

**REQUEST FOR PROPOSAL
Nutanix Hyper Converged System
Toppenish Data Center
Project No. 2020-5076**

GENERAL INFORMATION

Yakima Valley Farm Workers Clinic (YVFWC) is requesting proposals for a Nutanix Hyper Converged Solution to replace the Cisco UCS and DELL/EMC VNX at the YVFWC Data Center located at 603 W. 4th Ave, Toppenish, WA 98948.

Quotes can be mailed, couriered, emailed or hand delivered to:

Yakima Valley Farm Workers Clinic
Attn: Todd Pappas
603 West Fourth Ave.
Toppenish, WA 98948
toddp@yvfwc.org

Proposals must be received no later than 4:00pm Pacific, ~~February 28th, 2020~~. **March 6th, 2020 Late proposals will not be accepted.**

PROJECT DESCRIPTION, BUDGET, AND SCHEDULE

YVFWC is in need of a Nutanix Hyper Converged Solution conforming to the list of requirements contained herein. No budget has been established for the project and YVFWC reserves the right to not select any proposal due to budget or other constraints. The selected vendor must be prepared to deploy, install, and configure the system so that it is 100% functional by **April 30th, 2020**. Failure to do so may result in negation of the purchase and a full refund of all expenses.

PROPOSAL REQUIREMENTS: please submit the following information

- 1) Vendor Contact Information
 - a) Name of vendor:
 - b) Business address:
 - c) Vendor Contact Person for YVFWC:
 - d) Telephone:
 - e) Email
- 2) Brief description of the vendor. This section should provide YVFWC with information regarding the vendor's expertise and experience in providing large amounts of equipment smoothly and on-time.
- 3) Vendor's Personnel and Qualifications. This section should identify the individuals who will be participating in the YVFWC purchase process including installation, support, and maintenance, including the experience of each individual. Certification and/or proof of being an authorized vendor partner is also required by value added resellers and third parties.
- 4) References. This section should provide YVFWC with three references for work the vendor has performed in the past year delivering product with similar size and scope of this RFP.

SCOPE OF SERVICES

The vendor will provide a Nutanix Hyper Converged System solution including all necessary equipment, accessories, full onsite installation and configuration, and a 3-year maintenance and support contract to YVFWC with installation completed no later than **April 30th, 2020**. Any delays in delivery will result in possible cancellation of the order and award to another vendor. Proposals need to include all installation, certification, taxes, and shipping to our Toppenish Data Center. Only new and genuine equipment provided by authorized partner sources will be considered. All expenses must be outlined in the proposal. Any costs required outside of those listed in the proposal necessary to make the solution meet the listed constraints and/or requirements to YVFWC's satisfaction will be borne by the vendor.

Proposal must include annual maintenance and renewal costs YVFWC should anticipate after the initial three year contract period.

YVFWC pays invoices within 45 day after receipt of product. Purchase order/s will be provided to the selected vendor. All communication, documentation, and/or invoices must include appropriate purchase order number/s. Invoices not including the appropriate information may not be paid.

SELECTION CRITERIA

Based on the proposal's ability to meet the requirements/constraints, the vendor's reputation and competency, and other factors contained herein, one proposal will be chosen. YVFWC reserves the right, however, to choose to not make a purchase if the proposals do not meet our needs or we are unable to secure the funding required. The selected vendor, if one is chosen, will be notified by **March 11th, 2020**.

OTHER INFORMATION

A. Costs for product must include all necessary fees, shipping, taxes, etc. No other costs will be considered.

B. Cost of preparation of proposals will be borne by the applicant and the proposals shall become the property of Yakima Valley Farm Workers Clinic, whether accepted or rejected.

C. This request for proposals does not constitute an offer of employment nor to contract for services. Yakima Valley Farm Workers reserves the right to reject any and all proposals and to waive any informality, technical defect or clerical errors in any proposal.

D. All proposals shall remain valid for sixty (60) Calendar Days following the last day to receive proposals.

E. Proposals shall be signed by an authorized individual or officer of the vendor submitting the proposal.

F. Proposals may be withdrawn by the vendor submitting the proposal at any time prior to the closing date and time for receipt of proposals.

G. Federal funding requirements for this project may require the selected vendor to allow access to YVFWC, the HHS awarding agency, the U.S. Comptroller General, or any of their duly authorized representatives, to any books, documents, papers and records which are directly pertinent to a specific program for the purpose of making audits, examinations, excerpts and transcriptions.

H. Per the Federal Funding Accountability and Transparency Act of 2006 (Pub. L. 109–282), as amended by section 6202 of Public Law 110–252, selected vendor must provide required information to be posted at www.hrsa.gov/grants/ffata.html.

I. Recipients and sub-recipients of Federal funds are subject to the structures of the Medicare and Medicaid anti-kickback statute (42 U.S.C. 1320a - 7b(b) and should be cognizant of the risk of criminal and administrative liability under this statute, specifically under 42 U.S.C. 1320 7b(b) Illegal remunerations which states, in part, that whoever knowingly and willfully:

- (A) Solicits or receives (or offers or pays) any remuneration (including kickback, bribe, or rebate) directly or indirectly, overtly or covertly, in cash or in kind, in return for referring (or to induce such person to refer) an individual to a person for the furnishing or arranging for the furnishing of any item or service, OR
- (B) In return for purchasing, leasing, ordering, or recommending purchasing, leasing, or ordering, or to purchase, lease, or order, any goods, facility, services, or item...For which payment may be made in whole or in part under subchapter XIII of this chapter or a State health care program, shall be guilty of a felony and upon conviction thereof, shall be fined not more than \$25,000 or imprisoned for not more than five years, or both.

J. This award is subject to the requirements of Section 106 (g) of the Trafficking Victims Protection Act of 2000, as amended (22 U.S.C. 7104). For the full text of the award term, go to <http://www.hrsa.gov/grants/trafficking.htm>.

K. Vendors identified on the U.S.General Services Administration Lists of Parties Excluded from Federal Procurement or Non-Procurement Programs (debarred list) shall not be allowed to contract for services on this project.

Please provide a quote for a Nutanix Hyper Converged Solution meeting the configuration and capacity requirements listed below. Remember to include installation, certification, testing, shipping and taxes.

SOLUTION REQUIRMENTS AND CONSTRAINTS:

Hardware

Qty	Part #	Description
7	NX-8155-G7-6244-CM	NX-8155-G7, 1 Node with Intel Xeon Processor 6244
112	C-MEM-32GB-2933-A-CM	32GB Memory Module (2933MHz DDR4 RDIMM)
28	C-NVM-3.84TB-B5-A-CM	3.84TB NVMe SSD with 3.5" Drive Carrier
42	C-SSD-3840GB-3.5-A-CM	3.84TB 3.5" SSD
14	C-NIC-10GSFP2-A-CM	10GbE, 2-port, SFP+ Network Adapter (Intel 82599ES)
12	OM4 3M LC-LC	OM4 3 Meter LC-LC Cable
2	MS425-32-HW	Meraki MS425-32 L3 Cld-Mngd 32x 10G SFP+ Switch
28	SFP-H10GB-CU3M	10GBASE-CU SFP+ Cable 3 Meter (Twinax)
4		40GbE QSFP Cable, 3 Meter
8		40GB SFP+

Support, Licensing, and Services

Qty	Part #	Description
7	LIC-PRS-PRO-3YR-1	Prism Pro, 1 node, valid for 3 years
1	SW-AOS-ULT-PRD-3YR	License, AOS ULT entitlement & Production 24/7 System support bundle for 3YR
112	L-CORES-ULT-PRD-3YR	License, AOS ULT entitlement & Production 24/7 System support bundle for 1 CPU core for 3YR
245	L-FLASHTIB-ULT-PRD-3YR	License, AOS ULT entitlement & Production 24/7 System support bundle for 1 TiB of flash for 3YR
7	S-HW-PRD	24/7 Production Level HW Support for Nutanix HCI appliance
1	Virtual Classroom Training	Advanced Class/Instructor Led
1	Nutanix Installation	Rack and Cable Hardware at YVFWC Datacenter, Perform initial configuration of cluster including networking, firmware updates, and any other steps necessary to complete installation.

YVFWC will perform VM and Data migration to the new system. YVFWC will configure Meraki switches to meet specifications of Nutanix installation engineer.

Proposal for solutions which do not meet all the requirements/constraints may be considered if sufficient information is provided by the vendor on an alternate method of achieving the same outcome which YVFWC considers of equal value.

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