



# Commonwealth of Pennsylvania Catalog

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**Effective 08/01/2020**

**PROPRIETARY AND CONFIDENTIAL**

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Category	ITEM	DESCRIPTION	Published Commercial Price	PA Contract Price	Disc %	Commercial Annual SLA	PA Annual SLA (years 2-5)	PA Monthly SLA (years 2-5)	Commercial Annual SMA	PA Annual SMA	Monthly SMA	SLA/SMA DISC %
ADDRESS PRINTER	AR100	ADDRESSRIGHT 100 PRINTER (< 300K CYCLES/MO)	\$9,300.00	\$7,626.00	18%	\$1,023.00	\$869.55	80.78	\$0.00	\$0.00	\$0.00	15%
ADDRESS PRINTER	AR200	ADDRESSRIGHT 200 (< 600K CYCLES/MO)	\$14,500.00	\$11,890.00	18%	\$1,740.00	\$1,479.00	137.40	\$0.00	\$0.00	\$0.00	15%
ADDRESS PRINTER	ARPF	ADDRESSRIGHT 300 & FEEDER (< 1M CYCLES/MO)	\$23,000.00	\$18,860.00	18%	\$2,883.00	\$2,450.55	227.66	\$0.00	\$0.00	\$0.00	15%
ADDRESS PRINTER	DASU	ADDRESSRIGHT 100/200/300 INSTALL TRN	\$525.00	\$441.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS PRINTER	ARPRINTER	ADDRESS PRINTER	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS PRINTER	ARPRINTERADDON	ADDRESS PRINTER ADD ON	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS LOCALIZATION KITS	WF90008-01	DA80F KIT- US	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PC OPTIONS	BM4A	FLAT SCREEN MONITOR MOUNT	\$920.00	\$772.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PC OPTIONS	BM4B	FLAT SCREEN MONITOR MOUNT CUSTOM KIT	\$845.00	\$709.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PC OPTIONS	BM46	MONITOR/PC FLOOR STAND	\$1,182.00	\$992.88	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PC OPTIONS	W409	17" FLAT PANEL DISPLAY	\$205.00	\$176.30	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PC OPTIONS	W592	WINDOWS 10 PC	\$2,590.00	\$2,331.00	10%	\$119.00	\$101.15	11.06	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PERIPHERALS	DASC	INTEGRATED STACKER WITH STAND AND HIGH OUTPUT DRYER	\$6,975.00	\$5,440.50	22%	\$507.00	\$430.95	40.04	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PERIPHERALS	W624	LASER TRAY TAG LABEL AND REPORT PRINTER	\$715.00	\$557.70	22%	\$163.00	\$138.55	12.87	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PERIPHERALS	W763	W760 STACKER FOR ADDRESSRIGHT PRINTERS	\$2,075.00	\$1,701.50	18%	\$206.00	\$175.10	16.27	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PERIPHERALS	W764	W760 STACKER AND DRYER FOR ADDRESSRIGHT PRINTERS	\$3,045.00	\$2,496.90	18%	\$321.00	\$272.85	25.35	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PERIPHERALS	PB-BLUE	ADDRESSRIGHT BLUE INK	\$58.99	\$49.55	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PERIPHERALS	PB-GREEN	ADDRESSRIGHT GREEN INK	\$51.99	\$43.67	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PERIPHERALS	PB-MAX3	ADDRESSRIGHT BLACK INK (POROUS MATERIAL)	\$47.99	\$40.31	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PERIPHERALS	PB-RED	ADDRESSRIGHT RED INK	\$58.99	\$49.55	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PERIPHERALS	WH4PBMAX3	ADDRESSRIGHT 100 BLACK INK STARTER KIT	\$192.00	\$161.28	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PERIPHERALS	WH6PBMAX3	ADDRESSRIGHT 200 BLACK INK STARTER KIT	\$288.00	\$241.92	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PERIPHERALS	WH8PBMAX3	ADDRESSRIGHT 300 BLACK INK STARTER KIT	\$384.00	\$335.00	13%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES	BA53	BUSINESS ANALYSIS -WHITE GLOVE FOLLOW UP SERVICE	\$525.00	\$441.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL DATA COLLECTORS	T5EA	ENHANCED WINMOBIL TRACKING ASSISTANT (T746)	\$2,775.00	\$2,386.50	14%	\$467.00	\$396.95	36.88	\$0.00	\$0.00	\$0.00	15%
ARRIVAL DATA COLLECTORS	T54M	FOUR BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT (T742/T745/T746)	\$995.00	\$855.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL DATA COLLECTORS	T54S	SINGLE BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT (T742/T745/T746)	\$475.00	\$408.50	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL EXPRESS COMPUTERS	T5P4	PC W/ FLAT PANEL MONITOR	\$2,795.00	\$2,403.70	14%	\$443.00	\$376.55	34.98	\$0.00	\$0.00	\$0.00	15%
ARRIVAL EXPRESS OPTIONS	T530	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	\$1,715.70	14%	\$312.00	\$265.20	24.64	\$0.00	\$0.00	\$0.00	15%
ARRIVAL EXPRESS OPTIONS	J540	COUNTER SIGNATURE PAD	\$1,995.00	\$1,556.10	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL EXPRESS OPTIONS	T339	CORDLESS WEDGE SCANNER	\$1,895.00	\$1,478.10	22%	\$403.00	\$342.55	31.82	\$0.00	\$0.00	\$0.00	15%
ARRIVAL EXPRESS PRINTERS	T536	LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER	\$995.00	\$855.70	14%	\$222.00	\$188.70	17.53	\$0.00	\$0.00	\$0.00	15%
ARRIVAL EXPRESS PRINTERS	T534	LASER PRINTER	\$695.00	\$542.10	22%	\$163.00	\$138.55	12.87	\$0.00	\$0.00	\$0.00	15%
ARRIVAL EXPRESS PROFESSIONAL SERVICES	T514	ARRIVAL BASIC OPERATOR TRAINING – UP TO 4 HRS (2 OPERATORS)	\$814.00	\$683.76	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL EXPRESS PROFESSIONAL SERVICES	T6P0	INSTALLATION PROJECT LEVEL 1	\$814.00	\$683.76	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL EXPRESS SERVICE SUBSCRIPTIONS	T550	ARRIVAL 24/7 STANDBY SOFTWARE SUPPORT	\$56.00	\$47.04	16%	\$0.00	\$0.00	0.00	\$595.00	\$505.75	\$46.98	15%
ARRIVAL EXPRESS SERVICE SUBSCRIPTIONS	VS27	PBBACKUP™ SERVICE SUBSCRIPTION - ONE PER WORKSTATION	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$395.00	\$335.75	\$31.19	15%
ARRIVAL OPTIONS	T539	CORDLESS SCANNER	\$1,895.00	\$1,629.70	14%	\$415.00	\$352.75	32.77	\$0.00	\$0.00	\$0.00	15%
ARRIVAL OPTIONS	T596002	ARRIVAL ETHERNET SWITCH	\$250.00	\$215.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL OPTIONS	JB96002	BASE MOUNT DISPLAY KIT FOR JR64 & JR67 SCALES	\$160.00	\$137.60	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL OPTIONS	T535	SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE S	\$145.00	\$113.10	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL OPTIONS	T543	ARRIVAL WEB CAM	\$245.00	\$191.10	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PRINTERS	T531	HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,495.00	\$1,285.70	14%	\$396.00	\$336.60	31.27	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PRINTERS	T538	TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1,385.00	\$1,191.10	14%	\$177.00	\$150.45	13.98	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PRINTERS	T544	2IN. GRAPHICS PRINTER	\$395.00	\$339.70	14%	\$79.00	\$67.15	6.24	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PRINTERS	T514	CONTINUOUS LABELS SUPPLY FOR HIGH VOLUME PRINTER	\$260.00	\$223.60	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PRINTERS	T531	CONTINUOUS LABELS SUPPLY FOR LOW TO MID VOLUME PRINTER	\$140.00	\$120.40	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	T513	ARRIVAL INSTALLATION ON CUSTOMER'S PC	\$407.00	\$350.02	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	T515	ARRIVAL ADVANCED OPERATOR TRAINING – UP TO 4 HRS (2 OPERATORS)	\$814.00	\$700.04	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	T537	ARRIVAL LIVE APPLICATION SUPPORT	\$814.00	\$700.04	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	T5AG	ARRIVAL TRACKING ASSISTANT CONFIGURATION - 2 HRS	\$407.00	\$350.02	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	T5M1	PROJECT MANAGEMENT (1/2 DAY)	\$953.00	\$800.52	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	T5M2	PROJECT MANAGEMENT (1 DAY)	\$1,906.00	\$1,601.04	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	T6P1	INSTALLATION PROJECT LEVEL 1 (1 DAY)	\$1,623.00	\$1,363.32	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	T6P4	INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	\$953.00	\$800.52	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	T6P5	INSTALLATION PROJECT LEVEL 2 (1 DAY)	\$1,906.00	\$1,601.04	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	BA52	BUSINESS ANALYSIS – WHITE GLOVE FOLLOW-UP SERVICE	\$525.00	\$441.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL SCALES	JR64	GREEN 150 LB ROLLERTOP SCALE FACTORY CERTIFIED	\$695.00	\$597.70	14%	\$323.00	\$274.55	25.51	\$0.00	\$0.00	\$0.00	15%
ARRIVAL SCALES	T310	100 LB. TABLETOP SCALE	\$995.00	\$855.70	14%	\$229.00	\$194.65	18.08	\$0.00	\$0.00	\$0.00	15%
ARRIVAL SOFTWARE OPTIONS	T5PR	MAIL CENTER PRODUCTIVITY REPORTING	\$795.00	\$667.80	16%	\$0.00	\$0.00	0.00	\$119.00	\$101.15	\$9.40	15%
ARRIVAL SOFTWARE OPTIONS	T5F1	NETQUERY OPTION (MUST ORDER 1 T5NL BEYOND NUMBER OF PROCESSING STATIONS FOR NETQUERY)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$225.00	\$191.25	\$17.77	15%
ARRIVAL SOFTWARE OPTIONS	T5F2	BACKGROUND IMPORT FEATURE	\$750.00	\$645.00	14%	\$0.00	\$0.00	0.00	\$113.00	\$96.05	\$8.92	15%
ARRIVAL SOFTWARE OPTIONS	T5F8	ODBC INTEGRATION	\$2,055.00	\$1,479.60	28%	\$0.00	\$0.00	0.00	\$299.00	\$254.15	\$23.61	15%
ARRIVAL SOFTWARE OPTIONS	T5FF	ARRIVAL IMAGING	\$1,250.00	\$1,075.00	14%	\$0.00	\$0.00	0.00	\$188.00	\$159.80	\$14.85	15%
ARRIVAL SOFTWARE OPTIONS	T5FG	ROUTE ACTIVITY LOGGING FEATURE	\$1,250.00	\$1,075.00	14%	\$0.00	\$0.00	0.00	\$188.00	\$159.80	\$14.85	15%
ARRIVAL SOFTWARE OPTIONS	T5NL	MULTI-WORKSTATION CLIENT LICENSE	\$500.00	\$430.00	14%	\$0.00	\$0.00	0.00	\$75.00	\$63.75	\$5.92	15%
ARRIVAL SOFTWARE OPTIONS	T5VT	VISITOR TRACKING FEATURE	\$750.00	\$540.00	28%	\$0.00	\$0.00	0.00	\$113.00	\$96.05	\$8.92	15%
ARRIVAL SOFTWARE OPTIONS	T5F3	FILE LINK / SCAN LINK / GLOBAL UPDATE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL SOFTWARE OPTIONS	VSDE	SENDSUITE DESKTOP SOFTWARE	\$8,295.00	\$7,133.70	14%	\$0.00	\$0.00	0.00	\$599.00	\$509.15	\$47.30	15%
ARRIVAL SOFTWARE OPTIONS	T5EN	E-MAIL NOTIFICATION	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER	WPTA	MM TO CRMAILER AUTOMATION SERVICE	\$525.00	\$441.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER	BMUP	BUSINESS MANAGER 6.0 UPGRADE FOR XP	\$820.00	\$705.20	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER	BMUR	BUSINESS MANAGER UPGRADE FOR WIN2000	\$835.00	\$718.10	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER ETHERNET CABLES	Z690006	ETHERNET CABLE (250 FEET)	\$328.00	\$282.08	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER ETHERNET CABLES	Z690005	ETHERNET CABLE (100 FEET)	\$216.86	\$186.50	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER ETHERNET CABLES	Z690004	ETHERNET CABLE (25 FEET)	\$47.60	\$40.94	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER ETHERNET CABLES	Z690003	ETHERNET CABLE (14 FEET)	\$47.55	\$40.89	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER ETHERNET HUBS	Z690001	ETHERNET 16 PORT HUB	\$683.00	\$587.38	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER ETHERNET HUBS	Z690000	ETHERNET 4 PORT HUB	\$291.00	\$250.26	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER FUNDS MANAGEMENT	BMFM	FUNDS MGMT METER ACTIVATION (DM SERIES)	\$200.00	\$172.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER FUNDS MANAGEMENT	Z6FM	FUNDS MANAGEMENT - DM SERIES ONLY	\$1,230.00	\$1,057.80	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER FUNDS MANAGEMENT	1FXR	FUNDS MGMT METER FEATURE (DM SERIES)	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER HOST WORKSTATIONS	BMS1	BUSINESS MANAGER HOST WORKSTATION SOFTWARE	\$9,265.00	\$7,967.90	14%	\$142.00	\$120.70	11.21	\$1,186.00	\$1,008.10	\$93.65	15%
BUSINESS MANAGER INTERFACES	BMWA	BUSINESS MANAGER INTERFACE FOR INVIEW (ONE PER HOST)	\$305.00	\$262.30	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER INTERFACES	BMZ1	SENDPRO P SERIES BUSINESS MANAGER INTERFACE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER INTERFACES	BMX2	DM SERIES INTERFACE (DM500-DM1100)	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER MANAGEMENT WORKSTATIONS	BM52	CLIENT HOST WORKSTATION W/FLAT PANEL MONITOR	\$6,070.00	\$5,220.20	14%	\$570.00	\$484.50	45.01	\$624.00	\$530.40	\$49.27	15%
BUSINESS MANAGER MANAGEMENT WORKSTATIONS	BMS2	BUSINESS MANAGER WORKSTATION - SOFTWARE ONLY	\$3,350.00	\$2,881.00	14%	\$142.00	\$120.70	11.21	\$680.00	\$578.00	\$53.70	15%
BUSINESS MANAGER MANAGEMENT WORKSTATIONS	BMS3	CLIENT HOST SOFTWARE ONLY	\$2,095.00	\$1,801.70	14%	\$142.00	\$120.70	11.21	\$624.00	\$530.40	\$49.27	15%
BUSINESS MANAGER MANAGEMENT WORKSTATIONS	BM10	BUSINESS MANAGER - ADMINISTRATIVE WORKST	\$3,250.00	\$2,925.00	10%	\$570.00	\$484.50	52.95	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER OPTIONS	BMA1	CRYSTAL REPORTING	\$210.00	\$180.60	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER OPTIONS	Z6900034	SECONDARY NETWORK CARD FOR DATA TRANSFERS	\$195.00	\$167.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER OPTIONS	Z6C4											



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BUSINESS MANAGER PROFESSIONAL SERVICES	BMH4	BUSINESS MANAGER V2 OR V3 TO NEW SYSTEM DATA MIGRATION	\$872.00	\$749.92	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PROFESSIONAL SERVICES	BMP0	BUSINESS MANAGER PROJECT MANAGEMENT	\$1,021.00	\$857.64	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PROFESSIONAL SERVICES	BMP1	BUSINESS MANAGER PROJECT MANAGEMENT	\$2,041.00	\$1,714.44	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PROFESSIONAL SERVICES	MFP1	MAIL FINISHING SERVICE PROJECT MANAGEMENT LEVEL 1	\$1,739.00	\$1,460.76	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PROFESSIONAL SERVICES	MFP4	MAIL FINISHING SERVICE PROJECT MANAGEMENT LEVEL 2	\$1,021.00	\$857.64	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PROFESSIONAL SERVICES	MFP5	MAIL FINISHING SERVICE PROJECT MANAGEMENT LEVEL 2	\$2,041.00	\$1,714.44	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PROFESSIONAL SERVICES	MFP0	MAIL FINISHING SERVICE PROJECT MANAGEMENT LEVEL 1	\$872.00	\$732.48	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
CONNECT+ FEEDER OPTIONS	MSF1	MAILSTREAM BASIC FEEDER-HT	\$0.00	\$0.00	14%	\$361.00	\$306.85	28.51	\$0.00	\$0.00	\$0.00	15%
CONNECT+ FEEDER OPTIONS	MSF2	CONNECT+ BASIC WOW FEEDER	\$0.00	\$0.00	14%	\$775.00	\$658.75	61.20	\$0.00	\$0.00	\$0.00	15%
CONNECT+ FEEDER OPTIONS	MSF3	CONNECT+ ENHANCED WOW FEEDER	\$0.00	\$0.00	14%	\$2,186.00	\$1,858.10	172.62	\$0.00	\$0.00	\$0.00	15%
CONNECTRIGHTMAILER	CRM7	CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED STAND-ALONE SOFTWARE	\$1,855.00	\$1,595.30	14%	\$0.00	\$0.00	0.00	\$1,200.00	\$1,020.00	\$94.76	15%
CONNECTRIGHTMAILER	CRM8	CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED INTEGRATED SOFTWARE	\$1,855.00	\$1,595.30	14%	\$0.00	\$0.00	0.00	\$1,200.00	\$1,020.00	\$94.76	15%
CONNECTRIGHTMAILER	CRMB	CONNECTRIGHT MAILER BASIC ELECTRONICALLY DELIVERED STAND-ALONE SOFTWARE	\$400.00	\$344.00	14%	\$0.00	\$0.00	0.00	\$650.00	\$552.50	\$51.33	15%
CONNECTRIGHTMAILER OPTIONS	CRM4	CONNECTRIGHT MAILER BUSINESS SERVICES SUITE (BSS)	\$720.00	\$619.20	14%	\$0.00	\$0.00	0.00	\$400.00	\$340.00	\$31.59	15%
CONNECTRIGHTMAILER PROFESSIONAL SERVICES	WPF0	DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 1 (1/2 DAY)	\$830.00	\$697.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
CONNECTRIGHTMAILER PROFESSIONAL SERVICES	WSM4	MAIL COACH TRAINING - UP TO 12 HOURS AND 4 PEOPLE	\$3,725.00	\$3,203.50	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
CONNECTRIGHTMAILER PROFESSIONAL SERVICES	WSMC	MAIL COACH TRAINING - UP TO 8 HOURS AND 2 PEOPLE	\$1,250.00	\$1,075.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
CONNECTRIGHTMAILER PROFESSIONAL SERVICES	WSMF	CONNECTRIGHT MAILER - BASIC INSTALLATION AND TRAINING	\$575.00	\$483.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
CONNECTRIGHTMAILER PROFESSIONAL SERVICE WPF1		DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 1 (1 D.	\$1,655.00	\$1,357.10	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
CONNECTRIGHTMAILER PROFESSIONAL SERVICE WPF4		DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 2 (1/2	\$1,000.00	\$820.00	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
CONNECTRIGHTMAILER PROFESSIONAL SERVICE WPF5		DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 2 (1 D.	\$2,000.00	\$1,640.00	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
CONNECTRIGHTMAILER PROFESSIONAL SERVICE WPR1		DOCUMENT PROCESSING PROJECT MANAGEMENT PROJECT - 1 D.	\$2,000.00	\$1,640.00	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
CONNECTRIGHTMAILER PROFESSIONAL SERVICE WSM6		MAIL COACH TRAINING - UP TO 12 HOURS AND 6 PEOPLE	\$5,600.00	\$4,592.00	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
CONNECTRIGHTMAILER PROFESSIONAL SERVICE WSMG		CONNECTRIGHT MAILER - BASIC INSTALLATION, TRAINING AND N	\$1,704.00	\$1,397.28	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
COST ACCOUNTING ADDL SITE SETUP (ONE PER ADDITIONAL SITE)	APDP	COST ACCOUNTING ADDL SITE SETUP (ONE PER ADDITIONAL SITE)	\$200.00	\$168.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
COST ACCOUNTING DATA MIGRATION	APDM	COST ACCOUNTING DATA MIGRATION	\$295.00	\$247.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
COST ACCOUNTING ENABLER C SERIES	APBC	COST ACCOUNTING ENABLER C SERIES	\$50.00	\$43.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FOLDERS BASE SYSTEM	DF10	PERFECT LETTER FOLDER	\$195.00	\$163.80	16%	\$77.00	\$65.45	6.08	\$0.00	\$0.00	\$0.00	15%
FOLDERS BASE SYSTEM	DF80	OFFICERIGHT FOLDER	\$4,450.00	\$3,738.00	16%	\$501.00	\$425.85	39.56	\$0.00	\$0.00	\$0.00	15%
FOLDERS BASE SYSTEM	DF90	OFFICERIGHT FOLDER	\$5,675.00	\$4,767.00	16%	\$751.00	\$638.35	59.30	\$0.00	\$0.00	\$0.00	15%
FOLDERS LOCALIZATION KITS	TB70001	OFFICERIGHT FOLDER LOCALIZATION KIT- US	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FOLDERS OPTIONS	DF9C	CROSS FOLD KIT	\$615.00	\$516.60	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FOLDERS OPTIONS	DFCS	CONVEYOR STACKER	\$820.00	\$688.80	16%	\$75.00	\$63.75	5.92	\$0.00	\$0.00	\$0.00	15%
FOLDERS OPTIONS	DFHC	HIGH CAPACITY EXTENSION	\$305.00	\$256.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FOLDERS PROFESSIONAL INSTALLATION	DF2F	BASIC INSTALLATION AND TRAINING FOR FOLDER DF800/900	\$225.00	\$189.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	SDSS-4822	STORAGE SHELF FOR MACHINE TABLE - FOR 48IN.W X 22IN.D MACHINE TABLE	\$147.00	\$126.42	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	SDSS-3622	STORAGE SHELF FOR MACHINE TABLE - FOR 36IN.W X 22IN.D MACHINE TABLE	\$124.00	\$104.16	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	SDSS-3022	STORAGE SHELF FOR MACHINE TABLE - FOR 30IN.W X 22IN.D MACHINE TABLE	\$100.00	\$84.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-3301	33" STORAGE TABLE	\$1,044.00	\$835.20	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-3302	33" STAORGAE TABLE W/RAIL	\$1,154.25	\$923.40	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-3304	33" MODULAR TABLE	\$1,734.00	\$1,387.20	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-4501	45" STORAGE TABLE	\$1,245.00	\$996.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-4502	45" STORAGE TABLE W/RAIL	\$1,273.63	\$1,018.90	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-4504	MODULAR TABLE	\$2,104.50	\$1,683.60	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-4505	MODULAR TABLE	\$2,858.25	\$2,286.60	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-4506	45" STORAGE TBL W/ 20 EMS	\$2,143.25	\$1,714.60	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-4508	45" STORAGE TBL W/ 20 EMS2	\$2,192.00	\$1,753.60	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-6001	FREE STANDING 60 P-SORTER	\$2,697.50	\$2,158.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-6802	MODULAR TABLE 68"	\$1,501.63	\$1,201.30	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-6804	FURNITURE	\$2,610.75	\$2,088.60	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-6806	68" STORAGE TBL W/ 30 EMS	\$2,660.75	\$2,128.60	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-9001	FREE STANDING 90 P-SORTER	\$3,516.25	\$2,813.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-MST-3302	33" BASIC DUMP TABLE	\$553.25	\$442.60	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-MST-3303	CONFIG - 33" BASIC TABLE W/ SLOTS	\$1,495.75	\$1,196.60	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-MST-3305	STANDARD TABLE	\$1,648.00	\$1,318.40	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-MST-3307	CONFIG - 33" BASIC TABLE ELV SLOTS	\$1,678.00	\$1,342.40	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-MST-3308	CONFIG - 33" BASIC TABLE ELV SLOTS	\$1,205.50	\$964.40	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-MST-6804	FURNITURE	\$1,842.75	\$1,474.20	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-MST-6805	FURNITURE	\$2,839.00	\$2,271.20	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M-9032-30	DOCUMENT SHELF FOR 30" TABLE	\$195.00	\$156.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M-9032-36	DOCUMENT SHELF FOR 36" TABLE	\$195.00	\$156.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M-9032-48	DOCUMENT SHELF FOR 48" TABLE	\$210.00	\$168.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M-9098	UPRIGHT FOR TABLE 1-1/2" TUBE 44" HIGH	\$110.00	\$88.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MLBOX-1511-6	6" HIGH LOCK BOX	\$320.60	\$256.48	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MP24	MP24 - FURNITURE SOLUTIONS WELCOME PACK	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MSD-4533	SLIDING DOORS FOR MAILING TABLE	\$225.00	\$180.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MSD-6833	MODULAR SLIDING DOOR - FOR 68IN. TABLE	\$253.00	\$202.40	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MSS-3333	MODULAR STORAGE SHELF 33IN X 33IN TABLE	\$180.00	\$144.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MSS-4533	MODULAR STORAGE SHELF 45-1/2"X33" TABLE	\$190.00	\$152.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MSS-6833	MODULAR STORAGE SHELF 68" X 33" TABLE	\$250.00	\$200.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MST-3333	STANDARD TABLE 33"W X 33"D X 29-36"H	\$475.00	\$380.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MST-4533	STAND TABLE 45-1/2"W X 33"D X 29-36"H	\$550.00	\$440.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MST-6833	STANDARD TABLE 68"W X 33"D X 29-36"H	\$625.00	\$500.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MT-3333	MODULAR TABLE 33" W X 33" DX 29-36" H	\$705.00	\$564.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MT-4533	MODULAR TABLE 45-1/2" WX33" DX29-36IN.H	\$770.00	\$616.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MT-6833	MODULAR TABLE 68IN.W X 33IN.D X29-36IN.H	\$895.00	\$716.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	S-7395	PAPER EJECTION ATTACHMENT	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	SD-3022	TABLE STAND DESK 30"W X 22" X 29-36"H	\$335.00	\$268.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	SD-3622	SD-3622-MAIL TABLE 36" LONG X 22" DEEP	\$380.00	\$304.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	SD-4222	TABLE STAND DESK 42"W X 22"D X 29-36"H	\$395.00	\$316.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	SD-4822	SD-4822 UTILITY TABLE 48" X 22"	\$389.00	\$311.20	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	SD-5422	TABLE STAND DESK 54"W X 22" X 29-36"H	\$415.00	\$332.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	SD											



Category	ITEM	DESCRIPTION	Published Commercial Price	PA Contract Price	Disc %	Commercial Annual SLA	PA Annual SLA (years 2-5)	PA Monthly SLA (years 2-5)	Commercial Annual SMA	PA Annual SMA	Monthly SMA	SLA/SMA DISC %
INSERTERS BASE SYSTEM	TIRX	2D SHEET FDR/INST&TRG/INTEGRITY EXPRESS	\$4,335.00	\$3,554.70	18%	\$1,189.00	\$1,010.65	110.46	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TIRY	2D TOWER/INST& TRG/INTEGRITY EXPRESS	\$2,880.00	\$2,361.60	18%	\$1,189.00	\$1,010.65	110.46	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TINP	NON PERF PAPER RELAY 2500-4500	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TIPP	PERFED PAPER RELAY 2500-4500	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI99	RELAY 9000 INSERTER W/INST/TRG<500K MO W/ BASE, MAIL FEE	\$80,714.00	\$66,185.48	18%	\$9,482.00	\$8,059.70	748.75	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI0M	RELAY 9000 INSTALLATION AND TRAINING	\$1,700.00	\$1,394.00	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI9G	RELAY 9000 2D / 1D SCANNER (2 POSITIONS-INCLUDES LARGE TR	\$6,233.00	\$5,111.06	18%	\$748.00	\$635.80	59.07	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI9J	RELAY 9000 INSERTER W/INST/TRG<500K MO W/ BASE, MAIL FEE	\$9,040.00	\$7,412.80	18%	\$1,085.00	\$922.25	85.68	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI9K	HIGH CAPACITY BIN FOR HIGH SHEET COUNT SETS (2 POSITIONS)	\$1,230.00	\$1,008.60	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI9M	RELAY 9000 PEDAL KIT FOR MANUAL FEED	\$345.00	\$282.90	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI9E	RELAY 9000 MULTIFUNCTION FOLDER	\$26,710.00	\$21,902.20	18%	\$3,205.00	\$2,724.25	253.08	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI9B	RELAY 9000 2ND TOWER	\$29,988.00	\$24,590.16	18%	\$3,598.00	\$3,058.30	284.12	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI9C	BOOKLET FEEDER	\$5,523.00	\$4,970.70	10%	\$663.00	\$563.55	52.35	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI9F	RELAY 9000 BELT STACKER (90 DEGREE ANGLE) SYSTEM COMES W	\$5,523.00	\$4,528.86	18%	\$663.00	\$563.55	52.35	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI9N	STRAIGHT IN LINE POWER STACKER KIT	\$360.00	\$295.20	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	DI9P	DI9P FILE BASED PROCESSING	\$15,000.00	\$12,300.00	18%	\$805.00	\$684.25	63.57	\$360.00	\$306.00	\$28.43	15%
INSERTERS BASE SYSTEM	TI11	RELAY 1000 3 STATION INSERTER W /INSTALL AND TRG	\$4,924.00	\$3,840.72	22%	\$516.00	\$438.60	40.75	\$0.00	\$0.00	\$0.00	15%
INSERTERS FURNITURE	TIRC	60 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF	\$2,500.00	\$2,100.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS FURNITURE	F790018	18 IN. CONSOLE EXTENSION	\$370.00	\$310.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS FURNITURE	F790019	30 IN. CONSOLE EXTENSION	\$475.00	\$399.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS FURNITURE	TIRG	HEIGHT ADJUSTABLE TABLE; 72IN. W/ SHELF AND LOCKING DOORS	\$1,850.00	\$1,554.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS FURNITURE	TIRJ	HEIGHT ADJUSTABLE TABLE; 60IN. W/ SHELF	\$1,905.00	\$1,600.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS FURNITURE	TIRD	90 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF	\$4,585.00	\$3,759.70	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS FURNITURE	TIRH	HEIGHT ADJUSTABLE TABLE; 60IN. W/ SHELF AND LOCKING DOOR	\$2,215.00	\$1,816.30	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS INPUT SCANNING	F75B	BARCODE SCANNING SOFTWARE	\$750.00	\$630.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS INPUT SCANNING	F72D	2D DATA MATRIX SCANNING FOR HIGH CAPACITY SHEET FEEDER	\$6,150.00	\$5,166.00	16%	\$1,189.00	\$1,010.65	93.89	\$0.00	\$0.00	\$0.00	15%
INSERTERS INPUT SCANNING	F790250	SCANNER MOUNTING KIT FOR HIGH CAPACITY SHEET FEEDER	\$820.00	\$639.60	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS INPUT SCANNING	F7F5	FIXED BEAM OMR AND BARCODE SCANNER FOR HIGH CAPACITY S	\$2,575.00	\$2,111.50	18%	\$226.00	\$192.10	17.85	\$0.00	\$0.00	\$0.00	15%
INSERTERS INPUT SCANNING	F7TB	TOWER OMR BARCODE SCANNING HARDWARE	\$2,575.00	\$2,111.50	18%	\$377.00	\$320.45	29.77	\$0.00	\$0.00	\$0.00	15%
INSERTERS INPUT SCANNING	TIHC	HIGH CAPACITY SHEET FEEDER	\$6,895.00	\$5,791.80	16%	\$902.00	\$766.70	71.23	\$0.00	\$0.00	\$0.00	15%
INSERTERS INPUT SCANNING	TIRM	TIRM - TOWER SCANNING HARDWARE	\$2,575.00	\$2,111.50	18%	\$377.00	\$320.45	29.77	\$0.00	\$0.00	\$0.00	15%
INSERTERS LOCALIZATION KITS	F391550	RELAY LOCALIZATION KIT - US	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS LOCALIZATION KITS	DI90012	VERTICAL POWER LOCALIZATION KIT- US	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS LOCALIZATION KITS	F790042-01	POWER CORD	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS LOCALIZATION KITS	F790700-01	US RELAY LOCALIZATION KIT	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS LOCALIZATION KITS	F791700-01	US HICAP SHEET FEEDER LOCALIZATION KIT	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS MAIL MACHINE INTERFACES	F7MT	MAIL MACHINE INTERFACE FOR CONNECT+ 1000/2000	\$3,290.00	\$2,566.20	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS MAIL MACHINE INTERFACES	F7MU	MAIL MACHINE INTERFACE FOR CONNECT+ 3000	\$3,290.00	\$2,566.20	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS OPTIONS	F790034	USB HUB	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS OPTIONS	F7DI	BOTTOM ADDRESS INVERTER KIT	\$1,025.00	\$799.50	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS OPTIONS	F9PG	POWERGUARD	\$295.00	\$230.10	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS OPTIONS	TI2D	2D TOWER SCANNING	\$3,500.00	\$2,870.00	18%	\$1,189.00	\$1,010.65	93.89	\$0.00	\$0.00	\$0.00	15%
INSERTERS OPTIONS	TI5P	RELAY 5000/6000 FILE BASED PROCESSING WITHOUT PC	\$9,000.00	\$7,380.00	18%	\$348.00	\$295.80	27.48	\$360.00	\$306.00	\$28.43	15%
INSERTERS OPTIONS	TI6P	RELAY 5000/6000 FILE BASED PROCESSING	\$10,000.00	\$8,200.00	18%	\$829.00	\$704.65	65.46	\$360.00	\$306.00	\$28.43	15%
INSERTERS OPTIONS	TI9P	RELAY 7000/8000 FILE BASED PROCESSING WITHOUT PC	\$14,000.00	\$11,480.00	18%	\$348.00	\$295.80	27.48	\$360.00	\$306.00	\$28.43	15%
INSERTERS OPTIONS	TIET	EXIT TRANSPORT	\$1,995.00	\$1,675.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS OPTIONS	TIFS	FLAT SEALER	\$3,955.00	\$3,322.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS OPTIONS	TINK	OMR SCAN RELAY 2K W/INSTALL & TRG	\$1,595.00	\$1,307.90	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS PERIPHERALS	F37A	OMR SCANNER W/INSTALL & TRAINING	\$1,595.00	\$1,244.10	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS PERIPHERALS	TI01	TABLET OPTION	\$2,500.00	\$2,050.00	18%	\$208.00	\$176.80	16.42	\$0.00	\$0.00	\$0.00	15%
INSERTERS PERIPHERALS	TI02	FIXED BEAM BARCODE W/INSTALL & TRG	\$1,995.00	\$1,635.90	18%	\$300.00	\$255.00	23.69	\$0.00	\$0.00	\$0.00	15%
INSERTERS PERIPHERALS	TI03	2D SCANNER W/INSTALL & TRAINING	\$2,995.00	\$2,455.90	18%	\$450.00	\$382.50	35.53	\$0.00	\$0.00	\$0.00	15%
INSERTERS PERIPHERALS	TIRS	VERTICAL STACKER W/INSTALL & TRG	\$1,755.00	\$1,474.20	16%	\$167.00	\$141.95	13.19	\$0.00	\$0.00	\$0.00	15%
INSERTERS PROFESSIONAL SERVICES	RELAY9000	OFFERING-RELAY 9000 INSERTING SYSTEM	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS PROFESSIONAL SERVICES	RELAY9000ADDON	OFFERING-RELAY 9000 INSERTING SYSTEM ADD ON	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS PROFESSIONAL SERVICES	DITS	INSTALLATION AND OPERATOR TRAINING FOR SCANNING	\$602.00	\$493.64	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS PROFESSIONAL SERVICES	DITU	INSTALLATION & OPERATION TRAINING FOR HIGH CAPACITY SHE	\$464.00	\$380.48	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS PROFESSIONAL SERVICES	DIIV	INSTALLATION AND OPERATOR TRAINING FOR STACKERS	\$238.00	\$195.16	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS PROFESSIONAL SERVICES	DIWF	INSTALLATION AND OPERATOR TRAINING FOR FLAT SEALER	\$365.00	\$299.30	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS PROFESSIONAL SERVICES	F3C2	MAIL RUN ASSISTANCE - 2 HOURS	\$335.00	\$274.70	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS PROFESSIONAL SERVICES	RCSE	PRO SERVICES-RELAY INTEGRITY EXPRESS	\$300.00	\$270.00	10%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS PROFESSIONAL SERVICES	TI0K	INSTALLATION AND OPERATOR TRAINING FOR INSERTER	\$1,360.00	\$1,115.20	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS PROFESSIONAL SERVICES	TI0L	MAIL RUN ASSIST-UP TO 4 HOURS	\$562.00	\$460.84	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS STACKERS	TIVP	VERTICAL POWER STACKER	\$1,755.00	\$1,474.20	16%	\$167.00	\$141.95	13.19	\$0.00	\$0.00	\$0.00	15%
INSERTERS STACKERS	DIBX	SECOND STACKER FOR TANDEM BELT STACKER	\$0.00	\$0.00	16%	\$232.00	\$197.20	18.32	\$0.00	\$0.00	\$0.00	15%
INSERTERS STACKERS	TIBB	BELT STACKER W/ INSTALLATION TO HEIGHT STAND	\$3,895.00	\$3,271.80	16%	\$225.00	\$191.25	17.77	\$0.00	\$0.00	\$0.00	15%
INSERTERS STACKERS	TIBD	TANDEM BELT STACKER W/ INSTALLATION TO HEIGHT STAND, IN	\$5,150.00	\$4,223.00	18%	\$225.00	\$191.25	17.77	\$0.00	\$0.00	\$0.00	15%
INSERTERS TRAY OPTIONS	F780183	SHEET/FLAT ENVELOPE TRAY	\$205.00	\$172.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS TRAY OPTIONS	F780184	INSERT TRAY	\$205.00	\$172.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS TRAY OPTIONS	F790725	SALES KIT - FEEDER INSERT SUPPORT	\$415.00	\$348.60	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS TRAY OPTIONS	F790726	SALES KIT - ADJUSTABLE SHINGLE TRAY	\$125.00	\$105.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS TRAY OPTIONS	F790135	SALES-KIT-MATTE BOOKLET KIT FOR TOWER	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS TRAY OPTIONS	F790442	SALES KIT-FLAT ENVELOPE KIT FOR TOWER	\$0.00	\$0.00	28%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS TRAY OPTIONS	F700327	SPECIAL TOWER FEEDER KIT	\$260.00	\$208.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INTEGRATED POSTAL SCALES	MT49	SCALE, GLOBAL - 149 LB / 60 KG	\$0.00	\$0.00	0%	\$253.00	\$215.05	19.98	\$0.00	\$0.00	\$0.00	15%
INTEGRATED POSTAL SCALES	MT4W	SCALE, W&M, GLOBAL - 149 LB / 60 KG	\$0.00	\$0.00	0%	\$253.00	\$215.05	19.98	\$0.00	\$0.00	\$0.00	15%
INTEGRATED POSTAL SCALES	ZHLS	LOBBY SCALE CAPABILITY	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LETTER OPENER	OM306	306 LETTER OPENER	\$15,500.00	\$12,710.00	18%	\$1,500.00	\$1,275.00	139.35	\$0.00	\$0.00	\$0.00	15%
LETTER OPENER	OM306S	306S LETTER OPENER W/SORT	\$18,500.00	\$15,170.00	18%	\$1,800.00	\$1,530.00	167.22	\$0.00	\$0.00	\$0.00	15%
LETTER OPENER	OMBAT	306 LETTER OPENER BATCHER	\$1,400.00	\$1,176.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LETTER OPENER	OMBIN	306S SORT LETTER OPENER BIN	\$700.00	\$588.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LETTER OPENER	OMCONV	306S SORT LETTER OPENER CONVEYOR	\$1,900.00	\$1,596.00	16%	\$160.00	\$136.00	14.86	\$0.00	\$0.00	\$0.00	15%
LETTER OPENER	OMPRINT	306 AND 306S HIGH SPEED INKJET PRINTER	\$3,000.00	\$2,520.00	16%	\$225.00	\$191.25	20.90	\$0.00	\$0.00	\$0.00	15%
LETTER OPENER	PSSL	306 LETTER OPENER PRO INSTALL-TRAINING	\$325.00	\$269.75	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LETTER OPENERS BASE SYSTEM	DLA2	DL200™ LETTER OPENER	\$3,145.00	\$2,641.80	16%	\$275.00	\$233.75	21.72	\$0.00	\$0.00	\$0.00	15%
LETTER OPENERS BASE SYSTEM	DLA3	DL400™ HIGH SPEED LETTER OPENER	\$5,550.00	\$4,662.00	16%	\$620.00	\$527.00	48.96	\$0.00	\$0.00	\$0.00	15%
LETTER OPENERS FURNITURE OPTIONS	PB008	MAIL TRAY SUPPORT	\$160.00	\$134.40	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LETTER OPENERS, HIGH VOLUME	DLA4	OMATION 410 W/INSTALL & TRAINING 120V	\$9,425.00	\$7,822.75	17%	\$1,106.00	\$940.10	87.34	\$0.00	\$0.00	\$0.00	15%
LOCKERS	LOCKERA	INTELLIGENT LOCKER A	\$6,413.05	\$5,622.72	12%	\$233.00	\$198.05	18.40	\$0.00	\$0.00	\$0.00	15%
LOCKERS	LOCKERF	INTELLIGENT LOCKER F	\$5,661.07	\$4,976.02	12%	\$171.00	\$145.35	13.50	\$0.00	\$0.00	\$0.00	15%
LOCKERS	LOCKERH	INTELLIGENT LOCKER H	\$5,473.07	\$4,814.34	12%	\$155.00						



Category	ITEM	DESCRIPTION	Published Commercial Price	PA Contract Price	Disc %	Commercial Annual SLA	PA Annual SLA (years 2-5)	PA Monthly SLA (years 2-5)	Commercial Annual SMA	PA Annual SMA	Monthly SMA	SLA/SMA DISC %
LOCKERS	LXOG	OUTDOOR FRONT LOAD EXTRA LARGE ADD-ON LOCKER	\$7,200.00	\$6,048.00	16%	\$864.00	\$734.40	68.23	\$0.00	\$0.00	\$0.00	15%
LOCKERS	LX-RAL-8028	BROWN (OPTIONAL BASE COLOR)	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOCKERS	LX-RAL-9005	BLACK (OPTIONAL BASE COLOR)	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOCKERS	LX-RAL-9006	SILVER (OPTIONAL BASE COLOR)	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOCKERS	LX-RAL-9016	WHITE (DEFAULT BASE COLOR)	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOCKERS	LX-UL	UL CERTIFIED LOCKER	\$250.00	\$210.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOCKERS	LX-WRAP	CUSTOM WRAP (3RD PARTY - QUOTED SEPERATELY)	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING	HZ00	SENDPRO MAILSTATION WITH 5LB SCALE	\$850.00	\$680.00	20%	\$13.00	\$11.05	1.03	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING	SPCRK	RETURN KIT FOR SENDPRO C SERIES	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ACCESSORIES	EQEL1M	ENVELOPES #10 GUMMED, WHITE	\$150.00	\$150.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ACCESSORIES	EQEL1N	ENVELOPES 6" X 9" GUMMED, WHITE	\$175.00	\$175.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ACCESSORIES	EQEL1O	ENVELOPES 6" X 9 1/2" GUMMED, WHITE	\$185.00	\$185.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ACCESSORIES	EQEL1P	ENVELOPES 9 1/2" X 12" GUMMED, WHITE	\$250.00	\$250.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ACCESSORIES	1E44	DESKTOP THERMAL ROLL PRINTER	\$540.00	\$351.00	35%	\$69.00	\$58.65	5.45	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	1FA2	BASIC ACCOUNTING (100 DEPT)	\$340.00	\$285.60	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	1FBL	DM SERIES ANALYTICS (50 ACCOUNTS)	\$204.00	\$171.36	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	1FBM	DM SERIES ANALYTICS (100 ACCOUNTS)	\$375.00	\$315.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	1FBN	DM SERIES ANALYTICS (300 ACCOUNTS)	\$627.00	\$526.68	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	1FA1	BASIC ACCOUNTING (25 DEPT)	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	1FAC	BASIC ACCOUNTING (10 DEPT)	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	1FAF	NO ACCOUNTING SOFTWARE	\$0.00	\$0.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	1FNV	INVIEW STARTUP KIT FOR DM125/225	\$0.00	\$0.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	1FNVKIT	KIT / INVIEW ACCOUNTING UPGRADE	\$0.00	\$0.00	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	NV90KIT	INVIEW WELCOME KIT	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	NV99KIT	INVIEW WELCOME KIT	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	APAC	ACCOUNTING WEIGHT BREAK REPORTING	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	APB1	ACCOUNTING DEVICES (2)	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	APB2	ACCOUNTING DEVICES (10)	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	APB3	ACCOUNTING DEVICES (100)	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	APB4	ACCOUNTING DEVICES (500)	\$0.00	\$0.00	30%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	APKN	ACCOUNT LIST IMPORT/EXPORT	\$0.00	\$0.00	28%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING BASE SYSTEM	C200	SENDPRO C 200	\$395.00	\$331.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING BASE SYSTEM	C300	SENDPRO C 300	\$1,195.00	\$860.40	28%	\$118.00	\$100.30	9.32	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING BASE SYSTEM	8H00	C SERIES IMI BASE	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING BASE SYSTEM SOFTW/ZHC2		SENDPRO C200 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING BASE SYSTEM SOFTW/ZHC3		SENDPRO C300 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING BASE SYSTEM SOFTW/ZHC4		SENDPRO C400 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING CLOUD ACCOUNTING	CAAB	COST ACCOUNTING SILVER PLAN (100 ACCTS, 10 DEVICES)	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING CLOUD ACCOUNTING	CAAA	COST ACCOUNTING BRONZE PLAN (25 ACCTS, 2 DEVICES)	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING CONNECTIVITY OPTIONS	DCPS	DIGITAL CONNECTIVITY PRO SERVICE OPTION	\$153.00	\$91.80	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING CONNECTIVITY OPTIONS	WIF2	WIFI ADAPTER OPTION FOR LAN2 DM125-225	\$49.00	\$29.40	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING CONNECTIVITY OPTIONS	PB-4000-US	SMARTLINK: LVM WIFI/LAN ANALYTICS DEVICE	\$0.00	\$0.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING INVIEW OPTIONS	NV50	INVIEW DASHBOARD - SINGLE UNIT ONLY (DM125 / DM225)	\$625.00	\$525.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING INVIEW OPTIONS	NV90	INVIEW SUBSCRIPTION	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING INVIEW OPTIONS	NV99	INVIEW SOFTWARE	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING OPTIONS	SBDS	BARCODE SCANNER	\$835.00	\$651.30	22%	\$189.00	\$160.65	14.92	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING OPTIONS	SP3RK	RETURN KIT FOR SENDPRO 300	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING PERIPHERALS	SFGK	PC TRANSFER UTILITY KIT	\$205.00	\$159.90	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING PROFESSIONAL SERVICE	F9SA	PROFESSIONAL INSTALLATION (LV)	\$206.00	\$168.92	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING PROFESSIONAL SERVICE	F9SL	PC METER CONNECT INSTALL	\$102.00	\$83.64	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING PROFESSIONAL SERVICE	K7SA	PROFESSIONAL INSTALLATION FOR MAILSTATION	\$185.00	\$144.30	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING RATES	ZHD5	USPS RATES WITH METERED LETTER	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING RATES	ZHD6	USPS RATES WITH STAMPED LETTER	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING SHIPPING OPTIONS	1E35	SENDPRO C200/C300/C400 LABEL PRINTER	\$540.00	\$421.20	22%	\$36.00	\$30.60	2.84	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING SPECIAL SERVICES	ZHD9	RETAIL GROUND LOR	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING SYSTEM SPEED	ZH25	2H00 40 LPM	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING SYSTEM SPEED	ZH26	2H00 50 LPM	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING SYSTEM SPEED	ZH27	2H00 65 LPM	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING SYSTEMS	ME1A	METER EQUIPMENT - C SERIES	\$513.00	\$340.00	34%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING SYSTEMS ACCESSORIES	MP00098	MP82 SCALE-MOUNTED DISPLAY KIT	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING SYSTEMS ACCESSORIES	MP00099	MP82 REMOTE DISPLAY KIT	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING SYSTEMS ACCESSORIES	ZHD7	ELECTRONIC TRACKING AND SIGNATURE SERVICES	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING VALUE BASED OPTION	1FS4	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING VALUE BASED OPTION	ZH36	AUTO INSCRIPTIONS	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING VALUE BASED OPTION	ZH37	AUTO AD SLOGANS	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING VALUE BASED OPTION	ZHD1	STANDARD AD SLOGAN	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING VALUE BASED OPTION	ZHD2	STANDARD INSCRIPTION	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING VALUE BASED OPTION	ZHD3	CUSTOM AD SLOGAN	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING VALUE BASED OPTION	ZHD4	CUSTOM INSCRIPTION	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	ZHA2	15 LB WEIGHING OPTION FOR MT30 SCALE	\$1,825.00	\$1,368.75	25%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	ZHA3	30 LB WEIGHING OPTION FOR MT30 SCALE	\$2,820.00	\$2,115.00	25%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	ZHA5	70 LB WEIGHING OPTION FOR MT7W SCALE	\$3,145.00	\$2,358.75	25%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	ZHA8	30 LB WEIGHING OPTION FOR MT3W SCALE	\$2,820.00	\$2,115.00	25%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	ZHA9	149 LB WEIGHING OPTION FOR MT4W SCALE	\$4,335.00	\$3,251.25	25%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	ZHB3	149 LB WEIGHING OPTION FOR MT49 SCALE	\$4,335.00	\$3,251.25	25%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	ZHB5	70 LB WEIGHING OPTION FOR MT7W SCALE	\$3,145.00	\$2,358.75	25%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	1FM2	DISABLE MANUAL WEIGHT FEATURE	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	HZ86002	SCALE OPENING COVER	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	MP1W	5/10 LB. WEIGHING WITH EXTERNAL DISPLAY	\$0.00	\$0.00	0%	\$88.00	\$74.80	6.95	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	MPB1	SERIAL INTERFACE SCALE	\$0.00	\$0.00	0%	\$28.00	\$23.80	2.21	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	MPB2	HORIZONTAL TYPE APPROVED SCALE	\$0.00	\$0.00	0%	\$28.00	\$23.80	2.21	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	MPC1	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$59.00	\$50.15	4.66	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	ZH07	15 LB WEIGHING OPTION FOR MP3W SCALE	\$1,825.00	\$1,423.50	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	ZH13	30 LB WEIGHING OPTION FOR MP30 SCALE	\$2,820.00	\$2,199.60	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	ZH15	70 LB WEIGHING OPTION FOR MP49 SCALE	\$3,145.00	\$2,453.10	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	ZH24	MANUAL WEIGHT ENTRY	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	ZHWH	15LBS./7KG WEIGHING OPTION FOR MP81 SCALE	\$1,795.00	\$1,400.10	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	ZHWL	5LBS./3KG WEIGHING OPTION FOR MP81 SCALE	\$795.00	\$620.10	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	ZHWM	10LBS./ 5KG WEIGHING OPTION FOR MP81 SCALE	\$1,295.00	\$1,010.10	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	MPC4	INTEGRATE WEIGH PLATFORM DM125	\$0.00	\$0.00	0%	\$27.00	\$22.95	2.13	\$0.00	\$0.00	\$0.00	15%
MEDIUM VOLUME FOLDER-INSERTER ACCESS	F900020	POWERGUARD2	\$99.00	\$83.16	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MEDIUM VOLUME FOLDER-INSERTER ACCESS	F9PG2	POWERGUARD SERVICE PACKAGE 2	\$99.00	\$83.16	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MEDIUM VOLUME MAILING OPTIONS	DM1RKL	RETURN KIT FOR DM100/125 - LARGE	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MEDIUM VOLUME MAILING SYSTEMS	C2C1	SENDPRO C425 - SENDPRO BUNDLE	\$1,190.00	\$1,036.80	13%	\$28.00	\$23.80	2.21	\$0.00	\$0.00	\$0.00	15%
MEDIUM VOLUME MAILING SYSTEMS	C2C2	SENDPRO C425 - SENDPRO PLUS BUNDLE	\$2,590.00	\$2,175.60	16%	\$28.00	\$23.80	2.21	\$0.00	\$0.00	\$0.00	



Category	ITEM	DESCRIPTION	Published Commercial Price	PA Contract Price	Disc %	Commercial Annual SLA	PA Annual SLA (years 2-5)	PA Monthly SLA (years 2-5)	Commercial Annual SMA	PA Annual SMA	Monthly SMA	SLA/SMA DISC %
MID VOLUME MAILING	F9DD	USPS SPECIAL SERVICES WELCOME KIT	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING ANALYTICS	1FAE	BASIC ACCOUNTING	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING ANALYTICS	SV5A	DM SERIES ANALYTICS (50 ACCOUNTS)	\$204.00	\$142.80	30%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING ANALYTICS	SV6A	DM SERIES ANALYTICS (100 ACCOUNTS)	\$375.00	\$315.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING ANALYTICS	SV7A	DM SERIES ANALYTICS (300 ACCOUNTS)	\$627.00	\$526.68	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING ANALYTICS	1FAL	INVIEW 50 DEPT ACCOUNTING	\$0.00	\$0.00	15%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING ANALYTICS	1FAM	INVIEW 100 DEPT ACCOUNTING	\$0.00	\$0.00	15%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING ANALYTICS	1FAN	INVIEW 300 DEPT ACCOUNTING	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING ANALYTICS	1FAB	DEPARTMENT ACCOUNTING ENABLER	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING ANALYTICS	NOACCT	NO ACCOUNTING	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING ANALYTICS	ACPP	SENDPRO ACCOUNTING PROPACK <100 BARCODES	\$195.00	\$163.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING ANALYTICS	APAS	SENDPRO P2000 GCS IDENTIFIER	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING ANALYTICS	BMZC	SENDPRO C/SENDPRO C AUTO BUSINESS MANAGER INTERFACE	\$1,025.00	\$881.50	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING BASE SYSTEM	SVBB	GREEN DM400C DIGITAL MAILING SYSTEM	\$2,515.00	\$2,112.60	16%	\$363.00	\$308.55	28.66	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING BASE SYSTEM	3CES	DM300C BASE	\$0.00	\$0.00	16%	\$176.00	\$149.60	13.90	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING BASE SYSTEM	4CES	DM400C BASE	\$0.00	\$0.00	16%	\$363.00	\$308.55	28.66	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING BASE SYSTEM	SVBA	GREEN DM300C DIGITAL MAILING SYSTEM	\$1,310.00	\$982.50	25%	\$176.00	\$149.60	16.35	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING BUSINESS MANAGER	1FAH	BUSINESS MANAGER SOFTWARE FEATURE CODE	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING CONNECTIVITY OPTIONS	WIF4	WIFI ADAPTER OPTION	\$49.00	\$41.16	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING DIFFERENTIAL WEIGHING OPTIONS	1FZ0	DIFFERENTIAL WEIGHING	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING INVIEW INTERFACES	1FXA	METER INVIEW DASHBOARD INTERFACE (ONE PER METER)	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	UXDLAAB	DM SERIES PC INTERFACE FOR THE DM300C	\$835.00	\$701.40	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	F9DS	MAIL MACHINE TUNE UP	\$436.00	\$366.24	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	SPY9	LASER PRINTER 1E21	\$835.00	\$701.40	16%	\$168.00	\$142.80	13.27	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	1E45	PB NETWORK LABEL PRINTER (WHITE)	\$1,250.00	\$1,075.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	1E50	LASER REPORT PRINTER	\$850.00	\$731.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	1E90002	ACCOUNTING USB HUB	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	1FRM	SOFTWARE FEATURE PCN - RATES MANAGER	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	6WB-M	BROTHER QL-700 THERMAL PRINTER	\$129.00	\$116.10	10%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	943-7	2.0 USB CABLE 10'FT	\$7.99	\$6.63	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	AC2100-102-00-01	PP CONNECT CARE - REENTRY	\$4,560.00	\$4,104.00	10%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	DW90060	MAILSTREAM EDUCATION SERVICES-2HRS	\$495.00	\$410.85	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	MT30	PLATFORM SCALE 30LB/12KG	\$0.00	\$0.00	0%	\$196.00	\$166.60	18.21	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	MT3W	SCALE, W&M, US - 30 LB	\$0.00	\$0.00	0%	\$196.00	\$166.60	18.21	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	MT70	PLATFORM SCALE 70 LB / 35 KG	\$0.00	\$0.00	0%	\$253.00	\$215.05	23.50	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	MT73	SCALE, W&M, POSTAL - 35 KG	\$0.00	\$0.00	0%	\$253.00	\$215.05	23.50	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	MT7W	SCALE, W&M, GLOBAL - 70 LB / 30 KG	\$0.00	\$0.00	0%	\$253.00	\$215.05	23.50	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	VS96030	SW METER INTERFACE EXPANSION KIT (20 FT)	\$200.00	\$180.00	10%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING PROFESSIONAL SERVICES	MFD0	MAIL FINISHING PROJECT MANAGEMENT	\$872.00	\$732.48	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING PROFESSIONAL SERVICES	MFD1	MAIL FINISHING PROJECT MANAGEMENT	\$1,739.00	\$1,460.76	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING SPEED OPTIONS	1FZ9	120 LPM FEATURE	\$2,095.00	\$1,759.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING SPEED OPTIONS	1FY8	95 LPM FEATURE	\$1,350.00	\$1,134.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING SPEED OPTIONS	1FY9	70 LPM FEATURE	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING VALUE BASED SERVICES	ERCL	E-RR REFERENCE NUMBER FEATURE ONLY	\$475.00	\$399.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING VALUE BASED SERVICES	ERR3	ERETURN RECEIPT FEATURE	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING VALUE BASED SERVICES	1FER	ERR RATES	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING VALUE BASED SERVICES	1FS2	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING VALUE BASED SERVICES	F9DA	USPS SPECIAL SERVICES TRAINING	\$78.00	\$65.52	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING WEIGHING	MP8R	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	16%	\$12.00	\$10.20	0.95	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING WEIGHING OPTIONS	1GW2	2 LB INTEGRATED WEIGHING	\$760.00	\$456.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING WEIGHING OPTIONS	1GW5	5 LB INTEGRATED WEIGHING	\$1,130.00	\$678.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING WEIGHING OPTIONS	1GW9	10 LB INTEGRATED WEIGHING	\$1,445.00	\$867.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING WEIGHING OPTIONS	MP9G	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	40%	\$83.00	\$70.55	6.55	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING WEIGHING OPTIONS	MP96001	MP96001 - REMOTE DISPLAY SALES KIT	\$0.00	\$0.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING WEIGHING OPTIONS	NO_SCALE	NO SCALE OPTION	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING WEIGHING OPTIONS	ZH01	5LB WEIGHING OPTION FOR MP82 SCALE	\$825.00	\$643.50	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING WEIGHING OPTIONS	ZH02	10LB WEIGHING OPTION FOR MP82 SCALE	\$1,325.00	\$1,033.50	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING WEIGHING OPTIONS	ZH03	15LB WEIGHING OPTION FOR MP82 SCALE	\$1,825.00	\$1,423.50	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING WEIGHING OPTIONS	ZHZ0	DIFFERENTIAL WEIGHING	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS OPTIONS	WPP5	PLANETPRESS IMAGE	\$4,800.00	\$4,032.00	16%	\$0.00	\$0.00	0.00	\$960.00	\$816.00	\$75.81	15%
PLANET PRESS OPTIONS	SPESSVE	PLANETPRESS CONNECT PLUG-IN	\$5,300.00	\$4,399.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS OPTIONS	SPESSVG	SPE BATCH PROCESSING TOOL	\$3,000.00	\$2,490.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS OPTIONS	WRDG	PLANET PRESS CONNECT SEND - ENTERPRISE	\$10,000.00	\$8,400.00	16%	\$0.00	\$0.00	0.00	\$2,000.00	\$1,700.00	\$157.93	15%
PLANET PRESS OPTIONS	WRDH	PP CONNECT SEND - ENTERPRISE BACK-UP	\$5,000.00	\$4,200.00	16%	\$0.00	\$0.00	0.00	\$1,000.00	\$850.00	\$78.97	15%
PLANET PRESS OPTIONS	WRDI	PP CONNECT SEND - ENTERPRISE DEV/TEST	\$2,500.00	\$2,100.00	16%	\$0.00	\$0.00	0.00	\$500.00	\$425.00	\$39.48	15%
PLANET PRESS PROFESSIONAL SERVICES	WPS0	DESIGN SERVICES	\$150.00	\$126.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS PROFESSIONAL SERVICES	WPPA	ON-SITE PLANETPRESS STANDARD TRAINING- 2 DAYS	\$4,120.00	\$3,296.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS PROFESSIONAL SERVICES	WPPB	ON-SITE PLANETPRESS CUSTOM TRAINING- OPTIONAL 1 DAY	\$3,090.00	\$2,595.60	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS PROFESSIONAL SERVICES	WPPC	ON-SITE PLANETPRESS ADVANCED TRAINING- 2 DAYS	\$4,120.00	\$3,296.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS PROFESSIONAL SERVICES	WPPH	PER DIEM FOR ON-SITE VISIT	\$515.00	\$345.05	33%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WPRA	PLANETPRESS UPGRADE FROM OFFICE TO PRODUCTION	\$7,900.00	\$5,293.00	33%	\$0.00	\$0.00	0.00	\$1,580.00	\$1,343.00	\$124.77	15%
PLANET PRESS SOFTWARE	WPP6	PLANETPRESS OFFICE	\$9,100.00	\$7,644.00	16%	\$0.00	\$0.00	0.00	\$1,820.00	\$1,547.00	\$143.72	15%
PLANET PRESS SOFTWARE	WPP7	PLANETPRESS PRODUCTION	\$15,100.00	\$10,872.00	28%	\$0.00	\$0.00	0.00	\$3,020.00	\$2,567.00	\$238.48	15%
PLANET PRESS SOFTWARE	WRAA	PP CONNECT BACKUP LICENSE	\$5,700.00	\$4,731.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRAC	PP CONNECT DEVELOPMENT & TEST LICENSE	\$2,850.00	\$2,365.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBP	CROSSGRADE PP OFFICE-CONNECT PRINT ONLY	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBQ	CROSSGRADE PP OFFICE - CONNECT PERPETUAL	\$6,840.00	\$5,677.20	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBR	CROSSGRADE PP PRODUCTION - CONNECT PRINT	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBT	CROSSGRADE PP PRODUCTION TO CONNECT	\$5,700.00	\$4,731.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBU	CROSSGRADE PP IMAGING FOR CONNECT	\$0.00	\$0.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBX	DEVELOPMENT VERSION PLANETPRESS OFFICE	\$2,310.00	\$1,917.30	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBY	DEVELOPMENT VER PLANETPRESS PRODUCTION	\$3,820.00	\$3,170.60	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WPP8	PLANETPRESS CONNECT	\$11,400.00	\$8,550.00	25%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBZ	DEVELOPMENT LICENSE PLANETPRESS IMAGING	\$1,220.00	\$854.00	30%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRAE	PP OPTIMIZED OUTPUT	\$2,100.00	\$1,407.00	33%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRAG	PP OPTIMIZED OUTPUT BACKUP LICENSE	\$1,050.00	\$756.00	28%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRAJ	PP OPTIMIZED OUTPUT DEV & TEST LICENSE	\$525.00	\$435.75	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRAM	PP PCL INPUT	\$3,100.00	\$2,573.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRAP	PP PCL INPUT BACKUP LICENSE	\$1,550.00	\$1,286.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRAR	PP PCL INPUT DEVELOPMENT & TEST LICENSE	\$775.00	\$643.25	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRAU	PP CONNECT IMAGING	\$4,600.00	\$3,818.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRAW	PP IMAGING BACKUP LICENSE	\$2,300.00	\$1,909.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRAY	PP IMAGING DEVELOPMENT & TEST LICENSE	\$1,150.00	\$954.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRCA	PP PERFORMANCE PACK	\$5,700.00	\$4,731.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRCD	PP PERFORMANCE PACK BACK-UP	\$2,850.00	\$2,365.50	17%							



Category	ITEM	DESCRIPTION	Published Commercial Price	PA Contract Price	Disc %	Commercial Annual SLA	PA Annual SLA (years 2-5)	PA Monthly SLA (years 2-5)	Commercial Annual SMA	PA Annual SMA	Monthly SMA	SLA/SMA DISC %
PLANET PRESS SOFTWARE	WRBM	CONNECT WORKFLOW ADD-ON TRNG 1 DAY	\$2,000.00	\$1,660.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBN	CONNECT ADMINISTRATOR COURSE 1 DAY	\$2,000.00	\$1,660.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBA	CONNECT OVERVIEW TRNG 1 DAY	\$925.00	\$767.75	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBB	CONNECT FOUNDATION TRNG 2 DAYS	\$1,750.00	\$1,400.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBC	CONNECT ADVANCED TRNG 2 DAYS	\$1,750.00	\$1,452.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBD	CONNECT FOUND. FULL TRNG 3 DAYS	\$2,250.00	\$1,867.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBE	CONNECT WORKFLOW ADD-ON TRNG 1 DAY	\$925.00	\$767.75	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBF	CONNECT ADMINISTRATOR COURSE 1 DAY	\$925.00	\$767.75	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PROFESSIONAL SERVICES	BAS0SPE	BUSINESS ANALYSIS SERVICES<4HOURS	\$1,008.00	\$403.20	60%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PROFESSIONAL SERVICES	BAS1SPE	BUSINESS ANALYSIS SERVICES<1DAY	\$2,016.00	\$806.40	60%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PROFESSIONAL SERVICES	CF2D	2D BARCODE CONSULTING AND DESIGN SERVICE	\$1,400.00	\$1,176.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PROFESSIONAL SERVICES	CFOMR	OMR CONSULTING AND ANALYSIS SERVICE	\$1,400.00	\$1,176.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PROFESSIONAL SERVICES	C19S	CUBETAPE REMOTE PRO INSTALL	\$195.00	\$161.85	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PROFESSIONAL SERVICES	DASU	INSTALLATION & TRAINING	\$525.00	\$441.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PROFESSIONAL SERVICES	F7WT	FILE BASED PROCESSING SETUP	\$1,232.00	\$985.60	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PROFESSIONAL SERVICES	F9S5	PROFESSIONAL INSTALLATION (LV)	\$300.00	\$249.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PROFESSIONAL SERVICES	F9S6	SENDPRO CSD1 INSTALL AND TRAINING	\$250.00	\$207.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PROFESSIONAL SERVICES	WPRO	PROJECT MANAGEMENT LEVEL 1	\$1,000.00	\$1,000.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLOR PROFESSIONAL SERVICES	H6DP	H6DP-COMCOLOR BASIC INSTALL/TRAIN	\$1,061.00	\$880.63	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLOR PROFESSIONAL SERVICES	PS-101	RISO 1 DAY ADD ON WORKFLOW SUPPORT	\$1,250.00	\$1,037.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLOR PROFESSIONAL SERVICES	PS-102	RISO 2 DAY WORKFLOW SUPPORT	\$2,799.00	\$2,323.17	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLOR PROFESSIONAL SERVICES	PS-104	RISO 4 DAY WORKFLOW SUPPORT	\$4,799.00	\$3,983.17	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLOR PROFESSIONAL SERVICES	WPD8	INSTALLATION OF ADDL COMPONENTS	\$353.00	\$296.52	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLOR PROFESSIONAL SERVICES	RS11R	RS1100 RISO FW RIP	\$11,500.00	\$9,430.00	18%	\$250.00	\$212.50	19.74	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORFW BASE UNIT	WPYA	RISO COMCOLOR® FW5230	\$30,820.00	\$25,888.80	16%	\$3,699.00	\$3,144.15	292.09	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORFW BASE UNIT	WPYN	RISO COMCOLOR® FW5231	\$27,820.00	\$23,368.80	16%	\$3,699.00	\$3,144.15	292.09	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORFW BASE UNIT	WPYP	RISO COMCOLOR® FW5000	\$24,320.00	\$20,428.80	16%	\$2,919.00	\$2,481.15	230.50	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORFW OPTIONS	WPYC	SCANNER PACKAGE	\$5,015.00	\$4,212.60	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORFW OPTIONS	WPYD	MULTIFUNCTION FINISHER FG10 2/3H	\$11,818.00	\$9,927.12	16%	\$1,418.00	\$1,205.30	111.97	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORFW OPTIONS	WPYG	FACE DOWN FINISHER F10	\$3,269.00	\$2,745.96	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORFW OPTIONS	WPYI	AUTO-CONTROL STACKING TRAY II (1,000-SHEET CAPACITY)	\$1,428.00	\$1,199.52	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORFW OPTIONS	WPYJ	WIDE STACKING TRAY (1,000-SHEET CAPACITY)	\$1,428.00	\$1,199.52	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORFW SUPPLIES	WPYM	FW SERIES 4 COLOR INK PACK	\$2,100.00	\$1,764.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORFW SUPPLIES	SL-S-7250UA	COMCOLOR FW INK CARTRIDGE BLACK	\$525.00	\$441.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORFW SUPPLIES	SL-S-7251UA	COMCOLOR FW INK CARTRIDGE CYAN	\$525.00	\$441.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORFW SUPPLIES	SL-S-7252UA	COMCOLOR FW INK CARTRIDGE MAGENTA	\$525.00	\$441.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORFW SUPPLIES	SL-S-7253UA	COMCOLOR FW INK CARTRIDGE YELLOW	\$525.00	\$441.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD ADDITIONAL PAPER STACK	WPZG	ADDITIONAL PAPER STACKER CART FOR WPZU	\$1,995.00	\$1,675.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD BASE UNIT	488-00050-009	POWER CORD	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD BASE UNIT	488-00062-007	POWER CORD	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD BASE UNIT	WPZA	RISO COMCOLOR® GD 7330 UP TO 500K/MONTH	\$37,820.00	\$31,768.80	16%	\$4,698.00	\$3,993.30	370.98	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD BASE UNIT	WPZB	RISO COMCOLOR® GD 9630 UP TO 500K/MONTH	\$44,320.00	\$37,228.80	16%	\$5,478.00	\$4,656.30	432.57	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD BASE UNIT	3400002	LIFT HANDLES	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD HIGH CAPACITY INPUT	WPZR	HIGH CAPACITY FEEDER	\$8,310.00	\$6,980.40	16%	\$997.00	\$847.45	78.73	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD LEFT SIDE OPTIONS	WPZE	LEFT SIDE FACE DOWN TRAY (500 SHEETS ONLY)	\$199.00	\$167.16	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD LEFT SIDE OPTIONS	WPZF	FACE DOWN LEFT EXIT STAPLER (1000 SHEETS)	\$2,970.00	\$2,494.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD OPTIONS	WPZH	COMCOLOR HIGH PERFORMANCE RIP	\$18,225.00	\$15,309.00	16%	\$250.00	\$212.50	19.74	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD OPTIONS	WPZI	COMCOLOR SCANNER PACKAGE	\$5,015.00	\$4,212.60	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD RIGHT HAND EXIT OPTION S-7357		OPTION PCB	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD RIGHT HAND EXIT OPTION WPZM		MULTIFUNCTION FINISHER	\$11,818.00	\$9,927.12	16%	\$1,418.00	\$1,205.30	111.97	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD RIGHT HAND EXIT OPTION WPZN		AUTO CONTROL STACKING TRAY II	\$1,428.00	\$1,199.52	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD RIGHT HAND EXIT OPTION WPZP		WIDE STACKING TRAY	\$1,129.00	\$948.36	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD RIGHT HAND EXIT OPTION WPZU		HIGH CAPACITY EXIT STACKER W/ ONE PAPER CART	\$17,209.00	\$14,455.56	16%	\$2,065.00	\$1,755.25	163.06	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD SUPPLIES	WPZ3	STANDARD STAPLES FOR GD FINISHER	\$95.00	\$79.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD SUPPLIES	WPZW	CMYK FULL INK PACKAGE	\$2,625.00	\$2,205.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD SUPPLIES	WPZY	BOOKLET STAPLES FOR GD FINISHER	\$120.00	\$100.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD SUPPLIES	WPZZ	STANDARD STAPLES FOR GD LEFT SIDE FACE DOWN LEFT EXIT STA	\$95.00	\$79.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO	PTS1	SENDPRO SAAS ONBOARDING	\$1,000.00	\$830.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO C INSTALL TRNG WO SHIPPING	F9S1	SENDPRO C INSTALL TRNG WO SHIPPING	\$215.00	\$180.60	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO C INSTALL TRNG WO SHIPPING	F9S2	SENDPRO C INSTALL TRNG W SHIPPING	\$250.00	\$210.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO ENTERPRISE	SLEPSPE	SPE USPS BPOD SPLITTER TOOL	\$3,275.00	\$2,941.20	10%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO ENTERPRISE	SMS1SPE	SPE SPS MID ASSIST SERVICE	\$510.00	\$423.30	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO ENTERPRISE	SPEOV	SENDPRO ENTERPRISE OVERAGE FEE	\$0.13	\$0.13	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO ENTERPRISE	SPM3	SENDPRO STAMP ROLL PRINTING BUNDLE	\$189.99	\$170.99	10%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO ENTERPRISE	SMSC	CARRIER SETUP ASSISTANCE	\$195.00	\$163.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO ENTERPRISE	SMSD	DATA ASSISTANCE	\$495.00	\$415.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO ENTERPRISE OPTIONS	6WB-A	4IN X 100FT CONTINUOUS SHIPPING LABELS	\$19.49	\$16.37	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO ENTERPRISE OPTIONS	6WB-F	4X6 DIE CUT SHIPPING LABELS	\$29.95	\$25.16	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO ENTERPRISE OPTIONS	6WB-P	SENDPRO ENTERPRISE LOW-VOLUME PRINTER, STAND ALONE	\$209.00	\$175.56	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO ENTERPRISE PROFESSIONAL SERVICES	SPEPS	SENDPRO ENTERPRISE IMPLIMENTATION	\$1,000.00	\$840.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS INTERFACES	1FAW	SENDPRO P SERIES DFWORKS INTERFACE	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	APA2	100 DEPT ANALYTICS	\$625.00	\$468.75	25%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	APA4	500 DEPT ANALYTICS	\$1,350.00	\$1,134.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	APA5	1000 DEPT ANALYTICS	\$1,520.00	\$1,276.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	APA7	2000 DEPT ANALYTICS	\$1,835.00	\$1,541.40	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	APA9	3000 DEPT ANALYTICS	\$2,360.00	\$1,982.40	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	APA1	50 DEPT ANALYTICS	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	SYAB21	SP ANALYTICS PREMIUM 1-2 PRODUCTS	\$25.00	\$25.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	SYAD1	ANALYTICS PLATFORM SUB - MAIL & SHIP A	\$50.00	\$43.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	SYAD3	ANALYTICS PLATFORM SUB - MAIL & SHIP B	\$450.00	\$387.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	SYAD5	ANALYTICS PLATFORM SUB - MAIL & SHIP C	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	SYAD6	ANALYTICS PLATFORM SUB - MAIL & SHIP D	\$4,500.00	\$3,870.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	SYAP1	ANALYTICS PLATFORM SETUP AND TRAINING A	\$100.00	\$83.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	SYAP3	ANALYTICS PLATFORM SETUP AND TRAINING B	\$700.00	\$581.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	SYAP5	ANALYTICS PLATFORM SETUP AND TRAINING C	\$3,000.00	\$2,490.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	SYAP7	ANALYTICS PLATFORM SETUP AND TRAINING D	\$7,500.00	\$6,225.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	SYBOL	ANALYTICS ACTIVATION FOR LOW VOL MACHINE	\$100.00	\$86.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	SYINF	ANALYTICS ACTIVATION FOR INF MACHINE	\$1,000.00	\$860.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	SYMOL	ANALYTICS ACTIVATION FOR MID VOL MACHINE	\$300.00	\$258.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	SYTOL	ANALYTICS ACTIVATION FOR TOP VOL MACHINE	\$500.00	\$430.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES BASE SYSTEM	AZBA	SENDPRO P1000 SERIES	\$7,310.00	\$5,848.00	20%	\$246.13	\$209.21	19.44	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES BASE SYSTEM	AZBG	SENDPRO P1500 SERIES PACKAGE (120/60 LPM)	\$9,660.00	\$8,114.40	16%	\$550.25	\$467.71	43.45	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES BASE SYSTEM	AZCZ	GREEN CONNECT+ 3000 SERIES										



Category	ITEM	DESCRIPTION	Published Commercial Price	PA Contract Price	Disc %	Commercial Annual SLA	PA Annual SLA (years 2-5)	PA Monthly SLA (years 2-5)	Commercial Annual SMA	PA Annual SMA	Monthly SMA	SLA/SMA DISC %
SENDPRO P SERIES FEEDER SPEED OPTIONS	APSG	165/105 LPM SPEED	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FEEDER SPEED OPTIONS	APSK	310/205 LPM SPEED	\$13,645.00	\$9,142.15	33%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FEEDER SPEED OPTIONS	APSB	160 LPM SPEED	\$785.00	\$565.20	28%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	M07-MST-6801	BASIC TABLE - 68 IN.	\$584.00	\$502.24	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	M07-MST-4501	BASIC TABLE - 45-1/2 IN.	\$514.00	\$442.04	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	SVWA	SENDPRO P SERIES CONSOLE WITH SCALE STAND	\$2,130.00	\$1,789.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	SVWB	BRIDGE FOR SENDPRO P SERIES CONSOLE	\$475.00	\$399.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	SVWD	ADDITIONAL SCALE STAND FOR SENDPRO P SERIES CONSOLE	\$265.00	\$218.40	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	SVWC	DOUBLE DRAWER AND DOOR KIT FOR SENDPRO P SERIES CONSOLE	\$1,100.00	\$924.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	SVWE	CONSOLE	\$1,920.00	\$1,612.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	SVWX	CONSOLE EXTENSION KIT	\$510.00	\$438.60	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	CP-6028	MODULAR TABLE - 60 IN.	\$1,255.00	\$1,054.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	CP-7228	MODULAR TABLE - 72 IN.	\$1,350.00	\$1,134.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	M07-6801	STORAGE TABLE - 68 IN.	\$1,352.00	\$1,135.68	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVAA	PROFESSIONAL SERVICES - LEVEL 1	\$201.00	\$164.82	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVAB	PROFESSIONAL SERVICES - LEVEL 2	\$510.00	\$418.20	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVAC	PROFESSIONAL SERVICES - LEVEL 3	\$878.00	\$719.96	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVAD	PROFESSIONAL SERVICES - LEVEL 4	\$1,098.00	\$900.36	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVAE	PROFESSIONAL SERVICES - LEVEL 5	\$1,981.00	\$1,624.42	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVAF	PROFESSIONAL SERVICES - LEVEL 6	\$3,856.00	\$3,161.92	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVBA	DEPLOYMENT SERVICES - LEVEL 1	\$304.00	\$249.28	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVBB	DEPLOYMENT SERVICES - LEVEL 2	\$510.00	\$418.20	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVBC	DEPLOYMENT SERVICES - LEVEL 3	\$819.00	\$671.58	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVBD	DEPLOYMENT SERVICES - LEVEL 4	\$1,540.00	\$1,262.80	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVBE	DEPLOYMENT SERVICES - LEVEL 5	\$3,085.00	\$2,529.70	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW OPTIONS	NV21	INVIEW DASHBOARD TWO OR MORE SITES	\$1,240.00	\$1,066.40	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW OPTIONS	NV10	INVIEW TMR WEB ACCT BUNDLE - SINGLE UNIT ONLY	\$1,045.00	\$898.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW PROFESSIONAL SERVICES	NV2A	INVIEW CUSTOM REPORTS AND TRAINING	\$525.00	\$441.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW PROFESSIONAL SERVICES	NVWE	INVIEW DASHBOARD SET UP & TRAINING	\$215.00	\$180.60	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PERIPHERALS	APFM	LASER PRINTER ENABLED	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PERIPHERALS	MW90147	WIRELESS KEYBOARD	\$205.00	\$172.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PERIPHERALS	MW90650	ROLL TAPE KIT	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PERIPHERALS	MW90020	SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000	\$510.00	\$433.50	15%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PRINT OPTIONS	AZCJ	SENDPRO P1500 COLOR PRINT MODULE	\$2,095.00	\$1,759.80	16%	\$558.00	\$474.30	44.06	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PRINT OPTIONS	AZCF	GREEN CONNECT+ 1000 COLOR PRINT MODULE	\$1,465.00	\$1,230.60	16%	\$558.00	\$474.30	44.06	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PRINT OPTIONS	AZBF	SENDPRO P1000 COLOR PRINT MODULE	\$2,095.00	\$1,759.80	16%	\$558.00	\$474.30	44.06	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PRINT OPTIONS	AZCE	GREEN CONNECT+ MONO PRINT MODULE	\$0.00	\$0.00	14%	\$448.00	\$380.80	35.38	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PRINT OPTIONS	AZCL	GREEN CONNECT+ 2000 COLOR PRINT MODULE	\$0.00	\$0.00	14%	\$558.00	\$474.30	44.06	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PRINT OPTIONS	AZCM	GREEN CONNECT+ 3000 COLOR PRINT MODULE	\$0.00	\$0.00	14%	\$558.00	\$474.30	44.06	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PRINT OPTIONS	AZBE	SENDPRO P SERIES MONO PRINT MODULE	\$0.00	\$0.00	14%	\$448.00	\$380.80	35.38	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PRINT OPTIONS	AZBL	SENDPRO P2000 COLOR PRINT MODULE	\$0.00	\$0.00	14%	\$558.00	\$474.30	44.06	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PRINT OPTIONS	AZBM	SENDPRO P3000 COLOR PRINT MODULE	\$0.00	\$0.00	14%	\$558.00	\$474.30	44.06	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES RECEIVING APP	APKE	SENDPRO P RECEIVING APP FEATURE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES SHIPPING APP	APKF	SENDPRO P SHIPPING APP FEATURE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES SOFTWARE OPTIONS	APF8	CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS	\$155.00	\$130.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES SOFTWARE OPTIONS	APF9	CONNECT+ /SENDPRO P CREATIVE FONTS	\$155.00	\$130.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES SOFTWARE OPTIONS	APG2	CONNECT+ /SENDPRO P SERIES DUAL RATING ACCOUNTING	\$1,045.00	\$898.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES SOFTWARE OPTIONS	AZBG	BLACK GRAPHICS UPGRADE	\$720.00	\$604.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES SOFTWARE OPTIONS	APFD	ENERGY STAR ENABLED	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES SOFTWARE OPTIONS	APFB	COLOR GRAPHICS PRINTING	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES SOFTWARE OPTIONS	AZBK	ENERGY STAR ENABLED	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES SOFTWARE OPTIONS	1FR4	USPS BRM RATES	\$510.00	\$428.40	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES SOFTWARE OPTIONS	1FR3	USPS PRESORTXTRA RATES	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES STACKER OPTIONS	MSPR	GREEN CONNECT+ POWER STACKER	\$1,255.00	\$1,054.20	16%	\$337.00	\$286.45	26.61	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES STACKER OPTIONS	MSPS	SENDPRO P SERIES POWER STACKER	\$2,305.00	\$1,613.50	30%	\$337.00	\$286.45	26.61	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES STACKER OPTIONS	MW90806	POWER STACKER EXTENSION	\$720.00	\$604.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES STACKER OPTIONS	MW90007	SENDPRO P/CONNECT+ SERIES DROP STACKER	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES STACKER OPTIONS	MW90006	POWER STACKER PORTRAIT FLATS KIT	\$510.00	\$438.60	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES VALUE BASED SERVICES	ERR1	ERETURN RECEIPT FEATURE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES VALUE BASED SERVICES	1FS1	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES VALUE BASED SERVICES	M95S-MH	USPS TRACKING SERVICES-NO ACTIVATION	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES VALUE BASED SERVICES	M95S-ML	USPS TRACKING SERVICES-ACTIVATION	\$17.00	\$14.62	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES VALUE BASED SERVICES OPTIONS	ERPP	E-CERTIFIED/ERR PRODUCTIVITY PACK	\$1,635.00	\$1,406.10	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	1FW5	15 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,465.00	\$1,479.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	1FW6	30 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,820.00	\$1,692.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	1FW7	70 LB INTERFACED WEIGHING	\$3,145.00	\$1,887.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	1FW8	149 LB INTERFACED WEIGHING	\$4,355.00	\$3,658.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	N199	SCALE STAND (MP30)	\$100.00	\$84.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	MP4W	70 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	14%	\$253.00	\$215.05	19.98	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	1FWV	5 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$1,730.00	\$1,453.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	1FWW	10 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$2,150.00	\$1,806.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	1FWX	15 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$2,465.00	\$1,972.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	MP30	15/30 LB WEIGHING PLATFORM	\$0.00	\$0.00	14%	\$196.00	\$166.60	15.48	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	MP3W	15/30 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	14%	\$196.00	\$166.60	15.48	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	MP49	70/149 LB WEIGHING PLATFORM	\$0.00	\$0.00	14%	\$253.00	\$215.05	19.98	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	MW96000	WEIGHING PLATFORM	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES	APAX	COST ACCTG ACCOUNTS LEVEL (100)	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES	APAY	COST ACCTG ACCOUNTS LEVEL (500)	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES	APAZ	COST ACCTG ACCOUNTS LEVEL (3000)	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES	APAV	ACCOUNTING LEVEL AV (25)	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES	APDN	COST ACCOUNTING SETUP	\$20.00	\$17.20	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROPSERIES FEEDER OPTIONS	MSF4	CONNECT+1000/SENDPROP1000 DLA PRELOADED FEEDER	\$0.00	\$0.00	14%	\$361.00	\$306.85	28.51	\$0.00	\$0.00	\$0.00	15%
SENDPROPSERIES FEEDER OPTIONS	MSF5	CONNECT+2000/SENDPROP2000 DLA PRELOADED FEEDER	\$0.00	\$0.00	14%	\$775.00	\$658.75	61.20	\$0.00	\$0.00	\$0.00	15%
SENDPROPSERIES FEEDER OPTIONS	MSF6	CONNECT+3000/SENDPROP3000 DLA PRELOADED FEEDER	\$0.00	\$0.00	14%	\$2,186.00	\$1,858.10	172.62	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB MARKET	PTKA	US MARKET	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB PERIPHERALS	397-D	70 LB SCALE	\$150.00	\$126.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB PERIPHERALS	397-B	10 LB SCALE	\$100.00	\$84.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB PERIPHERALS	APK2	SENDPRO P SERIES - QL1050 PRINTER BUNDLE	\$0.00	\$0.00	14%	\$66.00	\$56.10	5.21	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB PERIPHERALS	APK3	SENDPRO P SERIES - W1110 PRINTER BUNDLE	\$800.00	\$688.00	14%	\$66.00	\$56.10	5.21	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB PERIPHERALS	PTIP	SENDPRO NETWORK PRINTER INSTALL	\$199.00	\$171.14	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB SENDING	SL-SPMWK01	SENDPRO WELCOME KIT	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB SENDING APPLICATION	PTJ7	SENDPRO MAILING	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB SENDING APPLICATION	PTJ8	SENDPRO MAILING	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB SENDKIT BUNDLE OPTIONS	HS9E											



Category	ITEM	DESCRIPTION	Published Commercial Price	PA Contract Price	Disc %	Commercial Annual SLA	PA Annual SLA (years 2-5)	PA Monthly SLA (years 2-5)	Commercial Annual SMA	PA Annual SMA	Monthly SMA	SLA/SMA DISC %
SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS	VSG1	ADD ONE USER TO SITE LICENSE	\$200.00	\$172.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS	VSG2	1 SITE LICENSE FOR LIMITED USERS (UP TO 2 USERS)	\$200.00	\$172.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS	VSG3	10 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS)	\$1,750.00	\$1,505.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS	VSG4	50 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS)	\$7,500.00	\$6,450.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS	VSG5	100 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS)	\$12,500.00	\$10,750.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE DESKTOP SITE LICENSES FOR UNLIMITED USERS	VSN1	1 SITE LICENSE FOR UNLIMITED USERS	\$2,500.00	\$2,150.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE DESKTOP SITE LICENSES FOR UNLIMITED USERS	VSNC	100 SITE LICENSES FOR UNLIMITED USERS	\$156,000.00	\$134,160.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE DESKTOP SITE LICENSES FOR UNLIMITED USERS	VSNL	50 SITE LICENSES FOR UNLIMITED USERS	\$94,000.00	\$80,840.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE DESKTOP SITE LICENSES FOR UNLIMITED USERS	VSNX	10 SITE LICENSES FOR UNLIMITED USERS	\$22,000.00	\$18,920.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE	SHH1	THIRD PARTY HAZMAT CONNECTOR (1)	\$6,000.00	\$4,980.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE	SHH2	THIRD PARTY HAZMAT CONNECTOR (2)	\$9,000.00	\$7,470.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE	SHHC	THIRD PARTY HAZMAT CONNECTOR (100)	\$30,000.00	\$24,900.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE	SHHE	THIRD PARTY HAZMAT CONNECTOR (ENTERPRISE)	\$30,000.00	\$24,900.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE	SHHL	THIRD PARTY HAZMAT CONNECTOR (50)	\$30,000.00	\$24,900.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE	SHHT	THIRD PARTY HAZMAT CONNECTOR (25)	\$24,000.00	\$19,920.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE	SHHV	THIRD PARTY HAZMAT CONNECTOR (5)	\$12,000.00	\$9,960.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE	SHHX	THIRD PARTY HAZMAT CONNECTOR (10)	\$18,000.00	\$14,940.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE	T764	SST - WIRELESS MOBILE SCANNER T764	\$1,850.00	\$1,665.00	10%	\$225.00	\$191.25	20.90	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE	T765	SST - CELLULAR/WIRELESS MOBILE SCANNER	\$2,399.00	\$2,159.10	10%	\$586.00	\$498.10	54.44	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SFP1	FEDEX SMARTPOST (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$108.00	\$91.80	\$8.53	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SFP2	FEDEX SMARTPOST (2)	\$1,280.00	\$1,100.80	14%	\$0.00	\$0.00	0.00	\$230.40	\$195.84	\$18.19	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SFPL	FEDEX SMARTPOST (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,080.00	\$918.00	\$85.28	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SFPT	FEDEX SMARTPOST (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$720.00	\$612.00	\$56.86	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SFPV	FEDEX SMARTPOST (5)	\$1,440.00	\$1,238.40	14%	\$0.00	\$0.00	0.00	\$259.20	\$220.32	\$20.47	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGC1	UPS SUREPOST (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$108.00	\$91.80	\$8.53	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGC2	UPS SUREPOST (2)	\$1,280.00	\$1,100.80	14%	\$0.00	\$0.00	0.00	\$230.40	\$195.84	\$18.19	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGCC	UPS SUREPOST (100)	\$8,000.00	\$6,880.00	14%	\$0.00	\$0.00	0.00	\$1,440.00	\$1,224.00	\$113.71	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGCE	UPS SUREPOST (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGCL	UPS SUREPOST (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,080.00	\$918.00	\$85.28	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGCT	UPS SUREPOST (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$720.00	\$612.00	\$56.86	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGCV	UPS SUREPOST (5)	\$1,440.00	\$1,238.40	14%	\$0.00	\$0.00	0.00	\$259.20	\$220.32	\$20.47	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGCX	UPS SUREPOST (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$360.00	\$306.00	\$28.43	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGF1	FEDEX TRANSBORDER (1)	\$9,000.00	\$7,740.00	14%	\$0.00	\$0.00	0.00	\$1,620.00	\$1,377.00	\$127.92	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGF2	FEDEX TRANSBORDER (2)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGFC	FEDEX TRANSBORDER (100)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$18,000.00	\$15,300.00	\$1,421.38	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGFE	FEDEX TRANSBORDER (ENTERPRISE)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$18,000.00	\$15,300.00	\$1,421.38	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGFL	FEDEX TRANSBORDER (50)	\$90,000.00	\$77,400.00	14%	\$0.00	\$0.00	0.00	\$16,200.00	\$13,770.00	\$1,279.24	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGFT	FEDEX TRANSBORDER (25)	\$75,000.00	\$64,500.00	14%	\$0.00	\$0.00	0.00	\$13,500.00	\$11,475.00	\$1,066.03	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGFV	FEDEX TRANSBORDER (5)	\$30,000.00	\$25,800.00	14%	\$0.00	\$0.00	0.00	\$5,400.00	\$4,590.00	\$426.41	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGFX	FEDEX TRANSBORDER (10)	\$50,000.00	\$43,000.00	14%	\$0.00	\$0.00	0.00	\$9,000.00	\$7,650.00	\$710.69	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGM1	UPS DOMESTIC MAIL INNOVATIONS (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$162.00	\$137.70	\$12.79	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGM2	UPS DOMESTIC MAIL INNOVATIONS (2)	\$1,280.00	\$1,100.80	14%	\$0.00	\$0.00	0.00	\$270.00	\$229.50	\$21.32	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGMC	UPS DOMESTIC MAIL INNOVATIONS (100)	\$8,000.00	\$6,880.00	14%	\$0.00	\$0.00	0.00	\$1,440.00	\$1,224.00	\$113.71	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGME	UPS DOMESTIC MAIL INNOVATIONS (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGML	UPS DOMESTIC MAIL INNOVATIONS (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,080.00	\$918.00	\$85.28	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGMT	UPS DOMESTIC MAIL INNOVATIONS (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$720.00	\$612.00	\$56.86	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGMV	UPS DOMESTIC MAIL INNOVATIONS (5)	\$1,440.00	\$1,238.40	14%	\$0.00	\$0.00	0.00	\$259.20	\$220.32	\$20.47	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGMX	UPS DOMESTIC MAIL INNOVATIONS (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$360.00	\$306.00	\$28.43	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGT1	UPS AIR FREIGHT (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGT2	UPS AIR FREIGHT (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGTC	UPS AIR FREIGHT (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGTE	UPS AIR FREIGHT (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGTL	UPS AIR FREIGHT (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGTT	UPS AIR FREIGHT (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGTV	UPS AIR FREIGHT (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGTX	UPS AIR FREIGHT (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGW1	UPS DOMESTIC WORLDEASE (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGW2	UPS DOMESTIC WORLDEASE (2)	\$1,280.00	\$1,100.80	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGWC	UPS DOMESTIC WORLDEASE (100)	\$8,000.00	\$6,880.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGWE	UPS DOMESTIC WORLDEASE (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGWL	UPS DOMESTIC WORLDEASE (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGWT	UPS DOMESTIC WORLDEASE (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGWV	UPS DOMESTIC WORLDEASE (5)	\$1,440.00	\$1,238.40	14%	\$0.00	\$0.00	0.00	\$259.20	\$220.32	\$20.47	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGWX	UPS DOMESTIC WORLDEASE (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$360.00	\$306.00	\$28.43	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SHC1	LOOMIS EXPRESS (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$108.00	\$91.80	\$8.53	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SHL1	DHL (US & CANADA) (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SHL2	DHL (US & CANADA) (2)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SHLC	DHL (US & CANADA) (100)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SHLE	DHL (US & CANADA) (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SHLL	DHL (US & CANADA) (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SHLT	DHL (US & CANADA) (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SHLV	DHL (US & CANADA) (5)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SHLX	DHL (US & CANADA) (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLB1	3RD PARTY USPS WEB CONNECTOR (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLB2	3RD PARTY USPS WEB CONNECTOR (2)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLBC	3RD PARTY USPS WEB CONNECTOR (100)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLBE	3RD PARTY USPS WEB CONNECTOR (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLBL	3RD PARTY USPS WEB CONNECTOR (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLBT	3RD PARTY USPS WEB CONNECTOR (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLBV	3RD PARTY USPS WEB CONNECTOR (5)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLBX	3RD PARTY USPS WEB CONNECTOR (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLCA	UPS CUSTOM CARRIER RATE	\$2,060.00	\$1,771.60	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLD1	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (1)	\$9,000.00	\$7,740.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLD2	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (2)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLDC	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (100)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLDE	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (ENTERPRISE)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLDL	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (50)	\$90,000.00	\$77,400.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLDT											



Category	ITEM	DESCRIPTION	Published Commercial Price	PA Contract Price	Disc %	Commercial Annual SLA	PA Annual SLA (years 2-5)	PA Monthly SLA (years 2-5)	Commercial Annual SMA	PA Annual SMA	Monthly SMA	SLA/SMA DISC %
SENDSUITE LIVE ADDITIONAL CARRIERS	SFPX	FEDEX SMARTPOST (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$360.00	\$306.00	\$28.43	15%
SENDSUITE LIVE ADDITIONAL LOCATIONS	SSH1	ADDITIONAL LOCATION (1) PRICE PER LOCATION	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL LOCATIONS	SSH2	ADDITIONAL LOCATIONS (2) PRICE PER LOCATION	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL LOCATIONS	SSHC	ADDITIONAL LOCATIONS (100) PRICE PER LOCATION	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL LOCATIONS	SSHL	ADDITIONAL LOCATIONS (50) PRICE PER LOCATION	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL LOCATIONS	SSHT	ADDITIONAL LOCATIONS (25) PRICE PER LOCATION	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL LOCATIONS	SSHV	ADDITIONAL LOCATIONS (5) PRICE PER LOCATION	\$7,500.00	\$6,450.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL LOCATIONS	SSHX	ADDITIONAL LOCATIONS (10) PRICE PER LOCATION	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL WORKSTATIONS	SSLZ	ADDITIONAL WORKSTATION LICENSE	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE APPLICATION CONNECTORS	SLY1	BLACK BOX SDK (1)	\$9,000.00	\$7,740.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE APPLICATION CONNECTORS	SLY2	BLACK BOX SDK (2)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE APPLICATION CONNECTORS	SLYC	BLACK BOX SDK (100)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE APPLICATION CONNECTORS	SLYE	BLACK BOX SDK (ENTERPRISE)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE APPLICATION CONNECTORS	SLYL	BLACK BOX SDK (50)	\$90,000.00	\$77,400.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE APPLICATION CONNECTORS	SLYT	BLACK BOX SDK (25)	\$75,000.00	\$64,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE APPLICATION CONNECTORS	SLYV	BLACK BOX SDK (5)	\$30,000.00	\$25,800.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE APPLICATION CONNECTORS	SLYX	BLACK BOX SDK (10)	\$50,000.00	\$43,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE BARCODE SCANNERS	T332	2 DIMENSIONAL SCANNER	\$2,400.00	\$2,064.00	14%	\$348.00	\$295.80	27.48	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE BARCODE SCANNERS	SL20	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	\$1,715.70	14%	\$312.00	\$265.20	24.64	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE BARCODE SCANNERS	SL39	CORDLESS WEDGE SCANNER	\$1,895.00	\$1,629.70	14%	\$415.00	\$352.75	32.77	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SHA1	AES DIRECT WEB API (1)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SHA2	AES DIRECT WEB API (2)	\$7,500.00	\$6,450.00	14%	\$0.00	\$0.00	0.00	\$1,350.00	\$1,147.50	\$106.60	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SHAC	AES DIRECT WEB API (100)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SHAE	AES DIRECT WEB API (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SHAL	AES DIRECT WEB API (50)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SHAT	AES DIRECT WEB API (25)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SHAV	AES DIRECT WEB API (5)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,800.00	\$1,530.00	\$142.14	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SHAX	AES DIRECT WEB API (10)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SLH1	HAZARDOUS MATERIALS (1)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SLH2	HAZARDOUS MATERIALS (2)	\$7,500.00	\$6,450.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SLHC	HAZARDOUS MATERIALS (100)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SLHE	HAZARDOUS MATERIALS (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SLHL	HAZARDOUS MATERIALS (50)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SLHT	HAZARDOUS MATERIALS (25)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SLHV	HAZARDOUS MATERIALS (5)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SLHX	HAZARDOUS MATERIALS (10)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE COMPUTERS	SL91	PC W/ FLAT PANEL MONITOR	\$2,795.00	\$2,403.70	14%	\$443.00	\$376.55	34.98	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNB1	BAX GLOBAL (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$162.00	\$137.70	\$12.79	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNB2	BAX GLOBAL (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$270.00	\$229.50	\$21.32	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNBC	BAX GLOBAL (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNBE	BAX GLOBAL (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNBL	BAX GLOBAL (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNBT	BAX GLOBAL (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,800.00	\$1,530.00	\$142.14	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNBV	BAX GLOBAL (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$540.00	\$459.00	\$42.64	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNBX	BAX GLOBAL (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNH1	LTL CZARLITE RATING / BOLS (PER CARRIER) (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNH2	LTL CZARLITE RATING / BOLS (PER CARRIER) (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNHC	LTL CZARLITE RATING / BOLS (PER CARRIER) (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNHE	LTL CZARLITE RATING / BOLS (PER CARRIER) (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNHL	LTL CZARLITE RATING / BOLS (PER CARRIER) (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNHT	LTL CZARLITE RATING / BOLS (PER CARRIER) (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNHV	LTL CZARLITE RATING / BOLS (PER CARRIER) (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNHX	LTL CZARLITE RATING / BOLS (PER CARRIER) (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LICENSES	SSL1	1 LOCATION SINGLE WORKSTATION	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LICENSES	SSL2	2 LOCATION	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LICENSES	SSLC	100 LOCATION	\$150,000.00	\$129,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LICENSES	SSLE	ENTERPRISE LOCATION	\$250,000.00	\$215,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LICENSES	SSLL	50 LOCATION	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LICENSES	SSLN	1 LOCATION MULTIPLE SITE	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LICENSES	SSLS	1 LOCATION SINGLE WORKSTATION SERVER INSTALL	\$8,000.00	\$6,880.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LICENSES	SSLT	25 LOCATION	\$75,000.00	\$64,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LICENSES	SSLV	5 LOCATION	\$37,500.00	\$32,250.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LICENSES	SSLX	10 LOCATION	\$50,000.00	\$43,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SLL1	SHIP TO HOLD (1)	\$9,000.00	\$7,740.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SLL2	SHIP TO HOLD (2)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SLLC	SHIP TO HOLD (100)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SILLE	SHIP TO HOLD (ENTERPRISE)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SLLL	SHIP TO HOLD (50)	\$90,000.00	\$77,400.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SLLT	SHIP TO HOLD (25)	\$75,000.00	\$64,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SLLV	SHIP TO HOLD (5)	\$30,000.00	\$25,800.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SLLX	SHIP TO HOLD (10)	\$50,000.00	\$43,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE OPTIONS	TS1M	ENVELOPES #10 GUMMED, WHITE	\$150.00	\$126.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE OPTIONS	TS1N	ENVELOPES 6" X 9" GUMMED, WHITE	\$175.00	\$147.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE OPTIONS	TS1O	ENVELOPES 6" X 9 1/2" GUMMED, WHITE	\$185.00	\$155.40	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE OPTIONS	TS1P	ENVELOPES 9 1/2" X 12" GUMMED, WHITE	\$250.00	\$210.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PLANET PRESS INTERFACES	SSZ1	SENDSUITE LIVE PLANETPRESS INTERFACE (1)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PLANET PRESS INTERFACES	SSZ2	SENDSUITE LIVE PLANETPRESS INTERFACE (2)	\$7,500.00	\$6,450.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PLANET PRESS INTERFACES	SSZC	SENDSUITE LIVE PLANETPRESS INTERFACE (100)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PLANET PRESS INTERFACES	SSZE	SENDSUITE LIVE PLANETPRESS INTERFACE (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PLANET PRESS INTERFACES	SSZL	SENDSUITE LIVE PLANETPRESS INTERFACE (50)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PLANET PRESS INTERFACES	SSZT	SENDSUITE LIVE PLANETPRESS INTERFACE (25)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PLANET PRESS INTERFACES	SSZV	SENDSUITE LIVE PLANETPRESS INTERFACE (5)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PLANET PRESS INTERFACES	SSZX	SENDSUITE LIVE PLANETPRESS INTERFACE (10)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PLANET PRESS LICENSES	SSY1	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (1)	\$9,000.00	\$7,740.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PLANET PRESS LICENSES	SSY2	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (2)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PLANET PRESS LICENSES	SSYC	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (100)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PLANET PRESS LICENSES	SSYE	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (ENTERPRISE)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PLANET PRESS LICENSES	SSYL	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (50)	\$90,000.00	\$77,400.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PLANET PRESS LICENSE												



Category	ITEM	DESCRIPTION	Published Commercial Price	PA Contract Price	Disc %	Commercial Annual SLA	PA Annual SLA (years 2-5)	PA Monthly SLA (years 2-5)	Commercial Annual SMA	PA Annual SMA	Monthly SMA	SLA/SMA DISC %
SENDSUITE LIVE PRINTERS	SL22	LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER	\$995.00	\$855.70	14%	\$222.00	\$188.70	17.53	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SS2D	SENDSUITE LIVE DESIGN SERVICES<1DAY	\$1,650.00	\$1,419.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SS3D	SENDSUITE LIVE THIRD PARTY DESIGN SERVICES	\$982.00	\$844.52	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SS4D	SENDSUITE LIVE THIRD PARTY DESIGN SERVICES	\$1,963.00	\$1,688.18	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSTA	ADMIN TRAINING - UP TO 4HRS	\$1,000.00	\$840.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSTD	DESKTOP TRAINING - UP TO 4HRS (2 OPERATORS)	\$1,000.00	\$860.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSTE	OPERATOR TRAINING - UP TO 4HRS (2 OPERATORS)	\$1,000.00	\$860.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSTR	SOLUTIONS DESIGN WORKSHOP	\$8,240.00	\$7,086.40	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSU0	INSTALLATION PROJECT LEVEL 1 (1/2 DAY)	\$814.00	\$683.76	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSU1	INSTALLATION PROJECT LEVEL 1 (1 DAY)	\$1,623.00	\$1,363.32	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSU4	INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	\$1,000.00	\$840.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSU5	INSTALLATION PROJECT LEVEL 2 (1 DAY)	\$1,975.00	\$1,659.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSV0	PROJECT MANAGEMENT (1/2 DAY)	\$1,000.00	\$840.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSV1	PROJECT MANAGEMENT (1 DAY)	\$1,975.00	\$1,659.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSVA	ADDRESS EZ IMPORT SERVICE	\$2,060.00	\$1,771.60	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSVE	ERR COVERSHEET INTERFACE FOR SSL-PP	\$5,300.00	\$4,558.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSVW	SENDSUITE LIVE TRAINING MATERIAL DEVELOPMENT	\$1,906.00	\$1,639.16	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSVY	SENDSUITE LIVE NON-STANDARD REPORT DEVELOPMENT	\$3,811.00	\$3,277.46	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSVZ	SENDSUITE LIVE TEMPLATE DEVELOPMENT	\$953.00	\$819.58	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SS1D	SENDSUITE LIVE DESIGN SERVICES<4HOURS	\$825.00	\$709.50	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SLEP	E-CERTIFIED/ERR PRODUCTIVITY PACK	\$3,275.00	\$2,816.50	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	VPEC	ECOMMERCE INTERFACE	\$3,275.00	\$2,816.50	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SMS1	SPS MID ASSIST SVC	\$510.00	\$438.60	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	BAS0	BUSINESS ANALYSIS SERVICES<4HOURS	\$1,008.00	\$846.72	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	BAS1	BUSINESS ANALYSIS SERVICES<1DAY	\$2,016.00	\$1,693.44	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	PSSA	PSSA-PREMIER SUPPORT SUPPLEMENT-LEVEL A	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	PSSB	PSSB-PREMIER SUPPORT SUPPLEMENT-LEVEL B	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGK1	DYMANEX (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGK2	DYMANEX (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGKC	DYMANEX (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGKE	DYMANEX (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGKL	DYMANEX (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGKT	DYMANEX (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGKV	DYMANEX (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGKX	DYMANEX (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGL1	SAMEDAY (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGL2	SAMEDAY (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGLC	SAMEDAY (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGLE	SAMEDAY (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGLL	SAMEDAY (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGLT	SAMEDAY (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGLV	SAMEDAY (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGLX	SAMEDAY (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGN1	TNT (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGN2	TNT (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGNC	TNT (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGNE	TNT (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGNL	TNT (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGNT	TNT (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGNV	TNT (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGNX	TNT (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGS1	GOLDEN STATE OVERNIGHT (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGS2	GOLDEN STATE OVERNIGHT (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGSC	GOLDEN STATE OVERNIGHT (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGSE	GOLDEN STATE OVERNIGHT (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGSL	GOLDEN STATE OVERNIGHT (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGST	GOLDEN STATE OVERNIGHT (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGSV	GOLDEN STATE OVERNIGHT (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SGSX	GOLDEN STATE OVERNIGHT (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHN1	XPO (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHN2	XPO (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHNC	XPO (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHNE	XPO (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHNL	XPO (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHNT	XPO (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHNV	XPO (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHNX	XPO (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHR1	LONESTAR (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHR2	LONESTAR (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHRC	LONESTAR (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHRE	LONESTAR (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHRL	LONESTAR (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHRT	LONESTAR (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHRV	LONESTAR (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHRX	LONESTAR (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHT1	ATS (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHT2	ATS (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHTC	ATS (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHTE	ATS (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHTL	ATS (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHTT	ATS (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHTV	ATS (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHTX	ATS (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNE1	EASTERN CONNECTION (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNE2	EASTERN CONNECTION (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNEC	EASTERN CONNECTION (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNEE	EASTERN CONNECTION (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNEL	EASTERN CONNECTION (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNET	EASTERN CONNECTION (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNEV	EASTERN CONNECTION (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNEX	EASTERN CONNECTION (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNG1	GLOBALTRANZ (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0		



Category	ITEM	DESCRIPTION	Published Commercial Price	PA Contract Price	Disc %	Commercial Annual SLA	PA Annual SLA (years 2-5)	PA Monthly SLA (years 2-5)	Commercial Annual SMA	PA Annual SMA	Monthly SMA	SLA/SMA DISC %
SENDSUITE LIVE REGIONAL CARRIERS	SNSV	SPEE-DEE (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNSX	SPEE-DEE (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNU1	DICOM (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNU2	DICOM (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNUC	DICOM (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNUE	DICOM (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNUL	DICOM (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNUT	DICOM (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNUV	DICOM (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNUX	DICOM (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNV1	VELOCITY (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNV2	VELOCITY (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNVC	VELOCITY (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNVE	VELOCITY (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNVL	VELOCITY (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNVT	VELOCITY (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNVV	VELOCITY (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNVX	VELOCITY (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNY1	ICS COURIER (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNY2	ICS COURIER (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNYC	ICS COURIER (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNYE	ICS COURIER (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNYL	ICS COURIER (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNYT	ICS COURIER (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNYV	ICS COURIER (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNYX	ICS COURIER (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNZ1	CARDINAL COURIER (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNZ2	CARDINAL COURIER (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNZC	CARDINAL COURIER (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNZE	CARDINAL COURIER (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNZL	CARDINAL COURIER (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNZT	CARDINAL COURIER (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNZV	CARDINAL COURIER (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNZX	CARDINAL COURIER (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SSFE	REGIONAL CARRIER SET-UP FEE	\$773.00	\$664.78	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SCALES	SL30	100 LB. TABLETOP SCALE	\$995.00	\$855.70	14%	\$229.00	\$194.65	18.08	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SCALES	SL32	200 LB. ROLLERTOP SCALE	\$1,295.00	\$1,113.70	14%	\$323.00	\$274.55	25.51	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SCALES	JN96002	BASE MOUNT DISPLAY KIT FOR JN75 SCALE	\$160.00	\$137.60	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SCALES	JR76	GREEN J075 100 LB TABLETOP SCALE FACTORY CERTIFIED	\$495.00	\$425.70	14%	\$229.00	\$194.65	18.08	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SCALES	SDIM	DIMENSIONER	\$8,900.00	\$7,654.00	14%	\$850.00	\$722.50	67.12	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SCALES	SL33	149 LB. ROLLERTOP SCALE (CAL. ONLY)	\$1,695.00	\$1,406.85	17%	\$330.00	\$280.50	30.66	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SOFTWARE OPTIONS	SLT1	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SOFTWARE OPTIONS	SLT2	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (2)	\$1,280.00	\$1,100.80	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SOFTWARE OPTIONS	SLTC	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (100)	\$8,000.00	\$6,880.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SOFTWARE OPTIONS	SLTE	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SOFTWARE OPTIONS	SLTL	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SOFTWARE OPTIONS	SLTT	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SOFTWARE OPTIONS	SLTV	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (5)	\$1,440.00	\$1,238.40	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SOFTWARE OPTIONS	SLTX	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING BARCODE SCANNERS AND DATA COLLECTORS	T5TW	WIRELESS ACCESS POINT	\$1,395.00	\$1,199.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING BARCODE SCANNERS AND DATA COLLECTORS	T5TB	USB SYNC CABLE	\$200.00	\$172.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING BARCODE SCANNERS AND DATA COLLECTORS	TMNS	CELLULAR SYNCH DATA PLAN	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING LICENSES	T2X1	SINGLE SITE UNLIMITED WORKSTATION	\$8,615.00	\$7,408.90	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING LICENSES	T2X3	UPGRADE ARRIVAL SOFTWARE ONLY TO SINGLE SITE UNLIMITED WORKSTATION	\$4,615.00	\$3,968.90	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING LICENSES	TRMM	MULTIPLE SITE UNLIMITED WORKSTATION	\$17,225.00	\$14,813.50	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING LICENSES	TRUM	UPGRADE ARRIVAL SOFTWARE ONLY TO MULTIPLE SITE UNLIMITED WORKSTATION	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING MULTIPLE SITE OPTIONS	T5MC	ADD 100 SITES W/ MULTIPLE WORKSTATIONS	\$219,000.00	\$188,340.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING MULTIPLE SITE OPTIONS	T5ML	ADD 50 SITES W/ MULTIPLE WORKSTATIONS	\$132,000.00	\$113,520.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING MULTIPLE SITE OPTIONS	T5MX	ADD 10 SITES W/ MULTIPLE WORKSTATIONS	\$30,750.00	\$26,445.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING MULTIPLE SITE OPTIONS	T5UC	ADD 1 SITE W/ MULTIPLE WORKSTATIONS	\$3,495.00	\$3,005.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING ONLINE HARDWARE	J220	LABEL PRINTER	\$995.00	\$855.70	14%	\$216.00	\$183.60	17.06	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING ONLINE HARDWARE	T61C	MOBILE SCANNER SINGLE BAY CRADLE	\$199.00	\$171.14	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING ONLINE HARDWARE	T65C	MOBILE SCANNER 5 BAY CRADLE	\$599.00	\$515.14	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING ONLINE HARDWARE	T6WE	TETHERED WEDGE SCANNER FOR S5TO	\$499.00	\$429.14	14%	\$15.00	\$12.75	1.18	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING ONLINE OPTIONS	BYOAD	BRING YOUR OWN APPROVED DEVICE	\$20.00	\$20.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING ONLINE PROFESSIONAL SERVICES	T6RE	S5TO REMOTE TRAINING<HALF DAY, 4 PEOPLE	\$850.00	\$731.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING ONLINE PROFESSIONAL SERVICES	T6RF	S5TO REMOTE TRAINING<FULL DAY, 4 PEOPLE	\$1,400.00	\$1,204.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING ONLINE PROFESSIONAL SERVICES	T6RG	S5TO ONSITE HW INST, TRNG<FULL DAY, 4PPL	\$2,675.00	\$2,300.50	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	J546	COUNTER SIGNATURE PAD PLUS	\$1,995.00	\$1,715.70	14%	\$303.00	\$257.55	23.93	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	T5T0	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	\$1,715.70	14%	\$312.00	\$265.20	24.64	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	T5T3	ARRIVAL WEB CAM	\$245.00	\$210.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	T5T9	CORDLESS SCANNER	\$1,895.00	\$1,629.70	14%	\$415.00	\$352.75	32.77	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	T5T5	SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$145.00	\$124.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	T6MD	WIRELESS MOBILE SCANNER T6MD	\$1,299.00	\$1,091.16	16%	\$225.00	\$191.25	17.77	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	T6ME	CELLULAR & WIRELESS MOBILE SCANNER T6ME	\$1,850.00	\$1,554.00	16%	\$586.00	\$498.10	46.27	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	T790031	SINGLE BAY CRADLE FOR T764/5, T6MD/E	\$750.00	\$630.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	J596037	FIVE BAY CRADLE FOR T764/5, T6MD/E	\$850.00	\$714.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	T790032	ETHERNET ADAPTER T764/5, T6MD/E	\$599.00	\$503.16	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	T790033	RUGGED BOOT T764/5, T6MD/E	\$170.20	\$142.97	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	T790034	SNAP-ON TRIGGER HANDLE T764/5, T6MD/E	\$450.00	\$378.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	BTRY-TC51-TC56	BATTERY FOR T764/5, T6MD/E	\$125.00	\$105.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	T6RE	REMOTE/WEB BASED USER TRAINING – 4 HOURS FOUR PEOPLE	\$850.00	\$714.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	T6RF	REMOTE/WEB BASED USER TRAINING – FULL DAY FOUR PEOPLE	\$1,400.00	\$1,176.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	T6RG	HARDWARE INSTALLATION AND TRAINING – ONSITE FULL DAY FC	\$2,675.00	\$2,247.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PRINTERS	TS33	TRACKING ASSISTANT PORTABLE BELT PRINTER 2IN. CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE	\$73.00	\$62.78	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PRINTERS	T5HP	HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,495.00	\$1,285.70	14%	\$396.00	\$336.60	31.27	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PRINTERS	T5MP	LOW TO MID VOLUME 4 IN. LABEL PRINTER	\$995.00	\$855.70	14%	\$222.00	\$188.70	17.53	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PRINTERS	T5PP	LASER PRINTER	\$695.00	\$597.70	14%	\$168.00	\$142.80	13.27	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PRINTERS	T5T8	TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1,385.00	\$1,191.10	14%	\$177.00	\$150.45	13.98	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PROFESSIONAL SERVICES	T5Y1	INSTALLATION PROJECT LEVEL 1 (1/2 DAY)	\$814.00	\$683.76	16%	\$0.00	\$0.00	0.00	\$0.0			



Category	ITEM	DESCRIPTION	Published Commercial Price	PA Contract Price	Disc %	Commercial Annual SLA	PA Annual SLA (years 2-5)	PA Monthly SLA (years 2-5)	Commercial Annual SMA	PA Annual SMA	Monthly SMA	SLA/SMA DISC %
SENDSUITE TRACKING SINGLE SITE OPTIONS	T545	ADD 1 SITE W/ SINGLE WORKSTATION	\$795.00	\$683.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING SINGLE SITE OPTIONS	T55C	ADD 100 SITES W/ SINGLE WORKSTATION	\$49,500.00	\$42,570.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING SINGLE SITE OPTIONS	T55L	ADD 50 SITES W/ SINGLE WORKSTATION	\$29,750.00	\$25,585.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING SINGLE SITE OPTIONS	T55U	ADD 1 SINGLE USER	\$795.00	\$683.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING SINGLE SITE OPTIONS	T55X	ADD 10 SITES W/ SINGLE WORKSTATION	\$6,950.00	\$5,977.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING SOFTWARE OPTIONS	SDTK	SOFTWARE DEVELOPER TOOL KIT	\$9,995.00	\$8,595.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING SOFTWARE OPTIONS	STET	SENDSUITE TRACKING ENTERPRISE TOOL KIT	\$4,995.00	\$4,295.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING SOFTWARE OPTIONS	PSST	POST SALE SOFTWARE TOOL KIT	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING SOFTWARE OPTIONS	T5WC	WIRELESS CONNECTIVITY MODULE	\$300.00	\$258.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING SOFTWARE OPTIONS	SENDPROCAUTO	SENDPRO C500	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T213	UPS DROP SHIPMENT POINTS	\$250.00	\$215.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T214	UPS CONTRACT RATES	\$1,000.00	\$860.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T209	USPS STD. A BULK MANIFESTING	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T210	UPS STANDARD MANIFEST RATE BUNDLE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T211	UPS HUNDREDWEIGHT RATE BUNDLE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T215	USPS DOMESTIC RATE BUNDLE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T219	USPS DROP SHIPMENT POINTS	\$250.00	\$215.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T216	USPS INTERNATIONAL RATE BUNDLE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T217	USPS BULK RATE BUNDLE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T218	USPS MIXED MAIL MANIFESTING	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T230	FEDEX	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T241	UPS ZIP TO ZONE	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T242	USPS ZIP TO ZONE	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T245	USPS 4TH CLASS DBMC MANIFEST	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T289	FEDEX GROUND DROP SHIP	\$250.00	\$215.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T290	USPS MANIFESTING DROP SHIPMENT POINTS	\$250.00	\$215.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T291	DHL PLUS DROP SHIPMENT POINTS	\$250.00	\$215.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T246	ONLINE PLUS FOR UPS PLD	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T265	USPS STD. A NON-PROFIT SERVICES	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T271	USPS INTERNATIONAL MANIFESTING	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T2DH	DHL	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T2MM	USPS EXPRESS MAIL MANIFESTING	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T2UM	USPS MANIFEST	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T2UP	UPS	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T2US	USPS	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T286	SPEEDEE DELIVERY SERVICE	\$750.00	\$645.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	TFXD	FEDEX ONLINE DROPSHIP	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	TFXO	FXO -- FEDEX ONLINE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS COMPUTERS	T124	PC W/ FLAT PANEL MONITOR	\$2,795.00	\$2,403.70	14%	\$443.00	\$376.55	34.98	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS LICENSES	VS42	SENDSUITE XPRESS USPS ONLY OFFERING	\$3,100.00	\$2,666.00	14%	\$222.00	\$188.70	17.53	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS LICENSES	VS43	SENDSUITE XPRESS MULTI-CARRIER PACKAGE	\$5,000.00	\$4,300.00	14%	\$222.00	\$188.70	17.53	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS LICENSES	T25B	SENDSUITE XPRESS POSTAL MANAGER- SOFTWARE ONLY - USPS METER RATES CAN ADD USPS MANIFESTING	\$4,580.00	\$3,938.80	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS LICENSES	T25C	SENDSUITE XPRESS 300 CAN ADD ANY THREE CARRIERS	\$5,380.00	\$4,626.80	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS LICENSES	T25D	SENDSUITE XPRESS 400 CAN ADD ANY FOUR CARRIERS	\$6,580.00	\$5,658.80	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS LICENSES	T25E	SENDSUITE XPRESS 500 - ALL CARRIERS, NETWORKING AND SIMPLE INTEGRATION	\$7,780.00	\$6,690.80	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS LICENSES	T2RH	ASCENT/SSX TO SENDSUITE XPRESS 300 - 3 CARRIER LOYALTY PACKAGE	\$5,380.00	\$4,626.80	14%	\$443.00	\$376.55	34.98	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS LICENSES	T2RJ	ASCENT/SSX TO SENDSUITE XPRESS 400 - 4 CARRIER LOYALTY PACKAGE	\$6,580.00	\$5,658.80	14%	\$443.00	\$376.55	34.98	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS LICENSES	T2RK	ASCENT/SSX TO SENDSUITE XPRESS 500 - ALL CARRIER LOYALTY PACKAGE	\$9,880.00	\$8,496.80	14%	\$443.00	\$376.55	34.98	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS LICENSES	T2RL	ASCENT/SSX TO SENDSUITE XPRESS 1000 - ALL CARRIER NETWORKING AND INTEGRATION LOYALTY PACKAGE	\$12,880.00	\$11,076.80	14%	\$443.00	\$376.55	34.98	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PRINTERS	T320	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	\$1,675.80	16%	\$312.00	\$265.20	24.64	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PRINTERS	T319	HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,495.00	\$1,285.70	14%	\$396.00	\$336.60	31.27	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PRINTERS	T321	LASER PRINTER	\$695.00	\$597.70	14%	\$168.00	\$142.80	13.27	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PRINTERS	T322	LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER	\$995.00	\$855.70	14%	\$222.00	\$188.70	17.53	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PRINTERS	TS48	CERTIFIED LABELS FOR LOW TO MID VOLUME LABEL PRINTER	\$115.00	\$98.90	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PRINTERS	T196003	SHIPREQUEST MULTI PACK (5 CDS)	\$125.00	\$107.50	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PRINTERS	T313	149 LB. ROLLERTOP SCALE (CAL ONLY)	\$1,695.00	\$1,406.85	17%	\$330.00	\$280.50	30.66	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	T413	INSTALL SOFTWARE ON CUSTOMER'S PC	\$490.00	\$421.40	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	T414	BASIC OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS)	\$1,000.00	\$840.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	T415	ADVANCED OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS)	\$1,000.00	\$860.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	T437	LIVE APPLICATION SUPPORT	\$953.00	\$790.99	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	T4A2	SCREEN CUSTOMIZATION - 2 HRS	\$477.00	\$395.91	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	T4A3	REPORTS CUSTOMIZATION - 2 HRS	\$953.00	\$790.99	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	T4M1	PROJECT MANAGEMENT (1/2 DAY)	\$1,050.00	\$871.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	T4M2	PROJECT MANAGEMENT (1 DAY)	\$2,050.00	\$1,701.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	T4P0	INSTALLATION PROJECT LEVEL 1 (1/2 DAY)	\$875.00	\$726.25	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	T4P1	INSTALLATION PROJECT LEVEL 1 (1 DAY)	\$1,750.00	\$1,452.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	T4P4	INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	\$1,050.00	\$871.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	T4P5	INSTALLATION PROJECT LEVEL 2 (1 DAY)	\$2,050.00	\$1,701.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	SMS2	SENDSUITE XPRESS MAILER ID ASSISTANCE SERVICE	\$510.00	\$423.30	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T196027	SOFTWARE METER INTERFACE - PER METER (DM SERIES ONLY)	\$295.00	\$253.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T101	CARRIER LOG 1	\$250.00	\$215.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T102	CUSTOM PROGRAMMABLE CARRIER - 1	\$258.00	\$221.88	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T103	LTL CUSTOMER PROGRAMMABLE CARRIER	\$361.00	\$310.46	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T104	HAZMAT	\$950.00	\$817.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T105	DIFFERENTIAL WEIGHING (OFFWEIGHT)	\$500.00	\$430.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T110	MULTI-WORKSTATION CLIENT LICENSE	\$500.00	\$430.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T113	NETQUERY	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T116	DDX LINK	\$1,995.00	\$1,715.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T118	ODBC LINK	\$1,295.00	\$1,113.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T2AF	RDI FEATURE	\$795.00	\$683.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T2CM	CERTIFIED MAIL FEATURE	\$895.00	\$769.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T2EU	E-RETURN RECEIPT FEATURE	\$1,895.00	\$1,629.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T2SL	SITE LICENSE FOR DESKTOP EXPRESS PLUS	\$1,650.00	\$1,419.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T2SU	SECURE ARCHIVE FEATURE	\$495.00	\$425.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T330	SHIPREQUEST, 2D SCANNER AND SCANLINK	\$1,750.00	\$1,505.00	14%	\$348.00	\$295.80	27.48	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T331	SHIPREQUEST SOFTWARE AND 2D SCANNER	\$1,750.00	\$1,505.00	14%	\$348.00	\$295.80	27.48	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T2AC	STREETSMART ADDRESS CLEANSING	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	VSEP	E-CERTIFIED/ERR PRODUCTIVITY PACK	\$3,275.00	\$2,751.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	MSPQ	CONNECT+ SENDSUITE INTERFACE	\$300.00	\$258.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T2DS	SHIPPING API DROP SHIP	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SUBSCRIPTIONS	VP50	SENDSUITE XPRESS 24/7 STANDBY SOFTWARE SUPPORT	\$56.00	\$47.04	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SHREDDERS BASE SYSTEM	SH10A	SH0B LIGHT DUTY SHREDDER, SECURITY LEVEL 4	\$410.00	\$344.40	16%	\$37.00	\$31.45	2.92	\$0.00	\$0.00	\$0.00	15%
SHREDDERS BASE SYSTEM	SH11A	SH1B OFF										



Category	ITEM	DESCRIPTION	Published Commercial Price	PA Contract Price	Disc %	Commercial Annual SLA	PA Annual SLA (years 2-5)	PA Monthly SLA (years 2-5)	Commercial Annual SMA	PA Annual SMA	Monthly SMA	SLA/SMA DISC %
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ACE-100	ACE (100)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,750.00	\$4,037.50	\$375.09	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ACE-2	ACE (2)	\$7,500.00	\$6,450.00	14%	\$0.00	\$0.00	0.00	\$1,425.00	\$1,211.25	\$112.53	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ACE-25	ACE (25)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,800.00	\$3,230.00	\$300.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ACE-5	ACE (5)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,900.00	\$1,615.00	\$150.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ACE-50	ACE (50)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,750.00	\$4,037.50	\$375.09	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ACE-ENT	ACE (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,750.00	\$4,037.50	\$375.09	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-BBSDK-10	BLACK BOX SDK (10)	\$50,000.00	\$43,000.00	14%	\$0.00	\$0.00	0.00	\$9,500.00	\$8,075.00	\$750.17	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-BBSDK-100	BLACK BOX SDK (100)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$19,000.00	\$16,150.00	\$1,500.34	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-BBSDK-2	BLACK BOX SDK (2)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,850.00	\$2,422.50	\$225.05	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-BBSDK-25	BLACK BOX SDK (25)	\$75,000.00	\$64,500.00	14%	\$0.00	\$0.00	0.00	\$14,250.00	\$12,112.50	\$1,125.26	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-BBSDK-5	BLACK BOX SDK (5)	\$30,000.00	\$25,800.00	14%	\$0.00	\$0.00	0.00	\$5,700.00	\$4,845.00	\$450.10	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-BBSDK-50	BLACK BOX SDK (50)	\$90,000.00	\$77,400.00	14%	\$0.00	\$0.00	0.00	\$17,100.00	\$14,535.00	\$1,350.31	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-BBSDK-ENT	BLACK BOX SDK (ENTERPRISE)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$19,000.00	\$16,150.00	\$1,500.34	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DGIS	THIRD PARTY HAZMAT CONNECTOR (1)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,140.00	\$969.00	\$90.02	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DGIS-10	THIRD PARTY HAZMAT CONNECTOR (10)	\$18,000.00	\$15,480.00	14%	\$0.00	\$0.00	0.00	\$3,420.00	\$2,907.00	\$270.06	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DGIS-100	THIRD PARTY HAZMAT CONNECTOR (100)	\$30,000.00	\$25,800.00	14%	\$0.00	\$0.00	0.00	\$5,700.00	\$4,845.00	\$450.10	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DGIS-2	THIRD PARTY HAZMAT CONNECTOR (2)	\$9,000.00	\$7,740.00	14%	\$0.00	\$0.00	0.00	\$1,710.00	\$1,453.50	\$135.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DGIS-25	THIRD PARTY HAZMAT CONNECTOR (25)	\$24,000.00	\$20,640.00	14%	\$0.00	\$0.00	0.00	\$4,560.00	\$3,876.00	\$360.08	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DGIS-5	THIRD PARTY HAZMAT CONNECTOR (5)	\$12,000.00	\$10,320.00	14%	\$0.00	\$0.00	0.00	\$2,280.00	\$1,938.00	\$180.04	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DGIS-50	THIRD PARTY HAZMAT CONNECTOR (50)	\$30,000.00	\$25,800.00	14%	\$0.00	\$0.00	0.00	\$5,700.00	\$4,845.00	\$450.10	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DGIS-ENT	THIRD PARTY HAZMAT CONNECTOR (ENTERPRISE)	\$30,000.00	\$25,800.00	14%	\$0.00	\$0.00	0.00	\$5,700.00	\$4,845.00	\$450.10	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLCSECOM	DHL ECOMMERCE SERVER	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$114.00	\$96.90	\$9.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLEAPI-10	DHL ECOMMERCE API (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$380.00	\$323.00	\$30.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLEAPI-100	DHL ECOMMERCE API (100)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,900.00	\$1,615.00	\$150.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLEAPI-2	DHL ECOMMERCE API (2)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$171.00	\$145.35	\$13.50	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLEAPI-25	DHL ECOMMERCE API (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$760.00	\$646.00	\$60.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLEAPI-5	DHL ECOMMERCE API (5)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$285.00	\$242.25	\$22.51	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLEAPI-50	DHL ECOMMERCE API (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,140.00	\$969.00	\$90.02	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLEAPI-ENT	DHL ECOMMERCE API (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,800.00	\$3,230.00	\$300.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLECOMAPI	DHL ECOMMERCE API	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$114.00	\$96.90	\$9.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLES-10	DHL ECOMMERCE SERVER (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$380.00	\$323.00	\$30.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLES-100	DHL ECOMMERCE SERVER (100)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,900.00	\$1,615.00	\$150.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLES-2	DHL ECOMMERCE SERVER (2)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$171.00	\$145.35	\$13.50	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLES-25	DHL ECOMMERCE SERVER (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$760.00	\$646.00	\$60.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLES-5	DHL ECOMMERCE SERVER (5)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$285.00	\$242.25	\$22.51	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLES-50	DHL ECOMMERCE SERVER(50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,140.00	\$969.00	\$90.02	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLES-ENT	DHL ECOMMERCE SERVER (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,800.00	\$3,230.00	\$300.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLXMLPI	DHL XML-PI	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$114.00	\$96.90	\$9.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLXMLPI-10	DHL XML-PI (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$380.00	\$323.00	\$30.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLXMLPI-100	DHL XML-PI (100)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,900.00	\$1,615.00	\$150.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLXMLPI-2	DHL XML-PI (2)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$171.00	\$145.35	\$13.50	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLXMLPI-25	DHL XML-PI (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$760.00	\$646.00	\$60.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLXMLPI-5	DHL XML-PI (5)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$285.00	\$242.25	\$22.51	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLXMLPI-50	DHL XML-PI (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,140.00	\$969.00	\$90.02	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLXMLPI-ENT	DHL XML-PI (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,800.00	\$3,230.00	\$300.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ERRC	ELECTRONIC RETURN RECEIPT CERIFIED	\$819.00	\$704.34	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FEDEX	FEDEX CARRIER ACTIVATION	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSMS	FEDEX SHIP MANAGER SERVER	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSP-1	FEDEX SMARTPOST (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$114.00	\$96.90	\$9.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSP-10	FEDEX SMARTPOST (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$380.00	\$323.00	\$30.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSP-100	FEDEX SMARTPOST (100)	\$8,000.00	\$6,880.00	14%	\$0.00	\$0.00	0.00	\$1,520.00	\$1,292.00	\$120.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSP-2	FEDEX SMARTPOST (2)	\$1,280.00	\$1,100.80	14%	\$0.00	\$0.00	0.00	\$243.00	\$206.55	\$19.19	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSP-25	FEDEX SMARTPOST (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$760.00	\$646.00	\$60.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSP-5	FEDEX SMARTPOST (5)	\$1,440.00	\$1,238.40	14%	\$0.00	\$0.00	0.00	\$274.00	\$232.90	\$21.64	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSP-50	FEDEX SMARTPOST (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,140.00	\$969.00	\$90.02	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSP-ENT	FEDEX SMARTPOST (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,800.00	\$3,230.00	\$300.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSPWS-1	FEDEX SMARTPOST (1)- FEDEX WEB SERVICES	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$114.00	\$96.90	\$9.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSPWS-10	FEDEX SMARTPOST (10)-WEB SERVICES	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$380.00	\$323.00	\$30.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSPWS-100	FEDEX SMARTPOST (100)-WEB SERVICES	\$8,000.00	\$6,880.00	14%	\$0.00	\$0.00	0.00	\$1,520.00	\$1,292.00	\$120.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSPWS-2	FEDEX SMARTPOST (2)-WEB SERVICES	\$1,280.00	\$1,100.80	14%	\$0.00	\$0.00	0.00	\$243.00	\$206.72	\$19.20	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSPWS-25	FEDEX SMARTPOST (25)-WEB SERVICES	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$760.00	\$646.00	\$60.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSPWS-5	FEDEX SMARTPOST (5)-WEB SERVICES	\$1,440.00	\$1,238.40	14%	\$0.00	\$0.00	0.00	\$273.60	\$232.56	\$21.60	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSPWS-50	FEDEX SMARTPOST (50)-WEB SERVICES	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,140.00	\$969.00	\$90.02	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSPWS-ENT	FEDEX SMARTPOST (ENTERPRISE)-WEB SERVICE	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,800.00	\$3,230.00	\$300.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FT-1	FEDEX TRANSBORDER (1)	\$9,000.00	\$7,740.00	14%	\$0.00	\$0.00	0.00	\$1,710.00	\$1,453.50	\$135.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FT-10	FEDEX TRANSBORDER (10)	\$50,000.00	\$43,000.00	14%	\$0.00	\$0.00	0.00	\$9,500.00	\$8,075.00	\$750.17	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FT-100	FEDEX TRANSBORDER (100)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$19,000.00	\$16,150.00	\$1,500.34	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FT-2	FEDEX TRANSBORDER (2)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,850.00	\$2,422.50	\$225.05	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FT-25	FEDEX TRANSBORDER (25)	\$75,000.00	\$64,500.00	14%	\$0.00	\$0.00	0.00	\$14,250.00	\$12,112.50	\$1,125.26	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FT-5	FEDEX TRANSBORDER (5)	\$30,000.00	\$25,800.00	14%	\$0.00	\$0.00	0.00	\$5,700.00	\$4,845.00	\$450.10	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FT-50	FEDEX TRANSBORDER (50)	\$90,000.00	\$77,400.00	14%	\$0.00	\$0.00	0.00	\$17,100.00	\$14,535.00	\$1,350.31	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FT-ENT	FEDEX TRANSBORDER (ENTERPRISE)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$19,000.00	\$16,150.00	\$1,500.34	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FTWS-1	FEDEX TRANSBORDER (1)- FEDEX WEB SRVC	\$9,000.00	\$7,740.00	14%	\$0.00	\$0.00	0.00	\$1,710.00	\$1,453.50	\$135.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FWS	FEDEX WEB SERVICES	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-GSO	GOLDEN STATE OVERNIGHT (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$171.00	\$145.35	\$13.50	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-GSO-10	GOLDEN STATE OVERNIGHT (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$950.00	\$807.50	\$75.02	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-GSO-100	GOLDEN STATE OVERNIGHT (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,800.00	\$3,230.00	\$300.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-GSO-2	GOLDEN STATE OVERNIGHT (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$285.00	\$242.25	\$22.51	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-GSO-25	GOLDEN STATE OVERNIGHT (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,900.00	\$1,615.00	\$150.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-GSO-5	GOLDEN STATE OVERNIGHT (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$570.00	\$484.50	\$45.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-GSO-50	GOLDEN STATE OVERNIGHT (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,850.00	\$2,422.50	\$225.05	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-GSO-ENT	GOLDEN STATE OVERNIGHT (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,750.00	\$4,037.50	\$375.09	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-H1	ADDITIONAL LOCATION (1) PRICE PER LOC.	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$950.00	\$807.50	\$75.02	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-H2	ADDITIONAL LOCATIONS (2) PRICE PER LOC.	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,900.00	\$1,615.00	\$150.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-H3	ADDITIONAL LOCATIONS (5) PRICE PER LOC.	\$7,500.00	\$6,450.00	14%	\$0.00	\$0.00	0.00	\$1,425.00	\$1,211.25	\$112.53	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-HAZFO	HAZARDOUS MATERIALS (1)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00				



Category	ITEM	DESCRIPTION	Published Commercial Price	PA Contract Price	Disc %	Commercial Annual SLA	PA Annual SLA (years 2-5)	PA Monthly SLA (years 2-5)	Commercial Annual SMA	PA Annual SMA	Monthly SMA	SLA/SMA DISC %
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-MDC-50	MISCELLANEOUS DOMESTIC CARRIERS (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,850.00	\$2,422.50	\$225.05	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-MDC-ENT	MISC DOMESTIC CARRIERS (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,750.00	\$4,037.50	\$375.09	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ONT	ONTRAC (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$171.00	\$145.35	\$13.50	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ONT-10	ONTRAC (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$950.00	\$807.50	\$75.02	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ONT-100	ONTRAC (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,800.00	\$3,230.00	\$300.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ONT-2	ONTRAC (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$285.00	\$242.25	\$22.51	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ONT-25	ONTRAC (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,900.00	\$1,615.00	\$150.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ONT-5	ONTRAC (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$570.00	\$484.50	\$45.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ONT-50	ONTRAC (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,850.00	\$2,422.50	\$225.05	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ONT-ENT	ONTRAC (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,750.00	\$4,037.50	\$375.09	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-PBD	GUARANTEED DELIVERY	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-RCSFEE	REGIONAL CARRIER SET-UP FEE	\$773.00	\$664.78	14%	\$0.00	\$0.00	0.00	\$144.97	\$123.22	\$11.45	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-SPEED	SPEE-DEE (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$171.00	\$145.35	\$13.50	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-SPEED-10	SPEE-DEE (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$950.00	\$807.50	\$75.02	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-SPEED-100	SPEE-DEE (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,800.00	\$3,230.00	\$300.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-SPEED-2	SPEE-DEE (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$285.00	\$242.25	\$22.51	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-SPEED-25	SPEE-DEE (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,900.00	\$1,615.00	\$150.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-SPEED-5	SPEE-DEE (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$570.00	\$484.50	\$45.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-SPEED-50	SPEE-DEE (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,850.00	\$2,422.50	\$225.05	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-SPEED-ENT	SPEE-DEE (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,750.00	\$4,037.50	\$375.09	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-SS1	SENDPRO ENTERPRISE 1 SITE/SINGLE STATION	\$8,000.00	\$6,880.00	14%	\$0.00	\$0.00	0.00	\$460.80	\$391.68	\$36.39	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-T1	ERR CERTIFY MAIL /PROOF OF DELIVERY (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$114.00	\$96.90	\$9.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-T2	ERR CERTIFIED MAIL PROOF OF DELIVERY (2)	\$1,280.00	\$1,100.80	14%	\$0.00	\$0.00	0.00	\$243.00	\$206.55	\$19.19	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-TC	ERR CERTIFY MAIL PROOF OF DELIVERY (100)	\$8,000.00	\$6,880.00	14%	\$0.00	\$0.00	0.00	\$1,520.00	\$1,292.00	\$120.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-TE	ERR CERTIFY MAIL PROOF DELIVERY	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,800.00	\$3,230.00	\$300.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-TL	ERR CERTIFY MAIL PROOF OF DELIVERY (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,140.00	\$969.00	\$90.02	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-TT	ERR CERTIFY MAIL PROOF OF DELIVERY (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$760.00	\$646.00	\$60.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-TV	ERR CERTIFIED MAIL PROOF OF DELIVERY (5)	\$1,440.00	\$1,238.40	14%	\$0.00	\$0.00	0.00	\$274.00	\$232.90	\$21.64	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-TX	ERR CERTIFY MAIL /PROOF OF DELIVERY (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$380.00	\$323.00	\$30.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UNLTD	SPE ENTERPRISE - UNLIMITED WORKSTATIONS	\$250,000.00	\$215,000.00	14%	\$0.00	\$0.00	0.00	\$47,500.00	\$40,375.00	\$3,750.86	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPS	UPS CARRIER ACTIVATION	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSAF-1	UPS AIR FREIGHT (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$171.00	\$145.35	\$13.50	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSAF-10	UPS AIR FREIGHT (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$950.00	\$807.50	\$75.02	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSAF-100	UPS AIR FREIGHT (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,800.00	\$3,230.00	\$300.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSAF-2	UPS AIR FREIGHT (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$285.00	\$242.25	\$22.51	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSAF-25	UPS AIR FREIGHT (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,900.00	\$1,615.00	\$150.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSAF-5	UPS AIR FREIGHT (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$570.00	\$484.50	\$45.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSAF-50	UPS AIR FREIGHT (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,850.00	\$2,422.50	\$225.05	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSAFAPI-1	UPS AIR FREIGHT (1)-UPS API	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$171.00	\$145.35	\$13.50	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSAF-ENT	UPS AIR FREIGHT (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,750.00	\$4,037.50	\$375.09	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSAPI	UPS API	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPS-CCR	UPS CUSTOM CARRIER RATE	\$2,060.00	\$1,771.60	14%	\$0.00	\$0.00	0.00	\$391.00	\$332.35	\$30.88	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSCS	UPS- CONNECTSHIP UPS CONSOLIDATED	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSDMI-10	UPS DOMESTIC MAIL INNOVATIONS (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$380.00	\$323.00	\$30.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSDMI-100	UPS DOMESTIC MAIL INNOVATIONS (100)	\$8,000.00	\$6,880.00	14%	\$0.00	\$0.00	0.00	\$1,520.00	\$1,292.00	\$120.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSDMI-2	UPS DOMESTIC MAIL INNOVATIONS (2)	\$1,280.00	\$1,100.80	14%	\$0.00	\$0.00	0.00	\$270.00	\$229.50	\$21.32	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSDMI-25	UPS DOMESTIC MAIL INNOVATIONS (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$760.00	\$646.00	\$60.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSDMI-5	UPS DOMESTIC MAIL INNOVATIONS (5)	\$1,440.00	\$1,238.40	14%	\$0.00	\$0.00	0.00	\$274.00	\$232.90	\$21.64	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSDMI-50	UPS DOMESTIC MAIL INNOVATIONS (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,140.00	\$969.00	\$90.02	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSDMI-ENT	UPS DOM. MAIL INNOVATIONS (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,800.00	\$3,230.00	\$300.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSMI-1	UPS DOMESTIC MAIL INNOVATIONS (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$162.00	\$137.70	\$12.79	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSSP-1	UPS SUREPOST (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$114.00	\$96.90	\$9.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSSP-10	UPS SUREPOST (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$380.00	\$323.00	\$30.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSSP-100	UPS SUREPOST (100)	\$8,000.00	\$6,880.00	14%	\$0.00	\$0.00	0.00	\$1,520.00	\$1,292.00	\$120.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSSP-2	UPS SUREPOST (2)	\$1,280.00	\$1,100.80	14%	\$0.00	\$0.00	0.00	\$243.00	\$206.55	\$19.19	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSSP-25	UPS SUREPOST (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$760.00	\$646.00	\$60.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSSP-5	UPS SUREPOST (5)	\$1,440.00	\$1,238.40	14%	\$0.00	\$0.00	0.00	\$274.00	\$232.90	\$21.64	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSSP-50	UPS SUREPOST (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,140.00	\$969.00	\$90.02	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSSP-ENT	UPS SUREPOST (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,800.00	\$3,230.00	\$300.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSTDCBC-1	UPS TRADE DIRECT/CROSS BORDER CONS.(1)	\$9,000.00	\$7,740.00	14%	\$0.00	\$0.00	0.00	\$1,710.00	\$1,453.50	\$135.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSTDCBC-10	UPS TRADE DIRECT/CROSS BORDER CONS. (10)	\$50,000.00	\$43,000.00	14%	\$0.00	\$0.00	0.00	\$9,500.00	\$8,075.00	\$750.17	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSTDCBC-100	UPS TRADE DIRECT/CROSS BORDER CONS.(100)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$19,000.00	\$16,150.00	\$1,500.34	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSTDCBC-2	UPS TRADE DIRECT/CROSS BORDER CONS. (2)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,850.00	\$2,422.50	\$225.05	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSTDCBC-25	UPS TRADE DIRECT/CROSS BORDER CONS. (25)	\$75,000.00	\$64,500.00	14%	\$0.00	\$0.00	0.00	\$14,250.00	\$12,112.50	\$1,125.26	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSTDCBC-5	UPS TRADE DIRECT/CROSS BORDER CONS. (5)	\$30,000.00	\$25,800.00	14%	\$0.00	\$0.00	0.00	\$5,700.00	\$4,845.00	\$450.10	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPS-TDCBC-50	UPS TRADE DIRECT/CROSS BORDER CONS. (50)	\$90,000.00	\$77,400.00	14%	\$0.00	\$0.00	0.00	\$17,100.00	\$14,535.00	\$1,350.31	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSTDCBC-ENT	UPS TRADE DIRECT/CROSSBORDER CONS(ENTER)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$19,000.00	\$16,150.00	\$1,500.34	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-USPS	USPS CARRIER ACTIVATION	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-USPSAPI-DISC	USPS SHIPPING API -DISCT PROGRAM \$0	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-USPSCS	USPS MANIFEST- CONNECTSHIP USPS SERVER	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	CDSP	CELLULAR DEVICE FOR SENDPRO SERIES	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	CAAE	UNLIMITED COST ACCOUNTING	\$250.00	\$250.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	CDSF1	CELLULAR CONNECTION FOR SENDPRO MAILSTATION	\$5.00	\$5.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	ERB1	ERETURN RECEIPT SUBSCRIPTION - P SERIES	\$25.00	\$25.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	ERB4	ERETURN RECEIPT SUBSCRIPTION - C SERIES	\$28.00	\$22.40	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	ACCE BAS2SPE	BUSINESS ANALYSIS - WHITE GLOVE SRV	\$525.00	\$451.50	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	ACCE OMSTAT	REPORT PRINTER OPEX 306 LETTER OPENER	\$1,400.00	\$1,204.00	14%	\$120.00	\$102.00	9.48	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	ACCE SPE19	HIGH VOLUME 4IN. LABEL PRINTER	\$1,495.00	\$1,285.70	14%	\$396.00	\$336.60	31.27	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	ACCE SPE20	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	\$1,715.70	14%	\$204.00	\$173.40	16.11	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	ACCE SPE21	LASER PRINTER	\$695.00	\$597.70	14%	\$173.00	\$147.05	13.66	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	ACCE SPE22	LOW TO MID VOLUME 4IN. LABEL PRINTER	\$995.00	\$855.70	14%	\$222.00	\$188.70	17.53	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	ACCE SPE30	100 LB. TABLETOP SCALE	\$995.00	\$855.70	14%	\$229.00	\$194.65	18.08	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	ACCE SPE32	200 LB. ROLLERTOP SCALE	\$1,295.00	\$1,113.70	14%	\$333.00	\$283.05	26.30	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	ACCE SPE33	149 LB. ROLLERTOP SCALE (CAL. ONLY)	\$1,695.00	\$1,457.70	14%	\$330.00	\$280.50	26.06	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	ACCE SPE39	CORDLESS WEDGE SCANNER	\$1,895.00	\$1,629.70	14%	\$415.00	\$352.75	32.77	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	ACCE SPE91	PC W/ FLAT PANEL MONITOR	\$2,795.00	\$2,403.70	14%	\$443.00	\$376.55	34.98	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	ACCE SPE-JR64	GREEN 150 LB ROLLERTOP SCALE	\$695.00	\$597.70	14%	\$314.00	\$266.90	24.80	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	ACCE SPE-JR76											



Postage Meter Rentals		COMML MONTHLY RATE	PA MONTHLY RATE	DISCOUNT OFF COMML PRICE
Meter	Description			
G900-MMMS	DM400 METER	\$53	\$46	13%
G900-MHMS	DM475 METER	\$64	\$56	13%
7H00-MLMS	IMI METER SUBSCRIPTION FOR SENDPRO C200/C425	\$23	\$22	4%
7H00-MMMS	IMI METER SUBSCRIPTION FOR SENDPRO C300/C400	\$36	\$32	11%
7H00-MHMS	IMI METER SUBSCRIPTION FOR SENDPRO C500	\$45	\$40	11%
4W00-MLMS	METER SUBSCRIPTION FOR CONNECT+500 /SENDPRO P SERII	\$52	\$48	8%
4W00-MMMS	METER SUBSCRIPTION FOR CONNECT+1000/2000 & SENDPR	\$52	\$47	10%
4W00-MHMS	METER SUBSCRIPTION FOR CONNECT+3000 & SENDPRO P30	\$76	\$65	14%
Purchase Power		COMML MONTHLY RATE	PA MONTHLY RATE	DISCOUNT OFF COMML PRICE
*prices are in addition to meter rental price				
G900-MMMS	DM400 METER	\$7	\$7	0%
G900-MHMS	DM475 METER	\$7	\$7	0%
7H00-MLMS	IMI METER SUBSCRIPTION FOR SENDPRO C200/C425	\$7	\$7	0%
7H00-MMMS	IMI METER SUBSCRIPTION FOR SENDPRO C300/C400	\$7	\$7	0%
7H00-MHMS	IMI METER SUBSCRIPTION FOR SENDPRO C500	\$7	\$7	0%
4W00-MLMS	METER SUBSCRIPTION FOR CONNECT+500 /SENDPRO P SERII	\$15	\$15	0%
4W00-MMMS	METER SUBSCRIPTION FOR CONNECT+1000/2000 & SENDPR	\$15	\$15	0%
4W00-MHMS	METER SUBSCRIPTION FOR CONNECT+3000 & SENDPRO P30	\$15	\$15	0%
Connect+ Subscriptions		COMML MONTHLY RATE	PA MONTHLY RATE	DISCOUNT OFF COMML PRICE
MSG5-ML	SPRINT 4G SUBSCRIPTION	\$45	\$45	0%
MSG5-MM	SPRINT 4G SUBSCRIPTION	\$70	\$70	0%
CDSF1	CELLULAR CONNECTION FOR SENDPRO MAILSTATION	\$5	\$5	0%
CDSF2	CELLULAR SUBSCRIPTION FEE SENDPRO C	\$10	\$10	0%
CDSF4	CELLULAR SUBSCRIPTION FEE SENDPRO	\$45	\$45	0%
Confirmation Services Subscription		COMML MONTHLY RATE	PA MONTHLY RATE	DISCOUNT OFF COMML PRICE
*prices are in addition to meter rental price				
G955-MMMS	CONFIRMATION SERVICES FOR DM400 METER	\$7	\$7	0%
G955-MHMS	CONFIRMATION SERVICES FOR DM475 METER	\$7	\$7	0%
7H00-MLMS	IMI METER SUBSCRIPTION FOR SENDPRO C200/C425	\$7	\$7	0%
7H00-MMMS	IMI METER SUBSCRIPTION FOR SENDPRO C300/C400	\$7	\$7	0%
M955-MLMS	CONFIRMATION SERVICES FOR CONNECT+ 1000/2000 METER	\$17	\$17	0%
M955-MHMS	CONFIRMATION SERVICES FOR CONNECT+ 3000 METER	\$17	\$17	0%
Electronic Return Receipt Subscription		COMML MONTHLY RATE	PA MONTHLY RATE	DISCOUNT OFF COMML PRICE
*prices are in addition to meter rental price				
G955-MHMS	ELECTRONIC RETURN RECEIPT FOR DM475 METER	\$21	\$21	0%
7H00-MLMS	IMI METER SUBSCRIPTION FOR SENDPRO C200/C425	\$21	\$21	0%
7H00-MMMS	IMI METER SUBSCRIPTION FOR SENDPRO C300/C400	\$21	\$21	0%
M955-MLMS	ELECTRONIC RETURN RECEIPT FOR CONNECT+ 1000/2000 METER	\$25	\$25	0%
M955-MHMS	ELECTRONIC RETURN RECEIPT FOR CONNECT+ 3000 METER	\$25	\$25	0%
ZHD8	ELECTRONIC RETURN RECEIPT	\$0	\$0	0%
Inview Accounting Subscription		COMML MONTHLY RATE	PA MONTHLY RATE	DISCOUNT OFF COMML PRICE
*prices are in addition to meter rental price				
NVMA	INVIEW TMR - SINGLE METER	\$4	\$4	0%
NVMB	INVIEW TMR - UP TO 2 METERS	\$7	\$7	0%
NVMC	INVIEW TMR - UP TO 5 METERS	\$15	\$15	0%
NVMD	INVIEW TMR - UP TO 20 METERS	\$50	\$50	0%
NVME	INVIEW TMR - UP TO 50 METERS	\$100	\$100	0%
NVMF	INVIEW TMR - UP TO 100 METERS	\$150	\$150	0%
NVMG	INVIEW TMR - UNLIMITED METERS	\$250	\$250	0%
Sendsuite Tracking Online		COMML MONTHLY RATE	PA MONTHLY RATE	DISCOUNT OFF COMML PRICE
SSLSHAPI	SSL SHIPPING API	\$0	\$0	0%
DSH1	HOSTING LEVEL 1	\$1,000	\$1,000	0%
DSH2	HOSTING LEVEL 2	\$1,667	\$1,667	0%
DSH3	HOSTING LEVEL 3	\$2,500	\$2,500	0%
T89D	RECEIVE AND DELIVER	\$199	\$199	0%
T89N	RECEIVE	\$99	\$99	0%
SSXSHAPI	SSX SHIPPING API	\$0	\$0	0%
BYOAD	BRING YOUR OWN APPROVED DEVICE	\$20	\$20	0%
T8DD	ENHANCED RECEIVE AND DELIVER	\$249	\$249	0%
T89N	SSTO RECEIVE	\$99	\$99	0%
T89D	SSTO RECEIVE AND DELIVER	\$199	\$199	0%
Sendpro & Sendpro Web		COMML MONTHLY RATE	PA MONTHLY RATE	DISCOUNT OFF COMML PRICE
PTJN	SINGLE USER	\$0	\$0	0%
PTJP	UP TO 50 USERS WITHOUT HARDWARE OR METER	\$10	\$10	0%
PTJQ	UNLIMITED USERS WITHOUT HARDWARE OR METER	\$155	\$155	0%
PTJR	UP TO 50 USERS WITH HARDWARE OR METER	\$25	\$25	0%
PTJS	UNLIMITED USERS WITH HARDWARE OR METER	\$180	\$180	0%
PTK1	WEB BROWSER INTEGRATION	\$0	\$0	0%
PTK3	CONNECT+ METER INTEGRATION	\$0	\$0	0%
1FR3	USPS PRESORTXTRA RATES	\$0	\$0	0%
PTJ1	SENDPRO POSTAL ACCESS	\$0	\$0	0%
PTJ3	SENDPRO MULTICARRIER ACCESS WITHOUT HARDWARE OR METER	\$15	\$15	0%
PTJ4	SENDPRO MULTICARRIER ACCESS WITH HARDWARE OR METER	\$15	\$15	0%
T6CE	RECEIVING - ENHANCED (50 RECIPIENTS)	\$49	\$49	0%
T6CN	RECEIVING - WITH NOTIFY (150 RECIPIENTS)	\$149	\$149	0%
T6CS	RECEIVING - STANDARD (5 RECIPIENTS)	\$0	\$0	0%
PTJA	SENDPRO POSTAL SHIPPING ONLY, 1 USER	\$0	\$0	0%
PTJB	SENDPRO POSTAL SHIPPING ONLY, 50 USERS	\$10	\$10	0%
PTJC	SENDPRO MULTICARRIER SHIPPING, 1 USER	\$15	\$15	0%
PTJD	SENDPRO MULTICARRIER SHIPPING, 50 USERS	\$25	\$25	0%
PTJE	SENDPRO MULTICARRIER SHIPPING, UNLIMITED USERS	\$180	\$180	0%
PTJF	SENDPRO POSTAL SHIPPING ONLY, 50 USERS WITH HARDWARE	\$10	\$10	0%
PTJG	SENDPRO MULTICARRIER SHIPPING, 1 USER WITH HARDWARE	\$15	\$15	0%
PTJH	SENDPRO MULTICARRIER SHIPPING, 50 USERS WITH HARDWARE	\$25	\$25	0%



Sendpro & Sendpro Web		COMML MONTHLY RATE	PA MONTHLY RATE	DISCOUNT OFF COMML PRICE
PTJI	SENDPRO MULTICARRIER SHIPPING, UNLIMITED USERS WITH HARDWARE	\$180	\$180	0%
PTKA	US MARKET	\$0	\$0	0%
PTKM	SENDPRO CSD1 PRINTING	\$7	\$7	0%
PTKN	SENDPRO CSD1 PRINTING UPGRADE	\$7	\$7	0%
PTKP	SENDPRO MAILSTATION STAMPS 50 USERS-PURCHASE	\$13	\$13	0%
PTKQ	SENDPRO MAILSTATION STAMPS 50 USERS -LEASE/RENT	\$13	\$13	0%
PTJ7	SENDPRO MAILING	\$0	\$0	0%
PTJ8	SENDPRO MAILING	\$0	\$0	0%
SPML	SENDPRO MULTI LOCATION	\$0	\$0	0%
SPML15	SENDPRO ML UP TO 10 LOCATIONS W/O HW	\$95	\$82	14%
SPML16	SENDPRO ML UP TO 10 LOCATIONS W/ HW	\$95	\$82	14%
SPML17	SENDPRO ML UP TO 25 LOCATIONS W/O HW	\$180	\$155	14%
SPML18	SENDPRO ML UP TO 25 LOCATIONS W/ HW	\$180	\$155	14%
SPML21	SENDPRO ML UP TO 50 LOCATIONS W/O HW	\$125	\$108	14%
SPML22	SENDPRO ML UP TO 50 LOCATIONS W/ HW	\$125	\$108	14%
SPML23	SENDPRO ML UP TO 100 LOCATIONS W/O HW	\$400	\$344	14%
SPML24	SENDPRO ML UP TO 100 LOCATIONS W/ HW	\$400	\$344	14%
SPML25	SENDPRO ML UP TO 300 LOCATIONS W/O HW	\$1,000	\$860	14%
SPML26	SENDPRO ML UP TO 300 LOCATIONS W/ HW	\$1,000	\$860	14%
SPE-BASIC-100	SENDPRO ENTERPRISE BASIC SUB 100	\$50	\$50	0%
SPE-BASIC-1000	SENDPRO ENTERPRISE BASIC SUB 1000	\$210	\$210	0%
SPE-BASIC-10000	SENDPRO ENTERPRISE BASIC SUB 10000	\$1,600	\$1,600	0%
SPE-BASIC-100000	SENDPRO ENTERPRISE BASIC SUB 100000	\$5,500	\$5,500	0%
SPE-BASIC-150000	SENDPRO ENTERPRISE BASIC SUB 150000	\$7,500	\$7,500	0%
SPE-BASIC-2500	SENDPRO ENTERPRISE BASIC SUB 2500	\$440	\$440	0%
SPE-BASIC-25000	SENDPRO ENTERPRISE BASIC SUB 25000	\$2,250	\$2,250	0%
SPE-BASIC-500	SENDPRO ENTERPRISE BASIC SUB 500	\$105	\$105	0%
SPE-BASIC-5000	SENDPRO ENTERPRISE BASIC SUB 5000	\$775	\$775	0%
SPE-BASIC-50000	SENDPRO ENTERPRISE BASIC SUB 50000	\$3,000	\$3,000	0%
SPE-BASIC-7500	SENDPRO ENTERPRISE BASIC SUB 7500	\$1,450	\$1,450	0%
SPE-BASIC-CC	#N/A	\$20	\$20	0%
SPE-BASIC-USPS	SENDPRO ENTERPRISE BASIC SUB USPS ONLY	\$20	\$20	0%
SPE-BB	BLACK BOX	\$75	\$75	0%
SPE-BBSDK	BLACK BOX SDK (1)	\$100	\$100	0%
SPE-CBC	CROSS BORDER CONSOLIDATION	\$300	\$300	0%
SPE-HL1	HOSTING LEVEL 1	\$1,000	\$1,000	0%
SPE-HL2	HOSTING LEVEL 2	\$1,667	\$1,667	0%
SPE-HL3	HOSTING LEVEL 3	\$2,500	\$2,500	0%
SPE-HZMT	HAZMAT	\$600	\$600	0%
SPE-RPS	RESTRICTED PARTY SCREENING	\$150	\$150	0%
SPE-TIER2-100	SENDPRO ENTERPRISE TIER 2 SUB 100	\$100	\$100	0%
SPE-TIER2-1000	SENDPRO ENTERPRISE TIER 2 SUB 1000	\$350	\$350	0%
SPE-TIER2-10000	SENDPRO ENTERPRISE TIER 2 SUB 10000	\$1,750	\$1,750	0%
SPE-TIER2-100000	SENDPRO ENTERPRISE TIER 2 SUB 100000	\$6,500	\$6,500	0%
SPE-TIER2-150000	SENDPRO ENTERPRISE TIER 2 SUB 150000	\$8,000	\$8,000	0%
SPE-TIER2-2500	SENDPRO ENTERPRISE TIER 2 SUB 2500	\$625	\$625	0%
SPE-TIER2-25000	SENDPRO ENTERPRISE TIER 2 SUB 25000	\$2,750	\$2,750	0%
SPE-TIER2-500	SENDPRO ENTERPRISE TIER 2 SUB 500	\$180	\$180	0%
SPE-TIER2-5000	SENDPRO ENTERPRISE TIER 2 SUB 5000	\$1,000	\$1,000	0%
SPE-TIER2-50000	SENDPRO ENTERPRISE TIER 2 SUB 50000	\$3,750	\$3,750	0%
SPE-TIER2-7500	SENDPRO ENTERPRISE TIER 2 SUB 7500	\$1,650	\$1,650	0%
SPE-TIER3-100	SENDPRO ENTERPRISE TIER 3 SUB 100	\$200	\$200	0%
SPE-TIER3-1000	SENDPRO ENTERPRISE TIER 3 SUB 1000	\$550	\$550	0%
SPE-TIER3-10000	SENDPRO ENTERPRISE TIER 3 SUB 10000	\$2,000	\$2,000	0%
SPE-TIER3-100000	SENDPRO ENTERPRISE TIER 3 SUB 100000	\$7,000	\$7,000	0%
SPE-TIER3-150000	SENDPRO ENTERPRISE TIER 3 SUB 150000	\$8,500	\$8,500	0%
SPE-TIER3-2500	SENDPRO ENTERPRISE TIER 3 SUB 2500	\$800	\$800	0%
SPE-TIER3-25000	SENDPRO ENTERPRISE TIER 3 SUB 25000	\$3,000	\$3,000	0%
SPE-TIER3-500	SENDPRO ENTERPRISE TIER 3 SUB 500	\$325	\$325	0%
SPE-TIER3-5000	SENDPRO ENTERPRISE TIER 3 SUB 5000	\$1,250	\$1,250	0%
SPE-TIER3-50000	SENDPRO ENTERPRISE TIER 3 SUB 50000	\$4,000	\$4,000	0%
SPE-TIER3-7500	SENDPRO ENTERPRISE TIER 3 SUB 7500	\$1,850	\$1,850	0%
SPE-USPSADP	USPS SHIPPING API DISCT PROGRAM	\$30	\$30	0%
SPE-USPSAPI	USPS SHIPPING API	\$0	\$0	0%
Low Volume Mailing Subscriptions		COMML MONTHLY RATE	PA MONTHLY RATE	DISCOUNT OFF COMML PRICE
CAAA	BRONZE ALM SUBSCRIPTION	\$0	\$0	0%
CAAB	SILVER ALM SUBSCRIPTION	\$10	\$10	0%
CAAC	GOLD ALM SUBSCRIPTION	\$50	\$50	0%
CAAD	PLATINUM ALM SUBSCRIPTION	\$250	\$250	0%
PTK2	CSD2 INTEGRATION	\$0	\$0	0%
PTK5	SENDPRO C SERIES INTEGRATION	\$0	\$0	0%
Relay Integrity		COMML MONTHLY RATE	PA MONTHLY RATE	DISCOUNT OFF COMML PRICE
RC9E	RCH - INTEGRITY EXPRESS RELAY 5000+	\$100	\$86	14%
RC9F	RCH - INTEGRITY EXPRESS 2500-4500	\$50	\$43	14%
RC9G	RCH - INTEGRITY EXP SALES PAK 2500 -3500	\$25	\$22	14%
RC9H	RCH - INTEGRITY EXP SALES PAK 4500	\$35	\$30	14%
WRBV	CAPTURE ON THE GO - PER USER (UP TO 49)	\$25	\$22	14%
WRBW	CAPTURE ON THE GO - PER USER (50 TO 99)	\$23	\$19	14%





Account Name: Commonwealth of Pennsylvania  
 Account Numbers: Multiple  
 Effective Date: 09/01/2016 End Date: 08/31/2021  
 Price Group: TC00029397 / FL  
 Discount: 30% off 625-0; 15% off all other listed supplies (includes additional published discount on item SL-SPM01)

Quote is valid for 30 days from quote date

ITEM	DESCRIPTION	LIST PRICE ON QUOTE DATE	DISCOUNT %	DISCOUNT PRICE
<b>Postage Meter Ink &amp; Accessories</b>				
<b>Ink Cartridges</b>				
765-3	Red Post Ink Cartridge - 1/box - Up to 8,000 impressions (no envelope ad), Up to 4,000 impressions (with envelope ad) - For DM200i, DM300i, DM300L, DM400i, DM400L	\$174.99	15%	\$148.74
765-9	Red Post Ink Cartridge - 1/box - Up to 8,800 impressions (no envelope ad), Up to 4,000 impressions (with envelope ad) - For DM300c, DM400c, DM450c, DM475c, SendPro® C Auto	\$152.99	15%	\$130.04
767-5	Red Postal Ribbon Cassette - 1/box - Up to 2,200 impressions (no envelope ad), Up to 1,800 impressions (with envelope ad) - For PostPerfect	Discontinued		
772-1	DM Infinity Black Postal Ink Cartridge - 1/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity	\$213.99	15%	\$181.89
772-2	DM Infinity Black Postal Ink Cartridge - 2/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity	\$405.99	15%	\$345.09
787-0	Red Postal Ink Cartridge (Standard) - 1/box - Up to 8,000 impressions (no ad); recommended for 5,000 or fewer mailpieces per month - For SendPro P & Connect+ Series	\$140.99	15%	\$119.84
787-1	Red Postal Ink Cartridge (Production) - 1/box - Up to 60,000 impressions (no ad); recommended for more than 10,000 mailpieces per month - For SendPro P & Connect+ Series	\$311.99	15%	\$265.19
787-3	Black Ink Cartridge (Standard) - 1/box - For SendPro P & Connect+ Series	\$107.99	15%	\$91.79
787-8	Red Postal Ink Cartridge (Large) - 1/box - Up to 18,000 impressions (no ad); recommended for between 5,000 and 10,000 mailpieces per month - For SendPro P & Connect+ Series	\$205.99	15%	\$175.09
787-D	Cyan Ink Cartridge (Standard) - 1/box - For SendPro P & Connect+ Series	\$75.99	15%	\$64.59
787-E	Magenta Ink Cartridge (Standard) - 1/box - For SendPro P & Connect+ Series	\$75.99	15%	\$64.59
787-F	Yellow Ink Cartridge (Standard) - 1/box - For SendPro P & Connect+ Series	\$75.99	15%	\$64.59
78P-K	Black Ink Cartridge (Production) - 1/box - For SendPro P & Connect+ Series	\$203.99	15%	\$173.39
793-5	Red Postal Ink Cartridge - 1/box - Up to 3,000 impressions (no envelope ad), Up to 2,500 impressions (with envelope ad) - For DM100i, DM125, DM200L, DM225, SendPro® C, SendPro®+	\$107.99	15%	\$91.79
797-0	Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation	\$76.99	15%	\$65.44
797-M	Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation 2	\$76.99	15%	\$65.44
SL-798-0	Red Postal Ink Cartridge - 1 per box; Up to 1,500 impressions (no envelope ad) - For SendPro® C, SendPro®+	\$61.99	15%	\$52.69
SL-870-1	Red Postal Ink Cartridge - 1 per box; Up to 400-880 impressions or 3-4 months - For SendPro® Mailstation (CSD1)	\$76.99	15%	\$65.44
<b>Print Heads &amp; Accessories</b>				
51A-P	Ink Waste Replacement Kit - 1/box - For DM300c, DM400c, DM450c, DM475c, SendPro® C, SendPro® C Auto, SendPro®+	\$22.99	15%	\$19.54
787-G	Cyan/Magenta Print Head - 1/box - For SendPro P & Connect+ Series	\$128.99	15%	\$109.64
787-H	Yellow/Black Print Head - 1/box - For SendPro P & Connect+ Series	\$128.99	15%	\$109.64
78P-B	Black Print Head - 1/box - For SendPro P & Connect+ Series	\$128.99	15%	\$109.64
78P-R	Red Print Head - 1/box - For SendPro P & Connect+ Series	\$128.99	15%	\$109.64
79P-W	Ink Waste Kit - Contains Ink Pad, Plastic Tray, Install Instructions, Polyethylene Bag & Latex Disposable Gloves - For SendPro P & Connect+ Series	\$31.99	15%	\$27.19
<b>Postage Tape</b>				
<b>Plain</b>				
610-R	Gummed Postage Tape Rolls; 6 rolls/box - 275'/roll, 1,170 tapes/roll (no envelope ad), 707 tapes/roll (with envelope ad) - For SendPro P & Connect+ Series	\$120.99	15%	\$102.84
612-9	Plain Tape Sheets - 25 double sheets, up to 50 labels - For DM100i, DM125, DM200i, DM200L, DM225, mailstation series, Personal Post, SendPro® C, SendPro®+, SendPro® Mailstation (CSD1)	\$43.99	15%	\$37.39
613-H	Self-adhesive Postage Tape Rolls - 3 rolls/box - 168.5'/roll, 722 tapes/roll (no envelope ad), 437 tapes/roll (with envelope ad) - For SendPro P & Connect+ Series	\$152.99	15%	\$130.04
620-9	Plain Tape Sheets - 150 double sheets, up to 300 labels - For DM100i, DM125, DM200i, DM200L, DM225, mailstation series, Personal Post, SendPro® C, SendPro®+, SendPro® Mailstation (CSD1)	\$76.99	15%	\$65.44
625-0	Plain Tape Strips - 300 strips, up to 600 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475, SendPro® C Auto	\$76.99	30%	\$53.89
<b>United We Stand</b>				
613-3	United We Stand Tape Sheets - 300 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475, SendPro® C Auto	\$87.99	15%	\$74.79
613-8	United We Stand Tape Sheets - 150 double sheets, 300 labels - For DM100i, DM125, DM200i, DM200L, DM225, mailstation series, Personal Post, SendPro® C, SendPro®+, SendPro® Mailstation (CSD1)	\$83.99	15%	\$71.39
613-9	United We Stand Tape Sheets - 25 double sheets, 50 labels - For DM100i, DM125, DM200i, DM200L, DM225, mailstation series, Personal Post, SendPro® C, SendPro®+, SendPro® Mailstation (CSD1)	\$49.99	15%	\$42.49



**E-Z Seal® Sealing Solution & Accessories**
**Sealing Solution**

601-0	E-Z Seal Sealing Solution: 4 - 16 oz. bottles/box - For all machine series	\$87.99	15%	\$74.79
601-7	E-Z Seal Sealing Solution: 1 - 4 oz. Dabber bottle - For all machine series	\$21.99	15%	\$18.69
601-9	E-Z Seal Sealing Solution: 1 - 4 OZ. Flip Top bottle - For all machine series	\$33.99	15%	\$28.89
605-0	E-Z Seal Sealing Solution: 1 - 5 Gallon Cubetainer - For all machine series	\$131.99	15%	\$112.19
607-0	E-Z Seal Sealing Solution: 1 - 50 Gallon Drum (no pump) - For all machine series	\$749.99	15%	\$637.49
608-0	E-Z Seal Sealing Solution: 4 - 64 oz. bottles/box - For all machine series	\$98.99	15%	\$84.14

**Cleaning Kits**

902-L	Touchscreen Equipment Maintenance Kit - Connect+™ Series	<b>Discontinued</b>		
SL-CKB01	Basic Cleaning Kit - (1) 8 oz pressurized Air Duster, (4) Alcohol Cleaning Wipes, (4) Moist Hand Towlettes	\$29.99	15%	\$25.49
SL-CKE01	Everyday Cleaning Kit - (1) 8 oz pressurized Air Duster, (1) 6 oz Anti-Static Office Equipment Cleaner, (6) Dry, Lint-Free Absorbent Wipes, (6) Alcohol Cleaning Wipes, (6) Moist Hand Towlettes, (15) Swabs, (1) Pair of Disposable Gloves	\$36.99	15%	\$31.44
SL-CKE02	Everyday Cleaning Pack - (2) 8 oz pressurized Air Duster, (1) 6 oz Anti-Static Office Equipment Cleaner, (1) Screen/Mobile/Tablet Clean Flat Pack, (12) Dry, Lint-Free Absorbent Wipes, (12) Alcohol Cleaning Wipes, (12) Moist Hand Towlettes, (25) Swabs, (2) Pair of Disposable Gloves, (1) Reusable Bag	\$49.99	15%	\$42.49
SL-CKE03	Everyday Cleaning Kit (No Duster) - (1) 6 oz Anti-Static Office Equipment Cleaner, (1) Screen/Mobile/Tablet Clean Flat Pack, (12) Dry, Lint-Free Absorbent Wipes, (12) Alcohol Cleaning Wipes, (12) Moist Hand Towlettes, (25) Swabs, (2) Pair of Disposable Gloves, (1) Reusable Bag	\$26.99	15%	\$22.94

**Document Printer Supplies**
**DP40 Supplies**

43D-0	Fuser Unit - 1/box - Up to 100,000 - For DP40S	\$306.99	15%	\$260.94
43D-1	Black Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP40S	\$110.99	15%	\$94.34
43D-2	Cyan Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP40S	\$301.99	15%	\$256.69
43D-3	Magenta Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP40S	\$301.99	15%	\$256.69
43D-4	Yellow Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP40S	\$301.99	15%	\$256.69
43D-5	Black Drum Unit - 1/box - Up to 42,000 pages @ 5% coverage - For DP40S	\$166.99	15%	\$141.94
43D-6	Cyan Drum Unit - 1/box - Up to 42,000 pages @ 5% coverage - For DP40S	\$201.99	15%	\$171.69
43D-7	Magenta Drum Unit - 1/box - Up to 42,000 pages @ 5% coverage - For DP40S	\$201.99	15%	\$171.69
43D-8	Yellow Drum Unit - 1/box - Up to 42,000 pages @ 5% coverage - For DP40S	\$201.99	15%	\$171.69
43D-9	Transfer Belt - 1/box - Up to 100,000 - For DP40S	\$260.99	15%	\$221.84
43D-A	Waste Toner Box - 1/box - Up to 30,000 pages @ 5% coverage - For DP40S	\$25.99	15%	\$22.09

**Riso Supplies**

41R-F	Riso S6303G Yellow Ink Cartridge - 1/box - Up to 130,000 pages letter style; Up to 123,000 pages ledger style	\$586.99	15%	\$498.94
41R-G	Riso S6302G Magenta Ink Cartridge - 1/box - Up to 130,000 pages letter style; Up to 123,000 pages ledger style	\$586.99	15%	\$498.94
41R-H	Riso S6301G Cyan Ink Cartridge - 1/box - Up to 130,000 pages letter style; Up to 123,000 pages ledger style	\$586.99	15%	\$498.94
41R-J	Riso S6300G Black Ink Cartridge - 1/box - Up to 120,000 pages letter style; Up to 100,000 pages ledger style	\$536.99	15%	\$456.44
41R-R	Riso S6701G Black Ink Cartridge - 1/box - Up to 78,000 pages based on monochrome printing; Up to 94,250 pages based on all 4 inks when printing in color. For ComColor 3110, 3150, 7110, 7150, 9150	\$536.99	15%	\$456.44
41R-S	Riso S6702G Cyan Ink Cartridge - 1/box - Up to 94,250 pages based on all 4 inks when printing in color. For ComColor 3110, 3150, 7110, 7150, 9150	\$536.99	15%	\$456.44
41R-T	Riso S6703G Magenta Ink Cartridge - 1/box - Up to 94,250 pages based on all 4 inks when printing in color. For ComColor 3110, 3150, 7110, 7150, 9150	\$536.99	15%	\$456.44
41R-U	Riso S6704G Yellow Ink Cartridge - 1/box - Up to 94,250 pages based on all 4 inks when printing in color. For ComColor 3110, 3150, 7110, 7150, 9150	\$536.99	15%	\$456.44



**Document Printer Supplies - Cont'd**

**Riso Supplies**

<b>SL-S-7280UA</b>	Riso S-7280UA Black Ink Cartridge - 1/box - Up to 91,200 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$525.00	15%	<b>\$446.25</b>
<b>SL-S-7281UA</b>	Riso S-7281UA Cyan Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$525.00	15%	<b>\$446.25</b>
<b>SL-S-7282UA</b>	Riso S-7282UA Magenta Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$525.00	15%	<b>\$446.25</b>
<b>SL-S-7283UA</b>	Riso S-7283UA Yellow Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$525.00	15%	<b>\$446.25</b>
<b>SL-S-7284UA</b>	Riso S-7284UA Gray Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$525.00	15%	<b>\$446.25</b>

**SendPro™ Online Shipping & Mailing Supplies**

<b>SL-SPM01</b>	SendPro® Postage Sheets - 5 sheets/box - 25 stamps per sheet for a total of 125 stamps - For all standard desktop inkjet printers	\$4.49	1-49 = 15% 50+ = 20%	<b>1-49 = \$3.82</b> <b>50+ = \$3.59</b>
<b>SL-SPM02</b>	SendPro® Postage Roll - 1 roll/box - 1,000 stamps per roll - For 6WB-M, QL700, WL800, SPM3 & SL-SPM8 printers	\$39.99	15%	<b>\$33.99</b>
<b>2F3-P</b>	DK1241 4" x 6" Shipping Labels - 1 roll/box - 200 labels per roll - For QL1050, 1E28 label printers	\$29.95	15%	<b>\$25.46</b>
<b>6WB-A</b>	Data Max-pbSmartPostage 4" Continuous Shipping Labels - 1 roll of 260 self stick adhesive labels - For 6WB-P E4204 Thermal Label Printer	\$19.49	15%	<b>\$16.57</b>
<b>6WB-F</b>	Die Cut Shipping Labels - 4 in. x 6 in. - 1 roll/box, 300 labels/roll For 6WB-P E4204 Thermal Label Printer	\$29.95	15%	<b>\$25.46</b>
<b>6W2-3</b>	White Internet Shipping Labels with TrueBlock™ Technology - 5.5" x 8.5" - 25 sheets of 2 labels each - 50 labels - For all standard desktop inkjet printers	\$21.99	15%	<b>\$18.69</b>
<b>6W2-4</b>	White Internet Shipping Labels with TrueBlock™ Technology - 5.5" x 8.5" - 100 sheets of 2 labels each - 200 labels - For all standard desktop laser printers	\$39.99	15%	<b>\$33.99</b>
<b>6WB-K</b>	White Adhesive Labels - 5.5" x 8.5" - 25 sheets of 2 labels each - 50 labels- For all standard desktop inkjet printers	\$9.99	15%	<b>\$8.49</b>

**Labels**

<b>674-0</b>	Direct Thermal Label Rolls - 4 in. x 6,000 in. Continuous - 3 rolls/box - For J693, J696	\$239.99	15%	<b>\$203.99</b>
<b>678-0</b>	Thermal Transfer Label Rolls - 3 rolls & 1 ribbon/box - 4" x 6,000" Continuous	\$259.99	15%	<b>\$220.99</b>
<b>745-0</b>	Continuous Direct Thermal Labels - 4 rolls/box, 4 in. x 1,800 in. - For J645, 1E03, 1E23 and 1E26 Label Printers	\$139.99	15%	<b>\$118.99</b>
<b>USPS890-PB</b>	IMpb Compliant Certified Label Bulk Roll - 2,000 labels - For DM100i, DM125, DM200L, DM225, DM300c, DM400c, DM450c, DM475c, SendPro C200, C300, C400, P1000, P1500, P2000, P3000, Connec+ 500W, 1000, 2000, 3000, SendSuite Live, SendSuite Xpress	\$0.00	NA	<b>\$0.00</b>



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Item	Description	Commercial Price	PA Price	Discount Off
				Commercial Price
ASV	AUTO SIGNATURE VERIFICATION - ASV	\$2,215	\$1,706	23%
BA2L	BONDING AGENT - 200 LITER BARREL	\$4,626	\$3,562	23%
BAPR	BONDING AGENT PRINTHEAD - EACH	\$771	\$594	23%
BI2L	BLACK INK - 200 LITER BARREL	\$10,487	\$8,075	23%
BLPR	BLACK PRINTHEAD - EACH	\$771	\$594	23%
CI2L	CYAN INK - 200 LITER BARREL	\$17,168	\$13,219	23%
CYPR	CYAN PRINTHEAD - EACH	\$771	\$594	23%
FL3E	RS CHASSIS 6ST 10X13 PKG	\$149,871	\$115,401	23%
FL3G	RS CHASSIS 9ST 10X13 PKG	\$165,065	\$127,100	23%
FL3K	RS CHASSIS 12ST 10X13 PKG	\$180,258	\$138,799	23%
FL56	TOP EDGE MARKER	\$11,381	\$8,763	23%
FLY6	6' SPEED SORT	\$7,097	\$5,465	23%
FLY7	9' SPEED SORT	\$7,871	\$6,061	23%
FYF5	APAS-112 (SINGLE CARD FEEDER)	\$89,677	\$69,051	23%
MCRP	MICR PRINTHEAD - EACH	\$771	\$594	23%
MGPR	MAGENTA PRINTHEAD - EACH	\$771	\$594	23%
MI2L	MAGENTA INK - 200 LITER BARREL	\$17,168	\$13,219	23%
MI3L	MICR INK - 3 LITER CONTAINER	\$2,532	\$1,950	23%
PDHA	HELP DESK 5X12 Q1-2	\$9,935	\$7,650	23%
PDHB	HELP DESK 7X24 Q1-2	\$11,355	\$8,743	23%
PDHC	HELP DESK 5X12 Q3-9	\$8,516	\$6,557	23%
PDHD	HELP DESK 7X24 Q3-9	\$9,935	\$7,650	23%
PDHE	HELP DESK CONNECT 5X12 Q1-2	\$9,032	\$6,955	23%
PDHF	HELP DESK CONNECT 7X24 Q1-2	\$10,323	\$7,949	23%
PDHG	HELP DESK CONNECT 5X12 Q3-9	\$7,742	\$5,961	23%
PDHH	HELP DESK CONNECT 7X24 Q3-10	\$9,032	\$6,955	23%
RD18	THERMAL TRANSFER LABEL PRINTER KIT	\$2,058	\$1,585	23%
RD3S	DC WKSTAT COMP XP/INSITE	\$3,048	\$2,347	23%
RD60	DIRECT REPORT W/MTR REPOR	\$7,123	\$5,485	23%
RDN1	DFWORKS INTEGRITY LEV 1 A	\$51,484	\$39,643	23%
RDWN	MSM WINDOWS 7	\$7,671	\$5,907	23%
SDJO	LIC 8K PLAT OCR OUT INTL	\$12,759	\$9,824	23%
SR28	LIC 24K SIL OCR IO NO DRS	\$19,852	\$15,286	23%
SRPB	PRINTER POS 2 ENDORSE	\$24,783	\$19,083	23%
SRPG	2K PLATINUM	\$13,842	\$10,658	23%
SRPH	10K PLATINUM	\$38,325	\$29,510	23%
SRPJ	18K PLATINUM	\$49,924	\$38,441	23%
SRPK	24K PLATINUM	\$57,056	\$43,933	23%
SRPL	45K PLATINUM	\$72,258	\$55,639	23%
SRRG	2K SMARTMATCH PLATINUM	\$4,510	\$3,473	23%
SRRH	10K SMARTMATCH PLATINUM	\$5,330	\$4,104	23%
SRRJ	18K SMARTMATCH PLATINUM	\$8,915	\$6,865	23%
SRRK	24K SMARTMATCH PLATINUM	\$11,411	\$8,787	23%
SRRL	45K SMARTMATCH PLATINUM	\$13,860	\$10,673	23%
SRWH	10K SILVER	\$18,768	\$14,452	23%
SRWJ	18K SILVER	\$28,152	\$21,677	23%
SRWK	24K SILVER	\$33,783	\$26,013	23%
SRWL	45K SILVER	\$45,044	\$34,684	23%
SRYH	10K SMARTMATCH SILVER	\$4,197	\$3,231	23%
SRYJ	18K SMARTMATCH SILVER	\$7,320	\$5,636	23%
SRYK	24K SMARTMATCH SILVER	\$8,937	\$6,882	23%
SRYL	45K SMARTMATCH SILVER	\$10,764	\$8,288	23%
WPCR	WIPE CARTRIDGE - CASE OF 10	\$1,310	\$1,009	23%
Y19C	TRIM AND VAC PLUS	\$50,258	\$38,699	23%
Y1B0	FLEX BINDERY I/F INTEGR	\$34,090	\$26,249	23%
Y1B1	FLEX BINDERY I/F RETROFIT	\$47,781	\$36,791	23%
Y1BA	FMI CUT SHT FDR FOR RS	\$98,929	\$76,175	23%
Y1BC	FMI INPUT SVC SPARES	\$9,169	\$7,060	23%
Y1BT	CROSSFLOW ALIGNER TABLE	\$13,364	\$10,290	23%
Y209	FLEXIBLE DUAL ACCUMULATOR	\$80,645	\$62,097	23%
Y214A	MOVING BEAM - SINGLE, BTM	\$12,774	\$9,836	23%
Y214B	MOVING BEAM - RASTER, BTM	\$12,774	\$9,836	23%
Y214C	MOVING BEAM - SINGLE, TOP	\$12,774	\$9,836	23%
Y214D	MOVING BEAM - RASTER, TOP	\$12,774	\$9,836	23%
Y215B	OMR ONLY - BOTTOM	\$5,806	\$4,471	23%
Y215T	OMR ONLY - TOP	\$5,806	\$4,471	23%
Y216	ADD'L OMR - TOP OR BOTTOM	\$2,955	\$2,275	23%
Y217	FIXED BEAM BARCODE ENABLE	\$2,955	\$2,275	23%
Y21MB	COGNEX AREA SCAN - BOTTOM	\$28,387	\$21,858	23%
Y21MT	COGNEX AREA SCAN - TOP	\$28,387	\$21,858	23%
Y235B	OMR/1D COMBO - BOTTOM	\$5,032	\$3,875	23%
Y235T	OMR/1D COMBO - TOP	\$5,032	\$3,875	23%
Y236C	MOVING BEAM - SINGLE, TOP	\$5,419	\$4,173	23%
Y236D	MOVING BEAM - RASTER, TOP	\$5,419	\$4,173	23%
Y237	CAMERA SCANNER	\$12,903	\$9,935	23%
Y23DB	OMR ONLY - BOTTOM	\$2,903	\$2,235	23%
Y23DT	OMR ONLY - TOP	\$2,903	\$2,235	23%
Y23EB	COGNEX AREA SCAN - BOTTOM	\$12,903	\$9,935	23%
Y23ET	COGNEX AREA SCAN - TOP	\$12,903	\$9,935	23%
Y314	SIDELESS VERTICAL STACKER	\$11,749	\$9,047	23%
Y315	SIDELESS VERTICAL STKR FL	\$11,742	\$9,041	23%
Y315A	VERTICAL STACKER - FLATS	\$12,452	\$9,588	23%
Y31E	SINGLE 17" V-BIN, FRONT	\$6,543	\$5,038	23%



Item	Description	Commercial Price	PA Price	Discount Off
				Commercial Price
Y31F	DUAL 17" V-BIN, FRONT	\$11,596	\$8,929	23%
Y31G	SINGLE 17" V-BIN, REAR	\$6,543	\$5,038	23%
Y31H	DUAL 17" V-BIN, REAR	\$11,596	\$8,929	23%
Y31J	17" V-BIN/METER COMBO	\$6,839	\$5,266	23%
Y32S	SHINGLING CONVEYOR	\$9,075	\$6,988	23%
Y35L	EPIC PRINT+ PACKAGE	\$280,552	\$216,025	23%
Y367	ENGINE DUAL MARKERS, FRONT/BACK MOUNT	\$2,675	\$2,060	23%
Y367B	ENGINE DUAL MARKERS, FRONT/BACK MOUNT	\$2,675	\$2,060	23%
Y367F	ENGINE DUAL MARKERS, FRONT/BACK MOUNT	\$2,675	\$2,060	23%
Y368	STACKER DUAL MARKERS, FRONT/BACK MOUNT	\$2,675	\$2,060	23%
Y368B	STACKER DUAL MARKERS, FRONT/BACK MOUNT	\$2,676	\$2,061	23%
Y368F	STACKER DUAL MARKERS, FRONT/BACK MOUNT	\$2,677	\$2,061	23%
Y369	ADD'L DUAL EDGE MARKERS	\$1,314	\$1,012	23%
Y370	STANDARD TURNOVER	\$14,521	\$11,181	23%
Y396	ON-EDGE STACKER, EPIC/MSE	\$25,742	\$19,821	23%
Y3CZ	FEEDMAX W/6' IN-FEED	\$11,516	\$8,867	23%
Y43S	GLASS PLATE FOR Y431	\$1,843	\$1,419	23%
Y4HJ	UNWINDER BASE	\$52,258	\$40,239	23%
Y558	FLATS/FOLDED ROTARY FDR	\$15,484	\$11,923	23%
Y563	EPIC ENGINE	\$361,290	\$278,193	23%
Y575	BUFFER	\$105,161	\$80,974	23%
YI2L	YELLOW INK - 200 LITER BARREL	\$17,168	\$13,219	23%
YLPR	YELLOW PRINthead - EACH	\$771	\$594	23%
ZX29	EPIC FLATS	\$32,258	\$24,839	23%
ZXB9	HEAVIES BUFFER	\$41,471	\$31,933	23%
FYA2	FDR SM PROD W SNGLE SEP	\$4,065	\$3,130	23%
FYA7	FEEDMAX 9 FT CONVEYOR	\$1,205	\$928	23%
FYA9	RETRO REFLECTIVE TRIGGER	\$129	\$99	23%
FYAA	MICROSWITCH TRIGGER	\$129	\$99	23%
FYAB	DOUBLE DETECT	\$710	\$547	23%
FYAD	MP/VAC	\$844	\$650	23%
FYAH	915/1015 24VDC S/S	\$406	\$313	23%
FYB3	9 FT CONVEYOR	\$7,613	\$5,862	23%
FYB6	9FT SORT CONVEYOR 220V	\$7,935	\$6,110	23%
FYC4	DUAL MOTOR	\$2,097	\$1,615	23%
FYC6	MONITOR STAND (STD)	\$258	\$199	23%
FYC8	20IN INFD CANTILVR 3 BELT	\$3,355	\$2,583	23%
FYCA	FIT FDR STAND NO DOORS	\$1,613	\$1,242	23%
FYF2	APAS-72 SINGLE CARD FDR INCL FEEDMAX S AND OUTPUT STACKER	\$68,387	\$52,658	23%
FYF3	APAS-112 DUAL CARD FDR INCL FEEDMAX S AND OUTPUT STACKER NOT 2ND FDR	\$108,732	\$83,724	23%
FYK0	FLOWMASTER RS FLEX (10X13) 3 ENCL. SALES PCN	\$98,065	\$75,510	23%
FYK1	FLOWMASTER RS FLEX (10X13) 6 ENCL. SALES PCN	\$104,194	\$80,229	23%
FYK2	FLOWMASTER RS FLEX (10X13) 9 ENCL. SALES PCN	\$112,806	\$86,861	23%
FYK3	FLOWMASTER RS FLEX (10X13) 12 ENCL. SALES PCN	\$128,000	\$98,560	23%
FYS0	EXTRA STA FDR 110V	\$5,548	\$4,272	23%
FYS1	EXTRA STA FDR 220V	\$5,935	\$4,570	23%
FYS2	900EI REPLACMNT FDR 110V	\$4,323	\$3,329	23%
FYS3	900EI REPLACMNT FDR 220V	\$4,452	\$3,428	23%
FYS4	1200EI REPLACMNT FDR 110V	\$5,935	\$4,570	23%
FYS5	1200EI REPLACMNT FDR 220V	\$5,935	\$4,570	23%
FYS6	1500 CONT FDR 15 IN 110V	\$6,323	\$4,869	23%
FYS7	1500 CONT FDR 15 IN 220V	\$6,323	\$4,869	23%
FYS8	1200 CONT FDR 12 IN 110V	\$4,697	\$3,617	23%
FYS9	1200 CONT FDR 12 IN 220V	\$4,697	\$3,617	23%
FYSA	FORCEFLEX FDR 14 IN 110V	\$11,484	\$8,843	23%
FYSB	FORCEFLEX FDR 14 IN 220V	\$11,484	\$8,843	23%
FYSC	FORCEFLEX FDR 20 IN 110V	\$14,194	\$10,929	23%
FYSD	FORCEFLEX FDR 20 IN 220V	\$14,194	\$10,929	23%
FYSE	FEEDMAX HI CAP FDR 110V	\$15,355	\$11,823	23%
FYSF	FEEDMAX HI CAP FDR 220V	\$15,355	\$11,823	23%
FYSG	6' FEEDMAX S	\$20,129	\$15,499	23%
FYSJ	PKG FDR 6 IN 110V	\$7,325	\$5,640	23%
FYSK	PKG FDR 6 IN 220V	\$7,325	\$5,640	23%
FYSL	PKG FDR 12 IN 110V	\$8,387	\$6,458	23%
FYSM	PKG FDR 12 IN 220V	\$8,387	\$6,458	23%
FYSN	PKG FDR 18 IN 110V	\$10,177	\$7,836	23%
FYSP	PKG FDR 18 IN 220V	\$10,177	\$7,836	23%
FYT2	FDR SM PROD-SNGL SEP 220V	\$4,335	\$3,338	23%
FYT3	FFX SERVO FDR 20 IN 220V	\$7,325	\$5,640	23%
FYY2	STAND ALONE BELT TO 110V	\$10,903	\$8,395	23%
FYY4	FBI NEW STYLE	\$13,166	\$10,138	23%
FYY5	6 FT SORT CONVEYOR 110V	\$8,903	\$6,855	23%
FYY6	6 FT SORT CONVEYOR 220V	\$8,903	\$6,855	23%
FYY7	6 FT CONVEYOR SPD UP 110V	\$8,710	\$6,707	23%
FYY8	6 FT CONVEYOR SPD UP 220V	\$8,516	\$6,557	23%
FYYW	9 FT CONVEYOR SPD UP 220V	\$10,194	\$7,849	23%
MD26	SUREFEED SPEED SORT 9'	\$9,161	\$7,054	23%
RDH0	MPS/APS ADVANCED DC	\$56,774	\$43,716	23%
SRHX	ABSEENTEE BALLOT DATA CAP	\$25,806	\$19,871	23%
SRHY	REPORT PKG RELIAVOTE STD	\$25,806	\$19,871	23%
Y1A0	BULK FEEDER 6'	\$6,903	\$5,315	23%



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Item	Description	Commercial Price	PA Price	Discount Off
				Commercial Price
Y1A1	BULK FEEDER 9'	\$7,226	\$5,564	23%
Y3C7	MCS 4600 ARRAY 4"SYS 2"+2	\$25,806	\$19,871	23%
Y3DB	TABBER WITH 4" KIT	\$31,613	\$24,342	23%
Y3F1	DIVERT ATTACHED(B4 INKJET	\$7,484	\$5,763	23%
Y3F5	4000W DRYER	\$5,161	\$3,974	23%
Y3F6	FIT DVRT STAND ALONE 110V	\$6,710	\$5,167	23%
Y3FM	36" FLEX INKJET TRANSPORT	\$15,161	\$11,674	23%
Y3FN	56" FLEXIBLE INKJET TRANSP	\$17,548	\$13,512	23%
Y3FR	72" FLEXIBLE INKJET TRANSP	\$18,710	\$14,407	23%
Y3FV	30" DRYER BASES STD ALONE	\$13,677	\$10,531	23%
Y3FY	DIVERT ATT'D(AFTER INKJET	\$8,452	\$6,508	23%
Y503	MPS/APS 3 STA CHASSIS	\$53,935	\$41,530	23%
Y504	MPS/APS 4 STA CHASSIS	\$58,065	\$44,710	23%
Y506	MPS/APS 6 STA CHASSIS	\$76,774	\$59,116	23%
Y507	MPS/APS 7 STA CHASSIS	\$80,516	\$61,997	23%
Y508	MPS/APS 8 STA CHASSIS	\$92,000	\$70,840	23%
Y509	MPS/APS 9 STA CHASSIS	\$106,839	\$82,266	23%
Y510	MPS/APS 10 STA CHASSIS	\$110,968	\$85,445	23%
Y512	MPS/APS 12 STA CHASSIS	\$119,613	\$92,102	23%
Y514	MPS/APS 14 STA CHASSIS	\$137,935	\$106,210	23%
Y56B	MPS 22K ENG/TAKEAWAY/SEAL	\$226,710	\$174,567	23%
Y56C	MPS 26K ENG/TAKEAWAY/SEAL	\$249,290	\$191,953	23%
Y574	26K TNT MPS	\$85,032	\$65,475	23%
Z9SS	ON-SYSTEM SUPPORT OSS	\$1,284	\$989	23%
ZX22	14" MODE SOFTWARE KEY	\$0	\$0	23%
1E20	LASER REPORT PRINTER	\$385	\$296	23%
921H	UPPER FOLD PLATE	\$774	\$596	23%
921J	LOWER FOLD PLATE	\$774	\$596	23%
921K	LOWER DEFLECTOR	\$774	\$596	23%
921L	UPPER DEFLECTOR	\$774	\$596	23%
921V	ADD FOLDING CAPABILITY	\$9,916	\$7,635	23%
922R	6 1/4" LOWER BUCKLE CHUTE	\$5,355	\$4,123	23%
DITP	OPTIFLOW 120V ADJUSTABLE	\$3,484	\$2,683	23%
EMT	EMT FINISHING FOR IJ	\$619,523	\$477,032	23%
F7ZE	TABLE EXTENSION	\$581	\$447	23%
FF3L	STD INSTALL PLC FM PER WK	\$5,806	\$4,471	23%
FL2C	SUREFEED FEEDERS-SE 900EX	\$4,968	\$3,825	23%
FL2D	SUREFEED FEEDERS-ECO900EX	\$6,323	\$4,869	23%
FL2E	BELT TURNOVER	\$8,065	\$6,210	23%
FL2F	BUMP TURN	\$4,516	\$3,477	23%
FL57	BOTTOM EDGE MARKER 6X9	\$11,381	\$8,763	23%
FL58	BOTTOM EDGE MARKER 10X13	\$11,381	\$8,763	23%
FL7E	9' FLAT COLLECT CONVEYOR	\$6,581	\$5,067	23%
FLFA	REPORT PRINTER	\$903	\$695	23%
FLFB	10X13 SERVO FEEDER	\$10,794	\$8,311	23%
FLFC	6X9 SERVO FEEDER	\$10,794	\$8,311	23%
FLFD	SUREFEED FEEDERS	\$5,419	\$4,173	23%
FLFE	SUREFEED FEEDERS	\$5,935	\$4,570	23%
FLFH	SUREFEED FEEDERS	\$3,516	\$2,707	23%
FLFM	2 UP CUTTER	\$41,935	\$32,290	23%
FLFN	20" INLINE FOLDER	\$26,445	\$20,363	23%
FLFP	FOLD PLATES	\$2,065	\$1,590	23%
FLNO	FLOWMASTER BLANK FEEDER	\$1,387	\$1,068	23%
FLU0	FRICTION FEED 6X9 FM RS	\$7,839	\$6,036	23%
FLUB	6X9 THIN MATERIAL KIT FEE	\$7,839	\$6,036	23%
FLV0	FRICTION FEED 10X13 FN RS	\$7,839	\$6,036	23%
FLV1	ROTARY FEEDER FM RS	\$20,000	\$15,400	23%
FLVB	10X13 THIN MATERIAL KIT F	\$7,839	\$6,036	23%
FYA0	BATCH	\$1,871	\$1,441	23%
FYA1	DOUBLE DETECT W ECO SEP	\$774	\$596	23%
FYA3	MULTI PURPOSE OPTION	\$645	\$497	23%
FYA4	MULTI PURPOSE W/VAC OPT	\$1,032	\$795	23%
FYA8	FDR PIECE COUNT	\$839	\$646	23%
FYAC	MP/IJ	\$386	\$297	23%
FYAE	MP/IJ	\$689	\$531	23%
FYAF	24VAC	\$323	\$249	23%
FYAG	24VDC	\$323	\$248	23%
FYAJ	RJ45	\$323	\$248	23%
FYAK	BK 660	\$323	\$248	23%
FYAL	BK 71B/765	\$323	\$248	23%
FYAM	730 TABBER	\$323	\$248	23%
FYAN	GEAR DOWN	\$323	\$248	23%
FYAR	MP/VAC	\$1,032	\$795	23%
FYAS	VIDEOJET INTERFACE	\$323	\$249	23%
FYB1	BATCH OPTION	\$1,871	\$1,441	23%
FYB4	12 FT CONVEYOR	\$6,702	\$5,160	23%
FYCO	ENCODER MOUNT (SECAP)	\$138	\$106	23%
FYC1	ENCODER MOUNT FOR MCS	\$323	\$249	23%
FYC2	ENCODER MOUNT FOR DOMINO	\$288	\$222	23%
FYC3	SPEED FOLLOW OPTION	\$2,090	\$1,610	23%
FYC5	CANTILEVERED FEEDER STAND	\$645	\$497	23%
FYC7	MONITOR STAND (SECAP)	\$654	\$504	23%
FYC9	20IN INFD CANTILVR 5 BELT	\$3,871	\$2,981	23%



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Item	Description	Commercial Price	PA Price	Discount Off
				Commercial Price
FYCB	FIT FDR STAND DOORS	\$2,174	\$1,674	23%
FYCE	ADPHOS DRYER 301201 3KW	\$5,406	\$4,163	23%
FYCF	ADPHOS DRYER 301203 6KW	\$8,761	\$6,746	23%
FYCG	ADPHOS DRYER 301204 9KW	\$12,632	\$9,727	23%
FYCS	PROGRAMMABLE ENCODER	\$1,334	\$1,027	23%
FYCU	14.5 INCH WIDE BELT FIT 5	\$3,019	\$2,325	23%
FYCV	14.5 INCH WIDE BELT FIT 7	\$2,865	\$2,206	23%
FYCX	9000W DRYER MOUNT	\$645	\$497	23%
FYCY	PROGRAMMABLE ENCODER	\$645	\$497	23%
FYCZ	300 PPI (MSC)	\$258	\$199	23%
FYDB	VIDEO-JET FRAMING & CABLES	\$387	\$298	23%
FYF4	2ND CARD FEEDER	\$25,806	\$19,871	23%
FYKA	W/ROTARY FDR & COMPRESSOR	\$3,871	\$2,981	23%
FYKB	FLWSORT CONVEYOR	\$7,097	\$5,465	23%
FYKF	ASSY 10X13 TURNOVER IF	\$15,419	\$11,873	23%
FYM6	OEM 2 CONTROLLER REBUILD	\$1,955	\$1,505	23%
FYR9	FIT DVRT STAND ALONE 220V	\$7,742	\$5,961	23%
FYT0	FFX SERVO FDR 14 IN 110V	\$25,794	\$19,861	23%
FYT1	FFX SERVO FDR 14 IN 220V	\$25,794	\$19,861	23%
FYT4	PKG SERVO FDR 6 IN 110V	\$21,355	\$16,443	23%
FYT5	PKG SERVO FDR 6 IN 220V	\$21,355	\$16,443	23%
FYT6	PKG SERVO FDR 12 IN 110V	\$22,581	\$17,387	23%
FYT7	PKG SERVO FDR 12 IN 220V	\$22,581	\$17,387	23%
FYY0	BUMP TURN 110V	\$4,516	\$3,477	23%
FYYX	12 FT CONVEYOR SPDUP 220V	\$6,702	\$5,160	23%
HUNK	HUNKELER FINISHING FOR IJ	\$594,316	\$457,623	23%
IA08	MSE, PPS 2"+2", EFS 44"	\$97,419	\$75,013	23%
IA0C	MSE, PPS 2"+2", VTT 19"	\$90,323	\$69,548	23%
IA0D	LAYOUTDESIGNER BASIC SEAT	\$3,097	\$2,385	23%
IA0E	LAYOUTDESIGNER ADV SEAT	\$11,097	\$8,545	23%
IA0F	PPS STARTUP KIT, 2" PRINT	\$645	\$497	23%
IA0G	PPM IDATA TASK ADVANCED	\$10,323	\$7,948	23%
IJ20	INTELLIJET 20 PRINTING SYSTEM	\$2,920,316	\$2,248,643	23%
IJ20IT	INTELLIJET 20 INSTALLATION & TESTING	\$97,869	\$75,359	23%
IJS7	RIVAL/MSE,PPS 2" W/ Y315B PACKAGE - SALES PCN	\$83,871	\$64,581	23%
IJS8	RIVAL/MSE,PPS 4" W/ Y315B PACKAGE - SALES PCN	\$96,774	\$74,516	23%
LRS	LRS FINISHING FOR IJ	\$542,427	\$417,669	23%
MD30	VACUUM BASE W/READER	\$19,355	\$14,903	23%
PGMZ	LASER REPORT PRINTER, RIVAL	\$385	\$296	23%
PM	PROJ MGT SUPPORT/WK	\$7,097	\$5,465	23%
R254C	CHECK SIGNING KIT FOR R254	\$11,645	\$8,967	23%
R257	LOW CAP & SMART DEFLECT	\$8,123	\$6,255	23%
R268	BARCODE SCAN-(1ST CHNL)	\$4,258	\$3,279	23%
R278	OMR SCAN- R451/3 (1ST CHNL)	\$2,761	\$2,126	23%
R279	OMR SCAN- R451/3 (ADD'L CHNL)	\$3,458	\$2,663	23%
R503	DC TO METER LINK KIT	\$1,484	\$1,143	23%
R751	DM INFINITY DM16K	\$23,846	\$18,361	23%
R752	DM INFINITY DM16K	\$23,846	\$18,361	23%
R753	DM INFINITY DM16KR NON PB	\$23,865	\$18,376	23%
R754	DM INFINITY DM16KR PB SYS	\$23,865	\$18,376	23%
R756	DM INFINITY DM16KR NON PB	\$23,865	\$18,376	23%
R763	DM INFINITY 22K SYSTEM	\$32,252	\$24,834	23%
R764	DM INFINITY DM16KR SYSTEM	\$23,865	\$18,376	23%
R765	RESETTABLE INTERFACE CONTROLLER (RIC) - KIT	\$11,290	\$8,694	23%
R766	DM INFINITY DM16KR NON PB	\$23,865	\$18,376	23%
R767	DM INFINITY 26KR SYSTEM	\$40,639	\$31,292	23%
R76L	DM INFINITY LOOK-AHEAD PHOTOCCELL KIT	\$968	\$745	23%
R76P	RESETTABLE INTERFACE CONTROLLER (RIC) - KIT	\$2,710	\$2,086	23%
R770	DM INFINITY INSTALLATION	\$671	\$517	23%
R771	DM INFINITY ACCTG KIT 1	\$632	\$487	23%
R772	DM INFINITY ACCTG KIT 2	\$710	\$547	23%
R773	DM INFINITY ACCTG KIT 3	\$774	\$596	23%
R774	DM INFINITY ACCTG DM1000	\$633	\$487	23%
R77F	DM INFINITY STATION 16K	\$35,751	\$27,528	23%
R77G	DM INFINITY STATION 22K	\$43,725	\$33,668	23%
R77H	METER BYPASS KIT	\$1,548	\$1,192	23%
R77Y	DM INFINITY ROLLUP MOD	\$127,484	\$98,163	23%
R77Z	INFINITY STANDALONE TABLE	\$671	\$517	23%
R7AZ	WEIGH ON FLY MTR SEL SW	\$23,511	\$18,103	23%
RD04	DC PRINTER INTEGRATION SW	\$27,355	\$21,063	23%
RD12	SMARTSCAN INPUT BARCODE S	\$15,484	\$11,923	23%
RD17	DFW DOC LIFECYCLE TRK-BAS	\$28,387	\$21,858	23%
RD23	COLLATION LOG FIXD FORMAT	\$10,671	\$8,217	23%
RD2D	VIDEK INPUT AREA SCANNING	\$15,161	\$11,674	23%
RD2E	CAMERA SCAN CHASSIS VICEK	\$14,581	\$11,227	23%
RD2F	CAMERA SCAN OUTPUT VIDEK	\$16,194	\$12,469	23%
RD34	DC COMPUTER (WIN 7)	\$7,742	\$5,961	23%
RD36	DC-RTP COMPUTER WITH DIFFBUS (WIN 7)	\$9,677	\$7,452	23%
RD3G	DC MISSION CRITICAL SERV R	\$82,581	\$63,587	23%
RD3J	DC COMPUTER MSE/FPS W-API	\$9,033	\$6,955	23%
RD3M	DC STANDARD SERVER	\$18,168	\$13,989	23%
RD3N	DC MID-RANGE SERVER	\$33,090	\$25,479	23%
RD3R	REMOTE OPERATOR CONSOLE	\$2,059	\$1,585	23%



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Item	Description	Commercial Price	PA Price	Discount Off
				Commercial Price
RD4Z	SERVER SW 1-4 INSERTERS	\$19,355	\$14,903	23%
RD5A	MBS KITSINGLE LINE STD BC	\$6,387	\$4,918	23%
RD5B	MBS KIT RASTER NARROW BC	\$6,387	\$4,918	23%
RD5C	MBS H'TOP SCAN SINGLE LIN	\$6,387	\$4,918	23%
RD5D	MBS H'TOP RASTER SCANNER	\$6,387	\$4,918	23%
RD5N	MBS CTOP SCAN SINGLE LINE	\$12,774	\$9,836	23%
RD5P	MBS CTOP RASTER SCAN SNGL	\$12,774	\$9,836	23%
RD5R	MBS C'BTM RASTER SCAN SNG	\$12,774	\$9,836	23%
RD5S	MBS C'BTM SCAN SINGLE 2 B	\$12,774	\$9,836	23%
RD5T	MBS SERIES OP SEALER SCAN	\$6,284	\$4,839	23%
RD5U	MBS SERIES OUTPUT SEALER	\$6,284	\$4,839	23%
RD5X	MBS APS OP SEALER SCAN SI	\$6,387	\$4,918	23%
RD5Y	MBS APS SEALER RASTER SCA	\$6,387	\$4,918	23%
RD5Z	SERVER SW 5 PLUS INSERTER	\$32,258	\$24,839	23%
RD62	DC WORKSTATION BASE S/W	\$6,839	\$5,266	23%
RD63	AUTO RE-SYNCHRONIZATION	\$40,646	\$31,297	23%
RD66	FEEDER 2 FEEDER MATCH/MRG	\$11,742	\$9,041	23%
RD67	APPLICATION ENGINEERING	\$2,323	\$1,789	23%
RD68	PRIORITIZED SELECT SW	\$22,194	\$17,089	23%
RD69	OUTSORT ON ACCT NUMBER	\$11,032	\$8,495	23%
RD6L	SCANNING VERTICAL STACKER	\$25,800	\$19,866	23%
RD6Y	V-BIN WITH VIDEK	\$25,800	\$19,866	23%
RD70	INSERT VERIFICATION SW	\$7,807	\$6,011	23%
RD71	WEIGHT VERIFICATION SW	\$21,419	\$16,493	23%
RD72	TOTAL WEIGH W/MT SEL SW	\$22,194	\$17,089	23%
RD73	RESETTABLE MTR CONTRL SW	\$7,161	\$5,514	23%
RD78	INTELLIGENT INKJET PRINT	\$28,388	\$21,859	23%
RD7G	DC FILE SERVER-LOW END	\$15,484	\$11,923	23%
RD7H	PI DIRECT ACCESS LOCAL REPORTING	\$6,452	\$4,968	23%
RD7T	PRINT+ WORKSTATION	\$6,452	\$4,968	23%
RD80	FEEDER SCAN FOR DM	\$34,194	\$26,329	23%
RD86	DC VALUE PACKAGE SOFTWARE	\$38,710	\$29,807	23%
RD87	PRIME DC	\$53,175	\$40,945	23%
RD88	ADVANCED DC	\$116,968	\$90,065	23%
RD8A	UPGRADE PRIME TO ADV SW	\$70,968	\$54,645	23%
RD8N	DC IDLE TIMECONTROL/INSER	\$6,452	\$4,968	23%
RD90	REMOTE SERVICE ACCESS	\$1,407	\$1,083	23%
RD92	FILEBASE ENABLER	\$20,645	\$15,897	23%
RD93	APPLICATION ENGINEERING	\$7,130	\$5,490	23%
RD95	OUTPUT SCANNING-DC SCREEN	\$10,839	\$8,346	23%
RD9A	AUTO JOB SETUP	\$3,484	\$2,683	23%
RDA8	SCANNING KIT-MOVING BEAM	\$6,387	\$4,918	23%
RDA9	CAMERA SCAN KIT,NONCOGNEX	\$22,194	\$17,089	23%
RDB1	MSM TO INFINITY MTR-1 MTR	\$968	\$745	23%
RDB2	MSM TO INFINITY MTR-2 MTR	\$1,162	\$895	23%
RDB3	MSM TO INFINITY MTR-3 MTR	\$1,290	\$993	23%
RDBV	DF WORKS BASE SERVER	\$24,129	\$18,579	23%
RDC0	INTEGRATION CONFIG SERV	\$1,806	\$1,391	23%
RDC1	PROJECT MGT SERVICES	\$2,839	\$2,186	23%
RDC2	INSTALLATION SERVICES	\$2,839	\$2,186	23%
RDC3	TRAINING SERVICES	\$2,839	\$2,186	23%
RDC4	ENGINEERING SUPPORT SERV	\$2,839	\$2,186	23%
RDC5	CUSTOM DEVELOPMENT SERV	\$2,839	\$2,186	23%
RDC6	CUSTOM TEST DOC SERVICES	\$2,839	\$2,186	23%
RDC7	MISC PROFESSIONAL SERVICE	\$1,420	\$1,093	23%
RDD0	SMALL SERVER RACK	\$3,918	\$3,017	23%
RDD1	MEDIUM SERVER PACK	\$10,950	\$8,432	23%
RDD2	TALL SERVER PACK	\$13,742	\$10,581	23%
RDD3	22U RACK-MISSION CRITICAL	\$21,290	\$16,393	23%
RDD4	42U RACK-MISSION CRITICAL	\$21,936	\$16,891	23%
RDD5	22U RELIAVOTE SERVER PACK	\$5,548	\$4,272	23%
RDEN	PI DA ENABLER (RD8N X 5) W/ INSTALL	\$16,129	\$12,419	23%
RDEV	DFWORKS ENT SERVER PKG	\$82,581	\$63,587	23%
RDFW	DC VERIFY FOUNDATION	\$70,968	\$54,645	23%
RDFX	DC VERIFY FOUNDATION>4	\$98,065	\$75,510	23%
RDFY	DC VERIFY EACH PRIME DC	\$32,258	\$24,839	23%
RDFZ	DC VERIFY EACH ADV DC	\$12,903	\$9,935	23%
RDG0	MID-RANGE DC SERVER	\$26,581	\$20,467	23%
RDG1	DFWORKS BASE SERVER	\$17,420	\$13,413	23%
RDG2	DFWORKS STANDARD SERVER	\$28,388	\$21,859	23%
RDG3	PI DIRECT ACCESS SERVER	\$20,000	\$15,400	23%
RDG4	8-PORT GB MANAGED NETWORK SWITCH	\$1,115	\$859	23%
RDGE	DFWORKS ENTERPRISE SERVER	\$54,194	\$41,729	23%
RDGS	PI DIRECT ACCESS SERVER, BASE	\$16,903	\$13,015	23%
RDM1	MSM INFINTY MT CONNECT KT	\$9,549	\$7,353	23%
RDM2	MSM INFINTY MT CONNECT KT	\$10,194	\$7,849	23%
RDM3	MSM INFINTY MT CONNECT KT	\$13,935	\$10,730	23%
RDM5	MAILSTREAM MONITOR-1METER	\$10,994	\$8,465	23%
RDM6	MAILSTREAM MONITOR-1METER	\$8,646	\$6,657	23%
RDMP	UTILITY WORKSTATION W/ MONITOR - SALES PCN	\$3,484	\$2,683	23%
RDMR	DC VERIFY FOUNDATION, 1 INSERTER (SALES PCN)	\$15,406	\$11,863	23%
RDP4	DFW IN PLAN MRUN MGT-BASE	\$21,290	\$16,393	23%
RDP5	DFW IN PLAN MRUN MGT-ENT	\$49,678	\$38,252	23%

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RDP6	DFW IN PLAN MRUN MGT-STD	\$35,484	\$27,323	23%
RDPK	DFW SHOP FLOOR CONTROL	\$14,711	\$11,327	23%
RDPM	INSITE FILE AUDIT MAX 4SY	\$12,903	\$9,935	23%
RDPN	INSITE 5+ SYSTEM	\$25,806	\$19,871	23%
RDPT	INSITE 1 INSERTER ONLY	\$5,161	\$3,974	23%
RDS4	ADD'L 3000W UPS	\$2,258	\$1,739	23%
RDS6	DFWORKS NETWORK SWITCH	\$2,439	\$1,878	23%
RDSE	SYSTEM ENG SUPPORT LABOR	\$2,968	\$2,285	23%
RDSK	MISSION-CRITICAL DFW SERVER 1BOX	\$128,935	\$99,280	23%
RDSL	MISSION-CRITICAL DC SERVER LOW END	\$46,594	\$35,877	23%
RDSV	DFWORKS STD SERVER PKG	\$56,133	\$43,222	23%
RDSZ	UTILITY WORKSTATION	\$3,226	\$2,484	23%
RDV4	DFWORKS OPTIONAL UTILITY	\$7,742	\$5,961	23%
RDV7	DFWORKS DOCUMENT LIFECYCL	\$70,968	\$54,645	23%
RDV8	DFW DOC LIFECYCLE TRK-STD	\$51,613	\$39,742	23%
RDV9	DFW MANIFESTING - ENT	\$109,677	\$84,451	23%
RDVA	DFW MAINFESTING - STD	\$70,968	\$54,645	23%
RDVB	DFWORKS POSTAGE ACCT BASE	\$28,387	\$21,858	23%
RDVC	DFWORKS POSTAGE ACCT ENTE	\$70,968	\$54,645	23%
RDVD	DFWORKS POSTAGE ACCT STD	\$49,677	\$38,251	23%
RDVE	DFW PRODC'TY REPORTS BASE	\$28,388	\$21,859	23%
RDVF	DFWORKS PRODUCTIVITY ENT	\$70,968	\$54,645	23%
RDVG	DFW PRODC'TY REPORTS STD	\$42,581	\$32,787	23%
RDVH	DFWORKS PLATFORM SW BASE	\$25,805	\$19,870	23%
RDVJ	DFWORKS PLATFORM SW ENT	\$83,871	\$64,581	23%
RDVK	DFWORKS PLATFORM SW STD	\$58,065	\$44,710	23%
RDVL	DFW PRODT'N WORKFLOW BASE	\$64,517	\$49,678	23%
RDVM	DFWORKS WORKFLOW ENT	\$129,032	\$99,355	23%
RDVN	DFW PRODT'N WORKFLOW STD	\$96,775	\$74,517	23%
RDW7	UTILITY WORKSTATION X64 - REPL. RD3S	\$3,569	\$2,748	23%
RDYA	HANDHELD SCANNER	\$826	\$636	23%
SD2C	POSTAL+ 1D-2D ENHCD WABCR	\$1,613	\$1,242	23%
SD2D	1D-2D ENHANCED WABCR	\$7,742	\$5,961	23%
SD3D	3D MEASUREMENT OPTION	\$11,497	\$8,853	23%
SD60	CUSTOM CONSULTING SVCS	\$32,258	\$24,839	23%
SD62	PROD OPTIMIZATION TRAININ	\$16,775	\$12,917	23%
SDA0	KIT, TRAY TAG PRINTER, MU	\$2,866	\$2,207	23%
SDC0	AUTOFEEDER SECTION	\$110,244	\$84,888	23%
SDC2	MANUAL FEEDER MASTER	\$54,693	\$42,114	23%
SDC3	MANUAL FEEDER SLAVE	\$19,803	\$15,248	23%
SDD0	SCANNER SECTION	\$172,775	\$133,037	23%
SDD2	WOF SCALE	\$52,497	\$40,423	23%
SDD3	NO SCALE OPTION	\$3,429	\$2,640	23%
SDD4	DELAY	\$33,153	\$25,528	23%
SDD7	DRS, 8K INCOMING	\$12,904	\$9,936	23%
SDDA	ANN LIC 8K PLAT DRS	\$5,915	\$4,555	23%
SDDD	SFW-8K PLAT DRS	\$4,188	\$3,225	23%
SDE0	OUTPUT	\$22,594	\$17,397	23%
SDE1	DM550 DIGITAL MAIL SYS	\$58,710	\$45,207	23%
SDE2	LABELER	\$60,471	\$46,563	23%
SDE3	INKJET PRINTER	\$60,471	\$46,563	23%
SDE4	HIGH CAPACITY INK SYSTEM	\$12,904	\$9,936	23%
SDE7	VERIFIER	\$20,600	\$15,862	23%
SDE9	STD CABINET BLOWER	\$3,157	\$2,431	23%
SDF0	RAMP SECTION	\$68,088	\$52,428	23%
SDF2	LEAD STACKER STANDARD	\$39,207	\$30,189	23%
SDF4	TRAIL STACKER STANDARD	\$39,207	\$30,189	23%
SDG0	CONVEYOR	\$3,988	\$3,071	23%
SDG1	DM800I 190 NW MAIL SYS	\$998	\$768	23%
SDG2	LEFT OUTPUT CONVEYOR	\$11,297	\$8,699	23%
SDG3	RIGHT POWERED OUTPUT CONV	\$11,297	\$8,699	23%
SDG4	GRAVITY OUTPUT CONVEYOR	\$12,904	\$9,936	23%
SDG5	AUTO TUB SECTION	\$10,966	\$8,444	23%
SDG6	TUB LABEL TERMINAL	\$9,660	\$7,438	23%
SDG7	SACK RACK	\$12,904	\$9,936	23%
SDG8	DISTRIBUTED LABEL PRINTER	\$3,656	\$2,815	23%
SDH0	EXTREME ENVIRONMENT OPTIO	\$22,461	\$17,295	23%
SDJ1	DM800I 190 W MAIL SYS	\$12,904	\$9,936	23%
SDJA	PRIVATE POST SOFTWARE	\$8,387	\$6,458	23%
SDJB	SW US STD OUTGOING	\$12,904	\$9,936	23%
SDLB	VARISORT LABELER, 60HZ	\$60,471	\$46,563	23%
SDLC	VARISORT LABELER, 50HZ INTERNATIONAL	\$60,471	\$46,563	23%
SDMM	MACHINE STATUS MONITOR	\$1,362	\$1,049	23%
SDSA	SERVER PC, INTERNATIONAL	\$17,677	\$13,612	23%
SDSC	PROFESSIONAL SERVICES	\$12,904	\$9,936	23%
SDSE	INTERNAL RDX DRIVE TO USE ACRONIS BACKUP SOFTWARE	\$1,419	\$1,093	23%
SL11	OCR, SILVER 18	\$24,720	\$19,034	23%
SLAS	AUTO SIGNATURE VERIFICATION	\$1,329	\$1,023	23%
SLCK	CHECKBOX DETECTION OR NO SIGNATURE SW, RV	\$1,548	\$1,192	23%
SLDK	DOUBLES DETECTOR, STANDARD	\$9,806	\$7,551	23%
SLP5	EXTENDED PARTS SUPPORT DOMESTIC	\$12,903	\$9,935	23%
SLR6	U-TURN KIT, RELIANT 60HZ	\$11,935	\$9,190	23%
SLR7	U-TURN KIT, RELIANT 50HZ	\$11,935	\$9,190	23%



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Item	Description	Commercial Price	PA Price	Discount Off Commercial Price
SLR8	INTERNAL AIR COMPRESSOR	\$2,645	\$2,037	23%
SLR9	DOUBLES DETECTOR-L, EXTENDED TRANSPORT	\$9,806	\$7,551	23%
SLRA	IMAJE POSITION 3, IMB	\$18,710	\$14,406	23%
SLRB	IMAJE POSITION 3B, UMOVE/ENDORSEMENT	\$18,710	\$14,406	23%
SLS3	INCOMING SOFTWARE	\$968	\$745	23%
SLS4	OUTGOING SOFTWARE	\$1,549	\$1,193	23%
SLS5	OCR, PLATINUM 18	\$43,838	\$33,755	23%
SLS6	SMARTMATCH PLATINUM 18	\$7,829	\$6,028	23%
SLS7	SMARTMATCH SILVER 12	\$5,305	\$4,085	23%
SLS8	SMARTMATCH SILVER 18	\$6,428	\$4,950	23%
SLS9	RELIAVOTE INTERFACE SOFTWARE	\$1,291	\$994	23%
SLSA	UMOVE INTERFACE KIT - MUX	\$6,646	\$5,117	23%
SLSM	SMARTMATCH PLATINUM 12	\$6,427	\$4,949	23%
SLSY	STACKER, 60 HZ DS RELIANT	\$23,871	\$18,381	23%
SLSZ	STACKER, 50 HZ DS RELIANT	\$23,871	\$18,381	23%
SLUB	4-POCKET ECTION 50HZ	\$11,936	\$9,191	23%
SLUC	SPARE PARTS KIT, INTERNATIONAL	\$16,517	\$12,718	23%
SLVO	TRANSPORT (INCL. CAMERA, WORKSTN., MONITOR)	\$127,742	\$98,361	23%
SLV2	WABCR SOFTWARE	\$5,828	\$4,488	23%
SLVA	HAND SCANNER -1D BARCODE	\$710	\$547	23%
SLVB	1' READER, BLK FRONTSIDE	\$12,259	\$9,439	23%
SLVC	SEPARATOR CARD - HIGH SECURITY	\$3,517	\$2,708	23%
SLVD	1' READER BLK BACKSIDE	\$12,259	\$9,439	23%
SLVE	1" READER, FLUOR BACKSIDE	\$12,259	\$9,439	23%
SLVF	4.8" READER W/CAM, FRONT	\$40,000	\$30,800	23%
SLVG	4.8" READER, FRONT	\$36,130	\$27,820	23%
SLVH	HELP DESK, LES	\$6,452	\$4,968	23%
SLVJ	BACK PRINTER ASSY (JET ENGINE, 3-PEN PRINTER)	\$17,420	\$13,413	23%
SLVK	PRINTER, FLUOR BACKSIDE	\$16,130	\$12,420	23%
SLVL	TRAY TAG PRINTER (PB CITIZEN)	\$1,355	\$1,043	23%
SLVM	SELECTIVE OPENER	\$26,452	\$20,368	23%
SLVN	BLOWER ASSEMBLY, 60HZ	\$917	\$706	23%
SLVP	PRINTER, BLACK FRONTSIDE	\$17,420	\$13,413	23%
SLVR	ROUTER	\$520	\$400	23%
SLVS	4-POCKET SECTION-60HZ	\$11,936	\$9,191	23%
SLVT	THICKNESS MEASUREMENT	\$4,452	\$3,428	23%
SLVU	TRAY TAG PRINTER, ZEBRA	\$1,678	\$1,292	23%
SLVW	BLOWER ASSEMBLY, 50HZ	\$917	\$706	23%
SLVX	IN-LINE SCALE MODULE	\$76,775	\$59,117	23%
SLVY	ALIBY SCALE KIT	\$5,097	\$3,925	23%
SLVZ	EXTENTION MODULE	\$12,904	\$9,936	23%
SLZ1	INSTALLATION - OCR/BCR	\$6,452	\$4,968	23%
SLZ2	INSTALLATION - INCL RV	\$6,452	\$4,968	23%
SLZO	PROJ MGT SUPPORT/WK.	\$7,097	\$5,465	23%
SR04	8 STD SORT POCKET CLUSTER	\$21,069	\$16,223	23%
SR08	SFW WABCR ONLY	\$21,265	\$16,374	23%
SROC	SOFTWARE IMAGE ARCHIVING	\$7,742	\$5,961	23%
SROY	KIT, TDI CAMERA / OPTICS	\$23,226	\$17,884	23%
SR0Z	KIT, TDI CAMERA / OPTICS, WITH PC	\$25,871	\$19,921	23%
SR1B	SFW-24K PLAT OCR W/DRS	\$97,278	\$74,904	23%
SR1F	SFW-36K SIL OCR IO NO DRS	\$186,066	\$143,271	23%
SR1J	SFW-24K SIL OCR IO NO DRS	\$139,549	\$107,453	23%
SR1M	OLY II IMAJE PRINTER	\$23,790	\$18,318	23%
SR1S	SW-24K SIL OCR OUT NO DRS	\$102,336	\$78,799	23%
SR1T	SFW-24K SIL OCR IN NO DRS	\$79,744	\$61,403	23%
SR1U	SFW-36K PLAT OCR WDRS	\$121,966	\$93,914	23%
SR25	LIC 24K SIL OCR IN NO DRS	\$15,059	\$11,595	23%
SR2B	LIC 36K SIL OCR IO NO DRS	\$21,691	\$16,702	23%
SR2C	MAILCODE POSTNET WABCR	\$10,899	\$8,392	23%
SR2H	TRAY TAG PRINTER FOR MULT	\$2,866	\$2,207	23%
SR2R	SELECTIVE OPENER SINGLE T	\$31,065	\$23,920	23%
SR2S	REMOTE DIAGNOSTIC SERVER	\$3,807	\$2,931	23%
SR2V	SUPPORT LEVEL 1 HELPDESK	\$12,904	\$9,936	23%
SR30	IMAJE PRINTER	\$23,791	\$18,319	23%
SR3C	IMB KIT OLYII IMB OPT STD	\$23,097	\$17,785	23%
SR3D	LMB KIT OLYII IMB STD/LMJ	\$23,097	\$17,785	23%
SR3E	IMB KIT PTI EXPLR STD/LMJ	\$23,097	\$17,785	23%
SR3G	IMB KIT PTI EXPLR IMB STD	\$46,323	\$35,669	23%
SR3K	IMB KIT BBH EXPLR IMB STD	\$14,065	\$10,830	23%
SR3M	IMB KIT OLYII OPT STD/LMJ	\$33,420	\$25,733	23%
SR3N	IMB KIT OLYII STD/LMJ FWG	\$33,420	\$25,733	23%
SR3P	IMB KIT PTI EXPLR STD/IMJ	\$33,420	\$25,733	23%
SR3S	IMB KIT PTI EXPLR STD/VID	\$56,646	\$43,617	23%
SR3W	BARCODE READER NONGRADING	\$9,702	\$7,471	23%
SR3Z	BARCODE READER W/GRADING	\$20,025	\$15,419	23%
SR4H	IMB KIT OLYII IMB OPT/IMJ	\$23,097	\$17,785	23%
SR4J	IMB KIT OLYII IMB STD TRI	\$23,097	\$17,785	23%
SR4K	IMB KIT OLYII OPT STD TRI	\$33,420	\$25,733	23%
SR4L	IMB KIT OLYII STD TRIDENT	\$33,420	\$25,733	23%
SR4P	IMB KIT PTI EXPLR IMB OPT	\$46,323	\$35,669	23%
SR4S	IMB KIT PTI EXPLR OPT GE	\$56,646	\$43,617	23%
SR4U	LIC 13K SIL OCR OB NO DRS	\$12,324	\$9,489	23%
SR4V	LIC 13K SIL OCR IN NO DRS	\$12,324	\$9,489	23%

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Item	Description	Commercial Price	PA Price	Discount Off
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SR4W	LIC 13K SIL OCR IO NO DRS	\$17,110	\$13,175	23%
SR4X	ANN LIC 13K PLAT OCR WDRS	\$17,794	\$13,701	23%
SR5K	ONE FLATS STATION PRINTER	\$2,866	\$2,207	23%
SR5L	ONE SET (2)TRAY TAG PRINT	\$5,492	\$4,229	23%
SR5M	1 HEWLETT PKRD HI SPD NTW	\$1,807	\$1,391	23%
SR5P	ONE CASE STD. TRAY TAGS	\$335	\$258	23%
SR5S	MAIL JUSTIFIER STATION	\$1,988	\$1,531	23%
SR5T	STD INST-SORTER-IN/COMBO	\$25,807	\$19,871	23%
SR6G	TWO-LINE LCD DISPLAY	\$2,220	\$1,709	23%
SR6J	LOCAL VIDEO ENCODING W/S	\$2,710	\$2,087	23%
SR7J	OLYMPUS DOUBLE DETECT	\$15,284	\$11,769	23%
SR7S	DOUBLE DOCUMENT DETECTOR	\$15,284	\$11,769	23%
SR7T	STD INST-SORTER-OUTGOING	\$12,904	\$9,936	23%
SR8G	IMB KIT OLYII IVT/TCPC IN	\$16,646	\$12,817	23%
SR8H	IMB KIT OLYII IVT INST GE	\$20,517	\$15,798	23%
SR8M	OLY II SINGLE TIER TRANSP	\$202,013	\$155,550	23%
SR8N	OLY II MULTI TIER TRANSP	\$246,149	\$189,535	23%
SR8P	WIRELESS HAND SCANNER	\$6,452	\$4,968	23%
SR8R	WIRELESS CONNECTIVITY HUB	\$581	\$447	23%
SR8S	IMB FULL SERVICE SOFTWARE	\$24,517	\$18,878	23%
SR8T	IMB FULL SERVICE	\$23,883	\$18,390	23%
SR8V	IMB FULL SERVICE CSA SOFT	\$10,271	\$7,909	23%
SR8W	TRAINING	\$1,291	\$994	23%
SR8X	INSTALLATION	\$3,226	\$2,484	23%
SR97	ANN LIC READ/WRITE 13K	\$9,581	\$7,377	23%
SR98	SFW READ/WRITE 13K	\$53,162	\$40,935	23%
SR9B	IMB KIT,PTI CARSII STD IM	\$25,501	\$19,636	23%
SR9C	CARS II,IMB OPT STD+NEW I	\$49,746	\$38,304	23%
SR9K	LED MARQUEE	\$8,603	\$6,624	23%
SR9Z	SFW-EZ FLATS BPM PARCEL	\$8,388	\$6,459	23%
SRA9	EXT SECTION NO LABEL DOM/	\$11,297	\$8,699	23%
SRAE	3D-WEIGHING DETECTOR	\$4,084	\$3,145	23%
SRAR	SW-36K SIL OCR OUT NO DRS	\$124,930	\$96,196	23%
SRAV	IMAGE PROCESSOR KIT	\$9,504	\$7,318	23%
SRAW	SFW-READ/WRITE 24K	\$79,742	\$61,401	23%
SRB4	SFW-36K SIL OCR IN NO DRS	\$112,968	\$86,985	23%
SRB6	IMAGE PROCESSOR KIT	\$9,504	\$7,318	23%
SRBE	ADDSRIPT CLICK CHARGES 1	\$23,259	\$17,909	23%
SRBF	ADDSRIPT CLICK CHARGES 5	\$12,959	\$9,978	23%
SRBG	ADDSRIPT CLICK CHARGES 2	\$6,646	\$5,117	23%
SRBH	ADDSRIPT CLICK CHARGES 5	\$1,530	\$1,178	23%
SRBJ	IMAJE POSITION 1 SINGLE J	\$33,492	\$25,789	23%
SRBK	OLY II IMAJE OPTION KIT	\$4,320	\$3,326	23%
SRBP	IMAJE POSITION2SINGLE	\$23,790	\$18,318	23%
SRDF	IMAGE SERVER PC	\$19,936	\$15,351	23%
SRDK	IMAJE POSITION3 SINGLE JE	\$23,790	\$18,318	23%
SRDL	SFW FAST4WARD 100	\$28,469	\$21,921	23%
SRDS	16STD MULTI-TIER SORT PKT	\$28,388	\$21,859	23%
SRGH	8 STD SORTING RACKS	\$2,194	\$1,689	23%
SRGL	4-TIER TRAY RACK / EMPTY TRAY	\$10,297	\$7,929	23%
SRGT	SITE SERVER PC,HI CAPACIT	\$27,102	\$20,869	23%
SRGW	DIAGNOSTIC SERVER PC	\$4,748	\$3,656	23%
SRGX	LCD MONITOR	\$1,446	\$1,113	23%
SRH8	HOST PC OPTION	\$6,646	\$5,117	23%
SRHJ	INTELLISCHEME SW PKG	\$19,936	\$15,351	23%
SRHR	4-TIER TRAY RACK CONVEYOR	\$512	\$394	23%
SRHT	SEPARATOR CARDS	\$608	\$468	23%
SRHU	ASSY HW SEPARATOR CARD UP	\$6,452	\$4,968	23%
SRJO	UPS DOMESTIC IW RACKMT 75	\$1,524	\$1,173	23%
SRJ1	CABINET PC RACK COOLIN FA	\$6,246	\$4,809	23%
SRJ6	RELIAVOTE TEST DECK	\$5,530	\$4,258	23%
SRJ7	PRECINCT SORT SW	\$20,646	\$15,897	23%
SRJ8	MAILPC SIZE VERIFICATION	\$25,452	\$19,598	23%
SRJ9	INSTALL TEST & TRAINING	\$19,355	\$14,903	23%
SRJL	RETURN MAIL SORTER SW	\$13,291	\$10,234	23%
SRJM	STANDARD INBOUND PASS SW	\$19,936	\$15,351	23%
SRJP	SFW-13K PLAT OCR W/DRS	\$73,097	\$56,285	23%
SRJT	OLYII HC COOLING KIT 115V	\$5,052	\$3,890	23%
SRJZ	SW 13K SIL OCR OUT NO DRS	\$19,776	\$15,228	23%
SRK3	SMARTMATCH SILVER 12	\$5,305	\$4,084	23%
SRK6	SFW-13K SIL OCR IN NO DRS	\$46,517	\$35,818	23%
SRKH	OCR, SILVER 12	\$19,777	\$15,228	23%
SRL1	OCR, PLATINUM 12	\$36,751	\$28,298	23%
SRLB	IMAGE ARCHIVE	\$8,387	\$6,458	23%
SRLW	TDI CAMERA FOR NEW BUILD	\$23,923	\$18,421	23%
SRM5	AIM BCR STAMP LEAD READER	\$21,785	\$16,774	23%
SRM6	POSTAL BCR STAMP LEAD REA	\$32,226	\$24,814	23%
SRM7	CAMERA STAMP TRAILING REA	\$24,108	\$18,563	23%
SRM8	CAMERA STAMP LEADING RDR	\$18,300	\$14,091	23%
SRM9	CAMERA LINK HARDWARE	\$2,684	\$2,067	23%
SRMB	UMOVE PC, EZ FLATS	\$1,549	\$1,193	23%
SRMH	UMOVE SPARE PARTS BUNDLE	\$1,017	\$783	23%
SRMT	MOVE UPDATE KIT	\$7,742	\$5,961	23%



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Item	Description	Commercial Price	PA Price	Discount Off
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SRMV	MOVE UPDATE OPTION	\$8,710	\$6,707	23%
SRMX	MOVE UPDATE INSTALL FEE	\$1,936	\$1,491	23%
SRMY	MOVEUPDATE CONVERSION KIT	\$6,452	\$4,968	23%
SRNP	SFW-8K PLAT OCR OUT INTL	\$66,452	\$51,168	23%
SRNY	SFW-EZ FLATS STD PARCEL	\$1,613	\$1,242	23%
SRNZ	SW - EZ FLATS STD PARCEL	\$8,388	\$6,459	23%
SROX	CHECKBOX DETECTION	\$1,549	\$1,193	23%
SRPD	PRINTER POS 4 IMB	\$23,790	\$18,318	23%
SRS1	BASE RELIAVOTE SORTER SIT	\$22,452	\$17,288	23%
SRS2	IMB KIT OLYII IVT INST	\$10,194	\$7,849	23%
SRS5	IMB UPG INSTALLATION	\$1,291	\$994	23%
SRS6	IMB KIT OLYII IVT/TCPC IN	\$6,323	\$4,869	23%
SRSC	SEPARATOR CARD OPTION	\$12,302	\$9,473	23%
SRSS	SITE SERVER WITH SQL SERVER, DOMESTIC	\$20,904	\$16,096	23%
SRSU	NO SIGNATURE DETECTION	\$1,097	\$845	23%
SRT3	TRANSPORT MULTI TIER 3.0	\$252,384	\$194,336	23%
SRT5	24 POCKET SECTION,MULTI T	\$43,859	\$33,771	23%
SRT6	SELECTV OPENER MULTI TIER	\$46,388	\$35,719	23%
SRTD	MULTI-TIER 3.0 SINGLE REPLACEMENT POCKET	\$1,245	\$959	23%
S RTE	TRAY CONVEYOR FLXTIER PKT	\$3,420	\$2,633	23%
SRTH	FLEX TIER POCKETS, 2 TIER	\$29,871	\$23,001	23%
SRTL	FLEX TIER POCKETS, 3 TIER	\$37,549	\$28,913	23%
SRUC	PC UMOVE GOVT	\$7,819	\$6,021	23%
SRUE	SPARE PC W/SW UMOVE GOVT	\$25,888	\$19,934	23%
SRUH	ANN LIC UMOVE GOVT	\$7,819	\$6,021	23%
SRV1	RELIA VOTE 24K BASE SORT	\$381,568	\$293,807	23%
SRV6	PRINTER, VIDEOJET, BARCODE, OLYMPUS	\$34,355	\$26,453	23%
SRV7	PRINTER, VIDEOJET, ID TAG, OLYMPUS	\$12,448	\$9,585	23%
SRVA	SORTENGINE	\$1,613	\$1,242	23%
SRVE	AUTOSIG VERIFIER 100K BDL	\$12,904	\$9,936	23%
SRVY	ANN LIC 2K PLAT OCR W/DRS	\$16,493	\$12,700	23%
SRVZ	LIC PARASCRIPT 20K CLICKS	\$542	\$417	23%
SRXL	SEPARATOR CARDS, FLATS (100PC)	\$600	\$462	23%
SRXS	SEPARATOR CARDS, LETTERS (100PC)	\$600	\$462	23%
SRYC	EZFLATS 1ST CL PARCELS SW	\$8,388	\$6,459	23%
SRYD	EZ FLATS PRIORITY MAIL SW	\$8,388	\$6,459	23%
SRZ0	EZ FLATS BASE SYSTEM	\$60,332	\$46,456	23%
SRZ1	4- SORT BINS	\$18,084	\$13,925	23%
SRZ2	SITE SERVER KIT	\$10,851	\$8,355	23%
SRZ3	EZ FLATS MANUAL SORT CASE	\$603	\$464	23%
SRZ4	EZ FLATS HI DENSITY INSER	\$603	\$464	23%
SRZ5	SW EZFLAT RAF+PARASCRIPT	\$11,291	\$8,694	23%
SRZ6	EZ FLATS FULL SVC PLN OPT	\$9,678	\$7,452	23%
SRZ7	EZ FLATS SELF SVC HLP DSK	\$323	\$249	23%
SRZ8	EZ FLATS SPARE PARTS KIT	\$7,742	\$5,961	23%
SRZA	SFW-2K PLAT OCR W/DRS	\$10,000	\$7,700	23%
SRZB	SFW PARASCRIPT BUNDLE 20K	\$7,420	\$5,713	23%
SRZC	EZ FLATS INSTALLATION SVC	\$9,678	\$7,452	23%
SRZE	EZ FLATS 1ST CLASS FLATS	\$2,659	\$2,047	23%
SRZF	EZ FLATS STD CLASS SW	\$1,613	\$1,242	23%
SRZG	EZ FLATS BND PRNTD MATTER	\$1,613	\$1,242	23%
SRZH	EZ FLATS 1ST CLASS PARCEL	\$1,613	\$1,242	23%
SRZJ	EZFLATS SPARE KIT/STKR SE	\$968	\$745	23%
SRZK	EZ FLATS AIR COMPRESSOR	\$7,088	\$5,458	23%
SRZL	2K PLAT INBOUND, OCR SW	\$12,904	\$9,936	23%
SRZM	2K PLAT INBOUND, OCR MAIN	\$5,162	\$3,975	23%
SRZN	EZ FLATS IB APPLICATION	\$6,452	\$4,968	23%
SRZP	EZ FLATS IB SMA/ HELPDESK	\$10,323	\$7,949	23%
SRZR	2K PLAT COMBO, OCR SW	\$22,581	\$17,387	23%
SRZS	2K PLAT COMBO, OCR MAINT.	\$11,936	\$9,191	23%
SRZT	EZ FLAT COMBO APPLICATION	\$14,839	\$11,426	23%
SRZU	EZFLAT COMBO SMA/HELPDESK	\$12,259	\$9,439	23%
SRZV	LIC FEE, EZ FLATS PRIORIT	\$1,613	\$1,242	23%
SRZW	EZ , 1ST CLASS FLATS SW	\$8,388	\$6,459	23%
SRZX	EZ STD CI FLATS SW	\$8,388	\$6,459	23%
SRZY	EZFLATS BND PRNTD MTR SW	\$8,388	\$6,459	23%
ST8T	FULL SERVICE IMB	\$24,904	\$19,176	23%
STPS	CIJ PRINTER SUPPORT KIT	\$4,319	\$3,326	23%
STS4	STACKER 60HZ	\$36,129	\$27,819	23%
STSA	LDU 60HZ	\$90,323	\$69,548	23%
STSN	LED MONITORS	\$3,032	\$2,335	23%
STSP	LABEL PRINTER, MT 5.0	\$3,188	\$2,455	23%
STV1	FEEDER, HI SPEED LETTER	\$162,429	\$125,070	23%
STV2	FEEDER, MIXED MAIL	\$167,200	\$128,744	23%
STV3	INTERNAL AIR SYSTEM	\$7,527	\$5,796	23%
STV4	3D MEASUREMENT	\$5,762	\$4,437	23%
STV5	4.8" VERIFIER W/CAM, BACK	\$26,882	\$20,699	23%
STV6	SEPARATOR CARD OPTION	\$1,029	\$792	23%
STV7	DOUBLE FEED DETECTION	\$23,920	\$18,418	23%
STVA	BASE TRANSPORT, SHORT	\$37,151	\$28,606	23%
STVB	BASE TRANSPORT, MED	\$62,958	\$48,478	23%
STVC	BASE TRANSPORT, LONG	\$101,668	\$78,284	23%
STVD	ALIBI STORAGE OPTION	\$6,564	\$5,054	23%

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Item	Description	Commercial Price	PA Price	Discount Off
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STVE	BASE TRANS, MED- POSTJET	\$67,484	\$51,963	23%
STVF	IN-LINE WOF SCALE	\$175,358	\$135,026	23%
STVG	SING-TIER INTERFACE 60HZ	\$49,434	\$38,064	23%
STVJ	MULTI-TIER INTERFACE 60HZ	\$102,358	\$78,816	23%
STVL	SEPARATOR CARDS, LETTERS (100PC)	\$600	\$462	23%
STVM	SEPARATOR CARDS, FLATS (100PC)	\$600	\$462	23%
STVR	4.8" VERIFIER, BACK	\$22,581	\$17,387	23%
STVS	1" VERIFIER, BLACK BACK	\$6,410	\$4,936	23%
STVT	1" VERIFIER, FLUOR, BACK	\$13,119	\$10,102	23%
STVU	PRINTER, HI DEF DOMINO	\$156,168	\$120,249	23%
STVV	4.8" VERIFIER W/CAM FRONT	\$26,882	\$20,699	23%
STVW	4.8" VERIFIER, FRONT	\$22,581	\$17,387	23%
STVX	1" VERIFIER BLACK, FRONT	\$9,702	\$7,471	23%
STVY	1" VERIFIER FLUOR, FRONT	\$13,119	\$10,102	23%
STW1	PRINTER, HI DEF DOMINO	\$23,790	\$18,318	23%
STW2	PRINTER, FLUOR CIJ, BACK	\$33,492	\$25,789	23%
STW3	PRINTER, 24K HP IJ, BACK	\$16,349	\$12,589	23%
STW6	PRINTER, BLACK CIJ, FRONT	\$19,259	\$14,829	23%
STW7	PRINTER, FLUO CIJ, FRONT	\$23,790	\$18,318	23%
STW8	PRINTER, 24K HP IJ, FRONT	\$16,349	\$12,589	23%
STWF	SELECT OPENER UNIVERSAL	\$90,404	\$69,611	23%
STWG	KIT, HI RAILS, LONG XPORT	\$3,226	\$2,484	23%
STWH	KIT, HI RAILS SHORT XPORT	\$2,151	\$1,656	23%
STWJ	KIT, HI RAILS, MED XPORT	\$2,581	\$1,987	23%
STWK	KIT, HI RAILS SEL OPEN	\$2,151	\$1,656	23%
STWL	KIT, HI RAILS SCALE ONLY	\$1,613	\$1,242	23%
STWM	KIT, HI RAILS SCALE/METER	\$2,151	\$1,656	23%
STWN	KIT, HI RAILS DOMINO	\$1,613	\$1,242	23%
STWP	KIT, HI RAILS ADDL I/O	\$1,613	\$1,242	23%
STWW	MONITOR, ADDL WKSTN VANTG	\$813	\$626	23%
STX4	RELIA VOTE 24K BASE SORT	\$37,742	\$29,061	23%
STXA	LDU 50HZ	\$92,903	\$71,535	23%
TBD	CONSUMABLE PARTS KIT, FLUO	\$1,935	\$1,490	23%
W0E6	OEM STD CONT'R SYS ATI	\$3,330	\$2,564	23%
WH01	ASSEMBLY, PRINT MODULE, 1	\$1,978	\$1,523	23%
WH04	ASSEMBLY, PRINT MODULE, S	\$2,823	\$2,174	23%
WHL1	PRINT MODULE ASSY, 1 PEN,	\$2,095	\$1,613	23%
WHL4	ASSEMBLY, PRINT MODULE, L	\$2,992	\$2,304	23%
WHL8	ASSEMBLY, PRINT MODULE, L	\$5,959	\$4,588	23%
WP73	FEEDMAX 9 FT. HORIZONTAL	\$15,476	\$11,917	23%
WP76	FEEDMAX 9 FT. EXIT CONVEY	\$8,594	\$6,617	23%
Y103	FORMS CONVEYOR, IN-LINE	\$17,548	\$13,512	23%
Y12A	1/8" L>R BLADE BLOCK ASSY	\$16,129	\$12,419	23%
Y12B	1/6" L>R BLADE BLOCK ASSY	\$16,129	\$12,419	23%
Y12C	1/4" L>R BLADE BLOCK ASSY	\$16,129	\$12,419	23%
Y12D	DUAL BLADE BLOCK ASSY	\$16,129	\$12,419	23%
Y12E	7.8MM L>R BLADE BLOCK ASSY	\$16,129	\$12,419	23%
Y12F	1/8" R>L BLADE BLOCK ASSY	\$16,129	\$12,419	23%
Y12G	1/6" BLADE	\$16,129	\$12,419	23%
Y12H	1/4" R>L BLADE BLOCK ASSY	\$16,129	\$12,419	23%
Y12K	7.8MM R>L BLADE BLOCK ASSY	\$16,129	\$12,419	23%
Y13A	TRIM RIGHT W/ BUCKET	\$3,032	\$2,335	23%
Y13B	TRIM KIT LEFT W/ BUCKET	\$3,032	\$2,335	23%
Y13C	TRIM KIT CENTER	\$3,032	\$2,335	23%
Y13D	TRIM KIT RIGHT W/ FUNNEL	\$3,032	\$2,335	23%
Y13E	TRIM KIT LEFT W/ FUNNEL	\$3,032	\$2,335	23%
Y13F	DUAL SLIT ASSEMBLY W/BRAC	\$4,265	\$3,284	23%
Y13G	DUAL SLIT ASSEMBLY W/FUNN	\$4,065	\$3,130	23%
Y15F	BOUNCIN BUCKLE CHUTE<5 RQ	\$3,871	\$2,981	23%
Y15G	BOUNCIN BUCKLE CHUTE>5 RQ	\$3,871	\$2,981	23%
Y15J	BOUNCING CHUTE COIL SPRING	\$3,871	\$2,981	23%
Y15K	MINI BUCKLE CHUTE	\$1,290	\$994	23%
Y15L	14" BUCKLE CHUTE (LOWER)	\$1,935	\$1,490	23%
Y15U	14" BUCKLE CHUTE (UPPER)	\$1,935	\$1,490	23%
Y180	ELEVATOR MODULE	\$12,839	\$9,886	23%
Y194	FUNNEL ASSEMBLY	\$1,142	\$879	23%
Y19B	BIN TRIM & VAC PLUS Y19C	\$645	\$497	23%
Y19E	DUAL HOSE KIT	\$1,290	\$993	23%
Y19F	TRIM COLLECTOR	\$26,316	\$20,263	23%
Y1C0	7TH FEEDER	\$20,000	\$15,400	23%
Y1C2	SUREFEED 9' FEEDMAX	\$14,097	\$10,855	23%
Y201	SINGLE INPUT TM-WESTPORT	\$46,645	\$35,917	23%
Y202	DUAL INPUT TM-WESTPORT	\$51,832	\$39,911	23%
Y203A	API STANDARD FIM	\$12,194	\$9,389	23%
Y204	WIDE BODY FIM	\$15,342	\$11,813	23%
Y206	ENH ALPHA EAST PORT TRASF	\$46,645	\$35,917	23%
Y207	ENH ALPHA EAST PORT DUAL	\$51,832	\$39,911	23%
Y208	ACCUMULATOR/FOLDER MODULE	\$69,626	\$53,612	23%
Y20A	REVERSE ACCUMULATE	\$3,110	\$2,395	23%
Y20B	ALPHA III REVERSE ACCUMUL	\$3,110	\$2,395	23%
Y20C	ADDL MNTR API DUAL ACCUM/	\$5,806	\$4,471	23%
Y20D	ADDL MNTR API SHT FLDR/ST	\$5,806	\$4,471	23%
Y20K	4 TO 14 INCH A/F SINGLE DECK ACCUMULATOR	\$80,645	\$62,097	23%



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Item	Description	Commercial Price	PA Price	Discount Off
				Commercial Price
Y20L	LOCKNDOC 1UP ON API TM1	\$3,687	\$2,839	23%
Y20M	MONITOR KIT FOR Y20K	\$5,806	\$4,471	23%
Y20N	FLIPPER MODULE FOR Y20K	\$12,774	\$9,836	23%
Y20P	AUTO FOLDPLATE 1234 Y208	\$19,355	\$14,903	23%
Y20R	AUTOCHUTES - REPLACES Y20JA	\$19,355	\$14,903	23%
Y20S	AUTO FOLDPLATES 1234 Y20K	\$19,355	\$14,903	23%
Y21C	STAND-ALONE AIR KIT FOR CUTTER	\$2,710	\$2,086	23%
Y21E	OVER UNDER CUTTER	\$73,742	\$56,781	23%
Y21F	SLITTER-OVER UNDER CUTTER	\$25,806	\$19,871	23%
Y21G	BLADELESS BLADE BLOCK Y21E	\$16,129	\$12,419	23%
Y21M	2D CAMERA Y21E	\$28,387	\$21,858	23%
Y21N	COMBO OMR/BCR Y21E - 2UP	\$7,277	\$5,604	23%
Y21P	PINLESS OVER UNDER CUTTER	\$84,617	\$65,155	23%
Y21R	PINLESS SLIT/MERGE	\$34,409	\$26,495	23%
Y234A	RIVAL INPUT, 60HZ	\$69,032	\$53,155	23%
Y234C	RIVAL INPUT, 60HZ, EXTENDED HOPPER	\$78,065	\$60,110	23%
Y235	FIXED BEAM OMR/BCR COMBO	\$5,032	\$3,875	23%
Y236	MOVING BEAM SCANNER	\$5,419	\$4,173	23%
Y236A	MOVING BEAM SCANNER Y234	\$5,419	\$4,173	23%
Y236B	ASSY, MOVING BEAM SCANNING, RASTER	\$5,419	\$4,173	23%
Y238	EXTENDED HOPPER FOR Y234	\$9,032	\$6,955	23%
Y239	ADD MONITOR Y234 MOUNT	\$5,806	\$4,471	23%
Y23A	LOWCAPDIVERT W/CHUTESY234	\$8,123	\$6,255	23%
Y23B	REVERSE ACC OPTION Y234	\$3,871	\$2,981	23%
Y23C	SET OF STD CHUTES Y234	\$3,871	\$2,981	23%
Y23D	KIT, OMR FIXED BEAM SCANNING	\$2,903	\$2,235	23%
Y23E	CAMERA SCANNER	\$12,903	\$9,935	23%
Y23F	MID TIER PWR ENTRY MODULE, 240/60HZ, 1 P	\$2,419	\$1,863	23%
Y23H	ADD'L F40 CH FOR Y23D	\$1,477	\$1,137	23%
Y23J	TOP LINE SCAN Y234	\$37,419	\$28,813	23%
Y23K	EXTRA FOLDER MOTOR Y234 - OPTION ON RIVAL/MSE/MPS SELECT	\$6,452	\$4,968	23%
Y25A	TOP BARCODE SCANNIN API36	\$3,639	\$2,802	23%
Y25B	BTM BARCODE SCANNING API3	\$3,639	\$2,802	23%
Y25D	TRAPPING HI CAP KIT	\$7,226	\$5,564	23%
Y26A	OMR 1ST CHANNEL TOP/1ST 3	\$2,903	\$2,235	23%
Y26B	OMR 1ST CHANNEL LAST 2/3	\$2,903	\$2,235	23%
Y26C	OMR 2ND CHANNEL TOP/BOTTO	\$1,477	\$1,137	23%
Y26D	OMR 3RD CHANNEL TOP -Y250	\$1,477	\$1,137	23%
Y26E	OMR 4TH CHANNEL TOP -Y250	\$1,477	\$1,137	23%
Y26F	2D CAMERA Y250 TOP	\$12,903	\$9,935	23%
Y26G	2D CAMERA Y250 BOTTOM	\$12,903	\$9,935	23%
Y270	BARCODE SCN(2)-DUAL WEB CUTTER	\$7,277	\$5,603	23%
Y270A	BARCODE(2) -DUAL WEB, TOP MNT	\$7,277	\$5,603	23%
Y270B	BARCODE(2) -DUAL WEB BTM MNT	\$7,277	\$5,603	23%
Y271	OMR SCAN(2) - DUAL WEB CUTTER	\$5,806	\$4,471	23%
Y271A	OMR SCAN(2) -DUAL WEB TOP MNT	\$5,806	\$4,471	23%
Y271B	OMR SCAN(2)- DUAL WEB BTM MNT	\$5,806	\$4,471	23%
Y272	BARCODE SCAN- SINGLE WEB CUTTER (1 SCANNER)	\$5,329	\$4,103	23%
Y272A	BARCODE SCAN- SGL WEB C', TOP	\$5,329	\$4,103	23%
Y272B	BARCODE SCAN- SGL WEB C', BTM	\$5,329	\$4,103	23%
Y273	OMR SCAN- SGL WEB CUT. 1ST POS	\$3,716	\$2,861	23%
Y273A	FMI SCAN- SGL WEB 1ST POS. TOP	\$3,716	\$2,861	23%
Y273B	FMI SCAN- SGL WEB 1ST POS BTM	\$3,716	\$2,861	23%
Y274	OMR SCAN- SGL WEB CUT. ADDL CH	\$2,903	\$2,235	23%
Y275	OMR SCANNER DUAL WEB CTR	\$2,955	\$2,275	23%
Y276	BARCODE SCAN- SINGLE WEB CUTTER (2 SCANNERS)	\$9,200	\$7,084	23%
Y276A	BARCODE SCAN(2)- SGL WEB TOP	\$9,200	\$7,084	23%
Y276B	BARCODE SCAN(2)- SGL WEB BTM	\$9,200	\$7,084	23%
Y277	OMR SCAN- SINGLE WEB CUTTER, 2ND POS. (1 SCANNER)	\$4,452	\$3,428	23%
Y277A	FMI SCAN- SGL WEB 2ND POS TOP	\$4,452	\$3,428	23%
Y277B	FMI SCAN- SGL WEB 2ND POS BTM	\$4,452	\$3,428	23%
Y30B	ADD'L 17" DC MONITOR	\$3,600	\$2,772	23%
Y30Y	VPS STAND	\$1,613	\$1,242	23%
Y30Z	PATTERN READER	\$6,581	\$5,067	23%
Y315B	FINAL ASSY TIMING BELT DRIVEN VDS	\$11,742	\$9,041	23%
Y316	HEAVIES DIVERT BIN & STAC	\$19,484	\$15,003	23%
Y318	OUTPUT ROTATE MODULE	\$54,839	\$42,226	23%
Y319	FACE DOWN EXIT DIVERT	\$11,742	\$9,041	23%
Y319A	Y319A	\$12,452	\$9,588	23%
Y319B	Y319B	\$12,452	\$9,588	23%
Y31B	2D CAMERA VBIN	\$12,903	\$9,935	23%
Y320	UNIVERSAL VACUUM BASE	\$21,355	\$16,443	23%
Y322	PRISM 4" HP PRINT	\$48,335	\$37,218	23%
Y328	UNIVERSAL VACUUM BASE APS	\$21,355	\$16,443	23%
Y32E	OUTPUT LINESCAN MPS	\$52,258	\$40,239	23%
Y32F	OUTPUT LINESCAN MSE/FPS	\$52,258	\$40,239	23%
Y352	COLOR PPM STARTUP KIT	\$6,065	\$4,670	23%
Y358	BLACK STARTUP KIT	\$2,903	\$2,235	23%
Y35A	MPS PRINT+ PACKAGE - SALES PCN	\$238,710	\$183,806	23%
Y35B	MSE PRINT+ PACKAGE - SALES PCN	\$225,806	\$173,871	23%
Y35C	PRINT+ WORKSTATION PKG - SALES PCN INCL. RD7T	\$14,710	\$11,326	23%
Y35D	PRINT+ SERVER PACKAGE - SALES PCN INCL. RD7S	\$40,000	\$30,800	23%

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Item	Description	Commercial Price	PA Price	Discount Off
				Commercial Price
Y35E	RS PRINT+ MESSENGER PACKAGE - SALES PCN	\$212,903	\$163,935	23%
Y35F	MSE K PRINT+ PACKAGE - SALES PCN	\$174,194	\$134,129	23%
Y35G	MPS K PRINT+ PACKAGE - SALES PCN	\$180,645	\$139,097	23%
Y380	POWER STACKER	\$12,154	\$9,359	23%
Y388	WEIGH-ON-THE-FLY (WOF) SC	\$36,297	\$27,949	23%
Y3B0	ENCODE MODULE	\$23,226	\$17,884	23%
Y3C0	MCS WINDOWS PC SCR/N/KYBD	\$1,935	\$1,490	23%
Y3C1	MC ADDL MCS BW MICROVISIO	\$6,452	\$4,968	23%
Y3C2	MCS READUP CONFIG PERFECT	\$3,226	\$2,484	23%
Y3C3	MCS 2600 ARRAY 2"SYSTEM/S	\$21,290	\$16,393	23%
Y3C5	MCS S-800 INFRARED DRYER	\$10,968	\$8,445	23%
Y3C6	MCS 4600 ARRAY 4"SYSTEM	\$34,194	\$26,329	23%
Y3C8	MCS 6600 ARRAY 6"SYS 4"+2	\$43,871	\$33,781	23%
Y3C9	MCS 6600 ARRAY 6"SYS 3 2"	\$43,871	\$33,781	23%
Y3CA	MCS 6600 ARRAY 6"SYS SNGL	\$43,871	\$33,781	23%
Y3CB	MCS 8600 ARRAY 8"	\$53,548	\$41,232	23%
Y3CC	MCS INST/TRAIN INKJET	\$3,226	\$2,484	23%
Y3CD	MCS PC INDUSTRIAL MOUNT O	\$968	\$745	23%
Y3CE	MCS PERFECT MATCH PB FLOW	\$41,935	\$32,290	23%
Y3CF	MCS PERFECT MATCH PB FL R	\$45,161	\$34,774	23%
Y3CG	MCS PERFECT MATCH SWINGAR	\$41,935	\$32,290	23%
Y3CH	MCS INST/TRAIN PERF MATCH	\$6,452	\$4,968	23%
Y3CJ	MCS INST-PERF MATCH ADDL	\$9,032	\$6,955	23%
Y3CK	MCS BULK INK SUP DEL SYS	\$3,613	\$2,782	23%
Y3CL	MCS BULK INK SUP DEL SYS	\$4,774	\$3,676	23%
Y3D0	INFRARED DRYER 9000 WATT	\$6,710	\$5,167	23%
Y3DA	FEEDMAX S W/REGISTER BELT	\$15,484	\$11,923	23%
Y3DC	TABBER WITH 2" KIT	\$29,032	\$22,355	23%
Y3F2	INKJET FEEDER	\$5,419	\$4,173	23%
Y3F3	9' CONVEYOR	\$5,161	\$3,974	23%
Y3F4	6' CONVEYOR	\$4,516	\$3,477	23%
Y3FB	SELECTS SW&HW-CURRENT USE	\$19,355	\$14,903	23%
Y3FC	SELECTS SW&HW-NEW USER	\$27,742	\$21,361	23%
Y3FD	SELECTS SW&HW-DB CONTROL	\$27,742	\$21,361	23%
Y3FE	SELECTIVITY INSTALL & TRA	\$3,871	\$2,981	23%
Y3FF	OUTPUT SCAN SW & HW	\$31,613	\$24,342	23%
Y3FG	GIS 4250 STD ALONE INKJET	\$83,871	\$64,581	23%
Y3FS	20" DRYER BASES-HI TEMP	\$3,970	\$3,057	23%
Y3FT	30" DRYER BASES - HIGH TEMP	\$5,806	\$4,471	23%
Y3FZ	MCS EXP MOD MAX 3 ADDL CA	\$3,226	\$2,484	23%
Y3S0	ISITE AREASCANSYS 1024X76	\$25,923	\$19,960	23%
Y3S1	ISITE HIGHRESOAREASCANSYS	\$29,619	\$22,807	23%
Y3S2	ISITE LINE SCAN SYSTEM	\$32,555	\$25,067	23%
Y3S3	ISITE HIGHRESOLINESCANSYS	\$35,077	\$27,009	23%
Y3SA	ISITE AREASCAN 1024X768	\$7,408	\$5,704	23%
Y3SB	ISITE AREASCAN 1400X1200	\$8,471	\$6,523	23%
Y3SC	ISITE FLOATING TRANSPORT	\$12,697	\$9,777	23%
Y3SD	ISITE BOLTON MOUNT/CAMERA	\$387	\$298	23%
Y3SE	ISITE ROLLING ADJUST STD	\$3,077	\$2,369	23%
Y3SF	IMAGE ARCHIVE	\$2,373	\$1,827	23%
Y3SG	IDATA REPAIR/SYSTEM	\$11,548	\$8,892	23%
Y3SH	IDATA REPAIR LITE/SYS	\$10,968	\$8,445	23%
Y3SJ	IDATA VIEW/SITE	\$20,323	\$15,649	23%
Y3SL	22" TOUCH SCREEN MONITOR	\$623	\$480	23%
Y3SM	HAND SCANNER	\$1,077	\$829	23%
Y3SN	TRACKING MODULE	\$10,928	\$8,414	23%
Y3SP	IDATA PRINTER INTERFACE	\$2,581	\$1,987	23%
Y3ST	LINE SCAN CAMERA 2K	\$11,111	\$8,555	23%
Y3SU	LINE SCAN CAMERA 4K	\$13,246	\$10,199	23%
Y3SV	ISITE AREASCANSYS 640X480	\$26,550	\$20,443	23%
Y3SW	ISITE AREASCAN 640X480	\$6,734	\$5,185	23%
Y3SX	IDATA REPAIR W/SERVER	\$58,065	\$44,710	23%
Y3SY	IDATA REPAIR/SEAT	\$10,968	\$8,445	23%
Y3SZ	ISITE TO DC INTERFACE	\$2,581	\$1,987	23%
Y3Z1	36K SHEET FEEDER PKG	\$75,097	\$57,825	23%
Y431	HPI SHEET FEEDER	\$126,581	\$97,467	23%
Y43A	HPI 50S BOT FIXED BEAM SC	\$3,639	\$2,802	23%
Y43B	HPI 50S TOP FIXED BEAM	\$3,639	\$2,802	23%
Y43C	HPI 50S TOP RIGHT FIXED B	\$3,639	\$2,802	23%
Y43D	HPI 50S TOP MOVING BEAM S	\$6,387	\$4,918	23%
Y43L	CUTSHT INPUT LINESCAN TOP	\$60,968	\$46,945	23%
Y43M	CUTSHT INPUT LINESCAN BTM	\$37,419	\$28,813	23%
Y43X	TOP/BOTTOM LINE SCAN Y431	\$78,387	\$60,358	23%
Y470	HPI ACCUMULATOR MODULE	\$82,581	\$63,587	23%
Y471	HPI FOLDER	\$13,290	\$10,234	23%
Y472	HPI REVERSE ACCUM MODULE	\$82,581	\$63,587	23%
Y473	HPI HEAVY DUTY FOLDER	\$38,065	\$29,310	23%
Y476	HPI HEAVY DUTY FOLDER/ACC	\$4,774	\$3,676	23%
Y479	HPI HEAVY DUTY FOLDER BYP	\$2,000	\$1,540	23%
Y47A	1/8" EASTPORT BLADE BLOCK	\$16,129	\$12,419	23%
Y47B	1/6" EASTPORT BLADE BLOCK	\$16,129	\$12,419	23%
Y47C	7.8MM EASTPORT BLADE BLOCK	\$16,129	\$12,419	23%
Y47D	CHAMFRAIN BLADE BLOCK	\$16,129	\$12,419	23%



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Item	Description	Commercial Price	PA Price	Discount Off
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Y47E	HPI EASTPORT TRANS MODULE	\$104,516	\$80,477	23%
Y47F	7" TUBES - HPI EASTPORT TM	\$3,419	\$2,633	23%
Y47G	8.5" TUBES - HPI EASTPORT TM	\$3,419	\$2,633	23%
Y47H	OMR SCANNING 2-UP FORM	\$5,806	\$4,471	23%
Y47J	2 ADDL ADJ CHANNEL OMR SC	\$2,955	\$2,275	23%
Y47K	2 ADDL SEP CHANNEL OMR SC	\$2,955	\$2,275	23%
Y47L	BCR FIXED BEAM SCANNING	\$7,277	\$5,603	23%
Y47M	BCR MOVING BEAM SCANNING	\$12,774	\$9,836	23%
Y47N	HPI NO NORTH PORT KIT-TM	\$2,839	\$2,186	23%
Y47P	HPI FIM FOR Y255 NORTHPOR	\$12,316	\$9,483	23%
Y47R	QUAD CART ADAPTOR.	\$4,103	\$3,159	23%
Y47U	BYPASS FOLDER KIT	\$23,427	\$18,039	23%
Y47V	LOCKNDOC 1UP ON HPI TM1	\$5,530	\$4,258	23%
Y47W	HPI WESTPORT TRANS MODULE	\$104,516	\$80,477	23%
Y47X	7IN TUBES - HPI WESTPORT TM	\$3,419	\$2,633	23%
Y47Y	8.5" TUBES - HPI WESTPORT TM	\$3,419	\$2,633	23%
Y47Z	CUTTER GUTTER CUT KNIVES	\$12,903	\$9,935	23%
Y484	HPI 36K PINLESS CUTTER	\$148,387	\$114,258	23%
Y485	HPI 25K PINLESS CUTTER	\$106,452	\$81,968	23%
Y486	2D CAMERA PBCUTTER 2UP	\$28,387	\$21,858	23%
Y488	AUTO FOLDPLATE 1234 Y471	\$19,355	\$14,903	23%
Y48A	1/8" WESTPORT BLADE BLOCK	\$16,129	\$12,419	23%
Y48B	1/6" WESTPORT BLADE BLOCK	\$16,129	\$12,419	23%
Y48C	7.8MM WESTPORT BLADE BLOCK	\$16,129	\$12,419	23%
Y48D	CHAMFER WESTPORT BLADE BLOCK	\$16,129	\$12,419	23%
Y48E	HPI EASTPORT BROKER FOLD	\$61,516	\$47,367	23%
Y48F	ADDL MONITOR-HPI	\$5,806	\$4,471	23%
Y48G	ADD'L MONITOR-HPI	\$5,806	\$4,471	23%
Y48K	BOTTOM LINE SCAN, PB CUTTER	\$51,484	\$39,643	23%
Y48M	LINESCAN, 2UP FORMS Y484/5	\$51,484	\$39,643	23%
Y48N	NIBBLE CUT	\$9,032	\$6,955	23%
Y48W	HPI WESTPORT BROKER FOLD	\$61,516	\$47,367	23%
Y490	ON-EDGE STACKER MPS HIGH	\$25,742	\$19,821	23%
Y491	ON-EDGE STACKER	\$25,742	\$19,821	23%
Y492	ASSY - OES RH LOW	\$25,742	\$19,821	23%
Y49B	ON-EDGE STACKER OFFSET KI	\$11,381	\$8,763	23%
Y49D	IN-LINE OES	\$36,516	\$28,117	23%
Y49E	PRIVACYGUARD MODULE MPS	\$35,655	\$27,454	23%
Y49H	LIGHT TABLE - US	\$323	\$249	23%
Y49K	TRAYTAG PRINTER OES MOUNT	\$6,452	\$4,968	23%
Y49L	TRAYTAG PRINTER VBINMOUNT	\$6,452	\$4,968	23%
Y49M	AUTOTRAYER	\$122,581	\$94,387	23%
Y49N	INTELLIGENT TRAYER KIT	\$19,355	\$14,903	23%
Y49P	OESTACKER INTERFACE	\$17,935	\$13,810	23%
Y4H0	API UNWINDER BASE	\$52,258	\$40,239	23%
Y4H1	CORE "3IN" - HUNKELER UNW	\$3,613	\$2,782	23%
Y4H2	HUNKLER UNWDR CORE (5")	\$4,012	\$3,089	23%
Y4H3	HUNKELER UNWINDER CORE	\$7,132	\$5,491	23%
Y4H4	70MM CORE OPTION	\$5,812	\$4,475	23%
Y4H5	200MM CORE OPTION	\$7,901	\$6,083	23%
Y4HG	ROLL DOLLY 20.5"	\$5,009	\$3,857	23%
Y4TC	STAND ALONE TRIM CHOPPER	\$18,452	\$14,208	23%
Y516	MPS/APS 16 STA CHASSIS	\$212,000	\$163,240	23%
Y518	MPS/APS 18 STA CHASSIS	\$236,258	\$181,919	23%
Y530	MPS CHASSIS SUBSET	\$1,935	\$1,490	23%
Y540	MAIL STREAM MERGE MODULE	\$196,774	\$151,516	23%
Y554	MPS FRICTION FEEDER	\$14,839	\$11,426	23%
Y554T	MPS FRICTION FEEDER - (THICK VERSION OF THE Y554)	\$20,168	\$15,529	23%
Y555G	ROTARY FEEDER-RETROFIT, GREY	\$23,226	\$17,884	23%
Y555W	ROTARY FEEDER-RETROFIT, WHITE	\$23,226	\$17,884	23%
Y556	MOVING BEAM SCAN-MPS RFDR	\$9,194	\$7,079	23%
Y557	MPS ROTARY FEEDER	\$20,000	\$15,400	23%
Y56D	2D CAMERA MPS SEALER	\$12,903	\$9,935	23%
Y572	STAGE BUFFER	\$57,935	\$44,610	23%
Y580	APS/FPS FLATPANEL TS MTR	\$3,562	\$2,743	23%
Y581	ADDL APS MONITOR WESTPORT	\$5,806	\$4,471	23%
Y582	ADDL APS MONITOR EASTPORT	\$5,806	\$4,471	23%
Y583	ADDL APS MONITOR NON TM1	\$5,806	\$4,471	23%
Y584	FLATPANEL TOUCHSCREEN FIE	\$3,871	\$2,981	23%
Y701	DUAL VERTICAL STKR MODULE	\$28,387	\$21,858	23%
Y703	MAILING MACHINE/V5 MODULE	\$17,419	\$13,413	23%
Y723	MPS FLOATINGDECK NOCAMERA	\$22,120	\$17,032	23%
Y734	TOP EDGE MARKER 1ST COLOR	\$11,381	\$8,763	23%
Y735	TOP EDGE MARKER 2ND COLOR	\$11,381	\$8,763	23%
Y780	MIDSTATION POWER STACKER	\$8,387	\$6,458	23%
Y941	FLATS SEALER/STACKER	\$4,839	\$3,726	23%
Y980	HORIZONTAL BELT STACKER	\$4,252	\$3,274	23%
Y9D0	COMPANION INSERTER SYSTEM	\$113,554	\$87,437	23%
Y9MB	RASTER MOVIN BEAM SCANNER	\$7,054	\$5,432	23%
Y9VS	VERTICAL POWER STACKER	\$1,929	\$1,485	23%
Z91S	ISITE INST/TRAIN/DAY +EXP	\$2,581	\$1,987	23%
Z91T	ISITE INSTALL/TRAINING/WK	\$8,387	\$6,458	23%
Z99K	INSTALLATION AND TRAINING	\$5,806	\$4,471	23%

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Item	Description	Commercial Price	PA Price	Discount Off
				Commercial Price
Z9CS	MPS SELECT CS PARTS CAB	\$16,862	\$12,984	23%
Z9F1	FIELD SERVICE LABOR CHARG	\$491	\$378	23%
Z9F2	TSS LABOR CHARGE	\$2,581	\$1,987	23%
Z9FP	STD INSTALLATN MSE 12/14	\$9,677	\$7,451	23%
Z9MP	STD INSTALLATION MPS	\$12,903	\$9,935	23%
Z9SB	BLOCK OF 50 HRS. OF SERVICE	\$10,419	\$8,023	23%
Z9T0	PROD MAIL MGMT TRAINING SEAT	\$4,517	\$3,478	23%
Z9T6	DM INFINITY NEW OPERATOR	\$645	\$497	23%
Z9U1	INSTALL FBI 1ST UNIT	\$1,935	\$1,490	23%
Z9U2	INSTALL FBI ADLD UNITS	\$1,290	\$993	23%
Z9U3	PROD ATTACHER INST 1ST UN	\$3,226	\$2,484	23%
Z9U4	PROD ATTACHER INST ADDL U	\$1,935	\$1,490	23%
Z9U8	STD INTEG HI CAP PLC	\$9,677	\$7,451	23%
Z9U9	STD INTEG HI CAP ON-SITE	\$19,355	\$14,903	23%
Z9UA	CUST TECH TRAINING PLC	\$3,226	\$2,484	23%
Z9UB	ADDL TECH SVCS PER DAY	\$1,420	\$1,093	23%
ZX01	SHORT FOOTPRINT TURN OVER	\$14,839	\$11,426	23%
ZX02	PRIVACYGUARD MODULE MSE	\$35,655	\$27,454	23%
ZX07	BELT TO MSE	\$22,581	\$17,387	23%
ZX0E	NON-INPUT KIT 3/6	\$6,129	\$4,719	23%
ZX0F	NON-INPUT KIT 9/12	\$6,129	\$4,719	23%
ZX10	FORCEFLEX FEEDER 14"	\$6,710	\$5,167	23%
ZX11	FORCEFLEX FEEDER 20"	\$8,581	\$6,607	23%
ZX1C	AIR COMPRESSOR	\$3,626	\$2,792	23%
ZX1D	COMPRESSOR, DI2000 / RIVAL	\$8,065	\$6,210	23%
ZX20	14K SPEED UPGRADE	\$25,806	\$19,871	23%
ZX23	NO CHG-OVER MODULE SW KEY	\$15,484	\$11,923	23%
ZX24	10K SW KEY	\$0	\$0	23%
ZX25	12K SPEED UPGRADE	\$12,903	\$9,935	23%
ZX2A	MSE12 - 10 FDR 10X13 CHASSIS	\$244,301	\$188,111	23%
ZX2B	MSE14 - 10 FDR 10X13 CHASSIS	\$270,107	\$207,982	23%
ZX2C	MSE12 - 10 FDR 6X9 CHASSIS	\$214,623	\$165,260	23%
ZX2D	MSE14 - 10 FDR 6X9 CHASSIS	\$240,430	\$185,131	23%
ZX30	9K-12K UPGRADE 6X9	\$32,258	\$24,839	23%
ZX31	9K-12K UPGRADE 10X13	\$32,258	\$24,839	23%
ZX4A	MSE12 - 4 FDR 10X13 CHASSIS	\$220,215	\$169,566	23%
ZX4B	MSE14 - 4 FDR 10X13 CHASSIS	\$246,022	\$189,437	23%
ZX4C	MSE12 - 4 FDR 6X9 CHASSIS	\$190,538	\$146,714	23%
ZX4D	MSE14 - 4 FDR 6X9 CHASSIS	\$216,345	\$166,585	23%
ZX50	MODULAR FRICTION FEEDER	\$9,032	\$6,955	23%
ZX50A	SERVO FRICTN FDR/LAST D/S	\$9,032	\$6,955	23%
ZX50B	SERVO FRICTN FDR/ INT POS	\$9,032	\$6,955	23%
ZX50C	SERVOFRICTN FDR/FIRST U/S	\$9,032	\$6,955	23%
ZX50D	SERVO FRICTION FDR U/S RF	\$9,032	\$6,955	23%
ZX50E	SERVO FRICTION FDR 1ST UP	\$9,032	\$6,955	23%
ZX53	GREENHOUSE/BLANK FEEDER	\$4,516	\$3,477	23%
ZX53A	GREENHOUSE LAST DS POS	\$4,516	\$3,477	23%
ZX53B	GREENHOUSE INTL POSITIONS	\$4,516	\$3,477	23%
ZX53C	GREENHOUSE BUFFER ROTARY	\$4,516	\$3,477	23%
ZX53D	GREENHOUSE/BLANK FEEDER	\$4,516	\$3,477	23%
ZX53E	GREENHOUSE BUFFER FRICTN	\$4,516	\$3,477	23%
ZX55	MODULAR ROTARY FEEDER	\$15,484	\$11,923	23%
ZX55A	ROTARY FDR LAST D/S POS	\$15,484	\$11,923	23%
ZX55B	ROTARY FDR INTERMED POS	\$15,484	\$11,923	23%
ZX55C	ROTARY FDR FIRST U/S POS	\$15,484	\$11,923	23%
ZX55D	ROTARY FDR U/S FRICTION	\$15,484	\$11,923	23%
ZX55E	ROTARY FDR FIRST U/S POS	\$15,484	\$11,923	23%
ZX5A	TOP MOVEBEAM FRICTION FDR	\$5,032	\$3,875	23%
ZX5B	BTM MOVEBEAM FRICTION FDR	\$5,032	\$3,875	23%
ZX5C	TOP MOVEBEAM ROTARY FDR	\$5,032	\$3,875	23%
ZX8A	MSE12 - 8 FDR 10X13 CHASSIS	\$226,236	\$174,202	23%
ZX8B	MSE14 - 8 FDR 10X13 CHASSIS	\$252,043	\$194,073	23%
ZX8C	MSE12 - 8 FDR 6X9 CHASSIS	\$196,559	\$151,350	23%
ZX8D	MSE14 - 8 FDR 6X9 CHASSIS	\$222,365	\$171,221	23%
ZXA0	FMI CUT SHEET INPUT	\$109,032	\$83,955	23%
ZXA1	30K MID-TIER INPUT FOR FLOWMASTER	\$100,000	\$77,000	23%
ZXB1	SERVO BUFFER	\$36,310	\$27,959	23%
ZXB2	BUFFER W/TNT	\$85,806	\$66,071	23%
ZXB7	2 STAGE BUFFER MSE	\$10,323	\$7,949	23%
ZXCF	MPS SELECT CF PARTS CAB	\$18,679	\$14,383	23%
ZXD0	POWER ENTRY 240V,1 PHASE,60HZ, DOMESTIC	\$5,484	\$4,223	23%
ZXEM	EDGE MARKER	\$11,381	\$8,763	23%
ZXEX	2ND EDGE MARKER	\$11,381	\$8,763	23%
ZXG1	MSE12 3FDR 10X13 CHASSIS	\$221,935	\$170,890	23%
ZXG2	MSE12 6FDR 10X13 CHASSIS	\$216,774	\$166,916	23%
ZXG3	MSE12 9FDR 10X13 CHASSIS	\$230,968	\$177,845	23%
ZXG4	MSE12 12FD 10X13 CHASSIS	\$270,968	\$208,645	23%
ZXG5	MSE14 3FDR 10X13 CHASSIS	\$247,742	\$190,761	23%
ZXG6	MSE14 6FDR 10X13 CHASSIS	\$242,581	\$186,787	23%
ZXG7	MSE14 9FDR 10X13 CHASSIS	\$256,774	\$197,716	23%
ZXG8	MSE14 12FD 10X13 CHASSIS	\$296,774	\$228,516	23%
ZXM1	MSE 12 3FDR 6X9 CHASSIS	\$192,258	\$148,039	23%
ZXM2	MSE 12 6FDR 6X9 CHASSIS	\$187,097	\$144,065	23%



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Item	Description	Commercial Price	PA Price	Discount Off
				Commercial Price
ZXM3	MSE 12 9FDR 6X9 CHASSIS	\$201,290	\$154,993	23%
ZXM4	MSE 12 12FDR 6X9 CHASSIS	\$241,290	\$185,793	23%
ZXM5	MSE 14 3FDR 6X9 CHASSIS	\$218,065	\$167,910	23%
ZXM6	MSE 14 6FDR 6X9 CHASSIS	\$212,903	\$163,935	23%
ZXM7	MSE 14 9FDR 6X9 CHASSIS	\$227,097	\$174,865	23%
ZXM8	MSE 14 12FDR 6X9 CHASSIS	\$267,097	\$205,665	23%
ZXM9	MSE 12 - 15 FDR 6X9 CHASSIS	\$255,484	\$196,723	23%
ZXMA	RIVAL MSE 2 ENCL	\$176,645	\$136,017	23%
ZXMB	RIVAL MSE 3 ENCL	\$184,387	\$141,978	23%
ZXMC	RIVAL MSE 4 ENCL	\$192,129	\$147,939	23%
ZXMD	RIVAL MSE 5 ENCL	\$203,742	\$156,881	23%
ZXME	RIVAL MSE 6 ENCL	\$211,484	\$162,843	23%
ZXMM	MSE 12 - 18 FDR CHASSIS	\$269,677	\$207,652	23%
1SWS	ONE SORT SYSTEM	\$67,100	\$51,667	23%
AJAL	ACCELEJET IPDS ANN LIC	\$8,462	\$6,516	23%
AJBK	ACCELEJET 19L BLACK INK	\$1,029	\$792	23%
AJBS	ACCELEJET BASE - US	\$893,740	\$688,180	23%
AJBU	AJ BASIC RIP UPGRADE	\$19,199	\$14,783	23%
AJCC	AJ CHIP CUT CAPABILITY	\$141,196	\$108,721	23%
AJCP	AJ CONTINUOUS PERF	\$2,170	\$1,671	23%
AJCR	AJ 2D CODE READER	\$12,533	\$9,650	23%
AJCY	ACCELEJET 19L CYAN INK	\$1,543	\$1,188	23%
AJFG	ACCELEJET FINISHING	\$251,445	\$193,613	23%
AJFR	AJ FREIGHT	\$20,723	\$15,957	23%
AJMG	ACCELEJET 19L MGNTA INK	\$1,543	\$1,188	23%
AJPW	ACCELEJET 19L PRTHD WASH	\$1,029	\$792	23%
AJRU	ACCELEJET RIP UPGRADE	\$33,567	\$25,847	23%
AJSP	AJ DYNAMIC SKIP PERF	\$4,216	\$3,246	23%
AJTR	AJ IMPLEMENTATION & SITE SPARES KIT	\$79,544	\$61,249	23%
AJUP	ACCELEJET IPDS	\$1,056,335	\$813,378	23%
AJYW	ACCELEJET 19L YELLOW INK	\$1,543	\$1,188	23%
CS07490	DC POWER KIT (NEEDED ON ALL INPUT INTERFACES)	\$3,658	\$2,817	23%
MSTR8	MPS/MSE TRADE-IN	-\$6,452	-\$4,968	23%
PD30	OPERATOR ANALYSIS (UP TO 15 OPER)	\$5,097	\$3,925	23%
PD31	OPERATOR ANALYSIS ADDITIONAL	\$290	\$223	23%
PD32	KPI DASHBOARD	\$15,484	\$11,923	23%
PD33	KPI DASHBOARD ADDITIONAL	\$6,387	\$4,918	23%
PD34	CHANGE OVER ANALYSIS	\$5,097	\$3,925	23%
PD35	CHANGE OVER ANALYSIS ADDITIONAL	\$2,452	\$1,888	23%
PD36	OEE	\$5,097	\$3,925	23%
PD37	OEE ADDITIONAL	\$2,452	\$1,888	23%
PD38	OPERATIONAL PLANNER ADDITIONAL MODULE	\$290	\$223	23%
PDC1	CLARITY OPTIMIZER (PRODUCTIVITY SERVICE ENGAGEMENT, PER HR.)	\$323	\$249	23%
PDPN	P&P LEADERSHIP TRAINING 1 DAY	\$1,929	\$1,485	23%
PDPP	P&P LEADERSHIP TRAINING 2.5 DAY	\$4,516	\$3,477	23%
PL06M	PULSE SERVICE YRS. 2-, UP TO 50K/MONTH	\$12,086	\$9,306	23%
PL12M	PULSE SERVICE YRS. 2-, 50-100K/MONTH	\$14,218	\$10,948	23%
PL18M	PULSE SERVICE YRS. 2-, 100-150K/MONTH	\$16,351	\$12,590	23%
PL2S	2D SCANNER	\$4,839	\$3,726	23%
PLAC	PULSE AC 4000 ACCUMULATOR	\$5,284	\$4,069	23%
PLBE	BACK END CAMERA MOUNTING KIT	\$587	\$452	23%
PLBF	PULSE BF 4000 BOOKLETFEEDER	\$4,929	\$3,795	23%
PLBL	BELT STACKER INLINE FEED KIT	\$323	\$249	23%
PLBP	MID-TIER INTERFACE	\$2,348	\$1,808	23%
PLBS	PULSE BST 4000 BELTSTACKER	\$4,929	\$3,795	23%
PLCF	PULSE CONFIGURATION SERVICES	\$2,839	\$2,186	23%
PLFD	PULSE MF 4000 MAILFEEDER (BASE MODULE) W/ TOWER FEEDER	\$21,458	\$16,523	23%
PLFL	PULSE MFF 4000 MULTIFUNCTION FOLDER	\$23,806	\$18,331	23%
PLHC	HIGH CAPACITY BIN KIT (TAKES 2 FEEDER POSITIONS)	\$1,097	\$845	23%
PLIB	INTERFACE BOX FOR PB SHEET FEEDER	\$2,116	\$1,629	23%
PLMD	PULSE DMI 4000 INSERTER W/ GUI TOUCHSCREEN	\$42,735	\$32,906	23%
PLOB	INTERFACE BOX FOR OUTPUT READER (BACKEND) WITH SW	\$2,419	\$1,863	23%
PLPW	PEDAL KIT	\$587	\$452	23%
PLSC	OMR/BCR KIT	\$6,968	\$5,365	23%
PLSW	DC INTERFACE	\$1,877	\$1,445	23%
PLTR	PULSE INSTALL & TRAINING	\$2,730	\$2,102	23%
PULA	PULSE INSERTER PACKAGE - UP TO 50K/MONTH	\$143,549	\$110,533	23%
PULB	PULSE INSERTER PACKAGE - 50-100K/MONTH	\$145,682	\$112,175	23%
PULC	PULSE INSERTER PACKAGE - 100-150K/MONTH	\$147,815	\$113,818	23%
R254	FORMS CONVEYOR	\$12,658	\$9,747	23%
R76X	B&H MODULAR OUTPUT KIT	\$671	\$517	23%
R77W	B&H INTEGRATED OUTPUT KIT	\$1,677	\$1,291	23%
R77X	ACCESSORY KIT (HASLER, SHORT DECK, S309)	\$406	\$313	23%
RD2A	VIDEK CAMERA-INPUT	\$18,839	\$14,506	23%
RD2C	VIDEK CAMERA-OUTPUT	\$19,355	\$14,903	23%
RD35	DC-RTP COMPUTER (WIN 7)	\$9,032	\$6,955	23%
RD3K	APS DC COMPUTER	\$7,742	\$5,961	23%
RD3Z	DC COMPUTER MSE SD API INPUTS	\$9,032	\$6,955	23%
RD4A	CAMERA SCAN KIT--INPUT (COGNEX 4100)	\$12,903	\$9,935	23%
RD4B	CAMERA SCAN KIT--ENCLOSURE (COGNEX 4100)	\$12,903	\$9,935	23%
RD4C	CAMERA SCAN KIT--OUTPUT (COGNEX 4100)	\$12,903	\$9,935	23%
RD6A	CAMERA SCAN KIT--INPUT (COGNEX 4000)	\$12,903	\$9,935	23%

Item	Description	Commercial Price	PA Price	Discount Off
				Commercial Price
RD6B	CAMERA SCAN KIT--OUTPUT (COGNEX 4000)	\$12,903	\$9,935	23%
RD6S	INTEGRITY REPORT TOOL	\$7,194	\$5,539	23%
RD7S	PRINT+ SERVER - PART OF Y35D PKG	\$0	\$0	23%
RD8P	DC KEY PPMCP INTERFACE	\$0	\$0	23%
RD8Q	DC KEY OPENDC INTERFACE	\$11,355	\$8,743	23%
RD8V	36K SHEETFEEDER DC KEY	\$0	\$0	23%
RDD8	DIRECTVIEW INTERFACE	\$3,871	\$2,981	23%
RDDA	DIRECTVIEW DASHBOARD	\$15,484	\$11,923	23%
RDH3	APS EDGE 26K DC KEY	\$22,581	\$17,387	23%
RDRF	DIRECTVIEW REPORTER 5+	\$49,032	\$37,755	23%
RDRR	DIRECTVIEW REPORTER 2-4	\$37,419	\$28,813	23%
RDRS	DIRECTVIEW REPORTER SINGLE	\$21,290	\$16,393	23%
RDSW	DIRECTVIEW DSHBD SINGLE	\$20,645	\$15,897	23%
RDW7	WORKSTATION	\$4,516	\$3,477	23%
RDYB	HANDHELD SCANNER - USB	\$1,026	\$790	23%
RIV3A	RIVAL 3 STN. PACKAGE - UP TO 3M CYCLES/YR.	\$303,964	\$234,052	23%
RIV3B	RIVAL 3 STN. PACKAGE - UP TO 5M CYCLES/YR.	\$309,400	\$238,238	23%
RIV3C	RIVAL 3 STN. PACKAGE - UP TO 8M CYCLES/YR.	\$314,836	\$242,424	23%
RIV4A	RIVAL 4 STN. PACKAGE - UP TO 3M CYCLES/YR.	\$310,774	\$239,296	23%
RIV4B	RIVAL 4 STN. PACKAGE - UP TO 5M CYCLES/YR.	\$316,333	\$243,576	23%
RIV4C	RIVAL 4 STN. PACKAGE - UP TO 8M CYCLES/YR.	\$321,894	\$247,858	23%
RIV6A	RIVAL 6 STN. PACKAGE - UP TO 3M CYCLES/YR.	\$385,705	\$296,993	23%
RIV6B	RIVAL 6 STN. PACKAGE - UP TO 5M CYCLES/YR.	\$392,626	\$302,322	23%
RIV6C	RIVAL 6 STN. PACKAGE - UP TO 8M CYCLES/YR.	\$399,549	\$307,653	23%
RV33M	RIVAL 3 STN. SERVICE YRS. 2-, UP TO 3M CYCLES/YR.	\$27,181	\$20,929	23%
RV35M	RIVAL 3 STN. SERVICE YRS. 2-, UP TO 5M CYCLES/YR.	\$32,617	\$25,115	23%
RV38M	RIVAL 3 STN. SERVICE YRS. 2-, UP TO 8M CYCLES/YR.	\$38,053	\$29,301	23%
RV43M	RIVAL 4 STN. SERVICE YRS. 2-, UP TO 3M CYCLES/YR.	\$27,800	\$21,406	23%
RV45M	RIVAL 4 STN. SERVICE YRS. 2-, UP TO 5M CYCLES/YR.	\$33,359	\$25,686	23%
RV48M	RIVAL 4 STN. SERVICE YRS. 2-, UP TO 8M CYCLES/YR.	\$38,920	\$29,968	23%
RV63M	RIVAL 6 STN. SERVICE YRS. 2-, UP TO 3M CYCLES/YR.	\$34,612	\$26,651	23%
RV65M	RIVAL 6 STN. SERVICE YRS. 2-, UP TO 5M CYCLES/YR.	\$41,533	\$31,980	23%
RV68M	RIVAL 6 STN. SERVICE YRS. 2-, UP TO 8M CYCLES/YR.	\$48,456	\$37,311	23%
SLAA	LIC FEE, OCR PLATINUM 18	\$10,267	\$7,906	23%
SLAB	LIC FEE, OCR PLATINUM 12	\$8,124	\$6,255	23%
SLAC	LIC FEE, OCR SILVER 18	\$7,476	\$5,757	23%
SLAD	LIC FEE, OCR SILVER 12	\$5,981	\$4,605	23%
SLAE	LIC FEE, SMARTMATCH PLATINUM 12	\$6,662	\$5,130	23%
SLAF	LIC FEE, SMARTMATCH PLATINUM 18	\$7,377	\$5,680	23%
SLAG	LIC FEE, SMARTMATCH SILVER 12	\$6,662	\$5,130	23%
SLAH	LIC FEE, SMARTMATCH SILVER 18	\$7,377	\$5,680	23%
SLAJ	LIC FEE, RELIA-VOTE	\$15,045	\$11,585	23%
SLP3	SPARE PARTS KIT, DOMESTIC	\$15,806	\$12,171	23%
SLP4	CONSUMABLE PARTS KIT, BLACK	\$1,935	\$1,490	23%
SLZ0	PROJ MGT SUPPORT/WK.	\$7,097	\$5,465	23%
SR07	WABCR - BARCODE SORT ONLY, NO OCR	\$10,632	\$8,187	23%
SR8Y	FULL SERVICE IMB SERVER (PALET AND TRAY TAG PC)	\$1,313	\$1,011	23%
SR9R	SITEVUE	\$0	\$0	23%
SR9S	SITEVUE + HELPDESK	\$0	\$0	23%
SR9T	SITEVUE PC	\$0	\$0	23%
SR9Y	LIC FEE, BPM PARCELS	\$1,613	\$1,242	23%
SRGY	UNINTERRUPTABLE POWER SUPPLY	\$1,955	\$1,505	23%
SRHD	RAF PLATINUM OCR 24K OUTGOING	\$19,852	\$15,286	23%
SRLX	ANN LIC RAF UMOVE ENABLE	\$516	\$397	23%
SRLY	SMA, SPARE PC, UMOVE GOV'T	\$0	\$0	23%
SRMW	LIC FEE, MOVE UPDATE	\$5,477	\$4,217	23%
SRMZ	LIC FEE, FULL SERVICE IMB	\$0	\$0	23%
SRNU	MOVE UPDATE OPTION	\$8,710	\$6,707	23%
SRPA	PRINTER POS 1 FLUOR	\$35,960	\$27,689	23%
SRPV	ANNUAL LIC 10K PLATINUM	\$5,270	\$4,058	23%
SRPW	ANNUAL LIC 18K PLATINUM	\$7,249	\$5,582	23%
SRPX	ANNUAL LIC 24K PLATINUM	\$8,587	\$6,612	23%
SRPY	ANNUAL LIC 45K PLATINUM	\$11,437	\$8,806	23%
SRPZ	ANNUAL LIC 2K PLATINUM	\$3,191	\$2,457	23%
SRRT	LIC FEE, MOVE UPDATE	\$5,477	\$4,218	23%
SRRV	ANN LIC 10K SMATCH PLAT	\$3,831	\$2,950	23%
SRRW	ANN LIC 18K SMATCH PLAT	\$5,208	\$4,010	23%
SRRX	ANN LIC 24K SMATCH PLAT	\$5,865	\$4,516	23%
SRRY	ANN LIC 45K SMATCH PLAT	\$6,041	\$4,652	23%
SRRZ	ANN LIC 2K SMATCH PLAT	\$2,228	\$1,716	23%
SRT4	ELEVATOR MULTI-TIER 3.0	\$0	\$0	23%
SRVF	LIC FEE ASV 50K-75K RANGE	\$10,968	\$8,445	23%
SRVH	LIC FEE ASV 10K-25K RANGE	\$3,710	\$2,857	23%
SRVJ	LIC FEE ASV 1K-10K RANGE	\$1,548	\$1,192	23%
SRVK	VANTAGE E-STOP CHAIN KIT	\$1,994	\$1,535	23%
SRVP	LIC 24K SIL OCR OUT NO DRS	\$15,058	\$11,595	23%
SRVR	LIC 36K PLAT OCR W/DRS	\$21,689	\$16,701	23%
SRVS	LIC 36K SIL OCR OUT NO DRS	\$17,794	\$13,701	23%
SRVT	LIC READ/WRITE 24K	\$12,321	\$9,487	23%
SRVU	LIC 36K SIL OCR IN NO DRS	\$17,794	\$13,701	23%
SRVX	ANN LIC USPS FF INT	\$5,477	\$4,217	23%
SRWV	ANNUAL LIC 10K SILVER	\$3,519	\$2,710	23%
SRWW	ANNUAL LIC 18K SILVER	\$5,279	\$4,065	23%



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				Commercial Price
SRWX	ANNUAL LIC 24K SILVER	\$6,334	\$4,877	23%
SRWY	ANNUAL LIC 45K SILVER	\$8,445	\$6,503	23%
SRVY	ANN LIC 10K SMATCH SILVER	\$4,422	\$3,405	23%
SRYW	ANN LIC 18K SMATCH SILVER	\$5,208	\$4,010	23%
SRYX	ANN LIC 24K SMATCH SILVER	\$5,865	\$4,516	23%
SRYY	ANN LIC 45K SMATCH SILVER	\$6,041	\$4,652	23%
STSD	UTURN 4TIER 60HZ	\$47,742	\$36,761	23%
STSY	BASE TRANSPORT SHORT 3 VJET	\$55,097	\$42,425	23%
Y199	UNIVERSAL TRIM COLLECTOR	\$26,316	\$20,263	23%
Y19A	DUAL CAPABILITY TRIM COLLECTION SYSTEM	\$28,574	\$22,002	23%
Y1BL	INPUT BULK LOADER	\$12,581	\$9,687	23%
Y203	ENHANCED ALPHA STANDARD FIM	\$8,787	\$6,766	23%
Y20E	FDA FIM NORTH PORT	\$12,194	\$9,389	23%
Y20F	FDA TRANSPORT - TM1	\$15,342	\$11,813	23%
Y20G	FDA STANDARD ACCUMULATE	\$3,871	\$2,981	23%
Y20H	FDA REVERSE ACCUMULATE	\$3,871	\$2,981	23%
Y21D	ENHANCED ALPHA DUAL WEB CUTTER	\$98,711	\$76,007	23%
Y234B	SHORT DECK, MID-TIER 50HZ	\$34,516	\$26,577	23%
Y234D	LONG DECK, MID-TIER 50HZ	\$43,548	\$33,532	23%
Y254A	36K SHEET FEEDER	\$62,194	\$47,889	23%
Y323	MCS 4600 4 PRINT (TWO 2 PRINT HEADS	\$56,077	\$43,179	23%
Y326	MCS 8 INCH PRINT SYSTEM	\$70,427	\$54,229	23%
Y327	MCS GIS4250 PRINT SYSTEM	\$104,335	\$80,338	23%
Y32A	IMS...INK MANAGEMENT SYSTEM	\$5,394	\$4,153	23%
Y32G	2" ARRAY COMPACT EFS FOR MPS	\$81,974	\$63,120	23%
Y32H	4" ARRAY COMPACT EFS FOR MPS	\$89,716	\$69,081	23%
Y32K	4250 COMPACT EFS FOR MPS	\$125,071	\$96,305	23%
Y32L	2" ARRAY VTT EFS FOR FPS SD	\$81,974	\$63,120	23%
Y32M	4" ARRAY VTT EFS FOR FPS SD	\$89,716	\$69,081	23%
Y32N	4250 VTT EFS FOR FPS SD	\$125,071	\$96,305	23%
Y35M	EPIC K PRINT+ PACKAGE - SALES PCN	\$180,645	\$139,097	23%
Y371	SHORT FOOTPRINT TURNOVER	\$13,290	\$10,233	23%
Y3Z0	21K SHEET FEEDER	\$49,174	\$37,864	23%
Y474	36K CUTTER- PINFEED	\$148,387	\$114,258	23%
Y475	25K CUTTER- PINFEED	\$106,452	\$81,968	23%
Y47S	CAMERA- CUTTER (2 CAMERAS)	\$28,387	\$21,858	23%
Y551	APS SCANNER FOR ENCLOSURE FEEDER	\$5,032	\$3,875	23%
Y55A	2D CAMERA MPS W ROTARY FEEDER	\$9,032	\$6,955	23%
Y561	MPS ENGINE	\$226,710	\$174,567	23%
Y732	APS BOTTOM EDGE MARKER	\$11,381	\$8,763	23%
Y9DO	COMPANION BASE SYSTEM	\$113,554	\$87,437	23%
YMV0	MAILSTREAM ENGAGE SYSTEM	\$202,581	\$155,987	23%
Z9FH	CONSULTANCY	\$323	\$249	23%
Z9PF	PARTS CABINET (ALL FRICTION)	\$14,194	\$10,929	23%
Z9PR	PARTS CABINET (FRICTION & ROTARY)	\$15,484	\$11,923	23%
Z9R0	SVCWORKS EQUIP. INSPECT. PROG-BASE	\$3,226	\$2,484	23%
Z9R1	SVCWORKS EQUIP. INSPECT. PROG-SINGLE INPUT	\$4,774	\$3,676	23%
Z9R2	SVCWORKS EQUIP. INSPECT. PROG-FILE BASE	\$6,065	\$4,670	23%
Z9R3	SVCWORKS EQUIP. INSPECT. PROG-DUAL INPUTS	\$7,613	\$5,862	23%
Z9R4	SVCWORKS PM SERVICE-BASE	\$1,548	\$1,192	23%
Z9R5	SVCWORKS PM SERVICE-SINGLE INPUT	\$3,484	\$2,683	23%
Z9R6	SVCWORKS PM SERVICE-FILE-BASE	\$4,129	\$3,179	23%
Z9R7	SERVICEWORKS EQ PREVENT 2	\$4,774	\$3,676	23%
Z9S0	SERVICEWORKS INSTALL-BASE	\$4,516	\$3,477	23%
Z9S1	SVCWORKS INSTALL SERVICE - INPUT	\$5,806	\$4,471	23%
Z9S2	SVCWORKS INSTALL SERVICE FILE-BASED	\$6,968	\$5,365	23%
Z9T3	FULL SERVICE TRAINING	\$1,290	\$993	23%
Z9U0	INSTALL BASE FM-ADDL UNIT	\$4,516	\$3,477	23%
ZX05	SERVO FRONT TABLE	\$0	\$0	23%
ZX0A	3 STATION CHASSIS	\$75,613	\$58,222	23%
ZX0B	6 STATION CHASSIS	\$88,387	\$68,058	23%
ZX0C	9 STATION CHASSIS	\$101,677	\$78,291	23%
ZX0D	12 STATION CHASSIS	\$108,774	\$83,756	23%
ZX0G	15 STATION CHASSIS	\$123,613	\$95,182	23%
ZX0H	18 STATION CHASSIS	\$142,581	\$109,787	23%
ZX0J	MSE IN-LINE FOLDER FEEDER	\$77,252	\$59,484	23%
ZX0T	4 STATION RIVAL CHASSIS	\$59,355	\$45,703	23%
ZX0U	3 STATION RIVAL CHASSIS	\$56,774	\$43,716	23%
ZX0V	6 STATION RIVAL CHASSIS	\$66,452	\$51,168	23%
ZX0W	4 STATION CHASSIS	\$80,129	\$61,699	23%
ZX45	Y254 HS SPEED KEY	\$49,032	\$37,755	23%
RDE6	SINGLE PC RETROFIT KIT, WIN 10	\$8,884	\$6,841	23%
RDES	MONITOR KIT, 22 IN, RETORFIT	\$527	\$406	23%
RDEP	ESMC+ RETROFIT KIT	\$617	\$475	23%
ZRCO-03	3 STATION RIVAL 2.0	\$43,700	\$33,649	23%
ZRCO-04	4 STATION RIVAL 2.0	\$55,500	\$42,735	23%
ZRCO-06	6 STATION RIVAL 2.0	\$61,050	\$47,009	23%
ZRCO-07	7 STATION RIVAL 2.0	\$76,530	\$58,928	23%
ZRCO-08	8 STATION RIVAL 2.0	\$76,422	\$58,845	23%
ZRCO-09	9 STATION RIVAL 2.0	\$86,258	\$66,419	23%
ZRCO-10	10 STATION RIVAL 2.0	\$88,965	\$68,503	23%
ZRCO-12	12 STATION RIVAL 2.0	\$94,222	\$72,551	23%
ZRCO-14	14 STATION RIVAL 2.0	\$98,801	\$76,077	23%

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Item	Description	Commercial Price	PA Price	Discount Off
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ZRC0-15	15 STATION RIVAL 2.0	\$109,288	\$84,152	23%
ZRC0-16	16 STATION RIVAL 2.0	\$117,971	\$90,838	23%
ZRC0-18	18 STATION RIVAL 2.0	\$124,661	\$95,989	23%
ZRE2	STANDALONE COMPRESSOR	\$6,938	\$5,342	23%
ZRBK	BUFFER JOGGING KIT	\$1,332	\$1,026	23%
ZRE0	RIVAL 2.0 ENGINE MODULE	\$87,690	\$67,521	23%
ZRE1	RIVAL 2.0 RIGHT ANGLE TURN MODULE	\$17,760	\$13,675	23%
ZRE3	RIVAL 2.0 ENGINE VACUUM PUMP, 60HZ	\$6,993	\$5,385	23%
ZRE4	RIVAL 2.0 ENGINE VACUUM PUMP, 50HZ	\$6,993	\$5,385	23%
ZRE5	RIVAL 2.0 OUTPUT MONITOR KIT	\$2,220	\$1,709	23%
ZRE6	RIVAL 2.0 OUTPUT CONVEYOR (DUAL CABINET)	\$11,985	\$9,228	23%
ZRE7	RIVAL 2.0 OUTPUT CONVEYOR (SINGLE CABINET)	\$11,475	\$8,836	23%
ZRE8B	RIVAL 2.0 EDGEMARKER KIT, POST RAT, BACK MNT	\$3,308	\$2,547	23%
ZRE8F	RIVAL 2.0 EDGEMARKER KIT, POST RAT, FRONT MNT	\$3,308	\$2,547	23%
ZRE9B	RIVAL 2.0 EDGEMARKER KIT, STACKER, BACK MNT	\$3,063	\$2,359	23%
ZRE9F	RIVAL 2.0 EDGEMARKER KIT, STACKER, FRONT MNT	\$3,063	\$2,359	23%
PLM10	PULSE SFO - COGNEX 1410 CAMERA KIT ASSY	\$11,027	\$8,491	23%
PLM2	PULSE SINGLE VBIN, 17"L	\$6,544	\$5,039	23%
PLM3	PULSE DUAL VBIN, 34"L	\$11,597	\$8,930	23%
PLM6	PULSE SFO - SHORT FOOTPRINT OUTPUT ASSY	\$14,195	\$10,930	23%
PLM7	PULSE SFO - ASSY, SCANNING FRAME	\$2,581	\$1,987	23%
PLM8	PULSE SFO - DM60 CAMERA KIT ASSY	\$4,223	\$3,252	23%
PLM9	PULSE PRIVACY GUARD, REAR	\$43,314	\$33,352	23%
PLMC	PULSE INSERTER MODULE W/ VERT ENV FDR	\$40,736	\$31,367	23%
PLME	PULSE VERTICAL ENV FDR (PLMD RETRO)	\$5,291	\$4,074	23%
RD6R	CAMERA SCAN- LAKE LINESCAN	\$60,515	\$46,597	23%
RD6V	TOP DOWN DC USER INT	\$454	\$350	23%
RD7K	PRINT + WORKSTATION	\$5,162	\$3,975	23%
RDAE	APPLICATION ENGINEERING SUPPORT	\$645	\$497	23%
RDCA	MAILSTREAMMONITOR AXIOMTEK P1158-822-PB1	\$7,672	\$5,907	23%
RDDM	DIRECT VIEW 27" MONITOR	\$1,936	\$1,491	23%
RDE4	SINGLE PC KIT	\$9,355	\$7,203	23%
RDE5	DUAL PC KIT	\$12,976	\$9,992	23%
RDE8	SERIAL EXPANSION KIT, RETROFIT	\$1,751	\$1,348	23%
RDE9	SINGLE PC RETROFIT KIT, WIN 10, NO KVM	\$7,359	\$5,666	23%
RDEA	WIN 10 IOT FIELD RECONFIGURATION KIT	\$1,892	\$1,457	23%
RDEL	PPM WIN 10 PC RETROFIT KIT	\$5,611	\$4,320	23%
RDEQ	PRM SCANNER RETROFIT KIT	\$680	\$524	23%
RDER	MONITOR KIT, 27 IN, RETROFIT	\$951	\$732	23%
RDH4	MPS SELECT DC	\$25,808	\$19,872	23%
RDR5	FLOOR MOUNT FOR METER MANAGER M.S.M.	\$654	\$504	23%
RDW10	WINDOWS 10 UTILITY WORKSTATION	\$4,516	\$3,477	23%
RDW12	MAIL STREAM MONITOR PC, WIN 10, TABLE	\$7,770	\$5,983	23%
RDYD	HAND SCANNER CORDLESS - KEYBOARD WEDGE	\$1,419	\$1,093	23%
RDYG	HAND SCANNER, CORDLESS	\$1,671	\$1,287	23%
Y23L	BOTTOM LINE SCAN SHEET FEEDER	\$37,422	\$28,815	23%
Y23R	COGNEX MICRO 1400 CAMERA UPGRADE KIT	\$3,871	\$2,981	23%
Y254B	MODULAR SHEET FEEDER - 50 HZ	\$62,198	\$47,892	23%
Y25J	TOP LINE SCAN MODULAR SHEET FEEDER	\$37,422	\$28,815	23%
Y25P	COMBO LINE SCAN - MODULAR SHEET FEEDER	\$54,197	\$41,732	23%
Y30E	HAND FEED - EPIC V-BIN	\$335	\$258	23%
Y31K	PRIVACY GUARD/V-BIN COMBO, FRONT	\$47,008	\$36,196	23%
Y350	MS EVOLUTION PRINT+ MESSENGER	\$181,837	\$140,014	23%
Y351	MPS PRINT+ MESSENGER	\$181,837	\$140,014	23%
Y356	MS EVOLUTION MONOCHROME PRINT+ MESSENGER	\$130,411	\$100,416	23%
Y357	MPS MONOCHROME (K) PRINT+ MESSENGER	\$130,411	\$100,416	23%
Y360	EPIC PRINT+ MESSENGER - COLOR	\$181,837	\$140,014	23%
Y361	PRINT+ MESSENGER - MONO	\$130,411	\$100,416	23%
Y454	HPI 36K PINLESS CUTTER - MD READY	\$109,685	\$84,457	23%
Y455	25K PINLESS CUTTER - MD READY	\$67,747	\$52,165	23%
Y45E	HPI RAT, EASTPORT - MD READY	\$104,516	\$80,477	23%
Y45W	HPI RAT, WESTPORT - MD READY	\$104,516	\$80,477	23%
Y471E	STAND ALONE FOLDER-6	\$13,291	\$10,234	23%
Y471G	GAPPING HPI FOLDER 60HZ	\$20,647	\$15,898	23%
Y471H	GAPPING HPI FOLDER 50HZ	\$20,647	\$15,898	23%
Y48P	COMBO LINE SCAN - PB CUTTER	\$96,652	\$74,422	23%
Y4AB	WASTE COLLECTION BIN	\$3,871	\$2,981	23%
Y4TV	MOBILE TRIM COLLECTION UNIT 60HZ	\$43,335	\$33,368	23%
Y553	MPS ROTARY FEEDER	\$25,486	\$19,624	23%
Y55B	AREA SCAN KIT- MPS FRICTION FEEDER	\$9,033	\$6,955	23%
Y55D	AREA SCAN KIT- MPS CHASSIS SCAN	\$10,567	\$8,137	23%
Y55E	AREA SCAN KIT- EPIC ENGIN	\$12,904	\$9,936	23%
Y573	TNT 6 STAGE BUFFER	\$101,168	\$77,899	23%
Z31D	HEAVIES DIVERT / TILTING VBIN FRONT	\$28,389	\$21,860	23%
Z31E	SINGLE HEAVIES DIVERT VBIN FRONT	\$17,421	\$13,414	23%
Z31F	DUAL HEAVIES DIVERT VBIN FRONT	\$28,389	\$21,860	23%
Z31G	SINGLE HEAVIES DIVERT VBIN REAR	\$17,421	\$13,414	23%
Z31H	DUAL HEAVIES DIVERT VBIN REAR	\$28,389	\$21,860	23%
Z31J	HEAVIES DIVERT VBIN / METER COMBO	\$17,421	\$13,414	23%
Z31N	HEAVIES DIVERT / TILTING VBIN REAR	\$28,389	\$21,860	23%
Z32S	SHINGLING CONVEYOR, EPIC OUTPUT	\$18,321	\$14,107	23%
Z471	STANDARD HPI FOLDER MD READY	\$13,290	\$10,233	23%
Z571	AUTO-GAPPING FOLDER MD READY	\$27,099	\$20,866	23%



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ZVB0	EPIC NON-INPUT MODULE	\$12,388	\$9,539	23%
ZVB1A	EPIC BUFFER 8 STAGE	\$105,273	\$81,060	23%
ZVB1B	EPIC BUFFER,STAGE, NON-TNT, WITH HOPPER	\$117,441	\$90,430	23%
ZVB5A	EPIC BUFFER MD READY 8 STAGE WITH TNT	\$143,881	\$110,788	23%
ZVB5B	EPIC BUFFER MD READY8 STAGE WITH TNT	\$156,140	\$120,228	23%
ZVE2	EPIC ENGINE SHORT	\$278,729	\$214,621	23%
ZVE3	MD READY EXTENDED ENGINE	\$290,343	\$223,564	23%
ZVE4	MD READY SHORT ENGINE	\$278,729	\$214,621	23%
ZVF1A	BOOKLET FEEDER, BUFFER POS	\$31,293	\$24,096	23%
ZVF1B	BOOKLET FEEDER, BUFFER POS, NESTED	\$31,293	\$24,096	23%
ZVF1C	BOOKLET FEEDER, NON BUFFER POS	\$31,293	\$24,096	23%
ZVF1D	BOOKLET FEEDER, NON BUFFER POS, NESTED	\$31,293	\$24,096	23%
ZVF1E	GREENHOUSE - BOOKLET FEEDER	\$6,129	\$4,719	23%
ZVF2	EPIC HEAVIES ROTARY FEEDER	\$22,711	\$17,487	23%
ZVS1B	MS3 KIT - EPIC BOOKLET FEEDER BOTTOM	\$4,775	\$3,677	23%
ZVS1T	MS3 KIT - EPIC BOOKLET FEEDER TOP	\$4,775	\$3,677	23%
ZVS2B	DM60 KIT - EPIC BOOKLET FEEDER BOTTOM	\$7,355	\$5,663	23%
ZVS2T	DM60 KIT - EPIC BOOKLET FEEDER	\$7,355	\$5,663	23%
ZX28	EPIC SPEED KEY	\$96,781	\$74,521	23%
ZXB4	TNT BUFFER - PB FOLDER	\$97,813	\$75,316	23%
ZXB5	TNT BUFFER-HVY DUTY FLDR	\$97,813	\$75,316	23%
ZXD1	POWER ENTRY-240V1 PHASE 50 HZ EXPORT	\$5,484	\$4,223	23%
IA14	PPS WITH COMPOSER-2" FOR Y320	\$19,714	\$15,180	23%
IA15	PPS WITH COMPOSER-2" + 2" FOR Y320	\$29,200	\$22,484	23%
IA16	PPS WITH COMPOSER-4" FOR Y320	\$29,200	\$22,484	23%
IA17	PPS WITH COMPOSER-4" + 2" FOR Y320	\$38,699	\$29,798	23%
IA18	PPS WITH COMPOSER-4" + 4" FOR Y320	\$58,406	\$44,973	23%
IA19	PPS W/ COMP, CONT PC, W7 KIT FOR Y320	\$11,610	\$8,940	23%
IA20	PP COMPOSER FOR NEW PPM	\$28,612	\$22,031	23%
IA21	PPM UPGRADE IMAGER V3V4 TO PP COMPOSER	\$15,261	\$11,751	23%
IA22	UPGRADE PP COMPOSER WITH PDF WORKFLOW	\$11,442	\$8,810	23%
IA23	MCS COLOR PPM OEM SOLUTIONUPGRADE PP COM	\$255,651	\$196,851	23%
IA26	PRINT + EXPRESS, 1-4.25" PRINT HEAD	\$107,677	\$82,911	23%
IA27	UPGRADE PP COMPOSER IA21 W/ PDF WORKFLOW	\$11,442	\$8,810	23%
IA28	PPS W/ COMP, CONT PC, WIN10 KIT FOR Y320	\$11,614	\$8,943	23%
IA29	PPM OR PPS MONO PDF (MAKO)	\$8,603	\$6,624	23%
DP12INK	INK CARTRIDGE- DP12KR METER, BLACK	\$45	\$35	23%
DP12INK-12MP	BLK INK CARTRIDGE- DP12KR METER, QTY 12	\$495	\$381	23%
DP12INK-1MP	BLK INK CARTRIDGE- DP12KR METER, QTY 1	\$45	\$35	23%
DP12INK-48MP	BLK INK CARTRIDGE- DP12KR METER, QTY 48	\$1,855	\$1,428	23%
DP12INK-96MP	BLK INK CARTRIDGE- DP12KR METER, QTY 96	\$3,586	\$2,761	23%
DP12KR	DATA-PAC 12K RESETTABLE METER BASE	\$23,905	\$18,407	23%
DP12STND	STAND- DATA-PAC METER, ROLL-UP	\$2,955	\$2,275	23%
Z9F0	PSE/SORTER SUPPORT RATE PER DAY	\$6,383	\$4,915	23%
STRM	KIT VANTAGE PORTABL COMPRESS AIR DOMEST	\$7,742	\$5,961	23%
SRCY	SOFTWARE DDCS BASIC	\$6,452	\$4,968	23%
SRH6	INCOMING IP SYSTEM PKG	\$5,000	\$3,850	23%
RVCD	RELIA-VOTE CHECKBOX DETECT SOFTWARE	\$2,581	\$1,987	23%
RVCE	RELIA-VOTE NO SIGNATURE DETECT SOFTWARE	\$2,581	\$1,987	23%
RVCF	RELIA-VOTE MSV CLIENT SOFTWARE	\$3,871	\$2,981	23%
ST10	STACKER, MIXED MAIL - PRIMARY, 1 TIER	\$39,035	\$30,057	23%
ST11	STACKER, MIXED MAIL - SECONDARY, 1 TIER	\$38,303	\$29,493	23%
ST12	INTERFACE MODULE, MM STACKER, DOMESTIC	\$56,657	\$43,626	23%
ST14	U-TURN MODULE, MM STACKER	\$31,169	\$24,000	23%
ST20	ASSY, MAIL TUB DRAWERS	\$4,252	\$3,274	23%
ST21	STAND ASSY - PRINTER MMS	\$5,291	\$4,074	23%
ST23	THICK MAIL RETRO KIT, FEEDER	\$13,740	\$10,580	23%
ST24	THICK MAIL KIT, FEEDER	\$1,937	\$1,491	23%
ST25	THICK MAIL KIT + RETRO, PJET SHORT	\$1,723	\$1,327	23%
ST26	THICK MAIL KIT + RETRO, VJET SHORT	\$3,118	\$2,401	23%
ST27	THICK MAIL KIT, MEDIUM I/O	\$5,654	\$4,354	23%
SDW10	KIT-VARISORT WIN10 PCS UPGRADE	\$12,976	\$9,992	23%
SRHA	KIT-IP COMPUTER WIN10 UPGRADE	\$3,717	\$2,862	23%
SRJA	KIT-KVM WIN10 UPGRADE	\$1,591	\$1,225	23%
SR9W	KIT-OLYMPIC II WIN10 PCS UPGRADE	\$11,949	\$9,201	23%
SLW10	KIT-RELIANT WIN10 PCS UPGRADE	\$9,744	\$7,503	23%
SRW10	KIT-VANTAGE WIN10 PCS UPGRADE	\$12,014	\$9,251	23%
DMIV2	DMIV INFINITY SERIES MAILING MACHINE	\$31,380	\$25,104	23%
DMIV201	DMI V2 STARTUP KIT	\$16,931	\$13,545	23%
DMIV204	DMI V2 SINGLE INK CARTRIDGE (771)	\$738	\$590	23%
DMIV205	DMI V2 SINGLE PRINT HEAD	\$733	\$586	23%
Y780970	KIT, APS/MPS DMI V2 COVER ASSY	\$1,558	\$1,247	23%
DMIM	DMIV2 MID SPEED/CYCLES	\$0	\$0	
DMIH	DMIV2 HIGH SPEED/CYCLES	\$0	\$0	







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PCN	Description and Availability Comments	POS List EMA			AR 1-4 List			AR 5-6 List			AR 7-8 List			AR 9+ List		
		POS	EMA	Discount %	EMA	EMA	Discount %	EMA	EMA	Discount %	EMA	EMA	Discount %	EMA	EMA	Discount %
RDDA	DIRECTVIEW DASHBOARD	\$1,549	\$1,305	15.75%	\$1,712	\$1,443	15.71%	\$1,900	\$1,602	15.68%	\$2,166	\$1,826	15.70%	\$2,535	\$2,137	15.70%
RDEV	DFWORKS ENT SERVER PKG	\$8,775	\$7,393	15.75%	\$9,699	\$8,172	15.74%	\$10,766	\$9,071	15.74%	\$12,273	\$10,341	15.74%	\$14,360	\$12,099	15.75%
RDG1	DFWORKS BASE SERVER	\$2,025	\$1,706	15.75%	\$2,238	\$1,886	15.73%	\$2,484	\$2,093	15.74%	\$2,832	\$2,387	15.71%	\$3,314	\$2,792	15.75%
RDG2	DFWORKS STD SERVER	\$3,300	\$2,780	15.75%	\$3,648	\$3,073	15.76%	\$4,049	\$3,411	15.76%	\$4,616	\$3,889	15.75%	\$5,401	\$4,550	15.76%
RDGE	DFWORKS ENT SERVER	\$6,300	\$5,308	15.75%	\$6,964	\$5,867	15.75%	\$7,730	\$6,512	15.76%	\$8,812	\$7,424	15.75%	\$10,311	\$8,687	15.75%
RDM1	MSM - 1 METER(ISC-COMPETITIVE)	\$1,110	\$935	15.75%	\$1,227	\$1,034	15.73%	\$1,362	\$1,148	15.71%	\$1,553	\$1,308	15.78%	\$1,817	\$1,531	15.74%
RDM2	MSM FOR 2 METERS INSERTER	\$1,185	\$998	15.75%	\$1,310	\$1,104	15.73%	\$1,454	\$1,225	15.75%	\$1,658	\$1,397	15.74%	\$1,940	\$1,635	15.72%
RDM3	MSM FOR 3 METERS INSERTER	\$1,620	\$1,365	15.75%	\$1,791	\$1,509	15.75%	\$1,988	\$1,675	15.74%	\$2,266	\$1,909	15.75%	\$2,652	\$2,234	15.76%
RDM6	MSM FOR DM SERIES MAILING MACH. CONNECTIVITY	\$1,005	\$847	15.75%	\$1,111	\$936	15.75%	\$1,233	\$1,039	15.73%	\$1,406	\$1,184	15.79%	\$1,645	\$1,386	15.74%
RDN1	MSM ROLLUP INTEGRITY MODULE	\$6,675	\$5,624	15.75%	\$7,378	\$6,216	15.75%	\$8,190	\$6,900	15.75%	\$9,336	\$7,866	15.75%	\$10,924	\$9,203	15.75%
RDP4	INSERT PLAN-MAILRUN MGMT- BASE	\$4,368	\$3,680	15.75%	\$4,828	\$4,068	15.74%	\$5,359	\$4,515	15.75%	\$6,109	\$5,148	15.73%	\$7,148	\$6,023	15.74%
RDP5	INSERT PLAN-MAILRUN MGMT-ENT.	\$9,828	\$8,280	15.75%	\$10,863	\$9,152	15.75%	\$12,058	\$10,159	15.75%	\$13,746	\$11,581	15.75%	\$16,084	\$13,550	15.75%
RDP6	INSERT PLAN-MAILRUN MGMT - STD	\$7,644	\$6,440	15.75%	\$8,449	\$7,118	15.75%	\$9,378	\$7,901	15.75%	\$10,691	\$9,007	15.75%	\$12,510	\$10,539	15.76%
RDPK	DFW SHOP FLOOR CONTROL	\$2,031	\$1,711	15.75%	\$2,245	\$1,891	15.77%	\$2,492	\$2,099	15.77%	\$2,841	\$2,393	15.77%	\$3,324	\$2,800	15.76%
RDS4	ADD'L 3000W UPS	\$158	\$133	15.75%	\$174	\$147	15.52%	\$193	\$163	15.54%	\$220	\$186	15.45%	\$258	\$218	15.50%
RDS6	DFW NETWORK SWITCH	\$77	\$64	15.75%	\$85	\$71	16.47%	\$94	\$79	15.96%	\$108	\$90	16.67%	\$126	\$105	16.67%
RDSV	DFWORKS STD SERVER PKG	\$5,700	\$4,802	15.75%	\$6,300	\$5,308	15.75%	\$6,993	\$5,892	15.74%	\$7,972	\$6,717	15.74%	\$9,328	\$7,859	15.75%
RDV7	DOC LIFECYCLE TRACKING - ENT.	\$9,828	\$8,280	15.75%	\$10,863	\$9,152	15.75%	\$12,058	\$10,159	15.75%	\$13,746	\$11,581	15.75%	\$16,084	\$13,550	15.75%
RDV8	DOC. LIFECYCLE TRACKING - STD	\$7,644	\$6,440	15.75%	\$8,449	\$7,118	15.75%	\$9,378	\$7,901	15.75%	\$10,691	\$9,007	15.75%	\$12,510	\$10,539	15.76%
RDV9	DFW MANIFESTING - ENT.	\$14,742	\$12,420	15.75%	\$16,295	\$13,728	15.75%	\$18,087	\$15,238	15.75%	\$20,620	\$17,371	15.76%	\$24,126	\$20,326	15.75%
RDVA	DFW MANIFESTING - STD	\$9,828	\$8,280	15.75%	\$10,863	\$9,152	15.75%	\$12,058	\$10,159	15.75%	\$13,746	\$11,581	15.75%	\$16,084	\$13,550	15.75%
RDVB	DFW POSTAGE ACCOUNTING-BASE	\$9,931	\$3,312	15.75%	\$4,345	\$3,661	15.74%	\$4,823	\$4,064	15.74%	\$5,498	\$4,633	15.73%	\$6,433	\$5,420	15.75%
RDVC	DFW POSTAGE ACCOUNTING - ENT.	\$9,828	\$8,280	15.75%	\$10,863	\$9,152	15.75%	\$12,058	\$10,159	15.75%	\$13,746	\$11,581	15.75%	\$16,084	\$13,550	15.75%
RDVD	DFW POSTAGE ACCOUNTING - STD	\$5,897	\$4,968	15.75%	\$6,518	\$5,492	15.74%	\$7,235	\$6,096	15.74%	\$8,248	\$6,950	15.74%	\$9,651	\$8,131	15.75%
RDVE	DFW PRODUCTIVITY REPORTS-BASE	\$9,931	\$3,312	15.75%	\$4,345	\$3,661	15.74%	\$4,823	\$4,064	15.74%	\$5,498	\$4,633	15.73%	\$6,433	\$5,420	15.75%
RDVF	DFW PRODUCTIVITY REPORTS-ENT.	\$9,828	\$8,280	15.75%	\$10,863	\$9,152	15.75%	\$12,058	\$10,159	15.75%	\$13,746	\$11,581	15.75%	\$16,084	\$13,550	15.75%
RDVG	DFW PRODUCTIVITY REPORTS-STD	\$5,897	\$4,968	15.75%	\$6,518	\$5,492	15.74%	\$7,235	\$6,096	15.74%	\$8,248	\$6,950	15.74%	\$9,651	\$8,131	15.75%
RDVH	DFW PLATFORM SOFTWARE - BASE	\$3,822	\$3,220	15.75%	\$4,225	\$3,559	15.76%	\$4,690	\$3,950	15.78%	\$5,346	\$4,504	15.75%	\$6,256	\$5,269	15.78%
RDVJ	DFW PLATFORM SOFTWARE - ENT.	\$9,828	\$8,280	15.75%	\$10,863	\$9,152	15.75%	\$12,058	\$10,159	15.75%	\$13,746	\$11,581	15.75%	\$16,084	\$13,550	15.75%
RDVK	DFW PLATFORM SOFTWARE - STD	\$8,299	\$6,992	15.75%	\$9,173	\$7,728	15.75%	\$10,182	\$8,578	15.75%	\$11,608	\$9,779	15.76%	\$13,582	\$11,442	15.76%
RDVL	DFW PRODUCTION WORKFLOW - BASE	\$8,736	\$7,360	15.75%	\$9,656	\$8,135	15.75%	\$10,718	\$9,030	15.75%	\$12,219	\$10,294	15.75%	\$14,297	\$12,045	15.75%
RDVM	DFW PRODUCTION WORKFLOW - ENT.	\$14,742	\$12,420	15.75%	\$16,295	\$13,728	15.75%	\$18,087	\$15,238	15.75%	\$20,620	\$17,371	15.76%	\$24,126	\$20,326	15.75%
RDVN	DFW PRODUCTION WORKFLOW - STD	\$12,012	\$10,120	15.75%	\$13,277	\$11,186	15.75%	\$14,737	\$12,416	15.75%	\$16,801	\$14,155	15.75%	\$19,658	\$16,562	15.75%
RD4Z	PI DIRECT ACCESS 1 TO 4 INSERTERS	\$3,000	\$2,528	15.75%	\$3,316	\$2,794	15.74%	\$3,681	\$3,101	15.76%	\$4,196	\$3,536	15.73%	\$4,910	\$4,137	15.74%
RD5Z	PI DIRECT ACCESS 5+ INSERTERS	\$5,000	\$4,213	15.75%	\$5,527	\$4,656	15.76%	\$6,135	\$5,168	15.76%	\$6,994	\$5,892	15.76%	\$8,183	\$6,894	15.75%
RD8N	DC IDLE TIME CONTROL, PER INSERTER	\$1,000	\$843	15.75%	\$1,105	\$931	15.75%	\$1,227	\$1,033	15.81%	\$1,398	\$1,178	15.74%	\$1,636	\$1,378	15.77%
FL2C	SUREFEED FEEDERS-SE 900 EX	\$400	\$337	15.75%	\$442	\$372	15.84%	\$491	\$413	15.89%	\$559	\$471	15.74%	\$654	\$551	15.75%
FL2D	FEEDER-ECO 900 EX	\$490	\$413	15.75%	\$542	\$456	15.87%	\$602	\$506	15.95%	\$686	\$577	15.89%	\$802	\$675	15.84%
FL2E	BELT TURNOVER	\$650	\$548	15.75%	\$718	\$605	15.74%	\$797	\$672	15.68%	\$909	\$766	15.73%	\$1,063	\$896	15.71%
FL2F	BUMP TURN	\$364	\$307	15.75%	\$402	\$339	15.67%	\$446	\$376	15.70%	\$509	\$429	15.72%	\$595	\$502	15.63%
FLFD	SUREFEED FEEDERS-SE 1200 EI	\$437	\$368	15.75%	\$483	\$407	15.73%	\$536	\$452	15.67%	\$611	\$515	15.71%	\$715	\$603	15.66%
FLFE	SUREFEED FEEDERS-SE 1200 MP	\$460	\$388	15.75%	\$508	\$428	15.75%	\$564	\$475	15.78%	\$643	\$542	15.71%	\$752	\$634	15.69%
FLFH	FEEDER-SE 900 EI	\$272	\$229	15.75%	\$301	\$253	15.95%	\$334	\$281	15.87%	\$381	\$320	16.01%	\$446	\$375	15.92%
FLFM	2 UP CUTTER	\$3,880	\$3,288	15.75%	\$3,736	\$3,148	15.74%	\$4,147	\$3,494	15.75%	\$4,728	\$3,983	15.76%	\$5,532	\$4,661	15.74%
FLFN	20" INLINE FOLDER	\$2,050	\$1,727	15.75%	\$2,266	\$1,909	15.75%	\$2,515	\$2,119	15.75%	\$2,867	\$2,416	15.73%	\$3,355	\$2,826	15.77%
FLFP	FOLD PLATES	\$160	\$135	15.75%	\$177	\$149	15.82%	\$196	\$165	15.82%	\$224	\$189	15.63%	\$262	\$221	15.65%
FYA0	BATCH	\$115	\$97	15.75%	\$127	\$107	15.75%	\$141	\$119	15.60%	\$161	\$135	16.15%	\$188	\$158	15.96%
FYA1	DOUBLE DETECT W ECO SEP	\$100	\$84	15.75%	\$111	\$93	16.22%	\$123	\$103	16.26%	\$140	\$118	15.71%	\$164	\$138	15.85%
FYA2	FDR SM PROD W SNGLE SEP	\$290	\$244	15.75%	\$321	\$270	15.89%	\$356	\$300	15.73%	\$406	\$342	15.76%	\$475	\$400	15.79%
FYA7	FEEDMAX 9 FT CONVEYOR	\$120	\$101	15.75%	\$133	\$112	15.79%	\$148	\$124	16.22%	\$168	\$142	15.48%	\$197	\$166	15.74%
FYAB	DOUBLE DETECT	\$100	\$84	15.75%	\$111	\$93	16.22%	\$123	\$103	16.26%	\$140	\$118	15.71%	\$164	\$138	15.85%
FYB1	BATCH OPTION	\$145	\$122	15.75%	\$160	\$135	15.63%	\$178	\$150	15.73%	\$202	\$171	15.35%	\$237	\$200	15.61%
FYB3	9 FT CONVEYOR	\$489	\$412	15.75%	\$541	\$455	15.90%	\$601	\$505	15.97%	\$685	\$576	15.91%	\$801	\$674	15.86%
FYB4	12 FT CONVEYOR	\$519	\$437	15.75%	\$574	\$483	15.85%	\$637	\$536	15.86%	\$726	\$611	15.84%	\$850	\$715	15.88%
FYB6	9FT SORT CONVEYOR 220V	\$610	\$514	15.75%	\$674	\$568	15.73%	\$748	\$630	15.78%	\$853	\$719	15.71%	\$998	\$841	15.73%
FYC3	SPEED FOLLOW OPTION	\$162	\$136	15.75%	\$179	\$151	15.64%	\$199	\$168	15.58%	\$227	\$191	15.86%	\$265	\$224	15.47%
FYC4	DUAL MOTOR	\$103	\$87	15.75%	\$114	\$96	15.79%	\$127	\$107	15.75%	\$144	\$121	15.97%	\$169	\$142	15.98%
FYC8	20IN INF D CANTILVR 3 BELT	\$250	\$211	15.75%	\$276	\$233	15.58%	\$306	\$259	15.36%	\$349	\$295	15.47%	\$409	\$345	15.65%
FYC9	20IN INF D CANTILVR 5 BELT	\$300	\$253	15.75%	\$332	\$279	15.96%	\$369	\$310	15.99%	\$420	\$353	15.95%	\$492	\$413	16.06%
FYCA	FIT FDR STAND NO DOORS	\$114	\$96	15.75%	\$126	\$106	15.87%	\$140	\$118	15.71%	\$159	\$134	15.72%	\$187	\$157	16.04%
FYCB	FIT FDR STAND DOORS	\$148	\$125	15.75%	\$164	\$138	15.85%	\$182	\$153	15.93%	\$208	\$175	15.87%	\$243	\$204	16.05%
FYCE	ADPHOS DRYER 301201 3KW	\$419	\$353	15.75%	\$463	\$390	15.77%	\$514	\$433	15.76%	\$586	\$494	15.70%	\$686	\$577	15.89%
FYCF	ADPHOS DRYER 301203 6KW	\$679	\$572	15.75%	\$751	\$632	15.85%	\$834	\$702	15.83%	\$950	\$800	15.79%	\$1,112	\$936	15.83%
FYCG	ADPHOS DRYER 301204 9KW	\$979	\$825	15.75%	\$1,082	\$912	15.71%	\$1,201	\$1,012	15.74%	\$1,369	\$1,154	15.70%	\$1,602	\$1,350	15.73%
FYCS	PROGRAMMABLE ENCODER	\$103	\$87	15.75%	\$114	\$96	15.79%	\$127	\$107	15.75%	\$144					



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PCN	Description and Availability Comments	POS List EMA			St of PA			AR 1-4 List			AR 1-4 PA			AR 5-6 List			AR 5-6 PA			AR 7-8 List			AR 7-8 PA			AR 9+ List			AR 9+ PA		
		EMA	POS	Discount %	POS	EMA	Discount %	EMA	EMA	Discount %	EMA	EMA	Discount %	EMA	EMA	Discount %	EMA	EMA	Discount %	EMA	EMA	Discount %	EMA	EMA	Discount %	EMA	EMA	Discount %			
FYY2	STAND ALONE BELT TO 110V	\$851	\$717	15.75%	\$940	\$792	15.74%	\$1,043	\$879	15.72%	\$1,189	\$1,002	15.73%	\$1,392	\$1,173	15.73%															
FYY4	FBI NEW STYLE	\$1,020	\$859	15.75%	\$1,127	\$950	15.71%	\$1,251	\$1,055	15.67%	\$1,426	\$1,202	15.71%	\$1,669	\$1,407	15.70%															
FYY5	6 FT SORT CONVEYOR 110V	\$578	\$487	15.75%	\$639	\$538	15.81%	\$709	\$597	15.80%	\$809	\$681	15.82%	\$946	\$797	15.75%															
FYY6	6 FT SORT CONVEYOR 220V	\$578	\$487	15.75%	\$639	\$539	15.65%	\$709	\$598	15.66%	\$809	\$682	15.70%	\$946	\$798	15.64%															
FYY7	6 FT CONVEYOR SPD UP 110V	\$542	\$457	15.75%	\$599	\$505	15.69%	\$665	\$561	15.64%	\$758	\$639	15.70%	\$887	\$748	15.67%															
FYY8	6 FT CONVEYOR SPD UP 220V	\$472	\$398	15.75%	\$522	\$440	15.71%	\$579	\$488	15.72%	\$661	\$557	15.73%	\$773	\$651	15.78%															
FYYW	9 FT CONVEYOR SPD UP 220V	\$489	\$412	15.75%	\$540	\$455	15.74%	\$599	\$505	15.69%	\$683	\$576	15.67%	\$800	\$674	15.75%															
FYYX	12 FT CONVEYOR SPDUP 220V	\$519	\$438	15.75%	\$574	\$484	15.68%	\$637	\$537	15.70%	\$726	\$612	15.70%	\$850	\$717	15.65%															
MD26	SPEED SORT(9 FT)	\$672	\$566	15.75%	\$743	\$626	15.75%	\$825	\$695	15.76%	\$940	\$792	15.74%	\$1,100	\$927	15.73%															
MD30	VACUUM BASE W- PATTERN READER	\$1,560	\$1,314	15.75%	\$1,724	\$1,453	15.72%	\$1,914	\$1,613	15.73%	\$2,182	\$1,839	15.72%	\$2,553	\$2,151	15.75%															
W0E6	OEM STD CONT'R SYS ATI	\$258	\$217	15.75%	\$285	\$240	15.79%	\$316	\$266	15.82%	\$361	\$304	15.79%	\$422	\$355	15.88%															
WH01	ASSEMBLY, PRINT MODULE, 1	\$153	\$129	15.75%	\$169	\$143	15.38%	\$188	\$159	15.43%	\$214	\$181	15.42%	\$250	\$212	15.20%															
WH04	ASSEMBLY, PRINT MODULE, S	\$219	\$184	15.75%	\$242	\$204	15.70%	\$269	\$226	15.99%	\$306	\$258	15.69%	\$358	\$302	15.64%															
WHL1	PRINT MODULE ASSY, 1 PEN,	\$162	\$137	15.75%	\$180	\$151	16.11%	\$200	\$168	16.00%	\$228	\$191	16.23%	\$267	\$224	16.10%															
WHL4	ASSEMBLY PRINT MODULE LOW PR	\$232	\$195	15.75%	\$256	\$216	15.63%	\$284	\$240	15.49%	\$324	\$273	15.74%	\$379	\$320	15.57%															
WHL8	ASSEMBLY, PRINT MODULE, L	\$462	\$389	15.75%	\$510	\$430	15.69%	\$566	\$477	15.72%	\$645	\$544	15.66%	\$755	\$637	15.63%															
WP73	FEEDMAX 9 FT. HORIZONTAL	\$900	\$758	15.75%	\$994	\$838	15.69%	\$1,103	\$930	15.68%	\$1,258	\$1,060	15.74%	\$1,472	\$1,241	15.69%															
WP76	FEEDMAX 9 FT. EXIT CONVEY	\$500	\$421	15.75%	\$552	\$465	15.76%	\$613	\$516	15.82%	\$699	\$588	15.88%	\$817	\$688	15.79%															
Y1A0	BULK FEEDER 6'	\$500	\$421	15.75%	\$553	\$466	15.73%	\$614	\$517	15.80%	\$700	\$590	15.71%	\$819	\$690	15.75%															
Y1A1	BULK FEEDER 9'	\$535	\$451	15.75%	\$591	\$498	15.74%	\$656	\$553	15.70%	\$748	\$630	15.78%	\$875	\$737	15.77%															
Y1B1	INPUT BULK LOADER	\$1,259	\$1,061	15.75%	\$1,392	\$1,172	15.80%	\$1,545	\$1,301	15.79%	\$1,761	\$1,483	15.79%	\$2,061	\$1,735	15.82%															
Y1BT	CROSSFLOW ALIGNER TABLE	\$1,000	\$843	15.75%	\$1,105	\$931	15.75%	\$1,227	\$1,033	15.81%	\$1,398	\$1,178	15.74%	\$1,636	\$1,378	15.77%															
Y1C0	7TH FEEDER	\$1,550	\$1,306	15.75%	\$1,713	\$1,443	15.76%	\$1,901	\$1,602	15.73%	\$2,168	\$1,826	15.77%	\$2,536	\$2,137	15.73%															
Y30Y	VPS STAND	\$125	\$105	15.75%	\$138	\$116	15.94%	\$153	\$129	15.69%	\$175	\$147	16.00%	\$204	\$172	15.69%															
Y3B0	ENCODE MODULE	\$1,800	\$1,517	15.75%	\$1,990	\$1,676	15.78%	\$2,209	\$1,860	15.80%	\$2,518	\$2,121	15.77%	\$2,946	\$2,481	15.78%															
Y3C0	INDUSTRIAL MOUNT FOR SCREEN-KEYBOARD	\$150	\$126	15.75%	\$166	\$140	15.66%	\$184	\$155	15.76%	\$210	\$177	15.71%	\$246	\$207	15.85%															
Y3C1	ADD'L BW MIRCVISION CAMERA	\$500	\$421	15.75%	\$553	\$466	15.73%	\$614	\$517	15.80%	\$700	\$590	15.71%	\$819	\$690	15.75%															
Y3C2	READ-UP BRACKETRY FOR FLOWMASTER	\$250	\$211	15.75%	\$276	\$233	15.58%	\$306	\$259	15.36%	\$349	\$295	15.47%	\$409	\$345	15.65%															
Y3C3	MCS 2" ARRAY SYSTEM	\$1,650	\$1,390	15.75%	\$1,824	\$1,537	15.73%	\$2,025	\$1,706	15.75%	\$2,308	\$1,945	15.73%	\$2,701	\$2,276	15.73%															
Y3C7	MCS 4" ARRAY SYSTEM 2" + 2" HEADS	\$2,650	\$2,233	15.75%	\$2,929	\$2,468	15.74%	\$3,251	\$2,739	15.75%	\$3,706	\$3,123	15.73%	\$4,337	\$3,654	15.75%															
Y3C8	MCS 6" ARRAY SYSTEM 4" + 2" HEADS	\$3,400	\$2,865	15.75%	\$3,758	\$3,166	15.75%	\$4,171	\$3,514	15.75%	\$4,755	\$4,006	15.75%	\$5,564	\$4,688	15.74%															
Y3C9	MCS 6" ARRAY SYSTEM THREE 2" HEADS	\$3,400	\$2,865	15.75%	\$3,758	\$3,166	15.75%	\$4,171	\$3,514	15.75%	\$4,755	\$4,006	15.75%	\$5,564	\$4,688	15.74%															
Y3CA	MCS 6" ARRAY SYSTEM SINGLE HEAD	\$3,400	\$2,865	15.75%	\$3,758	\$3,166	15.75%	\$4,171	\$3,514	15.75%	\$4,755	\$4,006	15.75%	\$5,564	\$4,688	15.74%															
Y3CB	MCS 8" ARRAY SYSTEM 4" + 2" + 2" HEADS	\$4,150	\$3,496	15.75%	\$4,587	\$3,865	15.74%	\$5,092	\$4,290	15.75%	\$5,804	\$4,891	15.73%	\$6,972	\$5,723	15.74%															
Y3CC	INSTALLATION AND TRAINING ON MCS ARRAY SYS.	\$250	\$211	15.75%	\$276	\$233	15.58%	\$306	\$259	15.36%	\$349	\$295	15.47%	\$409	\$345	15.65%															
Y3CD	INDUSTRIAL MOUNT FOR SCREEN-KEYBOARD INCLUDES PC	\$75	\$63	15.75%	\$83	\$70	15.66%	\$92	\$78	15.22%	\$105	\$89	15.24%	\$123	\$104	15.45%															
Y3CE	PERFECT MATCH SYSTEM	\$3,250	\$2,738	15.75%	\$3,592	\$3,027	15.73%	\$3,987	\$3,360	15.73%	\$4,545	\$3,830	15.73%	\$5,318	\$4,482	15.72%															
Y3CF	PERFECT MATCH SYSTEM WITH READ-UP CONFIGURATION	\$3,500	\$2,949	15.75%	\$3,869	\$3,259	15.77%	\$4,295	\$3,617	15.79%	\$4,896	\$4,124	15.77%	\$5,728	\$4,825	15.76%															
Y3CG	PERFECT MATCH SYS FOR SWINGARMS	\$3,250	\$2,738	15.75%	\$3,592	\$3,027	15.73%	\$3,987	\$3,360	15.73%	\$4,545	\$3,830	15.73%	\$5,318	\$4,482	15.72%															
Y3CH	INSTALLATION AND TRAINING ON MCS PERFECT MATCH SYS.	\$500	\$421	15.75%	\$553	\$466	15.73%	\$614	\$517	15.80%	\$700	\$590	15.71%	\$819	\$690	15.75%															
Y3CJ	ADD'L PERFECT MATCH 2ND MACHINE WIRING	\$700	\$590	15.75%	\$774	\$652	15.76%	\$859	\$724	15.72%	\$979	\$825	15.73%	\$1,146	\$965	15.79%															
Y3CK	IMS BULK INK SUPPLY FOR 2" PRINT HEAD	\$280	\$236	15.75%	\$309	\$261	15.53%	\$343	\$290	15.45%	\$391	\$330	15.60%	\$458	\$386	15.72%															
Y3CL	IMS BULK INK SUPPLY FOR 4" PRINT HEAD	\$370	\$312	15.75%	\$409	\$345	15.65%	\$454	\$383	15.64%	\$518	\$437	15.64%	\$606	\$511	15.68%															
Y3CZ	6' FEEDMAX	\$864	\$728	15.75%	\$955	\$805	15.71%	\$1,060	\$894	15.66%	\$1,208	\$1,019	15.65%	\$1,414	\$1,192	15.70%															
Y3DA	SUREFEED FEEDMAX S	\$1,200	\$1,011	15.75%	\$1,326	\$1,117	15.76%	\$1,472	\$1,240	15.76%	\$1,678	\$1,413	15.79%	\$1,963	\$1,654	15.74%															
Y3DB	TABBER WITH A 4 INCH KIT	\$2,284	\$1,924	15.75%	\$2,525	\$2,127	15.76%	\$2,803	\$2,361	15.77%	\$3,195	\$2,692	15.74%	\$3,739	\$3,149	15.78%															
Y3DC	TABBER WITH A 2 INCH KIT	\$2,250	\$1,896	15.75%	\$2,487	\$2,095	15.76%	\$2,761	\$2,325	15.79%	\$3,147	\$2,651	15.76%	\$3,682	\$3,102	15.75%															
Y3F2	INKJET FEEDER	\$437	\$368	15.75%	\$483	\$407	15.73%	\$536	\$452	15.67%	\$611	\$515	15.71%	\$715	\$603	15.66%															
Y3F5	4000W DRYER	\$400	\$337	15.75%	\$442	\$372	15.84%	\$491	\$413	15.89%	\$559	\$471	15.74%	\$654	\$551	15.75%															
Y3F6	FIT DVRT STAND ALONE 110V	\$520	\$438	15.75%	\$575	\$484	15.83%	\$638	\$537	15.83%	\$728	\$612	15.93%	\$851	\$717	15.75%															
Y3FB	SELECT SW ADD'L - CURRENT USER	\$1,560	\$1,314	15.75%	\$1,724	\$1,453	15.72%	\$1,914	\$1,613	15.73%	\$2,182	\$1,839	15.72%	\$2,553	\$2,151	15.75%															
Y3FC	SELECTS SW/HW-NEW USER	\$2,236	\$1,884	15.75%	\$2,472	\$2,082	15.78%	\$2,744	\$2,311	15.78%	\$3,128	\$2,635	15.76%	\$3,660	\$3,083	15.77%															
Y3FD	SELECTS SW/HW-DATABASE CNTRL	\$2,236	\$1,884	15.75%	\$2,472	\$2,082	15.78%	\$2,744	\$2,311	15.78%	\$3,128	\$2,635	15.76%	\$3,660	\$3,083	15.77%															
Y3FE	SELECTIVITY INSTALL/TRAINING	\$312	\$263	15.75%	\$345	\$291	15.65%	\$383	\$323	15.67%	\$437	\$368	15.79%	\$511	\$431	15.66%															
Y3FF	OUTPUT SCANNING SW/HW	\$2,548	\$2,147	15.75%	\$2,816	\$2,373	15.73%	\$3,126	\$2,634	15.74%	\$3,563	\$3,003	15.72%	\$4,169	\$3,513	15.74%															
Y3FG	GIS 4250 - STAND ALONE INKJET	\$6,760	\$5,695	15.75%	\$7,472	\$6,295	15.75%	\$8,294	\$6,987	15.76%	\$9,455	\$7,966	15.75%	\$11,063	\$9,320	15.76%															
Y3FS	20" DRYER BASES-HI TEMP	\$253	\$213	15.75%	\$280	\$236	15.71%	\$311	\$262	15.76%	\$354	\$299	15.54%	\$415	\$349	15.90%															
Y3FV	30" DRYER BASES STD ALONE	\$1,038	\$875	15.75%	\$1,147	\$967	15.69%	\$1,273	\$1,073	15.71%	\$1,451	\$1,224	15.64%	\$1,698	\$1,432	15.67%															
Y3FZ	MCS EXP MOD MAX 3 ADDL CAMERAS	\$260	\$219	15.75%	\$287	\$242	15.68%	\$319	\$269	15.67%	\$363	\$306	15.70%	\$425	\$358	15.76%															
Y31E	SINGLE 17" V-BIN, FRONT	\$837	\$705	15.75%	\$925	\$779	15.78%	\$1,027	\$865	15.77%	\$1,170	\$986	15.73%	\$1,370	\$1,153	15.84%															
Y31F	DUAL 17" V-BIN, FRONT	\$1,483	\$1,249	15.75%	\$1,639	\$1,381	15.74%	\$1,819	\$1,533	15.72%	\$2,074	\$1,748	15.72%	\$2,427	\$2,045	15.74%															
Y31G	SINGLE 17" V-BIN, REAR	\$837	\$705	15.75%	\$925	\$779	15.78%	\$1,027	\$865	15.77%	\$1,170	\$986	15.73%	\$1,370	\$1,153	15.84%															
Y31H	DUAL 17" V-BIN, REAR	\$1,483	\$1,249	15.75%	\$1,639	\$1,381	15.74%	\$1,819	\$1,533	15.72%	\$2,074	\$1,748	15.72%	\$2,427	\$2,045	15.74%															
Y31J	17" V-BIN/METER COMBO	\$875	\$737	15.75%	\$967	\$815	15.72%	\$1,073	\$905	15.66%	\$1,224	\$1,031	15.77%	\$1,432	\$1,207	15.71%															
Y32S	SHINGLING CONVEYOR	\$1,371	\$1,155	1																											



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PCN	Description and Availability Comments	POS List EMA	St of PA POS EMA	Discount %	AR 1-4 List EMA	AR 1-4 PA EMA	Discount %	AR 5-6 List EMA	AR 5-6 PA EMA	Discount %	AR 7-8 List EMA	AR 7-8 PA EMA	Discount %	AR 9+ List EMA	AR 9+ PA EMA	Discount %
Y18A	FMI CUT SHT FDR FOR RS	\$12,559	\$10,581	15.75%	\$13,882	\$11,696	15.75%	\$15,409	\$12,983	15.74%	\$17,566	\$14,800	15.75%	\$20,554	\$17,317	15.75%
Y3F1	DIVERT (ATTCHD PRIOR TO IJ)	\$533	\$449	15.75%	\$589	\$496	15.79%	\$654	\$551	15.75%	\$745	\$628	15.70%	\$872	\$734	15.83%
Y3F3	DIVERT ATT'D (AFTER INKJET)	\$533	\$449	15.75%	\$589	\$496	15.79%	\$654	\$551	15.75%	\$745	\$628	15.70%	\$872	\$734	15.83%
ZXA0	FMI CUT SHEET INPUT	\$8,179	\$6,891	15.75%	\$9,041	\$7,617	15.75%	\$10,036	\$8,455	15.75%	\$11,440	\$9,639	15.74%	\$13,386	\$11,278	15.75%
ZXA1	30K MID-TIER INPUT FOR FLOWMASTER	\$7,605	\$6,407	15.75%	\$8,406	\$7,082	15.75%	\$9,331	\$7,861	15.75%	\$10,637	\$8,962	15.75%	\$12,446	\$10,486	15.75%
RD8Q	DC KEY OPENDC INTERFACE	\$0	\$0	0.00%	\$0	\$0	0.00%	\$0	\$0	0.00%	\$0	\$0	0.00%	\$0	\$0	0.00%
Y20K	4 TO 14 INCH A/F SINGLE DECK ACCUMULATOR	\$5,625	\$4,739	15.75%	\$6,218	\$5,238	15.76%	\$6,902	\$5,814	15.76%	\$7,868	\$6,628	15.76%	\$9,206	\$7,755	15.76%
Y20L	LOCKNDOC 1UP ON API TM1	\$257	\$217	15.75%	\$284	\$239	15.85%	\$315	\$265	15.87%	\$359	\$302	15.88%	\$420	\$354	15.71%
Y20M	MONITOR KIT FOR Y20K	\$405	\$341	15.75%	\$448	\$377	15.85%	\$497	\$418	15.90%	\$567	\$477	15.87%	\$663	\$558	15.84%
Y20N	FLIPPER MODULE FOR Y20K	\$891	\$751	15.75%	\$985	\$830	15.74%	\$1,093	\$921	15.74%	\$1,246	\$1,050	15.73%	\$1,458	\$1,229	15.71%
Y26F	2D CAMERA Y250 TOP	\$1,080	\$910	15.75%	\$1,194	\$1,006	15.75%	\$1,325	\$1,117	15.70%	\$1,511	\$1,273	15.75%	\$1,768	\$1,489	15.78%
Y26G	2D CAMERA Y250 BOTTOM	\$1,080	\$910	15.75%	\$1,194	\$1,006	15.75%	\$1,325	\$1,117	15.70%	\$1,511	\$1,273	15.75%	\$1,768	\$1,489	15.78%
Y47V	LOCKNDOC 1UP ON HPI TM1	\$386	\$325	15.75%	\$427	\$359	15.93%	\$474	\$398	16.03%	\$540	\$454	15.93%	\$632	\$532	15.82%
Y486	2D CAMERA PBCUTTER 2UP	\$2,375	\$2,001	15.75%	\$2,625	\$2,212	15.73%	\$2,914	\$2,455	15.75%	\$3,322	\$2,799	15.74%	\$3,887	\$3,275	15.74%
921V	ADD. FOLDING CAPABILITY	\$692	\$583	15.75%	\$765	\$644	15.82%	\$849	\$715	15.78%	\$968	\$815	15.81%	\$1,133	\$954	15.80%
922R	6-1/4" LOWER BUCKLE CHUTE	\$419	\$353	15.75%	\$463	\$390	15.77%	\$514	\$433	15.76%	\$586	\$494	15.70%	\$686	\$577	15.89%
R254	FORMS CONVEYOR-DOMESTIC	\$1,850	\$1,559	15.75%	\$2,045	\$1,723	15.75%	\$2,270	\$1,913	15.73%	\$2,588	\$2,180	15.77%	\$3,028	\$2,551	15.75%
R257	LOW CAP DIVERT W-SMART DEFLECT	\$567	\$477	15.75%	\$626	\$528	15.65%	\$695	\$586	15.68%	\$792	\$668	15.66%	\$927	\$782	15.64%
RD2A	VIDEK CAMERA-INPUT	\$2,232	\$1,880	15.75%	\$2,467	\$2,079	15.73%	\$2,738	\$2,308	15.70%	\$3,122	\$2,631	15.73%	\$3,653	\$3,078	15.74%
Y103	FORMS CONVEYOR, IN-LINE	\$1,224	\$1,031	15.75%	\$1,353	\$1,140	15.74%	\$1,502	\$1,265	15.78%	\$1,712	\$1,443	15.71%	\$2,003	\$1,688	15.73%
Y13A	TRIM KIT RIGHT W- BUCKET	\$212	\$178	15.75%	\$234	\$197	15.81%	\$260	\$219	15.77%	\$296	\$249	15.88%	\$346	\$292	15.61%
Y13B	TRIM KIT LEFT W- BUCKET	\$212	\$178	15.75%	\$234	\$197	15.81%	\$260	\$219	15.77%	\$296	\$249	15.88%	\$346	\$292	15.61%
Y13C	TRIM KIT CENTER	\$212	\$178	15.75%	\$234	\$197	15.81%	\$260	\$219	15.77%	\$296	\$249	15.88%	\$346	\$292	15.61%
Y13D	TRIM KIT RIGHT W- FUNNEL	\$212	\$178	15.75%	\$234	\$197	15.81%	\$260	\$219	15.77%	\$296	\$249	15.88%	\$346	\$292	15.61%
Y13E	TRIM KIT LEFT W- FUNNEL	\$212	\$178	15.75%	\$234	\$197	15.81%	\$260	\$219	15.77%	\$296	\$249	15.88%	\$346	\$292	15.61%
Y13F	DUAL SLIT ASSEMBLY WITH BUCKET	\$297	\$251	15.75%	\$329	\$277	15.81%	\$365	\$307	15.89%	\$416	\$351	15.63%	\$487	\$410	15.81%
Y13G	DUAL SLIT ASSEMBLY WITH FUNNEL	\$284	\$239	15.75%	\$313	\$264	15.65%	\$347	\$293	15.66%	\$396	\$334	15.66%	\$463	\$391	15.55%
Y15F	BOUNCING BUCKLE CHUTE < 5 PGS	\$270	\$227	15.75%	\$298	\$251	15.77%	\$331	\$279	15.71%	\$377	\$318	15.65%	\$441	\$372	15.65%
Y15G	BOUNCING BUCKLE CHUTE > 5 PGS	\$270	\$227	15.75%	\$298	\$251	15.77%	\$331	\$279	15.71%	\$377	\$318	15.65%	\$441	\$372	15.65%
Y15J	BOUNCING BUCKLE CHUTE	\$270	\$227	15.75%	\$298	\$251	15.77%	\$331	\$279	15.71%	\$377	\$318	15.65%	\$441	\$372	15.65%
Y15K	MINI BUCKLE CHUTE	\$90	\$76	15.75%	\$99	\$84	15.15%	\$110	\$93	15.45%	\$125	\$106	15.20%	\$147	\$124	15.65%
Y15L	LOWER 14" BUCKLE CHUTE	\$135	\$114	15.75%	\$149	\$126	15.44%	\$165	\$140	15.15%	\$189	\$159	15.87%	\$221	\$187	15.38%
Y15U	UPPER 14" BUCKLE CHUTE	\$135	\$114	15.75%	\$149	\$126	15.44%	\$165	\$140	15.15%	\$189	\$159	15.87%	\$221	\$187	15.38%
Y180	ELEVATOR MODULE	\$896	\$754	15.75%	\$990	\$834	15.76%	\$1,099	\$926	15.74%	\$1,253	\$1,055	15.80%	\$1,466	\$1,235	15.76%
Y194	FUNNEL ASSEMBLY	\$80	\$67	15.75%	\$88	\$74	15.91%	\$98	\$82	16.33%	\$111	\$94	15.32%	\$130	\$110	15.38%
Y199	TRIM COLLECTOR	\$1,836	\$1,546	15.75%	\$2,029	\$1,709	15.77%	\$2,252	\$1,897	15.76%	\$2,567	\$2,163	15.74%	\$3,004	\$2,530	15.78%
Y19A	DUAL TRIM COLLECTOR	\$1,993	\$1,679	15.75%	\$2,203	\$1,856	15.75%	\$2,445	\$2,060	15.75%	\$2,788	\$2,349	15.75%	\$3,262	\$2,748	15.76%
Y19B	BIN FOR TRIM AND VAC PLUS Y19C	\$0	\$0	0.00%	\$0	\$0	0.00%	\$0	\$0	0.00%	\$0	\$0	0.00%	\$0	\$0	0.00%
Y19C	TRIM AND VAC PLUS	\$4,124	\$3,474	15.75%	\$4,558	\$3,840	15.75%	\$5,059	\$4,262	15.75%	\$5,768	\$4,859	15.76%	\$6,749	\$5,686	15.75%
Y19F	TRIM COLLECTOR	\$1,836	\$1,547	15.75%	\$2,029	\$1,710	15.72%	\$2,252	\$1,898	15.72%	\$2,567	\$2,164	15.70%	\$3,004	\$2,532	15.71%
Y201	API TM1 SINGLE INPUT WESTPORT	\$3,615	\$3,046	15.75%	\$3,996	\$3,366	15.77%	\$4,436	\$3,736	15.78%	\$5,057	\$4,259	15.78%	\$5,916	\$4,984	15.75%
Y202	DUAL INPUT MERGING TM WESTPORT	\$4,017	\$3,384	15.75%	\$4,440	\$3,741	15.74%	\$4,928	\$4,153	15.73%	\$5,618	\$4,734	15.74%	\$6,574	\$5,539	15.74%
Y203	STANDARD FIM	\$851	\$717	15.75%	\$940	\$792	15.74%	\$1,043	\$879	15.72%	\$1,189	\$1,002	15.73%	\$1,392	\$1,173	15.73%
Y204	WIDE BODY FIM	\$1,070	\$902	15.75%	\$1,183	\$997	15.72%	\$1,313	\$1,107	15.69%	\$1,497	\$1,262	15.70%	\$1,752	\$1,476	15.75%
Y206	API TM1 SINGLE INPUT EASTPORT	\$3,615	\$3,046	15.75%	\$3,996	\$3,366	15.77%	\$4,436	\$3,736	15.78%	\$5,057	\$4,259	15.78%	\$5,916	\$4,984	15.75%
Y207	DUAL INPUT MERGING TM EASTPORT	\$4,017	\$3,384	15.75%	\$4,440	\$3,741	15.74%	\$4,928	\$4,153	15.73%	\$5,618	\$4,734	15.74%	\$6,574	\$5,539	15.74%
Y208	DUAL ACCUMULATOR FOLDER	\$4,871	\$4,104	15.75%	\$5,384	\$4,536	15.75%	\$5,976	\$5,035	15.75%	\$6,813	\$5,740	15.75%	\$7,972	\$6,716	15.76%
Y209	FLEXIBLE DUAL ACCUMULATOR	\$5,625	\$4,739	15.75%	\$6,218	\$5,238	15.76%	\$6,902	\$5,814	15.76%	\$7,868	\$6,628	15.76%	\$9,206	\$7,755	15.76%
Y20A	REVERSE ACCUMULATE	\$217	\$183	15.75%	\$240	\$202	15.83%	\$266	\$224	15.79%	\$304	\$256	15.79%	\$355	\$299	15.77%
Y20B	REVERSE ACCUMULATE	\$217	\$183	15.75%	\$240	\$202	15.83%	\$266	\$224	15.79%	\$304	\$256	15.79%	\$355	\$299	15.77%
Y20C	ADDL MONITOR- API DUAL ACCUM- FOLDER MOUNT	\$405	\$341	15.75%	\$448	\$377	15.85%	\$497	\$418	15.90%	\$567	\$477	15.87%	\$663	\$558	15.84%
Y20D	ADDL MONITOR- API SHEET FDR- STITCHER MOUNT	\$405	\$341	15.75%	\$448	\$377	15.85%	\$497	\$418	15.90%	\$567	\$477	15.87%	\$663	\$558	15.84%
Y20E	FDA FIM NORTH PORT	\$851	\$717	15.75%	\$940	\$792	15.74%	\$1,043	\$879	15.72%	\$1,189	\$1,002	15.73%	\$1,392	\$1,173	15.73%
Y20F	FDA TRANSPORT - TM1	\$1,070	\$902	15.75%	\$1,183	\$997	15.72%	\$1,313	\$1,107	15.69%	\$1,497	\$1,262	15.70%	\$1,752	\$1,476	15.75%
Y20G	FDA STANDARD ACCUMULATE	\$270	\$227	15.75%	\$298	\$251	15.77%	\$331	\$279	15.71%	\$377	\$318	15.65%	\$441	\$372	15.65%
Y20H	FDA REVERSE ACCUMULATE	\$270	\$227	15.75%	\$298	\$251	15.77%	\$331	\$279	15.71%	\$377	\$318	15.65%	\$441	\$372	15.65%
Y21D	18K DUAL WEB CUTTER	\$6,885	\$5,801	15.75%	\$7,610	\$6,412	15.74%	\$8,447	\$7,117	15.75%	\$9,630	\$8,114	15.74%	\$11,267	\$9,494	15.74%
Y25D	TRAPPING HI-CAP	\$504	\$425	15.75%	\$557	\$469	15.80%	\$618	\$521	15.70%	\$705	\$593	15.89%	\$825	\$694	15.88%
Y320	21K SHEET FEEDER	\$8,179	\$6,891	15.75%	\$9,041	\$7,617	15.75%	\$10,036	\$8,455	15.75%	\$11,440	\$9,639	15.74%	\$13,386	\$11,278	15.75%
Y321	36K SHEET FEEDER	\$8,179	\$6,891	15.75%	\$9,041	\$7,617	15.75%	\$10,036	\$8,455	15.75%	\$11,440	\$9,639	15.74%	\$13,386	\$11,278	15.75%
Y431	50K SHEET FEEDER	\$8,829	\$7,438	15.75%	\$9,759	\$8,222	15.75%	\$10,832	\$9,126	15.75%	\$12,349	\$10,404	15.75%	\$14,449	\$12,173	15.75%
Y43L	CUTSHEET INPUT LINE SCAN - TOP MOUNT	\$5,906	\$4,976	15.75%	\$6,528	\$5,500	15.75%	\$7,246	\$6,105	15.75%	\$8,261	\$6,960	15.75%	\$9,665	\$8,143	15.75%
Y43M	CUTSHEET INPUT LINE SCAN - BOTTOM MOUNT	\$2,926	\$2,465	15.75%	\$3,234	\$2,725	15.74%	\$3,590	\$3,025	15.74%	\$4,092	\$3,448	15.74%	\$4,788	\$4,035	15.73%
Y470	HPI ACCUMULATOR	\$5,760	\$4,853	15.75%	\$6,367	\$5,364	15.75%	\$7,067	\$5,954	15.75%	\$8,057	\$6,788	15.75%	\$9,427	\$7,942	15.75%
Y471	HPI PB LEGACY FOLDER 6 ROLLER	\$942	\$794	15.75%	\$1,041	\$877	15.75%	\$1,156	\$973	15.83%	\$1,317	\$1,110	15.72%	\$1,541	\$1,298	15.77%
Y472	HPI REVERSE ACCUMULATOR	\$5,760	\$4,853	15.75%												



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PCN	Description and Availability Comments	St of PA			AR 1-4 List			AR 5-6 List			AR 7-8 List			AR 9+ List		
		POS List EMA	POS EMA	Discount %	EMA	EMA	Discount %	EMA	EMA	Discount %	EMA	EMA	Discount %	EMA	EMA	Discount %
R254C	CHECK SIGNING KIT FOR R254	\$1,581	\$1,332	15.75%	\$1,747	\$1,472	15.74%	\$1,939	\$1,634	15.73%	\$2,211	\$1,863	15.74%	\$2,587	\$2,179	15.77%
Y21C	STAND-ALONE AIR KIT FOR CUTTER	\$210	\$177	15.75%	\$232	\$196	15.52%	\$258	\$218	15.50%	\$294	\$248	15.65%	\$343	\$290	15.45%
Y21E	OVER UNDER CUTTER	\$6,885	\$5,801	15.75%	\$7,610	\$6,412	15.74%	\$8,447	\$7,117	15.75%	\$9,630	\$8,114	15.74%	\$11,267	\$9,944	15.74%
Y21F	SLITTER-OVER UNDER CUTTER	\$1,700	\$1,432	15.75%	\$1,879	\$1,583	15.75%	\$2,086	\$1,757	15.77%	\$2,378	\$2,003	15.77%	\$2,782	\$2,344	15.74%
Y21P	PINLESS OVER UNDER CUTTER	\$6,886	\$5,801	15.75%	\$7,611	\$6,412	15.75%	\$8,448	\$7,117	15.76%	\$9,631	\$8,114	15.75%	\$11,269	\$9,944	15.75%
Y21R	PINLESS SLIT/MERGE	\$2,800	\$2,359	15.75%	\$3,095	\$2,607	15.77%	\$3,435	\$2,894	15.75%	\$3,916	\$3,299	15.76%	\$4,582	\$3,860	15.76%
Y3S0	ISITE AREA SCAN CAMERA 1024X768	\$2,155	\$1,816	15.75%	\$2,382	\$2,007	15.74%	\$2,644	\$2,228	15.73%	\$3,014	\$2,540	15.73%	\$3,527	\$2,972	15.74%
Y3S1	ISITE HIGH RES AREA SCAN CAM 1400X1200	\$2,300	\$1,938	15.75%	\$2,542	\$2,142	15.74%	\$2,822	\$2,378	15.73%	\$3,217	\$2,710	15.76%	\$3,764	\$3,171	15.75%
Y3S2	ISITE LINE SCAN CAMERA 2K 6X9	\$2,525	\$2,127	15.75%	\$2,791	\$2,351	15.76%	\$3,098	\$2,610	15.75%	\$3,532	\$2,975	15.77%	\$4,132	\$3,481	15.76%
Y3S3	ISITE HIGH RES LINE SCAN CAMERA	\$2,720	\$2,292	15.75%	\$3,007	\$2,533	15.76%	\$3,338	\$2,812	15.76%	\$3,805	\$3,205	15.77%	\$4,452	\$3,750	15.77%
Y3SA	ADD'L AREA SCAN CAMERA 1024X768	\$575	\$484	15.75%	\$636	\$535	15.88%	\$706	\$594	15.86%	\$805	\$677	15.90%	\$942	\$792	15.92%
Y3SB	ADD'L HIGH RES AREA SCAN CAM 1400X1200	\$660	\$556	15.75%	\$730	\$615	15.75%	\$810	\$683	15.68%	\$924	\$778	15.80%	\$1,081	\$911	15.73%
Y3SC	ISITE FLOATING TRANSPORT	\$985	\$830	15.75%	\$1,089	\$917	15.79%	\$1,209	\$1,018	15.80%	\$1,378	\$1,160	15.82%	\$1,612	\$1,358	15.76%
Y3SD	ISITE BOLT-ON MOUNT	\$26	\$22	15.75%	\$29	\$24	17.24%	\$32	\$27	15.63%	\$37	\$30	18.92%	\$43	\$36	16.28%
Y3SE	ISITE ROLLING ADJUSTABLE STAND	\$240	\$202	15.75%	\$265	\$223	15.85%	\$294	\$248	15.65%	\$335	\$282	15.82%	\$392	\$330	15.82%
Y3SF	IMAGE ARCHIVE	\$185	\$156	15.75%	\$204	\$172	15.69%	\$226	\$191	15.49%	\$258	\$218	15.50%	\$302	\$255	15.56%
Y3SG	IDATA REPAIR/SYSTEM	\$1,815	\$1,529	15.75%	\$2,006	\$1,690	15.75%	\$2,227	\$1,876	15.76%	\$2,538	\$2,139	15.72%	\$2,970	\$2,502	15.76%
Y3SH	IDATA REPAIR LITE/SYS	\$1,070	\$901	15.75%	\$1,183	\$996	15.81%	\$1,313	\$1,106	15.77%	\$1,497	\$1,260	15.83%	\$1,752	\$1,475	15.81%
Y3SJ	IDATA VIEW/SITE	\$1,575	\$1,327	15.75%	\$1,741	\$1,467	15.74%	\$1,933	\$1,628	15.78%	\$2,203	\$1,856	15.75%	\$2,578	\$2,172	15.75%
Y3SL	22" TOUCH SCREEN MONITOR	\$50	\$42	15.75%	\$55	\$47	14.55%	\$61	\$52	14.75%	\$70	\$59	15.71%	\$81	\$70	13.58%
Y3SM	ISITE HAND SCANNER	\$85	\$72	15.75%	\$94	\$79	15.96%	\$104	\$88	15.38%	\$119	\$100	15.97%	\$139	\$117	15.83%
Y3SN	TRACKING MODULE	\$850	\$716	15.75%	\$940	\$792	15.74%	\$1,043	\$879	15.72%	\$1,189	\$1,002	15.73%	\$1,392	\$1,173	15.73%
Y3SP	IDATA PRINTER INTERFACE	\$200	\$169	15.75%	\$221	\$186	15.84%	\$245	\$206	15.92%	\$280	\$235	16.07%	\$327	\$275	15.90%
Y3ST	ADD' LINE SCAN CAMERA 2K 6X9	\$865	\$729	15.75%	\$956	\$806	15.69%	\$1,061	\$895	15.65%	\$1,210	\$1,020	15.70%	\$1,415	\$1,193	15.69%
Y3SU	ADD'L HIGH RES LINE SCAN CAM 4K 10X13	\$1,030	\$868	15.75%	\$1,138	\$959	15.73%	\$1,263	\$1,064	15.76%	\$1,440	\$1,214	15.69%	\$1,685	\$1,420	15.73%
Y3SV	ISITE AREA SCAN CAMERA 640X480	\$2,060	\$1,736	15.75%	\$2,277	\$1,918	15.77%	\$2,527	\$2,129	15.75%	\$2,881	\$2,427	15.76%	\$3,371	\$2,840	15.75%
Y3SW	ADD'L ISITE AREA SCAN CAMERA 640X480	\$525	\$442	15.75%	\$580	\$489	15.69%	\$644	\$543	15.68%	\$734	\$619	15.67%	\$859	\$724	15.72%
Y3SX	IDATA REPAIR W/SERVER	\$4,825	\$4,065	15.75%	\$5,333	\$4,493	15.75%	\$5,920	\$4,987	15.76%	\$6,748	\$5,685	15.75%	\$7,896	\$6,652	15.75%
Y3SY	IDATA REPAIR/SEAT	\$915	\$771	15.75%	\$1,011	\$852	15.73%	\$1,122	\$946	15.69%	\$1,279	\$1,078	15.72%	\$1,497	\$1,261	15.76%
Y3SZ	ISITE TO DC INTERFACE	\$200	\$169	15.75%	\$221	\$186	15.84%	\$245	\$206	15.92%	\$280	\$235	16.07%	\$327	\$275	15.90%
Y3T0	SMA ISITE AREASCAN CAMERA	\$2,155	\$1,816	15.75%	\$2,382	\$2,007	15.74%	\$2,644	\$2,228	15.73%	\$3,014	\$2,540	15.73%	\$3,527	\$2,972	15.74%
Y3T1	SMA ISITE LINESCAN CAMERA	\$2,525	\$2,127	15.75%	\$2,791	\$2,351	15.76%	\$3,098	\$2,610	15.75%	\$3,532	\$2,975	15.77%	\$4,132	\$3,481	15.76%
Y3T2	SMA ADDL AREASCAN CAMERA	\$660	\$556	15.75%	\$730	\$615	15.75%	\$810	\$683	15.68%	\$924	\$778	15.80%	\$1,081	\$911	15.73%
Y3T3	SMA TRACKING MODULE	\$850	\$716	15.75%	\$940	\$792	15.74%	\$1,043	\$879	15.72%	\$1,189	\$1,002	15.73%	\$1,392	\$1,173	15.73%
Y3T4	SMA IMAGE ARCHIVE	\$185	\$156	15.75%	\$204	\$172	15.69%	\$226	\$191	15.49%	\$258	\$218	15.50%	\$302	\$255	15.56%
Y3T5	SMA IDATA REPAIR / SYSTEM	\$1,815	\$1,529	15.75%	\$2,006	\$1,690	15.75%	\$2,227	\$1,876	15.76%	\$2,538	\$2,139	15.72%	\$2,970	\$2,502	15.76%
Y3T6	SMA IDATA REPAIR LITE/SYS	\$1,070	\$901	15.75%	\$1,183	\$996	15.81%	\$1,313	\$1,106	15.77%	\$1,497	\$1,260	15.83%	\$1,752	\$1,475	15.81%
Y3T7	SMA IDATA VIEW / SITE	\$1,575	\$1,327	15.75%	\$1,741	\$1,467	15.74%	\$1,933	\$1,628	15.78%	\$2,203	\$1,856	15.75%	\$2,578	\$2,172	15.75%
Y3T8	SMA IDATA PRINT INTERFACE	\$200	\$169	15.75%	\$221	\$186	15.84%	\$245	\$206	15.92%	\$280	\$235	16.07%	\$327	\$275	15.90%
Y3T9	SMA LINESCAN CAMERA 2K	\$865	\$729	15.75%	\$956	\$806	15.69%	\$1,061	\$895	15.65%	\$1,210	\$1,020	15.70%	\$1,415	\$1,193	15.69%
Y3TA	SMA LINESCAN CAMERA 4K	\$1,030	\$868	15.75%	\$1,138	\$959	15.73%	\$1,263	\$1,064	15.76%	\$1,440	\$1,214	15.69%	\$1,685	\$1,420	15.73%
Y3TB	SMA IDATA REPAIR 2	\$4,825	\$4,065	15.75%	\$5,333	\$4,493	15.75%	\$5,920	\$4,987	15.76%	\$6,748	\$5,685	15.75%	\$7,896	\$6,652	15.75%
Y3TC	SMA IDATA REPAIR /SEAT	\$915	\$771	15.75%	\$1,011	\$852	15.73%	\$1,122	\$946	15.69%	\$1,279	\$1,078	15.72%	\$1,497	\$1,261	15.76%
YMV0	MAILSTREAM ENGAGE SYSTEM	\$24,310	\$20,481	15.75%	\$26,871	\$22,639	15.75%	\$29,827	\$25,129	15.75%	\$34,003	\$28,647	15.75%	\$39,785	\$33,519	15.75%
R767	DM INFINITY-MPS26K RESETTABLE	\$2,835	\$2,388	15.75%	\$3,134	\$2,640	15.76%	\$3,479	\$2,930	15.78%	\$3,966	\$3,341	15.76%	\$4,640	\$3,909	15.75%
RD3K	DC COMPUTER	\$630	\$531	15.75%	\$696	\$587	15.66%	\$773	\$652	15.65%	\$881	\$743	15.66%	\$1,030	\$869	15.63%
RDH0	MPS/APS ADVANCED DC	\$14,100	\$11,879	15.75%	\$15,585	\$13,131	15.75%	\$17,299	\$14,575	15.75%	\$19,721	\$16,616	15.74%	\$23,075	\$19,442	15.74%
Y35A	MPS PRINT+ PACKAGE	\$14,000	\$11,795	15.75%	\$15,475	\$13,037	15.75%	\$17,177	\$14,471	15.75%	\$19,582	\$16,497	15.75%	\$22,912	\$19,303	15.75%
Y49P	OESTACKER INTERFACE	\$163	\$137	15.75%	\$180	\$152	15.56%	\$200	\$169	15.50%	\$228	\$192	15.79%	\$267	\$225	15.73%
Y503	MPS/APS 3 STATION CHASSIS	\$8,240	\$6,942	15.75%	\$9,108	\$7,673	15.76%	\$10,110	\$8,517	15.76%	\$11,525	\$9,709	15.76%	\$13,485	\$11,361	15.75%
Y504	MPS/APS 4 STATION CHASSIS	\$8,750	\$7,372	15.75%	\$9,672	\$8,148	15.76%	\$10,736	\$9,044	15.76%	\$12,239	\$10,310	15.76%	\$14,320	\$12,064	15.75%
Y506	MPS/APS 6 STATION CHASSIS	\$10,560	\$8,897	15.75%	\$11,672	\$9,834	15.75%	\$12,956	\$10,916	15.75%	\$14,770	\$12,444	15.75%	\$17,282	\$14,560	15.75%
Y507	MPS/APS 7 STATION CHASSIS	\$10,980	\$9,251	15.75%	\$12,137	\$10,225	15.75%	\$13,472	\$11,350	15.75%	\$15,358	\$12,939	15.75%	\$17,970	\$15,139	15.75%
Y508	MPS/APS 8 STATION CHASSIS	\$11,270	\$9,495	15.75%	\$12,457	\$10,495	15.75%	\$13,827	\$11,649	15.75%	\$15,763	\$13,280	15.75%	\$18,444	\$15,539	15.75%
Y509	MPS/APS 9 STATION CHASSIS	\$12,810	\$10,792	15.75%	\$14,159	\$11,929	15.75%	\$15,716	\$13,241	15.75%	\$17,917	\$15,095	15.75%	\$20,964	\$17,662	15.75%
Y510	MPS/APS 10 STATION CHASSIS	\$13,080	\$11,020	15.75%	\$14,458	\$12,181	15.75%	\$16,048	\$13,521	15.75%	\$18,295	\$15,414	15.75%	\$21,407	\$18,035	15.75%
Y512	MPS/APS 12 STATION CHASSIS	\$14,480	\$12,199	15.75%	\$16,005	\$13,484	15.75%	\$17,766	\$14,967	15.75%	\$20,253	\$17,063	15.75%	\$23,697	\$19,964	15.75%
Y514	MPS/APS 14 STATION CHASSIS	\$15,870	\$13,370	15.75%	\$17,542	\$14,779	15.75%	\$19,472	\$16,405	15.75%	\$22,198	\$18,701	15.75%	\$25,973	\$21,882	15.75%
Y516	MPS/APS 16 STATION CHASSIS	\$16,430	\$13,842	15.75%	\$18,161	\$15,300	15.75%	\$20,159	\$16,983	15.75%	\$22,981	\$19,361	15.75%	\$26,889	\$22,653	15.75%
Y518	MPS/APS 18 STATION CHASSIS	\$18,310	\$15,426	15.75%	\$20,239	\$17,051	15.75%	\$22,465	\$18,927	15.75%	\$25,610	\$21,576	15.75%	\$29,966	\$25,246	15.75%
Y540	MAIL STREAM MERGE MODULE	\$15,250	\$12,848	15.75%	\$16,856	\$14,202	15.75%	\$18,710	\$15,764	15.75%	\$21,330	\$17,971	15.75%	\$24,957	\$21,027	15.75%
Y551	BARCODE SCANNER - ENCL FDR	\$351	\$296	15.75%	\$388	\$327	15.72%	\$431	\$363	15.78%	\$491	\$414	15.68%	\$574	\$484	15.68%
Y554	MPS FRICTION FEEDER	\$1,150	\$969	15.75%	\$1,271	\$1,071	15.74%	\$1,411	\$1,189	15.73%	\$1,608	\$1,355	15.73%	\$1,882	\$1,586	15.73%
Y554T	MPS FRICTION FEEDER - (THICK VERSION OF THE Y554)	\$1,563														



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PCN	Description and Availability Comments	POS List EMA	St of PA POS EMA	Discount %	AR 1-4 List EMA	AR 1-4 PA EMA	Discount %	AR 5-6 List EMA	AR 5-6 PA EMA	Discount %	AR 7-8 List EMA	AR 7-8 PA EMA	Discount %	AR 9+ List EMA	AR 9+ PA EMA	Discount %
ZX53E	GREENHOUSE BUFFER FRICTN	\$350	\$295	15.75%	\$387	\$326	15.76%	\$430	\$362	15.81%	\$490	\$413	15.71%	\$573	\$483	15.71%
ZX55	MODULAR ROTARY FEEDER	\$1,200	\$1,011	15.75%	\$1,326	\$1,117	15.76%	\$1,472	\$1,240	15.76%	\$1,678	\$1,413	15.79%	\$1,963	\$1,654	15.74%
ZX5A	MB SCAN FRICTION FDR-TOP	\$351	\$296	15.75%	\$388	\$327	15.72%	\$431	\$363	15.78%	\$491	\$414	15.68%	\$574	\$484	15.68%
ZX5B	MB SCAN FRICTION FDR-BTM	\$351	\$296	15.75%	\$388	\$327	15.72%	\$431	\$363	15.78%	\$491	\$414	15.68%	\$574	\$484	15.68%
ZX5C	MB SCAN ROTARY FDR-TOP	\$351	\$296	15.75%	\$388	\$327	15.72%	\$431	\$363	15.78%	\$491	\$414	15.68%	\$574	\$484	15.68%
ZXB1	MSE BUFFER	\$2,533	\$2,134	15.75%	\$2,800	\$2,359	15.75%	\$3,108	\$2,618	15.77%	\$3,543	\$2,985	15.75%	\$4,146	\$3,493	15.75%
ZXB2	MSE BUFFER WITH TNT	\$5,985	\$5,042	15.75%	\$6,615	\$5,574	15.74%	\$7,343	\$6,187	15.74%	\$8,371	\$7,053	15.74%	\$9,794	\$8,253	15.73%
ZXB9	HEAVIES BUFFER	\$2,893	\$2,437	15.75%	\$3,198	\$2,694	15.76%	\$3,550	\$2,990	15.77%	\$4,047	\$3,409	15.76%	\$4,735	\$3,989	15.76%
ZXG1	MSE12 - 3 FDR 10X13 CHASSIS	\$9,950	\$8,383	15.75%	\$10,998	\$9,266	15.75%	\$12,208	\$10,285	15.75%	\$13,917	\$11,725	15.75%	\$16,284	\$13,719	15.75%
ZXG2	MSE12 - 6 FDR 10X13 CHASSIS	\$11,200	\$9,436	15.75%	\$12,380	\$10,430	15.75%	\$13,742	\$11,577	15.75%	\$15,666	\$13,198	15.75%	\$18,330	\$15,443	15.75%
ZXG3	MSE12 - 9 FDR 10X13 CHASSIS	\$10,650	\$8,973	15.75%	\$11,772	\$9,918	15.75%	\$13,067	\$11,009	15.75%	\$14,896	\$12,550	15.75%	\$17,430	\$14,685	15.75%
ZXG4	MSE12 - 12 FDR 10X13 CHASSIS	\$13,750	\$11,584	15.75%	\$15,198	\$12,805	15.75%	\$16,870	\$14,214	15.74%	\$19,232	\$16,203	15.75%	\$22,502	\$18,959	15.75%
ZXG5	MSE14 - 3 FDR 10X13 CHASSIS	\$9,950	\$8,383	15.75%	\$10,998	\$9,266	15.75%	\$12,208	\$10,285	15.75%	\$13,917	\$11,725	15.75%	\$16,284	\$13,719	15.75%
ZXG6	MSE14 - 6 FDR 10X13 CHASSIS	\$11,200	\$9,436	15.75%	\$12,380	\$10,430	15.75%	\$13,742	\$11,577	15.75%	\$15,666	\$13,198	15.75%	\$18,330	\$15,443	15.75%
ZXG7	MSE14 - 9 FDR 10X13 CHASSIS	\$10,650	\$8,973	15.75%	\$11,772	\$9,918	15.75%	\$13,067	\$11,009	15.75%	\$14,896	\$12,550	15.75%	\$17,430	\$14,685	15.75%
ZXG8	MSE14 - 12 FDR 10X13 CHASSIS	\$13,750	\$11,584	15.75%	\$15,198	\$12,805	15.75%	\$16,870	\$14,214	15.74%	\$19,232	\$16,203	15.75%	\$22,502	\$18,959	15.75%
ZXH3	MSE 9 - 3 FDR 6X9 CHASSIS	\$15,750	\$13,269	15.75%	\$17,409	\$14,667	15.75%	\$19,324	\$16,280	15.75%	\$22,029	\$18,560	15.75%	\$25,776	\$21,716	15.75%
ZXH4	MSE 9 - 6 FDR 6X9 CHASSIS	\$15,850	\$13,354	15.75%	\$17,520	\$14,760	15.75%	\$19,447	\$16,384	15.75%	\$22,170	\$18,677	15.76%	\$25,940	\$21,854	15.75%
ZXH5	MSE 9 - 3 FDR 10X13 CHASSIS	\$18,050	\$15,207	15.75%	\$19,951	\$16,809	15.75%	\$22,146	\$18,658	15.75%	\$25,246	\$21,270	15.75%	\$29,539	\$24,887	15.75%
ZXH6	MSE 9 - 6 FDR 10X13 CHASSIS	\$18,150	\$15,291	15.75%	\$20,062	\$16,902	15.75%	\$22,269	\$18,761	15.75%	\$25,386	\$21,388	15.75%	\$29,704	\$25,025	15.75%
ZXH7	MSE 9 - 9 FDR 6X9 CHASSIS	\$16,950	\$14,280	15.75%	\$18,735	\$15,785	15.75%	\$20,796	\$17,521	15.75%	\$23,707	\$19,974	15.75%	\$27,739	\$23,371	15.75%
ZXH8	MSE 9 - 9 FDR 10X13 CHASSIS	\$19,250	\$16,218	15.75%	\$21,278	\$17,927	15.75%	\$23,619	\$19,899	15.75%	\$26,925	\$22,685	15.75%	\$31,504	\$26,543	15.75%
ZXM1	MSE12 - 3 FDR 6X9 CHASSIS	\$9,950	\$8,383	15.75%	\$10,998	\$9,266	15.75%	\$12,208	\$10,285	15.75%	\$13,917	\$11,725	15.75%	\$16,284	\$13,719	15.75%
ZXM2	MSE12 - 6 FDR 6X9 CHASSIS	\$11,200	\$9,436	15.75%	\$12,380	\$10,430	15.75%	\$13,742	\$11,577	15.75%	\$15,666	\$13,198	15.75%	\$18,330	\$15,443	15.75%
ZXM3	MSE12 - 9 FDR 6X9 CHASSIS	\$10,650	\$8,973	15.75%	\$11,772	\$9,918	15.75%	\$13,067	\$11,009	15.75%	\$14,896	\$12,550	15.75%	\$17,430	\$14,685	15.75%
ZXM4	MSE12 - 12 FDR 6X9 CHASSIS	\$13,750	\$11,584	15.75%	\$15,198	\$12,805	15.75%	\$16,870	\$14,214	15.74%	\$19,232	\$16,203	15.75%	\$22,502	\$18,959	15.75%
ZXM5	MSE14 - 3 FDR 6X9 CHASSIS	\$9,950	\$8,383	15.75%	\$10,998	\$9,266	15.75%	\$12,208	\$10,285	15.75%	\$13,917	\$11,725	15.75%	\$16,284	\$13,719	15.75%
ZXM6	MSE14 - 6 FDR 6X9 CHASSIS	\$11,200	\$9,436	15.75%	\$12,380	\$10,430	15.75%	\$13,742	\$11,577	15.75%	\$15,666	\$13,198	15.75%	\$18,330	\$15,443	15.75%
ZXM7	MSE14 - 9 FDR 6X9 CHASSIS	\$10,650	\$8,973	15.75%	\$11,772	\$9,918	15.75%	\$13,067	\$11,009	15.75%	\$14,896	\$12,550	15.75%	\$17,430	\$14,685	15.75%
ZXM8	MSE14 - 12 FDR 6X9 CHASSIS	\$13,750	\$11,584	15.75%	\$15,198	\$12,805	15.75%	\$16,870	\$14,214	15.74%	\$19,232	\$16,203	15.75%	\$22,502	\$18,959	15.75%
ZX50A	SERVO FRICTN FDR/LAST D/S	\$700	\$590	15.75%	\$774	\$652	15.76%	\$859	\$724	15.72%	\$979	\$825	15.73%	\$1,146	\$965	15.79%
ZX50B	SERVO FRICTN FDR/INT POS	\$700	\$590	15.75%	\$774	\$652	15.76%	\$859	\$724	15.72%	\$979	\$825	15.73%	\$1,146	\$965	15.79%
ZX50C	SERVOFRICTN FDR/FIRST U/S	\$700	\$590	15.75%	\$774	\$652	15.76%	\$859	\$724	15.72%	\$979	\$825	15.73%	\$1,146	\$965	15.79%
ZX50D	SERVO FRICTION FDR U/S RF	\$700	\$590	15.75%	\$774	\$652	15.76%	\$859	\$724	15.72%	\$979	\$825	15.73%	\$1,146	\$965	15.79%
ZX50E	SERVO FRICTION FDR 1ST UP	\$700	\$590	15.75%	\$774	\$652	15.76%	\$859	\$724	15.72%	\$979	\$825	15.73%	\$1,146	\$965	15.79%
ZX55A	ROTARY FDR LAST D/S POS	\$1,200	\$1,011	15.75%	\$1,326	\$1,117	15.76%	\$1,472	\$1,240	15.76%	\$1,678	\$1,413	15.79%	\$1,963	\$1,654	15.74%
ZX55B	ROTARY FDR INTERMED POS	\$1,200	\$1,011	15.75%	\$1,326	\$1,117	15.76%	\$1,472	\$1,240	15.76%	\$1,678	\$1,413	15.79%	\$1,963	\$1,654	15.74%
ZX55C	ROTARY FDR FIRST U/S POS	\$1,200	\$1,011	15.75%	\$1,326	\$1,117	15.76%	\$1,472	\$1,240	15.76%	\$1,678	\$1,413	15.79%	\$1,963	\$1,654	15.74%
ZX55D	ROTARY FDR U/S FRICTION	\$1,200	\$1,011	15.75%	\$1,326	\$1,117	15.76%	\$1,472	\$1,240	15.76%	\$1,678	\$1,413	15.79%	\$1,963	\$1,654	15.74%
ZX55E	ROTARY FDR FIRST U/S POS	\$1,200	\$1,011	15.75%	\$1,326	\$1,117	15.76%	\$1,472	\$1,240	15.76%	\$1,678	\$1,413	15.79%	\$1,963	\$1,654	15.74%
ZX0J	MSE IN-LINE FOLDER FEEDER	\$6,517	\$5,491	15.75%	\$7,203	\$6,069	15.74%	\$7,995	\$6,737	15.73%	\$9,115	\$7,680	15.74%	\$10,665	\$8,986	15.74%
R77F	DM INFINITY STATION 16K	\$1,606	\$1,353	15.75%	\$1,775	\$1,496	15.72%	\$1,970	\$1,661	15.69%	\$2,246	\$1,893	15.72%	\$2,628	\$2,215	15.72%
RD6Y	V-BIN WITH VIDEK	\$2,000	\$1,685	15.75%	\$2,211	\$1,862	15.78%	\$2,454	\$2,067	15.77%	\$2,798	\$2,356	15.80%	\$3,274	\$2,757	15.79%
Y319	FACE DOWN EXIT DIVERT	\$819	\$690	15.75%	\$905	\$763	15.69%	\$1,005	\$847	15.72%	\$1,145	\$966	15.63%	\$1,340	\$1,130	15.67%
Y319A	Y319A	\$819	\$690	15.75%	\$905	\$763	15.69%	\$1,005	\$847	15.72%	\$1,145	\$966	15.63%	\$1,340	\$1,130	15.67%
Y319B	Y319B	\$819	\$690	15.75%	\$905	\$763	15.69%	\$1,005	\$847	15.72%	\$1,145	\$966	15.63%	\$1,340	\$1,130	15.67%
Y492	ASSY - OES RH LOW	\$1,795	\$1,512	15.75%	\$1,984	\$1,672	15.73%	\$2,202	\$1,856	15.71%	\$2,511	\$2,116	15.73%	\$2,938	\$2,476	15.72%
ZX01	SHORT FOOTPRINT TURN OVER	\$1,075	\$906	15.75%	\$1,188	\$1,001	15.74%	\$1,319	\$1,111	15.77%	\$1,503	\$1,267	15.70%	\$1,759	\$1,482	15.75%
ZX05	SERVO FRONT TABLE	\$3,600	\$3,033	15.75%	\$3,979	\$3,352	15.76%	\$4,417	\$3,721	15.76%	\$5,035	\$4,242	15.75%	\$5,891	\$4,963	15.75%
ZXEM	EDGE MARKER	\$800	\$674	15.75%	\$884	\$745	15.72%	\$981	\$827	15.70%	\$1,119	\$943	15.73%	\$1,309	\$1,103	15.74%
ZXEX	2ND EDGE MARKER	\$800	\$674	15.75%	\$884	\$745	15.72%	\$981	\$827	15.70%	\$1,119	\$943	15.73%	\$1,309	\$1,103	15.74%
Y315	SIDELESS VERTICAL STKR FL	\$984	\$829	15.75%	\$1,088	\$916	15.81%	\$1,208	\$1,017	15.81%	\$1,377	\$1,159	15.83%	\$1,611	\$1,356	15.83%
Y315A	VERTICAL STACKER - FLATS	\$984	\$829	15.75%	\$1,088	\$916	15.81%	\$1,208	\$1,017	15.81%	\$1,377	\$1,159	15.83%	\$1,611	\$1,356	15.83%
R751	DM16K (NON-PB UPGRADE)	\$1,606	\$1,353	15.75%	\$1,775	\$1,496	15.72%	\$1,970	\$1,661	15.69%	\$2,246	\$1,893	15.72%	\$2,628	\$2,215	15.72%
R752	DM16K (PB UPGRADE)	\$1,606	\$1,353	15.75%	\$1,775	\$1,496	15.72%	\$1,970	\$1,661	15.69%	\$2,246	\$1,893	15.72%	\$2,628	\$2,215	15.72%
R753	DM16KR (NON-PB UPGRADE)	\$1,606	\$1,353	15.75%	\$1,775	\$1,496	15.72%	\$1,970	\$1,661	15.69%	\$2,246	\$1,893	15.72%	\$2,628	\$2,215	15.72%
R754	DM16KR (PB UPGRADE)	\$1,606	\$1,353	15.75%	\$1,775	\$1,496	15.72%	\$1,970	\$1,661	15.69%	\$2,246	\$1,893	15.72%	\$2,628	\$2,215	15.72%
R756	DM INFINITY DM16KR NON PB	\$1,606	\$1,353	15.75%	\$1,775	\$1,496	15.72%	\$1,970	\$1,661	15.69%	\$2,246	\$1,893	15.72%	\$2,628	\$2,215	15.72%
R764	DM16KR (NEW PLACEMENTS)	\$1,606	\$1,353	15.75%	\$1,775	\$1,496	15.72%	\$1,970	\$1,661	15.69%	\$2,246	\$1,893	15.72%	\$2,628	\$2,215	15.72%
R766	DM16KR (NEW - COMPETITIVE DISPLACEMENT)	\$1,606	\$1,353	15.75%	\$1,775	\$1,496	15.72%	\$1,970	\$1,661	15.69%	\$2,246	\$1,893	15.72%	\$2,628	\$2,215	15.72%
R76X	B&H MODULAR OUTPUT KIT	\$67	\$56	15.75%	\$74	\$62	16.22%	\$82	\$69	15.85%	\$94	\$78	17.02%	\$110	\$92	16.36%
R77G	DM INFINITY STATION 22K	\$2,647	\$2,230	15.75%	\$2,926	\$2,465	15.76%	\$3,248								



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PCN	Description and Availability Comments	POS List EMA	St of PA POS EMA	Discount %	AR 1-4 List EMA	AR 1-4 PA EMA	Discount %	AR 5-6 List EMA	AR 5-6 PA EMA	Discount %	AR 7-8 List EMA	AR 7-8 PA EMA	Discount %	AR 9+ List EMA	AR 9+ PA EMA	Discount %
Y356	MSE K PRINT+ PACKAGE - MFG. PCN	\$12,000	\$10,110	15.75%	\$13,264	\$11,175	15.75%	\$14,723	\$12,404	15.75%	\$16,784	\$14,141	15.75%	\$19,639	\$16,546	15.75%
Y357	MPS K PRINT+ PACKAGE - MFG. PCN	\$14,000	\$11,795	15.75%	\$15,475	\$13,037	15.75%	\$17,177	\$14,471	15.75%	\$19,582	\$16,497	15.75%	\$22,912	\$19,303	15.75%
Y35E	RS PRINT+ MESSENGER PACKAGE - SALES PCN	\$16,500	\$13,901	15.75%	\$18,238	\$15,366	15.75%	\$20,244	\$17,056	15.75%	\$23,078	\$19,444	15.75%	\$27,003	\$22,751	15.75%
Y35F	MSE K PRINT+ PACKAGE - SALES PCN	\$12,000	\$10,110	15.75%	\$13,264	\$11,175	15.75%	\$14,723	\$12,404	15.75%	\$16,784	\$14,141	15.75%	\$19,639	\$16,546	15.75%
Y35G	MPS K PRINT+ PACKAGE - SALES PCN	\$14,000	\$11,795	15.75%	\$15,475	\$13,037	15.75%	\$17,177	\$14,471	15.75%	\$19,582	\$16,497	15.75%	\$22,912	\$19,303	15.75%
Y35M	EPIC K PRINT+ PACKAGE - SALES PCN	\$16,000	\$13,480	15.75%	\$17,685	\$14,900	15.75%	\$19,630	\$16,539	15.75%	\$22,379	\$18,854	15.75%	\$26,184	\$22,061	15.75%
IA08	MSE, PPS 2"+2", EFS 44"	\$9,060	\$7,633	15.75%	\$10,014	\$8,437	15.75%	\$11,116	\$9,365	15.75%	\$12,672	\$10,676	15.75%	\$14,827	\$12,492	15.75%
IA0C	MSE, PPS 2"+2", VTT 19"	\$8,400	\$7,077	15.75%	\$9,285	\$7,822	15.76%	\$10,306	\$8,682	15.76%	\$11,749	\$9,898	15.75%	\$13,747	\$11,581	15.76%
IA0D	LAYOUTDESIGNER BASIC SEAT	\$500	\$421	15.75%	\$553	\$466	15.73%	\$614	\$517	15.80%	\$700	\$590	15.71%	\$819	\$690	15.75%
IA0E	LAYOUTDESIGNER ADV SEAT	\$1,000	\$843	15.75%	\$1,105	\$931	15.75%	\$1,227	\$1,033	15.81%	\$1,398	\$1,178	15.74%	\$1,636	\$1,378	15.77%
IA0G	PPM IDATA TASK ADVANCED	\$1,000	\$843	15.75%	\$1,105	\$931	15.75%	\$1,227	\$1,033	15.81%	\$1,398	\$1,178	15.74%	\$1,636	\$1,378	15.77%
IA0H	SMA FOR PRINT+ SOFTWARE	\$2,500	\$2,106	15.75%	\$2,763	\$2,328	15.74%	\$3,067	\$2,584	15.75%	\$3,496	\$2,946	15.73%	\$4,091	\$3,447	15.74%
IJS7	RIVAL/MSE,PPS 2" W/ Y315B PACKAGE - SALES PCN	\$7,800	\$6,572	15.75%	\$8,622	\$7,264	15.75%	\$9,570	\$8,063	15.75%	\$10,910	\$9,192	15.75%	\$12,766	\$10,755	15.75%
IJS8	RIVAL/MSE,PPS 4" W/ Y315B PACKAGE - SALES PCN	\$9,000	\$7,583	15.75%	\$9,948	\$8,381	15.75%	\$11,042	\$9,303	15.75%	\$12,588	\$10,605	15.75%	\$14,729	\$12,409	15.75%
SDSA	SERVER PC, INTERNATIONAL	\$2,184	\$1,840	15.75%	\$2,414	\$2,034	15.74%	\$2,680	\$2,258	15.75%	\$3,055	\$2,574	15.74%	\$3,574	\$3,012	15.72%
SLSA	AUTO SIGNATURE VERIFICATION	see SRVE-J														
SLS5	OCR, PLATINUM 18	\$7,957	\$6,704	15.75%	\$8,795	\$7,410	15.75%	\$9,762	\$8,225	15.74%	\$11,129	\$9,377	15.74%	\$13,022	\$10,971	15.75%
SLSM	SMARTMATCH PLATINUM 12	\$5,163	\$4,350	15.75%	\$5,707	\$4,808	15.75%	\$6,335	\$5,337	15.75%	\$7,222	\$6,084	15.76%	\$8,450	\$7,119	15.75%
SLVO	W5,784 (INCL. 60HZ TRANSPORT, CAMERA, W/S, PC T/S M	\$5,784	\$4,873	15.75%	\$5,393	\$4,586	15.75%	\$7,096	\$5,978	15.76%	\$8,090	\$6,815	15.76%	\$9,465	\$7,975	15.74%
SLVH	HELP DESK, STD IN/OUT	\$5,000	\$4,213	15.75%	\$5,527	\$4,656	15.76%	\$6,135	\$5,168	15.76%	\$6,994	\$5,892	15.76%	\$8,183	\$6,894	15.75%
SLVK	BACK PRINTER ASSY (JET ENGINE, FLUORESCENT)	\$801	\$675	15.75%	\$885	\$746	15.71%	\$982	\$828	15.68%	\$1,120	\$944	15.71%	\$1,310	\$1,105	15.65%
SLVL	TRAY TAG PRINTER (PB CITIZEN)	\$63	\$53	15.75%	\$70	\$59	15.71%	\$78	\$65	16.67%	\$89	\$75	15.73%	\$104	\$87	16.35%
SLVP	FRONT PRINTER ASSY (JET ENGINE, 3-PEN PRINTER)	\$784	\$661	15.75%	\$867	\$730	15.80%	\$962	\$810	15.80%	\$1,097	\$924	15.77%	\$1,284	\$1,081	15.81%
SLVS	STACKER SECTION, 4 BINS PER SECTION KICKER & LCD, 60HZ	\$995	\$838	15.75%	\$1,100	\$927	15.73%	\$1,221	\$1,029	15.72%	\$1,392	\$1,173	15.73%	\$1,629	\$1,373	15.72%
SLVT	THICKNESS MEASUREMENT	\$225	\$190	15.75%	\$249	\$210	15.66%	\$276	\$233	15.58%	\$315	\$266	15.56%	\$369	\$311	15.72%
SLVU	TRAY TAG PRINTER (EII ZEBRA)	\$192	\$162	15.75%	\$212	\$179	15.57%	\$235	\$199	15.32%	\$268	\$227	15.30%	\$314	\$265	15.61%
SLVW	BLOWER ASSEMBLY, 50HZ	\$46	\$39	15.75%	\$51	\$43	15.69%	\$57	\$48	15.79%	\$65	\$54	16.92%	\$76	\$64	15.79%
SLVX	IN-LINE SCALE MODULE	\$4,158	\$3,503	15.75%	\$4,596	\$3,872	15.75%	\$5,102	\$4,298	15.76%	\$5,816	\$4,900	15.75%	\$6,805	\$5,733	15.75%
SLVY	ALIBY SCALE KIT	\$250	\$211	15.75%	\$276	\$233	15.58%	\$306	\$259	15.36%	\$349	\$295	15.47%	\$409	\$345	15.65%
SLVZ	EXTENSION MODULE	\$650	\$548	15.75%	\$718	\$605	15.74%	\$797	\$672	15.68%	\$909	\$766	15.73%	\$1,063	\$896	15.71%
SRK3	SMARTMATCH SILVER 12	\$5,163	\$4,350	15.75%	\$5,707	\$4,808	15.75%	\$6,335	\$5,337	15.75%	\$7,222	\$6,084	15.76%	\$8,450	\$7,119	15.75%
SRV9	LIC FEE, SORTENGINE	\$500	\$421	15.75%	\$553	\$466	15.73%	\$614	\$517	15.80%	\$700	\$590	15.71%	\$819	\$690	15.75%
Y237	CAMERA SCANNER	\$1,080	\$910	15.75%	\$1,194	\$1,006	15.75%	\$1,325	\$1,117	15.70%	\$1,511	\$1,273	15.75%	\$1,768	\$1,489	15.78%
R268	BARCODE SCAN-(1ST CHNL)	\$670	\$564	15.75%	\$741	\$624	15.79%	\$823	\$693	15.80%	\$938	\$790	15.78%	\$1,097	\$924	15.77%
R278	OMR SCAN- R451/3 (1ST CHNL)	\$643	\$542	15.75%	\$711	\$599	15.75%	\$789	\$665	15.72%	\$900	\$758	15.78%	\$1,053	\$887	15.76%
R279	OMR SCAN- R451/3 (ADD'L CHNL)	\$618	\$521	15.75%	\$683	\$576	15.67%	\$758	\$639	15.70%	\$864	\$729	15.63%	\$1,011	\$853	15.63%
RD2D	CAMERA SCAN-INPUT, VIDEK	\$2,322	\$1,956	15.75%	\$2,567	\$2,162	15.78%	\$2,849	\$2,400	15.76%	\$3,248	\$2,736	15.76%	\$3,801	\$3,201	15.79%
RD2E	CAMERA SCAN-CHASSIS, VIDEK	\$2,322	\$1,956	15.75%	\$2,567	\$2,162	15.78%	\$2,849	\$2,400	15.76%	\$3,248	\$2,736	15.76%	\$3,801	\$3,201	15.79%
RD2F	CAMERA SCAN-OUTPUT, VIDEK	\$2,322	\$1,956	15.75%	\$2,567	\$2,162	15.78%	\$2,849	\$2,400	15.76%	\$3,248	\$2,736	15.76%	\$3,801	\$3,201	15.79%
RD4A	CAMERA SCAN-INPUT, COGNEX 5400	\$1,080	\$910	15.75%	\$1,194	\$1,006	15.75%	\$1,325	\$1,117	15.70%	\$1,511	\$1,273	15.75%	\$1,768	\$1,489	15.78%
RD4B	CAMERA SCAN- FPS CHASSIS FDR, COGNEX	\$1,080	\$910	15.75%	\$1,194	\$1,006	15.75%	\$1,325	\$1,117	15.70%	\$1,511	\$1,273	15.75%	\$1,768	\$1,489	15.78%
RD4C	CAMERA SCAN-OUTPUT,COGNEX 4100	\$1,080	\$910	15.75%	\$1,194	\$1,006	15.75%	\$1,325	\$1,117	15.70%	\$1,511	\$1,273	15.75%	\$1,768	\$1,489	15.78%
RD5A	MBS- SCANNER ONLY (SINGLE LINE) - EXCL BRACKETS	\$380	\$320	15.75%	\$420	\$354	15.71%	\$466	\$393	15.67%	\$531	\$448	15.63%	\$622	\$524	15.76%
RD5B	MBS- SCANNER ONLY(RASTER) - EXCL BRACKETS	\$380	\$320	15.75%	\$420	\$354	15.71%	\$466	\$393	15.67%	\$531	\$448	15.63%	\$622	\$524	15.76%
RD5C	MBS- H', TOP SCAN (SINGLE LINE)	\$380	\$320	15.75%	\$420	\$354	15.71%	\$466	\$393	15.67%	\$531	\$448	15.63%	\$622	\$524	15.76%
RD5D	MBS- H', TOP SCAN (RASTER)	\$380	\$320	15.75%	\$420	\$354	15.71%	\$466	\$393	15.67%	\$531	\$448	15.63%	\$622	\$524	15.76%
RD5N	MBS C' TOP SCAN SINGLE LINE 2 CHNLS (NON-RASTER BARCOD	\$890	\$750	15.75%	\$984	\$829	15.75%	\$1,092	\$920	15.75%	\$1,245	\$1,049	15.74%	\$1,457	\$1,227	15.79%
RD5P	MBS C' TOP RASTER SCAN SINGLE LINE 2 CHNLS (BARCODE)	\$890	\$750	15.75%	\$984	\$829	15.75%	\$1,092	\$920	15.75%	\$1,245	\$1,049	15.74%	\$1,457	\$1,227	15.79%
RD5R	MBS C' BOTTOM RASTER SCAN SINGLE LINE 2 CHNLS (NON-RAS	\$890	\$750	15.75%	\$984	\$829	15.75%	\$1,092	\$920	15.75%	\$1,245	\$1,049	15.74%	\$1,457	\$1,227	15.79%
RD5S	MBS C' BOTTOM SCAN SINGLE LINE 2 CHNLS (BARCODE)	\$890	\$750	15.75%	\$984	\$829	15.75%	\$1,092	\$920	15.75%	\$1,245	\$1,049	15.74%	\$1,457	\$1,227	15.79%
RD5T	MBS SERIES OP SEALER SCAN	\$564	\$475	15.75%	\$623	\$525	15.73%	\$692	\$583	15.75%	\$788	\$664	15.74%	\$922	\$777	15.73%
RD5U	MBS SERIES OUTPUT SEALER	\$564	\$475	15.75%	\$623	\$525	15.73%	\$692	\$583	15.75%	\$788	\$664	15.74%	\$922	\$777	15.73%
RD5X	MPS-APS SEALER MBS (SINGLE LINE)	\$445	\$375	15.75%	\$492	\$414	15.85%	\$546	\$460	15.75%	\$623	\$524	15.89%	\$728	\$613	15.80%
RD5Y	MPS-APS SEALER MBS (RASTER)	\$445	\$375	15.75%	\$492	\$414	15.85%	\$546	\$460	15.75%	\$623	\$524	15.89%	\$728	\$613	15.80%
RD6A	CAMERA SCAN KIT--OUTPUT (COGNEX - 9MM LENS)	\$2,322	\$1,956	15.75%	\$2,567	\$2,162	15.78%	\$2,849	\$2,400	15.76%	\$3,248	\$2,736	15.76%	\$3,801	\$3,201	15.79%
RD6B	CAMERA SCAN KIT--OUTPUT (COGNEX - 6MM LENS)	\$2,322	\$1,956	15.75%	\$2,567	\$2,162	15.78%	\$2,849	\$2,400	15.76%	\$3,248	\$2,736	15.76%	\$3,801	\$3,201	15.79%
RDA8	SCANNING KIT - MOVING BEAM (INPUT OR OUTPUT, PER CHNL	\$445	\$375	15.75%	\$492	\$414	15.85%	\$546	\$460	15.75%	\$623	\$524	15.89%	\$728	\$613	15.80%
RDA9	CAMERA SCAN KIT (NON-COGNEX; INPUT OR OUTPUT, PER CHN	\$1,080	\$910	15.75%	\$1,194	\$1,006	15.75%	\$1,325	\$1,117	15.70%	\$1,511	\$1,273	15.75%	\$1,768	\$1,489	15.78%
RDYA	HAND HELD BARCODE-OCR SCANNER	\$100	\$84	15.75%	\$111	\$93	16.22%	\$123	\$103	16.26%	\$140	\$118	15.71%	\$164	\$138	15.85%
Y214A	MOVING BEAM - SINGLE, BTM	\$890	\$750	15.75%	\$984	\$829	15.75%	\$1,092	\$920	15.75%	\$1,245	\$1,049	15.74%	\$1,457	\$1,227	15.79%
Y214B	MOVING BEAM - RASTER, BTM	\$890	\$750	15.75%	\$984	\$829	15.75%	\$1,092	\$920	15.75%	\$1,245	\$1,049	15.74%	\$1,457	\$1,227	15.79%
Y214C	MOVING BEAM - SINGLE, TOP	\$890	\$750	15.75%	\$984	\$829	15.75%	\$1,092	\$920	15.75%	\$1,245	\$1,049	15.74%	\$1,457	\$1,227	15.79%
Y214D	MOVING BEAM - RASTER, TOP	\$890	\$750	15.75%	\$984	\$829	15.75%	\$1,092	\$920	15.75%	\$1,245	\$1,049	15.74%	\$1,457	\$1,227	15.79%
Y215B	OMR ONLY - BOTTOM	\$400	\$337	15.75%	\$442	\$372	15.84%	\$491	\$413	15.89%	\$559	\$471	15.74%	\$654	\$551	15.75%



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PCN	Description and Availability Comments	POS List EMA			AR 1-4 List			AR 5-6 List			AR 7-8 List			AR 9+ List		
		POS EMA	St of PA POS EMA	Discount %	EMA	AR 1-4 PA EMA	Discount %	EMA	AR 5-6 PA EMA	Discount %	EMA	AR 7-8 PA EMA	Discount %	EMA	AR 9+ PA EMA	Discount %
Y43D	BARCODE SCAN- Y431, MBS, TOP MOUNT	\$380	\$320	15.75%	\$420	\$354	15.71%	\$466	\$393	15.67%	\$531	\$448	15.63%	\$622	\$524	15.76%
Y43X	TOP/BOTTOM LINE SCAN Y431	\$7,594	\$6,398	15.75%	\$8,394	\$7,072	15.75%	\$9,317	\$7,850	15.75%	\$10,622	\$8,949	15.75%	\$12,428	\$10,471	15.75%
Y47H	OMR SCAN- CUTTER, 1ST POS. (2 SCANNERS)	\$400	\$337	15.75%	\$442	\$372	15.84%	\$491	\$413	15.89%	\$559	\$471	15.74%	\$654	\$551	15.75%
Y47J	OMR SCAN- CUTTER, ADD'L CHNL (2 SCANNERS)	\$200	\$169	15.75%	\$221	\$186	15.84%	\$245	\$206	15.92%	\$280	\$235	16.07%	\$327	\$275	15.90%
Y47K	OMR SCAN- CUTTER, 2ND POS. (2 SCANNERS)	\$200	\$169	15.75%	\$221	\$186	15.84%	\$245	\$206	15.92%	\$280	\$235	16.07%	\$327	\$275	15.90%
Y47L	BARCODE SCAN- CUTTER, FIXED SCANNING (2 SCANNERS)	\$510	\$430	15.75%	\$564	\$475	15.78%	\$626	\$527	15.81%	\$714	\$601	15.83%	\$835	\$703	15.81%
Y47M	BARCODE SCAN- CUTTER, MBS SCANNING (2 SCANNERS)	\$890	\$750	15.75%	\$984	\$829	15.75%	\$1,092	\$920	15.75%	\$1,245	\$1,049	15.74%	\$1,457	\$1,227	15.79%
Y47S	CAMERA- CUTTER (2 CAMERAS)	\$3,215	\$2,709	15.75%	\$3,554	\$2,994	15.76%	\$3,945	\$3,323	15.77%	\$4,497	\$3,789	15.74%	\$5,262	\$4,433	15.75%
Y48K	BOTTOM LINE SCAN, PB CUTTER	\$3,591	\$3,025	15.75%	\$3,969	\$3,344	15.75%	\$4,406	\$3,712	15.75%	\$5,022	\$4,231	15.75%	\$5,877	\$4,951	15.76%
Y48M	LINESCAN, 2UP FORMS Y484/5	\$3,591	\$3,025	15.75%	\$3,969	\$3,344	15.75%	\$4,406	\$3,712	15.75%	\$5,022	\$4,231	15.75%	\$5,877	\$4,951	15.76%
Y55A	2D CAMERA MPS W ROTARY FEEDER	\$1,080	\$910	15.75%	\$1,194	\$1,006	15.75%	\$1,325	\$1,117	15.70%	\$1,511	\$1,273	15.75%	\$1,768	\$1,489	15.78%
Y235	FIXED BEAM OMR/BCR COMBO	\$351	\$296	15.75%	\$388	\$327	15.72%	\$431	\$363	15.78%	\$491	\$414	15.68%	\$574	\$484	15.68%
Y236	MOVING BEAM SCANNER	\$380	\$320	15.75%	\$420	\$354	15.71%	\$466	\$393	15.67%	\$531	\$448	15.63%	\$622	\$524	15.76%
Y236A	MOVING BEAM SCANNER Y234	\$380	\$320	15.75%	\$420	\$354	15.71%	\$466	\$393	15.67%	\$531	\$448	15.63%	\$622	\$524	15.76%
Y236B	ASSY, MOVING BEAM SCANNING, RASTER	\$380	\$320	15.75%	\$420	\$354	15.71%	\$466	\$393	15.67%	\$531	\$448	15.63%	\$622	\$524	15.76%
Y23D	OMR FIXED BEAM SCANNING	\$200	\$169	15.75%	\$221	\$186	15.84%	\$245	\$206	15.92%	\$280	\$235	16.07%	\$327	\$275	15.90%
Y23E	CAMERA SCANNER	\$1,080	\$910	15.75%	\$1,194	\$1,006	15.75%	\$1,325	\$1,117	15.70%	\$1,511	\$1,273	15.75%	\$1,768	\$1,489	15.78%
Y23H	ADD'L F40 CH FOR Y23D	\$100	\$84	15.75%	\$111	\$93	16.22%	\$123	\$103	16.26%	\$140	\$118	15.71%	\$164	\$138	15.85%
Y23J	TOP LINE SCAN Y234	\$2,926	\$2,465	15.75%	\$3,234	\$2,725	15.74%	\$3,590	\$3,025	15.74%	\$4,092	\$3,448	15.74%	\$4,788	\$4,035	15.73%
Y556	MOVING BEAM SCAN-MPS RFDR	\$641	\$540	15.75%	\$709	\$597	15.80%	\$787	\$663	15.76%	\$897	\$755	15.83%	\$1,050	\$884	15.81%
RD7G	DC FILE SERVER-LOW END	\$1,800	\$1,517	15.75%	\$1,990	\$1,676	15.78%	\$2,209	\$1,860	15.80%	\$2,518	\$2,121	15.77%	\$2,946	\$2,481	15.78%
RDD3	22U RACK-MISSION CRITICAL	\$1,650	\$1,390	15.75%	\$1,824	\$1,537	15.73%	\$2,025	\$1,706	15.75%	\$2,308	\$1,945	15.73%	\$2,701	\$2,276	15.73%
RDD4	42U RACK-MISSION CRITICAL	\$1,700	\$1,432	15.75%	\$1,879	\$1,583	15.75%	\$2,086	\$1,757	15.77%	\$2,378	\$2,003	15.77%	\$2,782	\$2,344	15.74%
RDD5	22U RELIAVOTE SERVER PACK	\$387	\$326	15.75%	\$428	\$360	15.89%	\$475	\$400	15.79%	\$542	\$456	15.87%	\$634	\$533	15.93%
RDG3	PI DIRECT ACCESS SERVER	\$2,000	\$1,685	15.75%	\$2,211	\$1,862	15.78%	\$2,454	\$2,067	15.77%	\$2,798	\$2,356	15.80%	\$3,274	\$2,757	15.79%
RDSK	MISSION-CRITICAL DFW SERVER 1BOX	\$13,600	\$11,458	15.75%	\$15,033	\$12,665	15.75%	\$16,687	\$14,058	15.75%	\$19,023	\$16,026	15.75%	\$22,258	\$18,752	15.75%
RDSL	MISSION-CRITICAL DC SERVER LOW END	\$6,400	\$5,392	15.75%	\$7,074	\$5,960	15.75%	\$7,852	\$6,616	15.74%	\$8,951	\$7,542	15.74%	\$10,474	\$8,824	15.75%
PDHJ	HELP DESK - CUSTOM	TBD														
SR9R	SITEVUE	\$2,000	\$1,685	15.75%	\$2,211	\$1,862	15.78%	\$2,454	\$2,067	15.77%	\$2,798	\$2,356	15.80%	\$3,274	\$2,757	15.79%
SR9S	SITEVUE + HELPDISK	\$5,000	\$4,213	15.75%	\$5,527	\$4,656	15.76%	\$6,135	\$5,168	15.76%	\$6,994	\$5,892	15.76%	\$8,183	\$6,894	15.75%
SR9T	SITEVUE PC	\$1,500	\$1,264	15.75%	\$1,658	\$1,397	15.74%	\$1,840	\$1,551	15.71%	\$2,098	\$1,768	15.73%	\$2,455	\$2,068	15.76%
Z9SB	BLOCK OF 50 HRS. OF SERVICE	\$8,075	\$6,803	15.75%	\$8,926	\$7,520	15.75%	\$9,908	\$8,347	15.75%	\$11,295	\$9,516	15.75%	\$13,216	\$11,134	15.75%
Z9SS	ON-SYSTEM SUPPORT OSS	\$995	\$838	15.75%	\$1,100	\$927	15.73%	\$1,221	\$1,029	15.72%	\$1,392	\$1,173	15.73%	\$1,629	\$1,373	15.72%
RDPT	INSITE 1 INSERTER ONLY	\$800	\$674	15.75%	\$884	\$745	15.72%	\$981	\$827	15.70%	\$1,119	\$943	15.73%	\$1,309	\$1,103	15.74%
RDM5	MAILSTREAM MONITOR-1METER	\$1,504	\$1,267	15.75%	\$1,662	\$1,401	15.70%	\$1,845	\$1,555	15.72%	\$2,103	\$1,773	15.69%	\$2,461	\$2,074	15.73%
RDV4	DFWORKS OPTIONAL UTILITY	\$1,035	\$872	15.75%	\$1,144	\$964	15.73%	\$1,270	\$1,070	15.75%	\$1,448	\$1,220	15.75%	\$1,694	\$1,427	15.76%
RD7H	PI DIRECT ACCESS LOCAL REPORTING	\$250	\$211	15.75%	\$276	\$233	15.58%	\$306	\$259	15.36%	\$349	\$295	15.47%	\$409	\$345	15.65%
RDEN	PI DA ENABLER (RD8N X 5) W/ INSTALL	\$2,500	\$2,106	15.75%	\$2,763	\$2,328	15.74%	\$3,067	\$2,584	15.75%	\$3,496	\$2,946	15.73%	\$4,091	\$3,447	15.74%
RDG5	PI DIRECT ACCESS SERVER, BASE	\$1,550	\$1,306	15.75%	\$1,713	\$1,443	15.76%	\$1,901	\$1,602	15.73%	\$2,168	\$1,826	15.77%	\$2,536	\$2,137	15.73%
RD86	DC BASIC PACKAGE SOFTWARE	\$2,700	\$2,275	15.75%	\$2,984	\$2,514	15.75%	\$3,312	\$2,791	15.73%	\$3,776	\$3,181	15.76%	\$4,418	\$3,722	15.75%
RD8V	36K SHEETFEEDER DC KEY	\$1,535	\$1,293	15.75%	\$1,697	\$1,429	15.79%	\$1,884	\$1,586	15.82%	\$2,147	\$1,808	15.79%	\$2,513	\$2,116	15.80%
RDH3	APS EDGE 26K DC KEY	\$10,000	\$8,425	15.75%	\$11,053	\$9,312	15.75%	\$12,269	\$10,336	15.76%	\$13,986	\$11,783	15.75%	\$16,365	\$13,787	15.75%
PGMZ	LASER REPORT PRINTER, RIVAL	\$200	\$169	15.75%	\$221	\$186	15.84%	\$245	\$206	15.92%	\$280	\$235	16.07%	\$327	\$275	15.90%
RD34	DC COMPUTER (WIN 7)	\$600	\$506	15.75%	\$663	\$559	15.69%	\$736	\$620	15.76%	\$839	\$707	15.73%	\$982	\$828	15.68%
RD35	DC-RTP COMPUTER (WIN 7)	\$700	\$590	15.75%	\$774	\$652	15.76%	\$859	\$724	15.72%	\$979	\$825	15.73%	\$1,146	\$965	15.79%
RD36	DC-RTP COMPUTER WITH DIFFBUS (WIN 7)	\$750	\$632	15.75%	\$829	\$698	15.80%	\$920	\$775	15.76%	\$1,049	\$883	15.82%	\$1,227	\$1,033	15.81%
RDG4	8-PORT GB MANAGED NETWORK SWITCH	\$50	\$0	0.00%	\$0	\$0	0.00%	\$0	\$0	0.00%	\$0	\$0	0.00%	\$0	\$0	0.00%
RDMP	UTILITY WORKSTATION W/ MONITOR - SALES PCN	\$270	\$227	15.75%	\$298	\$251	15.77%	\$331	\$279	15.71%	\$377	\$318	15.65%	\$441	\$372	15.65%
RDSZ	UTILITY WORKSTATION	\$250	\$211	15.75%	\$276	\$233	15.58%	\$306	\$259	15.36%	\$349	\$295	15.47%	\$409	\$345	15.65%
RDW7	UTILITY WORKSTATION X64 - REPL. RD3S	\$277	\$233	15.75%	\$306	\$258	15.69%	\$340	\$286	15.88%	\$387	\$326	15.76%	\$453	\$382	15.67%
RDWN	MSM WINDOWS 7	\$1,200	\$1,011	15.75%	\$1,326	\$1,117	15.76%	\$1,472	\$1,240	15.76%	\$1,678	\$1,413	15.79%	\$1,963	\$1,654	15.74%
RD18	THERMAL TRANSFER LABEL PRINTER KIT	\$160	\$135	15.75%	\$177	\$149	15.82%	\$196	\$165	15.82%	\$224	\$189	15.63%	\$262	\$221	15.65%
RD3R	REMOTE OPERATOR CONSOLE	\$175	\$147	15.75%	\$193	\$163	15.54%	\$214	\$181	15.42%	\$244	\$206	15.57%	\$286	\$241	15.73%
SDA0	MT3.0 TRAY TAG PRINTER - DOM	\$193	\$163	15.75%	\$213	\$180	15.49%	\$236	\$200	15.25%	\$270	\$228	15.56%	\$315	\$267	15.24%
SDE4	HIGH CAPACITY INK SYSTEM	\$900	\$758	15.75%	\$995	\$838	15.78%	\$1,104	\$930	15.76%	\$1,259	\$1,060	15.81%	\$1,473	\$1,241	15.75%
SDG4	GRAVITY OUTPUT CONVEYOR	\$900	\$758	15.75%	\$995	\$838	15.78%	\$1,104	\$930	15.76%	\$1,259	\$1,060	15.81%	\$1,473	\$1,241	15.75%
SDG7	SACK RACK	\$900	\$758	15.75%	\$995	\$838	15.78%	\$1,104	\$930	15.76%	\$1,259	\$1,060	15.81%	\$1,473	\$1,241	15.75%
SL11	OCR, SILVER 18	\$5,794	\$4,881	15.75%	\$6,404	\$5,396	15.74%	\$7,108	\$5,990	15.73%	\$8,104	\$6,828	15.75%	\$9,482	\$7,989	15.75%
SLA1	LIC FEE, WABCR	\$3,000	\$2,528	15.75%	\$3,316	\$2,794	15.74%	\$3,681	\$3,101	15.76%	\$4,196	\$3,536	15.73%	\$4,910	\$4,137	15.74%
SLAA	LIC FEE, OCR PLATINUM 18	\$7,957	\$6,704	15.75%	\$8,795	\$7,410	15.75%	\$9,762	\$8,225	15.74%	\$11,129	\$9,377	15.74%	\$13,022	\$10,971	15.75%
SLAB	LIC FEE, OCR PLATINUM 12	\$6,296	\$5,304	15.75%	\$6,959	\$5,863	15.75%	\$7,724	\$6,508	15.74%	\$8,606	\$7,419	15.75%	\$10,303	\$8,681	15.74%
SLAC	LIC FEE, OCR SILVER 18	\$5,794	\$4,881	15.75%	\$6,404	\$5,396	15.74%	\$7,108	\$5,990	15.73%	\$8,104	\$6,828	15.75%	\$9,482	\$7,989	15.75%
SLAD	LIC FEE, OCR SILVER 12	\$4,635	\$3,905	15.75%	\$5,123	\$4,316	15.75%	\$5,687	\$4,791	15.76%	\$6,483	\$5,461	15.76%	\$7,585	\$6,390	15.75%
SLAE	LIC FEE, SMARTMATCH PLATINUM 12	\$5,163	\$4,350	15.75%	\$5,707	\$4,808	15.75%	\$6,335	\$5,337	15.75%	\$7,222	\$6,084	15.76%	\$8,450	\$7,119	15.75%
SLAF	LIC FEE, SMARTMATCH PLATINUM 18	\$5,717	\$4,817	15.75%	\$6,319	\$5,324	15.75%	\$7,014	\$5,910	15.74%	\$7,99					



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		POS EMA	St of PA POS EMA	Discount %	EMA	AR 1-4 PA EMA	Discount %	EMA	AR 5-6 PA EMA	Discount %	EMA	AR 7-8 PA EMA	Discount %	EMA	AR 9+ PA EMA	Discount %
SR8T	KIT, FULL SERVICE IMB	\$1,600	\$1,348	15.75%	\$1,769	\$1,490	15.77%	\$1,964	\$1,654	15.78%	\$2,238	\$1,885	15.77%	\$2,619	\$2,206	15.77%
SR8Y	FULL SERVICE IMB SERVER (PALET AND TRAY TAG PC)	\$1,100	\$927	15.75%	\$1,216	\$1,024	15.79%	\$1,350	\$1,137	15.78%	\$1,539	\$1,296	15.79%	\$1,800	\$1,516	15.78%
SR97	ANN LIC READ/WRITE 13K	\$7,210	\$6,074	15.75%	\$7,969	\$6,714	15.75%	\$8,846	\$7,453	15.75%	\$10,084	\$8,496	15.75%	\$11,799	\$9,941	15.75%
SR9K	LED MARQUEE	\$675	\$569	15.75%	\$746	\$629	15.68%	\$828	\$698	15.70%	\$944	\$796	15.68%	\$1,105	\$931	15.75%
SRA9	EXTENSION SECTION	\$781	\$658	15.75%	\$863	\$727	15.76%	\$958	\$807	15.76%	\$1,092	\$920	15.75%	\$1,278	\$1,076	15.81%
SRAE	3D-WEIGHING DETECTOR	\$285	\$240	15.75%	\$315	\$265	15.87%	\$350	\$294	16.00%	\$399	\$335	16.04%	\$466	\$392	15.88%
SRBE	ADDSRIPT CLICK CHARGES 1	\$17,500	\$14,744	15.75%	\$19,343	\$16,297	15.75%	\$21,471	\$18,090	15.75%	\$24,477	\$20,622	15.75%	\$28,639	\$24,129	15.75%
SRBF	ADDSRIPT CLICK CHARGES 5	\$9,750	\$8,214	15.75%	\$10,777	\$9,080	15.75%	\$11,962	\$10,079	15.74%	\$13,637	\$11,490	15.74%	\$15,956	\$13,444	15.74%
SRBG	ADDSRIPT CLICK CHARGES 2	\$5,000	\$4,213	15.75%	\$5,527	\$4,656	15.76%	\$6,135	\$5,168	15.76%	\$6,994	\$5,892	15.76%	\$8,183	\$6,894	15.75%
SRBH	ADDSRIPT CLICK CHARGES 5	\$1,150	\$969	15.75%	\$1,271	\$1,071	15.74%	\$1,411	\$1,189	15.73%	\$1,608	\$1,355	15.73%	\$1,882	\$1,586	15.73%
SRBJ	POS 1 ID TAG PRINTER	\$1,712	\$1,442	15.75%	\$1,892	\$1,594	15.75%	\$2,100	\$1,769	15.76%	\$2,394	\$2,017	15.75%	\$2,801	\$2,360	15.74%
SRBP	POS 2 REDATER-ENDORSE PRINTER	\$1,712	\$1,442	15.75%	\$1,892	\$1,594	15.75%	\$2,100	\$1,769	15.76%	\$2,394	\$2,017	15.75%	\$2,801	\$2,360	15.74%
SRDF	IMAGE SERVER PC FOR LVE	\$1,434	\$1,208	15.75%	\$1,585	\$1,335	15.77%	\$1,759	\$1,482	15.75%	\$2,006	\$1,689	15.80%	\$2,347	\$1,977	15.76%
SRDK	POS 3 FASTFORWARD PRINTER	\$1,712	\$1,442	15.75%	\$1,892	\$1,594	15.75%	\$2,100	\$1,769	15.76%	\$2,394	\$2,017	15.75%	\$2,801	\$2,360	15.74%
SRDS	16STD MULTI-TIER SORT PKT	\$3,002	\$2,529	15.75%	\$3,319	\$2,796	15.76%	\$3,684	\$3,104	15.74%	\$4,200	\$3,538	15.76%	\$4,914	\$4,140	15.75%
SRGW	DIAGNOSTIC SERVER PC	\$497	\$419	15.75%	\$549	\$463	15.66%	\$609	\$514	15.60%	\$695	\$586	15.68%	\$813	\$686	15.62%
SRGX	LCD MONITOR	\$100	\$84	15.75%	\$111	\$93	16.22%	\$123	\$103	16.26%	\$140	\$118	15.71%	\$164	\$138	15.85%
SRGY	UNINTERRUPTABLE POWER SUPPLY	\$196	\$165	15.75%	\$217	\$183	15.67%	\$241	\$203	15.77%	\$275	\$232	15.64%	\$321	\$271	15.58%
SRHD	ANN LIC 24K PLAT OCR WDRS	\$14,935	\$12,583	15.75%	\$16,508	\$13,908	15.75%	\$18,324	\$15,438	15.75%	\$20,889	\$17,599	15.75%	\$24,442	\$20,592	15.75%
SRHJ	INTELLISCHEME SW PKG	\$1,900	\$1,601	15.75%	\$2,100	\$1,769	15.76%	\$2,331	\$1,964	15.74%	\$2,657	\$2,238	15.77%	\$3,109	\$2,619	15.76%
SRJ6	RELIAVOTE TEST DECK	\$430	\$362	15.75%	\$475	\$400	15.79%	\$527	\$444	15.75%	\$601	\$506	15.81%	\$703	\$592	15.79%
SRJ8	MAILPC SIZE VERIFICATION	\$1,975	\$1,664	15.75%	\$2,183	\$1,839	15.76%	\$2,423	\$2,041	15.77%	\$2,762	\$2,327	15.75%	\$3,232	\$2,723	15.75%
SRJZ	SW 13K SIL OCR OUT NO DRS	\$4,635	\$3,905	15.75%	\$5,123	\$4,316	15.75%	\$5,687	\$4,791	15.76%	\$6,483	\$5,461	15.76%	\$7,585	\$6,390	15.75%
SRL1	OCR, PLATINUM 12	\$6,296	\$5,304	15.75%	\$6,959	\$5,863	15.75%	\$7,724	\$6,508	15.74%	\$8,606	\$7,419	15.75%	\$10,303	\$8,681	15.74%
SRLW	TDI CAMERA FOR NEW BUILD	\$1,669	\$1,406	15.75%	\$1,845	\$1,554	15.77%	\$2,048	\$1,725	15.77%	\$2,335	\$1,966	15.80%	\$2,732	\$2,301	15.78%
SRLX	ANN LIC RAF UMOVE ENABLE	\$400	\$337	15.75%	\$442	\$372	15.84%	\$491	\$413	15.89%	\$559	\$471	15.74%	\$654	\$551	15.75%
SRLY	SMA, SPARE PC, UMOVE GOV'T	\$2,424	\$2,042	15.75%	\$2,679	\$2,257	15.75%	\$2,974	\$2,505	15.77%	\$3,390	\$2,856	15.75%	\$3,967	\$3,342	15.75%
SRM5	KIT, 4.8" AIM BCR, FRONT/STAMP LEADING	\$1,568	\$1,321	15.75%	\$1,733	\$1,460	15.75%	\$1,924	\$1,621	15.75%	\$2,193	\$1,847	15.78%	\$2,566	\$2,162	15.74%
SRM6	KIT, 4.8" POSTAL BCR, FRONT/STAMP LEADING	\$2,318	\$1,953	15.75%	\$2,562	\$2,159	15.73%	\$2,844	\$2,396	15.75%	\$3,242	\$2,732	15.73%	\$3,793	\$3,197	15.71%
SRM7	KIT, BARCODE CAMERA, BACK/STAMP TRAILING	\$1,734	\$1,461	15.75%	\$1,917	\$1,615	15.75%	\$2,128	\$1,793	15.74%	\$2,426	\$2,044	15.75%	\$2,838	\$2,391	15.75%
SRM8	KIT, BARCODE CAMERA, FRONT/STAMP LEADING	\$1,317	\$1,110	15.75%	\$1,456	\$1,226	15.80%	\$1,616	\$1,361	15.78%	\$1,842	\$1,551	15.80%	\$2,156	\$1,815	15.82%
SRM9	KIT, OLY II CAMERA LINK HARDWARE	\$194	\$163	15.75%	\$214	\$181	15.42%	\$238	\$201	15.52%	\$271	\$229	15.50%	\$317	\$268	15.46%
SRMB	UMOVE PC, EZ FLATS	\$400	\$337	15.75%	\$442	\$372	15.84%	\$491	\$413	15.89%	\$559	\$471	15.74%	\$654	\$551	15.75%
SRMT	MOVE UPDATE KIT	\$4,245	\$3,576	15.75%	\$4,692	\$3,953	15.75%	\$5,208	\$4,388	15.75%	\$5,937	\$5,002	15.75%	\$6,947	\$5,853	15.75%
SRMV	MOVE UPDATE OPTION	\$1,999	\$1,684	15.75%	\$2,210	\$1,862	15.75%	\$2,453	\$2,067	15.74%	\$2,797	\$2,356	15.77%	\$3,272	\$2,757	15.74%
SRMW	LIC FEE, MOVE UPDATE	\$4,245	\$3,576	15.75%	\$4,692	\$3,953	15.75%	\$5,208	\$4,388	15.75%	\$5,937	\$5,002	15.75%	\$6,947	\$5,853	15.75%
SRMY	MOVEUPDATE CONVERSION KIT	\$287	\$242	15.75%	\$317	\$267	15.77%	\$352	\$296	15.91%	\$401	\$338	15.71%	\$469	\$395	15.78%
SRMZ	LIC FEE, FS IMB WITHOUT TMS	\$3,090	\$2,603	15.75%	\$3,415	\$2,878	15.72%	\$3,791	\$3,195	15.72%	\$4,321	\$3,642	15.71%	\$5,056	\$4,261	15.72%
SRNP	SFW-8K PLAT OCR OUT INTL	\$9,888	\$8,331	15.75%	\$10,930	\$9,208	15.75%	\$12,132	\$10,221	15.75%	\$13,831	\$11,652	15.75%	\$16,183	\$13,633	15.76%
SRPA	PRINTER POS 1 FLUOR	\$1,985	\$1,672	15.75%	\$2,194	\$1,849	15.72%	\$2,435	\$2,052	15.73%	\$2,776	\$2,340	15.71%	\$3,248	\$2,738	15.70%
SRPB	PRINTER POS 2 ENDORSE	\$195	\$164	15.75%	\$216	\$182	15.74%	\$240	\$202	15.83%	\$273	\$230	15.75%	\$320	\$269	15.94%
SRPG	2K PLATINUM	\$2,473	\$2,084	15.75%	\$2,734	\$2,303	15.76%	\$3,035	\$2,556	15.78%	\$3,460	\$2,914	15.78%	\$4,048	\$3,410	15.76%
SRPH	10K PLATINUM	\$4,084	\$3,441	15.75%	\$4,514	\$3,803	15.75%	\$5,011	\$4,221	15.77%	\$5,712	\$4,812	15.76%	\$6,683	\$5,631	15.74%
SRPJ	18K PLATINUM	\$5,619	\$4,734	15.75%	\$6,211	\$5,233	15.75%	\$6,894	\$5,809	15.74%	\$7,859	\$6,622	15.74%	\$9,196	\$7,748	15.75%
SRPK	24K PLATINUM	\$6,655	\$5,607	15.75%	\$7,356	\$6,197	15.76%	\$8,165	\$6,879	15.75%	\$9,308	\$7,842	15.75%	\$10,891	\$9,175	15.76%
SRPL	45K PLATINUM	\$8,864	\$7,468	15.75%	\$9,798	\$8,255	15.75%	\$10,876	\$9,163	15.75%	\$12,398	\$10,446	15.74%	\$14,507	\$12,222	15.75%
SRPV	ANNUAL LIC 10K PLATINUM	\$4,084	\$3,441	15.75%	\$4,514	\$3,803	15.75%	\$5,011	\$4,221	15.77%	\$5,712	\$4,812	15.76%	\$6,683	\$5,631	15.74%
SRPW	ANNUAL LIC 18K PLATINUM	\$5,618	\$4,733	15.75%	\$6,210	\$5,232	15.75%	\$6,893	\$5,808	15.74%	\$7,858	\$6,621	15.74%	\$9,195	\$7,746	15.76%
SRPX	ANNUAL LIC 24K PLATINUM	\$6,655	\$5,607	15.75%	\$7,356	\$6,197	15.76%	\$8,165	\$6,879	15.75%	\$9,308	\$7,842	15.75%	\$10,891	\$9,175	15.76%
SRPY	ANNUAL LIC 45K PLATINUM	\$8,864	\$7,468	15.75%	\$9,798	\$8,255	15.75%	\$10,876	\$9,163	15.75%	\$12,398	\$10,446	15.74%	\$14,507	\$12,222	15.75%
SRPZ	ANNUAL LIC 2K PLATINUM	\$2,473	\$2,084	15.75%	\$2,734	\$2,303	15.76%	\$3,035	\$2,556	15.78%	\$3,460	\$2,914	15.78%	\$4,048	\$3,410	15.76%
SRRG	2K SMARTMATCH PLATINUM	\$1,728	\$1,456	15.75%	\$1,910	\$1,609	15.76%	\$2,120	\$1,786	15.75%	\$2,417	\$2,036	15.76%	\$2,828	\$2,382	15.77%
SRRH	10K SMARTMATCH PLATINUM	\$2,970	\$2,502	15.75%	\$3,283	\$2,766	15.75%	\$3,644	\$3,070	15.75%	\$4,154	\$3,500	15.74%	\$4,861	\$4,095	15.76%
SRRJ	18K SMARTMATCH PLATINUM	\$4,037	\$3,401	15.75%	\$4,462	\$3,759	15.76%	\$4,953	\$4,172	15.77%	\$5,646	\$4,757	15.75%	\$6,606	\$5,566	15.74%
SRRK	24K SMARTMATCH PLATINUM	\$4,546	\$3,830	15.75%	\$5,025	\$4,233	15.76%	\$5,578	\$4,699	15.76%	\$6,359	\$5,356	15.77%	\$7,440	\$6,267	15.77%
SRRL	45K SMARTMATCH PLATINUM	\$4,682	\$3,945	15.75%	\$5,175	\$4,360	15.75%	\$5,744	\$4,840	15.74%	\$6,548	\$5,517	15.75%	\$7,662	\$6,455	15.75%
SRRV	ANN LIC 10K SMATCH PLAT	\$1,633	\$1,376	15.75%	\$1,805	\$1,521	15.73%	\$2,004	\$1,688	15.77%	\$2,284	\$1,925	15.72%	\$2,672	\$2,252	15.72%
SRRW	ANN LIC 18K SMATCH PLAT	\$2,220	\$1,870	15.75%	\$2,454	\$2,067	15.77%	\$2,724	\$2,294	15.79%	\$3,105	\$2,616	15.75%	\$3,633	\$3,060	15.77%
SRRX	ANN LIC 24K SMATCH PLAT	\$2,500	\$2,106	15.75%	\$2,763	\$2,328	15.74%	\$3,067	\$2,584	15.75%	\$3,496	\$2,946	15.73%	\$4,091	\$3,447	15.74%
SRRY	ANN LIC 45K SMATCH PLAT	\$2,575	\$2,169	15.75%	\$2,846	\$2,398	15.74%	\$3,159	\$2,662	15.73%	\$3,601	\$3,034	15.75%	\$4,214	\$3,550	15.76%
SRRZ	ANN LIC 2K SMATCH PLAT	\$950	\$800	15.75%	\$1,050	\$885	15.71%	\$1,166	\$982	15.78%	\$1,329	\$1,120	15.73%	\$1,555	\$1,310	15.76%
SRS1	BASE RELIAVOTE SORTER SIT	\$1,378	\$1,161	15.75%	\$1,523	\$1,283	15.76%	\$1,691	\$1,424	15.79%	\$1,927	\$1,624	15.72%	\$2,255	\$1,900	15.74%
SRS5	SERVER PC, DOMESTIC OR RELIAVOTE	\$2,184	\$1,840	15.75%	\$2,414	\$2,034	15.74%	\$2,680	\$2,258	15.75%	\$3,055	\$2,574	15.74%	\$3,574	\$3,012	15.72%
SRT3	MT3.0 BASE TRANSPORT - DOM	\$19,459	\$16,394	15.75%	\$21,509	\$18,121	15.75%	\$23,875	\$20,114	15.75%	\$27,217	\$22,930	15.75%	\$31,846	\$26,830	15.75%
SRT4	ELEVATOR MULTI-TIER 3.0	\$3,490	\$2,940	15.75%	\$3,858	\$3,250	15.76%	\$4,282	\$3,608	15.74%	\$4,842	\$4,113	15.75%	\$5,712	\$4,812	15.76%
SRT5	MT3.0 POCKET SECTION - DOM	\$3,156	\$2,659	15.75%	\$3,488	\$2,939	15.74%	\$3,872	\$3,262	15.75%	\$4,414	\$3,719	15.75%	\$5,164	\$4,351	15.74%
SRT6	MT SELECTIVE LETTER OPENER	\$2,660	\$2,241	15.75%	\$2,940	\$2,477	15.75%	\$3,263	\$2,749	15.75%	\$3,720	\$3,134	15.75%	\$4,353	\$3,667	15.76%
SRTH	FLEX TIER POCKETS, 2-TIER	\$2,315	\$1,950	15.75%	\$2,559	\$2,156	15.75%	\$2,840	\$2,393	15.74%	\$3,238	\$2,728	15.75%	\$3,789	\$3,192	15.76%
SRTL	FLEX TIER POCKETS, 3-TIER	\$2,910	\$2,452	15.75%	\$3,217	\$2,710	15.76%	\$3,571	\$3,008	15.77%	\$4,071	\$3,429	15.77%	\$4,763	\$4,012	15.77%
SRUC	PC, UMOVE GOV'T	\$900	\$758	15.75%	\$995	\$838	15.78%	\$1,104	\$930	15.						



DMT  
These products are only available for purchase only

PCN	Description and Availability Comments	POS List EMA			AR 1-4 List			AR 5-6 List			AR 7-8 List			AR 9+ List		
		POS EMA	St of PA POS EMA	Discount %	EMA	AR 1-4 PA EMA	Discount %	EMA	AR 5-6 PA EMA	Discount %	EMA	AR 7-8 PA EMA	Discount %	EMA	AR 9+ PA EMA	Discount %
Y3D0	INFRARED DRYER-9000 WATT	\$520	\$438	15.75%	\$575	\$484	15.83%	\$638	\$537	15.83%	\$728	\$612	15.93%	\$851	\$717	15.75%
Y3F3	9' CONVEYOR	\$416	\$350	15.75%	\$460	\$387	15.87%	\$511	\$430	15.85%	\$582	\$490	15.81%	\$681	\$573	15.86%
Y3F4	6' CONVEYOR	\$364	\$307	15.75%	\$402	\$339	15.67%	\$446	\$376	15.70%	\$509	\$429	15.72%	\$595	\$502	15.63%
Y3FM	36" FLEXIBLE INKJET TRANSPORT	\$1,100	\$927	15.75%	\$1,216	\$1,024	15.79%	\$1,350	\$1,137	15.78%	\$1,539	\$1,296	15.79%	\$1,800	\$1,516	15.78%
Y3FN	56" FLEXIBLE INKJET TRANSPORT	\$1,246	\$1,050	15.75%	\$1,377	\$1,160	15.76%	\$1,528	\$1,288	15.71%	\$1,742	\$1,468	15.73%	\$2,039	\$1,717	15.79%
Y3FR	72" FLEXIBLE INKJET TRANSPORT	\$1,425	\$1,201	15.75%	\$1,575	\$1,327	15.75%	\$1,748	\$1,473	15.73%	\$1,993	\$1,679	15.76%	\$2,332	\$1,965	15.74%
Y3FT	30" DRYER BASES - HI TEMP	\$264	\$222	15.75%	\$292	\$246	15.75%	\$324	\$273	15.74%	\$369	\$311	15.72%	\$432	\$364	15.74%
ZX10	FORCEFLEX FEEDER 14"	\$520	\$438	15.75%	\$575	\$484	15.83%	\$638	\$537	15.83%	\$728	\$612	15.93%	\$851	\$717	15.75%
ZX11	FORCEFLEX FEEDER 20"	\$665	\$560	15.75%	\$735	\$619	15.78%	\$816	\$687	15.81%	\$930	\$783	15.81%	\$1,088	\$916	15.81%
STS4	STACKER 60HZ	\$3,480	\$2,932	15.75%	\$3,847	\$3,241	15.75%	\$4,270	\$3,598	15.74%	\$4,868	\$4,101	15.76%	\$5,696	\$4,799	15.75%
STSA	LDU 60HZ	\$8,700	\$7,330	15.75%	\$9,616	\$8,102	15.74%	\$10,674	\$8,993	15.75%	\$12,168	\$10,252	15.75%	\$14,237	\$11,996	15.74%
STSD	UTURN 4TIER 60HZ	\$4,774	\$4,022	15.75%	\$5,277	\$4,446	15.75%	\$5,857	\$4,935	15.74%	\$6,678	\$5,626	15.75%	\$7,813	\$6,583	15.74%
STSN	LED MONITORS	\$292	\$246	15.75%	\$323	\$272	15.79%	\$359	\$302	15.88%	\$409	\$344	15.89%	\$478	\$403	15.69%
STSP	LABEL PRINTER, MT 5.0	\$307	\$259	15.75%	\$339	\$286	15.63%	\$376	\$317	15.69%	\$429	\$362	15.62%	\$502	\$423	15.74%
STSY	BASE TRANSPORT SHORT 3 VJET	\$5,510	\$4,642	15.75%	\$6,090	\$5,131	15.75%	\$6,760	\$5,695	15.75%	\$7,706	\$6,493	15.74%	\$9,017	\$7,597	15.75%
STV1	FEEDER, HIGH SPEED LETTER	\$15,649	\$13,184	15.75%	\$17,297	\$14,573	15.75%	\$19,200	\$16,176	15.75%	\$21,888	\$18,441	15.75%	\$25,610	\$21,577	15.75%
STV2	FEEDER, MIXED MAIL	\$16,107	\$13,570	15.75%	\$17,803	\$14,999	15.75%	\$19,761	\$16,649	15.75%	\$22,528	\$18,980	15.75%	\$26,359	\$22,208	15.75%
STV3	INTERNAL AIR SYSTEM	\$525	\$442	15.75%	\$580	\$489	15.69%	\$644	\$543	15.68%	\$734	\$619	15.67%	\$859	\$724	15.72%
STV4	3D MEASUREMENT	\$402	\$339	15.75%	\$444	\$374	15.77%	\$493	\$415	15.82%	\$562	\$473	15.84%	\$657	\$554	15.68%
STV5	4.8" VERIFIER W/CAM, BACK	\$2,292	\$1,931	15.75%	\$2,533	\$2,134	15.75%	\$2,812	\$2,369	15.75%	\$3,205	\$2,700	15.76%	\$3,750	\$3,160	15.73%
STV7	DOUBLE FEED DETECTION	\$2,304	\$1,941	15.75%	\$2,547	\$2,146	15.74%	\$2,827	\$2,382	15.74%	\$3,223	\$2,716	15.73%	\$3,771	\$3,177	15.75%
STVA	BASE TRANSPORT, SHORT	\$3,579	\$3,015	15.75%	\$3,956	\$3,333	15.75%	\$4,391	\$3,700	15.74%	\$5,006	\$4,218	15.74%	\$5,857	\$4,935	15.74%
STVB	BASE TRANSPORT, MEDIUM	\$6,065	\$5,110	15.75%	\$6,704	\$5,648	15.75%	\$7,441	\$6,269	15.75%	\$8,483	\$7,147	15.75%	\$9,926	\$8,362	15.76%
STVC	BASE TRANSPORT, LONG	\$9,794	\$8,251	15.75%	\$10,826	\$9,121	15.75%	\$12,017	\$10,124	15.75%	\$13,699	\$11,542	15.75%	\$16,029	\$13,505	15.75%
STVE	IN-LINE WOF SCALE W/METER	\$14,567	\$12,273	15.75%	\$16,101	\$13,565	15.75%	\$17,872	\$15,057	15.75%	\$20,374	\$17,165	15.75%	\$23,839	\$20,084	15.75%
STVF	IN-LINE WOF SCALE MODULE	\$10,872	\$9,160	15.75%	\$12,125	\$10,125	15.74%	\$13,339	\$11,239	15.74%	\$15,206	\$12,812	15.74%	\$17,792	\$14,991	15.74%
STVG	SING-TIER INTERFACE 60HZ	\$4,762	\$4,012	15.75%	\$5,264	\$4,435	15.75%	\$5,843	\$4,923	15.75%	\$6,661	\$5,612	15.75%	\$7,794	\$6,566	15.76%
STVJ	MULTI TIER INTERFACE W/ELEVATOR 60HZ	\$9,860	\$8,307	15.75%	\$10,899	\$9,182	15.75%	\$12,098	\$10,192	15.75%	\$13,792	\$11,619	15.76%	\$16,137	\$13,595	15.75%
STVR	4.8" VERIFIER, BACK	\$1,925	\$1,622	15.75%	\$2,128	\$1,793	15.74%	\$2,362	\$1,990	15.75%	\$2,693	\$2,269	15.74%	\$3,151	\$2,655	15.74%
STVS	1" VERIFIER, BLACK BACK	\$671	\$565	15.75%	\$742	\$625	15.77%	\$824	\$694	15.78%	\$939	\$791	15.76%	\$1,099	\$925	15.83%
STVT	1" VERIFIER, FLUOR, BACK	\$671	\$565	15.75%	\$742	\$625	15.77%	\$824	\$694	15.78%	\$939	\$791	15.76%	\$1,099	\$925	15.83%
STVU	PRINTER, HI DEF DOMINO	\$20,430	\$17,212	15.75%	\$22,582	\$19,025	15.75%	\$25,066	\$21,118	15.75%	\$28,575	\$24,074	15.75%	\$33,435	\$28,168	15.75%
STVV	4.8" VERIFIER W/CAM FRONT	\$2,292	\$1,931	15.75%	\$2,533	\$2,134	15.75%	\$2,812	\$2,369	15.75%	\$3,205	\$2,700	15.76%	\$3,750	\$3,160	15.73%
STVW	4.8" VERIFIER, FRONT	\$1,925	\$1,622	15.75%	\$2,128	\$1,793	15.74%	\$2,362	\$1,990	15.75%	\$2,693	\$2,269	15.74%	\$3,151	\$2,655	15.74%
STVX	1.0" VERIFIER BLACK, FRONT SIDE	\$671	\$565	15.75%	\$742	\$625	15.77%	\$824	\$694	15.78%	\$939	\$791	15.76%	\$1,099	\$925	15.83%
STVY	1" VERIFIER FLUOR, FRONT	\$671	\$565	15.75%	\$742	\$625	15.77%	\$824	\$694	15.78%	\$939	\$791	15.76%	\$1,099	\$925	15.83%
STW1	PRINTER, BLACK CIJ, BACK	\$1,712	\$1,442	15.75%	\$1,892	\$1,594	15.75%	\$2,100	\$1,769	15.76%	\$2,394	\$2,017	15.75%	\$2,801	\$2,360	15.74%
STW2	PRINTER, FLUOR CIJ, BACK	\$1,712	\$1,442	15.75%	\$1,892	\$1,594	15.75%	\$2,100	\$1,769	15.76%	\$2,394	\$2,017	15.75%	\$2,801	\$2,360	15.74%
STW3	PRINTER, 24K HP IJ, BACK	\$1,394	\$1,174	15.75%	\$1,541	\$1,298	15.77%	\$1,711	\$1,441	15.78%	\$1,950	\$1,642	15.79%	\$2,282	\$1,922	15.78%
STW6	PRINTER, BLACK CIJ, FRONT	\$1,712	\$1,442	15.75%	\$1,892	\$1,594	15.75%	\$2,100	\$1,769	15.76%	\$2,394	\$2,017	15.75%	\$2,801	\$2,360	15.74%
STW7	PRINTER, FLUOR CIJ, FRONT	\$1,712	\$1,442	15.75%	\$1,892	\$1,594	15.75%	\$2,100	\$1,769	15.76%	\$2,394	\$2,017	15.75%	\$2,801	\$2,360	15.74%
STW8	PRINTER, 24K HP IJ, FRONT	\$1,394	\$1,174	15.75%	\$1,541	\$1,298	15.77%	\$1,711	\$1,441	15.78%	\$1,950	\$1,642	15.79%	\$2,282	\$1,922	15.78%
SD2D	1D/2D ENHANCED WABCR	\$1,500	\$1,264	15.75%	\$1,658	\$1,397	15.74%	\$1,840	\$1,551	15.71%	\$2,098	\$1,768	15.73%	\$2,455	\$2,068	15.76%
SD3D	3D MEASUREMENT OPTION	\$802	\$676	15.75%	\$886	\$747	15.69%	\$983	\$829	15.67%	\$1,121	\$945	15.70%	\$1,312	\$1,106	15.70%
SDC0	AUTOMATIC FEEDER	\$9,124	\$7,687	15.75%	\$10,085	\$8,497	15.75%	\$11,194	\$9,432	15.74%	\$12,762	\$10,752	15.75%	\$14,932	\$12,581	15.74%
SDC2	MANUAL FEEDER MASTER	\$2,739	\$2,308	15.75%	\$3,028	\$2,551	15.75%	\$3,361	\$2,832	15.74%	\$3,832	\$3,228	15.76%	\$4,483	\$3,777	15.75%
SDD0	CAMERA SECTION	\$11,448	\$9,645	15.75%	\$12,654	\$10,661	15.75%	\$14,046	\$11,834	15.75%	\$16,012	\$13,490	15.75%	\$18,736	\$15,785	15.75%
SDD2	WOF SCALE OPTION	\$4,345	\$3,661	15.75%	\$4,803	\$4,046	15.76%	\$5,331	\$4,491	15.76%	\$6,078	\$5,120	15.76%	\$7,111	\$5,991	15.75%
SDD4	DELAY SECTION	\$2,195	\$1,849	15.75%	\$2,426	\$2,044	15.75%	\$2,693	\$2,269	15.74%	\$3,070	\$2,586	15.77%	\$3,592	\$3,026	15.76%
SDDA	ANN LIC 8K PLAT DRS	\$4,584	\$3,862	15.75%	\$5,067	\$4,269	15.75%	\$5,624	\$4,739	15.74%	\$6,412	\$5,402	15.75%	\$7,502	\$6,321	15.74%
SDDD	SFW-8K PLAT DRS	\$4,584	\$3,862	15.75%	\$5,067	\$4,269	15.75%	\$5,624	\$4,739	15.74%	\$6,412	\$5,402	15.75%	\$7,502	\$6,321	15.74%
SDE2	LABELER SECTION, INCL PRINTER	\$5,005	\$4,217	15.75%	\$5,532	\$4,661	15.74%	\$6,141	\$5,174	15.75%	\$7,000	\$5,898	15.74%	\$8,191	\$6,901	15.75%
SDE3	INKJET PRINT SECTION, INCL. PRINTER	\$2,104	\$1,773	15.75%	\$2,326	\$1,959	15.78%	\$2,582	\$2,174	15.80%	\$2,943	\$2,479	15.77%	\$3,444	\$2,900	15.80%
SDE7	VERIFIER AREA SCAN SECTION, INCL. CAMERA	\$1,705	\$1,436	15.75%	\$1,885	\$1,588	15.76%	\$2,092	\$1,763	15.73%	\$2,385	\$2,009	15.77%	\$2,791	\$2,351	15.76%
SDE9	STANDARD CABINET BLOWER	\$105	\$88	15.75%	\$116	\$98	15.52%	\$129	\$109	15.50%	\$147	\$124	15.65%	\$172	\$145	15.70%
SDF0	RAMP, PLUS LAST STACKER KIT	\$3,575	\$3,012	15.75%	\$3,952	\$3,329	15.76%	\$4,387	\$3,695	15.77%	\$5,001	\$4,213	15.76%	\$5,851	\$4,929	15.76%
SDF2	LEADING STACKER SECTION	\$3,245	\$2,734	15.75%	\$3,587	\$3,022	15.75%	\$3,982	\$3,354	15.77%	\$4,539	\$3,824	15.75%	\$5,311	\$4,474	15.76%
SDF4	TRAILING STACKER SECTION	\$3,245	\$2,734	15.75%	\$3,587	\$3,022	15.75%	\$3,982	\$3,354	15.77%	\$4,539	\$3,824	15.75%	\$5,311	\$4,474	15.76%
SDG5	AUTO TUB SET OF 3 POCKETS	\$2,599	\$2,190	15.75%	\$2,873	\$2,420	15.77%	\$3,189	\$2,686	15.77%	\$3,635	\$3,062	15.76%	\$4,254	\$3,583	15.77%
SDG8	DISTRIBUTED LABEL PRINTERS	\$385	\$324	15.75%	\$426	\$359	15.73%	\$473	\$398	15.86%	\$539	\$454	15.77%	\$631	\$532	15.69%
SDJ0	LIC 8K PLAT OCR OUT INTL	\$9,888	\$8,331	15.75%	\$10,930	\$9,208	15.75%	\$12,132	\$10,221	15.75%	\$13,831	\$11,652	15.75%	\$16,183	\$13,633	15.76%
SDLB	VARISORT LABELER, 60HZ	\$5,005	\$4,217	15.75%	\$5,532	\$4,661	15.74%	\$6,141	\$5,174	15.75%	\$7,000	\$5,898	15.74%	\$8,191	\$6,901	15.75%
SDLC	VARISORT LABELER, 50HZ INTERNATIONAL	\$5,005	\$4,217	15.75%	\$5,532	\$4,661	15.74%	\$6,141	\$5,174	15.75%	\$7,000	\$5,898	15.74%	\$8,191	\$6,901	15.75%
SRGT	SITESERVER	\$2,184														



DMT  
 These products are only available for purchase only

PCN	Description and Availability Comments	POS List EMA			AR 1-4 List			AR 5-6 List			AR 7-8 List			AR 9+ List		
		POS	EMA	Discount %	EMA	EMA	Discount %	EMA	EMA	Discount %	EMA	EMA	Discount %	EMA	EMA	Discount %
ST21	STAND ASSY - PRINTER MMS	\$472	\$398	15.75%	\$522	\$440	15.75%	\$579	\$488	15.75%	\$660	\$556	15.75%	\$772	\$651	15.75%
STRM	KIT VANTAGE PORTABL COMPRESS AIR DOMEST	\$690	\$581	15.75%	\$763	\$643	15.75%	\$847	\$713	15.75%	\$965	\$813	15.75%	\$1,129	\$951	15.75%
Y23L	BOTTOM LINE SCAN SHEET FEEDER	\$3,335	\$2,810	15.75%	\$3,686	\$3,106	15.75%	\$4,092	\$3,448	15.75%	\$4,665	\$3,930	15.75%	\$5,458	\$4,598	15.75%
Y23R	COGNEX MICRO 1400 CAMERA UPGRADE KIT	\$345	\$291	15.75%	\$381	\$321	15.75%	\$423	\$357	15.75%	\$483	\$407	15.75%	\$565	\$476	15.75%
Y254B	MODULAR SHEET FEEDER - 50 HZ	\$6,461	\$5,443	15.75%	\$7,141	\$6,017	15.75%	\$7,928	\$6,680	15.75%	\$9,038	\$7,614	15.75%	\$10,573	\$8,908	15.75%
Y25J	TOP LINE SCAN MODULAR SHEET FEEDER	\$3,335	\$2,810	15.75%	\$3,686	\$3,106	15.75%	\$4,092	\$3,448	15.75%	\$4,665	\$3,930	15.75%	\$5,458	\$4,598	15.75%
Y25P	COMBO LINE SCAN - MODULAR SHEET FEEDER	\$4,830	\$4,069	15.75%	\$5,339	\$4,498	15.75%	\$5,927	\$4,993	15.75%	\$6,756	\$5,692	15.75%	\$7,904	\$6,659	15.75%
Y30E	HAND FEED - EPIC V-BIN	\$30	\$25	15.75%	\$33	\$28	15.75%	\$37	\$31	15.75%	\$42	\$35	15.75%	\$49	\$41	15.75%
Y31K	PRIVACY GUARD/V-BIN COMBO, FRONT	\$4,190	\$3,530	15.75%	\$4,631	\$3,902	15.75%	\$5,142	\$4,332	15.75%	\$5,861	\$4,938	15.75%	\$6,857	\$5,777	15.75%
Y361	PRINT+ MESSENGER - MONO	\$16,100	\$13,564	15.75%	\$17,796	\$14,993	15.75%	\$19,756	\$16,645	15.75%	\$22,521	\$18,974	15.75%	\$26,347	\$22,197	15.75%
Y454	HPI 36K PINLESS CUTTER - MD READY	\$9,315	\$7,848	15.75%	\$10,296	\$8,674	15.75%	\$11,430	\$9,630	15.75%	\$13,030	\$10,978	15.75%	\$15,244	\$12,843	15.75%
Y455	25K PINLESS CUTTER - MD READY	\$9,315	\$7,848	15.75%	\$10,296	\$8,674	15.75%	\$11,430	\$9,630	15.75%	\$13,030	\$10,978	15.75%	\$15,244	\$12,843	15.75%
Y45E	HPI RAT, EASTPORT - MD READY	\$9,315	\$7,848	15.75%	\$10,296	\$8,674	15.75%	\$11,430	\$9,630	15.75%	\$13,030	\$10,978	15.75%	\$15,244	\$12,843	15.75%
Y45W	HPI RAT, WESTPORT - MD READY	\$9,315	\$7,848	15.75%	\$10,296	\$8,674	15.75%	\$11,430	\$9,630	15.75%	\$13,030	\$10,978	15.75%	\$15,244	\$12,843	15.75%
Y471E	STAND ALONE FOLDER-6	\$1,083	\$912	15.75%	\$1,197	\$1,009	15.75%	\$1,329	\$1,120	15.75%	\$1,515	\$1,276	15.75%	\$1,772	\$1,493	15.75%
Y471G	GAPPING HPI FOLDER 60HZ	\$1,840	\$1,550	15.75%	\$2,034	\$1,713	15.75%	\$2,258	\$1,902	15.75%	\$2,574	\$2,168	15.75%	\$3,011	\$2,537	15.75%
Y471H	GAPPING HPI FOLDER 50HZ	\$1,840	\$1,550	15.75%	\$2,034	\$1,713	15.75%	\$2,258	\$1,902	15.75%	\$2,574	\$2,168	15.75%	\$3,011	\$2,537	15.75%
Y48P	COMBO LINE SCAN - PB CUTTER	\$8,614	\$7,257	15.75%	\$9,521	\$8,022	15.75%	\$10,570	\$8,905	15.75%	\$12,049	\$10,152	15.75%	\$14,096	\$11,876	15.75%
Y4AB	WASTE COLLECTION BIN	\$345	\$291	15.75%	\$381	\$321	15.75%	\$423	\$357	15.75%	\$483	\$407	15.75%	\$565	\$476	15.75%
Y4TV	MOBILE TRIM COLLECTION UNIT 60HZ	\$3,862	\$3,254	15.75%	\$4,269	\$3,596	15.75%	\$4,739	\$3,993	15.75%	\$5,402	\$4,551	15.75%	\$6,320	\$5,325	15.75%
Y553	MPS ROTARY FEEDER	\$1,817	\$1,531	15.75%	\$2,008	\$1,692	15.75%	\$2,230	\$1,878	15.75%	\$2,542	\$2,141	15.75%	\$2,973	\$2,505	15.75%
Y55B	AREA SCAN KIT- MPS FRICTION FEEDER	\$748	\$630	15.75%	\$827	\$697	15.75%	\$918	\$773	15.75%	\$1,046	\$882	15.75%	\$1,224	\$1,031	15.75%
Y55D	AREA SCAN KIT- MPS CHASSIS SCAN	\$748	\$630	15.75%	\$827	\$697	15.75%	\$918	\$773	15.75%	\$1,046	\$882	15.75%	\$1,224	\$1,031	15.75%
Y55E	AREA SCAN KIT- EPIC ENGINE	\$1,242	\$1,046	15.75%	\$1,373	\$1,157	15.75%	\$1,524	\$1,284	15.75%	\$1,737	\$1,464	15.75%	\$2,032	\$1,712	15.75%
Y573	TNT 6 STAGE BUFFER	\$9,016	\$7,596	15.75%	\$9,965	\$8,396	15.75%	\$11,064	\$9,321	15.75%	\$12,612	\$10,625	15.75%	\$14,754	\$12,430	15.75%
Z31D	HEAVIES DIVERT / TILTING VBIN FRONT	\$2,530	\$2,132	15.75%	\$2,796	\$2,356	15.75%	\$3,105	\$2,616	15.75%	\$3,539	\$2,982	15.75%	\$4,140	\$3,488	15.75%
Z31E	SINGLE HEAVIES DIVERT VBIN FRONT	\$15,525	\$13,080	15.75%	\$17,160	\$14,457	15.75%	\$19,051	\$16,050	15.75%	\$21,717	\$18,296	15.75%	\$25,406	\$21,404	15.75%
Z31F	DUAL HEAVIES DIVERT VBIN FRONT	\$2,530	\$2,132	15.75%	\$2,796	\$2,356	15.75%	\$3,105	\$2,616	15.75%	\$3,539	\$2,982	15.75%	\$4,140	\$3,488	15.75%
Z31G	SINGLE HEAVIES DIVERT VBIN REAR	\$1,553	\$1,308	15.75%	\$1,717	\$1,446	15.75%	\$1,906	\$1,606	15.75%	\$2,172	\$1,830	15.75%	\$2,541	\$2,141	15.75%
Z31H	DUAL HEAVIES DIVERT VBIN REAR	\$2,530	\$2,132	15.75%	\$2,796	\$2,356	15.75%	\$3,105	\$2,616	15.75%	\$3,539	\$2,982	15.75%	\$4,140	\$3,488	15.75%
Z31J	HEAVIES DIVERT VBIN / METER COMBO	\$1,553	\$1,308	15.75%	\$1,717	\$1,446	15.75%	\$1,906	\$1,606	15.75%	\$2,172	\$1,830	15.75%	\$2,541	\$2,141	15.75%
Z31N	HEAVIES DIVERT / TILTING VBIN REAR	\$2,530	\$2,132	15.75%	\$2,796	\$2,356	15.75%	\$3,105	\$2,616	15.75%	\$3,539	\$2,982	15.75%	\$4,140	\$3,488	15.75%
Z32S	SHINGLING CONVEYOR, EPIC OUTPUT	\$817	\$688	15.75%	\$903	\$761	15.75%	\$1,003	\$845	15.75%	\$1,143	\$963	15.75%	\$1,337	\$1,126	15.75%
Z471	STANDARD HPI FOLDER MD READY	\$2,293	\$1,932	15.75%	\$2,534	\$2,135	15.75%	\$2,814	\$2,371	15.75%	\$3,207	\$2,702	15.75%	\$3,752	\$3,161	15.75%
Z571	AUTO-GAPPING FOLDER MD READY	\$2,760	\$2,325	15.75%	\$3,051	\$2,570	15.75%	\$3,387	\$2,853	15.75%	\$3,861	\$3,253	15.75%	\$4,517	\$3,805	15.75%
ZRBK	BUFFER JOGGING KIT	\$138	\$116	15.75%	\$153	\$129	15.75%	\$169	\$143	15.75%	\$193	\$163	15.75%	\$226	\$190	15.75%
ZRC0-03	3 STATION RIVAL 2.0	\$13,053	\$10,997	15.75%	\$14,428	\$12,155	15.75%	\$16,017	\$13,495	15.75%	\$18,259	\$15,383	15.75%	\$21,361	\$17,996	15.75%
ZRC0-04	4 STATION RIVAL 2.0	\$13,628	\$11,482	15.75%	\$15,063	\$12,691	15.75%	\$16,723	\$14,089	15.75%	\$19,063	\$16,061	15.75%	\$22,301	\$18,789	15.75%
ZRC0-06	6 STATION RIVAL 2.0	\$14,490	\$12,208	15.75%	\$16,016	\$13,493	15.75%	\$17,781	\$14,980	15.75%	\$20,269	\$17,076	15.75%	\$23,712	\$19,977	15.75%
ZRC0-07	7 STATION RIVAL 2.0	\$14,778	\$12,450	15.75%	\$16,334	\$13,762	15.75%	\$18,134	\$15,278	15.75%	\$20,672	\$17,416	15.75%	\$24,183	\$20,375	15.75%
ZRC0-08	8 STATION RIVAL 2.0	\$15,008	\$12,644	15.75%	\$16,589	\$13,976	15.75%	\$18,416	\$15,516	15.75%	\$20,993	\$17,687	15.75%	\$24,560	\$20,692	15.75%
ZRC0-09	9 STATION RIVAL 2.0	\$15,353	\$12,935	15.75%	\$16,970	\$14,297	15.75%	\$18,840	\$15,873	15.75%	\$21,476	\$18,093	15.75%	\$25,124	\$21,167	15.75%
ZRC0-10	10 STATION RIVAL 2.0	\$16,158	\$13,613	15.75%	\$17,860	\$15,047	15.75%	\$19,828	\$16,705	15.75%	\$22,602	\$19,042	15.75%	\$26,442	\$22,277	15.75%
ZRC0-12	12 STATION RIVAL 2.0	\$17,423	\$14,679	15.75%	\$19,258	\$16,225	15.75%	\$21,380	\$18,013	15.75%	\$24,371	\$20,533	15.75%	\$28,512	\$24,021	15.75%
ZRC0-14	14 STATION RIVAL 2.0	\$18,113	\$15,260	15.75%	\$20,021	\$16,867	15.75%	\$22,227	\$18,726	15.75%	\$25,337	\$21,346	15.75%	\$29,641	\$24,973	15.75%
ZRC0-15	15 STATION RIVAL 2.0	\$19,493	\$16,423	15.75%	\$21,546	\$18,152	15.75%	\$23,920	\$20,153	15.75%	\$27,267	\$22,972	15.75%	\$31,899	\$26,755	15.75%
ZRC0-16	16 STATION RIVAL 2.0	\$20,528	\$17,295	15.75%	\$22,690	\$19,116	15.75%	\$25,190	\$21,223	15.75%	\$28,715	\$24,192	15.75%	\$33,593	\$28,302	15.75%
ZRC0-18	18 STATION RIVAL 2.0	\$21,678	\$18,264	15.75%	\$23,961	\$20,187	15.75%	\$26,601	\$22,412	15.75%	\$30,323	\$25,547	15.75%	\$35,475	\$29,888	15.75%
ZRE0	RIVAL 2.0 ENGINE MODULE	\$13,628	\$11,482	15.75%	\$15,063	\$12,691	15.75%	\$16,723	\$14,089	15.75%	\$19,063	\$16,061	15.75%	\$22,301	\$18,789	15.75%
ZRE1	RIVAL 2.0 RIGHT ANGLE TURN MODULE	\$1,840	\$1,550	15.75%	\$2,034	\$1,713	15.75%	\$2,258	\$1,902	15.75%	\$2,574	\$2,168	15.75%	\$3,011	\$2,537	15.75%
ZRE2	STANDALONE COMPRESSOR	\$719	\$606	15.75%	\$795	\$670	15.75%	\$882	\$743	15.75%	\$1,006	\$847	15.75%	\$1,177	\$991	15.75%
ZRE3	RIVAL 2.0 ENGINE VACUUM PUMP, 60HZ	\$725	\$611	15.75%	\$801	\$675	15.75%	\$890	\$750	15.75%	\$1,014	\$854	15.75%	\$1,186	\$1,000	15.75%
ZRE4	RIVAL 2.0 ENGINE VACUUM PUMP, 50HZ	\$725	\$611	15.75%	\$801	\$675	15.75%	\$890	\$750	15.75%	\$1,014	\$854	15.75%	\$1,186	\$1,000	15.75%
ZRE5	RIVAL 2.0 OUTPUT MONITOR KIT	\$173	\$146	15.75%	\$191	\$161	15.75%	\$212	\$179	15.75%	\$242	\$204	15.75%	\$283	\$239	15.75%
ZRE6	RIVAL 2.0 OUTPUT CONVEYOR (DUAL CABINET)	\$978	\$824	15.75%	\$1,081	\$911	15.75%	\$1,200	\$1,011	15.75%	\$1,368	\$1,153	15.75%	\$1,600	\$1,348	15.75%
ZRE7	RIVAL 2.0 OUTPUT CONVEYOR (SINGLE CABINET)	\$978	\$824	15.75%	\$1,081	\$911	15.75%	\$1,200	\$1,011	15.75%	\$1,368	\$1,153	15.75%	\$1,600	\$1,348	15.75%
ZRE8B	RIVAL 2.0 EDGEMARKER KIT, POST RAT, BACK MNT	\$282	\$238	15.75%	\$312	\$263	15.75%	\$346	\$292	15.75%	\$394	\$332	15.75%	\$461	\$389	15.75%
ZRE8F	RIVAL 2.0 EDGEMARKER KIT, POST RAT, FRONT MNT	\$282	\$238	15.75%	\$312	\$263	15.75%	\$346	\$292	15.75%	\$394	\$332	15.75%	\$461	\$389	15.75%
ZRE9B	RIVAL 2.0 EDGEMARKER KIT, STACKER, BACK MNT	\$282	\$238	15.75%	\$312	\$263	15.75%	\$346	\$292	15.75%	\$394	\$332	15.75%	\$461	\$389	15.75%
ZRE9F	RIVAL 2.0 EDGEMARKER KIT, STACKER, FRONT MNT	\$282	\$238	15.75%	\$312	\$263	15.75%	\$346	\$292	15.75%	\$394	\$332	15.75%	\$461	\$389	15.75%
ZVB0	EPIC NON-INPUT MODULE	\$1,325	\$1,116	15.75%	\$1,465	\$1,234	15.75%	\$1,626	\$1,370	15.75%	\$1,853	\$1,562	15.75%	\$2,168	\$1,827	15.75%
ZVB1A	EPIC BUFFER 8 STAGE	\$9,382	\$7,904	15.75%	\$10,370	\$8,737	15.75%	\$11,513	\$9,699	15.75%	\$13,124					