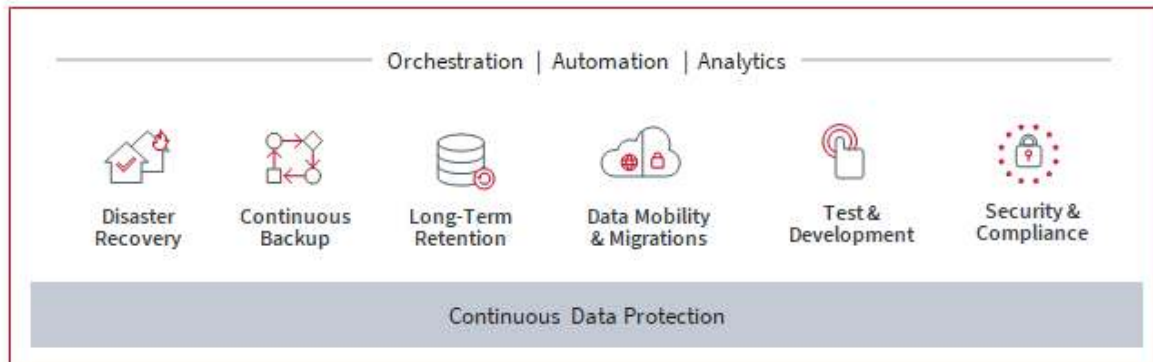# QuickSpecs

Overview

Zerto

The Zerto platform via the HPE Complete program, is based on a foundation of continuous data protection (CDP), bringing together disaster recovery, backup and data mobility into a single, scalable cloud data management and data protection solution across on-premises, hybrid, and multi-cloud environments. Benefit from a unified user experience across all workloads and reduce your TCO by replacing point solutions, tools, and required hardware with Zerto's scalable, software-only platform.

With the launch of Zerto Data Protection (ZDP) and Zerto 8.5 release that supports even more cloud platforms, managing and protecting all your cloud data and applications - wherever they reside - just got simpler.

Zerto helps over 8,000 customers accelerate IT transformation by reducing the risk and complexity of modernization and cloud adoption. By replacing multiple legacy solutions with a single platform, Zerto is changing the way disaster recovery, data protection and cloud are managed. With enterprise scale, Zerto's software platform delivers continuous availability for an always-on customer experience while simplifying workload mobility to protect, recover and move applications freely across hybrid and multi-clouds.
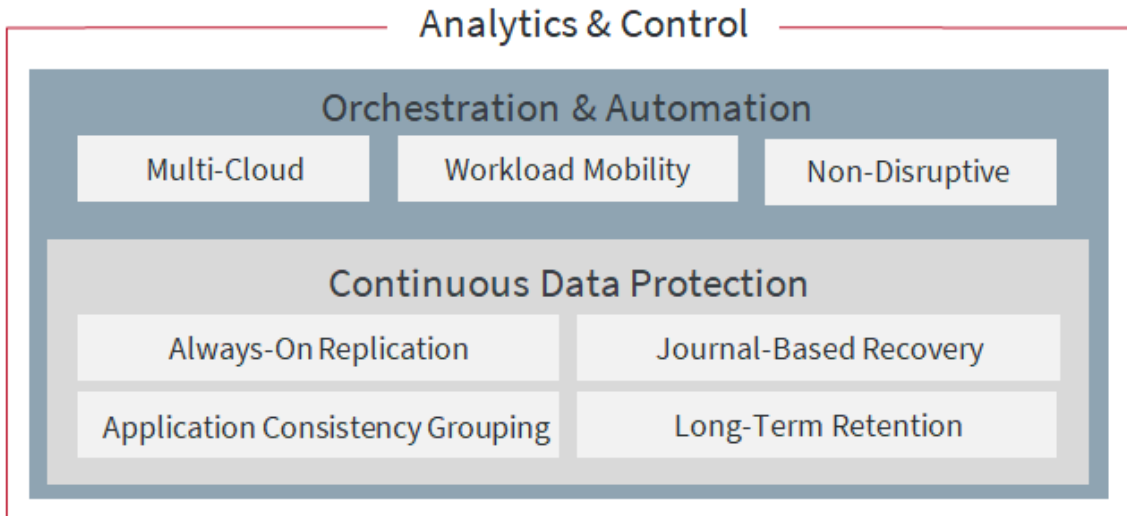
Zerto enables alignment across IT strategies with hypervisor-based replication, allowing organizations to fully realize the benefits of virtualization. Zerto moves replication from the array or host, up to the hypervisor, providing flexibility, better asset utilization and reduced operational and maintenance costs – all reasons to virtualize in the first place, reducing overall TCO..

The Zerto Platform

Overview

Zerto Analytics and Control

Models

Hewlett Packard Enterprise is making the following Zerto SKUs available via HPE Complete:

Description	SKU
Zerto Enterprise Cloud Edition	
Zerto Virtual Enterprise Cloud Edition 1 VM E-LTU	R6J72AAE
Zerto Virtual Enterprise Cloud Edition 25 VM E-LTU	R6J45AAE
Zerto Virtual Enterprise Cloud Edition 100 VM E-LTU	R6J46AAE
Zerto Virtual Enterprise Cloud Edition 250 VM E-LTU	R6J47AAE
Zerto Virtual Enterprise Cloud Edition 500 VM E-LTU	R6J48AAE
Zerto Virtual Enterprise Cloud Edition 1000 VM E-LTU	R6J49AAE
Zerto Virtual Enterprise Cloud Edition 2500 VM E-LTU	R6J50AAE
Zerto Virtual Enterprise Cloud Edition 1 VM 1yr Premium Maintenance	R6J73AAE
Zerto Virtual Enterprise Cloud Edition 25 VM 1yr Premium Maintenance	R6J58AAE
Zerto Virtual Enterprise Cloud Edition 100 VM 1yr Premium Maintenance	R6J59AAE
Zerto Virtual Enterprise Cloud Edition 250 VM 1yr Premium Maintenance	R6J60AAE
Zerto Virtual Enterprise Cloud Edition 500 VM 1yr Premium Maintenance	R6J61AAE
Zerto Virtual Enterprise Cloud Edition 1000 VM 1yr Premium Maintenance	R6J62AAE
Zerto Virtual Enterprise Cloud Edition 2500 VM 1yr Premium Maintenance	R6J63AAE
Zerto Virtual Enterprise Cloud Edition 1 VM 1-month Premium Maintenance	R7K75AAE
Zerto Virtual Enterprise Cloud Edition 25 VM 1-month Premium Maintenance	R7K76AAE
Zerto Virtual Enterprise Cloud Edition 100 VM 1-month Premium Maintenance	R7K77AAE
Zerto Virtual Enterprise Cloud Edition 250 VM 1-month Premium Maintenance	R7K78AAE
Zerto Virtual Enterprise Cloud Edition 500 VM 1-month Premium Maintenance	R7K79AAE
Zerto Virtual Enterprise Cloud Edition 1000 VM 1-month Premium Maintenance	R7K80AAE
Zerto Virtual Enterprise Cloud Edition 2500 VM 1-month Premium Maintenance	R7K81AAE

Overview

Description	SKU
Zerto Virtual Enterprise Cloud Edition 1 VM 3yr Subscription and Premium Maintenance E-LTU	R6J88AAE
Zerto Virtual Enterprise Cloud Edition 100 VM 3yr Subscription and Premium Maintenance E-LTU	R6J90AAE
Zerto Virtual Enterprise Cloud Edition 250 VM 3yr Subscription and Premium Maintenance E-LTU	R6J91AAE
Zerto Virtual Enterprise Cloud Edition 500 VM 3yr Subscription and Premium Maintenance E-LTU	R6J92AAE
Zerto Virtual Enterprise Cloud Edition 1000 VM 3yr Subscription and Premium Maintenance E-LTU	R6J93AAE
Zerto Virtual Enterprise Cloud Edition 2500 VM 3yr Subscription and Premium Maintenance E-LTU	R6J94AAE
Zerto Virtual Enterprise Cloud Edition 1 VM 5yr Subscription and Premium Maintenance E-LTU	R6J95AAE
Zerto Virtual Enterprise Cloud Edition 100 VM 5yr Subscription and Premium Maintenance E-LTU	R6J97AAE
Zerto Virtual Enterprise Cloud Edition 250 VM 5yr Subscription and Premium Maintenance E-LTU	R6J98AAE
Zerto Virtual Enterprise Cloud Edition 500 VM 5yr Subscription and Premium Maintenance E-LTU	R6J99AAE
Zerto Virtual Enterprise Cloud Edition 1000 VM 5yr Subscription and Premium Maintenance E-LTU	R6K00AAE
Zerto Virtual Enterprise Cloud Edition 2500 VM 5yr Subscription and Premium Maintenance E-LTU	R6K01AAE
Zerto Virtual Enterprise Cloud Edition 1 VM 1-month Subscription and Premium Maintenance E-LTU	R7K82AAE
Zerto Virtual Enterprise Cloud Edition 25 VM 1-month Subscription and Premium Maintenance E-LTU	R7K83AAE
Zerto Virtual Enterprise Cloud Edition 100 VM 1-month Subscription and Premium Maintenance E-LTU	R7K84AAE
Zerto Virtual Enterprise Cloud Edition 250 VM 1-month Subscription and Premium Maintenance E-LTU	R7K85AAE
Zerto Virtual Enterprise Cloud Edition 500 VM 1-month Subscription and Premium Maintenance E-LTU	R7K86AAE
Zerto Virtual Enterprise Cloud Edition 1000 VM 1-month Subscription and Premium Maintenance E-LTU	R7K87AAE
Zerto Virtual Enterprise Cloud Edition 2500 VM 1-month Subscription and Premium Maintenance E-LTU	R7K88AAE
Zerto Virtual Replication	
Zerto Virtual Replication 1 VM 1yr Premium Maintenance	R6J75AAE
Zerto Virtual Replication 25 VM 1yr Premium Maintenance	R6J64AAE
Zerto Virtual Replication 100 VM 1yr Premium Maintenance	R6J65AAE
Zerto Virtual Replication 250 VM 1yr Premium Maintenance	R6J66AAE
Zerto Virtual Replication 500 VM 1yr Premium Maintenance	R6J67AAE
Zerto Virtual Replication 1000 VM 1yr Premium Maintenance	R6J68AAE
Zerto Virtual Replication 2500 VM 1yr Premium Maintenance	R6J69AAE
Zerto Data Protection Edition	
Zerto Data Protection 1 VM Perpetual E-LTU	R7K63AAE
Zerto Data Protection 1 VM 1-year Premium Maintenance	R7K64AAE
Zerto Data Protection 1 VM 1-month Premium Maintenance	R7K65AAE
Zerto Data Protection 1 VM 1-year Subscription and Premium Maintenance E-LTU	R7K66AAE
Zerto Data Protection 1 VM 2-year Subscription and Premium Maintenance E-LTU	R7K67AAE
Zerto Data Protection 1 VM 3-year Subscription and Premium Maintenance E-LTU	R7K68AAE
Zerto Data Protection 1 VM 4-year Subscription and Premium Maintenance E-LTU	R7K69AAE
Zerto Data Protection 1 VM 5-year Subscription and Premium Maintenance E-LTU	R7K70AAE
Zerto Data Protection 1 VM 1-month Subscription and Premium Maintenance E-LTU	R7K71AAE
Zerto Migration / Upgrade Software	
Zerto Migration Software E-LTU	R6J57AAE
Zerto Virtual Replication to Enterprise Cloud Edition Upgrade Service	R6J70AAE
Zerto Virtual Replication to Enterprise Cloud Edition 1yr Premium Maintenance	R6J71AAE

Overview

Description	SKU
Zerto Data Protection to Virtual Enterprise Cloud Edition Upgrade 1 VM Perpetual E-LTU	R7K72AAE
Zerto Data Protection to Virtual Enterprise Cloud Edition Upgrade 1 VM 1-year Premium Maintenance	R7K73AAE
Zerto Data Protection to Virtual Enterprise Cloud Edition Upgrade 1 VM 1-month Premium Maintenance	R7K74AAE
Zerto Installation Services	
Zerto Standard Installation up to 8h Remote Service	R6J78AAE
Zerto Advanced Installation up to 24h Remote Service	R6J79AAE
Zerto Expanded Installation up to 16h Remote Service	R6J80AAE

Standard Features

Key Features

Continuous Data Protection: Disaster Recovery and Backup - Keep all your applications running 24/7 using Zerto's CDP technology that delivers RPOs of seconds and the fastest RTOs in the industry for all applications. Unlock:

- **Always-on replication** - Say goodbye to periodic backups and snapshots with Zerto's near-synchronous replication. Create thousands of recovery checkpoints, seconds apart.
- **Journal-based recovery** - Every change made is automatically written into a journal with a granularity of seconds, so you can rewind to a point in time seconds before an incident.
- **Application consistency** – Quickly and consistently recover multi-VM applications as one entity to accelerate your RTOs.
- Local continuous backup - Perform day-to-day backup restores across any application using the journal. Recover without data loss or downtime and solve file deletions, corrupt databases or ransomware attacks.
- **Long-term retention** - Adhere to compliance and unlock cost-effective storage on-premises and in the public cloud and recover entire virtualized datacenters or a single file from seconds ago, or years ago.

Data Mobility and Migrations

- **Total infrastructure flexibility** - Easily move and protect your applications on-premises, in the public cloud, to or from a managed service provider, or even within a multi-cloud environment.
- **Hybrid and multi-cloud agility** - Create seamless recovery, consolidation, and migration experiences in four easy clicks. Migrate to and from the cloud, and even across hypervisors.
- **Data center consolidations and modernizations** - Quickly migrate entire data centers for consolidation projects without any impact to your production environment.

Orchestration, Analytics, and more

- **Non-disruptive testing -** Validate recoverability, perform a migration dry-run, or test against production replicas, all with no production or protection impact.
- **Flexible REST APIs -** Fully automate deployment & VM protection using ready-made examples.
- **Built-in analytics -** Provide unparalleled multi-site, multi-cloud visibility, including a mobile app for monitoring SLAs from anywhere.
- **Compliance reporting -** Pass audits and stay in compliance with built-in reporting and hassle-free testing.
- **Security –** Rapid recovery from ransomware and visibility/scanning capabilities so you can remain proactive and alert.

Zerto is available in the HPE Catalog via HPE Complete program.

HPE Complete is a resource enabling the purchase of best in class third party branded products with the added reliability of Hewlett Packard Enterprise's interop assurance for a complete validated solution, all via one HPE purchase order.

Benefits:

- **One Stop Shop** - Purchase complete solutions from HPE that include best in class third party branded products, all on a single HPE purchase order
- **Validated solution** - Confidence of The HPE interop assurance validation for third party branded products that complement HPE Storage and Server solutions
- **Customer Experience** - HPE Complete utilizes third-party expertise for installation, support, and warranty of their products. However, HPE Complete will step in to facilitate third-party issue resolution when needed to assist in overall customer satisfaction. HPE products that are part of the overall solution are supported per HPE PointNext services and support purchased.
- **Unique Value** – Minimize risk, complexity and cost when deploying multi-vendor products and technologies into the HPE ecosystem. Many solutions come with custom HPE/Partner configuration and integration guides and tools.

For more information, please refer to **HPE Complete** on HPE.com

Standard Features

How Zerto Works
Continuous Data Protection (CDP)

CDP is Zerto's technology foundation that enables your organization to keep applications running 24/7 no matter what disruption or threat arises. CDP helps you say goodbye to periodic, snapshot-based backups, to deliver always-on replication for disaster recovery and data protection with industry-leading RTOs and RPOs.

- Thousands of restore and recovery points, seconds apart, to recover enterprise applications without using snapshot copies that are up to 24-hours out of date.
- Application consistent recovery for accelerated RTOs with quick and consistent recovery of complex multi-VM applications.
- Instant journal-based recovery for a simple, granular recovery experience that doesn't impact production systems.
- Long-term retention that unlocks cost-effective storage on-premises and in the public cloud. Retain and archive data from months to years, helping meet compliance and data retention regulations.

Orchestration and Automation

Gain easier management of workloads at scale with minimal touch so IT can shift resources to focus on greater innovation and efficiency.

- Single, simple recovery experience. Use the same Zerto implementation for backup, then extend to disaster recovery, migrations, and more. Full orchestration and automation removes manual processes and takes the pain out of even the most complex disaster recovery, data protection, cloud migration, and infrastructure modernization projects.
- An easy-to-use interface offers centralized management and one experience, whether on-premises or in the cloud
- Flexible REST APIs fully automate deployment and VM protection using ready-made examples.
- Non-disruptive testing to validate recoverability, perform a migration dry-run, or test against production replicas, with no production or protection impact.

Zerto Analytics

Gain built-in analytics for complete visibility of your entire on-premises and cloud environments from wherever you are.

- Built-in dashboards and reporting, access from desktop, tablet or mobile device for monitoring SLAs from anywhere
- Forecast future infrastructure needs with Zerto Resource Planner. Perform accurate infrastructure planning using your own real-world application data to predict and size your protection needs for both protected and unprotected VMs
- Backup and Disaster Recovery reporting across all resources to ensure you have the right data, right when you need it, whether for compliance and auditing or performance analysis

Licensing Guide and SKUs

Zerto is priced per protected VM and offers convenient options to purchase in volume-based license packs or on a per VM basis.

Maintenance and support are required for all licenses. Premium support is standard, which provides 24x7 access to a dedicated support specialist, or standard which provides 9 am - 5 pm phone and email support. Additionally, multi-year discounting is available for customers looking for more than a single year term. Please refer to the full Support Services guide for complete terms

Standard Features

Zerto Product Offerings		
Zerto Product Platforms	**Zerto Virtual Replication**	**Zerto Virtual Replication Enterprise Cloud Edition**
VMware vSphere	√	√
Microsoft Hyper-V	√	√
Microsoft Azure		√
Amazon Web Services		√
Replication to a Zerto Cloud Service Provider		√
One-To-Many replication		√
Long-Term Retention		√

Service and Support

Service and Support for Zerto products are provided directly by Zerto.
Opening a Support Case
- Directly through the Zerto Virtual Replication Graphical User interface
- Open a Support case through the Self-Service Portal at **https://www.zerto.com/myzerto/support/**
- Call the Zerto Support Line
    - US/Canada: +1-866-271-3145
    - UK: +44-800-088-5495
    - Australia: +61-1800-466-227
    - Germany: +49-32221090005
    - China: +86-400-120-8535
    - For a full list of numbers available locally, please visit:
      http://www.zerto.com/myzerto/support/support-options/

Self-Service on myZerto
- Simply go to **http://www.zerto.com/myzerto**

The myZerto portal is the hub for all things Zerto. Via myZerto, Support cases may be opened/monitored, and users added or removed. MyZerto is the authoritative source for all Zerto technical documentation and knowledge base articles, as well as self-paced online training and verified Zerto Virtual Replication Release product downloads.

Case Escalation Guidelines
Option 1: Call the Zerto Support line directly to speak in real time with a Customer Support Representative.
Option 2: Email **support@zerto.com** and CC your Zerto Account Team members to receive a response within 30 minutes.
In your conversation or email, please be prepared to discuss the following:
- Case number
- Reason for escalation
- Detailed symptoms and problems you are experiencing

Zerto Licensors' service delivery organizations are responsible for responding to and assigning severity levels to calls and determining the service Severity Level acceptable to the Hewlett Packard Enterprise customer.

Warranty

Software
Zerto software purchases include a 30-day manufacture defect warranty

Restrictions
Zerto warranties as set forth herein ("Warranty") are contingent on proper use of the Zerto branded hardware and software ("Products") and do not apply if (a) the Products have been modified without the written approval of Zerto, (b) the Products' serial number label is removed, (c) the Product has been damaged or subjected to abnormal physical or electrical stress, abnormal environmental conditions, misuse, negligence, or accident, or (d) the Product is licensed for beta, evaluation, testing or demonstration purposes. The terms of the Warranty are limited to the remedies as set forth in this Warranty. This warranty is provided in lieu of all other rights, conditions and warranties. Zerto makes no other express or implied warranty with respect to the software, hardware, products, documentation or Zerto support, including, without limitation, any warranty of merchantability, fitness for a particular purpose and non-infringement of third-party rights. Zerto does not warrant that any products will be error-free, or that any defects that may exist in its products can be corrected. In no event shall Zerto be liable for cost of procurement of substitute goods, lost profits or any other special, indirect, consequential or incidental damages (including but not limited to lost data), however caused whether or not Zerto has been advised of the possibility of such damages. Some jurisdictions do not allow limitation or exclusion of liability for consequential or incidental damages, so that limitation or exclusion may not apply.

Service and Support

Return Policy for Resellers

Stocking of Zerto products are not recommended. Please purchase accurate quantity required to fulfil the customer order.

Configuration Information

Zerto Software via HPE Complete configurations are as follows

Choose License type that fits the deployed environment from these listed:

- Zerto Virtual Enterprise Cloud (steps 1a, 1b and 1c)
- Zerto Virtual Replication (steps 2 and 2a)
- Zerto Data Protection (steps 3, 3a, 3b and 3c)
- Zerto Upgrade Licenses to move from one Zerto Platform to another (steps 4, 4a, 4b, 4c, 4d, and 4e)
- Zerto Installation Service - optional (step 5)

Ordering Guidelines

A license is required for every protected VM in the enterprise.

For perpetual licenses, a minimum of one year of maintenance is required with the initial order. Additional years of maintenance can be ordered for up to 5 years (multiply the license chosen by the number of years desired up to 5)

Enterprise Cloud Edition (ECE) licenses are perpetual (need to order maintenance) or subscription (maintenance included),

Zerto Virtual Replication (ZVR) licenses are perpetual and should be ordered with maintenance.

Zerto Data Protection (ZDP) licenses are perpetual (need to order maintenance) or subscription (maintenance included),

Choose a license and maintenance as required for the number of VMs in the enterprise.

Step-1

Step-1a
Select License Perpetual Zerto Virtual Enterprise Cloud Edition (ECE)

Notes: Zerto Virtual Enterprise Cloud Edition Software, select based on the number of VMs to be protected. Note that Maintenance, step 1b, is required

Description	SKU
Zerto Virtual Enterprise Cloud Edition 1 VM E-LTU	R6J72AAE
Zerto Virtual Enterprise Cloud Edition 25 VM E-LTU	R6J45AAE
Zerto Virtual Enterprise Cloud Edition 100 VM E-LTU	R6J46AAE
Zerto Virtual Enterprise Cloud Edition 250 VM E-LTU	R6J47AAE
Zerto Virtual Enterprise Cloud Edition 500 VM E-LTU	R6J48AAE
Zerto Virtual Enterprise Cloud Edition 1000 VM E-LTU	R6J49AAE
Zerto Virtual Enterprise Cloud Edition 2500 VM E-LTU	R6J50AAE

Step-1b
Select Virtual Enterprise Cloud Maintenance SKUs

Notes:
– Zerto Enterprise Cloud Edition Premium Maintenance is for a 12 month term, select based on the number of VMs to be protected, choose multiples of these SKUs to match the number of years desired (1-5 years).
– Zerto Enterprise Cloud Edition Premium Maintenance for a 1 month term is not meant to be the primary maintenance for the product. It is to be used to align maintenance cycles that will be out of sync due to additional capacity being ordered

Zerto Virtual Enterprise Cloud Edition 1 VM 1yr Premium Maintenance	R6J73AAE
Zerto Virtual Enterprise Cloud Edition 25 VM 1yr Premium Maintenance	R6J58AAE
Zerto Virtual Enterprise Cloud Edition 100 VM 1yr Premium Maintenance	R6J59AAE

Configuration Information

Description	SKU
Zerto Virtual Enterprise Cloud Edition 250 VM 1yr Premium Maintenance	R6J60AAE
Zerto Virtual Enterprise Cloud Edition 500 VM 1yr Premium Maintenance	R6J61AAE
Zerto Virtual Enterprise Cloud Edition 1000 VM 1yr Premium Maintenance	R6J62AAE
Zerto Virtual Enterprise Cloud Edition 2500 VM 1yr Premium Maintenance	R6J63AAE
Zerto Virtual Enterprise Cloud Edition 1 VM 1-month Premium Maintenance	R7K75AAE
Zerto Virtual Enterprise Cloud Edition 25 VM 1-month Premium Maintenance	R7K76AAE
Zerto Virtual Enterprise Cloud Edition 100 VM 1-month Premium Maintenance	R7K77AAE
Zerto Virtual Enterprise Cloud Edition 250 VM 1-month Premium Maintenance	R7K78AAE
Zerto Virtual Enterprise Cloud Edition 500 VM 1-month Premium Maintenance	R7K79AAE
Zerto Virtual Enterprise Cloud Edition 1000 VM 1-month Premium Maintenance	R7K80AAE
Zerto Virtual Enterprise Cloud Edition 2500 VM 1-month Premium Maintenance	R7K81AAE

Step-1c

Select Virtual Enterprise Cloud (ECE) Subscription SKUs

Notes:

– Zerto Enterprise Cloud Edition Subscription SKUs come with Premium Maintenance, select based on the number of VMs to be protected and number of years desired (3 or 5 years)

– Zerto Enterprise Cloud Edition Subscriptions SKUs with a 1 month term is not meant to be the primary product ordered. It is to be used to align subscription cycles that will be out of sync due to additional capacity being ordered.

Zerto Virtual Enterprise Cloud Edition 1 VM 3yr Subscription and Premium Maintenance E-LTU	R6J88AAE
Zerto Virtual Enterprise Cloud Edition 100 VM 3yr Subscription and Premium Maintenance E-LTU	R6J90AAE
Zerto Virtual Enterprise Cloud Edition 250 VM 3yr Subscription and Premium Maintenance E-LTU	R6J91AAE
Zerto Virtual Enterprise Cloud Edition 500 VM 3yr Subscription and Premium Maintenance E-LTU	R6J92AAE
Zerto Virtual Enterprise Cloud Edition 1000 VM 3yr Subscription and Premium Maintenance E-LTU	R6J93AAE
Zerto Virtual Enterprise Cloud Edition 2500 VM 3yr Subscription and Premium Maintenance E-LTU	R6J94AAE
Zerto Virtual Enterprise Cloud Edition 1 VM 5yr Subscription and Premium Maintenance E-LTU	R6J95AAE
Zerto Virtual Enterprise Cloud Edition 100 VM 5yr Subscription and Premium Maintenance E-LTU	R6J97AAE
Zerto Virtual Enterprise Cloud Edition 250 VM 5yr Subscription and Premium Maintenance E-LTU	R6J98AAE
Zerto Virtual Enterprise Cloud Edition 500 VM 5yr Subscription and Premium Maintenance E-LTU	R6J99AAE
Zerto Virtual Enterprise Cloud Edition 1000 VM 5yr Subscription and Premium Maintenance E-LTU	R6K00AAE
Zerto Virtual Enterprise Cloud Edition 2500 VM 5yr Subscription and Premium Maintenance E-LTU	R6K01AAE
Zerto Virtual Enterprise Cloud Edition 1 VM 1-month Subscription and Premium Maintenance E-LTU	R7K82AAE
Zerto Virtual Enterprise Cloud Edition 25 VM 1-month Subscription and Premium Maintenance E-LTU	R7K83AAE
Zerto Virtual Enterprise Cloud Edition 100 VM 1-month Subscription and Premium Maintenance E-LTU	R7K84AAE
Zerto Virtual Enterprise Cloud Edition 250 VM 1-month Subscription and Premium Maintenance E-LTU	R7K85AAE
Zerto Virtual Enterprise Cloud Edition 500 VM 1-month Subscription and Premium Maintenance E-LTU	R7K86AAE
Zerto Virtual Enterprise Cloud Edition 1000 VM 1-month Subscription and Premium Maintenance E-LTU	R7K87AAE
Zerto Virtual Enterprise Cloud Edition 2500 VM 1-month Subscription and Premium Maintenance E-LTU	R7K88AAE

Configuration Information

Step-2
Select Zerto Virtual Replication (ZVR) Maintenance Licenses

Note: Zerto Virtual Replication Software has gone End-Of-Life, and no additional capacity can be ordered. It is replaced by Zerto Enterprise Cloud Edition. See Step 1 for ordering Zerto ECE capacity.
 – Current customers of Zerto Virtual Replication Software can upgrade to Zerto Enterprise Cloud Edition. See Step 4 Upgrade Options, Steps 4b and 4c for more detail.
 – Current customers of Zerto Virtual Replication Software can extend their Maintenance. See Step 2a.

Step-2a
Select Maintenance SKUs

 – Zerto Virtual Replication (ZVR) can be extended for an additional year, expiring no later than December 31, 2022
 – Maintenance extensions of longer than one year are not allowed.

Description	SKU
Zerto Virtual Replication 1 VM 1yr Premium Maintenance	R6J75AAE
Zerto Virtual Replication 25 VM 1yr Premium Maintenance	R6J64AAE
Zerto Virtual Replication 100 VM 1yr Premium Maintenance	R6J65AAE
Zerto Virtual Replication 250 VM 1yr Premium Maintenance	R6J66AAE
Zerto Virtual Replication 500 VM 1yr Premium Maintenance	R6J67AAE
Zerto Virtual Replication 1000 VM 1yr Premium Maintenance	R6J68AAE
Zerto Virtual Replication 2500 VM 1yr Premium Maintenance	R6J69AAE

Step-3

Step-3a
Select License Perpetual Zerto Data Protection (ZDP)

Notes: Zerto Virtual Enterprise Cloud Edition Software, select quantity based upon the number of VMs to be protected. Note that Maintenance, step 3b, is required.

Zerto Data Protection 1 VM Perpetual E-LTU	R7K63AAE

Step-3b
Select Maintenance SKUS

Notes:
 – Zerto Data Protection Premium Maintenance is for a 12 month term, select based on the number of VMs to be protected, choose multiples of these SKUs to match the number of years desired (1-5 years). For example, for 100 VMs to be protected with 3 years of Premium maintenance select quantity = 300.
 – Zerto ZDP for a 1 month term is not meant to be the primary maintenance for the product. It is to be used to align maintenance cycles that will be out of sync due to additional capacity being ordered.

Zerto Data Protection 1 VM 1-year Premium Maintenance	R7K64AAE
Zerto Data Protection 1 VM 1-month Premium Maintenance	R7K65AAE

Step 3c
Select Zerto Data Protection (ZDP) Subscription SKUs

Notes:
 – ZDP Subscription SKUs come with Premium Maintenance, select based on the number of VMs to be protected and number of years desired (1,2,3,4 or 5 years)
 – Zerto ZDP Subscription SKUs with a 1 month term is not meant to be the primary product ordered. It is to be used to align subscription cycles that will be out of sync due to additional capacity being ordered.

Zerto Data Protection 1 VM 1-year Subscription and Premium Maintenance E-LTU	R7K66AAE
Zerto Data Protection 1 VM 2-year Subscription and Premium Maintenance E-LTU	R7K67AAE

Configuration Information

Description	SKU
Zerto Data Protection 1 VM 3-year Subscription and Premium Maintenance E-LTU	R7K68AAE
Zerto Data Protection 1 VM 4-year Subscription and Premium Maintenance E-LTU	R7K69AAE
Zerto Data Protection 1 VM 5-year Subscription and Premium Maintenance E-LTU	R7K70AAE
Zerto Data Protection 1 VM 1-month Subscription and Premium Maintenance E-LTU	R7K71AAE

Step 4 Zerto Migration and Upgrade License Options

Step-4a Select Zerto Migration Software

Notes: Zerto Migration License is per protected VM. License time is 180 days.

Zerto Migration Software E-LTU	R6J57AAE

Step-4b Select Zerto Upgrade License ZVR to ECE

Notes: Zerto Virtual Replication (ZVR) to Zerto Enterprise Cloud Edition (ECE) Upgrade license is per protected VM. This is a perpetual upgrade and the appropriate Maintenance option must be selected in Step 4c.

Zerto Virtual Replication to Enterprise Cloud Edition Upgrade Service	R6J70AAE

Step-4c Select Zerto Maintenance Upgrade ZVR to ECE

Notes:
– If more than one year remains for the ZVR Maintenance, then R6J71AAE can be selected. No more than one year can be upgraded.
– If less than one year remains, then the appropriate ECE Maintenance must be selected. Refer to Step 1b for the appropriate SKU.

Zerto Virtual Replication to Enterprise Cloud Edition 1yr Premium Maintenance	R6J71AAE

Step-4d Select Zerto Upgrade License ZDP to ECE

Notes: Zerto Data Protection (ZDP) to Zerto Enterprise Cloud Edition (ECE) Upgrade license is per protected VM. This is a Perpetual upgrade and the appropriate Maintenance option in Step- 4e must be selected.

Zerto Data Protection to Virtual Enterprise Cloud Edition Upgrade 1 VM Perpetual E-LTU	R7K72AAE

Step-4e Zerto Maintenance Upgrade ZDP to ECE

Notes:
– If more than one year remains for the ZDP Maintenance, then R6J73AAE can be selected.
– If less than one year remains for the ZDP Maintenance, then R6J74AAE can be selected.

Zerto Data Protection to Virtual Enterprise Cloud Edition Upgrade 1 VM 1-year Premium Maintenance	R7K73AAE
Zerto Data Protection to Virtual Enterprise Cloud Edition Upgrade 1 VM 1-month Premium Maintenance	R7K74AAE

Step 5

Select Zerto Installation Services

Zerto Standard Installation up to 8h Remote Service	R6J78AAE

Notes: Zerto Expanded Install Service: Up to 8 hours to remotely implement up to 50 VMs, 2 ZVMs, 10 VPGs, 15 VRAs.

Zerto Advanced Installation up to 24h Remote Service	R6J79AAE

Notes: Zerto Expanded Install Service: Up to 16 hours to remotely implement up to 100 VMs, 3 ZVMs, 12 VPGs, 20 VRAs.

Zerto Expanded Installation up to 16h Remote Service	R6J80AAE

Notes: Zerto Expanded Install Service: Up to 24 hours to remotely implement up to 150 VMs, 4 ZVMs, 15 VPGs, 30 VRAs.

Summary of Changes

Date	Version History	Action	Description of Change
01-Feb-2021	Version 9	Changed	Changes made throughout the QuickSpecs
06-Jul-2020	Version 8	Changed	Updated the product messaging and re-numbered all SKUs offered
02-Mar-2020	Version 7	Changed	Added the Enterprise Government Edition SKUs
04-Nov-2019	Version 6	Changed	Updated the SKUs offered through HPE (Zerto Enterprise Cloud Edition subscriptions)
10-Jun-2019	Version 5	Changed	Configuration Information section and Configuration Information Sections were updated
04-Feb-2019	Version 4	Changed	Updated messaging content to align with Zerto 6.5 release Overview, Features and Benefits, Configuration Information and Service and Support sections were updated.
05-Feb-2018	Version 3	Changed	Added 16hr installation SKU. Overview and Configuration Information were revised.
25-Sep-2017	Version 2	Changed	Changes made throughout the QuickSpecs.
05-Jun-2017	Version 1	New	New QuickSpecs

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