

WS-C3650-48TD-S

Cisco Catalyst 3650 48 Port Data 2x10G Uplink IP Base

PoE Information : no PoE - (W)
 Stacking SKU : C3650-Stack-KIT=
 Stacking GPL : \$ 1 650,00
 3K Uplinks : 2x SFP (1G) + 2x SFP+ (10G)

C9300-48T-A

Catalyst 9300 48-port data only, Network Advantage

PoE Information : no PoE - (W)
 Stacking SKU : Native
 Stacking GPL : \$ -
 Network Module : C9300-NM-8X
 Description (Nm) : Catalyst 9300 8 x SFP+ Network Module
 Network Module GPL : \$ 2 550,00

Hardware GPL : \$ 9 590,00

Hardware GPL : \$ 7 960,00
 Min Licence SKU (3Y) : C9300-DNA-A-48-3Y
 Min Licence GPL : \$ 3 770,00

Final Price : \$ 11 240,00

Price difference : 27,05%

Final Price : \$ 14 280,00

Smartnet Option : 3 Years SNTC 8x5xNBD

Smartnet SKU : CON-3SNT-WSC368TD
 Smartnet GPL : \$ 2 083,80

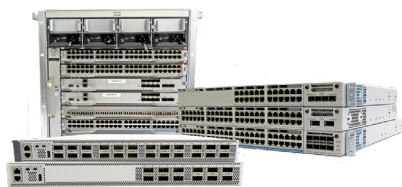
Smartnet SKU : CON-3SNT-C93004TA
 Smartnet GPL : \$ 1 728,45

Price with Smartnet : \$ 13 323,80

Price difference : 20,15%

Price with Smartnet : \$ 16 008,45

Bot V2 - Network Intuitive / DNA-Center Scenarios



9K Hardware GPL : \$ 7 960,00
 9K Recommended Network Module : C9300-NM-8X
 9K Network Module description : Catalyst 9300 8 x SFP+ Network Module
 9K Network Module GPL : \$ 2 550,00

9K - Network Intuitive - DNA Ready - Scenarios

9K - Network Intuitive - Upsell+1 Scenarios

3 Years Subscription SKU : C9300-DNA-A-48-3Y
 Subscription description : C9300 DNA Advantage, 48-Port, 3 Year Term License
 Subscription GPL : \$ 3 770,00
 Final Price (9K HW + NM + LIC + Stack): \$ 14 280,00

Upsell +1 SKU : C9300-48T-A
 C1A1TCAT93002-3Y
 C1 Advantage Term C9300 48P 3Y - DNA, 25 ISE PLS, 25 SWATCH
 \$ 4 640,00
 \$ 15 150,00

5 Years Subscription SKU : C9300-DNA-A-48-5Y
 Subscription description : C9300 DNA Advantage, 48-Port, 5 Year Term License
 Subscription GPL : \$ 6 070,00
 Final Price (9K HW + NM + LIC + Stack): \$ 16 580,00

C1A1TCAT93002-5Y
 C1 Advantage Term C9300 48P 5Y - DNA, 25 ISE PLS, 25 SWATCH
 \$ 7 090,00
 \$ 17 600,00

7 Years Subscription SKU : C9300-DNA-A-48-7Y
 Subscription description : C9300 DNA Advantage, 48-Port, 7 Year Term License
 Subscription GPL : \$ 8 570,00
 Final Price (9K HW + NM LIC + Stack): \$ 19 080,00

C1A1TCAT93002-7Y
 C1 Advantage Term C9300 48P 3Y - DNA, 25 ISE PLS, 25 SWATCH
 \$ 10 000,00
 \$ 20 510,00

Migration common informations

Traditional IT : 2K or 3K Migration

3 Years Terms

5 Years Terms

7 Years Terms