



Academic License Agreement Annual Fee Worksheet - USD

DECEMBER 2017

Academic Program Information Link

Product Selection Instructions:

As part of the compliance and annual order process, this worksheet must be sent to EMEA_Contract_Admin@MicroFocus.com (for Europe, Middle East, Africa) or contractadmin@MicroFocus.com (rest of world).

Please indicate the models you will be using: ___ FTE Model; ___ Workstation Model; ___ Dept. Workstation Model; ___ Mobile Device

PRODUCT CALCULATION INSTRUCTIONS:

A. Place a mark in the column Model Selected box of the product(s) you wish to purchase OR select a Value Bundle. If a Value Bundle is not selected, at least four (4) products must be selected. There is a \$5000 minimum purchase requirement on the ALA.

B. Calculate the Total Bundled Price (TBP) by adding the appropriate prices of the products selected and the appropriate pricing model. You should have a Total Bundled Price (TBP) for each pricing model (Workstation/Dept Workstation, FTE, Mobile Device) from which you are purchasing.

C. The Total Bundled Price will be used to calculate the Annual Fee.

You may not use the FTE model in calculating your Annual Fee unless your FTE population exceeds your Workstation count.

TO PREVENT DELAYS IN PROCESSING YOUR RENEWAL ORDER, PLEASE SUBMIT BOTH YOUR PURCHASE ORDER AND COMPLETED WORKSHEET TOGETHER

MOBILE DEVICE LICENSE:

Upon purchase of a license for ZENworks Mobile Management, the following terms become part of Your ALA.

To acquire a Mobile Device License, You must purchase a license for each Mobile Device. To acquire a FTE license, you must purchase a license for all FTE. Subject to the terms and conditions of this Agreement, the license purchase authorizes You to install and use one copy of the Mobile Management Application on each Mobile Device (for an FTE license, for each Mobile Device used by an FTE person). This license allows You to use the Software solely to manage licensed Mobile Devices. You may not use or allow the use of the Software other than for Your own internal purposes.

Mobile Device means each smartphone, tablet, laptop, netbook or other device with wireless capability: (1) on which any portion of the Software is installed or used, or (2) from which any portion of the Software is accessed.

Mobile Management Application means the module included with the Software that is installed on a Mobile Device for management by the server Software.

The Software may include a level of encryption data security for communications with Your email platform. You assume full responsibility for the establishment of appropriate security measures to control access to the solution. Airtime services are not provided by or through Micro Focus; You assume full responsibility for issues relating to use and the availability of airtime services.

FTE LICENSE:

Customer must purchase an FTE License for each FTE.

The number of Customer's FTEs shall be calculated as the sum of:

(a) Faculty and Staff FTEs. For the prior academic year, the number of full-time faculty and staff plus the total number of hours worked by part-time faculty and staff in an average work week divided by 40; and

(b) Student FTEs. For the prior academic year, the number of full-time students plus the total number of part-time student credit hours divided by the number of credit hours that Customer uses to identify full-time status.

For Customers that declare a student FTE count in a report to an accreditation or governing board or a government agency, the student FTE account will be the greater of the calculation in subpart (b) above or the FTE count contained in such report.

The FTE calculation for each category of faculty, staff, and students, must be demonstrated through a verifiable means that may include use of an audited annual report, an organization's human resource system, or the government website, government report, or other published report provided by Customer that shows accurate information

Upon mutual agreement of the source of the data used for the FTE calculations, Licensor will accept calculations based on the source that are up to one year old.

NOTE: Any hospital approved by Micro Focus to purchase under the ALA must purchase under the Workstation pricing schedule. Any school not purchasing as an entire unit must purchase using the Department Workstation Pricing schedule. This note does not apply to the purchase of a Mobile Device License.

NOTE on SUSE: ALA offerings that include SUSE are available only for renewing customers.

DESIGNATED AGREED UPON SOURCE OF DATA FOR FTE CALCULATION

By signing below, Customer certifies that as of the date below, the information contained herein (or attached) is complete and accurate to the best of its knowledge.

Customer Signa	ture:	 	
Printed Name: _		 Date:	

Product Description	Product Model	Model Selected	Part Number		Price USD
Mobile Device License ZENworks Mobile Management Initial FTE Academic License	FTE		876-000925-I	\$	3.30
ZENworks Mobile Management Academic Renewal FTE License	FTE		876-000925	\$	3.30
ZENworks Mobile Management Initial FTE Academic License 1-Device ZENworks Mobile Management Renewal Academic License 1-Device	Mobile Device Mobile Device		876-000882-I 876-000882	\$	17.00 17.00
ZENworks Mobile Workspace Initial FTE Academic License	Mobile Device		876-001095	\$	1.50
ZENworks Mobile Management Renewal Academic License 1-Device Bundled Products	Mobile Device		876-001095-I	\$	1.50
ISM Value bundle includes: Identity Manager Standard Edition, Access Manager, Sentinel Log Manager 500 EPS, Identity Manager Integration Module for Database and Identity Manager Integration Module for Tools.					
ISM Value Bundle FTE Academic License Initial	FTE		876-000676-I	\$	7.80
ISM Value Bundle FTE Academic License ISM Value Bundle Workstation Academic License Initial	FTE Workstation		876-000676 876-000677-I	\$	7.80
ISM Value Bundle Workstation Academic License	Workstation		876-000677	\$	32.00
ISM Value Bundle Department Workstation Academic License Initial ISM Value Bundle Department Workstation Academic License	Dept Workstation Dept Workstation		876-000678-I 876-000678	\$	42.00 42.00
Identity Tracking Product Bundle also includes: Access Manager 4.0, Identity Manager Advanced Edition, Sentinel 6.1 Rapid Deployment					
Identity Tracking Product Bundle FTE Academic	FTE		876-000619	\$	13.00
Identity Tracking Product Bundle Workstation Academic Identity Tracking Product Bundle Department Workstation Academic	Workstation Dept Workstation		876-000620 876-000621	\$	49.00 58.00
Novell Open Workgroup Suite Includes: Open Enterprise Server, GroupWise, Novell Vibe, ZENworks Configuration Management, ZENworks Endpoint Security Management (counts as four product menu choices)					
Novell Open Workgroup Suite Initial FTE Academic License	FTE		876-000474-I	\$	7.80
Novell Open Workgroup Suite Renewal FTE Academic License Novell Open Workgroup Suite Initial Workstation Academic License	FTE Workstation		876-000474 876-000475-I	\$	7.80 39.00
Novell Open Workgroup Suite Renewal Workstation Academic License	Workstation		876-000475	\$	39.00
Novell Open Workgroup Suite Initial Department Workstation Academic License Novell Open Workgroup Suite Renewal Department Workstation Academic License	Dept Workstation Dept Workstation		876-000476-I 876-000476	\$	47.00 47.00
SUSE LINUX Enterprise Server/ZENworks Linux Management/Novell Linux Desktop Bundle (count	s as three product m	enu choices I) 		
SUSE Linux Enterprise Server/ZENworks Linux Management/SUSE Linux Enterprise Desktop Bundle FTE Academic License	FTE		876-000326	\$	5.00
SUSE Linux Enterprise Server/ZENworks Linux Management/SUSE Linux Enterprise Desktop Bundle Workstation Academic License	Workstation		876-000327	\$	21.75
SUSE Linux Enterprise Server/ZENworks Linux Management/SUSE Linux Enterprise Desktop Bundle Department Workstation Academic License	Dept Workstation		876-000328	\$	27.00
* Value Bundle I Contains Open Enterprise Server, ZENworks Configuration Management,	Dept Workstation				
Identity Manager Standard Edition, GroupWise, and SUSE Linux Enterprise Server x86/AMD64/Intel64.		_			
Value I Bundle Initial FTE Academic License Value I Bundle Renewal FTE Academic License	FTE FTE		976-000359-I 976-000359	\$	7.50 7.50
Value I Bundle Initial Workstation Academic License	Workstation		976-000360-I	\$	37.00
Value I Bundle Renewal Workstation Academic License Value I Bundle Initial Department Workstation Academic License	Workstation Dept Workstation		976-000360 976-000361-I	\$	37.00 45.00
Value I Bundle Renewal Department Workstation Academic License	Dept Workstation		976-000361	\$	45.00
*Value Bundle II Contains Open Enterprise Server, ZENworks Configuration Management, ZENworks Patch Management, ZENworks Linux Management, Identity Manager Standard					
Edition, GroupWise, SUSE Linux Enterprise Server x86/AMD64/Intel64. Add-on products may be purchased for an additional price.					
Value II Bundle Initial FTE Academic License Value II Bundle Renewal FTE Academic License	FTE		976-000362-I 976-000362	\$	9.70 9.70
Value II Bundle Initial Workstation Academic License	Workstation		976-000363-I	\$	47.00
Value II Bundle Renewal Workstation Academic License Value II Bundle Initial Department Workstation Academic License	Workstation Dept Workstation		976-000363 976-000364-I	\$	47.00 58.00
Value II Bundle Renewal Department Workstation Academic License	Dept Workstation		976-000364	\$	58.00
Windows Value bundle includes: ZENworks Configuration Management, ZENworks Patch					
Management, ZENworks Asset Management and File Management Suite Windows Value Bundle I Initial FTE Academic License	FTE		876-000673-I	\$	7.50
Windows Value Bundle I Initial FTE Academic License Windows Value Bundle I Initial Workstation Academic License	FTE Workstation		876-000673 876-000686-I	\$	7.50 40.00
Windows Value Bundle I Renewal Workstation Academic License Windows Value Bundle I Renewal Workstation Academic License	Workstation		876-000686	\$	40.00
Windows Value Bundle I Initial Department Workstation Academic License Windows Value Bundle I Renewal Department Workstation Academic License	Dept Workstation Dept Workstation		876-000687-I 876-000687	\$	50.00 50.00
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ZENworks Value Bundle includes: ZENworks Configuration Management, ZENworks Patch Management, ZENworks Asset Management and ZENworks Application Virtualization		_			
ZENworks Value Bundle Initial FTE Academic License ZENworks Value Bundle Renewal FTE Academic License	FTE FTE		876-000679-I 876-000679	\$	7.50 7.50
ZENworks Value Bundle Initial Workstation Academic License	Workstation		876-000680-I	\$	38.00
ZENworks Value Bundle Workstation Academic License ZENworks Value Bundle Initial Department Workstation Academic License	Workstation Dept Workstation		876-000680 876-000681-I	\$	38.00 47.00
ZENworks Value Bundle Renewal Department Workstation Academic License	Dept Workstation		876-000681	\$	47.00
Additional Products (Select as many additional products as desired) Micro Focus Desktop Containers Professional Initial Department Workstation Academic License	Dept Workstation		876-001040-I	\$	8.40
Micro Focus Desktop Containers Professional Renewal Department Workstation Academic License	Dept Workstation		876-001040	\$	8.40
Micro Focus Desktop Containers Pro Renewal FTE Academic License	FTE		876-001092	\$	1.60
Micro Focus Desktop Containers Pro Initial FTE Academic License	FTE		876-001092-I	\$	1.60
Turbo for Micro Focus Desktop Containers Initial Department Workstation Academic License Turbo for Micro Focus Desktop Containers Renewal Department Workstation Academic License	Dept Workstation Dept Workstation	<u> </u>	876-001046-I 876-001046	\$	5.90 5.90
Turbo for Micro Focus Desktop Containers Professional Initial FTE Academic License	FTE FTE		876-001043-I	\$	1.20
Turbo for Micro Focus Desktop Containers Professional Renewal FTE Academic License Turbo for Micro Focus Desktop Containers Initial Workstation Academic License	Workstation		876-001043 876-001045-I	\$	1.20 4.80
Turbo for Micro Focus Desktop Containers Renewal Workstation Academic License	Workstation FTE		876-001045 876-000255-I	\$	4.80 1.30
Novell Cluster Services Initial FTE Academic License Novell Cluster Services Renewal FTE Academic License	FTE		876-000255	\$	1.30
Novell Cluster Services Initial Workstation Academic License	Workstation		876-000256-I 876-000256	\$	6.20 6.20
Novell Cluster Services Renewal Workstation Academic License Novell Cluster Services Initial Department Workstation Academic License	Workstation Dept Workstation		876-000256 876-000257-I	\$	7.80
Novell Cluster Services Renewal Department Workstation Academic License Micro Focus Dynamic File Services Renewal FTE Academic e-License	Dept Workstation FTE		876-000257 876-000920	\$	7.80 1.40
Micro Focus Dynamic File Services Renewal FTE Academic e-License Micro Focus Dynamic File Services Renewal Workstation Academic e-License	Workstation		876-000920 876-000921	\$	5.80
Micro Focus Dynamic File Services Renewal Department Workstation Academic e-License Advanced Authentication Enterprise Edition Renewal FTE Academic License	Dept Workstation FTE		876-000922 876-001097	\$	7.30 1.50
Advanced Authentication Enterprise Edition Renewal FTE Academic License Advanced Authentication Enterprise Edition Initial FTE Academic License	FTE		876-001097-I	\$	1.50
Advanced Authentication Enterprise Edition Renewal Workstation Academic License Advanced Authentication Enterprise Edition Initial Workstation Academic License	Workstation Workstation		876-001098 876-001098-I	\$	6.80
Advanced Authentication Enterprise Edition Renewal Department Workstation Academic License	Dept Workstation		876-001099	\$	8.50
Advanced Authentication Enterprise Edition Initial Department Workstation Academic License Advanced Authentication Remote Access Edition Renewal FTE Academic License	Dept Workstation FTE		876-001099-I 876-001102	\$	8.50 0.61
Advanced Authentication Remote Access Edition Initial FTE Academic License	FTE		876-001102-I	\$	0.61
Advanced Authentication Remote Access Edition Renewal Workstation Academic License	Workstation	i	876-001103	\$	2.80

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Advanced Authentication Remote Access Edition Renewal Department Workstation Academic License	Dept Workstation	876-001104	\$	3.50
Advanced Authentication Remote Access Edition Initial Department Workstation Academic License	Dept Workstation	876-001104-I	\$	3.50
Advanced Authentication Federation Connector Renewal FTE Academic License Advanced Authentication Federation Connector Initial FTE Academic License	FTE FTE	876-001107 876-001107-I	\$	0.27
Advanced Authentication Federation Connector Renewal Workstation Academic License	Workstation	876-001108	\$	1.20
Advanced Authentication Federation Connector Initial Workstation Academic License	Workstation Dept Workstation	876-001108-I 876-001109	\$	1.20
Advanced Authentication Federation Connector Renewal Department Workstation Academic License Advanced Authentication Federation Connector Initial Department Workstation Academic License	Dept Workstation	876-001109-I	\$	1.50
GroupWise Initial FTE Academic License	FTE	876-000569-I	\$	1.70
GroupWise Renewal FTE Academic License GroupWise Initial Workstation Academic License	FTE Workstation	876-000569 876-000570-I	\$	7.00
GroupWise Renewal Workstation Academic License	Workstation	876-000570	\$	7.00
GroupWise Initial Department Workstation Academic License	Dept Workstation	876-000571-I	\$	8.80
GroupWise Renewal Department Workstation Academic License GroupWise Coexistence Solution for Exchange Initial FTE Academic Subscription	Dept Workstation FTE	876-000571 876-000942-I	\$	8.80 0.32
GroupWise Coexistence Solution for Exchange Renewal FTE Academic Subscription	FTE	876-000942	\$	0.32
Novell Messenger Initial FTE Academic License Novell Messenger Renewal FTE Academic License	FTE FTE	876-000972-I 876-000972	\$	0.24
NetIQ Access Manager Initial FTE Academic License	FTE	876-000459-I	\$	3.20
NetIQ Access Manager Renewal FTE Academic License	FTE Marketing	876-000459	\$	3.20
NetIQ Access Manager Initial Workstation Academic License NetIQ Access Manager Renewal Workstation Academic License	Workstation Workstation	876-000460-I 876-000460	\$	17.00 17.00
NetIQ Access Manager Department Initial Workstation Academic License	Dept Workstation	876-000461-I	\$	20.00
NetIQ Access Manager Department Renewal Workstation Academic License NetIQ Identity Manager Standard Edition Initial FTE Academic License	Dept Workstation FTE	876-000461 976-000289-I	\$	3.20
NetlQ Identity Manager Standard Edition Renewal FTE Academic License	FTE	976-000289	\$	3.20
NetIQ Identity Manager Standard Edition Initial Workstation Academic License	Workstation	976-000290-I	\$	17.00
NetlQ Identity Manager Standard Edition Renewal Workstation Academic License NetlQ Identity Manager Standard Edition Department Initial Workstation Academic License	Workstation Dept Workstation	976-000290 976-000291-I	\$	17.00
NetIQ Identity Manager Standard Edition Department Renewal Workstation Academic License	Dept Workstation	976-000291	\$	20.00
NetIQ Identity Manager Advanced Edition Initial FTE Academic License	FTE FTE	876-000700-I 876-000700	\$	6.10
NetlQ Identity Manager Advanced Edition Renewal FTE Academic License NetlQ Identity Manager Advanced Edition Initial Workstation Academic License	Workstation	876-000700 876-000701-I	\$	24.00
NetIQ Identity Manager Advanced Edition Renewal Workstation Academic License	Workstation	876-000701	\$	24.00
NetlQ Identity Manager Advanced Edition Department Initial Workstation Academic License NetlQ Identity Manager Advanced Edition Department Renewal Workstation Academic License	Dept Workstation Dept Workstation	876-001025-I 876-001025	\$	31.00
NetIQ Identity Manager to NetIQ Identity Manager Advanced Edition Expansion Pack Initial FTE	FTE	876-000755-I	\$	2.90
Academic License NetlQ Identity Manager to NetlQ Identity Manager Advanced Edition Expansion Pack Renewal FTE	112	070 000700 1		2.50
Academic License	FTE	876-000755	\$	2.90
NetlQ Identity Manager to NetlQ Identity Manager Advanced Edition Expansion Pack Initial Workstation Academic License	Workstation	876-000757-I	\$	7.20
NetIQ Identity Manager to NetIQ Identity Manager Advanced Edition Expansion Pack Renewal		876-000757	\$	7.20
Workstation Academic License NetlQ Identity Manager to NetlQ Identity Manager Advanced Edition Expansion Pack Department Initial	Workstation			
Workstation Academic License	Dept Workstation	876-000759-I	\$	13.00
NetlQ Identity Manager to NetlQ Identity Manager Advanced Edition Expansion Pack Department Renewal Workstation Academic License	Dept Workstation	876-000759	\$	13.00
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Expansion Pack Renewal FTE Academic License	FTE	876-000756	\$	-
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NetIQ Identity Manager + Roles Based Provisioning Module to NetIQ Identity Manager Advanced Edition		876-000758	\$	_
Expansion Pack Renewal Workstation Academic License NetlQ Identity Manager + Roles Based Provisioning Module 3.7 to NetlQ Identity Manager Advanced	Workstation			
Edition Expansion Pack Department Initial Workstation Academic License	Dept Workstation	876-000760-I	\$	-
NetlQ Identity Manager + Roles Based Provisioning Module 3.7 to NetlQ Identity Manager Advanced Edition Expansion Pack Department Renewal Workstation Academic License	Dept Workstation	876-000760	\$	-
Identity Manager Integration Module for Microsoft Enterprise FTE Academic License	FTE	876-000750	\$	1.50
Identity Manager Integration Module for Microsoft Enterprise Workstation Academic License	Workstation	876-000751	\$	6.70
Identity Manager Integration Module for Microsoft Enterprise Department Workstation Academic License	Dept Workstation	876-000752	\$	8.60
NetlQ Identity Manager Integration Module for Salesforce.com Initial FTE Academic License NetlQ Identity Manager Integration Module for Salesforce.com Renewal FTE Academic License	FTE FTE	876-000745-I 876-000745	\$	1.50
NetIQ Identity Manager Integration Module for Salesforce.com Initial Workstation Academic License	Workstation	876-000746-I	\$	6.70
Netter definity Manager Integration Module for Galestores.com Initial Workstation Academic License	Workstation	870-000740-1	Ψ	0.70
NetIQ Identity Manager Integration Module for Salesforce.com Renewal Workstation Academic License	Workstation	876-000746	\$	6.70
NetIQ Identity Manager Integration Module for Salesforce.com Department Initial Workstation Academic License	Dept Workstation	876-000747-I	\$	8.60
NetlQ Identity Manager Integration Module for Salesforce.com Department Renewal Workstation	Dont Workstation	976 000747	œ.	9.60
Academic License	Dept Workstation FTE	876-000747	\$	8.60
NetlQ Identity Manager Integration Module for Banner Initial FTE Academic License NetlQ Identity Manager Integration Module for Banner Renewal FTE Academic License	FTE	876-000821-I 876-000821	\$	1.50 1.50
NetIQ Identity Manager Integration Module for Banner Initial Workstation Academic License	Workstation	876-000822-I	\$	6.70
NetlQ Identity Manager Integration Module for Banner Renewal Workstation Academic License	Workstation	876-000822	\$	6.70
NetlQ Identity Manager Integration Module for Banner Department Initial Workstation Academic License	Dept Workstation	876-000823-I	\$	8.60
NetIQ Identity Manager Integration Module for Banner Department Renewal Workstation Academic Novell Identity Manager Integration Module for Blackboard LMS Initial FTE Academic License	Dept Workstation FTE	876-000823 876-000729-I	\$	8.60 1.50
Novell Identity Manager Integration Module for Blackboard LMS Initial FTE Academic License Novell Identity Manager Integration Module for Blackboard LMS Renewal FTE Academic License	FTE	876-000729-1	\$	1.50
November 11 / 12 / 1646/11 1666/11	112	070-000725	Ψ	1.50
Novell Identity Manager Integration Module for Blackboard LMS Initial Workstation Academic License	Workstation	876-000730-I	\$	6.70
Novell Identity Manager Integration Module for Blackboard LMS Renewal Workstation Academic License	Workstation	876-000730	\$	6.70
Novell Identity Manager Integration Module for Blackboard LMS Initial Department Workstation Academic	Dani Washatatian	070 000704 1	Φ.	0.00
License	Dept Workstation	876-000731-I	\$	8.60
Novell Identity Manager Integration Module for Blackboard LMS Renewal Department Workstation Academic License	Dept Workstation	876-000731	\$	8.60
Novell Identity Manager Integration Module for GoogleApps Initial FTE Academic License	FTE	876-000734-I	\$	1.50
Novell Identity Manager Integration Module for GoogleApps Renewal FTE Academic License	FTE	876-000734	\$	1.50
Novell Identity Manager Integration Module for GoogleApps Initial Workstation Academic License	Workstation	876-000735-I	\$	6.70
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Novell Identity Manager Integration Module for GoogleApps Renewal Workstation Academic License	Workstation	876-000735	\$	6.70
Novell Identity Manager Integration Module for GoogleApps Initial Department Workstation Academic License	Dept Workstation	876-000736-I	\$	8.60
Novell Identity Manager Integration Module for GoogleApps Renewal Department Workstation Academic	Dont Made to the	876-000736	\$	8.60
License NetlQ Identity Manager Integration Module for Database Initial FTE Academic License	Dept Workstation FTE	976-000294-I	\$	1.60
NetlQ Identity Manager Integration Module for Database Renewal FTE Academic License	FTE	976-000294	\$	1.60
NetIQ Identity Manager Integration Module for Database Initial Workstation Academic License	Workstation	976-000295-I	\$	7.00

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NetIQ Identity Manager Integration Module for Database Renewal Workstation Academic License NetIQ Identity Manager Integration Module for Database Department Initial Workstation Academic	Workstation	976-000295	\$ 7.0
License NetIQ Identity Manager Integration Module for Database Department Renewal Workstation Academic	Dept Workstation	976-000296-I	\$ 9.0
License NetlQ Identity Manager Integration Module for Tools Initial FTE Academic License	Dept Workstation	976-000296 976-000339-I	\$ 9.0 \$ 1.0
NetIQ Identity Manager Integration Module for Tools Renewal FTE Academic License	FTE	976-000339	\$ 1.
NetlQ Identity Manager Integration Module for Tools Initial Workstation Academic License NetlQ Identity Manager Integration Module for Tools Renewal Workstation Academic License	Workstation Workstation	976-000340-I 976-000340	\$ 7.0 \$ 7.0
NetIQ Identity Manager Integration Module for Tools Department Initial Workstation Academic License	Dept Workstation	976-000341-I	\$ 9.0
NetIQ Identity Manager Integration Module for Tools Department Renewal Workstation Academic License	Dept Workstation	976-000341	\$ 9.0
NetIQ Identity Manager Integration Module for Mainframe for 800 Series MVS Initial FTE Academic	FTE	976-000399-I	\$ 0.7
License NetIQ Identity Manager Integration Module for Mainframe for 800 Series MVS Renewal FTE Academic	FTE	976-000399	\$ 0.
License NetlQ Identity Manager Integration Module for Mainframe for 800 Series MVS Initial Workstation	Workstation	976-000400-I	\$ 3.4
Academic License NetlQ Identity Manager Integration Module for Mainframe for 800 Series MVS Renewal Workstation	VORSIGNOT	976-000400	\$ 3.
Academic License NetIQ Identity Manager Integration Module for Mainframe for 800 Series MVS Department Initial	Workstation		
Workstation Academic License NetlQ Identity Manager Integration Module for Mainframe for 800 Series MVS Department Renewal	Dept Workstation	976-000401-I	\$ 4.2
Workstation Academic License NetlQ Identity Manager Integration Module for Help Desk Initial FTE Academic License	Dept Workstation FTE	976-000401 976-000309-I	\$ 4.3 \$ 1.3
NetlQ Identity Manager Integration Module for Help Desk Renewal FTE Academic License	FTE	976-000309	\$ 1.
NetIQ Identity Manager Integration Module for Help Desk Initial Workstation Academic License	Workstation	976-000310-I	\$ 6.8
NetIQ Identity Manager Integration Module for Help Desk Renewal Workstation Academic License	Workstation	976-000310	\$ 6.8
NetIQ Identity Manager Integration Module for Help Desk Department Initial Workstation Academic License	Dept Workstation	976-000311-I	\$ 8.4
NetIQ Identity Manager Integration Module for Help Desk Department Renewal Workstation Academic License	Dept Workstation	976-000311	\$ 8.
NetIQ Identity Manager Integration Module for Linux and Unix Initial FTE Academic License	FTE FTE	976-000379-I 976-000379	\$ 2.5 \$ 2.5
NetIQ Identity Manager Integration Module for Linux and Unix Renewal FTE Academic License NetIQ Identity Manager Integration Module for Linux and Unix Initial Workstation Academic License	Workstation	976-000379 976-000380-I	\$ 11.0
NetIQ Identity Manager Integration Module for Linux and Unix Renewal Workstation Academic License	Workstation	976-000380	\$ 11.0
NetIQ Identity Manager Integration Module for Linux and Unix Department Initial Workstation Academic	Dept Workstation	976-000381-I	\$ 14.0
License NetIQ Identity Manager Integration Module for Linux and Unix Department Renewal Workstation	Dept Workstation		
Academic License NetlQ Identity Manager Integration Module for Linux and Unix User Settings Initial FTE Academic License	Dept Workstation FTE	976-000381 976-000394-I	\$ 14.0 \$ 2.0
NetIQ Identity Manager Integration Module for Linux and Unix User Settings Renewal FTE Academic License	FTE	976-000394	\$ 2.
NetIQ Identity Manager Integration Module for Linux and Unix User Settings Initial Workstation Academic License	Workstation	976-000395-I	\$ 11.0
NetIQ Identity Manager Integration Module for Linux and Unix User Settings Renewal Workstation Academic License	Workstation	976-000395	\$ 11.
NetIQ Identity Manager Integration Module for Linux and Unix User Settings Department Initial Workstation Academic License	Dept Workstation	976-000396-I	\$ 14.0
NetIQ Identity Manager Integration Module for Linux and Unix User Settings Department Renewal		976-000396	\$ 14.
Workstation Academic License NetlQ Identity Manager Integration Module for Message System Initial FTE Academic License	Dept Workstation FTE	976-000349-1	\$ 0.
NetlQ Identity Manager Integration Module for Message System Renewal FTE Academic License NetlQ Identity Manager Integration Module for Message System Initial Workstation Academic License	FTE	976-000349	\$ 0.
INCITION INTERIOR INTEGRATION MOUNTER TO INTESSAGE System milital Workstation Academic License	Workstation	976-000350-1	\$ 3.4
NetIQ Identity Manager Integration Module for Message System Renewal Workstation Academic License NetIQ Identity Manager Integration Module for Message System Department Initial Workstation Academic	Workstation	976-000350	
License NetIQ Identity Manager Integration Module for Message System Department Renewal Workstation	Dept Workstation	976-000351-I	\$ 4.2
Academic License NetIQ Identity Manager Integration Module for Midrange Initial FTE Academic License	Dept Workstation FTE	976-000351 976-000384-I	\$ 4.3 \$ 0.3
NetlQ Identity Manager Integration Module for Midrange Renewal FTE Academic License	FTE	976-000384	\$ 0.
NetIQ Identity Manager Integration Module for Midrange Initial Workstation Academic License NetIQ Identity Manager Integration Module for Midrange Renewal Workstation Academic License	Workstation Workstation	976-000385-I 976-000385	\$ 3.4 \$ 3.4
NetIQ Identity Manager Integration Module for Midrange Department Initial Workstation Academic License	Dept Workstation	976-000386-I	\$ 4.2
NetIQ Identity Manager Integration Module for Midrange Department Renewal Workstation Academic License	Dept Workstation	976-000386	\$ 4.5
NetlQ Identity Manager Integration Module for Oracle Enterprise Initial FTE Academic License	FTE	876-000967-I	\$ 1.
NetIQ Identity Manager Integration Module for Oracle Enterprise Renewal FTE Academic License	FTE	876-000967	\$ 1.5
NetIQ Identity Manager Integration Module for Oracle Enterprise Initial Workstation Academic License	Workstation	876-000968-I	\$ 6.8
NetIQ Identity Manager Integration Module for Oracle Enterprise Renewal Workstation Academic License	Workstation	876-000968	\$ 6.8
NetIQ Identity Manager Integration Module for Oracle Enterprise Department Initial Workstation Academic License	Dept Workstation	876-000969-I	\$ 8.4
NetIQ Identity Manager Integration Module for Oracle Enterprise Department Renewal Workstation	Dept Workstation FTE	876-000969 976-000389-I	\$ 8.4 \$ 0.7
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ZENworks Patch Management Subscription for Cross-Platform Initial Departmental Workstation Academic License 1-Device ZENworks Patch Management Subscription for Cross-Platform Renewal Departmental Workstation Academic License 1-Device ZENworks Suite Initial FTE Academic License ZENworks Suite Renewal FTE Academic License ZENworks Suite Initial Workstation Academic License ZENworks Suite Renewal Workstation Academic License ZENworks Suite Initial Department Workstation Academic License ZENworks Suite Renewal Department Workstation Academic License ZENworks Suite Extension for NOWS Initial FTE Academic License ZENworks Suite Extension for NOWS Renewal FTE Academic License ZENworks Suite Extension for NOWS Renewal Workstation Academic License ZENworks Suite Extension for NOWS Renewal Workstation Academic License ZENworks Suite Extension for NOWS Renewal Workstation Academic License ZENworks Suite Extension for NOWS Renewal Department Workstation Academic License	Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation FTE FTE Workstation Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation Dept Workstation	876-000216 876-000976-I 876-000976 876-000977-I 876-000978 876-000981-I 876-000981 876-000982-I 876-000983-I 876-000983	\$ 8.40 \$ 10.50 \$ 10.50 \$ 45.15 \$ 45.15 \$ 55.65 \$ 55.65 \$ 8.40 \$ 8.40 \$ 36.75 \$ 36.75
ZENworks Patch Management Subscription for Cross-Platform Initial Departmental Workstation Academic License 1-Device ZENworks Patch Management Subscription for Cross-Platform Renewal Departmental Workstation Academic License 1-Device ZENworks Suite Initial FTE Academic License ZENworks Suite Renewal FTE Academic License ZENworks Suite Initial Workstation Academic License ZENworks Suite Renewal Workstation Academic License ZENworks Suite Initial Department Workstation Academic License ZENworks Suite Renewal Department Workstation Academic License ZENworks Suite Extension for NOWS Initial FTE Academic License ZENworks Suite Extension for NOWS Renewal FTE Academic License ZENworks Suite Extension for NOWS Renewal Workstation Academic License ZENworks Suite Extension for NOWS Renewal Workstation Academic License ZENworks Suite Extension for NOWS Renewal Workstation Academic License ZENworks Suite Extension for NOWS Renewal Department Workstation Academic License ZENworks Suite Extension for NOWS Renewal Department Workstation Academic License ZENworks Suite Extension for NOWS Renewal Department Workstation Academic License ZENworks Suite Extension for NOWS Renewal Department Workstation Academic License ZENworks Suite Extension for NOWS Renewal Department Workstation Academic License Customer Information Primary Contact Company Name Address	Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation Dept Workstation Workstation Dept Workstation Dept Workstation Dept Workstation Dept Workstation	876-000216 876-000976-I 876-000976 876-000977-I 876-000978 876-000981-I 876-000981 876-000982-I 876-000983 Total \$	\$ 8.40 \$ 10.50 \$ 10.50 \$ 45.15 \$ 45.15 \$ 55.65 \$ 55.65 \$ 8.40 \$ 8.40 \$ 36.75 \$ 36.75
ZENworks Patch Management Subscription for Cross-Platform Initial Departmental Workstation Academic License 1-Device ZENworks Patch Management Subscription for Cross-Platform Renewal Departmental Workstation Academic License 1-Device ZENworks Suite Initial FTE Academic License ZENworks Suite Renewal FTE Academic License ZENworks Suite Initial Workstation Academic License ZENworks Suite Renewal Workstation Academic License ZENworks Suite Initial Department Workstation Academic License ZENworks Suite Renewal Department Workstation Academic License ZENworks Suite Extension for NOWS Initial FTE Academic License ZENworks Suite Extension for NOWS Renewal FTE Academic License ZENworks Suite Extension for NOWS Renewal Workstation Academic License ZENworks Suite Extension for NOWS Renewal Workstation Academic License ZENworks Suite Extension for NOWS Renewal Workstation Academic License ZENworks Suite Extension for NOWS Renewal Department Workstation Academic License ZENworks Suite Extension for NOWS Renewal Department Workstation Academic License ZENworks Suite Extension for NOWS Renewal Department Workstation Academic License ZENworks Suite Extension for NOWS Renewal Department Workstation Academic License ZENworks Suite Extension for NOWS Renewal Department Workstation Academic License Customer Information Primary Contact Company Name	Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation Dept Workstation Workstation Dept Workstation Dept Workstation Dept Workstation Dept Workstation	876-000216 876-000976-I 876-000976 876-000977-I 876-000978 876-000981-I 876-000981 876-000982-I 876-000983 Total \$	\$ 8.40 \$ 10.50 \$ 10.50 \$ 45.15 \$ 55.65 \$ 55.65 \$ 8.40 \$ 36.75 \$ 36.75

Postal Code	Postal Code	
Country	Country	
Contact Name	Contact Name	
Title	Title	
Phone Number	Phone Number	
Fax Number	Fax Number	
E-mail Address	E-mail Address	
Reseller nomination		

CUST	OMER CERTIFICATION & ANNUAL	FEE CALCULATION		
Annu	al Fee Calculation by Workstation	or Dept. Workstation		
A. Total Workstation/Dept Workstation Count				
B. Applicable Price per Station (see Product Selection	and Bundle Calculation above)		x \$	
C. Calculate Discount (if applicable) using discount sch	nedule below (multiply discount by line B)			
D. Discounted Bundled Price (subtract C from B, if app	licable)		= \$	
E. Annual Workstation/Dept Workstation Fee (multiply	A with D)		= \$	
	Annual Fee Calculation by Mol	bile Device		
F. Total Mobile Device Count				
G. Applicable Price per Mobile Device (see Product Se	lection and Bundle Calculation above)		x \$	
H. Calculate Discount (if applicable) using discount sc	nedule below (multiply discount by line B)			
I. Discounted Bundled Price (subtract H from G, if appl	, , , , , , , , , , , , , , , , , , , ,		= \$	
J. Annual Mobile Device Fee (multiply F with I)			= \$	
Annual Fee Calculation by FTE Population				
K. Total Enrollment (FTE)				
L. Total Employees (FTE)				
M. Total Population (add lines K & L)				
N. Applicable Price Per Person (see Product Selection	and Bundle Calculation above)		x \$	
O. Calculate Discount (if applicable) using discount sch	nedule below (multiply discount by line N)		x	
P. Discounted Bundled Price (subtract O from N, if app	licable)		= \$	
Q. Annual FTE Population Fee (multiply M with P)			= \$	
Annual F	ee Calculation by On-demand Trair	ning (see section below)	ı	
R. Total Subscription Count				
S. Applicable Price per Subscription (see Product Sele	ction and Bundle Calculation below)		x \$	
T. Annual On-demand Training Library Fee (multiply lin			= \$	
	Combined Annual Fe	ee		
U. Total Annual Fee (add totals from E, J, Q & T)			= \$	
The discount table is also used to	calculate the Annual Fee based o	n Workstation, Mobile Device	or FTE Population.	
TIERED DISCOUNT SCHEDULE				
Priced by Workstation, Department Wo	kstation, or Mobile Device	Priced by F	TE Population	
Total Workstations or Mobile Devices	Discount	Total FTE Population	Discount	
1 - 2,899	0%	1 - 10,999	0%	
2,900 - 6,999	11%	11,000 - 19,999	23%	
7,000 - 13,999 14,000 +	16% 22%	20,000 - 49,999 50,000 - 99,999	38% 42%	
1 1 ,000 ±	££ /0	100,000 +	46%	
*Minimum Annual Fee	of \$5,000	· · ·	nual Fee of \$5,000	
Assalamia Taslaria d Ossa	1 17 :: 0 ::	•		

Academic Technical Support and Training Options

Micro Focus customers receive support according to our published Product Support Lifecycle, which defines the duration and type of support customers can expect to receive on specific products as they move through their life cycle. To view a current list of products supported by Micro Focus, please refer to the Micro Focus Support Life Cycle page at https://www.microfocus.com/support-and-services/lifecycle.

THE SERVICES DESCRIBED HEREIN WILL BE GOVERNED BY THE TERMS AND CONDITIONS OF THE MAINTENANCE AND SUPPORT AGREEMENT WHICH CAN BE FOUND AT https://www.microfocus.com/support-and-services/maintenance-and-support-agreements

	Primary Contact		Contact #2
Name		Name	
Title		Title	
Division		Division	
Address		Address	
City		City	
Province		Province	
Postal Code		Postal Code	
Phone Number		Phone Number	
Fax Number		Fax Number	
E-mail Address		E-mail Address	
Reseller nomination			

DISCOUNTS DO NOT APPLY TO THESE SERVICE AND TECHNICAL SUPPORT OPTIONS

SUSECon Full Access Academic Pass 5-Pack

On-demand Training				
Description	Part Number	Qty	Price	Ext. Price
On-demand Training Micro Focus Complete Library 1-year Academic Subscription	876-001061		\$ 2,100.00	
On-demand Training COBOL Programming for Business Success Academic Subscription	876-001062		\$ 200.00	
On-demand Training SUSE Certified Administrator (SCA) in Linux Academic Bundle	876-000914		\$ 300.00	
On-demand Training SUSE Certified Engineer (SCE) in Linux Academic Bundle	876-000915		\$ 400.00	
On-demand Training SUSE Advanced and Management Academic Bundle	876-000916		\$ 500.00	
On-demand Training Library - SUSE 1-Year Academic	876-000937		\$ 1,100.00	
On-Demand Training IAS, WM, DC Bundle 1-Year Academic Subscription Initial	876-000935-I		\$ 1,100.00	
On-Demand Training IAS, WM, DC Bundle 1-Year Academic Subscription Renewal	876-000935		\$ 1,100.00	
On-demand Training Endpoint Management 1-User 1-Year Academic Subscription	876-000995		\$ 700.00	
On-demand Training Collaboration 1-User 1-Year Academic Subscription	876-000996		\$ 700.00	
On-demand Training File & Networking Services 1-User 1-Year Academic Subscription	876-000997		\$ 700.00	
On-demand Training -IAS- Identity Management & Access Governance 1-User 1-Year Academic				
Subscription	876-000998		\$ 700.00	
On-demand Training -IAS- Access Management 1-User 1-Year Academic Subscription	876-000999		\$ 700.00	
On-demand Training -IAS- Security Management 1-User 1-Year Academic Subscription	876-001000		\$ 700.00	
On-demand Training -Data Center- IT Operations Management & VOIP 1-User 1-Year Academic				
Subscription	876-001001		\$ 700.00	
On-demand Training Workload Management 1-User 1-Year Academic Subscription	876-001002		\$ 700.00	
On-demand Training VisiBroker Fundamentals Academic Subscription	876-001048		\$ 600.00	
On-demand Training Managing Quality with Silk Central Course Academic Subscription	876-001056		\$ 600.00	
On-demand Training SilkPerformer Results Analysis and Correlation Course Academic Subscription	876-001057		\$ 300.00	
On-demand Training SilkPerformer Modeling and Implementing Load Tests Course Academic				
Subscription	876-001058		\$ 300.00	
On-demand Training Visual COBOL for Eclipse Academic Subscription	876-001059		\$ 600.00	
On-demand Training Visual COBOL for Visual Studio Academic Subscription	876-001060		\$ 600.00	
	Total			\$
BrainShare				
Description	Dort Number	Ohi	Drice	Evt Drice

Description	Part Number	Qty	Price	Ext. Price
BrainShare Education Conference Academic Pass Single	873-011050		\$ 1,100.00)
	Total			\$
SUSECon				
Description	Part Number	Qty	Price	Ext. Price
SUSECon Full Access Academic Pass Single	873-010791		\$ 650.00)
SUSECon Full Access Pass 3-Pack	873-011046		\$ 1.990.00)

873-010792

3,000.00

Totals	<u> </u>	1		l¢.
Assertion 10 Incident Plack - 1226, Asia Paulic (Zone 1)			De:	\$
Academic 10 Incident Park. 1266, Asia Pasilic (Zone 6) 651-003920	per Qty	\$	Price 6.300.00	Ext. Price
Academic 10 Incolone Plack - 126, EMEA (Zone 1)		\$	4,400.00	
Academie 10 Incident Plack - 125, S. BERA (Zone 2) Academie 10 Incident Plack - 125, S. Mar. Asia Pacific (Zone 1) Academie 10 Incident Plack - 126, Mar. Asia Pacific (Zone 2) Academie 10 Incident Plack - 247, Asia Pacific (Zone 2) Academie 10 Incident Plack - 247, Asia Pacific (Zone 3) Academie 10 Incident Plack - 247, Asia Pacific (Zone 3) Academie 10 Incident Plack - 247, Asia Pacific (Zone 3) Academie 10 Incident Plack - 247, Asia Pacific (Zone 4) Academie 10 Incident Plack - 247, Place Academie (Zone 1) Academie 10 Incident Plack - 247, Place Academie (Zone 1) Academie 10 Incident Plack - 247, Place Academie (Zone 1) Academie 20 Incident Plack - 247, Asia Pacific (Zone 1) Academie 20 Incident Plack - 126, Asia Pacific (Zone 1) Academie 20 Incident Plack - 126, Asia Pacific (Zone 1) Academie 20 Incident Plack - 126, Asia Pacific (Zone 1) Academie 20 Incident Plack - 126, Asia Pacific (Zone 1) Academie 20 Incident Plack - 126, Asia Pacific (Zone 1) Academie 20 Incident Plack - 126, Asia Pacific (Zone 1) Academie 20 Incident Plack - 126, Asia Pacific (Zone 2) Academie 20 Incident Plack - 126, Asia Pacific (Zone 3) Academie 20 Incident Plack - 126, Asia Pacific (Zone 3) Academie 20 Incident Plack - 126, Asia Pacific (Zone 3) Academie 20 Incident Plack - 126, Asia Pacific (Zone 3) Academie 20 Incident Plack - 126, Asia Pacific (Zone 3) Academie 20 Incident Plack - 126, Asia Pacific (Zone 3) Academie 20 Incident Plack - 126, Asia Pacific (Zone 3) Academie 30 Incident Plack - 126, Asia Pacific (Zone 3) Academie 30 Incident Plack - 126, Asia Pacific (Zone 3) Academie 31 Incident Plack - 126, Asia Pacific (Zone 3) Academie 32 Incident Plack - 126, Asia Pacific (Zone 3) Academie 33 Incident Plack - 126, Asia Pacific (Zone 3) Academie 34 Incident Plack - 126, Asia Pacific (Zone 3) Academie 35 Incident Plack - 126, Asia Pacific (Zone 3) Academie 36 Incident Plack - 126, Asia Pacific (Zone 3) Academie 36 Incident Plack - 126, Asia Pacific (Zone 3) Academie 36 Incident Plack - 126, Asia Pacific (Zone 4) Academie 36 Inci		\$	4,200.00 9,000.00	
Academic 10 Incident Plack - 247, Alea Pacilit (Zoron 5)		\$	7,800.00	
Academic 10 Incident Plack - 207, Asia Pacific (Zone 1)		\$	5,000.00 8,800.00	
Academic 10 Incident Plack - 247, IEEE A (Zone 2)		\$	6,200.00	
Academic 10 Incident Plack - 267, BIERA (Zone 2)		\$	5,900.00 11,000.00	
Excitation Discription Plank 126, Asia Pacific (Zono 1) 051-000281		\$	9,800.00	
Academic 20 Incident Pack - 12-5, Asia Pacific (Zone 3)		\$	7,000.00	
Academic 20 Incident Plack - 1245, FAA Academic 20 Incident Plack - 2467, Asia Pucific (Zono 1)		\$	12,000.00 8,600.00	
Factomica Di Indicant Plack - 2447, Asia Pacific (Zono 1) 051-005992 Academica Di Indicant Plack - 2447, Asia Pacific (Zono 3) 051-005996 Academica Di Indicant Plack - 2447, Asia Pacific (Zono 3) 051-005996 Academica Di Indicant Plack - 2467, Edit Rel (Zono 1) 051-0053078 Academica Di Indicant Plack - 1266, Edit Rel (Zono 1) 051-0053079 Academica Di Indicant Plack - 1266, Edit Rel (Zono 1) 051-0053070 Academica Di Indicant Plack - 1266, Edit Rel (Zono 1) 051-0053070 Academica Di Indicant Plack - 1267, Edit Rel (Zono 2) 051-005306 Academica Di Indicant Plack - 1267, Edit Rel (Zono 2) 051-005306 Academica Di Indicant Plack - 1267, Edit Rel (Zono 2) 051-005306 Academica Di Indicant Plack - 1267, Edit Rel (Zono 2) 051-005306 Academica Di Indicantis (40 Decay) of Support Engineer time - AP Zono 2 051-005306 Academica Single Service Request - North America 051-005006 Academica Single Service Reported Transport Engineer time - AP Zono 2 051-003092 Additional 10 Indicants (40 Decays) of Support Engineer time - AP Zono 3 051-003092 Additional 10 Indicants (40 Decays) of Support Engineer time - AP Zono 2 051-003092 Additional 10 Indicants (40 Decays) of Support Engin		\$	8,200.00	
Abademic 20 Proteiture Parks - 247, Asia Pacific (20na 3)		\$	9,500.00	
Anademic 20 Incident Pack - 242, S. MEN (200 s) 051-003781 Anademic 5 Incident Pack - 1226, EMEA (200 s) 051-003786 Anademic 5 Incident Pack - 1226, EMEA (200 s) 051-003786 Anademic 5 Incident Pack - 1226, EMEA (200 s) 051-003786 Anademic 5 Incident Pack - 1226, EMEA (200 s) 051-003786 Anademic 5 Incident Pack - 2427, EMEA (200 s) 051-003786 Anademic 5 Incident Pack - 2427, EMEA (200 s) 051-003786 Anademic 5 Incident Pack - 2427, EMEA (200 s) 051-003886 Anademic 5 Incident Pack - 2427, EMEA (200 s) 051-003886 Anademic 5 Incident Pack - 2427, EMEA (200 s) 051-003886 Anademic 5 Incident Pack - 2427, EMEA (200 s) 051-003886 Anademic 5 Incident Pack - 2427, EMEA (200 s) 051-003886 Anademic 5 Incident Pack - 2427, EMEA (200 s) 051-003886 Anademic Single Section (200 s) 051-003886 Additional 10 Incidents (40 hours) of Support Engineer time - Asia Pacific Zone 2 Initial Ostional Ostional (200 s) 051-003886 Additional 10 Incidents (40 hours) of Support Engineer time - Asia Pacific Zone 2 Initial Ostional Ostional (200 s) 051-003886 Additional 30 Incidents (40 hours) of Support Engineer time - Asia Pacific Zone 3 Initial Ostional Ostional (200 s) 051-003886 Additional 30 Incidents (40 hours) of Support Engineer time - Asia Pacific Zone 3 Initial Ostional (200 s) 051-003886 Additional 30 Incidents (40 hours) of Support Engineer time - Asia Pacific Zone 3 Initial Ostional (200 s) 051-003886 Additional 30 Incidents (40 hours) of Support Engineer (100 s) 051-003886 Additional 30 Incidents (40 hours) of Support Engineer (100 s) 051-003886 Additional 30 Incidents (40 hours) of Support Engineer (100 s) 051-003886 Additional 30 Incidents (40 hours) of Support Engineer (100 s) 051-003886 Additional 30 Incidents (40 hours) of Support Engineer (100 s)		\$	12,000.00	
Apademies Incident Plack - 126, EMEA (Zone 1) 051-003760 Anademies Incident Plack - 126, EMEA (Zone 2) 051-003760 Anademies Incident Plack - 126, NA 051-003770 051-003760 051-003560		\$	12,000.00 13,500.00	
Academics Incident Pask - 1245, INA		\$	4,500.00	
Academics Incident Pack - 247, EMEA (Zone 1) 051-005586 Academics Incident Pack - 247, EMEA (Zone 2) 051-005586 Academics Incident Pack - 247, EMEA (Zone 2) 051-005586 Academics Incident Pack - 247, EMEA (Zone 1) Promotions up to 2 days (16 hours) of \$1 Consultant incl. Reasonable travel costs 051-005861 051-00586		\$	4,000.00 2,600.00	
Academic Noval ZMM Comulting (SMEA Zone 1) Promotion: up to 2 days (16 hours) of St Consultant Ind. Reasonable travel costs Academic Noval Service Request - North America 1051-005381 Academic Single Service Request - North America 2051-0053824 Additional 10 incidents (40 hours) of Support Engineer time - AP Zone 2 2051-0033927 Additional 10 incidents (40 hours) of Support Engineer time - AP Zone 3 2051-0033927 Additional 30 incidents (120 hours) of Support Engineer time - AP Zone 3 2051-0033927 Additional 30 incidents (120 hours) of Support Engineer time - AP Zone 3 2051-0033927 Additional 30 incidents (120 hours) of Support Engineer time - AP Zone 3 2051-0033927 Additional 30 incidents (120 hours) of Support Engineer time - AP Zone 3 2051-0033927 Additional 30 hours of Support Engineer time - AP Zone 3 2051-0033928 Additional 40 hours of Support Engineer time - AP Zone 3 2051-0033928 Additional 40 hours of Support Engineer time (AP Zone 3) 2051-0033928 Additional 40 hours of Support Engineer time (AP Zone 4) 2051-0033928 Additional 40 hours of Support Engineer time (AP Zone 4) 2051-003493 20		\$	5,500.00	
Academic Novell ZMM Concesuling (EMEA Zone 1) Promotion: up to 2 days (16 hours) of Si Consultant incl. Reastorable travel costs. Orthogose Service Request - Notth America. Additional 10 Incidents (40 hours) of Support Engineer time - AP Zone 2 Additional 10 Incidents (40 hours) of Support Engineer time - AP Zone 3 Additional 10 Incidents (40 hours) of Support Engineer time - AP Zone 3 Additional 30 Incidents (40 hours) of Support Engineer time - AP Zone 3 Additional 30 Incidents (40 hours) of Support Engineer time - AP Zone 3 Additional 30 Incidents (40 hours) of Support Engineer time - AP Zone 3 Additional 30 Incidents (120 hours) of Support Engineer time - AP Zone 3 Additional 30 Incidents (120 hours) of Support Engineer time - AP Zone 3 Additional 30 Incidents (120 hours) of Support Engineer time - AP Zone 3 Additional 40 hours of Support Engineer time - (AP Zone) Additional 40 hours of Support Engineer time (AP Zone) Additional 40 hours of Support Engineer time (AP Zone) Additional 40 hours of Support Engineer time (AP Zone) Additional 40 hours of Support Engineer time (AP Zone) Additional 40 hours of Support Engineer time (AP Zone) Additional 40 hours of Support Engineer time (AP Zone) Additional 40 hours of Support Engineer time (AP Zone) Additional 40 hours of Support Engineer time (AP Zone) Additional 40 hours of Support Engineer time (AP Zone) Additional 40 hours of Support Engineer time (AP Zone) Additional 40 hours of Support Engineer time (AP Zone) Additional 40 hours of Support Engineer time (AP Zone) Additional 40 hours of Support Engineer time (AP Zone) Additional 40 hours of Support Engineer time (AP Zone) Additional 40 hours of Support Engineer time (AP Zone) Additional 40 hours of Support Engineer time (AP Zone) Additional 40 hours of Support Engineer (AP Zone) Ad		\$	5,000.00	
Incl. Reasonable travel costs		\$	3,600.00	
Additional 10 incidernis (40 hours) of Support Engineer time - AP Zono 3 601-0033022 Additional 10 incidernis (40 hours) of Support Engineer time - AP Zono 3 601-0033022 Additional 30 incidernis (40 hours) of Support Engineer time - AP Zono 3 601-0033024 Additional 30 incidernis (10 hours) of Support Engineer time - Asia Pacific Zono 2 initial 601-0033024 Additional 30 incidernis (120 hours) of Support Engineer time - Asia Pacific Zono 3 initial 601-0033024 Additional 40 hours of Support Engineer time - Canada 601-003614 Additional 40 hours of Support Engineer time (180 hours) of Support Engineer time - Rain Pacific Zono 3 initial 601-003614 Additional 40 hours of Support Engineer time (187 hours) 601-004614 Additional 40 hours of Support Engineer time (187 hours) 601-004614 Advantage incident 10 Pack - EMEA Zono 1 Renewal 601-004616 Advantage incident 10 Pack - EMEA Zono 1 Initial 601-004703 Advantage incident 10 Pack - EMEA Zono 1 Initial 601-004703 Advantage incident 10 Pack - EMEA Zono 1 Initial 601-004703 Advantage incident 10 Pack - EMEA Zono 1 Initial 601-004703 Advantage incident 10 Pack - EMEA Zono 2 Renewal 601-004101 Advantage incident 10 Pack - EMEA Zono 2 Renewal 601-004101 Advantage incident 10 Pack - EMEA Zono 2 Renewal 601-004103 Advantage incident 10 Pack - EMEA Zono 3 Times and 1000000000000000000000000000000000000		\$	3,000.00	
Additional 10 Incidents (40 hours) of Support Engineer time - Air Pacific Zone 2 initial Additional 30 Incidents (120 hours) of Support Engineer time - Air Pacific Zone 2 initial Additional 30 Incidents (120 hours) of Support Engineer time - Air Pacific Zone 2 initial Additional 30 Incidents (120 hours) of Support Engineer time - Air Pacific Zone 3 initial Additional 30 Incidents (120 hours) of Support Engineer time - Air Pacific Zone 3 initial Additional 30 Incidents (120 hours) of Support Engineer time (FAP Coil, EM) Canada initial Additional 40 hours of Support Engineer time (FAP Coil, EM) Canada initial Additional 40 hours of Support Engineer time (FAP Coil, EM) Canada initial Additional 40 hours of Support Engineer time (FAP Coil, EM) Canada initial Advantage Incident 10 Pack - AP Zone 1 Renewal Advantage Incident 10 Pack - EMEA Zone 1 Initial Advantage Incident 10 Pack - EMEA Zone 1 Initial Advantage Incident 10 Pack - EMEA Zone 1 Initial Advantage Incident 10 Pack - EMEA Zone 1 Initial Advantage Incident 10 Pack - EMEA Zone 2 Initial Advantage Incident 10 Pack - EMEA Zone 2 Initial Advantage Incident 10 Pack - EMEA Zone 2 Initial Advantage Incident 10 Pack - EMEA Zone 2 Renewal Advantage Incident 10 Pack - EMEA Zone 2 Initial Advantage Incident 10 Pack - EMEA Zone 2 Initial Advantage Incident 10 Pack - EMEA Zone 3 Initial Advantage Incident 10 Pack - North America Initial Advantage Incident 10 Pack - North America Initial Advantage Incident 20 Pack - North America Initial Advantage Incident 5 Pack - EMEA Zone 2 Initial Advantage Incident 5 Pack - EMEA Zone 2 Initial Advantage Incident 5 Pack - EMEA Zone 2 Initial Advantage Incident 5 Pack - EMEA Zone 2 Initial Advantage Incident 5 Pack - EMEA Zone 2 Initial Advantage Incident 5 Pack - EMEA Zone 2 Initial Advantage Incident 5 Pack - EMEA Zone 2 Initial Advantage Incident 5 Pack - EMEA Zone 2 Initial Advantage Incident 5 Pack - EMEA Zone 2 Initial Advantage Incident 5 Pack - EMEA Zone 2 Initial Advantage Incident 5 Pack -		\$	880.00 8,100.00	L
Additional 30 Incidents (120 hours) of Support Engineer time - Asia Pacific Zone 3 initial		\$	9,800.00	
Additional 30 Incidents (120 hours) of Support Engineer time - Canada		\$	8,100.00 19,600.00	1
Additional 40 hours of Support Engineer time (FSP-Coll, EM) - Canada initial 051-004676-1 Additional 40 hours of Support Engineer time (FSP-Coll, EM) - Canada initial 051-004676-1 Advantage incident 10 Pack - AP Zone 1 Renewal 051-004010-1 Advantage incident 10 Pack - AP Zone 1 Renewal 051-004010-1 Advantage incident 10 Pack - AP Zone 1 Initial 051-004010-1 Advantage incident 10 Pack - EMEA Zone 1 Initial 051-004010-1 Advantage incident 10 Pack - EMEA Zone 1 Initial 051-004010-1 Advantage incident 10 Pack - EMEA Zone 2 Initial 051-00410-1 Advantage incident 10 Pack - EMEA Zone 2 Initial 051-00410-1 Advantage incident 10 Pack - EMEA Zone 2 Initial 051-004837-1 Advantage incident 10 Pack - EMEA Zone 3 Renewal 051-004837-1 Advantage incident 10 Pack - EMEA Zone 3 Renewal 051-004837-1 Advantage incident 10 Pack - EMEA Zone 3 Renewal 051-004837-1 Advantage incident 10 Pack - North America Initial 051-004837-1 Advantage incident 10 Pack - North America Initial 051-004837-1 Advantage incident 20 Pack - North America Initial 051-00410-1 Advantage incident 20 Pack - North America Initial 051-00410-1 Advantage incident 20 Pack - North America Initial 051-00410-1 Advantage incident 20 Pack - North America Initial 051-004792-1 Advantage incident 5 Pack - EMEA Zone 1 Initial 051-004792-1 Advantage incident 5 Pack - EMEA Zone 2 Initial 051-004792-1 Advantage incident 5 Pack - EMEA Zone 2 Initial 051-004792-1 Advantage incident 5 Pack - EMEA Zone 2 Initial 051-004792-1 Advantage incident 5 Pack - EMEA Zone 2 Initial 051-004792-1 Advantage incident 5 Pack - EMEA Zone 3 Initial 051-004792-1 Advantage incident 5 Pack - EMEA Zone 3 Initial 051-004792-1 Advantage incident 5 Pack - EMEA Zone 3 Initial 051-004792-1 Advantage incident 5 Pack - EMEA Zone 3 Initial 051-004792-1 Advantage incident 5 Pack - EMEA Zone 3 Initial 051-00466-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 1 Initial 051-00466-1		\$	19,600.00	
Additional 40 hours of Support Engineer time (IAS) - Canada initial		\$	16,000.00 15,000.00	
Advantage Incident 10 Pack - Asia Pacific Zone 1 Initial		\$	15,000.00	
Advantage Incident 10 Pack - EMEA Zone 1 Initial 051-004793. Advantage Incident 10 Pack - EMEA Zone 2 Renewal 051-004709. Advantage Incident 10 Pack - EMEA Zone 2 Penewal 051-004101. Advantage Incident 10 Pack - EMEA Zone 2 Initial 051-004101. Advantage Incident 10 Pack - EMEA Zone 3 Renewal 051-004837. Advantage Incident 10 Pack - EMEA Zone 3 Renewal 051-004837. Advantage Incident 10 Pack - North America Initial 051-004837. Advantage Incident 10 Pack - North America Renewal 051-003916. Advantage Incident 20 Pack - North America Renewal 051-002110. Advantage Incident 20 Pack - North America Renewal 051-002110. Advantage Incident 5 Pack - EMEA Zone 1 Initial 051-004792. Advantage Incident 5 Pack - EMEA Zone 2 Initial 051-004792. Advantage Incident 5 Pack - EMEA Zone 2 Renewal 051-004794. Advantage Incident 5 Pack - EMEA Zone 2 Renewal 051-004794. Advantage Incident 5 Pack - EMEA Zone 3 Renewal 051-004838. Advantage Incident 5 Pack - North America Initial 051-004838. Advantage Incident 5 Pack - North America Initial 051-004838. Advantage Incident 5 Pack - North America Initial 051-004838. </td <td></td> <td>\$ \$</td> <td>21,800.00</td> <td>ļ</td>		\$ \$	21,800.00	ļ
Advantage Incident 10 Pack - EMEA Zone 2 Renewal		\$	21,800.00 27,500.00	
Advantage Incident 10 Pack - EMEA Zone 3 Initial		\$	27,500.00	
Advantage Incident 10 Pack - EMEA Zone 3 Initial 051-004837-1 Advantage Incident 10 Pack - North America Initial 051-004837 Advantage Incident 10 Pack - North America Initial 051-003916 Advantage Incident 20 Pack - North America Initial 051-003916 Advantage Incident 20 Pack - North America Initial 051-002110-1 Advantage Incident 20 Pack - North America Renewal 051-002110-1 Advantage Incident 20 Pack - FMEA Zone 1 Initial 051-004792-1 Advantage Incident 5 Pack - EMEA Zone 1 Initial 051-004792-1 Advantage Incident 5 Pack - EMEA Zone 2 Initial 051-004794-1 Advantage Incident 5 Pack - EMEA Zone 2 Renewal 051-004794-1 Advantage Incident 5 Pack - EMEA Zone 3 Renewal 051-004794-1 Advantage Incident 5 Pack - EMEA Zone 3 Initial 051-004838-1 Advantage Incident 5 Pack - EMEA Zone 3 Renewal 051-004838-1 Advantage Incident 5 Pack - North America Initial 051-00481-1 Advantage Incident 5 Pack - North America Initial 051-00241-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 1 Initial 051-00546-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 2 Initial 051-00546-1 Assigned Support Engineer (Dat		\$	18,300.00 18,300.00	
Advantage Incident 10 Pack - North America Initial		\$	27,500.00	
Advantage Incident 10 Pack - North America Renewal		\$ \$	27,500.00 13,500.00	
Advantage Incident 20 Pack - North America Renewal 051-002110 Advantage Incident 5 Pack - EMEA Zone 1 Initial 051-004792 Advantage Incident 5 Pack - EMEA Zone 2 Initial 051-004792 Advantage Incident 5 Pack - EMEA Zone 2 Initial 051-004794 Advantage Incident 5 Pack - EMEA Zone 2 Renewal 051-004794 Advantage Incident 5 Pack - EMEA Zone 3 Initial 051-004794 Advantage Incident 5 Pack - EMEA Zone 3 Initial 051-004838 Advantage Incident 5 Pack - EMEA Zone 3 Renewal 051-004838 Advantage Incident 5 Pack - EMEA Zone 3 Renewal 051-004838 Advantage Incident 5 Pack - North America Initial 051-002111-1 Advantage Incident 5 Pack - North America Renewal 051-002111-1 Advantage Incident 5 Pack - North America Renewal 051-002111-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 1 Renewal 051-002467-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 1 Renewal 051-005467-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 2 Initial 051-005466-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 2 Renewal 051-005466-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 2 Renewal 051-005466-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 3 Renewal 051-005466-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 3 Renewal 051-005465-1 Assigned Support Engineer (Data Center) - Renewal 051-005465-1 Assigned Support Engineer (Data Center) - Renewal 051-005465-1 Assigned Support Engineer (Data Center) - Renewal 051-005471 Assigned Support Engineer (Data Center) - Renewal 051-005474-1 Assigned Support Engineer (Data Center) - Renewal 051-005474-1 Assigned Support Engineer (Data Center) - EMEA Zone 1 Initial 051-005482-1 Assigned Support Engineer (Data Center) - EMEA Zone 2 Initial 051-005474-1 Assigned Support Engineer (Data Center) - EMEA Zone 2 Initial 051-005474-1 Assigned Support Engineer (Data Center) - EMEA Zone 2 Initial 051-005474-1 Assigned Suppor		\$	13,500.00	
Advantage Incident 5 Pack - EMEA Zone 1 Initial 051-004792-1 Advantage Incident 5 Pack - EMEA Zone 2 Initial 051-004794-1 Advantage Incident 5 Pack - EMEA Zone 2 Initial 051-004794-1 Advantage Incident 5 Pack - EMEA Zone 2 Renewal 051-004794-1 Advantage Incident 5 Pack - EMEA Zone 3 Initial 051-004838-1 Advantage Incident 5 Pack - EMEA Zone 3 Renewal 051-004838-1 Advantage Incident 5 Pack - North America Renewal 051-002111-1 Advantage Incident 5 Pack - North America Renewal 051-002111-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 1 Initial 051-002111-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 1 Renewal 051-005467-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 2 Initial 051-005466-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 3 Initial 051-005466-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 3 Initial 051-005466-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 3 Initial 051-005466-1 Assigned Support Engineer (Data Center) - Brazil Zone 1 Initial 051-005465-1 Assigned Support Engineer (Data Center) - Brazil Zone 1 Initial 051-005471-1 Assigned Support Engineer (Data		\$	24,000.00	
Advantage Incident 5 Pack - EMEA Zone 2 Initial 051-004794-1 Advantage Incident 5 Pack - EMEA Zone 2 Renewal 061-004838-1 Advantage Incident 5 Pack - EMEA Zone 3 Renewal 051-004838-1 Advantage Incident 5 Pack - EMEA Zone 3 Renewal 051-004838-1 Advantage Incident 5 Pack - North America Initial 051-002111 Advantage Incident 5 Pack - North America Renewal 051-002111 Assigned Support Engineer (Data Center) - Asia Pacific Zone 1 Initial 051-002411 Assigned Support Engineer (Data Center) - Asia Pacific Zone 2 Initial 051-005467-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 2 Initial 051-005466-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 2 Renewal 051-005466-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 3 Renewal 051-005466-1 Assigned Support Engineer (Data Center) - Brazil Zone 1 Initial 051-005465-1 Assigned Support Engineer (Data Center) - Brazil Zone 1 Renewal 051-005471-1 Assigned Support Engineer (Data Center) - Brazil Zone 1 Renewal 051-005471-1 Assigned Support Engineer (Data Center) - Emazil Zone 1 Renewal 051-005485-1 Assigned Support Engineer (Data Center) - EMEA Zone 2 Initial 051-005485-1 Assigned Supp		\$	24,000.00 14,400.00	
Advantage Incident 5 Pack - EMEA Zone 2 Renewal 051-004794 Advantage Incident 5 Pack - EMEA Zone 3 Initial 051-004838 Advantage Incident 5 Pack - EMEA Zone 3 Renewal 051-004838 Advantage Incident 5 Pack - North America Initial 051-002111-1 Advantage Incident 5 Pack - North America Renewal 051-002111-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 1 Initial 051-005467-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 2 Initial 051-005467-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 2 Initial 051-005466-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 3 Initial 051-005466-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 3 Renewal 051-005466-1 Assigned Support Engineer (Data Center) - Brazil Zone 1 Initial 051-005466-1 Assigned Support Engineer (Data Center) - Brazil Zone 1 Initial 051-005467-1 Assigned Support Engineer (Data Center) - Canada Initial 051-005467-1 Assigned Support Engineer (Data Center) - Canada Renewal 051-005486-1 Assigned Support Engineer (Data Center) - EMEA Zone 1 Initial 051-005486-1 Assigned Support Engineer (Data Center) - EMEA Zone 2 Initial 051-005486-1 Assigned Supp		\$	14,400.00	
Advantage Incident 5 Pack - EMEA Zone 3 Renewal 051-004838-1 Advantage Incident 5 Pack - EMEA Zone 3 Renewal 061-004811-1 Advantage Incident 5 Pack - North America Renewal 051-002111-1 Advantage Incident 5 Pack - North America Renewal 051-002111-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 1 Initial 051-005467-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 2 Initial 051-005467-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 2 Initial 051-005466-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 3 Initial 051-005466-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 3 Initial 051-005465-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 3 Initial 051-005465-1 Assigned Support Engineer (Data Center) - Brazil Zone 1 Initial 051-005465-1 Assigned Support Engineer (Data Center) - Brazil Zone 1 Initial 051-005465-1 Assigned Support Engineer (Data Center) - Canada Initial 051-005481-1 Assigned Support Engineer (Data Center) - Canada Renewal 051-005482-1 Assigned Support Engineer (Data Center) - EMEA Zone 1 Initial 051-005482-1 Assigned Support Engineer (Data Center) - EMEA Zone 2 Initial 051-005482-1 <t< td=""><td></td><td>\$</td><td>9,700.00</td><td></td></t<>		\$	9,700.00	
Advantage Incident 5 Pack - North America Renewal 051-002111-1 Advantage Incident 5 Pack - North America Renewal 051-0022111 Assigned Support Engineer (Data Center) - Asia Pacific Zone 1 Initial 051-005467-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 2 Initial 051-005467-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 2 Initial 051-005466-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 2 Renewal 051-005466-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 3 Renewal 051-005466-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 3 Renewal 051-005465-1 Assigned Support Engineer (Data Center) - Brazil Zone 1 Initial 051-005471-1 Assigned Support Engineer (Data Center) - Brazil Zone 1 Renewal 051-005471-1 Assigned Support Engineer (Data Center) - Enzal Zone 1 Initial 051-005485-1 Assigned Support Engineer (Data Center) - EMEA Zone 1 Initial 051-005485-1 Assigned Support Engineer (Data Center) - EMEA Zone 1 Initial 051-005482-1 Assigned Support Engineer (Data Center) - EMEA Zone 1 Initial 051-005482-1 Assigned Support Engineer (Data Center) - EMEA Zone 2 Initial 051-005472-1 Assigned Support Engineer (Data Center) - EMEA Zone 2 Initial		\$	14,400.00	
Advantage Incident 5 Pack - North America Renewal 051-002111 Assigned Support Engineer (Data Center) - Asia Pacific Zone 1 Initial 051-005467-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 2 Initial 051-005467-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 2 Initial 051-005466-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 2 Renewal 051-005466-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 3 Renewal 051-005465-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 3 Renewal 051-005465-1 Assigned Support Engineer (Data Center) - Brazil Zone 1 Initial 051-005471-1 Assigned Support Engineer (Data Center) - Brazil Zone 1 Renewal 051-005471-1 Assigned Support Engineer (Data Center) - Canada Initial 051-005485-1 Assigned Support Engineer (Data Center) - Canada Renewal 051-005485-1 Assigned Support Engineer (Data Center) - EMEA Zone 1 Initial 051-005482-1 Assigned Support Engineer (Data Center) - EMEA Zone 1 Renewal 051-005482-1 Assigned Support Engineer (Data Center) - EMEA Zone 1 Renewal 051-005482-1 Assigned Support Engineer (Data Center) - EMEA Zone 2 Initial 051-005478-1 Assigned Support Engineer (Data Center) - EMEA Zone 3 Renewal		\$	7,500.00	
Assigned Support Engineer (Data Center) - Asia Pacific Zone 1 Renewal 051-005467 Assigned Support Engineer (Data Center) - Asia Pacific Zone 2 Initial 051-0054664 Assigned Support Engineer (Data Center) - Asia Pacific Zone 2 Renewal 051-0054664 Assigned Support Engineer (Data Center) - Asia Pacific Zone 3 Initial 051-00546654 Assigned Support Engineer (Data Center) - Asia Pacific Zone 3 Renewal 051-00546554 Assigned Support Engineer (Data Center) - Brazil Zone 1 Initial 051-005471-1 Assigned Support Engineer (Data Center) - Brazil Zone 1 Initial 051-005471-1 Assigned Support Engineer (Data Center) - Canada Initial 051-005471-1 Assigned Support Engineer (Data Center) - Canada Initial 051-005485-1 Assigned Support Engineer (Data Center) - Canada Renewal 051-005485-1 Assigned Support Engineer (Data Center) - EMEA Zone 1 Initial 051-005482-1 Assigned Support Engineer (Data Center) - EMEA Zone 1 Initial 051-005482-1 Assigned Support Engineer (Data Center) - EMEA Zone 1 Initial 051-005482-1 Assigned Support Engineer (Data Center) - EMEA Zone 2 Initial 051-005478-1 Assigned Support Engineer (Data Center) - EMEA Zone 2 Renewal 051-005478-1 Assigned Support Engineer (Data Center) - EMEA Zone 2 Renewal 051-005478-1 Assigned Support Engineer (Data Center) - EMEA Zone 3 Initial 051-005474-1 Assigned Support Engineer (Data Center) - EMEA Zone 3 Initial 051-005474-1 Assigned Support Engineer (Data Center) - EMEA Zone 4 Renewal 051-005474-1 Assigned Support Engineer (Data Center) - EMEA Zone 4 Renewal 051-005457-1 Assigned Support Engineer (Data Center) - EMEA Zone 4 Renewal 051-005457-1 Assigned Support Engineer (Data Center) - EMEA Zone 4 Renewal 051-005457-1 Assigned Support Engineer (Data Center) - EMEA Zone 4 Renewal 051-005457-1 Assigned Support Engineer (Data Center) - EMEA Zone 4 Renewal 051-005489-1 Assigned Support Engineer (F&P,Coll, EM,IG) - Canada Renewal 051-00549-1 Assigned Support Engineer (F&P,Coll, EM,IG) - Saia Pacific Zone 1 Renewal 051-003341-1 Assigned Support Engineer (F&P,Coll, EM,IG) - Asia Pacific Zo		\$	7,500.00	
Assigned Support Engineer (Data Center) - Asia Pacific Zone 2 Initial 051-005466-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 2 Renewal 051-005466-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 3 Initial 051-005465-1 Assigned Support Engineer (Data Center) - Brazil Zone 1 Initial 051-005471-1 Assigned Support Engineer (Data Center) - Brazil Zone 1 Renewal 051-005471-1 Assigned Support Engineer (Data Center) - Brazil Zone 1 Renewal 051-005471-1 Assigned Support Engineer (Data Center) - Canada Initial 051-005485-1 Assigned Support Engineer (Data Center) - Canada Renewal 051-005485-1 Assigned Support Engineer (Data Center) - EMEA Zone 1 Initial 051-005482-1 Assigned Support Engineer (Data Center) - EMEA Zone 1 Renewal 051-005482-1 Assigned Support Engineer (Data Center) - EMEA Zone 2 Initial 051-005482-1 Assigned Support Engineer (Data Center) - EMEA Zone 2 Renewal 051-005478-1 Assigned Support Engineer (Data Center) - EMEA Zone 2 Renewal 051-005478-1 Assigned Support Engineer (Data Center) - EMEA Zone 3 Initial 051-005474-1 Assigned Support Engineer (Data Center) - EMEA Zone 4 Renewal 051-005474-1 Assigned Support Engineer (Data Center) - EMEA Zone 4 Renewal 051-		\$	58,000.00 58,000.00	
Assigned Support Engineer (Data Center) - Asia Pacific Zone 3 Initial 051-005465-1 Assigned Support Engineer (Data Center) - Asia Pacific Zone 3 Renewal 051-005471-1 Assigned Support Engineer (Data Center) - Brazil Zone 1 Initial 051-005471-1 Assigned Support Engineer (Data Center) - Brazil Zone 1 Renewal 051-005485-1 Assigned Support Engineer (Data Center) - Canada Renewal 051-005485-1 Assigned Support Engineer (Data Center) - EMEA Zone 1 Initial 051-005485-1 Assigned Support Engineer (Data Center) - EMEA Zone 1 Initial 051-005482-1 Assigned Support Engineer (Data Center) - EMEA Zone 1 Renewal 051-005482-1 Assigned Support Engineer (Data Center) - EMEA Zone 2 Initial 051-005482-1 Assigned Support Engineer (Data Center) - EMEA Zone 2 Initial 051-005478-1 Assigned Support Engineer (Data Center) - EMEA Zone 3 Initial 051-005478-1 Assigned Support Engineer (Data Center) - EMEA Zone 3 Renewal 051-005474-1 Assigned Support Engineer (Data Center) - EMEA Zone 3 Renewal 051-00547-1 Assigned Support Engineer (Data Center) - EMEA Zone 4 Renewal 051-00548-1 Assigned Support Engineer (Data Center) - US Initial 051-00548-1 Assigned Support Engineer (Data Center) - US Renewal 051-00548-1		\$	41,000.00	
Assigned Support Engineer (Data Center) - Asia Pacific Zone 3 Renewal Assigned Support Engineer (Data Center) - Brazil Zone 1 Initial Assigned Support Engineer (Data Center) - Brazil Zone 1 Renewal Assigned Support Engineer (Data Center) - Brazil Zone 1 Renewal Assigned Support Engineer (Data Center) - Canada Initial Assigned Support Engineer (Data Center) - Canada Renewal Assigned Support Engineer (Data Center) - Canada Renewal Assigned Support Engineer (Data Center) - EMEA Zone 1 Initial Assigned Support Engineer (Data Center) - EMEA Zone 1 Renewal Assigned Support Engineer (Data Center) - EMEA Zone 1 Renewal Assigned Support Engineer (Data Center) - EMEA Zone 2 Initial Assigned Support Engineer (Data Center) - EMEA Zone 2 Renewal Assigned Support Engineer (Data Center) - EMEA Zone 2 Renewal Assigned Support Engineer (Data Center) - EMEA Zone 3 Renewal Assigned Support Engineer (Data Center) - EMEA Zone 3 Renewal Assigned Support Engineer (Data Center) - EMEA Zone 3 Renewal Ost-005474-1 Assigned Support Engineer (Data Center) - EMEA Zone 4 Initial Assigned Support Engineer (Data Center) - EMEA Zone 4 Initial Ost-005457-1 Assigned Support Engineer (Data Center) - US Initial Ost-005457-1 Assigned Support Engineer (Data Center) - US Renewal Assigned Support Engineer (Data Center) - US Renewal Assigned Support Engineer (PaP, Coll, EM, IG) - Canada Initial Ost-005489-1 Assigned Support Engineer (F&P, Coll, EM, IG) - Canada Renewal Ost-002720-1 Assigned Support Engineer (F&P, Coll, EM, IG) - Asia Pacific Zone 1 Initial Ost-003341-1 Assigned Support Engineer (F&P, Coll, EM, IG) - Asia Pacific Zone 2 Initial Ost-003341-1 Assigned Support Engineer (F&P, Coll, EM, IG) - Asia Pacific Zone 2 Initial Ost-003921-1 Assigned Support Engineer (F&P, Coll, EM, IG) - Asia Pacific Zone 2 Initial Ost-003921-1 Assigned Support Engineer (F&P, Coll, EM, IG) - Asia Pacific Zone 2 Initial Ost-003921-1 Assigned Support Engineer (F&P, Coll, EM, IG) - Asia Pacific Zone 2 Initial Ost-003921-1 Assigne		\$	41,000.00	
Assigned Support Engineer (Data Center) - Brazil Zone 1 Renewal 051-0054851 Assigned Support Engineer (Data Center) - Canada Initial 051-005485-1 Assigned Support Engineer (Data Center) - Canada Renewal 051-005485-1 Assigned Support Engineer (Data Center) - EMEA Zone 1 Initial 051-005482-1 Assigned Support Engineer (Data Center) - EMEA Zone 1 Renewal 051-005482-1 Assigned Support Engineer (Data Center) - EMEA Zone 1 Renewal 051-005482-1 Assigned Support Engineer (Data Center) - EMEA Zone 2 Initial 051-005478-1 Assigned Support Engineer (Data Center) - EMEA Zone 2 Renewal 051-005478-1 Assigned Support Engineer (Data Center) - EMEA Zone 2 Renewal 051-005478-1 Assigned Support Engineer (Data Center) - EMEA Zone 3 Renewal 051-005474-1 Assigned Support Engineer (Data Center) - EMEA Zone 3 Renewal 051-005474-1 Assigned Support Engineer (Data Center) - EMEA Zone 4 Initial 051-005475-1 Assigned Support Engineer (Data Center) - EMEA Zone 4 Renewal 051-005457-1 Assigned Support Engineer (Data Center) - US Initial 051-005489-1 Assigned Support Engineer (Data Center) - US Renewal 051-005489-1 Assigned Support Engineer (Data Center) - US Renewal 051-005489-1 Assigned Support Engineer (F&P,Coll, EM,IG) - Canada Renewal 051-002720-1 Assigned Support Engineer (F&P,Coll, EM,IG) - Canada Renewal 051-002720-1 Assigned Support Engineer (F&P,Coll, EM,IG) - US Initial 051-002720-1 Assigned Support Engineer (F&P,Coll, EM,IG) - US Renewal 051-002714-1 Assigned Support Engineer (F&P,Coll, EM,IG) - Asia Pacific Zone 1 Initial 051-00341-1 Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Initial 051-00341-1 Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Renewal 051-003341 Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Initial 051-003921-1 Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal 051-003921-1 Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal 051-003921-1 Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Renewal 051-0037		\$	34,000.00	
Assigned Support Engineer (Data Center) - Canada Initial Assigned Support Engineer (Data Center) - Canada Renewal Assigned Support Engineer (Data Center) - EMEA Zone 1 Initial Assigned Support Engineer (Data Center) - EMEA Zone 1 Initial Assigned Support Engineer (Data Center) - EMEA Zone 1 Initial Assigned Support Engineer (Data Center) - EMEA Zone 2 Renewal Assigned Support Engineer (Data Center) - EMEA Zone 2 Renewal Assigned Support Engineer (Data Center) - EMEA Zone 2 Renewal Assigned Support Engineer (Data Center) - EMEA Zone 2 Renewal Assigned Support Engineer (Data Center) - EMEA Zone 3 Initial Assigned Support Engineer (Data Center) - EMEA Zone 3 Renewal Assigned Support Engineer (Data Center) - EMEA Zone 4 Initial Assigned Support Engineer (Data Center) - EMEA Zone 4 Initial Assigned Support Engineer (Data Center) - EMEA Zone 4 Initial Assigned Support Engineer (Data Center) - US Initial Assigned Support Engineer (Data Center) - US Initial Assigned Support Engineer (Data Center) - US Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - Canada Initial Assigned Support Engineer (F&P,Coll, EM,IG) - Canada Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - Canada Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - US Initial Assigned Support Engineer (F&P,Coll, EM,IG) - US Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - US Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - US Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal O51-003921 Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial		\$	27,000.00	
Assigned Support Engineer (Data Center) - Canada Renewal Assigned Support Engineer (Data Center) - EMEA Zone 1 Initial Assigned Support Engineer (Data Center) - EMEA Zone 1 Initial Assigned Support Engineer (Data Center) - EMEA Zone 2 Initial Assigned Support Engineer (Data Center) - EMEA Zone 2 Initial Assigned Support Engineer (Data Center) - EMEA Zone 2 Initial Assigned Support Engineer (Data Center) - EMEA Zone 2 Renewal Assigned Support Engineer (Data Center) - EMEA Zone 3 Renewal Assigned Support Engineer (Data Center) - EMEA Zone 3 Renewal Assigned Support Engineer (Data Center) - EMEA Zone 3 Renewal Assigned Support Engineer (Data Center) - EMEA Zone 4 Initial O51-005474- Assigned Support Engineer (Data Center) - EMEA Zone 4 Renewal Assigned Support Engineer (Data Center) - US Initial Assigned Support Engineer (Data Center) - US Initial Assigned Support Engineer (Data Center) - US Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - Canada Renewal O51-005489- Assigned Support Engineer (F&P,Coll, EM,IG) - Canada Renewal O51-002720- Assigned Support Engineer (F&P,Coll, EM,IG) - US Initial Assigned Support Engineer (F&P,Coll, EM,IG) - US Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - US Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - US Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - Asia Pacific Zone 1 Initial Assigned Support Engineer (F&P,Coll, EM,IG) - Asia Pacific Zone 1 Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - Asia Pacific Zone 2 Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - Asia Pacific Zone 1 Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - Asia Pacific Zone 2 Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - Asia Pacific Zone 3 Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - Asia Pacific Zone 3 Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - EMEA Zone 1 Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - EMEA Zone 1 Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - EMEA Zone 1 Renewal O51-003761		\$ \$	27,000.00 61,000.00	
Assigned Support Engineer (Data Center) - EMEA Zone 1 Renewal 051-005482 Assigned Support Engineer (Data Center) - EMEA Zone 2 Initial 051-005478-1 Assigned Support Engineer (Data Center) - EMEA Zone 2 Renewal 051-005478-1 Assigned Support Engineer (Data Center) - EMEA Zone 2 Renewal 051-005474-1 Assigned Support Engineer (Data Center) - EMEA Zone 3 Initial 051-005474-1 Assigned Support Engineer (Data Center) - EMEA Zone 3 Renewal 051-005474-1 Assigned Support Engineer (Data Center) - EMEA Zone 4 Initial 051-005457-1 Assigned Support Engineer (Data Center) - EMEA Zone 4 Renewal 051-005457-1 Assigned Support Engineer (Data Center) - EMEA Zone 4 Renewal 051-005489-1 Assigned Support Engineer (Data Center) - US Initial 051-005489-1 Assigned Support Engineer (Data Center) - US Renewal 051-005489-1 Assigned Support Engineer (F&P,Coll, EM,IG) - Canada Initial 051-002720-1 Assigned Support Engineer (F&P,Coll, EM,IG) - US Initial 051-002720-1 Assigned Support Engineer (F&P,Coll, EM,IG) - US Initial 051-002720-1 Assigned Support Engineer (F&P,Coll, EM,IG) - US Renewal 051-002114-1 Assigned Support Engineer (F&P,Coll, EM,IG) - Asia Pacific Zone 1 Initial 051-003341-1 Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Initial 051-003341-1 Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Initial 051-003921-1 Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal 051-003924-1 Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal 051-003924-1 Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal 051-003924-1 Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial 051-003761-1 Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Renewal 051-003761-1 Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial 051-003761-1 Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal 051-004798-1		\$	61,000.00	
Assigned Support Engineer (Data Center) - EMEA Zone 2 Initial O51-005478-1 Assigned Support Engineer (Data Center) - EMEA Zone 2 Renewal O51-005478 Assigned Support Engineer (Data Center) - EMEA Zone 3 Initial O51-005474-1 Assigned Support Engineer (Data Center) - EMEA Zone 3 Initial O51-005474-1 Assigned Support Engineer (Data Center) - EMEA Zone 3 Renewal O51-005474-1 Assigned Support Engineer (Data Center) - EMEA Zone 4 Initial O51-005457-1 Assigned Support Engineer (Data Center) - EMEA Zone 4 Renewal O51-005457-1 Assigned Support Engineer (Data Center) - US Initial O51-005489-1 Assigned Support Engineer (Data Center) - US Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - Canada Renewal O51-002720-1 Assigned Support Engineer (F&P,Coll, EM,IG) - US Initial O51-002714-1 Assigned Support Engineer (F&P,Coll, EM,IG) - US Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - US Renewal O51-002114-1 Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Initial O51-00341-1 Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Renewal O51-003341-1 Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Initial O51-003921-1 Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Initial O51-003921-1 Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal O51-003924-1 Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal O51-003924-1 Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal O51-003924-1 Assigned Support Engineer (F&P,Coll,EM,IG) - Brazil Zone 1 Renewal O51-003924-1 Assigned Support Engineer (F&P,Coll,EM,IG) - Brazil Zone 1 Renewal O51-003924-1 Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial O51-003924-1 Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial O51-003761-003924-1 Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial O51-004798-1	$\overline{}$	\$	74,000.00 74,000.00	
Assigned Support Engineer (Data Center) - EMEA Zone 3 Initial O51-005474-1 Assigned Support Engineer (Data Center) - EMEA Zone 3 Renewal O51-005474 Assigned Support Engineer (Data Center) - EMEA Zone 4 Initial O51-005457-1 Assigned Support Engineer (Data Center) - EMEA Zone 4 Renewal O51-005457 Assigned Support Engineer (Data Center) - US Initial O51-005489-1 Assigned Support Engineer (Data Center) - US Renewal O51-005489-1 Assigned Support Engineer (Data Center) - US Renewal O51-005489-1 Assigned Support Engineer (F&P,Coll, EM,IG) - Canada Initial O51-002720-1 Assigned Support Engineer (F&P,Coll, EM,IG) - US Initial O51-002720-1 Assigned Support Engineer (F&P,Coll, EM,IG) - US Initial O51-002720 Assigned Support Engineer (F&P,Coll, EM,IG) - US Initial O51-002114-1 Assigned Support Engineer (F&P,Coll, EM,IG) - Asia Pacific Zone 1 Initial O51-00341-1 Assigned Support Engineer (F&P,Coll, EM,IG) - Asia Pacific Zone 1 Renewal O51-003341-1 Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Renewal O51-003921-1 Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Renewal O51-003921-1 Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Initial O51-003924-1 Assigned Support Engineer (F&P,Coll,EM,IG) - Brazil Zone 1 Renewal O51-003924 Assigned Support Engineer (F&P,Coll,EM,IG) - Brazil Zone 1 Renewal O51-003924 Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial O51-003761-1 Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial O51-003761-1 Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial O51-003761-1 Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal O51-003761-1 Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal O51-003761-1 Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial O51-004798-1		\$	74,000.00 54,000.00	
Assigned Support Engineer (Data Center) - EMEA Zone 3 Renewal O51-005474 Assigned Support Engineer (Data Center) - EMEA Zone 4 Initial O51-005457-1 Assigned Support Engineer (Data Center) - EMEA Zone 4 Renewal O51-005457 Assigned Support Engineer (Data Center) - US Initial O51-005489-1 Assigned Support Engineer (Data Center) - US Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - Canada Initial O51-005489 Assigned Support Engineer (F&P,Coll, EM,IG) - Canada Renewal O51-002720-1 Assigned Support Engineer (F&P,Coll, EM,IG) - US Initial Assigned Support Engineer (F&P,Coll, EM,IG) - US Renewal O51-002114-1 Assigned Support Engineer (F&P,Coll, EM,IG) - Asia Pacific Zone 1 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Initial O51-003924-1 Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal O51-003924 Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal O51-003924 Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal O51-003924 Assigned Support Engineer (F&P,Coll,EM,IG) - Brazil Zone 1 Renewal O51-003924 Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial O51-003761-1 Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial O51-003761-1 Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial O51-003761-1 Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial O51-004798-1		\$	54,000.00	
Assigned Support Engineer (Data Center) - EMEA Zone 4 Initial Assigned Support Engineer (Data Center) - EMEA Zone 4 Renewal O51-005457 Assigned Support Engineer (Data Center) - US Initial Assigned Support Engineer (Data Center) - US Renewal Assigned Support Engineer (Data Center) - US Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - Canada Initial Assigned Support Engineer (F&P,Coll, EM,IG) - Canada Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - US Initial Assigned Support Engineer (F&P,Coll, EM,IG) - US Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - US Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - US Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Brazil Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Brazil Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support En		\$	68,000.00 68,000.00	
Assigned Support Engineer (Data Center) - US Initial Assigned Support Engineer (Data Center) - US Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - Canada Initial Assigned Support Engineer (F&P,Coll, EM,IG) - Canada Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - US Initial Assigned Support Engineer (F&P,Coll, EM,IG) - US Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - US Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - Asia Pacific Zone 1 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Brazil Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Brazil Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal		\$	27,000.00	
Assigned Support Engineer (Data Center) - US Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - Canada Initial Assigned Support Engineer (F&P,Coll, EM,IG) - Canada Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - US Initial Assigned Support Engineer (F&P,Coll, EM,IG) - US Initial Assigned Support Engineer (F&P,Coll, EM,IG) - US Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - Asia Pacific Zone 1 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Brazil Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Brazil Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal		\$	27,000.00 61,000.00	
Assigned Support Engineer (F&P,Coll, EM,IG) - Canada Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - US Initial Assigned Support Engineer (F&P,Coll, EM,IG) - US Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - Asia Pacific Zone 1 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Brazil Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Brazil Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial	\Box	\$	61,000.00	
Assigned Support Engineer (F&P,Coll, EM,IG) - US Initial Assigned Support Engineer (F&P,Coll, EM,IG) - US Renewal Assigned Support Engineer (F&P,Coll, EM,IG) - Asia Pacific Zone 1 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Brazil Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal		\$	61,000.00 61,000.00	
Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Brazil Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal		\$	61,000.00	
Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Brazil Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal		\$	61,000.00	
Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Brazil Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal O51-004798-I		\$	58,000.00 58,000.00	
Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Brazil Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal O51-004798-I		\$	41,000.00	
Assigned Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - Brazil Zone 1 Renewal O51-003924 Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial O51-001316-I Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Renewal O51-001316 Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial O51-003761-I Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal O51-003761 Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial O51-004798-I Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal O51-004798	$\overline{}$	\$ \$	41,000.00 34,000.00	
Assigned Support Engineer (F&P,CoII,EM,IG) - EMEA Zone 1 Initial 051-001316-I Assigned Support Engineer (F&P,CoII,EM,IG) - EMEA Zone 1 Renewal 051-001316 Assigned Support Engineer (F&P,CoII,EM,IG) - EMEA Zone 2 Initial 051-003761-I Assigned Support Engineer (F&P,CoII,EM,IG) - EMEA Zone 2 Renewal 051-003761 Assigned Support Engineer (F&P,CoII,EM,IG) - EMEA Zone 3 Initial 051-004798-I Assigned Support Engineer (F&P,CoII,EM,IG) - EMEA Zone 3 Renewal 051-004798		\$	34,000.00	
Assigned Support Engineer (F&P,CoII,EM,IG) - EMEA Zone 1 Renewal Assigned Support Engineer (F&P,CoII,EM,IG) - EMEA Zone 2 Initial Assigned Support Engineer (F&P,CoII,EM,IG) - EMEA Zone 2 Initial Assigned Support Engineer (F&P,CoII,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,CoII,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,CoII,EM,IG) - EMEA Zone 3 Renewal O51-004798-I	-	\$	27,000.00 74,000.00	
Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal O51-004798-I O51-004798		\$	74,000.00	
Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial 051-004798-I Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal 051-004798		\$	54,000.00	
Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal 051-004798	+	\$	54,000.00 68,000.00	
Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 4 Initial		\$	68,000.00	
Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 4 Renewal 051-005058		\$ \$	27,000.00 27,000.00	+
Assigned Support Engineer (FAF,Coll,EM,IG) - EMEA 2016 4 Reflewal 051-000038 Assigned Support Engineer (FP,Coll,EM,IG) - Brazil Zone 1 Initial 051-002380-I		\$	27,000.00	
Assigned Support Engineer (IAS) - Brazil Zone 1 initial 051-004750-I		\$	27,000.00	
Assigned Support Engineer (IAS) - Brazil Zone 1 Renewal 051-004750 Assigned Support Engineer (IAS) - EMEA (Zone 4) Renewal 051-005061		\$	27,000.00 27,000.00	<u>L</u> _
Assigned Support Engineer (IAS) - EMEA Zone 1 Renewal 051-004695		\$	74,000.00	
Assigned Support Engineer (IAS) - EMEA Zone 2 Renewal 051-004696 Assigned Support Engineer (IAS) - EMEA Zone 3 Renewal 051-004797		\$ \$	54,000.00 68,000.00	
Assigned Support Engineer (IAS) - EMEA, Zone 1 initial 051-004695-I		\$	74,000.00	
Assigned Support Engineer (IAS) - EMEA, Zone 2 initial 051-004696-I		\$	54,000.00	
Assigned Support Engineer (IAS) - EMEA, Zone 3 initial 051-004797-I Assigned Support Engineer (IAS) - US Renewal 051-004644		\$	68,000.00 61,000.00	

Assigned Support Engineer (IAS) -Asia Pacific Zone 1 initial Assigned Support Engineer (IAS) -Asia Pacific Zone 1 Renewal	051-004736-I 051-004736	\$ 58,000.00 \$ 58,000.00
Assigned Support Engineer (IAS) -Asia Pacific Zone 2 initial	051-004730 051-004729-l	\$ 41,000.00
Assigned Support Engineer (IAS) -Asia Pacific Zone 2 Renewal	051-004729	\$ 41,000.00
Assigned Support Engineer (IAS) -Asia Pacific Zone 3 initial Assigned Support Engineer (IAS) -Asia Pacific Zone 3 Renewal	051-004730-l 051-004730	\$ 34,000.00 \$ 34,000.00
Assigned Support Engineer (IAS) -Canada Renewal	051-004669	\$ 61,000.00
Assigned Support Engineer (IAS)-Canada initial	051-004669-I	\$ 61,000.00
Assigned Support Engineer (IAS)-US initial Assigned Support Engineer (Workload Management) - Asia Pacific Zone 1 Initial	051-004644-l 051-005591-l	\$ 61,000.00 \$ 58,000.00
Assigned Support Engineer (Workload Management) - Asia Pacific Zone 1 Renewal	051-005591	\$ 58,000.00
Assigned Support Engineer (Workload Management) - Asia Pacific Zone 2 Initial	051-005572-I 051-005572	\$ 41,000.00 \$ 41,000.00
Assigned Support Engineer (Workload Management) - Asia Pacific Zone 2 Renewal Assigned Support Engineer (Workload Management) - Asia Pacific Zone 3 Initial	051-00572 051-005571-I	\$ 41,000.00 \$ 34,000.00
Assigned Support Engineer (Workload Management) - Asia Pacific Zone 3 Renewal	051-005571	\$ 34,000.00
Assigned Support Engineer (Workload Management) - Brazil Zone 1 Initial Assigned Support Engineer (Workload Management) - Brazil Zone 1 Renewal	051-005581-l 051-005581	\$ 27,000.00 \$ 27,000.00
Assigned Support Engineer (Workload Management) - Canada Initial	051-005579-I	\$ 61,000.00
Assigned Support Engineer (Workload Management) - Canada Renewal	051-005579	\$ 61,000.00
Assigned Support Engineer (Workload Management) - EMEA Zone 1 Initial Assigned Support Engineer (Workload Management) - EMEA Zone 1 Renewal	051-005597-l 051-005597	\$ 74,000.00 \$ 74,000.00
Assigned Support Engineer (Workload Management) - EMEA Zone 2 Initial	051-005575-I	\$ 54,000.00
Assigned Support Engineer (Workload Management) - EMEA Zone 2 Renewal	051-005575	\$ 54,000.00
Assigned Support Engineer (Workload Management) - EMEA Zone 3 Initial Assigned Support Engineer (Workload Management) - EMEA Zone 3 Renewal	051-005570-l 051-005570	\$ 68,000.00 \$ 68,000.00
Assigned Support Engineer (Workload Management) - EMEA Zone 4 Initial	051-005566-I	\$ 27,000.00
Assigned Support Engineer (Workload Management) - EMEA Zone 4 Renewal	051-005566	\$ 27,000.00
Assigned Support Engineer (Workload Management) - US Initial	051-005594-I	\$ 61,000.00 \$ 61,000.00
Assigned Support Engineer (Workload Management) - US Renewal Data Center Consulting Custom Developer (Remote Only)	051-005594 051-005616	\$ 61,000.00 \$ 56,000.00
Data Center Prepaid Services - 12-months EMEA	051-005618	\$ 130.00
Dedicated Support Engineer (Data Center) - Asia Pacific Zone 1 Initial	051-005464-I	\$ 324,000.00
Dedicated Support Engineer (Data Center) - Asia Pacific Zone 1 Renewal Dedicated Support Engineer (Data Center) - Asia Pacific Zone 2 Initial	051-005464 051-005463-I	\$ 324,000.00 \$ 225,000.00
Dedicated Support Engineer (Data Center) - Asia Pacific Zone 2 Renewal	051-005463	\$ 225,000.00
Dedicated Support Engineer (Data Center) - Asia Pacific Zone 3 Initial	051-005462-I	\$ 174,000.00
Dedicated Support Engineer (Data Center) - Asia Pacific Zone 3 Renewal Dedicated Support Engineer (Data Center) - Brazil Zone 1 Initial	051-005462 051-005469-I	\$ 174,000.00 \$ 152,000.00
Dedicated Support Engineer (Data Center) - Brazil Zone 1 Renewal	051-005469	\$ 152,000.00
Dedicated Support Engineer (Data Center) - Canada Initial	051-005483-I	\$ 340,000.00
Dedicated Support Engineer (Data Center) - Canada Renewal Dedicated Support Engineer (Data Center) - EMEA Zone 1 Initial	051-005483 051-005480-l	\$ 340,000.00 \$ 373,000.00
Dedicated Support Engineer (Data Center) - EMEA Zone 1 Renewal	051-005480	\$ 373,000.00
Dedicated Support Engineer (Data Center) - EMEA Zone 2 Initial	051-005476-I	\$ 327,000.00
Dedicated Support Engineer (Data Center) - EMEA Zone 2 Renewal Dedicated Support Engineer (Data Center) - EMEA Zone 3 Initial	051-005476 051-005473-l	\$ 327,000.00 \$ 343,000.00
Dedicated Support Engineer (Data Center) - EMEA Zone 3 Renewal	051-005473	\$ 343,000.00
Dedicated Support Engineer (Data Center) - EMEA Zone 4 Initial	051-005455-I	\$ 152,000.00
Dedicated Support Engineer (Data Center) - EMEA Zone 4 Renewal Dedicated Support Engineer (Data Center) - US Initial	051-005455 051-005487-l	\$ 152,000.00 \$ 340,000.00
Dedicated Support Engineer (Data Center) - US Renewal	051-005487	\$ 340,000.00
Dedicated Support Engineer (F&P,Coll, EM)- Canada initial	051-005080-I	\$ 340,000.00
Dedicated Support Engineer (F&P,Coll, EM,IG) - Canada Renewal Dedicated Support Engineer (F&P,Coll, EM,IG) - US Initial	051-005080 051-002116-l	\$ 340,000.00 \$ 340,000.00
Dedicated Support Engineer (F&P,Coll, EM,IG) - US Renewal	051-002116	\$ 340,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Initial	051-001610-I	\$ 324,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Renewal Dedicated Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Initial	051-001610 051-002250-l	\$ 324,000.00 \$ 225,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Renewal	051-002250	\$ 225,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Initial	051-001673-I	\$ 174,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal Dedicated Support Engineer (F&P,Coll,EM,IG) - Brazil Zone 1 Renewal	051-001673 051-002386	\$ 174,000.00 \$ 152,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial	051-002333	\$ 373,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Renewal	051-000171	\$ 373,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial Dedicated Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal	051-003759-l 051-003759	\$ 327,000.00 \$ 327,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial	051-004802-I	\$ 343,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal	051-004802	\$ 343,000.00
Dedicated Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 4 Initial Dedicated Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 4 Renewal	051-005060-l 051-005060	\$ 152,000.00 \$ 152,000.00
Dedicated Support Engineer (FP,Coll,EM,IG) - Brazil Zone 1 Initial	051-002386-I	\$ 152,000.00
Dedicated Support Engineer (IAS) - Asia Pacific Zone 1 initial	051-004731-I	\$ 324,000.00
Dedicated Support Engineer (IAS) - Asia Pacific Zone 1 Renewal Dedicated Support Engineer (IAS) - Asia Pacific Zone 2 initial	051-004731 051-004732-l	\$ 324,000.00 \$ 225,000.00
Dedicated Support Engineer (IAS) - Asia Pacific Zone 2 Renewal	051-004732	\$ 225,000.00
Dedicated Support Engineer (IAS) - Asia Pacific Zone 3 initial	051-004733-I	\$ 174,000.00
Dedicated Support Engineer (IAS) - Asia Pacific Zone 3 Renewal Dedicated Support Engineer (IAS) - Brazil Zone 1 initial	051-004733 051-004751-I	\$ 174,000.00 \$ 152,000.00
Dedicated Support Engineer (IAS) - Brazil Zone 1 Initial Dedicated Support Engineer (IAS) - Brazil Zone 1 Renewal	051-004751-	\$ 152,000.00
Dedicated Support Engineer (IAS) - Canada Renewal	051-005081	\$ 340,000.00
Dedicated Support Engineer (IAS) - EMEA Zone 1 Renewal Dedicated Support Engineer (IAS) - EMEA Zone 2 Renewal	051-004698 051-004701	\$ 373,000.00 \$ 327,000.00
Dedicated Support Engineer (IAS) - EMEA Zone 2 Renewal Dedicated Support Engineer (IAS) - EMEA Zone 3 Renewal	051-004701	\$ 343,000.00
Dedicated Support Engineer (IAS) - EMEA, Zone 1 initial	051-004698-I	\$ 373,000.00
Dedicated Support Engineer (IAS) - EMEA, Zone 2 initial Dedicated Support Engineer (IAS) - EMEA, Zone 3 initial	051-004701-I 051-004801-I	\$ 327,000.00 \$ 343,000.00
Dedicated Support Engineer (IAS) - EMEA, Zone 3 initial Dedicated Support Engineer (IAS) - US Renewal	051-004801-I 051-004650	\$ 340,000.00
Dedicated Support Engineer (IAS)- Canada initial	051-005081-l	\$ 340,000.00
Dedicated Support Engineer (IAS)- EMEA (Zone 4) Renewal	051-005063	\$ 152,000.00 \$ 340,000.00
Dedicated Support Engineer (IAS)- US initial Dedicated Support Engineer (Workload Management) - Asia Pacific Zone 1 Initial	051-004650-I 051-005588-I	\$ 340,000.00 \$ 324,000.00
Dedicated Support Engineer (Workload Management) - Asia Pacific Zone 1 Renewal	051-005588	\$ 324,000.00
Dedicated Support Engineer (Workload Management) - Asia Pacific Zone 2 Initial Dedicated Support Engineer (Workload Management) - Asia Pacific Zone 2 Renewal	051-005583-l	\$ 225,000.00 \$ 225,000.00
Dedicated Support Engineer (Workload Management) - Asia Pacific Zone 2 Renewal Dedicated Support Engineer (Workload Management) - Asia Pacific Zone 3 Initial	051-005583 051-005587-I	\$ 225,000.00 \$ 174,000.00
Dedicated Support Engineer (Workload Management) - Asia Pacific Zone 3 Renewal	051-005587	\$ 174,000.00
Dedicated Support Engineer (Workload Management) - Brazil Zone 1 Initial	051-005582-l	\$ 152,000.00 \$ 152,000.00
Dedicated Support Engineer (Workload Management) - Brazil Zone 1 Renewal Dedicated Support Engineer (Workload Management) - Canada Initial	051-005582 051-005563-I	\$ 152,000.00 \$ 340,000.00
Dedicated Support Engineer (Workload Management) - Canada Renewal	051-005563	\$ 340,000.00
Dedicated Support Engineer (Workload Management) - EMEA Zone 1 Initial	051-005598-I	\$ 373,000.00
Dedicated Support Engineer (Workload Management) - EMEA Zone 1 Renewal Dedicated Support Engineer (Workload Management) - EMEA Zone 2 Initial	051-005598 051-005577-I	\$ 373,000.00 \$ 327,000.00
Dedicated Support Engineer (Workload Management) - EMEA Zone 2 Renewal	051-005577	\$ 327,000.00
Dedicated Support Engineer (Workload Management) - EMEA Zone 3 Initial	051-005569-I	\$ 343,000.00
Dedicated Support Engineer (Workload Management) - EMEA Zone 3 Renewal Dedicated Support Engineer (Workload Management) - EMEA Zone 4 Initial	051-005569 051-005564-l	\$ 343,000.00 \$ 152,000.00
Dedicated Support Engineer (Workload Management) - EMEA Zone 4 Renewal	051-005564	\$ 152,000.00
Dedicated Support Engineer (Workload Management) - US Initial	051-005584-I	\$ 340,000.00
Dedicated Support Engineer (Workload Management) - US Renewal	051-005584	\$ 340,000.00

File & Networking Services Consulting Custom Developer (Remote Only)	051-005630	\$ 56,000.00
FP,COLL,EM,IG Prepaid Services 12-months EMEA	051-005055	\$ 130.00
IAS Consulting Custom Developer (Remote Only)	051-005641 051-005643	\$ 56,000.00 \$ 130.00
IAS Prepaid Services - 12-months EMEA Maintenance Reinstatement Fee	MNTREINSTATEFEE	\$ 130.00 Varies
Micro Focus Partner-Technical Support Incidents 10-Pack, 12x5	051-005187	\$ 4,500.00
Micro Focus Partner-Technical Support Incidents 10-Pack, 24x7 Micro Focus Partner-Technical Support Incidents 3-Pack, 12x5	051-005190 051-005185	\$ 6,500.00 \$ 1,350.00
Micro Focus Partner-Technical Support Incidents 3-Pack, 24x7	051-005188	\$ 1,950.00
Micro Focus Partner-Technical Support Incidents 5-Pack, 12x5 Micro Focus Partner-Technical Support Incidents 5-Pack, 24x7	051-005186 051-005189	\$ 2,250.00 \$ 3,250.00
This is a country of the control of the country of	001 000100	Ψ 3,200.00
NetIQ Additional 10 Service Requests (40 hours) of Support Engineer time - Asia Pacific (Zone 2)	051-004740	\$ 7,500.00
NetIQ Additional 30 Service Requests (120 hours) of Support Engineer time - Asia Pacific (Zone 3)	051-004741	\$ 18,000.00
NetIQ Dedicated Support Engineer-US. 3-year	051-004769	\$ 960,000.00
NetlQ Onsite Support: Premium Support Engineer (+ Travel Expenses) - Asia Pacific (Zone 1) NetlQ Onsite Support: Premium Support Engineer (+ Travel Expenses) - Asia Pacific (Zone 2)	051-004742 051-004743	Varies Varies
NetlQ Onsite Support: Premium Support Engineer (+ Travel Expenses) - Asia Pacific (Zone 3)	051-004744	Varies
NetIQ Primary Support Engineer-US, 3-year	051-004770	\$ 354,000.00
Novell NetWare Premium Lifeline Support Onsite Local Engineer 1 Day - Brazil (Zone 1)	877-008323 051-002374	\$ 3,500.00 \$ 600.00
Onsite Local Engineer 1 Day - Brazil Zone 1 initial	051-002374-I	\$ 600.00
Onsite Support 1 day (8 hours) -Travel Expenses Extra - N America Onsite Support 1 day (8 hours) -Travel Expenses Extra - N America initial	051-002113 051-002113-I	\$ 2,200.00 \$ 2,200.00
Offsite Support Fualy (officials) - Haver Expenses Extra - N America militar	031-002113-1	\$ 2,200.00
Onsite Support: 1 day (8 hours) -Travel Expenses extra, emergency, holidays, w/e - N. America	051-004004	\$ 3,300.00
Onsite Support: 1 day (8 hours) -Travel Expenses extra, emergency, holidays, w/e - N. America initial	051-004004-I	\$ 3,300.00
Onsite Support: Premium Support Engineer (+ Travel Expenses) - Asia Pacific (Zone 1)	051-001602	Varies
Onsite Support: Premium Support Engineer (+ Travel Expenses) - Asia Pacific (Zone 2)	051-002248	Varies
Onsite Support: Premium Support Engineer (+ Travel Expenses) - Asia Pacific (Zone 3) Onsite Support: Premium Support Engineer (+ Travel Expenses) - Asia Pacific Zone 1 initial	051-001665 051-001602-I	Varies Varies
Onsite Support: Premium Support Engineer (+ Travel Expenses) - Asia Pacific Zone 2 initial	051-002248-I	Varies
Onsite Support: Premium Support Engineer (+ Travel Expenses) - Asia Pacific Zone 3 initial Onsite Support: Premium Support Engineer + (Travel Expenses extra) Canada	051-001665-I 051-001909	Varies \$ 1,740.00
Onsite Support: Premium Support Engineer + (Travel Expenses extra) Canada Onsite Support: Premium Support Engineer + (Travel Expenses Extra) EMEA	051-001909	Varies
Onsite Support: Premium Support Engineer + (Travel Expenses Extra) EMEA initial	051-000169-I	Varies
Primary Support Engineer (Data Center) - Asia Pacific Zone 1 Initial Primary Support Engineer (Data Center) - Asia Pacific Zone 1 Renewal	051-005460-I 051-005460	\$ 113,000.00 \$ 113,000.00
Primary Support Engineer (Data Center) - Asia Pacific Zone 2 Initial	051-005459-I	\$ 84,000.00
Primary Support Engineer (Data Center) - Asia Pacific Zone 2 Renewal	051-005459	\$ 84,000.00
Primary Support Engineer (Data Center) - Asia Pacific Zone 3 Initial Primary Support Engineer (Data Center) - Asia Pacific Zone 3 Renewal	051-005458-I 051-005458	\$ 64,000.00 \$ 64,000.00
Primary Support Engineer (Data Center) - Brazil Zone 1 Initial	051-005470-I	\$ 50,000.00
Primary Support Engineer (Data Center) - Brazil Zone 1 Renewal	051-005470	\$ 50,000.00
Primary Support Engineer (Data Center) - Canada Initial Primary Support Engineer (Data Center) - Canada Renewal	051-005484-I 051-005484	\$ 126,000.00 \$ 126,000.00
Primary Support Engineer (Data Center) - EMEA Zone 4 Initial	051-005456-I	\$ 50,000.00
Primary Support Engineer (Data Center) - EMEA Zone 4 Renewal	051-005456	\$ 50,000.00 \$ 126,000.00
Primary Support Engineer (Data Center) - US Initial Primary Support Engineer (Data Center) - US Renewal	051-005488-I 051-005488	\$ 126,000.00 \$ 126,000.00
Primary Support Engineer (F&P,Coll, EM,IG) - Canada Initial	051-001913-I	\$ 126,000.00
Primary Support Engineer (F&P,Coll, EM,IG) - Canada Renewal Primary Support Engineer (F&P,Coll, EM,IG) - US Initial	051-001913 051-002115-I	\$ 126,000.00 \$ 126,000.00
Primary Support Engineer (F&P,Coll, EM,IG) - US Renewal	051-002115	\$ 126,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Initial	051-001606-I	\$ 113,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 1 Renewal Primary Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Initial	051-001606 051-002249-I	\$ 113,000.00 \$ 84,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 2 Renewal	051-002249	\$ 84,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Initial	051-001669-I	\$ 64,000.00 \$ 64,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - Asia Pacific Zone 3 Renewal Primary Support Engineer (F&P,Coll,EM,IG) - Brazil Zone 1 Renewal	051-001669 051-002383	\$ 64,000.00 \$ 50,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial	051-000170-I	\$ 130,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Renewal Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial	051-000170 051-003758-I	\$ 130,000.00 \$ 114,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal	051-003758	\$ 114,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial	051-004806-I	\$ 121,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 4 Initial	051-004806 051-005059-I	\$ 121,000.00 \$ 50,000.00
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 4 Renewal	051-005059	\$ 50,000.00
Primary Support Engineer (FP,Coll,EM,IG) - Brazil Zone 1 Initial	051-002383-I	\$ 50,000.00
Primary Support Engineer (IAS) - Asia Pacific Zone 1 initial Primary Support Engineer (IAS) - Asia Pacific Zone 1 Renewal	051-004735-I 051-004735	\$ 113,000.00 \$ 113,000.00
Primary Support Engineer (IAS) - Asia Pacific Zone 2 initial	051-004737-I	\$ 84,000.00
Primary Support Engineer (IAS) - Asia Pacific Zone 2 Renewal Primary Support Engineer (IAS) - Asia Pacific Zone 3 initial	051-004737 051-004738-I	\$ 84,000.00 \$ 64,000.00
Primary Support Engineer (IAS) - Asia Pacific Zone 3 Initial Primary Support Engineer (IAS) - Asia Pacific Zone 3 Renewal	051-004738-1	\$ 64,000.00
Primary Support Engineer (IAS) - Brazil Zone 1 initial	051-004753-I	\$ 50,000.00
Primary Support Engineer (IAS) - Brazil Zone 1 Renewal Primary Support Engineer (IAS) - Canada Renewal	051-004753 051-004674	\$ 50,000.00 \$ 126,000.00
Primary Support Engineer (IAS) - Canada Kenewal Primary Support Engineer (IAS) - EMEA Zone 1 Renewal	051-004704	\$ 130,000.00
Primary Support Engineer (IAS) - EMEA Zone 2 Renewal	051-004707	\$ 114,000.00
Primary Support Engineer (IAS) - EMEA Zone 3 Renewal Primary Support Engineer (IAS) - EMEA, Zone 1 initial	051-004805 051-004704-I	\$ 121,000.00 \$ 130,000.00
Primary Support Engineer (IAS) - EMEA, Zone 2 initial	051-004707-I	\$ 114,000.00
Primary Support Engineer (IAS) - EMEA, Zone 3 initial	051-004805-I 051-004654	\$ 121,000.00 \$ 126,000.00
Primary Support Engineer (1971 - 117 Renows)	11 1: 1 1 - 1 0: 00 10: 00: 00: 00: 00: 00: 00: 00:	Ψ 120,000.00
Primary Support Engineer (IAS) - US Renewal Primary Support Engineer (IAS)- Canada initial	051-004674-I	\$ 126,000.00
Primary Support Engineer (IAS)- Canada initial Primary Support Engineer (IAS)- EMEA (Zone 4) Renewal	051-004674-I 051-005062	\$ 50,000.00
Primary Support Engineer (IAS)- Canada initial Primary Support Engineer (IAS)- EMEA (Zone 4) Renewal Primary Support Engineer (IAS)-US initial	051-004674-I	
Primary Support Engineer (IAS)- Canada initial Primary Support Engineer (IAS)- EMEA (Zone 4) Renewal Primary Support Engineer (IAS)-US initial Primary Support Engineer (Workload Management) - Asia Pacific Zone 1 Initial Primary Support Engineer (Workload Management) - Asia Pacific Zone 1 Renewal	051-004674-I 051-005062 051-004654-I	\$ 50,000.00 \$ 126,000.00 \$ 113,000.00 \$ 113,000.00
Primary Support Engineer (IAS)- Canada initial Primary Support Engineer (IAS)- EMEA (Zone 4) Renewal Primary Support Engineer (IAS)-US initial Primary Support Engineer (Workload Management) - Asia Pacific Zone 1 Initial Primary Support Engineer (Workload Management) - Asia Pacific Zone 1 Renewal Primary Support Engineer (Workload Management) - Asia Pacific Zone 2 Initial	051-004674-I 051-005062 051-004654-I 051-005590-I 051-005590 051-005593-I	\$ 50,000.00 \$ 126,000.00 \$ 113,000.00 \$ 113,000.00 \$ 84,000.00
Primary Support Engineer (IAS)- Canada initial Primary Support Engineer (IAS)- EMEA (Zone 4) Renewal Primary Support Engineer (IAS)-US initial Primary Support Engineer (Workload Management) - Asia Pacific Zone 1 Initial Primary Support Engineer (Workload Management) - Asia Pacific Zone 1 Renewal	051-004674-I 051-005062 051-004654-I 051-005590-I 051-005590	\$ 50,000.00 \$ 126,000.00 \$ 113,000.00 \$ 113,000.00
Primary Support Engineer (IAS)- Canada initial Primary Support Engineer (IAS)- EMEA (Zone 4) Renewal Primary Support Engineer (IAS)- EMEA (Zone 4) Renewal Primary Support Engineer (Workload Management) - Asia Pacific Zone 1 Initial Primary Support Engineer (Workload Management) - Asia Pacific Zone 1 Renewal Primary Support Engineer (Workload Management) - Asia Pacific Zone 2 Initial Primary Support Engineer (Workload Management) - Asia Pacific Zone 2 Renewal Primary Support Engineer (Workload Management) - Asia Pacific Zone 3 Initial Primary Support Engineer (Workload Management) - Asia Pacific Zone 3 Renewal	051-004674-I 051-005062 051-004654-I 051-005590-I 051-005593-I 051-005593 051-005596-I 051-005596	\$ 50,000.00 \$ 126,000.00 \$ 113,000.00 \$ 113,000.00 \$ 84,000.00 \$ 84,000.00 \$ 64,000.00 \$ 64,000.00
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SUSE Assigned Support Engineer - Canada Initial SUSE Assigned Support Engineer - Canada Renewal S61-004661 \$ 61,000 00 SUSE Assigned Support Engineer - EMEA (Zone 1) Renewal S61-004677 \$ 74,000 00 SUSE Assigned Support Engineer - EMEA (Zone 2) Renewal S61-004678 \$ 54,000 00 SUSE Assigned Support Engineer - EMEA (Zone 2) Renewal S61-004678 \$ 26,400 00 SUSE Assigned Support Engineer - EMEA (Zone 4) Initial S61-005664 \$ 36,000 00 SUSE Assigned Support Engineer - EMEA (Zone 4) Initial S61-004677 \$ 74,000 00 SUSE Assigned Support Engineer - EMEA Zone 4 Initial S61-004677 \$ 74,000 00 SUSE Assigned Support Engineer - EMEA Zone 5 Initial S61-004677 \$ 74,000 00 SUSE Assigned Support Engineer - EMEA Zone 7 Initial S61-004674 \$ 54,000 00 SUSE Assigned Support Engineer - EMEA Zone 8 Initial S61-004621 \$ 88,000 00 SUSE Assigned Support Engineer - EMEA Zone 8 Initial S61-004621 \$ 88,000 00 SUSE Assigned Support Engineer - EMEA Zone 8 Initial S61-004621 \$ 88,000 00 SUSE Assigned Support Engineer - SMEA Zone 8 Initial S61-004627 \$ 86,000 00 SUSE Assigned Support Engineer - SMEA Zone 8 Initial S61-004627 \$ 81,000 00 SUSE Assigned Support Engineer - SMEA Zone 8 Initial S61-004627 \$ 81,000 00 SUSE Assigned Support Engineer - SMEA Zone 8 Initial S61-004627 \$ 81,000 00 SUSE Consulting Custom Developer - Asia Pacific (Zone 1) Initial S61-004627 \$ 81,000 00 SUSE Consulting Custom Developer - Asia Pacific (Zone 1) Initial S61-004781 \$ 972,000 00 SUSE Dedicated Support Engineer - Asia Pacific (Zone 1) Initial S61-004783 \$ 972,000 00 SUSE Dedicated Support Engineer - Asia Pacific (Zone 1) Initial S61-004781 \$ 922,000 00 SUSE Dedicated Support Engineer - Asia Pacific (Zone 1) Initial S61-004781 \$ 972,000 00 SUSE Dedicated Support Engineer - Asia Pacific (Zone 1) Initial S61-004784 \$ 114,000 00 SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Initial S6	SUSE Assigned Support Engineer - Brazil (Zone 1) Initial		
SUSE Assigned Support Engineer - Canada Renewal 051-0046671 \$ 174,000 (0)	SUSE Assigned Support Engineer - Brazil (Zone 1) Renewal		
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SUSE Assigned Support Engineer-US initial 051-004720-1 \$ 63,000.00			<u> </u>
SUSE Assigned Support Engineer-US Renewal 051-004627-1 \$ 61,000.00 SUSE Assigned Support Engineer-US Renewal 051-004627 \$ 61,000.00 SUSE Consulting Custom Developer (Remote Only) 051-006654 \$ 66,000.00 SUSE Dedicated Support Engineer - Asia Pacific (Zone 1) Initial 051-004715-1 \$ 324,000.00 SUSE Dedicated Support Engineer - Asia Pacific (Zone 1), 3-year Initial 051-004783-1 \$ 972,000.00 SUSE Dedicated Support Engineer - Asia Pacific (Zone 1), 3-year Renewal 051-004783-1 \$ 972,000.00 SUSE Dedicated Support Engineer - Asia Pacific (Zone 2) Initial 051-004716-1 \$ 225,000.00 SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Initial 051-004716-1 \$ 174,000.00 SUSE Dedicated Support Engineer - Asia Pacific (Zone 3) Initial 051-004716-1 \$ 174,000.00 SUSE Dedicated Support Engineer - Brazil (Zone 1) Renewal 051-004746-1 \$ 152,000.00 SUSE Dedicated Support Engineer - Brazil (Zone 1) Renewal 051-004746-1 \$ 151,800.00 SUSE Dedicated Support Engineer - Canada Initial 051-004746-1 \$ 340,000.00 SUSE Dedicated Support Engineer - Canada Renewal 051-004746-1 \$ 340,000.00 SUSE Dedicated Support Engineer - EME	SUSE Assigned Support Engineer - EMEA 2016 3 Kerlewal SUSE Assigned Support Engineer-Asia Pacific (Zone 1) Initial		
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SUSE Dedicated Support Engineer - EMEA (Zone 2) Renewal 051-004683 \$ 327,000.00 SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial 051-004781-l \$ 981,000.00 SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal 051-004781 \$ 981,000.00 SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial 051-004826-l \$ 1,029,000.00 SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal 051-004826 \$ 1,029,000.00 SUSE Dedicated Support Engineer - EMEA (Zone 4) Initial 051-005066-l \$ 152,000.00 SUSE Dedicated Support Engineer - EMEA (Zone 4) Renewal 051-005066-l \$ 324,000.00 SUSE Dedicated Support Engineer - EMEA Zone 1 initial 051-004680-l \$ 373,000.00 SUSE Dedicated Support Engineer - EMEA Zone 2 initial 051-004683-l \$ 373,000.00 SUSE Dedicated Support Engineer - EMEA Zone 3 initial 051-004825-l \$ 343,000.00 SUSE Dedicated Support Engineer - EMEA Zone 3 Renewal 051-004825-l \$ 343,000.00 SUSE Dedicated Support Engineer - North America Renewal 051-004633-l \$ 340,000.00 SUSE Dedicated Support Engineer - North America initial 051-004777-l \$ 1,020,000.00 SUSE Dedicated Support Engineer-US. 3-year Initial 051-004777-l <td< td=""><td></td><td></td><td>\$ 1,119,000.00</td></td<>			\$ 1,119,000.00
SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial 051-004781-l \$ 981,000.00 SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal 051-004781 \$ 981,000.00 SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal 051-004826-l \$ 1,029,000.00 SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal 051-004826 \$ 1,029,000.00 SUSE Dedicated Support Engineer - EMEA (Zone 4) Initial 051-005066-l \$ 152,000.00 SUSE Dedicated Support Engineer - EMEA (Zone 4) Renewal 051-005066 \$ 324,000.00 SUSE Dedicated Support Engineer - EMEA Zone 1 initial 051-004880-l \$ 373,000.00 SUSE Dedicated Support Engineer - EMEA Zone 2 initial 051-00483-l \$ 327,000.00 SUSE Dedicated Support Engineer - EMEA Zone 3 initial 051-004825-l \$ 343,000.00 SUSE Dedicated Support Engineer - EMEA Zone 3 Renewal 051-004825-l \$ 343,000.00 SUSE Dedicated Support Engineer - North America Renewal 051-004633-l \$ 340,000.00 SUSE Dedicated Support Engineer - North America initial 051-004633-l \$ 340,000.00 SUSE Dedicated Support Engineer - US: 3-year Initial 051-004777-l \$ 1,020,000.00 SUSE Dedicated Support Engineer-US: 3-year Renewal 051-004749 \$ 600	SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial		\$ 1.110.000.00
SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial 051-004826-I \$ 1,029,000.00 SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal 051-004826 \$ 1,029,000.00 SUSE Dedicated Support Engineer - EMEA (Zone 4) Initial 051-005066-I \$ 152,000.00 SUSE Dedicated Support Engineer - EMEA (Zone 4) Renewal 051-005066 \$ 324,000.00 SUSE Dedicated Support Engineer - EMEA Zone 1 initial 051-004680-I \$ 373,000.00 SUSE Dedicated Support Engineer - EMEA Zone 2 initial 051-004683-I \$ 327,000.00 SUSE Dedicated Support Engineer - EMEA Zone 3 initial 051-004825-I \$ 343,000.00 SUSE Dedicated Support Engineer - EMEA Zone 3 Renewal 051-004825 \$ 343,000.00 SUSE Dedicated Support Engineer - North America Renewal 051-004633 \$ 340,000.00 SUSE Dedicated Support Engineer - North America initial 051-004633-I \$ 340,000.00 SUSE Dedicated Support Engineer-US. 3-year Initial 051-004777-I \$ 1,020,000.00 SUSE Dedicated Support Engineer-US. 3-year Renewal 051-004777 \$ 1,020,000.00 SUSE Onsite Local Engineer 1 Day - Brazil (Zone 1) 051-004643 \$ 3,300.00		051-004779	· · · · · · · · · · · · · · · · · · ·
SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal 051-004826 \$ 1,029,000.00 SUSE Dedicated Support Engineer - EMEA (Zone 4) Initial 051-005066-I \$ 152,000.00 SUSE Dedicated Support Engineer - EMEA (Zone 4) Renewal 051-005066 \$ 324,000.00 SUSE Dedicated Support Engineer - EMEA Zone 1 initial 051-004680-I \$ 373,000.00 SUSE Dedicated Support Engineer - EMEA Zone 2 initial 051-004683-I \$ 327,000.00 SUSE Dedicated Support Engineer - EMEA Zone 3 initial 051-004825-I \$ 343,000.00 SUSE Dedicated Support Engineer - EMEA Zone 3 Renewal 051-004825 \$ 343,000.00 SUSE Dedicated Support Engineer - North America Renewal 051-004633 \$ 340,000.00 SUSE Dedicated Support Engineer - North America initial 051-004633-I \$ 340,000.00 SUSE Dedicated Support Engineer - North America initial 051-004777-I \$ 1,020,000.00 SUSE Dedicated Support Engineer-US. 3-year Renewal 051-004777-I \$ 1,020,000.00 SUSE Dedicated Support Engineer-US. 3-year Renewal 051-004777-I \$ 1,020,000.00 SUSE Onsite Local Engineer 1 Day - Brazil (Zone 1) 051-004643 \$ 3,300.00	SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2) Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial	051-004779 051-004683 051-004781-I	\$ 327,000.00 \$ 981,000.00
SUSE Dedicated Support Engineer - EMEA (Zone 4) Initial 051-005066-I \$ 152,000.00 SUSE Dedicated Support Engineer - EMEA (Zone 4) Renewal 051-005066 \$ 324,000.00 SUSE Dedicated Support Engineer - EMEA Zone 1 initial 051-004680-I \$ 373,000.00 SUSE Dedicated Support Engineer - EMEA Zone 2 initial 051-004683-I \$ 327,000.00 SUSE Dedicated Support Engineer - EMEA Zone 3 initial 051-004825-I \$ 343,000.00 SUSE Dedicated Support Engineer - EMEA Zone 3 Renewal 051-004825 \$ 343,000.00 SUSE Dedicated Support Engineer - North America Renewal 051-004633 \$ 340,000.00 SUSE Dedicated Support Engineer - North America initial 051-004633-I \$ 340,000.00 SUSE Dedicated Support Engineer-US. 3-year Initial 051-004777-I \$ 1,020,000.00 SUSE Dedicated Support Engineer-US. 3-year Renewal 051-004777-I \$ 1,020,000.00 SUSE Onsite Local Engineer 1 Day - Brazil (Zone 1) 051-004749 \$ 600.00 SUSE Onsite Support: 1 day (8 hours) (+ Travel Expenses extra) - emergency, holidays, w/e - N. America 051-004643 \$ 3,300.00	SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2) Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal	051-004779 051-004683 051-004781-I 051-004781	\$ 327,000.00 \$ 981,000.00 \$ 981,000.00
SUSE Dedicated Support Engineer - EMEA Zone 1 initial 051-004680-I \$ 373,000.00 SUSE Dedicated Support Engineer - EMEA Zone 2 initial 051-004683-I \$ 327,000.00 SUSE Dedicated Support Engineer - EMEA Zone 3 initial 051-004825-I \$ 343,000.00 SUSE Dedicated Support Engineer - EMEA Zone 3 Renewal 051-004825 \$ 343,000.00 SUSE Dedicated Support Engineer - North America Renewal 051-004633 \$ 340,000.00 SUSE Dedicated Support Engineer - North America initial 051-004633-I \$ 340,000.00 SUSE Dedicated Support Engineer-US. 3-year Initial 051-004777-I \$ 1,020,000.00 SUSE Dedicated Support Engineer-US. 3-year Renewal 051-004777 \$ 1,020,000.00 SUSE Onsite Local Engineer 1 Day - Brazil (Zone 1) 051-004749 \$ 600.00 SUSE Onsite Support: 1 day (8 hours) (+ Travel Expenses extra) - emergency, holidays, w/e - N. America 051-004643 \$ 3,300.00	SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2) Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial	051-004779 051-004683 051-004781-I 051-004781 051-004826-I	\$ 327,000.00 \$ 981,000.00 \$ 981,000.00 \$ 1,029,000.00
SUSE Dedicated Support Engineer - EMEA Zone 2 initial 051-004683-I \$ 327,000.00 SUSE Dedicated Support Engineer - EMEA Zone 3 initial 051-004825-I \$ 343,000.00 SUSE Dedicated Support Engineer - EMEA Zone 3 Renewal 051-004825 \$ 343,000.00 SUSE Dedicated Support Engineer - North America Renewal 051-004633 \$ 340,000.00 SUSE Dedicated Support Engineer - North America initial 051-004633-I \$ 340,000.00 SUSE Dedicated Support Engineer-US. 3-year Initial 051-004777-I \$ 1,020,000.00 SUSE Dedicated Support Engineer-US. 3-year Renewal 051-004777 \$ 1,020,000.00 SUSE Onsite Local Engineer 1 Day - Brazil (Zone 1) 051-004749 \$ 600.00 SUSE Onsite Support: 1 day (8 hours) (+ Travel Expenses extra) - emergency, holidays, w/e - N. America 051-004643 \$ 3,300.00	SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2) Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 4) Initial	051-004779 051-004683 051-004781-I 051-004781 051-004826-I 051-004826	\$ 327,000.00 \$ 981,000.00 \$ 981,000.00 \$ 1,029,000.00 \$ 1,029,000.00
SUSE Dedicated Support Engineer - EMEA Zone 3 initial 051-004825-I \$ 343,000.00 SUSE Dedicated Support Engineer - EMEA Zone 3 Renewal 051-004825 \$ 343,000.00 SUSE Dedicated Support Engineer - North America Renewal 051-004633 \$ 340,000.00 SUSE Dedicated Support Engineer - North America initial 051-004633-I \$ 340,000.00 SUSE Dedicated Support Engineer-US. 3-year Initial 051-004777-I \$ 1,020,000.00 SUSE Dedicated Support Engineer-US. 3-year Renewal 051-004777 \$ 1,020,000.00 SUSE Onsite Local Engineer 1 Day - Brazil (Zone 1) 051-004749 \$ 600.00 SUSE Onsite Support: 1 day (8 hours) (+ Travel Expenses extra) - emergency, holidays, w/e - N. America 051-004643 \$ 3,300.00	SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2) Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 4) Initial SUSE Dedicated Support Engineer - EMEA (Zone 4) Renewal	051-004779 051-004683 051-004781-I 051-004781 051-004826-I 051-004826 051-005066-I 051-005066	\$ 327,000.00 \$ 981,000.00 \$ 981,000.00 \$ 1,029,000.00 \$ 1,029,000.00 \$ 152,000.00 \$ 324,000.00
SUSE Dedicated Support Engineer - North America Renewal 051-004633 \$ 340,000.00 SUSE Dedicated Support Engineer - North America initial 051-004633-I \$ 340,000.00 SUSE Dedicated Support Engineer-US. 3-year Initial 051-004777-I \$ 1,020,000.00 SUSE Dedicated Support Engineer-US. 3-year Renewal 051-004777 \$ 1,020,000.00 SUSE Onsite Local Engineer 1 Day - Brazil (Zone 1) 051-004749 \$ 600.00 SUSE Onsite Support: 1 day (8 hours) (+ Travel Expenses extra) - emergency, holidays, w/e - N. America 051-004643 \$ 3,300.00	SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2) Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 4) Initial SUSE Dedicated Support Engineer - EMEA (Zone 4) Renewal SUSE Dedicated Support Engineer - EMEA (Zone 4) Renewal SUSE Dedicated Support Engineer - EMEA (Zone 1) Initial	051-004779 051-004683 051-004781-I 051-004781 051-004826-I 051-004826 051-005066-I 051-004680-I	\$ 327,000.00 \$ 981,000.00 \$ 981,000.00 \$ 1,029,000.00 \$ 1,029,000.00 \$ 152,000.00 \$ 324,000.00 \$ 373,000.00
SUSE Dedicated Support Engineer - North America initial 051-004633-I \$ 340,000.00 SUSE Dedicated Support Engineer-US. 3-year Initial 051-004777-I \$ 1,020,000.00 SUSE Dedicated Support Engineer-US. 3-year Renewal 051-004777 \$ 1,020,000.00 SUSE Onsite Local Engineer 1 Day - Brazil (Zone 1) 051-004749 \$ 600.00 SUSE Onsite Support: 1 day (8 hours) (+ Travel Expenses extra) - emergency, holidays, w/e - N. America 051-004643 \$ 3,300.00	SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2) Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 4) Initial SUSE Dedicated Support Engineer - EMEA (Zone 4) Renewal SUSE Dedicated Support Engineer - EMEA (Zone 4) Renewal SUSE Dedicated Support Engineer - EMEA Zone 1 initial SUSE Dedicated Support Engineer - EMEA Zone 2 initial	051-004779 051-004683 051-004781-I 051-004781 051-004826-I 051-004826 051-005066-I 051-004680-I 051-004683-I	\$ 327,000.00 \$ 981,000.00 \$ 981,000.00 \$ 1,029,000.00 \$ 1,029,000.00 \$ 152,000.00 \$ 324,000.00 \$ 373,000.00 \$ 327,000.00
SUSE Dedicated Support Engineer-US. 3-year Initial 051-004777-I \$ 1,020,000.00 SUSE Dedicated Support Engineer-US. 3-year Renewal 051-004777 \$ 1,020,000.00 SUSE Onsite Local Engineer 1 Day - Brazil (Zone 1) 051-004749 \$ 600.00 SUSE Onsite Support: 1 day (8 hours) (+ Travel Expenses extra) - emergency, holidays, w/e - N. America 051-004643 \$ 3,300.00	SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2) Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 4) Initial SUSE Dedicated Support Engineer - EMEA (Zone 4) Renewal SUSE Dedicated Support Engineer - EMEA (Zone 1 initial SUSE Dedicated Support Engineer - EMEA Zone 2 initial SUSE Dedicated Support Engineer - EMEA Zone 3 initial SUSE Dedicated Support Engineer - EMEA Zone 3 Renewal	051-004779 051-004683 051-004781-I 051-004781 051-004826-I 051-004826 051-005066-I 051-004680-I 051-004683-I 051-004825-I 051-004825	\$ 327,000.00 \$ 981,000.00 \$ 981,000.00 \$ 1,029,000.00 \$ 1,029,000.00 \$ 152,000.00 \$ 324,000.00 \$ 327,000.00 \$ 343,000.00 \$ 343,000.00
SUSE Dedicated Support Engineer-US. 3-year Renewal 051-004777 \$ 1,020,000.00 SUSE Onsite Local Engineer 1 Day - Brazil (Zone 1) 051-004749 \$ 600.00 SUSE Onsite Support: 1 day (8 hours) (+ Travel Expenses extra) - emergency, holidays, w/e - N. America 051-004643 \$ 3,300.00	SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2) Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 4) Initial SUSE Dedicated Support Engineer - EMEA (Zone 4) Renewal SUSE Dedicated Support Engineer - EMEA Zone 1 initial SUSE Dedicated Support Engineer - EMEA Zone 2 initial SUSE Dedicated Support Engineer - EMEA Zone 3 Renewal SUSE Dedicated Support Engineer - EMEA Zone 3 Renewal SUSE Dedicated Support Engineer - EMEA Zone 3 Renewal	051-004779 051-004683 051-004781-I 051-004781 051-004826-I 051-004826 051-005066-I 051-004680-I 051-004683-I 051-004825-I 051-004825 051-004633	\$ 327,000.00 \$ 981,000.00 \$ 981,000.00 \$ 1,029,000.00 \$ 1,029,000.00 \$ 152,000.00 \$ 324,000.00 \$ 327,000.00 \$ 343,000.00 \$ 343,000.00 \$ 340,000.00
SUSE Onsite Support: 1 day (8 hours) (+ Travel Expenses extra) - emergency, holidays, w/e - N. America 051-004643 \$ 3,300.00	SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 2), Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2), Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 4) Initial SUSE Dedicated Support Engineer - EMEA (Zone 4) Renewal SUSE Dedicated Support Engineer - EMEA Zone 1 initial SUSE Dedicated Support Engineer - EMEA Zone 2 initial SUSE Dedicated Support Engineer - EMEA Zone 3 Renewal SUSE Dedicated Support Engineer - EMEA Zone 3 Renewal SUSE Dedicated Support Engineer - EMEA Zone 3 Renewal SUSE Dedicated Support Engineer - North America Renewal SUSE Dedicated Support Engineer - North America Renewal	051-004779 051-004683 051-004781-I 051-004781 051-004826-I 051-004826 051-005066-I 051-005066 051-004683-I 051-004825-I 051-00483 051-004633 051-004633-I	\$ 327,000.00 \$ 981,000.00 \$ 981,000.00 \$ 1,029,000.00 \$ 1,029,000.00 \$ 152,000.00 \$ 324,000.00 \$ 327,000.00 \$ 343,000.00 \$ 343,000.00 \$ 340,000.00 \$ 340,000.00
	SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 2), Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2), Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 4) Initial SUSE Dedicated Support Engineer - EMEA (Zone 4) Renewal SUSE Dedicated Support Engineer - EMEA Zone 1 initial SUSE Dedicated Support Engineer - EMEA Zone 2 initial SUSE Dedicated Support Engineer - EMEA Zone 3 Renewal SUSE Dedicated Support Engineer - EMEA Zone 3 Renewal SUSE Dedicated Support Engineer - North America Renewal SUSE Dedicated Support Engineer - North America initial SUSE Dedicated Support Engineer - North America initial SUSE Dedicated Support Engineer - US. 3-year Initial SUSE Dedicated Support Engineer-US. 3-year Initial SUSE Dedicated Support Engineer-US. 3-year Renewal	051-004779 051-004683 051-004781-I 051-004781 051-004826-I 051-004826 051-005066-I 051-004680-I 051-004683-I 051-004633 051-004633-I 051-0046777-I 051-004777	\$ 327,000.00 \$ 981,000.00 \$ 981,000.00 \$ 1,029,000.00 \$ 1,029,000.00 \$ 152,000.00 \$ 324,000.00 \$ 327,000.00 \$ 343,000.00 \$ 340,000.00 \$ 340,000.00 \$ 1,020,000.00 \$ 1,020,000.00
	SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 2), Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2), Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 4) Initial SUSE Dedicated Support Engineer - EMEA (Zone 4) Renewal SUSE Dedicated Support Engineer - EMEA Zone 1 initial SUSE Dedicated Support Engineer - EMEA Zone 2 initial SUSE Dedicated Support Engineer - EMEA Zone 3 initial SUSE Dedicated Support Engineer - EMEA Zone 3 Renewal SUSE Dedicated Support Engineer - North America Renewal SUSE Dedicated Support Engineer - North America initial SUSE Dedicated Support Engineer - North America initial SUSE Dedicated Support Engineer - US. 3-year Initial SUSE Dedicated Support Engineer-US. 3-year Renewal	051-004779 051-004683 051-004781-I 051-004781 051-004826-I 051-004826 051-005066-I 051-004680-I 051-004683-I 051-004633 051-004633-I 051-0046777-I 051-004777	\$ 327,000.00 \$ 981,000.00 \$ 981,000.00 \$ 1,029,000.00 \$ 1,029,000.00 \$ 152,000.00 \$ 324,000.00 \$ 327,000.00 \$ 343,000.00 \$ 340,000.00 \$ 340,000.00 \$ 1,020,000.00 \$ 1,020,000.00
	SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal SUSE Dedicated Support Engineer - EMEA (Zone 4) Initial SUSE Dedicated Support Engineer - EMEA (Zone 4) Renewal SUSE Dedicated Support Engineer - EMEA Zone 1 initial SUSE Dedicated Support Engineer - EMEA Zone 2 initial SUSE Dedicated Support Engineer - EMEA Zone 3 Renewal SUSE Dedicated Support Engineer - EMEA Zone 3 Renewal SUSE Dedicated Support Engineer - North America Renewal SUSE Dedicated Support Engineer - North America initial SUSE Dedicated Support Engineer - North America initial SUSE Dedicated Support Engineer - North America initial SUSE Dedicated Support Engineer - US. 3-year Initial SUSE Dedicated Support Engineer-US. 3-year Renewal	051-004779 051-004683 051-004781-I 051-004781 051-004826-I 051-004826 051-005066-I 051-005066 051-004680-I 051-004683-I 051-004633 051-004633-I 051-004777-I 051-004777	\$ 327,000.00 \$ 981,000.00 \$ 981,000.00 \$ 1,029,000.00 \$ 1,029,000.00 \$ 152,000.00 \$ 324,000.00 \$ 373,000.00 \$ 343,000.00 \$ 343,000.00 \$ 340,000.00 \$ 1,020,000.00 \$ 1,020,000.00 \$ 600.00

SUSE Onsite Support: Premium Support Engineer (+ Travel Expenses) - Asia Pacific (Zone 1)	051-004726	Varies	
SUSE Onsite Support: Premium Support Engineer (+ Travel Expenses) - Asia Pacific (Zone 2)	051-004727	Varies	
SUSE Onsite Support: Premium Support Engineer (+ Travel Expenses) - Asia Pacific (Zone 3)	051-004728	Varies	
SUSE Onsite Support: Premium Support Engineer + (Travel Expenses Extra) EMEA	051-004693	Varies	
SUSE Partner-Technical Support Incidents 10-Pack, 12x5	051-005193	\$ 4,500.00	
SUSE Partner-Technical Support Incidents 10-Pack, 24x7	051-005196	\$ 6,500.00	
SUSE Partner-Technical Support Incidents 3-Pack, 12x5	051-005191	\$ 1,350.00	
SUSE Partner-Technical Support Incidents 3-Pack, 24x7	051-005194	\$ 1,950.00	
SUSE Partner-Technical Support Incidents 5-Pack, 12x5	051-005192	\$ 2,250.00	
SUSE Partner-Technical Support Incidents 5-Pack, 24x7	051-005195	\$ 3,250.00	
SUSE Prepaid Services - 12-months EMEA	051-005056	\$ 130.00	
SUSE Primary Support Engineer - Asia Pacific (Zone 1) Initial	051-004719-1	\$ 113,000.00	
SUSE Primary Support Engineer - Asia Pacific (Zone 1), 3-year Initial	051-004784-I	\$ 339,000.00	
SUSE Primary Support Engineer - Asia Pacific (Zone 1), 3-year Renewal	051-004784	\$ 339,000.00	
SUSE Primary Support Engineer - Asia Pacific (Zone 2) Initial	051-004721-1	\$ 84,000.00	
SUSE Primary Support Engineer - Asia Pacific (Zone 3) Initial	051-004722-I	\$ 64,000.00 \$ 50,000.00	
SUSE Primary Support Engineer - Brazil (Zone 1) Initial	051-004748-I	· · · · · ·	
SUSE Primary Support Engineer - Brazil (Zone 1) Renewal	051-004748	' '	
SUSE Primary Support Engineer - Canada initial	051-004666-I	\$ 126,000.00	
SUSE Primary Support Engineer - Canada Renewal	051-004666 051-004686	\$ 126,000.00 \$ 130,000.00	
SUSE Primary Support Engineer - EMEA (Zone 1) Renewal SUSE Primary Support Engineer - EMEA (Zone 1), 3-year Initial	051-004686 051-004780-I		
77 7		\$ 390,000.00 \$ 390,000.00	
SUSE Primary Support Engineer - EMEA (Zone 1), 3-year Renewal SUSE Primary Support Engineer - EMEA (Zone 2) Renewal	051-004780 051-004689	\$ 390,000.00	
SUSE Primary Support Engineer - EMEA (Zone 2) Renewal SUSE Primary Support Engineer - EMEA (Zone 2), 3-year Initial	051-004689 051-004782-I	\$ 114,000.00	
SUSE Primary Support Engineer - EMEA (Zone 2), 3-year Initial SUSE Primary Support Engineer - EMEA (Zone 2), 3-year Renewal	051-004782-1	\$ 342,000.00	
SUSE Primary Support Engineer - EMEA (Zone 2), 3-year Renewal	051-004782	\$ 342,000.00	
SUSE Primary Support Engineer - EMEA (Zone 3), 3-year Initial	051-004829-I	\$ 363,000.00	
SUSE Primary Support Engineer - EMEA (Zone 3), 3-year Renewal	051-004829-1	\$ 363,000.00	
SUSE Primary Support Engineer - EMEA (Zone 3), 3-year Nehewar	051-004829 051-005065-I	\$ 49,500.00	
SUSE Primary Support Engineer - EMEA (Zone 4) Renewal	051-005065	\$ 32,700.00	
SUSE Primary Support Engineer - EMEA (20th 4) Nethewall	051-003668 051-004686-I	\$ 130,000.00	
SUSE Primary Support Engineer - EMEA Zone 2 initial	051-004689-I	\$ 114,000.00	
SUSE Primary Support Engineer - EMEA Zone 3 initial	051-004828-I	\$ 121,000.00	
SUSE Primary Support Engineer-US initial	051-004637-I	\$ 126,000.00	
SUSE Primary Support Engineer-US Renewal	051-004637	\$ 126,000.00	
SUSE Primary Support Engineer-US, 3-year Initial	051-004778-I	\$ 377,000.00	
SUSE Primary Support Engineer-US, 3-year Renewal	051-004778	\$ 377,000.00	
SUSE Service Account Manager - Asia Pacific (Zone 1) Initial	051-004723-I	\$ 18,000.00	
SUSE Service Account Manager - Asia Pacific (Zone 1) Renewal	051-004723	\$ 18,000.00	
SUSE Service Account Manager - EMEA (Zone 1) Renewal	051-004691	\$ 21,000.00	
SUSE Service Account Manager - EMEA (Zone 2) Renewal	051-004692	\$ 20,000.00	
SUSE Service Account Manager - EMEA (Zone 3) Renewal	051-004833	\$ 20,000.00	
SUSE Service Account Manager - EMEA Zone 1 initial	051-004691-I	\$ 21,000.00	
SUSE Service Account Manager - EMEA Zone 2 initial	051-004692-I	\$ 20,000.00	
SUSE Service Account Manager - EMEA Zone 3 initial	051-004833-I	\$ 20,000.00	
SUSE Service Account Manager - North America initial	051-004641-l	\$ 14,000.00	
SUSE Service Account Manager - North America Renewal	051-004641	\$ 14,000.00	
Analysis Center 3 Extended Plus Support - Initial	877-008402-I	Varies	
Analysis Center 3 Extended Plus Support - Renewal	877-008402	Varies	
AppManager Suite (AM) 8 Extended Plus Support - Initial	877-008404-I	Varies	
AppManager Suite (AM) 8 Extended Plus Support - Renewal	877-008404	Varies	
AppManager Suite (AM) 9 Extended Plus Support - Initial	877-008403-I	Varies	
AppManager Suite (AM) 9 Extended Plus Support - Renewal	877-008403	Varies	
AppManager UNIX Agent 7 Extended Plus Support - Initial	877-008406-I	Varies	
AppManager UNIX Agent 7 Extended Plus Support - Renewal	877-008406	Varies	
AppManager UNIX Agent 8 Extended Plus Support - Initial	877-008405-I	Varies	
AppManager UNIX Agent 8 Extended Plus Support - Renewal	877-008405	Varies	
Operations Center 5 Extended Plus Support - Initial	877-008401-I	Varies	
Operations Center 5 Extended Plus Support - Renewal	877-008401	Varies	
ZENworks Asset Management Extended Plus - Initial	877-008397-I	Varies	
ZENworks Asset Management Extended Plus - Renewal	877-008397	Varies	
ZENworks Configuration Management Extended Plus - Initial	877-008396-I	Varies	
ZENworks Configuration Management Extended Plus - Renewal	877-008396	Varies	
ZENworks Endpoint Security Management Extended Plus - Initial	877-008399-I	Varies	
ZENworks Endpoint Security Management Extended Plus - Renewal	877-008399	Varies	
ZENworks Full Disk Encryption Extended Plus - Initial	877-008400-l	Varies	
TEN LENDINE CELLICITY OF COMPANY			
ZENworks Full Disk Encryption Extended Plus - Renewal	877-008400-1 877-008400 Total	Varies	