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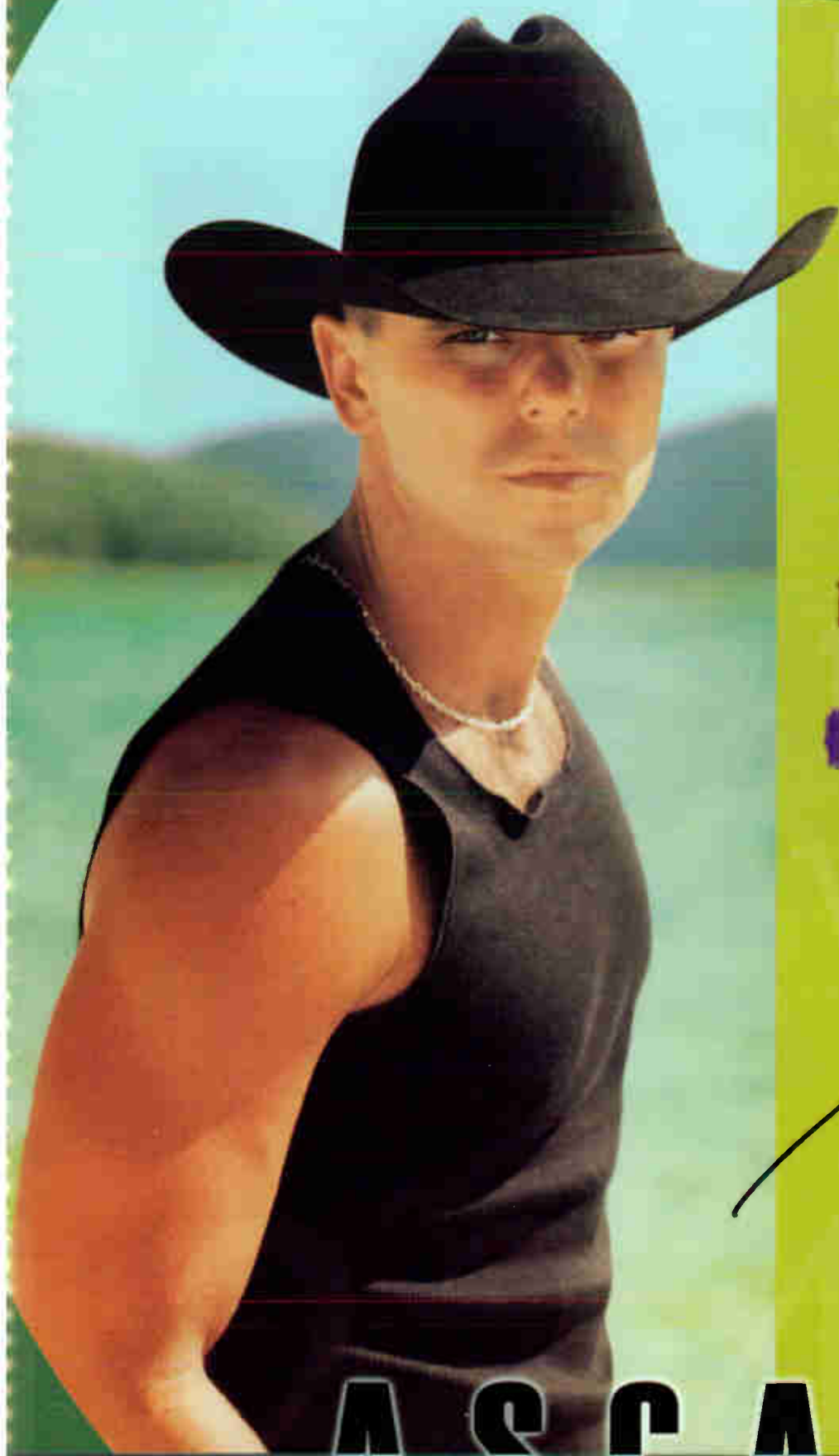
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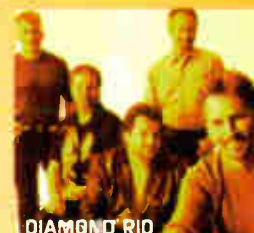
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On the Cover
Dixie Chicks

Label: Open Wide/Columbia/Monument
Current Single: "Travelin' Soldier"
Current Video: "Travelin' Soldier"
Current Album: *Home*
Current Producer: Lloyd Maines, Dixie Chicks
Member Names & Instruments: Emily Robison (Dobro, banjo, guitar, acoustic bass), Martie Maguire (fiddle, mandolin), Natalie Maines (lead singer, acoustic and electric guitar)
Hometowns: Emily and Martie, Dallas; Natalie, Lubbock, Texas
Birthdates: Emily (8/16/1972), Natalie (10/14/1974), Martie (10/12/1969)
Management: The Firm
Booking: CAA (LA office)
Recent Hits: "Long Time Gone," "Landslide," "Travelin' Soldier"
RIAA Certs to Date: Diamond Awards (over 10 million) for *Wide Open Spaces* and *Fly*; *Home* (6 times platinum)
Special TV Appearances: *Saturday Night Live*, *The Tonight Show*, *Late Show with David Letterman*, *The Rosie O'Donnell Show*, *The Today Show*, *The Super Bowl*, NBC special *An Evening With the Dixie Chicks*
Recent Awards: 2002 Grammys: Best Country Album, Best Country Performance by a Duo or Group w/ Vocals, Best Country Instrumental Performance, Best Recording Package; **2002 CMA:** Vocal Group of the Year; **2002 AMA:** Favorite Country Band/Duo/Group, Favorite Country Album; **2002 People's Choice:** Favorite Musical Group or Band; **2001 AMA:** Favorite Band/Duo/Group; **2001 ACM:** Entertainer of the Year, Vocal Group of the Year, Video of the Year
Musical Influences: Their influences collectively include James Taylor, the Indigo Girls, Emmylou Harris, Dolly Parton, Boston, Merle Haggard, Mark O'Connor and Alison Krauss.

The Dixie Chicks continue to reach greater heights. The threesome took the biggest one-day concert ticket sale in music history, bringing in over \$49 million in sales from their Lipton Presents Dixie Chicks Top of the World Tour. The group sold over 867,000 tickets on March 1, selling out 51 of 59 shows. The feat surpasses previous marks set by Madonna, U2, Rolling Stones, Paul McCartney, Backstreet Boys and N'SYNC.

The North American leg of the tour kicks off on May 1 in Greenville, S.C., and will conclude on Aug. 4 in Nashville. The international leg of the tour begins Sept. 6 in Stockholm.




April 2003 • Volume 23 No. 4

IN CHARGE

Nashville's Music Industry Decision Makers

- 10 The Decision Makers Gallery: *Alphabetical listing by last name*
- 50 Label Staff Appendix: *Includes Employee and Artist Roster*
- 53 Company Affiliation Appendix
- 56 Professional Categories Appendix: *Listing by job description*

Our goal with *In Charge* (this guide should not be confused with some kind of social register) remains to present and profile the most influential figures in the Nashville-based entertainment industry; people who buy or sell significant quantities of goods and services and those who are crucial in building entertainment careers for others. As always, we have tried to approach this subjective task in an objective manner and, as always, we welcome your suggestions for next year's book. Because this tome attempts to chronicle those dynamic individuals redefining a constantly changing industry, our challenge is to search out the team members behind successful careers and those whose efforts result in meaningful industry contributions. It is a difficult and imperfect task—but a labor of love. Regardless, the annual contents of *In Charge* contain a wealth of information about Nashville's music industry and, when looked at as a series, highlight the faces and personalities of those whose combined achievements are reshaping the destiny of our city's renowned music machine.

The decision-maker gallery in this 15th *In Charge* edition numbers 398, down from 428 a year ago. Readers are encouraged to consult the Professional Categories, Company Affiliation and Label Staff appendices in the back of the book.

Special thanks to our subscribers and advertisers who make this undertaking possible. You are greatly appreciated. And special recognition to the *Music Row* staff who repeatedly climb steep mountains without fear—John Hood, Senior Writer/Chart Director; Christie King, Art Director/Production Manager; Eileen Littlefield, Receptionist/Administrative Assistant; Richard D. McVey II, Managing Editor; and Susana Ross, Administrator.

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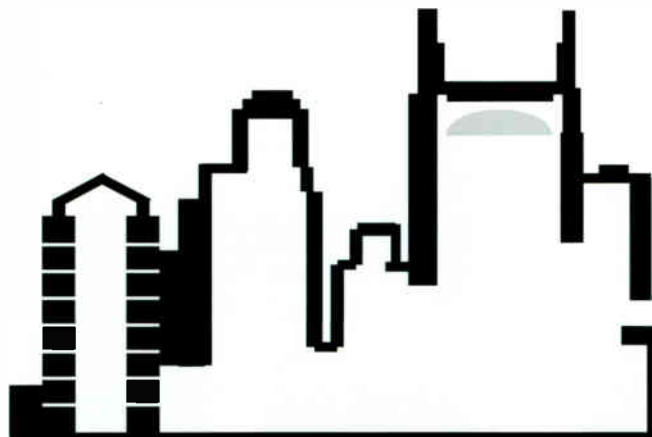
Pictured from left to right: Matt Little, Retail Manager; Ed Theis, Business Banker; Lisa Harless, Private Banker/Music Division Manager; Rob Gregory, Financial Consultant; Jamie Lacy, Mortgage Banker

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THE GALLERY

Nashville's Music Industry Decision Makers



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A 40-year broadcaster with experience in all areas of programming, research, sales and management. Previously President/Country for McVay Media. Recently partnered with Michael O'Malley to form this radio consultancy. • CRS Agenda Committee • Reading, writing, music (piano and trombone), traveling



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With company eight years, he oversees staff, creative and administrative aspects of the company. • CMA, ACM, GMA, NARAS, Crazy 8's • Outdoors, cooking, Salvation Army, Community Resource Center, Family and Children's Services



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Develops cross-platform marketing campaigns for implementation on Great American Country (GAC), Jones Radio Network (JRN), and Countrystars.com. Produces specialty programs for GAC. • CMA • NY Mets baseball, collecting Beatles memorabilia



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Has owned his management company for over 30 years. Manages Martina McBride, Tebey • Board—CMA; Vice President, International—CMA; ACM • Sports, collectables



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With Sony since January 1995. Previously VP Finance, Liberty Records and Director of Banking and Insurance for Capitol-EMI Music. • Board—W.O. Smith School • Golf, motorcycles, political satire, Predators



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Oversees media initiatives and press activities for Dixie Chicks, Travis Tritt, Martina McBride, George Strait, Jessica Andrews and Naomi Judd • Leadership Music, NARAS, ACM, CMA • My son Preston, frequenting Home Depot, biking, target shooting

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With this pro audio equipment rental company eight years.



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Anderson overseas strategic initiatives and helms this giant company which wholesales music, magazines, books and more to national retail clients such as

Wal-Mart. Anderson Media is one of country music's largest purchasers. With the company 26 years. • Board President—CMA, Board—East TN Foundation; University of TN Capitol Fund Campaign • Family, skiing



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Owner/Publicist, Alison
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Eight-year-old company handles national publicity for Vince Gill and projects on Compendia's Life² Records. • ACM, CMA, NARAS • Collects vintage artifacts from the '50s and '60s, fishing

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With Curb 14 years, Austin is responsible for all visual elements including video, still photography, single and album covers and print advertising. • CMA, ACM, NARAS • Ballroom dancing and fitness training



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With label 26 years. Primary duties include producing videos, creating packages, merchandise and ads. • CMA, ACM, NARAS, Leadership Music



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Baird is a 29-year booking veteran with the Jim Halsey Co. and William Morris Agency. He has been with CAA for the past 12 years and opened the Nashville office in 1991. Responsible agent for Shania Twain, Martina McBride, Billy Dean, Jamie O'Neal, Olivia Newton John, Joe Nichols, Jennifer Hanson, Steve Wariner and others. • Chairman of the

Board, CMA (2003); President, CMA Board (2002); Leadership Music; W.O. Smith; Former ACM board member; Guest lecturer at Vanderbilt University 14 times in the past seven years. • Skiing, hiking, backpacking, outdoor sports, being with family



Tom Baldrice
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RCA Label Group/BNA*
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www.bnarecords.com

Handles national strategies for promotion staff, directs relations with national radio and maintains artist, manager, radio and label relations. With the company 10 years. • Board of Directors—CRB; Chairman—CRB Record Label Committee; Leadership Music alumni • Collects baseball cards and Batman paraphernalia, plays tuba, golf



Craig Bann
*VP Promotions & Marketing
AristoMedia*
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A 13-year veteran of the company, Bann oversees day-to-day activities with an emphasis on video. • CMA, Leadership Music • Sports, reading



John C. Barker
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Oversees operations, marketing and client relations of his 13-year-old company. Clients include Orbison Music/Still Working Music, Mariposa Music and Allen Shamblin Music. • CMA, GMA, Copyright Society of the South, Copyright Society of the USA, NARAS • Biking, running, church, family, golf



Paul Barnabee
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Barnabee handles financial and deal analysis, sets budget for each fiscal year and oversees monthly financial reporting and office administration.



Laura Ford Bartschi
*GM, Studio Instrument
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With company 15 years. Bartschi oversees all aspects of the Nashville branch of this national company which rents music equipment and offers rehearsal/showcase spaces, among other services. • NARAS • Bowling, motorcycling, the beach and movies



Tom Becci
*Senior VP Finance &
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With the label since 1993. Responsible for finance, business affairs, accounting, information technology and office administration. • CMA, ACM, NARAS • Golf



Bob Beckham
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Beckham headed Combine Music for 23 years and has been with HoriPro more than 12. • Board—Bob Jennings Music Scholarship Fund (MTSU), Don Gant Music Scholarship Fund (Belmont); Member—CMA, ASCAP, BMI, NARAS, NSAI



Robert Beeson
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Founded the label, manages creation, marketing and promotion of all product for Essential Records and imprint Watershed. Artists include Jars of Clay, Caedmon's Call, FFH and Third Day. • Board—GMA; Member—NARAS • Cooking, travel

John C. Beiter
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With company two years. Represents clients in all aspects of the music industry, including SESAC and Janis Ian. General Counsel to NSAI, Americana Music Association and SOLID. • Former Chair—Nashville Bar Association Entertainment Law Committee; Member—CMA, NARAS • Guitar (playing), soccer (watching), food (eating)



Lisa Gladfelter Bell
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Veteran music business publicist started this full-service public relations company in 1998. Represents Lyric Street Records artist roster including Aaron Tippin, Kevin Denney, SheDAISY, Rascal Flatts, Sonya Isaacs, Brian McComas and Deric Ruttan. • CMA • My family, walking, cooking, wine



Renee Bell
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With company over seven years. Instrumental in signing Sara Evans, Pinmonkey, Deana Carter, Aaron Lines, Jeff Bates and Kellie Coffey. Bell heads up the A&R department and oversees all A&R functions for the three labels that make up the RCA Label Group: Arista Nashville, BNA Records and RCA Records. • NARAS



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New state film commissioner responsible for recruiting film and TV projects to the state and interfacing with the music industry regarding its economic issues. Former VP/GM at The Filmworkers Club. • Board—NATAS Mid-South chapter, Friends of Watkins, Family and Childrens' Service • Martial arts, bicycling, being a dad

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www.CMAworld.com
 With CMA 23 years. Provides overall leadership and direction for the important music trade association.
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Biddy has more than 30 years experience in the music publishing industry. He currently oversees the day-to-day operation of his publishing companies whose songs have been recorded by artists including Montgomery

Gentry, LeAnn Rimes, Lee Ann Womack, Kenny Rogers, Jeff Carson and Steve Holy. • CMA, ACM, GMA, NSAI, NARAS, Leadership Music • Golf, travel, music, movies



Shelia Shipley Biddy
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Formed this management company after the closing of Decca Records where she served as VP/GM for five years. More than 27 years of music industry experience with stints at Monument, RCA and MCA. Provides personal artist management to clients including Danni Leigh and Jeff Carson. Also available for project consulting.
 • Board—Leadership Music; Member—CMA, ACM, NARAS, SOURCE, AMA, NATD, GMA • Golf, travel, reading, creative writing, movies



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 www.reba.com

Blackstock heads the multi-purpose Starstruck organization and manages Reba McEntire. • CMA, NSAI, ACM, NARAS



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Owns and operates 12-year-old full service multi-media company involved in television, radio, print, Internet and international concert promotion. Producer/host of Billy Block's Western Beat Roots Revival Concert Series, nationally-syndicated *Western Beat Radio Show*, *Western Beat with Billy Block* TV series and hosted *Farm Aid 2000*. Publishes *Western Beat Monthly*, a roots music guide that highlights the artists on his show. Operates Western Beat Records, Western Beat Music Publishing, contributing writer to *Music Biz Magazine*, *Music Connection* and *America Trucking On The Road*. Westernbeat.com has surpassed the million-page mark. • SAG, NARAS, AFM, CMA, ACM, Leadership Music • Family, golf, reading, yoga



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www.warnerchappell.com
 Bobo has been with the publishing giant for 20 years and is responsible for overseeing the creative department, plugging songs and developing writers. • Board—Copyright Society of South; Member—NSAI, CMA, NARAS, ACM, Leadership Music • Spending time with Barbara, Cameron and Juliana; road cycling, computers



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This newly-formed media relations company's clients include Jennifer Hanson, Leland Martin, Bering Strait and Wilderness Music. Previously VP of Publicity at MCA Nashville and spent 12 years as Starstruck Entertainment's VP Media Relations.
 • NARAS, ACM, CMA • PETA, Greenpeace, on Advisory Board for First Book



Woody Bomar
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Bomar has managed Sony/ATV Tree's creative department since his company, Little Big Town, was acquired by the publishing giant in 1998. • Board—Copyright Society of the South, CMF Hands Across the Row; Member—CMA, NSAI, NARAS, ASCAP, CCMA, AMA, Leadership Music • Bicycling, reading, collecting vintage Hofner instruments



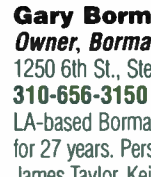
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www.loftoncreekrecords.com
 Runs label. Music Industry vet responsible for signing Tim McGraw to Curb • ACM, CMA • Baseball, hockey, football, car and horse racing, horseback riding



Scott Borchetta
Senior Executive, Promotion &
Artist Development
DreamWorks Nashville
 1516 16th Ave. S.
 Nashville, TN 37212
615-463-4600 Fax: 615-463-4651

scott@dreamworksrecords.com
 www.dreamworksrecords.com
 Leads promotion and artist development for all DreamWorks acts. • Leadership Music, CMA, ACM • Auto racing, snow skiing



Gary Borman
Owner, Borman Entertainment
 1250 6th St., Ste. 401, Santa Monica, CA 90401
310-656-3150 Fax: 310-656-3160
 LA-based Borman Entertainment has been in operation for 27 years. Personal manager for Faith Hill, Lonestar, James Taylor, Keith Urban and Souljahz. • Board—CMA



Mike Borne
Owner, Allstar Audio
 602 Swan Dr., Smyrna, TN 37167
615-220-0260 Fax: 615-220-0360
 mike@allstaraudio.com
 www.allstaraudio.com
 Borne founded the company in 1984 after years touring as sound engineer for numerous

bands. Now provides professional sound, lighting, StageLine Stages and generator services for artists and corporations. Currently resides in a 24,000 sq. ft. facility in Smyrna. • CMA, AES • Family, friends, boating, fishing, motorcycles



Jama Bowen
VP, Press, CMT

330 Commerce St., Nashville, TN
615-335-8405 Fax: 615-335-8615
jama.bowen@cmt.com
www.cmt.com

With company eight years, she is head of publicity and press for CMT. Responsible for developing CMT editorial coverage and network imaging throughout all news media—national consumer and trade. Creates, implements and oversees all publicity initiatives for the network. Represents CMT in MTV Networks Corporate Communications group. • MTV Networks Diversity Council

Jay Bowen
Senior Partner

Bowen Riley Warnock & Jacobson, Attorneys

1906 West End Ave., Nashville, TN 37203

615-320-3700 Fax: 615-320-3737

jbowen@bowenriley.com

Practiced law since 1974 and founded current firm in 1995. Handles trial law and music business issues for clients including Warner Music, Sony Music, Curb Records, Universal Music, BMG Music and various artists. • Leadership Music, Alumni Board—Montgomery Bell Academy • Golf, reading, travel



Connie Bradley
Senior VP
ASCAP

2 Music Sq. W.
Nashville, TN 37203
615-742-5000 Fax: 615-742-5020
www.ascap.com

Climbed ASCAP ranks since joining as a membership rep. in '76. Outspoken advocate for creative rights. Main objective is to support the growing success of ASCAP's members and to sign new writers and publishers. Named CMA Board Chairman in 1989 and President in 1990. • Board—CMA, NARAS, Country Music Foundation, St. Thomas Hospital, Advisory Council, W.O. Smith School, Alabama Hall of Fame, Georgia Hall of Fame, Tennessee Film Entertainment and Music Commission; Member—ACM, Copyright Society of the South, GMA, Leadership Music alumni, SOURCE • Shopping, has a black belt



Harold Bradley
President, Nashville
Association of Musicians/
Local 257

11 Music Circle N.
Nashville, TN 37203
615-244-9514 Fax: 615-259-9140

hbradley@afm.org
A session musician for the past 58 years, Bradley holds the unofficial title of "Most Recorded Guitar Player in History." A member of the Musician's Union since 1941, he now handles all its presidential duties including that

of being its Chief Business Agent. Past President—NARAS; Vice President—AFM • International Vice President—American Federation of Musicians • Tennis



Jerry Bradley
President
Forrest Hills Music

POB 120838, Nashville, TN 37212
615-320-3133 Fax: 615-320-3133
jerry-forresthills@comcast.net
Led Acuff-Rose for 15 years.

Previously with RCA/Nashville for 13 years and presided over the creation of the *Wanted: The Outlaws* album, which featured Willie Nelson, Waylon Jennings, Jessi Colter and Tompall Glaser, and was the first country album to be certified platinum. Forrest Hills Music formed in 2003. • Board—CMA, CMF; Co-Chairman—CMA Fan Fair committee; Member—NARAS, Nashville Chamber of Commerce, Leadership Music • Golf, boating, car racing



Mike Bradley
Owner/Engineer
Sound Shop

1307 Division St.
Nashville, TN 37203
615-244-4149 Fax: 615-242-8759
loudmixer@aol.com

With company 28 years. Awarded as Nashville's top engineer by *Music Row* 1995-1998. • NARAS



Terry Donovan

Manager, National Sales
615/277-1852

Cell: 615/480-6790
tdonovan@compendiamusic.com
Cow-tipping, Elvis Impersonating



Glenn Meadows

Director, Media Services
615/277-1882

gmeadows@compendiamusic.com
Playing "Survivor" the Nashville edition, Becoming a full-time lawyer as part of the "Survivor" Nashville edition



John Rolfe

VP, Business
& Legal Affairs
615/277-1840

jrolfe@compendiamusic.com
Night-putting, Frog Giggling



Stephen McCord

Director, A&R/Marketing
615/277-1822

smccord@compendiamusic.com
Flying, Xtreme Ant Farming



Michael Olsen

President, COO
615/277-1800

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Competitive Sailing,
Drag Racing



Walt Wilson

Vice President, CRM
615/277-1820

Cell: 615/308-8500
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Altar Boy, Ballroom Dancing



Judy McDonough

Director, Publicity
615/277-1824

jmcDonough@compendiamusic.com
Spending the big bucks that Compendia pays, Answering phone requests for Walt's Ballroom Dancing Exhibitions



Ric Pepin

VP, Promotion/Marketing
615/277-1826

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rpepin@compendiamusic.com
Employment



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NASHVILLE, TENNESSEE 37203
WWW.COMPENDIAMUSIC.COM



Peggy Bradley
President, Bradley Music Management, Inc.
 1100 18th Ave. S.
 Nashville, TN 37212
615-320-3220 Fax: 615-320-3211
 pbradpub@aol.com

Administrates 46 music publishing companies and manages two recording artists. Management clients are Kristyn Smyth and Ally White. Negotiates rates for the use of music. Handles licensing, copyright and consults. • Copyright Society of the South, CMA, NARAS, SOURCE, Music Row Administrators • Oil painting, interior decorating, President—Beta Sigma Phi Nashville City Council



Alan Brewer
President/Owner, Brewman Music & Entertainment
 56 Music Sq. W.
 Nashville, TN 37203
615-320-7555 Fax: 615-320-0007
 alan_brewer@BMEmusic.com

www.BMEmusic.com
 Writers for this publishing company include Matt King, Alex Call, Bobby E. Boyd and Steven Bliss. As a producer, Brewer has worked with the music of Pete Townshend, Eric Clapton, Phil Collins, Sister Sledge, Ruben Blades, Rick Derringer and Rick Wakeman of YES. Currently producing country artists, film and television projects. • Advisory Council—W.O. Smith School; Member—AFM, CMA, NARAS, NSAI, Leadership Music • Education, wine, travel, SCUBA



Mark Bright
Co-Owner, Teracel
 10 Music Circle S.
 Nashville, TN 37203
615-255-1213 Fax: 615-255-1224
 mark@teracel.com

Produces or co-produces Rascal Flatts, The Wilkinsons, The Mullins and Heather Davis. Oversees publishing operations of Teracel. • NARAS, CMA, Copyright Society of the South, Leadership Music • Family, church, gardening, boating



Alison Brown
President, Compass Records
 117 30th Ave. S.
 Nashville, TN 37212
615-320-7672 Fax: 615-320-7378
 info@compassrecords.com
 www.compassrecords.com

Grammy-winning banjoist Alison Brown and bassist/producer Garry West co-founded Compass Records in 1995, and have led the label to both commercial and critical success. Artist-owned and independent, Compass's roster is an eclectic blend of contemporary bluegrass, jazz, Celtic and British Isles folk music, and adult pop.

See Company & Category Appendices
 page 50-57

IN CHARGE
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Allen Brown
Senior Director, Media/Marketing, RCA Label Group
 1400 18th Ave. S.
 Nashville, TN 37212
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 allen.brown@bmg.com

www.rcalabelgroup.com
 Oversees media campaigns for RLG artists and projects. Heads media department.

Paul Brown
Senior VP Operations & Business Affairs
Broken Bow Records

646 W. Iris Dr.
 Nashville, TN 37204
615-244-8600 Fax: 615-244-3700
 paulbrown@brokenbowrecords.com
 www.brokenbowrecords.com
 Oversees day-to-day operations and business affairs for this four-year-old label and affiliated publishing company, Magic Mustang Music. • CMA, NARAS • Chess, sports, travel



Tony Brown
Senior Partner
Universal South
 40 Music Sq. W.
 Nashville, TN 37203
615-259-5300 Fax: 615-259-5301
 www.universal-south.com

As Senior Partner for Universal South he oversees, along with partner Tim DuBois, an artist roster that includes Allison Moorer, Joe Nichols, Matthew West, Regie Hamm and Cross Canadian Ragweed. With MCA 18 years, he led the company to Nashville's top spot as Label of the Decade for the '90s. Has produced records for Rodney Crowell, Joe Ely, Vince Gill, Nanci Griffith, Patty Loveless, Lyle Lovett, Steve Earle, Reba McEntire, George Strait, Trisha Yearwood, Wynonna and others. Named by *Entertainment Weekly* one of the 100 most powerful people in entertainment. Formerly worked in A&R at RCA Records and played and/or toured as a musician with Rodney Crowell, Emmylou Harris and Elvis Presley. • Board—TJ Martell Foundation, Leadership Music (founding board member), Bank of America; Trustee of NARAS Nashville chapter; Member—CMA, ACM, IBMA



Pam Browne
Associate Dean
Mike Curb School of Music Business, Belmont University
 1900 Belmont Blvd.
 Nashville, TN 37212
615-460-5504 Fax: 615-460-5516

brownep@mail.belmont.edu • www.belmont.edu
 With Belmont nine years, Browne manages and coordinates activities for the Mike Curb School of Music Business. Instrumental in starting Belmont West, an extension program based in Los Angeles, as well as the first music business emphasis in an MBA degree program. Professional experience in music publishing, artist management, production and songwriting. • CMA, NARAS, MEIEA, ASBBS, Leadership Music, Girl Scouts Advisory Board • Tennis, songwriting, scriptwriting, travel



Ree Guyer Buchanan
President/Owner, Wrensong Publishing/WE Records
 1229 17th Ave. S.
 Nashville, TN 37212
615-321-4487 Fax: 615-327-7917
 reeGB@aol.com • www.wrensong.com

Has operated company (which also maintains offices in St. Paul, MN) since 1983. Runs day-to-day operations, develops/guides writer/artists and plugs songs. • NARAS, NCO, Chicks With Hits, SOURCE, Mercy Ministry Classes • Gardening, cooking, Hot Yoga



Steve Buchanan
Senior VP
Media/Entertainment
Gaylord Entertainment
 One Gaylord Dr.
 Nashville, TN 37214
615-316-6090 Fax: 615-316-6056

sbuchanan@gaylordentertainment.com
 www.gaylordentertainment.com
 With the company over 18 years, Buchanan oversees the Grand Ole Opry, Ryman Auditorium, WSM, WTN, Ryman Auditorium and Gaylord Program Services. • Board—W.O. Smith Music School, Leadership Music, CMA, NARAS, St. Thomas Health Services Fund



Steve Buckingham
Senior VP, The Welk Music Group (Vanguard Records/Sugar Hill Records)
 POB 159159, Nashville, TN 37215
615-297-2588 Fax: 615-297-2510
 DanEdog@aol.com

Buckingham oversees the creative aspects of the two Welk Music Group labels, Vanguard and Sugar Hill, which concentrate on eclectic and roots-based music. As a producer, Buckingham received his fourth Grammy for Dolly Parton's *The Grass Is Blue*. He has produced 10 platinum and 20 gold albums, 27 No. 1 singles and dozens of Top 10 records in many genres. (LA office: 2700 Pennsylvania Ave., Santa Monica, CA 90404. 310-829-9355)



Al Bunetta
President, Al Bunetta Management/Oh Boy Records/Blue Plate Music/Big Ears Music Publishing/Red Pajamas Records
 33 Music Sq. W., Ste. 102-B

Nashville, TN 37203
615-742-1250 Fax: 615-742-1360
 al@ohboy.com • www.ohboy.com
 Industry veteran Al Bunetta has managed the career of John Prine for the last 32 years, is a founder of three award-winning independent labels (Oh Boy Records, Red Pajamas Records and Blue Plate Music) and is an active music publisher. In 1986, Bunetta won a Grammy for co-producing the Best Contemporary Folk Recording, *A Tribute To Steve Goodman*. Also manages Todd Snider. • Board—NARAS, W.O. Smith School • Avid car collector

~~Allen Butler~~ **John Grady**
President/CEO, Sony Music Nashville
 34 Music Sq. E., Nashville, TN 37203
615-742-5730 Fax: 615-742-5734



Allen_butler@sonymusic.com
Has 30 years experience in the music business and has been with Sony for 10 years. Utilizing degrees in marketing and management to oversee the day-to-day strategies of creating and maintaining the careers of all artists signed to the Sony Music labels: Columbia, Epic, Monument and Lucky Dog. • Board—CMA

Karen Byrd

Owner, Karen Byrd Public Relations

2020 Fieldstone Pkwy., #900-219, Franklin, TN 37069
615-595-1500 Fax: 615-595-6844

karenbyrdpr@comcast.net

Started company in 2000 to represent Garth Brooks. Clients include Steve Wariner and *Nashville Star* on USA Network. Former VP Publicity at Capitol Records and in-house publicist at GB Management and Bob Doyle & Associates. • CMA, ACM, NARAS • Spending time with husband and daughter, going to movies, home decorating, visiting historical homes and landmarks



William Byrd

President

William Byrd Productions

POB 120843, Nashville, TN 37212
615-327-1820 Fax: 615-320-0884

will@willbyrd.com

www.willbyrd.com

Byrd produces radio remotes for the Grammy, ACM and CMA awards. He produces label shows for Fan Fair, produced the *Living Histories* documentary with Robert Oermann for NARAS, and has produced TV series for Turner Broadcasting, TNN and syndication. • CMA, NARAS • Show tunes, family



Frank Callari

Senior VP A&R/Artist

Development

Lost Highway Records

54 Music Sq. E., Ste. 300

Nashville, TN 37203

615-524-7800 Fax: 615-524-7850

frank.callari@umusic.com

Former manager joined Lost Highway at its 2001 inception. Interacts with the label's artists and liaisons with its various departments.



Craig Campbell

Director, Press/Publicity

Sony Music Nashville

34 Music Sq. E.

Nashville, TN 37203

615-742-4314 Fax: 615-742-5741

craig_campbell@sonymusic.com

www.sonymusic.com

With the company nine years, oversees publicity activities for artists on Sony Nashville's Columbia, Epic, Lucky Dog and Monument labels. • Board—United Cerebral Palsy; Member—NARAS, CMA, ACM, CCMA • Promise Keeper, soccer dad, weekend warrior/handyman

Vincent Candilora

Senior VP, Director of Licensing, ASCAP

2 Music Sq. W., Nashville, TN 37203

615-742-5000 Fax: 615-742-5060

www.ascap.com



Part of the performing rights industry since 1969 Candilora is regarded as an authority on performing rights for composers and publishers and has testified frequently before Federal committees in both the House and Senate. Previously Executive VP with SESAC. Joined ASCAP in 1995. • CMA



Buddy Cannon

Independent

Producer/Songwriter

Bud Ro Productions

1706 Grand Ave.

Nashville, TN 37212

615-320-4880 Fax: 615-320-4884

bud_ro@hotmail.com • www.buddycannon.com

Currently produces Kenny Chesney, Roxie Dean and Brad Martin. During six years at Mercury was instrumental in signing Shania Twain, Sammy Kershaw and Billy Ray Cyrus. Song catalog includes "Set 'Em Up Joe," "She's Not Cryin' Anymore" and "I've Come To Expect It From You." • CMA, NSAI, ACM, NARAS



Rick Carnes

President

Songwriter's Guild of America

1222 16th Ave., Ste. 25

Nashville, TN 37212

615-329-1782 Fax: 615-329-2623

SGANash@aol.com

www.songwriters.org

Accomplished songwriter presides over SGA board and executive committees. Oversees daily operations of New Jersey, New York, Nashville and Los Angeles offices. Coordinates SGA legislative and legal efforts. Also a staff writer with peermusic Nashville. Credits include Garth Brooks' "Longneck Bottle," Reba McEntire's "I Can't Even Get The Blues" and Alabama's "When It All Goes South." • NSAI, ASCAP • Tournament chess player, basketball



Ralph Carroll

Owner

Ralph Carroll Promotions

239 Indian Springs Dr.

Florence, AL 35634

256-766-9979 Fax: 256-767-6122

rcpromo@bellsouth.net

This industry promotion veteran formed his own company eight years ago after leaving Polydor Records, where he served as VP Promotion. • Golf



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www.jamsync.com

Joe Carter

Owner, Carter & Co.

1114 17th Ave. S., Ste. 103, Nashville, TN 37212
615-329-2145 Fax: 615-329-0416
 jtc@carterandcompany.com
 Began in Beaumont, TX, with Ritter/Carter Management in 1991 and later formed Carter & Co. in Nashville. Currently manages Tracy Byrd and Brad Martin. • CMA, ACM, NARAS • Running, golf, hunting, fishing



Keith Case

Owner

Keith Case & Associates

1025 17th Ave. S., 2nd Fl.
 Nashville, TN 37212
615-327-4646 Fax: 615-327-4949
 keith@keithcase.com

Case and his staff book some of America's top bluegrass, root and folk acts, including Alison Krauss + Union Station, Jeannie Kendall, Beth Nielsen Chapman and the Fairfield Four. Established this company in 1984. • Founding member, IBMA; Member—CMA, APAP and Folk Alliance • Fly fishing, deep sea fishing



Buzz Cason

Owner/President

**Southern Writers Group/
 Creative Workshop/
 musicnashville.com**

2804 Azalea Pl.
 Nashville, TN 37204

615-383-8682 Fax: 615-383-8696
 bcason@musicnashville.com
 www.musicnashville.com

Cason, who has had his company 32 years, is a songwriter and producer with releases by U2, Gloria Estefan, Pearl Jam and Martina McBride. He is currently producing Anthony Crawford, Heather Holland and Shane Owens. • CMA Hall of Fame Board of Electors; Board—GIFT (non-profit organization assisting needs of music industry) • Golf, photography, travel



Todd Cassetty

President, Hi-Fi Fusion

1604 8th Ave. S.
 Nashville, TN 37203

615-298-3873 Fax: 615-244-3196
 todd@hififusion.com
 www.hififusion.com

Oversees online and offline marketing campaigns for record companies and their artists, Web design, enhanced CD creation, video/audio encoding and online streaming services. Clients include Capitol, CMT, Curb, DreamWorks, Lyric Street, Mercury, RLG, Sparrow • CMA, ACM, Leadership Music



Bill Catino

Executive VP

Capitol Nashville

3322 West End Ave., Fl. 11
 Nashville, TN 37203

615-269-2000 Fax: 615-269-2045
 bill.catino@emicap.com

www.capitol-nashville.com

Oversees all aspects of the promotion department and radio-related activities for all Capitol Nashville artists. • Trains, Italian food



Liz Cavanaugh

**VP, Publicity/Media Relations
 Curb Records**

47 Music Sq. E.
 Nashville, TN 37203
615-321-5080 Fax: 615-327-1964
 Oversees publicity efforts for Curb

Records and its roster.



Blake Chancey

**Executive VP A&R
 Sony Music Nashville**

34 Music Sq. E.
 Nashville, TN 37203
615-742-4321 Fax: 615-742-5739
 www.sonymnashville.com

Chancey's duties include guiding the overall creative and strategic direction of Columbia, Epic, Monument and Lucky Dog Records, including the A&R responsibilities for each label. His production clients include Montgomery Gentry, Little Big Town, Colt Prather, Brad Martin, Christy Sutherland, Charlie Robison, Dixie Chicks, Mary Chapin Carpenter and JEB. • Tournament Director—The Beckham; Member—CMA, ACM, NARAS, AES • Spending time with my family, golfing, boating



Karen Clark

**First VP, SunTrust Bank Music
 Row Financial Center**

1026 17th Ave. S.
 Nashville, TN 37212
615-748-4434 Fax: 615-327-3602
 karen.clark@suntrust.com

www.suntrust.com

A 17-year veteran of banking, Clark handles financial services for the music industry. • Board—GMA, W.O. Smith School; Leadership Music alumni; Member—CMA, NARAS, American Heart Association, SOURCE • Golf, family



Kay Clary

**Owner/Operator
 Commotion PR**

1008 16th Ave. S.
 Nashville, TN 37212
615-467-6677 Fax: 615-467-6690
 kay@commotionpr.com

Opened Commotion PR in 2002. Clients include Country Music Hall of Fame and Museum, Ricky Skaggs, Kathy Mattea, The Derailers, Billy Joe Shaver, BR549 and The Nitty Gritty Dirt Band. • Mountain biking, yoga



Dave Cline

**President/Co-Owner
 Seventeen Grand Recording**

1001 17th Ave. S.
 Nashville, TN 37212
615-327-9040 Fax: 615-321-9666
 dav17grand@aol.com

Has had this popular recording studio for eight years. Clients include Alison Krauss, Edwin McCain and Jimmy Buffett. • Photography, time with wife and recently adopted daughter from Russia

Barry Coburn

Co-President

Ten Ten Music Group, Inc.

33 Music Sq. W., Ste. 110, Nashville, TN 37203
615-255-9955 Fax: 615-255-1209



www.tentenmusic.com

Formed the company in 1984 with Jewel Coburn. Writers include Keith Urban, Harley Allen, Angela Kaset and Carol Ann Brown. • Outdoor photography, hiking, tennis, diabetes research



Jewel Coburn

Co-President

Ten Ten Music Group, Inc.

33 Music Sq. W., Ste. 110
 Nashville, TN 37203
615-255-9955 Fax: 615-255-1209
 jcoburn@tntenmusic.com

www.tentenmusic.com

Oversees operations and pitches songs for this 19-year-old publishing company. Writers include Keith Urban, Harley Allen, Angela Kaset and Carol Ann Brown. • Chicks With Hits, SOURCE, NICL, JDRF • Cooking, running, travel, mother of two sons



George Collier

President, V Tone Music, Inc.

210 25th Ave. N., Ste. 1200
 Nashville, TN 37203
615-277-1870 Fax: 615-277-1874
 gcollier@vtonemusic.com

Manages day-to-day overall operations of label distributed by Compendia. Formed label to create a level playing field for new and established acts at retail. Handles distribution and marketing for other independent labels. Clients/roster include Pat Waters, Jill King, King Country, Cupit Records, Bobby Seals, Jerry Burkhart, Memarie and Brad & Shelly. • CMA, ACM



Tom Collins

President

Tom Collins Productions

21 Music Sq. W.
 Nashville, TN 37203
615-255-5550 Fax: 615-256-6467
 tcollmuz@aol.com

Collins likes to be known for developing writers and artists. Built one of Nashville's largest independent publishing concerns before selling it to Acuff Rose. Presently developing new ventures. • Board—Leadership Music, CMA; Franklin Road Academy Trustee • Tennis, oriental rugs, real estate, collects art



David Conrad

Executive VP A&R

MCA Nashville/Mercury

60 Music Square E.
 Nashville, TN 37203
615-524-7500 Fax: 615-524-7616

Oversees all record production, song selection and scouting talent. Previously spent 20 years at Almo/Irving. • Board—Nashville Songwriters Foundation, CMF, Leadership Music • Running, reading, scuba diving, golf, collecting photographic art

Karen Conrad

Senior VP, BMG Music Publishing

1400 18th Ave. S., Nashville, TN 37212
615-858-1300 Fax: 615-858-1330
 Conrad's publishing company was bought by BMG in



1998 and she was charged with overseeing all aspects of BMG's publishing operations including writer signings and acquisitions. Conrad formerly worked as a publishing coordinator for ASCAP; Professional Manager for Blendingwell Music; publishing and tour coordinator for Jimmy Buffett; promotion assistant at Mercury Records. • Board—NARAS, Leadership Music, R.A.C. Ministries; Member—NSAI, CMA



Lionel Conway
President
Mosaic Music Publishing
1305 16th Ave. S.
Nashville, TN 37212
615-320-9971 Fax: 615-322-9288
lconway@mosiacla.com

Oversees all operations of this new publishing company. Formerly ran Madonna's Maverick Music. Former President of Island Music where he signed U2, Tom Waits and Robert Palmer. • AIMP, NARAS, AFM, City of Hope • Soccer, soccer, soccer



Tony Conway
President/Co-owner
Buddy Lee Attractions, Inc.
38 Music Sq. E., Ste. 300
Nashville, TN 37203
615-244-4336 Fax: 615-726-0429
tconway@blanash.com

www.buddyleeattractions.com

Oversees day-to-day operations of this 37-year-old talent agency and directs the services of Main Stage Production Enterprises, Inc., a division of Buddy Lee Attractions, which produces major events, festivals and state fairs in North America. With company 28 years, currently represents Lorrie Morgan, Clay Walker, Lee Ann Womack and Aaron Tippin. He is a recipient of the Hubert Long Lifetime Achievement Award from the National Association of Talent Directors. • Formerly Chairman and President—CMA (current Director); Member—IAAM, IAFE, NEA, NARAS, NACA, IEBA, S.L.A., O.A.B.A. Licensed Agent with A.F.M., S.A.G., A.F.T.R.A., A.G.V.A.; NATD (former President); Advisory Board—W.O. Smith School of Music; Board—ACM, MusicCares and T.J. Martell Foundation • Boating, electronics



Don Cook
President/Senior VP & Chief Creative Officer
DKC Music/Sony ATV Tree Publishing
8 Music Sq. W.
Nashville, TN 37203

615-726-8300 Fax: 615-244-8439
don.cook@sonymusic.com • www.treepublishing.com
Oversees writer/artist development and production. Produces Alabama, Joe Diffie, Michelle Poe, Tamara Walker, Ronnie Bowman. • Board—Nashville Chamber Orchestra, Gilda's Club; NARAS • Golf, motorcycles, woodworking, old books



Peter Cooper
Music Writer, Tennessean
1100 Broadway, Nashville, TN 37203
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pcooper@tennessean.com
www.tennessean.com

A native of South Carolina, he covers popular (and unpopular) music for the *Tennessean*. His writing focuses on reviews, previews and profiles of artists. • Dog rearing (one dachshund), cheering on the Nashville Sounds, reading liner notes



C. Paul Corbin
VP, Writer/Publisher Relations
BMI
10 Music Sq. E.
Nashville, TN 37203
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pcorbin@bmi.com • www.bmi.com

Joined BMI in December 2000. In charge of BMI's Writer/Publisher Relations out of the Nashville office. Before joining BMI, Corbin was with Gaylord 16 years prior to joining CBS Cable with its acquisition of TNN/CMT. He handled music industry relations for TNN, CMT and Country.com. • Board—CMA, GMA, W.O. Smith Music School, Country Music Hall of Fame; President—NARAS Board of Governors; Member—NATAS, NSAI, NATD, IAFE • Boating, wine collecting, electronic toys

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Ty Herndon Darryl Worley The Marie Sisters Pinmonkey Patty Loveless
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Jim Lauderdale Montgomery Gentry Jo Dee Messina Lee Ann Womack
Mindy McCready Chely Wright Deana Carter George Jones
Lorrie Morgan Billy Dean John Conlee Englebert Humperdinck
Steve Holy Chalee Tennison Dean Miller Gene Watson
Collin Raye Mark Nester Trace Adkins Rebecca Lynn Howard
Harley Allen ...just a few who've enjoyed the sounds of Island Bound

10 years, 450+ Major Cuts And Growing!



Staff Writers:
Kelly Archer
Max T. Barnes
Wayd Battle
Steven Dale Jones
Jim McBride
Phil O'Donnell
Jamie Paulin
Darin Pavone



Island Bound Music

Brad and Julie Daniel, Owners

Cole Wright, Creative Director

Angelia Van Vranken, Administration

Eilyn Gernand, Office/Studio Manager

Brook Dodson, Catalog Manager

1204 17th Avenue South

Nashville, TN 37212

(615) 320-5440

(Fax) 320-0819



Sharon Corbitt
Studio Manager
Ocean Way Nashville
 1200 17th Ave. S.
 Nashville, TN 37212
615-320-3900 Fax: 615-320-3910
 corbitts@mail.belmont.edu

www.oceanwaystudios.com
 With company four years. Responsible for booking the studio and handles marketing and PR. Recent clients include Tantric, Sheryl Crow, Toby Keith, Jessica Andrews, matchbox twenty, CNN, Faith Hill, Willie Nelson and Lee Ann Womack. • NAPRS Board, NARAS P&E Wing Committee; Member—CMA, NARAS, NAPRS • Native American rights issues, collecting first editions, time with friends and family



David Corlew
President/CEO, Blue Hat
Records/Corlew Music Group
 50 Music Sq. W., Ste. 300
 Nashville, TN 37203
615-443-2112 Fax: 615-443-3140
 dgcrlw@aol.com

www.bluehatrecords.com
 Established Blue Hat in 1997. In charge of all operations. Established Corlew Music Group in 1999, featuring writers Chris Wallin, Andy Childs, Jason Sellers, Craig Monday. Also long-time personal manager for The Charlie Daniels Band. • Board—ACM, T.J. Martell Foundation; Member—ACM, NARAS, CMA, IEBA, NATD • Aviation, golf, horses, cattle



Stephanie Cox
President, Larga Vista Music
 POB 41164, Nashville, TN 37204
615-467-7065 Fax: 615-467-7066
 lrgvista@bellsouth.net

With company three years. Oversees all aspects of music publishing, with writers including Steve Seskin, Brandy Clark, Sunny Russ and Tom Dampier. • SOURCE Steering Committee, W.O. Smith School advisory council; Member—CMA, Chicks With Hits, NARAS • Cooking, sewing

Derek C. Crownover
Partner, Hall, Booth, Smith & Slover, P.C.
 611 Commerce St., Ste. 2925, Nashville, TN 37203
615-313-9911 Fax: 615-313-8008
 www.hbss.net



Started with Zumwalt, Almon & Hayes practicing in the entertainment law sector for nine years. In 2002 opened the Nashville office of Hall, Booth, Smith & Slover, P.C., an Atlanta-based defense law firm. Named partner in 2003. Clients include producers, artists, managers, publishers, studios and other entertainment industry personnel. • Legal Counsel and Founding Board Member—T.J. Martell Foundation; Member—CMA, NARAS, Nashville Bar, Tennessee Bar, American Bar, Entertainment and Sports Commission; Adjunct Professor—Belmont's Curb School of Music Business • Softball, golf and helping the T.J. Martell Foundation raise money for cancer research.

Benson Curb
VP Sales, Curb Records
 47 Music Sq. E., Nashville, TN 37203
615-321-5080, ext. 322 Fax: 615-321-1964
 bcurb@curb.com • www.curb.com
 With the company 10 years; oversees sales distribution. • Former tennis pro, golf guru, family



Mike Curb
Chairman, Curb Records
 47 Music Sq. E.
 Nashville, TN 37203
615-321-5080 Fax: 615-327-1964
 bjudd@curb.com
 Founder of label with a roster that includes Tim McGraw, Lee Ann Rimes and Jo Dee Messina. The Belmont University Music Industry Program has been established in Mike Curb's name. • Exec. VP—CMF; Member—ACM



Steve Dahl
Director, Fairs & Festivals
Monterey Peninsula Artists
 124 12th Ave. S., Ste. 410
 Nashville, TN 37203
615-251-4400 Fax: 615-251-4401
 stevedahl@mpanashville.com
 Responsible for fair and festival engagement for entire MPA roster. • Board—ACM; Member—CMA, NARM • Golf, cars, kids



Rob Dalton
VP Promotion, Asylum Curb
 47 Music Sq. E.
 Nashville, TN 37203
615-321-5080 Fax: 615-327-1964
 rdalton@curb.com
 Recently started with Curb to open Asylum imprint after 15 years with Epic. Primary duty is to obtain airplay for Asylum artists. • CMA, ACM • Snow skiing, golf



Tabitha Daly
Executive Director
Leadership Music
 POB 158010, Nashville, TN 37215
615-880-7466 Fax: 615-880-7468
 lm@leadershipmusic.org
 With Leadership Music for nine years, Daly directs the day-to-day operations and the organization's music industry educational program. Formerly VP of Creative for Great Cumberland and A&R Director for RCA Records. • CMA, NARAS, SOURCE, Leadership Nashville. • Golf, reading



Brad Daniel
Owner, Island Bound Music/
Island Bound Studio
 1204 17th Ave. S.
 Nashville, TN 37212
615-320-5440 Fax: 615-320-0849
 Secures, negotiates and executes all legal and financial matters for this nine-year-old company. Oversees songwriter staff of eight as well as office staff and the studio. • CMA, NARAS, Leadership Music • Four-wheeling, real estate, traveling



Julie Daniel
Owner, Island Bound
Music/Island Bound Studio
 1204 17th Ave. S.
 Nashville, TN 37212
615-320-5440 Fax: 615-320-0849
 julied@islandbound.com
 Daniel oversees a staff of eight writers and several catalogs. The nine-year-old company has generated over 500 major cuts, 42 singles, and held the No. 1 chart position for four-and-a-half months. • ACM, CMA, NARAS • Traveling

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 Smyrna, TN 37167

Stephen Day

GM, Skaggs Family Records/Ceili Music

329 Rockland Rd., Hendersonville, TN 37075

615-264-8877 Fax: 615-264-8899

steve@skaggsfamilyrecords.com

www.skaggsfamilyrecords.com

Responsible for all day-to-day operations of the label.

Artists include Ricky Skaggs, Mountain Heart, Paul Brewster, Andy Leftwich, The Whites and Jerry & Tammy Sullivan. • IBMA, Copyright Society of the South • Hot-air balloon pilot, photography, scuba diving, off-road motorcycles, camping



Robert Deaton

Co-Owner

Deaton Flanigen Productions

1014 17th Ave. S.

Nashville, TN 37212

615-329-2095 Fax: 615-329-0339

dfprod@hotmail.com

Directs music videos and TV commercials. With company 18 years. Clients include Martina McBride, Rascal Flatts, STP, *That '70s Show*, NBC, CBS, ABC *Monday Night Football*. • Board of Directors—CMA; Chairman—CMA TV Committee; Member—NATAS, ACM Leadership Music



Jim Della Croce

Owner

Pathfinder Management, Inc./

Pathfinder-Uncas Music/

Pathfinder Productions

2607 Westwood Dr.,

Nashville, TN 37204

615-269-3670 Fax: 615-269-3669

thepathfinder@mindspring.com • www.thepressoffice.net

Personal manager for Hal Ketchum and Eddie Money, the music of The Band and Nate Barrett. Also publicist for the Beach Boys and John Anderson. • NSF, ACM, CMA, NARAS • Basketball, golf, woodworking



Bill Denny

VP/Treasurer

National Tape & Disc, Inc.

917 Tyne Blvd.

Nashville, TN 37220

615-297-8494 Fax: 615-297-8494

billvu57@aol.com

Denny retired in 1998 from a 15-year presidency of Nashville Gas. Formerly headed the legendary Cedarwood Music which was subsequently sold to Mel Tillis, then PolyGram. Denny is one of the three remaining CMA Lifetime Directors. • Board—CMA, Leadership Music, CMF, National Tape Corp., Leadership Nashville; Member—NARAS, AGA, TGA, AOPA, Copyright Society of the South, Chamber of Commerce • Airplane pilot/owner, working with domestic violence intervention center



Norman DeVasure

Owner, Sunset Ranch Music/

Norman Productions

204 Heady Dr., Nashville, TN 37205

615-352-5353 Fax: 615-308-5353

norman@sunsetranchmusic.com

www.sunsetranchmusic.com

Oversees this full service publishing, plugging and production company. • NARAS, ACM • Golf, softball, cooking, travel, movies, music



Dean Diehl

Senior VP/GM

Reunion Records

741 Cool Springs Blvd.

Franklin, TN 37067

615-261-6500

Fax: 615-261-5916

ddiehl@providentmusicgroup.com

www.reunionrecords.com

With company 11 years. Formerly Brentwood Records GM and Brentwood Music Director of Marketing.

Oversees all aspects of signing and developing artists and albums. • Board—GMA; Nashville First Church of the Nazarene (Chairman); Trevecca Nazarene University

Music Business Advisory Board; Member—ASCAP

• Reading, Sunday school teacher, hiking



Stuart Dill

President/CEO

Refugee Management

209 10th Ave. S., Ste. 347

Nashville, TN 37203

615-256-6615 Fax: 615-256-6717

Founded the company 13 years ago.

Manages Jo Dee Messina, Rearview Mirror, Sixwire, Regie Hamm. • NARAS, CMA, ACM



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Kevin Doherty
Partner, Gladstone, Doherty & Associates, PLLC

49 Music Sq. W., Ste. 300
Nashville, TN 37203
615-329-0900 Fax: 615-329-2148
kdoherty@gladstone-doherty.com

www.gladstone-doherty.com
Co-founded firm in 1997. Duties include negotiating all forms of entertainment agreements, handling copyright and trademark matters, and representing clients in the sale and acquisition of music catalogs and related companies and entities. Expertise in entertainment insurance and structuring of alternative insurance vehicles. Co-manages day-to-day workflow. Represents Emerson Drive and numerous songwriters. • Board of Directors of BBB of Middle TN; Past Board, NARAS; Nashville Rotary Club • Songwriting, skiing, racquetball, softball, Vanderbilt athletics, Atlanta Braves



John R. Dorris
President, The Hallmark Direction Company

15 Music Sq. W.,
Nashville, TN 37203
615-320-7714 Fax: 615-320-5799
cjbutler@hallmarkdirectionco.com

A business and personal manager whose clients include Montgomery Gentry, Blake Shelton, Leslie Satcher, Dean Dillon, Dusty Drake and The Whites. • Board—ACM (Treasurer) • Golf, Certified Public Accountant



Bob Doyle
Owner, Bob Doyle & Associates, Major Bob/Rio Bravo Music

1111 17th Ave. S.
Nashville, TN 37212
615-329-1040 Fax: 615-329-1021

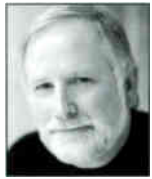
The longtime manager of Garth Brooks, Doyle also manages Billy Mann, Buddy Mondlock and Jonathan Pierce. As a publisher, he has more than 30 ASCAP publisher awards. He previously served as Director of Membership Relations at ASCAP and as Assistant Director of A&R at Warner Bros. Doyle is a retired Lieutenant Colonel with the Tennessee Air National Guard and served as a pilot in Desert Storm. • CMA, NARAS, ACM



Chris DuBois
Partner, Sea Gayle Music

35 Music Sq. E.
Nashville, TN 37203
615-259-9460 Fax: 615-259-3470
Co-founded Sea Gayle Music in 1999 with Frank Rogers and Brad Paisley. He is GM, overseeing day-to-day operations.

• Board—NSAI



Tim DuBois
Senior Partner Universal South

40 Music Sq. W.
Nashville, TN 37203
615-259-5300 Fax: 615-259-5301

This former college accounting teacher headed Arista's Nashville branch for a decade, bringing it to profitability the first year in business. DuBois first made a name in the music business as a songwriter, then went on to establish and produce Restless Heart. At Arista, one of his first signings was Alan Jackson, and he is also credited with putting together two songwriters to form the decade's most successful duo, Brooks & Dunn. DuBois and his partner, Tony Brown, recently started a new joint venture label with Universal called Universal South. • Board—CMA, ACM, Leadership Music; Member—NSAI



Jerry Duncan
Owner Jerry Duncan Promotions

2 Music Circle S., Ste. 205
Nashville, TN 37203
615-251-0905 Fax: 615-251-9848
jduncanpro@aol.com

Started record promotion company in 1982 specializing in secondary promotion. Promotes country records to *Music Row*, *Indicator* and non-reporting stations for the purpose of airplay and sales. • CMA, ACM, NARAS, BMI • Tennis, reading



Mike Dungan
President/CEO Capitol Nashville

3322 West End Ave., Fl. 11
Nashville, TN 37203
615-269-2000 Fax: 615-269-2086
mike.dungan@emicap.com

www.capitol-nashville.com

Dungan has been President/CEO of Capitol Nashville for the past two-and-a-half years. He captains the team responsible for all activities related to releases from the label's roster. • Board President—Leadership Music; Board—CMA, ACM, CRB; HMWH Elder • I have no life outside of this business.



Dave Durocher
VP, BugMusic/Nashville

1026 16th Ave. S.
Nashville, TN 37212
615-726-0782 Fax: 615-726-0784
daved@bugmusic.com
www.bugmusic.com

Durocher oversees all Nashville operations for the Los Angeles-based publishing administration company. With the company since 1992. Nashville roster includes Johnny Cash, Bela Fleck, Widespread Panic, and Buddy and Julie Miller. • NARAS, CMA



Dan Einstein
VP, Oh Boy Records/ Al Bunetta Management/ Blue Plate Music

33 Music Sq. W., Ste. 102-B
Nashville, TN 37203
615-742-1250 Fax: 615-742-1360

doc@ohboy.com • www.ohboy.com
With the company 22 years, Einstein oversees the daily activities of three independent record labels (Oh Boy, Blue Plate, Red Pajamas), as well as Al Bunetta Management which represents John Prine and Todd Snider. • W.O. Smith Music School Advisory Council; Member—NARAS, Leadership Music • Cooking, wine, travel



Dan F. Ekbäck
VP Operations Bluewater Music Corp.

1218 17th Ave. S.
Nashville, TN 37212
615-327-0808 Fax: 615-327-0809
dan@bluewatermusic.com

www.bluewatermusic.com
Heads administration division. Responsible for all licensing, contracts and administration. In charge of all international activities, affiliating with rights societies and sub-publishers. Pitches to international markets and oversees day-to-day operations. Stockholm native worked in Sweden's music industry before relocating to Nashville. • Lifetime member of CMA; NARAS • Travel, cooking, ice hockey



P. David Eleazar
Founder/Creative Director The Eleazar Group

2403 12th Ave. S.
Nashville, TN 37204
615-386-6080 Fax: 615-386-3112
david@eleazargroup.com

www.eleazargroup.com
Eleazar founded his business in 1994. Specializing in marketing communications and design, the Addy Award-winning Eleazar Group creates CD packaging, corporate identities, publications, advertising, interactive CD-ROMs and Websites. Client history includes BMG, Country Radio Broadcasters, MCA, Vanguard, CMA, DreamWorks, Mercury, NARAS, Capitol, Starstruck and Warner Bros. • Family, Cajun cooking

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Owner, The Sound Kitchen
 112 Seaboard Ln.
 Franklin, TN 37067
615-370-5773 Fax: 615-370-1712
 defelante@aol.com
 www.soundkitchen.com

Dino and his brother, John, own the largest recording studio in Nashville. A graduate of Leadership Music, Elefante and his brother sign and develop acts for multiple record companies in which they hold production agreements. • Leadership Music, NARAS, GMA, CMA • Spending, boating, biking, racing, vintage cars, Harley Davidsons



Kitty Moon Emery
President
Scene Three Media Works
 2600 Franklin Rd.,
 Nashville, TN 37204
615-345-3000 Fax: 615-345-3100
 www.scenehree.com

She is deeply involved in community activities, especially those which unite the music and business arenas. Teamed with TV producer Mitchell Galin to produce a number of mini-pilots, which utilize Nashville-based music resources. Winner of Leadership Music's 1999 Bridge Award and 2002 Harpeth Hall Distinguished Alumna. Named 2002 Nashvillian of the Year. • Chair—Nashville Sports Authority; Steering Committee—Nashville's Agenda; Past President—Rotary Club of Nashville; VP, Leadership Music; Board—Bank of America, CMA (past President & Chairman), Leadership Music,

Da Girlz

Angel & Leann

Leadership Nashville, Metro Tourism and Convention Commission (past Chairman), The Recording Academy, Rotary Club of Nashville • Movies, Vanderbilt football & basketball, Titans and Predators



Paula Erickson
Owner
Erickson Public Relations
 2834 Westwood Ave.
 Nashville, TN 37212
615-292-5950 Fax: 615-292-5957
 paula@ericksonpublicrelations.com

This one-year-old publicity company's clients include Joe Nichols and Universal South Records. Previously spent five years as Director of Sales & Marketing for Gavin magazine and six years Manager of A&R at RCA. • VP of Public Relations for Childhelp USA; Member—ACM, CMA, SOURCE



Rod Essig
Agent, Creative Artists Agency
 3310 West End Ave., Fl. 5
 Nashville, TN 37203
615-383-8787 Fax: 615-383-4937
 ressig@caa.com

With CAA since 1993. Responsible agent for Tim McGraw, Jessica Andrews, Shannon Brown, Clark, Alecia Elliott, Billy Gilman, Barbara Mandrell, Reba McEntire, LeAnn Rimes, Phil Vassar, and Carolyn Dawn Johnson, among others. • Board—ACM, Board of Advisors for Belmont University; Member—NATD, IEBA, Leadership Music



Gary Falcon
President
Falcon-Goodman Management
 1103 17th Ave. S.
 Nashville, TN 37212
615-329-9220 Fax: 615-329-9221
 falconmgmt@earthlink.net

Founded personal management company with Jon Goodman in 1993. Manages Travis Tritt, Christy Sutherland and JEB. • NAPM, NARAS, CMA, ACM • Scuba, cooking, skiing, spending time with daughter

Ben Farrell
Varnell Enterprises
 630 Third Ave. S., Nashville, TN 37210
615-259-3131 Fax: 615-259-3192
 Thirty-plus-year industry veteran heads this artist touring representative firm. Works with self-promoted artists including George Strait, Kenny Chesney and Toby Keith on their tours across North America. • CMA, IEBA • University of Tennessee sports, work, reading newspapers, bass fishing



Chris Farren
Co-President
Combustion Music
 1609 17th Ave. S.
 Nashville, TN 37212
615-515-5490 Fax: 615-269-6883

An award-winning producer/songwriter, Farren formed Combustion Music in 2001 with manager Ken Levitan. • ACM, NFF, NARAS

Paul Fenn
Joint Managing Director, Asgard Promotions
 125 Parkway, London, NWI 7PS



020-7387-5090
 Fax: 020-7387-8740
 paulfenn@asgard-UK.com
 Books and promotes tours in the U.K. and Europe for country artists.
 • VP—UK Agents Association;
 Executive Councillor—UK Concert Promoters Association • Raising children



Cindy Finch
Senior VP Administration
Warner Bros. Records
 20 Music Sq. E.
 Nashville, TN 37203
615-748-8000 Fax: 615-214-1514
 cfinch@wbr.com

With the label for 23 years. Responsible for finance, employee relations and charitable contributions. • Exercising, cooking, digging in the dirt, hanging out with husband Pat and our boys



Patrick Finch
VP/GM, Zomba Music
 916 19th Ave. S.
 Nashville, TN 37212
615-321-4850 Fax: 615-321-0765
 pat.finch@zomba.com

Joined Zomba in 2002. In charge of all aspects of the Nashville operations. Formerly with Famous Music and EMI Music. • CMA, NARAS, Leadership Music • Carpentry, golf



Tim Fink
Associate VP, Writer/Publisher Relations, SESAC
 55 Music Sq. E.
 Nashville, TN 37203
615-320-0055 Fax: 615-329-9627
 tfink@sesac.com • www.sesac.com

With the organization 12 years. Oversees all aspects of the Nashville Writer Publisher Relations staff. • CMA, NARAS, ACM, AMA



Martin Fischer
President
High Five Entertainment
 1111 16th Ave. S.
 Nashville, TN 37212
615-321-2540 Fax: 615-321-2546
 martinfischer@hfetv.net

www.high5entertainment.com
 With company since 1983. Oversees production and development departments of company which develops and produces projects for network and cable television. Recent clients include PBS, CMT, Capitol Records, Oxygen and Reebok. • Board—EAR Foundation, W.O. Smith School; Member—NARAS, CMA



Pete Fisher
VP/GM, Grand Ole Opry, Gaylord Entertainment
 2804 Opryland Dr.
 Nashville, TN 37214
615-871-5812 Fax: 615-871-5719
 pfisher@opry.com • www.opry.com

Responsible for the production of the Grand Ole Opry show. Oversees all aspects of the Opry House, Acuff Theatre and Opry Plaza. With company since 1999.



Larry Fitzgerald
President, Fitzgerald Hartley
 1908 Wedgewood Ave.
 Nashville, TN 37212
615-322-9493 Fax: 615-322-9582
 fitznash@aol.com

Fitzgerald ran Caribou Management from 1967-1977, working with artists including Chicago, The Beach Boys and Billy Joel. Founded the Fitzgerald Hartley Company with Mark Hartley in 1977. The Nashville office was opened in 1985 and manages Vince Gill, Olivia Newton-John, Rodney Foster, Dwight Yoakam, Nitty Gritty Dirt Band, The Flatlanders, Joanna Janet, Bryan White, Brett James and Joe Ely. Fitzgerald and Hartley are also partners in the High Seas Music publishing company and active in the area of movie soundtrack music supervision. • Board—CMA Executive TV Committee; Member—ACM, NARAS



George J. Flanigen IV
Co-Owner
Deaton Flanigen Productions
 1014 17th Ave. S.
 Nashville, TN 37212
615-329-2095 Fax: 615-329-0339
 djprod@hotmail.com

Directs music videos and TV commercials. With company 18 years. Clients include Martina McBride, Rascal Flatts, STP, *That '70s Show*, NBC, CBS, ABC *Monday Night Football*. • Board—NARAS, NARAS National Trustee; Member—CMA, ACM, NATAS, Leadership Music • Racing cars and motorcycling



Van Fletcher
Senior VP/GM
Universal South
 40 Music Sq. W.
 Nashville, TN 37203
615-259-5300 Fax: 615-259-5373
 van.fletcher@umusic.com

www.universal-south.com
 Responsible for daily label operations as well as sales, marketing and artist development • Family, music, golf, coaching



Chet Flippo
Editorial Director,
CMT/CMT.com
 330 Commerce St.
 Nashville, TN 37201
615-335-8456 Fax: 615-335-8619
 chetf@mtvi.com • www.cmt.com

With company three years and oversees news department for CMT, CMT.com and special programming for CMT. Previously Nashville Bureau Chief for *Billboard*. Also a prolific author whose books include *Your Cheatin' Heart: A Biography of Hank Williams*, *It's Only Rock & Roll: On Tour with The Rolling Stones* and *Graceland*. • Advisory Board—Belmont University Curb School of Music Business; Member—CMA, NARAS, Leadership Music, • Fishing, record collecting, photography



Chuck Flood
Partner, Flood, Bumstead,
McCreedy & McCarthy, Inc.
 1700 Hayes St.
 Nashville, TN 37203
615-329-9902 Fax: 615-321-5074
 chuck_flood@fbmm.com

Specializes in business and financial management. Clients include Don Schlitz, Vince Gill, Patty Loveless, Lee Ann Womack, Clay Walker, Matraca Berg, Kim Carnes and Collin Raye.



Joni Foraker
Vice President
Borman Entertainment
 1222 16th Ave. S., Ste. 23
 Nashville, TN 37212
615-320-3000 Fax: 615-320-3001
 joni@borman.cc

Oversees the Nashville branch of this management firm. Confirms artist tour dates. Works on sponsorship and endorsement deals. Clients include Faith Hill, Lonestar and Keith Urban. With company 12 years. • Advisory Board—St. Jude Childrens Research Hospital; Member—Leadership Music Finance Committee; Country Cares AFTRA Advisory Committee • All sports (especially football), cooking, decorating, reading



Tom Forrest
President, Taillight TV
 1207 17th Ave. S., Ste. 308
 Nashville, TN 37212
615-385-1034 Fax: 615-385-1024
 tomforrest@taillight.tv
 www.taillight.tv

Forrest produces music-based television programming including CMT's *Most Wanted Live*, *MWL Star*, *MWL Stacked* and *Flameworthy* series. Company founded in August 2000. • CMA, NARAS, ATAS • Golf, cross-country skiing



Fletcher Foster
Senior VP Marketing
Capitol Nashville
 3322 West End Ave., Fl. 11
 Nashville, TN 37203
615-269-2068 Fax: 615-269-2059
 fletcher.foster@emicap.com

www.capitol-nashville.com
 Foster oversees all marketing aspects of the label and day-to-day operations. • Board—NARAS, NFF, Make-A-Wish; Member—CMA Marketing Committee • Fitness, working around the house, traveling

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Garth Fundis
Producer, Owner
Sound Emporium
 3100 Belmont Blvd.
 Nashville, TN 37212
615-383-1982 Fax: 615-383-1919
 gmfmusic@aol.com

Fundis, who has owned the Sound Emporium recording studio for 10 years, has produced Trisha Yearwood, Keith Whitley, Don Williams, New Grass Revival, Alabama, John Michael Montgomery, Collin Raye and Lari White. • Board Chairman—NARAS



Joe Galante
Chairman, RCA Label Group
 1400 18th Ave. S.
 Nashville, TN 37212
615-301-4310 Fax: 615-301-4301
 joe.galante@bmg.com

Galante has been with RCA for more than 30 years. Under his leadership, the country label developed such gold and multi-platinum acts as Alabama, The Judds, K.T. Oslin, Clint Black, Kenny Chesney, Martina McBride, Keith Whitley, Sara Evans, Andy Griggs and Lonestar. Galante helms Music Row's most powerful label group with more than 30 artists including Alan Jackson, Brooks & Dunn and Brad Paisley. • Board—CMA, Rock 'n' Roll Hall of Fame, TJ Martell Foundation, Nashville Area Chamber of Commerce, Vanderbilt-Ingram Cancer Center; Member—NARAS, ACM, Leadership Music founding member



Byron Gallimore
Owner
Song Garden Publishing, LLC
 25 Music Sq. E.
 Nashville, TN 37203
615-244-8950 Fax: 615-244-4711

Gallimore oversees all daily operations of his publishing company. Previously President of Pride Music Group for 13 years. Has independently produced or co-produced Tim McGraw, Faith Hill, Jo Dee Messina, Phil Vassar, Jessica Andrews, Holly Lamar, Marcel and Clark Family Experience. • Board—NARAS; Member—BMI, CMA, ACM • Golf, Civil War buff, race car driving

Clarke Gallivan
President, Ruckus Films
 4610 Charlotte Ave., Nashville, TN 37209
615-298-5818 Fax: 615-292-0204



clarke@ruckusfilm.com
 www.ruckusfilm.com
 With company 12 years. Producer and executive producer for music videos, commercials and TV. Clients include Sony, Warner Bros. Turner South and Universal South. • CMA, NARAS, Leadership Music • Hiking, cooking, reading, photography



Patti Olsen Garafola
Owner
Patti Olsen Promotions
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Promotion veteran with 20 years of experience. Exclusive country indie for Cumulus Broadcasting. • CMA, ACM • Calling radio stations, Music Row Ladies Golf Tournament and Tupperware Party



Bonnie Garner
Owner/President
Bonnie Garner Management
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Co-manages Bonnie Bramlett. Former VP of A&R for Columbia and Epic Records. Formed own company in 1994. Won Grammy in 2002 for Best Country Album as Co-Producer on *Timeless—Honoring The Music Of Hank Williams*. • CMA, ACM, NARAS • Horseback riding, gardening



Tammy Genovese
Associate Executive Director
Country Music Association
 1 Music Circle S.
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615-244-2840 Fax: 615-726-0314
 www.cmaworld.com

Oversees the day-to-day operations of CMA and its staff. • NARAS, Leadership Music alumnus, ASAE, SOURCE



Tracy Gershon
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Six-year-old artist management firm represents Brad Paisley and The Bakers. Previously ran EMI's production division and ran SBK Nashville for four years before it merged with EMI in 1989. Gilmer has held a number of major publishing posts in Nashville. Enjoyed brief career as pop singer with the hit "Sugar Shack." • NARAS, CMA, Leadership Music, GMA, NSAI • Golf, fly fishing



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 Gladstone represents artists, songwriters, music publishers, managers and entertainment business entities in industry matters; represents executives in employment matters; consults on entity formation, funding and business planning for entertainment industry clients; public speaker on music business and funding issues; Nashville developer of intellectual property asset securitization. Chairman, Film Music Workshop, Inc. • Member—CMA, NARAS, NFVA, Leadership Music; Nashville, Tennessee and Missouri Bar Associations • Teaches fly fishing



Holly Gleason
Chief Wench, Joe's Garage
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Established in 1993, Joe's Garage is a media relations and artist development company. Clients include Brooks & Dunn, Kenny Chesney, Terri Clark, Chris Cagle, Rodney Crowell, John Michael Montgomery, NGDB and Asleep at the Wheel. Formerly a music critic, Gleason has written for *Rolling Stone*, *Musician*, *The New York Times* and others. • ACM, CMA, NARAS



Steven Goldmann
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Goldmann co-founded this company in 1995 with Susan Bowman and Thom Oliphant. Writes, directs and co-develops projects for film, TV and music videos. Clients include IMAX, CMT, TNN, Gaylord, CBC and many Nashville record companies. • Board of Governors, NARAS; Member—CMA • My children, movies, photography, hockey, wine

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Pinky Gonzales
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www.artistmediagroup.com
 Company handles fan management, marketing and Website development for signed artists and entertainment companies. Clients include DreamWorks Nashville, Lyric Street Records, Capitol Nashville, Turner & Nichols and Associates, What A Trip! Entertainment, Travis TV, Gretchen Peters and Brett James. • SOLID • Published author, animal lover



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Vice President
Falcon-Goodman Management
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Started company with Gary Falcon in 1993. Manages Travis Tritt, Christy Sutherland and JEB. • NAPM, CMA, ACM • Harley Davidson, convertibles, www.puremusic.com



Randy Goodman
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Lyric Street Records
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President of Lyric Street since its July 1997 inception.



John Grady
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Heads this recently formed label, which has a roster that includes Ralph Stanley and Rodney Crowell. Previously spent nearly a decade at Mercury as Sr. VP of Sales, Marketing & Promotion. • Hunting, fishing, parenting



Jon Grimson
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 www.americanamusic.com

Produces *This Week In Americana*, the first program of its kind syndicated to commercial country radio since 1998. Also produces *Americana 24/7*, a satellite-delivered syndicated format channel to AM/FM affiliates nationwide. Has also produced radio specials for *O Brother*, Earl Scruggs, Emmylou Harris, Nickel Creek, Dolly Parton, Rosanne Cash, *Chieftains—Nashville Sessions* and Hank Williams III. Oversees music publishing and video production division. • Americana Music Association (founding member); Member—IBMA, Folk Alliance, Leadership Music, NARAS • Restoring antique phonographs, golf and mandolin abuse



Cathy Gurley
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Formed in 1985, the company handles media, marketing, management, consulting and special events. • Board—ACM, T.J. Martell • Walking with my dog, movies, writing



J.D. Haas
President
J. D. Haas Entertainment
 30 Music Sq. W., Ste. 301
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Celebrating its 22nd anniversary, Haas Entertainment creates "contest" trips for radio and TV stations that organize activities and events between stars and winners. Generates airplay, on-air promotion and measured media for artists, record labels, event properties and corporate sponsors. Organizes trips to awards shows, TV tapings, rodeos, Las Vegas, Hollywood, tour openings/closings and more. • ACM, AAA, NARAS • Swimming, walking, weight lifting, travel; proudly supports the Cystic Fibrosis Foundation and St. Jude's Children's Research Hospital



Gary Haber
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Haber provides accounting and business management services to entertainment clients. Offices are located in Nashville, Paris, and Encino, Calif. Clients include Randy Travis, Joe Cocker, Brian Setzer, Lynyrd Skynyrd, Paula Cole, Ken Levitan, Ryan Adams, Nickel Creek, Alecia Elliott, Rodney Crowell, Lyle Lovett, Pat Benatar, Lifehouse, Take 6, Peter Frampton, Raul Malo, Tony Brown, Hal Ketchum, Jim Lauderdale, Lucinda Williams. • President—Nashville Screenwriters Conference; Board—AARC, Assn. of Independent Music Publishers



Ted Hacker
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Manages Darryl Worley and Mark Wills. • CMA, ACM, NARAS • Family time, golf, skiing



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• Specializes in entertainment industry consulting and business management.



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Recently celebrated the company's 10th year. Clients include Trace Adkins, Patti Page, Robert Mirabel, Nashville Film Festival, Tony Joe Walker, RCA Waylon Tribute Album. • ACM, CMA, NARAS • Spending time with son and granddaughter, cooking, Food Network junkie



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Curt Hahn
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Produces TV commercials to promote radio stations.
 In business 27 years.



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 Nashville, TN 37203
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Joined company in 2002. Oversees national promotion
 at country radio. • Board—CRB • College football,
 vintage cars, photography



Wayne R. Halper
GM/Head of Label Operations
DreamWorks Nashville
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 Nashville, TN 37212
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Formerly with Capitol Records, Halper handles all
 legal, business and financial affairs; manages day-to-
 day operations. With company six years. • Board—
 AARC; Trustee—NARAS; Treasurer—T.J. Martell;
 Co-Chair—CMA Finance Committee, Country Music

Retirement Center Project, W.O. Smith Advisory Council;
 Past President—Leadership Music; Member—NARAS
 National Finance Committee; Nashville Children's
 Theater Advisory Council; RIAA Legal Affairs Committee;
 • Attending Mensa meetings, hairstyling, yoga



Greg Ham
President
ForeFront Records
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 With the company 14 years, he oversees all responsi-
 bilities of the label. Roster includes Audio Adrenaline,
 dc talk, Rebecca St. James, PAX217, The Benjamin
 Gate and Stacie Orrico. • Board—CMTA; Member—
 Leadership Music • Family, hunting, fishing



Dennis P. Hannon
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 Held several executive positions with CBS Records and
 Capitol Records. Joined Curb Records in 1991. • National
 Youth Hockey Association • Hockey, boating

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 Exclusive booking agent for Alabama since 1979.
 Other clients include Big & Rich and Rick Huckaby
 • CMA, ACM • Gardening



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 With bank for 18 years. Works with music industry
 clients on matters of deposit, credit, cash manage-
 ment, estate planning and investments. Directs bank's
 sponsorship and other involvement with music related
 activities. • Board—W.O. Smith School, NARAS, TJ
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Vocal Consultant for Major Recording Artists and Artist Development

Credits include:

Beyoncé Knowles – Destiny's Child, Columbia Records
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 Pam Tillis, Sony Records
 Souljahz, Warner Bros.
 Kelly Rowland – Destiny's Child, Columbia Records
 Michelle Williams – Destiny's Child, Columbia Records
 Jacy Maria, Sparrow Records
 Play, Sony Records
 Tom Keifer of Cinderella, Sony Records
 Jaci Velasquez, Word Records
 Solange Knowles, Music World/Sony Records

Beyoncé Knowles, Destiny's Child
*"Kim knows exactly what you need to get the results
 you need. She has helped me tremendously."*

Kelly Rowland, Destiny's Child
*"I've worked with Kim and after the first session
 I was amazed. I've noticed a big difference on
 tour with my voice stamina being stronger."*

Michelle Williams, Destiny's Child
*"Kim has helped me so much.
 I see a big difference in my voice."*

Kim is also experienced in Artist Development
 for various Record Labels, Producers, and Managers.

Voting Member, NARAS



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Oversees all areas of publicity, media marketing and press for special events for DreamWorks Records Nashville. • Board—United Cerebral Palsy Foundation; Marketing and Publicity Committee—CMA; Volunteer Committee—T.J Martell; Tin Pan South Committee—NSAI; Member—ACM, CMA, NARAS • NASCAR, horseback riding, boating, fishing, volunteering for handicapped children's sports activities



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Oversees the booking responsibilities for his company's sizable gospel and Christian artist roster. In business 17 years. • Board—GMA, SGMG, SGMA, Gospel Music Trust Fund • Golf, reading



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Responsible for all aspects of publishing company and record label. Artists include Grammy-nominated Larry Cordle & Lonesome Standard Time, Porter Wagoner and The Graham Parsons Notebook project. Won 2001 CMA Song of the Year Award for "Murder On Music Row." Recent cuts by Rebecca Lynn Howard and Pat Greene. • IBMA, CMA, NARAS • Baseball, beach, surfing, spending time with wife and new son



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 Started firm with Kerry O'Neil in

1984. Business manager and consultant providing domestic and foreign tax planning, investment planning and risk management to a variety of artists, publishers, songwriters and record company executives.



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Conducts all categories of research for broadcast, music industry and other entertainment clients. Produces *Callout America* for R&R. Other products include the *Research Letter*, *The Research Update* and *Monday Memo*. • Research, radio, agriculture, eastern culture



Christian Haseleu
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With the university 25 years, Haseleu runs the country's largest recording program. • Audio Engineering Society, NARAS, SPARS • Travel, gardening, Abyssinian cats



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Opened company 18 years ago. Solicits and obtains airplay for clients. Specializes in secondary promotion—

Music Row and *R&R Indicator*. • CMA • Scuba diving, Titans football, playing with the kids

Craig Havighurst
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 Covers country, bluegrass, folk, jazz and pop for Nashville's daily paper. Former freelance music writer for *No Depression*, *The Oxford American* and *The Wall Street Journal*. Writer and co-producer of Emmy Award-winning short documentary on WSM for Nashville Public Television.



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With this law firm 20 years. Has worked as a musician, songwriter, publisher and music teacher. Toured with Neil Young And The Shocking Pinks as baritone sax player and character, "Vito Toledo." Specializes in music, copyright and entertainment law. • Board—W.O. Smith; Member—CMA, NARAS, Leadership Music • Basketball, golf, guitar; married to songwriter Pamela Brown Hayes who co-wrote Dixie Chicks' "I Can Love You Better"; two sons, Luke and Sam, baseball/basketball coach



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Executive Director
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danh@ibma.org • www.ibma.org
 Hays heads this industry trade organization. With IBMA 13 years. IBMA moved its offices to Nashville in March 2003. • CMA, AMA, Leadership Music • Golf, dog training, fishing

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Hearn was formerly President of Sparrow Records prior to being named President and CEO of EMI CMG. His father, Billy Ray Hearn, who founded Sparrow, continues to function as Chairman of the group. A 26-year industry veteran, Hearn oversees management of Sparrow Label Group, ForeFront Records, Chordant Distribution Group and EMI Christian Music Publishing. • Board—GMA; National Board and local Chairman—T.J. Martell; National Trustee and local Governor—NARAS; Chairman—CMTA • Golf



Bob Heatherly
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www.musiccityrecords.com
 Oversees all label operations. Roster includes Charley Pride and Sonny Burgess. Heatherly was with RCA and Atlantic for over 25 years. • Leadership Music, ACM, CMA • NASCAR, golf, football



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 With publication 21 years. Oversees news and issues coverage of events affecting the country radio and record industries; gathers information to compile weekly country chart and hosts the weekly radio show *Country Countdown USA*, the daily *Country's Inside Trak* and numerous radio specials. Was 2002 CMA National Broadcasting Personality of the Year. • Board—CMA, CMF, Leadership Music



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In charge of the firm's Consulting Group specializing in royalty examinations, valuation and sales of music publishing catalogs, litigation support

and expert witness testimony. Also specializes in entertainment industry business management for artists and executives. • W.O. Smith Council, Leadership Music • Woodworking, restoring an old truck



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 Hendricks was the former head of Capitol and Virgin Nashville. As a producer his credits include Brooks & Dunn, John Michael Montgomery, Trace Adkins and Alan Jackson. Owner of Big Tractor Music. • ACM, CMA, NARAS, Leadership Music



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 nsai@NashvilleSongwriters.com
 www.NashvilleSongwriters.com

Provides overall leadership and direction for the nation's largest not-for-profit songwriter organization. More than 14,000 current and former members, NSAI develops services and benefits for professional and aspiring songwriters; organizes local and regional seminars and music events; monitors and responds to issues facing the profession; and hosts Tin Pan South. Herbison assumed his NSAI appointment in August 1997. • Board—Leadership Music, MADD; Member—CMA, NARAS, NSAI • Basketball, physics

Kevin Herring
VP, National Promotion, Lyric Street Records
 1100 Demonbreun, Ste. 100, Nashville, TN 37203
 615-963-4855 Fax: 615-963-4862
 kevin.herring@disney.com • www.lyricstreet.com
 With company since 1997, he oversees radio promotion for the label. • CMA, ACM

Dan Herrington
Co-President, Dualtone Music Group, Inc.
 1614 17th Ave. S., Nashville, TN 37212
 615-320-0620 Fax: 615-320-0692
 info@dualtone.com • www.dualtone.com
 Formed this label with Scott Robinson in late 2000. Artists include David Ball, McBride & The Ride, Radney Foster, Chris Knight, Jim Lauderdale, Mark Olson, Victoria Williams and Hayseed Dixie. • Board—Americana Music Association; Member—CMA, ACM, IBMA, AIFM, NACA



Pat Higdon
Senior VP/GM
Universal Music Publishing
 12 Music Circle S.
 Nashville, TN 37203
 615-248-4800 Fax: 615-248-9300
 pat.higdon@umusic.com

www.umpgnashville.com
 Higdon, a 26-year publishing veteran, took the helm of Universal Music Publishing Group approximately four years ago. Oversees a writer roster that includes Troy Verges, Rivers Rutherford, Stephanie Bentley-Prout and Matraca Berg. • Board—CMA, NARAS • Boy Scouts, golf



Clint Higham
Executive VP, International Management Services
 818 19th Ave. S.
 Nashville, TN 37203
 615-321-5025 Fax: 615-327-3228
 clinthigham@bellsouth.net

With the company 10 years. Oversees IMS management roster, co-managing (with Dale Morris) the careers of Kenny Chesney, Louise Mandrell, Kellie Coffey and Roxie Dean. • Board—ACM; Member—CMA • Boating, salt water aquariums



Daniel Hill
President
Cal IV Entertainment
 808 19th Ave. S.
 Nashville, TN 37203
 615-321-2700 Fax: 615-321-3222
 cal4@cal4.com • www.caliv.com

Veteran publisher Hill moved to Cal IV in January of 2000. Oversees all operations of this independent publisher. • CMA, NARAS, ACM, Leadership Music • Camping, hiking, guitars, family



Greg Hill
Greg Hill Management
 POB 159310, Nashville, TN 37215
 615-248-7866 Fax: 615-248-7868
 ghill@greghillmanagement.com
 www.greghillmanagement.com

Oversees the careers of Phil Vassar and The Warren Brothers.



Donna Hilley
President/CEO
Sony/ATV Music Publishing
 8 Music Sq. W.
 Nashville, TN 37203
 615-726-8300 Fax: 615-726-8329
 donna_hilley@sonymusic.com

Hilley is in charge of day-to-day operations and contract negotiations involving songwriters, recording artists and Tree Productions. Sony Tree is the copyright administration headquarters for all of Sony Music Publishing. Hilley has been with the company for 30 years and specializes in copyright acquisitions. Acquired Acuff/Rose in 2002. • Board—CMA, ASCAP, NMPA; Member—NARAS, GMA, NSAI • Antiquing, church and family



Randall Himes
Executive Director
AFTRA/SAG Nashville
 1108 17th Ave. S.
 Nashville, TN 37212
 615-327-2944 Fax: 615-329-2803
 rhimes@aftra.com

Started with AFTRA in 1978 as National Representative, negotiating television and radio station staff contracts and assisting with the Nashville operation. Took Director post in 1986, overseeing all aspects of Tennessee and Kentucky AFTRA/SAG operations for 1,800 member performers. • Advisory Council—TN Film, Entertainment and Music Commission; Member—CMA, NARAS, ACM, GMA

See Company & Category Appendices
 page 50-57

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Michael Hollandsworth
President, Full Circle Music
 1900 Wedgewood Ave.
 Nashville, TN 37212
 Oversees staff and signs writers to this recently established publishing company co-owned by Anderson Media. Previously spent 15 years at Zomba Music as GM. • NARAS, CMA • Bicycling



Christian A. Horsnell
Counsel
Bass, Berry & Sims, PLC
 29 Music Sq. E.
 Nashville, TN 37203
615-255-6161 Fax: 615-254-4490
 chorsnell@bassberry.com

www.bassberry.com

A 23-year veteran of entertainment law. Represents and counsels entertainment clients on business, entertainment and intellectual property matters.
 • Board—W.O. Smith School; Member—NBA, TBA, CMA, Leadership Music • College basketball



Jason Houser
Co-President
Extreme Writers Group
Publishing and Productions
 40 Music Sq. W.
 Nashville, TN 37203
615-259-5320 Fax: 615-259-5319

extreme@extremewritersgroup.com

www.extremewritersgroup.com

Co-founded Extreme Writers Group with Michael Martin and Tim DuBois in 2000. Represents artists Shannon Lawson, Sixwire, Matthew West and Debutante.
 • NARAS, CMA • Hiking, running, air guitar, fishing



Chuck Howard
HG entertainment
 POB 291324
 Nashville, TN 37229
615-238-0234 Fax: 615-884-9919
 ch@hgent.net
 Produces Trick Pony



Douglas J. Howard
Senior VP A&R
Lyric Street Records
 1100 Demonbreau St., Ste. 100
 Nashville, TN 37203
615-963-4848 Fax: 615-963-4850
 Formerly VP/GM at PolyGram Music

Publishing, Howard has been with Lyric Street since startup in August 1997. Responsibilities include signing acts, finding songs and matching producers with artists on the Lyric Street roster. Howard holds an MBA from Vanderbilt and a JD from George Washington University.
 • Board of Advisors—Belmont's Music Business Program, Board of Governors and Alternate Trustee—NARAS



Linda Edell Howard
Partner, Stokes Bartholomew
Evans & Petree, PA
 901 18th Ave. S.
 Nashville, TN 37212
615-341-0068 Fax: 615-341-0596
 ledell@stokesbartholomew.com

www.stokesbartholomew.com

Edell, a 17-year law veteran, opened this long-standing firm's Music Row offices. She serves as a Managing Partner of the entertainment and new media practice.
 • Board—Leadership Music; Member—CMA, NARAS
 • Antiquing



Melanie Smith Howard
Owner, Harlan Howard Songs/
Melanie Howard Music/
Child Bride Music
 1902 Wedgewood Ave.
 Nashville, TN 37212
615-321-9098 Fax: 615-327-1748

melanie@harlanhoward.com • www.harlanhoward.com
 Oversees publishing company, signs new writers, pitches songs, catalog and estate administration. • Board—W.O. Smith School, Belmont School of Music • Anything horse related—riding, showing and raising spotted saddle horses



Dann Huff
Owner, Dann Huff Productions
 10 Music Circle S.
 Nashville, TN 37203
615-255-1213 Fax: 615-255-1224
 darrell@teracel.com

Formerly a top session guitarist, Huff has become an in-demand producer of artists including Faith Hill, Jewel, Lonestar, SheDAISY, Trace Adkins, Keith Urban, Brett James, Carolyn Dawn Johnson, Wynonna and Kellie Coffey. • Board—CMA, Doxology Records • Boating, fathering my children

Tori Hughes
Publisher, Country Music Media Group
 118 16th Ave. S., Ste. 230
 Nashville, TN 37203

615-259-1111 Fax: 615-255-1110
 thughes@amilink.com • www.countryweekly.com
 With company for nearly three years. Handles advertising sales for *Country Weekly* and *Country Music* magazines.
 • ACM, CMA



John H. Huie
Agent, Creative Artists Agency
 3310 West End Ave., Fl. 5
 Nashville, TN 37203
615-383-8787 Fax: 615-383-4937
 jhuie@caa.com
 With company since 1991.

Responsible agent for Deana Carter, Steven Curtis Chapman, dc Talk, Amy Grant, Faith Hill, Alan Jackson, Rachael Lampa, Michael W. Smith and others. • Board—The Hope Clinic for Women, GMA, T.J. Martell; Leadership Music Alumni, Advisory Council—Music Cares • Golf, snow skiing



Nick Hunter
President, Audium
 1709 19th Ave. S.
 Nashville, TN 37212
615-269-4500 Fax: 615-269-0330
 audium@audium.com
 www.audium.com

Industry veteran Hunter oversees all aspects of this independent record label. • MLB Players Association
 • Baseball

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 Nashville, Tennessee 37203

Commercial & Residential Real Estate
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 e-mail: lura@comcast.net



Ron Huntsman
President
Huntsman Entertainment

1100 16th Ave. S.
Nashville, TN 37212
615-255-1100 Fax: 615-255-1107
ron@huntsmanent.com

www.huntsmanent.com

Has operated his company 15 years. Produces and syndicates live events and artist specials for radio including *Country HitMakers*, *Artist Clip Service*, *Gold Clips*, *Name That Song*, *Live From Nashville!*, *Christmas On Music Row* and *Live From Hollywood!* • NARAS, CMA, ACM, GMA, AFTRA, CMB • Hiking, wood working, outdoors, golf



Lydia Hutchinson
Publisher/Editor/Owner
Performing Songwriter Magazine

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615-385-7796 Fax: 615-385-5637

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www.performingsongwriter.com

Has been with the publication for 10 years.

Carson James
VP, Promotion & Media Strategy
Curb Records

47 Music Sq. E., Nashville, TN 37203
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cjames@curb.com

• CMA, ACM



Wade Jessen
Director, Country, Christian & Gospel Charts
Billboard/Country Airplay Monitor

49 Music Sq. W.
Nashville, TN 37203

615-321-4291 Fax: 615-320-0454

wjessen@billboard.com • www.billboard.com

Jessen manages the trade publication's charts and weekly columns in *Billboard* and *Country Airplay Monitor*. With company since January 1995. • Board—ACM, March of Dimes (Music City Division); Advisory Council; Member—GMA, NARAS, SGMA, IBMA, CMA, CCMA, Leadership Music; CRS Agenda Committee • Antique radio/phonograph collecting, rural studies, farming and ranching issues, Western history



Doug Johnson
VP A&R, Asylum Curb

47 Music Sq. E.
Nashville, TN 37203
615-321-5080, ext. 211
Fax: 615-327-1964

Recently joined this Curb imprint.

Previously President of Giant Record, Sr. VP at Epic and producer for several acts including Doug Stone.

• CMA, ACM, NSAI, NARAS



Al Jolson
President
Al Jolson Enterprises, Inc.

116 17th Ave. S.
Nashville, TN 37203
615-244-5657 Fax: 615-242-2472

Oversees the daily activities of

studios, publishing and duplication facilities. Has owned company for 21 years. • CMA, AES, ASCAP, BMI



Allison Jones
Head of A&R
DreamWorks Nashville

1516 16th Ave. S.
Nashville, TN 37212
615-463-4600 Fax: 615-463-4601
ajones@dreamworksrec.com

Oversees the A&R department and recording process. Previously held A&R positions at Giant and BNA.

• Mentor—NARAS; Grammy Screening Committee—NARAS; Member—ACM, CMA, SOURCE, Leadership Music • Traveling, all water sports, reading



Rusty Jones
Attorney, Gordon, Martin, Jones & Harris, P.A.

49 Music Sq. W., Ste. 600
Nashville, TN 37203
615-321-5400 Fax: 615-321-5469

Jones represents artists, managers,

publishers, writers, producers, industry executives and record labels. Before joining this firm 19 years ago, served as ASCAP's Nashville Director of Business Affairs. Clients include Garth Brooks, Martina McBride, Dixie Chicks, Blake Shelton, Montgomery Gentry, Tim McGraw. • Former Chair of TBA's Copyright, Entertainment and Sports Law Section; Board of Advisors—Belmont School of Music Business; Member—ACM, Tulane University Parents Counsel, Teammates for Kids; Challenge Aspen volunteer • Snow skiing, travel, history, fishing, Titans, Vol football, Mardi Gras



Jim Jordan
GM, Starstruck Studios

40 Music Sq. W.
Nashville, TN 37203
615-259-5400 Fax: 615-259-5401
jimj@starstruck.net

www.starstruckstudio.com

With company four years. Oversees all operations of Starstruck recording studios and broadcast facilities.

• SPARS, AES, NAPRS



Robin Mitchell Joyce
Counsel

Bass, Berry & Sims, PLC
29 Music Sq. E.
Nashville, TN 37203

615-255-6161 Fax: 615-254-4490
rjoyce@bassberry.com

Joyce's practice consists entirely of entertainment and intellectual property work. Clients include recording artists, songwriters, music publishers, film and video companies, entertainment executives. Founding Chair of the Nashville Bar Association's Entertainment Section. Professor of Entertainment Law at Belmont

www.taillight.tv

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and Vanderbilt Law. The only Nashville-based attorney on the Board of Directors of the Alliance of Artists and Recording Companies. Frequently a featured lecturer and panelist at national music industry and legal events. • Board—Alliance of Artist & Recording Companies, NFF; Secretary—Leadership Music

Alan Kates
Managing Partner, Big Picture Entertainment
 2820 Erica Pl., Nashville, TN 37204
615-292-7440 Fax: 615-292-0749
 alan.kates@bpmusic.com

Oversees this publishing company whose writers include Keith Stegall, Dan Hill, Robin Wiley and David Nail. Kates has been with the company for five years. • CMA, NARAS • Tennis, clothier to Wayne Halper



Joel Katz
**Co-Managing Shareholder/
 Chair, National Entertainment
 Practice**
Greenberg Traurig-Atlanta
 3290 Northside Parkway, Ste. 400
 Atlanta, GA 30327

678-553-2222 Fax: 678-553-2212
 katzj@gtlaw.com • www.gtlaw.com
 First attorney inducted into the Georgia Music Hall of Fame (1995). Client roster includes some of the world's most well-known entertainers, producers, record labels, concert promoters and Fortune 500 companies. Recipient 2003 Spirit of Music Award by UJA-Federation of New York. • Special Counsel to the CMA; Past Chairman—ABA Entertainment & Sports Law Section; Executive

For Sale: '75 wife- low miles, handles well, new paint job. Will trade for monkey tickets.

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 artwork/packaging
 Call: 615-482-3547
 See our portfolio
 @ www.filipiak.com

For Sale: '66 Husband- high mileage, needs body work. Will trade for jewelry.



Entertainment Counsel—NARAS; Board of Directors—T.J. Martell Foundation; Board of Trustees—NARAS Foundation



Andrew Kautz
President/COO
Emerald Entertainment Group
 1033 16th Ave. S.
 Nashville, TN 37212
615-846-5200 Fax: 615-846-6140
 andrew@emeraldentertainment.com

www.emeraldentertainment.com
 With company 15 years, Kautz has been instrumental in the expansion of Emerald Sound Studios into one of the largest recording and production facilities in the Southeast. Oversees the corporate development and daily operations of all divisions. EEG's five locations consist of Emerald Sound Studios, Emerald Broadcast Division, Masterfonics Mastering, Digital Audio Post and The Sessions Agency. • Director—SPARS; CMA, NARAS, NAPRS • Wakeboarding, skiing, running, sailing, swimming and wine



Jim Kemp
VP, Creative Services
Universal Music Group
 54 Music Sq. E., Ste. 300
 Nashville, TN 37203
615-524-7554 Fax: 615-524-7660
 jim.kemp@umusic.com

Twenty-seven-year music business veteran. Oversees creative department which does all visuals for Mercury, MCA and Lost Highway. • CMA, NARAS, ACM • Golf, reading, fishing and working on family farm



William Kennedy
VP Sales, Capitol Nashville
 3322 West End Ave., Fl. 11
 Nashville, TN 37203
615-269-2000 Fax: 615-269-2094
 bill.kennedy@emcap.com
 www.capitol-nashville.com

With the label 13 years. Oversees sales, retail marketing and advertising. • CMA, ACM, NARM, NARAS



Ron Kerr
Owner/President
Sound Stage Studio
 10 Music Circle S.
 Nashville, TN 37203
615-256-2676 Fax: 615-259-2942
 www.soundstagesstudios.com

Oversees day-to-day operations of the recording facility, which offers seven rooms. Clients include Word Entertainment, Universal, Sony and Mercury. • CMA



Merle Kilgore
**Executive VP, Hank Williams
 Jr. Enterprises; President,
 Merle Kilgore Management**
 2 Music Circle S.
 Nashville, TN 37203
615-742-3622 Fax: 615-742-1235
 merlekilgoremgmt@aol.com • www.merlekilgore.com

Kilgore began his career carrying Hank Sr.'s guitar, traveling with Elvis and writing his first No. 1 hit at the age of 18. Kilgore now oversees the Hank Williams Jr. organization including publishing, auxiliary enterprises, *Bocephus News* and Hank's The Bama Band. CMA's

first SRO Manager of the Year. Recently named Legendary Songwriter at the North American Country Music Assn. Awards. • Board—CMA, Hank Williams Museum, Tex Ritter Museum; Honorary Tennessee State Senator; Member—AFM, AFTRA/SAG, Louisiana Music Commission; Nashville Songwriters Hall of Fame; Byrd High School Hall of Fame • Boating



T.K. Kimbrell
President/Owner
TKO Artist Management
 1107 17th Ave. S.
 Nashville, TN 37212
615-383-5017 Fax: 615-292-3328
 www.tkoartistmanagement.com

Manages Toby Keith, Sawyer Brown, Chris LeDoux, Mac McAnally, Amy Dalley and Scott Emerick. Has had firm 16 years. • Board—ACM, CMA • Playing golf with my daughter



Bob Kirsch
VP Music Publishing
Welk Music Group
 120 31st Ave. N.
 Nashville, TN 37203
615-297-4322 Fax: 615-297-8575
 welksongs@aol.com

Runs Welk's publishing operation. Writer roster includes Joy Lynn White, Greg Trooper, Stacy Dean Campbell, Scott Miller, Steve Forbert, Amy Rigby, Pamela Brown Hayes, Sean Michael Locke and Brian Maher. Represents Charlie Major. • Reading, film noir, beagles, non-sport trading cards



Ben Kline
Sr. VP Sales/Field Marketing
**Mercury Records/MCA/Lost
 Highway Records**
 54 Music Sq. E., Ste. 300
 Nashville, TN 37203
615-524-7510 Fax: 615-524-7605

ben.kline@umusic.com • www.mercurynashville.com
 Responsible for all sales functions with retail, distribution and co-op advertising dollars. • Leadership Music, ACM, CMA, NARAS • Sports, reading



Michael Knox
**VP, Productions/Artist-Writer
 Development/A&R**
Warner/Chappell Music
 20 Music Sq. E.
 Nashville, TN 37203
615-733-1880 Fax: 615-733-1875
 michael.knox@warnerchappell.com

With the company nine years. Concentrates on signing and developing artists and writers. Gets songs cut and record deals for W/C artists. • T.J. Martell, ACM, CMA, Copyright Society of the South, Leadership Music • NASCAR, boxing, oldies music, movies, spending time with wife and two daughters; In memory of my father, I love you Dad, www.BuddyKnox.com.



Michael Koreiba
Manager, Gear For Days
 POB 121224, Nashville, TN 37212
615-812-4327 Fax: 615-248-4327
 rentals@gearfordays.com
 www.gearfordays.com
 Manages this full service, pro-audio

equipment rental company and oversees employees. Clients include DreamWorks, Sony, Warner Bros., Word, Mercury, Provident, MCA, Universal. • Board and Treasurer—AES Engineer Relief Fund; Member—NAPRS • Biking, scuba diving



Bobby Kraig
VP National Promotion
Arista Nashville

1400 18th Ave. S.
Nashville, TN 37212
615-301-4488 Fax: 615-301-4438
bobby.kraig@bmg.com

With the company 10 years. • Magic



Mike Kraski
Executive VP/GM
Sony Music Nashville

34 Music Sq. E.
Nashville, TN 37203
615-742-4340 Fax: 615-742-5717
mike_kraski@sonymusic.com

www.sonynashville.com

With the company 27 years. Oversees efforts of all aspects of Sony Music. • Board—ACM; Member—CMA, NARAS

Kenneth L. Kraus

Partner, Loeb & Loeb LLP
1906 Acklen Ave., Nashville, TN 37203
615-749-8300 Fax: 615-749-8308
kkraus@loeb.com

Managing partner in the law firm's Nashville office.



Company offers full service representation including music, film, television, trademark and copyright. Clients include Trisha Yearwood, Clint Black, Amy Grant, Michael W. Smith, The Wallflowers, Kid Rock, and the Elvis Presley Estate. • Counsel

to NAPM; Board—W. O. Smith School; Legal Advisor—First Steps; Member—CMA, NARAS, Leadership Music • Cooking, travel, cross country skiing, guitar



Amy Kurland
Owner, Bluebird Cafe

4104 Hillsboro Rd.
Nashville, TN 37215
615-383-1461 Fax: 615-385-1955
blubirdcafe@aol.com
www.bluebirdcafe.com

Kurland's listening room and eatery has become world famous. Kurland, now in her twenty-first year, screens songwriters and books music for the Bluebird as well as other outside venues, and handles "publicity, plumbing and repairs." Television's *Live From The Bluebird Cafe* can be seen on Turner South. • Local Conference Co-Chair—Folk Alliance; Member—SHARE Project

Kevin Lamb

VP, Nashville, peermusic
1207 16th Ave. S., Nashville, TN 37212
615-329-0603 Fax: 615-320-0490

klamb@peermusic.com • www.peermusic.com
Lamb has headed up the Nashville office of this successful multi-national publisher since 1993.



• International Committee—CMA; Board—Copyright Society of the South, Leadership Music; Country Cares for St. Jude Advisory Committee; President's Cabinet—University of North Alabama • Boating, computers, spending time with family



Jack Lameier
Proprietor, Jack's Place
Consulting; President, ACM

1114 17th Ave. S., Ste. 101
Nashville, TN 37212
615-329-4074 x107
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jacksplace11@hotmail.com

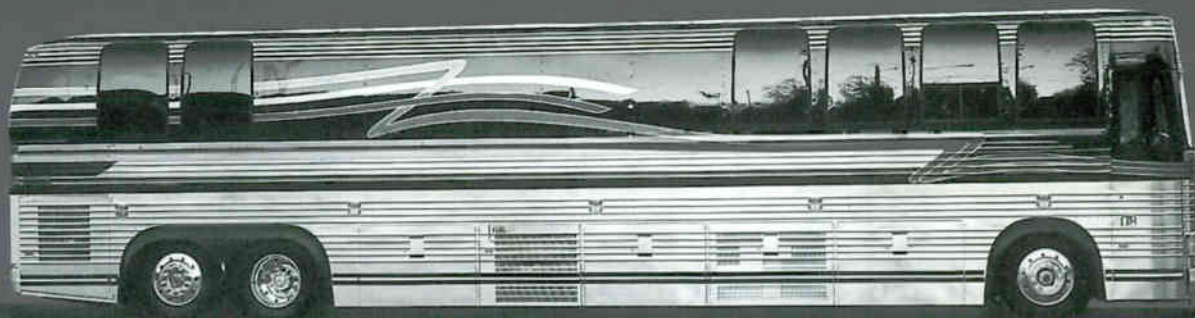
Opened consulting service for the music industry two years ago. Previously spent 40 years with CBS/Sony, retiring as Sr. VP Promotion. Currently the President of the Academy of Country Music. • Golf, Civil War collecting and detecting, babysitting grandchildren and artists

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Barry Landis
*President, Warner Bros.
Records Christian Division*
25 Music Sq. W.
Nashville, TN 37203
615-251-0600 Fax: 615-726 7902
Former VP/GM Atlantic Records'

Christian Division. He oversees the Word and Squint imprints. • Board—CMTA; CMA, NARAS, GMA • Books and public speaking



Danielle Lares
Senior VP, Bank of America
1013 16th Ave. S.
Nashville, TN 37212
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danielle.lares@bankofamerica.com
www.bankofamerica.com

A 17-year-veteran of the company, she manages and coordinates the entertainment industry team. • Board—T.J. Martell Foundation; Music City Tennis Invitational Executive Committee • Tennis, golf, travel



Luellyn Latocki
Owner
Latocki Team Design Creative
1414 17th Ave. S.
Nashville, TN 37212
615-298-3533 Fax: 615-269-8686
studio@latockiteamcreative.com
www.latockiteamcreative.com

She was former four-year employee of Team Design. Purchased company and renamed it. Oversees art direction of design, photography, printing and more. Manages a staff of six. • SOLID, Nashville Advertising Federation • Movies, friends and family, Tennessee Titans, tennis, piano and my Yorkie Sam.



Ken Levitan
President, Vector Management
1607 17th Ave. S.
Nashville, TN 37212
615-269-6600 Fax: 615-269-6002
ken@vectormgmt.com

Levitan is both the President of Vector Management, where he manages such legendary acts as Emmylou Harris, Lyle Lovett, John Hiatt, Michael McDonald, Lynyrd Skynyrd and film composer Mark Isham, as well as new acts Jonny Lang, Patty Griffin and Kings of Leon, and he is the Co-President of Combustion Music, a music publishing/ production company and soundtrack label. • Sports, reading, movies



Susan Levy
VP, Artist Development
Universal South
40 Music Sq. W.
Nashville, TN 37203
615-259-5300 Fax: 615-259-5301
susan.levy@umusic.com
www.universal-south.com

Oversees all things visual; graphic arts, music videos and publicity • NARAS, CMA, ACM

Luke Lewis
Chairman, UMG
60 Music Sq. E., Nashville, TN 37203
615-524-7500 Fax: 615-524-7617
rhonda.johnston@umusic.com



Lewis became Chairman of Universal Music Group's entire country operations (MCA Nashville, Mercury and Lost Highway) last year. Lewis has run Mercury Nashville since 1992 and helped launch Lost Highway Records in early 2001. • Director—CMA Board; Member—ACM, NARAS • Saltwater fishing, reading, horseback riding



Pamela L. Lewis
*President/CEO, PLA Media,
Winning Circle Publishing*
1303 16th Ave. S.
Nashville, TN 37212
615-327-0100 Fax: 615-320-1061
plewismedia@comcast.net
www.plamedia.com

Formed company in 1986. Oversees day-to-day planning, marketing and strategizing for client base. Clients include Ken Mellons, actress Laura Bell Bundy, comedian Willie P. Richardson, Robin Mink, It's Unique Travel. • NFF, Tenn. State Museum, Blair School of Music, Friends of Belmont School of Music, Park Center • Travel, historical preservation, gardening, reading, antiques



Dale Libby
Sr. VP Sales
Sony Music Nashville
34 Music Sq. E.
Nashville, TN 37203
615-742-5723 Fax: 615-742-5720
dale_libby@sonymusic.com

With the company 25 years, Libby coordinates sales, advertising and merchandising for all Sony Nashville artists. • CMA, ACM, Leadership Music, CMA International • Audiophile, part-time ski bum, golf



Hugh Lombardi
COO/GM/Sr. VP
Powers Management
501 Broadway, Nashville, TN 37203
615-770-2000 Fax: 615-770-2010
hlombardi@gaylordcenter.com
www.gaylordentertainmentcenter.com

Joined Powers Management, which handles the Gaylord Entertainment Center, in June 2002. Oversees all aspects of operation for the venue. • Family, golf, travel



Paul Lovelace
Co-Owner
CDX-Compact Disc Xpress
2603 Westwood Dr.
Nashville, TN 37204
615-292-0123 Fax: 615-292-8750

Co-owns company with Charlie Douglas. Provides special CD singles compilation service to country radio stations not reporting to trade magazines. • CMA, NARAS



Renny Lovelady
President
Renny Lovelady Management
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Manages Marty Stuart, Little Big Town and Jars of Clay.



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Founded company in 1997. Manages Gary Allan and Joe Nichols. • CMA, NARAS, ACM, NAPM, Leadership Music



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Oversees all aspects of publishing company and artist development. • NARAS, CMA, AMA, ACM • Arabian horses, environmental issues



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Procures media opportunities for Sony and its artist roster. Previously Director of Media Relations for Alan Jackson, and Sr. Director Publicity/Artist Development for Decca Records. • NARAS, ACM, CMA • Reading



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 Editing country, Christian and other sections for BMG Music Services and CDNow preferred buyer's club Websites. Contributes Nashville music coverage for *USA Today*. • Board—CMA; Member—W.O. Smith Advisory Council, Leadership Music, NARAS • Scuba diving, collecting folk art



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 Markland pitches songs, signs talent and manages the Nashville office. • NARAS, CMA, ACM • Mountain biking, family

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 With label for 17 years, she oversees marketing, advertising and online activities for the label. • Leadership Music, CMA, ACM, NARAS
 • Horseback riding, reading, gardening and music



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 Co-founded Extreme Writers Group with Jason Houser and Tim DuBois in 2000. Represents artists Shannon Lawson, Matthew West, Sixwire and Debutante. • CMA, NARAS • Fly fishing, landscaping, racquetball

Eric T. Schabacker



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A 32-year entertainment attorney, Mason counts Reba McEntire, Travis Tritt, Deana Carter, Toby Keith, Tony Brown, James Stroud, Pam Tillis, Luke Lewis and Shakira among his 30 or so clients. • CMA; CA, NV and TN Bar Association; President's Committee on the Arts and Humanities • 3rd degree black belt in Hapkido



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GM, Ryman Auditorium
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Former VP/Treasurer of Wynonna, Inc. and J2k, Inc., the management companies for The Judds. Oversees programming, personnel and all operations at The Ryman. With the venue since 2000. • Nashville Downtown Partnership, Leadership Music, Opry Trust Fund

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ParlorProductions.com
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 1317 16th Ave. S.
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Oversees all aspects of this music trade association, specifically dedicated to growth of Americana industry.



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Longtime label veteran Mayne manages Elizabeth Cook, T. Bubba Bechtol and Deric Ruttan. • VP—CRB; Board—ACM, Leadership Music; Member—CMA, NARAS, Leadership Music alumnus • Fishing



Jim Mazza
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 Former Capitol Records President/EMI America Chairman, Mazza co-founded the company in 1998 with Kenny Rogers, who records for Dreamcatcher Records. Dreamcatcher Artist Management clients include Rogers and Rebecca Lynn Howard. • NARAS, CMA, ACM



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 With company five years, oversees media, creative services, production, product management, national sales and promotion. • NARAS, ACM, CMA



Mary Ann McCready
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Formed company in 1990. Focuses on financial and business management for recording artists, songwriters and producers. First female recipient of the CMA's Founding President's Award. Chaired the establishment of CMA's Horizon Award and Irving Waugh Award of Excellence. Clients include Gary Allan, Jo Dee Messina, Rascal Flatts, Mary Chapin Carpenter, Garbage, Wynonna. • Board—NARAS; Member—Leadership Music • Cycling in Europe, travel, my great husband



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Recently formed this management company which handles clients including Little Big Town, Marty Stuart and Cledus T. Judd. • CMA, ACM



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 With company three years. Oversees editorial content of publication. Previously spent four years as Managing Editor for *Music City News*, and freelance writer for numerous publications. • UT football, exercise, tea parties with daughter



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 Oversees mastering and general operations. Clients include Neil Young, Ricky Skaggs, Sara Evans, Paul Worley and Johnny Cash.



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Oversees daily operations, creative and writing staffs. • CMA, ACM, NARAS, Leadership Music Class of 2001 • Scuba diving, cooking, reading, running



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Film, music video and commercial director/producer/writer Miller formed the A.V. Squad with partner Selby Miller in 1995. Has created hundreds of music videos in all genres and earned several CMA/ACM/TNN awards. Directed award-winning short film *I Still Miss Someone*. Clients include Dove Canyon Films, Everyman Films, The Butterfly Group and Stephen Coonts. • CMA, NARAS, ACM, Leadership Music • Luge, golf, tuba, oil painting, jazz composition, hockey



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Milom has earned a national reputation in matters of intellectual property and has more than 30 years experience as an entertainment attorney. Clients include Alabama, Tracy Byrd, Mary Chapin Carpenter, Terri Clark, Diamond Rio, Emmylou Harris. • Board—CMF, CRB; Founding Director and former Chairman—Copyright Society of the South; Adjunct Professor—Vanderbilt Law School; Member—Leadership Music, Leadership Nashville



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 Recently named President/COO of Word Entertainment and COO of Warner Bros. Nashville. Formerly a top music industry attorney. • President-Elect—Leadership Music; Board—CMTA



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 With MJI nine years, Miner oversees all MJI's country programming including CMA Awards activities, specials, *Ben & Brian's Big Top 20 Countdown*, *Country Today* daily prep service. • CMA, NARAS • Old movies, gardening, antiques



Charlie Monk
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Named the honorary mayor of Music Row, Monk has over 30 years experience in the industry, including stints in broadcasting, at ASCAP, CBS Songs, Acuff-Rose Music and Monk Family Music Group. 1998 SESAC Country Publisher of the Year. Former President—AFTRA; Former VP—GMA, NARAS and NSAI; Alumni Board—Leadership Music. • Board—CRB; Member—CMA, ACM • Joke telling, hob-nobbing with the stars, golf



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 This 20-plus year music industry veteran is celebrating the 15th year of her independent publicity company. Oversees day-to-day operations and handles all public relation needs of her clients which include Hank Cochran, Sylvia, Brooklyn Cowboys, Kenny Butterill, Chuck Pyle, Lisa O'Kane and Ricky Dean Morgan. • CMAA, CMA, ECMA, FARM, AMA, ACM • Roller skating, reading, movies, travelling, photography



Paul Moore
Senior VP/Co-Head of
Operations
William Morris Agency
 2100 West End Ave., Ste. 1000
 Nashville, TN 37203
615-963-3000 Fax: 615-963-3091

Runs office jointly with Rick Shipp. Massive roster includes 4 Him, Brooks & Dunn, Diamond Rio, Mary

Chapin Carpenter, The Oak Ridge Boys, Sandi Patty, Point of Grace, Hank Williams Jr. and Vince Gill.



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TBA Entertainment
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 Owned and operated a successful concert promotion company that was acquired by TBA in 2000. Adjunct professor at Belmont. • Board—CMA, Belmont; Member—NARAS • Cooking, playing trumpet



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 Formed the Consortium in 2001

with partners Mike Martinovich, Al Schiltz and Bernard Porter. Handles artist management/development for Consortium clients, who include Joe Diffie and Dean Miller. • Board—T.J. Martell, Country in the Rockies, Childhelp USA Nashville Chapter President; Member—CMA, ACM, NARAS • Travel, nutrition, wellness



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www.dennismorgansongwriter.com
 Songwriter, publisher, producer, studio owner. Cuts by Eric Clapton, Faith Hill, Rod Stewart and Garth Brooks. • NSAI, CMA, NARAS, Copyright Society



Dale Morris
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 Manages clients including Alabama and Kenny Chesney. • Boating, jogging, reading



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Publicity firm's clients include Vince Gill, Ralph Stanley, The Beach Boys, Eddie Money and NSF. Morris also manages Pete Huttlinger. Was with RCA for 11 years and with *Billboard* for 2 1/2 years. The Press Office shares office space, and in some cases client responsibilities, with Alison Auerbach Public Relations. • Belmont University Advisory Board • Music, summers on Martha's Vineyard, reading mystery novels



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Oversees operations of this consulting company, with clients MCS America and Gaither Videos. Previously VP Entertainment/Music Division for US Bank. • Board—W.O. Smith School; Gov. NARAS; permanent Board Member—GMA; Member—GMA Hall of Fame, Founding Council, Leadership Music • Golf, art, painting, Italy!



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This 16-plus year promotion veteran specializes in Americana radio. Clients include Audium, Dualtone, Capitol Nashville, New West, Rounder, Sugar Hill and Vanguard. • AMA—Board of Directors, Chair of Radio and Chart Committee, Founding Council • Music, wine, food, reading, Maxfield Parrish

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Employed by Polygram/Universal since 1989. Joined Nashville operations in 2002. Oversees all print and TV campaigns for Mercury, MCA and Lost Highway artists, which include Shania Twain, Ryan Adams, Lucinda Williams, Vince Gill and Jamie O'Neal. • CMA, ACM • Horseback riding, gardening, interior decorating



Roger Murrah

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Oversees the day-to-day workings of his thriving independent publishing company. • CMA, NSAI, BMI, AFTRA, Leadership Music • Travel



Chuck Neese

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20 Music Sq. E.

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615-733-1861

Neese began one of Nashville's first publishing co-ventures with Warner/Chappell in 1987. Handles songplugging and writer development. Writers include Michael Mobley and Scarlet Keys. • Writes collector books and magazine articles.



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Involved with over 70 cuts since company opened three years ago. Oversees daily operations, represents catalog, signs and develops writers, who include Andy Childs, Craig Monday, Jason Sellers, Chris Wallin. • SOURCE, SOLID alumni, Miller Harris Memorial Golf Tournament Fundraiser • Golf, travel, snow skiing, cooking



Jim Ed Norman

President
Warner Bros. Nashville

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Producer/arranger, father of three, dog owner. Refers to himself as the "Music Row label head longest rumored to be leaving." • Founding President—Leadership Music; serves on many boards and has received numerous community service and industry awards.

Jozef Nuyens

Owner/President, Castle Music Group

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Three-time Grammy nominated producer toured the world as a musician. Established Castle Studios in 1983. His production company has developed and produced acts in many genres. Founder of NAPRS.

Has a publishing joint venture with

Warner/Chappell called Tower I. Launched the Music Business Institute distance-learning company. • Board—Leadership Music, Belmont College, SPARS • Travel, photography, meteorology, snow skiing, economics, politics, tropical plants, music

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Books George Strait. • Board—ACM; Member—CMA

• NASCAR, Titans, Computers

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Oversees country touring operations for Clear Channel Entertainment. • Board—ACM, TJ Martell Foundation • Golf, basketball



Kerry P. O'Neil

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Multi-media personality in print, TV, radio, graphic arts, public speaking.

Editor-at-large of *Country Music* magazine, columnist for *Music Row*, feature writer for many others. Author of seven books, annotator of 65-plus reissue albums and writer/producer of specials and documentaries for CMT, TBS, A&E, CBS, others. Music historian, photographer, illustrator, librarian. Honors include 1999 *Nashville Scene* readers poll, 1996 Nashville Music Award, 1994 ASCAP Deems Taylor Award, 1988 CMA Media Achievement Award. • Board—NARAS, Leadership Music; Secretary—NSF; Member—CMA, Americana Music Association • Gardener, carpenter, record collector, painter



Michael Olsen

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Directs the day-to-day operations and financial affairs of Compendia Music Group. The company's roster includes Joan Osborne, Robert Palmer, the Tony Rich Project, Delilah, and Mighty Clouds of Joy. • NARAS, Leadership Music, Georgia Bar Association • Competitive sailing, golf



Barbara Orbison

Owner/President, Barbara Orbison Productions/Orbison Records/Orby Records/Still Working Music Group

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stillworking@orbison.com • www.stillworkingmusic.com

Owns and operates these four companies. Writers include Tommy Lee James, Billy Burnette, Kari Brown and Autumn McEntire. • Life and writing



Stephanie Orr

President, CountryWired

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soweb@countrywired.com

www.countrywired.com

This 10-year-old company designs, manages, markets, promotes and maintains artist Websites. Clients include Tim McGraw, Faith Hill, Alan Jackson, Jo Dee Messina, George Jones, Keith Urban and CRB. • CMA, ACM, CRB, NARAS • Computers, camping

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 Established publishing company 20 years ago with writer Rich Fagan. Hits include three No. 1's by John Michael Montgomery. Five new major cuts in past year with Fagan and staff writer Chris Clark, writers of the sports anthem "My House," used extensively by NBC during the 2002 Olympics. • CMA, Alive Hospice • Gourmet cooking, spoiling grandchildren



Gary Overton
Executive VP/GM
EMI Music Publishing
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 Nashville, TN 37203
615-742-8081 Fax: 615-742-4232
 With EMI since November '95.

Oversees day-to-day operations, including exploitation of copyrights, acquisition of catalogs, signing of writers and artists and securing record deals. Formerly managed Alan Jackson, served as VP Warner/Chappell and as head of A&R for BNA Entertainment. • Board—NARAS, T.J. Martell Foundation, Oak Hill School; Member—CMA, ACM



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Oversees all aspects of marketing Warner Bros. Nashville releases. • Board—ACM • Guitarist, amateur cook



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Oversees day-to-day operations of this company formed in 1996. • Dogs, cats, cooking, sports



Larry Pareigis
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Primary duties are the promotion and marketing of Epic/Monument artists to radio. • Leadership Music, NARAS, Grammy Mentors, CMA, ACM • Reading, working out, computing, writing, painting



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iv, inc.'s affiliate companies include iv management, iv music, iv records and iv music publishing. Clients include Coca-Cola, Warner Bros. Pictures, Budweiser, ABC, Capitol Records, AT&T, Ken/Burns/Florentine Films, Goodyear and Ford Motor Company. • CMA, NAF, NARAS, AFTRA/SAG, ASCAP, Operation Andrew Group • Hiking, skiing, tennis, wine enthusiast, travel, golf, home remodeling



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Parr, who joined CMT in 1997, is a liaison to the music industry with primary focus of booking artist talent for CMT initiatives as well as developing and implementing the overall music programming strategy for the network. • Board—ACM; Member—CMA, NARAS, Leadership Music



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 Phillips, who enjoys Irish-American dual citizenship, joined MTV Networks in September 2001. He was previously at KPLX in Dallas and currently oversees all aspects of CMT. • Board—CMA; Member—NARAS, PETA



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Represents and advises clients in all entertainment industry related matters, including civil litigation and transactional matters. • Adjunct Professor of Law, Entertainment Law, UTK School of Law; Member—CMA, NSAI • Golf, hiking, canoeing



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 With company four years. Supervises content, operations and personnel at *Country Weekly* and *Country Music* magazines. Formerly with *Country America* magazine. • Board—ACM; Member—CMA



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With Mercury for 12 years, Powers handles development and radio promotions of UMG Nashville artists. • Board—ACM; Member—CMA • Saltwater fishing, hunting, golfing



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 fpreston@bmi.com • www.bmi.com
 Promoted to the top post of this performing rights organization in

1986, Preston is largely responsible for moving much of BMI's operation to Nashville, creating 500 industry jobs. Headquartered in New York, Preston is still actively involved in the Nashville music community and is one of three remaining Lifetime CMA Directors. She is a 1998 recipient of the Grammy Trustees Award. A member of the Country Music Hall of Fame and awarded the Irving Waugh Award of Excellence by the CMA. Was named Person Of The Year at the 1999 Midem at Cannes, the highest international award accorded to a music industry executive. The primary research building at Vanderbilt-Ingram Cancer Center was named after her. She was also selected as the music industry Spirit of Life award recipient by the City of Hope hospital and research facility in Los Angeles. • President's Advisory Council—NARAS; Board—NARAS Foundation, Rock & Roll Hall of Fame, Rhythm & Blues Foundation, National Academy

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of Popular Music/Songwriters Hall of Fame; VP—National Music Council; Lifetime Member—Country Music Foundation; Lifetime Board Member—CMA, GMA; President, National Board—T.J. Martell Foundation for Leukemia, Cancer & AIDS Research



K.K. Proffitt
Co-owner/Chief Audio Engineer, JamSync

1232 17th Ave. S.
Nashville, TN 37212
615-320-5050 Fax: 615-340-9559
kk@jamsync.com • www.jamsync.com

Performs all audio engineering functions for this award winning 5.1 Surround Sound facility which uses all THX specification equipment. Services include mixing, archiving, audio for video, upmixing and sound design. • AES, SPARS, NARAS, IEEE • Mother of twins



Lisa Ramsey
VP/GM, Mosaic Music Nashville

1305 16th Ave. S.
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lramsey@mosaicnashville.com

Oversees daily operations, markets catalog, pitches songs and signs and develops writers. • Chairman—"The Beckham" Music City Golf Classic; Member—CMA, NARAS, SOURCE • Running, yoga, reading, painting, horseback riding



Rundi Ream
Southern Regional Director Songwriters Guild of America

1222 16th Ave. S., Ste. 25
Nashville, TN 37212
615-329-1782 Fax: 615-329-2623
SGANash@aol.com

www.songwriters.org
With the organization since August 1996. Oversees daily operations of the Nashville office; created and manages Website; coordinates contract reviews, special events and the regional newsletter. • CMA, NARAS • Green Bay Packer football, travel



Paul Reeves
Owner, Tangible Vision

1400 18th Ave. S.
Nashville, TN 37212
615-298-6600 Fax: 615-298-0008
paul@tangiblevision.net

Film and video producer/director, Reeves has worked in production for over 14 years. Company was co-founded with wife, Michele, seven years ago. Currently oversees production and development of all programming created by the company, which includes *CMT Inside Fame*, *CMT 40 Greatest Women of Country Music* and *CMT 40 Greatest Men of Country Music*. • Time with family, Indy Car racing



Grace Reinbold
President, What A Trip! Inc.

1605 17th Ave. S., Ste. 200
Nashville, TN 37212
615-269-0039 Fax: 615-269-8677
grace@whatatrip1.com
www.whatatrip1.com

Handles marketing, promotion, sales, creative direction and show production for this five-year-old company.

Clients include the CMA, CBS, Infinity, radio stations, major labels and artist management companies. • CMA, PMA, ACM • Family events, independent films, producing home video documentaries, travel

Simon Renshaw
Manager, The Firm

9100 Wilshire Bld., Ste. 400W
Beverly Hills, CA 90212
310-246-9000 Fax: 310-860-8128
Manages Dixie Chicks. • CMA



Jim Reyland
President, Audio Productions

1102 17th Ave. S., Ste. 200
Nashville, TN 37212
615-321-3612 Fax: 615-321-5770
jreyland@audioproductions.com
www.audioproductions.com

Oversees operation and marketing of this 18-year-old full service, professional audio, commercial production facility. Produces and packages network radio programs for syndicators as well as producing commercial audio and custom music for corporate clients, ad agencies, radio, video and film. Recent clients include Sony, Mercury, BB and 20th Century Fox. • CMA • Basketball, golf, writing and watching my children grow



Tim P. Riley
President, Tri Entertainment/ Tim Riley & Associates/ American Network Music/ Telefunk Music

1102 17th Ave. S., Ste. 303
Nashville, TN 37212

615-329-4200 Fax: 615-321-5058
timriley@bellsouth.net
A 32-year music veteran, Riley formed company in Memphis in 1969. Relocated to Nashville in 1983 and founded TRA which produces Starliners, Powerliners and other live and pre-recorded specials including past projects for LeAnn Rimes, Garth Brooks and Tim McGraw. Produced Wal-Mart concert series featuring Hanson, Brooks and more. • NARAS, CMA • Marine biology; Imperial Potentate of the Mystic Knights of the Sea



Bobby Roberts
CEO

The Bobby Roberts Company
POB 1547, Goodlettsville, TN 37070
615-859-8899 Fax: 615-859-2200
bobby@bobbyroberts.com
www.bobbyroberts.com

Oversees staff of 10 who book a roster of over 20 country artists worldwide, including John Anderson, Merle Haggard, Eric Heatherly, Larry Gatlin, Don Williams, B.J. Thomas, Confederate Railroad, Doug Stone, and Hal Ketchum. • IEBA, CMA, IAFE, NATD, AOPA, ACM • FAA licensed pilot since 1978



Mike Robertson
Owner, Mike Robertson Mgt.

1227 17th Ave. S.
Nashville, TN 37212
615-329-4199
mike@mikerobertsonmgmt.com

Has operated management company for two decades. Manages Patty Loveless and Carolina Rain. • CMA, NAPM • Jogging, snow skiing, road biking

Scott Robinson
Co-President Dualtone Music Group, Inc.

2105 Elliston Pl.
Nashville, TN 37203
615-320-0620 Fax: 615-320-0692
info@dualtone.com • www.dualtone.com
Formed this label with Dan Herrington in late 2000. Artists include David Ball, McBride & The Ride, Radney Foster, Chris Knight, Jim Lauderdale, Mark Olson, Victoria Williams and Hayseed Dixie. • CMA, ACM, AMA, IBMA, AIFM, NACA



Ken Robold
CFO/Exec. VP of Operations Mercury/Lost Highway/MCA/Universal South

54 Music Sq. E., Ste. 300
Nashville, TN 37203
615-524-7590 Fax: 615-524-7624

ken.robold@umusic.com
With company 12 years. Robold heads the shared services department for Mercury Nashville, MCA Nashville, Lost Highway and Universal South, all under Universal Music Group. Oversees day-to-day activities including finance, marketing administration, recording administration, production and new media. • ACM, CMA, Leadership Music



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motions.com

Frank Rogers

Co-owner, Sea Gayle Music

35 Music Sq. E., Nashville, TN 37203
615-259-9460 Fax: 615-259-3470
 Rogers co-founded Sea Gayle Music in 1999 with Chris DuBois and Brad Paisley. Produces Paisley, Darryl Worley and Josh Turner. • CMA, ACM, NARAS, NSAI • Family, water sports



Johnny Rose
Senior Executive Sales & Marketing
DreamWorks Nashville

1516 16th Ave. S.
 Nashville, TN 37212
615-463-4625 Fax: 615-463-4626

jrose@dreamworksrec.com
 www.dreamworksnashville.com
 With the label since its beginning in August 1997, Rose oversees all sales and marketing initiatives. Previously worked at Capitol Nashville. • NARM, NARAS, CMA, ACM, Leadership Music • Collecting vintage musical instruments, restoring British sports cars, antiques, reading



David M. Ross
Publisher/Editor
Music Row Publications, Inc.

1231 17th Ave. S.
 Nashville, TN 37212
615-321-3617 Fax: 615-329-0852
 ross@musicrow.com

www.musicrow.com
 Oversees production of Nashville's Music Industry Publication, *Music Row*, which he founded in 1981 and its online content division; also founded *RowFax*, a weekly song pitching e-mail/fax publication in mid-1993. Recently debuted the spin-based *CountryBreakout™* chart designed to track airplay at small market radio. Formerly singer, songwriter, arranger and performer for 10 years; attended Berklee College of Music. Graduate Wharton School, University of Pennsylvania. Received 1998 CMA President's Award. • Board—CMF, CMA; Leadership Music alumni; Member—Americana Music Assoc., AWA • Persian rugs, bicycling, data wrangling, hiking, Wayne Halper's hair stylist



Ronna Rubin
Owner, Rubin Media

POB 158161, Nashville, TN 37215
615-298-4400 Fax: 615-298-4040
 rubinmedia1@aol.com
 Eighteen-year Music Row vet is celebrating her independent media

and artist development firm's 11-year anniversary. Roster includes Jo Dee Messina, Maura O'Connell and Nashville River Stages. • Board—Gilda's Club Nashville, Reading Writing & Rhythm Foundation; Member—Love Helps Team Reader



Nancy Russell
President, FORCE

1505 16th Ave. S.
 Nashville, TN 37212
615-385-4646 Fax: 615-385-5840
 Manages Trisha Yearwood, Loretta Lynn and co-manages Alan Jackson.
 • NARAS, ACM, CMA, Leadership Music • Travel, reading, photography



Bobby Rymer
VP, Almo/Irving Music

1904 Adelia St.
 Nashville, TN 37211
615-321-0820 Fax: 615-329-1018
 bobby.rymer@umusic.com

A 14-year veteran of the company, Rymer signs new writers, produces demos and exploits the catalog. • NARAS, CMA, Leadership Music Alumni • Golf, travel, reading



Ed Salamon
Executive Director, Country Radio Broadcasters, Inc.

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 Nashville, TN 37203
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 ed_salamon@crb.org • www.crb.org

CEO of this non-profit industry organization which presents the Country Radio Seminar, an annual regional CRS and the Fall Forum. Trustee of the Country DJ Hall of Fame and Country Radio Hall of Fame. The CRB also presents annual artist and radio humanitarian awards, as well as air personality, promotion and artist career achievement awards. Previously President of Programming for Westwood One. • CMA, NARAS, Leadership Music



Jim Saliby
VP Sales, RCA Label Group

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 Nashville, TN 37212
615-301-4300 Fax: 615-301-4306
 jim.saliby@bmg.com
 www.rcalabelgroup.com

With RLG for nearly four years, Saliby oversees the development and implementation of sales and field-marketing strategies, including budgets for all RLG artists and albums. • Senior Management Committee, RLG • Weight lifting, hockey, rodeos



Al Schiltz
Partner, The Consortium

704 18th Ave. S.
 Nashville, TN 37212
615-327-3004 Fax: 615-327-3041
 www.asismanagement.com

Formed the Consortium in 2001 with partners Mike Martinovich, Stan Morress and Bernard Porter. Handles artist management/career development for Consortium's roster including Billy Ray Cyrus, Tammy Cochran and Bobbie Eakes. • AFTRA/SAG Management Advisory Board, ACM, CMA • Harleys, sailing



Jessie Schmidt
President, Schmidt Relations

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615-846-3878 Fax: 615-846-4878
 jessie@schmidtpr.com

This five-year-old publicity firm's clients include Tim McGraw, Rascal Flatts, Montgomery Gentry, Cledus T. Judd and The Grand Ole Opry.

Brad Schmitt
Celebrity News Columnist
The Tennessean

1100 Broadway, Nashville, TN 37203
615-259-8073 Fax: 615-259-8057



brad@tennessean.com
 www.tennessean.com
 Schmitt's page three *Brad About You* celebrity gossip feature is arguably the most-read column in Nashville's daily paper.



Randy Scuggs
Artist/Co-Owner, McLachlan-Scuggs International

2821 Bransford Ave.
 Nashville, TN 37204
615-292-0099 Fax: 615-385-4013

Professional producer, writer, musician and artist. Three-time CMA Award winner, two as Producer of the Year and a third as Musician of the Year. Three-time Grammy winner. Scuggs has won numerous awards for his musicianship including an award from Gibson as Guitarist of the Year. Released his own Grammy-winning album, *Crown Of Jewels*, on Reprise. Has had over 100 major label cuts including six number ones. Current production projects include Lisa Loeb, Earl Scuggs & Friends, *Will The Circle Be Unbroken III* and an upcoming IMAX film release. • CMA, NSAI, AFM, BMI, AFTRA



Michael N. Sebastian
VP/GM
Blacktop Music Group

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 Nashville, TN 37212
615-695-2587 Fax: 615-321-2773
 msebastian@blacktopmusicgroup.com

Oversees day-to-day operations of publishing company formed in early 2001. Pitches songs, signs, develops and works with writers. • Fly fishing, gardening, metal detecting



Nancy Shapiro
VP, Southern Region
The Recording Academy

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 nancy@grammy.com

With organization 18 years. Oversees regional operations. • Board—Tennessee Film, Music & Entertainment Commission, CMA, W.O. Smith School



Jim Sharp
Publisher
American Songwriter/
Jim Sharp Management

50 Music Sq. W., Ste 604
 Nashville, TN 37203
615-321-6096 Fax: 615-321-6097

jsharp@americansongwriter.com
 www.americansongwriter.com
 With *American Songwriter* 17 years; has had management company for nine years. Formerly headed the Nashville office of *CashBox* and worked at CBS and Monument Records. Handles Jeff Paz. • ACM, CMA, NSAI, NARAS • Collecting records (for 42 years)

Larry Sheridan
Owner, Best Built Songs/The Parlor Studio

1317 16th Ave. S., Nashville, TN 37212
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larry@bestbuiltsongs.com
www.bestbuiltsongs.com
Oversees the day-to-day operation of the publishing company and studio. • ASCAP, BMI, NARAS, NAPRS, NPN • Golf, horseshoes, gymnastics, dogs



Rick Shipp
Sr. VP/Co-Head of Operations
William Morris Agency
2100 West End Ave., Ste. 1000
Nashville, TN 37203
615-963-3000 Fax: 615-963-3090
rs@wma.com • www.wma.com

Runs the Nashville office of this influential booking agency with Paul Moore. Massive roster includes Brooks & Dunn, Mary Chapin Carpenter, Hank Williams Jr., Vince Gill, Wynonna, Bryan White, Patty Loveless, Pam Tillis, Terri Clark, Blake Shelton, Brad Paisley. • Board—CMA • Golf, golf, golf and fishing

Lisa Shively

Owner, The Press Network

POB 90528, Nashville, TN 37209
615-463-9730 Fax: 615-463-9731
lisa@pressnetwork.com • www.pressnetwork.com
Formed publicity company in 1985. Current clients include Jim Lauderdale and Robbie Fulks. • Gardening, yoga



Evelyn Shriver
President, Bandit Records
635 W. Iris Dr., Nashville, TN 37204
615-242-1234 Fax: 615-242-2134
eshriver@banditrecords.com
Shriver and partner Susan Nadler formed this entertainment company

in 2000. Shriver oversees the day-to-day activities of the record company, which represents George Jones and *El Cancionero de la Familia* (a Spanish language CD series for children). Reviving music series *Soundstage* for PBS (national) with a 3-year commitment for 13 shows a season. Formerly President of Asylum and previously built one of Music Row's top independent publicity firms. • CMA, ACM, NARAS



Brian D. Siewert
Executive Producer,
Composer, Songwriter
Triple S Productions
POB 121465, Nashville, TN 37212
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sssprods@aol.com

www.briandsiewert.com
With company 18 years, Siewert is an Emmy Award-winning composer/producer of music for CBS-TV's *Guiding Light* and *As The World Turns*. He also composes for syndicated entertainment news shows *Extra* and *Celebrity Justice*. As a string arranger/conductor and musician, he's worked on projects for Alabama, Wynonna, Trace Adkins, Steve Wariner and 'N Sync. • NATAS, NARAS, AFM

Scott F. Siman

President, rpm management

209 10th Ave. S., Ste. 229, Nashville, TN 37203
615-256-1980 Fax: 615-256-1134
ssiman@rpmweb.com



Siman. • Board—CMA, CMF • Golf, ideas, games



Jon Small
Director/Founder/Producer
Picture Vision
209 10th Ave. S., Ste. 425
Nashville, TN 37203
615-244-2060 Fax: 615-244-2065
jeaninesmall@picturevisioninc.com

Has had company for over 20 years. Directs and produces event-oriented television specials, music videos, feature films and commercials. Company also boasts noted directors Peter Zavadil and Trey Fanjoy. • NARAS, CMA • Golf, riding Harleys, car collecting, drums



Hazel Smith
Queen, Hazel Smith Consulting
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615-865-0978 Fax: 615-860-9140
hazsmith@bellsouth.net

The matriarch of country music journalism, Smith writes a column for *Country Music* and is heard daily on radio station WFMS. She is the 1999 recipient of the CMA Media Achievement award. Her book, *Hazel's Hot Dish: Cookin' with Country Stars*, was released in 2001. Executive Producer of Waylon Jennings tribute CD for RCA. • CMA, NARAS • I enjoy my five grandkids.

Jeff Solima

Owner, Hit Squad Promotion
1216 16th Ave. S., Nashville, TN 37212
615-329-8464 Fax: 615-329-8466
hitsquadmn@aol.com

Thirteen-year-old company is dedicated to getting airplay for client records.



Clarence Spalding
Senior VP Artist Management
TBA Entertainment Corporation
300 10th Ave. S.
Nashville, TN 37203
615-255-1326 Fax: 615-254-4267
www.tbaent.com

Joined management firm Titley/Spalding as a partner in 1996. Company was acquired by TBA in 1999. Clients include Brooks & Dunn, Terri Clark, Nikki Horner, Aaron Lines, The Ragsdales, Clay Walker and Chely Wright. • Board, ACM, Belmont's Curb School of Music Business; Member—CMA, NARAS, NAPM



Mike Stanglin
Owner, Seventh Note Music
23 Music Sq. E., Ste. 400
Nashville, TN 37203
615-221-5501 Fax: 615-760-6350
mstanglin@att.net

Personal manager for Steve Holy. Manages Whitney Bohms. Also owns Seventh Note Music, publisher of five-week No. 1 "Good Morning Beautiful." Former regional Promotion Manager for

Capitol Records and Columbia/Epic Records. • CMA, Nashville Publishers Network



Phyllis Stark
Nashville Bureau Chief
Billboard/Airplay Monitor
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www.billboard.com
With the company 14 years, Stark previously served as Managing Editor for *Country Airplay Monitor*. She writes, assigns and edits articles and columns for two weekly magazines. • Industry Advisory Board—St. Jude Children's Research Hospital; Member—ACM, CMA



Keith Stegall
Producer/Songwriter
Keith Stegall Enterprises
2820 Erica Pl., Nashville, TN 37204
A songwriter ("Don't Rock The Jukebox," "Love Of My Life") and producer of Alan Jackson, George

Jones and Terri Clark, among others, Stegall previously served as Executive VP, CCO A&R at Mercury Nashville. Named *Music Row's* 2002 Producer of the Year. • CMA, NARAS • Golfing, boating

Burt Stein

Partner, Gold Mountain Entertainment

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615-255-9000 Fax: 615-255-9001
gmenash@bellsouth.net
Manages Nanci Griffith, Ronnie Milsap and Lorrie Morgan.



Skip Stevens
Owner
Skip Stevens Promotions
POB 93, Brentwood, TN 37024
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skipstevens@comcast.net
Formerly with Ovation Records,

Stevens has operated this national record promotion company for 23 years. • Board—Belmont Friends of School of Music; Leadership Music alumni • Bicycling, tennis, parenthood



Denise Stiff
Owner/Manager
DS Management
2814 12th Ave. S., Ste. 202
Nashville, TN 37212
615-385-3191 Fax: 615-385-3192
dsmngt@bellsouth.net

Full service artist management company formed in 1996. Clients are Alison Krauss + Union Station, Dan Tyminski and the Peasall Sisters. • IBMA, CMA, NARAS

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Makinsongsmusic@aol.com



James Stroud
Executive Principal
DreamWorks Records
Nashville, DreamWorks Music
Publishing Nashville
 1516 16th Ave. S.
 Nashville, TN 37212

615-463-4600 Fax: 615-463-4615
 This accomplished producer was tapped by Steven Spielberg, Jeffrey Katzenberg and David Geffen to head this label, which commenced operation in August of 1997. Under his leadership, DreamWorks Nashville has experienced success with artists including Toby Keith, Jessica Andrews and Darryl Worley. • Board—ACM, CMA, CMF



John W. Styll
President
Gospel Music Assoc./
Christian Music Trade Assoc.
 1205 Division St.
 Nashville, TN 37203

615-242-0303 Fax: 615-254-9755
 john@gospelmusic.org • www.gospelmusic.org
 Recently named President of the GMA, CMTA. Executive management of both organizations, and oversees Dove Awards and Gospel Music Week. • Permanent Board Member—GMA; Member—NARAS, Leadership Music • Outdoors, computers, travel



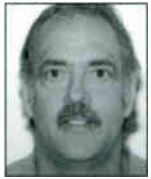
Bonnie Sugarman
Senior VP, APA, Inc.
 3017 Poston Ave.
 Nashville, TN 37203
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 bsugarman@apa-agency.com

With APA 20 years, Sugarman heads the Fairs & Special Events Department, administrates the Nashville office and books the entire roster for corporate events. Artists include Billy Ray Cyrus, Bellamy Brothers, Crystal Gayle, Blood Sweat & Tears and The Newsboys. • Board—IEBA; First VP—NATD; Member—ACM, CMA, IAFE, NARS, WFA, GMA • Yoga, photography, books, jazz, Golden Retriever Pookie, Calico cat Gypsy



Robert L. Sullivan
Partner, Loeb & Loeb, LLP
 1906 Acklen Ave., Nashville, TN 37212
615-749-8300 Fax: 615-749-8308
 rsullivan@loeb.com • www.loeb.com

Represents clients in the entertainment industry in transactional and litigation matters. Clients include Johnny Cash, Roy D. Mercer and Point of Grace. • Board—Nashville Screenwriter's Conference; Member—Leadership Music, Nashville Bar Association, Copyright Society of the South • Running, guitar, working on family farm



Charles Sussman
Founder, Sussman & Associates
 1222 16th Ave. S., Fl. 3
 Nashville, TN 37212
615-320-9161 Fax: 615-321-2773
 csussman@gsogroup.com
 Founded this firm in July 1994.

Specializes in business management and royalties. Clients include Clint Black, Bette Midler, Steve Earle, Janis Ian, Skip Ewing, Will Jennings and Rodney Dangerfield. • Leadership Music, CMA, ACM, NARAS, AICPA, California Copyright Conference • Golf, Aston Martins



Peter Svendsen
President, Peter Svendsen Inc.
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817-641-7875 Fax: 817-641-7876
 psvendsen@charter.net

In business for 26 years, he promotes records for RLG, Capitol, DreamWorks and Sony, among others. • Family, charity work, golf, cars, music



Bryan L. Switzer
Senior VP of National
Promotion, Universal South
 40 Music Sq. W.
 Nashville, TN 37203
615-259-5300 Fax: 615-259-5301
 Bryan.Switzer@umusic.com

www.universal-south.com
 Develops and implements promotional strategies at radio for all Universal South artists. • Leadership Music, SESAC, CMA, ACM • Quarter horses, golf



Jana Talbot
GM, Talbot Music Group
 2 Music Circle S., Ste. 202
 Nashville, TN 37203
615-244-6200 Fax: 615-254-8860
 TalbotMus@aol.com

With this company 18 years. Works with songwriters, pitches songs and administers catalogs. Formerly a BMI staffer (1978-82) and Director of CMA's European operations (1983-84). • CMA, NARAS • Gardening, cooking, Tennessee Titans



Carl Tatz
Owner, Recording Arts/
Carl Tatz Design
 POB 121702, Nashville, TN 37212
615-321-5479 Fax: 615-321-0756
 carl@cartatzdesign.com

In business 18 years, Tatz oversees operation, seeks out and produces new artists. He has expertise in 5.1 surround sound mixing as well as room tuning and alignment. Produced a Grammy nominated Jack Jones album. Studio clients include India.Aria, Atticus Fault, John Hiatt, CeCe Winans, Robert Bradley and Jump 5. • VP—NAPRS; Member—AES, CMA, NARAS, SPARS, CEDIA • Movies, dining, travel



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Group Managing Editor
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 rtaylor@countryweekly.com

www.countryweekly.com
 Oversees editorial operations of *Country Weekly* and *Country Music* magazines. • CMA, ACM, Leadership Music, Society of Professional Journalists



Traci Thomas
Owner/President
Grassroots Media
 800 18th Ave. S., Ste. B
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 traci@grassrootsmedia.com

www.grassrootsmedia.com
 Six-year-old PR firm represents Steve Earle, Drive-By Truckers, Stacey Earle, Mike Ireland, Pernice Brothers, Lonesome Bob and more. • VP—Americana Music Association • Gardening



Bob Tittley
Executive VP
TBA Entertainment
 300 10th Ave. S.
 Nashville, TN 37203
615-255-1326 Fax: 615-254-4267
 www.tbaent.com

Runs the management division of TBA Entertainment, which includes the management firm he founded, Tittley Spalding & Associates. Clients include Brooks & Dunn, Terri Clark, Nikki Horner, Aaron Lines, The Ragsdales, Clay Walker and Chely Wright. • CMA, NAPM, ACM, NARAS



Greg Travis
President/Owner
Travis Television Productions
 1006 18th Ave. S.
 Nashville, TN 37212
615-327-2500 Fax: 615-327-1999
 travistv@aol.com • www.tvonline.com

Runs company which offers production services to entertainment shows, TV networks, major record labels and corporate clients. TTV's client list includes *Access Hollywood*, Capitol Nashville, Warner Bros., RCA, MCA, Anderson Merchandisers, VH1, BBC Worldwide • CMA, Music City Tennis Invitational • Tennis, boating, skiing

Jeff Tuerff
VP, Marketing
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 Nashville, TN 37203
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 jtuerff@curb.com



Susan Turner
Owner/President
Turner & Associates
Promotions, Inc.
 POB 2347, Brentwood, TN 37024
615-832-2404 Fax: 615-833-6715
 stpromo@aol.com

With this full-service promotion company 13 years. Calls stations who report to *R&R* and *Billboard*. Started at Capitol Records in 1973 and worked in media coordination at O'Neil Management and Mores, Nanas, Peay. • CMA, ACM • Fly fishing, reading, customized miniature crafts

See Company & Category
Appendices
 page 50-57
IN CHARGE
Nashville's Music Industry Decision Makers



Cal Turner III
CEO, CAL IV Entertainment
 808 19th Ave. S.
 Nashville, TN 37203
615-321-2700 Fax: 615-321-3222
 cal.turner@cal4.com • www.cal4.com

Turner, who oversees operations, launched this independent music company six years ago. Also co-owner of Refugee Management International, which represents Jo Dee Messina. • President—W.O. Smith board; Secretary/Treasurer—NARAS; Board—Easter Seals, NCO, NPT and Make-A-Wish • Old Porsches, time on the farm with my boys

Steve Tveit
Owner/GM, OMNISOUND

1806 Division St., Nashville, TN 37203
615-321-5526 Fax: 615-321-5528
 steve@omnisoundstudios.com
 www.omnisoundstudios.com

With company six years. Oversees operations, engineers, produces new artists. • President—NAPRS • Hiking, traveling



Michael Vaden
Director, Ent. Services
Crosslin, Vaden & Associates
 2525 West End Ave., Suite 1100
 Nashville, TN 37203
615-320-5500 Fax: 615-329-9465
 mike.vaden@crosslinvaden.com

www.crosslinvaden.com/

A 28-year music industry specialist, Vaden provides financial/business management, tax expertise, royalty examinations/analyses and accounting services. • Leadership Music, NARAS, CMA



Fred Vail
President/CEO, Treasure Isle
 2808 Azalea Pl.
 Nashville, TN 37204
615-297-0700 Fax: 615-297-6959
 fredvail@treasureislenashville.com
 www.treasureislenashville.com

This former Beach Boys manager has been with the company 23 years. Oversees all studio operations, client relations and marketing. Clients include Rodney Crowell, Warner Christian, Warner/Chappell, Dan Hill, Capitol Records, Dreamcatcher Ent., DMZ Records. • Board of Trustees—AFIM; Member—CMA, AMA, CCMA, NARAS • Record/memorabilia collector, classic cars



Jim Van Hook
Chairman/Founder
Provident Music Group
 741 Cool Springs Blvd.
 Franklin, TN 37067
615-261-6500
 awalters@providentmusicgroup.com

In 1981, Van Hook started Brentwood Music with his \$500 savings. In 1994, Zomba purchased the label and contracted Van Hook to man its helm. Subsequent purchases of Reunion Records and the Benson Music Group led to the group being renamed Provident. It is now one of the top three companies in Christian music. • Board—Belmont, CMTA, CMPA; Member—CCLI, NARAS, GMA • Golf, boating, traveling



Andi Varagona
Executive Producer/Sole
Proprietor, Andi Films
 3620 Rainbow Pl.
 Nashville, TN 37204
615-279-0505 Fax: 615-279-0501
 andi@andifilms.com

www.andifilms.com

Formed this film production company in 2001. Serves as executive producer for music videos, commercials and documentaries. • NARAS, NFF, BMI • Marathon runner, yoga, meditation



Ben Vaughn
VP Writer & Artist
Development, EMI Nashville
 35 Music Square East
 Nashville, TN 37203
615-742-8081 Fax: 615-742-3075
 bvaughn@emimusicpub.com

www.eminashville.com

Joined EMI in 2002. Involved in all creative aspects of this publishing company. Signs new talent and works with staff writers and writer/artists to grow their careers. Former GM of Big Tractor Music where he spent six years. • CMA, ACM, NARAS, The Hitmen • New baby



William Velez
President/COO, SESAC, Inc.
 55 Music Sq. E.
 Nashville, TN 37203
615-320-0055 Fax: 615-329-9627
 bvelez@sesac.com
 www.sesac.com

With company 10 years. Oversees operations of this performance rights organization. • Founding Member—National Recording Preservation Board; Board—Nashville Shakespeare Festival; Member—NARAS, Leadership Music



Randy Wachtler
President
615 Music Companies
 1030 16th Ave. S.
 Nashville, TN 37212
615-244-6515 Fax: 615-242-2455
 info@615music.com

www.615music.com

With company 19 years. Supervises the writing and production of national, local and cable TV show

themes. Recent clients include NBC-TV, A&E, ABC Sports, CBS-TV, Animal Planet, Chicago Bulls, WGN-TV, History Channel, HBO and HGTV. Firm has won numerous awards including a Clio, ADDYs and Emmys. Recently Wachtler added 615 Music Library, a new division that features a 90-CD production library. • Vice Chairman—Production Music Association (PMA) • Tennis, Titans



Ted Wagner
VP Country Promotion
**Columbia Records/
 Sony Music Nashville**
 34 Music Sq. E.
 Nashville, TN 37203
615-742-4350 Fax: 615-742-5759

ted_wagner@sonymusic.com

With Columbia seven years. Develops and executes promotional set-up and radio marketing plans. • Golf, gardening, guitars



Jeff Walker
**President, AristoMedia/
 Marco Music Group**
 1620 16th Ave. S.
 Nashville, TN 37202
615-269-7071 Fax: 615-269-0131
 jwalker@aristomedia.com

www.aristomedia.com

Established company in 1980. AristoMedia offers conventional and Internet publicity and media consulting to country and Christian formats, and video promotion, distribution and duplication to multiple genres. Marco Promotions specializes in secondary radio promotion. Jeff Walker & Associates, Inc. provides television advertising placement. The Goodland Group comprises six publishing companies including the Walkerbout Music Group. A 1996 CMA Presidents Award and CCMA's 1998 Leonard T. Rambeau International Support Award recipient. • Chairman—CMA, Global Markets Task Force; President Elect—NFF; Board—CRB, CMA, ACM, NARAS, Leadership Music, NIFF, American Heart Association; Member—ASCAP, AFM, CCMA, GMA • Photography, going to movies, Tennessee Titans, fishing and relaxing in Marco Island, Fla.

*Bottom Line Is... You Want Airplay
 Then... You Want
 Bottom Line Promotions*

Gaylene Aparicio/Debbie Gibson Palmer

14613 Round Valley Drive • Sherman Oaks, CA 91403 • (818) 783-6886



Rusty Walker
President, Rusty Walker
Programming Consultant, Inc.
 POB 417, Luka, MS 38852
662-427-9504 Fax: 662-427-9507
 rustywalk@aol.com

Has had company 19 years. One of the most powerful consultants in country radio. Clients include Clear Channel, Infinity, Citadel, Cox, Jefferson Pilot and more. • Board—CMA; *Billboard* Consultant of the Year 1995-2001 • Boating, high school sports



Billy Joe Walker, Jr.
Owner/Independent Producer
Marathon Key Music
 1708 Grand Ave.
 Nashville, TN 37212
615-329-4244 Fax: 615-329-4881
 marathonkeypub@aol.com

Independent producer, heads publishing and production companies. Recent clients include Travis Tritt, Tammy Cochran, Billy Ray Cyrus, Tracy Byrd and Mark Chesnutt. • Fishing, boating, playing with daughter



Carla Wallace
Co-Owner, VP Creative
Big Yellow Dog Music
 803 18th Ave. S.
 Nashville, TN 37203
615-329-9583 Fax: 615-327-8748
 bydmusic@bellsouth.net

Joined publishing company in 1998. Does everything Travis Hill does, only better. Current writers include Marla Cannon-Goodman, John Scott Sherrill, Shawn Camp and Scott Emerick. • NARAS, SOURCE • Antiquing, painting, gardening, washing my truck with hot sudsy water in my tank top



Caryn Wariner
Director, Publishing/President
Steve Wariner Music/
SelectTone Records
 320 Main St., Ste. 210
 Franklin, TN 37064
615-591-8930 Fax: 615-591-8932
 cwariner@stevewariner.com • www.stevewariner.com

Heads up record label team and oversees all aspects of publishing company. • Photography, baseball



Butch Waugh
Executive VP
RCA Label Group
 1400 18th Ave. S.
 Nashville, TN 37212
615-301-4300 Fax: 615-301-4301
 butch.waugh@bmg.com

www.rcalabelgroup.com
 With RCA 21 years. Has spent five years at RLG overseeing daily operations, as well as promotion, artist development, sales, creative and media. • Board—ACM • Sports, movies, travel, antiques, spending time with family

Steve Weaver
Attorney, Law Offices of C. Stephen Weaver
 1207 17th Ave. S., Ste. 300, Nashville, TN 37212
615-320-1242 Fax: 615-320-0909
 steve@csweaver.com • www.musiccrowlawyer.com
 An attorney for over 20 years, his clients include

Darryl Worley, Chalee Tennison, Island Bound Music, Dean Dillon and Curb Records. • CMA, ACM, NARAS, Copyright Society of the South • Amateur computer techie, exercise



Kirt Webster
President, Webster & Assoc.
Public Relations
 POB 23015, Nashville, TN 37202
615-777-6995 Fax: 615-369-2515
 kirt@websterpr.com
 www.websterpr.com

Six-year-old publicity and community relations firm. Represents Hank Williams Jr., Jett Williams, Audium Records, Lee Greenwood, Bellamy Brothers, Rhonda Vincent, Mark Wills, Charlie Daniels, Jerry Springer, CCMA, IEBA and NATD. • ACM, CMA, IEBA, NATD • Surfing the Internet, travel, meeting new people



Brian Williams
Senior VP & Director,
Music/Private Banking
SunTrust Bank
 1026 17th Ave. S.
 Nashville, TN 37212
615-748-4498 Fax: 615-327-3602

brian.williams@suntrust.com • www.suntrust.com
 With bank 20 years. Manages all aspects of the SunTrust Music Private Banking Group with offices in Nashville, Atlanta and Miami. Williams was recently named Private Banking Line of Business Manager for the state of Tennessee. • Board—CMF, NARAS, T.J. Martel; Advisory Board—NSAI, Nashville Music Cares • Partner in the new entertainment venue, The Basement; boating, skiing



Dan Williams
Owner, Dan Williams Music
 209 10th Ave. S., Ste. 434
 Nashville, TN 37203
615-742-7474
 dan@danwilliamsmusic.com
 www.danwilliamsmusic.com

Multiple award-winning composer and producer of radio and TV commercials including Red Lobster ("The Seafood Lover In You"), Taco Bell ("Run For The Border") and many others. Produced the soundtrack for the movie *Folley Island*, which won best new comedy at the 2001 New York Film Festival. Current clients include Clorox, Toyota, Wendy's and Dr. Pepper. • BMI, AFTRA/SAG, AFM • Martial arts



Darlene Williams
VP, What A Trip! Inc.
 1605 17th Ave. S., Ste. 200
 Nashville, TN 37212
615-269-0039 Fax: 615-269-8677
 darlene@whatatrip1.com
 www.whatatrip1.com

Handles event planning, finance, data management and information technology for this five-year-old company. Clients include CMA, CBS, radio stations, major labels and artist management companies. • CMA, ACM • Music, reading, history, genealogy, travel

Jody Williams
President, Jody Williams Music
 1602 17th Ave. S., Nashville, TN 37212
615-329-3500 Fax: 615-329-3543



jody@jodywilliamsmusic.com
 www.jodywilliamsmusic.com
 Oversees operations of this four-year-old publishing concern which is a co-venture with Sony ATV/Tree. • Board—NARAS • Fishing, golf, walking



Tommy Williams
Creative Director
Curb Magnatone Music
 1604 17th Ave. S.
 Nashville, TN 37212
615-383-3600 Fax: 615-383-0020
 twill32121@aol.com

Oversees exploitation of copyrights and signs writers. With company six years. • NARAS • Movies, reading, traveling



Larry Willoughby
VP A&R, Capitol Nashville
 3322 West End Ave., Fl. 11
 Nashville, TN 37203
615-269-2000 Fax: 615-269-2062
 larry.willoughby@emipac.com
 Scouting new talent, screening songs and supervising special projects for the label.



Mike Wilson
VP, National Promotion, RCA
 1400 18th Ave. S.
 Nashville, TN 37212
615-301-4355 Fax: 615-301-4356
 mike.wilson@bmg.com

Manages the RCA Promotion department. With the company nearly 15 years and has spent the last 11 in Nashville. • ACM, CMA, Leadership Music • Boating at lake with family



Norro Wilson
Independent Producer/
Songwriter
Bud Ro Productions
 1706 Grand Ave.
 Nashville, TN 37212
615-320-4880 Fax: 615-320-4883
 bud_ro@hotmail.com • www.norrowilson.com

Renowned songwriter and producer who has won 41 BMI awards as a writer ("The Most Beautiful Girl In The World," "A Very Special Love Song," "The Grand Tour," to name a few) and amassed 33 No. 1 awards as a producer (for artists including Kenny Chesney, John Micheal Montgomery, Sara Evans, Chad Brock, Joe Stampley, John Anderson, Gary Morris, Janie Fricke, Charley Pride and Mickey Gilley). Former songplugger for AI Gallico Publishing, A&R Executive for RCA and Warner Bros. and CEO of Merit Music. • Board—NSF; Member—CMA, NSAI, NARAS



Tim Wiperman
Executive VP/Executive GM
Warner/Chappell Music
 20 Music Sq. E., Nashville, TN 37203
615-733-1880 Fax: 615-733-1875
 Wiperman has been the senior executive at Warner/Chappell Music (Warner Bros. Music) in Nashville for the past 28 years. • Board—CMA, ACM, CMF, NARAS, T.J. Martell Foundation, Leadership Music • Golf, scuba, skiing



Leonard Wolf
President, Wolf Music
 803 Bradford Ave.
 Nashville, TN 37204
615-254-4828 Fax: 615-254-4884
 leonard@wolfmusic.com
 www.wolfmusic.com

Formed company 12 years ago. Composes and produces music for TV and advertising. Clients include Centennial Hospital, United Methodist Church, CMT, YMCA, BAMA, NPT.



Katherine E. Woods
Sr. VP Legal & Business Affairs, RCA Label Group
 1400 18th Ave. S.
 Nashville, TN 37212
615-301-4300 Fax: 615-301-4345
 Has been with RLG since 1996.

Connie Woolsey
President, Muy Bueno Music Group
 1000 18th Ave. S., Nashville, TN 37212
615-327-9229 Fax: 615-327-9234
 Oversees operations of this publishing company.



Erv Woolsey
CEO, The Erv Woolsey Co.
 1000 18th Ave. S.
 Nashville, TN 37212
615-329-2402 Fax: 615-327-4917
 erv@ervwoolsey.com

Manages George Strait, Lee Ann Womack, Robert Lee and Dave Wilson (Lyric Street). Also co-manages with Donny Kees the following: Andy Griggs, Clint Daniels and Amber Dotson. • ACM, CMA



Paul Worley
CCO, Warner Bros. Nashville
 20 Music Sq. E.
 Nashville, TN 37203
615-748-8000 Fax: 615-214-1473

A noted record producer for more than two decades, Worley joined Warner Bros. in 2002 as CCO. Previously he started a production and publishing company after leaving Sony Music where he was a chief executive for more than seven years. He now produces the Warner Bros. roster, Martina McBride and Sara Evans. • Board of Directors—Nashville Chamber Orchestra; Member—CMA, ACM, NARAS • Music, motorcycles, reading



Jules Wortman
Sr. VP of Publicity Warner Bros.
 20 Music Sq. E.
 Nashville, TN 37203
615-214-1500
 Fax: 615-214-1545

jules.wortman@wbr.com • www.wbr.com
 Joined Warner Bros. to head up publicity department in 2002. Oversees all aspects of public relations for WBR and its roster. • Board—Nashville Chamber Orchestra; Member—NARAS • Tennis, golf, hiking, collecting folk art



Mark Wright
Executive VP A&R MCA Nashville/Mercury
 60 Music Sq. E.
 Nashville, TN 37203
615-244-8944 Fax: 615-880-7447
 Former Senior VP of A&R for MCA,

Wright was recently named Executive VP of the label. Scouts new talent and produces Lee Ann Womack, Josh Turner, Jessi Alexander, Shannon Lawson, Gary Allan and Brooks & Dunn. Also an accomplished songwriter of hits including "Today My World Slipped Away," "Goin' Through The Big D" and "The Maker Said Take Her." • Board of Trustees—Belmont University; Board—Salvation Army; Member—NARAS, CMA, ACM, NSAI, BMI, Leadership Music



Cindy Wunsch
President Wunsch Management
 1101 18th Ave. S.
 Nashville, TN 37212
615-329-3332 Fax: 615-329-4451
 cwunsch@bellsouth.net

Manages SHEDAISY. • CMA, ACM, Leadership Music • Painting, art, tennis



James Yelich
GM/Agent Monterey Peninsula Artists
 124 12th Ave. S., Ste. 410
 Nashville, TN 37203
615-251-4400 Fax: 615-251-4401
 james@mpanashville.com

Heads Nashville office. Pursues television, motion picture, soundtracks, corporate sponsorships, as well as live performance booking for all clients. Roster includes Toby Keith, Travis Tritt, Montgomery Gentry, Sawyer Brown, Steve Holy, NGDB and Ricky Skaggs. • Partner and Board—eventbooking.com; Board—CMA; Member—NARAS, ACM • Golf, travel, real estate



Peter York
President Sparrow Label Group
 POB 5010, Brentwood, TN 37024
615-371-6800 Fax: 615-371-6805
 With company 20 years. • NARAS, GMA, ASCAP



Bobby Young
Owner Bobby Young Promotions
 POB 123
 Thompsons Station, TN 37179
615-599-0953 Fax: 615-855-0306
 by@youngsonline.net •

Promotion veteran with 22 years of experience. Secures airplay for client's music. Clients include Arista, Capitol, Mercury, MCA and Sony. • CMA, ACM • Hanging out with my kids and coaching soccer

Kyle Young
Director, Country Music Foundation, Inc.
 222 5th Ave. S., Nashville, TN 37203
615-416-2001 Fax: 615-255-2245
 www.countrymusichalloffame.com



With the company 27 years, Young is CEO of this tax-exempt foundation. Responsible for the day-to-day operation of the foundation, including the management and staffing of the organization's museum, library, research, publication and teaching

programs. Spearheaded the planning, building and financing of a new \$37 million museum and the relocation of staff and million-item collection to the new downtown site. The CMF includes the Country Music Hall of Fame & Museum and the Frist Library & Archive. The foundation owns and operates RCA's Studio B and Hatch Show Print. • Board—Council of Partner Institutions for Frist Center for Visual Arts, Cumberland Region Tomorrow, Leadership Music, NFF, CMA, Nashville Chamber of Commerce; Member—NARAS, AIM, Association of Independent Music, NARM, AAM, Rotary Club; Director—TBA Entertainment, Leadership Nashville; Vice Chair—Metropolitan Tourism and Convention Commission; Nashville's Agenda Steering Committee; Co-Chair—Nashville Advisory Committee of The Nashville Symphony Concert Hall



Jim Zumwalt
Senior Partner, Zumwalt, Almon & Hayes PLLC
 1014 16th Ave. S.
 Nashville, TN 37212
615-256-7200 Fax: 615-256-7106
 jzumwalt@zahlaw.com

Founded this prestigious law firm in 1975, which numbers clients inside and outside of the Nashville music circles. • Board—Leadership Music, T.J. Martell Foundation; NARAS, ABA, CMA, TBA, NBA • Tennis



Kaye Zusmann
VP Program Development & Production, CMT
 330 Commerce St.
 Nashville, TN 37201
615-335-8400 Fax: 615-335-8618
 tracy.rogers@cmt.com

www.cmt.com
 Oversees all long-form programming and program development for the network. • CMA, ACM



Rolff Zwiep
Rental Manager/Operatoin Underground Sound, Inc.
 428 6th Ave. S.
 Nashville, TN 37203
615-242-2442 Fax: 615-254-6491
 rolff@undergroundsound.com

www.undergroundsound.com
 With company five-and-a-half years. Zwiep oversees rentals, cartage, customer service, tech support, national and international entertainment shipping services. Clients include major national and international record labels, publishers, recording studios, producers, writers, home studios, engineers, session musicians and film, video and television production. • Family, computers, music of all kinds, espresso, vintage tube radios, stereo and recording equipment



IN CHARGE

Label Staff Appendix

Audium Records

1709 19th Ave. S., Nashville, TN 37212
615-269-4500 Fax: 615-269-0330
www.audiumrecords.com

Nick Hunter, Pres.; Chuck Rhodes, OM; Jack Purcell, Dir. of Promotion; Anne Sarosdy, Promotion/Publicity/A&R; Barry Yarbrough, VP, Sales & Mktg.; Tiffany Johns, Consumer Mktg.; Gary Greenberg, West Coast Promotion
Artists: Daryle Singletary, The Kentucky Headhunters, Charlie Daniels, Rhett Akins, Ray Price, John Anderson, Sammy Kershaw, Dwight Yoakam

Bandit Records

635 W. Iris Dr., Nashville, TN 37204
615-242-1234 Fax: 615-242-2134
www.banditrecords.com

Evelyn Shriver, Pres.; Susan Nadler, Exec. VP
Artists: George Jones; *El Cancionero de la Familia*

Blue Hat Records

17060 Central Pike, Lebanon, TN 37090
615-443-2112 Fax: 615-443-3140
www.charliedaniels.com

David Corlew, Pres.; Angela Wheeler, Asst. to David Corlew; Paula Szeigis, Publicist; Bebe Evans, Touring; Carolyn Corlew, Dir. of Finance
Artists: The Charlie Daniels Band

Broken Bow Records

209 10th Ave. S., Ste. 220, Nashville, TN 37203
615-244-8600 Fax: 615-244-3700
www.brokenbowrecords.com

Benny Brown, Pres./CEO; Paul Brown, Sr. VP of Operations; Jim Yarger, Sr. VP Mktg.; D. Scott Miller, Sr. Exec. VP/A&R; Rick E. Baumgartner, VP, Natl. Promotion
Artists: Joanie Keller, Chad Brock, Craig Morgan, J. Michael Harter, Joe Diffie

Capitol Records Nashville

3322 West End Ave., Fl. 11, Nashville, TN 37203
615-269-2000

www.capitol-nashville.com

Executive: Mike Dungan, Pres. & CEO; Dottie Chamberlain, Exec. Asst. to Pres. & CEO

A&R: Larry Willoughby, VP A&R; Autumn House, Dir. A&R; Betsy Morley, Dir. A&R Adm.

Administration: Kim Gilbert, Dir. Adm.; David Davelaar, Mailroom/Adm. Coord.; Emma Grandillo, Receptionist

Finance: Tom Becci, Sr. VP Finance & Operations; Jennifer Dennis, Mgr. Finance; David Perry, Sr. Coord. Finance

Marketing: Fletcher Foster, SVP Mktg.; Joanna Carter, Dir. Artist Dev.; Michelle Hall, Mgr. Creative Serv. & Intl.; Tammy Ragusa, Mgr. Mktg. & Product Dev.

Promotion: Bill Catino, Exec. VP; Heather Young, Exec. Asst. to EVP; Brent Jones, Coord. Promotion; Rick Young, Sr. Dir. Promotion; Eric Beggs, Reg. Dir. Promotion/MidAtlantic; Steve Hodges, Reg. Dir. Promotion/Southeast; Jay Jensen, Reg. Dir. Promotion/Southwest; Tony Michaels, Reg. Dir. Promotion/Midwest; Nancy Knight, Reg. Dir. Promotion/Northeast; Angela Lange, Reg. Dir. Promotion/West Coast

Publicity: Vanessa Davis, Sr. Dir. Media & Public Relations; Regina Stuve, Mgr. Media & Artist Dev.

Sales: Bill Kennedy, VP Sales; Denise Johnson, Dir. Natl. Field Sales; Ann Wornick, Sales Operations Mgr.

Artists: Trace Adkins, Susan Ashton, Garth Brooks, Chris Cagle, Rodney Carrington, Chris LeDoux, Keith Urban, Cyndi Thomson, Tim Wilson, Roy D. Mercer, Jennifer Hanson, Dierks Bentley, Unknown Hinson, Whitney Duncan, The Jenkins, Nitty Gritty Dirt Band

Combustion Music

1609 17th Ave. S., Nashville, TN 37212
615-515-5490 Fax: 615-269-6883

Chris Farren, Co-Pres.; Ken Levitan, Co-Pres.; LeAnn Phelan, Creative Dir.; Terry Malone, Creative Dir.

Artists: (Soundtrack Label) *Songcatcher, We Were Soldiers, The Banger Sisters, Autofocus, Welcome To Collinwood, All The Real Girls*, and *Kissing Jessica Stein* soundtracks

Compendia Music Group

210 25th Ave. N., Ste. 1200, Nashville, TN 37203
615-277-1800 Fax: 615-277-1801

www.compendiamusic.com

Michael Olsen, Pres., Compendia Music Group; LeAnn Seward, Off. Mgr., Exec. Asst.; John Rolfe, VP of Business Affairs; Walt Wilson, VP/GM, Compendia Music; Stephen McCord, Mktg./A&R, Compendia Music; Judy McDonough, Publicity, Compendia Music; Phillip White, VP/GM, Light Records and Life?; Michelle Duffie, Mktg., Light Records; Crystal McLin, Publicity, Light Records; Jeff Loper, Mktg./New Media, Life?; Brittainy Spaht, Sales Asst./Receptionist; Daris Abshire, Royalties; Greg Adams, Sales; Holly Nelson, Prod. Asst.; Judd Vowell, Traffic Controller, Art Dept.; Randy Paulk, Graphic Designer; Tammy Hillebrand, Licensing; Terry Donovan, Sales Mgr.; Tracy Wallner, Graphic Designer; Kym Rich, Licensing & Royalties

Artists: Compendia Music: Joan Osborne, Tony Rich Project, Robert Palmer, Dead Reckoning artists Kevin Welch and Kieran Kane

Light Records: Youthful Praise, Vanessa Williams, Mighty Clouds of Joy, Christopher Lewis

Life²: Music Projects "Simple Abundance" (Sarah Ban Breathnach) "The Invitation" (Oriah Mountain Dreamer), the Delilah Series

Curb Records

47 Music Sq. E., Nashville, TN 37203
615-321-5080 Fax: 615-327-1964

www.curb.com

Executive: Sue Austin, VP, Creative Serv.; Bob Bender, Dir., Sales; Liz Cavanaugh, VP Publicity/Media Relations; Benson Curb, VP, Sales; Mike Curb, Chairman; Dennis Hannon, Exec. VP/GM; Amy Johnston, Coord., Creative Serv.; Becky Judd, Exec. Asst.; Debbie Loring, Coord., Sales & Mktg.; Stacey McDonald, Dir., Prod. & Internet Mktg.; Michelle Metzger, Dir., A&R; Jeff Tuerff, VP, Mktg.

Promotion: Carson James, VP of Promotion; April Rider, Natl. Dir. of Promotion; Eva Wood, VP of Field Promotion; Rick Rockhill, Northeast; Brooks Quigley, Southeast; Karen McGuire, Midwest; Joe O'Donnell, West Coast

Asylum Curb Promotion: Rob Dalton, VP Promotion; Doug Johnson, VP, A&R; Mary Befera, Coord.; Mark Westcott, Midwest; Mike Rogers, Southeast; Keith Greer, Southwest; Rick Cardarelli, Northeast; John Curb, West Coast
Artists: Tim McGraw, Jo Dee Messina, Steve Holy, Rodney Atkins, Ken Mellons, Bellamy Brothers, Ronnie McDowell, LeAnn Rimes, Hank III, Hank Williams Jr., Amy Dalley, Trini Triggs, Lee Greenwood, Wynonna

DMZ Records

1227 17th Ave. S., Nashville, TN 37212
615-321-5300 Fax: 615-329-3923

John Grady, Pres.; Chris Carroll

Artists: Ralph Stanley, Rodney Crowell, Autolux, Soundtracks—*Crossing Jordan, Cold Mountain, A Mighty Wind*

DreamWorks

1516 16th Ave. S., Nashville, TN 37212
615-463-4600 Fax: 615-463-4601

www.DreamWorksRecords.com

Lisa Andrick-Owen, West Coast Reg. Radio Promotion and Mktg.; Blair Berle, Creative Serv. Coord.; Teresa Blair, Head of Creative Serv.; Scott Borchetta, Sr. Exec./Promotion and Artist Dev.; George Briner, Co-Natl./Midwest Radio Promotion; D'Ette Brosius, Mgr. of Mktg. and New Media; Katharine Chappell, Mgr. of Secondary Promotion & Mktg.; Deena Shapiro, Dir. Legal Serv.; Cat Covell, Dir. Adm. Serv.; Tricia Cramer, Publicity Asst.; Liz Daniel, Promotion Coord.; Lee Durham, Southeast Reg. Radio Promotion and Mktg.; Suzanne Durham, Southwest Reg. Radio Promotion and Mktg.; Cheryl Ecton, Sales & Mktg. Asst.; Wayne Halper, GM/Head of Label Operations; Summer Harman, Head of Publicity; Jimmy Harnen, Co-Natl./Northeast Promotion; Jim Williams, Mailroom Mgr.; Allison Jones, Head of A&R; Laurel Kilbourn, Facilities Mgr.; Lisa Lewis, Communications Serv./Front Desk; Tammy Luker, Exec. Asst. to James Stroud; Doug Rich, A&R/Recording Coord.; Kelly Rich, Dir. of Sales and Mktg.; Johnny Rose, Sr. Exec. of Sales and Mktg.; Bruce Shindler, Head of Promotion; James Stroud, Principal Exec.

Artists: Toby Keith, Jessica Andrews, Darryl Worley, Emerson Drive, Eric Heatherly, Chalee Tennison, Roxie Dean, Amanda Wilson, Scott Emerick, Michelle Lynn Poe, 12 Feet Tall, Jimmy Wayne

Dualtone Music Group

2105 Elliston Pl., Fl. 2, Nashville, TN 37203
615-320-0620 Fax: 615-297-5020

www.dualtone.com

Scott Robinson, Co-Pres.; Dan Harrington, Co-Pres.; Nancy Quinn, Sr. Dir. Artist Dev.; Paul Roper, Coord. Artist Dev.

Artists: David Ball, Jim Lauderdale, Chris Knight, Radney Foster, Victoria Williams, Mark Olson, Darden Smith, June Carter Cash, McBride & The Ride, Hayseed Dixie, Warren Zanes, Sandra McCracken

EMI CMG

101 Winners Circle, Brentwood, TN 37207

615-371-4300

Bill Hearn, Pres./CEO; Linda Soto, Exec. Asst.; Holly Whaley, Dir., Corporate Comm.; Richard Green, Exec. VP & Gen.

Counsel; Joe Brazil, VP, Business Affairs; Sandra Vandergriff, Exec. Asst.; Billy Ray Hearn, Chairman; Rick Horne, Exec. VP/COO; Rechelle Chaney, Exec. Asst.; Debbie Robertson, Dir., Off. Adm. & Facility

ForeFront Records

230 Franklin Rd., Bldg. 2, Fl. 1, Franklin, TN 37064
615-771-2900 Fax: 615-771-2903
 www.forefrontrecords.com

Allan Hardin, VP/GM; Amy Guenther, Adm. Asst. to VP of A&R and VP/GM; Anne Mabry, Dir., Mktg.; Annette Reischl, Creative Coord.; Brent Milligan, VP, A&R; Brian Bauman, Coord., Sales and Mktg.; Cindy Arnold, New Media/Promotions Project Mgr.; David Johnson, Dir., Label Adm.; Dolly Chandler, Mgr., Media Relations; Greg Ham, Pres.; Jan Hardin, Receptionist; Jennifer Catron, Mgr., Retail Mktg.; John Allen, Mgr. of Retail Mktg. & Sales; Josh Snyder Mgr., New Media Content & Dev.; Kat Davis, Mgr., AC Radio Promotions; Lisa Apple, Adm. Asst. to Dir. of Mktg.; Lisa Stutts, Sr. Mgr. of Business Adm.; Mark Adkison, VP, New Media and Promotion; Melissa Poznanski, Asst. to VP/GM; Rachel Beavers, Sr. Mgr. Mktg.; Sara Marienthal, Street Teams Coord.; Scott McDaniel, Creative Dir.; Shawn Andrews, Production Coord.; Steve Hartley, Mgr., A&R; Susannah Parrish, Mgr., Creative Serv.; Tim Watson, Coord., Natl. Promotions; Troy Collins, Sr. Dir. Retail & Mktg. Sales
Artists: Audio Adrenaline, The Benjamin Gate, Pax217, Stacie Orrico, dc talk, tobyMac, Tait, Rebecca St. James, Lil' iRocc

Sparrow Label Group

101 Winners Circle, Brentwood, TN 37024
615-371-6800 Fax: 615-371-6994

Peter York, Pres., Sparrow Label Group; Cora Cluver, Exec. Asst.; David Caldwell, Sr. VP/GM; Ken Johnson, Dir., Label Operations; Julie Cozzo, Dir., Label Adm.; Laura Bain, Exec. Asst.; Lynn Nichols, VP, A&R; Brad O'Donnell, Sr. Dir., A&R; Chris York, A&R Representative; Leigh Ann Hardie, VP, Mktg. & Artist Dev.; Crystal Varenkamp, Coord., A&R Prod.; Denise George, Sr. Dir., Artist Dev.; Sally Peterson, Adm. Asst.; Michael Bianchi, Dir., Mktg.; Sarah Richmond, Mgr., Mktg.; Hudson Plachy, Mktg., Coord.; Matt Allen, Mktg., Coord.; Nick Barre, Sr. Dir., Artist Dev.; Maria Tipton, Adm. Asst.; Dave Sylvester, Dir., Mktg.; Jessica Aston, Mktg. Coord.; Robyn Caldwell, Mktg., Product Mktg.; Laura Wall, Mktg. Coord.; Jan Cook, Sr. Dir., Creative Serv.; Benji Peck, Web Designer; Ruth Winston-Bosio, Sr. Mgr., Prod.; Alexis Goodman, Sr. Designer; Josh Newman, Designer; Tim Frank, Coord., Creative Serv.; Leah Whitten, Creative Serv. Asst.; Greg Bays, VP, Sales; Jamie Swartzendruber, Exec. Asst.; Jon Emery, Dir., Sales & Mktg. Dev.; Beth Shaver, Dir., Sales & Mktg.; Holly Meyers, Mgr., A&R Adm.; Grant Hubbard, VP, Promotion; Brian Dishon, Dir., Radio Promotion; Laura Miller, Coord., Natl. Promotion; Rob Poznanski, Mgr., Natl. Promotion; Chad Hodge, Direction, New Media; Caren Joy Lantz, Dir., Internet Mktg. & Publicity; Mick Ross, New Media Coord.; Jennifer Hanson, Publicity; Brian Peterson, Coord., Media & Internet; Dave Parker, Dir., Post Prod.; Kevin Hipp, Mgr., Post Prod.; Matt Hunt, Technical Asst. 1; Mark Rogers, Technical Asst.; Patty Lane, Events Mgr.; David Davidson, Dir., Online Commerce & Mktg.; Karin Siccardi, Mgr., Content & Customer Serv. Worship Together
Artists: Andy Hunter, Avalon, Charlie Hall, Chris Tomlin, David Crowder Band, Jump5, Newsboys, Nichole Nordeman, Steven Curtis Chapman, Steve Green, Switchfoot, The Elms, ZOEgirl, Kendall Payne, Delirious, Earthsuit, Twila Paris, Phillips, Craig & Dean

Lyric Street

1100 Demonbreun St., Ste. 100, Nashville, TN 37203
615-963-4848 Fax: 615-963-4850
 www.lyricstreet.com

Lisa Bell, Ind. Publicity; Kirk Boyer, Dir., A&R; Jim Butler, Assoc. Staff; Caryn Coast, Assoc. Staff; Heather Conley, Mktg. Coord.; Katie Dean, Promotion Coord.; Theresa Durst, Dir.,

Reg. Promotion/Southeast; Jennifer Fletcher, Executive Asst.; Randy Goodman, Pres.; Robin Gordon, Mgr., A&R Adm.; Kevin Herring, VP, Natl. Promotion; Doug Howard, Sr. VP, A&R; Renee Leymon, Dir., Natl. Promotion; Chris Loss, Dir., West Coast Reg. Promotion; Greg McCarn, VP of Mktg.; Chris Palmer, Dir., Reg. Promotion/Midwest; Teresa Russell, Mgr., Label Operations; Neda Tobin, Dir., SW Reg. Promotion; Jennifer Thorpe, Dir., NE Reg. Promotion; Dale Turner, VP, Promotion Adm.

Artists: Aaron Tippin, SheDAISY, Rascal Flatts, Sonya Isaacs, Brian McComas, Kevin Denney, Nikki Horner, Deric Ruttan, Joshua & Shi-Anne Ragsdale, dave, Kerry Harvick, Sawyer Brown

Oh Boy Records

33 Music Sq. W., Ste.102B, Nashville, TN 37203
615-742-1250 Fax: 615-742-1360
 www.ohboy.com

Al Bunetta, Pres.; Dan Einstein, GM

Artists: John Prine, Todd Snider, Oh Boy Classics

Provident Music Group

741 Cool Springs Blvd., Franklin, TN 37067
615-261-6500

www.providentmusic.com

Jim Van Hook, Chairman/Founder; Michael Craft, COO; Jacquelyn Marushka Smith, VP of Public Relations; Brentwood-Benson Music Publishing Inc.: Dale Mathew, Pres.; Tom Bogan, CFO, Brentwood-Benson Music Publishing; Marty Wheeler, VP of Creative Affairs; Shawn Hibbs, VP of Sales; Johnathon Crumpton, VP, Print Music Publications; Provident Music Distrib.: Don Noes, Sr. VP, Distrib.; Randy Davis, VP of CBA Sales, Tim Marshall, VP of Mktg.; Tina Stevens, Dir. of CBA Mktg. and Sales, Verity Records; Essential Records and Watershed Records: Robert Beeson, Pres.; Brian Mitchell, VP/GM; Bob Wohler, VP of A&R; Nina Williams, VP of Mktg.; Mandy Collinger, Publicity Mgr.; Reunion Records (Brentwood/Brentwood Kids Music): Dean Diehl, Sr. VP/GM; David Bach, VP of A&R; Keri Turner, Sr. Dir. of Mktg., Reunion Records; Brooke Elder, Publicist

Artists: Essential: Andrew Peterson (Watershed), Bebo Norman (Watershed), Caedmon's Call, FFH, Jars of Clay, Third Day, Paul Colman Trio, City on a Hill Project Series
Reunion: Michael W. Smith, Joy Williams, Kathy Troccoli, LaRue, Daily Planet, NewSong

Verity: Fred Hammond, Hezekiah Walker, Tonex, Donnie McClurkin, JoAnn Rosario, The Commissioned, The Canton Spirituals, Virtue, Ben Tankard, Excelsior

RCA Label Group (RCA/BNA/Arista)

1400 18th Ave. S., Nashville, TN 37212
615-301-4300 Fax: 615-301-4347

www.rcalabelgroup.com

Dan Anderson, Mgr., BNA Artist Dev./Mktg.; Holly Anderson, Adm. Sales; Tom Banks, Sr. Dir., Finance; Paul Barnabee, VP, Finance; Monica Bell, Adm., Finance; Renee Bell, Sr. VP, A&R; Judy Blair, Mgr., Creative Serv.; Alison Booth, Sr. Dir., A&R Adm.; Allen Brown, Sr. Dir., Media/Mktg.; Jo Beth Burrell, Sr. Analyst, Finance; Jim Catino, Dir., A&R; Cheri Cranford, Adm., Label Operations; Donna Duarte, Exec. Asst.; Dustin Eichten, Mktg. Coord.; Jon Elliot, VP, RCA Artist Dev./Mktg.; David Fitzgerald, Mgr. Field Mktg. & Sales; Rachel Fontenot, Coord., RCA Mktg. & Artist Dev.; Joe Freel, Adm., A&R Adm.; Joe Galante, Chairman; Cynthia Grimson, Assoc. Dir., Media Mktg.; Cindy Heath, Sales, Product Mgr.; Angela Hinson, Receptionist; Missy Herrington, Design Asst.; Duane Hobson, Coord., A&R; Wade Hunt, Sr. Dir., Creative Serv.; John Johnson, Mgr., A&R; RG Jones, Mgr., Market Research; Debbie Linn, Sr. Dir., BNA Artist Dev./Mktg.; Lawrence Loring, Mgr., Recorded Media & Archival Adm.; Cindy Mabe, Dir., Arista Artist Dev./Mktg.; Astrid Herbold May, Art Dir.; Heather McBee, Dir., New Media & Market Research; Mindi McCormick, Mgr., A&R Adm.;

Chris Melancon, Publicist; Gasper Milazzo, Dir., Natl. Sales; Carole Ann Mobley, Dir., A&R; Dave Pohlable, Adm. Tickets/Itin.; Mike Rivers, Field Sales & Mktg. Mgr.; Lisa Roberts, Adm., A&R; Cary Ryan, Dir., Prod.; Scott Safford, Mgr., Legal & Business Affairs; Jim Sailby, VP, Sales; Katherine Spransy, Coord., Business/Legal Affairs; Andrew Stines, Business Analyst; Karen Tallier, Coord., Finance; Shane Tarleton, Mgr., Creative Serv.; April Taylor, Mgr., Arista Artist Dev./Mktg.; Wes Vause, Dir., Media Mktg.; Butch Waugh, Exec. VP; Caryl Wons, Coord., Advertising & Promotion; Kathy Woods, Sr. VP, Legal & Business Affairs

Arista: Teddi Bonadies, Sr. Dir. of Natl. Promotion; Nathan Cruise, Mgr., Reg. Promotion; Jeri Detweiler, Dir., Reg. Promotion; Dawn Ferris, Mgr., Reg. Promotion, Midwest; David Friedman, Mgr., Reg. Promotion, Northeast; Matt Galvin, Promotion Coord.; Lori Hartigan, Dir., Reg. Promotion, West; Bobby Kraig, VP, Natl. Promotion; Ken Rush, Dir., Reg. Promotion, SW
BNA: Tom Baldrice, VP, Natl. Promotion; Britta Coleman, Mgr., Label Operations; Dave Dame, West Coast Reg. Promotion; Scot Michaels, Promotion Dir., West Region; Tony Morreale, Southeast Reg. Promotion Mgr.; Rick Moxley, Sr. Dir., Natl. Promotion; Jimmy Rector, NE Reg. Promotion Mgr.; Christian Svendsen, Southwest Reg. Promotion Mgr.; Jean Williams, North Central Promotion Mgr.

RCA: Doug Baker, South Reg. Promotion Mgr.; Keith Gale, Natl. Dir., Promotion; Sam Harrell, West Reg. Promotion Dir.; Darcy Miller, Coord., Natl. Promotion; Dan Nelson, South Reg. Promotion Mgr.; Greg Sax, Southwest Reg. Promotion Mgr.; Mike Siris, Dir., Promotion Midwest Region; Suzette Tucker, Mid-Atlantic Reg. Promotion Dir.; Mike Wilson, VP, Promotion; Cheri Martin, Dir., Radio & Internet Promotion
Artists: Arista: Brooks & Dunn, Deana Carter, Heather Dawn Johnson, Brad Paisley, Phil Vassar
BNA: Kenny Chesney, Kellie Coffey, George Jones, Lonestar, Brice Long, Tebey, Pinmonkey, Rachel Proctor
RCA: Alabama, Jeff Bates, Tracy Byrd, Sara Evans, Andy Griggs, Martina McBride, Clay Walker

Rounder Records

One Camp St., Cambridge, MA 02140
617-354-0700 Fax: 617-354-4840

www.rounder.com

John Virant, Pres./CEO; Paul Foley, GM; Sheri Sands, VP Sales/Mktg.; Brad Paul, VP Natl. Promotion

Artists: Alison Krauss, Rhonda Vincent, Jeannie Kendall, J.D. Crowe, Ennis Sisters

Skaggs Family Records

329 Rockland Rd., Hendersonville, TN 37075
615-264-8877 Fax: 615-264-8899

www.skaggsfamilyrecords.com

Ricky Skaggs, Pres.; Stephen Day, GM; Bill Rix, Sales & Mktg.; Lori Kampa, PR

Artists: Ricky Skaggs, Mountain Heart, The Whites, Del McCoury Band, Blue Highway, Paul Brewster, Andy Leftwich, Jerry & Tammy Sullivan, Transatlantic Sessions

Sony Music Nashville

(Columbia, Epic/Monument, Lucky Dog)

34 Music Sq. E., Nashville, TN 37203
615-742-4321 Fax: 615-254-3879

www.sonymusic.com

Allen Butler, Pres./CEO; Jeff Allen, VP, Finance; Susan Myers, Exec. Asst. to A. Butler

A&R: Cliff Audretch, Sr. Dir., Sony A&R; Mark Brown, Sr. Dir., Sony A&R; Tammy Brown, Assoc. Dir., Sony A&R; Deb Castle, Supervisor, A&R; Blake Chancey, Exec. VP/Sr. VP, Sony A&R; Anthony Martin, Dir. of A&R; Noelle Oliver, Coord., A&R; Tonya Derry, Supervisor, A&R Adm.; Airik Sanders, Tape Vault Clerk, A&R Adm.; Ryan Simpson, Coord.; Kay Smith, VP, A&R Adm.; Claire Watson, A&R Adm. Asst.

LABEL STAFF APPENDIX

Art/Creative Services: Tracy Baskette, Art Dir.; Beth Kindig, Art Dir.; Vicki Russell (Rowland), Assoc. Dir., Creative Serv.; Rollow Welch, Sr. Art Dir.
Media: Craig Campbell, Dir. Press/Publicity; Anita Mandell, Dir. Press/Publicity; Shawn Williams, Dir. New Media; Amy Willis, Coord. Media

MIS: Troy Barnett, MIS Mgr.

Office Administration: Rosanne McDowell, Dir. Off. Adm.; Larry Raymond, Facilities Mgr.; Robert Weedman, Reception

Columbia Promotion: Matt Corbin, Reg. Country Promotion Mgr., ME; Bo Martinovich, Natl. Country Promotion Mgr./Sony; Buffy Rockhill, Dir. Natl. Country Promotion; Elizabeth Sledge, Coord.; Ted Wagner, VP, Natl. Country Promotion

Epic/Monument Promotion: Rick Hughes, Dir., SE; Phil Little, Monument Reg. Country Promotion Mgr., Midwest; Bill Macky, Natl. Dir.; Larry Pareigis, Sr. VP, Natl. Promotion Monument; Bob Reeves, Reg. Country Promotion Mgr., NE; Ryan Barnstead, Coord.

Sales/Marketing: Mike Kraski, Exec. VP/GM; Sylvia Meiler, Coord. Sales & Mktg; Tonya Welch, Assoc. Dir. Mktg.; Debbi Haus, VP, Artist Dev.; Margie Hunt, Sr. Dir. Product Dev.; Laura McKinley, Coord. Mktg.; Ed Gertler, Natl. Dir. Sales; Dale Libby, Sr. VP, Sales; Eric Dale, Coord. Sales

Video: Nicole George, AristoMedia in-house

Promotion Regionals: (Columbia) Jon Conlon, West; Jack Christopher, NE; Mark Janese, SW; Lloyd Stark, SE; (Epic/ Monument) Rodney Bailey, SW; Rhonda Christensen, West

Artists: **Columbia:** Mary Chapin Carpenter, Mark Chesnut, Montgomery Gentry, Colt Prather, Charlie Robison (also Lucky Dog), Marty Stuart (also Lucky Dog), Travis Tritt, Wynn Varble

Epic: Tammy Cochran, Billy Gilman, Patty Loveless, Brad Martin, Pam Tillis, Clint Daniels

Monument: Dixie Chicks, Cledus T. Judd, Little Big Town
Lucky Dog: The Derailers

Spring Hill Music Group

111 Westwood Pl., Ste. 420, Brentwood, TN 37027

615-383-5535 Fax: 615-383-6632

Scott Chancey, Pres.; Phil Johnson, Dir. A&R; David Ecrement, Dir. Mktg.; Celeste Winstead, Mktg. Mgr.; Ellen Hair, Mktg. Coord.; Buffi Holland, Radio Promotion; Beth Blinn, Publicist

Artists: Oak Ridge Boys, Janet Paschal, The Ruppes, Karen Peck & New River, The Hoppers, Scott Krippayne, Babbie Mason, The Martins, Jeff & Sheri Easter, Gersh, Wayne Watson, Al Denson, CrossWay

Sugar Hill Records

501 Washington Ave., Ste. A, Durham, NC 27701

919-489-4349 Fax: 919-489-6080

www.sugarhillrecords.com

Bev Paul, GM

Sugar Hill Records (Nashville)

120 31st Ave. N., Nashville, TN 37203

615-297-6890 Fax: 615-297-9945

Steve Fishell, Dir. of A&R; Kim Fowler, Dir. of Artist and Media Relations

Artists: Acoustic Syndicate, Terry Allen, Alan Bibey, BlueRidge, Ronnie Bowman, Guy Clark, Don Rigsby, Jerry Douglas, The Gibson Brothers, The Gourds, Aubrey Haynie, Sonny Landreth, Albert Lee, Doyle Lawson & Quicksilver, Scott Miller, Jim Mills, Nashville Bluegrass Band, Nickel Creek, Tim O'Brien, Maura O'Connell, Dolly Parton, Railroad Earth, Reckless Kelly, Seldom Scene, Sammy Shelor, Bryan Sutton, Chris Thile, Greg Trooper, Sean Watkins, Doc Watson, Jesse Winchester

UMG Nashville

Mercury Records/Lost Highway

54 Music Sq. E., Ste. 300, Nashville, TN 37203

615-524-7500

www.mercurynashville.com, www.losthighway.com

MCA Nashville

60 Music Sq. E., Nashville, TN 37203

615-244-8944

www.mcanashville.com

Executive: Luke Lewis, Chairman; Rhonda Johnston, Exec. Asst. to the Chairman; Julie Roberts, A&R Asst./Exec. Asst.; **A&R:** David Conrad, Exec. VP of A&R; Stephanie Wright, Asst. to Exec. VP, A&R; Mark Wright, Exec. VP A&R/Staff Producer; Clay Bradley, VP of A&R; Carie Higdon, Mgr. of A&R; Brian Wright, A&R Coord.; (Lost Highway) Frank Callari, Sr. VP, A&R and Artist Dev.; Kerri Leich, Coord., A&R and Artist Dev.; Mindy Pomerence, Adm. Asst.

Artist & Media Relations: Lauren Murphy, Sr. VP Artist & Media Relations; Jim Flammia, VP, Media Relations; Jason Owen, Sr. Dir., Artist & Media Relations; Heather Bohn, Dir., Media Relations; Jill Boles, Mgr., Tour Press; Leigh Morrison, Adm. Asst., Artist & Media Relations; Audrey Adams, Adm. Asst., Artist & Media Relations

Creative Services: Jim Kemp, VP, Creative Serv.; Retta Harvey, Sr. Dir., Video Prod.; Karen Naff, Dir., Creative Serv.; Craig Allen, Dir., Design; Erica Irwin, Coord., Creative Serv.

Business & Legal: Suzanne Kessler, VP of Business Dev.
Finance & Administration: Ken Robold, EVP of Operations & CFO; Kera Earls, Adm. Asst. EVP of Operations & CFO; Danny Bess, VP, Finance/Controller; Trey Dunaway, Mgr., Finance; Denise Rowland, Sr. Accountant; Jenny Wallace, Mgr., Adm. Serv.; Ellen Powers, VP, Recording Adm. & Mkt. Adm.; Shannon Hopper, Mgr., Recording Adm. & Mkt. Adm.; Ashley Boyd, Asst. Recording & Mkt. Adm.; Todd Fennell, Dir., Prod.; Laura Melrose, Prod. Coord.; Tim Faulk, Mailroom Supervisor

Marketing: Kim Markovchick, Sr. VP, Mktg. (Mercury); Derek Simon, VP, Mktg. (MCA/LH); Sarah Brosmer, VP of Intl.; Steve Armstrong, Sr. Dir. of Consumer Mktg. (MCA); Emmie Anderson, Dir., Mktg. (LH); Tom Lord, Dir., Mktg. (Mercury); Tonya Stroud, Coord., Mktg. & Sales (MCA); Amy Alderson, Coord., Mktg. (Mercury); Cristie Chadwick, Adm. Asst., Mktg. (Lost Highway)

Promotion/Mercury: Michael Powers, Sr. VP, Promotion & Artist Dev.; John Ettinger, VP, Natl. Promotion; Rocco Cosco, VP, Southeast Reg. Promotion; Pat Surnegie, VP, West Coast Promotion; Chad Schultz, Sr. Dir., Southwest Reg. Promotion; Damon Moberly, Sr. Dir., Northeast Reg. Promotion; Haley McLemore, Dir., Midwest Reg. Promotion; Diana Klein, Mgr., Promotion; John Zarling, Coord., Promotion

Promotion/MCA: Royce Risser, VP, Natl. Promotion; Louie Newman, Sr. Dir., Reg. Promotion, Southeast; Enzo DeVincenzo, Sr. Dir., Reg. Promotion, Southwest; Charlie Dean, Dir., Reg. Promotion, Midwest; Marlene Augustine, Sr. Dir., Reg. Promotion, West; Joe Putnam, Mgr., Reg. Promotion, Northeast; Pat Payne, Promotion Mgr.; Anne Howard, Tour Coord.

Promotion/Lost Highway: Patty Morris, VP Promotion; Brian Thiele, Promotion Coord.

Sales: Ben Kline, Sr. VP, Sales & Field Mktg.; Pam Russell, VP of Natl. Sales; Andy Nelson, Sr. Dir. of Sales & Field Mktg. (LH); Jeff Stolz, Reg. Dir., Sales & Field Mktg.; Eric Dout, Sales Coord.

Artists: **Mercury:** Terri Clark, Jamie O'Neal, Shania Twain, Mark Wills, Steve Azar, Billy Currington, James Otto, Marcel, Anthony Smith

Lost Highway: Lucinda Williams, Johnny Cash, Tift Merritt, Ryan Adams, Willie Nelson, John Eddie, Jayhawks

MCA: Jessi Alexander, Gary Allan, Vince Gill, Rebecca Lynn Howard, Shannon Lawson, Reba McEntire, George Strait, Josh Turner, Lee Ann Womack, Trisha Yearwood

Universal South

40 Music Sq. W., Nashville, TN 37203

615-259-5300 Fax: 615-259-5301

www.universal-south.com

Tim DuBois, Sr. Partner; Tony Brown, Sr. Partner; Van Fletcher, GM/Sr. VP of Sales & Mktg.; Susan Levy, VP of Artist Dev.; Karin Cupit, Natl. Mgr. of Sales & Mktg.; Mike Owens, Mgr. of A&R; Emily Bradley, Mgr. of Artist Dev.; Bryan Switzer, Sr. VP of Promotion; Tony Benken, Southeast Reg. Promotion Mgr.; Denise Roberts, Dir. of Natl. Promotion; Kevin Erickson, Midwest Reg. Promotion Mgr.; Lisa Strickland, Northeast Reg. Promotion Mgr.; Jake LaGrone, Southwest Reg. Promotion Mgr.; Shane Allen, West Coast Reg. Promotion Mgr.; Laurie Gore, Promotion Coord.; Amy Russell, Exec. Asst.; Marty Craighead, Exec. Asst.

Artists: Holly Lamar, Joe Nichols, Bering Strait, Allison Moorer, Dean Miller, Cross Canadian Ragweed, Matthew West, McHayes, Steven Delopoulos, Regie Hamm, Matt Jenkins, Ray Stephenson

Vanguard/Welk Music Group

POB 159159, Nashville, TN 37215

615-297-2588 Fax: 615-297-2510

www.vanguardrecords.com

Steve Buckingham, Sr. VP A&R

Artists: Peter Case, Patty Larkin, Mark Selby, Ian Tyson, Butterfly Jones, Shana Morrison, Robert Bradley's Blackwater Surprise, Lee Roy Parnell, Quetzal, Julia Fordham, Ramsay Midwood, Peter Stuart

Warner Bros.

20 Music Sq. E., Nashville, TN 37203

615-748-8000

www.wbrnashville.com

Administration: Jim Ed Norman, Pres.; Leann Barron, Exec. Asst. to Jim Ed Norman; Cindy Finch, Sr. VP/Adm.; Christy McDonald, Receptionist; Dave Beller, Mailroom Asst.; Gina Hilburn, Adm. Serv. Asst.

Promotion: David Haley, Sr. VP/Promotion; Gator Michaels, Natl. Promotion Dir.; Jim Malito, Reg. Promotion Mgr., West Coast; Tom Moran, Reg. Promotion Mgr., Midwest; Clay Henderson, Reg. Promotion Mgr., Southwest; Matt Williams, Reg. Promotion Mgr., Southeast; Cliff Blake, Reg. Promotion Mgr., Northeast; Chuck Thagard, Reg. Promotion Mgr., Mid-East; Erin Beller, Natl. Promotion Coord.

Marketing: Chris Palmer, Sr. VP/GM; Randy Brown, Mktg. Coord.; Scott Heuerman, Mktg. Dir.; Peter Strickland, Mktg./Sales Dir.; Lynette Garbonola, Mktg. Dir.

Creative Services: Janice Azrak, Sr. VP Creative Serv.; Eric Mansfield, Editorial Mgr.; Kim Drummond, Creative Serv. Coord.

Publicity: Jules Wortman, Sr. VP Publicity; Kurt Willms, Publicity Mgr.

A&R: Paul Worley, Chief Creative Officer; Paige Connors, Exec. Asst.; Paige Levy, Sr. VP A&R; Danny Kee, A&R Dir.; Jeremy Witt, A&R Coord.

Security: William Patton, Day; Settle Townsend, Night

Artists: Anita Cochran, Faith Hill, Trick Pony, Blake Shelton, Sixwire, John Michael Montgomery, Dusty Drake, Neal McCoy, Tracy Lawrence

Word Label Group (Word/Squint)

25 Music Sq. W., Nashville, TN 37203

615-251-0600 Fax: 615-252-8958

www.wordrecords.com

Malcolm Mims, Pres./COO (Word Ent.); Barry Landis, Pres. of Word Labels; Mark Lusk, Sr. VP Mktg./Artist Dev.; Shawn McSpadden, Sr. VP Creative

Artists: Amy Grant, Jaci Velasquez, Point Of Grace, 4HIM, Nicole C. Mullen, Sandi Patty, Salvador, Mark Schultz, Sixpence None The Richer, Soulfahz, 38th Parallel, Downhere, Randy Travis, GlassByrd, Kristy Starling



IN CHARGE

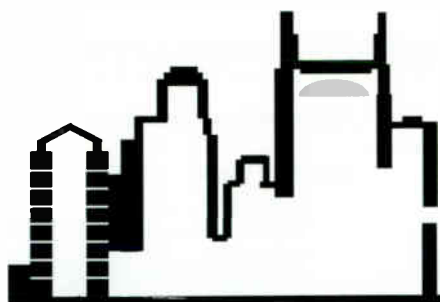
Company Affiliation Appendix

615 Music Group	Audio Productions	Brewman Music & Entertainment	Consortium
Wachtler, Randy 47	Reyland, Jim 43	Brewer, Alan 14	Mores, Stan 39
A.V. Squad	Audium	Broken Bow Records	Schiltz, Al 44
Miller, John Lloyd 38	Hunter, Nick 31	Brown, Paul 14	Copperfield Music Group
Academy of Country Music	Bandit Records	Bruce Allen Talent	Biddy, Ken 12
Lameier, Jack 35	Shriver, Evelyn 45	Allen, Bruce 10	Corlew Music Group
AFTRA/SAG Nashville	Bank of America	Bud Ro Productions	Corlew, David 18
Himes, Randall 30	Lares, Danielle 36	Cannon, Buddy 15	Newton, Juli 41
Airplay Monitor	Barbara Drbison Productions	Wilson, Norro 48	Country Music Association
Jessen, Wade 32	Orbison, Barbara 41	Buddy Lee Attractions, Inc.	Benson, Ed 12
Stark, Phyllis 45	Bass, Berry & Sims, PLC	Conway, Tony 17	Genovese, Tammy 24
AI Bunetta Management	Horsnell, Christian A. 31	BugMusic/Nashville	Country Music Foundation, Inc.
Bunetta, Al 14	Joyce, Robin Mitchell 32	Durocher, Dave 20	Young, Kyle 49
AI Jolson Enterprises, Inc.	Milom, W. Michael 38	Bullseye Marketing Research	Country Music Media Group
Jolson, Al 32	BeMusic	Hart, John 28	Hughes, Tori 31
AI Moss Promotion	Mansfield, Brian 37	Cal IV Entertainment	Pond, Neil 42
Moss, Al 39	Best Built Songs	Hill, Daniel 30	Taylor, Rick 46
Albright & D'Malley	Sheridan, Larry 44	Turner III, Cal 47	Country Music Today Magazine
Albright, Jaye 10	Big Ears Music Publishing	Capitol Nashville	Betts, Stephen L. 12
Alison Auerbach Public Relations	Bunetta, Al 14	Becci, Tom 11	Country Radio Broadcasters, Inc.
Auerbach, Alison 10	Big Picture Entertainment	Catino, Bill 16	Salamon, Ed 44
Alliance	Kates, Alan 34	Dungan, Mike 20	Countrystars.com
Bohler, Jennifer 12	Big Yellow Dog Music	Foster, Fletcher 23	Alexander, John 10
Allstar Audio	Wallace, Carla 48	Kennedy, William 34	CountryWired
Borne, Mike 12	Billboard	Willoughby, Larry 48	Orr, Stephanie 41
Almo/Irving Music	Jessen, Wade 32	Carl Tatz Design	Creative Artists Agency
Rymer, Bobby 44	Stark, Phyllis 45	Tatz, Carl 46	Baird, Ron 10
American Network Music	Blacktop Music Group	Carter & Co.	Essig, Rod 22
Riley, Tim P. 43	Sebastian, Michael N. 44	Carter, Joe 16	Huie, John H. 31
American Songwriter	Blue Hat Records	Castle Music Group	Creative Workshop
Sharp, Jim 44	Corlew, David 18	Nuyens, Jozef 41	Cason, Buzz 16
Americana Entertainment, LLC	Bluebird Cafe	CDX-Compact Disc Xpress	Crosslin, Vaden & Associates
Grimson, Jon 26	Kurland, Amy 35	Lovelace, Paul 36	Vaden, Michael 47
Americana Music Association	Blue Plate Music	Ceili Music	Curb Magnatone Music
May, J.D. 38	Bunetta, Al 14	Day, Stephen 19	Williams, Tommy 48
AmSouth Bank	Blewater Music Corp.	Christian Music Trade Assoc.	Curb Music
Harless, Lisa 27	Ekback, Dan F. 20	Styll, John W. 46	Alexander, Drew 10
Anderson Media	BMG Music Publishing	Child Bride Music	Curb Records
Anderson, Charlie 10	Conrad, Karen 16	Howard, Melanie Smith 31	Austin, Sue 10
Andi Films	BMI	Clear Channel Entertainment	Cavanaugh, Liz 16
Varagona, Andi 47	Corbin, C. Paul 17	O'Connell, Brian 41	Curb, Benson 18
APA, Inc.	Preston, Frances 42	CMT	Curb, Mike 18
Sugarman, Bonnie 46	Bob Doyle & Associates	Bowen, Jama 13	Hannon, Dennis P. 27
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Walker, Jeff 47	Roberts, Bobby 43	Philips, Brian 42	Dale Morris & Associates
Artist Media Group, LLC	Bobby Young Promotions	Zusmann, Kaye 49	Hardin, Barbara 27
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ASCAP	Bonnie Garner Management	Goldmann, Steven 24	Dan Williams Music
Bradley, Connie 13	Garner, Bonnie 24	Combustion Music	Williams, Dan 48
Candilora, Vincent 15	Borman Entertainment	Farren, Chris 22	Dann Huff Productions
Asgard Promotions	Borman, Gary 12	Commotion PR	Huff, Dann 31
Fenn, Paul 22	Foraker, Joni 23	Clary, Kay 16	Deaton Flanigen Productions
Asylum Curb	Bowen Riley Warnock &	Compass Records	Deaton, Robert 19
Dalton, Rob 18	Jacobson, Attorneys	Brown, Alison 14	Flanigen IV, George J. 23
Johnson, Doug 32	Bowen, Jay 13	Compendia Media Group	Diane Richey Promotions
	Bradley Music Management, Inc.	Olsen, Michael 41	Haupt, Diane Richey 28
	Bradley, Peggy 14		

COMPANY AFFILIATION APPENDIX

DKC Music	Full Circle Music	Daniel, Julie	18	Melanie Howard Music	Howard, Melanie Smith	31
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