

3. STORAGE MEDIA AND STORAGE DEVICES --VARIOUS DEPARTMENTS
FUNDING -- VARIOUS DEPARTMENT

(Request sent to 145 vendors)

RFB #18-0074 Contract

Product	Danisco Business Solutions, LLC dba Office Plus of Kansas	Adorama, Inc.	Howard Technology Solutions a Division of Howard Industries, Inc.	CDW Government LLC
USB 3.0 External Hard Drive				
1. USB 3.0 External Hard Drive 500GB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	No Bid	Datalocker	No Bid	No Bid
b. Model Number		FE0500		
c. Hardware Connectivity (USB 3.0)		USB 3.1		
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)		Platform Independent		
e. Level of Encryption (FIPS 140-2, etc.)		AES 256; 140-2		
f. Unit of Measure		Each		
g. Price per Each		\$295.00		
2. USB 3.0 External Hard Drive 1TB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	No Bid	Datalocker	No Bid	No Bid
b. Model Number		FE1000		
c. Hardware Connectivity (USB 3.0)		USB 3.1		
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)		Platform Independent		
e. Level of Encryption (FIPS 140-2, etc.)		AES 256; 140-2		
f. Unit of Measure		Each		
g. Price per Each		\$395.00		
3. USB 3.0 External Hard Drive 2TB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	No Bid	Datalocker	No Bid	No Bid
b. Model Number		FE2000		
c. Hardware Connectivity (USB 3.0)		USB 3.1		
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)		Platform Independent		
e. Level of Encryption (FIPS 140-2, etc.)		AES 256; 140-2		
f. Unit of Measure		Each		
g. Price per Each		\$492.00		
4. USB 3.0 External Hard Drive 3TB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	No Bid		No Bid	No Bid
b. Model Number				
c. Hardware Connectivity (USB 3.0)				
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)		No Bid		
e. Level of Encryption (FIPS 140-2, etc.)				
f. Unit of Measure				
g. Price per Each				
5. USB 3.0 External Hard Drive 4TB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	No Bid		No Bid	No Bid
b. Model Number				
c. Hardware Connectivity (USB 3.0)				
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)		No Bid		
e. Level of Encryption (FIPS 140-2, etc.)				
f. Unit of Measure				
g. Price per Each				
6. USB 3.0 External Hard Drive 6TB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	No Bid		No Bid	No Bid
b. Model Number				
c. Hardware Connectivity (USB 3.0)				
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)		No Bid		
e. Level of Encryption (FIPS 140-2, etc.)				
f. Unit of Measure				
g. Price per Each				

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7. USB 3.0 External Hard Drive 8TB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	No Bid	No Bid	No Bid	No Bid
b. Model Number				
c. Hardware Connectivity (USB 3.0)				
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)				
e. Level of Encryption (FIPS 140-2, etc.)				
f. Unit of Measure				
g. Price per Each				
USB 3.0 Flash Drive				
8. USB 3.0 Flash Drive 2GB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	No Bid	No Bid	No Bid	No Bid
b. Model Number				
c. Hardware Connectivity (USB 3.0)				
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)				
e. Level of Encryption (FIPS 140-2, etc.)				
f. Unit of Measure				
g. Price per Each				
9. USB 3.0 Flash Drive 4GB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	Kingston	Datalocker	IronKey	IronKey
b. Model Number	IHD3004GB	SONE004	D300-IKD300/4GB	IKD300/4GB
c. Hardware Connectivity (USB 3.0)	Yes	USB 3.1	USB 3.0	Flash Drive
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Yes	Windows 10, 8.1, 8, 7 (SP1), MAC OS X v.10.9-10.13, Linux v.2.6+	All	Windows 10 Pro
e. Level of Encryption (FIPS 140-2, etc.)	FIPS/40-2	256 BIT AES 4GB USB Thmb Drv	140-2	FIPS 140-2
f. Unit of Measure	Each	Each	Each	Each
g. Price per Each	\$55.82	\$55.00	\$65.00	\$54.85
10. USB 3.0 Flash Drive 8GB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	Kingston	Datalocker	IronKey	IronKey
b. Model Number	IHD3008GB	SONE008	D300 IKD300/8GB	IKD300/8GB
c. Hardware Connectivity (USB 3.0)	Yes	USB 3.1	USB 3.0	Flash Drive
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Yes	Windows 10, 8.1, 8, 7 (SP1), MAC OS X v.10.9-10.13, Linux v.2.6+	All	Windows 10 Pro
e. Level of Encryption (FIPS 140-2, etc.)	FIPS/40-2	256 BIT AES 8GB USB Thmb Drv	140-2	FIPS 140-2
f. Unit of Measure	Each	Each	Each	Each
g. Price per Each	\$71.48	\$73.00	\$82.00	\$70.21
11. USB 3.0 Flash Drive 16GB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	Kingston	Datalocker	IronKey	IronKey
b. Model Number	IHD30016GB	SONE016	D300 IKD300/16GB	IKD300/16GB
c. Hardware Connectivity (USB 3.0)	Yes	USB 3.1	USB 3.0	Flash Drive
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Yes	Windows 10, 8.1, 8, 7 (SP1), MAC OS X v.10.9-10.13, Linux v.2.6+	All	Windows 10 Pro
e. Level of Encryption (FIPS 140-2, etc.)	FIPS/40-2	256 BIT AES 16GB USB Thmb Drv	140-2	FIPS 140-2
f. Unit of Measure	Each	Each	Each	Each
g. Price per Each	\$100.33	\$92.00	\$114.00	\$98.74
12. USB 3.0 Flash Drive 32GB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	Kingston	Datalocker	IronKey	IronKey
b. Model Number	IHD30032GB	SONE032	D300 IKD300/32GB	IKD300/32GB
c. Hardware Connectivity (USB 3.0)	Yes	USB 3.1	USB 3.0	Flash Drive
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Yes	Windows 10, 8.1, 8, 7 (SP1), MAC OS X v.10.9-10.13, Linux v.2.6+	All	Windows 10 Pro
e. Level of Encryption (FIPS 140-2, etc.)	FIPS/40-2	256 BIT AES 32GB USB Thmb Drv	140-2	FIPS 140-2
f. Unit of Measure	Each	Each	Each	Each
g. Price per Each	\$144.90	\$166.00	\$167.00	\$142.62

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13. USB 3.0 Flash Drive 64GB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	Kingston	Datalocker	IronKey	IronKey
b. Model Number	IHD30064GB	SONE064	D300 IKD300/64GB	IKD300/64GB
c. Hardware Connectivity (USB 3.0)	Yes	USB 3.1	USB 3.0	Flash Drive
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Yes	Windows 10, 8.1, 8, 7 (SP1), MAC OS X v.10.9-10.13, Linux v.2.6+	All	Windows 10 Pro
e. Level of Encryption (FIPS 140-2, etc.)	FIPS/40-2	256 BIT AES 65GB USB Thmb Drv	140-2	FIPS 140-2
f. Unit of Measure	Each	Each	Each	Each
g. Price per Each	\$200.54	\$231.00	\$230.00	\$197.47
14. USB 3.0 Flash Drive 128GB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	Kingston	Datalocker	IronKey	IronKey
b. Model Number	IHD300128GB	SONE128	D300 IKD300/128GB	IKD300/128GB
c. Hardware Connectivity (USB 3.0)	Yes	USB 3.1	USB 3.0	Flash Drive
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Yes	Windows 10, 8.1, 8, 7 (SP1), MAC OS X v.10.9-10.13, Linux v.2.6+	All	Windows 10 Pro
e. Level of Encryption (FIPS 140-2, etc.)	FIPS/40-2	256 BIT AES 128GB USB Thmb Drv	140-2	FIPS 140-2
f. Unit of Measure	Each	Each	Each	Each
g. Price per Each	\$289.55	\$352.00	\$331.00	\$285.24
SD Card				
15. SD Card 4GB				
a. Manufacturer (Brand)	Centon Electronics	Transcend	No Bid	Transcend Industrial Temp
b. Model Number	SISDHC44G	MFR; TS4GSDHC4		TS4GSDHC1001
c. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Y	Transcend 4GB Class 4 SDHC Memory Card		Windows 10 Pro
d. Unit of Measure	Each	Each		Each
e. Price per Each	\$7.18	\$6.00		\$43.39
16. SD Card 8GB				
a. Manufacturer (Brand)	Centon Electronics	Kingston	No Bid	Transcend Industrial Temp
b. Model Number	SISDHC48G	MFR; SDC4/8GBSP		TS8GSDHC1001
c. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Y	Kingston Technology 8GB microSDHC Class 4 Flash Memory Card		Windows 10 Pro
d. Unit of Measure	Each	Each		Each
e. Price per Each	\$7.36	\$3.90		\$78.10
17. SD Card 16GB				
a. Manufacturer (Brand)	Centon Electronics	Kingston	Kingston	Kingston Canvas Select
b. Model Number	SISDHU116G	MFR; SDCS/16GBSP	Canvas Select SDS/16GB	SDS/16GB
c. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Y	Kingston Technology Canvas Select 16GB Class 10 UHS-I microSDHC Memory Card	All	Windows 10 Pro
d. Unit of Measure	Each	Each	Each	Each
e. Price per Each	\$8.04	\$3.90	\$6.00	\$4.55
18. SD Card 32GB				
a. Manufacturer (Brand)	Centon Electronics	Kingston	Kingston	Kingston Canvas Select
b. Model Number	SISDHU132G	MFR; SDCS/32GBSP	Canvas Select SDS/32GB	SDS/32GB
c. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Y	Kingston Technology Canvas Select 32GB Class 10 UHS-I microSDHC Memory Card	All	Windows 10 Pro
d. Unit of Measure	Each	Each	Each	Each
e. Price per Each	\$13.23	\$5.30	\$13.00	\$9.95
19. SD Card 64GB				
a. Manufacturer (Brand)	Centon Electronics	Transcend	Kingston	Kingston Canvas Select
b. Model Number	SISDXU164G	MFR; TS64GSDC300S	Canvas Select SDS/64GB	SDS/64GB
c. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Y	Transcend 64GB300SUHS-I SDXC Memory Card	All	Windows 10 Pro
d. Unit of Measure	Each	Each	Each	Each
e. Price per Each	\$24.12	\$14.00	\$21.00	\$17.64

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20. SD Card 128GB				
a. Manufacturer (Brand)	Centon Electronics	Transcend	Kingston	Kingston Canvas Select
b. Model Number	SISDXU1128g	TS128GSDC300S	Canvas Select SDS/128GB	SDS/128GB
c. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Y	Transcend 128GB 300SUHS-I SDXC Memory Card	All	Windows 10 Pro
d. Unit of Measure	Each	Each	Each	Each
e. Price per Each	\$45.96	\$27.00	\$33.00	\$28.44
CD/DVD				
21. CD-R 700MB/80 Minute 52X (50 pack or higher)				
a. Manufacturer (Brand)	Verbatim	Verbatim	No Bid	Verbatim
b. Model Number	94691	94691		94691
c. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Y	Verbatim CD-R, 80 Minute 700MD 52x Branded 50 Pack on Spindle		Windows 10 Pro
d. Unit of Measure	50/pack	50/pack		50/pack
e. Price per Pack	\$10.41	\$10.50		\$10.16
22. DVD-R 4.7GB/120 Minute 16X (50 pack or higher)				
a. Manufacturer (Brand)	Verbatim	Sony	No Bid	Verbatim
b. Model Number	95101	MFR; 50DPR47SB		95101
c. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Y	SonyDVD+R, 4.7GB Recordable DVD Media, 1-16X Write Speed, 120 Min recording time, 50-pack Spindle		Windows 10 Pro
d. Unit of Measure	50/pack	50/pack		50/pack
e. Price per Pack	\$13.18	\$8.55		\$12.93
23. DVD+R DL 8.5GB/240 Minute 8X (50 pack or higher)				
a. Manufacturer (Brand)	Verbatim DVD+R Plus 4.7GB	Verbatim DVD+R DL 8.5 GB	No Bid	Verbatim DVD+R DL 8.5GB
b. Model Number	95037	MFR; 43754		97000
c. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Y	Verbatim +R DL 8.5GB Thermal printable recordable discs for all double layer drives, spindle pack of 50		Windows 10 Pro
d. Unit of Measure	50/pack	50/pack		50/pack
e. Price per Pack	13.29*	\$57.00		\$58.77
24. CD/DVD White Envelope (50 pack or higher)				
a. Manufacturer (Brand)	Verbatim	Maxell	No Bid	Verbatim
b. Model Number	49976	MFR; 190135		49976
c. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Y	Maxell CD & DVD Sleeves White 50-pack		Windows 10 Pro
d. Unit of Measure	50/pack	50/pack		50/pack
e. Price per Pack	\$2.70	\$3.10		\$2.46
Acknowledge Addenda	Y	Y	No	N/A
No Bid	Allegiant Technology Network	Amazon Capital Services, Inc.	ASI Corp	Best Buy Gov LLC
	Data Systems Plus, Inc.	Eaton	Heartland Services, Inc.	Lind Electronics
	McPherson Business Machines	PCS Mobile Portable Computer System	Silicon Mountain Memory	Stellar Data, Inc.
		Sterling Computers		Technology Group Solutions, LLC.

On the recommendation of Josh Lauber, on behalf of various departments, Richard Powell moved to **accept the overall low bids from CDW Government LLC for USB 3.0 Flash Drives (Items 9, 10, 11, 12, 13, and 14) and CD/DVDs (Items 21 and 24) and Adorama, Inc. for SD Cards (Items 15, 16, 17, 18, 19, and 20) and CD/DVDs (Items 22 and 23) at the rates listed above for one (1) year with two (2) one (1) year options to renew.** Linda Kizzire seconded the motion. The motion passed unanimously.

It was with requests by multiple Sedgwick County departments to seek and establish competitive solicitation for products related to storage media and storage devices. There is no contract currently in place for the sole usage of these items with exception to the State of Kansas contract utilized for general office supplies and products.

Note:

*Wrong item was quoted; storage capacity is 4.7GB vs requested 8.5GB. Items 1-3 given no award as items were noncompetitive.

Questions and Answers

Angela Caudillo: Are these available on Amazon? We have that new contract for non-contracted items and I'm curious if all of these are available and if so how the prices compare awarding the contract as opposed to using the contract for non-contracted items for purchase.

Josh Lauber: Without speaking to Amazon but I can speak to Staples, which is the current vendor we utilize for these products, these are price competitive to Staples and are less. You'll see items 1, 2, and 3 have not been awarded due to not being competitive but the rest of these items in question were price matched with our current vendor. With the advantage of locking in pricing, we do have that as well.

Richard Powell: From our respective agency, the Sheriff's Office, we were all glad to see this happen. As technology continues to evolve, we are just truly on a daily basis involved with technology investigations that end up having a lot of technology involved in them. Of course when you are looking at a lot of technology, you always end up looking at storage and recovery of things. This is something we've been needing for some time since we don't have any one vendor and is pretty much on the open market and is not necessarily all the same and the products are not consistent on a regular basis. With the volume of the items we would use off this list, this would be a great cost saving measure for the Sheriff's office we would hope. Kudos to your folks in Purchasing for having the forethought of involving not only us but other county entities in this so we can save a few dollars and have some consistency.