# Commonwealth of Pennsylvania Catalog 

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Confidentiality Statement<br>USM Catalog<br>USM Meters \& Subscriptions<br>Supplies

Effective 08/01/2020

## PROPRIETARY AND CONFIDENTIAL

The information contained herein is proprietary and confidential, and should not be disclosed without Pitney Bowes Inc.'s prior written consent.

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Category \& ттем \& description \& Published Commercial Price \& PA Contract Price \& Disc \% \& \begin{tabular}{l}
Commercial \\
Annual SLA
\end{tabular} \& PA Annual SLA (years 2-5) \& PA Monthly SLA (years 2-5) \& Commercial Annual SMA \& \[
\begin{aligned}
\& \text { PA Annual } \\
\& \text { SMA }
\end{aligned}
\] \& Monthly SMA \& SLA/SMA DISC \% \\
\hline ADDRESS PRITTER \& AR100 \& ADDRESSRIGHT 100 PRINTER ( 300 CYCLEES/MO) \& \$9,300.00 \& \$7,26.00 \& 18\% \& \$1,023.00 \& \$869.55 \& 80.78 \& \$0.00 \& 50.00 \& \$0.00 \& 15\% \\
\hline AdDRESS PRITTER \& AR200 \& ADDRESSRIGHT 200 ( 600 K CYCLES/MO) \& \$14,500.00 \& \$11,890.00 \& 18\% \& \$1,740.00 \& \$1,77.00 \& 137.40 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline AdDRESS PRITTER \& ARPF \& ADDRESSRIGHT 300 \& FEEDER ( 1 M CYCLES/MO) \& \$23,000.00 \& \$18,860.00 \& 18\% \& \$2,883.00 \& \$2,45.55 \& 227.66 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline adoress printer \& dAsu \& ADDRESSRIGHT 100/200/300 INSTALL TRN \& \$525.00 \& \$441.00 \& 16\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& 50.00 \& \$0.00 \& 15\% \\
\hline AdDRESS PRITTER \& ARPRINTER \& AdDRESS PRINTER \& \$0.00 \& 50.00 \& \% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& 50.00 \& \$0.00 \& 15\% \\
\hline AdDRESS PRITTER \& Arprinteradoon \& AdDRESS PRINTER AdD on \& \$0.00 \& 50.00 \& 0\% \& 50.00 \& \$0.00 \& 0.00 \& \$0.00 \& 50.00 \& \$0.00 \& 15\% \\
\hline ADDRESS RIGHT PRINTERS LOCALIZATION KITS \& wF90008-01 \& da80F KIT-us \& \$0.00 \& \$0.00 \& 0\% \& 50.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline Adoress right printers pc options \& вм4а \& flat screen monitor mount \& \$920.00 \& \$772.80 \& 16\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline Adoress right printers pc options \& вм4в \& FLLA SCREEN MONITOR MOUNT CUstom kit \& \$845.00 \& \$709.80 \& 16\% \& 50.00 \& \$0.00 \& 0.00 \& 50.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline AdDRESS RIGHT PRINTERS PC OPTIINS \& вм46 \& MONITOR/PC FLOOR STAND \& \$1,182.00 \& \$992.88 \& 16\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline Adoress right printers pc options \& W409 \& 17" LLat PANEL IISPLAY \& \$205.00 \& \$176.30 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& 50.00 \& \$0.00 \& 15\% \\
\hline Adoress RIGHT PRINTERS PC OPTIIONS \& w592 \& Windows 10 PC \& \$2,590.00 \& \$2,331.00 \& 10\% \& \$119.00 \& \$101.15 \& 11.06 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline AdDRESS RIGHT PRINTERS PERIPHERALS \& dasc \& integrated stacker with stand and high output dryer \& \$6,975.00 \& \$5,40.50 \& 22\% \& \$507.00 \& \$430.95 \& 40.04 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline AdDRESS RIGHT PRINTERS PERIPHERALS \& w624 \& Laser tray tag label and report printer \& \$715.00 \& \$557.70 \& 22\% \& \$163.00 \& \$138.55 \& 12.87 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline ADDRESS RIGHT PRINTERS PERIPHERALS \& W763 \& W760 STACKER FOR Addresskight printers \& \$2,075.00 \& \$1,70.50 \& 18\% \& \$206.00 \& \$175.10 \& 16.27 \& \$0.00 \& 50.00 \& \$0.00 \& 15\% \\
\hline ADDRESS RIGHT PRINTERS PERIPHERALS \& W764 \& W760 Stacker and dryer for adoressright printers \& \$3,045.00 \& \$2,496.90 \& 18\% \& \$321.00 \& \$272.85 \& 25.35 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline ADDRESS RIGHT PRINTERS PERIPHERALS \& pb-biLe \& AdDRESSRIGHt blue ink \& \$58.99 \& \$49.55 \& 16\% \& \$0.00 \& 50.00 \& 0.00 \& \$0.00 \& 50.00 \& \$0.00 \& 15\% \\
\hline ADDRESS RIGHT PRINTERS PERIPHERALS \& pb-green \& Addressright green ink \& \$51.99 \& \$43.67 \& 16\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline AdDRESS RIGHT PRINTERS PERIPHERALS \& PB-MAX3 \& AdDRESSRIIGHT BLACK INK (POROUS MATERIAL) \& \$47.99 \& \$40.31 \& 16\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline ADDRESS RIGHT PRINTERS PERIPHERALS \& Pb-RED \& ADDRESSRIGHT REDINK \& \$58.99 \& \$49.55 \& 16\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& 50.00 \& \$0.00 \& 15\% \\
\hline ADDRESS RIGHT PRINTERS PERIPHERALS \& Whapвмахз \& AdDRESSRIGHT 100 BLACK INK Starter kit \& \$192.00 \& \$161.28 \& 16\% \& \$0.00 \& 50.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline AdDRESS RIGHT PRINTERS PERIPHERALS \& wh6рвмахз \& AdDRESSRIGHT 200 black in Starter kit \& \$288.00 \& \$241.92 \& 16\% \& \$0.00 \& 50.00 \& 0.00 \& \$0.00 \& 50.00 \& \$0.00 \& 15\% \\
\hline AdDRESS RIGHT PRINTERS PERIPHERALS \& wh8РВМАхЗ \& AdDRESSRIGHT 300 Black in Starter kit \& \$384.00 \& \$335.00 \& 13\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES \& bas3 \& business analysis -white glove follow up service \& \$525.00 \& \$441.00 \& 16\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& 0 \& 5\% \\
\hline Arrival data collectors \& TSEA \& enhanced winmobil tracking assistant (tid \& \$2,75.00 \& \$2,386.50 \& 14\% \& \$467.00 \& \$396.95 \& 36.88 \& \$0.00 \& \$0.00 \& 50.00 \& 5\% \\
\hline arrival data collectors \& T54M \& FOUR BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSIITANT (T742/T745/T746) \& 59.00 \& \$855.70 \& 14\% \& \$0.00 \& 50.00 \& 0.00 \& \$0.00 \& 5.00 \& 000 \& 15\% \\
\hline arrival data collectors \& T545 \& SINGLE BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT (T742/T745/T746) \& 5475.00 \& 5408.50 \& 14\% \& 50.00 \& 50.00 \& 0.00 \& 50.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline ArRIVAL EXPRESS Computers \& T5P4 \& pCW/ Flat panel monitor \& \$2,795.00 \& \$2,03.70 \& 14\% \& \$443.00 \& \$376.55 \& 34.98 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline ARRIVAL EXPRESS Options \& T530 \& non-contact programmable wedge scanner \& \$1,995.00 \& \$1,715.70 \& 14\% \& \$312.00 \& \$265.20 \& 24.64 \& \$0.00 \& 50.00 \& \$0.00 \& 15\% \\
\hline ARRIVAL EXPRESS OPTIONS \& 1540 \& COUNTER SIGNATURE PAD \& \$1,995.00 \& \$1,556.10 \& 22\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline ARRIVAL EXPRESS OPTIONS \& T339 \& CORDLESS WEDGE SCANNER \& \$1,895.00 \& \$1,48.10 \& 22\% \& \$403.00 \& \$342.55 \& 31.82 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline ARRIVAL EXPRESS PRINTERS \& T536 \& Low to mid volume in. adhesive label printer \& \$995.00 \& \$855.70 \& 14\% \& \$222.00 \& \$188.70 \& 17.53 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline ARRIVAL EXPRESS PRINTRRS \& T534 \& Laser printer \& \$695.00 \& \$542.10 \& 22\% \& \$163.00 \& \$138.55 \& 12.87 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline ARRIVAL ExPRESS PRofessional services \& T514 \& ARRIVAL BASIC OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS) \& \$814.00 \& \$683.76 \& 16\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& O \& 15\% \\
\hline ArRIVAL ExPRESS Professional services \& T6P0 \& installation project level 1 \& \$814.00 \& \$683.76 \& 16\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline ARRIVAL EXPRESS SERVICE SUBSCRIPTIINS \& T550 \& ARRIVAL \(24 / 7\) STANDBY SOFTWARE SUPPort \& \$56.00 \& \$47.04 \& 16\% \& 50.00 \& \$0.00 \& 0.00 \& \$595.00 \& \$505.75 \& \$46.98 \& 15\% \\
\hline ARRIVAL EXPRESS SERVICE SUBSCRIPTIIONS \& v527 \& PbBACKUPT" SERVICE SUBCRIPTION - One Per workstation \& 50.00 \& 50.00 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$395.00 \& \$335.75 \& \$31.19 \& 15\% \\
\hline arrival options \& T539 \& cordless Scanner \& \$1,895.00 \& \$1,629.70 \& 14\% \& \$415.00 \& \$352.75 \& 32.77 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline ARRIVAL OPTIONS \& \({ }^{\text {T596002 }}\) \& ARRIVAL ETHERNET SWITCH \& \$250.00 \& \$215.00 \& 14\% \& \$0.00 \& \$5000 \& 0.00 \& \$0.00 \& \$5000 \& \$0.00 \& 15\% \\
\hline arrval options \& IB96002 \& BASE MOUNT DISPLAY KIT FOR JR64 \& JR67 SCALES \& \$160.00 \& \$137.60 \& 14\% \& \$0.00 \& 50.00 \& 0.00 \& \$0.00 \& 50.00 \& \$0.00 \& 15\% \\
\hline arrival options \& \({ }^{5} 535\) \& scanner stand for non-contact programmable wedge s \& \$145.00 \& \$113.10 \& 22\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline arrival options \& \({ }_{\text {T543 }}\) \& Arrival web cam \& \$245.00 \& \$191.10 \& 22\% \& \$50.00 \& S0.00
\(\$ 33600\) \& 0.00
31.27 \& \$0.00 \& \$5000 \& \$0.00 \& 15\% \\
\hline ARRIVAL PRINTERS \& \({ }_{\text {T531 }} 5381\) \& HIGH VoLume inc. ADHESSIVE LABEL PRINTER \& \$1,495.00 \& \$1,285.70 \& 14\% \& \$396.00 \& \$336.60 \& \({ }^{31.27}\) \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline ArRival printers \& T538 \& tracking asisitant portable belt printer \& \$1,385.00 \& \$1,91.10 \& 14\% \& \$177.00 \& \$150.45 \& 13.98 \& \$0.00 \& 50.00 \& 50.00 \& 15\% \\
\hline ARRIVAL PRINTERS \& \({ }_{T}^{5444}\) \& \({ }^{2}\) IN. GRAPHHICS PRINTER \& \$395.00 \& \$339.70 \& 14\% \& \$79.00 \& \$67.15 \& \({ }^{6.24}\) \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline ArRIVAL PRINTERS \& TS14 \& CONTINUOUS LABELS SUPPLY For high volume printer \& \$260.00 \& \$223.60 \& 14\% \& \$0.00 \& 50.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline Arrival printers \& TS31 \& CONTINUOUS LABELS SUPPLY FOR LOW TO MID VOLUME PRINTER \& \$140.00 \& \$120.40 \& 14\% \& \$0.00 \& \$0.0. \& 0.00 \& \$0.00 \& \$0.00 \& 50.0 \& 5\% \\
\hline ArRival professional services \& T513 \& arrival instalation on customer's pc \& \$407.00 \& \$350.02 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline ArRival professional services \& \({ }^{51515}\) \& ARRIVAL ADVANCED OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS) \& \$814.00 \& \$700.04 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& 50.00 \& \$0.00 \& \$0.00 \& 5\% \\
\hline arrival professional services \& T537 \& ArRIVAL LIVE APplcation support \& \$814.00 \& \$700.04 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline ARRIVAL PROFFESSIIONAL SERVICES \& \({ }_{\text {T5AG }}^{\text {T5A }}\) \& ARRIVAL TRACKING ASIITTANT CONFIGURATION - 2 HRS \& \$407.00 \& \$350.02 \& 14\% \& \$0.00 \& \({ }^{50.00}\) \& 0.00 \& \$0.00 \& \({ }^{50.00}\) \& \$0.00 \& 15\% \\
\hline arrival professional services \& T5M1 \& Project Managenent (1/2 Day) \& \$953.00 \& \$800.52 \& 16\% \& 50.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline Arrival professional services \& T5M2 \& Project management (1 day) \& \$1,96.00 \& \$1,601.04 \& 16\% \& 50.00 \& 50.00 \& 0.00 \& 50.00 \& 50.00 \& 50.00 \& 15\% \\
\hline ARRIVAL PROFFESSIIONAL SERVIICES \& \({ }_{\text {TGP1 }}\) \& INSTALLATION PROJECT LEVEL 1 (1 DAY) \& \$1,623.00 \& \$1,363,32 \& 16\% \& \$0.00 \& 50.00 \& 0.00 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline ArRival professional services \& TGP4 \& INSTALLATION PROECCT Level 2 (1/2 DAY) \& \$953.00 \& \$800.52 \& 16\% \& \$0.00 \& 50.00 \& 0.00 \& \$0.00 \& 50.00 \& \$0.00 \& 15\% \\
\hline arrival Professional services \& T6P5 \& Installation Project level 2 (1 DaY) \& \$1,906.00 \& \$1,601.04 \& 16\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline ARRIVAL PROFFESSSIONAL SERVICES \& \({ }^{\text {BAS2 }}\) \& BUSIIESS ANALYSIS - White glove follow-UP Service \& \$525.00 \& \$441.00 \& 16\% \& \$50.00 \& 50.00 \& 0.00

2551 \& \$0.00 \& \$5000 \& \$0.00 \& 15\% <br>
\hline arrival scales \& JR64 \& GREEN 150 LB R ROLLERTOP SCALE FACTORY CERTIFIED \& \$695.00 \& \$597.70 \& 14\% \& \$323.00 \& \$274.55 \& 25.51 \& \$0.00 \& \$5000 \& \$0.00 \& 15\% <br>
\hline Arrival scales \& T310 \& 100 LB. TABLETOP SCALE \& \$995.00 \& \$855.70 \& 14\% \& \$299.00 \& \$194.65 \& 18.08 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline ARRIVAL Loftware options \& TSPR \& MAIL Center productivit reporting \& \$795.00 \& \$667.80 \& 16\% \& \$0.00 \& \$0.00 \& 0.00 \& \$119.00 \& \$101.15 \& 59.40 \& 15\% <br>
\hline ArRival software options \& T5F1 \& NETQUERY OPTION (MUST ORDER 1 T5NL BEYOND PROCESSING STATIONS FOR NETQUERY) \& \$1,500.00 \& \$1,290.00 \& 14\% \& 50.00 \& 50.00 \& 0.00 \& 525.00 \& \$191.25 \& 517.77 \& \% <br>
\hline arrival software options \& T5F2 \& background import feature \& \$750.00 \& \$645.00 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$113.00 \& \$96.05 \& \$8.92 \& 15\% <br>
\hline ARrival software options \& T5F8 \& odbc integration \& \$2,055.00 \& \$1,479.60 \& 28\% \& \$0.00 \& 50.00 \& 0.00 \& \$299.00 \& \$254.15 \& \$23.61 \& 15\% <br>
\hline ARRIVAL LOFTWARE OPTIİNS \& ${ }_{\text {TSFF }}$ \& ARRIVAL IMAGIING \& \$1,250.00 \& \$1,075.00 \& 14\% \& \$0.00 \& 50.00 \& 0.00 \& \$188.00 \& \$159.80 \& \$14.85 \& 15\% <br>
\hline arrival soft ${ }^{\text {are }}$ Options \& T5FG \& route activity loging feature \& \$1,250.00 \& \$1,075.00 \& 14\% \& \$0.00 \& 50.00 \& 0.00 \& \$188.00 \& \$159.80 \& \$14.85 \& 15\% <br>
\hline ARRIVAL SOFTWARE OPTIISS \& ${ }_{\text {TSNL }}^{\text {T5N }}$ \& MULT-WORKSTATION CLIENT LICENSE \& \$500.00 \& \$430.00 \& 14\% \& \$0.00 \& \$5000 \& 0.00 \& \$75.00 \& \$63.75 \& \$5.92 \& 15\% <br>
\hline ARRIVAL LOFTWARE OPTIONS \& ${ }_{\text {TSVT }}$ \& VIISTOR TRACKING FEATURE \& \$750.00 \& \$540.00 \& 28\% \& \$0.00 \& ${ }^{50.00}$ \& 0.00 \& \$113.00 \& \$96.05 \& \$8.92 \& 15\% <br>
\hline arrival software options \& T5F3 \& FLLE LINK / SCAN LINK / Global update \& \$0.00 \& \$0.00 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline arrival software options \& vSDE \& SENDSUITE DESKTOP SOFTWARE \& \$8,295.00 \& \$7,133.70 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$599.00 \& \$509.15 \& \$47.30 \& 15\% <br>
\hline arrival soft ${ }^{\text {are }}$ Options \& tsen \& E-MAlL Notification \& \$0.00 \& \$0.00 \& 14\% \& 50.00 \& 50.00 \& 0.00 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% <br>
\hline BUSIIESSS MANAGER \& WPTA \& MM To Crmalier automation service \& \$525.00 \& \$441.00 \& 16\% \& \$0.00 \& 50.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline BUSIINSSS MANAGER
Business manager \& вмUP \& BUSINESS MANAGER 6.0 UPGRADE FOR XP
BUSNSSS MANGER UPGRADE FOR WIN2000 \& \$820.00 \& \$705.20 \& 14\% \& \$0.00 \& 50.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline Business Manager
Business manager ethernet cables \& BMUR
Z69000 \& BUSINESS MANAGER UPGRADE For Win2000
ETHERNET CABLE (250 FEET) \& \$835.00

$\$ 328.00$ \& | \$718.10 |
| :--- |
| $\$ 282.08$ | \& $14 \%$

$14 \%$ \& \$0.00
50.00 \& 50.00
50.00 \& 0.00
0.00 \& S0.00
50.00 \& 50.00
50.00 \& S0.00
50.00 \& 15\%
15\% <br>
\hline business manager ethernet cables \& 2690005 \& EtHernet Cable (100 fet) \& \$216.86 \& \$186.50 \& 14\% \& \$0.00 \& 50.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline business manager ethernet cables \& 2690004 \& ethernet cable (25 feti) \& \$47.60 \& \$40.94 \& 14\% \& \$0.00 \& 50.00 \& 0.00 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% <br>
\hline business manager ethernet cables \& 2690003 \& ethernet cable (14 Fets) \& \$47.55 \& \$40.89 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline BUSIINSSS MANAGER ETHERNET HUBS \& 2690001 \& Ethernet 16 Port hub \& \$683.00 \& \$587.38 \& 14\% \& 50.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% <br>
\hline BUSINESS MANAGER ETHERNET HUBS \& 2690000 \& ETHERNET 4 PORT HUB \& \$291.00 \& \$250.26 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& S0.00 \& \$5000 \& \$0.00 \& 15\% <br>
\hline BUSINESS MANAGER FUNDS MANAGEMENT
BuSINESS MANGEER FUNDS MANAGEMENT \& ${ }_{\text {chem }}^{\substack{\text { BMFM } \\ \text { z6m }}}$ \& FUNDS MGMT MEETER ACTVATION (DM SERIES)
FUNDS MANAGEMENT - DM Serle only \& - ${ }^{\$ 200.00} \mathbf{\$ 1 , 3 3 . 0 0}$ \& ( $\begin{array}{r}\text { S172.00 } \\ \$ 1,057.80\end{array}$ \& 14\% \& \$0.00
s0.00 \& 50.00
$\$ 0.00$ \& 0.00
0.00 \& \$0.00
50.00 \& 50.00
$\$ 0.00$ \& \$0.00
$\$ 0.00$ \& 15\% <br>
\hline business manager funds management \& 1 FXR \& funds mgmt meter feature (DM Serles) \& \$0.00 \& \$0.00 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline business manager host workstations \& BMS1 \& BUIINESS MANAGER HOST WORKSTATION SOFTWARE \& \$9,265.00 \& \$7,967.90 \& 14\% \& \$142.00 \& \$120.70 \& 11.21 \& \$1,186.00 \& \$1,008.10 \& \$93.65 \& 15\% <br>
\hline BUSIINSSS MANAGER Interfaces \& вмша \& BUSIINSSS MANAGER INTERFACE FOR INVIEW (ONe PER HoSt) \& \$305.00 \& \$262.30 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% <br>
\hline BUSINESS MANAGER INTERFACES \& вм21 \& SENDPRO P SERIES BUSINESS MANAGER INTERFACE \& \$0.00 \& 50.00 \& 14\% \& 50.00 \& 50.00 \& 0.00 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% <br>
\hline BUSIINESS MANAGER INTERFACES \& вMX2 \& DM SERIES ITTERFACE (DM500-DM1100) \& \$0.00 \& \$0.00 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% <br>
\hline BUSINESS MANAGER MANAGEMENT WORKSTATIONS \& вм52 \& clent host workstation w/LLat panel monitor \& \$6,070.00 \& \$5,22.20 \& 14\% \& \$570.00 \& \$484.50 \& 45.01 \& \$624.00 \& \$530.40 \& \$49.27 \& 5\% <br>
\hline BUSINESS MANAGER MANAGEMENT WORKSTATIONS \& вм52 \& business manager workstation - Software only \& \$3,350.00 \& 2,81.00 \& 14\% \& \$142.00 \& 120.70 \& 11.21 \& 88000 \& 578.00 \& 70 \& 15\% <br>
\hline business manager management WORKSTATIONS \& вMS3 \& CLIENT Host software only \& \$2,095.00 \& \$1,801.70 \& 14\% \& 42.00 \& \$120.70 \& 11.21 \& \$624.00 \& \$530.40 \& 27 \& 15\% <br>
\hline business manager management workst \& т.вм10 \& business manager - Administrative workst \& \$3,250.00 \& \$2,925.00 \& 10\% \& \$570.00 \& \$484.50 \& 52.95 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline business manager options \& вма1 \& Crystal reporting \& \$210.00 \& \$180.60 \& 14\% \& 50.00 \& \$0.00 \& 0.00 \& 50.00 \& 50.00 \& \$0.00 \& 15\% <br>
\hline business manager options \& 2690034 \& SECONDARY Network Card for data transfrrs
Busines manager adinkeroring data colector \& \$195.00 \& \$167.70 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline business manager options \& 2664 \& BUSINESS MANAGER ADMIN/REPORTING/DATA COLLECTOR UPGRADE TO EXISTING SYSTEM \& \$840.00 \& 5705.60 \& 6\% \& 50.00 \& \$0.00 \& 0.00 \& 50.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline BUSINESS MANAGER OPTIINS \& 2665 \& BUSINESS SOFTWARE UPGRADE FROM VERSION 3.0 TO LATEST VERSION \& \$0.00 \& \$0.00 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& 50.00 \& \$0.00 \& 50.00 \& 15\% <br>
\hline business manager options \& вмsu \& business manager - sql edition \& \$5,040.00 \& \$4,53.00 \& 10\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline BUSIINSS MANAGER OPTİNS \& вмтз \& BUS MNGR WIN XP \& \$1,230.00 \& \$1,107.00 \& 10\% \& 50.00 \& 50.00 \& 0.00 \& 50.00 \& \$0.00 \& 50.00 \& 15\% <br>
\hline business manager options \& 2663 \& business manager host/Remote \& \$0.00 \& \$0.00 \& \% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline business manager options \& 26 5 \& BUS MGR SW UPG FR V4.0.-5. \& 50.00 \& \$0.00 \& 0\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline business manager peripherals \& BM41 \& RECEIPT PRINTER \& \$1,080.00 \& \$928.80 \& 14\% \& \$222.00 \& \$188.70 \& 17.53 \& 50.00 \& 50.00 \& \$0.00 \& 15\% <br>
\hline BUSIINESS MANAGER PERRIPHERALS
BUSIIESS MANAGER PERIPHERAIS \& вм42 \& barcode scanner for data collector \& \$1,530.00 \& \$1,35.80 \& 14\% \& \$204.00 \& \$173.40 \& 16.11 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% <br>
\hline BUSINESS MANAGER PERPH PERALS
Business manacr peripheris \& BM44 \& BARCODE SCANNER FOR DM SERIES/BUDGET MANAGER \& \$1,530.00 \& \$1,315.80 \& 14\% \& \$204.00 \& \$173.40 \& 16.11 \& \$0.00 \& \$50.00 \& \$0.00 \& 15\% <br>
\hline BUSINESS MANAGER PERPH PERALS
BuSINESS MANAGER PERPIPHERALS \& ${ }_{\text {S }}^{\substack{\text { BMPC } \\ \text { Spy }}}$ \& BUSINESS MANAGER HOST WORKSTATION PC
LASER PRIITER \& \$2,880.00
$\$ 885.00$ \& \$2,476.80
$\$ 701.40$ \& 14\% \& \$428.00
$\$ 168.00$ \& \$363.80 \& 33.80
13.27 \& \$0.00
S0.00 \& 50.00
$\$ 0.00$ \& \$0.00
$\$ 0.00$ \& 15\% <br>
\hline business MANAGER Professional \& вмН1 \& BUSINESS MANAGER OPERATOR TRAINING - UP TO 4 HRS \& \$872.00 \& \$749.92 \& 14\% \& \$0.00 \& 50.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline Services \& \& business manager operator trainng -up to uhrs \& \& \& \& \& \& \& \& 50.00 \& \& 15\% <br>
\hline BUSINESS MANAGER PROFESSIONAL SERVICES \& вмнз \& business manager data conversion services \& \$872.00 \& \$74.92 \& 14\% \& \$0.00 \& \$0.00 \& -00 \& \$0.00 \& 50.00 \& \$0.00 \& 15\% <br>
\hline
\end{tabular}

| Category | ттем | description | Published Commercial Price | PA Contract Price | Disc \% | Commercial <br> Annual SLA | PA Annual SLA (years 2-5) | PA Monthly SLA (years 2-5) | Commercial Annual SMA | PA Annual SMA | Monthly SMA | SLA/SMA DISC \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BUSINESS MANAGER PROFESSIONAL SERVICES | вмн4 | BUSINESS MANAGER V2 OR V3 TO NEW SYSTEM DATA MIGRATION | \$872.00 | \$749.92 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| BUSINESS MANAGER PROFESSIONAL SERVICES | вмро | business manager project management | \$1,021.00 | \$857.64 | 16\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 5\% |
| BUSINESS MANAGER PROFESSIONAL SERVICES | BMP1 | business manager project management | \$2,041.00 | \$1,714.44 | 16\% | \$0.00 | 50.00 | 0.00 | \$0.10 | \$0.00 | \$0.00 | 15\% |
| business manager professional SERVICES | MFP1 | MAIL FINSHING SERVICE Project management level 1 | \$1,739.00 | \$1,460.76 | 16\% | 50.0 | 50.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | \% |
| business manager professional SERVICES | MFP4 | MALL FINSHHNG SERVICE PROJECT MANAGEMENT LEVEL 2 | \$1,021.00 | \$857.64 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 00 | 15\% |
| BUSINESS MANAGER PROFESSIONAL SERVICES | MFP5 | Mall finshing service project management level 2 | \$2,041.00 | \$1,714.44 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| business manager professional SERVICES | MFPO | MALL FIIISHING SERVICE PROJECT MANAGEMENT LEVEL 1 | \$872.00 | \$732.48 | 16\% | 50.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Connect feeder options | MSF1 | mallstream basic feeder-ht | \$0.00 | \$0.00 | 14\% | \$361.00 | \$306.85 | 28.51 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| CONNECT+ FEDEER OPTIINS | ${ }_{\text {MSF2 }}$ | CONNECT+ BASIC WOW FEEDER | 50.00 50.00 | S0.00 50.00 | $14 \%$ $14 \%$ | $\begin{array}{r} \$ 775.00 \\ \$ 2,186.00 \end{array}$ | $\$ 658.75$ $\$ 1,858.10$ | 61.20 172.62 | \$0.00 S0.00 | $\$ 0.00$ <br> $\$ 0.00$ | $\$ 0.00$ | 15\% 15\% |
| CONNECT+ FEEDER OPTIONS | MSF3 | CONNECT+ ENHANCED WOW FEEDER | \$0.00 | $\$ 0.00$ | 14\% | \$2,186.00 | \$1,858.10 | $172.62$ | \$0.00 | $\$ 0.00$ | $\$ 0.00$ | 15\% |
| connectrightmaller | CRM7 | CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED STANDalone software | \$1,855.00 | \$1,595.30 | 14\% | 50.00 | 50.00 | 0.00 | \$1,200.00 | \$1,020.00 | \$94.76 | 15\% |
| connectrightmaller | CRM8 | CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED INTEGRATED SOFTWARE | \$1,855.00 | \$1,599.30 | 14\% | 5.00 | 5.00 | 0.00 | \$1,200.00 | \$1,020.00 | 594.76 | 15\% |
| Connetrightmaller | CRMB | CONNECTRIGHT MAILER BASIC ELECTRONICALLY DELIVERED STAND-ALONE SOFTWARE | \$400.00 | \$344.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$650.00 | \$552.50 | \$51.33 | 15\% |
| connectrightmaller options | crn | Connectright maller business services sulte (bss) | \$720.0 | 9.20 | 14\% | \$0.00 | \$0.00 | 0.00 | \$400.00 | \$340.00 | \$31.59 | 15\% |
| CONNECTRIGHTMAILER PROFESSIONAL SERVICES | wpfo | DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 1 (1/2 DAY) | \$880, | \$697.20 | 16\% | \$0.00 | 5.00 | 0.00 | S0.00 | \$0.00 | \$0.00 | \% |
| CONNECTRIGHTMAILER PROFESSIONAL SERVICES | wsm4 | MAIL COACH TrAINING - UP to 12 Hours and 4 PEople | \$3,72.00 | \$3,203.50 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| CONNECTRIGHTMAILER PROFESSIONAL SERVICES | Wsmc | mall Coach training - Up to 8 Hours and 2 People | \$1,250.00 | \$1,075.00 | 14\% | \$0.00 | \$0.00 | 00 | 50.00 | 5.00 | \$0.00 | \% |
| CONNECTRIGHTMAILER PROFESSIONAL SERVICES | WSMF | CONNECTRIGHT MALLER- BASIC INSTALLATION AND TRAINING | \$575.00 | \$483.00 | 16\% | 50.00 | 50.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| CONNECTRIGHTMALLER Professional serv | (wpf1 | document procesing professional services - Level 1 (1 D. | \$1,655.00 | \$1,357.10 | 18\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| CONNECTRIGHTMALLER PROFESSIONAL SERV | cwpf | document Procesing professional services - Level $21 / 2$ | \$1,000.00 | \$820.00 | 18\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| CONNECTRIGHTMALLER PROFEESSIONAL LERVI | wpprs | Document Processing profesional servics l Level 2 (1D. | \$2,000.00 | \$1,640.00 | 18\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Connectrightmalier professional servi | (wsmg | connectright maller - basic installation, training and n | \$1,704.00 | \$1,397.28 | 18\% | \$0.00 | \$0.00 | 0.00 | S0.00 | \$0.00 | S0.00 | 15\% |
| COST ACCOUNTING ADDL SITE SETUP (ONE PER ADDITIONAL SITE) | APDP | cost accounting add site setup (one per adotional | \$200.00 | 168.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| cost accounting data migration | APDM | cost accounting data migration | \$295.00 | \$247.80 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| cost accounting enabler c series | APBC | cost accounting enabler c series | \$50.00 | \$43.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| folders Base SYTEM | DF10 | PERFECT Letter folder | \$195.00 | \$163.80 | 16\% | \$77.00 | \$65.45 | 6.08 | \$0.00 | \$0.00 | 50.00 | 15\% |
| FOLDERS BASE SYSTEM | DF80 | OFIICERIIGHT FOLDER | \$4,450.00 | \$3,788.00 | 16\% | \$501.00 | \$425.85 | 39.56 | 50.00 | 50.00 | 50.00 | 15\% |
| Folorrs base syste | DF90 | Officeright folder | \$5,675.00 | \$4,767.00 | 16\% | \$751.00 | \$638.35 | 59.30 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Follers locallzation kits | ${ }^{\text {TB70001 }}$ | Officeright fold ler locallation kit- us | $\stackrel{\$ 0.00}{ }$ | \$0.00 | 14\%\% | \$0.00 | \$0.00 | 0.00 | S0.00 $\$ 000$ | S0.00 S00 | \$0.00 | 15\% |
| FOLDERS OPTIONS | DF9C | Cross fold kit | \$615.00 | \$516.60 | 16\% | 50.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| Folders options | DFCS | converor stacker | \$820.00 | \$688.80 | 16\% | \$75.00 | \$63.75 | 5.92 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| FOLDERS OPTIONS Folorers profssional instalation | DFHC | HIGS CAPACITY EXTENSION | \$305.00 | \$256.20 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 |  | 15\% |
| Folders professional instalation | D22F | BASIC INSTALLATION AND TRAINING FOR FOLDER DF800/900 STORAGE SHELF FOR MACHINE TABLE - FOR 48IN.W X 22IN.D | \$225.00 | \$189.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| furnture |  | machine table | \$147.00 | \$126.42 | 14\% | \$0.00 | 50.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| furniture | SDSS-3622 | STORAGE SHELF FOR MACHINE TABLE - FOR 36IN.W X 22IN.D MACHINE TABLE | \$124.00 | \$104.16 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| FURNTURE | SDSS-3022 | STORAGE SHELF FOR MACHINE TABLE - FOR 3OIN.W X 22IN.D MACHINE TABLE | 0.00 | 4.00 | 16\% | \$0.00 | 50.0 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| furniture | M07-3301 | $33^{\prime \prime}$ Storage table | \$1,044.00 | \$835.20 | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| furniture | M07-3302 | 33" Staorgae table W/Rall | \$1,154.25 | \$923.40 | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Furniture | M07-3304 | 33" Modular table | \$1,734.00 | \$1,387.20 | 20\% | 50.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| FURNITURE | M07-4501 | ${ }^{45} 5$ STORAGE TABLE | \$1,245.00 | \$996.00 | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| FURNITURE | M07-402 | ${ }^{\text {45 S STORAGE TABLE W/RALL }}$ | \$1,273.63 | \$1,018.90 | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| furniture | M07-4504 | modular table | \$2,104.50 | \$1,683.60 | 20\% | 50.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| FURNITURE | M07-4505 | MODLIAR TABLE | \$2,858,25 | \$2,286.60 | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| FURNITURE | M07-4066 | 45" STORAGE TBL W/ 20 EMS | \$2,143.25 | \$ | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| FURNTTURE FuRNITURE | M07-4088 M07-6001 | 45" STORAGE TBL W/ 20 EMS2 FREE STANDING 60 P-SORTER | \$2,192.00 $\$ 2.697 .50$ | \$1,753.60 $\$ 2,158.00$ | 20\% 20\% | \$0.00 50.00 | \$0.00 50.00 | 0.00 0.00 | \$0.00 50.00 | \$0.00 50.00 | \$0.00 50.00 | 15\% |
| FURNITURE | M07-6802 | modular table 68" | \$1,501.63 | \$1,201.30 | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| FURNITURE | M07-6804 | FURNITURE | \$2,610.75 | \$2,088.60 | ${ }^{20 \%}$ | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Furniture | M07-6806 | 68" STORAGE TBL W/ 30 Ems | \$2,660.75 | \$2,128.60 | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| FURNTURE | M07-9001 | FREE STANDING 990 P-SORTER | \$3,516.25 | \$2,813.00 | 20\% | \$0.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| FURNITURE | M07-MST-3302 | 33" BASIC DUMP TABLE | \$553.25 | \$422.60 | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| FURNITURE | M07-MST-3303 | CONFIG -33" Basic table w/ slots | \$1,495.75 | \$1,196.60 | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| FURNITURE | м07-MST-3305 | standard table | \$1,688.00 | \$1,38.40 | 20\% | 50.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| FURNITURE | м07-MST-3307 | CONFIG - 33" Basic table Elv slots | \$1,678.00 | \$1,322.40 | 20\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| FURNITURE | M07-MST-3308 | CONFIG - 33" Basic Table Elv slots | \$1,205.50 | \$964.40 | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| FURNITURE FURNITURE | M07-MST-6804 | FURNITURE Furniture | $\$ 1,842.75$ $\$ 2839.00$ | $\$ 1,474.20$ $\$ 2.271 .20$ | 20\% | S0.00 50.00 | S0.00 50.00 | 0.00 0.00 | S0.00 50.00 | S0.00 50.00 | 5000 $\$ 0.00$ S0, | 15\% 15\% |
| furniture | M-9032-30 | document shelf for 30" TABLE | \$195.00 | \$156.00 | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| furniture | M-9032-36 | DOCUMENT SHELF FOR 36" TABLE | \$195.00 | \$156.00 | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Furniture | M-9032-48 | DOCUMENT SHELF FOR 48" TABLE | \$210.00 | \$168.00 | 20\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| FURNITURE | M-9098 | UPRIGHT For table 1-1/2" TUBE 44" HIGH | \$110.00 | \$88.00 | 20\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| FURNITURE | MLBOX-1511-6 | $6^{6}$ HIGH LOCK BOX | \$320.60 | \$256.48 | 20\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| FURNITURE | MP24 | MP24- - URNITURE SOUTIONS WELCOME PACK | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| FURNITURE | MSD-4533 | SLİing doors for maling table | \$225.00 | \$180.00 | 20\% | 50.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% 15\% |
| FURNITURE FURNITURE | MSD-6833 |  | \$253.00 | \$202.40 | 20\% | \$0.00 | \$0.00 | 0.00 0.00 | $\$ 9.00$ <br> 50.00 | S0.00 S0.00 | \$0.00 50.00 | 15\% |
| FURNITURE | MS5-4533 | MODULAR STORAGE SHELL 45-1/2"X33" TABLE | \$190.00 | \$152.00 | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| furniture | MS5-6833 | modular storage shelf 681" 3 33" TAble | \$250.00 | \$200.00 | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| FURNITURE | MST-3333 |  | \$475.00 | \$380.00 | 20\% | ${ }^{50.00}$ | ${ }^{50.00}$ | 0.00 | \$0.00 | ${ }^{50.00}$ | ${ }^{50.00}$ | 15\% |
| FURNITURE | MST-4533 |  | \$550.00 | \$440.00 | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | S0.00 S00 | S0.00 S000 | 15\% |
| FURNITURE furniture | MST-6833 | STANDARD TABLE E88"W $\times$ 33"D $\times 29.33^{\prime \prime} \mathrm{H}$ | \$625.00 | \$500.00 | ${ }^{20 \%}$ | \$5000 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| furniture | MT-4533 | Modular table 45-1/2" WX33" Dx29-36INH | \$770.00 | \$616.00 | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| furniture | мт-6833 | MODULAR TABLE $681 \mathrm{IN} . \mathrm{W} \times 33 \mathrm{IN} . \mathrm{D}$ X29-3IIN.H | \$895.00 | \$716.00 | 20\% | 50.00 | \$0.00 | 0.00 | 50.00 | 50.00 | \$0.00 | 15\% |
| furniture | S-7395 | PAPER EIECTION ATTACHMENT | \$0.00 | \$0.00 | 0\% | 50.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| FURNITURE | SD-3022 | TABLE STAND DESK 30"WX22 29.3 -36"H | \$335.00 | \$268.00 | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| FURNITURE | ${ }_{\text {SD-3622 }}$ | SD-362-MALL TABLE 36"LONG X 22 " DEEP | \$380.00 | \$304.00 | ${ }^{20 \%}$ | \$5000 | \$0.00 | 0.00 0.00 | \$0.00 5000 | S0.00 S000 | 5000 5000 S0, | 15\% |
| FURNITURE furniture | SD-4222 SD-4822 |  | \$395.00 $\$ 889.00$ | \$316.00 $\$ 311.20$ | 20\% 20\% | S0.00 50.00 | S0.00 50.00 | 0.00 0.00 | \$0.00 50.00 | S0.00 50.00 | $\$ 9.00$ 50.00 | 15\% 15\% |
| FURNITURE | s0-5422 | TABLE STAND DESK 54"W $\times 22^{\prime \prime} \times 29-366^{\prime \prime H}$ | \$415.00 | \$332.00 | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| furniture | SD-6022 | TABLL STAND DESK 60"WX 22".D $\times 29.366^{\prime \prime} \mathrm{H}$ | \$460.00 | \$368.00 | 20\% | \$0.00 | 50.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| FURNITURE | SD-6622 | TABLL STAND DESK 66"W $\times 22$ " $\times 29.33^{\prime \prime} \mathrm{H}$ | \$444.00 | \$355.20 | 20\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| furniture | SD-7222 | SD-7222 TABLE 72"X22"OPTIONAL RAMP | \$475.00 | \$380.00 | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| FUVNTURE OPTIONS | ${ }_{\text {FNP }}$ |  | \$156.00 | - $\$ 5.4 .78$ | 17\%\% | 50.00 S48100 | 50.00 50085 | 0.00 3798 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| INSERTERS | Meid | MEERREOUPMENT- PSERIES, HV | \$\$1395.00 | - 5 \$180.00 | 36\% | 50.00 S0. | 30.00 S000 | 0.00 0.00 | 50.00 S0.00 | S0.00 S000 | 50.00 50.00 | 15\% |
| Inserters base sytem | T160 | RELAY 6000 INSERTING SYSTEM | \$40,735.00 | \$33,402.70 | 18\% | \$3,477.00 | \$2,955.45 | 274.56 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Inserters base shtem | T70 | relay 7000 INSERTING SYStem | \$45,995.00 | \$3,116.40 | 28\% | \$4,334.00 | \$3,683.90 | 342.24 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Inserters base shtem | TI50 | RELAY 5000 W/4 FEEDER TOWER | \$20,100.00 | \$16,884.00 | 16\% | \$2,453.00 | \$2,085.05 | 193.70 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| inserters base shstem | T180 | relay 8000 INSERTING SYStem | \$67,465.00 | \$48,574.80 | 28\% | \$5,763.00 | \$4,898.55 | 455.08 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| INSERTERS BASE SSSTEM | ${ }_{T} 110$ | RELAY 10002 STATITN INSERTER w/ INSTALL AND TRG | \$4,124.00 | \$3,464.16 | 16\% | \$50.00 | \$50.00 | 0.000 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| INsERTRTRS BAEE SYSTEM INSERTERS BASE SYSTEM | T123 | 2 T TOP W/INST \& TRG RELAY 2500-4500 | \$2,995.00 | \$2,455.90 | 18\% | \$450.00 | \$382.50 | 41.81 | 50.00 | \$0.00 | \$0.00 | 15\% |
| INSERTERS SASE SYSTEM INSERTERS BASE SYTSEM | T124 T125 | 20 Botrom w/INST \& TRG RELAY $2500-4500$ RELAY 2500 W/INSTAL \& TRANING | S2,995.00 $\$ 8,59.00$ |  | 18\%\% | S450.00 $\$ 1,158.00$ | \$382.50 $\$ 984.30$ | 41.81 107.58 | \$0.00 50.00 | S0.00 S0.00 | S0.00 50.00 | 15\% |
| Inserters base system | T135 | RELAY 3500 W/INSTALL \& TRAIING | \$12,693.00 | \$10,408.26 | 18\% | \$1,617.00 | \$1,374.45 | 150.22 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Inserters base system | T145 | relay 4500 W/Install \& traling | \$15,193.00 | \$12,458.26 | 18\% | \$2,321.00 | \$1,972.85 | 215.62 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Inserters base sfitem | T190 | OMR SCAN W/INSTALL \& TRG RELAY 2500 | \$1,595.00 | \$1,307.90 | 18\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| INSERTRES BAEE SYTTEM | ${ }_{T}^{191}$ | OMR SCAN W/ISTALL \& TRG RELLAY 3500-4500 | \$1,595.00 | \$ $\$ 1,3077.90$ | 18\% | \$50.00 | $\$ 0.00$ $\$ 38250$ | 0.00 41.81 | \$5000 | S0.00 S000 | \$0.00 | 15\% |
| INSERTRES SAEE SYSTEM INSERTERS BASE SYSTEM | $T 192$ $T 193$ |  | \$2,495.00 | \$2,045.90 $\$ 2,04590$ | $18 \%$ $18 \%$ | \$455.00 $\$ 45000$ | $\underset{\$ 382.50}{\text { \$382. }}$ | ${ }_{41.81}^{41.81}$ | \$ $\begin{aligned} & \text { S0.00 } \\ & \text { S000 }\end{aligned}$ | \$0.00 S000 | \$ ${ }^{50.00}$ | 15\% |


| Category | tem | DESCRIPTION | Published Commercial Price | PA Contract Price | Disc \% | Commercial Annual SLA | PA Annual SLA (years 2-5) | PA Monthly SLA (years 2-5) | Commercial <br> Annual SMA | $\begin{aligned} & \text { PA Annual } \\ & \text { SMA } \end{aligned}$ | Monthly SMA | SLA/SMA DISC \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INSERTERS BASE SYSTEM | TIRX | 20 SHEET PDR/INSTRTRG/NTEGRITY EXPRESS | \$4,335.00 | \$3,54.70 | 18\% | \$1,189.00 | \$1,010.65 | 110.46 | \$0.00 | 50.00 | \$0.00 | 15\% |
| inserters base sistem | TRY | 2 D Tower/Iste TRG/NTEGRITY ExPRESS | \$2,880.00 | \$2,361.60 | 18\% | \$1,189.00 | \$1,010.65 | 110.46 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| INSERTERS BAEE SYSTEM | TINP | NON PERF PAPER RELAY 2500-4500 | \$0.00 | 50.00 | 0\% | 50.00 | 50.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| inserters base sistem | TIPP | PERRED PAPER RELAY $2500-4500$ | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| Inserters base system | T199 | RELAX 9000 INSERTER W/INST/TGG<500k mo w/ Base, Mall fee | \$80,714.00 | \$66,185.48 | 18\% | \$9,482.00 | \$8,059.70 | 748.75 | 50.00 | \$0.00 | \$0.00 | 15\% |
| Inserters base system | том | relay 900o installation and training | \$1,700.00 | \$1,394.00 | 18\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Inserters base sytem | T196 | RELAY 9000 20 / 10 SCANNER (2 POSITIONS-INCLUDES LARGE TR/ | \$6,233.00 | \$5,11.06 | 18\% | \$788.00 | \$635.80 | 59.07 | 50.00 | 50.00 | 50.00 | 15\% |
| Inserters base system | Ti9) | RELAX 9000 INSERTER W/INST/TRG<500k MO W/ BASE, MALI FEE | \$9,040.00 | \$7,412.80 | 18\% | \$1,855.00 | \$922.25 | 85.68 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Inserters base system | тія | HIGH CAPACITY BIN For high sheet count sets (2 Positions) | \$1,230.00 | \$1,08.60 | 18\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Inserters base system | тім | RELAY 9000 PEDAL KIT For Manual feed | \$345.00 | \$282.90 | 18\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| inserters base sistem | TIIE | RELAY 9000 MUITIFUNCTION FOLDER | \$26,710.00 | \$21,902.20 | 18\% | \$3,205.00 | \$2,724.25 | 253.08 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| inserters base sistem | т198 | RELAY 9000 2ND TOWER | \$29,988.00 | \$24,590.16 | 18\% | \$3,58.00 | \$3,058.30 | 284.12 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| inserters base sistem | tigc | booklet feeder | \$5,523.00 | \$4,970.70 | 10\% | \$663.00 | \$563.55 | 52.35 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| inserters base sistem | TigF | Relay 9000 beit stacker 90 degree angle) System comes | \$5,523.00 | \$4,528.86 | 18\% | \$663.00 | \$563.55 | 52.35 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| inserters base system | Tisn | Straight in line power stacker kit | \$360.00 | \$295.20 | 18\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Inserters base system | DI9P | digp fle based processing | \$15,000.00 | \$12,300.00 | 18\% | \$805.00 | \$684.25 | 63.57 | \$360.00 | \$306.00 | \$28.43 | 15\% |
| Inserters base sitem | T111 | relay 10003 Station inserter w/nstal and trg | \$4,924.00 | \$3,840.72 | 22\% | \$516.00 | \$438.60 | 40.75 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Inserters furniture | TIRC | 60 IN . height adustable table, no doors, suling shelf | \$2,500.00 | \$2,10.00 | 16\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| Inserters furniture | F790018 | $18 \mathrm{IN} . \operatorname{console~Extension~}$ | \$370.00 | \$310.80 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Inserters furniture | F790019 | 30 IN . Console Extension | \$475.00 | \$399.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| Inserters furniture | TRg | HEIGHT ADJUSTABLE TABLE; 72IN. W/ SHELF AND LOCKING DOORS | \$1,850.00 | \$1,554.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Inserters furniture | TIRJ | Height adustable table 601N. w/ shelf | \$1,905.00 | \$1,60.20 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Inserters furniture | TIRD | 90 IN . Height Adustable table, no doors, suling shelf | \$4,585.00 | \$3,75.70 | 18\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| INSERTERS FURNITURE | TRRH | height adustable table foin. w/ shlif and locking door | \$2,215.00 | \$1,81.30 | 18\% | 50.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| INSERTERS Input Scanning | F7SB | barcode scanning software | \$750.00 | \$630.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Inserters input scanning | F720 | 2 data Matrix SCANing for high capaity sheet feeder | \$6,150.00 | \$5,166.00 | 16\% | \$1,189.00 | \$1,010.65 | 93.89 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Inserters indut scanning | F790250 | SCAnner mounting kit for high capactir shet feeder | \$820.00 | \$639.60 | 22\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| INSERTERS INPUT SCANNING | F7FS | Fixed beam omr and barcode scanner for high capaity | \$2,575.00 | \$2,11.50 | 18\% | \$226.00 | \$192.10 | 17.85 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| INSERTERS INPUT SCANNING | F7TB | Tower omr barcood scanning hardware | \$2,575.00 | \$2,11.50 | 18\% | \$377.00 | \$320.45 | 29.77 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| INSERTERS INPUT SCANNING | THC | High capaity Sheet feeder | \$6,895.00 | \$5,791.80 | 16\% | \$902.00 | \$766.70 | 71.23 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Inserters input scanning | TTRM | tiRM - tower scanning hardware | \$2,575.00 | \$2,11.50 | 18\% | \$377.00 | \$320.45 | 29.77 | \$0.00 | 50.00 | \$0.00 | 15\% |
| inserters localization kits | F391550 | relay localization kit - us | \$0.00 | \$0.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| inserters localization kits | $\mathrm{D}_{19012}$ | vertical power localization kit-us | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| inserters localization kits | F790042-01 | power cord | 50.00 | 50.00 | 0\% | 50.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| inserters localization kits | F790700-01 | us relay localzation kit | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| inserters localization kits | F791700-01 | us hilap sheet feeder localization kit | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| INSERTERS MALL MACHINE INTERFACES | F7MT | MALL MACHINE INTERFACE FOR CONNECT+ 1000/2000 | \$3,290.00 | \$2,56.20 | 22\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| INSERTERS MALL MACHINE INTERFACES | F7MU | MALL MACHINE INTERFACE FOR CONNECT+ 3000 | \$3,290.00 | \$2,56.20 | 22\% | 50.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| inserters options | F790034 | usb hub | 50.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Inserters options | F701 | bottom adoress inverter kit | \$1,025.00 | \$799.50 | 22\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Inserters options | F9pg | powerguard | \$295.00 | \$230.10 | 22\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| inserters options | ${ }^{T 120}$ | 2 d tower scanning | \$3,50.00 | \$2,87.00 | 18\% | \$1,189.00 | \$1,010.65 | 93.89 | \$0.00 | 50.00 | 50.00 | 15\% |
| inserters options | ${ }_{\text {TISP }}$ | RELAY 5000/6000 FILE BASED PROCESSING WITHOUT PC | \$9,000.00 | \$7,80.00 | 18\% | \$388.00 | \$295.80 | 27.48 | \$360.00 | \$306.00 | \$28.43 | 15\% |
| inserters options | ${ }_{\text {TI6P }}$ | RELAY 5000/6000 FlL Eased processing | \$10,000.00 | \$8,200.00 | 18\% | \$829.00 | \$704.65 | 65.46 | \$360.00 | \$306.00 | \$28.43 | 15\% |
| Inserters options | Tige | RELAY 7000/8000 FILE BASED PROCESSING WITHOUT PC | \$14,000.00 | \$11,480.00 | 18\% | \$388.00 | \$295.80 | 27.48 | \$360.00 | \$306.00 | \$28.43 | 15\% |
| inserters options | TIET | Exit transport | \$1,995.00 | \$1,675.80 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| inserters options | TiFs | flat sealer | \$3,955.00 | \$3,32.20 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| inserters options | TINK | OMR SCAN RELAY 2 K W/INSTALL \& TRG | \$1,595.00 | \$1,37.90 | 18\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| INSERTERS PERPHEERALS | F37A | OMR SCANNER W/INSTALL \& TRAINING | \$1,595.00 | \$1,24.10 | 22\% | \$0.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| INsERT ${ }^{\text {ders Peripherals }}$ | т101 | tablet option | \$2,50.00 | \$2,050.00 | 18\% | \$208.00 | \$176.80 | 16.42 | 50.00 | 50.00 | 50.00 | 15\% |
| INSERTERS PERPHEREALS | T102 | FixED beam barcode w/install \& trg | \$1,995.00 | \$1,35.90 | 18\% | \$300.00 | \$255.00 | 23.69 | 50.00 | \$0.00 | \$0.00 | 15\% |
| Inserters peripherais | т103 | $2 \mathrm{DCAANER} \mathrm{W/INSTALL} \mathrm{\&} \mathrm{TRAIING}$ | \$2,995.00 | \$2,45.90 | 18\% | \$450.00 | \$382.50 | 35.53 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Inserters Peripherals | TRS | VERTICAL STACKER W/INSTALL \& TRG | \$1,755.00 | \$1,474.20 | 16\% | \$167.00 | \$141.95 | 13.19 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| INSERTERS PROFESSIONAL SERVICES | ReLay9000 | Offering-relay 9000 inserting system | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| INSERTRRS PRofessional services | relay9ooaddon | Offering-relay 9000 inserting system ado on | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| INSERTERS PROFESSIONAL SERVICES | DITS | installation and operator training for scanning | \$602.00 | \$493.64 | 18\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| INSERTRRS PRofessional sevilces | ditu | installation o operation training for high Capacity she | \$464.00 | \$380.48 | 18\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| INSERTERS PRofessional services | Ditv | installation and operator training for stackers | \$238.00 | \$195.16 | 18\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| INSERTERS PRofessional services | diwf | installation and operator training for flat sealer | \$365.00 | \$299.30 | 18\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Inserters professional services | ${ }_{\text {F3C2 }}$ | MAIL RUN ASSITTANCE - 2 Hours | \$335.00 | \$274.70 | 18\% | 50.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Inserters professional services | RCSE | PRo SERVICES-RELAY INTEGRITY EXPRESS | \$300.00 | \$270.00 | 10\% | 50.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Inserters professional services | ток | Installation and operator traling for inserter | \$1,360.00 | \$1,15.20 | 18\% | \$0.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| INSERTERS PROFESSIONAL SERVICES | тои | MAIL RUN ASIIT-UP TO 4 Hours | \$562.00 | \$460.84 | 18\% | 50.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| inserters stackers | tivp | vertical power stacker | \$1,755.00 | \$1,474.20 | 16\% | \$167.00 | \$141.95 | 13.19 | \$0.00 | 50.00 | \$0.00 | 15\% |
| INSERTERS STACKRRS | DiBX | SECOND STACKER FOR TANDEM BELT STACKER | \$0.00 | 50.00 | 16\% | \$232.00 | \$197.20 | 18.32 | 50.00 | 50.00 | 50.00 | 15\% |
| Inserters stackers | TIBB | belt stacker w/ Installation to height stand | \$3,895.00 | \$3,27.80 | 16\% | \$225.00 | \$191.25 | 17.77 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| INSERTERS STACKERS | TIBD | tandem belt stacker w/ installation to height stand, in | \$5,150.00 | \$4,223.00 | 18\% | \$225.00 | \$191.25 | 17.77 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| inserters tray options | F780183 | SHEET/FLAT ENvELOPE TRAY | \$205.00 | \$172.20 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Inserters tray options | ${ }^{\text {F780184 }}$ | INSERT TRAY | \$205.00 | \$172.20 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| INSERTERS TRAY OPTIIOSS | ${ }^{\text {F790725 }}$ | SALES KIT - FEEDER INSERT SUPPORT | \$415.00 | \$348.60 | 16\% |  | \$0.00 | 0.00 |  |  |  |  |
| INSERTERS TRAY OPTIONS INSERTERS TRAY OPTIONS | F797206 F790135 | SALES STIT- ADUUSTABLE SHINGLE TRAY SALES-KT-MATE BOOKLET KIT For Tower | S125.00 $\$ 0.00$ | $\$ 105.00$ $\$ 0.00$ | 16\% | S0.00 s00.00 | S0.00 S00.00 | 0.00 0.00 | 50.00 $\$ 0.00$ | \$0.00 \$0.00 | \$0.00 50.00 | 15\% |
| Inserters tray options | F790442 | SALES KIT-LLAT ENvELOPE KIT For tower | \$0.00 | \$0.00 | 28\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| INSERTERS TRAY Options | F700327 | SPECIAL TOWER FEEDER KIT | \$260.00 | \$208.00 | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| integrated postal scales | mT49 | SCALE, GLOBAL-149 L / 60 Kg | \$0.00 | \$0.00 | 0\% | \$253.00 | \$215.05 | 19.98 | 50.00 | \$0.00 | \$0.00 | 15\% |
| integrated postal scales | mT4w | SCALE, W\&M, GLobal - 149 LB / 60 KG | \$0.00 | \$0.00 | 0\% | \$253.00 | \$215.05 | 19.98 | \$0.00 | 50.00 | \$0.00 | 15\% |
| integrated postal scales | zHLs | Lobby Scale capablity | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| letter opener | ом306 | 306 Letter opener | \$15,500.00 | \$12,710.00 | 18\% | \$1,500.00 | \$1,275.00 | ${ }^{139.35}$ | 50.00 | 50.00 | 50.00 | 15\% |
| LETTER OPENER | Ом306s | 3065 Letter opener w/Sort | \$18,500.00 | \$15,170.00 | 18\% | \$1,800.00 | \$1,530.00 | 167.22 | \$0.00 | \$0.00 | 50.00 | 15\% |
| Letter opener | омвAT | 306 Letter opener batcher | \$1,400.00 | \$1,176.00 | 16\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
|  | OMBIN | 3005 SORT LETTER OPENER BIN 306s Sort leter opner convevor | - 5700.00 | ( 5888.00 | 16\% | ( $\begin{array}{r}\text { S0.00 } \\ \text { S160.00 }\end{array}$ | ( $\begin{array}{r}\text { S0.00 } \\ \$ 13600\end{array}$ | 0.00 1486 | \$0.00 | S0.00 S00 | \$0.00 | 15\% |
| LETTER OPENER LTTER OPNER | OMPRINT |  | $\$ 1,900.00$ $\$ 3,00000$ | \$1,59.00 $\$ 2.520 .00$ | 16\% | \$160.00 | $\underset{\text { S101.25 }}{\$ 13.00}$ | 14.86 20.90 | 50.00 50.00 | 50.00 S00. | 50.00 50.00 | 15\% |
| Letter opener | PSSL | 306 Letter opener pro inttal-training | \$325.00 | \$269.75 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Letter openers base system | dLa2 | DLL200"' Letter opener | \$3,145.00 | \$2,641.80 | 16\% | \$275.00 | \$233.75 | 21.72 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Letter openers base system | da3 | DL400'm HIGH SPEED LETTER OPENER | \$5,550.00 | \$4,66.00 | 16\% | \$620.00 | \$527.00 | 48.96 | 50.00 | \$0.00 | 50.00 | 15\% |
| LETTER OPRENERS FURNITURE OPTIONS | Pboos | MAIL TTAY SUPPORT | \$160.00 | \$134.40 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| Letter openers, HIG Volume | DLA4 | OMATION 410 W/INSTALL \&TRAIING 120 V | \$9,425.00 | \$7,82.75 | 17\% | \$1,106.00 | \$940.10 | 87.34 | \$0.00 | \$0.00 | 50.00 | 15\% |
| LoCkERS Lockers | LOCKERA LOCKERF | INTELIGENT LOCKER A INTELIGENT LOCKR F | \$6,413.05 | $\$ 5.622 .72$ $\$ 4,976.02$ | 12\% | \$233.00 $\$ 171.00$ | \$198.05 $\$ 145.35$ | 18.40 13.50 | 50.00 50.00 | \$0.00 50.00 | \$0.00 \$0.00 | 15\% 15\% |
| Lockers | Lockerh | inteligent locker h | \$5,473.07 | \$4,814.34 | 12\% | \$155.00 | \$131.75 | 12.24 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Lockers | LOCKERL | inteligent locker l | \$5,097.09 | \$4,491.00 | 12\% | \$124.00 | \$105.40 | 9.79 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Lockers | Lockerm | ${ }^{\text {INTELLIGENT L LCCKR M M }}$ | \$5,097.09 | \$4,491.00 | 12\% | \$124.00 | \$105.40 | 9.79 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| LoCkErs LoCkRRS | Lockerps LOCKERR | INTELIGENT L LCCKER IMPLEMENTATION INTELGENT OCKER | $\$ 1,000.00$ $\$ 4.533 .10$ | (5880.00 | 12\% | $\$ 0.00$ $\$ 78.00$ | $\$ 0.00$ $\$ 66.30$ | 0.00 6.16 | 50.00 5000 | S0.00 50.00 | 50.00 5000 | 15\% |
| Lockers | Lockerx | INTELIIGENT LOCKERX | \$1,50.00 | ${ }_{\text {S }}$ | 12\% | \$ 50.00 | S 506000 | 6.00 0.0 | \$5000 | 50.00 soo | \$5000 | 15\% |
| Lockers | Locksscbase | INTELIGENT Locker base nistall | \$100.00 | \$120.00 | 0\% | \$0.00 | S0.00 S0.00 | 0.00 | \$0.00 | \$5000 | \$0.00 | 15\% |
| Lockers | Locksss1 | Inteligent locker sys | \$24,230.73 | \$22,235.93 | 8\% | \$1,973.00 | \$1,67.05 | 155.80 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Lockers | Locksss2 | intelligent locker sys | \$22,350.78 | \$20,619.17 | 8\% | \$1,818.00 | \$1,545.30 | 143.56 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Lockers | Lockssrs3 | INTELIIEENT LOCEER SYS | \$ $522,1626.78$ | \$20,457.49 | $8 \%$ | \$ $\$ 1.8182 .000$ | ¢ | 142.30 <br> 1985 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| LOCKERS Lockers | Locksys | INTELIIEENT LOCEER SY4 | \$21,786.80 $\$ 20,470.83$ | $\$ 20,134.15$ $\$ 19,002.41$ | 8\% ${ }_{7}^{8 \%}$ | $\$ 1,771.00$ $\$ 1,663.00$ | $\$ 1,505.35$ $\$ 1,113.55$ | 139.85 131.32 | 50.00 50.00 | \$0.00 s0.00 | \$0.00 S0.00 | 15\% |
| Lockers | Locksys6 | intelligent locker sYs | \$20,658.83 | \$19,164.09 | 7\% | \$1,678.00 | \$1,426.30 | 132.50 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Lockers | LXAB | INDOOR RRONT L LAAD MAIN LOCKER WITH TOUCHSCREEN AND EI | \$8,000.00 | \$6,720.00 | 16\% | \$966.00 | \$816.00 | ${ }_{75.81}$ | \$0.00 | \$0.00 | \$0.00 | 15\%\% |
| LoCkERS LOCKERS | $\underset{\text { LXAD }}{\substack{\text { LXAE }}}$ | INDOOR FRONT LOAD ADD-ON LOCKER INDOOR RRONT LAAD AL-MEIUM SIZED Ado-on Locker | $\$ 6,350.00$ $\$ 5,600.00$ | $\$ 5,334.00$ $\$ 4,70.00$ | $16 \%$ $16 \%$ | $\$ 762.00$ $\$ 672.00$ | \$547.70 | 60.17 53.06 | \$0.00 S0.00 | \$0.00 S0.00 | \$0.00 S0.00 | 15\% 15\% |
| Lockers | ${ }_{\text {LXAG }}$ | INDOOR FRONT LOAD EXTRA LARGE ADD-ON LOCKER | \$5,60.00 | \$ $54,704.00$ | 16\% | \$6572.00 | \$5571.20 | ${ }_{53.06}$ | 50.00 50.00 | \$5000 | \$5000 | 15\% |
| Lockers | lхam | INDOOR RRONT LOAD SMAL/MEDIUM ADD-ON LOCKER | \$6,500.00 | \$5,46.00 | 16\% | \$780.00 | \$663.00 | 61.59 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Lockers | LX-AR101 | luxer assistive controller - TACtIL device for the sein | \$650.00 | \$546.00 | 16\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| Lockers | Lxax | INDOOR FRONT LOAD HIGH Density Ado-on Locker | \$9,900.00 | \$8,36.00 | 16\% | \$1,188.00 | \$1,009.80 | 93.81 | 50.00 | 50.00 | 50.00 | 15\% |
| Lockers | Lx-c107 | CELULAR CONNECTION (MODEM) | \$550.00 | S462.00 $\$ 16800$ | 16\% |  | \$0.00 | 0.00 | 50.00 |  |  | 15\% |
| LOCKERS Lockers | $\underset{\substack{\text { Lx-c209 } \\ \text { Lx-custom }}}{\text { del }}$ |  | $\$ 200.00$ $\$ 1,250.00$ | S168.00 \$1,05000 | 16\% | \$0.00 s0.00 | \$0.00 S0.00 | 0.00 0.00 | \$0.00 50.00 | \$0.00 s0.00 | \$0.00 50.00 | 15\% |
| Lockers | LX-IL1001 | Extra ipad \& Wall mounting bracket | \$1,300.00 | \$1,092.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Lockers | Lx-H1002 | ExTRA TOUCHCRREEN-HANDHEL IPAD MINI WITH A HANDHELD | \$1,300.00 | \$1,092.00 | ${ }^{16 \%}$ | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| LoCkERS Lockers | L--NS1002 LXOB | SURVELLIANCE CAMERA OUTDOOR RRONT LOAD MAIN LOCKER WITH TOUCHSCREEN AND | $\$ 300.00$ $\$ 10,300.00$ | \$8252.00 | $16 \%$ $16 \%$ | $\$ 0.00$ $\$ 1,236.00$ | 50.00 $\$ 1,050.60$ | 0.00 97.60 | \$0.00 50.00 | \$0.00 S0.00 | 50.00 50.00 | 15\% |
| Ockers | LXOD | OUTDOOR RRONT LIAD ADD-ON LOCKER | \$7,900.00 | $\underset{\$ 6,636.00}{ }$ | 16\% | \$948.00 | ${ }_{\text {S }}^{5050.80}$ | 74.86 | 50.00 | 50.00 | \$50.00 | 15\% |
| LOCKERS | LXOE | OUTDOOR Rront Load al-Medium sized ado-on Locker | \$7,150.00 | \$6,006.00 | 16\% | \$858.00 | \$729.30 | 67.75 | \$0.00 | \$0.00 | \$0.00 | 15\% |


| Category | ттем | description | Published Commercial Price | PA Contract Price | Disc \% | Commercial <br> Annual SLA | PA Annual SLA (years 2-5) | PA Monthly SLA (years 2-5) | Commercial <br> Annual SMA | PA Annual SMA | Monthly SMA | SLA/SMA DISC \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| LOCKERS | Lxog | OUTDOOR FRONT LOAD ExTRA LARGE ADD-ON LOCKER | \$7,200.00 | \$6,048.00 | 16\% | \$864.00 | \$734.40 | 68.23 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Lockers | LX-RAL-8028 | brown (OPTIONAL Lase color | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| Lockers | LX-RAL-9005 | BLACK (OPTIONAL BASE COLOR) | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Lockers | Lx-RAL-9006 | SILVER (OPTIONAL LASE COLOR) | \$0.00 | \$0.00 | 0\% | \$0.00 | 50.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| Lockers | LX-RAL-9016 | WHITE (DEFAULT BASE COLOR) | \$0.00 | \$0.00 | \% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Lockers | Lx-UL | UL CRRTIFED Locker | \$250.00 | \$210.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| LOCkERS | Lx-WRAP | CUSTOM WRAP (3RD PARTY - QUOTED SEPERATELY) | \$0.00 | \$0.00 | 0\% | 50.00 | 50.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| low volume maling | Hzoo | sendpro malistation with sib Scale | \$850.00 | \$680.00 | 20\% | \$13.00 | \$11.05 | 1.03 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Low volume malling | SPCRK | Return kit for sendpro c series | \$0.00 | \$0.00 | 0\% | 50.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| Low volume maling accesories | eoelim | ENVELOPES \#10 GUMMED, WHITE | \$150.00 | \$150.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Low volume maling accessories | Eqelin | ENVELOPES 6 " X 9" GUMMED, WHITE | \$175.00 | \$175.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| Low volume maling accessories | EQELIO | ENVELOPES $6^{\prime \prime} \times 91 / 2 \mathrm{l}$ GUMMED, WHITE | \$185.00 | \$185.00 | \% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Low volume maling accessories | EQELIP | ENVELOPES $91 / 2^{\prime \prime} \times 12^{\prime \prime}$ GUMMED,WHITE | \$250.00 | \$250.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| Low volume mallig accessories | 1 1E44 | Desktop thermal roll printer | \$540.00 | \$351.00 | 35\% | \$69.00 | \$58.65 | 5.45 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| low volume maling analytics | 1 FA 2 | BAIIC ACCOUNTING (100 Dept) | \$340.00 | \$285.60 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Low volume Maling analytics | 1 fbL | dm series analttics (50 Accounts) | \$204.00 | \$171.36 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Low volume maling analytics | 1FBM | dm SERIES ANalyTİS (100 AcCounts) | \$375.00 | \$315.00 | 16\% | 50.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| LOW VoLume Malling analytics | 1 FBN | dm SERIES ANALYTITS (300 AcCounts) | \$627.00 | \$526.68 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Low volume Maling analytics | 1 1FA1 | BASIC ACCOUNTING (25 DEPT) | \$0.00 | 50.00 | 16\% | 50.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Low volume Maling analytics | 1 FaC | Basic Accounting (10 dept) | \$0.00 | \$0.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Low volume maling analytics | ${ }^{12} \mathrm{FAF}$ | NO ACCOUNTING SOFTWARE | \$0.00 | \$0.00 | 20\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| Low volume Malling analytics | 1 FNV | INVIEW STARTUP KIT For dm125/225 | 50.00 | 50.00 | 40\% | \$0.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Low volume Maling analytics | 1FNVKIT | KIT/ / NVIEW ACCOUNTING UPGRADE | \$0.00 | \$0.00 | 22\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Low volume maling analytics | nv9okit | Inview welcomekit | 50.00 | \$0.00 | 16\% | 50.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| Low volume Maling analvics | nv99kit | INVIEW WELCOME KIT | \$0.00 | \$0.00 | 16\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| low volume Maling analytics | apac | accounting weight break reporting | \$0.00 | \$0.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| LOW VoLume Maling analytics | APB1 | AcCounting devices (2) | \$0.00 | \$0.00 | 16\% | 50.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Low volume maling analytics | APB2 | Accounting devices (10) | 50.00 | 50.00 | 16\% | 50.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Low volume Maling analytics | APB3 | ACCOUNTING dEVICES (100) | \$0.00 | \$0.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Low volume maling analytics | APB4 | ACCOUNTING DEVICES (500) | \$0.00 | \$0.00 | 30\% | 50.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Low volume maling analytics | APKN | ACCOUNT LIST IMPORT/EXPORT | \$0.00 | \$0.00 | 28\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Low volume malligg base system | c200 | SENDPRo C 200 | \$395.00 | \$331.80 | 16\% | \$0.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Low volume maling base system | c300 | SENDPRO C 300 | \$1,195.00 | \$860.40 | 28\% | \$118.00 | \$100.30 | 9.32 | 50.00 | \$0.00 | 50.00 | 15\% |
| LOW Volume maling base system | 8 HoO | C SERIES IMI Base | \$0.00 | \$0.00 | \% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| LOW VoLume Maling base syste softw | \%zHC2 | SENDPRO C200 BASE SYSTEM IDENTIFER | \$0.00 | \$0.00 | 16\% | 50.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| Low volume Mallig b bes sysem sofw | \%zHC3 | SENDPRO C300 BASE SYSTEM IDENTIFIER SENDPRO C400 BASE SYSTEM IDENTIFIER | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\$ 0.00$ | 16\% | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | 0.00 0.00 | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | \$0.00 S0.00 | 15\% |
| Low volume malling cloud accounting | caab | COST ACCOUNTING SILVER Plan (100 Actis, 10 devices) | \$0.00 | \$0.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Low volume malling cloud accounting | caas | cost accounting bronze plan (25 Acts, 2 devices) | \$0.00 | \$0.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| LOW VOLUME MAILING CONNECTIVITY OPTIONS | DC | digital connectivit pro serv | \$153.00 | \$91.80 | 40\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | S0.00 | 15\% |
| LOW VOLUME MAILING CONNECTIVITY OPTIONS | WIF2 | WIFI ADAPTER Option for lan 2 dm125-225 | \$49.00 | \$29.40 | 40\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| LOW VOLUME MALLING CONNECTVIVIY | PB-4000-US | SMARTLINK: LVM WIF/LAN ANALYTICS DEVIICE | S0.00 | 50.00 | 40\% | \$0.00 | 50.00 | 0.00 | 50.00 | S0.00 | 50.00 | 15\% |
| Low volume maling inview options | nv50 | Inview dashboard - SIIGLE UNit oniy (DM125 / DM225) | \$625.00 | \$525.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| Low volume maling inview options | nv90 | Inview subcription | \$0.00 | \$0.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Low volume Maling inview options | Nv99 | INVEW SOFTWARE | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Low volume malling options | sbos | barcode scanner | \$835.00 | \$651.30 | 22\% | \$189.00 | \$160.65 | 14.92 | \$0.00 | 50.00 | 50.00 | 15\% |
| Low volume malling options | SP3RK | Return Kit for sendpro 300 | 50.00 | \$0.00 | 0\% | 50.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Low volume maling peripherals | SFGK | PC TRANSEER UTLITY KIT | \$205.00 | \$159.90 | 22\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| LOW VoLume Maling Professional servi | cfpsa | PROFESSIIINAL INSTALLATION (LV) | \$206.00 | \$168.92 | 18\% | 50.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Low volume Malling professional servi | cfast | PC METER CONNECT INSTALL | \$102.00 | \$88.64 | 18\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| Low volume Malling professional servic | ck7sA | Professional instalation for malistation | \$185.00 | \$144.30 | 22\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| Low volume maling rates | 2 HDS | USPS RATES WITH METERED Letter | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Low volume Mallig rates | zHD6 | USPS RATES WITH STAMPED LETTER | \$0.00 | 50.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| Low volume Malling shipring options | 1 1335 | SENDPRO C200/c30//400 LABEL PRINTER | \$540.00 | \$421.20 | 22\% | \$36.00 | \$30.60 | 2.84 | \$0.00 | 50.00 | 50.00 | 15\% |
| Low volume maling special services | zHD9 | retall ground lor | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Low volume maling sfstem speed | 2 H 25 | 2 HOO 40 LPM | 50.00 | 50.00 | 0\% | 50.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| LOW VOLUME MALILNG SSYTEM SPEED | $2 \mathrm{H26}$ | 2 HHO 50 LPM | \$0.00 | \$0.00 | 0\% | 50.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| Low volume maling ssstem speed | zH27 | 2 H 065 LPM | \$0.00 | \$0.00 | 0\% | 50.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| Low volume maling systems | ME1A | MEter fquipment - C Series | \$513.00 | \$340.00 | 34\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| LOW VoLume Malling sytems accessorie | MP00098 | MP82 SCALE-MOUNTTED DISPLAY KIT | \$0.00 | \$0.00 | 0\% | 50.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| LOW Volume Mallig value base optio | N1FS4 |  | S0.00 $\$ 0.00$ | S0.00 $\$ 0.00$ | 0\% | 50.00 $\$ 0.00$ | S0.00 S0.00 | 0.00 0.00 | S0.00 S0.00 | \$0.00 $\$ 0.00$ | S0.00 S0.00 | 15\% |
| Low volume Malling value based option | NzH36 | AUto inscriptions | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| low volume maling value based option | NZH37 | auto ad slogans | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Low volume Malling value based option | NZHD1 | standard ad slogan | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| LOW VOLUME MALLING VALUE BASED OPTIIO | NZHD2 | STANDARD Inscription | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Low volume Malling value based option | NZHD3 | Custom ad slogan Custom inscription | \$0.00 50.00 | \$0.00 50.00 | 0\% | 50.00 50.00 | \$0.00 S0.00 | 0.00 0.00 | \$0.00 S0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 S0.00 | 15\% |
| Low volume Malling weighing options | zhaz | 15 LB WEIGHING OPTION For mto scale | \$1,825.00 | \$1,368.75 | 25\% | \$0.00 | S0.00 | 0.00 | \$5000 | \$0.00 | \$5000 | 15\% |
| Low volume Maling weighing options | zha3 |  | \$2,820.00 | \$2,115.00 | 25\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| low volume maling weighing options | ZHA5 | 70 LB WEIGHING OPTION FOR MTTW SCALE | \$3,145.00 | \$2,358.75 | 25\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| LOW VOLUME MALING WEIIGHING OPTIONS | zhas | 30 LB WEIGHING OPTION FOR MT3W SCALE | \$2,820.00 | \$2,115.00 | 25\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Low volume Maling weighing options | zHA9 | 149 LB WEIGHING OPTION FOR MT4W SCALE | \$4,335.00 | \$3,251.25 | 25\% | 50.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Low volume Malling weighing options | zHB3 | 149 LB WEIGHING OPTION For mta9 SCale | \$4,335.00 | \$3,251.25 | 25\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Low volume Malling welihling options | ZHB5 | 70 LB WEIGHING OPTION FOR MTTW SCALE | \$3,145.00 | \$2,358.75 | 25\% | \$0.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| LOW VOLUME MAlLING WEIGHING OPTIONS | Hz86002 | SCALE OPENING COVER | \$5000 | \$5000 | 0\% | \$5000 | S0.00 S0.00 | 0.00 | \$5000 | \$0.00 | S5000 | 15\% |
| Low volume Malling weighing options | Mp1w | 5/10 Lb. WEIGHING WITH External display | \$0.00 | \$0.00 | 0\% | \$88.00 | \$74.80 | ${ }^{6.95}$ | 50.00 | \$0.00 | S0.00 | 15\% |
| Low volume Maling weighing options | MP81 | serial interface scale | \$0.00 | \$0.00 | 0\% | \$28.00 | \$23.80 | 2.21 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| low volume maling weighing options | MP82 | horizon type approved scale | \$0.00 | \$0.00 | 0\% | \$28.00 | \$23.80 | 2.21 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| LOW VOLUME MALING WEIGHING OPTIONS | MPC1 | INTEGRATED WEIGHING PLATFORM | \$0.00 | \$0.00 | 0\% | \$59.00 | \$50.15 | 4.66 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| LOW VOLUME MALLING WEIGHING OPTIONS | 2H15 | 70 LB WEIGHING OPTION FOR MP49 SCALE | \$3,145.00 | \$ | 22\% | ¢5000 | \$50.00 | 0.00 | \$5000 | \$0.00 | Solo s.00 | 15\% |
| Low volume maling weighing options | ZH24 | manual weight entry | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| LOW VOLUME MALING WEIGHING OPTIONS | zHwh | 15LBS./7KG WEIGHING OPTION FOR MP81 SCALE | \$1,795.00 | \$1,400.10 | 22\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| Low volume Malling weliting options | ZHWL | 5LBS./3KG WEIGHING OPTION FOR MP81 SCALE | \$799.00 | \$620.10 | 22\% |  |  | 0.00 |  |  | S0.00 S00 | 15\% |
| Low volume Malling weliglig options | ZHWM | 10LBS./ SKG Welighing option for mpgi Scale INTEGRATE WEIGH PLITFORM DM125 | \$1,295.00 S0.00 | \$1,010.10 | 22\% | $\$ 0.00$ $\$ 27.00$ | S0.00 $\$ 22.95$ | 0.00 2.13 | \$0.00 $\$ 0.00$ | \$0.00 $\$ 0.00$ | \$0.00 S0.00 | 15\% |
| MEDUM VoLUME FOLDER-NSSERTER ACCESSS | cscagooro | powerguard? | \$99.00 | \$83.16 | 16\% | \$5000 | \$5000 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| MEDUM V OLUME FOLDER-INSERTER ACCESS | Comiz | POWERGUARD SERVIICE PACKAGE 2 | \$99.00 | \$83.16 | 16\% | \$0.00 | \$0.00 | ${ }^{0.00}$ | \$0.00 | \$0.00 | \$0.00 | 15\% |
| MEDUM VOLUME MALILNG OPTIONS MEDIUM VOUME MALING SSTTEMS | DM1RKL c2c1 | RETURN KIT FOR DM100/125- Lerge SENDPRO C425- SENDPRO BUNDLE | $\$ 0.00$ $\$ 1,190.00$ | $\$ 0.00$ $\$ 1,036.80$ | - | \$ $\begin{array}{r}\text { S0.00 } \\ \$ 28.00\end{array}$ | $\$ 50.00$ $\$ 23.80$ | 0.00 2.21 a | \$0.00 S0.00 | $\$ 0.00$ 50.00 | \$0.00 S0.00 | $15 \%$ $15 \%$ |
| MEDIUM VOLUME MAILING SSTEEMS | C2C2 | SENDPROC C425-sENDPRO PLUS BUNDLE | \$2,590.00 | \$2,175.60 | 16\% | \$28.00 | \$23.80 | ${ }_{2}^{2.21}$ | \$5000 | \$0.00 | S 5000 | 15\% |
| MEDIUM VOLUME MAILING SSTEEMS | C425 | Sendpro C425 | \$795.00 | \$752.40 | 5\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| MEDIUM VOLUME MALIING SSTTEMS | ME1B | METER EQUPMENT - DM400 | \$456.00 | \$330.00 | 28\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| MEDUM VOLUME MALING SYSTEMS MEIUM VOUUME MAILING SYTEMS | me1c | meter equipment - P SERIES, LV | \$909.00 | \$670.00 | 26\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| MEDUM VOLUME MALILNG SSTTEMS MEDIUM YOUUME MAILNG SSTTEMS | $\mathrm{CLC1}^{\text {c5c }}$ |  | \$5,285.00 | \$4,122.30 | ${ }^{22 \%}$ | \$402.00 | ${ }_{\text {S }} \mathbf{5 4 4 . 7 0}$ | ${ }^{31.74}$ |  |  | \$0.00 | 15\% |
| MEDIUM VOLUME MALING SYSTEMS MEDIUM VOUME MALING SSSTEMS | C5C2 | SENDPRO C AUTO PRO MALIING SENDPRO AUTOFEED PRO SHIPPING | $\$ 6,085.00$ $\$ 5,835.00$ | \$4,746.30 $\$ 4,51.30$ | ${ }_{22 \%}^{22 \%}$ | \$612.00 $\$ 438.00$ | $\$ 520.20$ $\$ 372.30$ | 48.33 34.59 | \$0.00 S0.00 | \$0.00 $\$ 0.00$ | \$0.00 S0.00 | 15\% |
| MEDIUM VOLUME MAILING SYSTEMS | c5cc | SENDPRO AUTOFEED CUSTOM CONFIG | \$5,145.00 | \$ ${ }_{\text {S2,453.10 }}$ | 22\% | \$374.00 | \$317.90 | ${ }^{29.53}$ | \$5000 | \$0.00 | S5000 | 15\% |
| MEDIUM VOLUME MALING SYSTEMS | ${ }_{2} \mathrm{HC5}$ | ZHC5 - SENDPRO C5OO BASE SYTEM IDENTIFIER | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| MEDUM VOLUME MALING SYSTEMS MEDIUM VOLUME MAlING SYTEMS | 2HA3 2H30 | 2HA3- 30 LB SCALE OPTION HHOO 120 PPM SPEED | $\$ 2,822.00$ $\$ 1,000.00$ | \$2,199.60 $\$ 780.00$ | 22\% | $\$ 0.00$ 50.00 | \$0.00 S0.00 | 0.00 0.00 | S0.00 s0.00 | S0.00 50.00 | S0.00 50.00 | 15\% 15\% |
| MEDIUM VOLUME MAILING SYSTEMS | Dм2RKL | RETURN KIT FOR DM $200 / 225$ - Large | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| MEDUM VOLUME MALING SYSTEMS MEDUM VOUUME MAlING SYTEMS | DM3RKL | RETURN KIT For dm ino - Lerge RETURN KIT For Mallisation | S0.00 50.00 | \$0.00 5000 | \%\% | 50.00 5000 | S0.00 5000 | 0.00 0.00 | S0.00 50.00 | S0.00 50.00 | S0.00 50.00 | 15\% |
| MEDUM VOLUME MALING SSSTEMS MEDIUM VOUME MALING SSTEMS | ${ }_{\text {dMMRK }}^{\text {D93-P }}$ | Return kit for mallstation PRZo Return lit with box | S0.00 50.00 | \$0.00 | \%\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 50.00 | \$0.00 5000 | 15\% |
| MEDUM VoIUME MALILIG SYSTEMS ACCESSS | Scmp8110 | MP8110- -10 LB UPGAADE | \$0.00 | \$5.00 | 0\% | \$58.15 | \$49.43 | 4.59 | \$5000 | \$0.00 | \$5000 | 15\% |
| MEDUM VOLUME MALIIN SYSTEMS ACCESS | (ess mp8115 | MP8115-15 LI UPGRADE | \$0.00 | \$0.00 | 0\% | \$79.70 | \$67.75 | 6.29 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| MEDUM VOLUME MALING SYSTEMS ACCESS |  | 3H0090 LPM SPEED | \$0.00 | \$0.00 | \% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| MEDUM VOLUME MALLING SYYTEMS ACCESS | Sssilio | SENDPRO CS00 LAEEL PRINTER DM400 SERIES RETURN KIT WITH BOX | \$540.00 50.00 | \$421.20 | $22 \%$ 0 | 536.00 50.00 | $\$ 30.60$ $\$ 0.00$ | 2.84 0.00 | S0.00 s0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 S0.00 | 15\% |
| MEDIUM VoLUME MALIING SYSTEMS ACCESSS | SSLHE1 | First-class commerial presort rates | S0.00 | \$0.00 | 0\% | \$0.00 | \$5000 | 0.00 | \$0.00 | S0.00 | S0.00 | 15\% |
| MEDUM V Volume Malling systems access |  | pb PRESORT XTRA Rates | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| MEDIUM Volume Malling system access | Sch80001 | DROP STACKER | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |


| Category | ттем | description | Published Commercial Price | PA Contract Price | Disc \% | Commercial <br> Annual SLA | PA Annual SLA (years 2-5) | PA Monthly SLA (years 2-5) | Commercial <br> Annual SMA | PA Annual SMA | Monthly <br> SMA | SLA/SMA DISC \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| mid volume maling | F9DD | USPS SPECIAL SERVICES WELCOME KIT | \$0.00 | \$0.00 | 0\% | 50.00 | 50.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| mid volume maling analytics | 1 1FAE | basic Accounting | \$0.00 | \$0.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| mid volume Maling analytics | sv5A | dM series analttics (50 Accounts) | \$204.00 | \$142.80 | 30\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| mid volume Maling analytics | sv6A | dm serles analutics (100 Accounts) | \$375.00 | \$315.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| mid volume maling analytics | sv7A | dm series analutics (300 Accounts) | \$627.00 | \$526.68 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| mid volume malling analytics | 1 FAL | INVIEW 50 Dept accounting | 50.00 | \$0.00 | 15\% | 50.00 | 50.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| mid volume maling analytics | 1fam | InVIEW 100 dept accounting | \$0.00 | \$0.00 | 15\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| mid volume malling analytics | 1fan | InVIEW 300 dept accounting | \$0.00 | \$0.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| mid volume malling analytics | 1fab | department accounting enabler | \$0.00 | 50.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| mid volume malling analytics | Noact | no accounting | 50.00 | \$0.00 | 16\% | \$0.00 | 50.00 | 0.00 | 50.00 | 50.00 | \$0.00 | 15\% |
| mid volume malling analytics | ACPP | SEndPro Accounting propack <100 barcodes | \$195.00 | \$163.80 | 16\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| mid volume malling analitics | apas | SENDPRO P2000 GCS IDENTIFIER | 50.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| mid volume mallig analitics | вмzс | sendpro c/sendpro c auto business manager interface | \$1,025.00 | \$881.50 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| mid volume maling base system | svb | Green dm400c digital maling ssstem | \$2,515.00 | \$2,12.60 | 16\% | \$363.00 | \$308.55 | 28.66 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| mid volume maling base system | 3CES | DM300С BASE | \$0.00 | \$0.00 | 16\% | \$176.00 | \$199.60 | 13.90 | \$0.00 | \$0.00 | 50.00 | 15\% |
| mid volume maling base system | 4CES | dm400c base | \$0.00 | \$0.00 | 16\% | \$363.00 | \$308.55 | 28.66 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| MID Volume maling base system | SVBA | GREEN DM300C DIGITAL MALING SSSTEM | , 310.00 | 5982.50 | 25\% | \$176.00 | \$149.60 | 16.35 | 50.00 | 50.00 | \$0.00 | 15\% |
| mid volume maling business manager | 1 1FAH | business manager Software feature code | \$0.00 | \$0.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| MID VOLUME MAILING CONNECTIVITY OPTIONS | wif | Wifi AdApter option | \$49.00 | \$41.16 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | . 00 | 15\% |
| MID VOLUME MAILING DIFFERENTIAL WEIGHING OPTIONS | 1 1F20 | differential weighing | 50.00 | \$0.00 | 16\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| MID Volume malling inview interfaces | 1 FXA | meter invew dashboard interace (one per meter) | \$0.00 | 50.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| MID Volume maling options | UXDLAAB | DM SERIES PC INTRRFACE FOR THE DM300C | \$835.00 | \$701.40 | 16\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | \$0.00 | 15\% |
| MID Volume maling options | f90s | MAIL MACHINE TUNE UP | \$436.00 | \$366.24 | 16\% | 50.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| mid volume maling options | spy9 | Laser printer 1 E21 | \$835.00 | \$701.40 | 16\% | \$168.00 | \$142.80 | 13.27 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| mid volume maling options | $1 E 45$ | pb network Label printer (White) | \$1,25.00 | \$1,075.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| MID Volume maling options | 1550 | LASER REPORT PRINTER | \$850.00 | \$731.00 | 14\% | 50.00 | \$0.00 | 0.00 | 50.00 | 50.00 | \$0.00 | 15\% |
| mid volume maling options | 1590002 | ACCOUnting usb hub | 50.00 | 50.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | \$0.00 | 15\% |
| mid volume maling options | 1FRM | Software feature pcn - rates manager | 50.00 | \$0.00 | 0\% | \$0.00 | 50.00 | 0.00 | 50.00 | 50.00 | \$0.00 | 15\% |
| mid volume maling options | ${ }^{6} \mathrm{WB}$-M | brother ql-700 thermal printer | \$129.00 | \$116.10 | 10\% | \$0.00 | 50.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| MID Volume maling options | ${ }^{943-7}$ | 2.0 USB CABLE $10^{\prime \prime} \mathrm{FT}$ | \$7.99 | 56.63 | 17\% | \$0.00 | 50.00 | 0.00 | 50.00 | 50.00 | \$0.00 | 15\% |
| mid volume maling options | AC2100-102-00-01 | Pp Connect care - Reentry | \$4,56.00 | \$4,104.00 | 10\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| mid volume maling options | DW90060 | Malisteam education services-2hrs | \$495.00 | \$410.85 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| MID Volume malling options | m³0 | PLATFORM SCALE 30LB/12kG | \$0.00 | 50.00 | 0\% | \$196.00 | \$166.60 | 18.21 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| MID Volume maling options | mT3W | SCALE, W\&M, US - 30 LB | 50.00 | \$0.00 | 0\% | \$196.00 | \$166.60 | 18.21 | \$0.00 | 50.00 | \$0.00 | 15\% |
| MID Volume maling options | MT70 | PLATPORM SCALE 70 LB/ 35 Kg | \$0.00 | 50.00 | 0\% | \$253.00 | \$215.05 | 23.50 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| mid volume maling options | мт73 | SCALE, W\&M, Postal - 35 KG | \$0.00 | \$0.00 | 0\% | \$253.00 | \$215.05 | 23.50 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| mid volume maling options | mT7w | SCALE, W\&M, GLobAL - 70 Lb / 30 KG | 50.00 | \$0.00 | 0\% | \$253.00 | \$215.05 | 23.50 | 50.00 | 50.00 | \$0.00 | 15\% |
| mid volume maling options | vs96030 | SW MEter Interface expansion kit (20 FT) | \$200.00 | \$180.00 | 10\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| MID VOLUME MAILING PROFESSIONAL SERVICES | mfdo | mall finishing project management | \$872.00 | \$732.48 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| MID VOLUME MAILING PROFESSIONAL SERVICES | mfd 1 | Mall finishing project management | \$1,739.00 | \$1,460.76 | 16\% | \$0.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| mid volume maling speed options | 1729 | 120 LPm feature | \$2,095.00 | \$1,75.80 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| MID Volume Maling speed options | 1 1FY8 | 95 LPM feature | \$1,350.00 | \$1,134.00 | 16\% | 50.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| mid volume Mallig speed options | 1FY9 | 70 LPM feature | \$0.00 | \$0.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| MID VOLUME MAILING VALUE BASED SERVICES | ERCL | Err reference number feature our | 00 | \% 00 | 16\% | \$0.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 5.00 | 15\% |
| mid volume mailing value based SERVICES | ERR3 | ereturn recelipt feature | \$0.00 | \$0.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| MID Volume Mailing value based SERVICES | 1 1FER | ERR Rates | \$0.00 | \$0.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | \% |
| MID VOLUME MAILING VALUE BASED SERVICES | 1FS2 | USPS SPECIAL L Services Software | \$0.00 | \$0.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 5\% |
| Mmid voume maling value based | F9DA | SPS SPECIAL SERVICES TRAINI | \$78.00 | \$65.52 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
|  |  |  | \$8.00 | 565.52 | 16\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
|  | MP8R | INTEGRATED WEIGHING PLATFORM 2 2 Li ITEGRATED WEIGHING | ( $\begin{array}{r}\text { S0.00 } \\ \$ 760.00\end{array}$ | ${ }^{50.00}$ | 16\% | S12.00 50.00 | \$10.20 | 0.95 | \$0.00 | \$5000 | \$5.00 | 15\% |
| MID Volume Malling Welighing options | 16W5 | 5 Lb Integrated welghing | \$1,130.00 | \$678.00 | 40\% | \$0.00 | 50.00 | 0.00 | 50.00 | 50.00 | \$5000 | 15\% |
| MID Volume Malling weighing options | 16w9 | 10 L lintegrated weighing | \$1,445.00 | \$867.00 | 40\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| MID Volume Malling weighing options | Mp9G | integrated weighing platform | 50.00 | 50.00 | 40\% | \$83.00 | \$70.55 | 6.55 | 50.00 | 50.00 | \$0.00 | 15\% |
| MID Volume Malling weighing options | MP96001 | MP96001- Remote ilspar sales kit | 50.00 | 50.00 | 40\% | \$0.00 | 50.00 | 0.00 | 50.00 | 50.00 | \$0.00 | 15\% |
| MID VoLume Malling WEIIHING Options | No_sCALE | no Scale option | \$0.00 | \$0.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$5000 | \$5000 | \$5000 | 15\%\% |
| MID VoLume Malling weliching options | zH01 | 5LB WEIGHING OPTION FOR MP82 SCALE | \$825.00 | \$643.50 | 22\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| MID Volume maling welighing options | 2H02 | 10 LB WEIGHING OPTION FOR MP82 SCALE | \$1,325.00 | \$1,033.50 | 22\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| MID Volume Mallic welg ing options | z ZHO | 15LB WEIIGING OPTION FOR MP82 SCALE | \$1,825.00 S000 | \$1,423.50 | 22\% | \$0.00 S000 | 50.00 5 5000 | 0.00 0.00 | S0.00 S000 | S0.00 S000 | So.00 So.00 | 15\% |
| MID VOLUME MAILING WEIGHING OPTIONS PLANET PRESS OPTIONS | ${ }_{\text {WPP5 }}^{\text {2H20 }}$ | DIFFERENTIAL WEIIGHING PLANETPRESS IMAGE | 50.00 54800.00 | S 50.00 54.000 | - $16 \%$ | \$0.00 S0.00 | \$0.00 $\$ 0.00$ | 0.00 0.00 | ( $\begin{array}{r}\text { \$0.00 } \\ \$ 960.00\end{array}$ | \$ $\begin{array}{r}\text { S0.00 } \\ \$ 81.00\end{array}$ | \$0.00 $\$ 75.81$ | 15\% |
| PLANET PRESS OPTIONS | Spessve | PLANETPRESS CONNECT PLUG-IN | \$5,300.00 | \$4,39.00 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| PLANET PRESS OPTIONS | SPESSVG | SPE Batch Processing tool | \$3,000.00 | \$2,40.00 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| PLANET PRESS OPTIONS | wRDG | PLANet PRESS Connect send - enterprise | \$10,000.00 | \$8,40.00 | 16\% | \$0.00 | 50.00 | 0.00 | \$2,00.00 | 51,700.00 | \$157.93 | 15\% |
| PLANET PRESS OPTIONS PLANET PRESS OPTIONS | WRDH | PP CONNECT SEND - ENTERPRRISE BACK-UP | \$5,00.00 | \$4,20.00 | 16\% | \$0.00 | 50.00 | 0.00 | \$1,00.00 | \$850.00 | \$78.97 | 15\% |
| PLANET PRESS PROFESSIONAL SeRVICES | wpso | design services | \$150.00 | S2,10.00 <br> $\$ 126.00$ | 16\% | S | \$5000 | 0.00 | \$0.00 | S4.00 S0.00 | S39.48 S0.00 | 15\% |
| Planet Press rrofessional services | WPPA | On-SITE PLANETPRESS STANDARD TRAINING-2 days | \$4,120.00 | \$3,296.00 | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Planet Press professional services | wPPB | on-site planetpress custom training- optional 1 day | \$3,090.00 | \$2,59.60 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| PLANET PRESS PRofessional services | wPPC | on-SIte Planetress advanced traling- 2 dars | \$4,120.00 | \$3,29.00 | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| PLANET PRESS PROFESSIONAL LERVICES | WPPH | PER DIEM For on-site visit | \$515.00 | \$345.05 | 33\% | 50.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| PLANET PRESS SOFTWARE | WPRA | PLANETPRESS UPGRADE RROM Office to production | \$7,900.00 | \$5,23.00 | 33\% | \$0.00 | \$0.00 | 0.00 | \$1,580.00 | \$1,343.00 | \$124.77 | 15\% |
| PLANET RRESSSOFTWARE | wpp6 | PLANETTRESSS OFFIIEE | \$9,100.00 | \$7,64.00 | 16\% | \$0.00 | 50.00 | 0.00 | \$1,820.00 | \$1,547.00 | \$143.72 | 15\% |
| PLANET PRESS SOFTWARE PLANET PRESS SOTTWARE |  |  | \$15,100.00 $\$ 57000$ | \$ $\$ 10.872 .00$ | 28\% | \$0.00 | \$0.00 |  | $\begin{array}{r}\text { \$3,020.00 } \\ \hline\end{array}$ | \$2,567.00 | \$238.48 | 15\%\% |
| PLANET PRESS SofTWARE PLANET PRESS SofTWARE | WRAA WRAC |  | $\$ 5,770.00$ $\$ 2,850.00$ | $\$ 4,731.00$ $\$ 2,365.50$ | 17\% | \$0.00 S0.00 | \$0.00 50.00 | 0.00 0.00 | \$0.00 50.00 | \$0.00 50.00 | 50.00 50.00 | 15\% 15\% |
| PLANET PRESS Software | WRbP | CROSSGRADE PP Offlce-connect print only | \$0.00 | \$0.00 | 16\% | 50.00 | 50.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| PLANET PRESS SOFTWARE | wRbQ | CROSSGRADE PP OFFICE - - Connect perpetual | \$6,84.00 | \$5,67.20 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| PLANET PRESS SOFTWARE | wRbr | Crossgrade pp proouction - Connect print | \$0.00 | \$0.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| PLANET PRESS SOFTWARE PLANET PRSSS Sorwhere | wRbt | CROSSGRADE PP PRODUCTION TO CONNECT | \$5,700.00 | \$4,731.00 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| PLANET PRESS SOFTWARE PLANET PRESS SofTWARE | WRBU | CROSSGRADE PP IMAGGING FOR CONNECT | (50.00 | S0.00 $\$ 191730$ | 20\% | \$0.00 | \$5000 | 0.00 | S0.00 Soiol | \$ | \$5000 | 15\% |
| PLLNET RRESS SOFTWARE PLANET PRESS SOTTWARE | WRBY | DEVELOPMENT VeR PLANETPRESS Production | \$2,310.00 $\$ 3,82000$ | $\underset{\$}{\$ 1,117.30}$ | 17\% | S0.00 S000 | S0.00 50.00 | 0.00 | S0.00 50.00 | 50.00 50.00 | 500 50.00 | 15\% |
| PLANET PRESS SOFTWARE | WPP8 | PLANETPRESS CONNECT | \$11,400.00 | \$8,50.00 | 25\% | \$0.00 | 50.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| Planet Press Sorfware | WRBZ |  | $\$ 1,220.00$ <br> $\$ 22000$ | ( $\$ 854.00$ |  |  |  |  |  |  |  | 15\%\% |
| PLANET PRESS SorTWARE PLANET PRESS SofTWARE | WRAE WRAG |  | \$2,100.00 $\$ 1,050.00$ | S1,407.00 $\$ 756.00$ | 33\% | \$0.00 $\$ 0.00$ | 50.00 50.00 | 0.00 0.00 | \$0.00 S0.00 | \$0.00 S0.00 | 50.00 $\$ 0.00$ | 15\% |
| PLANET PRESS Software | WRA | PP OPTIMIZED OUTPUT DEV \& TEST LCCENSE | \$525.00 | \$435.75 | 17\% | 50.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Planet Press ofitware | WRAM |  | \$3,100.00 | \$2,573.00 | 17\% | \$0.00 | \$0.00 |  |  |  |  | 15\% |
| PLANET PRESS SOFTWARE PLANET PRESS SofTWARE | WRAP WRAR | PP PCLI IPUUT BACKUP LLCENSE PP PCLINPUT DEVELOPMENT \& TEST LICENSE | S1,550.00 \$775.00 | $\underset{\substack{\text { S1,286.50 } \\ \$ 643.25}}{\text { cher }}$ | 17\%\% | $\$ 0.00$ $\$ 0.00$ | \$0.00 \$0.00 | 0.00 0.00 | \$0.00 s0.00 | \$0.00 s0.00 | 50.00 $\$ 0.00$ | 15\%\% |
| PLANET PRESS SOFTWARE | wrau | pp connect imaging | \$4,600.00 | \$3,818.00 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| PLANET RRESS OOFTWARE | WRAW | PP IMAAIING BACKUP LICENSE | \$2,300.00 | \$1,099.00 | 17\% | \$0.00 | \$0.00 |  |  |  |  | 15\% |
| PLANET PRESS SOFTWARE PLAEET PRESS SofTWARE | WRAY WRCA | PP IMAGING DEVELOPMENT \& TEST LICEnSE PP PERFFRMANCE PACK | $\$ 1,150.00$ $\$ 5,70000$ | \$9954.50 | 17\% | S0.00 50.00 | \$0.00 50.00 | 0.00 0.00 | S0.00 S0.00 Sol | S0.00 S0.00 | S0.00 5 50.00 | 15\% 15\% |
| PLANET PRESS SofTWARE | WRCD | PP PERFRORMANCE PACK Back-up | ${ }_{\text {cke }}$ | \$ ${ }_{\text {\$2,365.50 }}$ | 17\% | \$0.00 | \$5.00 | 0.00 | \$5.00 | \$0.00 | \$50.00 | 15\% |
| PLANET RRESSSOFTWARE | WRCF | PP PERREORMANCE PACK DEV/TEST | \$1,425.00 | \$1,182.75 | 17\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| PLANET PRESSS SOFTWARE PLANET PRESS Sorware | WRCH |  | \$27,600.00 | \$22,908.00 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| PLANET PRESS Sorfware PLANET PRESS SOFTWARE | WRCI | PP PRES BACK-UP PP PRES DEVVTEST | \$13,800.00 | $\$ 11,454.00$ $\$ 572700$ | 17\% | \$50.00 | 50.00 5000 | 0.00 0.00 | S0.00 So. | S0.00 S000 | $\$ 0.00$ $\$ 0.00$ | 15\% |
| PLANET PRESSSOFTWARE | wrcn | PP PRES PCLINPUT |  | \$ ${ }^{\text {S2,822.00 }}$ | 17\% | S5000 | \$50.00 | 0.00 0.00 | S0.00 50.00 | 50.00 50.00 | 50.00 50.00 | 15\% |
| PLANET PRESS SOFTWARE | wRCP | PP PRES PCL LnPut back-up | \$1,70.00 | \$1,41.00 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| PLANET PRESS SOFTWARE | WRCR | PP PRES PCLI INPUT DEV/TTEST | \$850.00 | \$705.50 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| PLANET PRESSS OOFTWARE PINET PRSSSSOTWMEE | WRCT | PP PRES PRER PACK | \$13,800.00 | \$11,454.00 | 17\% | \$0.00 | 50.00 | 0.00 | 50.00 | 50.00 |  | 15\% |
| PLANET PRESS SOFTWARE PLANET PRESS Sofware | WRCV WRCX | PP PRES PRER PACK BACK-UP PP PRES PRER PACK DEV/TEST | $\$ 6,900.00$ $\$ 3,450.00$ | $\$ 5,727.00$ $\$ 2883.50$ | 17\% | S0.00 50.00 | \$0.00 50.00 | 0.00 0.00 | 5000 5000 5000 | 50.00 5000 | 50.00 50.00 | 15\% |
| PLANET PRESS Sofitware | WRDA | PP PRES PRER PACK DEVTIEST | \$5,000.00 | S2,86.50 $\$ 4,15000$ | 17\% | \$ 50.00 | \$5000 | 0.00 | S0.00 S000 | \$0.00 | S0.00 50.00 | 15\% |
| PLANET PRESS SOFTWARE | wRDC | PLANETPRESS SEND UP TO 100 USERS BaCk-Up | \$2,50.00 | \$1,750.00 | 30\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| PLANET PRESS SOFTWARE | WRDE | PLANETPRESS SEND UP TO 100 USER DEV/TEST | \$1,250.00 | \$1,377.50 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| PLANET PRESSSOFFTWARE | wRbg | CONNECT OVERVIEW TRNG 1 day | \$2,000.00 | \$1,20.00 | 40\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| PLANET PRESSS SOFTWARE PLAEET PRESS Sofware | WRBH | CONNECT FOUNDATIIN TRNG 2 davs | \$4,000.00 | \$2,400.00 | 40\% | \$0.00 | ${ }^{50.00}$ | 0.00 | \$5000 | \$5000 | \$5000 | 15\%\% |
| PLANET PRESS SOFFWARE PLAEET PRESS SorTware | ${ }_{\text {WRBK }}^{\text {WRBJ }}$ | CONNECT ADVANCED TRNG 2 dars CONNET FOUNDATION FULI TRNG 3 DAYS | \$4,000.00 | S2,40.000 $\$ 4,980.00$ | 40\% $17 \%$ | S0.00 S000 | S0.00 50.00 | 0.00 0.00 | ( ${ }^{50.00}$ \$000 | S0.00 50.00 | S0.00 50.00 | 15\% |


| Category | Item | description | Published Commercial Price | PA Contract Price | Disc \% | Commercial <br> Annual SLA | PA Annual SLA (years 2-5) | PA Monthly SLA (years 2-5) | Commercial <br> Annual SMA | PA Annual SMA | Monthly SMA | SLA/SMA DISC \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PLANET PRESS SOFTWARE | wrbm | COnnect workelow ado-on trng 1 day | \$2,000.00 | \$1,66.00 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| PLANET PRESS Software | wrbn | CONNECT ADMIIISTRATOR COURSE 1 day | \$2,00.00 | \$1,660.00 | 17\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| Planet Press software | WRbA | CONNECT OVERVIEW TRNG 1 day | \$925.00 | \$767.75 | 17\% | 50.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| PLANET PRESS SOFTWARE | wRbB | COnnect foundation trng 2 days | \$1,750.00 | \$1,40.00 | 20\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| PLANET PRESSS Software | wrbc | connect advanced trng 2 days | \$1,750.00 | \$1,452.50 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| PLANET PRESS Software | wRbD | CONNECT FOUND. Full trng 3 dars | \$2,25.00 | \$1,867.50 | 17\% | 50.00 | 50.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| Planet Press software | WRbE | CONnECT Workflow adoon trng 1 day | \$925.00 | \$767.75 | 17\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| Planet Press software | WRBF | CONnECT Administator course 1 DAY | \$925.00 | \$767.75 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Professional services | BASOSPE | business analysis servicesahlours | \$1,008.00 | \$403.20 | 60\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| professional services | BASISPE | Business analysis services<1day | \$2,016.00 | \$806.40 | 60\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| professional services | CF2D | 2 d barcode Consulting and design service | \$1,40.00 | \$1,17.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| Professional services | cfomr | omr consulting and analysis service | \$1,40.00 | \$1,17.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Professional services | ${ }^{\text {c19s }}$ | CUBETAPE Remote pro install | \$195.00 | \$161.85 | 17\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| professional services | dasu | installation \& training | \$525.00 | \$441.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| professional services | f7wt | Flle based processing setup | \$1,232.00 | \$985.60 | 20\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| professional services | F9S5 | Professional instalation (LV) | \$300.00 | \$249.00 | 17\% | \$0.00 | 50.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| Professional services | F996 | SENDPRo CSD1 Install and training | \$250.00 | \$207.50 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| professional services | WPro | project management level 1 | \$1,000.00 | \$1,00.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| RISOCOMCOLOR PROFESSSIONAL SERVICES | H60p | hgop-comcolor basic instal/train | \$1,061.00 | \$880.63 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| RISOCOMCOOOR PROFESSIONAL LERVICES | PS-101 | RISO 1 DAY ADD On WORKFLOW SUPPORT | \$1,250.00 | \$1,037.50 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| RISOCOMCOLOR PROFESSIONAL SERVICES | Ps-102 | RISO 2 DAY Workelow support | \$2,799.00 | \$2,323.17 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| RISOCOMCOLOR PROFESSIONAL SERVICES | Ps-104 | RISO 4 dar Workflow support | \$4,799.00 | \$3,983.17 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| RISOCOMCOLOR PROFESSIONAL SERVICES | WPD8 | installation of adol components | \$353.00 | \$296.52 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| RISOCOMCOLOR PROFESSIIONAL SERVICES | RS11R | RS1100 RISO FW RIP | \$11,500.00 | \$9,430.00 | 18\% | \$250.00 | \$212.50 | 19.74 | \$0.00 | \$0.00 | 50.00 | 15\% |
| RISOCOMCOLORFW BASE UNIT | WPYA | RISO COMCOLOR ${ }^{\circ}$ FW5230 | \$3,820.00 | \$25,888.80 | 16\% | \$3,699.00 | \$3,14.15 | 292.09 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| RISOCOMCOLORFW BASE UNIT | wPyn | RISO Comcooor ${ }^{\text {¢ W } 5231}$ | \$27,820.00 | \$23,368.80 | 16\% | \$3,699.00 | \$3,14.15 | 292.09 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| RISOCOMCOLORFW BASE UNIT | wpyp | RISO COMCOLOR ${ }^{\text {r ww500 }}$ | \$24,320.00 | \$20,428.80 | 16\% | \$2,919.00 | \$2,481.15 | 230.50 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| RISOCOMCOLORFW Options | wprc | SCANNER PACKAGE | \$5,015.00 | \$4,212.60 | 16\% | 50.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| RISOCOMCOLORFW OPTIONS | wpyd | MUUTIIEUNCTION FINSHER FG10 2/3H | \$11,818.00 | \$9,97.12 | 16\% | \$1,418.00 | \$1,205.30 | 111.97 | \$0.00 | \$0.00 | 50.00 | 15\% |
| Risocomcolorfw options | wpyg | face down finsher fio | \$3,269.00 | \$2,74.96 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| RISOCOMCOLORFW OPTIONS | WPYI | AUto-Control stacking tray In (1,000-SHEET CAPACITY) | \$1,428.00 | \$1,19.52 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| RISOCOMCOLORFW OPTIONS | WPY | WIDE STACKING TRAY ( 1,000 -Sheet capacity) | \$1,428.00 | \$1,199.52 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| RISOCOMCOLORFW SUPPLES | WPYM | FW SERIES 4 COLOR INK PACK | \$2,10.00 | \$1,764.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| RISOCOMCOLORFW SUPPLES | sL-S.7250UA | comcolor fw ink cartridge black | \$525.00 | \$441.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| RISOCOMCOLORFW SUPPLIES | st-s-72514A | comcolor fw ink cartilige cyan | \$525.00 | \$441.00 | 16\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| RISOCOMCOLORFW SUPPLIES | st-5-7222UA | comcolor fw ink cartridge magenta | \$525.00 | \$441.00 | 16\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| RISOCOMCOLORFW SUPPLIES | sL-5.7253UA | COMCOLOR FW INK CARTRIDGE YELLOW | \$525.00 | \$441.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| RISOCOMCOLORGD Adoditional paper stack | kwpzg | adoitional paper stacker cart for wpzu | \$1,995.00 | \$1,67.80 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| RISOCOMCOLORGD BASE UNIT | 488-00050-009 | Power cord | \$0.00 | 50.00 | 16\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| RISOCOMCOLORGD BASE UNIT | 488-00062-007 | power cord | 50.00 | \$0.00 | 16\% | 50.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| RISOCOMCOLORGD base unit | wPzA | RISO COMCOLor* ${ }^{\text {d } 7330 ~ U P ~ T O ~ 500 k / M O N T H ~}$ | \$37,820.00 | \$31,768.80 | 16\% | \$4,698.00 | \$3,993.30 | 370.98 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| RIISOCOMCOLORGD BASE UNIT | wpzb | RISO COMCOLOR' ${ }^{\text {G }} 9630$ UP TO 500k/MONTH | \$44,320.00 | \$37,228.80 | 16\% | \$5,478.00 | \$4,556.30 | ${ }^{432.57}$ | \$5000 | \$0.00 | \$5000 | 15\% |
| RIISOCOMCOLORGD BASE UNIT | 3400002 | Lift handes | 50.00 | \$0.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| RISOCOMCOLORGD HIGH CAPACITY INPUT | wPZR | HIGH CAPACITY FEEDER | \$8,310.00 | \$6,980.40 | 16\% | \$997.00 | \$847.45 | 78.73 | \$0.00 | 50.00 | 50.00 | 15\% |
| RISOCOMCOLORGD Left SIIE OPTIONS | wPzE | Left Side face down tray ( 500 Sheets only) | \$199.00 | \$167.16 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| RISOCOMCOLORGD LeFT SIIE OPTIONS | wPzF | FACE DOWN LEFT EXIT STAPLER (1000 SHEETS) | \$2,97.00 | \$2,494.80 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| RISOCOMCOLORG OPPTIONS | WPZH | COMCOLOR HIGH PERFFRMANCE RIP | \$18,225.00 | \$15,309.00 | 16\% | \$250.00 | \$212.50 | 19.74 | \$0.00 | \$0.00 | 50.00 | 15\% |
| RISOCOMCOLORGD OPTIONS | wpz | comcolor scanner package | \$5,015.00 | \$4,212.60 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| RISOCOMCOLORGD RIGHT HAND EXXT OPTION | Vs.7357 | OPTION PCB | \$0.00 | \$50.00 | 16\% | ( $\begin{array}{r}50.00 \\ \$ 1.1400\end{array}$ | ( 50.00 | 0.00 11197 | \$5000 | \$0.00 | S0.00 S00 | 15\% |
| RISOCOMCOLORGD RIGHT HAND EXIT OPTION RISOCOMCOLORGD RIGHT HAND EXIT OPTION | WWPZM | MULTIFUUCTION FINSHER AUTO Contro stacking tray In | $\$ 11,818.00$ $\$ 1,428.00$ | $\begin{aligned} & \$ 9,927.12 \\ & \$ 1,199.52 \end{aligned}$ | 16\% | \$1,418.00 50.00 | $\xrightarrow{\$ 1,205.30} \mathbf{\$ 0 . 0 0}$ | 111.97 0.00 | 50.00 50.00 | \$0.00 s0.00 | \$0.00 S0.00 | 15\% |
| RISOCOMCOLORGD RIGHt Hand Ext option | Nwpzp | WIDE STACkING TRAY | \$1,129.00 | \$948.36 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| ${ }^{\text {RISOCOMCOLORGD RIGHT HAND EXIT OPTION }}$ | Nwpzu | HIGH CAPACCITY EXITSTACKER W/ ONE PAPER CART | \$17,209.00 | \$14,455.56 | 16\% | \$2,065.00 | \$1,75.25 | 163.06 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| RISOCOMCOLORGD SUPPLIES | wp73 | STANDARD STAPLES FOR GD FINISHER | \$95.00 | \$79.80 | 16\% | 50.00 | 50.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| RIISOCOMCOLORGD Supples | wPzW | CMYKG full in Package | \$2,625.00 | \$2,205.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| RISOCOMCOLORGG SUPPLES RISCOMCOLORG SUPPUES | wpzy |  | \$120.00 | \$100.80 | 16\% | S0.00 S000 | \$5000 | ${ }_{0}^{0.00}$ | 5000 5000 5 | S0.00 S000 | S0.00 S000 | 15\% |
| RISOCOMCOLORGD SUPPLIES | ${ }_{\text {WTSİ }}^{\text {priz }}$ | STANDARD STAPLES FOR GD LEFT SIDE FACE DOWN LEFT EXIT STA SENDPRO SAAS ONBOARDING | \$995.00 | $\$ 97.80$ $\$ 880.00$ | $\begin{aligned} & 16 \% \\ & 17 \% \\ & \hline \end{aligned}$ | S0.00 S0.00 | 50.00 $\$ 0.00$ | 0.00 0.00 | 50.00 $\$ 0.00$ | S0.00 $\$ 0.00$ | \$0.00 S0.00 | 15\% |
| sendpro cinstall trng wo shiping | F9S1 | sendpro cinstall trng wo shipling | \$215.00 | \$180.60 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SEndpro c install trng wo shipping | F992 | SENDPRO C INSTALL TRNG W SHipping | \$250.00 | \$210.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDPRO ENTERPRIISE | SLEPSPE | SPE USPS BPOD SPLITTER TOOL | \$3,27.00 | \$2,941.20 | 10\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDPro enterprise | SMSISPE | SPE SPS MID ASIIT SERVICE | \$510.00 | \$423.30 | 17\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SENDPRO ENTERPRRISE | Speov | SEndoro enterprise overage fee | \$0.13 | \$0.13 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SEndPro enterprise | SPM3 | SEndPro Stamp roll printing bunde | \$189.99 | \$170.99 | 10\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SEndPro enterprise | smsc | CaRrier Setup asiltance | \$195.00 | \$163.80 | 16\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SENDPRO ENTERPRIISE | SMSD | DATA ASSITIANCE | \$495.00 | \$415.80 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SENDPRO ENTERPRIIE OPTIINS SENDPRO ENTERPRIIE OPTIONS | $6^{\text {6WB-A }}$ | 4IN $\times 1000$ T CONTINUOUS SHIPPING LABELS $4 \times 6$ DIE | \$19.49 | \$16.37 | 16\% | \$0.00 | \$0.00 | 0.00 | \$5000 | \$0.00 | $\$ 0.00$ | 15\% |
| SENDPRO ENTERPRIIE OPTIONS SENDPRO ENTERPRIISE OPTIONS | 6WB-F 6WB-P | 4X6 DIE CUT SHIPPING LABELS <br> SENDPRO ENTERPRISE LOW-VOLUME PRINTER, STAND ALONE | \$29.95 $\$ 209.00$ | S25.16 $\$ 175.56$ | 16\% | \$0.00 S00.00 | 50.00 $\$ 0.00$ | 0.00 0.00 | 50.00 $\$ 0.00$ | \$0.00 $\$ 0.00$ | \$0.00 $\$ 0.00$ | 15\% |
| SENDPRo EnTerprise Professional SRPVICS | Speps | SEndPro enterpris implimentation | \$1,000.00 | \$840.00 | 16\% | 50.00 | \$0.00 | 0.00 | . 00 | 00 | \$0.00 | 15\% |
| SERVICEE Senoroo Series analytics interfaces | 1faw | SENDPro P SERIES Dfwork interface | \$0.00 | \$0.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDPROP P SERIES ANALYTICS OPTIIONS | APA2 | 100 dept Analytics | \$625.00 | \$468.75 | 25\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDPRO P SERIES ANALITICS OPTIINS | apa4 | 500 Dept Analitics | \$1,350.00 | \$1,134.00 | 16\% | \$0.00 | 50.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| SENDPRO P SERIES ANALYTICS OPTİNS | APA5 | 1000 dept Analytics | \$1,520.00 | \$1,27.80 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDPRO P SERIES ANAlytics options | apa7 | 2000 dept Analytics | \$1,835.00 | \$1,541.40 | 16\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
|  | apag | 3000 Dept Analytics | \$2,360.00 | \$1,982.40 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDPROP P SRRIES ANALYTICS OPTIONS SENDPROP SERIES ANALTTC | ${ }_{\text {APA1 }}^{\text {SYAB21 }}$ | 50 Dept ANALYTTCS SP ANALYTICS PREMUM $1-2$ Products | \$50.00 | \$ | 14\% | \$0.00 | \$5000 | 0.00 <br> 0.00 | \$0.00 S00 | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | S0.00 5000 | 15\% |
|  | ${ }_{\text {SYAB2I }}$ | ANALLTTICS PLATEORM SUB - MAll \& SHIP A | \$55000 | \$43.00 | -14\% | S0.00 S0.00 | 50.00 50.00 | ${ }_{0}^{0.00}$ | \$0.00 | \$5000 | \$5000 | 15\% |
| SENDPRO P SERIES ANAlyTICS OPtions | SYAD3 | ANALTTICS PLATEORM SUB - MAL \& SHIP B | \$450.00 | \$387.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDPRO P SERIES ANALYTICS OPTIIONS | SYAD5 | ANALYTCS PLATEORM SUB - MAL \& SHIP C | \$1,500.00 | \$1,290.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDPROP P SERIES ANALYTCS OPTIİNS | SYAD6 | ANALYTCS PLATFORM SUB - MAl \& SHIP D | \$4,50.00 | \$3,87.00 | 14\% | 50.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDPRO P SERIES ANALYTICS OPTİNS | Srap1 | analutics platform setup and training a | \$100.00 | \$83.00 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDPROP P SRRIES ANALYTICS OPTIONS SENDPRO P SERIES ANALTTCC OPTIONS | SYAP3 | Anaľtics Platform setup and training b | \$700.00 | \$581.00 | 17\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDPROP SERIES ANALYTICS OPTIONS SENDPRO P SERIES ANALTTCC OPTIONS | SYAP5 | ANALYTICS PLATFORM SETUP AND TRAINING C | \$3,000.00 | \$2,490.00 | 17\% | \$0.00 | \$0.00 | ${ }^{0.00}$ | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDPROP PERIES ANALTTICS OPTITONS SENDPRO P SERIES ANALTTCS OPTIONS | SYAP7 SrBoL | ANALTTCS PLATFORM SETUP AND Training ANALTTICS ACTVATION For Low vol machine | \$7,500.00 S100.00 | $\$ 6,225.00$ $\$ 86.00$ | $17 \%$ $14 \%$ | \$0.00 s0.00 | 50.00 $\$ 0.00$ | 0.00 0.00 | 50.00 $\$ 0.00$ | \$0.00 50.00 | \$0.00 S0.00 | 15\% |
| SENDPRO P SERIES ANAlYTICS OPTIİNS | SYINF | andlutics activation for inf machine | \$1,00.00 | \$860.00 | 14\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SENDPROP P SERIES ANALYTTCS OPTIIONS | SYMOL | ANALYTICS ACTIVATION FOR MID VOL MACHINE | \$300.00 | \$258.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SENDPRO P SERIES ANALYTICS OPTIONS SENDPRO P SERIES BAEE SYSTEM | ${ }_{\text {STTOL }}^{\text {AzBA }}$ | ANALYTICS ACTVATION FOR TOP VOL MACHINE SENDPRO P1000 SERIES | $\$ 500.00$ $\$ 7310.00$ | $\$ 430.00$ $\$ 5888.00$ | 14\% $20 \%$ | ( $\begin{array}{r}\text { S0.00 } \\ \text { S246.13 }\end{array}$ | $\$ 50.00$ $\$ 209.21$ | -0.00 | \$5000 | S0.00 50.00 | S0.00 50.00 | 15\% |
| SENDPRO P SERIES EASE SYTTEM | AZCG | SENDPRO P1500 SERIES PACKAGE (120/60 LPM) | \$9,660.00 | \$8,144.40 | 16\% | \$550.25 | \$467.71 | 43.45 | \$0.00 | \$0.00 | \$5000 | 15\% |
| SENDPROP P SERIES BASE SYTTEM | AZCZ | GREEN CONNECT+ 3000 SERIES Wow | \$13,880.00 | \$11,104.00 | 20\% | \$1,657.21 | \$1,48,63 | 130.86 | \$0.00 | \$0.00 | 50.00 | 15\% |
|  | ${ }_{\substack{\text { AZBC } \\ \text { AZBD }}}$ | SENDPRO P3000 SRRIES NON-WOW SENDPRO P300 SERIES WOW | \$13,260.00 | \$8,884.20 | 33\% | \$1,657.21 | \$1,08.63 | ${ }^{130.86}$ | \$0.00 | S0.00 50.00 | \$0.00 | 15\% |
| SENDPROP P SERIES BASE SYYTEM | Azcw | GREEN CONNETT+ 1000 | \$ $\$ 5,345.00$ | ${ }_{\text {S }}$ | 33\% | $\underset{\substack{\text { S1,657.21 } \\ \text { S24.13 }}}{ }$ | $\underset{\substack{\text { S209.21 }}}{ }$ | ${ }_{1}^{130.964}$ | 50.00 | \$5000 | S5000 | 15\% |
| SENDPROP P SERIES BAES SYTTEM | AzBB | SENDPRO P2000 SERIES | \$13,355.00 | \$9,745.20 | 28\% | \$594.89 | \$505.66 | 46.98 | \$0.00 | \$0.00 | \$5000 | 15\% |
| SENDPROP P SRRIES BASE SYTTEM | AZCR | GREEN CONNECT+ 3000 Pro non-wow | \$21,033.00 | \$15,772.50 | 25\% | \$2,727.00 | \$2,317.95 | 253.34 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SENDPROP P SERIES BASE SYSTEM | AzCS | GREEN CONNECT+ 3000 Pro wow | \$25,445.00 | \$19,083.75 | 25\% | \$2,727.00 | \$2,317.95 | 253.34 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SENDPROP P SERIES BAESE SYYTEM | ${ }_{\text {azc }}$ | GREN CONNECT+ 2000 SERELES | \$ $\$ 9.840 .00$ | \$ $\$ 7,675.20$ | 22\% |  | \$505.66 | $\begin{array}{r}55.27 \\ \hline 1536\end{array}$ | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDPROP P SERIES SAEE SYTTEM SENDPRO P SERIES CoNNECTIVITY OPTIONS | AZCY MW90701 | GREEN CONNECT+ 3000 SERIES NON-wow 100 LAN CABLE | \$9,655.00 $\$ 205.00$ | $\$ 7,241.25$ $\$ 172.20$ | $25 \%$ $16 \%$ | \$1,657.21 50.00 | \$1,408.63 $\$ 0.00$ | 153.96 0.00 | 50.00 $\$ 0.00$ | S0.00 50.00 | S0.00 50.00 | 15\% 15\% |
| SENDPRO P SERIES Connectivit options | Mw90702 | WIRELESS 4 -Port router. | \$300.00 | \$252.00 | 16\% | \$0.00 | \$5000 | 0.00 0.00 | 50.00 5000 | \$ | S0.00 S0.00 | 15\% |
| SENDPRO P SERIES CONNECTVITY OPTIONS | Mw90705 | CONNECT+/SENDPRO P SERIES PC SYTTEM CONNECT | \$155.00 | \$130.20 | 16\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SENDPROP P SERIES CONNECTIVITY OPTIONS SENDPRO P SERIES CONNECTIVIT OPTIONS | ${ }_{\text {MW97182 }}^{\text {MW9067 }}$ | WIRELESSS LAN ADAPTER SENDPRO P SERIES Power DISTRIBUTION KIT | \$155.00 S100.00 | $\$ 130.20$ $\$ 84.00$ | $16 \%$ $16 \%$ | \$0.00 50.00 | 50.00 5000 | 0.00 0.00 | 50.00 5000 | S0.00 50.00 | S0.00 5000 | 15\%\% |
| SENDPRO P SERRES DIFFERENTIAL WEIGHING | mpox | DIFFERENTIAL WEIGHING FOR 2 LB, 5 LB, OR 10 LB SCALE | \$205.00 | \$17.30 | 14\% | S0.00 | 50.00 50.00 | ${ }_{0}^{0.00}$ | S0.00 50.00 | So.00 s.00 | S0.00 500 | 15\% |
| SENDPRO P SERRIES DIFFERENTAL WEIGHING | 1FW1 | DIFFERENTAL WEIGHING FEATURE CODE | \$0.00 | \$0.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$5000 | 15\% |
| sendoro P Serie differential weighing | mp3x | differental weighing for 15 L L or 30 L L SCALE | \$415.00 | \$356.90 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDPROP S SERIES DIFFFREENTAL WEIGHING | mpax | DIFFERENTTAL WEIGHING For 70 LB SCALE | \$930.00 | \$799.80 | 14\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDPROP SERIES DIFFRERNTAL WEIGHING | MP5x | DIFFERENTIAL WEIGHING For 149 Lb SCALE | \$1,255.00 | \$ $\$ 1.079 .30$ | 14\% | \$0.00 | 50.00 | ${ }^{0.00}$ | \$5000 | \$0.00 |  | 15\% |
| SENDPROP S SRRES DISPRAY OPTIONS SENDPROP SERIES ISPLAY OPTIONS | ${ }_{\text {MSD2 }}^{\text {MSO1 }}$ | $15 "$ COLOR TOUCH DISPAY 10 color touch Display | S933.00 50.00 | \$781.20 $\$ 0.00$ | 16\% | \$0.00 S0.00 | 50.00 50.00 | 0.00 0.00 | 50.00 50.00 | \$0.00 S0.00 | \$0.00 S0.00 | 15\% 15\% |
| SENDPRO P SERIES FEEDER SPEED Options | APSC | 180 LPM SPEED | \$2,610.00 | \$2.088.00 | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDPRo P Series feider speed options | APSE | 160/95 LPM SPEED | \$1,835.00 | \$1,512.40 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDPROP P SERIES FEEDER SPEED Options | APsF | 180/115 LPM SPEED | \$4,195.00 | \$3,523.80 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDPROP S SERIES F FEDER SPEED OPTIINS SENDPRO SERIIS EEEDR S SEED OPTIONS | APSH | 220/135 LPM SPEED | \$1,560.00 | \$1,70.00 | 25\% | \$0.00 | 50.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
|  | APSJ | 270170 LPM SPEED |  |  | 30\% | S0.00 | \$5000 | 0.00 | \$0.00 | S0.00 | S0.00 S00 | 15\% |
| SENDR O P SERIES FEEDER SPEED OPTIONS | ${ }_{\text {APSD }}^{\text {APS }}$ | 130/70 LPM SPEED | S0.00 $\$ 0.00$ | 50.00 $\$ 0.00$ | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Category \& Ітем \& description \& Published Commercial Price \& PA Contract Price \& Disc \% \& \begin{tabular}{l}
Commercial \\
Annual SLA
\end{tabular} \& PA Annual SLA (years 2-5) \& PA Monthly SLA (years 2-5) \& \begin{tabular}{l}
Commercial \\
Annual SMA
\end{tabular} \& PA Annual SMA \& \begin{tabular}{l}
Monthly \\
SMA
\end{tabular} \& SLA/SMA DISC \% \\
\hline Sendpro p Series feddr speed options \& APSG \& 165/105 LPM SPEED \& \$0.00 \& \$0.00 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline Sendpro P SERIES FEEDER Speed options \& APsk \& 310/205 LPM SPEED \& \$13,645.00 \& \$9,12.15 \& 33\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline Sendpro P Series feddr speed options \& APSB \& 160 LPM SPEED \& \$785.00 \& \$565.20 \& 28\% \& 50.00 \& 50.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline sendoro P SERIES furniture options \& M07-MST-6801 \& BASIC TABLE-68 8 IN. \& \$584.00 \& \$502.24 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPRO P SERIES FURNITURE OPTIONS \& M07-MST-4501 \& BASIC TABLE- \(45-1 / 2 \mathrm{IN}\) \& \$514.00 \& \$442.04 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPRO P SERIES FURNITURE OPTIONS \& svwa \& SENDPRO P SERIES CONSOLE WITH SCALE STAND \& \$2,130.00 \& \$1,789.20 \& 16\% \& 50.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPRO P SERIES FURNITURE OPTIONS \& svwb \& BRIDGE FOR SENDPRO P SERIES CONSOLE \& \$475.00 \& \$399.00 \& 16\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPRO P SERIES FURNITURE OPTIONS \& svwd \& Adotional scale stand for sendpro p series console \& \$260.00 \& \$218.40 \& 16\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SEnopro P SERIES furniture options \& suwc \& DOUBLE DRAWER AND DOOR KIT FOR SENDPRO P SERIES CONSOLE \& \$1,100.00 \& \$924.00 \& 16\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& S0.0 \& 15\% \\
\hline SEndpro P SERIES furniture options \& svwe \& CONSOLE \& \$1,92.00 \& \$1,612.80 \& 16\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPRO P SERIES FURNITURE OPTIONS \& svwx \& Console Extension kit \& \$510.00 \& \$438.60 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPRO P SERIES FURNITURE OPTIONS \& CP-6228 \& MODULAR TABLE - 60 IN . \& \$1,255.00 \& \$1,054.20 \& 16\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPRO P SERIES FURNITURE OPTIONS \& CP-7228 \& MODULAR TABLE - 72 IN . \& \$1,350.00 \& \$1,134.00 \& 16\% \& 50.00 \& 50.00 \& 0.0 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline SENDPROP P SERIES SURNITURE OPTIIONS \& M07-6801 \& Storage table - 68 IN . \& \$1,352.00 \& \$1,135.68 \& 16\% \& \$0.00 \& \$0.00 \& 0.0 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES \& NVAA \& professional services - level 1 \& \$201.00 \& \$164.82 \& 18\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& 50.0 \& 50.00 \& 15\% \\
\hline SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES \& NVAB \& Professional services - Level 2 \& \$510.00 \& \$418.20 \& 18\% \& \$0.00 \& 00 \& 0.00 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES \& nvac \& professional services - Level 3 \& \$878.00 \& \$719.96 \& 18\% \& \$0.00 \& 50.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 5\% \\
\hline SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES \& NVAD \& Professional services - Level 4 \& \$1,098.00 \& \$900.36 \& 18\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES \& NVAE \& Professional services - Level 5 \& \$1,881.00 \& \$1,624.42 \& 18\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES \& nvaf \& PRofessional services - Level \& 5,856.00 \& \$3,161.92 \& 18\% \& 50.00 \& 50.00 \& 0.00 \& 0 \& \$0.00 \& 50.00 \& 15\% \\
\hline SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES \& NVBA \& DEPLOYMENT SERVICES - Level 1 \& \$30 \& \$249 \& 18\% \& \$0.00 \& S. 00 \& 0.00 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES \& NVBB \& deployment services - level 2 \& \$510.00 \& \$418.20 \& 18\% \& \$0.00 \& 50.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES \& NVBC \& deplorment services - Level 3 \& \$819.00 \& \$671.58 \& 18\% \& 50.00 \& 50.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES \& NvBD \& DEPLOYMENT SERVICES - Level 4 \& \$1,540.00 \& \$1,262.80 \& 18\% \& \$0.00 \& . 00 \& 0.00 \& 500 \& S0.00 \& 50.00 \& 15\% \\
\hline SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES \& NVEE \& DEPLOYMENT SERVICES - LEVEL 5 \& ,08, \& \$2,529.70 \& 18\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SEndPro P SERIES InVVEW Options \& Nv21 \& Inview dashboard two or more sites \& \$1,240.00 \& \$1,06.40 \& 14\% \& \$0.00 \& \$0.00 \& 0.0 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPROP P SERIES INVIEW OPTIONS \& NV10 \& INVIEW TMR WEB ACCT BUNDLE - SINGLE UNIT ONLY \& \$1,045.00 \& \$898.70 \& 14\% \& 50.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline SENDPRO P SERIES INVIEW PROFESSIONAL SERVICES \& NV2A \& INVIEW Custom reports and training \& S25.00 \& \$441.00 \& 16\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPRO P SERIES INVIEW PROFESSIONAL SERVICES \& nvwe \& InVIEW dashboard set up \& training \& \$215.00 \& \$80.60 \& 16\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& ,00 \& . 00 \& \% \\
\hline SendPro P SERIES PERIPHERALS \& APfM \& Laser printer enabled \& \$0.00 \& \$0.00 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPROP P SRRIES PERIPHERALS \& mW90147 \& WIRELESS Keyboard \& \$205.00 \& \$172.20 \& 16\% \& 50.00 \& 50.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPROP P SERIES PERIPHERALS \& Mw90650 \& roll tape kit \& \$0.00 \& \$0.00 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline SENDPROP P SERIES PERIPHERALS \& Mw90020 \& SIDE GUIDE -SENDPRO P3000/CONNETT+3000 \& \$510.00 \& \$433.50 \& 15\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline SENDPRO P SERIES PRINT OPTİNS \& AzCI \& SENDPRO P1500 COLOR PRINT MODULE \& \$2,095.00 \& \$1,75980 \& 16\% \& \$558.00 \& \$474.30 \& 44.06 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline SEndpro P SERIES PRINT OPtions \& AZCF \& Green connect 1000 color print module \& \$1,465.00 \& \$1,230.60 \& 16\% \& \$558.00 \& \$474.30 \& 44.06 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPROP P SERIES PRINT OPTIIONS \& AZBF \& SENDPRO P1000 COLOR PRINT MODULE \& \$2,095.00 \& \$1,759.80 \& 16\% \& \$558.00 \& \$474.30 \& 44.06 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPRO P SERIES PRINT OPTİNS \& AZCE \& Green connect mono print module \& \$0.00 \& \$0.00 \& 14\% \& \$448.00 \& \$380.80 \& 35.38 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPROP P SERIES PRINT OPTİNS \& AZCL \& GREEN CONNECT+ 2000 COLOR PRINT MODULE \& \$0.00 \& 50.00 \& 14\% \& \$558.00 \& \$474.30 \& 44.06 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline SENDPRO P SERIES PRINT OPTİNS \& AZCM \& GREEN CONNECT+ 3000 COLOR PRINT MODULE \& 50.00 \& \$0.00 \& 14\% \& \$558.00 \& \$47.30 \& 44.06 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline SENDPRo P SERIES PRINT OPTİNS \& AZBE \& SENDPRO P SERIES MONO PRINT MODULE \& 50.00 \& 50.00 \& 14\% \& \$448.00 \& \$380.80 \& 35.38 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline SEndpro P series print options \& AzBL \& SENDPRO P2000 Color Print module \& 50.00 \& 50.00 \& 14\% \& \$558.00 \& \$474.30 \& 44.06 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline SEndpro P Series print options \& AZBM \& Sendpro p3000 Color print module \& \$0.00 \& \$0.00 \& 14\% \& \$558.00 \& \$474.30 \& 44.06 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPROP P SERIES RECEIVING APP \& APKE \& SENDPRO P Receiving app feature \& 50.00 \& 50.00 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline SENDPROP P SERIES SHIPPING APP \& APKF \& SENDPROP PHIPING APP FEATURE \& \$0.00 \& 50.00 \& 14\% \& 50.00 \& 50.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPROP SERIES SOFTWARE OPTIONS \& APF8 \& CONNECT+ /SENDPROP P SRRIES VERTICLL MARKET FONTS \& \$155.00 \& \$130.20 \& \({ }^{16 \%}\) \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPRO P SERIES SOFTWARE OPTIONS SENDPRO P SERIES SOFTWARE OPTIONS \& \({ }_{\text {APG9 }}\) \& CONNECT/ /SENDPRO P CREATVE FONTS
CONNECT+/SENDR P P SRRIES DUAL RATING Accounting \& \$155.00
\(\$ 1,045.00\) \& \(\$ 130.20\)
\(\$ 88.70\) \& 16\% \& \$0.00
50.00 \& \$0.00
\(\$ 0.00\) \& 0.00
0.00 \& \(\$ 50.00\)
\(\$ 0.00\) \& \(\$ 9.00\)
\(\$ 0.00\) \& \(\$ 0.00\)
\(\$ 0.00\) \& 15\%
15\% \\
\hline SENDPRO P SERIES SOFTWARE OPTIONS \& AzbG \& BLACK GRAPHICS UPGRADE \& \$720.00 \& \$604.80 \& 16\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPRO P SERIES SOFTWARE OPTIONS \& APFD \& energy star enabled \& \$0.00 \& \$0.00 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline SENDPRO P SERIES SOFTWARE OPTIONS \& APFB \& color graphics printing \& 50.00 \& 50.00 \& 14\% \& 50.00 \& 50.00 \& 0.00 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline SENDPRO P SERIES SOFTWARE OPTIONS \& AzBK \& energy star enabled \& \$0.00 \& \$0.00 \& 14\% \& 50.00 \& 50.00 \& 0.00 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline SENDPRO P SERIES SOFTWARE OPTIIONS \& 1 1FR4 \& USPS BRM RATES \& \$510.00 \& \$428.40 \& 16\% \& 50.00 \& 50.00 \& 0.00 \& 50.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPRO P SERIES SOFTWARE OPTIONS \& 1 1FR3 \& USPS PRESORTTXTAA RATES \& \$0.00 \& 50.00 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline SENDPROP P SRRIES STACKER OPTIONS \& MSPR \& GREEN CONNECTT POWER STACKER \& \$1,255.00 \& \$1,044.20 \& 16\% \& \$337.00 \& \$286.45 \& 26.61 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPROP P SRRIES STACKER OPTIONS \& MSPS \& SENDPRO P SERIES POWER STACKER \& \$2,305.00 \& \$1,613.50 \& 30\% \& \$337.00 \& \$286.45 \& 26.61 \& \$0.00 \& \& \$0.00 \& 15\% \\
\hline SENDPRO P SERIES STACKER OPTIONS
SENDRRO S SERIES STACKER OPTIONS \& MW90806
MW9000 \& POWER STACKER EXTENSION
SENDPRO P/CONNECT+ SERIES DROP STACKER \& \$720.00
S0.00 \& \$604.80
\(\$ 0.00\) \& 16\% \& 50.00
50.00 \& 50.00
50.00 \& 0.00
0.00 \& \$0.00
\(\$ 0.00\) \& \$0.00
50.00 \& S0.00
50.00 \& 15\% \\
\hline SEndpro P Series stacker options \& Mw90006 \& power stacker portrait flats kit \& \$510.00 \& \$438.60 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPRO P SERRES VALUE BASED SERVICES \& ERR1 \& ERETURN RECEIPT FEATURE \& \$0.00 \& \$0.00 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline SENDPRo P SERIES VALUE BASED Services \& 1 FS1 \& USPS SPECIAL SERVICES SOFTWARE \& \$0.00 \& 50.00 \& 14\% \& 50.00 \& 50.00 \& 0.00 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline SENDPRo P SERIES VALUE BASED Services \& m9s5-MH \& USPS TRACKING SERVICES-No Activation \& \$0.00 \& 50.00 \& 14\% \& 50.00 \& 50.00 \& 0.00 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline SENDPROP PERRES VALUE BASED SERVICES \& m9S5-ML \& USPS TRACKING SERVICES-ACTIVATION \& \$17.00 \& \$14.62 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% \\
\hline SENDPRO P SERIES VALUE BASED SERVICES OPTIONS \& ERPP \& E-CRRTIFIED/ERR Productivity pack \& \$1,635.00 \& \$1,406.10 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& . 0 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPRO P SERIES WEIGHING OPTİNS \& 1FW5 \& 15 L in interfaced weighing (SCale left or right of unit) \& \$2,465.00 \& \$1,479.00 \& 40\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPRO P SERIES WEIGHING OPTIIONS \& 1 1FW6 \& 30 LB INTEREACED WEIGHING (SCALE LEFT OR RIGHT Of UNIT) \& \$2,820.00 \& \$1,992.00 \& 40\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPro P SERIES WEIGHING OPTİNS \& 1FW7 \& 70 LB INTERFACED WEIGHING \& \$3,145.00 \& \$1,887.00 \& 40\% \& 50.00 \& 50.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPRO P SERIES WEIGHING OPTIONS \& 1 FW8 \& 149 Lb interfaced weighing \& \$4,355.00 \& \$3,658.20 \& 16\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% \\
\hline SENDPROP P SERIES WEIGHING OPTIIONS \& \({ }^{\text {N199 }}\) \& SCALE STAND (MP30) \& \$100.00 \& \$84.00 \& 16\% \& \$0.00 \& \$0.00 \& 0.00

1098 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline SENDPROP SERIES WEIGHING OPTIONS
SENDPRO P SERIES WEIGHING OPTIONS \& MP4W
1FWV \& 70 LB WEIGHTS \& MEASURES APProved option
5 LB ITteracee weiching (ccale/stand behind unit) \& $\$ 0.00$
$\$ 1,730.00$ \& 50.00
51.453 .20 \& 14\% \& S253.00
50.00 \& S215.05
S0.00 \& 19.98
0.00 \& \$0.00
50.00 \& \$0.00
50.00 \& S0.00
50.00 \& 15\%
15\% <br>
\hline SENDPRO P SERIES WEIGHING OPTIINS \& 1FWW \& 10 Lb Interaced weighing (SCALE/STAND BEHIND UNIT) \& \$2,150.00 \& \$1,806.00 \& 16\% \& \$5000 \& \$5.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline SENDPRO P SERIES WEIGHING OPTİNS \& 1FWX \& 15 Lb INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT) \& \$2,465.00 \& \$1,972.00 \& 20\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline SENDPRO P SERIES WEIGHING OPTİNS \& MP30 \& 15/30 LB WEIGHING PLATFORM \& \$0.00 \& \$0.00 \& 14\% \& \$196.00 \& \$166.60 \& 15.48 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline SENDPRO P SERIES WEIGHING OPTİNS \& mp3w \& 15/30 LB WEIIGHTS \& MEASURES APPRoved option \& \$0.00 \& \$0.00 \& 14\% \& \$196.00 \& \$166.60 \& 15.48 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline SENDPRO P SERIES WEIGHING OPTIONS \& MP49 \& 70/149 LB WEIGHING PLATFORM \& \$0.00 \& 50.00 \& 14\% \& \$253.00 \& \$215.05 \& 19.98 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% <br>
\hline SENDPROP SERIES WEIGHING OPTIONS
SENDPROCSERIES \& MW96000 \& WEIGHING PLATFORM \& \$0.00 \& 50.00 \& 14\% \& 50.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline SENDPROCSERIES \& APAY \& COST ACCTG ACcounts level ( 500 ) \& \$5000 \& 50.00 \& 14\% \& S5000 \& 50.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline SENDPRocseries \& apaz \& COST ACCTG ACCOUNTS LEVEL (3000) \& \$0.00 \& \$0.00 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline sendprocseries \& apav \& accounting level av (25) \& \$0.00 \& \$0.00 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline SENDPROCSERRIES \& APDN \& COST ACCOUNTING SETUP \& \$20.00 \& \$17.20 \& 14\% \& 50.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& 50.00 \& 15\% <br>
\hline SENDPROPSERIES FEEDER OPTIINS \& MSF4 \& CONNECT+1000/SENDPROP1000 DLA PRELOADED FEEDER \& \$0.00 \& \$0.00 \& 14\% \& \$361.00 \& \$306.85 \& 28.51 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline SENOPROPSERRES FEEDER OPTIONS
SENDROPSERES EEEDR OPTIONS \& msF5 \& CONNECT+2000/SENDPROP2000 DLA PRELOADED FEEDER \& \$0.00 \& \$0.00 \& 14\% \& \$775.00 \& \$658.75 \& 61.20 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline SENDPROPSERIES FEEEER OPTIONS
SENDPROWEB
MAREET \& MSF6
PTKA \& CONNECT+3000/SENDPROP3000 DLA PRELOADED FEEDER \& \$0.00 \& \$0.00 \& 14\% \& \& \$1,858.10 \& 172.62 \& \$0.00 \& $\$ 0.00$
$\$ 0.00$ \& S0.00
5000 \& 15\% <br>
\hline SENDPROWEB MAREET
SENDROWEB PERIPHERALS \& ${ }_{\text {PTKA }}^{\text {397-D }}$ \& US MARKET
70 Li
SCALE \& ( $\begin{array}{r}50.00 \\ \$ 150.00\end{array}$ \& ( $\begin{array}{r}\text { S0.00 } \\ \$ 126.00\end{array}$ \& 14\% \& \$0.00
S0.00 \& \$0.00
$\$ 0.00$ \& 0.00
0.00 \& $\$ 0.00$
$\$ 0.00$ \& $\$ 0.00$
$\$ 0.00$ \& \$0.00
$\$ 0.00$ \& 15\% <br>
\hline SENDPRoweb Peripherals \& 397-в \& 10 LB SCALE \& \$100.00 \& \$84.00 \& 16\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline SendProweb Peripherals \& APK2 \& SENDPRO P SERIES - qloso printer bundie \& \$0.00 \& \$0.00 \& 14\% \& \$66.00 \& \$56.10 \& 5.21 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline SendProweb Peripherals \& APK3 \& SENDPRO P SERIES - W1110 PRINTER BUNDLE \& \$800.00 \& \$688.00 \& 14\% \& \$66.00 \& \$56.10 \& 5.21 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline SENDPROWEE PERIPHERALS \& PTIP \& Sendpro network printer install \& \$199.00 \& \$171.14 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline SENDPRoweb Senolicg
SENDPROWEB SENIIGG APPLCATION \& ${ }^{\text {SL-SPMWK01 }}$ \& SENDPRO WELCOME KIT \& \$0.00 \& \$0.00 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \& \$0.00 \& 15\% <br>
\hline SENDPROWEB SENDING APPLICATION
SENDPROWEB SENDING APPLICATON \& ${ }_{\text {PTJ }}^{\text {PTJ }}$ \& SENDPRO MALLING
SENDPRO MAILING \& \$0.00
S0.00 \& \$0.00
S0.00 \& 14\% \& \$0.00
S0.00 \& \$0.00
S0.00 \& 0.00
0.00 \& $\$ 50.00$
$\$ 0.00$ \& $\$ 0.00$
$\$ 0.00$ \& \$0.00
50.00 \& 15\% <br>
\hline Sendproweb senokit bundle options \& H59E \& SEndPro desktop senokit \& \$640.00 \& \$550.40 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline Sendproweb senokit bundie options \& HS9F \& SENDPRO Networked sendit \& \$1,400.00 \& \$1,204.00 \& 14\% \& \$0.00 \& 50.00 \& 0.00 \& \$0.00 \& 50.00 \& 50.00 \& 15\% <br>
\hline SENDSUUTE DESKTOP LICENSES
SENSSUITE DESkTOP LCENSES \& VSDH \& Hosted Senosuit desktop ase ssicm licene \& \$4,995.00 \& \$4,295.70 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$5000 \& 15\% <br>
\hline SENDSUUTE DESKTOP LICENSES
SENDSUUTE DESKTOP PROFESSIONAL \& vSDP \& SENSSUUTE DESKTOP BASE SYSTEM LICENSE \& \$4,995.00 \& \$4,295.70 \& 14\% \& 50.00 \& 50.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline SERVICES \& vSD2 \& SEnosute desktop rollout services 1 SITE \& \$3,485.00 \& \$2,997.10 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline SENDSUITE DESKTOP PROFESSIONAL SERVICES \& vSD3 \& Senosute desktop rollout services 10 SITES \& \$14,956.00 \& \$12,862.16 \& 14\% \& \$0.00 \& 50.00 \& 0.00 \& 50.00 \& 50.00 \& \$0.00 \& 15\% <br>
\hline SENDSUITE DESKTOP PROFESSIONAL SERVICES \& vSD4 \& SENDSUUTE DESKTOP ROLIOUT SERVICES 50 Stites \& \$24,813.00 \& \$21,339.18 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline SENDSUITE DESKTOP PROFESSIONAL SERVICES \& vSD5 \& SENSSUITE DESkTOP Rollout Services 100 Sties \& \$36,823.00 \& \$31,667.78 \& 14\% \& \$0.00 \& \$0.00 \& 0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& 15\% <br>
\hline
\end{tabular}

| Category | Ітем | description | Published Commercial Price | PA Contract Price | Disc \% | Commercial Annual SLA | PA Annual SLA (years 2-5) | PA Monthly SLA (years 2-5) | Commercial <br> Annual SMA | $\begin{aligned} & \text { PA Annual } \\ & \text { SMA } \end{aligned}$ | Monthly SMA | SLA/SMA DISC \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS | v561 | ADD One USER To Stit license | \$200.00 | \$172.00 | 14\% | \$0.00 | \$0.00 | 9.00 | . 00 | \$0.00 | \$0.00 | 15\% |
| SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS | vSG2 | 1 SITE LCENSE For LIMITED USERS (UP TO 2 USERS) | \$200.00 | \$172.00 | 14\% | \$0.00 | 50.00 | 0.00 | \$0.00 | 50.00 | 50.00 | \% |
| SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS | v563 | 10 SITES LICENSE For LIMITED USERS (UP TO 2 USERS) | \$1,750.00 | \$1,505.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 5\% |
| SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS | vS64 | 50 STTES LICENSE FOR LIMITED USERS (UP TO 2 USERS) | \$7,50.00 | \$6,45.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| sendsuite desktop site licenses for LIMITED USERS | v565 | 100 STtes LICense for limited users (UP TO 2 Users) | \$12,500.00 | \$10,750.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 5\% |
| SENDSUITE DESKTOP SITE LICENSES FOR UNLIMITED USERS | vSN1 | 1 STTE LICENSE FOR UNLIMITED USERS | \$2,50.00 | \$2,150.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 5\% |
| SENDSUITE DESKTOP SITE LICENSES FOR UNLIMITED USERS | vSNC | 100 STTE LICENSES FOR UNLIMITED USERS | \$156,00.00 | \$134,160.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 5\% |
| SENDSUITE DESKTOP SITE LICENSES FOR UNLIMITED USERS | vSNL | 50 Stie licenses for unlimited users | \$94,00.00 | \$80,840.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 5\% |
| SENDSUITE DESKTOP SITE LICENSES FOR UNLIMITED USERS | vSNX | 10 SITE LICENSES For unlumited users | \$22,000.00 | \$18,920.00 | 14\% | 50.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 5\% |
| senosuite live | SHH1 | THIRD Party hazmat Connector (1) | \$6,000.00 | \$4,88.00 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| senosuite live | SHH2 | THRD PARTY HazMAT CONNECTOR (2) | \$9,000.00 | \$7,47.00 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUTE LIVE | SHHC | THIRD PARTY HAZMAT CONNECTOR (100) | \$30,000.00 | \$24,900.00 | 17\% | \$0.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SENDSUTE LIVE | SHHE | THIRD PARTY HAZMAT CONNECTOR (ENTERPRRISE | \$30,000.00 | \$24,900.00 | 17\% | 50.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| senosute live | shHL | THIRD Party hazmat connector (50) | \$30,00.00 | \$24,900.00 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| senosuite live | sннт | third party hazmat connector (25) | \$24,000.00 | \$19,920.00 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| senosute live | shhv | THRD PARTY HazMAT Connector (5) | \$12,000.00 | \$9,960.00 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| senosuite live | shHX | THIRD Party hazMat connector (10) | \$18,000.00 | \$14,940.00 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| senosuite live | T764 | SST - wreless moble scanner t764 | \$1,850.00 | \$1,655.00 | 10\% | \$225.00 | \$191.25 | 20.90 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| senosuite live | T765 | SST- CeLlular/wireless moblie scanner | \$2,399.00 | \$2,159.10 | 10\% | \$586.00 | \$498.10 | 54.44 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsute lie aditional carriers | SFP1 | FEDEX SMARTPOST (1) | \$600.00 | \$516.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$108.00 | \$91.80 | 58.53 | 15\% |
| Senosutit live adoitional carriers | SpP2 | fedex SMARTPOST (2) | \$1,280.00 | \$1,10, 80 | 14\% | \$0.00 | \$0.00 | 0.00 | \$230.40 | \$195.84 | \$18.19 | 15\% |
| Senosutit live adoitional carriers | SFPL | fedex Smartpost ( (0) $^{\text {a }}$ | \$6,000.00 | \$5,160.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,080.00 | \$918.00 | \$85.28 | 15\% |
| Sendsute lie adotional carriers | SFPT | FEDEX SMARTPOST ( 25 ) | \$4,000.00 | \$3,40.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$720.00 | \$612.00 | \$56.86 | 15\% |
| Sendsute lie adotional carriers | SPPV | FEDEX SMARTPOST ( 5 ) | \$1,440.00 | \$1,238.40 | 14\% | 50.00 | \$0.00 | 0.00 | \$259.20 | \$220.32 | \$20.47 | 15\% |
| Sendsute live adotional carriers | scci | UPS SUREPOST (1) | \$600.00 | \$516.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$108.00 | \$91.80 | \$8.53 | 15\% |
| Sendsute lie adotional carriers | SGC2 | UPS SUREPOST (2) | \$1,280.00 | \$1,100.80 | 14\% | \$0.00 | \$0.00 | 0.00 | \$230.00 | \$195.50 | \$18.16 | 15\% |
| Sendsulte lie aditional carriers | scci | UPS SUREPPST (100) | \$8,000.00 | \$6,880.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,440.00 | \$1,224.00 | \$113.71 | 15\% |
| Sendsutte live adotional Carriers | SGCE | UPS SUREPOST (ENTERPRISE) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$3,600.00 | \$3,066.00 | \$284.28 | 15\% |
| Senosute live adotional carriers | 56 Cl | UPS SUREPOST ( 50 ) | \$6,000.00 | \$5,160.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,080.00 | \$918.00 | \$85.28 | 15\% |
| Sendsute lie aditional carriers | SGct | UPS SUREPOST ( 25 ) | \$4,000.00 | \$3,400.00 | 14\% | 50.00 | \$0.00 | 0.00 | \$720.00 | \$612.00 | \$56.86 | 15\% |
| Sendsute live adotional Carriers | sccl | UPS SUREPPSTT (5) | \$1,440.00 | \$1,238.40 | 14\% | \$0.00 | \$0.00 | 0.00 | \$259.20 | \$220.32 | \$20.47 | 15\% |
| Sendsute lie adotional carriers | sccx | UPS SUREPOST (10) | \$2,000.00 | \$1,720.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$360.00 | \$306.00 | \$28.43 | 15\% |
| SENDSUUTE LIVE ADDITIIONAL CaRRIERS | SGF1 | FEDEX TRANSBORDER (1) | \$9,000.00 | \$7,740.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,620.00 | \$1,377.00 | \$127.92 | 15\% |
| SENDSUUTE LIVE ADDITIINAL Carkiers | S6F2 | FEDEX TRANSBORDER (2) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$2,700.00 | \$2,295.00 | \$213.21 | 15\% |
| Sendsute lie adotional carriers | SGFC | FEDEX TRANSBORDER (100) | \$100,000.00 | \$88,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$18,000.00 | \$15,300.00 | \$1,421.38 | 15\% |
| Sendsutte live adotional Carriers | SGFE | FEDEX TRANSBORDER (ENTERPRISE) | \$100,000.00 | \$86,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$18,000.00 | \$15,300.00 | \$1,421.38 | 15\% |
| Sendsute lie aditional carriers | 56 FL | FEDEX TRANSBORDER (50) | \$90,000.00 | \$77,400.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$16,200.00 | \$13,770.00 | \$1,279.24 | 15\% |
| Sendsute lie aditional carriers | SGft | FEDEX TRANSBORDER (25) | \$75,000.00 | \$66,500.00 | 14\% | 50.00 | \$0.00 | 0.00 | \$13,500.00 | \$11,475.00 | \$1,066.03 | 15\% |
| Senosutit live adotional carriers | scfv | fedex Transborder (5) | \$30,000.00 | \$25,800.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$5,400.00 | \$4,590.00 | \$426.41 | 15\% |
| Senosutit live adoitional carriers | sffx | Fedex transborder (10) | \$50,00.00 | \$43,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$9,000.00 | \$7,650.00 | \$710.69 | 15\% |
| Sendsute lie adotional carriers | s6m1 | UPS DOMESTIC MALL INNOVATIONS (1) | \$600.00 | \$516.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$162.00 | \$137.70 | \$12.79 | 15\% |
| Sendsutte live adotional carriers | s6m2 | UPS DOMESTIC MALL INNOVATIONS (2) | \$1,280.00 | \$1,100.80 | 14\% | \$0.00 | \$0.00 | 0.00 | \$270.00 | \$229.50 | \$21.32 | 15\% |
| Senosutte live adotional carriers | sGmc | UPS domestic mal innovations (100) | \$8,000.00 | \$6,880.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,440.00 | \$1,224.00 | \$113.71 | 15\% |
| Senosutte live adotional carriers | sGme | UPS domestic mall innovations (enterprise) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$3,600.00 | \$3,060.00 | \$284.28 | 15\% |
| Sendsute lie aditional carriers | SGML | UPS DOMESTIC MALL INNOVATIONS (50) | \$6,000.00 | \$5,160.00 | 14\% | 50.00 | \$0.00 | 0.00 | \$1,080.00 | \$918.00 | \$85.28 | 15\% |
| Senosutit live adotional carriers | sGmt | UPS domestic mall innovations (25) | \$4,000.00 | \$3,400.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$720.00 | \$612.00 | \$56.86 | 15\% |
| Senosutit live adotional carriers | sgmv | ups domestic mall innovations (5) | \$1,440.00 | \$1,238.40 | 14\% | \$0.00 | \$0.00 | 0.00 | \$259.20 | \$220.32 | \$20.47 | 15\% |
| Sendsute lie adotional Carriers | sGmx | UPS domestic mall innovations (10) | \$2,000.00 | \$1,72.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| Sendsute live adotional Carriers | S6T1 | UPS AIR FREIGHT (1) | \$900.00 | \$774.00 | 14\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| Sendsute lie adotional carriers | SGT2 | UPS AIR FREIGHT (2) | \$1,500.00 | \$1,290.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| Sendsutte live adotional carriers | SGTC | UPS AIR FREIGHT (100) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsutit live adotional Carriers | SGTE | UPS AIR FREIGHT (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| Sendsutte live adotional Carriers | 5 STL | UPS AIR FREIGHT (50) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| Sendsutte liv adotional Carriers | SGTt | UPS AIR FREIGHT (25) | \$10,000.00 | \$8,60.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| Sendsute lie aditional Carriers | SGTV | UPS AIR FREIGHTT (5) | \$3,000.00 | \$2,50.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsute lie aditional carriers | SGTX | UPS AIR FREIGHT (10) | \$5,000.00 | \$4,300.00 | 14\% | 50.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SENDSUTTE LIE Adoditional carriers | s6w1 | UPS DOMESTIC WORLDEASE (1) | \$600.00 | \$516.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LIVE ADDITITINAL CaRRIERS | scw | UPS DOMESTIC WORLDEASE (2) | \$1,280.00 | \$1,100.80 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 |  | 15\% |
|  |  | UPS Domestic worloess (100) | $\$ 8,000000$ $\$ 20,00000$ | $\$ 56,880.00$ $\$ 17,200.00$ | 14\% | S0.00 S0.00 | S0.00 s0.00 | 0.00 0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 5.00$ $\$ 0.00$ | S0.00 S0.00 | 15\% |
| Senosutit live aditional carriers | s6wL | ups domestic worldease (50) | \$6,000.00 | \$5,160.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsutte live adotional Carriers | sowt | ups domestic worldease (25) | \$4,000.00 | \$3,400.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsute lie aditional carriers | scw | UPS DOMESTIC WORLDEASE (5) | \$1,400.00 | \$1,238.40 | 14\% | \$0.00 | \$0.00 | 0.00 | \$259.20 | \$220.32 | \$20.47 | 15\% |
| SENDSUUTE LIE ADDITITNAL CarRIERS | scwx | UPS DOMESTIC WORLDEASE (10) | \$2,000.00 | \$1,72.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$360.00 | \$306.00 | \$28.43 | 15\% |
| Senosutit live adotional carriers | SHC1 | LOOMIS EXPRESS (1) | \$600.00 | \$516.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$108.00 | \$91.80 | \$8.53 | 15\% |
| SENDSUUTE LIVE ADDITITINAL CaRRIERS | SHL1 | DHL (US $\&$ CANADA) (1) | \$600.00 | \$516.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LVE ADDITIINAL CARRIERS | SHL2 | DHL (US $\&$ CANADA) ( 2 ) | \$900.00 | \$774.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsute live adotional carriers | shlc | DHL (US \& CANADA) (100) | \$10,000.00 | \$8,600.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SEEDSUTTE LVE ADITITINAL CARRIERS | ${ }_{\text {SHLE }}$ | DHL ( US \& CANADA) (ENTERPRIIE) | \$20,000.00 | \$17,20.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$5000 | 15\% |
| Sendsutit live adotional Carriers | SHLL | DHL (US $\&$ CANADA) (50) | \$6,000.00 | \$5,160.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SENDSUUTE LIVE ADDITITINAL CaRRIERS | SHLT | DHL (US $\&$ CANADA) (25) | \$4,000.00 | \$3,40000 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosute live adotional carriers | shlv | DHL (US \& CANADA) (5) | \$1,500.00 | \$1,290.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsute lie adotional Carriers | SHLX | DHL (US \& CANADA) (10) | \$2,000.00 | \$1,72.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsute lie adotional Carriers | SLB1 | 3RD Party usps web connnector (1) | \$600.00 | \$516.00 | 14\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| Sendsutit live adotional carriers | SlB2 | 3RD Party usps web convnector (2) | \$900.00 | \$774.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LIVE ADDITIONAL CARRIERS SENDSUTE HVE ADITIONL CARIIPSS | ${ }_{\text {SLBC }}^{\text {SLBE }}$ | 3RD PARTY USPS WEB CONNNECTOR (100) | \$10,000.00 | \$8,600.00 | 14\% | \$0.00 S00 | \$0.00 | 0.00 |  |  |  | 15\% |
| SENDSUUTT LIVE ADITITINAL CARRIERS SENOSUITE LIE ADOITIONAL CARRIERS | $\underset{\substack{\text { SLBE } \\ \text { SLBL }}}{\text { Ster }}$ | 3RD PARTY USPS WEB CONNNECTOR (ENTERPRISE) 3RD PARTY USP WEB CONNNECTOR (50) | $\$ 20,000.00$ $\$ 6,000.00$ | $\$ 17,20.00$ $\$ 5,160.00$ | 14\% | \$0.00 S0.00 | \$0.00 S0.00 | 0.00 0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 50.00$ $\$ 0.00$ | \$0.00 S0.00 | 15\% |
| Sendsutte live adotional carriers | ${ }_{\text {slbt }}$ | 3RD PARTY USPS WEB CONNNECTOR (25) | \$4,000.00 | \$3,440.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUTE LIVE ADITITINAL CARRIERS | ${ }_{\text {SLBV }}$ | 3 3RD PARTY USPS WEB CONNNECTOR ( 5 ) | $\$ 1,500.00$ <br> $\$ 2000$ | $\$ 1,290.00$ <br> $\$ 17200$ | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
|  | SLBX SLCA | 3RD PARTY USPS WEB ConNnector (10) UPS Custom cariler Rate | $\$ 2,000.00$ $\$ 2.060 .00$ | \$1,720.00 $\$ 1.771 .60$ | $14 \%$ $14 \%$ | 50.00 50.00 | \$0.00 | 0.00 0.00 | S0.00 50.00 | $\$ 5000$ $\$ 0.00$ | \$0.00 | 15\% 15\% |
| SENOSUITE LIVE ADDITIONAL CARRIERS | sLD1 | UPS TRADE DIRECT AND Cross border consolidation (1) | \$9,000.00 | \$ $\$ 1,740.00$ | 14\% | \$ ${ }_{\text {S0000 }}$ | ¢ | 0.00 0.00 | \$5000 | S0.00 $\$ 0.00$ | ( 5 \$0.00 | 15\% |
| Senosulte liv Aditional carriers | SLD2 | UPS TRADE DIRECT AND Cross border consolidation (2) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SEnosuite live adotional carriers | sldc | UPS TRADE DIRECT AND CROSS Border consolidation (100) | \$100,000.00 | \$86,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LIVE ADITITONAL CARRIERS | SLDE | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (ENTERPRISE) | \$100,000.00 | \$86,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SEnosuite live adotional carriers | sLDL | UPS TRADE DIRECT AND CROSS Border consolidation (50) | \$90,00.00 | \$77,400.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutit live adotional carriers | sldT | UPS TRADE DIRECT AND CROSS Border consolidation (25) | \$55,000.00 | \$64,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsute lie adotional Carriers | slov | UPS TRADE DIRECT AND Cross border consolidation (5) | \$30,000.00 | \$25,800.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDOSUTE LIVE ADOTITONAL CARRIERS SENDSUTE LIE ADOTIONAL CARRIERS | ${ }_{\substack{\text { SLDX }}}^{\text {SN11 }}$ | UPS TRADE DIRECT AND Cross border consolidation ( 10 ) MISCELIANEOUS DOMESTIC CARRIES (1) | $\$ 50.00 .00$ 5900000 S | \$43,000.00 | 14\% | \$0.00 S000 | S0.00 50.00 | 0.00 0.00 | \$0.00 $\$ 000$ | $\$ 50.00$ $\$ 0.00$ | \$0.00 S000 | 15\% 15\% |
| SENDSUITE LIV Adoditional carriers | SN/2 | MIICELLANEOUS DOMESTIC CARRIERS (2) | \$1,500.00 | \$1,290.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutit live aditional carriers | snic | miscellaneous domestic carriers ( 100 | \$20,00.00 | \$17,20.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsutit live adotional carriers | SNIE | MISCELLANEOUS DOMESTIC CARRIERS (ENTERPRIIE) | \$25,000.00 | \$21,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| Senosute live adotional carriers | SNJI | MISCELLANEOUS domestic Carries (5) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$2,700.00 | \$2,295.00 | \$213.21 | 15\% |
| SENDSUTE LIVE ADITITINAL CARRIERS | SNTT | MISCELANEOUS DOMESTIC CARRIERS (25) | \$10,000.00 | \$ $\$ 8.650 .000$ | 14\% | \$5000 | \$0.00 | 0.00 | \$1,800.00 | \$1,530.00 | \$142.14 | 15\% |
| Senosutte live adotional carriers | snvo | MISCELLANEOUS Domestic Carriers (5) | \$3,000.00 | \$2,50.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$540.00 | \$459.00 | \$42.64 | 15\% |
| SENDSUTTE LVE ADDITITNAL CARRIERS | SNJX | MISCELLANEOUS domestic Carriers (10) | \$5,000.00 | \$4,30.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$900.00 | \$765.00 | \$71.07 | 15\% |
|  | ${ }_{\substack{\text { SNL1 }}}^{\text {SNIL }}$ | PUROLATOR (1) Pu®OATOR (2) | \$560.00 | \$516.00 | 14\% | S0.00 S000 | \$5.00 | 0.00 | \$108.00 | \$591.80 | \$88.53 | 15\% |
|  | SNLC | PUROLATOR (2) PUROLATOR (100) | ( $\begin{array}{r}\text { \$900.00 } \\ \$ 10,000.00\end{array}$ | ( $\begin{array}{r}\text { S774.00 } \\ \$ 8,00.00\end{array}$ | 14\% | \$0.00 S0.00 | \$0.00 S00.00 | 0.00 0.00 | \$162.00 $\$ 1,800.00$ | \$137.70 $\$ 1,530.00$ | ( $\begin{array}{r}\text { \$12.79 } \\ \$ 142.14\end{array}$ | 15\% |
| SEnosulte Live adoitional carriers | SNLE | Purolator (Enterprise) | \$20,000.00 | \$17,20.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$3,600.00 | \$3,060.00 | \$284.28 | 15\% |
| SENDSUTE LIVE ADITITINAL CARRIERS | ${ }_{\text {SNLL }}$ | PUROLATOR (50) | \$6,000.00 | \$5,160.00 | 14\% | \$0.00 | \$0.00 |  | $\$ 1,080.00$ $\$ 7200$ | \$918.00 | \$85.28 | 15\%\% |
| SENDSUTTE LIVE ADDITIONAL CARRIRSS SENDSUTE LIE ADOITIONAL CARRIERS | SNLT SNLV | PUROLATOR (25) Purolator (5) | \$4,000.00 $\$ 1,500.00$ | $\$ 3,440.00$ $\$ 1,290.00$ | 14\% | \$0.00 s0.00 | \$0.00 s0.00 | 0.00 0.00 | $\$ 720.00$ $\$ 270.00$ | ${ }_{\text {S }}^{\$ 612.00}$ | ${ }_{\text {S }}^{\text {\$25.86 }}$ | 15\% |
| Senosutte live adotional carriers | snıx | purolator (10) | \$2,000.00 | \$1,72.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$360.00 | \$306.00 | \$28.43 | 15\% |
| SENDSUTE LIVE ADDITITNAL CARRIERS | SSCA | ADDITIONAL CARRIER ACCOUNT ACtivation | \$1,000.00 | \$ $\$ 880.00$ | 14\% | \$0.00 | \$0.00 | 0.00 | $\stackrel{50.00}{\$ 14000}$ | \$120.00 | (50.00 | 15\%\% |
| SENDSUTE LIVE ADDITITNAL CARRIERS | SfPC | FEDEE SMARTPOST (100) | \$8,000.00 | \$6,880.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,440.00 | \$1,224.00 | \$113.71 | 15\% |
| SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS | ${ }_{\text {SHP1 }}^{\text {SFPE }}$ | FEDEX SNARTPOST ( (NNTERPRISE) USPS ACTIVATION (AA (1) | $\underset{\substack{\text { S20,000.00 } \\ \$ 600.00}}{ }$ | \$17,200.00 $\$ 516.00$ | 14\% | \$0.00 S000 | \$0.00 | 0.00 | $\xrightarrow{\$ 3,600.00}$ \$0.00 | \$3,060.00 $\$ 0.00$ | S284.28 50.00 | 15\% |


| Category | Ітем | DESCRIPTION | Published Commercial Price | PA Contract Price | Disc \% | Commercial <br> Annual SLA | PA Annual SLA (years 2-5) | PA Monthly SLA (years 2-5) | Commercial <br> Annual SMA | PA Annual SMA | Monthly SMA | SLA/SMA DISC \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sendsutit live Aditional carriers | SFPX | FEDEX SMARTPOST (10) | \$2,000.00 | \$1,720.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$360.00 | 306.00 | 528.43 | 15\% |
| SEndsuite live adotional locations | SSH1 | aditional location (1) Price per location | \$5,000.00 | \$4,30.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| SEndsuite live adotional locations | Ssh2 | additional locations (2) Price per location | \$10,00.00 | \$8,60.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SEnosute live adotional locations | Sshc | adoitional locations (100) price per location | \$1,500.00 | \$1,290.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SEnosute live adotional locations | SsHL | adotional locations (50) PRICE per location | \$2,000.00 | \$1,72.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SEnosute live adotional locations | SSHT | adoitional locations (25) PRIC Per location | \$3,000.00 | \$2,58.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENSSUTE LIVE ADITIONAL LlCations | SsHV | adotional locations (5) Price per location | \$7,500.00 | \$6,45.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| SEndsuite live adotional locations | SshX | adotional locations (10) PRICE Per Location | \$5,000.00 | \$4,30.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUITE LIVE ADDITIONAL WORKSTATIONS | SSIZ | adotional workstation license | \$4,000.00 | \$3,40.00 | 14\% | \$0.00 | \$0.00 | . 00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| sendsutit live application connectors | sty1 | вLack ${ }^{\text {box Sok (1) }}$ | \$9,000.00 | \$7,740.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LIV APPLLCATION CONNECTORS | sly | Black ${ }^{\text {gox Sok (2) }}$ | \$15,00.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutit liv application connectors | slyc | BLACK BOX SDK (100) | \$100,000.00 | \$86,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LIVE APPLLCATION CONNECTORS | slyE | Black Box Sok (ENTERPRISE) | \$100,000.00 | \$88,000.00 | 14\% | \$0.00 | 50.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| Senosutit liv application connectors | sly | вlack Box Sok (50) | \$90,000.00 | \$7,400.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SEndSUUTE LIE APPLLCATION CONnECTORS | slyt | BLACK BOX SDK (25) | \$75,000.00 | \$66,500.00 | 14\% | 50.00 | 50.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| Senosutit live application connectors | slyv | BLACk Box sok (5) | \$30,00.00 | \$25,800.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LIVE APPLICATION CONNECTORS | slyx | BLACk Box Sok (10) | \$50,000.00 | \$43,000.00 | 14\% | \$0.00 | 50.00 | ${ }^{0.00}$ | \$0.00 | 50.00 | \$0.00 | 15\% |
| Sendsute lve barcode scanners | T332 | 2 DImensional scanner | \$2,400.00 | \$2,064.00 | 14\% | \$348.00 | \$295.80 | 27.48 | \$0.00 | 50.00 | 50.00 | 15\% |
| Sendsute live barcode scanners | SL20 | non-Contact programmable wedge scanner | \$1,995.00 | \$1,75.70 | 14\% | \$312.00 | \$265.20 | 24.64 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SENDSUTE LIVE BARCODE SCANNERS | 5139 | CORDLESS WEDGE SCANNER | \$1,895.00 | \$1,629.70 | 14\% | \$415.00 | \$352.75 | 32.77 | 50.00 | \$0.00 | 50.00 | 15\% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SHA1 | AES DIRECT WEb API (1) | \$5,00.00 | \$4,30.00 | 14\% | \$0.00 | \$0.0 | 0.00 | S90. | \$765.00 | 571.07 | 15\% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SHA2 | AES DIRECT WEB API (2) | \$7,500.00 | \$6,450.00 | 14\% | 50.00 | 50.00 | 0.00 | \$1,350.00 | \$1,177.50 | \$106.60 | 15\% |
| sendsuite live compliance service COMPONENTS | Shac | AES DIRECT WEB API (100) | \$25,00.00 | \$21,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$4,50.00 | 5,825.00 | \$35.34 | 15\% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SHAE | AES DIRECT WEE API (ENTERPRISE) | \$25,000.00 | \$21,50.00 | 14\% | 50.0 | \$0.00 | 0.00 | \$4,50.00 | 3,825.00 | \$355.34 | 15\% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SHAL | AES DIRECT WEB AP ( 50 ) | \$25,00.00 | \$21,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$4,500.00 | \$3,825.00 | \$355.34 | 15\% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SHAT | AeS direct web Ap ( 25 ) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$3,60.00 | \$3,06.00 | \$284.28 | 5\% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SHAV | AES DRECT WEB API (5) | \$10,000.00 | \$8,600.00 | 14\% | \$0.00 | \$0.00 | 0.00 | 800 | 1.330.00 | 2.14 | 15\% |
| sendsuite live compliance service COMPONENTS | Shax | AES DIRECT WEB API (10) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$2,70.00 | \$2,295.00 | \$213.21 | 15\% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | H1 | AZARDOUS Materials (1) | \$5,000.00 | \$4,300.00 | 14\% | \$0.00 | 50.0 | 0.00 | \$0.00 | 500 | 5.00 | 15\% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | Sth2 | hazardous materilis (2) | \$7,500.00 | \$6,450.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 5\% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SLHC | hazardous Materials (100) | \$25,000.00 | \$21,500.00 | 4\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 5\% |
| sendsuite live compliance service COMPONENTS | SLHE | hazardous materilis (enterprise) | \$25,00.00 | \$21,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SLHL | hazardous materalis (50) | \$25,000.00 | \$21,50.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SLHT | hazardous materalis (25) | \$20,000.00 | \$17,200 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | StHV | hazardous Materials (5) | \$10,00.00 | \$8,600.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsuite live Complance service | SLHX | hazardous materals (10) | \$15,00.00 | \$12,900.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | \$0.00 | 15\% |
| SENDSUUTE LIVE COMPUTERS | st91 | pCw/ flat panel monitor | \$2,795.00 | \$2,403.70 | 14\% | \$443.00 | \$376.55 | 34.98 | 50.00 | \$0.00 | 50.00 | 15\% |
| SENOSUITE LIVE FREIGHT CARRIERS | snb1 | bax global (1) | \$900.00 | \$774.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$162.00 | \$137.70 | \$12.79 | 15\% |
| SENDSUITE LVE FREIIGHT CARRIIRS | SNB2 | bax Global (2) | \$1,500.00 | \$1,290.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$270.00 | \$229.50 | \$21.32 | 15\% |
| SENSOUTTE LIVE FREIGHT CARRIERS | SNBC | bax Global (100) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$3,600.00 | \$3,006.00 | \$284.28 | 15\% |
| sendsute live friliht carriers | SNBE | bax global (enterprise) | \$25,000.00 | \$21,500.00 | 14\% | \$0.00 | 50.00 | 0.00 | \$4,50.00 | \$3,825.00 | \$355.34 | 15\% |
| SENDSUTE LIVE FREIIGHT CARRIERS | SNBL | bax global (5) | \$15,000.00 | \$12,900.00 | 14\% | 50.00 | 50.00 | 0.00 | \$2,700.00 | \$2,295.00 | \$213.21 | 15\% |
| SENSSUUTE LIVE FREIIGHT CARRIERS | SNBT | bax Global (25) | \$10,000.00 | \$8,600.00 | 14\% | \$0.00 | 50.00 | 0.00 | \$1,800.00 | \$1,530.00 | \$142.14 | 15\% |
| SENDSUUTE LIVE FREIGHT CARRIERS | SNBV | ${ }^{\text {BAX GLOBAL }}$ (5) | \$3,000.00 | \$2,580.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$540.00 | \$459.00 | \$42.64 | 15\% |
| Senosute liv freligt carriers SENDSUITE LIVE RRIIGHT CarRIERS | snbx | bax global (10) | \$5,000.00 | \$4,30.00 | 14\% | 50.00 | 50.00 | 0.00 | \$900.00 | \$765.00 | \$71.07 | 15\% |
| SENDSUTE LIVE FREIGHT CARRIERS SENSSUITE LIVE RREIGHT CarRIERS | SNH1 | Ltil czarlite rating / bols (PER CARRIER) (1) | \$900.00 | \$774.00 | 14\% | 50.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| SENDSUTE LIVE FREIGHT CARRIERS SENSSUITE LIVE RRIIGHT CarRIERS | SNH2 | LTIC CZARLTTE RATING / BoLI (PER CARRIER) (2) | \$1,500.00 | \$1,290.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| Senosult Live fricht carriers SENDSUITE LIVE RRIIGHT CarRIERS | SNHC | LTL CZARLITE RATING / BoLs (PER Carkier) (100) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| SENDSUTE LIVE FREIIHT CARRIERS SENDSUITE LIUE RREIGHT CaRRIERS | SNHE | LTL CZARLITE RATING / BoLs (PER CARRILR) (ENTER | \$25,000.00 | \$21,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| SENDSUTE LIVE FREIGHT CARRIERS SENDSUITE LIUE RREIGHT CaRRIERS | SNHL | LTL CZARLTE RATING / BoLs (per carriel) (50) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUTE LIVE FREIIHT CARRIERS SENDSUITE LIUE RREIGHT CaRRIERS | SNHT | LTL CZARLTTE Rating / Bols ( (eR Carrier) (25) | \$10,000.00 | \$8,00.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | \$0.00 | 15\% |
| SENDSUUTE LIVE EREIIHHT CARRIERS SENDSUITE LIVE FREIGHT CarRIERS | SNHV |  | \$3,000.00 | \$2,580.00 | 14\% | 50.00 | 50.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| SENDSUUTE LIVE LICENSES | SsL1 | 1 LOCATION SINGLE WORKTSATION | \$5,000.00 | \$4,300.00 | 14\% | S0.00 S000 | So.00 S000 | 0.00 | \$5000 | Solo s.00 | S0.00 | 15\% |
| SENDSUUTE LIVE LICENSES | SSL2 | 2 location | \$20,00.00 | \$17,20.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LIVE LICENSES | sslc | 100 location | \$150,000.00 | \$129,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| sendsute live licenses | SSLE | ENTterpise location | \$250,000.00 | \$215,000.00 | 14\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LIVE LICENSES | ssul | 50 location | \$100,000.00 | \$88,000.00 | 14\% | \$0.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SENDSUUTE LIVE LICENSES | SSLN | 1 LOCATION MULTIPLE SITE | \$15,000.00 | \$12,900.00 | 14\% | 50.00 | 50.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| SENDSUUTE LIVE LICENSES | ${ }_{\text {SSLIS }}$ | 1 LOCATION SINGLE WORKSTATION SERVER INSTALL | \$8,000.00 | \$6,880.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SENDSUTTE LIVE LICENSES | ${ }_{\text {SSLT }}$ | 25 Location | \$75,000.00 | \$ $\$ 64,500.00$ | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\%\% |
| SENDSUTTE LIVE LICENSES | SsıV | 5 Location | \$37,500.00 | \$332,250.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| SENDSUTE LIVE LICENSES | SSLX | 10 location | \$50,000.00 | \$43,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | su1 | SHIP TO HOLD (1) | \$9,000.00 | \$7,740.00 | 14\% | \$0.00 | 50.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | stı2 | SHIP TO HOLD (2) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | suc | SHIP TO HOLD (100) | \$100,000.00 | \$86,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | S0.00 | \$0.00 | \$0.00 | 5\% |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | sLLE | SHIP TO HoLD (ENTERPRISE) | \$100,000.00 | \$86,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | stul | SHIP TO HOLD (50) | \$90,000.00 | 577,400.0 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | . 00 | 15\% |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | sut | SHIP TO HOLD (25) | \$75,00.00 | \$64,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | suv | SHIP To Holo (5) | \$30,00.00 | \$25,800.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| Senosulte Live logistics automation | sux | SHIP TO HOLD (10) | \$50,000.00 | \$43,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| COMPONENTS SENSSUITE LIVE OPTIONS | TS1M | ENVELOPES \#10 GUMMED, WHITE | \$150.00 | \$126.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUITE LIVE OPTİNS | TS1N | ENVELOPES 6 " X 9 " GUMMED, WHITE | \$175.00 | \$147.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| SENDSUUTE LIVE options | TS10 | ENVELOPES 6 " $\times 91 / 2$ " GuMmed, white $^{\text {a }}$ | \$185.00 | \$155.40 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LIVE OPTIONS | TS1P |  | \$250.00 | ${ }_{\text {S }} 5210.000$ | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsute lie planet press interacces | Ss21 | SENDSUUTE LIVE PLANETPRESSS ITTERFACE (1) | \$5,000.00 | \$4,30.00 | 14\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
|  | 5572 | SENDSUUTE LIVE PLANETPRESS INTERFACE (2) | \$7,500.00 | \$6,45.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SENDSUTE LIVE PLANET PRESS INTTRRACES SENDSUTE LIE PLANET PRESS INTEFACESS | sszz | SENDSUTTE LVE PLANETPRESSS INTERFACE (100) | \$25,000.00 | \$21,500.00 | 14\% | ${ }^{50.00}$ | ${ }^{50.00}$ | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
|  | ssze |  | \$25,000.00 $\$ 25,000.00$ | \$ ${ }_{\text {\$21,50.00 }} \mathbf{2 1 , 5 0 0 . 0 0}$ | 14\%\% | \$0.00 50.00 | $\$ 0.00$ $\$ 0.00$ | 0.00 0.00 | \$0.00 $\$ 0.00$ | \$0.00 S0.00 | \$0.00 $\$ 0.00$ | 15\% |
| Senosutit liv planet press interfaces | SS2T | SEnosulte Live planetpress interface (25) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUTE LIVE PLANET PRESS INTTRRACES | sszV | SENSUUTE LIVE PLANETPRESS INTRRFACE ( 5 ) | \$10,000.00 | \$ $\$ 8,600000$ | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| SENDSUUTE LIVE PLANET PRESS INTERRACES SENDSUTE LVE P PANET PRESS LCENSES | s52x | SEndSUUTE LIVE PLANETPRESS INTERFACE (10) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SENDSUUTE LIVE P PANET PRESS LICENSES SENDSUITE LIVE PLANET PRESS LCENSES | SsY1 | SENDSUUTE LIVE PLANETPRESS/ERR ONLY LICENSE (1) | \$9,000.00 | \$7,740.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
|  | 5sY2 | Senosult live planetpress/ErR OnLY LICense (2) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| SENDSUITE LIVE PLANET PRESS LICENSES | SsYC | SENDSUUTE LIVE PLANETPRESS/ERR ONLY LICENSE (100) | \$100,000.00 | \$88,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| SEnosulte live planet press licenses | SSYE | SEnosult live planetpress/Err only license (Enterprise) | \$100,000.00 | \$86,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SEnosutie live planet press licenses | Ssyl | SEnosulte live planetpres//err only license (50) | \$90,000.00 | \$77,400.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENOSUITE LIVE PLANET PRESS LICENSES | SSYT | SENDSUUTE LIVE PLANETPRESS/ERR ONLY LICENSE (25) | \$55,00.00 | \$66,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SENOSUITE LIVE PLANET PRESS LICENSES | SshV | Senosult live planetpress/ERR OnLY LICense (5) | \$30,000.00 | \$25,800.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| SENOSUITE LIVE PLANET PRESS LICENSES | ssyx | SENDSUUTE LIVE PLANETPRESS/ERR ONLY LICENSE (10) | \$50,000.00 | \$43,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| senosute live printers | TS30 | HIGH VOLUME PRINTER 4IN. CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE | \$240.00 | \$206.40 | 14\% | \$0.00 | \$0.00 | ${ }^{0.0}$ | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUITE LIVE PRINTERS sendsuite live printers | $\begin{aligned} & \text { SL19 } \\ & \text { SL21 } \end{aligned}$ | HIGH Volume lin. ADHESIVE LABEL PRINTER LASER PRINTER | $\begin{array}{r} \$ 1,495.00 \\ \$ 695.00 \end{array}$ | $\begin{array}{r} \$ 1,285.70 \\ \$ 597.70 \end{array}$ | $\begin{aligned} & 14 \% \\ & 14 \% \end{aligned}$ | $\begin{aligned} & \$ 396.00 \\ & \$ 168.00 \end{aligned}$ | $\begin{aligned} & \$ 336.60 \\ & \$ 142.80 \end{aligned}$ | $\begin{aligned} & 31.27 \\ & 13.27 \end{aligned}$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | 15\% |


| Category | ттем | description | Published Commercial Price | PA Contract Price | Disc \% | Commercial <br> Annual SLA | PA Annual SLA (years 2-5) | PA Monthly SLA (years 2-5) | Commercial Annual SMA | PA Annual SMA | Monthly SMA | SLA/SMA DISC \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| senosute live printers | St22 | Low to mid volume inv. adhesive label printer | \$995.00 | \$855.70 | 14\% | \$222.00 | \$188.70 | 17.53 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LIVE PROFESSIONAL SERVIICES | S52D | SENDSUUTE LIVE DESIGN SERVICES<1DAY | \$1,650.00 | \$1,419.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| Sendsulte lve professional services | 5530 | senosuite lve third party design services | \$982.00 | \$844.52 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsulte Lve profesional services | S54D | senosulte lve third party deigig services | \$1,963.00 | \$1,688.18 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Senosulte Live profesional services | SSTA | Admin traling -up to 4hrs | \$1,000.00 | \$840.00 | 16\% | 50.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| Senosutit Live professional services | SSTD | Desktop training - Up to 4trs (2 Operators) | \$1,000.00 | \$860.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LIVE PRofessional services | SSTE | OPERATOR TRAIING - - UP to 4hrs (2 Operators) | \$1,000.00 | \$860.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutit lve professional services | SSTR | SOLUTIONS DESIGN WORKSHOP | \$8,240.00 | \$7,086.40 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| SENDSUUTE LIVE PROFESSIONAL LERVIICES | ssuo | Installation Project level $1(1 / 2$ day | \$814.00 | \$683.76 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsulte lve professional services | ssu1 | Installation Project level 11 day) | \$1,623.00 | \$1,36.32 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsutit Live professional services | ssu4 | Installation project level $2(1 / 2 \mathrm{DAY}$ ) | \$1,000.00 | \$840.00 | 16\% | \$0.00 | 50.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| Sendsulte lve professional services | ssus | installation Project level 2 (1 day) | \$1,975.00 | \$1,659.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsulte lve profesional services | ssvo | Project management (1/2 Day) | \$1,000.00 | \$840.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsulte Live professional services | Ssv1 | project management (1 day) | \$1,975.00 | \$1,59.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsulte Live professional services | SSVA | Adoress Ez IMport service | \$2,060.00 | \$1,71.60 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsulte lve professional services | SSVE | ERR COVERSHEET NTERFACE FOR SLL-PP | \$5,30.00 | \$4,58.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SEnosulte Live profesional services | ssvw | senosuite live traling materal development | \$1,906.00 | \$1,39,16 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosulte Live profesional services | Sswr | Senosuit live non-standard report development | \$3,811.00 | \$3,27.46 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsulte lve professional services | ssvz | senosute lve template development | \$953.00 | \$819.58 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsulte lve profesional services | S51D | senosuite live design servicescanours | \$825.00 | \$799.50 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsulte lve professional services | slep | E-CERTIFED/ERR Productvity Pack | \$3,275.00 | \$2,81.50 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LIVE PROFESSSIONAL SERVICES | VPEC | ECOMMERCE INTERFACE | \$3,275.00 | \$2,816.50 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| Sendsulte lve profesional services | sms1 | SpP mid AsIIT SVC | \$510.00 | \$438.60 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsulte lve professional services | BASO | business analysis servicessahours | \$1,008.00 | \$846.72 | 16\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Senosulte Live professional services | bas1 | business analusil servicess_1day | \$2,016.00 | \$1,93.44 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LIVE PROFEESSIONAL SERVVICES | PSSA | PSSA-PREMER SUPPORT SUPPLEMENT-LEVEL A | \$0.00 | 50.00 | 0\% | 50.00 | 50.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| Sendsulte lve professional services | PSSB | PSSB-PREMIER SUPPORT SUPPLEMENT-LEVLL | \$0.00 | \$0.00 | 0\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Sendsute lve regional Carriers | SGK1 | dymanex (1) | \$900.00 | \$774.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Sendsutt Live regional carriers | SGK2 | DYMAnex (2) | \$1,500.00 | \$1,290.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Sendsutt Live regional carkiers | sGkc | DYMANEX (100) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | 50.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| Sendsulte lve regional carriers | SGKE | dymanex (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Sendsute lve regional carriers | scki | dYmanex (50) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | 50.00 | 50.00 | \$0.00 | 15\% |
| SENDSUUTE LIUE REGIONAL CARRIERS | SGkt | DYMANEX (25) | \$10,000.00 | \$8,600.00 | 14\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsulte lve regional carriers | sckv | dYMANEX (5) | \$3,000.00 | \$2,50.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Senosutit lve regional carriers | sGkx | dYmanex (10) | \$5,000.00 | \$4,30.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Senosutit lve regional carriers | SGL1 | SAmeday (1) | \$900.00 | \$774.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Sendsulte live regional carriers | SGL2 | SAMEDAY (2) | \$1,500.00 | \$1,290.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| Sendsutt Live regional carriers | sGlc | SAMEDAY (100) | \$20,000.00 | \$17,200.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Sendsutit lve regional carriers | SGLE | SAmEday (ENTTRPRRISE) | \$25,000.00 | \$21,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsute live regional carrirs | sGlu | Samedar (50) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | 50.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| Sendsulte lve regional carriers | SGLT | Samedar (25) | \$10,000.00 | \$8,00.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Sendsulte lve regional carriers | stlv | SAMEDAY (5) | \$3,000.00 | \$2,58.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUTE LIVE REGIONAL CARRIERS | SGIX | SAMEDAY ( 10 ) | \$5,000.00 | \$4,300.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| Sendsulte lve regional carriers | SGN1 | ${ }_{\text {TNT (1) }}$ | \$900.00 | \$774.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SENDSUUTE LIVE REGIONAL CARRIERS | ${ }_{\text {SGN2 }}$ | ${ }^{\text {TNT ( }}$ (2) | \$1,500.00 | \$1,290.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SENDSUTE LIVE REGIONAL CARRIERS | SGNC |  | \$20,000.00 | \$17200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$5000 | 15\% |
| SENDSUUTE LIVE REGIONAL L CARRIERS SENSSUTE LIVE REGIONAL CARRIRSS | SGNE | $\xrightarrow{\text { TNTT (ENTERPRISE) }}$ | \$25,00.00 $\$ 15,000.00$ | \$21,500.00 | 14\% | S0.00 $\$ 0.00$ | 50.00 50.00 | 0.00 0.00 | S0.00 $\$ 0.00$ | \$0.00 50.00 | S0.00 $\$ 0.00$ | 15\% |
| SENDSUUTE LIVE REGIONAL CARRIERS | sGnt | TNT (25) | \$10,00.00 | \$8,60.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsute lve regional carriers | sgnv | TNT (5) | \$3,000.00 | \$2,58.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsulte lve regional carriers | sGnx | TNT (10) | \$5,000.00 | \$4,300.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Sendsulte lve regional carriers | sGs1 | Golden state overnight (1) | \$900.00 | \$774.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Sendsulte lve regional carriers | sGs2 | Golden state overnight (2) | \$1,500.00 | \$1,290.00 | 14\% | 50.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Senosute lve regional carriers | sgsc | GOLDEN STATE OVERNIGHT (100) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutit lve regional carriers | SGSE | golden state overnight (enterprise) | \$25,000.00 | \$21,500.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SENDSUUTE LIUE REGIONAL CARRIERS | ${ }_{\text {SGSLL }}$ | GOLDEN STATE OVERNIGHT (50) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsute lve regional carriers | SGst | golden state overnight (25) | \$10,000.00 | \$8,60.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsutt Live regional carkiers | sGsv | GOLDEN STATE OVERNIGHT (5) | \$3,000.00 | \$2,580.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SENDSUUTE LLIE REGIINAL LARRIERS SENDSUTE LVE REGIONALCARRIRSS | Scsk | GOLDEN STATE OVERNIGHT (10) | \$5,000.00 | \$4,300.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LIVE REGIONAL LARRIERS SENDSUTEE LIVE REGIONAL CARRIRSR | SHN1 SHN2 | XPO (1) $\times$ XPO 2 | S900.00 $\$ 1,50.00$ | - $\begin{array}{r}\text { S774.00 } \\ \$ 1,290.00\end{array}$ | 14\% | S0.00 50.00 | S0.00 $\$ 0.00$ | 0.00 0.00 | S0.00 50.00 | S0.00 S0.00 | 50.00 50.00 | 15\% |
| SENDSUUTE LIVE REGIONAL CARRIERS | SHNC | XPO (100) | \$20,00.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutit live regional carriers | SHNE | XPO (ENTERPRIIE) | \$25,00.00 | \$21,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutit lve regional carriers | SHNL | XPO (50) | \$15,000.00 | \$12,900.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SENDSUUTE LIVE REGIONAL CARRIERS | SHNT | xpo (25) | \$10,000.00 | \$8,00.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsutit lve regional carriers | SHNV | XPO (5) | \$3,000.00 | \$2,50.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUTE LIUE REGIONAL CARRIERS | SHNX | xpo (10) | \$5,000.00 | \$4,30.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| SENDSUTE LILE R RGGIONAL CARRIERS SENDSUTE LVE REGIONALCARPIRSS | SHR1 | Lonestar (1) | \$ $\$ 900.00$ | ( 5774.00 | 14\% | 5000 50.00 5 | 50.00 5000 | 0.00 0 |  | \$0.00 5000 |  | $15 \%$ 15\% |
| SENDSUUTE LLIE REGIONAL LARRIERS SENDSUTE LIVE REGIONAL CARRIERS | SHR2 SHRC | LoNESTAR (2) LoNESTAR (100) | \$1,50.00 $\$ 20,000.00$ | $\$ 1,290.00$ $\$ 17,200.00$ | 14\% | 50.00 50.00 | 50.00 50.00 | 0.00 0.00 | 50.00 50.00 | \$0.00 $\$ 0.00$ | 50.00 S0.00 | 15\% |
| Senosutit live regional carriers | SHRE | LONESTAR (ENTERPRISE) | \$25,00.00 | \$21,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosute lve regional carriers | SHRL | Lonestar (50) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsute lve regional Carriers | SHRT | LONESTAR (25) | \$10,000.00 | \$8,00.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SENDSUUTE LLIE REGGIONAL CARRIERS SENDSUTE LVE REGIONALCARRIRSS | SHRV | LONESTAR (5) | \$3,000.00 | \$2,50.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SENDSUUTE LLVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS | ${ }_{\text {SHRX }}$ | LONESTAR (10) | \$5,000.00 | \$4,30.00 $\$ 774.00$ | 14\% | 50.00 5000 | S0.00 5000 | 0.00 0.00 | S0.00 S000 | \$0.00 50.00 | S0.00 5000 | 15\% |
| SENDSUUTE LIVE REGIONAL LARRIERS SENDSUTE LIVE REGIONAL CARRIRSS | SHT1 SHT2 | ATS (1) ATS (2) | \$900.00 $\$ 1,50.00$ | S774.00 $\$ 1,290.00$ | 14\% | 50.00 $\$ 0.00$ | \$0.00 $\$ 0.00$ | 0.00 0.00 | \$0.00 \$0.00 | \$0.00 $\$ 0.00$ | \$0.00 $\$ 0.00$ | 15\% |
| Sendsutit lve regional carriers | shtc | ATS (100) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsute lve regional carriers | SHTE | ats (enterprise) | \$25,000.00 | \$21,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LIUE REGIONAL CARRIERS | SHTL | ${ }^{\text {ATS (50) }}$ | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LLIE REGIONAL CARRIERS SENDSUTE LIVE REGIONAL CARRIRS | ${ }_{\text {SHTT }}$ | ATS (25) | \$10,000.00 | \$8,00.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUTTE LIVE REGIONAL CARRIERS | SHTX | ATS (10) | \$5,00.00 | S $\$ 4,300.00$ | 14\% | 50.00 5000 | S0.00 S00 | ${ }_{0}^{0.00}$ | S0.00 5000 | S0.00 $\$ 0.00$ | S0.00 $\$ 0.00$ | 15\% |
| SENDSUUTE LIVE REGIONAL CARRIERS | SNE1 | Eastrrn connection (1) | \$900.00 | \$774.00 | 14\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUTE LIVE REGIONAL CARRIERS | SNE2 | EASTERN CONNECTION (2) | \$1,500.00 | \$1,290.00 | 14\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| SENDSUUTE LLVE REGIONAL CARRIERS SENDSUTE LIVE REGIONAL CARRIERS | SNEC | EASTERN CONNECCTION (100) EASTERN CONECTION (ENTEPRRISE) | \$20,000.00 | \$17,200.00 | 14\% | \$5000 | \$0.00 | 0.00 | 50.00 5000 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LLIE REGIONAL LARRIERS SENDSUTE LIVE REGIONAL CARRIERS | SNEE SNEL | EASTERN Connection (ENTEPRRISE) | \$25,000.00 $\$ 15,000.00$ | \$21,50.00 $\$ 12,900.00$ | 14\% | 50.00 50.00 | \$0.00 S0.00 | 0.00 0.00 | \$0.00 S0.00 | \$0.00 $\$ 0.00$ | 50.00 50.00 | 15\% |
| SENDSUUTE LIVE REGIINAL CARRIERS | SNET | EASTERN CONNECTION (25) | \$10,00.00 | \$8,600.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsute live regional carrirs | snev | Eastern connection (5) | \$3,000.00 | \$2,58.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsute lve regional carriers | sNex | EASTERN CONNECTION (10) | \$5,000.00 | \$4,30.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 |  | 15\% |
| SENDSUUTE LLIE REGIINAL LARRIERS SENDSUTE LVE REGIONALCARRIRSS | SNG1 | globaltranz (1) | \$900.00 | \$774.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| SENDSUUTE LLIE REGIONAL LARRIERS SENDSUTE LIVE REGIONAL CARRIRRS | SNG2 | GLOBALTTANZ (2) | \$ $\begin{gathered}\$ 1.50 .00 \\ \$ 2000000\end{gathered}$ | S1,290.00 $\$ 1720000$ | $14 \%$ $14 \%$ | \$0.00 S0.00 | S0.00 S000 | 0.00 0.00 0 | \$0.00 S0.00 | \$0.00 50.00 | S0.00 S000 | 15\% |
| SENDSUUTE LIVE REGIINAL CARRIERS | SNGE | globaltranz (ENTERPRISE) | \$25,00.00 | \$21,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUTE LILE REGIONAL CARRIERS | sngl | globaltranz (50) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | 50.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| SENDSUUTE LLVE REGIONAL LarRIERS SENDSUTE LIVE REGIONAL CARRIERS | SNGT | Globaltrank (25) | \$10,000.00 | \$8,600.00 | 14\% | \$0.00 | \$0.00 | 0.00 | S0.00 S000 |  | \$0.00 | 15\% |
| SENDSUUTE LLIE REGIINAL LARRIERS SENDSUTE LIVE REGIONAL CARRIERS | SNGV SNGX | GLobaltranz (5) $\operatorname{GLobaltranz~}$ (10) | $\$ 3,000.00$ $\$ 5,00000$ | \$2,580.00 $\$ 4,3000$ | 14\% | \$0.00 S00.00 | \$0.00 S00.00 | 0.00 0.00 | \$0.00 S00.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 S0.00 | 15\% |
| Senosute lve regional carriers | Snm1 | MIDLAND COURIER (1) | \$900.00 | \$774.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutit lve regional carriers | SNM2 | MIDLAND COURIER (2) | \$1,500.00 | \$1,290.00 | 14\% | 50.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SENDSUUTE LIVE REGIONAL CARRIERS | SNMC | MIDLAND COURIER (100) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SENDSUUTE LLIE REGIINAL LARRIERS SENDSUTE LUE REGIONAL CARRIRSS | SNME | MIDLAND COURIER (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LLVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS | SNML | MIDLAND COURER (50) | $\$ 15.000 .00$ $\$ 1000000$ | $\$ 12,900.00$ $\$ 880000$ | 14\% | So.00 S000 | S0.00 5000 | 0.00 0.00 0 | \$0.00 S0.00 | $\$ 9.00$ <br> 50.00 | 50.00 50.00 | 15\% |
| SENDSUUTE LLE REGEGONAL CARRIERS SENDSUTE LIVE REGIONAL CARRIERS | SNMV | MIDLAND COURIER (5) | \$10,000.00 $\$ 3,00000$ | \$2,580.00 | 14\% | \$0.00 | \$0.00 | ${ }_{0}^{0.00}$ | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LIVE REGIINAL CARRIERS | sNMx | MIDLAND COURIER (10) | \$5,000.00 | \$4,30.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
|  | SNR1 | ${ }^{\text {OTRRAC ( }}$ (1) | S990.00 \$15000 | \$577.00 | 14\% | \$0.00 |  |  |  |  |  | 15\% |
| SENDSUUTE LLIE REGIONAL LARRIERS SENDSUTE LIVE REGIONAL CARRIERS | SNR2 SNRC | OnTrac (2) ONTRAC (100) | \$ $\$ 1.500 .00$ | \$1,290.00 $\$ 17,20000$ | 14\% | \$0.00 S0.00 | \$0.00 S0.00 | 0.00 0.00 | \$0.00 S0.00 | \$0.00 $\$ 0.00$ | \$0.00 S0.00 | 15\% |
| SENDSUUTE LIVE REGIINAL CARRIERS | SNRE | Ontrac (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14\% | \$0.00 | \$0.00 | ${ }_{0}^{0.00}$ | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutit lve regional carriers | SNRL | ontrac (50) | \$15,000.00 | \$12,900.00 | 14\% | 50.00 | \$0.00 | 0.00 | 50.00 | 50.00 | \$0.00 | 15\% |
| SENDSUTE LLVE REGIONAL CARRIERS | SNRT | ONTRAC (25) | \$10,000.00 | \$8,00.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUTE LLVE REGIONAL CARRIERS SENDSUTE LIVE REGIONAL CARRIRSS | snRv | Ontrac (5) | \$3,000.00 | \$2,50.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SENDSUUTE LLIE REGIINAL LARRIERS SENDSUTE LIVE REGIONAL CARRIERS |  |  | \$5,000.00 | \$4,300.00 | 14\% | \$0.00 | \$0.00 | 0.00 0 | 5000 5000 5 |  |  | 15\% |
| SENDSUUTE LLE REGIINAL LARRIERS SENDSUTE LIVE REGIONAL CARRIERS | SNS1 SNS2 | SPEE-DEE (1) SPEE-DEE (2) | \$900.00 $\$ 1,50.00$ | $\$ 774.00$ $\$ 1,290.00$ | 14\% | 50.00 50.00 | \$0.00 S0.00 | 0.00 0.00 | 50.00 50.00 | \$0.00 $\$ 0.00$ | 50.00 50.00 | 15\% |
| SENDSUUTE LIVE REGIIONAL CARRIERS | SNSC | SPEE-DEE (100) | \$ $\$ 20,000.00$ | \$17,200.00 | 14\% | 50.00 50.00 | 50.00 50.00 | ${ }_{0}^{0.000}$ | 50.00 50.00 | \$0.00 | 50.00 50.00 | 15\% |
| SENDSUUTE LIVE REGIONAL CARRIERS | SNSE | SPEE-DEE (ENTERPRIIS) | \$25,000.00 | \$21,500.00 | 14\% | 50.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LIUE REGIONAL CARRIERS SENOSUTEE LIVE REGIONAL CARRIERS | ${ }_{\text {SNSL }}^{\text {SNSt }}$ | SPEE-DEE (50) SPEE-DEE (25) | \$15,000.00 $\$ 10,000.00$ | $\$ 12,90000$ $\$ 8,60000$ | 14\% | \$0.00 S00. | S0.00 S000 | 0.00 0.00 | \$0.00 50.00 | \$0.00 | S0.00 50.00 | 15\% |


| Category | ттем | description | Published Commercial Price | PA Contract Price | Disc \% | Commercial <br> Annual SLA | PA Annual SLA (years 2-5) | $\begin{gathered} \text { PA Monthly } \\ \text { SLA (years 2-5) } \end{gathered}$ | Commercial Annual SMA | PA Annual SMA | Monthly SMA | SLA/SMA DISC \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Senosutit live regional carriers | snsv | SPEE-DEE (5) | \$3,000.00 | \$2,58.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SEnosutit Live regional carriers | snsx | SPEE-DEE (10) | \$5,000.00 | \$4,30.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutit Live regional carriers | snu1 | dicom (1) | \$900.00 | \$774.00 | 14\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| Senosutte Lve regional carriers | SNU2 | DICOM (2) | \$1,500.00 | \$1,290.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| SEnosulte Live regional carriers | snuc | dicom (100) | \$20,00.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutit Live regional carriers | snue | dicom (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutte Live regional carriers | snut | Dicom (5) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Senosutit Live regional carriers | snut | dicom (25) | \$10,000.00 | \$8,60.00 | 14\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| Senosuite Live regional carriers | snuv | dicom (5) | \$3,000.00 | \$2,580.00 | 14\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutte Lve regional carriers | snux | dicom (10) | \$5,000.00 | \$4,30.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutit Lve regional carriers | snv1 | velocity (1) | \$900.00 | \$774.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SEndSUUTE LIVE REGIONAL CARRIERS | SNV2 | velocity (2) | \$1,500.00 | \$1,290.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutit Lve regional carriers | snvc | velocitr (100) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsutte Live regional carriers | SNVE | velocity (Enterprise) | \$25,000.00 | \$21,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| Senosutit Live regional carriers | snvi | velocity (50) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutit Live regional carriers | snvt | velocity (25) | \$10,000.00 | \$8,60.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutit Live regional carriers | snvv | velocity (5) | \$3,000.00 | \$2,580.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosulte lve regional carriers | snvx | velocity (10) | \$5,000.00 | \$4,30.00 | 14\% | \$0.00 | \$0.00 | 0.00 | 50.00 | 50.00 | \$0.00 | 15\% |
| Senosutit lve regional carriers | SNY1 | ICS COURIER (1) | \$900.00 | \$774.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutit Live regional carriers | SNY2 | ICS COURIER (2) | \$1,500.00 | \$1,290.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsutte Live regional carriers | SNYC | ICS COURIER (100) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Sendsutte Live regional carriers | SNYE | ICS Couriler (enterprise) | \$25,000.00 | \$21,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Senosutit Live regional carriers | SNYL | ICs Courier (50) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutit Live regional carriers | SNYT | ICs Courier (25) | \$10,000.00 | \$8,60.00 | 14\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutit Lve regional carriers | snvv | ICS Courier (5) | \$3,000.00 | \$2,50.00 | 14\% | \$0.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Senosutit lve regional carriers | snYX | ics Courier (10) | \$5,000.00 | \$4,30.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosulte Lve regional carriers | SN21 | CARDINAL COURIER (1) | \$900.00 | \$774.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutit Live regional carriers | SN22 | CARDINAL COURIER (2) | \$1,500.00 | \$1,290.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Sendsutte Live regional carriers | SNZC | CARDINAL COURIER (100) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SENDSUUTE LIVE REGIONAL CARRIERS | SNZE | CARINAL COURIER (ENTERPRIIE) | \$25,00.00 | \$21,500.00 | 14\% | \$0.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Senosutit Live regional carriers | SNZL | CARDINAL COURIER (50) | \$15,00.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutit lve regional carriers | SNZT | Cardinal courile (25) | \$10,000.00 | \$8,60.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Senosutit lve regional carriers | snzv | CARDINAL COURIER (5) | \$3,000.00 | \$2,50.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Senosutit lve regional carriers | SNZX | Cardinal courier (10) | \$5,000.00 | \$4,30.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsulte Live regional carriers | SSFE | REGIONAL CARRIER SET-UP | \$773.00 | \$664.78 | 14\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| Sendsute lve scales | SL30 | 100 LB. TABLETOP SCALE | \$995.00 | \$855.70 | 14\% | \$229.00 | \$194.65 | 18.08 | 50.00 | \$0.00 | 50.00 | 15\% |
| Sendsute lve scales | SL32 | 200 LB. Rollertop SCALE | \$1,295.00 | \$1,13.70 | 14\% | \$323.00 | \$274.55 | 25.51 | 50.00 | 50.00 | 50.00 | 15\% |
| Senosute lve scales | Jn96002 | base mount display kit for jn75 Scale | \$160.00 | \$137.60 | 14\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LIVE SCALES | JR76 | GREEN 0075100 LB TABLETOP SCALE FACTORY CERTIFIED | \$495.00 | \$425.70 | 14\% | \$229.00 | \$194.65 | 18.08 | 50.00 | 50.00 | \$0.00 | 15\% |
| Senosute lve scales | solm | dimensioner | \$8,900.00 | \$7,54.00 | 14\% | \$850.00 | \$722.50 | 67.12 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosute lve scales | S133 | 149 Lb. Rollertop scale (Cal. only) | \$1,695.00 | \$1,40, 85 | 17\% | \$330.00 | \$280.50 | 30.66 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LIVE SSOFTWARE OPTIONS | ${ }_{\text {SLIT }}$ | ERR, CERTIFIED MALL, AND PROOOF Of DELIVERY (1) | \$600.00 | \$516.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LVE SOFTWARE OPTIONS | StT2 | ERR, CERTIFIED MALL, AND Proof of delvery (2) | \$1,280.00 | \$1,100.80 | 14\% | 50.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SENDSUITE LIVE SOFTWARE OPTIONS | stic | ERR, CERTIFEED MALL, AND PROOF OF DELVERY (100) | \$8,000.00 | \$6,880.00 | 14\% | 50.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SENDSUITE LIVE SOFTWARE OPTIONS | SLTE | ERR, CERTIFED MALL, AND Proof of delvery (ENTERPRISE) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE LVE SOFTWARE OPTIONS | SLTL | ERR, CERTFIEL MAll , And Proof of delvery ( 50 ) | \$6,000.00 | \$5,160.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SEnosutte Liv software options | SLTT | ERR, CERTIFED MALL, And Proof of delvery (25) | \$4,000.00 | \$3,40.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUITE LIVE SOFTWARE OPTIONS | Stiv | ERR, CERTIFIED MALL, AND Proof of delverr ( 5 ) | \$1,440.00 | \$1,238.40 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SENDSUUTE LVE SOFTWARE OPTIONS | SLTX | ERR, CERTIFIED MALL, And Proof of delverr ( 10 ) | \$2,000.00 | \$1,72.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUITE TRACKING BARCODE SCANNERS and data collectors | Tstw | Wrikless access | \$1,395.00 | \$1,199.70 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SENDSUITE TRACKING BARCODE SCANNERS AND DATA COLLECTORS | tstb | USB SYNC CABLE | \$200.00 | \$172.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| SENDSUITE TRACKING BARCODE SCANNERS | TMNS | cellular synch data plan | \$0.00 | \$0.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE tracking licenses | 12x1 | SINGLE SITE UNLIMITED WORKSTATION <br> UPGRADE ARRIVAL SOFTWARE ONLY TO SINGLE SITE UNLIMITED workstation | 8,615.0 | \$7,40.90 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SENOSUITE TRACKING LICENSES | T2×3 |  | \$4,615.00 | \$3,968.90 | 14\% | \$0.00 | 50.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 5\% |
| senosulte tracking licenses | TRMM | MULTIPLE SITE UNLIMITED WORKSTATION UPGRADE ARRIVAL SOFTWARE ONLY TO MULTIPLE SITE | \$17,225.0 | 813.5 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosuite tracking licenses | TRUM |  | 54,000.00 | \$3,440.00 | 14\% | \$0.00 | \$0.00 | 00 | 50.00 | . 00 | \$0.00 | \% |
| SENDSUITE TRACKING MULTIPLE SITE OPTIONS | тsmc | ADD 100 STIES W/ MULTIPLE WORKSTATIONS | \$219,000.00 | \$188,340.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SENDSUITE TRACKING MULTIPLE SITE options | T5ML | ADD 50 SITES W/ MULTIPLE WORKSTATIONS | \$132,000.00 | 113,520.00 | 14\% | \$0.00 | \$0.00 | 0.00 | 50.00 | 50.00 | \$0.00 | 15\% |
| Senosulte tracking multile site | T5MX | ADD 10 STIES W/ MULTPLE WORKSTATIONS |  |  | 14\% |  | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
|  | T5MX | ADD 10 StIES W/MULTIPLE WORKSTATIONS | \$30,750.00 | \$26,445.00 | 14\% | \$0.00 | \$0.00 |  | 50.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUITE TRACKING MULTIPLE SITE OPTIONS | TSUC | ADD 1 STIE W/ MULTPLE WORKSTATIONS | \$3,495.00 | . 70 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SEnosulte tracking online hardware | 1220 | Label printer | \$995.00 | \$855.70 | 14\% | \$216.00 | \$183.60 | 17.06 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE TRACKING ONLINE HARDWARE | t61C | moblie scanner single bay cradle | \$199.00 | \$171.14 | 14\% | \$0.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SENDSUUTE TRACKING onllin haroware | T65C | mobile scanner 5 bay cradle | \$599.00 | \$515.14 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE TRACKING ONLINE HARDWARE | ${ }_{\text {TEWE }}^{\text {TEVE }}$ | TETHERED WEDGE SCANNER FOR SSTO | \$499.00 | \$429.14 | 14\% | \$15.00 | \$12.75 | 1.18 0.00 | S0.00 50.00 | S0.00 50.00 | S0.00 50.00 | 15\% |
| SENDSUUTE TRACKING ONLINE OPTIONS | BYOAD | BRING YOur own APPROVED DEVICE | \$20.00 | \$20.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUITE TRACKING ONLINE PROFESSIONAL SERVICES | T6RE | SSto Remote tralingchalf dar, 4 People | \$850.00 | 31.00 | 14\% | 50.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SENDSUITE TRACKING ONLINE PROFESSIONAL SERVICES | T6RF | SSTO Remote tralingceuul day, 4 PEOPLE | \$1,400.00 | \$1,204.00 | 14\% | \$0.00 | \$0.00 | 0.00 | 50.00 | 00 | 50.00 | 15\% |
| Senosutie tracking online professional | terg | Ssto onsite hw inst, trNG\&FULL dav, 4PPL | \$2,675.00 | \$2,30.50 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SERVICES ${ }_{\text {Sendite }}^{\text {Stacking options }}$ | J546 | counter signature pad plus | \$1,995.00 | \$1,715.70 | 14\% | \$303.00 | \$257.55 | 23.93 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| senosuite tracking options | тsto | non-contact programmable wedge scanner | \$1,995.00 | \$1,715.70 | 14\% | \$312.00 | \$265.20 | 24.64 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| senosuite tracking options | т5T3 | arrival web cam | \$245.00 | \$210.70 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENOSUITE TRACKING Options | т599 | CORDLESS SCANNER | \$1,895.00 | \$1,629.70 | 14\% | \$415.00 | \$352.75 | 32.77 | \$0.00 | \$0.00 | 50.00 | 15\% |
| senosuite tracking options | tsts | SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SCANNER | \$145.00 | \$124.70 | 14\% | 50.00 | 50.00 | 00 | 50.00 | 50.00 | 50.00 | 15\% |
| senosuite tracking options | темD | WIRELESS Moblie scanner tgmo | \$1,299.00 | \$1,091.16 | 16\% | \$225.00 | \$191.25 | 17.77 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENSSUITE TRACKING OPTIONS | TSME | CELLULAR \& WIRELESS MOBLIE SCANNER TGME | \$1,850.00 | \$1,54.00 | 16\% | \$586.00 | \$498.10 | 46.27 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENOSUITE TRACKING Options | T790031 | SINGLE BAY CRADLE FOR T764/5, T6MD/E | \$750.00 | \$630.00 | 16\% | 50.00 | \$0.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SEnosult tracking options | 1596037 | Five bay Cradle for t764/5, TGMD/E | \$850.00 | \$714.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENSSUITE TRACKING OPTIONS | T790032 | ETHERNET ADAPTER T764/5, 7 TMD/E | \$599.00 | \$503.16 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | 50.00 | 15\% |
| SENDSUUTE TRACKING OPTIONS SENDSUUTE TRACKING OPTIONS | ${ }_{\text {T7990033 }}$ |  | \$170.20 | $\$ 142.97$ $\$ 378.00$ | 16\% | 50.00 5000 | 50.00 5000 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\%\% |
| SENOSUITE TRACKING OPTIONS | BTRY-TC51-TC56 | BATTERY FOR T764/5, TGMD/E | \$125.00 | \$105.00 | 16\% | \$0.00 | \$0.00 | 0.00 | S5000 | \$0.00 | \$5000 | 15\% |
| senosuite tracking options | TGRE | remote/web based user training - 4 Hours four people | \$850.00 | \$714.00 | 16\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SEnosult tracking options | T6RF | Remote/web based user training - full day four people | \$1,400.00 | \$1,176.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENOSUITE tracking options | terg | HARDWARE INSTALLATION AND TRAINING - Onste full day fc | \$2,675.00 | \$2,247.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosulte tracking printrrs | TS33 | TRACKING ASSISTANT PORTABLE BELT PRINTER 2IN. CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE | \$73.00 | \$62.78 | 14\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| Senosuite tracking printers | TSHP | HIGH V Volume in. Al itiviv Label printer | \$1,495.00 | \$1,285.70 | 14\% | \$396.00 | \$336.60 | 31.27 | 50.00 | 50.00 | 50.00 | 15\% |
| Senosutte tracking printrrs | Tsmp | Low to mid volume 4 IN. LABEL PRINTER | \$995.00 | \$855.70 | 14\% | \$222.00 | \$188.70 | 17.53 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUTE TRACKING PRINTERS | ${ }_{\text {T5PP }}$ | Laser printer | \$695.00 | \$5977.70 | 14\% | \$168.00 | \$142.80 | ${ }^{13.27}$ | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUTE TRACKING PRINTERS SENDSUUTE TRACKING PRoFssional | T5T8 | TRACKING ASSITANT Portable belt printer | \$1,385.00 | \$1,191.10 | 14\% | \$177.00 | \$150.45 | 13.98 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE TRACKING PROFESSSIONAL SERVICES | ${ }_{\text {TSY1 }}$ | Instalation Project level $1(1 / 2$ day $)$ | 5814.00 | \$683.76 | 16\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| sendsuite tracking professional SERVICES | T5Y2 | INSTALLATION PROJECT LEVEL 1 (1 day) | \$1,623.00 | \$1,363.32 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUITE TRACKING PROFESSIONAL SERVICES | T5Y5 | INSTALLATION Project level 2 (1/2 day) | \$1,000.00 | \$840.00 | 16\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| sendsuite tracking professional SERVICES | T5Y6 | INSTALATION PROJECT Level 2 (1 day) | \$1,975.00 | \$1,659.00 | 16\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| SENDSUITE TRACKING PROFESSIONAL SERVICES | T5YB | Project management (1/2 day) | \$1,000.00 | \$840.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUITE TRACKING PROFESSIONAL SERVICES | T5YC | Project management (1 day) | \$1,975.00 | \$1,659.00 | 16\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| sendsuite tracking professional SERVICES | vppg | SEndsute tracking install smart clent on customer pc | \$490.00 | \$421.40 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| sendsuite tracking professional SERVICES | vPPH | SENDSUITE TRACKING BASIC OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS) | \$1,000.00 | \$840.00 | 16\% | 50.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUITE TRACKING PROFESSIONAL SERVICES | vppJ | SENDSUITE TRACKING ADVANCED OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS) | \$1,000.00 | \$860.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |


| Category | ттем | description | Published Commercial Price | PA Contract Price | Disc \% | Commercial <br> Annual SLA | PA Annual SLA (years 2-5) | PA Monthly SLA (years 2-5) | Commercial <br> Annual SMA | $\begin{aligned} & \text { PA Annual } \\ & \text { SMA } \end{aligned}$ | Monthly SMA | SLA/SMA DISC \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SENDSUUTE TRACKING SINGLE SITE OPTIONS | T545 | ADD 1 STE W/ SINGLE WORKSTATION | \$795.00 | \$683.70 | 14\% | 50.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutit tracking single site options | T5SC | ADD 100 SITES W/ SIIGLE WORKSTATION | \$49,500.00 | \$42,570.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE TRACKING SINGLE SITE OPTIONS | T5SL | ADD 50 SITES W/ SIIGLE WORKSTATION | \$29,750.00 | \$25,585.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Sendsute tracking single site options | T5SU | ADD 1 SIINGLE USER | \$795.00 | \$683.70 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 15\% |
| Sendsute tracking single site options | T5sX | AdD 10 SITES W/SIINGLE WORKSTATION | \$6,950.00 | \$5,97.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutit tracking software options | SDTK | SOFTWARE DEVELOPER TOOL KIT | \$9,995.00 | \$8,959.70 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SEnosute tracking software options | stet | Senosult tracking enterprise tool kit | \$4,995.00 | \$4,295.70 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutit tracking software options | Psst | post sale software tool kit | \$0.00 | \$0.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SEnosulte tracking software options | Tswc | WIRELESS Connectivit Module | \$300.00 | \$258.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SEnosutit tracking software options | SEndprocauto | sendpro c500 | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENoSUITE XPRESS CARRIERS | ${ }^{T 213}$ | UPS DROP SHIPMENT POINTS | \$250.00 | \$215.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENoSUITE XPRESS CARRIERS | ${ }^{\text {T214 }}$ | UPS Contract rates | \$1,000.00 | \$860.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENoSUITE XPRESS CARRIERS | T209 | USPS StD. A bulk manifesting | \$0.00 | \$0.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENoSUITE XPRESS CARRIERS | T210 | UPS STANDARD MANIFEST RATE Bundle | \$0.00 | \$0.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENoSUITE XPRESS CARRIERS | ${ }^{2} 211$ | ups hundredweight rate bundie | \$0.00 | \$0.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENoSUITE XPRESS CARRIERS | T215 | USPS domestic rate bundie | \$0.00 | \$0.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENoSUITE XPRESS CARRIERS | T219 | USPS DROP SHIPMENT POINTS | \$250.00 | \$215.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENSSUTE XPRESS CARRIERS | ${ }^{21216}$ | usps international rate bunde | 50.00 | 50.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| SENSSUITE XPRESS CARRIERS | ${ }^{21217}$ | usps bulk rate bundle | 50.00 | 50.00 | 14\% | \$0.00 | 50.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| SENoSUITE XPRESS CARRIERS | ${ }^{\text {T218 }}$ | USPS MIXED MALL MANIFESTING | \$0.00 | \$0.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENSSUUTE XPRESS CARRIERS | ${ }^{T} 238$ | FEDEX | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SENoSUITE XPRESS CARRIERS | ${ }^{\text {T241 }}$ | UPS ZIP TO ZONE | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENoSUITE XPRESS Carriers | ${ }^{\text {T242 }}$ | USPS ZIP TO ZONE | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SEnoSut | T245 | USPS 4TH CLASS DBMC Manfest | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENSSUITE XPRESS CARRIERS | ${ }^{2} 289$ | FEDEX GROUND DROP SHIP | \$250.00 | \$215.00 | 14\% | \$0.00 | 50.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| SENSSUTE XPRESS CARRIERS | ${ }^{2} 290$ | USPS MANIFESTING DROP SHIPMENT POINTS | \$250.00 | \$215.00 | 14\% | \$0.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SENSSUITE XPRESS CARRIERS | ${ }^{2} 291$ | DHL PLUS DROP SHIPMENT POINTS | \$250.00 | \$215.00 | 14\% | 50.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SENoSUITE XPRESS CARRIERS | ${ }^{\text {T246 }}$ | ONLINE PLUS FOR UPS PLD | 50.00 | 50.00 | 14\% | \$0.00 | 50.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| SENSSUUTE XPRESS CARRIERS | ${ }^{T 265}$ | usps std. A NoN-PROFIT SERVICES | 50.00 | \$0.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | \$0.00 | 50.00 | 15\% |
| SENoSUITE XPRESS CARRIERS | ${ }^{2} 271$ | USPS ITTERNATIONAL MANIFESTING | \$0.00 | \$0.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENoSUITE XPRESS CARRIERS | T20 H | DHL | \$0.00 | \$0.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENSSUITE XPRESS CARRIERS | T2MM | USPS EXPRESS MAIL MANIFESTING | \$0.00 | \$0.00 | 14\% | 50.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENSSUITE XPRESS CARRIERS | TZUM | USPS MANIFEST | 50.00 | \$0.00 | 14\% | 50.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SENoSUITE XPRESS CARRIERS | T2UP | ups | \$0.00 | \$0.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENSSUITE XPRESS CARRIERS | ${ }^{\text {t2us }}$ | usps | \$0.00 | \$0.00 | 14\% | \$0.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| SENSSUITE XPRESSS CARRIERS | ${ }^{T} 286$ | SPEEDEE DELIVERY SERVICE | \$750.00 | \$645.00 | 14\% | 50.00 | \$0.00 | 0.00 | 50.00 | 50.00 | \$0.00 | 15\% |
| SENSSUITE XPRESS CARRIERS | TfxD | fedex online dropshlip | 50.00 | \$0.00 | 14\% | \$0.00 | 50.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| SENoSUITE XPRESS CARRIERS | TfXo | FXO- FEDEX ONLINE | 50.00 | \$0.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUITE XPRESS COMPUTERS | ${ }^{T} 124$ | PC W/ FLAT PANEL MONITOR | \$2,795.00 | \$2,403.70 | 14\% | \$443.00 | \$376.55 | 34.98 | 50.00 | 50.00 | 50.00 | 15\% |
| SENDSUTE XPRESSS LCENSES | vs42 | SENDSUITE XPRESS USPs Only offering | \$3,100.00 | \$2,66.00 | 14\% | \$222.00 | \$188.70 | 17.53 | 50.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUTE XPRESSS LCENSES | v543 | Senosult X Press Mult-CaRRIER PACKAGE | \$5,00.00 | \$4,30.00 | 14\% | \$222.00 | \$188.70 | 17.53 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SEnosulte Xress licenses | ${ }^{\text {T25B }}$ | SENDSUITE XPRESS POSTAL MANAGER- SOFTWARE ONLY - USPS METER RATES CAN ADD USPS MANIFESTING | \$4,580.00 | \$3,938.80 | 14\% | 50.00 | 50.00 | 0.00 | \$0.00 | 50.00 | \$0.00 | 5\% |
| SENDSUTE XPRESS LCENSES | T25C | SENDSUITE XPRESS 300 Can Ado AnY Three carriers | \$5,380.00 | \$4,626.80 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosult X XRESS LCENSES | ${ }^{\text {T250 }}$ | Sendsulte XPress 400 Can add any four carriers | \$6,580.00 | \$5,65.80 | 14\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUITE XPRESS LCENSES | T25E | SENDSUITE XPRESS 500 - ALL CARRIERS, NETWORKING AND SIMPLE INTEGRATION | \$7,780.00 | \$6,990.80 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SEnosulte XPRESS LCENSES | 2RH | ASCENT/SSX TO SENDSUITE XPRESS 300-3 CARRIER LOYALTY PACKAGE | \$5,380.00 | \$4,62.80 | 14\% | \$443.00 | \$37.55 | 34.98 | 50.00 | 50.00 | \$0.00 | 15\% |
| SENDSUUTE XPRESS LCEEsSES | $\mathrm{T}^{\text {R }} \mathrm{H}$ | ASCENT/SSX TO SENDSUITE XPRESS 400-4 CARRIER LOYALTY PACKAGE | \$6,580.00 | \$5,658.80 | 14\% | \$443.00 | \$376.55 | 34.98 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SEnosute XPRESS LCENSES | T2RK | ASCENT/SSX TO SENDSUITE XPRESS 500 - ALL CARRIER LOYALTY PACKAGE | \$9,880.00 | \$8,49,80 | 14\% | \$443.00 | \$37.55 | 34.98 | \$0.00 | 00 | 50.00 | 15\% |
| Senosute XPRess licenses | ${ }^{\text {T2RL }}$ | ASCENT/SSX TO SENDSUITE XPRESS 1000 - ALL CARRIER NETWORKING AND INTEGRATION LOYALTY PACKAGE | \$12,880.00 | \$11,076.80 | 14\% | \$443.00 | \$376.55 | 34.98 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SEnosute Xpress printers | T320 | non-contact programmable wedge scanner | \$1,995.00 | \$1,675.80 | 16\% | \$312.00 | \$265.20 | 24.64 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENSSUITE XPRESS PRINTERS | ${ }^{7319}$ | HIGH Volume lin. AdHESIVE LABEL PRINTER | \$1,495.00 | \$1,285.70 | 14\% | \$396.00 | \$336.60 | 31.27 | \$0.00 | 50.00 | 50.00 | 15\% |
| SENDSUUTE XPRESSS PRINTERS | ${ }^{3321}$ | LASER PRINTER | \$695.00 | \$597.70 | 14\% | \$168.00 | \$142.80 | 13.27 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENSSUITE XPRESS PRINTERS | ${ }^{\text {T322 }}$ | Low to mid volume ilv. adhesive label printer | \$995.00 | \$855.70 | 14\% | \$222.00 | \$188.70 | 17.53 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SENSSUUTE XPRESSS PRINTERS | ${ }_{\text {TS48 }}^{\text {T1960 }}$ | CERTIFIED LABELS FOR LOW TO MID Volume Label Printer | \$115.00 | \$598.90 | 14\%\% | \$5000 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUITE XPRESS PRINTERS SENDSUITE XPRESS PRINTERS | $\begin{aligned} & \text { T196003 } \\ & \text { T313 } \end{aligned}$ | SHPREQUEST MULTT PACC ( 5 CDS) 149 Lb. ROLERTOP SCALE ( $C A L$ ONLY) | \$125.00 $\$ 1,695.00$ | \$107.50 $\$ 1,40685$ | 14\% | $\$ 0.00$ $\$ 330.00$ | ( $\begin{array}{r}\text { S0.00 } \\ \$ 280.50\end{array}$ | 0.00 30.66 | \$0.00 50.00 | \$0.00 50.00 | \$0.00 50.00 | 15\% |
| SENDSUUTE XPRESS PRofessional services | T413 | INSTAL SOFTWARE ON CUSTOMER'S PC | \$490.00 | \$421.40 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE XPRESS PRofessional services | T414 | basic operator trailing - up to 4 HRS (2 OPerators) | \$1,000.00 | \$840.00 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosult X XRESS PRofessional services | T415 | advanced operator training - up to 4 HRS (2 Operators) | \$1,000.00 | \$860.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosutit Xpress professional services | T437 | live application support | \$953.00 | \$790.99 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE XPRESS PROFESSIONAL SERVICES | TAA2 | SCREEN Customization - 2 HRS | \$477.00 | \$395.91 | 17\% | 50.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SENDSUUTE XPRESS PROFESSIONAL SERVICES | t4A3 | Reports customization - 2 HRS | \$953.00 | \$790.99 | 17\% | \$0.00 | 50.00 | 0.00 | 50.00 | 50.00 | 50.00 | 15\% |
| Senosutit XPRESS PRofessional services | T4m1 | Project management (1/2 day) | \$1,050.00 | \$871.50 | 17\% | \$0.00 | \$0.00 | 0.00 | 50.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE XPRESS PRofessional services | T4M2 | PRoject management (1 DAY) | \$2,050.00 | \$1,701.50 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUITE XPRESS PROFESSIONAL SERVICES SENDSUITE XPRESS PROFESSIONAL SERVICES | T4P0 | INSTALATION ProJect level $1(1 / 2$ DaY) | $\$ 875.00$ $\$ 1,750.00$ | ( ${ }^{5726.25} \mathbf{S 1 . 4 5 2 5 0}$ | 17\% $17 \%$ | 50.00 50.00 | S0.00 50.00 | 0.00 0.00 | \$0.00 50.00 | S0.00 50.00 | S0.00 50.00 | 15\% 15\% |
| SENDSUITE XPRESS PROFESSIIONAL LERVICES | TAP4 | INSTALLATION Project level 2 (1/2 DAY) | \$1,050.00 | ${ }_{\text {S871.50 }}$ | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | S0.00 | 15\% |
| Senosutit XPRESS PRofessional services | T4P5 | Installation Project level 2 (1 Day) | \$2,050.00 | \$1,701.50 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosult X XRESS PRofessional services | sms2 | Sendsuite XPRESS MAILLER ID Assistance service | \$510.00 | \$423.30 | 17\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUTTE XPRESSS SOFTWARE OPTIINS | ${ }_{\text {T196027 }}$ | Software meter interace - Per meter (DM Series only) | \$295.00 | \$253.70 | 14\% | 50.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE XPRESSS SOFTW ARE OPTIONS SENSSUTE XPRSSSOTM S | ${ }_{T}^{T 101}$ |  | \$250.00 | \$215.00 | 14\%\% |  |  |  |  |  | \$0.00 | 15\% |
| SENDSUUTE XPRESS SOFTWARE OPTIONS SENSSUITE XPRESS SOFTWARE OPTIONS | ${ }_{\text {T103 }}^{\text {T102 }}$ | CUSTOM PROGRAMMABLE CARRIER-1 LTL Customer Prockammabie carrier | \$258.00 | \$221.88 | 14\%\% | \$0.00 $\$ 0.00$ | \$0.00 s0.00 | 0.00 0.00 | \$0.00 50.00 | \$0.00 50.00 | \$0.00 50.00 | 15\% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | ${ }^{1} 104$ | hazmat | \$950.00 | \$817.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE XPRESS SOFTWARE OPTIONS | ${ }^{1} 105$ | differential welighing (offwelght) | \$500.00 | \$430.00 | 14\% | 50.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 50.00 | 15\% |
| SENDSUUTE XPRESSS SOFTWARE OPTIONS SENSSUITE XPRESS SofTWARE OPTIONS | ${ }_{\text {T113 }}^{\text {T110 }}$ | MULT-Workstation clent license | \$500.00 $\$ 2.00 .00$ | \$430.00 \$1720.00 | 14\% | 50.00 $\$ 0.00$ | \$0.00 | 0.00 0 | 5000 5000 | \$0.00 | \$0.00 | 15\% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | ${ }_{T 116}$ | DDXLINK | \$1,995.00 | \$1,715.70 | 14\% | \$5000 | \$5000 | 0.00 | \$5000 | \$5000 | \$0.00 | 15\% |
| SENDSUUTE XPRESS SOFTWARE OPTIONS | T118 | odbc link | \$1,295.00 | \$1,113.70 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUUTE XPRESS Software options | T2AF | rdi feature | \$795.00 | \$683.70 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | ${ }^{\text {T2CM }}$ | Certified mal feature | \$895.00 | \$769.70 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SENSUUTT XPRESSS OSTFWARE OPTITIS | ${ }_{\text {T } 2 \text { TEU }}$ | E-RETURN RECEEPT TEATURE | \$1,895.00 | \$1,629.70 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 |  | \$0.00 | 15\% |
| SENDSUUTE XPRESS SOFTW ARE OPTIONS SENDSUITE XPRESS SOFTWARE OPTIONS | ${ }_{\text {T2SL }}^{\text {T2SU }}$ | STTE LLCENSE FOR DESKTOP EXPRESS PLUS SECURE ARCHIV EEATURE | \$1,650.00 S495.00 | S1,419.00 $\$ 425.70$ | 14\%\% | \$0.00 50.00 | \$0.00 S0.00 | 0.00 0.00 | \$0.00 S0.00 | \$0.00 S0.00 | \$0.00 $\$ 0.00$ | 15\% |
| SENDSUUTE XPRESS SOFTWARE OPTIONS | T330 | SHIPREQUEST, 2 D ScAnner and scanlink | \$1,750.00 | \$1,505.00 | 14\% | \$348.00 | \$295.80 | 27.48 | \$5000 | S0.00 | \$0.00 | 15\% |
| SENDSUUTE XPRESS SOFTWARE OPTIONS | ${ }^{T 331}$ | SHIPREQUEST SOFTWARE AND 2 S SCANNER | \$1,750.00 | \$1,505.00 | 14\% | \$348.00 | \$295.80 | 27.48 | \$0.00 | 50.00 | 50.00 | 15\% |
| SENDSUUTE XPRESSS SOFTWARE OPTIONS SENSSUITE XPRESS SOFTWARE OPTIONS |  | STREETSMART ADDRESS CLEANSING | 50.00 $\$ 3,27500$ | \$0.00 | 14\% | \$0.00 | S0.00 50.00 | 0.00 | \$0.00 | \$0.00 | 5000 $\$ 000$ | 15\% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | Mspa | CONNECT+ SENDSULTE INTERACE | \$300.00 | \$258.00 | 14\% | 50.00 | \$5000 | 0.00 | 5000 | \$5000 | \$0.00 | 15\% |
| SENDSUUTE XPRESS SOFTWARE OPTIONS | T2DS | SHIPPING API DROP SHIP | \$0.00 | \$0.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Senosute XPRESS SUBSCRIPTIONS | vp50 | SEnoSUUTE XPRESS $24 / 7$ Stanobr Software support | \$56.00 | \$47.04 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Shredorrs base sysem | SH10A | Shob light duty shredoer, SECURITY Level 4 | \$410.00 | \$344.40 | 16\% | \$37.00 | \$31.45 | 2.92 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SHREDDERS BASESSYSTEM | ${ }_{\text {SH112A }}$ | SH1B OFFICE SHREDDER, SECURTT LVVEL 4 | \$ $\$ 1.170 .00$ | \$982.800 | ${ }^{16 \%}$ | \$105.00 | \$897.25 | 8.29 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SHREDDERS SASE SYSTEM SHREDORR BASE SYSTEM | SH12A SH13A | SH2B HIGH VOLUME SHREDDER, SECURITY LEVEL5 | \$2,950.00 $\$ 4,100.00$ | $\$ 2,478.00$ $\$ 3,444.00$ | $16 \%$ $16 \%$ | \$266.00 $\$ 369.00$ | ${ }_{\text {S }}^{\text {\$226.10 }}$ | 21.00 29.14 | \$0.00 S0.00 | $\$ 0.00$ S0.00 | $\$ 9.00$ 50.00 | 15\% 15\% |
| SHREDDERS BASE SYSTEM | SH14A | SHAB HIGH SECURITY SHREDEER, SECURITY LEVEL 7 | \$6,480.00 | \$5,433.20 | 16\% | \$583.00 | \$495.55 | 46.04 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SHREDDERS PROFESSSIONAL SERVICES | SH01 | shredier installation and traling | \$210.00 | \$176.40 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Software, LICENSE AND SUBSCRIPTION | 1 cos | Enhanced uic software - us | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTTARE, LICENSE AND SUBSCRIPTIIN | PAB1 | PREMIUM APP BUNDLE | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRCRPTITIN | Psss |  | \$0.00 | \$0.00 | \%\% | \$0.00 | \$0.00 | 0.00 | \$2,000.00 | \$1,700.00 | \$157.93 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | SPEE SPE-100-UNLTD | SEND PRO ENTERPRISE LICNSE SPE 100 LOCATON- UNLMITED WORKSTATIONS | $\$ 0.00$ $\$ 150,00000$ | $\$ 0.00$ $\$ 129,000.00$ | - $14 \%$ | 50.00 50.00 | \$0.00 50.00 | 0.00 0.00 | 50.00 $\$ 28,50000$ | \$0.00 $\$ 24,25.00$ | ( $\begin{array}{r}\text { \$0.00 } \\ \$ 2,250.52\end{array}$ | 15\% |
| Software, Llcense And subscription | SPE-10-UNLTD | SPE 10 Location - UnLIMITED WORKSTATIONS | \$55,00.00 | \$43,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$9,500.00 | \$8,075.00 | \$ $\$ 75.17$ | 15\% |
| SOFTWARE, LICENSE AND SUBSCRRPTITIN | SPE-111w | SPE 1 LOCATION - 1 WORKSTATION | \$5,000.00 | \$4,300.00 | ${ }^{14 \%}$ | \$0.00 | \$0.00 | 0.00 | \$950.00 | \$887.50 | \$75.02 | 15\% |
| Software, LICENSE AND SUBSCRPTTION Software ucense And subscription | SPE-11-SERVER SPE-11-UNTTD | SPE 1 LOCATION - 1 Workstation (SERVER) SPE 1 LOCATION UNLIMTED WORSTATIONS | $\$ 8,000.00$ <br> $\$ 1500000$ | $\$ 6,880.00$ $\$ 1290000$ | 14\% | 50.00 5000 | \$0.00 50.00 | 0.00 0.00 | \$1,520.00 $\$ 2850.00$ | $\$ 1,292.00$ <br> $\$ 2422.50$ | \$120.03 | 15\%\% |
| Sorware, , ICENSE AND SUBSCRRPTITIN | SPE-1--ULLI SE-25-ULTD |  | \$ $\$ 155,000000$ | \$12,900.00 $\$ 64,50.00$ | 14\%\% $14 \%$ | S0.00 $\$ 0.00$ | S0.00 S0.00 | 0.00 0.00 | \$2,850.00 $\$ 14,250.00$ | S2, 222.50 <br> $\$ 12,12.50$ <br> 18.50 | S225.05 $\$ 1,125.26$ | 15\% |
| Software, LICENSE AND SUBSCRIPTION | SPE-2L-UNLTD | SPE 2 Location - UnLIMITED Workstations | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$5000 | 0.00 | S24,25000 $\$ 3,80.00$ | $\$ 12,212.50$ $\$ 3,2000$ | S1,1250.26 $\$ 300.07$ | 15\% |
| Software, LICense and subscription | SPE-50-UNLTD | SPE 50 Location - UNLIMITED workstations | \$100,000.00 | \$86,00.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$19,000.00 | \$16,150.00 | \$1,500.34 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-5L-UNLTD | SPE 5 Location - Unlimited workstations | \$77,500.00 | \$32,250.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$7,125.00 | \$6,056.25 | \$562.63 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRRPTITN | SPE-ALZ | ADDITOCNL WORKSTATION LCEESE, SS LIVE | \$4,000.00 | \$3,400.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$760.00 | \$ $\$ 464.00$ | \$50.01 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ACAA SPE-ACE | ${ }_{\text {ACE }}^{\text {ADITIONAL }}$ (1) CARRIER ACCOUNT ACTIVATION | $\$ 1,000.00$ $\$ 5,000.00$ | $\$ 880.00$ $\$ 4,300.00$ | 14\%\% | 50.00 50.00 | \$0.00 50.00 | 0.00 0.00 | \$190.00 S950.00 | \$161.50 $\$ 807.50$ | $\$ 15.00$ $\$ 75.02$ | 15\% 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ACE-10 | ACE (10) | \$15,000.00 | \$12,900.00 |  | \$0.00 | \$0.00 | 0.00 | \$2,85 | \$2,422.50 | \$225.05 | 15\% |


| Category | tem | description | Published Commercial Price | PA Contract Price | Disc \% | Commercial Annual SLA | PA Annual SLA (years 2-5) | PA Monthly <br> SLA (years 2-5) | Commercial <br> Annual SMA | PA Annual SMA | Monthly SMA | SLA/SMA DISC \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ACE-100 | ACE (100) | \$25,00.00 | \$21,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$4,75.00 | \$4,037.50 | \$375.09 | 15\% |
| Software, LICense And subscription | SPE-ACE-2 | ACE (2) | \$7,500.00 | \$6,450.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,42.00 | \$1,211.25 | \$112.53 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ACE-25 | ACE (25) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$3,80.00 | \$3,230.00 | \$300.07 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ACE-5 | ACE (5) | \$10,000.00 | \$8,60.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,90.00 | \$1,615.00 | \$150.03 | 15\% |
| Software, LICense and subscription | SPE-ACE-50 | ACE (50) | \$25,000.00 | \$21,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$4,75.00 | \$4,037.50 | \$375.09 | 15\% |
| Software, LICENSE AND SUBSCRIPTION | SPE-ACE-ENT | ACE (ENTERPRIIS) | \$25,00.00 | \$21,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$4,75.00 | \$4,037.50 | \$375.09 | 15\% |
| Software, LICense and subscription | SPE-BBSDK-10 | вlack Box Sok (10) | \$55,000.00 | \$43,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$9,50.00 | \$8,075.00 | \$750.17 | 15\% |
| Software, LICENSE AND SUBSCRIPTION | SPE-BBSDK-100 | Black Box sok (100) | \$100,000.00 | \$86,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$91,000.00 | \$16,150.00 | \$1,500.34 | 15\% |
| Software, LICENSE AND SUBSCRIPTION | SPE-BBSDK-2 | BLack box sok (2) | \$15,00.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$2,850.00 | \$2,422.50 | \$225.05 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-BBSDK-25 | BLACK BOX SDK (25) | \$55,000.00 | \$66,500.00 | 14\% | \$0.00 | 50.00 | 0.00 | \$14,250.00 | \$12,112.50 | \$1,125.26 | 15\% |
| Software, LICENSE AND SUBSCRIPTTION | SPE-BBSOK-5 | BLACK Box sok (5) | \$30,00.00 | \$25,800.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$5,70.00 | \$4,845.00 | \$450.10 | 15\% |
| Software, LICENSE AND SUBSCRIPTION | SPE-BBSDK-50 | вLACk Box Sok (50) | \$90,000.00 | \$77,400.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$17,100.00 | \$14,535.00 | \$1,350.31 | 15\% |
| Software, LICense And subscription | SPE-BBSDK-ENT | BLACk Box sok (enterprise) | \$100,000.00 | \$88,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$19,000.00 | \$16,150.00 | \$1,500.34 | 15\% |
| Software, LICENSE AND SUBSCRIPTION | SPE-DGIS | THIRD PARTY HaZMAT CONNECTOR (1) | \$6,000.00 | \$5,16.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,14.00 | \$969.00 | \$90.02 | 15\% |
| Software, LICense and subscription | SPE-DGIS-10 | third party hazmat connector (10) | \$18,000.00 | \$15,480.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$3,42.00 | \$2,907.00 | \$270.06 | 15\% |
| Software, LICense and subscription | SPE-DIS-100 | THRD PARTY HazMAT CONNECTOR (100) | \$30,000.00 | \$25,800.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$5,70.00 | \$4,845.00 | \$450.10 | 15\% |
| Software, LICense and subscription | SPE-DGIS-2 | THRD PARTY HazMAT Connector (2) | \$9,000.00 | \$7,74.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,710.00 | \$1,453.50 | \$135.03 | 15\% |
| Software, LICENSE AND SUBSCRIPTION | SPE-CG15-25 | THRD Party hazmat connector (25) | \$24,000.00 | \$20,640.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$4,56.00 | \$3,876.00 | \$360.08 | 15\% |
| Software, LICense And subscription | SPE-DGIS-5 | THRD Party hazmat Connector (5) | \$12,00.00 | \$10,320.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$2,280.00 | \$1,938.00 | \$180.04 | 15\% |
| Software, LICense And subscription | SPE-DIIS-50 | third party hazmat connector (50) | \$30,00.00 | \$25,800.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$5,70.00 | \$4,845.00 | \$450.10 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-DGIS-ENT | thrid party hazmat connector (Enterprise | \$30,000.00 | \$25,800.00 | 14\% | \$0.00 | 50.00 | 0.00 | \$5,70.00 | \$4,845.00 | \$450.10 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-DHLCSECOM | dHL ECOMmERCE SERVER | \$600.00 | \$516.00 | 14\% | 50.00 | 50.00 | 0.00 | \$114.00 | \$96.90 | \$9.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-DHLEAP-10 | DHLECOMMERCE AP ( 10 ) | \$2,000.00 | \$1,72.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$380.00 | \$323.00 | \$30.01 | 15\% |
| Software, LICENSE AND SUBSCRIPTION | SPE-DHLEAP-100 | dHL Ecommerce apl (100) | \$10,000.00 | \$8,60.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,90.00 | \$1,615.00 | \$150.03 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-DHLEAP-2 | DHLECOMMERCE API (2) | \$900.00 | \$774.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$171.00 | \$145.35 | \$13.50 | 15\% |
| Software, LICense and subscription | SPE-DHLEAP-25 | DHL ECOMmERCE API (25) | \$4,000.00 | \$3,40.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$760.00 | \$646.00 | \$66.01 | 15\% |
| Software, LICense and subscription | SPE-DHLEAP-5 | DHL LCOMMERCE API (5) | \$1,500.00 | \$1,290.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$285.00 | \$242.25 | \$22.51 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-DHLEAP-50 | DHL ECOMMERCE AP1 (50) | \$6,000.00 | \$5,160.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,140.00 | \$969.00 | \$90.02 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-DHLEAP-ENT | DHLECOMMERCE AP( (ENTERPRISE) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | 50.00 | 0.00 | \$3,80.00 | \$3,230.00 | \$300.07 | 15\% |
| Software, LICENSE AND SUBSCRIPTION | SPE-DHLECOMAPI | DHL ECOMMERCE API | \$600.00 | \$516.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$114.00 | \$96.90 | \$9.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-DHLES-10 | dhl ecommerce server (10) | \$2,000.00 | \$1,72.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$380.00 | \$323.00 | \$30.01 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-DHLES-100 | DHL ECOMMERCE SERVER (100) | \$10,000.00 | \$8,60.00 | 14\% | \$0.00 | 50.00 | 0.00 | \$1,90.00 | \$1,615.00 | \$150.03 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-DHLES-2 | DHL ECOMMERCE SERVER (2) | \$900.00 | \$774.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$171.00 | \$145.35 | \$13.50 | 15\% |
| Software, LICENSE AND SUBSCRIPTION | SPE-DHLES-25 | dhl LCommerce server (2) | \$4,000.00 | \$3,40.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$760.00 | \$646.00 | \$60.01 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-DHLES-5 | DHL ECOMMERCE SERVER (5) | \$1,50.00 | \$1,290.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$285.00 | \$242.25 | \$22.51 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-DHLES50 | dhL ECOMMERCE SERVER(50) | \$6,000.00 | \$5,160.00 | 14\% | \$0.00 | 50.00 | 0.00 | \$1,140.00 | \$969.00 | \$90.02 | 15\% |
| Software, LICense and subscription | SPE-DHLESEENT | dHL ECommerce server (ENTERPRISE) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$3,80.00 | \$3,230.00 | \$300.07 | 15\% |
| Software, LICense and subscription | SPE-HHXMLPI | dhlxmL-pl | \$600.00 | \$516.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$114.00 | \$96.90 | \$9.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-DHLXMLP-10 | DHL XML-PI (10) | \$2,000.00 | \$1,72.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$380.00 | \$323.00 | \$30.01 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-DHLXMLP-100 | DHLXML-PI (100) | \$10,000.00 | \$8,60.00 | 14\% | \$0.00 | 50.00 | 0.00 | \$1,90.00 | \$1,615.00 | \$150.03 | 15\% |
| Software, LICense And subscription | SPE-DHLXMLP-2 | DHLXML-P( 2 (2) | \$900.00 | \$774.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$171.00 | \$145.35 | \$13.50 | 15\% |
| Software, LICense and subscription | SPE-DHLXMLP-25 | DHLXMLPP( 25 ) | \$4,000.00 | \$3,40.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$760.00 | \$646.00 | \$60.01 | 15\% |
| SOFFTMARE, LICENSE AND SUBSCRIPTION | SPE-DHLXMLP-5 | DHLXML-P( 5 ) | \$1,500.00 | \$1,290.00 | 14\% | \$0.00 | 50.00 | 0.00 | ${ }^{5285.00}$ | \$242.25 | \$22.51 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-DHLXMLP-50 | DHLXML-P1 (50) | \$6,000.00 | \$5,160.00 | 14\% | \$0.00 | 50.00 | 0.00 | \$1,140.00 | \$969.00 | \$90.02 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-DHLXMLP-ENT | dhl $\times$ LL-Pl (ENTERPRIIS) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$3,80.00 | \$3,230.00 | \$300.07 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ERRC | Electronic return reciep cerified | \$819.00 | \$704.34 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Software, LICense and subscription | SPE-EEDEX | fedex carrier activation | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FSMS | FEDEX SHIP MANAGER SERVER | \$0.00 | \$0.00 | 0\% | \$0.00 | 50.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Software, LICENSE AND SUBSCRIPTION | SPE-FSP-1 | FEDEX SMARTPOST (1) | \$600.00 | \$516.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$114.00 | \$96.90 | \$9.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-5P-10 | fedex Smartpost (10) | \$2,000.00 | \$1,72.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$380.00 | \$323.00 | \$30.01 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FSP-100 | FEDEX SMARTPOST (100) | \$8,000.00 | \$6,88.00 | 14\% | \$0.00 | 50.00 | 0.00 | \$1,520.00 | \$1,292.00 | \$120.03 | 15\% |
| Software, LICENSE AND SUBSCRIPTION | SPE-FSP-2 | FEDEX SMARTPOST (2) | \$1,280.00 | \$1,10, 80 | 14\% | \$0.00 | \$0.00 | 0.00 | \$243.00 | \$206.55 | \$19.19 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-SP-25 | FEDEX SMARTPOST (25) | \$4,000.00 | \$3,40.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$760.00 | \$646.00 | \$60.01 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FSP-5 | FEDEX SMARTPOST (5) | \$1,440.00 | \$1,23,40 | 14\% | \$0.00 | \$0.00 | 0.00 | \$274.00 | \$232.90 | \$21.64 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FSP-50 | fedex SMartpost (50) | \$6,000.00 | \$5,16.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,140.00 | \$969.00 | \$90.02 | 15\% |
| Software, LICENSE AND SUBSCRIPTION | SPE-FSP-ENT | fedex SMARTPOST (ENTERPRISE) | \$20,00.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$3,80.00 | \$3,230.00 | \$300.07 | 15\% |
| Software, LICense and subscription | SPE-FSPWS-1 | fedex SMARTPOST (1)-FEDEX WEb Services | \$600.00 | \$516.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$114.00 | \$96.90 | \$9.00 | 15\% |
| Software, LICense and subscription | SPE-FSPWS-10 | fedex Smartpost (10)-wEb Services | \$2,000.00 | \$1,72.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$380.00 | \$323.00 | \$30.01 | 15\% |
| Software, LICense and subscription | SPE-SPPWS-100 | fedex SMARTPOST (100)-WEb Services | \$8,000.00 | \$6,88.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,52.00 | \$1,292.00 | \$120.03 | 15\% |
| Software, LICENSE AND SUBSCRIPTION | SPE-SSPWS-2 | fedex SMARTPOST (2)-Web Services | \$1,280.00 | \$1,100.80 | 14\% | \$0.00 | \$0.00 | 0.00 | \$243.20 | \$206.72 | \$19.20 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-SPPWS-25 | fedex Smartpost (25)-WEB Services | \$4,000.00 | \$3,40.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$760.00 | \$646.00 | \$60.01 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FSPWS-5 | fedex Smartpost (5)-WEE SERVICES | \$1,440.00 | \$1,238.40 | 14\% | \$0.00 | 50.00 | 0.00 | \$273.60 | \$232.56 | \$21.60 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FSPWS-50 | fedex Smartpost (5)-wEb Services | \$6,000.00 | \$5,160.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,140.00 | \$969.00 | \$90.02 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-SPPWS-ENT | fedex Smartpost (Enterprise-web service | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$3,80.00 | \$3,230.00 | \$300.07 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FT-1 | fedex transborder (1) | \$9,000.00 | \$7,740.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,710.00 | \$1,453.50 | \$135.03 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FT-10 | FEDEX TRANSBORDER (10) | \$50,000.00 | \$43,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$9,50.00 | \$8,075.00 | \$750.17 | 15\% |
| Software, LICense and subscription | SPE-FT-100 | FEDEX TRANSBORDER (100) | \$100,000.00 | \$86,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$19,000.00 | \$16,150.00 | \$1,500.34 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FT-2 | FEDEX TRANSSORDEE (2) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$2,850.00 | \$2,422.50 | \$225.05 | 15\% |
| Software, LICense and subscription | SPE-T-25 | fedex transborder (25) | \$5,000.00 | \$66,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$21,250.00 | \$12,112.50 | \$1,125.26 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-T-5 | FEDEX TRANSBORDER (5) | \$30,000.00 | \$25,800.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$5,700.00 | \$4,845.00 | \$450.10 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FT-50 | FEDEX TRANSBORDER (50) | \$90,000.00 | \$77,400.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$17,100.00 | \$14,535.00 | \$1,350.31 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-TT-ENT | fedex transborder (enterpils) | \$100,000.00 | \$88,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$19,000.00 | \$16,150.00 | \$1,500.34 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-TWS-1 | FEDEX TRANSBORDER (1)- FEDEX WEB SRVC | \$9,000.00 | \$7,740.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,710.00 | \$1,453.50 | \$135.03 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FWS | fedex web services | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-GSO | GOLDEN STATE OVERNIGHT (1) | \$900.00 | \$774.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$171.00 | \$145.35 | \$13.50 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-G50-10 | golden state overnight (10) | \$5,000.00 | \$4,30.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$950.00 | \$807.50 | \$75.02 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-GSO-100 | Golden state overnight (100) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$3,800.00 | \$3,230.00 | \$300.07 | 15\% |
| Software, LICense and subscription | SPE-GSO-2 | Golden State overnight (2) | \$1,500.00 | \$1,290.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$285.00 | \$242.25 | \$22.51 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-G50-25 | GOLDEN STATE OVERNIGHT ( 25 ) | \$10,000.00 | \$8,00.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,900.00 | \$1,615.00 | \$150.03 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SpE-G50-5 | GOLDEN STATE OVERNIGHT (5) | \$3,000.00 | \$2,50.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$570.00 | \$484.50 | \$45.01 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-GSO-50 | GOLDEN STATE OVERNIGHT (50) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$2,850.00 | \$2,42. 50 | \$225.05 | 15\% |
| Software, LICENSE AND SUBSCRRPTION | SPE-GSO-ENT | GOLDEN STATE OVERNIGHT (ENTERPRISE) | \$25,000.00 | \$21.500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$4,750.00 | $\$ 4,037.50$ | \$375.09 | 15\% |
| SoFTWARE, LICENSE AND SUBSCRRTPTION SOFTWARE, LCENSE AND SUBSCRIPTON | SPE-H1 | ADODTITONAL LOCATION (1) PRICE PR PR LOC. ADOITONAL OCATIONS (2) PRICE PRR LOC. | \$55,000.00 | $\$ 4,300.00$ $\$ 8,60.00$ | 14\%\% | \$0.00 s0.00 | \$0.00 s0.00 | 0.00 0.00 | S950.00 \$1,900.00 | $\$ 807.50$ $\$ 1,61500$ | S75.02 $\$ 150.03$ | 15\% |
| Software, LICENSE AND SUBSCRIPTION | SPE-H3 | aditional locations (5) PRIC Per loc. | \$7,500.00 | \$6,450.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,425.00 | \$1,211.25 | \$112.53 | 15\% |
| Software, LICense And subscription | SpE-HAZFO | hazardous materilis (1) | \$5,000.00 | \$4,300.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$950.00 | \$807.50 | \$75.02 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-HAZF-10 | hazardous materilis (10) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$2,85.00 | \$2,422.50 | \$225.05 | 15\% |
| SOFFTWARE, LICENSE AND SUBSCRIPTION | SPE-HAZFO-100 | hazardous Materials (100) | \$25,000.00 | \$21,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$4,750.00 | \$4,037.50 | \$375.09 | 15\% |
| Software, LICENSE AND SUBSCRRPTION | SPE-HAZFO-2 | HAZARDOUS MATERRALS (2) | \$7,500.00 | \$ $\$ \mathbf{\$ 6 , 4 5 0 . 0 0} \mathbf{\$ 1 7 2 0 0 0}$ | 14\% | S0.00 S000 | S0.00 S00 | 0.00 | \$1,425.00 | $\$ 1,211.25$ <br> $\$ 32300$ | \$112.53 | 15\% |
| Sorware, | SPE-AAZFO-25 | HAZZRDOUS MATTRRILS (2) HAZRRDOUS MATERALIS (5) | S20,000.00 $\$ 10,000.00$ | S17,200.00 $\$ 8,600.00$ | 14\% 14\% | S0.00 \$0.00 | S0.00 S00.00 | 0.00 0.00 | S3,80.00 $\$ 1,0000$ |  | \$ ${ }^{\text {S300.07 }}$ | 15\% |
| Software, LICENSE AND SUBSCRIPTION | SPE-HAZF-50 | hazardous materilis (50) | \$25,00.00 | \$21,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$4,750.00 | \$4,037.50 | \$375.09 | 15\% |
| Software, LICENSE AND SUBSCRRPTION | SPE-HAZFO-ENT | HAZZRDOUS MATERIALS (ENTERPRISE) | \$25,000.00 | \$21.500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$4,750.00 |  |  | 15\% |
| SoFTWARE, LICENSE AND SUBSCRRTPTION SofTWARE, LCCNSE AND SUBCCRIPTON | SPE-HC SPE-HCMI | ADDITONAL LOCATIONS(100) PRICE PRR LOC. HUBCAPP METER ITTERACE | \$1,500.00 $\$ 300.00$ | \$1,290.00 | 14\% | \$0.00 \$0.00 | \$0.00 S0.00 | 0.00 0.00 | $\$ 285.00$ $\$ 0.00$ S | $\$ 242.25$ 50.00 S | \$22.51 $\$ 0.00$ | 15\% 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-HL | Adoitional locations (50) price per loc. | \$2,000.00 | \$1,72.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$380.00 | \$323.00 | \$30.01 | 15\% |
| SOFFTWARE, LICENSE AND SUBSCRIPTION | SPE-HS | hosting services | \$30,000.00 | \$25,800.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRRPTITIN | ${ }_{\text {S }}^{\text {SPE-HT }}$ | ADDITIONAL LOCATIONS (25) PRICE PRR LOC. | \$3,000.00 | \$ $\$ 2.550 .00$ | 14\% | \$0.00 | \$0.00 | 0.00 | \$570.00 | S484.50 $\mathbf{S 8 0 7 5 0}$ | \$45.01 | 15\% |
| SOFTTARE, LICENSE AND SUBSCRRPTITIN | SPE-HX | Adoitional locations (10) Price per loc. | \$5,000.00 | \$4,30.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$950.00 | \$807.50 | \$75.02 | 15\% |
| Software, LICENSE AND SUBSCRRPTION | SPE-LSO | LONESTAR (1) | \$900.00 | $\$ 774.00$ $\$ 43000$ | 14\% | S0.00 S000 | S0.00 S00 | 0.00 | \$171.00 | \$145.35 $\$ 88750$ | \$13.50 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTTION | SPE-LSO-100 | LONESTAR (100) | S5,000.00 $\$ 20,00000$ | $\$ 4,30000$ $\$ 17,200.00$ | 14\% | \$0.00 \$0.00 | S0.00 S00.00 | 0.00 0.00 | S $\$ 3,800.00$ $\$ 1.000$ | ( $\begin{array}{r}\$ 877.50 \\ \$ 3,30.00\end{array}$ | \$ $\begin{array}{r}\text { \$550.02 } \\ \$ 3000\end{array}$ | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-LSO-2 | LOnestar (2) | \$1,500.00 | \$1,290.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$285.00 | \$242.25 | \$22.51 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-150-25 | LONESTAR (25) | \$10,000.00 | \$8,60.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,90.00 | \$1,615.00 | \$150.03 | 15\% |
| SOFFTMARE, LICENSE AND SUBSCRIPTION | SPE-LSO-5 | LONESTAR (5) | \$3,000.00 | \$2,580.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$570.00 | \$484.50 | \$45.01 | 15\% |
| SOFFTWARE, LICENSE AND SUBSCRIPTION | SPE-LSO-50 | LONESTAR (50) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | 50.00 | 0.00 | \$2,850.00 | \$2,422.50 | \$225.05 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-LSO-ENT | Lonestar (ENTERPRISE) | \$25,000.00 | \$22,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$4,75.00 | \$4,037.50 | \$375.09 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRRPTITIN | SPE-TCCC | LTI CZRLT RATING / BoL (PER CARRIER(1) | \$5900.00 | \$ 5774.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$177.00 | \$\$14.35 | \$13.50 | 15\% |
|  | SPE-TTLC--10 SPE-TLCZ-100 |  | $\$ 5,000.00$ $\$ 20,000000$ | $\$ 4,30000$ $\$ 17,20000$ | 14\% | S0.00 50.00 | S0.00 50.00 | 0.00 0.00 | (\$950.00 | ( $\$ 88.750000$ | \$ $\begin{array}{r}\text { \$35.02 } \\ \$ 300.07\end{array}$ | 15\% 15\% |
| Software, LICENSE AND SUBSCRIPTTION | SPE-TTLCZ-2 | Ltıczarlite eate bol (Per carrier) (2) | \$ \$1,500.00 | \$1,290.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$2855.00 | \$224.25 | \$22.51 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-TTLCZ-25 | LTL CZARLITE RATE BOL (PER Carrier ( 25 ) | \$10,000.00 | \$8,00.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,90.00 | \$1,615.00 | \$150.03 | 15\% |
| Software, LICENSE AND SUBSCRIPTION Software , LCENSE AND Subscription | SPE-TICZZ-5 SPE-TTCZ-50 | (TLL CZARLTE EATE Bos (PER CARRIER) (5) | $\$ 3,000.00$ <br> $\$ 15,000.00$ | $\$ 2.580 .00$ $\$ 1290000$ | $14 \%$ $14 \%$ $10 \%$ | 5000 50.00 50 | S0.00 5000 | 0.00 0.00 | $\$ 570.00$ $\$ 2.85000$ | \$484.50 |  | 15\% 15\% |
| Software, llcense and subscription | SPE-TTLC-ENT | tTl czarlite rate bol (per carier)enter | \$25,00.00 | \$21,50.000 | 14\% | 5000 | S0.00 5000 | 0.00 |  | (\$4,423.50 | \$375.09 | 15\% |
| Software, LICENSE AND SUBSCRIPTTION | SPE-MDC-1 | MISCELANEOUS DOMESTIC CARRIESS (1) | \$900.00 | \$774.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$171.00 | \$145.35 | \$13.50 | 15\% |
| Software, LICense And subscription | SPE-MDC-10 | Miscellaneous domestic carries ( ${ }^{\text {(10) }}$ | \$5,000.00 | \$4,30.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$950.00 | \$807.50 | \$75.02 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-MDC-100 | MIICELLANEOUS DOMESTIC CARRIERS (100) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$3,80.00 | \$3,230.00 | \$300.07 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRRPTION | SPE-MDC-2 | MISCELANEOUS DOMESTIC CARRIERS (2) | \$1,500.00 | \$1,290.00 | 14\% | \$0.00 | \$0.00 | 0.00 | ${ }_{\text {\% }} 5885.00$ | \$ 5242.25 | \$152.51 | 15\% |
| Solt | SPE-MDC-5 | MISCELLANEOUS DOMESTIC CARRIERS (5) | \$ ${ }^{\mathbf{2}, 50000000}$ | $\xrightarrow{\$ 8,050.00}$ | 14\% | \$0.00 | \$0.00 | ${ }_{0}^{0.00}$ | \$570.00 | $\stackrel{\text { S }}{ } \times 1884.50$ | \$45.01 | 15\% |


| Category | ITEM | DESCRIPTION | Published Commercial Price | PA Contract Price | Disc \% | Commercial <br> Annual SLA | PA Annual SLA (years 2-5) | PA Monthly SLA (years 2-5) | Commercial Annual SMA | PA Annual SMA | Monthly <br> SMA | SLA/SMA DISC \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-MDC-50 | miscellaneous domestic carriers (5) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$2,850.00 | \$2,422.50 | \$225.05 | 15\% |
| Software, license and subscription | SPE-MDC-ENT | MIICC DOMESTIC CARRIERS (ENTERPRIIE) | \$25,000.00 | \$21,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$4,750.00 | \$4,037.50 | \$375.09 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ONT | ONTRAC (1) | \$900.00 | \$774.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$171.00 | \$145.35 | \$13.50 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ONT-10 | ONTRAC (10) | \$5,000.00 | \$4,300.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$950.00 | \$807.50 | \$75.02 | 15\% |
| Software, license and subscription | SPE-ONT-100 | Ontrac (100) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$3,800.00 | \$3,230.00 | \$300.07 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ONT-2 | ONTRAC (2) | \$1,500.00 | \$1,290.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$285.00 | \$242.25 | \$22.51 | 15\% |
| Software, license and subscription | SPE-ONT-25 | ONTRAC (25) | \$10,000.00 | \$8,600.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,900.00 | \$1,615.00 | \$150.03 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ONT-5 | ONTRAC (5) | \$3,000.00 | \$2,580.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$570.00 | \$484.50 | \$45.01 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ONT-50 | ONTRAC (50) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$2,850.00 | \$2,422.50 | \$225.05 | 15\% |
| Software, license and subscription | SPE-ONT-ENT | ontrac (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$4,750.00 | \$4,037.50 | \$375.09 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-PBD | guaranted delivery | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-RCSFEE | REGIONAL CARRIIR SET-UP FEE | \$773.00 | \$664.78 | 14\% | \$0.00 | \$0.00 | 0.00 | \$144.97 | \$123.22 | \$11.45 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-SPEED | SPEE-DEE (1) | \$900.00 | \$774.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$171.00 | \$145.35 | \$13.50 | 15\% |
| Software, license and subscription | SPE-SPEED-10 | SPEE-DeE (10) | \$5,000.00 | \$4,300.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$950.00 | \$807.50 | \$75.02 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-SPEED-100 | SPEE-DEE (100) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$3,800.00 | \$3,230.00 | \$300.07 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-SPEED-2 | SPEE-DEE (2) | \$1,500.00 | \$1,290.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$285.00 | \$242.25 | \$22.51 | 15\% |
| Software, license and subscription | SPE-SPEED-25 | SPEE-DEE (25) | \$10,000.00 | \$8,600.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,900.00 | \$1,615.00 | \$150.03 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-SPEED-5 | SPEE-DEE (5) | \$3,000.00 | \$2,580.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$570.00 | \$484.50 | \$45.01 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-SPEED-50 | SPEE-DEE (50) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$2,850.00 | \$2,422.50 | \$225.05 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-SPEED-ENT | SPEE-DEE (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$4,750.00 | \$4,037.50 | \$375.09 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-SS1 | SENDPRO ENTERPRISE 1 SITE/SINGLE STATION | \$8,000.00 | \$6,880.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$460.80 | \$391.68 | \$36.39 | 15\% |
| Software, license and subscription | SPE-T1 | ERR CERTIFY MAIL/PROOF OF DELLVERY (1) | \$600.00 | \$516.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$114.00 | \$96.90 | \$9.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-T2 | ERr Certified mall Proof of delivery (2) | \$1,280.00 | \$1,100.80 | 14\% | \$0.00 | \$0.00 | 0.00 | \$243.00 | \$206.55 | \$19.19 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-TC | ERR CERTIFY MAlL Proof of delivery (100) | \$8,000.00 | \$6,880.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,520.00 | \$1,292.00 | \$120.03 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTIoN | SPE-TE | ERR Certify mall proof delivery | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$3,800.00 | \$3,230.00 | \$300.07 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-TL | ERR CERTIFY MAIL PROOF Of delvery (50) | \$6,000.00 | \$5,160.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,140.00 | \$969.00 | \$90.02 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTIoN | SPE-TT | ERR Certify Mall Proof of delivery (25) | \$4,000.00 | \$3,440.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$760.00 | \$646.00 | \$60.01 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-TV | ERr Certified mall proof of delivery (5) | \$1,440.00 | \$1,238.40 | 14\% | \$0.00 | \$0.00 | 0.00 | \$274.00 | \$232.90 | \$21.64 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-TX | ERR CERTIFY MAIL /PROOF OF DELIVERY (10) | \$2,000.00 | \$1,720.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$380.00 | \$323.00 | \$30.01 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTIoN | SPE-UNLTD | SPE Enterprise - Unlimited workstations | \$250,000.00 | \$215,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$47,500.00 | \$40,375.00 | \$3,750.86 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPS | ups Carrier activation | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSAF-1 | UPS AIR FREIGHT (1) | \$900.00 | \$774.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$171.00 | \$145.35 | \$13.50 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSAF-10 | UPS AIR FREIGHT (10) | \$5,000.00 | \$4,300.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$950.00 | \$807.50 | \$75.02 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSAF-100 | UPS AIR FREIGHT (100) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$3,800.00 | \$3,230.00 | \$300.07 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSAF-2 | UPS AIR FREIGHT (2) | \$1,500.00 | \$1,290.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$285.00 | \$242.25 | \$22.51 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSAF-25 | UPS AIR FREIGHT (25) | \$10,000.00 | \$8,600.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,900.00 | \$1,615.00 | \$150.03 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSAF-5 | UPS AIR FREIGHT (5) | \$3,000.00 | \$2,580.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$570.00 | \$484.50 | \$45.01 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSAF-50 | UPS AIR FREIGHT (50) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$2,850.00 | \$2,422.50 | \$225.05 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSAFAP-1 | UPS AIR FREIGHT (1)-UPS API | \$900.00 | \$774.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$171.00 | \$145.35 | \$13.50 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSAF-ENT | UPS AIR FREIGHT (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$4,750.00 | \$4,037.50 | \$375.09 | 15\% |
| software, license and subscription | SPE-UPSAPI | UPS API | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPS-CCR | UPS Custom carrier rate | \$2,060.00 | \$1,771.60 | 14\% | \$0.00 | \$0.00 | 0.00 | \$391.00 | \$332.35 | \$30.88 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSCS | UPS- CONNECTSHIP UPS CONSOLIDATED | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSDMII-10 | UPS DOMESTIC MAIL INNOVATIONS (10) | \$2,000.00 | \$1,720.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$380.00 | \$323.00 | \$30.01 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTIoN | SPE-UPSDMI-100 | UPS domestic mall innovations (100) | \$8,000.00 | \$6,880.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,520.00 | \$1,292.00 | \$120.03 | 15\% |
| software, license and subscription | SPE-UPSDMI-2 | UPS DOMESTIC MAIL INNOVATIONS (2) | \$1,280.00 | \$1,100.80 | 14\% | \$0.00 | \$0.00 | 0.00 | \$270.00 | \$229.50 | \$21.32 | 15\% |
| Software, license and subscription | SPE-UPSDMI-25 | UPS DOMESTIC MALL INNOVATIONS (25) | \$4,000.00 | \$3,440.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$760.00 | \$646.00 | \$60.01 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSDMI-5 | UPS DOMESTIC MAIL INNOVATIONS (5) | \$1,440.00 | \$1,238.40 | 14\% | \$0.00 | \$0.00 | 0.00 | \$274.00 | \$232.90 | \$21.64 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSDMIL-50 | UPS DOMESTIC MALL INNOVATIONS (50) | \$6,000.00 | \$5,160.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,140.00 | \$969.00 | \$90.02 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSDMI-ENT | UPS dom. mail innovations (enterprise) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$3,800.00 | \$3,230.00 | \$300.07 | 15\% |
| software, license and subscription | SPE-UPSMI-1 | UPS DOMESTIC MAIL INNOVATIONS (1) | \$600.00 | \$516.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$162.00 | \$137.70 | \$12.79 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSSP-1 | UPS SUREPOST (1) | \$600.00 | \$516.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$114.00 | \$96.90 | \$9.00 | 15\% |
| software, license and subscription | SPE-UPSSP-10 | UPS SUREPOST (10) | \$2,000.00 | \$1,720.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$380.00 | \$323.00 | \$30.01 | 15\% |
| Software, license and subscription | SPE-UPSSP-100 | UPS SUREPOST (100) | \$8,000.00 | \$6,880.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,520.00 | \$1,292.00 | \$120.03 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSSP-2 | UPS SUREPOST (2) | \$1,280.00 | \$1,100.80 | 14\% | \$0.00 | \$0.00 | 0.00 | \$243.00 | \$206.55 | \$19.19 | 15\% |
| software, license and subscription | SPE-UPSSP-25 | UPS SUREPOST (25) | \$4,000.00 | \$3,440.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$760.00 | \$646.00 | \$60.01 | 15\% |
| Software, license and subscription | SPE-UPSSP-5 | UPS SUREPOST (5) | \$1,440.00 | \$1,238.40 | 14\% | \$0.00 | \$0.00 | 0.00 | \$274.00 | \$232.90 | \$21.64 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSSP-50 | UPS SUREPOST ( 50 ) | \$6,000.00 | \$5,160.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,140.00 | \$969.00 | \$90.02 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSSP-ENT | UPS SUREPOST (ENTERPRISE) | \$20,000.00 | \$17,200.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$3,800.00 | \$3,230.00 | \$300.07 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSTDCBC-1 | UPS TRADE DIRECT/Cross border cons.(1) | \$9,000.00 | \$7,740.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$1,710.00 | \$1,453.50 | \$135.03 | 15\% |
| software, license and subscription | SPE-UPSTDCBC-10 | UPS TRADE DIRECT/CROSS BORDER CONS. (10) | \$50,000.00 | \$43,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$9,500.00 | \$8,075.00 | \$750.17 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSTDCBC-100 | UPS TRADE DIRECT/CROSS BORDER CONS.(100) | \$100,000.00 | \$86,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$19,000.00 | \$16,150.00 | \$1,500.34 | 15\% |
| software, license and subscription | SPE-UPSTDCBC-2 | UPS TRADE DIRECT/RROSS BORDER CONS. (2) | \$15,000.00 | \$12,900.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$2,850.00 | \$2,422.50 | \$225.05 | 15\% |
| Software, license and subscription | SPE-UPSTDCBC-25 | UPS TRADE DIRECT/CROSS BORDER CONS. (25) | \$75,000.00 | \$64,500.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$14,250.00 | \$12,112.50 | \$1,125.26 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSTDCBC-5 | UPS TRADE DIRECT/CROSS BORDER CONS. (5) | \$30,000.00 | \$25,800.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$5,700.00 | \$4,845.00 | \$450.10 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPS-TDCBC-50 | UPS TRADE DIRECT/CROSS BORDER CONS. (50) | \$90,000.00 | \$77,400.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$17,100.00 | \$14,535.00 | \$1,350.31 | 15\% |
| Software, license and subscription | SPE-UPSTDCBC-ENT | UPS TRADE DIRECT/CRossborder cons(Enter) | \$100,000.00 | \$86,000.00 | 14\% | \$0.00 | \$0.00 | 0.00 | \$19,000.00 | \$16,150.00 | \$1,500.34 | 15\% |
| software, license and subscription | SPE-USPS | usps Carrier activation | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-USPSAPI-DISC | USPS SHIPPING API - -IISCT PROGRAM \$0 | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-USPSCS | USPS MANIFEST- CONNECTSHIP USPS SERVER | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | CDSP | celuular device for sendpro series | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | CAAE | UNLIMITED COST ACCOUNTING | \$250.00 | \$250.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| software, license and subscription | CDSF1 | CELLULAR CONNECTION FOR SENDPRO MAILSTATION | \$5.00 | \$5.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Software, license and subscription | ERB1 | ERETURN RECEIPT SUBSCRIPTION - P SERIES | \$25.00 | \$25.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | ERB4 | ERETURN RECEIPT SUBSCRIPTION - C SERIES | \$28.00 | \$22.40 | 20\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACC | E BAS2SPE | buSIness anallsis - White glove srv | \$525.00 | \$451.50 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTIoN ACCL |  | Report printer opex 306 Letter opener | \$1,400.00 | \$1,204.00 | 14\% | \$120.00 | \$102.00 | 9.48 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACE | A CCESPE19 | HIGH VoLume in. Label printer | \$1,495.00 | \$1,285.70 | 14\% | \$396.00 | \$336.60 | 31.27 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACC | A CESPE20 | NON-CONTACT PROGRAMMABLE WEDGE SCANNER | \$1,995.00 | \$1,715.70 | 14\% | \$204.00 | \$173.40 | 16.11 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACC | A CESPE21 | Laser printer | \$695.00 | \$597.70 | 14\% | \$173.00 | \$147.05 | 13.66 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACC | ACCSPE22 | LOW TO MID Volume 4in. label printer | \$995.00 | \$855.70 | 14\% | \$222.00 | \$188.70 | 17.53 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION AC | A CESPE30 | 100 LB. TABLETOP SCALE | \$995.00 | \$855.70 | 14\% | \$229.00 | \$194.65 | 18.08 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACC | A CESPE32 | 200 LB. RoLlertop scale | \$1,295.00 | \$1,113.70 | 14\% | \$333.00 | \$283.05 | 26.30 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION AC | A CCSPE33 | 149 LB. RoLlertop SCale (CAL. only) | \$1,695.00 | \$1,457.70 | 14\% | \$330.00 | \$280.50 | 26.06 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Software, license and subscription acter | ACESPE39 | cordless wedge scanner | \$1,895.00 | \$1,629.70 | 14\% | \$415.00 | \$352.75 | 32.77 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACC | ( | PC W/ FLAT PANEL MONITOR | \$2,795.00 | \$2,403.70 | 14\% | \$443.00 | \$376.55 | 34.98 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACE | 俗 | GREEN 150 Lb Rollertop scale | \$695.00 | \$597.70 | 14\% | \$314.00 | \$266.90 | 24.80 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Software, license and subscription acter |  | Green 0075100 Lb tabletop scale | \$495.00 | \$425.70 | 14\% | \$229.00 | \$194.65 | 18.08 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACC |  | DIMENSIONER | \$8,900.00 | \$7,654.00 | 14\% | \$850.00 | \$722.50 | 67.12 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACC | A CESPE-SPM8 | QL-800 POSTAGE ROLL PRINTER | \$149.00 | \$128.14 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| Software, license and subscription acter |  | 2 dimensional scanner | \$2,400.00 | \$2,064.00 | 14\% | \$348.00 | \$295.80 | 27.48 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACC | (cesPe-T539 | CORDLESS SCANNER | \$1,895.00 | \$1,629.70 | 14\% | \$432.00 | \$367.20 | 34.11 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACC | Acespe-t6we | TETHERED WEDGE SCANNER | \$499.00 | \$429.14 | 14\% | \$15.00 | \$12.75 | 1.18 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTIoN ACCL | 保ESPE-TS34 | CORDLESS WEDGE SCANNER SPARE BATtery | \$113.00 | \$97.18 | 14\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACE | (eezhC425 | SENDPRO C425 BASE SYSTEM IDENTIFIER | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACE | (ect 1eot | DESKTOP THERMAL ROLL PRINTER | \$540.00 | \$421.20 | 22\% | \$189.00 | \$160.65 | 14.92 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACL | ect | FIVE BAY Ethernet cradle-T764/5,T6MD/E | \$1,500.00 | \$1,170.00 | 22\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| TABBERS BASE SYSTEM | DT3A | W360 MULTIFUNCTION TABEER SYSTEM | \$20,595.00 | \$17,299.80 | 16\% | \$2,278.00 | \$1,936.30 | 179.88 | . 00 | \$0.00 | \$0.00 | 15\% |
| tabbers options | ${ }^{\text {DT3S }}$ | W985 CONVEYOR STACKER FOR W360 MULTIFUNCTION TABBER SYSTEM | \$3,530.00 | \$2,965.20 | 16\% | \$313.00 | \$266.05 | 24.72 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| tabbers options | отзт | STAND For w985 CONVEYOR STACKER | \$840.00 | \$705.60 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| tabbers options | W760 | STACKER FOR W360 tabber | \$1,830.00 | \$1,537.20 | 16\% | \$212.00 | \$180.20 | 16.74 | \$0.00 | \$0.00 | \$0.00 | 15\% |
| TABBERS PROFESSIONAL SERVICES | DT3D | BASIC INSTALLATION AND TRAINING FOR W360 TABBER | \$546.00 | \$458.64 | 16\% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15\% |



| Sendpro \& Sendpro | Web | COMML MONTHLY RATE | $\begin{gathered} \text { PA } \\ \text { MONTHLY } \\ \text { RATE } \end{gathered}$ | DISCOUNT OFF COMML PRICE |
| :---: | :---: | :---: | :---: | :---: |
| J | SENDPRO MULTICARRIER SHIPPING, UNLIMITED USERS WITH HARDWARE | \$180 | \$180 | 0\% |
| PTKA | WITH HARDWARE <br> US MARKET | \$0 | \$0 | 0\% |
| PTKM | SENDPRO CSD1 PRINTING | \$7 | \$7 | \%\% |
| PTKN | SENDPRO CSD1 PRINTING UPGRADE | \$7 | \$7 | 0\% |
| PTKP | SENDPRO MAILSTATION STAMPS 50 USERS-PURCHASE | \$13 | \$13 | 0\% |
| PTKQ | SENDPRO MAILSTATION STAMPS 50 USERS -LEASE/RENT | \$13 | \$13 | 0\% |
| PTJ7 | SENDPRO MAILING | \$0 | \$0 | 0\% |
| PTJ8 | SENDPRO MAILING | \$0 | \$0 | 0\% |
| SPML | SENDPRO MULTI LOCATION | \$0 | \$0 | 0\% |
| SPML15 | SENDPRO ML UP TO 10 LOCATIONS W/O HW | \$95 | \$82 | 14\% |
| SPML16 | SENDPRO ML UP TO 10 LOCATIONS W/ HW | \$95 | \$82 | 14\% |
| SPML17 | SENDPRO ML UP TO 25 LOCATIONS W/O HW | \$180 | \$155 | 14\% |
| SPML18 | SENDPRO ML UP TO 25 LOCATIONS W/ HW | \$180 | \$155 | 14\% |
| SPML21 | SENDPRO ML UP TO 50 LOCATIONS W/O HW | \$125 | \$108 | 14\% |
| SPML22 | SENDPRO ML UP TO 50 LOCATIONS W/ HW | \$125 | \$108 | 14\% |
| SPML23 | SENDPRO ML UP TO 100 LOCATIONS W/O HW | \$400 | \$344 | 14\% |
| SPML24 | SENDPRO ML UP TO 100 LOCATIONS W/ HW | \$400 | \$344 | 14\% |
| SPML25 | SENDPRO ML UP TO 300 LOCATIONS W/O HW | \$1,000 | \$860 | 14\% |
| SPML26 | SENDPRO ML UP TO 300 LOCATIONS W/ HW | \$1,000 | \$860 | 14\% |
| SPE-BASIC-100 | sendpro enterprise basic sub 100 | \$50 | \$50 | 0\% |
| SPE-BASIC-1000 | SENDPRo enterprise basic sub 1000 | \$210 | \$210 | 0\% |
| SPE-BASIC-10000 | SENDPRO ENTERPRISE BASIC SUB 10000 | \$1,600 | \$1,600 | 0\% |
| SPE-BASIC-100000 | SENDPRO ENTERPRISE BASIC SUB 100000 | \$5,500 | \$5,500 | 0\% |
| SPE-BASIC-150000 | SENDPRO ENTERPRISE BASIC SUB 150000 | \$7,500 | \$7,500 | 0\% |
| SPE-BASIC-2500 | SENDPRO ENTERPRISE BASIC SUB 2500 | \$440 | \$440 | 0\% |
| SPE-BASIC-25000 | SENDPRO ENTERPRISE BASIC SUB 25000 | \$2,250 | \$2,250 | 0\% |
| SPE-BASIC-500 | SENDPRO ENTERPRISE BASIC SUB 500 | \$105 | \$105 | 0\% |
| SPE-BASIC-5000 | SENDPRO ENTERPRISE BASIC SUB 5000 | \$775 | \$775 | 0\% |
| SPE-BASIC-50000 | SENDPRO ENTERPRISE BASIC SUB 50000 | \$3,000 | \$3,000 | 0\% |
| SPE-BASIC-7500 | SENDPRO ENTERPRISE BASIC SUB 7500 | \$1,450 | \$1,450 | 0\% |
| SPE-BASIC-CC | \#N/A | \$20 | \$20 | 0\% |
| SPE-BASIC-USPS | SENDPRO ENTERPRISE BASIC SUB USPS ONLY | \$20 | \$20 | 0\% |
| SPE-BB | BLACK BOX | \$75 | \$75 | 0\% |
| SPE-BBSDK | BLACK BOX SDK (1) | \$100 | \$100 | 0\% |
| SPE-CBC | CROSS BORDER CONSOLIDATION | \$300 | \$300 | 0\% |
| SPE-HL1 | HOSTING LEVEL 1 | \$1,000 | \$1,000 | 0\% |
| SPE-HL2 | HOSTING LEVEL 2 | \$1,667 | \$1,667 | 0\% |
| SPE-HL3 | hosting level 3 | \$2,500 | \$2,500 | 0\% |
| SPE-HZMT | HAZMAT | \$600 | \$600 | 0\% |
| SPE-RPS | RESTRICTED PARTY SCREENING | \$150 | \$150 | 0\% |
| SPE-TIER2-100 | SENDPRo ENTERPRISE TIER 2 SUB 100 | \$100 | \$100 | 0\% |
| SPE-TIER2-1000 | SENDPRO ENTERPRISE TIER 2 SUB 1000 | \$350 | \$350 | 0\% |
| SPE-TIER2-10000 | SENDPRO ENTERPRISE TIER 2 SUB 10000 | \$1,750 | \$1,750 | 0\% |
| SPE-TIER2-100000 | SENDPRo ENTERPRISE TIER 2 SUB 100000 | \$6,500 | \$6,500 | 0\% |
| SPE-TIER2-150000 | SENDPRO ENTERPRISE TIER 2 SUB 150000 | \$8,000 | \$8,000 | \% |
| SPE-TIER2-2500 | SENDPRO ENTERPRISE TIER 2 SUB 2500 | \$625 | \$625 | 0\% |
| SPE-TIER2-25000 | SENDPRO ENTERPRISE TIER 2 SUB 25000 | \$2,750 | \$2,750 | 0\% |
| SPE-TIER2-500 | SENDPRO ENTERPRISE TIER 2 SUB 500 | \$180 | \$180 | 0\% |
| SPE-TIER2-5000 | SENDPRO ENTERPRISE TIER 2 SUB 5000 | \$1,000 | \$1,000 | 0\% |
| SPE-TIER2-50000 | SENDPRO ENTERPRISE TIER 2 SUB 50000 | \$3,750 | \$3,750 | 0\% |
| SPE-TIER2-7500 | SENDPRO ENTERPRISE TIER 2 SUB 7500 | \$1,650 | \$1,650 | 0\% |
| SPE-TIER3-100 | SENDPRO ENTERPRISE TIER 3 SUB 100 | \$200 | \$200 | 0\% |
| SPE-TIER3-1000 | SENDPRO ENTERPRISE TIER 3 SUB 1000 | \$550 | \$550 | 0\% |
| SPE-TIER3-10000 | SENDPRO ENTERPRISE TIER 3 SUB 10000 | \$2,000 | \$2,000 | 0\% |
| SPE-TIER3-100000 | SENDPRO ENTERPRISE TIER 3 SUB 100000 | \$7,000 | \$7,000 | 0\% |
| SPE-TIER3-150000 | SENDPRO ENTERPRISE TIER 3 SUB 150000 | \$8,500 | \$8,500 | 0\% |
| SPE-TIER3-2500 | SENDPRO ENTERPRISE TIER 3 SUB 2500 | \$800 | \$800 | 0\% |
| SPE-TIER3-25000 | SENDPRO ENTERPRISE TIER 3 SUB 25000 | \$3,000 | \$3,000 | 0\% |
| SPE-TIER3-500 | SENDPRo enterprise tier 3 SUb 500 | \$325 | \$325 | 0\% |
| SPE-TIER3-5000 | SENDPRO ENTERPRISE TIER 3 SUB 5000 | \$1,250 | \$1,250 | 0\% |
| SPE-TIER3-50000 | SENDPRO ENTERPRISE TIER 3 SUB 50000 | \$4,000 | \$4,000 | 0\% |
| SPE-TIER3-7500 | SENDPRO ENTERPRISE TIER 3 SUB 7500 | \$1,850 | \$1,850 | 0\% |
| SPE-UPSSADP | USPS SHIPPING API DISCT PROGRAM | \$30 | \$30 | 0\% |
| SPE-USPSAPI | USPS SHIPPING API | \$0 | \$0 | 0\% |
| Low Volume Mailin | g Subscriptions | COMML MONTHLY RATE | $\begin{gathered} \text { PA } \\ \text { MONTHLY } \\ \text { RATE } \end{gathered}$ | $\begin{gathered} \text { DISCOUNT } \\ \text { OFF } \\ \text { COMML } \\ \text { PRICE } \\ \hline \end{gathered}$ |
| CAAA | BRONZE ALM SUBSCRIPTION | \$0 | \$0 | 0\% |
| саА | SILVER ALM SUBSCRIPTION | \$10 | \$10 | 0\% |
| CAAC | GOLD ALM SUBSCRIPTION | \$50 | \$50 | 0\% |
| CAAD | PLATINUM ALM SUBSCRIPTION | \$250 | \$250 | 0\% |
| PTK2 | CSD2 Integration | \$0 | \$0 | 0\% |
| PTK5 | SENDPRO C SERIES INTEGRATION | \$0 | \$0 | 0\% |
| Relay Integrity |  | COMML MONTHLY RATE | $\begin{gathered} \text { PA } \\ \text { MONTHLY } \\ \text { RATE } \end{gathered}$ | DISCOUNT OFF COMML PRICE |
| RC9E | RCH - INTEGRITY EXPRESS RELAY 5000+ | \$100 | \$86 | 14\% |
| RC9F | RCH - INTEGRITY EXPRESS 2500-4500 | \$50 | \$43 | 14\% |
| RC9G | RCH - INTEGRITY EXP SALES PAK 2500-3500 | \$25 | \$22 | 14\% |
| RC9H | RCH - INTEGRITY EXP SALES PAK 4500 | \$35 | \$30 | 14\% |
| wRbv | CAPTURE ON THE GO - PER USER (UP TO 49) | \$25 | \$22 | 14\% |
| WRBW | CAPTURE ON THE GO-PER USER (50 TO 99) | \$23 | \$19 | 14\% |

## pitney bowes

| Account Name: Account Numbers: Effective Date: Price Group Discount: | Commonwealth of Pennsylvania <br> Multiple 09/01/2016 End Date: 08/31/2021 TC00029397 / FL <br> 30\% off 625-0; 15\% off all other listed supplies (includes additional published discount on item SL-SP | Quote is valid <br> 01) | for 30 days fro | m quote date |
| :---: | :---: | :---: | :---: | :---: |
| LIST PRICE ON |  |  |  |  |
| Postage Meter Ink \& Accessories |  |  |  |  |
| Ink Cartridges |  |  |  |  |
| 765-3 | Red Post Ink Cartridge - 1/box - Up to 8,000 impressions (no envelope ad), Up to 4,000 impressions (with envelope ad) - For DM200i, DM300i, DM300L, DM400i, DM400L | \$174.99 | 15\% | \$148.74 |
| 765-9 | Red Post Ink Cartridge - 1/box - Up to 8,800 impressions (no envelope ad), Up to 4,000 impressions (with envelope ad) - For DM300c, DM400c, DM450c, DM475c, SendPro® C Auto | \$152.99 | 15\% | \$130.04 |
| 767-S | Red Postal Ribbon Cassette - 1/box - Up to 2,200 impressions (no envelope ad), Up to 1,800 impressions (with envelope ad) - For PostPerfect |  | Discontinued |  |
| 772-1 | DM Infinity Black Postal Ink Cartridge - 1/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity | \$213.99 | 15\% | \$181.89 |
| 772-2 | DM Infinity Black Postal Ink Cartridge - 2/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity | \$405.99 | 15\% | \$345.09 |
| 787-0 | Red Postal Ink Cartridge (Standard) - 1/box - Up to 8,000 impressions (no ad); recommended for 5,000 or fewer mailpieces per month - For SendPro P \& Connect+ Series | \$140.99 | 15\% | \$119.84 |
| 787-1 | Red Postal Ink Cartridge (Production) - 1/box - Up to 60,000 impressions (no ad); recommended for more than 10,000 mailpieces per month - For SendPro P \& Connect+ Series | \$311.99 | 15\% | \$265.19 |
| 787-3 | Black Ink Cartridge (Standard) - 1/box - For SendPro P \& Connect+ Series | \$107.99 | 15\% | \$91.79 |
| 787-8 | Red Postal Ink Cartridge (Large) - 1/box - Up to 18,000 impressions (no ad); recommended for between 5,000 and 10,000 mailpieces per month - For SendPro P \& Connect+ Series | \$205.99 | 15\% | \$175.09 |
| 787-D | Cyan Ink Cartridge (Standard) - 1/box- For SendPro P \& Connect+ Series | \$75.99 | 15\% | \$64.59 |
| 787-E | Magenta Ink Cartridge (Standard) - 1/box- For SendPro P \& Connect+ Series | \$75.99 | 15\% | \$64.59 |
| 787-F | Yellow Ink Cartridge (Standard) - 1/box- For SendPro P \& Connect+ Series | \$75.99 | 15\% | \$64.59 |
| 78P-K | Black Ink Cartridge (Production) - 1/box - For SendPro P \& Connect+ Series | \$203.99 | 15\% | \$173.39 |
| 793-5 | Red Postal Ink Cartridge - 1/box - Up to 3,000 impressions (no envelope ad), Up to 2,500 impressions (with envelope ad) - For DM100i, DM125, DM200L, DM225, SendPro ${ }^{\circledR}$ C, SendPro ${ }_{+}{ }^{+}$ | \$107.99 | 15\% | \$91.79 |
| 797-0 | Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation | \$76.99 | 15\% | \$65.44 |
| 797-M | Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation 2 | \$76.99 | 15\% | \$65.44 |
| SL-798-0 | Red Postal Ink Cartridge - 1 per box; Up to 1,500 impressions (no envelope ad) - For SendPro ${ }^{\circledR}$ C, SendPro ${ }_{+}$ | \$61.99 | 15\% | \$52.69 |
| SL-870-1 | Red Postal Ink Cartridge - 1 per box; Up to 400-880 impressions or 3-4 months - For SendPro ${ }^{\circledR}$ Mailstation (CSD1) | \$76.99 | 15\% | \$65.44 |
|  |  |  |  |  |
| Print Heads \& Accessories |  |  |  |  |
| 51A-P | Ink Waste Replacement Kit - 1/box - For DM300c, DM400c, DM450c, DM475c, SendPro ${ }^{\circledR}$ C, SendPro ${ }^{\circledR}$ C Auto, SendPro ${ }_{+}$ | \$22.99 | 15\% | \$19.54 |
| 787-G | Cyan/Magenta Print Head - 1/box - For SendPro P \& Connect+ Series | \$128.99 | 15\% | \$109.64 |
| 787-H | Yellow/Black Print Head - 1/box - For SendPro P \& Connect+ Series | \$128.99 | 15\% | \$109.64 |
| 78P-B | Black Print Head - 1/box - For SendPro P \& Connect+ Series | \$128.99 | 15\% | \$109.64 |
| 78P-R | Red Print Head - 1/box - For SendPro P \& Connect+ Series | \$128.99 | 15\% | \$109.64 |
| 79P-W | Ink Waste Kit - Contains Ink Pad, Plastic Tray, Install Instructions, Polyethylene Bag \& Latex Disposable Gloves - For SendPro P \& Connect+ Series | \$31.99 | 15\% | \$27.19 |
|  |  |  |  |  |
| Postage Tape |  |  |  |  |
| Plain |  |  |  |  |
| 610-R | Gummed Postage Tape Rolls; 6 rolls/box - 275'/roll, 1,170 tapes/roll (no envelope ad), 707 tapes/roll (with envelope ad) - For SendPro P \& Connect+ Series | \$120.99 | 15\% | \$102.84 |
| 612-9 | Plain Tape Sheets - 25 double sheets, up to 50 labels - For DM100i, DM125, DM200i, DM200L, DM225, mailstation series, Personal Post, SendPro ${ }^{\oplus}$ C, SendPro ${ }^{\oplus}+$, SendPro ${ }^{\circledR}$ Mailstation (CSD1) | \$43.99 | 15\% | \$37.39 |
| 613-H | Self-adhesive Postage Tape Rolls - 3 rolls/box - 168.5'/roll, 722 tapes/roll (no envelope ad, 437 tapes/roll (with envelope ad) - For SendPro P \& Connect+ Series | \$152.99 | 15\% | \$130.04 |
| 620-9 | Plain Tape Sheets - 150 double sheets, up to 300 labels - For DM100i, DM125, DM200i, DM200L, DM225, mailstation series, Personal Post, SendPro ${ }^{\circledR}$ C, SendPro ${ }^{\oplus}$, SendPro ${ }^{\circledR}$ Mailstation (CSD1) | \$76.99 | 15\% | \$65.44 |
| 625-0 | Plain Tape Strips - 300 strips, up to 600 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475, SendPro ${ }^{\circledR}$ C Auto | \$76.99 | 30\% | \$53.89 |
| United We Stand |  |  |  |  |
| 613-3 | United We Stand Tape Sheets - 300 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475, SendPro® C Auto | \$87.99 | 15\% | \$74.79 |
| 613-8 | United We Stand Tape Sheets - 150 double sheets, 300 labels - For DM100i, DM125, DM200i, DM200L, DM225, mailstation series, Personal Post, SendPro ${ }^{\circledR}$ C, SendPro ${ }^{\circledR}$, SendPro ${ }^{\circledR}$ Mailstation (CSD1) | \$83.99 | 15\% | \$71.39 |
| 613-9 | United We Stand Tape Sheets - 25 double sheets, 50 labels - For DM100i, DM125, DM200i, DM200L, DM225, mailstation series, Personal Post, SendPro ${ }^{\circledR}$ C, SendPro ${ }^{\circledR}$, SendPro ${ }^{\circledR}$ Mailstation (CSD1) | \$49.99 | 15\% | \$42.49 |

E-Z Seal ${ }^{\circledR}$ Sealing Solution \& Accessories

| Sealing Solution |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 601-0 | E-Z Seal Sealing Solution: 4-16 oz. bottles/box - For all machine series | \$87.99 | 15\% | \$74.79 |
| 601-7 | E-Z Seal Sealing Solution: 1-4 oz. Dabber bottle - For all machine series | \$21.99 | 15\% | \$18.69 |
| 601-9 | E-Z Seal Sealing Solution: 1-4 OZ. Flip Top bottle - For all machine series | \$33.99 | 15\% | \$28.89 |
| 605-0 | E-Z Seal Sealing Solution: 1-5 Gallon Cubetainer - For all machine series | \$131.99 | 15\% | \$112.19 |
| 607-0 | E-Z Seal Sealing Solution: 1-50 Gallon Drum (no pump) - For all machine series | \$749.99 | 15\% | \$637.49 |
| 608-0 | E-Z Seal Sealing Solution: 4-64 oz. bottles/box - For all machine series | \$98.99 | 15\% | \$84.14 |
|  |  |  |  |  |
| Cleaning Kits |  |  |  |  |
| 902-L | Touchscreen Equipment Maintenance Kit - Connect+ ${ }^{\text {TM }}$ Series | Discontinued |  |  |
| SL-CKB01 | Basic Cleaning Kit - (1) 8 oz pressurized Air Duster, (4) Alcohol Cleaning Wipes, (4) Moist Hand Towlettes | \$29.99 | 15\% | \$25.49 |
| SL-CKE01 | Everyday Cleaning Kit - (1) 8 oz pressurized Air Duster, (1) 6 oz Anti-Static Office Equipment Cleaner, (6) Dry, Lint-Free Absorbent Wipes, (6) Alcohol Cleaning Wipes, (6) Moist Hand Towlettes, (15) Swabs, <br> (1) Pair of Disposable Gloves | \$36.99 | 15\% | \$31.44 |
| SL-CKE02 | Everyday Cleaning Pack - (2) 8 oz pressurized Air Duster, (1) 6 oz Anti-Static Office Equipment Cleaner, (1) Screen/Mobile/Tablet Clean Flat Pack, (12) Dry, Lint-Free Absorbent Wipes, (12) Alcohol Cleaning Wipes, (12) Moist Hand Towlettes, (25) Swabs, (2) Pair of Disposable Gloves, (1) Reusable Bag | \$49.99 | 15\% | \$42.49 |
| SL-CKE03 | Everyday Cleaning Kit (No Duster) - (1) 6 oz Anti-Static Office Equipment Cleaner, (1) Screen/Mobile/Tablet Clean Flat Pack, (12) Dry, Lint-Free Absorbent Wipes, (12) Alcohol Cleaning Wipes, (12) Moist Hand Towlettes, (25) Swabs, (2) Pair of Disposable Gloves, (1) Reusable Bag | \$26.99 | 15\% | \$22.94 |
|  |  |  |  |  |
| Document Printer Supplies |  |  |  |  |
| DP40 Supplies |  |  |  |  |
| 43D-0 | Fuser Unit - 1/box - Up to 100,000-For DP40S | \$306.99 | 15\% | \$260.94 |
| 43D-1 | Black Toner Cartridge - 1/box - Up to 15,000 pages @ 5\% coverage - For DP40S | \$110.99 | 15\% | \$94.34 |
| 43D-2 | Cyan Toner Cartridge - 1/box - Up to 15,000 pages @ 5\% coverage - For DP40S | \$301.99 | 15\% | \$256.69 |
| 43D-3 | Magenta Toner Cartridge - 1/box - Up to 15,000 pages @ 5\% coverage - For DP40S | \$301.99 | 15\% | \$256.69 |
| 43D-4 | Yellow Toner Cartridge - 1/box - Up to 15,000 pages @ 5\% coverage - For DP40S | \$301.99 | 15\% | \$256.69 |
| 43D-5 | Black Drum Unit - 1/box - Up to 42,000 pages @ 5\% coverage - For DP40S | \$166.99 | 15\% | \$141.94 |
| 43D-6 | Cyan Drum Unit - 1/box - Up to 42,000 pages @ 5\% coverage - For DP40S | \$201.99 | 15\% | \$171.69 |
| 43D-7 | Magenta Drum Unit - 1/box - Up to 42,000 pages @ 5\% coverage - For DP40S | \$201.99 | 15\% | \$171.69 |
| 43D-8 | Yellow Drum Unit - 1/box - Up to 42,000 pages @ 5\% coverage - For DP40S | \$201.99 | 15\% | \$171.69 |
| 43D-9 | Transfer Belt - 1/box - Up to 100,000 - For DP40S | \$260.99 | 15\% | \$221.84 |
| 43D-A | Waste Toner Box - 1/box - Up to 30,000 pages @ 5\% coverage - For DP40S | \$25.99 | 15\% | \$22.09 |
|  |  |  |  |  |
| Riso Supplies |  |  |  |  |
| 41R-F | Riso S6303G Yellow Ink Cartridge - 1/box - Up to 130,000 pages letter style; Up to 123,000 pages ledger style | \$586.99 | 15\% | \$498.94 |
| 41R-G | Riso S6302G Magenta Ink Cartridge - 1/box - Up to 130,000 pages letter style; Up to 123,000 pages ledger style | \$586.99 | 15\% | \$498.94 |
| 41R-H | Riso S6301G Cyan Ink Cartridge - 1/box - Up to 130,000 pages letter style; Up to 123,000 pages ledger style | \$586.99 | 15\% | \$498.94 |
| 41R-J | Riso S6300G Black Ink Cartridge - 1/box - Up to 120,000 pages letter style; Up to 100,000 pages ledger style | \$536.99 | 15\% | \$456.44 |
| 41R-R | Riso S6701G Black Ink Cartridge - 1/box - Up to 78,000 pages based on monochrome printing; Up to 94,250 pages based on all 4 inks when printing in color. For ComColor 3110, 3150, 7110, 7150, 9150 | \$536.99 | 15\% | \$456.44 |
| 41R-S | Riso S6702G Cyan Ink Cartridge - 1/box - Up to 94,250 pages based on all 4 inks when printing in color. For ComColor 3110, 3150, 7110, 7150, 9150 | \$536.99 | 15\% | \$456.44 |
| 41R-T | Riso S6703G Magenta Ink Cartridge - 1/box -Up to 94,250 pages based on all 4 inks when printing in color. For ComColor 3110, 3150, 7110, 7150, 9150 | \$536.99 | 15\% | \$456.44 |
| 41R-U | Riso S6704G Yellow Ink Cartridge - 1/box - Up to 94,250 pages based on all 4 inks when printing in color. For ComColor 3110, 3150, 7110, 7150, 9150 | \$536.99 | 15\% | \$456.44 |

Document Printer Supplies - Cont'd

| Riso Supplies |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| SL-S-7280UA | Riso S-7280UA Black Ink Cartridge - 1/box - Up to 91,200 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB | \$525.00 | 15\% | \$446.25 |
| SL-S-7281UA | Riso S-7281UA Cyan Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB | \$525.00 | 15\% | \$446.25 |
| SL-S-7282UA | Riso S-7282UA Magenta Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB | \$525.00 | 15\% | \$446.25 |
| SL-S-7283UA | Riso S-7283UA Yellow Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB | \$525.00 | 15\% | \$446.25 |
| SL-S-7284UA | Riso S-7284UA Gray Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB | \$525.00 | 15\% | \$446.25 |
|  |  |  |  |  |
| SendPro ${ }^{\text {TM }}$ Online Shipping \& Mailing Supplies |  |  |  |  |
| SL-SPM01 | SendPro ${ }^{\oplus}$ Postage Sheets -5 sheets/box - 25 stamps per sheet for a total of 125 stamps - For all standard desktop inkjet printers | \$4.49 | $\begin{gathered} 1-49=15 \% \\ 50+=20 \% \end{gathered}$ | $\begin{aligned} & 1-49=\$ 3.82 \\ & 50+=\$ 3.59 \end{aligned}$ |
| SL-SPM02 | SendPro ${ }^{\circledR}$ Postage Roll - 1 roll/box - 1,000 stamps per roll - For 6WB-M, QL700, WL800, SPM3 \& SLSPM8 printers | \$39.99 | 15\% | \$33.99 |
| 2F3-P | DK1241 4" x 6" Shipping Labels -1 roll/box - 200 labels per roll - For QL1050, 1 E28 label printers | \$29.95 | 15\% | \$25.46 |
| 6WB-A | Data Max-pbSmartPostage 4" Continuous Shipping Labels - 1 roll of 260 self stick adhesive labels - For 6WB-P E4204 Thermal Label Printer | \$19.49 | 15\% | \$16.57 |
| 6WB-F | Die Cut Shipping Labels - 4 in. x 6 in. - 1 roll/box, 300 labels/roll For 6WB-P E4204 Thermal Label Printer | \$29.95 | 15\% | \$25.46 |
| 6W2-3 | White Internet Shipping Labels with TrueBlock ${ }^{T M}$ Technology -5.5" x 8.5" -25 sheets of 2 labels each 50 labels - For all standard desktop inkjet printers | \$21.99 | 15\% | \$18.69 |
| 6W2-4 | White Internet Shipping Labels with TrueBlock ${ }^{\text {M }}$ Technology $-5.5^{\prime \prime} \times 8.5^{\prime \prime}-100$ sheets of 2 labels each 200 labels - For all standard desktop laser printers | \$39.99 | 15\% | \$33.99 |
| 6WB-K | White Adhesive Labels $-5.5^{\prime \prime} \times 8.5^{\prime \prime}-25$ sheets of 2 labels each - 50 labels- For all standard desktop inkjet printers | \$9.99 | 15\% | \$8.49 |
|  |  |  |  |  |
| Labels |  |  |  |  |
| 674-0 | Direct Thermal Label Rolls - 4 in. x 6,000 in. Continuous - 3 rolls/box - For J693, J696 | \$239.99 | 15\% | \$203.99 |
| 678-0 | Thermal Transfer Label Rolls - 3 rolls \& 1 ribbon/box-4" x 6,000" Continuous | \$259.99 | 15\% | \$220.99 |
| 745-0 | Continuous Direct Thermal Labels - 4 rolls/box, 4 in. x 1,800 in. - For J645, 1E03, 1E23 and 1E26 Label Printers | \$139.99 | 15\% | \$118.99 |
| USPS890-PB | IMpb Compliant Certified Label Bulk Roll - 2,000 labels - For DM100i, DM125, DM200L, DM225, DM300c, DM400c, DM450c, DM475c, SendPro C200, C300, C400, P1000, P1500, P2000, P3000, Connec+ 500W, 1000, 2000, 3000, SendSuite Live, SendSuite Xpress | \$0.00 | NA | \$0.00 |
|  |  |  |  |  |


| Item | Description | Commercial Price | PA Price | Discount Off Commercial Price |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| ASV | AUTO SIGNATURE VERIFICATION - ASV | \$2,215 | \$1,706 | 23\% |
| BA2L | BONDING AGENT - 200 LITER BARREL | \$4,626 | \$3,562 | 23\% |
| BAPR | BONDING AGENT PRINTHEAD - EACH | \$771 | \$594 | 23\% |
| B12L | BLACK INK - 200 LITER BARREL | \$10,487 | \$8,075 | 23\% |
| BLPR | BLACK PRINTHEAD - EACH | \$771 | \$594 | 23\% |
| C12L | CYAN INK - 200 LITER BARREL | \$17,168 | \$13,219 | 23\% |
| CYPR | CYAN PRINTHEAD - EACH | \$771 | \$594 | 23\% |
| FL3E | RS CHASSIS 6ST 10X13 PKG | \$149,871 | \$115,401 | 23\% |
| FL3G | RS CHASSIS 9ST 10x13 PKG | \$165,065 | \$127,100 | 23\% |
| FL3K | RS CHASSIS 12ST 10X13 PKG | \$180,258 | \$138,799 | 23\% |
| FL56 | TOP EDGE MARKER | \$11,381 | \$8,763 | 23\% |
| FLY6 | 6' SPEED SORT | \$7,097 | \$5,465 | 23\% |
| FLY7 | 9' SPEED SORT | \$7,871 | \$6,061 | 23\% |
| FYF5 | APAS-112 (SINGLE CARD FEEDER) | \$89,677 | \$69,051 | 23\% |
| MCRP | MICR PRINTHEAD - EACH | \$771 | \$594 | 23\% |
| MGPR | MAGENTA PRINTHEAD - EACH | \$771 | \$594 | 23\% |
| M12L | MAGENTA INK - 200 LITER BARREL | \$17,168 | \$13,219 | 23\% |
| MI3L | MICR INK - 3 LITER CONTAINER | \$2,532 | \$1,950 | 23\% |
| PDHA | HELP DESK 5X12 Q1-2 | \$9,935 | \$7,650 | 23\% |
| PDHB | HELP DESK 7X24 Q1-2 | \$11,355 | \$8,743 | 23\% |
| PDHC | HELP DESK 5X12 Q3-9 | \$8,516 | \$6,557 | 23\% |
| PDHD | HELP DESK 7X24 Q3-9 | \$9,935 | \$7,650 | 23\% |
| PDHE | HELP DESK CONNECT 5X12 Q1-2 | \$9,032 | \$6,955 | 23\% |
| PDHF | HELP DESK CONNECT 7X24 Q1-2 | \$10,323 | \$7,949 | 23\% |
| PDHG | HELP DESK CONNECT 5X12 Q3-9 | \$7,742 | \$5,961 | 23\% |
| PDHH | HELP DESK CONNECT 7X24 Q3-10 | \$9,032 | \$6,955 | 23\% |
| RD18 | THERMAL TRANSFER LABEL PRINTER KIT | \$2,058 | \$1,585 | 23\% |
| RD3S | DC WKSTAT COMP XP/INSITE | \$3,048 | \$2,347 | 23\% |
| RD60 | DIRECT REPORT W/MTR REPOR | \$7,123 | \$5,485 | 23\% |
| RDN1 | DFWORKS INTEGRITY LEV 1 A | \$51,484 | \$39,643 | 23\% |
| RDWN | MSM WINDOWS 7 | \$7,671 | \$5,907 | 23\% |
| SDJ0 | LIC 8K PLAT OCR OUT INTL | \$12,759 | \$9,824 | 23\% |
| SR28 | LIC 24K SIL OCR IO NO DRS | \$19,852 | \$15,286 | 23\% |
| SRPB | PRINTER POS 2 ENDORSE | \$24,783 | \$19,083 | 23\% |
| SRPG | 2K PLATINUM | \$13,842 | \$10,658 | 23\% |
| SRPH | 10K PLATINUM | \$38,325 | \$29,510 | 23\% |
| SRPJ | 18K PLATINUM | \$49,924 | \$38,441 | 23\% |
| SRPK | 24K PLATINUM | \$57,056 | \$43,933 | 23\% |
| SRPL | 45K PLATINUM | \$72,258 | \$55,639 | 23\% |
| SRRG | 2K SMARTMATCH PLATINUM | \$4,510 | \$3,473 | 23\% |
| SRRH | 10K SMARTMATCH PLATINUM | \$5,330 | \$4,104 | 23\% |
| SRRJ | 18K SMARTMATCH PLATINUM | \$8,915 | \$6,865 | 23\% |
| SRRK | 24K SMARTMATCH PLATINUM | \$11,411 | \$8,787 | 23\% |
| SRRL | 45K SMARTMATCH PLATINUM | \$13,860 | \$10,673 | 23\% |
| SRWH | 10K SILVER | \$18,768 | \$14,452 | 23\% |
| SRWJ | 18 K SILVER | \$28,152 | \$21,677 | 23\% |
| SRWK | 24K SILVER | \$33,783 | \$26,013 | 23\% |
| SRWL | 45 K SILVER | \$45,044 | \$34,684 | 23\% |
| SRYH | 10K SMARTMATCH SILVER | \$4,197 | \$3,231 | 23\% |
| SRYJ | 18K SMARTMATCH SILVER | \$7,320 | \$5,636 | 23\% |
| SRYK | 24K SMARTMATCH SILVER | \$8,937 | \$6,882 | 23\% |
| SRYL | 45K SMARTMATCH SILVER | \$10,764 | \$8,288 | 23\% |
| WPCR | WIPE CARTRIDGE - CASE OF 10 | \$1,310 | \$1,009 | 23\% |
| Y19C | TRIM AND VAC PLUS | \$50,258 | \$38,699 | 23\% |
| Y1B0 | FLEX BINDERY I/F INTEGR | \$34,090 | \$26,249 | 23\% |
| Y1B1 | FLEX BINDERY I/F RETROFIT | \$47,781 | \$36,791 | 23\% |
| Y1BA | FMI CUT SHT FDR FOR RS | \$98,929 | \$76,175 | 23\% |
| Y1BC | FMI INPUT SVC SPARES | \$9,169 | \$7,060 | 23\% |
| Y1BT | CROSSFLOW ALIGNER TABLE | \$13,364 | \$10,290 | 23\% |
| Y209 | FLEXIBLE DUAL ACCUMULATOR | \$80,645 | \$62,097 | 23\% |
| Y214A | MOVING BEAM - SINGLE, BTM | \$12,774 | \$9,836 | 23\% |
| Y214B | MOVING BEAM - RASTER, BTM | \$12,774 | \$9,836 | 23\% |
| Y214C | MOVING BEAM - SINGLE, TOP | \$12,774 | \$9,836 | 23\% |
| Y214D | MOVING BEAM - RASTER, TOP | \$12,774 | \$9,836 | 23\% |
| Y215B | OMR ONLY - BOTTOM | \$5,806 | \$4,471 | 23\% |
| Y215T | OMR ONLY - TOP | \$5,806 | \$4,471 | 23\% |
| Y216 | ADD'L OMR - TOP OR BOTTOM | \$2,955 | \$2,275 | 23\% |
| Y217 | FIXED BEAM BARCODE ENABLE | \$2,955 | \$2,275 | 23\% |
| Y21MB | COGNEX AREA SCAN - BOTTOM | \$28,387 | \$21,858 | 23\% |
| Y21MT | COGNEX AREA SCAN - TOP | \$28,387 | \$21,858 | 23\% |
| Y235B | OMR/1D COMBO - BOTTOM | \$5,032 | \$3,875 | 23\% |
| Y235T | OMR/1D COMBO - TOP | \$5,032 | \$3,875 | 23\% |
| Y236C | MOVING BEAM - SINGLE, TOP | \$5,419 | \$4,173 | 23\% |
| Y236D | MOVING BEAM - RASTER, TOP | \$5,419 | \$4,173 | 23\% |
| Y237 | CAMERA SCANNER | \$12,903 | \$9,935 | 23\% |
| Y23DB | OMR ONLY - BOTTOM | \$2,903 | \$2,235 | 23\% |
| Y23DT | OMR ONLY - TOP | \$2,903 | \$2,235 | 23\% |
| Y23EB | COGNEX AREA SCAN - BOTTOM | \$12,903 | \$9,935 | 23\% |
| Y23ET | COGNEX AREA SCAN - TOP | \$12,903 | \$9,935 | 23\% |
| Y314 | SIDELESS VERTICAL STACKER | \$11,749 | \$9,047 | 23\% |
| Y315 | SIDELESS VERTICAL STKR FL | \$11,742 | \$9,041 | 23\% |
| Y315A | VERTICAL STACKER - FLATS | \$12,452 | \$9,588 | 23\% |
| Y31E | SINGLE 17" V-BIN, FRONT | \$6,543 | \$5,038 | 23\% |


|  |  |  |  | Discount Off Commercial |
| :---: | :---: | :---: | :---: | :---: |
| Item | Description | Commercial Price | PA Price | Price |
| Y31F | DUAL 17" V-BIN, FRONT | \$11,596 | \$8,929 | 23\% |
| Y31G | SINGLE 17" V-BIN, REAR | \$6,543 | \$5,038 | 23\% |
| Y31H | DUAL 17" V-BIN, REAR | \$11,596 | \$8,929 | 23\% |
| Y31J | 17" V-BIN/METER COMBO | \$6,839 | \$5,266 | 23\% |
| Y32S | SHINGLING CONVEYOR | \$9,075 | \$6,988 | 23\% |
| Y35L | EPIC PRINT+ PACKAGE | \$280,552 | \$216,025 | 23\% |
| Y367 | ENGINE DUAL MARKERS, FRONT/BACK MOUNT | \$2,675 | \$2,060 | 23\% |
| Y367B | ENGINE DUAL MARKERS, FRONT/BACK MOUNT | \$2,675 | \$2,060 | 23\% |
| Y367F | ENGINE DUAL MARKERS, FRONT/BACK MOUNT | \$2,675 | \$2,060 | 23\% |
| Y368 | STACKER DUAL MARKERS, FRONT/BACK MOUNT | \$2,675 | \$2,060 | 23\% |
| Y368B | STACKER DUAL MARKERS, FRONT/BACK MOUNT | \$2,676 | \$2,061 | 23\% |
| Y368F | STACKER DUAL MARKERS, FRONT/BACK MOUNT | \$2,677 | \$2,061 | 23\% |
| Y369 | ADD'L DUAL EDGE MARKERS | \$1,314 | \$1,012 | 23\% |
| Y370 | STANDARD TURNOVER | \$14,521 | \$11,181 | 23\% |
| Y396 | ON-EDGE STACKER, EPIC/MSE | \$25,742 | \$19,821 | 23\% |
| Y3CZ | FEEDMAX W/6' IN-FEED | \$11,516 | \$8,867 | 23\% |
| Y43S | GLASS PLATE FOR Y431 | \$1,843 | \$1,419 | 23\% |
| Y4HJ | UNWINDER BASE | \$52,258 | \$40,239 | 23\% |
| Y558 | FLATS/FOLDED ROTARY FDR | \$15,484 | \$11,923 | 23\% |
| Y563 | EPIC ENGINE | \$361,290 | \$278,193 | 23\% |
| Y575 | BUFFER | \$105,161 | \$80,974 | 23\% |
| Y12L | YELLOW INK - 200 LITER BARREL | \$17,168 | \$13,219 | 23\% |
| YLPR | YELLOW PRINTHEAD - EACH | \$771 | \$594 | 23\% |
| ZX29 | EPIC FLATS | \$32,258 | \$24,839 | 23\% |
| ZXB9 | HEAVIES BUFFER | \$41,471 | \$31,933 | 23\% |
| FYA2 | FDR SM PROD W SNGLE SEP | \$4,065 | \$3,130 | 23\% |
| FYA7 | FEEDMAX 9 FT CONVEYOR | \$1,205 | \$928 | 23\% |
| FYA9 | RETRO REFLECTIVE TRIGGER | \$129 | \$99 | 23\% |
| FYAA | MICROSWITCH TRIGGER | \$129 | \$99 | 23\% |
| FYAB | DOUBLE DETECT | \$710 | \$547 | 23\% |
| FYAD | MP/VAC | \$844 | \$650 | 23\% |
| FYAH | 915/1015 24VDC S/S | \$406 | \$313 | 23\% |
| FYB3 | 9 FT CONVEYOR | \$7,613 | \$5,862 | 23\% |
| FYB6 | 9FT SORT CONVEYOR 220V | \$7,935 | \$6,110 | 23\% |
| FYC4 | DUAL MOTOR | \$2,097 | \$1,615 | 23\% |
| FYC6 | MONITOR STAND (STD) | \$258 | \$199 | 23\% |
| FYC8 | 20IN INFD CANTILVR 3 BELT | \$3,355 | \$2,583 | 23\% |
| FYCA | FIT FDR STAND NO DOORS | \$1,613 | \$1,242 | 23\% |
| FYF2 | APAS-72 SINGLE CARD FDR INCL FEEDMAX S AND OUTPUT STACKER | \$68,387 | \$52,658 | 23\% |
| FYF3 | APAS-112 DUAL CARD FDR INCL FEEDMAX S AND OUTPUT STACKER NOT 2ND FDR | \$108732 | \$83,724 | 23\% |
| FYK0 | FLOWMASTER RS FLEX (10X13) 3 ENCL. SALES PCN | \$98,065 | \$75,510 | 23\% |
| FYK1 | FLOWMASTER RS FLEX (10X13) 6 ENCL. SALES PCN | \$104,194 | \$80,229 | 23\% |
| FYK2 | FLOWMASTER RS FLEX (10X13) 9 ENCL. SALES PCN | \$112,806 | \$86,861 | 23\% |
| FYK3 | FLOWMASTER RS FLEX (10X13) 12 ENCL. SALES PCN | \$128,000 | \$98,560 | 23\% |
| FYSO | EXTRA STA FDR 110 V | \$5,548 | \$4,272 | 23\% |
| FYS1 | EXTRA STA FDR 220V | \$5,935 | \$4,570 | 23\% |
| FYS2 | 900EI REPLACEMNT FDR 110V | \$4,323 | \$3,329 | 23\% |
| FYS3 | 900EI REPLACEMNT FDR 220V | \$4,452 | \$3,428 | 23\% |
| FYS4 | 1200EI REPLACMNT FDR 110V | \$5,935 | \$4,570 | 23\% |
| FYS5 | 1200EI REPLACMNT FDR 220V | \$5,935 | \$4,570 | 23\% |
| FYS6 | 1500 CONT FDR 15 IN 110V | \$6,323 | \$4,869 | 23\% |
| FYS7 | 1500 CONT FDR 15 IN 220V | \$6,323 | \$4,869 | 23\% |
| FYS8 | 1200 CONT FDR 12 IN 110V | \$4,697 | \$3,617 | 23\% |
| FYS9 | 1200 CONT FDR 12 IN 220V | \$4,697 | \$3,617 | 23\% |
| FYSA | FORCEFLEX FDR 14 IN 110V | \$11,484 | \$8,843 | 23\% |
| FYSB | FORCEFLEX FDR 14 IN 220V | \$11,484 | \$8,843 | 23\% |
| FYSC | FORCEFLEX FDR 20 IN 110 V | \$14,194 | \$10,929 | 23\% |
| FYSD | FORCEFLEX FDR 20 IN 220V | \$14,194 | \$10,929 | 23\% |
| FYSE | FEEDMAX HI CAP FDR 110V | \$15,355 | \$11,823 | 23\% |
| FYSF | FEEDMAX HI CAP FDR 220V | \$15,355 | \$11,823 | 23\% |
| FYSG | 6' FEEDMAX S | \$20,129 | \$15,499 | 23\% |
| FYSJ | PKG FDR 6 IN 110V | \$7,325 | \$5,640 | 23\% |
| FYSK | PKG FDR 6 IN 220V | \$7,325 | \$5,640 | 23\% |
| FYSL | PKG FDR 12 IN 110V | \$8,387 | \$6,458 | 23\% |
| FYSM | PKG FDR 12 IN 220V | \$8,387 | \$6,458 | 23\% |
| FYSN | PKG FDR 18 IN 110V | \$10,177 | \$7,836 | 23\% |
| FYSP | PKG FDR 18 IN 220V | \$10,177 | \$7,836 | 23\% |
| FYT2 | FDR SM PROD-SNGL SEP 220V | \$4,335 | \$3,338 | 23\% |
| FYT3 | FFX SERVO FDR 20 IN 220V | \$7,325 | \$5,640 | 23\% |
| FYY2 | STAND ALONE BELT TO 110 V | \$10,903 | \$8,395 | 23\% |
| FYY4 | FBI NEW STYLE | \$13,166 | \$10,138 | 23\% |
| FYY5 | 6 FT SORT CONVEYOR 110V | \$8,903 | \$6,855 | 23\% |
| FYY6 | 6 FT SORT CONVEYOR 220V | \$8,903 | \$6,855 | 23\% |
| FYY7 | 6 FT CONVEYOR SPD UP 110V | \$8,710 | \$6,707 | 23\% |
| FYY8 | 6 FT CONVEYOR SPD UP 220V | \$8,516 | \$6,557 | 23\% |
| FYYW | 9 FT CONVEYOR SPD UP 220V | \$10,194 | \$7,849 | 23\% |
| MD26 | SUREFEED SPEED SORT 9' | \$9,161 | \$7,054 | 23\% |
| RDHO | MPS/APS ADVANCED DC | \$56,774 | \$43,716 | 23\% |
| SRHX | ABSEENTEE BALLOT DATA CAP | \$25,806 | \$19,871 | 23\% |
| SRHY | REPORT PKG RELIAVOTE STD | \$25,806 | \$19,871 | 23\% |
| Y1A0 | BULK FEEDER 6' | \$6,903 | \$5,315 | 23\% |


|  | Description | Commercial Price | Discount Off Commercial |  |
| :---: | :---: | :---: | :---: | :---: |
| Item |  |  |  |  |
| Y1A1 | BULK FEEDER 9' | \$7,226 | \$5,564 | 23\% |
| Y3C7 | MCS 4600 ARRAY 4"SYS 2"+2 | \$25,806 | \$19,871 | 23\% |
| Y3DB | TABBER WITH 4" KIT | \$31,613 | \$24,342 | 23\% |
| Y3F1 | DIVERT ATTACHED(B4 INKJET | \$7,484 | \$5,763 | 23\% |
| Y3F5 | 4000W DRYER | \$5,161 | \$3,974 | 23\% |
| Y3F6 | FIT DVRT STAND ALONE 110V | \$6,710 | \$5,167 | 23\% |
| Y3FM | 36" FLEX INKJET TRANSPORT | \$15,161 | \$11,674 | 23\% |
| Y3FN | 56"FLEXIBLE INKJET TRANSP | \$17,548 | \$13,512 | 23\% |
| Y3FR | 72"FLEXIBLE INKJET TRANSP | \$18,710 | \$14,407 | 23\% |
| Y3FV | 30"DRYER BASES STD ALONE | \$13,677 | \$10,531 | 23\% |
| Y3FY | DIVERT ATT'D(AFTER INKJET | \$8,452 | \$6,508 | 23\% |
| Y503 | MPS/APS 3 STA CHASSIS | \$53,935 | \$41,530 | 23\% |
| Y504 | MPS/APS 4 STA CHASSIS | \$58,065 | \$44,710 | 23\% |
| Y506 | MPS/APS 6 STA CHASSIS | \$76,774 | \$59,116 | 23\% |
| Y507 | MPS/APS 7 STA CHASSIS | \$80,516 | \$61,997 | 23\% |
| Y508 | MPS/APS 8 STA CHASSIS | \$92,000 | \$70,840 | 23\% |
| Y509 | MPS/APS 9 STA CHASSIS | \$106,839 | \$82,266 | 23\% |
| Y510 | MPS/APS 10 STA CHASSIS | \$110,968 | \$85,445 | 23\% |
| Y512 | MPS/APS 12 STA CHASSIS | \$119,613 | \$92,102 | 23\% |
| Y514 | MPS/APS 14 STA CHASSIS | \$137,935 | \$106,210 | 23\% |
| Y56B | MPS 22K ENG/TAKEAWAY/SEAL | \$226,710 | \$174,567 | 23\% |
| Y56C | MPS 26K ENG/TAKEAWAY/SEAL | \$249,290 | \$191,953 | 23\% |
| Y574 | 26 K TNT MPS | \$85,032 | \$65,475 | 23\% |
| Z9SS | ON-SYSTEM SUPPORT OSS | \$1,284 | \$989 | 23\% |
| 2X22 | 14" MODE SOFTWARE KEY | \$0 | \$0 | 23\% |
| 1 E 20 | LASER REPORT PRINTER | \$385 | \$296 | 23\% |
| 921H | UPPER FOLD PLATE | \$774 | \$596 | 23\% |
| 921 J | LOWER FOLD PLATE | \$774 | \$596 | 23\% |
| 921K | LOWER DEFLECTOR | \$774 | \$596 | 23\% |
| 921L | UPPER DEFLECTOR | \$774 | \$596 | 23\% |
| 921 V | ADD FOLDING CAPABILITY | \$9,916 | \$7,635 | 23\% |
| 922R | 61/4" LOWER BUCKLE CHUTE | \$5,355 | \$4,123 | 23\% |
| DITP | OPTIFLOW 120V ADJUSTABLE | \$3,484 | \$2,683 | 23\% |
| EMT | EMT FINISHING FOR IJ | \$619,523 | \$477,032 | 23\% |
| F7ZE | TABLE EXTENSION | \$581 | \$447 | 23\% |
| FF3L | STD INSTALL PLC FM PER WK | \$5,806 | \$4,471 | 23\% |
| FL2C | SUREFEED FEEDERS-SE 900EX | \$4,968 | \$3,825 | 23\% |
| FL2D | SUREFEED FEEDERS-ECO900EX | \$6,323 | \$4,869 | 23\% |
| FL2E | BELT TURNOVER | \$8,065 | \$6,210 | 23\% |
| FL2F | BUMP TURN | \$4,516 | \$3,477 | 23\% |
| FL57 | BOTTOM EDGE MARKER 6X9 | \$11,381 | \$8,763 | 23\% |
| FL58 | BOTTOM EDGE MARKER 10X13 | \$11,381 | \$8,763 | 23\% |
| FL7E | 9' FLAT COLLECT CONVEYOR | \$6,581 | \$5,067 | 23\% |
| FLFA | REPORT PRINTER | \$903 | \$695 | 23\% |
| FLFB | $10 \times 13$ SERVO FEEDER | \$10,794 | \$8,311 | 23\% |
| FLFC | 6X9 SERVO FEEDER | \$10,794 | \$8,311 | 23\% |
| FLFD | SUREFEED FEEDERS | \$5,419 | \$4,173 | 23\% |
| FLFE | SUREFEED FEEDERS | \$5,935 | \$4,570 | 23\% |
| FLFH | SUREFEED FEEDERS | \$3,516 | \$2,707 | 23\% |
| FLFM | 2 UP CUTTER | \$41,935 | \$32,290 | 23\% |
| FLFN | 20" INLINE FOLDER | \$26,445 | \$20,363 | 23\% |
| FLFP | FOLD PLATES | \$2,065 | \$1,590 | 23\% |
| FLNO | FLOWMASTER BLANK FEEDER | \$1,387 | \$1,068 | 23\% |
| FLUO | FRICTION FEED 6X9 FM RS | \$7,839 | \$6,036 | 23\% |
| FLUB | 6 X9 THIN MATERIAL KIT FEE | \$7,839 | \$6,036 | 23\% |
| FLV0 | FRICTION FEED 10X13 FN RS | \$7,839 | \$6,036 | 23\% |
| FLV1 | ROTARY FEEDER FM RS | \$20,000 | \$15,400 | 23\% |
| FLVB | $10 \times 13$ THIN MATERIAL KIT F | \$7,839 | \$6,036 | 23\% |
| FYAO | BATCH | \$1,871 | \$1,441 | 23\% |
| FYA1 | DOUBLE DETECT W ECO SEP | \$774 | \$596 | 23\% |
| FYA3 | MULTI PURPOSE OPTION | \$645 | \$497 | 23\% |
| FYA4 | MULTI PURPOSE W/VAC OPT | \$1,032 | \$795 | 23\% |
| FYA8 | FDR PIECE COUNT | \$839 | \$646 | 23\% |
| FYAC | MP/IJ | \$386 | \$297 | 23\% |
| FYAE | MP/IJ | \$689 | \$531 | 23\% |
| FYAF | 24VAC | \$323 | \$249 | 23\% |
| FYAG | 24VDC | \$323 | \$248 | 23\% |
| FYAJ | RJ45 | \$323 | \$248 | 23\% |
| FYAK | BK 660 | \$323 | \$248 | 23\% |
| FYAL | BK 71B/765 | \$323 | \$248 | 23\% |
| FYAM | 730 TABBER | \$323 | \$248 | 23\% |
| FYAN | GEAR DOWN | \$323 | \$248 | 23\% |
| FYAR | MP/VAC | \$1,032 | \$795 | 23\% |
| FYAS | VIDEOJET INTERFACE | \$323 | \$249 | 23\% |
| FYB1 | BATCH OPTION | \$1,871 | \$1,441 | 23\% |
| FYB4 | 12 FT CONVEYOR | \$6,702 | \$5,160 | 23\% |
| FYC0 | ENCODER MOUNT (SECAP) | \$138 | \$106 | 23\% |
| FYC1 | ENCODER MOUNT FOR MCS | \$323 | \$249 | 23\% |
| FYC2 | ENCODER MOUNT FOR DOMINO | \$288 | \$222 | 23\% |
| FYC3 | SPEED FOLLOW OPTION | \$2,090 | \$1,610 | 23\% |
| FYC5 | CANTILEVERED FEEDER STAND | \$645 | \$497 | 23\% |
| FYC7 | MONITOR STAND (SECAP) | \$654 | \$504 | 23\% |
| FYC9 | 20IN INFD CANTILVR 5 BELT | \$3,871 | \$2,981 | 23\% |


|  | Description | Commercial Price |  | Discount Off Commercial |
| :---: | :---: | :---: | :---: | :---: |
| Item |  |  | PA Price | Price |
| FYCB | FIT FDR STAND DOORS | \$2,174 | \$1,674 | 23\% |
| FYCE | ADPHOS DRYER 301201 3KW | \$5,406 | \$4,163 | 23\% |
| FYCF | ADPHOS DRYER 301203 6KW | \$8,761 | \$6,746 | 23\% |
| FYCG | ADPHOS DRYER 301204 9KW | \$12,632 | \$9,727 | 23\% |
| FYCS | PROGRAMMABLE ENCODER | \$1,334 | \$1,027 | 23\% |
| FYCU | 14.5 INCH WIDE BELT FIT 5 | \$3,019 | \$2,325 | 23\% |
| FYCV | 14.5 INCH WIDE BELT FIT 7 | \$2,865 | \$2,206 | 23\% |
| FYCX | 9000W DRYER MOUNT | \$645 | \$497 | 23\% |
| FYCY | PROGRAMMABLE ENCODER | \$645 | \$497 | 23\% |
| FYCZ | 300 PPI (MSC) | \$258 | \$199 | 23\% |
| FYDB | VIDEO-JET FRAMING \&CABLES | \$387 | \$298 | 23\% |
| FYF4 | 2ND CARD FEEDER | \$25,806 | \$19,871 | 23\% |
| FYKA | W/ROTARY FDR \& COMPRESSOR | \$3,871 | \$2,981 | 23\% |
| FYKB | FLOWSORT CONVEYOR | \$7,097 | \$5,465 | 23\% |
| FYKF | ASSY 10X13 TURNOVER IF | \$15,419 | \$11,873 | 23\% |
| FYM6 | OEM 2 CONTROLLER REBUILD | \$1,955 | \$1,505 | 23\% |
| FYR9 | FIT DVRT STAND ALONE 220V | \$7,742 | \$5,961 | 23\% |
| FYTO | FFX SERVO FDR 14 IN 110V | \$25,794 | \$19,861 | 23\% |
| FYT1 | FFX SERVO FDR 14 IN 220V | \$25,794 | \$19,861 | 23\% |
| FYT4 | PKG SERVO FDR 6 IN 110 V | \$21,355 | \$16,443 | 23\% |
| FYT5 | PKG SERVO FDR 6 IN 220 V | \$21,355 | \$16,443 | 23\% |
| FYT6 | PKG SERVO FDR 12 IN 110V | \$22,581 | \$17,387 | 23\% |
| FYT7 | PKG SERVO FDR 12 IN 220V | \$22,581 | \$17,387 | 23\% |
| FYYO | BUMP TURN 110V | \$4,516 | \$3,477 | 23\% |
| FYYX | 12 FT CONVEYOR SPDUP 220V | \$6,702 | \$5,160 | 23\% |
| HUNK | HUNKELER FINISHING FOR IJ | \$594,316 | \$457,623 | 23\% |
| IA08 | MSE, PPS 2"+2", EFS 44" | \$97,419 | \$75,013 | 23\% |
| IAOC | MSE, PPS 2"+2", VTT 19" | \$90,323 | \$69,548 | 23\% |
| IAOD | LAYOUTDESIGNER BASIC SEAT | \$3,097 | \$2,385 | 23\% |
| IAOE | LAYOUTDESIGNER ADV SEAT | \$11,097 | \$8,545 | 23\% |
| IAOF | PPS STARTUP KIT, 2" PRINT | \$645 | \$497 | 23\% |
| IAOG | PPM IDATA TASK ADVANCED | \$10,323 | \$7,948 | 23\% |
| 1120 | INTELLIJET 20 PRINTING SYSTEM | \$2,920,316 | \$2,248,643 | 23\% |
| IJ2017 | INTELLIJET 20 INSTALLATION \& TESTING | \$97,869 | \$75,359 | 23\% |
| IST | RIVAL/MSE,PPS 2" W/ Y315B PACKAGE - SALES PCN | \$83,871 | \$64,581 | 23\% |
| IJS8 | RIVAL/MSE,PPS 4" W/ Y315B PACKAGE - SALES PCN | \$96,774 | \$74,516 | 23\% |
| LRS | LRS FINISHING FOR IJ | \$542,427 | \$417,669 | 23\% |
| MD30 | VACUUM BASE W/READER | \$19,355 | \$14,903 | 23\% |
| PGMZ | LASER REPORT PRINTER, RIVAL | \$385 | \$296 | 23\% |
| PM | PROJ MGT SUPPORT/WK | \$7,097 | \$5,465 | 23\% |
| R254C | CHECK SIGNING KIT FOR R254 | \$11,645 | \$8,967 | 23\% |
| R257 | LOW CAP \& SMART DEFLECT | \$8,123 | \$6,255 | 23\% |
| R268 | BARCODE SCAN-(1ST CHNL) | \$4,258 | \$3,279 | 23\% |
| R278 | OMR SCAN- R451/3 (1ST CHNL) | \$2,761 | \$2,126 | 23\% |
| R279 | OMR SCAN- R451/3 (ADD'L CHNL) | \$3,458 | \$2,663 | 23\% |
| R503 | DC TO METER LINK KIT | \$1,484 | \$1,143 | 23\% |
| R751 | DM INFINITY DM16K | \$23,846 | \$18,361 | 23\% |
| R752 | DM INFINITY DM16K | \$23,846 | \$18,361 | 23\% |
| R753 | DM INFINITY DM16KR NON PB | \$23,865 | \$18,376 | 23\% |
| R754 | DM INFINITY DM16KR PB SYS | \$23,865 | \$18,376 | 23\% |
| R756 | DM INFINITY DM16KR NON PB | \$23,865 | \$18,376 | 23\% |
| R763 | DM INFINITY 22K SYSTEM | \$32,252 | \$24,834 | 23\% |
| R764 | DM INFINITY DM16KR SYSTEM | \$23,865 | \$18,376 | 23\% |
| R765 | RESETTABLE INTERFACE CONTROLLER (RIC) - KIT | \$11,290 | \$8,694 | 23\% |
| R766 | DM INFINITY DM16KR NON PB | \$23,865 | \$18,376 | 23\% |
| R767 | DM INFINITY 26KR SYSTEM | \$40,639 | \$31,292 | 23\% |
| R76L | DM INFINITY LOOK-AHEAD PHOTOCELL KIT | \$968 | \$745 | 23\% |
| R76P | RESETTABLE INTERFACE CONTROLLER (RIC) - KIT | \$2,710 | \$2,086 | 23\% |
| R770 | DM INFINITY INSTALLATION | \$671 | \$517 | 23\% |
| R771 | DM INFINITY ACCTG KIT 1 | \$632 | \$487 | 23\% |
| R772 | DM INFINITY ACCTG KIT 2 | \$710 | \$547 | 23\% |
| R773 | DM INFINITY ACCTG KIT 3 | \$774 | \$596 | 23\% |
| R774 | DM INFINITY ACCTG DM1000 | \$633 | \$487 | 23\% |
| R77F | DM INFINITY STATION 16K | \$35,751 | \$27,528 | 23\% |
| R77G | DM INFINITY STATION 22K | \$43,725 | \$33,668 | 23\% |
| R77H | METER BYPASS KIT | \$1,548 | \$1,192 | 23\% |
| R77Y | DM INFINITY ROLLUP MOD | \$127,484 | \$98,163 | 23\% |
| R772 | INFINITY STANDALONE TABLE | \$671 | \$517 | 23\% |
| R7AZ | WEIGH ON FLY MTR SEL SW | \$23,511 | \$18,103 | 23\% |
| RD04 | DC PRINTER INTEGRATION SW | \$27,355 | \$21,063 | 23\% |
| RD12 | SMARTSCAN INPUT BARCODE S | \$15,484 | \$11,923 | 23\% |
| RD17 | DFW DOC LIFECYCLE TRK-BAS | \$28,387 | \$21,858 | 23\% |
| RD23 | COLLATION LOG FIXD FORMAT | \$10,671 | \$8,217 | 23\% |
| RD2D | VIDEK INPUT AREA SCANNING | \$15,161 | \$11,674 | 23\% |
| RD2E | CAMERA SCAN CHASSIS VICEK | \$14,581 | \$11,227 | 23\% |
| RD2F | CAMERA SCAN OUTPUT VIDEK | \$16,194 | \$12,469 | 23\% |
| RD34 | DC COMPUTER (WIN 7) | \$7,742 | \$5,961 | 23\% |
| RD36 | DC-RTP COMPUTER WITH DIFFBUS (WIN 7) | \$9,677 | \$7,452 | 23\% |
| RD3G | DC MISSION CRITICAL SERVR | \$82,581 | \$63,587 | 23\% |
| RD3J | DC COMPUTER MSE/FPS W-API | \$9,033 | \$6,955 | 23\% |
| RD3M | DC STANDARD SERVER | \$18,168 | \$13,989 | 23\% |
| RD3N | DC MID-RANGE SERVER | \$33,090 | \$25,479 | 23\% |
| RD3R | REMOTE OPERATOR CONSOLE | \$2,059 | \$1,585 | 23\% |


| Item | Description | Commercial Price | Discount Off Commercial |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | PA Price | Price |
| RD4Z | SERVER SW 1-4 INSERTERS | \$19,355 | \$14,903 | 23\% |
| RD5A | MBS KITSINGLE LINE STD BC | \$6,387 | \$4,918 | 23\% |
| RD5B | MBS KIT RASTER NARROW BC | \$6,387 | \$4,918 | 23\% |
| RD5C | MBS H'TOP SCAN SINGLE LIN | \$6,387 | \$4,918 | 23\% |
| RD5D | MBS H'TOP RASTER SCANNER | \$6,387 | \$4,918 | 23\% |
| RD5N | MBS CTOP SCAN SINGLE LINE | \$12,774 | \$9,836 | 23\% |
| RD5P | MBS CTOP RASTER SCAN SNGL | \$12,774 | \$9,836 | 23\% |
| RD5R | MBS C'BTM RASTER SCAN SNG | \$12,774 | \$9,836 | 23\% |
| RD5S | MBS C'BTM SCAN SINGLE 2 B | \$12,774 | \$9,836 | 23\% |
| RD5T | MBS SERIES OP SEALER SCAN | \$6,284 | \$4,839 | 23\% |
| RD5U | MBS SERIES OUTPUT SEALER | \$6,284 | \$4,839 | 23\% |
| RD5X | MBS APS OP SEALER SCAN SI | \$6,387 | \$4,918 | 23\% |
| RD5Y | MBS APS SEALER RASTER SCA | \$6,387 | \$4,918 | 23\% |
| RD5Z | SERVER SW 5 PLUS INSERTER | \$32,258 | \$24,839 | 23\% |
| RD62 | DC WORKSTATION BASE S/W | \$6,839 | \$5,266 | 23\% |
| RD63 | AUTO RE-SYNCHRONIZATION | \$40,646 | \$31,297 | 23\% |
| RD66 | FEEDED 2 FEEDER MATCH/MRG | \$11,742 | \$9,041 | 23\% |
| RD67 | APPLICATION ENGINEERING | \$2,323 | \$1,789 | 23\% |
| RD68 | PRIORITIZED SELECT SW | \$22,194 | \$17,089 | 23\% |
| RD69 | OUTSORT ON ACCT NUMBER | \$11,032 | \$8,495 | 23\% |
| RD6L | SCANNING VERTICAL STACKER | \$25,800 | \$19,866 | 23\% |
| RD6Y | V-BIN WITH VIDEK | \$25,800 | \$19,866 | 23\% |
| RD70 | INSERT VERIFICATION SW | \$7,807 | \$6,011 | 23\% |
| RD71 | WEIGHT VERIFICATION SW | \$21,419 | \$16,493 | 23\% |
| RD72 | TOTAL WEIGH W/MT SEL SW | \$22,194 | \$17,089 | 23\% |
| RD73 | RESETTABLE MTR CONTRLSW | \$7,161 | \$5,514 | 23\% |
| RD78 | INTELLIGENT INKJET PRINT | \$28,388 | \$21,859 | 23\% |
| RD7G | DC FILE SERVER-LOW END | \$15,484 | \$11,923 | 23\% |
| RD7H | PI DIRECT ACCESS LOCAL REPORTING | \$6,452 | \$4,968 | 23\% |
| RD7T | PRINT+ WORKSTATION | \$6,452 | \$4,968 | 23\% |
| RD80 | FEEDER SCAN FOR DM | \$34,194 | \$26,329 | 23\% |
| RD86 | DC VALUE PACKAGE SOFTWARE | \$38,710 | \$29,807 | 23\% |
| RD87 | PRIME DC | \$53,175 | \$40,945 | 23\% |
| RD88 | ADVANCED DC | \$116,968 | \$90,065 | 23\% |
| RD8A | UPGRADE PRIME TO ADV SW | \$70,968 | \$54,645 | 23\% |
| RD8N | DC IDLE TIMECONTROL/INSER | \$6,452 | \$4,968 | 23\% |
| RD90 | REMOTE SERVICE ACCESS | \$1,407 | \$1,083 | 23\% |
| RD92 | FILEBASE ENABLER | \$20,645 | \$15,897 | 23\% |
| RD93 | APPLICATION ENGINEERING | \$7,130 | \$5,490 | 23\% |
| RD95 | OUTPUT SCANNING-DC SCREEN | \$10,839 | \$8,346 | 23\% |
| RD9A | AUTO JOB SETUP | \$3,484 | \$2,683 | 23\% |
| RDA8 | SCANNING KIT-MOVING BEAM | \$6,387 | \$4,918 | 23\% |
| RDA9 | CAMERA SCAN KIT,NONCOGNEX | \$22,194 | \$17,089 | 23\% |
| RDB1 | MSM TO INFINITY MTR-1 MTR | \$968 | \$745 | 23\% |
| RDB2 | MSM TO INFINITY MTR-2 MTR | \$1,162 | \$895 | 23\% |
| RDB3 | MSM TO INFINITY MTR-3 MTR | \$1,290 | \$993 | 23\% |
| RDBV | DF WORKS BASE SERVER | \$24,129 | \$18,579 | 23\% |
| RDC0 | INTEGRATION CONFIG SERV | \$1,806 | \$1,391 | 23\% |
| RDC1 | PROJECT MGT SERVICES | \$2,839 | \$2,186 | 23\% |
| RDC2 | INSTALLATION SERVICES | \$2,839 | \$2,186 | 23\% |
| RDC3 | TRAINING SERVICES | \$2,839 | \$2,186 | 23\% |
| RDC4 | ENGINEERING SUPPORT SERV | \$2,839 | \$2,186 | 23\% |
| RDC5 | CUSTOM DEVELOPMENT SERV | \$2,839 | \$2,186 | 23\% |
| RDC6 | CUSTOM TEST DOC SERVICES | \$2,839 | \$2,186 | 23\% |
| RDC7 | MISC PROFESSIONAL SERVICE | \$1,420 | \$1,093 | 23\% |
| RDD0 | SMALL SERVER RACK | \$3,918 | \$3,017 | 23\% |
| RDD1 | MEDIUM SERVER PACK | \$10,950 | \$8,432 | 23\% |
| RDD2 | TALL SERVER PACK | \$13,742 | \$10,581 | 23\% |
| RDD3 | 22U RACK-MISSION CRITICAL | \$21,290 | \$16,393 | 23\% |
| RDD4 | 42U RACK-MISSION CRITICAL | \$21,936 | \$16,891 | 23\% |
| RDD5 | 22 UELIAVOTE SERVER PACK | \$5,548 | \$4,272 | 23\% |
| RDEN | PI DA ENABLER (RD8N X 5) W/ INSTALL | \$16,129 | \$12,419 | 23\% |
| RDEV | DFWORKS ENT SERVER PKG | \$82,581 | \$63,587 | 23\% |
| RDFW | DC VERIFY FOUNDATION | \$70,968 | \$54,645 | 23\% |
| RDFX | DC VERIFY FOUNDATION>4 | \$98,065 | \$75,510 | 23\% |
| RDFY | DC VERIFY EACH PRIME DC | \$32,258 | \$24,839 | 23\% |
| RDFZ | DC VERIFY EACH ADV DC | \$12,903 | \$9,935 | 23\% |
| RDGO | MID-RANGE DC SERVER | \$26,581 | \$20,467 | 23\% |
| RDG1 | DFWORKS BASE SERVER | \$17,420 | \$13,413 | 23\% |
| RDG2 | DFWORKS STANDARD SERVER | \$28,388 | \$21,859 | 23\% |
| RDG3 | PI DIRECT ACCESS SERVER | \$20,000 | \$15,400 | 23\% |
| RDG4 | 8-PORT GB MANAGED NETWORK SWITCH | \$1,115 | \$859 | 23\% |
| RDGE | DFWORKS ENTERPRISE SERVER | \$54,194 | \$41,729 | 23\% |
| RDGS | PI DIRECT ACCESS SERVER, BASE | \$16,903 | \$13,015 | 23\% |
| RDM1 | MSM INFINTY MT CONNECT KT | \$9,549 | \$7,353 | 23\% |
| RDM2 | MSM INFINTY MT CONNECT KT | \$10,194 | \$7,849 | 23\% |
| RDM3 | MSM INFINTY MT CONNECT KT | \$13,935 | \$10,730 | 23\% |
| RDM5 | MAILSTREAM MONITOR-1METER | \$10,994 | \$8,465 | 23\% |
| RDM6 | MAILSTREAM MONITOR-1METER | \$8,646 | \$6,657 | 23\% |
| RDMP | UTILITY WORKSTATION W/ MONITOR - SALES PCN | \$3,484 | \$2,683 | 23\% |
| RDMR | DC VERIFY FOUNDATION, 1 INSERTER (SALES PCN) | \$15,406 | \$11,863 | 23\% |
| RDP4 | DFW IN PLAN MRUN MGT-BASE | \$21,290 | \$16,393 | 23\% |
| RDP5 | DFW IN PLAN MRUN MGT-ENT | \$49,678 | \$38,252 | 23\% |


| Item | Description | Commercial Price | PA Price | Discount Off Commercial Price |
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| RDP6 | DFW IN PLAN MRUN MGT-STD | \$35,484 | \$27,323 | 23\% |
| RDPK | DFW SHOP FLOOR CONTROL | \$14,711 | \$11,327 | 23\% |
| RDPM | INSITE FILE AUDIT MAX 4SY | \$12,903 | \$9,935 | 23\% |
| RDPN | INSITE 5+ SYSTEM | \$25,806 | \$19,871 | 23\% |
| RDPT | INSITE 1 INSERTER ONLY | \$5,161 | \$3,974 | 23\% |
| RDS4 | ADD'L 3000W UPS | \$2,258 | \$1,739 | 23\% |
| RDS6 | DFWORKS NETWORK SWITCH | \$2,439 | \$1,878 | 23\% |
| RDSE | SYSTEM ENG SUPPORT LABOR | \$2,968 | \$2,285 | 23\% |
| RDSK | MISSION-CRITICAL DFW SERVER 1BOX | \$128,935 | \$99,280 | 23\% |
| RDSL | MISSION-CRITICAL DC SERVER LOW END | \$46,594 | \$35,877 | 23\% |
| RDSV | DFWORKS STD SERVER PKG | \$56,133 | \$43,222 | 23\% |
| RDSZ | UTILITY WORKSTATION | \$3,226 | \$2,484 | 23\% |
| RDV4 | DFWORKS OPTIONAL UTILITY | \$7,742 | \$5,961 | 23\% |
| RDV7 | DFWORKS DOCUMENT LIFECYCL | \$70,968 | \$54,645 | 23\% |
| RDV8 | DFW DOC LIFECYCLE TRK-STD | \$51,613 | \$39,742 | 23\% |
| RDV9 | DFW MANIFESTING - ENT | \$109,677 | \$84,451 | 23\% |
| RDVA | DFW MAINFESTING - STD | \$70,968 | \$54,645 | 23\% |
| RDVB | DFWORKS POSTAGE ACCT BASE | \$28,387 | \$21,858 | 23\% |
| RDVC | DFWORKS POSTAGE ACCT ENTE | \$70,968 | \$54,645 | 23\% |
| RDVD | DFWORKS POSTAGE ACCT STD | \$49,677 | \$38,251 | 23\% |
| RDVE | DFW PRODCT'Y REPORTS BASE | \$28,388 | \$21,859 | 23\% |
| RDVF | DFWORKS PRODUCTIVITY ENT | \$70,968 | \$54,645 | 23\% |
| RDVG | DFW PRODUCT'Y REPORTS STD | \$42,581 | \$32,787 | 23\% |
| RDVH | DFWORKS PLATFORM SW BASE | \$25,805 | \$19,870 | 23\% |
| RDVJ | DFWORKS PLATFORM SW ENT | \$83,871 | \$64,581 | 23\% |
| RDVK | DFWORKS PLATFORM SW STD | \$58,065 | \$44,710 | 23\% |
| RDVL | DFW PRODT'N WORKFLOW BASE | \$64,517 | \$49,678 | 23\% |
| RDVM | DFWORKS WORKFLOW ENT | \$129,032 | \$99,355 | 23\% |
| RDVN | DFW PRODT'N WORKFLOW STD | \$96,775 | \$74,517 | 23\% |
| RDW7 | UTILITY WORKSTATION X64- REPL. RD3S | \$3,569 | \$2,748 | 23\% |
| RDYA | HANDHELD SCANNER | \$826 | \$636 | 23\% |
| SD2C | POSTAL+ 1D-2D ENHCD WABCR | \$1,613 | \$1,242 | 23\% |
| SD2D | 1D-2D ENHANCED WABCR | \$7,742 | \$5,961 | 23\% |
| SD3D | 3D MEASUREMENT OPTION | \$11,497 | \$8,853 | 23\% |
| SD60 | CUSTOM CONSULTING SVCS | \$32,258 | \$24,839 | 23\% |
| SD62 | PROD OPTIMIZATION TRAININ | \$16,775 | \$12,917 | 23\% |
| SDAO | KIT, TRAY TAG PRINTER, MU | \$2,866 | \$2,207 | 23\% |
| SDC0 | AUTOFEEDER SECTION | \$110,244 | \$84,888 | 23\% |
| SDC2 | MANUAL FEEDER MASTER | \$54,693 | \$42,114 | 23\% |
| SDC3 | MANUAL FEEDER SLAVE | \$19,803 | \$15,248 | 23\% |
| SDD0 | SCANNER SECTION | \$172,775 | \$133,037 | 23\% |
| SDD2 | WOF SCALE | \$52,497 | \$40,423 | 23\% |
| SDD3 | NO SCALE OPTION | \$3,429 | \$2,640 | 23\% |
| SDD4 | DELAY | \$33,153 | \$25,528 | 23\% |
| SDD7 | DRS, 8K INCOMING | \$12,904 | \$9,936 | 23\% |
| SDDA | ANN LIC 8K PLAT DRS | \$5,915 | \$4,555 | 23\% |
| SDDD | SFW-8K PLAT DRS | \$4,188 | \$3,225 | 23\% |
| SDEO | OUTPUT | \$22,594 | \$17,397 | 23\% |
| SDE1 | DM550 DIGITAL MAIL SYS | \$58,710 | \$45,207 | 23\% |
| SDE2 | LABELER | \$60,471 | \$46,563 | 23\% |
| SDE3 | INKJET PRINTER | \$60,471 | \$46,563 | 23\% |
| SDE4 | HIGH CAPACITY INK SYSTEM | \$12,904 | \$9,936 | 23\% |
| SDE7 | VERIFIER | \$20,600 | \$15,862 | 23\% |
| SDE9 | STD CABINET BLOWER | \$3,157 | \$2,431 | 23\% |
| SDFO | RAMP SECTION | \$68,088 | \$52,428 | 23\% |
| SDF2 | LEAD STACKER STANDARD | \$39,207 | \$30,189 | 23\% |
| SDF4 | TRAIL STACKER STANDARD | \$39,207 | \$30,189 | 23\% |
| SDGO | CONVEYOR | \$3,988 | \$3,071 | 23\% |
| SDG1 | DM8001 190 NW MAIL SYS | \$998 | \$768 | 23\% |
| SDG2 | LEFT OUTPUT CONVEYOR | \$11,297 | \$8,699 | 23\% |
| SDG3 | RIGHT POWERED OUTPUT CONV | \$11,297 | \$8,699 | 23\% |
| SDG4 | GRAVITY OUTPUT CONVEYOR | \$12,904 | \$9,936 | 23\% |
| SDG5 | AUTO TUB SECTION | \$10,966 | \$8,444 | 23\% |
| SDG6 | TUB LABEL TERMINAL | \$9,660 | \$7,438 | 23\% |
| SDG7 | SACK RACK | \$12,904 | \$9,936 | 23\% |
| SDG8 | DISTRIBUTED LABEL PRINTER | \$3,656 | \$2,815 | 23\% |
| SDHO | EXTREME ENVIRONMENT OPTIO | \$22,461 | \$17,295 | 23\% |
| SDJ1 | DM8001 190 W MAIL SYS | \$12,904 | \$9,936 | 23\% |
| SDJA | PRIVATE POST SOFTWARE | \$8,387 | \$6,458 | 23\% |
| SDJB | SW US STD OUTGOING | \$12,904 | \$9,936 | 23\% |
| SDLB | VARISORT LABELER, 60 Hz | \$60,471 | \$46,563 | 23\% |
| SDLC | VARISORT LABELER, 50 HZ INTERNATIONAL | \$60,471 | \$46,563 | 23\% |
| SDMM | MACHINE STATUS MONITOR | \$1,362 | \$1,049 | 23\% |
| SDSA | SERVER PC, INTERNATIONAL | \$17,677 | \$13,612 | 23\% |
| SDSC | PROFESSIONAL SERVICES | \$12,904 | \$9,936 | 23\% |
| SDSE | INTERNAL RDX DRIVE TO USE ACRONIS BACKUP SOFTWARE | \$1,419 | \$1,093 | 23\% |
| SL11 | OCR, SILVER 18 | \$24,720 | \$19,034 | 23\% |
| SLAS | AUTO SIGNATURE VERIFICATION | \$1,329 | \$1,023 | 23\% |
| SLCK | CHECKBOX DETECTION OR NO SIGNATURE SW, RV | \$1,548 | \$1,192 | 23\% |
| SLDK | DOUBLES DETECTOR, STANDARD | \$9,806 | \$7,551 | 23\% |
| SLP5 | EXTENDED PARTS SUPPORT DOMESTIC | \$12,903 | \$9,935 | 23\% |
| SLR6 | U-TURN KIT, RELIANT 60Hz | \$11,935 | \$9,190 | 23\% |
| SLR7 | U-TURN KIT, RELIANT 50Hz | \$11,935 | \$9,190 | 23\% |


| Item | Description | Commercial Price | PA Price | Discount Off Commercial Price |
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| SLR8 | INTERNAL AIR COM PRESSOR | \$2,645 | \$2,037 | 23\% |
| SLR9 | DOUBLES DETECTOR-L, EXTENDED TRANSPORT | \$9,806 | \$7,551 | 23\% |
| SLRA | IMAJE POSITION 3, IMB | \$18,710 | \$14,406 | 23\% |
| SLRB | IMAJE POSITION 3B, UMOVE/ENDORSEMENT | \$18,710 | \$14,406 | 23\% |
| SLS3 | INCOMING SOFTWARE | \$968 | \$745 | 23\% |
| SLS4 | OUTGOING SOFTWARE | \$1,549 | \$1,193 | 23\% |
| SLS5 | OCR, PLATINUM 18 | \$43,838 | \$33,755 | 23\% |
| SLS6 | SMARTMATCH PLATINUM 18 | \$7,829 | \$6,028 | 23\% |
| SLS7 | SMARTMATCH SILVER 12 | \$5,305 | \$4,085 | 23\% |
| SLS8 | SMARTMATCH SILVER 18 | \$6,428 | \$4,950 | 23\% |
| SLS9 | RELIAVOTE INTERFACE SOFTWARE | \$1,291 | \$994 | 23\% |
| SLSA | UMOVE INTERFACE KIT - MUX | \$6,646 | \$5,117 | 23\% |
| SLSM | SMARTMATCH PLATINUM 12 | \$6,427 | \$4,949 | 23\% |
| SLSY | STACKER, 60 HZ DS RELIANT | \$23,871 | \$18,381 | 23\% |
| SLSZ | STACKER, 50 HZ DS RELIANT | \$23,871 | \$18,381 | 23\% |
| SLUB | 4-POCKET ECTION 50HZ | \$11,936 | \$9,191 | 23\% |
| SLUC | SPARE PARTS KIT, INTERNATIONAL | \$16,517 | \$12,718 | 23\% |
| SLV0 | TRANSPORT (INCL. CAMERA, WORKSTN., MONITOR) | \$127,742 | \$98,361 | 23\% |
| SLV2 | WABCR SOFTWARE | \$5,828 | \$4,488 | 23\% |
| SLVA | HAND SCANNER -1D BARCODE | \$710 | \$547 | 23\% |
| SLVB | 1' READER, BLK FRONTSIDE | \$12,259 | \$9,439 | 23\% |
| SLVC | SEPARATOR CARD - HIGH SECURITY | \$3,517 | \$2,708 | 23\% |
| SLVD | 1' READER BLK BACKSIDE | \$12,259 | \$9,439 | 23\% |
| SLVE | 1" READER, FLUOR BACKSIDE | \$12,259 | \$9,439 | 23\% |
| SLVF | 4.8" READER W/CAM, FRONT | \$40,000 | \$30,800 | 23\% |
| SLVG | 4.8" READER, FRONT | \$36,130 | \$27,820 | 23\% |
| SLVH | HELP DESK, LES | \$6,452 | \$4,968 | 23\% |
| SLVJ | BACK PRINTER ASSY (JET ENGINE, 3-PEN PRINTER) | \$17,420 | \$13,413 | 23\% |
| SLVK | PRINTER, FLUOR BACKSIDE | \$16,130 | \$12,420 | 23\% |
| SLVL | TRAY TAG PRINTER (PB CITIZEN) | \$1,355 | \$1,043 | 23\% |
| SLVM | SELECTIVE OPENER | \$26,452 | \$20,368 | 23\% |
| SLVN | BLOWER ASSEMBLY, 60HZ | \$917 | \$706 | 23\% |
| SLVP | PRINTER, BLACK FRONTSIDE | \$17,420 | \$13,413 | 23\% |
| SLVR | ROUTER | \$520 | \$400 | 23\% |
| SLVS | 4-POCKET SECTION-60HZ | \$11,936 | \$9,191 | 23\% |
| SLVT | THICKNESS MEASUREMENT | \$4,452 | \$3,428 | 23\% |
| SLVU | TRAY TAG PRINTER, ZEBRA | \$1,678 | \$1,292 | 23\% |
| SLVW | BLOWER ASSEMBLY, 50HZ | \$917 | \$706 | 23\% |
| SLVX | IN-LINE SCALE MODULE | \$76,775 | \$59,117 | 23\% |
| SLVY | ALIBY SCALE KIT | \$5,097 | \$3,925 | 23\% |
| SLVZ | EXTENTION MODULE | \$12,904 | \$9,936 | 23\% |
| SLZ1 | INSTALLATION - OCR/BCR | \$6,452 | \$4,968 | 23\% |
| SLZ2 | INSTALLATION - INCL RV | \$6,452 | \$4,968 | 23\% |
| SLZO | PROJ MGT SUPPORT/WK. | \$7,097 | \$5,465 | 23\% |
| SR04 | 8 STD SORT POCKET CLUSTER | \$21,069 | \$16,223 | 23\% |
| SR08 | SFW WABCR ONLY | \$21,265 | \$16,374 | 23\% |
| SROC | SOFTWARE IMAGE ARCHIVING | \$7,742 | \$5,961 | 23\% |
| SROY | KIT, TDI CAMERA / OPTICS | \$23,226 | \$17,884 | 23\% |
| SROZ | KIT, TDI CAMERA / OPTICS, WITH PC | \$25,871 | \$19,921 | 23\% |
| SR1B | SFW-24K PLAT OCR W/DRS | \$97,278 | \$74,904 | 23\% |
| SR1F | SFW-36K SIL OCR IO NO DRS | \$186,066 | \$143,271 | 23\% |
| SR1J | SFW-24K SIL OCR IO NO DRS | \$139,549 | \$107,453 | 23\% |
| SR1M | OLY IIIMAJE PRINTER | \$23,790 | \$18,318 | 23\% |
| SR1S | SW-24K SIL OCR OUT NO DRS | \$102,336 | \$78,799 | 23\% |
| SR1T | SFW-24K SIL OCR IN NO DRS | \$79,744 | \$61,403 | 23\% |
| SR1U | SFW-36K PLAT OCR WDRS | \$121,966 | \$93,914 | 23\% |
| SR25 | LIC 24K SIL OCR IN NO DRS | \$15,059 | \$11,595 | 23\% |
| SR2B | LIC 36K SIL OCR IO NO DRS | \$21,691 | \$16,702 | 23\% |
| SR2C | MAILCODE POSTNET WABCR | \$10,899 | \$8,392 | 23\% |
| SR2H | TRAY TAG PRINTER FOR MULT | \$2,866 | \$2,207 | 23\% |
| SR2R | SELECTIVE OPENER SINGLE T | \$31,065 | \$23,920 | 23\% |
| SR2S | REMOTE DIAGNOSTIC SERVER | \$3,807 | \$2,931 | 23\% |
| SR2V | SUPPORT LEVEL 1 HELPDESK | \$12,904 | \$9,936 | 23\% |
| SR30 | IMAJE PRINTER | \$23,791 | \$18,319 | 23\% |
| SR3C | IMB KIT OLYII IMB OPT STD | \$23,097 | \$17,785 | 23\% |
| SR3D | LMB KIT OLYII IMB STD/LMJ | \$23,097 | \$17,785 | 23\% |
| SR3E | IMB KIT PTI EXPLR STD/LMJ | \$23,097 | \$17,785 | 23\% |
| SR3G | IMB KIT PTI EXPLR IMB STD | \$46,323 | \$35,669 | 23\% |
| SR3K | IMB KIT BBH EXPLR IMB STD | \$14,065 | \$10,830 | 23\% |
| SR3M | IMB KIT OLYII OPT STD/LMJ | \$33,420 | \$25,733 | 23\% |
| SR3N | IMB KIT OLYII STD/LMJ FWG | \$33,420 | \$25,733 | 23\% |
| SR3P | IMB KIT PTI EXPLR STD/IMJ | \$33,420 | \$25,733 | 23\% |
| SR3S | IMB KIT PTI EXPLR STD/VID | \$56,646 | \$43,617 | 23\% |
| SR3W | BARCODE READER NONGRADING | \$9,702 | \$7,471 | 23\% |
| SR3Z | BARCODE READER W/GRADING | \$20,025 | \$15,419 | 23\% |
| SR4H | IMB KIT OLYII IMB OPT/IMJ | \$23,097 | \$17,785 | 23\% |
| SR4J | IMB KIT OLYII IMB STD TRI | \$23,097 | \$17,785 | 23\% |
| SR4K | IMB KIT OLYII OPT STD TRI | \$33,420 | \$25,733 | 23\% |
| SR4L | IMB KIT OLYII STD TRIDENT | \$33,420 | \$25,733 | 23\% |
| SR4P | IMB KIT PTI EXPLR IMB OPT | \$46,323 | \$35,669 | 23\% |
| SR4S | IMB KIT PTI EXPLR OPT GE | \$56,646 | \$43,617 | 23\% |
| SR4U | LIC 13K SIL OCR OB NO DRS | \$12,324 | \$9,489 | 23\% |
| SR4V | LIC 13K SIL OCR IN NO DRS | \$12,324 | \$9,489 | 23\% |


| Item | Description | Commercial Price | PA Price | Discount Off Commercial Price |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| SR4W | LIC 13K SIL OCR IO NO DRS | \$17,110 | \$13,175 | 23\% |
| SR4X | ANN LIC 13K PLAT OCR WDRS | \$17,794 | \$13,701 | 23\% |
| SR5K | ONE FLATS STATION PRINTER | \$2,866 | \$2,207 | 23\% |
| SR5L | ONE SET (2)TRAY TAG PRINT | \$5,492 | \$4,229 | 23\% |
| SR5M | 1 HEWLETT PKRD HI SPD NTW | \$1,807 | \$1,391 | 23\% |
| SR5P | ONE CASE STD. TRAY TAGS | \$335 | \$258 | 23\% |
| SR5S | MAIL JUSTIFIER STATION | \$1,988 | \$1,531 | 23\% |
| SR5T | STD INST-SORTER-IN/COMBO | \$25,807 | \$19,871 | 23\% |
| SR6G | TWO-LINE LCD DISPLAY | \$2,220 | \$1,709 | 23\% |
| SR6J | LOCAL VIDEO ENCODING W/S | \$2,710 | \$2,087 | 23\% |
| SR7J | OLYMPUS DOUBLE DETECT | \$15,284 | \$11,769 | 23\% |
| SR7S | DOUBLE DOCUMENT DETECTOR | \$15,284 | \$11,769 | 23\% |
| SR7T | STD INST-SORTER-OUTGOING | \$12,904 | \$9,936 | 23\% |
| SR8G | IMB KIT OLYIIIVT/TCPC IN | \$16,646 | \$12,817 | 23\% |
| SR8H | IMB KIT OLYII IVT INST GE | \$20,517 | \$15,798 | 23\% |
| SR8M | OLY II SINGLE TIER TRANSP | \$202,013 | \$155,550 | 23\% |
| SR8N | OLY II MULTI TIER TRANSPO | \$246,149 | \$189,535 | 23\% |
| SR8P | WIRELESS HAND SCANNER | \$6,452 | \$4,968 | 23\% |
| SR8R | WIRELESS CONNECTIVITY HUB | \$581 | \$447 | 23\% |
| SR8S | IMB FULL SERVICE SOFTWARE | \$24,517 | \$18,878 | 23\% |
| SR8T | IMB FULL SERVICE | \$23,883 | \$18,390 | 23\% |
| SR8V | IMB FULL SERVICE CSA SOFT | \$10,271 | \$7,909 | 23\% |
| SR8W | TRAINING | \$1,291 | \$994 | 23\% |
| SR8X | INSTALLATION | \$3,226 | \$2,484 | 23\% |
| SR97 | ANN LIC READ/WRITE 13K | \$9,581 | \$7,377 | 23\% |
| SR98 | SFW READ/WRITE 13K | \$53,162 | \$40,935 | 23\% |
| SR9B | IMB KIT,PTI CARSII STD IM | \$25,501 | \$19,636 | 23\% |
| SR9C | CARS II,IMB OPT STD+NEW I | \$49,746 | \$38,304 | 23\% |
| SR9K | LED MARQUEE | \$8,603 | \$6,624 | 23\% |
| SR9Z | SFW-EZ FLATS BPM PARCEL | \$8,388 | \$6,459 | 23\% |
| SRA9 | EXT SECTION NO LABEL DOM/ | \$11,297 | \$8,699 | 23\% |
| SRAE | 3D-WEIGHING DETECTOR | \$4,084 | \$3,145 | 23\% |
| SRAR | SW-36K SIL OCR OUT NO DRS | \$124,930 | \$96,196 | 23\% |
| SRAV | IMAGE PROCESSOR KIT | \$9,504 | \$7,318 | 23\% |
| SRAW | SFW-READ/WRITE 24K | \$79,742 | \$61,401 | 23\% |
| SRB4 | SFW-36K SIL OCR IN NO DRS | \$112,968 | \$86,985 | 23\% |
| SRB6 | IMAGE PROCESSOR KIT | \$9,504 | \$7,318 | 23\% |
| SRBE | ADDSCRIPT CLICK CHARGES 1 | \$23,259 | \$17,909 | 23\% |
| SRBF | ADDSCRIPT CLICK CHARGES 5 | \$12,959 | \$9,978 | 23\% |
| SRBG | ADDSCRIPT CLICK CHARGES 2 | \$6,646 | \$5,117 | 23\% |
| SRBH | ADDSCRIPT CLICK CHARGES 5 | \$1,530 | \$1,178 | 23\% |
| SRBJ | IMAJE POSITION 1 SINGLE J | \$33,492 | \$25,789 | 23\% |
| SRBK | OLY II IMAJE OPTION KIT | \$4,320 | \$3,326 | 23\% |
| SRBP | IMAJE POSITION2SINGLE | \$23,790 | \$18,318 | 23\% |
| SRDF | IMAGE SERVER PC | \$19,936 | \$15,351 | 23\% |
| SRDK | IMAJE POSITION3 SINGLE JE | \$23,790 | \$18,318 | 23\% |
| SRDL | SFW FAST4WARD 100 | \$28,469 | \$21,921 | 23\% |
| SRDS | 16STD MULTI-TIER SORT PKT | \$28,388 | \$21,859 | 23\% |
| SRGH | 8 STD SORTING RACKS | \$2,194 | \$1,689 | 23\% |
| SRGL | 4-TIER TRAY RACK / EMPTY TRAY | \$10,297 | \$7,929 | 23\% |
| SRGT | SITE SERVER PC,HI CAPACIT | \$27,102 | \$20,869 | 23\% |
| SRGW | DIAGNOSTIC SERVER PC | \$4,748 | \$3,656 | 23\% |
| SRGX | LCD MONITOR | \$1,446 | \$1,113 | 23\% |
| SRH8 | HOST PC OPTION | \$6,646 | \$5,117 | 23\% |
| SRHJ | INTELLISCHEME SW PKG | \$19,936 | \$15,351 | 23\% |
| SRHR | 4-TIER TRAY RACK CONVEYOR | \$512 | \$394 | 23\% |
| SRHT | SEPARATOR CARDS | \$608 | \$468 | 23\% |
| SRHU | ASSY HW SEPARATOR CARD UP | \$6,452 | \$4,968 | 23\% |
| SRJO | UPS DOMESTIC IW RACKMT 75 | \$1,524 | \$1,173 | 23\% |
| SRJ1 | CABINET PC RACK COOLIN FA | \$6,246 | \$4,809 | 23\% |
| SRJ6 | RELIAVOTE TEST DECK | \$5,530 | \$4,258 | 23\% |
| SRJ7 | PRECINCT SORT SW | \$20,646 | \$15,897 | 23\% |
| SRJ8 | MAILPC SIZE VERIFICATION | \$25,452 | \$19,598 | 23\% |
| SRJ9 | INSTALL TEST \& TRAINING | \$19,355 | \$14,903 | 23\% |
| SRJL | RETURN MAIL SORTER SW | \$13,291 | \$10,234 | 23\% |
| SRJM | STANDARD INBOUND PASS SW | \$19,936 | \$15,351 | 23\% |
| SRJP | SFW-13K PLAT OCR W/DRS | \$73,097 | \$56,285 | 23\% |
| SRJT | OLYII HC COOLING KIT 115V | \$5,052 | \$3,890 | 23\% |
| SRJZ | SW 13K SIL OCR OUT NO DRS | \$19,776 | \$15,228 | 23\% |
| SRK3 | SMARTMATCH SILVER 12 | \$5,305 | \$4,084 | 23\% |
| SRK6 | SFW-13K SIL OCR IN NO DRS | \$46,517 | \$35,818 | 23\% |
| SRKH | OCR, SILVER 12 | \$19,777 | \$15,228 | 23\% |
| SRL1 | OCR, PLATINUM 12 | \$36,751 | \$28,298 | 23\% |
| SRLB | IMAGE ARCHIVE | \$8,387 | \$6,458 | 23\% |
| SRLW | TDI CAMERA FOR NEW BUILD | \$23,923 | \$18,421 | 23\% |
| SRM5 | AIM BCR STAMP LEAD READER | \$21,785 | \$16,774 | 23\% |
| SRM6 | POSTAL BCR STAMP LEAD REA | \$32,226 | \$24,814 | 23\% |
| SRM7 | CAMERA STAMP TRAILING REA | \$24,108 | \$18,563 | 23\% |
| SRM8 | CAMERA STAMP LEADING RDR | \$18,300 | \$14,091 | 23\% |
| SRM9 | CAMERA LINK HARDWARE | \$2,684 | \$2,067 | 23\% |
| SRMB | UMOVE PC, EZ FLATS | \$1,549 | \$1,193 | 23\% |
| SRMH | UMOVE SPARE PARTS BUNDLE | \$1,017 | \$783 | 23\% |
| SRMT | MOVE UPDATE KIT | \$7,742 | \$5,961 | 23\% |


| Item | Description | Commercial Price | Discount Off Commercial |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | PA Price |  |
| SRMV | MOVE UPDATE OPTION | \$8,710 | \$6,707 | 23\% |
| SRMX | MOVE UPDATE INSTALL FEE | \$1,936 | \$1,491 | 23\% |
| SRMY | MOVEUPDATE CONVERSION KIT | \$6,452 | \$4,968 | 23\% |
| SRNP | SFW-8K PLAT OCR OUT INTL | \$66,452 | \$51,168 | 23\% |
| SRNY | SFW-EZ FLATS STD PARCEL | \$1,613 | \$1,242 | 23\% |
| SRNZ | SW - EZ FLATS STD PARCEL | \$8,388 | \$6,459 | 23\% |
| SROX | CHECKBOX DETECTION | \$1,549 | \$1,193 | 23\% |
| SRPD | PRINTER POS 4 IMB | \$23,790 | \$18,318 | 23\% |
| SRS1 | BASE RELIAVOTE SORTER SIT | \$22,452 | \$17,288 | 23\% |
| SRS2 | IMB KIT OLYII IVT INST | \$10,194 | \$7,849 | 23\% |
| SRS5 | IMB UPG INSTALLATION | \$1,291 | \$994 | 23\% |
| SRS6 | IMB KIT OLYIIIVT/TCPC IN | \$6,323 | \$4,869 | 23\% |
| SRSC | SEPARATOR CARD OPTION | \$12,302 | \$9,473 | 23\% |
| SRSS | SITE SERVER WITH SQL SERVER, DOMESTIC | \$20,904 | \$16,096 | 23\% |
| SRSU | NO SIGNATURE DETECTION | \$1,097 | \$845 | 23\% |
| SRT3 | TRANSPORT MULTI TIER 3.0 | \$252,384 | \$194,336 | 23\% |
| SRT5 | 24 POCKET SECTION,MULTI T | \$43,859 | \$33,771 | 23\% |
| SRT6 | SELECTV OPENER MULTI TIER | \$46,388 | \$35,719 | 23\% |
| SRTD | MULTI-TIER 3.0 SINGLE REPLACEMENT POCKET | \$1,245 | \$959 | 23\% |
| SRTE | TRAY CONVEYOR FLXTIER PKT | \$3,420 | \$2,633 | 23\% |
| SRTH | FLEX TIER POCKETS, 2 TIER | \$29,871 | \$23,001 | 23\% |
| SRTL | FLEX TIER POCKETS, 3 TIER | \$37,549 | \$28,913 | 23\% |
| SRUC | PC UMOVE GOVT | \$7,819 | \$6,021 | 23\% |
| SRUE | SPARE PC W/SW UMOVE GOVT | \$25,888 | \$19,934 | 23\% |
| SRUH | ANN LIC UMOVE GOVT | \$7,819 | \$6,021 | 23\% |
| SRV1 | RELIA VOTE 24K BASE SORT | \$381,568 | \$293,807 | 23\% |
| SRV6 | PRINTER, VIDEOJET, BARCODE, OLYMPUS | \$34,355 | \$26,453 | 23\% |
| SRV7 | PRINTER, VIDEOJET, ID TAG, OLYMPUS | \$12,448 | \$9,585 | 23\% |
| SRVA | SORTENGINE | \$1,613 | \$1,242 | 23\% |
| SRVE | AUTOSIG VERIFIER 100K BDL | \$12,904 | \$9,936 | 23\% |
| SRVY | ANN LIC 2K PLAT OCR W/DRS | \$16,493 | \$12,700 | 23\% |
| SRVZ | LIC PARASCRIPT 20K CLICKS | \$542 | \$417 | 23\% |
| SRXL | SEPARATOR CARDS, FLATS (100PC) | \$600 | \$462 | 23\% |
| SRXS | SEPARATOR CARDS, LETTERS (100PC) | \$600 | \$462 | 23\% |
| SRYC | EZFLATS 1ST CL PARCELS SW | \$8,388 | \$6,459 | 23\% |
| SRYD | EZ FLATS PRIORITY MAIL SW | \$8,388 | \$6,459 | 23\% |
| SRZO | EZ FLATS BASE SYSTEM | \$60,332 | \$46,456 | 23\% |
| SRZ1 | 4- SORT BINS | \$18,084 | \$13,925 | 23\% |
| SRZ2 | SITE SERVER KIT | \$10,851 | \$8,355 | 23\% |
| SRZ3 | EZ FLATS MANUAL SORT CASE | \$603 | \$464 | 23\% |
| SRZ4 | EZ FLATS HI DENSITY INSER | \$603 | \$464 | 23\% |
| SRZ5 | SW EZFLAT RAF+PARASCRIPT | \$11,291 | \$8,694 | 23\% |
| SRZ6 | EZ FLATS FULL SVC PLN OPT | \$9,678 | \$7,452 | 23\% |
| SRZ7 | EZ FLATS SELF SVC HLP DSK | \$323 | \$249 | 23\% |
| SRZ8 | EZ FLATS SPARE PARTS KIT | \$7,742 | \$5,961 | 23\% |
| SRZA | SFW-2K PLAT OCR W/DRS | \$10,000 | \$7,700 | 23\% |
| SRZB | SFW PARASCRIPT BUNDLE 20K | \$7,420 | \$5,713 | 23\% |
| SRZC | EZ FLATS INSTALLATION SVC | \$9,678 | \$7,452 | 23\% |
| SRZE | EZ FLATS 1ST CLASS FLATS | \$2,659 | \$2,047 | 23\% |
| SRZF | EZ FLATS STD CLASS SW | \$1,613 | \$1,242 | 23\% |
| SRZG | EZ FLATS BND PRNTD MATTER | \$1,613 | \$1,242 | 23\% |
| SRZH | EZ FLATS 1ST CLASS PARCEL | \$1,613 | \$1,242 | 23\% |
| SRZ | EZFLATS SPARE KIT/STKR SE | \$968 | \$745 | 23\% |
| SRZK | EZ FLATS AIR COMPRESSOR | \$7,088 | \$5,458 | 23\% |
| SRZL | 2K PLAT INBOUND, OCR SW | \$12,904 | \$9,936 | 23\% |
| SRZM | 2 K PLAT INBOUND, OCR MAIN | \$5,162 | \$3,975 | 23\% |
| SRZN | EZ FLATS IB APPLICATION | \$6,452 | \$4,968 | 23\% |
| SRZP | EZ FLATS IB SMA/ HELPDESK | \$10,323 | \$7,949 | 23\% |
| SRZR | 2K PLAT COMBO, OCR SW | \$22,581 | \$17,387 | 23\% |
| SRZS | 2 K PLAT COMBO, OCR MAINT. | \$11,936 | \$9,191 | 23\% |
| SRZT | EZ FLAT COMBO APPLICATION | \$14,839 | \$11,426 | 23\% |
| SRZU | EZFLAT COMBO SMA/HELPDESK | \$12,259 | \$9,439 | 23\% |
| SRZV | LIC FEE, EZ FLATS PRIORIT | \$1,613 | \$1,242 | 23\% |
| SRZW | EZ, 1ST CLASS FLATS SW | \$8,388 | \$6,459 | 23\% |
| SRZX | EZ STD CI FLATS SW | \$8,388 | \$6,459 | 23\% |
| SRZY | EZFLATS BND PRNTD MTR SW | \$8,388 | \$6,459 | 23\% |
| ST8T | FULL SERVICE IMB | \$24,904 | \$19,176 | 23\% |
| STPS | CIJ PRINTER SUPPORT KIT | \$4,319 | \$3,326 | 23\% |
| STS4 | STACKER 60HZ | \$36,129 | \$27,819 | 23\% |
| STSA | LDU 60Hz | \$90,323 | \$69,548 | 23\% |
| STSN | LED MONITORS | \$3,032 | \$2,335 | 23\% |
| STSP | LABEL PRINTER, MT 5.0 | \$3,188 | \$2,455 | 23\% |
| STV1 | FEEDER, HI SPEED LETTER | \$162,429 | \$125,070 | 23\% |
| STV2 | FEEDER, MIXED MAIL | \$167,200 | \$128,744 | 23\% |
| STV3 | INTERNAL AIR SYSTEM | \$7,527 | \$5,796 | 23\% |
| STV4 | 3D MEASUREMENT | \$5,762 | \$4,437 | 23\% |
| STV5 | 4.8" VERIFIER W/CAM, BACK | \$26,882 | \$20,699 | 23\% |
| STV6 | SEPARATOR CARD OPTION | \$1,029 | \$792 | 23\% |
| STV7 | DOUBLE FEED DETECTION | \$23,920 | \$18,418 | 23\% |
| STVA | BASE TRANSPORT, SHORT | \$37,151 | \$28,606 | 23\% |
| STVB | BASE TRANSPORT, MED | \$62,958 | \$48,478 | 23\% |
| STVC | BASE TRANSPORT, LONG | \$101,668 | \$78,284 | 23\% |
| STVD | ALIBI STORAGE OPTION | \$6,564 | \$5,054 | 23\% |


| Item | Description | Commercial Price | PA Price | Discount Off Commercial Price |
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|  |  |  |  |  |
| STVE | BASE TRANS, MED- POSTJET | \$67,484 | \$51,963 | 23\% |
| STVF | IN-LINE WOF SCALE | \$175,358 | \$135,026 | 23\% |
| STVG | SING-TIER INTERFACE 60HZ | \$49,434 | \$38,064 | 23\% |
| STVJ | MULTI-TIER INTERFACE 60HZ | \$102,358 | \$78,816 | 23\% |
| STVL | SEPARATOR CARDS, LETTERS (100PC) | \$600 | \$462 | 23\% |
| STVM | SEPARATOR CARDS, FLATS (100PC) | \$600 | \$462 | 23\% |
| STVR | 4.8" VERIFIER, BACK | \$22,581 | \$17,387 | 23\% |
| STVS | 1" VERIFIER, BLACK BACK | \$6,410 | \$4,936 | 23\% |
| STVT | 1" VERIFIER, FLUOR, BACK | \$13,119 | \$10,102 | 23\% |
| STVU | PRINTER, HI DEF DOMINO | \$156,168 | \$120,249 | 23\% |
| STVV | 4.8" VERIFIER W/CAM FRONT | \$26,882 | \$20,699 | 23\% |
| STVW | 4.8" VERIFIER, FRONT | \$22,581 | \$17,387 | 23\% |
| STVX | 1" VERIFIER BLACK, FRONT | \$9,702 | \$7,471 | 23\% |
| STVY | 1" VERIIIER FLUOR, FRONT | \$13,119 | \$10,102 | 23\% |
| STW1 | PRINTER, HI DEF DOMINO | \$23,790 | \$18,318 | 23\% |
| STW2 | PRINTER, FLUOR CIJ, BACK | \$33,492 | \$25,789 | 23\% |
| STW3 | PRINTER, 24K HP IJ, BACK | \$16,349 | \$12,589 | 23\% |
| STW6 | PRINTER, BLACK CIJ, FRONT | \$19,259 | \$14,829 | 23\% |
| STW7 | PRINTER, FLUO CUJ, FRONT | \$23,790 | \$18,318 | 23\% |
| STW8 | PRINTER, 24K HP IJ, FRONT | \$16,349 | \$12,589 | 23\% |
| STWF | SELECT OPENER UNIVERSAL | \$90,404 | \$69,611 | 23\% |
| STWG | KIT, HI RAILS, LONG XPORT | \$3,226 | \$2,484 | 23\% |
| STWH | KIT, HI RAILS SHORT XPORT | \$2,151 | \$1,656 | 23\% |
| STWJ | KIT, HI RAILS, MED XPORT | \$2,581 | \$1,987 | 23\% |
| STWK | KIT, HI RAILS SEL OPEN | \$2,151 | \$1,656 | 23\% |
| STWL | KIT, HI RAILS SCALE ONLY | \$1,613 | \$1,242 | 23\% |
| STWM | KIT, HI RAILS SCALE/METER | \$2,151 | \$1,656 | 23\% |
| STWN | KIT, HI RAILS DOMINO | \$1,613 | \$1,242 | 23\% |
| STWP | KIT, HI RAILS ADDL I/O | \$1,613 | \$1,242 | 23\% |
| STWW | MONITOR, ADDL WKSTN VANTG | \$813 | \$626 | 23\% |
| STX4 | RELIA VOTE 24K BASE SORT | \$37,742 | \$29,061 | 23\% |
| STXA | LDU 50Hz | \$92,903 | \$71,535 | 23\% |
| TBD | CONSUMABLE PARTS KIT, FLUO | \$1,935 | \$1,490 | 23\% |
| WOE6 | OEM STD CONT'R SYS ATI | \$3,330 | \$2,564 | 23\% |
| WH01 | ASSEMBLY, PRINT MODULE, 1 | \$1,978 | \$1,523 | 23\% |
| WH04 | ASSEMBLY, PRINT MODULE, S | \$2,823 | \$2,174 | 23\% |
| WHL1 | PRINT MODULE ASSY, 1 PEN, | \$2,095 | \$1,613 | 23\% |
| WHL4 | ASSEMBLY, PRINT MODULE, L | \$2,992 | \$2,304 | 23\% |
| WHL8 | ASSEMBLY, PRINT MODULE, L | \$5,959 | \$4,588 | 23\% |
| WP73 | FEEDMAX 9 FT. HORIZONTAL | \$15,476 | \$11,917 | 23\% |
| WP76 | FEEDMAX 9 FT. EXIT CONVEY | \$8,594 | \$6,617 | 23\% |
| Y103 | FORMS CONVEYOR, IN-LINE | \$17,548 | \$13,512 | 23\% |
| Y12A | 1/8" L>R BLADE BLOCK ASSY | \$16,129 | \$12,419 | 23\% |
| Y12B | 1/6" L>R BLADE BLOCK ASSY | \$16,129 | \$12,419 | 23\% |
| Y12C | 1/4" L>R BLADE BLOCK ASSY | \$16,129 | \$12,419 | 23\% |
| Y12D | DUAL BLADE BLOCK ASSY | \$16,129 | \$12,419 | 23\% |
| Y12E | 7.8MM L>R BLADE BLOCK ASSY | \$16,129 | \$12,419 | 23\% |
| Y12F | 1/8" R>L BLADE BLOCK ASSY | \$16,129 | \$12,419 | 23\% |
| Y12G | 1/6" BLADE | \$16,129 | \$12,419 | 23\% |
| Y12H | 1/4" R>L BLADE BLOCK ASSY | \$16,129 | \$12,419 | 23\% |
| Y12K | 7.8MM R>L BLADE BLOCK ASSY | \$16,129 | \$12,419 | 23\% |
| Y13A | TRIM RIGHT W/ BUCKET | \$3,032 | \$2,335 | 23\% |
| Y13B | TRIM KIT LEFT W/ BUCKET | \$3,032 | \$2,335 | 23\% |
| Y13C | TRIM KIT CENTER | \$3,032 | \$2,335 | 23\% |
| Y13D | TRIM KIT RIGHT W/ FUNNEL | \$3,032 | \$2,335 | 23\% |
| Y13E | TRIM KIT LEFT W/ FUNNEL | \$3,032 | \$2,335 | 23\% |
| Y13F | DUAL SLIT ASSEMBLY W/BRAC | \$4,265 | \$3,284 | 23\% |
| Y13G | DUAL SLIT ASSEMBLY W/FUNN | \$4,065 | \$3,130 | 23\% |
| Y15F | BOUNCIN BUCKLE CHUTE<5 RQ | \$3,871 | \$2,981 | 23\% |
| Y15G | BOUNCIN BUCKLE CHUTE>5 RQ | \$3,871 | \$2,981 | 23\% |
| Y15J | BOUNCING CHUTECOIL SPRING | \$3,871 | \$2,981 | 23\% |
| Y15K | MINI BUCKLE CHUTE | \$1,290 | \$994 | 23\% |
| Y15L | 14" BUCKLE CHUTE (LOWER) | \$1,935 | \$1,490 | 23\% |
| Y15U | 14" BUCKLE CHUTE (UPPER) | \$1,935 | \$1,490 | 23\% |
| Y180 | ELEVATOR MODULE | \$12,839 | \$9,886 | 23\% |
| Y194 | FUNNEL ASSEMBLY | \$1,142 | \$879 | 23\% |
| Y19B | BIN TRIM \& VAC PLUS Y19C | \$645 | \$497 | 23\% |
| Y19E | DUAL HOSE KIT | \$1,290 | \$993 | 23\% |
| Y19F | TRIM COLLECTOR | \$26,316 | \$20,263 | 23\% |
| Y1C0 | 7TH FEEDER | \$20,000 | \$15,400 | 23\% |
| Y1C2 | SUREFEED 9' FEEDMAX | \$14,097 | \$10,855 | 23\% |
| Y201 | SINGLE INPUT TM-WESTPORT | \$46,645 | \$35,917 | 23\% |
| Y202 | DUAL INPUT TM-WESTPORT | \$51,832 | \$39,911 | 23\% |
| Y203A | API STANDARD FIM | \$12,194 | \$9,389 | 23\% |
| Y204 | WIDE BODY FIM | \$15,342 | \$11,813 | 23\% |
| Y206 | ENH ALPHA EAST PORT TRASF | \$46,645 | \$35,917 | 23\% |
| Y207 | ENH ALPHA EAST PORT DUAL | \$51,832 | \$39,911 | 23\% |
| Y208 | ACCUMULATOR/FOLDER MODULE | \$69,626 | \$53,612 | 23\% |
| Y20A | REVERSE ACCUMULATE | \$3,110 | \$2,395 | 23\% |
| Y20B | ALPHA III REVERSE ACCUMUL | \$3,110 | \$2,395 | 23\% |
| Y20C | ADDL MNTR API DUAL ACCUM/ | \$5,806 | \$4,471 | 23\% |
| Y20D | ADDL MNTR API SHT FLDR/ST | \$5,806 | \$4,471 | 23\% |
| Y20K | 4 TO 14 INCH A/F SINGLE DECK ACCUMULATOR | \$80,645 | \$62,097 | 23\% |


|  | Description | Commercial Price |  | Discount Off Commercial |
| :---: | :---: | :---: | :---: | :---: |
| Item |  |  | PA Price | Price |
| Y20L | LOCKNDOC 1UP ON API TM1 | \$3,687 | \$2,839 | 23\% |
| Y20M | MONITOR KIT FOR Y20K | \$5,806 | \$4,471 | 23\% |
| Y20N | FLIPPER MODULE FOR Y20K | \$12,774 | \$9,836 | 23\% |
| Y20P | AUTO FOLDPLATE 1234 Y208 | \$19,355 | \$14,903 | 23\% |
| Y20R | AUTOCHUTES - REPLACES Y20JA | \$19,355 | \$14,903 | 23\% |
| Y20S | AUTO FOLDPLATES 1234 Y20K | \$19,355 | \$14,903 | 23\% |
| Y21C | STAND-ALONE AIR KIT FOR CUTTER | \$2,710 | \$2,086 | 23\% |
| Y21E | OVER UNDER CUTTER | \$73,742 | \$56,781 | 23\% |
| Y21F | SLITTER-OVER UNDER CUTTER | \$25,806 | \$19,871 | 23\% |
| Y21G | BLADELESS BLADE BLOCK Y21E | \$16,129 | \$12,419 | 23\% |
| Y21M | 2D CAMERA Y21E | \$28,387 | \$21,858 | 23\% |
| Y21N | COMBO OMR/BCR Y21E-2UP | \$7,277 | \$5,604 | 23\% |
| Y21P | PINLESS OVER UNDER CUTTER | \$84,617 | \$65,155 | 23\% |
| Y21R | PINLESS SLIT/MERGE | \$34,409 | \$26,495 | 23\% |
| Y234A | RIVAL INPUT, 60HZ | \$69,032 | \$53,155 | 23\% |
| Y234C | RIVAL INPUT, 60HZ, EXTENDED HOPPER | \$78,065 | \$60,110 | 23\% |
| Y235 | FIXED BEAM OMR/BCR COMBO | \$5,032 | \$3,875 | 23\% |
| Y236 | MOVING BEAM SCANNER | \$5,419 | \$4,173 | 23\% |
| Y236A | MOVING BEAM SCANNER Y234 | \$5,419 | \$4,173 | 23\% |
| Y236B | ASSY, MOVING BEAM SCANNING, RASTER | \$5,419 | \$4,173 | 23\% |
| Y238 | EXTENDED HOPPER FOR Y234 | \$9,032 | \$6,955 | 23\% |
| Y239 | ADD MONITOR Y234 MOUNT | \$5,806 | \$4,471 | 23\% |
| Y23A | LOWCAPDIVERT W/CHUTESY234 | \$8,123 | \$6,255 | 23\% |
| Y23B | REVERSE ACC OPTION Y234 | \$3,871 | \$2,981 | 23\% |
| Y23C | SET OF STD CHUTES Y234 | \$3,871 | \$2,981 | 23\% |
| Y23D | KIT, OMR FIXED BEAM SCANNING | \$2,903 | \$2,235 | 23\% |
| Y23E | CAMERA SCANNER | \$12,903 | \$9,935 | 23\% |
| Y23F | MID TIER PWR ENTRY MODULE, 240/60HZ, 1 P | \$2,419 | \$1,863 | 23\% |
| Y23H | ADD'L F40 CH FOR Y23D | \$1,477 | \$1,137 | 23\% |
| Y23J | TOP LINE SCAN Y234 | \$37,419 | \$28,813 | 23\% |
| Y23K | EXTRA FOLDER MOTOR Y234- OPTION ON RIVAL/MSE/MPS SELECT | \$6,452 | \$4,968 | 23\% |
| Y25A | TOP BARCODE SCANNIN API36 | \$3,639 | \$2,802 | 23\% |
| Y25B | BTM BARCODE SCANNING API3 | \$3,639 | \$2,802 | 23\% |
| Y25D | TRAPPING HI CAP KIT | \$7,226 | \$5,564 | 23\% |
| Y26A | OMR 1ST CHANNEL TOP/1ST 3 | \$2,903 | \$2,235 | 23\% |
| Y26B | OMR 1ST CHANNEL LAST 2/3 | \$2,903 | \$2,235 | 23\% |
| Y26C | OMR 2ND CHANNEL TOP/BOTTO | \$1,477 | \$1,137 | 23\% |
| Y26D | OMR 3RD CHANNEL TOP -Y250 | \$1,477 | \$1,137 | 23\% |
| Y26E | OMR 4TH CHANNEL TOP -Y250 | \$1,477 | \$1,137 | 23\% |
| Y26F | 2D CAMERA Y250 TOP | \$12,903 | \$9,935 | 23\% |
| Y26G | 2D CAMERA Y250 BOTTOM | \$12,903 | \$9,935 | 23\% |
| Y270 | BARCODE SCN(2)-DUAL WEB CUTTER | \$7,277 | \$5,603 | 23\% |
| Y270A | BARCODE(2) -DUAL WEB, TOP MNT | \$7,277 | \$5,603 | 23\% |
| Y270B | BARCODE(2) -DUAL WEB BTM MNT | \$7,277 | \$5,603 | 23\% |
| Y271 | OMR SCAN(2) - DUAL WEB CUTTER | \$5,806 | \$4,471 | 23\% |
| Y271A | OMR SCAN(2) - DUAL WEB TOP MNT | \$5,806 | \$4,471 | 23\% |
| Y271B | OMR SCAN(2)- DUAL WEB BTM MNT | \$5,806 | \$4,471 | 23\% |
| Y272 | BARCODE SCAN- SINGLE WEB CUTTER (1 SCANNER) | \$5,329 | \$4,103 | 23\% |
| Y272A | BARCODE SCAN- SGL WEB C', TOP | \$5,329 | \$4,103 | 23\% |
| Y272B | BARCODE SCAN- SGL WEB C', BTM | \$5,329 | \$4,103 | 23\% |
| Y273 | OMR SCAN- SGL WEB CUT. 1ST POS | \$3,716 | \$2,861 | 23\% |
| Y273A | FMI SCAN- SGL WEB 1ST POS. TOP | \$3,716 | \$2,861 | 23\% |
| Y273B | FMI SCAN- SGL WEB 1ST POS BTM | \$3,716 | \$2,861 | 23\% |
| Y274 | OMR SCAN- SGL WEB CUT. ADDL CH | \$2,903 | \$2,235 | 23\% |
| Y275 | OMR SCANNER DUAL WEB CTTR | \$2,955 | \$2,275 | 23\% |
| Y276 | BARCODE SCAN- SINGLE WEB CUTTER (2 SCANNERS) | \$9,200 | \$7,084 | 23\% |
| Y276A | BARCODE SCAN(2)-SGL WEB TOP | \$9,200 | \$7,084 | 23\% |
| Y276B | BARCODE SCAN(2)- SGL WEB BTM | \$9,200 | \$7,084 | 23\% |
| Y277 | OMR SCAN- SINGLE WEB CUTTER, 2ND POS. (1 SCANNER) | \$4,452 | \$3,428 | 23\% |
| Y277A | FMI SCAN- SGL WEB 2ND POS TOP | \$4,452 | \$3,428 | 23\% |
| Y277B | FMI SCAN- SGL WEB 2ND POS BTM | \$4,452 | \$3,428 | 23\% |
| Y30B | ADD'L 17" DC MONITOR | \$3,600 | \$2,772 | 23\% |
| Y30Y | VPS STAND | \$1,613 | \$1,242 | 23\% |
| Y302 | PATTERN READER | \$6,581 | \$5,067 | 23\% |
| Y315B | FINAL ASSY TIMING BELT DRIVEN VDS | \$11,742 | \$9,041 | 23\% |
| Y316 | HEAVIES DIVERT BIN \& STAC | \$19,484 | \$15,003 | 23\% |
| Y318 | OUTPUT ROTATE MODULE | \$54,839 | \$42,226 | 23\% |
| Y319 | FACE DOWN EXIT DIVERT | \$11,742 | \$9,041 | 23\% |
| Y319A | Y319A | \$12,452 | \$9,588 | 23\% |
| Y319B | Y319B | \$12,452 | \$9,588 | 23\% |
| Y31B | 2D CAMERA VBIN | \$12,903 | \$9,935 | 23\% |
| Y320 | UNIVERSAL VACUUM BASE | \$21,355 | \$16,443 | 23\% |
| Y322 | PRISM 4" HP PRINT | \$48,335 | \$37,218 | 23\% |
| Y328 | UNIVERSAL VACUUM BASE APS | \$21,355 | \$16,443 | 23\% |
| Y32E | OUTPUT LINESCAN MPS | \$52,258 | \$40,239 | 23\% |
| Y32F | OUTPUT LINESCAN MSE/FPS | \$52,258 | \$40,239 | 23\% |
| Y352 | COLOR PPM STARTUP KIT | \$6,065 | \$4,670 | 23\% |
| Y358 | BLACK STARTUP KIT | \$2,903 | \$2,235 | 23\% |
| Y35A | MPS PRINT+ PACKAGE - SALES PCN | \$238,710 | \$183,806 | 23\% |
| Y35B | MSE PRINT+ PACKAGE - SALES PCN | \$225,806 | \$173,871 | 23\% |
| Y35C | PRINT+ WORKSTATION PKG - SALES PCN INCL. RD7T | \$14,710 | \$11,326 | 23\% |
| Y35D | PRINT+ SERVER PACKAGE - SALES PCN INCL. RD7S | \$40,000 | \$30,800 | 23\% |


| Item | Description | Commercial Price | PA Price | Discount Off Commercial Price |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Y35E | RS PRINT+ MESSENGER PACKAGE - SALES PCN | \$212,903 | \$163,935 | 23\% |
| Y35F | MSE K PRINT+ PACKAGE - SALES PCN | \$174,194 | \$134,129 | 23\% |
| Y35G | MPS K PRINT+ PACKAGE - SALES PCN | \$180,645 | \$139,097 | 23\% |
| Y380 | POWER STACKER | \$12,154 | \$9,359 | 23\% |
| Y388 | WEIGH-ON-THE-FLY (WOF) SC | \$36,297 | \$27,949 | 23\% |
| Y3B0 | ENCODE MODULE | \$23,226 | \$17,884 | 23\% |
| Y3C0 | MCS WINDOWS PC SCRN/KYBD | \$1,935 | \$1,490 | 23\% |
| Y3C1 | MC ADDL MCS BW MICROVISIO | \$6,452 | \$4,968 | 23\% |
| Y3C2 | MCS READUP CONFIG PERFECT | \$3,226 | \$2,484 | 23\% |
| Y3C3 | MCS 2600 ARRAY 2"SYSTEM/S | \$21,290 | \$16,393 | 23\% |
| Y3C5 | MCS S-800 INFRARED DRYER | \$10,968 | \$8,445 | 23\% |
| Y3C6 | MCS 4600 ARRAY 4"SYSTEM | \$34,194 | \$26,329 | 23\% |
| Y3C8 | MCS 6600 ARRAY 6"SYS 4"+2 | \$43,871 | \$33,781 | 23\% |
| Y3C9 | MCS 6600 ARRAY 6"SYS 3 2" | \$43,871 | \$33,781 | 23\% |
| Y3CA | MCS 6600 ARRAY 6"SYS SNGL | \$43,871 | \$33,781 | 23\% |
| Y3CB | MCS 8600 ARRAY 8 " | \$53,548 | \$41,232 | 23\% |
| Y3CC | MCS INST/TRAIN INKJET | \$3,226 | \$2,484 | 23\% |
| Y3CD | MCS PC INDUSTRIAL MOUNT O | \$968 | \$745 | 23\% |
| Y3CE | MCS PERFECT MATCH PB FLOW | \$41,935 | \$32,290 | 23\% |
| Y3CF | MCS PERFECT MATCH PB FL R | \$45,161 | \$34,774 | 23\% |
| Y3CG | MCS PERFECT MATCH SWINGAR | \$41,935 | \$32,290 | 23\% |
| Y3CH | MCS INST/TRAIN PERF MATCH | \$6,452 | \$4,968 | 23\% |
| Y3CJ | MCS INST-PERF MATCH ADDL | \$9,032 | \$6,955 | 23\% |
| Y3CK | MCS BULK INK SUP DEL SYS | \$3,613 | \$2,782 | 23\% |
| Y3CL | MCS BULK INK SUP DEL SYS | \$4,774 | \$3,676 | 23\% |
| Y3D0 | INFRARED DRYER 9000 WATT | \$6,710 | \$5,167 | 23\% |
| Y3DA | FEEDMAX S W/REGISTER BELT | \$15,484 | \$11,923 | 23\% |
| Y3DC | TABBER WITH 2" KIT | \$29,032 | \$22,355 | 23\% |
| Y3F2 | INKJET FEEDER | \$5,419 | \$4,173 | 23\% |
| Y3F3 | 9' CONVEYOR | \$5,161 | \$3,974 | 23\% |
| Y3F4 | 6' CONVEYOR | \$4,516 | \$3,477 | 23\% |
| Y3FB | SELECTS SW\&HW-CURRENT USE | \$19,355 | \$14,903 | 23\% |
| Y3FC | SELECTS SW\&HW-NEW USER | \$27,742 | \$21,361 | 23\% |
| Y3FD | SELECTS SW\&HW-DB CONTROL | \$27,742 | \$21,361 | 23\% |
| Y3FE | SELECTIVITY INSTALL \& TRA | \$3,871 | \$2,981 | 23\% |
| Y3FF | OUTPUT SCAN SW \& HW | \$31,613 | \$24,342 | 23\% |
| Y3FG | GIS 4250 STD ALONE INKJET | \$83,871 | \$64,581 | 23\% |
| Y3FS | 20"DRYER BASES-HI TEMP | \$3,970 | \$3,057 | 23\% |
| Y3FT | 30" DRYER BASES - HIGH TEMP | \$5,806 | \$4,471 | 23\% |
| Y3FZ | MCS EXP MOD MAX 3 ADDL CA | \$3,226 | \$2,484 | 23\% |
| Y3S0 | ISITE AREASCANSYS $1024 \times 76$ | \$25,923 | \$19,960 | 23\% |
| Y3S1 | ISITE HIGHRESOAREASCANSYS | \$29,619 | \$22,807 | 23\% |
| Y3S2 | ISITE LINE SCAN SYSTEM | \$32,555 | \$25,067 | 23\% |
| Y3S3 | ISITE HIGHRESOLINESCANSYS | \$35,077 | \$27,009 | 23\% |
| Y3SA | ISITE AREASCAN 1024X768 | \$7,408 | \$5,704 | 23\% |
| Y3SB | ISITE AREASCAN 1400X1200 | \$8,471 | \$6,523 | 23\% |
| Y3SC | ISITE FLOATING TRANSPORT | \$12,697 | \$9,777 | 23\% |
| Y3SD | ISITE BOLTON MOUNT/CAMERA | \$387 | \$298 | 23\% |
| Y3SE | ISITE ROLLING ADJUST STD | \$3,077 | \$2,369 | 23\% |
| Y3SF | IMAGE ARCHIVE | \$2,373 | \$1,827 | 23\% |
| Y35G | IDATA REPAIR/SYSTEM | \$11,548 | \$8,892 | 23\% |
| Y3SH | IDATA REPAIR LITE/SYS | \$10,968 | \$8,445 | 23\% |
| Y3SJ | IDATA VIEW/SITE | \$20,323 | \$15,649 | 23\% |
| Y3SL | 22" TOUCH SCREEN MONITOR | \$623 | \$480 | 23\% |
| Y3SM | HAND SCANNER | \$1,077 | \$829 | 23\% |
| Y3SN | TRACKING MODULE | \$10,928 | \$8,414 | 23\% |
| Y3SP | IDATA PRINTER INTERFACE | \$2,581 | \$1,987 | 23\% |
| Y3ST | LINE SCAN CAMERA 2K | \$11,111 | \$8,555 | 23\% |
| Y3SU | LINE SCAN CAMERA 4K | \$13,246 | \$10,199 | 23\% |
| Y3SV | ISITE AREASCANSYS 640X480 | \$26,550 | \$20,443 | 23\% |
| Y3SW | ISITE AREASCAN 640X480 | \$6,734 | \$5,185 | 23\% |
| Y3SX | IDATAREPAIR W/SERVER | \$58,065 | \$44,710 | 23\% |
| Y3SY | IDATA REPAIR/SEAT | \$10,968 | \$8,445 | 23\% |
| Y3SZ | ISITE TO DC INTERFACE | \$2,581 | \$1,987 | 23\% |
| Y371 | 36K SHEET FEEDER PKG | \$75,097 | \$57,825 | 23\% |
| Y431 | HPI SHEET FEEDER | \$126,581 | \$97,467 | 23\% |
| Y43A | HPI 50S BOT FIXED BEAM SC | \$3,639 | \$2,802 | 23\% |
| Y43B | HPI 50S TOP FIXED BEAM | \$3,639 | \$2,802 | 23\% |
| Y43C | HPI 50S TOP RIGHT FIXED B | \$3,639 | \$2,802 | 23\% |
| Y43D | HPI 50S TOP MOVING BEAM S | \$6,387 | \$4,918 | 23\% |
| Y43L | CUTSHT INPUT LINESCAN TOP | \$60,968 | \$46,945 | 23\% |
| Y43M | CUTSHT INPUT LINESCAN BTM | \$37,419 | \$28,813 | 23\% |
| Y43X | TOP/BOTTOM LINE SCAN Y431 | \$78,387 | \$60,358 | 23\% |
| Y470 | HPI ACCUMULATOR MODULE | \$82,581 | \$63,587 | 23\% |
| Y471 | HPI FOLDER | \$13,290 | \$10,234 | 23\% |
| Y472 | HPI REVERSE ACCUM MODULE | \$82,581 | \$63,587 | 23\% |
| Y473 | HPI HEAVY DUTY FOLDER | \$38,065 | \$29,310 | 23\% |
| Y476 | HPI HEAVY DUTY FOLDER/ACC | \$4,774 | \$3,676 | 23\% |
| Y479 | HPI HEAVY DUTY FOLDER BYP | \$2,000 | \$1,540 | 23\% |
| Y47A | 1/8" EASTPORT BLADE BLOCK | \$16,129 | \$12,419 | 23\% |
| Y47B | 1/6" EASTPORT BLADE BLOCK | \$16,129 | \$12,419 | 23\% |
| Y47C | 7.8MM EASTPORT BLADE BLOCK | \$16,129 | \$12,419 | 23\% |
| Y47D | CHAMFRAIN BLADE BLOCK | \$16,129 | \$12,419 | 23\% |


|  | Description | Commercial Price |  | Discount Off Commercial |
| :---: | :---: | :---: | :---: | :---: |
| Item |  |  | PA Price | Price |
| Y47E | HPI EASTPORT TRANS MODULE | \$104,516 | \$80,477 | 23\% |
| Y47F | $7{ }^{\prime \prime}$ TUBES - HPI EASTPORT TM | \$3,419 | \$2,633 | 23\% |
| Y47G | 8.5" TUBES - HPI EASTPORT TM | \$3,419 | \$2,633 | 23\% |
| Y47H | OMR SCANNING 2-UP FORM | \$5,806 | \$4,471 | 23\% |
| Y47J | 2 ADDL ADJ CHANNEL OMR SC | \$2,955 | \$2,275 | 23\% |
| Y47K | 2 ADDL SEP CHANNEL OMR SC | \$2,955 | \$2,275 | 23\% |
| Y47L | BCR FIXED BEAM SCANNING | \$7,277 | \$5,603 | 23\% |
| Y47M | BCR MOVING BEAM SCANNING | \$12,774 | \$9,836 | 23\% |
| Y47N | HPI NO NORTH PORT KIT-TM | \$2,839 | \$2,186 | 23\% |
| Y47P | HPI FIM FOR Y25S NORTHPOR | \$12,316 | \$9,483 | 23\% |
| Y47R | QUAD CART ADAPTOR. | \$4,103 | \$3,159 | 23\% |
| Y47U | BYPASS FOLDER KIT | \$23,427 | \$18,039 | 23\% |
| Y47V | LOCKNDOC 1UP ON HPI TM1 | \$5,530 | \$4,258 | 23\% |
| Y47W | HPI WESTPORT TRANS MODULE | \$104,516 | \$80,477 | 23\% |
| Y47X | 7 IN TUBES - HPI WESTPORT TM | \$3,419 | \$2,633 | 23\% |
| Y47Y | 8.5" TUBES - HPI WESTPORT TM | \$3,419 | \$2,633 | 23\% |
| Y472 | CUTTER GUTTER CUT KNIVES | \$12,903 | \$9,935 | 23\% |
| Y484 | HPI 36K PINLESS CUTTER | \$148,387 | \$114,258 | 23\% |
| Y485 | HPI 25K PINLESS CUTTER | \$106,452 | \$81,968 | 23\% |
| Y486 | 2D CAMERA PBCUTTER 2UP | \$28,387 | \$21,858 | 23\% |
| Y488 | AUTO FOLDPLATE 1234 Y471 | \$19,355 | \$14,903 | 23\% |
| Y48A | 1/8" WESTPORT BLADE BLOCK | \$16,129 | \$12,419 | 23\% |
| Y48B | 1/6" WESTPORT BLADE BLOCK | \$16,129 | \$12,419 | 23\% |
| Y48C | 7.8MM WESTPORT BLADE BLOCK | \$16,129 | \$12,419 | 23\% |
| Y48D | CHAMFER WESTPORT BLADE BLOCK | \$16,129 | \$12,419 | 23\% |
| Y48E | HPI EASTPORT BROKER FOLD | \$61,516 | \$47,367 | 23\% |
| Y48F | ADDL MONITOR-HPI | \$5,806 | \$4,471 | 23\% |
| Y48G | ADD'L MONITOR-HPI | \$5,806 | \$4,471 | 23\% |
| Y48K | BOTTOM LINE SCAN, PB CUTTER | \$51,484 | \$39,643 | 23\% |
| Y48M | LINESCAN, 2UP FORMS Y484/5 | \$51,484 | \$39,643 | 23\% |
| Y48N | NIBBLE CUT | \$9,032 | \$6,955 | 23\% |
| Y48W | HPI WESTPORT BROKER FOLD | \$61,516 | \$47,367 | 23\% |
| Y490 | ON-EDGE STACKER MPS HIGH | \$25,742 | \$19,821 | 23\% |
| Y491 | ON-EDGE STACKER | \$25,742 | \$19,821 | 23\% |
| Y492 | ASSY - OES RH LOW | \$25,742 | \$19,821 | 23\% |
| Y49B | ON-EDGE STACKER OfFSET KI | \$11,381 | \$8,763 | 23\% |
| Y49D | IN-LINE OES | \$36,516 | \$28,117 | 23\% |
| Y49E | PRIVACYGUARD MODULE MPS | \$35,655 | \$27,454 | 23\% |
| Y49H | LIGHT TABLE - US | \$323 | \$249 | 23\% |
| Y49K | TRAYTAG PRINTER OES MOUNT | \$6,452 | \$4,968 | 23\% |
| Y49L | TRAYTAG PRINTER VBINMOUNT | \$6,452 | \$4,968 | 23\% |
| Y49M | AUTOTRAYER | \$122,581 | \$94,387 | 23\% |
| Y49N | INTELLIGENT TRAYER KIT | \$19,355 | \$14,903 | 23\% |
| Y49P | OESTACKER INTERFACE | \$17,935 | \$13,810 | 23\% |
| Y4HO | API UNWINDER BASE | \$52,258 | \$40,239 | 23\% |
| Y4H1 | CORE "3IN" - HUNKELER UNW | \$3,613 | \$2,782 | 23\% |
| Y4H2 | HUNKLER UNWNDR CORE (5") | \$4,012 | \$3,089 | 23\% |
| Y4H3 | HUNKELER UNWINDER CORE | \$7,132 | \$5,491 | 23\% |
| Y4H4 | 70MM CORE OPTION | \$5,812 | \$4,475 | 23\% |
| Y4H5 | 200MM CORE OPTION | \$7,901 | \$6,083 | 23\% |
| Y4HG | ROLL DOLLY 20.5" | \$5,009 | \$3,857 | 23\% |
| Y4TC | STAND ALONE TRIM CHOPPER | \$18,452 | \$14,208 | 23\% |
| Y516 | MPS/APS 16 STA CHASSIS | \$212,000 | \$163,240 | 23\% |
| Y518 | MPS/APS 18 STA CHASSIS | \$236,258 | \$181,919 | 23\% |
| Y530 | MPS CHASSIS SUBSET | \$1,935 | \$1,490 | 23\% |
| Y540 | MAIL STREAM MERGE MODULE | \$196,774 | \$151,516 | 23\% |
| Y554 | MPS FRICTION FEEDER | \$14,839 | \$11,426 | 23\% |
| Y554T | MPS FRICTION FEEDER - (THICK VERSION OF THE Y554) | \$20,168 | \$15,529 | 23\% |
| Y555G | ROTARY FEEDER-RETROFIT, GREY | \$23,226 | \$17,884 | 23\% |
| Y555W | ROTARY FEEDER-RETROFIT, WHITE | \$23,226 | \$17,884 | 23\% |
| Y556 | MOVING BEAM SCAN-MPS RFDR | \$9,194 | \$7,079 | 23\% |
| Y557 | MPS ROTARY FEEDER | \$20,000 | \$15,400 | 23\% |
| Y56D | 2D CAMERA MPS SEALER | \$12,903 | \$9,935 | 23\% |
| Y572 | STAGE BUFFER | \$57,935 | \$44,610 | 23\% |
| Y580 | APS/FPS FLATPANEL TS MTR | \$3,562 | \$2,743 | 23\% |
| Y581 | ADDL APS MONITOR WESTPORT | \$5,806 | \$4,471 | 23\% |
| Y582 | ADDL APS MONITOR EASTPORT | \$5,806 | \$4,471 | 23\% |
| Y583 | ADDL APS MONITOR NON TM1 | \$5,806 | \$4,471 | 23\% |
| Y584 | FLATPANEL TOUCHSCREEN FIE | \$3,871 | \$2,981 | 23\% |
| Y701 | DUAL VERTICAL STKR MODULE | \$28,387 | \$21,858 | 23\% |
| Y703 | MAILING MACHINE/VS MODULE | \$17,419 | \$13,413 | 23\% |
| Y723 | MPS FLOATINGDECK NOCAMERA | \$22,120 | \$17,032 | 23\% |
| Y734 | TOP EDGE MARKER 1ST COLOR | \$11,381 | \$8,763 | 23\% |
| Y735 | TOP EDGE MARKER 2ND COLOR | \$11,381 | \$8,763 | 23\% |
| Y780 | MIDSTATION POWER STACKER | \$8,387 | \$6,458 | 23\% |
| Y941 | FLATS SEALER/STACKER | \$4,839 | \$3,726 | 23\% |
| Y980 | HORIZONTAL BELT STACKER | \$4,252 | \$3,274 | 23\% |
| Y9D0 | COMPANION INSERTER SYSTEM | \$113,554 | \$87,437 | 23\% |
| Y9MB | RASTER MOVIN BEAM SCANNER | \$7,054 | \$5,432 | 23\% |
| Y9VS | VERTICAL POWER STACKER | \$1,929 | \$1,485 | 23\% |
| Z915 | ISITE INST/TRAIN/DAY + EXP | \$2,581 | \$1,987 | 23\% |
| 291T | ISITE INSTALL/TRAINING/WK | \$8,387 | \$6,458 | 23\% |
| Z99K | INSTALLATION AND TRAINING | \$5,806 | \$4,471 | 23\% |


|  | Description | Commercial Price | Discount Off Commercial |  |
| :---: | :---: | :---: | :---: | :---: |
| Item |  |  |  |  |
| Z9CS | MPS SELECT CS PARTS CAB | \$16,862 | \$12,984 | 23\% |
| Z9F1 | FIELD SERVICE LABOR CHARG | \$491 | \$378 | 23\% |
| Z9F2 | TSS LABOR CHARGE | \$2,581 | \$1,987 | 23\% |
| Z9FP | STD INSTALLATN MSE 12/14 | \$9,677 | \$7,451 | 23\% |
| Z9MP | STD INSTALLATION MPS | \$12,903 | \$9,935 | 23\% |
| Z9SB | BLOCK OF 50 HRS. OF SERVICE | \$10,419 | \$8,023 | 23\% |
| Z9T0 | PROD MAIL MGMT TRAINING SEAT | \$4,517 | \$3,478 | 23\% |
| Z9T6 | DM INFINITY NEW OPERATOR | \$645 | \$497 | 23\% |
| Z9U1 | INSTALL FBI 1ST UNIT | \$1,935 | \$1,490 | 23\% |
| Z9U2 | INSTALL FBI ADLD UNITS | \$1,290 | \$993 | 23\% |
| z9U3 | PROD ATTACHER INST 1ST UN | \$3,226 | \$2,484 | 23\% |
| Z9U4 | PROD ATTACHER INST ADDL U | \$1,935 | \$1,490 | 23\% |
| Z9U8 | STD INTEG HI CAP PLC | \$9,677 | \$7,451 | 23\% |
| Z9U9 | STD INTEG HI CAP ON-SITE | \$19,355 | \$14,903 | 23\% |
| Z9UA | CUST TECH TRAINING PLC | \$3,226 | \$2,484 | 23\% |
| Z9UB | ADDL TECH SVCS PER DAY | \$1,420 | \$1,093 | 23\% |
| ZX01 | SHORT FOOTPRINT TURN OVER | \$14,839 | \$11,426 | 23\% |
| ZX02 | PRIVACYGUARD MODULE MSE | \$35,655 | \$27,454 | 23\% |
| ZX07 | BELT TO MSE | \$22,581 | \$17,387 | 23\% |
| ZXOE | NON-INPUT KIT 3/6 | \$6,129 | \$4,719 | 23\% |
| ZXOF | NON-INPUT KIT 9/12 | \$6,129 | \$4,719 | 23\% |
| ZX10 | FORCEFLEX FEEDER 14" | \$6,710 | \$5,167 | 23\% |
| ZX11 | FORCEFLEX FEEDER 20" | \$8,581 | \$6,607 | 23\% |
| ZX1C | AIR COMPRESSOR | \$3,626 | \$2,792 | 23\% |
| ZX1D | COMPRESSOR, DI2000 / RIVAL | \$8,065 | \$6,210 | 23\% |
| ZX20 | 14K SPEED UPGRADE | \$25,806 | \$19,871 | 23\% |
| ZX23 | NO CHG-OVER MODULE SW KEY | \$15,484 | \$11,923 | 23\% |
| ZX24 | 10K SW KEY | \$0 | \$0 | 23\% |
| ZX25 | 12K SPEED UPGRADE | \$12,903 | \$9,935 | 23\% |
| ZX2A | MSE12-10 FDR 10X13 CHASSIS | \$244,301 | \$188,111 | 23\% |
| ZX2B | MSE14-10 FDR 10X13 CHASSIS | \$270,107 | \$207,982 | 23\% |
| 2X2C | MSE12-10 FDR 6X9 CHASSIS | \$214,623 | \$165,260 | 23\% |
| ZX2D | MSE14-10 FDR 6X9 CHASSIS | \$240,430 | \$185,131 | 23\% |
| 2X30 | 9K-12K UPGRADE 6X9 | \$32,258 | \$24,839 | 23\% |
| ZX31 | 9K-12K UPGRADE 10X13 | \$32,258 | \$24,839 | 23\% |
| ZX4A | MSE12-4 FDR 10X13 CHASSIS | \$220,215 | \$169,566 | 23\% |
| 2X4B | MSE14-4 FDR 10X13 CHASSIS | \$246,022 | \$189,437 | 23\% |
| ZX4C | MSE12-4 FDR 6X9 CHASSIS | \$190,538 | \$146,714 | 23\% |
| ZX4D | MSE14-4 FDR 6X9 CHASSIS | \$216,345 | \$166,585 | 23\% |
| ZX50 | MODULAR FRICTION FEEDER | \$9,032 | \$6,955 | 23\% |
| ZX50A | SERVO FRICTN FDR/LAST D/S | \$9,032 | \$6,955 | 23\% |
| ZX50B | SERVO FRICTN FDR/ INT POS | \$9,032 | \$6,955 | 23\% |
| ZX50C | SERVOFRICTN FDR/FIRST U/S | \$9,032 | \$6,955 | 23\% |
| ZX50D | SERVO FRICTION FDR U/S RF | \$9,032 | \$6,955 | 23\% |
| ZX50E | SERVO FRICTION FDR 1ST UP | \$9,032 | \$6,955 | 23\% |
| ZX53 | GREENHOUSE/BLANK FEEDER | \$4,516 | \$3,477 | 23\% |
| 2X53A | GREENHOUSE LAST DS POS | \$4,516 | \$3,477 | 23\% |
| ZX53B | GREENHOUSE INTL POSITIONS | \$4,516 | \$3,477 | 23\% |
| ZX53C | GREENHOUSE BUFFER ROTARY | \$4,516 | \$3,477 | 23\% |
| 2X53D | GREENHOUSE/BLANK FEEDER | \$4,516 | \$3,477 | 23\% |
| ZX53E | GREENHOUSE BUFFER FRICTN | \$4,516 | \$3,477 | 23\% |
| ZX55 | MODULAR ROTARY FEEDER | \$15,484 | \$11,923 | 23\% |
| 2X55A | ROTARY FDR LAST D/S POS | \$15,484 | \$11,923 | 23\% |
| ZX55B | ROTARY FDR INTERMED POS | \$15,484 | \$11,923 | 23\% |
| ZX55C | ROTARY FDR FIRST U/S POS | \$15,484 | \$11,923 | 23\% |
| 2X55D | ROTARY FDR U/S FRICTION | \$15,484 | \$11,923 | 23\% |
| ZX55E | ROTARY FDR FIRST U/S POS | \$15,484 | \$11,923 | 23\% |
| ZX5A | TOP MOVEBEAM FRICTION FDR | \$5,032 | \$3,875 | 23\% |
| ZX5B | BTM MOVEBEAM FRICTION FDR | \$5,032 | \$3,875 | 23\% |
| ZX5C | TOP MOVEBEAM ROTARY FDR | \$5,032 | \$3,875 | 23\% |
| 2X8A | MSE12-8FDR 10X13 CHASSIS | \$226,236 | \$174,202 | 23\% |
| ZX8B | MSE14-8 FDR 10X13 CHASSIS | \$252,043 | \$194,073 | 23\% |
| ZX8C | MSE12-8 FDR 6X9 CHASSIS | \$196,559 | \$151,350 | 23\% |
| ZX8D | MSE14-8 FDR 6X9 CHASSIS | \$222,365 | \$171,221 | 23\% |
| ZXAO | FMI CUT SHEET INPUT | \$109,032 | \$83,955 | 23\% |
| ZXA1 | 30K MID-TIER INPUT FOR FLOWMASTER | \$100,000 | \$77,000 | 23\% |
| ZXB1 | SERVO BUFFER | \$36,310 | \$27,959 | 23\% |
| ZXB2 | BUFFER W/TNT | \$85,806 | \$66,071 | 23\% |
| ZXB7 | 2 STAGE BUFFER MSE | \$10,323 | \$7,949 | 23\% |
| ZXCF | MPS SELECT CF PARTS CAB | \$18,679 | \$14,383 | 23\% |
| ZXDO | POWER ENTRY 240V, 1 PHASE,60HZ, DOMESTIC | \$5,484 | \$4,223 | 23\% |
| ZXEM | EDGE MARKER | \$11,381 | \$8,763 | 23\% |
| ZXEX | 2ND EDGE MARKER | \$11,381 | \$8,763 | 23\% |
| ZXG1 | MSE12 3FDR $10 \times 13$ CHASSIS | \$221,935 | \$170,890 | 23\% |
| ZXG2 | MSE12 6FDR 10X13 CHASSIS | \$216,774 | \$166,916 | 23\% |
| ZXG3 | MSE12 9FDR $10 \times 13$ CHASSIS | \$230,968 | \$177,845 | 23\% |
| ZXG4 | MSE12 12FD 10X13 CHASSIS | \$270,968 | \$208,645 | 23\% |
| ZXG5 | MSE14 3FDR 10X13 CHASSIS | \$247,742 | \$190,761 | 23\% |
| ZXG6 | MSE14 6FDR $10 \times 13$ CHASSIS | \$242,581 | \$186,787 | 23\% |
| ZXG7 | MSE14 9FDR 10X13 CHASSIS | \$256,774 | \$197,716 | 23\% |
| ZXG8 | MSE14 12FD 10X13 CHASSIS | \$296,774 | \$228,516 | 23\% |
| ZXM1 | MSE 12 3FDR 6X9 CHASSIS | \$192,258 | \$148,039 | 23\% |
| ZXM2 | MSE 12 6FDR 6X9 CHASSIS | \$187,097 | \$144,065 | 23\% |


|  | Description | Commercial Price | Discount Off Commercial |  |
| :---: | :---: | :---: | :---: | :---: |
| Item |  |  | PA Price |  |
| ZXM3 | MSE 12 9FDR 6X9 CHASSIS | \$201,290 | \$154,993 | 23\% |
| ZXM4 | MSE 12 12FDR 6X9 CHASSIS | \$241,290 | \$185,793 | 23\% |
| ZXM5 | MSE 14 3FDR 6X9 CHASSIS | \$218,065 | \$167,910 | 23\% |
| ZXM6 | MSE 14 6FDR 6X9 CHASSIS | \$212,903 | \$163,935 | 23\% |
| ZXM7 | MSE 14 9FDR 6X9 CHASSIS | \$227,097 | \$174,865 | 23\% |
| ZXM8 | MSE 14 12FDR 6X9 CHASSIS | \$267,097 | \$205,665 | 23\% |
| ZXM9 | MSE 12 -15 FDR 6X9 CHASSIS | \$255,484 | \$196,723 | 23\% |
| ZXMA | RIVAL MSE 2 ENCL | \$176,645 | \$136,017 | 23\% |
| ZXMB | RIVAL MSE 3 ENCL | \$184,387 | \$141,978 | 23\% |
| ZXMC | RIVAL MSE 4 ENCL | \$192,129 | \$147,939 | 23\% |
| ZXMD | RIVAL MSE 5 ENCL | \$203,742 | \$156,881 | 23\% |
| ZXME | RIVAL MSE 6 ENCL | \$211,484 | \$162,843 | 23\% |
| ZXMM | MSE 12-18 FDR CHASSIS | \$269,677 | \$207,652 | 23\% |
| 1SWS | ONE SORT SYSTEM | \$67,100 | \$51,667 | 23\% |
| AJAL | ACCELEJET IPDS ANN LIC | \$8,462 | \$6,516 | 23\% |
| AJBK | ACCELEJET 19L BLACK INK | \$1,029 | \$792 | 23\% |
| AJBS | ACCELEJET BASE - US | \$893,740 | \$688,180 | 23\% |
| AJBU | AJ BASIC RIP UPGRADE | \$19,199 | \$14,783 | 23\% |
| AJCC | AJ CHIP CUT CAPABILITY | \$141,196 | \$108,721 | 23\% |
| AJCP | AJ CONTINUOUS PERF | \$2,170 | \$1,671 | 23\% |
| AJCR | AJ 2d CODE READER | \$12,533 | \$9,650 | 23\% |
| AJCY | ACCELEJET 19L CYAN INK | \$1,543 | \$1,188 | 23\% |
| AJFG | ACCELEJET FINISHING | \$251,445 | \$193,613 | 23\% |
| AJFR | AJ FREIGHT | \$20,723 | \$15,957 | 23\% |
| AJMG | ACCELEJET 19L MGNTA INK | \$1,543 | \$1,188 | 23\% |
| AJPW | ACCELEJET 19L PRTHD WASH | \$1,029 | \$792 | 23\% |
| AJRU | ACCELEJET RIP UPGRADE | \$33,567 | \$25,847 | 23\% |
| AJSP | AJ DYNAMIC SKIP PERF | \$4,216 | \$3,246 | 23\% |
| AJTR | AJ IMPLEMENTATION \& SITE SPARES KIT | \$79,544 | \$61,249 | 23\% |
| AJUP | ACCELEJET IPDS | \$1,056,335 | \$813,378 | 23\% |
| AJYW | ACCELEJET 19L YELLOW INK | \$1,543 | \$1,188 | 23\% |
| CS07490 | DC POWER KIT (NEEDED ON ALL INPUT INTERFACES) | \$3,658 | \$2,817 | 23\% |
| MSTR8 | MPS/MSE TRADE-IN | -\$6,452 | -\$4,968 | 23\% |
| PD30 | OPERATOR ANALYSIS (UP TO 15 OPER) | \$5,097 | \$3,925 | 23\% |
| PD31 | OPERATOR ANALYSIS ADDITIONAL | \$290 | \$223 | 23\% |
| PD32 | KPI DASHBOARD | \$15,484 | \$11,923 | 23\% |
| PD33 | KPI DASHBOARD ADDITIONAL | \$6,387 | \$4,918 | 23\% |
| PD34 | CHANGE OVER ANALYSIS | \$5,097 | \$3,925 | 23\% |
| PD35 | CHANGE OVER ANALYSIS ADDITIONAL | \$2,452 | \$1,888 | 23\% |
| PD36 | OEE | \$5,097 | \$3,925 | 23\% |
| PD37 | OEE ADDITIONAL | \$2,452 | \$1,888 | 23\% |
| PD38 | OPERATIONAL PLANNER ADDITIONAL MODULE | \$290 | \$223 | 23\% |
|  | CLARITY OPTIMIZER (PRODUCTIVITY SERVICE ENGAGEMENT, PER |  |  |  |
| PDC1 | HR.) | \$323 | \$249 | 23\% |
| PDPN | P\&P LEADERSHIP TRAINING 1 DAY | \$1,929 | \$1,485 | 23\% |
| PDPP | P\&P LEADERSHIP TRAINING 2.5 DAY | \$4,516 | \$3,477 | 23\% |
| PLO6M | PULSE SERVICE YRS. 2-, UP TO 50K/MONTH | \$12,086 | \$9,306 | 23\% |
| PL12M | PULSE SERVICE YRS. 2-, $50-100 \mathrm{~K} / \mathrm{MONTH}$ | \$14,218 | \$10,948 | 23\% |
| PL18M | PULSE SERVICE YRS. 2 -, 100-150K/MONTH | \$16,351 | \$12,590 | 23\% |
| PL2S | 2D SCANNER | \$4,839 | \$3,726 | 23\% |
| PLAC | PULSE AC 4000 ACCUMULATOR | \$5,284 | \$4,069 | 23\% |
| PLBE | BACK END CAMERA MOUNTING KIT | \$587 | \$452 | 23\% |
| PLBF | PULSE BF 4000 BOOKLETFEEDER | \$4,929 | \$3,795 | 23\% |
| PLBL | BELT STACKER INLINE FEED KIT | \$323 | \$249 | 23\% |
| PLBP | MID-TIER INTERFACE | \$2,348 | \$1,808 | 23\% |
| PLBS | PULSE BST 4000 BELTSTACKER | \$4,929 | \$3,795 | 23\% |
| PLCF | PULSE CONFIGURATION SERVICES | \$2,839 | \$2,186 | 23\% |
| PLFD | PULSE MF 4000 MAILFEEDER (BASE MODULE) W/ TOWER FEEDER | \$21,458 | \$16,523 | 23\% |
| PLFL | PULSE MFF 4000 MULTIFUNCTION FOLDER | \$23,806 | \$18,331 | 23\% |
| PLHC | HIGH CAPACITY BIN KIT (TAKES 2 FEEDER POSITIONS) | \$1,097 | \$845 | 23\% |
| PLIB | INTERFACE BOX FOR PB SHEET FEEDER | \$2,116 | \$1,629 | 23\% |
| PLMD | PULSE DMI 4000 INSERTER W/ GUI TOUCHSCREEN | \$42,735 | \$32,906 | 23\% |
| PLOB | INTERFACE BOX FOR OUTPUT READER (BACKEND) WITH SW | \$2,419 | \$1,863 | 23\% |
| PLPW | PEDAL KIT | \$587 | \$452 | 23\% |
| PLSC | OMR/BCR KIT | \$6,968 | \$5,365 | 23\% |
| PLSW | DC INTERFACE | \$1,877 | \$1,445 | 23\% |
| PLTR | PULSE INSTALL \& TRAINING | \$2,730 | \$2,102 | 23\% |
| PULA | PULSE INSERTER PACKAGE - UP TO 50K/MONTH | \$143,549 | \$110,533 | 23\% |
| PULB | PULSE INSERTER PACKAGE - 50-100K/MONTH | \$145,682 | \$112,175 | 23\% |
| PULC | PULSE INSERTER PACKAGE - 100-150K/MONTH | \$147,815 | \$113,818 | 23\% |
| R254 | FORMS CONVEYOR | \$12,658 | \$9,747 | 23\% |
| R76X | B\&H MODULAR OUTPUT KIT | \$671 | \$517 | 23\% |
| R77W | B\&H INTEGRATED OUTPUT KIT | \$1,677 | \$1,291 | 23\% |
| R77X | ACCESSORY KIT (HASLER, SHORT DECK, S309) | \$406 | \$313 | 23\% |
| RD2A | VIDEK CAMERA-INPUT | \$18,839 | \$14,506 | 23\% |
| RD2C | VIDEK CAMERA-OUTPUT | \$19,355 | \$14,903 | 23\% |
| RD35 | DC-RTP COMPUTER (WIN 7) | \$9,032 | \$6,955 | 23\% |
| RD3K | APS DC COMPUTER | \$7,742 | \$5,961 | 23\% |
| RD3Z | DC COMPUTER MSE SD API INPUTS | \$9,032 | \$6,955 | 23\% |
| RD4A | CAMERA SCAN KIT--INPUT (COGNEX 4100) | \$12,903 | \$9,935 | 23\% |
| RD4B | CAMERA SCAN KIT--ENCLOSURE (COGNEX 4100) | \$12,903 | \$9,935 | 23\% |
| RD4C | CAMERA SCAN KIT--OUTPUT (COGNEX 4100) | \$12,903 | \$9,935 | 23\% |
| RD6A | CAMERA SCAN KIT--INPUT (COGNEX 4000) | \$12,903 | \$9,935 | 23\% |


| Item | Description | Commercial Price | PA Price | Discount Off Commercial Price |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| RD6B | CAMERA SCAN KIT--OUTPUT (COGNEX 4000) | \$12,903 | \$9,935 | 23\% |
| RD6S | INTEGRITY REPORT TOOL | \$7,194 | \$5,539 | 23\% |
| RD7S | PRINT+ SERVER - PART OF Y35D PKG | \$0 | \$0 | 23\% |
| RD8P | DC KEY PPMCP INTERFACE | \$0 | \$0 | 23\% |
| RD8Q | DC KEY OPENDC INTERFACE | \$11,355 | \$8,743 | 23\% |
| RD8V | 36K SHEETFEEDER DC KEY | \$0 | \$0 | 23\% |
| RDD8 | DIRECTVIEW INTERFACE | \$3,871 | \$2,981 | 23\% |
| RDDA | DIRECTVIEW DASHBOARD | \$15,484 | \$11,923 | 23\% |
| RDH3 | APS EDGE 26K DC KEY | \$22,581 | \$17,387 | 23\% |
| RDRF | DIRECTVIEW REPORTER 5+ | \$49,032 | \$37,755 | 23\% |
| RDRR | DIRECTVIEW REPORTER 2-4 | \$37,419 | \$28,813 | 23\% |
| RDRS | DIRECTVIEW REPORTER SINGLE | \$21,290 | \$16,393 | 23\% |
| RDSW | DIRECTVIEW DSHBD SINGLE | \$20,645 | \$15,897 | 23\% |
| RDW7 | WORKSTATION | \$4,516 | \$3,477 | 23\% |
| RDYB | HANDHELD SCANNER - USB | \$1,026 | \$790 | 23\% |
| RIV3A | RIVAL 3 STN. PACKAGE - UP TO 3M CYCLES/YR. | \$303,964 | \$234,052 | 23\% |
| RIV3B | RIVAL 3 STN. PACKAGE - UP TO 5M CYCLES/YR. | \$309,400 | \$238,238 | 23\% |
| RIV3C | RIVAL 3 STN. PACKAGE - UP TO 8M CYCLES/YR. | \$314,836 | \$242,424 | 23\% |
| RIV4A | RIVAL 4 STN. PACKAGE - UP TO 3M CYCLES/YR. | \$310,774 | \$239,296 | 23\% |
| RIV4B | RIVAL 4 STN. PACKAGE - UP TO 5M CYCLES/YR. | \$316,333 | \$243,576 | 23\% |
| RIV4C | RIVAL 4 STN. PACKAGE - UP TO 8M CYCLES/YR. | \$321,894 | \$247,858 | 23\% |
| RIV6A | RIVAL 6 STN. PACKAGE - UP TO 3M CYCLES/YR. | \$385,705 | \$296,993 | 23\% |
| RIV6B | RIVAL 6 STN. PACKAGE - UP TO 5M CYCLES/YR. | \$392,626 | \$302,322 | 23\% |
| RIV6C | RIVAL 6 STN. PACKAGE - UP TO 8M CYCLES/YR. | \$399,549 | \$307,653 | 23\% |
| RV33M | RIVAL 3 STN. SERVICE YRS. 2-, UP TO 3M CYCLES/YR. | \$27,181 | \$20,929 | 23\% |
| RV35M | RIVAL 3 STN. SERVICE YRS. $2-$, UP TO 5M CYCLES/YR. | \$32,617 | \$25,115 | 23\% |
| RV38M | RIVAL 3 STN. SERVICE YRS. 2-, UP TO 8M CYCLES/YR. | \$38,053 | \$29,301 | 23\% |
| RV43M | RIVAL 4 STN. SERVICE YRS. 2-, UP TO 3M CYCLES/YR. | \$27,800 | \$21,406 | 23\% |
| RV45M | RIVAL 4 STN. SERVICE YRS. $2-$, UP TO 5M CYCLES/YR. | \$33,359 | \$25,686 | 23\% |
| RV48M | RIVAL 4 STN. SERVICE YRS. 2-, UP TO 8M CYCLES/YR. | \$38,920 | \$29,968 | 23\% |
| RV63M | RIVAL 6 STN. SERVICE YRS. 2-, UP TO 3M CYCLES/YR. | \$34,612 | \$26,651 | 23\% |
| RV65M | RIVAL 6 STN. SERVICE YRS. 2-, UP TO 5M CYCLES/YR. | \$41,533 | \$31,980 | 23\% |
| RV68M | RIVAL 6 STN. SERVICE YRS. 2-, UP TO 8M CYCLES/YR. | \$48,456 | \$37,311 | 23\% |
| SLAA | LIC FEE, OCR PLATINUM 18 | \$10,267 | \$7,906 | 23\% |
| SLAB | LIC FEE, OCR PLATINUM 12 | \$8,124 | \$6,255 | 23\% |
| SLAC | LIC FEE, OCR SILVER 18 | \$7,476 | \$5,757 | 23\% |
| SLAD | LIC FEE, OCR SILVER 12 | \$5,981 | \$4,605 | 23\% |
| SLAE | LIC FEE, SMARTMATCH PLATINUM 12 | \$6,662 | \$5,130 | 23\% |
| SLAF | LIC FEE, SMARTMATCH PLATINUM 18 | \$7,377 | \$5,680 | 23\% |
| SLAG | LIC FEE, SMARTMATCH SILVER 12 | \$6,662 | \$5,130 | 23\% |
| SLAH | LIC FEE, SMARTMATCH SILVER 18 | \$7,377 | \$5,680 | 23\% |
| SLAJ | LIC FEE, RELIA-VOTE | \$15,045 | \$11,585 | 23\% |
| SLP3 | SPARE PARTS KIT, DOMESTIC | \$15,806 | \$12,171 | 23\% |
| SLP4 | CONSUMABLE PARTS KIT, BLACK | \$1,935 | \$1,490 | 23\% |
| SLZO | PROJ MGT SUPPORT/WK. | \$7,097 | \$5,465 | 23\% |
| SR07 | WABCR - BARCODE SORT ONLY, NO OCR | \$10,632 | \$8,187 | 23\% |
| SR8Y | FULL SERVICE IMB SERVER (PALET AND TRAY TAG PC) | \$1,313 | \$1,011 | 23\% |
| SR9R | SITEVUE | \$0 | \$0 | 23\% |
| SR9S | SITEVUE + HELPDESK | \$0 | \$0 | 23\% |
| SR9T | SITEVUE PC | \$0 | \$0 | 23\% |
| SR9Y | LIC FEE, BPM PARCELS | \$1,613 | \$1,242 | 23\% |
| SRGY | UNINTERRUPTABLE POWER SUPPLY | \$1,955 | \$1,505 | 23\% |
| SRHD | RAF PLATINUM OCR 24K OUTGOING | \$19,852 | \$15,286 | 23\% |
| SRLX | ANN LIC RAF UMOVE ENABLE | \$516 | \$397 | 23\% |
| SRLY | SMA, SPARE PC, UMOVE GOV'T | \$0 | \$0 | 23\% |
| SRMW | LIC FEE, MOVE UPDATE | \$5,477 | \$4,217 | 23\% |
| SRMZ | LIC FEE, FULL SERVICE IMB | \$0 | \$0 | 23\% |
| SRNU | MOVE UPDATE OPTION | \$8,710 | \$6,707 | 23\% |
| SRPA | PRINTER POS 1 FLUOR | \$35,960 | \$27,689 | 23\% |
| SRPV | ANNUAL LIC 10K PLATINUM | \$5,270 | \$4,058 | 23\% |
| SRPW | ANNUAL LIC 18K PLATINUM | \$7,249 | \$5,582 | 23\% |
| SRPX | ANNUAL LIC 24K PLATINUM | \$8,587 | \$6,612 | 23\% |
| SRPY | ANNUAL LIC 45K PLATINUM | \$11,437 | \$8,806 | 23\% |
| SRPZ | ANNUAL LIC 2K PLATINUM | \$3,191 | \$2,457 | 23\% |
| SRRT | LIC FEE, MOVE UPDATE | \$5,477 | \$4,218 | 23\% |
| SRRV | ANN LIC 10K SMATCH PLAT | \$3,831 | \$2,950 | 23\% |
| SRRW | ANN LIC 18K SMATCH PLAT | \$5,208 | \$4,010 | 23\% |
| SRRX | ANN LIC 24K SMATCH PLAT | \$5,865 | \$4,516 | 23\% |
| SRRY | ANN LIC 45K SMATCH PLAT | \$6,041 | \$4,652 | 23\% |
| SRRZ | ANN LIC 2K SMATCH PLAT | \$2,228 | \$1,716 | 23\% |
| SRT4 | ELEVATOR MULTI-TIER 3.0 | \$0 | \$0 | 23\% |
| SRVF | LIC FEE ASV 50K-75K RANGE | \$10,968 | \$8,445 | 23\% |
| SRVH | LIC FEE ASV 10K-25K RANGE | \$3,710 | \$2,857 | 23\% |
| SRVJ | LIC FEE ASV 1K-10K RANGE | \$1,548 | \$1,192 | 23\% |
| SRVK | VANTAGE E-STOP CHAIN KIT | \$1,994 | \$1,535 | 23\% |
| SRVP | LIC 24K SIL OCR OUT NO DRS | \$15,058 | \$11,595 | 23\% |
| SRVR | LIC 36K PLAT OCR W/DRS | \$21,689 | \$16,701 | 23\% |
| SRVS | LIC 36K SIL OCR OUT NO DRS | \$17,794 | \$13,701 | 23\% |
| SRVT | LIC READ/WRITE 24K | \$12,321 | \$9,487 | 23\% |
| SRVU | LIC 36K SIL OCR IN NO DRS | \$17,794 | \$13,701 | 23\% |
| SRVX | ANN LIC USPS FF INT | \$5,477 | \$4,217 | 23\% |
| SRWV | ANNUAL LIC 10K SILVER | \$3,519 | \$2,710 | 23\% |
| SRWW | ANNUAL LIC 18K SILVER | \$5,279 | \$4,065 | 23\% |


|  |  | Commercial Price | Discount Off Commercial |  |
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| Item | Description |  | PA Price |  |
| SRWX | ANNUAL LIC 24K SILVER | \$6,334 | \$4,877 | 23\% |
| SRWY | ANNUAL LIC 45K SILVER | \$8,445 | \$6,503 | 23\% |
| SRYV | ANN LIC 10K SMATCH SILVER | \$4,422 | \$3,405 | 23\% |
| SRYW | ANN LIC 18K SMATCH SILVER | \$5,208 | \$4,010 | 23\% |
| SRYX | ANN LIC 24K SMATCH SILVER | \$5,865 | \$4,516 | 23\% |
| SRYY | ANN LIC 45K SMATCH SILVER | \$6,041 | \$4,652 | 23\% |
| STSD | UTURN 4TIER 60HZ | \$47,742 | \$36,761 | 23\% |
| STSY | BASE TRANSPORT SHORT 3 VJET | \$55,097 | \$42,425 | 23\% |
| Y199 | UNIVERSAL TRIM COLLECTOR | \$26,316 | \$20,263 | 23\% |
| Y19A | DUAL CAPABILITY TRIM COLLECTION SYSTEM | \$28,574 | \$22,002 | 23\% |
| Y1BL | INPUT BULK LOADER | \$12,581 | \$9,687 | 23\% |
| Y203 | ENHANCED ALPHA STANDARD FIM | \$8,787 | \$6,766 | 23\% |
| Y20E | FDA FIM NORTH PORT | \$12,194 | \$9,389 | 23\% |
| Y20F | FDA TRANSPORT - TM1 | \$15,342 | \$11,813 | 23\% |
| Y20G | FDA STANDARD ACCUMULATE | \$3,871 | \$2,981 | 23\% |
| Y 2 OH | FDA REVERSE ACCUMULATE | \$3,871 | \$2,981 | 23\% |
| Y21D | ENHANCED ALPHA DUAL WEB CUTTER | \$98,711 | \$76,007 | 23\% |
| Y234B | SHORT DECK, MID-TIER 50HZ | \$34,516 | \$26,577 | 23\% |
| Y234D | LONG DECK, MID-TIER 50HZ | \$43,548 | \$33,532 | 23\% |
| Y254A | 36K SHEET FEEDER | \$62,194 | \$47,889 | 23\% |
| Y323 | MCS 46004 PRINT (TWO 2 PRINT HEADS | \$56,077 | \$43,179 | 23\% |
| Y326 | MCS 8 INCH PRINT SYSTEM | \$70,427 | \$54,229 | 23\% |
| Y327 | MCS GIS4250 PRINT SYSTEM | \$104,335 | \$80,338 | 23\% |
| Y32A | IMS...INK MANAGEMENT SYSTEM | \$5,394 | \$4,153 | 23\% |
| Y32G | 2" ARRAY COMPACT EFS FOR MPS | \$81,974 | \$63,120 | 23\% |
| Y32 | 4" ARRAY COMPACT EFS FOR MPS | \$89,716 | \$69,081 | 23\% |
| Y32K | 4250 COMPACT EFS FOR MPS | \$125,071 | \$96,305 | 23\% |
| Y32L | 2" ARRAY VTT EFS FOR FPS SD | \$81,974 | \$63,120 | 23\% |
| Y32M | 4" ARRAY VTT EFS FOR FPS SD | \$89,716 | \$69,081 | 23\% |
| Y32N | 4250 VTT EFS FOR FPS SD | \$125,071 | \$96,305 | 23\% |
| Y35M | EPIC K PRINT+ PACKAGE - SALES PCN | \$180,645 | \$139,097 | 23\% |
| Y371 | SHORT FOOTPRINT TURNOVER | \$13,290 | \$10,233 | 23\% |
| Y3Z0 | 21K SHEET FEEDER | \$49,174 | \$37,864 | 23\% |
| Y474 | 36K CUTTER- PINFEED | \$148,387 | \$114,258 | 23\% |
| Y475 | 25K CUTTER- PINFEED | \$106,452 | \$81,968 | 23\% |
| Y47S | CAMERA- CUTTER (2 CAMERAS) | \$28,387 | \$21,858 | 23\% |
| Y551 | APS SCANNER FOR ENCLOSURE FEEDER | \$5,032 | \$3,875 | 23\% |
| Y55A | 2D CAMERA MPS W ROTARY FEEDER | \$9,032 | \$6,955 | 23\% |
| Y561 | MPS ENGINE | \$226,710 | \$174,567 | 23\% |
| Y732 | APS BOTTOM EDGE MARKER | \$11,381 | \$8,763 | 23\% |
| Y9DO | COMPANION BASE SYSTEM | \$113,554 | \$87,437 | 23\% |
| YMV0 | MAILSTREAM ENGAGE SYSTEM | \$202,581 | \$155,987 | 23\% |
| Z9FH | CONSULTANCY | \$323 | \$249 | 23\% |
| Z9PF | PARTS CABINET (ALL FRICTION) | \$14,194 | \$10,929 | 23\% |
| Z9PR | PARTS CABINET (FRICTION \& ROTARY) | \$15,484 | \$11,923 | 23\% |
| Z9R0 | SVCWORKS EQUIP. INSPECT. PROG-BASE | \$3,226 | \$2,484 | 23\% |
| Z9R1 | SVCWORKS EQUIP. INSPECT. PROG-SINGLE INPUT | \$4,774 | \$3,676 | 23\% |
| Z9R2 | SVCWORKS EQUIP. INSPECT. PROG-FILE BASE | \$6,065 | \$4,670 | 23\% |
| Z9R3 | SVCWORKS EQUIP. INSPECT. PROG-DUAL INPUTS | \$7,613 | \$5,862 | 23\% |
| Z9R4 | SVCWORKS PM SERVICE-BASE | \$1,548 | \$1,192 | 23\% |
| Z9R5 | SVCWORKS PM SERVICE-SINGLE INPUT | \$3,484 | \$2,683 | 23\% |
| Z9R6 | SVCWORKS PM SERVICE-FILE-BASE | \$4,129 | \$3,179 | 23\% |
| Z9R7 | SERVICEWORKS EQ PREVENT 2 | \$4,774 | \$3,676 | 23\% |
| Z9S0 | SERVICEWORKS INSTALL-BASE | \$4,516 | \$3,477 | 23\% |
| Z9S1 | SVCWORKS INSTALL SERVICE - INPUT | \$5,806 | \$4,471 | 23\% |
| Z952 | SVCWORKS INSTALL SERVICE FILE-BASED | \$6,968 | \$5,365 | 23\% |
| Z9T3 | FULL SERVICE TRAINING | \$1,290 | \$993 | 23\% |
| Z900 | INSTALL BASE FM-ADDL UNIT | \$4,516 | \$3,477 | 23\% |
| Zx05 | SERVO FRONT TABLE | \$0 | \$0 | 23\% |
| ZXOA | 3 STATION CHASSIS | \$75,613 | \$58,222 | 23\% |
| ZXOB | 6 STATION CHASSIS | \$88,387 | \$68,058 | 23\% |
| zxoc | 9 STATION CHASSIS | \$101,677 | \$78,291 | 23\% |
| ZXOD | 12 STATION CHASSIS | \$108,774 | \$83,756 | 23\% |
| ZXOG | 15 STATION CHASSIS | \$123,613 | \$95,182 | 23\% |
| ZXOH | 18 STATION CHASSIS | \$142,581 | \$109,787 | 23\% |
| 2X0J | MSE IN-LINE FOLDER FEEDER | \$77,252 | \$59,484 | 23\% |
| ZXOT | 4 STATION RIVAL CHASSIS | \$59,355 | \$45,703 | 23\% |
| zxou | 3 STATION RIVAL CHASSIS | \$56,774 | \$43,716 | 23\% |
| zxov | 6 STATION RIVAL CHASSIS | \$66,452 | \$51,168 | 23\% |
| zxow | 4 STATION CHASSIS | \$80,129 | \$61,699 | 23\% |
| ZX45 | Y254 HS SPEED KEY | \$49,032 | \$37,755 | 23\% |
| RDE6 | SINGLE PC RETROFIT KIT, WIN 10 | \$8,884 | \$6,841 | 23\% |
| RDES | MONITOR KIT, 22 IN, RETORFIT | \$527 | \$406 | 23\% |
| RDEP | ESMC+ RETROFIT KIT | \$617 | \$475 | 23\% |
| ZRCO-03 | 3 STATION RIVAL 2.0 | \$43,700 | \$33,649 | 23\% |
| ZRCO-04 | 4 STATION RIVAL 2.0 | \$55,500 | \$42,735 | 23\% |
| ZRCO-06 | 6STATION RIVAL 2.0 | \$61,050 | \$47,009 | 23\% |
| ZRC0-07 | 7 STATION RIVAL 2.0 | \$76,530 | \$58,928 | 23\% |
| ZRCO-08 | 8 STATION RIVAL 2.0 | \$76,422 | \$58,845 | 23\% |
| ZRC0-09 | 9 STATION RIVAL 2.0 | \$86,258 | \$66,419 | 23\% |
| ZRCO-10 | 10 STATION RIVAL 2.0 | \$88,965 | \$68,503 | 23\% |
| ZRCO-12 | 12 STATION RIVAL 2.0 | \$94,222 | \$72,551 | 23\% |
| ZRC0-14 | 14 STATION RIVAL 2.0 | \$98,801 | \$76,077 | 23\% |


| Item | Description | Commercial Price | PA Price | Discount Off Commercial Price |
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|  |  |  |  |  |
| ZRCO-15 | 15 STATION RIVAL 2.0 | \$109,288 | \$84,152 | 23\% |
| ZRCO-16 | 16 STATION RIVAL 2.0 | \$117,971 | \$90,838 | 23\% |
| ZRCO-18 | 18 STATION RIVAL 2.0 | \$124,661 | \$95,989 | 23\% |
| ZRE2 | STANDALONE COMPRESSOR | \$6,938 | \$5,342 | 23\% |
| ZRBK | BUFFER JOGGING KIT | \$1,332 | \$1,026 | 23\% |
| ZREO | RIVAL 2.0 ENGINE MODULE | \$87,690 | \$67,521 | 23\% |
| ZRE1 | RIVAL 2.0 RIGHT ANGLE TURN MODULE | \$17,760 | \$13,675 | 23\% |
| ZRE3 | RIVAL 2.0 ENGINE VACUUM PUMP, 60HZ | \$6,993 | \$5,385 | 23\% |
| ZRE4 | RIVAL 2.0 ENGINE VACUUM PUMP, 50HZ | \$6,993 | \$5,385 | 23\% |
| ZRE5 | RIVAL 2.0 OUTPUT MONITOR KIT | \$2,220 | \$1,709 | 23\% |
| ZRE6 | RIVAL 2.0 OUTPUT CONVEYOR (DUAL CABINET) | \$11,985 | \$9,228 | 23\% |
| ZRE7 | RIVAL 2.0 OUTPUT CONVEYOR (SINGLE CABINET) | \$11,475 | \$8,836 | 23\% |
| ZRE8B | RIVAL 2.0 EDGEMARKER KIT, POST RAT, BACK MNT | \$3,308 | \$2,547 | 23\% |
| ZRE8F | RIVAL 2.0 EDGEMARKER KIT, POST RAT, FRONT MNT | \$3,308 | \$2,547 | 23\% |
| ZRE9B | RIVAL 2.0 EDGEMARKER KIT, STACKER, BACK MNT | \$3,063 | \$2,359 | 23\% |
| ZRE9F | RIVAL 2.0 EDGEMARKER KIT, STACKER, FRONT MNT | \$3,063 | \$2,359 | 23\% |
| PLM10 | PULSE SFO - COGNEX 1410 CAMERA KIT ASSY | \$11,027 | \$8,491 | 23\% |
| PLM2 | PULSE SINGLE VBIN, 17"L | \$6,544 | \$5,039 | 23\% |
| PLM3 | PULSE DUAL VBIN, 34"L | \$11,597 | \$8,930 | 23\% |
| PLM6 | PULSE SFO - SHORT FOOTPRINT OUTPUT ASSY | \$14,195 | \$10,930 | 23\% |
| PLM 7 | PULSE SFO - ASSY, SCANNING FRAME | \$2,581 | \$1,987 | 23\% |
| PLM8 | PULSE SFO - DM60 CAMERA KIT ASSY | \$4,223 | \$3,252 | 23\% |
| PLM9 | PULSE PRIVACY GUARD, REAR | \$43,314 | \$33,352 | 23\% |
| PLMC | PULSE INSERTER MODULE W/ VERT ENV FDR | \$40,736 | \$31,367 | 23\% |
| PLME | PULSE VERTICAL ENV FDR (PLMD RETRO) | \$5,291 | \$4,074 | 23\% |
| RD6R | CAMERA SCAN- LAKE LINESCAN | \$60,515 | \$46,597 | 23\% |
| RD6V | TOP DOWN DC USER INT | \$454 | \$350 | 23\% |
| RD7K | PRINT + WORKSTATION | \$5,162 | \$3,975 | 23\% |
| RDAE | APPLICATION ENGINEERING SUPPORT | \$645 | \$497 | 23\% |
| RDCA | MAILSTREAMMONITOR AXIOMTEK P1158-822-PB1 | \$7,672 | \$5,907 | 23\% |
| RDDM | DIRECT VIEW 27" MONITOR | \$1,936 | \$1,491 | 23\% |
| RDE4 | SINGLE PC KIT | \$9,355 | \$7,203 | 23\% |
| RDE5 | DUAL PC KIT | \$12,976 | \$9,992 | 23\% |
| RDE8 | SERIAL EXPANSION KIT, RETROFIT | \$1,751 | \$1,348 | 23\% |
| RDE9 | SINGLE PC RETROFIT KIT, WIN 10, NO KVM | \$7,359 | \$5,666 | 23\% |
| RDEA | WIN 10 IOT FIELD RECONFIGURATION KIT | \$1,892 | \$1,457 | 23\% |
| RDEL | PPM WIN 10 PC RETROFIT KIT | \$5,611 | \$4,320 | 23\% |
| RDEQ | PRM SCANNER RETROFIT KIT | \$680 | \$524 | 23\% |
| RDER | MONITOR KIT, 27 IN, RETROFIT | \$951 | \$732 | 23\% |
| RDH4 | MPS SELECT DC | \$25,808 | \$19,872 | 23\% |
| RDR5 | FLOOR MOUNT FOR METER MANAGER M.S.M. | \$654 | \$504 | 23\% |
| RDW10 | WINDOWS 10 UTILITY WORKSTATION | \$4,516 | \$3,477 | 23\% |
| RDW12 | MAIL STREAM MONITOR PC, WIN 10, TABLE | \$7,770 | \$5,983 | 23\% |
| RDYD | HAND SCANNER CORDLESS - KEYBOARD WEDGE | \$1,419 | \$1,093 | 23\% |
| RDYG | HAND SCANNER, CORDLESS | \$1,671 | \$1,287 | 23\% |
| Y23L | BOTTOM LINE SCAN SHEET FEEDER | \$37,422 | \$28,815 | 23\% |
| Y23R | COGNEX MICRO 1400 CAMERA UPGRADE KIT | \$3,871 | \$2,981 | 23\% |
| Y254B | MODULAR SHEET FEEDER - 50 HZ | \$62,198 | \$47,892 | 23\% |
| Y25J | TOP LINE SCAN MODULAR SHEET FEEDER | \$37,422 | \$28,815 | 23\% |
| Y25P | COMBO LINE SCAN - MODULAR SHEET FEEDER | \$54,197 | \$41,732 | 23\% |
| Y30E | HAND FEED - EPIC V-BIN | \$335 | \$258 | 23\% |
| Y31K | PRIVACY GUARD/V-BIN COMBO, FRONT | \$47,008 | \$36,196 | 23\% |
| Y350 | MS EVOLUTION PRINT+ MESSENGER | \$181,837 | \$140,014 | 23\% |
| Y351 | MPS PRINT+ MESSENGER | \$181,837 | \$140,014 | 23\% |
| Y356 | MS EVOLUTION MONOCHROME PRINT+ MESSENGER | \$130,411 | \$100,416 | 23\% |
| Y357 | MPS MONOCHROME (K) PRINT+ MESSENGER | \$130,411 | \$100,416 | 23\% |
| Y360 | EPIC PRINT+ MESSENGER - COLOR | \$181,837 | \$140,014 | 23\% |
| Y361 | PRINT+ MESSENGER - MONO | \$130,411 | \$100,416 | 23\% |
| Y454 | HPI 36K PINLESS CUTTER - MD READY | \$109,685 | \$84,457 | 23\% |
| Y455 | 25K PINLESS CUTTER - MD READY | \$67,747 | \$52,165 | 23\% |
| Y45E | HPI RAT, EASTPORT - MD READY | \$104,516 | \$80,477 | 23\% |
| Y45W | HPI RAT, WESTPORT - MD READY | \$104,516 | \$80,477 | 23\% |
| Y471E | STAND ALONE FOLDER-6 | \$13,291 | \$10,234 | 23\% |
| Y471G | GAPPING HPI FOLDER 60HZ | \$20,647 | \$15,898 | 23\% |
| Y471H | GAPPING HPI FOLDER 50HZ | \$20,647 | \$15,898 | 23\% |
| Y48P | COMBO LINE SCAN - PB CUTTER | \$96,652 | \$74,422 | 23\% |
| Y4AB | WASTE COLLECTION BIN | \$3,871 | \$2,981 | 23\% |
| Y4TV | MOBILE TRIM COLLECTION UNIT 60HZ | \$43,335 | \$33,368 | 23\% |
| Y553 | MPS ROTARY FEEDER | \$25,486 | \$19,624 | 23\% |
| Y55B | AREA SCAN KIT- MPS FRICTION FEEDER | \$9,033 | \$6,955 | 23\% |
| Y55D | AREA SCAN KIT- MPS CHASSIS SCAN | \$10,567 | \$8,137 | 23\% |
| Y55E | AREA SCAN KIT- EPIC ENGIN | \$12,904 | \$9,936 | 23\% |
| Y573 | TNT 6 STAGE BUFFER | \$101,168 | \$77,899 | 23\% |
| Z31D | HEAVIES DIVERT / TILTING VBIN FRONT | \$28,389 | \$21,860 | 23\% |
| Z31E | SINGLE HEAVIES DIVERT VBIN FRONT | \$17,421 | \$13,414 | 23\% |
| 231F | DUAL HEAVIES DIVERT VBIN FRONT | \$28,389 | \$21,860 | 23\% |
| Z31G | SINGLE HEAVIES DIVERT VBIN REAR | \$17,421 | \$13,414 | 23\% |
| 231H | DUAL HEAVIES DIVERT VBIN REAR | \$28,389 | \$21,860 | 23\% |
| 2311 | HEAVIES DIVERT VBIN / METER COMBO | \$17,421 | \$13,414 | 23\% |
| Z31N | HEAVIES DIVERT / TILTING VBIN REAR | \$28,389 | \$21,860 | 23\% |
| Z32S | SHINGLING CONVEYOR, EPIC OUTPUT | \$18,321 | \$14,107 | 23\% |
| 2471 | STANDARD HPI FOLDER MD READY | \$13,290 | \$10,233 | 23\% |
| Z571 | AUTO-GAPPING FOLDER MD READY | \$27,099 | \$20,866 | 23\% |


| Item | Description | Commercial Price | PA Price | Discount Off Commercial Price |
| :---: | :---: | :---: | :---: | :---: |
| ZVB0 | EPIC NON-INPUT MODULE | \$12,388 | \$9,539 | 23\% |
| ZVB1A | EPIC BUFFER 8 STAGE | \$105,273 | \$81,060 | 23\% |
| ZVB1B | EPIC BUFFER,STAGE, NON-TNT, WITH HOPPER | \$117,441 | \$90,430 | 23\% |
| ZVB5A | EPIC BUFFER MD READY 8 STAGE WITH TNT | \$143,881 | \$110,788 | 23\% |
| ZVB5B | EPIC BUFFER MD READY8 STAGE WITH TNT | \$156,140 | \$120,228 | 23\% |
| ZVE2 | EPIC ENGINE SHORT | \$278,729 | \$214,621 | 23\% |
| ZVE3 | MD READY EXTENDED ENGINE | \$290,343 | \$223,564 | 23\% |
| ZVE4 | MD READY SHORT ENGINE | \$278,729 | \$214,621 | 23\% |
| ZVF1A | BOOKLET FEEDER, BUFFER POS | \$31,293 | \$24,096 | 23\% |
| ZVF1B | BOOKLET FEEDER, BUFFER POS, NESTED | \$31,293 | \$24,096 | 23\% |
| ZVF1C | BOOKLET FEEDER, NON BUFFER POS | \$31,293 | \$24,096 | 23\% |
| ZVF1D | BOOKLET FEEDER, NON BUFFER POS, NESTED | \$31,293 | \$24,096 | 23\% |
| ZVF1E | GREENHOUSE - BOOKLET FEEDER | \$6,129 | \$4,719 | 23\% |
| ZVF2 | EPIC HEAVIES ROTARY FEEDER | \$22,711 | \$17,487 | 23\% |
| ZVS1B | MS3 KIT - EPIC BOOKLET FEEDER BOTTOM | \$4,775 | \$3,677 | 23\% |
| ZVS1T | MS3 KIT - EPIC BOOKLET FEEDER TOP | \$4,775 | \$3,677 | 23\% |
| ZVS2B | DM60 KIT - EPIC BOOKLET FEEDER BOTTOM | \$7,355 | \$5,663 | 23\% |
| ZVS2T | DM60 KIT - EPIC BOOKLET FEEDER | \$7,355 | \$5,663 | 23\% |
| ZX28 | EPIC SPEED KEY | \$96,781 | \$74,521 | 23\% |
| ZXB4 | TNT BUFFER - PB FOLDER | \$97,813 | \$75,316 | 23\% |
| ZXB5 | TNT BUFFER-HVY DUTY FLDR | \$97,813 | \$75,316 | 23\% |
| ZXD1 | POWER ENTRY-240V1 PHASE 50 HZ EXPORT | \$5,484 | \$4,223 | 23\% |
| IA14 | PPS WITH COMPOSER-2" FOR Y320 | \$19,714 | \$15,180 | 23\% |
| IA15 | PPS WITH COMPOSER-2" + 2" FOR Y320 | \$29,200 | \$22,484 | 23\% |
| IA16 | PPS WITH COMPOSER-4" FOR Y320 | \$29,200 | \$22,484 | 23\% |
| IA17 | PPS WITH COMPOSER-4" + 2" FOR Y320 | \$38,699 | \$29,798 | 23\% |
| IA18 | PPS WITH COMPOSER-4" + 4" FOR Y320 | \$58,406 | \$44,973 | 23\% |
| IA19 | PPS W/ COMP, CONT PC, W7 KIT FOR Y320 | \$11,610 | \$8,940 | 23\% |
| IA20 | PP COMPOSER FOR NEW PPM | \$28,612 | \$22,031 | 23\% |
| IA21 | PPM UPGRADE IMAGER V3V4 TO PP COMPOSER | \$15,261 | \$11,751 | 23\% |
| IA22 | UPGRADE PP COMPOSER WITH PDF WORKFLOW | \$11,442 | \$8,810 | 23\% |
| IA23 | MCS COLOR PPM OEM SOLUTIONUPGRADE PP COM | \$255,651 | \$196,851 | 23\% |
| IA26 | PRINT + EXPRESS, 1-4.25" PRINT HEAD | \$107,677 | \$82,911 | 23\% |
| IA27 | UPGRADE PP COMPOSER IA21 W/ PDF WORKFLOW | \$11,442 | \$8,810 | 23\% |
| IA28 | PPS W/ COMP, CONT PC, WIN10 KIT FOR Y320 | \$11,614 | \$8,943 | 23\% |
| IA29 | PPM OR PPS MONO PDF (MAKO) | \$8,603 | \$6,624 | 23\% |
| DP12INK | INK CARTRIDGE- DP12KR METER, BLACK | \$45 | \$35 | 23\% |
| DP12INK-12MP | BLK INK CARTRIDGE- DP12KR METER, QTY 12 | \$495 | \$381 | 23\% |
| DP12INK-1MP | BLK INK CARTRIDGE- DP12KR METER, QTY 1 | \$45 | \$35 | 23\% |
| DP12INK-48MP | BLK INK CARTRIDGE- DP12KR METER, QTY 48 | \$1,855 | \$1,428 | 23\% |
| DP12INK-96MP | BLK INK CARTRIDGE- DP12KR METER, QTY 96 | \$3,586 | \$2,761 | 23\% |
| DP12KR | DATA-PAC 12K RESETTABLE METER BASE | \$23,905 | \$18,407 | 23\% |
| DP12STND | STAND- DATA-PAC METER, ROLL-UP | \$2,955 | \$2,275 | 23\% |
| Z9F0 | PSE/SORTER SUPPORT RATE PER DAY | \$6,383 | \$4,915 | 23\% |
| STRM | KIT VANTAGE PORTABL COMPRESS AIR DOMEST | \$7,742 | \$5,961 | 23\% |
| SRCY | SOFTWARE DDCS BASIC | \$6,452 | \$4,968 | 23\% |
| SRH6 | INCOMING IP SYSTEM PKG | \$5,000 | \$3,850 | 23\% |
| RVCD | RELIA-VOTE CHECKBOX DETECT SOFTWARE | \$2,581 | \$1,987 | 23\% |
| RVCE | RELIA-VOTE NO SIGNATURE DETECT SOFTWARE | \$2,581 | \$1,987 | 23\% |
| RVCF | RELIA-VOTE MSV CLIENT SOFTWARE | \$3,871 | \$2,981 | 23\% |
| ST10 | STACKER, MIXED MAIL - PRIMARY, 1 TIER | \$39,035 | \$30,057 | 23\% |
| ST11 | STACKER, MIXED MAIL - SECONDARY, 1 TIER | \$38,303 | \$29,493 | 23\% |
| ST12 | INTERFACE MODULE, MM STACKER, DOMESTIC | \$56,657 | \$43,626 | 23\% |
| ST14 | U-TURN MODULE, MM STACKER | \$31,169 | \$24,000 | 23\% |
| ST20 | ASSY, MAIL TUB DRAWERS | \$4,252 | \$3,274 | 23\% |
| ST21 | STAND ASSY - PRINTER MMS | \$5,291 | \$4,074 | 23\% |
| ST23 | THICK MAIL RETRO KIT, FEEDER | \$13,740 | \$10,580 | 23\% |
| ST24 | THICK MAIL KIT, FEEDER | \$1,937 | \$1,491 | 23\% |
| ST25 | THICK MAIL KIT + RETRO, PJET SHORT | \$1,723 | \$1,327 | 23\% |
| ST26 | THICK MAIL KIT + RETRO, VJET SHORT | \$3,118 | \$2,401 | 23\% |
| ST27 | THICK MAIL KIT, MEDIUM I/O | \$5,654 | \$4,354 | 23\% |
| SDW10 | KIT-VARISORT WIN10 PCS UPGRADE | \$12,976 | \$9,992 | 23\% |
| SRHA | KIT-IP COMPUTER WIN10 UPGRADE | \$3,717 | \$2,862 | 23\% |
| SRJA | KIT-KVM WIN10 UPGRADE | \$1,591 | \$1,225 | 23\% |
| SR9W | KIT-OLYMPIC II WIN10 PCS UPGRADE | \$11,949 | \$9,201 | 23\% |
| SLW10 | KIT-RELIANT WIN10 PCS UPGRADE | \$9,744 | \$7,503 | 23\% |
| SRW10 | KIT-VANTAGE WIN10 PCS UPGRADE | \$12,014 | \$9,251 | 23\% |
| DMIV2 | DMIV INFINITY SERIES MAILING MACHINE | \$31,380 | \$25,104 | 23\% |
| DMIV201 | DMI V2 STARTUP KIT | \$16,931 | \$13,545 | 23\% |
| DMIV204 | DMI V2 SINGLE INK CARTRIDGE (771) | \$738 | \$590 | 23\% |
| DMIV205 | DMI V2 SINGLE PRINT HEAD | \$733 | \$586 | 23\% |
| Y780970 | KIT, APS/MPS DMI V2 COVER ASSY | \$1,558 | \$1,247 | 23\% |
| DMIM | DMIV2 MID SPEED/CYCLES | \$0 | \$0 |  |
| DMIH | DMIV2 HIGH SPEED/CYCLES | \$0 | \$0 |  |


| PCN | Description and Availability Comments | POS List EMA | $\begin{array}{\|l\|} \hline \text { St of PA } \\ \text { POS EMA } \end{array}$ | Discount \% | $\begin{gathered} \text { AR 1-4 List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { AR 1-4 PA } \\ \text { EMA } \end{gathered}$ | Discount \% | $\begin{array}{\|c\|} \hline \text { AR 5-6 List } \\ \text { EMA } \end{array}$ | $\begin{gathered} \hline \text { AR 5-6 PA } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \hline \text { Discount } \\ \% \end{gathered}$ | $\begin{gathered} \text { AR 7-8 List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \hline \text { AR 7-8 PA } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \hline \text { Discount } \\ \% \end{gathered}$ | $\begin{gathered} \hline \text { AR 9+ List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \hline \text { AR 9+PA } \\ \text { EMA } \end{gathered}$ | Discount \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| zx0A | MSE12 3FDR 10X13 CHASSIS | \$9,950 | \$8,383 | 15.75\% | \$10,998 | \$9,266 | 15.75\% | \$12,208 | \$10,285 | 15.75\% | \$13,917 | \$11,725 | 15.75\% | \$16,284 | \$13,719 | 15.75\% |
| zx0A | MSE14 3FDR 10x13 CHASSIS | \$9,950 | \$8,383 | 15.75\% | \$10,998 | \$9,266 | 15.75\% | \$12,208 | \$10,285 | 15.75\% | \$13,917 | \$11,725 | 15.75\% | \$16,284 | \$13,719 | 15.75\% |
| zx0A | MSE 12 3FDR 6x9 Chassis | \$9,950 | \$8,383 | 15.75\% | \$10,998 | \$9,266 | 15.75\% | \$12,208 | \$10,285 | 15.75\% | \$13,917 | \$11,725 | 15.75\% | \$16,284 | \$13,719 | 15.75\% |
| zxoA | MSE 143 3FDR $6 \times 9$ CHASSIS | \$9,950 | \$8,883 | 15.75\% | \$10,998 | \$9,266 | 15.75\% | \$12,208 | \$10,285 | 15.75\% | \$13,917 | \$11,725 | 15.75\% | \$16,284 | \$13,719 | 15.75\% |
| zxob | MSE12 6FDR 10x13 CHASSIS | \$11,200 | \$9,436 | 15.75\% | \$12,380 | \$10,430 | 15.75\% | \$13,742 | \$11,577 | 15.75\% | \$15,666 | \$13,198 | 15.75\% | \$18,330 | \$15,443 | 15.75\% |
| zx0 | MSE14 6FDR 10x13 CHASSIS | \$11,200 | \$9,436 | 15.75\% | \$12,380 | \$10,430 | 15.75\% | \$13,742 | \$11,577 | 15.75\% | \$15,666 | \$13,198 | 15.75\% | \$18,330 | \$15,443 | 15.75\% |
| zхов | MSE 12 6FDR 6x9 Chassis | \$11,200 | \$9,436 | 15.75\% | \$12,380 | \$10,430 | 15.75\% | \$13,742 | \$11,577 | 15.75\% | \$15,666 | \$13,198 | 15.75\% | \$18,330 | \$15,443 | 15.75\% |
| zxOB | MSE 14 6FDR 6x9 Chassis | \$11,200 | \$9,436 | 15.75\% | \$12,380 | \$10,430 | 15.75\% | \$13,742 | \$11,577 | 15.75\% | \$15,666 | \$13,198 | 15.75\% | \$18,330 | \$15,443 | 15.75\% |
| zxoc | MSE 12 9FDR 6x9 Chassis | \$10,650 | \$8,973 | 15.75\% | \$11,772 | \$9,918 | 15.75\% | \$13,067 | \$11,009 | 15.75\% | \$14,896 | \$12,550 | 15.75\% | \$17,430 | \$14,685 | 15.75\% |
| zxoc | MSE 14 9FDR 6x9 Chassis | \$10,650 | \$8,973 | 15.75\% | \$11,772 | \$9,918 | 15.75\% | \$13,067 | \$11,009 | 15.75\% | \$14,896 | \$12,550 | 15.75\% | \$17,430 | \$14,685 | 15.75\% |
| zxOC | MSE12 9FDR 10X13 CHASSIS | \$10,650 | \$8,973 | 15.75\% | \$11,772 | \$9,918 | 15.75\% | \$13,067 | \$11,009 | 15.75\% | \$14,896 | \$12,550 | 15.75\% | \$17,430 | \$14,685 | 15.75\% |
| zxoc | MSE14 9FDR 10x13 CHASSIS | \$10,650 | \$8,973 | 15.75\% | \$11,772 | \$9,918 | 15.75\% | \$13,067 | \$11,009 | 15.75\% | \$14,896 | \$12,550 | 15.75\% | \$17,430 | \$14,685 | 15.75\% |
| 2xOD | MSE12 12FD 10X13 CHASSIS | \$13,750 | \$11,584 | 15.75\% | \$15,198 | \$12,805 | 15.75\% | \$16,870 | \$14,214 | 15.74\% | \$19,232 | \$16,203 | 15.75\% | \$22,502 | \$18,959 | 15.75\% |
| 2x00 | MSE14 12FD 10X13 CHASSIS | \$13,750 | \$11,584 | 15.75\% | \$15,198 | \$12,805 | 15.75\% | \$16,870 | \$14,214 | 15.74\% | \$19,232 | \$16,203 | 15.75\% | \$22,502 | \$18,959 | 15.75\% |
| $2 \times 0 \mathrm{D}$ | MSE 12 12FDR $6 \times 9$ CHASSIS | \$13,750 | \$11,584 | 15.75\% | \$15,198 | \$12,805 | 15.75\% | \$16,870 | \$14,214 | 15.74\% | \$19,232 | \$16,203 | 15.75\% | \$22,502 | \$18,959 | 15.75\% |
| 2x0D | MSE 14 12FDR $6 \times 9$ CHASSIS | \$13,750 | \$11,584 | 15.75\% | \$15,198 | \$12,805 | 15.75\% | \$16,870 | \$14,214 | 15.74\% | \$19,232 | \$16,203 | 15.75\% | \$22,502 | \$18,959 | 15.75\% |
| $2 \times 09$ | MSE 12-15 FDR 6X9 CHASSIS | \$13,200 | \$11,121 | 15.75\% | \$14,590 | \$12,292 | 15.75\% | \$16,195 | \$13,644 | 15.75\% | \$18,462 | \$15,554 | 15.75\% | \$21,602 | \$18,200 | 15.75\% |
| zxoh | MSE $12-18$ Station Chassis | \$12,650 | \$10,658 | 15.75\% | \$13,983 | \$11,780 | 15.75\% | \$15,521 | \$13,076 | 15.75\% | \$17,694 | \$14,906 | 15.76\% | \$20,703 | \$17,441 | 15.76\% |
| zxow | MSE12-4 FDR 10X13 CHASSIS | \$10,400 | \$8,762 | 15.75\% | \$11,496 | \$9,685 | 15.75\% | \$12,761 | \$10,750 | 15.76\% | \$14,547 | \$12,255 | 15.76\% | \$17,021 | \$14,340 | 15.75\% |
| zxow | MSE14-4 FDR $10 \times 13$ CHASSIS | \$10,400 | \$8,762 | 15.75\% | \$11,496 | \$9,685 | 15.75\% | \$12,761 | \$10,750 | 15.76\% | \$14,547 | \$12,255 | 15.76\% | \$17,021 | \$14,340 | 15.75\% |
| zxow | MSE12-4 FDR $6 \times 9$ CHASSIS | \$10,400 | \$8,762 | 15.75\% | \$11,496 | \$9,685 | 15.75\% | \$12,761 | \$10,750 | 15.76\% | \$14,547 | \$12,255 | 15.76\% | \$17,021 | \$14,340 | 15.75\% |
| zxow | MSE14-4FDR $6 \times 9$ CHASSIS | \$10,400 | \$8,762 | 15.75\% | \$11,496 | \$9,685 | 15.75\% | \$12,761 | \$10,750 | 15.76\% | \$14,547 | \$12,255 | 15.76\% | \$17,021 | \$14,340 | 15.75\% |
| zxox | MSE12-10 FDR $10 \times 13$ CHASSIS | \$11,700 | \$9,857 | 15.75\% | \$12,932 | \$10,896 | 15.74\% | \$14,355 | \$12,095 | 15.74\% | \$16,364 | \$13,788 | 15.74\% | \$19,147 | \$16,133 | 15.74\% |
| zxox | MSE14-10 FDR 10X13 CHASSIS | \$11,700 | \$9,857 | 15.75\% | \$12,932 | \$10,896 | 15.74\% | \$14,355 | \$12,095 | 15.74\% | \$16,364 | \$13,788 | 15.74\% | \$19,147 | \$16,133 | 15.74\% |
| zxox | MSE12-10 FDR 6X9 CHASSIS | \$11,700 | \$9,857 | 15.75\% | \$12,932 | \$10,896 | 15.74\% | \$14,355 | \$12,095 | 15.74\% | \$16,364 | \$13,788 | 15.74\% | \$19,147 | \$16,133 | 15.74\% |
| zxox | MSE14-10 FDR $6 \times 9$ CHASSIS | \$11,700 | \$9,857 | 15.75\% | \$12,932 | \$10,896 | 15.74\% | \$14,355 | \$12,095 | 15.74\% | \$16,364 | \$13,788 | 15.74\% | \$19,147 | \$16,133 | 15.74\% |
| zx0z | MSE12-8 FDR 10X13 CHASSIS | \$10,850 | \$9,141 | 15.75\% | \$11,993 | \$10,104 | 15.75\% | \$13,312 | \$11,215 | 15.75\% | \$15,176 | \$12,786 | 15.75\% | \$17,757 | \$14,960 | 15.75\% |
| zx0z | MSE14-8 FDR $10 \times 13$ CHASSIS | \$10,850 | \$9,141 | 15.75\% | \$11,993 | \$10,104 | 15.75\% | \$13,312 | \$11,215 | 15.75\% | \$15,176 | \$12,786 | 15.75\% | \$17,757 | \$14,960 | 15.75\% |
| zx0z | MSE12-8 FDR $6 \times 9$ CHASSIS | \$10,850 | \$9,141 | 15.75\% | \$11,993 | \$10,104 | 15.75\% | \$13,312 | \$11,215 | 15.75\% | \$15,176 | \$12,786 | 15.75\% | \$17,757 | \$14,960 | 15.75\% |
| zx0z | MSE14-8 FDR 6X9 CHASSIS | \$10,850 | \$9,141 | 15.75\% | \$11,993 | \$10,104 | 15.75\% | \$13,312 | \$11,215 | 15.75\% | \$15,176 | \$12,786 | 15.75\% | \$17,757 | \$14,960 | 15.75\% |
| 2x2A | MSE12-10 FDR $10 \times 13$ CHASSIS | \$11,700 | \$9,857 | 15.75\% | \$12,932 | \$10,896 | 15.74\% | \$14,355 | \$12,095 | 15.74\% | \$16,364 | \$13,788 | 15.74\% | \$19,147 | \$16,133 | 15.74\% |
| 2X2B | MSE14-10 FDR $10 \times 13$ CHASSIS | \$11,700 | \$9,857 | 15.75\% | \$12,932 | \$10,896 | 15.74\% | \$14,355 | \$12,095 | 15.74\% | \$16,364 | \$13,788 | 15.74\% | \$19,147 | \$16,133 | 15.74\% |
| zx2C | MSE12-10 FDR 6X9 CHASSIS | \$11,700 | \$9,857 | 15.75\% | \$12,932 | \$10,896 | 15.74\% | \$14,355 | \$12,095 | 15.74\% | \$16,364 | \$13,788 | 15.74\% | \$19,147 | \$16,133 | 15.74\% |
| 2x20 | MSE14-10 FDR 6X9 CHASSIS | \$11,700 | \$9,857 | 15.75\% | \$12,932 | \$10,896 | 15.74\% | \$14,355 | \$12,095 | 15.74\% | \$16,364 | \$13,788 | 15.74\% | \$19,147 | \$16,133 | 15.74\% |
| 2X4A | MSE12-4 FDR $10 \times 13$ CHASSIS | \$10,400 | \$8,762 | 15.75\% | \$11,496 | \$9,685 | 15.75\% | \$12,761 | \$10,750 | 15.76\% | \$14,547 | \$12,255 | 15.76\% | \$17,021 | \$14,340 | 15.75\% |
| 2x4B | MSE14-4 FDR 10X13 CHASSIS | \$10,400 | \$8,762 | 15.75\% | \$11,496 | \$9,685 | 15.75\% | \$12,761 | \$10,750 | 15.76\% | \$14,547 | \$12,255 | 15.76\% | \$17,021 | \$14,340 | 15.75\% |
| zxac | MSE12-4 FDR $6 \times 9$ CHASSIS | \$10,400 | \$8,762 | 15.75\% | \$11,496 | \$9,685 | 15.75\% | \$12,761 | \$10,750 | 15.76\% | \$14,547 | \$12,255 | 15.76\% | \$17,021 | \$14,340 | 15.75\% |
| 2X4D | MSE14-4 FDR 6X9 CHASSIS | \$10,400 | \$8,762 | 15.75\% | \$11,496 | \$9,685 | 15.75\% | \$12,761 | \$10,750 | 15.76\% | \$14,547 | \$12,255 | 15.76\% | \$17,021 | \$14,340 | 15.75\% |
| 2X8A | MSE12-8 FDR 10X13 CHASSIS | \$10,850 | \$9,141 | 15.75\% | \$11,993 | \$10,104 | 15.75\% | \$13,312 | \$11,215 | 15.75\% | \$15,176 | \$12,786 | 15.75\% | \$17,757 | \$14,960 | 15.75\% |
| 2X8B | MSE14-8 FDR $10 \times 13$ CHASSIS | \$10,850 | \$9,141 | 15.75\% | \$11,993 | \$10,104 | 15.75\% | \$13,312 | \$11,215 | 15.75\% | \$15,176 | \$12,786 | 15.75\% | \$17,757 | \$14,960 | 15.75\% |
| 2X8C | MSE12-8 FDR $6 \times 9$ CHASSIS | \$10,850 | \$9,141 | 15.75\% | \$11,993 | \$10,104 | 15.75\% | \$13,312 | \$11,215 | 15.75\% | \$15,176 | \$12,786 | 15.75\% | \$17,757 | \$14,960 | 15.75\% |
| $2 \times 8 \mathrm{D}$ | MSE14-8 FDR $6 \times 9$ CHASSIS | \$10,850 | \$9,141 | 15.75\% | \$11,993 | \$10,104 | 15.75\% | \$13,312 | \$11,215 | 15.75\% | \$15,176 | \$12,786 | 15.75\% | \$17,757 | \$14,960 | 15.75\% |
| 2XM9 | MSE 12-15 FDR 6X9 CHASSIS | \$13,200 | \$11,121 | 15.75\% | \$14,590 | \$12,292 | 15.75\% | \$16,195 | \$13,644 | 15.75\% | \$18,462 | \$15,554 | 15.75\% | \$21,602 | \$18,200 | 15.75\% |
| zхмм | MSE 12-18 FDR CHASSIS | \$12,650 | \$10,658 | 15.75\% | \$13,983 | \$11,780 | 15.75\% | \$15,521 | \$13,076 | 15.75\% | \$17,694 | \$14,906 | 15.76\% | \$20,703 | \$17,441 | 15.76\% |
| 2x10 | COMPRESSOR RIVAL/DI2000 | \$625 | \$527 | 15.75\% | \$691 | \$582 | 15.77\% | \$767 | \$646 | 15.78\% | \$874 | \$736 | 15.79\% | \$1,023 | \$862 | 15.74\% |
| zx25 | 12K SPEED UPGRADE | \$1,000 | \$843 | 15.75\% | \$1,105 | \$931 | 15.75\% | \$1,227 | \$1,033 | 15.81\% | \$1,398 | \$1,178 | 15.74\% | \$1,636 | \$1,378 | 15.77\% |
| 2XB7 | 2 STAGE BUFFER MSE | \$720 | \$607 | 15.75\% | \$796 | \$670 | 15.83\% | \$884 | \$744 | 15.84\% | \$1,007 | \$848 | 15.79\% | \$1,179 | \$992 | 15.86\% |
| zхот | 4 Station chassis | \$11,200 | \$9,436 | 15.75\% | \$12,380 | \$10,430 | 15.75\% | \$13,742 | \$11,577 | 15.75\% | \$15,666 | \$13,198 | 15.75\% | \$18,330 | \$15,443 | 15.75\% |
| zxou | 3 STATION CHASSIS | \$9,850 | \$8,299 | 15.75\% | \$10,888 | \$9,173 | 15.75\% | \$12,086 | \$10,182 | 15.75\% | \$13,778 | \$11,608 | 15.75\% | \$16,121 | \$13,582 | 15.75\% |
| zxov | 6 STATION CHASSIS | \$11,200 | \$9,436 | 15.75\% | \$12,380 | \$10,430 | 15.75\% | \$13,742 | \$11,577 | 15.75\% | \$15,666 | \$13,198 | 15.75\% | \$18,330 | \$15,443 | 15.75\% |
| 2XMA | RIVAL 2 encl- - Sales PCN | \$9,550 | \$8,046 | 15.75\% | \$10,556 | \$8,893 | 15.75\% | \$11,717 | \$9,871 | 15.75\% | \$13,358 | \$11,253 | 15.76\% | \$15,629 | \$13,167 | 15.75\% |
| 2XMB | RIVAL 3 ENCL - SALES PCN | \$9,850 | \$8,299 | 15.75\% | \$10,888 | \$9,173 | 15.75\% | \$12,086 | \$10,182 | 15.75\% | \$13,778 | \$11,608 | 15.75\% | \$16,121 | \$13,582 | 15.75\% |
| zxmc | RIVAL 4 Encl - Sales PCN | \$10,550 | \$8,888 | 15.75\% | \$11,661 | \$9,825 | 15.74\% | \$12,944 | \$10,906 | 15.74\% | \$14,756 | \$12,433 | 15.74\% | \$17,265 | \$14,547 | 15.74\% |
| 2XMD | RIVAL 5 ENCL - SALES PCN | \$10,850 | \$9,141 | 15.75\% | \$11,993 | \$10,104 | 15.75\% | \$13,312 | \$11,215 | 15.75\% | \$15,176 | \$12,786 | 15.75\% | \$17,757 | \$14,960 | 15.75\% |
| ZXME | RIVAL 6 Encl - Sales PCN | \$11,200 | \$9,436 | 15.75\% | \$12,380 | \$10,430 | 15.75\% | \$13,742 | \$11,577 | 15.75\% | \$15,666 | \$13,198 | 15.75\% | \$18,330 | \$15,443 | 15.75\% |
| DITP | 90 " TABLE-110V | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% |
| f7ze | 30" table extension | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% |
| Y941 | Flats \& Letters stacker | \$400 | \$337 | 15.75\% | \$442 | \$372 | 15.84\% | \$491 | \$413 | 15.89\% | \$559 | \$471 | 15.74\% | \$654 | \$551 | 15.75\% |
| Y980 | Letters - horizontal belt stacker | \$216 | \$182 | 15.75\% | \$239 | \$201 | 15.90\% | \$265 | \$223 | 15.85\% | \$302 | \$254 | 15.89\% | \$354 | \$298 | 15.82\% |
| y900 | COMPANION INSERTER SYSTEM | \$11,113 | \$9,363 | 15.75\% | \$12,284 | \$10,349 | 15.75\% | \$13,635 | \$11,487 | 15.75\% | \$15,544 | \$13,096 | 15.75\% | \$18,188 | \$15,323 | 15.75\% |
| у9мв | HCSF MBSC | \$515 | \$434 | 15.75\% | \$569 | \$480 | 15.64\% | \$632 | \$533 | 15.66\% | \$720 | \$607 | 15.69\% | \$842 | \$711 | 15.56\% |
| ygvs | LETTERS - VERTICAL POWER STACKER | \$156 | \$131 | 15.75\% | \$172 | \$145 | 15.70\% | \$191 | \$161 | 15.71\% | \$218 | \$183 | 16.06\% | \$255 | \$215 | 15.69\% |
| R503 | dC METERLINK KIT (6500 SERIES) | \$173 | \$145 | 15.75\% | \$191 | \$161 | 15.71\% | \$212 | \$179 | 15.57\% | \$242 | \$204 | 15.70\% | \$283 | \$238 | 15.90\% |
| R7Az | WEIGH ON THE fl Software | \$2,733 | \$2,303 | 15.75\% | \$3,021 | \$2,545 | 15.76\% | \$3,353 | \$2,825 | 15.75\% | \$3,823 | \$3,220 | 15.77\% | \$4,473 | \$3,768 | 15.76\% |
| RD04 | dC mCS PRINTER integration sw | \$3,180 | \$2,679 | 15.75\% | \$3,515 | \$2,961 | 15.76\% | \$3,902 | \$3,287 | 15.76\% | \$4,448 | \$3,747 | 15.76\% | \$5,204 | \$4,384 | 15.76\% |
| RD12 | SmARTSCAN BARCODE SCAN SW | \$1,800 | \$1,517 | 15.75\% | \$1,990 | \$1,676 | 15.78\% | \$2,209 | \$1,860 | 15.80\% | \$2,518 | \$2,121 | 15.77\% | \$2,946 | \$2,481 | 15.78\% |
| RD23 | COLLATION LOG - FIXED FORMAT | \$1,241 | \$1,045 | 15.75\% | \$1,371 | \$1,155 | 15.75\% | \$1,522 | \$1,282 | 15.77\% | \$1,735 | \$1,462 | 15.73\% | \$2,030 | \$1,710 | 15.76\% |
| RD3J | DC COMPUTER -FPS-SERRES W-API | \$630 | \$531 | 15.75\% | \$696 | \$587 | 15.66\% | \$773 | \$652 | 15.65\% | \$881 | \$743 | 15.66\% | \$1,030 | \$869 | 15.63\% |
| RD3S | DC WORKSTATION COMPUTER XP-INSITE | \$213 | \$179 | 15.75\% | \$235 | \$198 | 15.74\% | \$261 | \$220 | 15.71\% | \$297 | \$251 | 15.49\% | \$348 | \$293 | 15.80\% |
| RD60 | DIRECT REPORTS W-meter report sw | \$828 | \$698 | 15.75\% | \$915 | \$771 | 15.74\% | \$1,016 | \$856 | 15.75\% | \$1,158 | \$976 | 15.72\% | \$1,355 | \$1,142 | 15.72\% |
| RD63 | AUTO RE-SYNCHRONIZATION SW | \$4,725 | \$3,981 | 15.75\% | \$5,223 | \$4,400 | 15.76\% | \$5,798 | \$4,884 | 15.76\% | \$6,609 | \$5,568 | 15.75\% | \$7,733 | \$6,515 | 15.75\% |
| RD66 | FDR TO FDR MATCH-TM MERGING SW | \$1,365 | \$1,150 | 15.75\% | \$1,509 | \$1,271 | 15.77\% | \$1,675 | \$1,411 | 15.76\% | \$1,909 | \$1,608 | 15.77\% | \$2,234 | \$1,882 | 15.76\% |
| RD68 | PRIORITIZED SELECT SW | \$2,580 | \$2,174 | 15.75\% | \$2,852 | \$2,403 | 15.74\% | \$3,166 | \$2,667 | 15.76\% | \$3,609 | \$3,041 | 15.74\% | \$4,223 | \$3,558 | 15.75\% |
| RD69 | outsort on account number sw | \$1,283 | \$1,081 | 15.75\% | \$1,418 | \$1,194 | 15.80\% | \$1,574 | \$1,325 | 15.82\% | \$1,794 | \$1,511 | 15.77\% | \$2,099 | \$1,768 | 15.77\% |
| RD70 | INSERT VERIFICATION SOFTWARE | \$908 | \$765 | 15.75\% | \$1,003 | \$845 | 15.75\% | \$1,113 | \$938 | 15.72\% | \$1,269 | \$1,069 | 15.76\% | \$1,485 | \$1,251 | 15.76\% |
| RD71 | WEIGHT VERIIICATION SOFTWARE | \$2,490 | \$2,098 | 15.75\% | \$2,752 | \$2,319 | 15.73\% | \$3,055 | \$2,574 | 15.74\% | \$3,482 | \$2,934 | 15.74\% | \$4,075 | \$3,434 | 15.73\% |
| RD72 | TOTAL WEIGH W- Meter Select sw | \$2,580 | \$2,174 | 15.75\% | \$2,852 | \$2,403 | 15.74\% | \$3,166 | \$2,667 | 15.76\% | \$3,609 | \$3,041 | 15.74\% | \$4,223 | \$3,558 | 15.75\% |
| RD73 | RESETTABLE METER CONTROL SW | \$833 | \$701 | 15.75\% | \$920 | \$775 | 15.76\% | \$1,021 | \$860 | 15.77\% | \$1,164 | \$981 | 15.72\% | \$1,362 | \$1,147 | 15.79\% |
| RD78 | DC INTELL. INKEET PRINTING - TEXT-GRAPHICS | \$3,300 | \$2,780 | 15.75\% | \$3,648 | \$3,073 | 15.76\% | \$4,049 | \$3,411 | 15.76\% | \$4,616 | \$3,889 | 15.75\% | \$5,401 | \$4,550 | 15.76\% |
| RD80 | MASTERTRACK HIGH INTEGRITY SW | \$3,975 | \$3,349 | 15.75\% | \$4,394 | \$3,702 | 15.75\% | \$4,877 | \$4,109 | 15.75\% | \$5,560 | \$4,685 | 15.74\% | \$6,506 | \$5,481 | 15.75\% |
| RD87 | PRIME DC | \$6,182 | \$5,208 | 15.75\% | \$6,833 | \$5,757 | 15.75\% | \$7,585 | \$6,390 | 15.75\% | \$8,646 | \$7,285 | 15.74\% | \$10,117 | \$8,524 | 15.75\% |
| RD88 | AdVAnced dc | \$13,598 | \$11,456 | 15.75\% | \$15,030 | \$12,663 | 15.75\% | \$16,683 | \$14,056 | 15.75\% | \$19,019 | \$16,024 | 15.75\% | \$22,253 | \$18,749 | 15.75\% |
| RD8A | UPGRADE PRIME TO Advanced dc | \$8,250 | \$6,951 | 15.75\% | \$9,119 | \$7,683 | 15.75\% | \$10,122 | \$8,528 | 15.75\% | \$11,539 | \$9,722 | 15.75\% | \$13,502 | \$11,375 | 15.75\% |
| RD92 | fllebase enabler | \$3,200 | \$2,996 | 15.75\% | \$3,537 | \$2,980 | 15.75\% | \$3,926 | \$3,308 | 15.74\% | \$4,476 | \$3,771 | 15.75\% | \$5,237 | \$4,412 | 15.75\% |
| ${ }_{\text {RD3G }}$ | FAULT-TOLERANT DC Server | \$15,000 | \$12,638 | 15.75\% | \$16,580 | \$13,969 | 15.75\% | \$18,404 | \$15,506 | 15.75\% | \$20,980 | \$17,676 | 15.75\% | \$24,548 | \$20,683 | 15.74\% |
| RD3M | dC Standard server | \$1,400 | \$1,180 | 15.75\% | \$1,547 | \$1,304 | 15.71\% | \$1,717 | \$1,447 | 15.73\% | \$1,958 | \$1,650 | 15.73\% | \$2,290 | \$1,931 | 15.68\% |
| RD3N | DC MID-RANGE SERVER | \$4,000 | \$3,370 | 15.75\% | \$4,421 | \$3,725 | 15.74\% | \$4,907 | \$4,135 | 15.73\% | \$5,594 | \$4,714 | 15.73\% | \$6,546 | \$5,515 | 15.75\% |
| RD62 | dC Workstation base sw | \$795 | \$670 | 15.75\% | \$879 | \$740 | 15.81\% | \$976 | \$821 | 15.88\% | \$1,112 | \$936 | 15.83\% | \$1,301 | \$1,096 | 15.76\% |
| RD96 | FLLE Server set-up charge | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% |
| RDFw | DC VERIFY FOUNDATION 1-4 | \$4,100 | \$3,454 | 15.75\% | \$4,532 | \$3,818 | 15.75\% | \$5,031 | \$4,238 | 15.76\% | \$5,735 | \$4,831 | 15.76\% | \$6,710 | \$5,653 | 15.75\% |
| RDFX | dC VERIFY Foundation ${ }^{\text {+ }}$ | \$12,700 | \$10,700 | 15.75\% | \$14,038 | \$11,827 | 15.75\% | \$15,582 | \$13,128 | 15.75\% | \$17,764 | \$14,966 | 15.75\% | \$20,785 | \$17,511 | 15.75\% |
| RDFY | DC VERIFY PRIME DC SYS | \$3,300 | \$2,780 | 15.75\% | \$3,648 | \$3,073 | 15.76\% | \$4,049 | \$3,411 | 15.76\% | \$4,616 | \$3,889 | 15.75\% | \$5,401 | \$4,550 | 15.76\% |
| RDFz | dC Verify adv dc svs | \$100 | \$84 | 15.75\% | \$111 | \$93 | 16.22\% | \$123 | \$103 | 16.26\% | \$140 | \$118 | 15.71\% | \$164 | \$138 | 15.85\% |
| RDGO | DC MID-RANGE SERVER HDWR - No Rack | \$1,854 | \$1,562 | 15.75\% | \$2,049 $\$ 8211$ | \$1,727 | 15.71\% | $\$ 2,274$ <br> $\$ 2,454$ | \$1,917 | 15.70\% | \$2,593 | \$2,185 | 15.73\% | \$3,034 | \$2,557 | 15.72\% |
| RDPM | LOCAL DC Insite-base - 4 INSERTERS Or Less | \$2,000 | \$1,685 | 15.75\% | \$2,211 | \$1,862 | 15.78\% | \$2,454 | \$2,067 | 15.77\% | \$2,798 | \$2,356 | 15.80\% | \$3,274 | \$2,757 | 15.79\% |
| RDPN | DFW INSITE - STD ( $5+$ SYTTEMS) | \$4,000 | \$3,370 | 15.75\% | \$4,421 | \$3,725 | 15.74\% | \$4,907 | \$4,135 | 15.73\% | \$5,594 | \$4,714 | 15.73\% | \$6,546 | \$5,515 | 15.75\% |
| Y35C | PRINT+ WORKSTATION PKG | \$660 | \$556 | 15.75\% | \$730 | \$615 | 15.75\% | \$810 | \$683 | 15.68\% | \$924 | \$778 | 15.80\% | \$1,081 | \$911 | 15.73\% |
| Y35D | PRINT+ SERVER PACKAGE | \$3,600 | \$3,033 | 15.75\% | \$3,979 | \$3,352 | 15.76\% | \$4,417 | \$3,721 | 15.76\% | \$5,035 | \$4,242 | 15.75\% | \$5,891 | \$4,963 | 15.75\% |
| RDMR | DC VERIFY FOUNDATION, 1 INSERTER (SALES PCN) | \$1,170 | \$986 | 15.75\% | \$1,293 | \$1,090 | 15.70\% | \$1,435 | \$1,210 | 15.68\% | \$1,636 | \$1,379 | 15.71\% | \$1,914 | \$1,614 | 15.67\% |
| RD17 | DOC. LIFECYCLE TRACKING - BASE | \$4,400 | \$3,707 | 15.75\% | \$4,863 | \$4,097 | 15.75\% | \$5,398 | \$4,548 | 15.75\% | \$6,154 | \$5,184 | 15.76\% | \$7,200 | \$6,066 | 15.75\% |
| RD6S | INTEGRITY REPORT TOOL | \$720 | \$607 | 15.75\% | \$796 | \$670 | 15.83\% | \$884 | \$744 | 15.84\% | \$1,07 | \$848 | 15.79\% | \$1,179 | \$992 | 15.86\% |
| RD8P | dC KEY PPMCP Interface | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% |
| RD90 | Remote service access unit | \$164 | \$138 | 15.75\% | \$181 | \$152 | 16.02\% | \$201 | \$169 | 15.92\% | \$229 | \$192 | 16.16\% | \$268 | \$225 | 16.04\% |
| RD95 | output scanning-dC Screen | \$1,260 | \$1,062 | 15.75\% | \$1,393 | \$1,173 | 15.79\% | \$1,546 | \$1,302 | 15.78\% | \$1,763 | \$1,484 | 15.83\% | \$2,062 | \$1,737 | 15.76\% |
| RD9A | AUTO Job Setup | \$405 | \$341 | 15.75\% | \$448 | \$377 | 15.85\% | \$497 | \$418 | 15.90\% | \$567 | \$477 | 15.87\% | \$663 | \$558 | 15.84\% |
| RDBV | DFWORKS BASE SERVER PKG | \$2,805 | \$2,363 | 15.75\% | \$3,100 | \$2,612 | 15.74\% | \$3,441 | \$2,899 | 15.75\% | \$3,923 | \$3,305 | 15.75\% | \$4,590 | \$3,867 | 15.75\% |
| RDDO | SMALL (6U) RACK ASSEMBLY | \$273 | \$230 | 15.75\% | \$302 | \$254 | 15.89\% | \$335 | \$282 | 15.82\% | \$382 | \$321 | 15.97\% | \$447 | \$376 | 15.88\% |
| RDD1 | MEDIUM RACK ASSEMBLY | \$764 | \$643 | 15.75\% | \$844 | \$711 | 15.76\% | \$937 | \$789 | 15.80\% | \$1,068 | \$900 | 15.73\% | \$1,250 | \$1,053 | 15.76\% |
| RDD2 RDD8 | TALL RACK ASSEMBLY DIRECVIIEW INTERFACE | \$959 | \$808 $\$ 327$ | ${ }_{\text {15 }}^{15.75 \%}$ 15.75\% | \$1,059 $\$ 429$ | $\$ 893$ $\$ 361$ | 15.68\% $15.85 \%$ | \$ 1,175 $\$ 476$ | \$991 $\$ 401$ | 15.66\% 15.76\% | $\$ 1,340$ $\$ 543$ | \$1,130 $\$ 457$ | $15.67 \%$ $15.84 \%$ | $\$ 1,568$ $\$ 635$ | $\$ 1,322$ $\$ 534$ | 15.69\% $15.91 \%$ |


| PCN | Description and Availability Comments | POS List EMA | $\begin{array}{\|c\|} \hline \text { St of PA } \\ \text { POS EMA } \end{array}$ | Discount \% | $\begin{gathered} \text { AR 1-4 List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \hline \text { AR 1-4 PA } \\ \text { EMA } \end{gathered}$ | Discount \% | $\begin{gathered} \text { AR 5-6 List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { AR 5-6 PA } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \hline \text { Discount } \\ \% \end{gathered}$ | $\begin{aligned} & \text { AR 7-8 List } \\ & \text { EMA } \end{aligned}$ | $\begin{gathered} \hline \text { AR 7-8 PA } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \hline \text { Discount } \\ \% \end{gathered}$ | $\begin{gathered} \text { AR 9+ List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { AR 9+ PA } \\ \text { EMA } \end{gathered}$ | Discount \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| RDDA | DIRECTVIEW DASHBOARD | \$1,549 | \$1,305 | 15.75\% | \$1,712 | \$1,443 | 15.71\% | \$1,900 | \$1,602 | 15.68\% | \$2,166 | \$1,826 | 15.70\% | \$2,535 | \$2,137 | 15.70\% |
| rdev | DFWorks ent server pkg | \$8,775 | \$7,393 | 15.75\% | \$9,699 | \$8,172 | 15.74\% | \$10,766 | \$9,071 | 15.74\% | \$12,273 | \$10,341 | 15.74\% | \$14,360 | \$12,099 | 15.75\% |
| RDG1 | dfworks base server | \$2,025 | \$1,706 | 15.75\% | \$2,238 | \$1,886 | 15.73\% | \$2,484 | \$2,093 | 15.74\% | \$2,832 | \$2,387 | 15.71\% | \$3,314 | \$2,792 | 15.75\% |
| RDG2 | DFWorks std server | \$3,300 | \$2,780 | 15.75\% | \$3,648 | \$3,073 | 15.76\% | \$4,049 | \$3,411 | 15.76\% | \$4,616 | \$3,889 | 15.75\% | \$5,401 | \$4,550 | 15.76\% |
| RDge | dfwords ent server | \$6,300 | \$5,308 | 15.75\% | \$6,964 | \$5,867 | 15.75\% | \$7,730 | \$6,512 | 15.76\% | \$8,812 | \$7,424 | 15.75\% | \$10,311 | \$8,687 | 15.75\% |
| RDM1 | MSM - 1 METER(ISC-COMPETITVE) | \$1,110 | \$935 | 15.75\% | \$1,227 | \$1,034 | 15.73\% | \$1,362 | \$1,148 | 15.71\% | \$1,553 | \$1,308 | 15.78\% | \$1,817 | \$1,531 | 15.74\% |
| RDM2 | MSM FOR 2 METERS INSERTER | \$1,185 | \$998 | 15.75\% | \$1,310 | \$1,104 | 15.73\% | \$1,454 | \$1,225 | 15.75\% | \$1,658 | \$1,397 | 15.74\% | \$1,940 | \$1,635 | 15.72\% |
| RDM3 | MSM For 3 METERS INSERTER | \$1,620 | \$1,365 | 15.75\% | \$1,791 | \$1,509 | 15.75\% | \$1,988 | \$1,675 | 15.74\% | \$2,266 | \$1,909 | 15.75\% | \$2,652 | \$2,234 | 15.76\% |
| RDM6 | MSM For dm series mallig mach. CONNECTIVITY | \$1,005 | \$847 | 15.75\% | \$1,111 | \$936 | 15.75\% | \$1,233 | \$1,039 | 15.73\% | \$1,406 | \$1,184 | 15.79\% | \$1,645 | \$1,386 | 15.74\% |
| RDN1 | MSM ROLLUP INTEGRRTY MODULE | \$6,675 | \$5,624 | 15.75\% | \$7,378 | \$6,216 | 15.75\% | \$8,190 | \$6,900 | 15.75\% | \$9,336 | \$7,866 | 15.75\% | \$10,924 | \$9,203 | 15.75\% |
| RDP4 | Insert plan-malirun mgmt-base | \$4,368 | \$3,880 | 15.75\% | \$4,828 | \$4,068 | 15.74\% | \$5,359 | \$4,515 | 15.75\% | \$6,109 | \$5,148 | 15.73\% | \$7,148 | \$6,023 | 15.74\% |
| RDP5 | insert plan-malirun mgmtent. | \$9,828 | \$8,280 | 15.75\% | \$10,863 | \$9,152 | 15.75\% | \$12,058 | \$10,159 | 15.75\% | \$13,746 | \$11,581 | 15.75\% | \$16,084 | \$13,550 | 15.75\% |
| RDP6 | insert plan-malrun mgmt - std | \$7,644 | \$6,440 | 15.75\% | \$8,449 | \$7,118 | 15.75\% | \$9,378 | \$7,901 | 15.75\% | \$10,691 | \$9,007 | 15.75\% | \$12,510 | \$10,539 | 15.76\% |
| RDPK | dFW SHOP Floor control | \$2,031 | \$1,711 | 15.75\% | \$2,245 | \$1,891 | 15.77\% | \$2,492 | \$2,099 | 15.77\% | \$2,841 | \$2,393 | 15.77\% | \$3,324 | \$2,800 | 15.76\% |
| RDS4 | ADD'L 3000w UPS | \$158 | \$133 | 15.75\% | \$174 | \$147 | 15.52\% | \$193 | \$163 | 15.54\% | \$220 | \$186 | 15.45\% | \$258 | \$218 | 15.50\% |
| RDS6 | dFw network switch | \$77 | \$64 | 15.75\% | \$85 | \$71 | 16.47\% | \$94 | \$79 | 15.96\% | \$108 | \$90 | 16.67\% | \$126 | \$105 | 16.67\% |
| RDSV | DFWorks std server pkg | \$5,700 | \$4,802 | 15.75\% | \$6,300 | \$5,308 | 15.75\% | \$6,993 | \$5,892 | 15.74\% | \$7,972 | \$6,717 | 15.74\% | \$9,328 | \$7,859 | 15.75\% |
| RDV7 | doc lifecycle tracking - ent. | \$9,828 | \$8,280 | 15.75\% | \$10,863 | \$9,152 | 15.75\% | \$12,058 | \$10,159 | 15.75\% | \$13,746 | \$11,581 | 15.75\% | \$16,084 | \$13,550 | 15.75\% |
| RDV8 | DOC. LIFECYCLE TRACKING - STD | \$7,644 | \$6,440 | 15.75\% | \$8,449 | \$7,118 | 15.75\% | \$9,378 | \$7,901 | 15.75\% | \$10,691 | \$9,007 | 15.75\% | \$12,510 | \$10,539 | 15.76\% |
| RDV9 | dFw manifesting - Ent. | \$14,742 | \$12,420 | 15.75\% | \$16,295 | \$13,728 | 15.75\% | \$18,087 | \$15,238 | 15.75\% | \$20,620 | \$17,371 | 15.76\% | \$24,126 | \$20,326 | 15.75\% |
| RDVA | DFW MANIFESTING - STD | \$9,828 | \$8,280 | 15.75\% | \$10,863 | \$9,152 | 15.75\% | \$12,058 | \$10,159 | 15.75\% | \$13,746 | \$11,581 | 15.75\% | \$16,084 | \$13,550 | 15.75\% |
| RDVB | DFW POSTAGE ACCOUNTING-BASE | \$3,931 | \$3,312 | 15.75\% | \$4,345 | \$3,61 | 15.74\% | \$4,823 | \$4,064 | 15.74\% | \$5,498 | \$4,633 | 15.73\% | \$6,433 | \$5,420 | 15.75\% |
| RDVC | dFW Postage accounting - ent. | \$9,828 | \$8,280 | 15.75\% | \$10,863 | \$9,152 | 15.75\% | \$12,058 | \$10,159 | 15.75\% | \$13,746 | \$11,581 | 15.75\% | \$16,084 | \$13,550 | 15.75\% |
| RDVD | DFW POSTAGE ACCOUNTING - STD | \$5,897 | \$4,968 | 15.75\% | \$6,518 | \$5,492 | 15.74\% | \$7,235 | \$6,096 | 15.74\% | \$8,248 | \$6,950 | 15.74\% | \$9,651 | \$8,131 | 15.75\% |
| RDVE | DFW PRODUCTIVITY REPORTS-BASE | \$3,931 | \$3,312 | 15.75\% | \$4,345 | \$3,661 | 15.74\% | \$4,823 | \$4,064 | 15.74\% | \$5,498 | \$4,633 | 15.73\% | \$6,433 | \$5,420 | 15.75\% |
| RDVF | DFW Productivity reports-Ent. | \$9,828 | \$8,280 | 15.75\% | \$10,863 | \$9,152 | 15.75\% | \$12,058 | \$10,159 | 15.75\% | \$13,746 | \$11,581 | 15.75\% | \$16,084 | \$13,550 | 15.75\% |
| RDVG | DFW Productivity reports-std | \$5,897 | \$4,968 | 15.75\% | \$6,518 | \$5,492 | 15.74\% | \$7,235 | \$6,096 | 15.74\% | \$8,248 | \$6,950 | 15.74\% | \$9,651 | \$8,131 | 15.75\% |
| RDVH | DFW PLATFORM SOFTWARE-BASE | \$3,822 | \$3,220 | 15.75\% | \$4,225 | \$3,559 | 15.76\% | \$4,690 | \$3,950 | 15.78\% | \$5,346 | \$4,504 | 15.75\% | \$6,256 | \$5,269 | 15.78\% |
| RDVJ | dFw Platform software - ent. | \$9,828 | \$8,280 | 15.75\% | \$10,863 | \$9,152 | 15.75\% | \$12,058 | \$10,159 | 15.75\% | \$13,746 | \$11,581 | 15.75\% | \$16,084 | \$13,550 | 15.75\% |
| RDVk | DFW PLATFORM SOFTWARE - STD | \$8,299 | \$6,992 | 15.75\% | \$9,173 | \$7,728 | 15.75\% | \$10,182 | \$8,578 | 15.75\% | \$11,608 | \$9,779 | 15.76\% | \$13,582 | \$11,442 | 15.76\% |
| RDVL | dFw Production workflow - base | \$8,736 | \$7,360 | 15.75\% | \$9,656 | \$8,135 | 15.75\% | \$10,718 | \$9,030 | 15.75\% | \$12,219 | \$10,294 | 15.75\% | \$14,297 | \$12,045 | 15.75\% |
| RDVM | dFw Production workflow - ent. | \$14,742 | \$12,420 | 15.75\% | \$16,295 | \$13,728 | 15.75\% | \$18,087 | \$15,238 | 15.75\% | \$20,620 | \$17,371 | 15.76\% | \$24,126 | \$20,326 | 15.75\% |
| RDVN | DFW PRODUCTION WORKFLOW - STD | \$12,012 | \$10,120 | 15.75\% | \$13,277 | \$11,186 | 15.75\% | \$14,737 | \$12,416 | 15.75\% | \$16,801 | \$14,155 | 15.75\% | \$19,658 | \$16,562 | 15.75\% |
| RD42 | PI DIRECT ACCESS 1 TO 4 Inserters | \$3,000 | \$2,528 | 15.75\% | \$3,316 | \$2,794 | 15.74\% | \$3,681 | \$3,101 | 15.76\% | \$4,196 | \$3,536 | 15.73\% | \$4,910 | \$4,137 | 15.74\% |
| RD5z | PI DIRECT ACCESS $5+$ INSERTERS | \$5,000 | \$4,213 | 15.75\% | \$5,527 | \$4,656 | 15.76\% | \$6,135 | \$5,168 | 15.76\% | \$6,994 | \$5,892 | 15.76\% | \$8,183 | \$6,894 | 15.75\% |
| RD8N | dC IDLE TIME CONTROL, PER Inserter | \$1,000 | \$843 | 15.75\% | \$1,105 | \$931 | 15.75\% | \$1,227 | \$1,033 | 15.81\% | \$1,398 | \$1,178 | 15.74\% | \$1,636 | \$1,378 | 15.77\% |
| Fl2C | SUREFEED FEEDERS-SE 900 EX | \$400 | \$337 | 15.75\% | \$442 | \$372 | 15.84\% | \$491 | \$413 | 15.89\% | \$559 | \$471 | 15.74\% | \$654 | \$551 | 15.75\% |
| FL2D | FEEDER-ECO 900 ex | \$490 | \$413 | 15.75\% | \$542 | \$456 | 15.87\% | \$602 | \$506 | 15.95\% | \$686 | \$577 | 15.89\% | \$802 | \$675 | 15.84\% |
| Fl2E | belt turnover | \$650 | \$548 | 15.75\% | \$718 | \$605 | 15.74\% | \$797 | \$672 | 15.68\% | \$909 | \$766 | 15.73\% | \$1,063 | \$896 | 15.71\% |
| FL2F | BUMP TURN | \$364 | \$307 | 15.75\% | \$402 | \$339 | 15.67\% | \$446 | \$376 | 15.70\% | \$509 | \$429 | 15.72\% | \$595 | \$502 | 15.63\% |
| Flfd | SUREFEED FEEDERS-SE 1200 EI | \$437 | \$368 | 15.75\% | \$483 | \$407 | 15.73\% | \$536 | \$452 | 15.67\% | \$611 | \$515 | 15.71\% | \$715 | \$603 | 15.66\% |
| FLFE | SUREFEED FEEDERS-SE 1200 MP | \$460 | \$388 | 15.75\% | \$508 | \$428 | 15.75\% | \$564 | \$475 | 15.78\% | \$643 | \$542 | 15.71\% | \$752 | \$634 | 15.69\% |
| FLFH | feeder-St 900 EI | \$272 | \$229 | 15.75\% | \$301 | \$253 | 15.95\% | \$334 | \$281 | 15.87\% | \$381 | \$320 | 16.01\% | \$446 | \$375 | 15.92\% |
| FLFM | 2 UP CUTTER | \$3,380 | \$2,848 | 15.75\% | \$3,736 | \$3,148 | 15.74\% | \$4,147 | \$3,494 | 15.75\% | \$4,728 | \$3,983 | 15.76\% | \$5,532 | \$4,661 | 15.74\% |
| FLFN | 20" InLINE Folder | \$2,050 | \$1,727 | 15.75\% | \$2,266 | \$1,909 | 15.75\% | \$2,515 | \$2,119 | 15.75\% | \$2,867 | \$2,416 | 15.73\% | \$3,355 | \$2,826 | 15.77\% |
| FLFP | FOLD PLATES | \$160 | \$135 | 15.75\% | \$177 | \$149 | 15.82\% | \$196 | \$165 | 15.82\% | \$224 | \$189 | 15.63\% | \$262 | \$221 | 15.65\% |
| fyao | Batch | \$115 | \$97 | 15.75\% | \$127 | \$107 | 15.75\% | \$141 | \$119 | 15.60\% | \$161 | \$135 | 16.15\% | \$188 | \$158 | 15.96\% |
| fyA1 | DOUBLE DETECT W ECO SEP | \$100 | \$84 | 15.75\% | \$111 | \$93 | 16.22\% | \$123 | \$103 | 16.26\% | \$140 | \$118 | 15.71\% | \$164 | \$138 | 15.85\% |
| fyAz | FDR SM Prod w Sngle sep | \$290 | \$244 | 15.75\% | \$321 | \$270 | 15.89\% | \$356 | \$300 | 15.73\% | \$406 | \$342 | 15.76\% | \$475 | \$400 | 15.79\% |
| fyA7 | feedmax 9 ft Conveyor | \$120 | \$101 | 15.75\% | \$133 | \$112 | 15.79\% | \$148 | \$124 | 16.22\% | \$168 | \$142 | 15.48\% | \$197 | \$166 | 15.74\% |
| FYAB | DOUBLE DETECT | \$100 | \$84 | 15.75\% | \$111 | \$93 | 16.22\% | \$123 | \$103 | 16.26\% | \$140 | \$118 | 15.71\% | \$164 | \$138 | 15.85\% |
| FYB1 | BATCH OPTION | \$145 | \$122 | 15.75\% | \$160 | \$135 | 15.63\% | \$178 | \$150 | 15.73\% | \$202 | \$171 | 15.35\% | \$237 | \$200 | 15.61\% |
| Fүв3 | 9 Ft Conveyor | \$489 | \$412 | 15.75\% | \$541 | \$455 | 15.90\% | \$601 | \$505 | 15.97\% | \$685 | \$576 | 15.91\% | \$801 | \$674 | 15.86\% |
| FYB4 | 12 FT CONVEYOR | \$519 | \$437 | 15.75\% | \$574 | \$483 | 15.85\% | \$637 | \$536 | 15.86\% | \$726 | \$611 | 15.84\% | \$850 | \$715 | 15.88\% |
| FYB6 | 9ft Sort conveyor 220V | \$610 | \$514 | 15.75\% | \$674 | \$568 | 15.73\% | \$748 | \$630 | 15.78\% | \$853 | \$719 | 15.71\% | \$998 | \$841 | 15.73\% |
| FYC3 | SPEED follow option | \$162 | \$136 | 15.75\% | \$179 | \$151 | 15.64\% | \$199 | \$168 | 15.58\% | \$227 | \$191 | 15.86\% | \$265 | \$224 | 15.47\% |
| FYC4 | dual motor | \$103 | \$87 | 15.75\% | \$114 | \$96 | 15.79\% | \$127 | \$107 | 15.75\% | \$144 | \$121 | 15.97\% | \$169 | \$142 | 15.98\% |
| FYC8 | 2oin infd Cantilvr 3 belt | \$250 | \$211 | 15.75\% | \$276 | \$233 | 15.58\% | \$306 | \$259 | 15.36\% | \$349 | \$295 | 15.47\% | \$409 | \$345 | 15.65\% |
| FYC9 | 201 N Infd Cantlvr 5 belt | \$300 | \$253 | 15.75\% | \$332 | \$279 | 15.96\% | \$369 | \$310 | 15.99\% | \$420 | \$353 | 15.95\% | \$492 | \$413 | 16.06\% |
| FYCA | FIT fdr stand no doors | \$114 | \$96 | 15.75\% | \$126 | \$106 | 15.87\% | \$140 | \$118 | 15.71\% | \$159 | \$134 | 15.72\% | \$187 | \$157 | 16.04\% |
| FYCB | FIT FDR STAND Doors | \$148 | \$125 | 15.75\% | \$164 | \$138 | 15.85\% | \$182 | \$153 | 15.93\% | \$208 | \$175 | 15.87\% | \$243 | \$204 | 16.05\% |
| FYCE | ADPHOS DRYER 3012013 KW | \$419 | \$353 | 15.75\% | \$463 | \$390 | 15.77\% | \$514 | \$433 | 15.76\% | \$586 | \$494 | 15.70\% | \$686 | \$577 | 15.89\% |
| FYCF | ADPHOS DRYER 3012036 KW | \$679 | \$572 | 15.75\% | \$751 | \$632 | 15.85\% | \$834 | \$702 | 15.83\% | \$950 | \$800 | 15.79\% | \$1,12 | \$936 | 15.83\% |
| fycg | ADPHOS DRYER 301204 gKW | \$979 | \$825 | 15.75\% | \$1,082 | \$912 | 15.71\% | \$1,201 | \$1,012 | 15.74\% | \$1,369 | \$1,154 | 15.70\% | \$1,602 | \$1,350 | 15.73\% |
| FYCS | Programmable encoder | \$103 | \$87 | 15.75\% | \$114 | \$96 | 15.79\% | \$127 | \$107 | 15.75\% | \$144 | \$121 | 15.97\% | \$169 | \$142 | 15.98\% |
| FYF2 | APAS-72 SINGLE CARD FDR INCL FEEDMAX S AND OUTPUT STA | \$5,171 | \$4,356 | 15.75\% | \$5,715 | \$4,815 | 15.75\% | \$6,344 | \$5,345 | 15.75\% | \$7,232 | \$6,093 | 15.75\% | \$8,462 | \$7,129 | 15.75\% |
| fyF3 | APAS-112 DUAL CARD FDR INCL FEEDMAX S AND OUTPUT STAC | \$6,154 | \$5,185 | 15.75\% | \$6,803 | \$5,731 | 15.76\% | \$7,551 | \$6,361 | 15.76\% | \$8,609 | \$7,252 | 15.76\% | \$10,073 | \$8,485 | 15.76\% |
| FYF4 | 2ND CARD FEEDER | \$2,000 | \$1,685 | 15.75\% | \$2,211 | \$1,862 | 15.78\% | \$2,454 | \$2,067 | 15.77\% | \$2,798 | \$2,356 | 15.80\% | \$3,274 | \$2,757 | 15.79\% |
| FYF5 | APAS-112 (IINGLE CARD FEEDER) | \$695 | \$586 | 15.75\% | \$768 | \$647 | 15.76\% | \$852 | \$718 | 15.73\% | \$972 | \$819 | 15.74\% | \$1,137 | \$958 | 15.74\% |
| FYK0 | FLowmaster rs flex (10X13) 3 ENCL. SALES PCN | \$12,265 | \$10,333 | 15.75\% | \$13,557 | \$11,422 | 15.75\% | \$15,048 | \$12,678 | 15.75\% | \$17,155 | \$14,453 | 15.75\% | \$20,072 | \$16,911 | 15.75\% |
| FYK1 | FLOWMASTER RS FLLX ( $10 \times 13$ ) 6 ENCL. SALLES PCN | \$12,777 | \$10,765 | 15.75\% | \$14,123 | \$11,899 | 15.75\% | \$15,677 | \$13,208 | 15.75\% | \$17,871 | \$15,057 | 15.75\% | \$20,911 | \$17,618 | 15.75\% |
| FYK2 | FLOWMASTER RS FLLE (10X13) 9 ENCL. SALES PCN | \$13,304 | \$11,209 | 15.75\% | \$14,705 | \$12,389 | 15.75\% | \$16,323 | \$13,752 | 15.75\% | \$18,608 | \$15,677 | 15.75\% | \$21,772 | \$18,343 | 15.75\% |
| FYk3 | flowmaster rs flex (10x13) 12 Encl. SALES PCN | \$14,529 | \$12,241 | 15.75\% | \$16,059 | \$13,530 | 15.75\% | \$17,825 | \$15,018 | 15.75\% | \$20,321 | \$17,121 | 15.75\% | \$23,777 | \$20,033 | 15.75\% |
| FYKA | W/ROTARY FDR \& COMPRESSOR | \$300 | \$253 | 15.75\% | \$332 | \$279 | 15.96\% | \$369 | \$310 | 15.99\% | \$420 | \$353 | 15.95\% | \$492 | \$413 | 16.06\% |
| FYKB | flowsort conveyor | \$550 | \$463 | 15.75\% | \$608 | \$512 | 15.79\% | \$675 | \$568 | 15.85\% | \$769 | \$648 | 15.73\% | \$900 | \$758 | 15.78\% |
| FYKF | ASSY 10X13 TURNOVERIF | \$1,195 | \$1,007 | 15.75\% | \$1,321 | \$1,113 | 15.75\% | \$1,466 | \$1,235 | 15.76\% | \$1,672 | \$1,408 | 15.79\% | \$1,956 | \$1,648 | 15.75\% |
| FYM6 | oem 2 Controller rebuld | \$152 | \$128 | 15.75\% | \$167 | \$141 | 15.57\% | \$185 | \$157 | 15.14\% | \$211 | \$178 | 15.64\% | \$247 | \$209 | 15.38\% |
| FYR9 | FIT DVRT STAND ALONE 220V | \$600 | \$506 $\$ 324$ | 15.75\% | \$663 | \$559 | 15.69\% | \$736 $\$ 473$ | \$620 | 15.76\% | \$839 $\$ 539$ | \$707 | 15.73\% | \$982 | \$828 | 15.68\% |
| FYSO | EXTRA STA FDR 110 V | \$385 | \$324 | 15.75\% | \$426 | \$359 | 15.73\% | \$473 | \$398 | 15.86\% | \$539 | \$454 | 15.77\% | \$631 | \$532 | 15.69\% |
| FYS1 | EXTRA STA FDR 220 V | \$410 | \$345 | 15.75\% | \$453 | \$382 | 15.67\% | \$503 | \$424 | 15.71\% | \$573 | \$483 | 15.71\% | \$671 | \$566 | 15.65\% |
| FYS2 | 900EI REPLACEMNT FDR 110V | \$309 | \$260 | 15.75\% | \$342 | \$288 | 15.79\% | \$380 | \$320 | 15.79\% | \$433 | \$364 | 15.94\% | \$506 | \$426 | 15.81\% |
| FYS3 | 900EI REPLACEMNT FDR 220V | \$319 | \$269 | 15.75\% | \$352 | \$297 | 15.63\% | \$391 | \$330 | 15.60\% | \$445 | \$376 | 15.51\% | \$521 | \$440 | 15.55\% |
| FYS4 | 1200EI REPLACMNT FDR 110V | \$420 | \$354 | 15.75\% | \$464 | \$391 | 15.73\% | \$515 | \$434 | 15.73\% | \$587 | \$495 | 15.67\% | \$687 | \$579 | 15.72\% |
| FY55 | 1200 E REPLACMNT FDR 220V | \$445 | \$375 | 15.75\% | \$492 | \$414 | 15.85\% | \$546 | \$460 | 15.75\% | \$623 | \$524 | 15.89\% | \$728 | \$613 | 15.80\% |
| FYS6 | 1500 CONT FDR 15 IN 110V | \$437 | \$368 | 15.75\% | \$483 | \$407 | 15.73\% | \$536 | \$452 | 15.67\% | \$611 | \$515 | 15.71\% | \$715 | \$603 | 15.66\% |
| FYS7 | 1500 Cont fdr 15 IN 220 V | \$420 | \$354 | 15.75\% | \$464 | \$391 | 15.73\% | \$515 | \$434 | 15.73\% | \$587 | \$495 | 15.67\% | \$687 | \$579 | 15.72\% |
| FY58 | 1200 CONT FDR 12 IN 110 V | \$420 | \$354 | 15.75\% | \$464 | \$391 | 15.73\% | \$515 | \$434 | 15.73\% | \$587 | \$495 | 15.67\% | \$687 $\$ 687$ | \$579 $\$ 579$ | 15.72\% |
| FYS9 | 1200 CONT FDR 12 IN 220 V | \$420 | \$354 | 15.75\% | \$464 | \$391 | 15.73\% | \$515 | \$434 | 15.73\% | \$587 | \$495 | 15.67\% | \$687 | \$579 | 15.72\% |
| FYSA | FORCEFLLEX FDR 14 IN 110 V | \$627 | \$528 | 15.75\% | \$693 | \$584 | 15.73\% | \$769 | \$648 | 15.73\% | \$877 | ¢739 $\$ 766$ | 15.74\% | \$1,026 | \$865 | 15.69\% |
| FYSB | FORCEFLEX FDR 14 IN 220 V | \$650 | \$548 | 15.75\% | \$719 | \$605 | 15.86\% | \$798 | \$672 | 15.79\% | \$910 | \$766 | 15.82\% | \$1,065 | \$896 | 15.87\% |
| FYSC | FORCEFLLEX FDR 20 in 110 V | \$732 | \$617 | 15.75\% | \$809 | \$682 | 15.70\% | \$898 | \$757 | 15.70\% | \$1,024 | \$863 | 15.72\% | \$1,198 | \$1,010 | 15.69\% |
| FYSD | FORCEFLEX FDR 20 IN 220 V | \$665 | \$560 | 15.75\% | \$735 | \$619 | 15.78\% | \$816 | \$687 | 15.81\% | \$930 | \$783 | 15.81\% | \$1,088 | \$916 | 15.81\% |
| FYSE | FEEDMAX HI CAP FDR 110 V | \$1,062 | \$895 | 15.75\% | \$1,174 | \$989 | 15.76\% | \$1,303 | \$1,098 | 15.73\% | \$1,486 | \$1,251 | 15.81\% | \$1,738 | \$1,464 | 15.77\% |
| FYSF | FEEDMAX HI CAP FDR 220V | \$1,056 | \$890 | 15.75\% | \$1,167 | \$983 | 15.77\% | \$1,295 | \$1,091 | 15.75\% | \$1,477 | \$1,244 | 15.78\% | \$1,728 | \$1,455 | 15.80\% |
| FYSG | 6 ' FEEDMAX | \$1,269 | \$1,069 | 15.75\% | \$1,403 | \$1,182 | 15.75\% | \$1,557 | \$1,312 | 15.74\% | \$1,775 | \$1,496 | 15.72\% | \$2,077 | \$1,750 | 15.74\% |
| FYSJ | PKG FIR 6 IN 110V | \$655 | \$552 | 15.75\% | \$724 | \$610 | 15.75\% | \$804 | \$677 | 15.80\% | \$916 | \$772 | 15.72\% | \$1,072 | \$903 | 15.76\% |
| FYSk | PKG FDR 6 IN 220V | \$655 | \$552 | 15.75\% | \$724 | \$610 | 15.75\% | \$804 | \$677 | 15.80\% | \$916 | \$772 | 15.72\% | \$1,072 | \$903 | 15.76\% |
| FYSL | PKG FDR 12 IN 110 V | \$750 | $\$ 632$ $\$ 332$ | 15.75\% | \$829 | \$698 | 15.80\% | \$920 | \$775 | 15.76\% | \$1,049 | \$883 | 15.82\% | \$1,227 | \$1,033 | 15.81\% |
| FYSM | PKG FDR 12 IN 220 V | \$750 | \$632 | 15.75\% | \$829 | \$698 | 15.80\% | \$920 | \$775 | 15.76\% | \$1,049 | \$883 | 15.82\% | \$1,227 | \$1,033 | 15.81\% |
| FYSN | PKG FDR 18 IN 110 V | \$910 | \$767 | 15.75\% | \$1,006 | \$847 | 15.81\% | \$1,117 | \$940 | 15.85\% | \$1,273 | \$1,072 | 15.79\% | \$1,489 | \$1,254 | 15.78\% |
| FYSP | PKG FDR 18 IN 220 V | \$910 | \$767 | 15.75\% | \$1,006 | \$847 | 15.81\% | \$1,117 | \$940 | 15.85\% | \$1,273 | \$1,072 | 15.79\% | \$1,489 | \$1,254 | 15.78\% |
| frTo | FFX SERVO FDR 141 IN 110 V | \$1,999 | \$1,684 | 15.75\% | \$2,210 | \$1,862 | 15.75\% | \$2,453 | \$2,067 | 15.74\% | $\$ 2,797$ $\$ 2,797$ | \$2,356 | 15.77\% | \$3,272 | \$2,757 | 15.74\% |
| FYT1 | FFX SERVO FDR 14 IN 220 V | \$1,999 | \$1,884 | 15.75\% | \$2,210 | \$1,862 | 15.75\% | \$2,453 | \$2,067 | 15.74\% | \$2,797 | \$2,356 | 15.77\% | \$3,272 | \$2,757 | 15.74\% |
| FYT2 | fdr Sm Prod-sngl sep 220V | \$315 | \$265 | 15.75\% | \$348 | \$293 | 15.80\% | \$386 | \$325 | 15.80\% | \$440 | \$371 | 15.68\% | \$515 | \$434 | 15.73\% |
| FYT3 | FFX SERVO FDR 20 IN 220 V | \$655 | \$552 | 15.75\% | \$724 | \$610 | 15.75\% | \$804 | \$677 | 15.80\% | \$916 | \$772 | 15.72\% | \$1,072 | \$903 | 15.76\% |
| FYT4 | PKG SERVO FDR 61 N 110 V | \$1,655 | \$1,394 | 15.75\% | \$1,829 | \$1,541 | 15.75\% | \$2,030 | \$1,711 | 15.71\% | \$2,314 | \$1,950 | 15.73\% | \$2,708 | \$2,282 | 15.73\% |
| FYTS | PKG SERVV FDR $61 N 220 \mathrm{~V}$ | \$1,655 | \$1,394 | 15.75\% | \$1,829 | \$1,541 | 15.75\% | \$2,030 | \$1,711 | 15.71\% | \$2,314 | \$1,950 | 15.73\% | \$2,708 | \$2,282 | 15.73\% |
| FYT6 | PKG Servo for 12 IN 110 V | \$1,750 | \$1,474 | 15.75\% | \$1,934 | \$1,630 | 15.72\% | \$2,147 | \$1,809 | 15.74\% | \$2,447 | \$2,063 | 15.69\% | \$2,863 | \$2,413 | 15.72\% |
| FYT7 | PKG Servo for 12 IN 220 V | \$1,750 | \$1,474 | 15.75\% | \$1,934 | \$1,630 | 15.72\% | \$2,147 | \$1,809 | 15.74\% | \$2,447 | \$2,063 | 15.69\% | \$2,863 | \$2,413 | 15.72\% |
| FYYO | BUMP TURN 110 V | \$350 | \$295 | 15.75\% | \$387 | \$326 | 15.76\% | \$430 | \$362 | 15.81\% | \$490 | \$413 | 15.71\% | \$573 | \$483 | 15.71\% |


| PCN | Description and Availability Comments | POS List EMA | $\begin{array}{\|c\|} \hline \text { St of PA } \\ \text { POS EMA } \end{array}$ | Discount \% | $\begin{array}{\|c} \hline \text { AR 1-4 List } \\ \text { EMA } \end{array}$ | $\begin{gathered} \text { AR 1-4 PA } \\ \text { EMA } \end{gathered}$ | Discount \% | $\begin{gathered} \text { AR 5-6 List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { AR 5-6 PA } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { Discount } \\ \% \end{gathered}$ | $\begin{gathered} \text { AR 7-8 List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { AR 7-8 PA } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { Discount } \\ \% \end{gathered}$ | $\begin{gathered} \text { AR 9+ List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { AR 9+ PA } \\ \text { EMA } \end{gathered}$ | Discount \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FYY2 | STAND ALONE BELT TO 110V | \$851 | \$717 | 15.75\% | \$940 | \$792 | 15.74\% | \$1,043 | \$879 | 15.72\% | \$1,189 | \$1,022 | 15.73\% | \$1,392 | \$1,173 | 15.73\% |
| FYY4 | Fbi new STYLE | \$1,020 | \$859 | 15.75\% | \$1,127 | \$950 | 15.71\% | \$1,251 | \$1,055 | 15.67\% | \$1,426 | \$1,202 | 15.71\% | \$1,669 | \$1,407 | 15.70\% |
| FYY5 | 6 FT SORT CONVEYOR 110 v | \$578 | \$487 | 15.75\% | \$639 | \$538 | 15.81\% | \$709 | \$597 | 15.80\% | \$809 | \$681 | 15.82\% | \$946 | \$797 | 15.75\% |
| FYY6 | 6 FT SORT CONVEYOR 220V | \$578 | \$487 | 15.75\% | \$639 | \$539 | 15.65\% | \$709 | \$598 | 15.66\% | \$809 | \$682 | 15.70\% | \$946 | \$798 | 15.64\% |
| FYY7 | 6 FT Conveyor Spd UP 110 V | \$542 | \$457 | 15.75\% | \$599 | \$505 | 15.69\% | \$665 | \$561 | 15.64\% | \$758 | \$639 | 15.70\% | \$887 | \$748 | 15.67\% |
| FYY8 | 6 FT Conveyor Spd UP 220 V | \$472 | \$398 | 15.75\% | \$522 | \$440 | 15.71\% | \$579 | \$488 | 15.72\% | \$661 | \$557 | 15.73\% | \$773 | \$651 | 15.78\% |
| FYyw | 9 FT CONVEYOR SPD UP 2220 V | \$489 | \$412 | 15.75\% | \$540 | \$455 | 15.74\% | \$599 | \$505 | 15.69\% | \$683 | \$576 | 15.67\% | \$80 | \$674 | 15.75\% |
| FyYX | 12 FT CONVEYOR SPDUP 220V | \$519 | \$438 | 15.75\% | \$574 | \$484 | 15.68\% | \$637 | \$537 | 15.70\% | \$726 | \$612 | 15.70\% | \$850 | \$717 | 15.65\% |
| MD26 | SPEED SORT(9 FT) | \$672 | \$566 | 15.75\% | \$743 | \$626 | 15.75\% | \$825 | \$695 | 15.76\% | \$940 | \$792 | 15.74\% | \$1,100 | \$927 | 15.73\% |
| мD30 | vacuum base w- pattern reader | \$1,560 | \$1,314 | 15.75\% | \$1,724 | \$1,453 | 15.72\% | \$1,914 | \$1,613 | 15.73\% | \$2,182 | \$1,839 | 15.72\% | \$2,553 | \$2,151 | 15.75\% |
| woE6 | OEM STD CONT'R SYS ATI | \$258 | \$217 | 15.75\% | \$285 | \$240 | 15.79\% | \$316 | \$266 | 15.82\% | \$361 | \$304 | 15.79\% | \$422 | \$355 | 15.88\% |
| WH01 | ASSEMBLY, PRINT MODULE, 1 | \$153 | \$129 | 15.75\% | \$169 | \$143 | 15.38\% | \$188 | \$159 | 15.43\% | \$214 | \$181 | 15.42\% | \$250 | \$212 | 15.20\% |
| WH04 | ASSEMBLY, PRINT MODULE, S | \$219 | \$184 | 15.75\% | \$242 | \$204 | 15.70\% | \$269 | \$226 | 15.99\% | \$306 | \$258 | 15.69\% | \$358 | \$302 | 15.64\% |
| WHL1 | PRINT MODULE ASSY, 1 Pen, | \$162 | \$137 | 15.75\% | \$180 | \$151 | 16.11\% | \$200 | \$168 | 16.00\% | \$228 | \$191 | 16.23\% | \$267 | \$224 | 16.10\% |
| WHL4 | ASSEMBLY PRINT MODULE LOW PR | \$232 | \$195 | 15.75\% | \$256 | \$216 | 15.63\% | \$284 | \$240 | 15.49\% | \$324 | \$273 | 15.74\% | \$379 | \$320 | 15.57\% |
| whL8 | Assembly, print Module, L | \$462 | \$389 | 15.75\% | \$510 | \$430 | 15.69\% | \$566 | \$477 | 15.72\% | \$645 | \$544 | 15.66\% | \$755 | \$637 | 15.63\% |
| WP73 | feedmax 9 f. Horizontal | \$900 | \$758 | 15.75\% | \$994 | \$838 | 15.69\% | \$1,103 | \$930 | 15.68\% | \$1,258 | \$1,060 | 15.74\% | \$1,472 | \$1,241 | 15.69\% |
| WP76 | FEEDMAX 9 FT. EXIT CONVEY | \$500 | \$421 | 15.75\% | \$552 | \$465 | 15.76\% | \$613 | \$516 | 15.82\% | \$699 | \$588 | 15.88\% | \$817 | \$688 | 15.79\% |
| Y1A0 | bulk feeder 6' | \$500 | \$421 | 15.75\% | \$553 | \$466 | 15.73\% | \$614 | \$517 | 15.80\% | \$700 | \$590 | 15.71\% | \$8 | \$690 | 15.75\% |
| Y1A1 | bulk feeder 9' | \$535 | \$451 | 15.75\% | \$591 | \$498 | 15.74\% | \$656 | \$553 | 15.70\% | \$748 | \$630 | 15.78\% | \$875 | \$737 | 15.77\% |
| Y1BL | InPUT bulk loader | \$1,259 | \$1,061 | 15.75\% | \$1,392 | \$1,172 | 15.80\% | \$1,545 | \$1,301 | 15.79\% | \$1,761 | \$1,483 | 15.79\% | \$2,061 | \$1,735 | 15.82\% |
| Y1BT | CROSSFLOW ALIGNER TABLE | \$1,000 | \$843 | 15.75\% | \$1,105 | \$931 | 15.75\% | \$1,227 | \$1,033 | 15.81\% | \$1,398 | \$1,178 | 15.74\% | \$1,636 | \$1,378 | 15.77\% |
| Y1co | 7TH FEEDER | \$1,550 | \$1,306 | 15.75\% | \$1,713 | \$1,443 | 15.76\% | \$1,901 | \$1,602 | 15.73\% | \$2,168 | \$1,826 | 15.77\% | \$2,536 | \$2,137 | 15.73\% |
| Y30Y | vps Stand | \$125 | \$105 | 15.75\% | \$138 | \$116 | 15.94\% | \$153 | \$129 | 15.69\% | \$175 | \$147 | 16.00\% | \$204 | \$172 | 15.69\% |
| узво | encode module | \$1,800 | \$1,517 | 15.75\% | \$1,990 | \$1,676 | 15.78\% | \$2,209 | \$1,860 | 15.80\% | \$2,518 | \$2,121 | 15.77\% | \$2,946 | \$2,481 | 15.78\% |
| узсо | Industrial mount for screen-keyboard | \$150 | \$126 | 15.75\% | \$166 | \$140 | 15.66\% | \$184 | \$155 | 15.76\% | \$210 | \$177 | 15.71\% | \$246 | \$207 | 15.85\% |
| узС1 | ADD'L BW Mircovision camera | \$500 | \$421 | 15.75\% | \$553 | \$466 | 15.73\% | \$614 | \$517 | 15.80\% | \$700 | \$590 | 15.71\% | \$819 | \$690 | 15.75\% |
| узс2 | read-up bracketry for flowmaster | \$250 | \$211 | 15.75\% | \$276 | \$233 | 15.58\% | \$306 | \$259 | 15.36\% | \$349 | \$295 | 15.47\% | \$409 | \$345 | 15.65\% |
| узс3 | mCS 2" ARRAY SYSTEM | \$1,650 | \$1,390 | 15.75\% | \$1,824 | \$1,537 | 15.73\% | \$2,025 | \$1,706 | 15.75\% | \$2,308 | \$1,945 | 15.73\% | \$2,701 | \$2,276 | 15.73\% |
| צзс7 | mcs 4" ARRAY SYStem 2 " +2 " Heads | \$2,650 | \$2,233 | 15.75\% | \$2,929 | \$2,468 | 15.74\% | \$3,251 | \$2,739 | 15.75\% | \$3,706 | \$3,123 | 15.73\% | \$4,337 | \$3,654 | 15.75\% |
| YЗС8 | MCS 6 " ARRAY SYSTEM 4 " +2 " HEADS | \$3,400 | \$2,865 | 15.75\% | \$3,758 | \$3,166 | 15.75\% | \$4,171 | \$3,514 | 15.75\% | \$4,755 | \$4,006 | 15.75\% | \$5,564 | \$4,688 | 15.74\% |
| Yзс9 | MCS 6 " ARRAY SYSTEM THREE 2" Heads | \$3,400 | \$2,865 | 15.75\% | \$3,758 | \$3,166 | 15.75\% | \$4,171 | \$3,514 | 15.75\% | \$4,755 | \$4,006 | 15.75\% | \$5,564 | \$4,688 | 15.74\% |
| узсА | MCS 6 " ARRAY SYSTEM SINGLE HEAD | \$3,400 | \$2,865 | 15.75\% | \$3,758 | \$3,166 | 15.75\% | \$4,171 | \$3,514 | 15.75\% | \$4,755 | \$4,006 | 15.75\% | \$5,564 | \$4,688 | 15.74\% |
| узсв | mCS 8 " ARRAY SYSTEM 4 " +2 " +2 " HEADS | \$4,150 | \$3,496 | 15.75\% | \$4,587 | \$3,865 | 15.74\% | \$5,092 | \$4,290 | 15.75\% | \$5,804 | \$4,891 | 15.73\% | \$6,792 | \$5,723 | 15.74\% |
| узсС | installation and training on mcs array sys. | \$250 | \$211 | 15.75\% | \$276 | \$233 | 15.58\% | \$306 | \$259 | 15.36\% | \$349 | \$295 | 15.47\% | \$409 | \$345 | 15.65\% |
| YзCD | industrial mount for screen-keyboard includes pc | \$75 | \$63 | 15.75\% | \$83 | \$70 | 15.66\% | \$92 | \$78 | 15.22\% | \$105 | \$89 | 15.24\% | \$123 | \$104 | 15.45\% |
| Y3CE | PERFECT MATCH SYSTEM | \$3,250 | \$2,738 | 15.75\% | \$3,592 | \$3,027 | 15.73\% | \$3,987 | \$3,360 | 15.73\% | \$4,545 | \$3,830 | 15.73\% | \$5,318 | \$4,482 | 15.72\% |
| YзCF | PERFECT MATCH SYSTEM WITH READ-UP CONFIGURATION | \$3,500 | \$2,949 | 15.75\% | \$3,869 | \$3,259 | 15.77\% | \$4,295 | \$3,617 | 15.79\% | \$4,896 | \$4,124 | 15.77\% | \$5,728 | \$4,825 | 15.76\% |
| узсg | PERFECT MATCH SYS FOR SWINGARMS | \$3,250 | \$2,738 | 15.75\% | \$3,592 | \$3,027 | 15.73\% | \$3,987 | \$3,360 | 15.73\% | \$4,545 | \$3,830 | 15.73\% | \$5,318 | \$4,482 | 15.72\% |
| узсн | installation and training on mcs perfect match sys. | \$500 | \$421 | 15.75\% | \$553 | \$466 | 15.73\% | \$614 | \$517 | 15.80\% | \$700 | \$590 | 15.71\% | \$819 | \$690 | 15.75\% |
| Yз'」 | AdD'L PERFECT MATCH 2ND MACHINE WIRING | \$700 | \$590 | 15.75\% | \$774 | \$652 | 15.76\% | \$859 | \$724 | 15.72\% | \$979 | \$825 | 15.73\% | \$1,146 | \$965 | 15.79\% |
| Yзск | IMS BULK INK SUPPLY FOR 2" PRIIT HEAD | \$280 | \$236 | 15.75\% | \$309 | \$261 | 15.53\% | \$343 | \$290 | 15.45\% | \$391 | \$330 | 15.60\% | \$458 | \$386 | 15.72\% |
| Y3CL | Ims bulk ink supply for 4" PRIIT HEAD | \$370 | \$312 | 15.75\% | \$409 | \$345 | 15.65\% | \$454 | \$383 | 15.64\% | \$518 | \$437 | 15.64\% | \$606 | \$511 | 15.68\% |
| YзCz | $6^{\prime}$ FEEDMAX | \$864 | \$728 | 15.75\% | \$955 | \$805 | 15.71\% | \$1,060 | \$894 | 15.66\% | \$1,208 | \$1,019 | 15.65\% | \$1,414 | \$1,192 | 15.70\% |
| Y3DA | SUREFEED feedmax | \$1,200 | \$1,011 | 15.75\% | \$1,326 | \$1,117 | 15.76\% | \$1,472 | \$1,240 | 15.76\% | \$1,678 | \$1,413 | 15.79\% | \$1,963 | \$1,654 | 15.74\% |
| Y3DB | tabber with a 4 Inch kit | \$2,284 | \$1,924 | 15.75\% | \$2,525 | \$2,127 | 15.76\% | \$2,803 | \$2,361 | 15.77\% | \$3,195 | \$2,692 | 15.74\% | \$3,739 | \$3,149 | 15.78\% |
| YзDС | tabber with a 2 Inch kit | \$2,250 | \$1,896 | 15.75\% | \$2,487 | \$2,095 | 15.76\% | \$2,761 | \$2,325 | 15.79\% | \$3,147 | \$2,651 | 15.76\% | \$3,682 | \$3,102 | 15.75\% |
| Y3F2 | injet feeder | \$437 | \$368 | 15.75\% | \$483 | \$407 | 15.73\% | \$536 | \$452 | 15.67\% | \$611 | \$515 | 15.71\% | \$715 | \$603 | 15.6\% |
| Y3F5 | 4000W DRYER | \$400 | \$337 | 15.75\% | \$442 | \$372 | 15.84\% | \$491 | \$413 | 15.89\% | \$559 | \$471 | 15.74\% | \$654 | \$551 | 15.75\% |
| Y3F6 | Fit dirt stand alone 110 V | \$520 | \$438 | 15.75\% | \$575 | \$484 | 15.83\% | \$638 | \$537 | 15.83\% | \$728 | \$612 | 15.93\% | \$851 | \$717 | 15.75\% |
| узFB | SELECT SW AdD'L- - Current user | \$1,560 | \$1,314 | 15.75\% | \$1,724 | \$1,453 | 15.72\% | \$1,914 | \$1,613 | 15.73\% | \$2,182 | \$1,839 | 15.72\% | \$2,553 | \$2,151 | 15.75\% |
| Y3FC | SELECTS SW/HW-NEW USER | \$2,236 | \$1,884 | 15.75\% | \$2,472 | \$2,082 | 15.78\% | \$2,744 | \$2,311 | 15.78\% | \$3,128 | \$2,635 | 15.76\% | \$3,660 | \$3,083 | 15.77\% |
| Y3FD | SELECTS SW/HW-DATABASE CNTRL | \$2,236 | \$1,884 | 15.75\% | \$2,472 | \$2,082 | 15.78\% | \$2,744 | \$2,311 | 15.78\% | \$3,128 | \$2,635 | 15.76\% | \$3,660 | \$3,083 | 15.77\% |
| Y3FE | SELECTIVITY INSTAL/TRAINING | \$312 | \$263 | 15.75\% | \$345 | \$291 | 15.65\% | \$383 | \$323 | 15.67\% | \$437 | \$368 | 15.79\% | \$511 | \$431 | 15.66\% |
| Y3FF | OUTPUT SCANNING SW/HW | \$2,548 | \$2,147 | 15.75\% | \$2,816 | \$2,373 | 15.73\% | \$3,126 | \$2,634 | 15.74\% | \$3,563 | \$3,003 | 15.72\% | \$4,169 | \$3,513 | 15.74\% |
| Y3FG | GIS 4250 - STAND ALONE INKIET | \$6,760 | \$5,695 | 15.75\% | \$7,472 | \$6,295 | 15.75\% | \$8,294 | \$6,987 | 15.76\% | \$9,455 | \$7,966 | 15.75\% | \$11,063 | \$9,320 | 15.76\% |
| YzFS | 20"DRYER BASES-HI TEMP | \$253 | \$213 | 15.75\% | \$280 | \$236 | 15.71\% | \$311 | \$262 | 15.76\% | \$354 | \$299 | 15.54\% | \$415 | \$349 | 15.90\% |
| Y3FV | 30"DRYer bases std alone | \$1,038 | \$875 | 15.75\% | \$1,147 | \$967 | 15.69\% | \$1,273 | \$1,073 | 15.71\% | \$1,451 | \$1,224 | 15.64\% | \$1,698 | \$1,432 | 15.67\% |
| Y3Fz | mCS EXP MOD MAX 3 AddL CAMERAS | \$260 | \$219 | 15.75\% | \$287 | \$242 | 15.68\% | \$319 | \$269 | 15.67\% | \$363 | \$306 | 15.70\% | \$425 | \$358 | 15.76\% |
| Y31E | SINGLE 17" V-BIN, FRONT | \$837 | \$705 | 15.75\% | \$925 | \$779 | 15.78\% | \$1,027 | \$865 | 15.77\% | \$1,170 | \$986 | 15.73\% | \$1,370 | \$1,153 | 15.84\% |
| Y31F | dual 17" V-bin, front | \$1,483 | \$1,249 | 15.75\% | \$1,639 | \$1,381 | 15.74\% | \$1,819 | \$1,533 | 15.72\% | \$2,074 | \$1,748 | 15.72\% | \$2,427 | \$2,045 | 15.74\% |
| Y316 | SINGLE 17" V-bin, REAR | \$837 | \$705 | 15.75\% | \$925 | \$779 | 15.78\% | \$1,027 | \$865 | 15.77\% | \$1,170 | \$986 | 15.73\% | \$1,370 | \$1,153 | 15.84\% |
| Y31H | dUAL 17" V-BIN, REAR | \$1,483 | \$1,249 | 15.75\% | \$1,639 | \$1,381 | 15.74\% | \$1,819 | \$1,533 | 15.72\% | \$2,074 | \$1,748 | 15.72\% | \$2,427 | \$2,045 | 15.74\% |
| Y31J | 17 V V-BII/METER COMBO | \$875 | \$737 | 15.75\% | \$967 | \$815 | 15.72\% | \$1,073 | \$905 | 15.66\% | \$1,224 | \$1,031 | 15.77\% | \$1,432 | \$1,207 | 15.71\% |
| Y325 | SHINGLING CONVEYOR | \$1,371 | \$1,155 | 15.75\% | \$1,515 | \$1,277 | 15.71\% | \$1,682 | \$1,417 | 15.76\% | \$1,917 | \$1,616 | 15.70\% | \$2,243 | \$1,891 | 15.69\% |
| Y367 | engine dual markers, front/back mount | \$342 | \$288 | 15.75\% | \$378 | \$318 | 15.87\% | \$420 | \$353 | 15.95\% | \$478 | \$402 | 15.90\% | \$560 | \$471 | 15.89\% |
| Y367B | engine dual markers, front/back mount | \$342 | \$288 | 15.75\% | \$378 | \$318 | 15.87\% | \$420 | \$353 | 15.95\% | \$478 | \$402 | 15.90\% | \$560 | \$471 | 15.89\% |
| Y367F | engine dual markers, front/back mount | \$342 | \$288 | 15.75\% | \$378 | \$318 | 15.87\% | \$420 | \$353 | 15.95\% | \$478 | \$402 | 15.90\% | \$560 | \$471 | 15.89\% |
| Y368 | Stacker dual markers, front/back mount | \$342 | \$288 | 15.75\% | \$378 | \$318 | 15.87\% | \$420 | \$353 | 15.95\% | \$478 | \$402 | 15.90\% | \$560 | \$471 | 15.89\% |
| Y368B | Stacker dual markers, front/back mount | \$343 | \$289 | 15.75\% | \$379 | \$319 | 15.83\% | \$421 | \$354 | 15.91\% | \$480 | \$404 | 15.83\% | \$561 | \$472 | 15.86\% |
| Y368F | Stacker dual markers, front/back mount | \$344 | \$290 | 15.75\% | \$380 | \$320 | 15.79\% | \$422 | \$355 | 15.88\% | \$481 | \$405 | 15.80\% | \$563 | \$474 | 15.81\% |
| Y369 | add'L dual edge markers | \$168 | \$142 | 15.75\% | \$186 | \$156 | 16.13\% | \$206 | \$173 | 16.02\% | \$235 | \$197 | 16.17\% | \$275 | \$231 | 16.00\% |
| Y370 | STANDARD TURNOVER | \$1,857 | \$1,565 | 15.75\% | \$2,053 | \$1,729 | 15.78\% | \$2,279 | \$1,919 | 15.80\% | \$2,598 | \$2,188 | 15.78\% | \$3,040 | \$2,560 | 15.79\% |
| Y396 | ON-EDGE STACKER, EPIC/MSE | \$1,600 | \$1,348 | 15.75\% | \$1,769 | \$1,490 | 15.77\% | \$1,964 | \$1,654 | 15.78\% | \$2,238 | \$1,885 | 15.77\% | \$2,619 | \$2,206 | 15.77\% |
| Y558 | FLATS/FOLDED ROTARY FDR | \$1,815 | \$1,529 | 15.75\% | \$2,006 | \$1,690 | 15.75\% | \$2,227 | \$1,876 | 15.76\% | \$2,538 | \$2,139 | 15.72\% | \$2,970 | \$2,502 | 15.76\% |
| Y563 | EPIC ENGINE | \$37,729 | \$31,787 | 15.75\% | \$41,703 | \$35,135 | 15.75\% | \$46,290 | \$39,000 | 15.75\% | \$52,771 | \$44,460 | 15.75\% | \$61,745 | \$52,021 | 15.75\% |
| Y575 | buFFER | \$9,292 | \$7,829 | 15.75\% | \$10,271 | \$8,653 | 15.75\% | \$11,401 | \$9,605 | 15.75\% | \$12,997 | \$10,950 | 15.75\% | \$15,207 | \$12,812 | 15.75\% |
| Y360 | PRINT+ MESSENGER - COLOR (MFG.) | \$14,000 | \$11,795 | 15.75\% | \$15,475 | \$13,037 | 15.75\% | \$17,177 | \$14,471 | 15.75\% | \$19,582 | \$16,497 | 15.75\% | \$22,912 | \$19,303 | 15.75\% |
| sR9Y | LIC FEE, BPM PARCELS | \$1,250 | \$1,053 | 15.75\% | \$1,382 | \$1,164 | 15.77\% | \$1,534 | \$1,292 | 15.78\% | \$1,749 | \$1,473 | 15.78\% | \$2,046 | \$1,723 | 15.79\% |
| sRVY | ANN LIC 2K PLAT OCR W/DRS | \$8,750 | \$7,372 | 15.75\% | \$9,672 | \$8,148 | 15.76\% | \$10,736 | \$9,044 | 15.76\% | \$12,239 | \$10,310 | 15.76\% | \$14,320 | \$12,064 | 15.75\% |
| sRVZ | LIC PARASCRIPT 20K clicks | \$420 | \$354 | 15.75\% | \$464 | \$391 | 15.73\% | \$515 | \$434 | 15.73\% | \$587 | \$495 | 15.67\% | \$687 | \$579 | 15.72\% |
| sRzo | eZ flats base system | \$13,500 | \$11,374 | 15.75\% | \$14,922 | \$12,572 | 15.75\% | \$16,563 | \$13,955 | 15.75\% | \$18,882 | \$15,909 | 15.75\% | \$22,094 | \$18,614 | 15.75\% |
| sR21 | 4 - Sort Bins | \$750 | \$632 | 15.75\% | \$829 | \$698 | 15.80\% | \$920 | \$775 | 15.76\% | \$1,049 | \$883 | 15.82\% | \$1,227 | \$1,033 | 15.81\% |
| sRz6 | EZ FLATS FULL SVC PLN OPT | \$7,500 | \$6,319 | 15.75\% | \$8,290 | \$6,984 | 15.75\% | \$9,202 | \$7,752 | 15.76\% | \$10,490 | \$8,838 | 15.75\% | \$12,274 | \$10,341 | 15.75\% |
| SRZB | SFW PARASCRIPT BUNDLE 20K | \$5,750 | \$4,844 | 15.75\% | \$6,356 | \$5,355 | 15.75\% | \$7,055 | \$5,944 | 15.75\% | \$8,043 | \$6,776 | 15.75\% | \$9,411 | \$7,929 | 15.75\% |
| SRZE | Ez flats 1st Class flats | \$1,250 | \$1,053 | 15.75\% | \$1,382 | \$1,164 | 15.77\% | \$1,534 | \$1,292 | 15.78\% | \$1,749 | \$1,473 | 15.78\% | \$2,046 | \$1,723 | 15.79\% |
| SRZF | Ez FLATS STD CLASS SW | \$1,250 | \$1,053 | 15.75\% | \$1,382 | \$1,164 | 15.77\% | \$1,534 | \$1,292 | 15.78\% | \$1,749 | \$1,473 | 15.78\% | \$2,046 | \$1,723 | 15.79\% |
| sRzK | eZ flats air compressor | \$605 | \$510 | 15.75\% | \$669 | \$563 | 15.84\% | \$743 | \$625 | 15.88\% | \$847 | \$712 | 15.94\% | \$991 | \$834 | 15.84\% |
| SRZW | EZ, 1ST CLASS FLATS SW | \$1,250 | \$1,053 | 15.75\% | \$1,382 | \$1,164 | 15.77\% | \$1,534 | \$1,292 | 15.78\% | \$1,749 | \$1,473 | 15.78\% | $\$ 2,046$ $\$ 1464$ | \$ ${ }_{\text {\$1,723 }}$ | 15.79\% |
| FL3A | RS CHASIIS 6 STATION 6X9 PKG | \$8,960 | \$7,549 | 15.75\% | \$9,904 | \$8,344 | 15.75\% | \$10,993 | \$9,262 | 15.75\% | \$12,533 | \$10,558 | 15.76\% | \$14,664 | \$12,354 | 15.75\% |
| FL3C | RS CHASSIS S STATION $6 \times 9$ PKG | \$10,184 | \$8,580 | 15.75\% | \$11,257 | \$9,484 | 15.75\% | \$12,495 | \$10,527 | 15.75\% | \$14,245 | \$12,001 | 15.75\% | \$16,667 | \$14,042 | 15.75\% |
| Fl3E | RS CHASSIS 6 STATION $10 \times 13$ PKG | \$12,080 | \$10,177 | 15.75\% | \$13,352 | \$11,249 | 15.75\% | \$14,821 | \$12,486 | 15.75\% | \$16,896 | \$14,234 | 15.76\% | \$19,769 | \$16,655 | 15.75\% |
| Fl3g | RS CHASSII 9 Station $10 \times 13$ PKG | \$13,304 | \$11,209 | 15.75\% | \$14,705 | \$12,389 | 15.75\% | \$16,323 | \$13,752 | 15.75\% | \$18,608 | \$15,677 | 15.75\% | \$21,772 | \$18,343 | 15.75\% |
| Fl3) | RS CHASSIIS 12 STATION 6X9 PKG | \$11,409 | \$9,612 | 15.75\% | \$12,611 | \$10,625 | 15.75\% | \$13,998 | \$11,794 | 15.75\% | \$15,958 | \$13,445 | 15.75\% | \$18,672 | \$15,731 | 15.75\% |
| FL3K | RS CHASSIS 12 STA 10X13 PKG | \$14,529 | \$12,241 | 15.75\% | \$16,059 | \$13,530 | 15.75\% | \$17,825 | \$15,018 | 15.75\% | \$20,321 | \$17,121 | 15.75\% | \$23,777 | \$20,033 | 15.75\% |
| FLCE | RS FLEX CHASSIS, 6 ENCL. $10 \times 13$ (MFG. PCN) | \$12,777 | \$10,765 | 15.75\% | \$14,123 | \$11,899 | 15.75\% | \$15,677 | \$13,208 | 15.75\% | \$17,871 | \$15,057 | 15.75\% | \$20,911 | \$17,618 | 15.75\% |
| flcg | RS FLEX CHASSIS, 9 ENCL. $10 \times 13$ (MFG. PCN) | \$13,304 | \$11,209 | 15.75\% | \$14,705 | \$12,389 | 15.75\% | \$16,323 | \$13,752 | 15.75\% | \$18,608 | \$15,677 | 15.75\% | \$21,772 | \$18,343 | 15.75\% |
| FLCK | RS FLEX CHASSIS, 12 ENCL. $10 \times 13$ (MFG. PCN) | \$14,529 | \$12,241 | 15.75\% | \$16,059 | \$13,530 | 15.75\% | \$17,825 | \$15,018 | 15.75\% | \$20,321 | \$17,121 | 15.75\% | \$23,777 | \$20,033 | 15.75\% |
| FLFA | report printer | \$200 | \$169 | 15.75\% | \$221 | \$186 | 15.84\% | \$245 | \$206 | 15.92\% | \$280 | \$235 | 16.07\% | \$327 | \$275 | 15.90\% |
| FLFb | $10 \times 13$ SERVO FEEDER | \$870 | \$733 | 15.75\% | \$962 | \$810 | 15.80\% | \$1,068 | \$899 | 15.82\% | \$1,217 | \$1,025 | 15.78\% | \$1,424 | \$1,199 | 15.80\% |
| FlfC | $6 \times 9$ SERVO FeEder | \$870 | \$733 | 15.75\% | \$962 | \$810 | 15.80\% | \$1,068 | \$899 | 15.82\% | \$1,217 | \$1,025 | 15.78\% | \$1,424 | \$1,199 | 15.80\% |
| flno | flowmaster blank feeder | \$108 | \$91 | 15.75\% | \$119 | \$101 | 15.13\% | \$132 | \$112 | 15.15\% | \$151 | \$128 | 15.23\% | \$176 | \$150 | 14.77\% |
| fluo | friction feeder 6x9 | \$608 | \$512 | 15.75\% | \$672 | \$566 | 15.77\% | \$746 | \$628 | 15.82\% | \$850 | \$716 | 15.76\% | \$995 | \$838 | 15.78\% |
| FLUB | ${ }^{\text {6X }}$ THIN MATERIAL KIT FEEDER | \$608 | \$512 | 15.75\% | \$672 | \$566 | 15.77\% | \$746 | \$628 | 15.82\% | \$850 | \$716 | ${ }^{15.76 \%}$ | \$995 | \$838 | 15.78\% |
| FLVO | FRICTION FEEDER 10x13 | \$608 | \$512 | 15.75\% | \$672 | \$566 | 15.77\% | \$746 | \$628 | 15.82\% | \$850 | \$716 | 15.76\% | \$995 | \$838 | 15.78\% |
| FLV1 | Rotary feeder (FLOWmaster rs) | \$1,547 | \$1,303 | 15.75\% | \$1,710 | \$1,441 | 15.73\% | \$1,898 | \$1,600 | 15.70\% | \$2,164 | \$1,823 | 15.76\% | \$2,532 | \$2,134 | 15.72\% |
| FLVB | $10 \times 13$ THIN MATERIAL KIT FEEDER | \$608 | \$512 | 15.75\% | \$672 | \$566 | 15.77\% | \$746 | \$628 | 15.82\% | \$850 | \$716 | 15.76\% | \$995 | \$838 | 15.78\% |
| FYKE | RS FLEX CHASSIS, 3 ENCL. $10 \times 13$ (MFG. PCN) | \$12,265 | \$10,333 | 15.75\% | \$13,557 | \$11,422 | 15.75\% | \$15,048 | \$12,678 | 15.75\% | \$17,155 | \$14,453 | 15.75\% | \$20,072 | \$16,911 | 15.75\% |
| y1B0 | flexible bindery interface - Integrated | \$2,661 | \$2,242 | 15.75\% | \$2,941 | \$2,478 | 15.74\% | \$3,265 | \$2,751 | 15.74\% | \$3,722 | \$3,136 | 15.74\% | \$4,354 | \$3,669 | 15.73\% |
| Y1B1 | Flexible bindery interace - standalone retrofit | \$3,730 | \$3,143 | 15.75\% | \$4,123 | \$3,474 | 15.74\% | \$4,577 | \$3,856 | 15.75\% | \$5,217 | \$4,396 | 15.74\% | \$6,105 | \$5,144 | 15.74\% |



| PCN | Description and Availability Comments | POS List EMA | St of PA POS EMA | Discount \% | $\begin{gathered} \text { AR 1-4 List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { AR 1-4 PA } \\ \text { EMA } \end{gathered}$ | Discount \% | $\begin{array}{\|c} \hline \text { AR 5-6 List } \\ \text { EMA } \end{array}$ | $\begin{gathered} \hline \text { AR 5-6 PA } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { Discount } \\ \% \end{gathered}$ | $\begin{aligned} & \text { AR 7-8 List } \\ & \text { EMA } \end{aligned}$ | $\begin{gathered} \text { AR 7-8 PA } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \hline \text { Discount } \\ \% \end{gathered}$ | $\begin{gathered} \text { AR 9+ List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { AR 9+ PA } \\ \text { EMA } \end{gathered}$ | Discount \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| R254C | CHECK SIGNING KIT FOR R254 | \$1,581 | \$1,332 | 15.75\% | \$1,747 | \$1,472 | 15.74\% | \$1,939 | \$1,634 | 15.73\% | \$2,211 | \$1,863 | 15.74\% | \$2,587 | \$2,179 | 15.77\% |
| Y21C | Stand-alone air kit for cutter | \$210 | \$177 | 15.75\% | \$232 | \$196 | 15.52\% | \$258 | \$218 | 15.50\% | \$294 | \$248 | 15.65\% | \$343 | \$290 | 15.45\% |
| Y21E | over under cutter | \$6,885 | \$5,801 | 15.75\% | \$7,610 | \$6,412 | 15.74\% | \$8,447 | \$7,117 | 15.75\% | \$9,630 | \$8,114 | 15.74\% | \$11,267 | \$9,494 | 15.74\% |
| Y21F | SLITTER-OVER UNDER CUTTER | \$1,700 | \$1,432 | 15.75\% | \$1,879 | \$1,583 | 15.75\% | \$2,086 | \$1,757 | 15.77\% | \$2,378 | \$2,003 | 15.77\% | \$2,782 | \$2,34 | 15.74\% |
| Y21P | PINLESS OVER UNDER CUTTER | \$6,886 | \$5,801 | 15.75\% | \$7,611 | \$6,412 | 15.75\% | \$8,448 | \$7,117 | 15.76\% | \$9,631 | \$8,114 | 15.75\% | \$11,269 | \$9,494 | 15.75\% |
| Y21R | PINLESS SLIT/MERGE | \$2,800 | \$2,359 | 15.75\% | \$3,095 | \$2,607 | 15.77\% | \$3,435 | \$2,894 | 15.75\% | \$3,916 | \$3,299 | 15.76\% | \$4,582 | \$3,860 | 15.76\% |
| y3s0 | IIITE AREA SCAN CAMERA $1024 \times 768$ | \$2,155 | \$1,816 | 15.75\% | \$2,382 | \$2,007 | 15.74\% | \$2,644 | \$2,228 | 15.73\% | \$3,014 | \$2,540 | 15.73\% | \$3,527 | \$2,972 | 15.74\% |
| Y351 | ISITE HIG RES AREA SCAN CAM 1400x1200 | \$2,300 | \$1,938 | 15.75\% | \$2,542 | \$2,142 | 15.74\% | \$2,822 | \$2,378 | 15.73\% | \$3,217 | \$2,710 | 15.76\% | \$3,764 | \$3,171 | 15.75\% |
| Y352 | ISITE LINE SCAN CAMERA $2 \mathrm{~K} 6 \times 9$ | \$2,525 | \$2,127 | 15.75\% | \$2,791 | \$2,351 | 15.76\% | \$3,098 | \$2,610 | 15.75\% | \$3,532 | \$2,975 | 15.77\% | \$4,132 | \$3,481 | 15.76\% |
| Y353 | Isite high res line scan camera | \$2,720 | \$2,292 | 15.75\% | \$3,007 | \$2,533 | 15.76\% | \$3,338 | \$2,812 | 15.76\% | \$3,805 | \$3,205 | 15.77\% | \$4,452 | \$3,750 | 15.77\% |
| Y35A | ADD'L AREA SCAN CAMERA 1024X768 | \$575 | \$484 | 15.75\% | \$636 | \$535 | 15.88\% | \$706 | \$594 | 15.86\% | \$805 | \$677 | 15.90\% | \$942 | \$792 | 15.92\% |
| уззв | ADD'L HIGH RES AREA SCAN CAM 1400x1200 | \$660 | \$556 | 15.75\% | \$730 | \$615 | 15.75\% | \$810 | \$683 | 15.68\% | \$924 | \$778 | 15.80\% | \$1,081 | \$911 | 15.73\% |
| Y3sc | IIITE floating transport | \$985 | \$830 | 15.75\% | \$1,089 | \$917 | 15.79\% | \$1,209 | \$1,018 | 15.80\% | \$1,378 | \$1,160 | 15.82\% | \$1,612 | \$1,358 | 15.76\% |
| Y3SD | ISITE BOLT-ON MOUNT | \$26 | \$22 | 15.75\% | \$29 | \$24 | 17.24\% | \$32 | \$27 | 15.63\% | \$37 | \$30 | 18.92\% | \$43 | \$36 | 16.28\% |
| Y3SE | ISITE Roluing adjustable stand | \$240 | \$202 | 15.75\% | \$265 | \$223 | 15.85\% | \$294 | \$248 | 15.65\% | \$335 | \$282 | 15.82\% | \$392 | \$330 | 15.82\% |
| Y3SF | image archive | \$185 | \$156 | 15.75\% | \$204 | \$172 | 15.69\% | \$226 | \$191 | 15.49\% | \$258 | \$218 | 15.50\% | \$302 | \$255 | 15.56\% |
| Y356 | IDATA REPAIR/SYSTEM | \$1,815 | \$1,529 | 15.75\% | \$2,006 | \$1,690 | 15.75\% | \$2,227 | \$1,876 | 15.76\% | \$2,538 | \$2,139 | 15.72\% | \$2,970 | \$2,502 | 15.76\% |
| Y35H | IDATA REPAIR LIT//SYS | \$1,070 | \$901 | 15.75\% | \$1,183 | \$996 | 15.81\% | \$1,313 | \$1,106 | 15.77\% | \$1,497 | \$1,260 | 15.83\% | \$1,752 | \$1,475 | 15.81\% |
| Y35 | idata View/site | \$1,575 | \$1,327 | 15.75\% | \$1,741 | \$1,467 | 15.74\% | \$1,933 | \$1,628 | 15.78\% | \$2,203 | \$1,856 | 15.75\% | \$2,578 | \$2,172 | 15.75\% |
| Y3sL | 22" TOUCH SCREEN Monitor | \$50 | \$42 | 15.75\% | \$55 | \$47 | 14.55\% | \$61 | \$52 | 14.75\% | \$70 | \$59 | 15.71\% | \$81 | \$70 | 13.58\% |
| Y3sm | IIITE HAND SCANNER | \$85 | \$72 | 15.75\% | \$94 | \$79 | 15.96\% | \$104 | \$88 | 15.38\% | \$119 | \$100 | 15.97\% | \$139 | \$117 | 15.83\% |
| Y35N | tracking module | \$850 | \$716 | 15.75\% | \$940 | \$792 | 15.74\% | \$1,043 | \$879 | 15.72\% | \$1,189 | \$1,022 | 15.73\% | \$1,392 | \$1,173 | 15.73\% |
| Y35p | idAta Printer interface | \$200 | \$169 | 15.75\% | \$221 | \$186 | 15.84\% | \$245 | \$206 | 15.92\% | \$280 | \$235 | 16.07\% | \$327 | \$275 | 15.90\% |
| Y3sT | ADD' LINE SCAN CAMERA $2 \mathrm{~K} 6 \times 9$ | \$865 | \$729 | 15.75\% | \$956 | \$806 | 15.69\% | \$1,061 | \$895 | 15.65\% | \$1,210 | \$1,020 | 15.70\% | \$1,415 | \$1,193 | 15.69\% |
| Y350 | ADD'L HIGH res line scan Cam 4k 10X13 | \$1,030 | \$868 | 15.75\% | \$1,138 | \$959 | 15.73\% | \$1,263 | \$1,064 | 15.76\% | \$1,440 | \$1,214 | 15.69\% | \$1,685 | \$1,420 | 15.73\% |
| Y35V | ISITE AREA SCAN CAMERA 640X480 | \$2,060 | \$1,736 | 15.75\% | \$2,277 | \$1,918 | 15.77\% | \$2,527 | \$2,129 | 15.75\% | \$2,881 | \$2,427 | 15.76\% | \$3,371 | \$2,840 | 15.75\% |
| y3sw | ADD'L IITIT AREA SCAN CAMERA $640 \times 480$ | \$525 | \$442 | 15.75\% | \$580 | \$489 | 15.69\% | \$644 | \$543 | 15.68\% | \$734 | \$619 | 15.67\% | \$859 | \$724 | 15.72\% |
| Y35x | IDATAREPAIR w/SERVER | \$4,825 | \$4,065 | 15.75\% | \$5,333 | \$4,493 | 15.75\% | \$5,920 | \$4,987 | 15.76\% | \$6,748 | \$5,685 | 15.75\% | \$7,896 | \$6,652 | 15.75\% |
| Y35Y | IDATA REPAIR/SEAT | \$915 | \$771 | 15.75\% | \$1,011 | \$852 | 15.73\% | \$1,122 | \$946 | 15.69\% | \$1,279 | \$1,078 | 15.72\% | \$1,497 | \$1,261 | 15.76\% |
| Y352 | ISITE TO dC interface | \$200 | \$169 | 15.75\% | \$221 | \$186 | 15.84\% | \$245 | \$206 | 15.92\% | \$280 | \$235 | 16.07\% | \$327 | \$275 | 15.90\% |
| узто | Sma isite areascan camera | \$2,155 | \$1,816 | 15.75\% | \$2,382 | \$2,007 | 15.74\% | \$2,644 | \$2,228 | 15.73\% | \$3,014 | \$2,540 | 15.73\% | \$3,527 | \$2,972 | 15.74\% |
| Y3T1 | SMA IIITE LINESCAN CAMERA | \$2,525 | \$2,127 | 15.75\% | \$2,791 | \$2,351 | 15.76\% | \$3,098 | \$2,610 | 15.75\% | \$3,532 | \$2,975 | 15.77\% | \$4,132 | \$3,481 | 15.76\% |
| узт2 | Sma add areascan camera | \$660 | \$556 | 15.75\% | \$730 | \$615 | 15.75\% | \$810 | \$683 | 15.68\% | \$924 | \$778 | 15.80\% | \$1,081 | \$911 | 15.73\% |
| узт3 | SmA tracking module | \$850 | \$716 | 15.75\% | \$940 | \$792 | 15.74\% | \$1,043 | \$879 | 15.72\% | \$1,189 | \$1,002 | 15.73\% | \$1,392 | \$1,173 | 15.73\% |
| у3T4 | sma image archive | \$185 | \$156 | 15.75\% | \$204 | \$172 | 15.69\% | \$226 | \$191 | 15.49\% | \$258 | \$218 | 15.50\% | \$302 | \$255 | 15.56\% |
| Y3T5 | SMA IDATA REPAIR / SYSTEM | \$1,815 | \$1,529 | 15.75\% | \$2,006 | \$1,690 | 15.75\% | \$2,227 | \$1,876 | 15.76\% | \$2,538 | \$2,139 | 15.72\% | \$2,970 | \$2,502 | 15.76\% |
| узт6 | SmA Idata repair lite/svs | \$1,070 | \$901 | 15.75\% | \$1,183 | \$996 | 15.81\% | \$1,313 | \$1,106 | 15.77\% | \$1,497 | \$1,260 | 15.83\% | \$1,752 | \$1,475 | 15.81\% |
| Yзт7 | sma idata view / site | \$1,575 | \$1,327 | 15.75\% | \$1,741 | \$1,467 | 15.74\% | \$1,933 | \$1,628 | 15.78\% | \$2,203 | \$1,856 | 15.75\% | \$2,578 | \$2,172 | 15.75\% |
| узт8 | Sma idata print interface | \$200 | \$169 | 15.75\% | \$221 | \$186 | 15.84\% | \$245 | \$206 | 15.92\% | \$280 | \$235 | 16.07\% | \$327 | \$275 | 15.90\% |
| узт9 | SMA LINESCAN CAMERA 2 K | \$865 | \$729 | 15.75\% | \$956 | \$806 | 15.69\% | \$1,061 | \$895 | 15.65\% | \$1,210 | \$1,020 | 15.70\% | \$1,415 | \$1,193 | 15.69\% |
| узтА | SMA LINESCAN CAMERA 4K | \$1,030 | \$868 | 15.75\% | \$1,138 | \$959 | 15.73\% | \$1,263 | \$1,064 | 15.76\% | \$1,440 | \$1,214 | 15.69\% | \$1,685 | \$1,420 | 15.73\% |
| узтв | SmA IdATA RePali 2 | \$4,825 | \$4,065 | 15.75\% | \$5,333 | \$4,493 | 15.75\% | \$5,920 | \$4,987 | 15.76\% | \$6,748 | \$5,685 | 15.75\% | \$7,896 | \$6,652 | 15.75\% |
| узтС | Sma idata repair /seat | \$915 | \$771 | 15.75\% | \$1,011 | \$852 | 15.73\% | \$1,122 | \$946 | 15.69\% | \$1,279 | \$1,078 | 15.72\% | \$1,497 | \$1,261 | 15.76\% |
| ymvo | MAlLSTREAM ENGAGE SYSTEM | \$24,310 | \$20,481 | 15.75\% | \$26,871 | \$22,639 | 15.75\% | \$29,827 | \$25,129 | 15.75\% | \$34,003 | \$28,647 | 15.75\% | \$39,785 | \$33,519 | 15.75\% |
| R767 | DM Infinity-MPS26K Resettable | \$2,835 | \$2,388 | 15.75\% | \$3,134 | \$2,640 | 15.76\% | \$3,479 | \$2,930 | 15.78\% | \$3,966 | \$3,341 | 15.76\% | \$4,640 | \$3,909 | 15.75\% |
| RD3K | dC COMPUTER | \$630 | \$531 | 15.75\% | \$696 | \$587 | 15.66\% | \$773 | \$652 | 15.65\% | \$881 | \$743 | 15.66\% | \$1,030 | \$869 | 15.63\% |
| RDH0 | mpS/APS AdVanced dc | \$14,100 | \$11,879 | 15.75\% | \$15,585 | \$13,131 | 15.75\% | \$17,299 | \$14,575 | 15.75\% | \$19,721 | \$16,616 | 15.74\% | \$23,075 | \$19,442 | 15.74\% |
| Y35A | mps Print package | \$14,000 | \$11,795 | 15.75\% | \$15,475 | \$13,037 | 15.75\% | \$17,177 | \$14,471 | 15.75\% | \$19,582 | \$16,497 | 15.75\% | \$22,912 | \$19,303 | 15.75\% |
| Y49p | oestacker interface | \$163 | \$137 | 15.75\% | \$180 | \$152 | 15.56\% | \$200 | \$169 | 15.50\% | \$228 | \$192 | 15.79\% | \$267 | \$225 | 15.73\% |
| Y503 | MPS/APS 3 STATION CHASSIS | \$8,240 | \$6,942 | 15.75\% | \$9,108 | \$7,673 | 15.76\% | \$10,110 | \$8,517 | 15.76\% | \$11,525 | \$9,709 | 15.76\% | \$13,485 | \$11,361 | 15.75\% |
| Y504 | MPS/APS 4 STATION CHASSIS | \$8,750 | \$7,372 | 15.75\% | \$9,672 | \$8,148 | 15.76\% | \$10,736 | \$9,044 | 15.76\% | \$12,239 | \$10,310 | 15.76\% | \$14,320 | \$12,064 | 15.75\% |
| Y506 | MPS/APS 6 STATION CHASSIS | \$10,560 | \$8,897 | 15.75\% | \$11,672 | \$9,834 | 15.75\% | \$12,956 | \$10,916 | 15.75\% | \$14,770 | \$12,444 | 15.75\% | \$17,282 | \$14,560 | 15.75\% |
| Y507 | MPS/APS 7 STATION CHASSIS | \$10,980 | \$9,251 | 15.75\% | \$12,137 | \$10,225 | 15.75\% | \$13,472 | \$11,350 | 15.75\% | \$15,358 | \$12,939 | 15.75\% | \$17,970 | \$15,139 | 15.75\% |
| Y508 | MPS/APS 8 STATION CHASSIS | \$11,270 | \$9,495 | 15.75\% | \$12,457 | \$10,495 | 15.75\% | \$13,827 | \$11,649 | 15.75\% | \$15,763 | \$13,280 | 15.75\% | \$18,444 | \$15,539 | 15.75\% |
| Y509 | MPS/APS 9 STATION CHASSIS | \$12,810 | \$10,792 | 15.75\% | \$14,159 | \$11,929 | 15.75\% | \$15,716 | \$13,241 | 15.75\% | \$17,917 | \$15,095 | 15.75\% | \$20,964 | \$17,662 | 15.75\% |
| Y510 | mPS/APS 10 STATION CHASSIS | \$13,080 | \$11,020 | 15.75\% | \$14,458 | \$12,181 | 15.75\% | \$16,048 | \$13,521 | 15.75\% | \$18,295 | \$15,414 | 15.75\% | \$21,407 | \$18,035 | 15.75\% |
| Y512 | MPS/APS 12 STATION CHASSIS | \$14,480 | \$12,199 | 15.75\% | \$16,005 | \$13,484 | 15.75\% | \$17,766 | \$14,967 | 15.75\% | \$20,253 | \$17,063 | 15.75\% | \$23,697 | \$19,964 | 15.75\% |
| Y514 | mPS/APS 14 STATION CHASSIS | \$15,870 | \$13,370 | 15.75\% | \$17,542 | \$14,779 | 15.75\% | \$19,472 | \$16,405 | 15.75\% | \$22,198 | \$18,701 | 15.75\% | \$25,973 | \$21,882 | 15.75\% |
| Y516 | mPS/APS 16 STATION CHASSIS | \$16,430 | \$13,842 | 15.75\% | \$18,161 | \$15,300 | 15.75\% | \$20,159 | \$16,983 | 15.75\% | \$22,981 | \$19,361 | 15.75\% | \$26,889 | \$22,653 | 15.75\% |
| Y518 | mPS/APS 18 STATION CHASSIS | \$18,310 | \$15,426 | 15.75\% | \$20,239 | \$17,051 | 15.75\% | \$22,465 | \$18,927 | 15.75\% | \$25,610 | \$21,576 | 15.75\% | \$29,966 | \$25,246 | 15.75\% |
| Y540 | mall stream merge module | \$15,250 | \$12,848 | 15.75\% | \$16,856 | \$14,202 | 15.75\% | \$18,710 | \$15,764 | 15.75\% | \$21,330 | \$17,971 | 15.75\% | \$24,957 | \$21,027 | 15.75\% |
| Y551 | barcode scanner - encl for | \$351 | \$296 | 15.75\% | \$388 | \$327 | 15.72\% | \$431 | \$363 | 15.78\% | \$491 | \$414 | 15.68\% | \$574 | \$484 | 15.68\% |
| Y554 | mps friction feeder | \$1,150 | \$969 | 15.75\% | \$1,271 | \$1,071 | 15.74\% | \$1,411 | \$1,189 | 15.73\% | \$1,608 | \$1,355 | 15.73\% | \$1,882 | \$1,586 | 15.73\% |
| Y554 | MPS FRICTION FEEDER - (THICK VERSION OF THE Y554) | \$1,563 | \$1,317 | 15.75\% | \$1,728 | \$1,456 | 15.74\% | \$1,918 | \$1,616 | 15.75\% | \$2,187 | \$1,842 | 15.78\% | \$2,558 | \$2,156 | 15.72\% |
| Y555G | ROTARY FEEDER-RETROFIT, GREY | \$400 | \$337 | 15.75\% | \$442 | \$372 | 15.84\% | \$491 | \$413 | 15.89\% | \$559 | \$471 | 15.74\% | \$654 | \$551 | 15.75\% |
| Y555w | rotary feeder-ketrofit, white | \$400 | \$337 | 15.75\% | \$442 | \$372 | 15.84\% | \$491 | \$413 | 15.89\% | \$559 | \$471 | 15.74\% | \$654 | \$551 | 15.75\% |
| Y557 | mps rotary feeder | \$1,550 | \$1,306 | 15.75\% | \$1,713 | \$1,443 | 15.76\% | \$1,901 | \$1,602 | 15.73\% | \$2,168 | \$1,826 | 15.77\% | \$2,536 | \$2,137 | 15.73\% |
| Y561 | mps Eng/SEALER/TAKEAWAY M | \$29,715 | \$25,035 | 15.75\% | \$32,845 | \$27,672 | 15.75\% | \$36,458 | \$30,716 | 15.75\% | \$41,562 | \$35,016 | 15.75\% | \$48,630 | \$40,971 | 15.75\% |
| Y56B | MPS 22K Engine-Takeaway-Sealer-2 vs | \$29,715 | \$25,035 | 15.75\% | \$32,845 | \$27,672 | 15.75\% | \$36,458 | \$30,716 | 15.75\% | \$41,562 | \$35,016 | 15.75\% | \$48,630 | \$40,971 | 15.75\% |
| Y56C | mps 26K engine-Takeaway-Sealer-2 vs | \$29,715 | \$25,035 | 15.75\% | \$32,845 | \$27,672 | 15.75\% | \$36,458 | \$30,716 | 15.75\% | \$41,562 | \$35,016 | 15.75\% | \$48,630 | \$40,971 | 15.75\% |
| Y572 | 6 Stage buffer | \$4,041 | \$3,405 | 15.75\% | \$4,467 | \$3,763 | 15.76\% | \$4,958 | \$4,177 | 15.75\% | \$5,653 | \$4,762 | 15.76\% | \$6,614 | \$5,571 | 15.77\% |
| Y574 | TNT MPS | \$7,335 | \$6,180 | 15.75\% | \$8,108 | \$6,831 | 15.75\% | \$9,000 | \$7,582 | 15.76\% | \$10,260 | \$8,644 | 15.75\% | \$12,005 | \$10,114 | 15.75\% |
| Y580 | TOUCHSCREEN MONITOR - FACTORY | \$248 | \$209 | 15.75\% | \$275 | \$231 | 16.00\% | \$305 | \$256 | 16.07\% | \$348 | \$292 | 16.09\% | \$407 | \$342 | 15.97\% |
| Y581 | ADD'L MONITOR-W-PORT TM1 (NON-TOUCH) | \$405 | \$341 | 15.75\% | \$448 | \$377 | 15.85\% | \$497 | \$418 | 15.90\% | \$567 | \$477 | 15.87\% | \$663 | \$558 | 15.84\% |
| Y582 | ADD'L MONITOR-E-PORT TM1 (NON-TOUCH) | \$405 | \$341 | 15.75\% | \$448 | \$377 | 15.85\% | \$497 | \$418 | 15.90\% | \$567 | \$477 | 15.87\% | \$663 | \$558 | 15.84\% |
| Y583 | ADD'L Monitor-roll-around (NON-TOUCHSCREEN) | \$405 | \$341 | 15.75\% | \$448 | \$377 | 15.85\% | \$497 | \$418 | 15.90\% | \$567 | \$477 | 15.87\% | \$663 | \$558 | 15.84\% |
| Y584 | TOUCHSCREEN MONITOR - FIEL | \$270 | \$227 | 15.75\% | \$298 | \$251 | 15.77\% | \$331 | \$279 | 15.71\% | \$377 | \$318 | 15.65\% | \$441 | \$372 | 15.65\% |
| Y701 | MPS-APS OUTPUT 2 VS MODULE | \$1,980 | \$1,668 | 15.75\% | \$2,189 | \$1,844 | 15.76\% | \$2,430 | \$2,047 | 15.76\% | \$2,70 | \$2,333 | 15.78\% | \$3,241 | \$2,730 | 15.77\% |
| Y703 | INFINITY - VS MODULE | \$1,215 | \$1,024 | 15.75\% | \$1,343 | \$1,131 | 15.79\% | \$1,491 | \$1,255 | 15.83\% | \$1,699 | \$1,431 | 15.77\% | \$1,988 | \$1,675 | 15.74\% |
| Y732 | MPS/APS Bottom edge marker | \$794 | \$669 | 15.75\% | \$877 | \$739 | 15.74\% | \$973 | \$820 | 15.72\% | \$1,110 | \$935 | 15.77\% | \$1,298 | \$1,094 | 15.72\% |
| Y734 | edge marker, top one color | \$794 | \$669 | 15.75\% | \$877 | \$739 | 15.74\% | \$973 | \$820 | 15.72\% | \$1,110 | \$935 | 15.77\% | \$1,298 | \$1,094 | 15.72\% |
| $\bigcirc 735$ | EDGE MARKER, TOP SECOND COLOR | \$794 | \$669 | 15.75\% | \$877 | \$739 | 15.74\% | \$973 | \$820 | 15.72\% | \$1,110 | \$935 | 15.77\% | \$1,298 | \$1,094 | 15.72\% |
| Y780 | VS MID-Station power stacker | \$585 | \$493 | 15.75\% | \$647 | \$545 | 15.77\% | \$718 | \$605 | 15.74\% | \$819 | \$690 | 15.75\% | \$958 | \$807 | 15.76\% |
| ${ }^{1} 222$ | mCS 2" ARRAY PRINT SYS - dc | \$3,746 | \$3,156 | 15.75\% | \$4,141 | \$3,488 | 15.77\% | \$4,597 | \$3,872 | 15.77\% | \$5,240 | \$4,414 | 15.76\% | \$6,131 | \$5,164 | 15.77\% |
| R763 | DM Infinity 22k SYSTEM | \$1,606 | \$1,353 | 15.75\% | \$1,775 | \$1,496 | 15.72\% | \$1,970 | \$1,661 | 15.69\% | \$2,246 | \$1,893 | 15.72\% | \$2,628 | \$2,215 | 15.72\% |
| Y49M | AUTOTRAYER | \$9,000 | \$7,583 | 15.75\% | \$9,948 | \$8,381 | 15.75\% | \$11,042 | \$9,303 | 15.75\% | \$12,588 | \$10,605 | 15.75\% | \$14,729 | \$12,409 | 15.75\% |
| Y49N | intelligent trayer kit | \$500 | \$421 | 15.75\% | \$553 | \$466 | 15.73\% | \$614 | \$517 | 15.80\% | \$700 | \$590 | 15.71\% | \$819 | \$690 | 15.75\% |
| Y723 | MPS FLOATINGDECK NOCAMERA | \$1,714 | \$1,444 | 15.75\% | \$1,895 | \$1,596 | 15.78\% | \$2,103 | \$1,772 | 15.74\% | \$2,398 | \$2,020 | 15.76\% | \$2,806 | \$2,363 | 15.79\% |
| Y560 | 2 C CAMERA MPS SEALER | \$1,080 | \$910 | 15.75\% | \$1,194 | \$1,006 | 15.75\% | \$1,325 | \$1,117 | 15.70\% | \$1,511 | \$1,273 | 15.75\% | \$1,768 | \$1,489 | 15.78\% |
| FL56 | mse top edge marker | \$794 | \$669 | 15.75\% | \$877 | \$739 | 15.74\% | \$973 | \$820 | 15.72\% | \$1,110 | \$935 | 15.77\% | \$1,298 | \$1,094 | 15.72\% |
| FL57 | BOTTOM EDGE MARKER 6×9 | \$794 | \$669 | 15.75\% | \$877 $\$ 877$ | \$739 $\$ 739$ | 15.74\% | \$973 | \$820 | 15.72\% | \$1,110 | \$935 | 15.77\% | \$1,298 | \$1,094 | 15.72\% |
| FL58 | bottom edge marker 10x13 | \$794 | \$669 | 15.75\% | \$877 | \$739 | 15.74\% | \$973 | \$820 | 15.72\% | \$1,110 | \$935 | 15.77\% | \$1,298 | \$1,094 | 15.72\% |
| FL7E | $9{ }^{9}$ FLAT COLLECTING CONVEYOR | \$253 | \$213 | 15.75\% | \$280 | \$236 | 15.71\% | \$311 | \$262 | 15.76\% | \$354 | \$299 | ${ }^{15.54 \%}$ | \$415 | \$349 | 15.90\% |
| RD32 | DC COMPUTER MSE SD API INPUTS | \$630 | \$531 | 15.75\% | \$696 | \$587 | 15.66\% | \$773 | \$652 | 15.65\% | \$881 | \$743 | 15.66\% | \$1,030 | \$869 | 15.63\% |
| ${ }^{\text {Y 35B }}$ | MSE PRINT+ PACKAGE | \$12,000 | \$10,110 | 15.75\% | \$13,264 | \$11,175 | 15.75\% | \$14,723 | \$12,404 | 15.75\% | \$16,784 | \$14,141 | 15.75\% | \$19,639 | \$16,546 | 15.75\% |
| $2 \times 07$ | belt turnover mse | \$1,375 | \$1,158 | 15.75\% | \$1,520 | \$1,280 | 15.79\% | \$1,687 | \$1,421 | 15.77\% | \$1,923 | \$1,620 | 15.76\% | \$2,251 | \$1,895 | 15.82\% |
| zxoe | INPUTLESS KIT FOR MSE 3 OR 6 | \$428 | \$360 | 15.75\% | \$473 | \$398 | 15.86\% | \$525 | \$442 | 15.81\% | \$599 | \$504 | 15.86\% | \$700 | \$589 | 15.86\% |
| zxoF | INPUTLESS KIT FOR MSE 9 OR 12 | \$428 | \$360 | 15.75\% | \$473 | \$398 | 15.86\% | \$525 | \$442 | 15.81\% | \$599 | \$504 | 15.86\% | \$700 | \$589 | 15.86\% |
| 2x1c | AIR COMPRESSOR | \$253 | \$213 | 15.75\% | \$280 | \$236 | 15.71\% | \$311 | \$262 | 15.76\% | \$354 | \$299 | 15.54\% | \$415 | \$349 | 15.90\% |
| 2x20 | 14K SPEED UPGRADE | \$2,000 | \$1,685 | 15.75\% | \$2,211 | \$1,862 | 15.78\% | \$2,454 | \$2,067 | 15.77\% | \$2,798 | \$2,356 | 15.80\% | \$3,274 | \$2,757 | 15.79\% |
| zx22 | 14" MODE SOFTWARE KEY | \$2,300 | \$1,938 | 15.75\% | \$2,542 | \$2,142 | 15.74\% | \$2,822 | \$2,378 | 15.73\% | \$3,217 | \$2,710 | 15.76\% | \$3,764 | \$3,171 | 15.75\% |
| $2 \times 23$ | NO CHANGEOVER MODULE | \$1,200 | \$1,011 | 15.75\% | $\$ 1,326$ $\$ 13265$ | \$1,117 | 15.76\% | \$1,472 | \$1,240 | 15.76\% | $\$ 1,678$ $\$ 17165$ | \$1,413 | 15.79\% | \$1,963 | \$1,654 | 15.74\% |
| 2x30 | 6X9 CHASSIS UPGRADE 9K TO 12K | \$12,272 | \$10,339 | 15.75\% | \$13,565 | \$11,428 | 15.75\% | \$15,057 | \$12,685 | 15.75\% | \$17,165 | \$14,461 | 15.75\% | \$20,084 | \$16,920 | 15.75\% |
| 2X31 | $10 \times 13$ CHASSIS UPGR 9K TO 12K | \$12,272 | \$10,339 | 15.75\% | \$13,565 | \$11,428 | 15.75\% | \$15,057 | \$12,685 | 15.75\% | \$17,165 | \$14,461 | 15.75\% | \$20,084 | \$16,920 | 15.75\% |
| 2x50 | MODULAR FRICTION FEEDER | \$700 | \$590 | 15.75\% | \$774 | \$652 | 15.76\% | \$859 | \$724 | 15.72\% | \$979 | \$825 | 15.73\% | \$1,146 | \$965 | 15.79\% |
| $2 \times 53$ | GREENHOUSE - BLANK feeder | \$350 | \$295 | 15.75\% | \$387 | \$326 | 15.76\% | \$430 | \$362 | 15.81\% | \$490 | \$413 | 15.71\% | \$573 | \$483 | 15.71\% |
| 2X53A | GREENHOUSE LAST DS Pos | \$252 | \$212 | 15.75\% | \$279 | \$235 | 15.77\% | \$310 | \$261 | 15.81\% | \$353 | \$297 | 15.86\% | \$413 | \$348 | 15.74\% |
| ${ }^{2 \times 533}$ | GREENHOUSE INTL POSITİONS | \$252 | \$212 | 15.75\% | \$279 | \$235 | 15.77\% | \$310 | \$261 | 15.81\% | \$353 | \$297 | 15.86\% | \$413 | \$348 | 15.74\% |
| 2x53C | greenhouse buffer rotary | \$252 | \$212 | 15.75\% | \$279 | \$235 | 15.77\% | \$310 | \$261 | 15.81\% | \$353 | \$297 | 15.86\% | \$413 | \$348 | 15.74\% |
| 2X53D | GREENHOUSE/BLANK FEEDER | \$252 | \$212 | 15.75\% | \$279 | \$235 | 15.77\% | \$310 | \$261 | 15.81\% | \$353 | \$297 | 15.86\% | \$413 | \$348 | 15.74\% |


| PCN | Description and Availability Comments | POS List EMA | $\begin{array}{\|c\|} \hline \text { St of PA } \\ \text { POS EMA } \end{array}$ | Discount \% | $\begin{array}{\|c} \hline \text { AR 1-4 List } \\ \text { EMA } \end{array}$ | $\begin{gathered} \hline \text { AR 1-4 PA } \\ \text { EMA } \end{gathered}$ | Discount \% | $\begin{gathered} \text { AR 5-6 List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \hline \text { AR 5-6 PA } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { Discount } \\ \% \end{gathered}$ | $\begin{array}{\|c} \hline \text { AR 7-8 List } \\ \text { EMA } \end{array}$ | $\begin{gathered} \text { AR 7-8 PA } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \hline \text { Discount } \\ \% \end{gathered}$ | $\begin{gathered} \text { AR 9+ List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { AR 9+ PA } \\ \text { EMA } \end{gathered}$ | Discount \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2X53E | GREENHOUSE BUFFER FRICTN | \$350 | \$295 | 15.75\% | \$387 | \$326 | 15.76\% | \$430 | \$362 | 15.81\% | \$490 | \$413 | 15.71\% | \$573 | \$483 | 15.71\% |
| 2X55 | modular rotary feeder | \$1,200 | \$1,011 | 15.75\% | \$1,326 | \$1,117 | 15.76\% | \$1,472 | \$1,240 | 15.76\% | \$1,678 | \$1,413 | 15.79\% | \$1,963 | \$1,654 | 15.74\% |
| 2X5A | MB SCAN FRICTION FDR-TOP | \$351 | \$296 | 15.75\% | \$388 | \$327 | 15.72\% | \$431 | \$363 | 15.78\% | \$491 | \$414 | 15.68\% | \$574 | \$484 | 15.68\% |
| 2x5B | mb SCAN friction fdr-btm | \$351 | \$296 | 15.75\% | \$388 | \$327 | 15.72\% | \$431 | \$363 | 15.78\% | \$491 | \$414 | 15.68\% | \$574 | \$484 | 15.68\% |
| 2x5C | mb SCAN ROTARY FDR-TOP | \$351 | \$296 | 15.75\% | \$388 | \$327 | 15.72\% | \$431 | \$363 | 15.78\% | \$491 | \$414 | 15.68\% | \$574 | \$484 | 15.68\% |
| 2xB1 | mse buffer | \$2,533 | \$2,134 | 15.75\% | \$2,800 | \$2,359 | 15.75\% | \$3,108 | \$2,618 | 15.77\% | \$3,543 | \$2,985 | 15.75\% | \$4,146 | \$3,493 | 15.75\% |
| 2xB2 | mse buffer with tnt | \$5,985 | \$5,042 | 15.75\% | \$6,615 | \$5,574 | 15.74\% | \$7,343 | \$6,187 | 15.74\% | \$8,371 | \$7,053 | 15.74\% | \$9,794 | \$8,253 | 15.73\% |
| 2xB9 | heavies buffer | \$2,893 | \$2,437 | 15.75\% | \$3,198 | \$2,694 | 15.76\% | \$3,550 | \$2,990 | 15.77\% | \$4,047 | \$3,409 | 15.76\% | \$4,735 | \$3,989 | 15.76\% |
| 2XG1 | MSE12-3 FDR 10X13 CHASSIS | \$9,950 | \$8,383 | 15.75\% | \$10,998 | \$9,266 | 15.75\% | \$12,208 | \$10,285 | 15.75\% | \$13,917 | \$11,725 | 15.75\% | \$16,284 | \$13,719 | 15.75\% |
| 2XG2 | MSE12-6 FDR 10X13 CHASSIS | \$11,200 | \$9,436 | 15.75\% | \$12,380 | \$10,430 | 15.75\% | \$13,742 | \$11,577 | 15.75\% | \$15,666 | \$13,198 | 15.75\% | \$18,330 | \$15,443 | 15.75\% |
| zXG3 | MSE12-9 FDR 10X13 CHASSIS | \$10,650 | \$8,973 | 15.75\% | \$11,772 | \$9,918 | 15.75\% | \$13,067 | \$11,009 | 15.75\% | \$14,896 | \$12,550 | 15.75\% | \$17,430 | \$14,685 | 15.75\% |
| 2XG4 | MSE12-12 FDR $10 \times 13$ CHASSII | \$13,750 | \$11,584 | 15.75\% | \$15,198 | \$12,805 | 15.75\% | \$16,870 | \$14,214 | 15.74\% | \$19,232 | \$16,203 | 15.75\% | \$22,502 | \$18,959 | 15.75\% |
| 2XG5 | MSE14-3 FDR 10X13 CHASSIS | \$9,950 | \$8,383 | 15.75\% | \$10,998 | \$9,266 | 15.75\% | \$12,208 | \$10,285 | 15.75\% | \$13,917 | \$11,725 | 15.75\% | \$16,284 | \$13,719 | 15.75\% |
| 2X66 | MSE14-6 FDR 10X13 CHASSIS | \$11,200 | \$9,436 | 15.75\% | \$12,380 | \$10,430 | 15.75\% | \$13,742 | \$11,577 | 15.75\% | \$15,666 | \$13,198 | 15.75\% | \$18,330 | \$15,443 | 15.75\% |
| 2XG7 | MSE14-9 FDR 10X13 CHASSIS | \$10,650 | \$8,973 | 15.75\% | \$11,772 | \$9,918 | 15.75\% | \$13,067 | \$11,009 | 15.75\% | \$14,896 | \$12,550 | 15.75\% | \$17,430 | \$14,685 | 15.75\% |
| 2X68 | MSE14-12 FDR 10x13 CHASSIS | \$13,750 | \$11,584 | 15.75\% | \$15,198 | \$12,805 | 15.75\% | \$16,870 | \$14,214 | 15.74\% | \$19,232 | \$16,203 | 15.75\% | \$22,502 | \$18,959 | 15.75\% |
| 2xH3 | MSE 9-3 FDR 6x9 Chassis | \$15,750 | \$13,269 | 15.75\% | \$17,409 | \$14,667 | 15.75\% | \$19,324 | \$16,280 | 15.75\% | \$22,029 | \$18,560 | 15.75\% | \$25,776 | \$21,716 | 15.75\% |
| 2xH4 | MSE 9-6 FDR $6 \times 9 \mathrm{CHASSIS}$ | \$15,850 | \$13,354 | 15.75\% | \$17,520 | \$14,760 | 15.75\% | \$19,447 | \$16,384 | 15.75\% | \$22,170 | \$18,677 | 15.76\% | \$25,940 | \$21,854 | 15.75\% |
| 2xH5 | MSE 9-3 FDR $10 \times 13$ CHASSIS | \$18,050 | \$15,207 | 15.75\% | \$19,951 | \$16,809 | 15.75\% | \$22,146 | \$18,658 | 15.75\% | \$25,246 | \$21,270 | 15.75\% | \$29,539 | \$24,887 | 15.75\% |
| 2XH6 | MSE 9-6 FDR $10 \times 13$ CHASSIS | \$18,150 | \$15,291 | 15.75\% | \$20,062 | \$16,902 | 15.75\% | \$22,269 | \$18,761 | 15.75\% | \$25,386 | \$21,388 | 15.75\% | \$29,704 | \$25,025 | 15.75\% |
| 2XH7 | MSE 9 - 9 FDR $6 \times \mathrm{XI}$ CHASSIS | \$16,950 | \$14,280 | 15.75\% | \$18,735 | \$15,785 | 15.75\% | \$20,796 | \$17,521 | 15.75\% | \$23,707 | \$19,974 | 15.75\% | \$27,739 | \$23,371 | 15.75\% |
| 2XH8 | MSE 9-9 FDR $10 \times 13$ CHASSIS | \$19,250 | \$16,218 | 15.75\% | \$21,278 | \$17,927 | 15.75\% | \$23,619 | \$19,899 | 15.75\% | \$26,925 | \$22,685 | 15.75\% | \$31,504 | \$26,543 | 15.75\% |
| 2XM1 | MSE12-3 FDR $6 \times 9$ CHASSIS | \$9,950 | \$8,383 | 15.75\% | \$10,998 | \$9,266 | 15.75\% | \$12,208 | \$10,285 | 15.75\% | \$13,917 | \$11,725 | 15.75\% | \$16,284 | \$13,719 | 15.75\% |
| 2XM2 | MSE12-6 FDR $6 \times 9$ CHASSIIS | \$11,200 | \$9,436 | 15.75\% | \$12,380 | \$10,430 | 15.75\% | \$13,742 | \$11,577 | 15.75\% | \$15,666 | \$13,198 | 15.75\% | \$18,330 | \$15,443 | 15.75\% |
| 2xM3 | MSE12-9 FDR 6X9 CHASSIS | \$10,650 | \$8,973 | 15.75\% | \$11,772 | \$9,918 | 15.75\% | \$13,067 | \$11,009 | 15.75\% | \$14,896 | \$12,550 | 15.75\% | \$17,430 | \$14,685 | 15.75\% |
| 2XM4 | MSE12-12 FDR $6 \times 9$ CHASSIS | \$13,750 | \$11,584 | 15.75\% | \$15,198 | \$12,805 | 15.75\% | \$16,870 | \$14,214 | 15.74\% | \$19,232 | \$16,203 | 15.75\% | \$22,502 | \$18,959 | 15.75\% |
| 2xM5 | MSE14-3 FDR $6 \times 9$ CHASSIIS | \$9,950 | \$8,383 | 15.75\% | \$10,998 | \$9,266 | 15.75\% | \$12,208 | \$10,285 | 15.75\% | \$13,917 | \$11,725 | 15.75\% | \$16,284 | \$13,719 | 15.75\% |
| zxM6 | MSE14-6 FDR $6 \times 9$ CHASSIS | \$11,200 | \$9,436 | 15.75\% | \$12,380 | \$10,430 | 15.75\% | \$13,742 | \$11,577 | 15.75\% | \$15,666 | \$13,198 | 15.75\% | \$18,330 | \$15,443 | 15.75\% |
| 2XM7 | MSE14-9 FDR $6 \times 9$ CHASSIS | \$10,650 | \$8,973 | 15.75\% | \$11,772 | \$9,918 | 15.75\% | \$13,067 | \$11,009 | 15.75\% | \$14,896 | \$12,550 | 15.75\% | \$17,430 | \$14,685 | 15.75\% |
| 2xM8 | MSE14-12 FDR 6X9 CHASSIS | \$13,750 | \$11,584 | 15.75\% | \$15,198 | \$12,805 | 15.75\% | \$16,870 | \$14,214 | 15.74\% | \$19,232 | \$16,203 | 15.75\% | \$22,502 | \$18,959 | 15.75\% |
| 2x50A | SERVO FRICTN FDR/LAST d/S | \$700 | \$590 | 15.75\% | \$774 | \$652 | 15.76\% | \$859 | \$724 | 15.72\% | \$979 | \$825 | 15.73\% | \$1,146 | \$965 | 15.79\% |
| 2x50B | SERVO FRICTN FDR/ INT Pos | \$700 | \$590 | 15.75\% | \$774 | \$652 | 15.76\% | \$859 | \$724 | 15.72\% | \$979 | \$825 | 15.73\% | \$1,146 | \$965 | 15.79\% |
| 2X50C | SERVOFRICTN FDR/FIRST U/S | \$700 | \$590 | 15.75\% | \$774 | \$652 | 15.76\% | \$859 | \$724 | 15.72\% | \$979 | \$825 | 15.73\% | \$1,146 | \$965 | 15.79\% |
| 2x500 | servo friction fdr u/s rf | \$700 | \$590 | 15.75\% | \$774 | \$652 | 15.76\% | \$859 | \$724 | 15.72\% | \$979 | \$825 | 15.73\% | \$1,146 | \$965 | 15.79\% |
| 2X50E | SERVO Friction fdr ist up | \$700 | \$590 | 15.75\% | \$774 | \$652 | 15.76\% | \$859 | \$724 | 15.72\% | \$979 | \$825 | 15.73\% | \$1,146 | \$965 | 15.79\% |
| 2X55A | ROTARY FDR LAST D/S POS | \$1,200 | \$1,011 | 15.75\% | \$1,326 | \$1,117 | 15.76\% | \$1,472 | \$1,240 | 15.76\% | \$1,678 | \$1,413 | 15.79\% | \$1,963 | \$1,654 | 15.74\% |
| 2X55B | ROTARY FDR Intermed pos | \$1,200 | \$1,011 | 15.75\% | \$1,326 | \$1,117 | 15.76\% | \$1,472 | \$1,240 | 15.76\% | \$1,678 | \$1,413 | 15.79\% | \$1,963 | \$1,654 | 15.74\% |
| 2X55C | ROTARY FDR FIRST U/S Pos | \$1,200 | \$1,011 | 15.75\% | \$1,326 | \$1,117 | 15.76\% | \$1,472 | \$1,240 | 15.76\% | \$1,678 | \$1,413 | 15.79\% | \$1,963 | \$1,654 | 15.74\% |
| 2x55D | ROTARY FDr U/S Friction | \$1,200 | \$1,011 | 15.75\% | \$1,326 | \$1,117 | 15.76\% | \$1,472 | \$1,240 | 15.76\% | \$1,678 | \$1,413 | 15.79\% | \$1,963 | \$1,654 | 15.74\% |
| 2X55E | ROTARY FDR FIRST U/S Pos | \$1,200 | \$1,011 | 15.75\% | \$1,326 | \$1,117 | 15.76\% | \$1,472 | \$1,240 | 15.76\% | \$1,678 | \$1,413 | 15.79\% | \$1,963 | \$1,654 | 15.74\% |
| zxos | mse in-line folder feeder | \$6,517 | \$5,491 | 15.75\% | \$7,203 | \$6,069 | 15.74\% | \$7,995 | \$6,737 | 15.73\% | \$9,115 | \$7,680 | 15.74\% | \$10,665 | \$8,986 | 15.74\% |
| R77F | DM Infinity station 16K | \$1,606 | \$1,353 | 15.75\% | \$1,775 | \$1,496 | 15.72\% | \$1,970 | \$1,661 | 15.69\% | \$2,246 | \$1,893 | 15.72\% | \$2,628 | \$2,215 | 15.72\% |
| RDGY | V-BIN WITH VIDEK | \$2,000 | \$1,685 | 15.75\% | \$2,211 | \$1,862 | 15.78\% | \$2,454 | \$2,067 | 15.77\% | \$2,798 | \$2,356 | 15.80\% | \$3,274 | \$2,757 | 15.79\% |
| Y319 | face down exit divert | \$819 | \$690 | 15.75\% | \$905 | \$763 | 15.69\% | \$1,005 | \$847 | 15.72\% | \$1,145 | \$966 | 15.63\% | \$1,340 | \$1,130 | 15.67\% |
| Y319A | Y319A | \$819 | \$690 | 15.75\% | \$905 | \$763 | 15.69\% | \$1,005 | \$847 | 15.72\% | \$1,145 | \$966 | 15.63\% | \$1,340 | \$1,130 | 15.67\% |
| у3198 | Ү3198 | \$819 | \$690 | 15.75\% | \$905 | \$763 | 15.69\% | \$1,005 | \$847 | 15.72\% | \$1,145 | \$966 | 15.63\% | \$1,340 | \$1,130 | 15.67\% |
| Y492 | ASSY - OES RH LOW | \$1,795 | \$1,512 | 15.75\% | \$1,984 | \$1,672 | 15.73\% | \$2,202 | \$1,856 | 15.71\% | \$2,511 | \$2,116 | 15.73\% | \$2,938 | \$2,476 | 15.72\% |
| zx01 | SHort footrpint turn over | \$1,075 | \$906 | 15.75\% | \$1,188 | \$1,001 | 15.74\% | \$1,319 | \$1,111 | 15.77\% | \$1,503 | \$1,267 | 15.70\% | \$1,759 | \$1,482 | 15.75\% |
| zx05 | servo front table | \$3,600 | \$3,033 | 15.75\% | \$3,979 | \$3,352 | 15.76\% | \$4,417 | \$3,721 | 15.76\% | \$5,035 | \$4,242 | 15.75\% | \$5,891 | \$4,963 | 15.75\% |
| zXem | edge marker | \$800 | \$674 | 15.75\% | \$884 | \$745 | 15.72\% | \$981 | \$827 | 15.70\% | \$1,119 | \$943 | 15.73\% | \$1,309 | \$1,103 | 15.74\% |
| zXEX | 2nd edge marker | \$800 | \$674 | 15.75\% | \$884 | \$745 | 15.72\% | \$981 | \$827 | 15.70\% | \$1,119 | \$943 | 15.73\% | \$1,309 | \$1,103 | 15.74\% |
| Y315 | SIDELESS VERTICAL STKR FL | \$984 | \$829 | 15.75\% | \$1,088 | \$916 | 15.81\% | \$1,208 | \$1,017 | 15.81\% | \$1,377 | \$1,159 | 15.83\% | \$1,611 | \$1,356 | 15.83\% |
| Y315A | vertical stacker - flats | \$984 | \$829 | 15.75\% | \$1,088 | \$916 | 15.81\% | \$1,208 | \$1,017 | 15.81\% | \$1,377 | \$1,159 | 15.83\% | \$1,611 | \$1,356 | 15.83\% |
| R751 | DM16k (NON-PB UPGRADE) | \$1,606 | \$1,353 | 15.75\% | \$1,775 | \$1,496 | 15.72\% | \$1,970 | \$1,661 | 15.69\% | \$2,246 | \$1,893 | 15.72\% | \$2,628 | \$2,215 | 15.72\% |
| R752 | DM16K (PB UPGRADE) | \$1,606 | \$1,353 | 15.75\% | \$1,775 | \$1,496 | 15.72\% | \$1,970 | \$1,661 | 15.69\% | \$2,246 | \$1,893 | 15.72\% | \$2,628 | \$2,215 | 15.72\% |
| R753 | DM16RR (NON-PB UPGRADE) | \$1,606 | \$1,353 | 15.75\% | \$1,775 | \$1,496 | 15.72\% | \$1,970 | \$1,661 | 15.69\% | \$2,246 | \$1,893 | 15.72\% | \$2,628 | \$2,215 | 15.72\% |
| R754 | DM16KR (PB UPGRADE) | \$1,606 | \$1,353 | 15.75\% | \$1,775 | \$1,496 | 15.72\% | \$1,970 | \$1,661 | 15.69\% | \$2,246 | \$1,893 | 15.72\% | \$2,628 | \$2,215 | 15.72\% |
| R756 | DM Infinity dm16kR Non Pb | \$1,606 | \$1,353 | 15.75\% | \$1,775 | \$1,496 | 15.72\% | \$1,970 | \$1,661 | 15.69\% | \$2,246 | \$1,893 | 15.72\% | \$2,628 | \$2,215 | 15.72\% |
| R764 | DM16KR (NEW PLACEMENTS) | \$1,066 | \$1,353 | 15.75\% | \$1,775 | \$1,496 | 15.72\% | \$1,970 | \$1,661 | 15.69\% | \$2,246 | \$1,893 | 15.72\% | \$2,628 | \$2,215 | 15.72\% |
| R766 | DM16KR (NEW - COMPETTITIE DISPLACEMENT) | \$1,606 | \$1,353 | 15.75\% | \$1,775 | \$1,496 | 15.72\% | \$1,970 | \$1,661 | 15.69\% | \$2,246 | \$1,893 | 15.72\% | \$2,628 | \$2,215 | 15.72\% |
| R76x | B\& H Modular output kit | \$67 | \$56 | 15.75\% | \$74 | \$62 | 16.22\% | \$82 | \$69 | 15.85\% | \$94 | \$78 | 17.02\% | \$110 | \$92 | 16.36\% |
| R776 | DM Infinity station 22k | \$2,647 | \$2,230 | 15.75\% | \$2,926 | \$2,465 | 15.76\% | \$3,248 | \$2,736 | 15.76\% | \$3,703 | \$3,119 | 15.77\% | \$4,332 | \$3,650 | 15.74\% |
| R77w | B\&H Integrated output kit | \$168 | \$142 | 15.75\% | \$186 | \$156 | 16.13\% | \$206 | \$173 | 16.02\% | \$235 | \$197 | 16.17\% | \$275 | \$231 | 16.00\% |
| R77X | ACCESSORY KIT (HASLER, SHORT DECK, S309) | \$40 | \$34 | 15.75\% | \$44 | \$37 | 15.91\% | \$49 | \$41 | 16.33\% | \$56 | \$47 | 16.07\% | \$65 | \$55 | 15.38\% |
| R77Y | dm infinity rollup mod | \$12,335 | \$10,392 | 15.75\% | \$13,634 | \$11,487 | 15.75\% | \$15,134 | \$12,751 | 15.75\% | \$17,252 | \$14,536 | 15.74\% | \$20,187 | \$17,008 | 15.75\% |
| RD2C | VIDEK CAMERA-OUTPUT | \$2,232 | \$1,880 | 15.75\% | \$2,467 | \$2,079 | 15.73\% | \$2,738 | \$2,308 | 15.70\% | \$3,122 | \$2,631 | 15.73\% | \$3,653 | \$3,078 | 15.74\% |
| RD6L | CAMERA SCANNING VERT.STACKER -OUTPUT (COGNEX) | \$2,000 | \$1,685 | 15.75\% | \$2,211 | \$1,862 | 15.78\% | \$2,454 | \$2,067 | 15.77\% | \$2,798 | \$2,356 | 15.80\% | \$3,274 | \$2,757 | 15.79\% |
| Y308 | ADD'L MONITOR-17" ON STAND (NON- TOUCH) | \$251 | \$212 | 15.75\% | \$278 | \$234 | 15.83\% | \$309 | \$260 | 15.86\% | \$352 | \$296 | 15.91\% | \$412 | \$346 | 16.02\% |
| Y314 | SIDELESS VERTICAL STACKER | \$963 | \$811 | 15.75\% | \$1,064 | \$897 | 15.70\% | \$1,181 | \$996 | 15.66\% | \$1,346 | \$1,135 | 15.68\% | \$1,575 | \$1,328 | 15.68\% |
| Y315B | vertical stacker | \$819 | \$690 | 15.75\% | \$905 | \$763 | 15.69\% | \$1,005 | \$847 | 15.72\% | \$1,145 | \$966 | 15.63\% | \$1,340 | \$1,130 | 15.67\% |
| Y316 | heavies vertical stacker | \$1,359 | \$1,145 | 15.75\% | \$1,502 | \$1,266 | 15.71\% | \$1,667 | \$1,405 | 15.72\% | \$1,901 | \$1,602 | 15.73\% | \$2,224 | \$1,874 | 15.74\% |
| Y318 | OUTPUT ROTATE MODULE | \$4,420 | \$3,724 | 15.75\% | \$4,886 | \$4,116 | 15.76\% | \$5,423 | \$4,569 | 15.75\% | \$6,183 | \$5,208 | 15.77\% | \$7,234 | \$6,094 | 15.76\% |
| Y320 | vacuum transport standard | \$1,490 | \$1,255 | 15.75\% | \$1,646 | \$1,387 | 15.74\% | \$1,827 | \$1,540 | 15.71\% | \$2,083 | \$1,755 | 15.75\% | \$2,437 | \$2,054 | 15.72\% |
| ${ }^{1} 323$ | MCS 46004 PRINT (TWO 2 PRINT HEADS | \$3,911 | \$3,295 | 15.75\% | \$4,323 | \$3,642 | 15.75\% | \$4,799 | \$4,043 | 15.75\% | \$5,470 | \$4,609 | 15.74\% | \$6,401 | \$5,392 | 15.76\% |
| Y326 | MCS 8 INCH PRINT SYSTEM | \$4,912 | \$4,139 | 15.75\% | \$5,430 | \$4,574 | 15.76\% | \$6,027 | \$5,077 | 15.76\% | \$6,871 | \$5,788 | 15.76\% | \$8,040 | \$6,772 | 15.77\% |
| ${ }^{1} 327$ | MCS GIS4250 PRINT SYSTEM | \$7,277 | \$6,131 | 15.75\% | \$8,044 | \$6,777 | 15.75\% | \$8,929 | \$7,522 | 15.76\% | \$10,179 | \$8,576 | 15.75\% | \$11,910 | \$10,034 | 15.75\% |
| Y328 | UNIVERSAL VACUUM BASE | \$1,490 | \$1,255 | 15.75\% | \$1,646 | \$1,387 | 15.74\% | \$1,827 | \$1,540 | 15.71\% | \$2,083 | \$1,755 | 15.75\% | \$2,437 | \$2,054 | 15.72\% |
| Y32A | Ims...INK MANAGEMENT SYSTEM | \$376 | \$317 | 15.75\% | \$416 | \$350 | 15.87\% | \$462 | \$389 | 15.80\% | \$526 | \$443 | 15.78\% | \$616 | \$518 | 15.91\% |
| Y32E | OUTPUT LINESCAN MPS | \$6,318 | \$5,323 | 15.75\% | \$6,984 | \$5,884 | 15.75\% | \$7,752 | \$6,531 | 15.75\% | \$8,838 | \$7,446 | 15.75\% | \$10,341 | \$8,712 | 15.75\% |
| Y32F | OUTPUT LINESCAN FPS | \$6,318 | \$5,323 | 15.75\% | \$6,984 | \$5,884 | 15.75\% | \$7,752 | \$6,531 | 15.75\% | \$8,838 | \$7,446 | 15.75\% | \$10,341 | \$8,712 | 15.75\% |
| Y32G | 2" ARRAY COMPACT EFS FOR MPS | \$6,607 | \$5,566 | 15.75\% | \$7,303 | \$6,153 | 15.75\% | \$8,106 | \$6,830 | 15.74\% | \$9,241 | \$7,786 | 15.75\% | \$10,813 | \$9,110 | 15.75\% |
| Y32H | 4" ARRAY COMPACT EFS FOR MPS | \$7,231 | \$6,092 | 15.75\% | \$7,993 | \$6,734 | 15.75\% | \$8,872 | \$7,475 | 15.75\% | \$10,114 | \$8,521 | 15.75\% | \$11,834 | \$9,970 | 15.75\% |
| Y32L | 2 " ARRAY VTT EFS For fps sd | \$6,353 | \$5,352 | 15.75\% | \$7,022 | \$5,916 | 15.75\% | \$7,794 | \$6,567 | 15.74\% | \$8,886 | \$7,486 | 15.76\% | \$10,397 | \$8,759 | 15.75\% |
| Y32M | 4" ARRAY VTT EFS FOR FPS SD | \$6,953 | \$5,858 | 15.75\% | \$7,685 | \$6,475 | 15.74\% | \$8,530 | \$7,187 | 15.74\% | \$9,725 | \$8,193 | 15.75\% | \$11,378 | \$9,587 | 15.74\% |
| Y32N | 4250 UTT EFS FOR FPS SD | \$9,693 | \$8,166 | 15.75\% | \$10,714 | \$9,027 | 15.75\% | \$11,893 | \$10,020 | 15.75\% | \$13,557 | \$11,423 | 15.74\% | \$15,863 | \$13,365 | 15.75\% |
| Y380 | POWER STACKER | \$848 | \$714 | 15.75\% | \$937 | \$790 | 15.69\% | \$1,040 | \$877 | 15.67\% | \$1,186 | \$1,000 | 15.68\% | \$1,887 | \$1,170 | 15.65\% |
| Y388 | WEIGH-ON-THE-FLYSCALE | \$2,532 | \$2,133 | 15.75\% | \$2,798 | \$2,358 | 15.73\% | \$3,106 | \$2,617 | 15.74\% | \$3,541 | \$2,984 | 15.73\% | \$4,143 | \$3,491 | 15.74\% |
| Y490 | ON-EDGE STACKER (FPS) | \$1,795 | \$1,512 | 15.75\% | \$1,984 | \$1,672 | 15.73\% | \$2,202 | \$1,856 | 15.71\% | \$2,511 | \$2,116 | 15.73\% | \$2,938 | \$2,476 | 15.72\% |
| Y491 | ON-EDGE STACKER (MPS/APS) | \$1,795 | \$1,512 | 15.75\% | \$1,984 | \$1,672 | 15.73\% | \$2,202 | \$1,856 | 15.71\% | \$2,511 | \$2,116 | 15.73\% | \$2,938 | \$2,476 | 15.72\% |
| Y49B | OES OfFSET KIT | \$794 | \$669 | 15.75\% | \$877 | \$739 | 15.74\% | \$973 | \$820 | 15.72\% | \$1,110 | \$935 | 15.77\% | \$1,298 | \$1,094 | 15.72\% |
| Y490 | in une oes | \$2,800 | \$2,359 | 15.75\% | \$3,095 | \$2,607 | 15.77\% | \$3,435 | \$2,894 | 15.75\% | \$3,916 | \$3,299 | 15.76\% | \$4,582 | \$3,860 | 15.76\% |
| Y49E | PRIVACY GUARD MPS | \$2,487 | \$2,095 | 15.75\% | \$2,749 | \$2,316 | 15.75\% | \$3,051 | \$2,571 | 15.73\% | \$3,479 | \$2,931 | 15.75\% | \$4,070 | \$3,429 | 15.75\% |
| Y49 | LIGHt table - us | \$25 | \$21 | 15.75\% | \$28 | \$23 | 17.86\% | \$31 | \$26 | 16.13\% | \$35 | \$29 | 17.14\% | \$41 | \$34 | 17.07\% |
| у49k | traytag printer oes mount | \$500 | \$421 | 15.75\% | \$553 | \$466 | 15.73\% | \$614 | \$517 | 15.80\% | \$700 | \$590 | 15.71\% | \$819 | \$690 | 15.75\% |
| Y49L | traytag printer vbinmount | \$500 | \$421 | 15.75\% | \$553 | \$466 | 15.73\% | \$614 | \$517 | 15.80\% | \$700 | \$590 | 15.71\% | \$819 | \$690 | 15.75\% |
| 2x02 | PRIVACY GUARD FPS SD | \$2,487 | \$2,095 | 15.75\% | \$2,749 | \$2,316 | 15.75\% | \$3,051 | \$2,571 | 15.73\% | \$3,479 | \$2,931 | 15.75\% | \$4,070 | \$3,429 | 15.75\% |
| Y32k | 4250 COMPACT EFS FOR MPS | \$10,080 | \$8,492 | 15.75\% | \$11,142 | \$9,387 | 15.75\% | \$12,368 | \$10,420 | 15.75\% | \$14,099 | \$11,878 | 15.75\% | \$16,497 | \$13,898 | 15.75\% |
| 1 E 20 | Laser report printer | \$200 | \$169 | 15.75\% | \$221 | \$186 | 15.84\% | \$245 | \$206 | 15.92\% | \$280 | \$235 | 16.07\% | \$327 | \$275 | 15.90\% |
| 1 120 | LASER REPORT PRINTER | \$200 | \$169 | 15.75\% | \$221 | \$186 | 15.84\% | \$245 | \$206 | 15.92\% | \$280 | \$235 | 16.07\% | \$327 | \$275 | 15.90\% |
| HUNK | HUNKELER FIIISHING FOR IJ | \$101,412 | \$85,440 | 15.75\% | \$112,095 | \$94,440 | 15.75\% | \$124,425 | \$104,828 | 15.75\% | \$141,845 | \$119,504 | 15.75\% | \$165,968 | \$139,828 | 15.75\% |
| 1120 | Inteluilet 20 Printing system | \$249,157 | \$209,915 | 15.75\% | \$275,403 | \$232,027 | 15.75\% | \$305,697 | \$257,550 | 15.75\% | \$348,495 | \$293,607 | 15.75\% | \$407,762 | \$343,539 | 15.75\% |
| ${ }^{12} 219$ | Intelliet 20 Installation \& testing | \$8,350 | \$7,035 | 15.75\% | \$9,230 | \$7,776 | 15.75\% | \$10,245 | \$8,631 | 15.75\% | \$11,680 | \$9,840 | 15.75\% | \$13,666 | \$11,513 | 15.75\% |
| LRS Y 352 | LRS FINISHING FOR IJ | \$46,279 | \$38,990 | 15.75\% | \$51,154 | \$43,097 | 15.75\% | \$56,781 | \$47,838 | 15.75\% | \$64,730 | \$54,535 | 15.75\% | \$75,739 | \$63,809 | 15.75\% |
| ${ }^{1} 352$ | COLOR PPM STARTUP KIT | \$423 | \$356 | 15.75\% | \$468 | \$394 | 15.81\% | \$519 | \$437 | 15.80\% | \$592 | \$499 | 15.71\% | \$693 | \$583 | 15.87\% |
| Y358 | BLACK STARTUP KIT | \$212 | \$179 | 15.75\% | \$234 | \$197 | 15.81\% | \$260 | \$219 | 15.77\% | \$296 | \$249 | 15.88\% | \$346 | \$292 | 15.61\% |
| RD7s | PRINT+ SERVER - PART OF Y35D PKg | \$3,600 | \$3,033 | 15.75\% | \$3,979 | \$3,352 | 15.76\% | \$4,417 | \$3,721 | 15.76\% | \$5,035 | \$4,242 | 15.75\% | \$5,891 | \$4,963 | 15.75\% |
| RD7T | PRINT+ WORKSTATION | \$660 | \$556 | 15.75\% | \$730 | \$615 | 15.75\% | \$810 | \$683 | 15.68\% | \$924 | \$778 | 15.80\% | \$1,081 | \$911 | 15.73\% |
| ${ }^{1} 350$ | MSE PRIIT+ PACKAGE - MFG. PCN | \$12,000 | \$10,110 | 15.75\% | \$13,264 | \$11,175 | 15.75\% | \$14,723 | \$12,404 | 15.75\% | \$16,784 | \$14,141 | 15.75\% | \$19,639 | \$16,546 | 15.75\% |
| Y351 Y355 | MPS PRINT+ PACKAGE - MFG. PCN RS PRINT+ MESEENGER - MFG. PCN | \$14,000 | \$ $\begin{aligned} & \text { \$11,795 } \\ & \$ 13,901\end{aligned}$ | $15.75 \%$ $15.75 \%$ | \$15,475 | \$13,037 | 15.75\% 15.75\% | \$17,177 $\$ 20,244$ | \$14,471 $\$ 17,056$ | 15.75\% 15.75\% | \$19,582 $\$ 23,078$ | \$16,497 $\$ 19,444$ | 15.75\% 15.75\% | \$22,912 $\$ 27,003$ | $\$ 19,303$ $\$ 22,751$ | 15.75\% $15.75 \%$ |


| PCN | Description and Availability Comments | PoS List EMA | St of PA POS EMA | Discount \% | $\begin{gathered} \text { AR 1-4 List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { AR 1-4 PA } \\ \text { EMA } \end{gathered}$ | Discount \% | $\begin{gathered} \text { AR 5-6 List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { AR 5-6 PA } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \hline \text { Discount } \\ \% \end{gathered}$ | $\begin{gathered} \text { AR 7-8 List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { AR 7-8 PA } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { Discount } \\ \% \end{gathered}$ | $\begin{gathered} \text { AR 9+ List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { AR 9+ PA } \\ \text { EMA } \end{gathered}$ | Discount \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Y356 | MSE K PRINT+ PACKAGE - MFG. PCN | \$12,000 | \$10,110 | 15.75\% | \$13,264 | \$11,175 | 15.75\% | \$14,723 | \$12,404 | 15.75\% | \$16,784 | \$14,141 | 15.75\% | \$19,639 | \$16,546 | 15.75\% |
| Y357 | MPS K PRINT+ PACKAGE-MFG. PCN | \$14,000 | \$11,795 | 15.75\% | \$15,475 | \$13,037 | 15.75\% | \$17,177 | \$14,471 | 15.75\% | \$19,582 | \$16,497 | 15.75\% | \$22,912 | \$19,303 | 15.75\% |
| Y35E | RS PRINT+ MESSENGER PACKAGE - SALES PCN | \$16,500 | \$13,901 | 15.75\% | \$18,238 | \$15,366 | 15.75\% | \$20,244 | \$17,056 | 15.75\% | \$23,078 | \$19,444 | 15.75\% | \$27,003 | \$22,751 | 15.75\% |
| Y35F | MSE K PRINT+ PACKAGE - SALES PCN | \$12,000 | \$10,110 | 15.75\% | \$13,264 | \$11,175 | 15.75\% | \$14,723 | \$12,404 | 15.75\% | \$16,784 | \$14,141 | 15.75\% | \$19,639 | \$16,546 | 15.75\% |
| Y356 | MPS K PRINT+ PACKAGE - SALES PCN | \$14,000 | \$11,795 | 15.75\% | \$15,475 | \$13,037 | 15.75\% | \$17,177 | \$14,471 | 15.75\% | \$19,582 | \$16,497 | 15.75\% | \$22,912 | \$19,303 | 15.75\% |
| Y35M | EPIC K PRINT+ PACKAGE - SALES PCN | \$16,000 | \$13,480 | 15.75\% | \$17,685 | \$14,900 | 15.75\% | \$19,630 | \$16,539 | 15.75\% | \$22,379 | \$18,854 | 15.75\% | \$26,184 | \$22,061 | 15.75\% |
| 1408 | MSE, PPS 2"+2", EFS 44" | \$9,060 | \$7,633 | 15.75\% | \$10,014 | \$8,437 | 15.75\% | \$11,116 | \$9,365 | 15.75\% | \$12,672 | \$10,676 | 15.75\% | \$14,827 | \$12,492 | 15.75\% |
| IAOC | MSE, PPS 2"+2", VTT 19" | \$8,400 | \$7,077 | 15.75\% | \$9,285 | \$7,822 | 15.76\% | \$10,306 | \$8,682 | 15.76\% | \$11,749 | \$9,898 | 15.75\% | \$13,747 | \$11,581 | 15.76\% |
| 1 AOD | Layoutdesigner basic seat | \$500 | \$421 | 15.75\% | \$553 | \$466 | 15.73\% | \$614 | \$517 | 15.80\% | \$700 | \$590 | 15.71\% | \$819 | \$690 | 15.75\% |
| IAOE | LAYOUTDESIGNER ADV SEAT | \$1,000 | \$843 | 15.75\% | \$1,105 | \$931 | 15.75\% | \$1,227 | \$1,033 | 15.81\% | \$1,398 | \$1,178 | 15.74\% | \$1,636 | \$1,378 | 15.77\% |
| ${ }_{\text {a }}$ AOg | PPM IDATA TASK ADVANCED | \$1,000 | \$843 | 15.75\% | \$1,105 | \$931 | 15.75\% | \$1,227 | \$1,033 | 15.81\% | \$1,398 | \$1,178 | 15.74\% | \$1,636 | \$1,378 | 15.77\% |
| 1 AOH | SMA FOR PRINT+ SOFTWARE | \$2,500 | \$2,106 | 15.75\% | \$2,763 | \$2,328 | 15.74\% | \$3,067 | \$2,584 | 15.75\% | \$3,496 | \$2,946 | 15.73\% | \$4,091 | \$3,447 | 15.74\% |
| US7 | RIVAL/MSE,PPS 2 l W/ Y315B PACKAGE - SALES PCN | \$7,800 | \$6,572 | 15.75\% | \$8,622 | \$7,264 | 15.75\% | \$9,570 | \$8,063 | 15.75\% | \$10,910 | \$9,192 | 15.75\% | \$12,766 | \$10,755 | 15.75\% |
| IS8 | RIVAL/MSE,PPS 4" W/ Y 315 BP PACKAGE - SALES PCN | \$9,000 | \$7,583 | 15.75\% | \$9,948 | \$8,381 | 15.75\% | \$11,042 | \$9,303 | 15.75\% | \$12,588 | \$10,605 | 15.75\% | \$14,729 | \$12,409 | 15.75\% |
| sDSA | Server pc, international | \$2,184 | \$1,840 | 15.75\% | \$2,414 | \$2,034 | 15.74\% | \$2,680 | \$2,258 | 15.75\% | \$3,055 | \$2,574 | 15.74\% | \$3,574 | \$3,012 | 15.72\% |
| SLAS | auto signature verification | see SRVE-J |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| st55 | OCR, PLATINUM 18 | \$7,957 | \$6,704 | 15.75\% | \$8,795 | \$7,410 | 15.75\% | \$9,762 | \$8,225 | 15.74\% | \$11,129 | \$9,377 | 15.74\% | \$13,022 | \$10,971 | 15.75\% |
| sISM | Smartmatch platinum 12 | \$5,163 | \$4,350 | 15.75\% | \$5,707 | \$4,808 | 15.75\% | \$6,335 | \$5,337 | 15.75\% | \$7,222 | \$6,084 | 15.76\% | \$8,450 | \$7,119 | 15.75\% |
| stvo | TRANSPORT (INCL. 60 HZ TRANSPORT, CAMERA, w/s, PC T/s m | \$5,784 | \$4,873 | 15.75\% | \$6,393 | \$5,386 | 15.75\% | \$7,096 | \$5,978 | 15.76\% | \$8,090 | \$6,815 | 15.76\% | \$9,465 | \$7,975 | 15.74\% |
| stve | help desk, sto in/out | \$5,000 | \$4,213 | 15.75\% | \$5,527 | \$4,656 | 15.76\% | \$6,135 | \$5,168 | 15.76\% | \$6,994 | \$5,892 | 15.76\% | \$8,183 | \$6,894 | 15.75\% |
| slvk | back printer assy (Jet engine, fluorescent) | \$801 | \$675 | 15.75\% | \$885 | \$746 | 15.71\% | \$982 | \$828 | 15.68\% | \$1,120 | \$944 | 15.71\% | \$1,31 | \$1,105 | 15.65\% |
| stVL | TRAY TAG PRINTER (PB CITIZEN) | \$63 | \$53 | 15.75\% | \$70 | \$59 | 15.71\% | \$78 | \$65 | 16.67\% | \$89 | \$75 | 15.73\% | \$104 | \$87 | 16.35\% |
| stvp | FRONT PRINTER ASSY (JET ENGINE, 3-PEN PRINTER) | \$784 | \$661 | 15.75\% | \$867 | \$730 | 15.80\% | \$962 | \$810 | 15.80\% | \$1,097 | \$924 | 15.77\% | \$1,284 | \$1,081 | 15.81\% |
| stvs | STACKER SECTION, 4 BINS PER SECTION KICKER \& LCD, 60Hz | \$995 | \$838 | 15.75\% | \$1,100 | \$927 | 15.73\% | \$1,221 | \$1,029 | 15.72\% | \$1,392 | \$1,173 | 15.73\% | \$1,629 | \$1,373 | 15.72\% |
| slvt | THICKNESS MEASUREMENT | \$225 | \$190 | 15.75\% | \$249 | \$210 | 15.66\% | \$276 | \$233 | 15.58\% | \$315 | \$266 | 15.56\% | \$369 | \$311 | 15.72\% |
| stvu | tray tag printer (ell zebra) | \$192 | \$162 | 15.75\% | \$212 | \$179 | 15.57\% | \$235 | \$199 | 15.32\% | \$268 | \$227 | 15.30\% | \$314 | \$265 | 15.61\% |
| slvw | blower assembly, 50 Hz | \$46 | \$39 | 15.75\% | \$51 | \$43 | 15.69\% | \$57 | \$48 | 15.79\% | \$65 | \$54 | 16.92\% | \$76 | \$64 | 15.79\% |
| slvx | in-LINE SCALE MODULE | \$4,158 | \$3,503 | 15.75\% | \$4,596 | \$3,872 | 15.75\% | \$5,102 | \$4,298 | 15.76\% | \$5,816 | \$4,900 | 15.75\% | \$6,805 | \$5,733 | 15.75\% |
| stvy | ALBY SCALE KIT | \$250 | \$211 | 15.75\% | \$276 | \$233 | 15.58\% | \$306 | \$259 | 15.36\% | \$349 | \$295 | 15.47\% | \$409 | \$345 | 15.65\% |
| stvz | extension module | \$650 | \$548 | 15.75\% | \$718 | \$605 | 15.74\% | \$797 | \$672 | 15.68\% | \$909 | \$766 | 15.73\% | \$1,063 | \$896 | 15.71\% |
| SRK3 | SmARTMATCH SILVER 12 | \$5,163 | \$4,350 | 15.75\% | \$5,707 | \$4,808 | 15.75\% | \$6,335 | \$5,337 | 15.75\% | \$7,222 | \$6,084 | 15.76\% | \$8,450 | \$7,119 | 15.75\% |
| SRV9 | lic fee, Sortengine | \$500 | \$421 | 15.75\% | \$553 | \$466 | 15.73\% | \$614 | \$517 | 15.80\% | \$700 | \$590 | 15.71\% | \$819 | \$690 | 15.75\% |
| Y237 | CAMERA SCANNER | \$1,080 | \$910 | 15.75\% | \$1,194 | \$1,006 | 15.75\% | \$1,325 | \$1,117 | 15.70\% | \$1,511 | \$1,273 | 15.75\% | \$1,768 | \$1,489 | 15.78\% |
| R268 | BARCODE SCAN-(1ST CHNL) | \$670 | \$564 | 15.75\% | \$741 | \$624 | 15.79\% | \$823 | \$693 | 15.80\% | \$938 | \$790 | 15.78\% | \$1,097 | \$924 | 15.77\% |
| R278 | OMR SCAN- R451/3 (1ST CHNL) | \$643 | \$542 | 15.75\% | \$711 | \$599 | 15.75\% | \$789 | \$665 | 15.72\% | \$900 | \$758 | 15.78\% | \$1,053 | \$887 | 15.76\% |
| R279 | OMR SCAN- R451/3 (ADD'L CHNL) | \$618 | \$521 | 15.75\% | \$683 | \$576 | 15.67\% | \$758 | \$639 | 15.70\% | \$864 | \$729 | 15.63\% | \$1,011 | \$853 | 15.63\% |
| RD2D | CAMERA SCAN-IIPUT, VIDEK | \$2,322 | \$1,956 | 15.75\% | \$2,567 | \$2,162 | 15.78\% | \$2,849 | \$2,400 | 15.76\% | \$3,248 | \$2,736 | 15.76\% | \$3,801 | \$3,201 | 15.79\% |
| RD2E | CAMERA SCAN-CHASSIS, VIDEK | \$2,322 | \$1,956 | 15.75\% | \$2,567 | \$2,162 | 15.78\% | \$2,849 | \$2,400 | 15.76\% | \$3,248 | \$2,736 | 15.76\% | \$3,801 | \$3,201 | 15.79\% |
| RD2F | CAMERA SCAN-OUTPUT, VIDEK | \$2,322 | \$1,956 | 15.75\% | \$2,567 | \$2,162 | 15.78\% | \$2,849 | \$2,400 | 15.76\% | \$3,248 | \$2,736 | 15.76\% | \$3,801 | \$3,201 | 15.79\% |
| RD4A | CAMERA SCAN-INPUT, COGNEX 5400 | \$1,080 | \$910 | 15.75\% | \$1,194 | \$1,006 | 15.75\% | \$1,325 | \$1,117 | 15.70\% | \$1,511 | \$1,273 | 15.75\% | \$1,768 | \$1,489 | 15.78\% |
| RD4B | CAMERA SCAN- FPS Chassis for, Cognex | \$1,080 | \$910 | 15.75\% | \$1,194 | \$1,006 | 15.75\% | \$1,325 | \$1,117 | 15.70\% | \$1,511 | \$1,273 | 15.75\% | \$1,768 | \$1,489 | 15.78\% |
| RD4C | CAMERA SCAN-OUTPUT,COGNEX 4100 | \$1,080 | \$910 | 15.75\% | \$1,194 | \$1,006 | 15.75\% | \$1,325 | \$1,117 | 15.70\% | \$1,511 | \$1,273 | 15.75\% | \$1,768 | \$1,489 | 15.78\% |
| RD5A | MBS- SCANNER ONLY (SINGLE LINE) - EXCL BRACKETS | \$380 | \$320 | 15.75\% | \$420 | \$354 | 15.71\% | \$466 | \$393 | 15.67\% | \$531 | \$448 | 15.63\% | \$622 | \$524 | 15.76\% |
| RD5B | mbs- Scanner only(RASTER) - ExCL BRACKETS | \$380 | \$320 | 15.75\% | \$420 | \$354 | 15.71\% | \$466 | \$393 | 15.67\% | \$531 | \$448 | 15.63\% | \$622 | \$524 | 15.76\% |
| RD5C | MBS $-\mathrm{H}^{\prime}$, TOP SCAN (SINGLE LINE) | \$380 | \$320 | 15.75\% | \$420 | \$354 | 15.71\% | \$466 | \$393 | 15.67\% | \$531 | \$448 | 15.63\% | \$622 | \$524 | 15.76\% |
| RD5D | MBS- $\mathrm{H}^{\prime}$, TOP SCAN (RASTER) | \$380 | \$320 | 15.75\% | \$420 | \$354 | 15.71\% | \$466 | \$393 | 15.67\% | \$531 | \$448 | 15.63\% | \$622 | \$524 | 15.76\% |
| RD5N | MBS C' TOP SCAN SINGLE LINE 2 CHNLS (non-Raster barcod | \$890 | \$750 | 15.75\% | \$984 | \$829 | 15.75\% | \$1,092 | \$920 | 15.75\% | \$1,245 | \$1,049 | 15.74\% | \$1,457 | \$1,227 | 15.79\% |
| RD5P | MBS C' Top raster scan single line 2 Chnls (barcode) | \$890 | \$750 | 15.75\% | \$984 | \$829 | 15.75\% | \$1,092 | \$920 | 15.75\% | \$1,245 | \$1,049 | 15.74\% | \$1,457 | \$1,227 | 15.79\% |
| RDSR | MBS C' bottom raster scan single line 2 CHNLS (non-ras | \$890 | \$750 | 15.75\% | \$984 | \$829 | 15.75\% | \$1,092 | \$920 | 15.75\% | \$1,245 | \$1,049 | 15.74\% | \$1,457 | \$1,227 | 15.79\% |
| RDSS | mbs $\mathrm{C}^{\prime}$ bottom scan single line 2 CHNLS (Barcode) | \$890 | \$750 | 15.75\% | \$984 | \$829 | 15.75\% | \$1,092 | \$920 | 15.75\% | \$1,245 | \$1,049 | 15.74\% | \$1,457 | \$1,227 | 15.79\% |
| RD5T | mbs Series op Sealer scan | \$564 | \$475 | 15.75\% | \$623 | \$525 | 15.73\% | \$692 | \$583 | 15.75\% | \$788 | \$664 | 15.74\% | \$922 | \$777 | 15.73\% |
| RD5U | mbs Series output sealer | \$564 | \$475 | 15.75\% | \$623 | \$525 | 15.73\% | \$692 | \$583 | 15.75\% | \$788 | \$664 | 15.74\% | \$922 | \$777 | 15.73\% |
| RD5X | MPS-APS SEALER MBS (SINGLE LINE) | \$445 | \$375 | 15.75\% | \$492 | \$414 | 15.85\% | \$546 | \$460 | 15.75\% | \$623 | \$524 | 15.89\% | \$728 | \$613 | 15.80\% |
| RD5Y | MPS-APS SEALER MBS (RASTER) | \$445 | \$375 | 15.75\% | \$492 | \$414 | 15.85\% | \$546 | \$460 | 15.75\% | \$623 | \$524 | 15.89\% | \$728 | \$613 | 15.80\% |
| RD6A | CAMERA SCAN KIT--OUTPUT (COGNEX - 9mm lens) | \$2,322 | \$1,956 | 15.75\% | \$2,567 | \$2,162 | 15.78\% | \$2,849 | \$2,400 | 15.76\% | \$3,248 | \$2,736 | 15.76\% | \$3,801 | \$3,201 | 15.79\% |
| RD6B | CAMERA SCAN KIT-OUTPUT (COGNEX- 6MM Lens) | \$2,322 | \$1,956 | 15.75\% | \$2,567 | \$2,162 | 15.78\% | \$2,849 | \$2,400 | 15.76\% | \$3,248 | \$2,736 | 15.76\% | \$3,801 | \$3,201 | 15.79\% |
| RDA8 | SCAnNing kit - moving beam (input or output, per chnl | \$445 | \$375 | 15.75\% | \$492 | \$414 | 15.85\% | \$546 | \$460 | 15.75\% | \$623 | \$524 | 15.89\% | \$728 | \$613 | 15.80\% |
| RDA9 | CAmera scan kit (non-cognex; input or output, per chn | \$1,080 | \$910 | 15.75\% | \$1,194 | \$1,006 | 15.75\% | \$1,325 | \$1,117 | 15.70\% | \$1,511 | \$1,273 | 15.75\% | \$1,768 | \$1,489 | 15.78\% |
| RDYA | hand held barcode-ocr scanner | \$100 | \$84 | 15.75\% | \$111 | \$93 | 16.22\% | \$123 | \$103 | 16.26\% | \$140 | \$118 | 15.71\% | \$164 | \$138 | 15.85\% |
| Y214A | moving beam - single, btM | \$890 | \$750 | 15.75\% | \$984 | \$829 | 15.75\% | \$1,092 | \$920 | 15.75\% | \$1,245 | \$1,049 | 15.74\% | \$1,457 | \$1,227 | 15.79\% |
| Y214B | MOVING BEAM - RASTER, BTM | \$890 | \$750 | 15.75\% | \$984 | \$829 | 15.75\% | \$1,092 | \$920 | 15.75\% | \$1,245 | \$1,049 | 15.74\% | \$1,457 | \$1,227 | 15.79\% |
| Y214C | MOVING BEAM - SINGLE, TOP | \$890 | \$750 | 15.75\% | \$984 | \$829 | 15.75\% | \$1,092 | \$920 | 15.75\% | \$1,245 | \$1,049 | 15.74\% | \$1,457 | \$1,227 | 15.79\% |
| Y214D | MOVING BEAM - RASTER, TOP | \$890 | \$750 | 15.75\% | \$984 | \$829 | 15.75\% | \$1,092 | \$920 | 15.75\% | \$1,245 | \$1,049 | 15.74\% | \$1,457 | \$1,227 | 15.79\% |
| Y215B | OMR ONLY - bottom | \$400 | \$337 | 15.75\% | \$442 | \$372 | 15.84\% | \$491 | \$413 | 15.89\% | \$559 | \$471 | 15.74\% | \$654 | \$551 | 15.75\% |
| Y215T | OMR ONLY - TOP | \$400 | \$337 | 15.75\% | \$442 | \$372 | 15.84\% | \$491 | \$413 | 15.89\% | \$559 | \$471 | 15.74\% | \$654 | \$551 | 15.75\% |
| Y216 | ADD'L OMR - Top or bottom | \$200 | \$169 | 15.75\% | \$221 | \$186 | 15.84\% | \$245 | \$206 | 15.92\% | \$280 | \$235 | 16.07\% | \$327 | \$275 | 15.90\% |
| Y217 | FiXED Beam barcode enable | \$200 | \$169 | 15.75\% | \$221 | \$186 | 15.84\% | \$245 | \$206 | 15.92\% | \$280 | \$235 | 16.07\% | \$327 | \$275 | 15.90\% |
| Y21M | 2 C CAMERA Y 21 E | \$2,375 | \$2,001 | 15.75\% | \$2,625 | \$2,212 | 15.73\% | \$2,914 | \$2,455 | 15.75\% | \$3,322 | \$2,799 | 15.74\% | \$3,887 | \$3,275 | 15.74\% |
| у21MB | cognex area scan - bottom | \$2,375 | \$2,001 | 15.75\% | \$2,625 | \$2,212 | 15.73\% | \$2,914 | \$2,455 | 15.75\% | \$3,322 | \$2,799 | 15.74\% | \$3,887 | \$3,275 | 15.74\% |
| y21MT | cognex Area scan - top | \$2,375 | \$2,001 | 15.75\% | \$2,625 | \$2,212 | 15.73\% | \$2,914 | \$2,455 | 15.75\% | \$3,322 | \$2,799 | 15.74\% | \$3,887 | \$3,275 | 15.74\% |
| Y21N | СОМво OMR/BCR Y21E-2UP | \$510 | \$430 | 15.75\% | \$564 | \$475 | 15.78\% | \$626 | \$527 | 15.81\% | \$714 | \$601 | 15.83\% | \$835 | \$703 | 15.81\% |
| Y235B | OMR/1D СомвО - воттом | \$351 | \$296 | 15.75\% | \$388 | \$327 | 15.72\% | \$431 | \$363 | 15.78\% | \$491 | \$414 | 15.68\% | \$574 | \$484 | 15.68\% |
| ${ }^{1} 235 \mathrm{~T}$ | OMR/1D COMBO- TOP | \$351 | \$296 | 15.75\% | \$388 | \$327 | 15.72\% | \$431 | \$363 | 15.78\% | \$491 | \$414 | 15.68\% | \$574 | \$484 | 15.68\% |
| Y236C | MOVING BEAM - SINGLE, TOP | \$380 | \$320 | 15.75\% | \$420 | \$354 | 15.71\% | \$466 | \$393 | 15.67\% | \$531 | \$448 | 15.63\% | \$622 | \$524 | 15.76\% |
| Y2360 | moving beam - raster, top | \$380 | \$320 | 15.75\% | \$420 | \$354 | 15.71\% | \$466 | \$393 | 15.67\% | \$531 | \$448 | 15.63\% | \$622 | \$524 | 15.76\% |
| Y23DB | omr only - bottom | \$200 | \$169 | 15.75\% | \$221 | \$186 | 15.84\% | \$245 | \$206 | 15.92\% | \$280 | \$235 | 16.07\% | \$327 | \$275 | 15.90\% |
| Y230t | OMR OnLY - Top | \$200 | \$169 | 15.75\% | \$221 | \$186 | 15.84\% | \$245 | \$206 | 15.92\% | \$280 | \$235 | 16.07\% | \$327 | \$275 | 15.90\% |
| у23Eb | COgnex area scan - bottom | \$1,080 | \$910 | 15.75\% | \$1,194 | \$1,006 | 15.75\% | \$1,325 | \$1,117 | 15.70\% | \$1,511 | \$1,273 | 15.75\% | \$1,768 | \$1,489 | 15.78\% |
| y23ET | cognex area scan - top | \$1,080 | \$910 | 15.75\% | \$1,194 | \$1,006 | 15.75\% | \$1,325 | \$1,117 | 15.70\% | \$1,511 | \$1,273 | 15.75\% | \$1,768 | \$1,489 | 15.78\% |
| Y25A | barcode scan- Y 250 , TOP | \$255 | \$215 | 15.75\% | \$282 | \$237 | 15.96\% | \$313 | \$263 | 15.97\% | \$357 | \$300 | 15.97\% | \$418 | \$351 | 16.03\% |
| Y25B | barcode scan- Y 250 , bTM | \$255 | \$215 | 15.75\% | \$282 | \$237 | 15.96\% | \$313 | \$263 | 15.97\% | \$357 | \$300 | 15.97\% | \$418 | \$351 | 16.03\% |
| Y26A | OMR SCAN- 2250 , 1ST CHNL, TOP-FIRST THIRD OF BTM SCAN | \$200 | \$169 | 15.75\% | \$221 | \$186 | 15.84\% | \$245 | \$206 | 15.92\% | \$280 | \$235 | 16.07\% | \$327 | \$275 | 15.90\% |
| Y26B | OMR SCAN- Y250, 1 ST CHLL, LAST TWO-THIRD Of BTM ONLY | \$200 | \$169 | 15.75\% | \$221 | \$186 | 15.84\% | \$245 | \$206 | 15.92\% | \$280 | \$235 | 16.07\% | \$327 | \$275 | 15.90\% |
| Y26C | OMR SCAN- Y250, 2ND CHLL, TOP-BTM SCAN | \$100 | \$84 | 15.75\% | \$111 | \$93 | 16.22\% | \$123 | \$103 | 16.26\% | \$140 | \$118 | 15.71\% | \$164 | \$138 | 15.85\% |
| Y26D | OMR SCAN- Y250, 3RD CHNL, TOP-BTM SCAN | \$100 | \$84 | 15.75\% | \$111 | \$93 | 16.22\% | \$123 | \$103 | 16.26\% | \$140 | \$118 | 15.71\% | \$164 | \$138 | 15.85\% |
| Y26E | OMR SCAN- Y250, 4TH CHLL, TOP-BTM SCAN | \$100 | \$84 | 15.75\% | \$111 | \$93 | 16.22\% | \$123 | \$103 | 16.26\% | \$140 | \$118 | 15.71\% | \$164 | \$138 | 15.85\% |
| Y270 | barcode scan- dual web cutter (2 SCANners) | \$510 | \$430 | 15.75\% | \$564 | \$475 | 15.78\% | \$626 | \$527 | 15.81\% | \$714 | \$601 | 15.83\% | \$835 | \$703 | 15.81\% |
| Y270A | barcode(2)-dual web, top mnt | \$510 | \$430 | 15.75\% | \$564 | \$475 | 15.78\% | \$626 | \$527 | 15.81\% | \$714 | \$601 | 15.83\% | \$835 | \$703 | 15.81\% |
| Y270B | barcode(2) -dual web bim mnt | \$510 | \$430 | 15.75\% | \$564 | \$475 | 15.78\% | \$626 | \$527 | 15.81\% | \$714 | \$601 | 15.83\% | \$835 | \$703 | 15.81\% |
| Y271 | omr scan- dual web cutter (2 SCANNERS) | \$400 | \$337 | 15.75\% | \$442 | \$372 | 15.84\% | \$491 | \$413 | 15.89\% | \$559 | \$471 | 15.74\% | \$654 | \$551 | 15.75\% |
| Y271A | OMR SCAN(2) -DUAL WEB TOP MNT | \$400 | \$337 | 15.75\% | \$442 | \$372 | 15.84\% | \$491 | \$413 | 15.89\% | \$559 | \$471 | 15.74\% | \$654 | \$551 | 15.75\% |
| y2718 | omr SCAN(2)- dual web btm mnt | \$400 | \$337 | 15.75\% | \$442 | \$372 | 15.84\% | \$491 | \$413 | 15.89\% | \$559 | \$471 | 15.74\% | \$654 | \$551 | 15.75\% |
| Y272 | barcode scan- Single web cutter (1 SCanner) | \$588 | \$495 | 15.75\% | \$650 | \$548 | 15.69\% | \$722 | \$608 | 15.79\% | \$823 | \$693 | 15.80\% | \$962 | \$811 | 15.70\% |
| Y272A | barcode scan- sGl web ${ }^{\prime}$, , 0 P | \$1,073 | \$904 | 15.75\% | \$1,186 | \$1,000 | 15.68\% | \$1,316 | \$1,110 | 15.65\% | \$1,501 | \$1,265 | 15.72\% | \$1,756 | \$1,481 | 15.66\% |
| Y272B | barcode scan- SGL WEb $\mathrm{C}^{\prime}$, BTM | \$1,073 | \$904 | 15.75\% | \$1,186 | \$1,000 | 15.68\% | \$1,316 | \$1,110 | 15.65\% | \$1,501 | \$1,265 | 15.72\% | \$1,756 | \$1,481 | 15.66\% |
| Y273 | OMR SCAN-SGL WEB CUT. 1ST POS | \$588 | \$495 | 15.75\% | \$650 | \$548 | 15.69\% | \$722 | \$608 | 15.79\% | \$823 | \$693 | 15.80\% | \$962 | \$811 | 15.70\% |
| Y273A | fmi SCAN-SGL WEB 1ST Pos. Top | \$511 | \$431 | 15.75\% | \$565 | \$476 | 15.75\% | \$627 | \$528 | 15.79\% | \$715 | \$602 | 15.80\% | \$837 | \$705 | 15.77\% |
| у273B | FMI SCAN- SGL WEB STT POS BTM | \$511 | \$431 | 15.75\% | \$565 | \$476 | 15.75\% | \$627 | \$528 | 15.79\% | \$715 | \$602 | 15.80\% | \$837 | \$705 | 15.77\% |
| Y274 | omr scan- Sgl web cut. Addl ch | \$588 | \$495 | 15.75\% | \$650 | \$548 | 15.69\% | \$722 | \$608 | 15.79\% | \$823 | \$693 | 15.80\% | \$962 | \$811 | 15.70\% |
| ${ }^{2} 275$ | OMR SCAN- DUAL WEB C', ADD'L CHNL (2 SCANNERS) | \$200 | \$169 | 15.75\% | \$221 | \$186 | 15.84\% | \$245 | \$206 | 15.92\% | \$280 | \$235 | 16.07\% | \$327 | \$275 | 15.90\% |
| Y276 | barcode scan- single web cutter (2 SCANNERS) | \$1,175 | \$990 | 15.75\% | \$1,299 | \$1,094 | 15.78\% | \$1,442 | \$1,214 | 15.81\% | \$1,644 | \$1,384 | 15.82\% | \$1,923 | \$1,620 | 15.76\% |
| Y276A | barcode SCAN(2)-SGL Web top | \$1,022 | \$861 | 15.75\% | \$1,130 | \$952 | 15.75\% | \$1,254 | \$1,057 | 15.71\% | \$1,430 | \$1,205 | 15.73\% | \$1,673 | \$1,410 | 15.72\% |
| Y276B | barcode scan 2 - - Sgl web btm | \$1,022 | \$861 | 15.75\% | \$1,130 | \$952 | 15.75\% | \$1,254 | \$1,057 | 15.71\% | \$1,430 | \$1,205 | 15.73\% | \$1,673 | \$1,410 | 15.72\% |
| $\bigcirc 277$ | omr scan- SINGLE WEB CUTTER, 2ND PoS. (1 SCANNER) | \$1,175 | \$990 | 15.75\% | \$1,299 | \$1,094 | 15.78\% | \$1,442 | \$1,214 | 15.81\% | \$1,644 | \$1,384 | 15.82\% | \$1,923 | \$1,620 | 15.76\% |
| Y277A | FMI SCAN- SGL WEB 2ND POS TOP | \$1,022 | \$861 | 15.75\% | \$1,130 | \$952 | 15.75\% | \$1,254 | \$1,057 | 15.71\% | \$1,430 | \$1,205 | 15.73\% | \$1,673 | \$1,410 | 15.72\% |
| Y277B | fmi scan- scl web 2nd pos btm | \$1,022 | \$861 | 15.75\% | \$1,130 | \$952 | 15.75\% | \$1,254 | \$1,057 | 15.71\% | \$1,430 | \$1,205 | 15.73\% | \$1,673 | \$1,410 | 15.72\% |
| Y31B | 2 C CAMERA VBIN | \$1,080 | \$910 | 15.75\% | \$1,194 | \$1,006 | 15.75\% | \$1,325 | \$1,117 | 15.70\% | \$1,511 | \$1,273 | 15.75\% | \$1,768 | \$1,489 | 15.78\% |
| у43A | BARCODE SCAN- Y431, FIXED SCANNING, BTM | \$255 | \$215 | 15.75\% | \$282 | \$237 | 15.96\% | \$313 | \$263 | 15.97\% | \$357 | \$300 | 15.97\% | \$418 | \$351 | 16.03\% |
| у43в | barcode scan- Y431, FIXED SCANNing, top left | \$255 | \$215 | 15.75\% | \$282 | \$237 | 15.96\% | \$313 | \$263 | 15.97\% | \$357 | \$300 | 15.97\% | \$418 | \$351 | 16.03\% |
| Y43C | barcode scan- Y431, FIXED SCANNING, TOP RIGHT | \$255 | \$215 | 15.75\% | \$282 | \$237 | 15.96\% | \$313 | \$263 | 15.97\% | \$357 | \$300 | 15.97\% | \$418 | \$351 | 16.03\% |


| PCN | Description and Availability Comments | PoS List EMA | $\begin{aligned} & \hline \text { St of PA } \\ & \text { POS EMA } \end{aligned}$ | Discount \% | $\begin{gathered} \text { AR 1-4 List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { AR 1-4 PA } \\ \text { EMA } \end{gathered}$ | Discount \% | $\begin{gathered} \text { AR 5-6 List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { AR 5-6 PA } \\ \text { EMA } \end{gathered}$ | $\begin{array}{c\|} \hline \text { Discount } \\ \% \end{array}$ | $\begin{gathered} \text { AR 7-8 List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { AR 7-8 PA } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { Discount } \\ \% \end{gathered}$ | $\begin{gathered} \text { AR 9+ List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { AR 9+ PA } \\ \text { EMA } \end{gathered}$ | Discount \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Y43D | BARCODE SCAN- Y431, MBS, TOP MOUNT | \$380 | \$320 | 15.75\% | \$420 | \$354 | 15.71\% | \$466 | \$393 | 15.67\% | \$531 | \$448 | 15.63\% | \$622 | \$524 | 15.76\% |
| y43x | TOP/BOTTOM LINE SCAN Y431 | \$7,594 | \$6,398 | 15.75\% | \$8,394 | \$7,072 | 15.75\% | \$9,317 | \$7,850 | 15.75\% | \$10,622 | \$8,949 | 15.75\% | \$12,428 | \$10,471 | 15.75\% |
| Y47\% | OMR SCAN- CUTTER, 15T Pos. (2 SCANNERS) | \$400 | \$337 | 15.75\% | \$442 | \$372 | 15.84\% | \$491 | \$413 | 15.89\% | \$559 | \$471 | 15.74\% | \$654 | \$551 | 15.75\% |
| Y47J | OMR SCAN- CUTTER, ADD'L CHNL (2 SCANNERS) | \$200 | \$169 | 15.75\% | \$221 | \$186 | 15.84\% | \$245 | \$206 | 15.92\% | \$280 | \$235 | 16.07\% | \$327 | \$275 | 15.90\% |
| Y47k | OMR SCAN- CUTTER, 2ND POS. (2 SCANNERS) | \$200 | \$169 | 15.75\% | \$221 | \$186 | 15.84\% | \$245 | \$206 | 15.92\% | \$280 | \$235 | 16.07\% | \$327 | \$275 | 15.90\% |
| Y47L | barcode scan- CUtter, fixed scanning (2 SCAnners) | \$510 | \$430 | 15.75\% | \$564 | \$475 | 15.78\% | \$626 | \$527 | 15.81\% | \$714 | \$601 | 15.83\% | \$835 | \$703 | 15.81\% |
| Y47M | barcode scan- cutter, mbs scanning (2 SCANNERS) | \$890 | \$750 | 15.75\% | \$984 | \$829 | 15.75\% | \$1,092 | \$920 | 15.75\% | \$1,245 | \$1,049 | 15.74\% | \$1,457 | \$1,227 | 15.79\% |
| y47s | camera- cutter (2 Cameras) | \$3,215 | \$2,709 | 15.75\% | \$3,554 | \$2,994 | 15.76\% | \$3,945 | \$3,323 | 15.77\% | \$4,497 | \$3,789 | 15.74\% | \$5,262 | \$4,433 | 15.75\% |
| Y48K | bottom line scan, Pb Cutter | \$3,591 | \$3,025 | 15.75\% | \$3,969 | \$3,344 | 15.75\% | \$4,406 | \$3,712 | 15.75\% | \$5,022 | \$4,231 | 15.75\% | \$5,877 | \$4,951 | 15.76\% |
| Y48M | LINESCAN, 2UP Forms y $484 / 5$ | \$3,591 | \$3,025 | 15.75\% | \$3,969 | \$3,344 | 15.75\% | \$4,406 | \$3,712 | 15.75\% | \$5,022 | \$4,231 | 15.75\% | \$5,877 | \$4,951 | 15.76\% |
| Y55A | 2 C CAMERA MPS W ROTARY FEEDER | \$1,080 | \$910 | 15.75\% | \$1,194 | \$1,006 | 15.75\% | \$1,325 | \$1,117 | 15.70\% | \$1,511 | \$1,273 | 15.75\% | \$1,768 | \$1,489 | 15.78\% |
| Y235 | fixed beam omr/bCr combo | \$351 | \$296 | 15.75\% | \$388 | \$327 | 15.72\% | \$431 | \$363 | 15.78\% | \$491 | \$414 | 15.68\% | \$574 | \$484 | 15.68\% |
| Y236 | moving beam scanner | \$380 | \$320 | 15.75\% | \$420 | \$354 | 15.71\% | \$466 | \$393 | 15.67\% | \$531 | \$448 | 15.63\% | \$622 | \$524 | 15.76\% |
| Y236A | moving beam scanner y234 | \$380 | \$320 | 15.75\% | \$420 | \$354 | 15.71\% | \$466 | \$393 | 15.67\% | \$531 | \$448 | 15.63\% | \$622 | \$524 | 15.76\% |
| ${ }^{\text {2236B }}$ | ASSY, MOVING BEAM SCANNING, RASTER | \$380 | \$320 | 15.75\% | \$420 | \$354 | 15.71\% | \$466 | \$393 | 15.67\% | \$531 | \$448 | 15.63\% | \$622 | \$524 | 15.76\% |
| Y23D | omr fixed beam scanning | \$200 | \$169 | 15.75\% | \$221 | \$186 | 15.84\% | \$245 | \$206 | 15.92\% | \$280 | \$235 | 16.07\% | \$327 | \$275 | 15.90\% |
| Y23E | CAmera scanner | \$1,080 | \$910 | 15.75\% | \$1,194 | \$1,006 | 15.75\% | \$1,325 | \$1,117 | 15.70\% | \$1,511 | \$1,273 | 15.75\% | \$1,768 | \$1,489 | 15.78\% |
| Y23H | AdD'L F40 CH For Y23D | \$100 | \$84 | 15.75\% | \$111 | \$93 | 16.22\% | \$123 | \$103 | 16.26\% | \$140 | \$118 | 15.71\% | \$164 | \$138 | 15.85\% |
| 123J | TOP LINE SCAN Y234 | \$2,926 | \$2,465 | 15.75\% | \$3,234 | \$2,725 | 15.74\% | \$3,590 | \$3,025 | 15.74\% | \$4,092 | \$3,4 | 15.74\% | \$4,788 | \$4,035 | 15.73\% |
| Y556 | moving beam scan-mps Rfdr | \$641 | \$540 | 15.75\% | \$709 | \$597 | 15.80\% | \$787 | \$663 | 15.76\% | \$897 | \$755 | 15.83\% | \$1,050 | \$884 | 15.81\% |
| RD7G | dC Flle server-low end | \$1,800 | \$1,517 | 15.75\% | \$1,990 | \$1,676 | 15.78\% | \$2,209 | \$1,860 | 15.80\% | \$2,518 | \$2,121 | 15.77\% | \$2,946 | \$2,481 | 15.78\% |
| RDD3 | 22 BACK -MISSION CRITICAL | \$1,650 | \$1,390 | 15.75\% | \$1,824 | \$1,537 | 15.73\% | \$2,025 | \$1,706 | 15.75\% | \$2,308 | \$1,945 | 15.73\% | \$2,701 | \$2,276 | 15.73\% |
| RDD4 | 42 UACK -MISSION CRITICAL | \$1,700 | \$1,432 | 15.75\% | \$1,879 | \$1,583 | 15.75\% | \$2,086 | \$1,757 | 15.77\% | \$2,378 | \$2,003 | 15.77\% | \$2,782 | \$2,344 | 15.74\% |
| RDD5 | 22 U Relavote Server Pack | \$387 | \$326 | 15.75\% | \$428 | \$360 | 15.89\% | \$475 | \$400 | 15.79\% | \$542 | \$456 | 15.87\% | \$634 | \$533 | 15.93\% |
| RDG3 | PI DIRECT ACCESS SERVER | \$2,000 | \$1,685 | 15.75\% | \$2,211 | \$1,862 | 15.78\% | \$2,454 | \$2,067 | 15.77\% | \$2,798 | \$2,356 | 15.80\% | \$3,274 | \$2,757 | 15.79\% |
| RDSK | MISSION-CRITICAL DFW SERVER 1BOX | \$13,600 | \$11,458 | 15.75\% | \$15,033 | \$12,665 | 15.75\% | \$16,687 | \$14,058 | 15.75\% | \$19,023 | \$16,026 | 15.75\% | \$22,258 | \$18,752 | 15.75\% |
| RDSL | mission-Critical d d server low end | \$6,400 | \$5,392 | 15.75\% | \$7,074 | \$5,960 | 15.75\% | \$7,852 | \$6,616 | 15.74\% | \$8,951 | \$7,542 | 15.74\% | \$10,474 | \$8,824 | 15.75\% |
| PDHJ | help desk - custom | TBD |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| SR9R | sitevue | \$2,000 | \$1,685 | 15.75\% | \$2,211 | \$1,862 | 15.78\% | \$2,454 | \$2,067 | 15.77\% | \$2,798 | \$2,356 | 15.80\% | \$3,274 | \$2,757 | 15.79\% |
| sR9s | SITEVUE + HELPDESK | \$5,000 | \$4,213 | 15.75\% | \$5,527 | \$4,656 | 15.76\% | \$6,135 | \$5,168 | 15.76\% | \$6,994 | \$5,892 | 15.76\% | \$8,183 | \$6,894 | 15.75\% |
| SR9T | SITEVUE PC | \$1,500 | \$1,264 | 15.75\% | \$1,658 | \$1,397 | 15.74\% | \$1,840 | \$1,551 | 15.71\% | \$2,098 | \$1,768 | 15.73\% | \$2,455 | \$2,068 | 15.76\% |
| z9SB | BLOCK Of 50 Hrs. Of Service | \$8,075 | \$6,803 | 15.75\% | \$8,926 | \$7,520 | 15.75\% | \$9,908 | \$8,347 | 15.75\% | \$11,295 | \$9,516 | 15.75\% | \$13,216 | \$11,134 | 55\% |
| z9ss | ON-SYSTEM SUPPORT OSS | \$995 | \$838 | 15.75\% | \$1,100 | \$927 | 15.73\% | \$1,221 | \$1,029 | 15.72\% | \$1,392 | \$1,173 | 15.73\% | \$1,629 | \$1,373 | 15.72\% |
| RDPT | INSITE 1 INSERTER ONLY | \$800 | \$674 | 15.75\% | \$884 | \$745 | 15.72\% | \$981 | \$827 | 15.70\% | \$1,119 | \$943 | 15.73\% | \$1,309 | \$1,103 | 15.74\% |
| RDM5 | MAILTREAM MONITOR-1METER | \$1,504 | \$1,267 | 15.75\% | \$1,662 | \$1,401 | 15.70\% | \$1,845 | \$1,555 | 15.72\% | \$2,103 | \$1,773 | 15.69\% | \$2,461 | \$2,074 | 15.73\% |
| RDV4 | DFWORKS OPTIONAL UTILTY | \$1,035 | \$872 | 15.75\% | \$1,144 | \$964 | 15.73\% | \$1,270 | \$1,070 | 15.75\% | \$1,448 | \$1,220 | 15.75\% | \$1,694 | \$1,427 | 15.76\% |
| RD7H | Pi direct access local reporting | \$250 | \$211 | 15.75\% | \$276 | \$233 | 15.58\% | \$306 | \$259 | 15.36\% | \$349 | \$295 | 15.47\% | \$409 | \$345 | 15.65\% |
| RDEN | PI DA EnAbler (RD8N X 5) W/ install | \$2,500 | \$2,106 | 15.75\% | \$2,763 | \$2,328 | 15.74\% | \$3,067 | \$2,584 | 15.75\% | \$3,496 | \$2,946 | 15.73\% | \$4,091 | \$3,447 | 15.74\% |
| RDGS | Pidirect access server, base | \$1,50 | \$1,306 | 15.75\% | \$1,713 | \$1,443 | 15.76\% | \$1,901 | \$1,602 | 15.73\% | \$2,168 | \$1,826 | 15.77\% | \$2,536 | \$2,137 | 15.73\% |
| RD86 | dC basic package software | \$2,700 | \$2,275 | 15.75\% | \$2,984 | \$2,514 | 15.75\% | \$3,312 | \$2,791 | 15.73\% | \$3,776 | \$3,181 | 15.76\% | \$4,418 | \$3,722 | 15.75\% |
| RD8V | 36K Sheetteeder dc key | \$1,535 | \$1,293 | 15.75\% | \$1,697 | \$1,429 | 15.79\% | \$1,884 | \$1,586 | 15.82\% | \$2,147 | \$1,808 | 15.79\% | \$2,513 | \$2,116 | 15.80\% |
| RDH3 | APS EDGE 26k dc key | \$10,000 | \$8,425 | 15.75\% | \$11,053 | \$9,312 | 15.75\% | \$12,269 | \$10,336 | 15.76\% | \$13,986 | \$11,783 | 15.75\% | \$16,365 | \$13,787 | 15.75\% |
| PGMz | Laser report printer, rival | \$200 | \$169 | 15.75\% | \$221 | \$186 | 15.84\% | \$245 | \$206 | 15.92\% | \$280 | \$235 | 16.07\% | \$327 | \$275 | 15.90\% |
| RD34 | DC COMPUTER (WIN 7) | \$600 | \$506 | 15.75\% | \$663 | \$559 | 15.69\% | \$736 | \$620 | 15.76\% | \$839 | \$707 | 15.73\% | \$982 | \$828 | 15.68\% |
| RD35 | dC-RTP COMPUTER (WIN 7 ) | \$700 | \$590 | 15.75\% | \$774 | \$652 | 15.76\% | \$859 | \$724 | 15.72\% | \$979 | \$825 | 15.73\% | \$1,146 | \$965 | 15.79\% |
| RD36 | DC-RTP COMPUTER WITH DIFFBUS (WIN 7) | \$750 | \$632 | 15.75\% | \$829 | \$698 | 15.80\% | \$920 | \$775 | 15.76\% | \$1,049 | \$883 | 15.82\% | \$1,227 | \$1,033 | 15.81\% |
| RDG4 | 8-PORT GB MANAGED NETWORK SWITCH | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% |
| RDMP | UTLITY WORKSTATION W/ MONITOR - SALES PCN | \$270 | \$227 | 15.75\% | \$298 | \$251 | 15.77\% | \$331 | \$279 | 15.71\% | \$377 | \$318 | 15.65\% | \$441 | \$372 | 15.65\% |
| RDSZ | UTILTY WORKSTATION | \$250 | \$211 | 15.75\% | \$276 | \$233 | 15.58\% | \$306 | \$259 | 15.36\% | \$349 | \$295 | 15.47\% | \$409 | \$345 | 15.65\% |
| RDW7 | UTLITY WORKSTATION X64-REPL. RD3S | \$277 | \$233 | 15.75\% | \$306 | \$258 | 15.69\% | \$340 | \$286 | 15.88\% | \$387 | \$326 | 15.76\% | \$453 | \$382 | 15.67\% |
| RDWn | msm Windows 7 | \$1,200 | \$1,011 | 15.75\% | \$1,326 | \$1,117 | 15.76\% | \$1,472 | \$1,240 | 15.76\% | \$1,678 | \$1,413 | 15.79\% | \$1,963 | \$1,654 | 15.74\% |
| RD18 | thermal transfer label pinter kit | \$160 | \$135 | 15.75\% | \$177 | \$149 | 15.82\% | \$196 | \$165 | 15.82\% | \$224 | \$189 | 15.63\% | \$262 | \$221 | 15.65\% |
| RD3R | REMOTE OPERATOR CONSOLE | \$175 | \$147 | 15.75\% | \$193 | \$163 | 15.54\% | \$214 | \$181 | 15.42\% | \$244 | \$206 | 15.57\% | \$286 | \$241 | 15.73\% |
| sdao | mT3.0 TRAY TAG PRINTER - DOM | \$193 | \$163 | 15.75\% | \$213 | \$180 | 15.49\% | \$236 | \$200 | 15.25\% | \$270 | \$228 | 15.56\% | \$315 | \$267 | 15.24\% |
| SDE4 | HIGH CAPACITY INK SYSTEM | \$900 | \$758 | 15.75\% | \$995 | \$838 | 15.78\% | \$1,104 | \$930 | 15.76\% | \$1,259 | \$1,060 | 15.81\% | \$1,473 | \$1,241 | 15.75\% |
| SDG4 | GRAVITY OUTPUT CONVEYOR | \$900 | \$758 | 15.75\% | \$995 | \$838 | 15.78\% | \$1,104 | \$930 | 15.76\% | \$1,259 | \$1,060 | 15.81\% | \$1,473 | \$1,241 | 15.75\% |
| sDG7 | SACK RACK | \$900 | \$758 | 15.75\% | \$995 | \$838 | 15.78\% | \$1,104 | \$930 | 15.76\% | \$1,259 | \$1,060 | 15.81\% | \$1,473 | \$1,241 | 15.75\% |
| SL11 | OCR, SILVER 18 | \$5,794 | \$4,881 | 15.75\% | \$6,404 | \$5,396 | 15.74\% | \$7,108 | \$5,990 | 15.73\% | \$8,104 | \$6,828 | 15.75\% | \$9,482 | \$7,989 | 15.75\% |
| SLA1 | Lic fee, wabcr | \$3,000 | \$2,528 | 15.75\% | \$3,316 | \$2,794 | 15.74\% | \$3,681 | \$3,101 | 15.76\% | \$4,196 | \$3,536 | 15.73\% | \$4,910 | \$4,137 | 15.74\% |
| SLAA | Lic fee, ocr platinum 18 | \$7,957 | \$6,704 | 15.75\% | \$8,795 | \$7,410 | 15.75\% | \$9,762 | \$8,225 | 15.74\% | \$11,129 | \$9,377 | 15.74\% | \$13,022 | \$10,971 | 15.75\% |
| SLAB | Lic fee, ocr platinum 12 | \$6,296 | \$5,304 | 15.75\% | \$6,959 | \$5,863 | 15.75\% | \$7,724 | \$6,508 | 15.74\% | \$8,806 | \$7,419 | 15.75\% | \$10,303 | \$8,681 | 15.74\% |
| SLAC | LIC FEE, OCR SILVER 18 | \$5,794 | \$4,881 | 15.75\% | \$6,404 | \$5,396 | 15.74\% | \$7,108 | \$5,990 | 15.73\% | \$8,104 | \$6,828 | 15.75\% | \$9,482 | \$7,989 | 15.75\% |
| SLAD | LIC FEE, OCR SILVER 12 | \$4,635 | \$3,905 | 15.75\% | \$5,123 | \$4,316 | 15.75\% | \$5,687 | \$4,791 | 15.76\% | \$6,483 | \$5,461 | 15.76\% | \$7,585 | \$6,390 | 15.75\% |
| SLAE | LIC FEE, SMARTMATCH PLATINUM 12 | \$5,163 | \$4,350 | 15.75\% | \$5,707 | \$4,808 | 15.75\% | \$6,335 | \$5,337 | 15.75\% | \$7,222 | \$6,084 | 15.76\% | \$8,450 | \$7,119 | 15.75\% |
| SLAF | LIC FEE, SMARTMATCH PLATINUM 18 | \$5,717 | \$4,817 | 15.75\% | \$6,319 | \$5,324 | 15.75\% | \$7,014 | \$5,910 | 15.74\% | \$7,996 | \$6,737 | 15.75\% | \$9,356 | \$7,883 | 15.74\% |
| SLAG | LIC FEE, SMARTMATCH SILVER 12 | \$5,163 | \$4,350 | 15.75\% | \$5,707 | \$4,808 | 15.75\% | \$6,335 | \$5,337 | 15.75\% | \$7,222 | \$6,084 | 15.76\% | \$8,450 | \$7,119 | 15.75\% |
| SLAH | LIC FEE, SMARTMATCH SILVER 18 | \$5,717 | \$4,817 | 15.75\% | \$6,319 | \$5,324 | 15.75\% | \$7,014 | \$5,910 | 15.74\% | \$7,996 | \$6,737 | 15.75\% | \$9,356 | \$7,883 | 15.74\% |
| staj | Lic fee, relia-vote | \$6,600 | \$5,561 | 15.75\% | \$7,295 | \$6,146 | 15.75\% | \$8,097 | \$6,822 | 15.75\% | \$9,231 | \$7,777 | 15.75\% | \$10,801 | \$9,100 | 15.75\% |
| SLAK | LIC fee, Interface umove | \$4,250 | \$3,581 | 15.75\% | \$4,698 | \$3,958 | 15.75\% | \$5,215 | \$4,393 | 15.76\% | \$5,945 | \$5,008 | 15.76\% | \$6,956 | \$5,860 | 15.76\% |
| sts6 | SmARTMATCH PLATINUM 18 | \$5,717 | \$4,817 | 15.75\% | \$6,319 | \$5,324 | 15.75\% | \$7,014 | \$5,910 | 15.74\% | \$7,996 | \$6,737 | 15.75\% | \$9,356 | \$7,883 | 15.74\% |
| SLS7 | SMARTMATCH SILVER 12 | \$5,163 | \$4,350 | 15.75\% | \$5,707 | \$4,808 | 15.75\% | \$6,335 | \$5,337 | 15.75\% | \$7,22 | \$6,084 | 15.76\% | \$8,450 | \$7,119 | 15.75\% |
| SL58 | SMARTMATCH SILVER 18 | \$5,717 | \$4,817 | 15.75\% | \$6,319 | \$5,324 | 15.75\% | \$7,014 | \$5,910 | 15.74\% | \$7,996 | \$6,737 | 15.75\% | \$9,356 | \$7,883 | 15.74\% |
| SLUB | 4-POCKET ECTION 50Hz | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% |
| SLV2 | WAbCR SOFTWARE | \$3,000 | \$2,528 | 15.75\% | \$3,316 | \$2,794 | 15.74\% | \$3,681 | \$3,101 | 15.76\% | \$4,196 | \$3,536 | 15.73\% | \$4,910 | \$4,137 | 15.74\% |
| stva | hand scanner -1d barcode | \$75 | \$63 | 15.75\% | \$83 | \$70 | 15.66\% | \$92 | \$78 | 15.22\% | \$105 | \$89 | 15.24\% | \$123 | \$104 | 15.45\% |
| stvb | FRONT BARCODE VERIFIER (POSTNET / IMB VERIFIER) bli | \$613 | \$516 | 15.75\% | \$678 | \$571 | 15.78\% | \$753 | \$634 | 15.80\% | \$858 | \$723 | 15.73\% | \$1,004 | \$845 | 15.84\% |
| stvc | SEPARATOR CARD - HIGH SECURITY | \$170 | \$143 | 15.75\% | \$188 | \$158 | 15.96\% | \$209 | \$175 | 16.27\% | \$238 | \$200 | 15.97\% | \$278 | \$234 | 15.83\% |
| stvo | back barcode verifier (postnet / Imb verifier) blk | \$613 | \$516 | 15.75\% | \$678 | \$571 | 15.78\% | \$753 | \$634 | 15.80\% | \$858 | \$723 | 15.73\% | \$1,004 | \$845 | 15.84\% |
| stve | bACK BARCODE VERIFIER (POSTNET / IMB VERRIFER) FLUOR | \$613 | \$516 | 15.75\% | \$678 | \$571 | 15.78\% | \$753 | \$634 | 15.80\% | \$858 | \$723 | 15.73\% | \$1,004 | \$845 | 15.84\% |
| stvF | PB 4.8" VERIFIER W/CAM, FRONT | \$2,292 | \$1,931 | 15.75\% | \$2,533 | \$2,134 | 15.75\% | \$2,812 | \$2,369 | 15.75\% | \$3,205 | \$2,700 | 15.76\% | \$3,750 | \$3,160 | 15.73\% |
| slvg | Pb 4.8" VERIFIER WITHOUT CAMERA, FRONT | \$1,925 | \$1,622 | 15.75\% | \$2,128 | \$1,793 | 15.74\% | \$2,362 | \$1,990 | 15.75\% | \$2,693 | \$2,269 | 15.74\% | \$3,151 | \$2,655 | 15.74\% |
| stvj | back printer assy (Jet engine, 3-Pen Printer) | \$784 | \$661 | 15.75\% | \$867 | \$730 | 15.80\% | \$962 | \$810 | 15.80\% | \$1,097 | \$924 | 15.77\% | \$1,284 | \$1,081 | 15.81\% |
| slvm | Selective opener | \$1,655 | \$1,394 | 15.75\% | \$1,829 | \$1,541 | 15.75\% | \$2,030 | \$1,711 | 15.71\% | \$2,314 | \$1,950 | 15.73\% | \$2,708 | \$2,882 | 15.73\% |
| stvn | BLOWER ASSEMBLY, 60Hz | \$46 | \$39 | 15.75\% | \$51 | \$43 | 15.69\% | \$57 | \$48 | 15.79\% | \$65 | \$54 | 16.92\% | \$76 | \$64 | 15.79\% |
| slve | router | \$100 | \$84 | 15.75\% | \$111 | \$93 | 16.22\% | \$123 | \$103 | 16.26\% | \$140 | \$118 | 15.71\% | \$164 | \$138 | 15.85\% |
| SR04 | St Pocket Section - dom | \$1,243 | \$1,047 | 15.75\% | \$1,374 | \$1,158 | 15.72\% | \$1,525 | \$1,285 | 15.74\% | \$1,739 | \$1,465 | 15.76\% | \$2,034 | \$1,715 | 15.68\% |
| SR07 | ANN LIC WABCR/PSTNT BRCD | \$8,240 | \$6,942 | 15.75\% | \$9,108 | \$7,673 | 15.76\% | \$10,110 | \$8,517 | 15.76\% | \$11,525 | \$9,709 | 15.76\% | \$13,485 | \$11,361 | 15.75\% |
| sRoy | KIT, TDI CAMERA / OPTICS | \$1,620 | \$1,365 | 15.75\% | \$1,791 | \$1,509 | 15.75\% | \$1,988 | \$1,675 | 15.74\% | \$2,266 | \$1,909 | 15.75\% | \$2,652 | \$2,234 | 15.76\% |
| Sroz | KIT, TDI CAMERA / OPTIIS, WITH PC | \$1,805 | \$1,521 | 15.75\% | \$1,995 | \$1,681 | 15.74\% | \$2,214 | \$1,866 | 15.72\% | \$2,524 | \$2,127 | 15.73\% | \$2,954 | \$2,489 | 15.74\% |
| SR1M | imaje bar code, printer pos 4 | \$1,712 | \$1,442 | 15.75\% | \$1,892 | \$1,594 | 15.75\% | \$2,100 | \$1,769 | 15.76\% | \$2,394 | \$2,017 | 15.75\% | \$2,801 | \$2,360 | 15.74\% |
| SR28 | LIC 24K SIL OCR IO NO DRS | \$14,935 | \$12,583 | 15.75\% | \$16,508 | \$13,908 | 15.75\% | \$18,324 | \$15,438 | 15.75\% | \$20,889 | \$17,599 | 15.75\% | \$24,442 | \$20,592 | 15.75\% |
| SR2H | tray tag printer for mult | \$302 | \$254 | 15.75\% | \$334 | \$281 | 15.87\% | \$371 | \$312 | 15.90\% | \$423 | \$356 | 15.84\% | \$495 | \$416 | 15.96\% |
| SR2R | St selective letter opener | \$1,769 | \$1,490 | 15.75\% | \$1,955 | \$1,647 | 15.75\% | \$2,170 | \$1,828 | 15.76\% | \$2,474 | \$2,084 | 15.76\% | \$2,895 | \$2,439 | 15.75\% |
| SR2S | RDS - HOST PC | \$254 | \$214 | 15.75\% | \$281 | \$237 | 15.66\% | \$312 | \$263 | 15.71\% | \$356 | \$300 | 15.73\% | \$416 | \$351 | 15.63\% |
| SR2V | SUPPORT LEVEL 1-HELPDESK (DOM) | \$10,000 | \$8,425 | 15.75\% | \$11,053 | \$9,312 | 15.75\% | \$12,269 | \$10,336 | 15.76\% | \$13,986 | \$11,783 | 15.75\% | \$16,365 | \$13,787 | 15.75\% |
| SR30 | IMAEE PRIITER | \$1,712 | \$1,442 | 15.75\% | \$1,892 | \$1,594 | 15.75\% | \$2,100 | \$1,769 | 15.76\% | \$2,394 | \$2,017 | 15.75\% | \$2,801 | \$2,360 | 15.74\% |
| SR3W | barcode reader | \$698 | \$588 | 15.75\% | \$772 | \$650 | 15.80\% | \$857 | \$722 | 15.75\% | \$977 | \$823 | 15.76\% | \$1,143 | \$962 | 15.84\% |
| SR3Z | BARCODE ERADER WITH GRADING | \$1,552 | \$1,308 | 15.75\% | \$1,715 | \$1,445 | 15.74\% | \$1,904 | \$1,604 | 15.76\% | \$2,170 | \$ | 15.71\% | \$2,539 | \$2,139 | 15.75\% |
| SR5K | FLats station printer (DOM) | \$206 | \$174 | 15.75\% | \$228 | \$192 | 15.79\% | \$253 | \$213 | 15.81\% | \$289 | \$243 | 15.92\% | \$338 | \$284 | 15.98\% |
| SR5L | ST TRAY TAG PRINTERS (PAIR) | \$378 | \$318 | 15.75\% | \$418 | \$352 | 15.79\% | \$464 | \$391 | 15.73\% | \$529 | \$445 | ${ }^{15.88 \%}$ | \$619 | \$521 | 15.83\% |
| SR5M | hispeed networked rpt printer | \$153 | \$129 | 15.75\% | \$169 | \$142 | 15.98\% | \$188 | \$158 | 15.96\% | \$214 | \$180 | 15.89\% | \$250 | \$210 | 16.00\% |
| SR6J | LVE - LCD MONITTR (DOMESTC) | \$397 | \$334 | 15.75\% | \$439 | \$370 | 15.72\% | \$487 $\$ 164$ | \$411 | 15.61\% | \$556 | \$468 | 15.83\% | \$650 | \$548 | 15.69\% |
| SR7J | OLYMPUS DOUBLE DETECT | \$134 | \$113 | 15.75\% | \$148 | \$125 | 15.54\% | \$164 | \$139 | 15.24\% | \$187 | \$158 | 15.51\% | \$219 | \$185 | 15.53\% |
| SR7S | DOUBLE DETECTOR (DOM \& INT'L) | \$140 | \$118 | 15.75\% | \$155 | \$130 | 16.13\% | \$172 | \$144 | 16.28\% | \$196 | \$165 | 15.82\% | 229 | \$192 | 16.16\% |
| SR7T | Std installation - outgoing | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% | \$0 | \$0 | 0.00\% |
| SR8M | OLY II ST BASE TRANSPORT (DOM) | \$15,968 | \$13,453 | 15.75\% | \$17,650 | \$14,870 | 15.75\% | \$19,592 | \$16,506 | 15.75\% | \$22,334 | \$18,816 | 15.75\% | \$26,133 | \$22,017 | 15.75\% |
| SR8N | OLY H MULTI TIER TRANSPO | \$22,791 | \$19,201 | 15.75\% | \$25,191 | \$21,224 | 15.75\% | \$27,962 | \$23,559 | 15.75\% | \$31,877 | \$26,857 | 15.75\% | \$37,298 | \$31,424 | 15.75\% |
| SR8P | WIRELLSS HAND SCANNER | \$300 | \$253 | 15.75\% | \$332 | \$279 | 15.96\% | \$369 | \$310 | 15.99\% | \$420 | \$353 | 15.95\% | \$492 | \$413 | 16.06\% |
| SR8R | WIRELLESS Connectivity hub | \$100 | \$84 | 15.75\% | \$111 | \$93 | 16.22\% | \$123 | \$103 | 16.26\% | \$140 | \$118 | 15.71\% | \$164 | \$138 | 15.85\% |
| SR8S | IMB FULL SERVIIC SOFTWARE | \$3,789 | \$3,192 | 15.75\% | \$4,188 | \$3,528 | 15.76\% | \$4,649 | \$3,916 | 15.77\% | \$5,299 | \$4,464 | 15.76\% | \$6,201 | \$5,224 | 15.76\% |


| PCN | Description and Availability Comments | POS List EMA | $\begin{array}{\|c\|} \hline \text { St of PA } \\ \text { POS EMA } \\ \hline \end{array}$ | Discount \% | $\begin{array}{\|c\|} \hline \text { AR 1-4 List } \\ \text { EMA } \\ \hline \end{array}$ | $\begin{gathered} \hline \text { AR 1-4 PA } \\ \text { EMA } \\ \hline \end{gathered}$ | Discount \% | $\begin{aligned} & \text { AR 5-6 List } \\ & \text { EMA } \end{aligned}$ | $\begin{gathered} \hline \text { AR 5-6 PA } \\ \text { EMA } \\ \hline \end{gathered}$ | $\begin{array}{c\|} \hline \text { Discount } \\ \% \\ \hline \end{array}$ | $\begin{gathered} \hline \text { AR 7-8 List } \\ \text { EMA } \\ \hline \end{gathered}$ | $\begin{gathered} \text { AR 7-8 PA } \\ \text { EMA } \end{gathered}$ | $\begin{array}{c\|} \hline \text { Discount } \\ \% \\ \hline \end{array}$ | $\begin{gathered} \hline \text { AR 9+ List } \\ \text { EMA } \\ \hline \end{gathered}$ | $\begin{gathered} \text { AR 9+ PA } \\ \text { EMA } \end{gathered}$ | Discount \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SR8T | KIT, FULL SERVICE IMB | \$1,600 | \$1,348 | 15.75\% | \$1,769 | \$1,490 | 15.77\% | \$1,964 | \$1,654 | 15.78\% | \$2,238 | \$1,885 | 15.77\% | \$2,619 | \$2,206 | 15.77\% |
| SR8Y | full service imb server (Palet and tray tag pc) | \$1,100 | \$927 | 15.75\% | \$1,216 | \$1,024 | 15.79\% | \$1,350 | \$1,137 | 15.78\% | \$1,539 | \$1,296 | 15.79\% | \$1,800 | \$1,516 | 15.78\% |
| SR97 | AnN LIC READ/WRITE 13K | \$7,210 | \$6,074 | 15.75\% | \$7,969 | \$6,714 | 15.75\% | \$8,846 | \$7,453 | 15.75\% | \$10,084 | \$8,496 | 15.75\% | \$11,799 | \$9,941 | 15.75\% |
| SR9K | Led marquee | \$675 | \$569 | 15.75\% | \$746 | \$629 | 15.68\% | \$828 | \$698 | 15.70\% | \$944 | \$796 | 15.68\% | \$1,105 | \$931 | 15.75\% |
| SRA9 | extension section | \$781 | \$658 | 15.75\% | \$863 | \$727 | 15.76\% | \$958 | \$807 | 15.76\% | \$1,092 | \$920 | 15.75\% | \$1,278 | \$1,076 | 15.81\% |
| SRAE | 3D-WEIGHING Detector | \$285 | \$240 | 15.75\% | \$315 | \$265 | 15.87\% | \$350 | \$294 | 16.00\% | \$399 | \$335 | 16.04\% | \$466 | \$392 | 15.88\% |
| SRBE | addscript click charges 1 | \$17,500 | \$14,744 | 15.75\% | \$19,343 | \$16,297 | 15.75\% | \$21,471 | \$18,090 | 15.75\% | \$24,477 | \$20,622 | 15.75\% | \$28,639 | \$24,129 | 15.75\% |
| SRbF | addscript Click Charges 5 | \$9,750 | \$8,214 | 15.75\% | \$10,777 | \$9,080 | 15.75\% | \$11,962 | \$10,079 | 15.74\% | \$13,637 | \$11,490 | 15.74\% | \$15,956 | \$13,444 | 15.74\% |
| SRbG | addscript Click Charges 2 | \$5,000 | \$4,213 | 15.75\% | \$5,527 | \$4,656 | 15.76\% | \$6,135 | \$5,168 | 15.76\% | \$6,994 | \$5,892 | 15.76\% | \$8,183 | \$6,894 | 15.75\% |
| SRbH | addscript click charges 5 | \$1,150 | \$969 | 15.75\% | \$1,271 | \$1,071 | 15.74\% | \$1,411 | \$1,189 | 15.73\% | \$1,608 | \$1,355 | 15.73\% | \$1,882 | \$1,586 | 15.73\% |
| SRBJ | pos 1 ID TAG Printer | \$1,712 | \$1,442 | 15.75\% | \$1,892 | \$1,594 | 15.75\% | \$2,100 | \$1,769 | 15.76\% | \$2,394 | \$2,017 | 15.75\% | \$2,801 | \$2,360 | 15.74\% |
| SRBP | pos 2 REDATER-Endorse printer | \$1,712 | \$1,442 | 15.75\% | \$1,892 | \$1,594 | 15.75\% | \$2,100 | \$1,769 | 15.76\% | \$2,394 | \$2,017 | 15.75\% | \$2,801 | \$2,360 | 15.74\% |
| SRDF | image server pc for lve | \$1,434 | \$1,208 | 15.75\% | \$1,585 | \$1,335 | 15.77\% | \$1,759 | \$1,482 | 15.75\% | \$2,006 | \$1,689 | 15.80\% | \$2,347 | \$1,977 | 15.76\% |
| SRDK | pos 3 FASTFORWARD PRINTER | \$1,712 | \$1,442 | 15.75\% | \$1,892 | \$1,594 | 15.75\% | \$2,100 | \$1,769 | 15.76\% | \$2,394 | \$2,017 | 15.75\% | \$2,801 | \$2,360 | 15.74\% |
| SRDS | 16STD MULT-TIER SORT PKT | \$3,002 | \$2,529 | 15.75\% | \$3,319 | \$2,796 | 15.76\% | \$3,684 | \$3,104 | 15.74\% | \$4,200 | \$3,538 | 15.76\% | \$4,914 | \$4,140 | 15.75\% |
| srgw | dagnostic server pc | \$497 | \$419 | 15.75\% | \$549 | \$463 | 15.66\% | \$609 | \$514 | 15.60\% | \$695 | \$586 | 15.68\% | \$813 | \$686 | 15.62\% |
| SRGX | LCD Monitor | \$100 | \$84 | 15.75\% | \$111 | \$93 | 16.22\% | \$123 | \$103 | 16.26\% | \$140 | \$118 | 15.71\% | \$164 | \$138 | 15.85\% |
| SRGY | Uninterruptable power supply | \$196 | \$165 | 15.75\% | \$217 | \$183 | 15.67\% | \$241 | \$203 | 15.77\% | \$275 | \$232 | 15.64\% | \$321 | \$271 | 15.58\% |
| SRHD | ann lic 24K PLat ocr wdrs | \$14,935 | \$12,583 | 15.75\% | \$16,508 | \$13,908 | 15.75\% | \$18,324 | \$15,438 | 15.75\% | \$20,889 | \$17,599 | 15.75\% | \$24,442 | \$20,592 | 15.75\% |
| SRHJ | intellischeme sw pkg | \$1,900 | \$1,601 | 15.75\% | \$2,100 | \$1,769 | 15.76\% | \$2,331 | \$1,964 | 15.74\% | \$2,657 | \$2,238 | 15.77\% | \$3,109 | \$2,619 | 15.76\% |
| SRJ6 | relavote test deck | \$430 | \$362 | 15.75\% | \$475 | \$400 | 15.79\% | \$527 | \$444 | 15.75\% | \$601 | \$506 | 15.81\% | \$703 | \$592 | 15.79\% |
| SR18 | mallpe size verification | \$1,975 | \$1,664 | 15.75\% | \$2,183 | \$1,839 | 15.76\% | \$2,423 | \$2,041 | 15.77\% | \$2,762 | \$2,327 | 15.75\% | \$3,232 | \$2,723 | 15.75\% |
| SRIZ | SW 13K SIL OCr out no drs | \$4,635 | \$3,905 | 15.75\% | \$5,123 | \$4,316 | 15.75\% | \$5,687 | \$4,791 | 15.76\% | \$6,483 | \$5,461 | 15.76\% | \$7,585 | \$6,390 | 15.75\% |
| SRL1 | OCR, PLATİUM 12 | \$6,296 | \$5,304 | 15.75\% | \$6,959 | \$5,863 | 15.75\% | \$7,724 | \$6,508 | 15.74\% | \$8,806 | \$7,419 | 15.75\% | \$10,303 | \$8,881 | 15.74\% |
| sRLW | TDI CAMERA FOR New build | \$1,669 | \$1,406 | 15.75\% | \$1,845 | \$1,554 | 15.77\% | \$2,048 | \$1,725 | 15.77\% | \$2,335 | \$1,966 | 15.80\% | \$2,732 | \$2,301 | 15.78\% |
| SRLX | ann lic raf umove enable | \$400 | \$337 | 15.75\% | \$442 | \$372 | 15.84\% | \$491 | \$413 | 15.89\% | \$559 | \$471 | 15.74\% | \$654 | \$551 | 15.75\% |
| SRLY | SMA, SPARE PC, UMOVE GOV'T | \$2,424 | \$2,042 | 15.75\% | \$2,679 | \$2,257 | 15.75\% | \$2,974 | \$2,505 | 15.77\% | \$3,390 | \$2,856 | 15.75\% | \$3,967 | \$3,342 | 15.75\% |
| SRM5 | KIT, 4.8" AIM BCR, FRONT/STAMP LEADING | \$1,568 | \$1,321 | 15.75\% | \$1,733 | \$1,460 | 15.75\% | \$1,924 | \$1,621 | 15.75\% | \$2,193 | \$1,847 | 15.78\% | \$2,566 | \$2,162 | 15.74\% |
| SRM6 | KIT, 4.8" POSTAL BCR, FRONT/STAMP LEADING | \$2,318 | \$1,953 | 15.75\% | \$2,562 | \$2,159 | 15.73\% | \$2,844 | \$2,396 | 15.75\% | \$3,242 | \$2,732 | 15.73\% | \$3,793 | \$3,197 | 15.71\% |
| SRM7 | KIT, BARCODE CAMERA, BACK/STAMP TRAILING | \$1,734 | \$1,461 | 15.75\% | \$1,917 | \$1,615 | 15.75\% | \$2,128 | \$1,793 | 15.74\% | \$2,426 | \$2,044 | 15.75\% | \$2,838 | \$2,391 | 15.75\% |
| SRM8 | Kit, barcode camera, front/stamp leading | \$1,317 | \$1,110 | 15.75\% | \$1,456 | \$1,226 | 15.80\% | \$1,616 | \$1,361 | 15.78\% | \$1,842 | \$1,551 | 15.80\% | \$2,156 | \$1,815 | 15.82\% |
| SRM9 | kit, oly II Camera link hardware | \$194 | \$163 | 15.75\% | \$214 | \$181 | 15.42\% | \$238 | \$201 | 15.55\% | \$271 | \$229 | 15.50\% | \$317 | \$268 | 15.46\% |
| SRMB | UMOVE PC, Ez FLATS | \$400 | \$337 | 15.75\% | \$442 | \$372 | 15.84\% | \$491 | \$413 | 15.89\% | \$559 | \$471 | 15.74\% | \$654 | \$551 | 15.75\% |
| SRMT | move update kit | \$4,245 | \$3,576 | 15.75\% | \$4,692 | \$3,953 | 15.75\% | \$5,208 | \$4,388 | 15.75\% | \$5,937 | \$5,002 | 15.75\% | \$6,947 | \$5,853 | 15.75\% |
| SRMV | MOVE UPDATE OPTION | \$1,999 | \$1,684 | 15.75\% | \$2,210 | \$1,862 | 15.75\% | \$2,453 | \$2,067 | 15.74\% | \$2,797 | \$2,356 | 15.77\% | \$3,272 | \$2,757 | 15.74\% |
| SRMW | LIC FEE, MOVE UPDATE | \$4,245 | \$3,576 | 15.75\% | \$4,692 | \$3,953 | 15.75\% | \$5,208 | \$4,388 | 15.75\% | \$5,937 | \$5,002 | 15.75\% | \$6,947 | \$5,853 | 15.75\% |
| SRMY | moveupdate conversion kit | \$287 | \$242 | 15.75\% | \$317 | \$267 | 15.77\% | \$352 | \$296 | 15.91\% | \$401 | \$338 | 15.71\% | \$469 | \$395 | 15.78\% |
| SRMZ | LIC FEE, FS IMB WITHOUT TMS | \$3,990 | \$2,603 | 15.75\% | \$3,415 | \$2,878 | 15.72\% | \$3,791 | \$3,195 | 15.72\% | \$4,321 | \$3,642 | 15.71\% | \$5,056 | \$4,261 | 15.72\% |
| SRNP | SFW-8K PLAT OCR OUT INTL | \$9,888 | \$8,331 | 15.75\% | \$10,930 | \$9,208 | 15.75\% | \$12,132 | \$10,221 | 15.75\% | \$13,831 | \$11,652 | 15.75\% | \$16,183 | \$13,633 | 15.76\% |
| SRPA | printer pos 1 fluor | \$1,985 | \$1,672 | 15.75\% | \$2,194 | \$1,849 | 15.72\% | \$2,435 | \$2,052 | 15.73\% | \$2,776 | \$2,340 | 15.71\% | \$3,248 | \$2,738 | 15.70\% |
| SRPB | PRIITER POS 2 Endorse | \$195 | \$164 | 15.75\% | \$216 | \$182 | 15.74\% | \$240 | \$202 | 15.83\% | \$273 | \$230 | 15.75\% | \$320 | \$269 | 15.94\% |
| SRPG | 2K PLATINUM | \$2,473 | \$2,084 | 15.75\% | \$2,734 | \$2,303 | 15.76\% | \$3,035 | \$2,556 | 15.78\% | \$3,460 | \$2,914 | 15.78\% | \$4,048 | \$3,410 | 15.76\% |
| SRPH | 10K PLATINUM | \$4,084 | \$3,441 | 15.75\% | \$4,514 | \$3,803 | 15.75\% | \$5,011 | \$4,221 | 15.77\% | \$5,712 | \$4,812 | 15.76\% | \$6,683 | \$5,631 | 15.74\% |
| SRPJ | 18K Platinum | \$5,619 | \$4,734 | 15.75\% | \$6,211 | \$5,233 | 15.75\% | \$6,894 | \$5,809 | 15.74\% | \$7,859 | \$6,622 | 15.74\% | \$9,196 | \$7,748 | 15.75\% |
| SRPK | 24 Platinum | \$6,655 | \$5,607 | 15.75\% | \$7,356 | \$6,197 | 15.76\% | \$8,165 | \$6,879 | 15.75\% | \$9,308 | \$7,842 | 15.75\% | \$10,891 | \$9,175 | 15.76\% |
| SRPL | 45 K PLATINUM | \$8,864 | \$7,468 | 15.75\% | \$9,798 | \$8,255 | 15.75\% | \$10,876 | \$9,163 | 15.75\% | \$12,398 | \$10,446 | 15.74\% | \$14,507 | \$12,222 | 15.75\% |
| SRPV | annual lic 10k platinum | \$4,084 | \$3,441 | 15.75\% | \$4,514 | \$3,803 | 15.75\% | \$5,011 | \$4,221 | 15.77\% | \$5,712 | \$4,812 | 15.76\% | \$6,683 | \$5,331 | 15.74\% |
| SRPW | annual lic 18k platinum | \$5,618 | \$4,733 | 15.75\% | \$6,210 | \$5,232 | 15.75\% | \$6,893 | \$5,808 | 15.74\% | \$7,858 | \$6,621 | 15.74\% | \$9,195 | \$7,746 | 15.76\% |
| SRPX | annual lic 24k platinum | \$6,655 | \$5,607 | 15.75\% | \$7,356 | \$6,197 | 15.76\% | \$8,165 | \$6,879 | 15.75\% | \$9,308 | \$7,842 | 15.75\% | \$10,891 | \$9,175 | 15.76\% |
| SRPY | ANNUAL LIC 45K Platinum | \$8,864 | \$7,468 | 15.75\% | \$9,798 | \$8,255 | 15.75\% | \$10,876 | \$9,163 | 15.75\% | \$12,398 | \$10,446 | 15.74\% | \$14,507 | \$12,222 | 15.75\% |
| SRPZ | annual lic er platinum | \$2,473 | \$2,084 | 15.75\% | \$2,734 | \$2,303 | 15.76\% | \$3,035 | \$2,556 | 15.78\% | \$3,460 | \$2,914 | 15.78\% | \$4,048 | \$3,410 | 15.76\% |
| SRRG | 2 L SMARTMATCH PLATINUM | \$1,728 | \$1,456 | 15.75\% | \$1,910 | \$1,609 | 15.76\% | \$2,120 | \$1,786 | 15.75\% | \$2,417 | \$2,036 | 15.76\% | \$2,828 | \$2,382 | 15.77\% |
| SRRH | 10 K SMARTMATCH PLATINUM | \$2,970 | \$2,502 | 15.75\% | \$3,283 | \$2,766 | 15.75\% | \$3,644 | \$3,070 | 15.75\% | \$4,154 | \$3,500 | 15.74\% | \$4,861 | \$4,095 | 15.76\% |
| SRRJ | 18 K SMARTMATCH PLATINUM | \$4,037 | \$3,401 | 15.75\% | \$4,462 | \$3,759 | 15.76\% | \$4,953 | \$4,172 | 15.77\% | \$5,646 | \$4,757 | 15.75\% | \$6,606 | \$5,566 | 15.74\% |
| SRRK | 24 K SMARTMATCH PLATINUM | \$4,546 | \$3,830 | 15.75\% | \$5,025 | \$4,233 | 15.76\% | \$5,578 | \$4,699 | 15.76\% | \$6,359 | \$5,356 | 15.77\% | \$7,440 | \$6,267 | 15.77\% |
| SRRL | 45K SMARTMATCH PLATINUM | \$4,682 | \$3,945 | 15.75\% | \$5,175 | \$4,360 | 15.75\% | \$5,744 | \$4,840 | 15.74\% | \$6,548 | \$5,517 | 15.75\% | \$7,662 | \$6,455 | 15.75\% |
| SRRV | anN Lic 10k Smatch plat | \$1,633 | \$1,376 | 15.75\% | \$1,805 | \$1,521 | 15.73\% | \$2,004 | \$1,688 | 15.77\% | \$2,284 | \$1,925 | 15.72\% | \$2,672 | \$2,252 | 15.72\% |
| sRrw | ann Lic 18k Smatch plat | \$2,220 | \$1,870 | 15.75\% | \$2,454 | \$2,067 | 15.77\% | \$2,724 | \$2,294 | 15.79\% | \$3,105 | \$2,616 | 15.75\% | \$3,633 | \$3,060 | 15.77\% |
| SRRX | ann lic 24k Smatch plat | \$2,500 | \$2,106 | 15.75\% | \$2,763 | \$2,328 | 15.74\% | \$3,067 | \$2,584 | 15.75\% | \$3,496 | \$2,946 | 15.73\% | \$4,091 | \$3,447 | 15.74\% |
| SRRY | ann lic 45k Smatch plat | \$2,575 | \$2,169 | 15.75\% | \$2,846 | \$2,398 | 15.74\% | \$3,159 | \$2,662 | 15.73\% | \$3,601 | \$3,034 | 15.75\% | \$4,214 | \$3,50 | 15.76\% |
| SRRZ | ANN LIC 2 K SMATCH PLAT | \$950 | \$800 | 15.75\% | \$1,050 | \$885 | 15.71\% | \$1,166 | \$982 | 15.78\% | \$1,329 | \$1,120 | 15.73\% | \$1,555 | \$1,310 | 15.76\% |
| SRS1 | base reliavote sorter sit | \$1,378 | \$1,161 | 15.75\% | \$1,523 | \$1,283 | 15.76\% | \$1,691 | \$1,424 | 15.79\% | \$1,927 | \$1,624 | 15.72\% | \$2,255 | \$1,900 | 15.74\% |
| SRSS | SERVER PC, DOMESTIC OR RELIAVOTE | \$2,184 | \$1,840 | 15.75\% | \$2,414 | \$2,034 | 15.74\% | \$2,680 | \$2,258 | 15.75\% | \$3,055 | \$2,574 | 15.74\% | \$3,574 | \$3,012 | 15.72\% |
| SRT3 | mT3.0 BASE TRANSPORT - DOM | \$19,459 | \$16,394 | 15.75\% | \$21,509 | \$18,121 | 15.75\% | \$23,875 | \$20,114 | 15.75\% | \$27,217 | \$22,930 | 15.75\% | \$31,846 | \$26,830 | 15.75\% |
| SRT4 | Elevator multi-tier 3.0 | \$3,490 | \$2,940 | 15.75\% | \$3,858 | \$3,250 | 15.76\% | \$4,282 | \$3,608 | 15.74\% | \$4,882 | \$4,113 | 15.75\% | \$5,712 | \$4,812 | 15.76\% |
| SRT5 | mt3. P POCKET SECTION - DOM | \$3,156 | \$2,659 | 15.75\% | \$3,488 | \$2,939 | 15.74\% | \$3,872 | \$3,262 | 15.75\% | \$4,414 | \$3,719 | 15.75\% | \$5,164 | \$4,351 | 15.74\% |
| SRT6 | mt selective letter opener | \$2,660 | \$2,241 | 15.75\% | \$2,940 | \$2,477 | 15.75\% | \$3,263 | \$2,749 | 15.75\% | \$3,720 | \$3,134 | 15.75\% | \$4,353 | \$3,667 | 15.76\% |
| SRTH | flex TIER POCKETS, 2-TIER | \$2,315 | \$1,950 | 15.75\% | \$2,559 | \$2,156 | 15.75\% | \$2,840 | \$2,393 | 15.74\% | \$3,238 | \$2,728 | 15.75\% | \$3,789 | \$3,192 | 15.76\% |
| SRTL | flex tier pockets, 3 -TIER | \$2,910 | \$2,452 | 15.75\% | \$3,217 | \$2,710 | 15.76\% | \$3,571 | \$3,008 | 15.77\% | \$4,071 | \$3,429 | 15.77\% | \$4,763 | \$4,012 | 15.77\% |
| sruc | PC, UMOVE GOV'T | \$900 | \$758 | 15.75\% | \$995 | \$838 | 15.78\% | \$1,104 | \$930 | 15.76\% | \$1,259 | \$1,060 | 15.81\% | \$1,473 | \$1,241 | 15.75\% |
| srue | SPARE PC W/SW UMOVE GOVT | \$900 | \$758 | 15.75\% | \$995 | \$838 | 15.78\% | \$1,104 | \$930 | 15.76\% | \$1,259 | \$1,060 | 15.81\% | \$1,473 | \$1,241 | 15.75\% |
| SRUH | ANN LIC UMOVE GOVT | \$6,059 | \$5,105 | 15.75\% | \$6,697 | \$5,642 | 15.75\% | \$7,434 | \$6,263 | 15.75\% | \$8,474 | \$7,139 | 15.75\% | \$9,916 | \$8,354 | 15.75\% |
| sRV6 | Printer, videojet, barcode, olympus | \$2,396 | \$2,019 | 15.75\% | \$2,648 | \$2,231 | 15.75\% | \$2,939 | \$2,476 | 15.75\% | \$3,351 | \$2,823 | 15.76\% | \$3,921 | \$3,303 | 15.76\% |
| SRV7 | PRIITER, VIDEOJET, ID TAG, OlyMPus | \$868 | \$731 | 15.75\% | \$959 | \$808 | 15.75\% | \$1,064 | \$897 | 15.70\% | \$1,214 | \$1,022 | 15.82\% | \$1,420 | \$1,196 | 15.77\% |
| SRVE | AUTOSIG VERIFIER 100k BDL | \$10,000 | \$8,425 | 15.75\% | \$11,053 | \$9,312 | 15.75\% | \$12,269 | \$10,336 | 15.76\% | \$13,986 | \$11,783 | 15.75\% | \$16,365 | \$13,787 | 15.75\% |
| SRVF | LIC FEE ASV 50K-75k RANGE | \$8,500 | \$7,161 | 15.75\% | \$9,395 | \$7,916 | 15.74\% | \$10,428 | \$8,787 | 15.74\% | \$11,888 | \$10,017 | 15.74\% | \$13,910 | \$11,720 | 15.74\% |
| sRVG | LIC FEE ASV 25K-50k RANGE | \$5,50 | \$4,676 | 15.75\% | \$6,135 | \$5,168 | 15.76\% | \$6,810 | \$5,736 | 15.77\% | \$7,763 | \$6,540 | 15.75\% | \$9,083 | \$7,652 | 15.75\% |
| SRVH | LIC FEE ASV 10K-25K RANGE | \$2,875 | \$2,422 | 15.75\% | \$3,178 | \$2,677 | 15.76\% | \$3,528 | \$2,971 | 15.79\% | $\$ 4,021$ $\$ 1,678$ $\$ 888$ | \$3,387 | 15.77\% | \$4,705 | \$3,964 | 15.75\% |
| sRVJ | LIC FEE ASV 1k-10k Range | \$1,200 | \$1,011 | 15.75\% | \$1,326 | \$1,117 | 15.76\% | \$1,472 | \$1,240 | 15.76\% | \$1,678 | \$1,413 | 15.79\% | \$1,963 | \$1,654 | 15.74\% |
| SRVK | VANTAGE E-STOP CHAIN KIT | \$200 | \$169 | 15.75\% | \$221 | \$1866 | 15.84\% | \$245 | \$206 | 15.92\% | \$280 | \$235 | 16.07\% | \$327 | \$275 | 15.90\% |
| sRVP | LIC 24K SIL ocr ob no drs | \$11,330 | \$9,546 | 15.75\% | \$12,523 | \$10,551 | 15.75\% | \$13,901 | \$11,712 | 15.75\% | \$15,847 | \$13,351 | 15.75\% | \$18,542 | \$15,622 | 15.75\% |
| SRVR | ANN LIC 36K PLAT OCR WDRS | \$16,810 | \$14,162 | 15.75\% | \$18,581 | \$15,654 | 15.75\% | \$20,625 | \$17,376 | 15.75\% | \$23,512 | \$19,809 | 15.75\% | \$27,511 | \$23,177 | 15.75\% |
| sRVS | LIC 36K SIL ocr ob no drs | \$13,390 | \$11,281 | 15.75\% | \$14,800 | \$12,469 | 15.75\% | \$16,428 | \$13,841 | 15.75\% | \$18,728 | \$15,778 | 15.75\% | \$21,913 | \$18,462 | 15.75\% |
| SRVT | ANN LIC READ/WRITE 24K | \$9,270 | \$7,810 | 15.75\% | \$10,246 | \$8,633 | 15.74\% | \$11,373 | \$9,583 | 15.74\% | \$12,965 | \$10,924 | 15.74\% | \$15,170 | \$12,782 | 15.74\% |
| sRVU | LIC 36K SIL Ocr in No drs | \$13,390 | \$11,281 | 15.75\% | \$14,800 | \$12,469 | 15.75\% | \$16,428 | \$13,841 | 15.75\% | \$18,728 | \$15,778 | 15.75\% | \$21,913 | \$18,462 | 15.75\% |
| sRVX | ann lic usps ffint | \$4,245 | \$3,576 | 15.75\% | \$4,692 | \$3,953 | 15.75\% | \$5,208 | \$4,388 | 15.75\% | \$5,937 | \$5,002 | 15.75\% | \$6,947 | \$5,853 | 15.75\% |
| SRWH | 10 K SILVER | \$2,728 | \$2,298 | 15.75\% | \$3,015 | \$2,540 | 15.75\% | \$3,347 | \$2,819 | 15.78\% | \$3,815 | \$3,214 | 15.75\% | \$4,464 | \$3,761 | 15.75\% |
| SRWJ | 18 K SILVER | \$4,091 | \$3,447 | 15.75\% | \$4,522 | \$3,810 | 15.75\% | \$5,019 | \$4,229 | 15.74\% | \$5,722 | \$4,821 | 15.75\% | \$6,695 | \$5,641 | 15.74\% |
| SRWK | ${ }^{245}$ SILVER | \$4,910 <br> $\$ 5546$ | \$4,137 | 15.75\% | \$5,427 | \$4,572 | 15.75\% | \$6,024 | \$5,075 | 15.75\% | \$6,867 | \$5,785 | 15.76\% | $\$ 8,035$ $\$ 10714$ | \$6,769 | 15.76\% |
| SRWL | 45 K SILVER | \$6,546 | \$5,515 | 15.75\% | \$7,236 | \$6,096 | 15.75\% | \$8,032 | \$6,767 | 15.75\% | \$9,156 | \$7,714 | 15.75\% | \$10,714 | \$9,026 | 15.76\% |
| sRWV | AnNUAL LIC 10K SILVER | \$2,727 | \$2,297 | 15.75\% | \$3,014 | \$2,540 | 15.73\% | \$3,346 | \$2,819 | 15.75\% | \$3,814 | \$3,214 | 15.73\% | \$4,463 | \$3,761 | 15.73\% |
| sRww | annual lic 18k Silver | \$2,250 | \$1,896 | 15.75\% | \$2,487 | \$2,095 | 15.76\% | \$2,761 | \$2,325 | 15.79\% | \$3,147 | \$2,651 | 15.76\% | \$3,682 | \$3,102 | 15.75\% |
| SRWX | annual lic 24K silver | \$2,700 | \$2,275 | 15.75\% | \$2,984 | \$2,514 | 15.75\% | \$3,312 | \$2,791 | 15.73\% | \$3,776 | \$3,181 | 15.76\% | \$4,418 | \$3,722 | 15.75\% |
| SRWY | ANNUAL LIC 45K Silver | \$3,600 | \$3,033 | 15.75\% | \$3,979 | \$3,352 | 15.76\% | \$4,417 | \$3,721 | 15.76\% | \$5,035 | \$4,242 | 15.75\% | \$5,891 | \$4,963 | 15.75\% |
| SRYM | 10 K SMARTMATCH SILVER | \$3,428 | \$2,888 | 15.75\% | \$3,789 | \$3,192 | 15.76\% | \$4,206 | \$3,543 | 15.76\% | \$4,795 | \$4,039 | 15.77\% | \$5,610 | \$4,726 | 15.76\% |
| sRYJ | 18 K SMARTMATCH SILVER | \$4,037 | \$3,401 | 15.75\% | \$4,462 | \$3,759 | 15.76\% | \$4,953 | \$4,172 | 15.77\% | \$5,646 | \$4,757 | 15.75\% | \$6,606 | \$5,566 | 15.74\% |
| SRYK | 24 K SMARTMATCH SILVER | \$4,546 | \$3,830 | 15.75\% | \$5,025 | \$4,233 | 15.76\% | \$5,578 | \$4,699 | 15.76\% | \$6,359 | \$5,356 | 15.77\% | \$7,440 | \$6,267 | 15.77\% |
| SRYL | 45K Smartmatch silver | \$4,682 | \$3,945 | 15.75\% | \$5,175 | \$4,360 | 15.75\% | \$5,744 $\$ 5,313$ | \$4,840 | 15.74\% | \$6,548 | \$5,517 | 15.75\% | \$7,662 | \$6,455 | 15.75\% |
| sRYV | ann lic 10k Smatch silver | \$1,885 | \$1,588 | 15.75\% | \$2,084 | \$1,755 | 15.79\% | \$2,313 | \$1,948 | 15.78\% | \$2,637 | \$2,221 | 15.78\% | \$3,086 | \$2,598 | 15.81\% |
| SRY\% | ANN LIC 18K SMATCH SIVVER | \$2,220 | \$1,870 | 15.75\% | \$2,454 | \$2,067 | 15.77\% | \$2,724 | \$2,294 | 15.79\% | \$3,105 | \$2,616 | 15.75\% | \$3,633 | \$3,060 | 15.77\% |
| sRYX | ann lic 24k Smatch silver | \$2,500 | \$2,106 | 15.75\% | \$2,763 | \$2,328 | 15.74\% | \$3,067 | \$2,584 | 15.75\% | \$3,496 | \$2,946 | 15.73\% | \$4,091 | \$3,447 | 15.74\% |
| SRYY | ANN LIC 45K Smatch Silver | \$2,575 | \$2,169 | 15.75\% | \$2,846 | \$2,398 | 15.74\% | \$3,159 | \$2,662 | 15.73\% | \$3,601 | \$3,034 | 15.75\% | \$4,214 | \$3,50 | 15.76\% |
| st8t | FULL SERVICE IMB | \$5,789 | \$4,877 | 15.75\% | \$6,399 | \$5,391 | 15.75\% | \$7,103 | \$5,984 | 15.75\% | \$8,097 | \$6,822 | 15.75\% | \$9,474 | \$7,982 | 15.75\% |
| stwf | SELECT OPENER UNIVERSAL | \$6,306 | \$5,313 | 15.75\% | \$6,970 | \$5,872 | 15.75\% | \$7,737 | \$6,518 | 15.76\% | \$8,820 | \$7,430 | 15.76\% | \$10,320 | \$8,694 | 15.76\% |
| Fly | SPEED SORT 6' | \$550 | \$463 | 15.75\% | \$608 | \$512 | 15.79\% | \$675 | \$568 | 15.85\% | \$769 | \$648 | 15.73\% | \$900 | \$758 | 15.78\% |
| FLY7 | SPEED SORT 9' | \$610 | \$514 | 15.75\% | \$674 | \$568 | 15.73\% | \$748 | \$630 | 15.78\% | \$853 | \$719 | 15.71\% | \$998 | \$841 | 15.73\% |
| Y1C2 | SUREFEED 9' Feedmax | \$1,093 | \$921 | 15.75\% | \$1,208 | \$1,018 | 15.73\% | \$1,341 | \$1,130 | 15.73\% | \$1,529 | \$1,288 | 15.76\% | \$1,789 | \$1,507 | 15.76\% |
| Y302 | pattern reader | \$510 | \$430 | 15.75\% | \$564 | \$475 | 15.78\% | \$626 | \$527 | 15.81\% | \$714 | \$601 | 15.83\% | \$835 | \$703 | 15.81\% |
| узс5 | s-800 NEAR IR DRYER-9000 WATT | \$850 | \$716 | 15.75\% | \$940 | \$792 | 15.74\% | \$1,043 | \$879 | 15.72\% | \$1,189 | \$1,002 | 15.73\% | \$1,392 | \$1,173 | 15.73\% |
| узс6 | mCS 4" ARRAY SYSTEM SINGLE HEAD | \$2,650 | \$2,233 | 15.75\% | \$2,929 | \$2,468 | 15.74\% | \$3,251 | \$2,739 | 15.75\% | \$3,706 | \$3,123 | 15.73\% | \$4,337 | \$3,654 | 15.75\% |


| PCN | Description and Availability Comments | POS List EMA | $\begin{array}{\|l\|} \hline \text { St of PA } \\ \text { POS EMA } \end{array}$ | Discount \% | $\begin{array}{\|c} \hline \text { AR 1-4 List } \\ \text { EMA } \end{array}$ | $\begin{gathered} \text { AR 1-4 PA } \\ \text { EMA } \end{gathered}$ | Discount \% | $\begin{gathered} \text { AR 5-6 List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { AR 5-6 PA } \\ \text { EMA } \end{gathered}$ | $\begin{array}{c\|} \hline \text { Discount } \\ \% \end{array}$ | $\begin{gathered} \hline \text { AR 7-8 List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \hline \text { AR 7-8 PA } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \hline \text { Discount } \\ \% \end{gathered}$ | $\begin{gathered} \hline \text { AR 9+ List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { AR 9+ PA } \\ \text { EMA } \end{gathered}$ | Discount \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Y3D0 | INFRARED DRYER-9000 WATT | \$520 | \$438 | 15.75\% | \$575 | \$484 | 15.83\% | \$638 | \$537 | 15.83\% | \$728 | \$612 | 15.93\% | \$851 | \$717 | 15.75\% |
| Y3F3 | 9 CONVEYOR | \$416 | \$350 | 15.75\% | \$460 | \$387 | 15.87\% | \$511 | \$430 | 15.85\% | \$582 | \$490 | 15.81\% | \$681 | \$573 | 15.86\% |
| Y3F4 | 6 ' Conveyor | \$364 | \$307 | 15.75\% | \$402 | \$339 | 15.67\% | \$446 | \$376 | 15.70\% | \$509 | \$429 | 15.72\% | \$595 | \$502 | 15.63\% |
| Y3FM | 36" FLEXXLELE INKET TRANSPORT | \$1,100 | \$927 | 15.75\% | \$1,216 | \$1,024 | 15.79\% | \$1,350 | \$1,137 | 15.78\% | \$1,539 | \$1,296 | 15.79\% | \$1,800 | \$1,516 | 15.78\% |
| y3FN | 56" FLEXILEE INKET TRANSPORT | \$1,246 | \$1,050 | 15.75\% | \$1,377 | \$1,160 | 15.76\% | \$1,528 | \$1,288 | 15.71\% | \$1,742 | \$1,468 | 15.73\% | \$2,039 | \$1,717 | 15.79\% |
| Y3FR | 72" flexible inket transport | \$1,425 | \$1,201 | 15.75\% | \$1,575 | \$1,327 | 15.75\% | \$1,748 | \$1,473 | 15.73\% | \$1,993 | \$1,679 | 15.76\% | \$2,332 | \$1,965 | 15.74\% |
| Y3FT | 30" dryer bases - hitemp | \$264 | \$222 | 15.75\% | \$292 | \$246 | 15.75\% | \$324 | \$273 | 15.74\% | \$369 | \$311 | 15.72\% | \$432 | \$364 | 15.74\% |
| 2x10 | Forceflex feeder 14" | \$520 | \$438 | 15.75\% | \$575 | \$484 | 15.83\% | \$638 | \$537 | 15.83\% | \$728 | \$612 | 15.93\% | \$851 | \$717 | 15.75\% |
| 2x11 | FORCEFLEX FEEDER 20" | \$665 | \$560 | 15.75\% | \$735 | \$619 | 15.78\% | \$816 | \$687 | 15.81\% | \$930 | \$783 | 15.81\% | \$1,088 | \$916 | 15.81\% |
| STS4 | Stacker 60Hz | \$3,480 | \$2,932 | 15.75\% | \$3,847 | \$3,241 | 15.75\% | \$4,270 | \$3,598 | 15.74\% | \$4,868 | \$4,101 | 15.76\% | \$5,696 | \$4,799 | 15.75\% |
| STSA | LDU 60Hz | \$8,700 | \$7,330 | 15.75\% | \$9,616 | \$8,102 | 15.74\% | \$10,674 | \$8,993 | 15.75\% | \$12,168 | \$10,252 | 15.75\% | \$14,237 | \$11,996 | 15.74\% |
| STSD | UTURN 4TIER 60Hz | \$4,774 | \$4,022 | 15.75\% | \$5,277 | \$4,446 | 15.75\% | \$5,857 | \$4,935 | 15.74\% | \$6,678 | \$5,626 | 15.75\% | \$7,813 | \$6,583 | 15.74\% |
| sTSN | LED MONITORS | \$292 | \$246 | 15.75\% | \$323 | \$272 | 15.79\% | \$359 | \$302 | 15.88\% | \$409 | \$344 | 15.89\% | \$478 | \$403 | 15.69\% |
| STSP | Label printer, mt 5.0 | \$307 | \$259 | 15.75\% | \$339 | \$286 | 15.63\% | \$376 | \$317 | 15.69\% | \$429 | \$362 | 15.62\% | \$502 | \$423 | 15.74\% |
| STSY | base transport short 3 VJet | \$5,510 | \$4,642 | 15.75\% | \$6,090 | \$5,131 | 15.75\% | \$6,760 | \$5,695 | 15.75\% | \$7,706 | \$6,493 | 15.74\% | \$9,017 | \$7,597 | 15.75\% |
| STV1 | feeder, High Speed letter | \$15,649 | \$13,184 | 15.75\% | \$17,297 | \$14,573 | 15.75\% | \$19,200 | \$16,176 | 15.75\% | \$21,888 | \$18,441 | 15.75\% | \$25,610 | \$21,577 | 15.75\% |
| STV2 | FEEDER, MIXED MAIL | \$16,107 | \$13,570 | 15.75\% | \$17,803 | \$14,999 | 15.75\% | \$19,761 | \$16,649 | 15.75\% | \$22,528 | \$18,980 | 15.75\% | \$26,359 | \$22,208 | 15.75\% |
| STV3 | internal air system | \$525 | \$442 | 15.75\% | \$580 | \$489 | 15.69\% | \$644 | \$543 | 15.68\% | \$734 | \$619 | 15.67\% | \$859 | \$724 | 15.72\% |
| STV4 | 3d measurement | \$402 | \$339 | 15.75\% | \$4 | \$374 | 15.77\% | \$493 | \$415 | 15.82\% | \$562 | \$473 | 15.84\% | 557 | \$554 | 15.68\% |
| STV5 | 4.8" VERFIER W/CAM, BACK | \$2,292 | \$1,931 | 15.75\% | \$2,533 | \$2,134 | 15.75\% | \$2,812 | \$2,369 | 15.75\% | \$3,205 | \$2,700 | 15.76\% | \$3,750 | \$3,160 | 15.73\% |
| STV7 | double feed detection | \$2,304 | \$1,941 | 15.75\% | \$2,547 | \$2,146 | 15.74\% | \$2,827 | \$2,382 | 15.74\% | \$3,223 | \$2,716 | 15.73\% | \$3,771 | \$3,177 | 15.75\% |
| STVA | base transport, short | \$3,579 | \$3,015 | 15.75\% | \$3,956 | \$3,333 | 15.75\% | \$4,391 | \$3,700 | 15.74\% | \$5,006 | \$4,218 | 15.74\% | \$5,857 | \$4,935 | 15.74\% |
| stVb | BASE TRANSPORT, MEDIUM | \$6,065 | \$5,110 | 15.75\% | \$6,704 | \$5,648 | 15.75\% | \$7,441 | \$6,269 | 15.75\% | \$8,483 | \$7,147 | 15.75\% | \$9,926 | \$8,362 | 15.76\% |
| stvc | base transport, long | \$9,794 | \$8,251 | 15.75\% | \$10,826 | \$9,121 | 15.75\% | \$12,017 | \$10,124 | 15.75\% | \$13,699 | \$11,542 | 15.75\% | \$16,029 | \$13,505 | 15.75\% |
| STVE | in-line wof Scale w/meter | \$14,567 | \$12,273 | 15.75\% | \$16,101 | \$13,565 | 15.75\% | \$17,872 | \$15,057 | 15.75\% | \$20,374 | \$17,165 | 15.75\% | \$23,839 | \$20,084 | 15.75\% |
| STVF | IN-LINE WOF SCALE MODULE | \$10,872 | \$9,160 | 15.75\% | \$12,017 | \$10,125 | 15.74\% | \$13,339 | \$11,239 | 15.74\% | \$15,206 | \$12,812 | 15.74\% | \$17,792 | \$14,991 | 15.74\% |
| stvg | SING-TIER INTERFACE 60Hz | \$4,762 | \$4,012 | 15.75\% | \$5,264 | \$4,435 | 15.75\% | \$5,843 | \$4,923 | 15.75\% | \$6,661 | \$5,612 | 15.75\% | \$7,794 | \$6,566 | 15.76\% |
| STVJ | mULTI TIER INTERFACE W/ELEVATOR 60Hz | \$9,860 | \$8,307 | 15.75\% | \$10,899 | \$9,182 | 15.75\% | \$12,098 | \$10,192 | 15.75\% | \$13,792 | \$11,619 | 15.76\% | \$16,137 | \$13,595 | 15.75\% |
| STVR | 4.8" VERFIER, BACK | \$1,925 | \$1,622 | 15.75\% | \$2,128 | \$1,793 | 15.74\% | \$2,362 | \$1,990 | 15.75\% | \$2,993 | \$2,269 | 15.74\% | \$3,151 | \$2,655 | 15.74\% |
| STVs | 1 " VERIFIER, BLACK BACK | \$671 | \$565 | 15.75\% | \$742 | \$625 | 15.77\% | \$824 | \$694 | 15.78\% | \$939 | \$791 | 15.76\% | \$1,099 | \$925 | 15.83\% |
| STVT | 1" VERIFIER, FLUOR, BACK | \$671 | \$565 | 15.75\% | \$742 | \$625 | 15.77\% | \$824 | \$694 | 15.78\% | \$939 | \$791 | 15.76\% | \$1,099 | \$925 | 15.83\% |
| stvu | PRINTER, HI DEF DOMINO | \$20,430 | \$17,212 | 15.75\% | \$22,582 | \$19,025 | 15.75\% | \$25,066 | \$21,118 | 15.75\% | \$28,575 | \$24,074 | 15.75\% | \$33,435 | \$28,168 | 15.75\% |
| stvV | 4.8" VERIFIER W/CAM FRONT | \$2,292 | \$1,931 | 15.75\% | \$2,533 | \$2,134 | 15.75\% | \$2,812 | \$2,369 | 15.75\% | \$3,205 | \$2,700 | 15.76\% | \$3,750 | \$3,160 | 15.73\% |
| stvw | 4.8" VERIFIER, FRONT | \$1,925 | \$1,622 | 15.75\% | \$2,128 | \$1,793 | 15.74\% | \$2,362 | \$1,990 | 15.75\% | \$2,693 | \$2,269 | 15.74\% | \$3,151 | \$2,655 | 15.74\% |
| stvx | 1.0" VERIFIER BLACK, FRONT SIDE | \$671 | \$565 | 15.75\% | \$742 | \$625 | 15.77\% | \$824 | \$694 | 15.78\% | \$939 | \$791 | 15.76\% | \$1,099 | \$925 | 15.83\% |
| STVY | 1 " VERIFIER FLUOR. FRont | \$671 | \$565 | 15.75\% | \$742 | \$625 | 15.77\% | \$824 | \$694 | 15.78\% | \$939 | \$791 | 15.76\% | \$1,099 | \$925 | 15.83\% |
| STW1 | PRINTER, BLACK CIJ, BaCk | \$1,712 | \$1,442 | 15.75\% | \$1,892 | \$1,594 | 15.75\% | \$2,100 | \$1,769 | 15.76\% | \$2,394 | \$2,017 | 15.75\% | \$2,801 | \$2,360 | 15.74\% |
| STW2 | PRINTER, Fluor cil back | \$1,712 | \$1,442 | 15.75\% | \$1,892 | \$1,594 | 15.75\% | \$2,100 | \$1,769 | 15.76\% | \$2,394 | \$2,017 | 15.75\% | \$2,801 | \$2,360 | 15.74\% |
| STW3 | PRINTER, 24K HP IJ, BACK | \$1,394 | \$1,174 | 15.75\% | \$1,541 | \$1,298 | 15.77\% | \$1,711 | \$1,441 | 15.78\% | \$1,950 | \$1,642 | 15.79\% | \$2,282 | \$1,922 | 15.78\% |
| stw6 | PRINTER, BLACK CII, FRONT | \$1,712 | \$1,442 | 15.75\% | \$1,892 | \$1,594 | 15.75\% | \$2,100 | \$1,769 | 15.76\% | \$2,394 | \$2,017 | 15.75\% | \$2,801 | \$2,360 | 15.74\% |
| STW7 | PRINTER, FLUOR CII, FRONT | \$1,712 | \$1,442 | 15.75\% | \$1,892 | \$1,594 | 15.75\% | \$2,100 | \$1,769 | 15.76\% | \$2,394 | \$2,017 | 15.75\% | \$2,801 | \$2,360 | 15.74\% |
| STW8 | PRINTER, 24K HP JJ, FRONT | \$1,394 | \$1,174 | 15.75\% | \$1,541 | \$1,298 | 15.77\% | \$1,711 | \$1,441 | 15.78\% | \$1,950 | \$1,642 | 15.79\% | \$2,282 | \$1,922 | 15.78\% |
| SD2D | 10/2D EnHANCED WABCR | \$1,500 | \$1,264 | 15.75\% | \$1,658 | \$1,397 | 15.74\% | \$1,840 | \$1,551 | 15.71\% | \$2,098 | \$1,768 | 15.73\% | \$2,455 | \$2,068 | 15.76\% |
| SD3D | 3D Measurement option | \$802 | \$676 | 15.75\% | \$886 | \$747 | 15.69\% | \$983 | \$829 | 15.67\% | \$1,121 | \$945 | 15.70\% | \$1,312 | \$1,106 | 15.70\% |
| scco | aUtomatic feeder | \$9,124 | \$7,687 | 15.75\% | \$10,085 | \$8,497 | 15.75\% | \$11,194 | \$9,432 | 15.74\% | \$12,762 | \$10,752 | 15.75\% | \$14,932 | \$12,581 | 15.74\% |
| SDC2 | manual feeder master | \$2,739 | \$2,308 | 15.75\% | \$3,028 | \$2,551 | 15.75\% | \$3,361 | \$2,832 | 15.74\% | \$3,832 | \$3,28 | 15.76\% | \$4,483 | \$3,777 | 15.75\% |
| sDDO | CAmera section | \$11,448 | \$9,645 | 15.75\% | \$12,654 | \$10,661 | 15.75\% | \$14,046 | \$11,834 | 15.75\% | \$16,012 | \$13,490 | 15.75\% | \$18,736 | \$15,785 | 15.75\% |
| sDD2 | wof scale option | \$4,345 | \$3,661 | 15.75\% | \$4,803 | \$4,046 | 15.76\% | \$5,331 | \$4,491 | 15.76\% | \$6,078 | \$5,120 | 15.76\% | \$7,111 | \$5,991 | 15.75\% |
| SDD4 | delay section | \$2,195 | \$1,849 | 15.75\% | \$2,426 | \$2,044 | 15.75\% | \$2,693 | \$2,269 | 15.74\% | \$3,070 | \$2,586 | 15.77\% | \$3,592 | \$3,026 | 15.76\% |
| sDDA | ANN LIC 8K PLAT DRS | \$4,584 | \$3,862 | 15.75\% | \$5,067 | \$4,269 | 15.75\% | \$5,624 | \$4,739 | 15.74\% | \$6,412 | \$5,402 | 15.75\% | \$7,502 | \$6,321 | 15.74\% |
| SDDD | SFW-8k PLAT DRS | \$4,584 | \$3,862 | 15.75\% | \$5,067 | \$4,269 | 15.75\% | \$5,624 | \$4,739 | 15.74\% | \$6,412 | \$5,402 | 15.75\% | \$7,502 | \$6,321 | 15.74\% |
| SDE2 | LABELER SECTION, INCL PRINTER | \$5,005 | \$4,217 | 15.75\% | \$5,532 | \$4,661 | 15.74\% | \$6,141 | \$5,174 | 15.75\% | \$7,000 | \$5,898 | 15.74\% | \$8,191 | \$6,901 | 15.75\% |
| SDE3 | INKIET PRINT SECTION, INCL. PRINTER | \$2,104 | \$1,773 | 15.75\% | \$2,326 | \$1,959 | 15.78\% | \$2,582 | \$2,174 | 15.80\% | \$2,943 | \$2,479 | 15.77\% | \$3,444 | \$2,900 | 15.80\% |
| SDE7 | VERIFIER AREA SCAN SECTION, INCL. CAMERA | \$1,705 | \$1,436 | 15.75\% | \$1,885 | \$1,588 | 15.76\% | \$2,092 | \$1,763 | 15.73\% | \$2,385 | \$2,009 | 15.77\% | \$2,791 | \$2,351 | 15.76\% |
| SDE9 | Standard cabinet blower | \$105 | \$88 | 15.75\% | \$116 | \$98 | 15.52\% | \$129 | \$109 | 15.50\% | \$147 | \$124 | 15.65\% | \$172 | \$145 | 15.70\% |
| spfo | RAMP, PLUS LAST STACKER KIT | \$3,575 | \$3,012 | 15.75\% | \$3,952 | \$3,329 | 15.76\% | \$4,387 | \$3,695 | 15.77\% | \$5,001 | \$4,213 | 15.76\% | \$5,851 | \$4,929 | 15.76\% |
| SDF2 | Leading stacker section | \$3,245 | \$2,734 | 15.75\% | \$3,587 | \$3,022 | 15.75\% | \$3,982 | \$3,354 | 15.77\% | \$4,539 | \$3,824 | 15.75\% | \$5,311 | \$4,474 | 15.76\% |
| SDF4 | traling stacker section | \$3,245 | \$2,734 | 15.75\% | \$3,587 | \$3,022 | 15.75\% | \$3,982 | \$3,354 | 15.77\% | \$4,539 | \$3,824 | 15.75\% | \$5,311 | \$4,474 | 15.76\% |
| SDG5 | auto tub set of 3 Pockets | \$2,599 | \$2,190 | 15.75\% | \$2,873 | \$2,420 | 15.77\% | \$3,189 | \$2,686 | 15.77\% | \$3,635 | \$3,062 | 15.76\% | \$4,254 | \$3,583 | 15.77\% |
| sDG8 | distributed label printers | \$385 | \$324 | 15.75\% | \$426 | \$359 | 15.73\% | \$473 | \$398 | 15.86\% | \$539 | \$454 | 15.77\% | \$631 | \$532 | 15.69\% |
| spoo | lic 8k plat ocr out inti | \$9,888 | \$8,331 | 15.75\% | \$10,930 | \$9,208 | 15.75\% | \$12,132 | \$10,221 | 15.75\% | \$13,831 | \$11,652 | 15.75\% | \$16,183 | \$13,633 | 15.76\% |
| SDLB | VARISORT LABELER, 60Hz | \$5,005 | \$4,217 | 15.75\% | \$5,532 | \$4,661 | 15.74\% | \$6,141 | \$5,174 | 15.75\% | \$7,000 | \$5,898 | 15.74\% | \$8,191 | \$6,901 | 15.75\% |
| sDLC | varisort labeler, 50hz international | \$5,005 | \$4,217 | 15.75\% | \$5,532 | \$4,661 | 15.74\% | \$6,141 | \$5,174 | 15.75\% | \$7,000 | \$5,898 | 15.74\% | \$8,191 | \$6,901 | 15.75\% |
| SRGT | StTESERVER | \$2,184 | \$1,840 | 15.75\% | \$2,414 | \$2,034 | 15.74\% | \$2,680 | \$2,258 | 15.75\% | \$3,055 | \$2,574 | 15.74\% | \$3,574 | \$3,012 | 15.72\% |
| DP12KR | DATA-PAC 12K RESETTABLE METER BASE | \$2,346 | \$1,977 | 15.75\% | \$2,593 | \$2,185 | 15.75\% | \$2,879 | \$2,425 | 15.75\% | \$3,282 | \$2,765 | 15.75\% | \$3,839 | \$3,234 | 15.75\% |
| ${ }^{1} 114$ | PPS WITH COMPOSER-2" FOR Y320 | \$2,990 | \$2,519 | 15.75\% | \$3,305 | \$2,784 | 15.75\% | \$3,669 | \$3,091 | 15.75\% | \$4,182 | \$3,524 | 15.75\% | \$4,893 | \$4,122 | 15.75\% |
| ${ }^{1415}$ | PPS WITH COMPOSER-2" $+2^{\prime \prime}$ FOR Y 320 | \$4,600 | \$3,876 | 15.75\% | \$5,084 | \$4,284 | 15.75\% | \$5,645 | \$4,756 | 15.75\% | \$6,435 | \$5,421 | 15.75\% | \$7,528 | \$6,342 | 15.75\% |
| ${ }^{1416}$ | PPS WITH COMPOSER-4" ${ }^{\text {F }}$ OR Y 320 | \$4,600 | \$3,876 | 15.75\% | \$5,084 | \$4,284 | 15.75\% | \$5,645 | \$4,756 | 15.75\% | \$6,435 | \$5,421 | 15.75\% | \$7,528 | \$6,342 | 15.75\% |
| 11417 | PPS WITH COMPOSER-4" $+2^{\prime \prime}$ FOR V320 | \$5,980 | \$5,038 | 15.75\% | \$6,610 | \$5,569 | 15.75\% | \$7,338 | \$6,182 | 15.75\% | \$8,365 | \$7,047 | 15.75\% | \$9,786 | \$8,245 | 15.75\% |
| 1 118 | PPS WITH COMPOSER-4" +4" FOR Y320 | \$9,200 | \$7,751 | 15.75\% | \$10,169 | \$8,567 | 15.75\% | \$11,289 | \$9,511 | 15.75\% | \$12,869 | \$10,842 | 15.75\% | \$15,055 | \$12,684 | 15.75\% |
| 1A19 | PPS W/ COMP, CONT PC, W7 KIT FOR Y320 | \$1,610 | \$1,356 | 15.75\% | \$1,780 | \$1,499 | 15.75\% | \$1,976 | \$1,664 | 15.75\% | \$2,252 | \$1,897 | 15.75\% | \$2,635 | \$2,220 | 15.75\% |
| 1 123 | MCS COLOR PPM OEM SOLUTIONUPGRADE PP COM | \$22,785 | \$19,196 | 15.75\% | \$25,185 | \$21,218 | 15.75\% | \$27,960 | \$23,556 | 15.75\% | \$31,872 | \$26,852 | 15.75\% | \$37,286 | \$31,414 | 15.75\% |
| 1 1226 | PRINT + EXPRESS, 1-4.25" PRINT HEAD | \$21,045 | \$17,730 | 15.75\% | \$23,261 | \$19,598 | 15.75\% | \$25,824 | \$21,757 | 15.75\% | \$29,438 | \$24,801 | 15.75\% | \$34,439 | \$29,015 | 15.75\% |
| ${ }^{1427}$ | UPGRADE PP COMPOSER IA21 W/ PDF WORKFLOW | \$1,020 | \$859 | 15.75\% | \$1,127 | \$950 | 15.75\% | \$1,252 | \$1,055 | 15.75\% | \$1,427 | \$1,202 | 15.75\% | \$1,669 | \$1,406 | 15.75\% |
| 1428 | PPS W/ COMP, CONT PC, WIN10 KIT For Y320 | \$1,035 | \$872 | 15.75\% | \$1,144 | \$964 | 15.75\% | \$1,270 | \$1,070 | 15.75\% | \$1,448 | \$1,220 | 15.75\% | \$1,694 | \$1,427 | 15.75\% |
| PLM10 | PULSE SFO - CoGNEX 1410 CAMERA KIT ASSY | \$787 | \$663 | 15.75\% | \$870 | \$733 | 15.75\% | \$966 | \$814 | 15.75\% | \$1,101 | \$927 | 15.75\% | \$1,288 | \$1,085 | 15.75\% |
| PLM2 | PULSE SINGLE VBIN, 17"L | \$467 | \$393 | 15.75\% | \$516 | \$435 | 15.75\% | \$573 | \$483 | 15.75\% | \$653 | \$550 | 15.75\% | \$764 | \$644 | 15.75\% |
| PLM3 | PULSE DUAL VBIN, 34"L | \$920 | \$775 | 15.75\% | \$1,017 | \$857 | 15.75\% | \$1,129 | \$951 | 15.75\% | \$1,287 | \$1,084 | 15.75\% | \$1,506 | \$1,268 | 15.75\% |
| PLM6 | PULSE SFO - SHORT FOOTPRINT OUTPUT ASSY | \$860 | \$725 | 15.75\% | \$951 | \$801 | 15.75\% | \$1,055 | \$889 | 15.75\% | \$1,203 | \$1,014 | 15.75\% | \$1,407 | \$1,186 | 15.75\% |
| PLM7 | PULSE SFO - ASSY, SCANNING FRAME | \$209 | \$176 | 15.75\% | \$231 | \$195 | 15.75\% | \$256 | \$216 | 15.75\% | \$292 | \$246 | 15.75\% | \$342 | \$288 | 15.75\% |
| PLM8 | PULLE SFO - DM60 CAMERA KIT ASSY | \$301 | \$254 | 15.75\% | \$333 | \$280 | 15.75\% | \$369 | \$311 | 15.75\% | \$421 | \$355 | 15.75\% | \$493 | \$415 | 15.75\% |
| PLM9 | PULSE PRIVACY GUARD, REAR | \$6,617 | \$5,575 | 15.75\% | \$7,314 | \$6,162 | 15.75\% | \$8,120 | \$6,841 | 15.75\% | \$9,256 | \$7,998 | 15.75\% | \$10,828 | \$9,123 | 15.75\% |
| PLMC | PULSE INSERTER MODULE W/ VERT ENV FDR | \$3,631 | \$3,059 | 15.75\% | \$4,013 | \$3,381 | 15.75\% | \$4,456 | \$3,754 | 15.75\% | \$5,079 | \$4,279 | 15.75\% | \$5,942 | \$5,006 | 15.75\% |
| PLME | PULSE VERTICAL ENV FDR (PLMD RETRO) | \$472 | \$398 | 15.75\% | \$522 | \$440 | 15.75\% | \$579 | \$488 | 15.75\% | \$660 | \$556 | 15.75\% | \$772 | \$651 | 15.75\% |
| RD6R | CAMERA SCAN-LAKE LINESCAN | \$5,394 | \$4,544 | 15.75\% | \$5,962 | \$5,023 | 15.75\% | \$6,619 | \$5,577 | 15.75\% | \$7,545 | \$6,357 | 15.75\% | \$8,827 | \$7,437 | 15.75\% |
| RD6V | TOP DOWN DC USER INT | \$115 | \$97 | 15.75\% | \$127 | \$107 | 15.75\% | \$141 | \$119 | 15.75\% | \$161 | \$136 | 15.75\% | \$188 | \$159 | 15.75\% |
| RD7K | PRINT + WORKSTATION | \$460 | \$388 | 15.75\% | \$508 | \$428 | 15.75\% | \$564 | \$476 | 15.75\% | \$643 | \$542 | 15.75\% | \$753 | \$634 | 15.75\% |
| RDCA | MAILSTREAMMONITOR AXIOMTEK P1158-822-PB1 | \$1,380 | \$1,163 | 15.75\% | \$1,525 | \$1,285 | 15.75\% | \$1,693 | \$1,427 | 15.75\% | \$1,930 | \$1,626 | 15.75\% | \$2,258 | \$1,903 | 15.75\% |
| RDDM | DIRECT VIEW 27" MONITOR | \$345 | \$291 | 15.75\% | \$381 | \$321 | 15.75\% | \$423 | \$357 | 15.75\% | \$483 | \$407 | 15.75\% | \$565 | \$476 | 15.75\% |
| RDE4 | SINGLE PC KIT | \$916 | \$772 | 15.75\% | \$1,012 | \$853 | 15.75\% | \$1,124 | \$947 | 15.75\% | \$1,281 | \$1,080 | 15.75\% | \$1,499 | \$1,263 | 15.75\% |
| RDE5 | DUAL PC KIT | \$1,652 | \$1,392 | 15.75\% | \$1,826 | \$1,538 | 15.75\% | \$2,027 | \$1,708 | 15.75\% | \$2,311 | \$1,947 | 15.75\% | \$2,703 | \$2,278 | 15.75\% |
| RDE6 | SINGLE PC ReTROFIT KIT, WIN 10 | \$2,262 | \$1,906 | 15.75\% | \$2,500 | \$2,106 | 15.75\% | \$2,776 | \$2,339 | 15.75\% | \$3,164 | \$2,666 | 15.75\% | \$3,702 | \$3,119 | 15.75\% |
| RDE8 | SERIAL EXPANSION KIT, RETROFIT | \$1,560 | \$1,314 | 15.75\% | \$1,724 | \$1,453 | 15.75\% | \$1,914 | \$1,613 | 15.75\% | \$2,182 | \$1,838 | 15.75\% | \$2,553 | \$2,151 | 15.75\% |
| RDE9 | SINGLE PC RETROFIT KIT, WIN 10 , NO KVM | \$656 | \$553 | 15.75\% | \$725 | \$611 | 15.75\% | \$805 | \$678 | 15.75\% | \$918 | \$773 | 15.75\% | \$1,074 | \$904 | 15.75\% |
| RDEA | WIN 10 IOT FIELD RECONFIGURATION KIT | \$169 | \$142 | 15.75\% | \$187 | \$157 | 15.75\% | \$207 | \$175 | 15.75\% | \$236 | \$199 | 15.75\% | \$277 | \$233 | 15.75\% |
| RDEL | PPM WIN 10 PC RETROFIT KIT | \$5,000 | \$4,213 | 15.75\% | \$5,527 | \$4,656 | 15.75\% | \$6,136 | \$5,169 | 15.75\% | \$6,994 | \$5,892 | 15.75\% | \$8,182 | \$6,894 | 15.75\% |
| RDEP | ESMC+ RETROFIT KIT | \$71 | \$60 | 15.75\% | \$78 | \$66 | 15.75\% | \$87 | \$73 | 15.75\% | \$99 | \$84 | 15.75\% | \$116 | \$98 | 15.75\% |
| RDEQ | PRM SCANNER RETROFIT KIT | \$78 | \$66 | 15.75\% | \$86 | \$73 | 15.75\% | \$96 | \$81 | 15.75\% | \$109 | \$92 | 15.75\% | \$128 | \$108 | 15.75\% |
| RDER | MONITOR KIT, 27 IN, RETROFIT | \$85 | \$72 | 15.75\% | \$94 | \$79 | 15.75\% | \$104 | \$88 | 15.75\% | \$119 | \$100 | 15.75\% | \$139 | \$117 | 15.75\% |
| RDES | MONITOR KIT, 22 IN, RETORFIT | \$47 | \$40 | 15.75\% | \$52 | \$44 | 15.75\% | \$58 | \$49 | 15.75\% | \$66 | \$55 | 15.75\% | \$77 | \$65 | 15.75\% |
| RDH4 | MPS SELECT DC | \$10,789 | \$9,090 | 15.75\% | \$11,925 | \$10,047 | 15.75\% | \$13,239 | \$11,154 | 15.75\% | \$15,092 | \$12,715 | 15.75\% | \$17,656 | \$14,875 | 15.75\% |
| RDW10 | WINDOWS 10 UTLITY WORKSTATION | \$403 | \$340 | 15.75\% | \$445 | \$375 | 15.75\% | \$495 | \$417 | 15.75\% | \$564 | \$475 | 15.75\% | \$659 | \$556 | 15.75\% |
| RDW12 | MAIL STREAM MONITOR PC, WIN 10, TABLE | \$805 | \$678 | 15.75\% | \$890 | \$750 | 15.75\% | \$988 | \$832 | 15.75\% | \$1,126 | \$949 | 15.75\% | \$1,317 | \$1,110 | 15.75\% |
| RDYD | HAND SCANNER CORDLESS - KeYboard wedge | \$127 | \$107 | 15.75\% | \$140 | \$118 | 15.75\% | \$156 | \$131 | 15.75\% | \$178 | \$150 | 15.75\% | \$208 | \$175 | 15.75\% |
| RDYG | HAND SCANNER, CORDLESS | \$150 | \$126 | 15.75\% | \$166 | \$140 | 15.75\% | \$184 | \$155 | 15.75\% | \$210 | \$177 | 15.75\% | \$245 | \$207 | 15.75\% |
| ST10 | STACKER, MIXED MAIL - PRIMARY, 1 TIER | \$3,479 | \$2,931 | 15.75\% | \$3,845 | \$3,240 | 15.75\% | \$4,269 | \$3,597 | 15.75\% | \$4,866 | \$4,100 | 15.75\% | \$5,693 | \$4,797 | 15.75\% |
| ST11 | STACKER, MIXED MAIL- - SECONDARY, 1 TIER | \$3,413 | \$2,875 | 15.75\% | \$3,772 | \$3,178 | 15.75\% | \$4,188 | \$3,528 | 15.75\% | \$4,774 | \$4,022 | 15.75\% | \$5,585 | \$4,706 | 15.75\% |
| ST12 | INTERFACE MODULE, MM STACKER, DOMESTIC | \$5,050 | \$4,255 | 15.75\% | \$5,582 | \$4,703 | 15.75\% | \$6,197 | \$5,221 | 15.75\% | \$7,064 | \$5,951 | 15.75\% | \$8,264 | \$6,962 | 15.75\% |
| ST14 | U-TURN MODULE, MM STACKER | \$2,777 | \$2,340 | 15.75\% | \$3,069 | \$2,586 | 15.75\% | \$3,408 | \$2,871 | 15.75\% | \$3,884 | \$3,273 | 15.75\% | \$4,544 | \$3,829 | 15.75\% |
| ST20 | ASSY, MAlL TUB DRAWERS | \$380 | \$320 | 15.75\% | \$420 | \$354 | 15.75\% | \$466 | \$393 | 15.75\% | \$532 | \$448 | 15.75\% | \$622 | \$524 | 15.75\% |


| PCN | Description and Availability Comments | POS List EMA | $\begin{array}{\|l\|} \hline \text { St of PA } \\ \text { POS EMA } \end{array}$ | Discount \% | $\begin{gathered} \text { AR 1-4 List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \hline \text { AR 1-4 PA } \\ \text { EMA } \end{gathered}$ | Discount \% | $\begin{array}{\|c} \hline \text { AR 5-6 List } \\ \text { EMA } \end{array}$ | $\begin{gathered} \text { AR 5-6 PA } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \hline \text { Discount } \\ \% \end{gathered}$ | $\begin{gathered} \text { AR 7-8 List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \hline \text { AR 7-8 PA } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \hline \text { Discount } \\ \% \end{gathered}$ | $\begin{gathered} \hline \text { AR 9+ List } \\ \text { EMA } \end{gathered}$ | $\begin{gathered} \text { AR 9+ PA } \\ \text { EMA } \end{gathered}$ | Discount \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ST21 | STAND ASSY - PRINTER MMS | \$472 | \$398 | 15.75\% | \$522 | \$440 | 15.75\% | \$579 | \$488 | 15.75\% | \$660 | \$556 | 15.75\% | \$772 | \$651 | 15.75\% |
| STRM | KIT VANTAGE PORTABL COMPRESS AIR DOMEST | \$690 | \$581 | 15.75\% | \$763 | \$643 | 15.75\% | \$847 | \$713 | 15.75\% | \$965 | \$813 | 15.75\% | \$1,129 | \$951 | 15.75\% |
| Y23L | BOTTOM LINE SCAN SHEET FEEDER | \$3,335 | \$2,810 | 15.75\% | \$3,686 | \$3,106 | 15.75\% | \$4,092 | \$3,448 | 15.75\% | \$4,665 | \$3,930 | 15.75\% | \$5,458 | \$4,598 | 15.75\% |
| Y23R | COGNEX MICRO 1400 CAMERA UPGRADE KIT | \$345 | \$291 | 15.75\% | \$381 | \$321 | 15.75\% | \$423 | \$357 | 15.75\% | \$483 | \$407 | 15.75\% | \$565 | \$476 | 15.75\% |
| Y254B | MODULAR SHEET FEEDER - 50 HZ | \$6,461 | \$5,443 | 15.75\% | \$7,141 | \$6,017 | 15.75\% | \$7,928 | \$6,680 | 15.75\% | \$9,038 | \$7,614 | 15.75\% | \$10,573 | \$8,908 | 15.75\% |
| Y25J | TOP LINE SCAN MODULAR SHEET FEEDER | \$3,335 | \$2,810 | 15.75\% | \$3,686 | \$3,106 | 15.75\% | \$4,092 | \$3,448 | 15.75\% | \$4,665 | \$3,930 | 15.75\% | \$5,458 | \$4,598 | 15.75\% |
| Y25P | COMBO LINE SCAN - MODULAR SHEET FEEDER | \$4,830 | \$4,069 | 15.75\% | \$5,339 | \$4,498 | 15.75\% | \$5,927 | \$4,993 | 15.75\% | \$6,756 | \$5,692 | 15.75\% | \$7,904 | \$6,659 | 15.75\% |
| Y30E | HAND FEED - EPIC V-BIN | \$30 | \$25 | 15.75\% | \$33 | \$28 | 15.75\% | \$37 | \$31 | 15.75\% | \$42 | \$35 | 15.75\% | \$49 | \$41 | 15.75\% |
| Y31K | PRIVACY GUARD/V-BIN COMBO, FRONT | \$4,190 | \$3,530 | 15.75\% | \$4,631 | \$3,902 | 15.75\% | \$5,142 | \$4,332 | 15.75\% | \$5,861 | \$4,938 | 15.75\% | \$6,857 | \$5,777 | 15.75\% |
| Y361 | PRINT+ MESSENGER - MONO | \$16,100 | \$13,564 | 15.75\% | \$17,796 | \$14,993 | 15.75\% | \$19,756 | \$16,645 | 15.75\% | \$22,521 | \$18,974 | 15.75\% | \$26,347 | \$22,197 | 15.75\% |
| Y454 | HPI 36K PINLESS CUTTER - MD READY | \$9,315 | \$7,848 | 15.75\% | \$10,296 | \$8,674 | 15.75\% | \$11,430 | \$9,630 | 15.75\% | \$13,030 | \$10,978 | 15.75\% | \$15,244 | \$12,843 | 15.75\% |
| Y455 | 25 K PINLESS CUTTER - MD READY | \$9,315 | \$7,848 | 15.75\% | \$10,296 | \$8,674 | 15.75\% | \$11,430 | \$9,630 | 15.75\% | \$13,030 | \$10,978 | 15.75\% | \$15,244 | \$12,843 | 15.75\% |
| Y45E | HPI RAT, EASTPORT - MD READY | \$9,315 | \$7,848 | 15.75\% | \$10,296 | \$8,674 | 15.75\% | \$11,430 | \$9,630 | 15.75\% | \$13,030 | \$10,978 | 15.75\% | \$15,244 | \$12,843 | 15.75\% |
| Y45W | HPI RAT, WESTPORT - MD READY | \$9,315 | \$7,848 | 15.75\% | \$10,296 | \$8,674 | 15.75\% | \$11,430 | \$9,630 | 15.75\% | \$13,030 | \$10,978 | 15.75\% | \$15,244 | \$12,843 | 15.75\% |
| Y471E | STAND ALONE FOLDER-6 | \$1,083 | \$912 | 15.75\% | \$1,197 | \$1,009 | 15.75\% | \$1,329 | \$1,120 | 15.75\% | \$1,515 | \$1,276 | 15.75\% | \$1,772 | \$1,493 | 15.75\% |
| Y471G | GAPPING HPI FOLDER 60HZ | \$1,840 | \$1,550 | 15.75\% | \$2,034 | \$1,713 | 15.75\% | \$2,258 | \$1,902 | 15.75\% | \$2,574 | \$2,168 | 15.75\% | \$3,011 | \$2,537 | 15.75\% |
| Y471H | GAPPING HPI FOLDER 50HZ | \$1,840 | \$1,550 | 15.75\% | \$2,034 | \$1,713 | 15.75\% | \$2,258 | \$1,902 | 15.75\% | \$2,574 | \$2,168 | 15.75\% | \$3,011 | \$2,537 | 15.75\% |
| Y48P | COMBO LINE SCAN - PB CUTTER | \$8,614 | \$7,257 | 15.75\% | \$9,521 | \$8,022 | 15.75\% | \$10,570 | \$8,905 | 15.75\% | \$12,049 | \$10,152 | 15.75\% | \$14,096 | \$11,876 | 15.75\% |
| Y4AB | WASTE COLLECTION BIN | \$345 | \$291 | 15.75\% | \$381 | \$321 | 15.75\% | \$423 | \$357 | 15.75\% | \$483 | \$407 | 15.75\% | \$565 | \$476 | 15.75\% |
| Y4TV | MOBILE TRIM COLLECTION UNIT 60HZ | \$3,862 | \$3,254 | 15.75\% | \$4,269 | \$3,596 | 15.75\% | \$4,739 | \$3,993 | 15.75\% | \$5,402 | \$4,551 | 15.75\% | \$6,320 | \$5,325 | 15.75\% |
| Y553 | MPS ROTARY FEEDER | \$1,817 | \$1,531 | 15.75\% | \$2,008 | \$1,692 | 15.75\% | \$2,230 | \$1,878 | 15.75\% | \$2,542 | \$2,141 | 15.75\% | \$2,973 | \$2,505 | 15.75\% |
| Y55B | AREA SCAN KIT- MPS FRICTION FEEDER | \$748 | \$630 | 15.75\% | \$827 | \$697 | 15.75\% | \$918 | \$773 | 15.75\% | \$1,046 | \$882 | 15.75\% | \$1,224 | \$1,031 | 15.75\% |
| Y55D | AREA SCAN KIT- MPS CHASSIS SCAN | \$748 | \$630 | 15.75\% | \$827 | \$697 | 15.75\% | \$918 | \$773 | 15.75\% | \$1,046 | \$882 | 15.75\% | \$1,224 | \$1,031 | 15.75\% |
| Y55E | AREA SCAN KIT- EPIC ENGIN | \$1,242 | \$1,046 | 15.75\% | \$1,373 | \$1,157 | 15.75\% | \$1,524 | \$1,284 | 15.75\% | \$1,737 | \$1,464 | 15.75\% | \$2,032 | \$1,712 | 15.75\% |
| Y573 | TNT 6 STAGE BUFFER | \$9,016 | \$7,596 | 15.75\% | \$9,965 | \$8,396 | 15.75\% | \$11,064 | \$9,321 | 15.75\% | \$12,612 | \$10,625 | 15.75\% | \$14,754 | \$12,430 | 15.75\% |
| Z31D | HEAVIES DIVERT / TILTING VBIN FRONT | \$2,530 | \$2,132 | 15.75\% | \$2,796 | \$2,356 | 15.75\% | \$3,105 | \$2,616 | 15.75\% | \$3,539 | \$2,982 | 15.75\% | \$4,140 | \$3,488 | 15.75\% |
| Z31E | SINGLE HEAVIES DIVERT VBIN FRONT | \$15,525 | \$13,080 | 15.75\% | \$17,160 | \$14,457 | 15.75\% | \$19,051 | \$16,050 | 15.75\% | \$21,717 | \$18,296 | 15.75\% | \$25,406 | \$21,404 | 15.75\% |
| Z31F | DUAL HEAVIES DIVERT VBIN FRONT | \$2,530 | \$2,132 | 15.75\% | \$2,796 | \$2,356 | 15.75\% | \$3,105 | \$2,616 | 15.75\% | \$3,539 | \$2,982 | 15.75\% | \$4,140 | \$3,488 | 15.75\% |
| Z31G | SINGLE HEAVIES DIVERT VBIN REAR | \$1,553 | \$1,308 | 15.75\% | \$1,717 | \$1,446 | 15.75\% | \$1,906 | \$1,606 | 15.75\% | \$2,172 | \$1,830 | 15.75\% | \$2,541 | \$2,141 | 15.75\% |
| 231H | DUAL HEAVIES DIVERT VBIN REAR | \$2,530 | \$2,132 | 15.75\% | \$2,796 | \$2,356 | 15.75\% | \$3,105 | \$2,616 | 15.75\% | \$3,539 | \$2,982 | 15.75\% | \$4,140 | \$3,488 | 15.75\% |
| 231J | HEAVIES DIVERT VBIN / METER COMBO | \$1,553 | \$1,308 | 15.75\% | \$1,717 | \$1,446 | 15.75\% | \$1,906 | \$1,606 | 15.75\% | \$2,172 | \$1,830 | 15.75\% | \$2,541 | \$2,141 | 15.75\% |
| 231N | HEAVIES DIVERT / TILTING VBIN REAR | \$2,530 | \$2,132 | 15.75\% | \$2,796 | \$2,356 | 15.75\% | \$3,105 | \$2,616 | 15.75\% | \$3,539 | \$2,982 | 15.75\% | \$4,140 | \$3,488 | 15.75\% |
| 2325 | SHINGLING CONVEYOR, EPIC OUTPUT | \$817 | \$688 | 15.75\% | \$903 | \$761 | 15.75\% | \$1,003 | \$845 | 15.75\% | \$1,143 | \$963 | 15.75\% | \$1,337 | \$1,126 | 15.75\% |
| 2471 | STANDARD HPI FOLDER MD READY | \$2,293 | \$1,932 | 15.75\% | \$2,534 | \$2,135 | 15.75\% | \$2,814 | \$2,371 | 15.75\% | \$3,207 | \$2,702 | 15.75\% | \$3,752 | \$3,161 | 15.75\% |
| 2571 | AUTO-GAPPING FOLDER MD READY | \$2,760 | \$2,325 | 15.75\% | \$3,051 | \$2,570 | 15.75\% | \$3,387 | \$2,853 | 15.75\% | \$3,861 | \$3,253 | 15.75\% | \$4,517 | \$3,805 | 15.75\% |
| ZRBK | BUFFER JOGGING KIT | \$138 | \$116 | 15.75\% | \$153 | \$129 | 15.75\% | \$169 | \$143 | 15.75\% | \$193 | \$163 | 15.75\% | \$226 | \$190 | 15.75\% |
| ZRCO-03 | 3 STATION RIVAL 2.0 | \$13,053 | \$10,997 | 15.75\% | \$14,428 | \$12,155 | 15.75\% | \$16,017 | \$13,495 | 15.75\% | \$18,259 | \$15,383 | 15.75\% | \$21,361 | \$17,996 | 15.75\% |
| ZRC0-04 | 4 STATION RIVAL 2.0 | \$13,628 | \$11,482 | 15.75\% | \$15,063 | \$12,691 | 15.75\% | \$16,723 | \$14,089 | 15.75\% | \$19,063 | \$16,061 | 15.75\% | \$22,301 | \$18,789 | 15.75\% |
| ZRCO-06 | 6 STATION RIVAL 2.0 | \$14,490 | \$12,208 | 15.75\% | \$16,016 | \$13,493 | 15.75\% | \$17,781 | \$14,980 | 15.75\% | \$20,269 | \$17,076 | 15.75\% | \$23,712 | \$19,977 | 15.75\% |
| ZRCO-07 | 7 STATION RIVAL 2.0 | \$14,778 | \$12,450 | 15.75\% | \$16,334 | \$13,762 | 15.75\% | \$18,134 | \$15,278 | 15.75\% | \$20,672 | \$17,416 | 15.75\% | \$24,183 | \$20,375 | 15.75\% |
| ZRCO-08 | 8 STATION RIVAL 2.0 | \$15,008 | \$12,644 | 15.75\% | \$16,589 | \$13,976 | 15.75\% | \$18,416 | \$15,516 | 15.75\% | \$20,993 | \$17,687 | 15.75\% | \$24,560 | \$20,692 | 15.75\% |
| ZRCO-09 | 9 STATION RIVAL 2.0 | \$15,353 | \$12,935 | 15.75\% | \$16,970 | \$14,297 | 15.75\% | \$18,840 | \$15,873 | 15.75\% | \$21,476 | \$18,093 | 15.75\% | \$25,124 | \$21,167 | 15.75\% |
| ZRCO-10 | 10 STATION RIVAL 2.0 | \$16,158 | \$13,613 | 15.75\% | \$17,860 | \$15,047 | 15.75\% | \$19,828 | \$16,705 | 15.75\% | \$22,602 | \$19,042 | 15.75\% | \$26,442 | \$22,277 | 15.75\% |
| ZRCO-12 | 12 STATION RIVAL 2.0 | \$17,423 | \$14,679 | 15.75\% | \$19,258 | \$16,225 | 15.75\% | \$21,380 | \$18,013 | 15.75\% | \$24,371 | \$20,533 | 15.75\% | \$28,512 | \$24,021 | 15.75\% |
| ZRCO-14 | 14 STATION RIVAL 2.0 | \$18,113 | \$15,260 | 15.75\% | \$20,021 | \$16,867 | 15.75\% | \$22,227 | \$18,726 | 15.75\% | \$25,337 | \$21,346 | 15.75\% | \$29,641 | \$24,973 | 15.75\% |
| ZRCO-15 | 15 STATION RIVAL 2.0 | \$19,493 | \$16,423 | 15.75\% | \$21,546 | \$18,152 | 15.75\% | \$23,920 | \$20,153 | 15.75\% | \$27,267 | \$22,972 | 15.75\% | \$31,899 | \$26,875 | 15.75\% |
| ZRC0-16 | 16 STATION RIVAL 2.0 | \$20,528 | \$17,295 | 15.75\% | \$22,690 | \$19,116 | 15.75\% | \$25,190 | \$21,223 | 15.75\% | \$28,715 | \$24,192 | 15.75\% | \$33,593 | \$28,302 | 15.75\% |
| ZRCO-18 | 18 STATION RIVAL 2.0 | \$21,678 | \$18,264 | 15.75\% | \$23,961 | \$20,187 | 15.75\% | \$26,601 | \$22,412 | 15.75\% | \$30,323 | \$25,547 | 15.75\% | \$35,475 | \$29,888 | 15.75\% |
| ZRE0 | RIVAL 2.0 ENGINE MODULE | \$13,628 | \$11,482 | 15.75\% | \$15,063 | \$12,691 | 15.75\% | \$16,723 | \$14,089 | 15.75\% | \$19,063 | \$16,061 | 15.75\% | \$22,301 | \$18,789 | 15.75\% |
| ZRE1 | RIVAL 2.0 RIGHT ANGLE TURN MODULE | \$1,840 | \$1,550 | 15.75\% | \$2,034 | \$1,713 | 15.75\% | \$2,258 | \$1,902 | 15.75\% | \$2,574 | \$2,168 | 15.75\% | \$3,011 | \$2,537 | 15.75\% |
| ZRE2 | STANDALONE COMPRESSOR | \$719 | \$606 | 15.75\% | \$795 | \$670 | 15.75\% | \$882 | \$743 | 15.75\% | \$1,006 | \$847 | 15.75\% | \$1,177 | \$991 | 15.75\% |
| ZRE3 | RIVAL 2.0 ENGINE VACUUM PUMP, 60 Hz | \$725 | \$611 | 15.75\% | \$801 | \$675 | 15.75\% | \$890 | \$750 | 15.75\% | \$1,014 | \$854 | 15.75\% | \$1,186 | \$1,000 | 15.75\% |
| ZRE4 | RIVAL 2.0 ENGINE VACUUM PUMP, 50Hz | \$725 | \$611 | 15.75\% | \$801 | \$675 | 15.75\% | \$890 | \$750 | 15.75\% | \$1,014 | \$854 | 15.75\% | \$1,186 | \$1,000 | 15.75\% |
| ZRE5 | RIVAL 2.0 OUTPUT MONITOR KIT | \$173 | \$146 | 15.75\% | \$191 | \$161 | 15.75\% | \$212 | \$179 | 15.75\% | \$242 | \$204 | 15.75\% | \$283 | \$239 | 15.75\% |
| ZRE6 | RIVAL 2.0 OUTPUT CONVEYOR (DUAL CABINET) | \$978 | \$824 | 15.75\% | \$1,081 | \$911 | 15.75\% | \$1,200 | \$1,011 | 15.75\% | \$1,368 | \$1,153 | 15.75\% | \$1,600 | \$1,348 | 15.75\% |
| ZRE7 | RIVAL 2.0 OUTPUT CONVEYOR (SINGLE CABINET) | \$978 | \$824 | 15.75\% | \$1,081 | \$911 | 15.75\% | \$1,200 | \$1,011 | 15.75\% | \$1,368 | \$1,153 | 15.75\% | \$1,600 | \$1,348 | 15.75\% |
| ZRE8B | RIVAL 2.0 EDGEMARKER KIT, POST RAT, BACK MNT | \$282 | \$238 | 15.75\% | \$312 | \$263 | 15.75\% | \$346 | \$292 | 15.75\% | \$394 | \$332 | 15.75\% | \$461 | \$389 | 15.75\% |
| ZRE8F | RIVAL 2.0 EDGEMARKER KIT, POST RAT, FRONT MNT | \$282 | \$238 | 15.75\% | \$312 | \$263 | 15.75\% | \$346 | \$292 | 15.75\% | \$394 | \$332 | 15.75\% | \$461 | \$389 | 15.75\% |
| ZRE9B | RIVAL 2.0 EDGEMARKER KIT, STACKER, BACK MNT | \$282 | \$238 | 15.75\% | \$312 | \$263 | 15.75\% | \$346 | \$292 | 15.75\% | \$394 | \$332 | 15.75\% | \$461 | \$389 | 15.75\% |
| ZRE9F | RIVAL 2.0 EDGEMARKER KIT, STACKER, FRONT MNT | \$282 | \$238 | 15.75\% | \$312 | \$263 | 15.75\% | \$346 | \$292 | 15.75\% | \$394 | \$332 | 15.75\% | \$461 | \$389 | 15.75\% |
| ZVB0 | EPIC NON-INPUT MODULE | \$1,325 | \$1,116 | 15.75\% | \$1,465 | \$1,234 | 15.75\% | \$1,626 | \$1,370 | 15.75\% | \$1,853 | \$1,562 | 15.75\% | \$2,168 | \$1,827 | 15.75\% |
| ZVB1A | EPIC BUFFER 8 STAGE | \$9,382 | \$7,904 | 15.75\% | \$10,370 | \$8,737 | 15.75\% | \$11,513 | \$9,699 | 15.75\% | \$13,124 | \$11,057 | 15.75\% | \$15,353 | \$12,935 | 15.75\% |
| ZVB1B | EPIC BUFFER,STAGE, NON-TNT, WITH HOPPER | \$10,466 | \$8,818 | 15.75\% | \$11,568 | \$9,746 | 15.75\% | \$12,843 | \$10,820 | 15.75\% | \$14,640 | \$12,334 | 15.75\% | \$17,127 | \$14,430 | 15.75\% |
| ZVB5A | EPIC BUFFER MD READY 8 STAGE WITH TNT | \$13,398 | \$11,288 | 15.75\% | \$14,809 | \$12,477 | 15.75\% | \$16,441 | \$13,851 | 15.75\% | \$18,741 | \$15,789 | 15.75\% | \$21,925 | \$18,472 | 15.75\% |
| ZVB5B | EPIC BUFFER MD READY8 STAGE WITH TNT | \$14,411 | \$12,141 | 15.75\% | \$15,929 | \$13,420 | 15.75\% | \$17,684 | \$14,899 | 15.75\% | \$20,158 | \$16,983 | 15.75\% | \$23,583 | \$19,869 | 15.75\% |
| ZVE2 | EPIC ENGINE SHORT | \$24,840 | \$20,928 | 15.75\% | \$27,456 | \$23,132 | 15.75\% | \$30,481 | \$25,681 | 15.75\% | \$34,746 | \$29,274 | 15.75\% | \$40,649 | \$34,247 | 15.75\% |
| ZVE3 | MD READY EXTENDED ENGINE | \$25,875 | \$21,800 | 15.75\% | \$28,600 | \$24,095 | 15.75\% | \$31,751 | \$26,751 | 15.75\% | \$36,194 | \$30,494 | 15.75\% | \$42,343 | \$35,674 | 15.75\% |
| ZVE4 | MD READY SHORT ENGINE | \$24,840 | \$20,928 | 15.75\% | \$27,456 | \$23,132 | 15.75\% | \$30,481 | \$25,681 | 15.75\% | \$34,746 | \$29,274 | 15.75\% | \$40,649 | \$34,247 | 15.75\% |
| ZVF1A | BOOKLET FEEDER, BUFFER POS | \$2,789 | \$2,350 | 15.75\% | \$3,083 | \$2,597 | 15.75\% | \$3,422 | \$2,883 | 15.75\% | \$3,901 | \$3,287 | 15.75\% | \$4,564 | \$3,845 | 15.75\% |
| ZVF1B | BOOKLET FEEDER, BUFFER POS, NESTED | \$2,789 | \$2,350 | 15.75\% | \$3,083 | \$2,597 | 15.75\% | \$3,422 | \$2,883 | 15.75\% | \$3,901 | \$3,287 | 15.75\% | \$4,564 | \$3,845 | 15.75\% |
| ZVF1C | BOOKLET FEEDER, NON BUFFER POS | \$2,789 | \$2,350 | 15.75\% | \$3,083 | \$2,597 | 15.75\% | \$3,422 | \$2,883 | 15.75\% | \$3,901 | \$3,287 | 15.75\% | \$4,564 | \$3,845 | 15.75\% |
| ZVF1D | BOOKLET FEEDER, NON BUFFER POS, NESTED | \$2,789 | \$2,350 | 15.75\% | \$3,083 | \$2,597 | 15.75\% | \$3,422 | \$2,883 | 15.75\% | \$3,901 | \$3,287 | 15.75\% | \$4,564 | \$3,845 | 15.75\% |
| ZVF1E | GREENHOUSE - BOOKLET FEEDER | \$546 | \$460 | 15.75\% | \$604 | \$508 | 15.75\% | \$670 | \$564 | 15.75\% | \$764 | \$643 | 15.75\% | \$894 | \$753 | 15.75\% |
| ZVF2 | EPIC HEAVIES ROTARY FEEDER | \$2,024 | \$1,705 | 15.75\% | \$2,237 | \$1,885 | 15.75\% | \$2,484 | \$2,092 | 15.75\% | \$2,831 | \$2,385 | 15.75\% | \$3,312 | \$2,791 | 15.75\% |
| ZVS1B | MS3 KIT - EPIC BOOKLET FEEDER BOTTOM | \$426 | \$359 | 15.75\% | \$471 | \$397 | 15.75\% | \$523 | \$440 | 15.75\% | \$596 | \$502 | 15.75\% | \$697 | \$587 | 15.75\% |
| ZVS1T | MS3 KIT - EPIC BOOKLET FEEDER TOP | \$426 | \$359 | 15.75\% | \$471 | \$397 | 15.75\% | \$523 | \$440 | 15.75\% | \$596 | \$502 | 15.75\% | \$697 | \$587 | 15.75\% |
| ZVS2B | DM60 KIT - EPIC BOOKLET FEEDER BOTTOM | \$656 | \$553 | 15.75\% | \$725 | \$611 | 15.75\% | \$805 | \$678 | 15.75\% | \$918 | \$773 | 15.75\% | \$1,074 | \$904 | 15.75\% |
| ZVS2T | DM60 KIT - EPIC BOOKLET FEEDER | \$656 | \$553 | 15.75\% | \$725 | \$611 | 15.75\% | \$805 | \$678 | 15.75\% | \$918 | \$773 | 15.75\% | \$1,074 | \$904 | 15.75\% |
| 2X28 | EPIC SPEED KEY | \$8,625 | \$7,267 | 15.75\% | \$9,533 | \$8,032 | 15.75\% | \$10,584 | \$8,917 | 15.75\% | \$12,065 | \$10,165 | 15.75\% | \$14,114 | \$11,891 | 15.75\% |
| ZXB4 | TNT BUFFER - PB FOLDER | \$8,717 | \$7,344 | 15.75\% | \$9,635 | \$8,117 | 15.75\% | \$10,697 | \$9,012 | 15.75\% | \$12,193 | \$10,273 | 15.75\% | \$14,265 | \$12,018 | 15.75\% |
| ZXB5 | TNT BUFFER-HVY DUTY FLDR | \$8,717 | \$7,344 | 15.75\% | \$9,635 | \$8,117 | 15.75\% | \$10,697 | \$9,012 | 15.75\% | \$12,193 | \$10,273 | 15.75\% | \$14,265 | \$12,018 | 15.75\% |
| DMIV2 | DMIV INFINITY SERIES MAILING MACHINE | \$3,450 | \$2,906 | 15.75\% | \$3,814 | \$3,213 | 15.75\% | \$4,233 | \$3,566 | 15.75\% | \$4,826 | \$4,066 | 15.75\% | \$5,646 | \$4,757 | 15.75\% |
| DMIM | DMIV2 MID SPEED/CYCLES | \$2,300 | \$1,938 | 15.75\% | \$2,542 | \$2,142 | 15.75\% | \$2,822 | \$2,378 | 15.75\% | \$3,217 | \$2,710 | 15.75\% | \$3,764 | \$3,171 | 15.75\% |
| DMIH | DMIV2 HIGH SPEED/CYCLES | \$4,025 | \$3,391 | 15.75\% | \$4,449 | \$3,748 | 15.75\% | \$4,939 | \$4,161 | 15.75\% | \$5,630 | \$4,743 | 15.75\% | \$6,587 | \$5,550 | 15.75\% |

