

ADAMS COUNTY

NOVEMBER 2020

# BUSINESS



**THE CHAMBER**  
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Special Digital Edition Only

BUSINESS BRIEFS

ADVOCACY UPDATE

EVENTS CALENDAR



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# THE CHAMBER

## GETTYSBURG & ADAMS COUNTY

Chartered in 1919, The Chamber of Gettysburg & Adams County is Adams County's oldest and largest business organization. The chamber supports and strengthens its members and the Adams County area by promoting diverse economic opportunities through advocacy, building relationships, providing timely information and developing leaders for the future. Nearly 530 local businesses and organizations have made an investment in Adams County through membership.

1382 BIGLERVILLE ROAD, GETTYSBURG, PA 17325 | 717.334.8151  
INFO@GETTYSBURG-CHAMBER.ORG | GETTYSBURG-CHAMBER.ORG

# BUSINESS BRIEFS

The **bolded** businesses in Business Briefs are Chamber members. Submit news to [news@gettysburg-chamber.org](mailto:news@gettysburg-chamber.org) by the second Tuesday of each month for inclusion in the following month's publication.



**WellSpan Health**, an integrated health system serving the communities of central Pennsylvania and northern Maryland and Air Methods, a leading air medical service in the U.S., have jointly launched a new medical helicopter service. The

initiative is aimed at improving access to emergency air transport services for the most critically injured or sick patients. The new helicopter, called WellFlight, primarily operates in Adams, Franklin, and York counties. WellFlight operates with seasoned pilots and a licensed medical flight nurse and paramedic from Air Methods on board, keeping high-quality care and patient safety the top priority.

**Barley Snyder** recently announced the formation of a Crisis Management Service Team to help businesses be prepared and to help businesses through potentially catastrophic times. Jennifer Craighead Carey, the chair of the new group, said the attorneys involved with the group have always done crisis management work in their own practices. The new group pools those resources into one convenient location. "The crisis management experience the attorneys in this group have amassed is extensive and impressive," Craighead Carey said. "Whether it be in government investigations, cybersecurity or any number of other common crisis scenarios, these attorneys have worked with businesses as a partner to navigate them through their tough times."



**ACNB Bank** recently presented the 2020 Volunteer of the Year Award to Eric Alleman, assistant vice president/regional sales manager, in recognition of his community involvement. In celebration of ACNB Bank's 160th Anniversary in 2017, the Bank introduced the Volunteer

of the Year Award to recognize staff members who embrace the true spirit of giving back to the community as volunteers. Alleman received the award in recognition of his volunteer leadership and service with a number of local community organizations contributing a total of 332 hours of his time in 2019. He selected the Leadership Franklin County (LFC) Alumni Scholarship Fund as the recipient of ACNB Bank's \$1,000 contribution. As a Franklin County resident and 2011 graduate of LFC, Alleman credits the program for igniting his passion for serving his community.

**United Lutheran Seminary (ULS)** announced three staff appointments recently. Ed Henry, who has served ULS as Director of Human Resources since 2018, has been appointed Vice President of Human Resources and Diversity, Equity and Inclusion. He will also serve as the seminary's Employment and Equity Officer and Administrative Liaison to the ULS Diversity & Equity Task Force. Deacon Nancy Gable, who has served as Interim Director of Admissions since 2019, has been appointed Director of Admissions. And Tyrone Gadson will be joining ULS as the new Director of Financial Aid.



Andrew P. Robinson, communications coordinator at **Gettysburg Area School District** received the 35 Under 35 award, recognizing young professional members who are making a difference for their school districts, by the National School Public Relations Association. Robinson

has worked at the district since 2017 when he began as a communications consultant before transitioning to a full-time role. In addition to his focus on sharing positive stories from around the district, Robinson launched the GASD Glows program, an initiative to recognize hard-working employees, volunteers and community partners who embody the district's mission and vision statements. Most recently he has taken on an enhanced leadership role in communicating the educational changes as a result of the pandemic and created a comprehensive communications plan for the district from the ground up.

**Hickory Bridge Farm** recently unveiled a new event venue, The Red Shed. This new addition is a beautiful pole and beam barn, with roughly 5,000 square feet, which was constructed to accommodate weddings, corporate events, private parties and could serve as



a live entertainment venue at some point. It features a decorated patio, a built-in bar and is full-service providing tables, chairs and dishes. To schedule a site visit, call MaryLynn or Bert at 717.642.5261.

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101<sup>st</sup> Annual Meeting  
 Thursday, Nov. 12  
 5:30-7:30 p.m.  
 The Barn at Inn at Herr Ridge



Annual Award Recipients and  
 Incoming/Outgoing Board  
 Members  
 will be recognized

**THE CHAMBER**  
 GETTYSBURG & ADAMS COUNTY

# 101<sup>st</sup> Annual Meeting

Thursday, Nov. 12

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- WEDDINGS
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- CORPORATE EVENTS
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# ADVOCACY UPDATE

## EPA TAKES COMMONSENSE APPROACH UNDER PRESIDENT TRUMP U.S. SENATOR PAT TOOMEY (R-PA)



Since President Trump took office in 2017, the Environmental Protection Agency (EPA) has been able to make strides in cleaning up our environment without burdening Pennsylvanians and Americans with overregulation.

This president and the EPA have followed through on a promise to alleviate the harmful impact of the 2015 Clean Water Rule. The Obama administration applied the Clean Water Act to virtually all water everywhere, rather than “navigable waters,” as the statute stated. This redefinition of which bodies of water were under the direct supervision of the federal government gave bureaucrats the power to impose harsh regulations on remote, temporary waters that had not been subject to the federal Clean Water Act. In order for a waterway to be defined as “navigable,” one should at least be able to float a canoe on it. The Obama administration disagreed, and gave itself the power to regulate irrigation ditches, isolated ponds and standing water in a farmer’s field. The Trump administration understood the absurdity of this rule, and appropriately replaced it with the Navigable Waters Protection Rule, laying out four clear categories of water that are federally regulated under the Clean Water Act.

## PREPARING FOR COMMONWEALTH’S ECONOMIC COMEBACK REPRESENTATIVE TORREN ECKER (R-193)



As the General Assembly prepares for the upcoming 2021-22 session, one of the many areas we are addressing is how to aid Pennsylvania’s struggling businesses and reinforce our economy so it is stronger than it was before the business closures and stay-at-home orders were imposed.

I recently joined my fellow representatives to introduce a package of bills to address the issues our businesses are now facing and to help ensure they have the necessary tools so they can thrive once again.

My legislation in the package of bills would provide commonsense protections via limited liability to the critical suppliers, health care providers and employers operating during the pandemic. These safe-harbor protections will be critical to facilitating our economic recovery.

Another bill would encourage entrepreneurs and businesses to create more jobs in the Commonwealth by lowering the Corporate Net Income Tax from 9.99% to 5.99% by Jan. 1, 2025.

To bring more jobs back to the state, another bill would allow Commonwealth Financing Authority to designate strategic and targeted zones to be used as the base of operations for manufacturing. Businesses in the zones would receive tax abatements for state and local taxes and would be eligible for targeted job creation tax credits.

These are just a few of the proposals we are poised to introduce when the new session begins.

## IF SCIENCE IS NOT THE BASIS OF WOLF’S SHUTDOWN ORDERS, WHAT IS? REPRESENTATIVE DAN MOUL (R-91)



A recent court case in Pittsburgh confirmed that Gov. Tom Wolf’s actions to shut down our economy and put hundreds of thousands of Pennsylvanians out of work violated our constitutional rights. When the COVID-19 pandemic hit, the governor responded by signing an executive order in mid-March that forced businesses to close and people to stay home. We were told the governor and his secretary of Health were basing their decisions on science, but we have subsequently learned that was not true. I joined my House colleagues in challenging the administration to provide evidence that it was “following the science,” but the proof was not forthcoming. We filed Right-to-Know (RTK) requests and found the Office of Open Records closed and any work to comply with RTK requests suspended indefinitely. County leaders, state representatives and citizens of Butler County, fed up with the shutdown and subsequent extensions, the administration’s inconsistent messaging, arbitrary rules and threats for noncompliance, challenged the administration’s actions as arbitrary and unconstitutional and won. I recently addressed my House colleagues concerning some troubling facts revealed in County of Butler v. Wolf. In that case, the administration had ample opportunity to present experts and the scientific data on which it based its orders, but it failed to do so.



# MEMBER SPOTLIGHT

**TODD KING, ATTORNEY**

*Salzmann Hughes, P.C. Attorneys at Law*

### **Tell us about your business.**

Salzmann Hughes, P.C. is a regional law firm with offices in Chambersburg, Carlisle, Gettysburg, Hanover, and Harrisburg capable of handling a diverse range of legal issues across Pennsylvania. The cornerstones of our practice are experience, integrity, and innovation. Our clients range from large corporations with sophisticated legal issues to individuals with basic legal needs. No matter who the client is our attorneys are dedicated to meeting their needs in the most efficient and effective manner possible. We handle every matter with professionalism and strive to maintain an open relationship with every client.

### **What are your primary responsibilities?**

I am an attorney working out of the Gettysburg office. My primary region of practice is the area of Adams County. Our office represents local municipalities and businesses, as well as individuals. Also, we have a real estate settlement company to handle all of your real estate needs.

### **How do you stay engaged with trends you see in your industry?**

Our firm has practice groups that meet frequently to discuss new and emerging trends in the law. In some cases, our attorneys are setting the trends and frequently present at seminars that keep clients and other attorneys up to date.

### **What motivates you to jump out of bed every morning?**

Other than my children forcing me to get up, I get up every morning focused on doing my best to help my clients in a timely and efficient manner.

### **What business challenges keep you awake at night?**

Recently, a lot of the challenges have been in trying to adapt to the current restrictions as a result of the pandemic and making sure we can still provide services for our clients while also keeping them and ourselves and staff safe.

### **Do you have any advice for new business owners?**

Be flexible. Create a plan, but be sure to adapt that plan to changing circumstances. Also, work on building relationships with people and businesses.

### **What leadership advice would you offer to other business and organization leaders?**

Do not try to do it all. Leadership is about building a good team that can handle tasks that you give to the team members. You can only expand so far doing everything yourself. Once you start delegating and empowering your team members, your growth is limitless.

### **What makes Adams County such a great place to do business?**

I really like the people and the fact that if you talk to someone long enough, you will have some sort of connection point with them.

### **As someone doing business in Adams County, how does the chamber help you?**

The Chamber helps to build the relationships that I referenced being so important. Whether it is through mixers, ribbon cuttings, or any other event, just meeting and connecting with new people is great.

### **As a business in Adams County, how do you give back to the local community?**

In addition to our firm sponsoring multiple events and charities throughout the county, I personally have served on several non-profit boards. Currently, I am on the Chamber Board and the Adams County Arts Council Board.

### **When you're not working, where in Adams County do you like to spend your time?**

Since I reside in Adams County, my favorite place in the county is being at home with my family. You will also find me helping with youth sports and playing golf at the local Adams County courses.

**SALZMANN  
HUGHES, P.C.**  
*Attorneys at Law*  
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# OUT & ABOUT



Member Anniversary Recognition  
Upper Adams School District, 30 years



County Connections Luncheon  
October 10  
Thirsty Farmer Brew Works



County Connections Luncheon  
October 10  
Thirsty Farmer Brew Works



County Connections Luncheon  
October 10  
Graphics Universal Inc., 1 year



County Connections Luncheon  
October 10  
Kanagy Communications, 1 year



County Connections Luncheon  
October 10  
New Hope Ministries, 1 year



County Connections Luncheon  
October 10  
Thirsty Farmer Brew Works, 1 year



County Connections Luncheon  
October 10  
PSI Pumping Solutions, 5 years



County Connections Luncheon  
October 10  
Family First Health, 10 years



# OUT & ABOUT



County Connections Luncheon  
October 10  
Land and Sea Services, 15 years



County Connections Luncheon  
October 10  
Battlefield Harley-Davidson, 20 years



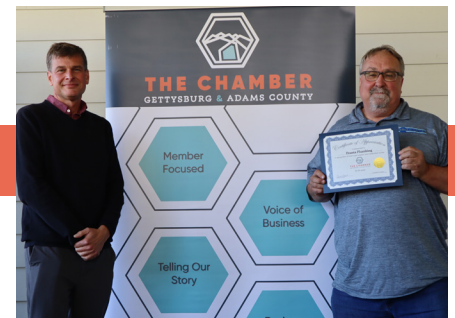
County Connections Luncheon  
October 10  
Biggerstaff's Catering, 20 years



County Connections Luncheon  
October 10  
Borough of Gettysburg, 20 years



County Connections Luncheon  
October 10  
AAA Central Penn, 30 years



County Connections Luncheon  
October 10  
Frantz Plumbing, 30 years



County Connections Luncheon  
October 10  
Gettysburg Times, 30 years



County Connections Luncheon  
October 10  
Historic Round Barn & Farm Market  
40 years



County Connections Luncheon  
October 10  
United Way of Adams County  
40 years





## AMBASSADOR SPOTLIGHT

**BARB MORRISON-RITENOUR, BANK MANAGER**  
*ACNB Bank*

### **How long have you been with ACNB Bank?**

I started in June 2020. Prior to joining ACNB, I served as a branch manager for a local bank in Baltimore County, Maryland.

### **What do you enjoy most about volunteering?**

Giving back to the community.

### **What is your current occupation?**

I am the community banking manager in the Littlestown office.

### **What do you love most about ACNB Bank?**

This is a community bank and really cares for its customers and employees.

### **How do you define success?**

Striving to be the best you can be even in trying times and remaining positive.

### **Who inspires you?**

My children

### **If you could choose anyone as a mentor, who would you choose?**

Anne Frank

### **What's one thing - either industry-related or not - you learned in the last month?**

After having grown up in North Carolina, I didn't realize that PA is a huge agricultural industry.

### **What's something about you (a fun fact) that not many people know?**

I have a motorcycle endorsement.

### **What's the last book you read?**

The Diary of Anne Frank

### **What's the first concert you ever attended?**

Kenny Chesney

### **If you had to eat one meal every day for the rest of your life, what would it be?**

Grilled Cheese with Tomato Soup



## APPRENTICESHIP: UNDERSTANDING THE AMAZING OPPORTUNITY

**MARISSA BANKERT, EXECUTIVE DIRECTOR**  
*Central Pennsylvania Independent Electrical Contractors*

Apprenticeship is an amazing opportunity for anyone who is interested in being in a career from day one and working toward their ultimate goals vs. someone who takes classes in the hope of finding a career. It allows you the opportunity to do anything within your trade of choice from field work to entrepreneurship.

The model of apprenticeship with the Central Pennsylvania Independent Electrical Contractors and many others in the skilled trades is an “Earn as you Learn” model. In this form of apprenticeship the apprentice learns both through related technical instruction (usually in a classroom setting, but also online) and through on the job training (OJT) all while having ZERO dollars in student debt as the tuition is paid for through the contractor they are working for. Imagine an opportunity that puts you right into the work you will be doing from day one and then helps you to understand that work through qualified instruction and training. This is what apprenticeship is all about. Most programs are four years in length and include both the instruction and OJT to complete the program.

As we celebrate National Apprenticeship Week (November 8-14, 2020), it is important to note the essential role that apprenticeships play in moving our society and economy forward. The construction trades are a large part of that, but apprenticeships exist in many industries in

our communities. We need to change the concept that apprenticeship means something less than other forms of post-secondary education. An apprenticeship is a model that has existed for hundreds of years throughout the world because it works and is beneficial to all involved.

The Central PA IEC program is registered with the state of Pennsylvania and US Department of Labor. Registered apprentices have a guaranteed wage scale throughout their apprentice career and are supervised by journeymen to ensure they are learning all the skills that are needed to graduate as a professional electrician. Upon completion our apprentices receive journeyman certificates and can move into the next phase of their career. For many that means a leadership role within their company and mentorship of new apprentices. In addition, IEC apprentices can earn up to 41 college credits!

Apprenticeship is a dream scenario for those that are interested in starting their career from day one and investing in themselves. It provides a zero student debt option in a variety of industries.

For more information on electrical apprenticeship reach out to the Central Pennsylvania Independent Electrical Contractors Apprenticeship Coordinator, Kristi Wickard: [apprenticeshipcoordinator@centralpaiec.org](mailto:apprenticeshipcoordinator@centralpaiec.org).

# COMMUNITY EVENTS

## NOVEMBER 5

ACCF Giving Spree  
ACCFGivingSpree.org

## NOVEMBER 14

Kids' Thanksgiving Event | 10-11:30 a.m.  
Hollabaugh Bros. Inc.  
717.677.8412

## NOVEMBER 19

Virtual Dedication Day - Anniversary of the  
Gettysburg Address | 10:15 a.m.  
lincolnfellowship.wildapricot.org

## NOVEMBER 19-20

Adams Rescue Mission's Annual Silent Auction  
Gettysburg Fire Dept. | 6-8 p.m. and 12-8 p.m.  
adamsrescuemission.org

## NOVEMBER 21

Remembrance Day Illumination | 5:30-9 p.m.  
Soldiers' National Cemetery

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- 1/2: Board & Brush experience and ABC growler pack/\$15 gift card
- 1/3: \$40 gift card to Gettysburg Eddie's
- 1/4: \$50 gift card to Hickory Bridge Farm
- 1/5: \$75 Microdermabrasion session from bare Skin Care & Laser Center
- 1/6: eero Mesh WiFi system courtesy of TREYSTA technology management
- 1/7: \$25 gift card to Thirsty Farmer Brew Works
- 1/8: \$500 cash courtesy of HD Entertainment
- 1/9: Handmade Alpaca socks courtesy of Quarry Critters Alpaca Ranch
- 1/10: Gift basket courtesy of Gettysburg Dental Associates
- 1/11: Year of Sweet Treats from Biggerstaff's Catering
- 1/12: Framed picture from Colony House Furniture
- 1/13: Ring doorbell courtesy of Adams Electric Cooperative, Inc.
- 1/14: Candy arrangement from Mister Ed's Elephant Museum
- 1/15: \$500 cash courtesy of Members 1<sup>st</sup> Federal Credit Union
- 1/16: \$75 Microdermabrasion session from bare Skin Care & Laser Ctr
- 1/17: Amazon Echo courtesy of M & T Bank
- 1/18: \$300 off deejay services from HD Entertainment
- 1/19: \$100 gift card to The Markets of Hanover
- 1/20: eero Mesh WiFi system courtesy of TREYSTA technology management
- 1/21: \$25 gift card to Hickory Bridge Farm
- 1/22: \$500 cash courtesy of UPMC Hanover
- 1/23: Gift basket courtesy of Chapel-Ridge Meat & Mercantile
- 1/24: Dessert of the month courtesy of Hollabaugh Bros. Inc.
- 1/25: \$25 gift card to Mamma Ventura's Restaurant & Lounge
- 1/26: \$75 Microdermabrasion session from bare Skin Care & Laser Center
- 1/27: \$25 gift card to Hickory Bridge Farm
- 1/28: pedicures from Gettysburg Day Spa and \$15 gift card to Dunkin'
- 1/29: \$500 cash courtesy of Members 1<sup>st</sup> Federal Credit Union
- 1/30: Free session/\$50 print credit courtesy of Brienna Richelle Photography
- 1/31: 14K white gold checkerboard Garnet and Diamond pendant courtesy of Scott & Co. Fine Jewelers

License No. 1006 | Must be 18 years old to play

## CHAMBER EVENTS

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### NOVEMBER 5 - REGISTRATION OPEN

Fall Golf Outing | 10 a.m. registration, The Links at Gettysburg

### NOVEMBER 6

Ribbon cutting | 10:30 a.m., Remarkable You Wellness

### NOVEMBER 10

Executive Committee Meeting | 7:30 a.m.

### NOVEMBER 12

Ribbon cutting | 10:30 a.m., The Markets at Hanover

### NOVEMBER 12

Governmental Affairs Meeting | Noon, Gettysburg Eddie's

### NOVEMBER 12 - REGISTRATION OPEN

101<sup>st</sup> Annual Meeting | 5:30-7:30 p.m., Barn at The Inn at Herr Ridge

### NOVEMBER 18

Ambassador Committee Meeting | 11:30 a.m.

### NOVEMBER 19

Board of Directors Meeting | 7:30 a.m., Comfort Suites Gettysburg

### NOVEMBER 26

Thanksgiving Day | Chamber office closed

### NOVEMBER 27

Chamber Holiday | Chamber office closed

### NOVEMBER 28

Shop Small Saturday

## NEW MEMBERS

---

### Crouse, Richard

520 University Dr.  
Biglerville, PA 17307  
717.677.4982  
[rc4430@centurylink.net](mailto:rc4430@centurylink.net)  
Individual Members

### Open Book Construction LLC

Robert Miles  
255 Turkey Pit Rd.  
New Oxford, PA 17350  
717.224.7172  
[robert@openbookconst.com](mailto:robert@openbookconst.com)  
[openbookconst.com](http://openbookconst.com)  
Homes & Real Estate---Building & Construction

## MEMBER RENEWALS

---

### 20-29 YEARS

Alexander's Well Drilling  
Bermudian Springs School District  
C.D. Gain Auto Parts, Inc.  
Gettysburg Concrete Co.  
Hanover Concrete Co.  
Laslow's Pharmacy  
Littlestown Foundry, Inc.  
Mission of Mercy  
Musselman Greenhouses

### 10-19 YEARS

Adams County SPCA  
Hoffman Homes for Youth  
F. X. Smith's Sons Co.  
Motter, Gene R.  
SMB Associates, Inc.  
Staff Music & Amusements  
State Farm Insurance - Michael R. Ball  
Steve Rice Law  
Stock and Leader, Attorneys at Law  
Super 8  
Unger, Richard L.  
Wide Open Communications

### 5-9 YEARS

American Heart Association - Adams Division  
G-Force Security Solutions

### 1-4 YEARS

Crouse, Melvin  
Global Equipment Excavating & Contracting, Inc.  
Jeff A. Shaffer Real Estate Inc.  
Youth Advocate Programs, Inc.

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