

Microsoft Volume Licensing - Customer Price Sheet - Preliminary

Quote Number:	0163951.001	Payment Schedule:	Annual
Creation Date:	2014/04/03	Billing currency:	USD
Effective Duration:	30 days	Term Of Agreement:	3 Years
Enrollment number:		Opportunity ID:	

Direct Enterprise Enrollment - New Quote

Customer Contact

Road Accident Fund
 IT Pretoria, Odeon Forum Building, 83 Lois Avenue
 Pretoria, Gauteng North, South Africa, 0063

Partner Contact(s)

Microsoft Contact

Romarsha Naicker
a-romarn@microsoft.com

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*Please note - pricing contained in this page is for comparison purposes only and is not an offer open to acceptance or an enforceable guarantee.
 Final pricing is agreed upon and communicated by Microsoft Ireland Operations Limited in the form of a Customer Price Sheet containing terms and conditions which form an integral part of the volume license software agreement it is annexed to.
 If your deal is suspected to move to a following month, please obtain, or ask LSS to obtain updated pricing approval for following month.
 Please note that this deal is pending internal approvals and can only be used for comparrison purpose and is not an accurate reflection of what the final pricing will be*

Before SITA Discount: \$382 803,84
After SITA Discount \$370 017,17

Quote Summary	
Summary Item	Totals (USD)
Total deal value (3 Years)	1,110,051.51
Total Credit Amount	0.00
Total Annual Payment Year 1	370,017.17
Total Annual Payment Year 2	370,017.17
Total Annual Payment Year 3	370,017.17

SECTION 1 - Licenses and Software Assurance					
Pricing & Usage Year 1					
Product Description	Part Number	Net Unit Price (USD)	License Quantity	Usage Country	Extended Amount (USD)
Enterprise					
OfficeProPlus ALNG SA MVL Pltfrm	269-12442	83.34	2,060	South Africa	171,680.40
WinEntforSA ALNG SA MVL Pltfrm	CW2-00307	30.61	2,060	South Africa	63,056.60
CoreCAL ALNG SA MVL Pltfrm UsrCAL	W06-01072	35.97	2,060	South Africa	74,098.20
Additional Products					
Prjct ALNG SA MVL	076-01912	100.21	100	South Africa	10,021.00
VisioPro ALNG SA MVL	D87-01159	85.73	40	South Africa	3,429.20
VSPremwMSDN ALNG SA MVL	9ED-00073	804.73	5	South Africa	4,023.65
VSProwMSDN ALNG SA MVL	77D-00111	288.08	15	South Africa	4,321.20
ExchgSvrEnt ALNG SA MVL	395-02504	621.41	12	South Africa	7,456.92
WinRmtDsktpSrvcsCAL ALNG SA MVL DvcCAL	6VC-01253	15.50	2,060	South Africa	31,930.00
Total Year 1 Payment					370,017.17
Invoice Date: Enrollment Effective Date or if received after Enrollment Effective Date upon our acceptance					
Pricing & Usage Year 2					
Product Description	Part Number	Net Unit Price (USD)	License Quantity	Usage Country	Extended Amount (USD)
Enterprise					
OfficeProPlus ALNG SA MVL Pltfrm	269-12442	83.34	2,060	South Africa	171,680.40
WinEntforSA ALNG SA MVL Pltfrm	CW2-00307	30.61	2,060	South Africa	63,056.60
CoreCAL ALNG SA MVL Pltfrm UsrCAL	W06-01072	35.97	2,060	South Africa	74,098.20
Additional Products					
Prjct ALNG SA MVL	076-01912	100.21	100	South Africa	10,021.00
VisioPro ALNG SA MVL	D87-01159	85.73	40	South Africa	3,429.20
VSPremwMSDN ALNG SA MVL	9ED-00073	804.73	5	South Africa	4,023.65
VSProwMSDN ALNG SA MVL	77D-00111	288.08	15	South Africa	4,321.20
ExchgSvrEnt ALNG SA MVL	395-02504	621.41	12	South Africa	7,456.92

WinRmtDsktpSrvcsCAL ALNG SA MVL DvcCAL	6VC-01253	15.50	2,060	South Africa	31,930.00
Total Year 2 Payment					370,017.17
Invoice Date: 1st Anniversary Date					
Pricing & Usage Year 3					
Product Description	Part Number	Net Unit Price (USD)	License Quantity	Usage Country	Extended Amount (USD)
Enterprise					
OfficeProPlus ALNG SA MVL Pltfrm	269-12442	83.34	2,060	South Africa	171,680.40
WinEntforSA ALNG SA MVL Pltfrm	CW2-00307	30.61	2,060	South Africa	63,056.60
CoreCAL ALNG SA MVL Pltfrm UsrCAL	W06-01072	35.97	2,060	South Africa	74,098.20
Additional Products					
Prjct ALNG SA MVL	076-01912	100.21	100	South Africa	10,021.00
VisioPro ALNG SA MVL	D87-01159	85.73	40	South Africa	3,429.20
VSPremwMSDN ALNG SA MVL	9ED-00073	804.73	5	South Africa	4,023.65
VSProwMSDN ALNG SA MVL	77D-00111	288.08	15	South Africa	4,321.20
ExchgSvrEnt ALNG SA MVL	395-02504	621.41	12	South Africa	7,456.92
WinRmtDsktpSrvcsCAL ALNG SA MVL DvcCAL	6VC-01253	15.50	2,060	South Africa	31,930.00
Total Year 3 Payment					370,017.17
Invoice Date: 2nd Anniversary Date					
TOTAL SECTION 1 VALUE YEARS 1 - 3					1,110,051.51
TOTAL DEAL VALUE YEARS 1 - 3					1,110,051.51

Future Pricing				
Enterprise Products				
Product Description	Part Number	Pricing Information		
		Net Unit True up Price (USD)		
True-Ups - Enterprise Products		Year 1 - Payment 1	Year 2 - Payment 1	Year 3 - Payment 1
OfficeProPlus ALNG LicSAPk MVL Pltfrm	269-12445	409.02	340.26	271.50
WinEntforSA ALNG UpgrdSAPk MVL Pltfrm	CW2-00309	118.56	98.64	78.72
CoreCAL ALNG LicSAPk MVL Pltfrm UsrCAL	W06-01066	188.94	158.82	128.70
		Net Unit True up Price (USD)		
Step-Ups - Enterprise Products		Year 1 - Payment 1	Year 2 - Payment 1	Year 3 - Payment 1
EntCAL ALNG SASU MVL fromCoreCAL Pltfrm UsrCAL wSrvcs	76A-00004	182.28	149.16	116.04
		Net Unit True up Price (USD)		
Higher Editions - Enterprise Products		Year 1 - Payment 1	Year 2 - Payment 1	Year 3 - Payment 1
EntCAL ALNG LicSAPk MVL Pltfrm UsrCAL wSrvcs	76A-00010	371.22	307.98	244.74
Enterprise Online Services				
Product Description	Part Number	Net Unit Price(USD) / month		
Transition Enterprise Products				
Off365ProPlus ShrdSvr ALNG SubsVL MVL Trnstrn PerUsr OffProPls	3JJ-00004			0.00
Off365PE1 ShrdSvr ALNG SubsVL MVL Trnstrn PerUsr CoreCAL	T6A-00045			0.00
Off365PE3 ShrdSvr ALNG SubsVL MVL Trnstrn PerUsr CoreCAL	UT6-00006			8.98
Off365PE3 ShrdSvr ALNG SubsVL MVL Trnstrn PerUsr OffProPls	UT6-00010			6.81
Off365PE3 ShrdSvr ALNG SubsVL MVL Trnstrn PerUsr OffProPls/CoreCAL	UT6-00011			0.00
Off365PE4 ShrdSvr ALNG SubsVL MVL Trnstrn PerUsr CoreCAL	90A-00007			10.47
Off365PE4 ShrdSvr ALNG SubsVL MVL Trnstrn PerUsr OffProPls	90A-00011			8.31
Off365PE4 ShrdSvr ALNG SubsVL MVL Trnstrn PerUsr OffProPls/CoreCAL	90A-00014			0.00
WinIntunUSL ALNG SubsVL MVL Trnstrn PerUsr CoreCAL	U5U-00003			3.12
Suggested Enterprise Products				
Off365ProPlus ShrdSvr ALNG SubsVL MVL PerUsr	3JJ-00003			10.56
DsktpOptmztnPkforSA ALNG SubsVL MVL PerDvc forWinSA	WSB-00068			0.49
VDA ALNG SubsVL MVL Pltfrm PerDvc	4ZF-00033			4.91
Off365PE1 ShrdSvr ALNG SubsVL MVL PerUsr	T6A-00024			5.98
Off365PE3 ShrdSvr ALNG SubsVL MVL PerUsr	UT6-00005			14.94

Off365PE4 ShrdSvr ALNG SubsVL MVL PerUsr	90A-00003			16.44
WinIntunUSL ALNG SubsVL MVL PerUsr	U5U-00001			4.49
Enterprise Bridge CAL Transitions				
Product Description	Part Number	Pricing Information		
		Net Unit True up Price (USD)		
Bridge CAL Transition Enterprise Products		Year 2 - Payment 1	Year 2 - Payment 2	Year 3 - Payment 1
CoreCALBridgeIntune ALNG LicSAPk MVL PltfrmTrnstrn UsrCAL	U4J-00046	69.48	69.48	115.80
CoreCALBridgeIntune ALNG SA MVL Pltfrm UsrCAL	U4J-00004	28.80	28.80	28.80
CoreCALBridgeIntuneandOff365 ALNG LicSAPk MVL PltfrmTrnstrn UsrCAL	6FJ-00038	11.16	11.16	18.60
CoreCALBridgeIntuneandOff365 ALNG SA MVL Pltfrm UsrCAL	6FJ-00020	4.68	4.68	4.68
CoreCALBridgeOff365 ALNG LicSAPk MVL PltfrmTrnstrn UsrCAL	U3J-00038	28.86	28.86	46.80
CoreCALBridgeOff365 ALNG SA MVL Pltfrm UsrCAL	U3J-00004	13.20	13.20	13.20
Additional Products				
Product Description	Part Number	Pricing Information		
		Net Unit True up Price (USD)		
True-Ups		Year 1 - Payment 1	Year 2 - Payment 1	Year 3 - Payment 1
Prjct ALNG LicSAPk MVL	076-01776	627.54	522.06	416.58
VisioPro ALNG LicSAPk MVL	D87-01057	536.76	446.52	356.28
VSPremwMSDN ALNG LicSAPk MVL	9ED-00071	5,038.62	4,191.54	3,344.46
VSProwMSDN ALNG LicSAPk MVL	77D-00110	886.62	583.38	280.14
ExchgSvrEnt ALNG LicSAPk MVL	395-02412	4,251.90	3,597.78	2,943.66
WinRmtDsktpSrvcsCAL ALNG LicSAPk MVL DvcCAL	6VC-01251	106.20	89.88	73.56
		Net Unit True up Price (USD)		
Step-Ups		Year 1 - Payment 1	Year 2 - Payment 1	Year 3 - Payment 1
PrjctPro ALNG SASU MVL PrjctStd w1PrjctSvrCAL	H30-00910	418.32	348.00	277.68
VSPremwMSDN ALNG SASU MVL VSProwMSDN	9ED-00072	4,152.00	3,608.16	3,064.32
VSUltwMSDN ALNG SASU MVL VSPremwMSDN	9JD-00051	5,952.42	4,951.74	3,951.06
		Net Unit True up Price (USD)		
Higher Editions		Year 1 - Payment 1	Year 2 - Payment 1	Year 3 - Payment 1
PrjctPro ALNG LicSAPk MVL w1PrjctSvrCAL	H30-00237	1,045.86	870.06	694.26
VSUltwMSDN ALNG LicSAPk MVL	9JD-00050	10,991.04	9,143.28	7,295.52

Product Notes

Note 1: Annual Enterprise Price Per Desktop/Device is the Total of the Enterprise Product and (if applicable) Enterprise Online Service Year 1 payments divided by the number of desktops/devices.

Note 2: If the payment structure is changed, the list price may not reflect the actual list price but may be updated to reflect the payment structure chosen.

Note 3: Average Annual Price Per Desktop/Device is the Total Year 1 payments divided by the number of desktops/devices.

Note 4: For Monthly Subscription Licenses, including Online Services, Total Extended Amount will be prorated to reflect Monthly Net Unit Price multiplied by Months Remaining multiplied by License Quantity. If the Usage Date changes to a later date which impacts Months Remaining, this Extended Amount will be reduced to reflect this proration. These Subscription Licenses are identified with a Usage Indicator of "Adjustable" for the initial Pricing and Usage period. The Usage Start Date and Usage Indicator only applies to the initial Pricing and Usage period. Subsequent Pricing and Usage periods align to continue coverage until the end of the subscription term.

Note 5: True-ups are only applicable to Enterprise Products, eligible Enterprise Online Services and Additional Products (including eligible Online Services but not Service Offerings).

Note 6: Unless otherwise indicated, if Enrolled Affiliate is Transitioning from L&SA or Software Assurance after the initial Enrollment order, the Extended Amount invoiced for year(s) following the Transition Period will be adjusted by the Net Unit Price multiplied by License Quantity.

Note 7: Unless otherwise indicated, if Enrolled Affiliate is Transitioning from Monthly Subscription Licenses after the initial Enrollment order, the Extended Amount invoiced for year(s) following the Transition Period will be adjusted by the Monthly Net Unit Price multiplied by Months Remaining multiplied by License Quantity.

Note 8: Unless otherwise indicated, if Enrolled Affiliate's initial Enrollment order has spread annual payments selected, then Enrolled Affiliate submits a true-up order with upfront payment required, Transitions will first be applied to Licenses or Software Assurance on the initial Enrollment order.

Note 9: Future Monthly Subscription pricing is expressed in monthly terms to support pro-ration of months remaining in the Enrollment based on usage date of order. Online Services must be ordered prior to deployment, except where permitted through License Reservation for those Online Services eligible for the true-up or annual order process.

Note 10: For Online Services eligible for true-up or annual order processes, the true-up or annual order must reflect the date of any License Reservations. License Reservations are available through the Volume Licensing Service Center at: <http://www.microsoft.com/licensing/servicecenter/default.aspx>.

Note 11: For on-premise Subscription Licenses, true-up order must reflect the correct Usage Date when incremental Product quantity was first used or Qualified Devices/Users (if applicable) were added.

Note 12: Transition Period means the time between the Transition and the next Enrollment anniversary date for which the Transition is reported.

Note 13: For Transition Period Licenses, Future Monthly Subscription pricing is applied to the Transition Period. The transition period part number and price are replaced with Non-Transition Period Licenses at Enrollment anniversary in conjunction with a License reduction for Product License(s) from which Enrolled Affiliate is transitioning.

Note 14: Transitions from Core CAL or Enterprise CAL require purchasing the associated Bridge CAL, effective after the Transition Period until Enrollment Expiration.

Note 15: Bridge CALs applied after the Transition Period for Licenses which have not been paid in full or granted, require L&SA. Price for these may be reflected as a single upfront payment. However, payments on these may be spread annually if the CAL from which the Bridge CAL is being transitioned had spread annual payments.

Note 16: Bridge CALs with Software Assurance added as part of a Transition on a true-up order are eligible for upfront or spread annual payments.

Note 17: Microsoft Support Services: Declining purchase of Premier Services may result in additional risk exposure to Enterprise IT environment including potential downtime, compatibility/integration issues, and poor end user experiences resulting from a less optimized environment with Microsoft software. Microsoft Enterprise Customers who purchase Premier Support exhibit significantly higher satisfaction rates with our Software and are better able to maximize their returns on investment through a managed support relationship with proactive and reactive support services.

[] Customer acknowledges that Microsoft Premier Support is not included in this Enterprise Agreement because no Premier Support SKUs are listed on this Price Sheet.

Note 18: The purchase of Services for which Enrolled Affiliate is invoiced under these terms and conditions is strictly at Enrolled Affiliate's option. Enrolled Affiliate understands there is no obligation to purchase Services from Microsoft. Enrolled Affiliate further understands that the price of Services purchased from Microsoft is the same regardless of whether Customer chooses to license Microsoft software under Customer's Enterprise Agreement or through any other Microsoft Services channel.

Note 19: Choosing to submit a step-up order or true-up order for Enterprise CAL suite requires stepping up all Core CALs to the higher edition.

Terms and Conditions

The above pricing is preliminary, and intended for **discussion purposes only**. All pricing and other terms are subject to change at any time by us until execution and delivery by all parties of the final enrollment and all other necessary legal documentation. If the above pricing is acceptable to Road Accident Fund, Road Accident Fund must communicate this to us **within 30 days from the date above**. Prices do not include any applicable taxes, duties, or tariffs. Your enrollment will contain a description of your payment terms.

Unless otherwise indicated on the Customer Price Sheet, Microsoft will invoice Enrolled Affiliate in 3 equal annual installments. The first installment will be invoiced upon acceptance of the Enrollment, and thereafter on the anniversary of the Enrollment.

Delivery and Payment Terms: Subject to Microsoft's review of Enrolled Affiliate's financial condition and overall creditworthiness, all amounts will be due and owing within 30 calendar days of the date of Microsoft's invoice. This payment due date is specified on the invoice. The terms of any extension of credit under this Enrollment may be revised or withdrawn at any time upon Microsoft's written notice and non-payment within payment terms may result in the Enrolled Affiliate's Enrollment being placed on hold or terminated. Microsoft may, at its option, assess a finance charge of the lesser of 1% per month, or part thereof, or the highest amount allowed by law on all past due amounts from the first day the amount is past due until the amount is paid in full, and will be payable on demand. Enrolled Affiliate must make all payments in the form of bank wire transfers or electronic funds transfers through an automated clearinghouse with electronic remittance detail, in accordance with the payment instructions Microsoft provides on its invoice to Enrolled Affiliate.

Taxes: The amounts owed are exclusive of any taxes. Enrolled Affiliate shall pay any applicable value added, goods and services, sales, or like taxes that are owed with respect to any order submitted under this Enrollment and which are permitted to be collected from Enrolled Affiliate by Microsoft under applicable law. Enrolled Affiliate shall be responsible for any applicable stamp taxes and for all other taxes that it is legally obligated to pay including any taxes that arise on the distribution or provision of Products or Services by Enrolled Affiliate to its Affiliates. If any taxes are required to be withheld on payments made by Enrolled Affiliate to Microsoft, Enrolled Affiliate may deduct such taxes from the amount owed Microsoft and pay them to the appropriate taxing authority; provided however, that Enrolled Affiliate promptly secures and delivers an official receipt for those withholdings and other documents reasonably requested by Microsoft to claim a foreign tax credit or refund. Enrolled Affiliate will make certain that any taxes withheld are minimized to the extent possible under applicable law. Enrolled Affiliate remains obligated to pay Microsoft for the amount of tax withheld until Enrolled Affiliate provides to Microsoft the official receipt and other documents reasonably requested. Depending upon Customer's jurisdiction, Online Services may be taxed the same as the Products sold under this agreement or the Online Services may be taxed differently than that of the underlying Products. It is Enrolled Affiliate's responsibility to determine the proper classification of the Online Services for purposes of those taxes.

PLEASE NOTE: At the start of each term of an Enrollment, price levels are established for that term based upon terms in the applicable Agreement and Enrollment. For Direct Enrollments, final pricing is established by the licensing Microsoft affiliate based on the applicable price levels and other factors. For Indirect Enrollments, final pricing is established by the Customer's reseller based on the applicable price levels and other factors. Therefore, Customers should not expect to receive the same pricing across different Enrollments, particularly when the Enrollments are under different channel models (Direct and Indirect). If an Affiliate is not included under this Enrollment, but signs a separate Enrollment, that Affiliate may be subject to pricing other than what has been established in this Enrollment. While the payment on an initial order and any order for Online Services may be spread annually across the term of the Enrollment, any subsequent additional product and true-up orders for License & Software Assurance are invoiced in total unless otherwise specified.

Method for determining Enrolled Affiliate's price levels is described in the Agreement and Enrollment.

The Customer Price Sheet is **confidential** between the licensing Microsoft Affiliate and Enrolled Affiliate. However, Enrolled Affiliate must provide the signed final Customer Price Sheet to Enrolled Affiliate's Software Advisor. The Software Advisor will in turn submit the Customer Price Sheet along with the complete and signed Enrollment to the Microsoft Affiliate to process for billing.

After a Customer with on-premises Product Licenses transitions to Online Services, the Customer may, at Customer's option transition back to their original Product Licenses. If you wish to transition back to your on-premises Product License, please contact your Account Manager, License Advisor, or Reseller for assistance.

Microsoft Volume Licensing - Customer	
Quote Number:	0164009.001
Creation Date:	2014/04/03
Effective Duration:	30 days
Enrollment number:	
Direct Server and Cloud Enrollment	
Customer Contact	
	Road Accident Fund ITPretoria, Odeon Forum Building, 83 Lois Avenue Pretoria, Gauteng North, South Africa, 0063
Partner Contact(s)	
Microsoft Contact	
Romarsha Naicker a-romarn@microsoft.com	

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Final pricing is agreed upon and communicated by Microsoft Ireland Operations Limited in the form of
an integral part of the volume license software agreement it is annexed to.
If your deal is suspected to move to a following month, please obtain, or ask LSS to obtain updated pricing
Please note that this deal is pending internal approvals and can only be used for comparison purposes***

Price Sheet - Preliminary

Payment Schedule: Annual
Billing currency: USD
Term Of Agreement: 3 Years
Opportunity ID:

ment - New Quote

*to acceptance or an enforceable guarantee.
a Customer Price Sheet containing terms and conditions which form
cing approval for following month.
and is not an accurate reflection of what the final pricing will be*

Quote Summary

Summary Item
Total deal value (3 Years)
Total Annual Payment Year 1
Total Annual Payment Year 2
Total Annual Payment Year 3

SECTION 1 - Licenses and Softw

Pricing & Usage Year

Product Description	Part Number	Net Unit Price (USD)
Server and Tools Products: Baseline Licenses		
CISStd ALNG SA MVL 2Proc	YJD-01077	257.28
SharePointSvr ALNG SA MVL	H04-00268	1,042.92
SQLSvrEntCore ALNG LicSAPk MVL 2Lic CoreLic	7JQ-00341	4,403.36
SQLSvrEntCore ALNG SA MVL 2Lic CoreLic	7JQ-00343	2,109.24
SQLSvrStdCore ALNG LicSAPk MVL 2Lic CoreLic	7NQ-00302	1,148.32
Additional Products		
SysCtrDatactr ALNG LicSAPk MVL 2Proc	T6L-00237	906.12
WinSvrExtConn ALNG SA MVL	R39-00396	326.04

Total Year 1 Payment

Invoice Date: Enrollment Effective Date or if received after Enrollment Effective Date upon our acceptance

Pricing & Usage Year

Product Description	Part Number	Net Unit Price (USD)
Server and Tools Products: Baseline Licenses		
CISStd ALNG SA MVL 2Proc	YJD-01077	257.28
SharePointSvr ALNG SA MVL	H04-00268	1,042.92

SQLSvrEntCore ALNG LicSAPk MVL 2Lic CoreLic	7JQ-00341	4,403.36
SQLSvrEntCore ALNG SA MVL 2Lic CoreLic	7JQ-00343	2,109.24
SQLSvrStdCore ALNG LicSAPk MVL 2Lic CoreLic	7NQ-00302	1,148.32
Additional Products		
SysCtrDatactr ALNG LicSAPk MVL 2Proc	T6L-00237	906.12
WinSvrExtConn ALNG SA MVL	R39-00396	326.04

Total Year 2 Payment

Invoice Date: 1st Anniversary Date

Pricing & Usage Year

Product Description	Part Number	Net Unit Price (USD)
Server and Tools Products: Baseline Licenses		
CISStd ALNG SA MVL 2Proc	YJD-01077	257.28
SharePointSvr ALNG SA MVL	H04-00268	1,042.92
SQLSvrEntCore ALNG LicSAPk MVL 2Lic CoreLic	7JQ-00341	4,403.36
SQLSvrEntCore ALNG SA MVL 2Lic CoreLic	7JQ-00343	2,109.24
SQLSvrStdCore ALNG LicSAPk MVL 2Lic CoreLic	7NQ-00302	1,148.32
Additional Products		
SysCtrDatactr ALNG LicSAPk MVL 2Proc	T6L-00237	906.12
WinSvrExtConn ALNG SA MVL	R39-00396	326.04

Total Year 3 Payment

Invoice Date: 2nd Anniversary Date

TOTAL SECTION 1 VALUE YEARS 1 - 3

TOTAL DEAL VALUE YEARS 1 - 3

Future Pricing

Additional Products

Product Description	Part Number
True-Ups	
SysCtrDatactr ALNG LicSAPk MVL 2Proc	T6L-00237
WinSvrExtConn ALNG LicSAPk MVL	R39-00374
Server and Tools Products	
Product Description	Part Number
True-Ups	
CISDataCtr ALNG LicSAPk MVL 2Proc	FUD-00936
CISStd ALNG LicSAPk MVL 2Proc	YJD-01075
SharePointSvr ALNG LicSAPk MVL	H04-00232
SQLCAL ALNG LicSAPk MVL DvcCAL	359-00765
SQLCAL ALNG LicSAPk MVL UsrCAL	359-00960
SQLSvrBsnssIntelligence ALNG LicSAPk MVL	D2M-00366
SQLSvrEntCore ALNG LicSAPk MVL 2Lic CoreLic	7JQ-00341
SQLSvrStd ALNG LicSAPk MVL	228-04437
SQLSvrStdCore ALNG LicSAPk MVL 2Lic CoreLic	7NQ-00302
Step-Ups	
CISDataCtr ALNG SASU MVL CISStd 2Proc	FUD-01238
SQLSvrEntCore ALNG SASU MVL 2Lic SQLPDW CoreLic	7JQ-00781
SQLSvrEntCore ALNG SASU MVL 2Lic SQLSvrStdCore CoreLic	7JQ-00448
Server and Tools Products: Subscripti	
Product Description	Part Number
Monthly Subscriptions	
CISStd ALNG SubsVL MVL 2Proc	YJD-01076
SharePointSvr ALNG SubsVL MVL	76P-01715
SQLCAL ALNG SubsVL MVL DvcCAL	359-05813
SQLCAL ALNG SubsVL MVL UsrCAL	359-05814
SQLSvrBsnssIntelligence ALNG SubsVL MVL	D2M-00581
SQLSvrEntCore ALNG SubsVL MVL 2Lic CoreLic	7JQ-00663
SQLSvrStd ALNG SubsVL MVL	228-10025
SQLSvrStdCore ALNG SubsVL MVL 2Lic CoreLic	7NQ-00476

Product I

Note 1: If the payment structure is changed, the list price may not reflect the actual list price but may be updated to reflect

Note 2: True-ups are only applicable to Server and Tools Products and Additional Products (including eligible Online Servi

Note 3: Microsoft Support Services: Declining purchase of Premier Services may result in additional risk exposure to Er

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Terms and C

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Unless otherwise indicated on the Customer Price Sheet, Microsoft will invoice Enrolled Affiliate in 3 equal annual installme

Delivery and Payment Terms: Subject to Microsoft's review of Enrolled Affiliate's financial condition and overall creditwort

Taxes: The amounts owed are exclusive of any taxes. Enrolled Affiliate shall pay any applicable value added, goods and s

PLEASE NOTE: At the start of each term of an Enrollment, price levels are established for that term based upon terms in th

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	Totals (USD)
	499,942.68
	166,647.56
	166,647.56
	166,647.56

are Assurance		
1		
License Quantity	Usage Country	Extended Amount (USD)
200	South Africa	51,456.00
10	South Africa	10,429.20
21	South Africa	92,470.56
4	South Africa	8,436.96
2	South Africa	2,296.64
1	South Africa	906.12
2	South Africa	652.08
		166,647.56
2		
License Quantity	Usage Country	Extended Amount (USD)
200	South Africa	51,456.00
10	South Africa	10,429.20

21	South Africa	92,470.56
4	South Africa	8,436.96
2	South Africa	2,296.64
1	South Africa	906.12
2	South Africa	652.08

		166,647.56
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3		
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License Quantity	Usage Country	Extended Amount (USD)
200	South Africa	51,456.00
10	South Africa	10,429.20
21	South Africa	92,470.56
4	South Africa	8,436.96
2	South Africa	2,296.64
1	South Africa	906.12
2	South Africa	652.08

		166,647.56
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		499,942.68
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		1,110,051.51
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	Pricing Information		
	Net Unit True up Price (USD)		
	Year 1 - Payment 1	Year 2 - Payment 1	Year 3 - Payment 1
	2,524.20	2,135.88	1,747.56
	2,119.38	1,793.34	1,467.30

	Pricing Information		
	Net Unit True up Price (USD)		
	Year 1 - Payment 1	Year 2 - Payment 1	Year 3 - Payment 1
	7,256.46	6,140.10	5,023.74
	1,495.80	1,265.64	1,035.48
	6,065.40	5,132.28	4,199.16
	186.30	157.62	128.94
	186.30	157.62	128.94
	7,665.72	6,486.36	5,307.00
	12,266.52	10,379.40	8,492.28
	800.40	677.28	554.16
	3,198.90	2,706.78	2,214.66

	Net Unit True up Price (USD)		
	Year 1 - Payment 1	Year 2 - Payment 1	Year 3 - Payment 1
	5,760.66	4,874.46	3,988.26
	2,575.68	2,179.44	1,783.20
	9,067.62	7,672.62	6,277.62

ions		
	Pricing Information	
	Net Unit Price (USD)/month	
		32.04
		129.91
		3.99
		3.99
		164.18
		262.72
		17.15
		68.52

Notes

the payment structure chosen.

ces but not Service Offerings)

terprise IT environment including potential downtime, compatibility/integration issues, and poor end user experiences

olled Affiliate's option. Enrolled Affiliate understands there is no obligation to purchase Services from Microsoft.

Conditions

change at any time by us until execution and delivery by all parties of the final enrollment and all other necessary legal

nts. The first installment will be invoiced upon acceptance of the Enrollment, and thereafter on the anniversary of the

business, all amounts will be due and owing within 30 calendar days of the date of Microsoft's invoice. This payment

services, sales, or like taxes that are owed with respect to any order submitted under this Enrollment and which are

the applicable Agreement and Enrollment. For Direct Enrollments, final pricing is established by the licensing

Enrolled Affiliate must provide the signed final Customer Price Sheet to Enrolled Affiliate's Software Advisor. The Software

