

## Top strategic technology themes through 2025





#### SYSTEM OPTIMIZING TECHNOLOGIES

New processors, persistent media, fabrics and data center architectures





Technologies that enable intelligent workload placement across different clouds, the development of cloud native apps and disparate clouds to work as an aggregated system

#### **EDGE & DECENTRALIZED IT**



Technologies, system designs, frameworks and security and management tools that drive the creation of edge-centric architectures and software

#### **DATA MANAGEMENT**



Tools and technologies that enable a holistic approach to the data lifecycle; e.g. metadata lifecycle management, automated data catalog and data-as-a-service

#### **DATA SCIENCE (AI & ANALYTICS)**



Analytics and Al/ML technologies that address the growing needs of data scientists and the ecosystems they leverage

#### **INTRINSIC TRUST & SECURITY**



Technologies and use cases enabling security to be built into all the components and layers of a solution in an increasingly automated way for foolproof, scalable and end-to-end protection of modern, distributed architectures

#### NEXT GENERATION COMMUNICATIONS



New high-performance wireless, wired and virtualized technologies to connect Things at the Edge and Apps across the multi-cloud

#### **INTELLIGENT AUTOMATION & ORCHESTRATION**



Machine learning and analytics embedded into systems combined with Automation/Orchestration systems to enable self-driving, self-optimizing and auto configuring infrastructures and systems

#### **CITIZEN DEVELOPERS & DEVOPS**



Technologies, frameworks and toolchains that democratize and automate application development and drive innovation from across an enterprise

#### **AUGMENTATION**



Comprises Augmented Perceptions, Interactions and Cognition and the underlying systems that enable them

#### **SUSTAINABILITY**



Emerging technologies and strategies that embrace and enable sustainable products, circular economy, energy efficiency and waste reduction

## Partnering on the path to a green data center

#### **ENERGY EFFICIENT HARDWARE**

Dell's data center solutions are designed to deliver high performance per watt

#### PLATFORM POWER MANAGEMENT

Dell servers have built In BIOS And iDRAC settings to help reduce energy waste

#### **WORKLOAD MIGRATION**

Dell solutions can help customers manage workloads on premise and in the cloud



#### **RESPONSIBLE RETIREMENT**

With Dell recovery and recycling services customers can retire equipment responsibly

#### DC POWER MANAGEMENT

OME power manager delivers telemetry to help lower customers carbon footprint

#### **OPTIMIZED THERMALS**

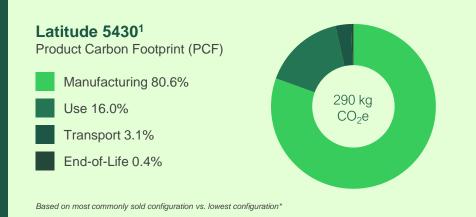
Dell designs hardware with optimized cooling and power capabilities

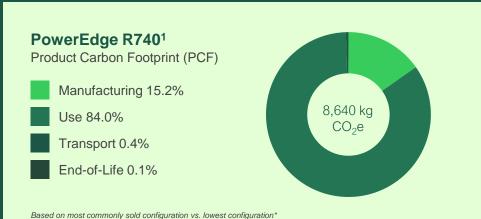
# Reducing the carbon footprint of your IT hardware

Maximizing energy efficiency is critical to lowering Product Carbon Footprint in the data center

#### Key focus areas for reduction are:

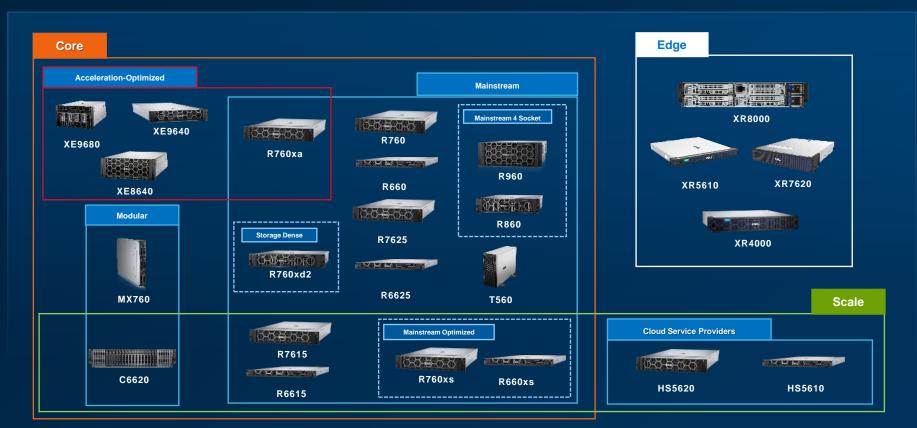
- 1. Energy (Use)
- 2. Materials (Manufacturing)
- 3. Packaging (Transportation)
- Repairability & Upgradability (Manufacturing & End-of-Life)
- Reuse & Recycling (Manufacturing & End-of-Life)





**D¢LL**Technologies

### PowerEdge portfolio 2023



## **Industry Enabled** Technologies Overview



#### Next Generation Intel & AMD Processors

- Intel 4th Gen Xeon (Sapphire Rapids)
  - ✓ Up to 60 cores/CPU\*
  - √ 50% performance increase over Ice Lake
- AMD 4<sup>th</sup> Gen EPYC (Genoa)
  - ✓ Latest 5nm technology with up to 96 highperformance "Zen 4" cores
  - √ 1.5X & 1.25X the density and power over Milan



#### Memory: DDR5

- DDR5 (4800MT/s)
  - ✓ Latest DRAM technology with higher speed & bandwidth
  - ✓ Greater efficiency with 2 channels per DIMM
  - ✓ Improved RAS features with on-die ECC
  - ✓ Lower power
  - Enhanced telemetry for temperature reporting and systems management



#### PCIe Gen5 Capability

- Doubles throughput compared to PCIe Gen4
  - ✓ Benefits NVMe drives, GPUs, and some networking cards



#### EDSFF E3.S NVMe Gen5

- E3.S form factor will be introduced with PCIe Gen5 NVMe drives
  - Benefits density, thermals, and improved packaging in space constrained servers
- Double the performance over NVMe Gen4

## **Dell enabled** Technologies Overview



#### Next Gen HWRAID (PERC12)

- New gen controller with 2X better performance over PERC11 and 4X better than PERC10
  - ✓ Supports all drive interfaces: SAS4, SATA & NVME
  - √ x16 connectivity to devices to take full advantage of PCIe Gen5 throughput



#### System Cooling & Efficiency

- Power Manager & Smart Cooling
- High Power Optimized Airflow chassis design to maximize air cooling capabilities
  - ✓ Support for XCC/HBM in air-cooled chassis
- Optional CPU direct liquid cooling (DLC) solutions



#### **BOSS-N1**

- Segregated RAID controller for OS with secure UEFI boot that is rear facing and hot-pluggable
  - ✓ Enterprise-class 2 x M.2 NVMe devices with strong endurance and high quality that provide increased performance over BOSS-S1 with SATA drives



## Data Processing Unit (DPU)

- SmartNIC with hardware accelerated networking and storage that enables customers to save CPU cycles
  - ✓ Improved security, running workloads and security software on different CPUs ("air gap")
  - ✓ Offload hypervisor, networking stack, and storage stack to the DPU making them OS independent



#### System Management

- Seamless integration of new 16G servers into your existing processes and tool set
- Complete iDRAC9 support for all components
  - ✓ PERC12, BOSS N-1, PCIe Gen5 devices, UEFI Secure Boot, Smart Cooling, DPU's, and more



#### Security

- TLS 1.3 with FIPS certification, SEKM 2.0 with support for NVMe drives and VxRail
- End-to-end threat management with Zero Trust approach
  - ✓ Silicon-based platform root of trust, multi-factor authentication (MFA), inventory and platform component tracking during delivery, tamper protection during shipping

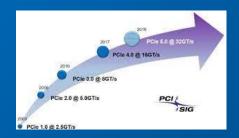
DYLL TECHNOLOGIES

## Future technology disjunction



Power consumption of current CPU and GPU gen increases massively (>350 / 500 Watt TDP)

Cooling will increase and need new technology (non-air cooled) New AI and ML applications will eat up those resources





Power and Cooling of existing Datacenters almost stays the same and is often limited to ~10-15 kw/rack\*

Density is not longer possible with legacy environments





Compute power required is not increasing massively for existing workloads

New methods of power management might mitigate some of the requirements

DPUs can perform some tasks at lower power consumption

## Cooling

Our world class engineers designed PowerEdge servers for ultimate thermal performance.

With a new layout and highperformance fans, hot air exits the system quickly and efficiently.

- Latest Intelligent thermal algorithms minimize fan and system power consumption while maintaining component reliability
- Enables custom cooling options that can be managed via iDRAC GUI

3<sup>rd</sup> generation DLC solutions enable dense configs with high TDP CPUs

- expanding to cover more platforms, with solutions backed by Dell Services
- New 2U 4-way DLC-cooled GPU system in CY23

**PowerEdge Smart Cooling Solutions** 

#### **Overview**

- Next generation technologies are driving power and heat higher and higher
- PowerEdge ensures no-compromise system performance through innovative cooling solutions, while also offering customers options that fit their facility or usage model needs (one size does not fit all!)

#### **Air Cooling**

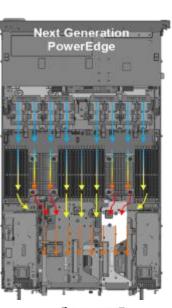
- 16G delivers innovations that extend the range of air-cooled configurations
- Advanced designs airflow pathways are streamlined within the server, directing the right amount of air to where it's needed
- Latest generation fan and heat sinks to manage the latest high-TDP CPUs and other key components
- Intelligent thermal controls automatically adjusts airflow during workload or environmental changes, seamless support for channel add-in cards, plus enhanced customer control options for temp/power/acoustics

#### **Direct Liquid Cooling (DLC)**

- For high performance CPU & GPU options in dense configurations, Dell DLC effectively manages heat while improving overall system efficiency
- DLC options available for C-series, select R-series, 4S and MX platforms
- New: purpose-built liquid-cooled 2U 4-way GPU accelerator system

#### **Edge Cooling**

 New XR edge platforms deliver performance with extended temperature range support from -5°C to 55°C





## **Cooling Technology Comparisons**

	Air cooling	Air + Supplemental	Direct Liquid Cooling (DLC)	Immersion	
Cooling Solution Options	<del>ဤ</del>	<u> </u>		Coolant Pump  Coolant-to-Water Heat Exchange  Cooling Tower  Dry Cooler  Exapositive Cooling Tower  Dry Cooler  Existing Chilled Water Loop	
Products	Traditional air-cooling & air-handling equipment     Containment	In-row coolers Rear Door Heat Exchangers (RDHx) Containment (hot & cold aisle)	CPU/GPU Cold-plate loops     Rack/facility level DLC products     required	Single-phase (1P) and Two-phase (2P) Immersion tank solutions	
Environments	Traditional data centers	Traditional data centers, with facility water	Traditional data centers, with facility water	Non-traditional spaces, no conditioned air required (ex warehouse)  Note: facility water required	
Main usage model	Low to Mid-density racks     Up to ~ 15kW/rack	Mid to High-density racks     Up to ~30kW/rack	Systems with high TDP parts     High-density racks, up to ~80kW/rack	Limited/no air cooling available     High-density racks, or high TDP parts	
Typical Cost Adder	NA	+	+ +	Single phase (1P): + + Two-phase (2P): + + +	
Availability	Standard cooling	Standard server cooling + 3 <sup>rd</sup> party supplemental cooling solutions	Dell factory supported configurations	Dell OEM project engagement	

## Data Processing Unit

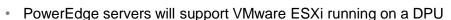
(DPU aka SmartNIC)

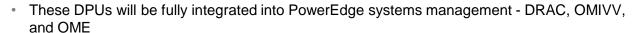
- Save CPU cycles with hardware accelerated networking and storage
- Improve security by running workloads and security software on different CPUs ("air gap")
- Offload hypervisor, networking stack, and storage stack to the DPU making them OS independent
- Enable landlord/tenant models by isolating tenants not just with software, but also through hardware

#### **DPU Definition**

- DPU is a combination of ARM Cores and a NIC ASIC
  - ARM cores run an OS and applications
  - NIC ASIC has hardware accelerate networking and storage
- PCIe form factor only

### VMware ESXi 8.0 Distributed Services Engine on DPUs (formerly VMware's Project Monterrey)

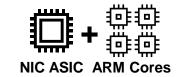


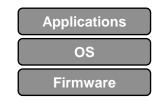


- This solution will be supported with VxRail
- This solution has special hardware integrations
  - A cable that provides a serial connection as well as a high-speed connection to the iDRAC (same type of connection that a LOM has)
  - In 16G support for "Always On" where the DPU can be powered on and off independently from the server. This is necessary for the DPU "landlord-tenant" model

#### **NVIDIA Channel DPUs**

- PowerEdge supports NVIDIA channel DPUs that will run Linux
- Channel DPUs will have limited systems management integration (i.e., the server cools the DPU)
- Channel DPUs will not support VMware ESXi



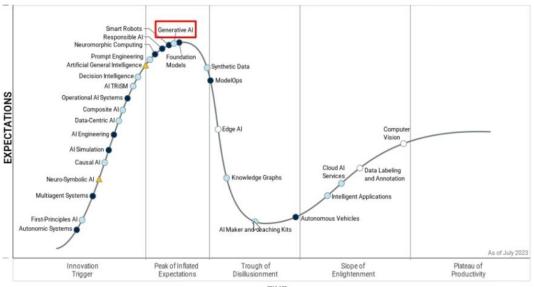


## Accelerated portfolio



## Gartner Hype Cycle

#### Hype Cycle for Artificial Intelligence, 2023



TIME

#### **Gartner**



### PowerEdge.Next GPU Acceleration Server Portfolio

**PCle Optimized** 



4-way SXM



4-way Dense



XE9640

8-way SXM



#### **R760XA**

- 2U monolithic
- 2-socket Sapphire Rapids CPU
- Up to 4 x double-wide GPUs
- Up to 12 x single-wide GPUs
- Full PCle GPU portfolio supported
- Air cooled with optional liquid cooling for CPU

#### XE8640

- 4U monolithic
- · 2-socket Sapphire Rapids CPU
- 4 x Nvidia H100 SXM NVLink GPUs;
- · Air cooled

#### ...

- 2U monolithic
- 2-socket Sapphire Rapids CPU
- 4 x Nvidia H100 SXM NVLink GPUs (Q3 availability);
- 4 x Intel Data Center Max 1550 OAM XeLink GPUs (Q2 availability)
- · Direct liquid cooled CPUs and GPUs

#### XE9680

- 6U monolithic
- · 2-socket Sapphire Rapids CPU
- 8 x Nvidia H100 SXM NVLink GPUs -or-
- 8 x Nvidia A100 SXM NVLink GPUs
- · Air cooled

High performance 2U server purpose built for dense PCIe GPU acceleration.

Maximize AI, HPC, VDI and performance graphics supporting multiple GPU choices.

#### Use cases:

- AI/ML Inferencing
- AI/ML Training
- Rendering/Perf. Gfx

VDI

Accelerate and automate analysis into insights.

Maximize AI initiatives performance in a 4-way GPU, 4U server.

#### Use cases:

- AI/ML Training
- · HPC Modeling & Simulation

Push performance boundaries with a dense form-factor, liquid cooled approach to Al initiatives.

Smallest form factor 4-way GPU, dense 2U AI/ML/DL & HPC server.

#### Use cases:

- AI/ML Training
- HPC Modeling & Simulation

Modernize operations and infrastructure to drive new Al initiatives.

Optimized for demanding Al/Machine Learning & Deep Learning applications

#### Use cases:

Large AI/ML/DL Training

## **NVIDIA GPU portfolio**

		H100			A 100	A30	L4	A2	L40S	L40	A40	A10	A16
Design		Highest Perf A LLM, HPC, DA			gh Perf ompute	Mainstream Compute	Universal AI, Video, and Graphics	Entry-Level Small Footprint	Gen Al	Powerful Graphics + Al	High Perf Graphics	Mainstream Graphics & Video with Al	High Density Virtual Desktop
Form Factor	SXM5	x16 PCle Gen5 2 Slot FHFL 3 NVlink Bridge	X16 PCle Gen5 Dual 2 Slot FHFL using 3 NVLink Bridges	SXM4	x16 PCle Gen4 2 Slot FHFL 3 NVLink Bridge	x16 PCle Gen4 2 Slot FHFL 1 NVLink Bridge	X16 PCle Gen4 1 slot LP	x8 PCle Gen4 1 Slot LP	x16 PCle Gen4 2 Slot FHFL	x16 PCle Gen4 2 Slot FHFL	x16 PCle Gen4 2 Slot FHFL 1 NVLink Bridge	x16 PCle Gen4 1 slot FHFL	x16 PCle Gen4 2 Slot FHFL
Max Power	700W	350W	2x 400W	500W	300W	165W	72W	60W	350W	300W	300W	150W	250W
FP64 TC   FP32 TFLOPS <sup>2</sup>	67   67	51  51	134   134	19	.5   19.5	10  10	NA   30	NA   4.5	NA  91.6	NA  90	NA   37	NA   31	NA   4x4.5
TF32 TC   FP16 TC TFLOPS <sup>2</sup>	989   1979	756   1513	1979   3958	3	2   624	165   330	120   242	18   36	183   366	90   181	150   300	125   250	4x18   4x36
FP8 TC   INT8 TC TFLOPS/TOPS <sup>2</sup>	3958   3958	3026   3026	7916   7916	N	A   1248	NA   661	485   485	NA   72	733   734	362   724	NA   600	NA   500	NA   4x72
GPU Memory	80GB HBM3 3350 GB/s	80GB HBM2e 2000 GB/s	188GB HBM3 7600 GB/s		B HBM2e 1935 GB/s	24GB HBM2 933GB/s	24GB GDDR6 300GB/s	16GB GDDR6 200 GB/s	48GB GDDR6 864 GB/s	48GB GDDR6 864 GB/s	48GB GDDR6 696GB/s	24GB GDDR6 600GB/s	4x 16GB GDDR6 4x 232 GB/s
Multi-Instance GPU (MIG)	Up t	:0 7	UP to 14	ι	Jp to 7	Up to 4		-	-	-	-	-	-
Media Acceleration	7 JPEG [ 7 Video I		14 JPED Decoder 14 Video Decoder			1 JPEG Decoder 4 Video Decoder	2 Video Encoder <sup>3</sup> 4 Video Decoder <sup>3</sup> 4 JPEG Decode	1 Video Encoder 2 Video Decoder (+AV1 decode)	3 Video Decoder	r 3 Video Encoder r 3 Video Decoder r 4 JPEG Decoder (+AV1 decode)		Decoder	4 Video Encoder 8 Video Decoder (+AV1 decode)
Ray Tracing			-	-			Yes	Yes		Yes			
Transformer Engine	Ye	es	Yes	-			FP8	-	FP8	FP8		-	-
DPX Instructions	Ye	es	Yes									-	
Graphics		r in-situ visualiza VIDIA vPC or RT				Better	Good	Top-of-Line	Top-of-Line	Best	Better	Good	
vGPU	Yes			Yes					Yes				
Hardware Root of Trust	Internal and External			Internal with Option for External				Internal	Internal Internal with Option for External			External	
Confidential Computing		Yes			(1)	-	-	-	-	-	-	-	-
NVIDIA AI Enterprise	Add-on Included Add-on			Add-on				Add-on					

- 1. Supported on <u>Azure NVIDIA A 100</u> with reduced performance compared to A 100 without Confidential Computing or H100 with Confidential Computing.
- 2. All Tensor Core numbers with sparsity. Without sparsity is ½ the value.
- 3. Includes AV1 in addition to H.265, H.264, VP9, VP8, MPEG4

### **GPU** Accelerators

PCle Adapter





4-way SXM / OAM Baseboard



- · Accelerate demanding AI/ML, HPC, data analytics workloads for faster value extraction and collaboration for VDI
- Drive enhanced workload outcomes with greater insights, inferencing and visualization

Brand	Model	Memory	Max Power	Form-Factor	2-way Bridge Capable	Recommended Workloads				
	DCIa form factor									
PCIe form factor										
AMD	MI210	64 GB HBM2e	300W	DW - FHHL	✓	HPC   Al Training				
Intel	Max 1100*	48 GB HBM2e	300W	DW - FHHL	✓	HPC   Al Training				
Intel	Flex 140*	12 GB GDDR6	75W	SW - HHHL   FHHL		Al Training				
			0	AM form facto	r					
			0	AM form facto	or					
Intel	Max 1550*	80 GB HBM2e	600W	AM form facto	or	Al Training   HPC				

## To the edge

## Accelerate anywhere

- Dell's 'built-for-the-edge' server portfolio
- Short-depth to fit in field cabinets & racks (<483mm/<19")</li>
- Front-facing I/O to make servicing in tight spaces easier for field engineers
- Shock, vibration, dust, and thermally rated for harsh and unpredictable edge environments (MIL/NEBS)
- Dell ecosystem-enabled with iDRAC

#### **Monolithic**

472mm chassis 2U, 2S Intel® Xeon® Scalable Processors

XR7620

- Supports 2 x 300W GPUs for Al at Edge
- GPU and CPU-optimized configurations to handle multitude of edge-use cases
- -5C to 55C operating temperature



#### XR5610



- 463mm chassis 1U, 1S Intel® Xeon® Scalable Processor
- Right-sized for on-site dedicated workloads
- Telco-optimized configuration with time & sync card available
- -5C to 55C operating temperature

#### Multi-node

#### XR4000

- 2U multi-node with Intel® Xeon® D
- Dell shortest-depth server at 350mm
- Nano witness-node allows for VM-cluster in single box
- Rackable, stackable, and wall-mountable for ultimate deployment flexibility
- -5C to 55C operating temperature



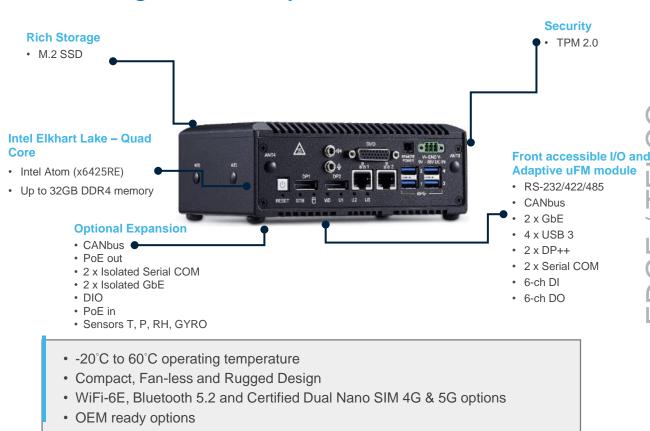


#### XR8000



- 2U multi-node with 1S Intel® Xeon® Scalable with optional vRAN boost up to 4 nodes per chassis
- -20C to 65C operating temperature for select configurations
- Telco-optimized for DU and CU RAN deployments
- Extensible to multitude of enterprise edge use cases

### Dell Edge Gateway 3200



#### TARGET WORKLOADS



#### Manufacturing

Simplify and automate data collection at every stage of the production cycle



#### Telecom

Accelerate innovation and revenue growth with new services



#### Retail

Personalize customer experience with data insights



#### **Smart Cities**

Improve quality of life by increasing the city's efficiency



## Summary & Conclusion



## Thank You