

**Northern Maine Community College  
HCI  
Request for Proposals**

Northern Maine Community College (NMCC) is currently seeking proposals for equipment, software, and services for the migration from VMware to a Hyper Converged Infrastructure (HCI) utilizing Nutanix hardware and software.

Proposals should include the following:

- Statement that the service provider can meet the MCCA Notice to Vendors and Bidder Terms and Conditions
- All monthly service fees and any escalation pricing for 5 years
- Detail of all onetime costs and equipment purchases
- All ongoing equipment maintenance and support costs for 5 years
- All software licensing costs for 5 years
- Proposals for training with all costs for 4 NMCC IT staff members
- Provide pricing for the complete Nutanix software and hardware installation along with VMware migration.
- 3-5 References with similar software, equipment, and configurations
- Provide pricing for the following items:

<b>Qty</b>	<b>Part Number</b>	<b>Description</b>
2	NX-8235-G7-4214-CM	NX-8235-G7, 2 Node with Intel Xeon Processor 4214
48	C-MEM-32GB-2933-A-CM-2	32GB Memory Module (2933MHz DDR4 RDIMM)
16	C-HDD-8TB-A5-A-CM-2	8TB 3.5" HDD
8	C-SSD-1.92TB-A5-B-CM-2	1.92TB 3.5" SSD
4	C-NIC-10GSFP2-A-CM-2	10GbE, 2-port, SFP+ Network Adapter (Intel 82599ES)
4	S-HW-PRD	24/7 Production Level HW Support for Nutanix HCI appliance, 5 Years
1	SW-AOS-ULT-PRD-5YR	License, AOS Ultimate, 5 Years
96	L-CORES-ULT-PRD-5YR	License, AOS ULT entitlement & Production 24/7 System support bundle for 1 CPU core for 5YR
14	L-FLASHTiB-ULT-PRD-5 YR	License, AOS ULT entitlement & Production 24/7 System support bundle for 1 TiB of flash for 5YR
2	JL075A	ARUBA 3810M 16SFP+ 2-SLOT SWITCH
4	JL085A	ARUBA X371 12VDC 250W PS
8	J9150D	ARUBA 10G SFP+ LC SR 300M OM3 MMF TRANSCEIVER
2	HM8Y2E	HPE 5Y FC NBD EXCH HWARUBA3810M 16S SVC

The following criteria will be used to select one vendor:

Factor	Weight
Total Cost	70%
References	10%
Technical Architecture and Suitability for the College	10%
Vendor Qualifications	10%

All questions related to this request for proposals should be directed by email to jeclark@nmcc.edu. The subject of the e-mail should clearly state "Questions: HCI RFP". Deadline for questions is 4:00 pm December 20, 2019. Questions and responses will be posted at our website: <http://www.nmcc.edu/about-nmcc/news-info/rfps/>. It is the College's intent to respond to all questions within 1 business day. It will be the vendors' responsibility to check this site for updates.

RFP Schedule	Date
Deadline for Questions	4pm December 20, 2019
Proposals due	2pm December 27, 2019
Award Notification	January 10, 2020

Proposals are due back to the college no later than December 27, 2019 at 2:00pm. If you have any concerns regarding this RFP please direct them to Julie Edgecomb-Clark at (207) 768-2714. Bids can be e-mailed to jeclark@nmcc.edu, or sent to:

Northern Maine Community College  
Julie Edgecomb-Clark – HCI RFP  
33 Edgemont Drive  
Presque Isle, ME 04769

This RFP shall be referenced in, and considered part of, any final contract.  
The college reserves the right to reject any or all bids.  
Please see attached Notice to Vendors and Bidders

**NOTICE TO VENDORS AND BIDDERS:  
STANDARD TERMS AND CONDITIONS APPLICABLE TO ALL MCCS CONTRACTS**

The following standard contracting terms and conditions are incorporated and shall become a part of any final contract that will be awarded by any college or other operating unit of the Maine Community College System (collectively "MCCS"). These terms and conditions derive from the public nature and limited resources of the MCCS. **MCCS DOES NOT AGREE TO:**

1. Provide any defense, hold harmless or indemnity;
2. Waive any statutory or constitutional immunity;
3. Apply the law of a state other than Maine;
4. Procure types or amounts of insurance beyond those MCCS already maintains or waive any rights of subrogation;
5. Add any entity as an additional insured to MCCS policies of insurance;
6. Pay attorneys' fees; costs, including collection costs; expenses or liquidated damages;
7. Promise confidentiality in a manner contrary to Maine's Freedom of Access Act;
8. Permit an entity to change unilaterally any term or condition once the contract is signed;
9. Automatic renewals for term(s) greater than month-to-month;
10. Limitations on MCCS' recovery of lawful damages incurred as a result of breach of the contract;
11. Limitation of the time period under which claims can be made or actions brought arising from the contract;
12. Vendor's terms prevailing over MCCS' standard terms and conditions, including addenda; and
13. Unilateral modifications to the contract by the vendor.

**BY SUBMITTING A RESPONSE TO A REQUEST FOR PROPOSAL, BID OR OTHER OFFER TO DO BUSINESS WITH MCCS, YOUR ENTITY UNDERSTANDS AND AGREES THAT:**

1. The above standard terms and conditions are thereby incorporated into any agreement entered into between MCCS and your entity; that such terms and condition shall control in the event of any conflict with such agreement; and that your entity will not propose or demand any contrary terms;
2. The above standard terms and conditions will govern the interpretation of such agreement notwithstanding the expression of any other term and/or condition to the contrary;
3. Your entity will not propose to any college or other operating unit of the MCCS any contractual documents of any kind that are not in at least 11-point black font on a white background and completely contained in one Word or PDF document, and that any references to terms and conditions, privacy policies or any other conditions referenced outside of the contract will not apply; and

4. Your entity will identify at the time of submission which, if any, portion or your submitted materials are entitled to “trade secret” exemption from disclosure under Maine’s Freedom of Access Act; that failure to so identify will authorize MCCA to conclude that no portions are so exempt; and that your entity will defend, indemnify and hold harmless MCCA in any and all legal actions that seek to compel MCCA to disclose under Maine’s Freedom of Access Act some or all of your submitted materials and/or contract, if any, executed between MCCA and your entity.