

| PRODUCT Description  | SKU       | MSRP       | DIR Discount off MSRP | DIR Customer Extended Price |
|--|-----------|------------|-----------------------|-----------------------------|
| <b>Microsoft Store Retail</b>  |           |            |                       |                             |
| <b>New* Surface Pro 6</b>  |           |            |                       |                             |
| Surface Pro 6 i5/8GB/128GB Platinum  | LPZ-00001 | \$999.00   | 8.00%                 | \$919.08                    |
| Surface Pro 6 i5/8GB/256GB Platinum  | LQ6-00001 | \$1,299.00 | 8.00%                 | \$1,195.08                  |
| Surface Pro 6 i5/8GB/256GB Black   | LQ6-00016 | \$1,299.00 | 8.00%                 | \$1,195.08                  |
| Surface Pro 6 i7/8GB/256GB Platinum  | LQH-00001 | \$1,549.00 | 8.00%                 | \$1,425.08                  |
| Surface Pro 6 i7/8GB/256GB Black   | LQH-00016 | \$1,549.00 | 8.00%                 | \$1,425.08                  |
| Surface Pro 6 i7/16GB/512GB Platinum   | LQJ-00001 | \$1,949.00 | 8.00%                 | \$1,793.08                  |
| Surface Pro 6 i7/16GB/512GB Black  | LQJ-00016 | \$1,949.00 | 8.00%                 | \$1,793.08                  |
| Surface Pro 6 i7/16GB/1TBGB Platinum   | LQK-00001 | \$2,349.00 | 8.00%                 | \$2,161.08                  |
| <b>PRODUCT Description</b>   |           |            |                       |                             |
| <b>Surface Pro</b>   |           |            |                       |                             |
| Surface Pro core M 4GB 128GB Consumer  | FJR-00001 | \$799.00   | 8.00%                 | \$735.08                    |
| Surface Pro i5 8GB 128GB Consumer  | KJR-00001 | \$999.00   | 8.00%                 | \$919.08                    |
| Surface Pro i5 8GB 256GB Consumer  | FJX-00001 | \$1,299.00 | 8.00%                 | \$1,195.08                  |
| Surface Pro i7 16GB 1TB Consumer   | FKK-00001 | \$2,699.00 | 8.00%                 | \$2,483.08                  |
| Surface Pro i7 16GB 512GB Consumer   | FKH-00001 | \$2,199.00 | 8.00%                 | \$2,023.08                  |
| Surface Pro i7 8GB 256GB Consumer  | FJZ-00001 | \$1,599.00 | 8.00%                 | \$1,471.08                  |
| Surface Pro core M 4GB 128GB - Commercial  | FJS-00001 | \$799.00   | 8.00%                 | \$735.08                    |
| Surface Pro i5 8GB 128GB - Commercial  | KJS-00001 | \$999.00   | 8.00%                 | \$919.08                    |
| Surface Pro i5 8GB 256GB - Commercial  | FJY-00001 | \$1,299.00 | 8.00%                 | \$1,195.08                  |
| Surface Pro i7 16GB 1TB - Commercial   | FKL-00001 | \$2,699.00 | 8.00%                 | \$2,483.08                  |
| Surface Pro i7 16GB 512GB - Commercial   | FKJ-00001 | \$2,199.00 | 8.00%                 | \$2,023.08                  |
| Surface Pro i7 8GB 256GB - Commercial  | FKG-00001 | \$1,599.00 | 8.00%                 | \$1,471.08                  |
| Surface Pro LTE 128GB i5 4GB Commercial  | GWL-00001 | \$1,149.00 | 8.00%                 | \$1,057.08                  |
| Surface Pro LTE 256GB i5 8GB Commercial  | GWP-00001 | \$1,449.00 | 8.00%                 | \$1,333.08                  |
| <b>SERVICE Description</b>   |           |            |                       |                             |
| <b>Surface Pro and Surface Pro 6 Warranties</b>                                    |           |            |                       |                             |
| Surface Pro Comm Complete for Bus Plus EXPSHP 3YR Warranty US USD                  | F9W-00149 | \$279.00   | 16.00%                | \$234.36                    |
| Surface Pro Comm Complete for Bus 4YR Warranty US USD                              | HP3-00002 | \$299.00   | 16.00%                | \$251.16                    |
| Surface Pro Comm Complete for Bus Plus EXPSHP 4YR Warranty US USD                  | HP3-00092 | \$329.00   | 16.00%                | \$276.36                    |
| Surface Pro Comm Complete for Bus Plus EXPSHP 2 YR Warranty US USD                 | W47-00037 | \$229.00   | 16.00%                | \$192.36                    |
| Surface Pro Comm Complete for Bus 2 YR Warranty US USD                             | W47-00090 | \$199.00   | 16.00%                | \$167.16                    |
| Surface Pro Comm Complete for Bus 3YR Warranty US/CA USD                           | A9W-00005 | \$249.00   | 16.00%                | \$209.16                    |
| Surface Pro Comm Complete for Ent 3YR Warranty US USD                              | WJ3-00018 | \$299.00   | 16.00%                | \$251.16                    |
| Surface Pro Comm EHS 3YR Warranty US/CA USD  | A9W-00001 | \$99.00    | 16.00%                | \$83.16                     |
| Surface Pro Comm EHS 4YR Warranty US USD   | VP3-00031 | \$149.00   | 16.00%                | \$125.16                    |
| <b>OPTIONAL Description</b>  |           |            |                       |                             |
| <b>Surface Pro and Surface Pro 6 Accessories</b>                                   |           |            |                       |                             |
| Surface Dial   | 2WR-00001 | \$99.99    | 16.00%                | \$83.99                     |
| Surface Dial - Commercial  | 2WS-00001 | \$99.99    | 16.00%                | \$83.99                     |
| Surface Mouse  | WS3-00001 | \$49.99    | 16.00%                | \$41.99                     |
| Surface Precision Mouse  | FTW-00001 | \$99.99    | 16.00%                | \$83.99                     |
| Microsoft Wireless Display Adapter   | P3Q-00001 | \$49.95    | 16.00%                | \$41.96                     |
| Microsoft Surface Keyboard   | WS2-00025 | \$99.99    | 16.00%                | \$83.99                     |
| Microsoft Modern Keyboard with Fingerprint ID                                      | EKZ-00001 | \$129.99   | 16.00%                | \$109.19                    |
| Microsoft Ergonomic Keyboard   | 3RA-00022 | \$129.99   | 16.00%                | \$109.19                    |
| Microsoft 102W Surface Power Supply  | 6NL-00001 | \$99.99    | 16.00%                | \$83.99                     |
| Microsoft Surface Book Power Supply SC EN/XD/ES Hdwr                               | Q4Q-00001 | \$79.99    | 16.00%                | \$67.19                     |
| Surface USB-C to HDMI Adapter  | HFM-00001 | \$39.99    | 16.00%                | \$33.59                     |
| Surface USB-C to VGA Adapter   | HFR-00001 | \$39.99    | 16.00%                | \$33.59                     |
| Surface Pen Silver Surface Pro   | EYU-00009 | \$99.99    | 16.00%                | \$83.99                     |
| Surface Pro Type Cover - Aqua  | FFP-00061 | \$159.99   | 16.00%                | \$134.39                    |
| Surface Pro Premium Type Cover Burgundy  | FFP-00041 | \$159.99   | 16.00%                | \$134.39                    |
| Surface Pro Premium Type Cover Cobalt Blue   | FFP-00021 | \$159.99   | 16.00%                | \$134.39                    |
| Surface Pro Premium Type Cover Platinum  | FFP-00001 | \$159.99   | 16.00%                | \$134.39                    |
| Surface Pro Premium Type Cover - Black w/FPR                                       | RH7-00001 | \$159.99   | 16.00%                | \$134.39                    |
| Surface Pro Type Cover - Black   | FMM-00001 | \$129.99   | 16.00%                | \$109.19                    |
| Surface Pro Signa Type Cover FRPCmM1755 SC English US/Canada Hdwr Commercial Black | GK3-00001 | \$159.99   | 16.00%                | \$134.39                    |
| Ethernet Adapter-Win8Pro SC EN/XD/XX Hdwr  | EJR-00002 | \$39.99    | 16.00%                | \$33.59                     |

Appendix C Pricing Index  
to DIR-TSO-3373 (Per Amendment 11)

|  |           |          |        |          |
|--|-----------|----------|--------|----------|
| HDMI Adapter-Win8/8Pro SC EN/XD/ES Hdwr  | EJT-00001 | \$39.99  | 16.00% | \$33.59  |
| VGA Adapter-Win8/8Pro SC EN/XD/ES Hdwr   | EJP-00001 | \$39.99  | 16.00% | \$33.59  |
| Surface Pen Black Surface Pro  | EYU-00001 | \$99.99  | 16.00% | \$83.99  |
| Surface Pen Blue Surface Pro   | EYU-00017 | \$99.99  | 16.00% | \$83.99  |
| Surface Pen Burgundy Surface Pro   | EYU-00025 | \$99.99  | 16.00% | \$83.99  |
| 65W Power Supply for Surface Book (Consumer)                                   | QFQ-00001 | \$79.99  | 16.00% | \$67.19  |
| 44W Surface Charger /Power Supply (Consumer)                                   | KVJ-00001 | \$79.99  | 16.00% | \$67.19  |
| Wireless Display V2 EN/XD/XX Hdwr  | P3Q-00001 | \$49.95  | 16.00% | \$41.96  |
| Tumi Slim Tablet Cover for Surface Pro 4 - Ballistic Nylon                     | QF6-00137 | \$79.99  | 16.00% | \$67.19  |
| UAG Surface Pro4 Case Black SFPRO4-BLK-VP                                      | QF6-00093 | \$79.99  | 16.00% | \$67.19  |
| Incipio Capture for Microsoft Surface Pro 4 - Blue                             | QF6-00172 | \$79.99  | 16.00% | \$67.19  |
| PERFECT FIT CleanShield Antimicrobial Film                                     | QF6-00100 | \$39.95  | 16.00% | \$33.56  |
| Brenthaven BX2 Edge for Surface Pro 4 - Smoke Gray                             | QF6-00156 | \$69.99  | 16.00% | \$58.79  |
| Belkin Mini Display port to VGA Adapter#F2CD028bt                              | DEF-00083 | \$34.99  | 16.00% | \$29.39  |
| Belkin Cable,HDMI,6',ULTRA THIN PASSIVE #AV10097bt06                           | DEF-00091 | \$29.99  | 16.00% | \$25.19  |
| Microsoft ARC Touch Mouse SE Bluetooth EN/XD/ES Hdwr                           | E6W-00001 | \$69.99  | 16.00% | \$58.79  |
| Ethernet Adapter-Win8Pro SC EN/XD/XX Hdwr                                      | F5U-00021 | \$39.99  | 16.00% | \$33.59  |
| HDMI Adapter-Win8/8Pro SC EN/XD/ES Hdwr  | F6U-00020 | \$39.99  | 16.00% | \$33.59  |
| VGA Adapter-Win8/8Pro SC EN/XD/ES Hdwr   | F7U-00025 | \$39.99  | 16.00% | \$33.59  |
| Surface Pen Tip Kit SC EN/XD/ES Hdwr   | RJ3-00001 | \$19.99  | 16.00% | \$16.79  |
| Surface Pen with Tip Holder/Removal Tool and/or 4 extra tips (Consumer) Black  | 3XY-00011 | \$59.99  | 16.00% | \$50.39  |
| Surface Pen with Tip Holder/Removal Tool and/or 4 extra tips (Consumer) Blue   | 3XY-00021 | \$59.99  | 16.00% | \$50.39  |
| Surface Pen with Tip Holder/Removal Tool and/or 4 extra tips (Consumer) Gold   | 3XY-00051 | \$59.99  | 16.00% | \$50.39  |
| Surface Pen with Tip Holder/Removal Tool and/or 4 extra tips (Consumer) Silver | 3XY-00001 | \$59.99  | 16.00% | \$50.39  |
| Port Replicator (Dock) for Pro andSurface Book                                 | PD9-00003 | \$199.99 | 16.00% | \$167.99 |

| PRODUCT Description  | SKU       | MSRP     | DIR Discount off MSRP | DIR Customer Extended Price |
|--|-----------|----------|-----------------------|-----------------------------|
| <b>Surface Go</b>  |           |          |                       |                             |
| Surface Go 4GB 64GB Intel Gold 4415Y (Commercial)  | JST-00001 | \$449.00 | 8.00%                 | \$413.08                    |
| Surface Go 8GB 128GB Intel Gold 4415Y (Commercial)   | JTS-00001 | \$599.00 | 8.00%                 | \$551.08                    |
| Surface Go EDU Intel Pentium Gold 4415Y 1.6GHz, 4GB LPDDR3, 64GB SSD, 10" MultiTouch Win 10 Pr | LXK-00001 | \$399.00 | 8.00%                 | \$367.08                    |
| Surface Go EDU Intel Pentium Gold 4415Y 1.6GHz, 8GB LPDDR3, 128GB SSD, 10" MultiTouch Win 10 P | LXL-00001 | \$549.00 | 8.00%                 | \$505.08                    |
| Surface Go LTE 8GB/128GB (Commercial)  | KC2-00001 | \$729.00 | 8.00%                 | \$670.68                    |
| Surface Go LTE 8GB/256GB (commercial)  | KFY-00001 | \$829.00 | 8.00%                 | \$762.68                    |

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|---|-----------|----------|-----------------------|-----------------------------|
| <b>Surface Go Warranties</b>                                      |           |          |                       |                             |
| Surface Go Comm Complete for Bus 2 YR Warranty US USD             | W47-00091 | \$99.00  | 16.00%                | \$83.16                     |
| Surface Go Comm Complete for Bus Plus EXPSHP 2 YR Warranty US USD | W47-00038 | \$129.00 | 16.00%                | \$108.36                    |
| Surface Go Comm Complete for Bus 3YR Warranty US USD              | F9W-00123 | \$149.00 | 16.00%                | \$125.16                    |
| Surface Go Comm Complete for Bus Plus EXPSHP 3YR Warranty US USD  | F9W-00115 | \$179.00 | 16.00%                | \$150.36                    |
| Surface Go Comm Complete for Bus 4YR Warranty US USD              | HP3-00070 | \$199.00 | 16.00%                | \$167.16                    |
| Surface Go Comm Complete for Bus Plus EXPSHP 4YR Warranty US USD  | HP3-00062 | \$229.00 | 16.00%                | \$192.36                    |
| Surface Go Comm Complete for Ent 3YR Warranty US USD              | WJ3-00048 | \$199.00 | 16.00%                | \$167.16                    |
| Surface Go Comm EHS 3YR Warranty US USD                           | A9W-00113 | \$79.00  | 16.00%                | \$66.36                     |
| Surface Go Comm EHS 4YR Warranty US USD                           | VP3-00075 | \$129.00 | 16.00%                | \$108.36                    |

| OPTIONAL Description   | SKU       | MSRP     | DIR Discount off MSRP | DIR Customer Extended Price |
|--|-----------|----------|-----------------------|-----------------------------|
| <b>Surface Go Accessories</b>  |           |          |                       |                             |
| Surface Go Type Cover Gemini Clr Commer SC Hdwr Commercial - Platinum          | KCT-00001 | \$129.99 | 16.00%                | \$109.19                    |
| Surface Go Type Cover Gemini Clr Commer SC Hdwr Commercial - Cobalt Blue       | KCT-00011 | \$129.99 | 16.00%                | \$109.19                    |
| Surface Go Type Cover Gemini Clr Commer SC Hdwr Commercial - Burgandy          | KCT-00041 | \$129.99 | 16.00%                | \$109.19                    |
| Surface Go Type Cover Gemini Clr Commer SC Hdwr Commercial - Black             | KCN-00001 | \$99.99  | 16.00%                | \$83.99                     |
| Surface Go Type Cover - Black - Consumer                                       | KCM-00001 | \$99.99  | 16.00%                | \$83.99                     |
| Surface Go Signature Type Cover - Platinum - Consumer                          | KCS-00001 | \$129.99 | 16.00%                | \$109.19                    |
| Surface Go Signature Type Cover Cobalt Blue - Consumer                         | KCS-00021 | \$129.99 | 16.00%                | \$109.19                    |
| Surface Go Signature Type Cover Platinum - Consumer                            | KCS-00041 | \$129.99 | 16.00%                | \$109.19                    |
| Surface Go USB-C to USB A Adapter  | JTY-00001 | \$29.99  | 16.00%                | \$25.19                     |
| Surface Go USB-C to Ethernet Adapter   | JWL-00001 | \$54.99  | 16.00%                | \$46.19                     |
| Surface Go USB-C to DP   | JVZ-00001 | \$39.99  | 16.00%                | \$33.59                     |
| Surface Pen with Tip Holder/Removal Tool and/or 4 extra tips (Consumer) Black  | 3XY-00011 | \$59.99  | 16.00%                | \$50.39                     |
| Surface Pen with Tip Holder/Removal Tool and/or 4 extra tips (Consumer) Blue   | 3XY-00021 | \$59.99  | 16.00%                | \$50.39                     |
| Surface Pen with Tip Holder/Removal Tool and/or 4 extra tips (Consumer) Gold   | 3XY-00051 | \$59.99  | 16.00%                | \$50.39                     |
| Surface Pen with Tip Holder/Removal Tool and/or 4 extra tips (Consumer) Silver | 3XY-00001 | \$59.99  | 16.00%                | \$50.39                     |
| Surface Pen Tip Kit  | GFU-00001 | \$19.99  | 16.00%                | \$16.79                     |

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|---|-----------|------------|-----------------------|-----------------------------|
| <b>Surface Book 2</b>   |           |            |                       |                             |
| Surface Book 2 13" i5 8/128GB   | HMU-00001 | \$1,199.00 | 8.00%                 | \$1,103.08                  |
| Surface Book 2 13in i5/8/256GB - Commercial                                       | HMX-00001 | \$1,499.00 | 8.00%                 | \$1,379.08                  |
| Surface Book 2 13in i7/16/1TB - Commercial  | HNQ-00001 | \$2,999.00 | 8.00%                 | \$2,759.08                  |
| Surface Book 2 13in i7/16/512GB - Commercial                                      | HNM-00001 | \$2,499.00 | 8.00%                 | \$2,299.08                  |
| Surface Book 2 13in i7/8/256GB - Commercial                                       | HN6-00001 | \$1,999.00 | 8.00%                 | \$1,839.08                  |
| Surface Book 2 15in i7/16/1TB - Commercial  | FVJ-00001 | \$3,299.00 | 8.00%                 | \$3,035.08                  |
| Surface Book 2 15in i7/16/256GB - Commercial                                      | HNS-00001 | \$2,499.00 | 8.00%                 | \$2,299.08                  |
| Surface Book 2 15in i7/16/512GB - Commercial                                      | FVG-00001 | \$2,899.00 | 8.00%                 | \$2,667.08                  |
| Surface Book 2 15" i7/16/256GB  | HNR-00001 | \$2,499.00 | 8.00%                 | \$2,299.08                  |
| Surface Book 2 15" i7/16/512GB  | FUX-00001 | \$2,899.00 | 8.00%                 | \$2,667.08                  |
| Surface Book 2 15" i7/16/1TB  | FVH-00001 | \$3,299.00 | 8.00%                 | \$3,035.08                  |
| Surface Book 2 13.5" i5/8/256GB   | HMW-00001 | \$1,499.00 | 8.00%                 | \$1,379.08                  |
| Surface Book 2 13.5" i7/16/1TB  | HNN-00001 | \$2,999.00 | 8.00%                 | \$2,759.08                  |
| Surface Book 2 13.5" i7/16/512GB  | HNL-00001 | \$2,499.00 | 8.00%                 | \$2,299.08                  |
| Surface Book 2 13.5" i7/8/256GB   | HN4-00001 | \$1,999.00 | 8.00%                 | \$1,839.08                  |
| <b>SERVICE Description</b>  |           |            |                       |                             |
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| <b>Surface Book 2 Warranties</b>  |           |            |                       |                             |
| Surface Book Comm Complete for Bus Plus EXPSPH 3YR Warranty US USD                | F9W-00144 | \$379.00   | 16.00%                | \$318.36                    |
| Surface Book Comm Complete for Bus 4YR Warranty US USD                            | HP3-00029 | \$399.00   | 16.00%                | \$335.16                    |
| Surface Book Comm Complete for Bus Plus EXPSPH 4YR Warranty US USD                | HP3-00093 | \$429.00   | 16.00%                | \$360.36                    |
| Surface Book Comm Complete for Bus Plus EXPSPH 2 YR Warranty US USD               | W47-00035 | \$329.00   | 16.00%                | \$276.36                    |
| Surface Book Comm Complete for Bus 2 YR Warranty US USD                           | W47-00088 | \$299.00   | 16.00%                | \$251.16                    |
| Surface Book Comm Complete for Bus 3YR Warranty US USD                            | F9W-00083 | \$349.00   | 16.00%                | \$293.16                    |
| Surface Book Comm Complete for Ent 3YR Warranty US USD                            | WJ3-00027 | \$399.00   | 16.00%                | \$335.16                    |
| Surface Book Comm EHS 3YR Warranty US USD   | A9W-00060 | \$199.00   | 16.00%                | \$167.16                    |
| Surface Book Comm EHS 4YR Warranty US USD   | VP3-00005 | \$249.00   | 16.00%                | \$209.16                    |
| <b>OPTIONAL Description</b>   |           |            |                       |                             |
| OPTIONAL Description  | SKU       | MSRP       | DIR Discount off MSRP | DIR Customer Extended Price |
| <b>Surface Book 2 Accessories</b>   |           |            |                       |                             |
| 65W Power Supply for Surface Book (Consumer)                                      | Q4Q-00001 | \$79.99    | 16.00%                | \$67.19                     |
| 44W Surface Charger /Power Supply (Consumer)                                      | KVJ-00001 | \$79.99    | 16.00%                | \$67.19                     |
| Ethernet Adapter-Win8Pro SC EN/XD/XX Hdwr   | F5U-00021 | \$39.99    | 16.00%                | \$33.59                     |
| Surface Pen with Tip Holder/Removal Tool and/or 4 extra tips (Consumer) Black     | 3XY-00011 | \$59.99    | 16.00%                | \$50.39                     |
| Surface Pen with Tip Holder/Removal Tool and/or 4 extra tips (Consumer) Blue      | 3XY-00021 | \$59.99    | 16.00%                | \$50.39                     |
| Surface Pen with Tip Holder/Removal Tool and/or 4 extra tips (Consumer) Gold      | 3XY-00051 | \$59.99    | 16.00%                | \$50.39                     |
| Surface Pen with Tip Holder/Removal Tool and/or 4 extra tips (Consumer) Silver    | 3XY-00001 | \$59.99    | 16.00%                | \$50.39                     |
| PERFECT FIT Surface Book CleanShield Antimicrobial Film #SBC                      | QF6-00181 | \$39.99    | 16.00%                | \$33.59                     |
| Brenthaven BX2 Edge for Surface Book – Smoke Gray                                 | QF6-00161 | \$89.99    | 16.00%                | \$75.59                     |
| Tumi Slim Tablet Cover for Surface Book - Ballistic Nylon B                       | QF6-00139 | \$79.99    | 16.00%                | \$67.19                     |
| STM Bowery 13" Laptop shoulder bag SP3 - Graphite                                 | QF6-00015 | \$99.99    | 16.00%                | \$83.99                     |
| Port Replicator (Dock) for Pro Surface Book                                       | PD9-00003 | \$199.99   | 16.00%                | \$167.99                    |
| Surface Mobile Mouse Linton Commer SC Bluetooth Commercial - Light Grey           | KGZ-00001 | \$34.99    | 16.00%                | \$29.39                     |
| Surface Mobile Mouse Linton Commer SC Bluetooth Commercial - Maroon               | KGZ-00011 | \$34.99    | 16.00%                | \$29.39                     |
| Surface Mobile Mouse Linton Commer SC Bluetooth Commercial -Teal                  | KGZ-00021 | \$34.99    | 16.00%                | \$29.39                     |
| Surface Mobile Mouse Linton Commer SC Bluetooth Commercial - Black V2L            | KGZ-00031 | \$34.99    | 16.00%                | \$29.39                     |
| <b>PRODUCT Description</b>  |           |            |                       |                             |
| PRODUCT Description   | SKU       | MSRP       | DIR Discount off MSRP | DIR Customer Extended Price |
| <b>Surface Laptop 2</b>   |           |            |                       |                             |
| Surface Laptop 2 i5/8/128Comm SC English US/Canada Hdwr Commercial - Platinum     | LQM-00001 | \$1,199.00 | 8.00%                 | \$1,103.08                  |
| Surface Laptop 2 i5/8/256Comm SC English US/Canada Hdwr Commercial - Platinum     | LQP-00001 | \$1,399.00 | 8.00%                 | \$1,287.08                  |
| Surface Laptop 2 i7/8/256Comm SC English US/Canada Hdwr Commercial - Platinum     | LQR-00001 | \$1,649.00 | 8.00%                 | \$1,517.08                  |
| Surface Laptop 2 i7/16/512Comm SC English US/Canada Hdwr Commercial - Platinum    | LQT-00001 | \$2,249.00 | 8.00%                 | \$2,069.08                  |
| Surface Laptop 2 i7/16/1TBComm SC English US/Canada Hdwr Commercial - Platinum    | LQV-00001 | \$2,749.00 | 8.00%                 | \$2,069.08                  |
| Surface Laptop 2 i7/8/256Comm SC English US/Canada Hdwr Commercial - BURGUNDY     | LQR-00024 | \$1,649.00 | 8.00%                 | \$1,517.08                  |
| Surface Laptop 2 i7/16/512Comm SC English US/Canada Hdwr Commercial - BURGUNDY    | LQT-00024 | \$2,249.00 | 8.00%                 | \$2,069.08                  |
| Surface Laptop 2 i7/8/256Comm SC English US/Canada Hdwr Commercial - COBALT BLUE  | LQR-00038 | \$1,649.00 | 8.00%                 | \$1,517.08                  |
| Surface Laptop 2 i7/16/512Comm SC English US/Canada Hdwr Commercial - COBALT BLUE | LQT-00038 | \$2,249.00 | 8.00%                 | \$2,069.08                  |
| Surface Laptop 2 i7/16/512Comm SC English US/Canada Hdwr Commercial - Black       | JKR-00066 | \$2,249.00 | 8.00%                 | \$2,069.08                  |
| Surface Laptop 2 i7/8/256Comm SC English US/Canada Hdwr Commercial - Black        | JKQ-00066 | \$1,649.00 | 8.00%                 | \$1,517.08                  |

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|--|-----------|------------|-----------------------|-----------------------------|
| <b>Surface Laptop</b>  |           |            |                       |                             |
| Surface Laptop i5 4GB 128GB Platinum   | D9P-00001 | \$999.00   | 8.00%                 | \$919.08                    |
| Surface Laptop i5 8GB 256GB Platinum   | DAG-00001 | \$1,299.00 | 8.00%                 | \$1,195.08                  |
| Surface Laptop i5 8GB 256GB Graphite Gold                                      | DAG-00003 | \$1,299.00 | 8.00%                 | \$1,195.08                  |
| Surface Laptop i5 8GB 256GB Burgundy   | DAG-00005 | \$1,299.00 | 8.00%                 | \$1,195.08                  |
| Surface Laptop i7 8GB 256GB Platinum   | DAJ-00001 | \$1,599.00 | 8.00%                 | \$1,471.08                  |
| Surface Laptop i7 16GB 512GB Platinum  | DAL-00001 | \$2,199.00 | 8.00%                 | \$2,023.08                  |
| Surface Laptop i5 8GB 256GB Cobalt Blue  | DAG-00007 | \$1,299.00 | 8.00%                 | \$1,195.08                  |
| Surface Laptop i7 16GB 1TB Platinum  | EUP-00001 | \$2,699.00 | 8.00%                 | \$2,483.08                  |
| Surface Laptop i7/16/512GB - Burgundy  | DAL-00037 | \$2,199.00 | 8.00%                 | \$2,023.08                  |
| Surface Laptop i7/16/512GB - Cobalt Blue                                       | DAL-00055 | \$2,199.00 | 8.00%                 | \$2,023.08                  |
| Surface Laptop i7/16/512GB - Graphite Gold                                     | DAL-00019 | \$2,199.00 | 8.00%                 | \$2,023.08                  |
| Surface Laptop i7/8/256GB - Graphite Gold                                      | DAJ-00021 | \$1,599.00 | 8.00%                 | \$1,471.08                  |
| Surface Laptop i7/8/256GB - Burgundy   | DAJ-00041 | \$1,599.00 | 8.00%                 | \$1,471.08                  |
| Surface Laptop i7/8/256GB - Cobalt Blue  | DAJ-00061 | \$1,599.00 | 8.00%                 | \$1,471.08                  |
| Surface Laptop i7/8/256 GB Graphite Gold - Commercial                          | DAK-00021 | \$1,599.00 | 8.00%                 | \$1,471.08                  |
| Surface Laptop i7/16/512GB Graphite Gold - Commercial                          | DAM-00021 | \$2,199.00 | 8.00%                 | \$2,023.08                  |
| Surface Laptop i7/8/256GB Cobalt Blue - Commercial                             | DAK-00061 | \$1,599.00 | 8.00%                 | \$1,471.08                  |
| Surface Laptop i7/16/512GB Cobalt Blue - Commercial                            | DAM-00061 | \$2,199.00 | 8.00%                 | \$2,023.08                  |
| Surface Laptop i7/8/256GB Burgundy - Commercial                                | DAK-00041 | \$1,599.00 | 8.00%                 | \$1,471.08                  |
| Surface Laptop i7/16/512GB Burgundy Commercial                                 | DAM-00041 | \$2,199.00 | 8.00%                 | \$2,023.08                  |
| Surface Laptop i7/8/256GB W10Pro Graphite Gold - Commercial                    | JKQ-00022 | \$1,648.00 | 8.00%                 | \$1,516.16                  |
| Surface Laptop i7/16/512GB W10Pro Graphite Gold - Commercial                   | JKR-00022 | \$2,248.00 | 8.00%                 | \$2,068.16                  |
| Surface Laptop i7/8/256GB W10Pro Cobalt Blue - Commercial                      | JKQ-00050 | \$1,648.00 | 8.00%                 | \$1,516.16                  |
| Surface Laptop i7/16/512GB W10Pro Cobalt Blue - Commercial                     | JKR-00050 | \$2,248.00 | 8.00%                 | \$2,068.16                  |
| Surface Laptop i7/8/256 W10Pro Burgundy - Commercial                           | JKQ-00036 | \$1,648.00 | 8.00%                 | \$1,516.16                  |
| Surface Laptop i7/16/512W10Pro Burgundy - Commercial                           | JKR-00036 | \$2,248.00 | 8.00%                 | \$2,068.16                  |
| Surface Laptop i5/8/128GB W10Pro Platinum Commercial                           | JKY-00001 | \$1,199.00 | 8.00%                 | \$1,103.08                  |
| Surface Laptop i5/8/256GB W10Pro Platinum Commercial                           | JKM-00001 | \$1,399.00 | 8.00%                 | \$1,287.08                  |
| Surface Laptop i7/8/256GB W10Pro Platinum Commercial                           | JKQ-00001 | \$1,648.00 | 8.00%                 | \$1,516.16                  |
| Surface Laptop i7/16/512GB W10Pro Platinum Commercial                          | JKR-00001 | \$2,248.00 | 8.00%                 | \$2,068.16                  |
| Surface Laptop i7/16/1TB W10Pro Platinum Commercial                            | JKX-00001 | \$2,749.00 | 8.00%                 | \$2,529.08                  |
| <b>SERVICE Description</b>   |           |            |                       |                             |
| SERVICE Description  | SKU       | MSRP       | DIR Discount off MSRP | DIR Customer Extended Price |
| <b>Surface Laptop and Surface Laptop 2 Warranties</b>                          |           |            |                       |                             |
| Surface Laptop Comm Complete for Bus 2 YR Warranty US USD                      | W47-00089 | \$199.00   | 16.00%                | \$167.16                    |
| Surface Laptop Comm Complete for Bus Plus EXPSPH 2 YR Warranty US USD          | W47-00036 | \$229.00   | 16.00%                | \$192.36                    |
| Surface Laptop Comm Complete for Bus 3YR Warranty US USD                       | F9W-00094 | \$249.00   | 16.00%                | \$209.16                    |
| Surface Laptop Comm Complete for Bus Plus EXPSPH 3YR Warranty US USD           | F9W-00145 | \$279.00   | 16.00%                | \$234.36                    |
| Surface Laptop Comm Complete for Bus 4YR Warranty US USD                       | HP3-00038 | \$299.00   | 16.00%                | \$251.16                    |
| Surface Laptop Comm Complete for Bus Plus EXPSPH 4YR Warranty US USD           | HP3-00094 | \$329.00   | 16.00%                | \$276.36                    |
| Surface Laptop Comm Complete for Ent 3YR Warranty US USD                       | WJ3-00032 | \$299.00   | 16.00%                | \$251.16                    |
| Surface Laptop Comm EHS 3YR Warranty US USD                                    | A9W-00072 | \$99.00    | 16.00%                | \$83.16                     |
| Surface Laptop Comm EHS 4YR Warranty US USD                                    | VP3-00041 | \$149.00   | 16.00%                | \$125.16                    |
| <b>OPTIONAL Description</b>  |           |            |                       |                             |
| OPTIONAL Description   | SKU       | MSRP       | DIR Discount off MSRP | DIR Customer Extended Price |
| <b>Surface Laptop and Surface Laptop 2 Accessories</b>                         |           |            |                       |                             |
| 65W Power Supply for Surface Book (Consumer)                                   | Q4Q-00001 | \$79.99    | 16.00%                | \$67.19                     |
| 44W Surface Charger /Power Supply (Consumer)                                   | KVJ-00001 | \$79.99    | 16.00%                | \$67.19                     |
| Ethernet Adapter-Win8Pro SC EN/XD/XX Hdwr                                      | F5U-00021 | \$39.99    | 16.00%                | \$33.59                     |
| Surface Pen with Tip Holder/Removal Tool and/or 4 extra tips (Consumer) Black  | 3XY-00011 | \$59.99    | 16.00%                | \$50.39                     |
| Surface Pen with Tip Holder/Removal Tool and/or 4 extra tips (Consumer) Blue   | 3XY-00021 | \$59.99    | 16.00%                | \$50.39                     |
| Surface Pen with Tip Holder/Removal Tool and/or 4 extra tips (Consumer) Gold   | 3XY-00051 | \$59.99    | 16.00%                | \$50.39                     |
| Surface Pen with Tip Holder/Removal Tool and/or 4 extra tips (Consumer) Silver | 3XY-00001 | \$59.99    | 16.00%                | \$50.39                     |
| PERFECT FIT Surface Book CleanShield Antimicrobial Film #SBC                   | QF6-00181 | \$39.99    | 16.00%                | \$33.59                     |
| Brenthaven BX2 Edge for Surface Book – Smoke Gray                              | QF6-00161 | \$89.99    | 16.00%                | \$75.59                     |
| Tumi Slim Tablet Cover for Surface Book - Ballistic Nylon B                    | QF6-00139 | \$79.99    | 16.00%                | \$67.19                     |
| STM Bowery 13" Laptop shoulder bag SP - Graphite                               | QF6-00015 | \$99.99    | 16.00%                | \$83.99                     |
| Port Replicator (Dock) for Pro & Surface Book                                  | PD9-00003 | \$199.99   | 16.00%                | \$167.99                    |
| Surface Mobile Mouse Linton Commer SC Bluetooth Commercial - Light Grey        | KGZ-00001 | \$34.99    | 16.00%                | \$29.39                     |
| Surface Mobile Mouse Linton Commer SC Bluetooth Commercial - Maroon            | KGZ-00011 | \$34.99    | 16.00%                | \$29.39                     |
| Surface Mobile Mouse Linton Commer SC Bluetooth Commercial -Teal               | KGZ-00021 | \$34.99    | 16.00%                | \$29.39                     |
| Surface Mobile Mouse Linton Commer SC Bluetooth Commercial - Black V2L         | KGZ-00031 | \$34.99    | 16.00%                | \$29.39                     |

| PRODUCT Description  | SKU       | MSRP     | DIR Discount off MSRP | DIR Customer Extended Price |
|--|-----------|----------|-----------------------|-----------------------------|
| <b>Purchases for EDUCATION customers only</b>  |           |          |                       |                             |
| <b>New Surface Go</b>  |           |          |                       |                             |
| Surface Go EDU Intel Pentium Gold 4415Y 1.6GHz, 4GB LPDDR3, 64GB SSD, 10" MultiTouch Win 10 Pro - no keyboard  | LXK-00001 | \$399.00 | 8.00%                 | \$367.08                    |
| Surface Go EDU Intel Pentium Gold 4415Y 1.6GHz, 8GB LPDDR3, 128GB SSD, 10" MultiTouch Win 10 Pro - no keyboard | LXL-00001 | \$549.00 | 8.00%                 | \$505.08                    |

| PRODUCT Description  | SKU       | MSRP       | DIR Discount off MSRP | DIR Customer Extended Price |
|--|-----------|------------|-----------------------|-----------------------------|
| <b>Purchases can be made by EDUCATION and SLG customers</b>                |           |            |                       |                             |
| <b>New* Surface Pro 6</b>  |           |            |                       |                             |
| Surface Pro 6 i5/8/256 CMMR SC EN/XD US/Canada Hdwr Commercial - Platinum  | LQ6-00001 | \$1,299.00 | 8.00%                 | \$1,195.08                  |
| Surface Pro 6 i7/8/256 CMMR SC EN/XD US/Canada Hdwr Commercial - Platinum  | LQH-00001 | \$1,549.00 | 8.00%                 | \$1,425.08                  |
| Surface Pro 6 i7/16/512 CMMR SC EN/XD US/Canada Hdwr Commercial - Platinum | LQJ-00001 | \$1,949.00 | 8.00%                 | \$1,793.08                  |
| Surface Pro 6 i7/16/1TB CMMR SC EN/XD US/Canada Hdwr Commercial - Platinum | LQK-00001 | \$2,349.00 | 8.00%                 | \$2,161.08                  |
| Surface Pro 6 i5/8/128 CMMR SC EN/XD US/Canada Hdwr Commercial - Platinum  | LPZ-00001 | \$999.00   | 8.00%                 | \$919.08                    |
| Surface Pro 6 i5/8/256 CMMR SC EN/XD US/Canada Hdwr Commercial - Black     | LQ6-00016 | \$1,299.00 | 8.00%                 | \$1,195.08                  |
| Surface Pro 6 i7/8/256 CMMR SC EN/XD US/Canada Hdwr Commercial - Black     | LQH-00016 | \$1,549.00 | 8.00%                 | \$1,425.08                  |
| Surface Pro 6 i7/16/512 CMMR SC EN/XD US/Canada Hdwr Commercial - Black    | LQJ-00016 | \$1,949.00 | 8.00%                 | \$1,793.08                  |

| PRODUCT Description                                | SKU       | MSRP       | DIR Discount off MSRP | DIR Customer Extended Price |
|--|-----------|------------|-----------------------|-----------------------------|
| <b>Surface Pro</b>                                 |           |            |                       |                             |
| Surface Pro LTE 128GB i5 4GB Comm M1807 SC         | GWL-00001 | \$1,149.00 | 8.00%                 | \$1,057.08                  |
| Surface Pro LTE 256GB i5 8GB Comm M1807 SC         | GWP-00001 | \$1,449.00 | 8.00%                 | \$1,333.08                  |
| Surface Pro i5 8MG 256GB - (without pen) Comm      | KJS-00001 | \$999.00   | 8.00%                 | \$919.08                    |
| Surface Pro (without Pen) 128GB M 4GB Comm M1796   | FJS-00001 | \$799.00   | 8.00%                 | \$735.08                    |
| Surface Pro (without Pen) 128GB i5 8GB Comm M1796  | KJS-00001 | \$999.00   | 8.00%                 | \$919.08                    |
| Surface Pro (without Pen) 256GB i5 8GB Comm M1796  | FJY-00001 | \$1,299.00 | 8.00%                 | \$1,195.08                  |
| Surface Pro (without Pen) 256GB i7 8G Comm M1796   | FKG-00001 | \$1,599.00 | 8.00%                 | \$1,471.08                  |
| Surface Pro (without Pen) 512GB i7 16GB Comm M1796 | FKJ-00001 | \$2,199.00 | 8.00%                 | \$2,023.08                  |
| Surface Pro (without Pen) 1TB i7 16GB Comm M1796   | FKL-00001 | \$2,699.00 | 8.00%                 | \$2,483.08                  |
| Surface Pro (without Pen) 256GB i5 16GB Comm M1796 | HLN-00001 | \$1,499.00 | 8.00%                 | \$1,379.08                  |

| SERVICE Description  | SKU       | MSRP     | DIR Discount off MSRP | DIR Customer Extended Price |
|--|-----------|----------|-----------------------|-----------------------------|
| <b>Surface Pro and Surface Pro 6 Warranties</b>                    |           |          |                       |                             |
| Surface Pro Comm Complete for Bus Plus EXPSPH 3YR Warranty US USD  | F9W-00149 | \$279.00 | 16.00%                | \$234.36                    |
| Surface Pro Comm Complete for Bus 4YR Warranty US USD              | HP3-00002 | \$299.00 | 16.00%                | \$251.16                    |
| Surface Pro Comm Complete for Bus Plus EXPSPH 4YR Warranty US USD  | HP3-00092 | \$329.00 | 16.00%                | \$276.36                    |
| Surface Pro Comm Complete for Bus Plus EXPSPH 2 YR Warranty US USD | W47-00037 | \$229.00 | 16.00%                | \$192.36                    |
| Surface Pro Comm Complete for Bus 2 YR Warranty US USD             | W47-00090 | \$199.00 | 16.00%                | \$167.16                    |
| Surface Pro Comm Complete for Bus 3YR Warranty US/CA USD           | A9W-00005 | \$249.00 | 16.00%                | \$209.16                    |
| Surface Pro Comm Complete for Ent 3YR Warranty US USD              | WJ3-00018 | \$299.00 | 16.00%                | \$251.16                    |
| Surface Pro Comm EHS 3YR Warranty US/CA USD                        | A9W-00001 | \$99.00  | 16.00%                | \$83.16                     |
| Surface Pro Comm EHS 4YR Warranty US USD                           | VP3-00031 | \$149.00 | 16.00%                | \$125.16                    |

| PRODUCT Description   | SKU       | MSRP       | DIR Discount off MSRP | DIR Customer Extended Price |
|---|-----------|------------|-----------------------|-----------------------------|
| <b>New* Surface Laptop 2 (same Warranties as Surface Laptop)</b>                  |           |            |                       |                             |
| Surface Laptop 2 i5/8/128Comm SC English US/Canada Hdwr Commercial - Platinum     | LQM-00001 | \$1,199.00 | 8.00%                 | \$1,103.08                  |
| Surface Laptop 2 i5/8/256Comm SC English US/Canada Hdwr Commercial - Platinum     | LQP-00001 | \$1,399.00 | 8.00%                 | \$1,287.08                  |
| Surface Laptop 2 i7/8/256Comm SC English US/Canada Hdwr Commercial - Platinum     | LQR-00001 | \$1,649.00 | 8.00%                 | \$1,517.08                  |
| Surface Laptop 2 i7/16/512Comm SC English US/Canada Hdwr Commercial - Platinum    | LQT-00001 | \$2,249.00 | 8.00%                 | \$2,069.08                  |
| Surface Laptop 2 i7/16/1TBComm SC English US/Canada Hdwr Commercial - Platinum    | LQV-00001 | \$2,749.00 | 8.00%                 | \$2,069.08                  |
| Surface Laptop 2 i7/8/256Comm SC English US/Canada Hdwr Commercial - BURGUNDY     | LQR-00024 | \$1,649.00 | 8.00%                 | \$1,517.08                  |
| Surface Laptop 2 i7/16/512Comm SC English US/Canada Hdwr Commercial - BURGUNDY    | LQT-00024 | \$2,249.00 | 8.00%                 | \$2,069.08                  |
| Surface Laptop 2 i7/8/256Comm SC English US/Canada Hdwr Commercial - COBALT BLUE  | LQR-00038 | \$1,649.00 | 8.00%                 | \$1,517.08                  |
| Surface Laptop 2 i7/16/512Comm SC English US/Canada Hdwr Commercial - COBALT BLUE | LQT-00038 | \$2,249.00 | 8.00%                 | \$2,069.08                  |
| Surface Laptop 2 i7/16/512Comm SC English US/Canada Hdwr Commercial - Black       | JKR-00066 | \$2,249.00 | 8.00%                 | \$2,069.08                  |
| Surface Laptop 2 i7/8/256Comm SC English US/Canada Hdwr Commercial - Black        | JKQ-00066 | \$1,649.00 | 8.00%                 | \$1,517.08                  |

| PRODUCT Description  | SKU       | MSRP       | DIR Discount off MSRP | DIR Customer Extended Price |
|--|-----------|------------|-----------------------|-----------------------------|
| <b>Surface Laptop</b>  |           |            |                       |                             |
| Surface Laptop i5 8GB 128GB Platinum Commercial (Windows 10 Pro) | JKY-00001 | \$1,199.00 | 8.00%                 | \$1,103.08                  |
| Surface Laptop i5 8GB 256GB Platinum Commercial (Windows 10 Pro) | JKM-00001 | \$1,399.00 | 8.00%                 | \$1,287.08                  |

|  |           |            |       |            |
|--|-----------|------------|-------|------------|
| Surface Laptop i7 8GB 256GB Platinum Commercial (Windows 10 Pro)       | JKQ-00001 | \$1,648.00 | 8.00% | \$1,516.16 |
| Surface Laptop i7 16GB 512GB Platinum Commercial (Windows 10 Pro)      | JKR-00001 | \$2,248.00 | 8.00% | \$2,068.16 |
| Surface Laptop i7 16GB 1TB Platinum Commercial (Windows 10 Pro)        | JKX-00001 | \$2,749.00 | 8.00% | \$2,529.08 |
| Surface Laptop i7 8GB 256GB Cobalt Blue Commercial (Windows 10 Pro)    | JKQ-00050 | \$1,648.00 | 8.00% | \$1,516.16 |
| Surface Laptop i7 16GB 512GB Cobalt Blue Commercial (Windows 10 Pro)   | JKR-00050 | \$2,248.00 | 8.00% | \$2,068.16 |
| Surface Laptop i7 8GB 256GB Burgundy Commercial (Windows 10 Pro)       | JKQ-00036 | \$1,648.00 | 8.00% | \$1,516.16 |
| Surface Laptop i7 16GB 512GB Burgundy Commercial (Windows 10 Pro)      | JKR-00036 | \$2,248.00 | 8.00% | \$2,068.16 |
| Surface Laptop i7 8GB 256GB Graphite Gold Commercial (Windows 10 Pro)  | JKQ-00022 | \$1,648.00 | 8.00% | \$1,516.16 |
| Surface Laptop i7 16GB 512GB Graphite Gold Commercial (Windows 10 Pro) | JKR-00022 | \$2,248.00 | 8.00% | \$2,068.16 |

| SERVICE Description   | SKU       | MSRP     | DIR Discount off MSRP | DIR Customer Extended Price |
|---|-----------|----------|-----------------------|-----------------------------|
| <b>Surface Laptop and Laptop 2 Warranties</b>                         |           |          |                       |                             |
| Surface Laptop Comm Complete for Bus Plus EXPSHP 3YR Warranty US USD  | F9W-00145 | \$279.00 | 16.00%                | \$234.36                    |
| Surface Laptop Comm Complete for Bus 4YR Warranty US USD              | HP3-00038 | \$299.00 | 16.00%                | \$251.16                    |
| Surface Laptop Comm Complete for Bus Plus EXPSHP 4YR Warranty US USD  | HP3-00094 | \$329.00 | 16.00%                | \$276.36                    |
| Surface Laptop Comm Complete for Bus Plus EXPSHP 2 YR Warranty US USD | W47-00036 | \$229.00 | 16.00%                | \$192.36                    |
| Surface Laptop Comm Complete for Bus 2 YR Warranty US USD             | W47-00089 | \$199.00 | 16.00%                | \$167.16                    |
| Surface Laptop Comm Complete for Bus 3YR Warranty US USD              | F9W-00094 | \$249.00 | 16.00%                | \$209.16                    |
| Surface Laptop Comm Complete for Ent 3YR Warranty US USD              | WJ3-00032 | \$299.00 | 16.00%                | \$251.16                    |
| Surface Laptop Comm EHS 3YR Warranty US USD                           | A9W-00072 | \$99.00  | 16.00%                | \$83.16                     |
| Surface Laptop Comm EHS 4YR Warranty US USD                           | VP3-00041 | \$149.00 | 16.00%                | \$125.16                    |

| SERVICE Description  | SKU       | MSRP     | DIR Discount off MSRP | DIR Customer Extended Price |
|--|-----------|----------|-----------------------|-----------------------------|
| <b>New* Surface Go</b>   |           |          |                       |                             |
| Surface Go 4GB 64GB Intel Gold 4415Y (Commercial - no Promo Code)  | JST-00001 | \$449.00 | 8.00%                 | \$413.08                    |
| Surface Go 8GB 128GB Intel Gold 4415Y (Commercial - no Promo Code) | JTS-00001 | \$599.00 | 8.00%                 | \$551.08                    |
| Surface Go LTE 8GB/128GB (Commercial - no Promo Code)              | KC2-00001 | \$729.00 | 8.00%                 | \$670.68                    |
| Surface Go LTE 8GB/256GB (Commercial - no Promo Code)              | KFY-00001 | \$829.00 | 8.00%                 | \$762.68                    |

| SERVICE Description   | SKU       | MSRP     | DIR Discount off MSRP | DIR Customer Extended Price |
|---|-----------|----------|-----------------------|-----------------------------|
| <b>Surface Go Warranties</b>                                      |           |          |                       |                             |
| Surface Go Comm EHS 3YR Warranty US USD                           | A9W-00113 | \$79.00  | 16.00%                | \$66.36                     |
| Surface Go Comm Complete for Bus Plus EXPSHP 3YR Warranty US USD  | F9W-00115 | \$179.00 | 16.00%                | \$150.36                    |
| Surface Go Comm Complete for Bus 3YR Warranty US USD              | F9W-00123 | \$149.00 | 16.00%                | \$125.16                    |
| Surface Go Comm Complete for Bus Plus EXPSHP 4YR Warranty US USD  | HP3-00062 | \$229.00 | 16.00%                | \$192.36                    |
| Surface Go Comm Complete for Bus 4YR Warranty US USD              | HP3-00070 | \$199.00 | 16.00%                | \$167.16                    |
| Surface Go Comm Complete for Bus Plus EXPSHP 2 YR Warranty US USD | W47-00038 | \$129.00 | 16.00%                | \$108.36                    |
| Surface Go Comm Complete for Bus 2 YR Warranty US USD             | W47-00091 | \$99.00  | 16.00%                | \$83.16                     |
| Surface Go Comm Complete for Ent 3YR Warranty US USD              | WJ3-00048 | \$199.00 | 16.00%                | \$167.16                    |
| Surface Go Comm EHS 4YR Warranty US USD                           | VP3-00075 | \$129.00 | 16.00%                | \$108.36                    |

| PRODUCT Description  | SKU       | MSRP       | DIR Discount off MSRP | DIR Customer Extended Price |
|--|-----------|------------|-----------------------|-----------------------------|
| <b>Surface Book 2</b>                                      |           |            |                       |                             |
| Surface Book2 13in i5/8/256 Comm SC English Hdwr 13" Comm  | HMX-00001 | \$1,499.00 | 8.00%                 | \$1,379.08                  |
| Surface Book2 13in i7/8/256 GPUcm SC English Hdwr 13" Comm | HN6-00001 | \$1,999.00 | 8.00%                 | \$1,839.08                  |
| Surface Book2 13in i7/16/512GPUcm SC English Hdwr 13" Comm | HNM-00001 | \$2,499.00 | 8.00%                 | \$2,299.08                  |
| Surface Book2 13in i7/16/1TBGPUcm SC English Hdwr 13" Comm | HNQ-00001 | \$2,999.00 | 8.00%                 | \$2,759.08                  |
| Surface Book2 15in i7/16/256GPUcm SC English Hdwr 15" Comm | HNS-00001 | \$2,499.00 | 8.00%                 | \$2,299.08                  |
| Surface Book2 15in i7/16/512GPUcm SC English Hdwr 15" Comm | FVG-00001 | \$2,899.00 | 8.00%                 | \$2,667.08                  |
| Surface Book2 15in i7/16/1TBGPUcm SC English Hdwr 15" Comm | FVJ-00001 | \$3,299.00 | 8.00%                 | \$3,035.08                  |

| Service Description  | SKU       | MSRP     | DIR Discount off MSRP | DIR Customer Extended Price |
|--|-----------|----------|-----------------------|-----------------------------|
| <b>Surface Book 2 Warranties</b>                                   |           |          |                       |                             |
| Surface Book Comm Complete for Bus Plus EXPSHP 3YR Warranty US USD | F9W-00144 | \$379.00 | 16.00%                | \$318.36                    |
| Surface Book Comm Complete for Bus 4YR Warranty US USD             | HP3-00029 | \$399.00 | 16.00%                | \$335.16                    |
| Surface Book Comm Complete for Bus Plus EXPSHP 4YR Warranty US USD | HP3-00093 | \$429.00 | 16.00%                | \$360.36                    |

| Surface Book Comm Complete for Bus Plus EXPSPH 2 YR Warranty US USD                    | W47-00035 | \$329.00 | 16.00%                | \$276.36                    |
|--|-----------|----------|-----------------------|-----------------------------|
| Surface Book Comm Complete for Bus 2 YR Warranty US USD                                | W47-00088 | \$299.00 | 16.00%                | \$251.16                    |
| Surface Book Comm Complete for Bus 3YR Warranty US USD                                 | F9W-00083 | \$349.00 | 16.00%                | \$293.16                    |
| Surface Book Comm Complete for Ent 3YR Warranty US USD                                 | WJ3-00027 | \$399.00 | 16.00%                | \$335.16                    |
| Surface Book Comm EHS 3YR Warranty US USD  | A9W-00060 | \$199.00 | 16.00%                | \$167.16                    |
| Surface Book Comm EHS 4YR Warranty US USD  | VP3-00005 | \$249.00 | 16.00%                | \$209.16                    |
|  |           |          |                       |                             |
| Accessories for Surface Devices Description  | SKU       | MSRP     | DIR Discount off MSRP | DIR Customer Extended Price |
| <b>Surface Device Accessories (Go, Pro, Pro 6, Laptop, Laptop 2, Book, Book 2)</b>     |           |          |                       |                             |
| Surface Pen - Charcoal   | EYV-00001 | \$99.00  | 16.00%                | \$83.16                     |
| Surface Pen - Silver   | EYV-00009 | \$99.00  | 16.00%                | \$83.16                     |
| Surface Pen - Cobalt Blue  | EYV-00017 | \$99.00  | 16.00%                | \$83.16                     |
| Surface Pen - Burgandy   | EYV-00025 | \$99.00  | 16.00%                | \$83.16                     |
| Surface Pen Tip Replacement 80 Pack  | WZ5-00001 | \$99.99  | 16.00%                | \$83.99                     |
| Surface Pen Tip Kit  | GFU-00001 | \$19.99  | 16.00%                | \$16.79                     |
| Surface Mobile Mouse Linton Commer SC Bluetooth Commercial - Light Grey                | KGZ-00001 | \$34.99  | 16.00%                | \$29.39                     |
| Surface Mobile Mouse Linton Commer SC Bluetooth Commercial - Maroon                    | KGZ-00011 | \$34.99  | 16.00%                | \$29.39                     |
| Surface Mobile Mouse Linton Commer SC Bluetooth Commercial -Teal                       | KGZ-00021 | \$34.99  | 16.00%                | \$29.39                     |
| Surface Mobile Mouse Linton Commer SC Bluetooth Commercial - Black V2L                 | KGZ-00031 | \$34.99  | 16.00%                | \$29.39                     |
| Surface Arc Mouse Cmr SC Bluetooth EN/XD/XX Hdwr Commercial Light Grey                 | FHD-00001 | \$79.99  | 16.00%                | \$67.19                     |
| Surface Arc Mouse Cmr SC Bluetooth EN/XD/XX Hdwr Commercial Black                      | FHD-00016 | \$79.99  | 16.00%                | \$67.19                     |
| Surface Precision MseComm SC Bluetooth EN/XD/XX Hdwr Commercial Light Grey             | FUH-00001 | \$99.99  | 16.00%                | \$83.16                     |
| Surface Arc Touch Mouse - Surface Edition Bluetooth 4.0 - USB optical mouse Commercial | P9X-00002 | \$69.99  | 16.00%                | \$58.79                     |
| Surface Dial   | 2WS-00001 | \$99.99  | 16.00%                | \$83.99                     |
| Surface 65W Power Supply Hdwr Commercial   | Q5N-00001 | \$79.99  | 16.00%                | \$67.19                     |
| Surface 44W Power Supply Hdwr Commercial   | LAG-00001 | \$79.99  | 16.00%                | \$67.19                     |
| Surface Mini DisplayPort to HDMI AV Adapter  | EJU-00001 | \$39.99  | 16.00%                | \$33.59                     |
| Surface Mini DisplayPort to VGA Adapter  | EJQ-00001 | \$39.99  | 16.00%                | \$33.59                     |
| Surface Ethernet Adapter   | EJS-00002 | \$39.99  | 16.00%                | \$33.59                     |
| Surface Connect to USB-C Adapter   | HVU-00001 | \$79.99  | 16.00%                | \$67.19                     |
| Surface USB-C to USB 3.0 adapter   | JTZ-00001 | \$19.99  | 16.00%                | \$16.79                     |
| Surface USB-C to Display Port adapter  | JWG-00001 | \$39.99  | 16.00%                | \$33.59                     |
| Surface USB-C to Ethernet adapter  | JWM-00001 | \$39.99  | 16.00%                | \$33.59                     |
| Surface USB-C to HDMI adapterComm CAA SC EN/XD/XX Hdwr Commercial                      | HFP-00001 | \$39.99  | 16.00%                | \$33.59                     |
| Surface USB-C to VGA adapter Comm CAA SC EN/XD/XX Hdwr Commercial                      | HFT-00001 | \$39.99  | 16.00%                | \$33.59                     |
| Surface Book Power Supply Commer   | Q5N-00001 | \$79.99  | 16.00%                | \$67.19                     |
| Surface Dock Commer  | PF3-00005 | \$199.99 | 16.00%                | \$189.16                    |
| Surface Go Type Cover Gemini Clr Commer SC Hdwr Commercial - Platinum                  | KCT-00001 | \$129.99 | 16.00%                | \$109.19                    |
| Surface Go Type Cover Gemini Clr Commer SC Hdwr Commercial - Cobalt Blue               | KCT-00011 | \$129.99 | 16.00%                | \$109.19                    |
| Surface Go Type Cover Gemini Clr Commer SC Hdwr Commercial - Burgandy                  | KCT-00041 | \$129.99 | 16.00%                | \$109.19                    |
| Surface Go Type Cover Gemini Clr Commer SC Hdwr Commercial - Black                     | KCN-00001 | \$99.99  | 16.00%                | \$83.16                     |
| Surface Pro Signa Type Cover ComM1725 SC English US/Canada Hdwr Commercial Platinum    | FFQ-00001 | \$159.99 | 16.00%                | \$134.40                    |
| Surface Pro Signa Type Cover ComM1725 SC English US/Canada Hdwr Commercial Cobalt Blue | FFQ-00021 | \$159.99 | 16.00%                | \$134.40                    |
| Surface Pro Signa Type Cover ComM1725 SC English US/Canada Hdwr Commercial Burgandy    | FFQ-00041 | \$159.99 | 16.00%                | \$134.40                    |
| Surface Pro Signa Type Cover ComM1725 SC English US/Canada Hdwr Commercial Aqua        | FFQ-00061 | \$159.99 | 16.00%                | \$134.40                    |
| Surface Pro Type Cover Com M1725 SC English US/Canada Hdwr Commercial Black            | FMN-00001 | \$129.99 | 16.00%                | \$109.20                    |
| Surface Pro Signa Type Cover FRPCmM1755 SC English US/Canada Hdwr Commercial Black     | GKG-00001 | \$159.99 | 16.00%                | \$134.40                    |