



Price Book

MPA # ADSPO11-00000411-7

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| Postage Meter Rental | Offerors Response |
|--|--------------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | Rental |
| | |
| Percentage(%) Discount off MSRP/Catalog | 30% |
| Maintenance | Included in Rental Price |

| PCN | Description | Price Per Month | Price Per Quarter |
|------------|--------------------------------|------------------------|--------------------------|
| K7M0 | Mailstation 2 Meter | \$ 17.00 | \$ 51.00 |
| P700 | DM100 Meter | \$ 30.00 | \$ 90.00 |
| P7L1 | DM200L Meter | \$ 30.00 | \$ 90.00 |
| PRL1 | DM225 Meter | \$ 30.00 | \$ 90.00 |
| 1M00 | Green DM Series Meter Mid Vol | \$ 50.00 | \$ 150.00 |
| 1W00 | Connect+ Meter Mid Vol | \$ 50.00 | \$ 150.00 |
| 1W00 | Connect+ Meter High Vol | \$ 70.00 | \$ 210.00 |
| 1M00 | Green DM Series Meter High Vol | \$ 70.00 | \$ 210.00 |
| G900 | DM400/DM475 Meter | \$ 35.00 | \$ 105.00 |

| ailing Systems, Ultra Low Volu | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage(%) Discount off MSRP/Catalog | 45% |
| Percentage (%) Discount off Accessories | 45% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 30% |
| Maintenance | |
| Maintenance- Fixed for years 2-5 | 25% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials- regular business hours | \$180/hr. |
| Time and Materials- outside business hours, weekends, and holidays | \$360/hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| PCN | Description | MSRP EQUIPMENT | contract price | % OFF MSRP | MSRP MAINTENACE | Annual Maintenance Years 2-5 | % OFF MSRP |
|------|------------------------------|----------------|----------------|--------------|-----------------|------------------------------|------------|
| MOL2 | Mailstation 2 with 2lb scale | 425 | 234 | 45% included | | included | N/A |
| MOL5 | Mailstation 2 with 5lb scale | 745 | 409 | 45% included | | included | N/A |

| Mailing Systems, Low-Volume | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage(%) Discount off MSRP/Catalog | 45% |
| Percentage (%) Discount off Accessories | 45% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 30% |
| Maintenance | |
| Maintenance- Fixed for years 2-5 | 25% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials- regular business hours | \$180/hr. |
| Time and Materials- outside business hours, weekends, and holidays | \$360/hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| PCN | Category | Description | MSRP | | % OFF MSRP | MSRP | Annual |
|------|--------------------|--|------------|----------------|------------|--------------|-----------------------|
| | | | EQUIPMENT | contract price | | MAINTENACE * | Maintenance Years 2-5 |
| 1FA1 | Accounting Options | Basic Accounting (25 Dept) Software | \$0.00 | \$0.00 | 45% | n/a | n/a |
| 1FA2 | Accounting Options | Enhanced Accounting (100 Dept) Software | \$595.00 | \$327.00 | 45% | n/a | n/a |
| 1FA3 | Accounting Options | Enhanced Accounting (300 Dept) Software | \$1,495.00 | \$822.00 | 45% | n/a | n/a |
| 1FA4 | Accounting Options | Budget Manager: Dept Acct Budget Manager: Cost | \$2,495.00 | \$1,372.00 | 45% | n/a | n/a |
| 1FA5 | Accounting Options | Mgmt | \$2,995.00 | \$1,647.00 | 45% | n/a | n/a |
| 1FA7 | Accounting Options | Intelliview Subscription | \$395.00 | \$217.00 | 45% | n/a | n/a |
| 1FAB | Accounting Options | Dept Accounting Enabler Accounting (10 Dept) | \$0.00 | \$0.00 | 45% | n/a | n/a |
| 1FAC | Accounting Options | Software Accounting (50 Dept) | \$0.00 | \$0.00 | 45% | n/a | n/a |
| 1FAD | Accounting Options | Software Accounting (50 Dept) | \$325.00 | \$178.00 | 45% | n/a | n/a |
| 1FAE | Accounting Options | Software | \$0.00 | \$0.00 | 45% | n/a | n/a |
| 1FAF | Accounting Options | No Accounting Software | \$0.00 | \$0.00 | 45% | n/a | n/a |
| 1FAL | Accounting Options | INVIEW Accounting - 50 Accounts | \$0.00 | \$0.00 | 45% | n/a | n/a |
| 1FAM | Accounting Options | INVIEW Accounting - 100 Accounts | \$0.00 | \$0.00 | 45% | n/a | n/a |

| PCN | Category | Description | MSRP | | % OFF MSRP | MSRP | Annual | % OFF MSRP | |
|------|--------------------|---|------------|----------------|------------|------------|-------------|------------|-----|
| | | | EQUIPMENT | contract price | | MAINTENACE | Maintenance | | |
| | | | | | | * | Years 2-5 | | |
| 1FAN | Accounting Options | INVIEW Accounting - 300 Accounts | \$0.00 | \$0.00 | 45% | n/a | n/a | | |
| 1FBL | Accounting Options | INVIEW 50 Dept Accounting | \$325.00 | \$178.00 | 45% | n/a | n/a | | |
| 1FBM | Accounting Options | INVIEW 100 Dept Accounting | \$795.00 | \$437.00 | 45% | n/a | n/a | | |
| 1FBN | Accounting Options | INVIEW 300 Dept Accounting | \$1,695.00 | \$932.00 | 45% | n/a | n/a | | |
| 1FM2 | Weighing Options | Disable Manual Weight Feature | \$0.00 | \$0.00 | 45% | n/a | n/a | | |
| 1FS4 | Conf Services | USPS Special Services Software (DM100/DM200L) | \$0.00 | \$0.00 | 45% | n/a | n/a | | |
| 1FX1 | Software Feature | Constant Connection | \$0.00 | \$0.00 | 45% | n/a | n/a | | |
| 1FXA | Accounting Options | DM Interface for INVIEW (one per Mail Machine) | \$0.00 | \$0.00 | 45% | n/a | n/a | | |
| 1FXR | Software Feature | Funds Management Meter Feature | \$0.00 | \$0.00 | 45% | n/a | n/a | | |
| 1FZ0 | Weighing Options | Differential Weighing | \$0.00 | \$0.00 | 45% | n/a | n/a | | |
| 1FZ9 | Performance | DM400c 120lpm Performance Upgrade | \$995.00 | \$547.00 | 45% | n/a | n/a | | |
| F9DS | accessories | Mail Machine Tune Up | \$395.00 | \$217.00 | 45% | | | | 25% |
| F9SA | accessories | Professional Installation | \$215.00 | \$118.00 | 45% | | | | 25% |
| J724 | accessories | Image Alert Scanner | \$2,995.00 | \$1,647.00 | 45% | \$286.00 | \$214.00 | | 25% |
| SBDD | Base System | DM100 Desktop Mailing System | \$20.00 | \$11.00 | 45% | n/a | n/a | | |
| SBLJ | Base System | DM200L | \$1,445.00 | \$794.00 | 45% | \$156.00 | \$111.00 | | 25% |
| SBTA | Base System | DM400C Digital Meter System | \$4,145.00 | \$2,279.00 | 45% | \$438.00 | \$361.00 | | 25% |
| SBYP | Base System | DM300C Digital Meter System | \$2,595.00 | \$1,427.00 | 45% | \$262.50 | \$131.00 | | 25% |
| SPY8 | accessories | Report Printer | \$795.00 | \$437.00 | 45% | \$138.00 | \$103.00 | | 25% |
| SVBA | Base System | Green DM300C Digital Meter System Factory Certified | \$1,945.00 | \$1,069.00 | 45% | \$262.50 | \$216.00 | | 25% |
| SVBB | Base System | Green DM400C Digital Meter System Factory Certified | \$2,995.00 | \$1,647.00 | 45% | \$438.00 | \$361.00 | | 25% |
| SVDF | Base System | DM225 Digital Mailing System | \$1,680.00 | \$924.00 | 45% | \$148.00 | \$111.00 | | 25% |
| SVXA | Base System | DM475 Digital Mailing System | \$8,995.00 | \$4,947.00 | 45% | \$824.00 | \$386.00 | | 25% |
| T320 | accessories | Non-Contact Programmable Wedge Scanner | \$1,495.00 | \$822.00 | 45% | \$254.00 | \$190.00 | | 25% |

| Mailing Systems, Medium Volume | Offertory Response |
|--|--------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage(%) Discount off MSRP/Catalog | 35% |
| Percentage (%) Discount off Accessories | 35% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 30% |
| Maintenance | |
| Maintenance- Fixed for years 2-5 | 25% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials- regular business hours | \$180/hr. |
| Time and Materials- outside business hours, weekends, and holidays | \$360/hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

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| PCN | Category | Description | MSRP EQUIPMENT | contract price | % OFF MSRP | MSRP MAINTENACE* | Annual Maintenance Years 2-5 | % OFF MSRP |
|------|--------------------|---|----------------|----------------|------------|------------------|------------------------------|------------|
| 1FOP | Rates | PDP Rates Module | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| 1FOR | Rates | USPS Residual Postage Rates | \$795.00 | \$516.00 | 35% | n/a | n/a | |
| 1FA1 | Accounting Options | Basic Accounting (25 Dept) Software Enhanced | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| 1FA2 | Accounting Options | Accounting (100 Dept) Software Enhanced | \$595.00 | \$386.00 | 35% | n/a | n/a | |
| 1FA3 | Accounting Options | Accounting (300 Dept) Software | \$1,495.00 | \$971.00 | 35% | n/a | n/a | |
| 1FA4 | Accounting Options | Budget Manager: Dept Acct | \$2,495.00 | \$1,621.00 | 35% | n/a | n/a | |
| 1FA5 | Accounting Options | Budget Manager: Cost Mgmt | \$2,995.00 | \$1,946.00 | 35% | n/a | n/a | |
| 1FA7 | Accounting Options | Intelliview Subscription | \$395.00 | \$256.00 | 35% | n/a | n/a | |
| 1FAB | Accounting Options | Dept Accounting Enabler | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| 1FAC | Accounting Options | Accounting (10 Dept) Software | \$0.00 | \$0.00 | 0% | n/a | n/a | |

| PCN | Category | Description | MSRP EQUIPMENT | contract price | % OFF MSRP | MSRP MAINTENACE* | Annual Maintenance Years 2-5 | % OFF MSRP |
|------|--------------------|---|-------------------|-------------------|------------|---------------------|------------------------------------|---------------|
| 1FAD | Accounting Options | Accounting (50 Dept) Software No Accounting | \$325.00 | \$211.00 | 35% | n/a | n/a | |
| 1FAF | Accounting Options | Software INVIEW | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| 1FAL | Accounting Options | Accounting - 50 Accounts INVIEW | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| 1FAM | Accounting Options | Accounting - 100 Accounts INVIEW | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| 1FAN | Accounting Options | Accounting - 300 Accounts | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| 1FC0 | Rates | Carrier Rate Package (Standard Rates, UPS, FedEx) | \$495.00 | \$321.00 | 35% | n/a | n/a | |
| 1FC1 | Rates | Carrier Rate Software (FedEx Standard) | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| 1FS0 | Conf Services | USPS Confirmation Services Software (DM500/550) SmartClass feature (DM800- DM900 WOW only) | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| 1FX0 | Options | Constant Connection | \$795.00 | \$516.00 | 35% | n/a | n/a | |
| 1FX1 | Software Feature | | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| 1FXA | Accounting Options | DM Interface for INVIEW (one per Mail Machine) Funds Management | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| 1FXR | Software Feature | Meter Feature 100 Dept | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| APA2 | Accounting Options | Accounting 300 Dept | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| APA3 | Accounting Options | Accounting 1000 Dept | \$595.00 | \$386.00 | 35% | n/a | n/a | |
| APA5 | Accounting Options | Accounting 2000 Dept | \$1,245.00 | \$809.00 | 35% | n/a | n/a | |
| APA7 | Accounting Options | Accounting | \$1,745.00 | \$1,134.00 | 35% | n/a | n/a | |

| PCN | Category | Description | MSRP EQUIPMENT | contract price | % OFF MSRP | MSRP MAINTENACE* | Annual Maintenance Years 2-5 | % OFF MSRP |
|------|-------------|---|-------------------|-------------------|------------|---------------------|------------------------------------|---------------|
| APA9 | Rates | 3000 Dept Accounting | \$2,245.00 | \$1,459.00 | 35% | n/a | n/a | |
| APFA | Graphics | MyGraphics Designer Enabled | 0 | \$0.00 | 0% | n/a | n/a | |
| APFC | Options | Connect+ WOW Feature | \$6,495.00 | \$4,221.00 | 35% | n/a | n/a | |
| APFD | Options | Energy Star Enabled | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| APFM | Options | Connect+ Laser Printer Enabled | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| APSA | Performance | 130 LPM Feature | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| APSB | Performance | 160 LPM Feature | \$745.00 | \$484.00 | 35% | n/a | n/a | |
| APSC | Performance | 180 LPM Feature | \$2,495.00 | \$1,621.00 | 35% | n/a | n/a | |
| APSD | Performance | 130/70 LPM Feature | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| APSE | Performance | 160/95 LPM Feature | \$1,745.00 | \$1,134.00 | 35% | n/a | n/a | |
| APSF | Performance | 180/115 LPM Feature | \$3,995.00 | \$2,596.00 | 35% | n/a | n/a | |
| AZBA | Base sytem | Connect+ 1000 Series | \$6,245.00 | \$4,059.00 | 35% | \$310.00 | \$232.50 | 25% |
| AZBB | Base sytem | Connect+ 2000 Series | \$11,745.00 | \$7,634.00 | 35% | \$670.00 | \$502.50 | 25% |
| ERR1 | Options | e-Return Receipt Feature | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| ERR2 | Options | e-Return Receipt Reference Number Feature | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| MSSA | Services | Connect+ Professional Services | \$395.00 | \$256.00 | 35% | n/a | n/a | |
| NVCR | Options | INVIEW Meter Consolidation | 0 | \$0.00 | 0% | n/a | n/a | |
| PSOF | Options | PresortXtra for Flats | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| SBYE | Options | Green DM500 Series WOW Module | \$3,495.00 | \$2,271.00 | 35% | \$275.00 | \$206.25 | 25% |
| SVAG | Base sytem | Green DM525 Digital Mailing System Factory Certified | \$4,495.00 | \$2,921.00 | 35% | \$791.70 | \$409.50 | 25% |

| PCN | Category | Description | MSRP EQUIPMENT | contract price | % OFF MSRP | MSRP MAINTENACE* | Annual Maintenance Years 2-5 | % OFF MSRP |
|------|--------------------|--|-------------------|-------------------|------------|---------------------|------------------------------------|---------------|
| | | Green DM575 Digital Mailing System Factory | | | | | | |
| SVAJ | Base sytem | Certified INVIEW | \$5,995.00 | \$3,896.00 | 35% | \$897.40 | \$498.00 | 25% |
| | | Accounting - 100 Accounts | | | | | | |
| SVAR | Accounting Options | Upgrade INVIEW | \$595.00 | \$386.00 | 35% | n/a | n/a | |
| | | Accounting - 300 Accounts | | | | | | |
| SVAS | Accounting Options | Upgrade | \$1,495.00 | \$971.00 | 35% | n/a | n/a | |

| Mailing Systems, High Volume | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage(%) Discount off MSRP/Catalog | 40% |
| Percentage (%) Discount off Accessories | 40% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 30% |
| Maintenance | |
| Maintenance- Fixed for years 2-5 | 25% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials- regular business hours | \$180/hr. |
| Time and Materials- outside business hours, weekends, and holidays | \$360/hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| PCN | Category | Description | MSRP | | % OFF MSRP | Annual Maintenance | |
|------|--------------------|---|------------|----------------|------------|--------------------|-----------|
| | | | EQUIPMENT | contract price | | MAINTENANCE* | Years 2-5 |
| 1FOP | Rates | PDP Rates Module | \$0.00 | \$0.00 | 0% | n/a | n/a |
| 1FOR | Rates | USPS Residual Postage Rates Basic Accounting (25 Dept) | \$795.00 | \$477.00 | 40% | n/a | n/a |
| 1FA1 | Accounting Options | Software Enhanced Accounting (100 | \$0.00 | \$0.00 | 0% | n/a | n/a |
| 1FA2 | Accounting Options | Dept) Software Enhanced Accounting (300 | \$595.00 | \$357.00 | 40% | n/a | n/a |
| 1FA3 | Accounting Options | Dept) Software | \$1,495.00 | \$897.00 | 40% | n/a | n/a |
| 1FA4 | Accounting Options | Budget Manager: Dept Acct | \$2,495.00 | \$1,497.00 | 40% | n/a | n/a |
| 1FA5 | Accounting Options | Budget Manager: Cost Mgmt | \$2,995.00 | \$1,797.00 | 40% | n/a | n/a |
| 1FA7 | Accounting Options | Intelliview Subscription | \$395.00 | \$237.00 | 40% | n/a | n/a |
| 1FAB | Accounting Options | Dept Accounting Enabler | \$0.00 | \$0.00 | 0% | n/a | n/a |
| 1FAF | Accounting Options | No Accounting Software INVIEW Accounting - 50 | \$0.00 | \$0.00 | 0% | n/a | n/a |
| 1FAL | Accounting Options | Accounts INVIEW Accounting - 100 | \$0.00 | \$0.00 | 0% | n/a | n/a |
| 1FAM | Accounting Options | Accounts | \$0.00 | \$0.00 | 0% | n/a | n/a |

| | | | | | | | | |
|------|--------------------|--|-------------|-------------|---------|------------|------------|-----|
| 1FAN | Accounting Options | INVIEW Accounting - 300 Accounts | \$0.00 | \$0.00 | 0% n/a | n/a | | |
| 1FC0 | Rates | Carrier Rate Package (Standard Rates, UPS, FedEx) | \$495.00 | \$297.00 | 40% n/a | n/a | | |
| 1FC1 | Rates | Carrier Rate Software (FedEx Standard) | \$0.00 | \$0.00 | 0% n/a | n/a | | |
| 1FR4 | Rates | USPS BRM Rates | \$495.00 | \$297.00 | 40% n/a | n/a | | |
| 1FS1 | Conf Services | USPS Confirmation Services Software (DM800/900/1000) | \$0.00 | \$0.00 | 0% n/a | n/a | | |
| 1FX0 | Options | SmartClass feature (DM800-DM900 WOW only) | \$795.00 | \$477.00 | 40% n/a | n/a | | |
| 1FX1 | Software Feature | Constant Connection | \$0.00 | \$0.00 | 0% n/a | n/a | | |
| 1FXA | Accounting Options | DM Interface for INVIEW (one per Mail Machine) | \$0.00 | \$0.00 | 0% n/a | n/a | | |
| 1FXR | Software Feature | Funds Management Meter Feature | \$0.00 | \$0.00 | 0% n/a | n/a | | |
| APA2 | Accounting Options | 100 Dept Accounting | \$0.00 | \$0.00 | 0% n/a | n/a | | |
| APA3 | Accounting Options | 300 Dept Accounting | \$595.00 | \$357.00 | 40% n/a | n/a | | |
| APA4 | Accounting Options | 500 Dept Accounting | \$995.00 | \$597.00 | 40% n/a | n/a | | |
| APA5 | Accounting Options | 1000 Dept Accounting | \$1,245.00 | \$747.00 | 40% n/a | n/a | | |
| APA7 | Accounting Options | 2000 Dept Accounting | \$1,745.00 | \$1,047.00 | 40% n/a | n/a | | |
| APA9 | Accounting Options | 3000 Dept Accounting | \$2,245.00 | \$1,347.00 | 40% n/a | n/a | | |
| APF8 | Graphics | Connect+ Vertical Market Fonts | \$145.00 | \$87.00 | 40% n/a | n/a | | |
| APF9 | Graphics | Connect+ Creative Fonts | \$145.00 | \$87.00 | 40% n/a | n/a | | |
| APFA | Graphics | MyGraphics Designer Enabled | 0 | \$0.00 | 0% n/a | n/a | | |
| APFB | Options | Color Graphics Printing | \$0.00 | \$0.00 | 0% n/a | n/a | | |
| APFC | Options | Connect+ WOW Feature | \$6,495.00 | \$3,897.00 | 40% n/a | n/a | | |
| APFD | Options | Energy Star Enabled | \$0.00 | \$0.00 | 0% n/a | n/a | | |
| APSG | Performance | 165/105 LPM Feature | \$0.00 | \$0.00 | 0% n/a | n/a | | |
| APSH | Performance | 220/135 LPM Feature | \$1,495.00 | \$897.00 | 40% n/a | n/a | | |
| APSJ | Performance | 270/170 LPM Feature | \$5,995.00 | \$3,597.00 | 40% n/a | n/a | | |
| APSK | Performance | 310/205 LPM Feature | \$12,995.00 | \$7,797.00 | 40% n/a | n/a | | |
| AZBC | Base sytem | Connect+ 3000 Series Non-WOW | \$11,495.00 | \$6,897.00 | 40% | \$1,900.00 | \$1,425.00 | 25% |
| AZBD | Base sytem | Connect+ 3000 Series WOW | \$17,245.00 | \$10,347.00 | 40% | \$1,900.00 | \$1,425.00 | 25% |
| AZBM | Options | Connect+ 3000 Color Printer | \$0.00 | \$0.00 | 0% | \$485.00 | \$363.75 | 25% |

| | | | | | | | | | |
|---------|--------------------|--|--------------------------------|------------|------------|-----|------------|------------|-----|
| | | | Connect+ Business Manager | | | | | | |
| BMZ1 | Options | | Interface | \$995.00 | \$597.00 | 40% | n/a | n/a | |
| ERR1 | Options | | e-Return Receipt Feature | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| | | | e-Return Receipt Reference | | | | | | |
| ERR2 | Options | | Number Feature | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| MSD1 | Options | | Standard Apps Center | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| MSD2 | Options | | High Res Apps Center | \$895.00 | \$537.00 | 40% | n/a | n/a | |
| MSG5 | Options | | Sprint 3G Subscription | \$45/MO | \$45/MO | 0% | n/a | n/a | |
| | | | Software Meter Interface - per | | | | | | |
| MSPQ | Options | | meter (Connect+ only) | \$295.00 | \$177.00 | 40% | n/a | n/a | |
| MSPS | Options | | Connect+ Power Stacker | \$1,695.00 | \$1,017.00 | 40% | \$293.00 | \$219.75 | 25% |
| MW90007 | Options | | Connect+ Drop Stacker | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| | | | Connect+ Power Distribution | | | | | | |
| MW90090 | Options | | Kit | \$95.00 | \$57.00 | 40% | n/a | n/a | |
| MW90147 | Options | | Wireless Keyboard | \$195.00 | \$117.00 | 40% | | | |
| MW90651 | Options | | Roll Tape Kit | \$0.00 | \$0.00 | 0% | | | |
| MW90701 | Options | | 100ft LAN Cable | \$195.00 | \$117.00 | 40% | n/a | n/a | |
| MW90702 | Options | | Wireless 4-Port Router | \$295.00 | \$177.00 | 40% | n/a | n/a | |
| | | | | | | | | | |
| MW90705 | Options | | Connect+ PC System Connect | \$145.00 | \$87.00 | 40% | n/a | n/a | |
| MW97182 | Options | | Wireless LAN Adapter | \$145.00 | \$87.00 | 40% | n/a | n/a | |
| PS0F | Options | | PresortXtra for Flats | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| SBDS | Options | | Barcode Scanner | \$795.00 | \$477.00 | 40% | \$153.00 | \$114.00 | 25% |
| | | | Green DM800 Series WOW | | | | | | |
| SBSX | Options | | Module Factory Certified | \$3,495.00 | \$2,097.00 | 40% | \$277.00 | \$207.00 | 25% |
| SPY8 | Options | | Printer | \$795.00 | \$477.00 | 40% | \$138.00 | \$103.00 | 25% |
| | | | | | | | | | |
| | | | Green DM825 Digital Mailing | | | | | | |
| SVAK | Base sytem | | System Factory Certified | \$7,995.00 | \$4,797.00 | 40% | \$1,360.45 | \$1,020.00 | 25% |
| | | | | | | | | | |
| | | | Green DM875 Digital Mailing | | | | | | |
| SVAL | Base sytem | | System Factory Certified | \$9,495.00 | \$5,697.00 | 40% | \$1,511.10 | \$1,133.00 | 25% |
| | | | INVIEW Accounting - 100 | | | | | | |
| SVAR | Accounting Options | | Accounts Upgrade | \$595.00 | \$357.00 | 40% | n/a | n/a | |
| | | | INVIEW Accounting - 300 | | | | | | |
| SVAS | Accounting Options | | Accounts Upgrade | \$1,495.00 | \$897.00 | 40% | n/a | n/a | |
| | | | Connect+ Series Console with | | | | | | |
| SVWA | Options | | Scale Stand | \$1,395.00 | \$837.00 | 40% | n/a | n/a | |

| Integrated Postal Scales | Errors Respo |
|--|--------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage(%) Discount off MSRP/Catalog | 50% |
| Percentage (%) Discount off Accessories | 25% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 25% |
| Maintenance | |
| Maintenance- Fixed for years 2-5 | 25% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials- regular business hours | \$180/hr. |
| Time and Materials- outside business hours, weekends, and holidays | \$360/hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| PCN | Category | Description | MSRP | | % OFF MSRP | Annual Maintenance | |
|------|------------|--------------------------|------------|----------------|------------|--------------------|-----------|
| | | | EQUIPMENT | contract price | | MSRP MAINTENACE* | Years 2-5 |
| 1FOP | Rates | PDP Rates Module | \$0.00 | \$0.00 | 0% | n/a | n/a |
| | | USPS Residual Postage | | | | | |
| 1FOR | Rates | Rates | \$795.00 | \$397.00 | 50% | n/a | n/a |
| | | Basic Accounting (25 | | | | | |
| 1FA1 | Accounting | Dept) Software | \$0.00 | \$0.00 | 0% | n/a | n/a |
| | | Enhanced Accounting | | | | | |
| 1FA2 | Accounting | (100 Dept) Software | \$595.00 | \$297.00 | 50% | n/a | n/a |
| | | Enhanced Accounting | | | | | |
| 1FA3 | Accounting | (300 Dept) Software | \$1,495.00 | \$747.00 | 50% | n/a | n/a |
| | | Budget Manager: Dept | | | | | |
| 1FA4 | Accounting | Acct | \$2,495.00 | \$1,247.00 | 50% | n/a | n/a |
| | | Budget Manager: Cost | | | | | |
| 1FA5 | Accounting | Mgmnt | \$2,995.00 | \$1,497.00 | 50% | n/a | n/a |
| 1FA7 | Accounting | Intelliview Subscription | \$395.00 | \$197.00 | 50% | n/a | n/a |
| | | INVIEW Accounting - 50 | | | | | |
| 1FAL | Accounting | Accounts | \$0.00 | \$0.00 | 0% | n/a | n/a |
| | | INVIEW Accounting - 100 | | | | | |
| 1FAM | Accounting | Accounts | \$0.00 | \$0.00 | 0% | n/a | n/a |

| PCN | Category | Description | MSRP | | | Annual Maintenance | |
|------|-------------|--|------------|----------------|------------|--------------------|-----------|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Years 2-5 |
| 1FAN | Accounting | INVIEW Accounting - 300 Accounts | \$0.00 | \$0.00 | 0% | n/a | n/a |
| 1FC0 | Rates | Carrier Rate Package (Standard Rates, UPS, FedEx) | \$495.00 | \$247.00 | 50% | n/a | n/a |
| 1FC1 | Rates | Carrier Rate Software (FedEx Standard) | \$0.00 | \$0.00 | 0% | n/a | n/a |
| 1FS1 | Conf Servic | USPS Confirmation Services Software (DM800/900/1000) | \$0.00 | \$0.00 | 0% | n/a | n/a |
| 1FW1 | Weighing C | Differential Weighing Feature | \$0.00 | \$0.00 | 0% | n/a | n/a |
| 1FW4 | Weighing C | 5 lb Integrated Weighing 15 lb Interfaced | \$1,645.00 | \$822.00 | 50% | n/a | n/a |
| 1FW5 | Weighing C | Weighing 30 lb Interfaced | \$2,345.00 | \$1,172.00 | 50% | n/a | n/a |
| 1FW6 | Weighing C | Weighing 70 lb Interfaced | \$2,695.00 | \$1,347.00 | 50% | n/a | n/a |
| 1FW7 | Weighing C | Weighing 149 lb Interfaced | \$2,995.00 | \$1,497.00 | 50% | n/a | n/a |
| 1FW8 | Weighing C | Weighing 10 lb Integrated | \$4,145.00 | \$2,072.00 | 50% | n/a | n/a |
| 1FWF | Weighing C | Weighing 15 lb Integrated | \$2,045.00 | \$1,022.00 | 50% | n/a | n/a |
| 1FWG | Weighing C | Weighing (DM800 Only) Green 15 lb Interfaced | \$2,345.00 | \$1,172.00 | 50% | n/a | n/a |
| 1FWN | Weighing C | Factory Certified Green 15 lb Integrated | \$1,695.00 | \$847.00 | 50% | n/a | n/a |
| 1FWP | Weighing C | Factory Certified Green 30 lb Interfaced | \$1,695.00 | \$847.00 | 50% | n/a | n/a |
| 1FWR | Weighing C | Factory Certified Green 70 lb Interfaced | \$1,895.00 | \$947.00 | 50% | n/a | n/a |
| 1FWS | Weighing C | Factory Certified | \$2,095.00 | \$1,047.00 | 50% | n/a | n/a |

| PCN | Category | Description | MSRP | | | Annual Maintenance | | |
|------|------------|--|------------|----------------------|------------|--------------------|-----------|------------|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Years 2-5 | % OFF MSRP |
| | | Green 149 lb Interfaced Weighing Factory | | | | | | |
| 1FWT | Weighing C | Certified | \$2,895.00 | \$1,447.00 | 50% | n/a | n/a | |
| 1FWV | Weighing C | 5 lb Interfaced Weighing | \$1,645.00 | \$822.00 | 50% | n/a | n/a | |
| 1FWW | Weighing C | 10 lb Interfaced Weighing | \$2,045.00 | \$1,022.00 | 50% | n/a | n/a | |
| 1FWX | Weighing C | 15 lb Interfaced Weighing | \$2,345.00 | \$1,172.00 | 50% | n/a | n/a | |
| MP30 | Weighing C | 15/30 LB SCALE PLATFORM | | maintenance pcn only | | \$161.00 | \$120.75 | 25% |
| MP49 | Weighing C | 70/150 LB SCALE PLATFORM | | maintenance pcn only | | \$208.00 | \$156.00 | 25% |
| MP4R | Weighing C | GREEN 70/149LB WEIGH PLAT | | maintenance pcn only | | \$208.00 | \$156.00 | 25% |
| MP04 | Weighing C | DM100I WEIGHING PLATFORM | | maintenance pcn only | | \$21.00 | \$15.75 | 25% |
| MP08 | Weighing C | 2/5# 10LB INTEGRATED | | maintenance pcn only | | \$67.00 | \$50.25 | 25% |
| MP1A | Weighing C | PLATFORM 10LB INTEGRATED | | maintenance pcn only | | \$70.00 | \$52.50 | 25% |
| MP9G | Weighing C | WEIGHING RECONDITIONED | | maintenance pcn only | | \$70.00 | \$52.50 | 25% |
| MP9R | Weighing C | MP9G(INTEGR | | maintenance pcn only | | \$70.00 | \$52.50 | 25% |

| Letter Folders, High Volume | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage(%) Discount off MSRP/Catalog | 18% |
| Percentage (%) Discount off Accessories | 18% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 30% |
| Maintenance | |
| Maintenance- Fixed for years 2-5 | 25% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials- regular business hours | \$180/hr. |
| Time and Materials- outside business hours, weekends, and holidays | \$360/hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| PCN | Category | Description | MSRP | | | Annual Maintenance | | |
|------|-------------|--|------------|----------------|------------|--------------------|-----------|------------|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENANCE* | Years 2-5 | % OFF MSRP |
| DF80 | Base System | DF800 OfficeRight Folder | \$3,995.00 | 3275 | 18% | \$467.40 | \$350.00 | 25% |
| DF90 | Base System | DF900 OfficeRight Folder | \$5,495.00 | 4505 | 18% | \$701.06 | \$525.00 | 25% |
| FD9R | Base System | Green FD78 Extended Power Stacker Factory Certified | \$875.00 | 717 | 18% | \$98.00 | \$73.50 | 25% |
| FD7S | Base System | Green DF500 Folder w/Green FD78 Extended Power Stacker Factory Certified | \$4,795.00 | 3931 | 18% | \$1,047.13 | \$785.00 | 25% |
| FD7R | Base System | Green DF500 Folder Factory Certified | \$3,995.00 | 3275 | 18% | \$949.13 | \$711.00 | 25% |
| SVWE | Accessories | Console with Caster Kit | \$1,295.00 | 1061 | 18% | \$70.06 | \$0.00 | 25% |
| DFCS | Accessories | Conveyor Stacker | \$795.00 | 651 | 18% | \$70.06 | \$52.50 | 25% |
| DFHC | Accessories | High Capacity Extension | \$295.00 | 241 | 18% | n/a | n/a | |
| DF2F | Accessories | Basic Installation and Training for Folder DF800/900 | \$0.00 | \$0.00 | 0% | n/a | n/a | |
| FDT0 | Accessories | Training and Installation | \$0.00 | \$0.00 | 0% | n/a | n/a | |

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Inserters | Offerors Response |
|---|-------------------|
| The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage(%) Discount off MSRP/Catalog | 10% |
| Percentage (%) Discount off Accessories | 10% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 16% |
| Maintenance | |
| Maintenance- Fixed for years 2-5 | MSRP less 5% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials- regular business hours | \$180/hr. |
| Time and Materials- outside business hours, weekends, and holidays | \$540/hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| PCN | Category | Description | MSRP | | | MSRP | | | Annual |
|------|----------------------|--------------------------------|-----------|----------------|------------|--------------|-------------|------------|--------|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENANCE* | Maintenance | % OFF MSRP | |
| | | | | | | | Years 2-5 | | |
| F7ZE | Inserters Production | 30" Table Extension | 581 | 523 | 10.0% | - | - | 5.0% | |
| FL2C | Inserters Production | Surefeed feeders-SE 900 EX | 4,968 | 4,471 | 10.0% | 400 | 380 | 5.0% | |
| FL2D | Inserters Production | Feeder-ECO 900 EX | 6,323 | 5,690 | 10.0% | 490 | 466 | 5.0% | |
| FL2E | Inserters Production | Belt Turnover | 8,065 | 7,258 | 10.0% | 650 | 618 | 5.0% | |
| FL2F | Inserters Production | Bump Turn | 4,516 | 4,065 | 10.0% | 364 | 346 | 5.0% | |
| FL3A | Inserters Production | RS Chassis 6 station 6X9 Pkg | 111,161 | 100,045 | 10.0% | 8,960 | 8,512 | 5.0% | |
| FL3C | Inserters Production | RS Chassis 9 station 6X9 Pkg | 126,355 | 113,719 | 10.0% | 10,184 | 9,675 | 5.0% | |
| FL3E | Inserters Production | RS Chassis 6 station 10X13 Pkg | 149,871 | 134,884 | 10.0% | 12,080 | 11,476 | 5.0% | |
| FL3G | Inserters Production | RS Chassis 9 station 10X13 Pkg | 165,065 | 148,558 | 10.0% | 13,304 | 12,639 | 5.0% | |
| FL3J | Inserters Production | RS Chassis 12 station 6X9 Pkg | 141,548 | 127,394 | 10.0% | 11,409 | 10,839 | 5.0% | |
| FL3K | Inserters Production | RS Chassis 12 sta 10X13 Pkg | 180,258 | 162,232 | 10.0% | 14,529 | 13,803 | 5.0% | |
| FLFB | Inserters Production | 10 X 13 Servo Feeder | 10,794 | 9,714 | 10.0% | 870 | 827 | 5.0% | |
| FLFC | Inserters Production | 6 X 9 Servo Feeder | 10,794 | 9,714 | 10.0% | 870 | 827 | 5.0% | |
| FLFD | Inserters Production | Surefeed feeders-SE 1200 EI | 5,419 | 4,877 | 10.0% | 437 | 415 | 5.0% | |
| FLFE | Inserters Production | Surefeed feeders-SE 1200 MP | 5,935 | 5,342 | 10.0% | 460 | 437 | 5.0% | |
| FLFH | Inserters Production | Feeder-SE 900 EI | 3,516 | 3,165 | 10.0% | 272 | 258 | 5.0% | |
| FLFM | Inserters Production | 2 up Cutter | 41,935 | 37,742 | 10.0% | 3,380 | 3,211 | 5.0% | |
| FLFN | Inserters Production | 20" inline folder | 23,477 | 21,130 | 10.0% | 1,892 | 1,797 | 5.0% | |
| FLFP | Inserters Production | Fold plates | 955 | 859 | 10.0% | 77 | 73 | 5.0% | |

| PCN | Category | Description | MSRP | | | MSRP | | Annual Maintenance | |
|------|----------------------|--|-----------|----------------|------------|--------------|-----------|--------------------|--|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENANCE* | Years 2-5 | % OFF MSRP | |
| FLN0 | Inserters Production | FlowMaster Blank Feeder | 1,387 | 1,248 | 10.0% | - | - | 5.0% | |
| FLU0 | Inserters Production | Friction Feeder 6X9 | 7,839 | 7,055 | 10.0% | 590 | 561 | 5.0% | |
| FLUB | Inserters Production | 6X9 Thin Material Kit Feeder | 7,839 | 7,055 | 10.0% | 590 | 561 | 5.0% | |
| FLV0 | Inserters Production | Friction Feeder 10X13 | 7,839 | 7,055 | 10.0% | 590 | 561 | 5.0% | |
| FLV1 | Inserters Production | Rotary Feeder (FlowMaster RS) | 20,000 | 18,000 | 10.0% | 1,547 | 1,470 | 5.0% | |
| FLVB | Inserters Production | 10X13 Thin Material Kit Feeder | 7,839 | 7,055 | 10.0% | 590 | 561 | 5.0% | |
| FLY6 | Inserters Production | Speed Sort 6' | 7,097 | 6,387 | 10.0% | 550 | 523 | 5.0% | |
| FLY7 | Inserters Production | Speed Sort 9' | 7,871 | 7,084 | 10.0% | 610 | 580 | 5.0% | |
| MD26 | Inserters Production | Speed Sort(9 Ft) | 7,871 | 7,084 | 10.0% | 610 | 580 | 5.0% | |
| MD30 | Inserters Production | Vacuum Base W- Pattern Reader | 19,355 | 17,419 | 10.0% | 1,560 | 1,482 | 5.0% | |
| RD2D | Inserters Production | Camera Scan-Input, Videk | 22,194 | 19,974 | 10.0% | 2,322 | 2,206 | 5.0% | |
| Y1A0 | Inserters Production | Bulk Feeder 6' | 6,452 | 5,806 | 10.0% | 500 | 475 | 5.0% | |
| Y1A1 | Inserters Production | Bulk Feeder 9' | 6,903 | 6,213 | 10.0% | 535 | 508 | 5.0% | |
| Y1B0 | Inserters Production | Flexible Bindery Interface - Integrated | 34,090 | 30,681 | 10.0% | 2,661 | 2,528 | 5.0% | |
| Y1B1 | Inserters Production | Flexible Bindery Interface - Standalone Retrofit | 47,781 | 43,003 | 10.0% | 3,730 | 3,544 | 5.0% | |
| Y1C2 | Inserters Production | Surefeed 9' Feedmax | 14,097 | 12,687 | 10.0% | 1,092 | 1,037 | 5.0% | |
| Y30Y | Inserters Production | VPS Stand | 1,613 | 1,452 | 10.0% | - | - | 5.0% | |
| Y30Z | Inserters Production | Pattern Reader | 6,581 | 5,923 | 10.0% | 187 | 178 | 5.0% | |
| Y3C0 | Inserters Production | Industrial Mount For Screen-Keyboard | 1,935 | 1,742 | 10.0% | 141 | 134 | 5.0% | |
| Y3C1 | Inserters Production | Add'l BW Mircovision Camera | 6,452 | 5,806 | 10.0% | 468 | 445 | 5.0% | |
| Y3C2 | Inserters Production | Read-Up Bracketry For FlowMaster | 3,226 | 2,903 | 10.0% | 234 | 222 | 5.0% | |
| Y3C3 | Inserters Production | MCS 2" Array System | 21,290 | 19,161 | 10.0% | 1,545 | 1,468 | 5.0% | |
| Y3C5 | Inserters Production | S-800 Near IR Dryer-9000 Watt | 9,677 | 8,710 | 10.0% | 234 | 222 | 5.0% | |
| Y3C6 | Inserters Production | MCS 4" Array System Single Head | 34,194 | 30,774 | 10.0% | 2,480 | 2,356 | 5.0% | |
| Y3C7 | Inserters Production | MCS 4" Array System 2" + 2" Heads | 34,194 | 30,774 | 10.0% | 2,480 | 2,356 | 5.0% | |
| Y3C8 | Inserters Production | MCS 6" Array System 4" + 2" Heads | 43,871 | 39,484 | 10.0% | 3,183 | 3,024 | 5.0% | |
| Y3C9 | Inserters Production | MCS 6" Array System Three 2" Heads | 43,871 | 39,484 | 10.0% | 3,183 | 3,024 | 5.0% | |
| Y3CA | Inserters Production | MCS 6" Array System Single Head | 43,871 | 39,484 | 10.0% | 3,183 | 3,024 | 5.0% | |
| Y3CB | Inserters Production | MCS 8" Array System 4" + 2" + 2" Heads | 53,548 | 48,194 | 10.0% | 3,885 | 3,691 | 5.0% | |
| Y3CD | Inserters Production | Industrial Mount For Screen-Keyboard | 968 | 871 | 10.0% | 69 | 66 | 5.0% | |
| Y3CE | Inserters Production | Perfect Match System | 41,935 | 37,742 | 10.0% | 3,042 | 2,890 | 5.0% | |
| Y3CF | Inserters Production | Perfect Match System With Read-Up Configuration | 45,161 | 40,645 | 10.0% | 3,276 | 3,112 | 5.0% | |

| PCN | Category | Description | MSRP | | | MSRP | | Annual Maintenance | |
|------|----------------------|--|-----------|----------------|------------|--------------|-----------|--------------------|--|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENANCE* | Years 2-5 | % OFF MSRP | |
| Y3CG | Inserters Production | Perfect Match Sys For Swingarms | 41,935 | 37,742 | 10.0% | 3,042 | 2,890 | 5.0% | |
| Y3CJ | Inserters Production | Add'l Perfect Match 2nd Machine Wiring | 9,032 | 8,129 | 10.0% | 656 | 623 | 5.0% | |
| Y3CK | Inserters Production | IMS Bulk Ink Supply For 2" Print Head | 3,613 | 3,252 | 10.0% | 262 | 249 | 5.0% | |
| Y3CL | Inserters Production | IMS Bulk Ink Supply For 4" Print Head | 4,774 | 4,297 | 10.0% | 347 | 330 | 5.0% | |
| Y3CZ | Inserters Production | 6' Feedmax | 11,516 | 10,365 | 10.0% | 864 | 821 | 5.0% | |
| Y3D0 | Inserters Production | Infrared Dryer-9000 Watt | - | - | 10.0% | 468 | 445 | 5.0% | |
| Y3DA | Inserters Production | Surefeed Feedmax S | 15,484 | 13,935 | 10.0% | 1,144 | 1,087 | 5.0% | |
| Y3DB | Inserters Production | Tabber with a 4 inch kit | 29,465 | 26,518 | 10.0% | 702 | 667 | 5.0% | |
| Y3DC | Inserters Production | Tabber with a 2 inch kit | 29,032 | 26,129 | 10.0% | 639 | 607 | 5.0% | |
| Y3F1 | Inserters Production | Divert (Attchd prior to IJ) | 6,452 | 5,806 | 10.0% | 500 | 475 | 5.0% | |
| Y3F3 | Inserters Production | 9' CONVEYOR | 5,161 | 4,645 | 10.0% | 416 | 395 | 5.0% | |
| Y3F4 | Inserters Production | 6' CONVEYOR | 4,516 | 4,065 | 10.0% | 364 | 346 | 5.0% | |
| Y3FB | Inserters Production | Select SW Add'l - Current User | 19,355 | 17,419 | 10.0% | 1,560 | 1,482 | 5.0% | |
| Y3FC | Inserters Production | Selects SW/HW-New User | 27,742 | 24,968 | 10.0% | 2,236 | 2,124 | 5.0% | |
| Y3FD | Inserters Production | Selects SW/HW-Database Cntrl | 27,742 | 24,968 | 10.0% | 2,236 | 2,124 | 5.0% | |
| Y3FF | Inserters Production | Output Scanning SW/HW | 31,613 | 28,452 | 10.0% | 2,548 | 2,421 | 5.0% | |
| Y3FG | Inserters Production | GIS 4250 - Stand alone Inkjet | 83,871 | 75,484 | 10.0% | 6,760 | 6,422 | 5.0% | |
| Y3FM | Inserters Production | 36" Flexible Inkjet Transport | 12,258 | 11,032 | 10.0% | 950 | 903 | 5.0% | |
| Y3FN | Inserters Production | 56" Flexible Inkjet Transport | 13,871 | 12,484 | 10.0% | 1,075 | 1,021 | 5.0% | |
| Y3FR | Inserters Production | 72" Flexible Inkjet Transport | 16,129 | 14,516 | 10.0% | 1,250 | 1,188 | 5.0% | |
| Y3FT | Inserters Production | 30" Dryer bases - Hi Temp | 3,355 | 3,019 | 10.0% | 260 | 247 | 5.0% | |
| Y3FY | Inserters Production | Divert Att'd (after inkjet) | 6,452 | 5,806 | 10.0% | 500 | 475 | 5.0% | |
| Y3FZ | Inserters Production | MCS Exp Mod max 3 addl cameras | 3,226 | 2,903 | 10.0% | 260 | 247 | 5.0% | |
| Z9U8 | Inserters Production | Std. Integr with ShtFdr at DMS FL | 9,677 | 9,194 | 5.0% | - | - | 5.0% | |
| Z9U9 | Inserters Production | Std. Integr - ShtFdr on site | 19,355 | 18,387 | 5.0% | - | - | 5.0% | |
| ZX10 | Inserters Production | Forceflex Feeder 14" | 6,710 | 6,039 | 10.0% | 520 | 494 | 5.0% | |
| ZX11 | Inserters Production | Forceflex Feeder 20" | 8,581 | 7,723 | 10.0% | 665 | 632 | 5.0% | |
| ZXA0 | Inserters Production | FMI Cut Sheet Input | 109,032 | 98,129 | 10.0% | 7,605 | 7,225 | 5.0% | |

| Folder/Inserters, Low Volume | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage(%) Discount off MSRP/Catalog | 20% |
| Percentage (%) Discount off Accessories | 20% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 30% |
| Maintenance | |
| Maintenance- Fixed for years 2-5 | 25% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials- regular business hours | \$180/hr. |
| Time and Materials- outside business hours, weekends, and holidays | \$360/hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| PCN | Category | Description | MSRP | | | Annual Maintenance | | |
|------|-------------|--|-------------|----------------|------------|--------------------|------------|------------|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENANCE* | Years 2-5 | % OFF MSRP |
| DI22 | Base System | OfficeRight DI200 (2) Station | \$3,600.00 | \$2,880.00 | 20% | \$730.40 | \$547.00 | 25% |
| DI23 | Base System | OfficeRight DI200 (3) Station | \$5,145.00 | \$4,116.00 | 20% | \$730.40 | \$547.00 | 25% |
| DI2R | Base System | Green OfficeRight DI200 (2) Station | \$2,645.00 | \$2,116.00 | 20% | \$581.00 | \$435.00 | 25% |
| DI3C | Base System | Factory Certified 3 Station DI380 with OMR | \$13,720.00 | \$10,976.00 | 20% | \$1,612.90 | \$1,209.00 | 25% |
| DI3F | Base System | 1 Station DI380 without OMR | \$7,345.00 | \$5,876.00 | 20% | \$1,612.90 | \$1,209.00 | 25% |
| DI3G | Base System | 2 Station DI380 without OMR | \$10,995.00 | \$8,796.00 | 20% | \$1,612.90 | \$1,209.00 | 25% |
| DI3H | Base System | 3 Station DI380 without OMR | \$12,620.00 | \$10,096.00 | 20% | \$1,612.90 | \$1,209.00 | 25% |
| DI4F | Base System | 3 Station DI425 with OMR | \$16,495.00 | \$13,196.00 | 20% | \$1,719.90 | \$1,290.00 | 25% |
| DI4G | Base System | 3 Station DI425 without OMR | \$15,395.00 | \$12,316.00 | 20% | \$1,719.90 | \$1,290.00 | 25% |
| DI4R | Base System | Green 3 Station DI425 with OMR Factory Certified | \$11,550.00 | \$9,240.00 | 20% | \$1,719.90 | \$1,290.00 | 25% |

| PCN | Category | Description | MSRP | | | MSRP | | Annual | % OFF MSRP |
|------|-------------|--|-------------|----------------|------------|-------------|------------|-------------|------------|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Years 2-5 | Maintenance | |
| DI4X | Base System | Green 3 Station DI425 without OMR Factory Certified | \$10,775.00 | \$8,620.00 | 20% | \$1,365.00 | \$1,023.00 | 25% | |
| DIMM | Accessories | DM500 - DM925 Interface (DI380/DI425) | \$3,195.00 | \$2,556.00 | 20% | n/a | n/a | | |
| DIMR | Accessories | DM1000/DM1100 interface (DI380/DI425) | 3195 | \$2,556.00 | 20% | n/a | n/a | | |
| DIRS | Accessories | OptiFlow Power Stacker | \$1,495.00 | \$1,196.00 | 20% | \$140.00 | \$105.00 | 25% | |
| DIT0 | Accessories | Height Adjustable Table, 72in. w/Shelf & Locking Doors | \$1,795.00 | \$1,436.00 | 20% | n/a | n/a | | |
| DIT1 | Accessories | Height Adjustable Table, 60in. w/Shelf & Locking Doors | \$1,595.00 | \$1,276.00 | 20% | n/a | n/a | | |
| DIT2 | Accessories | Height Adjustable Table, 60in. w/Shelf | \$1,425.00 | \$1,140.00 | 20% | n/a | n/a | | |
| DITA | Accessories | Install & Training for Power Stackers | \$0.00 | \$0.00 | 0% | n/a | n/a | | |
| DP19 | Accessories | OfficeRight Additional Sheet Feeder | \$1,195.00 | \$956.00 | 20% | n/a | n/a | | |
| F35B | Accessories | Operator Training for DI380/DI425, 1 hour | \$0.00 | \$0.00 | - | n/a | n/a | | |
| F37A | Accessories | OMR Add-On Scanning Kit for DI380/DI425 | \$1,250.00 | \$1,000.00 | 20% | n/a | n/a | | |
| F37S | Accessories | Enhanced OMR Option for DI380/DI425 | \$1,500.00 | \$1,200.00 | 20% | n/a | n/a | | |
| F3C1 | Accessories | OMR Operator Training for DI380/DI425, 1 hour | \$0.00 | \$0.00 | 0% | n/a | n/a | | |
| F3C2 | Accessories | Product Application Support Training for DI380/DI425 | \$325.00 | \$260.00 | 20% | n/a | n/a | | |
| F3C3 | Accessories | OMR Add-On Scanning Kit Training and Installation | \$0.00 | \$0.00 | 0% | n/a | n/a | | |
| WSSB | Accessories | PlanetPress EnvelopeNow | \$995.00 | \$796.00 | 20% | n/a | n/a | | |

| Folder/Inserters, Medium Volume | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage(%) Discount off MSRP/Catalog | 20% |
| Percentage (%) Discount off Accessories | 20% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 30% |
| Maintenance | |
| Maintenance- Fixed for years 2-5 | 25% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials- regular business hours | \$180/hr. |
| Time and Materials- outside business hours, weekends, and holidays | \$360/hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| PCN | Category | Description | MSRP | | % OFF MSRP | MSRP | Annual | % OFF MSRP |
|------|-------------|--|-------------|----------------|------------|--------------|-----------------------|------------|
| | | | EQUIPMENT | contract price | | MAINTENACE * | Maintenance Years 2-5 | |
| DI53 | Base System | DI500 3 Station DI500 3 Station w/DIT1 60 in. | \$17,995.00 | \$14,396.00 | 20% | \$2,487.60 | \$1,865.00 | 25% |
| DI5A | Base System | Table w/Locking Doors | \$19,590.00 | \$15,672.00 | 20% | \$2,487.60 | \$1,865.00 | 25% |
| DI5C | Base System | DI500 4 Station | \$18,995.00 | \$15,196.00 | 20% | \$2,487.60 | \$1,865.00 | 25% |
| DI5D | Base System | DI500 5 Station | \$20,995.00 | \$16,796.00 | 20% | \$2,487.60 | \$1,865.00 | 25% |
| DI5E | Base System | DI500 6 Station Green DI500 4 Station Factory | \$22,995.00 | \$18,396.00 | 20% | \$2,487.60 | \$1,865.00 | 25% |
| DI5W | Base System | Certified Green DI500 6 Station Factory | \$13,295.00 | \$10,636.00 | 20% | \$2,073.00 | \$1,554.00 | 25% |
| DI5Z | Base System | Certified | \$16,095.00 | \$12,876.00 | 20% | \$2,073.00 | \$1,554.00 | 25% |
| DI64 | Base System | DI600 4 Station | \$21,045.00 | \$16,836.00 | 20% | \$2,487.60 | \$1,865.00 | 25% |
| DI65 | Base System | DI600 5 Station | \$23,595.00 | \$18,876.00 | 20% | \$2,487.60 | \$1,865.00 | 25% |
| DI66 | Base System | DI600 6 Station DI600 4 Station w/DIT1 60 in. | \$25,825.00 | \$20,660.00 | 20% | \$2,487.60 | \$1,865.00 | 25% |
| DI6A | Base System | Table w/Locking Doors DI600 6 Station w/DIT0 72 in. | \$21,545.00 | \$17,236.00 | 20% | \$2,487.60 | \$1,865.00 | 25% |
| DI6B | Base System | Table w/Locking Doors | \$26,825.00 | \$21,460.00 | 20% | \$2,487.60 | \$1,865.00 | 25% |

| PCN | Category | Description | MSRP | | | MSRP | Annual | % OFF MSRP |
|------|-------------|--|-------------|----------------|------------|------------|-------------|------------|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE | Maintenance | |
| | | | | | | * | Years 2-5 | |
| DI6C | Base System | DI600 4 Station w/DIT2 60 in. Table | \$22,470.00 | \$17,976.00 | 20% | \$2,487.60 | \$1,865.00 | 25% |
| DI6G | Base System | DI600 6 Station w/DIT2 60 in. OptiFlow Table | \$27,250.00 | \$21,800.00 | 20% | \$2,487.60 | \$1,865.00 | 25% |
| DIBE | Accessories | OptiFlow Belt Stacker no stand, in line | \$2,800.00 | \$2,240.00 | 20% | \$189.00 | \$142.00 | 25% |
| DIBF | Accessories | OptiFlow Belt Stacker with install to height stand | \$3,295.00 | \$2,636.00 | 20% | \$189.00 | \$142.00 | 25% |
| DIMN | Accessories | DM500 - DM925 Interface (DI500/DI600) | \$3,195.00 | \$2,556.00 | 20% | n/a | n/a | |
| DIMT | Accessories | DM1000/DM1100 Interface (DI500/DI600) | 3195 | \$2,556.00 | 20% | n/a | n/a | |
| DIPS | Accessories | OptiFlow Power Stacker | \$1,495.00 | \$1,196.00 | 20% | \$140.00 | \$105.00 | 25% |
| DITB | Accessories | Operator Training for DI500/DI600 | \$545.00 | \$436.00 | 20% | n/a | n/a | |
| DITC | Accessories | Product Application Support Training for DI500/DI600 | \$435.00 | \$348.00 | 20% | n/a | n/a | |
| DITD | Accessories | DI500/DI600 OMR Install & Operator Training | \$765.00 | \$612.00 | 20% | n/a | n/a | |
| DIVN | Accessories | Training for DI500/DI600 OMR Matching Module | \$215.00 | \$172.00 | 20% | n/a | n/a | |
| DIVT | Accessories | Training for DI500/DI600 OMR Single & Z Fold Selective Feed Module | \$435.00 | \$348.00 | 20% | n/a | n/a | |
| DNR1 | Accessories | DI500 OMR Level 1 Basic | \$1,000.00 | \$800.00 | 20% | n/a | n/a | |
| DNR2 | Accessories | DI500 OMR Level 2 Advanced | \$2,500.00 | \$2,000.00 | 20% | n/a | n/a | |
| DNR3 | Accessories | DI600 OMR Level 1 Basic | \$1,250.00 | \$1,000.00 | 20% | n/a | n/a | |
| DNR4 | Accessories | DI600 OMR Level 2 Advanced | \$3,000.00 | \$2,400.00 | 20% | n/a | n/a | |
| DNR6 | Accessories | DI500/DI600 OMR Single & Z Fold Selective Feed Module | \$1,500.00 | \$1,200.00 | 20% | n/a | n/a | |
| DNR7 | Accessories | DI500/DI600 OMR Matching Module | \$1,500.00 | \$1,200.00 | 20% | n/a | n/a | |

| Folder/Inserters, High Volume | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage(%) Discount off MSRP/Catalog | 40% |
| Percentage (%) Discount off Accessories | 40% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 30% |
| Maintenance | |
| Maintenance- Fixed for years 2-5 | 25% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials- regular business hours | \$180/hr. |
| Time and Materials- outside business hours, weekends, and holidays | \$360/hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| PCN | Category | Description | MSRP EQUIPMENT | contract price | % OFF MSRP | MSRP MAINTENANCE* | Annual Maintenance Years 2-5 | % OFF MSRP |
|------|-------------|--|----------------|----------------|------------|-------------------|------------------------------|------------|
| DI90 | Base System | DI900 Inserting System: 4 Feeder Tower | \$37,095.00 | \$22,257.00 | 40% | \$3,404.60 | \$2,553.00 | 25% |
| DI91 | Base System | DI900: 2 Feeder Tower w/ High Cap Sheet Feeder | \$41,095.00 | \$24,657.00 | 40% | \$4,166.60 | \$3,124.00 | 25% |
| DI95 | Base System | DI950 Inserting System: 4 Feeder Tower | \$43,695.00 | \$26,217.00 | 40% | \$4,170.12 | \$3,109.00 | 25% |
| DI96 | Base System | DI950: 2 Feeder Tower w/ High Cap Sheet Feeder | \$47,695.00 | \$28,617.00 | 40% | \$4,932.12 | \$3,680.00 | 25% |
| DI9A | Base System | DI900 Base System | \$31,595.00 | \$18,957.00 | 40% | \$3,404.60 | \$2,553.00 | 25% |
| DI9B | Base System | DI950 Base System | \$38,195.00 | \$22,917.00 | 40% | \$4,170.12 | \$3,109.00 | 25% |
| DI9C | Base System | DI950: Enhanced Base System | \$60,000.00 | \$36,000.00 | 40% | \$8,153.28 | \$6,114.96 | 25% |

| PCN | Category | Description | MSRP | | | MSRP | | Annual | % OFF MSRP |
|------|-------------|--|-------------|----------------|------------|--------------|-------------|--------|------------|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENANCE* | Maintenance | | |
| | | | | | | | Years 2-5 | | |
| D19G | Base System | DI900 4 Feeder Tower , 60 in. Table | \$39,545.00 | \$23,727.00 | 40% | \$3,404.60 | \$2,553.00 | 25% | |
| D19H | Base System | DI900 4 Feeder Tower , High Capacity Sheet Feeder , 90 in. Table | \$46,295.00 | \$27,777.00 | 40% | \$4,166.60 | \$3,124.00 | 25% | |
| D19J | Base System | DI950 4 Feeder Tower , High Capacity Sheet Feeder , 90 in. Table | \$52,895.00 | \$31,737.00 | 40% | \$4,932.12 | \$3,680.00 | 25% | |
| D19K | Base System | DI900 Standard Package: 4 Feeder Tower, 60 in. Table, Optiflow Power Stacker and Training | \$42,435.00 | \$25,461.00 | 40% | \$3,544.60 | \$2,658.00 | 25% | |
| D19L | Base System | DI950 Premium Package: 4 Feeder Tower, High Cap Sheet Feeder, 90 in. Table w/Extention, Belt Stacker, Scanning Software and Training | \$66,310.00 | \$39,786.00 | 40% | \$5,628.12 | \$4,202.00 | 25% | |
| D19M | Base System | DI950: 2 Feeder Tower w/Universal Feeder | \$77,000.00 | \$46,200.00 | 40% | \$11,277.28 | \$7,707.00 | 32% | |
| D19N | Base System | DI950: 4 Feeder Tower w/Universal Feeder | \$84,000.00 | \$50,400.00 | 40% | \$11,277.28 | \$7,707.00 | 32% | |
| DIBA | Accessories | OptiFlow Belt Stacker no stand, in line | \$2,800.00 | \$1,680.00 | 40% | \$189.00 | \$141.00 | 25% | |
| DIBB | Accessories | OptiFlow Belt Stacker with install to height stand | \$3,295.00 | \$1,977.00 | 40% | \$189.00 | \$141.00 | 25% | |
| DIBC | Accessories | OptiFlow Tandem Belt Stacker no stand | \$4,500.00 | \$2,700.00 | 40% | \$189.00 | \$141.00 | 25% | |
| DIBD | Accessories | OptiFlow Tandem Belt Stacker with install to height stand, in line | \$5,000.00 | \$3,000.00 | 40% | \$189.00 | \$141.00 | 25% | |
| DIBX | Accessories | 2nd Stacker 4 Tandem Belt Stacker | \$0.00 | \$0.00 | #DIV/0! | \$189.00 | \$141.00 | 25% | |
| DIHS | Accessories | Non-contact Keyboard Wedge Scanner | \$1,495.00 | \$897.00 | 40% | \$270.00 | \$202.00 | 25% | |

| PCN | Category | Description | MSRP | contract price | % OFF MSRP | MSRP | Annual | % OFF MSRP |
|------|-------------|---|-------------|----------------|------------|--------------|-------------|------------|
| | | | EQUIPMENT | | | MAINTENANCE* | Maintenance | |
| | | | | | | | Years 2-5 | |
| DIPK | Accessories | Process Verification Connection Kit for Multiple Inserters | \$1,000.00 | \$600.00 | 40% | n/a | n/a | 25% |
| DIPV | Accessories | Process Verification w/Adapter Kit, PC, and Monitor | \$10,000.00 | \$6,000.00 | 40% | \$453.00 | \$339.00 | 25% |
| DIPW | Accessories | Process Verification Software | \$5,400.00 | \$3,240.00 | 40% | n/a | n/a | 25% |
| DIRM | Accessories | Flat Screen Monitor Mount and PC Storage Bin for IDP | \$950.00 | \$570.00 | 40% | n/a | n/a | 25% |
| DIT8 | Accessories | Height Adjustable Table, 60in. No Doors, Sliding Shelf | \$2,450.00 | \$1,470.00 | 40% | n/a | n/a | 25% |
| DIT9 | Accessories | Height Adjustable Table, 90in. No Doors, Sliding Shelf | \$2,700.00 | \$1,620.00 | 40% | n/a | n/a | 25% |
| DITM | Accessories | Height Adjustable Table, 60in. w/Locking Doors, Sliding Shelf | \$2,700.00 | \$1,620.00 | 40% | n/a | n/a | 25% |
| DITR | Accessories | 90 in. Motorized Table Extension | \$1,640.00 | \$984.00 | 40% | n/a | n/a | 25% |
| DITS | Accessories | Scanning Installation & Operator Training | \$545.00 | \$327.00 | 40% | n/a | n/a | 25% |
| DITT | Accessories | Operator Training for DI900/DI950 | \$1,320.00 | \$792.00 | 40% | n/a | n/a | 25% |
| DITU | Accessories | Installation & Training for High Capacity Sheet Feeder | \$420.00 | \$252.00 | 40% | n/a | n/a | 25% |
| DITV | Accessories | Install & Training for Stackers | \$215.00 | \$129.00 | 40% | n/a | n/a | 25% |
| DITW | Accessories | Product Application Support Training for DI900/DI950 | \$545.00 | \$327.00 | 40% | n/a | n/a | 25% |
| DIVP | Accessories | OptiFlow Power Stacker Installation & Training for | \$1,495.00 | \$897.00 | 40% | \$140.00 | \$105.00 | 25% |
| DIVX | Accessories | Integrated Printer w/PC | \$2,365.00 | \$1,419.00 | 40% | n/a | n/a | |

| PCN | Category | Description | MSRP | | | MSRP | | Annual | % OFF MSRP |
|---------|-------------|--|-------------|----------------|------------|--------------|-------------|--------|------------|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENANCE* | Maintenance | | |
| | | | | | | | Years 2-5 | | |
| DIVY | Accessories | Installation & Training for Integrated Printer | \$3,438.00 | \$2,062.80 | 40% | n/a | n/a | | |
| DIWD | Accessories | Installation & Training for Process Verification w/PC | \$1,293.00 | \$775.80 | 40% | n/a | n/a | | |
| DIWE | Accessories | Installation & Training for Process Verification | \$2,365.00 | \$1,419.00 | 40% | n/a | n/a | | |
| DIWF | Accessories | Installation & Training for Flats Sealer | \$330.00 | \$198.00 | 40% | n/a | n/a | | |
| DIXT | Accessories | Exit Transport | \$1,500.00 | \$900.00 | 40% | n/a | n/a | | |
| DIZG | Accessories | Installation & Training for High Capacity Loader | \$380.00 | \$228.00 | 40% | n/a | n/a | | |
| DIZH | Accessories | Installation & Training for Universal Feeder | \$380.00 | \$228.00 | 40% | n/a | n/a | | |
| F700327 | Accessories | Special Tower Feeder Kit | \$250.00 | \$150.00 | 40% | n/a | n/a | | |
| F72D | Accessories | Datamatrix Scanning for High Capacity Sheet Feeder | \$8,600.00 | \$5,160.00 | 40% | \$1,109.22 | \$832.00 | 25% | |
| F736 | Accessories | Standard OMR Top/Bottom Scanner Kit - Universal Feeder Only | \$8,500.00 | \$5,100.00 | 40% | \$1,495.00 | \$1,121.00 | 25% | |
| F737 | Accessories | Standard Barcode Reader Kit (Picket Only) - Universal Feeder Only | \$5,000.00 | \$3,000.00 | 40% | \$879.00 | \$659.00 | 25% | |
| F738 | Accessories | Moving Beam Barcode Scanner Kit for Universal Feeder (Picket & Ladder) | \$12,500.00 | \$7,500.00 | 40% | \$2,200.00 | \$1,650.00 | 25% | |
| F739 | Accessories | Custom Scanning Software for Universal Feeder | \$15,200.00 | \$9,120.00 | 40% | \$2,673.00 | \$2,004.00 | 25% | |
| F745 | Accessories | 2D Scanning | \$15,200.00 | \$9,120.00 | 40% | \$4,976.10 | \$3,732.00 | 25% | |
| F762 | Accessories | Moving Beam Scanner | \$8,895.00 | \$5,337.00 | 40% | \$1,566.36 | \$1,174.00 | 25% | |
| F763 | Accessories | 2D Output scanner | \$13,995.00 | \$8,397.00 | 40% | \$2,441.88 | \$1,831.00 | 25% | |
| F769 | Accessories | Custom 2 Channel OMR | \$16,400.00 | \$9,840.00 | 40% | \$2,886.48 | \$2,164.00 | 25% | |
| F780183 | Accessories | Sheet/Flat Env. Tray | \$200.00 | \$120.00 | 40% | n/a | n/a | | |
| F780184 | Accessories | Insert Tray | \$200.00 | \$120.00 | 40% | n/a | n/a | | |
| F790018 | Accessories | 18 in. Table Extension | \$350.00 | \$210.00 | 40% | n/a | n/a | | |
| F790019 | Accessories | 30 in. Table Extension | \$450.00 | \$270.00 | 40% | n/a | n/a | | |
| F790052 | Accessories | 42 in. Table Extension | \$500.00 | \$300.00 | 40% | n/a | n/a | | |

| PCN | Category | Description | MSRP | | | MSRP | | Annual | |
|---------|-------------|---|-------------|----------------|------------|--------------|------------|------------|-----|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENANCE* | Years 2-5 | % OFF MSRP | |
| F790250 | Accessories | Scanner Mounting Kit for High Capacity Sheet Feeder | \$795.00 | \$477.00 | 40% | n/a | | n/a | |
| F7DI | Accessories | Bottom Address Inverter Kit Black & White Integrated | \$695.00 | \$417.00 | 40% | n/a | | n/a | |
| F7DP | Accessories | Printer with PC Package Black & White Integrated | \$19,000.00 | \$11,400.00 | 40% | \$3,091.00 | \$2,318.00 | | 25% |
| F7DS | Accessories | Printer | \$18,000.00 | \$10,800.00 | 40% | \$2,638.00 | \$1,978.00 | | 25% |
| F7DU | Accessories | High Capacity Feeder Adapter (for Color IDP only) | \$1,995.00 | \$1,197.00 | 40% | n/a | | n/a | |
| F7FS | Accessories | High Capacity Sheet Feeder Fixed Beam OMR & Barcode Scanning Hardware w/ Basic Integrity OMR Software | \$2,500.00 | \$1,500.00 | 40% | n/a | | n/a | |
| F7FT | Accessories | Flats Sealer | \$3,750.00 | \$2,250.00 | 40% | n/a | | n/a | |
| F7HC | Accessories | High Capacity Sheet Feeder High Capacity Loader for | \$6,500.00 | \$3,900.00 | 40% | \$762.00 | \$571.00 | | 25% |
| F7HS | Accessories | Universal Feeder | \$13,150.00 | \$7,890.00 | 40% | \$2,224.00 | \$1,668.00 | | 25% |
| F7MM | Accessories | Mail Machine Interface for the DM800i | \$3,195.00 | \$1,917.00 | 40% | n/a | | n/a | |
| F7MP | Accessories | Mail Machine Interface for the DM1100 | \$3,195.00 | \$1,917.00 | 40% | n/a | | n/a | |
| F7MS | Accessories | Moving Beam Picket Barcode Scanner for High Capacity Sheet Feeder | \$3,500.00 | \$2,100.00 | 40% | \$189.00 | \$141.00 | | 25% |
| F7MT | Accessories | Mail Machine Interface for Connect+ 1000/2000 | \$3,195.00 | \$1,917.00 | 40% | n/a | | n/a | |
| F7MU | Accessories | Mail Machine Interface for Connect+ 3000 | \$3,195.00 | \$1,917.00 | 40% | n/a | | n/a | |
| F7S1 | Accessories | Enhanced Integrity OMR | \$1,500.00 | \$900.00 | 40% | n/a | | n/a | |
| F7S2 | Accessories | Selective Operations OMR | \$1,500.00 | \$900.00 | 40% | n/a | | n/a | |
| F7SB | Accessories | Barcode Scanning Software | \$3,000.00 | \$1,800.00 | 40% | n/a | | n/a | |
| F7T2 | Accessories | 2 Feeder Tower | \$3,000.00 | \$1,800.00 | 40% | n/a | | n/a | |

| PCN | Category | Description | MSRP EQUIPMENT | contract price | % OFF MSRP | MSRP MAINTENANCE* | Annual Maintenance Years 2-5 | % OFF MSRP |
|------------|-----------------|---|---------------------------|-----------------------|-------------------|------------------------------|---|-------------------|
| F7T4 | Accessories | 4 Feeder Tower | \$5,500.00 | \$3,300.00 | 40% | n/a | n/a | |
| F7TB | Accessories | Tower OMR & Barcode Scanning Hardware w/ Basic Integrity OMR Software | \$2,500.00 | \$1,500.00 | 40% | \$317.00 | \$237.00 | 25% |
| F90G | Accessories | AVS (Advanced Verification System) Control Kit | \$32,995.00 | \$19,797.00 | 40% | \$5,800.46 | \$4,350.35 | 25% |
| F90H | Accessories | AVS Letter Exit Scan | \$5,495.00 | \$3,297.00 | 40% | n/a | n/a | |
| F90J | Accessories | AVS Flat Exit Scan | \$5,495.00 | \$3,297.00 | 40% | n/a | n/a | |

| Folder/Inserters, Production | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage(%) Discount off MSRP/Catalog | 32% |
| Percentage (%) Discount off Accessories | 32% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 25% |
| Maintenance | |
| Maintenance- Fixed for years 2-5 | MSRP less 5% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials- regular business hours | \$180/hr. |
| Time and Materials- outside business hours, weekends, and holidays | \$360/hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| PCN | Category | Description | MSRP EQUIPMENT | | | MSRP MAINTENANCE* | Annual Maintenance | |
|------|-----------------------------|--------------------------------|----------------|------------|-----------|-------------------|--------------------|------|
| | | | contract price | % OFF MSRP | Years 2-5 | | % OFF MSRP | |
| 921H | Folder Inserters Production | Upper Fold Plate | 774 | 526 | 32.0% | - | - | 5.0% |
| 921J | Folder Inserters Production | Lower Fold Plate | 774 | 526 | 32.0% | - | - | 5.0% |
| 921K | Folder Inserters Production | Lower Deflector | 774 | 526 | 32.0% | - | - | 5.0% |
| 921L | Folder Inserters Production | Upper Deflector | 774 | 526 | 32.0% | - | - | 5.0% |
| 921V | Folder Inserters Production | Add. Folding capability | 9,916 | 6,743 | 32.0% | 692 | 657 | 5.0% |
| 922R | Folder Inserters Production | 6-1-4" Lower Buckle Chute | 5,355 | 3,641 | 32.0% | 419 | 398 | 5.0% |
| DITP | Folder Inserters Production | 90" Table- 110V | 3,484 | 2,369 | 32.0% | - | - | 5.0% |
| F7ZE | Folder Inserters Production | 30" Table Extension | 581 | 395 | 32.0% | - | - | 5.0% |
| FL56 | Folder Inserters Production | MSE Top Edge Marker | 11,381 | 7,739 | 32.0% | 794 | 754 | 5.0% |
| FL57 | Folder Inserters Production | Bottom Edge Marker 6X9 | 11,381 | 7,739 | 32.0% | 794 | 754 | 5.0% |
| FL58 | Folder Inserters Production | Bottom Edge Marker 10x13 | 11,381 | 7,739 | 32.0% | 794 | 754 | 5.0% |
| FL7E | Folder Inserters Production | 9' Flat Collecting Conveyor | 6,581 | 4,475 | 32.0% | 253 | 240 | 5.0% |
| R254 | Folder Inserters Production | Forms Conveyor-Domestic | 12,658 | 8,607 | 32.0% | 1,850 | 1,758 | 5.0% |
| R257 | Folder Inserters Production | Low Cap Divert w-Smart Deflect | 8,123 | 5,523 | 32.0% | 567 | 538 | 5.0% |
| R503 | Folder Inserters Production | DC Meterlink Kit (6500 Series) | 1,484 | 1,009 | 32.0% | 173 | 164 | 5.0% |
| R751 | Folder Inserters Production | DM16K (Non-PB Upgrade) | 23,865 | 16,228 | 32.0% | 1,606 | 1,526 | 5.0% |
| R752 | Folder Inserters Production | DM16K (PB Upgrade) | 23,865 | 16,228 | 32.0% | 1,606 | 1,526 | 5.0% |

| PCN | Category | Description | MSRP | | | MSRP | | Annual | |
|------|-----------------------------|---|-----------|----------------|------------|--------------|-------------|-----------|------------|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENANCE* | Maintenance | Years 2-5 | % OFF MSRP |
| R753 | Folder Inserters Production | DM16KR (Non-PB Upgrade) | 23,865 | 16,228 | 32.0% | 1,606 | 1,526 | 5.0% | |
| R754 | Folder Inserters Production | DM16KR (PB Upgrade) | 23,865 | 16,228 | 32.0% | 1,606 | 1,526 | 5.0% | |
| R756 | Folder Inserters Production | DM Infinity DM16KR Non PB | 23,865 | 16,228 | 32.0% | 1,606 | 1,526 | 5.0% | |
| R764 | Folder Inserters Production | DM16KR (New Placements) | 23,865 | 16,228 | 32.0% | 1,606 | 1,526 | 5.0% | |
| R766 | Folder Inserters Production | DM16KR (New - Competitive Displacement) | 23,865 | 16,228 | 32.0% | 1,606 | 1,526 | 5.0% | |
| R767 | Folder Inserters Production | DM INFINITY-MPS26K Resett | 40,639 | 27,634 | 32.0% | 2,835 | 2,693 | 5.0% | |
| R76X | Folder Inserters Production | B&H Modular Output Kit | 671 | 456 | 32.0% | - | - | 5.0% | |
| R770 | Folder Inserters Production | DM Infinity Non-PB System Install | 671 | 456 | 32.0% | - | - | 5.0% | |
| R77H | Folder Inserters Production | R150-6500 Series Seal Only Head | 1,548 | 1,053 | 32.0% | - | - | 5.0% | |
| R77W | Folder Inserters Production | B&H Integrated Output Kit | 1,678 | 1,141 | 32.0% | - | - | 5.0% | |
| R77X | Folder Inserters Production | Accessory Kit (Hasler, Short Deck, S309) | 406 | 276 | 32.0% | - | - | 5.0% | |
| R77Z | Folder Inserters Production | DM Infinity Stand - Non PB Sys | 671 | 456 | 32.0% | - | - | 5.0% | |
| R7AZ | Folder Inserters Production | Weigh On The Fly Software | 23,510 | 15,987 | 32.0% | 2,733 | 2,596 | 5.0% | |
| RD87 | Folder Inserters Production | Prime DC | 53,175 | 36,159 | 32.0% | 6,182 | 5,872 | 5.0% | |
| RD88 | Folder Inserters Production | Advanced DC | 116,968 | 79,538 | 32.0% | 13,598 | 12,918 | 5.0% | |
| RD8A | Folder Inserters Production | Upgrade Prime To Advanced DC | 70,968 | 48,258 | 32.0% | 8,250 | 7,838 | 5.0% | |
| RD8N | Folder Inserters Production | DC Idle Time Control, Per Inserter | 6,452 | 4,387 | 32.0% | 1,000 | 950 | 5.0% | |
| RD92 | Folder Inserters Production | Filebase Enabler | 20,645 | 14,039 | 32.0% | 2,400 | 2,280 | 5.0% | |
| RD93 | Folder Inserters Production | Application Support - Per Job-Field | 7,129 | 4,848 | 32.0% | - | - | 5.0% | |
| RD96 | Folder Inserters Production | File Server Set-Up Charge | - | - | 32.0% | 2,551 | 2,423 | 5.0% | |
| RDA8 | Folder Inserters Production | Scanning Kit - Moving Beam (Input Or Output, Per Chnl) | 6,387 | 4,343 | 32.0% | 445 | 423 | 5.0% | |
| RDA9 | Folder Inserters Production | Camera Scan Kit (Non-Cognex; Input Or Output, Per Chnl) | 12,903 | 8,774 | 32.0% | 1,080 | 1,026 | 5.0% | |
| RDFW | Folder Inserters Production | DC Verify Foundation 1-4 | 69,677 | 47,381 | 32.0% | 6,100 | 5,795 | 5.0% | |
| RDFX | Folder Inserters Production | DC Verify Foundation 5+ | 96,774 | 65,806 | 32.0% | 12,700 | 12,065 | 5.0% | |
| RDFY | Folder Inserters Production | DC Verify Prime DC Sys | 32,258 | 21,935 | 32.0% | 6,500 | 6,175 | 5.0% | |
| RDFZ | Folder Inserters Production | DC Verify Adv DC Sys | 12,903 | 8,774 | 32.0% | 100 | 95 | 5.0% | |
| RDGE | Folder Inserters Production | DFWords Ent Server | 54,194 | 36,852 | 32.0% | 6,300 | 5,985 | 5.0% | |
| RDHO | Folder Inserters Production | MPS/APS Advanced DC | 121,290 | 82,477 | 32.0% | 14,100 | 13,395 | 5.0% | |
| RDPM | Folder Inserters Production | Local DC Insite - Base - 4 Inserters or Less | 12,903 | 8,774 | 32.0% | 2,000 | 1,900 | 5.0% | |
| RDPN | Folder Inserters Production | DFW Insite - Std (5+ Systems) | 25,806 | 17,548 | 32.0% | 4,000 | 3,800 | 5.0% | |

| PCN | Category | Description | MSRP | | | Annual Maintenance | | |
|------|-----------------------------|--------------------------------|-----------|----------------|------------|--------------------|-----------|------------|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENANCE* | Years 2-5 | % OFF MSRP |
| RDV | Folder Inserters Production | DFWorks Std Server Pkg | 56,129 | 38,168 | 32.0% | 5,700 | 5,415 | 5.0% |
| RDYA | Folder Inserters Production | Hand Held Barcode-OCR Scanner | 826 | 562 | 32.0% | 100 | 95 | 5.0% |
| Y103 | Folder Inserters Production | Forms Conveyor, In-Line | 17,548 | 11,933 | 32.0% | 1,224 | 1,163 | 5.0% |
| Y12A | Folder Inserters Production | 1/8" L>R Blade Block Assy | 16,129 | 10,968 | 32.0% | - | - | 5.0% |
| Y12B | Folder Inserters Production | 1/6" L>R Blade Block Assy | 16,129 | 10,968 | 32.0% | - | - | 5.0% |
| Y12C | Folder Inserters Production | 1/4" L>R Blade Block Assy | 16,129 | 10,968 | 32.0% | - | - | 5.0% |
| Y12D | Folder Inserters Production | Dual Blade Block Assy | 16,129 | 10,968 | 32.0% | - | - | 5.0% |
| Y12E | Folder Inserters Production | 7.8MM L>R Blade Block Assy | 16,129 | 10,968 | 32.0% | - | - | 5.0% |
| Y12F | Folder Inserters Production | 1/8" R>L Blade Block Assy | 16,129 | 10,968 | 32.0% | - | - | 5.0% |
| Y12G | Folder Inserters Production | 1/6" R>L Blade Block Assy | 16,129 | 10,968 | 32.0% | - | - | 5.0% |
| Y12H | Folder Inserters Production | 1/4" R>L Blade Block Assy | 16,129 | 10,968 | 32.0% | - | - | 5.0% |
| Y12K | Folder Inserters Production | 7.8MM R>L Blade Block Assy | 16,129 | 10,968 | 32.0% | - | - | 5.0% |
| Y13A | Folder Inserters Production | Trim Kit Right W- Bucket | 3,032 | 2,062 | 32.0% | 212 | 201 | 5.0% |
| Y13B | Folder Inserters Production | Trim Kit Left W- Bucket | 3,032 | 2,062 | 32.0% | 212 | 201 | 5.0% |
| Y13C | Folder Inserters Production | Trim Kit Center | 3,032 | 2,062 | 32.0% | 212 | 201 | 5.0% |
| Y13D | Folder Inserters Production | Trim Kit Right W- Funnel | 3,032 | 2,062 | 32.0% | 212 | 201 | 5.0% |
| Y13E | Folder Inserters Production | Trim Kit Left W- Funnel | 3,032 | 2,062 | 32.0% | 212 | 201 | 5.0% |
| Y13F | Folder Inserters Production | Dual Slit Assembly With Bucket | 4,265 | 2,900 | 32.0% | 297 | 283 | 5.0% |
| Y13G | Folder Inserters Production | Dual Slit Assembly With Funnel | 4,065 | 2,764 | 32.0% | 284 | 269 | 5.0% |
| Y15F | Folder Inserters Production | Bouncing Buckle Chute < 5 Pgs | 3,871 | 2,632 | 32.0% | 270 | 257 | 5.0% |
| Y15G | Folder Inserters Production | Bouncing Buckle Chute > 5 Pgs | 3,871 | 2,632 | 32.0% | 270 | 257 | 5.0% |
| Y15J | Folder Inserters Production | Bouncing Buckle Chute | 3,871 | 2,632 | 32.0% | 270 | 257 | 5.0% |
| Y15K | Folder Inserters Production | Mini Buckle Chute | 3,871 | 2,632 | 32.0% | 270 | 257 | 5.0% |
| Y15L | Folder Inserters Production | Lower 14" Buckle Chute | 3,871 | 2,632 | 32.0% | 270 | 257 | 5.0% |
| Y15U | Folder Inserters Production | Upper 14" Buckle Chute | 3,871 | 2,632 | 32.0% | 270 | 257 | 5.0% |
| Y180 | Folder Inserters Production | Elevator Module | 12,839 | 8,730 | 32.0% | 896 | 851 | 5.0% |
| Y194 | Folder Inserters Production | Funnel Assembly | 1,142 | 777 | 32.0% | 80 | 76 | 5.0% |
| Y199 | Folder Inserters Production | Trim Collector | 26,316 | 17,895 | 32.0% | 1,836 | 1,744 | 5.0% |
| Y19A | Folder Inserters Production | Dual Trim Collector | 28,574 | 19,430 | 32.0% | 1,993 | 1,893 | 5.0% |
| Y19B | Folder Inserters Production | Bin for Trim And Vac Plus Y19 | 645 | 439 | 32.0% | - | - | 5.0% |
| Y19C | Folder Inserters Production | Trim And Vac Plus | 50,258 | 34,175 | 32.0% | 4,124 | 3,918 | 5.0% |
| Y1C2 | Folder Inserters Production | Surefeed 9' Feedmax | 14,097 | 9,586 | 32.0% | 1,092 | 1,037 | 5.0% |
| Y201 | Folder Inserters Production | API TM1 Single Input Westport | 46,645 | 31,719 | 32.0% | 3,615 | 3,434 | 5.0% |
| Y202 | Folder Inserters Production | Dual Input Merging TM Westport | 51,832 | 35,246 | 32.0% | 4,017 | 3,816 | 5.0% |
| Y203 | Folder Inserters Production | Standard FIM | 12,194 | 8,292 | 32.0% | 851 | 808 | 5.0% |
| Y204 | Folder Inserters Production | Wide Body FIM | 15,342 | 10,433 | 32.0% | 1,070 | 1,017 | 5.0% |

| PCN | Category | Description | MSRP | | | MSRP | | Annual | |
|-------|-----------------------------|---|-----------|----------------|------------|--------------|-------------|-----------|------------|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENANCE* | Maintenance | Years 2-5 | % OFF MSRP |
| Y206 | Folder Inserters Production | API TM1 Single Input Eastport | 46,645 | 31,719 | 32.0% | 3,615 | 3,434 | 5.0% | |
| Y207 | Folder Inserters Production | Dual Input Merging TM Eastport | 51,832 | 35,246 | 32.0% | 4,017 | 3,816 | 5.0% | |
| Y208 | Folder Inserters Production | Dual Accumulator Folder | 73,497 | 49,978 | 32.0% | 5,126 | 4,870 | 5.0% | |
| Y209 | Folder Inserters Production | Flexible Dual Accumulator | 80,645 | 54,839 | 32.0% | 5,625 | 5,344 | 5.0% | |
| Y20A | Folder Inserters Production | Reverse Accumulate | 3,110 | 2,115 | 32.0% | 217 | 206 | 5.0% | |
| Y20B | Folder Inserters Production | Reverse Accumulate | 3,110 | 2,115 | 32.0% | 217 | 206 | 5.0% | |
| Y20C | Folder Inserters Production | Addl Monitor- API Dual Accum- Folder Mount | 5,806 | 3,948 | 32.0% | 405 | 385 | 5.0% | |
| Y20D | Folder Inserters Production | Addl Monitor- API Sheet Fdr-Stitcher Mount | 5,806 | 3,948 | 32.0% | 405 | 385 | 5.0% | |
| Y20E | Folder Inserters Production | FDA FIM North Port | 12,194 | 8,292 | 32.0% | 851 | 808 | 5.0% | |
| Y20F | Folder Inserters Production | FDA Transport - TM1 | 15,342 | 10,433 | 32.0% | 1,070 | 1,017 | 5.0% | |
| Y20G | Folder Inserters Production | FDA Standard Accumulate | 3,871 | 2,632 | 32.0% | 270 | 257 | 5.0% | |
| Y20H | Folder Inserters Production | FDA Reverse Accumulate | 3,871 | 2,632 | 32.0% | 270 | 257 | 5.0% | |
| Y20J | Folder Inserters Production | Automatic foldplates | 19,355 | 13,161 | 32.0% | 1,350 | 1,283 | 5.0% | |
| Y20JA | Folder Inserters Production | Y234 3 autochutes + 1 deflector | 12,903 | 8,774 | 32.0% | 900 | 855 | 5.0% | |
| Y20JB | Folder Inserters Production | Auto foldplate 1234 Y208 | 19,355 | 13,161 | 32.0% | 1,350 | 1,283 | 5.0% | |
| Y20JC | Folder Inserters Production | Auto foldplate 1234 Y209 | 19,355 | 13,161 | 32.0% | 1,350 | 1,283 | 5.0% | |
| Y20JD | Folder Inserters Production | Auto foldplate 1234 Y471 | 19,355 | 13,161 | 32.0% | 1,350 | 1,283 | 5.0% | |
| Y21D | Folder Inserters Production | 18K Dual Web Cutter | 98,710 | 67,123 | 32.0% | 6,885 | 6,541 | 5.0% | |
| Y21E | Folder Inserters Production | New Dual Web Cutter (replaces Y21D) | 98,710 | 67,123 | 32.0% | 6,885 | 6,541 | 5.0% | |
| Y235 | Folder Inserters Production | Fixed Beam scanner | 3,639 | 2,474 | 32.0% | 255 | 242 | 5.0% | |
| Y236 | Folder Inserters Production | Moving Beam scanner | 5,419 | 3,685 | 32.0% | 380 | 361 | 5.0% | |
| Y237 | Folder Inserters Production | Camera scanner | 12,903 | 8,774 | 32.0% | 1,080 | 1,026 | 5.0% | |
| Y238 | Folder Inserters Production | Extended hopper for Y234 | 9,032 | 6,142 | 32.0% | 630 | 599 | 5.0% | |
| Y239 | Folder Inserters Production | Add'l monitor Y234 mount | 5,806 | 3,948 | 32.0% | 405 | 385 | 5.0% | |
| Y23A | Folder Inserters Production | LowCap Divert w/chutes Y234 | 8,123 | 5,523 | 32.0% | 567 | 539 | 5.0% | |
| Y23B | Folder Inserters Production | Reverse accumulator option Y234 | 3,871 | 2,632 | 32.0% | 255 | 242 | 5.0% | |
| Y23C | Folder Inserters Production | Set of std. chutes Y234 | - | - | 32.0% | - | - | 5.0% | |
| Y25A | Folder Inserters Production | Barcode Scan- Y250, Top | 3,639 | 2,474 | 32.0% | 255 | 242 | 5.0% | |
| Y25B | Folder Inserters Production | Barcode Scan- Y250, Btm | 3,639 | 2,474 | 32.0% | 255 | 242 | 5.0% | |
| Y25D | Folder Inserters Production | Trapping Hi-Cap | 7,226 | 4,914 | 32.0% | 504 | 479 | 5.0% | |
| Y26A | Folder Inserters Production | OMR Scan- Y250, 1st Chnl, Top-First Third Of Btm Scan | 2,903 | 1,974 | 32.0% | 200 | 190 | 5.0% | |
| Y26B | Folder Inserters Production | OMR Scan- Y250, 1st Chnl, Last Two-Third Of Btm Only | 2,903 | 1,974 | 32.0% | 200 | 190 | 5.0% | |
| Y26C | Folder Inserters Production | OMR Scan- Y250, 2nd Chnl, Top-Btm Scan | 1,477 | 1,005 | 32.0% | 100 | 95 | 5.0% | |
| Y26D | Folder Inserters Production | OMR Scan- Y250, 3rd Chnl, Top-Btm Scan | 1,477 | 1,005 | 32.0% | 100 | 95 | 5.0% | |

| PCN | Category | Description | MSRP | | | MSRP | | Annual Maintenance | |
|-------|-----------------------------|--|-----------|----------------|------------|--------------|-----------|--------------------|--|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENANCE* | Years 2-5 | % OFF MSRP | |
| Y26E | Folder Inserters Production | OMR Scan- Y250, 4th Chnl, Top-Btm Scan | 1,477 | 1,005 | 32.0% | 100 | 95 | 5.0% | |
| Y270 | Folder Inserters Production | Barcode Scan- Dual Web Cutter (2 Scanners) | 7,277 | 4,949 | 32.0% | 510 | 485 | 5.0% | |
| Y271 | Folder Inserters Production | OMR Scan- Dual Web Cutter (2 Scanners) | 5,806 | 3,948 | 32.0% | 400 | 380 | 5.0% | |
| Y275 | Folder Inserters Production | OMR Scan- Dual Web C', Add'l Chnl (2 Scanners) | 2,955 | 2,009 | 32.0% | 200 | 190 | 5.0% | |
| Y30B | Folder Inserters Production | Add'l Monitor- 17" On Stand (Non- Touch) | 3,600 | 2,448 | 32.0% | 251 | 239 | 5.0% | |
| Y30Y | Folder Inserters Production | VPS Stand | 1,613 | 1,097 | 32.0% | - | - | 5.0% | |
| Y30Z | Folder Inserters Production | Pattern Reader | 6,581 | 4,475 | 32.0% | 187 | 178 | 5.0% | |
| Y315B | Folder Inserters Production | Vertical Stacker | 11,742 | 7,985 | 32.0% | 819 | 778 | 5.0% | |
| Y316 | Folder Inserters Production | Heavies Vertical Stacker | 19,484 | 13,249 | 32.0% | 1,359 | 1,291 | 5.0% | |
| Y318 | Folder Inserters Production | Output Rotate Module | 54,839 | 37,290 | 32.0% | 4,420 | 4,199 | 5.0% | |
| Y319 | Folder Inserters Production | Servo V-Bin | 11,742 | 7,985 | 32.0% | 820 | 779 | 5.0% | |
| Y320 | Folder Inserters Production | Vacuum Transport Standard | 21,355 | 14,521 | 32.0% | 1,490 | 1,415 | 5.0% | |
| Y322 | Folder Inserters Production | MCS 2" Array Print Sys - DC | 48,335 | 32,868 | 32.0% | 3,746 | 3,559 | 5.0% | |
| Y323 | Folder Inserters Production | MCS 4600 4 Print (Two 2 Print Heads | 56,077 | 38,133 | 32.0% | 3,911 | 3,716 | 5.0% | |
| Y326 | Folder Inserters Production | MCS 8 Inch Print System | 70,426 | 47,890 | 32.0% | 4,912 | 4,667 | 5.0% | |
| Y327 | Folder Inserters Production | MCS GIS4250 Print System | 104,335 | 70,948 | 32.0% | 7,277 | 6,914 | 5.0% | |
| Y328 | Folder Inserters Production | Universal Vacuum Base | 21,355 | 14,521 | 32.0% | 1,490 | 1,415 | 5.0% | |
| Y32A | Folder Inserters Production | IMS...Ink Management System | 5,394 | 3,668 | 32.0% | 376 | 357 | 5.0% | |
| Y32E | Folder Inserters Production | Output LineScan MPS | 52,258 | 35,535 | 32.0% | 6,318 | 6,002 | 5.0% | |
| Y32F | Folder Inserters Production | Output LineScan FPS | 52,258 | 35,535 | 32.0% | 6,318 | 6,002 | 5.0% | |
| Y32G | Folder Inserters Production | 2" Array Compact EFS for MPS | 81,974 | 55,742 | 32.0% | 6,607 | 6,277 | 5.0% | |
| Y32H | Folder Inserters Production | 4" Array Compact EFS for MPS | 89,716 | 61,007 | 32.0% | 7,231 | 6,869 | 5.0% | |
| Y32K | Folder Inserters Production | 4250 Compact EFS for MPS | 125,071 | 85,048 | 32.0% | 10,080 | 9,576 | 5.0% | |
| Y32L | Folder Inserters Production | 2" Array VTT EFS for FPS SD | 81,974 | 55,742 | 32.0% | 6,353 | 6,035 | 5.0% | |
| Y32M | Folder Inserters Production | 4" Array VTT EFS for FPS SD | 89,716 | 61,007 | 32.0% | 6,953 | 6,605 | 5.0% | |
| Y32N | Folder Inserters Production | 4250 VTT EFS for FPS SD | 125,071 | 85,048 | 32.0% | 9,693 | 9,208 | 5.0% | |
| Y35A | Folder Inserters Production | MPS Print+ Package | 258,065 | 175,484 | 32.0% | 14,000 | 13,300 | 5.0% | |
| Y35B | Folder Inserters Production | MSE Print+ Package | 225,806 | 153,548 | 32.0% | 12,000 | 11,400 | 5.0% | |
| Y35C | Folder Inserters Production | Print+ Workstation Pkg | 14,710 | 10,003 | 32.0% | 660 | 627 | 5.0% | |
| Y35D | Folder Inserters Production | Print+ Server Package | 40,000 | 27,200 | 32.0% | 3,600 | 3,420 | 5.0% | |
| Y380 | Folder Inserters Production | Power Stacker | 12,155 | 8,265 | 32.0% | 848 | 805 | 5.0% | |
| Y388 | Folder Inserters Production | Weigh-On-The-FlyScale | 36,296 | 24,682 | 32.0% | 2,532 | 2,405 | 5.0% | |
| Y3D0 | Folder Inserters Production | Infrared Dryer-9000 Watt | #N/A | #N/A | 32.0% | 468 | 445 | 5.0% | |
| Y3DB | Folder Inserters Production | Tabber with a 4 inch kit | 29,465 | 20,036 | 32.0% | 702 | 667 | 5.0% | |
| Y3DC | Folder Inserters Production | Tabber with a 2 inch kit | 29,032 | 19,742 | 32.0% | 639 | 607 | 5.0% | |

| PCN | Category | Description | MSRP | | | MSRP | | Annual | |
|------|-----------------------------|---------------------------------|-----------|----------------|------------|--------------|-------------|-----------|------------|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENANCE* | Maintenance | Years 2-5 | % OFF MSRP |
| Y3F1 | Folder Inserters Production | Divert (Attchd prior to IJ) | 6,452 | 4,387 | 32.0% | 500 | 475 | 5.0% | |
| Y3F3 | Folder Inserters Production | 9' CONVEYOR | 5,161 | 3,510 | 32.0% | 416 | 395 | 5.0% | |
| Y3F4 | Folder Inserters Production | 6' CONVEYOR | 4,516 | 3,071 | 32.0% | 364 | 346 | 5.0% | |
| Y3FB | Folder Inserters Production | Select SW Add'l - Current User | 19,355 | 13,161 | 32.0% | 1,560 | 1,482 | 5.0% | |
| Y3FC | Folder Inserters Production | Selects SW/HW-New User | 27,742 | 18,865 | 32.0% | 2,236 | 2,124 | 5.0% | |
| Y3FD | Folder Inserters Production | Selects SW/HW-Database Cntrl | 27,742 | 18,865 | 32.0% | 2,236 | 2,124 | 5.0% | |
| Y3FE | Folder Inserters Production | Selectivity Install/Training | 3,871 | 2,632 | 32.0% | 312 | 296 | 5.0% | |
| Y3FF | Folder Inserters Production | Output Scanning SW/HW | 31,613 | 21,497 | 32.0% | 2,548 | 2,421 | 5.0% | |
| Y3FG | Folder Inserters Production | GIS 4250 - Stand alone Inkjet | 83,871 | 57,032 | 32.0% | 6,760 | 6,422 | 5.0% | |
| Y3FM | Folder Inserters Production | 36" Flexible Inkjet Transport | 12,258 | 8,335 | 32.0% | 950 | 903 | 5.0% | |
| Y3FN | Folder Inserters Production | 56" Flexible Inkjet Transport | 13,871 | 9,432 | 32.0% | 1,075 | 1,021 | 5.0% | |
| Y3FR | Folder Inserters Production | 72" Flexible Inkjet Transport | 16,129 | 10,968 | 32.0% | 1,250 | 1,188 | 5.0% | |
| Y3FT | Folder Inserters Production | 30" Dryer bases - Hi Temp | 3,355 | 2,281 | 32.0% | 260 | 247 | 5.0% | |
| Y3FY | Folder Inserters Production | Divert Att'd (after inkjet) | 6,452 | 4,387 | 32.0% | 500 | 475 | 5.0% | |
| Y3FZ | Folder Inserters Production | MCS Exp Mod max 3 addl cameras | 3,226 | 2,194 | 32.0% | 260 | 247 | 5.0% | |
| Y3S0 | Folder Inserters Production | iSite Area Scan Camera 1024x768 | 27,774 | 18,886 | 32.0% | 1,300 | 1,235 | 5.0% | |
| Y3S1 | Folder Inserters Production | iSite High Res Area Scan Cam | 29,619 | 20,141 | 32.0% | 1,300 | 1,235 | 5.0% | |
| Y3S2 | Folder Inserters Production | iSite Line Scan Camera 2K 6X | 32,555 | 22,137 | 32.0% | 1,300 | 1,235 | 5.0% | |
| Y3S3 | Folder Inserters Production | iSite High Res Line Scan Cam | 35,077 | 23,853 | 32.0% | 1,300 | 1,235 | 5.0% | |
| Y3SA | Folder Inserters Production | Add'l Area Scan Camera 1024 | 7,408 | 5,037 | 32.0% | 350 | 333 | 5.0% | |
| Y3SB | Folder Inserters Production | Add'l High Res Area Scan Cam | 8,471 | 5,760 | 32.0% | 350 | 333 | 5.0% | |
| Y3SC | Folder Inserters Production | iSite Floating Transport | 12,697 | 8,634 | 32.0% | 1,031 | 979 | 5.0% | |
| Y3SD | Folder Inserters Production | iSite Bolt-on Mount | 361 | 246 | 32.0% | 26 | 25 | 5.0% | |
| Y3SE | Folder Inserters Production | iSite Rolling Adjustable Stand | 3,077 | 2,093 | 32.0% | 250 | 238 | 5.0% | |
| Y3SF | Folder Inserters Production | Image Archive | 2,373 | 1,614 | 32.0% | - | - | 5.0% | |
| Y3SG | Folder Inserters Production | iData Repair/System | 23,375 | 15,895 | 32.0% | - | - | 5.0% | |
| Y3SH | Folder Inserters Production | iDataRepair Lite | 13,826 | 9,402 | 32.0% | - | - | 5.0% | |
| Y3SJ | Folder Inserters Production | iDataView | 20,323 | 13,819 | 32.0% | - | - | 5.0% | |
| Y3SL | Folder Inserters Production | 22" Touch Screen | 623 | 423 | 32.0% | - | - | 5.0% | |
| Y3SM | Folder Inserters Production | iSite Hand Scanner | 1,077 | 733 | 32.0% | 98 | 93 | 5.0% | |
| Y3SN | Folder Inserters Production | iSite Tracking Module | 10,929 | 7,432 | 32.0% | - | - | 5.0% | |
| Y3SP | Folder Inserters Production | iData Printer Interfacing | 2,581 | 1,755 | 32.0% | - | - | 5.0% | |
| Y3ST | Folder Inserters Production | Add' Line Scan Camera 2K 6X | 11,111 | 7,555 | 32.0% | 500 | 475 | 5.0% | |
| Y3SU | Folder Inserters Production | Add'l High Res Line Scan Cam | 13,246 | 9,008 | 32.0% | 500 | 475 | 5.0% | |
| Y3SV | Folder Inserters Production | iSite Area Scan Camera 640x4 | 26,549 | 18,054 | 32.0% | 1,300 | 1,235 | 5.0% | |
| Y3SW | Folder Inserters Production | Add'l iSite Area Scan Camera | 6,734 | 4,579 | 32.0% | 400 | 380 | 5.0% | |
| Y3SX | Folder Inserters Production | iData Repair Opt 2/system | 58,065 | 39,484 | 32.0% | - | - | 5.0% | |
| Y3SY | Folder Inserters Production | iData Repair Opt 2/seat | 10,968 | 7,458 | 32.0% | - | - | 5.0% | |

| PCN | Category | Description | MSRP | | | MSRP | | Annual | |
|------|-----------------------------|---|-----------|----------------|------------|--------------|-----------|------------|--|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENANCE* | Years 2-5 | % OFF MSRP | |
| Y3Z0 | Folder Inserters Production | 21K Sheet Feeder | 49,174 | 33,438 | 32.0% | 8,179 | 7,770 | 5.0% | |
| Y3Z0 | Folder Inserters Production | 21K Sheet Feeder | 49,174 | 33,438 | 32.0% | 8,179 | 7,770 | 5.0% | |
| Y3Z0 | Folder Inserters Production | 21K Sheet Feeder | 49,174 | 33,438 | 32.0% | 8,179 | 7,770 | 5.0% | |
| Y3Z1 | Folder Inserters Production | 36K Sheet Feeder | 75,097 | 51,066 | 32.0% | 9,714 | 9,228 | 5.0% | |
| Y3Z1 | Folder Inserters Production | 36K Sheet Feeder | 75,097 | 51,066 | 32.0% | 9,714 | 9,228 | 5.0% | |
| Y431 | Folder Inserters Production | 50K Sheet Feeder | 126,581 | 86,075 | 32.0% | 8,829 | 8,388 | 5.0% | |
| Y43A | Folder Inserters Production | Barcode Scan- Y431, Fixed Scanning, Btm | 3,639 | 2,474 | 32.0% | 255 | 242 | 5.0% | |
| Y43B | Folder Inserters Production | Barcode Scan- Y431, Fixed Scanning, Top Left | 3,639 | 2,474 | 32.0% | 255 | 242 | 5.0% | |
| Y43C | Folder Inserters Production | Barcode Scan- Y431, Fixed Scanning, Top Right | 3,639 | 2,474 | 32.0% | 255 | 242 | 5.0% | |
| Y43D | Folder Inserters Production | Barcode Scan- Y431, MBS, Top Mount | 3,639 | 2,474 | 32.0% | 255 | 242 | 5.0% | |
| Y43L | Folder Inserters Production | Cutsheet Input Line scan - Top mount | 68,387 | 46,503 | 32.0% | 6,625 | 6,294 | 5.0% | |
| Y43L | Folder Inserters Production | Cutsheet Input Line scan - Top mount | 68,387 | 46,503 | 32.0% | 6,625 | 6,294 | 5.0% | |
| Y43M | Folder Inserters Production | Cutsheet Input Line scan - Bottom mount | 68,387 | 46,503 | 32.0% | 6,625 | 6,294 | 5.0% | |
| Y43M | Folder Inserters Production | Cutsheet Input Line scan - Bottom mount | 68,387 | 46,503 | 32.0% | 6,625 | 6,294 | 5.0% | |
| Y470 | Folder Inserters Production | HPI Accumulator | 82,581 | 56,155 | 32.0% | 5,760 | 5,472 | 5.0% | |
| Y471 | Folder Inserters Production | HPI PB Legacy Folder 6 Roller | 17,161 | 11,670 | 32.0% | 1,197 | 1,137 | 5.0% | |
| Y472 | Folder Inserters Production | HPI Reverse Accumulator | 82,581 | 56,155 | 32.0% | 5,760 | 5,472 | 5.0% | |
| Y473 | Folder Inserters Production | HPI Heavy Duty Folder 6 Roller | 38,065 | 25,884 | 32.0% | 2,655 | 2,522 | 5.0% | |
| Y474 | Folder Inserters Production | 36K Cutter- Pinfeed | 148,387 | 100,903 | 32.0% | 10,350 | 9,833 | 5.0% | |
| Y475 | Folder Inserters Production | 25K Cutter- Pinfeed | 106,452 | 72,387 | 32.0% | 7,425 | 7,054 | 5.0% | |
| Y476 | Folder Inserters Production | HPI Heavy Duty Folder-Accumulator Interf | 4,774 | 3,246 | 32.0% | 333 | 316 | 5.0% | |
| Y479 | Folder Inserters Production | HPI Heavy Duty Folder Bypass Kit For Flats | 2,000 | 1,360 | 32.0% | 140 | 133 | 5.0% | |
| Y47A | Folder Inserters Production | Blade Block L>R, E-port, 1/8" Chip Out | 16,129 | 10,968 | 32.0% | - | - | 5.0% | |
| Y47B | Folder Inserters Production | Blade Block L>R, E-port, 1/6" Chip Out | 16,129 | 10,968 | 32.0% | - | - | 5.0% | |
| Y47C | Folder Inserters Production | Blade Block L>R, E-port, 7.8MM Chip Out | 16,129 | 10,968 | 32.0% | - | - | 5.0% | |
| Y47D | Folder Inserters Production | Blade Block L>R, E-port, Chamfer (No Chip) | 16,129 | 10,968 | 32.0% | - | - | 5.0% | |
| Y47E | Folder Inserters Production | HPI Eastport TM1 | 104,516 | 71,071 | 32.0% | 7,290 | 6,926 | 5.0% | |
| Y47F | Folder Inserters Production | HPI Eastport TM1 Tubes- 7" | 3,419 | 2,325 | 32.0% | - | - | 5.0% | |
| Y47G | Folder Inserters Production | HPI Eastport TM1 Tubes- 8.5" | 3,419 | 2,325 | 32.0% | - | - | 5.0% | |
| Y47H | Folder Inserters Production | OMR Scan- Cutter, 1st Pos. (2 Scanners) | 5,806 | 3,948 | 32.0% | 400 | 380 | 5.0% | |

| PCN | Category | Description | MSRP | | | MSRP | | Annual | |
|------|-----------------------------|---|-----------|----------------|------------|--------------|-------------|-----------|------------|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENANCE* | Maintenance | Years 2-5 | % OFF MSRP |
| Y47J | Folder Inserters Production | OMR Scan- Cutter, Add'l Chnl (2 Scanners) | 2,955 | 2,009 | 32.0% | 200 | 190 | 5.0% | |
| Y47K | Folder Inserters Production | OMR Scan- Cutter, 2nd Pos. (2 Scanners) | 2,955 | 2,009 | 32.0% | 200 | 190 | 5.0% | |
| Y47L | Folder Inserters Production | Barcode Scan- Cutter, Fixed Scanning (2 Scanners) | 7,277 | 4,949 | 32.0% | 510 | 485 | 5.0% | |
| Y47M | Folder Inserters Production | Barcode Scan- Cutter, MBS Scanning (2 Scanners) | 12,774 | 8,686 | 32.0% | 890 | 846 | 5.0% | |
| Y47N | Folder Inserters Production | Kit-No North Port | 2,839 | 1,930 | 32.0% | - | - | 5.0% | |
| Y47P | Folder Inserters Production | Kit-HPI TM1 Northport Fim | 12,315 | 8,375 | 32.0% | 859 | 816 | 5.0% | |
| Y47R | Folder Inserters Production | Quad Cart Adaptor | 4,103 | 2,790 | 32.0% | 286 | 272 | 5.0% | |
| Y47S | Folder Inserters Production | Camera- Cutter (2 Cameras) | 28,387 | 19,303 | 32.0% | 2,375 | 2,256 | 5.0% | |
| Y47W | Folder Inserters Production | HPI Westport TM1 | 104,516 | 71,071 | 32.0% | 7,290 | 6,926 | 5.0% | |
| Y47X | Folder Inserters Production | HPI Westport TM1 Tubes- 7" | 3,419 | 2,325 | 32.0% | - | - | 5.0% | |
| Y47Y | Folder Inserters Production | HPI Westport TM1 Tubes- 8.5" | 3,419 | 2,325 | 32.0% | - | - | 5.0% | |
| Y47Z | Folder Inserters Production | Cutter- Gutter Cut Knives Assy | 12,903 | 8,774 | 32.0% | 900 | 855 | 5.0% | |
| Y484 | Folder Inserters Production | 36K Cutter- Pinless | 148,387 | 100,903 | 32.0% | 10,350 | 9,833 | 5.0% | |
| Y485 | Folder Inserters Production | 25K Cutter- Pinless | 106,452 | 72,387 | 32.0% | 7,425 | 7,054 | 5.0% | |
| Y48A | Folder Inserters Production | Blade Block L>R, W-port, 1/8" Chip Out | 16,129 | 10,968 | 32.0% | - | - | 5.0% | |
| Y48B | Folder Inserters Production | Blade Block L>R, W-port, 1/6" Chip Out | 16,129 | 10,968 | 32.0% | - | - | 5.0% | |
| Y48C | Folder Inserters Production | Blade Block L>R, W-port, 7.8MM Chip Out | 16,129 | 10,968 | 32.0% | - | - | 5.0% | |
| Y48D | Folder Inserters Production | Blade Block L>R, W-port, Chamfer (No Chip) | 16,129 | 10,968 | 32.0% | - | - | 5.0% | |
| Y48E | Folder Inserters Production | HPI Eastport Brokerfold- Flats TM | 61,516 | 41,831 | 32.0% | 4,291 | 4,076 | 5.0% | |
| Y48F | Folder Inserters Production | Add'l Monitor- HPI (Y471/ 47P/ 47W/ 48W/ 48E) | 5,806 | 3,948 | 32.0% | 405 | 385 | 5.0% | |
| Y48G | Folder Inserters Production | Add'l Monitor- HPI (Y47E Or Y470- Y472) | 5,806 | 3,948 | 32.0% | 405 | 385 | 5.0% | |
| Y48W | Folder Inserters Production | HPI Westport Brokerfold- Flats TM | 61,516 | 41,831 | 32.0% | 4,291 | 4,076 | 5.0% | |
| Y490 | Folder Inserters Production | On-Edge Stacker (FPS) | 25,742 | 17,505 | 32.0% | 1,795 | 1,705 | 5.0% | |
| Y491 | Folder Inserters Production | On-Edge Stacker (MPS/APS) | 34,168 | 23,234 | 32.0% | 2,383 | 2,264 | 5.0% | |
| Y491 | Folder Inserters Production | On-Edge Stacker (MPS/APS) | 34,168 | 23,234 | 32.0% | 2,383 | 2,264 | 5.0% | |
| Y49B | Folder Inserters Production | OES Offset Kit | 11,381 | 7,739 | 32.0% | 794 | 754 | 5.0% | |
| Y49D | Folder Inserters Production | In Line OES | 64,516 | 43,871 | 32.0% | 3,328 | 3,162 | 5.0% | |
| Y49D | Folder Inserters Production | In Line OES | 64,516 | 43,871 | 32.0% | 3,328 | 3,162 | 5.0% | |
| Y49E | Folder Inserters Production | Privacy Guard MPS | 35,655 | 24,246 | 32.0% | 2,487 | 2,363 | 5.0% | |

| PCN | Category | Description | MSRP | | | Annual Maintenance | | |
|-------|-----------------------------|---|-----------|----------------|------------|--------------------|-----------|------------|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENANCE* | Years 2-5 | % OFF MSRP |
| Y49E | Folder Inserters Production | Privacy Guard MPS | 35,655 | 24,246 | 32.0% | 2,487 | 2,363 | 5.0% |
| Y49H | Folder Inserters Production | Light Table - US | 323 | 219 | 32.0% | 25 | 24 | 5.0% |
| Y49K | Folder Inserters Production | TrayTag Printer OES Mount | 6,452 | 4,387 | 32.0% | 500 | 475 | 5.0% |
| Y49L | Folder Inserters Production | TrayTag Printer Vbin Mount | 6,452 | 4,387 | 32.0% | 500 | 475 | 5.0% |
| Y4H0 | Folder Inserters Production | Hunkeler Unwinder Base | 52,258 | 35,535 | 32.0% | 3,645 | 3,463 | 5.0% |
| Y4H1 | Folder Inserters Production | Hunkeler Unwinder Core (3") | 3,600 | 2,448 | 32.0% | 251 | 239 | 5.0% |
| Y4H2 | Folder Inserters Production | Hunkeler Unwinder Core (5") | 5,922 | 4,027 | 32.0% | 413 | 392 | 5.0% |
| Y4H3 | Folder Inserters Production | Hunkeler Unwinder Core (150Mm) | 5,922 | 4,027 | 32.0% | 413 | 392 | 5.0% |
| Y503 | Folder Inserters Production | MPS/APS 3 Station Chassis | 106,323 | 72,299 | 32.0% | 8,240 | 7,828 | 5.0% |
| Y504 | Folder Inserters Production | MPS/APS 4 Station Chassis | 112,903 | 76,774 | 32.0% | 8,750 | 8,313 | 5.0% |
| Y506 | Folder Inserters Production | MPS/APS 6 Station Chassis | 136,258 | 92,655 | 32.0% | 10,560 | 10,032 | 5.0% |
| Y507 | Folder Inserters Production | MPS/APS 7 Station Chassis | 141,677 | 96,341 | 32.0% | 10,980 | 10,431 | 5.0% |
| Y508 | Folder Inserters Production | MPS/APS 8 Station Chassis | 145,419 | 98,885 | 32.0% | 11,270 | 10,707 | 5.0% |
| Y509 | Folder Inserters Production | MPS/APS 9 Station Chassis | 165,290 | 112,397 | 32.0% | 12,810 | 12,170 | 5.0% |
| Y510 | Folder Inserters Production | MPS/APS 10 Station Chassis | 168,774 | 114,766 | 32.0% | 13,080 | 12,426 | 5.0% |
| Y512 | Folder Inserters Production | MPS/APS 12 Station Chassis | 186,839 | 127,050 | 32.0% | 14,480 | 13,756 | 5.0% |
| Y514 | Folder Inserters Production | MPS/APS 14 Station Chassis | 204,774 | 139,246 | 32.0% | 15,870 | 15,077 | 5.0% |
| Y516 | Folder Inserters Production | MPS/APS 16 Station Chassis | 212,000 | 144,160 | 32.0% | 16,430 | 15,609 | 5.0% |
| Y518 | Folder Inserters Production | MPS/APS 18 Station Chassis | 236,258 | 160,655 | 32.0% | 18,310 | 17,395 | 5.0% |
| Y540 | Folder Inserters Production | Mail Stream Merge Module | 196,774 | 133,806 | 32.0% | 15,250 | 14,488 | 5.0% |
| Y551 | Folder Inserters Production | Barcode Scanner - Encl Fdr | 5,032 | 3,422 | 32.0% | 351 | 333 | 5.0% |
| Y554 | Folder Inserters Production | MPS Friction Feeder | 14,839 | 10,090 | 32.0% | 1,150 | 1,093 | 5.0% |
| Y554T | Folder Inserters Production | MPS Friction feeder - (Thick version of the Y554) | #N/A | #N/A | 32.0% | 1,563 | 1,485 | 5.0% |
| Y557 | Folder Inserters Production | MPS Rotary Feeder | 20,000 | 13,600 | 32.0% | 1,550 | 1,473 | 5.0% |
| Y56B | Folder Inserters Production | MPS 22K Engine-Takeaway-Sealer-2 VS | 383,419 | 260,725 | 32.0% | 29,715 | 28,229 | 5.0% |
| Y56C | Folder Inserters Production | MPS 26K Engine-Takeaway-Sealer-2 VS | 512,452 | 348,467 | 32.0% | 39,715 | 37,729 | 5.0% |
| Y56C | Folder Inserters Production | MPS 26K Engine-Takeaway-Sealer-2 VS | 512,452 | 348,467 | 32.0% | 39,715 | 37,729 | 5.0% |
| Y572 | Folder Inserters Production | 6 Stage Buffer | 57,935 | 39,396 | 32.0% | 4,041 | 3,839 | 5.0% |
| Y574 | Folder Inserters Production | TnT MPS | 105,161 | 71,510 | 32.0% | 7,335 | 6,968 | 5.0% |
| Y574 | Folder Inserters Production | TnT MPS | 105,161 | 71,510 | 32.0% | 7,335 | 6,968 | 5.0% |

| PCN | Category | Description | MSRP | | | MSRP | | Annual | |
|------|-----------------------------|---|-----------|----------------|------------|--------------|-----------|------------|--|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENANCE* | Years 2-5 | % OFF MSRP | |
| Y580 | Folder Inserters Production | Touchscreen Monitor - Factory | 3,562 | 2,422 | 32.0% | 248 | 236 | 5.0% | |
| Y581 | Folder Inserters Production | Add'l Monitor- W-port TM1 (Non-Touch) | 5,806 | 3,948 | 32.0% | 405 | 385 | 5.0% | |
| Y582 | Folder Inserters Production | Add'l Monitor- E-port TM1 (Non-Touch) | 5,806 | 3,948 | 32.0% | 405 | 385 | 5.0% | |
| Y583 | Folder Inserters Production | Add'l Monitor-Roll-Around (Non-Touchscreen) | 5,806 | 3,948 | 32.0% | 405 | 385 | 5.0% | |
| Y584 | Folder Inserters Production | Touchscreen Monitor - Field | 3,871 | 2,632 | 32.0% | 270 | 257 | 5.0% | |
| Y701 | Folder Inserters Production | MPS-APS Output 2 VS Module | 28,387 | 19,303 | 32.0% | 1,980 | 1,881 | 5.0% | |
| Y703 | Folder Inserters Production | Infinity - VS Module | 17,419 | 11,845 | 32.0% | 1,215 | 1,154 | 5.0% | |
| Y732 | Folder Inserters Production | MPS/APS Bottom Edge Marker | 11,381 | 7,739 | 32.0% | 794 | 754 | 5.0% | |
| Y734 | Folder Inserters Production | Edge Marker, Top One Color | 11,381 | 7,739 | 32.0% | 794 | 754 | 5.0% | |
| Y735 | Folder Inserters Production | Edge Marker, Top Second Color | 11,381 | 7,739 | 32.0% | 794 | 754 | 5.0% | |
| Y780 | Folder Inserters Production | VS Mid-Station Power Stacker | 8,387 | 5,703 | 32.0% | 585 | 556 | 5.0% | |
| Y941 | Folder Inserters Production | Flats & Letters Stacker | 4,839 | 3,290 | 32.0% | 400 | 380 | 5.0% | |
| Y980 | Folder Inserters Production | Letters - Horizontal Belt Stack | 4,252 | 2,891 | 32.0% | 216 | 205 | 5.0% | |
| Y9DO | Folder Inserters Production | Companion Base System | 113,554 | 77,216 | 32.0% | 11,113 | 10,557 | 5.0% | |
| Y9MB | Folder Inserters Production | HCSF MBSC | 7,054 | 4,797 | 32.0% | 515 | 489 | 5.0% | |
| Y9VS | Folder Inserters Production | Letters - Vertical Power Stack | 1,929 | 1,312 | 32.0% | 156 | 148 | 5.0% | |
| Z99K | Folder Inserters Production | Std Installation - FPS9K | 5,806 | 3,948 | 32.0% | - | - | 5.0% | |
| Z9FP | Folder Inserters Production | Std Installation - FPS12/14k | 9,677 | 6,581 | 32.0% | - | - | 5.0% | |
| Z9MP | Folder Inserters Production | Std Installation - MPS | 12,903 | 8,774 | 32.0% | - | - | 5.0% | |
| Z9U8 | Folder Inserters Production | Std. Integr with ShtFdr at DMS FL | 9,677 | 6,581 | 32.0% | - | - | 5.0% | |
| Z9U9 | Folder Inserters Production | Std. Integr - ShtFdr on site | 19,355 | 13,161 | 32.0% | - | - | 5.0% | |
| Z9UA | Folder Inserters Production | Customer Tech training at DMS FL | 3,226 | 2,194 | 32.0% | - | - | 5.0% | |
| ZX01 | Folder Inserters Production | Short footprint Turn Over | 16,000 | 10,880 | 32.0% | 1,075 | 1,021 | 5.0% | |
| ZX02 | Folder Inserters Production | Privacy Guard FPS SD | 35,655 | 24,246 | 32.0% | 2,487 | 2,363 | 5.0% | |
| ZX05 | Folder Inserters Production | Short footprint Turnover (Rival) | 16,000 | 10,880 | 32.0% | 1,075 | 1,021 | 5.0% | |
| ZX07 | Folder Inserters Production | Belt Turnover MSE | 23,742 | 16,145 | 32.0% | 1,375 | 1,306 | 5.0% | |
| ZX0E | Folder Inserters Production | Inputless Kit For MSE 3 Or 6 | 6,129 | 4,168 | 32.0% | 428 | 406 | 5.0% | |
| ZX0F | Folder Inserters Production | Inputless Kit For MSE 9 Or 12 | 6,129 | 4,168 | 32.0% | 428 | 406 | 5.0% | |
| ZX0J | Folder Inserters Production | MSE In-Line Folder Feeder | 77,252 | 52,531 | 32.0% | 6,517 | 6,191 | 5.0% | |
| ZX10 | Folder Inserters Production | Forceflex Feeder 14" | 6,710 | 4,563 | 32.0% | 520 | 494 | 5.0% | |
| ZX11 | Folder Inserters Production | Forceflex Feeder 20" | 8,581 | 5,835 | 32.0% | 665 | 632 | 5.0% | |
| ZX1C | Folder Inserters Production | Air Compressor | 3,626 | 2,466 | 32.0% | 253 | 240 | 5.0% | |
| ZX23 | Folder Inserters Production | No Changeover Module | 15,484 | 10,529 | 32.0% | 1,200 | 1,140 | 5.0% | |

| PCN | Category | Description | MSRP | | | MSRP | | Annual | |
|------|-----------------------------|-------------------------------|-----------|----------------|------------|--------------|--------------------------|------------|--|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENANCE* | Maintenance Years 2-5 | % OFF MSRP | |
| ZX25 | Folder Inserters Production | 12k speed upgrade | 6,452 | 4,387 | 32.0% | 625 | 594 | 5.0% | |
| ZX30 | Folder Inserters Production | 6x9 Chassis Upgrade 9K to 12K | 125,161 | 85,110 | 32.0% | 12,272 | 11,658 | 5.0% | |
| ZX31 | Folder Inserters Production | 10x13 Chassis Upgr 9K to 12K | 125,161 | 85,110 | 32.0% | 12,272 | 11,658 | 5.0% | |
| ZX50 | Folder Inserters Production | Modular Friction Feeder | 10,323 | 7,019 | 32.0% | 800 | 760 | 5.0% | |
| ZX53 | Folder Inserters Production | Greenhouse - Blank Feeder | 4,516 | 3,071 | 32.0% | 350 | 333 | 5.0% | |
| ZX55 | Folder Inserters Production | Modular Rotary Feeder | 15,484 | 10,529 | 32.0% | 1,200 | 1,140 | 5.0% | |
| ZX5A | Folder Inserters Production | MB Scan Friction Fdr-Top | 5,032 | 3,422 | 32.0% | 351 | 333 | 5.0% | |
| ZX5B | Folder Inserters Production | MB Scan Friction Fdr-Btm | 5,032 | 3,422 | 32.0% | 351 | 333 | 5.0% | |
| ZX5C | Folder Inserters Production | MB Scan Rotary Fdr-Top | 5,032 | 3,422 | 32.0% | 351 | 333 | 5.0% | |
| ZX5C | Folder Inserters Production | MB Scan Rotary Fdr-Top | 5,032 | 3,422 | 32.0% | 351 | 333 | 5.0% | |
| ZXA0 | Folder Inserters Production | FMI Cut Sheet Input | 109,032 | 74,142 | 32.0% | 7,605 | 7,225 | 5.0% | |
| ZXB1 | Folder Inserters Production | MSE Buffer | 36,310 | 24,691 | 32.0% | 2,533 | 2,406 | 5.0% | |
| ZXB2 | Folder Inserters Production | MSE Buffer with TnT | 85,806 | 58,348 | 32.0% | 5,985 | 5,686 | 5.0% | |
| ZXEM | Folder Inserters Production | Edge marker | 11,381 | 7,739 | 32.0% | 794 | 754 | 5.0% | |
| ZXEX | Folder Inserters Production | 2nd Edge marker | 11,381 | 7,739 | 32.0% | 794 | 754 | 5.0% | |
| ZXG1 | Folder Inserters Production | MSE12 - 3 Fdr 10X13 Chassis | 244,516 | 166,271 | 32.0% | 18,950 | 18,003 | 5.0% | |
| ZXG2 | Folder Inserters Production | MSE12 - 6 Fdr 10X13 Chassis | 239,355 | 162,761 | 32.0% | 18,550 | 17,623 | 5.0% | |
| ZXG3 | Folder Inserters Production | MSE12 - 9 Fdr 10X13 Chassis | 253,548 | 172,413 | 32.0% | 19,650 | 18,668 | 5.0% | |
| ZXG4 | Folder Inserters Production | MSE12 - 12 Fdr 10X13 Chassis | 293,548 | 199,613 | 32.0% | 22,750 | 21,613 | 5.0% | |
| ZXG5 | Folder Inserters Production | MSE14 - 3 Fdr 10X13 Chassis | 270,323 | 183,819 | 32.0% | 20,950 | 19,903 | 5.0% | |
| ZXG6 | Folder Inserters Production | MSE14 - 6 Fdr 10X13 Chassis | 265,161 | 180,310 | 32.0% | 20,550 | 19,523 | 5.0% | |
| ZXG7 | Folder Inserters Production | MSE14 - 9 Fdr 10X13 Chassis | 279,355 | 189,961 | 32.0% | 21,650 | 20,568 | 5.0% | |
| ZXG8 | Folder Inserters Production | MSE14 - 12 Fdr 10X13 Chassis | 319,355 | 217,161 | 32.0% | 24,750 | 23,513 | 5.0% | |
| ZXH3 | Folder Inserters Production | MSE 9 - 3 Fdr 6X9 Chassis | 203,226 | 138,194 | 32.0% | 15,750 | 14,963 | 5.0% | |
| ZXH4 | Folder Inserters Production | MSE 9 - 6 Fdr 6X9 Chassis | 204,516 | 139,071 | 32.0% | 15,850 | 15,058 | 5.0% | |
| ZXH5 | Folder Inserters Production | MSE 9 - 3 Fdr 10X13 Chassis | 232,903 | 158,374 | 32.0% | 18,050 | 17,148 | 5.0% | |
| ZXH6 | Folder Inserters Production | MSE 9 - 6 Fdr 10X13 Chassis | 234,194 | 159,252 | 32.0% | 18,150 | 17,243 | 5.0% | |
| ZXH7 | Folder Inserters Production | MSE 9 - 9 Fdr 6X9 Chassis | 218,710 | 148,723 | 32.0% | 16,950 | 16,103 | 5.0% | |
| ZXH8 | Folder Inserters Production | MSE 9 - 9 Fdr 10X13 Chassis | 248,387 | 168,903 | 32.0% | 19,250 | 18,288 | 5.0% | |
| ZXM1 | Folder Inserters Production | MSE12 - 3 Fdr 6X9 Chassis | 214,839 | 146,090 | 32.0% | 16,650 | 15,818 | 5.0% | |
| ZXM2 | Folder Inserters Production | MSE12 - 6 Fdr 6X9 Chassis | 209,677 | 142,581 | 32.0% | 16,250 | 15,438 | 5.0% | |
| ZXM3 | Folder Inserters Production | MSE12 - 9 Fdr 6X9 Chassis | 223,871 | 152,232 | 32.0% | 17,350 | 16,483 | 5.0% | |
| ZXM4 | Folder Inserters Production | MSE12 - 12 Fdr 6X9 Chassis | 263,871 | 179,432 | 32.0% | 20,450 | 19,428 | 5.0% | |
| ZXM5 | Folder Inserters Production | MSE14 - 3 Fdr 6X9 Chassis | 240,645 | 163,639 | 32.0% | 18,650 | 17,718 | 5.0% | |

| PCN | Category | Description | MSRP | | | MSRP | | Annual Maintenance | |
|------|-----------------------------|--|-----------|----------------|------------|--------------|-----------|--------------------|--|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENANCE* | Years 2-5 | % OFF MSRP | |
| ZXM6 | Folder Inserters Production | MSE14 - 6 Fdr 6X9 Chassis | 235,484 | 160,129 | 32.0% | 18,250 | 17,338 | 5.0% | |
| ZXM7 | Folder Inserters Production | MSE14 - 9 Fdr 6X9 Chassis | 249,677 | 169,781 | 32.0% | 19,350 | 18,383 | 5.0% | |
| ZXM8 | Folder Inserters Production | MSE14 - 12 Fdr 6X9 Chassis | 289,677 | 196,981 | 32.0% | 22,450 | 21,328 | 5.0% | |
| ZXMA | Folder Inserters Production | Mid Tier MSE 2 Encl. | 179,355 | 121,961 | 32.0% | 9,550 | 9,073 | 5.0% | |
| ZXMB | Folder Inserters Production | Mid Tier MSE 3 Encl. | 187,097 | 127,226 | 32.0% | 9,850 | 9,358 | 5.0% | |
| ZXMC | Folder Inserters Production | Mid Tier MSE 4 Encl. | 194,839 | 132,490 | 32.0% | 10,550 | 10,023 | 5.0% | |
| ZXMD | Folder Inserters Production | Mid Tier MSE 5 Encl. | 206,452 | 140,387 | 32.0% | 10,850 | 10,308 | 5.0% | |
| ZXME | Folder Inserters Production | Mid Tier MSE 6 Encl. | 214,194 | 145,652 | 32.0% | 11,200 | 10,640 | 5.0% | |
| ZXMF | Folder Inserters Production | MSE Short Footprint Turnover V-Bin | 14,839 | 10,090 | 32.0% | 1,075 | 1,021 | 5.0% | |
| ZXMG | Folder Inserters Production | MSE Turnover + V-Bin | 22,581 | 15,355 | 32.0% | 1,375 | 1,306 | 5.0% | |
| ZXSA | Folder Inserters Production | Standalone Short Footprint Turnover | 16,000 | 10,880 | 32.0% | 1,075 | 1,021 | 5.0% | |
| SR9R | Folder Inserters Production | SiteVue | - | - | 5.0% | 2,000 | 1,900 | 5.0% | |
| SR9S | Folder Inserters Production | SiteVue + HelpDesk | - | - | 5.0% | 5,000 | 4,750 | 5.0% | |
| SR9T | Folder Inserters Production | SiteVue PC | - | - | 5.0% | 1,500 | 1,425 | 5.0% | |
| R771 | Folder Inserters Production | Accounting Integr Kit -1 Meter | 632 | 531 | 16.0% | - | - | 25.0% | |
| R772 | Folder Inserters Production | Accounting Integr Kit -2 Meter | 710 | 596 | 16.0% | - | - | 25.0% | |
| R773 | Folder Inserters Production | Accounting Integr Kit -3 Meter | 774 | 650 | 16.0% | - | - | 25.0% | |
| R774 | Folder Inserters Production | Funds Refill Kit - 1 DM1000, Shared Netw | 632 | 531 | 16.0% | - | - | 25.0% | |
| RDB1 | Folder Inserters Production | MSM to Infinity Mtr Conn. Kit-1 meter | 968 | 813 | 16.0% | - | - | 25.0% | |
| RDB2 | Folder Inserters Production | MSM to Infinity Mtr Conn. Kit-2 meters | 1,161 | 975 | 16.0% | - | - | 25.0% | |
| RDB3 | Folder Inserters Production | MSM to Infinity Mtr Conn. Kit-3 meters | 1,290 | 1,084 | 16.0% | - | - | 25.0% | |
| RDBV | Folder Inserters Production | DFWorks Base Server Pkg | 24,129 | 20,268 | 16.0% | 2,805 | 2,104 | 25.0% | |
| RDEV | Folder Inserters Production | DFWorks Ent Server Pkg | 82,581 | 69,368 | 16.0% | 8,775 | 6,581 | 25.0% | |
| RDG1 | Folder Inserters Production | DFWorks Base Server | 17,419 | 14,632 | 16.0% | 2,025 | 1,519 | 25.0% | |
| RDG2 | Folder Inserters Production | DFWorks Std Server | 28,387 | 23,845 | 16.0% | 3,300 | 2,475 | 25.0% | |
| RDGE | Folder Inserters Production | DFWords Ent Server | 54,194 | 45,523 | 16.0% | 6,300 | 4,725 | 25.0% | |
| RDM1 | Folder Inserters Production | MSM - 1 meter(ISC-Competitive) | 9,548 | 8,021 | 16.0% | 1,110 | 833 | 25.0% | |
| RDM2 | Folder Inserters Production | MSM for 2 meters inserter | 10,194 | 8,563 | 16.0% | 1,185 | 889 | 25.0% | |
| RDM3 | Folder Inserters Production | MSM for 3 meters inserter | 13,935 | 11,706 | 16.0% | 1,620 | 1,215 | 25.0% | |
| RDM6 | Folder Inserters Production | MSM for DM series mailing mach. connectivity | 8,645 | 7,262 | 16.0% | 1,005 | 754 | 25.0% | |
| RDN1 | Folder Inserters Production | Msm Rollup Integrity Module | 51,484 | 43,246 | 16.0% | 6,675 | 5,006 | 25.0% | |

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Item, License and Subscription | Offerors Response |
|---|-------------------|
| The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage(%) Discount off MSRP/Catalog | 16% |
| Percentage (%) Discount off Accessories | 16% |
| Maintenance | |
| Maintenance for years 2-5 | 25% |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|---|-----------|----------------|------------|-------------|-------------|------------|
| RD17 | Software License S | Doc. Lifecycle Tracking - Base Remote Service | 28,387 | 23,845 | 16.0% | 4,400 | 3,300 | 25.0% |
| RD90 | Software License S | Access unit | 1,406 | 1,181 | 16.0% | 164 | 123 | 25.0% |
| RD95 | Software License S | Output Scanning-DC Screen | 10,839 | 9,105 | 16.0% | 1,260 | 945 | 25.0% |
| RD9A | Software License S | Auto Job Setup | 3,484 | 2,926 | 16.0% | 405 | 304 | 25.0% |
| RDP4 | Software License S | Insert Plan-Mailrun Mgmt-Base | 21,290 | 17,884 | 16.0% | 4,368 | 3,276 | 25.0% |
| RDP5 | Software License S | Insert Plan-Mailrun Mgmt-Ent. | 49,677 | 41,729 | 16.0% | 9,828 | 7,371 | 25.0% |
| RDP6 | Software License S | Insert Plan-Mailrun Mgmt -Std | 35,484 | 29,806 | 16.0% | 7,644 | 5,733 | 25.0% |
| RDPK | Software License S | DFW Shop Floor Control | 14,710 | 12,356 | 16.0% | 2,031 | 1,523 | 25.0% |
| RDV7 | Software License S | Doc Lifecycle Tracking - Ent. | 70,968 | 59,613 | 16.0% | 9,828 | 7,371 | 25.0% |
| RDV8 | Software License S | Doc. Lifecycle Tracking - Std | 51,613 | 43,355 | 16.0% | 7,644 | 5,733 | 25.0% |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|-----------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| RDV9 | Software License S | DFW Manifesting - Ent. | 109,677 | 92,129 | 16.0% | 14,742 | 11,057 | 25.0% |
| RDVA | Software License S | DFW Manifesting - Std | 70,968 | 59,613 | 16.0% | 9,828 | 7,371 | 25.0% |
| RDVB | Software License S | DFW Postage Accounting-Base | 28,387 | 23,845 | 16.0% | 3,931 | 2,948 | 25.0% |
| RDVC | Software License S | DFW Postage Accounting - Ent. | 70,968 | 59,613 | 16.0% | 9,828 | 7,371 | 25.0% |
| RDVD | Software License S | DFW Postage Accounting - Std | 49,677 | 41,729 | 16.0% | 5,897 | 4,423 | 25.0% |
| RDVE | Software License S | DFW Productivity Reports-Base | 28,387 | 23,845 | 16.0% | 3,931 | 2,948 | 25.0% |
| RDVF | Software License S | DFW Productivity Reports-Ent. | 70,968 | 59,613 | 16.0% | 9,828 | 7,371 | 25.0% |
| RDVG | Software License S | DFW Productivity Reports-Std | 42,581 | 35,768 | 16.0% | 5,897 | 4,423 | 25.0% |
| RDVH | Software License S | DFW Platform Software - Base | 25,806 | 21,677 | 16.0% | 3,822 | 2,867 | 25.0% |
| RDVJ | Software License S | DFW Platform Software - Ent. | 83,871 | 70,452 | 16.0% | 9,828 | 7,371 | 25.0% |
| RDVK | Software License S | DFW Platform Software - Std | 58,065 | 48,774 | 16.0% | 8,299 | 6,224 | 25.0% |
| RDVL | Software License S | DFW Production Workflow - Base | 64,516 | 54,194 | 16.0% | 8,736 | 6,552 | 25.0% |
| RDVM | Software License S | DFW Production Workflow - Ent. | 129,032 | 108,387 | 16.0% | 14,742 | 11,057 | 25.0% |
| RDVN | Software License S | DFW Production Workflow - Std | 96,774 | 81,290 | 16.0% | 12,012 | 9,009 | 25.0% |
| RD4Z | Software License S | PI Direct Access 1 to 4 Inserters | 19,355 | 16,258 | 16.0% | 3,000 | 2,250 | 25.0% |
| RD5Z | Software License S | PI Direct Access 5+ Inserters | 32,258 | 27,097 | 16.0% | 5,000 | 3,750 | 25.0% |
| RD8N | Software License S | UC 1000 Control, Per Inserter | 6,452 | 5,419 | 16.0% | 1,000 | 750 | 25.0% |
| EF0Y | Software License S | SFW ENT CORE | 51,613 | 43,355 | 16.0% | 8,000 | 6,000 | 25.0% |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|-------|--------------------|--------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| EF0Z | Software License S | SFW ENT CORE UPG | 51,613 | 43,355 | 16.0% | 8,000 | 6,000 | 25.0% |
| EFA0 | Software License S | FlexServer Base | 51,613 | 43,355 | 16.0% | 8,000 | 6,000 | 25.0% |
| EFA1 | Software License S | Flex JESConnect for JES2 | 25,806 | 21,677 | 16.0% | 4,000 | 3,000 | 25.0% |
| EFA2 | Software License S | Flex JESConnect for JES3 | 25,806 | 21,677 | 16.0% | 4,000 | 3,000 | 25.0% |
| EFA3 | Software License S | OPS-DT for Unix (per Site) | 12,903 | 10,839 | 16.0% | 2,000 | 1,500 | 25.0% |
| EFA4 | Software License S | OPS-DT for Windows (Per Site) | 12,903 | 10,839 | 16.0% | 2,000 | 1,500 | 25.0% |
| EFA5 | Software License S | Window Print Driver (per Site) | 12,903 | 10,839 | 16.0% | 2,000 | 1,500 | 25.0% |
| EFA6 | Software License S | FlexServer Peer to Peer Module | 12,903 | 10,839 | 16.0% | 2,000 | 1,500 | 25.0% |
| EFA8 | Software License S | Flex PS,PCL, and PDF Output | 12,903 | 10,839 | 16.0% | 2,000 | 1,500 | 25.0% |
| EFA9 | Software License S | FTP Module Output Manager | 6,452 | 5,419 | 16.0% | 1,000 | 750 | 25.0% |
| EFAC | Software License S | Flex Xerox Output for EPS | 12,903 | 10,839 | 16.0% | 2,000 | 1,500 | 25.0% |
| EFAF | Software License S | FlexServer Test System | - | - | 16.0% | - | - | 25.0% |
| EFAG | Software License S | Flex Band A Output | 3,355 | 2,818 | 16.0% | 520 | 390 | 25.0% |
| EFAH | Software License S | Flex Band B Output | 8,774 | 7,370 | 16.0% | 1,360 | 1,020 | 25.0% |
| EFAJ | Software License S | Flex Band C Output | 13,548 | 11,381 | 16.0% | 2,100 | 1,575 | 25.0% |
| EFAK | Software License S | Flex Band D Output | 20,258 | 17,017 | 16.0% | 3,140 | 2,355 | 25.0% |
| EFAL | Software License S | Flex Band D Color Output | 25,419 | 21,352 | 16.0% | 3,940 | 2,955 | 25.0% |
| EFA M | Software License S | Flex Band E Output | 40,645 | 34,142 | 16.0% | 6,300 | 4,725 | 25.0% |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|-------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| EFAN | Software License S | Flex Band E Color Output | 50,323 | 42,271 | 16.0% | 7,800 | 5,850 | 25.0% |
| EFAP | Software License S | Flex IPDS - Band F Output | 58,065 | 48,774 | 16.0% | 9,000 | 6,750 | 25.0% |
| EFAR | Software License S | Flex Band F Color Output | 72,258 | 60,697 | 16.0% | 11,200 | 8,400 | 25.0% |
| EFAS | Software License S | Flex IJPDS - Band A Output | 33,548 | 28,181 | 16.0% | 5,200 | 3,900 | 25.0% |
| EFAT | Software License S | Flex IJPDS - Band B Output | 54,194 | 45,523 | 16.0% | 8,400 | 6,300 | 25.0% |
| EFAU | Software License S | Flex IJPDS - Band C Output | 73,548 | 61,781 | 16.0% | 11,400 | 8,550 | 25.0% |
| EFAV | Software License S | Flex IJPDS - Band D Output | 94,839 | 79,665 | 16.0% | 14,700 | 11,025 | 25.0% |
| EFAW | Software License S | Flex Metacode - Online Output | 13,548 | 11,381 | 16.0% | 2,100 | 1,575 | 25.0% |
| EFAX | Software License S | Flex Metacode - Other | 21,935 | 18,426 | 16.0% | 3,400 | 2,550 | 25.0% |
| EFAY | Software License S | Flex PS - Band B Color Out | 13,548 | 11,381 | 16.0% | 2,100 | 1,575 | 25.0% |
| EFAZ | Software License S | Flex PS - Band C Color Out | 20,258 | 17,017 | 16.0% | 3,140 | 2,355 | 25.0% |
| EFB0 | Software License S | Flex PS - Out to other hosts | 21,935 | 18,426 | 16.0% | 3,400 | 2,550 | 25.0% |
| EFB1 | Software License S | Flex PCL - Out to other hosts | 21,935 | 18,426 | 16.0% | 3,400 | 2,550 | 25.0% |
| EFB2 | Software License S | Flex AFPDS output | 21,935 | 18,426 | 16.0% | 3,400 | 2,550 | 25.0% |
| EFB3 | Software License S | Flex TIFF output | 21,935 | 18,426 | 16.0% | 3,400 | 2,550 | 25.0% |
| EFB4 | Software License S | Flex PDF Output | 21,935 | 18,426 | 16.0% | 3,400 | 2,550 | 25.0% |
| EFB5 | Software License S | Flex PDF Security UPGRADE | 11,097 | 9,321 | 16.0% | 1,720 | 1,290 | 25.0% |
| EFB6 | Software License S | Flex KCMS ICC Profile Support | 21,935 | 18,426 | 16.0% | 3,400 | 2,550 | 25.0% |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|-------------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| EFB7 | Software License S | Flex IJPDS MICR Font Support | 21,935 | 18,426 | 16.0% | 3,400 | 2,550 | 25.0% |
| EFB8 | Software License S | Flex Xerox Input | 16,129 | 13,548 | 16.0% | 2,500 | 1,875 | 25.0% |
| EFB9 | Software License S | Flex AFPDS Input | 16,129 | 13,548 | 16.0% | 2,500 | 1,875 | 25.0% |
| EFBA | Software License S | Flex PostScript Input | 16,129 | 13,548 | 16.0% | 2,500 | 1,875 | 25.0% |
| EFBB | Software License S | Flex PDF Input | 16,129 | 13,548 | 16.0% | 2,500 | 1,875 | 25.0% |
| EFBC | Software License S | Flex New PDF Input | 16,129 | 13,548 | 16.0% | 2,500 | 1,875 | 25.0% |
| EFBD | Software License S | Flex PCL Input | 16,129 | 13,548 | 16.0% | 2,500 | 1,875 | 25.0% |
| EFBE | Software License S | FlexServer 2009 Core | 51,613 | 43,355 | 16.0% | 8,000 | 6,000 | 25.0% |
| EFBM | Software License S | SFW AES 128-bit encryption Receiver | 12,903 | 10,839 | 16.0% | 2,000 | 1,500 | 25.0% |
| EFBN | Software License S | SFW AES 128-bit encryption Sender | 6,452 | 5,419 | 16.0% | 1,000 | 750 | 25.0% |
| EM11 | Software License S | VIP JESConnect for JES2 | 25,806 | 21,677 | 16.0% | 4,000 | 3,000 | 25.0% |
| EM12 | Software License S | VIP JESConnect for JES3 | 25,806 | 21,677 | 16.0% | 4,000 | 3,000 | 25.0% |
| EM13 | Software License S | RESConnect for JESConnect | 25,806 | 21,677 | 16.0% | 4,000 | 3,000 | 25.0% |
| EM14 | Software License S | RESConnect for other | 25,806 | 21,677 | 16.0% | 4,000 | 3,000 | 25.0% |
| EM15 | Software License S | VIP Connect Host Download | 12,903 | 10,839 | 16.0% | 2,000 | 1,500 | 25.0% |
| EM1B | Software License S | xerox (LCDS/Metacode) Input | 16,129 | 13,548 | 16.0% | 2,500 | 1,875 | 25.0% |
| EM1C | Software License S | AFP Input | 16,129 | 13,548 | 16.0% | 2,500 | 1,875 | 25.0% |
| EM1D | Software License S | PostScript (level 2) Input | 16,129 | 13,548 | 16.0% | 2,500 | 1,875 | 25.0% |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|-------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| EM1E | Software License S | PDF Input | 16,129 | 13,548 | 16.0% | 2,500 | 1,875 | 25.0% |
| EM1F | Software License S | New PDF Input | 16,129 | 13,548 | 16.0% | 2,500 | 1,875 | 25.0% |
| EM1G | Software License S | PCL Input | 16,129 | 13,548 | 16.0% | 2,500 | 1,875 | 25.0% |
| EM1H | Software License S | VIP Remote GUI | 4,258 | 3,577 | 16.0% | 660 | 495 | 25.0% |
| EM1J | Software License S | Advanced Indexing | 32,258 | 27,097 | 16.0% | 5,000 | 3,750 | 25.0% |
| EM1K | Software License S | Kodak CMS using ICC Profiles | 21,290 | 17,884 | 16.0% | 3,300 | 2,475 | 25.0% |
| EM1L | Software License S | IJPDS MICR Font Support | 21,290 | 17,884 | 16.0% | 3,300 | 2,475 | 25.0% |
| EM1M | Software License S | VIP Proofing Station | 10,968 | 9,213 | 16.0% | 1,700 | 1,275 | 25.0% |
| EM1N | Software License S | VIP PROOFING STATION IPDS | 6,452 | 5,419 | 16.0% | 1,000 | 750 | 25.0% |
| EM1P | Software License S | VIP Automated Reprint Manager | 32,258 | 27,097 | 16.0% | 5,000 | 3,750 | 25.0% |
| EM1R | Software License S | VIP Standby License | 9,677 | 8,129 | 16.0% | 1,500 | 1,125 | 25.0% |
| EM20 | Software License S | VIP IPDS - Band A | 3,355 | 2,818 | 16.0% | 520 | 390 | 25.0% |
| EM21 | Software License S | VIP IPDS - Band B | 8,774 | 7,370 | 16.0% | 1,360 | 1,020 | 25.0% |
| EM22 | Software License S | VIP IPDS - Band C | 13,548 | 11,381 | 16.0% | 2,100 | 1,575 | 25.0% |
| EM23 | Software License S | VIP IPDS - Band D | 20,258 | 17,017 | 16.0% | 3,140 | 2,355 | 25.0% |
| EM24 | Software License S | VIP IPDS - Band D Color | 25,419 | 21,352 | 16.0% | 3,940 | 2,955 | 25.0% |
| EM25 | Software License S | VIP IPDS - Band E | 40,645 | 34,142 | 16.0% | 6,300 | 4,725 | 25.0% |
| EM26 | Software License S | VIP IPDS - Band E Color | 50,323 | 42,271 | 16.0% | 7,800 | 5,850 | 25.0% |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|-------------------------|-----------|----------------|------------|-------------|-------------|------------|
| EM27 | Software License S | VIP IPDS - Band F | 58,065 | 48,774 | 16.0% | 9,000 | 6,750 | 25.0% |
| EM28 | Software License S | VIP IPDS - Band F Color | 72,258 | 60,697 | 16.0% | 11,200 | 8,400 | 25.0% |
| EM29 | Software License S | VIP IJPDS - Band A | 33,548 | 28,181 | 16.0% | 5,200 | 3,900 | 25.0% |
| EM2A | Software License S | VIP IJPDS - Band B | 54,194 | 45,523 | 16.0% | 8,400 | 6,300 | 25.0% |
| EM2B | Software License S | VIP IJPDS - Band C | 73,548 | 61,781 | 16.0% | 11,400 | 8,550 | 25.0% |
| EM2C | Software License S | VIP IJPDS - Band D | 94,839 | 79,665 | 16.0% | 14,700 | 11,025 | 25.0% |
| EM2D | Software License S | VIP Metacode - Online | 13,548 | 11,381 | 16.0% | 2,100 | 1,575 | 25.0% |
| EM2E | Software License S | VIP Metacode - Other | 21,935 | 18,426 | 16.0% | 3,400 | 2,550 | 25.0% |
| EM2F | Software License S | VIP PS - Band A | 3,355 | 2,818 | 16.0% | 520 | 390 | 25.0% |
| EM2G | Software License S | VIP PS - Band B | 8,774 | 7,370 | 16.0% | 1,360 | 1,020 | 25.0% |
| EM2H | Software License S | VIP PS - Band B Color | 8,774 | 7,370 | 16.0% | 1,360 | 1,020 | 25.0% |
| EM2J | Software License S | VIP PS - Band C | 13,548 | 11,381 | 16.0% | 2,100 | 1,575 | 25.0% |
| EM2K | Software License S | VIP PS - Band C Color | 13,548 | 11,381 | 16.0% | 2,100 | 1,575 | 25.0% |
| EM2L | Software License S | VIP PS - Band D | 20,258 | 17,017 | 16.0% | 3,140 | 2,355 | 25.0% |
| EM2M | Software License S | VIP PS - Band E | 40,645 | 34,142 | 16.0% | 6,300 | 4,725 | 25.0% |
| EM2N | Software License S | VIP PS - Band F | 58,065 | 48,774 | 16.0% | 9,000 | 6,750 | 25.0% |
| EM2P | Software License S | VIP PS - Other | 21,935 | 18,426 | 16.0% | 3,400 | 2,550 | 25.0% |
| EM2R | Software License S | VIP PCL - Band A | 3,355 | 2,818 | 16.0% | 520 | 390 | 25.0% |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|-----------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| EM2S | Software License S | VIP PCL - Band B | 8,774 | 7,370 | 16.0% | 1,360 | 1,020 | 25.0% |
| EM2T | Software License S | VIP PCL - Band C | 13,548 | 11,381 | 16.0% | 2,100 | 1,575 | 25.0% |
| EM2U | Software License S | VIP PCL - Band D | 20,258 | 17,017 | 16.0% | 3,140 | 2,355 | 25.0% |
| EM2V | Software License S | VIP PCL - Band E | 40,645 | 34,142 | 16.0% | 6,300 | 4,725 | 25.0% |
| EM2W | Software License S | VIP PCL - Band F | 58,065 | 48,774 | 16.0% | 9,000 | 6,750 | 25.0% |
| EM2X | Software License S | VIP PCL - Other | 21,935 | 18,426 | 16.0% | 3,400 | 2,550 | 25.0% |
| EM2Y | Software License S | VIP AFPDS output | 21,935 | 18,426 | 16.0% | 3,400 | 2,550 | 25.0% |
| EM2Z | Software License S | VIP TIFF output | 21,935 | 18,426 | 16.0% | 3,400 | 2,550 | 25.0% |
| EM30 | Software License S | VIP PDF Output | 21,935 | 18,426 | 16.0% | 3,400 | 2,550 | 25.0% |
| EM31 | Software License S | VIP PDF Security UPGRADE | 11,097 | 9,321 | 16.0% | 1,720 | 1,290 | 25.0% |
| EM33 | Software License S | VIP IJPDS MICR Font Support | 21,290 | 17,884 | 16.0% | 3,300 | 2,475 | 25.0% |
| EM3Y | Software License S | SFW MGR CORE | 19,355 | 16,258 | 16.0% | 3,000 | 2,250 | 25.0% |
| EM3Z | Software License S | SFW MGR CORE UPG | 19,355 | 16,258 | 16.0% | 3,000 | 2,250 | 25.0% |
| EM41 | Software License S | AFP In - AFP Out | 16,129 | 13,548 | 16.0% | 2,500 | 1,875 | 25.0% |
| EM42 | Software License S | Metacode In - Metacode Out | 16,129 | 13,548 | 16.0% | 2,500 | 1,875 | 25.0% |
| EM43 | Software License S | PCL In - PCL Out | 16,129 | 13,548 | 16.0% | 2,500 | 1,875 | 25.0% |
| EM44 | Software License S | PostScript In - PostScript Out | 16,129 | 13,548 | 16.0% | 2,500 | 1,875 | 25.0% |
| EM45 | Software License S | PDF In - PDF Out | 16,129 | 13,548 | 16.0% | 2,500 | 1,875 | 25.0% |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|---------------------------|-----------|----------------|------------|-------------|-------------|------------|
| EM46 | Software License S | VDE Add | 10,645 | 8,942 | 16.0% | 1,650 | 1,238 | 25.0% |
| EM47 | Software License S | VDE Advanced Indexing | 10,645 | 8,942 | 16.0% | 1,650 | 1,238 | 25.0% |
| EM48 | Software License S | VDE Barcode | 10,645 | 8,942 | 16.0% | 1,650 | 1,238 | 25.0% |
| EM49 | Software License S | VDE Calculate | 10,645 | 8,942 | 16.0% | 1,650 | 1,238 | 25.0% |
| EM4A | Software License S | VDE Color | 10,645 | 8,942 | 16.0% | 1,650 | 1,238 | 25.0% |
| EM4B | Software License S | VDE Delete | 10,645 | 8,942 | 16.0% | 1,650 | 1,238 | 25.0% |
| EM4C | Software License S | VDE Disk | 10,645 | 8,942 | 16.0% | 1,650 | 1,238 | 25.0% |
| EM4D | Software License S | VDE IMB | 10,645 | 8,942 | 16.0% | 1,650 | 1,238 | 25.0% |
| EM4E | Software License S | VDE Output Device Control | 10,645 | 8,942 | 16.0% | 1,650 | 1,238 | 25.0% |
| EM4F | Software License S | VDE Page Control | 10,645 | 8,942 | 16.0% | 1,650 | 1,238 | 25.0% |
| EM4G | Software License S | VDE Insert | 21,290 | 17,884 | 16.0% | 3,300 | 2,475 | 25.0% |
| EM4K | Software License S | VDE Merge and Switch | 21,290 | 17,884 | 16.0% | 3,300 | 2,475 | 25.0% |
| EM4L | Software License S | VDE Split | 21,290 | 17,884 | 16.0% | 3,300 | 2,475 | 25.0% |
| EM4M | Software License S | VDE XML | 21,290 | 17,884 | 16.0% | 3,300 | 2,475 | 25.0% |
| EM4N | Software License S | VDE Editor | 10,968 | 9,213 | 16.0% | 1,700 | 1,275 | 25.0% |
| EM4P | Software License S | Additional VDE Editor | 1,935 | 1,626 | 16.0% | 300 | 225 | 25.0% |
| EM4R | Software License S | Basic VDE Bundle - Entry | 32,258 | 27,097 | 16.0% | 5,000 | 3,750 | 25.0% |
| EM4S | Software License S | Basic VDE Bundle - Base | 45,161 | 37,935 | 16.0% | 7,000 | 5,250 | 25.0% |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|----------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| EM4T | Software License S | Basic VDE Bundle Standard | 51,613 | 43,355 | 16.0% | 8,000 | 6,000 | 25.0% |
| EM4U | Software License S | Basic VDE Bundle Large | 58,065 | 48,774 | 16.0% | 9,000 | 6,750 | 25.0% |
| EM4V | Software License S | VDE Barcode Bundle - Entry | 19,355 | 16,258 | 16.0% | 3,000 | 2,250 | 25.0% |
| EM4W | Software License S | VDE Barcode Bundle - Base | 25,806 | 21,677 | 16.0% | 4,000 | 3,000 | 25.0% |
| EM4X | Software License S | VDE Barcode Bundle - Standard | 32,258 | 27,097 | 16.0% | 5,000 | 3,750 | 25.0% |
| EM4Y | Software License S | VDE Barcode Bundle - Large | 32,258 | 27,097 | 16.0% | 5,000 | 3,750 | 25.0% |
| EM4Z | Software License S | VDE Control Bundle - Entry | 19,355 | 16,258 | 16.0% | 3,000 | 2,250 | 25.0% |
| EM50 | Software License S | PIW Barcode - Base | 38,710 | 32,516 | 16.0% | 6,000 | 4,500 | 25.0% |
| EM51 | Software License S | PIW Barcode - Standard | 64,516 | 54,194 | 16.0% | 10,000 | 7,500 | 25.0% |
| EM52 | Software License S | PIW Barcode - Enterprise | 96,774 | 81,290 | 16.0% | 15,000 | 11,250 | 25.0% |
| EM53 | Software License S | PIW IMB - Base | 38,710 | 32,516 | 16.0% | 6,000 | 4,500 | 25.0% |
| EM54 | Software License S | PIW IMB - Std | 64,516 | 54,194 | 16.0% | 10,000 | 7,500 | 25.0% |
| EM55 | Software License S | PIW IMB - Enterprise | 96,774 | 81,290 | 16.0% | 15,000 | 11,250 | 25.0% |
| EM56 | Software License S | PIW Integrity Solution - Base | 12,903 | 10,839 | 16.0% | 2,000 | 1,500 | 25.0% |
| EM57 | Software License S | PIW Integrity Solution - Std | 25,806 | 21,677 | 16.0% | 4,000 | 3,000 | 25.0% |
| EM58 | Software License S | PIW Integrity Solution - Ent | 38,710 | 32,516 | 16.0% | 6,000 | 4,500 | 25.0% |
| EM59 | Software License S | PIW Offset Shell - Base | 38,710 | 32,516 | 16.0% | 6,000 | 4,500 | 25.0% |
| EM5A | Software License S | PIW Offset Shell - Std | 64,516 | 54,194 | 16.0% | 10,000 | 7,500 | 25.0% |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|--------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| EM5B | Software License S | PIW Offset Shell - Ent | 96,774 | 81,290 | 16.0% | 15,000 | 11,250 | 25.0% |
| EM5C | Software License S | PIW RedTag Solution - Base | 38,710 | 32,516 | 16.0% | 6,000 | 4,500 | 25.0% |
| EM5D | Software License S | PIW RedTag Solution - Std | 64,516 | 54,194 | 16.0% | 10,000 | 7,500 | 25.0% |
| EM5E | Software License S | PIW RedTag Solution - Ent | 96,774 | 81,290 | 16.0% | 15,000 | 11,250 | 25.0% |
| EM5F | Software License S | PIW TransPromo Local - Base | 38,710 | 32,516 | 16.0% | 6,000 | 4,500 | 25.0% |
| EM5G | Software License S | PIW TransPromo Local - Std | 64,516 | 54,194 | 16.0% | 10,000 | 7,500 | 25.0% |
| EM5H | Software License S | PIW TransPromo Local - Ent | 96,774 | 81,290 | 16.0% | 15,000 | 11,250 | 25.0% |
| EM5J | Software License S | PIW TransPromo Integ - Base | 38,710 | 32,516 | 16.0% | 6,000 | 4,500 | 25.0% |
| EM5K | Software License S | PIW TransPromo Integ - Std | 64,516 | 54,194 | 16.0% | 10,000 | 7,500 | 25.0% |
| EM5L | Software License S | PIW TransPromo Integ - Ent | 96,774 | 81,290 | 16.0% | 15,000 | 11,250 | 25.0% |
| EM5M | Software License S | PIW Barcode - Entry | 22,581 | 18,968 | 16.0% | 3,500 | 2,625 | 25.0% |
| EM5N | Software License S | PIW IMB - Entry | 22,581 | 18,968 | 16.0% | 3,500 | 2,625 | 25.0% |
| EM5P | Software License S | PIW Integrity Solution - Entry | 9,677 | 8,129 | 16.0% | 1,500 | 1,125 | 25.0% |
| EM5R | Software License S | PIW Offset Shell - Entry | 22,581 | 18,968 | 16.0% | 3,500 | 2,625 | 25.0% |
| EM5S | Software License S | PIW RedTag Solution - Entry | 22,581 | 18,968 | 16.0% | 3,500 | 2,625 | 25.0% |
| EM5T | Software License S | PIW TransPromo Local - Entry | 22,581 | 18,968 | 16.0% | 3,500 | 2,625 | 25.0% |
| EM5U | Software License S | PIW TransPromo Integ - Entry | 22,581 | 18,968 | 16.0% | 3,500 | 2,625 | 25.0% |
| EM5W | Software License S | SFW ENH BASIC BNDL ENTRY | 32,258 | 27,097 | 16.0% | 5,000 | 3,750 | 25.0% |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|--------------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| EM5W | Software License S | SFW ENH BASIC BNDL STD | 32,258 | 27,097 | 16.0% | 5,000 | 3,750 | 25.0% |
| EM5W | Software License S | SFW ENH BASIC BNDL LARGE | 32,258 | 27,097 | 16.0% | 5,000 | 3,750 | 25.0% |
| EM5W | Software License S | SFW ENH BASIC BNDL STD | 32,258 | 27,097 | 16.0% | 5,000 | 3,750 | 25.0% |
| EM5W | Software License S | SFW ENH BASIC BNDL LARGE | 32,258 | 27,097 | 16.0% | 5,000 | 3,750 | 25.0% |
| EM5X | Software License S | SFW ENH BASIC BNDL BASE | 45,161 | 37,935 | 16.0% | 7,000 | 5,250 | 25.0% |
| EM5X | Software License S | SFW ENH BASIC BNDL BASE | 45,161 | 37,935 | 16.0% | 7,000 | 5,250 | 25.0% |
| EM60 | Software License S | VIP AFPDS In, AFPDS Out - Base | 32,258 | 27,097 | 16.0% | 5,000 | 3,750 | 25.0% |
| EM61 | Software License S | VIP AFPDS In, AFPDS Out - Std | 64,516 | 54,194 | 16.0% | 10,000 | 7,500 | 25.0% |
| EM62 | Software License S | VIP AFPDS In, AFPDS Out - Ent | 96,774 | 81,290 | 16.0% | 15,000 | 11,250 | 25.0% |
| EM63 | Software License S | VIP Metacode In, Out - Base | 32,258 | 27,097 | 16.0% | 5,000 | 3,750 | 25.0% |
| EM64 | Software License S | VIP Metacode In, Out - Std | 64,516 | 54,194 | 16.0% | 10,000 | 7,500 | 25.0% |
| EM65 | Software License S | VIP Metacode In, Out - Ent | 96,774 | 81,290 | 16.0% | 15,000 | 11,250 | 25.0% |
| EM66 | Software License S | VIP PCL In, PCL Out - Base | 32,258 | 27,097 | 16.0% | 5,000 | 3,750 | 25.0% |
| EM67 | Software License S | VIP PCL In, PCL Out - Std | 64,516 | 54,194 | 16.0% | 10,000 | 7,500 | 25.0% |
| EM68 | Software License S | VIP PCL In, PCL Out - Ent | 96,774 | 81,290 | 16.0% | 15,000 | 11,250 | 25.0% |
| EM69 | Software License S | VIP PS In, PS Out - Base | 32,258 | 27,097 | 16.0% | 5,000 | 3,750 | 25.0% |
| EM6A | Software License S | VIP PS In, PS Out - Std | 64,516 | 54,194 | 16.0% | 10,000 | 7,500 | 25.0% |
| EM6B | Software License S | VIP PS In, PS Out - Ent | 96,774 | 81,290 | 16.0% | 15,000 | 11,250 | 25.0% |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|------------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| EM6C | Software License S | VIP PDF In, PDF Out - Base | 32,258 | 27,097 | 16.0% | 5,000 | 3,750 | 25.0% |
| EM6D | Software License S | VIP PDF In, PDF Out - Std | 64,516 | 54,194 | 16.0% | 10,000 | 7,500 | 25.0% |
| EM6E | Software License S | VIP PDF In, PDF Out - Ent | 96,774 | 81,290 | 16.0% | 15,000 | 11,250 | 25.0% |
| EM6F | Software License S | VIP AFPDS In, AFPDS Out -Entry | 19,355 | 16,258 | 16.0% | 3,000 | 2,250 | 25.0% |
| EM6G | Software License S | VIP Metacode In, Out - Entry | 19,355 | 16,258 | 16.0% | 3,000 | 2,250 | 25.0% |
| EM6H | Software License S | VIP PCL In, PCL Out - Entry | 19,355 | 16,258 | 16.0% | 3,000 | 2,250 | 25.0% |
| EM6J | Software License S | VIP PS In, PS Out - Entry | 19,355 | 16,258 | 16.0% | 3,000 | 2,250 | 25.0% |
| EM6K | Software License S | VIP PDF In, PDF Out - Entry | 19,355 | 16,258 | 16.0% | 3,000 | 2,250 | 25.0% |
| EM6W | Software License S | SHW ENH BASIC BNDL ENTRY IPR | 9,677 | 8,129 | 16.0% | 1,500 | 1,125 | 25.0% |
| EM80 | Software License S | VDE Control Bundle - Base | 25,806 | 21,677 | 16.0% | 4,000 | 3,000 | 25.0% |
| EM81 | Software License S | VDE Control Bundle - Standard | 45,161 | 37,935 | 16.0% | 7,000 | 5,250 | 25.0% |
| EM82 | Software License S | VDE Control Bundle - Large | 45,161 | 37,935 | 16.0% | 7,000 | 5,250 | 25.0% |
| EM83 | Software License S | VDE MERGE - Entry | 16,129 | 13,548 | 16.0% | 2,500 | 1,875 | 25.0% |
| EM84 | Software License S | VDE MERGE - Base | 19,355 | 16,258 | 16.0% | 3,000 | 2,250 | 25.0% |
| EM85 | Software License S | VDE MERGE - Standard | 19,355 | 16,258 | 16.0% | 3,000 | 2,250 | 25.0% |
| EM86 | Software License S | VDE MERGE - Large | 25,806 | 21,677 | 16.0% | 4,000 | 3,000 | 25.0% |
| EM87 | Software License S | VDE SPLIT - Entry | 16,129 | 13,548 | 16.0% | 2,500 | 1,875 | 25.0% |
| EM88 | Software License S | VDE SPLIT - Base | 19,355 | 16,258 | 16.0% | 3,000 | 2,250 | 25.0% |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|-----------------------------|-----------|----------------|------------|-------------|-------------|------------|
| EM89 | Software License S | VDE SPLIT - Standard | 19,355 | 16,258 | 16.0% | 3,000 | 2,250 | 25.0% |
| EM8A | Software License S | VDE SPLIT - Large | 25,806 | 21,677 | 16.0% | 4,000 | 3,000 | 25.0% |
| EMM0 | Software License S | OFMA Low/10K Pages | 968 | 813 | 16.0% | - | - | 25.0% |
| EMM1 | Software License S | OFMA Med/10K Pages | 581 | 488 | 16.0% | - | - | 25.0% |
| EMM2 | Software License S | OFMA High/10K Pages | 297 | 249 | 16.0% | - | - | 25.0% |
| EMMA | Software License S | OFMA Low/10K Pieces | 1,742 | 1,463 | 16.0% | - | - | 25.0% |
| EMMB | Software License S | OFMA Med/10K Pieces | 1,045 | 878 | 16.0% | - | - | 25.0% |
| EMMC | Software License S | OFMA High/10K Pieces | 516 | 434 | 16.0% | - | - | 25.0% |
| EMMY | Software License S | OFMA Actual/10K Pages | 1,458 | 1,225 | 16.0% | - | - | 25.0% |
| EMMZ | Software License S | OFMA Actual/10K Pieces | 2,606 | 2,189 | 16.0% | - | - | 25.0% |
| SR25 | Software License S | Lic 24K SIL OCR In No DRS | 15,058 | 10,917 | 16.0% | - | - | 25.0% |
| SR28 | Software License S | Lic 24K SIL OCR I/O No DRS | 19,852 | 14,392 | 16.0% | - | - | 25.0% |
| SR2B | Software License S | Lic 36K SIL OCR I/O No DRS | 21,690 | 15,725 | 16.0% | - | - | 25.0% |
| SR4U | Software License S | Lic 13K SIL OCR Out No DRS | 12,323 | 8,934 | 16.0% | - | - | 25.0% |
| SR4V | Software License S | Lic 13K SIL OCR In No DRS | 12,323 | 8,934 | 16.0% | - | - | 25.0% |
| SR4W | Software License S | Lic 13K SIL OCR I/O No DRS | 17,110 | 12,405 | 16.0% | - | - | 25.0% |
| SR4X | Software License S | Lic 13K Plat OCR w/DRS | 17,794 | 12,900 | 16.0% | - | - | 25.0% |
| SR97 | Software License S | Lic fee, 13K Read-Write OCR | 9,581 | 6,946 | 16.0% | - | - | 25.0% |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|-------------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| SR9Y | Software License S | Lic Fee, BPM Parcels | 1,613 | 1,169 | 16.0% | - | - | 25.0% |
| SRHD | Software License S | Lic 24K Plat OCR w/DRS | 19,852 | 14,392 | 16.0% | - | - | 25.0% |
| SRMW | Software License S | Lic Fee, Move Update | 5,477 | 3,971 | 16.0% | - | - | 25.0% |
| SRMZ | Software License S | Lic Fee, Full Servic | 3,987 | 2,891 | 16.0% | - | - | 25.0% |
| SRNP | Software License S | Lic Fee, 8K RAF Platinum Quad | 12,387 | 8,981 | 16.0% | - | - | 25.0% |
| SRNY | Software License S | Lic Fee, Standard Parcels | 1,613 | 1,169 | 16.0% | - | - | 25.0% |
| SRUH | Software License S | Lic, UMove Gov't | 7,818 | 5,668 | 16.0% | - | - | 25.0% |
| SRVP | Software License S | Lic 24K SIL OCR Out No DRS | 15,058 | 10,917 | 16.0% | - | - | 25.0% |
| SRVR | Software License S | Lic 36K Plat OCR \ | 21,690 | 15,725 | 16.0% | - | - | 25.0% |
| SRVS | Software License S | Lic 36K SIL OCR Out No DRS | 17,794 | 12,900 | 16.0% | - | - | 25.0% |
| SRVT | Software License S | Lic Read/Write 24K | 12,323 | 8,934 | 16.0% | - | - | 25.0% |
| SRVU | Software License S | Lic 36K SIL OCR In No DRS | 17,794 | 12,900 | 16.0% | - | - | 25.0% |
| SRVY | Software License S | Lic 2K Plat OCR w/DRS | 16,493 | 11,957 | 16.0% | - | - | 25.0% |
| SRVZ | Software License S | Lic Parascript 20K Clicks | 542 | 393 | 16.0% | - | - | 25.0% |
| SRZH | Software License S | Lic Fee, EZ Flats 1st CI Parcels | 1,613 | 1,169 | 16.0% | - | - | 25.0% |
| SRZV | Software License S | Lic Fee, EZ Flats Priority Mail | 1,613 | 1,169 | 16.0% | - | - | 25.0% |
| SR97 | Software License S | Lic fee, 13K Read- Write OCR | 9,581 | 6,946 | 16.0% | - | - | 25.0% |
| SR9Y | Software License S | Lic Fee, BPM Parcels | 1,613 | 1,169 | 16.0% | - | - | 25.0% |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|----------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| SRMW | Software License S | Lic Fee, Move Update | 5,477 | 3,971 | 16.0% | - | - | 25.0% |
| SRMZ | Software License S | Lic Fee, Full Servic | 3,987 | 2,891 | 16.0% | - | - | 25.0% |
| SRNP | Software License S | Lic Fee, 8K RAF Platinum Quad | 12,387 | 8,981 | 16.0% | - | - | 25.0% |
| SRNY | Software License S | Lic Fee, Standard Parcels | 1,613 | 1,169 | 16.0% | - | - | 25.0% |
| SRZH | Software License S | Lic Fee, EZ Flats 1st Cl Parcels | 1,613 | 1,169 | 16.0% | - | - | 25.0% |
| SRZV | Software License S | Lic Fee, EZ Flats Priority Mail | 1,613 | 1,169 | 16.0% | - | - | 25.0% |
| SR1B | Software License S | SW-24K Plat OCR w/DRS | 122,271 | 88,646 | 16.0% | - | - | 25.0% |
| SR1F | Software License S | SW-36K SIL OCR I/O No DRS | 186,065 | 134,897 | 16.0% | - | - | 25.0% |
| SR1J | Software License S | SW-24K SIL OCR I/O No DRS | 139,548 | 101,173 | 16.0% | - | - | 25.0% |
| SR1S | Software License S | SW-24K SIL OCR Out No DRS | 102,335 | 74,193 | 16.0% | - | - | 25.0% |
| SR1T | Software License S | SW-24K SIL OCR In No DRS | 79,742 | 57,813 | 16.0% | - | - | 25.0% |
| SR1U | Software License S | SW-36K Plat OCR w/DRS | 144,865 | 105,027 | 16.0% | - | - | 25.0% |
| SR8S | Software License S | SW for Add'l Sorter | 24,516 | 17,774 | 16.0% | - | - | 25.0% |
| SR8V | Software License S | SW for CSA, Full S | 25,677 | 18,616 | 16.0% | - | - | 25.0% |
| SR9Z | Software License S | SW- EZ Flats BPM Parcel | 8,387 | 6,081 | 16.0% | - | - | 25.0% |
| SRAR | Software License S | SW-36K SIL OCR Out No DRS | 124,929 | 90,574 | 16.0% | - | - | 25.0% |
| SRAW | Software License S | SW-Read/Write 24K | 79,742 | 57,813 | 16.0% | - | - | 25.0% |
| SRB4 | Software License S | SW-36K SIL OCR In No DRS | 112,968 | 81,902 | 16.0% | - | - | 25.0% |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|-----------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| SRJP | Software License S | SW-13K Plat OCR w/DRS | 73,097 | 52,995 | 16.0% | - | - | 25.0% |
| SRJZ | Software License S | SW 13K SIL OCR Out No DRS | 53,161 | 38,542 | 16.0% | - | - | 25.0% |
| SRK6 | Software License S | SW-13K SIL OCR In No DRS | 46,516 | 33,724 | 16.0% | - | - | 25.0% |
| SRKH | Software License S | SW-13K SIL OCR I/O No DRS | 73,097 | 52,995 | 16.0% | - | - | 25.0% |
| SRNZ | Software License S | SW- EZ Flats Std Parcel | 9,032 | 6,548 | 16.0% | - | - | 25.0% |
| SRYC | Software License S | EZFlats 1st Class Parcels SW | 8,387 | 6,081 | 16.0% | - | - | 25.0% |
| SRYD | Software License S | EZFlats Priority Mail SW | 8,387 | 6,081 | 16.0% | - | - | 25.0% |
| SRZE | Software License S | EZ Flats 1st Class Flats SW | - | - | 16.0% | - | - | 25.0% |
| SRZF | Software License S | EZ Flats Std Class Flats SW | 1,613 | 1,169 | 16.0% | - | - | 25.0% |
| SRZG | Software License S | EZ Flats Bnd Printed Matter SW | 1,613 | 1,169 | 16.0% | - | - | 25.0% |
| SRZL | Software License S | 2K Plat Inbound, OCR SW | 12,903 | 9,355 | 16.0% | - | - | 25.0% |
| SRZR | Software License S | 2K Plat Combo, OCR SW | 22,581 | 16,371 | 16.0% | - | - | 25.0% |
| SRZW | Software License S | EZFlats 1st Class Flats SW | 8,387 | 6,081 | 16.0% | - | - | 25.0% |
| SRZX | Software License S | EZFlats Std CI Flats SW | 8,387 | 6,081 | 16.0% | - | - | 25.0% |
| SRZY | Software License S | EZFlats Bnd Prntd Mtr SW | 8,387 | 6,081 | 16.0% | - | - | 25.0% |
| SR07 | Software License S | Ann. Lic. Fee, WABCR-only | 10,955 | 9,202 | 16.0% | - | - | 25.0% |
| SR25 | Software License S | Lic 24K SIL OCR In No DRS | 15,058 | 12,649 | 16.0% | - | - | 25.0% |
| SR28 | Software License S | Lic 24K SIL OCR I/O No DRS | 19,852 | 16,675 | 16.0% | - | - | 25.0% |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|---|-----------|----------------|------------|-------------|-------------|------------|
| SR2B | Software License S | Lic 36K SIL OCR I/O No DRS | 21,690 | 18,220 | 16.0% | - | - | 25.0% |
| SR4U | Software License S | Lic 13K SIL OCR Out No DRS | 12,323 | 10,351 | 16.0% | - | - | 25.0% |
| SR4V | Software License S | Lic 13K SIL OCR In No DRS | 12,323 | 10,351 | 16.0% | - | - | 25.0% |
| SR4W | Software License S | Lic 13K SIL OCR I/O No DRS | 17,110 | 14,372 | 16.0% | - | - | 25.0% |
| SR4X | Software License S | Lic 13K Plat OCR w/DRS | 17,794 | 14,947 | 16.0% | - | - | 25.0% |
| SR97 | Software License S | Lic fee, 13K Read- Write OCR UKS Annual | 9,581 | 8,048 | 16.0% | - | - | 25.0% |
| SDDD | Software License S | License (Smartmatch) | 4,186 | 3,517 | 16.0% | - | - | 25.0% |
| SLAO | Software License S | Binarizer Lic | - | - | 16.0% | 516 | 490 | 25.0% |
| SLA1 | Software License S | WABCR Lic | - | - | 16.0% | 2,258 | 2,145 | 25.0% |
| SLVH | Software License S | WABCR Lic | - | - | 16.0% | 2,581 | 2,452 | 25.0% |
| SR9Y | Software License S | Lic Fee, BPM Parcels | 1,613 | 1,355 | 16.0% | - | - | 25.0% |
| SRBE | Software License S | 1M Addresscript Clicks | 23,258 | 19,537 | 16.0% | - | - | 25.0% |
| SRBF | Software License S | 500K Addresscript Clicks | 12,958 | 10,885 | 16.0% | - | - | 25.0% |
| SRBG | Software License S | 250K Addresscript Clicks | 6,645 | 5,582 | 16.0% | - | - | 25.0% |
| SRBH | Software License S | 50K Addresscript Clicks | 1,528 | 1,284 | 16.0% | - | - | 25.0% |
| SRDL | Software License S | Ann. Lic. Fee, FastForward | 28,468 | 23,913 | 16.0% | - | - | 25.0% |
| SRHD | Software License S | Lic 24K Plat OCR w/DRS | 19,852 | 16,675 | 16.0% | - | - | 25.0% |
| SRMW | Software License S | Lic Fee, Move Update | 5,477 | 4,601 | 16.0% | - | - | 25.0% |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|-------------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| SRMZ | Software License S | Lic Fee, Full Servic | 3,987 | 3,349 | 16.0% | - | - | 25.0% |
| SRNP | Software License S | Lic Fee, 8K RAF Platinum Quad | 12,387 | 10,405 | 16.0% | - | - | 25.0% |
| SRNY | Software License S | Lic Fee, Standard Parcels | 1,613 | 1,355 | 16.0% | - | - | 25.0% |
| SRUH | Software License S | Lic, UMove Gov't | 7,818 | 6,567 | 16.0% | - | - | 25.0% |
| SRVP | Software License S | Lic 24K SIL OCR Out No DRS | 15,058 | 12,649 | 16.0% | - | - | 25.0% |
| SRVR | Software License S | Lic 36K Plat OCR \ | 21,690 | 18,219 | 16.0% | - | - | 25.0% |
| SRVS | Software License S | Lic 36K SIL OCR Out No DRS | 17,794 | 14,947 | 16.0% | - | - | 25.0% |
| SRVT | Software License S | Lic Read/Write 24h | 12,323 | 10,351 | 16.0% | - | - | 25.0% |
| SRVU | Software License S | Lic 36K SIL OCR In No DRS | 17,794 | 14,947 | 16.0% | - | - | 25.0% |
| SRVY | Software License S | Lic 2K Plat OCR w/DRS | 16,493 | 13,854 | 16.0% | - | - | 25.0% |
| SRVZ | Software License S | Lic Parascript 20K Clicks | 542 | 455 | 16.0% | - | - | 25.0% |
| SRZA | Software License S | Annual Lic, 2K RAF Platinum | 10,000 | 8,400 | 16.0% | - | - | 25.0% |
| SRZB | Software License S | SFW-Parascript 20k Clicks | 7,419 | 6,232 | 16.0% | - | - | 25.0% |
| SRZH | Software License S | Lic Fee, EZ Flats 1st CI Parcels | 1,613 | 1,355 | 16.0% | - | - | 25.0% |
| SRZN | Software License S | EZ Flats IB Application | 6,452 | 5,419 | 16.0% | - | - | 25.0% |
| SRZT | Software License S | EZ Flats Combo Application | 14,839 | 12,465 | 16.0% | - | - | 25.0% |
| SRZV | Software License S | Lic Fee, EZ Flats Priority Mail | 1,613 | 1,355 | 16.0% | - | - | 25.0% |
| Y3T3 | Software License S | Lic Fee, Tracking M | 1,019 | 856 | 16.0% | - | - | 25.0% |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|-------------------------------|--|-----------|----------------|------------|-------------|-------------|------------|
| Y3T0 | Software License S | Lic Fee, iSite Area | 2,710 | 2,276 | 16.0% | - | - | 25.0% |
| Y3T0 | Software License S | Lic Fee iSite Area | 2,710 | 2,276 | 16.0% | - | - | 25.0% |
| Y3T1 | Software License S | Lic Fee, iSite Line | 3,097 | 2,601 | 16.0% | - | - | 25.0% |
| Y3T2 | Software License S | Lic Fee, Add'l Area | 774 | 650 | 16.0% | - | - | 25.0% |
| | Software License Subscription | | | - | 16.0% | | | 25.0% |
| Y3T4 | Software License S | Lic Fee, Image Arc | 239 | 201 | 16.0% | - | - | 25.0% |
| Y3T5 | Software License S | Lic Fee iData Repa | 2,338 | 1,964 | 16.0% | - | - | 25.0% |
| Y3T6 | Software License S | Lic Fee, iDataRep | 1,381 | 1,160 | 16.0% | - | - | 25.0% |
| Y3T7 | Software License S | Lic Fee, iDataView | 2,032 | 1,707 | 16.0% | - | - | 25.0% |
| Y3T8 | Software License S | Lic Fee, iData Prin | 258 | 217 | 16.0% | - | - | 25.0% |
| Y3T9 | Software License S | Lic Fee LineScan Camera 2k | 1,097 | 921 | 16.0% | - | - | 25.0% |
| Y3TA | Software License S | Lic Fee LineScan Camera 4k | 1,290 | 1,084 | 16.0% | - | - | 25.0% |
| Y3TB | Software License S | Lic Fee, iData Rep | 6,221 | 5,225 | 16.0% | - | - | 25.0% |
| Y3TB | Software License S | Lic Fee, iData Repair Opt 2/seat | 6,221 | 5,225 | 16.0% | - | - | 25.0% |
| Y3TC | Software License S | Lic Fee, iData Rep | 1,175 | 987 | 16.0% | - | - | 25.0% |
| Y3TC | Software License S | Lic Fee, iData Repair Opt 2/seat | 1,175 | 987 | 16.0% | - | - | 25.0% |
| RD04 | Software License S | DC MCS Printer Integration SW | 27,355 | 22,978 | 16.0% | 3,180 | 2,385 | 25.0% |
| RD12 | Software License S | Smartscan Barcode Scan SW | 15,484 | 13,006 | 16.0% | 1,800 | 1,350 | 25.0% |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|---|-----------|----------------|------------|-------------|-------------|------------|
| RD23 | Software License S | Collation Log - Fixed Format | 10,671 | 8,964 | 16.0% | 1,241 | 930 | 25.0% |
| RD2A | Software License S | Videk Camera-Input | 22,194 | 18,643 | 16.0% | 2,232 | 1,674 | 25.0% |
| RD2C | Software License S | Videk Camera-Output | 22,194 | 18,643 | 16.0% | 2,232 | 1,674 | 25.0% |
| RD2D | Software License S | Camera Scan-Input, Videk | 22,194 | 18,643 | 16.0% | 2,322 | 1,742 | 25.0% |
| RD2E | Software License S | Camera Scan-Chassis, Videk | 22,194 | 18,643 | 16.0% | 2,322 | 1,742 | 25.0% |
| RD2F | Software License S | Camera Scan-Output, Videk | 22,194 | 18,643 | 16.0% | 2,322 | 1,742 | 25.0% |
| RD3Z | Software License S | DC MSE SD API Inputs | 9,032 | 7,587 | 16.0% | 630 | 473 | 25.0% |
| RD4A | Software License S | Camera Scan-Input, Cognex 5400 | 12,903 | 10,839 | 16.0% | 1,080 | 810 | 25.0% |
| RD4B | Software License S | FPS Chassis Fdr, Cognex Camera Scan | 12,903 | 10,839 | 16.0% | 1,080 | 810 | 25.0% |
| RD4C | Software License S | Output, Cognex 4100 | 12,903 | 10,839 | 16.0% | 1,080 | 810 | 25.0% |
| RD4Z | Software License S | PI Direct Access 1 to 4 Inserters | 19,355 | 16,258 | 16.0% | 3,000 | 2,250 | 25.0% |
| RD5A | Software License S | MBS- Scanner Only (Single Line) - excl brackets | 6,387 | 5,365 | 16.0% | 445 | 334 | 25.0% |
| RD5B | Software License S | MBS- Scanner Only (Raster) - excl brackets | 6,387 | 5,365 | 16.0% | 445 | 334 | 25.0% |
| RD5C | Software License S | MBS- H', Top Scan (Single Line) | 6,387 | 5,365 | 16.0% | 445 | 334 | 25.0% |
| RD5D | Software License S | MBS- H', Top Scan (Raster) | 6,387 | 5,365 | 16.0% | 445 | 334 | 25.0% |
| RD5N | Software License S | MBS C' Top Scan Single Line 2 Chnl (Non-raster) | 12,774 | 10,730 | 16.0% | 890 | 668 | 25.0% |
| RD5P | Software License S | MBS C' Bottom Raster Scan Single Line 2 | 12,774 | 10,730 | 16.0% | 890 | 668 | 25.0% |
| RD5R | Software License S | Raster Scan Single Line 2 | 12,774 | 10,730 | 16.0% | 890 | 668 | 25.0% |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|--|-----------|----------------|------------|-------------|-------------|------------|
| RD5S | Software License S | MBS C Bottom Scan Single Line 2 Chnl (Barcode) | 12,774 | 10,730 | 16.0% | 890 | 668 | 25.0% |
| RD5X | Software License S | MPS-APS Sealer MBS (Single Line) | 6,387 | 5,365 | 16.0% | 445 | 334 | 25.0% |
| RD5Y | Software License S | MPS-APS Sealer MBS (Raster) | 6,387 | 5,365 | 16.0% | 445 | 334 | 25.0% |
| RD5Z | Software License S | PI Direct Access 5+ Inserters | 32,258 | 27,097 | 16.0% | 5,000 | 3,750 | 25.0% |
| RD60 | Software License S | Direct Reports w-Meter Report SW | 7,123 | 5,983 | 16.0% | 828 | 621 | 25.0% |
| RD62 | Software License S | DC Workstation Base SW | 6,839 | 5,745 | 16.0% | 795 | 596 | 25.0% |
| RD63 | Software License S | AUTO Re-Synchronization SW | 40,645 | 34,142 | 16.0% | 4,725 | 3,544 | 25.0% |
| RD66 | Software License S | Fdr To Fdr Match-TM Merging SW | 11,742 | 9,863 | 16.0% | 1,365 | 1,024 | 25.0% |
| RD67 | Software License S | Application Support - Factory | 2,323 | 1,951 | 16.0% | - | - | 25.0% |
| RD68 | Software License S | Prioritized Select SW | 22,194 | 18,643 | 16.0% | 2,580 | 1,935 | 25.0% |
| RD69 | Software License S | Outsort On Account Number SW | 11,032 | 9,267 | 16.0% | 1,283 | 962 | 25.0% |
| RD6A | Software License S | Camera Scan Kit--Output (Cognex - 9MM Lens) | 12,903 | 10,839 | 16.0% | 1,080 | 810 | 25.0% |
| RD6B | Software License S | Camera Scan Kit--Output (Cognex - 6MM Lens) | 12,903 | 10,839 | 16.0% | 1,080 | 810 | 25.0% |
| RD6L | Software License S | Camera Scanning Vert.Stacker - Output (Cognex) | 25,800 | 21,672 | 16.0% | 2,000 | 1,500 | 25.0% |
| RD6S | Software License S | Integrity Report Tool | 7,194 | 6,043 | 16.0% | - | - | 25.0% |
| RD70 | Software License S | Insert Verification Software | 7,806 | 6,557 | 16.0% | 908 | 681 | 25.0% |
| RD71 | Software License S | Verification Software | 21,419 | 17,992 | 16.0% | 2,490 | 1,868 | 25.0% |
| RD72 | Software License S | Total Weigh W-Meter Select Sw | 22,194 | 18,643 | 16.0% | 2,580 | 1,935 | 25.0% |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|---------|--------------------|---|-----------|----------------|------------|-------------|-------------|------------|
| RD73 | Software License | Resetable Meter Control SW LC intell. inkjet | 7,161 | 6,015 | 16.0% | 833 | 624 | 25.0% |
| RD78 | Software License | Printing - Text- Graphics | 28,387 | 23,845 | 16.0% | 3,300 | 2,475 | 25.0% |
| RD80 | Software License | Mastertrack High Integrity SW | 34,194 | 28,723 | 16.0% | 3,975 | 2,981 | 25.0% |
| J542 | Arrival | Counter Signature Pad Plus | 1995 | 1676 | 16.0% | n/a | n/a | |
| J546 | SendSuite Tracking | Counter Signature Pad Plus | 1995 | 1676 | 16.0% | n/a | n/a | |
| J582 | Arrival | Tracking Assistant | 1795 | 1508 | 16.0% | n/a | n/a | |
| J583 | Arrival | Tracking Assistant with Cradle | 2195 | 1844 | 16.0% | n/a | n/a | |
| J58U | Arrival | J570 Upgrade | 1500 | 1260 | 16.0% | n/a | n/a | |
| J596005 | Arrival | Docking Cradle for J560 | 495 | 416 | 16.0% | n/a | n/a | |
| J596007 | Arrival | 4 Slot Battery Charger & 4 | 1195 | 1004 | 16.0% | n/a | n/a | |
| J596015 | Arrival | 4 Bay Docking Station (for use | 995 | 836 | 16.0% | n/a | n/a | |
| J596017 | Arrival | 4 Bay Battery Charger & 4 | 1395 | 1172 | 16.0% | n/a | n/a | |
| J596018 | Arrival | J580 4Bay Interconnecting | 75 | 63 | 16.0% | n/a | n/a | |
| J596019 | Arrival | Single Bay Cradle (for use with | 425 | 357 | 16.0% | n/a | n/a | |
| J596021 | Arrival | Single Port USB/Serial Cradle | 475 | 399 | 16.0% | n/a | n/a | |
| J596023 | Arrival | Four Slot Battery Charger for | 1425 | 1197 | 16.0% | n/a | n/a | |
| J596024 | Arrival | Battery Adaptors (Kit of 2) for T762 | 350 | 294 | 16.0% | n/a | n/a | |
| J596025 | Arrival | Wireless Access Point | 1395 | 1172 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|---------|--------------------|--|-----------|----------------|------------|-------------|-------------|------------|
| J596035 | Arrival | Four Bay Ethernet Cradle for 16 MB RAM | 995 | 836 | 16.0% | n/a | n/a | |
| J796016 | Arrival Express | memory upgrade | 500 | 420 | 16.0% | n/a | n/a | |
| J796070 | SendSuite Live | Scanner Stand Software Meter | 144 | 121 | 16.0% | n/a | n/a | |
| MSPQ | SendSuite Shipping | Interface - per Arrival Express | 295 | 248 | 16.0% | n/a | n/a | |
| SFCF | Arrival Express | Plus | 2047 | 1719 | 16.0% | n/a | n/a | |
| SGB1 | SendSuite Live | UPS Domestic API (1) | 600 | 504 | 16.0% | n/a | n/a | |
| SGB2 | SendSuite Live | UPS Domestic API (2) | 1200 | 1008 | 16.0% | n/a | n/a | |
| SGBC | SendSuite Live | UPS Domestic API (100) | 8000 | 6720 | 16.0% | n/a | n/a | |
| SGBE | SendSuite Live | UPS Domestic API (Enterprise) | 20000 | 16800 | 16.0% | n/a | n/a | |
| SGBL | SendSuite Live | UPS Domestic API (50) | 6000 | 5040 | 16.0% | n/a | n/a | |
| SGBT | SendSuite Live | UPS Domestic API (25) | 4000 | 3360 | 16.0% | n/a | n/a | |
| SGBV | SendSuite Live | UPS Domestic API (5) | 1440 | 1210 | 16.0% | n/a | n/a | |
| SGBX | SendSuite Live | UPS Domestic API (10) | 2000 | 1680 | 16.0% | n/a | n/a | |
| SGC1 | SendSuite Live | UPS Domestic Basic (1) | 600 | 504 | 16.0% | n/a | n/a | |
| SGC2 | SendSuite Live | UPS Domestic Basic (2) | 1200 | 1008 | 16.0% | n/a | n/a | |
| SGCC | SendSuite Live | UPS Domestic Basic (100) | 8000 | 6720 | 16.0% | n/a | n/a | |
| SGCE | SendSuite Live | UPS Domestic Basic (Enterprise) | 20000 | 16800 | 16.0% | n/a | n/a | |
| SGCL | SendSuite Live | UPS Domestic Basic (50) | 6000 | 5040 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|----------------|-------------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| SGCT | SendSuite Live | UPS Domestic Basic (25) | 4000 | 3360 | 16.0% | n/a | n/a | |
| SGCV | SendSuite Live | UPS Domestic Basic (5) | 1440 | 1210 | 16.0% | n/a | n/a | |
| SGCX | SendSuite Live | UPS Domestic Basic (10) | 2000 | 1680 | 16.0% | n/a | n/a | |
| SGM1 | SendSuite Live | UPS Domestic Mail Innovations | 600 | 504 | 16.0% | n/a | n/a | |
| SGM2 | SendSuite Live | UPS Domestic Mail Innovations | 1200 | 1008 | 16.0% | n/a | n/a | |
| SGMC | SendSuite Live | UPS Domestic Mail Innovations | 8000 | 6720 | 16.0% | n/a | n/a | |
| SGME | SendSuite Live | UPS Domestic Mail Innovations | 20000 | 16800 | 16.0% | n/a | n/a | |
| SGML | SendSuite Live | UPS Domestic Mail Innovations | 6000 | 5040 | 16.0% | n/a | n/a | |
| SGMT | SendSuite Live | UPS Domestic Mail Innovations | 4000 | 3360 | 16.0% | n/a | n/a | |
| SGMV | SendSuite Live | UPS Domestic Mail Innovations | 1440 | 1210 | 16.0% | n/a | n/a | |
| SGMX | SendSuite Live | UPS Domestic Mail Innovations | 2000 | 1680 | 16.0% | n/a | n/a | |
| SGT1 | SendSuite Live | UPS Supply Chain Solutions (1) | 9000 | 7560 | 16.0% | n/a | n/a | |
| SGT2 | SendSuite Live | UPS Supply Chain Solutions (2) | 18000 | 15120 | 16.0% | n/a | n/a | |
| SGTC | SendSuite Live | UPS Supply Chain Solutions (100) | 100000 | 84000 | 16.0% | n/a | n/a | |
| SGTE | SendSuite Live | UPS Supply Chain Solutions | 100000 | 84000 | 16.0% | n/a | n/a | |
| SGTL | SendSuite Live | UPS Supply Chain Solutions (50) | 90000 | 75600 | 16.0% | n/a | n/a | |
| SGTT | SendSuite Live | UPS Supply Chain Solutions (25) | 60000 | 50400 | 16.0% | n/a | n/a | |
| SGTV | SendSuite Live | UPS Supply Chain Solutions (5) | 21600 | 18144 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|----------------|---|-----------|----------------|------------|-------------|-------------|------------|
| SGTX | SendSuite Live | UPS Supply Chain Solutions (10) UPS Domestic | 30000 | 25200 | 16.0% | n/a | n/a | |
| SGW1 | SendSuite Live | Worldease (1) UPS Domestic | 600 | 504 | 16.0% | n/a | n/a | |
| SGW2 | SendSuite Live | Worldease (2) UPS Domestic | 1200 | 1008 | 16.0% | n/a | n/a | |
| SGWC | SendSuite Live | Worldease (100) UPS Domestic | 8000 | 6720 | 16.0% | n/a | n/a | |
| SGWE | SendSuite Live | Worldease UPS Domestic | 20000 | 16800 | 16.0% | n/a | n/a | |
| SGWL | SendSuite Live | Worldease (50) UPS Domestic | 6000 | 5040 | 16.0% | n/a | n/a | |
| SGWT | SendSuite Live | Worldease (25) UPS Domestic | 4000 | 3360 | 16.0% | n/a | n/a | |
| SGWV | SendSuite Live | Worldease (5) UPS Domestic | 1440 | 1210 | 16.0% | n/a | n/a | |
| SGWX | SendSuite Live | Worldease (10) UPS Domestic | 2000 | 1680 | 16.0% | n/a | n/a | |
| SHL1 | SendSuite Live | DHL (1) | 600 | 504 | 16.0% | n/a | n/a | |
| SHL2 | SendSuite Live | DHL (2) | 1200 | 1008 | 16.0% | n/a | n/a | |
| SHLC | SendSuite Live | DHL (100) | 8000 | 6720 | 16.0% | n/a | n/a | |
| SHLE | SendSuite Live | DHL (Enterprise) | 20000 | 16800 | 16.0% | n/a | n/a | |
| SHLL | SendSuite Live | DHL (50) | 6000 | 5040 | 16.0% | n/a | n/a | |
| SHLT | SendSuite Live | DHL (25) | 4000 | 3360 | 16.0% | n/a | n/a | |
| SHLV | SendSuite Live | DHL (5) | 1440 | 1210 | 16.0% | n/a | n/a | |
| SHLX | SendSuite Live | DHL (10) | 2000 | 1680 | 16.0% | n/a | n/a | |
| SL19 | SendSuite Live | High Volume 4in. Adhesive Label | 2195 | 1844 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|----------------|-------------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| SL20 | SendSuite Live | Non-Contact Programmable Low to Mid | 1495 | 1256 | 16.0% | n/a | n/a | |
| SL22 | SendSuite Live | Volume 4in. Forms Printer | 995 | 836 | 16.0% | n/a | n/a | |
| SL26 | SendSuite Live | (Airbill, COD, 100 lb. Tabletop | 1195 | 1004 | 16.0% | n/a | n/a | |
| SL30 | SendSuite Live | Scale 200 lb. Rollertop | 1195 | 1004 | 16.0% | n/a | n/a | |
| SL32 | SendSuite Live | Scale 149 lb. Rollertop | 1695 | 1424 | 16.0% | n/a | n/a | |
| SL33 | SendSuite Live | Scale (California Cordless Wedge | 1695 | 1424 | 16.0% | n/a | n/a | |
| SL39 | SendSuite Live | Scanner | 2295 | 1928 | 16.0% | n/a | n/a | |
| SLBA | SendSuite Live | Inbound Supplier Shipping | 900 | 756 | 16.0% | n/a | n/a | |
| SLCA | SendSuite Live | UPS Custom Carrier Rate | 2000 | 1680 | 16.0% | n/a | n/a | |
| SLD1 | SendSuite Live | UPS Trade Direct and Cross Border | 9000 | 7560 | 16.0% | n/a | n/a | |
| SLD2 | SendSuite Live | UPS Trade Direct and Cross Border | 18000 | 15120 | 16.0% | n/a | n/a | |
| SLDC | SendSuite Live | UPS Trade Direct and Cross Border | 100000 | 84000 | 16.0% | n/a | n/a | |
| SLDE | SendSuite Live | UPS Trade Direct and Cross Border | 100000 | 84000 | 16.0% | n/a | n/a | |
| SLDL | SendSuite Live | UPS Trade Direct and Cross Border | 90000 | 75600 | 16.0% | n/a | n/a | |
| SLDT | SendSuite Live | UPS Trade Direct and Cross Border | 60000 | 50400 | 16.0% | n/a | n/a | |
| SLDV | SendSuite Live | UPS Trade Direct and Cross Border | 21600 | 18144 | 16.0% | n/a | n/a | |
| SLDX | SendSuite Live | UPS Trade Direct and Cross Border | 30000 | 25200 | 16.0% | n/a | n/a | |
| SLEP | SendSuite Live | E-Certified/eRR Productivity Pack | 3080 | 2587 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|----------------|--|-----------|----------------|------------|-------------|-------------|------------|
| SLER | SendSuite Live | ERR, Certified Mail, and Proof of Parcel Logistics | 795 | 668 | 16.0% | n/a | n/a | |
| SLF1 | SendSuite Live | Event Parcel Logistics | 900 | 756 | 16.0% | n/a | n/a | |
| SLF2 | SendSuite Live | Event Parcel Logistics | 1800 | 1512 | 16.0% | n/a | n/a | |
| SLFC | SendSuite Live | Event Parcel Logistics | 12000 | 10080 | 16.0% | n/a | n/a | |
| SLFE | SendSuite Live | Event Parcel Logistics | 15000 | 12600 | 16.0% | n/a | n/a | |
| SLFL | SendSuite Live | Event Parcel Logistics | 9000 | 7560 | 16.0% | n/a | n/a | |
| SLFT | SendSuite Live | Event Parcel Logistics | 6000 | 5040 | 16.0% | n/a | n/a | |
| SLFV | SendSuite Live | Event Parcel Logistics | 2160 | 1814 | 16.0% | n/a | n/a | |
| SLFX | SendSuite Live | Event Parcel Logistics | 3000 | 2520 | 16.0% | n/a | n/a | |
| SLG1 | SendSuite Live | Parcel Spend Management | 900 | 756 | 16.0% | n/a | n/a | |
| SLG2 | SendSuite Live | Parcel Spend Management | 1800 | 1512 | 16.0% | n/a | n/a | |
| SLGC | SendSuite Live | Parcel Spend Management | 12000 | 10080 | 16.0% | n/a | n/a | |
| SLGE | SendSuite Live | Parcel Spend Management | 15000 | 12600 | 16.0% | n/a | n/a | |
| SLGL | SendSuite Live | Parcel Spend Management | 9000 | 7560 | 16.0% | n/a | n/a | |
| SLGT | SendSuite Live | Parcel Spend Management | 6000 | 5040 | 16.0% | n/a | n/a | |
| SLGV | SendSuite Live | Parcel Spend Management | 2160 | 1814 | 16.0% | n/a | n/a | |
| SLGX | SendSuite Live | Parcel Spend Management | 3000 | 2520 | 16.0% | n/a | n/a | |
| SLH1 | SendSuite Live | Hazardous Materials (1) | 5000 | 4200 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|----------------|-----------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| SLH2 | SendSuite Live | Hazardous Materials (2) | 6000 | 5040 | 16.0% | n/a | n/a | |
| SLHC | SendSuite Live | Hazardous Materials (100) | 40000 | 33600 | 16.0% | n/a | n/a | |
| SLHE | SendSuite Live | Hazardous Materials | 50000 | 42000 | 16.0% | n/a | n/a | |
| SLHL | SendSuite Live | Hazardous Materials (50) | 30000 | 25200 | 16.0% | n/a | n/a | |
| SLHT | SendSuite Live | Hazardous Materials (25) | 20000 | 16800 | 16.0% | n/a | n/a | |
| SLHV | SendSuite Live | Hazardous Materials (5) | 7200 | 6048 | 16.0% | n/a | n/a | |
| SLHX | SendSuite Live | Hazardous Materials (10) | 10000 | 8400 | 16.0% | n/a | n/a | |
| SLJ1 | SendSuite Live | Pack Verification (1) | 9000 | 7560 | 16.0% | n/a | n/a | |
| SLJ2 | SendSuite Live | Pack Verification (2) | 18000 | 15120 | 16.0% | n/a | n/a | |
| SLJC | SendSuite Live | Pack Verification (100) | 100000 | 84000 | 16.0% | n/a | n/a | |
| SLJE | SendSuite Live | Pack Verification (Enterprise) | 100000 | 84000 | 16.0% | n/a | n/a | |
| SLJL | SendSuite Live | Pack Verification (50) | 90000 | 75600 | 16.0% | n/a | n/a | |
| SLJT | SendSuite Live | Pack Verification (25) | 60000 | 50400 | 16.0% | n/a | n/a | |
| SLJV | SendSuite Live | Pack Verification (5) | 21600 | 18144 | 16.0% | n/a | n/a | |
| SLJX | SendSuite Live | Pack Verification (10) | 30000 | 25200 | 16.0% | n/a | n/a | |
| SLK1 | SendSuite Live | In-motion Scale/Conveyor | 9000 | 7560 | 16.0% | n/a | n/a | |
| SLK2 | SendSuite Live | In-motion Scale/Conveyor | 18000 | 15120 | 16.0% | n/a | n/a | |
| SLKC | SendSuite Live | In-motion Scale/Conveyor | 100000 | 84000 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|----------------|------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| SLKE | SendSuite Live | In-motion Scale/Conveyor | 100000 | 84000 | 16.0% | n/a | n/a | |
| SLKL | SendSuite Live | In-motion Scale/Conveyor | 90000 | 75600 | 16.0% | n/a | n/a | |
| SLKT | SendSuite Live | In-motion Scale/Conveyor | 60000 | 50400 | 16.0% | n/a | n/a | |
| SLKV | SendSuite Live | In-motion Scale/Conveyor | 21600 | 18144 | 16.0% | n/a | n/a | |
| SLKX | SendSuite Live | In-motion Scale/Conveyor | 30000 | 25200 | 16.0% | n/a | n/a | |
| SLL1 | SendSuite Live | Ship to Hold (1) | 9000 | 7560 | 16.0% | n/a | n/a | |
| SLL2 | SendSuite Live | Ship to Hold (2) | 18000 | 15120 | 16.0% | n/a | n/a | |
| SLLC | SendSuite Live | Ship to Hold (100) | 100000 | 84000 | 16.0% | n/a | n/a | |
| SLLD | SendSuite Live | Ship to Hold (Enterprise) | 100000 | 84000 | 16.0% | n/a | n/a | |
| SLLL | SendSuite Live | Ship to Hold (50) | 90000 | 75600 | 16.0% | n/a | n/a | |
| SLLT | SendSuite Live | Ship to Hold (25) | 60000 | 50400 | 16.0% | n/a | n/a | |
| SLLV | SendSuite Live | Ship to Hold (5) | 21600 | 18144 | 16.0% | n/a | n/a | |
| SLLX | SendSuite Live | Ship to Hold (10) | 30000 | 25200 | 16.0% | n/a | n/a | |
| SLM1 | SendSuite Live | Oracle (1) | 9000 | 7560 | 16.0% | n/a | n/a | |
| SLM2 | SendSuite Live | Oracle (2) | 18000 | 15120 | 16.0% | n/a | n/a | |
| SLMC | SendSuite Live | Oracle (100) | 100000 | 84000 | 16.0% | n/a | n/a | |
| SLME | SendSuite Live | Oracle (Enterprise) | 100000 | 84000 | 16.0% | n/a | n/a | |
| SLML | SendSuite Live | Oracle (50) | 90000 | 75600 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|----------------|-----------------------------|-----------|----------------|------------|-------------|-------------|------------|
| SLMT | SendSuite Live | Oracle (25) | 60000 | 50400 | 16.0% | n/a | n/a | |
| SLMV | SendSuite Live | Oracle (5) | 21600 | 18144 | 16.0% | n/a | n/a | |
| SLMX | SendSuite Live | Oracle (10) | 30000 | 25200 | 16.0% | n/a | n/a | |
| SLN1 | SendSuite Live | SAP (1) | 9000 | 7560 | 16.0% | n/a | n/a | |
| SLN2 | SendSuite Live | SAP (2) | 18000 | 15120 | 16.0% | n/a | n/a | |
| SLNC | SendSuite Live | SAP (100) | 100000 | 84000 | 16.0% | n/a | n/a | |
| SLNE | SendSuite Live | SAP (Enterprise) | 100000 | 84000 | 16.0% | n/a | n/a | |
| SLNL | SendSuite Live | SAP (50) | 90000 | 75600 | 16.0% | n/a | n/a | |
| SLNT | SendSuite Live | SAP (25) | 60000 | 50400 | 16.0% | n/a | n/a | |
| SLNV | SendSuite Live | SAP (5) | 21600 | 18144 | 16.0% | n/a | n/a | |
| SLNX | SendSuite Live | SAP (10) | 30000 | 25200 | 16.0% | n/a | n/a | |
| SLP1 | SendSuite Live | IBM iSeries (1) | 9000 | 7560 | 16.0% | n/a | n/a | |
| SLP2 | SendSuite Live | IBM iSeries (2) | 18000 | 15120 | 16.0% | n/a | n/a | |
| SLPC | SendSuite Live | IBM iSeries (100) | 100000 | 84000 | 16.0% | n/a | n/a | |
| SLPE | SendSuite Live | IBM iSeries (Enterprise) | 100000 | 84000 | 16.0% | n/a | n/a | |
| SLPL | SendSuite Live | IBM iSeries (50) | 90000 | 75600 | 16.0% | n/a | n/a | |
| SLPT | SendSuite Live | IBM iSeries (25) | 60000 | 50400 | 16.0% | n/a | n/a | |
| SLPV | SendSuite Live | IBM iSeries (5) | 21600 | 18144 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|----------------|-------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| SLPX | SendSuite Live | IBM iSeries (10) .NET Host | 30000 | 25200 | 16.0% | n/a | n/a | |
| SLR1 | SendSuite Live | Connector (1) .NET Host | 9000 | 7560 | 16.0% | n/a | n/a | |
| SLR2 | SendSuite Live | Connector (2) .NET Host | 18000 | 15120 | 16.0% | n/a | n/a | |
| SLRC | SendSuite Live | Connector (100) .NET Host | 100000 | 84000 | 16.0% | n/a | n/a | |
| SLRE | SendSuite Live | Connector .NET Host | 100000 | 84000 | 16.0% | n/a | n/a | |
| SLRL | SendSuite Live | Connector (50) .NET Host | 90000 | 75600 | 16.0% | n/a | n/a | |
| SLRT | SendSuite Live | Connector (25) .NET Host | 60000 | 50400 | 16.0% | n/a | n/a | |
| SLRV | SendSuite Live | Connector (5) .NET Host | 21600 | 18144 | 16.0% | n/a | n/a | |
| SLRX | SendSuite Live | Connector (10) Management | 30000 | 25200 | 16.0% | n/a | n/a | |
| SLW1 | SendSuite Live | Dynamics Management | 3000 | 2520 | 16.0% | n/a | n/a | |
| SLW2 | SendSuite Live | Dynamics Management | 6000 | 5040 | 16.0% | n/a | n/a | |
| SLWC | SendSuite Live | Dynamics Management | 40000 | 33600 | 16.0% | n/a | n/a | |
| SLWE | SendSuite Live | Dynamics Management | 50000 | 42000 | 16.0% | n/a | n/a | |
| SLWL | SendSuite Live | Dynamics Management | 30000 | 25200 | 16.0% | n/a | n/a | |
| SLWT | SendSuite Live | Dynamics Management | 20000 | 16800 | 16.0% | n/a | n/a | |
| SLWV | SendSuite Live | Dynamics Management | 7200 | 6048 | 16.0% | n/a | n/a | |
| SLWX | SendSuite Live | Dynamics Management | 10000 | 8400 | 16.0% | n/a | n/a | |
| SLX1 | SendSuite Live | Dynamics License | 3000 | 2520 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|----------------|--------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| SLX2 | SendSuite Live | Management Dynamics License | 6000 | 5040 | 16.0% | n/a | n/a | |
| SLXC | SendSuite Live | Management Dynamics License | 40000 | 33600 | 16.0% | n/a | n/a | |
| SLXE | SendSuite Live | Management Dynamics License | 50000 | 42000 | 16.0% | n/a | n/a | |
| SLXL | SendSuite Live | Management Dynamics License | 30000 | 25200 | 16.0% | n/a | n/a | |
| SLXT | SendSuite Live | Management Dynamics License | 20000 | 16800 | 16.0% | n/a | n/a | |
| SLXV | SendSuite Live | Management Dynamics License | 7200 | 6048 | 16.0% | n/a | n/a | |
| SLXX | SendSuite Live | Management Dynamics License | 10000 | 8400 | 16.0% | n/a | n/a | |
| SLY1 | SendSuite Live | Black Box SDK (1) | 9000 | 7560 | 16.0% | n/a | n/a | |
| SLY2 | SendSuite Live | Black Box SDK (2) | 18000 | 15120 | 16.0% | n/a | n/a | |
| SLYC | SendSuite Live | Black Box SDK (100) | 100000 | 84000 | 16.0% | n/a | n/a | |
| SLYE | SendSuite Live | Black Box SDK (Enterprise) | 100000 | 84000 | 16.0% | n/a | n/a | |
| SLYL | SendSuite Live | Black Box SDK (50) | 90000 | 75600 | 16.0% | n/a | n/a | |
| SLYT | SendSuite Live | Black Box SDK (25) | 60000 | 50400 | 16.0% | n/a | n/a | |
| SLYV | SendSuite Live | Black Box SDK (5) | 21600 | 18144 | 16.0% | n/a | n/a | |
| SLYX | SendSuite Live | Black Box SDK (10) | 30000 | 25200 | 16.0% | n/a | n/a | |
| SMF1 | SendSuite Live | CTSI - 3PL Management | 9000 | 7560 | 16.0% | n/a | n/a | |
| SMF2 | SendSuite Live | CTSI - 3PL Management | 18000 | 15120 | 16.0% | n/a | n/a | |
| SMFC | SendSuite Live | CTSI - 3PL Management | 100000 | 84000 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|----------------|----------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| SMFE | SendSuite Live | CTSI - 3PL Management | 100000 | 84000 | 16.0% | n/a | n/a | |
| SMFL | SendSuite Live | CTSI - 3PL Management | 90000 | 75600 | 16.0% | n/a | n/a | |
| SMFT | SendSuite Live | CTSI - 3PL Management | 60000 | 50400 | 16.0% | n/a | n/a | |
| SMFV | SendSuite Live | CTSI - 3PL Management | 21600 | 18144 | 16.0% | n/a | n/a | |
| SMFX | SendSuite Live | CTSI - 3PL Management | 30000 | 25200 | 16.0% | n/a | n/a | |
| SMG1 | SendSuite Live | CTSI - Optimization | 9000 | 7560 | 16.0% | n/a | n/a | |
| SMG2 | SendSuite Live | CTSI - Optimization | 18000 | 15120 | 16.0% | n/a | n/a | |
| SMGC | SendSuite Live | CTSI - Optimization | 100000 | 84000 | 16.0% | n/a | n/a | |
| SMGE | SendSuite Live | CTSI - Optimization | 100000 | 84000 | 16.0% | n/a | n/a | |
| SMGL | SendSuite Live | CTSI - Optimization | 90000 | 75600 | 16.0% | n/a | n/a | |
| SMGT | SendSuite Live | CTSI - Optimization | 60000 | 50400 | 16.0% | n/a | n/a | |
| SMGV | SendSuite Live | CTSI - Optimization | 21600 | 18144 | 16.0% | n/a | n/a | |
| SMGX | SendSuite Live | CTSI - Optimization | 30000 | 25200 | 16.0% | n/a | n/a | |
| SMN1 | SendSuite Live | CTSI: Shipment Tracking/Event | 900 | 756 | 16.0% | n/a | n/a | |
| SMN2 | SendSuite Live | CTSI: Shipment Tracking/Event | 1800 | 1512 | 16.0% | n/a | n/a | |
| SMNC | SendSuite Live | CTSI: Shipment Tracking/Event | 12000 | 10080 | 16.0% | n/a | n/a | |
| SMNE | SendSuite Live | CTSI: Shipment Tracking/Event | 15000 | 12600 | 16.0% | n/a | n/a | |
| SMNL | SendSuite Live | CTSI: Shipment Tracking/Event | 9000 | 7560 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|----------------|------------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| SMNT | SendSuite Live | CTSI: Shipment Tracking/Event | 6000 | 5040 | 16.0% | n/a | n/a | |
| SMNV | SendSuite Live | CTSI: Shipment Tracking/Event | 2160 | 1814 | 16.0% | n/a | n/a | |
| SMNX | SendSuite Live | CTSI: Shipment Tracking/Event | 3000 | 2520 | 16.0% | n/a | n/a | |
| SNB1 | SendSuite Live | BAX Global (1) | 600 | 504 | 16.0% | n/a | n/a | |
| SNB2 | SendSuite Live | BAX Global (2) | 1200 | 1008 | 16.0% | n/a | n/a | |
| SNBC | SendSuite Live | BAX Global (100) | 8000 | 6720 | 16.0% | n/a | n/a | |
| SNBE | SendSuite Live | BAX Global (Enterprise) | 20000 | 16800 | 16.0% | n/a | n/a | |
| SNBL | SendSuite Live | BAX Global (50) | 6000 | 5040 | 16.0% | n/a | n/a | |
| SNBT | SendSuite Live | BAX Global (25) | 4000 | 3360 | 16.0% | n/a | n/a | |
| SNBV | SendSuite Live | BAX Global (5) | 1440 | 1210 | 16.0% | n/a | n/a | |
| SNBX | SendSuite Live | BAX Global (10) | 2000 | 1680 | 16.0% | n/a | n/a | |
| SNJ1 | SendSuite Live | Miscellaneous Domestic carriers | 600 | 504 | 16.0% | n/a | n/a | |
| SNJ2 | SendSuite Live | Miscellaneous Domestic carriers | 1200 | 1008 | 16.0% | n/a | n/a | |
| SNJC | SendSuite Live | Miscellaneous Domestic carriers | 8000 | 6720 | 16.0% | n/a | n/a | |
| SNJE | SendSuite Live | Miscellaneous Domestic carriers | 20000 | 16800 | 16.0% | n/a | n/a | |
| SNJL | SendSuite Live | Miscellaneous Domestic carriers | 6000 | 5040 | 16.0% | n/a | n/a | |
| SNJT | SendSuite Live | Miscellaneous Domestic carriers | 4000 | 3360 | 16.0% | n/a | n/a | |
| SNJV | SendSuite Live | Miscellaneous Domestic carriers | 1440 | 1210 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|----------------|--------------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| | | Miscellaneous | | | | | | |
| SNJX | SendSuite Live | Domestic carriers | 2000 | 1680 | 16.0% | n/a | n/a | |
| SNL1 | SendSuite Live | Purolator (1) | 600 | 504 | 16.0% | n/a | n/a | |
| SNL2 | SendSuite Live | Purolator (2) | 1200 | 1008 | 16.0% | n/a | n/a | |
| SNLC | SendSuite Live | Purolator (100) | 8000 | 6720 | 16.0% | n/a | n/a | |
| SNLE | SendSuite Live | Purolator (Enterprise) | 20000 | 16800 | 16.0% | n/a | n/a | |
| SNLL | SendSuite Live | Purolator (50) | 6000 | 5040 | 16.0% | n/a | n/a | |
| SNLT | SendSuite Live | Purolator (25) | 4000 | 3360 | 16.0% | n/a | n/a | |
| SNLV | SendSuite Live | Purolator (5) | 1440 | 1210 | 16.0% | n/a | n/a | |
| SNLX | SendSuite Live | Purolator (10) | 2000 | 1680 | 16.0% | n/a | n/a | |
| SS1C | SendSuite Live | SendSuite Live Mail Center | 7500 | 6300 | 16.0% | n/a | n/a | |
| SS1M | SendSuite Live | Migration Package Single | 13910 | 11684 | 16.0% | n/a | n/a | |
| SS2M | SendSuite Live | Migration Package Multi | 21410 | 17984 | 16.0% | n/a | n/a | |
| SSCA | SendSuite Live | Additional Carrier Account | 1000 | 840 | 16.0% | n/a | n/a | |
| SSCF | SendSuite Live | Standard FedEx Carrier Activation | 0 | 0 | 16.0% | n/a | n/a | |
| SSCS | SendSuite Live | Standard USPS Carrier Activation | 0 | 0 | 16.0% | n/a | n/a | |
| SSCU | SendSuite Live | Standard UPS Carrier Activation | 0 | 0 | 16.0% | n/a | n/a | |
| SSCW | SendSuite Live | USPS On-Line Postage | 0 | 0 | 16.0% | n/a | n/a | |
| SSH1 | SendSuite Live | Additional SendSuite Live (1) | 3750 | 3150 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|----------------|--------------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| SSH2 | SendSuite Live | Additional SendSuite Live (2) | 7500 | 6300 | 16.0% | n/a | n/a | |
| SSHC | SendSuite Live | Additional SendSuite Live | 50000 | 42000 | 16.0% | n/a | n/a | |
| SSHE | SendSuite Live | Additional SendSuite Live | 250000 | 210000 | 16.0% | n/a | n/a | |
| SSHL | SendSuite Live | Additional SendSuite Live | 37500 | 31500 | 16.0% | n/a | n/a | |
| SSHT | SendSuite Live | Additional SendSuite Live | 25000 | 21000 | 16.0% | n/a | n/a | |
| SSHV | SendSuite Live | Additional SendSuite Live (5) | 9000 | 7560 | 16.0% | n/a | n/a | |
| SSHX | SendSuite Live | Additional SendSuite Live | 12500 | 10500 | 16.0% | n/a | n/a | |
| SSJ1 | SendSuite Live | Additional SendSuite Live (1) | 12500 | 10500 | 16.0% | n/a | n/a | |
| SSJ2 | SendSuite Live | Additional SendSuite Live (2) | 20000 | 16800 | 16.0% | n/a | n/a | |
| SSJC | SendSuite Live | Additional SendSuite Live | 175000 | 147000 | 16.0% | n/a | n/a | |
| SSJE | SendSuite Live | Additional SendSuite Live | 500000 | 420000 | 16.0% | n/a | n/a | |
| SSJL | SendSuite Live | Additional SendSuite Live | 125000 | 105000 | 16.0% | n/a | n/a | |
| SSJT | SendSuite Live | Additional SendSuite Live | 75000 | 63000 | 16.0% | n/a | n/a | |
| SSJV | SendSuite Live | Additional SendSuite Live (5) | 25000 | 21000 | 16.0% | n/a | n/a | |
| SSJX | SendSuite Live | Additional SendSuite Live | 37500 | 31500 | 16.0% | n/a | n/a | |
| SSL1 | SendSuite Live | Standard License - SendSuite Live | 7500 | 6300 | 16.0% | n/a | n/a | |
| SSL2 | SendSuite Live | Standard License - SendSuite Live | 16000 | 13440 | 16.0% | n/a | n/a | |
| SSLC | SendSuite Live | Standard License - | 100000 | 84000 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|-------------------|--|-----------|----------------|------------|-------------|-------------|------------|
| SSLE | SendSuite Live | SendSuite Live Standard License - SendSuite Live | 250000 | 210000 | 16.0% | n/a | n/a | |
| SSLL | SendSuite Live | Standard License - SendSuite Live | 75000 | 63000 | 16.0% | n/a | n/a | |
| SSLN | SendSuite Live | Standard License - SendSuite Live | 15000 | 12600 | 16.0% | n/a | n/a | |
| SSLT | SendSuite Live | Standard License - SendSuite Live | 50000 | 42000 | 16.0% | n/a | n/a | |
| SSLV | SendSuite Live | Standard License - SendSuite Live | 18000 | 15120 | 16.0% | n/a | n/a | |
| SSLX | SendSuite Live | Standard License - Additional | 25000 | 21000 | 16.0% | n/a | n/a | |
| SSLZ | SendSuite Live | Workstation SendSuite Live | 3000 | 2520 | 16.0% | n/a | n/a | |
| SSN1 | SendSuite Live | Extended License - SendSuite Live | 25000 | 21000 | 16.0% | n/a | n/a | |
| SSN2 | SendSuite Live | Extended License - SendSuite Live | 40000 | 33600 | 16.0% | n/a | n/a | |
| SSNC | SendSuite Live | Extended License - SendSuite Live | 350000 | 294000 | 16.0% | n/a | n/a | |
| SSNE | SendSuite Live | Extended License - SendSuite Live | 500000 | 420000 | 16.0% | n/a | n/a | |
| SSNL | SendSuite Live | Extended License - SendSuite Live | 250000 | 210000 | 16.0% | n/a | n/a | |
| SSNT | SendSuite Live | Extended License - SendSuite Live | 150000 | 126000 | 16.0% | n/a | n/a | |
| SSNV | SendSuite Live | Extended License - SendSuite Live | 50000 | 42000 | 16.0% | n/a | n/a | |
| SSNX | SendSuite Live | Extended License - SendSuite Xpress | 75000 | 63000 | 16.0% | n/a | n/a | |
| T25B | SendSuite Express | Postal Manager- SendSuite Xpress | 4580 | 3847 | 16.0% | n/a | n/a | |
| T25C | SendSuite Express | 300 Can Add Any SendSuite Xpress | 5380 | 4519 | 16.0% | n/a | n/a | |
| T25D | SendSuite Express | 400 Can Add Any | 6580 | 5527 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|---|-----------|----------------|------------|-------------|-------------|------------|
| T25E | SendSuite Express | SendSuite Xpress 500 - All Carriers, SendSuite Xpress | 7780 | 6535 | 16.0% | n/a | n/a | |
| T25F | SendSuite Express | Postal Manager SendSuite Xpress | 10680 | 8971 | 16.0% | n/a | n/a | |
| T25G | SendSuite Express | 1000 - All Carriers, SendSuite Xpress | 12880 | 10819 | 16.0% | n/a | n/a | |
| T25S | SendSuite Express | Speedee Turnkey SendSuite Xpress | 6680 | 5611 | 16.0% | n/a | n/a | |
| T2K1 | SendSuite Express | Postal Manager 1 Cross Sell | 3535 | 2969 | 16.0% | n/a | n/a | |
| T2RC | SendSuite Express | SendSuite Xpress SendSuite Xpress | 5380 | 4519 | 16.0% | n/a | n/a | |
| T2RD | SendSuite Express | 400 - 4 Carrier SendSuite Xpress | 6580 | 5527 | 16.0% | n/a | n/a | |
| T2RE | SendSuite Express | 500 - All Carrier SendSuite Xpress | 9880 | 8299 | 16.0% | n/a | n/a | |
| T2RG | SendSuite Express | 1000 - All Carriers, Ascent to | 12880 | 10819 | 16.0% | n/a | n/a | |
| T2RH | SendSuite Express | Sendsuite Xpress Ascent to | 5380 | 4519 | 16.0% | n/a | n/a | |
| T2RJ | SendSuite Express | Sendsuite Xpress Ascent to | 6580 | 5527 | 16.0% | n/a | n/a | |
| T2RK | SendSuite Express | Sendsuite Xpress Ascent to SS | 9880 | 8299 | 16.0% | n/a | n/a | |
| T2RL | SendSuite Express | Sendsuite 1000 - SS Tracking Single | 12880 | 10819 | 16.0% | n/a | n/a | |
| T2X1 | SendSuite Tracking | Site Unlimited Hosted SS | 8615 | 7237 | 16.0% | n/a | n/a | |
| T2X2 | SendSuite Tracking | Tracking Single Upgrade SS | 8615 | 7237 | 16.0% | n/a | n/a | |
| T2X3 | SendSuite Tracking | Arrival Software Upgrade SS | 4615 | 3877 | 16.0% | n/a | n/a | |
| T2X4 | SendSuite Tracking | Arrival Software eCommerce | 2000 | 1680 | 16.0% | n/a | n/a | |
| T4EC | SendSuite Express | Interface for | 2000 | 1680 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|-------------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| T500 | Arrival | Arrival Application | 0 | 0 | 16.0% | n/a | n/a | |
| T502 | Arrival Express | Arrival Express | 0 | 0 | 16.0% | n/a | n/a | |
| T520 | Arrival | Arrival Software Arrival Client | 7895 | 6632 | 16.0% | n/a | n/a | |
| T52A | Arrival | Server 5 Client Arrival Client | 12500 | 10500 | 16.0% | n/a | n/a | |
| T52B | Arrival | Server 10+ Client Arrival Law | 18500 | 15540 | 16.0% | n/a | n/a | |
| T52C | Arrival | Enforcement Arrival Law | 12540 | 10534 | 16.0% | n/a | n/a | |
| T52D | Arrival | Enforcement High Volume 4in. | 18540 | 15574 | 16.0% | n/a | n/a | |
| T531 | Arrival | Adhesive Label 4in. Adhesive | 2195 | 1844 | 16.0% | n/a | n/a | |
| T536 | Arrival | Label Printer Tracking Assistant | 995 | 836 | 16.0% | n/a | n/a | |
| T538 | Arrival | Portable Belt | 1385 | 1163 | 16.0% | n/a | n/a | |
| T539 | Arrival | Cordless Scanner Arrival Express | 2295 | 1928 | 16.0% | n/a | n/a | |
| T540 | Arrival Express | Software | 0 | 0 | 16.0% | n/a | n/a | |
| T542 | Arrival | J781 Scanner | 2400 | 2016 | 16.0% | n/a | n/a | |
| T543 | Arrival | Arrival Web Cam 2in. Graphics | 245 | 206 | 16.0% | n/a | n/a | |
| T544 | Arrival | Printer Add 1 site w/ | 395 | 332 | 16.0% | n/a | n/a | |
| T545 | SendSuite Tracking | single | 795 | 668 | 16.0% | n/a | n/a | |
| T54A | Arrival Express | Arrival Express Plus - Software | 3765 | 3163 | 16.0% | n/a | n/a | |
| T54B | Arrival Express | Arrival Express Plus w/Tracking | 5765 | 4843 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|---------|-----------------|---|-----------|----------------|------------|-------------|-------------|------------|
| T54D | Arrival Express | Arrival Express Plus Basics | 7065 | 5935 | 16.0% | n/a | n/a | |
| T54X | Arrival Express | Arrival Express Plus - Inbound 24/7 Standby | 2770 | 2327 | 16.0% | n/a | n/a | |
| T550 | Arrival | Support Arrival Express | 0 | 0 | 16.0% | n/a | n/a | |
| T56A | Arrival Express | Electronic Log Arrival Express | 1735 | 1457 | 16.0% | n/a | n/a | |
| T56B | Arrival Express | Counter Pickup Arrival Express | 3835 | 3221 | 16.0% | n/a | n/a | |
| T56C | Arrival Express | Delivery Route 4 Bay Ethernet | 5240 | 4402 | 16.0% | n/a | n/a | |
| T590009 | Arrival | Docking Station Client Server | 995 | 836 | 16.0% | n/a | n/a | |
| T591 | Arrival | Multi-Site ID Pack Arrival Ethernet | 75 | 63 | 16.0% | n/a | n/a | |
| T596002 | Arrival | Switch SendSuite Arrival | 250 | 210 | 16.0% | n/a | n/a | |
| T5AG | Arrival | Tracking System SendSuite Arrival | 385 | 323 | 16.0% | n/a | n/a | |
| T5AH | Arrival | Tracking System SendSuite Arrival | 770 | 647 | 16.0% | n/a | n/a | |
| T5AJ | Arrival | Tracking System SendSuite Arrival | 1540 | 1294 | 16.0% | n/a | n/a | |
| T5AK | Arrival | Tracking System SendSuite Arrival | 385 | 323 | 16.0% | n/a | n/a | |
| T5AM | Arrival | Tracking System SendSuite Arrival | 385 | 323 | 16.0% | n/a | n/a | |
| T5AN | Arrival | Tracking System SendSuite Arrival | 770 | 647 | 16.0% | n/a | n/a | |
| T5AP | Arrival | Tracking System SendSuite Arrival | 385 | 323 | 16.0% | n/a | n/a | |
| T5AR | Arrival | Tracking System SendSuite Arrival | 770 | 647 | 16.0% | n/a | n/a | |
| T5AS | Arrival | Tracking System | 385 | 323 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|-----------------|------------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| T5AV | Arrival | SendSuite Arrival Tracking System | 1540 | 1294 | 16.0% | n/a | n/a | |
| T5AW | Arrival | SendSuite Arrival Tracking System | 770 | 647 | 16.0% | n/a | n/a | |
| T5AY | Arrival | SendSuite Arrival Tracking System | 1540 | 1294 | 16.0% | n/a | n/a | |
| T5C3 | Arrival | Arrival Extended Edition License, | 500 | 420 | 16.0% | n/a | n/a | |
| T5C4 | Arrival | Arrival Extended Edition License - | 300 | 252 | 16.0% | n/a | n/a | |
| T5CC | Arrival | Multi-Workstation | 250 | 210 | 16.0% | n/a | n/a | |
| T5CS | Arrival | Arrival Client Server Feature | 0 | 0 | 16.0% | n/a | n/a | |
| T5DB | Arrival | Arrival Client Server | 5900 | 4956 | 16.0% | n/a | n/a | |
| T5EN | Arrival Express | E-Mail Notification | 0 | 0 | 16.0% | n/a | n/a | |
| T5F1 | Arrival | NetQuery Background | 1500 | 1260 | 16.0% | n/a | n/a | |
| T5F2 | Arrival | Import Feature | 750 | 630 | 16.0% | n/a | n/a | |
| T5F3 | Arrival | File Link / Scan Link / Global | 0 | 0 | 16.0% | n/a | n/a | |
| T5F4 | Arrival | Screen Builder | 0 | 0 | 16.0% | n/a | n/a | |
| T5F5 | Arrival | Power Act | 0 | 0 | 16.0% | n/a | n/a | |
| T5F8 | Arrival | ODBC Integration | 1995 | 1676 | 16.0% | n/a | n/a | |
| T5F9 | Arrival | 50 Transactions Unlimited | 0 | 0 | 16.0% | n/a | n/a | |
| T5FA | Arrival | Transactions Scale Interface | 0 | 0 | 16.0% | n/a | n/a | |
| T5FB | Arrival | Feature | 0 | 0 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|--|-----------|----------------|------------|-------------|-------------|------------|
| T5FC | Arrival | Tracking Assistant Activation Feature | 0 | 0 | 16.0% | n/a | n/a | |
| T5FD | Arrival | Delivery Feature | 0 | 0 | 16.0% | n/a | n/a | |
| T5FE | Arrival | Printer Interface | 0 | 0 | 16.0% | n/a | n/a | |
| T5FF | Arrival | Arrival Imaging Route Activity | 1250 | 1050 | 16.0% | n/a | n/a | |
| T5FG | Arrival | Logging Feature | 1250 | 1050 | 16.0% | n/a | n/a | |
| T5FM | Arrival | Manifest Module | 0 | 0 | 16.0% | n/a | n/a | |
| T5FR | Arrival | Receiving Feature LobbyTrac | 0 | 0 | 16.0% | n/a | n/a | |
| T5L1 | Arrival | Turnkey Package LobbyTrac | 8165 | 6859 | 16.0% | n/a | n/a | |
| T5L3 | Arrival | Software Only Arrival Law | 3595 | 3020 | 16.0% | n/a | n/a | |
| T5LE | Arrival | Enforcement Arrival Law | 4220 | 3545 | 16.0% | n/a | n/a | |
| T5LP | Arrival | Enforcement Arrival Law | 7265 | 6103 | 16.0% | n/a | n/a | |
| T5LX | Arrival | Enforcement Add 100 sites w/ | 9265 | 7783 | 16.0% | n/a | n/a | |
| T5MC | SendSuite Tracking | Multiple Add 50 Sites | 219000 | 183960 | 16.0% | n/a | n/a | |
| T5ML | SendSuite Tracking | w/Multiple Multi-site | 132000 | 110880 | 16.0% | n/a | n/a | |
| T5MS | Arrival | identification Add 10 Sites w/ | 0 | 0 | 16.0% | n/a | n/a | |
| T5MX | SendSuite Tracking | Multiple Multi- | 30750 | 25830 | 16.0% | n/a | n/a | |
| T5NL | Arrival | Workstation LobbyTrac | 500 | 420 | 16.0% | n/a | n/a | |
| T5P7 | Arrival | Workstation | 4595 | 3860 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|---|-----------|----------------|------------|-------------|-------------|------------|
| T5PR | Arrival | Mail Center Productivity Arrival XE | 795 | 668 | 16.0% | n/a | n/a | |
| T5R0 | Arrival | Customer Loyalty Remote | 6165 | 5179 | 16.0% | n/a | n/a | |
| T5RD | Arrival | Diagnostics Add 100 sites w/ | 0 | 0 | 16.0% | n/a | n/a | |
| T5SC | SendSuite Tracking | single Add 50 Sites w/ | 49500 | 41580 | 16.0% | n/a | n/a | |
| T5SL | SendSuite Tracking | single | 29750 | 24990 | 16.0% | n/a | n/a | |
| T5SU | SendSuite Tracking | Add 1 single user Add 10 sites w/ | 795 | 668 | 16.0% | n/a | n/a | |
| T5SX | SendSuite Tracking | single Upgrade to Client | 6950 | 5838 | 16.0% | n/a | n/a | |
| T5U1 | Arrival | Server from Upgrade Client | 8500 | 7140 | 16.0% | n/a | n/a | |
| T5U2 | Arrival | Server from from Upgrade from | 6000 | 5040 | 16.0% | n/a | n/a | |
| T5U4 | Arrival | Arrival Express to Upgrade from | 2800 | 2352 | 16.0% | n/a | n/a | |
| T5U5 | Arrival | Arrival XE to Upgrade from | 8000 | 6720 | 16.0% | n/a | n/a | |
| T5U6 | Arrival | Arrival Express to Upgrade from | 2000 | 1680 | 16.0% | n/a | n/a | |
| T5U7 | Arrival | Arrival to Arrival Add 1 site w/ | 1950 | 1638 | 16.0% | n/a | n/a | |
| T5UC | SendSuite Tracking | Multiple Arrival Test | 3495 | 2936 | 16.0% | n/a | n/a | |
| T5V1 | Arrival | Tracking System - Arrival Test | 14565 | 12235 | 16.0% | n/a | n/a | |
| T5V2 | Arrival | Tracking System - Visitor Tracking | 23690 | 19900 | 16.0% | n/a | n/a | |
| T5VT | Arrival | Feature Wireless | 750 | 630 | 16.0% | n/a | n/a | |
| T5WC | Arrival | Connectivity | 300 | 252 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|---------|--------------------|---|-----------|----------------|------------|-------------|-------------|------------|
| T5XC | Arrival | Arrival Extended Edition Client | 15280 | 12835 | 16.0% | n/a | n/a | |
| T5XE | Arrival | Arrival Extended Edition - Software SendSuite | 6160 | 5174 | 16.0% | n/a | n/a | |
| T5YB | SendSuite Tracking | Tracking Project SendSuite | 770 | 647 | 16.0% | n/a | n/a | |
| T5YC | SendSuite Tracking | Tracking Project SendSuite | 1540 | 1294 | 16.0% | n/a | n/a | |
| T5YD | SendSuite Tracking | Tracking Project SendSuite | 3080 | 2587 | 16.0% | n/a | n/a | |
| T5YE | SendSuite Tracking | Tracking Project SendSuite | 6160 | 5174 | 16.0% | n/a | n/a | |
| T5YF | SendSuite Tracking | Tracking Project SendSuite | 12320 | 10349 | 16.0% | n/a | n/a | |
| T5YG | SendSuite Tracking | Tracking Project SendSuite | 18480 | 15523 | 16.0% | n/a | n/a | |
| T5YH | SendSuite Tracking | Tracking Project SendSuite Arrival | 24640 | 20698 | 16.0% | n/a | n/a | |
| T5Z0 | Arrival | Custom Label 4 Tracking Assistant | 770 | 647 | 16.0% | n/a | n/a | |
| T741 | Arrival | Plus Win Mobile Tracking Assistant | 3495 | 2936 | 16.0% | n/a | n/a | |
| T742 | Arrival | Plus Win Mobile Win CE Tracking | 3495 | 2936 | 16.0% | n/a | n/a | |
| T762 | Arrival | Assistant Plus T742 Battery | 2495 | 2096 | 16.0% | n/a | n/a | |
| T790003 | Arrival | Adaptors for use USB | 350 | 294 | 16.0% | n/a | n/a | |
| T790009 | Arrival | Communications Four Bay Cradle | 200 | 168 | 16.0% | n/a | n/a | |
| T790025 | Arrival | Kit for T742 Single Bay Cradle | 995 | 836 | 16.0% | n/a | n/a | |
| T790026 | Arrival | Kit for T742 | 475 | 399 | 16.0% | n/a | n/a | |
| T896000 | Arrival | CPU Accessory Kit | 0 | 0 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|---------|--------------------|---|-----------|----------------|------------|-------------|-------------|------------|
| T896007 | Arrival | USB to Parallel Cable | 0 | 0 | 16.0% | n/a | n/a | |
| TRMH | SendSuite Tracking | Hosted SS Tracking Multiple SS Tracking | 17225 | 14469 | 16.0% | n/a | n/a | |
| TRMM | SendSuite Tracking | Multiple Sites Upgrade SS | 17225 | 14469 | 16.0% | n/a | n/a | |
| TRUH | SendSuite Tracking | Arrival Client Upgrade SS | 4000 | 3360 | 16.0% | n/a | n/a | |
| TRUM | SendSuite Tracking | Arrival Client Continuous Labels | 4000 | 3360 | 16.0% | n/a | n/a | |
| TS02 | Arrival | Supply for Low to J644 Continuous | 290 | 244 | 16.0% | n/a | n/a | |
| TS05 | Arrival | Thrm1 Direct Lbls J690/J69S | 235 | 197 | 16.0% | n/a | n/a | |
| TS08 | Arrival | Continuous Lbls J645 Continuous | 290 | 244 | 16.0% | n/a | n/a | |
| TS15 | Arrival | Thermal Direct Crystal Report | 235 | 197 | 16.0% | n/a | n/a | |
| TS1A | SendSuite Express | Run Time and SendSuite Xpress | 200 | 168 | 16.0% | n/a | n/a | |
| TSA2 | SendSuite Express | Postal Manager SendSuite Xpress | 2495 | 2096 | 16.0% | n/a | n/a | |
| TSA3 | SendSuite Express | Postal Manager SendSuite Xpress | 3495 | 2936 | 16.0% | n/a | n/a | |
| TSA4 | SendSuite Express | Postal Manager Special Arrival | 4095 | 3440 | 16.0% | n/a | n/a | |
| TWSC | Arrival | Extended Edition - Non-Contact | 9090 | 7636 | 16.0% | n/a | n/a | |
| V320 | SendSuite Shipping | Programmable Cordless Wedge | 1495 | 1256 | 16.0% | n/a | n/a | |
| V339 | SendSuite Shipping | Scanner Hosted Basic | 2295 | 1928 | 16.0% | n/a | n/a | |
| VBH1 | SendSuite Shipping | Single Site Hosted Basic | 8225 | 6909 | 16.0% | n/a | n/a | |
| VBH2 | SendSuite Shipping | Multiple Sites | 17225 | 14469 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|-------------------|-----------|----------------|------------|-------------|-------------|------------|
| | | Hosted Extended | | | | | | |
| VBH3 | SendSuite Shipping | Single Site | 15225 | 12789 | 16.0% | n/a | n/a | |
| | | Hosted Extended | | | | | | |
| VBH4 | SendSuite Shipping | Multiple Sites | 28225 | 23709 | 16.0% | n/a | n/a | |
| | | Basic Multiple | | | | | | |
| VBMM | SendSuite Shipping | Sites Multiple | 17225 | 14469 | 16.0% | n/a | n/a | |
| | | Basic Single Site | | | | | | |
| VBSM | SendSuite Shipping | Multiple | 8225 | 6909 | 16.0% | n/a | n/a | |
| | | Basic Single Site | | | | | | |
| VBSS | SendSuite Shipping | Single | 4225 | 3549 | 16.0% | n/a | n/a | |
| | | Extended | | | | | | |
| VEMM | SendSuite Shipping | Multiple Sites | 28225 | 23709 | 16.0% | n/a | n/a | |
| | | Extended Single | | | | | | |
| VESM | SendSuite Shipping | Site Multiple | 15225 | 12789 | 16.0% | n/a | n/a | |
| | | Extended Single | | | | | | |
| VESS | SendSuite Shipping | Site Single | 11725 | 9849 | 16.0% | n/a | n/a | |
| | | SendSuite Special | | | | | | |
| VP16 | SendSuite Shipping | Services | 1000 | 840 | 16.0% | n/a | n/a | |
| | | SendSuite Custom | | | | | | |
| VP17 | SendSuite Shipping | LTL or TL Rates | 1000 | 840 | 16.0% | n/a | n/a | |
| | | 24/7 Standby | | | | | | |
| VP50 | SendSuite Shipping | Support | 0 | 0 | 16.0% | n/a | n/a | |
| | | SendSuite | | | | | | |
| VP51 | SendSuite Tracking | Tracking 24/7 | 0 | 0 | 16.0% | n/a | n/a | |
| | | SendSuite | | | | | | |
| VPA2 | SendSuite Shipping | Shipping Custom | 3080 | 2587 | 16.0% | n/a | n/a | |
| | | SendSuite | | | | | | |
| VPA3 | SendSuite Shipping | Shipping Custom | 385 | 323 | 16.0% | n/a | n/a | |
| | | SendSuite | | | | | | |
| VPA5 | SendSuite Shipping | Shipping Custom | 1540 | 1294 | 16.0% | n/a | n/a | |
| | | eCommerce | | | | | | |
| VPEC | SendSuite Shipping | Interface for | 2000 | 1680 | 16.0% | n/a | n/a | |
| | | SendSuite Hosting | | | | | | |
| VPH1 | SendSuite Tracking | Services - One | 30000 | 25200 | 16.0% | n/a | n/a | |
| | | SendSuite Project | | | | | | |
| VPM2 | SendSuite Shipping | Management | 3080 | 2587 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|-------------------------------|---------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| VPM3 | SendSuite Shipping Management | SendSuite Project | 6160 | 5174 | 16.0% | n/a | n/a | |
| VPM5 | SendSuite Shipping Management | SendSuite Project | 12320 | 10349 | 16.0% | n/a | n/a | |
| VPM6 | SendSuite Shipping Management | SendSuite Project | 18480 | 15523 | 16.0% | n/a | n/a | |
| VPM7 | SendSuite Shipping Management | SendSuite Project | 24640 | 20698 | 16.0% | n/a | n/a | |
| VPPD | SendSuite Shipping Management | SendSuite Project | 770 | 647 | 16.0% | n/a | n/a | |
| VPPE | SendSuite Shipping Management | SendSuite | 1540 | 1294 | 16.0% | n/a | n/a | |
| VPPU | SendSuite Tracking | Tracking Post | 385 | 323 | 16.0% | n/a | n/a | |
| VPPV | SendSuite Tracking | Tracking Post | 770 | 647 | 16.0% | n/a | n/a | |
| VPPW | SendSuite Tracking | Tracking Post | 1540 | 1294 | 16.0% | n/a | n/a | |
| VPPZ | SendSuite Tracking | Tracking Post | 385 | 323 | 16.0% | n/a | n/a | |
| VPR1 | SendSuite Tracking | Tracking Post | 385 | 323 | 16.0% | n/a | n/a | |
| VPR2 | SendSuite Tracking | Tracking Post | 770 | 647 | 16.0% | n/a | n/a | |
| VPR3 | SendSuite Tracking | Tracking 24/7 | 770 | 647 | 16.0% | n/a | n/a | |
| VPR4 | SendSuite Tracking | Tracking Post | 385 | 323 | 16.0% | n/a | n/a | |
| VPR5 | SendSuite Tracking | Tracking Post | 1540 | 1294 | 16.0% | n/a | n/a | |
| VS10 | SendSuite Shipping | OnTrack (formerly CA Overnight) | 495 | 416 | 16.0% | n/a | n/a | |
| VS11 | SendSuite Shipping | OnTrack (formerly CA Overnight) | 995 | 836 | 16.0% | n/a | n/a | |
| VS12 | SendSuite Shipping | OnTrack (formerly CA Overnight) | 2995 | 2516 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|----------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| VS13 | SendSuite Shipping | Golden State Express Activation | 495 | 416 | 16.0% | n/a | n/a | |
| VS14 | SendSuite Shipping | Golden State Express Activation | 995 | 836 | 16.0% | n/a | n/a | |
| VS15 | SendSuite Shipping | Golden State Express Activation | 2995 | 2516 | 16.0% | n/a | n/a | |
| VS16 | SendSuite Shipping | OnTrack (formerly CA Overnight) | 0 | 0 | 16.0% | n/a | n/a | |
| VS17 | SendSuite Shipping | Golden State Express Activation | 0 | 0 | 16.0% | n/a | n/a | |
| VS1A | SendSuite Shipping | EasyShip Web Server License - 1 | 800 | 672 | 16.0% | n/a | n/a | |
| VS1B | SendSuite Shipping | EasyShip Web Server License - 6 | 950 | 798 | 16.0% | n/a | n/a | |
| VS1C | SendSuite Shipping | EasyShip Web Server License - | 1150 | 966 | 16.0% | n/a | n/a | |
| VS1L | SendSuite Shipping | EasyShip Web Client License - | 500 | 420 | 16.0% | n/a | n/a | |
| VS1U | SendSuite Shipping | SendSuite Shipping and | 88000 | 73920 | 16.0% | n/a | n/a | |
| VS24 | SendSuite Shipping | USPS Delivery Confirmation | 495 | 416 | 16.0% | n/a | n/a | |
| VS27 | Arrival Express | PB Backup Services - one per | 0 | 0 | 16.0% | n/a | n/a | |
| VS33 | SendSuite Shipping | AES Direct | 1200 | 1008 | 16.0% | n/a | n/a | |
| VS34 | SendSuite Shipping | USPS Bulk Proof Of Delivery | 1200 | 1008 | 16.0% | n/a | n/a | |
| VS35 | SendSuite Shipping | USPS Priority Mail Open and | 1200 | 1008 | 16.0% | n/a | n/a | |
| VS42 | SendSuite Express | SendSuite Xpress Package Manager | 7885 | 6623 | 16.0% | n/a | n/a | |
| VS43 | SendSuite Express | SendSuite Xpress Package Manager | 11000 | 9240 | 16.0% | n/a | n/a | |
| VS45 | SendSuite Express | Peripheral Package 2 (100lb | 2190 | 1840 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|---------|--------------------|---|-----------|----------------|------------|-------------|-------------|------------|
| VS46 | SendSuite Express | Peripheral Package 3 (Ship Software Meter | 1750 | 1470 | 16.0% | n/a | n/a | |
| VS96014 | SendSuite Shipping | Interface - per SendSuite | 295 | 248 | 16.0% | n/a | n/a | |
| VSA1 | SendSuite Shipping | Shipping PM300 SendSuite | 5225 | 4389 | 16.0% | n/a | n/a | |
| VSA2 | SendSuite Shipping | Shipping PM400 SendSuite | 6225 | 5229 | 16.0% | n/a | n/a | |
| VSA3 | SendSuite Shipping | Shipping Package SendSuite Secure | 7125 | 5985 | 16.0% | n/a | n/a | |
| VSAS | SendSuite Shipping | Archive Eastern | 400 | 336 | 16.0% | n/a | n/a | |
| VSC1 | SendSuite Shipping | Connection Eastern | 495 | 416 | 16.0% | n/a | n/a | |
| VSC2 | SendSuite Shipping | Connection Eastern | 995 | 836 | 16.0% | n/a | n/a | |
| VSC3 | SendSuite Shipping | Connection Eastern | 2995 | 2516 | 16.0% | n/a | n/a | |
| VSC4 | SendSuite Shipping | Connection Custom Carrier | 0 | 0 | 16.0% | n/a | n/a | |
| VSCC | SendSuite Shipping | Feature SendSuite e- | 250 | 210 | 16.0% | n/a | n/a | |
| VSCM | SendSuite Shipping | Certified Mail PB built Custom | 695 | 584 | 16.0% | n/a | n/a | |
| VSCP | SendSuite Shipping | Carrier DHL Activation - | 1250 | 1050 | 16.0% | n/a | n/a | |
| VSDB | SendSuite Shipping | 1st Origin Zip USPS Delivery | 495 | 416 | 16.0% | n/a | n/a | |
| VSDC | SendSuite Shipping | Confirmation DHL Activation - | 495 | 416 | 16.0% | n/a | n/a | |
| VSDM | SendSuite Shipping | 1st Origin Zip SendSuite | 2995 | 2516 | 16.0% | n/a | n/a | |
| VSDP | SendSuite Shipping | Desktop Base DHL Activation - | 4995 | 4196 | 16.0% | n/a | n/a | |
| VSDS | SendSuite Shipping | 1st Origin Zip | 995 | 836 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|--------------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| VSEM | SendSuite Shipping | Email Notification E-Certified/eRR | 0 | 0 | 16.0% | n/a | n/a | |
| VSEP | SendSuite Shipping | Productivity Pack SendSuite e- | 3080 | 2587 | 16.0% | n/a | n/a | |
| VSER | SendSuite Shipping | Return Receipt FedEx Activation - | 795 | 668 | 16.0% | n/a | n/a | |
| VSFB | SendSuite Shipping | 1st Origin Zip FedEx Activation - | 495 | 416 | 16.0% | n/a | n/a | |
| VSFM | SendSuite Shipping | 1st Origin Zip FedEx Activation - | 2995 | 2516 | 16.0% | n/a | n/a | |
| VSFS | SendSuite Shipping | 1st Origin Zip Add One User To | 995 | 836 | 16.0% | n/a | n/a | |
| VSG1 | SendSuite Tracking | Site License 1 Site License For | 200 | 168 | 16.0% | n/a | n/a | |
| VSG2 | SendSuite Tracking | Limited Users (up 10 Sites License | 200 | 168 | 16.0% | n/a | n/a | |
| VSG3 | SendSuite Tracking | For Limited Users 50 Sites License | 1750 | 1470 | 16.0% | n/a | n/a | |
| VSG4 | SendSuite Tracking | For Limited Users 100 Sites License | 7500 | 6300 | 16.0% | n/a | n/a | |
| VSG5 | SendSuite Tracking | For Limited Users 1 Site License for | 12500 | 10500 | 16.0% | n/a | n/a | |
| VSK1 | SendSuite Shipping | Limited Users (Up 100 Site Licenses | 200 | 168 | 16.0% | n/a | n/a | |
| VSKC | SendSuite Shipping | for Limited Users 50 Site Licenses | 12500 | 10500 | 16.0% | n/a | n/a | |
| VSKL | SendSuite Shipping | for Limited Users 10 Site Licenses | 7500 | 6300 | 16.0% | n/a | n/a | |
| VSKX | SendSuite Shipping | for Limited Users LTL Location | 1750 | 1470 | 16.0% | n/a | n/a | |
| VSLL | SendSuite Shipping | License 1 Site for Multiple | 1000 | 840 | 16.0% | n/a | n/a | |
| VSM1 | SendSuite Shipping | Users 100 Sites for | 3495 | 2936 | 16.0% | n/a | n/a | |
| VSMC | SendSuite Shipping | Multiple Users | 219000 | 183960 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|-------|--------------------|--|-----------|----------------|------------|-------------|-------------|------------|
| VSMML | SendSuite Shipping | 50 Sites for Multiple Users Software Meter | 132000 | 110880 | 16.0% | n/a | n/a | |
| VSMT | SendSuite Shipping | Interface Feature 10 Sites for | 0 | 0 | 16.0% | n/a | n/a | |
| VSMX | SendSuite Shipping | Multiple Users 1 Site License for | 30750 | 25830 | 16.0% | n/a | n/a | |
| VSN1 | SendSuite Shipping | Unlimited Users 100 Site Licenses | 2500 | 2100 | 16.0% | n/a | n/a | |
| VSNL | SendSuite Shipping | for Unlimited 50 Site Licenses | 156000 | 131040 | 16.0% | n/a | n/a | |
| VSNL | SendSuite Shipping | for Unlimited 10 Site Licenses | 94000 | 78960 | 16.0% | n/a | n/a | |
| VSNX | SendSuite Shipping | for Unlimited | 22000 | 18480 | 16.0% | n/a | n/a | |
| VSPB | SendSuite Shipping | USPS Activation USPS Bulk Proof | 495 | 416 | 16.0% | n/a | n/a | |
| VSPD | SendSuite Shipping | Of Delivery | #N/A | #N/A | 16.0% | n/a | n/a | |
| VSPM | SendSuite Shipping | USPS Activation USPS Internet | 2995 | 2516 | 16.0% | n/a | n/a | |
| VSPPP | SendSuite Shipping | Postage | 1495 | 1256 | 16.0% | n/a | n/a | |
| VSPS | SendSuite Shipping | USPS Activation | 995 | 836 | 16.0% | n/a | n/a | |
| VSR1 | SendSuite Shipping | RDI - Single Site | 795 | 668 | 16.0% | n/a | n/a | |
| VSR2 | SendSuite Shipping | RDI - Multiple Site 1 Site for a Single | 1495 | 1256 | 16.0% | n/a | n/a | |
| VSS1 | SendSuite Shipping | User 100 Sites for | 795 | 668 | 16.0% | n/a | n/a | |
| VSSC | SendSuite Shipping | Single Users 50 Sites for Single | 49500 | 41580 | 16.0% | n/a | n/a | |
| VSSL | SendSuite Shipping | Users 10 Sites for Single | 29750 | 24990 | 16.0% | n/a | n/a | |
| VSSX | SendSuite Shipping | Users | 6950 | 5838 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|-------------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| VSU1 | SendSuite Shipping | 1 Single User | 795 | 668 | 16.0% | n/a | n/a | |
| VSUB | SendSuite Shipping | UPS Activation Contract UPS | 495 | 416 | 16.0% | n/a | n/a | |
| VSUC | SendSuite Shipping | Rates Priority Mail Open | 1200 | 1008 | 16.0% | n/a | n/a | |
| VSUD | SendSuite Shipping | & Distribute | #N/A | #N/A | 16.0% | n/a | n/a | |
| VSUM | SendSuite Shipping | UPS Activation | 2995 | 2516 | 16.0% | n/a | n/a | |
| VSUS | SendSuite Shipping | UPS Activation SendSuite Hosting | 995 | 836 | 16.0% | n/a | n/a | |
| VSZR | SendSuite Tracking | Services 200 Gigs | 2000 | 1680 | 16.0% | n/a | n/a | |
| VTA0 | SendSuite Shipping | AAA Cooper ABF Freight | 400 | 336 | 16.0% | n/a | n/a | |
| VTA1 | SendSuite Shipping | System ABF Freight to | 400 | 336 | 16.0% | n/a | n/a | |
| VTA2 | SendSuite Shipping | Canada | 400 | 336 | 16.0% | n/a | n/a | |
| VTAD | SendSuite Shipping | Averitt Express Bullet Freight | 400 | 336 | 16.0% | n/a | n/a | |
| VTB0 | SendSuite Shipping | Systems Central Freight | 400 | 336 | 16.0% | n/a | n/a | |
| VTC4 | SendSuite Shipping | Lines | 400 | 336 | 16.0% | n/a | n/a | |
| VTC5 | SendSuite Shipping | Central Transport | 400 | 336 | 16.0% | n/a | n/a | |
| VTC7 | SendSuite Shipping | Chris Truck Line | 400 | 336 | 16.0% | n/a | n/a | |
| VTC9 | SendSuite Shipping | Clipper Express | 400 | 336 | 16.0% | n/a | n/a | |
| VTCD | SendSuite Shipping | Conway Custom Transport | 400 | 336 | 16.0% | n/a | n/a | |
| VTCH | SendSuite Shipping | Companies | 400 | 336 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|---------------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| VTD0 | SendSuite Shipping | Dawes Transport | 400 | 336 | 16.0% | n/a | n/a | |
| VTD2 | SendSuite Shipping | Daylight | 400 | 336 | 16.0% | n/a | n/a | |
| VTD3 | SendSuite Shipping | Dayton Freight Estes Express | 400 | 336 | 16.0% | n/a | n/a | |
| VTE0 | SendSuite Shipping | Lines Frames Motor | 400 | 336 | 16.0% | n/a | n/a | |
| VTF0 | SendSuite Shipping | Express | 400 | 336 | 16.0% | n/a | n/a | |
| VTF1 | SendSuite Shipping | FedEx Freight East FedEx Freight | 400 | 336 | 16.0% | n/a | n/a | |
| VTF2 | SendSuite Shipping | West Hercules | 400 | 336 | 16.0% | n/a | n/a | |
| VTH0 | SendSuite Shipping | Forwarding | 400 | 336 | 16.0% | n/a | n/a | |
| VTH4 | SendSuite Shipping | Howards Express Interstate Carrier | 400 | 336 | 16.0% | n/a | n/a | |
| VTHM | SendSuite Shipping | Xpress Interstate | 400 | 336 | 16.0% | n/a | n/a | |
| VTHN | SendSuite Shipping | Consolidation Jevic | 400 | 336 | 16.0% | n/a | n/a | |
| VTJ0 | SendSuite Shipping | Transportation | 400 | 336 | 16.0% | n/a | n/a | |
| VTK0 | SendSuite Shipping | K & R Delivery Lakeville Motor | 400 | 336 | 16.0% | n/a | n/a | |
| VTLO | SendSuite Shipping | Express | 400 | 336 | 16.0% | n/a | n/a | |
| VTM0 | SendSuite Shipping | Milan Express | 400 | 336 | 16.0% | n/a | n/a | |
| VTM1 | SendSuite Shipping | Motor Cargo New England | 400 | 336 | 16.0% | n/a | n/a | |
| VTN1 | SendSuite Shipping | Motor Freight New Penn Motor | 400 | 336 | 16.0% | n/a | n/a | |
| VTN2 | SendSuite Shipping | Express | 400 | 336 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|------------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| VTNM | SendSuite Shipping | Oak Harbor Freight Lines | 400 | 336 | 16.0% | n/a | n/a | |
| VTNN | SendSuite Shipping | Ohio Connection Old Dominion | 400 | 336 | 16.0% | n/a | n/a | |
| VTNP | SendSuite Shipping | Freight Line Overnight | 400 | 336 | 16.0% | n/a | n/a | |
| VTNS | SendSuite Shipping | Transportation | 400 | 336 | 16.0% | n/a | n/a | |
| VTP0 | SendSuite Shipping | Pit Ohio | 400 | 336 | 16.0% | n/a | n/a | |
| VTP1 | SendSuite Shipping | PJAX Roadrunner | 400 | 336 | 16.0% | n/a | n/a | |
| VTR1 | SendSuite Shipping | Freight | 400 | 336 | 16.0% | n/a | n/a | |
| VTR2 | SendSuite Shipping | Roadway Express Roadway Express | 400 | 336 | 16.0% | n/a | n/a | |
| VTR3 | SendSuite Shipping | to Canada SAIA Motor | 400 | 336 | 16.0% | n/a | n/a | |
| VTS0 | SendSuite Shipping | Freight Lines Southeastern | 400 | 336 | 16.0% | n/a | n/a | |
| VTS3 | SendSuite Shipping | Freight Lines Southwestern | 400 | 336 | 16.0% | n/a | n/a | |
| VTS5 | SendSuite Shipping | Motor | 400 | 336 | 16.0% | n/a | n/a | |
| VTS7 | SendSuite Shipping | Super Van | 400 | 336 | 16.0% | n/a | n/a | |
| VTU0 | SendSuite Shipping | USF Bestway | 400 | 336 | 16.0% | n/a | n/a | |
| VTU2 | SendSuite Shipping | USF Holland | 400 | 336 | 16.0% | n/a | n/a | |
| VTU4 | SendSuite Shipping | USF Reddaway | 400 | 336 | 16.0% | n/a | n/a | |
| VTV2 | SendSuite Shipping | Volunteer Express | 400 | 336 | 16.0% | n/a | n/a | |
| VTV3 | SendSuite Shipping | Vitran Express | 400 | 336 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|-----------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| VTW0 | SendSuite Shipping | Ward Trucking | 400 | 336 | 16.0% | n/a | n/a | |
| VTW1 | SendSuite Shipping | FedEx National | 400 | 336 | 16.0% | n/a | n/a | |
| VTW2 | SendSuite Shipping | Wilson Trucking Yellow Freight | 400 | 336 | 16.0% | n/a | n/a | |
| VTY0 | SendSuite Shipping | System Yellow Freight to | 400 | 336 | 16.0% | n/a | n/a | |
| VTY1 | SendSuite Shipping | Canada Custom LTL | 400 | 336 | 16.0% | n/a | n/a | |
| VTZ1 | SendSuite Shipping | Carrier Rates Custom Truckload | 1500 | 1260 | 16.0% | n/a | n/a | |
| VTZ2 | SendSuite Shipping | (TL) Carrier Rates | 750 | 630 | 16.0% | n/a | n/a | |
| VTZX | SendSuite Shipping | Custom Routes CZAR Lite (Must | 300 | 252 | 16.0% | n/a | n/a | |
| VTZZ | SendSuite Shipping | be Licensed by | 1500 | 1260 | 16.0% | n/a | n/a | |
| VUA0 | SendSuite Shipping | AAA Cooper ABF Freight | 250 | 210 | 16.0% | n/a | n/a | |
| VUA1 | SendSuite Shipping | System ABF Freight to | 250 | 210 | 16.0% | n/a | n/a | |
| VUA2 | SendSuite Shipping | Canada | 250 | 210 | 16.0% | n/a | n/a | |
| VUAD | SendSuite Shipping | Averitt Express Bullet Freight | 250 | 210 | 16.0% | n/a | n/a | |
| VUB0 | SendSuite Shipping | Systems Central Freight | 250 | 210 | 16.0% | n/a | n/a | |
| VUC4 | SendSuite Shipping | Lines | 250 | 210 | 16.0% | n/a | n/a | |
| VUC5 | SendSuite Shipping | Central Transport | 250 | 210 | 16.0% | n/a | n/a | |
| VUC7 | SendSuite Shipping | Chris Truck Line | 250 | 210 | 16.0% | n/a | n/a | |
| VUC9 | SendSuite Shipping | Clipper Express | 250 | 210 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|---------------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| VUCD | SendSuite Shipping | Conway Custom Transport | 250 | 210 | 16.0% | n/a | n/a | |
| VUCH | SendSuite Shipping | Companies | 250 | 210 | 16.0% | n/a | n/a | |
| VUD0 | SendSuite Shipping | Dawes Transport | 250 | 210 | 16.0% | n/a | n/a | |
| VUD2 | SendSuite Shipping | Daylight | 250 | 210 | 16.0% | n/a | n/a | |
| VUD3 | SendSuite Shipping | Dayton Freight Estes Express | 250 | 210 | 16.0% | n/a | n/a | |
| VUE0 | SendSuite Shipping | Lines Frames Motor | 250 | 210 | 16.0% | n/a | n/a | |
| VUF0 | SendSuite Shipping | Express | 250 | 210 | 16.0% | n/a | n/a | |
| VUF1 | SendSuite Shipping | FedEx Freight East FedEx Freight | 250 | 210 | 16.0% | n/a | n/a | |
| VUF2 | SendSuite Shipping | West Hercules | 250 | 210 | 16.0% | n/a | n/a | |
| VUH0 | SendSuite Shipping | Forwarding | 250 | 210 | 16.0% | n/a | n/a | |
| VUH4 | SendSuite Shipping | Howards Express Interstate Carrier | 250 | 210 | 16.0% | n/a | n/a | |
| VUHM | SendSuite Shipping | Xpress Interstate | 250 | 210 | 16.0% | n/a | n/a | |
| VUHN | SendSuite Shipping | Consolidation Jevic | 250 | 210 | 16.0% | n/a | n/a | |
| VUJ0 | SendSuite Shipping | Transportation | 250 | 210 | 16.0% | n/a | n/a | |
| VUK0 | SendSuite Shipping | K & R Delivery Lakeville Motor | 250 | 210 | 16.0% | n/a | n/a | |
| VUL0 | SendSuite Shipping | Express | 250 | 210 | 16.0% | n/a | n/a | |
| VUM0 | SendSuite Shipping | Milan Express | 250 | 210 | 16.0% | n/a | n/a | |
| VUM1 | SendSuite Shipping | Motor Cargo | 250 | 210 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------|--------------------|------------------------------------|-----------|----------------|------------|-------------|-------------|------------|
| VUN1 | SendSuite Shipping | New England Motor Freight | 250 | 210 | 16.0% | n/a | n/a | |
| VUN2 | SendSuite Shipping | New Penn Motor Express | 250 | 210 | 16.0% | n/a | n/a | |
| VUNM | SendSuite Shipping | Oak Harbor Freight Lines | 250 | 210 | 16.0% | n/a | n/a | |
| VUNN | SendSuite Shipping | Ohio Connection Old Dominion | 250 | 210 | 16.0% | n/a | n/a | |
| VUNP | SendSuite Shipping | Freight Line Overnight | 250 | 210 | 16.0% | n/a | n/a | |
| VUNS | SendSuite Shipping | Transportation | 250 | 210 | 16.0% | n/a | n/a | |
| VUP0 | SendSuite Shipping | Pit Ohio | 250 | 210 | 16.0% | n/a | n/a | |
| VUP1 | SendSuite Shipping | PJAX Roadrunner | 250 | 210 | 16.0% | n/a | n/a | |
| VUR1 | SendSuite Shipping | Freight | 250 | 210 | 16.0% | n/a | n/a | |
| VUR2 | SendSuite Shipping | Roadway Express Roadway Express | 250 | 210 | 16.0% | n/a | n/a | |
| VUR3 | SendSuite Shipping | to Canada SAIA Motor | 250 | 210 | 16.0% | n/a | n/a | |
| VUS0 | SendSuite Shipping | Freight Lines Southeastern | 250 | 210 | 16.0% | n/a | n/a | |
| VUS3 | SendSuite Shipping | Freight Lines Southwestern | 250 | 210 | 16.0% | n/a | n/a | |
| VUS5 | SendSuite Shipping | Motor | 250 | 210 | 16.0% | n/a | n/a | |
| VUS7 | SendSuite Shipping | Super Van | 250 | 210 | 16.0% | n/a | n/a | |
| VUU0 | SendSuite Shipping | USF Bestway | 250 | 210 | 16.0% | n/a | n/a | |
| VUU2 | SendSuite Shipping | USF Holland | 250 | 210 | 16.0% | n/a | n/a | |
| VUU4 | SendSuite Shipping | USF Reddaway | 250 | 210 | 16.0% | n/a | n/a | |

| PCN | Category | Description | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | % OFF MSRP |
|------------|--------------------|-----------------------------------|------------------|-----------------------|-------------------|--------------------|--------------------|-------------------|
| VUV2 | SendSuite Shipping | Volunteer Express | 250 | 210 | 16.0% | n/a | n/a | |
| VUV3 | SendSuite Shipping | Vitran Express | 250 | 210 | 16.0% | n/a | n/a | |
| VUW0 | SendSuite Shipping | Ward Trucking | 250 | 210 | 16.0% | n/a | n/a | |
| VUW1 | SendSuite Shipping | FedEx National | 250 | 210 | 16.0% | n/a | n/a | |
| VUW2 | SendSuite Shipping | Wilson Trucking Yellow Freight | 250 | 210 | 16.0% | n/a | n/a | |
| VUY0 | SendSuite Shipping | System Yellow Freight to | 250 | 210 | 16.0% | n/a | n/a | |
| VUY1 | SendSuite Shipping | Canada | 250 | 210 | 16.0% | n/a | n/a | |

| Envelope Addressing System, Ink Jet, Low Volume | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage(%) Discount off MSRP/Catalog | 20% |
| Percentage (%) Discount off Accessories | 20% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 30% |
| Maintenance | |
| Maintenance- Fixed for years 2-5 | 25% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials- regular business hours | \$180/hr |
| Time and Materials- outside business hours, weekends, and holidays | \$360/hr |
| Percentage discounts of Parts for Time and Materials | 5% |

| PCN | Category | Description | MSRP | | | Annual Maintenance | | |
|---------|-------------|--|------------|----------------|------------|--------------------|------------|------------|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Years 2-5 | % OFF MSRP |
| | | Green DA300 Address System: Black & White Factory Certified | | | | | | |
| DA3R | Base System | | \$3,845.00 | \$3,076.00 | 20% | \$1,566.48 | \$1,174.00 | 25% |
| DA3S | Base System | DA30S Envelope Address System: Black & White | \$6,045.00 | \$4,836.00 | 20% | \$1,312.00 | \$984.00 | 25% |
| W190016 | Accessories | 10 ft Parallel Cable | \$65.00 | \$52.00 | 20% | n/a | n/a | |
| | | 10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650) | \$69.00 | \$55.20 | 20% | n/a | n/a | |
| W190017 | Accessories | Laser Tray Tag Label and Report Printer | \$695.00 | \$556.00 | 20% | \$138.00 | \$103.00 | 25% |
| W624 | Accessories | Software and Art Manias CD w/ over 5,000 cliparts and fonts | \$370.00 | \$296.00 | 20% | n/a | n/a | |
| W709 | Accessories | W760 Stacker for AddressRight Systems (incls printer interface) | \$2,015.00 | \$1,612.00 | 20% | \$174.00 | \$130.00 | 25% |
| W763 | Accessories | W760 Stacker and Dryer for AddressRight Systems | \$2,955.00 | \$2,364.00 | 20% | \$271.00 | \$203.00 | 25% |
| W764 | Accessories | Green W760 Stacker Factory Certified | \$1,415.00 | \$1,132.00 | 20% | \$174.00 | \$130.00 | 25% |
| W76C | Accessories | FeedRight Feeder for DA950 | \$6,895.00 | \$5,516.00 | 20% | \$909.00 | \$681.00 | 25% |
| W823 | Accessories | Ink Dryer for W760 Stacker | \$945.00 | \$756.00 | 20% | \$97.00 | \$72.00 | 26% |
| W853 | Accessories | Green W853 Ink Dryer for W760 Stacker Factory Certified | \$675.00 | \$540.00 | 20% | \$97.00 | \$73.00 | 25% |
| W85R | Accessories | | | | | | | |

| Envelope Addressing System, Ink Jet, Medium | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage(%) Discount off MSRP/Catalog | 20% |
| Percentage (%) Discount off Accessories | 20% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 30% |
| Maintenance | |
| Maintenance- Fixed for years 2-5 | 25% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials- regular business hours | \$180/hr |
| Time and Materials- outside business hours, weekends, and holidays | \$360/hr |
| Percentage discounts of Parts for Time and Materials | 5% |

| PCN | Category | Description | MSRP EQUIPMENT | | | MSRP MAINTENANCE* | Annual Maintenance | |
|------|-------------|--|----------------|----------------|------------|-------------------|--------------------|------------|
| | | | MSRP | contract price | % OFF MSRP | | Years 2-5 | % OFF MSRP |
| DA5C | Base System | DA50S Envelope Address System: Black & White | \$8,735.00 | \$6,988.00 | 20% | \$1,977.19 | \$1,482.00 | 25% |
| DA5S | Base System | DA55S Envelope Address System: Color | \$10,665.00 | \$8,532.00 | 20% | \$2,084.49 | \$1,563.00 | 25% |
| DA5X | Base System | Green DA50S Address System: Black & White Factory Certified | \$6,235.00 | \$4,988.00 | 20% | \$1,213.00 | \$909.00 | 25% |
| DA5Y | Base System | Green DA55S Address System: Color Factory Certified | \$7,675.00 | \$6,140.00 | 20% | \$1,192.00 | \$894.00 | 25% |
| DA7C | Base System | DA70S High Speed Envelope Address System: Black & White | \$16,495.00 | \$13,196.00 | 20% | \$2,308.77 | \$1,731.00 | 25% |
| DA7S | Base System | DA75S High Speed Envelope Address System: Color | \$19,135.00 | \$15,308.00 | 20% | \$2,503.08 | \$1,877.00 | 25% |
| DA7X | Base System | Green DA70S High Speed Address System: Black & White Factory Certified | \$11,905.00 | \$9,524.00 | 20% | \$1,508.00 | \$1,131.00 | 25% |

| PCN | Category | Description | MSRP | | | MSRP | | Annual Maintenance | |
|---------|-------------|--|-------------|----------------|------------|-------------|------------|--------------------|--|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Years 2-5 | % OFF MSRP | |
| DA7Y | Base System | Green DA75S High Speed Address System: Color Factory Certified | \$13,845.00 | \$11,076.00 | 20% | \$1,636.00 | \$1,227.00 | 25% | |
| F9YT | Accessories | PrecisionTrack Service Interface and Subscription - Up to Tier 2 | \$495.00 | \$396.00 | 20% n/a | | n/a | | |
| F9YU | Accessories | PrecisionTrack Service Interface and Subscription - Tier 3 and above | \$495.00 | \$396.00 | 20% n/a | | n/a | | |
| HP4-D | Accessories | PB Compatible 51629A Black Inkjet print cartridge | \$26.00 | \$20.80 | 20% n/a | | n/a | | |
| MTSA | Accessories | PrecisionTrack Basic Service | \$175.00 | \$140.00 | 20% n/a | | n/a | | |
| MTSC | Accessories | PrecisionTrack Service for Syntel | \$495.00 | \$396.00 | 20% n/a | | n/a | | |
| PZ0-A | Accessories | Prism DFL-1000 Black Speed Ink Inkjet Cartridge | \$34.00 | \$27.20 | 20% n/a | | n/a | | |
| W190016 | Accessories | 10 ft Parallel Cable | \$65.00 | \$52.00 | 20% n/a | | n/a | | |
| W190017 | Accessories | 10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650) | \$69.00 | \$55.20 | 20% n/a | | n/a | | |
| W624 | Accessories | Laser Tray Tag Label and Report Printer | \$695.00 | \$556.00 | 20% | \$138.00 | \$103.00 | 25% | |
| W709 | Accessories | Envelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts and fonts | \$370.00 | \$296.00 | 20% n/a | | n/a | | |
| W763 | Accessories | W760 Stacker for AddressRight Systems (incl printer interface) | \$2,015.00 | \$1,612.00 | 20% | \$174.00 | \$130.00 | 25% | |
| W764 | Accessories | W760 Stacker and Dryer for AddressRight Systems | \$2,955.00 | \$2,364.00 | 20% | \$271.00 | \$203.00 | 25% | |
| W76C | Accessories | Green W760 Stacker Factory Certified | \$1,415.00 | \$1,132.00 | 20% | \$174.00 | \$130.00 | 25% | |
| W823 | Accessories | FeedRight Feeder for DA950 | \$6,895.00 | \$5,516.00 | 20% | \$909.00 | \$681.00 | 25% | |
| W853 | Accessories | Ink Dryer for W760 Stacker | \$945.00 | \$756.00 | 20% | \$97.00 | \$72.00 | 26% | |
| W85R | Accessories | Green W853 Ink Dryer for W760 Stacker Factory Certified | \$675.00 | \$540.00 | 20% | \$97.00 | \$72.00 | 26% | |

| PCN | Category | Description | MSRP | | | MSRP MAINTENACE* | Annual Maintenance | |
|---------|-------------|---|------------|----------------|------------|---------------------|-----------------------|------------|
| | | | EQUIPMENT | contract price | % OFF MSRP | | Years 2-5 | % OFF MSRP |
| W985025 | Accessories | HP External Multi DVD Writer | \$158.00 | \$126.40 | 20% | n/a | n/a | |
| WMP1 | Accessories | VeriMove Net for 36,000 | \$324.00 | \$259.20 | 20% | n/a | n/a | |
| WMP2 | Accessories | VeriMove Net for 360,000 | \$1,800.00 | \$1,440.00 | 20% | n/a | n/a | |
| WMP3 | Accessories | VeriMove Net for 900,000 | \$3,600.00 | \$2,880.00 | 20% | n/a | n/a | |
| WMP4 | Accessories | VeriMove Net for 10,000 | \$100.00 | \$80.00 | 20% | n/a | n/a | |
| WMPU | Accessories | VeriMove Net - Subscription (up to 300k records/day) | \$200.00 | \$160.00 | 20% | n/a | n/a | |
| WS81 | Accessories | Smart Mailer Data Mapping Service (formerly data conversion) | \$520.00 | \$416.00 | 20% | n/a | n/a | |
| WS84 | Accessories | MailDirector Service - Mail Merge Interface - Requires WDF1 and SmartMailer | \$3,080.00 | \$2,464.00 | 20% | n/a | n/a | |
| WSA1 | Accessories | 1 User License for AddressRight Pro | \$995.00 | \$796.00 | 20% | n/a | n/a | |
| WSDE | Accessories | Electronic Documentation | \$295.00 | \$236.00 | 20% | n/a | n/a | |
| WSEL | Accessories | Enhanced Line of Travel | \$99.00 | \$79.20 | 20% | n/a | n/a | |
| WSEM | Accessories | Enhanced Merge/Purge | \$1,200.00 | \$960.00 | 20% | n/a | n/a | |
| WSFB | Accessories | Firm Bundles | \$295.00 | \$236.00 | 20% | n/a | n/a | |
| WSGC | Accessories | Geocodes | \$299.00 | \$239.20 | 20% | n/a | n/a | |
| WSL1 | Accessories | 1 User License for SmartMailer | \$995.00 | \$796.00 | 20% | n/a | n/a | |
| WSLC | Accessories | Address Conversion System 50 User Licenses for | \$99.00 | \$79.20 | 20% | n/a | n/a | |
| WSLL | Accessories | SmartMailer 10 User Licenses for | \$7,495.00 | \$5,996.00 | 20% | n/a | n/a | |
| WSLX | Accessories | SmartMailer | \$4,995.00 | \$3,996.00 | 20% | n/a | n/a | |
| WSM7 | Accessories | SmartMailer 7 | \$400.00 | \$320.00 | 20% | n/a | n/a | |
| WSPR | Accessories | SmartMailer 7 Premium Edition | \$600.00 | \$480.00 | 20% | n/a | n/a | |
| WSU2 | Accessories | Upgrade to SmartMailer 7 Premium | \$200.00 | \$160.00 | 20% | n/a | n/a | |

| ope Addressing System, Ink Jet, High V | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage(%) Discount off MSRP/Catalog | 20% |
| Percentage (%) Discount off Accessories | 20% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 30% |
| Maintenance | |
| Maintenance- Fixed for years 2-5 | 25% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials- regular business hours | \$180/hr |
| Time and Materials- outside business hours, weekends, and holidays | \$360/hr |
| Percentage discounts of Parts for Time and Materials | 5% |

| PCN | Category | Description | MSRP | | | Annual Maintenance | | |
|------|-------------|---|-------------|----------------|------------|--------------------|------------|------------|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENANCE* | Years 2-5 | % OFF MSRP |
| DA79 | Base System | High Speed Conveyor Stacker for DA95F | \$3,935.00 | \$3,148.00 | 20% | \$255.00 | \$191.00 | 25% |
| DA86 | Base System | High Output Dryer for DA98 Stacker | \$1,985.00 | \$1,588.00 | 20% | \$161.00 | \$120.00 | 25% |
| DA8N | Base System | DA80F High Speed Fixed Head Printer | \$10,995.00 | \$8,796.00 | 20% | \$1,054.00 | \$790.00 | 25% |
| DA8X | Base System | Green DA80F High Speed Fixed Head Printer Factory Certified | \$7,895.00 | \$6,316.00 | 20% | \$926.00 | \$694.00 | 25% |
| DA99 | Base System | Stand for DA98 Stacker | \$945.00 | \$756.00 | 20% | | | |
| DA9K | Base System | DA95F High Performance Fixed Head Printer with FeedRight Feeder | \$25,455.00 | \$20,364.00 | 20% | \$2,955.80 | \$2,216.00 | 25% |
| DA9L | Base System | DA95F High Performance Fixed Head Printer with FeedRight Feeder, Stacker, Dryer and Stand | \$31,945.00 | \$25,556.00 | 20% | \$3,371.80 | \$2,528.00 | 25% |

| PCN | Category | Description | EQUIPMENT | | | MAINTENANCE* | | Annual | % OFF MSRP |
|---------|-------------|--|-------------|----------------|------------|--------------|------------|-------------|------------|
| | | | MSRP | contract price | % OFF MSRP | MSRP | Years 2-5 | Maintenance | |
| DA9M | Base System | DA95F High Performance Fixed Head Printer with Integrated Stacker | \$29,485.00 | \$23,588.00 | 20% | \$2,462.80 | \$1,847.00 | 25% | |
| DA9N | Base System | DA95F High Performance Fixed Head Printer | \$22,995.00 | \$18,396.00 | 20% | \$2,046.80 | \$1,535.00 | 25% | |
| DA9X | Base System | Green DA95F High Speed Fixed Head Printer Factory Certified | \$16,095.00 | \$12,876.00 | 20% | \$731.00 | \$548.00 | 25% | |
| DASC | Base System | Integrated Stacker w/ Stand and High Output Dryer PrecisionTrack Service Interface and Subscription - Up to Tier 2 | \$6,065.00 | \$4,852.00 | 20% | \$428.00 | \$321.00 | 25% | |
| F9YT | Accessories | PrecisionTrack Service Interface and Subscription - Tier 3 and above | \$495.00 | \$396.00 | 20% | n/a | n/a | | |
| F9YU | Accessories | PB Compatible 51629A Black Inkjet print cartridge | \$495.00 | \$396.00 | 20% | n/a | n/a | | |
| HP4-D | Accessories | | \$26.00 | \$20.80 | 20% | n/a | n/a | | |
| MTSA | Accessories | PrecisionTrack Basic Service PrecisionTrack Service for Syntel | \$175.00 | \$140.00 | 20% | n/a | n/a | | |
| MTSC | Accessories | Prism DFL-1000 Black Speed Ink Inkjet Cartridge | \$495.00 | \$396.00 | 20% | n/a | n/a | | |
| PZ0-A | Accessories | 10 ft Parallel Cable | \$34.00 | \$27.20 | 20% | n/a | n/a | | |
| W190016 | Accessories | 10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650) | \$65.00 | \$52.00 | 20% | n/a | n/a | | |
| W190017 | Accessories | Compaq 17in. Flat Panel Display | \$69.00 | \$55.20 | 20% | n/a | n/a | | |
| W409 | Accessories | Compaq 19in. Flat Panel Display | \$199.00 | \$159.20 | 20% | n/a | n/a | | |
| W413 | Accessories | Trip Charge - 75 miles + from District Office | \$699.00 | \$559.20 | 20% | n/a | n/a | | |
| W4MC | Accessories | Laser Tray Tag Label and Report Printer | \$545.00 | \$436.00 | 20% | n/a | n/a | | |
| W624 | Accessories | | \$695.00 | \$556.00 | 20% | \$138.00 | \$103.00 | 25% | |

| PCN | Category | Description | EQUIPMENT | | | MAINTENANCE* | | Annual Maintenance | |
|---------|-------------|--|------------|----------------|------------|--------------|-----------|--------------------|--|
| | | | MSRP | contract price | % OFF MSRP | MSRP | Years 2-5 | % OFF MSRP | |
| W709 | Accessories | Envelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts and fonts | \$370.00 | \$296.00 | 20% | n/a | n/a | | |
| W763 | Accessories | W760 Stacker for AddressRight Systems (incls printer interface) | \$2,015.00 | \$1,612.00 | 20% | \$174.00 | \$130.00 | 25% | |
| W764 | Accessories | W760 Stacker and Dryer for AddressRight Printers | \$2,955.00 | \$2,364.00 | 20% | \$271.00 | \$203.00 | 25% | |
| W76C | Accessories | Green W760 Stacker Factory Certified | \$1,415.00 | \$1,132.00 | 20% | \$174.00 | \$130.00 | 25% | |
| W823 | Accessories | FeedRight Feeder for DA950 | \$6,895.00 | \$5,516.00 | 20% | \$909.00 | \$681.00 | 25% | |
| W853 | Accessories | Ink Dryer for W760 Stacker | \$945.00 | \$756.00 | 20% | \$97.00 | \$72.00 | 26% | |
| W85R | Accessories | Green W853 Ink Dryer for W760 Stacker Factory Certified | \$675.00 | \$540.00 | 20% | \$97.00 | \$73.00 | 25% | |
| W985025 | Accessories | HP External Multi DVD Writer | \$158.00 | \$126.40 | 20% | n/a | n/a | | |
| WMP1 | Accessories | VeriMove Net for 36,000 | \$324.00 | \$259.20 | 20% | n/a | n/a | | |
| WMP2 | Accessories | VeriMove Net for 360,000 | \$1,800.00 | \$1,440.00 | 20% | n/a | n/a | | |
| WMP3 | Accessories | VeriMove Net for 900,000 | \$3,600.00 | \$2,880.00 | 20% | n/a | n/a | | |
| WMP4 | Accessories | VeriMove Net for 10,000 | \$100.00 | \$80.00 | 20% | n/a | n/a | | |
| WMPU | Accessories | VeriMove Net - Subscription (up to 300k records/day) | \$200.00 | \$160.00 | 20% | n/a | n/a | | |
| WP94 | Accessories | Subscription for Print Services | \$0.00 | \$0.00 | 20% | n/a | n/a | | |
| WS80 | Accessories | SmartMailer Installation Service | \$140.00 | \$112.00 | 20% | n/a | n/a | | |
| WS81 | Accessories | Smart Mailer Data Mapping Service (formerly data conversion) | \$520.00 | \$416.00 | 20% | n/a | n/a | | |
| WS82 | Accessories | Smart Mailer System Integration Service | \$520.00 | \$416.00 | 20% | n/a | n/a | | |
| WS83 | Accessories | Verimove Training Service | \$435.00 | \$348.00 | 20% | n/a | n/a | | |
| WS84 | Accessories | MailDirector Service - Mail Merge Interface - Requires WDF1 and SmartMailer | \$3,080.00 | \$2,464.00 | 20% | n/a | n/a | | |
| WS90 | Accessories | Smartmailer Training | \$950.00 | \$760.00 | 20% | n/a | n/a | | |

| PCN | Category | Description | MSRP | | | MSRP MAINTENANCE* | Annual Maintenance | |
|------|-------------|--|------------|----------------|------------|----------------------|-----------------------|------------|
| | | | EQUIPMENT | contract price | % OFF MSRP | | Years 2-5 | % OFF MSRP |
| WS91 | Accessories | SmartMailer Premium Training - Basic Mailing Assistant | \$1,095.00 | \$876.00 | 20% | n/a | n/a | n/a |
| WS93 | Accessories | Customization 1 User License for | \$435.00 | \$348.00 | 20% | n/a | n/a | n/a |
| WSA1 | Accessories | AddressRight Pro | \$995.00 | \$796.00 | 20% | n/a | n/a | n/a |
| WSDE | Accessories | Electronic Documentation | \$295.00 | \$236.00 | 20% | n/a | n/a | n/a |
| WSEL | Accessories | Enhanced Line of Travel | \$99.00 | \$79.20 | 20% | n/a | n/a | n/a |
| WSEM | Accessories | Enhanced Merge/Purge | \$1,200.00 | \$960.00 | 20% | n/a | n/a | n/a |
| WSFB | Accessories | Firm Bundles | \$295.00 | \$236.00 | 20% | n/a | n/a | n/a |
| WSGC | Accessories | Geocodes | \$299.00 | \$239.20 | 20% | n/a | n/a | n/a |
| WSL1 | Accessories | 1 User License for SmartMailer | \$995.00 | \$796.00 | 20% | n/a | n/a | n/a |
| WSLC | Accessories | Address Conversion System | \$99.00 | \$79.20 | 20% | n/a | n/a | n/a |
| WSLL | Accessories | 50 User Licenses for SmartMailer | \$7,495.00 | \$5,996.00 | 20% | n/a | n/a | n/a |
| WSLX | Accessories | 10 User Licenses for SmartMailer | \$4,995.00 | \$3,996.00 | 20% | n/a | n/a | n/a |
| WSM4 | Accessories | MailCoach Training - 4 Operators | \$3,280.00 | \$2,624.00 | 20% | n/a | n/a | n/a |
| WSM6 | Accessories | MailCoach Training - 6 Operators | \$4,920.00 | \$3,936.00 | 20% | n/a | n/a | n/a |
| WSM7 | Accessories | SmartMailer 7 | \$400.00 | \$320.00 | 20% | n/a | n/a | n/a |
| WSMC | Accessories | MailCoach Training Data Mapping n Integration | \$1,095.00 | \$876.00 | 20% | n/a | n/a | n/a |
| WSP0 | Accessories | Bundled up to 4 hours Data Mapping n Integration | \$770.00 | \$616.00 | 20% | n/a | n/a | n/a |
| WSP1 | Accessories | Bundled up to 1 day Data Mapping n Integration | \$1,540.00 | \$1,232.00 | 20% | n/a | n/a | n/a |
| WSP2 | Accessories | Bundled up to 2 days Data Mapping n Integration | \$3,080.00 | \$2,464.00 | 20% | n/a | n/a | n/a |
| WSP4 | Accessories | Bundled up to 4 days SmartMailer 7 Premium | \$6,160.00 | \$4,928.00 | 20% | n/a | n/a | n/a |
| WSPR | Accessories | Edition Upgrade to SmartMailer 7 | \$600.00 | \$480.00 | 20% | n/a | n/a | n/a |
| WSU2 | Accessories | Premium | \$200.00 | \$160.00 | 20% | n/a | n/a | n/a |

| Envelope Addressing System, Ink Jet, Product | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage(%) Discount off MSRP/Catalog | 15% |
| Percentage (%) Discount off Accessories | 15% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 16% |
| Maintenance | |
| Maintenance- Fixed for years 2-5 | MSRP less 5% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials- regular business hours | \$180/hr. |
| Time and Materials- outside business hours, weekends, and holidays | \$360/hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| PCN | Category | Description | MSRP EQUIPMENT | contract price | % OFF MSRP | MSRP MAINTENANCE* | Annual Maintenance Years 2-5 | % OFF MSRP |
|------|-----------------------|---|-------------------|----------------|------------|----------------------|------------------------------------|------------|
| Y3C7 | Addressing Production | MCS 4" Array System 2" + 2" Heads | 34,194 | 29,065 | 15.0% | 6,008 | 5,708 | 5.0% |
| Y3CD | Addressing Production | Industrial Mount For Screen-Keyboard | 1,935 | 1,645 | 15.0% | - | - | |
| FLY7 | Addressing Production | Speed Sort 9' | 7,871 | 6,690 | 15.0% | - | - | |
| Y3C5 | Addressing Production | S-800 Near IR Dryer- 9000 Watt | 9,677 | 8,226 | 15.0% | - | - | |
| Y3FN | Addressing Production | 56" Flexible Inkjet Transport | 13,871 | 11,790 | 15.0% | - | - | |
| Y3FT | Addressing Production | 30" Dryer bases - Hi Temp | 3,355 | 2,852 | 15.0% | - | - | |
| Y3CZ | Addressing Production | 6' Feedmax | 11,516 | 9,789 | 15.0% | - | - | |

| Tabbers, Low Volume | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage(%) Discount off MSRP/Catalog | 20% |
| Percentage (%) Discount off Accessories | 20% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 30% |
| Maintenance | |
| Maintenance- Fixed for years 2-5 | 25% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials- regular business hours | \$180/hr |
| Time and Materials- outside business hours, weekends, and holidays | \$360hr |
| Percentage discounts of Parts for Time and Materials | 5% |

* if blank - no sla

| PCN | Category | Description | MSRP | contract price | % OFF MSRP | MSRP | Annual | % OFF MSRP |
|------|-------------|--|------------|----------------|------------|-------------|--------------------------|------------|
| | | | EQUIPMENT | | | MAINTENACE* | Maintenance Years 2-5 | |
| W350 | Base System | Tabber (order W760 if Stacker is required) | \$4,100.00 | \$3,280.00 | 20% | \$684.95 | \$509.00 | 25% |
| W760 | Accessories | W760 Stacker for W350 Tabber | \$1,775.00 | \$1,420.00 | 20% | \$174.00 | \$130.00 | 25% |

| Tabbers, Medium Volume | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage(%) Discount off MSRP/Catalog | 35% |
| Percentage (%) Discount off Accessories | 35% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 30% |
| Maintenance | |
| Maintenance- Fixed for years 2-5 | 25% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials- regular business hours | \$180/hr |
| Time and Materials- outside business hours, weekends, and holidays | \$360hr |
| Percentage discounts of Parts for Time and Materials | 5% |

| PCN | Category | Description | MSRP | | | MSRP | | |
|------|-------------|--|-------------|----------------|------------|--------------|------------------------------|------------|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENANCE* | Annual Maintenance Years 2-5 | % OFF MSRP |
| | | W360 Multifunction | | | | | | |
| DT3A | Base System | Tabber System | \$19,995.00 | \$12,996.00 | 35% | \$2,127.24 | \$1,590.00 | 25% |
| SVWE | Accessories | Console with Caster Kit | \$1,295.00 | \$841.00 | 35% | | | |
| | | W985 Conveyor Stacker for W360 Multifunction | | | | | | |
| DT3S | Accessories | Tabber System | \$3,425.00 | \$2,226.00 | 35% | \$255.00 | \$191.00 | 25% |

| Tabbers, High Volume | Offerors Response |
|---|-------------------|
| All productsoffered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage(%) Discount off MSRP/Catalog | 35% |
| Percentage (%) Discount off Accessories | 35% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 30% |
| Maintenance | |
| Maintenance- Fixed for years 2-5 | 25% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials- regular business hours | \$180/hr |
| Time and Materials- outside business hours, weekends, and holidays | \$360hr |
| Percentage discounts of Parts for Time and Materials | 5% |

| PCN | Category | Description | MSRP | | | MSRP | Annual | | |
|------|-------------|--|-------------|----------------|------------|---------------|-----------------------|------------|--|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENANCE * | Maintenance Years 2-5 | % OFF MSRP | |
| DT3A | Base System | W360 Multifunction Tabber System | \$19,995.00 | \$12,996.00 | 35% | \$2,127.24 | \$1,590.00 | 25% | |
| SVWE | Accessories | Console with Caster Kit | \$1,295.00 | \$841.00 | 35% | | | | |
| DT3S | Accessories | W985 Conveyor Stacker for W360 Multifunction Tabber System | \$3,425.00 | \$2,226.00 | 35% | \$255.00 | \$191.00 | 25% | |

| Tabbers, Production | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage(%) Discount off MSRP/Catalog | 15% |
| Percentage (%) Discount off Accessories | 15% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 16% |
| Maintenance | |
| Maintenance- Fixed for years 2-5 | MSRP less 5% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials- regular business hours | \$180/hr. |
| Time and Materials- outside business hours, weekends, and holidays | \$360/hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| PCN | Category | Description | MSRP EQUIPMENT | contract price | % OFF MSRP | MSRP MAINTENACE* | Annual Maintenance Years 2-5 | % OFF MSRP |
|------|--------------------|-------------|-------------------|----------------|---------------|---------------------|------------------------------------|------------|
| Y3DC | Tabbers Production | PB Tabber | 29,032 | 24,677 | 15.0% | 639 | 607 | 5.0% |

| Pre-sorting Equipment, Production | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage(%) Discount off MSRP/Catalog | 27.50% |
| Percentage (%) Discount off Accessories | 25% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 25% |
| Maintenance | |
| Maintenance- Fixed for years 2-5 | MSRP less 5% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials- regular business hours | \$180/hr. |
| Time and Materials- outside business hours, weekends, and holidays | \$360/hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| PCN | Category | Description | MSRP | contract price | % OFF MSRP | MSRP | Annual | % OFF MSRP |
|------|----------------------------------|--|-----------|----------------|------------|-------------|--------------------------|------------|
| | | | EQUIPMENT | | | MAINTENACE* | Maintenance Years 2-5 | |
| SD2D | Pre-Sorting Equipment Production | 1D/2D Enhanced WABCR | 11,955 | 8,667 | 27.5% | 1,500 | 1,425 | 5.0% |
| SD3D | Pre-Sorting Equipment Production | 3D Measurement Option | 11,496 | 8,335 | 27.5% | - | - | 5.0% |
| SDA0 | Pre-Sorting Equipment Production | MT3.0 Tray Tag Printer - Dom | 2,865 | 2,077 | 27.5% | 193 | 183 | 5.0% |
| SDC0 | Pre-Sorting Equipment Production | Automatic Feeder | 110,243 | 79,926 | 27.5% | 9,124 | 8,668 | 5.0% |
| SDC2 | Pre-Sorting Equipment Production | Manual Feeder Master | 54,693 | 39,653 | 27.5% | 2,739 | 2,602 | 5.0% |
| SDC3 | Pre-Sorting Equipment Production | Manual Feeder Secondary | 19,803 | 14,357 | 27.5% | - | - | 5.0% |
| SDD0 | Pre-Sorting Equipment Production | Camera Section | 172,774 | 125,261 | 27.5% | 11,448 | 10,876 | 5.0% |
| SDD2 | Pre-Sorting Equipment Production | WOF Scale option | 52,497 | 38,060 | 27.5% | 4,345 | 4,128 | 5.0% |
| SDD3 | Pre-Sorting Equipment Production | No Scale option | 3,429 | 2,486 | 27.5% | - | - | 5.0% |
| SDD4 | Pre-Sorting Equipment Production | Delay Section | 33,152 | 24,035 | 27.5% | 2,195 | 2,085 | 5.0% |
| SDD7 | Pre-Sorting Equipment Production | DRS, 8K Incoming | 12,903 | 9,355 | 27.5% | - | - | 5.0% |
| SDE0 | Pre-Sorting Equipment Production | Output Section | 22,594 | 16,380 | 27.5% | - | - | 5.0% |
| SDE2 | Pre-Sorting Equipment Production | Labeler Section, incl Printer | 60,471 | 43,841 | 27.5% | 5,005 | 4,755 | 5.0% |
| SDE3 | Pre-Sorting Equipment Production | InkJet Print Section, incl. Printer Verifier Area Scan Section, incl. | 60,471 | 43,841 | 27.5% | 2,104 | 1,999 | 5.0% |
| SDE7 | Pre-Sorting Equipment Production | Camera | 20,600 | 14,935 | 27.5% | 1,705 | 1,620 | 5.0% |
| SDE9 | Pre-Sorting Equipment Production | Standard Cabinet Blower | 3,156 | 2,288 | 27.5% | 105 | 100 | 5.0% |
| SDF0 | Pre-Sorting Equipment Production | Ramp, plus Last Stacker Kit | 68,088 | 49,364 | 27.5% | 3,575 | 3,396 | 5.0% |
| SDF2 | Pre-Sorting Equipment Production | Leading Stacker Section | 39,206 | 28,425 | 27.5% | 3,245 | 3,083 | 5.0% |
| SDF4 | Pre-Sorting Equipment Production | Trailing Stacker Section | 39,206 | 28,425 | 27.5% | 3,245 | 3,083 | 5.0% |
| SDG0 | Pre-Sorting Equipment Production | Full Tub Conveyors | 3,987 | 2,891 | 27.5% | - | - | 5.0% |
| SDG1 | Pre-Sorting Equipment Production | Gravity Output Conveyor Left Turn Powered Output | 997 | 723 | 27.5% | - | - | 5.0% |
| SDG2 | Pre-Sorting Equipment Production | Conveyor Right Turn Powered Output | 11,297 | 8,190 | 27.5% | - | - | 5.0% |
| SDG3 | Pre-Sorting Equipment Production | Conveyor | 11,297 | 8,190 | 27.5% | - | - | 5.0% |

| PCN | Category | Description | MSRP | MSRP | | | Annual | Maintenance | |
|------|----------------------------------|---|-----------|----------------|------------|-------------|-----------|-------------|--|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Years 2-5 | % OFF MSRP | |
| SDG5 | Pre-Sorting Equipment Production | Auto Tub Set of 3 Pockets | 10,965 | 7,949 | 27.5% | 2,599 | 2,469 | 5.0% | |
| SDG6 | Pre-Sorting Equipment Production | Tub Label terminal | 9,659 | 7,003 | 27.5% | - | - | 5.0% | |
| SDG8 | Pre-Sorting Equipment Production | Distributed Label printers | 3,655 | 2,650 | 27.5% | 385 | 366 | 5.0% | |
| SDH0 | Pre-Sorting Equipment Production | Extreme Environment Package | 22,461 | 16,284 | 27.5% | - | - | 5.0% | |
| SDMM | Pre-Sorting Equipment Production | Machine Status Monitor | 1,362 | 987 | 27.5% | - | - | 5.0% | |
| SLV0 | Pre-Sorting Equipment Production | Transport (Includes transport, camera, workstation computer touch screen monitor) | 116,129 | 84,194 | 27.5% | - | - | 5.0% | |
| SLV1 | Pre-Sorting Equipment Production | Binarizer | 3,642 | 2,640 | 27.5% | - | - | 5.0% | |
| SLV2 | Pre-Sorting Equipment Production | WABCR | 5,827 | 4,225 | 27.5% | - | - | 5.0% | |
| SLVA | Pre-Sorting Equipment Production | Hand Scanner (1D) | 724 | 525 | 27.5% | - | - | 5.0% | |
| SLVB | Pre-Sorting Equipment Production | Barcode Verifier (Postnet / IMB Verifier) | 12,383 | 8,978 | 27.5% | - | - | 5.0% | |
| SLVC | Pre-Sorting Equipment Production | Separator Card (Currently handled via software) | 3,578 | 2,594 | 27.5% | - | - | 5.0% | |
| SLVP | Pre-Sorting Equipment Production | Front/Back Printer Assy (Jet Engine, 3-Pen Printer) | 15,848 | 11,490 | 27.5% | - | - | 5.0% | |
| SLVR | Pre-Sorting Equipment Production | Router | 520 | 377 | 27.5% | - | - | 5.0% | |
| SLVS | Pre-Sorting Equipment Production | Stacker Section (4 bins per section) | 11,346 | 8,226 | 27.5% | - | - | 5.0% | |
| SLVT | Pre-Sorting Equipment Production | Thickness Measurement | 4,527 | 3,282 | 27.5% | - | - | 5.0% | |
| SLVU | Pre-Sorting Equipment Production | Tray Tag Printer | 1,353 | 981 | 27.5% | - | - | 5.0% | |
| SR04 | Pre-Sorting Equipment Production | ST Pocket Section - Dom | 21,069 | 15,275 | 27.5% | 1,243 | 1,181 | 5.0% | |
| SR08 | Pre-Sorting Equipment Production | WABCR-only (no MLOCR) | 21,265 | 15,417 | 27.5% | - | - | 5.0% | |
| SR1M | Pre-Sorting Equipment Production | Image Bar Code, Printer POS 4 | 23,790 | 17,248 | 27.5% | 1,712 | 1,626 | 5.0% | |
| SR2C | Pre-Sorting Equipment Production | WABCR in conjunction w/MLOCR | 10,898 | 7,901 | 27.5% | - | - | 5.0% | |
| SR2R | Pre-Sorting Equipment Production | ST Selective letter Opener | 31,065 | 22,522 | 27.5% | 1,769 | 1,681 | 5.0% | |
| SR2S | Pre-Sorting Equipment Production | RDS | 4,652 | 3,372 | 27.5% | 254 | 241 | 5.0% | |
| SR2V | Pre-Sorting Equipment Production | Support Level 1-Helpdesk (Dom) | - | - | 27.5% | 10,000 | 9,500 | 5.0% | |
| SR3C | Pre-Sorting Equipment Production | IMB Kit OlyII Std-Imj FW | 23,097 | 16,745 | 27.5% | - | - | 5.0% | |
| SR3D | Pre-Sorting Equipment Production | IMB Kit OLY I, Std-Imj FW | 23,097 | 16,745 | 27.5% | - | - | 5.0% | |
| SR3E | Pre-Sorting Equipment Production | IMB Kit Exemplar P w/Supra | 23,097 | 16,745 | 27.5% | - | - | 5.0% | |
| SR3G | Pre-Sorting Equipment Production | IMB Kit Exemplar P w/PC70 | 46,323 | 33,584 | 27.5% | - | - | 5.0% | |
| SR3K | Pre-Sorting Equipment Production | IMB Kit Exemplar B w/VPC37 | 14,065 | 10,197 | 27.5% | - | - | 5.0% | |
| SR3M | Pre-Sorting Equipment Production | IMB Kit OlyII Std-Imj FW GE | 33,419 | 24,229 | 27.5% | - | - | 5.0% | |
| SR3N | Pre-Sorting Equipment Production | IMB Kit OLY I Std-Imj FW GE | 33,419 | 24,229 | 27.5% | - | - | 5.0% | |
| SR3P | Pre-Sorting Equipment Production | IMB Kit Exemplar P w/Supra GE | 33,419 | 24,229 | 27.5% | - | - | 5.0% | |
| SR3S | Pre-Sorting Equipment Production | IMB Kit Exemplar P w/PC70 GE | 56,645 | 41,068 | 27.5% | - | - | 5.0% | |
| SR3W | Pre-Sorting Equipment Production | Barcode Reader | 9,702 | 7,034 | 27.5% | 698 | 663 | 5.0% | |
| SR3Z | Pre-Sorting Equipment Production | Barcode Reader with Grading | 20,025 | 14,518 | 27.5% | 1,552 | 1,474 | 5.0% | |
| SR4H | Pre-Sorting Equipment Production | IMB Kit OLYII IMB Opt - Imj FW | 23,097 | 16,745 | 27.5% | - | - | 5.0% | |
| SR4J | Pre-Sorting Equipment Production | IMB Kit Oly I IMB, Std Trident | 23,097 | 16,745 | 27.5% | - | - | 5.0% | |
| SR4K | Pre-Sorting Equipment Production | IMB Kit OlyII Std Trident GE | 33,419 | 24,229 | 27.5% | - | - | 5.0% | |
| SR4L | Pre-Sorting Equipment Production | IMB Kit Oly I Std Trident GE | 33,419 | 24,229 | 27.5% | - | - | 5.0% | |
| SR4P | Pre-Sorting Equipment Production | IMB Kit PTI Explr, IMB Option | 46,323 | 33,584 | 27.5% | - | - | 5.0% | |
| SR4S | Pre-Sorting Equipment Production | IMB Kit PTI Explr, Option GE | 56,645 | 41,068 | 27.5% | - | - | 5.0% | |
| SR5K | Pre-Sorting Equipment Production | Flats Station Printer (Dom) | 2,865 | 2,077 | 27.5% | 206 | 196 | 5.0% | |
| SR5L | Pre-Sorting Equipment Production | ST tray tag printers (pair) | 5,492 | 3,981 | 27.5% | 378 | 359 | 5.0% | |

| PCN | Category | Description | MSRP | contract price | % OFF MSRP | MSRP | Annual | % OFF MSRP |
|------|----------------------------------|---|-----------|----------------|------------|-------------|-------------|------------|
| | | | EQUIPMENT | | | MAINTENACE* | Maintenance | |
| | | | | | | Years 2-5 | | |
| SR5S | Pre-Sorting Equipment Production | Mail Justifier Station | 1,987 | 1,441 | 27.5% | - | - | 5.0% |
| SR6G | Pre-Sorting Equipment Production | ST 2-line LCD Displays | 2,219 | 1,609 | 27.5% | - | - | 5.0% |
| SR6J | Pre-Sorting Equipment Production | LVE - LCD monitor (Domestic) | 5,529 | 4,008 | 27.5% | 397 | 377 | 5.0% |
| SR7S | Pre-Sorting Equipment Production | Double Detector (Dom & Int'l) | 15,284 | 11,081 | 27.5% | 140 | 133 | 5.0% |
| SR8G | Pre-Sorting Equipment Production | IMB Kit OlyII FW-SW-bracket GE | 16,645 | 12,068 | 27.5% | - | - | 5.0% |
| SR8H | Pre-Sorting Equipment Production | IMB Kit OLYII IVT installed GE | 20,516 | 14,874 | 27.5% | - | - | 5.0% |
| SR8M | Pre-Sorting Equipment Production | Oly II ST Base Transport (Dom) | 202,013 | 146,459 | 27.5% | 15,968 | 15,170 | 5.0% |
| SR8P | Pre-Sorting Equipment Production | Wireless Hand Scanner | 6,452 | 4,677 | 27.5% | 100 | 95 | 5.0% |
| SR8T | Pre-Sorting Equipment Production | Kit, Full Service IMB | 24,903 | 18,055 | 27.5% | 4,900 | 4,655 | 5.0% |
| SR8W | Pre-Sorting Equipment Production | IMB Upgrade Training - Per Day | 1,290 | 935 | 27.5% | - | - | 5.0% |
| SR8X | Pre-Sorting Equipment Production | Full Service IMB Installation | 3,226 | 2,339 | 27.5% | - | - | 5.0% |
| SR98 | Pre-Sorting Equipment Production | Read-Write OCR, 13K | 53,161 | 38,542 | 27.5% | - | - | 5.0% |
| SR9B | Pre-Sorting Equipment Production | IMB Kit, PTI CarsII Std Im FW | 25,501 | 18,488 | 27.5% | - | - | 5.0% |
| SR9C | Pre-Sorting Equipment Production | IMB Kit, PTI CarsII New Supra | 49,746 | 36,066 | 27.5% | - | - | 5.0% |
| SR9K | Pre-Sorting Equipment Production | LED Marquee | 8,602 | 6,237 | 27.5% | 675 | 641 | 5.0% |
| SR9R | Pre-Sorting Equipment Production | SiteVue | - | - | 27.5% | 2,000 | 1,900 | 5.0% |
| SR9S | Pre-Sorting Equipment Production | SiteVue + HelpDesk | - | - | 27.5% | 5,000 | 4,750 | 5.0% |
| SR9T | Pre-Sorting Equipment Production | SiteVue PC | - | - | 27.5% | 1,500 | 1,425 | 5.0% |
| SRAE | Pre-Sorting Equipment Production | 3D-WEIGHING DETECTOR | | | | | | |
| SRA9 | Pre-Sorting Equipment Production | Extension Section | 11,297 | 8,190 | 27.5% | 781 | 742 | 5.0% |
| SRAV | Pre-Sorting Equipment Production | Kit, Image Processor | 9,503 | 6,890 | 27.5% | - | - | 5.0% |
| SRB5 | Pre-Sorting Equipment Production | OUTGOING IP SYS PKG | | | | | | |
| SRBJ | Pre-Sorting Equipment Production | Pos 1 ID Tag printer | 33,492 | 24,281 | 27.5% | 1,712 | 1,626 | 5.0% |
| SRBK | Pre-Sorting Equipment Production | Kit, Image Option 120V (Dom) | 4,319 | 3,132 | 27.5% | - | - | 5.0% |
| SRBP | Pre-Sorting Equipment Production | Pos 2 Redater-Endorse Printer | 23,790 | 17,248 | 27.5% | 1,712 | 1,626 | 5.0% |
| SRDF | Pre-Sorting Equipment Production | Image Server PC for LVE | 19,935 | 14,453 | 27.5% | 1,434 | 1,362 | 5.0% |
| SRDK | Pre-Sorting Equipment Production | Pos 3 FastForward Printer | 23,790 | 17,248 | 27.5% | 1,712 | 1,626 | 5.0% |
| SRDR | Pre-Sorting Equipment Production | LAST STACKER ASSEMBLY KIT | | | | | | |
| SRE4 | Pre-Sorting Equipment Production | SINGLE TIER INT KIT, 5 STA | | | | | | |
| SRGH | Pre-Sorting Equipment Production | ST Std Sorting Racks (1-sect) | 2,193 | 1,590 | 27.5% | - | - | 5.0% |
| SRGT | Pre-Sorting Equipment Production | Site Server w-Sequel Server | 27,100 | 19,648 | 27.5% | - | - | 5.0% |
| SRH8 | Pre-Sorting Equipment Production | Host PC Option | 6,645 | 4,818 | 27.5% | - | - | 5.0% |
| SRHJ | Pre-Sorting Equipment Production | Intellischeme | 19,935 | 14,453 | 27.5% | - | - | 5.0% |
| SRHT | Pre-Sorting Equipment Production | Separator cards (100) | 608 | 441 | 27.5% | - | - | 5.0% |
| SRHX | Pre-Sorting Equipment Production | ABSEENTEE BALLOT DATA CAP | | | | | | |
| SRHY | Pre-Sorting Equipment Production | REPORT PKG RELIAVOTE STD | | | | | | |
| SRJ0 | Pre-Sorting Equipment Production | UPS | 1,523 | 1,105 | 27.5% | - | - | 5.0% |
| SRJ1 | Pre-Sorting Equipment Production | Rack for Server | 6,245 | 4,528 | 27.5% | - | - | 5.0% |
| SRJ5 | Pre-Sorting Equipment Production | Access 2003 | | | | | | |
| SRJF | Pre-Sorting Equipment Production | SFW IMAGE ARCHIVING | | | | | | |
| SRJL | Pre-Sorting Equipment Production | Return Mail Sorter Software | 13,290 | 9,635 | 27.5% | - | - | 5.0% |
| SRJM | Pre-Sorting Equipment Production | Standard Inbound Pass Software | 19,935 | 14,453 | 27.5% | - | - | 5.0% |
| SRLY | Pre-Sorting Equipment Production | SMA, Spare PC, UMove Gov't Kit, 4.8" AIM BCR, Front/Stamp | - | - | 27.5% | 2,424 | 2,303 | 5.0% |
| SRM5 | Pre-Sorting Equipment Production | Leading | 21,785 | 15,794 | 27.5% | 1,568 | 1,490 | 5.0% |

| PCN | Category | Description | MSRP | MSRP | | | Annual | Maintenance | |
|------|----------------------------------|-------------------------------------|-----------|----------------|------------|-------------|-----------|-------------|--|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Years 2-5 | % OFF MSRP | |
| SRM6 | Pre-Sorting Equipment Production | Kit, 4.8" Postal BCR, Front/Stamp L | 32,226 | 23,364 | 27.5% | 2,318 | 2,202 | 5.0% | |
| SRM7 | Pre-Sorting Equipment Production | Kit, Barcode Camera, Back/Stamp T | 24,107 | 17,478 | 27.5% | 1,734 | 1,647 | 5.0% | |
| SRM8 | Pre-Sorting Equipment Production | Kit, Barcode Camera, Front/Stamp I | 18,299 | 13,267 | 27.5% | 1,317 | 1,251 | 5.0% | |
| SRM9 | Pre-Sorting Equipment Production | Kit, Oly II Camera Link Hardware | 2,684 | 1,946 | 27.5% | 194 | 184 | 5.0% | |
| SRMT | Pre-Sorting Equipment Production | Move Update Kit | 25,888 | 18,769 | 27.5% | - | - | 5.0% | |
| SRMV | Pre-Sorting Equipment Production | Move Update Option | 28,468 | 20,640 | 27.5% | 1,999 | 1,899 | 5.0% | |
| SRMX | Pre-Sorting Equipment Production | Move Update Installation | 1,935 | 1,403 | 27.5% | - | - | 5.0% | |
| SRMY | Pre-Sorting Equipment Production | Move Update Conversion Kit | 6,452 | 4,677 | 27.5% | - | - | 5.0% | |
| SRPD | Pre-Sorting Equipment Production | PRINTER POS 4 IMB | 21,626 | 21,626 | | | | 5.0% | |
| SRRB | Pre-Sorting Equipment Production | S/A Binarizer | | | | | | | |
| SRSA | Pre-Sorting Equipment Production | Service Product - Sorter Base | | | | | | | |
| SRS2 | Pre-Sorting Equipment Production | IMB Kit OLYII IVT installed | 10,194 | 7,390 | 27.5% | - | - | 5.0% | |
| SRS5 | Pre-Sorting Equipment Production | 1 unit IMB Upgr. Installation | 1,290 | 935 | 27.5% | - | - | 5.0% | |
| SRS6 | Pre-Sorting Equipment Production | IMB Kit OlyII FW, SW & bracket | 6,323 | 4,584 | 27.5% | - | - | 5.0% | |
| SRSC | Pre-Sorting Equipment Production | Separator Card Option | 12,302 | 8,919 | 27.5% | - | - | 5.0% | |
| SRT3 | Pre-Sorting Equipment Production | MT3.0 Base Transport - Dom | 252,383 | 182,978 | 27.5% | 19,459 | 18,486 | 5.0% | |
| SRT5 | Pre-Sorting Equipment Production | MT3.0 Pocket Section - Dom | 43,858 | 31,797 | 27.5% | 3,156 | 2,998 | 5.0% | |
| SRT6 | Pre-Sorting Equipment Production | MT Selective Letter Opener | 46,387 | 33,631 | 27.5% | 2,660 | 2,527 | 5.0% | |
| SRTE | Pre-Sorting Equipment Production | Tray Conveyor, Flex Tier Pkts | 3,419 | 2,479 | 27.5% | - | - | 5.0% | |
| SRTH | Pre-Sorting Equipment Production | Flex Tier Pockets, 2-Tier | 29,871 | 21,656 | 27.5% | 2,315 | 2,199 | 5.0% | |
| SRTL | Pre-Sorting Equipment Production | Flex Tier Pockets, 3-Tier | 37,548 | 27,222 | 27.5% | 2,910 | 2,765 | 5.0% | |
| SRUC | Pre-Sorting Equipment Production | PC, UMove Gov't | 7,818 | 5,668 | 27.5% | 900 | 855 | 5.0% | |
| SRUE | Pre-Sorting Equipment Production | Move Update Kit | 25,888 | 18,769 | 27.5% | - | - | 5.0% | |
| SRZ0 | Pre-Sorting Equipment Production | EZ Flats Base Sorter System | 60,332 | 43,740 | 27.5% | - | - | 5.0% | |
| SRZ1 | Pre-Sorting Equipment Production | EZ Flats 4-Bin Stacker Section | 18,084 | 13,111 | 27.5% | - | - | 5.0% | |
| SRZ2 | Pre-Sorting Equipment Production | EZ Flats Site Server Kit | 10,850 | 7,866 | 27.5% | - | - | 5.0% | |
| SRZ3 | Pre-Sorting Equipment Production | EZFlats Manual Sort case | 603 | 437 | 27.5% | - | - | 5.0% | |
| SRZ4 | Pre-Sorting Equipment Production | EZFlats Hi-Density Insert Case | 603 | 437 | 27.5% | - | - | 5.0% | |
| SRZ5 | Pre-Sorting Equipment Production | EZFlats 2K RAF Plat&Parascript | 11,290 | 8,185 | 27.5% | - | - | 5.0% | |
| SRZ8 | Pre-Sorting Equipment Production | EZFlats Spare Kit Base Transport | 7,742 | 5,613 | 27.5% | - | - | 5.0% | |
| SRZJ | Pre-Sorting Equipment Production | EZFlats Spare Kit/Stkr Section | 968 | 702 | 27.5% | - | - | 5.0% | |
| SRZK | Pre-Sorting Equipment Production | EZ Flats Air Compressor | 7,088 | 5,139 | 27.5% | - | - | 5.0% | |
| SRZM | Pre-Sorting Equipment Production | 2K Plat Inbound, OCR Maint. | 5,161 | 3,742 | 27.5% | - | - | 5.0% | |
| SRZP | Pre-Sorting Equipment Production | EZ Flats IB SMA/Helpdesk | 10,323 | 7,484 | 27.5% | - | - | 5.0% | |
| SRZS | Pre-Sorting Equipment Production | 2K Plat Combo, OCR Maint. | 11,935 | 8,653 | 27.5% | - | - | 5.0% | |
| SRZU | Pre-Sorting Equipment Production | EZ Flats Combo SMA/Helpdesk | 12,258 | 8,887 | 27.5% | - | - | 5.0% | |
| STPS | Pre-Sorting Equipment Production | CIJ Printer Support Kit | 4,319 | 3,131 | 27.5% | - | - | 5.0% | |
| STV1 | Pre-Sorting Equipment Production | Feeder, High Speed Letter | 186,794 | 135,425 | 27.5% | 15,649 | 14,867 | 5.0% | |
| STV2 | Pre-Sorting Equipment Production | Feeder, Mixed Mail | 167,200 | 121,220 | 27.5% | 16,107 | 15,301 | 5.0% | |
| STV3 | Pre-Sorting Equipment Production | Integrated Air Compressor Option | 7,527 | 5,457 | 27.5% | - | - | 5.0% | |
| STV4 | Pre-Sorting Equipment Production | 3D Measurement | 5,761 | 4,177 | 27.5% | - | - | 5.0% | |
| STV5 | Pre-Sorting Equipment Production | 4.8" Verifier w/cam, Back | 26,882 | 19,489 | 27.5% | 2,292 | 2,177 | 5.0% | |
| STV6 | Pre-Sorting Equipment Production | Separator Card Option | 1,028 | 745 | 27.5% | - | - | 5.0% | |
| STV7 | Pre-Sorting Equipment Production | Double Feed Detection | 23,920 | 17,342 | 27.5% | 2,304 | 2,189 | 5.0% | |
| STVA | Pre-Sorting Equipment Production | Base Transport, Short | 37,151 | 26,934 | 27.5% | 3,579 | 3,400 | 5.0% | |

| PCN | Category | Description | MSRP | | | MSRP | | Annual | |
|------|----------------------------------|---------------------------------|-----------|----------------|------------|-------------|-------------|-----------|------------|
| | | | EQUIPMENT | contract price | % OFF MSRP | MAINTENACE* | Maintenance | Years 2-5 | % OFF MSRP |
| STVB | Pre-Sorting Equipment Production | Base Transport, Medium | 62,957 | 45,644 | 27.5% | 6,065 | 5,762 | 5.0% | |
| STVC | Pre-Sorting Equipment Production | Base Transport, Long | 101,667 | 73,709 | 27.5% | 9,794 | 9,304 | 5.0% | |
| STVD | Pre-Sorting Equipment Production | Alibi Storage Option | 6,563 | 4,758 | 27.5% | - | - | 5.0% | |
| STVE | Pre-Sorting Equipment Production | Base Transport Med - Postjet | 67,484 | 48,926 | 27.5% | 5,230 | 4,969 | 5.0% | |
| STVF | Pre-Sorting Equipment Production | In-line WOF Scale Module | 175,357 | 127,134 | 27.5% | 10,872 | 10,328 | 5.0% | |
| STVG | Pre-Sorting Equipment Production | Sing-Tier Interface 60hz | 49,433 | 35,839 | 27.5% | 4,762 | 4,524 | 5.0% | |
| STVJ | Pre-Sorting Equipment Production | Multi Tier Interface w/Elevator | 106,000 | 76,850 | 27.5% | 9,860 | 9,367 | 5.0% | |
| STVR | Pre-Sorting Equipment Production | 60hz | 22,581 | 16,371 | 27.5% | 1,925 | 1,829 | 5.0% | |
| STVS | Pre-Sorting Equipment Production | 4.8" Verifier, Back | 6,409 | 4,646 | 27.5% | 671 | 637 | 5.0% | |
| STVT | Pre-Sorting Equipment Production | 1" Verifier, Black Back | 13,118 | 9,511 | 27.5% | 671 | 637 | 5.0% | |
| STVU | Pre-Sorting Equipment Production | 1" Verifier, Fluor, Back | 156,168 | 113,222 | 27.5% | 20,430 | 19,409 | 5.0% | |
| STVV | Pre-Sorting Equipment Production | Printer, Hi Def Domino | 26,882 | 19,489 | 27.5% | 2,292 | 2,177 | 5.0% | |
| STVW | Pre-Sorting Equipment Production | 4.8" Verifier w/cam Front | 22,581 | 16,371 | 27.5% | 1,925 | 1,829 | 5.0% | |
| STVX | Pre-Sorting Equipment Production | 4.8" Verifier, Front | 9,702 | 7,034 | 27.5% | 671 | 637 | 5.0% | |
| STVY | Pre-Sorting Equipment Production | 1.0" Verifier Black, Front side | 13,118 | 9,511 | 27.5% | 671 | 637 | 5.0% | |
| STW1 | Pre-Sorting Equipment Production | 1" Verifier Fluor. Front | 23,790 | 17,248 | 27.5% | 1,712 | 1,626 | 5.0% | |
| STW2 | Pre-Sorting Equipment Production | Printer, Black CIJ, Back | 33,492 | 24,281 | 27.5% | 1,712 | 1,626 | 5.0% | |
| STW3 | Pre-Sorting Equipment Production | Printer, Fluor CIJ, Back | 16,351 | 11,854 | 27.5% | 1,394 | 1,324 | 5.0% | |
| STW6 | Pre-Sorting Equipment Production | Printer, 24K HP IJ, Back | 21,235 | 15,396 | 27.5% | 2,292 | 2,177 | 5.0% | |
| STW7 | Pre-Sorting Equipment Production | Printer, Black CIJ, Front | 23,790 | 17,248 | 27.5% | 1,712 | 1,626 | 5.0% | |
| STW8 | Pre-Sorting Equipment Production | Printer, Fluor CIJ, Front | 16,351 | 11,854 | 27.5% | 1,394 | 1,324 | 5.0% | |
| STWG | Pre-Sorting Equipment Production | Printer, 24K HP IJ, Front | 3,226 | 2,339 | 27.5% | - | - | 5.0% | |
| STWH | Pre-Sorting Equipment Production | Kit, High Rail Guide, Long | 2,151 | 1,559 | 27.5% | - | - | 5.0% | |
| STWJ | Pre-Sorting Equipment Production | Transport | 2,581 | 1,871 | 27.5% | - | - | 5.0% | |
| STWK | Pre-Sorting Equipment Production | Kit, High Rail Guide, Short | 2,151 | 1,559 | 27.5% | - | - | 5.0% | |
| STWL | Pre-Sorting Equipment Production | Kit, High Rail Guide, Med | 1,613 | 1,169 | 27.5% | - | - | 5.0% | |
| STWM | Pre-Sorting Equipment Production | Kit, High Rail Guide, Selective | 2,151 | 1,559 | 27.5% | - | - | 5.0% | |
| STWN | Pre-Sorting Equipment Production | Opener | 1,613 | 1,169 | 27.5% | - | - | 5.0% | |
| STWP | Pre-Sorting Equipment Production | Kit, High Rail Guide, Scale w/o | 1,613 | 1,169 | 27.5% | - | - | 5.0% | |
| STWW | Pre-Sorting Equipment Production | meter | 813 | 589 | 27.5% | - | - | 5.0% | |
| | | Kit, High Rail Guide, Scale and | | | | | | | |
| | | Meter Module | | | | | | | |
| | | Kit, High Rail Guide, Domino | | | | | | | |
| | | Printer Module | | | | | | | |
| | | Kit, High Rail Guide, Addtl I/O | | | | | | | |
| | | Addtl Workstation Monitor | | | | | | | |

| Mail Room Furniture (general) | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| | |
| Percentage(%) Discount off MSRP/Catalog | 30% |
| Percentage (%) Discount off Accessories | 30% |

| PCN | Description | MSRP EQUIPMENT | contract price | % OFF MSRP |
|----------|---|-------------------|-------------------|---------------|
| | * all furniture is related to mailrooms only | | | |
| BCM30291 | Bookcase 30 in x 29 in | \$570.00 | \$399.00 | 30% |
| BCM30482 | Bookcase with Adjustable Shelves 30 in. x 48 in. | \$630.00 | \$441.00 | 30% |
| BCM30543 | Bookcase 30 in x 54 in | \$725.00 | \$507.00 | 30% |
| BCM30664 | Bookcase 30 in x 66 in | \$775.00 | \$542.00 | 30% |
| BCM30724 | Bookcase 30 in x 72 in | \$850.00 | \$595.00 | 30% |
| BCM36291 | Bookcase 36 in x 29 in | \$610.00 | \$427.00 | 30% |
| BCM36482 | Bookcase 36 in x 48 in | \$670.00 | \$469.00 | 30% |
| BCM36543 | Bookcase 36 in x 54 in | \$765.00 | \$535.00 | 30% |
| BCM36664 | Bookcase 36 in x 66 in | \$815.00 | \$570.00 | 30% |
| BCM36724 | Bookcase with Adjustable Shelves 36 in. x 72 in. | \$885.00 | \$619.00 | 30% |

| PCN | Description | MSRP EQUIPMENT | contract price | % OFF MSRP |
|------------|---|---------------------------|---------------------------|-----------------------|
| CBCM30291 | Closed Bookcase 30x29 | \$770.00 | \$539.00 | 30% |
| CBCM30482 | Closed Bookcase 30 in. x 48 in. | \$860.00 | \$602.00 | 30% |
| CBCM30543 | Closed Bookcase 30x54 | \$1,105.00 | \$773.00 | 30% |
| CBCM30664 | Closed Bookcase 30x66 | \$1,180.00 | \$826.00 | 30% |
| CBCM30724 | Closed Bookcase 30 in. x 72 in. | \$1,240.00 | \$868.00 | 30% |
| CBCM36291 | Closed Bookcase 36x29 | \$810.00 | \$567.00 | 30% |
| CBCM36482 | Closed Bookcase 36x48 | \$900.00 | \$630.00 | 30% |
| CBCM36543 | Closed Bookcase 36x54 | \$1,010.00 | \$707.00 | 30% |
| CBCM36664 | Closed Bookcase 36x66 | \$1,130.00 | \$791.00 | 30% |
| CBCM36724 | Closed Bookcase 36x72 | \$1,265.00 | \$885.00 | 30% |
| CP6028CON | 60 in. Connect+ Modular Table with Central Display Arm | \$2,195.00 | \$1,536.00 | 30% |
| CP7228CON | 72 in. Connect+ Modular Table with Central Display Arm | \$2,295.00 | \$1,606.00 | 30% |
| CRED4824LD | Credenza (48x24x29) | \$1,085.00 | \$759.00 | 30% |
| CRED6024LD | Credenza (60x24x29) | \$1,325.00 | \$927.00 | 30% |
| CRED7224LD | Credenza (72x24x29) | \$1,845.00 | \$1,291.00 | 30% |

| PCN | Description | MSRP EQUIPMENT | contract price | % OFF MSRP |
|----------|---|-------------------|-------------------|---------------|
| CSTAND59 | Printer Stand / Storage Stand | \$1,455.00 | \$1,018.00 | 30% |
| FTS48D | Closed Storage Table, 48in. | \$1,105.00 | \$773.00 | 30% |
| FTS60D | Closed Storage Table, 60in. | \$1,230.00 | \$861.00 | 30% |
| FTW60 | Work Table, 60in. | \$790.00 | \$553.00 | 30% |
| LF236 | Lateral Files (27- 1/2 in.) | \$770.00 | \$539.00 | 30% |
| LF336 | Lateral Files (40 in.) | \$1,025.00 | \$717.00 | 30% |
| LF436 | Lateral Files (52- 1/2 in.) | \$1,280.00 | \$896.00 | 30% |
| LH410 | Label Holders (4 in. L) | \$10.00 | \$7.00 | 30% |
| LH810 | Label Holders (8 in. L) | \$25.00 | \$17.00 | 30% |
| M073301 | 33 in. Storage Table | \$1,035.00 | \$724.00 | 30% |
| M074501 | 45-1/2 in. Storage Table | \$1,130.00 | \$791.00 | 30% |
| M0745SL | 45-1/2 in. Modular Table with Slanted Tote Bin | \$1,370.00 | \$959.00 | 30% |
| M076001 | 60 Pocket Free- Standing Sorter Module | \$2,665.00 | \$1,865.00 | 30% |
| M076801 | 68 in. Storage Table | \$1,340.00 | \$938.00 | 30% |
| M0768SL | 68 in. Modular Table with Slanted Tote Bin | \$1,595.00 | \$1,116.00 | 30% |

| PCN | Description | MSRP EQUIPMENT | contract price | % OFF MSRP |
|------------|--|-------------------|-------------------|---------------|
| M079001 | 90 Pocket Free- Standing Sorter Module | \$3,475.00 | \$2,432.00 | 30% |
| M07MST3301 | 33 in. Basic Table | \$435.00 | \$304.00 | 30% |
| M07MST4501 | 45-1/2 in. Basic Table | \$495.00 | \$346.00 | 30% |
| M07MST6801 | 68 in. Basic Table | \$575.00 | \$402.00 | 30% |
| M903230 | Document Shelf 30 in. Table | \$185.00 | \$129.00 | 30% |
| M903236 | Document Shelf 36 in. Table | \$185.00 | \$129.00 | 30% |
| M903248 | Document Shelf 48 in. Table | \$200.00 | \$140.00 | 30% |
| M9098 | Straight Uprights (2) | \$105.00 | \$73.00 | 30% |
| MBS451515 | Presort Module: 45-1/2 in. | \$530.00 | \$371.00 | 30% |
| MBS681515 | Presort Module: 68 in. | \$530.00 | \$371.00 | 30% |
| MBS681522 | Bin Sorter 68x15x22 | \$545.00 | \$381.00 | 30% |
| MCLR451513 | Clsd Bse Rsr 45- 1/2x15x13 | \$285.00 | \$199.00 | 30% |
| MCLR45156 | Clsd Base Rsr 45- 1/2x15x6 | \$250.00 | \$175.00 | 30% |
| MCLR681513 | Clsd Base Rsr 68x15x13 | \$350.00 | \$245.00 | 30% |
| MCLR68156 | Clsd Base Rsr 68x15x6 | \$300.00 | \$210.00 | 30% |
| MD90064533 | Lift Table 45-1/2 in. x 33 in. | \$1,650.00 | \$1,155.00 | 30% |
| MD90066833 | Lift Table 68 in. x 33 in. | \$1,875.00 | \$1,312.00 | 30% |
| MP22 | Pedestal 1-Box | \$810.00 | \$567.00 | 30% |
| MP23 | Pedestal 3-Box | \$880.00 | \$616.00 | 30% |

| PCN | Description | MSRP EQUIPMENT | contract price | % OFF MSRP |
|----------|--|-------------------|-------------------|---------------|
| | Furniture Solutions | | | |
| MP24 | Welcome Pack | \$0.00 | \$0.00 | 30% |
| MPDV22 | Plexi Visors 22-5/8 in. Sort | \$175.00 | \$122.00 | 30% |
| MPDV45 | Plexi Visors 45-1/2 in. Sort | \$210.00 | \$147.00 | 30% |
| MPDV68 | Plexi Visors 68 in. Sorter | \$240.00 | \$168.00 | 30% |
| MR221513 | 13 in. Corner Riser | \$205.00 | \$143.00 | 30% |
| MR221522 | 22 in. Corner Riser | \$250.00 | \$175.00 | 30% |
| MR22156 | Corner Riser 22- 5/8x15x6 | \$175.00 | \$122.00 | 30% |
| MR451513 | 45-1/2 in. Riser - 13 in. Tall | \$250.00 | \$175.00 | 30% |
| MR451522 | 45-1/2 in. Riser 22 in. Tall | \$295.00 | \$206.00 | 30% |
| MR45156 | Riser 45-1/2x15x6 68 in. Riser - 13 in. | \$210.00 | \$147.00 | 30% |
| MR681513 | Tall 68 in. Riser 22 in. | \$315.00 | \$220.00 | 30% |
| MR681522 | Tall | \$355.00 | \$248.00 | 30% |
| MR68156 | Riser 68x15x6 | \$265.00 | \$185.00 | 30% |
| MRHCH22 | Chan Stiff 22-5/8 in. Riser | \$105.00 | \$73.00 | 30% |
| MRHCH45 | Chan Stiff 45-1/2 in. Riser | \$140.00 | \$98.00 | 30% |
| MRHCH68 | Chan Stiff 68 in. Riser | \$175.00 | \$122.00 | 30% |
| MRPT2418 | Remote Platform Table | \$605.00 | \$423.00 | 30% |
| MS221510 | 10-Bin Sorter (22- 5/8 in.) | \$365.00 | \$255.00 | 30% |

| PCN | Description | MSRP EQUIPMENT | contract price | % OFF MSRP |
|----------|--|-------------------|-------------------|---------------|
| MS451520 | 20-Bin Sorter for 45-1/2 in. Table | \$465.00 | \$325.00 | 30% |
| MS681525 | 25-Bin Sorter 68x15x17-3/8 | \$545.00 | \$381.00 | 30% |
| MS681530 | 30-Bin Sorter for 68 in. Table | \$565.00 | \$395.00 | 30% |
| MSDWALL2 | Wall Brackets 2x2- 3/4x10 | \$35.00 | \$24.00 | 30% |
| MSH1511 | Sorter Shelves for 10 - 20 - 30 Bin Sorters (for 20 in. sorter) | \$20.00 | \$14.00 | 30% |
| MSH1513 | Sorter Shelves 30in Sorter | \$20.00 | \$14.00 | 30% |
| MSP3333 | Dump Rails for 33 in. x 33 in. table | \$110.00 | \$77.00 | 30% |
| MSP4533 | Dump Rails for 45- 1/2 in. x 33 in. table | \$130.00 | \$91.00 | 30% |
| MSP6833 | Dump Rails for 68 in. x 33 in. table Metal Side | \$150.00 | \$105.00 | 30% |
| MSSP33 | Splashes | \$95.00 | \$66.00 | 30% |
| MSWMBR22 | Wall Brackets 22- 5/8 in. Sort | \$60.00 | \$42.00 | 30% |
| MSWMBR45 | Wall Brackets 45- 1/2 in. Sort | \$75.00 | \$52.00 | 30% |
| MSWMBR68 | Wall Brackets 68 in. Sorter | \$85.00 | \$59.00 | 30% |
| MTB2213 | Tackboard 13 in. H Riser | \$95.00 | \$66.00 | 30% |
| MTB2222 | Tackboard 22 in. H Riser | \$135.00 | \$94.00 | 30% |

| PCN | Description | MSRP EQUIPMENT | contract price | % OFF MSRP |
|------------|---|---------------------------|---------------------------|-----------------------|
| MTB4513 | Tackboard for 45- 1/2 in. x 13 in. H Riser | \$115.00 | \$80.00 | 30% |
| MTB4522 | Tackboard for 45- 1/2 in. x 22 in. H Riser | \$160.00 | \$112.00 | 30% |
| MTB6813 | Tackboard for 68 in. x 13 in. H Riser | \$155.00 | \$108.00 | 30% |
| MTB6822 | Tackboard for 68 in. x 22 in. H Riser | \$235.00 | \$164.00 | 30% |
| MTC3 | Caster Set for Modular Tables | \$235.00 | \$164.00 | 30% |
| MTH545 | Free-Standing 45- 1/2 in. Bulk Sorting Module | \$730.00 | \$511.00 | 30% |
| MTH568 | Free-Standing 68 in. Bulk Sorting Module | \$730.00 | \$511.00 | 30% |
| MTR221513 | Crn ThruRsr 22- 5/8x15x13 | \$225.00 | \$157.00 | 30% |
| MTR221522 | Crn ThruRsr 22- 5/8x15x22 | \$265.00 | \$185.00 | 30% |
| MTR22156 | Crn Thru-Rsr 22- 5/8x15x6 | \$195.00 | \$136.00 | 30% |
| MTR451513 | Thru Riser 45- 1/2x15x13 | \$265.00 | \$185.00 | 30% |
| MTR451522 | Thru Riser 45- 1/2x15x22 | \$315.00 | \$220.00 | 30% |
| MTR45156 | Thru Riser 45- 1/2x15x6 | \$225.00 | \$157.00 | 30% |
| MTR68156 | Thru Riser 68x15x6 | \$280.00 | \$196.00 | 30% |
| MTS221510 | 10-Bin Corner Thru Sorter | \$415.00 | \$290.00 | 30% |

| PCN | Description | MSRP EQUIPMENT | contract price | % OFF MSRP |
|------------|--|---------------------------|---------------------------|-----------------------|
| MTS451520 | 20-Bin Thru Sorter | \$510.00 | \$357.00 | 30% |
| MTS681525 | 25-Bin Thru Sorter | \$595.00 | \$416.00 | 30% |
| MTS681530 | 30-Bin Thru Sorter | \$610.00 | \$427.00 | 30% |
| MTSB15 | Sorter Retaining Brackets (2) | \$25.00 | \$17.00 | 30% |
| MTSH1511 | Thru-Sorter Shelves - 11 in. | \$20.00 | \$14.00 | 30% |
| MTSH1513 | Thru-Sorter Shelves - 13 in. | \$20.00 | \$14.00 | 30% |
| MVD15 | Vertical Divider for Vertical Sorters | \$20.00 | \$14.00 | 30% |
| MVS2215 | Vertical Sorter 22 in. Table | \$465.00 | \$325.00 | 30% |
| MVS4515 | Vertical Sorter for 45-1/2 in. Table | \$560.00 | \$392.00 | 30% |
| MVS6815 | Vertical Sorter 68 in. Table | \$650.00 | \$455.00 | 30% |
| NB430 | Anti-Fatigue Mat Mobile Table | \$450.00 | \$315.00 | 30% |
| NEST36 | 36x24x31 Mobile Table | \$760.00 | \$532.00 | 30% |
| NEST48 | 48x24x36 Mobile Table | \$795.00 | \$556.00 | 30% |
| PB001 | 68 in. Ship Station with Storage Shelf | \$2,545.00 | \$1,781.00 | 30% |
| PB002 | 68 in. Ship Station with Material Dividers (No Storage Shelf) | \$2,565.00 | \$1,795.00 | 30% |

| PCN | Description | MSRP EQUIPMENT | contract price | % OFF MSRP |
|------------|--|---------------------------|---------------------------|-----------------------|
| PB003 | Paper Roll Stand with Cutter | \$1,025.00 | \$717.00 | 30% |
| PBCAB19 | Mobile Cabinet with Storage and Pull Out Trays | \$385.00 | \$269.00 | 30% |
| SD3022 | 30 in. x 22 in. Deep Utility Table | \$325.00 | \$227.00 | 30% |
| SD3622 | 36 in. x 22 in. Deep Utility Table | \$345.00 | \$241.00 | 30% |
| SD4222 | 42 in. x 22 in. Deep Utility Table | \$360.00 | \$252.00 | 30% |
| SD4822 | 48 in. x 22 in. Deep Utility Table | \$380.00 | \$266.00 | 30% |
| SD5422 | 54 in. x 22 in. Deep Utility Table | \$395.00 | \$276.00 | 30% |
| SD6022 | 60 in. x 22 in. Deep Utility Table | \$415.00 | \$290.00 | 30% |
| SD6622 | 66 in. x 22 in. Deep Utility Table | \$430.00 | \$301.00 | 30% |
| SD7222 | 72 in. x 22 in. Deep Utility Table | \$450.00 | \$315.00 | 30% |
| SDSS3022 | Storage Shelf 30x22 Table | \$95.00 | \$66.00 | 30% |
| SDSS3622 | Storage Shelf 36x22 Table | \$120.00 | \$84.00 | 30% |
| SDSS4822 | Storage Shelf 48x22 Table | \$145.00 | \$101.00 | 30% |

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Installation-Assembly, Production Only | Offerors Response |
|---|--------------------------|
| The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| | |
| Hourly rate - Total number of hours agreed to in writing by both parties before any Installation work is started. | \$180/hr. |
| Hourly rate for Installation performed outside business hours, weekends, and holidays. Total number of hours agreed to in writing by both parties before any Installation work is started | \$540/hr. |