## Radio Stations Reject Propositions

Citing one-sided spending surrounding California June primary measures Propositions 10 and 11, KABC/Los Angeles recently $(4-16)$ decided to refuse all advertising related to any of the June ballot propositions. Proposition 10 seeks to curtail the burgeoning rent control movement in Caiifornia while Proposition 11 calls for a 10 percent surtax on oil company profits. Supporters of the former and opponents of the latter had purchased 64 60-second spots promoting Proposition 10 and 8060 -second spots opposing Proposition 11 on the Talk-formatted outlet at the time KABC's decision took effect.
According to KABC GM George Green, after several weeks, when opponients of Proposition 10, unable to generate sufficient funds to advocate their views via advertising, sought an alternative means of exposure, KABC chose to grant them two hours of interview time in half-hour blocks and to "start fresh." Supporters of Proposition 11 were given $21 / 2$ hours of interview time as well.
When contacted by R\&R, Green stressed that "the dollars were not a consideration" and that the decision to ban ballot measure ads was made after conferring with ABC management officials in Los Angeles as well as the network's legal counsel in New York. While Green noted that the station would continue to cover the measures in its editorials, news, and public affairs programming, he said that, "(according to the Fairness Doctrine) the station determines what's reasonable and fair to both sides." (For recent FCC interpretations of the Fairness Doctrine
pertaining to political advertising. see "Washington Report," Page 6.)

## KFWB's Editorial Solution

Meanwhile, News outlet KFWB/ Los Angeles has managed to circumvent the problems raised by its large volume of pro-Proposition 10 and anti-Proposition 11 ads by airing station editorials. KFWB Editorial Director Cathy O'Neill told R\&R these editorials ran eight times per day for two days (A pril 2-3), pointing out that while the ads in question did not falsify the situation, they did not fully state matters either. The editorials noted that these campaigns were financed by special interests under the nomenclature of concerned citizens' groups and that listeners should consider who is paying for the ads as well as the views expressed therein.
In addition, 0 iveill said that the station's forum for citizens' opinions had been turned over in large part to those opposed to the controversial ads, one being Los Angeles City Councilman Joel Wachs, an outspoken critic of Proposition 10. In a series of editorials airing Tuesday (4-22) Wachs not only stated his opposition to the antirent control initiative, but also his displeasure with the station's broadcasting the pro-Proposition 10 ads in the first place. Interestingly, the station had not aired the ads in question for the past two weeks as the agency, responding to listeners' complaints that the ads were misleading (also received by KABC's Green), had withdrawn them, creating new spots which began running the same day as Wachs's editorials.


We're planning the most spectacular gathering ever conceived for radio managers. programmers, engineers, and allied industries, designed specifically to help all of us meet the challenges of the coming communications explosion.

- October 5-8, 1980
- Bonaventure Hotel, Los Angeles
- Registration Details Coming In May


## John Hare Named VP/GM At WRIF <br> John Hare has been appointed

VP/GM at ABC's WRIF/Detroit, succeeding Jay Hoker, who became VP/GM at ABC's KAUM/ Houston last week (R\&R 4-18). Hare was most recently General Sales Manager at ABC's WRQXFM/Washington, D.C. (Q107).
ABC FM Division President Martin Greenberg commented, "John Hare is a highly experienced

## UNPAID EMPLOYEES WALK OFF

## Seattle Station Goes Dark

KYAC/Seatlle went off the air Thursday night (4-17) as station staffers, reportedly unpaid for weeks, walked off. According to a Seattle Times article. GM Don Dudley and owners Carl-Dek Inc. (a partnership between Dudley and several other investors) were unable to make the payroll, but had requested employees to refrain from filing complaints against the station or asking for money. This request was made, according to Times Special Assignments Editor Vic Straedricke, "on the as-
sumption that when a new purchaser came to town, they'd get their money." Dudley has apparently been trying to sell the Black-formatted station for some time.

Last week, however, complaints to the FCC were registered, and salesperson Gwen Yazzalino filed suit against the station, according to Straedricke. The staffers agreed not to work without compensation. and shut the station down, and reportedly when one weekend staffer attempted to put the station back
on the air over the weekend, PD Robert L. Scott wrestled him off the air. As a result of this alleged incident, police apparently closed off KYAC's entire floor.
Dudley, the head of Seattle's Dept. of Human Resources in addition to his KYAC responslbillties, was not available for comment. and has taken a leave of absence from his city post. PD Scott and other station staffers were also unreachable, and at presstime the station remained off the air.
broadcast professional, and has made an important contribution to $A B C$ in his 11 years with the company. He's been part of the Q107 success story, and brings a successful background in a variety of station management and sales positions to his new assignment. WRIF has been one of the most successful radio stations in the country, and now with John Hare, a native De troiter, it will reach for further growth and community service."

Hare started his radio career in 1969 with ABC's KXYZ/Houston as an account exec. A series of promotions there culminated in an appointment as General Sales Manager for both KXYZ and KAUM in Houston in 1973. In 1978 Hare took up his GSM position at WRQX.

## Damion Exits As KLOS PD <br> -

Damlon Bragdon has resigned as PD at KLOS/Los Angeles after almost a year in the position. Damion (who dues not use his surname professionally) had been with the station as an air personality since January 1972. He told R\&R, "I've resigned to purs'se other interests in music. The decision to

## King Exits As MCA Promo VP

Larry King has departed his position as VP/Promotion at MCA Records, and the company is not currently seeking a replacement for the position. VP/A\&R Denny Rosencrantz, who has been overseeing the label's promotion activities for some time, will continue to do so, while Robb Senn has been appointed National Director/ Pop Field Operations, handling various day-today responsibilities in the department.
Senn had most recently been Southeast Regional Promotion Manager for MCA, and ironically had held prior to that appointment precisely the same national title he holds again now: the position had been eliminated last year. King announced no immediate plans following his departure.
leave was mutual. I'd talked to Bill (Sommers, GM of the AOR station) four months ago and sald I really wasn't happy in an administrative job, but 1 really wanted to see this book through. The timing is his." An interim successor is expected to be named shortly.

# THE NEW SINGLE FROM FUN AND GAMES. 

IS


## FROM CHUCK MANGIONE

ON A\&M RECORDS AND TAPES
Produced By Chuck Mangione


1980 A \& M Records, Inc. All Rights Reserved

## Chicken Wins Suit Rights

Ted Giannoulas, the former KGB Chicken, won the right to wear his new costume in San Diego. Giannoulas emerged victorious in a contempt hearing in which KGB sought to prevent him from wearing his new outfit, claiming it was "substantially similar" to the costume worn by the station's new chicken. KGB GM Jim Price told R\&R, "We're just glad it's over. We'll abide by the judge's ruling." Giannoulas, who was allowed to wear his costume in court during the two-day hearing last week, reportedly performed a boisterous victory dance and told onlookers he felt like a "free bird." However, his courtroom days may not be over yet - a lawsuit over his disputed contract with KGB is still pending.

## WCI Offers $\mathbf{\$ 1 0 0 , 0 0 0}$ Reward In Anti-Counterfeiting Crackdown

In response to the RIAA-estimated $\$ 400$ million worth of counterfeit records and tapes which plagued the record industry last year. Warner Communications Inc announced it has established a $\$ 100,000$ fund from which it will pay cash rewards for information leading to the arrest and conviction of any person involved in the piracy, bootlegging, or counterfeiting of records and tapes during the next 12 months.
"The virus of counterfeiting and piracy has so infected our industry that severe steps must be taken to help stop its spread." said David Horowitz of WCI's Office of the President in making the announce ment. He continued. "We believe that our offer of cash rewards will help spur the flow of information

## Daylight <br> Savings Arrives

The annual extra-daylight bonus arrives this weekend, as Daylight Savings Time goes into effect Sunday (4-27) at 2 am , at which time clocks should be put forward an hour.
needed to convict those who disregard the laws prohibiting illegal duplication of music."
Horowitz added that a recent RIAA survey of 500 retail record outlets indicating that 90 percent of them carried at least some counterfeit stock was a decisive factor in the establishment of the reward fund. To this end. all future WEA Corp. shipments to retailers will include posters publicizing the
novel anti-piracy program.
Information nust be received by WCI's New York office no later than May 1, 1981 to be eligible for the cash rewards, with anonymity provided where requested. The information will then be turned over to the proper national and local authorities and, upon conviction, a "blue-ribbon" panel of industry and outside experts will determine the extent of the reward.

## WIRL Morning Man Robyn Weaver Dies At 63

Robyn Weaver, morning man at WIRL/Peoria for 32 years, died from a heart attack Monday (4-21) at the age of 63 . He completed his regular shift. went home to work in his garden, and was struck down by the heart attack.
WIRL PD Lee Malcoim paid tribute to Weaver, saying. "On the dreariest of days he always had a way to make you smile. Everybody who came to work here learned to love him in a hurry." Malcolm said that Weaver, a local radio legend who turned down offers
from much bigger stations to re main in Peoria, was known for his "crazy on-air antics and wild sense of humor." Former WIRL news staffer (now KEEY/St. Paul News Director) Mike Throop called Weaver "a truly talented man" and "one of the only people I've ever met who could turn a person's day around just by saying something.
Weaver, who had originally planned to retire last year before changing his plans. is survived by his wife Jean and two children

## Ratings Report Reveals All!

- Who are the top 50 drivetime personalities in the country?
- What are the most listened-to radio stations in America?
- What's the hottest format in each region?
- What is the most popular type of radio programming in the nation?

These and countless other questions are answered in the new edition of R\&R's Ratings Report. The Report's many exclusive features include comprehensive market summaries for each market surveyed in Arbitron's October/November sweeps, easy-to-read national and regional format analysis charts, and listings of the top radio stations and drivetime personalities in the nation as determined by both cume and average quarter hour share figures.


Copies of the Ratings Report are available for $\$ 12.50$ from Radio \& Records, 1930 Century Park West, Los Angeles, CA 90067.

RAMBLING RADIO REPORTER MONITORS MIAMI
He's Back! R\&R's Mysterious Stringer, In His Own Inimitable Style, Evaluates The Miami Airwaves

## Page 20

IS ESF BIASED AGAINST POPIADULT STATIONS?
KMBZ's Steve Bell Combats The Problems ESF Presents To Older-Skewing Formats

## Page 66

## this week .. .

## "ZOO WORLD" DRAWS A QUARTER MILLION

KZEW's lifestyle fair brings Dallasites out in droves every year, and PD Tom Owens and GM Jeff Poll explain how it's done

Page 48
DECLARATION OF INDEPENDENTS IN BEAUTIFUL MUSIC
Getting good product is the biggest problem facing BM stations; now there's an independent association to help stations grow their own.

Page 69
Latest Mediatrend Results Page 30

## features

| Washington Report | 4 | Ratings \& Research | 6 |
| :---: | :---: | :---: | :---: |
| What's New ..... | 8 | Brad Messer | 18 |
| Street Talk. | 12 | Picture Pages | 40 |
| Gary Owens | 14 | Opportunities | 70 |
| TV News | 14 |  |  |
| formats |  |  |  |
| Top 40 | 24 | Country | 60 |
| Black Radio | 44 | PopiAdult | 66 |
| AOR | 48 | Beautiful Music | 69 |

## staff

Eathor s Publisher BOB WILSON
Eran
An Owector RICHARD ZUMWALT
Sonior EOHO MARK SHIPPER
Top so EONO JUHNLEADER
Country Edmor JIM DUNCAN
AOA EOMOO JEFF GELE
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Matings 8 Resserch FOMOO JHAN HIEEA
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Associne eginis CHRISTINA ANTHONY EILEN BARNES
LINDA MOSHONTZ CAROLYN PARKS SYLVIA SALAZAR LEE WADE
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Pssociouraphy ROGER ZUMWALT
Productoon Monngir LESLIF HALPERN
GETH TALBERT, KENT THOMAS GARY VAN DER STEUR
Ressarch JACK TOOTHMAN

Washington OC 20036 1202) 1684980
Burocu Chime JONATHANHALL
logel Countor JASON SHAINSKY
Assoccoro Funo ElISABETHGOOD

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Washington Report

## Should Owners Be Restricted?

## Proposed Law Would Lessen <br> Cross-Ownership Rules; Broadcasters And FCC See Eye To Eye During House Testimony

Broadcast representatives told the House Communications Subcommittee Wednesday (4-23) that cross-ownership should not be a consideration at renewal time. They were testifying on Rep. A1 Swift's (D-WA) bill (HR 6228), which would prohibit the FCC from denying a license on the basis of other media ownership or integration of ownership and management. The bill also proposes to make the Commission's existing cross-ownership rules a law rather than a regulation. The proposed legislation also received support from FCC Broadcast Bureau Chief Dick Shiben. who said he sees no reason to treat radio and TV different-
ly on these issues.

## FCC And Broadcasters

Want Stability
In a prepared statement re
leased to R\&R before leased to R\&R before deadline. Shiben argued for less FCC red tape. saying. "Cross-ownership and integration of ownership and management are not factors which
should be considered at renewal time. A renewal applicant with other media interests who has in the past been awarded a license consistent with our rules should not be replaced solely because of those media holdings.

Broadcasters agreed. Speaking for the Newspaper-Broadcaster

## FCC At A Glance

## Carter's Vacation Retreat Gets FM

St. Simons Island, GA will get its first FM station, the Commission ruled last week ( $4-15$ ) by granting the assignment to Canon's Point Broadcasting. WGIG/Brunswick, GA had opposed the new station, saying the area could not support another facility. But the FCC said St. Simons Island has all the requisites of a community, such as a Chamber of Commerce, churches, schools, a post office, etc., and noted, "It appears that WGIG is concerned with the competitive impact of another station in the area, but that is not an issue we need to consider."

## License To Fail?

A proposal by Jack Mays for a new class A (3kw) FM for Waycross, GA was approved last week (4-15). The FCC noted that by its population criteria. Waycross (pop. 19,000) should be limited to its two class C ( 100 kw ) stations, but the Commission agreed to allow an additional low-powered FM because "someone is willing to compete under such circumstances."
The FCC also granted a new FM
tation assignment to Cape May station assignment to Cape May
Court House, NJ, its first Court House, NJ, its first local service. Shore Broadcasting said it would apply for the license.

## Storer Wants

## Tax Certificate

Storer Broadcasting has asked the FCC for a tax certificate for the July sale of KTNQ/Los Angeles to K-LOVE Radio Broadcasting, a $100 \%$ Hispanic owned corporation. After the sale, KTNQ corporation. After the sale, KTNQ
switched to Spanish language programming. becoming the only 50 kw AM Spanish station in L.A. A tax certificate allows a seller to defer capital gains taxes from the sale of a station to a minority.
Court Upholds FCC

## On Radio Dereg

The U.S. District Court in New York ruled the FCC had the right to deny Media Access Project and the United Church of Christ access to documents on radio deregulation. The two public interest groups had wanted to see

192 separate items, but the court said the unreleased documents reflected the Commission's deci-sion-making process and thus were legally exempt from public disclosure.

## KOTS Fine Upheld

KOTS/Deming, NM last week lost its appeal of a $\$ 1000$ fine for
operating with full daytime power operating with full daytime power six days and operating with nighttime power one hour too early for 24 days in 1977.

## People

## Washington

RadiotV News Directors As. sociation has two radio races in election of seven new regional directors: Neil Carmean of WSPD. AM/Toledo is challenging Lou Prado of WDTN-TV/Dayton for his seat. While Dave Bartlett of WRC-AM/Washington is running against Ron Miller of WWBT-TV/ Richmond for a seat being held on an interim basis by Mutual VP Tom O'Brien.

San Clemente, CA Cliff Gill has resigned as President/GM of KWVE to concentrate on radio consulting and brokering activities and to pursue an application for an FM station in Pasadena. Gill nominated TV director Jon Ross to succeed him as President at KWVE and former station VP/Sales Manager Jack Bell as GM. VP/Station Manager Marti

Committee, Leer Loevinger said in his prepared statement. "HR 6228 eliminates the lottery element from renewal proceedings, providing that the FCC must therefore rely on past performarke." Others who testified in support were Francis Martin. VP. Chronicle Broadcasting, and Erwin Krasnow. NAB Sr. VP/General Counsel.

## Rules Should Remain Flexible

As to making the cross-ownership rules a law. Shiben said it would not be a benefit. "Recog. nizing that Congress is free to change any of our rules, it seems especially desirable in the fastpaced communications area that we retain administrative flexibility to meet changed circumstances," Shiben said.
Krasnow told R\&R, "We would support legislation that would let the FCC relax their rules, but not a law that would allow the Commission to make regulations tougher."
Citizens' Group Unopposed
"We're ambivalent. We don't expect that anything is really going to happen with cross-ownership rules. We're more concerned with mergers and market diversity. Large mergers like Cox/GE are more of a threat to diversity than whether cross-ownership is considered at renewal time." Na tional Citizens Committee for Broadcasting (NCCB) Director Sam Simon told R\&R.

## HOPES DIM. BUT KAHN FOLLOWS THROUGH

## FCC Asked To Rethink AM Stereo Decision

As expected and reported last week, Leonard Kahn, one of the four losing AM stereo proponents, filed a request this week asking the Commission to hold oral arguments prior to issuing its final report approving the Magnavox system. That report is not expected to be released for six to eight weeks, according to Jeff Baumann, the Broadcast Bureau's Policy \& Rules Division Chief.
Kahn's hope of getting his way is based on reaction from several Commissioners last week appearing on an NAB panel. Commissioners llob ILee and Jim Quello said publicly they'd be in favor of oral arguments if a majority of broadcast engineers thought Mag. navox was an inferior system. Kahn told R\&R he still expects to emerge victorious.

## Back In Washington

But reaction from both Commissioners' offices this week was less than enthusiastic. Peggy Reed, Legal Assistant to Lee, said he hadn't raised the issue with his staff. Quello told R\&R that subsequent to the NAB session he sought out several engineers, none of whom condemned Magnavox and based on that he doubts he'd favor open hearings, although he's still open to the idea.

## Other Reaction

Both Magnavox Chief Engineer Farrel Smith and Marketing Manager Jim Doke told R\&R they are proceeding on the basis of the

## The Week In Review

- FCC asked to reconsider AM stereo decision.
- KABC/Los Angeles calls it quits on ballot advertising (Page l).
- House hears testimony on bill to drop crossownership consideration at renewal time.
- Stations cleared in coverage of energy crisis.
- Supreme Court announces it will take up
two important broadcast issues.


## Aspegren continues in her position.

## Richmond

Jack Alix. Station Manager of WGOE (GO-16), has been promoted to VP of the station. He joined WGOE just a month ago

## Burlinglon, VT

Thomas H. Pierce has been named VP/Radio for International Television Corp.. as well as GM of WEZF-FM. Pierce had been VP/ GM of CBS's KCBS-FM/San Francisco and had been with CBS for nine years.

## Palmdale, CA

Jon Holiday joins KUTY as General Sales Manager, having been Marketing Director at o'Comnor Creative Services. He had previously managed KXLY/Spokane and programmed KBIG/Los Angeles. KM13Z/Kansas City, and KIRO/ seatle.

FCC's initial action.
R\&R also received the following comments

- NRBA will continue to support a single-system decision.
- NAB similarly says it will remain neutral on the selection process, and favors the FCC's action adopting one system,
- Wally Johnson, head of the Association for Broadcast En. gineering Standards (ABES) speaking for himself said he supports a single AM stereo decision. Johnson told R\&R he's waiting to see the final report before evaluating the FCC's selection of Magnavox


## Kahn Challenges <br> Decision Process

Prior to this petition, Kahn asked the FCC to make public the mathematical scheme used for the basis of its April 9 Magnavox decision. Magnavox was chosen based on an eleven-matrix analysis by the Office of Science and Tech nology, and Kahn contends inter ested parties and the public should have been able to see the scientific evidence and make comments on it before the Commission acted
"If all but one AM stereo system design is to be forever precluded by the Commission from AM stereo transmitter and receiver markets on the basis of a mathematical scheme, basic rationality and fairness require that competing system designers have an opportunity to know what that scheme is before. rather than after, the decision based on it is finally reached," Leonard Kahn said.

## Supreme Court To Hear Two Broadcast Cases

Can microphones, tape recorders and cameras be barred from courtrooms, and can consumer reporting be protected against libel suits? The Supreme Court has agreed to decide these two issues
Monday (4-21) the court said it would hear a Florida case in which the electronic media was kept out of a trial. Twenty-three states allow broadcast coverage of trials, including Florida. R\&R has learned the Radia-TV News Directors Association (RTNDA) will most likely ask the court to file in support of open courtrooms.

## Is KGO-TV Libel?

Last week, the court also said
it would consider a libel case init would consider a libel case involving KGOTV/San Francisco that has radio implications. The station had repeated a Better

Business Bureau warning that a local department store's close-out sale was offering inferior merchandise. The California Supreme Court had ruled that while criticism of a public figure is protected against libel, criticism of commercial conduct is not.
NAB filed a brief this week urging the ruling be overturned, saying, "Without protection, marketplace profiteers will threaten broadcasters with expensive and harassing lawsuits and attempt to suppress information that bene-
fits the public."


THE
JOE JACKSON
BAND
"ONOORRRDIO"


Sponsored by Even-Up ${ }^{\circledR}$ Tanning Blanket by Thermos ${ }^{\text {® }}$

## At The Nets

## NBC

Fight Back With David Horowitz," a new consumer awareness series, premiered Monday ( $4-21$ ) and will be broadcast weekdays at $1: 30 \mathrm{pm}$. Horowitz has won several Emmy awards

Nick Schiavone, Director of Research, NBC Radio Nets, says based on latest Radar survey, $40 \%$ of top 50 radio network programs are
heard on NBC.
ress: 3631 Cedar Springs Read of Dallas sales office, which has new address: 3631 Cedar Springs Road (75219)
"Hard Times For The American Dream," which examined the future of the American economy. won a Janus Award for Radio Docu-
mentary.

George Thorogood and the Destroyers featured in a concert special last weekend (April 18-20). 90-minute performance was recorded last February in Atlanta

Shelley Jackson is new Press Representative, joining Mutual from WRC-TV/Washington, where she was Administrator, Press Relations.
"Jamboree USA," a weekly country music performance, will run 53 minutes instead of 24 beginning May 16. On July 4, a two-hour "Johnny Cash Silver Anniversary Special" will air featuring the performer's hits and his thoughts about his music.

Correspondent Richard Rieman wins 1980 National Headliners Award for Best Documentary. Rieman produced, wrote and narrated a series of reports on abuses by a Chicago-based travel club while ND at WMAQ/Chicago.

Sylvia Hughes promoted to VP, CBS Radio Research and Harold Korman joins CBS as Director, Programming Practices, from WCBS FM/New York.

28 new affiliates have joined so far this year, including KRLID/ Dallas, KCMO/Kansas City and WCOL/Columbus, OH.

14 new affiliates join ABC nets: six at Contemporary, three at Entertainment, three at FM and two at Information.
"Countdown To Kentucky," a series of special broadcasts, will be offered to stations carrying live coverage of the Kentucky Derby starting Monday (4-28). The six five-minute programs hosted by Sportscaster Lou Boda feature interviews with owners, trainers and jockeys.

## ABC Contemporary

Leida Snow named Morning Drive Anchor, a post she previously held at ABC Contemporary and ABC FM; she is also theater critic
for WINS/New York.

## ABC Entertainment

A week-long series on the benefits of exercise and physical fitness begins Monday (4-28), to be aired during newscasts and anchored by correspondent Chet Martin.

## Sheridan

Gerald A. Lopes named News Director. from reporter position at WHIDH/Boston. Frederick H. Mattingly, former account exec with net, becomes Director of Creative Services.

puisville KY or WPTF/Raleigh, NC and Robert Morse of WHAS/ Directors. KY elected to four-year terms as AP Broadcasters Board of

Julie Winn Chavez joins as Chief Congressional Correspondent. from KPOI/Honolulu, replacing Bob Berkowitz, who Correspondent, Turner's Cable News Network.

Reporter/Producer Liane Hansen named cohost of weekend All Things Considered," join ing Noah Adams.

## APR

Bill Paley, CBS Chairman of the Board, will receive the Robert Eunson Award for significant contribution to broadcasting and broadcast journalism at AP's Broadcaster's annual convention in Denver June 5-7
Dick Wald, ABC Senior VP/ News, and Armand Hammer Board Charman of Occidental Pe troleum, will be principal speakers

## Stations Cleared In Coverage Of Energy Issues

## The Source

## Mutual



## RKO

## Shelley Jackson

## CBS

## ABC

Special interest groups recently filed Fairness Doctrine complaints against WTOP/Washington and KTMT/ Medford, OR. But Art Ginsburg's Complaints and Com pliance Division of the Broadcast Bureau found the broadcasts in question did not address controversial issues that required contrasting points of view.

Oil Vs. Natural Gas?
The complaint against WTOP. filed by the National Oil Jobbers Council, claimed a consumer program, "Your Dollars," citing the cost benefit of switching to natural gas from home heating oil was "a highly controversial political issue."
The script stated, ". . . Many
people who heated with oil are rushing to switch to natural gas in Boston, for instance, heating the average house this winter will cost about $\$ 1100$ with oil, but only $\$ 790$ with gas."
WTOP maintained the script concerned whether consumers should spend heating dollars for oil or natural gas, and not the broader question of the energy
crisis, and the FCC agreed.

## FCC Looks At

 "The Whole Thing" In Medford, the Oregon Environ mental Council, through Washing ton-based Media Access Project (MAP), claimed spots by Pacific Power \& Light Company (PP\&L) favored enactment of the Pacific Northwest Regional Energy Bill. MAP feared passage would lead to proliferated use of nuclear energy and submitted a script for a spot supplying a contrasting point of view. KTMT claimed, and the FCC agreed, the PP\&L spot did not address the legislation, but only one portion of the bill.
# Catechism On Political Advertising 

By Jason Shrinsky

Every broadcast licensee should establish a written station policy statement which permits reasonable ac cess to candidates for elective offices and protects the programming integrity of the station's format. The policy statement should be mailed to advertising agencies and candidates for elective offices 30 to 60 days prior to the anticipated request for advertising time for either primary or general elections.

## Reasonable Access

(1) Applies only to federal candidates
(2) Applies only to requests for "use" by a federal candidate, i.e., where the candidate delivers the commercial message.
(3) Stations which permit purchase of reasonable amounts of time by federal candidates need not provide free time to such candidates.
(4) Stations which provide reasonable amounts of free time to federal candidates need not sell time to such candidates.
(5) Stations that offer free time to federal candidates cannot limit the "use" to graveyard time segments i.e., Sunday morning between 5:00 and 9:00am. Free time offered must be in time segments in which the sta ion traditionally has attracted a significant audience.
(6) Stations that sell time cannot refuse to sell drive time to candidates. However, the station can limit each candidate to one spot announcement per daypart :i.e. 6:00 to 10:00am, 10:00am to $3: 00 \mathrm{pm}, 3: 00$ to $7: 00 \mathrm{pm}$ 7:00pm to midnight. etc.

## Lowest Unit Charge

(1) Applies to all "uses" by legally qualified candidates for public office - federal, state or local; i.e., from President to Justice of the Peace. While access is limited to federal candidates once the station accepts advertising from any political candidate, the lowest unit rate prevails.
(2) Only applies when the candidate personally participates through use of his or her voice or image.
(3) Only applies during the 45 -day period before a primary election and the 60-day period before general or special election
(4) Candidates need not earn frequency discounts by making bulk purchases. The candidate is entitled to the lowest charge on or off the rate card for the time period requested.
(5) Production-oriented charges such as use of studio, taping. etc. may be added to the basic cost of the spot.
(6) Advertising agency commissions must be deducted from the lowest unit charge if the candidate does not place the time through an agency. Agency commissions may be included when the candidate buys through an agency.

## SAMPLE RATE CARD:

## Station XXXX And ZZZZ Lowest Unit Charge

## New Hampshire Primary

February 15 through April 1, 1980
XXXX and ZZZZ will provide 12 commercials per week to each qualified candidate for public office at the rates shown below. Each candidate is limited to 12 announcements per week, and may buy for as many weeks as they deem necessary within the period shown above.

- XXXX Only -

|  | $: 60$ |
| ---: | ---: |
| AA - AM Drive | $\$ 15.00$ |
| A - Midday | 15.00 |
| AA - PM Drive | 15.00 |
| B - Evening/Sun | 15.00 |
| C - ROS | 10.00 |
| (Run ol Station) |  |
|  |  |
| - | ZZZZZ Only - |
|  | $: 60$ |
| AA - AM Drive | $\$ 13.00$ |
| A - Midday | 20.00 |
| AA - PM Drive | 20.00 |
| B - Evening/Sun | 18.00 |
| C - ROS | 5.00 |


| - XXXX/ZZZZ Combo |  |  |
| :---: | :---: | ---: |
|  | $: 60$ | $: 30$ |
| AA - AM Drive | $\$ 22.00$ | $\$ 19.00$ |
| A - Midday | 22.00 | 19.00 |
| AA - PM Drive | 22.00 | 18.00 |
| B - Evening/Sun | 20.00 | 18.00 |
| C - ROS | 16.00 | 14.00 |
|  |  |  |
| All rates shown are net to candidate. Recognized |  |  |

All rates shown are net to candidate. Recognized agencies add 15\% to rates shown above.

## Times:

AM Drive
Midday/Sat 5: 30am-10am Monday-Saturday Midday/Sat. - $10 \mathrm{am}-3 \mathrm{pm}$ Monday-Friday/All Day
Saturday Saturday
PM Drive
PM Drive - 3prn-7pm Monday-Friday
Evening/Sunday - 7pm-12mid/Monday Sunday/All
Day Sunday Day Sunday
Overnight/ROS - 12mid-5am/Run of Station 24
hours. 7 Days

## After Only One Week!



## "THEME FROM NEW YORK, NEW YORK" FRANK SINATRA

## WAMC-FM's Piggyback

## Format-Medicine \& Music

WAMCFM, an Albany, NY colloge atation, does not caler to the uava ments On Radio" This 10,000 comunity, unless AOR happens to mean "All monts On Radio" This 10,000 walt tation of the Albany Modical Collloge' Deportment of Portgraduato Education is unique in that it simultaneously broadcanta two dilliorent types of programming - a technical program fea and the like and ectures and discussiona for hompitals, nursing homes, clifics and the like and a non.commercial mix of clasical music and public affaits leatures tor the general public.

This unusual twoway programming is acheved through the use of sub. carrier broadcasting, which enables two separate signols to run piggyback. utizizng rocelvers to filter out either the main FM signal or the stereo subCartier Participants in WAMC's medical broadcaats are spread over 100,000 square mules in five states hrough hink -ups with WNYC/New York and WSLU/ Canton. NY and can "talk back" to the station through the use of small transmilters

WAMC's modical broadcasts are funded by payments from participants as well as various grants from the Rockefeller Foundation and several pharmaceutical firms. Listener contributions, grants and services from the Corporation for Public Broadcasting, National Public Radlo, and other sources support the music/public affairs programming. Two other postgraduate medical programs are currently planned in Ohio and Wisconsin, while WAMC anticipates using satellite communication to spread the medical messages nationwide (or possibly expand into other specialized broadcasts in the (he future.

Radio News Directors: Rip ' $n$ ' Read ' $n$ ' Run?

A recent survey conducted by Pro lemer Vornon A. Stone of Southern Illinots Univeritity for the Radio and Tolevieion Nows Directore Aseociathon brought to light a lact mort radio nowa directors already knew: a news director has one of the most tenuous
jobe in broadcasting. According to tho survey, which encompaseed 400 commercial radio stattons nation wide. a "typical" radio nows director (29 yeart old, on the job about a year-and-a-helf, with eight yoars broadcasting experience at an aver.

## 3-Pound Harmonizer <br> 

Eventide's "HM80 Harmonizet" is a compact unit primarily designed lor use in live perlormance. The unit's features include the ability to change pitch from one octave up to one octave down, delay from 0 to 270 ms , feed. back control, mix of eflect and dry signal, repeat, and time reversal. In addition, the repeat and pitch change functions are remote controllable.

## Radio Vatican Celebrates 50th Anniversary

Radio Valican, which broadcasts
225 hours per week in 33 languages


50th anniversary, highlighted by a visit from Pope John Paul II, who recounted listening to the service's broadcasts as a young priest in Poland. With its first (and still opera tive) transmitter installed by radio inventor Gugliolmo Marconl and a relatively miniscule budget (estimated to be $\$ 4.5$ million yearly), Radio Vatican is nevertheless capable of providing the entire world's population of 800 million Roman Catholics with programming ranging from the liturgy and church news, to classical, jazz and popular music. Music has become a part of the programming only within the last 10 years.
Although the bulk of the broadcasts concentrate on the liturgy and church news, diversity within each of the 33 language groups is encouraged on the theory that it's better to cater to the culture and interests of the various listeners, whose loyalty can be gauged by sampling Radio Vatican's mall 300 letters per month from Mexico, 600 per month from Japan, and 5000 per year from Poland

The "HM80" has a frequency te sponse of 10 kHz , a dynamic tange of 80 dB , and weighs less than three pounds. Price: $\$ 775.00$. Available trom: Eventide Clockworks Inc. 265 West 54th St., New York, NY 10019 (212)581.9290


The future (as well as the past) is at your fingertips with Toahiba's "LC.840WA"" a combination cal. culator, clock and calendar with a unique "time travel" ability Simply provide the device with the date of any event (such as a birthday or an anniversary) be tween 1901 and 2099 and it gives you the appropriate day of the week. Price: $\$ 60.00$.
age of (wo other atationa) will moon be out of work, aince the average length of employment is only ebout two years.
Noarly hall of the now directom surveyed had been in their jobe lor no more than a year, whule alrnat one lourth had held the amme poaltion for two or three yeare. However, lem than a third made it to the lour-year mark. As would be expected, given the mobile nalure of a nowi directó', career, the larger markets tended to have both more experienced and old or news directors.

## Attorneys

 Acknowledge Advertising's
## Advantages

Lawyers are finding that it paya to advertise. According to a ro cept survey by consumer group the National Resource Conter, law firms take in an average of $\$ 7.93$ for each dollar spent on ad vertising. The survey also ind cated that family law cases ac
counted for 50 percent of the busi counted for 50 percent of the business generated by the advocates advertising

## Gannett Posts

## 50th Straight

## Earnings Increase

The Gannett Co. Inc. reported as increase in earnings lor the lirst quar ler of 1980, the 50th consecutive in crease since the firm went public in 1967. Profits for the broadcaster publisher rose 14 percent to $\$ 27.2$ million during the first quarter of 1980, up from $\$ 23.8$ million in the oquivalent period of 1979, while first quarter revenues climbed 15 percent to $\$ 273.4$ million, up from 1979 's first quarter revenues of $\$ 237.1$ mil Lion. All major divisions of Gannet (broadcasting, newspapers and out. door advertising) posted increases, according to company Chairman and President Allen H. Neuharth.


## ’57 CHEVY 2-DOOR SEDAN

Cherry condition, Tu-Tone bronze \& cream, Corvette wheels Gutsy 6, extra custom chrome \& pinstriping, AM-FM stereo + cassette tapedeck 47,000 original miles

# Case IIstory <br> RUPERT HOLMES 

| Chart dates | Selection | $\underset{\text { arter }}{\substack{\text { ReR } \\ \text { Chart position }}}$ |
| :---: | :---: | :---: |
| December 7, 1979 | ESCAPE (the Plina colata |  |
| March 14, 1980 | $\mathbf{H I M}_{\text {маанит }}$ | 2 |
| April 21, 1980 | ANSWERING MACHINE | $\begin{gathered} \text { HIT } \\ \text { BOUND } \end{gathered}$ |

## All three hits from his latest album



Produced by Rupert Holmes and Jim Boyer for The Holmes Line of Records, Inc.

## W/HAT'S <br> MUSIC DIVISION PROFITS, REVENUES DIP <br> WCI Reports Record 1st Qtr. Profits, But Revenues Decline

Paced by strong gains in its toys and electronic games divisions (which showed an operating profit of $\$ 2.4$ million as opposed to last year's $\$ 4.4$ million loss), Warner Communications posted record results for the first quarter of 1980. Prolits for the quarter climbed 14 percent to $\$ 35$ million, up from $\$ 30.8$ million in the equivalent period of 1979. Although this marks the highest net income figure for a single quarter in the firm's history, WCl's first quarter op. erating income declined 14 percent from $\$ 65.9$ million in the analogous period of 1979 to $\$ 57.9$ million in 1980 .

Profits for WCl's recorded music and music publishing division likewise dropped 15 percent from 1979's first quarter figures ( $\$ 20.5$ million) to $\$ 17.9$ million for the first quarter of 1980, while revenues for this period dipped three per cent from $\$ 174.8$ million in the year-previous to $\$ 170.5$ million in 1980. Lack of releases by major artists was seen as the contributing factor to the division's somewhat lackluster showing

However, these losses were offset by the revenues for the electronic games division soaring 71 percent to $\$ 62.8$ million in the first quarter of 1980 , up from $\$ 36.7$ million in the year-previous period. In addition, theatrical films in TV dis tribution racked up a healthy 332 percent increase on op erating revenues of $\$ 51.5$ million, up from $\$ 11.9$ million for the equivalent period of last year.

## "Bandstand" Film Planned

"Bandstand," described as a teenage love story utilizing the long-running TV series, "American Bandstand," as a backdrop to the action, has been set for feature film production by Dick Clark Cinema Prods. The musical will star a pair of as-yet-unchosen newcomers in the leads while Clark himself will appear in a feature role. A number of musical groups from the Fifties, Sixties and today's music scene will be featured as well

Production is scheduled to begin in the fall with the film's planned 1981 release slated to coincide with the 30th anniversary of the TV program

## NUMBER OF SINGLES, CASSETTE AVAILABILITY UP

## RIAA Reports $\mathbf{1 4 \%}$ Fewer LP's Issued In '79

U.S. record companies shipped 3575 LP titles in 1979, a 14 percent drop from 1978's 4170 titles shipped, according to a recently-released report from the Recording Industry As soclation of America (RIAA). This statistic conforms to the corresponding 15 percent decrease in LP unit sales and the 17 percent decline in LP dollar volume for 1979 as previously reported by the RIAA ( $\mathbf{R \& R} 4-18$ ).

Similarly, as singles posted a 12 percent increase in unit volume and a 36 percent jump in dollar volume last year the number of titles issued in 1979 swelled eight percent to 3350, up from 3110 in the year-previous, with most of the
increase coming in the 12 -inch single format. Last year, 550 12-inch singles weré shipped, as opposed to 160 in 1978. Meanwhile, the number of seven-inch singles dipped from 2950 in 1978 to 2800 in 1979

The continued growth in cassette sales was reflected by a 13 percent climb in cassette availability to encompass 85 percent of all LP titles issued, while 8 -track availability dropped one percent to 58 percent of all LP titles. Nevertheless, the number of cassette titles issued slipped from 3050 in 1978 to 3025 in 1979 as the number of 8 -track titles issued slumped 15 percent to 2075 from 2450 titles in 1978 .

## A Rock Almanac For Pros \& Fans

The "Contemporary Music Almanac 1980/81" is a mam. moth ( 944 -page) paperback written by Ronald Zalkind. designed to provide information on the rock music industry to professionals and fans alike. Along with listing the top five singles and albums for 1979 on a weekly basis as well as a calendar of significant music industry-related events for the past year (future editions will be updated accordingly), the book contains a music calendar of artists' birthdays, lists of rock's most collectable discs and current industry heavyweights, sections on rock movies and books, and short histories of rock 'n' roll DJ's, current artists, new wave music, and rock ' $n$ ' roll itself.

The book also includes the addresses and phone numbers of record companies, key radio stations, recording studios, clubs, concert facilities, personal managers, booking agents, music publishers, attorneys, accountants, professional organizations, publicity agents, and colleges of music. Sample contracts for artists, songwriters, producers, managers, music publishers and master purchases are featured as well. Pub lished by Schirmer Books. the "Contemporary Music Al manac 1980/81" retails for $\$ 9.95$


## PRO:MOTIONS

## Ellis Named Exec. VP For Kendun

 Don Ellis has been appointed Executive Vice President and Chief Operating Officer of Burbank-based Kendun Rec. orders Service Corporation and Artisan Recorder Inc. of Hollywood. The two firms comprise eight recording and disc mastering studios, all of which will be placed under Ellis's rewill be placed under Ellis's re-sponsibility. Ellis will head the sponsibility. Ellis will head the
companies ment division as well.

A 14 year veleran of CBS
 Vice President of A\&R for both the Epic and Columbia labels, Ellis most recently held the position of Executive Vice President. Creative at Motown Records.

## Valor Forms TVI Label

Tony Valor has announced the formation of TVI Records with Peter Mallon, Karol Quinn, and Joe Manfredi named as vice presidents of marketing, A\&R, and international marketing, respectively. Valor, whose industry background includes record producing, arranging, and songwriting as well has hav ing been a recording artist, also announced that public relations and advertising for the label will be handled by the New York-based Contact Publicity firm

TVI Records is located at 211 West 56 th St., Suite 8 M, New York, NY, (212) 246-6400.

## Lee Forms Sales Development Firm

Keith Lee has announced the formation of Sales Develop ment Inc., a Memphis-based firm which will offer sales train ing and development programs for the broadcast industry as well as industrial, commercial and retail sales-oriented com panies. Lee was most recently Vice President of the ID-Library Division for the William B. Tanner Co. For further informa tion contact Sales Development Inc. at 8503 Chippingham Dr. Cordova, TN 38018, (901) 377-2354.

## Levine Forms Hot Vinyl Label

David Levine, Vice President of Talisman Records, has announced the formation of Hot Vinyl Records, an indepen-dently-distributed label to be based in Los Angeles with offices in Toronto as well. Henry Less has been named Vice Presi dent of the new label with Devera Little and Chip Vallis to head A8R/Creative and Business Affairs functions, respectively.

## Martucci, Bonanno Named To Stiff Sales/Dist. Posts

Michael Martucci has been named Director of the newlyformed Siff Records Distribution arm for the Stiff Records U.S. operations. In his new post, Martucei, most recently Na tional Accounts Manager at Arista Records, will oversee the national distribution of all records released on the Stiff label. In a related development, Stephen Bonanno has been named Director of Sales for Stiff. Most recently an agent at ICM, Bonanno's responsibilitiea will include the coordination and solicitation of all recordings handled by Stiff Records Distribution

## Great Moments Fior Radio



## Peter McIan "SOLITAIRE"

WIFI on
PRO-FM 25-21 JB105 27-25 293 25-22 94Q 18-15 WHFM on 14Q on KRBE add KHFI on KEEL 38 -36 29833

WERC add YIO3 26-22 WBBQ 3-2 WSKZ 29-25 WRJZ 28-25 KSTT on KCPX deb 29 KRUX 32-25 K1O4 27-21 WFBG on WCIR on

WXIL on WHHY 29-26 WSEZ deb 31 WISE 29-23 WFLB 33-32 WANS-FM 33-31 WROV add WSPT 21-19 KCBN deb 36 KDZA on

From The Album
"PLAYING NEAR THE EDGE"

## ARL

ON ARC/COLUMBIA RECORDS

## AMAZING, ISNT IT?

NEW THIS WEEK: WGBF KDWB<br>WIP KSTP KRQ KROY WSKZ KKXL WHEB WHYN KAAM KFXD WNAM

| ALSO ON: | WIOD | KAFM |
| :--- | :--- | :--- |
| WKBW | Z96 | KNX-FM |
| KRBE | KSTT | KPAM |
| KILT | WSEZ | KQWB-FM |
| 94Q | FM99 | WINW |
| KTSA | WANS-FM | KIFM |
| WGH | WFOX | WUSL |
| KCBN | WFOM | WBAL |
| WROV | KLIF | WSB |
| WTMA | WPRO | KOMO |
| WAYS | KRSP | KIXI |
| WKIX | WORD | WKY |
| KING | WAMS | WBBG |
| KAAY | KZZP | K101 |
| KSLY | WBZ-FM | KWEN |
| WAKY | KULF | WING |
| WKEE | WGR | KBOZ |
| KRLA | WEEI-FM | WGY |

## ...AND WE'RE STILL IN A BOOK!

## PHOTOGLO "We Were Meant To Be Lovers"

From The Debut Album "Photoglo"


Many names have been mentioned as pos sible replacements for AI Brady at WABC/ New York. Among the ones we've heard are John Young of Z93/Atlanta and Alan Burns at ABC's own Q107/Washington. Word from ABC indicates that a successor may not be officially named until the ARB results are in. We wonder if those same ARB results might indicate a possible change in format direction for the 50 kw AM giant.

Motown Records is still looking hard to fill its vacant presidency, which has remained open since Barney Ales exited. Street Talk again linked Boh Fead's name to a Motown offer. but that will not be coming true.

Speaking of Mr. Fead . . . talk is that he'll be landing at CBS in L.A. and his possible title could put him in charge of all West Coast operations.

Donna Halper has exited as MD of WHDH/ Boston, and rumor has it that her replacement will be Jane Reino once Al Brady takes over again on May 1.

What was Steve Wax doing at WB Pictures in Burbank? He's producing the soundtrack for the upcoming Mad magazine spoof "Up The Academy." The album will be on Capitol.

Will John Long soon be wearing a tengallon hat on a permanent basis?

David Geffen's new label Istill unnamed. by the wayl should be announcing two major artist signings very shortly. From what we hear. the artists will not be former Geffen clients.

Congratulations to KOPA/Phoenix MD John Volpe and his wife. Dianne, on the birth of their daughter Corinne Michele, who arrived last week (4-14).


TWIN CITIES TELEVISION RECYCUNG - Chuck Knapp. PD and morning man of KSS5.FM/Minnaapolis, tipped us to a great piece of promotional Work. Kenny Rogers appeared to a sold-out houss of 19,000 in the Twin
Cities recently, But before his concert Chuch and his morning news part
 Chuck and Michael invitod of Kstre. $\pi$ crow along, who willinglv video
taped the conversation for playback on the 10 pm news. Next marning. taped the conversation sor plavback on the 10 pm nows. Next morning,
Chuck replaved portions of the conversation and then KSTP. V's moming show 'Twin Cities Todav' also roused the videotape. Within 24 hours hall million Minneapolls. St Paul residents. And naturally, all of Kenny's oxposure prominently exposed KSS5. FM too as we can see in the photo
with $u$.rl Douglas, Rogers, and Knapp under the KSgs FM banner

Mushroom Records has returned under the management of Fourth Street East. Joe Owens, VP of Marketing and Promotions for Fourth Street East, told us that a National Promotion Director would be named for Mushroom very soon and that a new Chilliwack album is shipping now. Mushroom has also signed Firesign Theatre, so the company is definitely back in business.

## A Real Trilogy

"Trilogy" is the name of Frank Sinatra's first album in five years. It might also be an appropriate title for the story that fol lows, since there are several parts.
Part I: Jonathan Schwartz, popular weekend personality on WNEW/New York and a very big Sinatra fan, supposedly made some less than complimentary remarks about one of the records included in Sinatra's three-record set. While praising the other two LP's, Schwartz reportedly called the third disc ("The Future"I ". . . a shocking embarrassment in poor taste."
Part II: In the Friday edition (4-18) of the Wall Street Journal a story ran stating that Jonathan Schwartz had been fired from WNEW because of the remarks he made about the Sinatra album. The Journal said that Mr. Sinatra and John W. Kluge, chief executive of Metromedia (WNEW's owners), have been close friends for a number of years. and that Sinatra had somehow played a part in the firing of Schwartz. The newspaper accounts that followed in every other major New York City daily brought forth hardly any facts regarding the actual disposition of Mr. Schwartz.
Part III: Jack Thayer, GM of WNEW states that Schwartz was given a leave of absence of seven weeks so that he could complete the novel he is currently writing. Russ Knight, WNEW PD, backed up his GM and had nothing further to add to the story
So. what we have is a popular New York disc jockey making some critical remarks about Frank Sinatra s new album with the remarks closely followed by the announcer's departure from the station. As closedmouthed as everyone connected with the station is being, the only way to really discern the truth is to see if Jonathan Schwartz returns to WNEW in seven weeks. The Wall Street Journal's story indicates that Schwartz was indeed fired. The station insists that Schwartz is on a leave of absence to complete his book This trilogy has three very strong and influential parties in conflict: WNEW, the Wall Street Journal, and Frank Sinatra. The truth may have to wait . . . at least for seven weeks.

THE ELECTRIC WEENIE, RADIO'S NUMBER 1
GAG SHEET GETS LETTERS
BOB KOROLUCK, KRDG . . . "Back on the air. Need more bombs ard bullets. Please rush my re-ups ASAP. In my opinion your sheet is the best available

# TCHAIKOVSKY 

## A NAME SYNONYMOUS WITH BRILLANT ROCK 'N' ROLL

THE FOLOW-UP ALBUM TO THE QUARTVR-MILUON SELLING "STRANGE MAN, CHANGED MAN"

WITH 11 BRAND NEW SONGS BRAM TCHAIKOVSKY DEMONSTRATES WHY THEY ARE THI ChASS OF LAST YEAR'S DEBUT ROCK 'N' ROWERS.
"PRRESSURE" Includes these beautiful tchaikovskies:
"LET'S DANCR"
"MISSRORTUNR"
GHILE RUSCIANS ARE CDMING"
AND MANY MORE

> Dosaor Madown

## Gary Owens

I'm getting inquiries daily about the Society of Personalities and Programmers, of which I am the honorary President. It's headquartered in Kansas City and is really starting to roll . . . like heads during the start of the French Revolution. Our Executive Vice President, Jerry Fogel (who's a regular on TV's "White Shadow") was a longtime well-known deejay in Rochester, NY . . . and has been doing a yeoman's job putting the organization together (the yeoman has been standing in for Fogel on television).

So far, the SRPP has had well over 800 applications for membership since the publicity started. It fills two longstand ing needs: communication among peers and a special platform from which to speak about the importance of personalities and programmers in our profession. The member benefits include a monthly newsletter, a quarterly magazine, annual national awards ceremony, and group insurance plans la big help where there are no AFTRA plans availablel.
The "Sacrifice A Virgin For Dr. Johnny Fever Of WKRP" plan has been temporarily tabled by some of the wiser board members. including Dick Purtan of CKLW, who made a comment we should all remember - and I'm sure we all will.
If you'd like more informa. tion. you can contact the gang at the Society of Radio Personalities and Programmers, 1719 West 91st Place. Kansas City. MO 64114, or give them a call at $(8161444-350) 0$. . and they'II give you the full scoop. The honorary charter members are Steve Allen, William B. Williams, Robert $\mathbf{Q}$. Lewis, Gene Rayburn, and Johnny Grant. Martin Bormann
couldn't be reached in Argentina.
Patrick Curtis, the man who discovered Raquel Welch and was married to her as well, told me a wild significant fact last week. Patrick was the baby pictured in "Gone With The Wind" . . . playing the son of Leslie Howard and Olivia DeHavilland. He was born on a holiday . . it must have been a holiday because his mother took the day off. Young Curtis said it was a strange chronology of events during the filming of the World's Greatest Movie. first, as a baby he cut his first tooth, then he took his first step; then he fell and knocked out his tooth . . . and then he said his first word! Patrick is now producing films at Columbia
a talented man who was John Wayne's godson. Incidentally, Leslie Howard in "GWTW" was shot down in a plane over the English Channel during WWII . . . the Nazis presumed Winston Churchill was on board and did not know it was one of Churchill's many doubles instead. Even though British Intelligence knew this was about to happen, they couldn't blow their cover . . . and the world lost a great actor (not to men tion a Churchill clone).

## TVID <br> CBS Wins Season Ratings Title

Ending years of ABC ratings domination, CBS won the 1979-1980 season competition as measured by Nialsen. The week ending April 20 was the mulually-decreed end of the season, and CBS swept to a solid victory despite Oscars competition. For the season, the race was as close as it could get CBS 19.6, ABC 19.5, and NBC 17.4 . For the week CBS won with a 20.7 average rating, ABC had 19.4, and NBC 13.2

Both CBS and ABC "sfunted" (added special programming) heavily, and the two networks divided up 19 of the top 20 slots, with CBS winning 11, Including six of the top ten. ABC's Oscars presentation was the week's leading show with its follow-up, an Ollvia Newton-John special, flinishing fourth (second top five filish in as many weeks for a musical pertormer, following the number one showing of Kenny Rogers last week). However, CBS's two-part "Jim Jones Guyana" special took second (Part II) and third (Part I). and the network's "Carnival Of Thrills" special tied for fourth with Olivia.

Following in the top ten were 6) "60 Minutes" (CBS) 7) "The Sting" (ABC movie) 8) "Dukes Or Hazzard" (CBS) 9) "Three's Company" (ABC) and 10) "MASH" (CBS), The remainder of the top 20 tinished in this order: 11 )"Laverne \& Shirley" (ABC) 12) a three way tie between ABC's "20/20" and CBS's "Alice" and "WKRP In Cincinnatl" 15) "Happy Days" (ABC) 16) "The Jeffersons" (CBS) 17) "Real People" (NBC's only top 20 entry) 18) "Flo" (CBS) 19) "Benson" (ABC), and 20) another episode of "The Jeftersons" (CBS)

MUSIC ON TV: The Manhattan Transfer guests on "The Big Show" April 29...Grace Slick appears on "Merv Griftin" May 1 as well as various "Mike Douglas" time slots April 25 and thereafter, depending on local schedules Billy Preston and Syreeta ioin "Merv Griffin" April 28 .. "American Bandstand" features Felix Cavallere and Philadelphia International artist (and well-known air personality) Jocko on May 3 Loulsiana's Le Roux appears Roick Concert" April 26 in most major markets.

AFFORDABLE PORTABLE?: RCA is marketing a new line of black-and-white portable TV sets called the "Playmate which can run off a cigarette lighter socket or a three-hour rechargeable battery pack as well as normal household current It retails from $\$ 120$ to $\$ 180$ and has a nine -inch screen

CABLE ABLE TO GO 24 -HR. NEWS: The FCC Broadcast Bureau has granted temporary authority to RCA to Iransmit Ted Turner's 24 -hour cable news service around the country via the RCA Satcom I satellite Under the terms of the temporary authority, the service should start May 20 and may run until December 1, at which time Turner is seeking permanent authorization.

## YSDIOSODEN:

THORN-EMI, JVC PEN VIDEODISC PACT: Thorn-EMI Ltd and JVC-Victor Company of Japan Ltd. have announced the signing of an agreement whereby the two firms will pro mote and manufacture JVC's "VHD/AHD" (Video High Denisty/Audio High Density) videodisc system. Under the terms of the pact, both companies will cooperate in the establish ment of facilitles for the manufacturing of videodiscs and videodisc players as well as the production and sourcing of home video and digital audio programs. Plans are for the system to be available in the U.S. and Europe by the end of $1981 \ldots$. ARGUS SURVEY FORESEES 9 MILLION VIDEODISC PLAYERS. 12 MILLION VCR'S IN U.S. BY '85: Videodisc player sales are predicted to grow from 100,000 units in 1980 to 4 million units in 1985, according to a recent survey by New York-based Argus Research, which likened the growth rate for videodiscs to the "، 'golden' years of color TV (1962-67)." The report also estimated that by 1985 overall sales of videodiscs and players would be well over $\$ 2$ billion at which time there would be 12 million VCR's in U.S. homes as well. This anticipated growth makes shares in RCA and MCA (both of which are heavily involved in videodisc development) attractive buys, the report concluded

## ERR WAVES

BY BOBBY OCEAN


I JUST WANNA FIX MY
CLOCK, TRIFLE -. I DDN'T


## Everyone's

entering the twilight zone.


THE MANHATTAN TRANSFER
"EXTENSIONS"

"Twilight Zone.",
The explosive new single from
The Manhattan Transfer's, "Extensions." On Atlantic Records and Tapes.

| WABC 25 | KIQQ deb 1O | WKIX on | KYYX on | WANS-FM add |
| :--- | :--- | :--- | :--- | :--- |
| WXLO 26-2O | WICC add | WKZQ on | KTLK on | FM99 add |
| WNBC add 26 | WHYN on | KWEN add | WTSN on | WSPT add |
| CKGM 12-7 | WWCO on | WWKX on | WFBG 35-29 | WRQK on |
| WPRO-AM on | WALG on | WTAC on | WIFC on | KCBN on |
| KEARTH 5-4 | KEEL add | WFLI on | WHHY add | KRLC add |
| KRLA 4-4 | WSGA add 33 | KIOY 24-21 | WFLB on | KBIM add |
| KHJ 2O-15 | KX1O4 on |  |  |  |

'There is a subconscious rating taking place in every media buyer's mind whenever approached by a station."

## How To Research Your "Sales Audience"

Most radio stations are probably overlooking research aimed at the most significant audience they have - the sales audience. Millions are spent each year with Arhitron, other research firms, and a myriad of consultants to try and better appeal to the listening audience, but what about your station's appeal to the people that put bread on your talle? Do you know how your station is perceived by the local advertisers and agencies? If you don't, you may spend many dollars appealing to listeners and building up numbers in the Arbitron, only to see your sales figures stagnate and fail to keep pace with your ratings boosts.

## The Important Second Audience

Broadcasters attempt to develop a dialogue with their markets by having the PD become involved in the community, get a feel for what's happening on the street, and hope to find out what matters to the target demo. If the same effort is not made to develop a dialogue with the local ad community - getting feedback on perceptions of each of the media, and the perceptions of each station - stations won't maximize their success.

Any sales manager can affirm that if a snooty media buyer doesn't like something about your station, he/she can keep you from getting the payoffs deserved after a good programming and ratings effort. There may be no Arbitron rating of the attitudes and station popularity among agencies and advertisers, but you can be sure that there is a subconscious rating taking place in every media buyer's mind whenever approached by a station.

## Development Of Sales Audience Perceptions

How is it that some stations, even with lower ratings than yours, seem to get a disproportionate share of the media buys? Other stations may have tremendous numbers but still fail to reap the economic harvest supposedly coming to them. Why? Let 's look at some concrete examples.

When Dancemusic became the rage in the recent past, some stations had tremendous ratings lrosts. In many cases a revenue jump proportional to the ratings increase did not follow, perhaps due to perceptions of the ad community. Media buyers may have thought that the popularity was just a passing fad, or that the type of audience may not have been suited to their products, or that other contemporary stations, with a better track record, might also be listened to by the discophiles.

Another example came to my attention last week when I was working with a station in a major Eastern market. The PD and GM were relaying to me the fact that although the station had a very strong $25-34$ core audience it was still perceived
as a "teen" station. Evidently, two years earlier the station had sponsored a youthoriented concert which drew very well. The impact of that effort lingered even though the station had matured and garnered good adult ratings. Sometimes the past of a station will remain to haunt future sales efforts.

## Tapping The Sales Audience

If you are in a situation where past perceptions are holding down your revenues, or if you feel that might be the case, how do you correct the situation? Where and what do you research?

1. Look at the station's track record. Has the formal remained consistent over the years or has the station jumped on every "success" bandwagon that came along (NIS, Dancemusic, Big Band)?
2. What is the competition saying about you?
3. What feedback do your salespeople get from clients or prospects?
4. Are you getting what you believe is your fair share of the ad dollars (not just radio dollars) in the market?

If there are problems in any of the above points, you had better tap the pulse of the local advertisers to find out how you can improve your position.

Each station situation will differ somewhat but it occurs to me that the following are items you may want to research and discuss with the ad community

1. Perceptions of the station salespeople.
2. Perceptions of the station sales materials.
3. Feelings about each of the major media, and how radio stacks up in that competition
4. What is most important in making a buy - CPM, GRP's, merchandising or some other ingredient?
5. Are written presentations useful?
6. Are spec spots or airchecks helpful?
7. Programming feedback - key on your important programming ingredients such as music, news, personalities. If you are an all-News station. are your efforts still overshadowed by the estab) ished $\mathrm{P} / \mathrm{A}$ station in the market?
8. Advertising/Promotion efforts - are they felt to be professional or are they perceived to be just hyping the sweep periods?

In discussing these points with advertisers, keep in mind that there may be differences in percept ions and needs of advert isers who use agencies and those who place the budgets directly. Don't just research the ad agencies.

## How To Go About It

After you've narrowed down the list of items on which you need feedback, how do you proceed to set up the dialogue with advertisers? Perhaps

## Q\&A

We received a query recently from a station in a county not normally surveyed by Arbitron. The GM asked, "Why did we receive Arbitron paperwork this spring when we've not gotten any in past years?"

This spring survey Arbitron is measuring every county in the nation for a Coverage study Such a study was done several years ago and generated listering data on counties not normally -surveyed by Arbitron's syndicated reports. A similar effort is underway with this April/May report, and to produce the data Arbitron needed slogan, sign-on/sign-off. and technical info on stations across the country. The Coverage study is a massive affair and will not be available from Arbitron until next year, perhaps in the summer of ' 81 .

## Week In Review

Arbitron Hires Jim Yergin
Jim Yergin, one of the fathers of reach and frequency theory and developer of the NuMath system during his days as a researcher for Westinghouse, will soon be joining forces with Arbitron. Yergin has left Westinghouse to form a consultancy, and Arbitron has approached him about heading the firm's new Broadcast Training Center. Details are still being developed about the services Yergin will offer in seminar form, but there is concern already among broadeasters. Ed Christian, Chairman of the Arbitron Radio Advisory Council, told $R \& R$ that he and others are concerned that formerly free items such as "How To Use" sessions will now be extra-cost Arbitron services, through Yergin.

## Advisory Council To Expand?

There is a move among the current members of the Arbitron Radio Advisory Board to expand the membership to include a representative from a smaller market served by the Condensed Market Report produced by Arbitron. The CMR's, ratings books without detailed data as shown for larger markets, are taken in dozens of smaller areas around the nation, but to date there has been nio one on the Council to represent the voice of these smaller market broadcasters. Arbitron has taken under advisement the Council request to add an additional seat for a broadcaster from a CMR market.

## Fred Jacobs To Head ABC-FM Research

 Fred Jacobs, formerly with Frank Magid and currently Research Director for ABC O\&O WRIF/Detroit, will soon become Research Director for the ABC-FM O\&O's. In June Jacobs will move to New York to assume his new post as corporate research maven, reporting to Marty Greenberg, President of ABC-FM division.the best way is to select a representative number of advertisers, from various accounts, and conduct focus groups with these people. The effort must be done anonymously (at this stage) so that bias can be kept to a minimum. A week spent talking to small groups of ad people, in their offices, can glean some valuable broad-stroke information that may uncover the cause of whatever problem you are most concerned about. If, for example, the account executive handling an agency has a personality conflict with a media buyer there, it might be best to switch the AE. Perhaps you will find out that no one at the agency level knows that for two years your station has had a traffic copter and that your station might be a good vehicle to reach AM drive listeners. You might even find, as happened at CKLW, that the copter was not much help in boosting either listener or agency audience attraction to the station, so the feature was dropped, saving the station many dollars.

## What's Next?

Depending on what areas you researched, and the outcome of the effort, your station can garner some points in a PR vein. You might schedule a luncheon to announce that you were the sponsor of the recently-conducted research, and that the findings were $X, Y$ and $Z$. Then detail the moves you might be taking to be responsive to the agency/ advertiser input. Done properly, researching the advert iser/sales audience can not only pay off in hetter station operations but an enhanced bottom line as well.


New From

## GORDON LIGHTFOOT "Dream Street Rose"

## what to THESE stations have in COMMON?

## KFI deb 23-13-8

KRLA 12-7-2-2-2-5 KHJ deb 20-16-13-11 WPGC 30-20-18-15-12 CHUM 27-20-13-3 WIFI add-deb 21-10 WEFM add 24-12-7 96X 25-10-1 KIOY add 29 Q107

# Brad Messer 

## From The Dirty Tricks Notebook


#### Abstract

There was a wreck. The traffic helicopterman looked, radicerl a report and flew away. The ntation acrome the mareet picked up the info and ran it unchecked. The chopper man was monitoring then and langhed out loud . . a a kind of vietorious cackle of evil glee. He had reported the wreck at the internection of two streets that do not intersect, and the compe. tition was hooked. He then corrected hinzself guickly on the air.

Thirly seconds before newatinte. The hotline rang beside nie at the console. A man said in great excitement. "We live out liere on the north side and a plane has just cramhed!" Ten seconds to nike open I made a guick choice not to go live with him, and inslead asked. "What's your phone number?" He hung up. No crash. Another attempted dirty trick.

In some cities that may never hapren, but in most markets a little viciousness murfaces occasionally. I have fallen for sone fouls during my 18 - 34 period, but now that I'm a Pop Adult it's harder to get me to bite. You too? It'd be intereating to hear from radio newspeople about dirty tricks you have staged, or been victinized by.


## Rip 'N' Read'

## The Second-Worst Thing Ever

MONIDAY APRIL 28: In all of recorded history, the worst thing that ever happened was the Black Death Plague. It killed about 75 million people in the five years beginning 1347 . The second most deadly event began killing people 62 years ago this month. In seven months it took $211 / 2$ million lives. It was influenza. Plain ol' flu, before antibiotics. The Influenza Pandemic was in 1918.

The most famous ship mutiny happened aboard the "Bounty" on this date in 1789 thesame year George Wanhington was inauguratedI. After being kicked off her merchant ship. Captain William Bligh navigated a 23 -foot boat across 3 f(M) miles of open ocean . . . and lived to see several mutineers expented in England. Some uncaught "Bounty" crewmen selled on P'itcairn Island, where their descendants still live.

## Going 65mph He Couldn't Be Caught

TUESDAY APRIL 29: The world land speed record set 91 years ago today was a shade under ( $x$ ) milea an hour Jenatzy in 1889 , exactly 65.79 mph$)$.

The U.S. patent for the zipper 118421 was granted 138 years ago today. A 31 -year-old railroad engineer died, refusing to jump from his runaway locomotive 80 years ago today. Casey Jones became famous when the song was written about the Wreck of Old 97 and his heroic act.

Nazi extermination facility Dachau was liberated 35 years ago. 32.0 KX prisoners were set free $(1945)$ as U.S. troops occupied Germany just prior to the end of World W'ar II.

## Size Of U.S. Suddenly Doubles

WEDNESDAY APRIL 30: The size of the nation's territory roughly doubled on this date in 1803 when the Louisiana Purchase was formalized. Uncle Sam paid France $\$ 1.5$ million for Loulisiana and nearly everything west to the Rocky Mountains and northward into Canada.

The first President of the United States was inamgurated 191 years ago today. George Washington was sworn in at a temporary capitol in New York City

Five years ago Saikon was overrun by victorious Communist soldiers as the U.S. withdrew from Vietnam. The city was renamed for Ho Chi Minh.

Willie Nelson is 47. Boblyy Vee is 37. Jill Clayhurgh is 36.
Full Moon, called the "pink moon" for hooming wildflowers lin France "La Lune Rose'")

## American Spy Plane Down In Russia

THURSDAY MAY 1: Twenty years ago today a high-altitude American spy plane was flying over the Soviet Union, its pilot confident no shell or missile could reach it. Flyer Francis Gary Powers was on the ground and in custody within minutes. however, and remained a Soviet prisoner about a year. The U.S. first claimed he was a civilian weather research pilot, then admitted that our U-2 airplanes had been spving for vears.

The penny postcard was first issued this date in I87I. Batman appeared 41 years ago in "Batman Detective Comics.
Judy Collins is 41. Rita Coolidge is 36. Smokey the Bear retired five years ako today.

## Shooting Stars This Weekend?

FRIDAY MAY 2: These events are not precisely predictable but within the next several days Earth's orbit crosses the ancient space track of Halley's Comet, and we'll have "shooting stars" for a lew nights. The peak night is expected to be this Sunday, with an average of eighteen meteors an hour. IA meteor becomes a meteorite if it strikea Earth. 1 This annual meteor shower is best seen after midnight. although the nearly-full moon will rise at mid-evening and brighten the skies all night. detracting from ideal viewing conditions. Halley's Comet itself is due back in two years. Its 76-year deep-space orbit last brought it here in 18.3 .5 when it remained visible day and night and was a sensational pvent around
the world. world
J. Edgar Homver died, and Spiry Agnew was disbarred. pight years ago. Ianis Andrew Gramm (Grammatico) of Foreigner is 29. Country singer I.arry Gatlin is 32.

For winning numbers your nows must sparkle too.
Our daily naws and entertainment copy cen give you the odge

## TEENAGE DEPRESSION STRIKES <br> 2 OUT OF 3 YOUTHS IN EVERY



## So <br> RAMBLIMG RADIO REPORTER COVERS: <br>  <br>  <br> 



MIAMI - A voice came booming over the loudspeaker by the hotel's swimming pool: "PAGING THE RAMBLING RADIO REPORTER. WILL THE RAMBLING RADIO REPORTER PLEASE REPORT TO THE OPERATOR IN THE LOBBY FOR AN URGENT PHONE CALL? PAGING THE RAMBLING RADIO REPORTER

I groaned as I pulled myself out of the pool. It could only be one person on the other end of that phone call. How'd he ever track me down?
"I'm the Rambling Radio Reporter," I told the operator "Is there a call for me?"
"Not until you put on shoes and a shirt," she said sternly "You have to wear shoes and a shirt in this lobby. Can't you read?"

She pointed to a sign that said You Have To Wear Shoes And A Shirt In This Lobby
"Is didn't see it," I said. "Sorry. Now could I please have my call? t's urgent
"I can't give it to you barefoot," she said firmly
"Oh," I said. "Well, isn't there anyplace else I can take this call?
"The only other phone in the area is in the elevator
"Fine," I said. "Transfer this call to the elevator." I ran over oo the elevator and picked up the receiver
"Where the hell have you been for the past week?" a farmiliar voice asked. It was the chief, and boy, he sounded steamed
"Ive been calling all over New York looking for you," he went on, "wasting my valuable time even though you're under specific instructions to keep this office posted of your whereabouts at all times. What the hell is going on?
"Oh, not too much," " said cheerfully, pretending this was all just a friendly conversation. "What's going on with you? How's the wife and kids -'
"Save it," he interrupted. "It won't help. Just get yourself on a plane to Minneapolis and have an article on Minneapolis radio here by the middle of next week.
"Minneapolis?" I said in shock. just as a fat lady in a black bathing suit entered the elevator
"Twenty, please," she said to me, but I ignored her
'Now listen, about this Minneapolis business. You can't send me there now. Not in the dead of winter. You just can't do it.

I can do anything I want," he said. "I'm the boss.
"Yeah, I know. But why Minnesota? What's wrong with Miami?"
"How should I know?" he said. "I'm in Los Angeles.
"No. I mean why can't I do the article on Miami radio? Miami's an important market
"No." he said. "I want Minneapolis
I'll do Minneapolis this spring and Miami now.
No. Minneapolis now. And that's final
IIll do Minneapolis in the spring and I'll do Miami now fo tree," I said
"Free?" he said.
"Okay, then You win. Just have that article here next week.
"You got it," | promised.
And make it good. For the next 24 hours your ears are the ears of our entire readership. I want them to know exactly what 24 hours of lirst impression random listening to Miami radio sounds like. I want thein to taste, to touch, to feel that market as if they spent the 24 hours there themselves.
"It's a big responsibility, chief," I said nervously. "I just hope I don't let you down.

He laughed. "Corme on, it's not like you've never done it before.
"Yeah, that's true.
"You've been letting me down for years.

I went up to my room and checked the officlal R\&R Ratings Report for the latest Miami numbers. One station, wOBA (1140 AM) towered above all the rest with a phenomenal 10.8 overall, so 1 tuned right in. Eut after listening for an hour I have to honostly report that I can't understand its great suc-
cess. Not only that, I can't understand its news, its jocks, its contests, its music, or anything else about it. That's primarly because the whole station was in Spanish! An interesting new gimmick, you have to admit, and with the kind of numbers WQBA's pulling, don't be surprised to see stations all over the country switching over to Spanish-language programming in shoddy rip-off versions of the orliginal WQBA format. This is just the sort of thing that recently crippled Disco, and if radio isn't careful, they're liable to burn out the Spanish language too, leaving millions of people without a means of communi cating with one another

Like many of you, I read R\&R's AOR section each week narveling at the endless variety of logos and the clever names the nation's album rock stations give themselves. But in the history of AOR has there ever been a more colorful name than the one used by WINZ-FM? Each of us remembers the first time we heard about the Miami station known to all as ZETA-4 (94.9 FM)

ZETA.4. If they spent a hundred years trying to top it they couldn't do it. I mean, in Miami AOR the choice is between SURF 16 (WSHE), LOVE-94 (WWWL) or ZETA.4. In other words, it's no choice at all The other two are both good AOR stations, but ZETA. 4 is more than an AOR station. It's a thing. It's whatever the listener wants it to be. it enlists his imagination just as good radio has always done.

The station itself is a good, mainstream AOR outlet with plenty of familiar hard rock (its bilts itself as "The Station That Knows How To Rock \& Roll"), both current and classic (I heard Argent's "Hold Your Head Up" and Grand Funk's "We're An American Band" in the hour I listened, mixed in with contemporary product by Led Zeppelln and Tom Petty \& The Heartbreakers). I also recognized the familiar voice of Lew Ir. win and his syndicated "Earth News" feature. The afternoon drive personality, a lady named Randy Thomas, was pleasant and major market all the way

But why am I listening to AOR in afternoon drive? That's when Top 40 comes into its own. And what better way to listen to Top 40 in Miami than to take a long, leisurely ride down Collins Avenue alongside the beach with the top down and the radio blasting? I called downstairs to the front desk
"This is the Rambling Radio Reporter," I said. "I'll need a late-model convertible as soon as possible
"I'll get back to you as soon as I have something," he told me.

While waiting, I turned the dial aimlessly until I recognized the voice of Ronnie Milsap. After the song was over. I learned I was at WWOK (1260 AM), the city's leading Country station. They play a lot of long music sets, which are great but inevitably lead to long commercial clusters, which aren't. It's a very modem sounding, yet very human radio station and as far as 1 'm concerned, was more than "OK" (which is how they refer to them selves, the "OK" being their last two call letters)

The phone rang. "Front desk, sir. About that late-model convertible you wanted?"

## "Yes?"

"I've got one
"Great," I said excitedly. "What kind?
"A 1979 MGB. It's outside in the parking lot right now.
"Perfect. How much?"
"Well, it cost me about eight grand," he said. "But it's nct for sale
"Wait a minute. Let me get this straight. The car is yours?' "Well, it will be after I pay if oft," he explained. "All I could get you is a Dodge Omni. But I don't need my car until midnight. You can borrow it if you like."
"Okay. How much?"
"Geez, I don't know," he said hesitantly. "I'm not exactly in the car rental business.
"IIll give you 25 bucks and I'l fill it up.
Make it $\$ 27.50$," he said, "plus 15 c a mile for ihe first 25 miles, $10 \mathbb{1}$ a mile after that
"Okay. You got it."
"And listen," he said inquire about my special weekend rates

## DREAMS BECOME REALITY


BB
CB
RW 38*1
41*
53*

RADIO \& RECORDS 27
ALBUM NETWORK 31
GOODPHONE 26
BILL HARD 27


MIAMIContinued from Page 20

It was about 4 o'clock when I hit the road. The first thing I did was set the radio's buttons to Miaml's Top 40 stations. It's easy to find them. Just turn the dial until your hear Michael Jack son's voice and pull the button out. When it comes to Michael Jackson records in this town, they don't stop but, believe me you get enough

The first station I found was in the middle of "Rock With You." As it faded, a very ballsy voice delivered - with great earnestness - the following promo: " 96 X . A POWERFUL QUEST. WE'LL GIVE IT ALL WE'VE GOT TO MAKE IT HOT. IN HARMONY WITH YOU, TOGETHER WE ARE THE CHAMPIONS. NEXT IS NOW A COOL CHANGE FOR THE 80's. FLORIDA'S HOT FM: 96X

I didn't know whether to listen to it or vote for it. The promo led into Chuck Mangione's "Feels So Good," surely one of the great records from last year. Unfortunately, it's not last year any. more so - laking the advice of 96X's promo - 1 made "a cool change for the 80 's," and moved down the dial in search of the next Michael Jackson song.

Immediately. I recognized the intro to Michael's "Shake Your Body (Down To The Ground)," and over it heard the following: "FOUR O"CLOCK EXACTLY ON Y-100, STILL THE MOST LISTENED-TO RADIO STATION IN FLORIDA... WE'VE GOT FREE MONEY THIS HOUR FROM THE HIALEAH PARK RACETRACK ON Y-100. AS SOON AS I FIND OUT WHAT THE NINTH RACE PERFECTA PAYS, I'LL OPEN UP THE PHONE LINES AND YOU JUST CALL IN TO SCORE IT. IT'S SO EASY IT'S ALMOST LIKE STEALING, RIGHT?

Meanwhile back at 96 X , they were asking for help in making up their next 20 -minute " 96 HOT MUSIC MIX." Listeners were instructed to call in their requests to the station's "Rock \& Roll Lines," the numbers of which were 674-ROCK and 467.ROLL, a clever departure from the usual three numbers and call letters you find everywhere in Top 40. They play a lot of music at 96X and you hear the word "hot" a great deal, as in the phrase "FLORIDA'S HOT MUSIC FM," which is heard throughout the 20 -minute music sweeps at the top of each hour

Back at Y-100 the race results were in: "I GOT THE WORD FROM HIALEAH PARK - THE NINTH RACE PERFECTA PAID $\$ 3420$ TODAY. I'LL GIVE YOU THAT MUCH MONEY IF YOU'RE CALLER NUMBER 20. NOW HERE'S MICHAEL JACK. SON AND 'OFF THE WAL' AT Y-100

I spotted a pay phone on the next corner and screeched to a halt. Behind me, five cars piled into each other on Collins Avenue. Not my fault. They were following too close. I jumped out of the car and raced to the phone to call $Y-100$. It wasn't that I needed the 34 bucks. Not at all. Only if I wanted to eat would I need that. And, really, how can you be hungry looking at a five-car collision?

As I reached the phone, a teenager in a $Y$ - 100 T -shirt beat me to it. He was laying down a bet with his bookie for tomorrow's
ninth race pertecta at Hialeah. That's when I started wondering if maybe $Y-100$ wasn't creating an unhealthy interest in gambling among the impressionable teens in their audience. I asked the kid about it after he hung up from his bookie, but all he wanted to do was bet me on the amount of casualties there were in the accident in front of us. I was shocked and disappointed. Especially disappointed. The kid guessed right and won my last 20 bucks!

I got back on the road, scanned the FM dial and came upon the song "Ben," a Michael Jackson oldie from '72. It had been almost a full ten minutes since I'd heard Michael's voice and it sure was nice to hear it again. Turns out I was on WAXY (106 FM), a station that - in the hour or so I monitored them - played a little bit of every kind of music. From Michael Jackson they went to an obscure Steely Dan album cut, then to "Free Bird," the AOR staple by Lynyrd Skynyrd, then "Photograph," the Ringo Start oldie from '73, then Dionne Warwick's current "Deja Vu" single. It was like listening to five different formats at once. If Variely was a radio station instead of a newspaper, it would probably sound like WAXY

The first station on the left hand side of the AM dial was playing "Rock With You" so I checked it out. It was WQAM (560 AM). I remembered it from the last time I visited Miaml, about ten years ago. "Get Back" by the Beatles was number one then and WQAM played it all the time. In those days it was the city's high-energy rocker, the station you heard blaring out from other cars as you waited at a red light. Now Y-100 seems to have assumed that role and WQAM sounds, well, a little stodgy. You get the impression from its music and its very smooth presenta. tion that they're targeting an older demographic. It was all very professional, certainly nothing irritating or offensive, yet I found it somewhat sad - the kind of sadness you feel when you run into a friend from ten years ago who used to be cool but now wants to sell you life insurance.

But that's personal. It's not WQAM's fault it's grown up. And just after my trip the station formally switched to Pop/Adult, and then to Country. Nothing is the same as it was ten years ago If you need proof of that, tune in to 1320 AM the next time you're in South Florida and check out WGMA. When I arrived there, was right at the end of a Billy Joel song, and right then I knew was onto something different. First because it was Billy Joel and not Michael Jackson, and second because the jock said "THATS BILY JOEL ON THE LADY, 1320
"On the lady?" What lady? I kept listening to the jock, a pleasant-sounding voice that identified itself as Nolan Crulse and after each record he'd say, "THAT'S THE DIRT BAND ON THE LADY" or "THAT'S THE EAGLES ON THE LADY" o "HERE'S DAN FOGELBERG ON THE LADY

By this time, I didn't care who "The Lady" was. All I knew is wanted to meet her myself! If she's good enough for Dan Fogel berg, I figure I've got a shot. But when Dan Fogelberg was fin ished with her, a station ID came on and revealed the truth "THE LADY ON 1320 WGMA/FT. LAUDERDALE-MIAMI'S RADIO STATION FOR SINGLES ONLY

I began to see the light. This AM soft-rocker WGMA refers to itself as "The Lady!" But what was that business about "For Singles Only?" I could have sworn I'd heard a couple of album culs there. Then I heard several spots for local singles bars, a sixty-second light informational segment on the singles lifestyle. a PSA for VD, and suddenly everything clicked: in Miami, they've got a station programmed exclusively for single people! What a

staggering concept! And they call it "The Lady" because they obviously want that female demographic, and they get men any. way. (What man wouldn't want to be "On The Lady" or "Tuned Into The Lady?")

It's the kind of breakthrough in radio names that we haven't seen since ZETA.4. And the whole idea of a station "For Singles Only" is wild, too. They probably get tons of married people tuning in each day just for the forbidden thrill!

Not to mention the possibilities inherent in programming to distinct types and classes of listeners. We live in an age of specialization and, at last, radio is realizing this. By aiming exclu. stively at specitic groups (singles, newtyweds, people in their 30 's, grandparents, etc.) programming can now be targeted to pinpoint precision. And there's no reason to stop with categones of age group or mantal status. The innovators of the 80's will take the concept of "LADY" one step further: stations like SNORE ("For Boring People Only") or COUGH (" For People With Head Colds Only") or THIGH ("For People with Abnor. mally Large Thighs Only") or CANSEP ("For Canadians Who Believe The Providence Of Ottawa Should Be Separate From The Remainder Of Canada Only"')

Really, there's just no limit to the sort of specialized program. ming that will be possible thanks to the pioneering efforts going on right now in Miami at WGMA. Hats off to the station

I pulled into McDonald's around 7 o'clock and found a booth in the comer. I switched on my portable radio, pulled out my notepad, and continued working. After three hours of drlving it felt good to stop for a minute. I was making notes on WGMA when a voice from the grill got my attention:
"Hey, you in the cornerf" I looked up. It beionged to a giant of a teenager with a real bad case of acne. "You can't sit over there without ordering.
"Okay," I said. "I order you to shut up and show some respect for your elders

He came over to the table. He must've been six feet-eight
"I mean it, buddy," he said. "You have to buy something to sit there

I started to gel up when a girl of maybe fifteen in the booth in front of me turned around and said, "He stays, Moose. And bring him a Mac, an order of fries, and a chocolate shiake
"Vanilla," I corrected.
"Make it vanilla," she told him, "and bring me the chocolate.
"Thank you very much," I said to the girl. I handed her my notepad. "Write your address down and I'll mall you whatever the amount of my meal comes to as soon as I get back to New York. And that shake you ordered is on me, too
"Don't bother, big spender," she said. "My dad owns this place. All my friends eat here for nothing.
"What's your name?" l asked.
"Bella," she said.
"Nice name," I said
She looked out the window at the car I was driving.
Nice car," she said
"It's not mine," I told her
"I didn't think so," she said. "If I have to buy you a ham. burger
"I can afford a hamburger, young lady." I said sharply, "and I can afford that car out there, and, as a matter of fact, I can afford to buy this whole operation from your old man if I feel like it."
"Do you feel like It?" she asked
"Not a bit," I said "I'm the Rambling Radio Reporter. travel all over the country listening to radio. What do I want with hamburgers?"
"Is that why you're here?" she asked.
"No, I'm here for the hamburgers.
"I don't mean McDonald's," she said. "I mean Miami
"That's why I'm here," I said as the food arrived. "I've heard quite a bit already, "I told her as I bit into a Big Mac.
"And what do you think so far?"
"Well, this is just my first bite," I said through a mouthful of beef, "but it seems okay for McDonald's -
"No, of the radio in Miami. What do you think of it?"
"It's pretty good," I said. "How about you? You listen much?" "All the time.
"Really? What do you like?"
"Depends," she said. "In the momings I listen to Tanner on Y-100."
"Bill Tanner?" I asked.
"I don't know his first name. He never says it. It's just 'Tanner In The Morning:
"What's so special about Tanner?" I asked
He's funny and loose. And he plays good music. A lot of Michael Jackson.
"Everybody in this town plays a lot of Michael Jackson," I
"Not as much as Tanner," she said. "And, oh yeah
was on his show for 60 seconds last week."
"Doing what?"
"He's got this part of the show called 'Street Talk' where he asks what you think about a certain subject and you call up and
ve your opinion. Like last week it was the dratt. You know, ould they take women? And I gave my opinion right on Y-100. hen I got to sctrool everybody had heard it. I was famous!" "What else do you listen to?" I asked.
Well, atter Tanner I move the dial over a littie to the left id listen to the Ace on Soul Star 99 ."
"Soul Star 99. Would that be WEDR-FM (99.1)?"
I don't know. It's right to the left of $\mathrm{Y}-100$, that's all I know. s the funkiest station in Miaml and the Ace is the jivest jock on He never says anything the normal way. Like in It's supposed to He never says 'The rain clouds are standing high over Mlami. iose atternoon drops are expected to fall down, with the wind ckin' around and around . . ' He's real smooth and mellow. eal down but real up."
"You ever Ilsten to AOR Radio?" I asked.
"No," she said. "Just AM and FM. I don't think I've ever even een an AOR Radio.
"No, AOR is a kind of music." I explained. "Like Ted Nugent nd Pink Floyd and Bruce Springsteen. The stuff they play on ETA. 4
"Oh, that stutt. I hear in now and then. But my boytriend is re one to talk to about those stations. That's all he listens to te's in a band in Ft. Lauderdale. Ever hear of Foreigner?"
"Sure. Your boytriend's in Foreigner?"
"No, he's in a group called 'Led Zipper.' But they do all :oreigner songs." She laughed. "They're playing tonight in Ft auderdale If you give me a nde I can get you in for free." Back in the car, I stopped at a station that was in the middile A"You Really Got Me," the 1964 hit that launched the Kinks yareer I set the button on this station, 103.5 FM .
"This record is older than you are," I said to Bella. "This is what rock sounded like when I was your age.
"Il still sounds like that," she said.
She was right! Rock hadn't changed in sixteen years! Before I could ponder the weight of the revelation, the jock came on and zaid: "YOU'VE GOT FLORIDA'S ROCK OF THE 80'S, WSHE/ FT. LAUDERDALE-MIAMI . ." Then they went into "Bang A Gong." the 1971 hit by $T$. Rex. So much for Florida's Rock of the 80's.
"What's with this station?" I asked Belia. "is it just oldies?" "Keep listening," she said. "They play a lot of new wave music.

We kept listening. She was ight. We heard Devo, the B52's, the Clash, lggy Pop, unreleased live concert recordings of Elvis Costello, and lots more. If new wave is "Florida's Rock Of The 80 "s" you hear more of it on "SHE" (as they refer to themselves) than any other station l've ever heard. that's for sure.

man. "He said he was taking me to Ft. Lauderdale."
"How old are you, young lady?" the cop asked.
"Fitteen," she said "I go to Dade County Junior High, and please don't call my father. He'll ground me until summer vacation -"

The first officer came over to where we were standing holding a brown paper sack he found in the trunk. He shook it in front of his partner and said, "Pills. Hundreds of 'em."
"They aren't mine," I said. "The guns aren't mine and the car's not either.
"Then whose are they" the short one asked.
"I, uh... I don't know his name. But I know where he works."
"We better run a make on the vehicle," the short one said. "You go sit in the back of the patrol car," he said to Beila. "And don't you move," he said to me. His partner rejoined him moments later. "Stoten," he said, pointing to the MGB. "Yesterday from a shopping center in Pompano Beach."
"Things don't look too good for you, pal," the short one said to me. "Stolen car, drugs, firearms. underage gir

## "Don't be surprised to see stations all over the country switching over to Spanish-language programming in shoddy rip-off versions of the original WQBA format. This is just the sort of thing that recently crippled Disco, and if radio isn't careful, they're liable to burn out the Spanish language too, leaving millions of people without a means of communicating with one another .

"What's that horrible noise?" I asked Bella a few minutes later.
"It's new wave music," she said. "Want me to change the station?"
"No, not that. It sounds like a siren.
She tumed around and looked behind us. "It is a siren. You'd better pull over. It's the cops.

I checked the speedometer as I pulled over. Here comes a speeding ticket.
"Your license, please." the officer asked.
"I don't have it, sir," I said. "I lett it back at the hotet."
"Then let's see the car's registration," he said.
I had no idea where the owner kept his registration. I looked on the steering column, on the visors, in the pockets of the doors, but no luck.
"It's got to be here somewhere, officer," I said. "Just give me a minute.
"Try the glove compartment," Bella said.
I found the key for the glove compartment, opened it up and four handguns fell out onto Bella's lap! The officer immediately drew his gun and aimed it at both of us.
"Okay," he said, "both of you. Out of the car. Keep your hands in the air." The other cop was watching all this and came running over. He was about two feet shorter than his partner.
"What's up, Eddie?" he asked the first cop.
"Car's full of firearms," he answered. He took the guns and put them in the trunk of the patrol car.
"Let's have those keys," he sald to me.
"Officer," I protested, "this isn"t my car."
"Shut up!" he said, grabbing the keys out of my hand. He opened the trunk of the car while his partner held his revolver on Bella and me. Bella was terrified.
"I never saw this guy until an hour ago," she told the police-
"In other words," I said. "you're not going to let me off with a stem waming, right"

He turned to his partner and said, "Run the girl home and send a back-up unit for me and Dillinger here

After they left I said to the policeman, "This is a terrible misunderstanding. I'm no criminal. I'm a writer
"Is that so?" the cop asked skeptically. "Who do you write for?"
"It's a trade publication for the radio and record industries. You've never heard of it:
"Radio and record industries?" he said. "Wouldn't happen to be R\&R, would ir?"
"You've seen tr?"
"From time to time I pick it up," he told me. "To check how my son's records are doing in the Parallels."
"Who's your son?"
"Ever hear of Tom Petty and the Heartbreakers?" he asked. "You son is Tom Petty?"
"No, he's one of the Heantbreakers. Nice boy."
"I'm sure," I said.
He put the gun in his holster. "Let me ask you something," he said. "How come my kid's record wasn't a Breaker this week? It was added 'CAO, 'FIL, 'PGC, and it's had number one phones at 'RKO for three weeks in a row -"'
"Look," I said, "that's not my department."
"Maybe not," he said, "but things might go a little easier on you downtown it that record was a Breaker next week.
"Forget it. I couldn't do it if I wanted to. It's all mathematics. Either it qualifies or it doesn't.
"Have it your way." he said as the second patrol car pulled up to take me up to the Dade County Jail.

It was one o'clock in the morning. Huddied in the corner of the dark, damp cell I inserted the earphone jack into my portable
radio, turned up the volume and almost blew my eardrum out when I hit Pop/Adult WIOD ( 610 AM). They've got a powerful signa!! I tumed the volume down. There was a talk show in progress, the same talk show l'd heard in many other cities in the middle of the night: the Mutual Network's "Larry King Show."

King is one of radto's greatest recent success stories. After fitteen years as host of a Miami talk show on WIOD, Mutual chose him as host of a new experimental "national talk show.

In the two years since then, the number of stations carrying his midnight to 5 am show has mushroomed from 30 to more than 180. This growth is due in part, no doubt, to the concept of a national talk show, as opposed to the local ones we've always been accustomed to. It's quite a listening experience hearing an entire nation's insomniacs responding to one another. A call from Maine will be followed by a call from Califomia, then calls from Aizona, Michigan, Montana, and New York follow those.

But the novelty of a national talk show is only part of its suiccess. King himself is surely the biggest part. He's simply the best talk show host currently working. In the great tradition of talk show pioneers like the late Joo Pyne, King is basically an omery and cranky man. He has no time for compliments, and it you're on his air, you'd better have something to say because the first second you start to ramble even a little, you're gone. His concern is not with the feelings of his callers, but with his vast national audience, and he serves them well. His is the fastest-paced talk show you've ever heard.
"If you're a nice talk show host," he once said, "you're dead." If the "nice" talk shows in your market have bored you to death and taken the excitement out of what once was one of radio's most vital and entertaining formats, you owe it to yourself to stay up one night and listen to this man verbally tapdance with every kind of weirdo and middle-of-the-night nut America has to offer. Thanks to Larry King, WIOD is definitely the place to be in the middle of a Miami night.

At 5:30am, a guard opened up the door to the cell I was in. "You're free to go," he said. "We've got the guy who stole the car.

As I left the police station, I ran into the officer who arrested me. "Have you heard the news?" he asked excitedly.
"Yeah." I said. "They found the guy who rented me that hot car."
"No, not that," he said. "My kid's record was just added at WABC. Now you guys gotta make it a Breaker
"Congratulations," I said as I collapsed in the back seat of a cab waiting in front of the jail. "Airport," I said to the driver. "Let's have lunch sometime," the cop shouted after us as we drove off.

I wanted desperately to sleep on the flight back to New York, but the plane was full and the only seat I could get was in the No Sleeping section. Every time I dozed off, one of the stewardesses would jab me in the ribs. Who ever heard of such a thing? I thought about Miami. Instead of the fun and sun l'd hoped for, I was returning broke and broken, the inevitable price you pay when you attempt to cover the radio scene in a market as large, exciting, and diverse as Miami's. If this article gives a sense of what it sounded and felt like, I'll have succeeded. If not. I'll have failed. It's the chance I take every time I head into a strange town with nothing but a portable AM-FM radio at my side and the determination in my heart to bring a city's radio into print for readers I'll never meet. All I know is it's all I know. For I am the Rambling Radio Reporter. And Radio is my lite.
-HH.

# ? 

## A Little Help Between Friends

Are radio stations really tightening up their playlists for the spring Arbitron survey? I don't think so, but I'm still hearing a lot of talk about the subject. More than a few record company representatives I've spoken with over the last couple of weeks have expressed a real concern that stations would be adding far fewer records during the all-important spring book. Looking at the facts, that's just not happening.

Last week, of the 200 stations that reported to R\&R's Top 40 section. only nine had no adds. The week before that, when 190 reporters called in, only five stations failed to add a record to their playlists. If the ARB has anyone scared, it's the record companies, but I think the radio stations are helping to perpetuate those feelings.

Here's how it works: the record promoter, still think ing that ARB time will be a rough time to get records added, approaches radio almost ready to take no for an answer The radio person. knowing that the promoter is

Games are still being played at the radio level that can waste time and money for record companies. The game a lot of us radio programmers play is the one where we are less than honest about songs under consideration. If you're not going to add a particular record on a given week, you obviously have a reason. Instead of telling the promoter what you'll think he'll believe (for instance, using the ARB copout), why not tell the truth? If you're wrong, that gives the promotion person a chance to build a case to change your mind. And if you're right. the record representative should accept your answer and move on to the next project.

That simple honesty can save you, the radio programmer, a lot of time and save the record companies a lot of wasted effort chasing after records that simply aren't going to happen.

The fact is, most radio stations are in such a competitive situation that they cannot afford to tighten down their playlists for major rating periods. With diary placement calls preceding the actual beginning of the rating period by five weeks and allowing diary holders 20 days after the ratings have ended to return their diaries, the

## "All I'm suggesting is a little more honesty and inter-industry cooperation between radio and records.

aware of the ARB, has a readymade "copout" should he not want to play a particular piece of product that week anyway It's all very neat .. except that it's not right.

In case you haven't noticed, 1980 hasn't exactly been the recovery year that the record industry was hoping for. So what is radio doing to help the record industry? Not much. Already I can hear you asking. "Why should radio go out of its way to help the record industry?" My answer to that is simply because the two industries need each other You can't program a winning music radio station without music. and record companies can't have giant hit singles and albums without that all-important radio airplay. And besides, the kind of help radio ought to give the record companies doesn't call for a giant sacrifice. It only calls for some honesty.
notion that a spring ARB lasts only four weeks is no longer valid. And the idea that all stations tighten up their playlists for the ratings period isn't valid anymore either.

All I'm suggesting is a little more honesty and in-ter-industry cooperation between radio and records. We do depend on one another, even though the relationship at times has been strained.

Bobby Christian, PD of $96 \mathbf{X} /$ Pittsburgh, has already had some positive response to his letter answering Neil Bogart's NARM speech (R\&R 4-11). Bobby, like a lot of us in radio. was not willing to take the rap for the track ing of albums. A major label has already contacted Bobby with a possible solution to the problem. The record company is discussing the possibility of producing a one-

## Bits

WHO SAYS THERE'S NOTHING TO DO ON THURSDAY NIGHT?: Q107/Wash ington, D.C. staged "The First (and Last) Annual Rock Lobster Race \& Dance Contest" at Scandals Bar in Georgetown. The feature event of the evening was a race between 12 lobsters, each one commandeered by a Q107 listener. All contestants were chosen for the race by being among the lucky winners on PM-drive personality Joe Cipriano's show. After the competition all contestants were treated to a lobster dinner at Scandals. In case you're wondering. none of the racing lobsters were eaten because, as Q107 Director of Advertising \& Promotion Jerry Downey told us. "Who wants to eat a lobster with dirty feet?" A dance contest was also held, with several people demonstrating a new "Rock Lobster" dance (inspired by the B-52's record of the same name), wherein one lies on one's back on the floor and while kicking one's feet and flailing one's hands. shouts: "Rock Lobster!"

## SPEAKING OF HANDS, HOW ABOUT

 A HANDATHON?: 095/Ft. Pierce has just completed its third annual Handathon, awarding the grand prize of a 1980 Toyota Celica. The Handathon rules were very simple . . 30 people placed one hand each on the new car and the last one standing drives itaway! The winner of this year's endurance contest maintained contact with the car for an incredible $941 / 2$ hours! In the four days it took to complete the event. over 10,000 people came by for an in-person look at the very successful promotion

B100 COMES THROUGH LOUD AND CLEAR OVERSEAS: B100/San Diego PD Glen McCartney received a letter from a sailor aboard the U.S.S. Dixie, a ship that left San Diego last November, and remains on active duty in the Mideast for obvious reasons. The sailor expressed the desire of many of his shipmates to hear some "good old San Diego radio." and requested that Glen record some of the station's programming and send it to the Dixie. Glen went the extra mile and taped an entire 24 -hour day's worth of B100 for the sailor and his friends. Glen told me, "Although we didn't alter our programming except to read the letter over the air periodically and acknowledge the fact that we were taping, interest built throughout the day. First word spread among wives of the Dixie crew members, who began calling in for dedications and messages, and then sailors on other Navy ships stationed in San Diego and regular civilians began calling in as well." The full day's cassettes are in the mail for the U.S.S Dixie and should be quite a morale-builder for the crew, who are due back in San Diego in June.
hour "special" on any major act allwun release. The "spe cial" would consist of the artist actually taking the lie uener through the new allbum cut by cut (each songs would be heard in its entirety) explaining about the songs, how they were written, produced, and whatever other inter esting facts might pertaln to the project. The show would then be offered free to radio stations concurrent with the album's release.

This idea is a very good one both for radio and the record companies. It gives radio a chance to play an entire new album in a very entertaining, way and it gives the record companies a chance to immediately expose their new superstar product while lessening the chances of having the album taped off the radio because of the interview portion

It's a potential case of radio and record cooperation, and that's a good sign. The perpetuation of any roadblocks between the radio and record industries should be avoided. When two businesses are so interdependent. the continuation of an adversary relationship can only be counterproductive. How about it? 1980 can be a great year for a turnaround.

## Motion

KHTZ/Los Angeles has added two new personalities and is looking for 'a third. New to KHTZ are Steve Mitchell and Jeff McNeal, who will do $10-2 \mathrm{pm}$ and $6-10 \mathrm{pm}$ respectively. PD Bobby Rich is currently looking for an all-night jock ... WSFM/Harrisburg hired Candi Clarke from WLAN/Lancaster for the morning show . . WDRQ/Detroit's new AM-drive personality is Kevin O'Neill from KULF/Houston Walter Hawn has joined WJDY/Sallbury, MD as morning man, coming from KRTN/Raton, NM John T. Galanses has been promoted from PD to Operations Manager at K102/Ft. Lauderdale. Succeeding him as PD at K102 is Jonathan Keyes, who will continue to do the $10 \mathrm{am}-2 \mathrm{pm}$ shift . . WWQM-AMFM/Madison has appointed Mike Seger as PD for their new live FM Rock format and AM Country for mat ... Bob McClay has joined the lineup at KCBS FM/San Francisco from KSAN/San Francisco Amy Hiatt has moved from KDES/Palm Springs to KUPD/Phoenix to handle the late evening shift (10am-2am) ... R\&R congratulates KRLA/Los An geles personality Art Laboe, who has been nominated for the radio award at the first annual Hollywood Hall Of Fame Awards Ball. The event takes place April 27. and all winners will be permanently represented in the Hollywood Hall Of Fame Museum upon construction by the Hollywood Chamber Of Commerce.


WLS PYCNS UP STYX - WLSIChicago, the station thet sent an ontire high school to a recent Styx Chicago concert. hosted Dennls De Young. the group's keyboard/st and vo calist on the station's "Music People" show. Shown af the taping are (l-r): Bill Johnson, A\&M's Chicago Promotion Menager; De Young; and WLS afternoon drive personal ity John Records Landecker.



SEDAKA LETS GO IN NEW YORN - Elaktra's Nail Sadaka was honored with a party in Now York on the occa sion of his latest album's release. Pictured II-r) are Sedaka, ABC Radio VP Rick Sklar, daughter and duet partner Dara Sedake, and E/A's Sammy Alfano.


LWACK \& JOEL - During a whirlwind national radio tour, Billy Joel visited WLS/Chicago, whare he joined morning man Larry Lujack (right) in the studios


COKE ADDS LIFE MWITH CHANCE OF PAROLEI - To raise money for Easter Seals, KENI/Anchorage locked up its airstaff for a weekend in a jail cell constructed of Coca.Cola cans. The station raised $\$ 3000$ and gave away a trip to Seattle to the listener who guessed the quantity of Coke comprising the prison. Pictured (l-r) are "Warden" Dan Boone IOperations Mansger at KENII, and "Prisoners" Scort McKay, Larry Wayne, and Ed Russell.


B100 TRAPS VENUS - "WKRP In Cincinnati" 's Tim Reid (Vanus Flytrap) visited B100/San Diego recently. Pictured at the station (1-r) are Operations Managar Glan Martin, Assistant to the GM Cathy Sherwood, Reid, and morning man "Shorgun Tom" Kelley.


A PLA YMA TE FOR KJLA - Playboy's Miss April, Liz Glazowski, stopped by KJLA/Kansas City, and received a lift from (l-r) air personalities Chris Stevens, Jack Diamond, and Mark Gelder.


ROMANTIC MOOD AT KAUM - Nemperor's Romantics visited KAUM/Houston recently. Pictured at the sta tion are (l-r) Romantics' Wally Palmer, KAUM MD Leslie Raboy, group's Jimmy Marinos, PD Garv Firth, and CBS
rep Hershel Orr.


BLONDIE CALLS WXLO - Members of Blondie visited WXLO/New York recently. Shown at the studios are $(1-r)$ Chrysalis National Album Promotion Director Michael Abramson, WXLO Music Coordinator Rick Bisceglia, air personality Mike Wade, and Blondie's Deborah Harry and Chris Stain


999 IS THE NUMBER - Polydor's 999 played the Sante Monica Civic recently, and were welcomed backstage by label and radio personnel. Pictured (llr, rear) are Polydor's Bob Speisman, unidentified personage, group's Guy Days, co manager Dan Davies, group's Pablo Labritain, Nick Cash, and Jon Warson, Polydor VP Marty Goldrod, and independent promotion rep Mike Papale: (llr, seated) Polygram's Jeff Laufer, KRLA MD Rick Stancato, KEARTH MD Guy Zapolean, and Polydor VP Jerry Jaffe.

NESSMAN "HOGS" CFTR NEWS SPOTLIGHT - WKRP newsman Les Nessman (Richard Senders) read the morning news while guesting on CFTR/Toronto morring man Jim Brady's show, reportedly running into a little conflict with News Director Robert Holidev over the inclusion of a few too many hog reports during the newscast. Brady (left) and Sanders tew too man
are pictured.
 are pictured.


TURTLES' KORONA - UA's Korona appeared at the grand opening of a Turtles record store in Gainesville, GA, with WFOX also present for re motes. Pictured (l-r) are Turtles President Al Levenson, store GM Joe Mar tin, Korona's Bruce Blackman. Lowery Music Group's Butch Lowerv, and WFOX PD Greg James.


KROY PULLS OFF CARD TRICK - KROY/Sacramento asked area high school senior classes to send cards or letters to win a free grad night at the Great America amusement park. Over 250,000 pieces of mail were received, and it was decided to treat two classes to the free night instead of just the one sending the largest amount of cards. Pictured with part of the deluge are (l-r) air personalities Rick Shannon, Cat, Kevin Kahl, and Ron "The Governor" Mercer


OL YMPICS FOR KICKS - "Kicks-104" IWWKXI/Nashville hosted its own domestic Olympics recent/y, straining contestants' muscles with the "Potato Chip Discus Throw," the "Ping Pong Ball Shot Put," and other similarly
 gan's Cabaret "athletic field, "station's Jon Anthony, and Program Manager Michael St. John.


## Last Week!

## BROTHERS JOHNSON

Stomp! (A\&M)
60\% of our reporters on it. Moves: Up 93, Same 7, Down 2, Adds 17 incurding WRKO, WGCL, B100, KEEL, WAXY, BJ105, WTWR, KMJC, KROY, WISE, WROK, KQDI. See Parallels, charts at number 25.

## ROBBIE DUPREE

## Steal Away (Elektra)

76\% of our reporters on it Moves: Up 82, Same 22, Down 0, Adds 46 including WFIL, JB105, CFTR, CKGM, WHB, Q102, KFI, KIMN, WPEZ, KAUM, KTSA, WNAP, KTKT, KZZX. See Parallels, charts at number 27.



* For several weeks, leading Top 40 stations have conducted on-air tests of Randy Newman's new single "Political Science" and the results have been spectacular!
 The Timely New Smash

On Warner Bros. Records<br>Prodaced by Lenny Waronker and Russ Titelman

## April 1980 Mediatrend Estimates

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Note: - denotes station which did not rank in Mediatrend's Top 20 for the relevant month
A-AOR, B-Black, BB-Big Band, BM-Beautiful Music, C-Country, CLClassical, D-Disco, J-Jazz, N-News, O-Oldies, PA-Pop/Adult, R-Rock, RL-Relligious, S-Spanish, T-Talk.

## Philadelphia

KYW Increases Huge Lead; WIP Rise Continues To Second; WDAS-FM, WWSH Rebound Well; WCAU Regains Top Ten Foothold; WMGK Drops; WIFI Down, WFIL Out Of Top Ten

|  | Feb. | Mar. | Apr. |
| :--- | :---: | :---: | ---: |
| KYW (N) | 11.4 | 12.7 | 15.1 |
| WIP (PA) | 6.2 | 7.2 | 8.6 |
| WMMR (A) | 9.5 | 8.6 | 8.5 |
| WDAS-FM (B) | 7.0 | 6.5 | 8.0 |
| WDVR (BM) | 4.7 | 7.5 | 7.4 |
| WWSH (BM) | 6.6 | 5.3 | 7.1 |
| WCAU (N) | 5.6 | 3.4 | 4.8 |
| WMGK (PA) | 4.8 | 5.3 | 4.4 |
| WCAU-FM (B/D) | 4.3 | 4.2 | 3.8 |
| WIFI (R) | 3.0 | 4.5 | 3.8 |

## San Francisco

KGO Rebounds, Widens Lead; KSOL Continues Climb, KIOI Nearly Doubles, Tightens P/A Race As KNBR Also Rises; KABL Almost Doubles; KSFX, KCBS-FM Up; Four Stations Fall From Top 10:
KMEL, KDIA, KLOK, KABL_FM (Out Of Top 20) ; Four Debuts:
KIOI, KNBR, KABL, KCBS-FM

|  | Feb. | Mar. | Apr.. |
| :--- | :---: | :---: | :---: |
| KGO (N) | 13.8 | 8.9 | 12.1 |
| KCBS (N) | 5.7 | 6.9 | 6.6 |
| KSOL (B) | 3.4 | 4.9 | 5.6 |
| KYUU (PA) | 3.2 | 5.3 | 5.3 |
| KIOI (PA) | 2.4 | 2.4 | 4.5 |
| KNBR (PA) | 2.7 | 2.2 | 3.7 |
| KSFX (D) | 1.9 | 2.8 | 3.5 |
| KABL (BM) | 2.4 | 1.8 | 3.3 |
| KFRC (R) | 1.8 | 5.1 | 3.0 |
| KCBS-FM (R) | - | - | 2.9 |
| KNEW (C) | 2.0 | 3.6 | 2.9 |

## Dallas-Ft. Worth

KVIL Regains Top Spot As KSCS Drops Nearly 3; KRILD, WFAA Gain; KKDA-FM Surge Continues; KTXQ, KZEW Rebound; KNOK-FM Drops Back; KFJZ-FM Takes Big Drop; KNUS Skids From Top Ten To 13th; WFAA Debuts

|  | Feb. | Mar. | Apr. |
| :--- | ---: | ---: | :---: |
| KVIL (R) | 10.7 | 7.1 | 9.0 |
| KSCS (C) | 10.3 | 11.2 | 8.3 |
| KRLD (N) | 6.9 | 6.7 | 7.9 |
| KKDA-FM (B) | 4.7 | 5.6 | 7.4 |
| KTXQ (A) | 6.7 | 5.9 | 6.8 |
| WBAP (C) | 8.6 | 7.0 | 6.8 |
| KNOK-FM (B) | 6.7 | 7.3 | 6.5 |
| KZEW (A) | 5.9 | 5.8 | 6.2 |
| WFAA (N) | 4.6 | 3.7 | 5.1 |
| KFJZ-FM (R) | 6.9 | 8.4 | 5.0 |

## Denver

Giant Jumps For AOR's KAZY, KBPI; KOSI-FM Vaults Past KIIR In BM Battle; KIMN Gains 3+ ; KOA Down Sharply; KVOD Slips Back; KTLK, KOAQ Drop Out Of Top Ten; KBPI, KPPI, Debut

|  | Feb. | Mar. | Apr. |
| :--- | ---: | :---: | ---: |
| KAZY (A) | 8.4 | 7.3 | 12.1 |
| KOSI-FM (BM) | 7.5 | 7.8 | 9.0 |
| KBPI (A) | 5.9 | 3.6 | 8.4 |
| KIMN (R) | 5.1 | 4.1 | 7.3 |
| KOA (N) | 5.8 | 8.5 | 6.0 |
| KLIR (BM) | 5.5 | 9.1 | 5.3 |
| KLZ (C) | 3.8 | 5.2 | 5.2 |
| KHOW (PA) | 8.1 | 5.7 | 5.0 |
| KVOD (CL) | 3.0 | 6.0 | 4.1 |
| KPPL (PA) | 3.9 | 4.0 | 4.0 |



| Most Added <br> Robbie Dupre Bob Seger Elton John Elion John | ST <br> Hottest <br> Blondie Ambrosia Rogers \& Cames | Music Key: IDPI indicatos the song is getting play during certain perts of the day andor night IRA indicares the song was dropped from the playlist then roadded. |  |  |  |  |  |  | JTH <br> Hottest <br> Rogers 8 Cernes Ambrosis Blondie |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |


| MIDW Most Added. <br> Poul McCertioy Robite Dupree Michoel Jeckeon |  | fropo |  |  |  | Most Add <br> Robbie Duprea Bette Midle 8ob Sege | Hottest <br> Blondie Blly Joel |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
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## PARAIIEL ONE PLAMISTS



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Now: rolformat dominance is besed on the Monday Sundey. 6AM. 12 Midnighe tocal parsons 12 plus shares as publlshed by Afbitron
All present and posstbla future repurting scations are sualuated and updatad twice annually. These evaluations cake place in Januer



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# THE PICTURE PAGES 

Kittyhawk Takes Off On EMIA


Marking the recent signing of LA-based Kittyhawk to the EMIA record label are (back,l.r): EMIA/UA VP Vark Levinson, group manager Gary Borman, Kittyhawk members Paul Edwards and Michaal Jochum EMIA/UA VP Don Grierson, group member Daniel Bortz, EMIA/UA VP Joe Petrone, and Kittyhawk attorney John Frenen. heimer; (kneeling, l.r): EMIA/UA's David Bridger, Kittyhawk's Richard Elliott, and EMIA/UA 's Gary Gersh Franen.

Sedaka Shoots For Gold


Neil Sedake took time out to shoot some pool at the Elaktra/Asylum perty in his honor to celebrate the release of his latest a/bum, "In The Pocket" Joining in the testivities are (ll-r): pool sharpshooter Steve Miserak, ElA's Sammy Alfano. Sedaka's deughter Dara (who duetted with her father on the album's first single). Nei' Sedaka, and E/A staffers Mark Hammerman, Ralph Ebler, and Marty Schwart:.

One Special Night


Chrysalis's the Specials were greeted backstage at NY's Diplomat by some "special" guests, including (far left) Bondes Chis (l.r. standing) Specials band members Neville Staples, John Bradbury, Terry Mall, and Jerry Dammers; (kneeling, I-r): Specials' Morace Panter and Lynval Golding.

Webb Nets Webber/Black LP


Marti Webb. Polydor recording artist as wall as star of the Engllsh produc rion of "Evita, "was in L.A. recently to promote her debut album. 'Tell Me On A Sundey. "She is also scheduled to do a televised version of the LP siring over Metromedle statlons. Greeting the multi-talented Ms. Webb Black, Metromedle Television's Chris Marty Goldrod, album Ivriclst Don Black, Metromedla Television's Chris Haigham, and LP composer Andrew
Lloyd Webber.

## Arrell Album Advance Airing



MCA Record execs recently got a sneak preview of Gregg Arrall's selftitled album on the label. Pictured at the listening party are (l.r): MCA VP Denny Rosencrantz, Arrell, and MCA VP Larry King.

## Celebrity "Shoe-In"



Various celebrities performed at the recent Celebrity Benefit Affair given by Shoes for Children, Inc., a group formed by record producer Chartes Underwood and lead singer and producer of the Dramatics Ron Banks, to pro vide shoes for needy children. Pictured are RSO artists the Kingbees (from left, Rex Roberts, Jamie Jomes, and Michael Rummansl, who performed glo, Grey \& Honks, Chuck Cissel Lorton. Others apperning included Photo Mandrill, Side Effect and the Drametics.

## 



Produced By Roy Thomas Baker


Produced By Ted Templeman

# THE PICTURE PAGES 

## Slick Dreams For RCA


"De Beverly Hills Hotel was the scene of an RCA Records luncheon for Grace Slick to celebrate her debut solo $L P$ VP Ed Davoy. Slick's husband/maneger Sklp Johnomotional tour. Shown at the reception are (1r): RCA Records RCA's Don Werdell

## Romantics Rock Whisky



Following their recent appearance at L.A.'s Whiskv, Epic's Romantics held court backstage Shown at the gether ing are (top, I-r) managers Arnie Tencer and Joel Zuckerman, Epic's Susan Harrington and Jeff Sirory, and ElP/A's Lart Stassel and Lori Holder, lbottom, Lrl: the Romantics' Mike Skill, Rich Cole, Walk Palmer, and Jimmy Marinos,
and CBS Records International VP Dennis Killeen.

## E/A NARM Preview



Eloktra/Asylum offered a sneak preview of the soundtrack to the forthcoming movie "Urban Cowboy" and showed a 15 -minute clip to retail reps at the recent NARM convention. Pictured are (l.r) Pickwick VP Scott Young, ElA VP Vic Faraci, Pickwick VP Fraddie Taub, Pickwick's Dave Hutkin, E/A's Dave Cline, Pickwick VP Eric

Capitol's Dutch Treat


Amy Holland's debut album for Capltol Records gets a llsten from (l-r) Caplitol's Bruce E. Garfield, co:producer Patrick Henderson, Holland, and co-producer Michael McDonald.

## Corea Corrals 'Em At Roxy



Warner Bros. Chick Coree recently performed at the Roxy in Las Ange Istanding, l-r) WB's Charlie Lourie Core company personnel. Shown are Goldstein. (kneelingl WB's Rick S, Corea, WB VP Ed Rosenblett, WB's Ron

Hef $\mathbb{\&}$ The Acid Queen


Hugh Hefner (left) played host to a recent fundraiser for the Alvin Alev singer Tina Turner. at the Playboy Mension West. He's picrured with

## THE PIGTURE PAGES

WB Recipe: Ambrosia = Success


Warner Bros. VPIProm Russ Thyret was the recipient of a bigger than usual thank-you card from the la bel's Ambrosia. Pictured around the cardboard creation are (I-r): WB's Carol Hart and Robin Rothman, Ambrosia's Joe Puerta, Thyret, Ambrosia's Dave Pack and Burleigh Drummond, Rubicon Mgt's Bill Pfordresher, unidentified postman, and group manager Fred Piro.

Pittsburgh Parties With Tommy James


Pittsburgh radio staffers recently joined forces to wish RCA-distributed Millennium Records artist Tommy James continued success with his latest album. The revelers included (l.r) Millennium President Jimmy lenner, 96KX's "Suitcase" Simpson, FM97's Dave Popovich, WNEU's Dave Amous, Mobile Record Service's Harvey Campbell, WPEZ's John DeBella, WTAE's Don "Banana"Berns, 96 KX's Jay Stone, WCRO's Michael Farrow, WPEZ's Mark Fritzges, Millennium VP Don lenner, Tommy James, WCRO's Jack Michaels, and WPEZ's Rob Sisco.

## L.A. Marks Journey's Departure



A 's Forum Columbia VP Ron Oberman, Journev's Steve Smith, Columparture. "Kicking off the celebrations are bie VP Michael Dilbeck, group's Gregg Rolie, Columbia's Mike Gusler, "Departure producer Georf Workman, Nightmare, Inc.'s "Herbie" Herbert, and Columbia's Bob Garland; (center, I-r): Columbia's Mike Arkinson, band member Steve Perry, and Columbia's George Chaltas; Iseated

## Cougar Stalks Atlanta Area



Following a recent performance at A tlante's Agora Ballroom, John Cougar is congratulated by Phonogram, Inc./Mercury Records staff members. Pictured backstage are (1-r): Cougar, Phonogram/Mercury's Gary Triozzi, a fan. Nancy Triozzi, and Phonogram/Mercury VP Jim Jeffries.

## Billy Squired By Capitol



NY-based rocker Billy Squier has signed a world-wide recording agreement with Capitol Records which has already released his debut alburn, "The Tale Of The Tape." Shown sharing some tales of their own are (1-r): Capi tol's Maureen O'Connor, Squier's manager Mitch Kanner, Capitol VP Rupert Perry, Billy Squier, and Capitol's Mitchell Schoenbaum.

## A Dick Clark Jam Session



Polydor's the Jam will be guests on the April 26 American Bandstand pro gram while touring in this country. Shown at the taping are (1-r): Jam's Paul Weller, Dick Clark, Jam drummer Rick Bucklor, and band mamber Bruce Foxton.

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<tbody>
<tr style="border-top: none !important; border-bottom: none !important;">
<td style="text-align: left; border-left: none !important; border-bottom-style: solid !important; border-bottom-width: 1px !important; border-top: none !important; width: auto; vertical-align: middle; ">Bill Speed</td>
</tr>
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<table-markdown style="display: none">| Bill Speed |
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## Reginald Henry: Professionalism In Black Radio

Reginald Henry is National PD for Security Broadcasting, whose stations have been highly successful in recent ratings surveys, with WXOK/Baton Rouge dominating the market with over 20 percent of the total audience. In addition to his corporate duties, he is a key mover in the Young Black Programmers Coalition and a newly-appointed member of the BMA's Board of Directors. He has been in radio since 1969, starting at WOBF/Jacksonville and moving to WXEL/New Orleans as newsman, Production Manager, and air personality, going into programming in 1977. He has some outspoken ideas on the present and future status of Black radio, as you'll read in the following interview.

R\&R: Which stations are under your wing?
RH: WXEL-FM/New Orleans, WXOK/Baton Rouge, and KALO-FM/Beaumont, TX
R\&R: Tell me about your successes
RH: Our three stations, as of the fall ARB, enjoyed pretty good success. WXEL moved to number one among five black stations in this market. Our Baton Rouge station finished number one in the general market with a 21.2 share of that market, and KALO in Beaumont was number one general market for the third consecutive book with an 11 share of that market. KALO. by the way, went on the air in September of 1978. It entered its first its first book in October 1978 and has been consistently number one general market since its first book.

R\&R: What has caused this success?
RII: What we are doing is taking radio back to the community. We are not trying anything fancy or anything that is super-sophisticated or over complicated. We are just providing good basic radio. We are not afraid to play the blues. We are not afraid to play and spotlight local artists in each of these towns, and we make a note of the fact that that is what we are doing each time we do it. We've also made our public service more com-
"What happened for a while with Black radio, I think, was that it made a grasp for a certain level of professionalism and equated professionalism with moving away from some basic community things that were essential. What has happened now is that Black radio has begun to see that you can be professional and still be about the community."
munity-oriented. What happened for a while with Black radio. I think, was that it made a grasp for a certain level of professionalism and equated professionalism with moving away from some basic community things that were essential. There were certain public service announcements that Black radio stations stopped doing because they thought it put them into a certain category.

## Relating Professionally

$\mathrm{R} \& \mathrm{R}$ : Be specific about that
RH: A lot of your NAACP, your SCLC, your Urban League, all of your black community organizations' public service announcements that at one time were heard all day on Black radio suddenly began to disappear. Some Black stations stopped playing the blues, and they stopped supporting and giving that little push to local artists who may not have had the super sound you'd be looking for in a record but were still local artists trying to get a start. What has happened now is that Black radio has begun to see that you can be professional and still be about the community. Overall, Black radio is going back to the basic formula that was successful ten to fifteen years ago.

R\&R: Do you think that one reason a lot of stations went away from that and tried for pop appeal was that they thought trying to be major market would get them major
market numbers? market numbers?

RH: I think a lot of Black stations made that assumption. But what I think they failed to realize is that although the ratings weren't reflecting it, a lot of white people were already listening to Black radio and they must have been listening to hear what you were doing at that time. Then when Black radio changed away from that. I think that's what gave the feeling among black and white listeners that it didn't make any difference whether we listen to the Black station or to the Top 40 station. I think that you can be a station that is programming and communicating with the black community without always
throwing that word up. A lot of stations which really throwing that word up. A lot of stations which really pump up black this and black that are not about it when it comes down to the roots. and that is your music. public service
announcements. and news. announcements, and news.

## Cutting The Talk

R\&R: What about your stations' on-air delivery? Pulling 21 shares down is really unRH:
onths now, each of the stations was doing basically something been about seven or eight months now, each of the stations was doing basically something altogether different. What I tried to do was develop a uniform approach among all three stations that I'm program-
ming in this chain. The on-air delivery is personality radio ming in this chain. The on-air delivery is personality radio. It is not your old time hyper, rhyme, and talk up in the record kind of personality. But it is a delivery as if you are talking to each listener on a one-on-one basis. You're not talking down to your audience. We're records. It makes what the announcers say that much more relevant every two records. If records. It makes what the announcers say that much more relevant every two records. If ey don't have two or three minutes to just ramble on and on.
R\&R: Some programmers hold aircheck sessions. Some have brain trust meetings.
What do you do with your guys?
RH: I dormally your guys?
two or three times a month. When I go in, frequently. I won't even let anyone know that

I'm in, including the program directors; and I'll make a note of what I hear and sit down with the announcers once I've listened, and we just shoot straight from the hip as far as what I hear and what I don't like, what I hear that is good and can be magnified. It's proven to be pretty successful so far.

R\&R: What do you do for outside community involvement?
RH: We are about to go into a promotion right now that is going to combine a talent search with an opportunity for WXEL to have free concerts on Sunday afternoons at some of the New Orleans recreational department parks. It will be an opportunity for the group that wins to get a chance to cut a demo tape, and we will send that tape to some of the major record companies. Whatever comes out of that will come. It will also be a chance again to spotlight some of our local talent. Even in the event of a group not winning, there will be enough people there who are promoters of shows who do small promotions and bookings where a lot of these groups will be able to get some sort of gigs and get more exposure.

## Key To Survival

R\&R: You're one of the unsung heroes of Black radio and you're also involved in the Young Black Programmers Coalition (YBPC).

RH: I've been in the YBPC now for about a year. I entered it following a New Orleans meeting and was immediately asked to fill a second Vice Presidency position on the board. From there I became President. It is hectic. It calls for one weekend out of each month to be away. It also gives me the opportunity, though, to expose the program directors from the other stations that I have working under me and those announcers who can come to the meeting to an organization that is trying to take care of business, and not just being an ego-tripping social club.

R\&R: Do you have some general thought on Black radio's future?
RII: Working together is
RII: Working together is the key to our survival as Black radio. We've tried so many other things. We've worked against each other for so long and in a non-cooperative manner We stereotyped ourselves so that announcers in one part of the country have a certain view of announcers in another part of the country. It is time to come together. Unless we do, we can blame anybody we want to, but the fault will lie in ourselves for the failure of Black radio. In the YBPC, one of our main objectives is to show that there is no difference in
the level of professionalism between an announcer the level of professionalism between an announcer who comes from Mobile or Jackson, MS and the announcer who may come from a big Northern or Midwestern city or from the West Coast. Owing to the amount of money being paid, your announcers in the bigger cities will probably be better, but their level of professionalism we hope to show will be about
the same. the same

R\&R: What are your future goals?
RH: As I told my other program directors with good ratings, that's just half the battle. The real fight is to stay on top, and this is the part of the battle that I like, because it's easy to be the underdog; there's nowhere to go but up. Once you've risen, the real challenge and the test of your fortitude comes in maintaining.

## People

Embarking on her first pro job in radio is Johncie DeBush, the new Midnight-fam personality at KAEZ/Oklahoma City ... Rudy Green, former Program Director of KAPE/ San Antonio, is looking for a management position. He is a business management grad-
uate and can be contacted at (512) $699-8412$. Remember you uate and can be contacted at (512) $699-8412 \ldots$ Remember, you don't have to be a repor-
ter to participate in this section. Please Bill Speed, 1930 Century Park West, Los Angeles, CA

## Places

JOB OPENINGS: Several positions are available at stations across the country this week. WHRK (K-97)/Memphis is searching for a morning personality. Interested parties are requested to send tapes and resumes to Program Director Ron Olson at WHRK, Radio
Center, 112 Union, Memphis, TN 38103 Center, 112 Union. Memphis, TN $38103 \ldots$. Program Director Earl Parnell of KATZ/St. Louis is looking for an air staffer. He can be contacted at KATZ, 1139 Olive Street. St. Louis, MO 63101 ... Qualified newspeople are wanted at WKND/Hartford. Tapes and re sumes should be sent to Kim Echols at WKND. Box 1480. Windsor, C'T 06095. In all three cases, no phone calls are requested...WJJS/Lynchburg, VA requires gospel service. Product should be directed to Donnie D, Music Director. Allied Arts Building. 17th Floor, Lynchburg. VA 24505 ... TALENT HUNT: Great talent doesn't restrict itself to the hills
of Hollywood or to the stages of New York This was of Hollywood or to the stages of New York. This was aptly proved April 13 in Grand Rapids, Michigan during the first annual "WKWM Talent Show." Working in conjunction with the J. Soul East Town Theatre, the local station filled Grand Rapids Central High School to capacity. Only local talent was showcased with first, second and third prizes being $\$ 100, \$ 75$ and $\$ 50$, respectively, in addition to a special "Oscar" for each place. Program Director Frank Grant says the event generated strong community response Jazz-formatted WTJZ/Newport News, VA recently featured artist Jeff Lorber doing air
chores during Roi Ewell's afternoon show ...

## Things

CENSUS UPDATE: WTLC/Indianapolis proudly announces that their city is currently at $86 \%$ of its total in the 1980 Census. According to John Raye. National Minority Media Coordinator for Census ' 80 , "Indianapolis is one of the top large cities with good response."

AND EVEN MORE CHANCES TO WIN: Last week we highlighted several station promotions and contests. We'd like to continue in that same vein this week with the following person has a specified amount of time to call the station income tax blues. In this drawing. a air. This qualifies that person for the to call the station after hearing his name read on the centage of their income tax - up the grand prize drawing and a chance to win back a perlatest contest. Callers are invited to guess the correct combination and open the safe. Prizes include AM/FM cassette players. a Betamax and an all-expenses-paid weekend in New
York. Meanwhile. W.JMO/Cleveland is conducting a York... Meanwhile. W.JMO/Cleveland is conducting a cash conversion promotion with listeners counting the number of records played in an hour and receiving $\$ 5$ for each song And turning the tables just a little is WYLD/New Orleans. The station is asking its listeners to send in their reasons for wanting to be a disc jockey. The best letter earns its writer a chance for "fame and glory" on a show of his or her choosing

## The Sweetest And The Hottest Sensation In Radio Today.

## "SWEET SENSATION" <br> STEPHANIE MILLS

## * MAJOR JUMPS <br> * TOP ROTATION <br> * BONAFIDE CROSSOVER POTENTIAL

From The Album "Sweet Sensation"


Produced By: James Mtume \& Reggie Lucas for Mtume-Lucas Productions Inc.


Forced By Popular Demand! The New Single


* GOOD SALES
* GOOD CHARTS
* GOOD RADIO AIRPLAY

From The Platinum-Plus Album "The Whispers"


> The
> Solar Galaxy of stars

## HOTTEST <br> Following are lited in order of their alrplay activity

JERMAINE JACKSON<br>'Let's Get Serious'" (Motown) SMOKEY ROBINSON<br>'Let Me Be The Clock" (Tamla) CON FUNK SHUN<br>"Got To Be Enough"' (Mercury) ISLEY BROTHERS<br>'Don't Say Goodnight' (T-Neck) FATBACK BAND<br>Gotta Get My Hands On Some..." (Spring/Polydor)<br>BROTHERS JOHNSON<br>"Stompl" (A\&M)<br>RAY PARKER JR. \& RAYDIO<br>"Two Places At The Same Time" (Arista) RANDY BROWN<br>"We Ought To Be Doin' It" (Chocolate City) PEABO BRYSON<br>"Minute By Minute"' (Capitol) MANHATTANS

"Shining Star"' (Columbia) WHISPERS
"Lady" (Solar/RCA)
STEPHANIE MILLS
"Sweet Sensation"' (20th) LEON HAYWOOD
"Don't Push It Don't Force It" (20th)
CLIMBERS

INVISIBLE MAN'S BAND "All Night Thing" (Mango/lsland) 59\% reporting airplay. Hot at KDIA. KLIP and KDAY while medium at KSOL in the West The South shows an add at WJMI, hot rotation at WHRK and WVEE with medium activity at KOKY WDIA WAOK WYLD and WOWI. The Midwest reflects hot rotation at WKWM. WJLB and WWWS while Whing at WTLC and WJMO. Hot at WXYV and medium at WILD. WWIN WAMO WKND in the East.
LIPPS, INC. "Funkytown" (Casablanca) 59\% reporting activity. Hot at WWIN and WXYV in the East Added at WCIN and hot at WJLB and WWWS, while medium at WJMO WTLC, WDAO. KAEZ, KATZ and KMJM in the Midwest in the South it is hot at WGIV. WHRK, and WVEE with medium airplay at WHYZ, WJJS. WDIA, WYLD and WOWI. Hot at KDAY while medium at KDIA and KSOL in the West.
SISTER SLEDGE "Reach Your Peak" (Cotillion) 59\% reporting action. Hot at KMJM While medium at WCIN, WLOU, WJMO, WWWS, WTLC, WDAO and KATZ in the Midwest The South reflects medium airplay at WOWI, KAPE, WDIA, WJJS, WGIV, WAOK, WYLD WOIC and WJMI. Climbing in the West at KDIA, KLIP and KSOL. Medium airplay at WILD CHAKA KH
CHAKA KHAN "Clouds" (WB) 59\% of our reporters are on it. Added in the South at WANT, WGIV, WHRK, WOIC, WAOK and WVEE with medium airplay at KOKY. New at KDIA KDAY, and KLIP in the West. Medium airplay at WTLC, WCIN WKWM end WWWS, KAEZ. and debuting at WLOU, WDAO, WJLB and WBMX in the Midwest The East show adds at WKND and WXYV with hot rotation at WWRL.
SHALAMAR "Right In The Socket" (Solar/RCA) 59\% reporting. In the South it is hot at WANT, WGIV and WJMI, with medium activity at WHYZ, WAOK, WHRK, WVEE, WOIC, KAPE and WOWI. New at WCIN, hot at WJMO and climbing at WTLC, WDAO, KMJM, WKWM and WJLB in the Midwest. Hot at WWRL and WKND with medium airplay at WXYV in the East
RAY, GOODMAN \& BROWN "Inside Of You" (Polydor) 57\% reporting airplay The South shows hot rotation at WHYZ. WDIA, WOIC and WOWI with medium airplay at KOKY, WJJS, WYLD and KAPE. The East reflects heavy airplay at WILD with medium activity at WKND, WAMO and WWRL. Hot at WCIN and WJMO with medium airplay at WLOU. WDAO, WKWM, KPRS and WJLB in the Midwest. Climbing in the West at KDIA and KSOL. AL JOHNSON w/JEAN CARN "I'm Back For More" (Columbia) 54\% reporting activity. Hot at KLIP while climbing at KDIA and KSOL in the West Added at WANT, heavy activity at WYLD and WOWI, and climbing at KOKY, WGIV. WAOK, WJJS and WDIA in the South. In the Midwest it is hot at KPRS and climbing at KMJM, WJLB and WJMO. Hot at TEMPTATIONS "Power" (GI
TEMPTATIONS "Power" (Gordy) 54\% reporting action. The South shows adds at KAPE, WAOK, KOKY, WHYZ, WOIC, WOWI and WJMI. Debuting in the Midwest at KAEZ, WDAO, WCIN and WJMO with medium activity at KATZ, WTLC, WKWM and WWWS. New with medium WKND with medium airplay at WWRL in the East. Added in the West at KLIP SKYY Hith
SKYY "High"' (Salsoul) 51\% reporting. Heavy airplay in the Midwest at WJMO, WCIN. WKWM, WJLB, KATZ and WWWS. Hot at WAMO, WILD and WKND with medium activity at WXYV in the East. Hot rotation at WAOK and WHYZ in the South with medium airplay at KIEE, WYLD, WHRK, WOWI and WDIA. In the West it is hot at KSOL and climbing at KDIA KLEEER "Winners" (Atlantic) 49\% reporting airplay. Hot at WGIV. WHRK, WVEE WDIA and WJMI while climbing at WHYZ, WAOK and WJJS in the South. The Midwest shows an add at WJMO, hot at WTLC and climbing at WLOU. WKWM, WWWS and WDAO. Heavy airplay at WXYV with medium activity at WWIN. WILD and WKND in the East
CHANGE "A Lover's Holiday" (RFCNBB) 41\% of our reporters are on it Added at WKND hot at WXY and WWIN, and climbing at WILD and WWRL in the East. Debuting in the Mid and WHRK with medium airplay at WHYZ and WDIA in the South Climbing KOKY, WVEE West.

GLADYS KNIGHT \& THE PIPS "Landlord" (Columbia) 41\% reporting airplay. Added at KDAY and climbing at KLIP in the Wast. The South shows adds at WHYZ and WJJS, hot rotation at KOKY, and medium airplay at WGIV, WDIA, WOIC. WYLD and WJMI. Hot a WWRL and cllimbing at WKND in the East. Medium activity at WTLC, KMJM and WKWM in the Midwest.
JERRY KNIGHT "Overnight Sensation" (A\&M) 38\% reporting action. Now at WANT and WDIA, hot at KAPE, and climbing at KOKY, WJJS and WGIV in the South. Addad at WDAO and climbing at WJMO. WLOU. WWWS and WJLB In the Midwest. Climbing in the East at WILD, WAMO and WWRL.
SYLVESTER "You Are My Friend"' (Fantasy) 32\% reporting activity. Hot at WKND and cllmbing at WWIN in the East. Hot rotetion at WANT and climbing at WOIC, KAPE and WDIA in the South. Medlum activity in the West at KDIA. Heavy airplay at WJLB and WLOU with medium activity at WJMO. KAEZ and WCIN in the Midwest.
NARADA MICHAEL WALDEN "Tonight I'm Alright" (Atlantic) $32 \%$ reporting alrplay. Added at WLOU and climbing at WDAO, KAEZ, WKWM, KPRS, WMJM rapd WJLB in the Midwest. New at WDIA and climbing at WAOK and WJMI in the South. Hot at WWRL and medium at WKND in the East
BOBBY CALDWELL "Coming Down From Love" (Clouds/TK) 30\% reporting action. Added in the South at WHRK, WVEE, WDIA and WGIV. New at WWIN and WXYV with medium activity at WWRL in the East. Debuting at KLIP and climbing at KDIA in the West In the Midwest it is added at WDAO and cllimbing at WLOU.
CAMEO "We're Goin' Out Tonight" (Chocolate City) 30\% of our reporters are on it. Added at WJMO, KPRS and KMJM in the Midwest. In the South it is new at WHYZ WHRK, KAPE, WOWI, WGIV and WVEE. Debuting at WWIN and WXYV in the East.

## NEW \& ACTIVE

MASS PRODUCTION "Forever" (Cotillion) 27\% reporting airplay. Added at WAMO and climbing at WILD in the East. Medium activity at WCIN, WJMO. WKWM and WDAO in the Midwest. The South shows hot rotation at KOKY and medium airplay at WHYZ AKESIDE "F
LAKESIDE "From 9:00 Until" (Solar/RCA; 27\% reporting action. Hot at WANT and climbing at WHYZ. WJMI and WOIC in the Sourh. Heavy rotation at WDAO with medium activity at WLOU, WTLC and WJMO in the Midwest. Hot at WKND and climbing at WAMO
in the East. in the East
ROCKIE ROBBINS "You And Me" (A\&M) $27 \%$ of our reporters are on it. Ádded in the Midwest at WKWM, KMJM, WJLB and WTLC. New at WJJS and WOWI with medium airplay at KOKY in the South. Debuting in the East at WWRL end WWIN. New at KLIP in the West.
TEENA MARIE "Can It Be Love" (Gordy) 27\% reporting action. Added at WDIA and WOIC with medium activity at WYLD in the South. New at WILD and climbing at WKND WAMO and WWIN in the East. Debuting et KATZ, hot at KAEZ and climbing at WCIN in the
Midwest Midwest.
ROBERTA FLACK w/DONNY HATHAWAY "Back Together Again" (Atantic) $24 \%$ reporting. Added at KATZ and WJLB with hot rotation at WWWS in the Midwest. Now Kt KOAY and climbing at KLIP in the West. Debuting at WHYZ and WYLD while climbing at
KOKY in the South. In the East it is hot at WWIN KOKY in the South. In the East it is hot at WWIN.
RANDY CRAWFORD "Same Old Story" (WB) $24 \%$ reporting activity. Now at WXYV in the East. Added at WJMO and KPRS with medium activity at WCIN and WWWS in the Midwest. Debuting at WHRK and WVEE and climbing at KOKY in the South. Medium at KLIP in the West.
LARRY GRAHAM "One In A Million You" (WB) $\mathbf{2 4 \%}$ reporting. New at WJLB and Wuting in KDe Midwest. Added at KOKY, WYLD. KAPE, WHYZ and WDIA in the South. De HAM KDAY in the West. In the East it is new at WILD.
HAMILTON BOHANNON "Baby I'm For Real" (Mercury) $24 \%$ reporting ac tivity. Added at WGIV and climbing at WOIC, WJJS, KOKY and WJMI in the South. New at KAEZ with medium airplay at WKWM and WDAO in the Midwest. Medium at WILD in the
East.


GROVER WASHINGTON JR
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SPYROGYRA
earl klugh
HEATH BROTHERS
CARMEN MCRAE
OAVIO SANBORN
LONNIE LISTON SMITH
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wooor shaw.
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NEW \& ACTIVE


Stations are listed by region．Hote are listed in order of their airplay activity．

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## Behind The Scenes With

Zoo World ' 80 ' gathered as many as 300,000 people in three days; it's reported to be the biggest three-day convention center draw in Dallas's history. These people (of all ages) scrambled over 200,000 square feet of exhibition space, including 90 -odd commercial advertisers' booths and 59 public service organizations' tables. Not to mention continuous live music. movies, and the world's largest stereo exposition ever. All for free, with love to the citizens of Dallas from KZEW

## Staff

The P.T. Barnum behind this massive promotion is KZEW GM Jeff Poll, who commented, "I'm a promoter at heart; you have to be to make something on the scale of a Zoo World come off." He enlisted the aid of PD Tom Owens, Promotions Coordinator Margie Poole and Sales Manager Mike Cefaratti, and before the promotion was over, the entire radio station staff had been called into active duty. Owens recalled, "One person was responsible for staffing the booth of KZEW merchandise, another put together the entertainment schedule, a third coordinated the public service participants, and so on.'


Zoo World benefits both listeners and the radio station. Poll explained. "The attraction to the listeners is that there's not a whole lot to do in Dallas on the weekend. What better place to go to see everything happening in stereo equipment. waterbeds, autos, to learn about anti-nukes, pronukes, or what-have-you. You name it; it's all there, free, in one location.

To the radio station, Zoo World ' 80 means additional income just when it's needed the most. "Most radio stations," Poll commented, "have a problem in the first quarter: business is slow. It's the three months-after-Christmas lull. It was decided that something should be done to encourage business

## Zoo World Costs <br> (All costs are approximate.)

| KZEW sales kits: | \$ 7,800 |
| :---: | :---: |
| Hall rental: | 9,000 |
| Booth building and sign painting | 17,000 |
| Lounge area furniture rental: | 2.500 |
| Ad budget: | 14,000 |
| Sound system | 3.000 |
| Overtime | 2.000 |
| Security: | 9,000 |
| Walkie-talkies: | 400 |
| Stage hands (union) | 1.500 |
| Power | 6,600 |
| Miscellaneous: | 27,200 |
| Total: | \$100,000 |


for that period of time. Some stations will send advertisers on trips if they spend $x$-number of dollars during the first quarter. Others will have merchandise contests, win a Betamax or something. We don't work that way
"We decided that if we could offer the advertisers something that would give instant results, they would be willing to spend money with us during the first quarter. So (then-KZEW-GM) Ivan Braiker invented Zoo World in 1978. For a given number of dollars spent in the first quarter on time buys, the client is entitled to a free booth at Zoo World. That's the only way a commercial advertiser can get a booth. We also make booths available to public service organizations for free: it rounds out the event and, to be honest, it helps out with the FCC as well.'

## Costs

Poll revealed, "This year, we spent about $\$ 100,000$ (see accompanying chart), but we garnerned in excess of $\$ 400,000$ in spot buys for the first quarter. When you spend money and make back that kind of money, it all pays off."

Could a Zoo World-type event be held for less than what KZEW spent? Poll answered, "No doubt about it. We're show-offs here. But if it isn't a very classy affair, it can leave a very bad taste in people's mouths. Remember. upwards of 300,000 people get the chance to see our radio station in person, as it were God help us if everything isn't close to perfect."

## Security

Making sure that the weekend went smoothly required an extensive security force. Said Poll, "If security isn't adequate, you have all the potential for another Cincinnati situation with one of these affairs. There were a couple of times when the crowd was so big you couldn't walk the aisles." KZEW hired 25 off-duty uniformed Dallas police officers. and enlisted the aid of listeners who became "Zoo World Roadies" for the weekend. Fifty interested listeners were given special T-shirts to wear as they patrolled the area, reporting any problems, handing out KZEW stickers and other paraphernalia, and answering people's questions. In return, they kept the commemorative T-shirts and received station memorabilia and records. To KZEW's credit, its more-than-adequate security force was never forced into action, as there wasn't a single tense episode all weekend.

## Merchandise

Poll was most concerned that the merchandise offered at $Z{ }_{0}$ World be top quality. "Schlock merchandise reflects poorly both on the station and the merchant. We went around several times and spoke to clients before the fair to remind them to keep it high class: no seconds or throwaways."

He was also concerned that merchants keep prices at a fair level. "We can't call it a halfprice fair: the people are there to make money. Some put things at special prices, but others, I suspect, actually raised their prices for the fair, which really bothered me."

## Zoo World Timetable

Rent hall $\qquad$
months in advance:
Prepare and print sales kits
finalize budgets
Hire show decorating company
months in advance:
Decide what radio station will sell (bell buckes, $\%$-shimts, etc.) and order Hire unitormed security folt duty policel
Begin putting logether advertising campa
eegin having monthly meetings with staff
Rent sound system
Have months in advance:
hall, power, elc.
Notity public service organizations of availability and request participation
Secure bands to periorm
Arrange lor pirith decorating company on exact needs Begin weekly meetings
One month to one week in advance:
Finalize and place TV and newspaper advertising
Begin on alar promotion
Hire stage hands
Order phone lines for broadcasting from the show
Send press releases and begin lobbying for press coverage
Finallze list of clients and
Finallze list of clients and public service groups for booth signs areverages to be served beviages lo be sorved
Schedule staff to work in boot
Meet with unitormed security
Meetings 2.3 times per week
One week to two days in wivance

## Solicit peer security oy on -alr mention

Finalize booth iocations
CONFIRMI CON har 'sho
CONFIRM! CONFIRM! CONFIRM

## day in advance:

Go lo your church or synagogue and PRAY

## Coverage

KZEW broadcast live from Zoo World all weekend long, with the jocks in a booth with a mike and a kill switch while an engineer back at the station played the music and commercials. An unanticipated problem with live coverage was the 100 -decibel noise level in the hall. Owens remarked, "We didn't adequately soundproof the booth to compensate for thousands of watts of live rock music, plus the stereo expo blasting out music from big speakers, and of course the natural ambience of the crowd itself." It couldn't have been any easier to hear the reports from roving station reporters, who were covering the affair from floor level with wireless mikes.

KZEW also covered Zoo World on video for the first time. Poll said, "We discovered over the years that it's awfully hard to explain the real size and scope of Zoo World; it's just too massive. So we hired a crew which spent nine hours on the floor. Now we have proof for advertisers, record people, and the press to see what an event of this size and nature is like."

## Ratings

Though some might suspect that Zoo World would be the perfect image promotion during a

## A MAJOR STORY!

 MAJORS REACTIN AN EXPLOSIVE FIRST WEEK: \#2 MOST ADDED ALBUM
## BILLY SQUIER <br> THE TALE OF THE TAPE





Produced by Billy Squier \& Eddy Offord.
Recorded \& Mixed on the
Eddy Offord Remote Studio,
Woodstock, N.Y.
by Rob Davis \& Eddy Offord.

## Behind The Scenes <br> With Zoo World '80

Continued from Page 48
ratings period, both Poll and Owens disagreed. Said Poll, "Our first choice of dates was not during the ratings period, but the convention center has the option to move the date around up to a year beforehand to accommodate out-of-town business."

Owens elaborated, "Something on the level of Zoo World mandates an enormous amount of verbal content on the air, something we normally try to stay away from, especially during a book. So we were very cautious about that. Despite the good street talk and increased market awareness, it could actually be a ratings negative." Poll agreed. "I think the negatives probably equal the positives. Next year we've scheduled it for March."

## Future

Next year? "Oh yes, we've booked the convention through 1985. And just a few days after this year's was over, about half the advertisers had already called to book space for next year." Poll advised anyone interested in doing a Zoo Wortd-type promotion to plan on spending a year's time planning the event, so that it runs as smoothly as did Zoo World '80.

And he had this bit of parting advice: "You need a very comfortable pair of sneakers! I'll bet that each of us walked twenty miles that weekend When you walk 200,000 square feet twenty times a day, that adds up!'

> EVOLUTION

WIBZ/Parkersburg GM Jack Weinlein has exited for a sales post at WDVE/Pittsburgh. Don Staats has been named his GM successor at WIBZ

KPAS/EI Paso has named a new PD: Frank Intrieri, from KZOK/Seatlle ... Rob Roman has joined KRST/Albuquerque from neighboring KUNM as MD . . Tom Words has stepped down as MD at WVUD/Dayton but retains his airshift. Steve Mehall has been picked from the airstaff as the new WVUD MD ... Anita Gevinson has exited WCOZ/Boston for nights at KLOS/Hos Angeles Scruff Connors is new to mornings at Q107/Toronts KWST/Los Angeles has named Steve Montcavich from WWWW/Detroit as its News Director Gregg Faulkner has joined KPRI/San Diego from neighboring KGB-FM for airwork ...Former WLUP/Chicago staffer Tom O'Toole has re joined WLUP for airwork.
CONCERTS\&CONVERSATIONS
RADIO CONCERTS: Cretones on KWFM/Tucson Tourists, Rick Derringer, Joe Perry Project, Utopia on WMMR/P hiladelphia ... NRBQ on WRKI/Bridgeport Beach Boys, Warren Zevon on WNEW-FM/New York...Aztec Two-Step, Tourists, Marshall Tucker Band, David Sanborn, 999, Charlie Daniels on WLIRI Long Island.

GUEST DJ'S: Joe Perry on WBCN/Boston April Wine on Q107/Toronto ... Van Halen on WLPXI Milwaukee.

CONVERSATIONS: DaryI Hall, D.L. Byron, ZZ Top on WLIRLLong Island . . Graham Nash on KSPN/Aspen, KTCLIFt. Collins ... Pretenders on KTYD/Santa Bar bara, KMET/Los Angeles, KWST/Los Angeles, KROQ/ Pasadena ... Tiny Tim on KBCO/Boulder...Van Halen on WMAD/Madison... Dick Clark on KOZZ Reno... Sue Saad, Graham Nash on KBCO/Boulder Lane on WBCN/Boston ... Red Rider on 0107/Toronto

Angel Clity on KPRUISan Diego ... 38-Special, Graham Nash on WWWW/Detroit ... Gentle Glant, Angel City on KEZY-AM/Anaheim . . . Cheap Trick on WKOQ/Lexington... Dirt Band on KFMHIMuscatine . Van Wilks on WJAXIJacksonville... Ted Nugent on KMODrtulsa ... Pat Travers, 38-Special on M1051 Cleveland. . Pretenders, Boomtown Rats, Cretones on KSJOISan Jose ... Peter Woll on WMMS/Cleveland

Journey, Babys, Billy Squier, Benny Mardones on KZEW/Dallas... Romantics on KPASIEI Paso . Tourists, Robin Lane on WOBK/AIbany . . . Ramones, Pretenders, Rachel Sweet on KROQ/Pasadena Pete Townshend on KISW/Seatlle... Frank Zappa on KDKBIPhoenix ... Sue Saad, Kittyhawk, Ramones on KTIM/San Rafael . . . Warren Zevon, Robin Trower on WNEW-FM/New York.

## UPDATE

WRCN/Long Island has found a "mystery source" who has helped make the station's Beatles weekend something special: Said source has come up with rare Beatles tracks, along with an authentic 1965 Beatles tour jacket and an autographed copy of John Lennon's "In His Own Write" that the station will offer as prizes . . . The latest station to recruit listeners into a "Rock Patrol" is Q107/Toronto, currently offering membership cards and wings for $\$ 1.07$, in exchange for listener discounts with area merchants ... Among the guests at CITI-FM/Winnipeg's second AOR anniversary party: members of Van Halen and Dr. Tim Leary. Providing live music for the partying listeners and guests were Burton Cummings, Streetheart, and Pumps... Sports is resurging on AOR: Chicago White Sox Manager Tony

## PROMOTION OF THE WEEK



## YZ Petite Gourmet Potpourri

"The idea behind this unique creation was to raise money for the Special Olympics. WWYZ has consistently used fund-raising activities in its programming, and obviously this was part of it. We call ourselves the Natural 92; therefore, all of our promotions are meant to be meaningful.
"The recipes were contributed by our listeners, as well as small businesses and experts in the art of health and natural food preparation. We made announcements in a very low-key manner during each air shift.
"The one hundred-page cookbook is divided into nine sections covering everything from soup to nuts. We even went to the trouble of getting paper stock that is waterproof.
"The cookbooks sold for $\$ 4.50$ at the Special Olympic meet. Approximately 2500 have been sold to date with all profits going towards the sponsorship of Connecticut's delegation of retarded citizens to the International Games of the Special Olympics. We have also given them away to listeners who show a special interest in the station.
"We ordered 3000 at the cost of $\$ 3.25$ each The book was put together with the help of Group One Graphics of Wolcott, Franciscan Graphics of Meriden. CT and our food consultant, Annette Gagliardi of Prospect.

Richard J. Lorenzo
Operations Manager
WWYZ/Waterbury.CT.
Every week the AOR section will spotlight a significant station promotion. If your station has produced an interesting piece of merchandise (a homegrown record album, piece of clothing, coffee mug, calendar, etc.l, send a sample along with pertinent explanatory information about the promotion to AOR Deformation about the promotion to AOR De-
parment, RER, 1930 Century Park West, Los Angeles, CA 90067.

LaRussa will appear regularly on WMET's morning show with info and insights on his team's efforts this season. Meantime, WYDD/Pittsburgh has begun a two-hour weekly sports talk show consisting of interviews, editorials, game coverage and phone calls...KZOM/Beaumont crowned "Ms. Zoom" from 27 hopefuls at a recent Journey concert, with the band helping to decide who won. The winner received $\$ 100$ and will be the station's official representative at upcoming promotional functions (pictures forthcoming)...Are you ready for an "Imaginary Rock Band?" The "air guitar" contest idea has caught on so well all across the country that WILS-FM/Lansing is testing listeners' abilities to mime all the instruments in a band. Winners from each category will then form a group that will warm up for an upcoming concert date. Then there's WIYY/Baltimore, which is awarding $\$ 5000$ in stereo equipment to the winner in its air guitar contest. Where will it all end? . . WIOQ/Philadelphia is host station to a ten-station network broadcast of Columbia's Beach Boys, the firstever live simulcast from the Philadelphia Spectrum . . KWFM/Tucson's upcoming Homegrown-type album will be culled from recordings made for the station's weekly live broadcast of local music from an area club
The Source plans to air a special "Source Report" half-hour documentary on "Kent State - Ten Years After" the weekend of May 4th. Included are exclusive interviews and tape from the shootings. Stations interested in obtaining a copy of the show can contact Source News Director Jim Cameron at (212) $664-2097$... WRIF/Detroit just mailed out its second DREAD newsletter, complete with DREAD promotion details and photos, as well as discount coupons for DREAD members

WEEI-FM/Boston was profiled in a recent edition of The Boston Globe, which heralded the station as running the radio format of the Eighties


ROCK \& ROLL MARATHON - WWWWIDetroit gave out this concert patch at a recent show the station co-promoted. W4 passes out approximately 3000 patches after all major Detroit area concerts.
WNEW-FM has asked listeners to send in a photograph of their best "squeeze" (in a phone booth, subway, etc.) in hopes of winning an ex-penses-paid holiday trip to London. The contest is running in coordination with A\&M and the new Squeeze album ... ZETA 4/Miami is giving away electric orange juice squeezers in conjunction with Squeeze's Miami concert date . . KBCO/ Boulder air personality Peter Rodman has also begun hosting a twice-weekly TV talk show called "Who's On 12." Already interviewed have been Bonnie Raitt, Firefall and Danny O'Keefe WMMS/Cleveland MD Kid IAv) has been chosen as a preselection judge for the American Song Finals Contest for the British World Song Festival WEBN/Cincinnati, in conjunction with Epic Records, offered a prize-winning trip to see Angel City in the City of Angels, Los Angeles. The winner had to correctly guess the temperature at a certain spot and time in Los Angeles . . KDUK/ Honolulu asked listeners to write a creative answer to the question. "What are we going to do with 500 disco albums?" (the station was formerly a Disco format). The winning response, quite naturally. gets the 500 albums!


## Chart <br> Summary

The unstoppablo 8E GER maintalned his roport lead over all takers for another weok ot the top. JOEL rebounded atrongly up to second pluce. UNDA hold rock stoedy as ROYD reeurged JOURNEY broke Its impesse to hit top five thls weok, while VAN HALEN continued their climb, buoyed by atrong hot reports in koy markots TRAVERS mointalned is CLASH continued build ing. GEILS hald its own as GENESIS took on Improssiva laep upwards, in BOZ mova rotations. BOZ movad up as JUCK ER maintained. CLAPTON mada major moves in all
rotations for a subsequent big jump up this wook. PERRY and TRLUMPH mainteined as FIREFALL moved up. PIE inched up as HUNTER climbed. DEF rocked up werds while MOTORS moved up. NILE climbed as AMBROSIA main tained. TUTONE debuted and STEWART bounced
beck on the chart. BILLY SQUIER and RACHEL SWEET came close to charting this waek.

The Album Arplay/40 chart
represents actuvity based on a combination of add. medlum and hot reports. Artists' chart num-
bers are displayed over a four week period. The artists in italics registered the most rapid gains in airplay for the week Album cuts that are also current singles ane



 Agsings The
"Her Stur"
BILLY JOEL

## Glass Houses ic "May Be Right

3 LINOA RONGTt
Mod Lovenstadt
THIN
PINK FLOVD
The Wall icolum
"Run Like Hell
JOURNEY
Doporture IC

- VANHALEN

Women b Children (WB)

## "Crodio"

BoboLo Strange (Epic)
Ting
PAT


Whisky'"
PRETENDE
PRETENDERS
Protendors (Siro)
J. GELIS BAND

Tite
Her
CLASH
London Colling (Epic)
"Train in Vain"
boz ecagos
Mro Mon (Columbia)
2 MAREMAlL DUCKER
Tonth (WB)
T GENESIS
Tio Duke (Adontic)
ELVIS COSTELLO
ELVIB COSTELLO...
"ICen it Stand"
The 11
period Thest reports of charting artists are displayed over a five-week for the week. Two numbers follow each reports within the specific rotation total number of our reporting stations playing the album this week. The sec Below these numbery stations that reported it in hol rotation this week rotations for the week The album's preferred airplay cut is listed

- ... THE UITMATE FORCE... THE ULTIMATE MOVIE SOUNDTRACK.


| $A \leq 0 \leq 20$ | - |  |
| :---: | :---: | :---: |
| Breakers are those newer records that have the greatest level of station activity on any given week. | 1 BLONDIE <br> "Call Me" (Chrysalis) |  |
|  | 2 PaUl McCartney | 1 SPYRO GYRA ........... Catching The Sun (MCA) |
| Ferchaulenitionenkil | 3 "Coming Up"(Live) (Columbia) | 2 DAvid SANBORN . . . . . . . . . . . . . Hideaway (WB) |
|  | "Clones (We re Alll'" (WB | 3 EARL KLUGH ............ Dream Come True (UA) |
|  | 4 SHOOTING STAR | 4 кıTTYHAWK............ Kittyhawk (EMI America) |
|  | "You've Got What I Need" (Virgin) | 4 ..................."\%/slends" "Never"" "Chinese" |
| 'HVEP' | 5 FOOLS | 5 TIM WEISBERG ....... The Tip Of The... (Nautilus) |
|  | 6 SQUEEZE | - PASSPORT. ............... Oceanliner (Atlantic) |
|  | "If I Didn't Love You" (A\&M) | CHUCK MANGIONE "Departure" "Allegory" "Seaside" |
| 2-RECORD SET | 7 FLEETWOOD MAC | CHUCK MANGIONE. ...... Fun And Games (A\&M) |
|  | Think About Me" (WB) | G. WASHINGTON JR. . . . . . . . Skylarkin ${ }^{\text {( }}$ (Motown) |
| Just One Night (RSO) | 8 PAT BENA | 9 DR. STRUT.............................. "Mortin" (Motown) |
| "Cocaine" "Midnight" | 9 EAGLES | lodge |
| "Blues" "Sally." 82\% of | "ICan't Tell You Why" (Asylum) | J. LEE \& G. BROWN . . . . . . . . . . Chaser (Columbla) |
| our reporters on it. Total | 10 TOURISTS |  |
| album reports: 132. A-81, | "I Only Want To Bo With You" (Epic) |  |
| M-22, H-29. Charted this week at No. 15. |  are atcher not availibbio on on album or are trom on album not currontiv on the <br>  the wook. | These elbume recelved aignticent airplay roports this wook but did not chert on the Album Airplaytic libting This chert representis actuviry besect on ecom bination of add, medium and hot reporta, at wall as epecial jozz progromming The album's preferred atrolay cure ere linted |

## REGIONAL AOR ACTIVITY






|  |  |  |  | Page 67 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  | 关 |  |  | THE HOTTEST <br> bob seger e silver bullet BAND <br> Against The Wind (Capitol) 41/41 BILLY JOEL <br> Glass Housos (Columbia) 41/35 JOURNEY <br> Doperture (Columbia) <br> 40/35 UNDA RONSTADT Mad Love (Asylum) $40 / 34$ PINK FLOYD The Wall (Columbia) <br> 37/33 <br> Two numbers follow each alburn title. The first represents total namber of Midwest stations playing the album this week. The reported it in hot rotation this week. |
|  | E |  |  |  |
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WHUOPING IT UP 'BAMA STYLE - Members of the group Alabama clown around in between shows at the Wheeling Jamboree. Left to right: Randy Owen, Teddy Gen try, Jamboree MC Buddy Ray, Jeff Cook, and Mark Harndon.


EENIE, MEENIE, MINEY, MO - WHOOIOrlando PD Bucks Braun draws a winning entry in the WHOO-Pepsi Challenge sweepstakes. Grand prize was a new turbo
charged Pontiac Trans-Am.


KENDALLS BLOW INTO THE WINDV CITY - Prior to performing two sold-ou shows at Old Chicago Amusement Park, the Kendalls visited country outtet WMAO. for a stint as guest DJ's on Nancy Turner's show (Turner is on the left). Hopping across rown to WJJD thev chatted with (l-r) Cary Baker, Ovation PR Director Jeannie Kendall; Gloria Ciaccio, publicist for Old Chicago; and Mark Edwards WJJD. Seated: Royce Kendall.


TWO FOR THE ROAD - (Clockwise) Judy Messenger, MD at KBLT/Galena, KS in terviews Marla Haggard on his tour bus after his recent Joplin, MO performance. Performing for the "wrap" party Universal Studios threw for the crew of "Smokev \& The Bandit II" on location in West Palm Beach, FL is WIRK.FMMest Palm Beach PD "Breakfast" Barry Grant and his band. Grant (laft) is giving guitar pointers to Jerry Reed, one of the film's star. Guest DJ Larry Mercey of the Mercey Bros. (right) one of Canada's top country bands, shown with CFMK/Kingston, Ontario af ternoon personality Larry Brazill. Narvel Felts droppad by WBEU/Beaufort SC as an on-air guast of PD Mark Robertson (right).


PACIFIC NORTHWEST WELCOMES NASHVILLE DUO - KJIB-KWJJIPortland Gen eral Manager Bernie Thompson (right) greets Jim Ed Brown and Helen Cornelius prior to their Portland performance to a near sell-out crowd.


MAKIN IT IN MACON - Epic recording artist Johnny Rodriquez (center) with John Hart (left) Music Director at WDEN/Macon and Larry G. Hudson, who records for Mercury Records and owns the night club Bananas, where Rodriguez performed


CRYSTAL CALLS ON TEXAS - Columbia star Crystal Gayia smilas with a sami grinning Rick Libby (left), KENR/Houston Sales Manager and station PD Joe Wade Formacola, who must have missed the photograpier's cue to "smile and sav cheese

## News Notes

WASHINGTON, D.C.: I feel like I'm doing morning drive again. With three hours difference in time, these 8am meetings are tough on the body. Tuesday morning (4-22) the Country Music Association Board of Directors were guests at the White House for a VIP tour and continental breakfast. Jimmy and Rosalynn couldn't make it, but we had a good time just the same. The remaining daylight hours were spent here in the nation's capital with the various CMA committee meetings. I am Chairman of the Disc Jockey and Membership Committees, and serve on the Radio Committee as well. Since this report comes to you prior to the actual board meetings, where our plans are approved, I will have to wait until next week to outline some of the many CMA plans for 1980 , with particular interest to you involved with Country radio. Among our topics of discussion was the second annual CMA Post-Awards Radio Show. as well as the radio simulcast of the actual television awards show. It looks as if I will be involved again in producing the radio show. (Stay tuned.) Senator Robert Byrd and the CMA co-hosted a Congressional reception on Tuesday afternoon, where we had a chance to see many radio and media friends. Next week we will have pictures and more details of this and 2nd quarterly CMA board meetings. A note of thanks to R\&R's Washington Bureau Chief Jonathan Hall and his excellent staff for making me feel right at home. . . . Briefly, in other news, Jeff Mack has been appointed MD at KENR/Houston . . . Bobby Keith, from KCUB/Tucson, is now doing morning and the music at Buck Owens's station in Bakersfield, KUZZ . . . Tom Rice has exited WTOD/Toledo to become Advertising Manager of a chain of stereo stores. WTOD's PD Bill Manders will assume the music responsibilities

Fred Buck has been upped to MD at WKDA/Nashville . . . Some new voices at WNYR/Rochester, NY, according to PD Jeff Gowdridge. Kincaid \& Company. from WAMS/Wilmington, handles the mornings: Chris Summer, from WBBF/ Rochester, is now on WNYR from noon to three: and Joelle, from Rochester's WSAY, is the new evening personality .. . Looking forward to seeing many of the recording artists. managers, and record industry representatives next week in Los Angeles for the 15th annual Academy of Country Music Awards... So what's news with you?


GETING RADIO \& RECORDS TOGETHER - In the April 11 issue of R\&R we printed a sample letter from Curt Brown, GM of KTTS.AM-FM/Springfield, IL sent to area rec ord stores to create a better working relationship between the stores and his radio station. The photo above is from another station, but with similar concerns for a better exchange of information between the radio station and a local record outlet. Earliar this vear, KSSS/Colorado Springs PD Bob May and MD Dave Beadles got together with Sue Spiedel and Gwen Jackson of the Record Shop to come up with ideas to help each other. According to PD May, "Exchanging ideas aventually will bring us to a better understanding of the music industry to the benefit of record companies, artists, one-stops, promotion people, the Record Shop, K-Triple-S, and most important, the listeners. Right now the country product is racked toward the rear of the store, and our goal is to boost sales enough to warrant a move to the frontl" Shown here during a recent information session are (left to right) Gwen Jackson, Dave Beadles, Sue Spiedel and KSSS sales executive Vince Almeida. Besides the programming deportment and the record store getting something useful for this interesting marriege of radio and records, your radio sales department might be able to figure another profitable angle. IIn the words of Jerry Lee Lewis: Think about it, darlin' '"'

## 5unis PRESENTS <br>  <br> Country Concert Series Scores For ABC Radio

Radio stations around the country continue to report excellent response to the "Country Greats In Concert" series provided by the ABC American Entertainment Radio Network. The hour-long concert and interview programs first became available last November with a show featuring Johnny Paycheck. Waylon Jennings and Lynn Anderson concerts soon followed.

In 1980. Richard A. Foreman, VP/Director of Programming for the ABC Radio Network, announced plans for nine shows. Larry Gatlin was showcased in March and Tanya Tucker a couple of weeks ago on April 12. Still to come is a May 3rd airing of a Ronnie Milsap concert, the Oak Ridge Boys on June 7th. Eddie Rabbitt in July, and Tammy Wynette in October Encore performances of Waylon Jennings (August), Lynn Anderson (September) and Johnny Paycheck (November) will be made available to ABC Entertainment stations. Right now there are more than 500 stations on that network

The concert programs are not actually fed down the network line. For better quality and stereo for the many FM stations, the show is provided on a high-quality disc, complete with cue sheets and other information

If you are a station not affiliated with the ABC Network, can you some how get permission to run the shows in your market? It was suggested by a spokesperson at ABC Radio to check your market for an ABC Entertainment affiliate. If there is a station, call its programming department to see if it is in fact running the series. If it isn't, and if there is no affiliate in the market, check with ABC in New York for possible clearance. (212) 887-5293

## Making Noise

We've heard of people having hang-ups in this business but WLWI-FM/Montgomery, AL afternoon personality Rhubarb Jones had one that lasted for 24 hours. Jones did a remote broadcast from a trailer hoisted 80 feet in the air by a crane. The purpose was to raise money for retarded children $\qquad$ Bros. recording artist Gail Davies is seen here during a recent WHN/New York live broadcast from the Lone Star Cafe. The show was hosted by WHN's afternoon man Mike Fitzgerald... KMAK/Fresno just presented the Oak Ridge Boys in a recent concert . . Nashville radio station WJRB and Kentucky Fried Chicken outlets are combining energy to give WJRB listeners a chance to win their fantasies in the "Live Your Fantasy" contest. Among the possible fantasies the station has set up are diving for sunken treasure in the Caribbean, skiing in Colorado, riding a gondola through the streets of Venice (Italy). playing a $\$ 1000$ hand of blackjack in a Reno casino, or a pho tographic safari to Mount Kilimanjaro . . . Among the prizes in the KRMD/Shreveport, LA "Magic


Ticket" contest is a candlelight dinner for two at a McDonald's. The unique part of it all is the fact the McDonald's is in Tokyo, Japan As the grand prize in the KDRK/Spokane "Mystery Voice" contest two listeners will have the chance to get a close-up view of the Mt. St. Helens volcano. Winners will fly from Spokane with KDRK newsman Ross Woodward rom Spok the volano have lunch in Vancouver and around the volcano, have lunch in Vancouver, and then return. In the contest, a few words from wellknown celebrities are aired each hour. Hourly winners of albums and other prizes are also eligible for the grand prize ... RCA's Ray Stevens is seen here during a recent visit to WWVA/Wheeling. Stevens will be taking part in the annual "Jamboree In The Hills" in July sponsored by the station, and is shown making a "point" of interest about the festival

"Breakers" are those newer records that have the greatest level of station activity on any given week.

## OAK RIDGE BOYS

## Trying To Love Two Women (MCA)

On 75\% of reporting stations. Charts: 19-12 WHK, 10-9 WMC, 4430 KSOP, 30-22 WSUN, 26-18 WDAF, 27-13 WIRK-FM, 3227 WEEP. Adds this woek include WDGY, KENR, WKSJ, KHAK, WIXY, KOKE, KLVI, WMUS, KCEY. R\&R Chart: Debut 29.

## NEW \& ACTIVE


 is tho number ot those summen that edded it this wask

MOE \& JOE "Tell Ole I Ain't Here, He Better Get On Home" (Columbia) 81/9, MLAK KSON. WIAE, WSAI, WHK. WJJD, KGFX. WNOW, WSEN. Charts: 39.29 KRZY, 31.28 KHAK 3630 KFTN, 3630 KEEN, $33-29$ WEEP, 22.18 WSAI. 33.27 WOOT. $36-29$ WITL
GENE WATSON "Bedroom Ballad" (Capitol) 73/19, KENR, KOKE. WKDA WINN. GENE WATSO WSAI WXCL KTVN. WDAF WHBF WCXI, KLAC, KLAK. WIPE, WWJO KWMT WWVA WKSI Cherte 3429 WFMS, 3328 KFGO, dabut 28 WUNI, 1912 KCKC. 3022 WAD TAMMY WYNETTE "He Was There (When I Needed Youl" (Epic) 65/16, WKDA WKXA WNOW WCOS FM, CKLWFM. WYNN, WIRE WIL. WNRS, KGFX WCXI. KBMR KUCK OWENS "' BUCK OWENS "Love Is A Warm COwboy" (WB) 63/6, KSON, WIRE, KIDN, KGFX WINN. KHEY Chorle 2923 KNIX, 36.29 KRMD, dobut 24 WL
CKIW.FM. 32.28 KSOP, 27.21 WUNI, 3326 WOTO, 3426 KWMT
JMM REEVES w/DEBORAH ALLEN "Take Me In Your Arms " ' (RCA) 59/14 WDAF, KFTN. WCXI, WDDD. WNRS, CKLW.FM, WTHI, KYNN, KRAM, WOOT, KLVI, WYII, WADR WNYR 3225 KRMD
SONNY CURTIS "The Real Buddy Holly Story" (Elektra) 56/7, wSAI, kOKE WSUN, WINN. WHBF KCEY KSON Charts: 2518 KFTN. 31.27 KRMD, 32.27 WBAM, 38.26 KUGR 2520 KWMT .
RNZVY BALEY "Too Old To Play Cowboy" (RCA) 54/8, kLak. KCEY, kRAM. GYNN KBMR WKMF. KWMT, WIRK-FM
LARRY G, HUDSON "I Can't Cheat" (Mercury) 53/4, kLAC kson KMAK, wmzo Charts 2723 KRMD. 3328 kKYX .65 KUZZ .2924 WGTO
MEL TILLIS "Your Body is Ar. Outlaw" (Elektra) 52/12. KCKC. KRMD. WNYR, KNIX, KRAM, WXCL, KVOO, WINN, WWVA WCOS.FM (both), KTYN. Fllp added at WDDD, KNOE JERRY REED "Workin' At The Carwash Blues" (RCA) 51/6, KLAC, WOAF, WHBF. WDDD, WNAS, KWMT Charta: 27.19 KSO .2925 KFGO, 2319 K KUGR (bom)
JOHNNY PAYCHECK "Fifteen Be日rs" (Epic) 47/5, KLAK, WHK. WIRE. WKDA.
WYII Charts: 3021 WDAF, 3428 KAMD. 3829 KYNN, 28.20 WSEN. 4 ) KWMT, WTHI, WCXI. WHBF, KSss. Chors: 3024 WIAM, 3830 KAMD, debu 27 WODO
NOW II KIKK. WINN KCKC. KIKX, KMAK, KRAK. KEEN. KCUB. WIAS. WMC, WOQT, KFTN. KRZY, KNIX KEED, KFGO, KFDI, KFEQ WKKN, WCXI, KGFX, KTYN, WFMS, WXCL. WAXX, KSO WNRS. WLWI, KRMD, KKYX, WBAM, WSM KVET WYII, WSEN, WKXA
CRYSTAL GAYLE "River Road" IUA) 36/24. One of the "Most Addod" this wook. Added ar KNEW, KNIX, KSO. KMAK, KRMD KMEY. KRZY, KUGR, WKSJ, KNOE, WBAM, KIDN,

## NATIONALEAIRPLAY/4O

Three Two Last Werks Weaks Werk

## April 25, 1980

EMMYLOU HARRIS/Beneeth Still Weters (WB) EDDIE RABBITT/Gone Too Far (Elektra)
DEBBY BOONE/Are You On The Road To Lovin' Me Again (WB/Curb) GEORGE JONES \& TAMMY WYNETTETwo Story House (Eplc) MERLE HAGGARDThe Way I Am (MCA) DOLLY PARTON/Startin' Over Again (RCA) CRYSTAL GAYLEIt's Like We Never Said Goodbye (Columbla) DON WILLIAMs/Good Ole Boys Like Me (MCA) JIM ED BROWN \& HELEN CORNELUS/Morning Comes Too Early (RCA) LARRY GATLN \& GATUN BRO8.Taking Somebody With Me... (Columbia) DOTTIE WESTIA Lesson In Leavin' (UA) KENNY ROGERS w/KIM CARNESIDon't Fall In Love With A Dreamer (UA) EDDY ARNOLD/Let's Get It While The Geitin's Good (RCA) JOHN ANDERSON/She Just Started Liking Cheatin' Songs (WB) JEANNE PRUETTTT emporarily Yours (IBC) JOE STAMPLEY/After Hours (Epic) MAC DAVISIIt's Hard To Be Humble (Casablanca) BRENDA LEEThe Cowgirl And The Dandy (MCA) GAIL DAVIES/Like Strangers (WB) CHARLEY PRIDE/Honky Tonk Blues (RCA) RONNIE MILSAP/My Heart (RCA)
CON HUNLEY/You Lay A Lot Of Love On Me (WB) BILLY "CRASH" CRADDOCKI Just Had You On My Mind (Capitol) KENDALLSI'm Aiready Blue (Ovation) ANNE MURRAY/Lucky Me (Capitol) BILLE JO SPEARSIStanding Tall (UA) BELLAMY BROTHERS/Sugar Daddy (WB/Curb) T.G. SHEPPARD/Smooth Sailin' (WB/Curb) OAK RIDGE BOVSITrying To Love Two Women (MCA) ED BRUCEIDiane (MCA)
JANIE FRICKÉlPass Me By (Columbia)
FLOYD CRAMERIDallas (RCA)
CRISTY LANEJOne Day At A Time (UA)
JOE SUN/Shotgun Rider (Ovation)
RONNIE McDOWELLLovin' A Living Dream (Epic) EDDIE RAVEN/Dealin' With The Devil (Dimension) LEON EVERETTEI Don't Want To Lose (Orlando) DAVE \& SUGARNEw York Wine And Tennessee Shine (RCA) GEORGE JONES/He Stopped Loving Her Today (Epic) JOHNNY RODRIGUEZ/Love, Look At Us Now (Epic)

MOE BANDY "The Champ" (Columbia) $36 / 18$ WUNI, KIKK, KVOO, KAMD, KLAK, WKKN, KTYN WDDD, WFMS WUBE, WIL. KFEQ. WBAM, KLVI, WMZO WLAS WSEN, WGTO 31.22 KCKC

WILLIE NELSON "Midnight Rider" (Columbia) 3231. Anothet of the "Most Added" for tho Wook. NOW at KCKC, KLAC, KEED, WHK, KSO, KMPS, KRAK, KFEQ, WKKN, WKMF
WCXI. WFMS, KHAK, WAXX. WNRS, KFGO, WIRK.FM, KMEY, KKYX. KRMD, WHOO, WLWI, WCXI, WFMS, KHAK, WAXX, WNRS, KFGO, KIRKM, KNEW

## Others Getting Significant Action

ROY CLARK "If There Were Only Time For Love" (MCA) 37/5, KMPS, WHAF. WNRS KYNN. KMAK Charts: 40.30 KFDI . 149 KUGR. debut 28 WUNI, debut 30 WNYR
HOYT AXTON "Evangelina" (Jeremiah) 37/3, WDAF. WOKK, WKXA Chart: 27.18 KNIX. 3429 KFOO. 2925 kSSS
MARTY ROBBINS "She's Made Of Faith" (Columbia) 35/4, CKLW.FM, wTHI, WHBF, WKDA Chart: 3022 WDDD, 2618 KFTN. 2822 KFGO
STEPHANIE WINSLOW "I Can't Remember" (WB/Curb) 35/2, wxCL. wITL. 3126 KFTN
LACY J. DALTON "Losing Kind Of Love" (Columbia) 33/6, wKKN, KNOE, WCOSFM, KHEY, WYII. WSEN Chart: 2925 KCKC. dabut 30 WDAF
ZELLA LEHR "Rodeo Eyes" (RCA) 325, kikx, kBmr, wUNi, wirk.fm, knoe MUNDO EARWOOD "You're In Love With The Wrong Man" (GMC) 30/6, WXCL CKLW.FM. WCOSFM, KNOE KSSS, KIVN. Chart, 23 KIS 327 WMZQ. 327 KNIX JERRY REED "Age" (RCA) 30/3, WDAF. WSUN, WHBF. Charts: 41.30 KHAK. 3025
BOBBY BARE "Tequila Sheila" (Columbia) 26/12, KEEN, WUBE WDAF, KVOo TOMPALI \& THE GLACER BRO WCOS FM. KHEY WAXX, WKKN KFTN, KSSS
SYLVIA "It Don't Hurt To Drearn" (RCA) 25/4, wnva WAXX. KFTN, KCEY
FOXFIRE "I Can See Forever Loving You" (Elektra) 23/10, wnYr, wIRK.FM WUNI, WCOSFM, KVOO, KSO. KYNN, KFEQ. WKKN, KCEY
PAM ROSE "I'm Not Through Loving You Yet" (Epic) 23/6, wCMs, wMzo WCOSFM, KHEY, WOTO KYNN.

JOHNNY CASH "Bull Rider" (Columbia) 221, KFTN Chars: 3023 KNIX. 4030 WSEN 37.28 WADR

JUICE NEWTON "You Fill My Life" (Capitol) 21/7, KRAK. WYII. WUNI, WAXX. KFDI, KCEY, KUGA.
SISSY SPACEK "Coal Miner's Daughter" (MCA) 21/3. к\&AM, kMPS, kvoo, de but 27 WDAF. 2015 KCKC
CHARLY MCCLAIN "Let's Put Our Love In Motion" (Epic) 20120, wfMs, KEED, KRZY, WLWI, KRMD, KRAK, KLAK KHAK, WAXX, KKYX, WBAM, WSM, WMC KIKK WERRYY WALI ACE "Cling To
JERRY WALLACE "Cling TO Me" (Doorknob) 17/4, WHK. KHEY, WOTO. KSSS
CHARLE RICH "Even A Fool Would Let Go" (Epic) 16/4, KRMD. wMza, kvOo KHSS, 32.28 KCKC
BECKY HOBBS "I'm Gonna Love You Tonight (Like There's...)" (Mercury) 12/2, KSSS. KNOE
HENSON CARGILL "Have A Good Day" (Copper Mountain) 10/2. wwva KVEI OU KHAK, KFEO KFDI, KVOO. KNOE KRMD KEBC. KZIP
KENNY SERATT "Saturday Night In Dallas" (MDJ) B/6, Khak, kYnn KRMD KVOO, KFDI, WLAS On KVOJ, KKYX
TERRY BRADSHAW "Until You" (Benson) 8/2, KHAK, WKKN Charis: 20.13 WEEP
3627 KSOP On CKLW FM, KVOO, WSM. KWKH
SPRINGER BROTHERS 'Cathy's Clown" (Elektra) 8/2, kFGO kSSS. 35.30 KUGR SPRINGEA BROTHERS WCOS.FM WSEN.

## Most Requested

 MAC DAVIS (Casabianca)ROGERS C CARNES (UAI DOTTIE WEST (UA) OONES \& WYNETE IEDIC) DOLLY PARTON IRCA) EDDIE RABBITT (Eloktro) deber boone (wB/Curb ZAY STEVENS (RCA)
Active Recurrents





GNASHVILLE GNEWS: Barbara Mandrell resigned with MCA at a champagne-sipping ceremony at Jim Fogelsong's Brentwood home here... A "Chet Atkins RoastTribute" will be taped at the Opry House on May 14, a benefit for the Am erican Cancer Society. Chet had malignant colon cancer surgery six years ago. Guests will pay $\$ 100$ donation, with a reception at the Gaslight Theater afterwards ... Gary Stewart, the MCA country piano-plunking singer whose first national re
 cognition came while playing in Charley Pride's showband, was arrested on charges of cocaine and marijuana possession by policemen invited to his home by his wife, who went there to pick up her clothing following a domestic argument in Fort Pierce, FL . . Johnny Paycheck and his former manager, Nashville Metro Trustee Glenn Ferguson, are still hassling over their contractual differences after well over a year in and out of court ... R.C. Bannon, Chet Atkins, Minnie Pearl, Rov Acuff and Ray Stevens walked and entertained in Nashville's "Century III" parade Thursday (24)

John Sturdivant, who opened the first Record World office in Nashville, joined the local ASCAP office as P.R. Director and Assistant to the Director. Ed Shea, I suppose, is the Director Robert Doyle, formerly with Warner Bros.' Nashville office, also joins the performance rights firm . . Webb Pierce whose 23 consecutive \#1 Country hit records is some kind of a record, went into Nashville's St. Thomas Hospital with colon problems ... Loretta Lynn's film story grossed over $\$ 33$ million the first five weeks of release! Her original book has sold over a half million since the movie was released! . . Wayion Jennings will enter a new Monte Carlo in either the Talladega or Charlotte $500^{\prime}$ 's next month, with Nashville accountant Gary Baker driving ... Leon Russell concerted at the Tennessee Theatre last Friday

Johnny Cash's Silver Anniversary Special will be seen May 8 on CBS-TV. "The First 25 Years" spotlights Waylon Jeinings, Tom T. Hall, the Statler Bros.
and June Carter Cash
RICHARD RAYFIELD HAYNES and his own self-contained cast of characters, scheduled to be honored at Hollywood's Palladium on Saturday (4-26), is at long last receiving tribute for his talent, his love, and his affect on mankind. When Bill Ward told me of the special night honoring Dick Haynes, and his super-wife Bobbie. I guess it was an answer to a prayer. He's been in Los Angeles radio and TV for 40 years, weathering the changes in business, management, music, styles, and personalities, and always emerging as the epitome of the professional, a gentleman, and friend. Dick Haynes's years at Klac in Los Angeles predate my years at KLAC (1958-59-60), but I had the opportunity to work with him, both at KLAC and KFOX, totaling over 10 years. Nobody I've ever known works harder or loves it more, better exemplifies the eternal optimist. nor tries harder to please everyone with whom he has any contact. As far as I'm concerned, Dick Haynes demonstrates brotherly love better than anybody I've ever known. If you know Dick Haynes and don't love him, there's something wrong with your heart. Thanks to Bill Ward and those responsible for the Haynes
 party.

NAMES: Tanya Tucker to Nashville to record
Eddy Arnold sang with the Knoxville Symphony
Chet Atkins lectured at Vanderbilt University here (now he can say he went to college) . . . Margaret Smathers, clog-dancing wife of Ben Smathers, hospitalized for gall-bladder surgery . . Willie Nelson jeans due on the market immediately ... Dolly Parton will record in Nashville again soon (first time in years)... Merle Haggard on the cover of jazz magazine Downbeal this month. The four-page inside story refers to Hag as "The Country Jazz Messiah!"

Bill Anderson made his first-ever appearance on the "Tonight Show" (4-21). He also recently taped a week's worth of game shows on "Password Plus"


THE SHOW MISST GO ON - Rov Clark and Greek recording artist Nana Mouskouri offer Svmpathv to Val Doonican, BBC.TV host, during rehearsals in London. Despite Doonican's illness, the show went on as planned. While in England for the taping, Clark debuted at the Wembley Music Festival.
(NBC) and the "Mike Douglas Show" . . The Glaser Brothers, (Chuck, Jimmy, and Tompall) are back together . . Kenny Rogers and George Burns will appear together ( $5-17$ ) at the opening concert at Chicago's new, long-awaited 20,000 -seat concert hall, the Rosemont Horizon... Don Williams signed with Jim Halsey ... Columbia Records releasing Crystal Gayle's third single from her "Miss The Mississippi" album ("The Blue Side" due May 1). Crystal was profiled in the May issue of Redbook magazine, the story titled "Nashville's Happy Star." Crystal also just went platinum on her UA LP "When I Dream."

The Statler Brothers made their third White House appearance at the personal request of President Jimmy Carter. They performed following a state dinner honoring Egyptian President Anwar Sadat. Speaking of the White House. R\&R's Country Editor Jim Duncan breakfasted at the White House this week during the CMA Board of Directors' meeting

The script is finished on Tammy Wynette's movie story, and production for the three hour TV flick "Stand By Your Man" will start in Music City next month... Judy and Rex Allen, Jr. announced the birth of $7 \mathrm{lb}, 12 \mathrm{oz}$ Wyatt Rex Allen. Terrell and Curt Allen are expecting shortly (Curt's Rex's brother).. Princess Ramona (longtime West Coast Country singer) recorded a unique "Yodeling Praises To The Lord" album here. She's an Indian princess; her father was Chief Standing Horse of the Cherokee tribe Jeff Walker announced the formation of Aristo Music Associates, Inc., a new company which acts as an umbrella company, to do all the things for the small music business firms that the large corporations have. Jeff is a chartered accountant (CPA) has been in music business management and produc tion for the past six years in Nashville, and is one of the most brilliant music industry people I know. Walker was recently named Treasurer of the Country Radio Seminar, Inc., administering the financial aspects of the Seminar, which this year drew over 400 radio station reps to its two-day learning sessions Walker's business address is Aristo Music Associates, Suite 304 Whitehall Bldg. 1701 West End Ave., Nashville, TN 37203, (615) 244-3222.

ODDS \& ENDS: The Worth County Fair in North wood, IA wanted to rebook the Statler Bros. this year The Statlers don't make any fair appearances in July (that's when the Worth County Fair usually is), so the fair officials changed the date of their fair so they could get the Statler Bros. ... RCA lost its fight to stop sale on "Elvis, Scotty \& Bill: The First Year." which is being marketed by Golden Editions, Lid. and HALW, Inc. . . . Mel Tillis was on "The Big Show" on NBC . . . Charlie Daniels Band joining a host of stars and the Dallas Cowboy Cheerleaders for the 15th annual "Academy of Country Music Awards" (airing May 1 live on NBC-TV). Charlie plans to debut a new song he penned titled "In America." He says he's "fed up with a growing wave at home of anti-Americanism." . . . During a recent visit here, Jerry Reed recorded jingle endorsements for both the Truck Stops of America and Schlitz Beer (and wrap-up work on his most recent RCA LP) . . Epic's Nightstreets recording group did back-up vocals on four songs for Tammy Wynette's up-coming album (due for a late June release)... The Oak Ridge Boys just wrapped a starring role in the upcoming $90-$ minute syndicated special "New Country From The Old Country." Producer Sam Riddle also included Larry Gatlin, Michael Murphey, LaCosta, and Greg Evigan. National airing is early June . . . Rumor has it Ray Stevens's "Shriner's Convention"' single may be the basis for a movie

AND THEN I WROTE: Tex Ritter is being inducted into the National Cowboy Hall of Fame (426) in Oklahoma City, with guests including Gene Autry Peter Fonda, James Mitchum. Dorothy (Mrs. Tex) Tom and John Ritter (his sons). Tex joins John Wayne, Gary Cooper, Tom Mix, Joel McCrea, Bar bra Stanwyck, and others... Mac Davis said "Ten years ago I wrote better when I was sad. Songwriting is therapy to me." . . Nashville music giant Bob Jennings and his wife Robbie celebrate their 35th anniversary (that's great!) ... Tammy Wynette booked for Tom Snyder's "Tomorrow" show May 29

CLOSER: "All those in favor of conserving gas raise your right foot.'



## Mike Kasabo

## Taking The Sting Out Of ESF

With anything new, there are invariably some "kinks" to be worked out. And so it's true with Expanded Sample Frame (Arbitron's methodology for retrieving survey data from households with unlisted phones). as KMBZ Program Director Steve Bell found out.

The Bunnevilleowned Kansas City property was a solid number one $12+$ for 13 consecutive books until the Oct / Nov. 1979 sweep. when an unexpected (ESF) under tow dragged its numbers down from a 16.8 to an 8.9. The initial shockwaves were obviously felt throughout the company, but as usual, Bell and management kept a level head and began sorting out what was at the time quite a mystery. We had an opportunity to talk about it with the seasoned programmer recently, and it proved to be quite educational - especially for others who'll
 he facing ESF in the future -
R\&R: You've always gone down a little after baseball (Kansas City Royals), but this looked like a total collapse - what happened?

SB: Actually, on the basis of other research we had done I was predicting KMBZ at somewhere around an 11.1 share in the Arbitron, and when the book came out we had an 8.9. Now that seemed a bit radical (dropping from a 16.8), even for sampling error, and I was quite concerned about it.

R\&R: This was the market's first ESF experience, wasn't it?
SB: Yes. and the result of our dilemma was that Arbitron agreed to sun the figures again for total persons $12+$ without the ESF diaries with full public disclosure, that is to say that the material that was run was something we were permitted to make public. (Note: The rerun, an unusual but not unprecedented Arbitron procedure, does not supersede the original ESF survey, but allows radio stations to see how the book would have come out had pre-ESF methods been used.) I think Arbitron did this because of the fact that ESF was something new. What we found out however, was that the ESF cost us at least one full ratings share point.

R\&R: How so?
SB: The rerun figures I talked about showed KMBZ a 9.9, not an 8.9 reflected in the book - but it showed some of the rock-oriented stations benefiting, like KBEQ with a 1.1 share increase

R\&R: What other differences did you notice?
SB: The principal Beautiful Music station KCEZ was hurt by a full share point WDAF, the Country station, benefited slightly by 4 .

K\&R: What conclusion did you draw?
SB: Simply that the ESF sampling of a larger number of lower income and younge households probably influenced the book in favor of Country and Rock and showed a disadvantage for Pop/Adult and Beautiful Music stations, and so there are two questions. One of them is that we don't know exactly how the lopping off of 400 diaries in the recalculation may affect the weighting formula. My information from having one of our people physically check the books shows that our on-share loss to be conservative and that per haps the loss could have been even greater. But that we can't say because Arbitron for reasons of practicality doesn't release that information. Secondly. we don't know for sure that this is something that will be continually experienced with ESF because you're talking about in our case 400 diaries, and that's a small amount in the overall. So, my conclusion is that we have to do things to attempt to reach a wider base of people, with our outreach efforts being concentrated in advertising and promotional motivation; and secondly, we are going to absolutely maximize our average quarter hours to combat their shrinkage over the past year or so.

NEXT WEEK: Steve Bell discusses how KMBZ is dealing with the ESF era.

## Color

THE BEAUTIFUL. PEOPLE: WFTL/Ft. Lauderdale again staged its annual "Beautification Week" promotion, this time adding a spark of flash to the event. The station turned it into the "First Annual WFTL Trash Bash." The premise was to give people prizes for trash collection; along with area agencies and the Chamber of Commerce. the station organized a rally point at the station for an entire week, including a giant dumpster and trash masher. Prizes were awarded for the most unusual trash and the most beautifully wrapped trash. Eveyone bringing 25 pounds of garbage received a WFTL shirt, and the grand prize individual trash collector received a weekend at a Miami resort for two with all expenses (and trash) picked up.

THE TERRIFIC TWELVE: KSEN/Shelby, MT has just completed a month-long pro motion called "Delightful Dozen." The object of the contest was for listeners to send in a postcard or letter listing twelve things that make them smile. Commenting on the number of cards received, PD Wayne Cordray said. "The response was tremendous, especially in this day and age of passiveness, and also considering a market this size (prairie, dogs just recently got the right to vote), it was very encouraging for this to happen." The winner, based and judged on originality, received various things comprising the number 12: 12 -minute phone call anywhere in the world, a 12 -pound ham, 12 bottles of wine. 12 movie passes, and so on.

A NEW ENGLAND PASTA-OFF: WELI/New Haven ran a promotion called the 'WELI Spaghetti Sauce Cook-Off." The town's heavy Italian population turned out en
masse to participate in the silliness, each bringing a sample of his or her very own special Italian sauce recipe to a local restaurant. Scores of recipes were evaluated for their culinary appeal. The judges picked from five finalists a recipe cooked up by Carl Chan obviously of the Chinese persuasion - with her version of an Italian curry-spaghetti sauce. Sounds as if some of the judges might have been in the sauce. Chan received $\$ 300$ and had his creation placed on the restaurant's menu.

## Update



MARCHING IN ON MARION: WDIF/Marion, OH has much to celebrate these days. Just five years after turning on its FM signal the station is preparing to move into spacious new quarters.

The $\$ 1.1$ million communications facility (illustrated above) covers over 11,000 square feet and is expected to be completed for occupancy in June. President and owner George F. Scantland III stated, "This new building will improve both our efficiency and service to our community and clients. Without their continuous support these past five years, we wouldn't be the successful operation we are." . . Frank Sinatra's career has seen a recent shot in the arm with the release of his threerecord set "Trilogy," and veteran broadcaster and recognized "king" of Sinatra scholars Sid Mark (pictured) is taking advantage of it. Last week he broadcast over WYNY/New
 York a special three-hour "Saturday With Sinatra" from famed Jilly's restaurant in the Big A Mark, by the way, was seated in Sinatra's special, private, don't-get-near-it booth, which might have been risky because Mr. Eyes was expected to be in town that evening WSB/Atlanta engineer Majuel Taitz appears to be having a great deal of success as a writer hese days. He recently was chosen by BM/E (Broadcast Management Engineering) magazine as one of the winners in its "Great Idea Contest." Taitz wrote on the highly technical subject of how to construct a seven-channel audio switcher . . FM97/Pittsburgh es become the exclusive outlet for the RKO Radio Network in the Steel City area WJON/St. Cloud cosponsored the "WJON Crossroads Health Fair." with PD Tom Scott and PD Mike Diem hosting a live broadcast from the site

## Transition

Edwanda Richardson (pictured) has joined KYUU/San Francisco in the newly-created position of Director of Retail Sales Development. Making the announcement was General Manager John P. Hayes, who commented, "With this new position, KYUU will join a select few radio stations in the country that recognize the benefits of having a fulltime position devoted to development of new revenue opportunities and co-op." Ms. Richardson was most recently with KNXT-TV/Los Angeles

Bob Scott has been appointed News Director of KHOW/Denver - PD Brian Scott (no relation) said of the appointment, "Bob's major market radio experience and his extensive knowledge of Denver (he's been the station Sky Spy reporter) made him the obvious contender for the position of News Director" Billy Paul has been
 named Music Director of KYXY/San Diego . . . KAKZ/Wichita has added former Wichita University student John Stein to its air staff...Cathy Fitzpatrick is beginning her first radio job as newsperson for WHOK/Lancaster, OH, after graduating with honors from Ohio University . . New General Manager at WMMG/Brandenburg, KY, Paul Kasabo, comes from WAKY/Louisville; also new at the station is Sue Richardson, who assumes the duties of Station Manager . . . Steve Stone is the new Operations and Music Director of KUKI/Ukiah, replacing Craig Hayworth; Paul Patrick is new as Program Director replacing the retired Kate Moore; and finally, Jeff Angel joins the air staff from $\mathrm{KTOB} / \mathrm{Petaluma}$. CA

## BREAKERS.

## BARRY MANILOW

I Don't Want To Walk Without You (Arista) $80 \%$ of our reporters are on it Certainly no stranger to this category, this was heavily played from the album by most PIA's: adds inckude WCMB, WLNH, KGGF, WHBC, KUGN, WTIC, WSTV, WQUD, WCWA, WFIR, WHAG, KRKO. KӨY moves: 22-15 WBEN, 18-14 WTVN, 27-24 KMBZ, 23-20 KMPC, 24-20 WIBW, 25-19 KFMB, 35-28 KBLF, 24-20 KDKA, 36-29 WSGW, 26-21 KLTE, 30-23 WCFR, 24-20 FM97, debut 22 WBOW, debut 28 KSTP, debut 28 WWWE, debut 32 WORG. Heavy rotation: WATR, WFTL, WNEW. Jumps 33-21 on PIA chart

## NEW \& ACTIVE

 JIMMY RUFFIN "Hold On To My Love" (RSO) $54 / 3$ add KOY, WTVN, KMRJ. Key moves: 18 -11 WHIZ, 11-9 WPRO, 15-13 WFIR, 12-5 FM97. $10-7$ WBZ, 1410 KUKI, 26-23 WORG, $25-20 \mathrm{KBLF}, 29-26$ WJBO, $20-16$ WTIC Heavy rotation: WGY. Increased 2927 on P/A chart.
ENGELBERT HUMPERDINCK "Love's Only Love" (Epic) $52 / 1$ add WBAL Key moves: $15-12$ WRIE, $8-6$ KMBZ, 21-17 WHBC, debut 22 WBEN. Heavy rotation: KLYD, WATR. Remains at No. 28 on P/A chart.
LINDA RONSTADT "Hurt So Bad" (Asylum) 59/6 add wBz. WHAG, WFIR, WCFR, WVMT, WSTV. Key moves: 16-13 WCWA 1-1 WWWE. 21-15 KLTE, $19-14$ KDKA. $25-21$ KUKI, $26-23$ WOWO. $29-22$ WNEU, $29-23$ WQUD, $31-25$ KBLF, $31-27$ WCSC, debut 18 WTVN. Increased $34-29$ on P/A chart.
PHOTOGLO "We Were Meant To Be Lovers" (20th) 4717 add KAFM, WSTV, WGR, WCWA KOLO, WGY, WELI. Key moves: 12-10 WYMC. 1412 WLVA 27.24 WORG, debut 23 KEX, debut 27 WJBO, debut 27 WBOW. debur 29 WPRO, debut 32 KBLF. Increased $36-31$ on P/A chart
DOLLY PARTON "'Starting Over Again" (RCA) $47 / 6$ add WGR, WSGW, WOOD, WGIR. WATR, KGGF. Key moves: 2421 WLNH, 2421 KBLF, $29-26$ WVMT. $30-27$ WQUD, debut 30 FM97. Hot at WHIO. Increased 35-33 on P/A chart.
NEIL SEDAKA \& DARA SEDAKA 'Should've Never Let You Go" (Elektra) 61/16 adds include KFOR. KGGF, WHIO, KOY, WBOW. WSTV, WSLI, KMPC, KRNT, WDBO, WGY, KFMB, WHEN. Key moves: 13 9 WGR, 16-13 WBEN, 27-20 WCFR, $33-30$ KBLF, 3327 WHAG, 31.28 WFIR $33-30$ WHBC. Heavy rotation: WOOD. Increased 37.34 on P/A chart.
JAMES LAST BAND "The Seduction (Love Theme)" (Polydor) $42 / 8$ add WHAM, WCCO-AM, WHOK, KFMB, WFDF, KMRJ, WJBO, WGY. Key moves: 20.14 KLTE, $29-26$ WBT, 2420 WBEN, $35-27$ WFIR, debut 18 WGR. Increased 38 -35 on P/A chart.
EDDIE RABBITT "Gone Too Far" (Elektra) $36 / 2$ add WLVA. KFOR. Key moves: 7.5 WIBW, 18-8 WSB. 31-23 WHAG. Hot at KUGN. Increased $39-36$ on P/A chart
DANN ROGERS "China" (International Artists) $37 / 5$ add KEX. WCCO-FM, WELI, WJON, KRNT. Key moves: 1411 WIBW, $25-22$ WJBO, 27.23 WBOW, $28-22$ KBLF, $33-30$ KRKO. Heavy rotation: WKHM. Increased $40-37$ on P/A chart.
MICHAEL JACKSON "She's Out Of My Life" (Epic) 35/18 adds include KFOR, KEX, WOWO, WBAL KDKA, KOLO. WSIX. WHAS. WIOD. WHBC, WPRO, WNEU, WORG. Key moves: 18-15 WYMC, debut 26 FM97, debut 27 WCFR. Heavy rotation: WDIF. Debuts at No. 38 on P/A chart B.J. THOMAS "Walkin' On A Cloud" (MCA) $34 / 6$ add WBAL WLVA. WJON, WIOD, KOB, KEX. Key moves: 12.8 WHAG, $25-22$ WLNH. debut 22 WSB, debut 25 WYMC. Debuts at No. 39 on P/A chart.
ROBBIE DUPREE "Steal Away" (Elektra) 32/17 adds include WQUD, KEX, WBZ, WGR, WDIF, WVMT, WSIX, WJBO, KFMB, WFIR, WHIZ, KRKO, WHOK. Key moves: $40-34$ KBLF, debut 21 WBEN, debut 29 KWOS, debut 30 WWWE, debut 31 WCSC. Debuts at No. 40 on P/A chart.

## Others Getting Significant Action

BRUCE COCKBURN "Wondering Where The Lions Are" (MIllennium) 30/12 add KMBZ, WATR, WJON, WTMJ, WHEN, KDKA, WBAL, WBEN, WHIZ, WFIR, WIP, WJBO. Moves 17.13 KRKO, 1412 WCFR, 20.17 WVMT, 30.25 WLNH.

BEACH BOYS "Goin' On" (Caribou) $30 / 5$ add WLNH, WIS, WCFR WYMC, WKHM. Moves $22: 18$ WHAG, 2522 WCSC
MAC DAVIS "It's Hard To Be Humble" (Casablanca) $30 / 5$ add WFIR, WJBO, FM97. WYMC, WQUD, Moves 32.71 WHAG, 27.23 WIBW. Heaw rotation: WHIO, WJON, KUGN,
BILLY JOEL "You May Be Right' (Columbia) 22/0. Moves 105 WNEU, 1311 WFIR, 43 WCSC, 21.12 WQUD, 19.15 KUKI, debut 20 WBZ. LARRY GATLIN "Taking Somebody With Me When I Fall"' (Columbia) 21/1 add WQUD. Moves 17.14 KMBZ, 3024 KLTE, 25.19 WRIE, debut 30 WJBO
DEBBY BOONE "Are You On The Road To Lovin' Me Again"

| $\square$ | 0 D |  |
| :---: | :---: | :---: |
| Three Two Last This Weeks Weeks Week Week |  |  |
| 1 | 11 | AIR SUPPLY/Lost In Love (Arista) |
| 2 | 22 | EAGLES/I Can't Tell You Why (Asylum) |
| 22 | 138 | KENNY ROGERS \& KIM CARNESIDon't Fall In Love With A Dreamer (UA) |
| 9 | 64 | CHARUE DOREIPilot Of The Airwaves (Island) |
| 14 | 86 | PAUL DAVISjDo Right (Bang) |
| 6 | 436 | DR. HOOK/Sexy Eyes (Capitol) |
| 10 | 977 | FEUX CAVALIEREIOnly A Lonely Heart Sees (Epic) |
| 11 | 109 | CHRISTOPHER CROSS/Ride Like The Wind (WB) |
| 29 | 19130 | DAN FOGELBERG/Heart Hotels (Full Moon/Epic) |
| 18 | $14 \quad 12 \quad 10$ | DIONNE WARWICNAfter You (Arista) |
| 7 | $7 \quad 11$ | BILLY PRESTON \& SYREETAWith You I'm Born Again (Motown) |
| 37 | $23 \quad 14 \quad 12$ | ANDY GIBB \& OUVIA NEWTON-JOHN/I Can't Help It (RSO) |
| 5 | $24 \quad 15 \quad 13$ | ANNE MURRAY/Lucky Me (Capitol) |
| 5 | $5 \quad 5 \quad 14$ | KOOL \& THE GANG/Too Hot (DeLite/Mercury) |
| 25 | $22 \quad 17 \quad 15$ | SPYRO GYRAVCatching The Sun (MCA) |
| 40 | 2920 (1) | BETTE MIDLER/The Rose (Atlantic) |
| 12 | $11 \quad 10 \quad 17$ | RAY, GOODMAN E BROWN/Special Lady (Polydor) |
| 38 | $26 \quad 21$ (1) | JENNIFER WARNESWhen The Feeling Comes Around (Arista) |
| - | $36 \quad 25$ (1) | AMBROSINBiggest Part Of Me (WB) |
| - | $35 \quad 26$ | BERNADETTE PETERS/Gee Whiz (MCA) |
| - | 37 33 (4) | BARRY MANILOW/I Don't Want To Walk Without You (Arista) |
| 20 | $18 \quad 22 \quad 22$ | JOHN DENVER/Autograph (RCA) |
| - | $32 \quad 27$ | NEIL DIAMOND/The Good Lord Loves You (Columbia) |
| 33 | $28 \quad 24 \quad 24$ | FLEETWOOD MACThink About Me (WB) |
| 8 | $12 \quad 16 \quad 25$ | DAVID GATESWhere Does The Lovin' Go (Elektra) |
| 26 | $20 \quad 19 \quad 26$ | BOB SEGER/Fire Lake (Capitol) |
| 34 | $33 \quad 29 \quad 27$ | JIMMY RUFFIN/Hold On To My Love (RSO) |
| 32 | $\begin{array}{lll}30 & 28 & 28\end{array}$ | ENGELBERT HUMPERDINCK/ove's Only Love (Epic) |
| - | $39 \quad 34 \quad 29$ | UNDA RONSTADT/Hurt So Bad (Asylum) |
| 3 | $3 \quad 18 \quad 30$ | TOMMY JAMESThree Times in Love (Millennium) |
|  | $40 \quad 3631$ | Photoglow e Were Meant To Be Lovers (20th) |
| 13 | $15 \quad 32 \quad 32$ | MEUSSA MANCHESTER/Fire In The Morning (Arista) |
| - | $38 \quad 35 \quad 33$ | DOLIY PARTON/Starting Over Again (RCA) |
| - | $37 \quad 34$ | NEIL SEDAKA \& DARA SEDAKAShould've Never Let You Go (Elektra) |
| _ | $38 \quad 35$ | JAMES LAST BAND/The Seduction (Love Theme) (Polydor) |
| - | - 3938 | EDDIE RABBITT/Gone Too Far (Elektra) |
| - | $40 \quad 37$ | DANN ROGERS/China (International Artists) |
| - | 38 | MICHAEL JACKSON/She's Out Of My Life (Epic) |
|  | 39 | B.J. THOMASWalkin' On A Cloud (MCA) |
| - | >40 | ROBBIE DUPREE/Steal Away (Elektra) |

This chart is based solely on statistics compiled weekly from our reporting stations. New Entry Black circled numbers indicate significant upward movement from at least $60 \%$ of our reporters.
(WB/Curb) 20/4 add WIS, KUGN, KOY. WLNH.
KORONA "Let Me Be" (UA) 18/2 add WFIR. WWWE. Moves: debut 20 KRMG, debut 30 WPRO.
FIREFALL "Headed For A Fall" (Atlantic) $17 / 7$ add KUKI, WNEU, KRKO, WHAG, KUGN, WCCO-FM, WKHM, debut 28 WLNH.
MARY MACGREGOR "Dancin' Like Lovers" (RSO) $17 / 5$ add KRMG, KAFM, WHBC, KUGN, WHIO. Moves $25-21$ WIBW, 32.24 KBLF. SMOKEY ROBINSON "Let Me Be The Clock" (Tamla) $16 / 3$ add WWWE, WIP, WJBO. debut 30 WLNH.
SHELLIE JACOBS "You Bring Out The Best Of The Woman In Me" (Venture) 16/2 add WJON, WKHM. Moves $29-23$ WRIE.
LEIF GARRETT 'I Was Looking For Someone To Love' (Scotti Bros.) 15/3 add KUKI, KMRJ, KwOS.
BOZ SCAGGS "Breakdown Dead Ahead" (Columbia) $15 / 2$ add WNEU, WLNH (dp). Moves 25-19 WOWO.
CLIFF RICHARD "Carrie" (EMI America) 14/2 add WDIF (ra), WCFR. Moves $23-19$ WFIR, $30-24$ WHIZ.
CHIP HARDING "Where Is The Woman" (RSO) $14 / 1$ add KMRJ. Moves 6.4 WCFR, 26-18 WYMC.
FLOYD CRAMER 'Theme From Dallas' (RCA) $13 / 4$ add WBAL. WSLI, WHIO, KMBZ
BLONDIE "Call Me" (Chrysalis) $13 / 1$ add WCSH. Moves 8-3 WNEU, 8-1 WCSC, 2-1 WFIR. 1-1 WFYR.
GRACE SLICK "Seasons" (RCA) 12/4 add WHIZ, KWOS, WKHM, WHIO.
MANHATTAN TRANSFER "'Twilight Zone" (Atlantic) $12 / 2$ add WHOK, WHIO. Moves 21-18 WSTV.
PETER McIAN "Solitaire" (ARC/Columbia) 10/2 add KRKK (dp). WCCO-AM. Moves 21-16 KRKO. debut 24 WCSC
LOU RAWLS "You're My Blessing" (Philadelphia International) $9 / 2$ add WYMC, WHIO.
FRANK SINATRA "Theme From New York, New York" (WB/Heprise) $8 / 7$ add KSL, WGY (dp), WVMT, WHIO. KEX. WGIR. WATR.



# AN INTERVIEW WITH THE IBMA'S RICH WOOD <br> Declaration Of Independence For Beautiful Music Supply 


#### Abstract

In our discussions with Beautiful Music stations and syndicators, one major problem comes up constantly - the availability of fresh custom music. To help solve this problem, several independent stations and small syndicators have joined together to form the Independent Beautifull Music Association, better known as the IBMA

This week we talked with Rich Wood, Chairman of the IBMA Creative Committee and Vice President \& Program Manager for Noble Broadcast Consultants (XTRA/San Diego). According to Wood there are other companies peresently recording new material but it is a very expensive process. "You've got European record componies which are still producing, plus Starborn Productions out of L.A., the IBMA, and Greater Media with its package called 'Beautiful Hits.'"


The IBMA came out of an idea conceived by Art Keller, President of EZ Communications and Chairman of the Executive Committee for the IBMA. Rich remembers Keller "got about eight of us together in November of '78; we met in

they're not duplicating something that is already available. "If I have five other versions of a song I don't want to do it again. The object is not to stop other people from recording custom music, because I'll buy it for Noble in addition to the IBMA's material."

> "Essentially anybody can buy the material after a certain waiting period. By no means is this a closed group. Our objective is to provide music for the format and let members and independent stations compete on the basis of how good their format is."

Washington and decided to put a great deal of money into it. Our first year's budget, I belipuo was about $\$ 100,000$ to $\$ 150,000$. We met to decide the number of cuts needed, usually 25 to 35 .'

The group now consists of 13 members, including four small syndicators. The rest are owners of individual stations, some operating as many as four outlets each. "Our membership is not limited to just the U.S.," Wood says. "It's in Canada as well. Most of the people involved were the real pioneers of Beautiful Music such as WDVR/ Philadelphia, WWBA/St. Petersburg, FL (which has probably one of the highest shares in the country), a station in Washington, Sacramento, Portland, Providence and hopefully another coming on from New York, and of course XTRA."

variety and updating the music is most jim portant, Wood says, as well as, of course, quality. After each member's input is considered, a list is made of selections they feel are needed and then submitted for approval by Wood. A crosschecking process then takes place to make sure

## CHANGES

We would like to welcome a new station to the Beautiful Music fold. Formerly Dancemusic, WSOQ/ Syracuse became Beautiful Music as of March 31. According to General Manager Michael Gallagher, morning religious broadcasts complement the format.

We are always anxious to highlight any promotional activities, staff changes, news and photos regarding Beautiful Music stations. We encourage all stations to send this information on a regular basis. Please remember that this is your section, and your ideas or questions are welcome.

## Picks To Stick

1making the music selection, Wood feels the really lasting standards such as "Deep Purple," "Blue Moon" or "Laura," to mention a few, will always be in the format. "I will have it done in a timeless arrangement, something that you really can't pinpoint. You must continuously update

Acording to Wood, Noble Broadcast Consultants buys from about 10 different sources of custom music. "This is not necessarily the case with Beautiful Music in general. The top syndicators both buy and record it on their own Any syndicator who doesn't is at a serious disad vantage." He also advises any station considering a syndicator to check for contemporary material,
if you're programming a more upbeat Beautiful Music format, so as not to be "stuck with old arrangements."

The IBMA has used up to about five different orchestras in such cities as London, Toronto and Sydney, Australia. Special consideraton is given to the choice of the producer and arranger; it is their expertise that matches the appropriate titles to the style of the orchestra. So the production of the music must go through a number of steps.

## Quality Control

Amatter of the utmost importance to the Beautiful Music format is, of course, the quality. As each member of the IBMA receives his copy of a master, we asked Wood about the quality of these individual tapes and their compatibility with each station's respective equipment. "It's the equivalent of any commercially-produced record. Each producer has a different approach. Some like to do it two-track, while others like 16 or 24 -track. I assign the titles to the individual producers. Each arranger will get the type of song that he is best able to do. The quality is absolutely the tops. Our tapes are done one-to-one, with very high quality control. There are tones on the tape for level set and for equalization. Master Broadcast Services (one of our members) has built a reputation on its high quality, so naturally this is of major concern."

Easch member decides which of the 25-35 t titles are most suited for their market. Wood feels about $80 \%-85 \%$ of the material will be used, commenting, "I never expect to come out with something I can use $100 \%$."

The syndicated members include the IBMA material in their complete packages, as does the Noble service. As for accepting new members, Wood states, "We want to keep our membership fairly small. Essentially anybody can buy the material after a certain waiting period. Some of our music is already available on the market. By no means is this a closed group. I want that clearly understood. Our object is to provide music for the format and let members and independent stations compete on the basis of how good their format is."

Pam Bellamy \& Gail Mitchell

## Beautiful Music Promotions

## "The Mystery Song"

"The Times They Are A Changing" - Five years ago a Beautiful Music station may not have considered doing on-air promotions, but today things are different. We talked with Joe Chile, Operations Manager WJYE/Buffalo, about the station's Beautiful Music games. Chille said. "We want our listeners involved in the station not by telephone but by mail. The 'Mystery Song' contest is our biggest and is aired for about 30 days. A couple of mystery songs are played each day with clues given to help the listeners identify it. They mt it mail in a postcard with the correct answer. One winner is drawn from all correct entries ans, his or her name announced on the air. The prize could be $\$ 250$ to $\$ 500$ in cash or merchandise. At the end of the 30 days we have received somewhere around 40,000 to 50,000 entries. Now, we draw for the grand prize winner, and 1 mean grand prize ...two round-trip airline tickets anywhere in the world plus $\$ 1000 \mathrm{in}$ cash.

WJYE gives trips away all year long, not Just for the rating period. While states, "We run differint types of promotions; right now we're doing one with a client called the "Dermassage Time Of Your Life Sweepstakes," offering a grand prize of a trip for two to the Bahamas. So we are very involved."

Listener involvement seems to pay off for Beautiful Music promotions.

# OPPORTUNIIIIES 

## Openings

KUZZ/Bakernflimid, one of Americée lending Coum iry atatione, thes an opening for on ngorusaive Program
Director Strong music, promotion and production a Director Strong musc, promotion and production án N Clventer Avt, Bokersfierd, CA 93308 No calle planse. EOE M/F (4 28)
P6 FM (WRKII/Bidgepon, CT, 60.000 watt tight AOR now accepting tapese nnd resumes tor ponable full and per-turn openinge No brginnera No culls. Send into EOE MIF (4 25)

Two nowe annoucer openinge Moy 12th, KRGO
KYsN/Coloredo Springes has e tuture opening for morning persorinlity Send tapes and rasumas to Dan
Jackson, Box 1716 . Colorado Spnina, CO 80901 EOE Jeckion,
MiF 14261
Looking for midday alr talent. Pop/Adult format Warm, up tempo delivery. Must know music. Mo, money for nght person Contact Operations
KWSL. Box 1230 . Sioux City IA 51102 EOE (4-25) KVBF/Sante $F_{a}$ sancching for mild mannared of personallity inferested in becoming one of our Super-
persons Production experience a must 2 or more veers ill work preterred if you're a communicator copable o
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Santa Fe NM 87501 EOE M/F (4-25) Santa Fe. NM 87501 EOE M/F (4-25)
Tampe Bay's b8WAZE is exponding. Future openings eill erees, including personalities, nows and soles. Should greasive, heve brains end would erjor an Adult Con-
pemporan formet with small company that has its sights temporen formet with small company thet has its sights resumes and other parsphernalis to Aople, PD, 86WAZE,
Box 4867 . Clearwater. FL 33518 No calls please (4-25) The New a. KSLO/St. Louls seeks highly creative, community involved air talent It vou're as cool as
Fronk Reed IWNBCI, as funny as Chris Edmonds IKDWB), as energeric and creative as Jo Jo Kincerd (WFYR) and know your town llke Ron Chapman
(KVIL) we went to hear from you li youre not seve me the griet of listening to another 300 mediocie bir
checks See what tm ssying Kevin Meetheney. PO,
KSLO, 111 S Bemiston. St Lours. MO 63105 No Cells WABJ/Adrion, MI accepting tapes end resumes for fufure openings in announcing, news, copy and copy/
production positions Excellent pay, college rown, Pop/ WABJ. Box 15 . Adrian. MI 49221 Femeles and minarithes encouraged io apply (425)
WLoille Pone has odening for jock endior Produc lion Director Oirector should have good voice, megine
lion be able to wnte, organize, work with librany and tion, be able to wnte, organize, work wirn ibrald be e
teme direction Fill-in air work required. Jock shour
personality Pop/Adult format with Top 40 excitement Will consider someone with limited experience who is
willing to learn Tapes and resumes to $J$ R. Russ, PD willing to learn Tapes and resumes to JR. Russ, PD
WLOI $902 \%$ Lincolnway, Le Porte, IN 46350 EOE MiF

## Can you bulld e respected and eward-winning

 nows team from the ground up' It so, our Nonheas wn news desirable Abilty to write deliver gather and end phlosophies to Steve Apel. WADE, 1315 WSt Sulte 716 . Philadelotwe PA 19107 EOE (4 25)

## Openings

AM/FM statione in Caphol City looking for tounth nowaparsoon Deilivery, writing, reporting akille all itn-
 VA 23228. EOE M/F (4 25)
WGBE 1240AM/LOng laland losing kes Nowe Diroctor to $A B C$ 's TVE Evowitninas Nows If you chn fill hise shoof. Dovid, WGBE, 1240 Broancast Plara, Murrick. NY 11566 EOE M/F (4-25)
Future openings, air talent, nuwn, and soles. Good atan for the dadicated. immediete opening for night person to run syndicstod athow. Thpes, resumas, photo and salery requirements to Sieve winters, EOC (4-25)
Box 701 . Ffeeport, IL 61032 No calls plense. KFXM and KDUO-FM/San Burnardino/Riveraide, CA seorching for qualified Chief Enginuer. Mubt be experienced in microweve and directional AM Salery de-
oendent upon experience. Call Mark Heller at KFXM pendent upon expent
$1714)$ 826-5555. (4-26)

WNOK-FM/Columbla, SC looking iof expenenced production talent to fill full-time production position Must be bright, intelligent and innovative. Contact Pete
Hamler Mon-Fri 2.60 m et $(803) 778-1230$, or write Box Hamler Mon-Fri 2-6pm at
50568 . Columbia, SC 29250 EOE M/F (4-25)
WSPA looking tor a communlty minded one-ro-ono personality for midday positlon. A real pro needed for notion's $\mathbf{1 6 5}$ market. Send tepes and resumes to Jay
Prestion. WSPA. Box 1717. Spartanburg. SC 29304. Preston, WSPA
EOE M/F (4-25)
Top-notch contemporan jock needed for majo Midwest market. Adult approach, excellent working
conditions with major group owner. Tepes and reconditions with major group owner. Tepes and re-
sumes to Redio, 23831 Senece. Oak Park, M1 48237 sumes to Radia
EOE M/F (4-25)
Major market FM station looking for a Music Direc tor. Resumes to Tony Berardini, s/o WBCN, 5005 dentiel Tower, Boston MA 02199 EOE M/F (4-25)
100,000 wate Country powerhouse needs super nght time fock for 6pm 12 midnight. Tapes and resumes
o Tim Wilson, PD, WAXX. Box 47 . Eeu Claire, WI 54701 14 251
Northern Calitornin AM needs Engineer/Announcer With eutometion experience. 1 st ticket e
Plant at (1916) 527-3511. EOE M/F (4-25)
wala/Chester in Suburban Phillodelphia now accept ing rapes end resumes for future full and part-lime no calls please. Send to Greg Pnce, PD. Waio. Box 2070. Aston, PA 19014. EOE (4-25)

AM drive personeble entertainer needed for Pop Adult formerted FM97/Pittsburgh. Send tepes and re
sumes to Dennis Elliott. 1233 Braddock Ave., Braddock PA 15104. No cells please EOE (4-25)
Bahekel Broadcasting needs immediately o Program Director end complete eir staff for Southestern Ten nessee 100 KW FM Rocker to be on the eir soon. Tepen
end resumes to Reggie Jorden, WKIN, Box 9 , Kingsport. TN 37662, or cell (615) 246-8131 betore noon. EOE M/F (4.25)

WACO \& KHOONaco now looking for a full-time Production Director. Protessionals only Tapes and re-
sumes to Jim Miller. Box 7912 , Waco. TX 76710 EOE (4.25)

297/Dalles-Ft. Worth has night shift open if there is arecession. Texas doesnit know about 11 Tapes and re

## Openings

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Produotion genlua who can also handie Pop/Adute
 Dovis, KXIC, Box 2388, Iowo City, IA 52240, EOE M/F (4-28)
waid 11 station on the Mlsaiselppl Oulf Const is looking for night talent. Handle an AOR flavored Top 40 alr stith with good solid production sbbitien. Come jolid people. Send inpes and resurneat immodintaly ro Micker Coulter, WOID-FM, Box 4806, Biloxi, MS 30531. (4-26) wokfitampa has immodiate opening for Nowe Diector with previous contemporary radio experimence No beginners, no calle please. Tapes and robumes to
Scon Robbins. PD, Box 1109 . Clearwater. FL 33617. Scor (4 25)
EOE

Middoy Adult Contemporen porsonality with plpes and brein needed at world class
redio station in Northeest. PD Is tooking to fill opening on or about June 301n. This opportunity comos completo with stability and good bucke Six-day week, with production voicing. Supe telents only. You'll follow an AM drive shif now
pulling iwenties in ARB. Tepes, resumes and pulling iwenties in ARB. Tepes, resumes and
salary renge to Radio G Records, 1930 Century
Paty Perk West, "183, LOB Angelea, CA 90067. EOE

Upper Midwest station has immediate openings for on-air personelifies with strong production Contem-
porary background helpful. Tapes and resumes to KTYN. Box 637. Minot, ND 58701, or call (701) 852 0301. Jim Carnegie. EOE M/F (4-25)

Wented: Applications for futurn openings. Annourc ing positions. Tepes and resumes to WiZM, B
LeCrosse Wi 54601 . Atrn: Kevin St. John. (4-25)

KOKB/Phoenlx needs o $\mathbf{7 - 1 2}$ midnight jock. Send tepes, resums and personalized errer oif (4-25) KOKB Bох 4227, Mese, AZ 85201 EOE M/F (4.25)
wxaR/Jacksonville. NC Buperstars AOA on Coest ooking for announcer/production. Shift end selary de
 Bllls plese EOE (425)

AM 1-23. WTCJITell City, IN now eccepling tapes and quality Top 40 station with excellent facilites and steff Send your meterial to John Ashton, PD. WTCJ. Box
250, Tell City. IN 47586 . EOE M/F(4-25)

We need a per son with strong writing end convers. honal delivery for our Pop/Adult and Aond capability. bution and a desire to work with a protessional team send e tape and resume to Bruce ocky. Bldg, Grand
EOE (4-25)

KUHL in beautiful Santa Marle, CA noeds a humorou moming aif person capable of programming. Production Send Send tepes and resumes eOE M/F (4-25)

Excellent position open with advancement oppor


## Openings

The induarry e moat logondery rodio neavion is an pending. I noed an abwolute, juncelinger to foin the firme contumpornty nowe departmunt in thim markent if ro KHJ, this is your opoontunity Send tapen and com plater romurnee 10 Loe Marthall, KHJ, 6816 Mutrrees Ave Hollwood, CA 90038 . I will not be able to accept your phone calls 14261
Experituriced PD neadind of KAFY/Bakerstiald, an Adulf Contemporary atation. Naw arudioe and powe
 ape and CA 83388 Aleo th nead ot mir pureonaity, (4 25 )

Wented: TOD Talk Show Host who it committed to otal community involvement, entertimingo interprizing shows, vibrent one to one communicstor. Muat have duccenstul track record. 6 yrs mojor markat axporionc proferred, Tapes and resumes to Joen holetead, WFAM 4-25)

Extraordinary nows operotion in AP-eward winning. Billboard's "Station of the Yeer' noeds expenencied pro who cen dig, read, end write by our stendards. If you'r good enough to jotn our expending deponment, seat aper and resume
Marion, OH 43302 Marion OH 43302 EOE (4.25)

KTOM/8alinas, CA now accepting tapes and re ry end looking topening in May We're Modern Coun work with a winning tearn. Send to Uoyd Carr. Box 1380 , Solina
M/F (4-25)

KMIX/9BFM naeds a PD and morning person for one of the ValleV' leading edult rockere. Good pipes and good production ability e must for this top-rated aut mated station going live. Contact Kent Hopper, Oper sumes to Box 979, Modesto, CA 95354 EOE M/F (4-26) WJAR/Providence hos an Inmadlars opening for per-time, weekend Pop/Adult personelity Send checks end resumes to Peter Mockover (1F (4 25)

Nonthern Califormia stetion, KUKl/Ukieh, looking for full time and pert time fufure openungs for locks Send apes and res
95482 (4-26)

Enoineer worted in Comelotl Business-ontente.
straight talking Chief Engirmar needed for Sen Oiego AM E FM Start yesterday. Top selary swuthem Ce fornie living but herd work required. Resurnes ond
salary requirements to Operations Mgr., KPRI/KOGO salary requirements to Opertions Mgr. KPR/ K-25) KSCB/Liberal, KS now taking spolications for tw eir siots Top 40 format Send tapes and resumes to
Stive Armstrong. Box K. Liberal, KS 87901 EOE M/ Steve
(4-25)

## PLEASE NOTE

You may place your ad In the oppor tunlties section oy mall or phone. All Openings, positions sought and Changes are free of charge. Simply call us at (213) 553.4330 with your Information, or mail it to Radio \& Records, 1930 Century Park west, L.A., CA 90067. Please be sure to let us know when you have found a position or fllled your opening.

## Industry

MARY VIDAS promoted to position of Operations Manager for Radio Arts, Inc RICHARD J. ROGER appointed West Coast Director of Creative Affeirs for Famous Music
TARRA THOMAS joins Lewis and Associates as Vice President and Account Exe
Cutive. SAM HOLMAN joins Radio Arts, Inc. as Program Consultant
BOB SHANNON named Special Projects Sales Consultant for TM Compenies.

## Record

JACK KREISBERG appointed to position of East Coast Operstions Director fo Radio Records
LEE SMITH promoted to National Sales Director for Capitol Records, Inc PHYLLIS PALMETTO named National Singles Specialist for Elektra/ GREG EAGLE begins post of Secondary Top 40 Promotion Coordinator for Radio

## Radio

DAVID URBACK appointed Sales Manager at KMPX/San Francisco, CA PAUL CLIFFORD ioins WPNT/Pitrsburgh PA as Announcer/Newsman WOLFGANG W KLAMP named to position of Operations Manager and Program Dircror a KWUN/Concord CA
BILL WEBBER JR, joins Waio/Chester, PA as part-time air personality BOB HEIM, formerly with WTTM/Trenton, NJ, joins WOIQ/Chester, PA as part time air personality.

SUSAN COLLINS joins KSTP/Minneapolis, MN as Promotion Director/Programming Assistan
MARK MCKAY, formerly with KEIN/Great Falls, MT, joins KRZI/Waco, TX as Pro duction Director. MARK HELLER, formerly
Chicago, IL as Chief Engine

## Station Line-Ups

KGB-FM/Sen Diego, CA LINE-UP: 6am.10am Linde and Lerry, 10am-2pm Billy Hergonson, 2 pm spm Jim Mcines, 6im-10pm Bruce Tucker, 10pm-2am Pat Marin, 2am-6am Wendy White. KRZI/Waco. TX LINE-UP: 6am 9am Herb Harding, Gam 12 noon Clay Steele, 12 noon-3pm Mark Mckay, 3om-7om Terry King, 7om-12mid Tom Davis, 12 mid 6 am Aick Lewis. Weekends Cra!g Harper Marc Coppola "The Cope" (MD), 7pm-12mid Frank Ellsworth 12 mid . KKSN/Portland, OR LINE-UP: Bam $10 a r n$ Phil Buchanan. 10 arm 12 noon Bob Surnmons, 12 noon-4pm 95SGF-FM/Sevannah, GA LINE-UP: 6ern-10am Dengerous Doug Wellden, 10 mm . 3pm Johnny KAUM/Houston, TX LINE.UP. KAUM/Houston, TX LINE-UP: Gam $10 a m$ Ted Carson, $10 \mathrm{am} \cdot 2 \mathrm{am}$ Rick Lamben, $2 \mathrm{pm} . \mathrm{pm}$ Bin Dobner, Ed Marshall
 2pm 7 om Tim "The Fish". 7pm 12 mid Jeff Hollerook. 12 mid .6 mm Doug Burion. Weekends Siew Shater
Shelly Shermen, Tom Gerding, Leura Crenshaw. KVSF/Santa Fe., NM LINE-UP: 6am 10 mm Russ Roundree, $10 \mathrm{om}-2 \mathrm{pm}$ Rick Barber, $2 \mathrm{fm}-7 \mathrm{pm}$ Leo WAZE/Clearwater, FL LINE-UP: 6amm 10:40m Alice Coak, $10.40 \mathrm{~mm} \cdot 2 \cdot 40 \mathrm{~mm}$ John Darting.

## Openings

Does a nowe position in Los Angales or Ben Fren coming now ro KYNO. Califomisis most visable secon dary, and we can prove it. Great exposure, solid com peoplo Send repee end resumes 10 Jeff Young. ND KYNO. Suite 180

KZOK/8entio AOR is looking for atrong now pertonellity with talk expenence Tapes and resumes to Armend Chment, KZOK, 1428 Sth Ave., Se
e8101, of cen (200) 223-3000 EOE M/F (4.26)
Sovanneh's nowest FM Country atation, WGEC, with studios in Soringfield, is oonng 24 hours live. Looking fo moming, middoy end evening locke. Minimum 3 vre ex skills a muer. Newe experience helpful. Tepoe and resumes to D

## Miscellaneous

## Contemporer mine brand Contemporary atation with its arghts carefully set

 ord reos to better oel to know you and to berter servevour ertists Cells from 11 am-2pm EST (B13) 726-5545 We need the seme trung evenbody alse is cryng for weekly program demos too Contact Apple. PD
B6WAZE. Box 4867 Clearwater, FL 33518 (4-25). WLANLanceater, PA noede record eenice from all io. Director, 252 N Oween Street. Lonceater. PA 17604

WTGC/Lewisburg. PA from automated to live Pop current and oldian to Muerc Diractor. WTGC. Cotonial WABZ FM/Albermarle. NC neede service from motrt tobole Poo Adult formst Send to Ted Bell, WABZ.FM
Box 608 Albermarie NC 28001, or cell (704) $982 \cdot 1010$

## Positions Sought

MICHAEL ST JOHN. 7 yre experionce in medium Atfars Director, Public Relations Mgr, MD end Aes't PD Worked at $2: 1$ sterions Currentiv Production Mgr worked dieco clubs for more inlo or furcheck call MICHAEL ar 19151 677-5393 (4-25)
-vr redio veteran looking for modium market PD or Production Director Dosition Experience in programfor decent dollars Presently emploved Call 1703) 687.
4073 Abk for JAY EDWAROS (4-25)

Experienced Musk Olrector/ennouncer. 3is yra expervence. presently doing moming drive Hard E-vr redio and TV profemelonal looking for redio Sports Director position. Cell BOB HENSLEY (502) e97Talented woman O.J/nows. 3 vears experience in Couniry muace mchuding MD Hard worker, dedicated ences. Cell DEBRA CLAY (802) 327.7203. (4-25)
Top-natch nowamen and Sporte Director of awerd strong delvery witing, edring and pley-by-ploy 5 veers xpenence. Cell (914) 582.3535 (4-25)

TO evallabte Strong in concept and execution Poasi. Ne mutuc, research and talk radio expenence Call (919) ANDY TYLER, currenty weok-ending in Freano ares, - CA or AZ. Background includes 2 vears in Sen Berherdino market Good references. Cell (209) 625-3218 TESHIMU ISSAH, broedcesting major, UCLA Pre it WBLS. KCSF-FM 10 vears experience as protesvional DJ. Member of Bay Aree Disco DJ Aseociation 3pecialized knowledge in Rock/Soul/Jezz/Disco. Crea ive, ambitious. young, innovative. Will relocore. 1428 3rove St,
466 . 14.25
you noed a time and temp lock, don't call me. but if you want comeona who is a lirtit, a lot on the
ther side of insenity with 6 yre experience moming \#ive, then wake me Up end 1 'll wake up your eudience. 81 - 18183 any MAC BRO

Aejor merket drive time personality including KXOK 3UTT'S er (214) $387-1430$, or (B17) $382-5789$. Coll M
dovede, Arizons, Celifomle. Attention. 12 vre new roferteonel. Winver of $\overline{\mathrm{m}}$ maior fournaliam awarde in hajor morkat outlert specalizing in comprehensive owis, not just heodines. Anchor, street reporter, edi-

## Goods \& Services

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know what program directors inten for know what program directors limion fo
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STATIONS Le: THE PROGRAM DIRECTORS LISTEN FIRSTI THE PROGRAM DIRECTORS. The Worwick, Surte 1810, 17in G Locuirt Streeta. Phulodelphie, PA 19103

## Redio Job Openings

in the paet enx months, JOBSHEET's abbecription lige hos grown and growni wo everage, 60 jock and PO MEDIA CONSULTANTS. 2504 Regent Cour, Lefoverte. IN 47905

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Lola's Lunch
OROP YOUR PANTS. grab Your socks. here comen the lafly here comes the yock Complimentary snack
"LOLA'S LUNCH 1789 Hamlet Drve Ypelant Mich1

## Comedy Material

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Looklng for poation es aportecesster/interviewe Colloge ored with derno tape. Celi RICHARD CASSADA t 201 3 2.262 . or whe 130 Ovrlook Ave., Hecken 10ck. NJ 07001 .(4-20)

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Fortcle, Celtomle progremmers. 4 yre expenence in TOD $40, A O R$ and prezently in Country Presently MD
and Ages it PD and cen handio any kind of work if the And Aas'i PD and cen handio any kind of work if the and give 200\% Aveleble in tune Call (318) 443.8461 oak for GEN ROBERT E LEE Let's halp each orher 4-26)

Young fornele talent currently in amall mark geineng experience Specietty is nowe but cen do cree Wke to hove frot chance an a hard workinh. deterrune voung ledy. White to LESLIE KAY. Aie 8, Box
Berndy, MN 58001 , or cell $17011788-2196$ I'd sepecielly onjoy en ODCortunvty at entation in Hourton, TX. (4.25) DAVE MACK lookhog for now Progrem Olrecto position. Pop Adult or Gold formet Prefor Northeent
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Looking for poatrion an PD, MD or ennouncer. Rock pernence Formetty with KRKK/Rack Spnngs Wyoming and KINNAIEmogordo. NM Contect SNAIL DODGE a 1904 huniper Dr, 1220. Alamogordo. NM 88310, or cel (505) 437-3387 (4-25)

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Al personaltey presentiy working for WTLBIUtice NY. Will be grachating wrth on Associeses Degree in the end of May. Good reteren fur and good Tope end resume Upon request Write DUANE JAMES. Cothege Hill Apre., 145, Bid 4. Herkimer, NY 13350 , Experienced 8porticaster soeks more responsibility Copoble production, news, sales and eir shif. Avalable $(4-25)$ With Will relocete Cell MITCH (716) 637.6324


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## Positions Sought

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AKO Productione, entertalnment, documenter Peul McCerotucer ITop 100 of the ' 70 's. The Beatles lects poeition. Rock, featuren, nows. LAURIE KAYE (415) $776-4552$ mominge or evenings. (4-25)

WOODV CHAVIS formerly KDB/Benta Barbara look ing for nowe writing, reporting or producing at a station collego, 23 yrs old. If interented call 12131 204-0388, 213) 204-0781, or write to 4818 Mavame Lere Cuter Citv, CA 90230. 14-25)
At etation with commitment to good Country music and sporte progremming. 17 vrs experience. Former PD and Sports Drector with radio and TV. Excellent play pr-play Currently doing momings at 100,000 wat
Steroo FM in Westen Wisconsin. 11 rated in entire 22 county ares. Looking for Wisconsin, Oklahoma or New Maxico area. (715) 095-3478 Anxious to atart new posinon by August 1 st. (4-25)
4 vr professional with degree end lote of extrae Looking for frst full-rime PO spot. Relocation no pro-
blem All formets Wnte "LOOKING" 513 Longuiew Belle biem Alf formats Writ "LOOKiNG" 513 Longview Belle
vile, IL $62223(4-25)$

Sx merket air personaliky looking for good compeny to grow with Progrem experience in top 50 market rou want tender thernoon fock. Great production. you want aleadar to
i3131557.0303 (4.25)

Broadcant professlonal with tet phone end 4 yrs ex perienca in ploy-by-pley. news, production and DJ. look Wisconain or lowa ares. Young, herd worker determined to be the beat
$724-0787$ (4.25)
WILLIAM HARGREAVES, 9 yre experience LOS Angeles. Sen Diego, Palm Springs seeks news, produc $7789,1714) 346$-0137 untu the and of Aprl. (4-25)

Im pavched and reedy to gol College gred, 3rd phone 4 yre expenence collega redio, y/3 y KFMB, seeks D 919 at anall or madium market eration Call TOOD a
(714) $469-3382$. Don't deley, call roday. ( 4 -25) er 10 yrs experience in The businese Good pipes, good production Former PD erge in medium market Cell CHRIS O'BRIEN (313) 356 7008. (4-25)

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| :--- | 004. (4-25)

Nowewrter/announcer with 5 yrs commercial ox pertence soekt employment in or around Los Angelea Ceil CHERYL BARDOWELL (213) 787.7974. (4-25)
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momings and evenings (303) 542 -e936. (4-25)

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Check here to change address of a subription in force. Print new address below and attach label from a recent issue showing old address. Please send notice of change 4 weeks in advance.


## BREAKERS.

"Back Page Breakers" are those newer records that have the greatest level of station activity on any glven week.

## ROBBIE DUPREE <br> Steal Away (Elektra)

76\% of our reporters on it Moves: Up 82, Same 22, Down 0, Adds 46 including WFIL, JB105, CFTR, CKGM, WHB, Q102, KFI, KIMN, WPEZ, KAUM, KTSA, WNAP, KTKT, KZZX. See Parallels, charts at number 27.

## CLASH

## Train In Vain (Stand By Me) (Epic)

62\% of our reporters on it Moves: Up 79, Same 25, Down 4, Adds 15 including WKBW, Q107, WPGC, KHJ, WFLY, WTIX, WNOE, WLAC, KZZX, WYRE, KWIC. See Parallels, charts at number 29.

## NEW \& ACTIVE


JAMES LAST BAND "The Seduction" (Polydor) 114/10 Moves: Up 83, Same 21, Down 0, Adds 10, JB105, KIOA, KZ93, KIOY, Y94 FM102. WAAY, CK101, KWIC, WROK, WKBW 26-22, WCAO 23-18, Z93 20-10, WOKY 26-23. KJR 14-11. KIMN 25-22. KOPA 17-14.
FIREFALL "Headed For A Fall" (Atlantic) 110/17
Moves: Up 66, Same 27, Down 0, Adds 17 including KSLQ,, WGCL, B100, KOPA, WAEB, WTIX, WRJZ. KMJK, PRO-FM 28 25, 94Q 29-25, KBEQ 30-24. KJR 26-20, KIMN 27-23.
PAUL McCARTNEY "Coming Up" (Columbia) $103 / 49$ Moves: Up 38, Same 16, Down 0, Adds 49 including 96KX, PRO-FM, JB105. CFTR, KBEQ. KFI, KIMN, KOPA, WKEE, WFMF, KZ93, KERN, Z93 30.26. 94Q 28-22.
LIPPS, INC. "Funkytown" (Casablanca) 103/27
Moves: Up 69, Same 7. Down 0, Adds 27 including KVIL, KSLQ. WOLF, Q106, KAUM, KEEL, WLAC, KSTT, KERN, WABC 10.9, WPGC 25-17, KRLY 10-7, CKLW 18-9, WGCL 11-4, KEARTH 2-1, KRLA 1-1, KHJ 2-1, KFRC 21-13. 10-7. CKLW 18-9, WGCL 11-4, KEARTH 2-1, KRLA 1-1, KH
Major market activity debuts it on chart at number 25.
BOB SEGER "Against The Wind" (Capitol) $91 / 45$
Moves: Up 32. Same 14, Down 0, Adds 45 including WXLO. F105, 293, KS95-FM. KSLQ. WHB, KEARTH, B100, KUPD. WRKO 29-27, 940 21-16, KOPA 19-15.
BRUCE COCKBURN "Wondering Where The Lions Are" (Millennium) 90/14, Moves: Up 51. Same 23, Down 2, Adds 14 including WGCL, WOKY, 298, 92Q, WJBQ, KILE, WRKR, F105 35-30, 94Q 5-5, KDWB 18-6, WZUU 20-18.
MICHAEL JACKSON "She's Out Of My Life" (Epic) 84/27 Moves: Up 46, Same 9, Down 2. Adds 27 including CKLW, WFBL, KINT. WBBQ, WKIX, WOHO, KERN, KTKT, WRKO 28-25, KRLY 29-26, KEARTH 22-18, KOPA 29-23.
BERNADETTE PETERS "Gee Whiz" (MCA) 84/11
Moves: Up 53, Same 20, Down 0, Adds 11 including KJR. WFBL, KELP. Moves: Up 53, Same 20, Down 0, Adds 11 including KJR. WFBL, KELP,
KEEL, WOHO, KMJC. WHEB, WKBW 10-7, PRO-FM 23-19, KEARTH 21-14. MELISSA MANCHESTER "Fire In The Moming" (Arista) $82 / 2$ Moves: Up 52, Same 17, Down 12. Adds 2, KAUM. WGH, WFIL 16-13, PRO-FM 29-26, KVIL 22-18, WLCY 7-3, WOW 14-8.
J. GEILS BAND "Love Stinks" (EMI America) 73/12

Moves: Up 43. Same 18, Down 0. Adds 12 including PRO-FM, Q107, WOKY Moves: Up 43. Same 18, Down 0. Adds 12 including PRO-F
WHYN, WLAC, KLUC, F105 31-24, WGCL 21-17. KJR 27-23.
PAT BENATAR "We Live For Love" (Chrysalis) 69/15
Moves: Up 30. Same 24, Down 0, Adds 15 including WKBW, WGCL, KHJ. KIMN, WFLY, WNOE, WORK, KERN, WYRE, WRKR.
NEIL SEDAKA \& DARA SEDAKA"'Should've Never Let You Go" (Elek tra) 64/18, Moves: Up 28. Same 18, Down 0, Adds 18 including Q105, WOKY, KOPA, WKBO, WTIX, WSGN, WAYS, WDRQ, WCIR, CK 101. Q105, WOKY, KOPA, W
WKBW 17-11, 94013.8.
WKBW 17-11, 940 13.8.
PEACHES \& HERB "I Pledge My Love" (Polydor) 61/1
Moves: Up 35, Same 9, Down 16. Adds 1, WOLF, WNBC 9-4, WCAO 20-14. WRKO 4.3, WPGC 16-14, WOKY 21-19. KFRC $28-25$.
FELIX CAVALIERE "Only A Lonely Heart Sees" (Epic) 61/1 Moves: Up 36, Same 15, Down 9, Adds 1, WBEN-FM, WCAO 24.20, PRO-FM 19-16. JB105 28-26, KVIL 20-17. Z93 18-9, KDWB 10-9, WZUU 4-3

## Others Getting Significant Action

BARRY MANILOW "I Don't Want To Walk Without You" (Aristal 49/10, Moves: Up 20, Same 19, Down 0, Adds 10, WNBC, KIMN. WKBO, KEEL, KSTT, WOW, KFXM, 14WK, WCIR, KOOK, WKBW 25-21. WKBO, KEEL,
KEARTH 29.25.
KORONA "Let Me Be" (UA) 45/2
Moves: Up 30, Same 13. Down 0. Adds 2. KFXM, KBOZ, CKLW 24-20, WPEZ 28-25, Y103 38-32. WTWR 15-10, KIOY 5 2. WHEB 13-9.

## Bum NATIONAEAIRPLAY/30

| THAEE WEEKS AOO | Two WEEKS A00 | Last week |  | A 0$)^{\text {a }}$ - 0 0 0 |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 1 | 1 | 1 | BLONDIE/Call Me (Chrysalis) |
| 7 | 5 | 3 | 2 | BILLY JOELYou May Be Right (Columbial |
| 6 | 4 | 2 | 3 | AIR SUPPLY/Lost In Love (Arista) |
| 2 | 2 | 4 | 4 | BOB SEGER/Fire Lake (Capitol) |
| 18 | 10 | 6 | 8 | KENNY ROGERS \& KIM CARNES/Don't Fall In Love... (UA) |
| 3 | 3 | 5 | 6 | CHRISTOPHER CROSS/Ride Like The Wind (WB) |
| 27 | 17 | 12 | 8 | AMBROSIABiggest Part Of Me (WB) |
| 28 | 21 | 13 | 8 | LINDA RONSTADT/Hurt So Bad (Asylum) |
| 26 | 22 | 17 | 3 | BOZ SCAGGSIBreakdown Dead Ahead (Columbia) |
| 8 | 8 | 9 | 10 | DR. HOOK/Sexy Eyes (Capitol) |
| 13 | 11 | 11 | 11 | CHARLIE DORE/Pilot Of The Airwaves (Island) |
| 4 | 6 | 7 | 12 | EAGLES/I Can't Tell You Why (Asylum) |
| 17 | 15 | 14 | $(13$ | PAUL DAVISIDo Right (Bang) |
| 22 | 18 | 15 | $(14)$ | PRETENDERS/Brass In Pocket (I'm Special) (Sire) |
| 5 | 7 | 8 | 15 | PINK FLOYD/Another Brick In The Wall (Columbia) |
| 30 | 25 | 20 | 10 | DAN FOGELBERG/Heart Hotels (Full Moon/Epic) |
| 11 | 9 | 10 | 17 | FLEETWOOD MAC/Think About Me (WB) |
| - | 28 | 22 | $(1)$ | GARY NUMAN/Cars (Atco) |
| - | - | 25 | 15 | BROTHERS JOHNSON/Stomp! (A\&M) |
| - | 26 | 23 | (2) | ANDY GI8B \& OLIVIA NEWTONJOHN/I Can't Help It (RSO) |
| 21 | 19 | 18 | 21 | JOURNEY/Any Way You Want It (Columbia) |
| - | - | 27 | 2 | BETTE MIDLER/The Rose (Atlantic) |
| 14 | 13 | 16 | 23 | BILLY PRESTON \& SYREETAWith You I'm Born... (Motown) |
| 9 | 12 | 19 | 24 | MICHAEL JACKSON/Off The Wall (Epic) |
| - | - |  | (3) | LIPPS, INC.IFunkytown (Casablanca) |
| 12 | 16 | 21 | 26 | RAY, GOODMAN \& BROWN/Special Lady (Polydor) |
| - | - |  | (3) | ROBBIE DUPREE/Steal Away (Elektra) |
| 10 | 20 | 26 | 28 | KOOL \& THE GANG/Too Hot (DeLite/Mercury) .. |
| - |  |  | (4) | CLASH/Train In Vain (Stand By Me) (Epic) |
| 16 | 14 | 24 | 30 | JIMMY RUFFIN/Hold On To My Love (RSO) |

This chart is based solely on airplay statistics compiled weekly from our Top 40 reporting stations
Black circled numbers indicate significant upward movement fromatleast $60 \%$ of our reporters.

## MOST ADDED .

PAUL McCARTNEY "Coming Up" (Columbia) ROBBIE DUPREE "Steal Away" (Elektra) BOB SEGER "Against The Wind"' (Capitol) ELTON JOHN "Little Jeannie" (MCA) BETTE MIDLER "The Rose" (Atlantic) Complere Regionalized Listings on Pages 32 and 33 .

HOTTEST
BLONDIE "Call Me" (Chrysalis)
AMBROSIA "Biggest Part Of Me" (WB)
ROGERS \& CARNES "Don't Fall In Love..." (UA) BILLY JOEL "You May Be Right'" (Columbia) AIR SUPPLY "Lost In Love" (Arista)

PHOTOGLO "We Were Meant To Be Lovers" (20th) 44/10
Moves: Up 21, Same 12, Down 1, Adds 10, KDWB, WHYN, WSKZ, KROY, KRQ, WHEB, KKXL, WNAM, WGBF KFXD, 940 30-27, WROV 20-11
RED RIDER "White Hot" (Capitol) 44/1
Moves: Up 20, Same 22, Down 1, Adds 1, WKEE, WIFI d-29, KOWB 25-23, Y103 35-29, KRQ 26-22, WANS-FM 20-16. KCBN 40-35.
ANNE MURRAY "Lucky Me" (Capitol) 43/6
Moves: Up 19, Same 18, Down 0. Adds 6. WCAO. CFTR, WTIX, WVIC, WLBZ, KBDF, JB105 ì. 14, WAKY 31-28, WZZP 22-17.
JERMAINE JACKSON "Let's Get Serious" (Motown) 43/2
Moves: Up 29. Same 12, Down 0, Adds 2, WNOX, Y94, JB105 23-20, WPGC 21-18, Q105 13-11, KBFM 12-11, WSGA 5-2. KYNO-FM 158
ELTON JOHN "Little Jeannie" (MCA) 40/40
Moves: Up 0, Same D, Down 0. Adds 40 including WIFI, 96 KX, WCAO, WRKO, PRO-FM, JB105, KRLY, Z93, 940 KDWB.
SPIDER "New Romance (It's A Mystery)" (Dreamland) 40/14
Moves: Up 8, Same 18, Down 0, Adds 14, including KRLY, KDWB, KFRC, KJR, WKEE, WTIX, WSKZ, WVIC, KRUX. WPST 32-28, KAUM 28-23.
KNACK "Can't Put A Price On Love" (Capitol) $38 / 2$
Moves: Up 15, Same 21, Down 0, Adds 2, WPEZ, KHFI, PRO-FM 21-17, KDWB 27-25, WAEB 25-22. KROY 24.22 WANS-FM 26-20.
TOM PETTY "Here Comes My Girl" (Backstreet/MCA) 36/9
Moves: Up 12, Same 15, Down 0, Adds 9, WHYN, 14Q, KHFI, WLAC, WDRQ, WGUY, V100, KSLY, KOOK, WIFI 27-25, KROY 30-25, KRUX 38-33.
BILLY JOEL "It's Still Rock \& Roll To Me" (Columbia) 35/15
Moves: Up 7, Same 13, Down 0. Adds 15 including WXLO, Z93, KEARTH, WSGA, WOHO, KGW, KLUC, 96 KX 24-19, WPGC 14.7. WORQ 17-10.
PETER McIAN "'Solitaire" (ARC/Columbia) 32/3
Moves: Up 19. Same 10, Down 0. Adds 3, KRBE, WERC, WROV, PRO-FM 25-21, 293 25-22, 94Q 18-15, WBBQ 3-2. KRUX 32-25.
SMOKEY ROBINSON "Let Me Be The Clock" (Tamla) 29/1
Moves: Up 23, Same 3, Down 2, Adds 1, KFI, KRLY 20.15, KRLA 20-15, WHYN 36-33, WSGA 28 23, WXIL 11.6
DOLLY PARTON "'Starting Over Again"' (RCA) 28/9
Moves: Up 9, Same 9, Down 1, Adds 9, WHB, KFI, WLAC, WKIX, WVIC, WTSN, WISE, KDZA, KFXD, WKBW $30-28$ WOKY 24.22.
STYX "First Time" (A\&M) 28/2
Moves: Up 13, Same 10, Down 3, Adds 2. KRBE, KENO, Q105 20-17, Y103 27-20, WLAC 5-4, KJ100 9.6, KRQ 8-4, KTKT 16-7, K 104 1-1, KFXD 1-1.
JENNIFER WARNES "When The Feeling Comes Around" (Arista) 27/3
Moves: Up 12. Same 11. Down 1, Adds 3, 94Q, WFLB, KBIM, KDWB 28-26, WZUU 23-20, WAYS 32-28, WOW 18-16.
Continued on Page 38

