



Backup Solution			Sirius Computer Solutions, Inc.			Backup Solution			Technology Group Solutions, LLC dba TGS			Backup Solution			Two Trees Technologies, LLC "Site-2-Site"****		
DR Site - 3 X C6045 - 5 YEARS			Qty	Pricing	Total	Products			Qty	Pricing	Total	Backup Solution Bid - Site2Site			Qty	Pricing	Total
C6045-10G-SFP ONE (1) NODE BLOCK WITH 168 TB SECURE ERASE HDD, 6.4 TB NVME SSD, 128 GB RAM, 4X 10GBE SFP+ PCIE, HARDWARE ONLY			3			R6412S APPL 4NODE 144TB CLDS 144TB RAW HDD 1.6TB SSD SFP+ NIC			4	\$22,881.66	\$91,526.64	REC SER APPL MDL R8120S 120TB ENT+ BDL			4	\$0.00	\$0.00
PREMIUM (24X7) SUPPORT FOR C6045-10G-SFP-1; SUBJECT TO THE COHESITY SUPPORT MAINTENANCE TERMS AND CONDITIONS.			3			1MO OF GO FOUN LICs			4	\$105,681.09	\$422,724.36	Unitrends Recovery Series 8080S Enterprise Plus - recovery appliance - 10 GigE - 2U - rack-mountable			2	\$0.00	\$0.00
COHESITY DATAPLATFORM STANDARD EDITION SUBSCRIPTION (1TB). INTELLIGENT WEB-SCALE SOFTWARE FOR CONSOLIDATING SECONDARY DATA WITH MULTI-PROTOCOL ACCESS (NFS, S3 & SMB), REPLICATION, ACCESS MANAGEMENT, MONITORING, REST API, ENCRYPTION, SNAPSHOTS/CLONES, GLOB			336			FIBER OPTIC OM3 LC/LC CABLE 3M CABL			4	\$154.50	\$618.00	Unitrends Network adapter - 10 Gigabit SFP+ x 2			4	\$1,060.00	\$4,240.00
10G SHORT-RANGE OPTICAL SFP+ ADAPTER			6			10G/1G DUAL RATE SFP+ TRANSCIEVCPNT			4	\$1,066.05	\$4,264.20	PER-PREMISE SURECOMPL INST 1-25 ASSETS			1	\$2,645.00	\$2,645.00
ONSITE INSTALLATION OF ONE CLUSTER (3-8 NODES) FROM "OUT OF THE BOX" TO READY TO "CONFIGURE JOBS". INCLUDES PREP CALL WITH CUSTOMER, SYSTEM VALIDATION TESTING AND UP TO 90 MINUTES OF CUSTOMER EDUCATION. EXPIRES 120 DAYS FROM PO.			1			PREMIUM SUP FOR HW P SVCS			4	\$14,873.08	\$59,492.32	PER PREMISE SURECARE INST SVC 1-10 ASSET			1	\$1,320.00	\$1,320.00
<b>DR SITE - 3 X C6045 - 5 YEARS Subtotal</b>					\$338,113.25	1MO OF POLARIS RADAR LICs			4	\$8,270.69	\$33,082.76	Unitrends Platinum Extended service agreement - replacement - 5 years - shipment - response time: NBD - promo - for Recovery Series 8120S			4	\$92,305.00	\$369,220.00
<b>Primary - 14 X C4600s - 5 Years</b>						VIRTUAL 4 DAY SUP TRAINING SVCS COURSE PER INDIVIDUAL			2	\$2,781.00	\$5,562.00	Unitrends Platinum Extended service agreement - replacement - 5 years - shipment - response time: NBD - promo - for Recovery Series 8080S			2	\$61,537.50	\$123,075.00
C4600-SFP FOUR (4) NODE BLOCK WITH 144 TB SECURE ERASE HDD, 6.4 TB PCI-E FLASH, 512 GB RAM, 16X 10GBE SFP+, 4X IPMI, HARDWARE ONLY			3			RESIDENT ENGINEER CONSUL SVCS			3	\$2,595.60	\$7,786.80						
PREMIUM (24X7) SUPPORT FOR C4600-SFP-4; SUBJECT TO THE COHESITY SUPPORT MAINTENANCE TERMS AND CONDITIONS.			3			TRAVEL & EXPENSES SVCS			1	\$865.20	\$865.20						
COHESITY DATAPLATFORM STANDARD EDITION SUBSCRIPTION (1TB). INTELLIGENT WEB-SCALE SOFTWARE FOR CONSOLIDATING SECONDARY DATA WITH MULTI-PROTOCOL ACCESS (NFS, S3 & SMB), REPLICATION, ACCESS MANAGEMENT, MONITORING, REST API, ENCRYPTION, SNAPSHOTS/CLONES, GLOB			288			RUBRIK BASIC INSTALLATION & C SVCS			2	\$4,635.00	\$9,270.00						
10G SHORT-RANGE OPTICAL SFP+ ADAPTER			24			Shipping and Handling			1	\$800.00	\$800.00						
C4600-SFP TWO (2) NODE BLOCK WITH 72 TB SECURE ERASE HDD, 3.2 TB PCI-E FLASH, 256 GB RAM, 8X 10GBE SFP+, 2X IPMI, HARDWARE ONLY			1														
PREMIUM (24X7) SUPPORT FOR C4600-SFP-2; SUBJECT TO THE COHESITY SUPPORT MAINTENANCE TERMS AND CONDITIONS.			1														
COHESITY DATAPLATFORM STANDARD EDITION SUBSCRIPTION (1TB). INTELLIGENT WEB-SCALE SOFTWARE FOR CONSOLIDATING SECONDARY DATA WITH MULTI-PROTOCOL ACCESS (NFS, S3 & SMB), REPLICATION, ACCESS MANAGEMENT, MONITORING, REST API, ENCRYPTION, SNAPSHOTS/CLONES, GLOB			48														
10G SHORT-RANGE OPTICAL SFP+ ADAPTER			4														
ONSITE INSTALLATION OF ONE CLUSTER (9-24 NODES) FROM "OUT OF THE BOX" TO READY TO "CONFIGURE JOBS". INCLUDES PREP CALL WITH CUSTOMER, SYSTEM VALIDATION TESTING AND UP TO 90 MINUTES OF CUSTOMER EDUCATION. EXPIRES 120 DAYS FROM PO.			1														
ONSITE CREATION OF VMWARE, SQL AND/OR ORACLE BACKUP JOBS FOR A SMALL ENVIRONMENT (UP TO 3 DAYS). PRICED PER SITE. SERVICE DAYS MUST BE CONSECUTIVE BUSINESS DAYS. SEE SERVICE FLYER FOR SIZING DETAILS. REQUIRES PURCHASE OF INSTALLATION SKU. EXPIRES 120 DAYS			1														
COHESITY CLOUDARCHIVE ADD-ON SUBSCRIPTION PROMOTION (1 TB). PROVIDES ABILITY TO ARCHIVE DATA TO SUPPORTED EXTERNAL ARCHIVE TARGETS. SUBSCRIPTION PER TB OF DATA STORED IN SUPPORTED EXTERNAL ARCHIVE TARGET AFTER EDUPE/COMPRESSION. CUSTOMER MUST SEPARATELY			20														
<b>Primary - 14 X C4600s - 5 YEARS Subtotal</b>					\$420,605.33												
<b>DataProtect Software - 5 Years</b>																	
COHESITY DATAPROTECT ADD-ON SUBSCRIPTION (1 TB). BACKUP SOFTWARE FOR VIRTUAL AND PHYSICAL ENVIRONMENTS. SUBSCRIPTION PER TB OF BACKEND STORAGE USED FOR BACKUP.			242														
<b>DataProtect Software - 5 Years Subtotal</b>					\$245,559.82												
<b>Cohesity Training - Onsite 1 Day 3 People</b>																	
ONE (1) STUDENT SEAT FOR ONE (1) DAY OF INSTRUCTION IN AN INSTRUCTOR-LED IN-PERSON CLASS. INCLUDES ACCESS TO HANDS-ON LABS. CONTACT CS-TRAINING@COHESITY.COM FOR SCHEDULE OF COURSE OFFERINGS. EXPIRES 180 DAYS FROM PO.			3														
<b>Cohesity Training - Onsite 1 Day 3 People Subtotal</b>					\$3,529.41												
<b>Kroll Ontrack Software - 5 Years</b>																	
KROLL ONTRACK POWERCONTROLS ADD-ON LICENSE FOR COHESITY DATAPROTECT. KROLL ONTRACK POWERCONTROLS ENABLES GRANUAL RECOVERY OF MICROSOFT EXCHANGE, SHAREPOINT AND SQL SERVER DATA. EACH LICENSE MANAGES 1,000 EXCHANGE AILBOXES, 25 SQL SERVER INSTANCES AND 5 T			3														
PREMIUM (24X7) SUPPORT FOR SW-KROLL-OPC			3														
<b>Kroll Ontrack Software - 5 Years Subtotal</b>					\$2,219.67												
Extended Subtotal					\$671,914.23												
<b>TOTAL</b>					\$1,010,027.48	<b>TOTAL</b>			\$635,992.28	<b>TOTAL</b>				\$500,500.00			

Backup Solution	Two Trees Technologies, LLC Alternate bid "Site-2-Cloud"****			Backup Solution	World Wide Technology, LLC		
	Qty	Pricing	Total		Qty	Pricing	Total
Unitrends License	2	\$0.00	\$0.00	UCS C240 M5 12 LFF + 2 rear drives w/o CPU,mem,HD,PCIe,PS (UCSC-C240-MSL)	6	\$1,248.71	\$7,492.26
Unitrends Recovery Series 8080S Enterprise Plus - recovery appliance - 10 GigE - 2U - rack-mountable	1	\$0.00	\$0.00	SMARTnet SNTC 8X5XNBD UCS C240 M5 12 LFF Service Duration: 60 Months (CON-SNT-CC240M5L)	6	\$2,316.07	\$13,896.42
Unitrends License	1	\$2,625.00	\$2,625.00	Riser 1B incl 3 PCIe slots (x8, x8, x8); all slots from CPU1 (UCSC-PCI-1B-240M5)	6	\$51.66	\$309.96
Unitrends Network adapter - 10 Gigabit SFP+ x 2	3	\$1,056.00	\$3,168.00	Riser 2C incl 3 PCIe slots (3 x8) supports front+rear NVMe (UCSC-PCI-2C-240M5)	6	\$51.66	\$309.96
Unitrends Platinum Extended service agreement - replacement - 5 years - shipment - response time: NBD - promo - for Recovery Series 8120S	2	\$115,310.00	\$230,620.00	Intel X520 Dual Port 10Gb SFP+ Adapter (N2XX-AIPC01)	6	\$486.23	\$2,917.38
Unitrends Platinum Extended service agreement - replacement - 5 years - shipment - response time: NBD - promo - for Recovery Series 8080S	1	\$75,925.00	\$75,925.00	Intel i350 quad-port MLOM NIC (UCSC-MLOM-IRJ45)	6	\$262.20	\$1,573.20
Unitrends License - Forever Cloud	125	\$1,490.00	\$186,250.00	240GB SATA M.2 (UCS-M2-240GB)	12	\$138.89	\$1,666.68
				Cisco UCS 1050W AC Power Supply for Rack Server (UCSC-PSU1-1050W)	12	\$189.25	\$2,271.00
				Power Cord, 125VAC 13A NEMA 5-15 Plug, North America (CAB-9K12A-NA)	12	\$0.00	\$0.00
				Ball Bearing Rail Kit for C220 & C240 M4 & M5 rack servers (UCSC-RAILB-M4)	6	\$57.11	\$342.66
				IMC SW (Recommended) latest release for C-Series Servers. (CIMC-LATEST)	6	\$0.00	\$0.00
				Scale-out Storage Platform (UCS-SID-IFR-SOSP)	6	\$0.00	\$0.00
				Other Workload (UCS-SID-WKL-OW)	6	\$0.00	\$0.00
				C240 M5 Rear NVMe CBL(1) kit, Rear NVMe CBL, backplane (UCSC-RNVME-240M5)	6	\$0.00	\$0.00
				Mini Storage carrier for M.2 SATA/NVMe (holds up to 2) (UCS-MSTOR-M2)	6	\$0.00	\$0.00
				Cisco 12G Modular SAS HBA (max 16 drives) (UCSC-SAS-M5)	6	\$267.65	\$1,605.90
				10 TB 12G SAS 7.2K RPM LFF HDD (4K) (UCS-HD10T7KL4KN)	72	\$752.75	\$54,198.00
				3.2TB 2.5in U.2 HGST SN200 NVMe High Perf. High Endurance (UCSC-NVMEHW-H3200)	12	\$3,230.72	\$38,768.64
				32GB DDR4-2933-MHz RDIMM/2Rx4/1.2v (UCS-MR-X32G2RT-H)	24	\$530.36	\$12,728.64
				Intel 6242 2.8GHz/150W 16C/22MB DCP DDR4 2933 MHz (UCS-CPU-46242)	12	\$2,271.50	\$27,258.00
				Heat sink for UCS C240 M5 rack servers 150W CPUs & below (UCSC-HS-C240M5)	12	\$0.00	\$0.00
				SolutionsPlus: Cohesity Subscription Software Licenses 60.00 Months From 14-Feb-2020 to 13-Feb-2025 (COHESITY-SUB-LIC)	1	\$0.00	\$0.00
				Cohesity DataProtect Add-On Subscription (Qty in TBs) - TB (COHS-DATAPROTECT)	28,800	\$12.21	\$351,648.00
				SolutionsPlus: Cohesity Professional and Limited Services (COHESITY-SERVICE=)	1	\$0.00	\$0.00
				SolutionsPlus vendor terms available at http://cs.co/spla (L-SP-PRODUCT-TERMS)	1	\$0.00	\$0.00
				Onsite install of one cluster (3-8 nodes) (COHS-PS-INST-SM)	1	\$5,734.80	\$5,734.80
				Onsite creation of backup jobs (up to 3 days) (COHS-PS-QS-SM)	1	\$13,758.80	\$13,758.80
				SolutionsPlus: Cohesity Subscription Software Licenses 60.00 Months From 14-Feb-2020 to 13-Feb-2025 (COHESITY-SUB-LIC)	1	\$0.00	\$0.00
				Cohesity DataProtect Add-On Subscription (Qty in TBs) - TB (COHS-DATAPROTECT)	14,520	\$16.28	\$236,385.60
				SolutionsPlus: Cohesity Professional and Limited Services (COHESITY-SERVICE=)	3	\$0.00	\$0.00
				SolutionsPlus vendor terms available at http://cs.co/spla (L-SP-PRODUCT-TERMS)	3	\$0.00	\$0.00
				One seat for one day of an instructor-led in-person class (COHS-TR-RMSEAT-1D)	3	\$1,439.60	\$4,318.80
				SolutionsPlus: Cohesity Professional and Limited Services (COHESITY-SERVICE=)	1	\$0.00	\$0.00
				SolutionsPlus vendor terms available at http://cs.co/spla (L-SP-PRODUCT-TERMS)	1	\$0.00	\$0.00
				Kroll Ontrack PowerControls Addon Lic for Cohesity DP (COHS-KROLL-OPC)	1	\$407.10	\$407.10
				One (1) Year of Premium (24x7) Support for SW- KROLL-OPC (COHS-KROLL-OPC-1Y)	5	\$61.07	\$305.35
				UCS C240 M5 12 LFF + 2 rear drives w/o CPU,mem,HD,PCIe,PS (UCSC-C240-MSL)	4	\$1,248.71	\$4,994.84
				SMARTnet SNTC 8X5XNBD UCS C240 M5 12 LFF Service Duration: 60 Months (CON-SNT-CC240M5L)	4	\$2,316.07	\$9,264.28
				Riser 1B incl 3 PCIe slots (x8, x8, x8); all slots from CPU1 (UCSC-PCI-1B-240M5)	4	\$54.01	\$216.04
				Riser 2C incl 3 PCIe slots (3 x8) supports front+rear NVMe (UCSC-PCI-2C-240M5)	4	\$54.01	\$216.04
				Intel X520 Dual Port 10Gb SFP+ Adapter (N2XX-AIPC01)	4	\$508.33	\$2,033.32
				Intel i350 quad-port MLOM NIC (UCSC-MLOM-IRJ45)	4	\$274.11	\$1,096.44
				240GB SATA M.2 (UCS-M2-240GB)	8	\$145.20	\$1,161.60
				Cisco UCS 1050W AC Power Supply for Rack Server (UCSC-PSU1-1050W)	8	\$197.85	\$1,582.80
				Power Cord, 125VAC 13A NEMA 5-15 Plug, North America (CAB-9K12A-NA)	8	\$0.00	\$0.00
				Ball Bearing Rail Kit for C220 & C240 M4 & M5 rack servers (UCSC-RAILB-M4)	4	\$59.71	\$238.84
				IMC SW (Recommended) latest release for C-Series Servers. (CIMC-LATEST)	4	\$0.00	\$0.00
				Scale-out Storage Platform (UCS-SID-IFR-SOSP)	4	\$0.00	\$0.00
				Other Workload (UCS-SID-WKL-OW)	4	\$0.00	\$0.00
				C240 M5 Rear NVMe CBL(1) kit, Rear NVMe CBL, backplane (UCSC-RNVME-240M5)	4	\$0.00	\$0.00
				Mini Storage carrier for M.2 SATA/NVMe (holds up to 2) (UCS-MSTOR-M2)	4	\$0.00	\$0.00
				Cisco 12G Modular SAS HBA (max 16 drives) (UCSC-SAS-M5)	4	\$279.81	\$1,119.24
				10 TB 12G SAS 7.2K RPM LFF HDD (4K) (UCS-HD10T7KL4KN)	48	\$752.75	\$36,132.00
				3.2TB 2.5in U.2 HGST SN200 NVMe High Perf. High Endurance (UCSC-NVMEHW-H3200)	8	\$3,377.57	\$27,020.56
				32GB DDR4-2933-MHz RDIMM/2Rx4/1.2v (UCS-MR-X32G2RT-H)	16	\$554.47	\$8,871.52
				Intel 6242 2.8GHz/150W 16C/22MB DCP DDR4 2933 MHz (UCS-CPU-46242)	8	\$2,374.75	\$18,998.00
				Heat sink for UCS C240 M5 rack servers 150W CPUs & below (UCSC-HS-C240M5)	8	\$0.00	\$0.00
				SolutionsPlus: Cohesity Subscription Software Licenses 60.00 Months From 14-Feb-2020 to 13-Feb-2025 (COHESITY-SUB-LIC)	1	\$0.00	\$0.00
				Cohesity DataPlatform Standard Edition Subscription (Qty in - TB (COHS-DP-STD)	19,200	\$12.21	\$234,432.00
				SolutionsPlus: Cohesity Professional and Limited Services (COHESITY-SERVICE=)	1	\$0.00	\$0.00
				SolutionsPlus vendor terms available at http://cs.co/spla (L-SP-PRODUCT-TERMS)	1	\$0.00	\$0.00
				Onsite install of one cluster (3-8 nodes) (COHS-PS-INST-SM)	1	\$5,734.80	\$5,734.80
				SFP+, 10GE, SR Optical, 850nm (UCS-SFP-1WSR=)	8	\$487.16	\$3,897.28
				SFP+, 10GE, SR Optical, 850nm (UCS-SFP-1WSR=)	12	\$487.16	\$5,845.92
				TOTAL			\$498,588.00
				TOTAL			\$1,140,752.67

No Bid	360 Document Solutions, LLC	Accusoft Corp.	Avolve Software Corporation	Bradley Software LLC	Bradshaw Consulting Services	Centralsquare Technologies, LLC	Century Business Technologies	Credible, Inc.	Eccovia Solutions	EMA, Inc.	Flint Hills Group, Inc.	Galaxie Business Equipment, Inc.	High Touch Technologies
	HR Focal Point	Image Quest	JCG Technologies, Inc.	Justice Systems, Inc.	Keeper Security, Inc.	Laser Equipment	Legal Edge Software	Lexipol LLC	Mediware	Namescape Corporation	Oasis Technologies Group, LLC	Optum	Phoenix Business Consulting
	Riverside Technologies, Inc.	Safety Management Systems, Inc.	Sandpoint Consulting	SDI Solutions	Smash Dev Shop, LLC	Southern Computer Warehouse, Inc.	Stellar Data, Inc.	System Tools Software, Inc.	The Echo Group	Trustwave Holdings	Ultimate Software Group	WSU Community Engagement Institute	

On the recommendation of Josh Lauber, on behalf of Division of Information Technology (DIT), Tim Myers moved to **accept the low proposal from Eagle Software Inc., dba Eagle Technologies for an estimated five (5) year cost of \$328,685.63.** Linda Kizzire seconded the motion. The motion passed unanimously.

A review committee comprised of James Arnce, Jerry Becker, Peggy Payne, and Julie Lancaster - DIT; Bonny Patrick - Sheriff's Office; and Josh Lauber with Purchasing evaluated the proposals based on the criteria set forth in the RFP.

One of Sedgwick County's IT functions is to safeguard county data and support the departments to ensure data is available for services they provide to the community. This system will encompass servers, software, licensing, and support for an enterprise wide backup solution.

The current backup solution has become too small and is getting old to where the hardware will soon start failing. This solution backs up department drives, personal drives, emails, as well as, the public drive. Servers and key applications like 911, Tax, eDiscovery, OnBase, SAP and many others are also backed up through this system. Without this new product, our current backup solution will not be able to keep up with the changes and increased county data. This puts Sedgwick County at risk for data loss or if a catastrophic event were to occur, the county would not be able to recover data. This would result in loss of services that departments provide to the community.

***Questions and Answers***

Linda Kizzire: I notice there is a significant price difference between the various vendors. Is this going to be significant for Sedgwick County to back up all of our data? Some of these are over \$1,000,000.00. There's \$500,000.00.

James Arnce: No. The cost in front of you shows a five (5) year that includes maintenance, hardware maintenance. All the renewals are wrapped into one (1). With the RFP that went out, we put what our mandatory requirements were and the things we would like. These vendors put in their RFP responses to fulfill those requests. Some vendors made them larger and some made them smaller. It was up to the vendor as to what they wanted to present to us, as long as, they met the mandatory requirements.

Linda Kizzire: So Eagle met all the mandatory requirements but didn't add any enhancements?

James Arnce: No. They actually not only met the mandatory requirements but met most of the desirable that we wanted as well and came in at the low bid.

Tim Myers: Have we had experience in dealing with Eagle Technologies in the past?

James Arnce: Yes we have.

Tim Myers: Have we been pleased with their performance?

James Arnce: Yes we have.