



# School License Agreement Annual Fee Worksheet - USD

**DECEMBER 2017** 

**Academic Program Information Link** 

## **Product Selection & Bundle Calculation Instructions:**

As part of the compliance and annual order process, this worksheet must be sent to EMEA\_Contract\_Admin@Micro Focus.com (for Europe, Middle East, Africa) or contractadmin@Micro Focus.com (rest of world).

- 1. Select any of the bundles or products below by checking the box in the Model Selected column. Any combination of products or bundles may be selected for a minimum price of \$2.50 USD per enrollment or \$38.00 USD per Workstation. \$1000 minimum total purchase price.
- 2. Compute the Total Price based on the total cost of the products selected and compute the Annual Fee by multiplying the total Enrollment/Workstation/Mobile Device number by the total price. For example: 1 Bundle @ 2.50 plus 2 Additional products (\$0.60 ea) = \$3.70 total price x enrollment of 1,000 = Annual Fee \$3,700.

### MOBILE DEVICE LICENSE:

Upon purchase of a license for ZENworks Mobile Management, the following terms become part of Your SLA.

To acquire a Mobile Device License, You must purchase a license for each Mobile Device. To acquire a FTE license, you must purchase a license for all FTE.

Subject to the terms and conditions of this Agreement, the license purchase authorizes You to install and use one copy of the Mobile Management Application on each Mobile Device (for an FTE license, for each Mobile Device used by an FTE person). This license allows You to use the Software solely to manage licensed Mobile Devices. You may not use or allow the use of the Software other than for Your own internal purposes.

Mobile Device means each smartphone, tablet, laptop, netbook or other device with wireless capability: (1) on which any portion of the Software is installed or used, or (2) from which any portion of the Software is accessed.

Mobile Management Application means the module included with the Software that is installed on a Mobile Device for management by the server Software.

The Software may include a level of encryption data security for communications with Your email platform. You assume full responsibility for the establishment of appropriate security measures to control access to the solution. Airtime services are not provided by or through Micro Focus; You assume full responsibility for issues relating to use and the availability of airtime services.

#### **ENROLLMENT LICENSE**

The Enrollment count means the number of students enrolled in Customer (whether full or part-time) during the prior academic year.

The Enrollment number calculation for students must be demonstrated through a verifiable means that may include use of an audited annual report, an organization's human resource system, or the government website, government report, or other published report provided by Customer that shows accurate information.

Upon mutual agreement of the source of the data used for the Enrollment number calculation, Licensor will accept calculations based on the source that are up to one year old. The data source used for the calculation must be identified on the annual SLA Worksheet. The SLA Worksheet must be returned to Micro Focus along with Customer's purchase order.

Under the SLA, payment is based on either the student Enrollment number or the number of Workstations. However, subject to the SLA's terms, in addition to Customer's students, Customer's faculty, staff and students' parents are licensed to use the Software for school-related purposes.

DESIGNATED AGREED UPON SOURCE OF DATA FOR ENROLL	MENT CALCULATION
By signing below, Customer certifies that as of the date below, the in	formation contained herein (or attached) is complete and accurate to the best of its knowledge.
Customer Signature:	
Printed Name:	Date:

NOTE on SUSE: SLA offerings that include SUSE are available only for renewing customers.

Product Description	Product Model	Model Selected	Part Number	Price	USD
Mobile Device License					
ZENworks Mobile Management School Initial FTE License	Enrollment		876-000926-I	\$	2.00
ZENworks Mobile Management School Renewal FTE License	Enrollment		876-000926	\$	2.00
ZENworks Mobile Management Initial School License 1-Device	Mobile Device		876-000885-I	\$	9.80
ZENworks Mobile Management Renewal School License 1-Device	Mobile Device		876-000885	\$	9.80
ZENworks Mobile Workspace Renewal FTE School License	Mobile Device		876-001096	\$	0.75
ZENworks Mobile Workspace Initial FTE School License	Mobile Device		876-001096-I	\$	0.75
Bundled Products					

ISM Value bundle includes:Identity Manager Standard Edition, Access Manager, SecureLogin, Identity Manager Integration Module for Database and Identity Manager Integration Module for Tools.

ISM Value Bundle FTE School License Initial	Enrollment	876-000682-I	\$ 2.60
ISM Value Bundle FTE School License	Enrollment	876-000682	\$ 2.60

Identity Tracking Product Bundle includes: Access Manager 4.0, Sentinel 6.1 Rapid				
Deployment Identity Tracking Product Bundle FTE School	Enrollment	876-000622	\$	4.10
Identity Tracking Product Bundle Virt School	Workstation	876-000623	\$	52.00
Open Enterprise Server, ZENworks Configuration Management, GroupWise Bundle Initial	Workstation	070-000023	Ψ	32.00
FTE School License	Enrollment	876-000359-I	\$	2.50
Open Enterprise Server, ZENworks Configuration Management, GroupWise Bundle Renewal FTE School License	Enrollment	876-000359	\$	2.50
Open Enterprise Server, ZENworks Configuration Management, GroupWise Bundle Initial Workstation School License	Workstation	876-000360-I	\$	38.00
Open Enterprise Server, ZENworks Configuration Management, GroupWise Bundle Renewal Workstation School License	Workstation	876-000360	\$	38.00
Open Enterprise Server, ZENworks Configuration Management, Novell Storage Manager, ZENworks Patch Management Bundle Initial FTE School License	Enrollment	876-000363-I	\$	3.10
Open Enterprise Server, ZENworks Configuration Management, Novell Storage Manager, ZENworks Patch Management Bundle Renewal FTE School License	Enrollment	876-000363	\$	3.10
Novell Open Workgroup Suite Includes: Open Enterprise Server, GroupWise, Novell	Lindinion	070 00000	Ψ	0.10
Vibe, ZENworks Configuration Management, ZENworks Endpoint Security Management	Г	<u> </u>	_	
Novell Open Workgroup Suite Initial FTE School License	Enrollment	876-000493-I	\$	3.20
Novell Open Workgroup Suite Renewal FTE School License	Enrollment	876-000493	\$	3.20
Novell Open Workgroup Suite Initial Workstation School License	Workstation	876-000494-I	\$	47.00
Novell Open Workgroup Suite Renewal Workstation School License	Workstation	876-000494	\$	47.00
<b>Windows Value Bundle</b> Includes: ZENworks Configuration Management, ZENworks Asset Management, ZENworks Patch Management, and Novell Storage Management	t			
Windows Value Bundle Initial FTE School License	Enrollment	876-000533-I	\$	2.50
Windows Value Bundle Renewal FTE School License	Enrollment	876-000533	\$	2.50
Windows Value bundle II includes: GroupWise, ZENworks Configuration Management, File Management Suite and Identity Manager.				
Windows Value Bundle II Initial FTE School License	Enrollment	876-000674-I	\$	2.80
Windows Value Bundle II Renewal FTE School License	Enrollment	876-000674	\$	2.80
Wildows Value Bullule if Reflewal FTE School Election	Linominon	070 000074	Ψ	2.00
ZENworks Value Bundle includes: ZENWorks Configuration Management, ZENworks Patch Management, ZENworks Asset Management and ZENworks Application Virtualizatior	1			
ZENworks Value Bundle Initial FTE School License	Enrollment	876-000684-I	\$	2.50
ZENworks Value Bundle Renewal FTE School License	Enrollment	876-000684	\$	2.50
Additional Products (Select as many additional products as desired)				
Micro Focus Desktop Containers Pro Renewal FTE School License	Enrollment	876-001093	\$	0.53
Micro Focus Desktop Containers Pro Initial FTE School License	Enrollment	876-001093-I	\$	0.53
Micro Focus Desktop Containers Professional Initial Workstation School License	Workstation	876-001042-I	\$	6.90
Micro Focus Desktop Containers Professional Renewal Workstation School License	Workstation	876-001042	\$	6.90
Turbo for Micro Focus Desktop Containers Professional Initial FTE School License	Enrollment	876-001044-I	\$	0.37
	Linominent	0.0 00.0	Ψ	
Turbo for Micro Focus Desktop Containers Professional Renewal FTE School License	Enrollment	876-001044	\$	0.37
Turbo for Micro Focus Desktop Containers Professional Renewal FTE School License Turbo for Micro Focus Desktop Containers Initial Workstation School License				0.37 4.80
·	Enrollment	876-001044	\$	
Turbo for Micro Focus Desktop Containers Initial Workstation School License	Enrollment Workstation	876-001044 876-001047-I	\$	4.80
Turbo for Micro Focus Desktop Containers Initial Workstation School License Turbo for Micro Focus Desktop Containers Renewal Workstation School License	Enrollment Workstation Workstation	876-001044 876-001047-I 876-001047	\$ \$ \$	4.80 4.80
Turbo for Micro Focus Desktop Containers Initial Workstation School License Turbo for Micro Focus Desktop Containers Renewal Workstation School License NetlQ Access Manager Initial FTE School License	Enrollment Workstation Workstation Enrollment	876-001044 876-001047-I 876-001047 876-000462-I 876-000462 876-000463-I	\$ \$ \$ \$ \$	4.80 4.80 0.81
Turbo for Micro Focus Desktop Containers Initial Workstation School License Turbo for Micro Focus Desktop Containers Renewal Workstation School License NetlQ Access Manager Initial FTE School License NetlQ Access Manager Renewal FTE School License NetlQ Access Manager Initial Workstation School License NetlQ Access Manager Renewal Workstation School License	Enrollment Workstation Workstation Enrollment Enrollment Workstation Workstation	876-001044 876-001047-I 876-001047 876-000462-I 876-000462 876-000463-I 876-000463	\$ \$ \$ \$ \$ \$	4.80 4.80 0.81 0.81
Turbo for Micro Focus Desktop Containers Initial Workstation School License Turbo for Micro Focus Desktop Containers Renewal Workstation School License NetlQ Access Manager Initial FTE School License NetlQ Access Manager Renewal FTE School License NetlQ Access Manager Initial Workstation School License NetlQ Access Manager Renewal Workstation School License Novell Cluster Services Initial FTE School License	Enrollment Workstation Workstation Enrollment Enrollment Workstation Workstation Enrollment	876-001044 876-001047-I 876-001047 876-000462-I 876-000462 876-000463-I 876-000463 876-000253-I	\$ \$ \$ \$ \$ \$ \$	4.80 4.80 0.81 0.81 8.10 8.10
Turbo for Micro Focus Desktop Containers Initial Workstation School License Turbo for Micro Focus Desktop Containers Renewal Workstation School License NetlQ Access Manager Initial FTE School License NetlQ Access Manager Renewal FTE School License NetlQ Access Manager Initial Workstation School License NetlQ Access Manager Renewal Workstation School License Novell Cluster Services Initial FTE School License Novell Cluster Services Renewal FTE School License	Enrollment Workstation Workstation Enrollment Enrollment Workstation Workstation Enrollment Enrollment	876-001044 876-001047-I 876-001047 876-000462-I 876-000462 876-000463-I 876-000463 876-000253-I 876-000253	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4.80 4.80 0.81 0.81 8.10 8.10 0.65 0.65
Turbo for Micro Focus Desktop Containers Initial Workstation School License Turbo for Micro Focus Desktop Containers Renewal Workstation School License NetlQ Access Manager Initial FTE School License NetlQ Access Manager Renewal FTE School License NetlQ Access Manager Initial Workstation School License NetlQ Access Manager Renewal Workstation School License Novell Cluster Services Initial FTE School License Novell Cluster Services Renewal FTE School License Novell Cluster Services Initial Workstation School License	Enrollment Workstation Workstation Enrollment Enrollment Workstation Workstation Enrollment Enrollment Enrollment Workstation	876-001044 876-001047-I 876-001047 876-000462-I 876-000462 876-000463-I 876-000463 876-000253-I 876-000253 876-000254-I	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4.80 4.80 0.81 0.81 8.10 8.10 0.65 0.65 9.80
Turbo for Micro Focus Desktop Containers Initial Workstation School License Turbo for Micro Focus Desktop Containers Renewal Workstation School License NetlQ Access Manager Initial FTE School License NetlQ Access Manager Renewal FTE School License NetlQ Access Manager Initial Workstation School License NetlQ Access Manager Renewal Workstation School License NetlQ Access Manager Renewal Workstation School License Novell Cluster Services Initial FTE School License Novell Cluster Services Initial Workstation School License Novell Cluster Services Initial Workstation School License Novell Cluster Services Renewal Workstation School License	Enrollment Workstation Workstation Enrollment Enrollment Workstation Workstation Enrollment Enrollment Workstation Enrollment Workstation Workstation Workstation	876-001044 876-001047-I 876-001047 876-000462-I 876-000462 876-000463-I 876-000463 876-000253-I 876-000254-I 876-000254	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4.80 4.80 0.81 0.81 8.10 0.65 0.65 9.80 9.80
Turbo for Micro Focus Desktop Containers Initial Workstation School License Turbo for Micro Focus Desktop Containers Renewal Workstation School License NetlQ Access Manager Initial FTE School License NetlQ Access Manager Renewal FTE School License NetlQ Access Manager Initial Workstation School License NetlQ Access Manager Renewal Workstation School License NetlQ Access Manager Renewal Workstation School License Novell Cluster Services Initial FTE School License Novell Cluster Services Renewal FTE School License Novell Cluster Services Initial Workstation School License Novell Cluster Services Renewal Workstation School License Novell Cluster Services Initial Workstation School License Micro Focus Dynamic File Services Initial FTE School e-License	Enrollment Workstation Workstation Enrollment Enrollment Workstation Workstation Enrollment Enrollment Workstation Enrollment Enrollment Workstation Workstation	876-001044 876-001047-I 876-001047 876-000462-I 876-000463 876-000463-I 876-000253-I 876-000253-I 876-000254-I 876-000254-I 876-000254-I	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4.80 4.80 0.81 0.81 8.10 8.10 0.65 0.65 9.80 9.80
Turbo for Micro Focus Desktop Containers Initial Workstation School License Turbo for Micro Focus Desktop Containers Renewal Workstation School License NetlQ Access Manager Initial FTE School License NetlQ Access Manager Renewal FTE School License NetlQ Access Manager Initial Workstation School License NetlQ Access Manager Renewal Workstation School License NetlQ Access Manager Renewal Workstation School License Novell Cluster Services Initial FTE School License Novell Cluster Services Renewal FTE School License Novell Cluster Services Initial Workstation School License Novell Cluster Services Renewal Workstation School License Micro Focus Dynamic File Services Initial FTE School e-License Micro Focus Dynamic File Services Renewal FTE School e-License	Enrollment Workstation Workstation Enrollment Enrollment Workstation Workstation Enrollment Enrollment Workstation Enrollment Enrollment Workstation Workstation Enrollment Enrollment	876-001044 876-001047-I 876-001047 876-000462-I 876-000463 876-000463-I 876-000253-I 876-000254-I 876-000254-I 876-000254-I 876-000923-I	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4.80 4.80 0.81 0.81 8.10 8.10 0.65 0.65 9.80 9.80 0.70
Turbo for Micro Focus Desktop Containers Initial Workstation School License Turbo for Micro Focus Desktop Containers Renewal Workstation School License NetlQ Access Manager Initial FTE School License NetlQ Access Manager Renewal FTE School License NetlQ Access Manager Initial Workstation School License NetlQ Access Manager Renewal Workstation School License NetlQ Access Manager Renewal Workstation School License Novell Cluster Services Initial FTE School License Novell Cluster Services Renewal FTE School License Novell Cluster Services Initial Workstation School License Novell Cluster Services Renewal Workstation School License Micro Focus Dynamic File Services Initial FTE School e-License Micro Focus Dynamic File Services Renewal FTE School e-License Micro Focus Dynamic File Services Initial Workstation School e-License	Enrollment Workstation Workstation Enrollment Enrollment Workstation Workstation Enrollment Enrollment Workstation Workstation Workstation Workstation Workstation Workstation Enrollment Enrollment Enrollment Enrollment Workstation	876-001044 876-001047-I 876-001047 876-000462-I 876-000463 876-000463 876-000253-I 876-000254-I 876-000254 876-000254 876-000254 876-000923-I	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4.80 4.80 0.81 0.81 8.10 0.65 0.65 9.80 9.80 0.70 0.70
Turbo for Micro Focus Desktop Containers Initial Workstation School License Turbo for Micro Focus Desktop Containers Renewal Workstation School License NetlQ Access Manager Initial FTE School License NetlQ Access Manager Renewal FTE School License NetlQ Access Manager Initial Workstation School License NetlQ Access Manager Renewal Workstation School License NetlQ Access Manager Renewal Workstation School License Novell Cluster Services Initial FTE School License Novell Cluster Services Renewal FTE School License Novell Cluster Services Initial Workstation School License Novell Cluster Services Renewal Workstation School License Micro Focus Dynamic File Services Initial FTE School e-License Micro Focus Dynamic File Services Renewal FTE School e-License Micro Focus Dynamic File Services Initial Workstation School e-License Micro Focus Dynamic File Services Renewal Workstation School e-License	Enrollment Workstation Workstation Enrollment Enrollment Workstation Workstation Enrollment Enrollment Workstation Workstation Workstation Workstation Workstation Enrollment Enrollment Enrollment Workstation Workstation Workstation Workstation	876-001044 876-001047-I 876-001047 876-000462-I 876-000462 876-000463-I 876-000253-I 876-000253-I 876-000254-I 876-000254-I 876-000923-I 876-000923-I 876-000924-I 876-000924-I	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4.80 4.80 0.81 0.81 8.10 0.65 0.65 9.80 9.80 0.70 0.70 9.50
Turbo for Micro Focus Desktop Containers Initial Workstation School License Turbo for Micro Focus Desktop Containers Renewal Workstation School License NetlQ Access Manager Initial FTE School License NetlQ Access Manager Renewal FTE School License NetlQ Access Manager Initial Workstation School License NetlQ Access Manager Renewal Workstation School License NetlQ Access Manager Renewal Workstation School License Novell Cluster Services Initial FTE School License Novell Cluster Services Renewal FTE School License Novell Cluster Services Initial Workstation School License Novell Cluster Services Initial Workstation School License Micro Focus Dynamic File Services Initial FTE School e-License Micro Focus Dynamic File Services Renewal FTE School e-License Micro Focus Dynamic File Services Renewal Workstation School e-License Micro Focus Dynamic File Services Renewal Workstation School e-License Micro Focus Dynamic File Services Renewal Workstation School e-License Advanced Authentication Enterprise Edition Renewal FTE School License	Enrollment Workstation Workstation Enrollment Enrollment Workstation Workstation Enrollment Enrollment Workstation Workstation Workstation Workstation Enrollment Enrollment Enrollment Enrollment Enrollment Enrollment Enrollment Workstation Workstation	876-001044 876-001047-I 876-001047 876-000462-I 876-000463 876-000463 876-000253-I 876-000254-I 876-000254 876-000254 876-000923-I 876-000923-I 876-000924-I 876-000924-I 876-000924	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4.80 4.80 0.81 0.81 8.10 0.65 0.65 9.80 0.70 0.70 9.50 9.50
Turbo for Micro Focus Desktop Containers Initial Workstation School License Turbo for Micro Focus Desktop Containers Renewal Workstation School License NetIQ Access Manager Initial FTE School License NetIQ Access Manager Renewal FTE School License NetIQ Access Manager Initial Workstation School License NetIQ Access Manager Renewal Workstation School License NetIQ Access Manager Renewal Workstation School License Novell Cluster Services Initial FTE School License Novell Cluster Services Renewal FTE School License Novell Cluster Services Initial Workstation School License Novell Cluster Services Renewal Workstation School License Micro Focus Dynamic File Services Initial FTE School e-License Micro Focus Dynamic File Services Renewal FTE School e-License Micro Focus Dynamic File Services Initial Workstation School e-License Micro Focus Dynamic File Services Renewal Workstation School e-License Micro Focus Dynamic File Services Renewal Workstation School e-License Advanced Authentication Enterprise Edition Initial FTE School License Advanced Authentication Enterprise Edition Initial FTE School License	Enrollment Workstation Workstation Enrollment Enrollment Workstation Workstation Enrollment Enrollment Workstation Workstation Workstation Workstation Enrollment Enrollment Enrollment Enrollment Enrollment Enrollment Workstation Workstation Enrollment Enrollment Enrollment	876-001044 876-001047-I 876-001047 876-000462-I 876-000463 876-000463 876-000253-I 876-000254-I 876-000254 876-000293-I 876-000923-I 876-000924 876-000924-I 876-000924	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4.80 4.80 0.81 0.81 8.10 0.65 0.65 9.80 0.70 0.70 9.50 9.50 0.69
Turbo for Micro Focus Desktop Containers Initial Workstation School License Turbo for Micro Focus Desktop Containers Renewal Workstation School License NetIQ Access Manager Initial FTE School License NetIQ Access Manager Renewal FTE School License NetIQ Access Manager Initial Workstation School License NetIQ Access Manager Renewal Workstation School License NetIQ Access Manager Renewal Workstation School License Novell Cluster Services Initial FTE School License Novell Cluster Services Renewal FTE School License Novell Cluster Services Initial Workstation School License Novell Cluster Services Renewal Workstation School License Micro Focus Dynamic File Services Initial FTE School e-License Micro Focus Dynamic File Services Renewal FTE School e-License Micro Focus Dynamic File Services Initial Workstation School e-License Micro Focus Dynamic File Services Renewal Workstation School e-License Advanced Authentication Enterprise Edition Renewal FTE School License Advanced Authentication Enterprise Edition Renewal Workstation School License	Enrollment Workstation Workstation Enrollment Enrollment Workstation Enrollment Enrollment Enrollment Enrollment Workstation Workstation Workstation Enrollment Enrollment Enrollment Enrollment Workstation Workstation Enrollment Workstation Workstation Enrollment Enrollment Enrollment	876-001044 876-001047-I 876-001047 876-000462-I 876-000463 876-000463 876-000253-I 876-000254-I 876-000254 876-000254 876-000923-I 876-000924 876-000924-I 876-001100 876-001100-I 876-001101	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4.80 4.80 0.81 0.81 8.10 0.65 0.65 9.80 0.70 0.70 9.50 9.50 0.69 0.69
Turbo for Micro Focus Desktop Containers Initial Workstation School License Turbo for Micro Focus Desktop Containers Renewal Workstation School License NetIQ Access Manager Initial FTE School License NetIQ Access Manager Renewal FTE School License NetIQ Access Manager Initial Workstation School License NetIQ Access Manager Renewal Workstation School License Novell Cluster Services Initial FTE School License Novell Cluster Services Renewal FTE School License Novell Cluster Services Initial Workstation School License Novell Cluster Services Initial Workstation School License Novell Cluster Services Renewal Workstation School License Micro Focus Dynamic File Services Initial FTE School e-License Micro Focus Dynamic File Services Renewal FTE School e-License Micro Focus Dynamic File Services Initial Workstation School e-License Micro Focus Dynamic File Services Renewal Workstation School e-License Advanced Authentication Enterprise Edition Renewal FTE School License Advanced Authentication Enterprise Edition Initial FTE School License Advanced Authentication Enterprise Edition Initial Workstation School License Advanced Authentication Enterprise Edition Initial Workstation School License	Enrollment Workstation Workstation Enrollment Enrollment Workstation Enrollment Enrollment Enrollment Enrollment Workstation Workstation Workstation Enrollment Enrollment Enrollment Enrollment Workstation Workstation Workstation Workstation Enrollment Workstation Enrollment Workstation Enrollment Enrollment Enrollment Workstation Workstation	876-001044 876-001047-I 876-001047 876-000462-I 876-000463 876-000463 876-000253-I 876-000254-I 876-000254 876-000254 876-000923-I 876-000924 876-00100-I 876-001100-I 876-001101-I	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4.80 4.80 0.81 0.81 8.10 0.65 0.65 9.80 0.70 0.70 9.50 9.50 0.69 3.10
Turbo for Micro Focus Desktop Containers Initial Workstation School License Turbo for Micro Focus Desktop Containers Renewal Workstation School License NetIQ Access Manager Initial FTE School License NetIQ Access Manager Renewal FTE School License NetIQ Access Manager Initial Workstation School License NetIQ Access Manager Renewal Workstation School License NetIQ Access Manager Renewal Workstation School License Novell Cluster Services Initial FTE School License Novell Cluster Services Renewal FTE School License Novell Cluster Services Renewal Workstation School License Novell Cluster Services Renewal Workstation School License Micro Focus Dynamic File Services Initial FTE School e-License Micro Focus Dynamic File Services Initial Workstation School e-License Micro Focus Dynamic File Services Initial Workstation School e-License Micro Focus Dynamic File Services Renewal Workstation School e-License Advanced Authentication Enterprise Edition Renewal FTE School License Advanced Authentication Enterprise Edition Renewal Workstation School License Advanced Authentication Enterprise Edition Renewal Workstation School License Advanced Authentication Enterprise Edition Renewal Workstation School License Advanced Authentication Enterprise Edition Initial Workstation School License Advanced Authentication Enterprise Edition Initial Workstation School License	Enrollment Workstation Workstation Enrollment Enrollment Workstation Enrollment Enrollment Enrollment Workstation Workstation Workstation Workstation Enrollment Enrollment Enrollment Enrollment Workstation Workstation Workstation Enrollment	876-001044 876-001047-I 876-001047 876-000462-I 876-000463 876-000463 876-000253-I 876-000253 876-000254-I 876-000254 876-000923-I 876-000924 876-00100-I 876-001100-I 876-001101-I 876-001101-I 876-001105	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4.80 4.80 0.81 0.81 8.10 0.65 0.65 9.80 0.70 0.70 9.50 9.50 0.69 3.10 0.28
Turbo for Micro Focus Desktop Containers Initial Workstation School License Turbo for Micro Focus Desktop Containers Renewal Workstation School License NetlQ Access Manager Initial FTE School License NetlQ Access Manager Renewal FTE School License NetlQ Access Manager Initial Workstation School License NetlQ Access Manager Renewal Workstation School License NetlQ Access Manager Renewal Workstation School License Novell Cluster Services Initial FTE School License Novell Cluster Services Renewal FTE School License Novell Cluster Services Initial Workstation School License Novell Cluster Services Initial Workstation School License Micro Focus Dynamic File Services Initial FTE School e-License Micro Focus Dynamic File Services Renewal FTE School e-License Micro Focus Dynamic File Services Initial Workstation School e-License Micro Focus Dynamic File Services Renewal Workstation School e-License Advanced Authentication Enterprise Edition Renewal FTE School License Advanced Authentication Enterprise Edition Initial FTE School License Advanced Authentication Enterprise Edition Renewal Workstation School License Advanced Authentication Enterprise Edition Initial FTE School License Advanced Authentication Enterprise Edition Initial FTE School License Advanced Authentication Remote Access Edition Initial FTE School License Advanced Authentication Remote Access Edition Initial FTE School License	Enrollment Workstation Workstation Enrollment Enrollment Workstation Enrollment Enrollment Enrollment Enrollment Workstation Workstation Workstation Enrollment Enrollment Enrollment Enrollment Workstation Workstation Workstation Workstation Enrollment Workstation Enrollment Workstation Enrollment Enrollment Enrollment Workstation Workstation	876-001044 876-001047-I 876-001047 876-000462-I 876-000463 876-000463 876-000253-I 876-000254-I 876-000254 876-000254 876-000923-I 876-000924 876-00100-I 876-001100-I 876-001101-I	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4.80 4.80 0.81 0.81 8.10 0.65 0.65 9.80 0.70 0.70 9.50 9.50 0.69 3.10
Turbo for Micro Focus Desktop Containers Initial Workstation School License Turbo for Micro Focus Desktop Containers Renewal Workstation School License NetIQ Access Manager Initial FTE School License NetIQ Access Manager Renewal FTE School License NetIQ Access Manager Initial Workstation School License NetIQ Access Manager Renewal Workstation School License NetIQ Access Manager Renewal Workstation School License Novell Cluster Services Initial FTE School License Novell Cluster Services Renewal FTE School License Novell Cluster Services Renewal Workstation School License Novell Cluster Services Renewal Workstation School License Micro Focus Dynamic File Services Initial FTE School e-License Micro Focus Dynamic File Services Initial Workstation School e-License Micro Focus Dynamic File Services Initial Workstation School e-License Micro Focus Dynamic File Services Renewal Workstation School e-License Advanced Authentication Enterprise Edition Renewal FTE School License Advanced Authentication Enterprise Edition Renewal Workstation School License Advanced Authentication Enterprise Edition Renewal Workstation School License Advanced Authentication Enterprise Edition Renewal Workstation School License Advanced Authentication Enterprise Edition Initial Workstation School License Advanced Authentication Enterprise Edition Initial Workstation School License	Enrollment Workstation Workstation Enrollment Enrollment Workstation Enrollment Enrollment Enrollment Workstation Workstation Workstation Workstation Enrollment Enrollment Enrollment Enrollment Workstation Workstation Workstation Enrollment	876-001044 876-001047-I 876-001047 876-000462-I 876-000463 876-000463 876-000253-I 876-000253 876-000254-I 876-000254 876-000923-I 876-000924 876-00100-I 876-001100-I 876-001101-I 876-001101-I 876-001105	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4.80 4.80 0.81 0.81 8.10 0.65 0.65 9.80 0.70 0.70 9.50 9.50 0.69 3.10 0.28
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Identity Manager Integration Module for Microsoft Enterprise Workstation School License  Morkstation  R76-000748-1  R76-000749-1	, , , , , , , , , , , , , , , , , , , ,	Workstation	876-000764		
Identity Manager Integration Module for Microsoft Enterprise Workstation School License Enrollment 876-000748-1 \$ 0.72  NetIQ Identity Manager Integration Module for Salesforce.com Initial FTE School License Enrollment 876-000748-1 \$ 0.72  NetIQ Identity Manager Integration Module for Salesforce.com Renewal FTE School License Enrollment 876-000748 \$ 0.72  NetIQ Identity Manager Integration Module for Salesforce.com Renewal FTE School License Enrollment 876-000749 \$ 9.40  NetIQ Identity Manager Integration Module for Salesforce.com Initial Workstation School License 876-000749 \$ 9.40  NetIQ Identity Manager Integration Module for Salesforce.com Renewal Workstation School License 876-000749 \$ 9.40  NetIQ Identity Manager Integration Module for Banner Initial FTE School License 876-000824-1 \$ 0.72  NetIQ Identity Manager Integration Module for Banner Initial Workstation School License 876-000824-1 \$ 0.72  NetIQ Identity Manager Integration Module for Banner Renewal Workstation School License 876-000824-1 \$ 0.72  NetIQ Identity Manager Integration Module for Banner Renewal Workstation School License 876-000825-1 \$ 9.40  NetIQ Identity Manager Integration Module for Blackboard LMS Initial FTE School License 876-000825-1 \$ 9.40  NetIQ Identity Manager Integration Module for Blackboard LMS Renewal FTE School License 876-000732-1 \$ 0.72  NetIQ Identity Manager Integration Module for Blackboard LMS Renewal FTE School License 876-000732-1 \$ 0.72  NetIQ Identity Manager Integration Module for Blackboard LMS Renewal Workstation School License 876-000733-1 \$ 9.40  NetIQ Identity Manager Integration Module for Blackboard LMS Renewal Workstation School 1 876-000733-1 \$ 9.40  NetIQ Identity Manager Integration Module for GoogleApps Initial FTE School License 876-000733-1 \$ 9.40  NetIQ Identity Manager Integration Module for GoogleApps Renewal FTE School License 876-000737-1 \$ 0.72  NetIQ Identity Manager Integration Module for GoogleApps Renewal Workstation School 1 876-000739-1 \$ 9.40  NetIQ Identity Manager Integration Modul	Identity Manager Integration Module for Microsoft Enterprise FTE School License	Enrollment	876-000753	\$	0.72
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NetIQ Identity Manager Integration Module for Salesforce.com Initial Workstation School License  NetIQ Identity Manager Integration Module for Salesforce.com Renewal Workstation School License  NetIQ Identity Manager Integration Module for Banner Initial FTE School License  Enrollment  876-000749 \$ 9.40  NetIQ Identity Manager Integration Module for Banner Initial FTE School License  Enrollment  876-000824 \$ 0.72  NetIQ Identity Manager Integration Module for Banner Initial Workstation School License  Enrollment  876-000825 \$ 9.40  NetIQ Identity Manager Integration Module for Banner Renewal Workstation School License  Workstation  876-000825 \$ 9.40  NetIQ Identity Manager Integration Module for Banner Renewal Workstation School License  Enrollment  876-000825 \$ 9.40  NetIQ Identity Manager Integration Module for Blackboard LMS Initial FTE School License  Enrollment  876-000732-1 \$ 0.72  NetIQ Identity Manager Integration Module for Blackboard LMS Initial Workstation School  License  NoteIQ Identity Manager Integration Module for Blackboard LMS Initial Workstation School  License  NoteIQ Identity Manager Integration Module for Blackboard LMS Initial Workstation School  License  NetIQ Identity Manager Integration Module for Blackboard LMS Renewal Workstation  Workstation  876-000732 \$ 0.72  NetIQ Identity Manager Integration Module for Blackboard LMS Renewal Workstation  Workstation  876-000733-1 \$ 9.40  NetIQ Identity Manager Integration Module for GoogleApps Initial FTE School License  Enrollment  876-000737 \$ 0.72  NetIQ Identity Manager Integration Module for GoogleApps Renewal FTE School License  Enrollment  876-000737 \$ 0.72  NetIQ Identity Manager Integration Module for GoogleApps Renewal Workstation School  License  NotEQ Identity Manager Integration Module for GoogleApps Renewal FTE School License  Enrollment  876-000737 \$ 0.72  NetIQ Identity Manager Integration Module for Database Initial FTE School License  Enrollment  976-000297 \$ 0.72					
License Workstation   876-000749-1   \$ 9.40   NetIQ Identity Manager Integration Module for Salesforce.com Renewal Workstation School License   Enrollment   876-000749-1   \$ 9.40   NetIQ Identity Manager Integration Module for Banner Initial FTE School License   Enrollment   876-000824-1   \$ 0.72   NetIQ Identity Manager Integration Module for Banner Renewal FTE School License   Enrollment   876-000824-1   \$ 0.72   NetIQ Identity Manager Integration Module for Banner Renewal FTE School License   Enrollment   876-000824-1   \$ 0.72   NetIQ Identity Manager Integration Module for Banner Renewal Workstation School License   Workstation   876-000825-1   \$ 9.40   NetIQ Identity Manager Integration Module for Banner Renewal Workstation School License   Enrollment   876-000825-1   \$ 0.72   NetIQ Identity Manager Integration Module for Blackboard LMS Initial FTE School License   Enrollment   876-000732-1   \$ 0.72   NetIQ Identity Manager Integration Module for Blackboard LMS Renewal FTE School   Enrollment   876-000732-1   \$ 0.72   NetIQ Identity Manager Integration Module for Blackboard LMS Initial Workstation School License   Workstation   876-000733-1   \$ 9.40   NetIQ Identity Manager Integration Module for Blackboard LMS Renewal Workstation   Workstation   876-000733-1   \$ 9.40   NetIQ Identity Manager Integration Module for GoogleApps Initial FTE School License   Enrollment   876-000733-1   \$ 0.72   NetIQ Identity Manager Integration Module for GoogleApps Renewal FTE School License   Enrollment   876-000737-1   \$ 0.72   NetIQ Identity Manager Integration Module for GoogleApps Renewal FTE School License   Enrollment   876-000739-1   \$ 9.40   NetIQ Identity Manager Integration Module for GoogleApps Renewal Workstation School   Workstation   876-000739-1   \$ 9.40   NetIQ Identity Manager Integration Module for GoogleApps Renewal FTE School License   Enrollment   876-000297-1   \$ 0.72   NetIQ Identity Manager Integration Module for Database Initial FTE School License   Enrollment   976-000297-1   \$ 0.72   NetIQ Identit	NetlQ Identity Manager Integration Module for Salesforce.com Renewal FTE School License	Enrollment	876-000748	\$	0.72
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NetIQ Identity Manager Integration Module for Banner Initial FTE School License Enrollment 876-000824-1 \$ 0.72  NetIQ Identity Manager Integration Module for Banner Renewal FTE School License Enrollment 876-000824 \$ 0.72  NetIQ Identity Manager Integration Module for Banner Renewal FTE School License Workstation 876-000825-1 \$ 9.40  NetIQ Identity Manager Integration Module for Banner Renewal Workstation School License Workstation 876-000825 \$ 9.40  NetIQ Identity Manager Integration Module for Blackboard LMS Initial FTE School License Enrollment 876-000732-1 \$ 0.72  NetIQ Identity Manager Integration Module for Blackboard LMS Renewal FTE School Enrollment 876-000732 \$ 0.72  NetIQ Identity Manager Integration Module for Blackboard LMS Initial Workstation School License Workstation 876-000733-1 \$ 9.40  NetIQ Identity Manager Integration Module for Blackboard LMS Renewal Workstation School License NetIQ Identity Manager Integration Module for Blackboard LMS Renewal Workstation Workstation 876-000733-1 \$ 9.40  NetIQ Identity Manager Integration Module for GoogleApps Initial FTE School License Enrollment 876-000737-1 \$ 0.72  NetIQ Identity Manager Integration Module for GoogleApps Renewal FTE School License Enrollment 876-000737-1 \$ 0.72  NetIQ Identity Manager Integration Module for GoogleApps Renewal FTE School License Enrollment 876-000737-1 \$ 0.72  NetIQ Identity Manager Integration Module for GoogleApps Renewal Workstation School License Enrollment 876-000737-1 \$ 0.72  NetIQ Identity Manager Integration Module for GoogleApps Renewal Workstation School License Enrollment 876-000739-1 \$ 9.40  NetIQ Identity Manager Integration Module for Database Initial FTE School License Enrollment 976-000297-1 \$ 0.72  NetIQ Identity Manager Integration Module for Database Renewal FTE School License Enrollment 976-000297-1 \$ 0.72	NetlQ Identity Manager Integration Module for Salesforce.com Renewal Workstation School	Workstation	876-000749	\$	9.40
NetIQ Identity Manager Integration Module for Banner Renewal FTE School License  NetIQ Identity Manager Integration Module for Banner Initial Workstation School License  NetIQ Identity Manager Integration Module for Banner Renewal Workstation School License  NetIQ Identity Manager Integration Module for Banner Renewal Workstation School License  NetIQ Identity Manager Integration Module for Blackboard LMS Initial FTE School License  Enrollment  876-000825  9.40  NetIQ Identity Manager Integration Module for Blackboard LMS Renewal FTE School License  NetIQ Identity Manager Integration Module for Blackboard LMS Initial Workstation School License  NetIQ Identity Manager Integration Module for Blackboard LMS Initial Workstation School License  NetIQ Identity Manager Integration Module for Blackboard LMS Renewal Workstation Workstation  876-000732  9.40  Workstation  876-000732  \$ 0.72  NetIQ Identity Manager Integration Module for GoogleApps Initial FTE School License  Enrollment  876-000733  9.40  Workstation  876-000733  9.40  NetIQ Identity Manager Integration Module for GoogleApps Renewal FTE School License  Enrollment  876-000737  \$ 0.72  NetIQ Identity Manager Integration Module for GoogleApps Initial Workstation School License  Workstation  876-000737  \$ 0.72  NetIQ Identity Manager Integration Module for GoogleApps Renewal FTE School License  Workstation  876-000739  876-000739  9.40  NetIQ Identity Manager Integration Module for GoogleApps Renewal Workstation School License  Workstation  876-000739  9.40  NetIQ Identity Manager Integration Module for Database Initial FTE School License  Enrollment  976-000297  9.072		- "		+-	
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NetlQ Identity Manager Integration Module for Database Initial FTE School License Enrollment 976-000297-I \$ 0.72  NetlQ Identity Manager Integration Module for Database Renewal FTE School License Enrollment 976-000297 \$ 0.72	NetlQ Identity Manager Integration Module for GoogleApps Renewal Workstation School	Workstation	876-000739	\$	9.40
NetlQ Identity Manager Integration Module for Database Renewal FTE School License Enrollment 976-000297 \$ 0.72		Enrollment	076-000207	Φ.	0.72
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NetlQ Identity Manager Integration Module for Database Renewal Workstation School License	Workstation	976-000298	\$	9.40
NetlQ Identity Manager Integration Module for Help Desk Initial FTE School License	Enrollment	976-000312-I	\$	0.67
NetIQ Identity Manager Integration Module for Help Desk Renewal FTE School License	Enrollment	976-000312	\$	0.67
NetIQ Identity Manager Integration Module for Help Desk Initial Workstation School License	Workstation	976-000313-I	\$	9.10
NetlQ Identity Manager Integration Module for Help Desk Renewal Workstation School License	Workstation	976-000313	\$	9.10
NetlQ Identity Manager Integration Module for Linux and Unix Initial FTE School License	Enrollment	976-000382-I	\$	0.67
NetIQ Identity Manager Integration Module for Linux and Unix Renewal FTE School License	Enrollment	976-000382	\$	0.67
NetlQ Identity Manager Integration Module for Linux and Unix Initial Workstation School License	Workstation	976-000383-I	\$	9.10
NetlQ Identity Manager Integration Module for Linux and Unix Renewal Workstation School License	Workstation	976-000383	\$	9.10
NetIQ Identity Manager Integration Module for Linux and Unix User Settings Initial FTE School License	Enrollment	976-000397-I	\$	0.67
NetlQ Identity Manager Integration Module for Linux and Unix User Settings Renewal FTE School License	Enrollment	976-000397	\$	0.67
NetlQ Identity Manager Integration Module for Linux and Unix User Settings Initial Workstation School License	Workstation	976-000398-I	\$	9.10
NetIQ Identity Manager Integration Module for Linux and Unix User Settings Renewal Workstation School License	Workstation	976-000398	\$	9.10
NetIQ Identity Manager Integration Module for Mainframe for 800 Series MVS Initial FTE School License	Enrollment	976-000405-I	\$	0.67
NetIQ Identity Manager Integration Module for Mainframe for 800 Series MVS Renewal FTE School License	Enrollment	976-000405	\$	0.67
NetlQ Identity Manager Integration Module for Mainframe for 800 Series MVS Initial Workstation School License	Workstation	976-000406-I	\$	9.10
NetlQ Identity Manager Integration Module for Mainframe for 800 Series MVS Renewal Workstation School License	Workstation	976-000406	\$	9.10
NetlQ Identity Manager Integration Module for Message System Initial FTE School License	Enrollment	976-000352-I	\$	0.67
NetIQ Identity Manager Integration Module for Message System Renewal FTE School License	Enrollment	976-000352	\$	0.67
NetIQ Identity Manager Integration Module for Message System Initial Workstation School License	Workstation	976-000353-I	\$	9.10
NetlQ Identity Manager Integration Module for Message System Renewal Workstation School License	Workstation	976-000353	\$	9.10
NetIQ Identity Manager Integration Module for Midrange Initial FTE School License	Enrollment	976-000387-I	\$	0.67
NetIQ Identity Manager Integration Module for Midrange Renewal FTE School License	Enrollment	976-000387	\$	0.67
NetIQ Identity Manager Integration Module for Midrange Initial Workstation School License	Workstation	976-000388-I	\$	9.10
NetlQ Identity Manager Integration Module for Midrange Renewal Workstation School License	Workstation	976-000388	\$	9.10
NetIQ Identity Manager Integration Module for Oracle Enterprise Initial FTE School License	Enrollment	876-000970-I	\$	0.67
NetlQ Identity Manager Integration Module for Oracle Enterprise Renewal FTE School License	Enrollment	876-000970	\$	0.67
NetlQ Identity Manager Integration Module for Oracle Enterprise Initial Workstation School License	Workstation	876-000971-I	\$	9.20
NetlQ Identity Manager Integration Module for Oracle Enterprise Renewal Workstation School License	Workstation	876-000971	\$	9.20
NetIQ Identity Manager Integration Module for PBX Initial FTE School License	Enrollment	976-000392-I	\$	0.67
NetIQ Identity Manager Integration Module for PBX Renewal FTE School License	Enrollment	976-000392	\$	0.67
NetIQ Identity Manager Integration Module for PBX Initial Workstation School License	Workstation	976-000393-I	\$	9.10
NetlQ Identity Manager Integration Module for PBX Renewal Workstation School License	Workstation	976-000393	\$	9.10
NetIQ Identity Manager Integration Module for SAP Enterprise Initial FTE School License	Enrollment	876-000965-I	\$	0.67
NetIQ Identity Manager Integration Module for SAP Enterprise Renewal FTE School License	Enrollment	876-000965	\$	0.67
NetIQ Identity Manager Integration Module for SAP Enterprise Initial Workstation School License	Workstation	876-000966-I	\$	9.20
NetIQ Identity Manager Integration Module for SAP Enterprise Renewal Workstation School License	Workstation	876-000966	\$	9.20
NetlQ Identity Manager Integration Module for Scripting Initial FTE School License	Enrollment	876-000481-I	\$	0.72
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NetIQ Identity Manager Integration Module for Scripting Initial Workstation School License	Workstation	876-0	)00482-I	\$	9.40
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NetlQ Identity Manager Integration Module for Tools Initial FTE School License	Enrollment	976-0	000342-I	\$	0.72
NetlQ Identity Manager Integration Module for Tools Renewal FTE School License	Enrollment		000342-1	\$	0.72
NetlQ Identity Manager Integration Module for Tools Initial Workstation School License	Workstation		000342-I	\$	9.40
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NetlQ Identity Manager Integration Module for Tools Renewal Workstation School License	Workstation		000343	\$	9.40
Micro Focus Identity Governance Initial FTE School License	Enrollment		001115-I	\$	2.00
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Micro Focus Identity Governance Initial Workstation School License	Workstation		001116-I	\$	10.00
Micro Focus Identity Governance Renewal Workstation School License	Workstation		001116	\$	10.00
NetIQ LDAP Proxy Initial Workstation School License	Enrollment	<del> </del>	000834-I	\$	0.83
NetIQ LDAP Proxy Renewal Workstation School License	Enrollment	876-0	000834	\$	0.83
NetIQ LDAP Proxy Initial Workstation School Initial Workstation License	Workstation	876-0	000835-I	\$	8.30
NetIQ LDAP Proxy Renewal Workstation School Renewal Workstation License	Workstation	876-0	000835	\$	8.30
Open Enterprise Server Initial FTE School e-License	Enrollment	876-0	000104-I	\$	2.20
Open Enterprise Server Renewal FTE School e-License	Enrollment	876-0	000104	\$	2.20
Open Enterprise Server Initial Workstation School e-License	Workstation	876-0	000234-I	\$	32.00
Open Enterprise Server Renewal Workstation School e-License	Workstation	876-0	000234	\$	32.00
Micro Focus Filr Standard Initial FTE School License	Enrollment	876-0	000941-I	\$	1.50
Micro Focus Filr Standard Renewal FTE School License	Enrollment	<del>                                     </del>	000941	\$	1.50
Micro Focus Filr Standard Initial Workstation School License	Workstation		000959-I	\$	23.00
	Workstation		000959	\$	23.00
Micro Focus Filr Standard Renewal Workstation School License				•	
Micro Focus Filr Advanced Initial FTE School License	Enrollment		001085-I	\$	1.80
Micro Focus Filr Advanced Renewal FTE School License	Enrollment	<del> </del>	01085	\$	1.80
Micro Focus Filr Advanced Initial Workstation School License	Workstation	876-0	001086-I	\$	28.00
Micro Focus Filr Advanced Renewal Workstation School License	Workstation	876-0	001086	\$	28.00
Micro Focus Filr Advanced Initial FTE School Addon License for OES Customers	Enrollment	876-0	001090-I	\$	0.50
Micro Focus Filr Advanced Renewal FTE School Addon License for OES Customers	Enrollment	876-0	001090	\$	0.50
Micro Focus Filr Advanced Initial Workstation School Addon License for OES Customers	Workstation	876-0	)01091-I	\$	7.50
Micro Focus Filr Advanced Renewal Workstation School Addon License for OES Customer	s Workstation	876-0	001091	\$	7.50
Micro Focus iPrint Enterprise (Mobile & Desktop) Initial FTE School License	Enrollment	876-0	000947-I	\$	0.89
Micro Focus iPrint Enterprise (Mobile & Desktop) Renewal FTE School License	Enrollment	876-0	000947	\$	0.89
Micro Focus iPrint Enterprise (Mobile & Desktop) Initial Workstation School License	Workstation		000948-I	\$	14.00
Micro Focus iPrint Enterprise (Mobile & Desktop) Renewal Workstation School License	Workstation	876-0	000948	\$	14.00
Micro Focus iPrint Mobile Initial FTE School License	Enrollment	876-0	000952-I	\$	0.72
Micro Focus iPrint Mobile Renewal FTE School License	Enrollment		000952	\$	0.72
Micro Focus iPrint Mobile Initial Workstation School License	Workstation		000953-I	\$	12.00
Micro Focus iPrint Mobile Renewal Workstation School License	Workstation		000953	\$	12.00
	Enrollment	<del>                                     </del>	000555 000957-I	\$	0.78
Micro Focus iPrint Desktop Initial FTE School License		<del> </del>		\$	
Micro Focus iPrint Desktop Renewal FTE School License	Enrollment		000957		0.78
Micro Focus iPrint Desktop Initial Workstation School License	Workstation		000958-I	\$	12.00
Micro Focus iPrint Desktop Renewal Workstation School License	Workstation	<del> </del>	000958	\$	12.00
Privileged Account Manager FTE School License	Enrollment	876-0	000658	\$	0.83
Privileged Account Manager Workstation School License	Workstation	876-0	000659	\$	8.30
	Enrollment	876-0	000449-I	\$	0.67
NetIQ SecureLogin Initial FTE School License		876-0	000449	\$	0.67
NetlQ SecureLogin Initial FTE School License NetlQ SecureLogin Renewal FTE School License	Enrollment			•	9.10
	Enrollment Workstation	<del> </del>	00450-l	\$	9.10
NetIQ SecureLogin Renewal FTE School License	+	876-0	000450-I 000450	\$	9.10
NetIQ SecureLogin Renewal FTE School License NetIQ SecureLogin Initial Workstation School License NetIQ SecureLogin Renewal Workstation School License	Workstation	876-0 876-0	000450		
NetIQ SecureLogin Renewal FTE School License NetIQ SecureLogin Initial Workstation School License NetIQ SecureLogin Renewal Workstation School License Novell Sentinel Log Manager 500 EPS Initial FTE School License	Workstation Workstation Enrollment	876-0 876-0 876-0	000450 000663-I	\$	9.10 0.83
NetIQ SecureLogin Renewal FTE School License  NetIQ SecureLogin Initial Workstation School License  NetIQ SecureLogin Renewal Workstation School License  Novell Sentinel Log Manager 500 EPS Initial FTE School License  Novell Sentinel Log Manager 500 EPS Renewal FTE School License	Workstation Workstation Enrollment Enrollment	876-0 876-0 876-0 876-0	000450 000663-I 000663	\$ \$ \$	9.10 0.83 0.83
NetIQ SecureLogin Renewal FTE School License  NetIQ SecureLogin Initial Workstation School License  NetIQ SecureLogin Renewal Workstation School License  Novell Sentinel Log Manager 500 EPS Initial FTE School License  Novell Sentinel Log Manager 500 EPS Renewal FTE School License  Novell Sentinel Log Manager 500 EPS Initial Workstation School License	Workstation Workstation Enrollment Enrollment Workstation	876-0 876-0 876-0 876-0 876-0	000450 000663-I 000663 000664-I	\$ \$ \$	9.10 0.83 0.83 8.30
NetIQ SecureLogin Renewal FTE School License  NetIQ SecureLogin Initial Workstation School License  NetIQ SecureLogin Renewal Workstation School License  Novell Sentinel Log Manager 500 EPS Initial FTE School License  Novell Sentinel Log Manager 500 EPS Renewal FTE School License  Novell Sentinel Log Manager 500 EPS Initial Workstation School License  Novell Sentinel Log Manager 500 EPS Renewal Workstation School License	Workstation Workstation Enrollment Enrollment Workstation Workstation	876-0 876-0 876-0 876-0 876-0	000450 000663-I 000663 000664-I	\$ \$ \$ \$	9.10 0.83 0.83 8.30 8.30
NetIQ SecureLogin Renewal FTE School License  NetIQ SecureLogin Initial Workstation School License  NetIQ SecureLogin Renewal Workstation School License  Novell Sentinel Log Manager 500 EPS Initial FTE School License  Novell Sentinel Log Manager 500 EPS Renewal FTE School License  Novell Sentinel Log Manager 500 EPS Initial Workstation School License  Novell Sentinel Log Manager 500 EPS Renewal Workstation School License  Novell Sentinel Log Manager 2500 EPS Initial FTE School License	Workstation Workstation Enrollment Enrollment Workstation Workstation Enrollment	876-0 876-0 876-0 876-0 876-0 876-0	000450 000663-I 000663 000664-I 000664	\$ \$ \$ \$ \$	9.10 0.83 0.83 8.30 8.30
NetIQ SecureLogin Renewal FTE School License  NetIQ SecureLogin Initial Workstation School License  NetIQ SecureLogin Renewal Workstation School License  Novell Sentinel Log Manager 500 EPS Initial FTE School License  Novell Sentinel Log Manager 500 EPS Renewal FTE School License  Novell Sentinel Log Manager 500 EPS Initial Workstation School License  Novell Sentinel Log Manager 500 EPS Renewal Workstation School License	Workstation Workstation Enrollment Enrollment Workstation Workstation	876-0 876-0 876-0 876-0 876-0 876-0 876-0	000450 000663-I 000663 000664-I 000664 000668-I	\$ \$ \$ \$	9.10 0.83 0.83 8.30 8.30

Novell Sentinel Log Manager 2500 EPS Renewal Workstation School License	Workstation	876-000669	\$ 12.00
Micro Focus Service Desk for ITIL Service Management Initial FTE School License	Enrollment	876-000895-I	\$ 0.58
Micro Focus Service Desk for ITIL Service Management Renewal FTE School License	Enrollment	876-000895	\$ 0.58
Micro Focus Service Desk for ITIL Service Management Initial Workstation School License	Workstation	876-000896-I	\$ 2.40
Micro Focus Service Desk for ITIL Service Management Renewal Workstation School License	Workstation	876-000896	\$ 2.40
Micro Focus File Management Suite Initial FTE School License	Enrollment	876-000643-I	\$ 2.00
Micro Focus File Management Suite Renewal FTE School License	Enrollment	876-000643	\$ 2.00
Micro Focus File Management Suite for OES Initial FTE School License	Enrollment	876-000930-I	\$ 1.40
Micro Focus File Management Suite for OES Renewal FTE School License	Enrollment	876-000930	\$ 1.40
Micro Focus File Reporter Initial FTE School License	Enrollment	876-000648-I	\$ 0.67
Micro Focus File Reporter Renewal FTE School License	Enrollment	876-000648	\$ 0.67
Micro Focus Storage Manager Initial FTE School License	Enrollment	876-000406-I	\$ 0.67
Micro Focus Storage Manager Renewal FTE School License	Enrollment	876-000406	\$ 0.67
Micro Focus Storage Mgr Cross Empire Data Migration eDir to AD Solution Pack Initial FTE School License	Enrollment	876-001078-I	\$ 0.18
Micro Focus Storage Mgr Cross Empire Data Migration eDir to AD Solution Pack Renewal FTE School License	Enrollment	876-001078	\$ 0.18
Micro Focus Storage Mgr Cross Empire Data Migration Forest to Forest Solution Pack Initial	Enrollment	876-001081-I	
FTE School Lic  Micro Focus Storage Mgr Cross Empire Data Migration Forest to Forest Solution Pack			\$ 0.18
Renewal FTE School Lic	Enrollment	876-001081	\$ 0.18
Vibe Initial FTE School License	Enrollment	876-000722-I	\$ 1.80
Vibe Renewal FTE School License	Enrollment	876-000722	\$ 1.80
NetIQ Sentinel Enterprise 500 EPS Initial FTE School License	Enrollment	876-001021-I	\$ 1.70
NetIQ Sentinel Enterprise 500 EPS Renewal FTE School License	Enrollment	876-001021	\$ 1.70
NetIQ Sentinel Enterprise 500 EPS Initial Workstation School License	Workstation	876-001022-I	\$ 17.00
NetIQ Sentinel Enterprise 500 EPS Renewal Workstation School License	Workstation	876-001022	\$ 17.00
NetIQ Sentinel Enterprise 2500 EPS Initial FTE School License	Enrollment	876-001023-I	\$ 2.30
NetIQ Sentinel Enterprise 2500 EPS Renewal FTE School License	Enrollment	876-001023	\$ 2.30
NetIQ Sentinel Enterprise 2500 EPS Initial Workstation School License	Workstation	876-001024-I	\$ 23.00
NetIQ Sentinel Enterprise 2500 EPS Renewal Workstation School License	Workstation	876-001024	\$ 23.00
Sentinel PCI-DSS Solution Pack Initial FTE School License	Enrollment	876-000783-I	\$ 1.30
Sentinel PCI-DSS Solution Pack Renewal FTE School License	Enrollment	876-000783	\$ 1.30
Sentinel PCI-DSS Solution Pack Initial Workstation School License	Workstation	876-000784-I	\$ 13.00
Sentinel PCI-DSS Solution Pack Renewal Workstation School License	Workstation	876-000784	\$ 13.00
Sentinel Smart Plug-ins Initial FTE School License	Enrollment	876-000788-I	\$ 0.82
Sentinel Smart Plug-ins Renewal FTE School License	Enrollment	876-000788	\$ 0.82
Sentinel Smart Plug-ins Initial Workstation School License	Workstation	876-000789-I	\$ 8.30
Sentinel Smart Plug-ins Renewal Workstation School License	Workstation	876-000789	\$ 8.30
SUSE Linux Enterprise Server for x86, AMD64 & Intel64 FTE School License	Enrollment	876-000414	\$ 1.25
SUSE Linux Enterprise Server for x86, AMD64 & Intel64 Workstation School License	Workstation	876-000415	\$ 18.75
SUSE Linux Enterprise Desktop FTE School License	Enrollment	876-000429	\$ 0.50
SUSE Linux Enterprise Desktop Workstation School License	Workstation	876-000430	\$ 7.50
ZENworks Asset Management Initial FTE School License	Enrollment	876-000472-I	\$ 1.70
ZENworks Asset Management Renewal FTE School License	Enrollment	876-000472	\$ 1.70
ZENworks Asset Management Initial Workstation School License	Workstation	876-000473-I	\$ 23.00
ZENworks Asset Management Renewal Workstation School License	Workstation Enrollment	876-000473	\$ 23.00
ZENworks Asset Management for Linux Initial FTE School License	Enrollment	876-000467-I 876-000467	\$ 1.70
ZENworks Asset Management for Linux Renewal FTE School License	Enrollment	876-000508-I	\$ 0.58
ZENworks Configuration Management Initial FTE School License ZENworks Configuration Management Renewal FTE School License	Enrollment	876-000508	\$ 0.58
ZENworks Configuration Management Initial Workstation School License	Workstation	876-000509-I	\$ 8.60
ZENworks Configuration Management Renewal Workstation School License	Workstation	876-000509	\$ 8.60
ZENworks Endpoint Security Management Initial FTE School License 1-Device	Enrollment	876-000562-I	\$ 0.58
ZENworks Endpoint Security Management Renewal FTE School License 1-Device	Enrollment	876-000562	\$ 0.58
==:= =			
ZENworks Endpoint Security Management Initial Workstation School License 1-Device	Workstation	876-000563-I	\$ 7.50
ZENworks Endpoint Security Management Initial Workstation School License 1-Device ZENworks Endpoint Security Management Renewal Workstation School License 1-Device	Workstation Workstation	876-000563-I 876-000563	\$ 7.50
ZENworks Endpoint Security Management Renewal Workstation School License 1-Device	Workstation	876-000563	\$ 7.50
ZENworks Endpoint Security Management Renewal Workstation School License 1-Device ZENworks Full Disk Encryption Initial FTE School License	Workstation Enrollment	876-000563 876-000862-I	\$ 7.50 1.70

When ordering ZENworks Patch Management listed below please mark the number of subscriptions if applicable. Due to one key per server, if using the product on multiple servers, you will need to request additional subscriptions. Example: If you have 10,000 nodes across 3 servers, you will need 3 subscriptions and then allocate the number of nodes per server.

Novell ZENworks Patch Management Subscription for Windows

Number of subscriptions needed, if more than one \_\_\_\_\_\_

Quantity of nodes per additional server(s)

Quantity of hodes per additional serve	I(S)				
ZENworks Patch Management Subscription for Windows Initial FTE School License 1- Device		Enrollment	876-000083-I	\$	0.53
ZENworks Patch Management Subscription for Note   Device	Vindows Renewal FTE School License 1-	Enrollment	876-000083	\$	0.53
ZENworks Patch Management Subscription for \ 1-Device	Vindows Initial Workstation School License	Workstation	876-000212-I	\$	7.88
ZENworks Patch Management Subscription for \License 1-Device	Vindows Renewal Workstation School	Workstation	876-000212	\$	7.88
ZENworks Suite Initial FTE School License		Enrollment	876-000979-I	\$	4.20
ZENworks Suite Renewal FTE School License		Enrollment	876-000979	\$	4.20
ZENworks Suite Initial Workstation School Licen	se	Workstation	876-000980-I	\$	42.00
ZENworks Suite Renewal Workstation School Li	cense	Workstation	876-000980	\$	42.00
ZENworks Suite Extension for NOWS Initial FTE School License Enrollment		Enrollment	876-000984-I	\$	3.68
ZENworks Suite Extension for NOWS Renewal I	TE School License	Enrollment	876-000984	\$	3.68
ZENworks Suite Extension for NOWS Initial Wor	kstation School License	Workstation	876-000985-I	\$	33.60
ZENworks Suite Extension for NOWS Renewal \	Norkstation School License	Workstation	876-000985	\$	33.60
	A. Total Enrollment Price:\$				
Products Using FTE	B. Total Enrollment Count:			Κ .	
	C. Enrollment Subtotal		=	=	
	D. Total Workstation Price:\$				
Products Using Workstation	E. Total Workstation Count:			ĸ	
	F. Workstation Subtotal		=	=	
	G. Total Mobile Device Price:\$				
Products Using Mobile Device H. Total Mobile Device Count:				<	
	I. Mobile Device Subtotal		=	=	
	J. Total Technical Support and			1	
Technical Support and Training	K. Total Technical Support and		;	Κ	
TOTAL	L. Total Technical Support and		=	=	
TOTAL	M. Total Annual Fee Due:\$ (C +	+ + I + L)	=	=	

Customer Information				
	Primary Contact	Contact #2		
Company Name		Company Name		
Address		Address		
City, State		City, State		
Postal Code		Postal Code		
Country		Country		
Contact Name		Contact Name		
Title		Title		
Phone Number		Phone Number		
Fax Number		Fax Number		
E-mail Address		E-mail Address		

Academic Technical Support and Training Options

Micro Focus customers receive support according to our published Product Support Lifecycle, which defines the duration and type of support customers can expect to receive on specific products as they move through their life cycle. To view a current list of products supported by Micro Focus, please refer to the Micro Focus Support Life Cycle page at https://www.microfocus.com/support-and-services/lifecycle.

THE SERVICES DESCRIBED HEREIN WILL BE GOVERNED BY THE TERMS AND CONDITIONS OF THE MAINTENANCE AND SUPPORT AGREEMENT WHICH CAN BE FOUND AT https://www.microfocus.com/support-and-services/maintenance-andsupport-agreements

	Primary Contact	Contact #2		
Name		Name		
Title		Title		
Division		Division		
Address		Address		
City		City		
Province		Province		
Postal Code		Postal Code		
Phone Number		Phone Number		
Fax Number		Fax Number		
E-mail Address		E-mail Address		

DISCOUNTS DO NOT APPLY TO THESE SERVICE AND TECHNICAL SUPPORT OPTIONS

BrainShare Education Conference Academic Pass Single

SUSECon

Description

On-demand Training				
Description	Part Number	Qty	Price	Ext. Price
On-demand Training Micro Focus Complete Library 1-year School Subscription	876-001076		\$ 2,100.00	
On-demand Training SUSE Certified Administrator (SCA) in Linux School Bundle -1-year				
subscription	876-001035		\$ 300.00	
On-demand Training SUSE Certified Engineer (SCE) in Linux School Bundle	876-001034		\$ 400.00	
On-demand Training SUSE Advanced and Management School Bundle	876-001033		\$ 500.00	
On-demand Training Library - SUSE 1-Year School	876-000938		\$ 1,100.00	
On-Demand Training IAS, WM, DC Bundle 1-Year School Initial	876-000936-I		\$ 1,100.00	
On-Demand Training IAS, WM, DC Bundle 1-Year School Renewal	876-000936		\$ 1,100.00	
On-demand Training Endpoint Management 1-User 1-Year School Subscription	876-001007		\$ 700.00	
On-demand Training Collaboration 1-User 1-Year School Subscription	876-001008		\$ 700.00	
On-demand Training File & Networking Services 1-User 1-Year School Subscription	876-001009		\$ 700.00	
On-demand Training -IAS- Identity Management & Access Governance 1-User 1-Year School Subscription	876-001010		\$ 700.00	
On-demand Training -IAS- Access Management 1-User 1-Year School Subscription	876-001011		\$ 700.00	
On-demand Training -IAS- Security Management 1-User 1-Year School Subscription	876-001012		\$ 700.00	
On-demand Training -Data Center- IT Operations Management & VOIP 1-User 1-Year School Subscription	876-001013		\$ 700.00	
On-demand Training Workload Management 1-User 1-Year School Subscription	876-001014		\$ 700.00	
On-demand Training VisiBroker Fundamentals School Subscription	876-001063		\$ 600.00	
On-demand Training Managing Quality with Silk Central Course School Subscription	876-001071		\$ 600.00	
On-demand Training SilkPerformer Results Analysis and Correlation Course School Subscription	876-001072		\$ 300.00	
On-demand Training SilkPerformer Modeling and Implementing Load Tests Course School Subscription	876-001073		\$ 300.00	
On-demand Training Visual COBOL for Eclipse School Subscription	876-001074		\$ 600.00	
On-demand Training Visual COBOL for Visual Studio School Subscription	876-001075		\$ 600.00	
On-demand Training COBOL Programming for Business Success School Subscription	876-001077		\$ 200.00	
	Total		ĺ	\$

873-011050

**Part Number** 

Total

1,100.00

Ext. Price

Price

Qty

SUSECon Full Access Academic Pass Single	873-010791	\$ 650.00	
SUSECon Full Access Pass 3-Pack	873-011046	\$ 1,990.00	
SUSECon Full Access Academic Pass 5-Pack	873-010792	\$ 3,000.00	
	Total		\$

Academic 10 Incident Pack - 12x5, Asia Pacific (Zone 1)  Academic 10 Incident Pack - 12x5, Asia Pacific (Zone 2)  Academic 10 Incident Pack - 12x5, Asia Pacific (Zone 3)  Academic 10 Incident Pack - 12x5, EMEA (Zone 1)  Academic 10 Incident Pack - 12x5, EMEA (Zone 2)  Academic 10 Incident Pack - 12x5, EMEA (Zone 2)  Academic 10 Incident Pack - 12x5, EMEA (Zone 2)  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 10 Incident Pack - 24x7, EMEA (Zone 1)  Academic 10 Incident Pack - 24x7, EMEA (Zone 1)  Academic 10 Incident Pack - 24x7, NA  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 12x5, NA  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 12x5, EMEA (Zone 2)  Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 2)  Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)	Part Number  151-003344  151-003929  151-003769  151-003771  151-005691  151-005695  151-005365  151-005365  151-003932  151-00595  151-005969  151-005969  151-005969  151-005969  151-005969  151-005969  151-005694  151-005696  151-005696  151-005696  151-005696  151-005696  151-005696  151-005696  151-005696  151-005696  151-005696  151-005696  151-005696  151-005696  151-005696	Qty	\$ 6,300. \$ 4,400. \$ 4,200. \$ 9,000. \$ 7,800. \$ 5,000. \$ 11,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 13,500. \$ 13,500. \$ 3,600.	000 000 000 000 000 000 000 000
Academic 10 Incident Pack - 12x5, Asia Pacific (Zone 2)  Academic 10 Incident Pack - 12x5, Asia Pacific (Zone 3)  Academic 10 Incident Pack - 12x5, EMEA (Zone 1)  Academic 10 Incident Pack - 12x5, EMEA (Zone 2)  Academic 10 Incident Pack - 12x5, EMEA (Zone 2)  Academic 10 Incident Pack - 12x5, EMEA (Zone 2)  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 10 Incident Pack - 24x7, EMEA (Zone 1)  Academic 10 Incident Pack - 24x7, EMEA (Zone 1)  Academic 10 Incident Pack - 24x7, EMEA (Zone 2)  Academic 10 Incident Pack - 24x7, NA  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 12x5, EMEA (Zone 2)  Academic 20 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 2)  Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 2)  Academic 5 Incident Pack - 12x5, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)	051-003929 051-003769 051-003767 051-003771 051-005691 051-005693 051-005695 051-005367 051-005365 051-005362 051-003932 051-003932 051-005694 051-005696 051-005696 051-005696 051-005696 051-005696 051-005696 051-005696 051-005696 051-005696 051-005696 051-005696 051-005696 051-005696 051-005696 051-005696 051-005696 051-005696 051-005696		\$ 4,400. \$ 4,200. \$ 9,000. \$ 7,800. \$ 5,000. \$ 6,200. \$ 11,000. \$ 12,000. \$ 13,500. \$ 13,500. \$ 13,500. \$ 13,500.	000 000 000 000 000 000 000 000
Academic 10 Incident Pack - 12x5, Asia Pacific (Zone 3)  Academic 10 Incident Pack - 12x5, EMEA (Zone 1)  Academic 10 Incident Pack - 12x5, EMEA (Zone 2)  Academic 10 Incident Pack - 12x5, NA  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 10 Incident Pack - 24x7, EMEA (Zone 1)  Academic 10 Incident Pack - 24x7, EMEA (Zone 1)  Academic 10 Incident Pack - 24x7, EMEA (Zone 2)  Academic 10 Incident Pack - 24x7, NA  Academic 10 Incident Pack - 24x7, NA  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 12x5, NA  Academic 20 Incident Pack - 12x5, NA  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, NA  Academic 20 Incident Pack - 24x7, NA  Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack -	051-003930 051-003769 051-003767 051-003767 051-005691 051-005693 051-005695 051-005365 051-005365 051-003928 051-003932 051-003772 051-005692 051-005694 051-005696 051-003768 051-003768 051-003768 051-003768 051-003768 051-003768 051-003768 051-003768 051-005366 051-005364 051-005361		\$ 4,200. \$ 9,000. \$ 7,800. \$ 5,000. \$ 8,800. \$ 5,900. \$ 11,000. \$ 9,800. \$ 7,000. \$ 12,000. \$ 9,500. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 13,500. \$ 13,500. \$ 15,000.	000
Academic 10 Incident Pack - 12x5, EMEA (Zone 1)  Academic 10 Incident Pack - 12x5, EMEA (Zone 2)  Academic 10 Incident Pack - 12x5, NA  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 10 Incident Pack - 24x7, EMEA (Zone 1)  Academic 10 Incident Pack - 24x7, EMEA (Zone 2)  Academic 10 Incident Pack - 24x7, NA  Academic 10 Incident Pack - 24x7, NA  Academic 10 Incident Pack - 24x7, NA  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 12x5, NA  Academic 20 Incident Pack - 12x5, NA  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, NA  Academic 20 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)	051-003769 051-003767 051-003771 051-005691 051-005693 051-005695 051-005367 051-005362 051-003928 051-003931 051-003932 051-003772 051-005692 051-005694 051-003768 051-003768 051-003768 051-003768 051-003768 051-003768 051-005366 051-005366 051-005366 051-005364		\$ 9,000. \$ 7,800. \$ 5,000. \$ 8,800. \$ 6,200. \$ 11,000. \$ 9,800. \$ 7,000. \$ 12,000. \$ 9,500. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 13,500. \$ 13,500. \$ 15,000.	000
Academic 10 Incident Pack - 12x5, EMEA (Zone 2)  Academic 10 Incident Pack - 12x5, NA  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 10 Incident Pack - 24x7, EMEA (Zone 1)  Academic 10 Incident Pack - 24x7, NA  Academic 10 Incident Pack - 24x7, NA  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 12x5, NA  Academic 20 Incident Pack - 24x7, Naia Pacific (Zone 1)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, Naia Pacific (Zone 3)  Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 2)  Academic 5 Incident Pack - 12x5, NA  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 7 Incident Pack - 24x7, EMEA (Zone 2)  Academic 8 Incident Pack - 24x7, EMEA (Zone 2)  Academic 8 Incident Pack - 24x7, EMEA (Zone 1)  Academic Novell ZMM Consulting (EMEA Zone 1) Promotion: up to 2 days (16 hours) of Sr Consultant incl. Reasonable travel costs	051-003767 051-003767 051-005691 051-005693 051-005367 051-005365 051-005365 051-003928 051-003931 051-003932 051-003772 051-005692 051-005694 051-003768 051-003768 051-003768 051-003768 051-003768 051-003768 051-003768 051-003768 051-005366 051-005366 051-005364 051-005361		\$ 7,800. \$ 5,000. \$ 8,800. \$ 6,200. \$ 5,900. \$ 11,000. \$ 9,800. \$ 7,000. \$ 12,000. \$ 8,600. \$ 9,500. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 13,500. \$ 13,500. \$ 13,500. \$ 13,500.	000 000 000 000 000 000 000 000
Academic 10 Incident Pack - 12x5, NA  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 10 Incident Pack - 24x7, EMEA (Zone 1)  Academic 10 Incident Pack - 24x7, NA  Academic 10 Incident Pack - 24x7, NA  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 12x5, NA  Academic 20 Incident Pack - 12x5, NA  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, NA  Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, NA  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, NA  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, NA  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, NA  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, NA  Academic Novell ZMM Consulting (EMEA Zone 1) Promotion: up to 2 days (16 hours) of Sr Consultant incl. Reasonable travel costs	051-003771 051-005691 051-005693 051-005695 051-005367 051-005365 051-003928 051-003932 051-003772 051-005692 051-005694 051-005696 051-003768 051-003768 051-003768 051-003768 051-005366 051-005366 051-005366 051-005366		\$ 5,000. \$ 8,800. \$ 6,200. \$ 5,900. \$ 11,000. \$ 9,800. \$ 7,000. \$ 12,000. \$ 8,600. \$ 9,500. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 13,500. \$ 12,000.	000
Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 10 Incident Pack - 24x7, EMEA (Zone 1)  Academic 10 Incident Pack - 24x7, EMEA (Zone 2)  Academic 10 Incident Pack - 24x7, NA  OE  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 12x5, NA  Academic 20 Incident Pack - 12x5, NA  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, NA  Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, NA  Academic 5 Incident Pack - 12x5, NA  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 7 Incident Pack - 24x7, EMEA (Zone 2)  Academic 8 Incident Pack - 24x7, EMEA (Zone 1)  Academic 8 Incident Pack - 24x7, EMEA (Zone 2)  Academic 8 Incident Pack - 24x7, EMEA (Zone 1)  Academic 8 Incident Pack - 24x7, EMEA (Zone 2)  Academic 8 Incident Pack - 24x7, EMEA (Zone 2)  Academic 9 Incident Pack -	051-005691 051-005693 051-005695 051-005367 051-005365 051-003928 051-003931 051-003932 051-003772 051-005694 051-005696 051-003768 051-003768 051-003766 051-005366 051-005366 051-005366 051-005366		\$ 8,800. \$ 6,200. \$ 5,900. \$ 11,000. \$ 9,800. \$ 7,000. \$ 12,000. \$ 8,600. \$ 9,500. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 13,500. \$ 4,500. \$ 2,600. \$ 5,500.	000 000 000 000 000 000 000 000
Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 10 Incident Pack - 24x7, EMEA (Zone 1)  Academic 10 Incident Pack - 24x7, EMEA (Zone 2)  Academic 10 Incident Pack - 24x7, EMEA (Zone 2)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 12x5, NA  Academic 20 Incident Pack - 12x5, NA  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Naia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, NA  Ostademic 20 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, NA  Academic 5 Incident Pack - 12x5, NA  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 7 Incident Pack - 24x7, EMEA (Zone 2)  Academic 8 Incident Pack - 24x7, EMEA (Zone 1)  Academic 8 Incident Pack - 24x7, EMEA (Zone 2)  Academic 8 Incident Pack - 24x7, EMEA (Zone 1)  Academic 8 Incident Pack - 24x7, EMEA (Zone 2)  Academic 9 Incident Pack - 24x7, EMEA (Zone 2)	051-005693 051-005695 051-005367 051-005365 051-005362 051-003928 051-003931 051-003772 051-005692 051-005694 051-005696 051-005768 051-003770 051-005366 051-005366 051-005364 051-005361		\$ 6,200. \$ 5,900. \$ 11,000. \$ 9,800. \$ 7,000. \$ 12,000. \$ 8,600. \$ 9,500. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 12,000.	000
Academic 10 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 10 Incident Pack - 24x7, EMEA (Zone 1)  Academic 10 Incident Pack - 24x7, EMEA (Zone 2)  Academic 10 Incident Pack - 24x7, EMEA (Zone 2)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 12x5, NA  Academic 20 Incident Pack - 12x5, NA  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, NA  Ostademic 20 Incident Pack - 24x7, NA  Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 2)  Academic 5 Incident Pack - 12x5, NA  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)	051-005367 051-005365 051-005362 051-003928 051-003931 051-003972 051-003772 051-005692 051-005694 051-005696 051-003768 051-003766 051-003770 051-005364 051-005364 051-005361		\$ 11,000. \$ 9,800. \$ 7,000. \$ 12,000. \$ 8,600. \$ 8,200. \$ 17,000. \$ 12,000. \$ 12,000. \$ 12,000. \$ 13,500. \$ 4,500. \$ 2,600. \$ 5,500.	000 000 000 000 000 000 000 000 000 00
Academic 10 Incident Pack - 24x7, EMEA (Zone 2)  Academic 20 Incident Pack - 24x7, NA  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 12x5, NA  Academic 20 Incident Pack - 12x5, NA  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, NA  Ostademic 20 Incident Pack - 24x7, NA  Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 2)  Academic 5 Incident Pack - 12x5, NA  Academic 5 Incident Pack - 12x5, NA  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 7 Incident Pack - 24x7, EMEA (Zone 2)  Academic 8 Incident Pack - 24x7, EMEA (Zone 2)  Academic 8 Incident Pack - 24x7, EMEA (Zone 2)  Academic 8 Incident Pack - 24x7, EMEA (Zone 2)  Academic 8 Incident Pack - 24x7, EMEA (Zone 2)  Academic 8 Incident Pack - 24x7, EMEA (Zone 2)  Academic 8 Incident Pack - 24x7, EMEA (Zone 2)  Academic 8 Incident Pack - 24x7, EMEA (Zone 2)  Academic 8 Incident Pack - 24x7, EMEA (Zone 2)  Academic 8 Incident Pack - 24x7, EMEA (Zone 2)  Academic 8 Incident Pack - 24x7, EMEA (Zone 2)  Academic 8 Incident Pack - 24x7, EMEA (Zone 2)	051-005365 051-005362 051-003928 051-003931 051-003772 051-005692 051-005694 051-005696 051-005768 051-003768 051-003770 051-005366 051-005364 051-005361		\$ 9,800. \$ 7,000. \$ 12,000. \$ 8,600. \$ 9,500. \$ 12,000. \$ 12,000. \$ 13,500. \$ 4,000. \$ 2,600. \$ 5,500.	000 000 000 000 000 000 000 000 000 00
Academic 10 Incident Pack - 24x7, NA  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 12x5, NA  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, NA  Academic 20 Incident Pack - 24x7, NA  O5  Academic 20 Incident Pack - 24x7, NA  O5  Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 2)  Academic 5 Incident Pack - 12x5, NA  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, NA  Academic Novell ZMM Consulting (EMEA Zone 1) Promotion: up to 2 days (16 hours) of Sr Consultant incl. Reasonable travel costs	051-005362 051-003928 051-003931 051-003932 051-003772 051-005692 051-005694 051-005696 051-003768 051-003766 051-003770 051-005364 051-005364 051-005361		\$ 7,000. \$ 12,000. \$ 8,600. \$ 9,500. \$ 17,000. \$ 12,000. \$ 13,500. \$ 4,500. \$ 2,600. \$ 5,500.	000 000 000 000 000 000 000 000 000 00
Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 12x5, NA  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, NA  Ostacemic 20 Incident Pack - 24x7, NA  Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 2)  Academic 5 Incident Pack - 12x5, EMEA (Zone 2)  Academic 5 Incident Pack - 12x5, NA  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, NA  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, NA  Academic Novell ZMM Consulting (EMEA Zone 1) Promotion: up to 2 days (16 hours) of Sr Consultant incl. Reasonable travel costs	051-003928 051-003931 051-003932 051-003772 051-005692 051-005694 051-005696 051-005363 051-003766 051-003770 051-005366 051-005364 051-005361		\$ 12,000. \$ 8,600. \$ 9,500. \$ 17,000. \$ 12,000. \$ 13,500. \$ 4,000. \$ 2,600. \$ 5,500.	000 000 000 000 000 000 000 000 000 00
Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 12x5, NA  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Naia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, NA  Academic 20 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 2)  Academic 5 Incident Pack - 12x5, NA  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, NA  Academic Novell ZMM Consulting (EMEA Zone 1) Promotion: up to 2 days (16 hours) of Sr Consultant incl. Reasonable travel costs	051-003931 051-003932 051-003772 051-005692 051-005694 051-005696 051-003768 051-003768 051-003770 051-005364 051-005361		\$ 8,600. \$ 8,200. \$ 9,500. \$ 17,000. \$ 12,000. \$ 13,500. \$ 4,500. \$ 2,600. \$ 5,500.	000 000 000 000 000 000 000 000 000 00
Academic 20 Incident Pack - 12x5, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 12x5, NA  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, NA  Academic 20 Incident Pack - 24x7, NA  O5  Academic 20 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 2)  Academic 5 Incident Pack - 12x5, EMEA (Zone 2)  Academic 5 Incident Pack - 12x5, NA  O5  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, NA  Academic Novell ZMM Consulting (EMEA Zone 1) Promotion: up to 2 days (16 hours) of Sr Consultant incl. Reasonable travel costs	051-003932 051-003772 051-005692 051-005694 051-005696 051-003768 051-003766 051-003770 051-005364 051-005361 017-000292 051-005048		\$ 8,200. \$ 9,500. \$ 17,000. \$ 12,000. \$ 13,500. \$ 4,500. \$ 4,000. \$ 2,600. \$ 5,500.	000 000 000 000 000 000 000 000 000 00
Academic 20 Incident Pack - 12x5, NA  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, NA  Academic 20 Incident Pack - 24x7, NA  O5  Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 2)  Academic 5 Incident Pack - 12x5, EMEA (Zone 2)  Academic 5 Incident Pack - 12x5, NA  O5  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, NA  O5  Academic Novell ZMM Consulting (EMEA Zone 1) Promotion: up to 2 days (16 hours) of Sr  Consultant incl. Reasonable travel costs	051-003772 051-005692 051-005694 051-005696 051-00363 051-003768 051-003770 051-003766 051-005364 051-005361 017-000292 051-005048		\$ 9,500. \$ 17,000. \$ 12,000. \$ 12,000. \$ 13,500. \$ 4,500. \$ 2,600. \$ 5,500.	00
Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 1)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, NA  Academic 20 Incident Pack - 24x7, NA  O5  Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 2)  Academic 5 Incident Pack - 12x5, EMEA (Zone 2)  Academic 5 Incident Pack - 12x5, NA  O5  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, NA  Academic Novell ZMM Consulting (EMEA Zone 1) Promotion: up to 2 days (16 hours) of Sr Consultant incl. Reasonable travel costs	051-005692 051-005694 051-005696 051-0056363 051-003768 051-003770 051-005366 051-005364 051-005361 017-000292 051-005048		\$ 17,000. \$ 12,000. \$ 12,000. \$ 13,500. \$ 4,500. \$ 4,000. \$ 2,600. \$ 5,500.	000 000 000 000 000 000 000 000
Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 2)  Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, NA  Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 2)  Academic 5 Incident Pack - 12x5, NA  O5  Academic 5 Incident Pack - 12x5, NA  O5  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, NA  Academic Novell ZMM Consulting (EMEA Zone 1) Promotion: up to 2 days (16 hours) of Sr Consultant incl. Reasonable travel costs	051-005694 051-005696 051-005363 051-003768 051-003766 051-003770 051-005366 051-005364 051-005361 017-000292 051-005048		\$ 12,000. \$ 12,000. \$ 13,500. \$ 4,500. \$ 4,000. \$ 2,600. \$ 5,500.	00
Academic 20 Incident Pack - 24x7, Asia Pacific (Zone 3)  Academic 20 Incident Pack - 24x7, NA  Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 2)  Academic 5 Incident Pack - 12x5, NA  Academic 5 Incident Pack - 12x5, NA  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, NA  Academic Novell ZMM Consulting (EMEA Zone 1) Promotion: up to 2 days (16 hours) of Sr Consultant incl. Reasonable travel costs	051-005696 051-005363 051-003768 051-003766 051-003770 051-005366 051-005364 051-005361 017-000292 051-005048		\$ 12,000. \$ 13,500. \$ 4,500. \$ 2,600. \$ 5,500. \$ 5,000.	00
Academic 20 Incident Pack - 24x7, NA  Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 2)  Academic 5 Incident Pack - 12x5, NA  Academic 5 Incident Pack - 12x5, NA  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, NA  Academic Novell ZMM Consulting (EMEA Zone 1) Promotion: up to 2 days (16 hours) of Sr  Consultant incl. Reasonable travel costs	051-005363 051-003768 051-003766 051-003770 051-005366 051-005364 051-005361 017-000292 051-005048		\$ 13,500. \$ 4,500. \$ 4,000. \$ 2,600. \$ 5,500. \$ 5,000.	00
Academic 5 Incident Pack - 12x5, EMEA (Zone 1)  Academic 5 Incident Pack - 12x5, EMEA (Zone 2)  Academic 5 Incident Pack - 12x5, NA  O5  Academic 5 Incident Pack - 12x5, NA  O5  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, NA  O5  Academic Novell ZMM Consulting (EMEA Zone 1) Promotion: up to 2 days (16 hours) of Sr  Consultant incl. Reasonable travel costs	051-003768 051-003766 051-003770 051-005366 051-005364 051-005361 017-000292 051-005048		\$ 4,500. \$ 4,000. \$ 2,600. \$ 5,500. \$ 5,000.	00 00 00 00 00
Academic 5 Incident Pack - 12x5, EMEA (Zone 2)  Academic 5 Incident Pack - 12x5, NA  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, NA  O5  Academic 5 Incident Pack - 24x7, NA  O5  Academic Novell ZMM Consulting (EMEA Zone 1) Promotion: up to 2 days (16 hours) of Sr  Consultant incl. Reasonable travel costs	051-003766 051-003770 051-005366 051-005364 051-005361 017-000292 051-005048		\$ 4,000. \$ 2,600. \$ 5,500. \$ 5,000.	00 00 00 00
Academic 5 Incident Pack - 12x5, NA  Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, NA  O5  Academic 5 Incident Pack - 24x7, NA  O5  Academic Novell ZMM Consulting (EMEA Zone 1) Promotion: up to 2 days (16 hours) of Sr  Consultant incl. Reasonable travel costs	051-003770 051-005366 051-005364 051-005361 017-000292 051-005048		\$ 2,600. \$ 5,500. \$ 5,000.	00 00 00
Academic 5 Incident Pack - 24x7, EMEA (Zone 1)  Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, NA  O5  Academic Novell ZMM Consulting (EMEA Zone 1) Promotion: up to 2 days (16 hours) of Sr  Consultant incl. Reasonable travel costs	051-005366 051-005364 051-005361 017-000292 051-005048		\$ 5,500. \$ 5,000.	00
Academic 5 Incident Pack - 24x7, EMEA (Zone 2)  Academic 5 Incident Pack - 24x7, NA  O5  Academic Novell ZMM Consulting (EMEA Zone 1) Promotion: up to 2 days (16 hours) of Sr  Consultant incl. Reasonable travel costs	051-005364 051-005361 017-000292 051-005048		\$ 5,000.	00
Academic 5 Incident Pack - 24x7, NA 05 Academic Novell ZMM Consulting (EMEA Zone 1) Promotion: up to 2 days (16 hours) of Sr Consultant incl. Reasonable travel costs 01	051-005361 017-000292 051-005048			
Academic Novell ZMM Consulting (EMEA Zone 1) Promotion: up to 2 days (16 hours) of Sr Consultant incl. Reasonable travel costs	017-000292 051-005048		5,000.	
Consultant incl. Reasonable travel costs 01	051-005048		•	
			\$ 3,000.	00
			\$ 880.	00
	051-003922		\$ 8,100.	00
Additional 10 Incidents (40 hours) of Support Engineer time - AP Zone 3	051-003927		\$ 9,800.	00
	051-003926		\$ 19,600.	00
Additional 40 hours of Support Engineer time - Canada 05	051-005614		\$ 16,000.	00
Advantage Incident 10 Pack - AP Zone 1 Renewal 05	051-004010		\$ 21,800.	00
Advantage Incident 10 Pack - Asia Pacific Zone 1 Initial	051-004010-I		\$ 21,800.	00
Advantage Incident 10 Pack - EMEA Zone 1 Initial 05	051-004793-I		\$ 27,500.	00
	051-004793		\$ 27,500.	
	051-004110-l		\$ 18,300.	
	051-004110		\$ 18,300.	
ů .	051-004837-I		\$ 27,500. \$ 27,500.	
	051-004837 051-003916-I		\$ 27,500. \$ 13,500.	
0	051-003916-1		\$ 13,500.	
	051-003910 051-002110-I		\$ 24,000.	
	051-002110		\$ 24,000.	
	051-004792-I		\$ 14,400.	
	051-004792		\$ 14,400.	
	051-004794-I		\$ 9,700.	
	051-004794		\$ 9,700.	
	051-004838-I		\$ 14,400.	
	051-004838		\$ 14,400.	00
·	051-002111-I		\$ 7,500.	00
	051-002111		\$ 7,500.	00
Assigned Support Engineer (Data Center) - Asia Pacific Zone 1 Initial 05	)51-005467-I		\$ 58,000.	00
Assigned Support Engineer (Data Center) - Asia Pacific Zone 1 Renewal	051-005467		\$ 58,000.	00
	051-005466-I		\$ 41,000.	
	051-005466		\$ 41,000.	
	051-005465-I		\$ 34,000.	
	051-005465		\$ 34,000.	
	051-005471-I		\$ 27,000.	
3 11 ( 11 )	051-005471		\$ 27,000.	
	051-005485-I		\$ 61,000.	
	051-005485		\$ 61,000.	
	051-005482-I		\$ 74,000.	
	051-005482		\$ 74,000.	
	051-005478-I		\$ 54,000. \$ 54,000.	
	051-005478 051-005474-I		\$ 54,000. \$ 68,000.	

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Assigned Support Engineer (Data Center) - EMEA Zone 3 Renewal	051-005474	\$ 68,000.00
Assigned Support Engineer (Data Center) - EMEA Zone 4 Initial	051-005457-I	\$ 27,000.00
Assigned Support Engineer (Data Center) - EMEA Zone 4 Renewal	051-005457	\$ 27,000.00
Assigned Support Engineer (Data Center) - US Initial	051-005489-I	\$ 61,000.00
Assigned Support Engineer (Data Center) - US Renewal	051-005489	\$ 61,000.00
Assigned Support Engineer (F&P,Coll, EM,IG) - Canada Initial	051-002720-l	\$ 61,000.00
Assigned Support Engineer (F&P,Coll, EM,IG) - Canada Renewal	051-002720	\$ 61,000.00
Assigned Support Engineer (F&P,Coll, EM,IG) - US Initial	051-002114-l	\$ 61,000.00
Assigned Support Engineer (F&P,Coll, EM,IG) - US Renewal	051-002114	\$ 61,000.00
Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Initial	051-003341-l	\$ 58,000.00
Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Renewal	051-003341	\$ 58,000.00
Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Initial	051-003921-I	\$ 41,000.00
Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Renewal	051-003921	\$ 41,000.00
Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Initial	051-003924-I	\$ 34,000.00
Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal	051-003924	\$ 34,000.00
Assigned Support Engineer (F&P,Coll,EM,IG) - Brazil Zone 1 Renewal	051-002380	\$ 27,000.00
Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial	051-001316-I	\$ 74,000.00
Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Renewal	051-001316	\$ 74,000.00
Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial	051-003761-l	\$ 54,000.00
	051-003761	\$ 54,000.00
Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal	051-003701 051-004798-I	
Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial		\$ 68,000.00
Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal	051-004798	\$ 68,000.00
Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 4 Initial	051-005058-I	\$ 27,000.00
Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 4 Renewal	051-005058	\$ 27,000.00
Assigned Support Engineer (FP,Coll,EM,IG) - Brazil Zone 1 Initial	051-002380-l	\$ 27,000.00
Assigned Support Engineer (IAS) - Brazil Zone 1 initial	051-004750-l	\$ 27,000.00
Assigned Support Engineer (IAS) - Brazil Zone 1 Renewal	051-004750	\$ 27,000.00
Assigned Support Engineer (IAS) - EMEA (Zone 4) Renewal	051-005061	\$ 27,000.00
Assigned Support Engineer (IAS) - EMEA Zone 1 Renewal	051-004695	\$ 74,000.00
Assigned Support Engineer (IAS) - EMEA Zone 2 Renewal	051-004696	\$ 54,000.00
Assigned Support Engineer (IAS) - EMEA Zone 3 Renewal	051-004797	\$ 68,000.00
Assigned Support Engineer (IAS) - EMEA, Zone 1 initial	051-004695-I	\$ 74,000.00
Assigned Support Engineer (IAS) - EMEA, Zone 2 initial	051-004696-I	\$ 54,000.00
Assigned Support Engineer (IAS) - EMEA, Zone 3 initial	051-004797-I	\$ 68,000.00
Assigned Support Engineer (IAS) - US Renewal	051-004644	\$ 61,000.00
Assigned Support Engineer (IAS) -Asia Pacific Zone 1 initial	051-004736-I	\$ 58,000.00
	051-004736	\$ 58,000.00
Assigned Support Engineer (IAS) -Asia Pacific Zone 1 Renewal	051-004730 051-004729-I	\$ 41,000.00
Assigned Support Engineer (IAS) -Asia Pacific Zone 2 initial	+	
Assigned Support Engineer (IAS) -Asia Pacific Zone 2 Renewal	051-004729	, , , , , , , , , , , , , , , , , , , ,
Assigned Support Engineer (IAS) -Asia Pacific Zone 3 initial	051-004730-I	\$ 34,000.00
Assigned Support Engineer (IAS) -Asia Pacific Zone 3 Renewal	051-004730	\$ 34,000.00
Assigned Support Engineer (IAS) -Canada Renewal	051-004669	\$ 61,000.00
Assigned Support Engineer (IAS)-Canada initial	051-004669-I	\$ 61,000.00
Assigned Support Engineer (IAS)-US initial	051-004644-I	\$ 61,000.00
Assigned Support Engineer (Workload Management) - Asia Pacific Zone 1 Initial	051-005591-l	\$ 58,000.00
Assigned Support Engineer (Workload Management) - Asia Pacific Zone 1 Renewal	051-005591	\$ 58,000.00
Assigned Support Engineer (Workload Management) - Asia Pacific Zone 2 Initial	051-005572-l	\$ 41,000.00
Assigned Support Engineer (Workload Management) - Asia Pacific Zone 2 Renewal	051-005572	\$ 41,000.00
Assigned Support Engineer (Workload Management) - Asia Pacific Zone 3 Initial	051-005571-l	\$ 34,000.00
Assigned Support Engineer (Workload Management) - Asia Pacific Zone 3 Renewal	051-005571	\$ 34,000.00
Assigned Support Engineer (Workload Management) - Brazil Zone 1 Initial	051-005581-l	\$ 27,000.00
Assigned Support Engineer (Workload Management) - Brazil Zone 1 Renewal	051-005581	\$ 27,000.00
Assigned Support Engineer (Workload Management) - Canada Initial	051-005579-I	\$ 61,000.00
Assigned Support Engineer (Workload Management) - Canada Renewal	051-005579	\$ 61,000.00
Assigned Support Engineer (Workload Management) - EMEA Zone 1 Initial	051-005597-I	\$ 74,000.00
Assigned Support Engineer (Workload Management) - EMEA Zone 1 Initial  Assigned Support Engineer (Workload Management) - EMEA Zone 1 Renewal	051-005597	\$ 74,000.00
Assigned Support Engineer (Workload Management) - EMEA Zone 1 Renewal Assigned Support Engineer (Workload Management) - EMEA Zone 2 Initial	051-005597 051-005575-I	\$ 74,000.00
	051-005575	\$ 54,000.00
Assigned Support Engineer (Workload Management) - EMEA Zone 2 Renewal		· · · · · · · · · · · · · · · · · · ·
Assigned Support Engineer (Workload Management) - EMEA Zone 3 Initial	051-005570-I	
Assigned Support Engineer (Workload Management) - EMEA Zone 3 Renewal	051-005570	\$ 68,000.00
Assigned Support Engineer (Workload Management) - EMEA Zone 4 Initial	051-005566-I	\$ 27,000.00
Assigned Support Engineer (Workload Management) - EMEA Zone 4 Renewal	051-005566	\$ 27,000.00
Assigned Support Engineer (Workload Management) - US Initial	051-005594-I	\$ 61,000.00
Assigned Support Engineer (Workload Management) - US Renewal	051-005594	\$ 61,000.00
Data Center Consulting Custom Developer (Remote Only)	051-005616	\$ 56,000.00
	051-005616 051-005618	\$ 56,000.00 \$ 130.00
Data Center Consulting Custom Developer (Remote Only)		· · · · · · · · · · · · · · · · · · ·
Data Center Consulting Custom Developer (Remote Only) Data Center Prepaid Services - 12-months EMEA	051-005618	\$ 130.00
Data Center Consulting Custom Developer (Remote Only)  Data Center Prepaid Services - 12-months EMEA  Dedicated Support Engineer (Data Center) - Asia Pacific Zone 1 Initial	051-005618 051-005464-I	\$ 130.00 \$ 324,000.00

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Dedicated Support Engineer (Data Center) - Asia Pacific Zone 3 Initial	051-005462-I	\$ 174,000.00
Dedicated Support Engineer (Data Center) - Asia Pacific Zone 3 Renewal	051-005462	\$ 174,000.00
Dedicated Support Engineer (Data Center) - Brazil Zone 1 Initial	051-005469-l	\$ 152,000.00
Dedicated Support Engineer (Data Center) - Brazil Zone 1 Renewal	051-005469	\$ 152,000.00
Dedicated Support Engineer (Data Center) - Canada Initial	051-005483-l	\$ 340,000.00
Dedicated Support Engineer (Data Center) - Canada Renewal	051-005483	\$ 340,000.00
Dedicated Support Engineer (Data Center) - EMEA Zone 1 Initial	051-005480-l	\$ 373,000.00
Dedicated Support Engineer (Data Center) - EMEA Zone 1 Renewal	051-005480	\$ 373,000.00
Dedicated Support Engineer (Data Center) - EMEA Zone 2 Initial	051-005476-l	\$ 327,000.00
Dedicated Support Engineer (Data Center) - EMEA Zone 2 Renewal	051-005476	\$ 327,000.00
Dedicated Support Engineer (Data Center) - EMEA Zone 3 Initial	051-005473-I	\$ 343,000.00
Dedicated Support Engineer (Data Center) - EMEA Zone 3 Renewal	051-005473	\$ 343,000.00
	051-005475 051-005455-I	\$ 152,000.00
Dedicated Support Engineer (Data Center) - EMEA Zone 4 Initial		
Dedicated Support Engineer (Data Center) - EMEA Zone 4 Renewal	051-005455	
Dedicated Support Engineer (Data Center) - US Initial	051-005487-I	\$ 340,000.00
Dedicated Support Engineer (Data Center) - US Renewal	051-005487	\$ 340,000.00
Dedicated Support Engineer (F&P,Coll, EM)- Canada initial	051-005080-l	\$ 340,000.00
Dedicated Support Engineer (F&P,Coll, EM,IG) - Canada Renewal	051-005080	\$ 340,000.00
Dedicated Support Engineer (F&P,Coll, EM,IG) - US Initial	051-002116-l	\$ 340,000.00
Dedicated Support Engineer (F&P,Coll, EM,IG) - US Renewal	051-002116	\$ 340,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Initial	051-001610-l	\$ 324,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Renewal	051-001610	\$ 324,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Initial	051-002250-l	\$ 225,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Renewal	051-002250	\$ 225,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Initial	051-001673-I	\$ 174,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal	051-001673	\$ 174,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - Brazil Zone 1 Renewal	051-002386	
Dedicated Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial	051-000171-I	\$ 373,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Renewal	051-000171	\$ 373,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial	051-003759-l	\$ 327,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal	051-003759	\$ 327,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial	051-004802-l	\$ 343,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal	051-004802	\$ 343,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 4 Initial	051-005060-l	\$ 152,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 4 Renewal	051-005060	\$ 152,000.00
Dedicated Support Engineer (FP,Coll,EM,IG) - Brazil Zone 1 Initial	051-002386-l	\$ 152,000.00
Dedicated Support Engineer (IAS) - Asia Pacific Zone 1 initial	051-004731-I	\$ 324,000.00
Dedicated Support Engineer (IAS) - Asia Pacific Zone 1 Renewal	051-004731	\$ 324,000.00
	051-004732-I	\$ 225,000.00
Dedicated Support Engineer (IAS) - Asia Pacific Zone 2 initial		· ' '
Dedicated Support Engineer (IAS) - Asia Pacific Zone 2 Renewal	051-004732	
Dedicated Support Engineer (IAS) - Asia Pacific Zone 3 initial	051-004733-I	\$ 174,000.00
Dedicated Support Engineer (IAS) - Asia Pacific Zone 3 Renewal	051-004733	\$ 174,000.00
Dedicated Support Engineer (IAS) - Brazil Zone 1 initial	051-004751-l	\$ 152,000.00
Dedicated Support Engineer (IAS) - Brazil Zone 1 Renewal	051-004751	\$ 152,000.00
Dedicated Support Engineer (IAS) - Canada Renewal	051-005081	\$ 340,000.00
Dedicated Support Engineer (IAS) - EMEA Zone 1 Renewal	051-004698	\$ 373,000.00
Dedicated Support Engineer (IAS) - EMEA Zone 2 Renewal	051-004701	\$ 327,000.00
Dedicated Support Engineer (IAS) - EMEA Zone 3 Renewal	051-004801	\$ 343,000.00
Dedicated Support Engineer (IAS) - EMEA, Zone 1 initial	051-004698-I	\$ 373,000.00
Dedicated Support Engineer (IAS) - EMEA, Zone 2 initial	051-004701-I	\$ 327,000.00
Dedicated Support Engineer (IAS) - EMEA, Zone 3 initial	051-004801-I	\$ 343,000.00
Dedicated Support Engineer (IAS) - US Renewal	051-004650	\$ 340,000.00
	051-004650 051-005081-l	\$ 340,000.00
Dedicated Support Engineer (IAS) - Canada initial		
Dedicated Support Engineer (IAS)- EMEA (Zone 4) Renewal	051-005063	\$ 152,000.00
Dedicated Support Engineer (IAS)- US initial	051-004650-I	\$ 340,000.00
Dedicated Support Engineer (Workload Management) - Asia Pacific Zone 1 Initial	051-005588-I	\$ 324,000.00
Dedicated Support Engineer (Workload Management) - Asia Pacific Zone 1 Renewal	051-005588	\$ 324,000.00
Dedicated Support Engineer (Workload Management) - Asia Pacific Zone 2 Initial	051-005583-I	\$ 225,000.00
Dedicated Support Engineer (Workload Management) - Asia Pacific Zone 2 Renewal	051-005583	\$ 225,000.00
Dedicated Support Engineer (Workload Management) - Asia Pacific Zone 3 Initial	051-005587-I	\$ 174,000.00
Dedicated Support Engineer (Workload Management) - Asia Pacific Zone 3 Renewal	051-005587	\$ 174,000.00
Dedicated Support Engineer (Workload Management) - Brazil Zone 1 Initial	051-005582-I	\$ 152,000.00
Dedicated Support Engineer (Workload Management) - Brazil Zone 1 Renewal	051-005582	\$ 152,000.00
	051-005563-I	· ' '
Dedicated Support Engineer (Workload Management) - Canada Initial	051-005563	\$ 340,000.00 \$ 340,000.00
Dedicated Support Engineer (Workload Management) - Canada Renewal	UD 1-000063	.540 000 001
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Dedicated Support Engineer (Workload Management) - EMEA Zone 1 Initial  Dedicated Support Engineer (Workload Management) - EMEA Zone 1 Renewal	051-005598-I 051-005598	\$ 373,000.00 \$ 373,000.00

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Dedicated Support Engineer (Workload Management) - EMEA Zone 2 Initial	051-005577-I	\$ 327,000.00
Dedicated Support Engineer (Workload Management) - EMEA Zone 2 Renewal	051-005577	\$ 327,000.00
Dedicated Support Engineer (Workload Management) - EMEA Zone 3 Initial	051-005569-I	\$ 343,000.00
Dedicated Support Engineer (Workload Management) - EMEA Zone 3 Renewal	051-005569	\$ 343,000.00
Dedicated Support Engineer (Workload Management) - EMEA Zone 4 Initial	051-005564-I	\$ 152,000.00
Dedicated Support Engineer (Workload Management) - EMEA Zone 4 Renewal	051-005564	\$ 152,000.00
Dedicated Support Engineer (Workload Management) - US Initial	051-005584-I	\$ 340,000.00
Dedicated Support Engineer (Workload Management) - US Renewal	051-005584	\$ 340,000.00
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File & Networking Services Consulting Custom Developer (Remote Only)	051-005630	\$ 56,000.00
FP,COLL,EM,IG Prepaid Services 12-months EMEA	051-005055	\$ 130.00
IAS Consulting Custom Developer (Remote Only)	051-005641	\$ 56,000.00
IAS Prepaid Services - 12-months EMEA	051-005643	\$ 130.00
	MNTREINSTATEFE	
Maintenance Reinstatement Fee	Е	Varies
Micro Focus Partner-Technical Support Incidents 10-Pack, 12x5	051-005187	\$ 4,500.00
Micro Focus Partner-Technical Support Incidents 10-Pack, 24x7	051-005190	\$ 6,500.00
Micro Focus Partner-Technical Support Incidents 3-Pack, 12x5	051-005185	\$ 1,350.00
Micro Focus Partner-Technical Support Incidents 3-Pack, 24x7	051-005188	\$ 1,950.00
Micro Focus Partner-Technical Support Incidents 5-Pack, 12x5	051-005186	\$ 2.250.00
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Micro Focus Partner-Technical Support Incidents 5-Pack, 24x7	051-005189	\$ 3,250.00
Novell NetWare Premium Lifeline Support	877-008323	\$ 3,500.00
Onsite Local Engineer 1 Day - Brazil (Zone 1)	051-002374	\$ 600.00
Onsite Support 1 day (8 hours) -Travel Expenses Extra - N America	051-002113	\$ 2,200.00
Onsite Support: 1 day (8 hours) -Travel Expenses extra, emergency, holidays, w/e - N.		
America	051-004004	\$ 3,300.00
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Onsite Support: Premium Support Engineer (+ Travel Expenses) - Asia Pacific (Zone 1)	051-001602	Varies
Choice Support 1 formatin Support Engineer (1 Travel Expenses) Field 1 delite (Edite 1)	90.00.002	T unios
One it a Command Department Command Franciscon (v. Tarvol Franciscon )	054 002248	Verice
Onsite Support: Premium Support Engineer (+ Travel Expenses) - Asia Pacific (Zone 2)	051-002248	Varies
Onsite Support: Premium Support Engineer (+ Travel Expenses) - Asia Pacific (Zone 3)	051-001665	Varies
Onsite Support: Premium Support Engineer + (Travel Expenses extra) Canada	051-001909	\$ 1,740.00
Onsite Support: Premium Support Engineer + (Travel Expenses Extra) EMEA	051-000169	Varies
Primary Support Engineer (Data Center) - Asia Pacific Zone 1 Initial	051-005460-l	\$ 113,000.00
Primary Support Engineer (Data Center) - Asia Pacific Zone 1 Renewal	051-005460	\$ 113,000.00
	051-005459-I	\$ 84,000.00
Primary Support Engineer (Data Center) - Asia Pacific Zone 2 Initial		· · · · · ·
Primary Support Engineer (Data Center) - Asia Pacific Zone 2 Renewal	051-005459	\$ 84,000.00
Primary Support Engineer (Data Center) - Asia Pacific Zone 3 Initial	051-005458-l	\$ 64,000.00
Primary Support Engineer (Data Center) - Asia Pacific Zone 3 Renewal	051-005458	\$ 64,000.00
Primary Support Engineer (Data Center) - Brazil Zone 1 Initial	051-005470-l	\$ 50,000.00
Primary Support Engineer (Data Center) - Brazil Zone 1 Renewal	051-005470	\$ 50,000.00
Primary Support Engineer (Data Center) - Canada Initial	051-005484-I	\$ 126,000.00
Primary Support Engineer (Data Center) - Canada Renewal	051-005484	\$ 126,000.00
Primary Support Engineer (Data Center) - EMEA Zone 4 Initial	051-005456-I	\$ 50,000.00
	051-005456	\$ 50,000.00
Primary Support Engineer (Data Center) - EMEA Zone 4 Renewal		, ,
Primary Support Engineer (Data Center) - US Initial	051-005488-I	\$ 126,000.00
Primary Support Engineer (Data Center) - US Renewal	051-005488	\$ 126,000.00
Primary Support Engineer (F&P,Coll, EM,IG) - Canada Initial	051-001913-I	\$ 126,000.00
Primary Support Engineer (F&P,Coll, EM,IG) - Canada Renewal	051-001913	\$ 126,000.00
Primary Support Engineer (F&P,Coll, EM,IG) - US Initial	051-002115-I	\$ 126,000.00
Primary Support Engineer (F&P,Coll, EM,IG) - US Renewal	051-002115	\$ 126,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Initial	051-001606-I	\$ 113,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Renewal	051-001606	\$ 113,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Initial	051-002249-I	\$ 84,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Renewal	051-002249	\$ 84,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Initial	051-001669-I	\$ 64,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal	051-001669	\$ 64,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - Brazil Zone 1 Renewal	051-002383	\$ 50,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial	051-000170-l	\$ 130,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Renewal	051-000170	\$ 130,000.00
	051-003758-I	\$ 114,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial		
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal	051-003758	\$ 114,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial	051-004806-I	\$ 121,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal	051-004806	\$ 121,000.00
	051-004806 051-005059-l	\$ 121,000.00 \$ 50,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal		
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 4 Initial Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 4 Renewal	051-005059-l 051-005059	\$ 50,000.00 \$ 50,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 4 Initial Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 4 Renewal Primary Support Engineer (FP,Coll,EM,IG) - Brazil Zone 1 Initial	051-005059-I 051-005059 051-002383-I	\$ 50,000.00 \$ 50,000.00 \$ 50,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 4 Initial Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 4 Renewal Primary Support Engineer (FP,Coll,EM,IG) - Brazil Zone 1 Initial Primary Support Engineer (IAS) - Asia Pacific Zone 1 initial	051-005059-I 051-005059 051-002383-I 051-004735-I	\$ 50,000.00 \$ 50,000.00 \$ 50,000.00 \$ 113,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 4 Initial Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 4 Renewal Primary Support Engineer (FP,Coll,EM,IG) - Brazil Zone 1 Initial	051-005059-I 051-005059 051-002383-I	\$ 50,000.00 \$ 50,000.00 \$ 50,000.00

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Primary Support Engineer (IAS) - Asia Pacific Zone 2 Renewal	051-004737	\$ 84,000.00
Primary Support Engineer (IAS) - Asia Pacific Zone 3 initial Primary Support Engineer (IAS) - Asia Pacific Zone 3 Renewal	051-004738-l 051-004738	\$ 64,000.00 \$ 64,000.00
Primary Support Engineer (IAS) - Asia Pacific Zoffe 3 Reflewal	051-004753-I	\$ 50.000.00
Primary Support Engineer (IAS) - Brazil Zone 1 Renewal	051-004753	\$ 50,000.00
Primary Support Engineer (IAS) - Canada Renewal	051-004674	\$ 126,000.00
Primary Support Engineer (IAS) - EMEA Zone 1 Renewal	051-004704	\$ 130,000.00
Primary Support Engineer (IAS) - EMEA Zone 2 Renewal	051-004707	\$ 114,000.00
Primary Support Engineer (IAS) - EMEA Zone 3 Renewal	051-004805	\$ 121,000.00
Primary Support Engineer (IAS) - EMEA, Zone 1 initial	051-004704-I	\$ 130,000.00
Primary Support Engineer (IAS) - EMEA, Zone 2 initial	051-004707-I	\$ 114,000.00
Primary Support Engineer (IAS) - EMEA, Zone 3 initial	051-004805-I	\$ 121,000.00
Primary Support Engineer (IAS) - US Renewal	051-004654	\$ 126,000.00
Primary Support Engineer (IAS)- Canada initial	051-004674-I	\$ 126,000.00
Primary Support Engineer (IAS)- EMEA (Zone 4) Renewal	051-005062 051-004654-l	\$ 50,000.00 \$ 126,000.00
Primary Support Engineer (IAS)-US initial Primary Support Engineer (Workload Management) - Asia Pacific Zone 1 Initial	051-005590-l	\$ 113,000.00
Primary Support Engineer (Workload Management) - Asia Pacific Zone 1 Renewal	051-005590	\$ 113,000.00
Primary Support Engineer (Workload Management) - Asia Pacific Zone 2 Initial	051-005593-I	\$ 84,000.00
Primary Support Engineer (Workload Management) - Asia Pacific Zone 2 Renewal	051-005593	\$ 84,000.00
Primary Support Engineer (Workload Management) - Asia Pacific Zone 3 Initial	051-005596-I	\$ 64,000.00
Primary Support Engineer (Workload Management) - Asia Pacific Zone 3 Renewal	051-005596	\$ 64,000.00
Primary Support Engineer (Workload Management) - Brazil Zone 1 Initial	051-005592-I	\$ 50,000.00
Primary Support Engineer (Workload Management) - Brazil Zone 1 Renewal	051-005592	\$ 50,000.00
Primary Support Engineer (Workload Management) - Canada Initial	051-005595-I	\$ 126,000.00
Primary Support Engineer (Workload Management) - Canada Renewal	051-005595	\$ 126,000.00
Primary Support Engineer (Workload Management) - EMEA Zone 1 Initial	051-005589-I	\$ 130,000.00
Primary Support Engineer (Workload Management) - EMEA Zone 1 Renewal	051-005589	\$ 130,000.00
Primary Support Engineer (Workload Management) - EMEA Zone 2 Initial	051-005578-l 051-005578	\$ 114,000.00 \$ 114,000.00
Primary Support Engineer (Workload Management) - EMEA Zone 2 Renewal Primary Support Engineer (Workload Management) - EMEA Zone 4 Initial	051-005578 051-005565-I	\$ 114,000.00
Primary Support Engineer (Workload Management) - EMEA Zone 4 Renewal	051-005565	\$ 50,000.00
Primary Support Engineer (Workload Management) - US Initial	051-005585-I	\$ 126,000.00
Primary Support Engineer (Workload Management) - US Renewal	051-005585	\$ 126,000.00
	051-005481-I	\$ 130,000.00
Primary Support Enineer (Data Center) - EMEA Zone 1 Initial	031-003401-1	
Primary Support Enineer (Data Center) - EMEA Zone 1 Initial  Primary Support Enineer (Data Center) - EMEA Zone 1 Renewal	051-005481	\$ 130,000.00
Primary Support Enineer (Data Center) - EMEA Zone 1 Renewal	051-005481	\$ 130,000.00
Primary Support Enineer (Data Center) - EMEA Zone 1 Renewal Primary Support Enineer (Data Center) - EMEA Zone 2 Initial Primary Support Enineer (Data Center) - EMEA Zone 2 Renewal Primary Support Enineer (Data Center) - EMEA Zone 3 Initial	051-005481 051-005477-I 051-005477 051-005468-I	\$ 130,000.00 \$ 114,000.00 \$ 121,000.00 \$ 121,000.00
Primary Support Enineer (Data Center) - EMEA Zone 1 Renewal Primary Support Enineer (Data Center) - EMEA Zone 2 Initial Primary Support Enineer (Data Center) - EMEA Zone 2 Renewal	051-005481 051-005477-I 051-005477	\$ 130,000.00 \$ 114,000.00 \$ 114,000.00
Primary Support Enineer (Data Center) - EMEA Zone 1 Renewal Primary Support Enineer (Data Center) - EMEA Zone 2 Initial Primary Support Enineer (Data Center) - EMEA Zone 2 Renewal Primary Support Enineer (Data Center) - EMEA Zone 3 Initial	051-005481 051-005477-I 051-005477 051-005468-I	\$ 130,000.00 \$ 114,000.00 \$ 121,000.00 \$ 121,000.00
Primary Support Enineer (Data Center) - EMEA Zone 1 Renewal Primary Support Enineer (Data Center) - EMEA Zone 2 Initial Primary Support Enineer (Data Center) - EMEA Zone 2 Renewal Primary Support Enineer (Data Center) - EMEA Zone 3 Initial Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal  Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 1)	051-005481 051-005477-I 051-005477 051-005468-I 051-005468	\$ 130,000.00 \$ 114,000.00 \$ 114,000.00 \$ 121,000.00 \$ 121,000.00 \$ 25,000.00
Primary Support Enineer (Data Center) - EMEA Zone 1 Renewal Primary Support Enineer (Data Center) - EMEA Zone 2 Initial Primary Support Enineer (Data Center) - EMEA Zone 2 Renewal Primary Support Enineer (Data Center) - EMEA Zone 3 Initial Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal	051-005481 051-005477-I 051-005477 051-005468-I 051-005468	\$ 130,000.00 \$ 114,000.00 \$ 114,000.00 \$ 121,000.00 \$ 121,000.00 \$ 25,000.00
Primary Support Enineer (Data Center) - EMEA Zone 1 Renewal Primary Support Enineer (Data Center) - EMEA Zone 2 Initial Primary Support Enineer (Data Center) - EMEA Zone 2 Renewal Primary Support Enineer (Data Center) - EMEA Zone 3 Initial Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 1) Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 3)	051-005481 051-005477-I 051-005477 051-005468-I 051-005468 051-004337	\$ 130,000.00 \$ 114,000.00 \$ 114,000.00 \$ 121,000.00 \$ 121,000.00 \$ 25,000.00 \$ 23,000.00
Primary Support Enineer (Data Center) - EMEA Zone 1 Renewal Primary Support Enineer (Data Center) - EMEA Zone 2 Initial Primary Support Enineer (Data Center) - EMEA Zone 2 Renewal Primary Support Enineer (Data Center) - EMEA Zone 3 Initial Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 1) Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 3)	051-005481 051-005477-I 051-005477 051-005468-I 051-005468 051-004337 051-004809 051-004811	\$ 130,000.00 \$ 114,000.00 \$ 114,000.00 \$ 121,000.00 \$ 121,000.00 \$ 25,000.00 \$ 23,000.00 \$ 47,000.00
Primary Support Enineer (Data Center) - EMEA Zone 1 Renewal Primary Support Enineer (Data Center) - EMEA Zone 2 Initial Primary Support Enineer (Data Center) - EMEA Zone 2 Renewal Primary Support Enineer (Data Center) - EMEA Zone 3 Initial Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal  Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal  Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 1)  Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 3) Project PSE 3-months EMEA (Zone 3) Scheduled Standby - Asia Pacific (Zone 1)	051-005481 051-005477-I 051-005477 051-005468-I 051-005468 051-004337 051-004809 051-004811 051-001614	\$ 130,000.00 \$ 114,000.00 \$ 114,000.00 \$ 121,000.00 \$ 121,000.00 \$ 25,000.00 \$ 23,000.00 \$ 47,000.00 Varies \$ 1,500.00 Varies
Primary Support Enineer (Data Center) - EMEA Zone 1 Renewal Primary Support Enineer (Data Center) - EMEA Zone 2 Initial Primary Support Enineer (Data Center) - EMEA Zone 2 Renewal Primary Support Enineer (Data Center) - EMEA Zone 3 Initial Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal  Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal  Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 1)  Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 3) Project PSE 3-months EMEA (Zone 3) Scheduled Standby - Asia Pacific (Zone 1) Scheduled Standby (4 hours) - emergency & outside business hours - US Scheduled Standby (4 hours) EMEA Scheduled Standby (4 Hours) US	051-005481 051-005477-I 051-005468-I 051-005468 051-004337 051-004809 051-004811 051-004003 051-000257 051-000947	\$ 130,000.00 \$ 114,000.00 \$ 114,000.00 \$ 121,000.00 \$ 121,000.00 \$ 25,000.00 \$ 23,000.00 \$ 47,000.00 Varies \$ 1,500.00 Varies \$ 1,000.00
Primary Support Enineer (Data Center) - EMEA Zone 1 Renewal Primary Support Enineer (Data Center) - EMEA Zone 2 Initial Primary Support Enineer (Data Center) - EMEA Zone 2 Renewal Primary Support Enineer (Data Center) - EMEA Zone 3 Initial Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal  Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal  Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 1)  Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 3) Project PSE 3-months EMEA (Zone 3) Scheduled Standby - Asia Pacific (Zone 1) Scheduled Standby (4 hours) - emergency & outside business hours - US Scheduled Standby (4 Hours) US Scheduled Standby (4 Hours) US Service Account Manager (Data Center) - Asia Pacific Zone 1 Initial	051-005481 051-005477-I 051-005468-I 051-005468 051-004337 051-004809 051-004811 051-004003 051-000257 051-00947 051-005461-I	\$ 130,000.00 \$ 114,000.00 \$ 114,000.00 \$ 121,000.00 \$ 121,000.00 \$ 25,000.00 \$ 23,000.00 \$ 47,000.00 Varies \$ 1,500.00 Varies \$ 1,000.00 \$ 18,000.00
Primary Support Enineer (Data Center) - EMEA Zone 1 Renewal Primary Support Enineer (Data Center) - EMEA Zone 2 Initial Primary Support Enineer (Data Center) - EMEA Zone 2 Renewal Primary Support Enineer (Data Center) - EMEA Zone 3 Initial Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal  Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal  Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 1)  Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 3) Project PSE 3-months EMEA (Zone 3) Scheduled Standby - Asia Pacific (Zone 1) Scheduled Standby (4 hours) - emergency & outside business hours - US Scheduled Standby (4 Hours) US Service Account Manager (Data Center) - Asia Pacific Zone 1 Initial Service Account Manager (Data Center) - Asia Pacific Zone 1 Renewal	051-005481 051-005477-I 051-005468-I 051-005468 051-004337 051-004809 051-004811 051-001614 051-004003 051-000947 051-005461-I 051-005461	\$ 130,000.00 \$ 114,000.00 \$ 114,000.00 \$ 121,000.00 \$ 121,000.00 \$ 25,000.00 \$ 23,000.00 \$ 47,000.00 Varies \$ 1,500.00 Varies \$ 1,000.00 \$ 18,000.00 \$ 18,000.00
Primary Support Enineer (Data Center) - EMEA Zone 1 Renewal Primary Support Enineer (Data Center) - EMEA Zone 2 Initial Primary Support Enineer (Data Center) - EMEA Zone 2 Renewal Primary Support Enineer (Data Center) - EMEA Zone 3 Initial Primary Support Enineer (Data Center) - EMEA Zone 3 Initial Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal  Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 1)  Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 3) Project PSE 3-months EMEA (Zone 3) Scheduled Standby - Asia Pacific (Zone 1) Scheduled Standby (4 hours) - emergency & outside business hours - US Scheduled Standby (4 hours) EMEA Scheduled Standby (4 Hours) US Service Account Manager (Data Center) - Asia Pacific Zone 1 Initial Service Account Manager (Data Center) - Asia Pacific Zone 1 Renewal Service Account Manager (Data Center) - EMEA Zone 1 Initial	051-005481 051-005477-I 051-005468-I 051-005468 051-004337 051-004809 051-004811 051-001614 051-004003 051-000257 051-005461-I 051-005461 051-005479-I	\$ 130,000.00 \$ 114,000.00 \$ 114,000.00 \$ 121,000.00 \$ 121,000.00 \$ 25,000.00 \$ 23,000.00 \$ 47,000.00 Varies \$ 1,500.00 Varies \$ 1,000.00 \$ 18,000.00 \$ 21,000.00
Primary Support Enineer (Data Center) - EMEA Zone 1 Renewal Primary Support Enineer (Data Center) - EMEA Zone 2 Initial Primary Support Enineer (Data Center) - EMEA Zone 2 Renewal Primary Support Enineer (Data Center) - EMEA Zone 3 Initial Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal  Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal  Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 1)  Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 3)  Project PSE 3-months EMEA (Zone 3)  Scheduled Standby - Asia Pacific (Zone 1)  Scheduled Standby (4 hours) - emergency & outside business hours - US  Scheduled Standby (4 hours) EMEA  Scheduled Standby (4 Hours) US  Service Account Manager (Data Center) - Asia Pacific Zone 1 Initial  Service Account Manager (Data Center) - EMEA Zone 1 Initial  Service Account Manager (Data Center) - EMEA Zone 1 Initial  Service Account Manager (Data Center) - EMEA Zone 1 Initial	051-005481 051-005477-I 051-005468-I 051-005468 051-004337 051-004809 051-004811 051-004003 051-004003 051-00947 051-005461-I 051-005479-I 051-005479-I	\$ 130,000.00 \$ 114,000.00 \$ 114,000.00 \$ 121,000.00 \$ 121,000.00 \$ 25,000.00 \$ 23,000.00 \$ 47,000.00 Varies \$ 1,500.00 Varies \$ 1,000.00 \$ 18,000.00 \$ 21,000.00 \$ 21,000.00
Primary Support Enineer (Data Center) - EMEA Zone 1 Renewal Primary Support Enineer (Data Center) - EMEA Zone 2 Initial Primary Support Enineer (Data Center) - EMEA Zone 2 Renewal Primary Support Enineer (Data Center) - EMEA Zone 3 Initial Primary Support Enineer (Data Center) - EMEA Zone 3 Initial Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal  Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 1)  Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 3) Project PSE 3-months EMEA (Zone 3) Scheduled Standby - Asia Pacific (Zone 1) Scheduled Standby (4 hours) - emergency & outside business hours - US Scheduled Standby (4 hours) EMEA Scheduled Standby (4 Hours) US Service Account Manager (Data Center) - Asia Pacific Zone 1 Initial Service Account Manager (Data Center) - EMEA Zone 1 Initial Service Account Manager (Data Center) - EMEA Zone 1 Renewal Service Account Manager (Data Center) - EMEA Zone 1 Renewal Service Account Manager (Data Center) - EMEA Zone 1 Renewal Service Account Manager (Data Center) - EMEA Zone 2 Initial	051-005481 051-005477-I 051-005468-I 051-005468 051-004337 051-004809 051-004811 051-001614 051-004003 051-000257 051-005461-I 051-005461 051-005479-I	\$ 130,000.00 \$ 114,000.00 \$ 114,000.00 \$ 121,000.00 \$ 121,000.00 \$ 25,000.00 \$ 23,000.00 \$ 47,000.00 Varies \$ 1,500.00 Varies \$ 1,000.00 \$ 18,000.00 \$ 21,000.00
Primary Support Enineer (Data Center) - EMEA Zone 1 Renewal Primary Support Enineer (Data Center) - EMEA Zone 2 Initial Primary Support Enineer (Data Center) - EMEA Zone 2 Renewal Primary Support Enineer (Data Center) - EMEA Zone 3 Initial Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal  Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal  Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 1)  Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 3)  Project PSE 3-months EMEA (Zone 3)  Scheduled Standby - Asia Pacific (Zone 1)  Scheduled Standby (4 hours) - emergency & outside business hours - US  Scheduled Standby (4 hours) EMEA  Scheduled Standby (4 Hours) US  Service Account Manager (Data Center) - Asia Pacific Zone 1 Initial  Service Account Manager (Data Center) - EMEA Zone 1 Initial  Service Account Manager (Data Center) - EMEA Zone 1 Initial  Service Account Manager (Data Center) - EMEA Zone 1 Initial	051-005481 051-005477-I 051-005468-I 051-005468 051-004337 051-004809 051-004811 051-004003 051-004003 051-00947 051-005461-I 051-005479-I 051-005475-I	\$ 130,000.00 \$ 114,000.00 \$ 114,000.00 \$ 121,000.00 \$ 121,000.00 \$ 25,000.00 \$ 23,000.00 \$ 47,000.00 Varies \$ 1,500.00 Varies \$ 1,000.00 \$ 18,000.00 \$ 21,000.00 \$ 21,000.00 \$ 21,000.00 \$ 20,000.00
Primary Support Enineer (Data Center) - EMEA Zone 1 Renewal Primary Support Enineer (Data Center) - EMEA Zone 2 Initial Primary Support Enineer (Data Center) - EMEA Zone 2 Renewal Primary Support Enineer (Data Center) - EMEA Zone 3 Initial Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal  Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal  Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 1)  Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 3)  Project PSE 3-months EMEA (Zone 3)  Scheduled Standby - Asia Pacific (Zone 1)  Scheduled Standby (4 hours) - emergency & outside business hours - US  Scheduled Standby (4 hours) EMEA  Scheduled Standby (4 Hours) US  Service Account Manager (Data Center) - Asia Pacific Zone 1 Initial  Service Account Manager (Data Center) - EMEA Zone 1 Initial  Service Account Manager (Data Center) - EMEA Zone 1 Renewal  Service Account Manager (Data Center) - EMEA Zone 1 Renewal  Service Account Manager (Data Center) - EMEA Zone 2 Initial  Service Account Manager (Data Center) - EMEA Zone 2 Initial  Service Account Manager (Data Center) - EMEA Zone 2 Initial  Service Account Manager (Data Center) - EMEA Zone 2 Initial	051-005481 051-005477-I 051-005468-I 051-005468 051-004337 051-004809 051-004811 051-004003 051-004003 051-00947 051-005461-I 051-005479-I 051-005475-I 051-005475	\$ 130,000.00 \$ 114,000.00 \$ 114,000.00 \$ 121,000.00 \$ 121,000.00 \$ 25,000.00 \$ 23,000.00 \$ 47,000.00 Varies \$ 1,500.00 Varies \$ 1,000.00 \$ 18,000.00 \$ 21,000.00 \$ 21,000.00 \$ 20,000.00 \$ 20,000.00
Primary Support Enineer (Data Center) - EMEA Zone 1 Renewal Primary Support Enineer (Data Center) - EMEA Zone 2 Initial Primary Support Enineer (Data Center) - EMEA Zone 2 Renewal Primary Support Enineer (Data Center) - EMEA Zone 3 Initial Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal  Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal  Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 1)  Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 3)  Project PSE 3-months EMEA (Zone 3)  Scheduled Standby - Asia Pacific (Zone 1)  Scheduled Standby (4 hours) - emergency & outside business hours - US  Scheduled Standby (4 hours) EMEA  Scheduled Standby (4 Hours) US  Service Account Manager (Data Center) - Asia Pacific Zone 1 Initial  Service Account Manager (Data Center) - EMEA Zone 1 Initial  Service Account Manager (Data Center) - EMEA Zone 1 Renewal  Service Account Manager (Data Center) - EMEA Zone 2 Initial  Service Account Manager (Data Center) - EMEA Zone 2 Initial  Service Account Manager (Data Center) - EMEA Zone 2 Renewal  Service Account Manager (Data Center) - EMEA Zone 2 Renewal  Service Account Manager (Data Center) - EMEA Zone 2 Renewal  Service Account Manager (Data Center) - EMEA Zone 2 Renewal	051-005481 051-005477-I 051-005468-I 051-005468 051-004337 051-004809 051-004811 051-004003 051-004003 051-00947 051-005461-I 051-005479-I 051-005475-I 051-005475-I 051-005475-I 051-005475-I	\$ 130,000.00 \$ 114,000.00 \$ 114,000.00 \$ 121,000.00 \$ 121,000.00 \$ 25,000.00 \$ 23,000.00 \$ 47,000.00 Varies \$ 1,500.00 Varies \$ 1,000.00 \$ 18,000.00 \$ 21,000.00 \$ 21,000.00 \$ 20,000.00 \$ 20,000.00 \$ 20,000.00
Primary Support Enineer (Data Center) - EMEA Zone 1 Renewal Primary Support Enineer (Data Center) - EMEA Zone 2 Initial Primary Support Enineer (Data Center) - EMEA Zone 2 Renewal Primary Support Enineer (Data Center) - EMEA Zone 3 Initial Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal  Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal  Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 1)  Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 3)  Project PSE 3-months EMEA (Zone 3)  Scheduled Standby - Asia Pacific (Zone 1)  Scheduled Standby (4 hours) - emergency & outside business hours - US  Scheduled Standby (4 hours) EMEA  Scheduled Standby (4 Hours) US  Service Account Manager (Data Center) - Asia Pacific Zone 1 Initial  Service Account Manager (Data Center) - EMEA Zone 1 Renewal  Service Account Manager (Data Center) - EMEA Zone 1 Renewal  Service Account Manager (Data Center) - EMEA Zone 2 Initial  Service Account Manager (Data Center) - EMEA Zone 2 Renewal  Service Account Manager (Data Center) - EMEA Zone 2 Renewal  Service Account Manager (Data Center) - EMEA Zone 2 Renewal  Service Account Manager (Data Center) - EMEA Zone 3 Initial  Service Account Manager (Data Center) - EMEA Zone 3 Initial  Service Account Manager (Data Center) - EMEA Zone 3 Initial	051-005481 051-005477-I 051-005468-I 051-005468 051-004337 051-004809 051-004811 051-004003 051-004003 051-00947 051-005461-I 051-005479-I 051-005475-I 051-005472-I 051-005472	\$ 130,000.00 \$ 114,000.00 \$ 121,000.00 \$ 121,000.00 \$ 25,000.00 \$ 25,000.00 \$ 23,000.00 \$ 47,000.00 Varies \$ 1,500.00 Varies \$ 1,000.00 \$ 18,000.00 \$ 21,000.00 \$ 21,000.00 \$ 20,000.00 \$ 20,000.00 \$ 20,000.00 \$ 20,000.00
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Primary Support Enineer (Data Center) - EMEA Zone 1 Renewal Primary Support Enineer (Data Center) - EMEA Zone 2 Initial Primary Support Enineer (Data Center) - EMEA Zone 2 Renewal Primary Support Enineer (Data Center) - EMEA Zone 3 Initial Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 1) Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 3) Project PSE 3-months EMEA (Zone 3) Scheduled Standby - Asia Pacific (Zone 1) Scheduled Standby - Asia Pacific (Zone 1) Scheduled Standby (4 hours) - emergency & outside business hours - US Scheduled Standby (4 Hours) US Scrvice Account Manager (Data Center) - Asia Pacific Zone 1 Initial Service Account Manager (Data Center) - EMEA Zone 1 Initial Service Account Manager (Data Center) - EMEA Zone 1 Initial Service Account Manager (Data Center) - EMEA Zone 2 Initial Service Account Manager (Data Center) - EMEA Zone 2 Initial Service Account Manager (Data Center) - EMEA Zone 2 Renewal Service Account Manager (Data Center) - EMEA Zone 3 Initial Service Account Manager (Data Center) - EMEA Zone 3 Renewal Service Account Manager (Data Center) - EMEA Zone 3 Renewal Service Account Manager (Data Center) - FMEA Zone 3 Renewal Service Account Manager (Data Center) - North America Initial Service Account Manager (Data Center) - North America Renewal Service Account Manager (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Initial Service Account Manager (F&P,Coll,EM,IG) - EMEA Zone 1 Initial Service Account Manager (F&P,Coll,EM,IG) - EMEA Zone 2 Initial Service Account Manager (F&P,Coll,EM,IG) - EMEA Zone 2 Initial Service Account Manager (F&P,Coll,EM,IG) - EMEA Zone 2 Initial Service Account Manager (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Service Account Manager (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Service Account Manager (F&P,Coll,EM,IG) - EMEA Zone 3 Initial	051-005481 051-005477-I 051-005468-I 051-005468 051-004337 051-004809 051-004811 051-004003 051-00403 051-00947 051-005461-I 051-005461 051-005479-I 051-005479-I 051-005475-I 051-005472-I 051-005472-I 051-005472-I 051-005472-I 051-005478-I 051-005472-I 051-005478-I 051-005479-I 051-005472-I 051-005472-I 051-005486-I 051-003774-I 051-002144-I 051-002144-I 051-003760-I 051-004814-I 051-004814-I	\$ 130,000.00 \$ 114,000.00 \$ 121,000.00 \$ 121,000.00 \$ 25,000.00 \$ 23,000.00 \$ 47,000.00 Varies \$ 1,500.00 Varies \$ 1,500.00 \$ 18,000.00 \$ 18,000.00 \$ 21,000.00 \$ 21,000.00 \$ 20,000.00 \$ 20,000.00 \$ 20,000.00 \$ 14,000.00 \$ 14,000.00 \$ 14,000.00 \$ 21,000.00 \$ 21,000.00 \$ 20,000.00 \$ 20,000.00 \$ 21,000.00 \$ 21,000.00 \$ 20,000.00 \$ 21,000.00 \$ 21,000.00 \$ 20,000.00 \$ 21,000.00 \$ 20,000.00 \$ 20,000.00
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Primary Support Enineer (Data Center) - EMEA Zone 1 Renewal Primary Support Enineer (Data Center) - EMEA Zone 2 Initial Primary Support Enineer (Data Center) - EMEA Zone 2 Renewal Primary Support Enineer (Data Center) - EMEA Zone 3 Initial Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal Primary Support Enineer (Data Center) - EMEA Zone 3 Renewal Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 1) Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 3) Project PSE 3-months EMEA (Zone 3) Scheduled Standby - Asia Pacific (Zone 1) Scheduled Standby - Asia Pacific (Zone 1) Scheduled Standby (4 hours) - emergency & outside business hours - US Scheduled Standby (4 Hours) US Scrvice Account Manager (Data Center) - Asia Pacific Zone 1 Initial Service Account Manager (Data Center) - EMEA Zone 1 Initial Service Account Manager (Data Center) - EMEA Zone 1 Initial Service Account Manager (Data Center) - EMEA Zone 2 Initial Service Account Manager (Data Center) - EMEA Zone 2 Initial Service Account Manager (Data Center) - EMEA Zone 2 Renewal Service Account Manager (Data Center) - EMEA Zone 3 Initial Service Account Manager (Data Center) - EMEA Zone 3 Renewal Service Account Manager (Data Center) - EMEA Zone 3 Renewal Service Account Manager (Data Center) - FMEA Zone 3 Renewal Service Account Manager (Data Center) - North America Initial Service Account Manager (Data Center) - North America Renewal Service Account Manager (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Initial Service Account Manager (F&P,Coll,EM,IG) - EMEA Zone 1 Initial Service Account Manager (F&P,Coll,EM,IG) - EMEA Zone 2 Initial Service Account Manager (F&P,Coll,EM,IG) - EMEA Zone 2 Initial Service Account Manager (F&P,Coll,EM,IG) - EMEA Zone 2 Initial Service Account Manager (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Service Account Manager (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Service Account Manager (F&P,Coll,EM,IG) - EMEA Zone 3 Initial	051-005481 051-005477-I 051-005468-I 051-005468 051-004337 051-004809 051-004811 051-004003 051-004003 051-00947 051-005461-I 051-005461 051-005479-I 051-005479-I 051-005475-I 051-005472-I 051-005472-I 051-005472-I 051-005472-I 051-005478-I 051-005472-I 051-005478-I 051-005472-I 051-005478-I 051-005472-I 051-005474-I 051-005486-I 051-003774-I 051-002144-I 051-003760-I 051-003760-I 051-004814-I 051-004814-I 051-003764-I	\$ 130,000.00 \$ 114,000.00 \$ 121,000.00 \$ 121,000.00 \$ 121,000.00 \$ 25,000.00 \$ 23,000.00 \$ 47,000.00 Varies \$ 1,500.00 Varies \$ 1,000.00 \$ 18,000.00 \$ 21,000.00 \$ 21,000.00 \$ 20,000.00 \$ 20,000.00 \$ 20,000.00 \$ 14,000.00 \$ 14,000.00 \$ 14,000.00 \$ 12,000.00 \$ 20,000.00 \$ 20,000.00 \$ 20,000.00 \$ 20,000.00 \$ 20,000.00 \$ 20,000.00 \$ 21,000.00 \$ 21,000.00 \$ 20,000.00 \$ 20,000.00 \$ 21,000.00 \$ 20,000.00 \$ 20,000.00

Service Account Manager (MAS) - Asia Parolite Zone 1 Renewal   051-004739   \$1,000.00	0 1 1 11 (110) 1 1 1 1 1 1 1 1 1 1	054 004700	Φ 40.000.00
Service Account Manager (AS) - I-MEA Zone 2 Remental	5 ( )	<del>                                     </del>	
Service Account Manager (AS) = EMEA Zone 3 Renewal   051-004813   \$ 2,000.00			
Service Account Manager (AS) - EMEA, Zone 1 minist	Service Account Manager (IAS) - EMEA Zone 2 Renewal	<del>                                     </del>	
Service Account Manager (IAS) - EMEA. Zone 2: citiest   String   String	Service Account Manager (IAS) - EMEA Zone 3 Renewal		
Service Account Manager (MS) - Mark A Zone 3 Initial	Service Account Manager (IAS) - EMEA, Zone 1 initial	051-004709-I	\$ 21,000.00
Service Account Manager (MS) - North America Renewal	Service Account Manager (IAS) - EMEA, Zone 2 initial	051-004710-l	\$ 20,000.00
Services Account Manager (Workstoal Management) - Asia Pearlic Zone 1 Initial   SS-1004688   S   14,000.00	Service Account Manager (IAS) - EMEA, Zone 3 initial	051-004813-I	\$ 20,000.00
Service Account Manager (Winkhood Management) - Asia Pacific Zone 1 Initial	Service Account Manager (IAS) - North America initial	051-004658-I	\$ 14,000.00
Service Account Manager (Windcload Management) - Asia Pacific Zone 1 Renewal	Service Account Manager (IAS) - North America Renewal	051-004658	\$ 14,000.00
Service Account Manager (Windcload Management) - Asia Pacific Zone 1 Renewal	9 ( )	051-005573-I	\$ 18.000.00
Service Account Manager (Workload Management) - EMEA Zone 1 Renewal		051-005573	\$ 18,000,00
Service Account Manager (Workload Management)			
Senvice Account Manager (Workload Management) - EMEA Zone 2 Initial			, , , , , , , , , , , , , , , , , , , ,
Service Account Manager (Workload Management) - EMEA Zone 3 Initial			
Service Account Manager (Workload Managament) - EMEA Zone 3 Initial			
Service Account Manager (Workload Management) - EMEA Zone 3 Renewal			
Service Account Manager (Worldoad Management) - North America Initial   051-005574   \$ 14,000.00			
Service Account Manager (Workload Management) - North America Renewal   051-005574   \$ 14,000.00			
SUSE Assigned Support Engineer - Asia Pacific (Zone 2) Initial   051-004713   \$ 41,000.00	Service Account Manager (Workload Management) - North America Initial		· · · · · · · · · · · · · · · · · · ·
SUSE Assigned Support Engineer - Asia Pacific (Zone 2) Renewal   051-004714   \$ 34,000.00	Service Account Manager (Workload Management) - North America Renewal	051-005574	\$ 14,000.00
SUSE Assigned Support Engineer - Asia Pacific (Zone 3) Initial   051-004714-1   \$ 34,000.00	SUSE Assigned Support Engineer - Asia Pacific (Zone 2) Initial	051-004713-I	\$ 41,000.00
SUSE Assigned Support Engineer - Asia Pacific (Zone 3) Renewal   051-004714   \$ 34,000.00	SUSE Assigned Support Engineer - Asia Pacific (Zone 2)Renewal	051-004713	\$ 41,000.00
SUSE Assigned Support Engineer - Brazil (Zone 1) Initial	SUSE Assigned Support Engineer - Asia Pacific (Zone 3) Initial	051-004714-I	\$ 34,000.00
SUSE Assigned Support Engineer - Brazil (Zone 1) Initial		051-004714	\$ 34,000.00
SUSE Assigned Support Engineer - Brazil (Zone 1) Renewal			,
SUSE Assigned Support Engineer - Canada Initial   051-004661-    \$ 61,000.00			
SUSE Assigned Support Engineer - Canada Renewal   051-004661   \$ 61,000.00			
SUSE Assigned Support Engineer - EMEA (Zone 1) Renewal   051-004677   \$ 74,000.00	<u> </u>		
SUSE Assigned Support Engineer - EMEA (Zone 2) Renewal   051-004678   \$ 54,000.00	<u> </u>		
SUSE Assigned Support Engineer - EMEA (Zone 4) Initial         051-005064-1         \$ 26,400.00           SUSE Assigned Support Engineer - EMEA (Zone 4) Renewal         051-005064         \$ 26,400.00           SUSE Assigned Support Engineer - EMEA Zone 1 Initial         051-004677-1         \$ 74,000.00           SUSE Assigned Support Engineer - EMEA Zone 2 Initial         051-004678-1         \$ 54,000.00           SUSE Assigned Support Engineer - EMEA Zone 3 Initial         051-004823-1         \$ 68,000.00           SUSE Assigned Support Engineer - EMEA Zone 3 Renewal         051-004823-1         \$ 68,000.00           SUSE Assigned Support Engineer - EMEA Zone 3 Renewal         051-004823-1         \$ 68,000.00           SUSE Assigned Support Engineer-Asia Pacific (Zone 1) Initial         051-004720-1         \$ 58,000.00           SUSE Assigned Support Engineer-Asia Pacific (Zone 1) Renewal         051-004720-1         \$ 58,000.00           SUSE Assigned Support Engineer-US Renewal         051-004627-1         \$ 61,000.00           SUSE Assigned Support Engineer-US Renewal         051-004627-1         \$ 61,000.00           SUSE Consulting Custom Developer (Remote Only)         051-004627-1         \$ 61,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 1) Initial         051-004715-1         \$ 324,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 1) Renewal         051-004715-1 <td></td> <td></td> <td></td>			
SUSE Assigned Support Engineer - EMEA (Zone 4) Renewal   051-005064   \$ 26,400.00			
SUSE Assigned Support Engineer - EMEA Zone 1 initial   O51-004677-1   \$ 74,000.00	SUSE Assigned Support Engineer - EMEA (Zone 4) Initial	051-005064-I	,
SUSE Assigned Support Engineer - EMEA Zone 2 initial	SUSE Assigned Support Engineer - EMEA (Zone 4) Renewal	051-005064	\$ 26,400.00
SUSE Assigned Support Engineer - EMEA Zone 3 initial   051-004823-1   \$ 68,000.00	SUSE Assigned Support Engineer - EMEA Zone 1 initial	051-004677-I	\$ 74,000.00
SUSE Assigned Support Engineer - EMEA Zone 3 Renewal   051-004823   \$ 68,000.00	SUSE Assigned Support Engineer - EMEA Zone 2 initial	051-004678-I	\$ 54,000.00
SUSE Assigned Support Engineer-Asia Pacific (Zone 1) Initial         051-004720-1         \$ 58,000.00           SUSE Assigned Support Engineer-Asia Pacific (Zone 1) Renewal         051-004720         \$ 58,000.00           SUSE Assigned Support Engineer-US initial         051-004627-1         \$ 61,000.00           SUSE Assigned Support Engineer-US Renewal         051-004627         \$ 61,000.00           SUSE Consulting Custom Developer (Remote Only)         051-005654         \$ 61,000.00           SUSE Consulting Custom Developer (Remote Only)         051-005654         \$ 56,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 1) Initial         051-004715-1         \$ 324,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 1) Renewal         051-004715-1         \$ 324,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 1), 3-year Initial         051-004715-1         \$ 324,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 1), 3-year Renewal         051-004783-1         \$ 972,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 2) Initial         051-004716-1         \$ 225,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Initial         051-004716-1         \$ 225,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Renewal         051-004717-1         \$ 174,000.00           SUSE Dedicated Support En	SUSE Assigned Support Engineer - EMEA Zone 3 initial	051-004823-I	\$ 68,000.00
SUSE Assigned Support Engineer-Asia Pacific (Zone 1) Initial         051-004720-1         \$ 58,000.00           SUSE Assigned Support Engineer-Asia Pacific (Zone 1) Renewal         051-004720         \$ 58,000.00           SUSE Assigned Support Engineer-US initial         051-004627-1         \$ 61,000.00           SUSE Assigned Support Engineer-US Renewal         051-004627         \$ 61,000.00           SUSE Consulting Custom Developer (Remote Only)         051-005654         \$ 56,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 1) Initial         051-004715-1         \$ 324,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 1) Renewal         051-004715-1         \$ 324,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 1), 3-year Initial         051-004715-1         \$ 324,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 1), 3-year Renewal         051-004783-1         \$ 972,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 2) Initial         051-004716-1         \$ 225,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 2) Renewal         051-004716-1         \$ 225,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Renewal         051-004717-1         \$ 174,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Renewal         051-004717-1         \$ 174,000.00           SUSE	SUSE Assigned Support Engineer - EMEA Zone 3 Renewal	051-004823	\$ 68,000.00
SUSE Assigned Support Engineer-Asia Pacific (Zone 1) Renewal         051-004720         \$ 58,000.00           SUSE Assigned Support Engineer-US Initial         051-004627-1         \$ 61,000.00           SUSE Assigned Support Engineer-US Renewal         051-004627         \$ 61,000.00           SUSE Consulting Custom Developer (Remote Only)         051-005654         \$ 56,000.00           SUSE Consulting Custom Developer (Remote Only)         051-004715-1         \$ 324,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 1) Renewal         051-004715-1         \$ 324,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 1), 3-year Initial         051-004715-1         \$ 324,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 1), 3-year Initial         051-004715-1         \$ 972,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 2) Initial         051-004783-1         \$ 972,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 2) Initial         051-004716-1         \$ 225,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 2) Renewal         051-004716-1         \$ 225,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Initial         051-004716-1         \$ 174,000.00           SUSE Dedicated Support Engineer - Brazil (Zone 1) Initial         051-004717-1         \$ 174,000.00           SUSE Dedicated Support E		051-004720-I	\$ 58,000.00
SUSE Assigned Support Engineer-US initial   051-004627-I   \$ 61,000.00	. ,		
SUSE Assigned Support Engineer-US Renewal   051-004627   \$ 61,000.00			
SUSE Consulting Custom Developer (Remote Only)         051-005654         \$ 56,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 1) Initial         051-004715-1         \$ 324,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 1) Renewal         051-004715         \$ 324,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 1), 3-year Initial         051-004783-1         \$ 972,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 1), 3-year Renewal         051-004783-1         \$ 972,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 2) Initial         051-004716-1         \$ 225,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 2) Renewal         051-004716-1         \$ 225,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Initial         051-004716-1         \$ 225,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Renewal         051-004717-1         \$ 174,000.00           SUSE Dedicated Support Engineer - Brazil (Zone 1) Initial         051-004717         \$ 174,000.00           SUSE Dedicated Support Engineer - Brazil (Zone 1) Renewal         051-004746-1         \$ 152,000.00           SUSE Dedicated Support Engineer - Brazil (Zone 1) Renewal         051-004746-1         \$ 152,000.00           SUSE Dedicated Support Engineer - Canada Initial         051-004746-1         \$ 340,000.00      <		<del>                                     </del>	
SUSE Dedicated Support Engineer - Asia Pacific (Zone 1) Initial         051-004715-1         \$ 324,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 1) Renewal         051-004715         \$ 324,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 1), 3-year Initial         051-004783-1         \$ 972,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 1), 3-year Renewal         051-004783         \$ 972,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 2) Initial         051-004716-1         \$ 225,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 2) Renewal         051-004716-1         \$ 225,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Initial         051-004716-1         \$ 225,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Renewal         051-004717-1         \$ 174,000.00           SUSE Dedicated Support Engineer - Brazil (Zone 1) Initial         051-004717-1         \$ 174,000.00           SUSE Dedicated Support Engineer - Brazil (Zone 1) Renewal         051-004746-1         \$ 152,000.00           SUSE Dedicated Support Engineer - Brazil (Zone 1) Renewal         051-004746-1         \$ 152,000.00           SUSE Dedicated Support Engineer - Canada Initial         051-004880         \$ 340,000.00           SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial         051-004880         \$ 373,000.00	0 11 0		· · · · · · · · · · · · · · · · · · ·
SUSE Dedicated Support Engineer - Asia Pacific (Zone 1), Renewal         051-004715         \$ 324,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 1), 3-year Initial         051-004783-l         \$ 972,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 1), 3-year Renewal         051-004783         \$ 972,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 2) Initial         051-004716-l         \$ 225,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 2) Renewal         051-004716-l         \$ 225,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Initial         051-004717-l         \$ 174,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Renewal         051-004717-l         \$ 174,000.00           SUSE Dedicated Support Engineer - Brazil (Zone 1) Initial         051-004746-l         \$ 152,000.00           SUSE Dedicated Support Engineer - Brazil (Zone 1) Renewal         051-004746-l         \$ 152,000.00           SUSE Dedicated Support Engineer - Canada Initial         051-004746-l         \$ 152,000.00           SUSE Dedicated Support Engineer - EMEA (Zone 1) Renewal         051-005082-l         \$ 340,000.00           SUSE Dedicated Support Engineer - EMEA (Zone 1) Renewal         051-004680         \$ 373,000.00           SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial         051-004680         \$ 373,000.00 <td></td> <td><del>                                     </del></td> <td></td>		<del>                                     </del>	
SUSE Dedicated Support Engineer - Asia Pacific (Zone 1), 3-year Initial         051-004783-I         \$ 972,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 1), 3-year Renewal         051-004783         \$ 972,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 2) Initial         051-004716-I         \$ 225,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 2) Renewal         051-004716         \$ 225,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Initial         051-004717-I         \$ 174,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Renewal         051-004717-I         \$ 174,000.00           SUSE Dedicated Support Engineer - Brazil (Zone 1) Initial         051-004717-I         \$ 174,000.00           SUSE Dedicated Support Engineer - Brazil (Zone 1) Renewal         051-004746-I         \$ 152,000.00           SUSE Dedicated Support Engineer - Canada Initial         051-004746-I         \$ 340,000.00           SUSE Dedicated Support Engineer - Canada Renewal         051-005082-I         \$ 340,000.00           SUSE Dedicated Support Engineer - EMEA (Zone 1) Renewal         051-004680         \$ 373,000.00           SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial         051-004680         \$ 373,000.00           SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial         051-004779-I         \$ 1,119,000.00	11 0 , ,		
SUSE Dedicated Support Engineer - Asia Pacific (Zone 1), 3-year Renewal         051-004783         \$ 972,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 2) Initial         051-004716-1         \$ 225,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 2) Renewal         051-004716         \$ 225,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Initial         051-004717-1         \$ 174,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Renewal         051-004717         \$ 174,000.00           SUSE Dedicated Support Engineer - Brazil (Zone 1) Initial         051-004746-1         \$ 152,000.00           SUSE Dedicated Support Engineer - Brazil (Zone 1) Renewal         051-004746-1         \$ 152,000.00           SUSE Dedicated Support Engineer - Canada initial         051-005082-1         \$ 340,000.00           SUSE Dedicated Support Engineer - Canada Renewal         051-005082-1         \$ 340,000.00           SUSE Dedicated Support Engineer - EMEA (Zone 1) Renewal         051-004680         \$ 373,000.00           SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial         051-004779-1         \$ 1,119,000.00           SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Renewal         051-004779         \$ 1,119,000.00           SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial         051-004781-1         \$ 981,000.00			
SUSE Dedicated Support Engineer - Asia Pacific (Zone 2) Initial         051-004716-I         \$ 225,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 2) Renewal         051-004716         \$ 225,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Initial         051-004717-I         \$ 174,000.00           SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Renewal         051-004717         \$ 174,000.00           SUSE Dedicated Support Engineer - Brazil (Zone 1) Initial         051-004746-I         \$ 152,000.00           SUSE Dedicated Support Engineer - Brazil (Zone 1) Renewal         051-004746         \$ 152,000.00           SUSE Dedicated Support Engineer - Canada initial         051-005082-I         \$ 340,000.00           SUSE Dedicated Support Engineer - Canada Renewal         051-005082         \$ 340,000.00           SUSE Dedicated Support Engineer - EMEA (Zone 1) Renewal         051-004680         \$ 373,000.00           SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial         051-004779-I         \$ 1,119,000.00           SUSE Dedicated Support Engineer - EMEA (Zone 2) Renewal         051-004779         \$ 1,119,000.00           SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial         051-004781-I         \$ 981,000.00           SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal         051-004781-I         \$ 981,000.00           SUSE Dedi	SUSE Dedicated Support Engineer - Asia Pacific (Zone 1), 3-year Initial		· · · · · · · · · · · · · · · · · · ·
SUSE Dedicated Support Engineer - Asia Pacific (Zone 2) Renewal       051-004716       \$ 225,000.00         SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Initial       051-004717-l       \$ 174,000.00         SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Renewal       051-004717       \$ 174,000.00         SUSE Dedicated Support Engineer - Brazil (Zone 1) Initial       051-004746-l       \$ 152,000.00         SUSE Dedicated Support Engineer - Brazil (Zone 1) Renewal       051-004746       \$ 152,000.00         SUSE Dedicated Support Engineer - Canada initial       051-005082-l       \$ 340,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1) Renewal       051-005082       \$ 340,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1) Renewal       051-004680       \$ 373,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial       051-004779-l       \$ 1,119,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Renewal       051-004779       \$ 1,119,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial       051-004781-l       \$ 981,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal       051-004826-l       \$ 1,029,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial       051-004826-l       \$ 1,029,000.00	SUSE Dedicated Support Engineer - Asia Pacific (Zone 1), 3-year Renewal	051-004783	\$ 972,000.00
SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Initial       051-004717-I       \$ 174,000.00         SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Renewal       051-004717       \$ 174,000.00         SUSE Dedicated Support Engineer - Brazil (Zone 1) Initial       051-004746-I       \$ 152,000.00         SUSE Dedicated Support Engineer - Brazil (Zone 1) Renewal       051-004746       \$ 152,000.00         SUSE Dedicated Support Engineer - Canada Initial       051-005082-I       \$ 340,000.00         SUSE Dedicated Support Engineer - Canada Renewal       051-005082       \$ 340,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1) Renewal       051-004680       \$ 373,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial       051-004779-I       \$ 1,119,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Renewal       051-004683       \$ 327,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial       051-004781-I       \$ 981,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal       051-004826-I       \$ 1,029,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal       051-004826-I       \$ 1,029,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal       051-004826-I       \$ 1,029,000.00	SUSE Dedicated Support Engineer - Asia Pacific (Zone 2) Initial	051-004716-I	\$ 225,000.00
SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Renewal       051-004717       \$ 174,000.00         SUSE Dedicated Support Engineer - Brazil (Zone 1) Initial       051-004746-I       \$ 152,000.00         SUSE Dedicated Support Engineer - Brazil (Zone 1) Renewal       051-004746       \$ 152,000.00         SUSE Dedicated Support Engineer - Canada initial       051-005082-I       \$ 340,000.00         SUSE Dedicated Support Engineer - Canada Renewal       051-005082       \$ 340,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1) Renewal       051-004680       \$ 373,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial       051-004779-I       \$ 1,119,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Renewal       051-004779       \$ 1,119,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2) Renewal       051-004683       \$ 327,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial       051-004781-I       \$ 981,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal       051-004781       \$ 981,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial       051-004826-I       \$ 1,029,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal       051-004826-I       \$ 1,029,000.00	SUSE Dedicated Support Engineer - Asia Pacific (Zone 2) Renewal	051-004716	\$ 225,000.00
SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Renewal       051-004717       \$ 174,000.00         SUSE Dedicated Support Engineer - Brazil (Zone 1) Initial       051-004746-I       \$ 152,000.00         SUSE Dedicated Support Engineer - Brazil (Zone 1) Renewal       051-004746       \$ 152,000.00         SUSE Dedicated Support Engineer - Canada initial       051-005082-I       \$ 340,000.00         SUSE Dedicated Support Engineer - Canada Renewal       051-005082       \$ 340,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1) Renewal       051-004680       \$ 373,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial       051-004779-I       \$ 1,119,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Renewal       051-004779       \$ 1,119,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2) Renewal       051-004683       \$ 327,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial       051-004781-I       \$ 981,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal       051-004781       \$ 981,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial       051-004826-I       \$ 1,029,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal       051-004826-I       \$ 1,029,000.00	SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Initial	051-004717-I	\$ 174,000.00
SUSE Dedicated Support Engineer - Brazil (Zone 1) Initial       051-004746-I       \$ 152,000.00         SUSE Dedicated Support Engineer - Brazil (Zone 1) Renewal       051-004746       \$ 152,000.00         SUSE Dedicated Support Engineer - Canada initial       051-005082-I       \$ 340,000.00         SUSE Dedicated Support Engineer - Canada Renewal       051-005082       \$ 340,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1) Renewal       051-004680       \$ 373,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial       051-004779-I       \$ 1,119,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Renewal       051-004779       \$ 1,119,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2) Renewal       051-004683       \$ 327,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial       051-004781-I       \$ 981,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal       051-004781       \$ 981,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial       051-004826-I       \$ 1,029,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal       051-004826-I       \$ 1,029,000.00		051-004717	\$ 174,000.00
SUSE Dedicated Support Engineer - Brazil (Zone 1) Renewal       051-004746       \$ 152,000.00         SUSE Dedicated Support Engineer - Canada initial       051-005082-1       \$ 340,000.00         SUSE Dedicated Support Engineer - Canada Renewal       051-005082       \$ 340,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1) Renewal       051-004680       \$ 373,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial       051-004779-1       \$ 1,119,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Renewal       051-004779       \$ 1,119,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2) Renewal       051-00483       \$ 327,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial       051-004781-1       \$ 981,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal       051-004781       \$ 981,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial       051-004826-1       \$ 1,029,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal       051-004826-1       \$ 1,029,000.00			
SUSE Dedicated Support Engineer - Canada initial       051-005082-l       \$ 340,000.00         SUSE Dedicated Support Engineer - Canada Renewal       051-005082       \$ 340,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1) Renewal       051-004680       \$ 373,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial       051-004779-l       \$ 1,119,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Renewal       051-004779       \$ 1,119,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2) Renewal       051-004683       \$ 327,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial       051-004781-l       \$ 981,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal       051-004781       \$ 981,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial       051-004826-l       \$ 1,029,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal       051-004826-l       \$ 1,029,000.00			· · · · · · · · · · · · · · · · · · ·
SUSE Dedicated Support Engineer - Canada Renewal       051-005082       \$ 340,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1) Renewal       051-004680       \$ 373,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial       051-004779-I       \$ 1,119,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Renewal       051-004779       \$ 1,119,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2) Renewal       051-004683       \$ 327,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial       051-004781-I       \$ 981,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal       051-004781       \$ 981,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial       051-004826-I       \$ 1,029,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal       051-004826-I       \$ 1,029,000.00	11 0 ( )		· /
SUSE Dedicated Support Engineer - EMEA (Zone 1) Renewal       051-004680       \$ 373,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial       051-004779-I       \$ 1,119,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Renewal       051-004779       \$ 1,119,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2) Renewal       051-004683       \$ 327,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial       051-004781-I       \$ 981,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal       051-004781       \$ 981,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial       051-004826-I       \$ 1,029,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal       051-004826       \$ 1,029,000.00	9		
SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial			
SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Renewal       051-004779       \$ 1,119,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2) Renewal       051-004683       \$ 327,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial       051-004781-l       \$ 981,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal       051-004781       \$ 981,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial       051-004826-l       \$ 1,029,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal       051-004826       \$ 1,029,000.00			
SUSE Dedicated Support Engineer - EMEA (Zone 2) Renewal       051-004683       \$ 327,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial       051-004781-l       \$ 981,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal       051-004781       \$ 981,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial       051-004826-l       \$ 1,029,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal       051-004826       \$ 1,029,000.00			. , ,
SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial       051-004781-I       \$ 981,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal       051-004781       \$ 981,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial       051-004826-I       \$ 1,029,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal       051-004826       \$ 1,029,000.00			
SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal       051-004781       \$ 981,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial       051-004826-I       \$ 1,029,000.00         SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal       051-004826       \$ 1,029,000.00	, ,		
SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial         051-004826-I         \$ 1,029,000.00           SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal         051-004826         \$ 1,029,000.00	SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial		
SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal 051-004826 \$ 1,029,000.00	SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal	051-004781	\$ 981,000.00
	SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial	051-004826-I	\$ 1,029,000.00
SUSE Dedicated Support Engineer - EMEA (Zone 4) Initial 051-005066-I \$ 152,000.00	SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal	051-004826	\$ 1,029,000.00
	SUSE Dedicated Support Engineer - EMEA (Zone 4) Initial	051-005066-I	\$ 152,000.00
SUSE Dedicated Support Engineer - EMEA (Zone 4) Renewal 051-005066 \$ 152,000.00		051-005066	\$ 152,000.00
SUSE Dedicated Support Engineer - EMEA Zone 1 initial 051-004680-l \$ 373,000.00		051-004680-I	\$ 373,000.00
SUSE Dedicated Support Engineer - EMEA Zone 2 initial 051-004683-I \$ 327,000.00		<del></del>	
SUSE Dedicated Support Engineer - EMEA Zone 3 initial 051-004825-I \$ 343,000.00			
SUSE Dedicated Support Engineer - EMEA Zone 3 Renewal 051-004825 \$ 343,000.00	11 9	<del>                                     </del>	·
SUSE Dedicated Support Engineer - North America Renewal 051-004633 \$ 340,000.00			· /
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SUSE Dedicated Support Engineer-US. 3-year Initial 051-004777-I \$ 1,020,000.00			
SUSE Dedicated Support Engineer-US. 3-year Renewal 051-004777 \$\\$1,020,000.00	SUSE Dedicated Support Engineer-US. 3-year Renewal	U51-004///	\$ 1,020,000.00

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SUSE Partner-Technical Support Incidents 10-Pack, 12x5	051-005193	\$ 4,500.00
SUSE Partner-Technical Support Incidents 10-Pack, 24x7	051-005196 051-005191	\$ 6,500.00 \$ 1,350.00
SUSE Partner-Technical Support Incidents 3-Pack, 12x5 SUSE Partner-Technical Support Incidents 3-Pack, 24x7	051-005191	\$ 1,950.00
SUSE Partner-Technical Support Incidents 5-Pack, 24x7	051-005194	\$ 2,250.00
SUSE Partner-Technical Support Incidents 5-Pack, 24x7	051-005195	\$ 3,250.00
SUSE Prepaid Services - 12-months EMEA	051-005056	\$ 130.00
SUSE Primary Support Engineer - Asia Pacific (Zone 1) Initial	051-004719-I	\$ 113,000.00
SUSE Primary Support Engineer - Asia Pacific (Zone 1) Renewal	051-004719	\$ 113,000.00
SUSE Primary Support Engineer - Asia Pacific (Zone 1), 3-year Initial	051-004784-I	\$ 339,000.00
SUSE Primary Support Engineer - Asia Pacific (Zone 1), 3-year Renewal	051-004784	\$ 339,000.00
SUSE Primary Support Engineer - Asia Pacific (Zone 2) Initial	051-004721-l	\$ 84,000.00
SUSE Primary Support Engineer - Asia Pacific (Zone 2) Renewal	051-004721	\$ 84,000.00
SUSE Primary Support Engineer - Asia Pacific (Zone 3) Initial	051-004722-l	\$ 64,000.00
SUSE Primary Support Engineer - Asia Pacific (Zone 3) Renewal	051-004722	\$ 64,000.00
SUSE Primary Support Engineer - Brazil (Zone 1) Initial	051-004748-I	\$ 50,000.00
SUSE Primary Support Engineer - Brazil (Zone 1) Renewal	051-004748	\$ 50,000.00
SUSE Primary Support Engineer - Canada initial	051-004666-l	\$ 126,000.00
SUSE Primary Support Engineer - Canada Renewal	051-004666	\$ 126,000.00
SUSE Primary Support Engineer - EMEA (Zone 1) Renewal	051-004686	\$ 130,000.00
SUSE Primary Support Engineer - EMEA (Zone 1), 3-year Initial	051-004780-I	\$ 390,000.00
SUSE Primary Support Engineer - EMEA (Zone 1), 3-year Renewal	051-004780	\$ 390,000.00
SUSE Primary Support Engineer - EMEA (Zone 2) Renewal	051-004689	\$ 114,000.00
SUSE Primary Support Engineer - EMEA (Zone 2), 3-year Initial	051-004782-I	\$ 342,000.00
SUSE Primary Support Engineer - EMEA (Zone 2), 3-year Renewal	051-004782	\$ 342,000.00
SUSE Primary Support Engineer - EMEA (Zone 3) Renewal	051-004828	\$ 121,000.00
SUSE Primary Support Engineer - EMEA (Zone 3), 3-year Initial	051-004829-1	\$ 363,000.00
SUSE Primary Support Engineer - EMEA (Zone 3), 3-year Renewal	051-004829	\$ 363,000.00
SUSE Primary Support Engineer - EMEA (Zone 4) Initial	051-005065-I 051-005065	\$ 49,500.00 \$ 49,500.00
SUSE Primary Support Engineer - EMEA (Zone 4) Renewal SUSE Primary Support Engineer - EMEA Zone 1 initial	051-003065 051-004686-I	\$ 49,500.00
SUSE Primary Support Engineer - EMEA Zone 1 initial	051-004689-I	\$ 114,000.00
SUSE Primary Support Engineer - EMEA Zone 3 initial	051-004828-I	\$ 121,000.00
SUSE Primary Support Engineer-US initial	051-004637-I	\$ 126,000.00
SUSE Primary Support Engineer-US Renewal	051-004637	\$ 126,000.00
SUSE Primary Support Engineer-US, 3-year Initial	051-004778-I	\$ 377,000.00
SUSE Primary Support Engineer-US, 3-year Renewal	051-004778	\$ 377,000.00
SUSE Service Account Manager - Asia Pacific (Zone 1) Initial	051-004723-l	\$ 18,000.00
SUSE Service Account Manager - Asia Pacific (Zone 1) Renewal	051-004723	\$ 18,000.00
SUSE Service Account Manager - EMEA (Zone 1) Renewal	051-004691	\$ 21,000.00
SUSE Service Account Manager - EMEA (Zone 2) Renewal	051-004692	\$ 20,000.00
SUSE Service Account Manager - EMEA (Zone 3) Renewal	051-004833	\$ 20,000.00
SUSE Service Account Manager - EMEA Zone 1 initial	051-004691-l	\$ 21,000.00
SUSE Service Account Manager - EMEA Zone 2 initial	051-004692-l	\$ 20,000.00
SUSE Service Account Manager - EMEA Zone 3 initial	051-004833-l	\$ 20,000.00
SUSE Service Account Manager - North America initial	051-004641-l	\$ 14,000.00
SUSE Service Account Manager - North America Renewal	051-004641	\$ 14,000.00
Analysis Center 3 Extended Plus Support - Initial	877-008402-I	Varies
Analysis Center 3 Extended Plus Support - Renewal	877-008402	Varies
AppManager Suite (AM) 8 Extended Plus Support - Initial	877-008404-I	Varies
AppManager Suite (AM) 8 Extended Plus Support - Renewal	877-008404 877-008403 I	Varies
AppManager Suite (AM) 9 Extended Plus Support - Initial	877-008403-I 877-008403	Varies Varies
AppManager Suite (AM) 9 Extended Plus Support - Renewal	877-008406-I	Varies
AppManager UNIX Agent 7 Extended Plus Support - Initial AppManager UNIX Agent 7 Extended Plus Support - Renewal	877-008406-1	Varies
AppManager UNIX Agent 7 Extended Plus Support - Renewal AppManager UNIX Agent 8 Extended Plus Support - Initial	877-008405-I	Varies
AppManager UNIX Agent 8 Extended Plus Support - Renewal		¥ 01100
Operations Center 5 Extended Plus Support - Initial		Varies
	877-008405	Varies Varies
Operations Center 5 Extended Plus Support - Renewal		
	877-008405 877-008401-I	Varies
Operations Center 5 Extended Plus Support - Renewal	877-008405 877-008401-I 877-008401	Varies Varies
Operations Center 5 Extended Plus Support - Renewal ZENworks Asset Management Extended Plus - Initial	877-008405 877-008401-I 877-008401 877-008397-I	Varies Varies Varies
Operations Center 5 Extended Plus Support - Renewal ZENworks Asset Management Extended Plus - Initial ZENworks Asset Management Extended Plus - Renewal	877-008405 877-008401-I 877-008401 877-008397-I 877-008397	Varies Varies Varies Varies
Operations Center 5 Extended Plus Support - Renewal ZENworks Asset Management Extended Plus - Initial ZENworks Asset Management Extended Plus - Renewal ZENworks Configuration Management Extended Plus - Initial	877-008405 877-008401-I 877-008401 877-008397-I 877-008397 877-008396-I	Varies Varies Varies Varies Varies
Operations Center 5 Extended Plus Support - Renewal ZENworks Asset Management Extended Plus - Initial ZENworks Asset Management Extended Plus - Renewal ZENworks Configuration Management Extended Plus - Initial ZENworks Configuration Management Extended Plus - Renewal	877-008405 877-008401-I 877-008401 877-008397-I 877-008397 877-008396-I 877-008396	Varies Varies Varies Varies Varies Varies Varies
Operations Center 5 Extended Plus Support - Renewal ZENworks Asset Management Extended Plus - Initial ZENworks Asset Management Extended Plus - Renewal ZENworks Configuration Management Extended Plus - Initial ZENworks Configuration Management Extended Plus - Renewal ZENworks Endpoint Security Management Extended Plus - Initial	877-008405 877-008401-I 877-008401 877-008397-I 877-008397 877-008396-I 877-008396 877-008399-I	Varies Varies Varies Varies Varies Varies Varies Varies Varies
Operations Center 5 Extended Plus Support - Renewal ZENworks Asset Management Extended Plus - Initial ZENworks Asset Management Extended Plus - Renewal ZENworks Configuration Management Extended Plus - Initial ZENworks Configuration Management Extended Plus - Renewal ZENworks Endpoint Security Management Extended Plus - Initial ZENworks Endpoint Security Management Extended Plus - Renewal	877-008405 877-008401-I 877-008401 877-008397-I 877-008397 877-008396-I 877-008396 877-008399-I 877-008399	Varies

<sup>\*</sup> ONLY for products under extended phase of product support lifecycle.