



REQUEST FOR QUOTE (RFQ) # 21-746

CISCO Network Assets

November 3, 2021

REQUIREMENT:

Export Development Canada (EDC) is accepting quotations for the following requirement(s):

Line #	PRODUCT #	DESCRIPTION	QTY
1.0	C9300-48UN-A	Catalyst 9300 48-port of 5Gbps Network Advantage	13
1.1	C9300-NW-A-48	C9300 Network Advantage, 48-port license	13
1.2	S9300UK9-1612	Cisco Catalyst 9300 XE 16.12 UNIVERSAL	13
1.3	CAB-TA-NA	North America AC Type A Power Cable	26
1.4	STACK-T1-50CM	50CM Type 1 Stacking Cable	13
1.5	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	13
1.6	C9300-DNA-P-48	C9300 48-Port DNA-Premier License	13
1.6.0.1	C9300-DNA-P-48-5Y	C9300 DNA Premier, 48-Port, 5 Year Term License	13
1.7	ISE-BASE-T	ISE BASE Term License	650
1.7.0.1	ISE-BASE-TRK-5Y	ISE BASE Tracker Term 5Y	650
1.8	ISE-PLS-T	ISE PLS Term License	650
1.8.0.1	ISE-PLS-TRK-5Y	ISE PLS Tracker Term 5Y	650
1.9	SWATCH-T	StealthWatch 1 FPS Term License	1300
1.9.0.1	SWATCH-TRK-5Y	SWATCH Tracker Term 5Y	1300
1.10	CAT-DNA-P-ADD	Catalyst DNA Premier Add-On, Term Licenses	13
1.10.0.1	CAT-DNA-P-ADD-5Y	DNA Premier Catalyst Add-on, 5 Year Term License	13
1.11	ISE-BASE-T	ISE BASE Term License	650
1.11.0.1	ISE-BASE-TRK-5Y	ISE BASE Tracker Term 5Y	650
1.12	ISE-PLS-T	ISE PLS Term License	650
1.12.0.1	ISE-PLS-TRK-5Y	ISE PLS Tracker Term 5Y	650
1.13	SWATCH-T	StealthWatch 1 FPS Term License	1300
1.13.0.1	SWATCH-TRK-5Y	SWATCH Tracker Term 5Y	1300
1.14	PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	13
1.14.0.1	PI-LFAS-AP-T-5Y	PI Dev Lic for Lifecycle & Assurance Term 5Y	13
1.15	C9300-NM-8X	Catalyst 9300 8 x 10GE Network Module	13
1.16	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	13
1.17	D-DNAS-EXT-S-T	Cisco DNA Spaces Extend Term License for Catalyst Switches	13

1.17.0.1	D-DNAS-EXT-S-5Y	Cisco DNA Spaces Extend for Catalyst Switching - 5Year	13
1.18	TE-EMBEDDED-T	Cisco ThousandEyes Enterprise Agent IBN Embedded	13
1.18.0.1	TE-EMBEDDED-T-5Y	ThousandEyes - Enterprise Agents	13
1.19	PWR-C1-1100WAC-P	1100W AC 80+ platinum Config 1 Power Supply	13
1.20	PWR-C1-1100WAC-P/2	1100W AC 80+ platinum Config 1 Secondary Power Supply	13
1.21	SSD-240G	Cisco pluggable USB3.0 SSD storage	13
2.0	C9500-24Y4C-A	Catalyst 9500 24x1/10/25G and 4-port 40/100G, Advantage	6
2.1	C9500-NW-A	C9500 Network Stack, Advantage	6
2.2	SC9500HNPE-173	Cisco Catalyst 9500H XE 17.3 UNIVERSAL - NPE	6
2.3	C9K-PWR-650WAC-R	650W AC Config 4 Power Supply front to back cooling	6
2.4	C9K-PWR-650WAC-R/2	650W AC Config 4 Power Supply front to back cooling	6
2.5	C9K-T1-FANTRAY	Catalyst 9500 Type 4 front to back cooling Fan	12
2.6	C9500-DNA-24Y4C-P	C9500 DNA Premier, 24Y4C Port , Term License	6
2.6.0.1	C9500-DNA-L-P-5Y	C9500 DNA Premier 12Q/16X / 24Y4C 5Year Term License	6
2.7	ISE-BASE-T	ISE BASE Term License	300
2.7.0.1	ISE-BASE-TRK-5Y	ISE BASE Tracker Term 5Y	300
2.8	ISE-PLS-T	ISE PLS Term License	300
2.8.0.1	ISE-PLS-TRK-5Y	ISE PLS Tracker Term 5Y	300
2.9	SWATCH-T	StealthWatch 1 FPS Term License	600
2.9.0.1	SWATCH-TRK-5Y	SWATCH Tracker Term 5Y	600
2.10	PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	18
2.10.0.1	PI-LFAS-AP-T-5Y	PI Dev Lic for Lifecycle & Assurance Term 5Y	18
2.11	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	6
2.12	C9K-F1-SSD-240G	Cisco pluggable SSD storage	6
2.13	CAB-N5K6A-NA	Power Cord, 200/240V 6A North America	12
2.14	C9000-10/25CSR-24	C9000 bundle, 24 units of 10/25G CSR	6
2.15	SFP-10/25G-CSR-S	Dual Rate 10/25GBASE-CSR SFP Module	144
3.0	L-DNA-C8300	Cisco DNA Subscription for Catalyst 8300 Series	1
3.1	IOSXE-CTRL-MODE-PF	IOS XE SD-WAN boot up mode for Unified image - Deployment Opt	1
3.2	DNA-C-T2-P-5Y	Cisco DNA Premier Cloud Lic 5Y - upto 1G (Aggr, 2G)	17
3.3	SVS-CDNA-T2-P5Y	Solution Support for SW - DNA Premier Cloud Lic, T2, 5Y	17
3.4	DNA-HSEC-ACK	Acknowledge to procure the HSEC license with the Hardware	17
3.5	DNA-UMB-SIGE-K9-5Y	Cisco Umbrella SIG Essential (additional) for DNA Premier,5Y	1
3.6	SDWAN-CLOUD-PF	Cisco SDWAN Cloud Deployment Option	17
3.7	SDWAN-UMB-PRE	Cisco Umbrella for DNA Premier	1700
3.8	DSTACK-T2-P	Cisco DNA Premier Stack - upto 1G (Aggr, 2G)	17
3.9	NWSTACK-T2-P	Cisco Network Premier Stack - upto 1G (Aggr, 2G)	17

3.10	C83-1N1S-4T2X-PF	C8300-1N1S-4T2X Platform Selection for DNA Subscription	17
4.0	AIR-AP1800S-A-K9	Cisco Aironet 1800S Series Network Sensor	20
4.1	SW1800S-SENSOR-K9	Cisco 1800S Active Sensor Software Image	20
4.2	AIR-MOD-SPOE	AP1800 Power over Ethernet with 1G Ethernet module	20
4.3	AIR-AP-BRACKET-NS	AP1800 Series Mounting Bracket	20
4.4	AIR-DNA-EP	Aironet CISCO DNA Endpoint Term Licenses	20
4.4.0.1	AIR-DNA-EP-5Y	Aironet CISCO DNA Device Endpoint 5Y Term Licenses	20
5.0	FPR4145-BUN	Cisco Firepower 4145 Master Bundle	1
5.1	FPR4145-NGFW-K9	Cisco Firepower 4145 NGFW Appliance, 1U, 2 x NetMod Bays	2
5.1.1	FPR4K-PWR-AC-1100	Firepower 4000 Series 1100W AC Power Supply	2
5.1.2	SF-F4KFXOS2.8.1-K9	Cisco Firepower Extensible Operating System v2.8.1 - FPR4100	2
5.1.3	CAB-TA-NA	North America AC Type A Power Cable	4
5.1.4	FPR4K-PWR-AC-1100	Firepower 4000 Series 1100W AC Power Supply	2
5.1.5	FPR4K-NM-BLANK	Firepower 4000 Series Network Module Blank Slot Cover	4
5.1.6	FPR4K-S-FAN-	Firepower 4000 Series Fan - Single	12
5.1.7	FPR4K-RACK-MNT	Firepower 4000 Series Rack Mount Kit	2
5.1.8	FPR4K-ACC-KIT2	FPR4K Hardware Accessory Kit	2
5.1.9	GLC-TE	1000BASE-T SFP transceiver module for Category 5 copper wire	2
5.1.10	SFP-10G-SR	10GBASE-SR SFP Module	12
5.1.11	FPR4K-SSD800-	Firepower 4000 Series 800GB SSD for FPR-4145/4155	2
5.1.12	FPR-MSP-SSD	Cisco Firepower Malware Storage Pack, SSD	2
5.1.13	SF-F4K-TD6.6-K9	Cisco Firepower Threat Defense software v6.6 for FPR4100	2
6.0	C9130AXI-A	Cisco Catalyst 9130AX Series	70
6.1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	70
6.2	AIR-AP-T-RAIL-R	Ceiling Grid Clip for APs & Cellular Gateways-Recessed	70
6.3	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)	70
6.4	SW9130AX-CAPWAP-K9	Capwap software for Catalyst 9130AX	70
6.5	CDNA-P-C9130	Wireless Cisco DNA On-Prem Premier, 9130 Tracking	70
6.5.0.1	DNA-P-5Y-C9130	C9130AX Cisco DNA On-Prem Premier,5Y Term,Trk Lic	70
6.6	AIR-DNA-P	Wireless Cisco DNA On-Prem Premier, Term, License	70
6.6.0.1	AIR-DNA-P-5Y	Wireless Cisco DNA On-Prem Premier, 5Y Term Lic	70
6.7	AIR-DNA-A-T	Wireless Cisco DNA On-Prem Advantage, Term, Tracker Lic	70
6.7.0.1	AIR-DNA-A-T-5Y	Wireless Cisco DNA On-Prem Advantage, 5Y Term, Tracker Lic	70
6.8	PI-LFAS-AP-T	Prime AP Term Licenses	70
6.8.0.1	PI-LFAS-AP-T-5Y	PI Dev Lic for Lifecycle & Assurance Term 5Y	70
6.9	ISE-BASE-T	ISE BASE Term License	1750

6.9.0.1	ISE-BASE-TRK-5Y	ISE BASE Tracker Term 5Y	1750
6.10	ISE-PLS-T	ISE PLS Term License	1750
6.10.0.1	ISE-PLS-TRK-5Y	ISE PLS Tracker Term 5Y	1750
6.11	AIR-DNA-NWSTACK-A	AIR CISCO DNA Perpetual Network Stack	70
6.12	D-CISCODNAS-ACT-T	Cisco DNA Spaces Act Term License for Cisco DNA	70
6.12.0.1	D-CISCODNAS-ACT-5Y	Cisco DNA Spaces ACT for Cisco DNA - 5Year	70
6.13	C9130-MULTI	Minimum Quantity = 10	70
7.0	C8300-1N1S-4T2X	Cisco Catalyst C8300-1N1S-4T2X Router	13
7.1	MEM-C8300-16GB	Cisco Catalyst 8300 Edge 16GB memory	13
7.2	M2USB-32G	Cisco Catalyst 8000 Edge M.2 USB 32GB	13
7.3	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	13
7.4	C8300-RM-23-1R	Cisco Catalyst 8300 Rack mount kit - 23" 1R	13
7.5	C8300-NIM-BLANK	Cisco Catalyst 8300 Edge NIM Blank	13
7.6	C8300-SM-BLANK	Cisco Catalyst 8300 Edge SM Blank	13
7.7	C8300-PIM-BLANK	Cisco Catalyst 8300 Edge PIM Blank	13
7.8	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	13
7.9	IOSXE-CTRL-MODE	IOS XE SD-WAN boot up mode for Unified image	13
7.10	SC8KBEUK9-173	UNIVERSAL	13
7.11	PWR-CC1-500WAC	Cisco C8300 1RU AC Power supply with PoE	26
7.12	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	26
8.0	SFP-10G-SR-S=	10GBASE-SR SFP Module, Enterprise-Class	50
9.0	C8300-1N1S-4T2X	Cisco Catalyst C8300-1N1S-4T2X Router	4
9.1	MEM-C8300-16GB	Cisco Catalyst 8300 Edge 16GB memory	4
9.2	M2USB-32G	Cisco Catalyst 8000 Edge M.2 USB 32GB	4
9.3	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	4
9.4	C8300-RM-23-1R	Cisco Catalyst 8300 Rack mount kit - 23" 1R	4
9.5	C8300-SM-BLANK	Cisco Catalyst 8300 Edge SM Blank	4
9.6	C8300-PIM-BLANK	Cisco Catalyst 8300 Edge PIM Blank	4
9.7	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	4
9.8	IOSXE-CTRL-MODE	IOS XE SD-WAN boot up mode for Unified image	4
9.9	SC8KBEUK9-173	UNIVERSAL	4
9.10	PWR-CC1-500WAC	Cisco C8300 1RU AC Power supply with PoE	8
9.11	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	8
9.12	NIM-ES2-8-P	8-port POE/POE+ Layer 2 GE Switch Network Interface Module	4
10.0	C9105AXW-A	Cisco Catalyst 9105AX Series-Wallplate	15
10.1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	15
10.2	AIR-AP-BRACKET-W4	AP Low Profile Mounting Bracket	15
10.3	SW9105AX-CAPWAP-K9	Capwap software for Catalyst 9105AX	15

10.4	CDNA-P-C9105	Wireless Cisco DNA On-Prem Premier, 9105 Tracking	15
10.4.0.1	DNA-P-5Y-C9105	C9105AX Cisco DNA On-Prem Premier,5Y Term,Trk Lic	15
10.5	AIR-DNA-P	Wireless Cisco DNA On-Prem Premier, Term, License	15
10.5.0.1	AIR-DNA-P-5Y	Wireless Cisco DNA On-Prem Premier, 5Y Term Lic	15
10.6	AIR-DNA-A-T	Wireless Cisco DNA On-Prem Advantage, Term, Tracker Lic	15
10.6.0.1	AIR-DNA-A-T-5Y	Wireless Cisco DNA On-Prem Advantage, 5Y Term, Tracker Lic	15
10.7	PI-LFAS-AP-T	Prime AP Term Licenses	15
10.7.0.1	PI-LFAS-AP-T-5Y	PI Dev Lic for Lifecycle & Assurance Term 5Y	15
10.8	ISE-BASE-T	ISE BASE Term License	375
10.8.0.1	ISE-BASE-TRK-5Y	ISE BASE Tracker Term 5Y	375
10.9	ISE-PLS-T	ISE PLS Term License	375
10.9.0.1	ISE-PLS-TRK-5Y	ISE PLS Tracker Term 5Y	375
10.10	AIR-DNA-NWSTACK-A	AIR CISCO DNA Perpetual Network Stack	15
10.11	D-CISCODNAS-ACT-T	Cisco DNA Spaces Act Term License for Cisco DNA	15
10.11.0.1	D-CISCODNAS-ACT-5Y	Cisco DNA Spaces ACT for Cisco DNA - 5Year	15

RFQ SCHEDULE:

The following is a projected schedule.
The dates may be changed at the sole discretion and convenience of EDC.

RFQ ISSUED:	November 3, 2021
RFQ SUBMISSION CLOSE DATE & TIME (Submissions received after this date/time will not be accepted)	November 16, 2021 (1:00 pm Ottawa Time)

COMMUNICATION:

QUESTIONS:

Any questions or other communications in relation to this process **must (M)** be sent via e-mail to RFQ@edc.ca and identified as relating to RFQ # [21-746](#).

QUOTATIONS:

All quotations **must (M)** be:

- 1) received using the unamended RFQ [21-746](#) "Appendix B Quote Sheet"
- 2) duly executed on Appendix B. No other form of submission will be accepted. Amended or unsigned quote sheets will be disqualified and not accepted.
- 3) All bidders **must (M)** complete Appendix D - OEM (Original Equipment Manufacturer) Certification Form as attached.
- 4) received by the RFQ submission deadline via e-mail to RFQ@edc.ca and identified as RFQ # [21-746](#) by the date/time stated above. No other method will be accepted.

QUOTATION EVALUATION:

The successful proponent will be determined by the lowest total landed cost of compliant quotations.

All total landed costs as detailed below **must (M)** be included in the submitted quotations. All Provincial and Federal taxes **must (M)** also be identified as separate line items. Failure to include and/or identify any of these items may result in the quote being deemed incomplete and disqualified.

Total Landed Cost = Product Unit Cost; Shipping Costs; Ontario Waste Electrical and Electronic Equipment (WEEE) Costs.

SERVICES SPECIFICATIONS:

DELIVERY:

Delivery of the product to **FOB Destination** defined specifically as:

Export Development Canada
2nd Floor Receiving
150 Slater Street
Ottawa, ON K1A 1K3
(EDC Loading Dock Entrance Laurier Ave.)

There will be one (1) Purchase Order (PO) for this requirement. (See PO "General Terms and Conditions" attached as Appendix A).

Please Note: All shipments must be received before 4:00 PM Ottawa Time.

Stated Delivery = Supplier **must (M)** indicate the commitment for the commencement of delivery based on the number of business days from Award of Contract/Purchase Order. "Time is of the Essence".

EDC'S RESERVED RIGHTS:

EDC reserves the right to amend or cancel this process at any time.

Appendix A

General Terms and Conditions

1. This order for goods and materials, including software (the "Goods") and/or services (the "Services") as described on the front page of this order together with any written documents which may be incorporated by specific reference herein constitute the entire agreement between the parties. Any verbal or written stipulations, representations, undertakings or agreements by EDC or any of its officers, agents or employees not expressly provided for in this order shall not form or be deemed to be part of this order.
2. Unless otherwise specified in this order: payment will be made only in Canadian funds upon presentation of the required documents; prompt payment discounts will be calculated from the date when both Goods and acceptable invoices are received by EDC; invoices shall bear the order number; and the negotiated payment terms will be effective upon EDC's acceptance of Goods or Service deliverables, unless otherwise indicated in this order.
3. All shipments and deliveries of the Goods shall be F.O.B. their intended destination and title to, responsibility for and risk of such Goods shall remain with the Vendor until and shall pass only upon EDC's receipt and acceptance.
4. The Vendor warrants:
 - i) It has clear title to the Goods, free of any encumbrances;
 - ii) The Goods do not constitute infringements of any Patents, Trade Marks, Industrial Designs, Copyrights or Trade Secrets;
 - iii) The Goods comply with all laws, statutes, regulations or codes in force in Canada;
 - iv) The Goods shall be in good condition, free from defect and shall conform to all requisite specifications and fit for the particular purpose for which they are purchased and this warranty shall not be waived in whole or in part as a result of any inspection or pretesting conducted by or on behalf of EDC or any third party; and
 - v) Its Services hereunder will be performed in a professional and workmanlike manner according to all applicable professional standards and the description of Services.
5. In respect of all Goods EDC finds to be defective, not conforming to specifications or not fit for the purpose for which they are being purchased, EDC may, at its option, either (a) return such Goods all at the expense and risk of the Vendor or (b) within a reasonable time of EDC notifying the Vendor of the problem, require the Vendor, at its expense, to replace such Goods. The Vendor shall be responsible for all packing and all shipping costs relating to the Goods and shall be liable for all damages, costs and expenses resulting from problems relating thereto. In supplement of and not by way of substitution for the terms of the specifications or any warranty stipulated or implied by law and notwithstanding prior acceptance by EDC, the Vendor will at any time within three months from delivery thereof, at its own expense, replace any Goods which are or become defective as a result of faulty or inefficient manufacture, materials or workmanship.
6. EDC reserves the right to return for full credit any goods received in excess of quantity specified. In such case all transportation costs and other expenses paid by EDC shall be reimbursed to it by the Vendor.
7. Maintenance Agreements on Goods are not automatically renewed. EDC reserves the right to receive annual notifications in writing of all upcoming service contracts.
8. Unless otherwise specified, the individual line totals indicated on the front of this order are "Not to Exceed" figures.
9. The Vendor shall not perform any changes in its Services until the fee and/or schedule impact of the change is agreed upon by the parties in writing.
10. EDC retains full ownership for all design, artwork and components created for its use in the completion of or performance of Services under this order including the full and discretionary right to the subsequent use thereof. All reports, software, data, working materials and papers, documentation, and any other deliverables under this order including all derivative works of such deliverable items produced or under development under this order (the "Works"), shall at all times be the exclusive property of EDC. The Vendor shall assign and transfer to EDC the worldwide copyright, and waives all moral rights, in and to any Works.
11. EDC may, at its option and upon notice, terminate this order immediately upon the following events:
 - i) EDC has reason to believe prior to the required delivery date that such delivery cannot or will not be made;
 - ii) The Vendor fails to meet its obligations pursuant to these terms and conditions;
 - iii) The Vendor makes any misrepresentation or breaches any warranty; or
 - iv) The Vendor makes a general assignment for the benefit of its creditors, files a petition in bankruptcy or is adjudicated as a bankrupt, or has a receiver and/or manager or a trustee appointed over its assets or part thereof for the benefit of one or more creditors of the Vendor.Notwithstanding and in the event that EDC terminates this order based on item i), ii) or iii), the Vendor shall reimburse EDC for any additional cost EDC incurs to purchase an alternative supply of Goods over the cost of the Goods EDC was required to pay under this order.
12. EDC may, upon giving fifteen (15) days written notice to the Vendor, terminate this order without cause as regards all or any part of the Services to be performed hereunder. Upon the effective date of termination, the Vendor shall forthwith discontinue its performance of its Services and cancel all commitments pertaining thereto in an orderly and economic manner except as may be specified in the notice. Upon termination, EDC shall only be liable to pay the Vendor for Services performed and costs and expenses incurred, prior to the effective date of termination and the Vendor shall have no further or other claim against EDC for damages (whether direct, indirect, consequential or otherwise) or specific performance nor any other right of action on account of such termination.
13. The Vendor hereby indemnifies and holds harmless EDC from and against all damages, costs, expenses, charges, losses, demands or liabilities whatsoever and including, without limit, claims of third parties, arising from or incidental to any failure by the Vendor to perform and discharge its obligations and liabilities herein in respect of the Goods or Services, including without limitation, breach of any warranties provided herein. This indemnity and all other remedies herein are in addition to and not in substitution for any other indemnity or remedy under this order or any other indemnity or remedy available at law or in equity.
14. EDC shall be entitled at all times to set-off any amount owing by the Vendor to EDC against any amount payable by EDC or an affiliate of EDC in connection with this order or any other between the Vendor and EDC or an affiliate of EDC.
15. The Vendor is a contractor independent of EDC and does not have any authority to bind EDC to any third party or otherwise to act in any way as the representative of EDC unless otherwise expressly agreed to in writing by EDC.
16. The parties agree not to assign or transfer the Agreement without the prior written consent of the other party. The Agreement shall be binding upon, and enure to the benefit of the parties respective successors and permitted assigns.
17. All information pertaining to the business and affairs of each of the parties hereto and obtained as a result of or in respect of the relationship between the parties relating to this order shall be kept and maintained in confidence and treated as confidential information.
18. This order and these terms and conditions shall be governed by and construed in accordance with the laws of the Province of Ontario, Canada, and no action or proceeding in relation thereto or arising therefrom shall be initiated against EDC except in the Courts of Law of Ontario to whose jurisdiction the Vendor hereby attorns.
19. Time is of the essence hereof.