

# Countering Ransomware

## with Lenovo Technology and Veeam

Accelerate recovery and avoid data loss by using Veeam and Lenovo for ransomware mitigation

\*Offer from 1st October 2022 to 31st December 2022 or while stocks last. Terms and conditions apply.



Lenovo

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### The Solution

Rapid restores from ransomware attacks through fast VM and granular recovery to override applications, files, and operating systems.

Rapid recovery and uninterrupted application performance with tight integration with Lenovo ThinkSystem industry leading storage, server, and hyperconverged infrastructure.

Test and discovery recovery points to quickly and easily discover the last clean restore point using Veeam DataLabs / On Demand Sandbox.

### The Offer

Lenovo and Veeam Professional Services Assessment Schedule a free professional services assessment workshop to evaluate and walk through your current backup capabilities and establish a roadmap for building a solid data protection foundation. Contact your Lenovo Sales Representative for further information.

Veeam Backup & Recovery + Lenovo Infrastructure Foundational infrastructure packages to support an organisation's backup and recovery needs; choose from either pre sized backup options or work with Lenovo solution experts to develop your own.

### Veeam Bundles:

QUOTE REFERENCE	DESCRIPTION	REPOSITORY SIZE	PROTECTED VM'S
BRDAS001321380	Small Backup Solution (SR650)	25TB	30
BRDAS001321380	Small Backup Solution (SR250 + DE2000H)	48TB	60
BRDAS001321380	Small Backup Solution (SR630 + DE2000H)	96TB	90
BRDAS001321380	Medium Backup Solution (SR630 + DE4000H)	144TB	140
BRDAS001321380	Medium Backup Solution (SR630 + DE4000H)	320TB	300
BRDAS001321380	Large Backup Solution (SR630 + DE6000H)	480TB	500

For all bundles, please contact your distributor or Lenovo Technical Sales Representative for a configuration and quote.

### Bundles include:

- 3 years Veeam Backup & Recovery Subscription (for appropriate VM #s)
- 3 year Lenovo hardware support (Essential 24x7 4Hr Response)
- Microsoft Windows Server 2019
- ThinkSystem DE storage deployment services

veeam

Incentives are redeemed by going to the Lenovo Partner Hub and then accessing the Lenovo Expert Achievers Program (LEAP) Portal.

### DOUBLE LEAP points on Veeam for Channel Partners

Visit Lenovo Partner Hub [www.lenovopartnerhub.com](http://www.lenovopartnerhub.com) and view the product catalogue for details on eligible LEAP points for Veeam Products

### Every 14 seconds

a new organisation falls victim to ransomware\*

Ransomware costs businesses more than **\$75B a year\***

Businesses lose approximately **\$8,500/hour** due to ransomware-induced downtime\*

Ransomware has grown **56%** over the past year\*

Total cost of Ransomware expected to hit **\$6T\*** by 2021

\*source: <https://www.comparitech.com/antivirus/ransomware-statistics/>

### Ransomware: Secure backup is your last line of defense



### 155 LEAP Points

#### VEEAM BACKUP & REPLICATION UNIVERSAL LICENSE.

Includes Enterprise Plus Edition features.  
• 1 Year Subscription (10 instances) • Upfront Billing & Production (24/7) Support

Lenovo part number: 7SQL002EWW

- ✓ VEEAM BACKUP & REPLICATION
- ✓ RELIABLE BACKUP, RECOVERY & REPLICATION
- ✓ Virtual: VMware, Hyper-V & Nutanix
- ✓ Physical: Microsoft Windows, Linux & Mac
- ✓ Physical: Oracle Solaris and IBM AIX
- ✓ Cloud: AWS, Microsoft Azure, Google Cloud Platform and more
- ✓ NAS Backup
- ✓ Scale-out Backup Repository™, including Veeam Capacity Tier & Archive Tier
- ✓ Veeam Plug-ins for Oracle RMAN and SAP HANA
- ✓ Backup from Storage Snapshots
- ✓ Built-in Replication
- ✓ Continuous Data Protection
- ✓ Veeam Instant Recovery Engine
- ✓ Veeam Explorers™ for Microsoft Active Directory, Exchange, SharePoint and SQL Server and Veeam Explorer for Oracle
- ✓ Veeam DataLabs™
- ✓ APIs, self-service tools & Enterprise Management
- ✓ Data Reuse & third-party integration API

## Terms & Conditions

- All dollar figures are approximations and in AUD for partners in Australia and in NZD for partners in New Zealand.
  - Deal Registration must be submitted into the Lenovo Partner Hub, approved and qualified with LPH Deal ID.
  - All Veeam LEAP base and bonus points are only on eligible Veeam SKUs.
  - The Lenovo Part number SKU, 7S0L002EWW, Veeam Backup & Replication Universal License. Includes Enterprise Plus Edition features. - 1 Year Subscription (10 instances) - Upfront Billing & Production (24/7) Support, is eligible for 155 LEAP points during the promotional period.
  - This offer is not redeemable for cash or alternative item.
  - Pricing only available on products listed.
  - All prices quoted exclude GST.
  - Bundled options and eligible hardware units, must be on the same distributor invoice to reseller.
  - BID number must be reported on invoice sell thru data reports to Lenovo Recommended Retail Pricing (RRP) is correct at the time of publication and is subject to change without notice.
  - May be combined with another offer, but subject to final approval from Lenovo.
  - Strict limits apply to each Distributor and Reseller.
- Lenovo reserves the right to correct any errors, inaccuracies or omissions and to change or update information at any time, without prior notice.
  - Lenovo reserves the right to alter product offerings and specifications at any time without notice.
  - End User details must be provided in order to validate the promotional pricing.
  - Lenovo reserves the right to reject the order if no End User details are provided or if they think that the order is not legitimate.
  - This does not represent a Stock on Hand Price Protection Claim.
  - Sell Through must be attached to a technically certified Lenovo Server.
  - Sell through must occur before 31st December 2022.

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### LENOVO EXPERT ACHIEVERS PROGRAM

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Register via Lenovo Partner Hub. Navigate to **Programs and Training** and select **LEAP**. If you are not signed up to LEAP, sign up today and be rewarded.

[www.lenovopartnerhub.com](http://www.lenovopartnerhub.com)

LEAP

Lenovo  
**CO<sub>2</sub> Offset Services**  
Smarter is helping you offset carbon today for a greener tomorrow

CO<sub>2</sub> Offset Services make offsetting carbon emissions simple, and within your control.

[Learn More >](#)

Lenovo's **Journey to Net-Zero: Natural Resources Conservation**

How does a global technology leader make progress toward that "Mars shot" of net-zero emissions?

[Learn More >](#)

Lenovo **Asset Recovery Services**

ARS provides an end-to-end solution to mitigate the environmental and data security risks associated with end-of-life asset disposal while maximizing the value potential of those assets.

[Learn More >](#)

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