SMB Wireless Pro Design Team
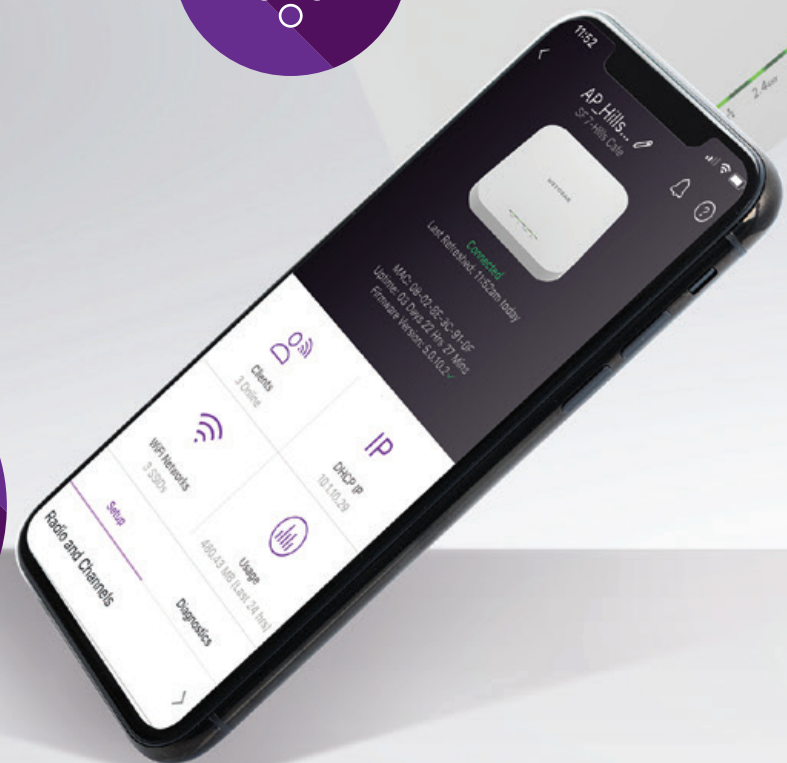
NETGEAR®
BUSINESS

"At NETGEAR we aim to bring our customers the best experience possible when delivering business solutions. For this reason, we have introduced the SMB Wireless Pro Design Team with the aim of accelerating growth with our partners in 2021 by supporting them with all their needs when deploying wireless solutions. Join us and work with our team of wireless experts to help you succeed – we look forward to working with you. "

Ollie Randall, Regional Sales Director UK

WiFi **6**

With the adoption of WiFi 6 Access Points accelerating, NETGEAR UK has created a dedicated SMB Wireless Pro Design Team. From pre-sales and post-sales support to technical training, to case study development and best practices, these services are positioned to help educate sales managers and integrators to become better equipped to deploy wireless solutions to their customers.

Conceived to empower partners who are conducting wireless projects and installations and built up from experts her at NETGEAR, SMB Wireless Pro Design Team offers services completely free of charge to help support you provide your customers with the best possible wireless solution and experience.

What you can get access to:

Training and education – NETGEAR have a series of training sessions that can be offered to both sales and end-users to help increase knowledge of all things Wireless.

FREE Wireless Site Survey – for upgrades and projects NETGEAR offer a completely free of charge Wireless Site Survey.

Pre and Post-Sales Support – NETGEAR has a dedicated team of sales professionals who can help recommend the right products and solutions for your customers.

Exclusive promotions and discounts – get in contact with the sales team to find out what exclusive promotions are available.

Dedicated email contact – contact one of the team at any time at wifiprodesign@netgear.com

Contact your NETGEAR account manager or authorised distributor now to find out more, phone: 01344 458200 or email wifiprodesign@netgear.com.

Dedicated email for direct access to wireless team	Knowledgeable wireless networking experts providing consistent, reliable & effective pre & post-sales support
Technical & product training on demand	Free wireless site surveys
Sales & marketing support & collateral	Product kit lists & recommendation
Exclusives promotions & discounts	Demo & NFR kits (subject to approval & availability)

Wireless Solutions and Deployments

- Small and medium organisations now enjoy enterprise level security without the enterprise budget. Insight helps you configure and maintain the security of the network easily.

- App managed. Faster installation through NETGEAR Insight app or Cloud Portal. No additional hardware needed. (1-Year Insight subscription included)

- Business class WiFi based on next generation 802.11ax WiFi 6 technology.

- Market leading 5-year warranty with 24x7 chat support for peace of mind.

- Power your wireless with the largest PoE switch portfolio on the market today, meeting a wide variety of business needs.

Verticals

Education / Government Offices / Health Care Facilities / Hospitality / Small Business / Retail / Sports, Recreation and Leisure / High End Residential / Plus More...

Email - wifiprodesign@netgear.com
Phone - 01344 458200

WiFi 6

WIFI 6 SOLUTIONS — WiFi 6

	USE	TECHNO	MBPS SPEED	PoE	RJ45 GB PORTS	INSIGHT MANAGEMENT	WARRANTY	PROSUPPORT
Orbi Pro WiFi Systems								
SXK80	WiFi Kit (Base + 1 satellite)	AX6000	2,400 + 2,400 + 1,200	No	1 x 1000 / 2.5GBASE-T / 4 x 1000	Yes	5 years	CAT 2
SXK80B3	WiFi kit (base + 2 satellites)					Yes	5 years	CAT 2
SXK80B4	WiFi kit (base +3 satellites)					Yes	5 years	CAT 2
SXS80	Additional WiFi satellite					Yes	5 years	CAT 2
Access Point								
WAX204	Indoor	AX1800	1,200 + 600	No	5 x 10/100/1000	No	3 years	CAT S2
WAX214	Indoor	AX1800	1,200 + 600	Yes	1 x 10/100/1000	No	3 years	CAT S2
WAX218	Indoor	AX3600	2,400 + 1,200	Yes	1 x 100/1000/ 2.5GBASE-T	No	3 years	CAT 1
WAX610	Indoor	AX1800	1,200 + 600	Yes	1 x 100/1000/ 2.5GBASE-T	Yes	5 years	CAT 1
WAX610Y	Outdoor	AX1800	1,200 + 600	Yes	1 x 100/1000/ 2.5GBASE-T	Yes	5 years	CAT 2

INSIGHT VPN FIREWALL ROUTER

	WAN	LAN	VPN CONNECTIONS	DMZ INTERFACE	KEY FEATURES	WARRANTY	PROSUPPORT
BR200	1	4 Gigabit	Create remote client-to-site VPN connection using Open VPN	1 configurable	Remote configuration and monitoring with firewall, IPsec site-2-site connection and VLAN capabilities	2 years	CAT 1

WIFI SOLUTIONS	USE	TECHNOLOGY	MBPS SPEED	PoE	RJ45 GB PORTS	INSIGHT MANAGEMENT	WARRANTY	PROSUPPORT
Orbi Pro WiFi Systems								
SRK60	WiFi Kit (Base + 1 Satellite)	AC3000	1733 + 866 + 400	No	3 x 10/100/1000	Yes	5 years	CAT 1
SRK60B03	WiFi kit (base + two satellites)					Yes	5 years	CAT 1
SRR60	WiFi base				2 x Gigabit	Yes	5 years	CAT 1
SRC60	Ceiling WiFi satellite	AC3000	1733 + 866 + 400	Yes	1x Gigabit port, 1x PoE+ gigabit port	Yes	5 years	CAT 1
SRS60	Additional Satellite				4 x 10/100/1000	Yes	5 years	CAT 1
RBS50Y	Outdoor	AC3000	1733 + 866 + 400	No	-	Yes	3 Years	CAT 1
Access Point								
WAC104	Indoor	AC1200	300 + 867.	No	4 x 10/100/1000	No	3 years	CAT S1
WAC124	Indoor	AC1200	300 + 1734	No	4 x 10/100/1000	No	3 years	CAT S1
WAC510	Indoor	AAC1300 (2x2) Wave 2	867 + 1733	Yes	1x 10/100/1000	Yes	5 years	CAT S2
WAC510B03	Pack of 3 WAC510 access points					Yes	5 years	CAT S2
WAC540	Indoor	AC3000 (4x4) Wave 2	400 + 867 + 1733	Yes	2 x 10/100/1000	Yes	5 years	CAT 1
WAC540B03	Pack of 3 WAC540 access points					Yes	5 years	CAT 1
WAC564	Indoor	AC3000 (4x4)/ (2x2) Wave 2	400 + 867 + 1733	Yes	4 x Gigabit	Yes	5 years	CAT 1
PAV12V	Power supply for WAC505 / WAC510 / WAC540 / WAC720 / WAC730 / WAC740							

Contact one of the team today!
Call 01344 458200 or email wifiprodesign@netgear.com

Managed Service Provider
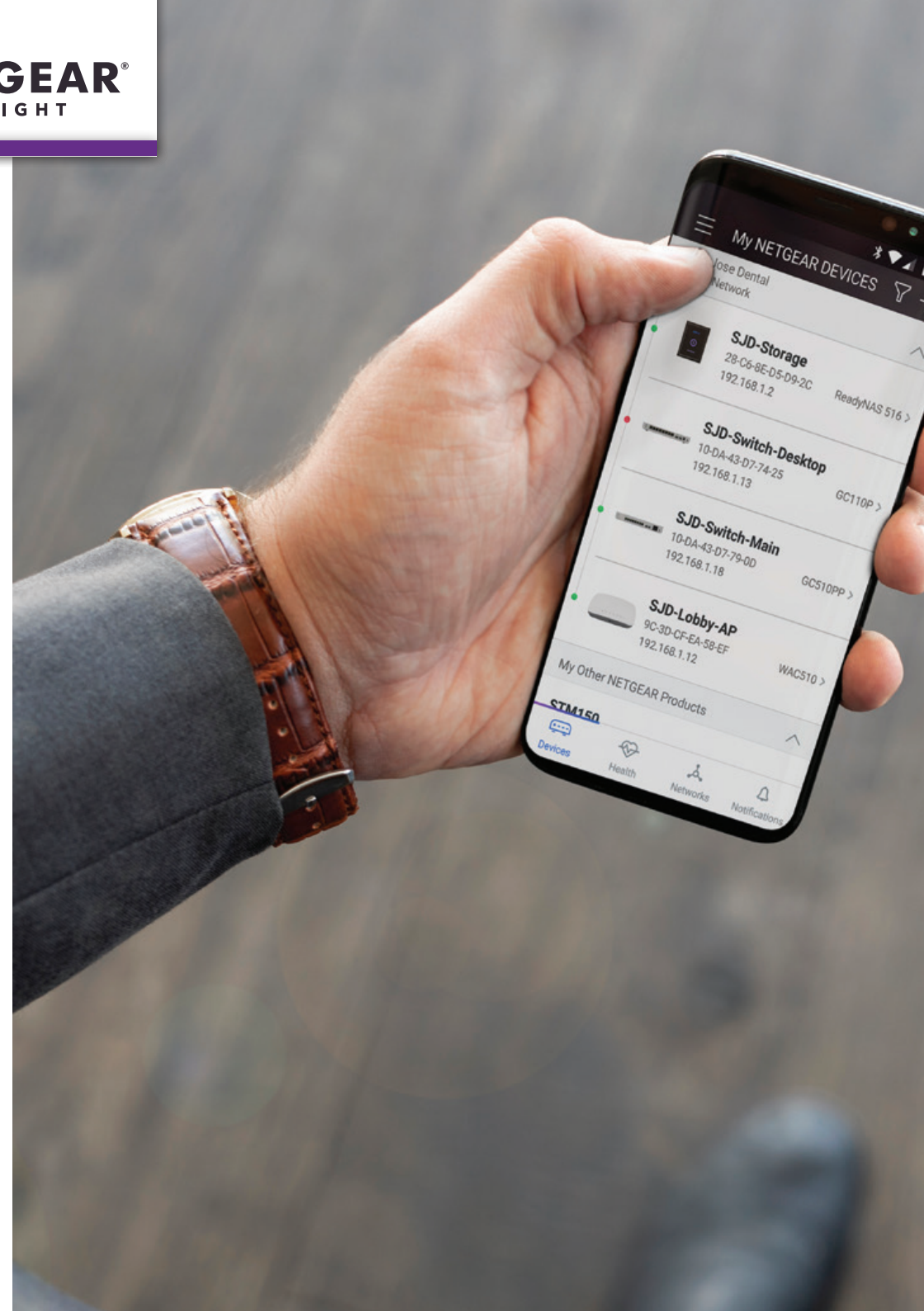## Insight Switches/Devices

Brian founded a company that is managing networks for SMBs, providing network and VoIP services. He calls his company's business model a hybrid between MSP and break/fix models.

Largely satisfied Brian is on the lookout for reliable devices that allow him to maintain and configure his installations remotely, so he can service his customers from anywhere and anytime when problems occur.

He trusts NETGEAR to provide him with robust gear that he won't have to change often and that will be regularly updated.

The reliability and robustness of the hardware allow him to maintain a good image with his clients ("underpromise and overdeliver"). As an experienced technical consultant and business owner this is very important to him.

Find out how to become a NETGEAR MSP today.
Contact one of the team today! Call 01344 458200
or email wifiprodesign@netgear.com

Managed Service Provider
Insight Pro & Smart Cloud

Charles runs a small networking company for more than 20 years. His projects encompass anything from simple break and fix repairs, up to complete installations for restaurant franchises where dozens of devices need to be implemented. He plans the network infrastructure and coverage for large real-estate, from large homes to restaurants and has been using NETGEAR devices preferably for many years. He doesn't use Insight app but the web interface.

NETGEAR Insight allows him to handle complex projects with many networking units. Just like Brian and others, he tests whatever new device he installs before deploying it to make sure that the network will work as expectedly and his clients are satisfied. Reliability and security are important and so is price. He is a habitual buyer for NETGEAR products and doesn't consider any other brands.

Why Insight Pro?

- Reliability and Security
- Ability to handle complex networks and environments
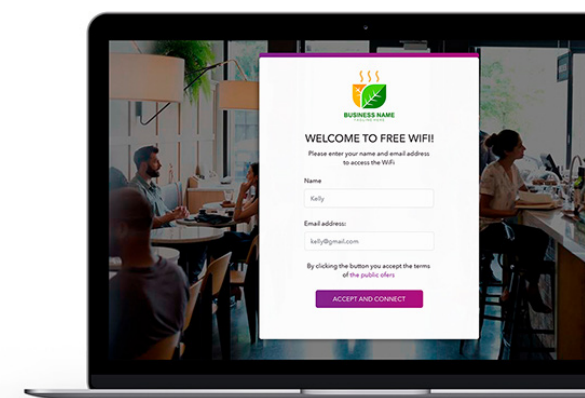- Ability to monitor the networks health from anywhere

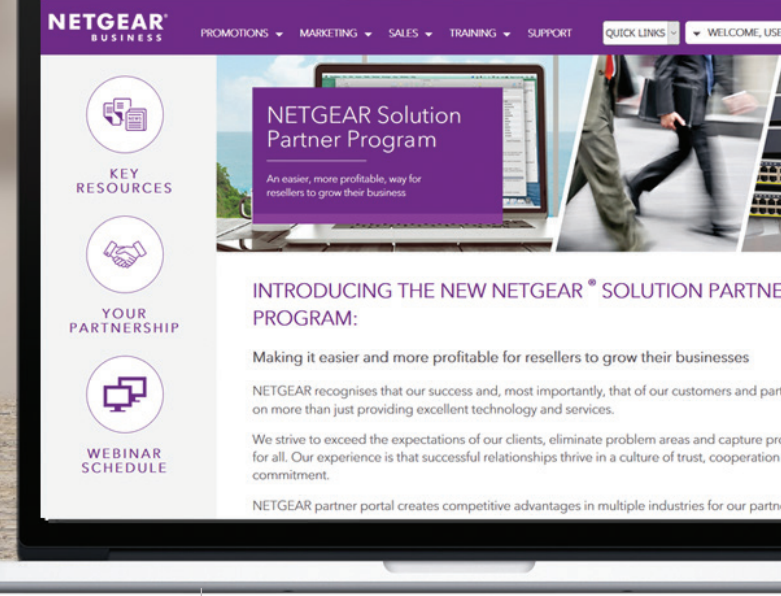| INSIGHT PRO LICENSE SKU	
NPR1SNG1-10000S	INSIGHT PRO 1 SINGLE 1 YEAR
NPR1SNG3-10000S	INSIGHT PRO 1 SINGLE 3 YEAR
NPR1SNG5-10000S	INSIGHT PRO 1 SINGLE 5 YEAR
NPR5PK1-10000S	INSIGHT PRO 5 PACK 1 YEAR
NPR5PK3-10000S	INSIGHT PRO 5 PACK 3 YEAR
NPR5PK5-10000S	INSIGHT PRO 5 PACK 5 YEAR
NPR10PK1-10000S	INSIGHT PRO 10 PACK 1 YEAR
NPR10PK3-10000S	INSIGHT PRO 10 PACK 3 YEAR
NPR10PK5-10000S	INSIGHT PRO 10 PACK 5 YEAR
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NPR100PK1-10000S	INSIGHT PRO 100 PACK 1 YEAR
NPR100PK3-10000S	INSIGHT PRO 100 PACK 3 YEAR
NPR100PK5-10000S	INSIGHT PRO 100 PACK 5 YEAR

CAPTIVE PORTAL SKU	
CPRTL01-10000S	INSTANT CAPTIVE PORTAL 1XAP 1YR
CPRTL03-10000S	INSTANT CAPTIVE PORTAL 1XAP 3YR
CPRTL11-10000S	INSTANT CAPTIVE PORTAL 3XAPS 1YR
CPRTL12-10000S	INSTANT CAPTIVE PORTAL 10XAPS 1YR
CPRTL13-10000S	INSTANT CAPTIVE PORTAL 40XAPS 1YR
CPRTL31-10000S	INSTANT CAPTIVE PORTAL 3XAPS 3YR
CPRTL32-10000S	INSTANT CAPTIVE PORTAL 10XAPS 3YR
CPRTL33-10000S	INSTANT CAPTIVE PORTAL 40XAPS 3YR

NETGEAR®
INSIGHT PRO

Breathe new life into your sales with the NEW NETGEAR Partner Portal

NETGEAR
SOLUTION PARTNER

Everything you could ever want, in one place

NETGEAR recognises that our success and most importantly, that of our customers and partners depends on more than just providing excellent technology and services.

We strive to exceed the expectations of our clients, eliminate problem areas and capture productivity gains for all. Our experience is that successful relationships thrive in a culture of trust, cooperation and commitment.

The NETGEAR partner portal creates competitive advantages in multiple industries for our partners. Aside from being packed with rich resources, advanced training, and helpful tools to achieve increased growth, we load all promotions, product information, launches and collaterals to support you through your sales process.

Why Become A Partner?

- Unrivalled Sales Process Support
- Exclusive Training
- We Work With You To Improve Profits

Exclusive Discounts.
Receive discounts on products that help you to increase your sales margin and generate more income

Early Access to Exclusive Training
Give you and your team an unbeatable advantage with access to exclusive training and support

FREE Networking Site Survey
Get an extensive NETGEAR site survey and boost your wireless capabilities

Re-brandable Marketing Assets
Put your name to our expertise with white label marketing assets

Industry leading equipment
You'll get the very best in technology and equipment with NETGEAR's full suite of products that have been at the forefront of the industry for years

Competitive Margins
With our Partner discounts and competitive value, you'll be entitled to competitive margins that help you to reach your profit goals

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