



INFORMATION TECHNOLOGY
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July 12, 2022

To: Mahesh Sharma, County Administrator
 From: Matt Hirst, Information Technology Director
 Subject: Microsoft Software Maintenance and Support

A quote for Microsoft software license maintenance and support from Insight has been received. Microsoft software including Windows, Exchange, Office, Windows Server, SQL, and Terminal Services are the components upon which the technology environment at Scott County, SECC, Waste Commission, and Scott County Library are built.

Microsoft license maintenance detailed below is sole sourced through a State of Iowa contract with Insight. This contract provides to the County Microsoft “Level D” pricing typically only provided to organizations with 15,000 plus licensed desktops which is the least costly Microsoft licensing option available.

The quote summary from Insight for this software license maintenance is as follows:

Part Number	Item Name	Program	Level	Purchase Unit	Product Type	Quantity	Unit Price	Extended Price
Additional Products						All		
H30-00238	Project Professional ALng SA 1 Server CAL	Enterprise	D	1 Year(s)	Software Assurance	14	\$ 210.04	\$ 2,940.56
7NQ-00292	SQLSvrStdCore ALNG SA MVL 2Lic CoreLic	Enterprise	D	1 Year(s)	Software Assurance	20	\$ 584.79	\$ 11,695.80
D87-01159	VisioPro ALNG SA MVL	Enterprise	D	1 Year(s)	Software Assurance	24	\$ 109.69	\$ 2,632.56
77D-00111	VSPProSubMSDN ALNG SA MVL	Enterprise	D	1 Year(s)	Software Assurance	3	\$ 306.27	\$ 918.81
6VC-01253	Win Remote Desktop Services CAL ALng SA DCAL	Enterprise	D	1 Year(s)	Software Assurance	150	\$ 19.63	\$ 2,944.50
9EA-00278	Win Server DC Core ALng SA 2L	Enterprise	D	1 Year(s)	Software Assurance	80	\$ 125.56	\$ 10,044.80
9EM-00270	Win Server Standard Core ALng SA 2L	Enterprise	D	1 Year(s)	Software Assurance	16	\$ 19.27	\$ 308.32
Annual Total:								\$ 31,485.35
Part Number	Item Name	Program	Level	Purchase Unit	Product Type	Quantity	Term Price	Extended Price
Enterprise Products								
AAD-34704	M365 G3 Unified FUSL GCC Sub Per User	Enterprise	D	1 Month(s)	Monthly Subscriptions-VolumeLicen	320	\$375.36	\$ 120,115.20
Additional Products								
AAD-63092	M365 F3 Unified GCC Sub Per User	Enterprise	D	1 Month(s)	Monthly Subscriptions-VolumeLicen	445	\$82.78	\$ 36,837.10
3NS-00004	ExchgOnlnP2GCC ShrdSvr ALNG SU MVL ExchgOnlnKioskGCC PerUsr	Enterprise	D	1 Month(s)	Monthly Subscriptions-VolumeLicen	175	\$53.21	\$ 9,311.75
3GU-00001	Defender 0365 P1 GCC Sub Per User	Enterprise	D	1 Month(s)	Monthly Subscriptions-VolumeLicen	765	\$18.18	\$ 13,907.70
Annual Total:								\$ 180,171.75
1 Year Total:								\$ 211,657.10
3 Year Total:								\$ 634,971.30

It is recommended that the Board approve the bid from Insight in the amount of \$634,971.30 to be paid in equal installments of \$211,657.10 over the course of the next three years.

Microsoft Licensing provides Scott County and our supported organizations with the following abilities:

- 320 licensed Office 365 users
- Upgrade 200+ Servers to the latest operating system.
- Provide 765 Exchange Clients Microsoft cloud hosted e-mail.
- Provide all organization PC's the latest Windows operating system.
- Provide software developers latest tools.
- Spread licensing costs over the term of a three year contract
- Provide home use rights to the Office Suite for licensed employees
- Provide access to Microsoft problem resolution support at no charge
- Provide technical training benefits to staff
- Provide Multi-Factor Authentication (MFA) for all users (NEW)
- Provide Mobile Device Management (MDM) for all portable devices (NEW)

Note: Pricing was obtained from Insight through the State of Iowa contract with Microsoft. The pricing through this agreement was competitively sourced and is available for use by all State of Iowa Agencies and Political Sub-Divisions within the State of Iowa including Scott County.

Budget dollars are available in the IT, SECC, Waste Commission, and Scott County Library operational budgets to fund the cost of this contract.

Three years ago the Microsoft agreement cost \$164,509.25 per year. Cost detail by organization is attached.

Cc: Dave Donovan, SECC Director
Kathy Morris, Waste Commission, Director
Trisha Kane, Scott County Library

Encl: (4)



Scott County, Iowa

Waste Commission

Quotation: 0622-Scott County1-MSEA-BWP
Date: July 1, 2022
Enrollment: 71623999
Contract: 4400006644

Subscription Start Date: **7/1/2022**
 Subscription End Date: **6/30/2025**

Part Number	Item Name	Program	Offering	Level	Purchase Unit	Purchase Period	Pool	Product Type	Product Family	Quantity	Unit Price	Extended Price
Additional Products												
H30-00238	Project Professional ALNg SA 1 Server CAL	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Applications	Software Assurance	Project Prof	2	\$ 210.04	\$ 420.08
7NQ-00292	SQLSvrStdCore ALNG SA MVL 2Lic CoreLic	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Servers	Software Assurance	SQL Server	0	\$ 584.79	\$ -
D87-01159	VisioPro ALNG SA MVL	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Applications	Software Assurance	Visio Profes	2	\$ 109.69	\$ 219.38
77D-00111	VSPProSubMSDN ALNG SA MVL	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Applications	Software Assurance	Visual Studi	0	\$ 306.27	\$ -
6VC-01253	Win Remote Desktop Services CAL ALNg SA DCAL	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Servers	Software Assurance	Win Remote	6	\$ 19.63	\$ 117.78
9EA-00278	Win Server DC Core ALNg SA 2L	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Servers	Software Assurance	Win Server	0	\$ 125.56	\$ -
9EM-00270	Win Server Standard Core ALNg SA 2L	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Servers	Software Assurance	Win Server	16	\$ 19.27	\$ 308.32

Annual Total: \$ 1,065.56

Part Number	Item Name	Program	Offering	Level	Purchase Unit	Purchase Period	Pool	Product Type	Product Family	Quantity	Term Price	Extended Price
Enterprise Products												
AAD-34704	M365 G3 Unified FUSL GCC Sub Per User	Enterprise 6	Enterprise	D	1 Month(s)	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	O365 G3 GC	10	\$375.36	\$ 3,753.60
Additional Products												
AAD-63092	M365 F3 Unified GCC Sub Per User	Enterprise 6	Additional P	D	1 Month(s)	Non-Specific	Applications	Monthly Subscriptions-VolumeLicense	Defender O3	70	\$82.78	\$ 5,794.60
3NS-00004	ExchqOnlnP2GCC ShrdSvr ALNG SU MVL ExchqOnlnKiosqGCC PerUsr	Enterprise 6	Additional P	D	1 Month(s)	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	Exchange O	20	\$53.21	\$ 1,064.20
3GU-00001	Defender O365 P1 GCC Sub Per User	Enterprise 6	Additional P	D	1 Month(s)	Non-Specific	Applications	Monthly Subscriptions-VolumeLicense	Defender O3	80	\$18.18	\$ 1,454.40

Annual Total: \$ 12,066.80

1 Year Total: \$ 13,132.36

3 Year Total: \$ 39,397.08



Scott County, Iowa

Library

Quotation: 0622-Scott County1-MSEA-BWP
Date: July 1, 2022
Enrollment: 71623999
Contract: 4400006644

Subscription Start Date: **7/1/2022**
 Subscription End Date: **6/30/2025**

Part Number	Item Name	Program	Offering	Level	Purchase Unit	Purchase Period	Pool	Product Type	Product Family	Quantity	Unit Price	Extended Price
Additional Products												
H30-00238	Project Professional ALNg SA 1 Server CAL	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Applications	Software Assurance	Project Prof	0	\$ 210.04	\$ -
7NQ-00292	SQLSvrStdCore ALNG SA MVL 2Lic CoreLic	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Servers	Software Assurance	SQL Server	0	\$ 584.79	\$ -
D87-01159	VisioPro ALNG SA MVL	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Applications	Software Assurance	Visio Profes	0	\$ 109.69	\$ -
77D-00111	VSPProSubMSDN ALNG SA MVL	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Applications	Software Assurance	Visual Studi	0	\$ 306.27	\$ -
6VC-01253	Win Remote Desktop Services CAL ALNg SA DCAL	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Servers	Software Assurance	Win Remote	0	\$ 19.63	\$ -
9EA-00278	Win Server DC Core ALNg SA 2L	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Servers	Software Assurance	Win Server	0	\$ 125.56	\$ -
9EM-00270	Win Server Standard Core ALNg SA 2L	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Servers	Software Assurance	Win Server	0	\$ 19.27	\$ -
Annual Total:											\$	-

Part Number	Item Name	Program	Offering	Level	Purchase Unit	Purchase Period	Pool	Product Type	Product Family	Quantity	Term Price	Extended Price
Enterprise Products												
AAD-34704	M365 G3 Unified FUSL GCC Sub Per User	Enterprise 6	Enterprise	D	1 Month(s)	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	O365 G3 GC	0	\$375.36	\$ -
Additional Products												
AAD-63092	M365 F3 Unified GCC Sub Per User	Enterprise 6	Additional P	D	1 Month(s)	Non-Specific	Applications	Monthly Subscriptions-VolumeLicense	Defender O3	30	\$82.78	\$ 2,483.40
3NS-00004	ExchqOnlnP2GCC ShrdSvr ALNG SU MVL ExchqOnlnKiosqGCC PerUsr	Enterprise 6	Additional P	D	1 Month(s)	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	Exchange O	10	\$53.21	\$ 532.10
3GU-00001	Defender O365 P1 GCC Sub Per User	Enterprise 6	Additional P	D	1 Month(s)	Non-Specific	Applications	Monthly Subscriptions-VolumeLicense	Defender O3	30	\$18.18	\$ 545.40

Annual Total: \$ 3,560.90

1 Year Total: \$ 3,560.90

3 Year Total: \$ 10,682.70



Scott County, Iowa

Scott County

Quotation: 0622-Scott County1-MSEA-BWP
Date: July 1, 2022
Enrollment: 71623999
Contract: 4400006644

Subscription Start Date: **7/1/2022**
 Subscription End Date: **6/30/2025**

Part Number	Item Name	Program	Offering	Level	Purchase Unit	Purchase Period	Pool	Product Type	Product Family	Quantity	Unit Price	Extended Price
Additional Products												
H30-00238	Project Professional ALNg SA 1 Server CAL	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Applications	Software Assurance	Project Prof	10	\$ 210.04	\$ 2,100.40
7NQ-00292	SQLSvrStdCore ALNG SA MVL 2Lic CoreLic	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Servers	Software Assurance	SQL Server	16	\$ 584.79	\$ 9,356.64
D87-01159	VisioPro ALNG SA MVL	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Applications	Software Assurance	Visio Profes	20	\$ 109.69	\$ 2,193.80
77D-00111	VSPProSubMSDN ALNG SA MVL	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Applications	Software Assurance	Visual Studi	3	\$ 306.27	\$ 918.81
6VC-01253	Win Remote Desktop Services CAL ALNg SA DCAL	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Servers	Software Assurance	Win Remote	84	\$ 19.63	\$ 1,648.92
9EA-00278	Win Server DC Core ALNg SA 2L	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Servers	Software Assurance	Win Server	48	\$ 125.56	\$ 6,026.88
9EM-00270	Win Server Standard Core ALNg SA 2L	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Servers	Software Assurance	Win Server	0	\$ 19.27	\$ -
Annual Total:											\$	22,245.45

Part Number	Item Name	Program	Offering	Level	Purchase Unit	Purchase Period	Pool	Product Type	Product Family	Quantity	Term Price	Extended Price
Enterprise Products												
AAD-34704	M365 G3 Unified FUSL GCC Sub Per User	Enterprise 6	Enterprise	D	1 Month(s)	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	O365 G3 GC	250	\$375.36	\$ 93,840.00
Additional Products												
AAD-63092	M365 F3 Unified GCC Sub Per User	Enterprise 6	Additional P	D	1 Month(s)	Non-Specific	Applications	Monthly Subscriptions-VolumeLicense	Defender O3	345	\$82.78	\$ 28,559.10
3NS-00004	ExchqOnlnP2GCC ShrdSvr ALNG SU MVL ExchqOnlnKiosqGCC PerUsr	Enterprise 6	Additional P	D	1 Month(s)	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	Exchange O	145	\$53.21	\$ 7,715.45
3GU-00001	Defender O365 P1 GCC Sub Per User	Enterprise 6	Additional P	D	1 Month(s)	Non-Specific	Applications	Monthly Subscriptions-VolumeLicense	Defender O3	595	\$18.18	\$ 10,817.10

Annual Total: \$ 140,931.65
1 Year Total: \$ 163,177.10
3 Year Total: \$ 489,531.30



Scott County, Iowa

SECC

Quotation: 0622-Scott County1-MSEA-BWP
Date: July 1, 2022
Enrollment: 71623999
Contract: 4400006644

Subscription Start Date: **7/1/2022**
 Subscription End Date: **6/30/2025**

Part Number	Item Name	Program	Offering	Level	Purchase Unit	Purchase Period	Pool	Product Type	Product Family	Quantity	Unit Price	Extended Price
Additional Products												
H30-00238	Project Professional ALNg SA 1 Server CAL	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Applications	Software Assurance	Project Prof	2	\$ 210.04	\$ 420.08
7NQ-00292	SQLSvrStdCore ALNG SA MVL 2Lic CoreLic	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Servers	Software Assurance	SQL Server	4	\$ 584.79	\$ 2,339.16
D87-01159	VisioPro ALNG SA MVL	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Applications	Software Assurance	Visio Profes	2	\$ 109.69	\$ 219.38
77D-00111	VSPProSubMSDN ALNG SA MVL	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Applications	Software Assurance	Visual Studi	0	\$ 306.27	\$ -
6VC-01253	Win Remote Desktop Services CAL ALNg SA DCAL	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Servers	Software Assurance	Win Remote	60	\$ 19.63	\$ 1,177.80
9EA-00278	Win Server DC Core ALNg SA 2L	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Servers	Software Assurance	Win Server f	32	\$ 125.56	\$ 4,017.92
9EM-00270	Win Server Standard Core ALNg SA 2L	Enterprise 6	Additional P	D	1 Year(s)	Added at Signing	Servers	Software Assurance	Win Server f	0	\$ 19.27	\$ -
Annual Total:											\$	8,174.34

Part Number	Item Name	Program	Offering	Level	Purchase Unit	Purchase Period	Pool	Product Type	Product Family	Quantity	Term Price	Extended Price
Enterprise Products												
AAD-34704	M365 G3 Unified FUSL GCC Sub Per User	Enterprise 6	Enterprise	D	1 Month(s)	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	O365 G3 GC	60	\$375.36	\$ 22,521.60
Additional Products												
AAD-63092	M365 F3 Unified GCC Sub Per User	Enterprise 6	Additional P	D	1 Month(s)	Non-Specific	Applications	Monthly Subscriptions-VolumeLicense	Defender O3	0	\$82.78	\$ -
3NS-00004	ExchqOnlnP2GCC ShrdSvr ALNG SU MVL ExchqOnlnKiosqGCC PerUsr	Enterprise 6	Additional P	D	1 Month(s)	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	Exchange O	0	\$53.21	\$ -
3GU-00001	Defender O365 P1 GCC Sub Per User	Enterprise 6	Additional P	D	1 Month(s)	Non-Specific	Applications	Monthly Subscriptions-VolumeLicense	Defender O3	60	\$18.18	\$ 1,090.80

Annual Total: \$ 23,612.40
1 Year Total: \$ 31,786.74
3 Year Total: \$ 95,360.22

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES
THAT THIS RESOLUTION HAS BEEN FORMALLY
APPROVED BY THE BOARD OF SUPERVISORS ON

DATE

SCOTT COUNTY AUDITOR

R E S O L U T I O N

SCOTT COUNTY BOARD OF SUPERVISORS

July 21, 2022

APPROVING PURCHASE OF MICROSOFT SOFTWARE MAINTENANCE

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

Section 1. The purchase of Microsoft Software License Maintenance from
Insight in the amount of \$634,971.30 to be paid in three yearly
installments of \$211,657.10 is hereby approved.

Section 2. This resolution shall take effect immediately.