| band | sku |  | DEsCRIPTION | EMC LIST PRICE USD | CATEGORY CODE | $\begin{array}{\|c} \text { Naspo vP } \\ \text { Discount } \\ \% \end{array}$ | NVP LEVEL 1 <br> NET PRICE | PROSUPPORT PLUS MNT LP |  | PROSUPPORT ENH MNT LP | basic mnt LP | $\begin{array}{\|c\|} \hline \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{array}$ | WTr UPG Basic <br> TOPS ENH LIP | renewal | THIRP PARTY PROUUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{5}^{5}$ | ${ }^{1000-1002020-A M}$ |  |  | ${ }_{\substack{523.08 \\ 53077}}^{\text {Sid }}$ | k | ${ }_{\substack{31 \% \\ 31 \%}}$ | ${ }_{\substack{\text { S15，933 }}}^{\text {S23，}}$ | so．0． | so．0． | s．0．00 | so．0 | so．0 | s．0． | so．00 | VRTYAL ISSTRUMEN |
| 5 | （100－1020208－AM |  |  | S190．77 | к | 31\％ | ${ }_{\text {si31．63 }}$ | so．00 | s0．00 | so．00 | s0．00 | s0．00 | so．00 |  | VRTUAL LSTTMUMENTS |
| 5 | 100－102029－AM | SELAS Probesw－256 Lic Mnth |  | s255，38 | к | 31\％ | \＄176．21 | 50．00 | s0．00 | s0．00 | 80．00 | 50.00 | ． 00 |  | INSTruMENTS |
| 5 | D－AM | SELAS Probesw－336 Lic Mnth |  | 5335.38 | к | 31\％ | 523 | 50.00 | 50．00 | 50.00 | 00 | ${ }_{50.00}$ | ${ }_{50.00}$ |  | wstruments |
| $5_{5}^{5}$ |  | SEL AS ProbesW－384 Lic Mnth |  |  | k | 31\％ | ${ }_{\text {s26326 }}$ | 50．00 | 50．00 | s000 | ${ }^{\text {so．00 }}$ | ${ }^{50.00}$ | 000 | ${ }^{\text {s0．00 }}$ |  |
| 5 | 退 1000212 －AM | SEL A A Probesw－528 Lic Mnth |  | ¢51．44．62 | k | 31\％\％ | S363．04 <br> S11349 | So．00 | （ta00 | （ so．00 | （ |  | （enteo | （ta00 | L ISTRPMENTS |
|  | （100－1020213．AM | SEL SW Probev．001 1sonere Lic |  | ¢ | ${ }_{k}$ | 31\％ | s 58.49 | so．00 | so．00 | s0．00 | s0．00 | so． |  |  | Fil |
|  | 100－100213．5M | SEL SSE ESX－001 Host MSub |  | 510462 | k | 31\％ | 572.19 | s0．00 | s0．00 | S0．00 | 50.00 | 00 |  |  | $L$ INTRUMENTS |
|  | 00－100214．AM | SELAS ProbeemMoio Lic Mnt |  |  | к | 31\％ |  | s0．00 | s0．00 | s0．00 | 00 |  |  |  |  |
| 5 | 20．10225－AM | SEL AS ProbevM－050 Lic Mnth |  | S664．62 | k | 31\％ | \＄458．59 | s0．00 | so．00 | s0．00 | s000 | so．00 | s0．00 | ${ }_{5000}$ | Stual instruments |
| 5 | ${ }^{1000-100216-A M}$ | SEL SW ProbevM－100 Mspere L |  |  | k | 31\％ | （13，49969 | so．00 sooo |  | so．00 sooo | （ |  |  | ¢ | Vir $\begin{aligned} & \text { Virtual instruments } \\ & \text { VRTUALINSTRMMENTS }\end{aligned}$ |
| 5 | $\xrightarrow{1000-100212-5 \mathrm{SM}}$ | SELSSESE－100 Host |  | Stioti3 | k | 31\％ | S7，185．56 | S0．00 | so．00 | s．000 s， | S000 | so．00 | S000 | S000 | VRTUAL LSSTRUMENTS |
| 5 | ${ }^{\text {cosen }}$ | SELAS ProbevM－500 Lic M Mh |  | Sti．666．15 | k | 31\％\％ | S4，55．544 s，261．11 | so．00 | sooo sooo | so．00 so．00 | so．00 |  | somo | somo so．00 | Virtual intrumenis |
| 5 | 100．100290 | SELHW TCV－0121RLLLLE－57－RP Cass |  | s2，74．54 | k | $31 \%$ | S1，891．66 | S0．00 | S000 | \＄50．00 | S000 | S0．00 | S0．00 | S0．00 | VRTUAL INSTRUMENTS |
| 5 |  | SEL HW TCV．0．12MRLELE－5．5．08 Cass |  | （ 5 S5．741．54 | k | 31\％ |  | Sco． | Ss．00 | so．00 so．00 | so．00 s．00 | so．00 so．os | so．00 so．00 |  | VRrual instuments |
| 5 | 100－100300 | SEL HW TPS．010 T TVV TAP Shelf 10 |  | \＄336．15 | k | 31\％ | s211．24 | S0．00 | s0．00 | S0．00 | 旡 50.00 | ¢ ${ }_{\text {co．}}$ | （ta00 | so． | Virtual instruments |
| 5 |  | SEL HW TPS．010S TCV TAP Shef 1 U |  | ¢50769 | k | ${ }^{31 \% \%}$ | ${ }_{\substack{\text { s．443，} \\ \text { S1677 }}}^{\text {S }}$ | so．00 | so．0 | so．0 Sol | so．0 | S000 | so．0 | so．0 | Viriual istruments |
| 5 | ${ }^{\text {coun }}$ | SEL AS Probeccesobe |  | ¢ | k | 31\％ | ${ }_{\text {S } 4611.77}^{5177}$ | so．00 s．00 | so．00 sooo | $\xrightarrow[\substack{\text { so．00 } \\ \text { so．oo }}]{ }$ | so．00 | somo | somo | somo so．00 | VIRTUAL LSTTUMENTS |
| 5 |  | SEL AS Probeswac－24 Lic Mnh |  | （ 53308 | k | 31\％\％ | S2，13 | so．00 | so．0 sooo | So． | so．0 | so．00 | so．00 | sooo | VRRTUAL MSTRUMENTS |
|  | （1000－100699－AM |  |  |  | k | 31\％\％ | ${ }_{\substack{\text { sci } \\ 560.51}}^{5123}$ | so．00 s．00 | cos so．00 |  | so．00 so．00 |  | s0．00 | 5，00 |  |
| 5 | 100．0101048 | SELHW 51515 15A 15 |  | ${ }_{\text {S666．15 }}$ | k | 31\％ | ${ }_{\text {S45，54 }}$ | Ss．00 | Ss．00 | so．00 s0．00 | Ss．00 | Scoot | cos | so． | Till |
| 5 | 100－1010049 | SEL HW 520200115 |  | 599.46 | k | 31\％ | 566.94 | so．00 | so．00 | \＄0．00 | \＄0．00 | s0．00 | 50．00 | \＄0．00 | Virtual intruments |
| 5 |  | SEL HW 62020415 <br> SELHW 615151515 |  | ssong 5 | k | 31\％\％ | ${ }_{\substack{\text { Sc263 }}}^{\text {S623 }}$ | S0．00 | so．00 | （in so．00 | So．00 | So．00 | So．00 | So．00 | YiRTUAL Nstruments |
| 5 | （100－101052 | SEL HW 515 18 Re |  | \＄500．700 | ${ }_{k}^{k}$ | 31\％ | $\underset{\substack{\text { Sc2．63 } \\ \text { s7．59 }}}{ }$ | S000 | S000 | so．00 so．00 | （s000 | 边 |  | so． |  |
| $5_{5}^{5}$ | 100．101053 | SELHW $5156 \times 2$ |  | S17．00 | k | 31\％ | S11．73 | s0．00 | s0．00 | S0．00 | S000 | S000 | s0．00 | s000 | Virtual istruments |
| 5 | ${ }_{\substack{1000-101055}}^{\text {100．1054 }}$ |  |  | （514．00 | k | 31\％ | $\underset{\substack{\text { S15．99 } \\ 5966}}{ }$ | Scood | Scoom | so．0 sooo |  |  |  | cois |  |
| 5 | ${ }^{100-10105656}$ | ${ }_{\text {SEL HW }}^{\text {SELET }}$ SWW $13632 \times 2$ |  | ${ }_{\substack{521.54 \\ 5323}}^{\text {S23 }}$ | k | 31\％\％ | \＄ | S0．00 | so．00 |  | S0．00 | So．00 | so．00 | So．00 | YiRTUAL Nstruments |
| 5 | ${ }^{100-100057}$ |  |  | ${ }_{\substack{\text { sin }}}^{53231}$ | k | 31\％ | ${ }_{\substack{\text { s22，} \\ \text { s11．73 }}}$ | so．00 s．00 | sooo sooo | so．00 so．00 |  | somo | somo | somo | Virtual intruments |
| 5 | － 100.1010281 | SELHW ifins cir kit Mpo Addon |  |  | k | 31\％ |  | S0．00 | S0．00 | so．00 | \＄000 | S000 | so．00 | so．00 | VRITUAL LSTTTMMENTS |
| 5 | ${ }^{1000-101309}$ |  |  |  | k | ${ }_{\text {ckiom }}^{31 \%}$ | ¢ | Scoom | Scoom | so．00 so．00 | Scoue | 年so．00 |  | somo |  |
| ${ }_{5}^{5}$ | － $100.1019333-\mathrm{AM}$ | SELAS Probercce．0316 Lic Mnh |  | S923．08 | k | 31\％\％ | S636．93 | S0．00 | S000 | soiol | S000 | soom | soom | soom | VinRual intrunens |
| 5 5 | ${ }^{100-101348}$ | SEL HW Ci4isA 115 |  |  | k | ${ }^{31 \%}$ | ${ }_{\text {S }}^{\text {S } 4959.51}$ | So． | So． | （incois | （so． | （so． |  | ¢ | Virtual intruments |
| 5 | 100－101571 | SEL HW Fiblhs MPO Cass Refill |  | 5777.69 | k | 31\％ | 5515.91 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | s000 | VRTUAL L ISTRUMENTS |
| 5 | ${ }^{100-1019854} 1$ | SELHW Fibins Cir Adv Kt |  | ${ }_{\substack{\text { S22，563．08 } \\ 53231}}^{\text {S }}$ | k | 31\％ | \＄15．566．53 | so．00 s．00 | so．00 sooo | so．00 so．od | so．00 | Sco． | so．00 so．00 | so．00 | Virual Mstruments |
| ${ }_{5}^{5}$ |  |  |  |  | k | cick |  | Soiol | Soiol | （ention | Stiol | Sosom | Sois | Sose |  |
| 5 | ${ }^{100}$ | SEL HW Probeec C－HOU48 R RU PWW Sup |  | S923．00 | к | 31\％ |  | So．00 | So． | so．00 | S000 | S000 | so． | so．00 | VRTUAL INSTRUMENTS |
| ${ }_{5}^{5}$ | （ |  |  | （ ${ }_{\substack{\text { S1，29308 } \\ 5548308}}$ | k | 31\％\％ | （ | so．00 sooo | so．00 | so．00 sood | So．00 | So．00 | so．00 sooo | so．00 sooo | Virtual istruments |
| 5 | 100－102065－AM | SEL AS Probeecceose24icic Mnth |  | ${ }_{\text {S1，} 23.08}$ |  | 31\％ | 5¢94．33 | s0．00 | s000 | （ | Scos | Scood | cos | s0．00 | Virtual istruments |
| 5 5 |  | SEL SW W Wisdom Mgmt Ent |  |  | k | 31\％ |  | soiol | soion | so．os sooo | （soon | sooo s．oo | sooo s．oo | sooo sooo sol | Virtul istrumens |
| 5 | ${ }^{\text {cosen }}$ | SELASWW Mgat En Sswconv |  |  | k | ${ }^{31 \%}$ |  | So． | So． | （incois | （ |  |  | cos so．00 |  |
| ${ }_{5}^{5}$ | 100．102071 | ${ }_{\text {SEL SW W Wistom Mam Vir }}^{\text {Sed }}$ |  |  | k | 31\％ | 526，538．46 | s0．00 | s0．00 | s0．00 | \＄0．00 | S0．00 | S0．00 | 50．00 | Virtual intrument |
| 5 |  | SEL As W Mgmv Mrissmconv |  | ¢589．46 | k | 31\％ | s．19，94 S1，41．57 | so．00 | ss．00 | so．00 so．oo | S0．00 | Sco． | Ss．00 | Sco． | VRRUAL LSTRUMENTS |
| 5 5 5 | （en |  |  |  | 去 | come |  |  | Soso |  |  | （somo | Scouo | Sois |  |
| 5 |  | SEL HW PA PA210 R RUP |  | S346600 | k | 31\％ |  | so．00 s．00 | so．00 sooo | so．0 so．00 | so．00 sooo | so．00 sooo | sooo sooo | somo | Vir $\begin{aligned} & \text { VRTUAL LSSTRUMENTS } \\ & \text { VRTUALINSTRMMENTS }\end{aligned}$ |
| 5 |  |  |  | S $\begin{aligned} & \text { s385．00 } \\ & \text { \＄15．00 }\end{aligned}$ | k | （31\％\％ | ¢8595．65 | sol | soon | （somo | sooo sooo | sooo sooo | sooo sooo | sooo sooo sol | Virtual istrumens Virtual istrumens |
| 5 | （entiole | SEL HW PA A210 fru bezalkers |  | S15000 | k | 31\％ | ${ }_{\text {S }}^{597.61}$ | S0．00 s．00 | （incoue | （incois | （c． |  | （iocte | so． |  |
| 5 |  | SEL HW Proberc．－H048 Recess Mnt |  | ${ }_{\text {s }}^{\text {si233231 }}$ | k | 31\％\％ | ${ }_{\text {S }}^{5292929}$ | so．00 | so．00 | So．00 | so．00 | s0．00 | \＄0．00 | ${ }^{\text {so．00 }}$ | Virtual istruments |
| 5 5 | ${ }^{1000-10226267 .-A M}$ | SEL SW Probesw－010 Port Lic |  | $\underset{\substack{\text { s，} 230.723}}{\text { s9，23 }}$ | ${ }_{k}^{k}$ | 31\％ | ${ }_{\text {sela }}^{56.38}$ | so．00 | so．00 s．00 | somo | so．00 | so． | Ss000 | sso．00 | Virtual $\begin{aligned} & \text { VITruMENTS } \\ & \text { VRTUAL INSTRMMENTS }\end{aligned}$ |
| 5 5 |  |  |  |  | k $k$ | （31\％\％ |  | soion so． | soion so．oo | （en soon | so．00 so．00 | sooo so．oo | solo sooo s．00 |  |  |
| 5 | ${ }^{\text {cosen }}$ | SEL ASP Probesw－100 Portic |  |  | k | 31\％ |  | S000 s．00 | （encou | s．0．00 50.00 | （ |  |  | so． | Virtual |
| 5 | ${ }_{1000102269}^{100-1228-5 M}$ | SEL SS S CFSW－100 Porn Mub |  |  | k | 31\％ | ${ }_{\substack{\text { S } 5324.61}}^{\text {S20 }}$ | sso．00 | so．00 sooo | so．00 so．00 | so．00 s0．00 | so．00 | somo | somo so．00 | Virtual intruments |
| 5 5 5 | 为 | Ster |  | （15．54 | k | cick |  | Soiol |  |  | Stiol |  | Soiol | Sose |  |
| 5 | ${ }^{1000-102270} 10.10 \cdot \mathrm{AM}$ | SEL SW Probesw AGG－100 Port Lic |  |  | k | 31\％ |  | So．00 | S000 |  | Scoov | So． | so．00 so．00 | somo |  |
| 5 | 100－102271 | SEL SW Probentap－001 Node Lic |  | \＄1，90．77 | k | 31\％ | \＄1，318．43 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | s000 | VRTUAL L ISTRUMENTS |
| 5 |  | SEL AS Probentap－001 Lic Mnh |  | ${ }_{\text {ctin }}^{512.85}$ | k | ${ }_{3}^{31 \%}$ | ${ }_{\text {cese }}^{59366}$ | So．00 | So．00 | （en so．00 | So． $\begin{aligned} & \text { s．00 } \\ & \text { s．00 }\end{aligned}$ | So． | So． | So．00 | Virtual istruments |
| 5 5 5 |  | Sele |  |  | 去 |  |  |  | Soiol | （in soiou | Stion | （somo | Soiol | Soiol |  |
| 5 5 | ${ }^{\text {cosen }}$ | SEL ASP Probentap－100 Lic Mnth |  | S12，030．77 | K | 31\％ | Sti．031．81 | so．00 s．00 | so．00 sooo | so．0 so．00 | so．00 sooo | so．00 sooo | so．00 so．00 | so．00 sooo |  |
| 5 | （100－122297 |  |  | S4，178．46 | k | 31\％\％ |  | so．00 s．00 | so． $\begin{aligned} & \text { soo } \\ & \text { sooo }\end{aligned}$ | so．00 sood |  | so．00 sooo | so．0 sooo | so． $\begin{aligned} & \text { soo } \\ & \text { sooo }\end{aligned}$ | VIRTUAL INSTRU |
| 5 | （100－102391 | SELHW TCv Biank Prate Kit |  | \＄41．54 | k | 31\％ | ${ }_{528.66}^{59.35}$ | S． | （encou |  | S000 s．00 | Stion | （ | Stion | VIRTUAL INSTRUMENTS |
| 5 5 | ${ }_{\substack{100-102375 \\ 1002455}}^{\text {a }}$ | SEL HW Probec－16－2．－2 Chass |  | S83．76．922 | k | 31\％ |  | So．00 so． | so．00 sooo | so．00 so．od | s0．00 s0．00 | sso．00 | so．00 | somo so．00 | Virtual intruments |
| 5 | （100．102456 | SEL H Probercisill tid Mint |  | Sti1500 | k | （10\％ | ¢ | So． | soion | Stion | Soco | So． | Soiol | Soso | Virruel |
| 5 | （1000 102458 | SEL HW PA－A210 Rk Adol |  | \＄115．00 | k | 31\％ | ${ }_{\text {che }}^{57935}$ | S000 | S000 | so．00 so．00 | so． | S0．00 | 边 |  | Virtual |
| 5 | （100－120490 | SEL HW TCV－OOELLELEF－58．RP Cass |  |  | k | 31\％ |  | so．00 | so．00 | so．00 so．00 | So． $\begin{aligned} & \text { soo } \\ & \text { s．00 }\end{aligned}$ | So． | so．00 sooo | So． | Virual istruments |
| 5 | 1 100．102500 | SELHW TCV－121RRLLL－9－9－RP Cass |  | \＄2，34．54 | k | 31\％ | 隹 | S000 | S． | Soiol | Stion | S000 | Soiol | Sosol | VRTUAL LISTRUMENTS |
| 5 5 | ${ }^{100-1020279}$ |  |  |  | k | 31\％ | （ | so．00 | so．00 | so．00 so．od | so．00 | soco | So． | somo so．00 |  |
| 5 |  | SEESNL Link Lic icg full C C－H048 |  |  | k | 31\％\％ |  | sooo | soon | （somo | soov | soom | soom | soom |  |
| 5 | ${ }^{\text {cosen }}$ | SELS S Probeec 8 g64blik M Mub |  |  | k | 31\％ |  | ss．00 | so．00 | Sc．00 | ss．00 | ss．00 | S0．00 | so．00 | VRrtual instruments |
| 5 |  |  |  | S108．000．00 | k | 31\％ |  | So．00 | so．00 sooo | so．00 so．od | so．00 s．00 | so．00 s．oo | so．00 so．00 |  | VRTUAL LSTRUMENTS |
| 5 | 100－102583－SM | SEL SS Probecc 8624 LLn M M ub |  | \＄7，273．85 |  | 31\％ | S55018．96 | s0．00 | s0．00 | s0．00 | ${ }_{\text {s0．00 }}$ | ${ }_{50.00}$ | s0．00 | s0．00 | Virtual instrumens |
|  |  |  |  | 50，87．92 |  | 31\％ | S27，515．07 | s0．00 | s0．00 | S0．00 | \＄0．00 | 50．00 | s0．00 |  |  |


| bano | sku |  | Descripion $\quad \substack{\text { Model sub } \\ \text { sku }}$ | EMC LIST PRICE USD | category <br> cook | $\begin{array}{\|c\|} \substack{\text { Nassop ver } \\ \text { insount } \\ \%} \\ \hline \end{array}$ | Nvp Levet 1, <br> NETT PRICE | Prosupport <br> Pus MNTLP PLUS MNTLP | PRosuporit WM CREM LP MNT $\|$ | PROSUPPORT ENH MNT LP | basic mnt LP | $\begin{gathered} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{gathered}$ | WTr UPG Basic <br> TOPS ENH LIP | renewal | THRD PARTY Product partier |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{5}^{5}$ | ${ }^{1000-102595 . A M}$ |  |  | ${ }_{\substack{\text { S264．62 } \\ \text { S247．69 }}}$ | k | $\xrightarrow{31 \%}$ |  | So．00 | So．00 |  | So．00 | Stiol | （so．00 | So．00 | Virual |
|  | 100－102596 |  |  | \＄140，538．46 | к | 31\％ | S103， 181.54 | s000 | so．00 | S0．00 | s000 | s000 | S | O0 | Virtual instruments |
| 5 | 100－102596－AM | SEL As Lnkicic 166 FCC16624 Mnth |  | ST，593．85 | k | 31\％ | 旡 | so．00 | Soiol |  | Sois | Soiol | Soiol | S | Still |
| 5 | 100－102596．sm |  |  | \＄9，987．69 | k | 31\％ | Stis． | so．00 soo | sooo | soon | soio | so．00 | so．00 | S000 | RTUAL INTSTPMMENTS |
| 5 |  |  |  | ¢ |  | 31\％ | ¢ |  | （incoue | （ | （ | 寺 50.000 |  | （ 50.00 | －NSTRUM |
| 5 | 1000．122618 | SEL HW SPP 16GFCC 1310 OMM SMLR |  | ¢ ${ }_{\text {ST，922．00 }}$ | к | 31\％ |  | so．00 | so．00 | S0．00 | s0．00 | ．00 | ${ }_{\text {so．os }}$ |  |  |
| 5 | 100．102619 | SELL HW TCV－012MRRILE－58．EEB |  | \＄3，073．85 |  | 31\％ | \＄2，12．96 | s0．00 | so．00 | s0．00 | 00 | 50．00 | so．00 |  | Virtual instruments |
| 5 | 100－102220 | SEL HW TCV－012MRELFL－F－58．08 |  |  | k | 31\％\％ | S2．120．96 | S0．00 | So．00 | S0．00 | ${ }^{50.00}$ | s0．00 | s0．00 | \＄0．00 | VRTUAL MSTRUMMENTS |
| 5 5 | ${ }_{\substack{\text { a }}}^{1000-10202624}$ | SEL 500 OMAMMLC 2 2 |  | ¢993．85 | k | 31\％ | ${ }_{\substack{\text { S64．76 } \\ \text { s67，94}}}$ | socou | so．00 | somo | so．00 | soco | so． | somo | Rtual INTRUMENTS |
| 5 | 100－102226 | SEL 50 OMAMMLC 5 M |  | \＄10923 | k | 31\％ | ${ }_{575.37}$ | s0．00 | so．00 | s000 | s0．00 | s0．00 | S000 | ${ }_{5000}$ | Virtual istruments |
| 5 | ${ }^{100010222727}$ | SEL 550 OMAMLC 100 |  | \＄1934．46 | k | ${ }^{31 \%}$ | S99．54 | S0．00 | s0．00 | so．00 | so．00 | s0．00 | so．00 | so．00 | VIRTUAL ISTTPUMENTS |
| 5 5 |  | SEL SW Probev．－001 Hyper Lic Lic |  | ${ }_{\text {s813，}}^{56.15}$ | k | 31\％ | $\underset{\substack{\text { S561．56 } \\ 54.24}}{ }$ | So．00 | so．00 so．oo | so．00 <br> so．oo | so．00 s．00 | so．00 s．o． | so．00 so．oo |  | VRrual incruments |
| 5 | 100－102845－SM | SEL SSSHyerv－00 Host Msub |  | ${ }_{\text {S }}^{550.77}$ | k | 31\％ |  | S000 | So． | Soiol |  | Stiol |  | Stiol | Vil |
| 5 | ${ }^{10}$ | SEL SW ProbevM－100 Hyper Lic |  |  | k | 31\％\％ | S56，76．61 | So．00 | （incoue | Soiou | （ |  |  |  | YirTual istruments |
| 5 | 100－102686－SM | SEL SS Hyper－100 Host MSub |  | 55，163．08 | k | 31\％ | \＄3，562．53 | so．00 | Ss00 | so．00 | S900 | so．00 | so．00 | 50．00 | VRTUALIMSTRUMENTS |
| 5 | 1000102847 | SEL SW ProbemM000 Powervm Lic |  | \＄882．54 | k | 31\％ | ${ }_{\text {S } 566.86}$ | s0．00 | so．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | s0．00 | VRTUAL L ISTRUMENTS |
| 5 | 100－102647－AM | SEL A P Proberm－OO PowerMM Mnh |  | ${ }_{\text {S6．17 }}^{56}$ | k | 31\％ | \＄4．24 | s0．00 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | 50．00 | \＄0．00 | VRTUAL L MSTRUMENTS |
|  | （10．102667－SM | SELS P Powerm．0．00 Core MSub |  | \＄55077 | k | 31\％\％ | ${ }^{535.03}$ | S0．00 | S0．00 | S0．00 | S0．00 | so．00 | so．00 | s0．00 | VRTUAL LSSTRMMENTS |
| 5 5 |  | SELSN ProbevM－100 Powerv Lic |  |  | ${ }_{\text {k }}$ | 31\％ | S56，749．84 ${ }_{\text {s45．59 }}$ | so．00 | so．00 | somo | so．00 | soco | somo | somo so．00 |  |
| 5 | 100－120268－SM | SEL LSS PowervMM 10 Coree MSub |  | S5，270，69 | k | 31\％ | ร3，593，31 | S0．00 | s0．00 | \＄5000 | s0．00 | ${ }_{50.00}$ | S0．00 | ${ }_{50.00}$ | RRUAL INTRUMENTS |
| 5 | 100－102697 100－102698 | SEL HW Prober－16－12－12 hass |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | \＄29，908．00 | so．00 | so．00 | so．00 | s0．00 s．00 | So． | so．00 sooo |  | Virual intruments |
| 5 | ${ }^{\text {cosen }}$ | SELIMM M MTP MLC ${ }^{\text {a }}$ |  |  | k | 31\％ | ciscois | Ss00 | Scoue | So． | Scood | Scoo | cos | so． |  |
| 5 | ${ }^{1000.120701}$ | SEL OMA M M MTP FM12 |  | S403．08 | k | 31\％ | ${ }_{\text {S278．13 }} 5$ | \＄0．00 | s0．00 | s0．00 | S000 | S0．00 | \＄0．00 | S0．00 | Virtual instruments |
| 5 |  | SEL OS2 SMMTP MM12 |  | （283， | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | S0．00 | sso．00 | so．00 so．00 | so．00 s．00 | so．00 s．00 | Sco．00 | Ss0．00 | VRRTUAL MSTRUMENTS |
| 5 | 100－102739 | SEL oma 12 Mmic3 |  | S507，69 | k | 31\％ | \＄350，31 | s0．00 | so．00 | S0．00 | s0．00 | ${ }_{50.00}$ | 50．00 | ${ }_{50.00}$ | Virtual instruments |
| 5 | ${ }^{1000.120740}$ | SELOM4 12 Mre3 |  | ${ }_{\text {S }}^{5484.62}$ | ${ }_{k}^{k}$ | 31\％\％ | ${ }_{\substack{\text { S3339，39 } \\ \text { S39 }}}$ | s0．00 | so．00 | S0．00 | so．00 | S0．00 | so．00 | S000 | Yirtual intruments |
| 5 | ${ }^{1000-102747}$ | SEL OM 12 Mic |  | ${ }_{\text {S } 5553.38}$ | ${ }_{k}^{k}$ | 31\％ | ${ }_{\text {S }}^{53899.99}$ | so．00 s．00 | sooo sooo | so．00 so．00 | Soso | So． | somo | 旡s0．00 | VirTual intruments |
| 5 | ${ }^{1000-102743}$ | SEL OMA $12 \mathrm{MmLC10}$ |  | ST70．00 | k | ${ }^{31 \%}$ | S483．00 | ${ }_{\text {so．00 }}$ | so．00 Sooo | So．00 | so．00 | so．00 | so．00 | so．00 | VIVRTAL LSTTPUMENTS |
| 5 | ${ }^{1000-102744}$ | SELOM4 12 Miccio |  | ${ }_{\text {S }}^{5338285}$ | k | 31\％\％ |  | so．00 s．00 | so．00 s．00 | so．00 so．od | ssoue | cos | cos | somo |  |
| $5_{5}^{5}$ | ${ }^{1000.102746}$ |  |  | ${ }_{\text {S }}^{530462}$ | k | 31\％\％ | ${ }_{\substack{\text { s21019 }}}$ | S0．00 | so．00 | so．00 | so．0 | so．00 | S0．00 | S000 | Viriual istruments |
| 5 |  |  |  | ${ }_{\substack{\text { s } \\ 5321.54}}^{53408}$ | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | S000 | sooo s000 | so．00 so．00 | Soso | （so．00 | sooo s000 | somo | Virtual intruments |
| 5 | ${ }^{100-120749}$ | SEL OS2 S S 12 2 MmLC10 |  | ${ }_{5758546}$ | k | 31\％ | ${ }_{5}^{5261.14}$ | ${ }^{\text {s0．00 }}$ | ${ }^{\text {s0．00 }}$ | so．00 | \＄000 | so．00 | s0．00 | s000 | VRTUAL LISTRUMENTS |
| 5 |  | SEL O2S SM 12 MMC10 |  | ¢5355．38 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | （ | sso．00 | so．00 <br> sooo | so．00 <br> so．00 | s0．00 s．oo | so．00 | So． | somo so．00 | Virtual intrumenis |
| 5 | ${ }^{1000.102752}$ |  |  |  | ${ }_{\text {k }}$ | 31\％\％ |  | S000 | sooo | Soin | Soso | somo | soiol | Soso | \inRul |
| 5 | ${ }^{1000-102753}$ |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | ¢ | so．00 s．00 | so．00 s000 | so．00 so．00 | so．00 | so．00 so．os | somo | somo so．00 | VIRTUAL $\begin{aligned} & \text { NSTRUMENTS } \\ & \text { VRTUAL } \\ & \text { NSTRUMENTS }\end{aligned}$ |
| 5 | 100－102755 | SEL HW TCV－024MRL－FMR．97．EEC Cass |  | \＄7，44，62 | k | 31\％ | S5，136．79 | s0．00 | so．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | \＄0．00 | VRTUAL LISTRUMENTS |
| 5 | ${ }^{100-102799}$ | SEL SW Link Lic Nas 1006 Aative |  | S7，76．92 | k | ${ }^{31 \%}$ | S5，159．97 | ${ }^{\text {s0．00 }}$ | ${ }^{\text {so．00 }}$ | so．00 | ${ }^{\text {s0．00 }}$ | s0．00 | so．00 | so．00 | RTUAL INSTPUMENTS |
| 5 | － |  |  | ${ }_{\text {Sta462 }}^{\text {S66．15 }}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | sso．00 | sso．00 | so．00 so．00 | s0．00 s．oo | so．00 | so．00 <br> sooo | So． | Virtual intrumenis |
| 5 | 100－102792 | SELS SW Link Lic Nas 1061 Passive |  | \＄1，993．85 | k | 31\％ | \＄1，375．76 | so．00 | s．00 | 50．00 | s0．00 | so．00 | 50．00 | 50．00 | Virtual instuments |
| 5 |  |  |  | ¢ ${ }_{\text {s17．69 }}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ | ¢ ${ }_{\text {S59，31}}^{\text {S7961 }}$ | s0．00 S00 | so．00 | so．00 soon | S0．00 | So．00 | so．00 sooo | so．00 | Yirtual intruments Virual incruments |
| 5 |  | SELS P Pobend 10 T1Pasy MSub |  | S101，353．85 | ${ }_{k}^{k}$ | ${ }^{31 \%}$ | ¢69，939．4．16 | s0．00 s．00 | S0．00 s．00 | （incois | （ |  | Scoue | cos so．00 |  |
| 5 | 100．102793．4M |  |  |  | k | ${ }^{31 \%}$ | ${ }_{\text {s573．23 }}$ | ${ }_{\text {so．00 }}$ | S0．00 | ${ }_{\text {soso }}$ | \＄0．00 | s000 | S0．00 | S000 | Virrual istruments |
| 5 5 |  | SEL SS Probena 10016 Link Msub |  | ${ }_{\text {S }}^{\text {S66．4．42．1．54 }}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | S44，4888．296 | so．00 sooo | So．00 | so．00 so．od | s000 s．00 | so．00 | so．00 s．ood | Ss000 | Yirtual intruments |
| 5 5 |  |  |  | （tase | ¢ ${ }_{\text {k }}^{\text {k }}$ |  |  |  |  |  |  |  |  | （somo |  |
| 5 |  |  |  |  | ${ }_{\mathrm{k}}^{\mathrm{k}}$ | 31\％ | S68，787．69 S57323 | so．00 s00． | s000 s000 | So．00 so．00 | S000 s000 | S000 sooo | sooo sooo | Soso |  |
| 5 | （100－133010 | SEL HW Wisidom Pritm Appol 2 220 |  |  | ${ }_{\text {k }}$ | 31\％\％ | S44，71200 | so．00 sooo | so．0 | So． | so．0 | so．00 | so．00 | sooo | VRRTUAL ISTRUMENTS |
| 5 |  |  |  | ${ }_{\substack{\text { S } \\ \text { S2，990．77 } \\ \text { S290．77 }}}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | （ 5 S20．03．63 | sso．00 | so．00 sooo | so．00 so．00 | s000 s．00 | so．00 | So． | somo so．00 | Virtual intrumenis |
| 5 |  | SELAS Probess． |  | ¢ | ¢ | （1\％\％ | cisine | Soiol | Soiol | Soiol | Stiol | So． | So． | Soiol | VIVRTAL ISTTPUMENTS |
| 5 |  | SEL SS SSD．Son host M Mub |  |  | ${ }_{k}^{k}$ | 31\％ |  | So． | So． | （incoue | （ |  | Soiol | So． | VIRTUAL NSTRUMENSTS |
| 5 | 100－103078．AM | SEL A A Probe everiow－100 Lic Mnt |  | 538.46 | k | 31\％ | \＄226．54 | s0．00 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | \＄0．00 | VRTUAL LISTRUMENTS |
| 5 | （10．10377－SM | SEL SS Nefliow－100 Endet MSub |  |  | ${ }_{\text {k }}^{\text {k }}$ | ${ }_{31 \%}^{31 \%}$ |  | So．00 | So．00 | （en so．00 | （ | So． | So．00 | So．00 | VirTuA L ISTRUMENTS |
| 5 5 5 |  | Sters |  |  | k k | cose | （ |  | Soso |  |  | （somo | Sosol | Soso |  |
| 5 |  |  |  | \＄132．93．088 | ${ }_{k}^{\mathrm{k}}$ | 31\％ | s．274．94 s91710．93 | S000 | sooo sooo | so．0 so．00 | Scoue | So． | sooo sooo | Ss000 |  |
| 5 |  |  |  | Sti．19538 | ${ }_{k}^{k}$ | 31\％\％ |  | so．00 sooo | so．00 sooo | so．00 soon | so．00 | so．00 sooo | so．00 sooo | so．00 sooo | VRrTUAL NSTRUMENTS VRTUAL INSTRUMENTS |
| 5 5 5 | （ex | Ster |  | （ | ${ }_{\text {k }}^{\mathrm{k}}$ |  | （ | Soiou | Soiou |  | Stion | So． | Scouo | Stion | lik |
| 5 5 |  | SEL SW WW Vrisenereack SEL ASW Vinsererpacksmconv |  |  | ${ }_{k}^{k}$ | 31\％ | ST．693．16 | so．00 sooo | so．00 sooo | somo | so．00 s．o． | so．00 so．os | so．00 sooo | somo so．00 | VIRTUAL $\begin{aligned} & \text { NSTRUMENTS } \\ & \text { VRTUAL } \\ & \text { NSTRUMENTS }\end{aligned}$ |
| 5 | ${ }^{1000.10323385 \mathrm{Sm}}$ |  |  | Stiofes | k | 31\％\％ | （574．31 | So． | sooo | Stion | Soso | somo | So． | Soso | Virrual |
| 5 | ${ }^{1000-1032339 . c y M}$ | SEL AS W E Ensiororgepacack SSMCONV |  | S52000．06 | k | 31\％ | cile | S000 | S000 | so．00 sood | S000 | so． |  | so． | Virtual instruments |
| 5 |  | SELASW Ensioraepack SSM |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ | $\underbrace{\text { S }}_{\substack{\text { s751．57 } \\ \text { S12，}}}$ | So．00 | So．00 | Scole | Ss．00 | Sco． | so．00 so．00 |  |  |
| 5 |  | SEL AS W W Coioucommuteack SSA |  |  | ${ }^{\text {k }}$ | 31\％\％ | （530．96 | So． | So． | Stion | Stiol | So． | So． | So． | VIVRTMAL ISTTUUMNNTS |
| 5 5 |  | SEL SNW W Wreoatapack |  |  | ${ }_{\text {k }}$ | 31\％ |  | so．00 s．00 | so．00 s．00 | so．00 so．00 |  | 年s0．00 | cos so．00 |  |  |
| 5 |  | SELASW W Wireotapaeck SmM |  | S1．61．54 | ¢ | 31\％\％ | Sti．t．6．46 | so．00 | so．00 | so．00 sooo | so．0 sooo | So． $\begin{aligned} & \text { soon } \\ & \text { sooo }\end{aligned}$ | sooo sooo | sooo sooo |  |
| 5 | 100．103279．CMM | SELAS AW SANswithreack Ssmconv |  | ${ }^{\text {cta }}$ 54，62 | k | 31\％ | 53，19 | so．00 | s0．00 | s0．00 | s500 | s0．00 | so．00 | s0．00 | Virtual instruments |
| 5 | ${ }^{\text {cosen }}$ | SEL As WW SANSWMicharack ssM |  | （ 52.76 .54 | ${ }_{k}^{k}$ | 31\％ | S1．05．46 | So．00 | So．00 | （en so．00 | so．00 s．00 | So．00 | so．00 | so． | VRrTuAL LSTRUMENTS |
| 5 5 | － |  |  | （560．62 |  | － | ¢ | soion so．00 | soiol sooo s．o． |  |  |  | Soiol | Sose |  |
| 5 | ${ }^{1000.1032887}$ | SEL SW W P PNelpack |  | St6， 15 | k | 31\％ | ${ }_{\text {S31．84 }}$ | s．00 | so．00 | scouo 50.00 | so．00 | ss．00 | S0．00 | so．00 | YRitual Instru |
| 5 | ${ }^{\text {comen }}$ | SELASWW P PNeipack SSMCONV |  | （ ${ }_{\substack{\text { S1．54 } \\ 5808}}$ | ${ }_{\text {k }}^{\text {k }}$ | 31\％\％ | \＄1．06 | so．00 | so．00 | so．00 so．00 | So．00 | So． | so．00 so．00 | So．00 | VRTUAL MStruments |
| 5 | 10001032291 | SELSW W Wopersistempack |  | \＄26923 | k | 31\％ | ${ }_{5185.77}$ | s0．00 | s0．00 | \＄5000 | \＄0．00 | \＄0．00 | s0．00 | \＄0．00 | Vrival instruments |
| 5 |  | SELASW Ooers ssempack ssmcorv |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | so．00 | So． | s．0．0 so．00 | 年so．00 | so． | so． | somo so．00 | lirtid instruments |
| 5 |  |  |  |  |  | 31\％\％ | $\underset{\substack{\text { S188，930．77 } \\ \text { s9．79．51 }}}{\text { S }}$ |  |  | （en $\begin{aligned} & \text { s．o．0 } \\ & \text { so．00 }\end{aligned}$ | （en $\begin{aligned} & \text { so．00 } \\ & \text { so．00 }\end{aligned}$ |  | （en $\begin{aligned} & \text { so．00 } \\ & \text { so．00 }\end{aligned}$ | （en $\begin{aligned} & \text { so．00 } \\ & \text { so．00 }\end{aligned}$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| band | sкu | description | $\underset{\substack{\text { Model Sub } \\ \text { sku }}}{\text { ate }}$ |  | CATEGORY CODE | $\left\|\begin{array}{c} \text { Naspo vp } \\ \text { Discount } \\ \% \end{array}\right\|$ | NVP LEVEL 1 NET PRICE | PROSUPPORT <br> PLUS MNT LP | $\left\|\begin{array}{c}\text { Prosupporn } \\ \text { WMMC RREM MNT } \\ \text { LP }\end{array}\right\|$ | PROSUPPORT ENH MNT LP | basic mnt lp | $\begin{gathered} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{gathered}$ | wTr Ppog asic TOPS ENHLP | Renewal | THRD PARTY PRODUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 | ${ }_{\substack{100-103302 \\ 100030303}}^{\text {a }}$ |  |  |  | k | $\xrightarrow{31 \%}$ | S1.404.41 | so.00 so.00 | $\xrightarrow[\substack{\text { so.00 } \\ \text { so.00 }}]{ }$ |  | S0.00 ${ }_{\text {s.oo }}$ | so.00 S0.00 | so.0 so.00 | so.00 S0.00 a |  |
| 5 | 100-10335 | Sele |  | \$1, | k | 31\% | Stipers.79 | S0.00 s.00 | so.00 | so. |  | s. $\begin{aligned} & 50.00 \\ & 50.00\end{aligned}$ | Scoom | so.00 |  |
| 5 | (100-103384 | SEL HW Probec-.32-2.-24 Chass |  | S118,461.54 | K | 31\%\% | S88,738.46 | S0.00 | so.00 sooo | so.00 so.00 | S0.00 | 50.00 so.00 | so.00 | So. | Virtual istruments |
| 5 | 100.1034 | SEL HW TCV-OTMMPLLLL-599.EB Cass |  | ${ }_{\text {S } 27.74 .54}^{51.54}$ | k | 31\% | \$1.89.1.66 |  | Sosom | (incoue |  | ( 5 s.000 | Soiou | (incois | Vir |
| 5 |  | SEL SWW W FC32 Wrieodapack |  |  | k | 31\% |  | so.00 | so.00 <br> so.oo | so.00 <br> so.oo | So. | so.00 so.00 | S000 | ( | VirTuA L Mstruments |
| 5 | 100.103323 |  |  | \$22,930.7 | к | 31\% |  | S000 | so.00 | so. <br> 5000 | S000 s.00 | 50.00 5000 | So. | 50.00 <br> 5000 | VIRTUAL INSTRUMENTS |
| 5 |  | SEL HW SFP 4 LLink Kit 32 CSM XHS |  | S18,955.38 | k | 31\% | \$13,079.21 | 50.00 | s0.00 | s0.00 | \$0.00 | 50.00 | so.00 | s0.00 |  |
| 5 | 100-103437 |  |  | \$33,15231 | k | 31\%\% | S2,17509 | s0.00 | s0.00 | s0.00 | ${ }^{50.00}$ | s0.00 | ${ }^{50.00}$ | so.00 |  |
| 5 | (10000034PRSS2 |  |  | ¢ | K | 31\% |  | so.00 s000 | somo so.00 | somo | ¢ | so.00 so.00 | so.00 s000 | $\xrightarrow[\substack{\text { soo. } \\ \text { so.00 }}]{ }$ | VARONIS |
| 5 | 1000w 1 PRSss | SEL DW 10001 DA Probe 5 SoL SS St Sup yr |  | \$17,284,00 | k | 31\% | \$11,925.96 | s0.00 | s0.00 | S0.00 | ${ }_{50.00}$ | \$0.00 | s0.00 | 50.00 | Varoonis |
| 5 | 1000W 1PRSSPP2 | SEL SS + Sup renew Ow 110010 A Probe 50 L |  | \$3,253.00 | k | 31\% | S2,244.57 | s0.00 | s0.00 | 50.00 | \$0.00 | \$0.00 | s0.00 | \$0.00 | varonis |
| 5 | 10-1-Astor-Un/ | SEL A Ach Slor Unit - 1 TB - PDX - 1 Yr |  | 5188.64 | k | 31\% | S130.16 | \$0.00 | s0.00 | s0.00 | \$0.00 | 50.00 | s0.00 | s0.00 | FACtion |
| 5 |  | SEE 100MB ADD'L Connet- - AWS-PDX- 1 Y |  | ( | k | 31\% |  | So.00 | (en so.00 | (en so.00 | So.00 | so.00 so.oo | So. | so.00 so.oo | ${ }_{\text {chention }}^{\text {FACTION }}$ |
| 5 | 10-1.colo-1RU | SEL Colo - 1 RU- PDX- - Y Y |  |  | к | 31\% |  | Stion | so. | so.0 so.00 | s.00 s.00 | s.0.0 50.00 | so.00 sooo | s.0.0 so.00 | ${ }_{\substack{\text { Paction } \\ \text { FACTION }}}$ |
| 5 |  |  |  |  | k | (31\%\% |  | Soion | Stion | Stion | Stion | Stion | Soiou | Stion | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 5 |  | SEL Crossconnect Singlemoefiber PDX.1YR |  | ( $\begin{array}{r}54,588.82 \\ 5220,8828\end{array}$ | k | 31\% |  | so.00 s0.00 | so.00 so.os | so.00 so.od | so.00 s0.00 | so.00 so.00 | so.00 s000 | so.00 so.00 | ${ }_{\substack{\text { faction } \\ \text { FACTION }}}$ |
| 5 | 10-1-DRASASSVC | SEL Unity Rras 100 WM 2 STE-PDX - YY |  | S87,443.57 | k | 31\% | \$56,336.06 | so.00 | 50.00 | \$5000 | 50.00 | ${ }^{30.00}$ | so.00 | \$5000 | FACtion |
| ${ }_{5}^{5}$ | 10.1-RRASASM |  |  | \$1,13380 | k | 31\%\% |  | S0.00 | so.00 | so.00 | s000 S000 | So.0 | S0.00 | so.00 | ${ }_{\text {Fection }}$ |
| 5 |  | SEl |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\%\% | S2.107.74 | So.00 | somo so.00 | so.00 so.od | s000 50.00 | so.00 so.oo | So.00 | so.00 so.00 | ${ }_{\text {faction }}^{\text {FACtion }}$ |
| 5 | 10.1-1.ETT-UNT | SEL Faction Creadit nit |  | ${ }_{\text {S27273 }} 5$ | к | 31\% | \$188, 18 | so.00 | so.00 | so.00 | \$0.00 | 50.00 | s0.00 | 50.00 | FAction |
| ${ }_{5}^{5}$ | 10.1.PMBUNDLE |  |  |  | k | 31\%\% |  | S0.00 | so.00 | so.00 | 50.00 | so.00 | S0.00 | so.00 | ${ }_{\text {Faction }}$ |
| 5 | 10.-1.RRCOCUNTT |  |  |  | K | 31\% |  | s000 s.00 | so. ${ }_{\text {so.00 }}^{\text {s.00 }}$ | somo | S000 s0.00 | so.00 so.os | S0.00 s000 | so.00 so.00 |  |
| 5 | 10.1 PS. DR | SEL Powestiore Rraas 1000 M 50 TB-PDX-1Y |  | S290,957.95 | k | 31\% | S220,760.99 | S0.00 | s0.00 | s0.00 | \$0.00 | s0.00 | s0.00 | \$0.00 | faction |
| 5 | cole | SEL Aded Te powestore oraas - PDX-1Y |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\% | Sc.20.58 | S0000 | Sois so.00 | so.00 so.00 | s000 50.00 | so.00 so.oo | So.00 | so.00 so.00 | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 | 10-1-U-DR-TB | SEL 1 Addit Te Unity Pras - PDX - YYR |  | \$1,486.36 | к | 31\% | \$1,025.59 | s0.00 | S0.00 | S0.00 | \$0.00 | 50.00 | s0.00 | 50.00 | FACtion |
| 5 | 10,-MMCHOST |  |  | S94.517.32 | ${ }_{\text {k }}$ | 31\%\% |  | S0.00 | so.00 | so.00 | 50.00 | so.00 | S0.00 | so.00 | ${ }_{\text {Faction }}$ |
| 5 5 | - | SEL 1000bps Managed VPN-PDX- -1Y |  |  | K | 31\% |  | so.00 | somo so.os | so.00 <br> so.od |  | (somo | so.00 s000 | $\xrightarrow[\substack{\text { soo. } \\ \text { so.od }}]{ }$ | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 | 10-1-VPN.5008W | SEL Soombos Manged YPN - PDX - YYt |  | S3,927.27 | k | 31\% | S22709.92 | \$0.00 | s0.00 | s0.00 | s0.00 | s0.00 | s0.00 | \$0.00 | faction |
| 5 | - |  |  | ( | k | 31\%\% | s772.32 S6.74.54 | So.00 | so.00 so.od | so.00 s.00 | so.00 so. | so.00 so.oo | so.00 sooo | so.00 so.00 | ${ }_{\text {faction }}^{\text {FACtion }}$ |
| 5 | 10-3.cx-x-10.SMI | SELL Crossconnet Stinglemodefiber PDX.3YR |  | \$32.5686.67 | к | 31\% |  | S0.00 | s0.00 | 50.00 | ${ }_{5000}$ | s0.00 | s0.00 | 50.00 | FACtion |
| $5_{5}^{5}$ | 10.3DRAASGLD | SEL Unity Reas 1000 MSote - PPXX-3YR |  |  | k | 31\%\% |  | s0.00 S00 | so.00 | so.00 | s0.00 S00 | so.00 | s0.00 S00 | ${ }_{\text {soseo }}$ | ${ }_{\text {FACCION }}$ |
| 5 5 |  | SEL Unity Pras Souwnzete - PDX-3YR |  |  | K | 31\% |  | so.00 | somo so.00 | somo | ¢ | (so.00 | so.00 s000 | so.00 <br> so.00 | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 | 10.3-5-- PRAS.TB | SEL 1 Addl T T Flash Dras - PDX-3Y |  | S11,454.55 | k | 31\% | s7,903.64 | \$0.00 | s0.00 | s0.00 | s0.00 | s0.00 | s0.00 | \$0.00 | faction |
| 5 | 10.3PSSS.R.TB |  |  | S74.500.82 | k | 31\%\% |  | So.00 | so.00 <br> so.oo | so.00 so.os | so.00 s000 | so.00 <br> so.oo | so.00 soon | so.00 so.00 | ${ }_{\text {faction }}^{\text {FACtion }}$ |
| 5 |  |  |  | ( | k | cico |  | Soiol | Soin | (ention |  | Stion | Sois | (ens |  |
| 5 |  | SEL LMC.Hotili-12xL. - PDX -3YR |  | (199,847.27 | ${ }_{k}^{\mathrm{k}}$ | 31\% |  | s0.00 s000 | so.00 so.00 | so.0 so.00 | s0.00 s000 |  | so.00 s000 |  | ${ }_{\substack{\text { FACCITON } \\ \text { FACTION }}}$ |
| $5_{5}^{5}$ | 1110 528.CICJ | VMware HCII Kit Standard, 1 CPU (max 32 coressicPu sockel), TYR Licensemainenance | ${ }^{528 . c l c J}$ |  | k | ${ }^{31 \%}$ | ${ }_{\substack{\text { S2, } \\ \text { S288.75 }}}$ | 50.00 | so.00 | so.00 | ${ }^{50.00}$ | ${ }_{\text {cosem }}^{5299999900}$ | ${ }_{\text {s0.00 }}$ | ${ }_{\text {S2989999000 }}$ | vmare Soltware |
| 5 | ${ }^{1110}$ |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\%\% |  | So.00 | So. | so.00 so.00 | s000 50.00 |  | So.00 |  | mare Soltware |
| 5 |  |  | ${ }_{\substack{\text { a }}}^{528 . \mathrm{ClCM}}$ |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\% | S19,844.199 s8,20.09 | soco | somo so.00 | somo | Sosom |  | so.00 s000 |  | Sesture sotware |
| 5 | 1110.528-C170 |  | ${ }_{528-\mathrm{ClicO}}$ | S1,965.00 | k | 31\% | S1,355.85 | s0.00 | S0.00 | S0.00 | \$0.00 | \$229,999900 | s0.00 | 5228,999.00 | VMware Sostware |
| 5 | $11110.528-\mathrm{CICP}$ | VMware SAN 7 Enererosise for Roso 25 VM pack, 5 YR License and Maintenance | ${ }^{528 . C \text { ClCP }}$ | S44,621.68 | k | 31\% | S33,548.96 | \$0.00 | s0.00 | s0.00 | \$0.00 | S229,999.00 | s0.00 | S229,999.00 | vanare Soltware |
| 5 |  |  |  |  | ${ }_{\text {k }}^{k}$ | ${ }_{\substack{31 \% \\ 31 \%}}$ | ( | so.00 | So. | So. | ( $\begin{aligned} & \text { s.00 } \\ & \text { s.00 }\end{aligned}$ | S | S0.00 | S | VMware Soltware |
| 5 | (110.528-C.CICT |  |  |  | ${ }_{k}^{k}$ | 31\% |  | Ss000 |  |  | S000 s000 |  | Sois | ${ }_{\text {cosem }}^{522989999900}$ | VMware Sosotware |
| 5 | $1110.528 . \mathrm{ClCu}$ |  | ${ }^{522-C . C l C U}$ | ${ }_{\text {S9, }}^{\substack{\text { S52,23 }}}$ | k | 31\% | S66.53.14 | S0.00 | so.00 | s0.00 | S0.00 | S229999900 | S0.00 | S229,999000 | vimares sotware |
| 5 | 1110.52-.cicw |  |  | ${ }_{\text {S }}^{\text {S13.613,30 }}$ | ${ }_{\text {k }}$ | 31\% | ¢ | Stion | so.on sooo | so.o soo | s000 s.00 |  | so.00 s000 |  | VMware Sosotware |
| 5 | 1110.528 .1020 |  | ${ }^{528 . C 1 C X}$ | s5,388.35 | k | 31\% | S3.717.96 | s0.00 | s0.00 | s0.00 | \$0.00 | \$228,999.00 | s0.00 | S229,999.00 | VMuare Soltware |
| 5 | (110).58.-C1CY |  |  | $\underset{\substack{\text { sin } \\ \text { S780.48 }}}{517.11}$ | ${ }_{\text {k }}^{\text {k }}$ | ${ }_{3}^{31 \%}$ |  | So.00 | Sois |  |  | S | So.00 | S | VMware Soltware |
| 5 | 1110-528-C108 | VMmare $\operatorname{SAN} 7$ T Standard for RoBO 25 V M pack, 3YR License and Mainenance | ${ }_{5}^{528 . \mathrm{CIOB}}$ | \$18,363.51 | k | 31\% | \$12.870.82 | s0.00 | \$0.00 | \$0.00 | s0.00 | S229,999000 | s0.00 | S229,999000 | Vmware Sostware |
| 5 | (110.588.CICD |  |  |  | ${ }_{k}^{k}$ | 31\%\% |  | so.00 | (incoun |  | s.0.00 S000 |  | S0.00 | S | VMware Soltware |
| 5 | \% |  |  | ${ }_{\text {S22, }}^{\text {S }}$ | ${ }_{k}^{k}$ | 31\% | ( 514,72288 | S0.00 | s0.00 | s0.00 | S000 s.00 | 522999999000 | S0.00 s.00 | 5298,999.00 | VMware Sostware |
| 5 | ${ }^{1110}$.528-CIIG | VMware Ssohere 7 tor Desskop (100 vM Pack), 5rR Lleense and Manterance | ${ }^{522-C 100}$ | \$14, 123.74 | k | 31\% | S97,74.38 | \$0.00 | s0.00 | s0.00 | \$0.00 | S299999900 | \$0.00 | S229,999.00 | VMware Soltware |
| 5 | (1100.588.COH |  | ${ }_{5}^{528 .-C 10]}$ |  | ${ }_{k}^{k}$ | ${ }_{3}^{31 \%}$ |  | So.00 | (en so.00 | (en so.00 | So. $\begin{aligned} & \text { s.00 } \\ & 5000\end{aligned}$ | sis 5 S29999999000 | So.00 | S 5 S29899999000 | VMware Soltware |
| 5 | \% | Wware sobere Esentias |  | ¢ | ${ }_{k}^{k}$ | 31\% | \$30,42.395 | ( | cois | so.00 so.00 |  |  | 隹 | S | VMWarate Software |
| 5 | ${ }^{1110-528-C N R L}$ |  |  | S10,70178 | k | 31\% | \$7,390.44 | s0.00 | so.00 | s0.00 | s0.00 | S2999999000 | s0.00 | S229,999900 | vmavare sotware |
| 5 | $\xrightarrow{\text { cosem }}$ |  |  |  | ${ }_{k}^{k}$ | 31\% |  | Ss000 | so. | (en | s000 s.00 | ${ }_{\text {cosem }}^{529899999990000}$ | So. | ${ }_{\text {cosem }}^{529899999990000}$ | VMware Sosotware |
| 5 | 1110.528-СОEH |  | 528.СОеН | \$10,984.90 | к | 31\% | \$7,579.58 | S0.00 | s0.00 | 50.00 | \$0.00 | \$229,999,00 | s0.00 | S229,999,00 | vmware Software |
| 5 | 1110.528.COEI |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | ${ }_{3}^{31 \%}$ | S912.529414. | So.00 | Sois | (en so.00 | S0000 | come | So.00 | S 5 S298999999000 | VMmare Solware |
| 5 |  |  | 528-COEJ |  | ${ }_{k}^{k}$ | 31\%\% |  | so.00 s000 | so. | so.00 so.00 | s000 s000 |  |  |  | WMuare Sotware |
| 5 | ${ }^{11-1782-116}$ |  |  | ${ }^{\text {S25,289.00 }}$ | k | 31\%\% | S17,499.47 | s0.00 | so.00 | so.00 | \$0.00 | s0.00 | so.00 | s0.00 | CARAHSOFT |
| 5 |  | SEL Lim Sis Slitycab Ent Promoun |  |  | ${ }_{k}^{\mathrm{k}}$ | ${ }^{31 \%}$ |  | s000 sooo | Sois |  | s000 sooo | so.00 so.00 | so.00 sooo |  | ${ }_{\text {chen }}^{\text {CARARHSOFT }}$ |
| 5 |  | SEL. THINS.100\%.F-F |  | \$ 52.150 .50 | ${ }_{\text {k }}^{k}$ | ${ }_{\substack{31 \% \\ 31 \%}}$ |  | S0.00 |  |  | s.00 5000 S00 | S0.00 | S0.00 |  | ${ }_{\text {Catar }}^{\text {CARAHSOFT }}$ |
| 5 |  | SELT Toplv van 51 c cu |  |  | k | 31\%\% | 隹 |  | So. |  |  | -50.00 <br> s.00 | Soiou | Sois | ${ }_{\text {c }}^{\text {CaRARASOOFT }}$ |
| 5 | (1) |  |  |  | ${ }_{k}^{k}$ | 31\% | S1,760.88 si,70.30 | so.00 s0.00 | so. | $\xrightarrow{\text { so.00 }}$ s0.00 | S0.00 s0.00 |  | S0.00 s00. | $\underset{\substack{\text { so.00 } \\ \text { so.00 }}}{ }$ | CARAHSOFT CARAHSOFT |
| 5 |  | SELT Toplv ven 511 cou SELT poli vsan 51 cou |  | S2, 388.00 S227800 | ¢ | (1\%\% |  | Soion | Soiol | Stion | S0000 | So. | Soiou | Stion |  |
| 5 |  |  |  |  | ${ }_{k}^{k}$ | 31\% |  |  | (incois | (incois | S000 s.00 | S $\begin{gathered}\text { s.0.00 } \\ \text { s.0. }\end{gathered}$ | S000 s.00 | cois | ${ }_{\text {chen }}^{\text {CAARASHOFT }}$ |
| 5 |  | SEL LI Upg Stapap To van 5 Sun W/6 Lic |  | \$11,991.00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\% | Stion | so.00 | so.00 <br> so.oo | so.00 so.oo | S0.00 | - $\begin{gathered}5000 \\ 50.00\end{gathered}$ | ss.00 | so.00 S0.00 | Carahsoft CARAHSOFT |
| 5 | 11-1822-LIC-13 | SEL Li upg Stapp Tovsan 5 Bun $W$ / 6 Lic |  | S11,360.00 | k | 31\% |  | S0.00 | S000 | S000 | S0.00 | -50.00 <br>  <br>  | S0.00 | S000 | Carahsoft |
| 5 | (1) |  |  | \$10.98200 | ${ }_{\text {k }}$ | 31\% | (ex, | S000 | so. | so.00 so.00 | S000 | (so. | S000 | so.00 so.00 | ${ }_{\text {chen }}^{\text {cararasorf }}$ |
| 5 |  | SEL Vsans Deseskop 10p Cou |  | Stis50.00 | k | $31 \%$ $31 \%$ | ${ }_{\substack{\text { S37.50 } \\ \text { S360.87 }}}$ | so.00 s000 | Soco | so.00 so.00 | s.00 s000 | So. $\begin{aligned} & \text { soo } \\ & \text { sooo }\end{aligned}$ | S0.00 | so.00 So.00 | CARAHSOFT CaRAHSOFT |
| 5 | 11-1822-L1C-L2 | SEL Tpol2 Vsan 5 Deskkop 10P C cu |  | 5512.00 | k | 31\% | S353,28 | s0.00 | s0.00 | S0.00 | \$0.00 | so.00 | s0.00 | S0.00 | CARAHSOFT |
| 5 | ${ }^{\text {a }}$ |  |  | Stas.00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\% | ${ }_{\text {S }}^{5331.551}$ | So.00 | (incois so.00 |  |  |  | So.00 | $\xrightarrow[\substack{\text { so.00 } \\ \text { so.od }}]{ }$ |  |
|  | 2-LC-L5 | pols van 5 Desktop 10P Cau |  | S457.00 | к | 31\% | 315.3 | s0.00 | so.00 | s0.00 | 50.00 | s0.00 | s0.00 | s0.00 | ARAHSOFT |


| band | sкu |  | DEsCRIPTTION | $\underset{\substack{\text { EmC LIsT } \\ \text { PRICE USD }}}{\text { S }}$ | $\begin{aligned} & \text { CATEGORY } \\ & \text { COOE } \end{aligned}$ | $\begin{gathered} \text { Nasso vp } \\ \text { Discount } \\ \% \end{gathered}$ | NVP LEVEL 1 <br> NET PRICE | PROSUPPORT PLUS MNT LP |  | PROSUPPORT ENH MNT LP | basic mnt LP | $\begin{array}{\|c\|} \hline \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{array}$ | WTr UPG Basic <br> TOPS ENH LIP | renewal | THIRP PARTY PROUUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{5}^{5}$ | ${ }_{\text {l }}^{11.1823-1 / C}$ |  |  | ¢ | K | $\underset{\substack{31 \% \\ 310}}{ }$ |  | so．0． | $\xrightarrow[\substack{\text { so．0 } \\ \text { Soo }}]{ }$ | so．0 | so．0 | so．0 | 5．00 | 5．00 | AHSO |
| 5 | ${ }^{\text {coser }}$ |  |  | （ 5 S5，2．2500 | k | ${ }^{31 \%}$ |  | S0．00 | Scoio | S000 | Sosom | So． | （ion | So． | ${ }_{\text {che }}^{\text {CARARASSOFT }}$ |
| ${ }_{5}^{5}$ | 11－1823－LCC－13 | SELT Tppl3 Vsan 5 Deskhop 100P Cou |  | \＄4，950．00 | k | 31\％ | ${ }_{\text {S }}^{53,415.50}$ | ${ }_{50.00}$ | so．00 | ${ }_{\text {so．00 }}$ | 80．00 | s0．00 | so．00 | s0．00 |  |
| 5 5 | （11－1823－LC－L4． |  |  |  | k | 31\％ | ¢ 5 S3．301．65 | so．00 s．ood | so．00 so．oo | so．00 s．00 | s0．00 so．00 | s0．00 so．00 | s0．00 So．00 | s0．00 so．00 | CaRAHSOFT CARAHSOFT |
| 5 | 11－1833－LL－L－L5 | SELT Topls En： 100 Ccau |  | \＄4，565．00 | k | 31\％ | 53，149．95 | s．00 | sco．00 | so．00 | ${ }_{50.00}$ | 50．00 | S0．00 | 50．00 |  |
| 5 | 11－1834－LCCLL5 | SELT Tolis Ent 100p cuu |  | ${ }_{\text {S45，} 5 \text { 50，000 }}$ | k | 31\％\％ | S3，498．50 | so．0 | s．00 | so．00 | so．00 | so．00 | so．00 | S000 | CARAHSSFT |
| 5 5 |  | SEL Tplif Ent 10p（Nus） |  | S27，39．000 | k | 31\％ | si， 889.91 S1，899．10 | so．00 | so． | so．00 s0．00 | so．00 so．00 | so．00 s．00 | so．00 so．oo | So． | CARAHSOFT CARAHSOFT |
| 5 | － $11.118841-L \mathbf{L C L - L 5}$ |  |  | ¢ | k | 31\％ |  | So． | cois | （ | （ |  | （encoue |  | ${ }_{\text {chen }}^{\text {CARAAHSOFT }}$ |
| 5 | （12－1／24－2－LC－L5 | SEL LSUG Veew Std 100 Cou To Ent 20 NU |  |  | k | 31\％ | S24，254．19 | so．00 | so．00 | So．00 | So．00 | so．00 | So．00 | （so．00 | CARAHSOFT CARAHSOTT |
| 5 | 11－1－186－LLC－L5 | SEL LS LSog Vew Stic cuu To Ent 100 PCou |  | S25，10．000 | k | 31\％ | S17，32．52 | So．00 | so．00 | Ss00 | Scoue | ¢ |  | so．00 sooo | CARAASSOFT CARASSOFT |
| 5 | 111－1897－LIC－L5 | SELLL L Uog AdvTo Ent 10 P Nus |  | \＄50200 | k | 31\％ | ${ }_{\text {S346．38 }}$ | S0．00 | S0．00 | s0．00 | \＄0．00 | ${ }_{50.00}$ | 50．00 | ${ }_{50.00}$ | Hsoft |
| 5 | 11－1888－LC－L－L5 | SEL L．Sug Adv Nus To Ent 100 P Nus |  | S5502200 | k | 31\％ | ${ }_{\text {S3，465，18 }}$ | \＄0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | s0．00 | CARAHSoft |
| 5 5 | （11－1899－LC．L．L5 |  |  | （10．043．00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | So．00 | （en so．00 | Ss．00 | so．00 s．oo | so．00 s．o． | So．00 | somo | CARASSOFT |
| 5 | 11－1．855－LIC－L5 | SELLL LS G Vew Stid 250 Cou To Ent 500 Nu |  | S87，876．00 | k | 31\％ |  | Ss00 | so．00 | Ss00 | s．0．0 so．00 | 边 | so．0 so．00 | so．0 50.00 | Satsort |
| 5 |  | Still |  | Silt， | ${ }_{\text {k }}^{\text {k }}$ | （31\％\％ | ¢ | S0．00 | So． | S0．00 | Sosom | So． | Soiol | Soso | CARAASSOFT CaRAHSOFT |
| 5 | （1－1－1857－LC－L5 |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | so．00 s．00 | so．00 so．os | so．00 s0．00 | s0．00 s0．00 | so．00 | so．00 s00． | so．00 s000 | ${ }_{\text {ctar }}^{\text {CARAHSOFT }}$ |
| 5 | 11－1885－LC－L－L5 | SEL L． 5 Oog Vew Add To Ert 10 Cou |  | ${ }_{\text {S }}$ S3，104，000 | k | 31\％ | Ssi．14．76 | so．00 | 50．00 | S0．00 |  | Ss．00 | cos | ¢ | CARAHSOFT |
| 5 | 11－1988－LCCLL | SEL LS Lup Vew Add To Ent 100 Cc Cu |  | S31．04200 | k | 31\％\％ | S21．418．98 | so．00 | so．00 | so．0 | so．0 | so．0 | so．00 | sooo | CARAHSOFT |
| 5 |  |  |  | s， | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | （ ${ }_{\text {s200．05 }}^{\text {S225．35 }}$ | so．00 s．00 | so． | so．00 s000 | so．00 s．00 | So． $\begin{aligned} & \text { so．00 } \\ & \text { s．00 }\end{aligned}$ | so．00 so．00 | So．00 | VMWVARE VMWARE |
| 5 | 11－1997－LC－－L5 | SEL：HZ－APVENTCT100 ${ }^{\text {a }}$－F－L5 |  | S35，151．00 | k | 31\％ | s24，254，19 | so．00 | s0．00 | so．00 | s500 | so．00 | so．00 | s0．00 | YMWARE |
| ${ }_{5}^{5}$ | 11－1－Astor．unt |  |  | ${ }_{\substack{\text { S188，64 } \\ \text { S278192 }}}$ | ${ }_{k}^{k}$ | 31\％\％ |  | S0．00 | so．0 Soiol | S0．00 S00 | S0．00 S00 | s0．00 S00 | S0．00 | S0．00 | ${ }_{\text {FACTION }}^{\text {FACTION }}$ |
| 5 5 | － |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | so．00 sooo | S0000 s．00 | S0．00 s000 | S000 s000 | so．00 s00． | So．00 s000 | S000 | ${ }_{\substack{\text { faction } \\ \text { FACTION }}}$ |
| 5 | $111-1-8 B L O C$ | SEL Big Bloc 2006－RES－－Y |  | S24，454．45 | k | 31\％ | \＄16，936．36 | s0．00 | s0．00 | \＄0．00 | S000 | s0．00 | s0．00 | s000 | faction |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | （ 5 S2，258．18 | sso．00 | Sois so．00 | so．00 s．00 | S0．00 s．oo |  | So． |  | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 | 11－1－Cx－SMF | SEL C CossComeet Stingemodefiber RESTYR |  | ${ }_{54,581.182}$ | k | 31\％ | ¢53，61．46 | s0．00 | so．00 | （ | Scoot | Scoot |  | So． | （eaction |
| 5 | 11－1－DRAAS－GLD | SEL U Unit ORas 1000 M Sotr－－RES－－YR |  | S22，884，28 | k | 31\％ | S152．410．15 | \＄0．00 | 50．00 | \＄0．00 | \＄0．00 | S0．00 | 50．00 | 50．00 | faction |
| 5 |  | SEL Unity Reas 1 Oovw |  | ¢ | ${ }_{\text {k }}^{k}$ | 31\％\％ | S60．336．06 | S0．00 |  | S0000 | （ | So．00 | so．00 | So．00 | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 |  |  |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | so．00 s．00 | so．00 so．oo | so．00 s000 |  | somo | somo | somo | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 | 11－1－DRAAS．VMMR | SEL 1 VM DRass－Managed Recovery－ 1 Yr |  | \＄1，02733 | k | 31\％ | S775．68 | s0．00 | s0．00 | s0．00 | \＄000 | \＄0．00 | s0．00 | s0．00 | faction |
| 5 |  | SEL Iown Adil coned－GCP－RES－ 1 Y |  | ¢ | ${ }_{\text {k }}^{\text {k }}$ | ${ }_{31 \%}^{31 \%}$ | ¢ | so．00 s．00 | so．00 so．oo | so．00 s000 | s000 s000 | Sosom | somo | somo | ${ }_{\text {faction }}^{\text {FACCION }}$ |
| ${ }_{5}^{5}$ |  |  |  | S1，62366 | k | 31\％ | Stitione9 | soion | S000 | S0．00 | Stiol | S000 | Soiol | Stion | faction |
| 5 |  |  |  |  | ${ }_{k}^{k}$ | 31\％ | S235．603，64 | so．00 s．00 | so．00 | S000 s．00 | so．00 | So．00 | So．00 | So．00 | ${ }_{\text {faction }}^{\text {faction }}$ |
| ${ }_{5}^{5}$ | 11－1－PM－DPPACACTB |  |  | Stichers．e4 | k | 31\％\％ | S54．666．91 | S0．00 | S000 | S0．00 | S000 s．00 | （ | （c．en | （ |  |
| 5 5 | （1－1－PM－PRASASTB |  |  | Stirsi．82 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | So．00 s00． | S0000 s．00 | S0．00 s00． | so．00 50.00 | Ss．00 | so．00 sooo | Ss．00 | ${ }_{\text {faction }}^{\text {FACtion }}$ |
| 5 5 |  |  |  | ¢ | ¢ | cico | ¢ 5 S20．760．99 |  | （en so． |  |  |  |  | （somo |  |
| 5 |  | SEL Adorit Mowersior eraas－RES－1Y |  |  | ${ }_{k}^{k}$ | 31\％ |  | （ | （incois | （ | （ | 年 | （encoue | （ | $\underset{\text { FACtion }}{ }$ |
| 5 | （1－1－U．－DR．TB |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％ | 51．025．59 | So．00 | so．00 <br> so．oo | Ss．00 | Ss．00 | Ss．00 | Ss0．00 | Sco． | ${ }_{\text {faction }}^{\text {FACtion }}$ |
| 5 | 11－1－1MCHOST | SEL MMC．Hosti 3 －16CLL．－RES．Tre |  |  | ${ }_{\text {k }}$ | 31\％ | Stis． | So． | so． | Scoiol | Scos | Scood | S000 | cos | ${ }_{\text {caction }}$ |
| 5 5 |  | SEL 1000Mbos Menaged VPN－RES－－Yrr |  |  | k | 31\％\％ |  | so．00 so．00 |  | s．0．00 s．00 |  |  |  | （sols | faction FACtion |
| 5 | （1－1－VPN－508\％ | SEL Soowbes Manaed Ver－RES．－TYr |  |  | ${ }_{k}^{k}$ | ${ }^{31 \%}$ | （ex | s0．00 s．00 | So． | S0．00 s．00 | S0．00 s．00 |  | Scoue |  |  |
| ${ }_{5}^{5}$ | （11－1－VSP．DR－VM | SEL 1 Adelv M vsi draas－RES－ 1 Yr |  | S1，13，800 | k | 31\％ | ${ }^{572} \mathbf{3}$ 22 | s0．00 | s0．00 | s0．00 | \＄0．00 | S0．00 | s0．00 | 50．00 | FACtion |
| 5 |  |  |  | sstis．00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | $\underset{\substack{\text { s } 113.85 \\ \text { s0．72 }}}{ }$ | so．00 | Ss0．00 | s．00 so． | Ss．00 | Sco． | Ss．00 | Sco．00 | VMMVARE |
| 5 5 5 |  |  |  | Stioseo | ¢ | come |  |  |  |  |  | （somo | Scouo | Soso |  |
| 5 | ${ }^{\text {coser }}$ | SEL Hz－FUSPRTY－LL－UGGF－FLT |  | S10200 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | so．00 s00． | so．00 so．00 | S000 s000 | S000 s000 | S000 sooo | sooo sooo | Scoue | ${ }_{\text {che }}^{\text {CARARASSOFT }}$ |
| 5 | － |  |  | s99．00 S9100 | K | － | Stise | sol | Sois | solo s．00 | sooo s．00 | sooo sooo | sooo sooo | Soso | CARAHSOFT CARAHSOFT |
| 5 5 5 |  | Sele |  | Stis．00 | ¢ |  | （ | （incoue |  | （incoue | （coue | （incoue | Scoue | （tacou | （caratioft |
| 5 5 | ${ }^{\text {a }}$ |  |  | Silta00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | So．00 so． | S0．00 s00． | S0．00 s0．00 | S0．00 s000 | so．00 s0．00 | so．00 s00． | so．00 s000 | CaRAHSOFT CARAHSOFT |
| ${ }_{5}^{5}$ |  |  |  |  | k k | ¢ |  | S0．00 | So． | S0．00 | Soiol | So． | So． | Soiol | CARAHSOFT |
| 5 | （11－2073－LLIC－L5 | SEL He－M |  | （13，550．00 | k | 31\％ |  | （ |  | （ | S000 s．00 | （ | （encoue | （ | CARAASSOFT CARASOFT |
| 5 | ${ }^{11-2003-11 C-L 1}$ | SEL．HZ－PRASSSSTDOOUGF－L1 |  | ${ }_{\text {S }}^{\text {S13，063．00 }}$ | k | 31\％ | \＄990．13．47 | s0．00 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | s0．00 | CARAASOFFT |
| 5 | （1－2．203－LC．LI | SEL Hz－PRASSSSTDOOUGF－L2 |  |  | k | 31\％ | S8． | so．00 so． | so． | S0．00 s0．00 | so．00 s0．00 | so．00 | So．00 sooo | S000 | Carahsoft CARAHSOFT |
| 5 5 5 | 为 |  |  | （ | ¢ | cick |  |  | Stiol $\begin{aligned} & \text { s．0．0 } \\ & \text { soo }\end{aligned}$ |  |  |  | Soiol | Stiol |  |
| 5 | ${ }^{\text {a }}$ |  |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | s000 sooo | Sois | Ss000 | Scoov | So． | so．00 sooo | Ss000 | ${ }_{\text {chen }}^{\text {CARARHSOFT }}$ |
| 5 | ${ }^{11-2077-L C-L 11}$ | SEL：HZ－MgP－ADVCIOUG．F．LT |  | \＄2，874．00 | k | 31\％ | \＄1，983．06 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | s0．00 | Carahsoft |
| 5 | （12－207－LC－L2 | SEL HR－MGP－ADCCIOUG．F．L |  | \＄ 52.813 .300 | k | 31\％\％ |  | s．00 s．00 | so．00 soo． | Ss．00 | Ss．00 | so． | So．00 | Ss000 | CARAHSOFT CARAHSOFT |
| 5 5 5 |  |  |  |  | k k k |  |  |  |  |  |  | （somo | Soiol | Soiol | （caratsor |
| 5 | $\underbrace{11-2077-L C-L 5}$ | SEL HZ－MgP－ADCCOUGG．F－L． |  | S30，250．00 | ${ }_{k}^{\mathrm{k}}$ | 31\％ | S1，723．59 | s000 s000 | so．00 so．00 | Ss000 | so．00 sooo | so．00 sooo | so．00 sooo | so．00 sooo | ${ }_{\text {Cla }}^{\text {CARARASSOFT }}$ |
| 5 | （1－2．207－LC－L1 | SELLHZ－MGP－ADVCCIOUGF－L1 |  | 528.733 .00 <br> s2， 13.00 | ¢ | （31\％\％ |  | solo soiou | Stiol | solo s．00 |  | sooo sooo | sole | Sosol | CARABSOFT |
| 5 |  | SEL |  |  | ¢ |  |  | （ | Stion | Scoue | Stion | Stion | Scoue | Stion | Comatisit |
| 5 5 |  | SEL Hz－MGP－ADVC IOUCF－L4 |  |  | ${ }_{\substack{k \\ k}}^{\text {k }}$ | 31\％ | \＄18，159．42 | So．00 so． | S0．00 s00． | so．00 s0．00 | s0．00 s0．00 | sso．00 | so．00 s00． | somo | ${ }_{\text {ctar }}^{\text {CARAHSOFT }}$ |
| 5 5 5 |  | （e） |  | （sis） | ¢ |  | cos | Stiol $\begin{aligned} & \text { s．00 } \\ & \text { s．00 }\end{aligned}$ |  |  | （s． | （s．ay | Stiol $\begin{aligned} & \text { S0．00 } \\ & \text { s．00 }\end{aligned}$ | （somo |  |
| 5 | （11－2073－LC－LC－1． | SEL：HZ－Mgeavivioucifl |  | \＄1，${ }_{\text {S }}$ | k | 31\％ |  | so．00 s．00 | so．${ }_{\text {so．00 }}^{\text {s．00 }}$ | So． | So． $\begin{aligned} & \text { so．00 } \\ & \text { s．00 }\end{aligned}$ |  | S0．00 s．00 | So． | CARAASOOFT CARASOFT |
| ${ }_{5}^{5}$ |  |  |  | S1，09300 S1，05．00 | k | 31\％ | ${ }_{\substack{5751.41 \\ \text { S72．57 }}}$ | so．00 | so．00 so．00 | so．00 | So． $\begin{aligned} & \text { soo } \\ & \text { s．00 }\end{aligned}$ | So． | so．00 sood | 旡s0．00 | CARAHSOFT |
| 5 5 | 边 | Sele |  | （tiole | 品 |  | （ |  | Stiol | Sois | Stion | So． | Scoue | Stiol | cick |
| 5 5 |  | SEL．HZ－MGP－ADVN－100．UGF |  | （10） | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | so．00 s．00 | so．00 | so．00 s．00 | so．00 | so．00 | so．00 | somo so．00 | ${ }_{\text {ctar }}^{\text {CARAHSOFT }}$ |
| 5 5 |  | Stilele |  | S11，25300 S10．890．00 | ¢ | 31\％\％ |  | sooo so．00 | （en so．00 | soion so．00 | so．00 so．00 | so．0 s．00 s．0． |  | so．oo so．00 s．a | （CARASSOFT |
| 5 | 11－2074－LL－－－14 |  |  | \＄10，527．00 | k | 31\％ | St，263．63 | ss．00 | s0．00 | S500 | ss．00 | ss．00 | so．00 | so．00 | CARAHSOFT |
| 5 5 | （11－2074－LC．L．L5 |  |  | S10，043．00 | k | 31\％ | ${ }_{\substack{\text { S6，} \\ \text { SL2，97．0．00 }}}$ | So．00 | so．00 so．od | Sco．00 | so．00 s．00 | so．00 s．oo | Ss．00 | so．00 | Carabsoft CARAHSOFT |
| 5 | 11－2100－LC－L1 | SEL StTV－V－A A100．F－L1 |  | S2285000 | k | 31\％ |  | S0．00 | so．00 | S0．00 | S000 | So．00 | So．00 | so．00 | CARAHSSFT |
|  | ， | SELST6－VF－A100－－LI |  | 52，990．00 |  | 31\％ | \＄1，925．10 | s0．00 | 50．00 | 80．00 | \＄0．00 | 50．00 | s0．00 | s0．00 | CARAHSOFT |


| bano | sku |  | DESCRIPTION | EMc Lss | CATEGORY CODE | $\left.\begin{gathered} \substack{\text { Naspo vp } \\ \text { Dissount } \\ \%} \end{gathered} \right\rvert\,$ | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT L |  | PROSUPPORT ENH MNT LP | basic mit Le | $\begin{gathered} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{gathered}$ | WTY UPG BSIL <br> TOPS ENH LL | Renewal | THRPD PARTY PRODUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 | （1－210．－LC－13 |  |  | $\xrightarrow[\substack{\text { S2，70．00 } \\ \text { S260．00 }}]{\text { S }}$ | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | so．00 | so．00 | so．00 S0．00 | so．00 | So．00 | （so．00 | so．00 <br> so．00 | CARRASOFT CARAHSOFT |
| 5 | 11－2110－L1C |  |  | 5330．00 | к | 31\％ | 5， | so．00 | so．00 | ${ }_{50.00}$ | ssood | ssood | so．00 | so．00 | ${ }_{\text {chen }}^{\text {CARARASSOFT }}$ |
| 5 | 11－211－4C－LC．L |  |  | S28500 | k | 31\％\％ | ¢ | S0．00 | so．00 | sood S000 | so．00 | so．00 | so．00 | so．00 | HoFT |
| 5 | ${ }^{11-21110-1 C-12-12}$ | SEL STG－VF－A10－FLI |  | 5827900 | K | 31\％ | ${ }_{\text {s }}^{51929251}$ | s0．00 | S0．00 | S0．00 | S0．00 | S0．00 | 5000 | S0．00 |  |
| 5 | （e） |  |  | S 582760.00 | K | 31\％\％ |  | S000 | （so．00 | so．00 s0．00 | （s000 | soom so．00 |  | so．0 so．00 | CARAASSOFT CARAHSOFT |
| 5 | 11－2111－LCC | SEL：STG－VF－ADF－F |  | S1，495．00 | к | 31\％ | \＄1．031．55 | s0．00 | s0．00 | S0．00 | s0．00 | 50．00 | 50．00 | 50．00 | CARAHSOFT |
| 5 | 112．212．LC | Sele St－VVAN－F．F． |  | S2．821．50 | k | 31\％\％ | S1，94，84 | 50．00 | so．00 | so．00 | so．0 | so．00 | so．00 | （so．00 | CARAHSOFT |
| 5 5 | $\xrightarrow{112.2113-L C}$ | Stil |  | S12．86．50 | k | 31\％\％ | S8，891．69 | So．00 | socou | so．00 so．00 | so．00 s0．00 | So． | soou so．00 | so．00 so．00 |  |
| 5 | ${ }^{11-21298-L C}$ | SEL：V－AWT－MF－DEV－F |  | S400 | k | 31\％ | （sicie | s0．00 | Soiol | S．000 | Stiol | So． | Stiol | Stiol | VMWARE |
| 5 | － 11.2 2－28．－LC |  |  | S67，92500 | k | 31\％ | （ 546.688 .25 | （ | （ensoun |  | S000 | So．00 | So．00 | S000 | CARAHSOFT |
| 5 | 112．2318．L16 | SEL：VRT－ATEN25．F |  | \＄13，475．00 | к | 31\％ |  | S0．00 | Scood | 50.00 5000 | 年 | so． |  | cos so．00 | CARAHSOFT |
| 5 | ${ }^{112-2321-L C}$ | SEL ：VR7－AUTOT T2．F．F |  |  | k | 31\％ | \＄2，599．58 | ${ }_{50.00}$ | s0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | s0．00 | CaRAASoft |
| 5 |  | SEL VRT－ATAD－ATENGG |  | Sti．50，20 | K | 31\％ | Sti．312，64 | S0．00 s000 | so．00 | so．00 so．00 | So．00 | So． | so．00 sooo | so．00 sooo | CARAHSOFT |
| 5 | 11－2358－L1C | SEL：HZ7－ADC－10：F |  | ¢， | к | 31\％ |  | so．00 | Scood | 50.00 5000 |  | ¢ | ¢ | so．00 sooo |  |
| 5 | ${ }^{112-2359-1 / C)}$ |  |  | S452， | k |  | （ | 年 | Soiol | Stion | （ | Stion | Stiol | （ens |  |
| 5 5 |  |  |  |  | k | 31\％ | sit．05．86 | S0．00 s0．00 | so．00 s00． | so．00 s0．00 | somo | somo | so． | somo | CARAHSOFT CARAHSOFT |
| 5 | ${ }^{112-2382-L C}$ | SEL：HZ7－ADN－10．F． |  | ${ }_{\text {S2 } 282250}$ | k | 31\％ | S1，954．43 | S0．00 | so．00 | S0．00 |  | Ss．00 | cos | so．00 | CARAHSOFT |
| 5 | － 11.23 233－LC | SEL：H77－ADN－100．F．－ |  | ${ }_{\substack{\text { a }}}^{528,325000}$ | k | 31\％\％ | \＄19，544．25 | S0．00 | so．0 S00 | S000 | S000 | S000 | s0．00 | s000 | Carahsoft |
| 5 |  | SELHzT－ADNEENN－10．OGG．－F |  | － $\begin{aligned} & \text { S1，248．50 } \\ & \text { s12，48720 }\end{aligned}$ | K | 31\％ | s866．1．47 se．61． | S0．00 s0．00 | so．00 sooo | ${ }_{\substack{\text { so．00 } \\ \text { so．00 }}}$ | so．00 s．oo | So． | so．00 so．00 | so．00 so．00 | CARAHSOFT CARAHSOFT |
| 5 |  |  |  | （sis．e9．80 | k |  |  | Soion | Soso | s．0．00 s．00 | Stiol | So． | So． | Stion | ${ }_{\text {cosel }}^{\text {CaRASSOFT }}$ |
| 5 |  | SEL：H7T－AVA．ENCNOOGG．F |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | S0．00 s0．00 | so．00 s000 | s0．00 s0．00 | s000 s000 | somo | soou so．00 | somo | CARAHSOFT CARAHSOFT |
| 5 | 1122389．－LC | SEL：H7Z－AVA ENN100．UG．F |  | S31，218．00 | k | 31\％ | \＄21，540．42 | \＄0．00 | s0．00 | s0．00 | \＄0．00 | 50．00 | s0．00 | s0．00 | Carahtoft |
| 5 |  | SEL：HZT－AVE：ENC10．UG．F |  |  | K | 退31\％ | \＄ 5 S3，398．04 | s．00 s0．00 | Ss．00 | s0．00 s0．00 | so．00 s．ood | So． | So．00 | so．00 so．oo | CARAHSOFT CARAHSOFT |
| 5 | ${ }_{1} 11.23272-120$ | SEL：H7Z－AEEEENNOOUG．F |  |  | k | 31\％ | S51，97871 | S0．00 | S000 | S5000 | S000 | S000 | S000 | S0．00 | CaRAHSOFT |
| 5 |  | SEL：HZT－AVE：ENN10．UGGF |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | S0．00 s0．00 | so．00 s．oo | s0．00 s0．00 | so．00 | somo | so． | somo | ${ }_{\text {chen }}^{\text {CaRAHSOFT }}$ |
| 5 | 1123275－LC | SEL：Hz7－AVSEENC100－UG．F |  | \＄80，433．50 | k | 31\％ | \＄41，733．26 | s0．00 | so．00 | s0．00 | \＄0．00 | 50．00 | 50．00 | \＄0．00 | CaRAHSOFT |
| 5 |  | SEL：Hz－AVS．ENN10．UG．F |  | S33．1214．40 | k | 31\％ |  | S0．00 | so．00 | （en so．00 | So．00 | So． | so．00 sooo | So．00 | CARAHSOFT CARAHSOFT |
| 5 |  | SEL：H77－EAD S－ST10．UG－F |  | （ | к | 31\％ | ¢ | S000 | S000 | S0．00 s0．00 | S000 | so． |  | so． | CARAHSOFT |
| 5 |  | SEE：H7T－EAO－STD 100 －UG．F |  | Stis．eni．90 | k |  | S13，684．09 | S0．00 | S0．00 | S．000 | Stiol | So．00 | So． | Soiol | CaRAhsoft |
| 5 |  | SEL：H7T－ECC－10．－． |  | S65．517．5000 | K | 31\％ | S44，970．08 | S0．00 s．00 | So． | s0．00 50.00 | Scoue |  | （ion | So． | CARARASOFT |
| 5 |  | SEL．H7T－ENV－10．F． |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | S0000 | so．00 | so．00 s0．00 | so．00 | So． | so．00 sooo | （so．00 | CARAHSOFT |
| 5 |  |  |  |  | K | 31\％ | ${ }_{\substack{\text { S27，361．95 } \\ \text { S1，934．69 }}}$ | so．00 s000 | sooo sooo | so．00 so．00 |  | So． | so．00 so．00 | so．00 sooo | ${ }_{\text {cta }}^{\text {CARARHSOFT }}$ |
| 5 |  |  |  | se8，04230 | k | 31\％ | S19，39．19 | S000 | S000 | S0．00 | Steon | Sosol | （ | Sose | CARAAHSOFT |
| 5 |  |  |  |  | K | 31\％\％ | ${ }_{\text {s7，}}^{\text {s717．701 }}$ | S0．00 s000 | so．00 sooo | so．00 so．00 | so．00 | so．00 | somo | somo so．00 | CaRAHSOFT CARAHSOFT |
| 5 |  |  |  | Si1，699．50 | k | 31\％\％ |  | S0．00 | S000 | S000 | Stiol | So． | S000 | Stion | CaRAHSoft |
| 5 |  | SEE：Hz7－LCOC－100．F． |  |  | K | 31\％ | ${ }_{\substack{\text { S1／，726．55 } \\ \text { S3，} 6.8 .86}}$ | S0．00 s．00 | So． | （ | ¢ |  | So． | So． |  |
| 5 |  |  |  | \＄552998．00 | k | 31\％\％ | ¢38．568．62 | S0．00 | soon | so．o Soion | soovo | soom | soio | sooo | ${ }_{\text {cher }}^{\text {CARARSOFT }}$ |
| 5 5 |  |  |  | S3，109700 | k | 31\％\％ |  | S0．00 s0．00 | so．00 s．oo | so．00 so．00 |  | sso．00 | S0．00 <br> s00． | somo | CaRAASOFT CARASSOFT |
| 5 |  | SEL．HZ7．MSP．ADND．1．UGG．F． |  | （si．246．30 | k | 31\％\％ | Stis．95 | solo s．00 | soon | sooo Soiod | soovo | soom | sooo sooo Sol | sooo sooo | CARAHSOFT CARAHSOFT |
| 5 |  | SEL－H27．MgP－ADN－100．UG－F |  | ${ }_{\substack{\text { S }}}^{\text {S12，263．00 }}$ S3，10970 | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | so．00 s000 | sooo sooo | so．00 so．00 | So． | sso． | so．00 sooo | Sose |  |
| 5 | ${ }^{1122397-L C}$ | SEL．H77．MRG－ACD－100－UG．F |  | ${ }_{\text {S31．097．00 }}$ | k | 31\％ |  | S0．00 | ${ }^{\text {so．00 }}$ | s0．00 | ${ }^{\text {s0．00 }}$ | so．0 | so．00 | so．0 |  |
| 5 |  | SEL－H27－MrG－ADN－10－UG．－F |  | （12．24．30 | ${ }_{\text {k }}^{\substack{\text { k }}}$ | 31\％ |  | so．00 s000 | so．00 <br> sooo | s0．00 so．00 | s0．00 s．o． | So． | Sosem | Ss．00 | CaRAHSOFT CARAHSOFT |
| 5 5 |  |  |  | （ ST1．83400 | k k | $31 \%$ $31 \%$ |  | solo soio s．00 |  | so．oo so．00 |  |  | Stiol | （siols | CARAASSOFT CARAHSOFT |
| 5 |  |  |  |  | ${ }_{\text {k }}$ | 31\％\％ |  | S0．00 s．00 | So． | 50.0 50.00 | Scoue |  | So． | So． | ${ }_{\text {cta }}^{\text {CARARASSOFT }}$ |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | S0．00 s0．00 | So．00 | so．00 s0．00 | Ss．00 | Ss．00 | so．00 so．00 | So．00 | CARAHSOFT CARAHSOFT |
| 5 5 5 |  | Stereme |  |  | k k |  | （ |  |  |  |  | （ens |  | （somo |  |
| 5 |  |  |  | \＄371，157．50 | K | 31\％ |  | S0．00 s000 | so．00 s．00 | so．00 s0．00 | soco | so．${ }_{\text {so．00 }}^{\text {s．00 }}$ | S0．00 s．00 | so． | ${ }_{\text {chen }}^{\text {CARARASOFT }}$ |
| 5 5 |  |  |  | （ta， | k k | $31 \%$ $31 \%$ $31 \%$ | （ex | solo so．00 s．0． | soiol sooo | so．oo so．00 | so．00 so．00 |  | so．os so．00 | （somo | CARAHSOOFT CARASSOFT |
| 5 |  | SEL： |  |  | k | 31\％ |  | S000 | （encou | 50.00 50.00 | （ |  | cos | cos | ${ }_{\text {chen }}^{\text {CARARAHSOFT }}$ |
| 5 5 |  | SEL．：M7－ST－ENC．50－UG．F |  | \＄202．62．290 | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | S0．00 | sso．00 | s0．00 so．00 | so．00 so．00 | Sco． | So．00 | So． | CARAHSOFT CARAHSOFT |
| 5 5 |  | Sele |  |  | k k |  |  |  |  | Stion $\begin{aligned} & \text { s．000 } \\ & \text { soo }\end{aligned}$ | Stiol |  | Sosion | Sose |  |
| 5 |  |  |  | S56，04．000 | ${ }_{k}^{\mathrm{K}}$ | 31\％ |  | S0．00 s000 | so．00 sooo | so．00 s0．00 | Scoom | So． | so．00 so．00 | somo | ${ }_{\text {chen }}^{\text {CARARHSOFOT }}$ |
| 5 | ${ }^{112.2416-L C}$ | SEL．HZ7－．STD－10．F． |  | S22832．50 | k | 31\％ | S1，954，43 | \＄0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | s0．00 | Carahsoft |
| 5 | $\underset{\substack{11.2417-L C}}{11-241-L C}$ | SEL．H7T－STD－10－F． |  |  | k | 31\％ | Sti．544．25 | s．00 s0．00 | so．00 | so．00 | Ss．00 | so． | so．00 so．00 | so．00 | CARAHSOFT CARAHSOFT |
| 5 5 5 |  |  |  |  | k k |  |  | 年s．000 | Soiol | （ 5 s．000 | Stion | （somo | （somo |  |  |
| 5 |  | SEL－H27－STD．STT10．OG．－F |  | $\xrightarrow{\text { s7，} 956.300}$ | k | 31\％ |  | so．00 s0．00 | sooo sooo | s0．00 s0．00 | so．00 sooo | so．00 sooo | so．00 so．00 | so．00 so．00 | CARASSOFT CARASSOFT |
| 5 |  | SEL－HZ7－TAC－STA 10－UG．F |  |  | k | 31\％\％ | ¢ |  | sole | so．oo So．00 |  | sooo sooo | sooo sooo soiol | sooo sooo sood | CARAHSOOFT CARAHSOFT |
| 5 | ${ }_{\text {coser }}$ | SEL：Hz7－TPRO－ST0 O－UG－F |  |  | k | 31\％ | Sti．641．72 | S000 s．00 | （encou | s．0．00 5 | S000 s．00 | Stion | （ | （ | CARAHSOFT |
| 5 |  |  |  | S22．13．60 | k | 31\％\％ |  | S0．00 s0．00 | so．00 sooo | s0．00 so．00 | s0．00 s0．00 | sso．00 | so．00 | somo | ${ }_{\text {che }}^{\text {CaRAHSOFT }}$ |
| 5 5 | $\underbrace{\substack{\text { a }}}$ |  |  |  | k |  | （ex |  |  |  | （s． | （s．ay | （s．and | （siols |  |
| 5 | ${ }^{112-2483-L C}$ | SEL－HzT－VA－ENC－10－UGG．F |  |  | K | 31\％ | ${ }_{\substack{533,445.53 \\ \text { s78177 }}}^{\text {S }}$ | S0．00 s000 | so．00 s．00 | s0．00 50.00 |  |  | （ion | so． | CARAASOOFT CARASOFT |
| 5 | $\xrightarrow{112-233-L C}$ | SEL：HZ－VENT－STT0－UG－F |  | \＄ 51.1 .130 .00 | K | 31\％ |  | so．00 | So．00 |  | So． $\begin{aligned} & \text { soo } \\ & \text { s000 }\end{aligned}$ | So． | so．00 sooo | Soso | CARAHSOFT |
| 5 | ${ }^{\text {a }}$ | SEL STA－ |  | Sistit | k | 31\％ | ST779．95 | S0．00 | Soso | S | Sta00 | Sen | Sois | 发s．000 | ${ }_{\text {ctar }}^{\text {CaRAASHOFIT }}$ |
| 5 5 |  |  |  | \＄1．81．870．00 | ${ }_{\text {k }}^{\text {k }}$ | 31\％ | s1，29030 $53,12,29$ | S0．00 s000 | so．00 sooo | s0．00 s0．00 | so．00 |  | so． | somo so．00 | ${ }_{\text {cta }}^{\text {CaRAHSOFT }}$ |
| 5 5 |  |  |  |  | K | 31\％\％ | 边 | solo so．00 s．0． | soion so．00 | so．00 So．00 | so．00 so．00 | so．os s．00 | so．os so．00 | so．oo so．00 s．a | （CARASSOFT |
| 5 | 边 | SEL |  |  | k | 31\％ | ¢15 | S0．00 | （encou | S0．00 | cos | cos | （ta00 |  | ${ }_{\text {chen }}^{\text {CARAAHSOFFT }}$ |
| 5 |  |  |  |  | k | $31 \%$ $31 \%$ |  | s．00 s0．00 | so．00 sooo | so．00 | Sco． | Sco． | so．00 so．00 | so．00 | CaRAHSOFT CARAHSOFT |
|  | ${ }^{112.248-L C}$ | SEL：VR．COOECO．F． |  | S6， 5 S2500 | k | ${ }^{311 \%}$ | S4， 8 Se3， | S0．00 | So．00 | Ss．00 | S000 | So．00 | So．00 | so．00 | CARAHSOFT |
|  |  | － |  | S27．50 |  | 31\％ | \＄2288．84 | s0．00 | 50．00 | s0．00 | \＄0．00 | 50．00 | s0．00 | s0．00 | CARAHSOFT |


| bano | sкu | DEscription | $\underset{\substack{\text { Model Sub } \\ \text { sku }}}{\text { ate }}$ | $\underset{\substack{\text { EMC L LsT } \\ \text { PRICE USD }}}{ }$ | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | $\begin{array}{\|c\|} \hline \text { NASPO VP } \\ \text { Discount } \\ \% \end{array}$ | NVP LEVEL 1 NET PRICE | Prosupport <br> PuUS MNTLP | $\left\|\begin{array}{c}\text { Prosuppor } \\ \text { WMC PREM } \\ \text { LP MNT }\end{array}\right\|$ | PROSUPPORT ENH MNT LP | basic mnt Lp | $\begin{gathered} \hline \text { WTY UPG ENH TO } \\ \text { PS WIMC PREM } \\ \text { LP } \\ \hline \end{gathered}$ | WTr UPG Basic <br> TOPS ENH LIP | renewal | THRD PARTY Product parter |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 | $\underbrace{11.2933 .126}$ |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | $\xrightarrow{31 \%}$ | ${ }_{\substack{\text { S9,79.72 } \\ 59.7910}}$ | so.00 |  |  | $\xrightarrow[\substack{\text { so.00 } \\ \text { so.00 }}]{ }$ | So. ${ }_{\text {so.00 }}^{\text {so.00 }}$ | so.00 | S0.00 | CARARSOFT |
| 5 |  |  |  | \$ 5 S5, 9,900.000 | k | 31\% |  | soiou s.00 | so. | somo | somo | ( 50.000 | So. | S0.00 |  |
| 5 | cole | SEL-H27.UM.E.ECC.10.UG.F.F |  | S5s.551.00000 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\% | Stion | So.00 | so.00 | so.00 so.00 | (en so.00 | (en so.00 | So.00 | S0000 | CARAHSOFT CARAHSOFT |
| 5 |  | SEL-H2TUMMENN-100-UG-F |  | ¢ | ${ }_{\text {k }}$ | 31\% |  | Stion | so.ov sooo | so.os soo | so.o soo | ( ${ }_{\text {so.os }}$ | 年 | ¢ | CARAASOOFT CARASSOFT |
| 5 | 11-2499-LC | SEL:HZ7-WSP-AN-100-UG-F |  | \$12,466.30 | k | 31\% | s8.601.75 | s0.00 | S0.00 | \$0.00 | 50.00 | 50.00 | \$0.00 | S0.00 | CARAHSOFT |
| 5 |  | SEL-H77-WSP-ADN-1-UGGF |  | ¢ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\%\% | Stis.95 |  | sooo sooo | so.00 sood | (somo | Stion | Soiol | S000 |  |
| 5 |  |  |  | \$22,605.000 | ${ }_{k}^{k}$ | 31\%\% | ${ }_{\text {sil }}^{\text {s1.5997.45 }}$ | so.00 | so. | so.00 so.00 | so.00 so.00 | so.00 so.00 | so.00 s000 | so.00 s000 |  |
| 5 | ${ }^{112.2507-1.16}$ | SEL.H7T-A100.AERC.F |  | \$33,935.00 | k | 31\% | S23,45.15 | \$0.00 | s0.00 | s0.00 | s0.00 | so.00 | s0.00 | \$0.00 | CaRAHSOFT |
| 5 |  | SEL-H7T-A10.AERC.F.F |  | S48, 5 ST3900 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\% | ¢ | so.00 | so.00 <br> so.oo | so.00 so.00 | so.00 so.00 | so.00 sooo | so.00 | S0.00 5000 | CARAHSOFT CaRAHSOFT |
| 5 | 11-250-416 | SEL HZ7-E100-AERC-UG-F |  | \$15,609.00 | k | 31\% | \$10,770.21 | s0.00 | s0.00 | S0.00 | s.0.00 50 | so.00 5000 | Scoot | S000 | CARAHSOFT |
| ${ }_{5}^{5}$ | cole |  |  | S4,812.50 | k | 31\% | S3,320.63 | \$0.00 | s0.00 | s0.00 | 50.00 | 50.00 | s0.00 | S0.00 | CARAHSOFT |
| 5 |  |  |  | \$1,560.90 | K | ${ }^{31 \%}$ | S12077.02 | s.00 S00 | S0.00 | s0.00 | 50.00 | ${ }^{\text {so.00 }}$ | ${ }_{50,00}$ | S0.00 | CaRAHSOFT |
| 5 |  | SEL HRT:ENN:ADOO-F.F. |  |  | ${ }_{k}^{k}$ | 31\% | ${ }_{\substack{\text { S22,276.65 } \\ \text { s7,371.12 }}}$ | so.00 s000 | so. | so. | S0.00 | So. | ss.00 | 50.00 s0.00 | Carahsorf CaRAHSOFT |
| 5 | 11-2515-416 | SEL: H7TENN-A10-F |  | ${ }_{53,228.50}$ | k | 31\% | \$2,227.67 | s0.00 | so.00 | 50.00 | 50.00 | 50.00 | s0.00 | S0.00 | carahtsoft |
| 5 |  | SEL-H7T-ENN-AIOUG:F |  | \$1.0.4.400 | ${ }^{\mathrm{k}}$ | - |  | Soiol | (somo | (somo |  |  | solo soiou | S0,00 S000 |  |
| 5 | ${ }_{\text {d }}$ 1-3-C.-P-PMA-TB |  |  | \$1,424.500 | ${ }_{k}^{k}$ | 31\% | S992991 S1,9974 | s000 s.00 | so. | somo | so.0) so.00 |  | so.00 s00. | S0.00 S0.00 | $\underset{\substack{\text { CARAAHoFt } \\ \text { FACTION }}}{\text { a }}$ |
| ${ }_{5}^{5}$ |  |  |  | S99,818,18 | k | 31\% | S66,774.54 | s0.00 | s0.00 | s0.00 | So.00 | \$0.00 | so.00 | S0.00 | faction |
| 5 |  | SELC Cosscomnect Singeleodefiber RES.3YR |  | (532.568.67 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\% |  | So.00 | So. | Stion | So.00 | So.00 | S0.00 | 50.00 5000 S00 | ${ }_{\text {a }}^{\text {Faction }}$ FACTION |
| 5 |  | Sele |  |  | ${ }_{k}^{k}$ | 31\% |  | S000 | so.00 so.00 | so.00 so.00 | so.00 so.00 | (incois so.00 | S000 | S0.00 s0.00 |  |
| 5 | ${ }^{11-3 .- \text { PRAASVM }}$ | SEL 1 Addil M Diras -RES-3Yt |  | \$3,061.26 | k | 31\% | S22,1227 | so.00 | \$0.00 | \$0.00 | 50.00 | s0.00 | so.00 | S0.00 | faction |
| 5 | (ex | SEL 1 Addid T Plash draas- RES-3Y |  |  | ${ }_{\text {k }}^{k}$ | 31\%\% | ( 5 S7.903.34 | s.00 s.00 | (so.00 | So. | So. | So. | S0.00 | ( $\begin{aligned} & 50.00 \\ & 5000 \\ & \text { S00 }\end{aligned}$ | $\xrightarrow{\text { Faction }}$ faction |
| 5 | (1-3.-S-SR |  |  | Stas.20.822 | ${ }_{\mathrm{k}}^{\mathrm{k}}$ | 31\% |  | Stion | so.on sooo | so.o soo | ¢ | so. | so.00 s000 | S0000 s000 | ${ }_{\text {FACtion }}$ |
| 5 | ctione | Ster |  | S | k | 31\%\% | coss 5 | S0.00 | So. | So. | (incous | cois | soiou s.00 | S000 s000 | ${ }_{\text {chection }}^{\text {PACTITON }}$ |
| 5 |  |  |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\% | S 5137.2004 .462 | so.00 s.00 |  |  | so.00 sooo | so.00 so.00 | so.00 sooo | S0.00 s000 | $\substack{\text { faction } \\ \text { FACTION }}_{\text {fat }}$ |
| 5 | 11-3.VSR-DR-VM | SEL 1 Adel l SR MM DRas - RES - 3Yt |  | \$3,061.26 | k | 31\% | S2, 112,27 | so.00 | 50.00 | \$0.00 | 50.00 | 50.00 | s0.00 | S0000 | faction |
| 5 | ${ }_{1}^{11525.510 .-U N T}$ | SEL SWiTCH.POE.SPORT GO4.PORT POE |  | Stisfo0 | ${ }_{k}^{k}$ | 31\%\% |  | so.00 | (incoun | So.00 | So. | (incoun | S0.00 | ( 50.00 | Spectralogic |
| 5 | ${ }_{\text {I2 }}$ | SEEL |  | Scirse.82 | ${ }_{\text {k }}$ | 31\% |  | S0.00 | so.00 | so.00 |  |  |  |  | ${ }_{\text {FACtion }}^{\text {PaCtion }}$ |
| 5 | 12.1 -AzR-CNCT |  |  | S3,12545 | k | 31\% | \$2,156.56 | \$0.00 | s0.00 | s0.00 | s0.00 | s0.00 | s0.00 | S0.00 | FACtion |
| 5 |  |  |  |  | ${ }_{\text {k }}$ | 31\%\% |  | S000 | so.00 so.oo | so.00 so.00 | ¢ | so. | S000 | S000 s000 | ${ }_{\text {Faction }}^{\text {faction }}$ |
| 5 |  | SEL Cososcomenect Singenoderiber SCLIYR |  | 54,581.1.22 | k | 31\% | \$3,161.46 | S0.00 | s0.00 | 50.00 | 50.00 | s0.00 | s0.00 | S0.00 | faction |
| 5 | 12-1-DRAASGLD |  |  | ${ }^{52396859.93}$ | k | 31\% | \$165.838.29 | 50.00 | s0.00 | s0.00 | s0.00 | so.00 | s0.00 | S0.00 | FACTİN |
| 5 |  |  |  |  | ${ }_{k}^{k}$ | 31\% |  | So.00 | So. | so.00 so.oo | so.00 so.os | so.00 <br> so.oo | So. | S0.00 s0.00 | ${ }_{\text {Fenction }}^{\text {FACtion }}$ |
| 5 | ${ }_{\text {cosem }}$ |  |  |  | k | 31\% | Stilers | S000 | s.000 | S0.00 | s.0.0 s.00 | s.0. | S000 so.00 | S0.00 s.00 | ${ }_{\text {action }}$ |
| 5 |  |  |  | ${ }_{\substack{\text { S }}}^{\text {S341,454.55 }}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\% |  | S0.00 | So. | so.00 so.00 | so.00 so.00 | so.00 so.00 | So.00 | S0.00 s0.00 | $\xrightarrow{\text { FACACTION }}$ FACTION |
| 5 | ${ }^{121-1 . P S . D R}$ | SEL Powestisere RRas 1000 M 50 TB-SCL-1Y |  | \$300, 814.77 | k | 31\% | ${ }_{5213,72,19}$ | S0.00 | s0.00 | s0.00 | 50.00 | so.00 | so.00 | S0000 | faction |
| 5 | ${ }^{12.1-1 . P S . D R . T B ~}$ | SEL 1 Addr TP Powersitere DRas - SCL-1Y |  | ${ }_{5}^{53,32.245}$ | k | 31\% | \$2,28559 | ${ }^{50.00}$ | s0.00 | s0.00 | 50.00 | s0.00 | ${ }^{50.00}$ | S0.00 | ${ }^{\text {FACTITON }}$ |
| 5 |  |  |  | (si.486.36 | ${ }_{\text {k }}^{\text {k }}$ | 31\% | ( | so.00 | So. | so.00 <br> so.oo | so.00 so.os | So. | So.00 | S0.00 so.00 |  |
| 5 5 | (e) |  |  | cocce | k $k$ |  | ( |  |  | (in soiol |  | (in so. |  |  |  |
| 5 | - | SEL 1000wbs M Manaed VeN- SCL - - YYr |  |  | ${ }_{k}^{k}$ | 31\% |  | Scoue | (incois | (incois | (incois | (enco |  | S0000 s000 | $\underset{\substack{\text { FACCITION } \\ \text { FACTON }}}{ }$ |
| 5 | 12-1.VSR-DR.TB | SEL 1 Addil T VSR Dras - SCL- - VY |  | \$1,24.64 | k | 31\% | \$858.11 | S0.00 | s0.00 | s0.00 | s0.00 | \$0.00 | S0.00 | \$0.00 | Faction |
| 5 |  |  |  | S1.259.71 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\% |  | So.00 | so.00 <br> so.00 | so.00 so.00 | so.00 so.00 | S0.00 S28899900 | so.00 50.00 | (e) $\begin{array}{r}50.00 \\ \text { S29899900 }\end{array}$ | ${ }_{\text {F }}^{\text {FACTION }}$ |
| 5 |  | (e) |  |  | ¢ |  |  |  |  | Stiol | (encous | (sise | (incous |  | (e) |
| 5 |  |  |  |  | ${ }_{k}^{\mathrm{k}}$ | ${ }_{31 \%}^{31 \%}$ |  | so.00 s00. | so.00 so.00 | $\xrightarrow{\text { so.00 }}$ S000 | So. |  | S0.00 s00. |  | Pouefldge Ra40 |
| 5 | ${ }^{\text {a }}$ |  |  | \$290760.00 | k | 31\%\% | Sti.5.4.40 | soion | Soiol | S000 | So. | S299999900 | so.00 | Sisesis9900 | Powerebge Resa |
| 5 |  |  |  | ${ }_{\text {S }}^{583,7290.00}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\% |  | S000 s0.00 | somo so.00 | so.00 so.od |  |  | so.00 s000 | cosis |  |
| 5 |  |  |  | ${ }_{\substack{\text { Sce.650.00 } \\ \text { S9,900 }}}$ | k | 31\%\% |  | S0.00 | so.00 | so.00 S00 | so.00 | Scerspe9900 | S0.00 | S298999000 | Powerfdede Ra40 |
| 5 |  |  |  | S9,790.000 | ${ }_{\text {k }}$ | 31\% | ${ }_{\text {S6,75.7.00 }}^{\text {so.00 }}$ | S000 s000 | somo so.00 | somo | (somo |  | so.00 s000 | cosis | Powerfage Ra40 |
| 5 | ${ }_{12229} 528 . \mathrm{CJ12}$ | OpenMenage Integration wit Ms W Windows Admin Center Premium Lienense for Powerfdge, Perpetual | ${ }_{528-\mathrm{Cu1}}$ | \$199.00 | к | 31\% | \$137.31 | 50.00 | S0.00 | S0.00 | S0.00 | \$228,999.00 | 50.00 | \$298,999900 | Powereldge R940 |
| 5 | ${ }^{12229}$.528-CkBV |  | ${ }_{\text {528.CKEV }}^{528}$ | \$18,770.00 | k | 31\% | \$12.537.30 | s0.00 | s0.00 | s0.00 | S0.00 | S229,99900 | s0.00 | \$2998999900 | Powerflde R940 |
| 5 | ${ }_{\text {l }}^{12229.528 .-\mathrm{CCE}}$ |  |  | S 5 S10,690.00 | ${ }_{\text {k }}^{k}$ | 31\%\% | Sti.37.10 | so.00 | So. | So. | (en so.00 | S | s.00 s.00 coin | S298,999.00 S29899900 | Pouerdage Ra40 |
| 5 | ${ }^{12229295828-\mathrm{ckc}}$ |  |  | Sticheos | ${ }_{k}^{\mathrm{k}}$ | 31\%\% |  | Stion | (so. | so.0 sooo |  |  | so.00 sooo | S298,999.00 S2990.00 | - Powerctag Re40 |
| 5 | ${ }^{1222929528 . \mathrm{CKCl}}$ |  | ${ }_{\text {528.CKCL }}$ | S6,260.00 | k | 31\% | S4,39940 | s0.00 | so.00 | s0.00 | s000 | S298999900 | s0.00 | S298,99900 | Powertdge Ra40 |
| 5 |  |  |  | \$2, ${ }_{\text {S }}$ | k | 31\% | S9,867.00 S1,7900 | Ss000 | so. | ¢ | (en | ${ }^{5} 58298999999000000$ | S000 | ¢ | Powerdage Re40 |
| 5 | ${ }^{12229.522-C \mathrm{CTT}}$ |  | 528.CKTT | \$1,310.00 | k | 31\% | 5903.90 | s0.00 | \$0.00 | 50.00 | \$0.00 | \$229,999.00 | s0.00 | \$298,99900 | Poweredage R940 |
| 5 | ${ }^{1222929528 .-\mathrm{CKTV}}$ |  | ${ }_{\text {528.CKTV }}^{\text {52.ctw }}$ | S79000 | k | ${ }^{31 \%}$ | \$455.10 | ${ }_{50.00}$ | s0.00 | 50.00 | so.00 | S2299999.00 | ${ }_{50.00}$ | S298,999000 | Poweredage R940 |
| 5 |  |  |  | S588.00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\%\% | Siso.20 | so.00 | (en so.00 |  | (en so.00 | S | So.00 | S298,999.00 s29899000 | Poweredge Ra40 |
| 5 | ${ }^{12229} 5.528 . \mathrm{CKUC}$ |  | ${ }_{522-\mathrm{ckuc}}^{5}$ | ${ }_{\text {S }}{ }^{\text {s17,570.00 }}$ | k | 31\% |  | S0.00 | s0.00 | s0.00 | so.00 | S229999900 | s0.00 | S298,99900 | Powertdge Ras |
| 5 | ${ }^{122299} 5.528-\mathrm{CMCW}$ |  | $\xrightarrow{\text { 528-C.CMCW }}$ | \$ | k | 31\% | come | S000 | so. | so.os sood | (en | ${ }^{5} 528989999990000000$ | S000 | ¢ | Powerfage Ra40 |
| 5 | ${ }^{12229}$ [528-CMCX |  | $528 . \mathrm{CMCX}$ | \$22,060.00 | k | 31\% | \$15,221.40 | S0.00 | s0.00 | s0.00 | 50.00 | S229999900 | s0.00 | \$2999999900 | Powertage R940 |
| 5 |  |  | ${ }_{\substack{\text { a }}}^{528 .-c a j ~}$ | 59505000 | k $k$ | ${ }_{31 \%}^{31 \%}$ |  | So.00 |  |  |  | sis 5 S29999999000 | So.00 | S2989,99900 s2999900 |  |
| 5 | ${ }^{\text {a }}$ |  | ${ }_{\text {cke }}^{\text {528-cajk }}$ |  | ${ }_{\text {k }}$ | 31\% |  | ( | cois | so.00 so.00 | S0.00 | \$2889999000 |  | come | Power ${ }^{\text {Powerfage }}$ Reasa |
| 5 | ${ }^{1222929528 . c a s l}$ | VMmare vSAN 7 Standarct tor Desskop (100 VM Pack) with 3 YR Lic and S Sub | ${ }_{5}^{528-C a / L}$ | \$12.740.00 | , | 31\% | S88,790.00 | s0.00 | so.00 | so.00 | so.00 | S2299999.00 | s0.00 | S298,99900 | Powereldge R940 |
| 5 |  |  |  | (s37, | k | 31\% |  | Scoio | so. | ( | (en | \$ 5 S2898999990000 | S000 | ¢ | Powerdag Reat |
| 5 | ${ }^{1222929528 . c a s}$ |  |  | S38,55.00 | k | 31\%\% | ( 526.392 .50 | so.00 | So.00 | So.00 | So.00 | S 5 S2899999000 | S0.00 | \$298,99.000 | Powerfdge Rasio |
| 5 |  |  | ${ }_{\substack{\text { 528.caua }}}^{\text {528.cajp }}$ |  | ${ }_{k}^{\mathrm{k}}$ | 31\% |  | S000 | so.00 so.oo | so.00 sooo | ¢ |  | so.00 s000 |  | Powerfldge R40 |
| 5 | ${ }^{122292528 . C O J R}$ |  |  | S17,55000 $\$ 2251000$ | k | 31\% |  | s0.00 | so.00 | S000 | S000 | S299999900 | S0.00 | S298,99900 | Powerflde Resa |
| 5 |  |  | ${ }_{\text {cke }}^{\text {528-CaJJ }}$ | \$ ${ }_{\text {S22,250.00 }}$ | ${ }_{\text {k }}$ | 31\% | ${ }_{\text {cke }}$ | Stoo | so.00 | S0.00 | S0.00 so. | \$259899999000 | S000 s000 | S2989.999000 | Powerefgage Reat |
| 5 | ${ }^{1222929528 . c a s u}$ | VMuare S SAN 7 A daranced for Deskop (10 VM Pack w with 3 YR Lic and S Sub | 522-CaJu | \$2,370.00 | k | 31\% | \$1,635.30 | s0.00 | s0.00 | s0.00 | s0.00 | \$229,999.00 | \$0.00 | \$299,999900 | Powerteder R940 |
| 5 | ${ }^{12229295828-C . J V}$ |  |  | ( 59.52 .5000 | ${ }_{\text {k }}^{k}$ | 31\%\% | ( 56.56 .58 .80 | S0.00 | So.00 | So.00 | So. |  | S0.00 | ¢ | Powerfde Ra40 |
| 5 | ${ }^{12229} 52828-$ caux | VMware SSAN 7 Advanced for Desstop (10 VM Pack) with 5 SR Lic end S Sub | ${ }_{5} 528$-caux | \$3,010.00 | k | 31\% | S22,76.90 | s0.00 | \$0.00 | s0.00 | \$0.00 | S229,999000 | s0.00 | \$229,999900 | Powertige R940 |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\% |  | so.00 | somo so.os | somo | sooo <br> so.00 |  | socou | S298,999.00 s299,99900 | Powerfage Re40 |
|  | 1232.528.C118H | eer 146 U Upgrade, Al ll latorms, Custome Kit | 析 | 89.00 | к | 31\% | S475.41 | s0.00 | s0.00 | S0.00 | 50.00 | \$298,999,00 | \$0.00 | 00 |  |
|  |  | c9 ${ }_{\text {d }}$ | $88 . \mathrm{CIB}$ | \$69900 |  | 31\% | 4775.41 | 30.00 | so.00 | s0.00 | S0.00 | 5298,999 | 50.0 | 298,99 |  |

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline band \& sku \& description \& \[
\begin{gathered}
\text { Model Sub } \\
\text { sku }
\end{gathered}
\] \& \[
\begin{gathered}
\text { EMC L Lst } \\
\text { PRICE USD } \\
\hline
\end{gathered}
\] \& \[
\begin{aligned}
\& \text { CATEGORY } \\
\& \text { CODE }
\end{aligned}
\] \& \[
\begin{array}{|c}
\substack{\text { Masspo ver } \\
\text { Discount } \\
\%} \\
\hline
\end{array}
\] \& NVP LEVEL 1
NET PRICE \& \begin{tabular}{l}
PROSUPPORT \\
PLUS MNT L
\end{tabular} \& \[
\begin{gathered}
\text { PRosuppoot } \\
\text { WMP CREM MNT } \\
L P
\end{gathered}
\] \& OSUPPORT
NH MNT LP \& basic mnt La \& \[
\begin{gathered}
\hline \text { WTY UPG ENH TO } \\
\text { PS WIMC PREM } \\
\text { LP } \\
\hline
\end{gathered}
\] \& \begin{tabular}{l} 
Wry UPG EASIC \\
TOPS ENH LI \\
\hline
\end{tabular} \& Renewal \& THIRD PARTY PRoDuct Partner \\
\hline 5 \&  \&  \&  \&  \& k \& \({ }^{31 \%}\) \&  \& so．00 \& so．00 \& so．0 \& so．00 \& \(\xrightarrow{\text { ST2999999000 }}\) \& s．0．0 \&  \& PonerEga Re40 \\
\hline 5 \&  \&  \&  \& S60，770．00 \& K \& 31\％ \&  \&  \& so．00 \&  \& so．00 \&  \& so．00 \& s． \& Poweredge Re40 \\
\hline 5 \& \({ }^{12232}\) 22－C．CBU \&  \& \({ }_{528 . C H U}\) \& S83，220．00 \& к \& 31\％ \& \＄57，559．80 \& s0．00 \& 50．00 \& s0．00 \& \({ }_{50.00}\) \& \＄22989999000 \& 50．00 \& S2299．99900 \& Powercdese 664 \\
\hline 5 \& 12232 228－C13Y \& VMware SSAN 7 Standard tor Robo 25 VM pack， 5 SR Licensemainenance \& \(528-\mathrm{CBI} \mathrm{Y}\) \& S37，810．00 \& k \& 31\％ \& \＄26，088．90 \& s0．00 \& s0．00 \& S0．00 \& 50.00 \& 5228，999．00 \& 80．00 \& \＄229，999．00 \& ere \\
\hline 5 \& 12322 228－CICC \& VMware SAN 7 Enereprise for Robe 25 VM pack， 3 YR Licensemainenance \& \(528 . \mathrm{CICC}\) \& \＄65，650．00 \& k \& 31\％ \& \＄45．298．50 \& so．00 \& s0．00 \& \＄0．00 \& s0．00 \& \＄298，999．00 \& S0．00 \& \＄298，999．00 \& Sge R640 \\
\hline 5 \& \({ }^{1223232528 . C 2 C D D}\) \&  \&  \& s9，790．00 \& k \& 31\％ \& S6，755．10 \& \({ }_{\text {s0．00 }}\) \& so．00 \& \({ }_{\text {so．00 }}\) \& s0．00 \& S2899999000 \& s000 \& sise9999000 \& Ponerefdege R640 \\
\hline 5 \&  \&  \&  \& S00．00 \& k \& \({ }_{31 \%}^{31 \%}\) \& ¢0．000 \& So．00 \& so．00 \& So． \(\begin{aligned} \& \text { s．00 } \\ \& \text { s．00 }\end{aligned}\) \& 旡50．00 \&  \& so． \(\begin{aligned} \& \text { sooo } \\ \& 50.00\end{aligned}\) \&  \& Powerfage Re40 \\
\hline 5 \& \({ }^{\text {coser }}\) \&  \& \({ }_{\text {cher }}^{\text {528．CKEV }}\) \& \＄ss，17．0．00 \& к \& 31\％ \& \＄12，53，30 \& Scoos \& cois \& Scood \& so．00 \& \＄ 528989.999900000 \&  \& \＄ 5 S2989，99990000 \& Powercae R640 \\
\hline 5 \& \({ }^{12232}\)－528－CKCE \&  \& \({ }^{528 .-\mathrm{CKCE}}\) \& \＄10，690．00 \& к \& 31\％ \& S7，376．10 \& s0．00 \& S0．00 \& s0．00 \& 50.00 \& 5298，999．00 \& \＄50．00 \& S298，999，00 \& Powerldge \(\mathrm{B640}\) \\
\hline 5 \& \({ }^{1223232528 . \mathrm{CKCG}}\) \&  \& \({ }_{\text {528．CKCG }}^{52}\) \& \({ }_{\text {S }}\) S4，600．00 \& k \& 31\％ \& \({ }_{\text {cke }}^{53,174.00}\) \& 50．00 \& so．00 \& s0．00 \& s0．00 \& S2299999000 \& so．00 \& sise9999000 \& Poweredge R640 \\
\hline \[
\begin{aligned}
\& 5 \\
\& 5
\end{aligned}
\] \&  \&  \& \({ }_{\text {528．－KCL }}^{\text {528．CCJ }}\) \& cis \& \({ }_{k}^{k}\) \& － \& （ex \& So．00 \& sooo
so．oo \& Scoue \& 5000
50.00

sen \& ${ }^{5} 5829899999909000000$ \& so．o． \&  \& Poweradege Re40 \\
\hline 5 \& ${ }^{12232}$－ $228-\mathrm{CKCR}$ \&  \& ${ }_{\text {coser }}$ \& Si4，300．00 \& k \& 31\％ \& S9，967．00 \& s0．00 \& s0．00 \& s5000 \& 50.00 \& 5298，999．00 \& S0．00 \& S298，999，00 \& Powerlcige 6 640 \\
\hline 5 \& ${ }^{122323228 .-\mathrm{CKTR}}$ \&  \& ${ }_{\text {528．CKTR }}^{52}$ \& ${ }^{\text {S2 } 2600000}$ \& k \& 31\％ \& \＄1，794．00 \& s0．00 \& s0．00 \& 50．00 \& ${ }^{50.00}$ \& 5238999900 \& s0．00 \& 5229，999，00 \& Powerldge R640 \\
\hline 5 \& ${ }^{122332325828 .- \text { CCTT }}$ \&  \& ${ }_{528 . \mathrm{CKTV}}^{528 . \mathrm{CTT}}$ \& S11．310．00
s70．00 \& k \& 31\％ \&  \& so．00 \& so． \& so．00
s．ood \& s0．00
50.00 \& 约 \&  \&  \& （ce Re40 \\
\hline 5 \& ${ }^{122323252828-\text { ckTW }}$ \&  \&  \& \＄5890．00 \& ${ }_{k}$ \& 31\％ \& （ \& so．00
s．00 \& sooo
so．oo \& so．00
s000 \&  \&  \& so．00
so．oo \&  \& （eowerdge Re40 \\
\hline 5 \& 12232．528－CKTZ \&  \& 528．－KTZ \& \＄220．00 \& к \& 31\％ \& s200．10 \& s0．00 \& s0．00 \& \＄0．00 \& 50.00 \& \＄228，999．00 \& 50．00 \& \＄298，999．00 \& Powerctage 6640 \\
\hline 5 \& 12232．528－CKUC \&  \& $528 . \mathrm{CkUC}$ \& \＄1，570．00 \& k \& 31\％ \& \＄1，083．30 \& \＄0．00 \& s0．00 \& \＄0．00 \& \＄0．00 \& \＄298，999．00 \& s0．00 \& S229，999，00 \& Poweredge R640 \\
\hline 5 \& $12232.528 . \mathrm{CMCV}$ \&  \& 528．CMCV \& \＄17，360．00 \& k \& 31\％ \& \＄11，978．40 \& \＄0．00 \& \＄0．00 \& \＄0．00 \& 50．00 \& \＄299，999．00 \& s0．00 \& S229，999，00 \& Poweredge R640 \\
\hline \& ${ }^{122322} 5288 . \mathrm{CMCW}$ \&  \& ${ }^{528 . C M C W}$ \& \＄12，980．00 \& k \& 31\％ \& S8，956，20 \& s0．00 \& s0．00 \& s0．00 \& 50．00 \& 5229，999．00 \& ${ }^{50.00}$ \& S228，9 \& 40 \\
\hline 5 \& ${ }^{1223232528.528-M C X}$ \&  \& $\xrightarrow{5 \text { S28．MMCX }}$ \&  \& k \& 31\％ \& cisi．21．40 \& So．00 \& so．00 \& （1000 \& （1000 \& 90900 \& 000 \& \& \\
\hline 5 \&  \&  \&  \& \＄30，160．00 \& k \& 31\％ \& S20．81．40 \& S0．00 \& （30．00 \& S000 \& \＄8000 \& \& 00 \& \&  \\
\hline 5 \& 12323 －528－COJK \& VMware SSAN 7 Standard for Desthop（10 VM Pack）with 5 YR Lic and Sub \& ${ }_{528} 528 . \mathrm{CaJk}$ \& \＄1，620．00 \& k \& 31\％ \& \＄1，117．80 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& \＄229，999900 \& s0．00 \& \＄229，999900 \& Powerfdge R640 \\
\hline 5 \& ${ }^{122322828-C a \mu}$ \& VMuare SSAN 7 Sandard for Dosthop（100 VMPack）with 3YR Lic and Sub \& 528．caul \& \＄12，740．00 \& k \& 31\％ \& s8，790．60 \& \＄0．00 \& s0．00 \& \＄0．00 \& 50．00 \& S229，999．00 \& s0．00 \& S229，999，00 \& Poweredge R640 \\
\hline 5 \& 12232．528－COJM \& $\checkmark$ Mware SSAN 7 Adananced for Desktop（100 V M Pack）with 3YR Lic and Sub \& ${ }^{\text {528．CaJM }}$ \& ${ }^{523,740.00}$ \& k \& 31\％ \& \＄11，380．60 \& 50．00 \& \＄0．00 \& \＄0．00 \& \＄0．00 \& \＄298，999．00 \& 50．00 \& \＄298，999，00 \& Poweredge R640 \\

\hline 5 \&  \&  \& ${ }_{\substack{\text { a }}}^{528 . C \mathrm{CaNN}}$ \& （ ${ }_{\substack{\text { S30，100．00 } \\ \text { S8，250．00 }}}$ \& k \& 31\％ \& S20，76900 \& So．00 \& | so．00 |
| :---: |
| s．o． | \& S0．00 \& Scoun \& sis \& （en so．00 \&  \&  \\

\hline 5 \& 12322 228－CaJP \& VMware sSAN 7 Slandard for or desktop（10 VM Pack）with 3 YR Lic and Sub \& ${ }_{528} 528.8$ a，${ }^{\text {a }}$ \& ${ }_{\text {s } 1,280.00}$ \& k \& 31\％ \&  \& s0．00 \& s0．00 \& 50．00 \& s0．00 \& \＄229，999900 \& s0．00 \& \＄229，9999000 \& Powerfdge 6640 \\
\hline 5 \& 12232－528－Casa \& VMware SSAN 7 Enterorises for Desktop（10 W M Pack）wit 5 YR Lic a and Sub \& 528－caja \& \＄3，830．00 \& к \& 31\％ \& \＄2，64270 \& s0．00 \& s0．00 \& S0．00 \& S0．00 \& \＄298，999．00 \& 50．00 \& \＄298，999900 \& Poweredege 6 640 \\
\hline 5 \& ${ }^{122332528 .-C J / R}$ \&  \&  \& \＄17．750．00 \& k \& 31\％ \& \＄12．247．50 \& s0．00 \& so．00 \& s0．00 \& S0．00 \&  \& So． \&  \& Powerfage Re40 \\
\hline 5 \& ${ }^{1223232828-C a s t}$ \&  \& ${ }_{\text {cke }}^{\text {528．COUJ }}$ \& （ \& k \& 31\％ \& （sis．53．90 si．552．50 \& So．00 \& so． \& S0000 \&  \& \＄ \& （in so．00 \&  \& Powerader Re40 \\
\hline 5 \& ${ }^{12322} 5258 . \mathrm{Casu}$ \& VMmare SSAN 7 Advanced tor Dessto（10 VM Pack）with 3 YR Lic and S Sub \& ${ }_{522}{ }^{228 . c a j u}$ \& \＄2，372．00 \& k \& 31\％ \& S1，635．30 \& s0．00 \& ssood \& S0．00 \& S0．00 \& S229，99900 \& s0．00 \& S2299999000 \& Powerdde 8640 \\
\hline 5 \&  \&  \& ${ }_{\text {chen }}^{\text {528．cauv }}$ \& － \& k \& 边 $31 \%$ \& （ \& s0．00 \& （enoio \& S000 \& S000 \& － \& s0．00 \&  \& 析 \\
\hline 5 \&  \&  \& ${ }_{\text {cole }}$ \&  \& k \& 31\％ \& ¢ \& so．00 \& sois \& 000 \& \＄0000 \& 0 \& \＄0．00 \& \& 相 \\
\hline \&  \&  \& ${ }_{5} 528 . \operatorname{cosy}$ \& S16，180．00 \& к \& 31\％ \& S\＄1，16420 \& s0．00 \& so．00 \& O00 \& s000 \& \＄2299999000 \& \％00 \& Sc299．9990000 \& 仿 \\
\hline 5 \& 232－52－CON2 \&  \&  \& \＄1，770．00 \& k \& 31\％ \& S1，221．30 \& s0．00 \& s0．00 \& s0．00 \& ${ }_{50.00}$ \& \＄229，999．00 \& ．00 \& \＄2299，999000 \& R640 \\
\hline 5 \& $122355.528 . \mathrm{ClBH}$ \& IDRAC9 Datacenter 144 Upgrade，Al platoms，Custome Kit \& $528 . \mathrm{ClBH}$ \& 5689.00 \& k \& 31\％ \& 5475.41 \& s0．00 \& 50．00 \& s0．00 \& 50．00 \& \＄229，999．00 \& 50．00 \& S229，999．00 \& Poweledge C6420 \\
\hline 5 \&  \&  \&  \& S689900 \& k \& 31\％ \& （ 5 S775．411 \& So．00 \& So．00 \& （ \& Stion \& （ 5 S298999900 \& So．00 \& cis \& C6420 \\
\hline 5 \&  \&  \&  \& S \& k \& \& （ \& S0．00 \& Soiol \& （ \& （1000 \& （ex \& \& \& C6420 \\
\hline 5 \&  \& \& ${ }_{5}^{522-C 180}$ \& \＄29，760．00 \& \& 31\％ \& S20，5340 \& sooo \& sooo \& sooo \& 000 \& 00 \& 000 \& \& \\
\hline 5 \& $12235.528-\mathrm{CliBU}$ \&  \& ${ }_{528-C 1 B U}$ \& \＄83，420．00 \& k \& 31\％ \& \＄57，559．80 \& s0．00 \& S0．00 \& s0．00 \& 50．00 \& \＄229，999900 \& S0．00 \& \＄229，9999000 \& Powerifdee 66420 \\
\hline 5 \& $122335.528-\mathrm{CBY}$ \& VMware USAN 7 Slandard tor RoBO 25 VM pack，5YY LLiensememainenance \& ${ }^{528-C \mathrm{CBY}}$ \& \＄37，810．00 \& k \& 31\％ \& 526．088．90 \& s0．00 \& s0．00 \& 50．00 \& s0．00 \& \＄229，999．00 \& s0．00 \& \＄298999900 \& PowerEdge C6420 \\
\hline 5 \& $122335.528-\mathrm{ClCC}$ \&  \& ${ }_{5} 528.1 \mathrm{ClCC}$ \& \＄66，6550．00 \& k \& 31\％ \& \＄45，298．50 \& 80．00 \& s0．00 \& 50．00 \& 00 \& \＄2289，99900 \& 00 \& \& （ee C642 \\
\hline 5 \&  \&  \& 为 \&  \& k \& 31\％ \& S．755．10 \& So．00 \& So．00 \& （ \& 000 \& 00 \& \& \& C6420 \\
\hline 5 \& ${ }^{122355528 . c}$ \& Memen \&  \& S199000 \& k \& 31\％ \& ${ }^{50.31}$ \& so．00 \& sois \& 000 \& so．00 \& \＄2089，999000 \& so．00 \&  \& C6420 \\
\hline 5 \& 12235．522－CKBV \&  \& ${ }_{528 . \mathrm{CKBV}}^{538}$ \& \＄18，177．00 \& k \& 31\％ \& \＄12，537．30 \& 50．00 \& s0．00 \& 50．00 \& 50．00 \& \＄229，999．00 \& 50．00 \& \＄229，999900 \& Powerefge C66420 \\
\hline 5 \& $122355.528 . \mathrm{CKCE}$ \& VMware CCenter Sever 7 Standard tor Sophere 7 （Per I Statace）．， 1 Year Lic and Sub \& 522．－KKE \& \＄10．690．00 \& k \& 31\％ \& 57，376．10 \& s0．00 \& 50．00 \& s0．00 \& 50．00 \& \＄229，999．00 \& 50.00 \& S229，999．00 \& Poweledge C6420 \\
\hline 5 \& ${ }^{1223535.528 .-\mathrm{Ccc}}$ \&  \&  \& S4，60．00 \& k \& 31\％ \& S3，774．00 \& 50．00 \& ${ }_{\text {S000 }}$ \& 50．00 \& S0．00 \&  \& S0．00 \&  \& Edge C6420 \\
\hline 5 \&  \&  \& ${ }_{\text {cke }}^{\text {528－CKCJ }}$ \&  \& k \& 31\％ \& （ 5 S2，04．500 \& so．00
sooo \& so．00
so．oo \& s000
s．00 \& so．00 \& ¢ \& so．00
so．oo \&  \& Powerdge C6420 \\
\hline 5 \& $12235.528-\mathrm{CKCR}$ \&  \& ${ }_{528 .-\mathrm{CKCR}}$ \& \＄14，300．00 \& k \& 31\％ \& 59，867．00 \& s0．00 \& s0．00 \& s0．00 \& ${ }_{50.00}$ \& \＄229，999，00 \& 50．00 \& S298，999．00 \&  \\
\hline 5 \& 2355 52－．CKTR \&  \& \& \＄2，60．00 \& k \& 31\％ \& \＄1，794．00 \& so．00 \& S0．00 \& 00 \& 50.00 \& \＄298，999．00 \& s0．00 \& \＄298，999．00 \& Cilde C6420 \\
\hline 5 \& ${ }^{122355528 .-\mathrm{CKTT}}$ \&  \& ${ }_{\text {cter }}^{528 . \mathrm{CKTT}}$ \& ST1．30．00 \& k \& 31\％\％ \& S903．90 \& S0．00 \& so．00 \& S0．00 \& so．00 \&  \& ${ }_{\text {socos }}$ \& ${ }_{\text {coser }} 529899990000$ \& werefdec C6420 \\
\hline 5 \& ${ }_{1}^{12233555828-\text {－CKTV }}$ \&  \&  \& Stisgo．00 \& k \& 31\％ \& （sta．10 \& So．00 \& so．00
so．oo \& S0．00 \& Scoun \& sis \& （en so．00 \&  \&  \\
\hline 5 \& ${ }^{122355} 528$－CKTZ \&  \& ${ }_{520 . C \mathrm{CKz}}$ \& S220000 \& k \& \& \＄2200．10 \& s0．00 \& so．00 \& s50．00 \& so．00 \& \＄22899999000 \& so．00 \& \& Powerfge C6420 \\
\hline 5 \& ${ }^{12235} 5288-\mathrm{Ckuc}$ \&  \& $528 . \mathrm{Ckuc}$ \& \＄1，577．00 \& k \& 31\％ \& ${ }_{\text {S11083．30 }}$ \& ${ }_{\text {s0．00 }}$ \& so．00 \& ${ }_{\text {s0．00 }}$ \& s0．00 \& \＄2989999000 \& s000 \& S2989999000 \& Fedee C6420 \\
\hline 5 \&  \&  \&  \&  \& k \& 退31\％\％ \&  \& S000 \& sooo
sooo \& S0．00 \& so．00 \& sis 5 S298999999000 \&  \& \＄3299999900 \& ${ }^{\text {Powifldge }}$ C6420 \\
\hline 5 \& 边 \&  \& ${ }_{522-C M C X}$ \& S22，06000 \& k \& \& S15．22．40 \& S0．00 \& S0．00 \& S0．00 \& so．00 \& ${ }_{\text {cosem }}$ \& 5．00 \& \& \\
\hline 5 \& 12235．528－C0al \& VMware sSAN 7 Slandard for Desktop（10 VM Pack）with Yr Lic and Sub \& 528 －Cas \& \＄950．00 \& k \& 31\％ \& S655．50 \& 50．00 \& so．00 \& S0．00 \& 50.00 \& \＄298，999．00 \& S0．00 \& \＄298，999900 \& Poweridge C6430 \\
\hline 5 \& $122335.528-\mathrm{CaJJ}$ \&  \& 528. CauJ \& \＄30，160．00 \& k \& 31\％ \& \＄20．810．40 \& s0．00 \& s0．00 \& \＄0．00 \& s0．00 \& \＄2289，99900 \& 50．00 \& s298999，00 \& merEdae C6420 \\
\hline 5 \& ${ }^{12235355828 . C O J J K}$ \& Male \& ${ }_{528}^{528 . C O J K}$ \& \＄1，620．00 \& k \& 31\％ \& \＄1，17．80 \& S0．00 \& so．00 \& S0．00 \& 000 \& 退298999900 \& \％ \& \& C6420 \\
\hline 5 \&  \&  \&  \& （s23，70．000 \& ${ }_{k}$ \& 31\％ \&  \& so．00 \& sois \&  \& 退 50.000 \& （tase \& s．000
sooo \& （09900 \&  \\
\hline 5 \& 12235．528－COAN \& VMware SAN 7 Enererisise for oeskstop（100 MM Pack）with 3 L Lic end Sub \& ${ }_{528-C a j n}$ \& \＄33，100．00 \& k \& 31\％ \& S20，769．00 \& s0．00 \& s0．00 \& s0．00 \& 50．00 \& \＄298，999．00 \& 50．00 \& S229，999900 \& Powericde C C6420 \\
\hline 5 \& 12235．528．Caso \& VMware vSAN 7 Enerepisis for Deskop（100 UM Pack）wilh 5 SR Lic and Sub \& 528．cajo \& \＄38，250．00 \& к \& 31\％ \& \＄26，392．50 \& so．00 \& s0．00 \& so．00 \& s0．00 \& ร298，999．00 \& s0．00 \& \＄298，999．00 \& Poweredge C6420 \\
\hline 5 \& ${ }^{122355} 528$－Cajp \& vare USAN 7 Sandarad for Destop（10 MM Pack）with 3YR LLic and Sub \& 528．CQup \& \＄1，280．00 \& K \& ${ }^{31 \%}$ \& 588320 \& s0．00 \& s0．00 \& 50．00 \& ${ }_{50.00}$ \& 5289，999．00 \& s0．00 \& 5229，999，00 \& Verfdge C6420 \\
\hline 5 \&  \&  \&  \& （ $\begin{gathered}\text { s3．830．00 } \\ \text { si7 75000 }\end{gathered}$ \& k \& 31\％\％ \&  \& 边 \& Soiol \& 边 \& so．00
50.00 \& ¢ 58289899999090000 \& s．000
so．00 \& \＄2989999000 \& ${ }^{\text {Pawerfage }}$ C6420 \\
\hline 5 \& 12235．528－C0， \&  \& ${ }_{52}{ }^{\text {52．cals }}$ \& \＄22，510．00 \& к \& 31\％ \& S \＄15，531．90 \& s0．00 \& so．00 \& S0．00 \& s0．00 \& \＄229，999．000 \& so．00 \& S229，999900 \& ${ }^{\text {Powefefde C C } 420}$ \\
\hline 5 \& 2335．528．CaJt \& ware SSAN 7 Enterpisis for desskop（10 UM Pack）with YRR Lic and Sub \& 528．COJT \& \＄22．250．00 \& к \& 31\％ \& \＄1，552．50 \& s0．00 \& s0．00 \& so．00 \& 50.00 \& \＄298，999．00 \& s0．00 \& S298 \& 420 \\
\hline 5 \& 2335．52－．casu \&  \& 522－CaJu \& \＄2，370．00 \& k \& 31\％ \& \＄1，63，30 \& so．00 \& S0．00 \& s0．00 \& S0．00 \& \＄298，999，00 \& S0．00 \& \＄298，999．00 \&  \\
\hline 5 \& ${ }^{122353528 .-C . J J V}$ \&  \&  \& \＄95．52．00 \& k \& 31\％ \& S6，588．80 \& ${ }_{\text {s．00 }}$ \& so．00 \& ${ }_{\text {soso }}$ \& s0．00 \&  \& S0．00 \& ${ }_{\text {cosem }}^{52989999000}$ \& Powefeldee 66420 \\
\hline 5 \&  \&  \&  \& ¢ \& k \& 31\％ \& Stiols 52.076 .900 \& So．00 \& sois \& So． \& s000
50.00 \&  \& （ens so．00 \&  \& ${ }^{\text {Peonerdge }}$ C6420 \\
\hline 5 \& ${ }^{12235} 5228 . \mathrm{CaNY}$ \& VMuare SSAN 7 Standard for Desktop（100 M P Pack）with 5 YR LLic and Sub \& ${ }_{5228-c a v y}$ \& \＄16，188000 \& k \& 31\％ \& \＄11，164，20 \& s0．00 \& so．00 \& s0．00 \& S0．00 \& S2999999000 \& s0．00 \& S229，999000 \& Powerldge C6420 \\
\hline \&  \& 隹 \& ${ }_{\substack{\text { a }}}^{\text {528－Cas2 }}$ \&  \& \& \& \& ¢ \& So． \& （ \& \＄ 50.000 \&  \& \＄ \&  \& \\
\hline 5 \& $12238.528-$ Clibl \& iDRAC9 Datacenerer 146 \& ${ }_{\text {528－C18 }} 5$ \& s689．00 \& к \& 31\％ \& \＄475．41 \& s0．00 \& 50．00 \& s0．00 \& 50.00 \& \＄229，999，00 \& 50．00 \& \＄229，999900 \& Powerfige R 740xd \\
\hline 5 \& 2338 52－．C18M \& ware SSAN 7 Adanced for ROBO， 25 VM pack， 3 YR Licensemminenanace \& 528．CIBM \& \＄47，590．00 \& к \& 31\％ \& 532，837．10 \& so．00 \& so．00 \& S0．00 \& s0．00 \& 5298，999．00 \& s0．00 \& S298，999．00 \&  \\
\hline 5 \& 12388．528－C18P \&  \& ${ }_{5}^{528-C \text { CliPP }}$ \& S60．477．00 \& k \& 31\％ \& \＄41，724．30 \& 50．00 \& s0．00 \& s0．00 \& S0．00 \& \＄2298999．00 \& S0．00 \& S2299999000 \&  \\

\hline 5 \&  \&  \&  \& （s893420．00 \& k \& 31\％ \&  \& soion \& sois \& sso．00 \& sis．00 \& \＄8289899990000 \& | sooo |
| :--- |
| sooo | \& ${ }_{\text {cosem }}^{52989999999090}$ \&  \\

\hline 5 \& 38528． \& mare SSAN 7 Standarat for ROBO 25 VM pack， 5 SR L Leenseme Maitenance \& $528-\mathrm{CliBY}$ \& \＄37，810 \& к \& 31\％ \& 526.088 \& S0．00 \& S0．00 \& 50．00 \& 50.00 \& \＄229，999．00 \& 000 \& 5298，999．00 \& xd \\
\hline 5 \& （1238．528－C110C \&  \& ${ }_{5}^{528 . C I C C}$ \& \＄66，6550．00 \& k \& 31\％ \& S44，298 \& s0．00 \& s0．00 \& 80．00 \& s0．00 \& \＄229，999，00 \& 5.00 \& 5229，99900 \& \\
\hline 5 \&  \& aremer \&  \& S9，79000 \& k \& 31\％ \& S6，755．10 \& So．00 \& s0．00 \& \＄0．00 \& s0．00 \& S2299999000 \& S0．00 \& S229，999．0 \& \\
\hline 5 \& ${ }_{12388} 123828 . \mathrm{CJI2}$ \&  \&  \& Stigeo \& k \& 31\％ \& ${ }_{\text {S13731 }} 51$ \& so．00 \& so．00 \& soco \& sio．${ }_{\text {soo }}$ \&  \& （incois \&  \& Vercdee \\
\hline 5 \& \&  \& 88．CkBV \& ．00 \& k \& 31\％ \& \＄12．537．30 \& 00 \& 00 \& 00 \& 00 \& 00 \& 000 \& \& \\
\hline 5 \& \& eveneer Senerer 7 Standard for S Sonerer 7（Per Instance），1 Year Lic and Sub \& \& \＄10，690．00 \& k \& 31\％ \& 5，376．10 \& 00 \& 00 \& 50．00 \& s0．00 \& \& 00 \& \& \\
\hline 5 \&  \& Sele \&  \&  \& k \& 31\％ \&  \& sois \& （ $\begin{aligned} & \text { s．0．00 } \\ & \text { s0．00 }\end{aligned}$ \& （is．00 \&  \& \& \& ${ }_{\text {s2929 }}^{529}$ \& ，vert \\
\hline \& \&  \& ${ }_{528 . \mathrm{CKL}}$ \& S6，260．00 \& к \& 31\％ \& \＄4，319，40 \& s0．00 \& S0．00 \& s0．00 \& ${ }_{50.00}$ \& \＄229，999．00 \& 50．00 \& 298，998 \& Powerfdge R 740xd \\
\hline
\end{tabular}

| Band | sku | description |
| :---: | :---: | :---: |
| 5 | 12238.528-CKCR |  |
| 5 | 12238.528-CKTR |  |
| 5 |  |  |
| 5 | $12238.528-\mathrm{CkTW}$ |  |
| 5 | $12238.528-\mathrm{CKTz}$ |  |
| 5 | 12238.528-CKUC |  |
| 5 | ${ }^{1223385858 .-\mathrm{CMCV}}$ | vas |
| $\begin{aligned} & 5 \\ & 5 \end{aligned}$ |  | Pus |
| $\begin{aligned} & 5 \\ & 5 \end{aligned}$ | ${ }_{\text {a }}^{\text {a }}$ | Ind |
| 5 | ${ }^{\text {a }}$ |  |
| 5 | 12238.528-C0JK | VMware SSAN 7 Slandard for |
| 5 | 12238.528-C0J | ware SSAN 7 Standard for Desktop ( 100 V M Pack) with 3 YR Lic and Sub |
| 5 | 12238.528.CaJM | USAN 7 Adanced for Desktop (100 M M Pack wilh 3RR Lic |
| 5 | $122388.528-\mathrm{CaN}$ | VSAN 7 Eneperisis for Deskko (100 MM Pack wilh 3 YR L |
| 5 | ${ }^{12238} \mathbf{5 2 8 2 8 . C . 0 J O}$ |  |
|  | ${ }^{12238-528 .-C a J P}$ |  |
| 5 5 |  |  |
| 5 | 12238-528-C0Js | VMware vSAN 7 Enereprise for Desskop (100 M M Pack) with 1rR Lic and Sub |
| 5 | ${ }^{12238385828 . C . C J T}$ |  |
| 5 | ${ }^{12233885828 . c-c a j u}$ |  |
| 5 | ${ }^{12238}$ |  |
|  | 12238.528-COJX | VMware $\operatorname{SSAN} 7$ Advanced for Desktop (10 VM Pack with 5 YR Lic and sub |
| $\begin{aligned} & 5 \\ & 5 \\ & 5 \end{aligned}$ | ${ }^{12238385828 . C O U Y}$ | VMware vSAN Standard for Destho (100 V P Pack) with 5 YR Lic and Sub |
|  | ${ }^{\text {coser }}$ |  |
| 5 | 12248-528-C.C11 | IDRAC9 Dalicenerer 146 |
|  |  |  |
| $\begin{aligned} & 5 \\ & 5 \end{aligned}$ |  |  |
| 5 | $12248.528-\mathrm{ClBU}$ | VMware SAN 7 Enererisise of ROBBO 25 V M pack, 5 SR Licensemmintenance |
| 5 |  |  |
| 5 | ${ }_{\text {cosem }}$ |  |
| ${ }_{5}^{5}$ | ${ }_{12248 \text {-528-CJIX }}$ | OpenManage Integraiom with MS Windows Admin Center Premium License of or Poun |
| 5 |  |  |
|  | ${ }_{1}^{12248885828-\mathrm{CKCC}}$ |  |
| 5 | 12488 -528-CKCG |  |
| 5 | $12248.528 . \mathrm{CKCJ}$ |  |
| 5 |  |  |
|  | $12248.528 . \mathrm{CK}$ |  |
| 5 | $122488.528-$ CKTT | SUSE Manager Lifeccile Manaement, 1-2 Sockelet or $1-2$ |
| $\begin{aligned} & 5 \\ & 5 \end{aligned}$ | ${ }^{1224848.5828-\text { ckTV }}$ |  |
| 5 | ${ }^{12248}$ 528.-CKTZ |  |
| 5 |  |  |
|  | 12248.528-CMCW |  |
| 5 | ${ }^{12248}$-528-CMCX |  |
| 5 | ${ }^{122488.528-C O A 1}$ |  |
| 5 |  |  |
| 5 | $12248.528-\mathrm{CaN}$ | MMware SSAN 7 Standard for Deskhoo (100 M M Pack) with 3YR Lic a and Sub |
|  | ${ }^{1224848}$ [528-C.COMM |  |
| 5 | ${ }^{\text {a }}$ |  |
|  | 12248 528-CaJP | Vmware SSAN 7 Slandard to Desktop (10 YM Pack with 3 YR Lic and Sub |
| 5 | ${ }^{122488.528-C a j a}$ |  |
|  | 12248 52-Ca/s |  |
| 5 | 12248.528-CaJT | VMmare s SAN 7 Enterpisistoro Desklop (10 VM Pack) with 1 YR Lic and Sub |
|  | ${ }^{122484885828-C a j u v}$ |  |
| 5 | 12248.528-Casw | VMware SSAN 7 Enererpise for ofeskop ( 10 V M Pack) with 3YR LLic and Sub |
|  | 12248.528.CaJX |  |
|  |  |  |
| 5 |  | IDRACS Datacenter 146 Upgrade, Al platoms, Customer Kit |
|  |  |  |
|  | ${ }^{12270} 528.8$-181 |  |
|  | ${ }^{122771.528 . C 18 H}$ |  |
| 5 |  |  |
| 5 | ${ }^{12273.5282-C \mid 181}$ | - $\mathrm{DRAC9} 9$ Datacenter 146 |
|  |  |  |
| 5 | ${ }^{12285}$ |  |
|  | $12285.528 . \mathrm{ClBQ}$ |  |
|  | ${ }^{12285} 5.528 . \mathrm{ClCOU}$ |  |
|  |  |  |
|  | 12285.528 .1100 | Were SAAN 7 Eneverise, 1 CPU (max 32 coress CPU sockelt), TYR Licensema |
| 5 | ${ }^{122855} 5.528-\mathrm{CKBV}$ |  |
| 5 | ${ }^{1228585528 .-\mathrm{CCE}}$ |  |
|  | ${ }^{\text {che }}$ |  |
| 5 | ${ }^{122855.528-\mathrm{CKLL}}$ |  |
| 5 5 |  |  |
| 5 | ${ }^{122855525 .-\mathrm{CMCW}}$ |  |
| 5 | ${ }^{\text {a }}$ | VMwaze s SAN 7 |
| 5 | $12285.528 . \mathrm{CaJJ}$ | VMware s SAN 7 A dranced for Deskto ( (100 UM Pack) with Sr Lic and Sub |
| 5 | ${ }^{122855} 5$ 528-COMJ |  |
|  |  |  |

$\qquad$

| No | sku | DEsCRIPTION | Model Sub sku | $\underset{\substack{\text { EMC LIST } \\ \text { PRICE USD }}}{ }$ | CATEGORY CODE | $\begin{array}{\|c} \substack{\text { Naspo vp } \\ \text { Discount } \\ \%} \end{array}$ | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W／MC PREM MNT LP | PROSUPPORT ENH MNT LP | basic mnt Lp |  | wTy Upg basic TOPS ENH LP | RENEWAL | THIRP PARTY PRODUCT PARTN |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 | ${ }^{122855.528-C O / N \mathrm{~N}}$ |  | $\xrightarrow{\text { 528．CONJ }}$ |  | k | 31\％\％ |  | so．0 | so．00 | s，000 | ${ }^{\text {s．000 }}$ | S229，99900 | s．00 | ${ }^{\text {S229，999，00 }}$ | OEM Pewerfdge er70 XL |  |
| 5 | ${ }^{122855} 528.8 \mathrm{couj}$ |  |  | ¢ | k | ${ }_{31 \%}^{31 \%}$ | cois | somo | so．00 | so．00 | Somo | 约 | s．0．00 |  | Weidge R $740 \times \mathrm{x}$ |  |
| 5 | 12285．523－Caja | UMware SSAN 7 Enerprise for Desktop（10 V M Pack）wit 5 YR Lic and Sub | 528－CaJa | \＄3，330．00 | k | 31\％ | \＄2．64270 | S0．00 | s0．00 | s0．00 | ${ }^{50.00}$ |  | S0．00 | \＄229，999900 | OEMP Pwereflge R $740 \times$ XL |  |
| 5 | 12285．528－CaJR | VMware vSAN 7 Adaraced for Desktop（100 M M Pack）with YR Lic and Sub | 528．CaJR | \＄17，750．00 | k | 31\％ | \＄12，24．50 | s0．00 | S0．00 | S0．00 | \＄0．00 | \＄229，999．00 | S0．00 | \＄229，999，00 | OEM Powerefge R 740 XL |  |
| 5 | 12285 528－Cajs | VMware vSAN 7 Enerpisis for Desklop（100 VM Pack with 1YR Lic and Sub | 522．cajs | \＄22．510．00 | k | 31\％ | \＄15，531．90 | S0．00 | s0．00 | 50．00 | 50.00 | 5229，999．00 | s0．00 | \＄229，999900 | OEM Poweredge R $740 \times \mathrm{XL}$ |  |
| 5 | ${ }^{1228555828 . C O J T}$ | VMware SSAN 7 Enereprise for Dosktop（10 U M Pack）with YR Lic and Sub | ${ }^{528 .- \text { CoJT }}$ | \＄2，25000 | k | 31\％ | \＄1，552．50 | s0．00 | s0．00 | s0．00 | 50．00 | \＄229，999000 | s0．00 | S229，999．00 | OEM Powerdge R740 XL |  |
| 5 | ${ }^{122855555828 . c a j u}$ |  | ${ }_{\text {s28．cauv }}$ | \＄2，37000 | k | ${ }^{31 \%}$ | ${ }_{\text {S }} 51.653 .30$ | so．00 | so．00 | s0．00 | 50．00 | S229，999．00 | 50．00 | \＄299，999．00 | OEM Poweredge R740 XL |  |
| 5 | ${ }^{12285555828 . c a i d}$ | （en | ${ }_{\substack{\text { a }}}^{5828 . \text { coavj }}$ |  | k | 边 $31 \%$ | （ | So．00 | Soiol | （en so．00 | （ention |  | so．00 so．00 |  | OMP |  |
| 5 |  | （tarem | ${ }^{522}$ | ${ }_{5} 53.010 .000$ | ${ }^{\text {k }}$ | 31\％ | S207．500 | S000 | S0．00 | S000 | S000 |  |  |  | OEM owerefde R R740 XL |  |
| 5 | 12285 528．Cayr |  | ${ }_{5} 528 . \operatorname{cosy}$ | \＄16，180．00 | k | 31\％ | S1116420 | sooo | sooo | S000 | S000 | 9090 |  |  |  |  |
| 5 |  |  | ${ }_{528 . \mathrm{CaN2}}$ | \＄1，770．00 | k | 31\％ | s1，221．30 | s0．00 | S0．00 | 50．00 | 50.00 | \＄229，999．00 | 50.00 | \＄2299．999，00 | M Powerfege R $740 \times 1$ |  |
|  | ${ }_{12238} 528 .-\mathrm{Cl\mid 1} /$ |  |  | S68900 | k | 31\％ | ${ }_{\text {S47541 }}$ | sooo | sooo | s000 | O | 99900 |  |  | OEM Powercde |  |
| 5 | $122366_{52-\mathrm{ClIB}}$ |  | $528 . \mathrm{CCBM}$ | 547，59000 | k | 31\％ | 532，837．10 | 50．00 | s0．00 | 50.00 | 50.00 | ${ }^{5298999990}$ | S0．00 |  |  |  |
| 5 | E52．CIIPP | USAN 7 Adanced for ROBO， 25 WM pack， 5 SR Licensem Mainenance | ${ }^{52-\mathrm{ClBP}}$ | 0．470．00 | k | 31\％ | 541，724．3 | s0．00 | s0．00 | s0．00 | s0．00 | 00 |  |  | M Powefedge R740xx XL |  |
| 5 | ${ }^{122886.582 .-C 180}$ |  |  | ${ }_{\text {S }}^{\text {S29，760．00 }}$ | k | 31\％ | S20．54．400 | so．0 | so．00 | so．00 | 50．00 | S2299999000 |  | 9900 | Poweveldge R740xd XL |  |
| 5 | 12286．528－CIBU |  |  | S83，420．00 | k | 31\％ | S57，59．80 | so．00 | so．00 | so．00 | S0．00 | Sisemag．00 | 000 | Sisemp9900 | M Powefldge R740x $\times$ XL |  |
| 5 | ${ }^{122868.528 . C I B Y}$ |  |  | S37．810．00 | k | 31\％ |  | S0．00 | so．00 | （ | （ | （529．999．00 | ${ }_{\text {S }}^{50.00}$ | ${ }_{\text {cosem }}^{5299999900000}$ |  |  |
| 5 | $122865^{528 . C 1 C 0}$ |  | ${ }_{523-\mathrm{ClCD}}$ | ¢9，${ }_{\text {cospo．00 }}$ | k | 31\％ |  | so． | so．00 | so．00 so． | S000 so．00 |  | so．00 |  |  |  |
| 5 | 12286 528．CKBV |  | $528 . \mathrm{CkBV}$ | \＄18，170．00 | k | 31\％ | \＄12，53730 | so．00 | s000 | sooo | s000 | \＄2289，999000 | s0．00 | 99900 | MPowerEGge R R740xx $X$ L |  |
| 5 | 6．528－CKCE |  | 528．CKCE | \＄10．690．00 | k | 31\％ | 76．10 | S0．00 | s0．00 | 50.00 | 50.00 | \＄229，999．00 | 50．00 |  | R740x XL |  |
| 5 | $12286.528 . \mathrm{CKCG}$ |  | 528 －CkcG | S4，600．00 | k | 31\％ | ร3，174．00 | 50．00 | S0．00 | 50.00 | 50.00 | \＄229，999．00 | S．00 | \＄229，999．00 | ge R740xx X |  |
| 5 | ${ }^{122886.528 .-\mathrm{CcJ}}$ |  | ${ }^{522 .-\mathrm{CKCJ}}$ | S3，55000 | k | 31\％ | S2，104．50 | s0．00 | s0．00 | s0．00 | S0．00 | ${ }^{52299999900}$ | 50．00 | ${ }^{52989999900}$ | gee R74axd XL |  |
|  | ${ }^{122868.528 .-\mathrm{CCL}}$ |  |  | S6，280．00 | k | 31\％\％ | S4， | 50．00 | so．00 | so．00 | S0．00 |  | S0．00 | ${ }_{\text {cosem }}^{52999999.00}$ | Eage R740x XLL |  |
| 5 |  |  |  | （14．300．00 | k | 31\％ | S99．677．00 |  | S000 | （ | （en | come | （ention | cisis |  |  |
| 5 | $122866^{\text {528－CMCW }}$ |  | ${ }_{5} 522 . \mathrm{CMCW}$ | \＄12，80000 | k | 31\％ | s8．956．20 | s0．00 | so．00 | s0．00 | 50．00 | \＄2299．999．00 | 5．00 | \＄2299，999．00 | OEM Powerfdge R740xx x $^{\text {L }}$ |  |
| 5 | 12286． 528. CMCX |  | $528 .-\mathrm{CMCX}$ | \＄22，060．00 | k | 31\％ | \＄15，221．40 | 50．00 | s0．00 | 50．00 | 50．00 | \＄229，999．00 | S．00 |  | Powerefge R740xd XL |  |
| 5 | ${ }^{122868528 . C O J I}$ | ware SANT 7 Standard for Desktop（10 MM Pack）with Y YR Lic and Sub | $528 . \mathrm{CaN}$ | S950．00 | k | 31\％ | S655．50 | 5．00 | s0．00 | s0．00 | 5，00 | \＄299999900 | 5．00 | 0 | x |  |
| 5 | ${ }^{122886} 5288 . \mathrm{Ca}$ | ware SAN 7 Adaranced for Desktop（100 vM Pack）with Sr L Lic and Sub | 528. caju | ${ }^{\text {S23，160．00 }}$ | k | 31\％ | 520，810．40 | 50．00 | s0．00 | s0．00 | S0．00 | \＄2299999000 | s0．00 | S299999900 | Ege R 740xx XL |  |
| 5 |  |  | ${ }_{\substack{\text { a }}}^{528 . \mathrm{Cajk}}$ | \＄ | k | 31\％\％ | S1，17．80 si，70．60 | S0．00 | so．00 sooo | S0．00 | Stion | come | 50．00 | S2299999000 | OEM Poweredede R74xx XL |  |
| 5 | ${ }^{122886528 . c a j M}$ | WMware sSAN 7 Advanceed or or Deskstop（100 VM Pack） | ${ }_{\text {cker }}$ | \＄23，740．00 | k | 31\％ | \＄11，380．60 | s000 | 50．00 | s0．00 | s0．00 | \＄2299．999000 | so．00 |  | OEM Powerfdge R740xx $\times$ x |  |
|  | 12286．528－Ca，N | （er | 528．CO．JN | \＄30，100．00 | k | 31\％ | \＄20，769．00 | s0．00 | s0．00 | s0．00 | s0．00 | \＄229，999．00 | s0．00 | \＄298，999．00 | Mowerefdge R740xx XL |  |
| 5 5 |  |  |  | （ | k | 31\％ | （ | Soco | so．00 | so．00 so．00 | soou <br> so．00 |  | so．00 so．00 | cosis | OEM Powerfade R R740x X X |  |
| 5 | ${ }^{122868528 . c a j a ~}$ |  |  | S58，30．00 | k | 31\％ | S2．64270 | so．00 | s0．00 | s0．00 | s0．00 | \＄2299，999．00 | so．00 | S2299．9999000 | ${ }^{1}$ |  |
| 5 | 12286 528．COJR |  | 528－CaJR | \＄17，750．00 |  | 31\％ | \＄12．24．50 | s0．00 | s0．00 | S0．00 | 50．00 | \＄229，999．00 | s0．00 | 52999999000 | OEM Powerefde R P740xd X $\times$ L |  |
| 5 | $122865^{\text {528．CONs }}$ | Ware SSAN 7 Enererrise for oesthoo（100 MM Pack）with 1VR Lic and Sub | ${ }_{528}{ }^{28 . c a s}$ | \＄22．510．00 | k | 31\％ | \＄15，531．90 | s000 | s0．00 | s0．00 | s0．00 | \＄2289，999000 | s0．00 | \＄2299，999000 | 40xd X X |  |
| 5 | 12286.528. Сa，${ }^{\text {a }}$ |  | 528－CaJt | \＄2．250．00 | k | 31\％ | 2．50 | 5．00 | s0．00 | s0．00 | 5.00 | 5298，999．00 | 50．00 |  | OEM Powerefdee R740xd XL |  |
|  | 12286．528．caju | （ere SSAN 7 Adanced for Deskop（10 VM Pack）with 3YR Lic and Sub | 528．cauv | \＄2，370．00 |  | 31\％ | 5.30 | s0．00 | s0．00 | s0．00 |  | \＄229，999．00 | s0．00 |  | OEM Powerefde R740xd XL |  |
| 5 5 | ${ }^{12286865828 . c a i v y}$ |  | ${ }_{\substack{\text { a }}}^{528 . \operatorname{cosavy}}$ |  | k | 31\％ |  | sso．00 | cois so．00 | so．00 so．00 | so．00 so．00 |  | （ens | cisis | OEM Pouefedere R P40xX XL |  |
| 5 | ${ }^{122868528-c o u x}$ | （e） | ${ }_{522-C 01 x}$ | \＄3，010．00 | k | 31\％ | \＄2．076．90 | so．00 | s0．00 | s0．00 | 50．00 | \＄5299，999．00 | s0．00 | S2298．9999000 | ${ }^{1}$ |  |
|  | 12286 528．COUY | Wvare SSAN 7 Standard for desktop（100 M M Pack）with 5 SR Lic and Sub | 528．CaJr | \＄16，180．00 |  | 31\％ |  | S0．00 | s0．00 | s0．00 | 50．00 | \＄228，999．00 | s0．00 | S2299999900 | velEde R P700x XL |  |
| 5 | ${ }^{122886.528-C a j z}$ | VMware s SAN 7 Adarneed for Desktop（10 VM Pack）with 1 YR Lic and Sub | $528 . \mathrm{Cajz}$ | \＄1，770．00 | k | 31\％ | \＄1，221．30 | so．00 | s0．00 | 50.00 | 50.00 | \＄229，999000 | s0．00 | \＄229，999，00 | OEM Powerefde Rer40xd XL |  |
|  |  |  | ${ }^{528 . C 189}$ | S689000 |  | 31\％ | ${ }^{59755.41}$ | 50．00 | s0．00 | 50．00 | 50．00 | 5298999900 |  |  | 40x $\mathrm{L}^{2}$ |  |
| 5 | ${ }^{12287}$ |  | 520．180 |  |  |  | S42，72430 | S0．00 |  | s．000 |  | 5203999000 | S000 | 000 |  |  |
| 5 | 12287 |  | ${ }_{522} 52.1180$ | \＄29，760．00 | k | 31\％ | s20，534．40 | so．00 | so．00 | so．00 | 50．00 | \＄2299，999000 | so．00 | S2299．999000 | OEMP Powetefage R640 XL |  |
| 5 | 12287.528 .18 COU |  | $528 . \mathrm{CIBU}$ | S83，420．00 |  | 31\％ | 557，599．80 | so．00 | s0．00 | s0．00 | s0．00 | \＄229，999．00 | s0．00 | \＄299，999．00 | OEM Powefedge 8640 XL |  |
| 5 | $12287.528 . \mathrm{CBYY}$ | ware vSAN 7 Standard for ROBOO 25 VM pack， 5 YR LicenseMM Mintenance | $5^{52-\mathrm{ClBY}}$ | \＄37，810．00 | k | 31\％ | \＄26，088．90 | so．00 | s0．00 | s0．00 | 50．00 | \＄229，999．00 | s0．00 | S298，999．00 | Poweefldge R640 XL |  |
| 5 | ${ }^{12287}$［528．CICC |  | ${ }_{5}^{528-C 1 C C O}$ | 8.00 | k | 31\％ | 9．50 | 50．00 | S0．00 | S0．00 | 50．00 | \＄2989999．00 | 50．00 |  | R640 XL |  |
| 5 | ${ }^{12287}$（228－CKBV |  |  | Sis， | k | 31\％\％ | Stirs．10 | So．00 | Soiol | S000 | 边 50.00 | （20） | （ ${ }_{\text {so．00 }}$ | （e9e9000 | Re64 XL |  |
| 5 | 12287 5－52．CKCE |  | $528 .-\mathrm{CKCE}$ | \＄10，690．00 | k | 31\％ | s7，376．10 | so．00 | s0．00 | S0．00 | 50．00 | \＄229，999．00 | S0．00 | \＄299，999．00 | OEM Poweefedge R640 XL |  |
| 5 | $12287.528-\mathrm{CKCG}$ | wware Cenener Senere 7 Foundation for SSpheres up to to h hosts Per instance） 3 Year Lic and Sub | $528 .-\mathrm{CcG}$ | S4，60．00 |  | 31\％ | 53，174．00 | so．00 | S0．00 | 50．00 | 50.00 | 5298，999．00 | S0．00 | \＄298，999．00 | OEm Poweredage R640 XL |  |
| 5 | $12287.528-\mathrm{CKCJ}$ |  | $528 .-\mathrm{CKCJ}$ | 53，050．00 |  | 31\％ | \＄2，104．50 | s0．00 | 30．00 | S0．00 | 50．00 | 5229，999．00 | S0．00 | \＄299，999．00 | R660 XL |  |
| 5 | ${ }^{12287}$ |  | $528 . \mathrm{CkCL}$ | S6，280．00 | k | 31\％ | S4，319，40 | ${ }^{50.00}$ | 30．00 | s0．00 | s0．00 | \＄298，999，00 | s0．00 | 5298，999．00 | M Poweredge R640 XL |  |
| 5 | ${ }^{12287}$ 5288－CKCR |  | $\xrightarrow{528 . \mathrm{CKCR}}$ | 514，30000 |  | 31\％\％ | S99，877．00 | s0．00 | S000 | S000 |  | 58299999000 | S0．00 |  |  |  |
| 5 | ${ }^{12287}$（228－CMCW |  |  | S12，80．00 | k | 31\％ | ¢ 58.956 .20 | S0．00 | so．00 | so．00 so． |  |  | so．00 | sisers．999000 | OEM Powerefoge Re6a XL |  |
| 5 | 12287 528－CMCX |  | ${ }_{528 .- \text { CMCX }}$ | \＄22，060．00 |  | 31\％ | \＄15，221．40 | S0．00 | s0．00 | s0．00 | 50.00 | \＄229，999．00 | S0．00 | \＄298，999．00 | m Poweridge R640 xL |  |
| 5 | 12287－528－Ca， | ware v SAN 7 Standard for Deskop（10 VM Pack）with 1YR Lic and Sub | 528－Ca， | S950．00 | k | 31\％ | S655．50 | so．00 | s0．00 | 50．00 | 50．00 | \＄229，999．00 | s0．00 | \＄299，999．00 | MPowefdge R640 XL |  |
| 5 | ${ }^{12287}$［288－CaJJ | ware v SAN 7 Aduranced for Desktop（100 VM Pack）with 5 YR Lic and Sub | 528. caju | ${ }^{\text {S30，160．00 }}$ | k | 31\％ | \＄20．810．40 | ${ }_{50.00}$ | s0．00 | ${ }_{\text {so．00 }}$ | ${ }^{50000}$ | \＄2299999900 | 50000 | \＄2999999900 | M Powerldge R640 XL |  |
| 5 | ${ }_{\text {l }}$ |  |  | ¢ | k | 31\％ |  |  | so．00 | （en | （en $\begin{aligned} & \text { so．00 } \\ & \text { so．}\end{aligned}$ | cis | so．00 so．00 | cis |  |  |
| 5 | ${ }^{12287}$［528－CaJM | VMmare SAN 7 A Adanceed for Desktop（100 V Pack）with 3 YR Lic and S Sub | $528 . \mathrm{coum}$ | \＄23，740．00 | k | 31\％ | \＄16，380．00 | s0．00 | s0．00 | s0．00 | s0．00 | S229，99900 | s0．00 | S299999900 | OEM Poweredge R $640 \times$ XL |  |
| 5 | ${ }^{122287}$［528－CONN |  |  | （s38，25000000 |  |  |  | soco | so．00 |  |  |  |  |  | Mowerage eranx |  |
| 5 | $12287-523-\mathrm{Cajp}$ |  | ${ }_{528 .-\mathrm{Caj}}$ | \＄1，280．00 | k | 31\％ |  | s0．00 | s0．00 | 50．00 | 50．00 | \＄229，999，00 | 50．00 | S229，999900 | OEM Powerfede Re $640 \times$ XL |  |
| 5 | 12287－528－Caja | VMware vSAN 7 Enterpise for Desktop（10 VM Pack w with 5 YR Lic and Sub | 528．caua | \＄3，83，00 | k | 31\％ | S2．64270 | so．00 | s0．00 | s0．00 | 50．00 | \＄229，999．00 | s0．00 | \＄299，999．00 | M Powerldge R640 XL |  |
| 5 | $12287.528-C a J R$ | were SSAN 7 Adanced for Desktop（100 YM Pack）with YRR Lic and Sub | 528．COJR | \＄117，750．00 |  | 31\％ | \＄12，247．50 | s0．00 | s0．00 | s0．00 | s0．00 | \＄229，999．00 | s0．00 | 5299，999，00 | OEM Poweredge R640 XL |  |
| 5 5 | ${ }_{1}^{122877}$［528－COUJ | VMware vaN 7 Enerperisis for Deskop（100 MM Pack wih Mr Lic and Sub |  | ¢ | k | 31\％ | ${ }_{\substack{\text { S15，531．90 } \\ \text { s1，55250 }}}^{\text {S2020 }}$ | So．00 | so．00 <br> so．oo | so．00 so．00 | Somo | cis | so．00 so．od |  | OEM Powerader Re40 XL |  |
| 5 | 12287 528．CaJu | ware $\$ SAN 7 Advaneed for desktop（10 V M Pack）with 3 YR Lic and Sub & 528．casu & \＄2，370．00 & k & 31\％ & \＄1．635．30 & 50．00 & so．00 & s0．00 & 50．00 & \＄229，999．00 & s0．00 & \＄2299999900 & PPowefedge R640 XL \\ \hline 5 & $122877^{528-C 0.4}$ | （eare SAN 7 Standard for Desthop（100 VMPack）with YRR Lic and Sub | ${ }^{528 . C O J N}$ | S99，52．00 | k | 31\％ | S6，66．80 | s0．00 | s0．00 | 50.00 | 5.00 | \＄229，999．00 | 50.00 | 999．00 | 8640 XL |
| 5 | ${ }^{122877.528-C a J W}$ | wware SSAN 7 Enerepise for Dosktop（10 V M Pack）with 3 YR Lic and Sub | ${ }^{\text {528．Casw }}$ | 53，010．00 | k | 31\％ | \＄2．78．90 | s0．00 | s0．00 | 50．00 | 50．00 | 5229，999．00 | s0．00 | \＄299，999，00 | Edge R640 XL |  |
| 5 | ${ }^{12287-528-C a J X}$ | ware SANV Aduanced for desktop（10 VM Pack）with 5r Licic and Sub | ${ }^{528-c a j x}$ | 53，010．00 |  | 31\％\％ | S2．276．90 | ${ }^{50.00}$ | S0．00 | 50．00 | ${ }_{50.00}$ | 52399999900 | ${ }^{50.00}$ | S2299999900 | Edge R640 XL |  |
| 5 |  |  |  | Si6，180．00 | k | 31\％\％ |  | S000 | 退 50.000 | so．00 so．00 |  |  | （ens | cois | Mpowerdge R640 ${ }^{\text {at }}$ |  |
| 5 | ${ }^{123331.528 . C 18 H}$ |  | ${ }_{5}^{528 . C 18 H}$ | \＄69900 | k | 31\％ | \＄475．41 | s000 | s0．00 | s0．00 | s000 | S229，99900 | s0．00 | S299999900 | Powerefde Me 640 |  |
| 5 | ${ }^{12331.528-C 1 B M}$ |  | ${ }_{\text {coser }}$ | S47，590．00 | k | 31\％ | S32．837．10 | S000 | so．00 | s0．00 |  |  |  |  |  |  |
| 5 | 12331－52－．CIIP |  | 528.18 CP | \＄60．477．00 | k | 31\％ | \＄41，724．30 | so．00 | s0．00 | 50．00 | 50．00 | \＄298，999．00 | 50．00 | S298，999．00 | Powerefde M640 |  |
| 5 | ${ }^{12331.528 .-C 180}$ | Ware USAN 7 Standard tor R RBO 25 S M pack，3YR Licensemmantenance |  | \＄29，760．00 | k | 31\％ | \＄20，54．400 | so．00 | so．00 | s000 | s0．00 | 5229，999．00 | s0．00 | 5298，999，00 | redae M640 |  |
| 5 | 隹 |  | ${ }^{528 . C O B}$ | 3857220．00 |  | \％ | 537，50．80 | S0．00 | s0．00 | S0．00 | ${ }^{3} 5000$ | \＄239999900 | 50.00 |  |  |  |
|  | （12331528－C．CCC） |  | ${ }_{\text {cosem }}$ | （ 537.810 .0000 |  | 31\％ |  | s0．00 | S0．00 | S000 | S000 | S5299999000 | S000 | Scersen |  |  |
| 5 | ${ }^{12331-523-11 c 0}$ |  | ${ }_{\text {coser }}$ | s9，79．00 | k | 31\％ | Stich | S0．00 | so．00 | so．00 | so．00 | \＄ 523999999900000 | so．00 | Siseme999000 | Poweridge M640 |  |
| 5 | 12331－528－CJX | MMange Integraion with Ms Windows Admin Cenere Premium License for Poweredge | ${ }_{528-C J 1 X}$ | s0．00 | k | 31\％ | 50．00 | so．00 | s0．00 | s0．00 | 50．00 | \＄229，999．00 | s0．00 | 8，999．00 |  |  |
| 5 | 12331－528－CJ12 | Manage entegraion with Ms Windows Admin Center P Pemium License for Poweredge，Perpetual | ${ }_{5}^{528.012}$ | \＄199000 | k | 31\％ | \＄137313 | s0．00 | S0．00 | 50.00 | 50．00 | \＄229，999，00 | S0．00 | \＄298，999．00 |  |  |
| 5 |  |  |  | （180，70．000 | k | － | （12．57．30 | So．00 | （incois so．00 | so．00 so．00 |  |  |  | cisis | （eomerdege Mes\％ |  |
|  | 31 528－CKCG |  | － Cc ¢ | 0．00 |  | 31\％ | S3，174．00 | ．00 | 500 | S00 | 000 | \＄298，999．00 | O00 | \＄2298．999，00 |  |  |
|  | 12231－528－CKCJ | Pe |  |  |  | 31\％ | 4．50 | 500 | so．00 | s0．00 | s0．00 |  | 00 |  |  |  |
|  | 311．522－CkCL |  | 2－CKCL | 5，260．00 |  | 31\％ | 319.40 | 50．00 | 50.00 | s0．00 | 50.00 | 00 | 5.00 | 0 |  |  |
|  |  |  | ${ }_{\substack{\text { a }}}^{\text {528－CKCR }}$ |  | k | 31\％\％ | S9，867．00 S1，74．00 | （incoue | so．oo | soiou |  | （ | so．00 so．00 |  |  |  |
|  | 1215 |  | 8．CKTT | \＄1，310．00 |  | 31\％ | 5903.9 | S0．00 | s0．00 | s0．00 | 50．00 | ${ }_{5298999}$ | s0．00 | S229，99 |  |  |


| BAND | sku | description |  | EMC LIST PRICE USD | CATEGORY CODE | $\begin{array}{\|c} \substack{\text { Naspo vp } \\ \text { Discount } \\ \%} \\ \hline \end{array}$ | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | osupport NH MNT LP | Basic mnt L | $\begin{gathered} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{gathered}$ | wry upg esic <br> Tops ENH LP LP | Renewal | THRD PaRTY Proouct part |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{5}^{5}$ |  | SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 | $\underset{\substack{528 . \mathrm{CKTV} \\ 582 \mathrm{CKTW}}}{ }$ | Sispo.00 | ${ }_{\text {k }}$ | $\xrightarrow{31 \%}$ |  | so.00 so.00 | $\xrightarrow[\substack{\text { so.00 } \\ \text { so.00 }}]{ }$ |  | ssood |  | $\xrightarrow{50.00}$ so.00 | ${ }_{\substack{\text { S }}}^{529999999000}$ | Proverge Me40 |
| 5 | ${ }^{12331}$ |  | ${ }_{\text {chen }}^{\text {528-CKW }}$ | S588000 | ${ }_{k}$ | ${ }_{31 \%}^{31 \%}$ |  | ssoon | cois | ssoom | S000 | sis 5 S29899999900 | S0000 | cois |  |
| 5 | $12331.528 . \mathrm{CKUC}$ |  | ${ }_{528-\mathrm{CKUC}}$ | \$1.570.00 | к | 31\% | \$1,083,30 | 50.00 | 50.00 | s0.00 | 50.00 |  | s0.00 | 99900 |  |
| 5 | $12331.528-\mathrm{CMCV}$ |  | $528 .-\mathrm{CMCV}$ | \$17,360.00 | k | 31\% | \$11,978.40 | 50.00 | S0.00 | S0.00 | \$0.00 | 999.00 | s0.00 | 999.00 | ge M 640 |
| 5 | $12331.528 . \mathrm{CMCW}$ |  | $588 . \mathrm{CMCW}$ | \$12,980.00 | k | 31\% | s8,956.20 | \$0.00 | 50.00 | \$0.00 | \$0.00 | 5229,999.00 | 50.00 | \$229,999900 | erdige M640 |
| 5 | ${ }^{123331.528 . C M C X}$ | VMuare USAN 7 Snererise Plus, 1 CPP (max 32 coreses CPY Sockele), STR, License and Sup | ${ }_{\text {528.CMCX }}$ | ${ }_{\text {S22000.00 }}$ | k | 31\% | \$15,261.400 | ${ }_{\text {s0.00 }}$ | so.00 | s0.00 | ${ }_{\text {so.0 }}$ | S2299999000 | so.00 | S2999999000 | Edge M640 |
| 5 | ${ }^{12333} \cdot \underline{528-C a O}$ |  | ${ }_{528}^{528 . c a u l}$ | \$959.00 | k | 31\%\% | S655.50 | S0.00 | so.00 | so.00 | S0.00 | 99900 | S0.00 | 99900 | em |
| 5 5 | ${ }_{1}^{12331}$ |  |  | ${ }_{\substack{\text { S }}}^{\text {S30,160.000 }}$ si,62000 | k | 31\% |  | so.00 s00. | so.00 <br> s.00 | so.00 s00. | S0.00 s000 |  | so.00 s000 |  | (ex |
| 5 | 12331.528-Cas | VMware SSAN 7 Standard for Desktop (100 W M Pack) with 3 YR Lic a and Sub | 522-caul | \$12,740.00 | к | 31\% | s8,790.60 | s0.00 | S0.00 | 50.00 | s0.00 | 5298,999.00 | s0.00 | \$298,999.00 | Powertcdee M640 |
| 5 | ${ }^{12331.528 . C a j M}$ |  | ${ }_{528}$ 52.caum | \$23,740.00 | k | 31\% | \$16,380.00 | s0.00 | S0.00 | S0.00 | s000 | S2299999000 | s0.00 | S229,999000 | Powerefde Ms 640 |
| 5 | ${ }^{12331-528-C a / N}$ |  | $528 . \mathrm{Coun}$ | \$30,100.00 | k | 31\% | s20,769.00 | s0.00 | s0.00 | s0.00 | \$0.00 | S229,99900 | s0.00 | S229,99900 | Powerefde M640 |
| 5 | ${ }^{1233151528 . c a j o}$ |  |  | S38,250.00 | k | 31\% | ${ }^{526,392.50}$ | \$0.00 | s0.00 | s0.00 | \$0.00 | S229,99900 | s0.00 | S229,99900 | Poweredge M640 |
| 5 | ${ }^{12331.528 . C . C a j p}$ |  |  | ( $\begin{aligned} & 51,280.00 \\ & 58383000\end{aligned}$ | k | ${ }_{31 \%}^{31 \%}$ | ¢88320 | So.00 | Socou |  | ( | sis 5 S29999999000 | So. | S 5 S29999999000 | Pouerede Mes |
| 5 5 | ${ }_{1}^{12331.5288-60 . a J R}$ |  |  | ${ }_{\text {sin }}^{\text {si,7350.00 }}$ | k | 31\% | S12.24.50 | so.00 s000 | so.00 s.00 | so.00 s.00 | S0.00 s000 |  | S0000 |  | Powerfdege M640 |
| 5 | ${ }^{12331-528-C a s s}$ | VMware $\leq$ SAN 7 Enereprise for Desskop (100 M M Pack) with 1YR Lic and Sub | ${ }_{528} 5$ | \$22,510.00 | k | 31\% | \$15,531.90 | S0.00 | S0.00 | s0.00 | \$0.00 | \$229,999900 | s0.00 | \$229,999,00 | Poweredide M 640 |
| 5 | ${ }^{12331-528-C a s t}$ | VMmare s SAN 7 Enteraisis tor Desskop (10 VM Pack) with 1YR Lic and Sub | ${ }_{5} 528$. cajt | \$2,250.00 | k | 31\% | \$1,552.50 | S0.00 | s0.00 | S0.00 | \$0.00 | S229,999000 | s0.00 | S229,999000 | Poweridge M 640 |
| 5 | ${ }^{12331-528 . c a j u ~}$ |  | 522 -cauv | \$22370.00 | k | 31\% | \$1.653.30 | s0.00 | s0.00 | s0.00 | S0.00 | S229,999000 | s0.00 | S229,999000 | Powerefde M M 40 |
| 5 | 12331-528.cauv | VMware s SAN 7 Saradard for Desthop (100 VMP Pack) with 1YR Lic and Sub | ${ }^{\text {522.cavV }}$ | S99520.00 | k | 31\% | ${ }^{56,568.80}$ | 50.00 | 50.00 | 50.00 | ${ }^{50.00}$ | \$298999900 | 50.00 | S229,99900 | Powerefdge M640 |
| 5 |  |  | ${ }_{\substack{\text { a }}}^{\text {528-Coaw }}$ | S33,010.00 s3,01000 | k | 31\%\% | S20,76.90 S207.90 | so.00 soon | S000 <br> so.os | S0.00 s.00 | S0.00 sooo | ¢ | S0.00 |  | Powerfdege Ma40 |
| 5 | ${ }^{12331.1528-c a s y}$ |  | ${ }_{52 \text {-c-asy }}$ | \$16,180.00 | k | 31\% |  | S0.00 | s0.00 | 5500 | ${ }_{\text {cosen }}$ | 52989999900 | S0.00 | 52299,999000 | Powertage M640 |
| 5 | ${ }^{12331.528-C a r z}$ | VMware SSAN 7 Adranced for oesktop (10 VM Pack) with 1 YR Lic and S Sub | ${ }_{5} 52$-carz | S1,770.00 | k | 31\% | S1,221.30 | s0.00 | so.00 | s0.00 | \$0.00 | \$2299999900 | s0.00 | S229,999,00 | Powereldge M640 |
| 5 | ${ }^{123388.528 . C 118 H}$ | IDRACS Dalacenerer 146 Upgrade, Al platuoms, Custome Kit | ${ }_{5}^{528 . C 18 H}$ | \$689.00 | k | 31\% | S475.41 | s0.00 | s0.00 | s0.00 | s0.00 | S229,999000 | so.00 | S229,999.00 | Poweldide Cc 640 |
| 5 |  |  |  | S46759.00 | k | $31 \%$ $31 \%$ |  | So.00 | Soco | Ss.o. | ( | sis 5 S2999999900 | S0.00 | sis |  |
| 5 | ${ }_{\text {coser }}$ |  |  | S60,77.000 | k | 31\% |  | Stion | ( | (en | S0.00 s.00 | ¢ | S0.00 soo | ¢ |  |
| 5 |  |  |  | S29,760.00 | ${ }^{\mathrm{k}}$ | 31\% | S20.5340 | S0.00 | S000 | S000 | S0.00 | S299999900 | s0.00 | S299999900 | Poweldge Fccio |
| 5 | ${ }_{1}^{12338885828 . C \text { ciliey }}$ |  |  |  | k | 31\% |  | So.00 | So.00 <br> s.00 | so.00 s.00 | Ss.00 | sis 5 S2989999990000 | So.00 | sis 5 S299999999000 | Powerade F C640 |
|  | ${ }^{123388.528-11 C C}$ |  | ${ }_{5}^{528-110 C}$ | S65,650.00 | k | 31\% | ¢ 545.29 .850 .50 | S000 | (en | (en | Ss000 | \$ 52989.99990000 | S000 | ¢ 5 S299,9999000 | ${ }^{\text {Pa }}$ |
| 5 | $12338.528 . \mathrm{ClCD}$ |  | $528 .-1 \mathrm{CCD}$ | S9,790.00 | k | 31\% | s6,755.10 | \$0.00 | s0.00 | s0.00 | \$0.00 | \$229,999.00 | \$0.00 | \$229,99900 | Powelfdge F6640 |
|  | ${ }^{12338} 5828 . \mathrm{CuIJ}$ | OoenMmanage mitegration with Ms Windows Admin Center Premium License for PowelEdge, Evaluation | ${ }_{\text {che }}^{528 . C \mathrm{Cux}}$ | ${ }^{50.00}$ | k | 31\%\% | ${ }^{\text {so.00 }}$ | ${ }_{50.00}$ | so.00 | so.00 | s0.00 | 5299999900 |  |  | 40 |
|  |  |  |  | ${ }_{\text {S }}^{\text {S } 1817900000000}$ | k | 31\%\% | ${ }_{\text {S1253730 }}^{\text {S127.31 }}$ | So.00 | cois | Soiol | ( | 90900 | (ta00 | 过 | 540 |
| 5 |  |  | ${ }_{\substack{\text { S }}}^{\text {528.C.CKCE }}$ | Sivic, | k | 31\% | (si2.5730 | S0000 | so.00 s00. | $\xrightarrow{\text { so.00 }}$ | S0000 |  | sooo s000 |  |  |
| 5 | 12338.528-CKcG |  | $528 . \mathrm{CkcG}$ | S4,600.00 | k | 31\% | \$3,17,00 | so.00 | s0.00 | \$0.00 | \$0.00 | \$298,999.00 | s0.00 | \$298,999.00 | Powerdage F6640 |
| 5 | $12338.528 . \mathrm{CKCJ}$ |  | $522 .-\mathrm{CKCJ}$ | S3,050.00 | k | 31\% | \$2,104.50 | \$0.00 | s0.00 | s0.00 | \$0.00 | \$229,999000 | \$0.00 | S229,999.00 | Poweredge F6640 |
| 5 | ${ }_{1}^{12338885828-\mathrm{CKCR}}$ |  |  | S6,26000 S14,30.00 | k | 31\%\% |  | So.00 | So.00 s.00 | so.00 s.00 | S0.00 | sis 5 S2999999990000 | So.00 | sis 5 S299999999000 | Poweldage Fcicio |
|  |  |  | ${ }_{\text {528.CKTR }}$ | \$22600.00 | k | 31\%\% | S1,794.00 | so.00 | S0.00 | S0.00 | \$0.00 | S2299999000 | \$0.00 | S229,999000 | Powerdde $\mathrm{FG640}$ |
| 5 | ${ }_{1}^{12338885828.58 \mathrm{CKTV}}$ |  | ${ }_{\text {528.CKTV }}^{528 . \mathrm{CkTT}}$ | Stisino.00 | k | 31\% |  | So.00 | so.00 <br> s.00 | $\xrightarrow[\substack{\text { so.00 } \\ \text { s.00 }}]{ }$ | so.00 sooo | sis | So. |  |  |
| 5 | ${ }^{123338.523-C K T W}$ |  | ${ }_{5} 528 . \mathrm{CkTW}$ | \$580.00 | k | 31\% | S400.20 | s0.00 | s5000 | so.00 | s0.00 | 5298,999900 | so.00 | \$2298,999,00 | Powerfdge ec6a |
|  | ${ }^{12338.528 .-C K T Z}$ |  | 522.CKTz | \$220.00 | k | 31\% | s200.10 | \$0.00 | s0.00 | s0.00 | \$0.00 | 5298999900 | s0.00 | S229,999.00 | Poweredge F6640 |
| 5 | ${ }^{123388.528-C M U C}$ |  | ${ }^{\text {528-CKuC }}$ | ${ }^{\text {S1,570.00 }}$ | k | 31\% | s1,083.30 | \$0.00 | s0.00 | 50.00 | \$0.00 | 5299899900 | soon |  | Veredge Fc640 |
| 5 | ${ }_{1}^{12338885828 .-\mathrm{CMCV}}$ |  |  | \$ $\begin{aligned} & \text { \$17,360.00 } \\ & \text { S12.880.00 }\end{aligned}$ | k | 31\% | ( | so.00 | so.00 <br> s.00 | so.00 s.00 | s.00 s.ood | S298,999,00 S29999000 | So.00 |  |  |
| 5 | 123338.523 -CMCX |  | ${ }_{528-C M C X}$ | S22,060.00 | k | 31\% | \$15,221.40 | s0.00 | s0.00 | s0.00 | 50.00 | \$229,999900 | s0.00 | S229,999900 | Powerfdge ec6a |
| 5 | 12338.528-Ca, | MMware SSAN 7 Slandard for Deskto (10 VM Pack) with Yr Lic and Sub | 528 caul | \$950.00 | k | 31\% | \$655.50 | s0.00 | S0.00 | S0.00 | \$0.00 | \$229,999,00 | \$0.00 | \$229,999.00 | Poweridge eccha |
| 5 | ${ }_{1}^{12338885828 .-6 . a j J ~}$ |  |  | ( 530.180 .00 | k | ${ }_{3}^{31 \% \%}$ |  | s.00 s.00 | So.00 | So.00 | S0.00 S000 | cis 5 S2999999000 | S0.00 |  | Poweredege Fchaio |
| 5 | ${ }^{123388.528-60.0)}$ | VMware s SAN 7 Slandard |  | S12.74.000 | k | 31\%\% | S1,17.80 s8,70.60 | so.00 sooo | so.00 s.00 | so.00 s.00 | S0.00 s000 | S298,999.00 529899900 | Scoue | S2298999,00 S29999900 |  |
| 5 | ${ }^{123388528-C a j M}$ |  | ${ }_{5} 528$-caum | \$23,740.00 | k | 31\% | \$16,380.00 | s0.00 | so.00 | S0.00 | \$0.00 | S2299999000 | s0.00 | S229,999000 | Powerdde Fc 640 |
| 5 |  |  |  | (s38,250.00 | k | 31\% | ${ }_{\substack{\text { S }}}^{\text {S20,769900 }}$ | so.00 s000 | so.00 s.00 | so.00 s00. | S000 s000 | S298,999.00 S299.99900 | s0000 s000 | S298,999.00 S298,99900 | Powercdage FC640 |
| 5 | 12338.528-CaJP | VMware SSAN 7 Standard for Destho (10 VM Pack) with 3 YR Lic and S Sub | 528-cajp | S1,280.00 | k | 31\% | 588320 | s0.00 | S0.00 | S0.00 | \$0.00 | \$229,999,00 | s0.00 | \$229,999,00 | Powerfdege F6640 |
| 5 | 12338.528-Caja | VMware SSAN 7 Enterpisis tor Desskop (10 VM Pack) with 5 YR Lic and Sub | 528-caja | 53,830.00 | k | 31\% | \$2,64270 | s0.00 | s0.00 | \$0.00 | \$0.00 | \$229,999,00 | so.00 | \$229,999.00 | Poweredge F F6640 |
|  |  |  |  | S17,55.00 $\$ 2251000$ | к | 31\%\% | ( | S0.00 | Sosem | Somo | ( | come | So. |  | Poweredege F C640 |
| 5 | ${ }^{123388}$ |  |  | ${ }_{\substack{\text { S2 }}}^{525250.0000}$ | k | 31\% | ( | Scooo |  | (en | S000 sooo | ¢ | Scood |  | Powercdee fric |
| 5 | ${ }^{123388} 5258 . \mathrm{Caju}$ |  | ${ }_{\text {528-cauv }}$ | \$22370.00 | k | 31\% | \$1.653.30 | \$0.00 | s0.00 | s0.00 | S0.00 | S229,99900 | so.00 | S229,99900 | Powelfdge Fc640 |
| 5 | ${ }_{1}^{123388}$ |  |  | ¢ 5 S9,520.000 | k | 31\% | S6,568.80 S2.76.90 | S000 s000 | so.00 s.00 | $\xrightarrow{\text { so.00 }}$ s000 | S0.00 s000 | cis | so.00 s000 | sis | ${ }^{\text {Powerdage }} \mathrm{F}$ F640 |
|  | ${ }^{123388.523-c a n x}$ |  | ${ }_{5} 52$-c.adx | \$3,010.00 | к | 31\% | \$2,076.90 | s0.00 | s0.00 | s0.00 | s0.00 | \$2299,999000 | s000 |  | 隹 |
| 5 | ${ }^{123388.528-C a y y}$ | VMuxer SSAN S Sandard for Desktop (100 M P Pack) with 5 YR Lic and Sub | 528.caur | \$16,180.00 |  | 31\% | \$11,64,20 | s0.00 | s0.00 | S0.00 | \$0.00 | S229,999000 | s0.00 | \$229,999900 | Poweredge F C640 |
|  | ${ }^{12338-528 . C O J 2}$ | VMmare vSAN 7 Adaranced for Dosktop (10 VM Pack) with 1 YR Lic and Sub | ${ }_{528 . C O / 2}$ | \$1,770.00 | k | 31\%\% | S1,221.30 | ${ }^{50.00}$ | s0.00 | 50.00 | ${ }^{50.00}$ |  | ${ }^{50.00}$ | 5299999900 | Powerefdge Fc640 |
| 5 | ${ }_{1}^{12345}$ | VMwera |  |  | k | 31\%\% |  | so.00 sooo | S000 <br> s.00 | so.00 s.00 | s.00 <br> 50.00 |  | so.00 sooo | Sters | Powedge M640 VrTX |
| 5 | $12345.523-1808$ | VMware SAN 7 Standard for ROBO 25 VM pack, 3 YR Licensemanitenance | ${ }_{5} 528.81808$ | \$29,760.00 | k | 31\% | \$52,534.40 | s0.00 | s0.00 | S0.00 | s0.00 | 5298,999,00 | s0.00 | \$229,999900 | Powerfage M640 VRTX |
| 5 | ${ }^{12395} 5$ 528.CIIBU | UMware $\triangle$ SAN 7 Enererise for ROBO 25 VM pack, 5 SR L Licensemmintenance | $528 . \mathrm{CIBU}$ | \$88,420.00 | k | 31\% | \$57,59.90 | s0.00 | 50.00 | \$0.00 | \$0.00 | \$229,999000 | s0.00 | \$229,999900 | Poweredge M640 VrTX |
| 5 |  |  |  | 537.810 .00 $\$ 6565000$ | k | 31\%\% | S20.088.90 | so.00 | So.00 | So.00 | S0.00 | sis 5 S299999900 | so.00 sooo | S 5 S298999900 | Powelde Meat vrTx |
| 5 |  |  |  |  | k | 31\%\% |  | So.00 |  |  | ( |  | So. | sis 5 S299999990000 | Powerdde M M M V VRTX |
| 5 | ${ }^{\text {che }}$ |  |  | 59,900.00 | k | 31\% | S6, 50.00 | Ss000 | so.00 | ¢ | Ss000 | ¢ 5299999999000 | S000 | Sis 5 S299,9999000 | Powercge Msto vitx |
| 5 | ${ }^{123245.528 . C . C 12}$ | OenenManage Integration with Ms Windows Admin Cenere Premium License for PowerEdge, Pereetual | ${ }^{528 . C .112}$ | ${ }^{\text {S199900 }}$ | k | 31\% | ${ }_{\text {S137.3. }}^{\text {S }}$ | \$0.00 | S0.00 | s0.00 | \$0.00 | S229,999000 | s0.00 | S229,999000 | Powerdge M64 VrTX |
|  | ${ }^{1234555828-\text { CKCE }}$ |  | ${ }_{\substack{\text { S }}}^{\substack{\text { 528.C.CKCE }}}$ | Sile, | ${ }_{k}$ | ${ }^{31 \%}$ |  | Scood | so. | ¢ | Scoot | ¢ |  |  |  |
| 5 | 12345-528-CKCG |  | $528 .-\mathrm{CcG}$ | S4,600.00 | k | 31\% | \$3,17.00 | s0.00 | S0.00 | s0.00 | \$0.00 | \$229,999,00 | s0.00 | \$229,999,00 | Powerfdge M440 VRTX |
| 5 | $12345.528 . \mathrm{CKCJ}$ |  | ${ }^{522-\mathrm{CKCJ}}$ | 53.050.00 | k | 31\% | \$2,104.50 | S0.00 | S0.00 | 50.00 | \$0.00 | 5299899900 | \$0.00 | S229,99900 | Poweefdge M640 VrTX |
| 5 | ${ }_{1}^{1234545828 .-\mathrm{CCCL}}$ |  |  | S6, $\begin{gathered}\text { S6,260.00 } \\ \text { S14,300.00 }\end{gathered}$ | k | 31\% |  | so.00 so.00 | S0.00 <br> s.00 | S0.00 s.00 | so.00 <br> 50.00 |  | so.00 s00. |  | Powerdde M M 4 V VRTX |
| 5 | 12345 . 223 -CKTR |  | ${ }_{522-\mathrm{CkTR}}$ | \$22600.00 |  | 31\% | \$1,794.00 | s0.00 | s0.00 | 50.00 | 50.00 | 5299,999900 | s0.00 | 5229,999,00 | Poweffege M640 VRTX |
| 5 | 12344 -528-CKTT |  | $528 . \mathrm{CkTT}$ | \$1,310.00 | k | 31\% | 5903.90 | so.00 | so.00 | S0.00 | \$0.00 | \$229,999,00 | \$0.00 | \$229,999,00 | Powerfdge M640 VRTX |
|  | ${ }^{123454528.52 . \mathrm{CKTV}}$ |  | ${ }_{\text {528.CKTV }}^{52 . \mathrm{CTW}}$ | 579000 | k | 31\% | ${ }_{5}^{5455.10}$ | 50.00 | S0.00 | s0.00 | ${ }^{50.00}$ | S299,999000 | ${ }^{\text {s0.00 }}$ | ${ }^{52989999000}$ | Poneefdge M640 VrTX |
| 5 |  |  |  | S588000 | k | ${ }_{31 \%}^{31 \%}$ | (sa0.20 | So.00 | So. | so.00 sooo | ( | sis 5 S29999999000 | So.00 | sis 5 S299999990000 | Powerdde M Mat verx |
| 5 | $123445.528 . \mathrm{CKuC}$ |  | ${ }_{522-\mathrm{Cuc}}^{5}$ | ${ }_{\text {S }}$ S17.57.000 | k | 31\% | S11083.30 | S0.00 | S000 | S0.00 | \$0.00 | S299,999000 | s0.00 | S229,999000 | Powerfdge M640 VRTX |
|  |  |  | ${ }_{\substack{\text { a }}}^{5 \text { 22.CMMCV }}$ |  |  | 31\% | ¢ | socou | (so.00 | $\xrightarrow{\text { so.00 }}$ s000 | soco |  |  |  |  |
| 5 | ${ }^{123445} 5288$-MMCX |  | ${ }_{528-C M C X}$ | \$22,060.00 | k | 31\% | \$15,221.40 | s0.00 | \$0.00 | S0.00 | S0.00 | \$229,999,00 | S0.00 | \$229,999,00 | Powerldge M640 VRTX |
| 5 | 12345 528-ca, | UMware SSAN 7 Standard for Deskto (110 MM Pack with Yr Lic and Sub | 528 caul | S950.00 | k | 31\% | S655.50 | so.00 | 50.00 | 50.00 | 50.00 | \$229,999.00 | so.00 | S299,999,00 | Poweldge M640 Vrtx |
| 5 |  |  | ${ }_{\substack{\text { a }}}^{528 .-\mathrm{CajJ}}$ |  | k | 31\%\% | ( 520.810 .40 | So.00 | So. | Ss.00 | So. | sis 5 S29999999000 | So.00 |  | (ex |
| 5 | 245 528-caul | Mware SAN 7 Standard for Desktop (100 M M Pack with 3 YR Lic end Sub | ${ }_{5} 528$-cas | \$12,740.00 | k | 31\% | S8,790.00 | so.00 | s0.00 | S0.00 | \$0.00 | S229,999000 | so.00 | S299,99900 | gge Msf0 VrTX |
| 5 | ${ }_{1}^{1234545528.8 . C O M N}$ |  |  |  | ${ }_{k}$ | 31\% |  | so.00 s.00 | so.00 so.os | so.00 s00. | S000 s000 |  | so.00 s000 |  |  |
|  | 45.528-Cajo | VMware SSAN 7 Enterisise for Deskto (100 $M$ P Pack) with 5 SR Lic and Sub | caso | 250.00 | k | 31\% | \$26,392.50 | so.00 | s0.00 | s0.00 | \$0.00 |  | s0.00 |  |  |
|  |  |  |  |  |  | 31\% | 5883.20 | 50.00 | 50.00 | 50.00 | s0.00 |  | 50.00 |  |  |
|  | 28-Caja |  | 528.casa | 8,830.00 |  | 31\% | S2,64270 | 50.00 | S0.00 | S0.00 | s0.00 | \$288,999 | S0.00 |  |  |


| Band | sku | DESCRIPTION | $\begin{gathered} \text { Model Sub } \\ \text { sku } \end{gathered}$ | $\underset{\substack{\text { Enc LIsT } \\ \text { PRICE UsD }}}{\text { St }}$ | CATEGORY CODE | $\begin{array}{\|c\|} \hline \text { NASPO VP } \\ \text { Discount } \\ \% \end{array}$ | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT L |  | PROSUPPORT ENH MNT LP | basic mit | WTY UPG ENH TO PS W／MC PREM LP | Wry Upg Easic <br> Tops ENHLP | REnewal | THRD PARTY PRoouct Parl |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 | ${ }^{123455582-\mathrm{CaNR}}$ |  |  | $\xrightarrow[\substack{\text { S17，} 51.000 \\ \$ 22.51000}]{ }$ | K | $\xrightarrow{31 \%}$ |  | so．00 | so．0 | s．0．00 | somo |  | so．0． |  | Powerdge M640 VRTX |
|  |  |  |  | \＄82525000 | k | 31\％\％ | ${ }_{\text {ckis }}$ | ${ }_{\text {S000 }}$ |  | 50.00 s0．00 | soco |  | so．00 |  |  |
| 5 | 12345 528－caju |  |  | S237200 | k | 31\％ | S1．63530 | s0．00 | so．00 |  |  |  |  |  |  |
| 5 | 12345 528．Cask | He rSAN 7 Standard for Desktop（100 MM Pack）with YR LLic and Sub | 528－Ca， | s9，520．00 | k | 31\％ |  |  | 50．00 |  |  |  |  |  |  |
|  | 12345 528－caum | e evsAN 7 Enereris fe for Desktop（10 UMPack）with 3 YR Lic and Sub | ${ }^{528 . C a s w}$ | ร3，010．00 | k | 31\％ |  | s0．00 | 50．00 |  |  |  |  |  | Poweredde M M60 VRTX |
|  | ${ }^{12345} 5828 . \cos x$ | ere SSAN 7 Adaraced for Desktop（10 VM Pack）with 5 YR Lic and Sub | 528－Ca， | \＄3，010．00 | k | 31\％ | \＄2．76．90 | 50．00 | 50．00 |  | 00 | 5298，999，00 |  |  |  |
| 5 | caur | USAN 7 Standard tor Deskop（100 MM Pack with 5 YR |  | \＄16，180．00 | к | 31\％ | \＄11，164，20 | s0．00 | 50．00 |  | \＄0．00 |  |  |  |  |
| 5 | ${ }^{12345.528 .-017}$ | re sSAN 7 A daanced for Desklop（10 VMP Pack）with 1 YR Lic and | 528－Cayz | \＄1，70．00 | k | 31\％ | \＄1，21．30 | 50．00 | s0．00 | s0．00 |  | 999．00 |  |  |  |
|  | ${ }^{12.3 .3 .0060-18 U ~}$ | Colo－ 1 RU － SCL－3 3 Yf |  | 59，981．18 | k | 31\％ | S6，74．54 |  | 50．00 |  | ${ }^{50.00}$ | 50．00 |  | 50．00 |  |
| 5 | ${ }^{12.3 .3 . C X-100-S M F}$ |  |  | 532．568．67 | k | 31\％ | 522．7238 | ${ }^{50.00}$ | S0．00 | 5000 5 s．00 | S0．00 | s0．00 | S0．00 | ${ }_{\text {s．00 }}$ | ${ }_{\text {FACCION }}$ |
| 5 |  |  |  | ${ }_{\substack{\text { S }}}^{5627.7171 .23}$ | k | 31\％ |  | S00．00 | So． | （en so．00 | （ | So． | So． | （ $\begin{aligned} & \text { s．000 } \\ & 5000\end{aligned}$ | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 | 12．3－3PAASVM | SEL 1 Addll M M DRasa－scl－3rt |  | \＄3，401．22 | k | 31\％ | \＄2，366．84 | s0．00 | so．00 | S0．00 | 50．00 | so．00 | so．00 | s0．00 | FAction |
| 5 | 12．3－f：－DRAAS－TB | SEL 1 Addil Tb Flish DRas－SCL－3Y |  | \＄11，454．45 | k | 31\％ | \＄7，09．64 | 00 | so．00 | S．00 | 5.00 | s0．00 | s0．00 | \＄0．00 | FAction |
| 5 | 12．3．PS．DR | SEL Powestior draas 100 |  | \＄795，384．09 | k | 31\％ | S548，815．02 | S．00 | so．00 | S0．00 | 5．00 | S0．00 | s0．00 | ，00 | faction |
| 5 | 12．3．PS－DR．TB |  |  | S7，44．98 | k | 31\％ | S5，13，42 | 50．00 | s0．00 | S0．00 | S0．00 | S0．00 | s0．00 | S0．00 | faction |
| 5 | 12．3．U－DR．TB | SEL 1 Addl TB Unily ORas－SCL－－3YR |  | \＄3，32．66 | k | 31\％ | \＄2，30．44 | S0．00 | s0．00 | s0．00 | 50．00 | s0．00 | s0．00 | \＄0．00 | faction |
| 5 | ${ }^{\text {12，3．VMCHOST }}$ |  |  | ${ }^{5219,244.02}$ | k | 31\％ | ${ }_{\text {S151．278．37 }}$ | S0．00 | ${ }_{\text {s0．00 }}$ | s0．00 | ${ }_{\text {s0．00 }}$ | s0．00 | so．00 | 50．00 | faction |
| 5 | 12．3．VSR－RR－VM |  |  | ${ }^{53,401.22}$ | K | 31\％ | ${ }_{5} 52.346 .84$ | ${ }^{50.00}$ | ${ }_{50.00}$ | ${ }_{50.00}$ | s0．00 |  | s0．00 |  | FACtion |
| 5 | ${ }^{1242421.528 . C . C B H 1}$ | ${ }^{1 / 2}$ |  | Stisegeo | k | 31\％ | ${ }_{\text {S }}^{5475751}$ | （ $\begin{aligned} & \text { s．000 } \\ & \text { soon }\end{aligned}$ | So．00 | （en $\begin{aligned} & \text { so．00 } \\ & \text { soon }\end{aligned}$ | S0．00 | sis | S0．00 |  |  |
| 5 |  |  |  | S689．00 | k | 31\％\％ |  | soi．0 |  | ¢0000 | S000 | sis | 5．00 | （emen | 何 |
| 5 | $\underbrace{124242}$ |  |  | ${ }_{\text {S }}$ | к | 31\％ |  | sso．00 | Scood | so．00 so．00 | ssoos | \＄ 5 S2989999990000 | ssood | ¢ |  |
| 5 | ${ }^{12241.528 .-1180}$ | VMware SSAN 7 Standard tor ROBO 25 VM pack， 3 SR LLeensemainenance | $522 . \mathrm{ClBO}$ | \＄29，760．00 | k | 31\％ | \＄20，534．40 | S0．00 | s0．00 | s0．00 | 50．00 | 5229，999．00 | s0．00 | 5289，999．00 | Powerflde 9440 |
| 5 | ${ }^{12421-528-C 113 U}$ | VMware SSAN 7 Enereprise for ROBO 22 VM pack， 5 YR Licenseemainenance | ${ }^{528 . C 1 B U}$ | s83，420．00 | k | 31\％ | S57，559．80 | S0．00 | \＄0．00 | 50．00 | \＄0．00 | \＄298，999．00 | \＄0．00 | 52989999．00 | Powerefdge 4440 |
| 5 | ${ }^{12242}$－528－C．CIBY | VMware sSANT 7 Standard for R RBBO 25 SWM pack， 5 SR L Licensem Mainenance | ${ }_{\text {522－CIBY }}^{52}$ | ${ }_{\text {S37．710．00 }}$ | k | 31\％ | S26，088．90 | S0．00 | ${ }_{\text {so．00 }}$ | s0．00 | ${ }^{50.00}$ | 5299999900 | s0．00 | S229，999000 | Powereldge 7440 |
| 5 |  |  |  | S65．60．00 | k | 31\％ |  |  | So． | S0．00 | S0．00 | 约 | （1．00 |  | （ersede |
|  | ${ }^{\text {a }}$ |  | ${ }^{52-. C . C I X}$ | so．00 | k | 31\％ | so．00 | 00 | － $\begin{aligned} & \text { s．0．0 } \\ & \text { soio }\end{aligned}$ | （ | 00 |  |  | Sters |  |
|  | ${ }^{12421-528 . C J 12}$ | Manae | ${ }_{528 . \mathrm{CO} 12}$ | S199900 | к | 31\％ | S137，31 | 00 | ． 00 | O00 | 000 | \＄2289，999000 |  | S2299，999000 |  |
|  | 12421 1528－CKBV |  | $528 . \mathrm{CkBV}$ | \＄18，170．00 | k | 31\％ | \＄12，577．30 | s0．00 | so．00 | S．00 | 5．00 | \＄229，999900 | 00 | 9900 | T440 |
|  | 12421．152－．CCCE | ev Cenerer Senerer 7 Standard for Sosherer 7 （Per I Istance）， 1 Year Lic and Sub | KCE | \＄10，690．00 | к | 31\％ | \＄7，376．10 | s0．00 | s0．00 | 50.00 | \＄0．00 | \＄228，999．00 | 5.00 | ．999．00 | Edde T440 |
|  | ${ }^{12421.1528-C \mathrm{CcG}}$ |  | 88．CKCG | \＄4，60．00 | k | 31\％ | 53，174．00 | ．00 | s0．00 | 5.00 | s0．00 | \＄229，999．00 | 5．00 | \＄298999900 | T440 |
| 5 | ${ }^{124212.528 . C \mathrm{CcJ}}$ |  | $528 . \mathrm{CkcJ}$ | \＄3，050．00 | k | 31\％ | \＄2，104．50 | s0．00 | so．00 | s0．00 | \＄0．00 | \＄229，999，00 | s0．00 | \＄229，999900 | Powereldge 440 |
| 5 |  |  |  | S14，30．00 | к | 31\％ | 隹 | Sois | （incous | s．o． s0．00 |  | cis |  | ¢ |  |
| 5 | ${ }^{12421}$ |  |  | S2，600．00 | к | 31\％ | S1，794．00 | s0．00 | so．00 | 50.00 50.00 | S0．00 | \＄229，999900 | so．00 | S298，9999000 |  |
|  | ${ }^{12421}$－52－－CKTT |  | $528 . \mathrm{CkTT}$ | \＄1，310．00 | k | 31\％ | S903．90 | s0．00 | s0．00 | 50．00 | 50．00 | \＄229，999．00 | s0．00 | \＄2299．999．00 | T440 |
|  | 12421． $52 . \mathrm{Cc}$－${ }^{\text {a }}$ |  | 528－CkTV | s790．00 | k | 31\％ | S545．10 | S0．00 | s0．00 | 50．00 | \＄0．00 | \＄229，999．00 | O0 | ．99900 | T440 |
| 5 | ${ }^{122421-528-\mathrm{CKTV}}$ |  | ${ }^{\text {522－CkTW }}$ | \＄580．00 | k | 31\％ | S400．20 | S0．00 | s0．00 | s0．00 | \＄0．00 | S229，999000 | s0．00 | S229，999000 | Poweredge T440 |
| 5 | ${ }^{\text {a }}$ |  |  | ¢515970．00 | k | 31\％ | （sione30 | Soi． | So． | 边 | 00 | cosis | 00 | 9900 | 析 |
| 5 | ${ }_{12421} 1228.5 \mathrm{CMCV}$ |  | ${ }_{528-\mathrm{CMCV}}$ | \＄17，360．00 | k | 31\％ | S11，978．40 | S0．00 | sooo | S0．00 | sooo | 82298．999000 | S | 9900 | T440 |
| 5 | ${ }^{122411.528-93 C W}$ |  | ${ }_{582-\mathrm{CMCW}}$ | \＄12，980．00 | к | 31\％ | s8，956．20 | S0．00 | so．00 | 50．00 | 50．00 | \＄229，999．00 | s0．00 | ¢229，999900 | Powertage 4440 |
| 5 | ${ }^{12241.528 . C M C X}$ |  | $528 . \mathrm{CMCX}$ | S22，060．00 | k | 31\％ | \＄15，221．40 | S0．00 | s0．00 | s0．00 | 50．00 | S229，999．00 | s0．00 | \＄229，999．00 | Powereldge T440 |
| 5 | ${ }^{12241.528 .-931}$ | VMuare S SAN 7 Standard for Desktop（10 VM Pack）with 1YR LLic and Sub | $528 . \mathrm{CaJ}$ | S950．00 | k | 31\％ | ${ }^{5655.50}$ | S0．00 | ${ }^{50.00}$ | s0．00 | 50．00 | S229999900 | ${ }^{\text {so．00 }}$ | S229，99900 | Powerefdge T440 |
| 5 5 |  |  |  | ${ }_{\text {S }}^{\text {S30，160．00 }}$ si，62000 | ${ }_{k}^{k}$ | 31\％\％ |  | S0．00 s000 | so．00 s000 | so．00 so．00 | so．00 |  | somo |  | Powerdede 7 T40 |
| 5 | ${ }^{122421.528 . C O J J}$ |  | ${ }_{522 . \mathrm{Cas}}^{5}$ | ${ }_{\text {S12，740．00 }}$ | k | 31\％ | S8，790．60 | S0．00 | S0．00 | s．00 | S000 | S299，99900 | S0．00 | St299999000 | Powerefdese T T40 |
| 5 |  |  |  |  | ${ }_{\text {k }}$ | 31\％ | ¢ | S0．00 | （so． | so．00 so．00 | Scoue | ${ }_{\text {cosem }}^{5298999999900}$ | somo | ¢ |  |
|  | 12421－52－－caso |  | 528 －Cajo | \＄38，255．00 | к | 31\％ | 526，392．50 | s0．00 | s0．00 | 50.00 | 50．00 | \＄229，9999000 | s0．00 | S2299，999000 | eredide 440 |
| 5 | 12421－528－caup | ware SSAN 7 Slandard for Deskho（ 110 VMPack）with 3 YR Lic and Sub |  | \＄1，280．00 | к | 31\％ | 588320 | so．00 | so．00 | s0．00 | s0．00 | \＄298，999．00 | S．00 | S229，999．00 |  |
| 5 | ${ }^{12241.528 .-C u J}$ | VMware SSAN 7 Enereprise for Desktop（10 VM Pack）with 5 YR Lic and Sub | ${ }^{\text {528－caua }}$ | 537830．00 | k | 31\％ | ${ }^{\text {s22，64270 }}$ | S0．00 | s0．00 | s0．00 | \＄0．00 | S229，99900 | 50．00 | S229，999000 | Poweredde T T40 |
| 5 5 |  |  |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\％ | （sit．53．90 | Soion |  | s．00 s0．00 | ¢ | ¢ |  | Sters |  |
| 5 | 12421－52－－cast | VMware SAN 7 Enererisise for Desskop（10 WM Pack）with 1 YR Lic and S Sub | ${ }_{528 \text {－Салт }}$ | \＄22，250．00 | к | 31\％ | \＄1，552．50 | S0．00 | s0．00 | 50．00 | s0．00 | \＄229，999，00 | so．00 | \＄229，999900 | Powertdge 440 |
| 5 | $12421.528 .-c a s u$ |  | 528－cauv | \＄22370．00 | k | 31\％ | \＄1，63530 | s0．00 | so．00 | \＄0．00 | \＄0．00 | 5229，999．00 | 50．00 | 5298，999．00 | Powerefdea 440 |
| 5 | ${ }^{\text {a }}$ |  | ${ }_{\substack{\text { che } \\ \text { 52．COUV }}}$ | ${ }_{\text {S }} 5959520.00$ | k | 31\％ |  | S0．00 | ${ }_{\text {so．00 }}$ | ${ }_{\text {S }}$ | 50．00 | 5299999900 | s0．00 | S229，99900 | Powerefdge 4440 |
| 5 | ${ }^{12421-1528-C a J W}$ | （eare sSAN 7 Enereprise for Desktop（10 UM Pack）with 3YR Lic and Sub |  | 53，010．00 |  |  | \＄2，76．90 | s0．00 | s0．00 | 50．00 | 50．00 | \＄2299999，00 |  |  |  |
| 5 5 |  |  | ${ }_{\substack{\text { 5 }}}^{\text {528．c．coux }}$ |  | ${ }_{k}^{\mathrm{k}}$ | 31\％ | S10，769090 | S0．00 s000 | so．00 s．00 | s0．00 s0．00 | somo |  | somo |  | Powerfdege 7 T40 |
| 5 | ${ }^{12421}$－52－casz | VMware SAN 7 A Alvanced for Deskstop（ 10 VM Pack）with Y YR Lic and Sub | ${ }_{528-\mathrm{Caja}}$ | \＄1，770．00 | к | 31\％ | S1，221．30 | S0．00 | so．00 | S0．00 | S000 | \＄229，999，00 | 50．00 | ¢229，999900 | Powertage 440 |
| 5 | ${ }^{124232528.8 . C 18 H}$ | IORAC9 Datacenerer 146 Upgrade，All platoms，Customer Kit | ${ }_{5} 528 . \mathrm{ClBH}$ | 5689.00 | к | 31\％ | S475．41 | s0．00 | so．00 | \＄0．00 | \＄0．00 | \＄229，999．00 | s0．00 | \＄229，999．00 | Powerefleg R440 |
| 5 |  |  |  | S689．00 S475900 | k $k$ | 31\％ | ¢575．41 | （ 50.00 | S0．00 | （en so．00 | so．00 | S299999000 | so．00 | S298999．00 | Powercder Ra40 |
| 5 |  |  |  |  | ${ }_{\text {K }}^{k}$ | 31\％ |  |  | So． | （en so．00 | （ | sis 5 S29999999000 |  |  | Powerfdede Ratio |
| 5 | ${ }^{1242323528.520 .180}$ |  | ${ }^{522-C 180}$ | ${ }_{\text {S29，760．00 }}$ | k | 31\％ | 520，534．40 | S0．00 | s0．00 | s0．00 | \＄0．00 | S229，99900 | s0．00 | S229，999000 | Powerldge R440 |
| 5 |  |  |  | \＄83，420．00 | ${ }_{\substack{\mathrm{k} \\ \mathrm{k}}}$ | 31\％ |  | S0．00 s000 | so．00 sooo | s0．00 so．00 | s000 s0．00 |  | Ss．00 |  | Powerfder Ra40 |
| 5 | ${ }^{\text {a }}$ |  |  | ${ }_{\text {S65，50．00 }}$ | k | 31\％ | ${ }_{\text {cke }}^{545.208 .50}$ | s．00 | Sc．00 | Sc．00 5 | s500 | 52299，999000 | S0．00 | ¢529，9999000 | Powercdee 440 |
| 5 | ${ }^{124232528 . C . C C D}$ |  | $522 . \mathrm{CCCD}$ | s9，790．00 | k | 31\％ | S6，755．10 | S0．00 | s0．00 | s0．00 | \＄0．00 | S229，999000 | s0．00 | \＄229，999000 | Powerefde R440 |
| 5 |  |  | 528．C11 | \＄0．00 | K | 31\％ | S0．00 | 50．00 | so．00 | s0．00 | s0．00 | 5298999900 | 50．00 | 5299，99900 | Poweredge R440 |
|  |  |  |  | S199．00 |  | 31\％ |  | （ 50.00 | So．00 | （ention | S000 | S 5 S2999999000 | S0．00 |  | Poweredede Rato |
| 5 |  |  |  | Sile， | ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | S0000 | soou s0．00 | so．00 so．00 | Soso |  |  | S298，999．00 s299，99900 | Powerdage Re40 |
| 5 | 12243 528－CKCG |  | 528－CkcG | S4，600．00 | k | 31\％ | \＄3，174．00 | S0．00 | so．00 | 50．00 | 50．00 | \＄229，999，00 | 50．00 | \＄229，999900 | Poweredge R440 |
|  | 12423 528．CKCJ |  | $528 . \mathrm{CkcJ}$ | 53，050．00 | k | 31\％ | \＄2，10，50 | 50．00 | s0．00 | S0．00 | \＄0．00 | \＄229，999，00 | s0．00 | S229，999，00 | werEdge R440 |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | ${ }_{31 \%}^{31 \%}$ | Stisin900 | S0000 | So．00 | （en so．00 | （ |  | So． |  | Powerfdede Rato |
| 5 | ${ }^{122433528-\mathrm{CMCV}}$ | VMware SSANT Eneeprise Plus， 1 CPU（max 32 coresescru sockel），3R，License and Support | ${ }_{528 . \mathrm{CMCV}}$ | \＄17．360．00 | k | 31\％ | \＄11，978．40 | S0．00 | \＄0．00 | S0．00 | \＄0．00 | S229，999000 | 50．00 | S229，999，00 | Poweredege R440 |
| 5 | ${ }^{\text {a }}$ |  | ${ }_{\substack{\text { a }}}^{\text {528．CMCW }}$ |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | S8， |  | so．00 | s0．00 so．00 | （ |  | （ so．00 |  | Poweredede Rato |
| 5 |  |  |  | ${ }_{\substack{\text { S22000．00 } \\ \text { sspo．00 }}}$ | ${ }_{k}^{\mathrm{k}}$ | 31\％ | ¢ | S0000 |  | so．00 s0．00 |  | \＄ 5 S2989999990000 |  | ¢ |  |
|  | 12423．522－caus | VMware vSAN 7 Adurnced for Desktop（100 M P Pack）with 5 YR Lic and Sub | 528．caus | \＄30，160．00 | k | 31\％ | \＄20．810．40 | S0．00 | so．00 | 50．00 | s0．00 | S229，999．00 | s0．00 | 5298，999．00 | Poweredge R440 |
| 5 |  |  |  |  | K | 31\％ | （ 51.178 .800 | S00．00 | So．00 | （en so．00 | So．00 |  | S0．00 |  | Powergde Ra40 |
| 5 | ${ }_{\text {l }}$ |  | $\underset{\substack{\text { sen }}}{\text { secaum }}$ |  | к | 31\％ | Sic， | So．00 | Scood | S0．00 | S0．00 | S 5298999990000 | 发s0．00 | come | Powercige 440 |
| 5 | ${ }^{1242325528 . c a / N}$ | VMware SAAN 7 Enereprise for Deskto（100 $M$ P Pack with 3 YR Lic and Sub | $528 . \mathrm{coun}$ | ${ }^{\text {S30，100．00 }}$ | k | 31\％ | S20，769000 | S0．00 | s0．00 | s0．00 | \＄000 | S229，99900 | s000 | S229，999000 | Poweredage R440 |
| 5 | ${ }_{\text {l }}$ |  |  | ciski，280000 | ${ }_{\mathrm{k}}^{\mathrm{k}}$ | 31\％ |  | Scois |  | sso．00 |  | \＄ 58298999999000000 |  | ¢ |  |
|  | 12423．528－caja | VMware vSAN 7 Enerpise for Desktop（10 VM Pack w whit 5 YR Lic and Sub | 528 －caua | s3，830．00 | k | 31\％ | S2．64270 | \＄0．00 | s0．00 | s0．00 | s0．00 | \＄229，999．00 | s0．00 | 5298，999．00 | Poweredge R440 |
| 5 |  |  |  |  | k | 31\％ | （\＄12．24．500 | S000 $\begin{aligned} & \text { S0．00 } \\ & \text { s00 }\end{aligned}$ | So．00 |  | So．00 | sis 5 S29999999000 | So． | S | Powerade Rato |
| 5 | 12423 528．cast |  | ${ }_{528 . \mathrm{Coju}}$ | \＄22，25000 | k | 31\％ | S1，552．50 | S0．00 | so．00 | 50．00 | S000 | S229，999000 | s0．00 | S229，999900 | Poweredge Rato |
| 5 | ${ }^{124233-528-c a s)}$ |  |  | （se． | ${ }_{\text {k }}$ | 31\％ | ¢ | S0000 |  | so．00 s0．00 | 隹 | \＄ | （iocte | ¢ |  |
|  |  |  | ${ }^{\text {522．Couw }}$ | ${ }_{53,01000}$ | k | 31\％ | S2．77．90 | ${ }_{50.00}$ | so．0 | s000 | so．0 | S298999900 | so．00 | ${ }^{52989999000}$ | ${ }^{\text {R240 }}$ |
|  |  | Stiche |  | 53．010．00 | k | 31\％\％ | （ 5 S2076．90 | （in $\begin{aligned} & \text { s．00 } \\ & \text { soo }\end{aligned}$ | Soiol |  | （ so．00 |  | So． | － |  |
|  | $12423.528-\mathrm{COUz}$ | （ | ${ }_{528 .-C u 12}$ | 1，770．00 | k | 31\％ | S1．221．30 | 50．00 | 50.00 | 50.00 | 50.00 | \＄298，990．00 | 50.00 | S298，999 | Powerfdge R440 |


| band | sкu | description |
| :---: | :---: | :---: |
| 5 | $\underbrace{12425.528 . C I B H}$ | İRRCG9 Datacenter 146 |
| 5 |  |  |
| 5 |  |  |
| 5 |  | 25 VM |
| 5 |  | 25 M |
|  |  |  |
| 5 |  |  |
| 5 | 12425-528-CJIX | OpenManage Integraio with Ms windows Admin Cenere Premium License for Poweridge, Eviuation |
| 5 | 12425.582.CJIZ | OpenMenage Integration wit Ms W Windows Admin Center Premium Liense for Powerfdge, Perpetual |
| 5 | ${ }^{12242555258 . \mathrm{CKBV}}$ |  |
|  |  | Warer center Sever 7 Standard for s-phere 7 7 Per Instanci |
|  | 522.-K¢G |  |
|  | ${ }_{12425}^{1242528.8 . \mathrm{CKCL}}$ |  |
| 5 | 122425 528-CKCR | VMware Ceneier Sener 7 Standard tor Sophere 7 ( Per instance), 3 Year Lic and Sub |
| 5 | 122425.528. CKTR |  |
| 5 |  |  |
| 5 |  |  |
| 5 | ${ }^{124255} 522$-ckTz |  |
|  | 528-Ckuc |  |
| 5 | 528-CMCV |  |
| 5 | (25.528.CMCW | (earemer |
|  |  |  |
|  | 528-cas | VMware sSAN 7 Adranced for Desskop (100 WM Pack) with STR Lic and Sub |
|  | .528-Cajk | Wre SSAN 7 Standard for Desktop (10 YM Pack) with 5 YR LLic and Sub |
|  | 528-CaJ | re sSAN 7 Standard for Deskop (100 MM Pack) with 3 YR Lic and Sub |
|  | 528.CaMM |  |
|  |  |  |
|  | 12425 528.cajp |  |
|  | 528-Casa | vsAN 7 Eneeritis for Doskkop (10 V M Pack) wilh 5 SR Lic and Sub |
|  | ${ }^{122455.528-C O J R}$ | VMware USAN 7 A daraceed for Desktop (100 U M Pack) with YR Lic and Sub |
|  |  |  |
|  | 12425 528-CaJu | VMware SSAN 7 Adanced for Desktop (10 VM Pack) with 3 YR Lic and S Sub |
|  | ${ }^{1224255828-C a, ~}{ }^{\text {a }}$ | VMware esAN 7 Standard for Dosestop (100 पM Pack) with TYR Lic and Sub |
| 5 |  |  |
|  | ${ }^{122455528 . C a y y}$ | VMmare $\operatorname{SAN} 7$ S Standard for Desktop (100 VMP Pack) with 5 YR LLic and Sub |
|  | ${ }_{12427}^{1242528.8 . C O H H}$ |  |
|  | ${ }^{12427-528-C 181}$ | iDRAC9 Datacenter 146 |
|  | ${ }^{1242929528 . C 18 H}$ |  |
|  | ${ }^{12442}$ |  |
|  |  | -IRAC9 Datacenter 146 |
|  |  |  |
|  | ${ }^{12442-528-1880}$ |  |
|  | $12442.528 . \mathrm{CIBU}$ |  |
|  | ${ }^{12442}$ 2288.CIBY |  |
|  |  |  |
|  | ${ }^{12442}$-522-CJ1 | OpenMManae Inegration with Ms 5 indows Admin Ceneer Premium License for Powefedge, Evaluation |
|  |  |  |
|  | $12442.528 .-$ CKCE |  |
|  | ${ }^{12442}$ 528.CKCG |  |
|  | ${ }_{1}^{124424252828-\mathrm{CCCO}}$ |  |
|  | $124422^{\text {523-CKCR }}$ | VMware Ceenerer Sener 7 Standard tor Sosphere 7 ( Peer Instance), 3 Year Lic and Sub |
|  | ${ }^{12442}$ 2528-CKTR |  |
|  | ${ }_{12442}^{124242828 .- \text { CKTT }}$ |  |
|  | ${ }^{12442}$ 22028-CKTW |  |
| 5 | ${ }_{1}^{1244242}$ 5288-CKTZ |  |
|  |  |  |
|  | 12442 228-CMCW |  |
|  | 12242 2.528-CMCX | VMware s SAN 7 Eneerisise Pus, 11 CPU (max 32 corestCPU sockel), SR, LLeense and Supoort |
| 5 |  |  |
|  | ${ }^{12442 \text {-228-CaJk }}$ |  |
| 5 | ${ }^{12442}$ 2288.CaJL | VMMure s SAN 7 S tandard tor Desktop (100 vM Pack w with 3 YR Lic and Sub |
|  |  |  |
|  | 12242 -528-CaJo | VMware USAN 7 Enterpise for Deskto ( 100 V M Pack) with 5 YR Lic and Sub |
| 5 |  |  |
|  |  | VMware $\triangle$ SAN 7 A davanced for Dosktop (100 $M$ Pack) wit 1 YR Lic and Sub |
| 5 5 |  | VMware veA 7 Enerprisis for desklop (100 M Pack win Mr Lic and Sub |
| 5 | 12442 258-Casu |  |
|  | ${ }^{12442}$ 2288.couv | VMware v SAN 7 Saradard for Desthop (100 VMP Pack) with TRR Lic and Sub |
|  |  |  |
| 5 | ${ }_{12442}^{122428-28-c a y y}$ |  |
| 5 | ${ }^{12442}$ 528-CO12 |  |
|  |  |  |
|  | 12448 528.C18 | iDRACs Datacenter 146 Uograde, All platorms, Customer Kit |
|  |  |  |
| 5 | 519.528-C118 |  |
| 5 | ${ }_{1}^{1251919.5828 . C 18 P 8}$ |  |
|  | 12519.528 -CIBU | SANT 7 Enereprisif for Robo 25 |
|  |  |  |





| band | sku | description | $\underset{\substack{\text { Model Sub } \\ \text { sku }}}{\text { ase }}$ | EMC LIST PRICE USD | CATEGORY CODE | $\left\|\begin{array}{c} \text { Naspo vp } \\ \text { Discount } \\ \% \end{array}\right\|$ | NVP LEVEL 1 NET PRICE | PROSUPPORT <br> PLUS MNT LP | $\left\|\begin{array}{c}\text { Prosupporn } \\ \text { WMMC RREM MNT } \\ \text { LP }\end{array}\right\|$ | PROSUPPORT ENH MNT LP | basic mnt Lp | $\begin{gathered} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{gathered}$ | wTr Ppog asic TOPS ENHLP | Renewal | THRD PARTY PROOUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 |  |  |  | 56，550．00 | k | $\underset{\substack{31 \% \\ 31 \%}}{ }$ | S45．29．50 | so．00 | so． | s．0．00 | so． |  | so．00 |  |  |
|  | ${ }_{12519}^{125959828-\mathrm{CkBV}}$ | VMware |  | S18，70．00 | к | 31\％ | S12，57．30 | s000 | s0．00 | so．00 | 50．00 | \＄2299，9999000 | s0．00 |  |  |
| 5 | 12519 528－CKCE | VMware Cenemer Sever 7 Standard tor Sosherer 7 （ Per instance）， 1 Year Lic and Sub | $522 .-\mathrm{CKCE}$ | \＄10，990．00 | k | 31\％ | \＄7，376．10 | S0．00 | s0．00 | s0．00 | s0．00 | \＄229，999．00 | s0．00 | \＄299，999900 | OEM Powerefige $T 440 \times$ XL |
| 5 | ${ }^{\text {a }}$ |  |  | \＄44，60000 | k | 31\％ | S3，74．000 s2，10．50 | so．00 | so．00 so．oo | so．00 so．od | so．00 so．00 | sis | so．00 so．00 | S298，999．00 s298990．00 |  |
| 5 | 12519 928－CkL |  | ${ }_{528 . \mathrm{CKL}} 5$ | S6，260．00 | к | 31\％ | S4，319，40 | s0．00 | 50．00 | 50．00 | 50．00 | \＄229，999900 | s0．00 | \＄298，999000 | OEM Powerefege Tota XL |
| 5 | 12519 S28－CKCR |  | 522－CKCR | \＄14，300，00 | k | 31\％ | S9，867．00 | s0．00 | S0．00 | S0．00 | 50.00 | \＄229，999．00 | s0．00 | \＄299，999900 | OEM Powerefege T T40 XL |
| 5 | $12519.528 . \mathrm{CMCV}$ | VMware SSAN 7 Enereprise Pus， 1 CPU（max 32 coresesCPU sockel），3YR，Llense and Supoot | $528 . \mathrm{CMCV}$ | \＄17，360．00 | k | 31\％ | \＄11，978．40 | s0．00 | s0．00 | s0．00 | 50．00 | \＄229，999000 | s0．00 | \＄298，999．00 | OEMPowerEdge T640 XL |
| 5 | $12519.528 . \mathrm{CMCW}$ | VMuare SSAN 7 Enereprise Pus， 1 CPU（max 32 coresesCPU sockel），1YR，License and Support | $528 . \mathrm{CMCW}$ | \＄12，980．00 | k | 31\％ | s8，956．20 | 50．00 | s0．00 | s0．00 | 50．00 | \＄229，99900 | \＄0．00 | 5298，999．00 | OEM Powerdgee T640 XL |
| 5 | ${ }^{12519952.82 . C M C X}$ |  | ${ }_{\text {528．CMCX }}$ | S22，060．00 | k | ${ }^{31 \%}$ | \＄15，221．40 | ${ }_{50.00}$ | s0．00 | s0．00 | s0．00 | ${ }^{52299999000}$ | ${ }^{50.00}$ | S2989，99900 | OEM Poweredge T640 XL |
| 5 |  | VMware SAN 7 Standard tor Doskop（10 M Pack with YR LLic and Sub |  | S90．160．00 | K | 31\％ | S20．810．40 | so．00 s000 | somo so．00 | somo | somo |  | so．00 s000 |  |  |
| 5 | ${ }_{12519528-\mathrm{cajk}}$ | VMware SAN 7 Standarat tor Desktop（10 V M Pack）with 5 YR Lic and Sub | ${ }_{528 . \mathrm{CaJk}}$ | S1，620．00 | k | 31\％ | S1，117．80 | s0．00 | s0．00 | S0．00 | 50．00 | \＄229，999．00 | s0．00 | \＄298，999000 | OEM Powerefge T640 XL |
| 5 | 12519 528－cas | VMware SAN 7 Standard tor Desktop（100 WM Pack）with 3 YR Lic and Sub | 528－caл | \＄12，740．00 | k | 31\％ | s8，790．60 | 50．00 | \＄0．00 | 50．00 | 50.00 | \＄229，999．00 | \＄0．00 | \＄298，999．00 | OEM Powerefge T $T$ 640 XL |
| 5 | 12519 52．COMM |  |  | 523,74000 <br> s30， 0000 | k | 31\％\％ |  | S0．00 | so．00 | so．00 | so．00 |  | S0．00 | S298899900 |  |
| 5 |  |  |  | （ $53.20,100.00$ | k | 31\％\％ |  | so．00 s000 | somo so．00 | somo | （somo |  | S000 s000 |  |  |
| 5 | ${ }^{12519} 51528$. cajp | VMuare S SAN 7 Standard for Desktop（10 VM Pack）with 3 VR LLic and S Sub | ${ }_{\text {528－cajp }}$ | \＄1，28000 | k | 31\％ | 5883.20 | S0．00 | s0．00 | s0．00 | \＄0．00 | S229，99900 | s0．00 | \＄299，99900 | OEM Poweredge T640 XL |
| 5 | （12519 528．COJO |  |  | S37．830．00 | k | 31\％ |  | so．00 | so．00 <br> so．oo | so．00 so．00 | so．00 so．00 | ¢ | Ss．00 |  |  |
| 5 | 12519 52－cass | VMware SAN 7 Enereprise for Deskstop（100 $M$ M Pack）with YR Lic and Sub | 528 －caus | \＄22．510．00 | k | 31\％ | \＄15，531．90 | so．00 | \＄0．00 | \＄0．00 | \＄0．00 | \＄229，999900 | s0．00 | \＄298，99900 | OEMP Pwerefdge Th $640 \times$ XL |
| 5 | 12519 S28－COJT | VMware SSAN 7 Enerepise for Deskto（10 YM Pack）with 1 1 R Lic and S Sub | 528．CaJt | \＄2，250．00 | k | 31\％ | \＄1，552．50 | \＄0．00 | s0．00 | s0．00 | s0．00 | \＄229，999000 | s0．00 | \＄298，99900 | OEM Powerdge T $640 \times$ XL |
| 5 | 12519 528－cauv | VMware s SA N 7 Adaraced for Deskto（10 VM Pack）with 3YR Lic and Sub | ${ }^{\text {528．CaJu }}$ | \＄2，37．00 | k | 31\％ | \＄1，635．30 | 50．00 | s0．00 | s0．00 | \＄0．00 | \＄229，99900 | 50．00 | 5298，999．00 | OEM Poweredge T640 XL |
| 5 | ${ }^{\text {a }}$ |  |  | ¢ 5 S9，520．000 | k | 31\％\％ |  | So．00 | somo so．00 | so．00 s．00 | （en | sis | So．00 | ¢ |  |
| 5 | ${ }_{12519 \text {－} 28 .- \text { casx }}$ |  | ${ }_{528 . c a s x}$ | S3，010．00 | к | 31\％ | S2．076．90 | so．00 | s0．00 | s0．00 | 50．00 | \＄2299，999000 | s0．00 | S298，99900 | OEMP Pewerefge $T$ C40 $\times$ X |
| 5 | ${ }^{12519}$ 528．ayy |  |  | \＄16，180．00 | k | 31\％\％ |  | S0．00 | so．00 | so．00 | so．00 | Sisemg9900 | S0．00 | S298899900 |  |
| 5 | ${ }^{\text {a }}$ |  |  | \＄ 51.770 .00 | k | 31\％\％ | \＄ 5 S1．21．30 | so．00 | So．00 | S0．00 | So．00 | ¢ 5 S2989999000 | so．00 | \＄298，99．000 | OEM Powerdge Tetu ${ }_{\text {PL }}$ |
| 5 | ${ }^{12587}$ 528－18181 | 1 IRACS Datacenter 146 | ${ }_{528-\mathrm{Cl\mid BI}}$ | S689000 | к | 31\％ | S475．41 | s0．00 | 50．00 | s0．00 | 50．00 | \＄2299，999000 | s0．00 |  |  |
| 5 | ${ }^{125877.528-C 118 M}$ |  | ${ }^{\text {528．CIBM }}$ | S47，590．00 | k | 31\％ | ${ }^{\text {S32，837．10 }}$ | \＄0．00 | s0．00 | s0．00 | \＄0．00 | S229，999000 | \＄0．00 | S2989，99900 | Powetdge R7225 |
|  |  |  |  | （ 560.4770 .00000 |  | ${ }_{31 \%}^{31 \%}$ |  | So．00 | （ens |  |  |  | So．00 |  |  |
| 5 |  |  |  |  | k | 31\％ |  | Stion | ¢ | so．0 sooo |  |  | Sois | S298，99900 S299900 |  |
| 5 | ${ }^{12587}$ 528．CIIBY | UMware SAAN 7 Standara for R RBOO 25 VM pack， 5 YR Licensemantenance | ${ }_{5} 528 . \mathrm{CBP}$ Y | \＄37，810．00 | k | 31\％ | \＄22，088．90 | 50．00 | s0．00 | \＄0．00 | \＄0．00 | \＄229，999，00 | s0．00 | \＄298，99900 | Poweldge R7425 |
| 5 |  | VMware s SAN 7 Enereris | $\xrightarrow{528 . C 1 C C}$ | $\underset{\substack{\text { S65．650．00 }}}{\text { s9，900 }}$ | k | 31\％ | S45，298．50 | ${ }_{\text {s00，00 }}$ | so．00 | so．00 | so．00 | S229，999．00 | s0．00 | 5298，999．00 | Poweredge R7425 |
| 5 | $125877.528-C 1 C 00$ |  | ${ }_{5}^{528 . C 1100}$ | s9，79000 |  | 31\％ | S6，755．10 | s0．00 | s0．00 | s0．00 | S0．00 | 5298999900 | s0．00 | \＄2298999．00 | tge R7425 |
| 5 |  |  |  | S0000 | k | ${ }_{31 \%}^{31 \%}$ | \＄0．00 | 边 |  | 50．00 | 50．00 | 58299999900 | S000 |  |  |
| 5 | 237 $582 . \mathrm{Ca}$ |  | ${ }_{\text {cher }}^{\text {52．CKBV }}$ | ST8，70．000 |  | 31\％ | ${ }_{\substack{\text { S1253730 }}}^{\text {Stis }}$ | 00 | so． | 通 | 5000 | \＄829999990000 | \％ | 900 | K725 |
| 5 | ${ }_{125887}$［28－CKCE |  | ${ }^{528 .-\mathrm{CKCE}}$ | \＄10，690．00 | к | 31\％ | s7，376．10 | s0．00 | S0．00 | S0．00 | S0．00 | \＄229，999，00 | s0．00 | \＄298，999．00 | Powerfge R 7425 |
| 5 | ${ }^{12587}$［22．－ckcG | vMware vCenter Seever 7 Foundation for Sphere up to 4 hosis（Per 1 Istance） 3 Y var LLic and Sub | $528 . \mathrm{CkcG}$ | S4，600．00 | k | 31\％ | 53，174．00 | s0．00 | \＄0．00 | 50．00 | \＄0．00 | \＄229，999．00 | s0．00 | \＄298，99900 | Poweledge R7425 |
| 5 | ${ }^{125857}{ }^{\text {a } 52.8 . \mathrm{CKCJ}}$ |  | 522－CKCJ | 53，050．00 | k | 31\％ | \＄2，104．50 | \＄0．00 | ${ }^{\text {so．00 }}$ | s0．00 | \＄0．00 | S229，999．00 | s0．00 | \＄298，99900 | Powelidge R725 |
| 5 | ${ }^{125877-528 . c k C L}$ |  | 528．CKCL | S6，260．00 |  | 31\％ | \＄4，319，40 | s0．00 | s0．00 | 50．00 | 50．00 | 5299999900 | s0．00 |  | Cge R7425 |
| 5 | ${ }^{\text {a }}$ | Wer | ${ }_{\text {coser }}^{528 . \mathrm{CKCR}}$ | \＄14，300．00 | k | 31\％\％ |  | （encou |  | 50．00 | 50．00 | 582999999000 | S000 |  | erefle P 7425 |
| 5 | ${ }_{12587}^{125888-\text { coaj }}$ |  |  | \＄30，160000 | k | 31\％ | S 5 S0．85．0．00 | \＄0000 | soiol | \＄s000 | 5000 | \＄829999999000 | 5000 | O | R725 |
| 5 | 12587 528 －cauk | VMware SAN 7 Standarat tor Desskop（10 V M Pack）with 5 YR Lic and Sub | ${ }_{528 . \text {－ajk }}$ | \＄1，620．00 | k | 31\％ | \＄1，117．80 | s0．00 | S0．00 | s0．00 | s0．00 | \＄229，999，00 | s0．00 | \＄298，999，00 | Poweficdae R 7225 |
| 5 | ${ }^{12587}$［228－caul | VMware s SAN 7 Standarct tor Deskop（100 VM Pack）with 3YR Lic and Sub | 528－caul | \＄12，740．00 | k | 31\％ | s8，790．60 | s0．00 | s0．00 | 50．00 | 50．00 | \＄229，999．00 | s0．00 | \＄298，99900 | Poweldge R7425 |
| 5 | ${ }^{\text {coser }}$ |  | ${ }_{\substack{\text { a }}}^{528-\mathrm{CajM}}$ | 523,74000 <br> $\$ 30.10000$ | k | ${ }_{31 \%}^{31 \%}$ |  | So．00 | （en so．00 |  |  |  | So． $\begin{aligned} & \text { s．00 } \\ & \text { s．00 }\end{aligned}$ | ¢ |  |
| 5 | ${ }_{1}^{12587}$ |  | ${ }_{\substack{\text { a }}}^{\substack{\text { 52－c－canj }}}$ | \＄388，250．00 | ${ }_{\text {k }}$ | 31\％ |  | Stion | so． | （incois | S0．00 | ¢ | 旡 | come | Powergae <br> Powefldge R 7225 <br> 125 |
| 5 | ${ }^{125877-528 . c a j p}$ |  | ${ }_{\text {528．Cajp }}^{52}$ | S1，28000 | k | 31\％ | 5 | s0．00 | so．00 | s0．00 | so．00 | S229，999000 | s0．00 | S298，99900 | Powerldge R725 |
| 5 | ${ }^{125887}$－528－C．asa |  |  |  | ${ }_{\text {k }}^{\mathrm{K}}$ | 31\％ |  | So．00 | So． | so．00 so．oo | so．00 so．00 | sis | So．00 | ¢ | Poweldee R7425 |
| 5 | ${ }^{125887-523-c a / s}$ | VMware | ${ }_{5}{ }^{228-c a / s}$ | \＄22，51．00 | к | 31\％ | \＄ 15.5351 .100 | S0．00 | s0．00 | s0．00 | 50．00 | \＄2299，999000 | S0．00 | S298，999000 |  |
| 5 | ${ }^{125877.528-C 0.0}$ |  | ${ }^{528 .- \text { CoJt }}$ | \＄2，250．00 | k | 31\％ | \＄1，552．50 | S0．00 | s0．00 | S0．00 | S0．00 | S229，99900 | S0．00 | \＄298，99900 | Powericge R 7425 |
| 5 | ${ }_{1}^{125887}$ 528－canv |  |  | （ 5 S2373000 | ${ }_{\text {k }}$ | ${ }_{3}^{31 \%}$ | S11．63．30 $\mathbf{S c 6 5 8 . 8 0}$ |  | （en so．00 | （ |  | S299999900 | ${ }_{50.00}$ | S298，999000 | Powefldge R7425 |
| 5 | ${ }_{1}^{125887}$ |  | ${ }_{\text {chen }}^{\text {528．couv }}$ |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | S6．568．80 <br> $\$ 2.76 .90$ | so．00 s000 | Sois | somo |  |  | S0．00 s000 |  |  |
| 5 | 12887－528－casx | VMware SAA 7 A Adraneed for Desktop（10 VM Pack）with 5 YR Lici and Sub | 528－cajx | \＄3，010．00 | к | 31\％ | \＄2．076．90 | S0．00 | S0．00 | S0．00 | \＄0．00 | \＄229，999，00 | 50．00 | \＄299，999．00 | Powerifge R 7225 |
| 5 | ${ }^{125857}$ 528．COUY |  | ${ }_{\text {cke }}^{528 . \mathrm{CaVY}}$ | S16，180．00 | ${ }_{\text {k }}^{\text {k }}$ | 31\％\％ |  | S0．00 | So． |  | So．00 | Stisemen | S0．00 | S298999．00 |  |
| 5 |  |  |  |  | ${ }_{\text {k }}$ | 31\％ |  | S000 | so．00 so．oo | so．00 so．00 | ¢ | ${ }_{\text {cosem }}^{522989999900}$ | S000 |  |  |
| 5 | $12599.582-\mathrm{CBI} 1$ | IORAC9 Datacenter 146 |  | S68900 | k | 31\％ | S475．41 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | \＄229，999，00 | s0．00 | \＄298，99900 | OEM Powerefdge R740xd Carier Grade |
| 5 | ${ }^{122001.528 . C 8181}$ | IORRCG Datacener 146 |  | S889．00 | ${ }_{\text {k }}$ | 31\％\％ | ${ }_{\text {S475．41 }}^{\text {S47541 }}$ | so．00 | So．00 | So．00 | So． | comes 5 S2999999900 | S0．00 | S298，999．00 5098999000 | OEM Poweredge Refoc arieie Grade |
| 5 | ${ }_{\text {coser }}$ |  |  | S689900 | k | 31\％ | ${ }_{\text {S }}^{54755.41}$ | Scoiol | so． | So． | （en | \＄ 5298999999900000 | S000 | ${ }_{\text {cosem }}^{\text {S299，9990．00 }}$ | OEM Powerefgege R R425 |
| 5 | ${ }^{126355528 . C 18 M}$ | VMware SAAN 7 Adranced for Robo， 25 VM pack，3YR License Mmantenance | $528 . \mathrm{CIBM}$ | \＄47，590．00 | k | 31\％ | S32．837．10 | s0．00 | 50．00 | \＄0．00 | \＄0．00 | \＄229，999．00 | s0．00 | \＄298，99900 | Poweredage $\times$ P2 |
| 5 | ${ }^{12635.528-C 18 P}$ |  | ${ }^{528 . C \text { ClP }}$ | \＄60，470．00 |  | 31\％ | \＄41，724．30 | s0．00 | s0．00 | s0．00 | s0．00 | \＄229，999000 | s0．00 | \＄298，999．00 | Poweredag $\times$ P2 |
| 5 |  |  |  | ${ }_{\text {S }}^{589.760 .00}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | So．00 | （en so．00 | so．00 s．00 | so．00 so．os | sis 5 S299999999000 | So．00 | ¢ |  |
| 5 | ${ }^{1223555.528-C . C B Y}$ | VMware SAAN 7 Standard for ROBOO 25 VMM pack， 5 SR Licensem Mantenance | ${ }_{5}^{528-C \mathrm{ClPY}}$ | \＄37，810．00 | k | 31\％ |  | s0．00 | so．00 | s0．00 | so．00 | S229，999000 | s0．00 | S298，99900 | Powerefige $\times$ R2 |
| 5 5 |  |  |  | ${ }_{\substack{\text { S65，650．00 } \\ \text { s9，900 }}}$ | ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | so．00 s000 | somo so．00 | somo | somo |  | so．00 s000 |  | ${ }_{\text {PowerEdge }}$ |
| 5 | ${ }^{122355-523-C K B V}$ |  | ${ }_{5}^{528-C \mathrm{CkV}}$ | s11，170．00 | k | 31\％ | $\underset{\text { S12，357，30 }}{\text { St，}}$ | Stion | so．00 | so．od so． | so．00 | \＄529899999000 | So． | come | Powerage ${ }_{\text {Prem }}$ |
| 5 | $122335.528 . \mathrm{CKCE}$ | VMware Cenener Sever 7 Standard for Soshere 7 （Per Instance），1 Year Lic and Sub | 522．CKCE | \＄10，690．00 | k | 31\％ | 57，376．10 | \＄0．00 | s0．00 | s0．00 | 50．00 | \＄229，99900 | \＄0．00 | \＄298，999．00 | Poweredde XR2 |
| 5 |  |  |  | （ 54.6000000 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | so．00 | Sois | （en so．00 | so．00 so．oo |  | So．00 | ¢ |  |
| 5 | ${ }^{1223355.528-\mathrm{CKCL}}$ |  | ${ }_{\text {528．CKCL }}$ | ${ }^{\text {S6，} 2800000}$ | k | 31\％\％ | S4，319．40 | s0．00 | so．00 | so．00 | so．00 | S229，999000 | so．00 | S298，99900 | Poweveldge $\times$ P2 |
| 5 5 | ${ }_{1}^{12235355258 .-\mathrm{CKCR}}$ |  | ${ }_{\text {cker }}^{\text {528．CKCR }}$ | ${ }_{\text {S }}^{\text {S14，300．00 }}$ | ${ }_{k}^{k}$ | 31\％ | S9，967．00 | so．00 s000 | somo so．00 | so．00 so．od | （incois |  | so．00 s000 |  |  |
| 5 | ${ }^{122335.528-\mathrm{MMCW}}$ |  | ${ }_{528 . \mathrm{CMCW}}$ | \＄12，880．00 |  | 31\％ | ssi．96．20 | s0．00 | s0．00 | 50．00 | 50．00 | \＄22999999000 | S0．00 | \＄290，999000 | Poweredide $\times$ R2 |
| 5 | ${ }^{123355528 . C M C X}$ |  | ${ }_{\text {528．amcx }}$ |  | k | ${ }^{31 \%}$ | S15，221．40 | 50．00 | S0．00 | ${ }_{\text {S }}$ | 50．00 | ${ }_{\text {S }}^{52989999000}$ | S0．00 | S2989999000 | Werfdge $\times$ R2 |
|  | ${ }^{12235555528-\mathrm{caj}}$ |  |  | S950．00 |  | $31 \%$ | S665．50 | S0．00 | so．00 | ${ }_{\text {So．00 }}$ | 50．00 | 52989999000 | ${ }_{\text {s．00 }}$ | S2989，999000 | veredge $\times$ R2 2 |
| 5 | ${ }_{1}^{126355528.8 . c o u j k}$ |  |  | ${ }_{\text {cose }}^{\substack{\text { S30，160．00 } \\ \text { si，620．00 }}}$ | ${ }_{\text {k }}$ | 31\％\％ |  | so．00 s000 | somo so．00 | so．00 s．00 | （somo | ${ }_{\text {cosem }}^{5292999999000}$ | so．00 s000 |  | （eomeldag $\times$ X2 |
| 5 | ${ }^{123235528 . c a \mu}$ |  | ${ }_{\text {528．caul }}^{52}$ | \＄12740．00 | k | ${ }^{31 \%}$ | S8，790．60 | 50．00 | so．00 | so．00 | so．00 | S229，999000 | ${ }_{50.00}$ | S298，999000 | Poweefedge X X ${ }^{\text {a }}$ |
| 5 |  |  | ${ }_{\substack{\text { a }}}^{528-\mathrm{CaOMN}}$ | （ $533,1000.00$ | k | 31\％ |  | Stion | so．00 |  | 5000 50.00 | \＄ 52989999999000 | So．00 s．00 | S229，999000 s29，99，00 |  |
| 5 | ${ }^{1232355528 . C O J O}$ |  | ${ }_{5}^{528 . C a J O}$ | \＄38，250．00 | k | ${ }^{31 \%}$ | （ 526.382 .500 | 50．00 | S0．00 | S0．00 | 50．00 | S2999999000 | S0．00 | S229，999000 | Werfdge $\times$ R2 |
| 5 |  | VMware $\operatorname{sAN} 7$ Standard for Desktop（10 M M Pack with 3 YR Lic and Sub | ${ }_{\substack{\text { a }}}^{\text {528．caup }}$ 52－coua |  | ${ }_{\text {k }}^{\mathrm{k}}$ | $31 \%$ $31 \%$ | （ | so．00 | so．00 so．oo | so．00 so．oo | so．00 so．os | sis | So．00 | S298，999，00 s2999900 |  |
| 5 | 2635 52－COJR |  | $528 . \mathrm{COJR}$ | \＄17，750．00 | k | 31\％ | \＄12．247．50 | s0．00 | 50．00 | 50．00 | 50.00 | \＄229，999．00 | 50．00 | \＄299．999．00 | werfdge XR2 |
| 5 | ${ }^{128355528 . C 0 J 5}$ |  |  | \＄22．510．00 | k | 31\％\％ | ${ }_{\substack{\text { S }}}^{\text {S15，531．90 }}$ | S0．00 | so．00 | so．00 | S000 |  | S0．00 | S298999000 | PoweelEgade XR2 |
| 5 | ${ }^{122355-528-0 a 3 u}$ |  | ${ }_{5} 528 . \mathrm{Caju}$ | \＄23，370．00 | k | 31\％ | Sti，6530 | S0．00 | s0．00 | so． <br> 500 | 50．00 | \＄229，999．00 | So．00 s．0． | \＄2299，9999000 | Pouertdge $\times$ R2 |
| 5 | ${ }^{123355528 . C O J V}$ | （eare | ${ }_{\text {che }}^{528 . C O J V}$ | \＄99520．00 | K | 31\％ | S6，568．80 | 50．00 | S0．00 | S0．00 | S0．00 | S2989999000 | 50．00 | S2298999000 | KR2 |
|  |  | （eater |  | （en | ${ }_{\text {k }}^{k}$ | 31\％ | （ | So．00 | So．00 | （ so．00 | （en so．00 | 边 | So．00 |  |  |
|  | 12635．528－cour | e $S$ SAN 7 Standard for desthop（100 UM Pack）with 5 SR Lic and Sub | ${ }_{528 . \text { caur }}$ | \＄16，180．00 |  | 31\％ | \＄11，164．20 | so．00 | S0．00 | S0．00 | S0．00 | S298，999．00 | s0．00 | S298，999．00 | werEdge XR2 |


| Band | sku | description | $\underset{\substack{\text { Modele sub } \\ \text { sku }}}{\text { ate }}$ | EMC LIST PRICE USD | CATEGORY CODE | $\begin{array}{\|c} \text { NASPO VP } \\ \text { Discount } \\ \% \end{array}$ | NvPLEVE 11 <br> NET PRILE | PROSUPPORT PLUS MNT LP | $\begin{array}{\|c\|} \hline \begin{array}{c} \text { PROSUPPOPRR } \\ \text { WM PREME MNT } \\ \text { LP MN } \end{array} \\ \hline \end{array}$ | OSUPPORT NH MNT LP NH MNT LP | basic mnt le | $\begin{array}{\|c\|} \hline \text { WTY UPG ENH TO } \\ \text { PS WIMC PREM } \\ \text { LP } \end{array}$ | Wry Upg Easic <br> Tops ENHLP | Renewal | THIRD PARTY PRODUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 |  |  |  |  | ${ }_{k}^{\mathrm{K}}$ | ${ }^{31 \%}$ | $\xrightarrow{51,22.30}$ | O00 | so．00 | s．0．0 | so．00 | cis | S0．00 |  | PowerEdge XR2 |
| 5 5 |  |  |  | S6899000 | k | 31\％ |  | so．00 | so．${ }_{\text {sooo }}^{\text {sood }}$ | s0．00 so．00 | Ss0．00 |  | so．00 |  |  |
| 5 | 12685 528－C18M |  | 528．ССВМ | 47，590．00 | k | 31\％ | 532，837．10 | s0．00 | s0．00 | S0．00 | S0．00 | 999．00 | S0．00 |  |  |
| 5 | $12885.582 . \mathrm{ClIPP}$ | UMware SSAN 7 Advanced tor Roso， 25 VM pack，5YR Licensememinenance | $528.18 P$ | S60．470．00 | к | 31\％ | \＄41，724，30 | 50．00 | s0．00 | \＄0．00 | s0．00 | \＄229，999．00 | s0．00 | \＄298，999．00 | eerdage C4140 |
|  | ${ }^{12685} 5258 . \mathrm{Cl180}$ | VMware SSAN 7 Standarct tor Robo 25 प M pack，3YR Licensemminenance | 528.1880 | \＄29，760．00 | k | 31\％ | \＄20，534．40 | 50.00 | 50.00 | s0．00 | 50.00 | S229，999．00 | 50.00 | S229，999．00 | VerEdge C4140 |
| 5 | ${ }^{126855} 5.528 . \mathrm{CliBU}$ | VMware SSAN 7 Enererise for ROBO 22 VM pack， 5 SR L Licensemamitenance | ${ }^{528-C 18 U}$ | 583，420．00 | k | 31\％ | \＄57，559．80 | s0．00 | s0．00 | s0．00 | s0．00 | 5298999900 | s0．00 | 999．00 | Edge C440 |
| 5 |  |  |  |  | k | 31\％ |  | so．00 | so．00 so．od | so．00 so．00 | Ss0．00 | sis | so． |  |  |
| 5 | ${ }^{12685} 5$ 523－ClCD |  | ${ }_{5}^{\text {528－Clico }}$ |  | к | 31\％ | ¢ $56,755.10$ | ss．00 | S0．00 | sco．00 | S0．00 | \＄2599，999000 | S0．00 | S298，999．00 | 隹 |
| 5 | 12685 528－CJIX | OpenMManage Inegration with MS Windows Admin Cenere Premium License for Powerdge，Evauaion | $528 . \mathrm{CJX}$ | so．00 | к | 31\％ | \＄0．00 | S0．00 | S0．00 | 50．00 | 50.00 | \＄229，999900 | 50.00 | \＄298，999．00 | Poweredge c 4140 |
| 5 |  |  | ${ }_{5} 528 . \mathrm{CJI2}$ | Sti9900 | k | 31\％ | ${ }_{\text {sil7，31 }}$ | s000 | so．00 | 50．00 | s0．00 | S229999900 | s0．00 | S2299999000 | Poweldge Cal40 |
| 5 | $12885.528 . \mathrm{CkBV}$ | vMware Cenener Sever 7 Standard for Scherer 7 （ Per I Istance）， 5 Year Lic and Sub | $528 . \mathrm{CkBV}$ | \＄18，770．00 | к | 31\％ | \＄12，577．30 | s0．00 | s0．00 | 50.00 | s000 | \＄229，999，00 | \＄0．00 | S298，999，00 | Powertage C4140 |
| 5 | ${ }^{1288655552 .-\mathrm{CKCE}}$ |  | ${ }_{\substack{\text { a }}}^{\text {522－CKKE }}$ | S10．690．00 | k | ${ }_{3}^{31 \%}$ | ¢ | So． | So． | （en so．00 |  | S 5 S29899999900 | somo | Sis | Powerade Cutile |
| 5 |  |  | ${ }_{\substack{\text { 5 }}}^{\text {528－CKCG }}$ |  | k | 31\％\％ |  | so． | cois | so．00 so．00 | ¢ ${ }_{\text {so．00 }}^{5000}$ | ${ }_{\text {cosem }}^{5298999999900}$ | so．${ }_{\text {soo }}^{\text {soon }}$ |  |  |
| 5 | ${ }^{128685} 528 .-\mathrm{CKL}$ |  | ${ }_{5} 528 . \mathrm{CKCL}$ | S6，260．00 | к | 31\％ | \＄ 5 S， 319.400 | s500 | S0．00 | sco．00 | ${ }_{\text {cosem }}$ | 52599999900 | 50．00 | S2299，999000 | ${ }^{\text {Powerfage e } 4440}$ |
| 5 | ${ }^{128885.522-C K C R}$ |  | ${ }_{5}^{528 . \mathrm{CKCR}}$ | \＄14，300．00 | k | 31\％ | S9，867．00 | s0．00 | s0．00 | s0．00 | s0．00 | S229，999000 | s0．00 | S229，99900 | Powetedge C440 |
| 5 |  |  |  | \＄22．60．00 | k | 31\％\％ | S1，794．00 | S0．00 | S0．00 | so．00 soon | S0．00 | cis | S0．00 |  | Powerfdeae C4ilio |
| 5 | ${ }^{\text {cosem }}$ |  |  |  | k | ${ }_{31 \%}^{31 \%}$ | ${ }_{\substack{\text { s．} \\ 56559.90}}$ | So． | So． | （in so．00 | （ | S 5 S298999999000 | Stion | sis 5 S299999990000 | Powercdeae C4ile |
| 5 | ${ }^{1288855528.58 \mathrm{ckT}}$ |  | ${ }_{5}^{528 .-\mathrm{CkT}}$ | S580．00 | k | 31\％ | \＄400．20 | so．00 | so．00 | S0．00 | so．00 | \＄2299999900 | 50．00 | \＄229，999．00 | Poweridge C 4140 |
| 5 | ${ }^{12888555528.8 \mathrm{CKT}}$ |  | ${ }_{\substack{\text { a }}}^{528 . \mathrm{CkTz}}$ | s290．00 S15700 | k | 31\％\％ | ${ }_{\text {s }}^{5200.10}$ | So．00 | So． | （in so．00 | （en $\begin{aligned} & \text { S0．00 } \\ & 5000\end{aligned}$ | S 5 S29899999000 | S0．00 S00 | \＄5298999．00 | Powerfdeae C44140 |
| 5 |  | Sus | $\underbrace{\substack{\text { 528－C．CMCV }}}_{\substack{\text { a }}}$ | － | к | ${ }^{31 \%}$ | S11，97．40 | so． |  | so．os sood | S000 | \＄ 5828989999990000 | （ta00 |  |  |
| 5 | ${ }^{128855} 5.528 . \mathrm{CMCW}$ |  | 528．CMCW | \＄12，980．00 | к | 31\％ | s8，956．20 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | \＄229，999000 | 50．00 | S229，999，00 | Powerifge C4440 |
| 5 | ${ }^{128885.522-C M C X}$ | VMware SAN 7 Eneerisise Pus， 1 CPU（max 32 coress CPY sockel），SR，LLeense and Supoort | $5^{528 . C M C X}$ | S22，060．00 | k | 31\％ | \＄15，221．40 | s0．00 | s0．00 | s0．00 | \＄0．00 | S229，999，00 | 50．00 | S229，999．00 | Powetcdae C4140 |
|  | ${ }^{1268655528 . c a i l l}$ |  | ${ }_{5}^{528 . C O A N}$ | S950．00 | K | 31\％\％ | S655．50 | S0．00 | S0．00 | S0．00 | S0．00 | S298999900 | so．00 |  | C44140 |
|  |  |  | ${ }_{\substack{\text { a }}}^{528 . \mathrm{CaOJ}}$ |  | k | 31\％\％ | ${ }^{520.810 .40}$ | S0．00 | S0．00 | S0．00 | S0．00 | 星 9.000 |  |  |  |
|  |  |  |  | si1．740．00 | k | 31\％ |  | 寺 | （incoue | S0．00 sooo | So．00 | － |  |  | ${ }^{\text {Powerfdge C4440 }}$ |
| 5 |  |  | ${ }_{\substack{\text { a }}}^{5828 \text {－couju }}$ | \＄23，740．00 | к | 31\％ |  | Scoot |  | so．o soo | S000 | \＄8298999990000 | ¢ |  |  |
| 5 | 12885 522－COJN | VMware SSAN 7 Eneerpise for Desktop（100 U M Pack）with 3 YR Lic and Sub | $528 . C \mathrm{CaN}$ | \＄30，000．00 | к | 31\％ | \＄20，769．00 | 50．00 | s0．00 | \＄0．00 | \＄0．00 | \＄229，999，00 | 50．00 | \＄229，999．00 | Powerifge C4440 |
| 5 | ${ }^{128655} 5228 . \mathrm{Caj}$ | VMware SSAN 7 Enterpise for Desktop（100 M M Pack）with 5 YR Lic and Sub | 528．cauo | 538，250．00 | k | 31\％ | ${ }^{526,392.50}$ | s0．00 | s0．00 | s0．00 | \＄0．00 | S229，999．00 | 50．00 | S229，999．00 | Powetedge C4140 |
| 5 | ${ }^{122865555828 . c a j p}$ |  |  | S1，280．00 si，30．00 | k | 31\％ | （ | Ss．00 | Ss．00 | so．00 <br> so．oo | Ss．00 | sis | Ss0．00 | siss |  |
| 5 |  |  |  | Stir， 5 | k | 31\％\％ |  | so．00 | ${ }_{\text {so．00 }}$ | so．00 | ${ }_{\text {S0．00 }}$ | S229，999000 | so．00 | S2929999000 | Powefldge C4140 |
| 5 5 |  |  | ${ }_{\substack{\text { a }}}^{528-\mathrm{Caj}}$ | ¢ |  | 31\％\％ | ${ }_{\substack{\text { S15，531．90 } \\ \text { si，} 52.50}}^{\text {S2，}}$ | somo | somo | so．00 s0．00 | somo | ${ }_{\text {cosem }}^{529899999900}$ | so．00 s000 |  | Powifdge C4i40 |
| 5 |  |  |  | － 52232370.000 | к | 31\％ |  | ssoos | Ss000 |  | so． | S 5289899999000 |  | S 5 S2999，9999000 |  |
| 5 | ${ }^{12888555528 . C O J V}$ |  | ${ }^{528 . C O J V}$ | S9，520．00 | k | 31\％ | S6．56．80 | s0．00 | s0．00 | s0．00 | s0．00 | \＄229，999000 | 50．00 | S229，999．00 | Powerctag C4140 |
|  |  |  | ${ }_{\text {cosem }}^{528 . c a s w}$ | ${ }^{533.000 .00}$ | K | 31\％ | S2， | S0．00 | so．00 | S0．00 | S0．00 | 边 |  |  |  |
|  |  |  |  | S15，180．00 | k | 31\％ | S20．76．90 | S000 | （enteo | （ | Stoon |  |  |  | 140 |
| 5 | ${ }^{128885} 5228 . \mathrm{caj} 2$ | WMware sSAN 7 Adranced for oeskop（10 YM Pack w with YR Lic and Sub | ${ }_{528} 52 \mathrm{COa/2}$ | ${ }_{\text {S1，70．00 }}$ | к | 31\％ | S1，221．30 | s0．00 | so．00 | s0．00 | s000 | \＄229，999900 | s0．00 | \＄2299，999000 | Powertige C C 4140 |
| 5 | 12726．528．СС184 | IORAC9 Dalacenerer 146 U Vgrade，All platorms，Customer Kit | $528 . \mathrm{Cl18H}$ | 5689.00 | k | 31\％ | S475．41 | s0．00 | s0．00 | 50．00 | \＄0．00 | \＄229，999．00 | s0．00 | \＄229，999．00 | оEM Powerefge C440 |
| 5 | ${ }^{12726.528 . C 18181}$ | IDRAC9 Datacener 146 | $528 . \mathrm{Cl181}$ | \＄689．00 | k | 31\％ | S475．41 | \＄0．00 | \＄0．00 | s0．00 | \＄0．00 | \＄229，999，00 | \＄0．00 | S229，999．00 | OEM Poweredge C4140 |
| 5 |  | ioracg oaiaenener 14G Uograde，All platorms，Customer Kit |  | S689000 | k | ${ }_{31 \%}^{31 \%}$ | ${ }_{\text {S4757．41 }}^{\text {S47．4 }}$ | Ss．00 | Ss．00 | so．00 so．oo | （ |  | Ss000 |  |  |
| $5$ | $12779.528 . \mathrm{Cl18M}$ | VMware SSAN 7 Advanced tor Robo， 25 VM pack， 3 YR Licensemmintenance | $528 . \mathrm{CliPM}$ | \＄47，590．00 | k | 31\％ | S32，837．10 | so．00 | so．00 | S0．00 | \＄0．00 | S229，99900 | s0．00 | S299999900 | Poweredge $\mathrm{MX} \times 700 \mathrm{C}$ |
| 5 |  |  |  |  | k | 31\％\％ |  | Scood | cois | so．00 so．00 | ¢ |  | ¢ |  |  |
| 5 | $12779.528 . \mathrm{CliBU}$ | UMware SAAN 7 Enterrise tor Ro80 25 V VM pack，5YR Licensem Mantenance | $528 . \mathrm{CliBU}$ | \＄83，420．00 | k | 31\％ | S57，559．80 | 50．00 | s0．00 | \＄0．00 | \＄0．00 | \＄229，999，00 | 50．00 | S229，999．00 | Powerefge Mx7400 |
| 5 | ${ }^{12779.528-C 18 Y}$ | VMware SSAN 7 Standarat tor ROBO 25 VM Pack， 5 SR LLeensemmainenance | ${ }^{528 .-C 1 B Y}$ | \＄37．810．00 | k | 31\％ | ${ }^{527.088 .90}$ | s0．00 | s0．00 | 50．00 | \＄0．00 | \＄229，999．00 | 50．00 | 5229，999．00 | Powerefge Mx7700C |
| ${ }_{5}^{5}$ |  |  | ${ }_{\substack{\text { che } \\ 528 .-112 C C}}$ | ${ }_{\text {S }}^{\text {S65．650．00 }}$ | k | 31\％\％ |  | s0．00 | S0．00 | ${ }_{\text {S }}$ | ${ }^{\text {S0．00 }}$ | \＄298999900 | 50．00 |  | Powerefdge Mx740C |
| 5 |  |  | ${ }_{\substack{\text { 528－C．CIIX }}}^{\text {220．}}$ | ${ }^{\text {S9，790．00 }}$ s0．00 | k | 31\％ | ${ }_{\text {S }}^{\text {S6，755．10 }}$ | so．00 so．os | so．00 so．oo | so．00 so．od | Ss0．00 | sis | Scoue |  |  |
| 5 | $12779.523-\mathrm{CO17}$ | OpenMmange Integraion with MS Windows Admin Center Premium License for Poweretdge，Pereetual | ${ }_{522-\mathrm{CJ12}}$ | \＄199．00 | к | 31\％ | \＄137．31 | so．00 | so．00 | \＄0．00 | so．00 | \＄229，999900 | so．00 | S229，999，00 | Powerefge Mx740C |
| $5$ | 12779 528－CKBV |  | 528 CkBV | \＄18，170．00 | к | 31\％ | \＄12．537．30 | s0．00 | S0．00 | \＄0．00 | \＄0．00 | \＄229，999，00 | 50．00 | \＄229，999．00 | Powerefage Mx740C |
| ${ }_{5}^{5}$ | ${ }^{12779}$ ． $1278 . \mathrm{CKCE}$ |  | ${ }_{\substack{\text { S }}}^{\text {528．CKCE }}$ | \＄10．90．00 | k | 31\％\％ | \＄ 5 S7．376．10 | S0．00 | So．00 | so．00 soon | S0．00 | come 5 S2999999000 | S0．00 | sis | Powerdae Mx740C |
| ${ }_{5}^{5}$ | ${ }^{1277995258 .-\mathrm{CKCG}}$ |  |  |  | к | 31\％\％ | S3，17．400 <br> 52.1040 | Scoue | （so．00 | so．00 so．00 | so．00 so．00 | \＄829999990000 | ss000 | S 5293999999000000 |  |
| $5$ | 12779528.8 CKCL |  | ${ }_{528}^{52 \mathrm{CKCl}}$ | S6，20000 | k | 31\％ | S4，39940 | S000 | so．00 | S0．00 | S000 | S229999900 | S0．00 | S2299999000 | Poweredge Mx＞70C |
| 5 |  |  |  | \＄14．300．00 | к | 31\％ |  | so．00 s00．00 | so．00 so．od | so．00 so．00 | Ss0．00 |  | so．00 <br> s．00 |  |  |
| 5 | ${ }_{12779-528-C \mathrm{CKT}}$ | Sus | ${ }_{5}{ }_{5}^{528 . C \mathrm{CkTT}}$ | \＄1，310．00 | k | 31\％ | S903， 90 | S0．00 | so．00 | S0．00 50 | s．00 | 5229，999．000 | s0．00 | S229，999．00 | Powertige MX740C |
| 5 | $12779.528 . \mathrm{CKTV}$ |  | ${ }^{528 . C \text { CTV }}$ | 5790.00 | k | 31\％ | 5545.10 | 50.00 | 50．00 | s0．00 | \＄0．00 | \＄229，999．00 | 50．00 | \＄229，999．00 | Poweredge Mx7700 |
| 5 | ${ }^{\text {coser }}$ | Susil |  | S 5 S800．00 | k | ${ }_{31 \%}^{31 \%}$ | （ ${ }_{\text {S }}^{5400.20}$ | So． | So． | （en so．00 | （en $\begin{aligned} & \text { S0．00 } \\ & 5000\end{aligned}$ | come |  | sis 5 S299999990000 | Powerdde Mx740C |
| 5 | ${ }^{\text {che }}$ |  | ${ }_{\substack{\text { a }}}^{\text {528－C．CuC }}$ | \＄1．570．00 | к | 31\％ |  | S000 | So． | S0．00 s0．00 | so． | \＄288999999000 | S000 | \＄ 52999999990000 | Powercose NX740C |
| 5 | $127795228 . \mathrm{CMCV}$ |  | ${ }^{528 . C M C V}$ | \＄17，360．00 | k | 31\％ | \＄11，978．40 | s0．00 | s0．00 | s0．00 | s000 | S229，999000 | s0．00 | S229，999，00 | Powelfide M M 740 C |
| 5 | ${ }^{\text {a }}$ | VMurer |  | S22，06000 | k | 31\％ | （ | so． | ¢ | so．00 s0．00 | so． | \＄8298999990000 |  |  |  |
| 5 | 12779．528－CaJ | VMware s SAN 7 Standard for Deskop（10 UM Pack）with 1 YR LLic and Sub | 528．caul | S950．00 | k | 31\％ | S655．50 | s0．00 | s0．00 | s0．00 | s0．00 | S229，999，00 | 50．00 | \＄229，999．00 | Powerefdge Mx7700 |
| 5 | ${ }^{12779.528 .-0 . J J}$ | VMware USAN 7 Adaraneed for Desktop（100 UM Pack）with 5 YR Lic and Sub | ${ }^{528 . C O J J}$ | \＄30，160．00 | k | 31\％ | 520，810．40 | s0．00 | s0．00 | s0．00 | ${ }^{50.00}$ | \＄298999900 | 50．00 | 5229，999．00 | Powerefdge Mx740C |
| 5 |  |  |  | si1．740．00 | k | 31\％ | （ | so．00 so．od | so．00 so．od | so．00 so．00 | so． | \＄ | S0000 |  | Powerdge MX740C |
| 5 | $12779.528 . \mathrm{CaJM}$ | VMware SSAN 7 A danaced for Destiop（100 UMPack）with 3 YR Lic and Sub | 528．caıM | \＄23，740．00 | k | 31\％ | \＄16，380．60 | s0．00 | s0．00 | s0．00 | 50.00 | \＄229，9999000 | s0．00 | \＄229，999，00 | Powerefige MX740C |
|  | 12779 528－COJN | VMware SAN 7 Enererisise for Deskstop（100 MM Pack）with 3 SR Lic and Sub | 528 －CadN | \＄33，100．00 | k | 31\％ | \＄22，769．00 | 50．00 | s0．00 | S0．00 | 50.00 | 5298，999．00 | 50．00 | \＄229，999，00 | Powerefige Mx740C |
|  | ${ }^{12779}$ 528．CaJO |  |  | ¢38，250．00 | k | 31\％\％ |  | S0．00 | S0．00 | So．00 | S0．00 | S | S0．00 | Sisemen | Powerdge Mx700C |
| 5 | ${ }^{\text {a }}$ |  | ${ }_{\text {cher }}$ | （\＄1，28000 |  | 31\％ | － 3 S28823．70 | Scood | ssood | S0．00 s0．00 | so． |  | \＄5000 |  |  |
| $5_{5}^{5}$ |  |  | ${ }_{\text {528．CajR }}$ | \＄17，750．00 | k | 31\％ | ${ }_{\text {S }}^{\text {S12，247，50 }}$ | s0．00 | s0．00 | s0．00 | S000 | S229，999900 | s0．00 | S2989999900 | Powerefige Mx740C |
| 5 5 | ${ }^{\text {a }}$ | VMware veA 7 Enerperisis for oeskop（100 M Pack win Mr Lic and Sub |  | ${ }_{\substack{\text { S }}}^{\text {S22，510．000 }}$ | k | 31\％ |  | so． | socoue | so．00 s0．00 | somo |  | somo |  |  |
| 5 | 12779－528－caju | VMware SSAN 7 Aldranced for Desktop（10 YM Pack）wit 3 YR Lic and S Sb | ${ }_{528 .-\mathrm{Cav}}$ | \＄2，370．00 | k | 31\％ | \＄1，635．30 | S0．00 | s0．00 | \＄0．00 | 50.00 | \＄298，999900 | S0．00 | \＄229，999．00 | Poweretige Mx740C |
| 5 | 12779 528－CaJV | VMware s SAN 7 Standard for Deskop（100 VMP Pack）with YR Lic and Sub | $5^{528 . C a, ~}{ }^{\text {a }}$ | 59，52．00 |  | 31\％ | S6．56．80 | 50．00 | 50．00 | s0．00 | 50．00 | \＄229，999，00 | 50.00 | S229，999．00 | Poweefde MX740C |
| 5 | － |  |  | （ 5 S3，010．00 | k | ${ }_{31 \%}^{31 \%}$ | （ 52.076 .900 | So．00 | so．00 | （en so．00 | （ | S 5 S29899999900 | Stion |  |  |
| 5 | 12779 528－cajy | VMware SAAN 7 Standard for Desktop（100 VM Pack）with 5 SR Lic and S Sub | ${ }_{528-\mathrm{Cajy}}$ | \＄16，180．00 | k | 31\％ | \＄11，16420 | S000 | S0．00 | S0．00 | S0．00 | S229，999900 | 50．00 | S229，999，00 | Powerdide M M 740 C |
| 5 5 |  |  |  | $\underset{\substack{\text { S1／77．000 } \\ \text { s68．00 }}}{ }$ |  | 31\％ | $\underset{\substack{\text { S1，221．30 } \\ \text { s475．41 }}}{\text { d20 }}$ | so． | soco | so．00 s0．00 | somo |  | so． |  | （emen |
| 5 | $12850.528-\mathrm{Cl\mid 11}$ | IORAC9 Datacenter 146 | $528 . \mathrm{Cl131}$ | S689．00 | k | 31\％ | \＄475．41 | S0．00 | s0．00 | S0．00 | 50.00 | \＄298，999，00 | 50.00 | S298，999，00 | Powerfage R840 |
| 5 |  |  | ${ }_{5}^{522 . C 118 M}$ | ${ }^{\text {S77，590．00 }}$ | k | 31\％ | ${ }_{\substack{\text { S2，} \\ \text { S277．10 }}}$ | s0．00 | so．0 | s0．00 | s0．00 | S2999999000 | ${ }_{\text {so．00 }}$ |  | Powereflde R840 |
| 5 |  |  | ${ }_{\substack{\text { che } \\ 522-C . C 18 P}}$ | S60，770．00 | k | ${ }_{31 \%}^{31 \%}$ | （ | So．00 | so．00 | （en so．00 | （ |  | Stion | Sis | Powerfde Re40 |
| 5 | ${ }^{12855055828 . C 18 U}$ |  | $528 . \mathrm{CliBU}$ | \＄833，220．00 | k | 31\％ | S57，559．80 | S000 | so．00 | 50．00 | s000 | S229，99900 | S0．00 | S2299999000 | weflder R840 |
| 5 |  |  |  | S65．55．00 | ${ }_{k}$ | 31\％ |  | somo | cois | so．00 s0．00 | ¢ | ${ }_{\text {cosem }}^{5298999999900}$ | so．00 s00． | ${ }_{\text {cosem }}^{529899999900}$ | werlage R840 |
|  | 退5．582－C1CD | N 7 Enterisis， 1 CPU（max 32 coresic CPU sockete），17R Licensem | Cico | s9，790 | к | 31\％ | S6，75 | 50.00 | s0．00 | S0．00 | 50.00 |  | 5．00 |  |  |
|  | 12850．528．CJIX | OoenManage Integratoon with MS Windows Admin Center |  |  |  | 31\％ |  | 50．00 | 50．00 | ${ }^{50.00}$ | 00 |  | 50．00 |  |  |
|  | － $528 . \mathrm{CJ12}$ |  | 528．012 | \＄199．00 |  | 31\％ | \＄137．31 | s0．00 | S0．00 | S0．00 | S0．00 | 5298，990 | 50.00 |  |  |


| BaND | sku | description | $\underset{\substack{\text { Model Sub } \\ \text { sku }}}{\text { ata }}$ | $\underset{\substack{\text { EMC LIST } \\ \text { PRICE USD }}}{ }$ | CATEGORY CODE | $\begin{gathered} \text { Nasso vp } \\ \text { Discount } \\ \% \end{gathered}$ | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP |  | PROSUPPORT ENH MNT LP | basic mnt L | $\begin{array}{\|c\|} \hline \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{array}$ | WTY Upg EASIC <br> Tops ENH LP | Renewal | THRD PARTY PRODUCT PA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 | ${ }^{12850.588 . \mathrm{CKBV}}$ |  | $\underbrace{}_{\substack{528 . \mathrm{CKEV} \\ 528 . \mathrm{CKCE}}}$ | $\xrightarrow{\text { S18，770．00 }}$ | ${ }_{\text {K }}^{\mathrm{K}}$ | $\xrightarrow{31 \%}$ |  | so．00 so．00 | so．00 | $\begin{aligned} & \text { s.0.00 } \\ & \text { so.00 } \end{aligned}$ | $\begin{aligned} & 50.00 \\ & 50.00 \\ & \hline \end{aligned}$ |  | $cso00 so00$ | Stise | （eomerdge R840 |
|  |  |  |  | Sticoo．00 | k | 31\％ | Sti．17400 | S000 |  |  |  |  | 50.00 |  | 隹 |
| 5 |  |  | ${ }_{522 .-\mathrm{CkJ}}$ | S3，50．00 | k | 31\％ | \＄2，10， 50 | S000 | sooo | s000 | s000 | \＄2289．999000 | O | \＄228999990900 | Powerfdes 8 R40 |
| 5 |  | Oon for S Sophere up to to hosts（Per Insanace） 5 Year Lic and Sub | 528．CKCL | 20.00 | k | 31\％ | \＄4，319，40 | so．00 | 50．00 | S0．00 | 80．00 |  |  |  |  |
| 5 |  |  |  |  | k | 31\％ |  | so．00 | ，00 | 50.00 |  |  |  |  |  |
| 5 |  |  | 528．－ckTR | \＄2，60．00 | k | 31\％ | \＄1，794．00 | S0．00 | s0．00 | S0．00 | 00 | 999．00 |  |  | 矿840 |
| 5 |  |  |  |  | k | 31\％ |  | 5000 | s0．00 | s0．00 | ${ }^{50.00}$ | \＄298999900 |  |  |  |
| ${ }_{5}^{5}$ | TV |  | ${ }_{\text {cke }}^{\text {52．CKTV }}$ | ST90．00 | k | ${ }^{31 \%}$ | ${ }_{5}^{5455.10}$ | ${ }_{50.00}$ | so．00 | s000 | 00 | ． 00 |  |  | 840 |
|  | 528．CkTW |  | ${ }_{\text {cke }}^{528 . \mathrm{CkTW}}$ | \＄550．00 | K | 33\％ | Sta0．20 | so．00 | s0．00 | s0．00 | \＄0．00 | 5299，999．00 | 5．00 |  | toe R80 |
|  | 528．CkTZ |  | ${ }_{\text {cke }}^{528 . \mathrm{CKTz}}$ | \＄220．00 | k | 31\％\％ |  | S0．00 | S0．00 | S0．00 | \＄0．00 | \＄529．999．00 | S000 | \＄5298999900 | dag 8840 |
| 5 |  |  |  | － | k | 31\％ |  | So．00 | Soiou | so．00 s．00 | sso．00 | cis 5 S29899999000 | （ |  | Poweredge Re40 |
|  | $128550.528 . \mathrm{CMCW}$ |  | $528 . \mathrm{CMCW}$ | \＄12，980．00 | к | 31\％ | s8，956．20 | s0．00 | s0．00 | so．00 | s0．00 | \＄2299，999000 | so．00 | \＄298，999．00 | Powerfdge 8 R40 |
| 5 | ${ }^{1285505528-\text { MMCX }}$ |  | ${ }_{522-C M C X}$ | \＄22，06000 | k | 31\％ | \＄15，221．40 | s0．00 | s0．00 | \％ | \＄5000 | S299，999000 | s0．00 | S2989999000 | Powerdde 8840 |
| 5 |  |  | ${ }_{528 . c a n j}^{528 . c a j J}$ | s s50．160．000 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | s．00 s．00 | s．00 s．00 | so．00 so．od | Ss．00 | come | So．00 |  | Powerede Re80 |
| $5$ | ${ }^{128550.528-60.0 . J K}$ |  | ${ }_{52 \text { 2－Cajk }}$ | （51，62．00 | k | 31\％ |  | S0．00 | s0．00 | so．00 | s0．00 | S 5289999990000 | so．00 | S229，999．000 |  |
|  | $1285505828 . \mathrm{CaN}$ |  | as | \＄12，740．00 | k | 31\％ | 30．60 | so．00 | so．00 | S0．00 | 00 | 99900 |  |  | R840 |
| 5 | ${ }^{12850} 5.528 . C a \mathrm{M}$ | Wware SSAN 7 Advanced for Desstop（100 M P Pack）with 3RR Lic and Sub | $528 . \mathrm{CaJM}$ | \＄23，740．00 | k | 31\％ | \＄16，383．60 | so．00 | so．00 | 50.00 | s0．00 | \＄229，999，00 | 000 | 999．00 | Poweredae R840 |
|  |  | VMware VAN 7 Enereprisis for oestop（100 M Pack with 3 SR Lic and Sub |  | （ ${ }_{\substack{\text { s30，700．000 } \\ \text { s8，25000 }}}$ | k |  | （ | So．00 | So．00 | （ | So．00 | （tase | So．00 | \＄52989999000 | 行 8 840 |
|  | ${ }^{128550} 528 . \mathrm{COJJP}$ |  | ${ }_{528}{ }^{28 . c a j p}$ | S1，280．00 | к | 31\％ | \＄888320 | s0．00 | so．00 | s0．00 | s0．00 | \＄22989999000 | 50．00 | S2299．999，00 | 40 |
|  | 528－CaJa | e SSAN 7 Enererisis for Desktop（10 VM Pack）with 5 YR Lico and Sub | 528 －casa | \＄3，830．00 | k | 31\％ | S22，64720 | s0．00 | s0．00 | s0．00 | s0．00 | \＄2299，999000 | ． 00 | \＄2299．999．00 | R840 |
|  | ${ }^{128550.528 . C O J R}$ | \SAN 7 Adanced for Deskop（100 M M Pack）with 1YR Lic and Sub | 528－CaJR | \＄17，750．00 | к | 31\％ | \＄12，247．50 | so．00 | so．00 | s0．00 | 50.00 | 929900 | ． 00 | 99.00 | R840 |
|  | 122850.582 －cass | e SSAN 7 Eneeprise for Deskop（100 VMP Pack）with 1 1 R Lic and Sub | 528－Cajs | \＄22．510．00 | к | 31\％ | \＄15．531．90 | so．00 | \＄0．00 | 50.00 | 00 | 939900 |  |  | R880 |
| $5$ | 行 | re sSAN 7 Enererisis for Dosktop（10 UMPack）with 1 YR Lic and Sub | 528．－Сал | S2，250．00 | к | 31\％ | \＄1，552．50 | so．00 | so．00 | 00 | 00 |  |  |  | 㖪 8840 |
|  | e8．caju | vare s SAN 7 Adaraced for Deskto（10 YM Pack with 3YR Lic and Sub | 528．cauv | \＄2，370．00 | k | 31\％ | ${ }_{\text {S1，} 1,353.30}$ | ${ }^{50.00}$ | ${ }^{\text {s0．00 }}$ | s0．00 | ${ }^{\text {so．00 }}$ | 5299999900 | 00 |  | eredge R840 |
|  | ${ }^{12825050585828 . c a s y}$ | VMware $\operatorname{sAN} 7$ Standard for Dostho（100 M Pack）wih YR Lic end Sub | ${ }_{\substack{\text { a }}}^{5828 . \text { couvy }}$ | － | k | 31\％ | Sti．6．8．80 | S0．00 | So．00 | （ | （ |  | S000 | S2299999900 | Powerfede Re40 |
| $\begin{gathered} 5 \\ 5 \end{gathered}$ | ${ }^{128550}$ |  |  | ${ }_{\text {S3，010．00 }}$ | к | 31\％ | S22076．90 | s000 | so．00 | so．00 | S0．00 | \＄2299，999000 | S000 |  | 退 8 840 |
| 5 | ${ }^{12850} 5288$－cary | VMware SSAN 7 Standard for Desktop（100 M M Pack）with 5 YR Lic and Sub | 522．caur | \＄16，180．00 | к | 31\％ | \＄11，164，20 | 50．00 | so．00 | \＄0．00 | \＄0．00 | \＄229，999000 | so．00 | \＄229，999．00 | Powerefde R840 |
|  | ${ }^{12850.528 . C O J 2}$ | UMware vSAN 7 Adranced for Desktop（10 VMP Pack）with 1 YR Lic and Sub | ${ }^{528 . C O J J}$ | \＄1，770．00 | k | 31\％ | \＄1，221，30 | s0．00 | s0．00 | 50．00 | s0．00 | \＄2299999，00 | 50．00 | 52289999．00 | PowerElge R840 |
| 5 |  | Ioracg onateonerer 146 Upgrade，All llatoroms，Customer Kit |  | Stiseg．00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | so．00 | so．00 s．00 | so．00 s．00 | S0．00 s000 |  | so．00 s．00 |  |  |
|  | 12883．528－C18M | VMware SSANA 7 Advanced for Robo， 25 VM pack，3YR Licensemainenance | ${ }_{5} 528 . \mathrm{CIBM}$ | \＄47，590．00 | к | 31\％ | S32，837．10 | s0．00 | so．00 | S0．00 | s0．00 | ¢229，999900 | s0．00 | \＄298，999．00 | Weefdge MX840C |
|  | 12883 ．528－CIBP | UMware SSAN 7 Advanced tor RoBo， 25 VM pack， 5 SR L Licensemminenance | 528. CIBP | \＄60．470．00 | к | 31\％ | \＄41，724．30 | s0．00 | so．00 | \＄0．00 | \＄0．00 | \＄229，999000 | so．00 | \＄2989999．00 | mefidge MX880C |
|  | ${ }^{12863.528-C 180}$ | WMware USAN 7 Standard tor RoBO 25 VM pack，3YR Licensemainenance | $528 . \mathrm{CIBP}$ | \＄29，760．00 | k | 31\％ | \＄20．534．40 | \＄0．00 | s0．00 | s0．00 | \＄0．00 | 5298，999．00 | s0．00 | \＄228，999．00 | 840C |
|  |  |  | ${ }_{\text {cose }}^{\text {528．CIBU }}$ | \＄837．420．00 | k | 31\％ | Sist．559．80 | S0．00 | S0．00 | ${ }^{\text {so．00 }}$ | 50．00 | 5299，99900 | s0．00 | 999．00 | ${ }^{8400}$ |
| 5 |  | VMwere SAAN 7 Standard |  |  | k | 31\％\％ | S27．088．90 | So．00 | So．00 | so．00 <br> s．00 | so．00 sooo |  | so．00 sooo |  |  |
| 5 | ${ }^{128838538.58 . C C D}$ |  | ${ }_{\text {coser }}^{\text {528－CICD }}$ | S9，790．00 | k | 31\％ | S6，755．10 | s0．00 | \＄0．00 | S0．00 | \＄0．00 | \＄229，999000 | s0．00 | s298，999．00 | Powericige Mx840C |
| 5 |  |  |  | S0．00 | K | 31\％\％ | （\％ | So．00 | So． |  | \＄0．00 | \＄529．999．00 | S000 | 退 8.9999 | Poweridge Mx840C |
|  | 12863．522－ckBV |  | ${ }_{528 . \mathrm{CkBV}} 5$ | \＄18，170．00 | к | 31\％ | \＄12，537．30 | 50．00 | s0．00 | 50．00 | so．00 | \＄2299，999000 | Scood | ${ }_{\text {cosem }}^{5298989999909000}$ | 连 |
| 5 | $128863.528 . \mathrm{CKCE}$ | VMware Cenener Sever 7 Standard tor Sophere 7 （Per I Statance）， 1 Year Lic and Sub | 528．CKCE | \＄10，990．00 | k | 31\％ | 57，376．10 | 50．00 | s0．00 | 50．00 | \＄0．00 | 5298999900 | so．00 | S229，999．00 | Poweelde Mx840C |
| 5 | ${ }_{1}^{128883835828 .-\mathrm{CKCG}}$ |  |  | （ 5 S4，60000 | k | ${ }_{3}^{31 \%}$ | （53，74．00 | S0．00 | S0．00 | S0．00 | （ | come | S0．00 |  | Poweride Mx840C |
| 5 |  |  | ${ }_{\text {S }}^{\text {52．－CKCLJ }}$ |  | ${ }_{\text {k }}$ | 31\％\％ | ¢ | S000 | sooo s000 | $\xrightarrow{\text { so．00 }}$ S000 | s000 s000 | \＄ 5 S2989，999900000 | sooo s000 |  |  |
| 5 | $12883.528 . C K C R$ | VMware Center Sener 7 Standard for Soperere 7 （Per I Istance）， 3 Year Lic and Sub | 528－CKCR | \＄14，300．00 | k | 31\％ | S9，867．00 | so．00 | so．00 | s0．00 | \＄0．00 | 529，999．00 | \＄0．00 | \＄298，999．00 | Powerefige Mx840C |
|  | 12883 ．528－CKTR |  | $528 . \mathrm{CkTR}$ | S22，600．00 | k | 31\％ | \＄1，794．00 | s0．00 | so．00 | \＄0．00 | \＄0．00 | \＄229，999，00 | s0．00 | S229，999000 | Powerede Mx840C |
| 5 |  |  | ${ }_{\substack{\text { a }}}^{528 . \mathrm{CKTT}}$ |  | k | ${ }_{31 \%}^{31 \%}$ |  | So．00 | So．00 |  | （ |  | So． |  | Powerdee Mx840C |
| 5 | ${ }^{128883.528 .- \text { ckT }}$ |  | ${ }_{5} 528 . \mathrm{CKTW}$ | S580．00 | k | 31\％ | ${ }_{5400} 5$ | so．00 | s0．00 | s0．00 | s0．00 | \＄2299，999000 | s000 | S228，999．000 | Powerefoge Mx840C |
| 5 | ${ }^{128833} 5$ 528－CKTZ |  | ${ }_{522 . \mathrm{CkTz}}$ | \＄229000 | k | 31\％ | S200．10 | S0．00 | s0．00 | s0．00 | S0．00 | S229，99900 | s0．00 | s298，99900 | Powelfage Mx840C |
| 5 |  |  |  | $\xrightarrow{\text { sit，}}$ S770．000 | ${ }_{\text {k }}$ | 31\％ | Sili，97．40 | S000 | S000 | so．os sood | Scoo | \＄ 52989.9999900000 |  | ${ }^{5} 528989999990000000$ | Neferge MX880C |
| 5 | ${ }^{128833} 5 \mathbf{5 2 8 - \mathrm { CMCW }}$ |  | $588 . \mathrm{CMCW}$ | \＄12，980．00 | k | 31\％ | s8，956．20 | S0．00 | s0．00 | S0．00 | \＄0．00 | S299，999000 | s0．00 | S229，99900 | Poweredag Mx840C |
| 5 | ${ }^{1288635858.50 . C M C X}$ |  | ${ }_{\text {S }}^{52.8 \mathrm{CMCX}}$ | S22．060．00 | k | 31\％ | \＄15，221．40 | s0．00 | ${ }^{50.00}$ | 50．00 | 50．00 | 5298，99900 | 50．00 | 5288999．00 | Powerefage MX840C |
|  | ${ }_{1}^{12868385828 . c a i J ~}$ |  | ${ }_{528 . c a n j}^{528 . c a s]}$ | s s50．160．000 |  | ${ }_{31 \%}^{31 \%}$ | Stish．50 | So．00 | So．00 |  |  |  | So．00 |  |  |
| 5 5 | ${ }_{1}^{1286835828 .-C a J K}$ |  |  | ${ }_{\substack{\text { S30，160．00 } \\ \text { si．6200 }}}$ | k | 31\％ | ¢ | Stion | so．00 sooo | ¢ | S0．00 s．00 | \＄5299，9990000 | so．00 | S2089，999000 | Powerfige Mx840C |
| 5 | ${ }^{128833528-C a J}$ | VMmare s SAN 7 Standard for Desktop（100 VMP Pack）with 3YR Lic and Sub | 522－cas | \＄12，740．00 | к | 31\％ | s8，790．60 | 50．00 | s0．00 | \＄0．00 | \＄0．00 | \＄229，999000 | so．00 | \＄229，999．00 | Poweredag Mx840C |
| 5 | ${ }^{1288383585828 . C O M M}$ |  | $\underset{\substack{\text { 52．－CaIM } \\ 582 .-1 / 10}}{ }$ | （523，740．00 | k | 31\％\％ | Si1．380．60 | S0．00 | so．00 |  | S0．00 |  | S0．00 |  | Poweradee Mx840C |
| 5 |  |  |  |  | ${ }_{\text {k }}$ | 31\％ | S20，76900 | so．00 | sooo s0．00 | $\xrightarrow{\text { so．00 }}$ S000 | Soso | cis | so．00 s00． |  | Powerage |
| 5 | ${ }^{12863 \text { 528－Cajp }}$ | VMware $S$ SAN 7 Standard tor Desthop（10 V M Pack）with 3 YR Lic ic and Sub | 528．caup | S1，280．00 | k | 31\％ | ${ }_{\text {cose }}$ | \＄0．00 | s0．00 | S0．00 | \＄0．00 | \＄228，999．00 | \＄0．00 | S298999900 | Powerdige Mx840C |
| 5 |  |  |  | S17，750．00 | k | 31\％ |  | socou | so．00 s．00 | so．00 <br> so．od | cos so．00 |  |  |  |  |
| 5 | ${ }^{128863.528-C 015}$ | VMware SAN 7 Enererpise for oes oestop（100 MM Pack）with YR Lic and Sub | ${ }_{528-\mathrm{Cajs}}$ | \＄22．510．00 | k | 31\％ | \＄15，531．90 | s0．00 | s0．00 | s0．00 | \＄0．00 | 52989999900 | so．00 | S228，999．00 | Powerefige MX840C |
| 5 | ${ }^{12883-528-C a J T}$ | VMware s SAN 7 Enterpise for Desktop（10 VM Pack w with YTR Lic and Sub | 528．COJT | S2，250．00 |  | 31\％ | \＄1，552．50 | s0．00 | s0．00 | s0．00 | \＄0．00 | \＄229，999，00 | s0．00 | \＄288，999．00 | Poweredag Mx840C |
| 5 | ${ }^{1288838585828 . C O J J U}$ |  |  | \＄ 5 S2372000 | k | ${ }_{\substack{31 \% \\ 31 \%}}$ | Sti．63．30 | so．00 | so．00 | So．00 | So．00 | come | S0．00 | S 5 S2899999000 | Poweridge Mx840C |
| 5 |  |  |  | ¢59，50．000 | k | 31\％ | Stiols | Scood | Scood | ¢ | Scoo | ¢ | S000 |  |  |
| 5 | ${ }^{1288335828 . C a J x}$ | VMmare $\operatorname{SANA} 7$ Adaraned for Desktop（10 VM Pack with 5 YR Lic and Sub | ${ }_{522-c}$ coux | s33，010．00 | k | 31\％ | S22076．90 | so．00 | so．00 | s0．00 | \＄0．00 | S229，99900 | s0．00 | s298．999．00 | Powerefige Mx8ac |
| 5 |  |  |  | （sis），1700000 | ${ }_{\text {k }}$ | 31\％ |  | Stion | so．00 sooo | so．00 sooo | so．00 s．oo |  |  | S |  |
| 5 | 12887.528. ССІР | iDRAC9 Dalacenter 146 Upgrade，All platoms，Customer Kt | 528．ССВВ | 5689.00 | к | 31\％ | 5475.41 | so．00 | so．00 | s0．00 | 50．00 | 5298，999．00 | so．00 | \＄298，999．00 | Powerefgee R940xa |
| 5 | ${ }^{122770.528 . C 1818}$ | iORAC9 Dataenener 146 |  | 5689．00 | k | 31\％\％ | ${ }_{\text {S475．41 }}$ | ${ }_{50.00}$ | ${ }_{50.00}$ | so．00 | 50．00 | 5299999900 | ${ }_{\text {s0．00 }}$ | S298999900 | Poweledge Ra40xa |
| 5 |  |  |  |  |  | 31\％ |  | S0．00 | S0．00 | S0．00 | S0．00 S000 |  | S0．00 | S | Powerdge Reguxa |
| 5 | ${ }^{12880}$ |  |  |  | к | 31\％ | Sten | S0．00 | So． | S0．00 | S000 | \＄5299，999000 | S000 | S229，999．000 | Powertage Requxa |
| 5 | 12887.528 .180 | UMware $\triangle$ SAN 7 Enererisis for R ROBO 25 V M pack， 5 SR LLicensem Mainenance | $528 .-1 B U$ | \＄83，420．00 |  | 31\％ | \＄57，59．80 | \＄0．00 | s0．00 | S0．00 | \＄0．00 | \＄229，999，00 | \＄0．00 | \＄298，999．00 | Powerfedge R940xa |
| $5_{5}^{5}$ |  |  |  | （ | k | 31\％\％ | S22．088．90 | S0．00 | so．00 | so．00 | so．0 | Sisemg9000 | S0．00 | sicese99．00 | Powerfder eatux |
| 5 |  | VMware |  |  | k | 31\％ | Stichers． | Scood | Scood | ¢ | 年 |  | S000 | ${ }^{5} 52898999999000000$ | Powerdge |
| 5 | 12870 528－C．CIX | OoenManage Integration wit MS W Windows Admin Center Premium License for Poweritgee Evaluation | ${ }_{528-C J T}$ | S0．00 | k | 31\％ | S0，00 | so．00 | so．00 | S0．00 | s0．00 | 52989，999000 | so．00 | S228，999900 | Poweridge Re90xa |
| 5 |  |  | ${ }_{\text {cke }}^{528 . \mathrm{CKBV}}$ | ${ }_{\text {S18，170．00 }}^{\text {Si900 }}$ | k | 31\％ | \＄${ }_{\text {S12，537．30 }}^{1 / 27.31}$ | So．00 | so．00 <br> sooo | so．00 <br> s．00 | so．00 s．oo | ¢ | so．00 s．ood |  | Powedge Ratua |
| 5 | $12887.528 .-\mathrm{CKCE}$ | VMware CCenter Sener 7 Standard tor Sophere 7 （Per Instance）， 1 Year Lic and Sub | 522－CkCE | \＄10，690．00 | к | 31\％ | 57，376．10 | \＄0．00 | \＄0．00 | S0．00 | \＄0．00 | \＄229，999．00 | 50．00 | \＄298，999．00 | WerEdge R940xa |
| $5_{5}^{5}$ | ${ }^{12877} 5.588 . \mathrm{CKCG}$ |  |  | S4．60．00 | k | 31\％\％ | ¢ 53.174 .00 | so．00 | so．00 | so．00 | so．00 | Siseme9900 | so．00 |  | Poweredide Rapuxa |
|  |  |  | ${ }_{5}{ }_{52} 22 . \mathrm{CkCL}$ |  | k | 31\％ |  | Ss000 | Scoue | so．o sood | 隹 | ¢ | S000 | ${ }^{5} 528989999990000000$ |  |
| 5 | $128870.528-\mathrm{CKCR}$ | VMware Ceneeres Sener 7 Standard for Sophere 7（ Per Instance）， 3 Year Lic and Sub | $528 . \mathrm{CKCR}$ | \＄14，300．00 | к | 31\％ | S99．867．00 | s0．00 | s0．00 | s0．00 | \＄0．00 | S229，999000 | s0．00 | s229，999．00 | oweredag Ra40xa |
| 5 | ${ }_{1}^{128770} 5$ 528－CKTR |  | ${ }_{528 . \mathrm{CKTT}}^{528 . \mathrm{CKR}}$ | （12， | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | S1，794．00 soc． 30 | sso．00 | sso．00 | so．00 <br> so．00 | so．00 | cois | So． |  |  |
| 5 | 70．528－CKTV |  | $528 . \mathrm{CkTV}$ | 5790．00 | к | 31\％ | 5545.10 | so．00 | so．00 | 50．00 | \＄0．00 | \＄229，999．00 | 50．00 | \＄298．999．00 | Poweredge Ratuxa |
| 5 | 7．528－CKTw |  | 528－CkTw | 5580.00 |  | 31\％ | 5400.20 | so．00 | so．00 | s0．00 | s0．00 | \＄229，999．00 | so．00 | s298，999．00 | Powefedge Ratuxa |
| 5 | 70．582－CMTZ |  | －．ckuc | 5290．00 | k | 31\％\％ | － 5 s200．10 | S0．00 | so．00 |  | Stion | cis 5 s299999999000 | S0000 |  | Sasama |
| 5 | $12887.528 . \mathrm{CMCV}$ |  |  |  | к | 31\％ |  |  |  |  | s0．00 |  |  |  |  |
|  | 528－CMCW | sSAN 7 Enererise Pus， 1 CPU（max 3 cooresc CPU sockel），1YR，LLeense and S． | 528－CMCW | \＄12，980．00 |  | 31\％ | s8，956．20 | s0．0 | s0．00 | s0．00 | \＄0．00 | \＄229，999． | s0．00 | 5298，999 | R990 |


| Band | sku | DEsCRIPTTION | Model Sub | $\underset{\substack{\text { EMC LIST } \\ \text { PRICE USD }}}{ }$ | CATEGORY CODE | $\begin{array}{\|c} \substack{\text { Naspo vp } \\ \text { Discount } \\ \%} \end{array}$ | NVP LEVEL NET PRICE | PROSUPPORT PLUS MNT LP | $\begin{array}{\|c\|} \hline \text { PRosupport } \\ \text { WMM PREM M MTT } \\ \text { LP } \end{array}$ | PROSUPPORT ENH MNT LP | basic mnt Lp |  | WTry Upg ASIIC <br> TOPS ENH LP | Renewal | THIRD PARTY PROOUCT PAR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 | ${ }^{12870}$ [28-CMCX |  | 528-CMCX | \$22,060.00 | k | 31\% | \$15,22.40 | S0.00 | s0.00 | s0.00 | ${ }^{50.00}$ | S288,99900 | 50.00 | ${ }^{5228999900}$ | Poweredge R940xa |
|  | ${ }^{12870} 5258 . \mathrm{CaO} 1$ | Standara for Dosktop (10) M Pack wit YYR L | ${ }_{\text {coser }}^{528 . \mathrm{Ca}}$ | S950.0 |  |  |  |  |  |  |  |  |  |  |  |
| 5 | ${ }^{12870} 5282$-cajk |  | ${ }_{\substack{\text { a }}}^{\substack{\text { S28-C.ajk }}}$ |  | k | 31\% | (20, | Scoo | 边 | so. | so.00 so.00 |  | so.00 so. |  | erer R9 |
| 5 | 12870.528-CaJl | UMware SSAN 7 Standard for Deskto ( 100 V M Pack) with 3 YR Lic and Sub | 528-cas | \$12,740.00 | k | 31\% | s8,790.60 | s0.00 | s0.00 | S0.00 | 50.00 | \$298,999.00 | S0.00 | \$299,999.00 | Powerefige R940xa |
| 5 | 12870.528 -caum | VMmare $\operatorname{SAN} 7$ I Adaraced for Desktop (100 $M$ P Pack with 3 3R Lic and Sub | $528 . \mathrm{Coum}$ | ${ }_{\text {S23,740.00 }}$ | k | 31\% | \$16,380.00 | so.00 | so.00 | s0.00 | s0.00 | S229999900 | s0.00 | S229,99900 | Powerfdge Re90xa |
| 5 | $12870.528-C 01 N$ | VMMare USAN 7 Enererisis for Destoop (100 YM Pack) with 3rR Lic and Sub | ${ }^{\text {528.CONN }}$ | \$30,000.00 | k | 31\% | S20,769.00 | ${ }_{50,00}$ | ${ }^{50.00}$ | s0.00 | 50.00 | S2299999.00 | 50.00 | \$299,999,00 | Poweredge Re90xa |
| 5 | ${ }^{12870} 5258.80000$ | $\checkmark$ Wware | ${ }_{5}^{528 . c a j o}$ | \$38,250.00 | k | ${ }^{31 \%}$ | ${ }^{526,392.50}$ | ${ }_{50.00}$ | ${ }_{50.00}$ | s0.00 | ${ }^{50.00}$ | S2289999000 | s0.00 | ${ }^{52989999900}$ | Powerelder equaxa |
| 5 | ${ }_{\text {l }}^{12870}$ |  | ${ }_{\substack{\text { 528.c.aja }}}^{\text {528.cajp }}$ |  | k | 31\% |  | so.00 | so.00 | so.00 so.00 | ¢ |  | soo. <br> so.oo | sis | Powerdge equaxa |
| 5 | 128870 -528-CaJR | VMware $\operatorname{SAN} 7$ T Advanced for Deskstop (100 M M Pack) with 1 YR Lic and Sub | 528.Caur | \$17,750.00 | k | 31\% | \$12.247.50 | so.00 | so.00 | 50.00 | 50.00 | ร298,999.00 | s0.00 | \$299,999.00 | Powerfige Re94xa |
| 5 | 12870.528-cass | VMware vSAN 7 Enterpisis for Desklop (100 VM Pack with 1YR Lic and Sub | 522.caus | \$22.510.00 | k | 31\% | \$15,531.90 | \$0.00 | \$0.00 | 50.00 | 50.00 | \$229,999.00 | \$0.00 | \$229,999,00 | Powerfedge R940xa |
| 5 | 12870.528-CajT | VMware s SAN 7 Enterpisis tor Desktop (10 VM Pack) with YYR Lic and Sub | 528.cajt | S2,250.00 | k | 31\% | \$1,552.50 | \$0.00 | s0.00 | 50.00 | 50.00 | \$229,999.00 | s0.00 | \$229,999,00 | Powerfige Resuxa |
| 5 | ${ }^{12870} 5.528 . \mathrm{CaJu}$ |  | ${ }_{522 . c a v u}^{50 . c a v y}$ | S2237.00 <br> 152000 | k | ${ }^{31 \%}$ | S1.65.30 | ${ }^{50.00}$ | ${ }^{\text {s0.00 }}$ | so.00 | 50.00 | 52999999000 | so.00 | S229,999000 | Powefedge Ratuxa |
| 5 | ${ }^{12870}$ |  |  | ( 5 S3,520.000 | k | 31\% | Stis. | sso.00 | sso.00 | so.00 so.00 | so.00 so.00 | sis | so.00 <br> so.od | ¢ | Powedge Ratua |
| 5 | ${ }^{128770-528-c a s x}$ |  | ${ }_{528-\text { cadx }}$ | \$3,010.00 | k | 31\% | \$2.076.90 | S0.00 | Soiol s.0. | so. <br> soo | 5000 50.00 | 5229,999900 | s0.00 | \$2299,999000 | Powertige Resuxa |
| 5 | 12870-528-caur | VMware SSAN 7 Standard for Desktop ( 100 W M Pack) with 5 YR Lic and Sub | 528-casy | \$16,180.00 | k | 31\% | \$11,6420 | S0.00 | S0.00 | 50.00 | 50.00 | \$229,999.00 | S0.00 | \$229,999,00 | Powertige Re94xa |
| 5 | ${ }^{12870} 58.588 . \mathrm{COJJ}$ |  |  | S1.70.00 | k | 31\% | S1.21.30 | so.00 | so.00 |  | So. |  | So. |  | raytonueldige Ratuan |
| 5 |  |  |  | (sa9900 | k | 31\% | ${ }_{\substack{\text { S }}}^{\text {s344.31 }}$ | so.00 | so.00 s.ood | so.00 so.00 | so.00 so.00 |  | so.00 <br> so.od |  | -unge veusiitu noa |
|  | 12882 528.C.CIT |  | ${ }_{522 \mathrm{CHIT}}$ | S499900 | k | 31\% | 534431 | so.00 | s000 | sooo | S000 | \$22989999000 | 5000 | \$2299.999900 |  |
| 5 | 258-.-114 | Mange integraion with Ms Windows Ammi Center Premium License tor MSFT HCI Sol | ${ }_{5}^{528 . C \mathrm{CIU}}$ | 9.00 | k | \% | 534 | s0.00 | s0.00 | \$0.00 | 50.00 | \$228,999900 | 50.00 | \$229,999,00 |  |
| 5 | 12932 528.CIIBH | Acs oaicemerer 146 Upgrade, Al | $528 . \mathrm{ClBH}$ | S68900 | k | 31\% | S475.41 | s0.00 | so.00 | s0.00 | S0.00 | S229999900 | 50.00 | S229,99900 |  |
| 5 |  |  |  | S689000 | k | 31\% | ${ }_{\text {S475.41 }}^{\text {S475.41 }}$ | So.00 | So.00 | so.00 so.00 | (en so.00 |  | So. | sis 5 S2999999900 | OEM Poweldge Reat |
|  | 12933 528-C181 | IDRAC9 Datacenerer 146 |  | S689900 | k | 31\% | ${ }_{\text {S475.41 }}$ | s000 | S000 | s0.00 | s0.00 | \$2289,999000 | 50.00 | S2299.999.00 |  |
| 5 | 12943 528-C\|181 | Oatacenter 146 |  | .00 | k | 31\% | S475.41 | 50.00 | s0.00 | 5000 | 5000 | \$298,999.00 |  |  | VSAN Ready Noode C6420 |
| 5 | 12943 -528-C18M | diare SSAN 7 Advanced for Robo, 25 VM pack, 3YR Lcensemminenance | $528 . \mathrm{Cl189}$ | 547,590.00 | k | 31\% | 532,837.10 | s0.00 | s0.00 | s0.00 | 50.00 | \$22899999000 | S0.00 |  | C6420 |
| 5 | ${ }^{12943} 5$ 52-C.CIPP |  | ${ }_{\text {528.CIBP }}$ | S60.470.00 | k | 31\% | S41,724.30 | s0.00 | s0.00 | s0.00 | s0.00 | S229,999000 | 3000 | S299,999000 | Ready Noue Co420 |
| 5 | ${ }^{12943} 5$ 25-CIIPO |  |  | \$29770000 | k | 31\%\% | ¢ | S0.00 | so.00 |  | So. | Sisemen | (incois |  | VSAAN Ready Noded C6420 |
|  |  |  |  | (s37.810.00 | ${ }_{k}$ | 31\% |  | S0.00 | S0.00 | so.00 so.00 | S0.00 so.00 | \$228999999000 | so.00 | siseg.999000 | ce420 |
| 5 | 12943 528-CICC | UMmare $\triangle$ SAN 7 Enereprise for Robo 25 VM pack, 3YR Licensemminenenance | 5228.1 ClCC | \$65.650.00 | k | 31\% | \$45,298.50 | s0.00 | so.00 | S0.00 | S0.00 | \$229,999.00 | S0.00 | \$229,999900 | VSAN Ready Node C6420 |
|  | 12943 528-C1C0 |  | ${ }_{5}^{52}$ 2-CICOD | S9,790.00 |  | 31\% | S6,755.10 | s0.00 | s0.00 | s0.00 |  | S229,999.00 | 50.00 | 5299999900 | C6420 |
| 5 | ${ }^{12943}$ |  | ${ }^{525-C . C K C E}$ | Sic, | k | 31\% | \$ | S000 | Soso | S000 | Stiol | S209999900 | 5000 |  | C6420 |
| 5 | ${ }^{12943} \mathbf{3}$-22-.ckcc |  | ${ }_{5}^{52 \times-. c k c c}$ | S4,60.00 | k | 31\% | \$3,174.00 | s0.00 | s000 | so.00 | 50.00 | \$2299,999000 | so.00 | S2299,999000 | USAN Reasy Nodedec C6420 |
| 5 | 12943 528-CKCJ | VMware CCemeres Senerer 7 Foundation for SSpheres up to t 4 hossts (Per Instance) 1 Year Lic a and Sub | $528-\mathrm{CkcJ}$ | \$3,050.00 | k | 31\% | \$2,10.50 | so.00 | s0.00 | S0.00 | 50.00 | \$229,999.00 | 50.00 | \$229,999.00 | VSAN Ready Node C6420 |
| 5 | 12943.528-CKL |  | 528.-KCL | S6,260.00 | k | 31\% | S4,319,40 | so.00 | s0.00 | s0.00 | s0.00 | S229,999.00 | s0.00 | \$298,999.00 | ay Node C6420 |
| 5 | ${ }^{129434.528-\mathrm{CKCR}}$ |  |  | S14,300.00 S17,36000 | k | 31\% | S90.877.00 | So.00 | So.00 | so.00 so.oo | (en so.00 |  | so.00 <br> so.oo |  | VSAN Ready Node C6420 |
|  | 12943 528.CMCW | ware SSAN 7 Eneerisis P PUs, 1 CPU (max 32 coreses CPU sockel), 1 TR, LLense and Suport | $528 . \mathrm{CMCW}$ | \$12,980.00 |  | 31\% | s8.956.20 | s0.00 | s0.00 |  |  | \$228,999,00 |  |  | Node C6420 |
| 5 | ${ }_{1}^{129433.528 .-C M C X}$ |  |  | ${ }_{\substack{\text { S22060.00 } \\ \text { S590.00 }}}$ | k | 31\% | ${ }_{\substack{\text { S15,221.40 } \\ \text { S65.50 }}}$ | So.00 | so.00 sooo | $\xrightarrow[\substack{\text { so.00 } \\ \text { so.00 }}]{ }$ | somo | sis | Sois |  | VsAA Ready Noded C6420 |
| 5 | 12943-528-cas |  | ${ }^{528 .-93 J}$ | \$30,160.00 | k | 31\% | \$20.810.40 | so.00 | \$0.00 | 50.00 | 50.00 | \$298,999.00 | \$0.00 | \$229,999.00 | VSAN Ready Node C6420 |
| 5 | 12943.528-CuJK | wware SSAN 7 Slandard for Deskto (11 VM Pack with 5 YR Lic and Sub | 528.Cajk | \$1,620.00 | k | 31\% | \$1,117.80 | s0.00 | so.00 | s0.00 | s0.00 | S229,999.00 | s0.00 | \$298,999.00 | Ready Note C6420 |
| 5 | ${ }_{\text {l }}^{\text {12943 }}$ |  | ${ }_{\substack{\text { a }}}^{528 . \mathrm{Caj}}$ | \$12,74000 823.74000 | k | ${ }_{31 \%}^{31 \%}$ | S88,790.60 | So.00 | Ss000 | so.00 so.oo | so.00 so.00 | sis 5 S298999999000 | so.00 <br> so.oo | cis | VSAN Ready Node C6420 |
|  | 12943 .528-CajN |  | 528. Coan | \$33,100.00 |  | 31\% | \$22,769.00 | s0.00 | s0.00 |  |  |  |  |  | Ready Node C6420 |
| 5 | ${ }^{129243435828 .-C . a J O}$ | WMware vaN 7 Eneprisis for oeskop (100 MM Pack with 5 SR Lic and Sub |  | (s38,2,20.00 | k | 31\% | $\underset{\substack{526.392 .50 \\ \text { se83,20 }}}{\substack{\text { a }}}$ | So.00 | so.00 sooo | so.00 so.00 | ( |  | Sois | Sters | VsAA Ready Noded C6420 |
|  | 12943.528-Caja | VMware s SAN 7 Enterpisis tor Desskop (10 VM Pack) with 5 YR Lic and Sub | 528-caja | 53,830.00 | k | 31\% | S22,64270 | so.00 | so.00 | 50.00 | \$0.00 | \$229,999.00 | 50.00 | S229,999,00 | VSAN Ready Node C6420 |
| 5 |  |  |  | S17,55.00 $\$ 2251000$ | k | ${ }_{\text {31\% }}^{31 \%}$ | ( | S0.00 | S0.00 | (in so.00 | (in so.00 |  | (incoun | S 5 S298999900 | VsAA Ready Node C6420 |
| 5 | ${ }^{12993}$ |  | ${ }_{528} 52 . \mathrm{COJJT}$ | \$22,250.00 | k | 31\% | ${ }_{\text {cke }}$ | s0.00 | s0.00 | S0.00 |  | \$22989999000 |  | sis 5 S298999999000 | VSAN Ready Nodec e C6420 |
| 5 | 12943.528-CaJU | VMware $\operatorname{SAN} 7$ A Alarced for Deskto (10 YM Pack) with 3 YR Lic and Sub | 528-cauv | \$2237000 | k | 31\% | \$1,653.30 | s0.00 | s0.00 | s0.00 | s0.00 | S229,999,00 | s0.00 |  | AN Ready Node C66420 |
| 5 | ${ }^{129243535828 . c a j v}$ |  |  | ( |  | 31\% | ¢ | So.00 | So.00 | (en so.00 | (ens |  | (en so.00 | (529,999.00 | VSAA Ready Node C6420 |
|  | 12993 528-COAM | (e) | ${ }_{528}{ }^{\text {cicaja }}$ | \$3,010.00 |  | 31\% | \$2.076.90 | s0.00 | s0.00 | so.00 | 50.00 |  |  |  | 20 |
| 5 | 12943.528-Caur | VMuare $\operatorname{SAN} 7$ S Standard for Destho (100 UMP Pack) with 5 YR Lic and Sub | ${ }^{528 .-C a y}$ | \$16,180.00 | k | 31\% | \$11,164.20 | so.00 | so.00 | s0.00 | \$0.00 | \$298,999.00 | s0.00 | S229,999900 | vsAN Ready Node C6420 |
| 5 | ${ }^{12943} 5$ 528-C.J32 | Vmuare esAN 7 Adananced for Deskop (10 VM Pack) with 1 YR Lic and Sub | ${ }_{5}^{528 . C O J 2}$ | \$1,770.00 | k | 31\% | \$1,221.30 | S0.00 | ${ }_{\text {so.00 }}$ | S0.00 | S0.00 | ${ }_{\text {cosem }}^{52999999000}$ | S0.00 | ${ }_{\text {S }} 529899990000$ | an Ready Note C68420 |
| 5 5 |  |  |  | S47,59.000 | k | 31\% |  | sso.00 | sso.00 | so.00 <br> so.00 | (en so.00 | \$ | so.00 so.od | Sters | VSAN Ready Noded Ra40 |
| 5 | $12944.528-$ CliP |  | ${ }_{5}^{228 . C 1 B P}$ | \$60,470.00 |  | 31\% | \$41,724.30 | so.00 | so.00 | s0.00 | 50.00 | \$298,999.00 | s0.00 |  | Ready Node R R40 |
| 5 | $12944.528-\mathrm{Cl180}$ | wwar vSAN 7 Standard tor RoBO 25 VM pack, 3YR LicensemMinitenance | $528 . \mathrm{CliB0}$ | \$29,760.00 | k | 31\% | \$20,534.40 | so.00 | so.00 | \$0.00 | 50.00 | \$298,999.00 | s0.00 | \$229,999.00 | dy Node R440 |
| 5 | ${ }^{129444.528 . C 18 U}$ |  |  | ( 583.420 .00 | k | 31\% | Stis | S0.00 | so.00 | So. | Sos. | (529.999.00 | ( so.00 |  | N Read Node R.440 |
| 5 | ${ }^{129294+528-\mathrm{ClCCO}}$ |  |  | S656.650000 | k | 31\% |  | So.00 | So.00 | so.00 so.00 | (incois |  | (incois |  | VSAN Ready Noder R R40 |
| 5 | ${ }^{129244} 5288 . \mathrm{ClCD}$ | VMmare usAN 7 Enteropise, 1 CPU (max 32 coress CPU socket), 1YR Licensem Mainenance | 5228.1100 | S99,99000 | k | 31\% | S6,755.10 | s0.00 | s0.00 | s0.00 | s0.00 | S229999900 | s0.00 | S299,99900 | Vsan Ready Node R R40 |
| 5 | ${ }_{1}^{1299444528-58 \mathrm{CCCE}}$ |  | ${ }_{\text {5 }}^{\text {528.CKCKE }}$ |  |  |  |  | soco | (so.00 |  | so.00 so.00 |  |  |  | Node R440 |
| 5 | ${ }^{12994}$.528-CKCG |  | ${ }_{528-\mathrm{CkcG}}$ | S4,600.00 | k | 31\% | S3,174.00 | s0.00 | s0.00 | 50.00 | 50.00 | \$2298,999000 | 50.00 | \$229,999900 | VSAN Ready Node R R440 |
| 5 | 12944.528-CKCJ | VMware v Center Senere 7 Foundation for SSphere up to 4 hosst (Per Instance) 1 Year Lic and Sub | 528.-KCJ | \$3,050.00 | k | 31\% | \$2,10.50 | so.00 | so.00 | s0.00 | 50.00 | S228,999.00 | s0.00 | \$299,999.00 | N Reay Node R440 |
| 5 | ${ }^{12944.528 .-\mathrm{CCL}}$ | ware Cenerer Sever 7 F Fundation for rosphere up to h hosts Peer instance) 5 Year Lic and Sub | ${ }_{5}^{528.8 \mathrm{CKCL}}$ | S6,20000 | k | 31\%\% | S4,3940 | S0.00 | ${ }_{\text {s000 }}$ | ${ }_{\text {cosen }}$ | S0.00 | S299999900 | S0.00 |  | Ready Note R440 |
| 5 5 | ${ }_{1}^{12944445828-\mathrm{CCCR}}$ |  | ${ }_{\substack{\text { 528.C.CMCV }}}^{\text {52.CMC }}$ | $\underset{\text { \$17,300.00 }}{\text { S14,300 }}$ | k | 31\% | S90,877.00 | So.00 | so.00 s.ood | so.00 so.00 | Somo | Scer | so.00 so.od | cisis | VSAN Ready Node R R400 |
| 5 | 12944 528-CMCW |  | $528 .-\mathrm{MCW}$ | \$12,980.00 |  | 31\% | s8.956.20 | so.00 | so.00 | 50.00 | 50.00 | \$228,999.00 | 5.00 | 999.00 | Yeady Node R240 |
| 5 | ${ }^{129444.528 . C M C X}$ |  |  |  |  | 31\%\% | \$15,221.40 | S0.00 | S0.00 | S000 | S0.00 | S 5 S2899999000 | S000 |  | Ready Node R440 |
|  | ${ }^{12994}$ | (taren |  | S35,160.000 S30, | k | 31\% | S20,81.40 | Scoom | S000 |  |  |  | (en |  | VSAN Read Noded R440 |
| 5 | ${ }^{129244.528-C O J K K}$ |  | ${ }_{522 . \mathrm{Cajk}}^{5}$ | ${ }_{\text {S1, }}^{\text {S1220.00 }}$ | k | ${ }^{31 \%}$ | ${ }_{\text {S }}^{51,17780}$ | ${ }^{\text {s0.00 }}$ | ${ }^{\text {so.00 }}$ | so.00 | 50.00 | 52999999000 | so.00 | S299999900 | VSAN Ready Node R 440 |
|  | ${ }^{12944.528 .-C O J}$ |  |  | ( |  | 31\% |  | So.00 | S0.00 | S0.00 | S0.00 | \$239,99900 | S0.00 |  | Noote R4 |
| 5 | ${ }^{12994}$ |  |  | \$350,100.00 | k | 31\% | S20.76.900 | S000 | S000 | S0.00 | so.00 | \$22989999000 | so.00 | S 52999.999900000 | SSAN Reayy Node R R440 |
| 5 | 12944.528.Caso | VMware SAN 7 Enereprise for Desktop (100 M M Pack) with 5 SR Lic and Sub | 528-cajo | \$38,250.00 | k | 31\% | \$26,392.50 | so.00 | so.00 | 50.00 | 50.00 | \$298,999.00 | 50.00 | \$299,999.00 | N Reay Node R440 |
| 5 | 12944 [28-CaJP | ware SSAN 7 Standard for Deskop (10 VM Pack w whit 3 YR Lic and Sub | 522.-cajp | \$1,280.00 |  | 31\% | 5883.20 | so.00 | so.00 | 50.00 | 50.00 | \$298,999.00 | s0.00 | \$299,999.00 | N Read Node R440 |
| 5 | ${ }^{12944.582-C . C J Q}$ |  |  | ( 53.838 .000 | k | ${ }_{31 \%}^{31 \%}$ |  | So.00 | So.00 | (en so.00 | (en so.00 | S | (en so.00 |  | VSAN Ready Node R R40 |
|  | 12944 528-COA | Ware SSAN 7 Enereroisise for Desskoo (100 YM Pack) with TYR Lic and Sub | ${ }_{527-\mathrm{Col}}$ | \$22.510.00 | k | 31\% | \$15,531.90 | so.00 | s0.00 | sooo |  | \$22989999000 |  |  | 440 |
|  | 244.528-Ca | mare vSAN 7 Enererisis for Deskop (10 VM Pack with 1 YR Lic and S Sub | 528.-CaJt | S2.250.00 |  | 31\% | 5452.50 | .00 | 500 | so.00 | 00 |  | 00 |  | vSAN Ready Node R R40 |
| 5 | $12294.528-\mathrm{Caju}$ | ware vSAN 7 Adarneed for Desktop (10 VM Pack) with 3YR Lic and Sub | 528-cauv | \$2,370.00 |  | 31\% | \$1,63530 | s0.00 | s0.00 | s0.00 | 50.00 | 5288,999.00 | 50.00 | \$299,999,00 | Node R440 |
|  | ${ }_{1}^{12994}$ | (earem |  | - | k | 31\% | S6,56.80 <br> S2.760 | so.00 s.00 | so.00 s.00 | so.00 so.00 | so.00 so.00 | \$2299999.00 | soou <br> so.oo | cis | VSAN Reay Nodot R440 |
| 5 | ${ }^{129244} 528$-Cajx |  | ${ }_{\text {528.coux }}$ | \$330010.00 | k | 31\% | S2.076.90 | s0.00 | s0.00 | s0.00 | s0.00 | S229,999000 | s0.00 | S299,99900 | VSAN Ready Node R R40 |
|  | ${ }^{12944} 5$ 528-COJY |  | ${ }_{5}^{528 . C O S Y}$ | S16,180.00 |  | 31\%\% | \$ | S0.00 | S0.00 | S000 | S0.00 | S 5 S2989999000 | S000 |  | 俍 440 |
| 5 |  | 1 ioRaç Daiacenerer 146 | ${ }_{\text {cher }}$ | ${ }_{\text {Sc89000 }}$ | k | 31\% | S475.41 | S500 | S000 | so.00 sol | 50.00 | \$22989999000 | s0.00 | S229,999900 | N Ready Noose P |
| 5 | 2047-522-C118 |  |  | 547,590.00 |  | 31\% | ${ }_{\substack{\text { S22,837.10 } \\ \text { S1230 }}}$ | so.0 | ${ }^{\text {s0.00 }}$ | so.00 | s0.00 | \%8899900 | so.00 | 00 |  |
|  |  |  |  |  | k | 31\% |  | Soco | (so.00 | so.00 | sso.00 |  | so.00 s0.00 |  |  |
|  | 12947 -528-CIBU |  | ${ }_{58 \text { 2-CIIBU }}$ | \$83,420.00 | к | 31\% | \$57,599.80 | s0.00 | s0.00 | S0.00 | 50.00 | \$298,999.00 | s0.00 | \$299,999.00 | USAN Ready Node R 8640 |

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Band \& sku \& DESCRIPTTION \& \[
\begin{gathered}
\text { Model Sub } \\
\text { sku }
\end{gathered}
\] \& \(\underset{\substack{\text { EMc LIsT } \\ \text { PRICE UsD }}}{\text { St }}\) \& CATEGORY CODE \& \[
\left.\begin{array}{|c}
\text { Naspo vp } \\
\text { Discount } \\
\%
\end{array} \right\rvert\,
\] \& \begin{tabular}{c} 
NVP Leve 1, \\
NET PRIIEE \\
\hline
\end{tabular} \& PROSUPPORT PLUS MNT LP \&  \& PROSUPPORT ENH MNT LP \& basic mnt LP \& \[
\begin{gathered}
\text { WTY UPG ENH TO } \\
\text { PS W/MC PREM } \\
\text { LP }
\end{gathered}
\] \& \begin{tabular}{c} 
WTY Upg Easic \\
TOPS ENH LP \\
\hline
\end{tabular} \& renewal \& THIRD Party Product parter \\
\hline 5 \&  \& VMware vSAN 7 Standard for ROBO 25 VM pack， 5 YR License／Maintenance \&  \&  \& \({ }_{\text {K }}^{\mathrm{K}}\) \& \(\xrightarrow{31 \%}\) \&  \& so．00
So．00 \& \(\xrightarrow[\substack{\text { so．00 } \\ \text { so．00 }}]{ }\) \&  \& S0．00 \({ }_{\text {s．oo }}\) \& \[
\begin{aligned}
\& \hline \$ 298,999.00 \\
\& \$ 298,999.00
\end{aligned}
\] \& S0．00 \&  \& VSAN Read Node Re640 \\
\hline 5 \& \({ }_{129247528-C 1 C 0}\) \& \& \({ }_{523 . \mathrm{ClCD}}\) \& \& \& 31\％ \& \& 50.00 \& \& S0．00 \& \& \& \& \& VSAN Read Noder R R640 \\
\hline 5 \& \({ }_{12927}\) 528－CKBV \&  \& \({ }_{528 . \mathrm{CKBV}}\) \& \＄18，770．00 \& k \& 31\％ \& \＄12，537．30 \& Sco．00 \& sco．00 \& Sc．00 \& S000 \& 52299，999000 \& 50．00 \& \＄2298，999900 \& N Ready Node \(R\) R \\
\hline 5 \& \({ }^{123477528 . C \mathrm{CKE}}\) \&  \& \({ }^{528 . \mathrm{CKCE}}\) \& \＄10，690．00 \& k \& 31\％ \& S77．76．10 \& s．0．0 \& so．00 \& so． \& 50．00 \& \＄298999．00 \& S0．00 \& \＄298，999．00 \& 640 \\
\hline 5 \&  \&  \& \({ }_{\text {cher }}^{528 . \mathrm{CKCG}}\) \& ¢ \& k \& 31\％ \& cis \& so．00 \& so．00 \& S000 \& \＄8000 \& 52989999900 \& S000 \& S2929999900 \& VSAN Ready Modet 6 640 \\
\hline \& －CKCL \&  \& 528．CKCL \& S6，260．00 \& k \& 31\％ \& \＄4，39，40 \& s0．00 \& S0．00 \& 50．00 \& 50.00 \& \＄229，999．00 \& s000 \& \& dr Node F \\
\hline 5 \& －CKCR \& ever 7 Standard for SSpherer 7（Per Instance）， 3 Year Lic and Sub \& 528－CKCR \& \＄14，300．00 \& k \& 31\％ \& s9，8 \& s0．00 \& s0．00 \& S0．00 \& 50．00 \& 999.00 \& \& \& VSAN Ready Node R 640 \\
\hline 5 \& 528－CMCV \&  \& \(528 . \mathrm{CMCV}\) \& \＄17，360．00 \& k \& 31\％ \& \＄11，978．40 \& s0．00 \& s0．00 \& S0．00 \& 50．00 \& 5298，999．00 \& 5．00 \& \& Node \(R\) E \\
\hline 5 \& 7．528．CMCW \& \SAN 7 Enerepis P Pus， 1 CPU（max 32 corestcPU sockel），1YR，License and Sum \& ncw \& \& k \& 31\％ \& \& 00 \& s0．00 \& 50.00 \& s0．00 \& 900 \& \& \& vsan Ready Note R840 \\
\hline 5 \& 7 \(528 . \mathrm{CMCX}\) \& ， \& \({ }^{\text {522．CMCX }}\) \& 522，060．00 \& k \& 31\％ \& 21.40 \& 5．00 \& s0．00 \& s0．00 \& \＄0．00 \& 5299，999000 \& \＄0．00 \& \& VSAN Ready Node R 640 \\
\hline 5 \& 528．ca \& ， \& 退cas \& S955．00 \& K \& 31\％ \& S665．50 \& \({ }^{50.00}\) \& s．000 \& \({ }_{\text {so．00 }}\) \& 50．00 \& \& \& \& Node R640 \\
\hline 5 \& \({ }^{120477528 . c a j J}\) \&  \&  \& （ 530.160 .00 \& \(k\)
\(k\) \& 31\％\％ \& ¢ 5 spe．810．40 \& Scoun \& Scoun \& （ so．00 \& 50.00
5000
S00 \& come \& （ \& S298，99900 \& VSAN Ready Node R 640 \\
\hline 5 \&  \&  \&  \& S12．7400000 \& k \& 31\％ \&  \& （ens \& （incois so．00 \& so．00
so．oo \& S000 \& S298999900
s29999000 \&  \&  \& VSAN Reacy Noded Re640 \\
\hline \& 12947 528．cajM \& Ware \(S\) SAN 7 Advarced for oesthoo（100 M Pack）with 3 YR Lic and Sub \& \({ }_{528 . C O M M}\) \& \＄23，740．00 \& k \& 31\％ \& \＄11，380．60 \& s0．00 \& so．00 \& s0．00 \& 50．00 \& \＄2299，999000 \& s0．00 \& S2989999000 \& Node R 8640 \\
\hline 5 \& 528－Ca \& mare SSAN 7 Enereprise for Desklop（100 \(M\) P Pack）with 3 YR Lic and Sub \& \& \& k \& 31\％ \& \& s0．00 \& 50．00 \& 50.00 \& 50．00 \& 5228，999．00 \& \& \& vsan Ready Node R640 \\
\hline 5 \& \({ }^{12947}\) 528．cajo \&  \& \(\underset{\text { 528．cajo }}{52}\) \& 538，250．00 \& k \& 31\％ \& \({ }^{26,9392.50}\) \& so．00 \& so．00 \& so．00 \& \({ }^{50.00}\) \& S299，999000 \& 5000 \& 8，99900 \& N Ready Node R 8640 \\
\hline 5 \&  \&  \&  \& S 5 S1，28000 \& \({ }_{\text {k }}\) \& 31\％ \&  \& So．00 \& So．00 \& （ \& （ \& （529．999．00 \& （ \& S298，999．00
S29890900 \& VSAN Ready Node R640 \\
\hline 5 \& \({ }_{12497 \text {［22－caus }}\) \&  \&  \&  \& k \& 31\％ \& （siterent \& so．00 \& So．00 \& （ \& （ \& \＄ 5292999999900000 \& （ens \& ¢ \& VSAN Ready Nodede R 8640 \\
\hline 5 \& \({ }^{12947}\) 528－caus \&  \& \(528 . \mathrm{Cajs}\) \& \＄22．510．00 \& к \& 31\％ \& \＄15，531．90 \& S0．00 \& s0．00 \& s0．00 \& 50.00 \& \＄229，999，00 \& 50.00 \& \＄2989999900 \& de R640 \\
\hline 5 \& 12947 －52－CaJt \& mare sSAN 7 Enereprise for Deskop（10 VM Pack）with 1 YR Lic and S Sub \& 528．－ajt \& \＄2，250．00 \& k \& 31\％ \& S2．50 \& s0．00 \& s0．00 \& S0．00 \& 50.00 \& 5298，999．00 \& 5.00 \& \& er840 \\
\hline 5 \& 747．528－Cad \& wware SAAN 7 Adranced for Desklop（10 VMPack）wit 3 YR Lic and Sub \& \({ }^{\text {528．caju }}\) \& \＄22370．00 \& k \& 31\％ \& \＄1，635．30 \& s0．00 \& s0．00 \& s0．00 \& 50．00 \& 5299，99900 \& 000 \& 99900 \& Neady Node R640 \\
\hline 5 \&  \&  \&  \& ¢ \& k \& 31\％ \& S6，56．800
S2076．90 \& Somo \& somo so．00 \& （ \& S000 \& S298，999．00
529999900 \& Soin \& （ \& VSAN Ready Node Re640 \\
\hline 5 \& \({ }_{1}^{12947}\) 528－calx \&  \& \({ }_{528 . \operatorname{cosx}}\) \& \＄3，010．00 \& к \& 31\％ \& \＄2．076．90 \& so．00 \& so．00 \& s0．00 \& S000 \& \＄2299．9999000 \& so．00 \& ¢ \& VSAN Reayd Nodede Re640 \\
\hline 5 \& \({ }^{12947-528-C a s y}\) \& mare usAN 7 Standard tor Desthop（100 VMP Pack）with 5 YR Lic and S Sub \& 528－Ca， \& \＄16，180．00 \& к \& 31\％ \& \＄11，16420 \& s0．00 \& S0．00 \& s0．00 \& 50.00 \& \＄2299，999000 \& 50.00 \& 99．00 \& R640 \\
\hline 5 \& 528．CO2 \& bo Deskoo（10 VM Pack with Y YR Lic and \& \& 7．00 \& к \& 31\％ \& 1.30 \& s0．00 \& s0．00 \& S0．00 \& 50.00 \& 5298999900 \& S00 \& \& R640 \\
\hline 5 \&  \& PAC9 Datacenter 146 \& \(528 . \mathrm{Cl\mid 18}\) \& 5689.00 \& к \& 31\％ \& 5475.41 \& s0．00 \& s0．00 \& s0．00 \& \＄0．00 \& 5298，999．00 \& s0．00 \& 82，99．00 \& VSAN Ready Node R740xd \\
\hline 5 \&  \& \&  \&  \& \({ }_{\text {k }}\) \& 31\％ \&  \& （so．00 \& （so．00 \& so．00
so．00 \& ¢ \& S298，999．00
s29999900 \& so．00
so．00 \&  \& SSAN Read Node R740xd \\
\hline 5 \& 12949 528－C1180 \& VMware SAN 7 S Standard for ROBOO 25 VM pack， 3 Y L Licensemmantenance \& \({ }_{528 \text {－CIIBO }}\) \& \＄29，760．00 \& k \& 31\％ \& \＄20．534．40 \& s0．00 \& so．00 \& 50．00 \& 50．00 \& \＄229，999900 \& s0．00 \& \＄298，999．00 \& N Ready Node R740xd \\
\hline 5 \& 12949 52－CIISU \& \& 528. CIBU \& S83，420．00 \& k \& 31\％ \& \＄57，599．80 \& S0．00 \& S0．00 \& S0．00 \& \＄0．00 \& \＄229，999．00 \& 50．00 \& \＄298999900 \& N Ready Node R740xd \\
\hline 5 \& 12949．528．CIBY \&  \& \(528 . \mathrm{CBY}\) \& S37．810．00 \& к \& 31\％ \& \＄26，088．90 \& s0．00 \& s0．00 \& \& 50．00 \& \＄298，999．00 \& 50．00 \& \& 740xd \\
\hline 5 \& \({ }^{12249} 528.8\) Clic \& ware SSAM 7 Enereprise for ROBO 22 V M pack，3YR License Manitenance \& \({ }_{5} 52 .-1110 C\) \& S65，650．00 \& k \& 31\％ \& S45，298．50 \& so．00 \& s0．00 \& s0．00 \& \({ }^{50.00}\) \& 5299999900 \& s0．00 \& 5298，999．00 \& VSAN Ready Node R740xd \\
\hline 5 \& \({ }^{122949.528 . C . C C D}\) \&  \&  \& S99，90000 \& \& 31\％\％ \& Sil \& So．00 \& － \& \& \& － \& \& \& 40xd \\
\hline 5 \& 12949 528－C．CCE \&  \& 522．－KKE \& S10，690．00 \& k \& 31\％ \& \＄1，376．10 \& s0．00 \& sooo \& so．00 \& 5000 \& \＄2989，999000 \& 50．00 \& 90 \& 2740xd \\
\hline 5 \& \({ }^{12949}\) 528－CKCG \&  \& \(528 . \mathrm{CkcG}\) \& S4，600．00 \& k \& 31\％ \& S3，174．00 \& S0．00 \& s0．00 \& s0．00 \& 5．00 \& \＄2299，999000 \& 50．00 \& 900 \& 740xd \\
\hline 5 \& 12949 528－CKCJ \&  \& \(528 . \mathrm{CKCJ}\) \& \＄3，050．00 \& к \& 31\％ \& \＄2，10．50 \& s0．00 \& s0．00 \& 50．00 \& \＄0．00 \& 529，999900 \& s0．00 \& 99900 \& 2740xd \\
\hline \& 528．－KCL \&  \& 522．CKCL \& S6，260．00 \& k \& 31\％ \& S4，319，40 \& s0．00 \& s0．00 \& \& 50.00 \& 5299，999000 \& \& \& 2740xd \\
\hline 5 \& \(12949.528 . \mathrm{CKCR}\) \& Wvare CCenerer Sener 7 Standard for Sosherer 7 （Per Instance）， 3 Year LLic and Sub \& \({ }^{528 . \mathrm{CKCR}}\) \& \＄14，300．00 \& k \& 31\％ \& s9，867．00 \& s0．00 \& \({ }^{\text {so．00 }}\) \& s0．00 \& \({ }^{50.00}\) \& 5299999900 \& s0．00 \& \({ }^{52989999.00}\) \& VSAN Ready Node R740xd \\
\hline 5 \& \({ }^{123949.528-C M C V}\) \&  \&  \& （ \& \& \({ }^{31 \%}\) \& ¢ \& S0．00 \& － \& （ \& （ \& \& S000 \& \& USAN Reacy Node RT40xd \\
\hline 5 \& \({ }^{122499} 522\) 52－CMCX \&  \& \({ }_{5} 528 . C M C X\) \& \＄22060000 \& \& 31\％ \& \& ． 00 \& \& s0．00 \& 500 \& S2299．999000 \& 5000 \& \& 240xd \\
\hline 5 \& 12949 528－9031 \& VMware SSAN 7 Standard for Deskko（10 VM Pack）with Y YR Lic and Sub \& \({ }_{528-\mathrm{CaN}}\) \& \＄950．00 \& k \& 31\％ \& \({ }_{\text {S655．50 }}\) \& S0．00 \& S0．00 \& S0．00 \& \({ }_{50.00}\) \& 5298，999．00 \& S0．00 \& \＄299，999，00 \& vSAN Ready Node R740xd \\
\hline 5 \& 12299.528 .0 CaJ \& VMware USAN 7 Adaraced for Desktoo（100 VM Pack）with 5 SR Lic and Sub \& \({ }^{582 . C O J J}\) \& \＄30，160．00 \& k \& 31\％ \& 520，810．40 \& s0．00 \& s0．00 \& 50．00 \& 50．00 \& \＄229，99900 \& s0．00 \& 5298，999．00 \& VSAN Ready Node R740xd \\
\hline 5 \& \({ }^{122949528 .-C O J K}\) \&  \&  \& \＄1，620．00 \& k \& 31\％ \& \({ }_{\text {S }}^{51}\) \& S0．00 \& s0．00 \& S000 \& \({ }^{50.00}\) \& 5298，999000 \& 5.00 \& 5298999900 \& Ready Node R740xd \\
\hline 5 \& （12949 528．cajl \& （ear \& \& （ \& k \& 311\％\％ \& \& 寺 50.000 \& S0．00 \& \& \& cois \& S000 \& \& 740xd \\
\hline 5 \& \({ }^{122499528-c a u n ~}\) \& VMware SAAN 7 Enereprise for or Deskop（（100 MM Pack）with 3 KR Lic and Sub \& \({ }_{528 \text {－Coun }}^{523}\) \& \＄35，100．00 \& k \& 31\％ \& s20，76．000 \& so．00 \& so．00 \& so．00 \& S000 \& ¢298，9990000 \& so．00 \& S299，999000 \& VSAN Reasy Node P 740xd \\
\hline 5 \& 12249－528－caso \& VMware SSAN 7 Enereprise for Desktop（100 MM Pack）with 5 SR Lic and Sub \& \({ }_{528 . \text { caso }}\) \& \＄38，250．00 \& k \& 31\％ \& \＄26，392．50 \& s0．00 \& s0．00 \& 50．00 \& \＄0．00 \& \＄298，999．00 \& 50．00 \& \＄299，999000 \& VSAN Ready Node R740xd \\
\hline 5 \& 12249 528－ca．jp \& VMware SSAN 7 Standard for Deskto（110 VM Pack wint 3 YR Lic and S Sub \& \(528 . \mathrm{Ca.jp}\) \& \＄1，280．00 \& k \& 31\％ \& 5883.20 \& \＄0．00 \& \＄0．00 \& 50．00 \& \＄0．00 \& \＄229，99900 \& 50．00 \& \＄298999900 \& Ready Node R740xd \\
\hline 5 \& （12949 528－CaNo \&  \&  \& S3，830．00
s17．5500 \& \({ }_{\text {k }}^{\mathrm{k}}\) \& 31\％ \& （ \& so．00 \& （en so．00 \& （en so．00 \& （ \(\begin{aligned} \& \text { s．00 } \\ \& 5000\end{aligned}\) \&  \& （in so．00 \& S2989，99900
s2999900 \& VSAN Ready Node R740xd \\
\hline 5 \& \({ }^{123949528-c a s s}\) \&  \& \({ }_{5}^{528 . c o s s}\) \& \＄22，510．00 \& k \& 31\％ \& \＄15，531．90 \& s0．00 \& s0．00 \& s0．00 \& \＄0．00 \& S298，999000 \& s000 \& \＄299，99900 \& Vsan Ready Node R740xd \\
\hline 5 \&  \&  \& \({ }_{\substack{\text { che }}}^{\text {528－COJJT }}\) \& （\＄2．25000 \& \({ }_{k}^{\mathrm{k}}\) \& 31\％ \&  \& so． \&  \& so．00
so．00 \&  \& S298，999．00
s298，990．00 \& \begin{tabular}{l} 
soou \\
sooo \\
\hline
\end{tabular} \&  \& VSAA Ready Node Rri4xd \\
\hline 5 \& \(123495528-c a v v\) \& VMware vSAN 7 Standard tor Desktop（100 VMP Pack）with YYR Lic and S Sub \& 528．cajv \& \＄99．52．00 \& к \& 31\％ \& S6，568．80 \& s0．00 \& s0．00 \& \＄0．00 \& \＄0．00 \& \＄299，999．00 \& s0．00 \& \＄298，99900 \& vSAN Ready Node R740xd \\
\hline 5 \& \(123995228-C u J W\) \& VMmare vSAN 7 Enererise for Desktop（10 VM Pack）with 3YR Lic and Sub \& 528．cauw \& \＄3，010．00 \& k \& 31\％ \& \＄2．07．90 \& \＄0．00 \& s0．00 \& 50．00 \& \＄0．00 \& \＄298999900 \& 50．00 \& \＄298，99900 \& AN Ready Node R770xd \\
\hline 5 \& \({ }^{123949528-c a y x}\) \&  \& \({ }_{\text {coser }}^{\text {528．Coux }}\) \& 53，010．00 \& k \& 31\％\％ \& S20．76．90 \& S0．00 \& so．00 \& S0．00 \& \begin{tabular}{l} 
s0．00 \\
\\
\\
\hline 000
\end{tabular} \& \＄229，99900 \& 50．00 \& S2989999．00 \& dy Node R740xd \\
\hline 5 \&  \&  \&  \& Si6，180．00 \& \({ }_{\text {k }}^{\mathrm{k}}\) \& 31\％\％ \&  \& \begin{tabular}{c} 
so．00 \\
so．oo \\
\hline
\end{tabular} \& Sois \& so．00
so．00 \& so．00
sooo \& S298，999．00
s29999900 \& \begin{tabular}{c} 
so．00 \\
so．od \\
\hline
\end{tabular} \& cosis \& VsAN Ready Node R740xd \\
\hline 5 \& 13157－528－C13 \({ }^{\text {a }}\) \& IDRACS Dalacenerer 146 Uggrade，Al platorms，Customer Kit \& \({ }_{528} 52 . \mathrm{ClBH}\) \& \＄689．00 \& к \& 31\％ \& \＄475．41 \& S0．00 \& S0．00 \& S0．00 \& 50．00 \& 5298，999．00 \& S0．00 \& \＄2989，999000 \& Powerflge R240 \\
\hline \(5_{5}^{5}\) \&  \& ACca Dataeener 146 G \&  \& S68900 \& k \& 31\％ \& \({ }_{\text {s．}}^{5}\) \& so．00 \& so．00 \& so．00 \& s0．00
S000 \& S299999000 \& so．00 \& S298，99900 \& Poweredge R240 \\
\hline 5 \& \({ }_{13157-528-18 P}\) \&  \&  \& \＄60，470．00 \& k \& 31\％ \&  \& so．00 \& so．00 \& s0．00 \& S000 \& \＄2989，9990000 \& s0．00 \& s290，999000 \& Powertdge 2 240 \\
\hline 5 \& \({ }^{131575.528 . C 180}\) \&  \&  \& \＄29，760．00 \& k \& 31\％ \&  \& so．0 \& so．00 \& so．00 \& \({ }^{50.00}\) \& S299，999000 \& so．00 \& S298999900 \& Powerefdere R240 \\
\hline 5 \&  \&  \&  \&  \& \({ }_{\text {k }}^{\mathrm{k}}\) \& 31\％ \&  \& so．00 \& Sois so．00 \& so．00
so．00 \& s000
50.00 \&  \& so．00
so．00 \& 9.900 \&  \\
\hline 5 \&  \& Werse \&  \& （s66．560000 \& \& \& \& so．00 \& ss．00 \& S000 \& ¢ \& \＄ 5 S2989999000 \& 通 \& \&  \\
\hline 5 \& \(13157-528-\mathrm{ClCD}\) \&  \& \(523-1100\) \& S9，790．00 \& к \& 31\％ \& S6，755．10 \& so．00 \& s0．00 \& 50．00 \& 50．00 \& \＄229，999900 \& 50．00 \& \＄298，999，00 \& Powertdge 240 \\
\hline 5 \& \({ }^{13157-58 .-\mathrm{Cux}}\) \& OpenMManae Integration with MS Windows Admin Center Peremium License for Powerdge，Evauation \& \({ }_{528 . \mathrm{CJIX}}\) \& s0．00 \& k \& 31\％ \& so．00 \& \＄0．00 \& \＄0．00 \& 50.00 \& \＄0．00 \& \＄229，999000 \& 50．00 \& \＄298，99900 \& Powereldge R240 \\
\hline 5 \& \({ }^{131575} 5828 . \mathrm{Cl\mid l}\) \&  \& \({ }_{\text {528．Culz }}\) \& S199000 \& k \& 31\％ \&  \& s0．00 \& so．00 \& s0．00 \& \({ }^{50.00}\) \& S229，99900 \& s0．00 \& \＄298，999，00 \& eredag R240 \\
\hline 5 \& \({ }^{131357-528-\mathrm{CkBV}}\) \&  \& \({ }_{\text {528．ckev }}^{52.8}\) \& \＄18，770．00 \& \& 31\％\％ \& \({ }_{\text {S12，577．30 }}\) \& 50．00 \& \({ }_{\text {so．00 }}\) \& \({ }^{50.00}\) \& \({ }^{50.00}\) \& \＄2989999000 \& \({ }^{50.00}\) \& \＄2989，99900 \& Powerfldge R240 \\
\hline 5 \&  \&  \&  \&  \& \({ }_{\text {k }}^{\mathrm{k}}\) \& 31\％\％ \& ¢ \& so．00
so．oo \& \begin{tabular}{l} 
so．00 \\
so．oo \\
\hline
\end{tabular} \& so．00
so．00 \& s．00
50.00 \& S298，999，00
s29999900 \& so．00
so．od \&  \& \({ }^{\text {Powerfldge }}\) R P240 \\
\hline 5 \& \({ }_{13157} 5288 . \mathrm{CKCJ}\) \&  \& \({ }_{5282-\mathrm{CKCJ}}\) \& \＄3，050．00 \& k \& 31\％ \& \＄2，10，50 \& S0．00 \& S0．00 \& S0．00 \& \({ }_{50.00}\) \& 5298，999．00 \& 50．00 \& \＄298，999900 \& verldge R240 \\
\hline 5 \& 13157 －528－CKL \&  \& 528．CKCL \& s6，20．00 \& k \& 31\％ \& \＄4，39，40 \& S0．00 \& S0．00 \& S0．00 \& 5．00 \& \＄229，999，00 \& 5.00 \& \＄298，999，00 \& verldge R240 \\
\hline 5 \& \({ }^{\text {coser }}\) \&  \&  \& \＄14，300．00 \& k \& 31\％\％ \& S9， \& So．00 \& so．00 \& （ \& s0．00
S000 \&  \& S0．00 \& S298．99900 \& mwerfdge 2 240 \\
\hline 5 \& \({ }_{13157}^{13528-6 \text { CKT }}\) \& Sus \&  \& S22，60000
Sil30．00 \& \({ }_{k}^{k}\) \& 31\％ \&  \& （incois \& cois so．00 \& （incois \& S0．00
s．00 \&  \& \＄\({ }_{\text {s．0．00 }}\) \& S2298999．00
s290，99900 \& Powerdige R240 \\
\hline 5 \& \({ }^{131515758.58 . C K T V}\) \&  \& \({ }_{\substack{\text { a }}}^{\text {52．－CKTV }}\) \& \＄579000 \& \({ }_{\text {k }}\) \& 31\％\％ \& S 5454.10 \& So．00 \& So．00 \& So． \& s0．00
5000 \&  \& So．00 \&  \& Powerfder R240 \\
\hline 5 \&  \&  \& \({ }_{\text {che }}^{\text {522－CKTW }}\) \& S580．00 \& \({ }_{\text {k }}\) \& 31\％ \& \＄400．20 \& so．00
so．os \& so．00
so．os \& so．00
so．00 \& s000
s000 \&  \& so．00
so．00 \&  \& Powerlager 2 240 \\
\hline 5 \& \({ }^{13157}\)［28－CKUC \&  \& \({ }_{528 . \mathrm{Ckuc}}\) \& \＄1，57．00 \& к \& 31\％ \& \＄1，083．30 \& 50.00 \& \＄0．00 \& \＄0．00 \& \＄0．00 \& \＄229，999，00 \& 50．00 \& \＄298，999900 \& verldge R240 \\
\hline 5 \& \({ }^{13157}\)－528．CMCV \& Ware SSAN 7 Enererise Plus， 1 CPU（max 32 coresesCPU sockel），3YR．License and Supoot \& \({ }^{528 . C M C V}\) \& \＄17，360．00 \& к \& 31\％ \& \＄1，978．40 \& s0．00 \& s0．00 \& s0．00 \& \＄0．00 \& 5298，99900 \& 50．00 \& \＄298，999．00 \& eridge R240 \\
\hline 5 \&  \&  \& \({ }_{\substack{\text { a }}}^{528 .-\mathrm{CMCW}}\) \& \＄12．980．00 \& \({ }_{\text {k }}^{k}\) \& 31\％\％ \& Stis．52．40 \& Sois \& So． \& （en so．00 \& s．00
5000 \&  \& （en so．00 \& S298，999．00
s2999900 \& Powerfder \\
\hline \& \(13157528 .-\mathrm{Cas} 1\) \&  \& \(528 . \mathrm{COJ}\) \& \({ }_{\text {S9550．00 }}\) \& \& 31\％ \& S655．50 \& s0．00 \& so．00 \& so．00 \& \＄0．00 \& \＄2299，999000 \& s0．00 \& S2989999000 \&  \\
\hline 5 \& \({ }^{131577528 . c a s J}\) \&  \& \({ }^{5282-C O J J}\) \& \＄30，60．00 \& K \& 31\％ \& S20．810．40 \& so．00 \& S0．00 \& S0．00 \& \({ }^{50.00}\) \& \＄ 5 S299999900 \& \({ }_{\text {s．0．00 }}\) \& S229，999000 \& Powerfdge R240 \\
\hline 5 \& \({ }_{13157-528-c a s}\) \&  \& \({ }_{5} 5828\) coank \& \＄12，740．00 \& k \& 31\％ \& s8，790．60 \& so．00 \& s0．00 \& s0．00 \& S000
s．00 \& \＄2299，999000 \& s0．00 \& s299，999900 \&  \\
\hline 5 \& \({ }^{1315157}\) 528．COJM \&  \& \({ }^{\text {528．CaIM }}\) \& \＄23，740．00 \& k \& \({ }^{31 \%}\) \& S16，380．60 \& so．00 \& so．00 \& s0．00 \& \({ }^{50.00}\) \& \＄299，99900 \& s0．00 \& 99．00 \& \({ }^{\text {R240 }}\) \\
\hline 5 \& ［1377528．COJN \&  \& \({ }_{528.80 .0}\) \& \＄30，00．00 \& \& 31\％ \&  \& S0．00 \& so．00 \& S0．00 \& \＄5000 \& \＄8299999000 \& 50．00 \&  \& R240 \\
\hline 5 \&  \&  \&  \& （isk \& k \& 31\％ \&  \& so．00 \& so．00
sooo \& so．00
so．00 \& \＄8000 \& S2929999．00
S299900 \& so．00
so．00 \&  \& Rer 240 \\
\hline 5 \& \({ }^{1315757528-0.000}\) \& Kkop 110 VMPa Pack with 5 YLLic and Sub \& － \& S3183000 \& k \& 31\％ \& S26．6270 \& s000

So \& s．00 \& s000 \& \＄0．00 \& 退59999900 \& S0．00 \& \& \\
\hline \& ${ }^{31575}$－528－CaJs \& （Pise for oeskop（100 MM Pack）wit YYR Lic and Sub \& ${ }_{528}$ 2．caus \& \＄22，50．00 \& к \& 31\％ \& \＄15．531．90 \& 50．00 \& 50．00 \& s0．00 \& \＄0．00 \& \＄298，999000 \& 50.00 \& 298，999．00 \& Powertdge 240 \\
\hline
\end{tabular}

| band | sku | description | del Sub sku ate | $\underset{\substack{\text { EMC L LIsT } \\ \text { PRICE USD }}}{ }$ | CATEGORY CODE | $\left\|\begin{array}{c} \text { Nasso ver } \\ \text { Discount } \\ \% \end{array}\right\|$ | NVP LEVEL NET PRIC | PROSUPPORT <br> PLUS MNT LP | $\begin{array}{\|c\|c\|} \hline \text { PRosuppor } \\ \text { WMC PR M MNT } \\ \hline \end{array}$ | PROSUPPORT ENH MNT LP | basic mnt Le | $\begin{aligned} & \text { WTY UPG ENH TO } \\ & \text { PS W/MC PREM } \\ & \text { LP } \end{aligned}$ | wTr Upg Basic TO PS ENH LP | Renewal | THRD PARTY PROOUCT PART |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{5}^{5}$ | ${ }^{13157528 .- \text { CojT }}$ |  | $\xrightarrow{528 . \mathrm{COTJ}}$ |  | k | 31\％\％ |  | so．0 | so．0 | so．0 | so． | $\xrightarrow{\text { ST2999999000 }}$ | s．0．0 |  | Ponerdge R240 |
|  |  |  |  | Sts． |  | 31\％ |  | s0．00 | s0．00 | s0．00 | s0．00 |  | s0．00 | \％8999090 | Powerfdege R240 |
| 5 | ${ }^{131577} 528-\mathrm{Cajw}$ | MMware | ${ }_{5} 528 . c o u v /$ | S3，010．00 | k | 31\％ | ${ }_{\text {S2，}}$ | s0．00 | s0．00 | s0．00 | \＄0．00 | 52989999000 | S000 | S298，99900 |  |
| 5 | ${ }^{1313157528-520 . C a x}$ |  | 8．caux | \＄3，010．00 | k | 31\％ |  | 50．00 | 50．00 | 50．00 | 000 | 退299900 | ${ }^{50.00}$ | 5298999900 | Weredage 2240 |
| 5 | ${ }^{131375} 5$ 528－COMY |  | 速 |  | k | 31\％ |  | S0．00 | S0．00 | 通 | 000 | 0，00 | 50．00 |  | Powerfdede R240 |
| 5 | ${ }^{\text {a }}$ | （e）Sod | 退 | 000 | k | \％ | 41 | S0．00 | S0．00 | S0．00 | so．00 | 边 |  | S299999900 |  |
| 5 | 13158．582－C．C1｜ | C99 Datacener 146 | ${ }_{528 . \mathrm{Cl\mid 1]}}$ | S689000 | k | 31\％ | S475．41 | s0．00 | s0．00 | s0．00 | s000 | \＄2989999000 | 50.00 | \＄2299．999，00 | Powerfdede 3340 |
| 5 | 13158－582－CIBM |  | $528 . \mathrm{ClBM}$ | 47，590．00 | k | 31\％ | 32，87．10 | 50．00 | so．00 | 50．00 | \＄0．00 | 00 | 000 |  | 40 |
| 5 | 13158 | USAN 7 Advanced for RoBO， 25 WM pack， 5 SR L Leensemainenance | $528 . C$ CIP | \＄660．470．00 | k | 31\％ | 24.30 | 00 | 00 |  |  |  |  |  | R330 |
| 5 | 131585828．CIBO | e VSAN 7 Standard for ROBO 25 VM pack， 3 JR Licensemainenance | $528 .-1180$ | ${ }_{529,780.00}$ | k | 31\％ | \＄20，53440 | \＄0．00 | \＄0．00 | 00 | 00 | \％2899900 | s0．00 | 999.00 |  |
| 5 |  | vSAN 7 Enerprise for ROBO 25 V M pack，S\％LR Licensemainenance |  | 420 | k | 31\％ | ，7，599．80 | 00 | 00 | 500 | \＄0．00 |  |  |  | R330 |
| 5 | 13158．528－CIBY | mare SAAN 7 Standard for ROBO 25 VM pack， 5 SR L Leensemainenance | $528 .-113 Y$ | s37，810．00 | k | 31\％ | \＄26，088．90 | so．00 | 50．00 | S0．00 | 50．00 | \＄298，999．00 | 5.00 |  | Edge 340 |
| 5 |  |  |  |  | k | 31\％ | S45，29．500 | S0．00 | S0．00 | S0．00 | S0．00 |  | So． | Sen | Powerfage Reat |
|  | 131585 52－Cu1 |  | ${ }_{528 . C \mathrm{CJX}}$ | \＄90．00 | k | 31\％ | ${ }_{\text {so，}}$ S000 | s0．00 | s0．00 | s0．00 | s0．00 | \＄22899999000 | S0．00 | S229，999．00 |  |
| 5 | 131 | anage Integraion with Ms Windows Admin Cenerer Premium Liemse for Powerefge，Perpetual | Iz | \＄199．00 | k | 31\％ | 31 | 50.00 | 00 | s0．00 |  | \＄229．999．00 |  |  | R340 |
| 5 | $13158.528 . \mathrm{CKBV}$ |  | 528．ckBv | \＄18．170．00 | k | 31\％ | 12．577．30 | 00 | 00 | s0．00 | s0．00 | 900 |  | 99909 | dea 3 340 |
| 5 | 522－CKCE | Weve Center Sever 7 Standard for SSphere 7（Per Instancel， 1 Year Lic and Sub | CE | \＄10，690．00 | k | 31\％ | S7，76．10 | s0．00 | ${ }^{\text {s0．00 }}$ | \＄0．00 | \＄0．00 | 退8，99900 | s0．00 | 909 | 退330 |
| 5 | ${ }^{131158-528-C \mathrm{CcG}}$ |  | ${ }_{528 .-\mathrm{CKCG}}$ | 54，600．00 | k | 31\％ | 53，74．00 | S0．00 | so．00 | 50．00 | \＄0．00 | \＄ | S0．00 | 5298，999 | 枹 |
| 5 | ${ }^{131358585828 . \mathrm{ckcJ}}$ |  | ${ }_{\text {528．CKCL }}^{\text {528．CCJ }}$ |  | k |  | （ 5 St，104．50 | so．00 | S0．00 | So． | so．00 | \＄2898999900000 | （so．00 |  |  |
|  | 131588 22－CKCR |  | ${ }_{528-\mathrm{CKCR}}$ | \＄14，300．00 | k | 31\％ | 59，867．00 | s0．00 | s0．00 | s0．00 | s0．00 | 5228，999．00 | 50．00 | \＄229，999．00 | 隹 |
| 5 | $13158.528-$ CKTR |  | ${ }_{528 .-\mathrm{CKTR}}$ | \＄2，60．00 | к | 31\％ | \＄1，794．00 | 50．00 | S0．00 | \＄0．00 | 00 | ร298，999．00 | 000 | \＄298，999，00 | owerefdee 3 390 |
| $\begin{aligned} & 5 \\ & 5 \end{aligned}$ | ${ }^{1313585858.52 .-\mathrm{CTT}}$ |  | ${ }_{\text {cter }}^{528 . \mathrm{CKTT}}$ | \＄1，310．00 | k | 31\％ | 5903.90 | ${ }^{50.00}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | 5299999900 | 50．00 | \＄2289，999 |  |
| 5 |  |  |  | \＄ | k | 31\％ | （ | so．00 | so．00 | S000 | （s000 | \＄208999990000 | \＄5000 | ${ }_{\text {cke }}^{5298999999}$ |  |
| 5 | 1588.52 C －CKTZ |  | ${ }_{528 . \mathrm{CKTz}}$ | \＄290．00 | k |  |  |  | s0．00 | s0．00 | 00 | \＄298．999．00 | 50．00 | 998．99900 | Edge R340 |
|  | 131585 528－CKUC |  | 528－CMUC | \＄1，570．00 | к | 31\％ | \＄1，083，${ }^{\text {a }}$ | so．00 | so．00 | s0．00 | 50．00 | 5298，999．00 | s0．00 | S229999900 | Re 340 |
| 5 | $131588.528 . \mathrm{CMCV}$ |  | $528 . \mathrm{CMCV}$ | \＄17，360．00 | k | 31\％ | \＄1，978．40 | so．00 | so．00 | \＄0．00 | \＄0．00 | S229，999．00 | 50．00 | S229，999．00 | Poweredag R340 |
|  | ${ }^{131358585828 . C M C W}$ |  | ${ }_{\text {cosem }}^{\text {528．CMCW }}$ | $\$ 1.980 .00$ $\$ 22006000$ | k | 31\％ | Sti．966．20 | So．00 | So．00 | （ | （ |  | So．00 | （290999000 | Powerefdea 3 R30 |
| 5 | 131588.52 c －CaI |  | ${ }_{52 \mathrm{c}} 5$ | ${ }_{\text {522，}}^{\text {Ss50．00 }}$ | k | 31\％ | ${ }_{\text {c6s5．50 }}$ | S000 | S000 | s0．00 | s8000 | \＄2299．999．00 | so．00 | S2289，999000 | Powercdege 3 Sat |
| 5 | 13158．528－CaJJ |  | 528．caus | \＄30，160．00 | к | 31\％ | \＄20．810．40 | so．00 | so．00 | so．00 | \＄0．00 | \＄298，999．00 | s0．00 | S299，999 | Powercide 3 340 |
| 5 | 131588．528－CaJK | （eare SAN 7 Sandarad for Destop（10 M M Pack）with 5 YR LLic and S Sub | ${ }_{528 . C \text { cajk }}$ | \＄1，620．00 | k | 31\％ | S1，177．80 | s0．00 | so．00 | s0．00 | 50．00 | \＄2289999．00 | ${ }^{50.00}$ | \＄2298999，00 | er340 |
| 5 | ${ }^{131358585828-c a s t}$ |  | ${ }^{528-c a j}$ | ${ }_{\text {S }}$ | k | 31\％\％ | S8，790．60 | so．00 | so．00 | S0．00 | S0．00 | \％ 5 S2899999000 | S0．00 | S2989999．00 | Poweredede R340 |
|  | 13158． $28 . \mathrm{COSN}$ |  | 522 －Cajn | \＄330，100．00 | k | 31\％ | \＄20，769．00 | so．00 | so．00 | s0．00 |  | 5298，999．00 |  | S228，999 | erifde 330 |
| 5 | 13158．528－CaJo | mare SSAN 7 Enereprise for Desktop（100 M M Pack）with 5 YR Lic and Sub | aso | \＄33，250．00 | к | 31\％ | \＄26．392．50 | so．00 | so．00 | s0．00 | s0．00 | S298，999．00 | 5．00 | S229，999 | R340 |
| 5 | ${ }^{13158-528-C a J P}$ | （ear SAN 7 Slandard for Desktop（10 VM Pack with 3YR LLic and S Sub | 528．caup | \＄1，280．00 | k | 31\％ | 5883.20 | s0．00 | s0．00 | \＄0．00 | 80．00 | \＄2289999．00 | 50.00 | s298999，00 |  |
| 5 | 13158－528－Caja | （eare sSAN 7 Enterprise for desktop（10 VM Pack）with 5 YR Lic and Sub | $528 . c a j a$ | \＄3，830．00 | k | 31\％ | S2，624．70 | ${ }^{50.00}$ | ${ }^{50.00}$ | s0．00 | 50．00 | 52289999000 | ${ }^{50.00}$ | 5229，999，00 | werEdge R340 |
| 5 | 131158．528－CaJR |  | ${ }^{528 . C a j R}$ | \＄17，750．00 | k | 31\％ | \＄12，247．50 | ${ }^{\text {s0．00 }}$ | ${ }_{\text {s0．00 }}$ | \＄0．00 | ${ }_{50.00}$ | \＄5298999900 | ${ }_{50.00}$ | \＄229，999900 | weredage R340 |
| 5 | ${ }^{131588.528-c a s t}$ |  | ${ }_{\text {coser }}$ | ${ }_{\text {S22，250000 }}$ | k | 31\％ | ${ }_{\text {Sl }}^{\text {S1，552．50 }}$ | so．00 | so．00 | S000 | \＄5000 | \＄22999999000 | so．00 | S229，999000 |  |
| 5 | ${ }^{131585} 5$ 528－casu | VMmarev SSAN 7 Advanced tor Desklop（10 VM Pack）with 3 YR Lic and S Sub | ${ }_{5} 52$－caju | \＄2，327．00 | k | 31\％ | \＄1，635．30 | s0．00 | so．00 | S0．00 | \＄0．00 | S229999900 | s0．00 | S229，99900 | Powerfdge 3 3at |
|  |  |  | ${ }_{\text {chen }}^{\text {528．cauv }}$ | ¢ |  |  | （ | so．00 | （ | \＄ | \＄ |  | s．0．00 50.00 | S2989 |  |
| 5 | $131588.528-C 03 x$ | VMware SSAN 7 Advanced for Desktop（10 VM Pack）with 5 SR Lic and S Sub | ${ }_{528 . c a s x}$ | \＄3，010．00 | k | 31\％ | \＄2，07．90 | s0．00 | so．00 | s0．00 | 50．00 | 5298，999．00 | S0．00 | S298，999，00 | Poweretge 3 340 |
| 5 | 13158 E28－CaJY | VMware SSAN 7 Sandard for Destho（100 UMPack）with 5 VR Lic and Sub | 522．Ca， | \＄16，180．00 | k | 31\％ | \＄11，164．20 | so．00 | so．00 | s0．00 | s0．00 | 5298，999．00 | s0．00 | S298，999．00 | Poweredege R340 |
| 5 |  | VMware esan 7 Aduaneed for oeskop（10 v P Pack winh YR Lic and Sub |  |  | K | 31\％ | ¢ | So． $\begin{aligned} & \text { s．00 } \\ & \text { s．oo }\end{aligned}$ | So．00 | So． | so．00 s．oo |  | so．00 so．00 |  | Poweredede R340 |
| 5 | $1315959828 . \mathrm{Cl\|l\|}$ | 1 IRACO Datacenerer 146 | ${ }_{528.181}$ | Sc69000 | k | 31\％ | ${ }_{5475.41}$ | s0．00 | s0．00 | S0．00 | 50．00 | \＄22989999000 | ${ }_{50.00}$ | S2299999000 | Powertdge 3 Ta |
| 5 | $13159.528 . \mathrm{ClBM}$ |  | $528 .-1189$ | \＄47，590．00 | k | 31\％ | \＄32，837．10 | s0．00 | s0．00 | 50．00 | 50.00 | \＄298，999．00 | 80．00 | 退98．99900 | eveldge 3440 |
| 5 | ${ }^{1315595928 . C . C I B P}$ |  | ${ }_{\text {522．CIBP }}^{52}$ | S60．770．00 | k | 31\％ | \＄41，724．30 | ${ }_{50.00}$ | ${ }_{\text {s0．00 }}$ | ${ }_{\text {so．00 }}$ | ${ }^{\text {so．00 }}$ | 5298999000 | s000 | S299999900 | erefdege T 30 |
| 5 | ${ }^{13135959528 .-5880}$ |  |  | （\＄8， | k | 31\％ | （ | So．00 | So．00 | （ | （ |  | So． | （290999000 |  |
| 5 | ${ }^{131599528-2818 Y}$ |  | ${ }_{\text {coser }}^{\substack{\text { 52－C．CBY }}}$ | \＄ | ${ }_{k}$ | 31\％ | ¢ | S0．00 | S000 | ssood | \＄8000 | \＄2289．999．000 |  |  |  |
| 5 | $13159.528-C 11 C C$ | are SSAN 7 Enererisis for Robe 225 MM pack， 3 YR Licensem Mantenance | cc | \＄66，650．00 | k |  | \＄45，298．50 | 50．00 | s0．00 | \＄0．00 | \＄0．00 | \＄298，999．00 | S0．00 | \＄298，999．00 | 行 3340 |
| 5 | 528－C100 |  | $528.110{ }^{\text {che }}$ | 9，790．00 | к | 31\％ | S6．755．10 | so．00 | \＄0．00 | \＄0．00 | \＄0．00 | \＄298，999．00 | s0．00 | 行，999．00 | erfdge T340 |
| 5 | 59.528 | Manage Ilegraion with MS Windows Admin Cenere Premium License for Poweredge．Evaluation | IX | 00 | k | 31\％ | 50．00 | s0．00 | s0．00 | s0．00 | ．00 | 源8999900 | 500 | \＄298，999．00 | T340 |
| 5 | ${ }^{131599598-C . C 112}$ |  | ${ }^{522 . C 12}$ | S19900 | к | 31\％ | \＄137．31 | s0．00 | s0．00 | 80．00 | 80．00 | \＄229，999，00 | 50.00 | s229，999，00 | PwerEdge 7340 |
| 5 |  |  | ${ }_{\text {528．CKCE }}^{\text {528．CKV }}$ | ST18， | k |  |  | So． | （incoue | （incoue |  | ¢82898999990000 | （en so．00 | Sceme |  |
| 5 | 131595958 |  |  | S4，600．00 |  |  |  | S0．00 | s0．00 | s0．00 | 50．00 | \＄298，999．00 | ${ }_{50.00}$ | 5298，999．00 |  |
| 5 | $13159.528-\mathrm{CKCJ}$ |  | 528－CKCJ | \＄3，50．00 | к | 31\％ | S2，10．50 | s0．00 | so．00 | \＄0．00 | \＄0．00 | \＄299，999．00 | s0．00 | 998，99．00 | Powerefdge 340 |
| 5 | ${ }^{1313595958.52 .-\mathrm{CCL}}$ |  | ${ }_{\text {cke }}^{\text {528．CKCL }}$ | Sti260．00 | ${ }_{k}$ | 31\％\％ | （ | S0．00 | S0．00 | S000 | （ | （828999900 | S0．00 | \＄5299999000 |  |
| 5 | ${ }^{131595958-\mathrm{CkTR}}$ |  |  | S22．60．00 | k | 31\％ | Si，79．00 | S0．00 | S000 | S000 | ss．os | ${ }_{\text {cosem }}$ | s0．00 | S229，9990900 |  |
| 5 | 131595 528－CKTT |  | 528．－KTT | \＄1，310．00 | k | 31\％ | 5903.90 | so．00 | so．00 | s0．00 | 50．00 | 5298，999．00 | 50．00 | \＄298，99900 | Poweredege 730 |
| 5 | $13159.528-$ CKTV |  | 528．CKTV | s790．00 | k | 31\％ | 5545.10 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | 5288，999．00 | s0．00 | S298，999．00 | erefdge T340 |
| 5 | ${ }^{1313595958.58 . C \text { CKW }}$ |  |  | 5588000 | k | 31\％ | Sisor． | S0．00 | S000 | S000 | S000 | \％ 229899999000 | 50.00 | 52999999000 | Powerefdge 3 T 30 |
| 5 | ${ }^{1315995} 528$－CKUC |  |  | \＄1．57．00 | k | 31\％ | st．03．30 | S000 | S000 | S000 | S0．00 | \＄2299．999．000 | so．00 | S229，999000 | Powerdige 3 Pat |
| 5 | $13159.528 . \mathrm{CMCV}$ |  | $528 .-\mathrm{CMCV}$ | \＄17，360．00 | k | 31\％ | \＄11，978．40 | so．00 | so．00 | s0．00 | 50．00 | 5298，999．00 | s0．00 | 5298，999．00 | evefdege 3440 |
| 5 | $59.522-\mathrm{CM}$ |  | ${ }^{528 . C M C W}$ | \＄12，880．00 | к | 31\％ | 58，956，20 | s0．00 | s0．00 | s0．00 | \＄0．00 | \＄2989，99900 | S0．00 | 源，999 | 340 |
| 5 | 1599528－CMCX |  | $528 . \mathrm{CmCX}$ | \＄22，060．00 | к | 31\％ | \＄15，221．40 | s0．00 | s0．00 | s0．00 | 50．00 | \＄2298999，00 | 50．00 | 5298999，00 |  |
| 5 | ${ }^{113159595828-C a / 1}$ |  | ${ }^{5228-c a 11}$ | S950．00 | k | 31\％ | ${ }^{5655.50}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | S0．00 | ${ }^{50.00}$ | 52299999900 | 50．00 | \＄2299999900 |  |
| 5 |  |  | ${ }_{\text {cke }}^{\text {528．cajk }}$ | ${ }_{\text {S }}^{\text {S30，160．00 }}$ | k | 31\％ |  | so．00 | socou | sso．00 | sso．00 | \＄82898999900000 | s．0．00 |  |  |
| 5 | $13159.528-C 0 \Omega 4$ | VMware sSAN 7 Slandard for or esthop（100 M M Pack）with 3YR Lic and sub |  | \＄12，740．00 | k | 31\％ | s8，790．60 | s0．00 | s0．00 | s0．00 | 50．00 | \＄229，999，00 | ${ }_{50.00}$ | \＄298，999．00 | т 340 |
| 5 | ${ }^{131159595828 . C O J M}$ |  | ${ }_{\text {528．CaJM }}^{52}$ | ${ }^{523,740.00}$ | k | 31\％ | S16，30．60 | ${ }_{\text {s．00 }}$ | ${ }_{\text {so．00 }}$ | ${ }_{\text {soso }}$ | \＄0．00 |  | S0．00 | ${ }_{\text {cosem }}^{52989999000}$ | dge T340 |
| 5 |  |  |  | \＄330，100．00 | k | 31\％ | S20，769000 | s0．00 | so．00 | s000 | s0．00 | \＄22999999000 | so．00 | S229899999000 |  |
|  | 159952－C．aJP |  | 8．cajp | ST，280．00 |  | 31\％ | ${ }_{5883}$ | 50．00 | s0．00 | s0．00 | 50．00 |  | ． 00 | 9，99900 |  |
| 5 | 13159．528－Caja | VMware SSAN 7 Enterpisis for Desktop（10 VMP Pack）with 5 YR Lic and Sub | 528．caja | 53，830．00 | k | 31\％ | \＄2，64270 | s0．00 | s0．00 | s0．00 | s0．00 | S298，999．00 | s0．00 | S229，999．00 | Powereflge 7340 |
| 5 |  | Ire |  |  | k | 31\％\％ | （ | S0．00 | So．00 | So． | 边 | （tase | Soiol | （90900 | （edae 3 ato |
| 5 | 131595 528－COJT |  | ${ }_{528} 2$－CaJJ | \＄22，250．00 | к | 31\％ | ${ }_{\text {s1，552．50 }}$ | s0．00 | s0．00 | s0．00 | s0．00 | \＄229，999．000 | 50．00 | \＄229，9999000 | Poweredge 330 |
| 5 | 159 52－．cauv | re sSAN 7 Adaraced for Desktop（10 UM Pack）with 3 YR Lic and Sub | 8．caju | \＄2，37．00 | k | 31\％ | \＄1，635．30 | so．00 | so．00 | so．00 | 50．00 | \＄298，999．00 | s0．00 | \＄298，999．00 | 40 |
| 5 | 599．52－CauV |  | $528 . \mathrm{CajN}$ | S99，52．00 | k | 31\％ | S6，568．80 | s0．00 | ${ }^{50.00}$ | s0．00 | 50．00 | \＄229，999，00 | ${ }^{50.00}$ | 5298，999，00 | 40 |
| 5 | （159 528－casw | are | ${ }^{\text {s28－casw }}$ | \＄3，010．00 | k | 31\％ | ${ }_{\text {S2，}}$ | ${ }_{\text {s0．00 }}$ | ${ }_{\text {s0．00 }}$ | \＄0．00 | \＄0．00 | \＄2299，999000 | 5．00 |  | T390 |
| 5 | （13595920－casx |  |  | 53．60．00 |  |  | S2， 216.90 | s0．00 | S0．00 | S0．00 | S0．00 | S299，99900 | 50.00 |  | 速 |
| 5 | ${ }^{131599528-\mathrm{coar}}$ |  | ${ }_{\text {coser }}$ | Silizo．00 | k | 31\％ | ST， | S000 | S000 | S000 | scood | \＄220999999000 | so．00 | S229，999000 |  |
| 5 | 528－C118H | Ac9 Oatacenter 146 U Upgrade，All llatoms，Custome Kit |  | 5689.00 | k | 31\％ | 75．41 | 00 | 50．00 | \＄0．00 | \＄0．00 | \＄298，999．00 | 500 | \＄298，999．00 |  |
| 5 |  |  | 8．C．181 | S689．00 | k | 31\％ | S475．41 | S0．00 | （ | S0．00 | （ |  | S000 |  | 40 |
| 5 | ${ }^{131615152-C-C 18 P}$ |  | ${ }_{\text {cke }}^{522 . C 18 P}$ | \＄60．470．00 | к | 31\％ | S | so．00 | so．00 | so．00 | S900 | \％ 5298999990000 | s0．00 | S229，999000 | Powercdee 140 |
| ${ }_{5}^{5}$ | ${ }^{1316161528 .-180}$ | vm | A 1 OO | ${ }_{\text {S29，76000 }}$ | k | 31\％ | \＄20．534．40 | ${ }^{50.00}$ | ${ }^{\text {so．00 }}$ | S0．00 | 50．00 | \＄2298999，00 | ${ }^{50.00}$ | 5298999900 |  |
|  | ${ }^{131361515828 . C B Y Y}$ |  |  |  |  |  |  |  |  |  | 5000 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| band | sku | descripton | kus | $\underset{\substack{\text { EMC LIST } \\ \text { PRICE USD }}}{ }$ | CATEGORY CODE | $\begin{array}{\|c\|c\|c\|c\|c\|c\|c\|c\|c\|c\|} \substack{\text { Dissount } \\ \hline} \end{array}$ | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | $\begin{array}{\|c\|} \hline \text { PRosuppori } \\ \text { WMMC RREM MNT } \\ \hline \text { LP } \end{array}$ | PROSUPPORT ENH MNT LP | basic mnt LP |  | WTY Upg EASIC <br> Tops ENH LP | Renewal | THRD PARTY PRODUCT PARTNE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{5}^{5}$ |  |  |  | 650．00 | k |  | 56．755．50 | so．0 | 00 | \％ | so． | \＄289，999．00 | s．0． | 8，990．00 | erbge T |
|  |  |  |  | spoos | к | 31\％ | so，sp．00 | so．00 | so．00 | s0．00 | so．00 | 退999900 | so．00 | 999900 | Powerage T T T 10 |
| 5 | 13161－528－CJI2 | OpenManage Ineeration with MS Windows Admin Cenere Premium License for Poweredge，Perpetual | ${ }^{528 . C 112}$ | S199．00 | k | 31\％ | ${ }_{\text {s137，31 }}$ | so．00 | so．00 | s0．00 | \＄0．00 | \＄229，999000 | 50．00 | S229，999，00 | 俍 |
| 5 | ${ }^{1316161.528 . C K B V}$ |  | ${ }^{528 . \mathrm{CkBV}}$ | ${ }_{\text {S }} 518,770.000$ | k | 31\％ | \＄12，577．30 | 50．00 | S0．00 | ${ }_{50.00}$ | 50．00 |  | s0．00 | 99900 | 仿 |
| 5 | 13161 －28．－CKCG |  | ${ }_{\text {522－Ckcg }}$ | S4，60．00 | к | 31\％ | S3，174．00 | so．00 | so．00 | s0．00 | s0．00 | \＄2299，999000 | so．00 | S2299，999000 |  |
| 5 | $13161.528 . \mathrm{CKCJ}$ |  | 522－CKCJ | \＄3，050．00 | к | 31\％ | \＄2，10．50 | so．00 | 50．00 | s0．00 | s0．00 | \＄298，999．00 | 50．00 | \＄298，999．00 | Powerfdge T 140 |
| 5 | ${ }^{1316161.528-C K C L}$ |  | $528 . \mathrm{CKCL}$ | S6，260．00 | k | 31\％ | S4，319．40 | s0．00 | s0．00 | s0．00 | \＄0．00 | \＄229，999000 | s0．00 | \＄299，999，00 | Poweredge T 140 |
| 5 | ${ }^{131616152.58 .-K C R}$ |  | ${ }_{528 .-\mathrm{CKCR}}$ | \＄14，300．00 | k | 31\％ | 59，867．00 | s0．00 | s0．00 | s0．00 | \＄0．00 | \＄229，999．00 | s0．00 | \＄298，999，00 | Powereldge 140 |
| 5 |  |  | ${ }^{522.8 \mathrm{CkTR}}$ | \＄2．60．00 | k | ${ }^{31 \%}$ | \＄1，74000 | ${ }_{50.00}$ | ${ }_{50.00}$ | s0．00 | ${ }^{\text {s0．00 }}$ | 5299，999，00 | s0．00 | 99900 | Powerdge $T$ |
| 5 5 |  |  | ${ }_{\text {S }}^{\text {52．C．CkTV }}$ | $\underset{\substack{\text { S1，310．00 } \\ \text { s70．00 }}}{ }$ | ${ }_{k}^{k}$ | 31\％ | ${ }_{\substack{\text { ssen } \\ 5545.90}}^{50.10}$ | socou | so．00 | somo |  | cis | so． | cis | － |
| 5 | ${ }^{1316161-528-C K T W}$ |  | ${ }_{5} 528 . \mathrm{CkTW}$ | 5580．00 | k | 31\％ | S400．20 | s0．00 | so．00 | S0．00 | s0．00 | 52989，999000 | 50．00 | \＄229，999900 | Poweredege 140 |
| 5 | 13161 －528－CKTZ |  | 528．－kTz | \＄290．00 | k | 31\％ | S200．10 | s0．00 | so．00 | 50．00 | 50．00 | \＄229，999，00 | 50．00 | \＄229，999900 | Poweredige 140 |
| $5_{5}^{5}$ | ${ }^{131616158 .-5 C C O C}$ |  |  | ${ }_{\substack{\text { a }}}^{\text {s1，570．00 }}$ | k | 31\％\％ | S1，083．30 | s0．00 S00 | S0．00 | so．0 S00 | S0．00 S000 | Scenge9，00 | S0．00 | Sisersog．00 | Power Edge T T T 140 |
| 5 |  |  |  |  | k | 31\％ | （ | So．00 | So．00 | （en so．00 | so．00 s．oo |  | So．00 | cis | PowerEdge Ti40 |
| 5 | ${ }^{1316151528-C M C X}$ |  | $528 . \mathrm{CMCX}$ | \＄22，060．00 | k | 31\％ | \＄15，221．40 | so．00 | so．00 | S0．00 | \＄0．00 | S229，99900 | s0．00 | S229，99900 | Powertage T140 |
| 5 |  |  | ${ }_{5}^{528 . c a, ~}{ }^{52}$ | sso，160．000 | k | 31\％ | S20．85．4．40 | So．00 | Ss．00 | so．00 so．00 | so．00 s．00 | cis | S0000 | cis | Powerfdge 1 T40 |
| 5 | 13161－528－CaJk | VMware SSAN 7 Standard for Desktop（10 VM Pack）wit 5 YR Lic and Sub | ${ }_{528 \text {－cauk }}$ | \＄1，620．00 | k | 31\％ | ${ }_{\text {S1，} 117 \text { \％}}$ | so．00 | so．00 | s0．00 | ssood | \＄2298，999000 | so．00 | \＄229，9999000 | Poweredge 1140 |
| 5 | ${ }^{131611.528-C a J}$ | VMware s SAN 7 Standard for Desktop（100 VMP Pack）with 3YR Lic and Sub | 522 －caul | \＄12，740．00 | k | 31\％ | s8，790．60 | so．00 | so．00 | s0．00 | \＄0．00 | \＄229，999000 | s0．00 | S229，999，00 | Poweredege T140 |
| 5 | ${ }^{1316161528-C a J M}$ | VMware USAN 7 A dranced for Desktoo（100 VM Pack）with 3 YP Lic and Sub | ${ }^{\text {528－CaMM }}$ | ${ }^{\text {S23，740．00 }}$ | k | 31\％ | \＄16，380．60 | s0．00 | s0．00 | s0．00 | \＄0．00 | S229，99900 | 50．00 | S299，99900 | Poweredige Ti40 |
| 5 | ${ }^{\text {a }}$ | VMware SAN 7 Enerpepisis for oeskop（100 M Pack with 3 YR Lic and Sub |  | （s30，100．00 | k | 31\％\％ | （\＄20，769000 | sso．00 | so．00 sooo | so．00 so．od | so．00 s．o． | come | so．00 s．ood |  |  |
| 5 | 13161－528－Cajp |  |  | ${ }_{\text {coser }}$ | k | 31\％ |  | so．00 | s0．00 | s0．00 | s500 | \＄229，999900 | so．00 | \＄229，999900 | Poweredge 1140 |
| 5 | 13161－528－caja | VMware SSAN 7 Enterorise for Desskop（10 W M Pack）wit 5 YR Lic a and Sub | 528－caja | \＄3，830．00 | k | 31\％ | \＄2，64270 | \＄0．00 | \＄0．00 | \＄0．00 | \＄0．00 | \＄229，999，00 | \＄0．00 | \＄229，999900 | Poweredige T 140 |
| 5 | ${ }^{131616-528 . C O J R}$ |  | ${ }_{\text {S28．CaNR }}$ | ${ }_{\text {S }}$ \＄17，750．00 | k | 31\％\％ | \＄12．247．50 | ${ }_{\text {s0．00 }}$ | 50．00 | s0．00 | ${ }^{50.00}$ | S2299999000 | 50．00 | S299，999000 | Powereldge T T 140 |
| 5 | ${ }^{\text {a }}$ |  | ${ }_{\substack{\text { 528．caut }}}^{\text {52．COJS }}$ |  | k | 31\％ | \＄15．531．90 \＄1，55250 | so．00 sooo | so．00 sooo | somo | s0．00 s．oo | cis | so．00 sooo | cisis | Powerfdge T 140 |
| 5 | ${ }^{131615} 528$－caju | VMmare SSAN 7 Advanced for Deskto（10 VM Pack）with 3 YR Lic end S Sub | ${ }_{522 \text {－cauv }}$ | ${ }_{\text {S2237000 }}$ | k | 31\％ | S1，635．30 | so．00 | so．00 | s0．00 | S000 | S229，999000 | so．00 | S299，999000 | Powerldge T140 |
| 5 |  |  |  | － 5 ss，520．000 | ${ }_{k}^{k}$ | 31\％ | Stis． | so．00 s．00 | so．00 s．00 | so．00 so．00 | sso． |  | so．00 s000 | ${ }_{\text {cosem }}^{5298999999900}$ | ${ }^{\text {Powerdge }}$ Pei40 |
| 5 | 13161 －288－CaJx | VMware SSAN 7 Advanced for Desstop（10 VM Pack）with 5 YR Lic and S Sub | 528．casx | \＄3，010．00 | k | 31\％ | s2， 27.950 | s0．00 | s0．00 | S0．00 | s0．00 | \＄229，999，00 | s0．00 | \＄229，999，00 | Poweredige 140 |
| 5 | ${ }^{13161-528-C a y}$ | VMware SSAN 7 Standard for Deskto（100 M P Pack）with 5 YR Lic and Sub | 528．caur | \＄16，180．00 | k | 31\％ | \＄11，164，20 | so．00 | so．00 | s0．00 | \＄0．00 | \＄229，999．00 | so．00 | S229，999，00 | Powerefder T140 |
| 5 |  |  |  |  | k | 31\％\％ |  | so．00 | so．00 | so．00 sooo | So．00 | come | so．00 | come | $\xrightarrow{\text { Poweredge }}$ OM 140 |
| 5 |  | ${ }^{\text {IORACO }}$ Datacenerer 146 |  | \＄689900 | k | 31\％ | ${ }_{\text {S4755．41 }}^{547.41}$ | Sco． | S000 | S0．00 | S5000 | \＄ 5293999999000000 |  | Scer | ${ }_{\text {cen }}$ |
| 5 | ${ }^{131666.528 . C 18 H}$ | IDRACS Dalacenerer 146 Uograde，All liatorms，Customer Kit | ${ }_{\text {che }}^{528 . \mathrm{ClBH}}$ | S68900 | k | 31\％ | S475．41 | \＄0．00 | s0．00 | s0．00 | \＄0．00 | S229，99900 | s0．00 | S299，99900 | OEM Powerefde Ti40 |
| 5 5 |  |  |  | S689000 | k | 31\％ | ${ }_{\text {S }}^{\text {S4757．41 }}$ | so．00 s00． | so．00 <br> s00． | so．00 s00． | S0．00 s000 | cis | so．00 s000 | sis | OEM Powerfdege Ti40 |
| 5 | 13195 528．C｜181 | －iRAC9 Dataeenter 146 | ${ }^{528-C 1181}$ | S68900 | k | 31\％ | S475．41 | \＄0．00 | \＄0．00 | \＄0．00 | \＄0．00 | 5229，999．00 | \＄0．00 | \＄229，999900 | OEM Poweretage R340 |
| 5 | ${ }^{131988.582 . C 18 H}$ | IORACS Dataicenter 146 Uograde，All platoms，Customer Kit | ${ }^{5228 . C 18 H}$ | S689．00 | k | 31\％ | S475．41 | \＄0．00 | ${ }^{50.00}$ | s0．00 | \＄0．00 | 5299999900 | \＄0．00 | 5299，999，00 | OEM Powerefdge R240 |
|  | 13198．582－C｜181 | iORAC9 Dataeenter 146 | ${ }^{528 . C 1818}$ | \＄689．00 |  | 31\％ | 5475.41 | s0．00 | s0．00 | 50．00 | s0．00 | \＄2299999，00 | 50．00 |  | Edge R240 |
| 5 5 |  | ioracg oataeenter 146 Upgrade，All liatoms，Customer Kit |  | ${ }_{\text {S }}^{\text {S689900 }}$ S6900 | k | 31\％ | ${ }_{\substack{\text { sinf．41 } \\ \text { S475．41 }}}^{\text {S4．4，}}$ | So．00 | so．00 sooo | so．00 so．os | s．00 <br> 50.00 | come | so．00 sooo | cisis | （eomerdge R740022 |
| 5 | ${ }^{132355528.8189}$ |  | $528 . \mathrm{ClBM}$ | \＄47，590．00 | k | 31\％ | S32，837．10 | so．00 | so．00 | 50.00 | S0．00 | \＄229，999，00 | so．00 | \＄229，999900 | Powerefdge R74002 |
| 5 | ${ }^{1323555528 . C \text { CIIP }}$ | VMware SSAN 7 A dranced tor RoBo， 25 VM pack，5YR LLcensemaminenance | ${ }^{\text {528－CIIPP }}$ | ${ }^{\text {S60，470．00 }}$ | k | 31\％ | \＄41，724．30 | \＄0．00 | s0．00 | S0．00 | \＄0．00 | S229，999000 | \＄0．00 | S299，999000 | Powerefdge R740022 |
| 5 |  |  |  | （ ${ }_{\text {S29，760．00 }}^{\text {S832000 }}$ | k | ${ }_{3}^{31 \%}$ | （ ${ }_{\substack{\text { S20．534．40 } \\ 55755980}}$ | so．00 | S0．00 | So． | （s．00 <br> 5000 | come | S0．00 |  | Poweder ${ }^{\text {Prax }}$ |
| 5 |  |  |  | （ex | k | 31\％ | ¢ | Scoom | Sois | （en |  | cis | Scoom | cis |  |
| 5 | ${ }_{1}^{132355.528 . C I C C C}$ |  | ${ }_{5228-119 C}$ | \＄655．56000 | ${ }_{k}$ | 31\％ | \＄45．278．50 | s0．00 | s0．00 | s0．00 | \＄0．00 | S229，99900 | s0．00 | S299，99900 | Poweredige R70002 |
|  |  |  |  | ．ipas．00 | ${ }_{k}^{k}$ |  | so．00 | So．00 | So．00 | so．00 sooo | so．00 sooo | cis | 000 |  | （ereder R40x02 |
| 5 |  |  | ${ }_{5}^{528-\mathrm{CHIN}}$ | Sti9900 | k | 31\％ | S137．31 | Stion | ¢ | （en | （ | come | cois | come |  |
|  | ${ }^{132355.528-C K B V}$ |  | $528 . \mathrm{CkBV}$ | \＄18，170．00 | k | 31\％ | \＄12．537．30 | s0．00 | so．00 | s0．00 | s0．00 | S229，99900 | s0．00 | S229，99900 | Poweredege R70002 |
| 5 |  |  |  |  | k | 31\％\％ | \＄ $\begin{gathered}\text { S7，376．10 } \\ \text { S3，74．00 }\end{gathered}$ | So．00 | So． |  | （ |  | So． | 约 5 S29999999000 |  |
| 5 | ${ }_{\text {coser }}^{132355}$ | WMere |  | Stiose．00 |  | 31\％ | ¢ | Ss00 | Scoos | （incois | Scoos | ¢ 52989999990000 | S000 | S |  |
| 5 | $133235.528-\mathrm{CKCL}$ |  | $528 . \mathrm{CkL}$ | S6，260．00 | k | 31\％ | \＄4，39，40 | s0．00 | s0．00 | S0．00 | 50．00 | 5298，999．00 | s0．00 | \＄229，999，00 | Powereldge $\mathrm{R} 70 \times 02$ |
| 5 | ${ }^{132355528 . C \mathrm{CCR}}$ |  | $\xrightarrow{\text { 52．CKCR }}$ | S14，300．00 | k | 31\％\％ | S9，877．00 | so．00 | so．0 | so．00 | so．00 | Sisega9．00 | so．00 | Siseg．99900 | PowerEdge R740x02 |
| 5 5 | ${ }_{1}^{13233555288 . \mathrm{CMCV} \text {－MCW }}$ |  | ${ }_{\substack{\text { che }}}^{\text {528．CMCV }}$ |  | ${ }_{k}^{k}$ | 31\％ | S11．978．40 | sooo sooo | so．00 s000 | so．00 so．00 |  | sis | somo | sis |  |
| 5 | ${ }^{1323555528-\text { CMCX }}$ |  | ${ }_{\text {528－CMCX }}$ | S22，06000 | k | 31\％ | \＄15，221．40 | S0．00 | s0．00 | s0．00 | \＄0．00 | S229，99900 | s000 | S299，99900 | Poweredige R700 ${ }^{2}$ |
|  | ${ }^{13235-528-c a u l}$ | VMware s SAN 7 Standard for Desktop（10 YM Pack with Yr Lic and Sub | 528. caul | S950．00 |  | 31\％\％ | ${ }_{565595}$ | s0．00 | ${ }^{50.00}$ | \＄0．00 | s0．00 | \＄2989999000 | 80．00 | 源，99900 |  |
| 5 5 | ${ }_{1}^{13235555288-\text { coajk }}$ |  |  | ${ }_{\substack{\text { S }}}^{\text {S30，160．000 }}$ Si，62000 | k | 31\％ |  | so．00 | so．00 s．00 | somo | so．00 |  | Ss000 | sis |  |
| 5 | 13235－528－CaJ | VMmare s SAN 7 Standard for Desktop（100 VMP Pack）with 3YR LLic and Sub | 528－cas | \＄12，740．00 | k | 31\％ | s8，790．60 | s0．00 | s0．00 | S0．00 | \＄0．00 | \＄229，999．00 | s0．00 | \＄229，999，00 | Powereldge R74002 |
| 5 |  |  |  | \＄23，740．00 830.10000 | k | ${ }^{31 \%}$ | Si1．380．60 | so．00 | so．0 sooo | so．00 Sol | so．00 S000 |  | so．0 sooo |  | Powerbgig R74002 |
| 5 | ${ }^{\text {cosem }}$ |  |  |  | ${ }_{k}^{k}$ | 31\％ |  | Scooo | Scoom | so． | ssood | \＄ 529899999900000 | So． |  | Powerage $\mathrm{Cl40} \mathrm{\times 2}$ |
| 5 | ${ }^{132355528 . C a s p}$ | VMmare $\operatorname{SAN} 7$ T Standard tor Desktop（10 V M Pack）with 3 PR Lic and Sub | ${ }_{5228 . \mathrm{coup}}$ | \＄1，28000 | k | 31\％ | ${ }_{\text {se83，}}$ | s0．00 | so．00 | s0．00 | \＄000 | S229，999000 | so．00 | S229，99900 | Powerelde R R70002 |
| 5 |  |  |  | （ 5 S3，830．00 | k | 31\％ | Sicken | so．00 s．ood | So． | （ | So．00 | （ 5 s29899999000 | So． |  | ＋02 |
| 5 |  |  |  | ¢ | k | 31\％ | （ | S0．00 | S000 | so．00 so． | scood | \＄829999999000 | so． | 909900 | 40x02 |
| 5 | 13235．528－Салт |  | 528－Салт | \＄2，250．00 | k | 31\％ | \＄1，552．50 | S0．00 | S0．00 | s0．00 | \＄0．00 | \＄229，999，00 | s0．00 | \＄299，999，00 | Powereldge R74002 |
| 5 | ${ }^{132355} 5228 . \mathrm{Caju}$ | VMmare SSAN 7 Adanced tor Desktop（10 VM Pack with 3YR Lic and Sub | 528．cauv | \＄2，370．00 | k | 31\％ | \＄1，635．30 | \＄0．00 | \＄0．00 | s0．00 | \＄0．00 | S229，999．00 | s0．00 | \＄299，999，00 | Poweredde R74002 |
| 5 |  |  |  | \＄59．52．00 | k | 31\％\％ | ¢ 56.568 .800 | S0．00 | S0．00 | S000 | S0．00 | 5299999900 | so．00 | S299，999000 | Powereldge R740002 |
| 5 5 |  |  |  |  | k | 31\％\％ |  | so．00 | so．00 | soo． <br> so．od | so．00 | cis | somo | sis | （eomeldage R74002 |
| 5 | ${ }^{132355528 . C O U Y}$ | VMware s SAN 7 Standard for Desktop（100 पM Pack）with 5 YR Lic and Sub | 522．caur | \＄16，180．00 | k | 31\％ | \＄11，64，20 | so．00 | so．00 | 50.00 | \＄0．00 | \＄229，999900 | 50．00 | \＄298，999．00 | Powerefgge R740x02 |
|  | 235 528－casz | VMware SSAN 7 Adarceed fo Dosskop（10 VM Pack）with 1 YR Lic and S Sub | 528－Ca／3 | \＄1，770．00 | k | 31\％ | S1，221．30 | \＄0．00 | s0．00 | \＄0．00 | \＄0．00 | \＄229，999900 | 50．00 | 298，999．00 | Powerfdge $2740 \times 02$ |
|  |  |  |  |  | k | ${ }_{31 \%}^{31 \%}$ | （ | so．00 | so．00 |  | S0．00 | come | S0．00 | （529．999．00 | OeM Powerdge R240 XL |
| 5 | ${ }^{13243528-C 180}$ |  | ${ }_{\substack{\text { a }}}^{\substack{\text { S28－CIIBP }}}$ |  | k | 31\％ | （sition | Scood | Scood | so．o soo | （s000 |  |  | ${ }_{\text {cosem }}^{52929999999900000}$ | OEMP Powerefoge R R240 XL |
| 5 | 13243 528．CIBU | VMware $\triangle$ SAN 7 Enererisise for Robo 25 V DM pack， 5 SR LLicensemminenance | ${ }^{528 . C B I B U}$ | \＄88，420．00 | k | 31\％ | S57．59．80 | s0．00 | s0．00 | s0．00 | \＄0．00 | S229，99900 | s0．00 | S229，99900 | OEM Poweredge R $240 \times$ XL |
| 5 |  |  |  | \＄65，550．00 | ${ }_{k}^{k}$ | 31\％\％ | ${ }_{\substack{\text { S }}}^{\text {S220．088．90 }}$ | Scoue | Scouo | so．00 so．00 |  | cis |  | ${ }_{\text {cosem }}^{5298999999900}$ | Oempowerader R240 |
| 5 | 13243 528－C1100 |  | $528 .-1100$ | s9，790．00 | k | 31\％ | S6，755．10 | \＄0．00 | s0．00 | S0．00 | \＄0．00 | \＄298，999900 | 50．00 |  | оem Powerdage R240 XL |
| 5 | 243．528．CkBV | VMware Cenerer Sever 7 Standard tor Soshere 7 （ Per instance）， 5 Year Lic and Sub | $528 . \mathrm{CkBV}$ | \＄18，770．00 | k | 31\％ | \＄12．537．30 | s0．00 | s0．00 | s0．00 | \＄0．00 | S229，999．00 | s0．00 | \＄229，999．00 | oem Poweledge R240 XL |
| 5 | ${ }_{\text {l }}^{13243433^{\text {528－CKCCE }}}$ | VMware Cenener Sener Standard tor Sophere 7 P Per |  |  | k | 31\％ | S7．37．10 s3．17．00 | So．00 | So．00 | （en so．00 | so．00 s．00 | cis 5 s2999999990000 | So．00 | cis | Mpowefdede R240 xL |
|  | 243 52－．C1 |  | 528－CKCJ | \＄3，050．00 | к | 31\％ | s2，10．50 | so．00 | so．00 | S0．00 | s0．00 | \＄298，999．00 | 50．00 | S298，999，00 | IPowefelde R240 XL |
| 5 | ${ }_{1}^{13243435828 . \mathrm{CCCL}}$ |  | ${ }_{\substack{\text { 528．CKCR }}}^{528 . \mathrm{CCCL}}$ | S6， $\begin{gathered}\text { S6，260．00 } \\ \text { S14，300．00 }\end{gathered}$ | k | 31\％ |  | Sco． | so．00 sooo | So． | so．00 s．oo |  | Sosem | cisis |  |
| 5 | 13243 528－CMCV |  | $528 . \mathrm{CMCV}$ | \＄17，360．00 | k | 31\％ | \＄11，978．40 | so．00 | so．00 | 50．00 | \＄0．00 | \＄229，999．00 | 50．00 | \＄229，999，00 | OEm Poweledag R240 XL |
|  | ${ }^{13243-5288 . C M C W}$ | VMware USAN 7 Enereprise Pus， 1 CPP（max 32 coreses／CPU sockele），YR，License and Supoort | ${ }^{588 . C M C W}$ | \＄12，980．00 |  | 31\％ | s8，956．20 | s0．00 | \＄0．00 | s0．00 | \＄0．00 | \＄298，999．00 | s0．00 | \＄298，999．00 | PowerEdge R240 XL |
| 5 |  |  | ${ }_{\substack{\text { and }}}^{\text {528．CMCX }}$ |  | K | 31\％ | （ | So．00 | S000 | （en so．00 | so．00 s．00 |  | S0000 |  | OEM Powerader R220 XL |
|  | ${ }^{13243.528-60 . a j J}$ | sub | ${ }_{528 . c a j J}$ | \＄30，160．00 | k | 31\％ | S20．810．40 | s0．00 | s0．00 | s0．00 | \＄0．00 | s298，99900 |  |  | ＋1 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| Band | sku | description | $\begin{gathered} \text { Model Sub } \\ \text { sku } \end{gathered}$ | $\underset{\substack{\text { EMc LIST } \\ \text { PRICE USD }}}{ }$ | category <br> cook CODE | $\underset{\substack{\text { Nasso vo } \\ \text { Dissount } \\ \%}}{ }$ | $\substack{\text { NvP Leve } \\ \text { NET PRIIEE }}$ | PROSUPPORT PLUS MNT LP | $\begin{array}{c\|} \text { PRos UPPORT } \\ \text { WMC PREM MNT } \\ L P \end{array}$ | PROSUPPORT ENH MNT LP | basic mnt le | $\begin{aligned} & \text { WTY UPG ENH TO } \\ & \text { PS WIMC PREM } \end{aligned}$ | WTY UPG BSIL <br> TOPS ENH LL TOPS ENH LP | Renewal | THIRD PARTY PRODUCT PARTNE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 |  |  | ${ }_{5}^{528 . \mathrm{Caj}}$ | ${ }^{122,740.00}$ | K | 31\％ | S8，790．60 | S0．00 | S0．00 | ${ }_{50.00}$ | ${ }_{50.00}$ | S229，999，00 | ${ }_{50,00}$ | S228，99900 | OEM Poweredge R240 XL |
|  | ${ }^{1324.528-C}$ | VMware s SAN 7 A Alaraneed for Desktop（100 OM Pack）with |  | s23，740．00 |  |  | \＄16，380．60 |  | s0．00 | 50．00 | ${ }^{30.00}$ |  |  |  |  |
| 5 |  | VMware vAN 7 Enerperisis for oeskop（100 M Pack with 3 SR Lic and Sub |  |  | k | 31\％ | （s20，799000 | S0．00 | so．00 so．od | so．00 so．00 | so． | sis | so．00 | （8999900 | ${ }_{\text {R24 }}^{\text {R24 }}$ |
| 5 | 13243 528－Cajp | UMware USAN 7 Standarat or Deskstop（10 VM Pack ）with 3YR Lic and Sub | ${ }_{528 \text {－．a．aj }}$ | S1，280．00 | k | 31\％ |  | so．00 | so．00 | 50.00 | 80．00 | \＄229，9999000 | 50．00 | S208，999000 |  |
| 5 | 13243 528－caja | VMware SSAN 7 Enterpisis for Desthop（10 U M Pack）with 5 YR Lic and Sub | 528－caje | \＄3，330．00 | k | 31\％ | \＄2，64270 | s0．00 | s0．00 | 50．00 | 50.00 | \＄229，999900 | 50．00 | \＄298，999000 | 20x |
| 5 | ${ }^{132435228-C a J R}$ | UMware SSAN 7 A Alanced for Desktop（100 $M$ P Pack）with 1 YR Lic and Sub | 528－COJR | \＄17，750．00 | к | 31\％ | \＄12，247．50 | 50．00 | so．00 | s0．00 | s0．00 | \＄298，999．00 | s0．00 | \＄298，999．00 | OEM Powerficge R240 XL |
| 5 | ${ }^{132435528-C . J s}$ |  | 528．cajs | \＄22，510．00 | k | 31\％ | \＄15．531．90 | s0．00 | S000 | s0．00 | s000 | S229，999000 | s0．00 | s298，999000 | OEM Poweredige R200 XL |
| 5 | ${ }^{132435328 . C O J T}$ |  | ${ }_{\text {528．cajt }}$ | ${ }_{\text {S }}$ S2，250，00 | k | ${ }^{31 \%}$ | \＄1，52．50 | so．00 | so．00 | ${ }_{5}^{50.00}$ | s0．00 | S229，999，00 | s0．00 |  | Powerdge R240 XL |
| 5 | ${ }^{132243} 5258.8 \mathrm{CaJU}$ |  | ${ }_{\text {528．cauv }}$ | S2，37．00 S2 | k | ${ }^{31 \%}$ | ${ }_{\text {S }}$ \＄1，653．30 | s0．00 | ${ }^{50.00}$ | ${ }_{50.00}$ | s0．00 | ${ }^{51299999900}$ |  |  | Powerdge $\mathrm{P} 240 \times \mathrm{x}$ |
|  |  |  | ${ }_{\substack{\text { a }}}^{5828 . \text { coavy }}$ | （ 5 S9，520．00 | k | 31\％\％ | ¢ | （ |  | S0．00 soio | Soso | （e99900 |  |  |  |
|  |  |  | ${ }_{522-\text {－cajx }}$ | ¢3，010．00 | к | 31\％ | S2．076．90 | 50．00 | s0．00 | 50.00 | s0．00 |  |  |  |  |
| 5 |  |  |  | ${ }_{\text {S16，} 180.00}^{50.0000}$ | к | 31\％ | S | S000 | cois | so．00 | S800 | \＄529899999000 | s0．00 | S | OeM Powerefoge Re240 XL |
| 5 | ${ }^{132435528-C .12}$ | VMware s SAN 7 A Alanced for Desktop（10 YM Pack）with 1 YR Lic and Sub | $528 . \mathrm{COIJ}$ | \＄1，770．00 | k | 31\％ | s1，221．30 | 50．00 | S0．00 | 50.00 | s0．00 | S229，999，00 | s0．00 | S229，999，00 | OEM Poweredge R240 XL |
| 5 | ${ }^{13244.528 .6 . C 18 ~}$ | VMware SSAN 7 Adanaced for Robo， 25 W P pack，3TR Licensemanitenance | ${ }^{528 . C 189}$ | ${ }^{547,599000}$ | k | 31\％ | ${ }_{\text {S }} 5328377.10$ | so．00 | so．00 | s0．00 | s0．00 | S298999900 | s000 |  | R340 XL |
| 5 5 |  |  |  |  | k | 31\％\％ |  | so． | somo | soo． <br> so．oo | S0000 |  | so．00 s000 |  |  |
| 5 | ${ }^{13244.528 . C . C B U U}$ |  | $\xrightarrow{\text { 528－CIISU }}$ | \＄83，420．00 | k | 31\％ | \＄57，559．90 | S0．00 | so．00 | S0．00 | S0．00 | S229999900 | 50．00 | S298999900 | OEM Poweredge $8340 \times 2$ |
| 5 | $13244.528 . \mathrm{ClBY}$ | VMware SAAN 7 Standara for ROBOO 25 VM pack， 5 SR L Licensemaintenance | $528 . \mathrm{CBY}$ | 537，810．00 | k | 31\％ | S22，088．90 | s0．00 | so．00 | \＄5000 | 50.00 | \＄229，999900 | 50.00 | \＄298，999．00 | OEM Powerefige R340 XL |
| 5 | 1324．－528．ClCC |  | $528 .-1 \mathrm{ClCC}$ | \＄65，550．00 | k | 31\％ | \＄454．298．50 | 50．00 | s0．00 | 50．00 | \＄0．00 | \＄229，999，00 | \＄0．00 | S229，999．00 | OEM Poweredige 8340 XL |
| 5 |  |  |  | 59790．00 | k | 31\％\％ | S6，755．10 | so．00 | S000 | So．00 | S0．00 |  | so．00 |  |  |
| 5 | ${ }^{\text {che }}$ |  |  | （sis， | к | 31\％ |  | cois | cois | so．00 50.00 | cos |  | （is．os | S2939999，00 S29999000 | Oempewerader |
| 5 | ${ }_{132445} 528 . \mathrm{CKCG}$ |  | ${ }_{522-\mathrm{CkcG}}$ | \＄4，600．00 | к | 31\％ | \＄3，174．00 | s0．00 | so．00 | 50．00 | so．00 | \＄25989999000 | s0．00 | S2299，999000 | OEMP Poweratige R $340 \times$ XL |
| 5 | ${ }^{13244.522-\text {－kcJ }}$ |  | 522 －．ckc | \＄3，050．00 | k | 31\％ | S2，104．50 | s0．00 | s0．00 | s0．00 | s0．00 | S229，999000 | s0．00 | S229，999000 | OEM Powerfedge R340 XL |
| 5 |  |  |  | ${ }_{\substack{\text { s6，20．00 } \\ \text { s14，3000 }}}$ | k | ${ }^{31 \%}$ | S4，39400 | so．0 | so．0 | S000 | S000 | sisersig9，00 | so．0 Sooo | Sisemgas．00 |  |
| 5 |  |  |  | \＄17，36000 | k | 31\％ | S11，97．40 | so．00 | so． | so．00 so．00 | （so． | 约 |  | Stise |  |
| 5 | ${ }^{1322445828-\mathrm{CMCW}}$ |  | ${ }_{528-\mathrm{CMCW}}$ | \＄12，980．00 | к | 31\％ | s8，956．20 | S0．00 | so．00 | \＄0．00 | s．0．00 s．0． | S 22989.9999000 | s0．00 | S2989，999000 | OEMP Powetefage R340 XL |
| 5 | ${ }^{132344452.8 . \mathrm{CMCX}}$ |  |  | $\underset{\text { S22060．00 }}{\text { S5500 }}$ | K | 31\％\％ | \＄15，221．40 | S0000 | S0．00 | S0．00 | ${ }^{50.00}$ | S 529899999000 | ${ }_{\text {S000 }}$ | ${ }_{\text {S }} 529899999000$ | OEM Powerdge |
| 5 |  |  |  | S30，160．00 | к | 31\％ |  | So． | ¢ | so．00 so．00 | ss0．00 | ${ }_{\text {cosem }}^{5298999999900}$ | ¢ |  | OEM Powerefdge Re R340 XL |
| 5 | ${ }^{132445} 528$－cajk | VMware SSAN 7 Standard for Deskop（10 VM Pack）with 5 Y L Lic and Sub | 528－cajk | \＄1，620．00 | к | 31\％ | \＄1，17， 80 | s0．00 | s0．00 | s0．00 | 50.00 | \＄298，999900 | 50．00 | \＄229，999．00 | оЕM Poweredige R340 XL |
| 5 | ${ }^{13244.5828 . c a j}$ | VMMare vSAN 7 Standard for Desthop（100 VM Pack）w with 3YR Lic and Sub | ${ }^{\text {528－Casl }}$ | \＄12774000 | k | 31\％ | s8，790．60 | s0．00 | s0．00 | s0．00 | \＄0．00 | S229，999．00 | 50．00 | S229，999．00 | OEM Poweredge R340 XL |
| 5 | ${ }^{132444528 . C O J M}$ | WMware USAN 7 Adaranced for Desthop（100 VM Pack）with 3YR Lic and Sub | ${ }^{522 . C a / M}$ | \＄23，740．00 | k | 31\％ | S16，380．60 | s0．00 | s0．00 | s0．00 | ${ }^{50.00}$ | \＄298999900 | 50．00 | s299，999，00 | OEM Poweredge R340 XL |
| 5 |  |  |  | \＄330，100．00 | k | 31\％ | （s20，799000 | So．00 | so．00 so．od | so．00 so．od | somo so．00 | sis | so．00 |  |  |
| $5_{5}^{5}$ | ${ }^{132244528-C \mathrm{Caj}}$ | VMware s SAN Standard for Deskho（100 M Pack）with 3 PR LLC and Sub | ${ }_{\text {528．cajp }}$ | ${ }_{\text {S }}$ S1，280．00 | k | 31\％ | 588320 S2420 | s0．00 | so．00 | so．00 | ${ }^{\text {S0．00 }}$ | S2999999000 | ${ }_{\text {so．0 }}$ | S2299999000 |  |
| 5 |  |  |  | s．8330．00 s17，75000 | K | 31\％ |  | so．00 so．os | so．00 so．od | so．00 so．00 | Ss0．00 |  | S0000 |  | OMMPewerdge erex |
| 5 | ${ }_{\text {1324－528－cous }}$ |  | ${ }_{\text {cker }}$ | \＄22，510．00 | к | 31\％ | \＄ 15.5153 .150 | ss．00 | s．00 | S0．00 | ${ }_{\text {S }}$ | \＄2599，999000 | s0．00 | S229，999．000 | OEM Powerefge Resa $\times$ KL |
| 5 | ${ }^{13244.5828-C O J T}$ | VMMare vSAN 7 Eneerrise for Deskop（10 VM Pack w with 1YR Lic and S Sub | ${ }^{528 .- \text { Cout }}$ | \＄2，250．00 | k | 31\％ | ${ }^{\text {S1，52．50 }}$ | s0．00 | s0．00 | s0．00 | ${ }^{50.00}$ | \＄298999900 | 50．00 |  | Oem Poweredge R $340 \times$ XL |
| 5 | ${ }^{\text {a }}$ |  |  | ¢ | k | 31\％ | ¢ | so．00 so．oo | so．00 so．oo | $\xrightarrow[\substack{\text { so．00 } \\ \text { so．od }}]{ }$ | Ss0．00 | sis | S0000 |  | OEM Powerader ersio OL |
| 5 | 132445528.6 Jjw |  | ${ }_{528-C a / w}$ | \＄3，010．00 | к | 31\％ |  | sooo | so．00 | so．00 | so．00 | \＄229，999900 | s000 | S229，9999000 | OEM Powerefage R $340 \times$ XL |
|  | ${ }^{132445528-\operatorname{cosx}}$ | VMware SSAN 7 Adranced for Desktop（10 WM Pack）with 5 YR Licic and Sub | 528－casx | \＄3，010．00 | k | 31\％ | \＄2．072．90 | S0．00 | s0．00 | S0．00 | \＄0．00 | \＄298，999900 | S0．00 | 退，99900 | Oem Poweridige R30 XL |
|  | ${ }^{\text {a }}$ |  |  | S16，180．00 | K | 31\％\％ | Si1，64．20 | So．00 | so．00 | （incoun |  |  | S000 |  |  |
| 5 |  |  |  |  | k | 31\％\％ | ¢ | S000 | so．00 | 50．00 | so．00 | \＄229899990000 | S000 |  | OMMPewerdge |
| 5 |  | IORACS Datacenerer 446 |  | S689．00 | k | 31\％ | \＄475．41 | s0．00 | S0．00 | S0．00 | s0．00 | S2299999000 | s0．00 | S2299999900 |  |
| 5 |  |  | ${ }_{\text {S }}^{\text {S28．CKKTR }}$ | （si．6．00000 | k | 31\％ |  | Scoue | cois | so．00 so．00 |  |  | ¢ |  | Oem owerage |
| 5 | $13245.528 . \mathrm{CKTV}$ |  | 522．－ckTV | S790．00 | k | 31\％ | 5545.10 | 50．00 | s0．00 | \＄0．00 | \＄0．00 | \＄229，999．00 | 50．00 | \＄229，999．00 | OEM Powerficge R $740 \times 12$ |
|  | $132455528 . \mathrm{CKTW}$ |  | $528 . \mathrm{CkTw}$ | 5580．00 | k | 31\％ | 5400.20 | 50．00 | 50．00 | \＄0．00 | \＄0．00 | \＄229，999，00 | 50.00 | \＄229，999．00 | OEM Powefede R R70xxi2 |
| 5 |  |  | ${ }_{\substack{\text { a }}}^{528 .-\mathrm{CKTZ}}$ | s290．00 S157000 | k | ${ }_{31 \%}^{31 \%}$ | s20．0．0 $\$ 1.0830$ | So．00 | So． | （en so．00 | （ |  |  | sis 5 S299999990000 |  |
| 5 |  | Somen |  | ST， S499．000 | к | 31\％ | Stiose．30 | S000 | So． | so．00 s0．00 | so． | \＄2859，9999000 | S0．00 | S229899999000 |  |
|  | 13382 258－cJIU |  | ${ }_{523 . \mathrm{CJIU}}^{5}$ | S499900 | к | 31\％ | ${ }_{5344.31}$ | s0．00 | so．00 | 50.00 | 50．00 | ${ }^{52298,999900}$ |  |  | ces Direct R740x |
|  |  |  |  | ${ }_{\text {S47，590．00 }}$ | k | 31\％\％ | ¢ | so．0 | so．0 | S000 | so．00 |  | so．0 S00 |  | Powefdge Reflis |
| 5 |  |  |  |  | k | 31\％ |  | so． | so．00 so．od | s0．00 s0．00 | S000 s00． | \＄8299999．00 | so．00 s00． | ciss |  |
| 5 | ${ }^{13732} 5$ 528－CliBU |  |  | \＄88，420．00 | k | 31\％ |  | So．00 | so．00 | S0．00 | S000 | \＄229，999900 | s0．00 | \＄229，999，00 | Powericge R6515 |
|  |  |  |  | （865．650．00 | k | 31\％\％ |  | S0．00 | S0．00 | S0．00 | S0．00 |  | S0．00 | Sen | Powefedge Rbs ${ }^{\text {Pr }}$ |
| 5 |  |  |  | ${ }_{\text {S6，}}^{\text {S9，750．000 }}$ | k | 31\％ |  | so．00 s00．00 | so．00 so．os | so．00 so．00 | Ss0．00 | ¢ | S0000 |  |  |
| 5 | 17332－528－CJ1X | OpenMmanage hitegration with MS Windows Admin Center Premium License for Poweretage．Evaluation | ${ }_{528-\mathrm{CJIX}}$ | S0．00 | к | 31\％ | s0．00 | S0．00 | S0．00 | S0．00 | \＄0．00 | \＄229，999．00 | 50．00 | \＄229，999．00 | Powerigge R6515 |
| 5 | ${ }^{13732.528 . C U 12}$ | OpenMManae integration with M W Windows Admin Center Premium License for Poweredge，Peretual | ${ }^{528 . C 112}$ | S199000 | k | 31\％ | \＄137．31 | 50．00 | 50．00 | s0．00 | \＄0．00 | \＄229，999，00 | 50．00 | \＄229，999．00 | Powerdge R6515 |
| 5 | ${ }^{13732.522-C \mathrm{CBV}}$ | vuware UCenter Seneer 7 Standard tor SSphere 7 （Per Instance）， 5 Year Lic and Sub | $528 . \mathrm{CkBV}$ | \＄18，770．00 | k | 31\％ | \＄12．537．30 | s0．00 | s0．00 | s0．00 | \＄0．00 | \＄229，999．00 | 50．00 | \＄229，999．00 | Poweredge R6515 |
| 5 |  |  |  | ${ }_{\text {S }}^{510.6900 .000}$ | k | ${ }^{31 \%}$ |  | So．00 | So．00 | so．00 sooo |  |  | so．00 sooo | sis 5 S29999999000 | Powefder R6515 |
| 5 | ${ }_{\text {lin }}$ |  | ${ }_{\substack{\text { 520．ckcJ }}}$ | Stiosemo | к | 31\％ | ¢ | S0．00 | cois |  | so．00 | S | （en | S 5 S2999，9999000 | Power |
| 5 | ${ }^{1373252828-\mathrm{CKL}}$ |  | $528 . \mathrm{CkL}$ | S6，260．00 |  | 31\％ | \＄4，391940 | s0．00 | s0．00 | S0．00 | \＄0．00 | \＄229，999900 | 50．00 | \＄229，999，00 | Poweritge R6515 |
| 5 |  |  |  | \＄14，30000 | k | 31\％ | S9．867．00 | s0．00 | so．00 | S0．00 | \＄0．00 | S229999900 | s0．00 | S229，999000 | Powetdge R6515 |
| 5 | ${ }^{13732}$－528．－CKTR |  |  | Stis．00．00 | k | 31\％ | Sciliga， | so．00 | so．00 so．oo | so．00 so．oo | Ss0．00 |  |  |  | Powefder R6515 |
| 5 | ${ }_{13732 \text { 220．ckTV }}$ |  | ${ }_{528} 5$ | \＄579．00 | к | 31\％ | S545．10 | S0．00 | s0．00 | S0．00 | \＄0．00 | \＄2989，999000 | 50．00 | S229，999，00 | Powericge R6515 |
| 5 | ${ }^{1373222528.8 . C K T W}$ |  | ${ }_{\text {chem }}^{528 . \mathrm{CkTW}}$ | ${ }_{5}^{5580.00}$ | k | 31\％\％ | ${ }_{\text {S }}^{540020}$ | S0．00 | S0．00 | S0．00 | S000 | Sis | S000 | ${ }^{52989999900}$ | Poweredge Ref15 |
| 5 5 |  |  | ${ }_{\substack{\text { 528．C．CKuc }}}^{\text {52．CKT }}$ | s220000 <br> s1，50．00 | k | 31\％ |  | so． | soco | soo． <br> so．oo | Scoum |  | （s000 |  | Peeredge R6515 |
| 5 | 13732 228－CMCV |  | $528 .-\mathrm{CMCV}$ | \＄17，360．00 | k | 31\％ | \＄11，978．40 | S0．00 | s0．00 | S0．00 | \＄0．00 | \＄298，999900 | S0．00 | \＄229，999，00 | Poweredge R6515 |
| 5 | 13732 522．－MCW |  | $528 . \mathrm{CMCW}$ | \＄12，980．00 |  | 31\％ | s8．956．20 | 50.00 | 50．00 | 50.00 | 50．00 | \＄229，999，00 | 50.00 | \＄229，999．00 | Powelegae R6515 |
| 5 | － |  |  | $\underset{\text { S22．060．00 }}{555000}$ | k | ${ }_{31 \%}^{31 \%}$ | S15．221．40 | So． | So． | （en so．00 | So． | S 5 S298999999000 | Stion |  | Powerdae R6515 |
| 5 | 13732 228－casa | UMware SAA 7 A Avana ced for or eesktop（100 M M Pack）with 5 YR Lic and Sub | ${ }_{528} 528.0$ ajJ | 530，160．00 |  | 31\％ | \＄20．81．40 | s0．00 | so．00 | 50．00 | s0．00 | \＄2299．999000 | s0．00 | S2299．999000 | Poweferge Refis |
|  | 32－528－COJK | WMware SAN 7 Slandard for Desktop（10 VM Pack）with 5 VR Lic and Sub | ${ }_{52 \text { 2－CaJk }}$ | \＄1， 220.00 | k | 31\％ | ${ }_{\text {S1，117．80 }}$ | s0．00 | so．00 | 50.00 | 50．00 | \＄229，999900 | 50．00 | \＄229，9999000 | Powerfdge R6515 |
|  | ${ }^{13732252528 . C O / L}$ |  | ${ }_{\text {528．Cal／}}^{5}$ | ${ }^{\$ 12740.00}$ | k | 31\％ | S8，790．60 | so．00 | so．0 | s0．00 | s0．00 | 52999999000 | ${ }^{\text {s0．00 }}$ | S298999900 | Powefldge R6515 |
| 5 |  |  |  | （s30，100．00 | к | 31\％ |  | so．00 sooo | cois | so．00 so．00 | ¢ | ${ }_{\text {cosem }}^{5298999999900}$ |  |  |  |
| 5 | 13732 528－cajo | VMware SAN 7 Enererisise for Desktop（100 MM Pack）with 5 SRLic and Sub | 528－cajo | \＄38，250．00 | k | 31\％ | \＄26，392．50 | s0．00 | s0．00 | S0．00 | 50.00 | \＄298，999900 | 50．00 | \＄229，999．00 | Poweredge R6515 |
|  | 32 528．COJP | －e s．an 7 Standard dor Desksop（10 VMP Pack with 3 YR Lic and Sub |  | \＄ $51,280.00$ | K | 31\％\％ | 588320 | S0．00 | S0．00 | S0．00 | S0．00 | （529899900 | S0．00 |  | Re615 |
|  | （32． 528 －CaJR |  | ${ }^{\text {che }}$ |  | k | 31\％ | Sile | sso． | （incoue | （ | S000 | 5850999900 | Stiou | 边 |  |
| 5 | 13732 228－cajs |  | ${ }_{528 . \text { couss }}$ | \＄22，510．00 | k | 31\％ | \＄15，531．90 | s0．00 | so．00 | 50．00 | 50．00 | \＄229，9999000 | 50．00 | 529899999000 | Powerfag e66515 |
|  | ${ }^{137325228-9 . a J t}$ | wware SSAN 7 Enereprise for Desklop（10 V M Pack）with YR Lic and Sub | 528－Салт | \＄2，250．00 | k | 31\％ | \＄1，552．50 | S0．00 | s0．00 | \＄0．00 | 50.00 | \＄298，999900 | 50.00 | \＄298，999．00 | Powerdag R6515 |
|  | － | （e） |  | S2， S237．000 592000 | k | ${ }_{31 \%}^{31 \%}$ | S11．63．50 <br> 565680 | So．00 | So．00 | （ | 年so．00 | come | So．00 | （529，999．00 | verfde R6515 |
| 5 |  |  |  | S3，01．00 | k | 31\％ |  | s0．00 | so．00 | 50.00 | s0．00 | \＄2289，9999000 | so．00 | S2298．999000 | Poweridge R6615 |
| 5 | ${ }^{137322528-c a s k}$ | ware $\operatorname{SAN} 7$ A Adranced for Desktop（10 VM Pack wint 5 SR Lic and Sub | ${ }_{528 . c}$ coux | \＄3，010．00 | k | 31\％ | S22076．90 | s0．00 | s0．00 | s0．00 | s0．00 | S229999900 | s0．00 | \＄299，99900 | 5515 |
|  |  |  | couz |  | ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | somo | somo | so．00 s0．00 | cos |  | S．000 |  |  |
|  | $4.528 . \mathrm{Cl}$ | anceed for Robo， 25 VM mack， 3 YR L Leensemaintenance | 528－СВВМ | 7，590．00 |  | 31\％ | 532．837．10 | s0．00 | s0．00 | s0．00 | 50.00 | 209，999 | s0．00 | 299，999．00 | eridge R7515 |


| BaNo | sku | DEsCRIPTTION | Model Sub | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | $\begin{array}{\|c} \substack{\text { NAspo ve } \\ \text { Dissount } \\ \%} \end{array}$ | NVP LEVEL 1 <br> NET PRICE | PROSUPPORT PLUS MNT LP | PRosuporit WM CREM LP MNT $\|$ | PROSUPPORT ENH MNT LP | basic mnt la | $\begin{gathered} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{gathered}$ | WTr UPG Basic <br> TOPS ENH LIP | Renewal | THRD PARTY PRoouct Partier |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 |  |  |  | （s60．770．00 | K | $\xrightarrow{31 \%}$ |  | So．00 | So．00 |  | So．00 | \＄298，999．00 $\$ 298,999.00$ | （so．00 |  |  |
|  | 18374 528－CIBU |  | $528 . \mathrm{CliBU}$ | S88，420．00 |  | 31\％ | 557，559．80 | s000 | 00 | 50．00 |  |  | O0 |  |  |
| 5 | 34． $528 . \mathrm{CCBY}$ |  | ${ }_{52-\mathrm{CliBY}}$ |  | k | 31\％ | S26，088．90 | so．00 | Soiol |  | Stion | 99900 | so．00 | S298999900 |  |
| 5 | 34．582－CICC | porise for RoBo 25 VM pack，3YR LicenseMMainenance | cc |  | k | 31\％ | 98．50 | ${ }^{\text {so．00 }}$ | S0．00 | so．00 | s000 S00 | 退59999900 | so．00 | s298，999，00 | Powefldge R7515 |
| 5 | ${ }^{137343.528 . C C C D}$ |  |  |  | k | 31\％\％ | 年55100 | S0．00 | S0．00 | S000 |  | （ex | （en |  | 15 |
| 5 | 13734．528－CO12 |  |  | S199000 | k | 31\％ | S137．31 | s0．00 | S000 | soon | \＄8000 | 边 | \＄ | cois | 7515 |
| $5$ | 528 |  | 528．CMBV | \＄18，770．00 | k | 31\％ | \＄12，577．30 | 50.00 | 50．00 | 500 |  |  |  |  |  |
| 5 |  | VCenter Sener 7 Slandard for s sphere 7 （ Peer instance），1 Year Lic and Sub | 522．CKCE | \＄10，690．00 | k | 31\％ | \＄7，36．10 | so．00 | 50．00 | s0．00 | \＄0．00 |  |  |  | 7515 |
| 5 |  | Ceener Sereer 7 Foundation for SSphere up to 4 hosts Per Instance） 3 Year Lic and Sub |  | 800 | k | 31\％ |  | so．00 | s0．00 | s0．00 | 00 | 9，99900 | 000 |  | ${ }^{27515}$ |
| 5 | 13734．528．－CKCJ |  | $528 . \mathrm{CKCJ}$ | \＄3，50．00 | k | 31\％ | \＄2，104．50 | \＄0．00 | ${ }^{50.00}$ | s0．00 | ${ }_{5000}$ | 999．00 | 50．00 |  | ene R7515 |
| 5 | 13734．528．－CKL | 淮 | ${ }^{522 . C \mathrm{CKL}}$ | 260．00 | k | 31\％ | \＄4，319，40 | s0．00 | s0．00 | ${ }^{50.00}$ | s0．00 |  |  |  | ge R7515 |
| ${ }_{5}^{5}$ | （34．528．ckcr |  |  | \＄14，300．00 | k | 31\％ | Sis．en7．00 | so．00 | so．00 | So． | So．00 | comer | S0．00 |  | Swerdge R7515 |
| 5 |  |  | ${ }_{\text {S }}^{\text {528．CKTT }}$ | S2200000 S1，31000 | k | 31\％\％ |  | So．00 | So．00 | so．00 so．od | soco | cis | （so．00 |  |  |
|  | 13373．523－CKTV |  | ${ }_{528 . \mathrm{CkTV}}$ | S 770.00 | k | 31\％ | S545．10 | 50．00 | s0．00 | 50．00 | 50．00 | \＄229，9999000 | 50．00 | \＄22989999000 | Powefidge R R 515 |
| $5$ |  |  |  |  | k | 31\％ |  | s0．00 | 50．00 | s0．00 | 50.00 | 5228，999．00 |  |  | 515 |
| $5$ | Tz |  | ${ }^{522 .-\mathrm{CTz}}$ | S220．00 | k | 31\％ | S200．10 | \＄0．00 | so．00 | s000 | ${ }^{50.00}$ | \＄298999900 | ${ }^{50.00}$ | 5299999900 | ge R7515 |
|  |  |  | ${ }_{\substack{\text { a }}}^{\text {528．CMuC }}$ |  | k | 31\％\％ | S1，0830 | So．00 | So．00 | （ | S0．00 | ${ }^{5} 52999999000$ | 5.00 | 退299900 | Powefedge R7515 |
|  |  |  | ${ }_{\substack{\text { a }}}^{\text {528．CMMCW }}$ | （ | k | 31\％\％ |  | S0．00 | S000 | （ | （ | ¢ 5 S299999999000 | （soovo |  |  |
| $5$ | 13334 S22－CMCX |  | ${ }_{528-C M C X}$ | \＄22，060．00 | k | 31\％ | \＄15，221．40 | s0．00 | s0．00 | s0．00 | s0．00 | \＄22989999000 | so．00 | S22989999000 | Powefldge Rz515 |
|  | 13734．528－Ca， | （eare SSAN 7 Slandard for Desthoo（10 YM Pack）with YYR LLic and Sub |  | S950．00 | k | 31\％ | \＄655．50 | so．00 | so．00 | s0．00 | s0．00 | \＄228，999．00 | 50．00 |  | R7515 |
| $5$ | 13734．528－CaJJ | e vSAN 7 Adranced for Desklop（100 MMPack）with 5 YR Lic and Sub | 528．CaJJ | \＄30，160．00 | k | 31\％ | 520，810．40 | so．00 | s0．00 | 00 | s0．00 | \＄229，999000 | 00 |  | Pe R7515 |
|  | 13734－528．COJK |  | ${ }_{5}^{528 . C O J K}$ | \＄ $\begin{gathered}\text { S1．620．00 } \\ \text { S1274000 }\end{gathered}$ | k | 31\％ | Stilition | S0．00 | So．00 | （ | S0．00 |  | （ | ${ }^{52289,999.00}$ | Powerfde R7315 |
| 5 |  |  |  | （ | k | 31\％ | （ | S0．00 | S0．00 | so． | Scoue | cis | So． |  | Powerdee R7415 |
| 5 | 13734．528－CaJN | VMware SAN 7 Enererisise for Desktop（100 MM Pack）with 3 S Lic and Sub | 528－COUN | \＄33，100．00 | k | 31\％ | \＄20，769．00 | 50．00 | s0．00 | s0．00 | 50．00 | \＄229，999900 | 50．00 | \＄22989999000 | Poweftege R2515 |
|  | 13734528. Caso | ee for Desktop（100 प M Pack wilt 5 SR Lic and Sub | aso | 30．00 | к | 31\％ | 526.392 .50 | so．00 | so．00 | S0．00 | 50.00 | \＄229，999．00 | S0．00 | 99900 | 7515 |
| 5 | 52－．casp | （eare SSAN 7 Slandard for Deskho（10 Y P Pack with 3YR Lic and Sub | 528．coup | \＄1，28，00 | k | 31\％ | s883．20 | s0．00 | so．00 | \＄0．00 | 50.00 | 5298，999．00 | 00 |  | R7515 |
| $5$ | ${ }^{13734.528-C a j a}$ |  | 528．caja | \％．830．00 | k | 31\％ | S2．64270 | so．00 | s0．00 | s0．00 | 00 | 9，99900 | 000 | 5299，999，00 | R7515 |
|  | $13734.528-C a J R$ | WMware SSAN 7 Adranced for Desthop（100 UM Pack）with 1YR Lic and Sub | ${ }^{528 . C O / R}$ | \＄17，750．00 | к | 31\％ | \＄12，247．50 | s0．00 | s0．00 | S0．00 | 00 | \＄2299999．00 | 00 | 8，999．00 | erefge R7515 |
| ${ }_{5}^{5}$ |  |  |  | （ | k | 31\％\％ | \＄15，531．90 | So．00 | So．00 | Soiol | （ | S | So．00 | Sis |  |
|  | ${ }^{137345228 . c a j u}$ |  | ${ }_{\substack{\text { a }}}^{528 . \text { couvu }}$ | － 5 S22370．00 | k | 31\％ |  | ss000 | S000 | so． | \＄8000 |  | so． | sisers．999000 |  |
| 5 | 13374．528－Ca， | VMware SSAN 7 Standard for Destho（100 W M Pack）wit 1 YR Lic and Sub | 528．cajv | \＄9，520．00 |  | 31\％ | S6．56．80 | 50．00 | 50．00 | s0．00 |  | \＄228，999．00 |  |  | Powefflde R P515 |
|  | ．528－Ca， | mare ISAN 7 Enteprise for Deskop（10 VM Pack）with 3YR Lic and Sub | 528－Ca， | \＄3，010．00 | k | 31\％ | \＄2．76．90 | so．00 | so．00 | s0．00 | 00 | ［298，999．00 |  | \＄298．999．00 | R7515 |
| 5 | 528－CaJX | VMmare SSAN 7 Adaraced for Deskop（10 VM Pack with 5 YR Lic and S Sub | 528．coux | 533．010．00 | k | 31\％ | S2．076．90 | s0．00 | s0．00 | s0．00 | ${ }^{\text {s0．00 }}$ | 98，99900 | s0．00 | 8，99900 | werEdge R7515 |
| 5 | ${ }^{137344.528 . c a s Y}$ |  |  | S16，180．00 | k | 31\％\％ | （ | So．00 | So．00 | S0．00 | （ | cis | S000 |  |  |
| 5 |  |  |  | S47，50．000 | k | 31\％ | S32，${ }^{\text {S7，}}$ | ssood | S000 | 50．00 | 50．00 | \＄229，999900 | s0．00 | \＄229，99990900 | er625 |
|  | 13773 528．CIIPP |  |  | \＄60．470．00 | k | 31\％ | \＄41，724．30 | so．00 | so．00 | s0．00 | s0．00 | \＄298，999．00 | 00 |  | R625 |
| 5 | ${ }^{137838.528 . C 180}$ | WMware USAN 7 Standard tor ROBO 25 SM pack，3YR LLeensemanienance | ${ }^{522-C 1180}$ | \＄29，760．00 | k | 31\％ | 520，534．40 | \＄0．00 | ${ }^{50.00}$ | s0．00 | \＄0．00 | 5299999900 | \＄0．00 | 298，999．00 | Poweredge Res5 |
| 5 |  |  |  | ¢ | k | 31\％ |  | 50．00 | 50．00 | 5000 |  | 529899900 | 000 |  | S625 |
|  | ${ }_{\text {s28－ClCC }}$ |  | $528 . \mathrm{Clic}$ | S656．65000 | k | 31\％ | \＄452．29．50 | sooo | so．00 | s5000 | s000 |  | S |  | R6525 |
| 5 | 17373 528－C1CD | VMWare USAN 7 Enterisise， 1 CPU（max 32 coreses CPU sockete），1YR Licensemainemance | $528 .-11100$ | s9，790．00 | k | 31\％ | s6，755．10 | 50．00 | so．00 | S0．00 | 50．00 | \＄229，999，00 | so．00 | \＄229，999900 | Powefidge R6525 |
| 5 | ${ }^{13783}$ 528．CJIX | OpenMManage integraion with MS Windows Admin Center Premium License for PowerEdge，Evaluaion | ${ }^{528 . C . C J X}$ | s0．00 | k | 31\％ | s0．00 | s0．00 | so．00 | S0．00 | s0．00 | \＄229，999．00 | 50．00 | S228，999， | Poweredge R6525 |
| 5 | $13783.528 .0 \mathrm{Cl\mid}$ | OeenManage Interation with MS W Windows Admin Center Premium License for Powerdge，Perpelual | ${ }^{528 . C 112}$ | S19900 | k | 31\％ | \＄137．31 | s0．00 | s0．00 | 50．00 | s0．00 |  | 50.00 | 99900 |  |
| 5 |  |  | ${ }_{\text {cter }}^{\text {528．CKKCE }}$ |  | k | 31\％ |  | sso．00 | sso．00 | so．00 so．00 | so．00 s．oo | come | so．00 <br> sooo | cisis | ${ }^{\text {Powerfdee }}$ R6525 |
| 5 | ${ }_{13783-523-\mathrm{CKCG}}$ | VMware C Cenerer Severer 7 Foundation for Sosheres up to 4 h hosts（Per instancel） 3 Year Lic a and Sub | ${ }_{528-\mathrm{CkcG}}$ | S4，600．00 | k | 31\％ | \＄3，174．00 | s0．00 | so．00 | S0．00 | 50．00 | \＄229，999，00 | 50．00 | \＄298，999，00 | Powerfdge R6525 |
| 5 | 13783－528－CKCJ |  | 522－CKCJ | 53，050．00 | k | 31\％ | \＄2，104．50 | so．00 | so．00 | s0．00 | s0．00 | \＄229，999．00 | 50.00 | 8，99900 | evedge R6525 |
|  |  |  | ${ }_{\text {cke }}^{528 . \mathrm{CKCL}}$ | S6， 5 S60．00 | k | 31\％\％ | S4， | S0．00 | S0．00 | S0．00 | \＄0．00 | S 5 S2999999000 | S000 | （528．999．00 |  |
| 5 |  |  |  | ${ }_{\text {S2，}}^{\text {S140．000 }}$ | k | ${ }^{31 \%}$ | sas， <br> Si，797．00 | Scood | Scoom | so．00 sood |  | 约 |  | cis | Powergeer Res5 |
| 5 | ${ }^{13783} \mathbf{5 3 2 8 - \text { CKTT }}$ |  | ${ }_{522 .-\mathrm{ckT}}$ | S1，31000 | k | 31\％ | S903．90 | so．00 | so．00 | s0．00 | \＄000 | S229，99900 | s0．00 | S299，99900 | Poweldge R6525 |
|  |  |  |  | S580．00 |  | 31\％ | Stise． | S0000 | S000 | so．00 so．00 |  | 退 | so．00 so． |  |  |
| 5 | 13783．528－CKTZ |  | ${ }_{528 . \mathrm{CKTz}}$ | S220．00 | k | 31\％ | s200．10 | s0．00 | so．00 | s0．00 | 50.00 | 5299，999，00 | s0．00 | 5299，999，00 | Powefldae ef65 |
| 5 | $13783.528 . \mathrm{CKUC}$ |  | $528 . \mathrm{Ckuc}$ | \＄1，570．00 | k | 31\％ | S1，083．30 | s0．00 | s0．00 | 50．00 | \＄0．00 | \＄229，999．00 | so．00 | \＄229，999．00 | Poweldge R6525 |
| 5 | ${ }^{137833.528-C M C V}$ | VMware SAAN 7 Eneerrise Plus， 1 CPU（max 32 coreselcPu sockel），3YR，License and Support | ${ }^{528 .-C M C V}$ | \＄17，360．00 | k | 31\％ | \＄11，978．40 | \＄0．00 | ${ }^{50.00}$ | ${ }^{\text {so．00 }}$ | \＄0．00 | \＄298999900 | ${ }^{\text {so．00 }}$ | \＄2299999，00 | meredag Re65 |
| 5 |  |  | ${ }_{\substack{\text { a }}}^{\text {528．CMCW }}$ | （\＄21，980．000 | k | 31\％ | S | sso．00 | so．00 sooo | so．00 <br> s．00 | S000 sooo | come | so．00 s．00 | cisis | ${ }^{\text {Powerfdee }}$ R6525 |
| 5 | 13783－528－Ca， | VMware sSAN 7 Standard for Deskto（10 VM Pack）with Yr Lic and Sub | 528 －a， 1 | S950．00 | k | 31\％ | \＄655．50 | s0．00 | so．00 | S0．00 | S000 | \＄229，999．00 | s0．00 | \＄229，999900 | Poweflege R6525 |
| 5 | 13783．528－CaJJ |  | 528．cauJ | \＄30，160．00 | k | 31\％ | 520．810．40 | so．00 | so．00 | S0．00 | \＄0．00 | \＄229，999．00 | 50．00 | \＄298，999．00 | oweredage R6525 |
| 5 | ${ }^{13783}$ 5288．COJK |  |  | \＄ | k | 31\％\％ |  | S0．00 | so．00 | So．00 | S0．00 | S 5 S299999900 | S0．00 |  | Poweffde Refer |
| 5 | ${ }^{137835} 5288 . \mathrm{CajM}$ |  | ${ }_{528-\mathrm{Cajm}}^{5}$ | \＄23，740．00 | k | 31\％ | \＄16，380．00 | so．00 | so．00 | S0．00 | s0．00 | 5229，999．00 | so．00 | \＄229，999900 | Powericge R6525 |
| 5 | ${ }^{13783835828 . C O N N}$ |  |  | （s30．100．00 | k | ${ }_{31 \%}^{31 \%}$ | （ | So．00 | So．00 | （en so．00 | S0．00 | 边 | S0．00 | Sis |  |
| 5 5 |  |  |  |  |  | 31\％ |  | so．00 s000 | so．00 | so．00 s．00 | so．00 |  | so．00 s000 | sis | ${ }^{\text {Powerdage }}$ R6525 |
| 5 | 13783－528－casa | VMware SSAN 7 Enterpisis tor Desstop（10 VM Pack）with 5 YR Lic and Sub | 528－caja | \＄3，830．00 | k | 31\％ | \＄2，64270 | so．00 | so．00 | s0．00 | \＄0．00 | \＄229，999，00 | s0．00 | \＄229，999，00 | Powericta Re625 |
| 5 | 13783 ［28－CaJR | VMmare vSAN 7 Adanceed for Deskto（（100 M M Pack）with YR Lic and Sub | 528．COJR | \＄17，750．00 | k | 31\％ | \＄12．247．50 | so．00 | so．00 | 50．00 | S0．00 | \＄298，999．00 | so．00 | \＄299，999．00 | Powerfag R6525 |
| 5 | ${ }^{\text {cosem }}$ |  | ${ }_{\substack{\text { a }}}^{528 . \mathrm{CaNs}}$ | （ ${ }_{\text {S22，510．00 }}$ | k | ${ }_{31 \%}^{31 \%}$ | S15．531．90 | So．00 | So．00 | （en so．00 | So． |  | So． | Stise | Powerfde Refer |
| 5 | ${ }^{13783} 5288 . \mathrm{Casu}$ | VMware SSAN 7 Advanced for Desstop（10 VM Pack w with 3YR Lic and S Sub | 528－caju | \＄2，37200 | k | 31\％ | \＄1，635．30 | \＄0．00 | \＄0．00 | 50．00 | \＄0．00 | \＄229，999，00 | S0．00 | S229，999900 | Powerdas ers 625 |
| 5 5 |  |  |  | ¢ 5 S9，520．000 |  | 31\％\％ | ¢ | socou | so．00 | so．00 so．od | so． | cis | S000 |  | ${ }^{\text {Powerdage }}$ R6525 |
| 5 | 13783－528－CaJx | VMware SSAN 7 Adanced for os Deskop（10 VM Pack）with 5 YR Lic and S Sub | 528－Casx | \＄3，010．00 | k | 31\％ | \＄2．07．90 | s0．00 | so．00 | s0．00 | S0．00 | \＄229，999，00 | s0．00 | \＄229，999900 | Poweridge R6525 |
| 5 | 13783－528－Cayr | VMware SSAN 7 Standard for Desktop（100 M M Pack）with 5 YR Lic and Sub | 522．caur | \＄16，180．00 | k | 31\％ | \＄11，64，20 | so．00 | so．00 | 50.00 | 50．00 | \＄229，999．00 | s0．00 | S229，999．00 | swerEdge R6525 |
| 5 | ${ }_{\substack{\text { a }}}^{137883 \text { 528．CO12 }}$ | VMware USAN 7 Adanaced for |  | （ ${ }^{51,770.00}$ S47．50．00 | k | ${ }_{31 \%}^{31 \%}$ |  | So．00 | So．00 | （en so．00 | So． |  | So． | Stise | Verfder R6525 |
| 5 | ${ }^{133077528.618 P}$ | VMware $\triangle$ SAN 7 A Avanceed tor RoBo， 25 VM pack， 5 SR LLCensemminenance | ${ }_{5}^{228-C 118 P}$ | \＄800．770．00 | k | 31\％ | \＄41，24．30 | so．00 | so．00 | s0．00 | \＄000 | S229，999000 | s0．00 | S229，99900 | Powerldge C6525 |
| 5 5 |  |  |  | ¢ | ${ }_{k}^{k}$ | 31\％ |  | so．00 s．00 | so．00 s．00 | so．00 so．00 |  |  | cos so．00 |  |  |
| 5 | 8807．528－C118Y | VMware $\triangle$ SAN 7 Standard tor ROBO 25 VM pack， 5 SRL Licensemainenance | $528 . \mathrm{CBY}$ | \＄37，8，80．00 | k | 31\％ | \＄26，088．90 | s0．00 | s0．00 | S0．00 | \＄0．00 | \＄298，999900 | 50．00 | \＄229，999900 | Powerfdge C6525 |
|  | 307． $528-\mathrm{ClCC}$ | VMware SAAN 7 Enererisise for ROBO 25 VM pack， 3 YR Licensemaintenance | $528 .-110 C$ | S65，650．00 | k | 31\％ | \＄455．298．50 | s0．00 | s0．00 | s0．00 | s0．00 | \＄229，999，00 | s0．00 | s228，999，00 | werEdge C6525 |
| 5 |  |  |  | － 59.7900000 | k | ${ }_{31 \%}^{31 \%}$ | S6．755．10 | So．00 | So．00 | （en so．00 | （ so．00 |  | so．00 sooo |  | Poweldge C6525 |
| 5 | ${ }_{522-\mathrm{Ca}}$ | Windows Admin Center Premium License tor Poweredage Evalua | ${ }_{528 .-\mathrm{Cux}}$ | S0．00 | k | 31\％ | s0．00 | s000 | so．00 | S0．00 | s0．00 | \＄2289，999000 | S00 | \＄2298，999000 | C625 |
|  | 13807－528－Cu12 | Windows Admí Center Premium License tor PowerEdge，Perpetual | ${ }^{528 . C 112}$ |  | k | 31\％ | S137．31 | 50.00 | 00 | S0．00 | \＄0．00 | \＄229，999．00 |  |  |  |
| 5 | ${ }^{3807} 582 . \mathrm{CKBV}$ | Nare Cenener Sener 7 Standard tor Soshere 7 7 （Per instance）， 5 Year Lic and Sub | ${ }^{528 . C \mathrm{CkBV}}$ | \＄18，770．00 | k | 31\％ | \＄12，577．30 | \＄0．00 | s0．00 | s0．00 | ${ }^{50.00}$ | \＄298999900 | s0．00 | \％e8，999 | 525 |
| 5 |  |  |  |  | k | 31\％ | ¢ | sso．00 | sso．00 | so．00 <br> so．00 | so．00 |  | So． |  | Werefdec C6525 |
| 5 | ${ }^{133007} \mathbf{7}^{528-\mathrm{CKCJ}}$ |  | ${ }_{522-\mathrm{CkCs}}$ | S3，550．00 | k | 31\％ | S2，10，50 | s0．00 | so．00 | 50．00 | s0．00 | 5229，999，00 | 50．00 | ${ }^{\text {S2289，99900 }}$ |  |
| 5 | ${ }^{1383077.528 .-\mathrm{CCL}}$ |  | CKCL | S6，280．00 |  | 31\％ | S4，399，90 | s0．00 | S0．00 | S0．00 | s0．00 | 00 | 000 | ²299999．00 |  |
| 5 | ${ }^{138807}$－ 28. －CKTR |  |  | S2，${ }_{\text {S }}$ | k | 31\％ | Si， | S0．00 | so．00 | so．00 | S0．00 |  | S0．00 | 0 |  |
|  |  |  |  |  | k | 31\％ | 03．90 | 50.00 | s0．00 | S0．00 | \＄0．00 |  |  |  |  |
|  |  | agemen，1－2．2 Sockels or 1－2 V Vitual Machines，L－1．Priotily Subscripion，3 Year，CK | ckiv | 90．00 |  | 31\％ | S595．10 | s0．00 | S0．00 | s0．00 | 50.00 | \＄288，999．00 | S0．00 |  |  |


| BaNo | sku | description | $\underset{\substack{\text { Model Sub } \\ \text { sku }}}{\text { a }}$ | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | $\begin{gathered} \text { NASPO VP } \\ \text { Discount } \end{gathered}$ | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | $\begin{array}{\|c\|} \hline \text { PRosupport } \\ \text { WMM PREM M MTT } \\ \text { LP } \end{array}$ | PROSUPPORT ENH MNT LP | basic mnt L |  | Wry Upg Easic <br> Tops ENH LP LP | renewal | THIRD Party proouct partie |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 | ${ }^{13945.582 . \mathrm{CliBY}}$ |  |  |  | ${ }_{k}^{\mathrm{K}}$ | ${ }^{31 \%}$ |  | so．0 | so．00 | s．000 | ${ }_{\text {so．0 }}$ | ${ }^{5}$ | so．00 | S289999，00 | Powerdge R 7 |
| 5 5 |  |  |  | S65．650．00 | k | 31\％ |  | Scoue | somo so．00 | Soin | S0000 |  | So． | cois |  |
| 5 | ${ }^{13945} 5.58 .-\mathrm{CJX}$ | OpenMenage Integraion with Ms W Windows Admin Center Premium Liense for Poweridge，Evaluation | 5 528－CJX | \＄0．00 | k | 31\％ | s0．00 | s0．00 | s0．00 | s0．00 | \＄0．00 | 999．00 | 50.00 | 999．00 | Powerfdge R 7525 |
| 5 | 13995 58．－CJIZ | OpenManage Integration wit Ms W Windows Admin Center Premium Liense for Powercdage，Perpelual | 528．（112 | \＄199．00 | к | 31\％ | \＄137．31 | 50．00 | s0．00 | s0．00 | s0．00 |  | 50．00 | \＄298，999．00 |  |
| 5 | ${ }^{13945.522-C k B V}$ | Vmuare CCenter Sever 7 Standard tor Sophere 7 （ Per Instance）， 5 Year Lic and Sub | 528．CkBV | \＄18，770．00 | k | 31\％ | \＄12，577．30 | so．00 | s0．00 | s0．00 | s0．00 | \＄229，999．00 | s0．00 | s298，999．00 | werEdge R7525 |
| 5 | ${ }^{139945} 5228 . \mathrm{CKCE}$ | VMware CCenerer Sener 7 Standard for Soshere 7 （Per Instance），1 Year Lic and Sub | ${ }^{\text {522．CKCE }}$ | \＄10，690．00 | k | 31\％ | 57，36．10 | s0．00 | s0．00 | s0．00 | ${ }^{\text {so．00 }}$ | \＄2899999．00 | 50．00 | 80，9900 | PowerEdge R 7525 |
| 5 | ${ }_{\text {l }}^{1339455828 .-\mathrm{CCC6}}$ |  |  |  | k | 31\％\％ |  | sso．00 | so．00 so．od | so．00 so．00 | so．00 so．00 | come | somo |  | Powedge R725 |
| 5 | ${ }^{13945}$ |  | ${ }_{5}{ }^{228 .-\mathrm{CKL}}$ | S6，560．00 | k | 31\％ |  | ss．00 | s0．00 | Sc．00 | s500 | S229，999．00 | S0．00 |  |  |
| 5 | 13945．528－CKCR | VMware Cenenere Sever 7 Standard for Sosperere 7 （ Pert instance）， 3 Year Lic a and Sub | ${ }_{528-\mathrm{CKCR}}$ | \＄14，300．00 | k | 31\％ | ร9，967．00 | s0．00 | S0．00 | S0．00 | \＄0．00 | 5298，999．00 | 50．00 | \＄298，999，00 | Powefeldge R 7225 |
| 5 | 133945 528－CkTR |  | 528．－CKTR | \＄22，600．00 | k | 31\％ | \＄1，794．00 | so．00 | s0．00 | 50.00 | \＄0．00 | \＄229，999．00 | 50．00 | \＄229，999，00 | Poweledge R725 |
| 5 | $13394.522-\mathrm{CkTT}$ |  | 522．CKTT | \＄1，310．00 | k | 31\％ | 5903.90 | s0．00 | s0．00 | s0．00 | s0．00 | S229，999．00 | s0．00 | s298，999，00 | Powetedge R725 |
| 5 |  |  | $\stackrel{\text { chem }}{528 . \mathrm{CKTV}}$ | \＄ 58590.00 | k | ${ }_{3}^{31 \%}$ | Stis | So．00 | Sois | （en so．00 | So． $\begin{aligned} & \text { s．00 } \\ & \text { s．00 }\end{aligned}$ |  | So． | Stise |  |
| 5 | ${ }^{1}$ | Suse mager Lificcee Wanaement | ${ }_{\text {cken }}$ | S520000 | k | 31\％ | \＄ | Ss00 | so． | （incois | Scood | ¢ 52989999990000 | 隹 | sis |  |
| 5 | ${ }^{13945} 5.582 . \mathrm{CHUC}$ |  |  |  | k | 31\％ |  | S0．00 | so．00 | S000 | \＄0．00 | S2999999000 | so．00 |  | Powefldge R725 |
|  |  |  |  | （\＄17．360．00 | k | $31 \%$ $31 \%$ |  | so．00 s．ood | so．00 so．os | so．00 so．00 | s0．00 s．00 |  | So．00 |  | Poweldge R725 |
|  | ${ }^{13345} 5.528-$－CMCX |  | ${ }_{582}$ | S22，66000 | k | 31\％ | S15，22．40 | so．00 | so．00 | so．00 | so．00 | S 5298999990000 | so．00 |  | ${ }^{\text {Powerfage }}$ Powe R 725 |
| 5 | ${ }^{13945} 5.528 . \mathrm{CaJ1}$ | VMuare SSAN 7 Sandard for Destho（10 UM Pack）with YR LLic and S Sub | 528－Ca， | ${ }^{\text {S9550．00 }}$ | k | 31\％ | S655．50 | so．00 | s0．00 | \＄0．00 | \＄0．00 | \＄229，999000 | \＄0．00 | \＄229，999，00 | Powertage R7225 |
| 5 |  |  | ${ }_{\text {528．cauJ }}^{52}$ | － 530.160 .00 | k | 31\％\％ | S20．810．40 | S0．00 | S0．00 | S0．00 | so．0 | S299999000 | so．00 | Sisersog．00 | Powefldge R725 |
| 5 5 |  |  |  | S12．70．00000 | ${ }_{k}^{k}$ | 31\％\％ | St，17．00 s8，79．60 | so．00 | somo so．00 | soo． <br> so．oo | so．00 | cis | somo | sis |  |
| 5 | 1394．528－CauM | VMware USAN 7 Adaraced for Dosktop（100 M Pack）wit 3 YR Lic and Sub | 528．caum | \＄23，740．00 | к | 31\％ | \＄10，380．60 | so．00 | s0．00 | s0．00 | s0．00 | \＄229，999．00 | s0．00 | \＄298，999．00 | Powefictae R 7225 |
| 5 | $13394.528-\mathrm{Ca.aN}$ | VMware SSAN 7 Enerepise for Deskto（100 MM Pack）with 3R LLic and Sub | 528．caun | \＄30，000．00 | k | 31\％ | \＄20，769．00 | s0．00 | s0．00 | s0．00 | s0．00 | 5298，99900 | s0．00 | \＄298，999，00 | Powetcdge R725 |
| $5_{5}^{5}$ | ${ }^{13345}$ 528－CaJO |  |  | （s38，250．00 | k | 31\％\％ | （ | so．00 | So．00 | So．00 | so．00 |  | so．00 |  | Powefldee R725 |
| 5 | ${ }^{13395} 5$ 52－CCajo |  | ${ }_{5}{ }^{\text {528．caja }}$ | S18，30．00 | k | 31\％ | \＄2．64270 | s0．00 | so．00 | s0．00 | S0．00 | \＄2299．999000 | so．00 | S2299．9999000 | Powerdae R25 |
| 5 | ${ }^{133945528-C . C a N R}$ |  |  | ${ }_{\text {S }} 517.750000$ | ${ }^{\mathrm{k}}$ | 31\％ | \＄12．247，50 | S0．00 | so．00 | S000 | S000 | S299999900 | S000 | ${ }_{\text {cosem }}^{\text {S2999999900 }}$ | Poweldge R725 |
| 5 |  |  | （ |  | ${ }_{k}^{k}$ |  |  | So．00 |  | so．00 so．00 | so．00 | cis | So． | cis | Powefdee R725 |
| 5 | ${ }^{1}$ |  | ${ }_{\text {cole }}$ | （\＄2， | k | 31\％ | ¢ 51.6535 .30 | Ss00 | so． | （en | Scood | \＄ 52989.99990000 | S000 | S 52999.9999000 |  |
| 5 | ${ }^{13945} 5228 . \mathrm{CajV}$ | VMware s SAN 7 Standard for Desktop（100 VMP Pack）with 1 YR Lic and Sub | 522．CaJV | \＄9，520．00 | k | 31\％ | S6，568．80 | \＄0．00 | s0．00 | s0．00 | \＄0．00 | \＄229，999．00 | s0．00 | \＄299，999，00 | Powetdge R725 |
|  | ${ }^{13945} 5.528 .-\mathrm{CajW}$ | VMware SSAN 7 Enterpisis for Deskop（10 VMP Pack ）with 3YR Lic and Sub | ${ }^{\text {522－Cauw }}$ | \＄3，010．00 | k | 31\％ | \＄2，76．90 | s0．00 | s0．00 | s0．00 |  | \＄2299999，00 | 50．00 | S229，999，00 | SwerEdge R7525 |
|  |  |  |  | （ 53.0010 .00 | k | 311\％ | （ 5 S2076．90 | So．00 |  | 㐋 | （ |  | 500 |  | R7525 |
| 5 | ${ }^{13945}$ | VMware sSAN 7 Adranced for oesskop（10 VM Pack）with Y YR Lic and S Sub | ${ }_{528}$ | S1，770．00 | k | 31\％ | S1，221．30 | s0．00 | 50．00 | 50．00 | S0．00 | \＄229，999．00 | S0．00 | S298，999．00 |  |
| 5 | 141－Astor－UNIT | SEL A Ach Sor Unit－ 1 TB－－ ON－ 1 Yr |  | 5227.27 | k | 31\％ | \＄156．82 | so．00 | s0．00 | S0．00 | \＄0．00 | s0．00 | s0．00 | 50.00 | faction |
| 5 | 141－AWS－CNCT | SEL I IOMB ADD＇L Comet－AWS－LoN－－1Y |  | S3，338．18 | k | 31\％ | \＄2，30334 | s0．00 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | \＄0．00 | FACtIon |
| 5 | （14．1．AR－CNCT | SEL |  |  | k | 31\％ |  | So．00 | So． | so．00 s．00 | so．00 s．oo | so．00 s．o． | So．00 | So． | ${ }_{\text {faction }}^{\text {FACtion }}$ |
| 5 | 141．CC－ASED | SEL TTE SED Acchive－LoN－1／r |  | ${ }_{5} 551.78$ | k | 31\％ | S380．73 | so．00 | s0．00 | s0．00 | \＄0．00 | so．00 | s0．00 | s0．00 | faction |
| 5 | （14．1．CC．AED．B． | SEL SEE Bunde Archiv－LON－1Yr |  |  | k | ${ }_{31 \%}^{31 \%}$ | Sti4．60 | So．00 | （en so．00 | （en so．00 | So． $\begin{aligned} & \text { s．00 } \\ & \text { s．00 }\end{aligned}$ | So． | So． | Sto． | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 | 141－CC－AsmsED－B | SEL SED Bunde Achive Smmal）－LON－YYr |  | \＄1，331．35 | k | 31\％ | 5918.63 | \＄0．00 | \＄0．00 | 50．00 | \＄0．00 | S0．00 | \＄0．00 | S0．00 | faction |
| 5 | 141－CC－Aso | SEL TTB Scaleout Achive－LN－1Yr |  | 5463.09 | k | 31\％ | ${ }_{5319.53}$ | s0．00 | s0．00 | s0．00 | 50．00 | s0．00 | s0．00 | s0．00 | FACTION |
| 5 | （14．1．CC．Aso．B | SEL Scaleout eunde A Archive－LOM－YY |  | ${ }_{\substack{\text { S } 525293 \\ \text { s8746 }}}$ | k | 31\％ |  | So．00 | So． | so．00 so．oo | so．00 s．oo | so．00 s．o． | So．00 |  | $\underset{\substack{\text { faction } \\ \text { FACTION }}}{ }$ |
| 5 | 141－C．C．Asso－ | SEL Scaleout undie encruv（Small）－ON IV |  |  | k | 31\％ |  | So．00 | so．00 | so．os so． | （ | Scoo | cois | cos | ${ }_{\text {FACtion }}$ |
| 5 | ${ }^{141 . C C C B E 8}$ |  |  | ¢9，32236 | ${ }_{k}$ | 31\％\％ | ${ }_{56,43243}$ | s0．00 | so．00 | so．00 | s000 | so．00 | ${ }_{\text {sooo }}$ | S000 | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 |  | SEL Llock Eunde Elile－L－U－1Y\％ |  |  | ${ }_{k}^{k}$ | 31\％ | （se．0．2．200 | So．00 | so．00 <br> so．oo | so．00 so．00 | s0．00 s．00 | so．00 so．os | S0．00 s00． | so．00 s000 | ${ }_{\text {faction }}^{\text {FACtion }}$ |
| 5 | ${ }_{1}^{14.1 . C C-B P \cdot B}$ | SEL Block undie Premie－LON－Y／Y |  | S7，417．64 | k | 31\％ | S5，118．17 | so．00 | so．00 | S0．00 | S000 | S000 | s0．00 | S0．00 | faction |
| 5 | ＋14．－CC．ES | SEL 1TB Block Slandard－LOM－YY |  |  | k | 31\％ | S771720 | S0．00 | so．00 | ${ }_{\text {solo }}$ | so．0 | 50．00 | so．00 | ${ }_{\text {so．0 }}$ | ${ }_{\text {faction }}$ |
| 5 |  | SEL Block Eunde Standard．LOM－1Yr |  |  | k | 31\％ | S | sso．00 | So． | so．00 so．od | so．00 s．oo | so． | So． | so．00 sooo | ${ }_{\text {faction }}^{\text {FACtion }}$ |
| 5 | 141－СС－в¢т－в | SEL Block Bunde Turo－LON－1YT |  | ${ }_{523,287,37}$ | k | 31\％ | \＄16，06829 | so．00 | s0．00 | s0．00 | s500 | so．00 | so．00 | s0．00 | FACtion |
| 5 | 14．1．CC．ESEED |  |  | s8，771．35 | k | 31\％ | S5．63823 | s0．00 | s0．00 | s0．00 | \＄0．00 | S0．00 | s0．00 | 50.00 | faction |
| 5 |  | SEL SEO Bunde Elie－Lov－1Yt |  | （ | k | 31\％\％ | \＄ 5 S7，30725 | s．00 s．00 | So． | So． | so．00 S000 | So．00 | so．00 | S000 | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 |  |  |  |  |  | 31\％ | Stis， | soou so．os | （en so．00 | so．00 so．00 | （ | 边 | ¢ | ¢ | ${ }_{\substack{\text { faction } \\ \text { FAction }}}^{\text {faction }}$ |
| 5 | 141．CCCEESSO | SEL TTB Scaleout Elie（Smal）－LON IY |  | \＄11，24．76 | k | 31\％ | S57，58．88 | s0．00 | s0．00 | s0．00 | S000 | S000 | s0．00 | S0．00 | faction |
| 5 |  |  |  |  | k | 31\％ |  | so．00 s．00 | so．00 so．oo | so．00 so．00 | so．00 s000 | somo | so．00 s00． | somo |  |
| 5 | $14.1 . C C \cdot F E-B$ | SELL File Eundie Elle－Lov－1Yr |  | \＄13，19．71 | k | 31\％ | S9，052．60 | s0．00 | \＄0．00 | \＄5000 | \＄0．00 | \＄0．00 | s0．00 | \＄0．00 | faction |
| 5 | （14．－CC．FP | SEL ITE File Premie－LVM－1Yt |  |  | k | 31\％\％ | \＄${ }_{\substack{\text { S2，42219 } \\ \text { S511817 }}}$ | so．00 | So．00 | So． | S0．00 | So．00 | so．00 | S000 | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 | $14.1 . \mathrm{CCFFS}$ |  |  | \＄1，039．42 | k | 31\％ | 5717．20 | s0．00 | s0．00 | S0．00 | S0．00 | s0．00 | s0．00 | s0．00 | FACtion |
| 5 |  | SEL File Bunde Standard－LON－1Yr |  | \＄ 52.0010 .02 | k | ${ }_{31 \%}^{31 \%}$ | Sti．4， | So．00 |  | （en so．00 | So．00 | S0．00 | so．00 | so．00 | ${ }_{\text {Faction }}^{\text {faction }}$ |
| 5 |  |  |  |  | ${ }_{k}^{k}$ | ${ }^{31 \%}$ | （ | Scooo | so．00 <br> so．oo | so．00 so．00 | Scoue | ¢ |  | cos | （eaction |
| 5 | 14.1. CC．Pso | SEL TTB Scaleout Premier－LON－YY |  | \＄1，821．77 | k | 31\％ | \＄1，257．02 | so．00 | s0．00 | 50.00 | \＄0．00 | 50．00 | s0．00 | \＄0．00 | faction |
| 5 | 14．1．C．－Pso．B |  |  | （ 52.983 .98 | k | 31\％\％ | Stions． | S0．00 | So． | （in so．00 | S0．00 | S0．00 | so．00 sooo | so．00 sooo | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 |  |  |  | （ ${ }_{\text {S }}^{\text {S1，93273 }}$ | k | 31\％ | （ | Scoom | （en so．00 | （en | （s000 |  | （iocte |  | $\underset{\substack{\text { faction } \\ \text { FAction }}}{ }$ |
| 5 | $14.1 . \mathrm{CC}$－Ss ${ }^{\text {a }}$ | SEL scaleout Slandard－LOM－Yr |  | \＄1，628．18 | k | 31\％ | S1，123．44 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | \＄0．00 | faction |
| 5 |  | SEL Saleour eunde Standard－LON－1Yr |  |  | k | 31\％ | （10， | so．00 sooo | so．00 so．oo | so．00 so．00 | s0．00 s．o． | s0．00 so．os | so．00 so．od | so．00 so．00 | $\underset{\substack{\text { faction } \\ \text { FACTION }}}{ }$ |
| 5 | 144．－CX．10．－SMF | SEL C Tosscomneet Singlemodefiber LON．1YR |  | \＄144，13．09 | k | 31\％ | ${ }_{\text {s9，73．03 }}$ | s0．00 | so．00 | s0．00 | S000 | S000 | so．00 | so．00 | faction |
| 5 | 141．－CXSMF | SEL CrossConneet Singlemodefiber LON．1YR |  | S5，498．18 | k | 31\％ | s3，793，74 | s0．00 | s0．00 | s0．00 | 50．00 | s0．00 | s0．00 | s0．00 | FACTION |
| 5 |  |  |  |  | k | ${ }_{31 \%}^{31 \%}$ |  | So．00 | （en so．00 | （en so．00 | So． | So．00 | So． | So． | FACTION |
| 5 | 14.1 －Cresescs |  |  | S | k | 31\％ | STi， | Ss000 | so． | （incois | Scood | Scood | cos | cos | FACTION |
| ${ }_{5}^{5}$ | ${ }^{141 .-C Y R E S . M S}$ |  |  | ${ }_{\text {S }} 53.4560 .00$ | k | 31\％ | S23，84640 | S0．00 | so．00 | so．00 | \＄0．00 | so．00 | so．00 | S0．00 | faction |
| 5 |  |  |  |  | ${ }_{k}^{k}$ | 31\％ |  | so．00 | so．00 so．od | so．00 so．od | s0．00 s0．00 | so．00 so．00 | so．00 so．00 | so．00 s000 | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 | 141－00．94． | SEL Ded DD 9400 Sunde－－ 2 －－Tyr |  | ${ }_{5}^{53,88375}$ | k | 31\％ | \＄2，67979 | so．00 | s0．00 | s0．00 | s0．00 | s0．00 | 50．00 | \＄0．00 | faction |
| 5 | 141－100．94．S |  |  | 53，08029 |  | 31\％ | ${ }^{52,12540}$ | ${ }^{50.00}$ | 50．00 | s0．00 | ${ }^{50.00}$ | 50．00 | 50．00 | 50．00 | FACTION |
| 5 | － |  |  | （53，08029 | ${ }_{k}^{k}$ | 31\％ |  | S0000 | so．00 so．oo | so．00 sooo | （so． | 边 |  | cos | （eaction |
| 5 | ${ }^{141-D D-\text { mT－B }}$ |  |  | ${ }_{\text {S }}^{53,83875}$ | k | 31\％ | \＄266979 | ${ }_{\text {s0．00 }}$ | so．00 | so．00 | \＄0．00 | s000 | so．00 | ${ }_{\text {s0．00 }}$ | ${ }_{\text {faction }}$ |
| 5 | 141－DRAASGLD | SEL Unity ORas 1000 |  | S277，398．84 | k | 31\％ |  | S000 | so． | so．00 so． | S000 | S000 |  | So． | （eaction |
| 5 | 14．1－RRAS SVC | SEL Unit ORas |  |  | k | ${ }_{31 \%}^{31 \%}$ |  | So．00 | so．00 so．00 | （en so．00 | So． | So．00 | So． | So．00 | faction |
| 5 | 141－ECS．REP |  |  | \＄224．96 |  | 31\％ | \＄203．52 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | so．00 | s0．00 | FACTION |
| 5 |  | SEL 110 OTB ECS Otsitit |  |  | k | 31\％\％ |  | so．00 so．00 | so．00 so．00 | so．00 so．00 | so．00 so．00 | so．00 so．00 | so．00 so．00 | so．00 so．00 | FACTION FACTION |
| 5 |  |  |  |  | ${ }_{k}$ | 31\％ |  | Scood | so． | so．oo so．00 |  | cois | so．00 so．00 | so． | （eaction |
|  | －MCN－1006 |  |  | ${ }_{\substack{\text { S460，12，08 } \\ \text { S6 10641 }}}$ |  | 31\％ | 5317，484．24 | s0．00 | s0．00 | s000 | ${ }_{\text {so．00 }}$ | ${ }_{50.00}$ | 50．00 | ${ }_{5000}$ | （ecton |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Band \& sku \& DESCRIPTION \& （ Model Sub \& \(\underset{\substack{\text { Enc list } \\ \text { PRICE UsD }}}{\text { S }}\) \& CATEGORY CODE \& \[
\left.\begin{gathered}
\substack{\text { Naspo vp } \\
\text { Dissount } \\
\%}
\end{gathered} \right\rvert\,
\] \& NVP LEVEL 1
NET PRICE \& PROSUPPORT PLUS MNT L \&  \& PROSUPPORT
ENH MNT LP \& basic mnt Lp \& \[
\begin{gathered}
\text { WTY UPG ENH TO } \\
\text { PS W/MC PREM } \\
\text { LP }
\end{gathered}
\] \& \begin{tabular}{l} 
WTY UPG BSIL \\
TOPS ENH LL \\
\hline
\end{tabular} \& Renewal \& THRD PARTY PROOUCT PARTNER \\
\hline 5 \& \(\xrightarrow{\text { colimCN－16 }}\) \&  \& \&  \& K \& 31\％ \&  \& so．00 \& so．00 \& so．00
S0．00 \& so．00 \&  \& （so．00 \& \begin{tabular}{c} 
so．00 \\
so．00 \\
\hline
\end{tabular} \& \(\xrightarrow{\text { FACTION }}\) FACTION \\
\hline 5 \&  \&  \& \& \({ }_{5232,24383}\) \& k \& 31\％ \& S160，248．24 \& so．00 \& so．00 \& 50.00
50 \& ss．00 \& s0．00 \& so．00 \& so．00 \& \({ }_{\text {faction }}^{\text {FACtion }}\) \\
\hline 5 \& 14．1－MCN－806 \& SEE Bocbos Mulicicuod Nemork Lon－1Y \& \& S460．122088 \& k \& 31\％ \& \({ }_{\text {s317，484．24 }}\) \& 50．00 \& so．00 \& s000 \& \({ }^{\text {s0．00 }}\) \& s0．00 \& so．00 \& s0．00 \& \({ }^{\text {FACTION }}\) \\
\hline 5 \& 14．－NET．UNTT \& SEL Net Unit－ 10 Mbds－Lon－ 1 Yr \& \& \({ }_{5}^{532727}\) \& k \& 31\％ \& \({ }_{5}^{525582}\) \& s0．00 \& S0．00 \& S0．00 \& \＄0．00 \& S0．00 \& 5000 \& S0．00 \& \({ }_{\text {FACTION }}\) \\
\hline 5
5 \&  \& SEL Tre \& \& \({ }_{\substack{\text { S } \\ \text { S6963．92 }}}\) \& k \& 31\％\％ \& Stis \& S000 \& （so．00 \& s．00
s0．00 \& （s000 \& soom
so．00 \&  \& somo \& \({ }_{\text {che }}^{\substack{\text { faction } \\ \text { FAction }}}\) \\
\hline 5 \& 141．－08．－SN－1P8 \& SEL 1 TB obiect Singe Region \(\ 1 P \mathrm{P}\) LON IV \& \& s295．09 \& k \& 31\％ \& \({ }_{\text {s203，}} 51\) \& s0．00 \& s0．00 \& S0．00 \& \＄0．00 \& 50．00 \& 50．00 \& 50．00 \& FAction \\
\hline 5 \& （14．1．0．J．SNG－1TB \&  \& \& （5331．91 \& k \& 31\％ \& ［522．724．368 \& So．00 \& so．00 \& （ so．00 \& （ \& So．00 \& So．00 \& so．00 \& \({ }_{\text {Feaction }}^{\text {faction }}\) \\
\hline 5 \& 14．1－PM－DRASASTB \&  \& \& S14，138．18 \& k \& 31\％ \&  \& so．00 \& So． \& s50．00

S0， \& S000
s．00 \& ssood \& S0．00 \& s．0．00
50 \& FAction \\
\hline 5 \&  \&  \& \& ${ }_{\text {S }} \begin{aligned} & \text { S545，45 } \\ & \text { S200．00 }\end{aligned}$ \& k \& 31\％ \& S 5327.697 .300 \& so．00 \& so．00
so．oo \& so．00
so．00 \& ss．00 \& so．00
so．oo \& so．00
so．00 \& S0．00 \& ${ }_{\text {faction }}^{\text {FACtion }}$ \\
\hline 5 \& 14．1．PS－D．R．TB \& SEL 1 Adid＇ T P Powestiore DRas－Lon－1Y \& \& ${ }_{\text {s3，}}$ \& k \& 31\％ \& S2，74270 \& s0．00 \& so．00 \& S0．00 \& s0．00 \& 50．00 \& 50．00 \& 50．00 \& FAction \\
\hline 5 \& 14－1．5T－10．UNT \&  \& \& ${ }_{\substack{572727 \\ 592273}}$ \& k \& 31\％ \& ${ }_{\substack{\text { S50，} \\ \text { S62888 }}}$ \& S0．00 \& S0．00 \& S0．00 \& s0．00
5000 \& S0．00 \& S0．00 \& S0．00 \& ${ }_{\text {Feaction }}^{\text {faction }}$ \\
\hline 5 \&  \&  \& \&  \& k \& 31\％ \& ¢563．68 \& S000 \& Sois \& s．00
s0．00 \& （s000 \& somo \& somo \& somo \& ${ }_{\substack{\text { faction } \\ \text { FACtion }}}^{\text {ata }}$ \\
\hline 5 \& 141－－MMCHost \& SEL VMc．Hosti3－16LL．－LON－Tre \& \& \＄109．669．22 \& k \& 31\％ \& 555，671．76 \& s0．00 \& s0．00 \& 50．00 \& \＄0．00 \& s0．00 \& s0．00 \& s0．00 \& faction \\
\hline 5 \& （14．－VPN EW \&  \& \& Sti．es6．36 \& k \& 31\％ \&  \& s．00
s0．00 \& so．00 \& s0．00
so．00 \& S0．00 \& Sco．00 \& so．00
so．00 \& so．00 \& ${ }_{\text {faction }}^{\text {FACtion }}$ \\
\hline 5 \& 141－PMN．Soosw \& SEL Loombps Managed VPN－LoN－TYr \& \& Stichers \& k \& 31\％ \& （s， \& So． \& cos \& spou
50.00 \& ¢ \& cose \& cos \& so．00 \& ${ }_{\text {FACtion }}$ \\
\hline 5 \& 141－VSR－DR－VM \& SEL 1 Add 1 M V SR D Rras－Lon－ 1 Yr \& \& \＄1，331．55 \& k \& 31\％ \& 5918.77 \& s0．00 \& s0．00 \& \＄0．00 \& \＄0．00 \& 50．00 \& 50．00 \& 50.00 \& faction \\
\hline 5 \& ${ }^{142222.528 . C 128 H}$ \&  \&  \& S68900 \& k \& 31\％ \& ${ }_{\text {s } 477541}$ \& S0．00 \& so．00 \& S0．00 \& s0．00
S000 \&  \& so．00 \&  \& PowerEage XE2420 \\
\hline 5 \&  \&  \& \& S689000 \& ${ }_{k}^{k}$ \& 年31\％ \& ${ }_{\text {S }}^{\text {S4755．41 }}$ \& S0．00
s0．00 \& soco \& so．00
so．00 \& So．00 \&  \& somo \&  \& Powerade Xe：240 ，－um \\
\hline 5 \& $14296.5828 . \mathrm{Cl\mid B1}$ \& IDRAC9 Datacenerer 146 \& ${ }_{528-\mathrm{ClBII}}$ \& s689900 \& k \& 31\％ \& S475．41 \& S0．00 \& s0．00 \& s0．00 \& \＄0．00 \& S229，999900 \& s0．00 \& S228，999，00 \& asimer \\
\hline 5 \& － $14.3 .3 C$ C．ASED \&  \& \&  \& k \& 31\％ \&  \& s．00
S000 \& So．00 \& （en so．00 \& s．00
5000 \& so．00 \& （ \& so．00 \& ${ }_{\text {faction }}^{\text {faction }}$ \\
\hline 5 \& 14．－CC．ASM－PRM \& SEL Promoso sunde Acthive（Sm）－Lon 3Y \& \& S174，023．44 \& k \& 31\％ \& \＄120．076．17 \& s0．00 \& s0．00 \& S0．00 \& 50．00 \& s0．00 \& s0．00 \& 50．00 \& FACtion \\
\hline 5 \& 14．3．CC－ASMSED \& SEL TTP SED Acchive（Smal）－LON－3Y\％ \& \& \＄2，574．33 \& k \& 31\％ \& \＄1，768．29 \& \＄0．00 \& s0．00 \& s0．00 \& 50．00 \& 50．00 \& s0．00 \& s0．00 \& faction \\
\hline 5 \&  \& SEL SED Bunde Archive（small．－ON－3Yr \& \& （si．as．13 \& k \& 31\％ \& Sti．ar2．64 \& So．00 \& so．00 \& s0．00
s0．00 \& Sos． \& So． \& So．00 \& so．00
so．oo \& $\underset{\substack{\text { FACCION } \\ \text { FACTION }}}{ }$ \\
\hline 5 \& 14.3 C－AASO．B \& SEL scaleout undie Alchive－LON－3Yr \& \& \＄1，341．16 \& k \& 31\％ \& \＄925．40 \& S0．00 \& S000 \& S5000 \& \＄000 \& S000 \& S0．00 \& S0．00 \& FACtion \\
\hline 5 \&  \&  \& \& \＄52，10．03 \& k \& 31\％ \&  \& S0．00
s0．00 \& so．00 \& s0．00
s0．00 \& s0．00
s000 \& somo \& so． \& so．00
so．oo \& $\underset{\substack{\text { FACCION } \\ \text { FACtion }}}{ }$ \\
\hline 5 \& 14.3 CC． 8 E \& SEL Tre Block Elie－LON－3Y／ \& \& ${ }_{523,71.78}$ \& k \& 31\％ \& S16，402，53 \& S0．00 \& s0．00 \& S0．00 \& \＄0．00 \& S000 \& s0．00 \& \＄0．00 \& faction \\
\hline 5 \&  \& SEL Llock Bunde Elie－LoN－3Yt \& \& S33，455．45 \& k \& 31\％ \&  \& S0．00 \& so．00 \& （en so．00 \& so．00
s．00 \& So． \& so．00
sooo \& So．00 \& ${ }_{\text {Feaction }}^{\text {FACTION }}$ \\
\hline 5 \& 14．3．C． 8 －${ }^{\text {P／B }}$ \& SELL Block undile Premier－LOM－3Y \& \& S18，914，73 \& k \& 31\％ \& \＄13，051．16 \& so．00 \& Scood \& Sc．00 \& S000 \& so．00 \& so．00 \& so．00 \& FAction \\
\hline 5 \&  \& Sticle \& \& S2529939 \& ${ }^{k}$ \& 31\％ \& ¢ \& S0．00 \& S0．00 \& S．000 \&  \& So．00 \& So． \& Soiol \& FAction \\
\hline 5 \&  \& SEL Lick Block \& \&  \& k \& 31\％ \&  \& Scoue \&  \& 50.0
50.00 \& （ \&  \&  \& cois \& ${ }_{\text {chen }}^{\substack{\text { faction } \\ \text { FACTION }}}$ \\
\hline 5 \& 143．CC．8т－B \& SEL Llock Bundel Turo－LON－3Y \& \& S59，38279 \& k \& 31\％ \& \＄40，974，13 \& \＄0．00 \& s0．00 \& s0．00 \& \＄0．00 \& so．00 \& s0．00 \& s000 \& faction \\
\hline 5 \&  \&  \& \& \＄20．837．13 S27，00．91 \& k \& 31\％ \& （ \& s．00
s0．00 \& Ss．00 \& so．00
so．00 \& Ss．00 \& so．00
sooo \& so．00
sooo \& so．00
sooo \& $\xrightarrow{\text { FACCTION }}$ FACTION \\
\hline 5 \& 14.3 CC－ESO \& SEL 1 TB Scale Out Elle－LoN－3Y \& \& ¢ \& k \& 31\％ \&  \& S000 \& S000 \& S0．00 \& S000 \& So． \& So． \& S000 \& faction \\
\hline 5 \&  \&  \& \&  \& k \& 31\％ \&  \& S0．00
s000 \& so．00
sooo \& so．00
so．00 \& s000
s0．00 \&  \& soou
so．00 \& somo \& ${ }_{\text {faction }}^{\text {FACCION }}$ \\
\hline 5 \&  \&  \& \& （ \& ${ }^{k}$ \& 31\％ \& Scers \& S0．00 \& soom \& S000 \& S000 \& soom \& so．00 \& sole \& ${ }_{\text {faction }}^{\text {faction }}$ \\
\hline 5 \&  \&  \& \&  \& k \& 31\％ \&  \& S0．00
s．00 \& Sta0 \& 50.0
50.00 \&  \&  \& So． \& So． \& $\underset{\substack{\text { faction } \\ \text { FACTION }}}{ }$ \\
\hline 5 \& － \&  \& \&  \& k \& 31\％ \& Sti．3．14． \& S0000 $\begin{aligned} & \text { S0．00 } \\ & \text { s00 }\end{aligned}$ \& so．00 \& S0．00 \& s0．00
S000 \& S0．00 \& S0．00 \& So．00 \& ${ }_{\text {Fenction }}^{\text {FACTION }}$ \\
\hline 5 \& 143－CCFFS \& SEL 1 TE Filie Standarat－LON－3Y \& \& \＄2，649．93 \& k \& 31\％ \& ${ }_{\text {S1，}}$ \& S0．00 \& so．00 \& 50．00 \& 50．00 \& so．00 \& 50．00 \& S0．00 \& FACtion \\
\hline 5 \&  \&  \& \& ¢550，20．15 \& k \& 31\％\％ \&  \& solo
s．00 \& sooo \& sooo
Soiod \& Soion \& soom \& sooo
sooo
Sol \& sooo
sooo \& ${ }_{\text {faction }}^{\text {FACTION }}$ \\
\hline 5 \&  \&  \& \& S5，772400 \& k \& 31\％ \&  \& so．00
s000 \& sooo
sooo \& so．00
so．00 \& s000
s．00 \& So． $\begin{gathered}\text { so．00 } \\ \text { sooo }\end{gathered}$ \& so．00
sooo \& Sose \& ${ }_{\text {faction }}^{\substack{\text { faction } \\ \text { FAction }}}$ \\
\hline 5 \&  \&  \& \& Sti．64．52 \& k \& 31\％ \& S．${ }_{\text {S3，20541 }}$ \& 50.00
S000 \& so．00 \& S0．00 \& s0．00
S000 \& so．0 \& so．00 \& so．0 \& ${ }_{\text {faction }}$ \\

\hline 5 \&  \&  \& \&  \& ${ }_{k}^{k}$ \& 31\％ \&  \& So．00 \& | so．00 |
| :---: |
| sooo | \& s0．00

so．00 \& s000
50.00 \& so． \& Sosem \& 发s0．00 \& $\underset{\substack{\text { faction } \\ \text { FACtion }}}{ }$ \\
\hline 5
5 \&  \&  \& \& ¢ \& k \& 31\％ \& 为 \&  \&  \& so．oo
so．00 \& s．0．00
soiol
s．00 \& （somo \& （somo \& （siols \&  \\
\hline 5 \&  \& SEL SED Bunde Standard．L－N－3．3r \& \& （ 54.673 .45 \& k \& 31\％ \&  \& Soico \& So． \& 50.0
50.00 \&  \&  \& So． \& So． \& $\underset{\substack{\text { faction } \\ \text { FACTON }}}{ }$ \\
\hline 5 \&  \& SEL scaleout unde standara－LON－3Yr \& \& （44．028．40 \& k \& 31\％ \& （ \& solo
s000 \& so． $\begin{aligned} & \text { soo } \\ & \text { sooo }\end{aligned}$ \& so．00
so．00 \& s000
sooo \& so．00
sooo \& sooo
sooo
sol \& sooo
sooo \& $\xrightarrow[\substack{\text { FACCTION } \\ \text { FACTION }}]{ }$ \\
\hline 5
5
5 \&  \&  \& \&  \& k
$k$
$k$ \&  \&  \&  \&  \&  \&  \& （somo \& （somo \& （somo \& （taction \\
\hline 5 \&  \&  \& \&  \& k \& 31\％ \& （ \& So．00 \& so．00 \& so． \& （ \& Scoun \& So．00 \& so．00 \& ${ }_{\text {chenction }}^{\text {FACtion }}$ \\
\hline 5 \& $143 .-\mathrm{CrESESS}$ \&  \& \& \＄274，48，18， \& k \& 31\％ \& S189，16224 \& s0．00 \& s0．00 \& S0．00 \& \＄0．00 \& 50．00 \& S0．00 \& ${ }_{50.00}$ \& FAction \\
\hline 5 \&  \&  \& \& $\underset{\substack{\text { S31，04．00 } \\ \text { S10，24527 }}}{ }$ \& k \& 31\％ \&  \& so．00
s．00 \& so．00
sooo \& S0．00 \& S0．00 \& so．00 \& so．00
sooo \& so．00
sooo \& $\underset{\text { FACCITON }}{\text { FACTION }}$ \\
\hline 5 \&  \&  \& \&  \& k \& ${ }_{31 \%}^{31 \%}$ \& （ \& Soion \& So． \&  \& So． \& （incoue \& Soiol \& somo \& \\
\hline 5 \& － \&  \& \&  \& k \& 31\％ \&  \& so．00 \& so．00 \& so．00
so．00 \& So．00 \& （so．00 \& so．00
sooo \& So．00 \& ${ }_{\text {faction }}^{\text {faction }}$ \\
\hline 5 \&  \& SEL Dedo \& \& Stis \& ${ }_{k}^{k}$ \& 31\％ \&  \& S0000 \&  \& s．00
s0．00 \&  \&  \&  \& cos \& ${ }_{\text {chen }}^{\substack{\text { faction } \\ \text { FAction }}}$ \\
\hline 5 \& 14.3 .00 .99 .8 \&  \& \& S7，844，55 \& k \& 31\％ \& S5，419．64 \& \＄0．00 \& s0．00 \& S0．00 \& \＄0．00 \& so．00 \& s0．00 \& \＄0．00 \& faction \\

\hline 5 \& － \&  \& \& S6，30．51 \& k \&  \& | S4，77．05 |
| :--- |
| 5688348 | \& so．00

s．00 \& so．00
sooo \& so．00
so．00 \& so．00
soou \& so．00
sooo \& so．00
sooo \& so．00
sooo \& ${ }_{\text {Feaction }}^{\text {FACTION }}$ \\
\hline 5
5 \&  \& Sele \& \& （si．933．609 \& k
$k$ \&  \&  \& 隹 \& Soiol \& （ 5 s．00 \& （tacou \& Scoue \& Stion \& Stion \& （eaction \\
\hline 5 \&  \& SEL Lily Reas Soumsors－Lov－－3YR \& \&  \& k \& 31\％ \&  \& so．00
s0．00 \& so．00 \& ${ }_{\substack{\text { s．000 } \\ \text { s0．00 }}}$ \& so．00 \& so．00 \& so．00 \& so． \& ${ }_{\text {faction }}^{\text {FACtion }}$ \\
\hline 5 \&  \&  \& \&  \& k \& 31\％\％ \&  \& S0．00 \& soom \& s．000
S000 \& S000 \& so．0 \& soom \& soom \& ${ }_{\text {faction }}^{\text {faction }}$ \\
\hline 5 \&  \&  \& \&  \& k \& 31\％ \&  \& （ \& （incoue \& 边 50.000 \& （ta00 \& （como \& （incoue \& cos \&  \\
\hline 5 \& 14．3－FCTN－BLOC \& SEL Faction \& \& ${ }_{\text {S71，754．41 }}$ \& k \& 31\％ \& ${ }_{\text {S49，483．33 }}$ \& ${ }_{50.00}$ \& so．00 \& S000 \& ${ }_{\text {s0．00 }}$ \& so．00 \& so．00 \& so．00 \& ${ }_{\text {faction }}^{\text {faction }}$ \\
\hline 5 \&  \&  \& \& \＄1，38，366．23 \& k \& 31\％ \& S9，483．36 \& so．00
s．00 \& So． \& s．00
so．00 \& so．00
s000 \& so．00
sooo \& so．00
so．00 \& so．00
so．00 \&  \\
\hline 5 \&  \& SEL 10 Obos Mulicliod Nework LoN－3Y／ \& \&  \& k \& 隹31\％\％ \&  \& Soiol \& sooo
sooo
soin \&  \&  \&  \& sooo
sooo
s．00 \& （somo \& $\substack{\text { faction } \\ \text { FACTION }}$ \\
\hline 5 \& 143－MCN－26 \&  \& \& （ 568.490 .91 \& k \& 31\％ \& ¢ \& S000 \&  \& s．0．00
50 \& so．00 \& so． \&  \& so． \& ${ }_{\text {cher }}^{\substack{\text { faction } \\ \text { FAction }}}$ \\
\hline 5 \&  \& SEL 40 Gbos Mulicloud Neework LoN－3Y\％ \& \&  \& k \& 31\％ \&  \& so．00 \& So．00 \&  \& So．00 \& So． \& so．00
sooo \& Soso \& $\xrightarrow{\text { FACCITON }}$ FACTION \\
\hline 5
5 \& 边 \& Sele \& \& ¢， \& k \&  \& cis \& 隹 \& （encoue \& （s．0．00 \& Stiol \& So． \& Stion \& Stiol \&  \\
\hline 5 \&  \& SEL 1TB Obiect Mulit Region＜1PB LON3Y \& \&  \& k \& 31\％ \& Sti．374．00 \& so．00
s0．00 \& so．00 \& s．00
s0．00 \& s0．00
s00． \&  \& so． \& somo so．00 \& ${ }_{\text {faction }}^{\text {FACtion }}$ \\
\hline 5 \& cole \& Ster \& \&  \& k \& 31\％ \&  \& solo
so．00 \& so．o
so．00
s．a \& s．0．00
so．00 \& so．00
so．00 \& so．os
s．00 \& so．os
so．00 \& so．oo
so．00
s．a \& $\substack{\text { faction } \\ \text { FACtion }}$ \\
\hline 5 \&  \&  \& \&  \& k \& 31\％ \&  \& S000 \& （incoue \& S0．00 \& （ \& cos \& （ta00 \&  \& caction \\
\hline ${ }_{5}^{5}$ \&  \&  \& \& S53，．742．660 \& k \& 31\％ \&  \& so．00 \& so．00
so．oo \& so．00
s0．00 \& Sco． \& so．00 \& so．00
so．00 \& so．00 \& ${ }_{\text {faction }}^{\text {FACtion }}$ \\
\hline 5 \& 14．3．VS5．－PR－MM \& SEL 1 Adell $\$ SR MM DRas－Lon－ 3 Yr \& \& ¢ \& k \& 31\％ \& \& so．00 \& So．00 \& Ss．00 \& S0．00 \& so．00 \& So．00 \& S0．00 \& faction \\
\hline \& $14548.528-\mathrm{Cl\mid 17}$ \& \& \& \& \& \& 5475.41 \& \& \& \& \＄0．00 \& \& s0．00 \& \＄298，999，00 \& \\
\hline
\end{tabular}

| Band | sku | description | $\underset{\substack{\text { Model Sub } \\ \text { sku }}}{\text { ate }}$ | EMC LIST PRICE USD | CATEGORY CODE | $\begin{array}{\|c} \text { NASPO VP } \\ \text { Discount } \\ \% \end{array}$ | $\substack{\text { NvP Leve } \\ \text { NET PRIIEE }}$ | PROSUPPORT PLUS MNTLP | $\begin{array}{\|c\|} \hline \begin{array}{c} \text { PROSUPPOPRR } \\ \text { WM PREME MNT } \\ \text { LP MN } \end{array} \\ \hline \end{array}$ | Rosupport ENH MNT LP | basic mnt Le | $\begin{array}{\|c\|} \hline \text { WTY UPG ENH TO } \\ \text { PS WIMC PREM } \\ \text { LP } \end{array}$ | Wry Upg Easic <br> Tops ENH LP LP | Renewal | THIRD PARTY PRoDuct Partner |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 |  |  |  |  | K | $\underset{\substack{31 \% \\ 31 \%}}{ }$ |  | so．00 | so．00 | so．00 So．00 | $\xrightarrow[\substack{\text { solo } \\ \text { sooo }}]{\text { a }}$ | Stise | $\xrightarrow[\substack{\text { so．00 } \\ \text { sooo }}]{\text { a }}$ | ${ }_{\substack{\text { cosema } \\ \text { S29999900 }}}$ | NRear Node R740 |
| 5 5 |  |  |  |  | k | 31\％ |  | S0．00 | so．${ }_{\text {sooo }}^{\text {sood }}$ | s0．00 so．00 | Ss0．00 |  | S0000 |  | V SAN Ready Noded R770 |
| 5 | 145488 52－．18U | VMware SSAN 7 Enererise for Robo 25 VM pack，5，SR Licensemainenance | ${ }_{528 .-C B U}$ | \＄83，420．00 | k | 31\％ | \＄57，559．80 | so．00 | so．00 | s0．00 | s0．00 | 999．00 | 50．00 | 999．00 | 40 |
| 5 | 14588 58．－CIBY | UMware SSAN 7 Standard for ROBO 25 VM pack， 5 SR Licensemaminenance | $528 . \mathrm{CBY}$ | \＄37，810．00 | k | 31\％ | \＄22，088．90 | 50．00 | s0．00 | \＄0．00 | s0．00 | \＄298，999．00 | s0．00 | \＄298，999．00 | VSAN Ready Node R740 |
| 5 | 14588 528．CICC | VMware SSAN 7 Enereprise for Robo 25 VM pack， 3 YR Licensemainenance | $528 . \mathrm{ClCC}$ | \＄65．650．00 | k | 31\％ | \＄45．298．50 | s0．00 | 50.00 | s0．00 | 50.00 | S229，999．00 | 50.00 | S229，999．00 | VSAN Ready Node R740 |
| 5 | $145488.528 . \mathrm{ClCD}$ | VMware SAAN 7 Eneerrise， 1 CPU（max 32 coress CPU Sockel），1YR LLeensemaintenance | ${ }^{528 .-11 C D}$ | S9，790．00 | k | 31\％ | S6，755．10 | s0．00 | s0．00 | s0．00 | s0．00 | 5298999900 | s0．00 | s298999900 | N Ready Node R740 |
| 5 |  |  | ${ }_{\substack{\text { a }}}^{528.8 . c 1 X}$ | \％${ }^{50.00}$ | k | 31\％ |  | 50．00 | S0．00 | S0．00 | S0．00 |  | S0．00 |  | VSAN Ready Node RT |
| 5 5 | ${ }^{14554888.5828-C . C M B V}$ |  | ${ }_{\text {cheme }}^{\text {528．CKRV }}$ | ss8，170．000 | K | 31\％ | S12，53．30 | so．00 s000 | somo | so．00 s0．00 | somo | ${ }_{\text {cosem }}^{5298999999900}$ | so． |  | VSAN Ready Node R R740 |
| 5 | 145488．528－CKCE |  | 528．CKCE | \＄10，600．00 | k | 31\％ | S7，376．10 | 50．00 | S0．00 | 50．00 | s0．00 | \＄298，999．00 | 50.00 | \＄298，999．00 | VSAN Ready Node R 7740 |
| 5 | $144588.528 . \mathrm{CKCG}$ |  | 528．－KkG | S4，600．00 | k | 31\％ | 53，174．00 | S0．00 | s0．00 | \＄0．00 | \＄0．00 | \＄229，999900 | 50.00 | S298，999，00 | VSAN Ready Node 8740 |
| 5 | $145488.528 . \mathrm{CKCJ}$ | VMware $v$ Ceneer Seever 7 Foundation for SSphere up to 4 hosis（Per （ stance） 1 Year Lic and S Sub | $528 . \mathrm{CkCJ}$ | S3，050．00 | k | 31\％ | \＄2，10，50 | S0．00 | s0．00 | 50.00 | s000 | \＄229，999，00 | \＄0．00 | S298，999，00 | VSAN Ready Node R740 |
| 5 | ${ }^{1454488.5828 . \mathrm{CKCL}}$ |  | ${ }_{\text {528．CKCL }}^{52 .}$ |  | k | 31\％ | S4，399．40 | 50．00 | so．00 | so．00 | ${ }^{\text {so．0 }}$ | 52999999000 | so．00 | S299999900 | VSAN Ready Node R770 |
| 5 | ${ }^{145484885828 . \mathrm{CKCR}}$ |  | ${ }_{\text {cher }}^{528 . \mathrm{CKCR}}$ | \＄14，300．00 | K | 31\％\％ | S9，87700 | S0000 | S0．00 | S0．00 | S0．00 |  | so．00 |  | VSAN Ready Node R770 |
| 5 5 | ${ }_{1}^{145458885828.8 .8 M C W}$ |  | ${ }_{\text {chen }}^{\text {528．CMCV }}$ | （ | k | 31\％ |  | so．00 s000 | socou | soo． <br> so．oo | Ss0．00 |  | so．00 s000 |  | VSAN Reary Node R770 |
| 5 | 14548 － 528 －MMCX |  | ${ }_{528 .-\mathrm{CMCX}}$ | \＄22，060．00 | k | 31\％ | \＄15，221．40 | s0．00 | s0．00 | S0．00 | 50．00 | \＄229，999900 | 50．00 | \＄229，999，00 | VSAN Ready Node R 7740 |
| 5 | 145588 528－cad | VMmare $\operatorname{SAN} 7$ S Standard for Deskop（10 V M Pack winh 1 YR Licic and Sub | ${ }^{528 . C a J}$ | Ss50．00 | k | 31\％ | \＄655．50 | S0．00 | so．00 | 50．00 | s000 | S229，99900 | s0．00 | S229，99900 | VSAN Ready Node R740 |
| 5 | $145588.528-$ CajJ | VMMare $\operatorname{SSA} \mathrm{V} 7$ A duanced for Desktop（100 MM Pack）with 5 SR Lic and Sub | ${ }^{\text {528．caju }}$ | \＄30，160．00 | k | 31\％ | 520，810．40 | S0．00 | s0．00 | 50.00 | s0．00 | S229，999，00 | s0．00 | S229，999．00 | VSAN Ready Node R740 |
| 5 | $145548.528 .-\mathrm{Cajk}$ | VMware s SAN 7 Standard for Desktop（10 VM Pack）with 5 YR LLic and Sub | 522．COJK | ${ }^{\text {S1，} 1,22000}$ | k | 31\％ | \＄1，177．80 | 50．00 | s0．00 | 50．00 | ${ }^{50.00}$ | \＄298999900 | 50．00 | S229999900 | VSAN Ready Node R770 |
| 5 |  |  | ${ }_{\text {S28．caum }}^{\text {528．caul }}$ | （ ${ }_{\text {S }}^{\text {S2，7，740．00 }}$ | k | 31\％\％ |  | S0000 | so．00 so．oo | so．00 so．od | Ss0．00 | \＄ | so．00 <br> s00． |  | VSAN Ready Node R770 |
| 5 | ${ }^{145488.528-C a / 3 N}$ | WMware s sAN 7 T Enererisise | ${ }_{\text {coser }}$ | \＄33，100．00 | к | 31\％ | s 520.763900 | S0．00 | S0．00 |  | 50．00 | \＄25999999000 | 55000 | 52299．999000 | SSAN Ready Node R R740 |
| 5 | 14458． 528 －Caso | VMware SAN 7 Enereprise for Deskstop（100 MM Pack）with 5 SRLic and Sub | 528－cajo | \＄38，250．00 | к | 31\％ | \＄26，392．50 | 50．00 | s0．00 | S0．00 | 50.00 | 5229，9999000 | 50．00 | \＄229，999，00 | VSAN Ready Node R 770 |
| 5 | $145588.528-\mathrm{CajP}$ | VMware vSAN 7 Standard tor Desktop（10 VM Pack）with 3 PR Lic and Sub | 528－ca， | \＄1，280．00 | к | 31\％ | 5883.20 | S0．00 | s0．00 | \＄0．00 | \＄0．00 | \＄229，999000 | 50．00 | S229，999．00 | VSAN Ready Node R740 |
| 5 |  |  |  | （ $\begin{gathered}\text { s3．830．00 } \\ \text { s17．75000 }\end{gathered}$ | k | 31\％ |  | So．00 | So．00 | （in so．00 | （ | S 5 S29899999900 | Stion | sis 5 S299999999000 | VSAN Read M Mode R740 |
| 5 | ${ }^{1454588.528-28-C a s)}$ |  |  |  | к | 31\％ | ¢ | Stion | cois | so．00 50.00 | so． | \＄ 582989.999900000 | （ |  | VSAN Ready Node R R740 |
| 5 |  |  |  |  | k | 31\％ | S1，552．50 | s0．00 | so．00 | S000 | S000 | S299999900 | S000 | S229999900 | VSAN Ready Node R770 |
| 5 |  |  | ${ }_{\text {chen }}^{528-\text { caju }}$ |  | k | 31\％ |  | So．00 | so．00 | so．00 so．oo | Ss．00 | sis | Ss0．00 | sis 5 S299999999000 | VSAN Reard Node R770 |
| 5 | ${ }^{14545885828-c a s w}$ |  |  | \＄53，00．00 | к | 31\％ |  | Stion | Scood | （ | S000 | \＄2898，999000 |  | \＄529999999000 | SSAN Reayy Node R R740 |
| 5 | 145488． $528 .-\mathrm{Caj} \mathrm{J}$ | VMware SSAN 7 Adaraced for Deskto（10 YM Pack wint 5 YR Lic and Sub | ${ }^{528 . c a u x}$ | s3，010．00 | k | 31\％ | S2．076．90 | 50．00 | 50．00 | s0．00 | s0．00 | S229，99900 | 50．00 | S229，999．00 | VSAN Ready Node R740 |
|  | ${ }^{145458885828-\mathrm{Caj}} \mathbf{}$ |  | 528．CaUY | \＄16，180．00 | K | 31\％\％ | \＄11，6420 | s．00 S00 | S0．00 | so．00 S000 | S0．00 | S298999900 | s000 | S298999900 | Ready Node R770 |
| 5 5 |  | VMwwere SAA 7 A Aranced for ios |  | S47，590．000 | k | 31\％ |  | socou | so． | soo． <br> so．oo | Ss000 |  | so．00 s000 |  | VSAN Ready Node R R740 |
| 5 | $14549.528 . \mathrm{ClIPP}$ | UMware SSAN 7 Advanced tor Robo， 25 VM pack，5YR Licensememintenance | ${ }_{528-C 118 P}$ | \＄60，477．00 | к | 31\％ | ${ }_{\text {S41，24，30 }}$ | s0．00 | so．00 | S0．00 | 50．00 | 5229，9999000 | 50．00 | 5229，999，00 | VSAN Ready Node R65615 |
| 5 | 14549 －52－C180 | UMware SSAN 7 Standard for ROBO 25 VM pack，3YR Licensemainenance | ${ }_{528 .-C 180}$ | \＄29，760．00 | к | 31\％ | \＄20，534．40 | s0．00 | s0．00 | S0．00 | 50.00 | \＄298，999900 | 50．00 | \＄229，999．00 | VSAN Ready Node R6515 |
| 5 |  |  |  | S83，420．00 | k | ${ }^{31 \%}$ | （ | S0．00 | So．00 | so．00 soon | So． |  | So．00 |  | VsAN Ready Noded R6515 |
| 5 |  |  | ${ }_{\text {che }}^{\substack{\text { S28－ClicC }}}$ | （s6，650．00 | к | 31\％ |  | Stion | ¢ | so．00 so． | so． | \＄8298999990000 |  | \＄ 5 S2999，99990000 | VsAN Ready Node R6515 |
| 5 | 14549 －52．－CICD | VMware SAAN 7 Enerprise， 1 CPU（max 32 coress CPY sockel），1TR Licensemainenance | ${ }_{5}^{528 . C \text { Clid }}$ | S9，790．00 | k | 31\％\％ | S6，755．10 | s0．00 | S0．00 | 50．00 | \＄0．00 | S298999900 | S0．00 | S229，999000 | VSAN Ready Node R6515 |
|  |  |  |  | sis．0．00 | k | 31\％ | （13000 | So．00 | so．00 so．oo | $\xrightarrow[\substack{\text { so．00 } \\ \text { so．od }}]{ }$ | Ss0．00 | sis | so． |  | VsAN Ready Noded R6515 |
| 5 | $145499528 . \mathrm{CKBV}$ |  | ${ }_{5}^{528 . \mathrm{CkBV}}$ | \＄18，177．00 | k | 31\％ | \＄12，573．30 | s0．00 | s0．00 | s0．00 | 50．00 | S229，999000 | 50．00 | S229，999，00 | VSAN Ready Node RG6515 |
| 5 | ${ }^{1454494.528 .-\mathrm{CKE}}$ |  | ${ }_{\text {522．CKCE }}$ | \＄10，690．00 | k | 31\％\％ | S7．37．10 | ${ }_{50.00}$ | so．00 | so．00 | ${ }^{50.00}$ | S229，999，00 | s0．00 | S229，999．00 | VSAN Ready Node R6515 |
| 5 |  |  |  | S4，600．00 | k | 31\％\％ | S3，174．00 | 50．00 | s000 | ${ }_{\text {cosen }}^{5000}$ | 50．00 | \＄229，999．00 | s0．00 |  | Y Node R6515 |
| 5 | ${ }_{1}^{145499995828 .-\mathrm{CCCJ}}$ |  | ${ }_{\text {cta }}^{\text {528．CKCJ }}$ |  | k | 31\％ | （ | so．00 | so．00 so．oo | so．00 so．od | so．00 so．oo | sis | Ss0．00 |  | VsAN Ready Noded R6515 |
| 5 | $145499528-\mathrm{CKCR}$ |  | ${ }_{528-C K C R}$ | S14，300．00 | к | 31\％ | s9，967．00 | s0．00 | so．00 | 50．00 | so．00 | S 52989.9999000 | so．00 | S2299．999000 | VSAN Reasy Nocede R6515 |
| $\frac{5}{5}$ | ${ }^{145494.528 . C M C V}$ |  | $\xrightarrow{528 . \mathrm{CMCV}}$ | \＄17．360．00 | k | 31\％\％ | ${ }_{\substack{\text { S }}}^{\text {S1，978．40 }}$ | S0．00 | so．00 | so．00 | so．0 S00 | Sisemg9900 | S0．00 |  | VSAN Ready Noded R6565 |
| 5 | ${ }^{14549-523-8 .-M C X}$ | VMuare | ${ }_{\text {cken }}$ | \＄${ }_{\text {S22，060000 }}$ | k | 31\％ |  | S000 | somo | so．00 so．00 | ¢ | \＄ | sooo s000 |  | VsAA Ready Noded R6515 |
| 5 | $145549.528-\mathrm{Cas}$ | WMware SAN 7 Standard for Doseskop（10 VM Pack）with 1YR Lic and Sub | $528 . \mathrm{CaJ}$ | ${ }^{\text {S } 5950.00}$ | k | 31\％ | S655．50 | s0．00 | so．00 | S0．00 | s0．00 | \＄229，999900 | so．00 | \＄229，999．00 | VSAN Ready Node R65515 |
| 5 |  |  |  | （\＄30，160．00 $\begin{gathered}\text { Si．6200 } \\ \substack{\text { a }}\end{gathered}$ | K | 31\％\％ | （ 520.810 .40 | （ so．00 | So． |  | （ |  | So．00 |  | VsAN Ready Noded R6515 |
| 5 | ${ }^{1} 1454949.5828$ 28－Cask |  |  | － $\begin{aligned} & \text { S1，} 1.202000 \\ & \text { si2，}\end{aligned}$ | к | 31\％ |  | so．00 s0．00 | cois | so．o s0．00 | somo | ${ }_{\text {cosem }}^{5298999999900}$ | so．00 s00． |  | VsAA Ready Noder R6515 |
| 5 | $145499.528-C a \mathrm{JM}$ | VMware SAN 7 A daraced for Dosktio（100 M Pack）wit 3 YR Lic a and Sub | 528－CaJM | \＄23，740．00 | к | 31\％ | \＄16，380．60 | 50．00 | S0．00 | S0．00 | 50.00 | \＄229，999900 | s0．00 | \＄229，999．00 | VSAN Ready Node R6515 |
| 5 | 145599 528－Ca／N | UMware SSAN 7 Enereprise for Deskstop（100 M M Pack）with 3 YR Lic and Sub | 528－CuJN | \＄30，100．00 | к | 31\％ | \＄220，769．00 | 50．00 | s0．00 | \＄0．00 | \＄0．00 | \＄229，999，00 | so．00 | \＄229，999．00 | VSAN Ready Node R6515 |
| 5 | ${ }_{1}^{145494995828 .- \text { caujo }}$ | VMware van 7 Enerpisis for Desktop（100 MM Pack with STR Lic and Sub | $\underbrace{528 . a y O}_{\text {528－caup }}$ | S38，250．00 | k | 31\％\％ | （ 526.392 .50 | s．00 s．00 | so．00 | so．00 soon | S0．00 | S 5 S2999999900 | so．00 | S | VsAN Ready Noted R6515 |
| 5 | ${ }^{145599}$ 28－8－casa |  |  | Stiza0．00 | к | 31\％ |  | Stion |  | so．00 s0．00 | so．00 sooo | \＄829899999000 | Scood |  | VsA Ready Node R6515 |
| 5 | $145499.528-\mathrm{CaNR}$ |  | ${ }_{\text {528－CuJR }}$ | \＄17，750．00 | k | 31\％ | \＄12，247．50 | \＄0．00 | s0．00 | s5000 | s0．00 | S229，999000 | s0．00 | S229，99900 | VSAN Ready Noce R6515 |
| 5 |  | VMware ves 7 Enerperisis for oeskop（100 M Pack win Mr Lic and Sub |  | ${ }_{\substack{\text { S22，510．00 } \\ \text { S2，} 25000}}$ | k | 31\％ |  | so．00 so．00 | so．00 so．os | s0．00 so．00 | somo so．00 |  | so．00 s．00 |  | VsAA Ready Noded R6515 |
| 5 |  | WMware sSAN 7 Advanceat or oes oeskop（ 10 V M Packe with 3 YR Lic and | ${ }^{\text {528－caju }}$ | ¢ | k | 31\％ | Sti， | S0．00 | S0．00 | 50.00 50.00 | so．00 | \％ 528999999000 | S000 | S 529999999000 | VSAN Reasy Nocee Res515 |
| 5 |  |  |  | （ 59.520 .00 | k | 31\％ | S6，568．80 | ${ }_{\text {S0．00 }}$ | so．00 | so．00 | ${ }^{\text {S0．00 }}$ | S299999000 | S0．00 | ${ }_{\text {S }} 529899990000$ | VSAN Ready Node R R5515 |
| 5 |  |  |  | Stion ${ }_{\text {S3，010．000 }}$ | k | 31\％ |  | so．00 | so．00 s．ood | so．00 so．oo | Ss．00 |  | so．00 s．00 |  | VSAN Ready Noded R6515 |
| 5 |  |  |  | Si1．180．00 | k | 31\％ | ${ }_{\text {cke }}$ | s0．00 | S000 | s0．00 | S000 | S2299999000 | s0．00 | S299999900 | VSAN Ready Node R65515 |
| 5 |  |  |  |  | k | 年31\％\％ | $\underset{\substack{\text { S1，221．30 } \\ \text { s475．41 }}}{ }$ | So．00 | So． | s0．00 s0．00 | 旡s0．00 | 约 | Ss000 |  | VSAN Ready Mode R6515 |
| 5 | ${ }_{14578}$ | 1 ioract oataeenerer 146 | ${ }_{528.181}^{528081}$ | S689000 | k | 31\％ | ${ }_{\text {s475．41 }}$ | S0．00 | S0．00 | 50.00 5000 | s0．00 | \＄229，999900 | S000 | S2299，999000 |  |
| 5 | ${ }^{14.5 . C C . A S E D}$ | SEL TEP SED Acrhive－LON－SYT |  | S2，110．91 | k | 31\％ | ${ }^{\text {S1，456．53 }}$ | s0．00 | s0．00 | s0．00 | ${ }^{50.00}$ | \＄0．00 | \＄0．00 | s0．00 | faction |
| 5 |  | SEL SED Bunde Archiv－LN．－SY／ |  |  | k | 31\％ | （ | so．00 | so．00 so．od | so．00 so．00 | so． | Ss．00 | so．00 s．00 | so．${ }_{\text {so．00 }}^{\text {soo }}$ | ${ }_{\text {Feaction }}^{\text {FACTION }}$ |
| 5 | 14．5．CC－Asmseb－B | SEL SED Sundie Acrivive（ Small－LON－5Yt |  | ${ }^{55500236}$ | k | 31\％ | ${ }_{\text {S3，513．73 }}$ | \＄0．00 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | 50．00 | faction |
| 5 | ${ }_{\text {14，}}^{14.5 C \mathrm{CCA} \text { Aso－}}$ |  |  |  | k | 31\％ |  | S0．00 | so．00 so．oo | s0．00 so．00 | somo | Soco | so．00 sooo | so．${ }_{\text {so．00 }}^{\text {so．}}$ |  |
| 5 | 14．5－CC－Asso | SEL TTE Scile |  | \＄3，165．05 | k | 31\％ | \＄2，183．88 | s0．00 | s0．00 | S0．00 | 50．00 | s0．00 | s0．00 | 50．00 | FAction |
| 5 | ${ }^{14.5 .5 C C . A S S O}$－${ }^{\text {a }}$ | SEL Scale Ouf Bunde Archiv（mmal）－LON SY |  | S4，52205 | k | 31\％ | 53，20．21 | 50．00 | s0．00 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | \＄0．00 | faction |
| 5 |  |  |  |  | k | 31\％ |  | so．00 so．00 | so．00 so．od | s0．00 so．00 | somo | Ss．00 | so．00 s．00 |  | ${ }_{\text {Feaction }}^{\text {FACTION }}$ |
| 5 | ${ }^{14.5 . C C C B P 8}$ |  |  |  | k | 31\％\％ | S99444．52 | ${ }_{\text {s0．00 }}$ | so．00 | S0．00 | s000 | ${ }_{\text {so．00 }}$ | ${ }_{\text {s0．00 }}$ | s000 | ${ }_{\text {FACTION }}$ |
| 5 |  | SEL liock Bunde Premier－LoN－SY |  |  | k | 31\％ |  | so．00 so．00 | so．00 so．od | s0．00 so．00 | so．00 so．00 | S0000 | so．00 s00． | so．00 so．00 |  |
| 5 | $14.5 . \mathrm{CCCBSS}$ B | SEL Block Eundele Standara－LON－5Yr |  | 57，843，79 | k | 31\％ | \＄5．412．22 | s0．00 | s0．00 | S0．00 | s0．00 | 50．00 | s0．00 | 50．00 | FAction |
|  |  | SEL |  | S73．400．73 |  | 31\％\％ | \＄50．64．50 | 50．00 | 50．00 | ${ }_{\text {so．00 }}$ | 50．00 | s0．00 | 50．00 | ${ }^{5000}$ | FACTION |
| 5 |  | SEL Liock undie Tubo－Low－STr |  | （ 5831.254 .55 | ${ }_{k}$ | 31\％ |  | soion | （so．00 | s0．00 s0．00 | so． | so．00 | S000 | sisoon |  |
| 5 | 14．5．CC．ESED－B | SEL SED Bunde Elle－Lo．－STr |  | \＄40．500．55 |  | 31\％ | s27，949．52 | 50．00 | s0．00 | \＄0．00 | \＄0．00 | 50.00 | 50．00 | ${ }_{50.00}$ | FACtion |
| 5 | 14.5 CCC．ESO |  |  |  | k | 31\％\％ | ¢ | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | 50．00 | faction |
| 5 5 |  | SEL Scaleout undele Elile－Lov－SY |  |  | k | 31\％ |  | so．00 s000 | so． | s0．00 s0．00 | somo so．00 | somo so．00 | so．00 s．00 | （somo |  |
| 5 | ， 14.5 －CCC．Esso－B |  |  | ¢ | ${ }^{\mathrm{k}}$ | 31\％ |  | S0．00 | so．00 | S0．00 | S0．00 | Ss．00 | sooo | S500 | faction |
| 5 5 |  | SEL 17t file Elie－Lov－SY／ |  |  | k | 31\％ |  | S000 s000 | so． | s0．00 s0．00 | somo so．00 | so．00 s00． | so．00 s．00 | somo | ${ }_{\text {Fection }}^{\text {FACction }}$ |
| 5 |  |  |  | （si3．760．18 | k | 31\％ | \＄99，944．52 | S0．00 | so．00 | so．00 | s0．00 | s000 | so．00 | so．00 | faction |
|  | （tactes |  |  |  | ${ }_{k}^{k}$ | 31\％ | $\underset{\substack{\text { S19，57824 } \\ \text { S2，} 26}}{ }$ | Stion | （iocte | so．00 s0．00 | 边 | so． |  | so．${ }_{\text {sooo }}^{5000}$ | （ection |
|  |  | dada－LON－5Y |  | 57，846．36 |  | 31\％ | 55，413．99 | s0．00 | S0．00 | 50.00 | 50．00 | s0．00 | 50．00 | S0．00 | FACtion |

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline band \& sku \& DESCRIPTION \& \(\underset{\substack{\text { Modeles sub } \\ \text { sku }}}{ }\) \& EMC LIST
PRICE USD \& CATEGORY CODE \& \[
\left|\begin{array}{c}
\text { Nasso vev } \\
\text { Discount } \\
\%
\end{array}\right|
\] \& \begin{tabular}{c} 
NVP LEvEL 1 \\
NET PRICE \\
\hline
\end{tabular} \& \begin{tabular}{l}
PROSUPPORT \\
PLUS MNT LP
\end{tabular} \& \[
\begin{array}{|c|c|}
\hline \text { PRosuppor } \\
\text { WMC PR M MNT } \\
\hline
\end{array}
\] \& PROSUPPORT ENH MNT LP \& basic mnt Le \& \[
\begin{aligned}
\& \text { WTY UPG ENH TO } \\
\& \text { PS W/MC PREM } \\
\& \text { LP }
\end{aligned}
\] \& wTr upg Basic TOPS ENHLP \& Renewal \& THIRD PARTY PRODUCT PARTNE \\
\hline 5 \&  \&  \& \&  \& k \& 31\％ \& ¢ \& so．0 \& so．00 \& so．0 \& s．0．00 \& so．00 \& s．0．0 \& so．00 \& FAction \\
\hline \& \({ }_{\text {14．5．c．}+ \text { PSo }}\) \&  \& \&  \& \& 31\％ \&  \& s0．00 \& s0．00 \& so．00
sooo \& \＄50．00 \& ss．00 \& so．00 \& s50．00 \& \({ }_{\text {FACTION }}^{\text {FACTION }}\) \\
\hline 5 \& 14．5－CC－Pso．\({ }^{\text {a }}\) \& SEL Scaleout Bunde Premier－LON．SYr \& \& \＄11，413，73 \& k \& 31\％ \& s57，85，47 \& S0．00 \& S0．00 \& s0．00 \& 50．00 \& S0．00 \& S0．00 \& \＄0．00 \& faction \\
\hline 5 \&  \& SEL ITE SED Slandard．LON－SYT \& \& Sti．41．99 \& k \& 31\％\％ \& ¢ \&  \& S0．00
so．00 \& S0000 \& so．00
so．00 \& so．00
50.00 \& s．0．0
so．00 \& s．0．0
so．00 \& \({ }_{\text {chen }}^{\substack{\text { faction } \\ \text { FAction }}}\) \\
\hline 5 \& 14．5．C．－．sso \& SEL LTB Scale \& \& S6，288．00 \& k \& 31\％ \& \＄4，27932 \& 50．00 \& S0．00 \& s0．00 \& \({ }_{50.00}\) \& \({ }_{50.00}\) \& S0．00 \& \({ }_{50.00}\) \& FAction \\
\hline 5 \& \({ }^{\text {14．5．C．SCSO－B }}\) \&  \& \& S6，042．20 \& k \& 31\％ \& S4，6939 \& \({ }_{\text {so．00 }}\) \& so．00 \& s000 \& s000 \& s000 \& s．00 \& s．000

Sol \& faction \\
\hline 5 \& （14．5．CYREC．CS \&  \& \& ${ }_{\text {S }}^{550.50 .5656 .45}$ \& k \& 31\％ \&  \& so．00 \& so．00
so．00 \& so．00
s．00 \& 旡s0．00 \& so． 50.00 \&  \& so．${ }_{\text {so．00 }}^{\text {so．00 }}$ \& ${ }_{\text {faction }}^{\text {FACtion }}$ \\
\hline 5 \& 14.5 －0． 69.8 \&  \& \& ${ }_{\text {S }}$ \& k \& 31\％ \&  \& s0．00 \& S0．00 \& S0．00 \& s0．00 \& so．00 \& so．00 \& so．00 \& ${ }_{\text {faction }}^{\text {faction }}$ \\
\hline 5 \& 14.5 .00 .69 .95 \& SEL Letre Ded Do 6900 addon－Lon－ 5 5r \& \& \＄12，294．00 \& k \& 31\％ \& S8，48286 \& s0．00 \& so．00 \& s0．00 \& 50.00 \& s0．00 \& S0．00 \& ${ }_{50.00}$ \& faction \\
\hline 5 \&  \& SEL Ded Do 940 Eundele－－－－5y \& \& ¢ \& k \& 31\％ \& ¢ \& so．00
s．oo \& so． \& （so． \& so．00
so．00 \& so．00
so．00 \& so．00
so．00 \& so．00 \& ${ }_{\text {che }}^{\substack{\text { faction } \\ \text { FAction }}}$ \\
\hline 5 \&  \& SEL \& \& S417．71．82 \& k \& 31\％ \&  \& Soio \& so．00 \& S000 \& S．0．00 \& S0．00 \& s．0．00
sen \& 5000
5
5000 \& faction \\
\hline 5 \& － \&  \& \& \＄10，245．27 \& k \& 31\％ \&  \& so．00 \& so．00
soon \& S0．00 \& coss so．00 \& coss so．00 \& cois \&  \& ${ }_{\text {caction }}^{\text {faction }}$ \\
\hline 5 \& ${ }^{\text {a }}$ \&  \& \& S\＄2，00． \& k \& 31\％ \& sis． \& s0．00 \& so．00 \& S0．00 \& s0．00 \& so．00 \& so．00 \& spo．00 \& FACTION \\
\hline 5 \& 14.5 －ECS．REP \&  \& \& S1，474．80 \& k \& 31\％ \& \＄1，077．61 \& so．00 \& s0．00 \& so．00 \& 50.00 \& s0．00 \& s0．00 \& s0．00 \& faction \\
\hline 5 \&  \& SEL Het \& \& （10， \& k \& 31\％ \& S1／0，07．51 \& Sois \&  \& （so． \& so．00
so．00 \& so．00 \& so．00
so．00 \& cois ${ }_{\text {so．00 }}$ \& （eaction \\
\hline 5 \& 14．5－MCN－1006 \& SEL 1000 bps Mulicloud Nework LoN－ 5 Sr \& \& S2，300，610．39 \& k \& 31\％ \& S1，587，¢21．17 \& so．00 \& so．00 \& s000 \& 50．00 \& 50．00 \& s0．00 \& 50．00 \& FAction \\
\hline 5 \& 14．5MCN－106 \& SEL 10Gbps Mulicioud NeworkL LoN－5Yr \& \& \＄300，532．06 \& k \& 31\％ \& S207，367．12 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& 50．00 \& faction \\
\hline 5 \& 14．5．MCN－16 \&  \& \& S30778409 \& k \& 31\％ \&  \& so．00 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& ${ }^{50.00}$ \& faction \\
\hline 5 \&  \&  \& \& Sti．168191．18 \& K \& 31\％ \&  \& so．00 \& so．00 \& so．00
sooo \& so．00 \& so．00 \& so．00
so．00 \& so．00
so．00 \& $\underset{\substack{\text { FACCITON } \\ \text { FACTION }}}{ }$ \\
\hline 5 \& ${ }^{14.5-M O N-80 G}$ \& SEL OOGbos Muticlicud Nework L－N．SY \& \& S2，300．610，39 \& k \& 31\％ \& \＄1，587，422．17 \& ${ }^{\text {s0．00 }}$ \& so．00 \& ${ }_{\text {s0．00 }}$ \& s0．00 \& so．0 \& so．00 \& so．00 \& ${ }_{\text {faction }}$ \\
\hline 5 \&  \&  \& \&  \& k \& 31\％ \&  \& so．00 \&  \& S000 \& so．00
so．00 \& so． \& so．00
so．00 \& so．00
so．00 \& ${ }_{\text {che }}^{\substack{\text { faction } \\ \text { FAction }}}$ \\
\hline 5 \& 14．5．OBL－SNG．1PB \&  \& \& \＄1，755．45 \& k \& 31\％ \& \＄1．18．06 \& s0．00 \& so．00 \& \＄0．00 \& s0．00 \& S0．00 \& S0．00 \& 50．00 \& faction \\
\hline 5 \&  \& SEL \& \& S1，69．55 \& K \& 31\％ \& \＄51．4．5．99 \& S0．00 \& so．00 \& \＄0．00 \& so．00 \& \& s0．00 \& \& faction \\
\hline 5 \&  \&  \&  \& S47，590．00 \& k \& 31\％ \&  \& so．00 \& so．00
so．00 \& so．00
s．00 \& so．00 \&  \& Sois \&  \& VsAN Ready Node R515 \\
\hline 5 \&  \&  \&  \& \＄297．760．00 \& k \& 31\％ \& \＄52，534．40 \& S0．00 \& so．00 \& S0．00 \& s．00 \& ciseme99900 \& so．00 \& cisenge900 \& SSAN Ready Node R75515 \\
\hline \& ${ }^{\text {a }}$ \&  \&  \&  \& k \& 31\％ \&  \& ssood \& cois \& Scood \& ¢ 50.00 \& \＄2889，9990000 \& so．00 \& S208999900 \& VSAN Reasty Node R RT515 \\
\hline 5 \& $14602.528 . \mathrm{ClCCC}$ \& VMware SSAN 7 Enereprise for ROBO 25 VM pack， 3 YR Licensemamitenance \& ${ }_{5}^{522 . C 1 C C}$ \& S65．655．00 \& k \& 31\％ \& S45，298．50 \& s0．00 \& s0．00 \& so．00 \& ${ }_{5000}$ \& S229，999．00 \& s0．00 \& \＄298，99900 \& VSAN Ready Node R7515 \\
\hline \& ${ }^{146022.528-C . C C D}$ \& VMware S SAN 7 Eneerrise， 1 CPU（max 32 coressici Pu socket），TYR LLeensemmainenance \& 88．C1C0 \& s9，790．00 \& \& \& S6，755．10 \& 50．00 \& s0．00 \& ${ }^{\text {s0．00 }}$ \& \& \& \& \& R7515 \\
\hline ${ }_{5}^{5}$ \&  \& OpenManage inegration with M W Windows Admin Cenener Premium Liense for powerdge，Evaluation \&  \& S0．00 \& k \& 31\％ \& S0．00 \& so．00 \& so．00
so．od \& so．00
s0．00 \& so．00
50.00 \& 约 \& so．00
so．od \&  \& VSAA Ready Noded R7515 \\
\hline 5 \& 14602 ［52－C．KBV \&  \& ${ }_{528 . \mathrm{CKBV}}^{38}$ \& \＄18，177．00 \& k \& 31\％ \& \＄12，573．30 \& s0．00 \& S0．00 \& s0．00 \& 50.00 \& 5298，999．00 \& S0．00 \& S298，999，00 \& VSAN Ready Node RT515 \\
\hline 5 \& $14602.528 . \mathrm{CKCE}$ \&  \& ${ }_{5}^{52 .-\mathrm{CKCE}}$ \& \＄10，690．00 \& k \& 31\％ \& \＄7，37．10 \& ${ }_{\text {s0．00 }}$ \& s0．00 \& ${ }_{\text {s0．00 }}$ \& s0．00 \& \＄2899999000 \& \％ 00 \& 298，99000 \& A A Ready Node R7515 \\
\hline 5 \& ${ }^{146002}$ 528．－CKC6 \&  \&  \& Sticheo． \& k \& 31\％ \&  \& so．00 \& so．00
soon \& S0．00 \& coss so．00 \& （529，99900 \& coss so．00 \&  \& VsAN Ready Node R7515 \\
\hline 5 \& 14662 223－Ckcl \&  \& ${ }_{5} 528 . \mathrm{CkCL}$ \& S6， 20.00 \& k \& 31\％ \& \＄ 54,31940 \& s0．00 \& so．00 \& S000 \&  \& \＄22999999000 \& s0．00 \& S2299，9999000 \& VSAN Ready Node R R 715 \\
\hline 5 \& 144602 528－CKCR \& VMware CCenter Sever 7 Standard tor Sosperer 7 （ Per instanee）， 3 Yearalic and Sub \& ${ }_{522-\mathrm{CKCR}}$ \& \＄14，300．00 \& $k$ \& 31\％ \& s99，867．00 \& s0．00 \& s0．00 \& so．00 \& 50．00 \& S298999900 \& s0．00 \& S2299999000 \& VSAN Ready Node R7515 \\
\hline \&  \&  \& $\xrightarrow{528-C \mathrm{CMCW}}$ \&  \& \& \& （ \& ss．00 \& sois \& \＄ \& 5000
50.00

S \& \＄208999990000 \& s．0．00
50.00 \& ${ }^{\text {coser }}$ \& Neady Node R7515 \\
\hline 5 \& 14602 528－CMCX \&  \& $528 . \mathrm{CMMCX}$ \& \＄22，060．00 \& k \& 31\％ \& \＄15，221．40 \& s0．00 \& s0．00 \& s0．00 \& 50.00 \& S2989999000 \& ${ }_{50.00}$ \& S298，99900 \& VSAN Ready Node R7515 \\
\hline 5 \& 14602 528－cas \& VMware sSAN 7 Slandard for Deskko（10 VM Pack）with 1 YR Lic and Sub \& $528 . \mathrm{cau}$ \& S950．00 \& k \& 31\％ \& S655．50 \& so．00 \& s0．00 \& s0．00 \& 50.00 \& 5298，999．00 \& 50．00 \& \＄298，99900 \& VSAN Read Node R7515 \\
\hline 5
5 \&  \&  \& ${ }_{\text {cher }}^{\text {528．cauj }}$ \& S30，160．00
si，620．00 \& k \& 31\％ \& ¢ 5 Si2．810．40 \& so．00 \& so．00
so．00 \& so．00 \& so． $\begin{aligned} & 500 \\ & 50.00\end{aligned}$ \&  \& （so．00 \& S 5 S29899999000 \& VsAN Ready Node R R5515 \\
\hline 5 \& 14602 228－caul \&  \& ${ }_{5} 523$ can \& S12，74000 \& к \& 31\％ \& ss，790．60 \& so．00 \& so．00 \& s000 \& 50．00 \& \＄229，9990000 \& s0．00 \& \& VSAN Reasy Node R 7515 \\
\hline 5 \& 14602－522－Caum \&  \& $528 . \mathrm{CaJM}$ \& \＄23，740．00 \& k \& 31\％ \& \＄16，380．60 \& so．00 \& s0．00 \& s0．00 \& 50.00 \& \＄2989999000 \& S0．00 \& 999.00 \& an Ready Node R7515 \\
\hline 5 \& ${ }^{1460202.528-C . a N N}$ \&  \&  \& \＄30．100．00 \& k \& 31\％ \& ¢ \& So．00 \& so．00
so．od \& S0．00 \& so． 50.000 \&  \& so． 50.000 \&  \& VsAN Ready Node R7515 \\
\hline 5 \& 14662 －22－cajp \&  \& ${ }_{5} 528$ c－a．ap \&  \& k \& 31\％ \& ¢58583．20 \& so．00 \& so．00 \& S0．00 \& 50．00 \& \＄22999999000 \& s0．00 \& S208，999000 \& VSAN Reaeay Nocee R RT515 \\
\hline 5 \& ${ }^{14602}$［5622－caja \&  \& ${ }_{\text {528．cajo }}^{520.008}$ \& S3，830．00 \& k \& 31\％ \& S2，68720 \& ${ }_{\text {s．00 }}$ \& so．00 \& ${ }_{\text {S0．00 }}$ \& s0．00 \& 5298999900 \& s0．00 \& \＄2989999，00 \& VSAN Ready Node R7515 \\
\hline 5 \& ${ }^{14602}$［5622－c．ajk \&  \&  \& \＄17，750．00 \& \& \& （ \& So．00 \& So．00 \&  \& S0．00 \& \& So．00 \& \& N Ready Node R2515 \\
\hline 5
5 \& ${ }^{146602}$［528－COJJ \&  \& ${ }_{\text {cke }}^{\text {528．cous }}$ \& S22．510．00 \& ${ }_{k}^{k}$ \& 31\％ \& $\underset{\substack{\text { \＄15，53．900 } \\ \text { s1，52．50 }}}{\text { S }}$ \& socou \& somo \& so．00 \& s．${ }_{\text {so．00 }}^{\text {so．00 }}$ \&  \& s．${ }_{\text {so．00 }}^{\text {so．}}$ \&  \& VSAA Ready Node R R5515 \\
\hline 5 \& ${ }^{14602}$ 528－C．aJu \&  \&  \& （ 52.377000 \& k \& 31\％\％ \& Stices． \& so．00 \& sooo \& soovo \& so．00 \& ciseme99900 \& so．00 \& cose \& VSAA Ready Node RT5515 \\
\hline 5 \& 14602 228－cajw \&  \& ${ }_{\text {coser }}$ \& S3，01000 \& k \& 31\％ \& cois \& ssood \& so．00 \& ss000 \& 50．00 \& S20 \& s0．00 \& S229，999000 \&  \\
\hline 5 \& ${ }^{14602}$［522－CuJx \&  \&  \& S3，010．00 \& k \& 31\％\％ \& \＄2077．90 \& so．00 \& so．0 \& so．0
S00 \& so．00 \& siseme9900 \& so．00 \&  \& AN Ready Node R7515 \\
\hline 5 \& 146022．528－CayY \& VMware USANT Standarat for Desthop（100 M M Pack）with 5 YR Lic and S Sub \& \& ${ }_{\text {S16，} 188.00}$ \& \& \& \＄11，64．20 \& ${ }_{50.00}$ \& so．00 \& ${ }^{\text {so．00 }}$ \& ${ }^{50.00}$ \& ${ }_{\text {coser }} 529899990000$ \& 500 \& \& an Ready Node R7575 \\
\hline $\stackrel{5}{5}$ \& ${ }^{1469024.528-C . C O M 2}$ \&  \&  \& S47，590．000 \& k \& 31\％ \& Stile \& socou \& so． \& so．00 \& s．${ }_{\text {so．00 }}^{\text {so．00 }}$ \&  \& （so．00 \&  \&  \\
\hline 5 \& $14794.528 .-188$ \& VMware $\triangle$ SAN 7 A Adaraced for ROBO， 25 VM P pack， 5 YR Licensemmintenance \& $528-\mathrm{CBP}$ \& \＄60，477．00 \& k \& 31\％ \& \＄41，72，4，${ }^{\text {a }}$ \& s0．00 \& s0．00 \& s0．00 \& \＄0．00 \& \＄229，999．00 \& S0．00 \& \＄298，999，00 \& Powereflge R750 \\
\hline 5 \& ${ }^{147994.582 .-C 180}$ \&  \&  \& \＄297．760．00 \& k \& 31\％\％ \& ¢ \& so．00 \& so．00 \& so．00
S000 \& so．00 \&  \& so．00 \& Sen \& Powerfage R750 \\
\hline 5 \& ${ }^{\text {a }}$ \&  \&  \& S37，810．00 \& k \& 31\％ \& \＄22，088．90 \& so．00 \& 边 \& S000 \& so．00 \& ${ }_{\text {cosem }}^{529898999999000}$ \& s0．00 \& S229，999000 \&  \\
\hline 5 \& $147945.582 . \mathrm{ClCCC}$ \&  \& $528 . \mathrm{ClCC}$ \& S65．65000 \& k \& 31\％ \& \＄455．298．50 \& so．00 \& so．00 \& s0．00 \& 50．00 \& S299999900 \& S0．00 \& S299，99900 \& Poweldge R R50 \\
\hline 5 \& 147944．528－C1CD \&  \& ${ }_{\substack{\text { a }}}^{528-\mathrm{ClCD}}$ \& s，${ }_{\text {ST979000 }}$ \& k \& 31\％\％ \& Stictis．10 \& S0．00 \& S0．00 \& S000 \& S000 \& （tase \& S000 \&  \& （edede R \\
\hline 5 \& 994．522－CKBV \&  \& ${ }_{528 . \mathrm{CkBV}}^{520.012}$ \& \＄18，170．00 \& к \& 31\％ \& \＄12，573．30 \& s000 \& S0．00 \& s000 \& 50．00 \&  \& 50．00 \& S2298999000 \& 隹 \\
\hline 5 \& $14794.528 . \mathrm{CKCE}$ \& VMware CCenter Sever 7 Standard tor SSphere 7 （ Peer Instance）， 1 Year Lic and Sub \& 528．－KCE \& \＄10，690．00 \& k \& 31\％ \& \＄7，37．10 \& \＄0．00 \& S0．00 \& s0．00 \& 50.00 \& \＄298，999．00 \& ${ }_{50.00}$ \& \＄298，999，00 \& Poweredege R750 \\
\hline 5 \& 14794．522－．ckcc \& $\checkmark$ Mware Center Sever 7 Foundation for Sosperee up to 4 hossts Per instance） 3 Year Lic and Sub \& 528．CKCG \& S4，600．00 \& k \& 31\％ \& \＄3，174．00 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& 5288，999．00 \& s0．00 \& \＄298，999，00 \& Powerdge R750 \\
\hline 5 \& ${ }^{147949.582 .-\mathrm{CKCJ}}$ \&  \& ${ }_{\text {cher }}^{\text {528．CKCJ }}$ \&  \& k \& 31\％ \& （ \& So． $\begin{aligned} & \text { s．00 } \\ & \text { s．oo }\end{aligned}$ \& so．00
so．oo \& So．00 \& so． 50.000 \& sis \& （en so．00 \&  \& Powerdea RT50 \\
\hline 5 \& 14794．528．CCCR \&  \& ${ }_{522-\mathrm{CKCR}}$ \& S14，300．00 \& k \& 31\％ \& s99，86700 \& ${ }_{\text {s0．00 }}$ \& so．00 \& s000 \& S0．00 \& 5298，999．00 \& S0．00 \& S298，999，00 \& Powerfdge R 750 \\
\hline 5 \&  \&  \&  \& （17．360．00 \& ${ }_{k}^{k}$ \& 31\％ \& ¢ \& So．00 \& so．00
so．oo \& so．00
sooo \& so．00
50.00 \&  \& so．00
so．00 \&  \& Powerfder R R50 \\
\hline 5 \& ${ }_{147945528 . C M C X}$ \&  \& ${ }_{528-\text {－MCX }}$ \& S22，060．00 \& k \& 31\％ \& \＄15，221．40 \& s0．00 \& Scood \& s000 \& 50．00 \& S229，999000 \& s0．00 \& \& \\
\hline 5 \& 14794．528．caul \& VMuare SSAN 7 Slandard for Deskto（10 YM Pack with TYR Lic and Sub \& $528 . \mathrm{CaJ}$ \& S955．00 \& k \& 31\％ \& 5665.50 \& s0．00 \& s0．00 \& s0．00 \& 50．00 \& 5229，999．00 \& s0．00 \& \＄298，99900 \& Poweredag R750 \\
\hline 5 \& 147944．528－casJ \& mare ISAN 7 Advanceed for Desthop（100 V M Pack）with 5 YR Lic and Sub \& 528. cauJ \& \＄33，160．00 \& \& 31\％ \& 520，810．40 \& ${ }^{50.00}$ \& s0．00 \& \＄0．00 \& ${ }^{50.00}$ \& 5229，999．00 \& ${ }^{50.00}$ \& 5229，999，00 \& Pag R750 \\
\hline 5 \&  \&  \& ${ }_{\text {cosen }}$ \&  \& k \& 31\％ \& S． \& so．00 \& so．00 \& S0．00 \& so．00 \& \％ \& \＄8000 \& 5299999900 \& （tae \\
\hline 5 \& 147949528－caum \&  \& 528－caum \& \＄23，740．00 \& k \& 31\％ \& \＄16，380．60 \& s0．00 \& s0．00 \& s0．00 \& 50.00 \& \＄298，999，00 \& 50．00 \& S298，999，00 \& Powerldie R R50 \\
\hline 5 \& 994．52－COUN \& me SSAN 7 Enererise for Deskloo（100 VMP Pack）with 3YR Lic and Sub \& 522．COJN \& \＄30，100．00 \& к \& 31\％ \& \＄20，769．00 \& s0．00 \& s0．00 \& \＄0．00 \& 50.00 \& \＄298，999，00 \& s0．00 \& \＄298，999．00 \& R750 \\
\hline 5 \& 14794．528－CaJO \&  \& 528. cajo \& \＄38，250．00 \& k \& 31\％ \& ${ }_{\text {S26，392．50 }}$ \& ${ }_{50.00}$ \& ${ }^{50.00}$ \& \＄0．00 \& S0．00 \& 5238999900 \& ${ }_{50.00}$ \& 5298，999，00 \& erefdge R750 \\
\hline 5 \&  \&  \& ${ }_{\substack{\text { a }}}^{\text {528．cajp }}$ 52－coua \&  \& k \& 31\％ \& ¢88830 \& So．00 \& so．00
so．oo \& Ss0．00 \& so． 50.000 \&  \& （en so．00 \& sis \& 俍 \\
\hline 5 \& 994－52－COJR \& ere SSAN 7 Advaneed for Desktop（100 VMP Pack）with 1 YR Lic and S Sub \& 522－CaJR \& \＄17，750．00 \& к \& 31\％ \& \＄12．247．50 \& so．00 \& s0．00 \& \＄0．00 \& s0．00 \& \＄298，999．00 \& s0．00 \&  \& ge R750 \\
\hline 5 \& 14794．522－CaJs \& （vare SAN 7 Enereprise for Desktoo（100 VM Pack）with Yr Lic and Sub \& 528．COJS \& \＄22，510．00 \& k \& ${ }^{31 \%}$ \& \＄15．53．1．00 \& ${ }^{\text {so．00 }}$ \& so．00 \& so．0

S00 \& s0．00 \& ${ }_{\text {cosem }}^{\text {S299999900 }}$ \& s000 \&  \& erflde R R 75 \\
\hline 5 \& 14794 ［28－casu \&  \&  \&  \& к \& 31\％ \& ${ }_{\text {cke }}^{\substack{\text { S1，} 1,5353.30}}$ \& Ss000 \& cois \& Scood \& 50.00
50.00 \& \＄2898，9990000 \& so．00 \& S209，999000 \& 俍 \\
\hline 5 \& 14794．522－CajV \& VMware SSAN 7 Standard for Desthop（100 M M Pack）with YR Lic and Sub \& 528．CaJV \& 59，52．00 \& k \& 31\％ \& \＄6，568．80 \& s0．00 \& s0．00 \& \＄0．00 \& s0．00 \& 5289，999．00 \& s0．00 \& \＄298999900 \& Powerldge R R50 \\
\hline 5 \& ${ }^{14794945828-\text { caun }}$ \& （eater \&  \&  \& k \& 31\％ \& S2207．900
s2076．90 \& So．00 \& so．00
so．oo \& S000 \& so．${ }_{\text {so．00 }}$ \&  \& so．${ }_{\text {sooo }}^{\text {so．00 }}$ \&  \& ${ }_{\text {R2750 }}^{\text {R750 }}$ \\
\hline \& $14794.528-\mathrm{Cajr}$ \& （ware SAAN Standard for Desktop（100 M M Pack）with 5 YR Lic and Sub \& ${ }_{5} 528 . \mathrm{CaNy}$ \& \＄16，180．00 \& k \& 31\％ \& S11，164．20 \& s0．00 \& s0．00 \& s0．00 \& ${ }_{5000}$ \& \＄298999900 \& S0．00 \& s299，99900 \& Powerldge R750 \\
\hline \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline
\end{tabular}

| band | sku | description | Model Sub | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | $\left.\begin{gathered} \text { Nasso ver } \\ \text { piscount } \\ \% \end{gathered} \right\rvert\,$ | NVP LEVEL 1 <br> NET PRICE | PROSUPPORT PLUS MNT LP | $\substack{\text { PRosuppori } \\ \text { WMP CREM } \\ \text { LP }}$ <br> MTT | PROSUPPORT ENH MNT LP | basic mnt LP | $\begin{gathered} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{gathered}$ | WTr UPG Basic <br> TOPS ENH LIP | Renewal | THIRD PARTY PRODUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 | 147996.582.CIBM | VMware SSANT 7 Adaraced for RoBO, 25 VM pack, 3 YR Licensemainenance | ${ }^{528 . \mathrm{ClBM}}$ | ${ }_{\text {S77,590.00 }}$ | K | ${ }^{31 \%}$ | ${ }_{\text {S }}^{\text {S2, } 2837.10}$ | s0.00 | so.00 | so.00 | s0.00 | ${ }^{5} 5298999900$ | ${ }_{\text {s0.00 }}$ | ${ }^{51298999900}$ | Poweldge Re50 |
| 5 | ${ }^{147996.528 . C 4}$ |  |  | \$60,470.00 |  | \% | 541,724.30 | s0.00 | s0.00 | s000 | s0.00 | 999.00 | s0.00 |  | Poweredge Res50 |
| 5 |  |  |  |  | k | 31\% | $\xrightarrow{\text { s20.534.40 }} \mathrm{s}$ | S0.00 | so.00 <br> so.oo | so.00 <br> so.00 | s000 s.00 |  | so.00 | ( |  |
| 5 | 14796 528-CIBY |  | ${ }_{5} 528-\mathrm{CBY}$ | \$37,810.00 | k | 31\% | \$32,088.90 | s0.00 | s0.00 | S0.00 | s0.00 | 5298,999900 | s0.00 | 999900 | Powercdige 6 650 |
| 5 | 14796. 528.-CICC |  | $528 .-1 \mathrm{CCC}$ | \$65,650.00 | k | 31\% | \$45,299.50 | so.00 | s0.00 | S0.00 | 50.00 | \$298,999.00 | s0.00 | 999.00 | Powerefge R650 |
| 5 | 14796.582-C1ICD | VMware SAN 7 Enterise, 1 CPU (max 32 corescs CPU socket), 1YR Licensem Mainemance | $528 .-11000$ | S9,790.00 | k | 31\% | S6,755.10 | so.00 | s0.00 | 50.00 | \$0.00 | \$229,999000 | 50.00 | S229,999,00 | eridge R650 |
| 5 |  |  |  | ${ }_{\text {S }}^{\text {S1999000 }}$ | k | 31\%\% | ${ }_{\text {sin }}^{\text {S } 137373}$ | so.00 | So.00 | So.00 | so.00 | Sisememen | so.00 | Siseme99,00 | Powerfage Reso |
| 5 | ${ }_{\text {l }}^{\text {14796 }}$ |  | ${ }_{\substack{\text { S }}}^{\text {528.C.CKCE }}$ | (\$10,90.00 | k | 31\% |  | So. | cois | so.00 so.00 | Scoue | ¢ |  | cis | - |
| 5 | $141796.528-\mathrm{CKCG}$ |  | ${ }_{528-\mathrm{CkcG}}$ | S4,600.00 | k | 31\% | \$3,174.00 | s0.00 | S0.00 | S0.00 | s0.00 | 52989999900 | 50.00 | \$229,999900 | Powerldge R650 |
| 5 |  |  | ${ }_{\substack{\text { 528.CKCJ }}}^{528 . \mathrm{CkLL}}$ | Sti.50.00 | k | ${ }_{3}^{31 \%}$ | \$s2,10.500 | So.00 | So. | So. | so.00 s.00 | ¢ 5 S298999999000 | so.00 sooo |  | Poweredede R650 |
| 5 |  |  |  | (14,30.00 | k | 31\% |  | Stion | so.00 | cois | Scoot | S 5298999999000 | S000 | S 52989,9999000 | Peoverage Res |
| 5 | $147796.528 . \mathrm{CMCV}$ |  | ${ }_{\text {528.CMCV }}$ | ${ }_{\text {S17,360.00 }}$ | k | 31\% | \$11,978.40 | s0.00 | s0.00 | s0.00 | \$0.00 | S229,99900 | s0.00 | S299,999000 | Poweredage R650 |
| 5 | ${ }^{1479695828 . C M C W}$ |  | ${ }^{528 .-M C W}$ | \$12,980.00 | k | 31\% | S8,956.20 | ${ }_{50.00}$ | s0.00 | so.00 | 50.00 | 5298999900 | ${ }_{\text {s0.00 }}$ |  | Poweredde Res50 |
| 5 5 | ${ }_{1}^{147998685828.50 .0011}$ |  |  | ${ }_{\text {S2 }}^{\text {STS60.000 }}$ | k | 31\%\% | $\underset{\substack{\text { S15,221.40 } \\ \text { ss5.50 }}}{\text { S }}$ | so.00 | somo so.00 | $\xrightarrow{\text { so.00 }}$ s000 | so.00 |  | so.00 s000 | sis | Powerdage Re50 |
| 5 | $147966^{528-C a j J}$ | VMware $S$ SAN 7 A Alanced for Deskstop (100 MM Pack) with 5 SR Lic Licand Sub | ${ }_{528} 528.0$ ajJ | \$30,160.00 | k | 31\% | \$20.810.40 | s0.00 | s0.00 | S0.00 | s0.00 | 5229,999.00 | so.00 | \$229,999900 | Poweredge 6 650 |
| 5 | 147996.528-CaJk | VMware SSAN 7 Standard for Destho (10 V M Pack) with 5 YR Lic and S Sub | 528-cajk | \$1,620.00 | k | 31\% | S1,117.80 | \$0.00 | 50.00 | S0.00 | 50.00 | 5229,999,00 | s0.00 | \$229,999900 | Powercdege 6550 |
| 5 | 14796.528.COIL | VMmare s SAN 7 Standard for Desshop (100 VMP Pack) with 3 YR Lic and Sub | 522 -cas | \$12,740.00 | k | 31\% | s8,790.60 | s0.00 | s0.00 | s0.00 | \$0.00 | S229,99900 | s0.00 | S299,99900 | Powerfdge R650 |
| 5 |  |  |  | 523.74000 <br> $\$ 30.10000$ | k | ${ }_{31 \%}^{31 \%}$ |  | So.00 | Sois |  | So. |  | So.00 |  | Poweredede Re50 |
| 5 |  |  |  | ( 3588.100 .000000 | k | 31\% |  | Scood | (incois | (incois | Scos | cis | cois |  | Powerage R650 |
| 5 | 14796.528-CajP |  | ${ }_{528} 2$-cajp | ${ }_{\text {S } 1,280.00}$ | k | 31\% | ${ }_{\text {cke }}^{5883}$ | s0.00 | so.00 | so.00 | ssood | S 529999999000 | so.00 | S 529999999000 | Powercdee R650 |
| 5 | 14798-528-Caja |  | $528-\mathrm{cou}$ | \$3,830.00 | k | 31\% | \$2,64270 | s0.00 | s0.00 | s0.00 | s0.00 | S229,99900 | s0.00 | S299,99900 | Powerfdge R650 |
| 5 | ${ }^{14799655828 . C \mathrm{Cajk}}$ |  |  |  | k | ${ }^{31 \%}$ | ¢ | so.00 | so.0 Sooo |  | so.00 S000 |  | so.0 S000 | siseme99000 | Powerage Reso |
| 5 |  |  | ${ }_{\substack{\text { a }}}^{\substack{\text { S28-CajT }}}$ | ${ }_{\text {S2 }}$ | k | 31\% |  | S0.00 | so.00 | so. | ss.od | \$ 5298999999.00000 | so.00 s.00 | S 5293999999900000 | Poweredge Reso |
| 5 | 14796\% 528-caju | VMware SSAN 7 Advanced for Desstop (10 VM Pack) with 3 YR Lic and S Sub | 528-caju | \$2,370.00 | k | 31\% | \$1,635.30 | so.00 | \$0.00 | S0.00 | \$0.00 | \$229,999900 | \$0.00 | S229,999,00 | Poweredge R650 |
| 5 | ${ }_{1}^{147998685828 . c a j w}$ |  |  | \$99520.00 | ${ }_{k}^{k}$ | 31\%\% | ( 56.56 .58 .80 | So.00 | Sois |  | ( | comes 5 | So.00 |  | Powerefde Re50 |
| 5 |  |  |  | - ${ }_{\text {S }}^{53,010.0000}$ | ${ }_{k}^{k}$ | 31\% | - | S0000 | so.00 so.00 | so.00 s000 | S0000 | ¢ 5 S2989,999900000 | so.00 s000 |  | (eowerdage R650 |
| 5 | 14796.528-Cayr | VMware SSAN 7 Standard for Destho (100 W Pack) wit 5 YR Lic and Sub | 528.caur | \$16,180.00 | k | 31\% | \$11,6420 | s0.00 | 50.00 | s0.00 | \$0.00 | \$229,999.00 | \$0.00 | \$299,999.00 | Poweredge R650 |
| 5 | 147996.528-CaJz | VMmere SSAN 7 Adaraned tor Desstop (10 VM Pack w with 1 YR Lic and Sub | $528 . \mathrm{COJJ} 2$ | S1,770.00 | k | 31\% | S1,221.30 | s0.00 | s0.00 | s0.00 | \$0.00 | S229,999.00 | s0.00 | S229,99900 | Powerdge Re50 |
| 5 | ${ }^{\text {a }}$ |  |  |  | k | 31\% | ( | So.00 | So.00 <br> s.00 | so.00 <br> s.00 | Ss.00 | cis | Ss.00 | sis 5 S299999999000 |  |
| 5 |  |  | ${ }_{\substack{\text { a }}}^{\text {S22-C.CBP }}$ |  | k | 31\% | (en | Scood | so. | (en |  | ¢ | (so. | cis |  |
| 5 | ${ }^{148804.528 . C I C O U}$ |  |  | ${ }_{\text {cose }}^{\text {S837220.00 }}$ | k | 31\% | S57,559.800 | ${ }_{\text {s0.00 }}$ | so.00 | s0.00 | ${ }_{\text {s0.00 }}$ | S2999999000 | ${ }_{\text {s0.00 }}$ | ${ }_{\text {cosem }}^{52999999000}$ | Powerefede Mx>50C |
|  | ${ }_{\text {coser }}$ |  |  | S65, 56000 |  | ${ }^{31 \%}$ |  | so.00 | so.00 so.00 | so.00 so.00 | S000 |  | so.00 so.00 |  | M |
| 5 | ${ }^{148804.528-C 1 C D}$ |  | ${ }_{\text {528.CICD }}$ | S9,790.00 | k | 31\% | S6.755.10 | s0.00 | S0.00 | S0.00 | \$0.00 | S229,999000 | \$0.00 | S299,999.00 | Powerefoge Mx>55C |
| 5 | ${ }^{148804.528 .50 .012 ~}$ |  | ${ }^{528 . C \mathrm{Cl\mid z}}$ | S1990.00 | k | 31\% | ${ }^{5137.31}$ | \$0.00 | S0.00 | 50.00 | \$0.00 | \$229,99900 | s0.00 | S299,999,00 | PowerEdge Mx750C |
| 5 |  |  |  | \$18,770.00 | ${ }_{k}^{k}$ | 31\% |  | So.00 | so.00 <br> s.00 | $\xrightarrow[\substack{\text { so.00 } \\ \text { s.00 }}]{ }$ | so.00 sooo | sis | so.00 <br> sooo |  |  |
| 5 | ${ }^{148804.528-C \mathrm{CCG}}$ |  | ${ }_{5}^{522 .-\mathrm{Ckg}}$ | ${ }^{54} 54600000$ | k | 31\%\% | S3,174.00 | ${ }^{50.00}$ | so.00 | s0.00 | ${ }^{50.00}$ | S299,999000 | ${ }_{\text {s0.00 }}$ | S299,999000 | Poweridge Mx>550C |
| 5 5 | ${ }_{1}^{1488040452888 . \mathrm{CKCL}}$ |  | ${ }_{5}^{528 .-\mathrm{CkCL}}$ |  | ${ }_{k}^{k}$ | 31\%\% |  | so.00 s000 | so. | so.00 sooo | ¢ | S298,999.00 s29999900 | S000 |  |  |
| 5 | ${ }_{148804.528-C K C R}$ |  |  | S14,300.00 | k | 31\% | S9,967.00 | S0.00 | s5000 | s500 | S000 s.00 | 5229,9999000 | S0.00 | S229,999900 | Powercicee Mx $\times 50 \mathrm{C}$ |
| 5 | $14880.528 . \mathrm{CMCV}$ |  | ${ }^{528 . C M C V}$ | \$17,360.00 | k | 31\% | \$11,978.40 | S0.00 | S0.00 | 50.00 | \$0.00 | 5299899900 | \$0.00 | S229,99900 | Powerefide Mx>50C |
| 5 | ${ }_{1}^{148804045828 .-\mathrm{CMCN}}$ |  | ${ }_{\substack{\text { a }}}^{\text {528.CMCW }}$ | (\$21,980.00 | k | 31\% | S80.56.20 | So.00 | so.00 <br> s.00 | so.00 so.os | so.00 <br> 50.00 | S298,999,00 s29999900 | so.00 <br> sooo |  |  |
| 5 | 14804.528-CaJ | UMware SSAN 7 Slandard for Deskko (10 VM Pack) with Yr Lic and Sub | 528 -a, 1 | S950.00 | k | 31\% | S655.50 | s0.00 | S0.00 | 50.00 | 50.00 | 5298,999900 | s0.00 | \$229,999,00 | Powerefige Mx $\times 50 \mathrm{C}$ |
| 5 | 148004.528-CajJ | VMware vSAN 7 Adaraced for Desktop (100 M P Pack) with 5 SR Lic and Sub | 528.cajs | \$30,160.00 | k | 31\% | \$20.810.40 | s0.00 | 50.00 | \$0.00 | \$0.00 | \$229,999900 | s0.00 | \$229,999900 | Poweerdge Mx750C |
| 5 | ${ }^{148804.588 . C O U K}$ |  |  | \$ $\begin{gathered}\text { s1, } 1.620 .00 \\ \text { siz74000 }\end{gathered}$ | k | ${ }_{\text {cke }}^{31 \%}$ | S1,177.80 S879060 | so.00 | So.00 | So.00 | S0.00 S00 | come 5 S299999000 | so.00 | S 5 S298999900 | Poweridge Mx>50C |
| 5 |  |  |  | ${ }_{\text {S }}{ }_{\text {S22,740.00 }}^{\text {s12,7000 }}$ | k | 31\% |  | Scood | so. | so.00 sood | 隹 | ¢ |  | sis 5 S2999999990000 |  |
| 5 | 148804.528-Ca/N |  | $528 . c \mathrm{coun}$ | \$30,100.00 | k | 31\% | \$20,76900 | so.00 | s0.00 | S0.00 | \$0.00 | S229,99900 | s0.00 | S299,99900 | Powerefoge Mx>50C |
| 5 |  |  |  | (s38,2,2000000 | ${ }_{k}^{k}$ | 31\% |  | S0000 | so. | so.00 s00 | S000 s000 | ¢ 5 S2989,99990000 | sooo s000 |  |  |
| 5 | 148004.528-Caja | VMware SSAN 7 Enterpisis tor Desskop (10 VM Pack) with 5 YR Lic and Sub | 528-caja | \$3,830.00 | k | 31\% | \$2,64270 | s0.00 | s0.00 | \$0.00 | \$0.00 | \$229,999,00 | s0.00 | \$229,999900 | Poweefede Mx750C |
|  | $148804.528-C a J R$ | VMware SSAN 7 Adsanced for Desktop (100 M M Pack) with YR Lic and Sub | 522.CavR | \$17,750.00 | k | 31\% | \$12.247.50 | s0.00 | 50.00 | 50.00 | \$0.00 | \$229,999.00 | so.00 | S299,999,00 | Powelede Mx750C |
| 5 | ${ }^{148804545828-C O J J 5}$ | VMware van 7 Enerpisis for desklop (100 M M Pack wih Mr Lic and Sub |  | ( 52.51510 .00 | k | 31\%\% |  | So.00 |  |  | ( | sis 5 S29999999000 | So.00 | S 5 S29999999000 | Powerade Mx>50C |
| 5 | ${ }^{148804.528-c a s u}$ |  | ${ }_{5}$ | (\$2, |  | 31\% |  | S000 | ( | (en | Ss000 | ¢ 52989.99990000 | S000 | S 52989.99990000 |  |
| 5 | 148804.528-Casv | VMware SSAN 7 Standard for desktiop (100 VMP Pack) with TYR Lic and Sub |  | \$99520.00 | k | 31\% | S6.568.80 | S0.00 | S0.00 | S0.00 | \$0.00 | S229,999000 | \$0.00 | ${ }^{52999999900}$ | Powerefige Mx>50C |
| 5 5 | ${ }_{1}^{1488044.5288-C a / X}$ |  |  | ¢ ${ }_{\text {S }}^{53,010.000}$ | k | 31\% |  | so.00 | somo so.os | $\xrightarrow{\text { so.00 }}$ s000 | so.00 | S2989999.00 s29999900 | Ss000 | sis | Powerade |
| 5 | ${ }_{148804-228-C a y}$ |  | ${ }_{5} 52$-c.asy | S16,180.00 | k | 31\% | S 81,16420 | s0.00 | so.00 | so.00 | S000 | \$2299,999000 | S000 | S2989,999000 | Powercage Mx>50C |
| 5 | ${ }^{1488045828 . C O I Z}$ | VMware SSAN 7 Adaraced for Desktop (10 VM Pack winh 1 YR Lic and S Sub | ${ }_{5}^{528 . C O / 2}$ | S1,770.00 |  | 31\% | S1,221.30 | ${ }^{50.00}$ | ${ }_{50.00}$ | 50.00 | ${ }^{50.00}$ | 5229,999000 | ${ }^{50.00}$ | S299,999,00 | Powerefde M M 750 C |
| 5 |  |  |  |  | ${ }_{k}^{k}$ | 31\%\% | ¢ | So.00 | so.00 <br> s.00 | so.00 s.00 | so.00 <br> 50.00 | sis | so.00 sooo | cisis | Poweldee C6520 |
| 5 | $148809.523-1808$ | VMware SAN 7 Standard for ROBOB 25 VM pack, 3 YR Licensemanitenance | ${ }_{5} 528.81808$ | S22,760.00 |  | 31\% | \$52,534.40 | s0.00 | S0.00 | S0.00 | s0.00 | 5298,999,00 | s0.00 | \$229,999,00 | Powefictae C6520 |
| 5 | 14809-528-CIBU | VMware $\triangle$ SAN 7 Enererise for ROBO 25 VM pack, 5YR LLiensem Mainenance | $528 . \mathrm{CBUU}$ | S83,420.00 | k | 31\% | \$57,595.80 | so.00 | s0.00 | s0.00 | \$0.00 | \$229,999,00 | s0.00 | \$229,999,00 | Powerictae C6520 |
| 5 | 14809.528.CIBY |  | $\underset{\substack{\text { a }}}{\text { 528-CIIPY }}$ | S37, ${ }_{\text {S610.00 }}$ | k | 31\%\% | Sictione | s0.00 | S0.00 |  | S0.00 |  | so.00 |  | Poweffdee C6550 |
| 5 | ${ }_{1}^{148809095288.8 . C I C D}$ | VMware SAA 7 Eneprisise |  | ${ }_{\substack{\text { S65, } 59.790 .000}}^{\text {spo }}$ | ${ }_{k}^{k}$ | ${ }_{31 \%}^{31 \%}$ |  | S0000 | so.00 so.os | so.00 so.00 | Scoue | cis | sooo s000 |  |  |
| 5 | $148099528 . \mathrm{Cl12}$ | OpenManage ineeraion with Ms Windows Admin Center Premium License for Powercdae, Perpetual | ${ }_{528 . \mathrm{Cl12}}$ | S199.00 | k | 31\% | S137.31 | so.00 | S0.00 | S0.00 | \$0.00 | \$229,999,00 | \$0.00 | S229,999,00 | Poweridge C6520 |
| 5 5 |  |  |  |  | k | 31\%\% |  | so.00 s000 | somo so.00 | so.00 s.00 | S0.00 s000 | sis 5 s298999999000 | S000 |  | ${ }^{\text {Powerfage C6520 }}$ |
| 5 | 14809-528-CKCG |  | $528 .-\mathrm{CcG}$ | S4,600.00 | k | 31\% | \$3,17.00 | s0.00 | S0.00 | s0.00 | \$0.00 | \$229,999,00 | s0.00 | \$229,999900 | Poweridge C6520 |
| 5 | $148809.528 . \mathrm{CKCJ}$ |  | $522 . \mathrm{CkSJ}$ | \$3,050.00 |  | 31\% | \$2,104.50 | so.00 | s0.00 | 50.00 | 50.00 | \$229,999.00 | s0.00 | S229,999.00 | Powerdge C6520 |
| 5 | ${ }^{14880909528 .-\mathrm{CCL}}$ |  | ${ }_{\substack{\text { a }}}^{528 . \mathrm{CKCL}}$ | ( 56.260 .00 | k | ${ }_{31 \%}^{31 \%}$ |  | So.00 |  |  | So. | sis 5 S29999999000 | So. | Stise | Powerade C6550 |
| 5 | 148809 S23-CMCV |  | ${ }_{522-\mathrm{CMCV}}$ | \$17,360.00 | k | 31\% | S11,978.40 | so.00 | so.00 | s0.00 | s0.00 | S 52989.9990 .00 | s000 | \$2299.999000 | Poweftcge c c6520 |
| 5 | 148009.528 -MCMCN |  | ${ }^{528 .-C M C W}$ | \$12,980.00 | k | 31\% | S89.56.20 | s0.00 | so.00 | so.00 | s0.00 | S229,999000 | s0.00 | S299,999000 | Powefidge C6520 |
| 5 | ${ }_{1}^{148809995828 .- \text { CMCX }}$ |  |  | ${ }_{\text {s22,06000 }}^{\text {s59000 }}$ | k | 31\%\% | ${ }_{\substack{\text { S15,224.40 } \\ \text { ss5.50 }}}^{\text {S }}$ | ssoov | somo so.00 | so.00 so.od | s000 s.00 |  | So. | (529,999.00 | Powerade 6 C520 |
| 5 | ${ }^{1488909528-600 J J}$ |  | ${ }_{5}^{528-\text { caju }}$ | \$35,160.00 | k | 31\% | S20,80.40 | Scoio | so.00 | S000 | S800 | \$ 5289999990000 | S000 | S 52989.9999000 |  |
| 5 |  |  | ${ }_{\text {528.Cajk }}$ | ${ }^{51,620.00}$ | k | ${ }^{31 \%}$ | \$1,177.80 | ${ }_{50.00}$ | s0.00 | s0.00 | ${ }^{50.00}$ | 5298,999.00 | s0.00 | \$299,999.00 | Powetedae C6520 |
| 5 | ${ }_{1}^{1488090952888 . C O J J}$ |  |  | ( |  | ${ }_{31 \%}^{31 \%}$ |  | So.00 | (en so.00 | so.00 <br> s.00 | so.00 s.00 | sis 5 S2999999990000 | Ss.00 | cis |  |
| 5 |  | VMware SAN 7 Ennerpisise for Desskop (100 MM Pack) with 3R Lic and Sub |  | \$33,100.00 | k | 31\% | \$20,769.00 | s0.00 | s0.00 | 50.00 | 50.00 | \$229,999,00 | s0.00 | \$229,999900 | Powefridee C6520 |
| 5 | 8909.528.cajo |  | ${ }_{\text {528.cajo }}^{52}$ | S38,250.00 | k | 31\% | ${ }_{\text {S26,392,50 }}$ | so.0 | so.00 | so.00 | ${ }^{\text {s0.00 }}$ | S299999900 | so.00 | sise999000 | Powefldge C6520 |
|  |  |  |  |  | ${ }_{k}^{k}$ | 31\% |  | Scouo | so. | so.00 so.00 | Scoue | cis | cos |  |  |
| 5 | ${ }^{148809}$ 528-COINR |  |  | ${ }_{\substack{\text { S17,750.00 } \\ \$ 82500}}$ | k | 31\% | - | ${ }_{\text {s0.00 }}$ | so.00 | S0.00 | \$0.00 | S2999999000 | so.00 | sise999900 | ${ }^{\text {c6520 }}$ |
| 5 |  | VMware UANV 7 Enerprisis for Desktop (100 M M Pack wih Mr Lic and Sub |  | ( | k | 31\%\% | \$15.53.90 | S0.00 | so.00 | S0.00 | S0.00 | S2299999900 | 5.00 |  |  |
| 5 | ${ }^{14889}$ S22-caju |  | ${ }_{\substack{\text { a }}}^{\substack{\text { s2-c-caju }}}$ | \$ 52.2530 .00 | k | 31\% | Sti.535.30 | S0.00 | so.00 | so.00 | ss.os | \$8299.999000 | so. | 00 | C6520 |
|  | 14809-528-CaJV | vSAN 7 Standard for Desskop (100 UMP Pack) with YYR Lic and Sub |  | .522.00 | к | 31\% | S6.56.80 | \$0.00 | S0.00 | S0.00 | \$0.00 | 00 | 50.00 |  |  |
|  |  | (1) | couw | 3,000.00 |  | 31\% | S2,076.90 | s0.00 | 50.00 | s0.00 | 50.00 | \$288,999.00 | S0.00 | (29,998 |  |


|  | 为 |
| :---: | :---: |
| 碳 |  <br>  <br>  |
|  |  |
|  |  <br>  <br>  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  <br>  |
|  |  |
|  |  |
|  |  <br>  |
|  |  <br>  |
| 亳 |  |
| 垕 |  <br>  |
| 長 |  |


| Band | sku | descriprion | （ Model Sub | $\begin{gathered} \text { EMC L Lst } \\ \text { PRICE USD } \\ \hline \end{gathered}$ | category <br> cook | $\begin{array}{\|c\|} \hline \begin{array}{c} \text { NASPO VP } \\ \text { Discount } \\ \% \end{array} \\ \hline \end{array}$ | NVP Leve 1, <br> NET PRICE | PROSUPPORT <br> PLUS MNT LP | $\begin{array}{c\|} \text { Prosuppor } \\ \text { WMC PREM MNT } \\ \text { LP } \end{array}$ | PROSUPPORT ENH MNT LP | basic mnt Lp | PS WIMC PREM | wTr Ppog asic | renewal | THRD PARTY PROOUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | $31 \%$ $31 \%$ |  | so．0 so．oo | so．00 S0．00 | so．00 S0．00 | so．00 | so．00 S0．00 | so．00 S0．00 | so．00 <br> so．00 | $\xrightarrow{\text { FACTION }}$ FACTION |
|  |  | SEL Hele ennele Premier－fr－TMr |  |  | K |  | Sti．332 | So．00 | Sti．00 | S．0．00 |  | S． $\begin{aligned} & \text { s．00 } \\ & \text { s．00 }\end{aligned}$ | s．0．00 |  |  |
| 5 | ${ }_{151-1 . C C-F S-B}$ | SEL File |  | ¢ | k | 31\％ | Stiti．17 | Stion | s．0．00 s．00 | Ss．00 | Steon | S5000 | s．0．00 s．00 | Sois | （eaction |
| 5 |  | SEL 1TE SED Premier－RTT－1Yt |  |  | k | 31\％ | \＄1，607．31 | so．00 | s．00 s0．00 | s．0．0 so．00 | so．00 sooo | s．00 s．00 | s．00 so．00 | so．00 | ${ }_{\text {FACTION }}^{\text {FACtion }}$ |
| 5 |  | SEL SED Bunde Premerer－f－TYT |  | （ | к | 31\％ |  |  | cois | sso．00 | cos so．00 | （ 5 s0．00 |  |  | ${ }_{\text {chen }}^{\substack{\text { faction } \\ \text { FACTION }}}$ |
| 5 | 15．1－CC．Pso．${ }^{\text {a }}$ | SEL Scaleout sunde Premier－FRT－1Yt |  | S3，108．31 | k | 31\％ | S2，14．73 | s0．00 | s5000 | s5000 | s0．00 | s0．00 | s0．00 | s0．00 | faction |
| 5 |  | SEL 1 TB SED Stindard．fRT－TYY |  | \＄2，018．18 | K | 31\％ | \＄1，392．54 | S0．00 | ${ }^{50.00}$ | ${ }_{50.00}$ | 50．00 | ${ }_{5}^{50.00}$ | ${ }_{50.00}$ | \＄0．00 | ${ }_{\text {faction }}$ |
| 5 5 |  | SEL SED Undid Standard－RT－1－YT |  | Sti．909．09 | k | 31\％\％ |  | Scouo | s．00 50.00 | so．00 so．00 | so．00 s0．00 | s．0．0 so．00 | so．00 so．00 | somo | ${ }_{\substack{\text { faction } \\ \text { FACTION }}}$ |
| 5 |  | SEL saleout undile slandard－RT－1Yr |  | S1，645．59 | k | 31\％ | 边 | So． | S5000 | S．000 | S000 | S000 | s．000 | Stion | faction |
| 5 |  |  |  | S40，090．91 | k | 31\％ |  | so．00 | s．00 s0．00 | s．0．0 s0．00 | so．00 so．oo | s0．00 so．00 | s0．00 so．00 | so．00 so．oo | ${ }_{\text {faction }}^{\text {FACtion }}$ |
| 5 | 15．1．1．－M．M． |  |  | ${ }_{\text {S5 }}^{5}$ | k | 31\％ | cis | so．00 | S000 | S0．00 | Scoo | s50．00 | S0．00 | so．00 | ${ }_{\text {Paction }}$ |
| 5 | 15.1 ICYREC．CS | SEL Copeeriecouv Cobeisenseesxiliostiv－RT |  | S143，127．02 | k | 31\％ | 599，757．64 | S0．00 | s0．00 | S0．00 | s0．00 | 80．00 | 5．00 | 500 |  |
|  | $15.1 . \mathrm{CYREG}$－Ms | SEL C．beerrecou－ManagementESXH Host－Y－FRT |  | \＄99，961．73 | k | 31\％ | ¢66，973．59 | 50．00 | S0．00 | 50.00 | 50．00 | S0．00 | 50．00 | s000 |  |
| 5 | $15.1 . \mathrm{CYRES}$－Cs |  |  | \＄111，988．64 | k | 31\％ | ş7， 272.16 | S0．00 | S0．00 | S0．00 | s0．00 | \＄0．00 | S0．00 | 50．00 | FACtion |
| 5 |  |  |  | S33．000．00 | ${ }_{\text {k }}^{\substack{\text { k }}}$ | 31\％ | ¢ | so．00 | Stion | so．00 s0．00 | So． |  | S0．00 | （so．00 | $\xrightarrow{\text { FACCITON }}$ FACTION |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％ | \＄22．877．55 | so．00 sooo | sso．00 | s0．00 50.00 | Scoue | s0．00 50.00 | so．00 so．00 | Sose |  |
| 5 | － 15.10 .10 .9 .94 B | SEL Ded do dato bunle－FRT－－Mr |  | S4，0457 | k | 31\％\％ | （ | so．0 sooo | Stion | so．00 So．00 | so．00 sooo | so．00 so．00 | so．00 so．00 | so．00 sooo | $\xrightarrow{\text { FACCTION }}$ FACTION |
| 5 | － |  |  |  | ${ }_{\text {k }}$ | 31\％\％ |  | soou s000 | s．00 so．00 | so．00 so．00 | Soso | s．0．0 50.00 | so．00 so．00 | cos so．00 | ${ }_{\text {faction }}^{\text {faction }}$ FAction |
| 5 | $\xrightarrow{151010.00 .99 .8}$ | Sticle |  | 隹 | k |  |  | So． | Stion | Stion | （tacou | （ 5 s．000 | （ention |  | （eaction |
| 5 |  |  |  |  | k | 31\％ | （ | so．00 so．oo | s．0．0 s0．00 | s．0．0 s0．00 | s0．00 s．00 | s0．00 so．00 | s0．00 so．00 | so．00 so．oo | ${ }_{\text {faction }}^{\text {FACtion }}$ |
| 5 | （1） | SEL Unity Prase 1000 Mmotre－－RT－YR |  |  | к | 31\％ | Stige， 30.42 | Scoot | so．00 50 | S0．00 | Ss．00 | \＄50．00 | 50.00 5000 | so． | ${ }_{\text {FACtion }}$ |
| 5 | 15－1－DRAASSVC | SEL Unity Pras 100WM25TP－－Rr－－YR |  | \＄106．960．23 | k | 31\％ | ${ }^{573.802 .56}$ | s0．00 | s000 | s000 | ${ }^{\text {so．00 }}$ | S000 | 50．00 | ${ }^{\text {s0．00 }}$ | faction |
| 5 | （15．1．DRAS．VMM | SEL Adilv WMRas．FRT－－IVr．in |  | （i1．367．59 | k | 31\％ | （ | So．00 | so．00 so．00 | s0．00 s0．00 | so．00 s．oo | so．00 so．00 | so．00 so．00 | so．00 so．oo | ${ }_{\text {faction }}^{\text {FACTION }}$ |
| 5 |  |  |  | ${ }_{5308.37}$ | к | 31\％ | ${ }_{\text {S212，78 }}^{521278}$ | ssoo | S0．00 50 | 50.00 5000 | 年 | s．0．0 50.00 | so．00 so．00 | so． | （eaction |
| 5 |  | SELF Faction Bloc－－ Y －－－RT |  | S37．878．78 | k | 31\％ | S26，136．36 | ${ }^{\text {so．00 }}$ | s000 | s0．00 | 50．00 | S000 | s0．00 | so．00 | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 |  |  |  | （ 53.8181 .18 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | so．00 sooo | s0．00 so．00 | s0．00 so．00 | Sco． | so． 50.00 | so．00 | so．00 | ${ }_{\text {faction }}^{\text {FACtion }}$ |
| 5 | 155．11．－DP． P FACTB | SEL 1 TB siolion Repicicaton－FRT－－Yr |  | S22，045，45 | k | 31\％ | S1，411．36 | s0．00 | s0．00 | s0．00 | S000 | \＄5000 | 50．00 | S0．00 | FACtion |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | so．00 s．oo | ${ }_{\substack{\text { s．0．} \\ \text { so．00 }}}$ | ${ }_{\substack{\text { so．00 } \\ \text { s0．00 }}}$ | so．00 | so． | so．00 so．00 | so．00 so．00 | ${ }_{\text {faction }}^{\text {FACtion }}$ |
| 5 |  | SEL |  | （sitili， | k |  | （in | So． | Stion | s．0．00 s．00 | Stiol | S．0．00 |  | Soso | $\underset{\substack{\text { faction } \\ \text { faction }}}{ }$ |
| 5 |  |  |  |  | K | 31\％ |  | socou | ${ }_{\substack{\text { s．0．0 } \\ \text { s0．00 }}}$ | ${ }_{\substack{\text { so．00 } \\ \text { s0．00 }}}$ | somo | ${ }_{\substack{\text { s．0．0 } \\ 50.00}}$ | ${ }_{\text {sonem }}^{\text {so．00 }}$ | somo so．00 | $\underset{\text { FACTION }}{\text { FACTION }}$ |
| 5 | 15．－1／MCN－806 | SEL Locbos mulicioud nework FRT－1Y |  | \＄479，23933 | k | 31\％ | \＄330，712．74 | s0．00 | S0．00 | S0．00 | S000 | 50.00 5 | S0．00 50 | so．00 | FACtion |
| 5 | ${ }^{\text {15－1．OES．MMT－1P8 }}$ | SEL TTP Oibect Mulit Region 1 PB FRT IV |  | ${ }_{5}^{5616.64}$ | k | ${ }^{31 \%}$ | ${ }_{\text {ckis }}^{542548}$ | ${ }_{\text {so．00 }}$ | so．00 | so．00 | \＄0．00 | ${ }^{5000}$ | s0．00 | s0．00 | faction |
| 5 |  |  |  | ${ }_{\substack{\text { S694．09 } \\ 530.45}}$ | ${ }_{\text {k }}^{\text {k }}$ | 31\％ | （ | so．00 s．oo | $\xrightarrow{\text { so．00 }}$ s0．00 | so．00 so．00 | so．00 | so．${ }_{\text {so．00 }}$ | so．00 so．00 | So．00 | ${ }_{\text {faction }}^{\text {FACtion }}$ |
| 5 5 |  | Still |  |  | k $k$ | 隹31\％\％ | （ | So． | Stion | Stion | Soso | S．0．00 | （ 5 s．00 | Stion | ${ }_{\text {caction }}^{\text {faction }}$ |
| 5 5 |  |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | 退31\％ |  | So．00 | so．00 so．00 | s0．00 so．00 | s0．00 s．00 | s0．00 so．00 | so．00 so．00 | so．00 so．00 | ${ }_{\text {faction }}^{\text {FACtion }}$ |
| 5 | 15．1－PM－DRAASTB |  |  | \＄14，727．27 | k | 31\％ | S10，161．82 | s0．00 | s0．00 | s0．00 | 50．00 | s0．00 | s0．00 | s0．00 | faction |
| 5 5 |  |  |  | $\underset{\substack{\text { S327，32．2．95 } \\ \text { S4，} 40.55}}{\text { a }}$ | k | 31\％ |  | so．00 | so．00 | s0．00 so．00 | Sco． |  | so．00 S0．00 | （so．00 | $\xrightarrow{\text { FACCITON }}$ FACTION |
| 5 5 5 |  |  |  |  | k $k$ $k$ |  |  |  |  |  |  | （in $\begin{aligned} & \text { s．0．00 } \\ & \text { so．00 }\end{aligned}$ | （ 5 s．000 | （somo |  |
| 5 |  |  |  |  | ${ }_{\text {k }}$ | 31\％ |  | So． | sso．00 | s．0．0 50.00 | Scoue | sso．00 | so．${ }_{\text {so．00 }}^{50}$ | So． | $\underset{\substack{\text { FACction } \\ \text { FACTION }}}{ }$ |
| 5 |  |  |  |  | k | 31\％\％ | S5i．0．091 | soon | sooo soon | sooo Soiod | soovo | sooo Soiou | so．0 soion | sooo sooo | ${ }_{\text {faction }}^{\text {FACTION }}$ |
| 5 5 |  |  |  |  | k |  |  | Sosoue | Scoio | Stion | Stion | Stion | Stion | Scoue | （eaction |
| 5 |  |  |  | S1．367．59 S68900 | k | 31\％ | S ${ }_{\text {S475．4．}}^{594}$ | So． | so．00 | S0．00 | so．00 sood | So．00 s29899900 |  | （29890900 | FACTION |
| 5 |  |  |  | S689900 | к | 31\％ | ${ }_{\text {S475．41 }}$ | S0．00 | Sc．00 | S0．00 | Ss．00 | S209，99000 | so．00 | S2089，999000 | Stexsoox |
| 5 | ${ }_{\text {I }}^{\text {15．3．CC．ASED }}$ | SEL TTT SED Archiverite－3rt |  | S1，665． | k | 31\％ | \＄1．012． | S0．00 | s0．00 | S0．00 | so．00 | ${ }_{\text {so．00 }}$ | S0．00 | s0．00 | ${ }_{\text {Feaction }}^{\text {EACTION }}$ |
| 5 |  | SEL |  |  | k $k$ | 31\％ |  | So．00 | Soiol | S． | （ | （ 5 s．00 |  | Soiol | （eaction |
| 5 | ${ }_{\text {l }}^{\text {15．3．CCCC．ASMSED }}$ |  |  |  | ${ }_{\text {k }}^{\substack{\text { k }}}$ | 31\％ | S． | so．00 sooo | so．00 so．00 | s0．00 so．00 | so．00 | s0．00 so．00 | so．00 so．00 | somo so．00 | ${ }_{\text {faction }}^{\text {FACtion }}$ |
| 5 5 |  |  |  | 俍 | k k |  |  |  | （ens $\begin{aligned} & \text { so．00 } \\ & \text { s．00 }\end{aligned}$ | siou so．00 50.00 |  | （ens $\begin{aligned} & \text { s．0．00 } \\ & \text { so．00 }\end{aligned}$ | siou so．00 s．00 | （siols | （eaction $\begin{aligned} & \text { faction } \\ & \text { FACtion }\end{aligned}$ |
| 5 | ${ }_{\text {l }}^{\text {l }}$ | SEL scaleout undil Archiverri．3Y\％ |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | So． | s．${ }_{\text {s．0．00 }}$ | s0．00 50.00 |  | s．${ }_{\text {s．0．00 }}$ | 50.0 50.00 | So． | $\underset{\substack{\text { faction } \\ \text { FACTON }}}{ }$ |
| 5 |  | SEL Scale Out Endide Actav（ Small）．fRT $3 Y$ |  |  | k | 31\％ | Stile． | So．00 | so．00 so．00 | so．00 s0．00 | so．00 sooo | sooo Sooo | so．00 soon | sooo sood | ${ }_{\text {Fenction }}^{\text {FACTION }}$ |
| 5 5 |  | Sters |  |  | k $k$ |  | （in | Soso | Stion | Stion | Stion |  | Stion | Stiol | （eaction |
| 5 |  |  |  | S9，560．36 | ${ }_{\text {k }}^{\text {k }}$ | 31\％\％ | S6．5．53．89 | so．00 s．00 | ${ }_{\text {sol }}^{\text {s0．00 }}$ | s0．00 s0．00 | S000 | s0．00 50.00 | so．00 so．00 | somo | ${ }_{\text {FACTION }}^{\text {FACTION }}$ |
| 5 | － 15.5 .5 CCCBS S | SEL TrBeliock standard．feri－3Y\％ |  | ¢ | ${ }^{k}$ | 31\％ |  | S0．00 | s．000 seo | s．000 S000 | S000 | S000 | s．00 s．00 | Soiol | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 |  | SEL Blick Bunde Standard－RT－3Y／ |  | Sti．a47．05 | k $k$ | 31\％ |  | s．000 | S．0．00 | （encois | So． | S． | S0．00 | Scoue |  |
| 5 5 |  | SEL Llock Uunde Tubo－fr－3YT |  |  | k | 31\％ |  | so．00 sooo | so．00 so．00 | so．00 s0．00 | so．00 s．00 | so．00 so．00 | so．00 so．00 | so．00 so．00 | ${ }_{\text {Fenction }}^{\text {FACtion }}$ |
| 5 5 |  | Stiole |  | 何 | k k |  |  | Stion | Stion | Stiol | Stiol | Scoiol | （incois | Stiol |  |
| 5 |  |  |  | （ ${ }_{\substack{\text { S15，860．80 } \\ \text { S2，} 24.83}}$ | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | So． $\begin{gathered}\text { so．00 } \\ \text { sooo }\end{gathered}$ | so．0 so．00 | so．${ }_{\text {sood }}$ |  | s0．0 50.00 | so．00 so．00 | so．00 so．00 |  |
| 5 |  | SELTP Scale out Elile（Smal）－FrT 3 SY |  | S29．988．75 | ${ }_{\text {k }}^{\text {k }}$ | 31\％ | ¢ | so．00 | so．00 So．00 | so．00 s0．00 | so．00 sooo | so．00 so．00 | so．00 So．00 | so．00 sooo | ${ }_{\text {Fenction }}^{\text {FACTION }}$ |
| 5 5 |  |  |  |  | k |  | ¢ | cose | cois | （ 5 s．000 | （tacou | 寺s．000 | s．0．00 5 5 | cois | faction FACTION ation |
| 5 5 |  |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | so．00 s．oo | $\xrightarrow[\substack{\text { so．00 } \\ \text { so．oo }}]{ }$ | so．00 | so．00 | ${ }_{\substack{\text { s．0．0 } \\ \text { so．00 }}}$ | ${ }_{\substack{\text { so．00 } \\ \text { so．00 }}}$ | somo so．00 | ${ }_{\text {caction }}^{\text {FACtion }}$ |
| 5 |  |  |  |  | ${ }_{\text {k }}$ | 31\％\％ |  | so．00 | so．00 | s．00 S000 | so．0 | S．000 | So． | soom | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 |  |  |  |  | K | 31\％ | ¢ | So． | sso．00 | 边 50.000 | cos | （ 5 s．000 | 5000 50.00 | cos | ${ }_{\text {chen }}^{\substack{\text { faction } \\ \text { FACTION }}}$ |
| 5 |  | SEL 1TE SED Premier－FRT－3Yt |  | Sti．940．00 | ${ }_{\text {k }}^{\text {k }}$ | 31\％ | Stion， | So．00 | so．00 | so．00 | Ss．00 | so． 50.00 | so．00 | So．00 | ${ }_{\text {faction }}^{\text {FACtion }}$ |
| 5 5 5 |  |  |  |  | k $k$ $k$ |  |  | Sose |  | Stion $\begin{aligned} & \text { s．0．00 } \\ & \text { s．00 }\end{aligned}$ | Stion | 发s．000 |  | （incois | （taction |
| 5 5 |  | SEL Scaleout bunde Premerer－fr－3Yt |  | （57，2954．800 | k | 31\％ |  | cos | so．os | s．00 s0．00 |  | s．00 50.00 | ss．000 | cos | ${ }_{\substack{\text { faction } \\ \text { FACTON }}}$ |
| 5 |  |  |  | （ 55.1 .146 .368 | k | 31\％ | Sis．50．99 | sooo sooo | so．00 so．00 | s．0．0 so．00 |  | 5000 50.00 | so．00 so．00 | sooo sooo | $\xrightarrow[\substack{\text { FACCTION } \\ \text { FACTION }}]{ }$ |
| 5 |  |  |  | Stichers | K $k$ | 年31\％\％ | （ | So． | s．o． | Stion | Stiol | （ 5 s．00 | s． | Soiol |  |
| 5 |  |  |  | \＄ $\begin{array}{r}\text { S4，} 1969.25 \\ \text { S2，27273 }\end{array}$ | ${ }_{\text {k }}^{\text {k }}$ | 31\％ | Ste． | so．00 | so．00 | s．0．0 s0．00 | so．00 | s0．00 so．00 | s0．00 so．00 | somo | $\underset{\substack{\text { faction } \\ \text { FACtion }}}{ }$ |
| 5 | － |  |  |  | ${ }_{\text {k }}$ | 31\％ |  | so． | Stion | Stion | Soso | Stion | Stion | Soiol | ${ }_{\text {caction }}^{\text {faction }}$ |
| 5 |  |  |  | （ | k | 31\％ | Sise | S000 | so．00 | S0．00 | So． | \＄50．00 | so．00 | S0．00 | $\underset{\text { FAction }}{\text { faction }}$ |


| band | sku |  | DEsCRIPTTION |  | $\begin{aligned} & \text { CATEGORY } \\ & \text { COOE } \end{aligned}$ | $\left\|\begin{array}{c} \text { Naspo vp } \\ \text { Discount } \\ \% \end{array}\right\|$ |  | PROSUPPORT PLUS MNT LP |  | PROSUPPORT ENH MNT LP | basic mnt LP | $\begin{array}{\|c\|} \hline \text { WTY UPG ENH TO } \\ \text { PS WIMC PREM } \\ \text { LP } \end{array}$ | WTr UPG Basic <br> TOPS ENH LIP | renewal | THIRD PARTY PRODUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 | $\underbrace{}_{\substack{15.3 \text { CYRESSSS } \\ 15.3 \text { CYRES }}}$ |  |  |  | к | $\xrightarrow{31 \%}$ |  |  | $\xrightarrow[\substack{\text { so．00 } \\ \text { sooo }}]{ }$ |  | $\xrightarrow{50.00}$ so．00 |  | $cso00 so00$ | so．00 | FACTIO |
| 5 | 15．3．0．－69．8 | SEL Ped Do choo |  | \＄${ }^{\text {S10，672，} 16}$ | k | 31\％ | 57，36379 | s0．00 | so．00 | so．00 | s0．00 | 50．00 | so．00 | so．00 |  |
| 5 | ${ }^{15-3.00 .69 .9 P R M}$ | SEL Promo D geo Bunde Standard－RTT $3 Y$ |  | ${ }^{\text {S148，580．36 }}$ | K | 31\％ | S102．520．45 | ${ }_{50.00}$ | so．00 | s0．00 | 80．00 | 50．00 | 50．00 | 50．00 |  |
| 5 5 |  |  |  |  | k | 31\％\％ | Stis． | So．00 | socou | so．00 so．od | so．00 s0．00 | somo | somo | somo | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 | 15.3 .00 .94 .5 |  |  | ${ }_{\text {se，}}$ | k | 31\％ | ¢5， | So． |  | so．00 so．00 | Scos |  | so．0 so．00 | so．00 50.00 |  |
| 5 | ${ }^{15 \cdot 3.50 .9 .99 .89}$ | SEL Ded Do 9900 Bunde－FRT－3rT |  | s8，181．82 | k | 31\％ | S5．645．46 | s0．00 | s0．00 | 50．00 | s0．00 | S0．00 | s0．00 | ${ }_{50.00}$ | Stion |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％ | S4，909．43 <br> $57,118.21$ | so．00 | Ss．00 | so．00 so．oo | so．00 so．00 | so． | Ss000 | So． | ${ }_{\text {faction }}^{\text {FACtion }}$ |
| 5 | ${ }_{15} 15.3 . \mathrm{DD}$－mT－S | SEL 1 TTB Data Dommin Base－－RT－3r |  | s8，893，64 | k | 31\％ | S6．136．61 | so．00 | s0．00 | S0．00 | \＄0．00 | so．00 | \＄0．00 | \＄0．00 | faction |
| 5 |  | SEL Unity ORas |  |  | ${ }_{\text {k }}^{k}$ | 31\％\％ | ¢ | so．00 | So．00 | Sos． | So．00 | so．00 | So．00 | S0．00 | ${ }_{\text {FACIION }}^{\text {FACTION }}$ |
| 5 |  | SEL Unity Pras ioumerse－rrt－3r |  | S250，142．05 | ${ }_{\text {k }}$ | 31\％ | ST172．598．01 | so．00 sooo | （en | so．00 sooo | （ | sooo sooo |  | so．00 sooo | FACCTIoN FAction |
| 5 | 15.3 .3 ECS R－EP | SEL Addil 400 TB ECscoltsitescaling fri $3 Y$ |  | \＄925．10 | k | 31\％ | ${ }_{5683,32}$ | S0．00 | s0．00 | 50．00 | \＄0．00 | ${ }_{50.00}$ | 50．00 | ${ }_{50.00}$ | ction |
| 5 |  |  |  | 5925.10 | k | 31\％ | ${ }_{5688.32}$ | \＄0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | s0．00 | faction |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ |  | s．00 s000 | sso．00 | so．00 sooo | so．00 s．00 |  | so．00 sooo | so．00 sooo | $\xrightarrow{\text { FACCITON }}$ FACTION |
| 5 | 15．3．－MCN－1006 | SEL 100 bbps Muliciclud Nework RRT－3Y／ |  | S1，437，881．49 | k | 31\％ | 5992，138．23 | Ss00 | S0．00 | so．00 | Scoue | so．00 sooo | ¢ | so．00 so．00 | ${ }_{\text {cher }}^{\substack{\text { faction } \\ \text { FAction }}}$ |
| 5 |  | SEl |  |  | ${ }_{\text {k }}$ | ciom | （ | Soiol | So． | Stiol | （ | （incoue |  | Stiol | （eaction |
| 5 | ${ }_{\text {l }}^{\text {L }}$ |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | $31 \%$ $31 \%$ | \＄ | so．00 soon | so．00 so．oo | so．00 s．00 | s0．00 s．00 | so． | so．00 s．00 | S000 | ${ }_{\text {faction }}^{\text {FACTION }}$ |
| 5 | 15．3－MCN－406 |  |  | s725，761．97 | k | 31\％ |  | so．00 | so．00 | \＄5000 | S0．00 | 50．00 | S0．00 | s0．00 | FACtion |
| 5 |  | SEE OOGbs Muliclioud Nework Frrors |  |  | ${ }_{\text {k }}^{k}$ | 31\％ |  | So．00 | so．00 | （en so．00 | so．00 s．00 | somo so．00 | So．00 |  | ${ }_{\text {chen }}^{\text {faction }}$ FACTION |
| 5 | ${ }_{\text {15，308J－MLT－TB }}$ | SEL TTS Ojjeet Mutit Region＜1PB RRT $3 Y$ |  | S2， | к | 31\％ | S， | So． | （incoue |  |  | cose |  |  | $\underset{\substack{\text { faction } \\ \text { FACTION }}}{ }$ |
| 5 |  |  |  | Sta2．56 | ${ }_{\text {k }}$ | 31\％\％ |  | soion | so．00 | soiol |  | S000 | Soiol | S000 | faction |
| 5 | ${ }^{\text {cosem }}$ |  |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\％ | S581，368．35 | S0．00 s00． | sso．00 | S0．00 s00． | S0．00 s00． | Ss0．00 | so．00 s．ood | S0000 | ${ }_{\text {faction }}^{\text {FACtion }}$ |
| 5 | 15．－3－P－P－R．TB |  |  | ${ }_{59} 5938.73$ | k | 31\％ | ${ }_{\text {S6，423，02 }}$ | \＄0．00 | s0．00 | \＄0．00 | \＄0．00 | 50．00 | \＄0．00 | \＄0．00 | faction |
| 5 | 15．3．U－DR－TB |  |  | ¢3，32668 | k | 31\％\％ | \＄2，306．44 | S0．00 | so．0 | so．0 S00 | so．0 | so．00 | so．00 | so．0 | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | Sil6，591．27 | S0．00 | Ss．00 | $\xrightarrow{\text { so．00 }}$ | S0．00 sooo | So．${ }_{\text {so．00 }}^{\text {so．00 }}$ | So．00 | So． | ${ }_{\text {faction }}^{\text {FACtion }}$ |
| 5 | $15.5 . \mathrm{CCO}$－ASED |  |  | ${ }_{\text {S2，} 2198.86}$ | к | 31\％ | si， 517,21 | s0．00 | so．00 | s0．00 | s5000 | 50．00 | so．00 | so．00 | FAction |
| 5 | 15．5．CCC．ASED．B |  |  | S2，93．18 | ${ }_{k}^{k}$ | 31\％\％ |  | S0．00 | so．00 s00 | so．00 S000 | S0．00 S00 | so．0 S000 | S0．00 | S0．00 | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 |  | Sels |  | S4，021．0．02 | ${ }_{k}^{k}$ | 31\％ |  | s0．00 s．00 | so．00 s．00 | （incois | s000 sooo | sso．00 | So．00 s．00 | somo | $\underset{\text { faction }}{\text { FAction }}$ |
| 5 | 15．5．cC－Aso | SEL T TB Ecaleout Acrchive－RT－SYr |  | \＄1，24540 | k | 31\％ | \＄1，273．33 | s0．00 | so．00 | s0．00 | s0．00 | S0．00 | s0．00 | \＄0．00 | faction |
| 5 | ${ }_{\text {15 }}^{\text {15．5．cCa－Asso }}$ | SEL Scaleout endile Archive－rT－STr |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ |  | so．00 sooo | Ss．00 | so．00 s．00 | s．00 sooo | Scoue | so．00 sooo | Ss000 | ${ }_{\text {faction }}^{\text {FACtion }}$ |
| 5 5 |  | （e） |  | 俍 | 㐌 |  |  |  | Sois soou |  |  | （incoue |  | （somo | ${ }_{\substack{\text { faction } \\ \text { FACtion }}}$ |
|  |  | SEL Block uunde elle－FTT－5Yr |  | ${ }_{\text {S52，} 27.30}$ | k | 31\％ |  | so．00 | ss000 | S0．00 | S5000 | S500 | S000 | Scood | FAction |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％ | S9，890．13 | So．00 | Ss．00 | so．00 s．00 | Ss．00 | Ss0．00 | Ss0．00 | Sco． | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 | 15．5CC．Bs |  |  |  | k | 31\％ |  | S0．00 | S000 | So． | S000 | Soiol | Soiol | Soiol | faction |
| 5 |  | SEL Block Eunde Standard－RT－SYT |  | S88，70．62 | ${ }_{k}^{k}$ | 31\％ | S5．637．73 | S0．00 s00． | S0．00 | so．00 sooo | S000 s000 | S000 s000 | S000 s000 | so．00 s000 | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 |  | SEL Elick Bunde Tiubo－fRT－5Y |  | \＄992，785．60 | k | 31\％ | \＄64，022．06 | so．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | \＄0．00 | faction |
| 5 |  | SEL TPBEE Elilefr－fryr |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ |  | s．0．00 s00． | so．00 | so．00 s00． | s．00 s000 | S0．00 | so．00 | so．00 | $\xrightarrow{\text { FACCION }}$ FACtion |
| 5 5 5 | （e） | Sticle |  |  | k $k$ $k$ |  | （ |  |  |  | Soiol | － | Soiol | Scoue | （taction |
| 5 |  |  |  |  | ${ }_{\text {k }}$ | 31\％ |  | so．00 s00． | so．00 s00． | $\xrightarrow{\text { so．00 }}$ s000 | S0．00 s00． | so．00 s．00 | so．00 s00． | s000 s00． | ${ }_{\text {faction }}^{\text {FACtion }}$ |
| 5 5 |  | Sters |  |  | ¢ ${ }_{\text {k }}$ |  |  | soloo so．00 | soiou sooo |  | solo s．00 | solo s．00 | solo sooo So． | （somo | $\underset{\substack{\text { faccion } \\ \text { FACtion }}}{ }$ |
| 5 |  | SEL Tib ilie Elie－fri－sY |  |  | ${ }_{\text {k }}^{k}$ | 31\％\％ |  | s0．00 s．00 | s0．00 s．00 | So． | S0．00 s．00 | Soiou | S000 | So． |  |
| 5 |  | SEL TTE File Premie．－FTT．－5T |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | S9，890．13 | so．00 | ss．00 | so．00 so．oo | Ss．00 | Sco． | Ss．00 | Sco．00 | ${ }_{\text {faction }}^{\text {FACtion }}$ |
| 5 | ${ }_{\text {coser }}$ |  |  |  | k | 31\％ |  | S0．00 s．00 | S0．00 s．00 | cois | S000 s．00 | －50.00 <br> 50.00 | So． | Ss．00 | ${ }_{\text {FACTION }}$ |
| 5 5 | （15．5CC．F．EB |  |  |  | k k | 31\％\％ | （5s．6．9．98 | so．00 so．00 | s．00 s．00 | so．00 s．00 | s．0．0 s．00 | － $\begin{gathered}50.00 \\ \text { S0．00 }\end{gathered}$ | so．00 sooo | so．00 sooo | $\underset{\substack{\text { FACCION } \\ \text { FACtion }}}{ }$ |
| 5 |  |  |  | （ | ${ }_{\text {k }}$ | 31\％ |  | Stion | ¢ |  | Ss000 | Ss000 | cois | Scoos | ${ }_{\text {chen }}^{\substack{\text { FAction } \\ \text { FAction }}}$ |
| 5 | $15.5 . \mathrm{CCP}$ PS ${ }^{\text {a }}$ | SEL TE Scale |  | s7，258．62 | k | 31\％ | ${ }_{55}^{5} 5008.45$ | S0．00 | so．00 | \＄0．00 | \＄0．00 | \＄0．00 | s0．00 | \＄0．00 | faction |
| 5 |  |  |  | ${ }_{\substack{\text { S1／，899．30 } \\ \text { s7，71999 }}}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | $31 \%$ $31 \%$ |  | so．00 so． | so．00 so． | so．00 s．00 | S0．00 sooo | S000 | so．00 s．00 | S000 | ${ }_{\text {faction }}^{\text {FACtion }}$ |
| 5 5 |  | Sters |  |  | ¢ | 31\％\％ |  |  |  |  |  |  | Stiol | Sosoo | （eaction |
| 5 |  |  |  |  | ${ }_{k}^{k}$ | 31\％ | （ 54.4 .767 .38 | s000 sooo | so．00 sooo | so．00 sooo | s000 sooo | －50.0 <br> 50.00 | S000 | So． | ${ }_{\text {faction }}^{\text {faccion }}$ faction |
| 5 | $15.5 . \mathrm{CYREC.CS}$ |  |  | ${ }^{\text {S547，460．88 }}$ | k | 31\％ | S377，788．01 | so．00 | so．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | s000 | faction |
| 5 |  | SEL Coberrecor－ManaementexXHost5Y－FRT |  | （\＄417，672．02 | ${ }_{k}^{k}$ | ${ }_{31 \%}^{31 \%}$ | ¢ 5 S88，1939．69 | So．00 | So． |  | （ | （ | So．00 |  | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 5 5 | （in | （e） |  |  | k k $k$ |  | （sili．asi． |  |  |  | 为s．000 | （s．0．00 | Soiol | Scoue |  |
| 5 |  |  |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\％ | S10．677．96 S8，68．18 | s0．00 s000 | so．00 sooo | so．00 so．00 | S000 s000 | S0，00 s．00 | sooo sooo | so．00 sooo | ${ }_{\text {faction }}^{\text {faction }}$ FAction |
| 5 |  |  |  | （ | k k | － |  | sole | solo soiou |  | solo s．00 | Soiol |  | Sosol | $\underset{\substack{\text { faction } \\ \text { FACTION }}}{ }$ |
| 5 | （15－5．－0．MT－B | SEL Datie oomin Base Eundele－－RT－5yT |  | （ | k | 31\％ | （ 510.667 .96 | S000 s．00 | S000 s．00 | So．00 | S000 s．00 | － $\begin{aligned} & 50.00 \\ & 50.00\end{aligned}$ | So． | S | ${ }_{\text {FACtion }}$ |
| 5 5 |  | SEL TG Data Doman Rase－ $\mathrm{FRT-5} \mathrm{\%}$－5Y |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | ss．00 | sso．00 | so．00 so．os | so．00 s．00 | Sco． | Ss0．00 | so．00 | ${ }_{\text {faction }}^{\text {FACtion }}$ |
| 5 5 5 | 为 | Ster |  | （tile | ¢ | cick |  | Soiol |  | Stiol $\begin{aligned} & \text { s．0．0 } \\ & \text { soo }\end{aligned}$ |  | Stiol | Soiol |  | （eaction |
| 5 |  |  |  | ¢ | ${ }_{k}^{\mathrm{k}}$ | ${ }^{31 \%}$ |  | s000 sooo | so．00 s．00 | so．00 sooo | Scoue | So． | so．00 sooo | So． | ${ }_{\text {faction }}^{\substack{\text { faction } \\ \text { FAction }}}$ |
| 5 |  | SEL 10 Gpos Muticloud Nework FrT－5Y\％ |  |  | ${ }_{\text {k }}^{\text {k }}$ | ${ }^{31 \%}$ |  | so．00 s00． | so．00 | so．00 soo． | so．0 sooo | soom | sooo sooo | soovo | ${ }_{\text {Faction }}^{\text {faction }}$ |
| 5 5 |  | SEL |  |  | k | － |  |  | 隹 | Stion | （incoue | （s．0． | Soicle | Stiol | （taction |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | So．00 s0． | so．00 s．00 | somo | so．00 | somo | So．00 s．00 | sso．00 | $\underset{\text { faction }}{\text { FAction }}$ |
| 5 5 |  | （e） |  |  | ¢ | － |  | solo so．00 | soiou so．00 | （en soon | solo s．00 | solo sooo s．0． | solo sooo s．00 | （somo | faction FACtion |
| 5 |  |  |  |  | ${ }_{k}^{k}$ | 31\％ | ¢ | S000 s．00 | S000 s．00 | （incois | （ | （s．0．00 | （ta00 | （ | ${ }_{\text {cher }}^{\substack{\text { faction } \\ \text { FACTION }}}$ |
| 5 |  | SEL 1TB Obiect Singe Region＜1PE FRT SY |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | So．00 | Ss．00 | so．00 so．oo | S0．00 | so．00 so．os | Ss000 | Sco． | Faction Sartopics |
| 5 |  |  |  | S4， 5 S58．46 | k | 31\％ |  | S0．00 | S0．00 | S000 | S000 | S000 | S000 | S000 | Smartopics |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | So．00 | so．00 sooo |  | Ss000 | So． | （ion | Sose | SMARTOPTITS |
| 5 | （16GEER－D240－8R2 |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ |  | so．00 | so．00 | so．00 so．00 | So．00 | So．00 | so．00 soon | so．00 sooo | Smartoptics |
| 5 | 16G－ER－D260－BR2 |  |  | S4，558．46 | k | 31\％ | 53，5234 | s0．00 | so．00 | S0．00 | s0．00 | s0．00 | 50．00 | 50．00 | Smartoptics |
| 5 |  |  |  | S4，558．46 | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | socou | So．00 | $\xrightarrow{\text { so．00 }}$ s0．00 | so．00 | somo | somo | （inco |  |
|  |  |  |  | 88．46 | к | 31\％ | s3，352．34 | so．00 | 50．00 | s0．00 | 80．00 | s0．00 | s0．00 | 80．00 | otics |

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline band \& sku \& \& DESCRIPTION \& EMC LIST
PRICE USD \& CATEGORY CODE \& \[
\left|\begin{array}{c}
\text { Naspo vp } \\
\text { Discount } \\
\%
\end{array}\right|
\] \& nvp Leve 1 NET PRIC \& \[
\begin{aligned}
\& \text { PROSUPPORT } \\
\& \text { PLUS MNT LP }
\end{aligned}
\] \& \[
\left\lvert\, \begin{gathered}
\text { PRosupport } \\
\text { WM CREM MTT } \\
L P
\end{gathered}\right.
\] \& PROSUPPORT ENH MNT LP \& basic mnt Lp \& \[
\begin{gathered}
\text { WTY UPG ENH TO } \\
\text { PS W/MC PREM } \\
\text { LP }
\end{gathered}
\] \& wTr Ppog asic TOPS ENHLP \& Renewal \& THRD PARTY PRoouct Partuer \\
\hline 5 \&  \&  \& \&  \& к \& \(\xrightarrow{31 \%}\) \&  \& \(\xrightarrow[\substack{\text { so．00 } \\ \text { so．00 }}]{ }\) \& \(\xrightarrow[\substack{\text { so．00 } \\ \text { so．00 }}]{ }\) \&  \& S0．00 \({ }_{\text {s．oo }}\) \& so．00
S0．00 \& so．0
so．00 \& s0．00
s0．00 \& SMARTOPTICS \\
\hline 5 \& 16GER－0320－8R2 \&  \& \&  \& k \& 31\％ \&  \& so．00 \& so．00 \& so． \&  \& s． \(\begin{aligned} \& 50.00 \\ \& 50.00\end{aligned}\) \& S000 \& So．\({ }_{\text {s000 }}^{\text {s．00 }}\) \& SMARTopitics \\
\hline 5 \& 16G：ER－0330．ER2 \&  \& \& （ 54.858 .46 \& \({ }_{\text {k }}\) \& 31\％ \& \({ }_{5}^{53,352,34}\) \& s0．00 \& so．00 \& so．00 \& \({ }^{50.00}\) \& \({ }^{5000}\) \& \({ }^{\text {s0．00 }}\) \& s0．00 \& oprics \\
\hline 5 \& 16G：ER－0340－8R2 \&  \& \& \({ }_{\text {S4，} 5 \text { S58．46 }}\) \& k \& 31\％ \& \({ }_{\text {cke }}^{53,35234}\) \& \({ }^{50.00}\) \& \({ }_{\text {so．00 }}\) \& \({ }_{\text {so．00 }}\) \& \({ }^{50.00}\) \& \({ }^{50.00}\) \& \({ }^{\text {s0．00 }}\) \& \＄0．00 \& PTics \\
\hline 5
5 \&  \&  \& \&  \& k \& 31\％ \&  \& somo \& so．00
so．00 \& so．00
so．00 \& s000
s0．00 \& s．00
50.00 \& soou
s0．00 \& S000 \& （tarstictics \\
\hline 5 \& \(1 . \mathrm{CCCASED}\) \& SEL 1 TTS SED ATChive USA－Y／ \& \& \＄459．82 \& k \& 31\％ \& 531728 \& s0．00 \& S0．00 \& S0．00 \& \＄0．00 \& \＄0．00 \& s0．00 \& 50．00 \& \\
\hline 5 \& \({ }^{1 \text { 1－CCASASD－B }}\) \& SEL SED Bunde Acchive USA．－Yr \& \& S500．73 \& k \& 31\％ \& \({ }_{5}^{5345.50}\) \& s0．00 \& s0．00 \& s0．00 \& \＄0．00 \& s0．00 \& s0．00 \& S0．00 \& faction \\
\hline 5 \& 1．CCC．ASMSED \&  \& \& s881．109 \& k \& 31\％ \& Stise．35 \& so．00 \& so．00 \& so．00 \&  \& s000 \& 50．00 \& \＄0．00 \& \({ }_{\text {faction }}\) \\
\hline 5 \& \({ }^{\text {1．CCC．ASMSED－B }}\) \& SEL SED Eundere Archive（Small）－USA－YY \& \& \({ }_{\text {S }}^{51.1099 .45}\) \& k \& 31\％ \& \({ }_{5}^{5765.52}\) \& so．00 \& so．00 \& s0．00 \& \({ }^{50.00}\) \& s0．00 \& s0．00 \& \＄0．00 \& \({ }^{\text {faction }}\) \\
\hline 5
5 \&  \& SEL ITS Scaleoun Archive．USA－MY \& \&  \& K \& 31\％ \&  \& somo \& somo so．00 \& somo \& S000 \& so．00
so．00 \& so．00
s000 \& S000 \& \({ }_{\text {Feaction }}^{\text {faction }}\) \\
\hline 5 \& \(1 . \mathrm{CC}\)－Asso \& SEL TTB Scaleout Archi（ Small USA IY \& \& \({ }_{5689.55}^{5059}\) \& k \& 31\％ \& S475．79 \& 50．00 \& s0．00 \& S0．00 \& \({ }_{50.00}\) \& \＄0．00 \& s0．00 \& \({ }_{50.00}\) \& FAction \\
\hline 5 \& 1．cC－Asso．b \& SEL Scaleut Uunde Archv（Smmall－USA iY \& \& \({ }_{5985} 5080\) \& k \& 31\％ \& S679．79 \& S0．00 \& s0．00 \& 50．00 \& \＄0．00 \& S0．00 \& s0．00 \& \＄0．00 \& faction \\
\hline 5 \& \({ }^{1 .-C C . B E ~}\) \& SEL Tit Block Elie－USA－TYt \& \& 57，768．64 \& k \& 31\％ \& S5，360．36 \& s0．00 \& s0．00 \& s0．00 \& \＄0．00 \& S0．00 \& s0．00 \& \＄0．00 \& FACTION \\
\hline 5 \&  \&  \& \&  \& k \& 31\％ \& （ \& （en so．00 \& （en so．00 \& （en so．00 \& So．00 \& so．00
so．oo \& So． \& So． \& \({ }_{\text {entaction }}^{\text {FACtion }}\) \\
\hline 5 \& 1．CC－BP－B \& SEL Block Uundid Premier－USA－Y／ \& \& \({ }_{\text {S6，} 181.199}\) \& к \& 31\％ \& \({ }_{\text {Sta }}\) \& so．00 \& so．00 \& so．00 \& s．00
s．00 \& so．00
so．00 \& so．00
s000 \& s000
s0．00 \& \({ }_{\text {FACtion }}^{\text {faction }}\) \\
\hline 5 \&  \&  \& \& ¢ \& \({ }_{\text {k }}^{\text {k }}\) \& ¢1\％\％ \& （ssing \&  \& Stion soio \& （in so． \& 年 \& （incois \& Sois \&  \&  \\
\hline 5
5 \&  \& SEL Block Eunde Standard．USA－MY \& \& － \(\begin{gathered}\text { S1，7，709．91 } \\ \text { S15，91．41 }\end{gathered}\) \& k \& \(31 \%\)
\(31 \%\) \&  \& so．00
so．os \& so．00
so．oo \& so．00
so．od \& s0．00
s．00 \& s0．00
So．00 \& so．00
soon \& So．00 \& \({ }_{\text {entaction }}^{\text {FACTION }}\) \\
\hline 5 \& 1－CC．bT－ \& SEL Llock undele Turo－USA－1Y \& \& S19，406．14 \& k \& 31\％ \& \＄13，30024 \& s0．00 \& 50．00 \& \＄5000 \& S000
s．00 \& \＄50．00 \& So． \& S． \& \({ }_{\text {FACtion }}\) \\
\hline 5 \& \({ }^{\text {l }}\)－CCEESED \&  \& \& Scisione \& k \& 31\％ \& S4，698．52 \& s0．00 \& s0．00 \& s0．00 \& \＄0．00 \& s0．00 \& \＄0．00 \& \＄0．00 \& FACTION \\
\hline 5 \&  \& SEL LEE Bunde Elile－usal｜Y \& \&  \& \({ }_{\text {k }}^{\text {k }}\) \& 31\％ \&  \& so．00 \& so． \& so． \& s0．00
s0．00 \& So． \& S0．00 \& S0．00 \& \(\xrightarrow{\text { FACACIION }}\) FACTON \\
\hline 5 \& \({ }^{1 .-C . E E S O-8}\) \& SEL Scaleout tundele Elle－USA－Yr \& \& \({ }_{5} 57,223.48\) \& к \& 31\％ \& St，984，20 \& so．00 \& s0．00 \& s0．00 \& 50．00 \& 50．00 \& s0．00 \& s0．00 \& FACtion \\
\hline \({ }_{5}^{5}\) \& \({ }^{\text {1．CCEESSO }}\) \&  \& \& S9，370．64 \& k \& 31\％\％ \& S¢，46574 \& so．00 \& so．00 \& so．00
S00 \& 50．00 \& so．00 \& S0．00 \& s0．00
S00 \& \({ }_{\text {Faction }}\) \\
\hline 5 \&  \& SEL Sale out ennile Elite（small）－USA IY \& \& \begin{tabular}{c}
\(\$ 12.416 .18\) \\
\(\$ 7,770.00\) \\
\hline
\end{tabular} \& к \& 31\％ \& S8，567．16
S5．36．30 \& so．00
so．os \& so．00
so．os \& S0．00
s00．00 \& s．00
50.00 \& So． \& So．00 \& S0．00 \& \(\xrightarrow{\text { FACACTION }}\) FACTION \\
\hline 5 \& 1－CCCEEB \&  \& \&  \& k \& 31\％ \& Stis． \& S0．00 \& so．00 \& S0．00 \& s0．00
S00 \& S0．00 \& s0．00 \& \＄0．00 \& faction \\
\hline 5 \&  \& SELTE Fille Premier．UAMATYr \& \& \({ }_{\text {S }}^{\text {S6，} 21897.189}\) \& \({ }_{\text {k }}^{\text {k }}\) \& 31\％ \& \({ }_{\substack{\text { S } \\ \text { S4，266．37 }}}\) \& so．00 \& so． \& so． \& s0．00
50.00 \& So． \& S0．00 \& S0．00 \& \(\xrightarrow{\text { faction }}\) FACTION \\
\hline 5 \&  \&  \& \&  \& k \&  \&  \& Stion \& Stion \&  \& Sosol \& So． \& Soiol \& Sois \&  \\
\hline 5 \&  \& SEL－File Bunde Standard．USA－YYr \& \& Sti．fe9．18 \& \({ }_{\text {k }}^{\substack{\text { k }}}\) \& 31\％ \&  \&  \& so．00
so．oo \& so．00
so．00 \& s000
50.00 \& so．00
so．oo \& so．00
s000 \& S0000 \& \({ }_{\substack{\text { faction } \\ \text { FACtion }}}\) \\
\hline 5 \& \({ }^{1 . C C C P S E D}\) \& SEL SEE S Sunde Premer－USA－YYt \& \& S22，69．95 \& k \& 31\％ \& S1，90．99 \& so．00 \& so．00 \& S0．00 \& S0．00 \& s．00 \& S000
s．00 \& S000
s．00 \& \({ }_{\text {FACTION }}\) \\
\hline 5 \& 1．CC．pso \& SEL TTE Scaleut Premier－USATYt \& \& S1．518．14 \& k \& 31\％\％ \& \＄1．07752 \& so．00 \& so．00 \& so．00 \& 50.00

5000 \& S0．00 \& S0．00 \& s0．00
S00 \& ${ }_{\text {Feaction }}$ \\
\hline 5
5 \&  \&  \& \&  \& K \& 31\％ \& \＄1．715．79 \& so．00

so．os \& | so．00 |
| :---: |
| so．oo | \& So．00

so．oo \& S0．00 \& | so．00 |
| :---: |
| so．oo | \& Ss．00 \& Scouo \& ${ }_{\text {a }}^{\text {faction }}$ FACTION \\

\hline 5 \&  \&  \& \&  \& k \& cico \& Stios．362 \& Stion \& Stion \&  \&  \& Stiol \& Sois \&  \&  \\
\hline 5 \&  \&  \& \&  \& K \& 31\％ \&  \& so．00
so．00 \& so．00
so．00 \& so．00
so．00 \& S0．00
s000 \& so．00
so．os \& so．00
s000 \& S000
s000 \& ${ }_{\text {cher }}^{\text {FACCITION }}$ \\
\hline 5 \& ${ }^{\text {1－CREEDTTUNT }}$ \& ${ }_{\text {SEL F Faction Credit unit }}^{\text {SLI }}$ \& \& S1272．73 \& k \& ${ }^{31 \%}$ \& S188．818 \& so．00 \& so．00 \& so．00 \& S0．00 \& so．00 \& S0．00 \& S0．00 \& faction \\
\hline 5 \& ${ }^{\text {1．CYRRCC．CS }}$ \&  \& \& ${ }_{\text {S114．50．61 }}$ \& k \& 31\％\％ \& S79006．11 \& so．00 \& so．00 \& so．00 \& 50.00

5000 \& so．00 \& s0．00
S00 \& s0．00
S00 \& ${ }_{\text {faction }}$ \\
\hline 5
5 \&  \&  \& \&  \& ${ }_{\text {k }}^{\text {k }}$ \& 31\％ \&  \& so．00

so．oo \& | so．00 |
| :---: |
| so．oo | \& So．00

so．oo \& S0．00 \& | so．00 |
| :---: |
| so．oo | \& So．00 \&  \& ${ }_{\text {faction }}^{\text {FACtion }}$ \\

\hline 5 \&  \&  \& \&  \& k \&  \&  \& Stion \& Soin \& （ention \&  \& Stion \& Sois \&  \&  \\
\hline 5 \& $\underbrace{\text { coseme }}$ \& SEL Lest bee Dio \& \& （ \& ${ }_{k}^{k}$ \& 31\％ \&  \& so． \& （incois \&  \& （ \& so． \& 隹 \&  \&  \\
\hline 5 \&  \&  \& \&  \& ${ }_{k}^{k}$ \& 31\％\％ \& S2，${ }_{\text {S23，15 }}$ \& So．00 \& So．00 \& （ \& s000
S000 \& s0．00 \& ${ }_{\text {s0．00 }}$ \& 50.00 \& ${ }^{\text {FACCTION }}$ \\
\hline 5
5 \& ${ }^{\text {a }}$ \& SEL 96Tb Ded do 9000 add．in－－USA－\Yr \& \& ${ }_{\text {S }}^{\text {S2，56．99 }}$ \& ${ }_{\text {k }}^{\mathrm{k}}$ \& 31\％\％ \&  \& Sois \& So． \& so．00
so．00 \& so．00

so． \& | so．00 |
| :---: |
| so．oo | \& So．00 \& S0000 \& ${ }_{\substack{\text { faction } \\ \text { FACtion }}}$ \\

\hline 5 \& 1－00．99．5 \& SEL 384TB Ded do 99900 addon－USA－IVr \& \& S22，2300 \& k \& $31 \%$ \& \＄1，540．08 \& so．00 \& So．00 \& S000 \& S0．00 \& So．00 \& S0．00 \& S0．00 \& faction \\
\hline 5 \& ${ }^{\text {cosem }}$ \& SEL ota Domin Base bunde USA－－YTY \& \&  \& ${ }_{k}^{k}$ \& ${ }^{31 \%}$ \& S2，233．15
S1，29．10 \& So． \& So． \& （incois \& S0．00
s．00 \& （enco \& S0．00
s．00 \&  \& ${ }_{\text {chection }}^{\text {FACTION }}$ \\
\hline 5 \& ${ }_{\text {l }}^{1-\text { ECS．REP }}$ \&  \& \& ${ }^{5268.15}$ \& k \& 31\％ \& \＄185．02 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& \＄0．00 \& s0．00 \& S0．00 \& FACtion \\
\hline 5 \&  \& SEL L100Tr ECS Oftsite Base Bun USA IY \& \& S268．15
S30．30．02 \& ${ }_{\text {k }}^{\mathrm{k}}$ \& 31\％ \& S20．905．08 \& so．00
so．os \& so．00 \& so．00
so．oo \& S0．00 \& So．00 \& ss．00 \& Ss．00 \& $\xrightarrow{\text { faction }}$ FACtion \\
\hline 5
5
5 \& － 1 MMCN－100 \& （e） \& \&  \& k
$k$
$k$ \&  \& （ \&  \& （in so．oo \&  \&  \&  \& （in $\begin{aligned} & \text { s．0．00 } \\ & \text { s．000 }\end{aligned}$ \&  \& （eaction \\
\hline 5 \&  \& SEL 10Gbps Mulicioud Newor USA－IY \& \&  \& ${ }_{k}^{\mathrm{k}}$ \& ${ }_{31 \%}^{31 \%}$ \&  \& so．00
so．00 \& so．00
so．00 \& so．0
so．00 \& S000
s0．00 \& so．00
so．00 \& so．00
s000 \& S000
s000 \& ${ }_{\text {FACTION }}^{\text {FACTİN }}$ \\
\hline 5 \&  \& SEL 2 Cops mulicloud Nework USA－Yrt \& \& （10．0．261．36 \& ${ }_{\text {k }}^{\mathrm{k}}$ \& 31\％\％ \& ¢ \& so．00
sooo \& so．00
sooo \& so．00
soon \& s0．00
5000 \& so．00
sooo \& s0．00
5000 \& s000
5000 \& ${ }_{\text {Feaction }}^{\text {FACTION }}$ \\
\hline 5 \&  \& SEL 0 Sbos Mulicicud Newor USA－TY \& \&  \& ${ }_{k}^{\mathrm{K}}$ \& 31\％ \&  \& （incois \& cois \& （incois \& S0．00
s．00 \& （como \& so．00
s．00 \& S0．00
s．00 \& ${ }_{\text {chection }}^{\text {FACITIN }}$ \\
\hline 5 \& ${ }^{1 . \mathrm{MCN}-\mathrm{BOC}}$ \& SEL 80Gbos Mulicloud Nework USA－1Y \& \& \＄3883，43．06 \& ${ }_{\text {k }}^{k}$ \& 31\％\％ \& S264，57．19 \& So．00 \& So．00 \& So．00 \& S0．00
S00 \& So．00 \& s0．00 \& ${ }^{50.00}$ \& ${ }^{\text {faction }}$ \\
\hline 5
5 \&  \&  \& \&  \& ${ }_{\text {k }}^{\mathrm{k}}$ \& 31\％ \& ${ }_{\text {S4416．45 }}^{53696}$ \& somo \& somo so．os \& $\xrightarrow{\text { so．00 }}$ s000 \& S0．00
s000 \& （so． \& so．00
s000 \& S00．00 \& ${ }_{\text {FACtion }}^{\text {FACTION }}$ \\
\hline 5 \& 1．083／－SNG－1P8 \& SEL 1 TB Objeet Single Region $>1$ PB USA IY \& \& 5288.09 \& к \& 31\％ \& S184．98 \& 50．00 \& 50．00 \& s0．00 \& ${ }_{50.00}$ \& \＄0．00 \& s0．00 \& \＄0．00 \& faction \\
\hline 5 \&  \&  \& \& $\underset{\substack{\text { S38401．54 }}}{\text { Si．}}$ \& ${ }_{k}^{k}$ \& ${ }^{31 \%}$ \& S208．13 \& so．00
sooo \& so．00
sooo \& so．00
soon \& s．00
5000 \& so．00
sooo \& so．00
sooo \& s0．00
5000 \& $\underset{\substack{\text { Faction } \\ \text { INDEX ENGMES }}}{ }$ \\

\hline 5 \& （1YR．ENT－BUNDLE \& SEL Catiogid ala Mgmt Siater for fent \& \&  \& ${ }_{k}^{k}$ \& ${ }^{31 \%}$ \&  \& so． \& | so．00 |
| :--- |
| so．oo | \& so．00

so．00 \& cos \& so． \& S000 \& Soso \& （ \\
\hline 5 \& TYR．MM．BUNDELELE \&  \& \&  \& ${ }_{\text {k }}^{\mathrm{k}}$ \& $\underset{\substack{31 \% \\ 31 \%}}{ }$ \& S10．615．39 \& So． \& so．00
so．00 \& so．00
s．00 \& S0．00 \& So． \& ss．00 \& S0000 \&  \\
\hline 5 \& 200200025 \& SEL－SW V Vithox：E1000V－107B－W \& \& ร31，538．46 \& k \& 31\％ \& \＄21，761．54 \& S0．00 \& S0．00 \& S0．00 \& \＄0．00 \& 50．00 \& s0．00 \& \& Virtual instruments \\
\hline 5 \& ${ }_{\text {cole }}^{\text {200－2002025．CMM }}$ \& SEL SW ESE L LXXEEEOTBPW－W－SMMCONV \& \& （s536．92 \& ${ }^{\mathrm{k}}$ \& 31\％\％ \& （ 5370.047 \& sooo
sooo \& sooo
sooo \& so．00
sooo \& S0000 \& （e） $\begin{gathered}50.00 \\ \text { so．00 }\end{gathered}$ \& so．00
s．00 \& s．00
s．00 \& VRrTUAL NSTRUMENTS
VRTUAL INSTRUMENTS \\
\hline 5 \& ${ }^{20}$ \&  \& \&  \& k \& 31\％ \& S45，115．39 \& so．00 \& so．00 \& So．00 \& S000

s．00 \& － | 50.00 |
| :---: |
| 50.00 | \& S000

s．00 \& S000
s．00 \& Virtual istruments \\
\hline 5 \& ${ }_{\text {200 }}^{200-20000999.5 M M}$ \&  \& \&  \& ${ }_{\text {k }}^{\mathrm{k}}$ \& 31\％ \& （ ${ }_{\text {s267 } 237.49}$ \& so．00 \& so．00 \& somo \& so．00
50.00 \& So．00 \& so．00
soon \& S0．00 \& VRRTUAL LSTTUMENTS \\

\hline 5 \& ${ }^{200} 20200070$ \&  \& \&  \& ${ }_{\text {k }}$ \& 31\％ \& ${ }_{\text {cke }}$ \& So． \& So． \& Soin \&  \& － | 50.00 |
| :--- |
| 50.00 | \& 隹 \&  \& Virtual \\

\hline 5 \& ${ }^{200}{ }^{200-20007070 . \mathrm{ClM}}$ \& SEL SW C Ciscsil 10601.4 .4 SSMCONV \& \& S2， 5 S737．089 \& ${ }_{k}^{k}$ \& ${ }^{31 \%}$ \&  \& So． \& Sois \&  \& s000
sooo \& Ss000 \& so．00
sooo \& s000
sooo \&  \\
\hline 5 \& ${ }_{200}^{200-200072}$ \&  \& \&  \& K \& 31\％\％ \&  \& solo
sooo \& sooo
sooo \& so．00
so．00 \& s000
50.00 \&  \& so．00
sooo \& s000
sooo \&  \\
\hline 5 \& ${ }^{200} 2000072-5 M$ \& SEL SW C SMe Se se－iocc \& \& （sitiors9 \& ${ }_{\text {k }}$ \& 31\％\％ \& Stitas．31 \& So． \& Soiol \& S000 \& S000 \& － $\begin{gathered}\text { S0．00 } \\ \text { S00 }\end{gathered}$ \& S000 \& S000 \& VRTUAL LSTRUMENTS \\
\hline 5 \& ${ }_{2000200073 . \mathrm{CvM}}^{20202073}$ \& SEL－WW LG Clin sMe \& \&  \& ${ }_{k}^{k}$ \& 31\％ \& $\underset{\substack{529.33774 \\ \text { s99．93 }}}{\text { S2，}}$ \& so．00 \& so． \& somo \& s0．00
s000 \&  \& S0．00
s00． \& so．00 \& Virtual intruments \\
\hline 5 \& ${ }^{20020200773.5 M}$ \&  \& \&  \& ${ }_{\text {k }}^{\text {k }}$ \& 31\％\％ \&  \& soiol \& soovo \& soiol \& s000
S000 \& Soiol \& so．00
S000 \& S000 \& Vir \\
\hline 5 \& ${ }_{2000}^{200200075-C V M}$ \&  \& \&  \& ${ }_{k}^{k}$ \& 31\％ \&  \& （incois \& （incois \& （incois \& S000
s．00 \& cose \& S000

s．00 \& | S000 |
| :---: |
| 50.00 | \& VIVRTUL LTTTUUMENS \\

\hline 5 \& ${ }_{20}^{20-2000077 \text {－5M }}$ \&  \& \& （ $\begin{gathered}\text { S2，} 2107.69 \\ 542.518 .46\end{gathered}$ \& ${ }_{\text {k }}^{\mathrm{k}}$ \& 31\％ \&  \& so．00
so．00 \& So．00
so．oo \& so．00
so．oo \& S0．00 \& － $\begin{gathered}5000 \\ 50.00\end{gathered}$ \& ss．00 \& S0．00 \& VirTual intruments \\
\hline 5 \& 200－20076－CVM \& SEL SW C NFSSV410GC4．4．SsmConv \& \& ${ }_{\text {s723，08 }}$ \& k \& 31\％ \& S499．93 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& \＄0．00 \& s0．00 \& \＄0．00 \& Vritual instruments \\
\hline 5 \& ${ }^{200} 20.200077$（－SM \& SEL SW CNSSMNES．10064．4．SSM \& \&  \& ${ }_{k}^{\mathrm{k}}$ \& 31\％ \&  \& So． \&  \&  \& s000
sooo \& so．00
so．00 \& So． \& So． \& Vil $\begin{aligned} & \text { VRTUAL LSSTRUMENTS } \\ & \text { VRTUAL INSTRMMENTS }\end{aligned}$ \\
\hline 5 \& ${ }_{\text {20，}}^{200-200077-\mathrm{CM}}$ \& SEE SW CNES44 10GC414．SSMCONV \& \& （ $\begin{gathered}\text { S723．08 } \\ \text { s2107．69 }\end{gathered}$ \& ${ }_{\text {k }}^{\mathrm{k}}$ \& $31 \%$
$31 \%$ \&  \& so．00
sooo \& Soco \& so．00
so．00 \& s．00
s000 \& So． $\begin{aligned} & \text { soo } \\ & \text { sooo }\end{aligned}$ \& S0．00 \& s．000
s000 \& Virtual istruments \\
\hline 5 \& ${ }_{200-20078}^{2020}$ \& SEL－SW LG Cint ITP HCS－106C1－4 \& \& S42，518．46 \& k \& 31\％ \& 529，337．74 \& S0．00 \& s0．00 \& S0．00 \& \＄0．00 \& 50．00 \& s0．00 \& \＄0．00 \& Virtual instruments \\
\hline 5 \&  \& SEl SW C 10061－4．4SMCONV \& \& （ \& ${ }_{\text {k }}^{\mathrm{k}}$ \& 31\％ \&  \& （in so．00 \& （incois so．00 \&  \&  \& somo so．00 \& So．00 \& （ $\begin{aligned} & \text { s0．00 } \\ & 50.00\end{aligned}$ \& Ts \\
\hline \& 200－20079 \& SEL－SW LG CInt HTPS HCSS－106C1－4 \& \& \＄12，144，62 \& k \& 31\％ \& s8，397．79 \& s0．00 \& s0．00 \& S0．00 \& \＄0．00 \& 80．00 \& S0．00 \& \＄0．00 \& Virtual instruments \\
\hline
\end{tabular}

| Band | sku |  | DESCRRIPTION $\quad$Model Sub <br> sku | EMC LIST PRICE USD | CATEGORY CODE | $\begin{gathered} \text { Nasso vp } \\ \text { Discount } \\ \% \end{gathered}$ | NVP LEVEL 1 <br> NET PRICE | PROSUPPORT PLUS MNT LP |  | PROSUPPORT ENH MNT LP | basic mnt LP | $\begin{array}{\|c\|} \hline \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{array}$ | WTY UPG BASIC TO PS ENH LP | Renewal | THIRD PARTY PROOUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 | ${ }^{\text {coser }}$ |  |  | ${ }_{\substack{\text { Sc703．69 }}}^{508}$ | ${ }_{\text {K }}^{\text {k }}$ | $\xrightarrow{31 \%}$ | ${ }_{\text {S416．13 }}^{\text {S14，31 }}$ | so．00 so．00 | $\xrightarrow[\substack{\text { so．00 } \\ \text { so．00 }}]{ }$ |  | $\xrightarrow{50.00}$ so．00 | so．00 s．00 |  | so．00 | Virual Mstrumeñs |
| 5 | ${ }^{20002000088}$ | SEL－SW LG CIITSWW OSSWT－100C1／4 |  | （s603．08 | k | 31\％ |  | S000 | （ | $\underset{\substack{\text { so．00 } \\ \text { sooo }}}{ }$ | s0．00 s00． | s0．00 s．00 | so．00 s00． | somo so．00 |  |
| 5 | ${ }^{200-200080 .-c y m}$ |  |  | ${ }_{5} 520769$ | k | 31\％ | ${ }^{\text {S } 143.31}$ | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | VRTUAL LSSTRUMENTS |
| 5 | ${ }_{2}^{200-2000088-54}$ |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | ${ }_{31 \%}$ | S837979 | So．00 | so．00 sooo | so．00 sooo | So．00 | Soco | Sosom |  | AL INSTRUMENTS |
| 5 | $2000.200084 . \mathrm{ClM}$ | SEL SW C Keet 10cCl 1 －SSMConv |  | \＄20769 | k | 31\％ | ${ }_{\text {s } 143,31}$ | s0．00 | s0．00 | S0．00 | s000 | s0．00 | s0．00 | s000 | Virtual istruments |
| 5 | ${ }^{200}{ }^{200-2000884.5 M}$ | SEL SW C Kert KER－100C1－4．SSM |  | S603．08 | ${ }_{\text {k }}^{\text {k }}$ | ${ }_{31 \%}^{31 \%}$ |  | So．00 | （en so．00 | （en so．00 |  | So．00 | So．00 | So． $\begin{aligned} & \text { so．00 } \\ & \text { sooo }\end{aligned}$ | Yiriual intruments |
| 5 | ${ }^{200-200089-C V M}$ | SEL SW C Pre 10 OCC 1 －SSSMCOMV |  | Sti，50．77 | k | 31\％ | Sti， | S0．00 | so．00 | so．00 | 旡 50.0000 | （e． | So．00 so．00 | S0．00 | 俍TUAL INSTRUMENTS |
| 5 | ${ }^{200-20000939.5 m}$ |  |  | S． | k | 31\％ | ¢ 5 S，324．74 | ssoo | so．00 | so．00 sol | ssood | ssood | Ss00 | ssood | Virtual instruments |
| 5 | ${ }^{200} 20200990$ |  |  | S109，923．08 | ${ }_{k}^{k}$ | 31\％\％ |  | S0．00 | so．00 | so．00 | so．0 | so．0 | so．00 | sooo | Viriual istruments |
| 5 | ${ }^{200-2000090-C V M ~}$ |  |  | ${ }_{\text {S }} 51.8523231$ | k | ${ }^{31 \%}$ | \＄1，27．09 | ${ }_{50.00}$ | ${ }_{\text {so．00 }}$ | ${ }_{\text {so．00 }}$ | s0．00 | 50．00 | 50．00 | ${ }^{50.00}$ | Virtual intruments |
| 5 5 | ${ }_{\text {200．20009 }}^{200-51}$ | SELSN CFCS FCS．f．cli－b－SM |  | S57．084．0．02 | k | 31\％\％ |  | so．00 | somo so．00 | so．00 so．od |  | somo | so．00 s000 | Ss000 |  |
| 5 | $2200200009 .-\mathrm{CMM}$ |  |  | st，204，62 | k | 31\％ | ${ }_{\text {scider }}$ | s0．00 | s0．00 | 50．00 | 50．00 | s000 | 50．00 | ${ }_{50.00}$ | Virtual instrument |
| 5 | 200－20091－SM | SEl Sw Ciscsilic－106C1－8．8SM |  | \＄3，513．85 | k | 31\％ | \＄2，424．56 | s0．00 | s0．00 | 50．00 | \＄0．00 | \＄0．00 | so．00 | \＄0．00 | Virtual instruments |
| 5 | 200.200093 | SEL－SW LG CIn SMB2 SMBE－10062－8 |  | \＄70，880．00 | k | 31\％ | S44，907．20 | 50．00 | s0．00 | 50．00 | 50．00 | s0．00 | \＄0．00 | ${ }^{50.00}$ | Virtual instruments |
| 5 | ${ }_{2}^{200-2000093 .-C M M}$ | SEL SW C SME2 100c2－2．8SMMCONV |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | （ | So．00 | So．00 <br> so．oo | so．00 <br> s．00 | so．00 s．00 | So．00 | Ss0．00 | Ss0．00 | VirTual intruments |
| 5 | ${ }^{200}$ | SEL |  | S70，88．00 | ${ }_{k}^{k}$ | 31\％ |  | Scood | so． | （en |  |  |  | cois |  |
| 5 | ${ }^{200.200094 .4 .4 M}$ | SEL LW C C Sme 100 C3．8．SSMMCONV |  |  | k | ${ }^{31 \%}$ | ${ }_{\text {s }}^{5833.19}$ | 50．00 | S0．00 | ${ }_{\text {so．0 }}$ | ${ }^{50.00}$ | ${ }^{\text {so．0 }}$ | ${ }^{\text {s0．00 }}$ | ${ }^{\text {s0．00 }}$ | Yiriual isteuments |
| ${ }_{5}^{5}$ | ${ }_{2}^{200-200009395 \mathrm{Sm}}$ | SEL LW C SMB3 SME－100C3．－3．8SM |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ |  | sso．00 | So． | S0．00 s．00 | s0．00 s．o． | so．00 so．os | so．00 s．ood | Scoue | VIRTUAL $\begin{aligned} & \text { NSTRUMENTS } \\ & \text { VRTUAL } \\ & \text { NSTRUMENTS }\end{aligned}$ |
| 5 | 2 200－200099．－CVM | SEL SW C NFSSB 100 C 3.8. SSMCONV |  | St，204，62 | k | 31\％ | ${ }^{58331.19}$ | so．00 | s0．00 | S0．00 | \＄0．00 | \＄0．00 | s0．00 | s000 | Virtual istruments |
| 5 | ${ }^{200-2000096-S M ~}$ |  |  | 53，513．85 | k | 31\％\％ | \＄2，424．56 | ${ }^{50.00}$ | s0．00 | 50．00 | \＄0．00 | s0．00 | ${ }^{50.00}$ | 80．00 | VIRTUAL INSTRUMENTS |
| 5 5 | ${ }_{\text {200－20097－CVM }}^{2020009}$ |  |  | （ ${ }_{\text {S70．880．00 }}^{\text {si，204．62 }}$ | ${ }_{k}^{k}$ | 31\％ |  | so．00 s00． | $\xrightarrow[\substack{\text { so．00 } \\ \text { s．00 }}]{ }$ | $\xrightarrow[\substack{\text { so．00 } \\ \text { s．00 }}]{\text { S00 }}$ | S0．00 s00． | So．00 | so．00 s．00 | sso．00 | Virtual intruments |
| 5 | 2 200－200097－5M | SEL SW C NFSTM NES．106C4．8．SSM |  | \＄3，513．85 | к | 31\％ | \＄2，24．56 | s0．00 | s0．00 | S0．00 | （ | Scoo | cos | so． | Virtual instruments |
| 5 | 2002000098 | SEL－SW LG CInNTSS4 1 NFS－10GC41－8 |  | \＄70．880．00 | k | 31\％ | S44，907．20 | so．00 | 50．00 | \＄0．00 | \＄0．00 | 50．00 | s0．00 | 50.00 | Virtual instruments |
| 5 | ${ }^{2}$ | SEL SW CNES4 1 10GC41－．SSMCONV |  |  | ${ }_{\text {k }}^{k}$ | ${ }_{3}^{31 \%}$ |  | S0．00 | So．00 | So． | （ | S0．00 | So．00 | S000 | YiRTUAL Nstruments |
| 5 | ${ }^{200}$ | SEL－SW |  | S37．883．00 | ${ }_{k}^{k}$ | ${ }^{31 \%}$ |  | S000 | （ | （is． | S0．00 s．00 | S | （c．en | S |  |
| 5 |  | SEL SW C 100C1－．－SSMCONV |  |  | ${ }_{\text {k }}^{k}$ | 31\％\％ |  | S0．00 | so．00 sooo | so．00 soon | So．00 | So． | S0．00 | So．00 | Virtual istruments |
| 5 | ${ }_{\text {200 }}^{200-20009090}$ |  |  |  | ${ }_{k}^{\mathrm{k}}$ | ${ }^{31 \%}$ |  | S0000 | so．00 <br> sooo | $\xrightarrow{\text { so．00 }}$ | Scoue | Scous | Ss000 | somo | Vil $\begin{aligned} & \text { Virtual instrumenis } \\ & \text { VRTUALINSTRMMENTS }\end{aligned}$ |
| 5 | $2200.200000 \cdot \mathrm{ckM}$ | SEL SW C HTTPS．100C1－8．SSMCONV |  | \＄334．62 | k | 31\％ | ${ }_{5237.79}$ | s0．00 | s0．00 | S0．00 | S0．00 | S000 | s0．00 | s000 | Virtual istruments |
| 5 | 200－200000－SM | SEL SW C HTTPS－100C11－8．SSM |  | S1，004，62 | k | 31\％ | 5693.19 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | s0．00 | Virtual instruments |
| 5 | ${ }_{2}^{200-2000010}{ }^{20010-C V M}$ | SEL－SW LG Cht sm ossw T．106C1－8 |  |  | ${ }_{\text {K }}^{\text {k }}$ | ${ }_{31 \%}^{31 \%}$ | ${ }_{\text {S }} \mathbf{5 1 3 . 9 7 5 . 1 6}$ | So．00 | Stion | Ss．o． | （ | （ | So．00 | So． | Virtual intruments |
| 5 | ${ }^{2}$ | SELI SW S SwI OSSWT－10cC1－8．SSM |  | \＄ 51.004 .62 | k | 31\％ |  | Ss00 | cois | （en | Scos | Scoo |  | so． | Virtual instruments |
| 5 | 200.200105 | SEL－SW LG Clint kero KER－100CC－－8\％ |  | ${ }_{520,253.85}$ | k | 31\％ | \＄13，975．16 | s0．00 | S0．00 | S0．00 | \＄0．00 | \＄0．00 | \＄0．00 | \＄0．00 | VirTuAl ISTTPUMENTS |
| 5 5 | ${ }^{\text {coser }}$ | SEL SW C Cert 10cci－r．ssMconv |  | ¢1， | ${ }_{\text {k }}$ | 31\％ |  | so．00 | so．00 <br> s00． | $\xrightarrow[\substack{\text { so．00 } \\ \text { s．00 }}]{ }$ | so．00 | soco | so．00 s000 | sso．00 | Virtual intruments |
| 5 | 2002020110 | SEL－SW LG Clmitipg iple－10cci－8 |  | S162，000．00 | ${ }_{\text {k }}$ | 31\％ | \＄111，880．00 | s．00 | s0．00 | s0．00 | S000 | so．00 | so．00 | S900 | Virtual instruments |
| 5 | ${ }^{\text {a }}$ | SEL SW C CPve 10cci－1．SSMCONV |  |  | ${ }_{\text {k }}^{\text {k }}$ | ${ }_{3}^{31 \%}$ |  | So．00 | Sois |  | （ $\begin{aligned} & \text { s．00 } \\ & \text { s．00 }\end{aligned}$ | So． | So． | So． | Virrual intruments |
| 5 | ${ }^{200-200111}$ | SEL－SW LDXXEEMgnt $2 P$ LDXEAPPO2 |  | S43，58．46 | ${ }_{\text {k }}$ | 31\％ | ${ }_{\text {S30，}}^{53041.54}$ | Ss000 | S0．00 | （ |  |  |  | somo | Virrual intruments |
| 5 | ${ }^{200-2000111-\mathrm{CVM}}$ | SEL SW WW PP LIXEAPPO2－SSNCOMV |  | ${ }^{5741.54}$ | k | 31\％ | ${ }_{\text {s511．66 }}$ | 50．00 | S0．00 | S0．00 | \＄0．00 | \＄0．00 | \＄0．00 | \＄0．00 | Virtual istrumens |
| 5 | ${ }^{20002000112}$ | SEL |  |  | ${ }_{k}^{k}$ | 31\％ |  | s000 s．00 | S0．00 | （incoue | ¢ | Scoue | Soiol | So． | VIRTUAL NSTTUMENTS |
| 5 | － | SEL SWW WW 4 Loxe：APP0．SSMCOMV |  |  | ${ }_{\text {k }}^{k}$ | ${ }_{31 \%}^{31 \%}$ | － | So．00 | Stion |  | （ | （ | So． | So． | Virtual istruments |
| 5 | ${ }_{200-200113}^{20020012.5 M}$ | SELSW LXX．EMmm |  | （100， | k | 31\％ | S757．56．93 | S000 S0．00 | S0000 s．00 | S0．00 50.00 | S000 s．00 | S0．00 s．00 | S000 s．00 | S． | Virtual istruments |
| 5 | ${ }^{\text {coser }}$ | SEL SW WW 8P LDXEAPAPOP．SSMMCONV |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | So．00 s00． | so．00 S000 | so．00 s000 | S000 s000 | S000 s．00 | S000 s000 | S000 |  |
| 5 | ${ }^{200-200305}$ | SEL－HW L LX Loxdeena Lox－6204326 |  | S180，000．00 | k | 31\％\％ | S\＄12，200．00 | s0．00 S00 | so．00 soo | so．00 | S0．00 S00 | S0．00 | S0．00 | so．00 | Yirtual istruments |
| 5 | ${ }^{2000-20039388-c / 4 M}$ |  |  | ${ }_{\substack{\text { S }}}^{\text {S82，79923 }}$ S1，4023 | ${ }_{k}^{\mathrm{k}}$ | 31\％ | ${ }_{\substack{\text { S57，10．77 } \\ \text { s972 } 37}}$ | so．00 s00． | ¢ | ¢ | S000 s．00 | so． | Scood | Scood | Yirtual intruments |
| 5 |  |  |  | Sti， | ${ }_{\text {k }}^{\text {k }}$ | 31\％ | （ss．ens．7 | S0．00 | Soiol | Soiol | Stiol | So． | S000 | Soiol | VIVRTAL ISSTPUMENTS |
|  | ${ }^{200} 200200419$ | SEL－HW WL Gen 7 7040406 |  |  |  | 31\％ | \＄1559．336．93 | Scouo | （so．00 | so．00 so．00 | s000 s．00 | so．00 | somo | （100 | 价 |
| 5 | ${ }^{200-2000330-C M M}$ | SEL SW C Ciscil 10 CC1－4－SSMCONV |  | $\underset{\substack{\text { S10，233．85 } \\ \text { si，738．46 }}}{\text { S }}$ | k | 31\％ | ${ }_{\substack{\text { 50，} \\ \text { Si，} 1,90.595}}$ | Stion |  |  | Ss000 | Ss000 | cois | so． | Virtil |
| 5 | ${ }_{\text {200－200433－SM }}^{202}$ |  |  | （5．0．72．31 | ${ }_{\text {k }}$ | 31\％\％ |  | S0．00 | S0．00 |  | S0．00 | S0．00 | S0．00 | so．00 | Yirtual intruments |
| 5 | ${ }^{200-200432-\mathrm{CMM}}$ |  |  | $\underset{\substack{\text { S10，2333．85 } \\ \text { si，738．46 }}}{\text { S }}$ | ${ }_{k}^{k}$ | 31\％ |  | S0．00 | so．00 s00． | $\xrightarrow{\text { so．00 }}$ S000 | Soso | （so．00 | so．00 s00． | Sois | Virtual intruments |
| 5 | ${ }^{200-200432-S M}$ | SEL SW C SMB2 SME－406C2．4．4SM |  | ${ }^{\text {S5，072．31 }}$ | k | ${ }^{31 \%}$ | S3，49989 | \＄0．00 | S0．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | s0．00 | Virtual instruments |
| 5 |  |  |  |  | ${ }_{k}^{k}$ | 31\％ |  | socou | so．00 <br> so．oo | so．00 s．00 | so．00 | somo | so．00 s000 | somo so．00 |  |
| 5 | ${ }^{200-2000333.5 \mathrm{sm}}$ | SEL SW C Smb3 SnB－406C3．4．4sm |  | \＄5，072．31 | k | 31\％ | 53，49．89 | so．00 | S0．00 | \＄0．00 | \＄0．00 | \＄0．00 | \＄0．00 | \＄0．00 | Virtual instruments |
| 5 | ${ }^{200}$ |  |  |  | ${ }_{k}^{k}$ | 31\％\％ |  | s0．00 | S0．00 | so．00 Soiol | S0．00 | S0．00 | S0．00 | so．00 | Virtual istruments |
| 5 | ${ }_{200-20435.5 M}^{200.20033-c m ~}$ |  |  | St． | ${ }_{\text {k }}$ | ${ }^{31 \%}$ |  | S0．00 | so． | so． | Scoo | Soso | S000 | so． | Virrual instruments |
| 5 | $200-20047$ |  |  | \＄102， 333.85 | k | 31\％ | S77．610．36 | s0．00 | S0．00 | s0．00 | \＄0．00 | S000 | s0．00 | \＄0．00 | Virtual instruments |
| 5 5 |  |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | socou | somo so．00 | $\xrightarrow[\substack{\text { so．00 } \\ \text { s．00 }}]{ }$ | so．00 | soco | so．00 s000 | somo | Virtual $\begin{aligned} & \text { VITruMENTS } \\ & \text { VRTUAL INSTRMMENTS }\end{aligned}$ |
| 5 | 200－200438 | SEL－SW LG Clm N NS4 1 NFS－406C41－ |  | \＄102， 333.85 | k | 31\％ | \＄70，610．36 | S0．00 | S0．00 | s0．00 | \＄0．00 | so．00 | s0．00 | 50．00 | Virtual intruments |
| 5 |  | SEL SW C NFSS4 140C414．4SSMCONV |  | Stize． | ${ }_{k}^{k}$ | 31\％\％ | Stilig．54 | s0．00 | S0．00 | so．00 Soiol | s0．00 S00 | S0．00 | so．00 | so．00 | Yirtual intruments |
| 5 | ${ }_{200200439}^{20-20043-9 M}$ |  |  | \＄102，33，${ }^{\text {s，}}$ | ${ }_{k}^{k}$ | 31\％ | S70．610．36 | S0．00 | so．00 | so．00 | ss．os | somo | S000 | so． | Virrual instruments |
| 5 | $220-200339 . \mathrm{CVM}$ | SEL SW C C 40 CCl 1 －SSMCONV |  | s1，738．46 | k | 31\％ | Si，199．54 | s0．00 | S0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | \＄0．00 | Virtual instruments |
| 5 5 | ${ }_{\text {200－20040 }}^{200020.39 .5 M}$ | SEL SWW CHTPP－406C1－4．SSM |  | S59，24．3．8． | k | 31\％ | S33，49989 | so．00 s000 | somo so．00 | so．00 s．00 |  | so． | somo | somo | Virtual $\begin{aligned} & \text { VITRUMENTS } \\ & \text { VRTUAL INSTRMMENTS }\end{aligned}$ |
| 5 | 22002020490 －ckM | SEL SW C HTTPS．406C14．SSMCONV |  | ${ }_{\text {S }}$ | k | 31\％ | ${ }_{5321287}$ | S0．00 | s0．00 | S0．00 | S0．00 | so．00 | s0．00 | s0．00 | Virtual istruments |
| 5 | ${ }_{20}^{200-2004040 . S M}$ | SEL SW CHTTPS．406C1－1．SSM |  |  | ${ }_{\text {k }}^{k}$ | ${ }_{3}^{31 \%}$ | ${ }_{\text {S }}^{51} 5$ | s．00 s．00 | So．00 | So．00 | S0．00 S000 | s．00 s．00 | S0．00 | S000 | Virtual istruments |
| 5 | ${ }^{200-2004441-\mathrm{CM}}$ | SEL SW C Swt O－406CC－4．4SMCONV |  | ${ }_{\text {S }}{ }_{\text {S496．92 }}$ | k | 31\％ | ${ }_{5232187}$ | s0．00 | s0．00 | S0．00 | s0．00 | \＄0．00 | so．00 | s0．00 | Virtual intruments |
| 5 | ${ }_{\text {200－200445 }}^{20-2045}$ |  |  |  | ${ }_{k}^{k}$ | 31\％ | S10，001．03 | So．00 s00． | So．00 s00． | $\xrightarrow{\text { so．00 }}$ s0．00 | S0．00 s00． | Sosom | so．00 s．00 | somo | VIRTUAL NSTTUMENTS |
| 5 |  |  |  | S440927 | ${ }_{\text {k }}$ | 31\％\％ | S422．27 | So．00 | Soiol | soiol | Soso | so． | S000 | S000 | \irrual |
| 5 | ${ }_{\text {200 }}^{2020200450}$ |  |  |  | ${ }_{k}^{k}$ | 31\％ | S1061．37．507 | so．00 s．00 | （incoue | （incois |  |  | So． | Ss000 | Yirtual intruments |
| 5 | － $2000.200450 . \mathrm{CMM}$ |  |  |  | k | 31\％\％ |  | s0．00 S00 | so．00 S00 | so．00 S00 | S0．00 S00 | so．00 | S0．00 | S0．00 | VRTUAL MSTRUMENTS |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | S124，200．00 | S000 s000 | so． | so．00 s．00 | s000 s000 | So． |  | Sose |  |
| 5 | ${ }^{200-2004887}{ }^{20085-C V M}$ |  |  |  | k | 31\％\％ | ${ }_{\substack{\text { S55．030．16 } \\ \text { S935．21 }}}^{\text {a }}$ | so．00 |  |  | so． $\begin{aligned} & \text { sooo } \\ & \text { s．00 }\end{aligned}$ | soco | so．00 | so．00 so．od | StuA I ISTRUMENTS |
| 5 | ${ }^{20002004887-5 \mathrm{sm}}$ |  |  |  | k | 31\％ |  | S． | s． | s．0．00 50.00 | （ | （ | （ta00 | So． | Stual intruum |
| 5 |  | SEL SW LG Cilis Sue sme |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％\％ | S55．030．16 | S0．00 | （incoun | So．00 | So．00 | So．00 | S0．00 | So．00 | Virtual instumenis |
| 5 | ${ }_{\text {200－20049－Sm }}^{20}$ | SEL SW C SMez Smb－256C2－4ssm |  | \＄ 5 S3，53．85 | k | 31\％ | siz728．16 | S0．00 | s．00 | S0．00 | S000 | So． | S0．00 | S0．00 | VRTUAL ISSTRUMENTS |
|  | 200－20440 | selswLo Cintmessme－2603．4 |  | 59，753．85 |  |  | \＄55，030．16 | S0．00 | 50.00 |  |  |  |  |  |  |



\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline band \& sku \& \& DESCRIPTION \& \[
\begin{gathered}
\text { EMC L Lss } \\
\text { PRICE USD }
\end{gathered}
\] \& CATEGORY CODE \& \[
\left|\begin{array}{c}
\text { Nasso vev } \\
\text { Discount } \\
\%
\end{array}\right|
\] \& NVP LEVEL 1 NET PRICE \& \begin{tabular}{l}
PROSUPPORT \\
PLUS MNT LP
\end{tabular} \& \[
\begin{array}{|c|c|}
\hline \text { PRosuppor } \\
\text { WMC PR M MNT } \\
\hline
\end{array}
\] \& PROSUPPORT ENH MNT LP \& basic mnt le \& \[
\begin{aligned}
\& \text { WTY UPG ENH TO } \\
\& \text { PS W/MC PREM } \\
\& \text { LP }
\end{aligned}
\] \& wTr upg Basic TOPS ENHLP \& Renewal \& THRPD PARTY PRODUCT PARTNER \\
\hline 5 \& \(\underbrace{2 \text { 250WIRSSS2 }}\) \&  \& \& ¢ \& \({ }_{\text {K }}^{\substack{\text { k }}}\) \& 31\％\％ \&  \& s．00 \& \(\xrightarrow[\substack{\text { so．0．} \\ \text { Soo }}]{ }\) \& s．00 \& O00 \& so．00 \& s．0．0 \& 500 \& aron \\
\hline 5 \& \({ }_{\text {2SOWM PRSSSP2 }}\) \&  \& \& ¢ \& \({ }_{\text {k }}^{\text {k }}\) \& 31\％ \& ¢ \& so．\({ }_{\text {so．0 }}^{\text {soo }}\) \& soiol \& so．\({ }_{\text {so．0 }}^{\text {so．}}\) \& s．\({ }_{\text {so．0 }}^{\text {so．00 }}\) \& s．\({ }_{\text {s．0．00 }}\) \& s．\({ }_{\text {so．00 }}^{50.00}\) \& s．\({ }_{\text {s．0．00 }}\) \& Varons \\
\hline 5 \& 300．00000．5M \& SEL LS CW Cosmmm SSM \& \& 518.46 \& K \& 31\％ \& \({ }_{\text {S1274 }}\) \& S0．00 \& s0．00 \& s0．00 \& \({ }^{5000}\) \& \({ }^{5000}\) \& 50.00 \& \({ }^{50.00}\) \& UAL INSTRU \\
\hline 5
5 \& \({ }_{\text {3130 }} 3\) 300Y－CC－PROMO \&  \& \& S5000 \& \({ }_{\text {k }}^{\mathrm{k}}\) \& 31\％\％ \& Sis．en \& so． \& soou
so．oo \& so．00
so．00 \& so．00
so．00 \& so．00
50.00 \& s．0．0
so．00 \& s．0．0
so．00 \& （ \\
\hline 5 \& 32C－1／－0210：BR \&  \& \& S6，146．15 \& k \& 31\％ \& S4，200．84 \& S0．00 \& S0．00 \& S0．00 \& \({ }_{50.00}\) \& \({ }_{50.00}\) \& S0．00 \& S0．00 \& \\
\hline 5 \& \({ }^{320.1-P-220.88}\) \&  \& \& S6．146．15 \& k \& 31\％ \& S4， 420.84 \& S000 \& S000 \& so．00 \& s000 \& s000 \& s．00 \& s．000

Sol \& Smantopitis \\
\hline ${ }_{5}^{5}$ \&  \&  \& \& S6．146．15 \& k \& 31\％ \& ¢ \& so．00 \& so．00
soon \& so．00
soon \& so．00 \& so． 50.00 \&  \& 寺s．000 \& SMARTOPTICS \\
\hline 5 \&  \&  \& \&  \& ${ }_{\text {k }}^{\text {k }}$ \& 31\％ \& S4， \& so．00 \& so．00 \& so．00 \& s0．00 \& so．00 \& so．00 \& so．00 \& SMARTOPTITS \\
\hline 5 \& ${ }^{32 G-1 /-2260-8 R}$ \&  \& \& S6，146，15 \& k \& 31\％ \& S4，200．84 \& so．00 \& so．00 \& S0．00 \& 50.00 \& s0．00 \& s0．00 \& ${ }_{50.00}$ \& Smartopics \\
\hline 5 \& 320．1R－270．88 \&  \& \& ${ }_{\text {cke }}$ \& k \& 31\％ \& （ 54.240 .84 \& 50．00 \& s0．00 \& S0．00 \& ${ }^{50.00}$ \& S0．00 \& S000 \& \& SMARTOPTICS \\
\hline 5 \&  \&  \& \& （ex \& ${ }_{\text {k }}$ \& 31\％ \&  \& So． \& so． \& so．00
so．00 \& so．00
50.00 \& sso．00 \& so．00
so．00 \& so．00
so．00 \& SMMRRTOPTITSS \\
\hline 5 \& ${ }^{32 G-1 /-P 300-8 R}$ \&  \& \& S6，146，15 \& k \& 31\％ \& S4，200．84 \& s0．00 \& s0．00 \& s0．00 \& 50.00 \& s0．00 \& s0．00 \& \＄0．00 \& smartopics \\

\hline 5 \&  \&  \& \& S6．146．15 \& k \& 31\％\％ \& | S4，20．84 |
| :--- |
| S42084 |
| 1 | \& so．0 \& so．00 \& so．00 \& so．00 \& S000 \& soon

Soion \& sooo \& SMMATOPTITS \\
\hline 5
5 \&  \&  \& \& S6．146．15 \& ${ }_{k}^{k}$ \& 31\％ \&  \& so．00 \& so．00
so．oo \& soo．
so．00 \& so．00 \& so．00
so．00 \& so．00
so．00 \& s0．00
so．00 \& SMARTOPTICS
Smartopics \\
\hline 5 \& 320，1－0340－8R \&  \& \& Stichers \& k \& 31\％ \&  \& so．00 \& sco． \& 50．00 \& 50．00 \& 50．00 \& 50．00 \& ¢0．00 \& SMMRTOPTIISS \\
\hline 5 \& ${ }^{32 G / 1-P-0350.8 R}$ \&  \& \& S6，146．15 \& k \& 31\％ \& S4，240．84 \& s0．00 \& s0．00 \& s0．00 \& 80．00 \& 50．00 \& s0．00 \& S0．00 \& Martoptics \\

\hline 5 \&  \&  \& \& （ens \& ${ }_{\text {k }}^{\mathrm{k}}$ \& 31\％ \& Sti．20．84 \& so． \& soom \& | so．00 |
| :---: |
| s．00 | \& So． \& （so．00 \& so．00

so．od \& so．00
so．00 \& SMARTOPTICS \\
\hline ${ }_{5}^{5}$ \& 3．CC－AEED－B \& SEL SEE Bunde Archiv－USA．3Yt \& \& s1．277．36 \& k \& 31\％ \& s880．69 \& so．00 \& S0．00 \& S0．00 \& S0．00 \& s0．00 \& 50．00 \& 50．00 \& FACtion \\
\hline 5 \& （．CC．AAMMPRM \& SEL Promo so undid Acthive（Sm－USA 3Y \& \&  \& ${ }_{k}^{k}$ \& 31\％ \&  \& so．00 \& So．00 \& So．00 \&  \& so．00
so．00 \& so．00
so．oo \& （ so．00 \& ${ }_{\text {PaCtion }}^{\text {faction }}$ \\
\hline 5
5 \&  \&  \& \&  \& ${ }_{\text {k }}$ \& 31\％ \& ¢ \& somo \& sooo
so．00 \& so．00
so．00 \& sio．${ }_{\text {so．00 }}$ \& sio． \&  \& so．${ }_{\text {so．00 }}$ \&  \\
\hline 5 \& 3．CC．Aso \& SEL TTB Scaleout ArchiveUSA．3YT \& \& S984，27 \& k \& 31\％ \& S679．15 \& S0．00 \& S0．00 \& S0．00 \& 50.00 \& 50.00 \& S0．00 \& ${ }_{50.00}$ \& FACtion \\
\hline 5 \& 3．cC－AsO－B \& sEL Scaleout tunde Archive．USA．3Yt \& \& \＄1，177．64 \& к \& 31\％ \& s77．17 \& s0．00 \& s0．00 \& s0．00 \& 50.00 \& s0．00 \& s0．00 \& 50.00 \& faction \\
\hline 5 \& $\underbrace{}_{\substack{\text { a } \\ \text { 3．CC．A．Asso－}}}$ \& SEL TTP Scale Out Arch（Smal）－USA $3 Y$ \& \&  \& ${ }_{\text {k }}^{\text {k }}$ \& 31\％ \& \＄1，213．27 \& So．00 \& so．00 \& So． \& So． \& so．00 \& （incoun \&  \& ${ }_{\text {faction }}^{\text {faction }}$ \\
\hline 5 \&  \& Sel \& \&  \& ${ }_{\text {k }}$ \& 31\％ \& S $13,368.78$ \& so． \& 旡 \&  \& so．00 \& so．00 \& so．00
s0．00 \& so． \& （eaction \\
\hline 5 \& 3．CC．BE－B \& SEL Block Bunde Elle－USA－3Yt \& \& S27，879．55 \& \& 31\％ \& \＄19，23689 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& faction \\
\hline ${ }_{5}^{5}$ \& ¢， \& SEL－1TB Block premier－USA．3Yt \& \& sity \& ${ }_{\text {k }}^{\substack{\text { k }}}$ \& 31\％ \& S． \& so．00
so．oo \& so．00
so．od \& so．00
s．00 \& so．00
so．oo \& so．00
so．oo \& so．00
so．od \& so．00
so．00 \& $\underset{\substack{\text { faction } \\ \text { FACtion }}}{ }$ \\
\hline 5 \& 3．CCCBS \& SEL TTB Block tuandard－USA－3YT \& \& S2200827 \& k \& 31\％ \& ¢ \& S0．00 \& Scood \& S0．00 \& 50．00 \& 50．00 \& S0．00 \& ${ }_{50.00}^{5000}$ \& FACtion \\
\hline 5 \& ${ }_{\text {3．CC．ESS }}$ \& SEL Blick Einule Standarc－USA－3YT \& \& S44，377．64 \& k \& 31\％ \& S3，06．77 \& so．00 \& so．00 \& so．00 \& s0．00 \& s0．00 \& s．00 \& ${ }_{\text {s．00 }}$ \& ${ }_{\text {faction }}$ \\
\hline 5 \&  \& SEL Tre block Turous \& \& \＄40，778．09 \& ${ }_{\text {k }}$ \& 31\％ \& ¢ \& so．00 \& so．00 \& so．00 \& so．00 \& s0．00 \& s0．00 \& 5.00 \& faction \\
\hline 5

5 \& cock \& SEL Llock Eundie Tubousa．3Yt \& \& \＄49，485．66 \& ${ }_{\text {k }}^{\mathrm{k}}$ \& 31\％ \&  \& | so．00 |
| :---: |
| sooo | \& so．00

so．od \& so．00
s．00 \& so．00
so．os \& so．00
so．oo \& so．00
so．od \& so．00
so．00 \& $\underset{\substack{\text { faction } \\ \text { FACTION }}}{ }$ \\
\hline 5 \& 3－CCCEESED－B \& SEL SED Bunde Elle USAMY 3Y \& \& \＄22，504．09 \& k \& 31\％ \& \＄115，57．82 \& S0．00 \& S0．00 \& S0．00 \& 50．00 \& 50．00 \& 50．00 \& \＄50．00 \& FACtion \\
\hline 5 \& 3．CCCEESO \& SEL 1TTE Scaleout Elie－USA－3Y \& \& ${ }_{\text {S12，688．64 }}$ \& k \& 31\％ \& s8，75．16 \& s0．00 \& S0．00 \& S0．00 \& s0．00 \& s0．00 \& s0．00 \& ${ }_{50} 5000$ \& faction \\
\hline 5
5 \&  \&  \& \& ¢ \& ${ }_{\text {k }}^{\mathrm{k}}$ \& 31\％\％ \&  \& somo \& so． \&  \& so．00 \& so．00 \& so．00
so．00 \& s．${ }_{\text {s0．00 }}^{50.00}$ \& ${ }_{\text {faction }}^{\text {faction }}$ \\
\hline 5 \& 3．CCCEEsso－B \& SEL Scaleout tunde Elite（Smal）－USA $3 Y$ \& \& \＄31，661，18 \& k \& 31\％ \& \＄21，46，219 \& s0．00 \& so．00 \& s0．00 \& S0．00 \& s0．00 \& 50．00 \& 50．00 \& FAction \\
\hline 5 \&  \&  \& \& S19．813．09
S2789955 \& k \& 31\％ \& ${ }_{\substack{\text { S } \\ \$ 119.671 .03 \\ \$ 19369}}$ \& So．00 \& so．00
sooo \& S000 \& 退s0．00 \& 退s0．00 \& so．00
so．00 \& 寺s．000 \& ${ }_{\text {faction }}^{\text {FACTION }}$ \\
\hline 5 \& － \&  \& \&  \& k \& 31\％ \& cosme \& so．00 \& 寺 \& 发 50.000 \& ¢ 50.00 \& sc．00 \& so．00 \&  \& ${ }_{\text {caction }}^{\substack{\text { faction } \\ \text { FAction }}}$ \\
\hline 5 \& з．CC．FP．B \& SEL F File funde Pemier－USA－3Yt \& \& \＄15，763．33 \& k \& 31\％ \& \＄10，876．70 \& s0．00 \& S0．00 \& 50.00 \& 50.00 \& 50.00 \& S0．00 \& \＄5000 \& faction \\
\hline ${ }_{5}^{5}$ \&  \& SEL ITBE File Slandard．USA．3Yt \& \& \＄ 54.2088 .27 \& ${ }_{\text {k }}^{k}$ \& 31\％ \& ¢ \& So．00 \& so．00
sooo \& So． \& So． \& （incoun \& （incoue \&  \& ${ }_{\text {FACTION }}^{\text {faction }}$ \\
\hline 5 \& ${ }_{3 . C O C P S E D}$ \& SEL 1 TB SED P Premier－USA．3YT \& \& S4，75200 \& k \& 31\％ \& ${ }_{53,278.88}$ \& so．00 \& so．00 \& S0．00 \& s0．00 \& s0．00 \& 50．00 \& 50．00 \& faction \\
\hline ${ }_{5}^{5}$ \&  \& SEL SED Eundere Pemier U－UA．3YT \& \&  \& ${ }_{\text {k }}^{k}$ \& 31\％ \&  \& S0．00 \& so．00
sooo \& So． \& So． \& So． \& （so．00 \&  \& ${ }_{\text {Fenction }}^{\text {FACTION }}$ \\
\hline 5 \& 3．cC．pso．B \& SEL Scaleout Eunde Premier－USA－3YT \& \& S6，30．96 \& k \& 31\％ \& \＄4，375．26 \& S0．00 \& S0．00 \& S0．00 \& 50.00 \& 50.00 \& 50．00 \& \＄0．00 \& FAction \\
\hline 5 \& 3．CC．PSO．PPM \& SEL Promo So Bunde Premier－USA 3Y \& \& S226，0446 \& к \& 31\％ \& \＄155．933．08 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& \＄0．00 \& faction \\
\hline 5 \& 3．CC．SSED \& SEL LTE SED Slandard．USAA 3Yt \& \& S4，17．09 \& k \& 31\％ \& \＄2，80．79 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& 50．00 \& FACtion \\
\hline 5 \&  \&  \& \& （ 5 S3．84．45 \& ${ }_{k}^{k}$ \& 31\％ \& （ \& （ens $\begin{aligned} & \text { S000 } \\ & 5000\end{aligned}$ \&  \&  \& （en so．00 \& （en so．00 \& （en so．00 \& （en so．00 \& ${ }_{\text {faction }}^{\text {faction }}$ \\
\hline 5 \& ${ }_{\text {3．c．}}$ \& SELI scaileout unundil Standardat．USA．3Yr \& \&  \& k \& 31\％ \& ¢ \& S000 \& cois \& （is．00 \& so．00 \& so．00 \& so． \& so． \& ${ }_{\text {FACTION }}$ \\
\hline 5
5 \& $\underbrace{}_{\substack{\text { 3．CYREC．CS } \\ \text { 3．CRECCMS }}}$ \&  \& \& ${ }_{\text {S }}^{\text {s201，979．14 }}$ \& k \& 31\％\％ \&  \& （en soou \& （en soon \& （en soon \& sooo
sooo \& （ens sooo \& sooo
sooo \& so．os
sooo \& $\underset{\substack{\text { faction } \\ \text { FACTION }}}{ }$ \\
\hline 5 \&  \&  \& \& \＄222，75．41 \& ${ }_{\text {k }}^{\text {k }}$ \& 31\％ \&  \& （ \& （ \& （incous \& So． \& （enco \& So． \&  \& $\underset{\substack{\text { faction } \\ \text { FActon }}}{ }$ \\
\hline 5 \&  \& SEL Faction Chberaesili．MamISener－3\％－USA \& \&  \& ${ }_{k}^{k}$ \& 31\％ \& STi78．84．000 \&  \& Stion \&  \& （en so．00 \& （en so．00 \& （en so．00 \& （en so．00 \& $\underset{\substack{\text { faction } \\ \text { FACTION }}}{ }$ \\
\hline 5 \&  \&  \& \&  \& ${ }_{\text {k }}$ \& 31\％ \&  \&  \& （ \& （ $\begin{aligned} & \text { s．0．00 } \\ & 50.00\end{aligned}$ \& （ \& （ \& S0．00 \&  \& \\
\hline ${ }_{5}^{5}$ \&  \&  \& \& S6， 5 S630．18 \& ${ }_{\text {k }}^{k}$ \& 31\％ \& ¢ \& so．00 \& so．00
soon \& so．00 \& So． \& （incoun \& （so．00 \&  \& ${ }_{\text {faction }}^{\text {faction }}$ \\
\hline 5 \&  \& SEL Ded \& \& Stis， \& ${ }_{\text {k }}$ \& 31\％ \&  \& so． \& so． \&  \& 旡s0．00 \& so．00 \& so．00 \& sso．00 \& （eaction \\
\hline 5 \& 3．DO．99．8 \& SEL Ded Do 9900 Sunde－UsA－3r／ \& \& S6，545．45 \& k \& 31\％ \& \＄4，516．36 \& 50．00 \& 50．00 \& s0．00 \& 50．00 \& \＄0．00 \& 50．00 \& s0．00 \& faction \\
\hline 5 \&  \&  \& \& S． 5 S．69209 \& ${ }_{k}^{k}$ \& 31\％ \&  \&  \& so．00 \& so．00 \& （en so．00 \& （ens so．00 \& （en so．00 \& （en so．00 \& ${ }_{\text {Paction }}^{\text {faction }}$ \\
\hline 5 \&  \&  \& \& \＄7，14．91 \& ${ }_{\text {k }}$ \& 31\％ \& \＄4，90929 \& so． \& so． \& so．00
so．00 \& so．00
50.00 \& cois ${ }_{\text {so．00 }}$ \& （incois \& so． \& （taction \\
\hline 5 \&  \&  \& \& ¢ \& ${ }^{k}$ \& 31\％ \& Stis5．06 \& So． \& soiol \& So． \& Stiol \& Sc．00 \& Scouo \& S \& faction \\
\hline 5 \&  \&  \& \& Ss9，728．84 \& ${ }_{k}^{\mathrm{k}}$ \& 31\％ \& S41，235．36 \& ss000 \& 旡 \&  \& so．00 \& so．00 \& so．00
so．00 \& so．00
50.00 \& ${ }_{\text {che }}^{\substack{\text { faction } \\ \text { FAction }}}$ \\
\hline ${ }_{5}^{5}$ \& ${ }^{\text {3／MCN－1006 }}$ \& SEL 100 bibs Mulic Coud Nework USA－3Yt \& \&  \& k \& 31\％\％ \& cis \& so．00
S000 \& S0．00 \& so．00 \& so．00 \& so．00 \& so．00
soon \& So．00 \& ${ }_{\text {Fenction }}^{\substack{\text { faction }}}$ \\
\hline 5 \& 3．MCN－169 \& SEL 1 Gbps Mulic loud Newework USA－3Yt \& \& （ \& k \& ${ }_{31 \%}$ \& \＄ \& Stiol \& Sosem \& Stiol \& Stiol \& S． \& Soiol \& Sois \& ${ }_{\text {chen }}^{\text {faction }}$ \\
\hline ${ }_{5}^{5}$ \& $\underbrace{\text { amCN－} 26}$ \& SEL 2 Sbos Mulicloud Nework USA－3Yt \& \& （ 5 S30，784．09 \& ${ }_{\text {k }}^{k}$ \& 31\％\％ \&  \& so．00 \& so．00
soon \& so．00 \& so．00 \& so．${ }_{\text {soo }}$ \& so．00 \& so．00
soon \& ${ }_{\text {Fenction }}^{\text {FACTION }}$ \\
\hline 5 \& 3．MCN． 56 \& SELL 5 bbps Mulic lud Nemork USA－3Y \& \& \＄77，960．23 \& k \& 31\％ \& \＄55，102．56 \& S0．00 \& s0．00 \& 50．00 \& 50.00 \& 50.00 \& 50．00 \& \＄0．00 \& FACtion \\
\hline ${ }_{5}^{5}$ \& 3．MCN：${ }^{\text {3／}}$ \& SEL 8 Oobbs Mulicliou Nemort USA．3Y \& \&  \& ${ }_{\text {k }}^{\substack{\text { k }}}$ \& 31\％ \& S793，710．58 \& so．00 \& so．00 \& so．00 \& so．00 \& So． \& So． \& （incois \& ${ }_{\text {Fection }}^{\text {FACTION }}$ \\
\hline 5 \& 边 \& SEL 1 TE Obiect Mulititegion＜1PB USA 3 Y \& \& Sti．i．0．64 \& ${ }_{k}^{k}$ \& 31\％ \& Sti， \& Scoue \& So． \& S0．00 \& 边 50.00 \& Sc．00 \& S0．00 \& S0．00 \& ${ }^{\text {FACCTION }}$ \\
\hline 5
5 \&  \& SEL \& \& S804．27 \& ${ }_{k}^{k}$ \& 31\％ \&  \& so．00 \& so．00
so．oo \& so．00
s．00 \& so．00
s．00 \& so．00 \& so．00
so．oo \& so．00
so．od \& $\underset{\substack{\text { FACCION } \\ \text { FACTION }}}{ }$ \\
\hline 5 \&  \& SEL－OSPP＋．400 SRPAAtach \& \& S1．25500 \& ${ }^{\mathrm{k}}$ \& 31\％\％ \& （ex \& soiol \& soiol \& sion \& （in \& Scou \& Soiol \& Stion \& DEL METTORKING \\
\hline 5 \& ${ }_{\text {407－8BEE }}$ \& SEL－100 XCVVRLR－SFP Atach \& \& S1，100．00 \& k \& 31\％ \& S775．00 \& so．00 \& so． \& S0．00 \& so．00 \& so．00 \& so．00
so．00 \& sso．00 \& Deunetworking \\
\hline 5 \& 407－8BEF \& SEL－ 106 X XVV S SR Atach \& \& 5600．00 \& k \& 31\％ \& S414．00 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& ${ }^{50.00}$ \& DEL NETWORKING \\
\hline ${ }_{5}^{5}$ \& ${ }_{\text {cter }}^{\text {407－BEL }}$ \&  \& \& － \& ${ }_{\text {k }}^{\mathrm{k}}$ \& 31\％ \&  \& Sso． \& so．00
so．oo \& so．00
so．00 \& so． 50.000 \& so．${ }_{\text {sooo }}^{\text {so．00 }}$ \& so．00
so．00 \& so．00
so．00 \& DEL NeTWORKNG
DELUETWORKNG \\
\hline 5 \& 407－8Bor \& SEL－16 XCVr Sx cus kit \& \& \＄275．00 \& k \& 31\％ \& S189．75 \& S000 \& S0．00 \& S0．00 \& \＄0．00 \& s0．00 \& s0．00 \& s0．00 \& dell networking \\
\hline 5 \& ${ }_{407}^{407-8 B 80}$ \&  \& \& sirs．00
s660．00 \& k \& 31\％\％ \&  \& so． \&  \&  \& so．00
so．00 \& so．${ }_{\text {s．00 }}^{\text {so．}}$ \&  \& so．00 \& 价 \\
\hline 5 \& 407－8BOV \& SEL－106 XCVV ZR R 80km Cuskit \& \& S4，345．00 \& k \& 31\％ \& S2，99805 \& s0．00 \& s0．00 \& s0．00 \& 50．00 \& s0．00 \& s0．00 \& S0．00 \& dell networking \\
\hline 5 \&  \&  \& \& 51.32200
S341000 \& ${ }_{\text {k }}^{\mathrm{k}}$ \& 31\％\％ \& － 5906.488 \& So． \& so．00
soon \& so．00 \& So． \& So． \&  \& （in so．00 \& DEL NeTVORRING
DEHUETWORKNG \\
\hline 5 \& 4007 －8RK \& SEL－100 XVVR ER 00 Km Cuskt \& \& \＄99，55000 \& k \& 31\％ \& S6，451．50 \& so．00 \& ssood \& S0．00 \& S0．00 \& S0．00 \& s0．00 \& s0．00 \& DELL NETV ORKING \\
\hline 5
5 \& ${ }_{\text {407－BBVH }}^{\text {407 }}$ \&  \& \& S1， $\begin{gathered}\text { si，95．00 } \\ \text { si，25000 }\end{gathered}$ \& k \& 31\％ \& （enter \& ¢ \& somo \& soiol \&  \& so．00 \& so．00
so．oo \&  \& dell \\
\hline
\end{tabular}



\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline bano \& sku \& \& DESCRRIPTION \& \[
\begin{gathered}
\text { EMC L Lst } \\
\text { PRICE USD } \\
\hline
\end{gathered}
\] \& \begin{tabular}{c} 
category \\
cook \\
\hline
\end{tabular} \& \[
\underset{\substack{\text { Naspo vp } \\ \text { Disount } \\ \%}}{ }
\] \& \begin{tabular}{c} 
NVP Level \\
NETT PRICE \\
\hline
\end{tabular} \& PROSUPPORT
PLUS MNT LP PLUS MNT L \&  \& PROSUPPORT
ENH MNT LP \& basic mit Lo \& PS W/MC PREM \& WTY UPG BASIC
TO PS ENH LP \& Renewal \& THRD PARTY PRODUCT PARTNER \\
\hline 5 \& \({ }_{4}^{456-112.45}\) \&  \& \&  \& k \& \(\xrightarrow{31 \%}\) \& \({ }_{\substack{\text { S2，} \\ 52.944 .92}}\) \&  \& \(\xrightarrow[\substack{\text { S1，077．00 } \\ \text { S1，06．00 }}]{ }\) \&  \& \(\xrightarrow[\substack{\text { s．0．0 } \\ \text { sooo }}]{ }\) \&  \& so．00
S0．00 \&  \& VXRRAL SOFFTVARE
VXPAL SoFTWARE \\
\hline \& 456 －112－47 \& HCA UP VSOM E＋ 1 CPU W S Sr Maninlic \& \& S4，\({ }^{\text {Stab．00 }}\) \& к \& 31\％ \& 年4，92 \& \& \& 986 \& 500 \& 00 \& 000 \& \& RAll softwa \\
\hline 5 \& 456－112－488 \& HCA UP VSPHE +1 CPU W W W Y M Mantlic \& \& 543，39400 \& k \& 31\％ \& \＄2，34，1．96 \& \＄996．38 \& \({ }_{\text {S884．50 }}\) \& \({ }_{5776.68}\) \& s0．00 \& so．00 \& S5000 \& \({ }_{\text {ckis }}\) \& VXRALI Software \\
\hline 5 \& 456－12－499 \& HCA UP SSPH Et 1 CPU w／ 2 r Maint \(=16\) \& \& ¢ 53,394000 \& k \& 31\％\％ \&  \&  \& ssa8．50 \&  \& soom \& soom \& ss．00 \& S84850 \& VXRAAL Sof Tware \\
\hline 5 \& \({ }_{\text {4 }}^{456-12.12 .40}\) \&  \& \& 53,39400
5339400 \& k \& \& （ \& （s） \&  \& （ \& （ \& So． \& （ \& 5848 \& VXRAL SOFTWMare \\
\hline 5 \& \(456-112\)－52 \& HCA UP VSPH E＋ 1 CPUW W STr Manilicis \& \& \＄3， 5 S4，00 \& k \& 31\％ \& \({ }_{\text {S2 } 231.186}\) \& 5916．38 \& \＄888．50 \& \＄746．68 \& s0．00 \& s000 \& 00 \& \({ }_{\text {cke }}^{5888.50}\) \& SRAL Software \\
\hline 5 \& 456－112－453 \& HCA U U V VPH STD 1 CPU W W Yr．Mantic \& \& \＄966．00 \& к \& 31\％ \& \({ }_{5666.54}\) \& 5260.82 \& \({ }_{5241.50}\) \& 5212.52 \& S0．00 \& \＄0．00 \& 5．00 \& \& dor \\
\hline 5 \& 456－112－454 \&  \& \& 5966.00 \& k \& 31\％ \& \＄666．54 \& \({ }^{5260.82}\) \& \({ }^{5241.50}\) \& \({ }_{52121.52}\) \& 50．00 \& 50．00 \& 5.00 \& \& VXXAL SOFTWARE \\
\hline 5 \& \({ }_{\text {4 }}^{456-12.12 .455}\) \&  \& \& S96600 \& k \& 31\％\％ \& \({ }_{\substack{\text { S666．54 } \\ \text { S66．54 }}}^{56854}\) \& （is \&  \&  \& So．00 \& 00 \& （ 50.00 \& \({ }_{\text {coser }}^{5241.50}\) \& AAL Software \\
\hline 5 \& \({ }_{4}^{455-112-457}\) \&  \& \& \({ }_{\text {cosembeicou }}\) \& к \& 31\％ \& S666．54 \& \＄220．82 \& \& \({ }_{\substack{\text { S212．52 }}}^{51225}\) \& \& \& 5，00 \& \& so \\
\hline 5 \& 456－112－458 \&  \& \& \＄4，370．00 \& k \& 31\％ \& \({ }_{\text {s }}^{5,015,30}\) \& \＄1，179．90 \& s1，092．50 \& \＄9961．40 \& ssood \& so．00 \& S0．00 \& \＄1，092．50 \& Sall software \\
\hline 5 \& 456－12－459 \& HCIA UP VSPH R OBO ADV 2 SVM W WVYYManteB \& \& \＄4，370．00 \& k \& 31\％ \& 53，015．30 \& S1，179．90 \& \＄1，092．50 \& \＄966，40 \& \＄0．00 \& \＄0．00 \& s0．00 \& \＄1，02．50 \& VXRALI Software \\
\hline 5 \& 455－112－460 \&  \& \& \＄4，370．00 \& k \& \({ }^{31 \%}\) \& \({ }_{5}^{53,015.30}\) \& \＄1，179．90 \& \＄1，09250 \& S9661．40 \& \({ }^{50.00}\) \& \({ }^{50.00}\) \& \({ }_{50.00}\) \& \({ }^{\text {S1，09250 }}\) \& VXAALI Software \\
\hline 5
5 \& \({ }_{4}^{455-112-12461}\) \&  \& \& （ 5 S4，370．000 \& k \& 31\％ \& \({ }_{\substack{53,015.50 \\ 53,15.30}}^{50.0}\) \& sitira．90
si， 17.90 \&  \&  \& sso．00 \& somo \& so．00
so．00 \& （ \&  \\
\hline 5 \& 456－112－463 \&  \& \& S22，93．00 \& k \& 31\％ \& \＄2，00．97 \& \＄786．51 \& S728．25 \& S640．86 \& 50．00 \& 50．00 \& S0．00 \& S7282．25 \& KRAIL Software \\
\hline 5 \& 456－112464 \& HCA U V VSPH Robo Sto 2 SWM W 2 YYMaminlis \& \& \＄22，913．00 \& k \& 31\％ \& \＄2，009．97 \& \＄776．51 \& S72825 \& S640．86 \& s0．00 \& so．00 \& \＄0．00 \& S7282．25 \& （RAIL SOFTW ARE \\
\hline 5 \& 456－12－465 \& HCA UP VSPH Robo Sto 2 SVM W W 3 YMamintib \& \& \＄22，913．00 \& k \& 31\％ \& S2，009．97 \& 5786.51 \& 5728.25 \& S640．86 \& \＄0．00 \& so．00 \& 50．00 \& 5728.25 \& XRAIL Software \\
\hline 5 \& \({ }_{\text {4 }}^{456-112.466}\) \&  \& \& \begin{tabular}{l} 
S2，913．00 \\
S291300 \\
\hline
\end{tabular} \& k \& \({ }_{3}^{31 \% \%}\) \& \＄2， \&  \& \({ }_{\substack{5728.25 \\ 572825}}^{5120}\) \&  \& （ \& （ \({ }_{\text {s．0．00 }}^{\text {s．00 }}\) \& So． \& \({ }_{\substack{\text { s7282825 }}}^{5825}\) \& VXRALISOFFTWARE \\
\hline 5 \& \({ }_{4} 456-112468\) \&  \& \& ¢ \& k \& 31\％ \& ¢ 5 S5，55．92 \&  \& （1728．25 \&  \& so．00 \& Scoun \& so．00
so．00 \& \& VXRALI Software \\
\hline 5 \& \({ }_{4556-12469}\) \&  \& \& S7，768．00 \& k \& 31\％\％ \&  \&  \& \({ }_{\text {S }}\) \＄1，94200 \& \＄1，70．96 \& \({ }_{50.00}\) \& so．00 \& S0．00 \& \({ }_{\text {S }}\) \＄1，94200 \& VXRALIS SOFTW ARE \\
\hline 5 \& \({ }_{4}^{456-12-1240}\) \&  \& \& S7．7．68．00 \& k \& \(31 \%\)
\(31 \%\) \& \({ }_{\substack{\text { S5，359．92 } \\ 55.559 .92}}^{5}\) \& （ 52.097 .36 \& \begin{tabular}{l} 
S1，92200 \\
S1，94200 \\
\hline
\end{tabular} \&  \& s0．00
s．00 \& so．00
s．00 \& s．0．0
s0．00 \&  \& VXRALL Software \\
\hline 5 \& \(456-124242\) \& HCA UP VSPH DSKTP 100 \& \& S7，768．00 \& k \& 31\％ \& S5．359．92 \& S2．097．36 \& S1，94200 \& \＄1，708．96 \& S0．00 \& S0．00 \& \＄0．00 \& S1，94200 \& VXRAL SOFTWARE \\
\hline 5 \& 456－112－473 \&  \& \& 5956.00 \& k \& 31\％ \& \＄663．09 \& \({ }^{2559.47}\) \& \({ }^{524025}\) \& \＄211．42 \& \＄0．00 \& so．00 \& 50．00 \& \({ }^{5240} 2.25\) \& XPALIL SOFTWARE \\
\hline 5 \& \({ }^{455-121244}\) \&  \& \& S961．00 \& K \& 31\％\％ \& S663．09 \& \({ }_{\substack{\text { S259，47 } \\ \text { S2547 }}}\) \& \({ }_{\substack{\text { S24025 } \\ \text { S2025 }}}\) \& \＄211．42 \& \({ }^{50.00}\) \& \({ }^{50.00}\) \& s0．00 \& \({ }_{5}^{524025}\) \& VXPALI SOFTW ARE \\
\hline 5
5 \& \({ }_{4}^{455-12124745}\) \&  \& \& Ss961．00 \& K \& 31\％ \& Stis63．09 \& \({ }_{\text {scese }}^{\text {s259．47 }}\) \&  \& \({ }_{\text {S }}^{\text {S211．42 }}\) \& sso．00 \& somo \& so．00
so．00 \& \({ }_{\substack{\text { che } \\ \text { S24020．25 }}}^{52025}\) \& VXRAL Software \\
\hline 5 \& 456－112477 \& UPG SSPH E + TO VSOME +1 CPPU W WFrr Mmelic \& \& 5961.00 \& к \& 31\％ \& \＄663．09 \& \＄259．47 \& \({ }_{\text {S240．25 }}\) \& \＄211．42 \& S0．00 \& S0．00 \& 50.00 \& \({ }_{\text {S240 } 25}\) \& vXRALL SOFTWARE \\
\hline 5 \& \({ }_{4}^{456-1212.48}\) \& UPG VSP STD To Vsom \& \&  \& k \& 31\％\％ \& \begin{tabular}{c} 
S2，50．08 \\
52500.08 \\
\hline
\end{tabular} \& \({ }_{\substack{\text { s990．64 } \\ \text { spob } 64}}\) \& Smos．00 \& \({ }_{\substack{\text { s7990．04 } \\ \text { s79．04 }}}\) \& ss．00 \& Ss．00 \& so．00
S0．00 \& S908．00 \&  \\
\hline 5 \& 456－12－480 \& UPG SSPH STD To vsom +1 CPPWW3Y P Mmilic \& \& 53，63200 \& к \& 31\％ \&  \& \({ }_{5980} 5964\) \& S908．00 \& \＄7799．04 \& \({ }_{\text {so．os }}\) \& so．00 \& 50.00 \& S908．00 \& VXRAL SOFTWARE \\
\hline 5 \& \({ }_{4}^{456-112-481}\) \&  \& \&  \& k \& 31\％\％ \& （ \&  \&  \& ¢ \({ }_{\text {S7999．04 }}^{\text {s7904 }}\) \& Ss．00 \& Ss．00 \& s000
so．00 \& S908．00 \& VXRALL Software \\
\hline 5 \& \({ }_{4}^{456.112-433}\) \& UPGV VSPH STD To Et 1 CPU W W Yr Mantlic \& \& \({ }_{\text {S }}\) S2677．00 \& k \& 31\％ \& \({ }_{\text {S }}\) S1．84230 \& S720．90 \& \({ }_{\text {coser }}^{560}\) \& \({ }_{\text {S } 58740}\) \& \({ }^{\text {s0．00 }}\) \& \({ }^{\text {so．00 }}\) \& s0．00 \& \({ }_{\text {S }}^{\text {8667．50 }}\) \& VXPALIS SOFTWARE \\
\hline 5 \& \({ }_{4}^{4556-121248484}\) \&  \& \&  \& K \& 31\％ \& （ \& \({ }_{\substack{\text { s72．90 } \\ \text { S72．90 }}}\) \& \({ }_{\substack{\text { S6767．50 } \\ \text { S60 }}}^{5090}\) \&  \& ss．00 \& ss．00 \& so．00
so．00 \& \({ }_{\substack{\text { S667．50 } \\ \text { S60 }}}^{\text {Se80 }}\) \& VXRAL Software \\
\hline 5 \& \({ }_{\text {a }}^{456-1212.468}\) \&  \& \& \＄22670．00 \& k \& 31\％ \& \＄1．84230 \& S720．90 \& \({ }_{5667.50}\) \& S587．40 \& S0．00 \& so．00 \& 50．00 \& S667．50 \& vXRAL Software \\
\hline 5 \& \({ }^{455-112487}\) \&  \& \& S2．670．00 \& k \& 31\％ \& S1．8230 \& S720．90 \& \({ }_{\text {S }}^{\text {s667．50 }}\) \& \(\underset{\substack{\text { S587．40 } \\ \$ 5524}}{ }\) \& \({ }_{50.00}\) \& \({ }^{50.00}\) \& s0．00 \& \({ }^{5667.50}\) \& VXPALL SOFTWARE \\
\hline 5
5 \& \({ }_{4}^{456-12-12-488}\) \&  \& \& S1，0200 \& k \& 31\％\％ \&  \& \({ }_{\substack{\text { sa32．54 }}}^{\text {S434 }}\) \&  \& \({ }_{\text {S }}^{\text {S352．44 }}\) \& ss．00 \& Ss．00 \& s0．00
so．00 \&  \& VXRALI Software \\
\hline 5 \& \({ }^{455-1212490}\) \&  \& \& \({ }_{\text {S }} 1.6020000\) \& k \& 31\％ \& \({ }^{\text {S }}\) \& \({ }_{\text {S }}^{543254}\) \& \({ }^{5400.50}\) \&  \& \({ }^{50.00}\) \& \({ }^{\text {so．00 }}\) \& s0．00 \& \({ }^{5400.50}\) \& VXXALIS SOFTWARE \\
\hline 5
5 \& \({ }_{4}^{456-112-429}\) \&  \& \&  \& k \& 31\％\％ \& Stile． \& \(\underset{\substack{\text { s4322．54 }}}{\text { S424 }}\) \& \({ }_{\substack{\text { siden } \\ \text { S400．50 }}}^{50.50}\) \& \({ }_{\text {S }}^{\text {S352244 }}\) \& S0．00 \& S0．00 \& so．00
so．00 \& \({ }_{\text {S }}^{\text {S400．50 }}\) \& VXRALI Software \\
\hline 5 \& 456－113－091 \& Secure VM Seecm PSMC Sub 25.99 Pl \& \& S59．00 \& k \& 31\％ \& S40．71 \& S0．00 \& S0．00 \& \({ }^{\text {so．00 }}\) \& \({ }^{50.00}\) \& s0．00 \& s0．00 \& \({ }^{50.00}\) \& Clouolink \\
\hline 5 \& \({ }^{455-113-092}\) \& Secure VM Secru PSMC S Sub 00.4099 IB \& \& S48，00 \& k \& 31\％ \& \({ }_{5}^{533.12}\) \& S0．00 \& \({ }^{50.00}\) \& so．00 \& \({ }^{50.00}\) \& \({ }^{\text {so．00 }}\) \& s0．00 \& so．00 \& Cloudunk \\
\hline 5 \& \({ }_{4}^{456-11313-093}\) \&  \& \&  \& k \& 31\％\％ \& （ \& S0．00
s000 \& So．00 \& s0．00
so．00 \& So． \& Ss．00 \& so．00
so．00 \& Soseo \& Clouolnk
coubuluk \\
\hline 5 \& 456－113－995 \& Secure Y M SectM Perpetual 25.999 \& \& S0．00 \& k \& 31\％ \& \({ }_{50.00}\) \& \({ }_{\text {S356．25 }}\) \& \({ }_{5327275}\) \& S0．00 \& \({ }_{50.00}\) \& so．00 \& 50.00 \& \({ }_{\text {s327，75 }}\) \& cloudunk \\
\hline 5 \& \({ }^{455-113.096}\) \& Securu VM Secrm Perpetat 100．499］ \& \& \({ }^{50.00}\) \& k \& 31\％\％ \& so．00
Sol \&  \& ¢ \& so．00
Sol \& S0．00

S00 \& S0．00

S00 \& s0．00
s000 \& ¢ ${ }_{\text {S2720．25 }}$ \& CLouolink \\
\hline 5
5 \& ${ }_{4}^{4556-11313-097}$ \&  \& \& Scoue \& k \& 31\％ \& （so．000 \&  \& （ \& so．00
so．od \& ss．00 \& ¢ \& so．00
so．00 \&  \& ${ }_{\text {chem }}^{\text {cloublink }}$ \\
\hline 5 \& 456－113－999 \&  \& \& S0．00 \& k \& 31\％ \& s0．00 \& \＄125．00 \& \＄115．00 \& \＄5000 \& S0．00 \& s0．00 \& 50.00 \& \＄115．00 \& cloubulik \\
\hline 5 \& ${ }_{4}^{4556-1133-100}$ \&  \& \& S0000 \& k \& 31\％\％ \& so．00

so．00 \&  \& | s，1，150．00 |
| :--- |
| si，840．00 | \& so．00

so．od \& S0000 \& Ss．00 \& so．00
so．00 \&  \& clouolnk
cloudur \\
\hline 5 \& ${ }^{455-113.115}$ \&  \& \& ${ }^{51.00}$ \& k \& ${ }^{31 \%}$ \& 50．69 \& S3，56250
$\substack{115236}$

S \& | S3，27．50 |
| :---: |
| $\substack{\text { S106700 }}$ | \& S0．00 \& so．00

S00 \& so．00
$\$ 000$ \& so．00
S000 \&  \& ${ }_{\text {che }}^{\text {couolink }}$ \\
\hline 5 \& ${ }_{4}^{455-113} \mathbf{4}$－139 \&  \& \&  \& k \& $31 \%$
$31 \%$ \&  \& s1，152．36
si，15236
S \& S1，067．00
Si，067．00 \& $\underset{\substack{\text { S933．96 } \\ \text { S93．96 }}}{5096}$ \& Ss．00 \& S0．00 \& so．00
so．00 \& ${ }_{\substack{\text { S1，067．00 } \\ \text { S1，067．00 }}}$ \&  \\
\hline 5 \& ${ }^{\text {455－113－141 }}$ \& HCIA NP SOOM Et 1 CPU W 3 Yr Mainlig \& \& S4．268．00 \& k \& 31\％ \& ${ }_{\text {S2，}}^{5244.92}$ \& \＄1，15236 \& ${ }^{\text {S }}$ S1，067．00 \& \＄938．96 \& ${ }^{\text {s0．00 }}$ \& ${ }_{\text {so．00 }}$ \& 50．00 \& \＄1，067．00 \& VXPALIS SOFTWARE \\
\hline 5 \& ${ }_{4}^{4556-1133-143}$ \&  \& \&  \& k \& 31\％\％ \& ¢ \&  \& Stiontion \&  \& so．00
s．oo \& somo \& so．00
s0．00 \& （10， \& VXRALI Software \\
\hline 5 \& 455－113－144 \& HCIA NP SSPHE＋ 1 CPU w／Mr MantIG \& \& ${ }^{53,559500}$ \& k \& 31\％ \& S2，40．55 \& ${ }^{5977.65}$ \& ${ }^{\text {S989．75 }}$ \& \＄7790．90 \& ${ }^{\text {s0．00 }}$ \& ${ }^{\text {so．00 }}$ \& 50．00 \& ${ }^{58989.75}$ \& VXPALI SOFTW ARE \\
\hline 5 \& ${ }_{4}^{455-1131-145}$ \&  \& \&  \& к \& 31\％\％ \& （ \& ${ }_{\substack{\text { s970．65 } \\ \text { s970．65 }}}$ \&  \& S790900 \& Ss．000 \& Scoue \& so．00
so．00 \&  \& VXRALI Software \\
\hline 5 \& 456－113－147 \&  \& \& \＄3，595．00 \& к \& 31\％ \& S2，480．55 \& S970．65 \& \＄888，75 \& \＄790．90 \& s0．00 \& s0．00 \& 50.00 \& s898．75 \& vXRALL SOFTWARE \\

\hline 5 \& ${ }_{\text {c }}^{456-1131-148}$ \&  \& \& | S3．595．00 |
| :---: |
| So9500 | \& k \& ${ }_{3}^{31 \% \%}$ \& S22480．55 \&  \&  \& ${ }_{\text {S220，}}^{5790}$ \& （ \&  \& （so．00 \&  \& VXRALI Software \\

\hline 5 \& ${ }_{\text {4 }}{ }^{46-113-13-150}$ \& HCAAN VSPH STD Cop w wrr minlic \& \& cssas．00 \& k \& ${ }_{311 \%}$ \& cisisebe．55 \& ¢ 52686.65 \& ¢ \& S217．90 \&  \& S． \& s．0．00
s．00 \& ¢ \& V×ARAL Software \\
\hline 5 \& ${ }_{4}^{456-1131-151}$ \&  \& \& Sces．jou \& к \& 31\％\％ \&  \&  \&  \& ${ }_{\substack{\text { S }}}^{52189.90}$ \& Ss．00 \& Scoue \& so．00
so．00 \& ${ }_{\substack{\text { s．} \\ \text { S248，75 }}}^{524.75}$ \& VXRALI Software
VXPAL SoFTWARE \\
\hline 5 \& 456－113－153 \& HCIA NP VSPH STD 1 CPU WSYr Mainl｜G \& \& 5995.00 \& k \& 31\％ \& \＄886．55 \& 5288.65 \& 5228.75 \& S218．90 \& 50．00 \& so．00 \& s0．00 \& \＄248，75 \& vXRALL Software \\
\hline 5 \& ${ }^{455-113-154}$ \&  \& \& S4，${ }_{\text {S435500 }}$ \& k \& 31\％ \& S3，198．15 \& \＄1，251．45 \& \＄1，158．75 \& \＄1，019．70 \& ${ }^{50.00}$ \& ${ }^{\text {so．00 }}$ \& 50．00 \& \＄1，158．75 \& VXPALI Software \\
\hline 5 \&  \&  \& \& S4，63500 \& K \& 31\％\％ \&  \&  \&  \& \＄ \& （ \& Stion \& so．00
so．00 \&  \& VXRALI Software \\
\hline 5 \& 456－113－157 \&  \& \& S44，635．00 \& k \& ${ }^{311 \%}$ \& S3，19．15 \& \＄1，251．45 \& \＄1，158，75 \& \＄1，019．70 \& S0．00 \& S0．00 \& S0．00 \& \＄1，158．75 \& VXRALI Software \\
\hline 5 \& ${ }_{4}^{455-11313-158}$ \&  \& \& S4，635．00 \& K \& ${ }_{31 \%}^{31 \%}$ \&  \& Sti．251．45 \& Sti．1．7．75 \& Si10970 \& So． $\begin{aligned} & \text { so．00 } \\ & \text { soo }\end{aligned}$ \& So． \& so．00
so．00 \&  \& VXRAL Sofltware \\

\hline 5 \& ${ }_{\text {a }}^{456-113.160}$ \&  \& \& | 53,08500 |
| :---: |
| 5809500 | \& k \& ${ }_{31 \%}$ \& S2，128．65 \& S883295 \& ${ }_{\substack{\text { s771．125 } \\ \text { s77 }}}$ \& ${ }_{\text {S6787\％}}$ \& S0．00 \& S0．00 \& so．00 \& ${ }_{\text {S }}^{577125}$ \& VXRALI Software \\

\hline 5 \& $456-113-162$ \&  \& \& S3，095．00 \& k \& 31\％ \& s2，12，．65 \& ${ }_{\text {s832．95 }}$ \& s771．25 \& S667．70 \& so．00 \& so．00 \& 50．00 \& s771．25 \& VXRAL SOFTWARE \\

\hline 5 \& ${ }^{456-113.163}$ \&  \& \& | 53,08500 |
| :--- |
| $\$ 829500$ | \& k \& 31\％\％ \&  \& Se83295 \& S771．25 \& Sisper \& S0．00 \& S0．00 \& so．00

S000 \& ST71．25 \& VXRALL SoFTW ARE \\
\hline 5 \& 456－113－165 \& HCIA NP VSPH SSKTP 100 M W W／2YMMEEEB \& \& \＄8，235．00 \& k \& 31\％ \&  \& S2， 2 23，45 \& ${ }_{\text {cke }}$ \& \＄1，811．70 \& so．00 \& so．00 \& S0．00 \& \＄2，${ }^{\text {S258．75 }}$ \& VXRALI SOFTWARE \\
\hline 5 \& 455－113－166 \&  \& \& S8，235．00 \& k \& 31\％ \& S5．682．15 \& \＄2，223，45 \& \＄2．058．75 \& \＄1．81．70 \& \＄0．00 \& S0．00 \& S0．00 \& \＄2，058．75 \& vXRALL SOFTWARE \\
\hline 5 \& ${ }^{455-113.167}$ \& HCA N V VSPH OSKP 100vM W4YYMMEIB \& \& S8，23500 \& K \& ${ }^{31 \%}$ \&  \&  \&  \& \＄1，81．70 \& so．00 \& S0．00 \& S0．00 \& S20．05．75 \& VXRALL Software \\
\hline 5

5 \&  \& （tan \& \&  \& k \& 31\％ \& ¢ \&  \& 边 \& cispers \& | S0．00 |
| :---: |
| s．00 | \& cois \& 5000

50.00
5 \& ¢ \& VXRALI Soflwart \\
\hline 5 \& ${ }_{4}^{455-1313170}$ \&  \& \&  \& ${ }_{\text {k }}^{\mathrm{k}}$ \& 31\％ \&  \&  \& S1，077．00
si，067．00 \&  \& so．00 \& so． \& so．00
so．00 \&  \& VXRAL Software \\
\hline 5 \& ${ }_{\text {4 }}^{456-1131712}$ \&  \& \& S4
S4268800
S4 \& k \& 31\％\％ \& S2，94．92 \&  \& S1，067．00 \&  \& somo \& so．0 \& S．000 \&  \& VXRRALS Software \\
\hline 5 \& ${ }_{\text {4 }}{ }^{456-11313 / 13}$ \&  \& \&  \& k \& ${ }^{31 \%}$ \& ¢ \&  \& $\substack{51.067 .700 \\ 588.50}$ \&  \& （ta00 \& （ \& 边 50.000 \& $\substack{\text { S1，067．00 } \\ \text { se4．50 }}$ \& VXRALI Softwate \\
\hline 5 \& ${ }_{4}^{455-131-175}$ \&  \& \& ${ }_{\substack{5 \\ 53,3944.00}}^{\text {s，}}$ \& k \& 31\％ \& ¢ ${ }_{\substack{\text { s2，34，1．86 } \\ \$ 2.241 .86}}$ \& （s91．38 \& ${ }_{\substack{\text { sen } \\ \text { s848．50 }}}^{\text {S }}$ \& ${ }_{\substack{\text { S746．68 } \\ \text { S74．68 }}}$ \& Ss．00 \& So．00 \& so．00
so．00 \& ${ }_{\substack{\text { se84．50 } \\ \text { S88．50 }}}$ \& VXRAL SOFFTWARE
VXPAL SoFTWARE \\
\hline 5 \& 456－113－177 \& HCA UP SSPH E＋ 1 CPU W／4r MantelG \& \& s3，394．00 \& k \& 31\％ \& \＄2，34．186 \& ${ }_{5916.38}$ \& ${ }_{5888.50}$ \& 5746.68 \& s000 \& s0．00 \& s0．00 \& S848．50 \& vXRAL Software \\
\hline \& ${ }_{4}^{4566-11313-178}$ \&  \& \& $\underset{\substack{\text { s3，39400 } \\ \text { sc6．00 }}}{ }$ \& ${ }_{k}$ \& 31\％ \&  \&  \& ${ }_{\substack{\text { s．} \\ 5244.50}}^{5850}$ \&  \& （so． \& （so． \& ${ }_{\text {sol }}^{\text {so．00 }}$ \& \& \\
\hline \& \& UP VSPH STO 1 CPU \& \& 966．00 \& \& 31\％ \& ${ }_{666.54}$ \& 5260.82 \& 524.50 \& \＄212．52 \& 50.00 \& 50.00 \& ${ }_{50.00}$ \& ${ }_{5} 24.50$ \& all \\
\hline
\end{tabular}

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Band \& sku \& DESCRRIPTION \&  \& \(\underset{\substack{\text { EMC LIST } \\ \text { PRICE USO }}}{\text { a }}\) \& \begin{tabular}{c} 
CATEGORY \\
COOE \\
\hline
\end{tabular} \& \[
\begin{gathered}
\begin{array}{c}
\text { Naspo vp } \\
\text { Dissount } \\
\%
\end{array} \\
\hline
\end{gathered}
\] \& \begin{tabular}{c} 
NVP Level \\
NET PRICE \\
\hline
\end{tabular} \& PROSUPPORT PLUS MNT LP \& \[
\left\lvert\, \begin{gathered}
\text { PRos } \\
\hline
\end{gathered}\right.
\] \& PROSUPPORT ENH MNT LP \& basic mnt la \& \[
\begin{array}{|c|}
\hline \text { WTY UPG ENH TO } \\
\text { PS W/MC PREM } \\
\text { LP }
\end{array}
\] \& WTY UPG BASIC TO PS ENH LP \& Renewal \& THRD PARTY PROOUCT PARTNER \\
\hline \({ }_{5}^{5}\) \& \({ }_{4}^{456-1133-181}\) \&  \& \& \(\xrightarrow{59660000}\) \& k \& \(\xrightarrow{31 \%}\) \& \(\underset{\substack{5666.54 \\ 566.54}}{\text { ce．}}\) \& \(\underbrace{5}_{\substack{5260.82 \\ 820.82}}\) \&  \& \({ }_{\text {spl2 }}^{\text {s212．52 }}\) \& so．0 \& \(\xrightarrow[\substack{\text { so．0．} \\ \text { s．oo }}]{\text { a }}\) \& \(\xrightarrow[\substack{\text { s．0．0 } \\ \text { s．00 }}]{\text { cose }}\) \& \({ }_{\substack{\text { s2421．50 } \\ \text { s21．50 }}}^{51}\) \&  \\
\hline 5 \& \({ }_{456-13-183}^{40-131.182}\) \& HCIA UP VSPH STD ICPU WSTr Manilicic \& \& 59660．00 \& k \& 31\％ \& \({ }_{\substack{5666.54 \\ 5664}}^{56 .}\) \& \({ }^{5200.82}\) \& ¢ \& \({ }_{\text {S2212，52 }} 5212.52\) \& S000 \& so．00 \& so． \& \＄\({ }_{\text {s241．50 }}^{524}\) \& VXXAAL SoFTWARE \\
\hline 5 \& \({ }_{\substack{455-1131.184 \\ 456-113-185}}\) \&  \& \& S4，37000
S437000 \& k \& 31\％\％ \& （ 530.01530 \& S1，179．90
S117900 \&  \& （s961．40 \& soov
sooo \& soom \& Soin \& （ \&  \\
\hline 5 \& \({ }_{4}^{4556-1133-185}\) \&  \& \& \＄ \(\begin{aligned} \& \text { S4，37．000 } \\ \& \text { S4，37．00 }\end{aligned}\) \& k \& 31\％\％ \& 年53．0．1530 \& Sting．900
si，17900 \& （ \& ¢ \& s0．00
s．00 \& so．00
s．00 \& so．00
so．oo \& S1，092．50
S1，0250 \&  \\
\hline 5 \& 456－113－187 \& HCA UP VSPH Roboadv 25.5 M W4YTMMEIB \& \& S4，370．00 \& k \& 31\％ \& 53，015．30 \& S1，179．90 \& \＄1，092．50 \& s961．40 \& \＄0．00 \& s0．00 \& s0．00 \& \＄1，02．50 \& VXAALL SOFTWARE \\
\hline 5 \& \({ }_{\text {4 }}^{456-11313-188}\) \& HCIA UP VSP Roboadv 25M w wrinnlir \& \&  \& k
\(k\) \& 31\％ \& 53.015 .30
S2009 \& Stili．90 \& S1092．50 \& S961．40 \& So． \& So． \& so．00
sooo \&  \& VXRALL Software
VXPAL SoFTWARE \\
\hline 5 \& \({ }_{4}^{456-113-130}\) \&  \& \& \＄82， \& k \& 31\％ \&  \& \(\underset{\substack{5786.51}}{\text { s7．51 }}\) \&  \&  \& soou
s000 \& so． \& so．00 \&  \&  \\
\hline 5 \& 456－113－191 \&  \& \& \＄2，913．00 \& k \& 31\％ \& \＄2，009．97 \& s786．51 \& S728．25 \&  \& \＄0．00 \& s0．00 \& \＄0．00 \& S728．25 \& VXRALL SOFTWARE \\
\hline \({ }_{5}^{5}\) \& \({ }_{\text {che }}^{456-1131.192}\) \&  \& \& \＄2993．30 \& \({ }_{\text {k }}\) \& 31\％\％ \& \({ }_{\substack{\text { S20，0997 } \\ \text { S20097 }}}\) \& \({ }_{\substack{578.51 \\ 57651}}\) \&  \& \({ }_{\text {S }}^{\text {Sc40．86 }}\) \& S000 \& s000 \& s0．00 \& \({ }_{57282}{ }^{\text {25 }}\) \& VXRALI Software \\
\hline 5 \& \({ }^{4565-113-193}\) \&  \& \& \＄2，913．00 \& k \& 31\％ \& \({ }_{\text {S }} 52.00997\) \& \({ }^{5788.51}\) \& \({ }^{572828.25}\) \& \({ }^{5640.86}\) \& S0．00 \& 50．00 \& \({ }^{50.00}\) \& S728．25 \& VXRALI Software \\
\hline 5
5 \& \({ }_{4}^{456-1133-194}\) \& HCA S VSPH SSTP \& \&  \& k \& 31\％\％ \&  \&  \& Sti， \&  \& so．00
s000 \& somo \& \begin{tabular}{l} 
so．00 \\
so．oo \\
\hline
\end{tabular} \&  \& VXRALL Software \\
\hline 5 \& 456－113－196 \& HCA UP VSPH DSKTP PoovM w WYYMmelis \& \& S7，768．00 \& k \& 31\％ \& S5，359．92 \& \＄2，097 36 \& S1，94200 \& \＄1，70．96 \& s0．00 \& s0．00 \& \＄0．00 \& \＄1，94200 \& VXRALI SOFTWARE \\
\hline 5 \& \({ }_{456-113-197}\) \& HCIA UP VSP DSSKTP OOVM W4YYMmelis \& \& \＄77768．00 \& k \& 31\％ \& \＄55．359．92 \& \({ }_{52,09736}\) \& \＄1，94200 \& S1，70．96 \& S000 \& S0．00 \& s0．00 \& \＄1，94200 \& VXRALI Software \\
\hline 5 \& \({ }_{\text {4 }}^{456-1133-198}\) \& HCIA UP VSPH DSKTP 1000 M W WYYMMEIB \& \& Stiction \& k
\(k\) \& 31\％\％ \& ¢ 5 S5．359．92 \&  \&  \& Sil．70．96 \& （ \& So．00 \& （in so．00 \& （ \& VXRALL Software
VXPAll SoFTWARE \\
\hline 5
5 \& \({ }_{4}^{456-11313-1290}\) \&  \& \& \({ }_{\text {S }}^{59661.00}\) \& k \& 31\％ \& \({ }_{\substack{\text { S666309 } \\ \text { s63．09 }}}\) \& \({ }_{\substack{\text { s2599．47 }}}^{\text {s29，97 }}\) \&  \&  \& somo \& somo \& somo \& \({ }_{\substack{\text { che } \\ \text { S24020．25 }}}^{\text {S2202 }}\) \&  \\
\hline 5 \& \({ }_{45656113.201}^{40202}\) \& UPG \SPH ETOTSOME＋ \& \& S951．00 \& k \& 31\％ \& S663．09 \& S259．47 \& ¢ \& \＄211．42 \& （ \& （com \& （com \& \(\underset{\substack{\text { S2420．25 } \\ 524025}}{\substack{\text { S20 }}}\) \& VXALIL SoFTWARE \\
\hline 5 \& \({ }_{4}^{455-113.2022}\) \&  \& \& S9661．00 \& k \& 31\％ \&  \& \({ }_{\substack{\text { s259．47 } \\ \text { S2594，}}}^{52947}\) \&  \& \({ }_{\text {S }}^{52111.42}\) \& So． \& So． \& （en so．00 \&  \& VXRALISOFFWARE \\
\hline 5 \& \({ }^{456-113204}\) \& UPG SPPH STOTOVSOM \(\mathrm{E}+1\) CPUWW1YTMM \(=16\) \& \& S3，\({ }_{\text {S32000 }}\) \& к \& 31\％ \& S2．50．08 \& \({ }_{\text {ckis }}^{5890.64}\) \&  \& Stion \& S0．00 \& Scood \& cois \&  \& VXRALL SoFTWARE \\
\hline 5 \& \({ }^{4556-113.205}\) \&  \& \& 53,63200
\(\$ 82300\) \& k \& 31\％ \& S2，506．08
\(\$ 25008\) \& S980．64 \& S908．00 \& \＄7990．04 \& \＄0．00 \& s000 \& so．00 \& S908．00 \& VXRALI SOFFTTAAE \\
\hline 5 \& 456－113．206 \& UPG VSP STDTovsom Eticpuw 3 MMMEI \& \& \({ }^{53,62300}\) \& K \& \({ }^{31 \%}\) \& \＄2，500．08 \& \({ }^{5880.64}\) \& 5008．00 \& \＄7799．04 \& s0．00 \& 50．00 \& 50．00 \& \＄908．00 \& VXRALI Soffware \\
\hline 5
5 \& \({ }_{4}^{456-113132028}\) \&  \& \& ¢ 5 S3，63200 \& \({ }_{k}^{k}\) \& 31\％ \&  \& \({ }_{\substack{\text { S } \\ 59800.64}}^{5094}\) \& sson．00 \& \({ }_{\text {che }}^{\text {s79990．04 }}\) \& sso．00 \& so． \& Ss．00 \& \({ }_{\text {S }}^{\text {S908．00 }}\) \& VXRALI Software
VXPAL SoFTWARE \\
\hline 5 \& 456－113－209 \& UPG VSPH STO TO E +1 CPU W W／YY M Mn＝1G \& \& S2．260．00 \& \& 31\％ \& \＄1，973．40 \& 5 S77220 \& 5715.00 \& \＄62920 \& 50．00 \& s0．00 \& 50．00 \& S771．00 \& VXRAL SOFTWARE \\
\hline 5 \& 456－113．210 \&  \& \& \＄2，860．00 \& к \& 31\％ \& \＄1．973．40 \& s77220 \& 5715.00 \& \＄62920 \& \＄0．00 \& S0．00 \& S0．00 \& 5715．00 \& vXRALI SOFTWARE \\
\hline 5 \&  \&  \& \& S2880．00
S28600 \& k \& 31\％\％ \& S1．97300 \&  \& 年8715．00 \& ¢ \& So．00 \& So．00 \& S0．00 \& \＄875．00 \& VXRALI Software \\
\hline 5 \& \({ }_{4}^{456-113.213}\) \& UPG \& \& S2288000
S28000 \& k \& 31\％ \& \({ }_{\text {cke }}^{\text {S1，973．40 }}\) \& St7720 \& S871．00 \&  \& so．00
s000 \& Sosom \& somo \& \＄7715．00 \& VXRAL Software \\
\hline 5 \& \({ }_{\substack{456.12132 .29 \\ 456.12 .215}}^{\text {a }}\) \&  \& \& S1，75．50 \& k \& 31\％ \& Stilitict \& \({ }_{\text {S460．35 }}\) \& \({ }_{\text {S42625 }}\) \& S375．10 \& Steon \& S \& S． \& \＄426．25 \& VXXALIL SOFTWARE \\
\hline 5 \& \({ }_{4}^{4556-113.21215}\) \&  \& \& ¢1， \& \({ }_{k}^{k}\) \& 31\％\％ \&  \&  \&  \& \({ }_{\text {S }}^{53757.10}\) \& Scoue \& ¢ \& ¢ \&  \& VXRALI Soflware \\
\hline 5 \& 456－113．217 \&  \& \& \＄1，705．00 \& k \& 31\％ \& S1，176．45 \& \({ }_{5460.35}\) \& \＄4262．25 \& s375．10 \& \＄0．00 \& s0．00 \& S0．00 \& \＄4262．25 \& vXRALL SOFTWARE \\
\hline 5 \& 456－113．218 \& UPG VSPH ROBO STOTOADV 25VM．SYMMEIB \& \& \＄1，759．00 \& k \& 31\％ \& S1，176．45 \& S460．35 \& \＄426．25 \& S375．10 \& s0．00 \& s0．00 \& s0．00 \& \＄426．25 \& XPAAL SOFTWARE \\
\hline 5 \& \({ }_{4}^{456-113.2222}\) \&  \& \& \＄ 560.00 \& k \& \({ }_{\substack{31 \% \\ 31 \%}}\) \& cis \& So．00 \& Stion \& （esmo \& （ \& So． \& So． \&  \& cloudink
couolink \\
\hline 5 \& \({ }_{456-113223}^{46-1322}\) \& Secure \& \& \＄4200 \& k \& 31\％ \& ¢ 528.98 \& Ss00 \& Scoos \& （en \& S000 \& Scoo \& ssood \& cois \& cioudink \\
\hline 5 \& \({ }^{456.113 .224}\) \& Secure VM Secrm PSPus sub \(0000+18\) \& \& S3200 \& k \& 31\％ \& 522．08 \& 50.00

505655 \& S50．00 \& s0．00 \& \＄0．00 \& s0．00 \& S0．00 \& 50.00

5075 \& cloudink \\
\hline 5 \& ${ }_{4}^{4556-113.4389}$ \&  \& \& Stides．00 \& k \& 31\％ \&  \&  \& ${ }_{\substack{\text { s．} \\ \text { s2270．75 }}}^{5}$ \& so．00
so．oo \& Ss．00 \& so．00
s．o． \& Ss．00 \&  \& clouolink
coubuink \\
\hline 5 \& 456－13／450 \&  \& \& S1，070．00 \& k \& 31\％ \& ${ }_{5696.90}$ \& ${ }_{5}^{5252.50}$ \& ${ }_{5}^{523230}$ \& so．00 \& S000 \& s0．00 \& s0．00 \& \＄23230 \& cloudunk \\
\hline 5 \& ${ }_{4}^{456-1313.451}$ \&  \& \& S 5 s57．00 \& k \& ${ }_{\substack{31 \% \\ 31 \%}}$ \& Stiss \& S \& ¢ \& （en so．00 \& （ \& So． \& So． \&  \& clouolink
couolink \\
\hline 5 \& ${ }_{456-113.453}$ \& Secter \& \& S5，000．00 \& k \& 31\％ \& S3，450．00 \& ss1，250．00 \& ss，150．00 \& （en \& （ \& cois \& ¢ \& \＄8115．00 \& ${ }_{\text {chem }}^{\text {cliouolink }}$ \\
\hline 5 \& ${ }^{4656.13 .454}$ \&  \& \& （13000 \& k \& 31\％\％ \& S． 50.00 \&  \&  \& So．00 \& so．00 \& soom \& So．00 \&  \&  \\
\hline 5 \& ${ }_{4}^{4656-113.5053}$ \& VMMare Coud foundiate Basic $3 Y=2 \mathrm{~A}$ \& \&  \& k \& 31\％ \& ¢ 59.0093 .15 \& （ \&  \& （incois \&  \& Scoue \& Ss．00 \&  \&  \\
\hline 5 \& ${ }_{\text {4 }}^{456-11313.504}$ \&  \& \&  \& k
$k$ \& 31\％ \& ${ }_{\substack{\text { S9，0．033．15 } \\ 56.655 .05}}$ \&  \&  \& so．00
S0．00 \& Ss．00 \& Sco． \& Sco．00 \& （ 5 S．28375 \& Sod vMm sw \\
\hline 5 \& ${ }_{456-11.508}$ \&  \& \& ¢99，45．00 \& k \& 31\％ \& S66．65．05 \& ¢ \& ¢ \& S0．00
50.00 \& S000
s．00 \& S0．00 \& cois \&  \& socc vMw sw \\
\hline 5 \& ${ }_{\text {c }}^{456-113.509}$ \&  \& \& S90．64500 \& k \& Ster \& S5．655．05 \&  \&  \& （in so．00 \& So．00 \& So． \& S000 \& （ \& Sode vmw sw \\
\hline 5 \& 456－113．513 \&  \& \& ${ }_{573,340.00}$ \& k \& 31\％ \& S50，004，60 \& ¢ $919.80,1.80$ \& S18，335．00 \& s0．00 \& S0．00 \& S0．00 \& so．00 \& \＄18，335．00 \& sooc vMw sw \\
\hline 5 \&  \&  \& \& ST3，340．00 \& k \& 31\％\％ \& S50．604．60 \& S19．801．80 \& S18，33500 \& so．00
Soiol \& S0．00 \& S0．00 \& so．00 \& S18，33500 \& Sodo vmu sw \\
\hline 5
5 \&  \& Vecte \& \& Sti．3．4．00 \& k
$k$ \&  \& （tis \& （tile \&  \& Stion \& （tacou \& Stiol \& （incous \&  \& Sole \\
\hline ${ }_{5}^{5}$ \& ${ }^{4} 456.113 .519$ \&  \& \& \＄7，394．00 \& k \& 31\％\％ \& S50．06．46 \& S1．90．18 \& （ 51.833 .50 \& so．00 \& S0．00 \& so．00 \& so．00 \& \＄ 51.833 .50 \& Sodo vmw sw \\
\hline 5 \& ${ }_{456-113.523}$ \& VCF Socchan \& \& \＄\＄14，0909000 \& к \& 31\％ \&  \&  \&  \& so．00
so．00 \& So．00
sooo \& （so．00 \& （so．00 \&  \& Socc MMW SW \\
\hline 5 \& ${ }^{456-113.524}$ \&  \& \& $\underset{\substack{\text { S14，90．00 } \\ \text { S1，4090 }}}{ }$ \& k \& 31\％\％ \& S9，72．10 \& S380430 \& ¢ 5 S．522．50 \& So．00 \& S0．00 \& S0．00 \& S0．00 \&  \& Sodo vmw sw \\
\hline 5 \& ${ }_{4}^{4556-1135-528}$ \&  \& \&  \& k \& 31\％ \& ${ }_{\substack{\text { s972．21 } \\ \text { s972．}}}$ \&  \&  \& $\xrightarrow[\substack{\text { so．00 } \\ \text { so．od }}]{ }$ \& so．00
s00． \&  \& Ss．00 \& ${ }_{\text {s }}^{\text {S35225 }}$ \&  \\
\hline 5 \& ${ }_{456-113.529}$ \&  \& \& S1，409．00 \& k \& 31\％ \& s99721 \& \＄380．43 \& ${ }^{5352225}$ \& \＄0．00 \& \＄0．00 \& S0．00 \& s0．00 \& ${ }_{\text {935225 }}$ \& sooc vmw sw \\
\hline 5 \& ${ }_{4}^{4556-113-53533}$ \&  \& \& S6， 17.500
$56,75.00$ \& k \& 31\％ \& $\underset{\substack{\text { S4，} 2,20.75 \\ 54,26.75}}{ }$ \& s1，677．25
si，66．25 \&  \& so．00
so．od \& so．00 \& so．00
s．oo \& S0000 \& S1．543．75
S．543．75 \&  \\
\hline 5 \& ${ }^{4565-113.534}$ \&  \& \& ${ }_{5}^{56,17500}$ \& k \& ${ }^{31 \%}$ \& ${ }_{\text {S }}{ }_{\text {S4，260．75 }}$ \& ${ }_{\text {S }}{ }^{\text {S1，677．25 }}$ \& ${ }_{\text {S }}$ \＄1，5437．75 \& so．00 \& ${ }^{\text {s0．00 }}$ \& s0．00 \& so．00 \& ${ }^{\text {S1，54．75 }}$ \& soco vmu sw \\
\hline 5 \& ${ }_{4}^{456-11313.537}$ \&  \& \&  \& k \& 31\％ \&  \&  \&  \& so．00
so．00 \& Sco． \& Sco． \& Sco． \&  \& Sod vmm sw \\
\hline 5 \& 456－113．539 \&  \& \& ¢ \& k \& 31\％\％ \&  \& S1，7378088 \& S1．27600 \& s0．00 \& \＄000 \& S000 \& so．00 \& \＄1，27．00 \& sooc vam sw \\

\hline 5 \& ${ }_{\text {c }}^{4556-113.3627}$ \&  \& \& （ | 53,08500 |
| :--- |
| $\$ 305050$ | \& k \& 31\％\％ \&  \& ¢ \& ${ }_{\text {S }}^{57771.125}$ \& so．00 \& s0．00 \& so．00 \& so．00 \& Sivi．25 \& SDOC VMW sw \\

\hline 5
5
5 \&  \& Ster \& \& cisisisis． \& k \&  \&  \& （est \& （intite \& （in so． \&  \& Stiol $\begin{aligned} & \text { s．0．0 } \\ & \text { s．oo }\end{aligned}$ \& Stiol \& （isti．25 \& （en \\
\hline 5 \& ${ }_{4}^{4556-11353639}$ \&  \& \& S309．00 \& k \& 31\％ \& $\underset{\substack{\text { s21．31 } \\ \text { S213．21 }}}{ }$ \&  \& s77 25
s 7.25 \& so．00
so．00 \& S0．00 \& sso．00 \& so．00
s0．00 \& s77．25
s77．25 \& \\
\hline 5 \& ${ }^{456-113631}$ \&  \& \& S309000 \& k \& 31\％\％ \& S22132． \& ¢582．33 \& S572． 25 \& S000 \& S000 \& S000 \& soom \& st72， \& Sobc vmw sw \\
\hline 5 \& ${ }_{4}^{456-11313.632}$ \&  \& \& ${ }_{\text {S }}^{\text {S20．090．00 }}$ S20．0000 \& k \& 31\％ \&  \&  \& （ 5 S5．022．50 \& so．00
so．oo \& Ss．00 \& Scoun \& So．00 \& （ 5 S5．022．50 \& Sode Vmw sw \\
\hline 5 \&  \& VCF \& \& \＄220，090000 \& ${ }_{\text {k }}^{\mathrm{k}}$ \& 31\％\％ \&  \& S5．4．4．30 \& （ 5 S5，022．50 \& so．00
so．00 \& ¢ \& somo \& so．00
s00． \& （ 5 S5，022．50 \& Sod VMW SW \\
\hline 5 \& ${ }_{\substack{456.113 .365 \\ 456.123636}}$ \&  \& \& S200900 \& k \& 31\％ \& cisi， \& sista \& ¢ \& so．00 \& S000 \& S000 \& S000 \& ¢502025 \& Soci vmw sw \\
\hline 5 \&  \& VCF for vien 10 PH Wo Hoiz 4 YZAA \& \& S2，00900
S2，00．00 \& ${ }_{\text {k }}^{\mathrm{K}}$ \& 31\％\％ \&  \& ¢ \&  \& So． \& S0．00
s．00 \& So． $\begin{gathered}\text { so．00 } \\ \text { s．00 }\end{gathered}$ \& So．00 \&  \& Sod VMM NW \\
\hline 5 \& ${ }_{4}^{456-113.638}$ \&  \& \& S000 \& k \& $31 \%$

$31 \%$ \& S0．00 \& （ 5 S5．11．96 \& | S4，777．00 |
| :---: |
| S473700 | \& （en so．00 \& （ \& So．00 \& S0．00 \& － \& Sod vmw sw \\

\hline 5
5 \& ${ }_{4}^{4556-133680}$ \&  \& \& Stion \& k
$k$
$k$ \&  \& cois \&  \&  \& （ens \&  \& （encoue \& Scoue \&  \& Some \\
\hline 5
5 \& ${ }_{4}^{456-11313.641}$ \&  \& \&  \& k \& 31\％ \& S0．00
s．00 \& Sti．658．46 \&  \& so．00
so．00 \& s0．00
s000 \& ssomo \& so．00
s00． \& ¢ \& Sod VMW SW \\
\hline 5 \& ${ }_{\substack{456-113.643 \\ 456-13.544}}^{\text {a }}$ \&  \& \& soom \& k \& 31\％\％ \&  \& Stis． \& （is \& Stion \& soovo \& soovo \& sooo
sooo \& （is \& soco vmw sw \\

\hline 5 \& ${ }_{\text {cke }}^{465-113.645}$ \& VCF hiteio \& \&  \& k \& 31\％ \& So． $\begin{gathered}\text { S000 } \\ \text { s．00 }\end{gathered}$ \& | S4，077．81 |
| :--- |
| S4，7，81 | \&  \& Sois \& So． $\begin{gathered}\text { S0．00 } \\ \text { s．00 }\end{gathered}$ \&  \& So． $\begin{gathered}\text { S000 } \\ \text { s．00 }\end{gathered}$ \& （ \& Socc vMM SW \\


\hline 5 \& ${ }_{4}^{456-113.666}$ \&  \& \& S0000 \& k \& 31\％ \& Ss．00 \&  \& | $53,775.75$ |
| :---: |
| $\$ 4.46 .25$ | \& so．00

so．oo \& Sco．00 \& Sco． \& Sco．00 \&  \&  \\
\hline 5 \&  \&  \& \& Sois \& k \& 31\％ \& （incoue \& － \& 边 \& Stiol \& Stiol \& Stiol \& Stiol \& 为 \& Socc \\

\hline 5 \& ${ }^{456-113 / 3650}$ \&  \& \& \＄17，995000 \& k \& 31\％ \& \＄12．27．8．55 \&  \& | S4，4632． |
| :--- |
| S4，48．75 | \& （incois \& so． \& （incoue \& So． \&  \& Soc Mww sw \\


\hline 5 \& ${ }_{4}^{456-113.651}$ \& VCF Standard（Per CPUU 4T＝ZA \& \&  \& k \& ${ }_{3}^{31 \% \%}$ \&  \& | S4， 804.65 |
| :--- |
| 54.80465 | \& （ 54.448 .75 \&  \& So． \& So． \& so．00 \& （ 54.448 .75 \& Sodc ymw sw \\

\hline 5 \& 456－113．653 \& VCF Advanced（Per CPU） 3 Y$=$ ZA \& \& \＄20，75500 \& k \& 31\％ \& ¢ \& ¢59，4，65 \& ¢55，198．75 \& S0．00 \& ssood \& s5000 \& S0．00
s．0． \&  \& sooc VMw Sw \\
\hline \& \& Advanced（Per CPU）4Y＝2A \& \& 95．00 \& к \& 31\％ \& 4，388．55 \& \＄5，614．65 \& \＄5，198．75 \& 50.00 \& \＄0．00 \& \＄0．00 \& 50．00 \& \＄5，198．75 \& Soc YMw sw \\
\hline
\end{tabular}




| Band | sku |  | Descripion $\quad$ Mode $\begin{gathered}\text { Mode Sub } \\ \text { sku }\end{gathered}$ | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { COOE } \end{aligned}$ | $\begin{gathered} \text { Nasso vp } \\ \text { Discount } \\ \% \end{gathered}$ | NVP LEVEL 1 <br> NET PRICE | PROSUPPORT PLUS MNT LP |  | PROSUPPORT ENH MNT LP | basic mnt LP | $\begin{array}{\|c\|} \hline \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{array}$ | WTr UPG Basic <br> TOPS ENH LIP | renewal | THIRP PARTY PROUUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{5}^{5}$ | $\underbrace{}_{\substack{455.002-654 \\ 45-02-655}}$ |  |  | $cso00 sooo$ | k | $\underset{\substack{31 \% \\ 31 \%}}{ }$ | S0．00 | So．00 | So．00 | $\xrightarrow[\substack{\text { so．00 } \\ \text { s．00 }}]{\text { cose }}$ | so．00 | （so．00 | （so．00 | （80．00 |  |
| 5 | ${ }^{4850.0220656}$ | VSAN UPag fom Advio Ent |  | so．00 50 | k | 31\％ | Soiou | So． | （ | （ | Sosom | So． | （ion | So． | YXRALL SoFTWARE <br> VXRALISOTWARE |
| 5 | ${ }_{\text {4 }}^{4550.020 .657}$ | Ssporere Basic |  | so．00 | k | 31\％\％ | \＄0．00 | S0．00 | so．00 | s000 | 80．00 | s0．00 | so．00 | s0．00 | VXRALI Soft ${ }^{\text {a }}$ ARE |
| 5 5 | ${ }_{4}^{4556.0020261}$ |  |  | （so．00 | k | 31\％\％ | S000 | So．00 | so．00 sooo | so．00 so．od | so．00 s0．00 | so．00 so．00 | somo | somo | VXRALLUPG Software VXPAL SoFTWARE |
| 5 | ${ }_{4}$ 458．002－664 | vSAN Upg from Ento |  | 50.00 | k | 31\％ | S0．00 | s0．00 | so．00 | 50．00 | s0．00 | 50．00 | S0．00 | 50．00 | TWARE |
| 5 | ${ }_{\text {4 }}^{455.002 .685}$ | UsAN Upg fomm Advi E Elt |  | S0．00 | k | 31\％\％ | s．00 S00 | so．00 | S0．00 | so．00 | So．00 | So．00 | S0．00 | So．00 | VXRALL SOFFWARE |
| 5 5 | ${ }_{4}^{455.0202666}$ | VsAA Upg from Sidi id ent |  | so．${ }_{\text {soom }}$ | k | 31\％ | So．00 | so．00 | so．00 sooo | so．00 so．00 | so．00 so．00 | so．00 s．00 | so．00 so．oo | So． | $\underset{\text { VXRALL Software }}{\text { VXRAL UPG Software }}$ |
| 5 | ${ }_{458 \text {－022－685 }}$ | Secure VM Kee Manasement over KMMP |  | so．00 | k | 31\％ | S80．00 | S0．00 | S0．00 | S0．00 | sso． | so．00 | so．00 so．00 | somo | VXRALLUPG Sofmare cloudink |
| 5 | 458.002 －693 | Secure SE Encrystoion for Conliness |  | S0．00 S600 | k | 31\％ | S0．00 | S0．00 | S0．00 | so．00 | S000 | so．00 | so．00 | so．00 | clouduk |
| 5 | ${ }_{470}^{470 . A A G L}$ |  |  | ssi5．00 | k | 31\％ | ¢54．75 | so．00 sooo | Sois | so．00 sooo | （ | ¢ |  | so．00 sooo | DeL |
| 5 |  | Sele |  | Stic．00 | ${ }_{\text {k }}^{\text {k }}$ | （10\％ | ¢ | S0．00 | S0．00 | Stion | Sosom | Sosoo | soiol | Stion | － |
| 5 | ${ }_{\text {470．AGT }}^{\text {47－atar }}$ | SEL－SPFISPP DAAC S M Altach |  | ${ }_{\text {S }}^{\text {S3130．00 }}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | socou | so．00 sooo | somo |  | somo | somo | somo so．00 | DEL Networkic |
| 5 | 470 －ang | SEL－－SFPISPP＋DAC 5 M Cus $k$ kt |  | S14900 | k | 31\％ | S10281 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | \＄0．00 | DEL Networking |
| 5 5 | ${ }_{\text {470．AAVI }}^{\text {470．AVH }}$ |  |  | ssai．00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | ${ }_{\substack{572529}}^{5529}$ | So．00 | Ss．00 | so．00 so．od | so．00 s．00 | so．00 so．os | Ss．00 | Sco．00 | DEL Networking Deul deTWORKING |
| 5 | 470－AavJ | SEL DAC．SFP－109．3M |  | \＄105．00 | k | 31\％ | ${ }_{\text {S72 } 245}$ | S0．00 | s0．00 | S0．00 | \＄0．00 | so．00 | S0．00 | 50．00 | DELU NETW ORKING |
| 5 | ${ }_{\text {470．AAVK }}$ |  |  | Stion | ${ }_{\text {k }}$ | 31\％\％ | S49．68 | s0．00 | s0．00 | so．00 Soiol | so．00 | S0．00 | S0．00 | so．00 | DEL Networking |
| 5 |  |  |  | Sticion | ${ }_{\text {k }}$ | ${ }_{31 \%}^{31 \%}$ |  | so．00 s00． | sooo sooo | so．00 so．00 | （s000 | （so．00 |  | cos so．00 | DEL Metworkic |
| 5 | ${ }_{\text {L }}^{\text {470－AAWN }}$ |  |  | Stateo | k | （1\％\％ | ¢ | So． | soion | Stion | （somo | Steo | Stiol | Stiol | DEL Metworking |
| 5 | ${ }_{\text {47 }}^{470 \cdot \mathrm{AaxB}}$ | SEL－OsfP－400 DAA O．5M Cuskt |  | Sile | k | 31\％\％ | （ 599.08 .65 | so．00 s．00 | so．00 s．00 | so．00 so．00 | soco | 年s0．00 | cos so．00 | cos | del |
| 5 | 470－AZM | SEL－asfP－－00 AOC 10 M Cuskit |  | \＄1，04500 | k | 31\％ | 5721.05 | s0．00 | s0．00 | S0．00 | 50．00 | s0．00 | 50．00 | 50．00 | dell networking |
| 5 | ${ }^{470 \cdot A B N Z}$ | SEL－OSFP28－100G ACC 7 T Atach |  |  | k | 31\％\％ | S1．483．50 | so．00 | so．00 | S0．00 | S0．00 | s．00 S000 | so．00 | S000 | DEL Networking |
| 5 | ${ }_{47}^{470 \text { Aboin }}$ | SEL MPO Crossover Fiber Cable 3 A Atach |  | Stis | k | 31\％ | $\underset{\substack{\text { s144，35 } \\ \text { S27．00 }}}{ }$ | soou s000 | sou0 s0．00 | so．00 s000 | （s000 | （so．00 | soou s000 | Sois | dell |
| 5 | 470－ABON | SEL MPO Crossover Fiber Cale 1 OM Altach |  | S32500 | k | 31\％\％ |  | so．00 sooo | so．0 | Soin | so．0 Sooo | s0．00 | so．00 | so．00 | dell networking |
| 5 5 | ${ }_{\text {470 Abow }}$ | SEL－OSFPrese 1000 DAC 1 A Atach |  | S ${ }_{\text {S }}^{5322000}$ | k | 31\％ | （ 5 S220．80 | So．00 |  | s．000 so．00 | so．00 so．00 |  | 5．00 |  | DEL NeTWORKN |
| 5 | 477－ABOY | SEL－aspre2－ 1000 DAC 5 m Atach |  | S700．00 | k | 31\％ | 5883.00 | s0．00 | s0．00 | S0．00 | s0．00 | s0．00 | cos | cos | DEL NETWORKING |
|  | $470 \cdot \mathrm{ABOZ}$ | SEL－SFP／SFP＋DAC 2MAtach |  | 595900 | k | 31\％ | S65．55 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | S000 | S0．00 | \＄0．00 | delunetworking |
| 5 | ${ }_{\text {4 }}^{470 \cdot A B P D ~}$ | SEL MPO Cossover fiber Cable SM Atach |  | \＄${ }_{\text {s229300 }}$ | K | ${ }_{31 \%}^{31 \%}$ | ${ }_{\text {sin }}^{\text {sini．1．81 }}$ | So．00 | So．00 |  | （ | So．00 | So． | Stion | DEL NeTWWRKNG |
| 5 | ${ }_{470 \text {－ABP }}$ | SEL－osfreze－100 A00 30M Cuskit |  | \＄2， 52350.000 | k | 31\％ | S1， 5 S7．7．00 | S000 | S000 | so．00 sood | S000 |  |  |  | DEL NETWORKING |
| 5 | 477－ABPM |  |  | \＄2420．00 | k | 31\％ | S1，609．80 | s0．00 | s0．00 | S000 | S000 | S000 | s0．00 | S000 | dell networking |
| 5 | ${ }^{470-A B P P P}$ | SEL MPO Corssover fiber cabee MM Cuskt |  | \＄ 5330000 | k | 31\％ |  | So． | Scoue | so．00 so．00 | Scoue |  | so．00 soo | cos | DEL METWORKING |
| 5 | ${ }_{\text {coser }}^{470 \cdot A B P D}$ | SEL MPO Cossover fiber Cabe sM Suskt |  | S 5 ST7400 | k | 31\％\％ |  | so．00 | S0．00 | So． | （ $\begin{aligned} & \text { s．00 } \\ & \text { s．00 }\end{aligned}$ | S0．00 | S000 | So．00 | DEL Networking |
| 5 | ${ }_{47}^{470-A B P S}$ | SEL－SfPrspr dic encus ki |  | \＄s70．00 | ${ }_{\text {k }}$ | 31\％ |  | Stion | Scoom | so．00 sooo |  |  | （so． |  | del |
| 5 | ${ }^{\text {470．ABPV }}$ |  |  | S353．00 | k | 31\％ |  | S0．00 | S0．00 | S000 | S000 | S000 | S0．00 | so．00 | dell networking |
| 5 | ${ }_{4}^{470} \cdot{ }^{47-A B P Y}$ |  |  | \＄355200 | ${ }_{k}^{k}$ | 31\％ |  | so．00 s．00 | so．00 s000 | so．00 so．00 | s0．00 s000 | so． | somo | somo | DEL Networkic |
| 5 | 470ABOD |  |  | ${ }_{\text {s }}^{\text {s }}$ | k | 31\％\％ | Si31．10 | so．00 | S0．00 | Soiol | S0．00 | so．00 | S000 | S000 | DEL Networing |
| 5 |  | SEL |  | \＄1255000 | k | 31\％ |  | s000 s．00 | so．00 s．00 | （incoue | （s000 | Soso | soou s000 | Sois | DEL Networkic |
| 5 | 470．aCEV |  |  | S149000 |  | 31\％ | ${ }_{510281}$ | s0．00 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | S0．00 | delunetworking |
| 5 | ${ }^{\text {470．ACEV }} 4$ |  |  | S1338．00 | ${ }_{k}^{k}$ | 31\％ | $\underset{\substack{\text { s93．} \\ \text { s92 }}}{562}$ | so．00 s．00 | so．00 s00． | so．00 sooo | S0．00 s00． | Ss．00 | Ss．00 | Sco． | DEL Networking Deul deTWORKING |
| 5 | ${ }^{\text {470．ACK }}$ |  |  | S5600 | ${ }_{\text {k }}^{\mathrm{k}}$ | ${ }_{\text {cker }}^{31 \%}$ | ¢ | so．00 s．00 | soon | Soiol | soovo Sooo | sooo | soon | soovo | DEL Networking DELUETWORKNG |
| 5 | ${ }_{\text {470－ACLT }}$ | SEL－LCCLC Fiber Patch Cable 2M A Alach |  | ${ }_{\text {s555．00 }}^{\text {S5500 }}$ | ${ }_{k}^{\mathrm{k}}$ | 31\％ | ${ }_{\substack{\text { S34．50 } \\ \text { S37，95 }}}^{\text {S }}$ | so．00 s00． | so．00 sooo | $\xrightarrow{\text { so．00 }}$ S000 | S0．00 s．00 | S0．00 s．00 | S000 s00． | somo | DEL NeTW RKKING |
| 5 | ${ }_{\text {470．ACLU }}^{47}$ |  |  | S2．35．500 | ${ }_{\text {k }}$ | 31\％ | S1，404．15 | S0．00 | S0．00 | S000 | \＄000 | S000 | S0．00 | so．00 | del networking |
| 5 5 | ${ }_{\text {470．ACMF }}^{47}$ |  |  | \＄578．00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | （ | So．00 | Ss．00 | so．00 so．oo | Ss．00 | So．00 | Ss．00 | S0．00 | DEL Networking Dell deTWORKING |
| 5 5 | ${ }_{\text {a }}^{\text {470．ACCH }}$ |  |  | Stision | ¢ | － |  |  | 隹 | Stion | Soiou | S000 | S000 | Scoue | DEL Networkig |
| 5 | ${ }_{\text {470 }}^{\text {47－ACMO }}$ | SEL LCLC F Fiber Patch cabe 10 Cus K |  | S94，00 S64，00 | ${ }_{k}^{\mathrm{k}}$ | 31\％\％ |  | so．00 so．00 | so．00 sooo | S0．00 s．00 | S0．00 50.00 | Ss000 | so．00 s．00 | S000 | DEL NeTWorking |
| 5 | 470 －ACor |  |  | S725．00 | k | 31\％ | S550．25 | so．00 | so．00 | s0．00 | \＄000 | 50．00 | s0．00 | s0．00 | deL Netw orking |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | $31 \%$ $31 \%$ |  | so．00 so． | so．00 so． | so．00 s．00 | so．00 s．00 | so．00 s．00 | so．00 s．00 | S000 | Varons <br> VARONIS |
| 5 5 5 |  |  |  |  | ¢ | ciom |  |  |  |  |  |  | Stiol | Sosoo |  |
| 5 |  | SEL Corb |  | S1，75．09 | ${ }_{k}^{\mathrm{k}}$ | 31\％ | S1，21．77 | so．00 s．00 | so．00 sooo | so．00 sooo | So． $\begin{gathered}\text { so．00 } \\ \text { soo }\end{gathered}$ | So． | S000 | So． | SPECTRALOGIC |
| 5 | 5．CCAASD－B | SEL SED Bunde Achive USA．SYr |  | \＄1，914．55 | k | 31\％ | \＄1，321．04 | so．00 | so．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | s000 | faction |
| 5 |  |  |  |  | K | ${ }_{31 \%}^{31 \%}$ |  | So．00 | So．00 |  | （ | So． | So．00 | So． | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 | ${ }_{\substack{\text { c．c．a．aso }}}^{\text {c－C．AMSD－B }}$ |  |  | ¢ | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | Soiol | Scoue |  | Scoue | Sose | （incous |  | ${ }_{\text {chen }}^{\substack{\text { faction } \\ \text { FAction }}}$ |
| 5 |  | SEL Scaleout undile Arcriv－USA．SYY |  | ¢ | k | 31\％\％ | ¢ | S0．00 | So． | Soiol | Stiol | S000 | Soiol | Stion | faction |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％ | Sti， | So．00 | S000 |  | Scoov | So． | so．00 so．00 | Sos | （eaction |
| 5 |  | SEL TTE Block Elie－USA．5YT |  | \＄29，715．00 | k | 31\％\％ | 520.503 .35 <br> 582854.86 | so．00 s．00 | s．00 s．00 | so．00 sooo | so．00 s．00 | so．00 sooo | so．00 s000 | so．00 s000 | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 5 5 |  | SEle |  | （en | k $k$ |  |  | 隹 | （incoue | Stiol | Stion | Scoue | Soso | （incous | （eaction |
| 5 5 |  | SEL Block Bunde Premie－USA－SVr |  |  | ${ }_{\text {k }}^{k}$ | 31\％ |  | so．00 s．00 | so．00 s．oo | so． | so．00 | so． | so．00 s00． | somo so．00 | $\underset{\text { FACction }}{\text { FACtion }}$ |
| 5 |  |  |  |  | ${ }_{k}^{k}$ | 31\％\％ | S4．5010．18 | so．00 | sooo | Soiol | S000 | so．0 | S000 | somo | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 |  | SEL |  |  | k | 31\％ | ¢ |  | （incoue | （incois | （ | （cos | （c．en | cos | ${ }_{\text {che }}^{\substack{\text { faction } \\ \text { FACTON }}}$ |
| 5 | c．c．ec－EED | SEL TTE SED Elie．USA．SYT |  |  | k | ${ }_{31 \%}^{31 \%}$ | St7．971．36 s23，21．26 | so．00 so．00 | So．00 | So． | so．00 s．00 | So．00 | S0．00 | So．00 | ${ }_{\text {faction }}^{\text {faction }}$ |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | ${ }_{\text {cker }}^{31 \%}$ |  | so．00 s．00 | soon |  | Sosoo | S000 | S000 | S000 | faction |
| 5 |  |  |  | ¢ | ${ }_{k}^{\mathrm{k}}$ | 31\％ | $\substack{\text { S19，064．56 } \\ \text { S24，73．：86 }}$ | so．00 sooo | so．00 sooo |  | So． | So． $\begin{gathered}\text { so．00 } \\ \text { sooo }\end{gathered}$ | So． | （iocte | （eaction |
| 5 | ciccisso－B |  |  |  | ${ }_{k}^{k}$ | 31\％\％ |  | so．0 sooo | so．00 | so．00 sooo | S0．00 | So．00 | so．0 sood | so．00 s000 | $\xrightarrow{\text { FACCITON }}$ FACTION |
| 5 |  |  |  |  | k $k$ |  |  | Soiou | So． | Soin |  |  | Scouo | Sois | （eaction |
| 5 |  | SEL TTE Fille Premie．－UA．－5Y |  | （\＄11，66．82 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | So．00 so． | so．00 sooo | so．00 so．00 | s0．00 s．00 | somo | somo | somo | ${ }_{\text {faction }}^{\text {FACction }}$ |
| 5 5 5 |  |  |  | 发 | ¢ |  |  |  |  | （in so． | （s． |  | （s．and | 年s．000 | （eaction |
| 5 |  |  |  |  | k | 31\％ | S4，511．66 | So． | So． | （incois | Scoue |  | （iocte |  | faction FACTION |
| 5 |  | SEL SED Bunde Premier．UA．S．SYt |  | \＄10．54．09 | ${ }_{\text {k }}^{\text {k }}$ | 31\％ | Sti．30．92 | So．00 | So．00 | so．00 so．00 | So． | So． $\begin{aligned} & \text { s．00 } \\ & \text { sooo }\end{aligned}$ | So．00 | so．00 sooo | ${ }_{\text {Fenction }}^{\text {FACtion }}$ |
| 5 | cole | SEL Scale |  | （ | k | 31\％ |  | Soiol | Scoue | Stiol | Stiol | Stion | Stion | Stiol | （faction |
| 5 5 |  |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | Scoue | so．00 s000 | somo | Sosom | somo so．00 | Sois | somo | $\underset{\text { FACCION }}{\text { FACTON }}$ |



| Band | sku |  | DESCRRPTION |  | CATEGORY CODE | $\begin{array}{\|c\|} \hline \text { NASPO VP } \\ \text { Discount } \\ \% \end{array}$ | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | $\left\lvert\, \begin{gathered} \text { PRosuppori } \\ \text { WMMC PREM MNT } \\ \text { LP } \end{gathered}\right.$ | PROSUPPORT ENH MNT LP | Basic mit | $\begin{aligned} & \text { WTY UPG ENH TO } \\ & \text { PS W/MC PREM } \\ & \text { LP } \end{aligned}$ | WTY UPG BASIC TO PS ENH LP | renewal | THIRD PARTY Proouct partier |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{5}^{5}$ |  |  |  | S595000 | ${ }_{\text {k }}^{\text {k }}$ | ${ }_{\substack{31 \% \\ 31 \%}}$ |  | so．o |  | s．o． | $\xrightarrow[\substack{\text { so．0 } \\ \text { soo }}]{\text { cos }}$ |  | So．0 | So．00 | Spectraliogic |
| 5 5 |  | SEL：FRUMANT T TAPES．10．TRK．CUST |  | Stisfic．00 | k | 31\％ |  | S000 | somo | so．0 so．00 | So． | so． | So． | （ion | Specrralogic |
| 5 | 90999172FIN－F | SEL：UPGUSISONCAMERADRV－FRTFIN |  | S4，154．00 | k | 31\％ | \＄2．866．26 | s0．00 | s0．00 | s0．00 | ${ }^{50.00}$ | ${ }^{50.00}$ | ${ }_{50.00}$ | \＄0．00 |  |
| 5 | 90949173．F | SEl：FRUUSIIN C CMEEAMED．FRTTSO |  | \＄4，154．00 | k | 31\％ | ${ }_{\text {s2，862．26 }}$ | s0．00 | s0．00 | s0．00 | 50.00 | s0．00 | ${ }_{50,00}$ | \＄0．00 | 109 |
| 5 |  | SEL UPGUSION CAMERAMED．FRTFIN |  | S44，54．00 | ${ }_{k}^{\mathrm{k}}$ | 31\％ | （ 52.886 .26 | So．00 | So．00 s．ood | so．00 s．00 | so．${ }_{\text {soo }}^{\text {so．}}$ | so． 50.00 | so．00 so．oo | 旡s0．00 | ECTRAOGIC |
| 5 | 90994177s5L | SELi：Fru，Malint TAPESS．5．TPK，UST |  | S | k | 31\％ |  | Scoot |  | 发 50.000 | ¢ 50.00 | so．00 | 为 $\begin{aligned} & \text { so．00 } \\ & \text { sood }\end{aligned}$ | 为so．00 | （eacic |
| 5 | ${ }^{\text {goga4994．F }}$ |  |  | ${ }_{\text {S22，65200 }}$ | k | 31\％ |  | ${ }_{50.00}$ | ${ }_{\text {so．00 }}$ | s0．00 | so．0 | so．0 | so．00 | so．00 | Ctralocic |
| 5 5 | 90999994F－F／F |  |  |  | k | 31\％ | （si6．201．89 | so．00 s．ood | so．00 so．oo | so．00 | so．00 so．00 | so．00 | So．00 | So．00 | SPECTRALOGIC |
| 5 | 90949194T20．F | SELi：RRULTO－5FCFHT T550 |  | （ 322,652000 | к | 31\％ | （15，22．98 | s500 | sco． | s500 | s0．00 | so．00 | S0．00 | so．00 | Spectraliocic |
| $5_{5}^{5}$ | 909949949380 | SEL：RUuTT－．5CCFHT380 |  | （ 522.65200 | k | 31\％ | ${ }^{515,629.88}$ | \＄0．00 | \＄0．00 | S0．00 | \＄0．00 | so．00 | \＄0．00 | \＄0．00 | Spectraloic |
| 5 5 |  |  |  | （\＄22，62200 | k | 31\％\％ | （ | so．00 sooo | S0000 so．os | so．00 so．os | so．00 so．os | （ens so．00 | So．00 | So．00 | SpECTRALOGIC |
| 5 | 90999199768．F | SEL：FRULTO－5FCFHT 680 |  | \＄322，6200 | k | 31\％ | ${ }_{\text {S }} \mathbf{5 1 5 , 6 2 9 . 8 8}$ | s0．00 | Scood | 50．00 | 50．00 | 50．00 | ss．00 | ${ }_{\text {coseo }}$ | Spectraliogic |
| 5 | 909999947F | SEL：FRULTO．5CCFHTFIN |  | \＄32265200 | k | 31\％ | ${ }_{\text {S15 }}$ | s0．00 | so．00 | ss000 | 55000 | S0．00 | so．00 | so．00 | EECTRALOGiC |
| 5 | 90949206EN．F | SEL：RRU UPG TFIN Robot transporter |  | S55．385．00 | k | 31\％ | S38，215．56 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | SpECTRALOGIC |
| 5 |  |  |  | （ 552.308 .00 | k | 31\％\％ |  | So． | Stion |  |  | （en so．00 | So． | So． | SPECTRALOGIC |
| 5 | 9094922 | SEL：TARESTERAPACKCUSTITO－5 |  | ${ }_{\text {cose }}^{\text {S4959．00 }}$ | ${ }_{\text {k }}^{\text {k }}$ | 31\％\％ | ${ }_{\text {S }}^{541.55}$ | so．00 s00． | so． | so．00 s00． | somo | so．00 so．os | so．00 s．00 | so．00 s00． | SpECTRALOGIC |
| 5 | 90949258 | SEL：FRUVAXBUMPERTTS50 |  | S55．00 | k | 31\％ | ${ }_{5}^{537.95}$ | \＄0．00 | S0．00 | S0．00 | s0．00 | s0．00 | s0．00 | \＄0．00 | SpECTRALOGIC |
| ${ }_{5}^{5}$ |  |  |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | So．00 | Ss0．00 | so．00 <br> s．o． | Sco． | So． | Ss．00 | Ss．00 | SPECTRALOGIC |
| 5 | ${ }^{\text {goseneter }}$ | SEL：RRULSLS SW－KEYORECT．CONT FiN |  | S6，53．00 | k | 31\％ | \＄4，51．22 | S500 | S500 | ssood | so．00 | so．00 | Ss．00 | Ss．00 | Spectraliocic |
| 5 | ${ }^{\text {909492966 }}$ | SEL：TPPESTRTPRCUSTLTOS WORMTS50 |  | S588．00 | k | 31\％ | S405．72 | ${ }_{\text {so．00 }}$ | so．00 | so．00 | so．00 | so．0 | S0．00 | \＄0．00 | Spectraloic |
| 5 5 |  |  |  | （ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | Ss．00 | Ss0．00 | so．00 so．oo | S0000 | So．00 | Sco． | Sco． | SpECTRALOGIC |
| 5 | （encele |  |  | （ | k | 31\％ | Se． | S0．00 |  |  | so． | so．00 |  |  | Spectralogic |
| 5 | 909a92971 7 20．F |  |  | （ | k | 31\％ | ¢ | s0．00 | s000 | S0．00 | so．00 | so．00 | s0．00 | \＄0．00 | Spectraloic |
| 5 | ${ }^{\text {cosen }}$ | SEE：RRURMG37380 |  | （ | k | 31\％ |  | Scouo | so．00 s．00 | so．00 s．00 | somo | （so．00 | so．00 | soco | SpECTRALOGIC |
| 5 | 909942771680 | SEL：FRUVRMC3T680 |  | \＄12．462．00 | k | 31\％ | s8，598，78 | s0．00 | S0．00 | \＄0．00 | \＄0．00 | s000 | s0．00 | \＄0．00 | Spectralogic |
| 5 | 90992927 T68．F | SEL FRURMGG7T880 |  | （ | k | 31\％ |  | S0．00 | ${ }_{\text {so．00 }}$ | ${ }_{\text {so．00 }}$ | so．00 | so．00 | ${ }_{\text {s0．00 }}$ | ${ }_{\text {so．00 }}$ | Spectralogic |
| 5 |  |  |  | （ | ${ }_{k}^{k}$ | 31\％ | S88，59878 | Scouo | so．00 s．00 | so．00 s．00 | （so．00 | （so． | so．00 | Soco | Spectralocic |
| 5 | 90949284TFN－J．F－F | SEL：FRUUTTIN ENT Robot \＆trans |  | S52，308．00 | k | 31\％ | \＄36，0，0252 | s0．00 | so．00 | s0．00 | S0．00 | s0．00 | \＄0．00 | S0．00 | SPECTRALIOGIC |
| ${ }_{5}^{5}$ | 909928877 M－F－F |  |  | （ 555.172 .000 | k | 31\％\％ | S38，758．68 | so．00 | so．00 | so．00 | so．00 | So．00 | so．00 | so．00 | SPECTRALOGIC |
| 5 |  | SEE：RRUSTST1400RVETANENT1 |  | ¢ ${ }_{\text {S59，476．000 }}$ | ${ }_{k}^{k}$ | 31\％\％ |  | Ss000 | so． | so．00 s000 | ¢ | so． | Scoom | （so． | ${ }_{\text {Spechralogic }}^{\text {Spectalocic }}$ |
| 5 |  |  |  | （ | ${ }^{\mathrm{k}}$ | 31\％ | S99．57．18 | S0．00 | S0．00 | S0．00 | S000 | so．00 | S0．00 | S000 | Spectralogic |
| 5 |  |  |  |  | k | 31\％ |  | so．00 s．00 | so．00 s00． | so．00 s00． | ¢ | cos so．00 | Scoue |  | SpRCCralogic |
| 5 | 90942986TFN－F | SEL：FRU，UPG，SKLM SWKEY M M SLIT，TFF |  | \＄13，822．00 | к | 31\％ | s9，57，18 | \＄0．00 | S0．00 | 50.00 | 50.00 | S0．00 | \＄0．00 | \＄0．00 | Ectralogic |
| ${ }_{5}^{5}$ | 9094393 |  |  | \＄1．54．00 | k | 31\％\％ |  | so．00 | S0．00 | so．00 | so．00 | so．00 | so．00 | S0．00 | SPECTRALOGIC |
| 5 |  |  |  |  | ${ }_{k}^{k}$ | 31\％\％ | S1，079．960 s0．00 | so．00 s000 | so． | ${ }_{\text {cosem }}^{\text {so．00 }}$ | ¢ | so． | Scoom | （so． | ${ }_{\text {Spechralogic }}^{\text {Spectalocic }}$ |
| 5 | 90993305 FSL | SEL：RRU， 3 S59，TPK，NO MEDIA．CVR，UPG |  | ${ }^{5395900}$ | k | 31\％ | ${ }^{5272.55}$ | s0．00 | S0．00 | S0．00 | S0．00 | so．00 | so．00 | so．00 | ${ }_{\text {STECTRALIOGIC }}$ |
| 5 |  |  |  | ¢ | k | 31\％ |  | so．00 s．00 | sooo so．oo | （000 | －00 | （eom | （ | 00 |  |
| ${ }_{5}^{5}$ |  |  |  |  | k | 31\％ | （ | Scoom | so．00 sooo | so．00 sooo | so．00 sooo | So． | Scoom | so．00 sooo | Spectralogic |
| 5 | goo993311spL | SEL：FRUUMANT TPK，9．TPS，Cust ， 3592 |  | S2，38200 | k | 31\％ | \＄1．643．58 | S0．00 | S0．00 | s0．00 | s000 | s0．00 | S0．00 | s000 | SPECTRALLOGIC |
| 5 | － 9 90993932sp | SEL FRUMANT TPS， 5 STPR．CERT． 3 Ses |  |  | k | ${ }_{31 \%}^{31 \%}$ | ¢ | So． | Stion | so．00 so．00 | （en so．00 |  | So． | So． | SPECTRALOGIC |
| 5 | 909493135P | SEL：FRU，MANT TPS， 5.5 TPR，CUST 3 ，392 |  | \＄1，272．200 | k | 31\％ |  | S000 | S000 | （ | so．00 so．00 | cos so．00 | Scoue | cos | ${ }_{\text {Spechralogic }}^{\text {SPECTRALOGIC }}$ |
| 5 | 909493313 sPL |  |  | \＄1，352．00 | $k$ | 31\％ | 593288 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | Spectralogic |
| 5 | － |  |  |  | k | 31\％ | S 180.1709 | S000 |  | （ | S0．00 | so．00 | Scood | so． | Spectralogic |
| 5 | $909993165 L$ | SEL：PRU，TAPE，CLI，W，－BCD， 3592 |  | \＄228．00 | k | 31\％ | \＄1771．12 | s0．00 | S0．00 | s0．00 | S0．00 | s0．00 | S0．00 | s0．00 | SPECTRALLOGIC |
| 5 |  | SEL：RRU，TAPEECLN，W－ECD．3592 |  | （19061500 | k $k$ | ${ }_{3}^{31 \%}$ | （180．09 | So． |  |  | （en so．00 | （en so．00 | So． | （en so．00 | SPECTRALOGIC |
| 5 | ${ }_{\text {90049337－F }}$ | SEL：UPGuSIION CAMERADRV－FRT 950 |  | ¢ | к | 31\％ | ${ }_{\text {S2，}}$ | S000 | S000 | （ | so． | so．00 | S000 | so． |  |
| 5 | 90949338．F | SEL UPGVGISION CAMERAMED－FRTSOSOE |  | S4，154．00 | k | 31\％ | \＄2，86626 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | Spectralogic |
| 5 | 90949367 | SEL |  | Ss，572．00 | к | 31\％ |  | Scood | （en |  | S0．00 | So． |  |  | Spectralogic |
| 5 | ${ }_{\text {909049371 }}$ |  |  | Sti．00 | k | 31\％\％ | （ $\begin{array}{r}\text { S0．69 } \\ 532292\end{array}$ | S0．00 | So． | So． | So． | So． | S0．00 | So．00 | SPECTRALOGIC |
| 5 | ${ }_{\text {cosem }}^{\text {909493735SLL }}$ | SEL |  | Stase．00 | k | 31\％ |  | S000 | ¢ | （en | so． | so． | Scood | （ion | ${ }_{\text {Spectralogic }}^{\text {SPETRALOGIC }}$ |
| 5 | 90943785L | SEL．TAPES，LTo4，10，C．ERT，CAAEENOTPK |  | S527．00 | $k$ | 31\％ | ${ }_{5363.63}$ | s0．00 | S0．00 | s0．00 | s0．00 | so．00 | s0．00 | s0．00 | Spectralogic |
| 5 |  |  |  | S 515.769 .000000 | k | 退31\％\％ |  | So．00 |  | so．00 s．00 |  | （ens so．00 |  |  | Sectralogic |
| 5 |  |  |  |  | k | 31\％ |  | Scood | （en | （en | S0．00 | so．00 |  |  | Spectralogic |
| 5 | 90994982720．F |  |  | \＄15，769．00 | k | 31\％ | \＄10，880．61 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | SPECTRALOGIC |
| 5 |  |  |  | （ | ${ }_{k}^{k}$ | 31\％\％ | （ | So． |  |  | （en so．00 | （ens | So．00 | So．00 | SPECTRALOGIC |
| 5 | 909493827680 |  |  | \＄23，906．00 | к | 31\％ | ${ }_{\text {S }}^{\text {S10，405．14 }}$ | S000 | s0．00 | so． | so． | so．00 | Scood | so． | Spectraliogic |
| 5 | 90999382786．F． |  |  | \＄15．7．79000 | k | 31\％\％ | \＄10．80．61 | so．00 soou | so．00 sooo | so．00 sooo | so．00 sooo | so．00 sooo | so．00 s000 | so．00 so．00 | SPECTRALOGIC |
| ${ }_{5}^{5}$ |  |  |  | ¢ | k | 31\％ | ¢ | So．00 s．00 | （ |  | （ | 50.00 50.00 |  | 旡 50.000 | Specrralicocic |
| 5 | 909943907950 | SEL：PRU，SKLM SW KEF MAX DR，T950 |  | \＄18，956．00 | k | 31\％ | \＄13，079．64 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | SPECTRALOGIC |
| 5 |  |  |  | （ | k | 31\％\％ | （ | So．00 | Somo | （en so．00 | （en so．00 | （ens | So．00 | So．00 | SPECTRALOGIC |
| 5 |  |  |  | \＄18，9565000 | k | 31\％ |  | S0．00 | S000 | So． | Soiol | Soiol | S000 | So． | Spectralicic |
| 5 | ${ }_{\substack{\text { 90993936 } \\ \text { 909397 }}}^{\text {a }}$ |  |  | ¢ | k | 31\％ | ${ }_{\substack{\text { s } \\ 599898.87}}^{5987}$ | S000 | S000 | ¢ | so． | so． | Scoue |  | Spectralogic |
| 5 |  | SEL：TRK．LTO－MB CUST |  | （ | k | 31\％\％ | （ | so．00 | so．00 | so．00 S000 | so．00 | so．00 | so．00 | so．00 | SPECTRALOGIC |
| 5 | ${ }^{\text {cheotaser }}$ | SEL：TAPES．20．WO．TPK．CERT．LTO－6 |  | ¢ | k | 31\％\％ |  | Soiol | Sosol | Stiol | （ | S． | Sose | Stiol | Stectrelilic |
| 5 |  |  |  | St7000 | k | （e） | ${ }_{\substack{\text { s51．06 } \\ \text { s59．61 }}}^{\text {S }}$ | so．00 sooo | so．00 s．00 | so．00 s00． | so．00 so．os | （so．00 | S000 | somo | Spectralocic |
| 5 | 90949415SL |  |  | S889．90 | k | 31\％ | ${ }_{\text {s599．61 }}^{\text {S }}$ | ${ }^{\text {so．00 }}$ | ${ }_{\text {so．00 }}$ | s0．00 | so．0 | so．0 | ${ }_{\text {s0．00 }}$ | so．00 | Spectraloic |
| 5 | 90094339920．F |  |  | S6， | k | 31\％ | ¢ | S000 | s500 | so．00 | 50．00 | spo．00 |  | 发5000 | Spectralogic |
| 5 | 909949399738．F | SEL FRUUEDEAA，T380 |  | S6，09200 | k | 31\％ | S4，203．48 | s0．00 | s0．00 | 50．00 | s0．00 | s0．00 | 50．00 | s0．00 | SPRCCTRALOGIC |
| 5 | 9099993978．F．F |  |  | S6，09200 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | （ 54.203 .488 S4．20．48 | So．00 | Ss0．00 | so．00 <br> s．00 | so．00 so．os | so． 5 soom | So．00 |  | SPECTRALOGIC |
| 5 | 9094940 F |  |  | S22，65200 | k | 31\％ | Stis．629．88 | s0．00 | so．00 | so．00 | so．00 | so．00 | s0．00 | so．00 | Spectralocic |
| 5 | （9094440T200 |  |  | （522，65200 | k | 31\％ | （ | S000 | 边 | S0．00 | so．00 so．00 | so．00 | （ent | 退 50.000 |  |
| 5 | 499440720．F |  |  | \＄22，65200 | k | 31\％ | ${ }_{\text {S }}^{515.629 .88}$ | s0．00 | so．00 | s0．00 | s0．00 | 50．00 | s0．00 | s0．00 | Ctralooic |
|  |  | SEL |  | （\＄22．62200 | k | 31\％ | ¢151．69．88 | somo | so．00 |  | so．${ }_{\text {so．00 }}^{\text {so．}}$ | Somo | S000 | somo | SPECTRALOGIC |


| Band | sкu |  | Descripion $\quad$ Mode $\begin{gathered}\text { Mode Sub } \\ \text { sku }\end{gathered}$ | $\underset{\substack{\text { EmC LIsT } \\ \text { PRICE USD }}}{\text { S }}$ | CATEGORY CODE | $\begin{gathered} \text { Nasso vp } \\ \text { Discount } \\ \% \end{gathered}$ | NVP LEVEL 1 <br> NET PRICE | PROSUPPORT PLUS MNT LP |  | PROSUPPORT ENH MNT LP | basic mnt LP | $\begin{array}{\|c\|} \hline \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{array}$ | WTr UPG Basic <br> TOPS ENH LIP | renewal | THIRP PARTY PROUUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 | ${ }_{\text {goaq4a40 } 680}$ |  |  |  | K | $\underset{\substack{31 \% \\ 310}}{ }$ |  | so．0． | so．00 | so．00 | so．0 | so．0 | 5．00 | so．0 | Crpalo |
| 5 |  |  |  | （\＄22，62500 | k | ${ }_{31 \%}^{31 \%}$ | Stic．e2．88 | S0．00 | S000 | S000 | Sosom | So． | Scoo | So． | Spectralogic |
| 5 | 9099442 | SEL FRU， |  | S15，769．00 | k | 31\％ | S10，880．61 | ${ }_{50.00}$ | so．00 | ${ }_{\text {so．00 }}$ | 80．00 | s0．00 | so．00 | 50．00 | ctraloic |
| 5 5 |  |  |  | （is） | k | 31\％ | Stiofere． | So．00 | so．00 sooo | so．00 s000 | so．00 s0．00 | so．00 so．00 | somo | somo | 价 |
| 5 | 9099494427380 |  |  | \＄15，769．00 | k | 31\％ | S10，880．61 | s0．00 | so．00 | so．00 | s0．00 | 50．00 | 50．00 | ${ }_{0}^{50.00}$ |  |
| 5 | 9о0949427238．F |  |  | ¢ | k | 31\％\％ | S10，880．61 | s0．00 | so．00 | so．00 | so．00 | so．00 | so．00 | S000 |  |
| 5 5 | ${ }^{\text {909999442T6760 }}$ |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | \＄10．880．61 | so．00 | so．00 sooo | so．00 s0．00 | so．00 so．00 | so．00 s．00 | so．00 so．oo | So． | SPECTRALOGIC |
| 5 | 隹 |  |  | \＄15，79．900 | k | 31\％ | ¢ | Sco． | Scood | （so． |  | 边 | so．00 so．00 |  | Cotralicic |
| 5 | （eosatatrin |  |  | （sis）7，90000 | k | 31\％ | \＄10．80．61 | Soiol | Soiol | S0．00 | S000 | So． | So． | Stion | Stectralogic |
| 5 | ${ }^{\text {goosa943FSNT1 }}$ |  |  |  | k | 31\％\％ | S41，038．44 <br> $\substack{\text { S38，568 }}$ | S0．00 | S0．00 | S0．00 | S000 | S000 | S0．00 | S0．00 | Spectralogic |
| 5 | 9099444351 |  |  |  | k | 31\％ |  | Scood | Soiol | Scoos | Scoo | so． |  |  |  |
| 5 | 909494433T－F |  |  | S56，172．00 | k | 31\％ | S38，758．68 | s0．00 | so．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | s000 | PEECTRALOGIC |
| 5 | ${ }_{\text {goona944a373 }}$ |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | S33，198．47 S4，198．47 | So．00 | So．00 | Ss．00 | so．00 s．oo | so．00 s．o． | Ss0．00 | Ss0．00 | SPECTRALOGIC |
| 5 | 90944447388073．F |  |  | ${ }_{\text {S }}$ S49，653．300 | k | 31\％ | S34，198．47 | S000 | S000 | S000 | s0．00 | so．00 | S0．00 | 退 50.000 | Spectralogic |
| 5 | 边 |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | （31\％\％ |  | S0．00 | S0．00 | S0．00 | Sosom | So． | Soiol | Soso | Spectralicic |
| 5 5 | ${ }^{\text {cosent }}$ |  |  |  | k | 31\％\％ | （ 541.038 .44 | so．00 s．00 | so．00 s00 | Sosom |  | 年s0．00 | so．00 s00． | ¢ | Spectralogic |
| 5 | 90949469 |  |  | ${ }_{\text {Sctas }}$ | k | 31\％ | ${ }^{34450.05}$ | so．00 | S0．00 | so．00 |  | Ss．00 | Ss00 | ¢ | Specraliocic |
| $5_{5}^{5}$ | 90994970 | SEL．TPS，TRK，NOCVR，CERT，LTO．G．，MP |  | S633．00 | k | 31\％\％ | ${ }_{\substack{\text { s40．22 }}}^{55747}$ | so．00 | so．00 | s0．00 S00 | so．0 | so．0 | so．00 | so．0 | SPRCCRALOGIC |
| 5 | ${ }_{\text {909949472 }}^{\text {90947 }}$ |  |  | S12，883．000 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | ${ }_{\substack{\text { se，} 89.927 \\ 57477}}$ | so．00 s．00 | So．00 <br> s00． | S0．00 <br> s00， | so．00 s．00 | So． $\begin{aligned} & \text { so．00 } \\ & \text { s．00 }\end{aligned}$ | S0．00 | Sto． | SPECTRALOGIC |
| 5 | 90949473 | SEL：TAPES．20 TPRS．CUST，LTT－G．，MP |  | \＄16，778．00 | к | 31\％ | S11，57． 82 | so．00 | S000 | s000 | S000 | so．00 | so．00 | so．00 | Spectraliocic |
| $5_{5}^{5}$ | 90994974 |  |  | \＄16，64．00 | k | 31\％\％ | S11，484．36 | S0．00 | S0．00 | S0．00 S00 | S0．00 S00 | s0．00 S00 | S0．00 | so．00 | SPECTRALOGIC |
| 5 | ${ }^{\text {909944475 }}$ |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | s0．00 s．00 | S0．00 s．00 | S0．00 s．00 | S000 s．00 | S0．00 s．00 | so．00 s．00 | So． | SPECTRALOGIC |
| 5 | ${ }_{\text {cosen }}^{\text {9094947 }}$ |  |  | S1．68200 | k | 31\％\％ | S1，11228 | S0．00 | so．0 | s0．00 S00 | S000 | s0．00 | s0．00 | s000 | Spectralogic |
| 5 | 90994978 |  |  | ss8300 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | sso．00 | so．00 sooo | s000 s000 | s0．00 s．oo | so．00 | So． | so． | Spectraloic |
| 5 | 90999480 | SEL：TPS，LTo6，IOCRR，CASE，NOTP，MP |  | S823，00 | k | 31\％ | 5567.87 | s0．00 | so．00 | so．00 | s5000 | ssood | so．00 | so．00 | pectrallogic |
| 5 | 90949487 |  |  | S823．00 | k | 31\％\％ | S56787\％ | S0．00 | S0．00 | S0．00 S00 | S0．00 S00 | so．0 S00 | S0．00 | S0．00 | SPECTRALOGIC |
| 5 | ${ }_{\substack{\text { 90909494888．F }}}^{\text {90948 }}$ |  |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\％\％ | （ | S000 | S000 | so．00 s000 | s000 s000 | Ss000 | S000 | Sos |  |
| 5 | 90944489 | SEL：SLIS，SW－KEY，MP．－CON，TFIN |  | S6，538．00 | k | 31\％ | S4．511．22 | s0．00 | so．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | \＄0．00 | SpECTRALOGIC |
| 5 | ${ }_{\text {cosenass3 }}$ | SEL UPG．SLS．SWW－KEY，OM－．CON．TEN |  | S6，．53．00 S4， 154.00 | k | 31\％\％ |  | so．00 sooo | so．00 soon | s000 s000 | s．00 sooo | Ss．00 | so．00 sooo | Ss000 | SpECTRALOGIC |
| 5 | 90999538．F |  |  | \＄4，154．00 | k | 31\％ | S22，866．26 | s0．00 | s000 | s000 | s000 | s0．00 | so．00 | 50．00 | SPECTRALIOGIC |
| 5 | 90999358TF｜N |  |  | S4，154．00 | k | ${ }^{31 \%}$ | （ $52,86.26$ | 50．00 | s0．00 S00 | s0．00 S00 | \＄0．00 | s．00 S00 | S0．00 | S0．00 | SPECTRALOGIC |
| 5 |  |  |  | S4，154．00 S4，54．00 | ${ }_{\mathrm{k}}^{\mathrm{k}}$ | 31\％ |  | so．00 | so．00 s000 | S000 sooo | Scoo | so． | Scood | sso．00 | ${ }_{\text {Spechralogic }}^{\text {Spectalocic }}$ |
| 5 | 9094953．F |  |  | S4，154．00 | k | 31\％ | \＄2，866．26 | \＄0．00 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | \＄0．00 | SpECTRALOGIC |
| 5 5 |  |  |  | S4，154．00 | k | 31\％\％ |  | so．00 sooo | so．00 sooo | S000 sooo | s000 s．00 | so．00 | so．00 sooo | so．00 so．00 | SpECTRALOGIC |
| 5 5 5 |  |  |  | （\＄8500．1．00 | 品 | cico |  |  |  |  |  |  |  | （somo |  |
| 5 | 90949554 |  |  | S1．00 | k | 31\％ | S0．69 | S0．00 | S0．00 | S0．00 | S500 | S000 | S000 | S000 | Spectralocic |
| 5 | ${ }_{\text {cosemass }}^{\text {909457 }}$ |  |  |  | k | 31\％ | S0．69 s4， 33.74 | So．00 | Ss．00 | Ss．00 | Ss．00 | Ss．00 | Ss0．00 | Sco． | SpECTRALOGIC |
| 5 | 9094955872－F |  |  | S49，446．00 |  | 31\％ |  | S0．00 | Ss000 | Scoiol | Ss000 | so．00 | S000 |  | Spectraliogic |
| 5 5 | 90949558738072 |  |  | S49，84600 | k | 31\％\％ |  | solo s．00 | Sosol | s．0．00 s．00 | s．0．0 s．00 | sooo s．oo | sooo s．oo | Sosol | Spectraloic |
| 5 | 90999555 3 300 2－F |  |  | ¢ | k | ${ }^{31 \% \%}$ |  | s0．00 s．00 | S0．00 s．00 | S0．00 s．00 | S0．00 s．00 | Scoue | Scoue | Scoue | SPECTRALOGC |
| 5 |  |  |  | 549.946 .00 S49 246．00 | K | 31\％\％ |  | so．00 s．00 | so．00 sooo | s0．00 S000 | s．00 s000 | s．00 S000 | so．00 s000 | so．00 s000 | SPECTRALOGIC |
| 5 5 |  | Sterse |  | cick | k | 31\％ |  | S0．00 s．00 S00 | （ | S000 s．00 S00 |  | Scoue | Scoue | （tacou |  |
| 5 5 | ${ }_{\text {909099566 }}^{\text {gosed }}$ |  |  | S79，309．000 | ${ }_{\text {k }}$ | 31\％ | ${ }_{\text {S }}^{\text {S4，} 723521}$ | so．00 s00． | so．00 | S0．00 s00 | S000 s000 | so．00 s00． | so．00 s000 | S000 | Specrralocic |
| 5 | 90945564SL | SEL：TAPESS，20 TPK，CERT， 3592 Jo |  | S59，097．00 | k | 31\％ | \＄40，776．93 | s0．00 | s0．00 | s0．00 | s0．00 | 50．00 | s0．00 | 50．00 | SPECTRALOGIC |
| 5 | ${ }_{\text {cosemasss }}^{\text {9095L }}$ |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | ${ }^{31 \% \%}$ | ¢ 5 S4，7，732．21 | so．00 sooo | so．00 s．00 | s0．00 5000 | s000 5000 | s．00 sooo | so．00 sooo | so．00 | SPECTRALOGIC |
| 5 |  |  |  | come | k | ${ }^{31 \%}$ | ¢ | Soiol | Sole | S000 | Sose | S000 | Sois | （1） | Spectralicic |
| 5 | ${ }_{\text {909495657 }}^{\text {904 }}$ |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | So．00 so． | S0．00 sooo | S0．00 s0．00 | S0．00 s000 | so．00 s0．00 | so．00 s00． | so．00 s000 | Spectralocic |
| 5 5 5 | cos | Stiole |  |  | ¢ ${ }^{\text {k }}$ |  |  |  |  |  | 旡s．000 |  |  | （somo |  |
| 5 | ${ }_{\text {cosemaster }}$ | SELil Ru， |  | （ 53.8877 .000 | k | 31\％ | （ 52.657 .13 | （ | （ | （ | S000 s．00 | （ | （encoue | cos so．00 | Spectralocic |
| 5 | 90995767TF｜N | SEL：RRU．5．12V PWS．A．A．ROHS．TTIN |  | （ 538.8877000 | K | ${ }_{31 \%}^{31 \%}$ |  | So．00 | So． | （ | （ | （ | So．00 |  | SPECTRALOGIC |
| 5 5 5 |  | （e） |  | （ | k k k |  |  |  |  |  | 为s．000 | （s．0．00 | Soiol | Scoue |  |
| 5 |  |  |  | \＄${ }_{\text {S }}^{\text {S12，462．00 }}$ | k ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | s0．00 s000 | so．00 sooo | s000 s000 | so．00 s000 | S0，00 s．00 | sooo sooo | so．00 sooo | SPECTRALOGIC |
| 5 |  |  |  |  | k $k$ | ${ }_{\substack{31 \% \\ 31 \%}}$ |  |  | s000 s．00 | s．0．0 s．00 | s000 soou | sooo sooo | so．0 sooo | so．0 sooo | SPECTRALOGIC |
| 5 | 9094957878680－7 |  |  | （ | k | 31\％ | Stisemer | S000 s．00 | S000 s．00 | S000 s．00 | S000 s．00 | S000 s．00 | So． | S | Stectrele |
| 5 5 |  |  |  | （\＄12．46200 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | S8．5998．78 | so．00 so． | so．00 soon | S0．00 sooo | so．00 s．oo | so．00 so．os | so．00 sooo | somo so．00 | SpECTRALOGIC |
| 5 | （emens |  |  |  | ¢ | coick |  | S000 | S000 | Soiol | Stiol | Stiol | So． | Stiol |  |
| 5 |  | SEL TARES．TRAPACC．CERT，LTo－7 |  |  | ${ }_{k}^{\mathrm{k}}$ | ${ }^{31 \%}$ | ${ }_{\substack{\text { S }}}^{\text {S1，043．97 }}$ S1，04397 | s000 sooo | so．00 s．00 | s000 s000 | Scoue | So． | so．00 sooo | So． | SPECTRALOGIC |
| 5 |  |  |  |  | k | 31\％\％ |  | so．00 s00． | ss．00 | S0．00 | S0．00 | So． | so．00 | so．00 sood | SPECTRALOGIC |
| ${ }_{5}^{5}$ | 隹 |  |  | （ 518.2829000 | k | － |  |  | cois | S000 s．00 S00 | Sois | S． | Soiol | （ |  |
| 5 5 |  |  |  | \＄ 518,229200 | ${ }_{k}^{k}$ | 31\％ |  | So．00 s0． | S0．00 <br> s00． | so．00 s．oo | so．00 | somo | So．00 s．00 | sso．00 | SPECTRALOGIC |
| 5 5 |  |  |  | S12，22900 S1829200 | ¢ | － |  | S0．00 | Soiou | S000 | Soso | Soso | Soiol | Soso | Spectraioic |
| 5 |  |  |  | \＄ | ${ }_{k}^{k}$ | 31\％ | ¢ | S000 s．00 | S000 s．00 | S000 s．00 | （ | （s．0．00 | （ta00 | cos | Spectralogic |
| 5 |  | SEL FRU， |  | \＄ 518.292000 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | So．00 | Ss．00 | so．00 s0．00 | so．00 s．00 | so．00 so．os | Ss000 | Sco． | SpECTRALOGIC |
| 5 | 90994616T6880 |  |  | \＄11829200 | k | 31\％ |  | S0．00 | S0．00 | S0．00 | S000 | S000 | S000 | S000 | SpECTRALOGIC |
| 5 |  |  |  |  | k | 31\％ | （ | Scouo | Scoue | Scoue | Scoue | （so． | cos | cos | Spectralogic |
| 5 | 90996616TFN－F |  |  | \＄18，292000 | K | 31\％\％ | S12．621．48 | so．00 | so．00 | so．00 s000 | So．00 | So．00 | so．00 soon | so．00 sooo | SPECTRALOGIC |
| 5 | 90949625 | SEL：RRU，MAN，PWi R Ralls，G2，UPG Kit |  | \＄1．00 | k | 31\％ | S0．69 | s0．00 | so．00 | so．00 | s0．00 | s0．00 | 50．00 | 50．00 | SPECTRALIOGIC |
| 5 | ${ }_{\substack{\text { 909999626 } \\ \text { 9094927 }}}^{\text {a }}$ |  |  | ${ }^{51.00}$ | k | 31\％ | S0．69 | socou | So．00 | so．00 | so．00 | somo | somo | （inco |  |
|  |  | dry，Pr |  | \＄1．00 | к | 31\％ | \＄0．69 | so．00 | S0．00 | s0．00 | s0．00 | 80．00 | s0．00 | 50.00 | Ralogic |


| band | sku |  | Desccription | EMC LIST PRICE USD | CATEGORY CODE | $\left\|\begin{array}{c} \text { Naspo vp } \\ \text { Discount } \\ \% \end{array}\right\|$ | NVP LEVEL 1 <br> NET PRICE | PROSUPPORT PLUS MNT LP |  | PROSUPPORT ENH MNT LP | basic mnt LP | $\begin{array}{\|c\|} \hline \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{array}$ | WTY UPG BASIC TO PS ENH LP | Renewal | THIRP PARTY PROUUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 | $\underbrace{9094935}_{\text {90999629 }}$ |  |  | ${ }_{\text {S1，505．00 }}^{\text {s．00 }}$ | ${ }_{k}^{\mathrm{K}}$ | $\underset{\substack{31 \% \\ 31 \%}}{ }$ |  | $\xrightarrow[\substack{\text { So．00 } \\ \text { so．00 }}]{ }$ | So． | ss．00 | So．00 | So．00 | so．00 | So．00 | SpECTRALOGIC |
|  | 909493636 | SEL：TRK，LTo－，7，USTT，NCVR |  | ST， 5 ST50．00 | k | 31\％ | （ | ¢ | （ | s000 s000 | s000 s000 | Ss000 | Ss0．00 | ¢ | SpFCTRALOGIC |
| 5 |  |  |  | ¢30．24500 | k | 31\％\％ | ¢ | Stion | sooo sooo | soiou | soov sooo | sooo | sooo sooo Sol | sooo sooo | SPECTRALOGCC |
| 5 | － | SEL |  | （s30， | k | 31\％\％ |  | （so．00 | so．00 sooo | So．00 |  | so．00 so．oo | So．00 so．00 | S000 50.00 som | Rallocic |
| 5 | 90949640 | SEL ：20TRR，LTO－7，CUST，NCVR |  | \＄330，099．00 | k | 31\％ | \＄20，786．31 | s0．00 | S000 | s0．00 | s000 | 50．00 | 50．00 | s0．00 | Spectraliogic |
| 5 |  | SEL．TAPES．LTO．7．C．CRT，CLAM20 |  |  | k | 31\％ |  | So． | somo | So．00 | So． $\begin{aligned} & \text { s．00 } \\ & \text { s．00 }\end{aligned}$ | So．00 | So． | So． | SPECCRALOGIC |
| 5 | 9094s643 | SEL：FRU，TAPE，LTOT．7，CERT |  | \＄1590．00 | k | 31\％ |  | S0．00 | so． | S000 | 旡 50.0000 | （e． | So．00 so．00 | （ ${ }_{\text {so．00 }}$ | ctralog |
| 5 | 9094964 | SEL ：RRU，TAPE，LTO－7． C UST |  | \＄150．00 | k | 31\％ | \＄103．50 | S0．00 | \＄0．00 | S0．00 | \＄0．00 | s0．00 | 50．00 | S0．00 | SPECTRALOGIC |
| 5 | ${ }^{\text {909999945 }}$ |  |  | S1488．00 | k | 31\％\％ | ${ }_{\text {S }}$ S1，026．72 | so．00 | so．00 | s0．00 S00 | so．0 | so．0 | so．0 | so．00 | SPECTRALOGIC |
| 5 | 90999646 |  |  | Stita8．00 | k | 31\％\％ | \＄1．026．72 | S0．00 | S0．00 | S0．00 | \＄0．00 | 50．00 | S0．00 | S0．00 | SPECTRALOGIC |
| 5 5 |  |  |  | Stireme | k | 31\％\％ | Sti， | （so．00 | somo so．00 | so．00 |  | somo | So． |  | Spectralocic |
| 5 | 90949717 |  |  |  | k |  | ¢ 5 S54．09 | S000 | S000 | S0．00 | S000 | S0．00 | so． | So． | Spectralocic |
| 5 | ${ }^{\text {909999720 }}$ 9099721 |  |  | S87．00 | k | 31\％ | Stions | So．00 s00． | S000 <br> s00． | S0．00 s000 | S0．00 50.00 | Ss．00 | Ss0．00 | So． | SPECTRALOGIC |
| $5_{5}^{5}$ | 90999723 |  |  | \＄17200 | k | 31\％ | \＄118．68 | S0．00 | s0．00 | s0．00 | \＄0．00 | so．00 | so．00 | s0．00 | Spectralogic |
| 5 5 | ${ }_{\substack{\text { 909999724 } \\ \text { gospr }}}^{\text {a }}$ |  |  | － | k | 31\％ | sili．68 $\$ 1,19.90$ | So．00 s．00 | S0．00 s．00 | S0．00 s00． | S0．00 s00． | So．00 | so．00 s．00 |  | SpFCTRALOGIC |
| 5 | 90949728 | SEL：TPS，LTO－GBAFE，CUST，WO RM，CASE10 |  | S866．00 | к | 31\％ | 5559，09 | so．00 | so．00 | S000 | S0．00 | so．00 | so．00 | so．00 | Spectraliocic |
| $5_{5}^{5}$ | 90994729 |  |  | ${ }_{\text {S }}$ S17710．00 | k | 31\％\％ | ${ }_{\text {S }} \mathbf{5 1 , 1 7 9 . 9 0}$ | so．0 S000 | so．0 S000 | S0．00 S00 | S0．00 S000 | S0．00 | S0．00 | so．0 | SPECTRALOGIC |
| 5 | ${ }^{\text {90994739 }}$ 909470 |  |  | ¢ | k | 31\％\％ | （ex | S000 | somo | so．00 s000 | S000 s000 | S000 | so．00 s．00 | sso．00 | Spectralogic |
| 5 | 9094973 | SEL．FRUN＋1 PWR SUPPLIESROHS ONLY |  | S99，138．00 | k | 31\％ | S6，305．22 | s0．00 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | \＄0．00 | SpECTRALOGIC |
| 5 |  |  |  |  | K | 31\％ |  | （en so．00 | （en so．00 |  | （ | So．00 | So． | So．00 | SPECTRALOGIC |
| 5 |  |  |  | （s64，385．00 | ${ }_{\text {k }}$ | 31\％ | ${ }_{\substack{\text { S }}}^{5320050565}$ | so． |  | Scoue | Scoue |  |  |  | Citalicoic |
| 5 | 909997447 $\mathbf{3} 80-\mathrm{F}$ | SEL：FRUU，TT1155，PRV，T380，MPACT，T2 |  | \＄46，385．00 | k | 31\％ | S32，005．65 | S0．00 | \＄0．00 | S0．00 | \＄0．00 | \＄0．00 | \＄0．00 | S0．00 | SPECTRALIOGIC |
| 5 |  | SEL FRUTSU1515．DRV，T．TN．MPPACT，T2 |  | S46，38500 | k | ${ }_{3}^{31 \%}$ | （\＄32．05．65 | So．00 | So．00 | S0．00 | （ | S0．00 | So．00 | So．00 | SPECTRALOGIC |
| 5 | ${ }^{\text {cosen }}$ |  |  | Sticems | k | ${ }^{31 \%}$ |  | （ | （ | S0．00 s．00 | S0．00 s．00 |  | （c．en | Scoue | Spectralogic |
| 5 |  | Stil frulit transporter |  | （ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ |  | Sos． | so．00 sooo | S0．00 | So．00 | So． | S0．00 | So．00 | SPECTRALOGIC |
| 5 | 90949753 |  |  | S33，268．00 | k | 31\％ | ${ }_{\text {sel }}$ | 50．00 | s0．00 | s0．00 | S000 s．00 | Scood | S000 | cos | Sectralocic |
| 5 | 90949783L | SEL：20TPK，LTo－．，CUsT，NCVR |  | \＄43，179．00 | k | 31\％ | \＄29，793，51 | so．00 | s0．00 | s0．00 | S0．00 | S000 | s0．00 | s0．00 | ${ }_{\text {SPECTRALIOGIC }}$ |
| 5 |  |  |  | （\＄24．600．00 | k | ${ }_{\text {l }}^{31 \%}$ | （ |  | So．00 | （ | （ | （ | S000 | So． | SPECCRALOGIC |
| 5 5 5 |  |  |  |  | 品 |  |  | Stion | Stion |  |  | （incoue | Sois | Scoue |  |
| 5 |  |  |  | （324，60000 | ${ }_{\text {k }}$ | 31\％\％ |  | soou s000 | so． | so．00 s000 | so．00 s000 | so．00 s．00 | sooo s000 | Soso | Spectralogic |
| 5 | 90994785 |  |  | \＄24，600．00 | к | 31\％ | \＄16，974．00 | so．00 | so．00 | s0．00 | s0．00 | so．00 | so．00 | s0．00 | SPECTRALOGIC |
| 5 |  |  |  |  | k | $31 \%$ $31 \%$ |  | So． $\begin{aligned} & \text { soo } \\ & \text { s00 }\end{aligned}$ |  | s．00 s．00 | s．00 s．00 | S0．00 | so．00 | so．00 | SPECTRALOGIC |
| 5 | coseme |  |  | （ | k | 31\％ |  | S | Stion | S000 s．00 | S000 s．00 | S0．00 s．00 | Stion | （encoue | Stectralogic |
| 5 5 |  |  |  | （\＄24，6000000 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | $\substack{\text { So．00 } \\ \text { sooo }}$ | $\substack{\text { So．00 } \\ \text { soo．}}$ | S0．00 sooo | S0．00 50.00 | Ss．00 | so．00 sooo | So．00 | SpECTRALOGIC |
| 5 5 5 | （e） | Ste |  | （ | k | 31\％\％ |  |  |  |  |  |  |  | （somo |  |
| 5 |  |  |  | \＄ 524.46000000000 | k | 31\％ |  | Scois | S0．00 | S0．00 s．00 | ¢ | Scoue | Soiol | Scoue | SPECTRAOGIC |
| 5 |  | SEE：TPR．LTO．：CERT |  | S2，${ }_{\substack{\text { S2，} 164.00 \\ \text { S2，} 6.00}}$ | k | 31\％\％ | Sti．a33．16 | so．00 soo． | so．00 so．00 | Ss．00 | Ss．00 | Sco． | Ss．00 | Ss000 | SPECTRALOGIC |
| 5 5 5 |  | Sele |  |  | ¢ |  |  | Stiol | Stion |  | 为s．000 | （encoue | Stiol | Stiol | Stictis Spectraliocic |
| 5 | ${ }^{\text {goosaspross }}$ | SEL．TPK．LTO．8．CUSTT，NCVR |  | S $543,15350.0000$ | ${ }_{k}^{\mathrm{k}}$ | 31\％\％ |  | S000 s000 | so．00 S000 | S000 s000 | S000 s000 | S000 s．00 | S000 s000 | so．00 s000 | SPECTRALOGIC |
| 5 | 909497915L | SEL：20TPK．LTo－\％，CUST |  | \＄43，320．00 | к | 31\％ | \＄29，909．80 | S0．00 | s0．00 | s0．00 | s0．00 | 50．00 | s0．00 | 50．00 | spectraliogic |
| 5 | ${ }_{\text {9094497935 }}$ | SEL： 2 OTPR．LTO．S．CERT，NCVR |  | ${ }_{\substack{543,77900 \\ \$ 33,28.00}}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ |  | so．00 sooo | so．00 soom | s．00 s000 | s．00 s00 | S0．00 | so．00 | So．00 | SPECTRALOGIC |
| 5 5 5 |  | Sele |  | （ | 去 |  | （en |  |  | （incoue | （incoue | （coue | Scoue | （incoue | Sticte |
| 5 5 |  |  |  | $\xrightarrow{54.260 .000}$ s215．00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ |  | So．00 s00． | S0．00 s．00 | S0．00 s00， | S0．00 sooo | S0．00 s00． | S0．00 s00． | s0．00 s000 | Spectralocic |
| 5 |  |  |  | （sils | k | 311\％ |  | Soiol | Soiol | S0．00 | Stion | Stion | So． | Soiol | Stecters |
| 5 |  |  |  | S22，12200 $\$ 2,4200$ | k | ${ }^{31 \%}$ | Sti．47．98 | S000 | so．00 sooo | s000 s000 | Scoom | somo | so．00 s．00 | somo so．00 | Spectralogic |
| ${ }_{5}^{5}$ | ${ }^{90999893}$ |  |  | S2，5200 520300 | k | 31\％ | S1．73．80 | ${ }_{\text {S000 }}$ | so．0 | 50．00 | ${ }^{50.00}$ | ${ }^{50.00}$ | S0．00 | \＄0．00 | SPECTRALOGIC |
| 5 |  | SEL：TAPESS．LTO－MB．CUST，CLAM20 |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ |  | So．00 <br> sooo | Sois | Ss．00 | so．00 s．00 | so．00 s．o． | Ss0．00 | so．00 so．oo | SPECTRALOGIC |
| 5 5 5 |  | （e） |  | （1， | ¢ |  |  |  | Stiol |  |  |  | （in $\begin{aligned} & \text { s．0．00 } \\ & \text { s．00 }\end{aligned}$ | Soiol |  |
| 5 | ${ }^{\text {909998988 }}$ 909827 |  |  | ¢ | ${ }_{k}^{\mathrm{k}}$ | ${ }_{31 \%}^{31 \%}$ |  | So．00 sooo | So．00 sooo | S000 sooo | S000 sooo | Sois | Scoom | Scoue | SPECTRALOGIC |
| 5 | （9099988 | SEL．TAPESS．LTO．M．M．CERT，C．CAM20 |  | S46．385．500 | k | 31\％\％ |  | so．00 sooo | so．00 so．od | Ss．00 | Ss．00 | So．00 | Ss．00 | Ss000 | SPECTRALOGIC |
| 5 5 5 |  | Ster |  | （ | 去 | － | （en | Stion | Stion | （incoue | （incoue | （incoue | Soicle | Stiol |  |
| 5 5 |  |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | ${ }_{\substack{\text { che } \\ \text { S32，005．65 }}}^{\text {S20，65 }}$ | S000 s00． | S0000 s．00 | S0．00 s00． | S0．00 s00． | Soso | S000 s000 |  | SpFCTRALOGIC |
| 5 | goo998357F｜N |  |  | Stiens | k | 31\％ |  | S000 | S000 | S0．00 | S0．00 | S0．00 | S0．00 | S000 | Spectralogic |
| 5 |  |  |  | S48，385．00 S82，79000 | k | ${ }^{311 \%}$ | ¢ | （ | Soco | S0．00 s．00 | S0．00 s．00 | S．00 s．00 | （ta00 | （ | Specrralogic |
| 5 |  |  |  | （s82．739．00 | k | 31\％\％ |  | So．00 sooo |  | So．00 | so．00 s．oo | so．00 s．o． | Ss0．00 | Ss0．00 | SPECTRALOGIC |
| 5 | ${ }^{\text {goseasess }}$ | SEL：TAPEST．TRK，Cust |  | S44，133000 | k | 31\％ | S22851．77 | S000 | S000 | S0．00 | S000 | S000 | S000 | S000 | Spectralocic |
| 5 |  |  |  |  | ${ }_{k}^{k}$ | 31\％ | ${ }_{\substack{\text { S32，005．65 } \\ 56,3052}}$ | S000 | Sois | So． | Scoue | So． | S000 | So． | Spectralogic |
| 5 | 90999788 |  |  | S4，486．00 | k | $31 \%$ $31 \%$ | S3，343744 | So． $\begin{aligned} & \text { soo } \\ & \text { s00 }\end{aligned}$ | so．00 sooo | s．0．0 s00 | s．00 s00 | So．00 | so．00 s00 | so．00 s00 | SPECTRALOGIC |
| 5 | 90959095．F | SEL FRUSLSSFTW |  | S6，538．00 | k | 31\％ | S4．511．22 | So． | So．00 | S0．00 | \＄000 | S000 | S000 | S000 | Spectralogic |
| 5 |  |  |  | S647．00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | （sa46．43 | So．00 s00． | so． | S0．00 s00， | so．00 | somo | so．00 s．00 | somo | SPECTRALOGIC |
| ${ }_{5}^{5}$ | － 9 90959209．F | Sele |  |  | ${ }_{\text {k }}$ | 31\％\％ | ¢ | Soio | Soiol | somo | Soso | so． | S000 | S000 | Spectraioic |
| 5 | ${ }_{\text {cosems }}$ |  |  | － | k | 31\％ |  | （incois | （incois | So． |  |  | So． |  | Spectralogic |
| 5 |  | SEL．FRUN POWER PACKROHS OMLY |  |  | k | 31\％ | S1．90．61 | So．00 sooo | so．00 so．os | so．00 s0．00 | so．00 so．os | So．00 | Ss．00 | Ss0．00 | SpECTRALOGIC |
| 5 5 5 |  | Sele |  |  | ¢ |  |  |  |  |  | Scoue | Scoue | Scoue | Scoue |  |
| 5 |  | SEL：RULTO．SHHFCCUPGROT 120 |  |  | k | 31\％ |  | so． |  | Scoue |  |  | cos |  | （ectiole |
| 5 |  |  |  | Stistion | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ | ${ }_{\substack{\text { s32223 }}}^{5123}$ | so．00 Sooo | so．00 sooo | s0．00 S00 | so．00 | So．00 | so．00 sooo | so．00 | SPECTRALOGIC |
| 5 | Oosss261－FSL |  |  | \＄11，564．00 | k | 31\％ | s7，834．26 | s500 | so．00 | Soiol s．00 | S0．00 | ssood | So．00 s．0． | so．00 |  |
| 5 |  |  |  | ¢99，462．00 | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | Scou | （in so．00 | S0000 | S0000 | Scoue | Scoue | Scoue | SPECTRALOGIC |


| bano | sku |  | DESCRIPTION | $\underset{\substack{\text { EMC LIST } \\ \text { PRICE USD }}}{\text { Us．}}$ | CATEGORY CODE | $\begin{gathered} \text { NASPO VP } \\ \text { Discount } \\ \% \end{gathered}$ | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP |  | PROSUPPORT ENH MNT LP | basic mnt lo |  | Wry Upg Easic <br> Tops ENHLP | renewal | THRD PARTY PROOUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{5}^{5}$ | ${ }^{\text {90059273 }}$ |  |  | ${ }_{\substack{\text { S636．00 }}}^{56300}$ | K | ${ }^{31 \%}$ |  | so．00 | so．00 | 000 | 500 | so．00 | s．00 | ${ }^{80.00}$ | SPECTPALOCI |
| 5 | 90959275 | SEEL TAPESS TTR．Cusstito |  | Stize． | k | 31\％ | ${ }_{\text {S } 502323}^{539.37}$ | s0．00 | so． |  | somo | somo so．00 | so．00 | so．${ }_{\text {sooo }}^{\text {sooo }}$ | Spectralogi |
| 5 | 90959276 |  |  | \＄566．00 | к | 31\％ | ${ }_{5330.54}$ | so．00 | Scood | Sc．00 | 50．00 | 50．00 | 50．00 | ${ }_{50.00}^{5000}$ |  |
| 5 | 90959277 | SEL：TPR，NoCVR，，US，LTTO， ，T120，MP |  | \＄721．00 | k | 31\％ | S49794 | s0．00 | s0．00 | S0．00 | 50．00 | 50．00 | s0．00 | 50．00 | tralogic |
| 5 |  |  |  | Stis．24600 | k | 31\％\％ | ¢90，129．74 | So．00 | soom | so．o Sooo | Stiol | S000 | soom | S000 | Spectraloic |
| 5 |  | SEL PPG．LT－7．7．H．SAS．T．120 |  | S11，344．00 | k | 31\％ |  | S0．00 s000 | so．000 | so．00 |  | So．${ }_{\substack{\text { so．00 } \\ \text { so．00 }}}$ |  | 旡s0．00 | SPECTRALOGIC |
| 5 | 90955298 |  |  | S1，24500 | K | 31\％\％ | ${ }_{\text {Scess }}^{\text {Scs，0．05 }}$ | S0000 | somo | so．00 s0．00 | ¢ | so．${ }_{\text {sooo }}$ | so．00 so．00 | so．00 so．00 | Spectralogic |
| 5 | 90959299 |  |  | S1， 2 S2．00 | к | 31\％ | ¢988．87 | S0．00 | S0．00 | S0．00 | ${ }_{\text {S }}$ | s500 | s0．00 | 50．00 | SPECTRALOGIC |
| 5 | 90953300 |  |  |  | k | 31\％ | ${ }_{\substack{\text { S981．87 } \\ \text { S63，} 88}}$ | S0000 | so．00 | S0．00 |  | So．00 | So． |  | SPECTRALOGIC |
| 5 | 90953302 | SEL TPR，LTo－7，Cust， |  | Sti， | к | 31\％ |  | S000 s000 | cois | 50.00 5000 | so． | so．00 | so．00 | 50．00 | Spectraliogic |
| ${ }_{5}^{5}$ | 90959308． F |  |  | \＄13，24600 | k | 31\％ | 59，13．74 | S0．00 | 50．00 | 50．00 | s0．00 | 50．00 | 50．00 | \＄0．00 | Spectralogic |
| 5 | 9095309．F |  |  | S15．138．00 | k | 31\％ | ${ }_{\text {S10，445．22 }}$ | S0．00 | s0．00 | s0．00 | ${ }^{50.00}$ | ${ }^{\text {so．00 }}$ | S0．00 | ${ }^{\text {so．00 }}$ | Spectralocic |
| 5 5 |  | SEL．TPK．LTo－8，CERT， 120 |  |  | k | 31\％\％ | （ | S0．00 s000 | socou | so．00 s0．00 | somo | ssoom | so．00 <br> s00． | ¢ | SpECTRALOGIC |
| 5 | 90959332SL | SEL：TPR，LTO－．8．CUST，120．NCVR |  | \＄1，757．00 | k | 31\％ | st，212，33 | S0．00 | s0．00 | S0．00 | 50．00 | S0．00 | s0．00 | 50．00 | Spectralogic |
| 5 |  |  |  | ¢1， | k | 31\％\％ |  | S000 | sooo | So． | Stion | Soso | soiol | Soso | Spectraloic |
| 5 |  |  |  | （ex | ${ }_{k}^{\mathrm{k}}$ | 31\％ | Stisere | S0．00 s0．00 | so． | s0．00 so．00 | somo so．00 | sso．00 | so．00 <br> s00． | somo | SPECTRALOGIC |
| 5 | 90959321 | SEL：TPK．LTO－M，M，CRET， 120 |  | \＄1，29900 | k | 31\％ | S890．31 | S000 | s0．00 | \＄0．00 | \＄0．00 | \＄0．00 | \＄0．00 | \＄0．00 | SPECTRALOGIC |
| 5 5 |  |  |  | （1） | k | 31\％\％ | ${ }_{\text {S }}^{\text {S }}$ S9092．31 | S0．00 s0．00 | Ss．00 | soo． <br> so．oo | S000 <br> s00． | ¢ | so．00 <br> s00． | （somo | Spectralogic |
| 5 | 90979018．F | SELL：FRUSLSLSOFTW AREUPGRADET SOE |  | \＄3，26900 | к | 31\％ | s2，25．61 | S0．00 | so．00 | S0．00 | s0．00 | S000 | s0．00 | s0．00 | Spectralogic |
| 5 | 90979426－F | SEL：FRUOBSERVATORY Softwaretso |  | \＄2，615．00 | к | 31\％ | \＄1，00，3，${ }^{\text {a }}$ | s0．00 | s0．00 | \＄0．00 | s0．00 | \＄0．00 | 50．00 | \＄0．00 | SPECTRALOGIC |
| 5 |  |  |  | S6．538．00 S658800 | k | 31\％ | Stis．1．22 | s．00 S000 | So．00 | （in so．00 | So． |  | Stion | Somo | SPECTRALOGIC |
| 5 | ${ }_{\text {cosem }}$ |  |  | Stish | к | 31\％ | ${ }_{\substack{\text { S4，} \\ 5792.21}}$ | S000 | cois | so．00 s0．00 | so． | so．00 | so． | 发50．00 | Spectraliogic |
| 5 | 9097947－F | SEL ：FRUUPGRDPOWER SUPPLYTTOE |  | S1，149．00 | k | 31\％ | S792．81 | S000 | s0．00 | S0．00 | S0．00 | so．00 | S0．00 | \＄0．00 | Spectralogic |
| 5 |  |  |  | S64．00 | k | 31\％ | S00．00 | S0．00 s0．00 | so．00 so．od | s0．00 so．00 | somo so．00 | somo so．00 | so．00 <br> s．00 | so．${ }_{\text {so．00 }}^{\text {so．}}$ | SpECTRALOGIC |
| 5 | ${ }^{\text {cosema97e－F }}$ | SEL FRUCOO－KEY I SLOTTSOE |  | S129．00 | k | 31\％ | Sciol | S000 s000 | Scood | （ | S0．00 | so．00 | S0．00 | so．00 | Spectraliogic |
| 5 | 90979888－F | SEL：PRULTO．SFCHHH TSOE |  | S7，904．00 | k | 31\％ | S5，45．76 | S000 | s0．00 | s0．00 | s0．00 | s0．00 | S0．00 | s0．00 | Spectralocic |
| 5 |  |  |  | Sti．677．00 | k | 31\％ | （ | s．00 so．00 | so．00 | so．00 <br> so．oo | somo | somo so．00 | Ss0．00 | Scoue | SPECTRALOGIC |
| 5 | 90979510st |  |  | ST1，58．800 | к | 31\％ | s，7，961．22 | S0．00 | so．00 | 50.00 5000 | sco． | 50．00 | 50．00 | 50．00 | Spectraliogic |
| 5 | 909795105s－F |  |  | \＄11．588．00 | k | 31\％ | \＄7．961．22 | S000 | so．00 | s0．00 | S0．00 | S0．00 | S0．00 | 50．00 | Spectralogic |
| 5 5 |  |  |  |  | K | 31\％ | Stions | S0．00 s0．00 | so． | s0．00 s0．00 | somo | somo so．00 | so．00 <br> s00． | （somo | SPECTRALOGIC |
| 5 | 909755115T－F |  |  | S99，231．00 | k | 31\％ | S6，36939 | S000 | so．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | S0．00 | Spectralogic |
|  |  |  |  | \＄13，01．00 | K | 31\％ |  | S0．00 | so．00 | S0．00 | 50．00 | s0．00 | s0．00 | s0．00 | SPECTRALOGIC |
| 5 |  |  |  | （ | k | 31\％ |  | S0．00 s000 | Ss．00 | so．00 so．od | sso．00 | sso．00 | so．00 s．00 | so． | ${ }_{\text {Spectralogic }}^{\text {SPECTRLOGIC }}$ |
| 5 | 90979524－FSL | SEL：UPG，LTo－7，H，H，SAS，T50E |  | \＄10，917．00 | k | 31\％ | ${ }_{57,53273}$ | S0．00 | so．00 | S0．00 | 50．00 | so．00 | 50．00 | s0．00 | SPECTRALOGIC |
| 5 |  |  |  | S11．538．00 | k | 31\％\％ |  | S0．00 | so．00 | so．00 | so．0 s00 | so．0 | so．0 S00 | so．00 | Spectraloic |
| 5 | cose | Sele |  | （si1．284．000 | k | 31\％\％ | Sitosmi．96 | S0．00 s000 | Ss000 | soo． <br> so．oo | somo | ssoom | so．00 <br> s00． | ¢ | SpECTRALOGIC |
| 5 | 9097952685 |  |  | \＄16，154．00 | k | 31\％ | \＄11，146．26 | S0．00 | so．00 | S0．00 | s0．00 | s0．00 | s0．00 | s0．00 | SPECTRALOGIC |
| 5 |  |  |  | （ | k | 31\％ |  | S0．00 s000 | S0．00 | so．00 so．00 | S000 s．00 | sso．00 | so．00 s00． | somo | SpECTRALOGIC |
| 5 | 90979527st | SEL：Fru，ito |  | \＄13，464，00 |  | 31\％ | 59，553．74 | S0．00 | s5000 | 50．00 | s5000 | s500 | s0．00 | s0．00 | Spectraliogic |
| 5 |  |  |  | （ $513,846.00$ | k | 31\％ | S9，53．74 | 50.00 S000 | S0．00 | so．00 soon | S0．00 | So．00 | S0．00 | S0．00 | SPECTRALOGIC |
| 5 |  |  |  | Sil | k | 31\％ | ¢ | S000 s．00 | Soso | So．0 s．00 | S000 s．00 | S． | So．00 5 | （ | Stectralic |
| 5 |  |  |  | （ $\begin{gathered}\text { S23，846．00 } \\ 53,84600\end{gathered}$ | k | 31\％ |  | S0000 | So．00 | so．00 so．00 |  |  | S0．00 |  | SPECTRALOGIC |
| 5 5 | ${ }_{\text {909999531 }}^{\text {909792ST－F }}$ | Sele |  | ${ }_{\substack{\text { S23，846．00 } \\ \text { S3，} 2600}}$ | k | 31\％ |  | S0．00 s000 | so．00 s．00 | so．00 so．00 | S000 s00． |  | so．00 s00． | so．${ }_{\text {so．00 }}^{\text {so．}}$ | Spectralogic |
| 5 | 90979535 | SEL：FRUU BUUVVISION CAMERA，STACK |  | S1，300．00 |  | 31\％ | ${ }_{\text {s } 502.52}$ | S0．00 | so．00 | \＄0．00 | \＄0．00 | s0．00 | 50．00 | S0．00 | Spectraliogic |
| 5 |  | SEL．STACK ACTVATION |  | s2200 S15300 | k | 31\％ | （10．388 | S0．00 s000 | so．00 | so．00 so．00 | S $\begin{aligned} & \text { S0．00 } \\ & 5000\end{aligned}$ |  | so．00 s00． | Sco． | SPECTRALOGIC |
| 5 | 90979958 | SEL：KMP ACtivation Ker．STACK |  | 51，5200 | k | 31\％ | S， 51.38 | S0．00 | so．00 | S0．00 | so．00 | so．00 | 50．00 | 50．00 | SPECTRALOGIC |
| 5 |  |  |  | Sti．30800 | k | 31\％ | ${ }_{\text {cose }}^{\substack{\text { s902 } 52 \\ \text { s02 } 52}}$ | 50.00 5000 | So．00 | so．00 soon |  | So．00 | S0．00 | so．00 | SPECTRALOGIC |
| 5 | ${ }^{\text {cosen }}$ | SEL：CAMEER－SLLOT KEY ENAELET380 |  |  | k | 31\％ | ${ }_{\substack{\text { s902．52 } \\ 59022}}^{513}$ | S0．00 s000 | Ss．00 | $\xrightarrow[\substack{\text { so．00 } \\ \text { so．od }}]{ }$ | S000 s．00 | sso．00 | so．00 s00． | so． | ${ }_{\text {SpFCCTRALOGIC }}^{\text {SPECTRAOGIC }}$ |
| 5 | 910198947488 | SEL：C Chamber－slot key enabletsoo |  | \＄1，308．00 | к | 31\％ | S902．52 | S0．00 | so．00 | S0．00 | \＄0．00 | S0．00 | S0．00 | 50.00 | SPECTRALOGIC |
| 5 | 91019814768．F |  |  | \＄ 51.308000 | k | 31\％ | S402．52 | 50.00 S000 | S0．00 | So．00 | S0．00 | So．00 | S0．00 | so．00 | SPECTRALOGIC |
| 5 |  | Selit |  | S6，538．00 | k | 31\％ | （ | S000 s000 | s．00 s．00 | So． | （ | ¢ | （ta00 | （ta00 | Spectralogic |
| 5 |  |  |  | S6．53800 | k | 31\％\％ | S4．5122 | 50.00 S000 | S0．00 | S0．00 | （ | S0．00 | S0．00 | S0．00 | SPECTRALOGIC |
| 5 |  |  |  | S65，538．00 S4，01500 | k | 31\％ | s4， 511.22 <br> $52,70.35$ | S0．00 s0．00 | Ss．00 | $\xrightarrow[\substack{\text { so．00 } \\ \text { so．od }}]{ }$ | sso．00 | somo so．00 | so．00 |  | ${ }_{\text {SpFCCTRALOGIC }}^{\text {SPECTRALOGIC }}$ |
| 5 | 91019824 F | SEL：RACKSTANDARD 19 NCH |  | S4，015．00 | k | 31\％ | \＄2，70．35 | S0．00 | so．00 | S0．00 | \＄0．00 | 50.00 | S0．00 | 50.00 | SPECTRALOGIC |
| ${ }_{5}^{5}$ | 910．19832 |  |  | S6．538．00 | k | 31\％ | \＄${ }_{\text {S4，511．122 }}$ | S0．00 | so．00 | so．00 | S0．00 | S0．00 | S0．00 | so．00 | SPECTRALOGIC |
| 5 |  |  |  | S6，538．00 | k | 31\％\％ |  | S0．00 | cois | so．00 so．00 | so． | so． | so．00 so． | so．00 so．00 | ${ }_{\text {Spechralogic }}^{\text {SPECTRALOGIC }}$ |
| 5 | 9198 |  |  | S283，00 | k | 31\％ | ${ }_{\text {sili }}$ | S0000 | s0．00 | 50．00 | s0．00 | s0．00 | S0．00 | 50．00 | Spectralogic |
|  | ${ }_{9314}^{9313}$ | SEL：CABLEPOPTICALSOULC．LCTOM |  |  | k | 31\％\％ |  | S0000 | sso．00 | soou so．00 | so．00 so．00 | so．${ }_{\text {sood }}$ | soou so．00 | so．00 so．00 | SpECRTRAOGIC |
| 5 | 9317 | SEL：CABLE，OPTICALLLC．LC．50M |  | S291．00 |  | 31\％ | S200．79 | S000 | so．00 | s0．00 | s0．00 | s0．00 | ssoon | 55000 | Spectralogic |
| 5 | 9594 | SEL：CorD，4，5M，L．6．20P／LOCKING C19 |  | \＄1．00 | k | 31\％ | 50.69 | 50.00 | so．00 | s0．00 | 50.00 | s0．00 | s0．00 | 50.0 | SPECTRALOGIC |
| 5 |  |  |  | S7500 | k | 31\％ | ${ }_{\substack{\text { sis．75 } \\ 551.75}}$ | s．00 S000 |  | （en so．00 | （en $\begin{aligned} & \text { S0．00 } \\ & 5000\end{aligned}$ | （en $\begin{aligned} & \text { S0．00 } \\ & 5000\end{aligned}$ |  |  | SPECCRALOGIC |
| 5 | ADL－17．－000000 | SEL MYR I－9 ADMM |  | S2，300，69 | k | 31\％ | \＄1，592．31 | S0．00 | so．00 | S0．00 | so． | so．00 | s0．00 | so．00 | iNDEXENGINES |
| 5 | ADU－1YR．OOOOOOOOO | SEE YTR 10．99 ADMM U UEER LOGIN |  | S1，92308 | k | 31\％ | － | S000 | so．00 | so．0 | ${ }^{\text {S0．00 }}$ | ${ }_{\text {so．00 }}$ | s0．00 | S0．00 | INDEEENGINES |
| 5 | ADU3YR－2000000010 | SEL STR－19 ADM M USERLOGIN |  |  | k | 31\％ |  | S000 s000 | （ioco | 50.0 50.00 | （ ${ }_{\text {S0．00 }}$ | Ss000 | so．0 so．00 | so．0 50.00 |  |
|  | ADU－5YR－0000000 | SEL STR 1－9 ADMIN USER ROGIN |  | S9，23077 | k | 31\％\％ |  | S0．00 | so．00 | S0．00 | s0．00 | s0．00 | s0．00 | 50.00 | INDEX ENGINES |
| 5 | ADU．STR．000000010 ADV WORKELOW | SELSR 10.9 A ADM U USER LOGIN |  |  | к | 俍31\％\％ |  | so．00 S000 | So．00 | （in so．00 | So． | somo | Somo | so．00 50.00 | （ex |
| 5 | ADVAPI | SEL Boom AP Publish feaures |  | S655000 | k | 31\％ | 5448.50 | S000 | so．00 | \＄0．00 | s000 | s0．00 | s0．00 | 50．00 | воом |
| 5 |  | SELAEtorsp onine（ Oneirs |  | ${ }_{\text {s／275．90 }}^{589}$ | k | 31\％ | ${ }_{\text {S }}^{5 \text { S4．53 }}$ | S0000 | Ss000 | so．0 sooo | so．00 sooo | so． | so．0 so．od |  | VARONONS |
|  | AEOS－100k－150kos | SEL AE for SP Oniline + Oneorive os |  | 541.59 | k | 31\％ | 528.70 | S0．00 | s0．00 | 50．00 | 50.00 | 50.00 | 50.00 | 50.00 | varonis |
| 5 | AECS．－10－2．200s | SELAE forsp onine Oneotive OS |  | ${ }_{\text {S }}^{5151.12}$ | K | 31\％\％ |  | （ 50.00 | So．00 |  | So． | 年s．00 | so．00 | So． | Varons |
| 5 | AEOS－1501－20000s |  |  | S71．40 | к | 31\％ | 549.27 | s0．00 | so．00 | 50.00 | 80．00 | 50．00 | s0．00 | 50．00 | Varonis |
| 5 5 | AEOS－150\％－OS | SELAE forsp onine oneerive |  | S40．90 | k k | 31\％\％ | （si8．22 | s0000 s000 | soloo sooo | so．00 S0．00 | so．00 so．00 | 年sooo | sois | siono | Varons VARONS |
| 5 | AEOS－20．－350S | SELAE for SP Oniline＋Oneodive os |  | S454．75 | k | 31\％ | 531.57 | S0．00 | s0．00 | S0．00 | 50．00 | S0．00 | \＄0．00 | ${ }_{50.00}$ | Marons |
|  | OS－2501－40000s | SELAE AEOTSP Oniline＋Onedive OS |  | s6239 | k | 31\％ | \＄43．05 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 |  |
|  | －0s－251－5000 | E for SP Online＋Oneorive os |  | S115．08 | к | 31\％ | 579.41 | s0．00 | S0．00 | S0．00 | s0．00 | s0．00 | s0．00 | s0．00 | ARons |


| band | sku |  | Descriprion $\quad$ Model subsku | $\underset{\substack{\text { EMC LIsT } \\ \text { PRICE UsD }}}{\text { a }}$ | CATEGORY CODE | $\begin{array}{\|c\|} \hline \text { NASPO VP } \\ \text { Discount } \\ \% \end{array}$ | NVP Level <br> NET PRICE | $\begin{aligned} & \text { PROSUPPORT } \\ & \text { PLUS MNT LP } \end{aligned}$ | $\left\lvert\, \begin{gathered} \text { PRosupport } \\ \text { WM CREM MTT } \\ L P \end{gathered}\right.$ | PROSUPPORT ENH MNT LP | BASIC mNTLP ${ }^{\text {a }}$ | $\begin{gathered} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{gathered}$ | WTY UPG BASIC TO PS ENH LP | Renewal | THRPD PARTY PRODUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 |  |  |  |  | k | $\underset{\substack{31 \% \\ 31 \%}}{ }$ |  | $\substack{\text { solo } \\ \text { sooo }}$ |  | $\xrightarrow[\substack{\text { s．0．0 } \\ \text { s．00 }}]{\text { cose }}$ |  |  | so．00 | $\xrightarrow[\substack{\text { solo } \\ \text { so．00 }}]{ }$ | VARONIS |
| 5 |  | SELAE fors |  | （ 598289 | k | 31\％ | ${ }_{\substack{\text { S40．18 } \\ \text { S64，09 }}}$ | S000 | $cso00 soo$ | ${ }_{\text {scose }}^{\text {s0．00 }}$ | $\xrightarrow{\text { S0．00 }}$ s0．00 |  | so．00 s00． | （so．00 | VARONIS |
| 5 | AEOS－50\％－100kos | SELAE forsp in ine Soneorive os |  | S42．98 | k | 31\％\％ | ¢ | S000 | S000 | S0．00 | So． | S0．00 | S0．00 | soiol | varonis |
| 5 | AESS．51－1000 | SELAEtiorsp onine Oneirive |  |  | ${ }_{k}^{k}$ | 31\％ | S123．98 | （somo | so．00 s．00 | so．00 so．00 | somo | 年s．000 | （so．00 | soou so．oo | Varons |
| 5 | AEOS－755－10000 | SEL AE fors sp onine + Oneorive os |  | ${ }_{\substack{\text { s55．96 }}}^{58120}$ | k | 31\％ | ${ }_{559.31}$ | S000 | so．00 | so．00 | S0．00 | S0．00 | S0．00 | 50．00 | varonis |
| 5 | AEOS．800－1060s | SEL AE forsp Onine Oneorive OS |  | S55．30 | ${ }_{k}^{k}$ | 退31\％\％ | S 5 ST3540 |  | Ss．o． |  | so．00 so．os | So． | so．00 s．ood | so．00 so．00 | （Varonis |
| 5 | APITITRRII | SELE Boomi APP M Managemenen TTer II |  | Stis， | k | 31\％ | Stions ${ }_{\text {s20，0．00 }}$ | so．00 |  |  | so．00 50.00 | Scood | 为 $\begin{aligned} & \text { so．00 } \\ & \text { sood }\end{aligned}$ | so．00 50.00 |  |
| 5 | API TIERIII | SEL Boomi API Managemenent Tier III |  | s8，000．00 | к | 31\％ | \＄5，520．00 | S5000 | s0．00 | 50．00 | 80．00 | so．00 | s0．00 | 80．00 | M1 |
| 5 | APITITER | SEL Boomi APP Management Tier N |  | \＄15，000．00 | k | 31\％ | \＄10，350．00 | S000 | S0．00 | s0．00 | \＄0．00 | \＄0．00 | \＄0．00 | \＄5000 | воом |
| 5 | AsARSTRTRESDL | SELECCT DPFX Assessalachive，3otB IYr Sub |  | S20．51231 | k | 31\％ | \＄14，153．49 | ${ }^{50.00}$ | ${ }_{50.00}$ | ${ }_{\text {S0．00 }}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | ${ }_{50,00}$ | 50．00 | NTP．－DEFENSX |
| 5 5 | AUTO－．－500） | SEL Autumation Engine OS |  | ${ }_{\text {S }}^{5800.937}$ | ${ }_{\text {k }}^{\text {k }}$ | 31\％\％ | ${ }_{\text {S }}^{\text {S }}$ S42．780 | so．00 s．00 | so．00 s．00 | so．00 sooo | ¢ | Ss．00 | so．00 | ¢ | VARONIS |
| 5 | AUTO－100k－150kos | SEL Autumation Engine os |  | 53120 | k | 31\％ | 521.53 | so．00 | so．00 | s0．00 | s0．00 | \＄0．00 | S0．00 | 50．00 | varonis |
| 5 | Auto－101－2500s | SEL Autumation Enine os |  | S113．34 | k | 31\％ | 57820 | S000 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | varons |
| 5 | AuT－0．10－2020） AuTO－1502－2000 |  |  | ¢ | k $k$ | 31\％\％ | ${ }_{\substack{\text { s25．11 } \\ 53505}}$ | So．00 | so．00 |  | （ | so．00 sooo | so．00 sooo | （incoin | Varonis |
| 5 |  | SEALAumation Engine ${ }_{\text {OS }}$ |  | ${ }_{\text {cke }}^{553.55}$ | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | sso． | so．00 <br> s00． | so．00 s00． | so．00 so．00 | So． $\begin{gathered}\text { s．00 } \\ \text { s．oo }\end{gathered}$ | S0000 | so．00 so．00 | Varons |
| 5 | AUTO－2001－2500s | SEL Autiomation Enine os |  | 549.91 | $k$ | 31\％ | S38．44 | so．00 | so．00 | s0．00 | s0．00 | s0．00 | so．00 | s0．00 | varonis |
| 5 | Auto－20．35kos | SEL Autumation Engine os |  |  | k $k$ | ${ }_{3}^{31 \%}$ |  | （en $\begin{aligned} & \text { S0．00 } \\ & 5000\end{aligned}$ |  | Ss．o． |  | （ | So．00 | （en so．00 | Varons |
| 5 | Auto－251－5000 | SELAlummaion nenine os |  | ${ }_{\text {Sc6．31 }}$ | k | 31\％ | ${ }_{5}^{532955}$ | S000 | S0．00 | S0．00 | so．00 | S800 | Scoos | so．00 | VARRONIS |
| 5 | Auto－35．50000s | SELL Autumation Enine OS |  | ${ }_{5}^{53327}$ | k | ${ }^{31 \%}$ | S22．96 | ${ }_{\text {so．00 }}$ | s0．00 | ${ }_{\text {so．0 }}$ | so．0 | ${ }^{\text {s0．00 }}$ | ${ }_{\text {s0．00 }}$ | so．00 | VARONIS |
| 5 | Auto－001－60000 | SEL Autiomation Engine ${ }^{\text {S }}$ |  | ${ }_{\text {S }}^{543697}$ | ${ }_{k}^{k}$ | 31\％\％ | S30．13 | S0．00 | S0．00 | S0．00 | so．00 | ${ }^{50.00}$ | ${ }^{50.00}$ | s0．00 | VARONIS |
| 5 5 | Auto．50－7500s | SEL Autumation Engine OS |  | ${ }_{\substack{\text { s69．67 } \\ 5324}}^{\text {S322 }}$ | ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | Ss．00 | sso．00 | S000 <br> s00． | Somo | soco | S000 s000 | $\xrightarrow[\substack{\text { so．00 } \\ \text { s．00 }}]{ }$ | VARONIS |
| 5 | AUT－551－1000s | SEL Autumation Eninn os |  | \＄144．54 | k | 31\％ | ${ }_{59973}$ | s5000 | s5000 | S0．00 | so．00 | S800 | Scoos | so．00 | Varonis |
| ${ }_{5}^{5}$ | Auto．bour－．8000s | SEL Automatio Enine OS |  | ${ }_{\substack{\text { S40．55 }}}^{\text {S547 }}$ | ${ }_{\text {k }}$ | 31\％\％ | Sti98 | so．00 S000 | ${ }_{\text {sose }}$ | S0．00 s00 | S0．00 S00 | s0．00 S00 | ${ }_{\text {so．00 }}$ | so．00 | Varons |
| 5 5 | Auto－751－1000s | SEL Autumation Engine os |  | ${ }_{\substack{\text { S64．47 } \\ \text { s39．47 }}}^{\text {S4，}}$ | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | so．00 s000 | so．00 s．00 | so．00 s．00 | somo | Sosom | socou | somo | VARONIS |
| 5 | AvAADCIIOCC | SELAVAAADVC． 100 C －${ }^{\text {a }}$ |  | \＄15，450．00 | k | 31\％ | \＄10．660．50 | so．00 | s0．00 | \＄0．00 | \＄0．00 | \＄0．00 | so．00 | s0．00 | VMWMARE |
| ${ }_{5}^{5}$ |  | SEL AVA．ADVC． $100 . \mathrm{Cl}$（ |  | （ | ${ }_{\text {k }}^{\mathrm{k}}$ | $31 \%$ $31 \%$ |  | Ss．00 | Ss．00 | Ss．00 | Ss0．00 | S0．00 | Ss．00 | so．00 so．os |  |
| 5 | AVAADVC10C | SELAAVAADVC－10－C） |  | ${ }_{\text {S1，54 5．00 }}$ | k | 31\％ | Sti，66．05 | s500 | s500 | s0．00 | s0．00 | 5000 | s．00 | 50．00 | VMWMARE |
| ${ }_{5}^{5}$ | Avaboctioc－1 | SELAVAOAVC－10．C） |  | S1．614．33 | k | 31\％\％ | Stilitio3 | S0．00 | so．00 Soo | so．00 S000 | So．00 | s．00 Sooo | S0．00 | So．00 | VMINARE |
| 5 | AVAADVNIOOCC | SELAMA ADVN－100．C） |  | Si0，250，00 | k | 31\％ |  | ¢ | so．00 s．00 | so．00 so．00 | so．00 so．00 | so．00 s．00 |  | so．00 so．00 | VMMWNARE |
| 5 | AVADVN100C．1 | SELAVA．ADV－（10．C） |  |  | k | ${ }^{31 \%}$ | Stise．76 | So．00 | S0．00 | S0．00 | S0．00 | so．00 | s0．00 S000 | So．00 | VMINARE |
| 5 5 |  | SELAVAAD－AN－10．C） |  | ${ }_{\substack{\text { S }}}^{\substack{\text { S1，2，24．33 } \\ \text { S1，02500 }}}$ | ${ }_{\text {k }}$ | 31\％\％ | Stiplitic | somo | somo | so．00 s000 | ¢ | so．00 s．00 | sooo s000 | so．00 so．00 | VMMWAREE |
| ${ }_{5}^{5}$ | AVADDVNOC－1 | SELAVAOADVV－10．C） |  | S1，071．13 | k | 31\％\％ |  | S0．00 | so．00 | so．00 | so．00 | so．0 S00 | ${ }_{\text {S0．00 }}$ | so．00 | VMWMARE |
| 5 | AVADVVC－100－F | SEL：AVADAVC．100．F |  |  | k | 31\％ | S11，26．55 | S000 | S000 | so．00 sooo | so．00 sooo | soco | So．00 <br> s00． | $\xrightarrow[\substack{\text { so．00 } \\ \text { so．00 }}]{ }$ | $\xrightarrow{\text { VMAMARE }}$ |
| 5 | AV－ADVC－10．F | SEL：AV－ADVC－10．F |  | \＄1，699．50 | k | 31\％ | \＄1，72．66 | S000 | S0．00 | S0．00 | S0．00 | \＄0．00 | so．00 | s0．00 | CARAHSOFT |
| 5 5 | AVADVENCCIOUGF | SEL：AV．ADVENTCIOOUG．F |  |  | k $k$ | 31\％\％ | S2．58．19 | S0．00 | S0．00 | S0．00 | So．00 | S0．00 | so．00 | （ so．00 | CARAHSOFT |
| 5 | AVADVVNT 1 OUF AVADVETNTOOUGF | SEL：AVADVEENTC10．UGG |  | s2．54．100 | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | S000 s000 | So．00 s00． | so．00 sooo | so． | sso．00 | so．00 s．ood | somo | CaRAHSOFT CARAHSOFT |
| ${ }_{5}^{5}$ | （ AVADVENTNTOUGF | SEE：AVVADVVENTNTOUG．F |  |  | ¢ | 31\％\％ | Stirse | Soso | soiol | Soiol | Soiol | Sosoo | soiou Soiol | Soiol | CAAAASSOFT CaRASSOFT |
| 5 5 | AV－ADV－100．F | SEL：AV－ADVN－100．F |  |  | ${ }_{\text {k }}^{k}$ | 31\％ |  | so．00 s．00 | so．00 s．00 | so．00 s．00 | （somo | so．00 | so．00 | $\xrightarrow[\substack{\text { so．00 } \\ \text { so．od }}]{ }$ | ${ }_{\text {ctar }}^{\text {CaRAHSOFT }}$ |
| ${ }_{5}^{5}$ | AVASTAACCOOUC | SEL AVA－ST－AVC（10－U．C） |  | ${ }_{\substack{\text { ST，76500 } \\ \text { STO }}}$ | k | ${ }^{31 \%}$ | ¢4．677． | S0．00 | so．00 | so．00 | soom | \＄0．00 | s0．00 | s0．00 | vMware |
| 5 |  | SEL AVA．ST－AVC（100．U．C） |  |  | k | 31\％ |  | So．00 s00． | S0．00 s00． | S0．00 s00． | S0．00 | S0．00 | so．00 sooo | so．00 so．00 |  |
| 5 | AVASTAVV1000C， AVASTANNOOUC．－1 |  |  | ¢ | k | 31\％ $31 \%$ $31 \%$ |  | （somo |  | （en soom | （in so． | （s．0． |  | （in so．o | VMWARE |
| 5 | AVASTAVN1000C－1 | SELAVASTT－ANN00－U．C） |  | （ 54.655 .858 .89 | ${ }_{\text {k }}$ | ${ }^{31 \%}$ |  | （ | （ |  | cois | （ | （ |  | VMWNARE |
| 5 | AVASTDAVCIOCC |  |  | Stirion | ${ }_{k}^{k}$ | ${ }_{3}^{31 \%}$ | Stictis |  |  |  | （en so．00 | （ | So． |  | VMMWA ARE |
| 5 | AVASTDAVC COUC．K | SELAAASSD－ACC $10 . \mathrm{UCO}$ |  | S773．73 | k | 31\％ | Stiols | Soiou s．00 | s．o． s．00 | S0．00 s．00 | S000 50.00 | S000 S000 | S000 s．00 | S0．00 | VMWNARE |
| 5 5 | ${ }^{\text {a }}$ AVASTTANVIOUC | SEL AVA．STD．ANV10．－．C） |  | S4666．07 | ${ }_{\substack{\text { k } \\ \mathrm{k}}}$ | ${ }_{3}^{31 \%}$ |  |  | Ss．00 | Ss．00 | Sco． | So．00 | So．00 | （en so．00 | VMIWARE |
| 5 | AVASTTANVITOCC－K | SELAVASTD－ANIO－－C） |  | Stabe．90 | к | 31\％ |  | ssood | ¢ | ¢ | so． | Ss000 | Scood | so． | VWWNARE |
| ${ }_{5}^{5}$ | ${ }_{\text {a }}^{\text {AVASTTCCIOOC }}$ | SELAVA．STDC． $100 . \mathrm{Cl}$（ |  |  | K k | 31\％\％ |  | So． | somo | so．00 s000 |  | so．00 | s．0．00 s000 | Socou | VMTMARE |
| ${ }_{5}^{5}$ | AVASTOCTOOC－K | SELAVA STOCC． $100 . \mathrm{C}$ ） |  |  | k $k$ | 31\％ | Stiontich | Sosion | Sose | （ |  | （ | Soiou | S | VMW V AEE |
| 5 5 |  | SEEAVA－STDC． $10 . C$（ |  | S | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | S0．00 | Ss．00 | S0．00 s00． | so． | S0．00 | so．00 s00． | So．00 | VMWVARE |
| ${ }_{5}^{5}$ | ${ }_{\text {a }}^{\text {AVASTTCCIOC－K }}$ | SELAVA．STDC．a $10 . \mathrm{C}$（ |  | S1．0．15．17 S620．00 | k k |  | ¢ | So． | Soiol | So． | So． | So． | Soiou | So． | vMWMare |
| 5 | AVASTTNNOOC AVASTOMOOC－1 |  |  | （ 56.200000 | K | 31\％ | \＄ |  | （tan |  | （c． | （ | （ | （como | VMMW AREE |
| ${ }_{5}^{5}$ |  | SELAVAS．STO． $100 . \mathrm{C}$（ |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | Ss0．00 | Ss0．00 | so．00 s．00 | S0000 | S0．00 | Ss．00 |  | VMMVARE |
| 5 | avastonioc－1 | SELAVA－STDN－10．C） |  | 5687.90 | k | 31\％ | S447．05 | ssoo | ssoo | ss．00 | ss．00 | S000 | S000 s．00 | s0．00 | UMW ARE |
| ${ }_{5}^{5}$ | Avastoniock | SELANASTSTN－10－C） |  | S677．99 | ${ }_{\text {k }}$ | 31\％ | ${ }_{\text {S }}^{5467.07}$ | s000 | so．00 | so．00 | so．0 | \＄0．00 | s0．00 | so．00 | UMWARE |
| 5 | AV－ENTC－10－F | Sele |  |  | к | 31\％ |  | S5000 | S000 | ¢ | S0．00 | Ss000 | S000 | S0．00 | CARAHSOFT |
| ${ }_{5}^{5}$ | AV－ENTN－10．F | SELALEENTN－10．F． |  |  | ${ }_{\text {k }}^{k}$ |  | ${ }_{\substack{\text { s9，} \\ \text { S93737 } 37}}^{\text {a }}$ | S000 | So．00 | So． | So． | S0．00 | so．00 |  | CARAHSOFT |
| 5 5 |  |  |  |  | k |  |  | Stion | Stion | （ens | Stion | Sose | 隹 | Stion |  |
| 5 5 | AVSTPADVCIOUGF AVSTAAVNIOOUGF | SEL．AV－STD．ADCVI0．UG．F． |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | ¢551．34 | S0．00 s00． | so．00 s．00 | so．00 s．00 | somo | so．00 | S0．00 <br> s00． | so．00 <br> sooo | CARAHSOFT CARAHSOFT |
| 5 5 | AVTSTADOVNIOUGF AV．STDC． 100 F |  |  |  | k k | 31\％\％ |  |  | （en so． |  | so．os so．00 | sooo so．00 | solo sooo | so．oo so．00 | CARAHSOOFT CARAHSOFT |
| 5 | AV－STICC－10－F | SELAN－STTCC．10．F |  |  | ${ }_{k}^{k}$ | 31\％ |  |  | （ ${ }_{\substack{\text { s．0．00 } \\ \text { s．00 }}}$ | （ | cois | s．00 s．00 | S． | s．0．00 50.00 | ${ }_{\text {chen }}^{\text {CaRAAHSOFFT }}$ |
| 5 5 | AVsToent 10uGF | SEL：AV．STD．ENTCIOOUG．F |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | Ss0．00 | Sco．00 | so．00 so．os | Sco． | S0．00 | Ss．00 |  | CARAHSOFT CARAHSOFT |
| 5 | Avstonitioug | SEL．A．STID－ENTNTOOGGF |  | S7，441．500 | k | 31\％ | S5，13，64 | S000 | S000 | S000 | S000 | S0．00 | S0．00 | S000 | CaRAHSOFT |
| 5 | ${ }_{\text {a }}^{\text {AVSTOENTINOUGF }}$ | SEE：AV．STD－ENTINO－UG－F |  | S6．820．00 | k | 31\％ | Sstirs．840 | S000 | Ss000 | so．00 sooo | So． | so．00 sooo | So． | Scoio | ${ }_{\text {cta }}^{\text {CARARHSOFT }}$ |
| ${ }_{5}^{5}$ | A－S．STV－10．F |  |  | （ 5682.000 | k $k$ | 31\％\％ |  | So． $\begin{aligned} & \text { soo } \\ & \text { sooo }\end{aligned}$ |  | so．00 sooo | so．00 sooo | s．00 s00 | so．00 sooo | so．00 so．00 |  |
| 5 | BCB－1YR－00005500 |  |  | \＄30，76923 | k | 31\％ | ${ }_{521,230,77}$ | so．00 | s0．00 | s5000 | 50．00 | \＄0．00 | s0．00 | 50．00 | NTDEXENGINES |
| 5 |  | SEL Y P C Catog sunde Uoto 10 K Tapes |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | So．00 s00． | So．00 s．00 | so．00 s．00 | so． | So． | So．00 |  |  |
| 5 |  |  |  |  | ¢ | 31\％\％ |  | （en soou | （en soom | so．os s．00 |  |  |  | （ens | Moek |
| 5 | BCB－3Y－R．000000000 | SEL 3Y BU Catalog Sunde |  | ¢ | k | 31\％ | ¢ | S500 | S0．00 | so．00 | s0．00 | Scood | So． | so．00 | M |
| ${ }_{5}^{5}$ |  |  |  | $\underset{\substack{\text { S61，538．46 } \\ \text { S92，37．69 }}}{\text { a }}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | Ss0．00 | Ss0．00 | Sco． | Sco． | S0．00 | so．00 | so．00 so．00 |  |
| 5 | вCB－3YR－00025000 | SEL 3 Y BU Cataiog Sunde U P to 2 25 T Tapes |  | \＄15， 2466.15 | k | 31\％ | \＄106，153．84 | S0．00 | S0．00 | S0．00 | S0．00 | S000 | S000 | S0．00 | MNOEXENGINES |

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline bano \& sku \& \& DESCRRIPTION \& \[
\begin{gathered}
\text { EMC L Lst } \\
\text { PRICE USD } \\
\hline
\end{gathered}
\] \& \begin{tabular}{c} 
category \\
cook \\
\hline
\end{tabular} \& \[
\begin{array}{|c|}
\hline \begin{array}{c}
\text { NASPO VP } \\
\text { Discount } \\
\%
\end{array} \\
\hline
\end{array}
\] \& \begin{tabular}{c} 
Nvp Leve \\
NET PRICE \\
\hline
\end{tabular} \& \begin{tabular}{c} 
Prosupport \\
PuUS MNTLP \\
\hline
\end{tabular} \& \(\left|\begin{array}{c}\text { PRosuppori } \\ \text { WM C PREM MNT } \\ \text { LP }\end{array}\right|\) \& PROSUPPORT ENH MNT LP \& basic mit lo \& PS W/MC PREM \& WTY UPG BASIC
TO PS ENH LP \& Renewal \& THIRD PARTY PRODUCT PARTNE \\
\hline 5 \&  \&  \& \&  \& к \({ }_{\text {k }}\) \& \(\xrightarrow{31 \%}\) \& \(\underset{\substack{\text { S1910．77．933 } \\ \text { S310．461．54 }}}{\text { a }}\) \& so．00
so．00 \& S0．00 \&  \& \(\xrightarrow[\substack{\text { s．0．0 } \\ \text { sooo }}]{ }\) \&  \& so．00
S0．00 \& \begin{tabular}{c} 
so．00 \\
so．00 \\
\hline
\end{tabular} \&  \\
\hline \& BCB．5¢R－00000000 \& SEL SY EU Cataog Sunde U P to 1 ik Tapes \& \& \& \& \& ¢38，464．16 \& s000 \& so．00 \& s0．00 \& 500 \& ， 00 \& 5000 \& 000 \&  \\
\hline 5 \& BCB．5YR－00005500 \& SELSY SU Catalog Sundie UP 10 5 5 K Tapes \& \&  \& k \& 31\％ \& \({ }_{563,69231}^{51061}\) \& s0．00 \& so．00 \& s0．00 \& s0．00 \& so．00 \& S5000 \& S0．00 \& VGines \\
\hline 5 \&  \& SEL5Y B C Cataog sunde Uf to 10 OK Tapes \& \&  \& k \& 31\％\％ \& Stis． \& so．00 \& S000 \& soiol \& soom \& soom \& ss．00 \& sole \& GNES \\
\hline 5 \&  \& SEL 5Y Bu Cataog gunde U Po． 2 2k Tapes \& \& （ \& k \& \({ }_{31 \%}^{31 \%}\) \&  \& so．00 \& So．00 \& （en \(\begin{aligned} \& \text { so．00 } \\ \& \text { soon }\end{aligned}\) \& （ \& So． \& Soiol \& \& EXENGI \\
\hline 5 \& CBC．5V－．00100000 \& SEL SY Bu Catiog sunde \& \& \({ }_{\text {S }}\) \& k \& 31\％ \& \({ }_{\text {S477，} 2823}\) \& S0．00 \& S000 \&  \& S500 \& Scoot \& S0．00

50 \& so．00 \& TNDEXENGNES \\
\hline 5 \& BME．C．01－200 \& SEL Booml Tradepartercomet（101－200） \& \& ${ }_{5}^{57125}$ \& k \& ${ }^{31 \%}$ \& ${ }_{5}^{599.16}$ \& ${ }_{50.00}$ \& ${ }_{\text {s0．00 }}$ \& s0．00 \& so．0 \& so．00 \& ${ }_{5}^{5000}$ \& s0．00 \& 8000M \\
\hline 5 \&  \& SEL Boomi radedernec Conect（4－1－10） \& \& Sin \& k \& 31\％\％ \& 隹 \&  \& So．00 \& （ \& \＄0．00 \& s0．00 \& ${ }^{50.00}$ \& \＄0．00 \& воом \\
\hline 5
5 \&  \&  \& \&  \& ${ }_{k}^{\mathrm{k}}$ \& 31\％ \& ${ }_{\substack{\text { sin } \\ \text { si5．73 }}}^{\text {S }}$ \& so．00 \& so．00 \& somo \&  \& soco \& s．000
s0．00 \& somo \& ¢ \\
\hline 5 \& BMEECTITOY \& SEL Boom T Tradeeatner comet（ $5-10$ ） \& \& S67．50 \& к \& 31\％ \& S46．58 \& s0．00 \& s0．00 \& 50．00 \& s0．00 \& S0．00 \& S0．00 \& 50．00 \& воом \\
\hline 5 \& BME：C．CT201P \& SEL Boomi Tradeparneicomenet（201 pus） \& \& 57.25 \& k \& 31\％ \& 549.16 \& S0．00 \& so．00 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& s000 \& воом \\
\hline 5 \& ¢ME．CT201Y \& SEL Boom Traderatnerc Conetect（1－20） \& \& S60．00 \& k \& ${ }_{3}^{31 \% \%}$ \& cistin \& S0000 \& （ 50.00 \&  \& （ \&  \& （so．00 \& So．00 \& ¢ \\
\hline 5 \& －BMEECCTOOIY \&  \& \& \＄45500 \& k \& ${ }^{31 \%}$ \& ¢ \& （ \& Sois \&  \& Scos \&  \& sso．00 \& cos \& ¢ \\
\hline 5 \& вME．C．ţ－40 \& SEL Boom Traderatnerc onnete（（6－4） \& \& 577.25 \& k \& 31\％ \& S49．16 \& s0．00 \& s0．00 \& 50．00 \& s0．00 \& so．00 \& \＄0．00 \& 50．00 \& воом \\
\hline ${ }_{5}^{5}$ \&  \& SEL Boom Traderatnerconnect（16－80） \& \& ${ }_{\substack{537.50 \\ 57500}}$ \& k \& 31\％ \&  \& so．00 \& Ss．00 \& so．00
so．00 \& Sco． \& Sco． \& so． \& So． \& ¢оом \\
\hline 5 \& BME．CTPCT－NS \&  \& \& \＄75．00 \& к \& 31\％ \& ${ }_{551.75}$ \& S0．00 \& S0．00 \& so．
s．00 \& ¢ \& S0．00 \& 50.00
5000 \& s．00 \& Boom \\
\hline 5 \& bme．cttotens \& SEL Boom Tradeatreecomeectrest Nonsub \& \& 538.00 \& k \& 31\％ \& ${ }_{526.22}$ \& S0．00 \& s0．00 \& s0．00 \& \＄0．00 \& s0．00 \& 50．00 \& \＄0．00 \& воом \\

\hline 5 \&  \& SEL Boom Elibez framevork \& \& （ 50.00 \& k \& 31\％\％ \& | so．00 |
| :---: |
| so．o． | \& s．00

so．00 \& So．00 \& | so．00 |
| :---: |
| s．o． | \& Ss．000 \& Scoun \& so．00

so．00 \& Ss．00 \& ¢ \\
\hline 5 \& BMELCLCFY \& SEL Boom Eil Edition \& \& S550．00 \& к \& 31\％ \& 5379．50 \& S0．00 \& Ss．00 \& s0．00 \& ss．00 \& ss．00 \& 50.00
50 \& so．00 \& Boom \\
\hline 5 \& BMEELC－PAVI \& SEL Boom EDi Ed－Netsuit Ravi Bunde \& \& S467．00 \& k \& 31\％ \& S32223 \& \＄0．00 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& воом \\
\hline 5
5 \&  \& SEL Boom fow Addid Applaunches 01 \& \& ${ }_{\text {S }}^{50.01}$ \& k \& 31\％ \& （ \& so．00
so．00 \& so．00
sooo \& So． \& S0．00 \& S0．00 \& so．00
so．00 \& Ss．00 \& ¢omm \\
\hline 5 \& BMF－LCAL－3 \& SEL Hoom Fiow Addin Applaunches 100 \& \& S100．00 \& к \& 31\％ \& S69．00 \& so．00 \& S0．00 \& S0．00 \& ${ }_{\text {so．00 }}$ \& s．00 \& 50.00 \& s．00 \& воом \\
\hline 5 \& BM．F．L．C．AL－4
BMF－LCCOONT \& SEL Boom Flow Adith Applaunches 1000 \& \& \＄1．000．00 \& k \& 31\％\％ \& ${ }_{\text {Scesen }}^{5000}$ \& s．00

so．00 \& So．00 \& | So．00 |
| :---: |
| s．00 | \& Ss．00 \& （ss．00 \& so．00

so．00 \& Scoue \& ¢oom \\
\hline 5 \& BMF－LCCEBRNZ \& SEL Boom flow Eneperise Bronze \& \& SS2．55．00 \& k \& 31\％ \& ¢1，562．50 \& Ss000 \& Scood \& Sois \& （s000 \& somo \& s．000
s0．00 \& somo so．00 \& ¢ \\
\hline 5 \& BMF－LC．EG－1 \& SEL Boom fiow Eneprise Godd 01 \& \& ${ }^{50.01}$ \& k \& 31\％ \& ${ }^{\text {s．0．0 }}$ \& S0．00 \& so．00 \& so．00 \& 50．00 \& so．00 \& s0．00 \& so．00 \& воом \\
\hline 5 \&  \& SEL Boom Fiow hienise \& \& \＄1．00 \& k \& 31\％ \& S0．69
s6900 \& so．00
so．os \& so．00
sooo \& so．00
so．00 \& ss．00 \& Ss．00 \& so．00
S0．00 \& Ss．00 \& ¢8009 \\
\hline 5 \& BMFFLCCEGE．4 \& SEL Boom Fiow nieprise Gold 1000 \& \& S1，000．00 \& k \& 31\％ \& S690．00 \& s0．00 \& so．00 \& S0．00 \& so．00 \& so．00 \& 50.00 \& so．00 \& воом \\
\hline 5 \&  \& SEL Boom flo Enterise Sliver \& \& \＄4．500．00 \& k \& 31\％ \& S3，10．500 \& So．00 \& So．00 \& （en so．00 \& （ \& So． \& so．00
so．00 \& So．00 \& ¢ \\
\hline 5 \& BMF－LCCESTRT \& SELL Boomi fow Enterisise Slater \& \& \＄1，000．00 \& k \& 31\％ \& S690．00 \& s0．00 \& so．00 \& s0．00 \& s5000 \& so．00 \& S0．00 \& so．00 \& воом \\
\hline 5 \& вMF－LC．CFS． 1 \& SEL Boom Fiow Adth Fiows． 01 \& \& s0．01 \& к \& 31\％ \& S0．01 \& s0．00 \& s0．00 \& S0．00 \& \＄0．00 \& S0．00 \& 5.00 \& 50.00 \& воом \\
\hline 5 \&  \& SEL Boomi fow Addil Fow 1 \& \& si．00 \& K \& ${ }^{31 \% \%}$ \& \＄0．69 \& S0．00
s000 \& S0．00 \& so．00
soo． \& S0．00 \& S0．00 \& so．00

s0．00 \& S0．00 \& | Boom |
| :---: |
| goom | \\

\hline 5 \& BMFLC－FS．4 \& SEL Boom Fow Adduth Fiws 1000 \& \& S1，000．00 \& k \& 31\％ \& S690．00 \& S0．00 \& soion
s．00 \& s．0．00
s．0． \& soiol \& s．000 \& s．0．00

50 \& s．000 \& Boom \\
\hline 5
5 \&  \& SEL Boom fow fliting Series 01 \& \& S00．01 \& k \& 31\％\％ \& $\xrightarrow{50.01}$ s0．69 \& so．00 \& So．00 \& so．00
so．00 \& S0．00 \& S． $\begin{aligned} & \text { s．0．0 } \\ & \text { sooo }\end{aligned}$ \& so．00
so．00 \&  \& ¢ \\
\hline 5 \& вM．F－LCHS ${ }^{\text {a }}$ \& sEL Boom fiow Hosining seninces 100 \& \& S10．00 \& к \& 31\％ \& S60．00 \& s0．00 \& so．00 \& so．00 \& s0．00 \& so．00 \& S0．00 \& so．00 \& воом \\
\hline 5 \& BM．F－LCHSS． 4 \& SEL Boom fiow Hosting senices 1000 \& \& \＄1，000．00 \& k \& 31\％ \& \＄690．00 \& 50．00 \& S0．00 \& 50．00 \& S0．00 \& S0．00 \& S0．00 \& s0．00 \& воом \\
\hline 5 \& $\underset{\substack{\text { BM．F．LC．OCC } \\ \text { BM－LCACA }}}{ }$ \&  \& \& sin
s30000 \& k
$k$ \& ${ }_{31 \%}^{31 \%}$ \& （ 56.90 \& S0．00
s000 \& S0000 \& So．00 \&  \& Soiol \& sooo
soon \&  \& cois \\
\hline 5 \& BM．HC－ACA． \& SEL Boom ANz Alom Cloud Atachment \& \& S 300.00 \& k \& 31\％ \& S \& S0．00
s．00 \& ¢ \& （incoue \& S0．00
s．00 \& S0．00
s．00 \& 5000
50.00 \& S． \& ¢ \\
\hline 5
5 \&  \& SEL Boom Mene itam Clud Altachment \& \& （sis． \& k \& 31\％\％ \& ${ }_{\substack{\text { S } \\ \text { S1073．50 }}}$ \& So．00 \& Ss．00 \& Scole \& S0．00 \& （ 50.00 \& so．00
so．00 \&  \& coick \\
\hline 5 \& Bm．LC－ADVs \& SEL Boomi ADVA M EED SECURTY \& \& S650．00 \& к \& 31\％ \& 5448．50 \& Stion \& Scoos \& （incois \& 年 \& ¢ \& so．00
s0．00 \& cos \& ¢ \\
\hline 5 \& BM．LC－ASAAP \& SEL Boom A Alarced Soap Processing \& \& S0．00 \& k \& 31\％ \& \＄0．00 \& S0．00 \& so．00 \& \＄5000 \& s0．00 \& s0．00 \& S0．00 \& S0．00 \& воом \\
\hline 5 \&  \& SEL Boom A MVanceb user securir \& \& S655．00 \& k \& ${ }_{3}^{31 \%}$ \&  \& S0．00 \& so．00 \& S0．00 \& S0．00 \& S0．00 \& So．00 \& S0．00 \& ¢oom \\
\hline 5 \&  \& SEL Boom basedd Slandiar Conection \& \& S5550．00 \& k \& ${ }^{311 \%}$ \& ${ }_{\text {S379．50 }}^{53750}$ \& S0．00
sooo \& （ \&  \& ¢ \& ¢ \& 5000
50.00 \& ¢ \& ¢ \\
\hline 5 \&  \& SEL Booml Component Locking \& \& Ss．00 \& k \& ${ }_{31 \%}^{31 \%}$ \&  \& s．00
s．00 \& so．00 \& so．00
sooo \& S．0．00 \& S0．00 \& so．00
so．00 \& So． \& ¢oin \\
\hline 5 \& BM－LC：EEV \& SEL Boom Excess Data volume16b \& \& Sto．00 \& k \& 31\％ \& soc．00
s6900 \& Stion \& Sois \& （en \&  \&  \& so．00
50.00 \&  \& ¢ \\
\hline 5 \& BMHLC．EEETY \& SEL Boom Enerprise Edition \& \& s8，000．00 \& k \& 31\％ \& S5．520．00 \& S0．00 \& S0．00 \& S0．00 \& S0．00 \& S0．00 \& S0．00 \& 50．00 \& воом \\
\hline 5 \&  \&  \& \& somos \& K \& 31\％\％ \& ${ }_{\text {scose }}^{50.00}$ \& S0．00
s000 \& so．00 \& so．00
s．00 \& Ss．00 \& so．00 \& so．00
s0．00 \& S0．00 \& ¢ \\
\hline 5
5
5 \&  \& SEL \& \&  \& k \&  \&  \& Sciou \& Scoue \& Stion \& cois \& （como \& Stion \& （encoue \& coick \\
\hline 5 \&  \& SEL Boom Enerpris Test Conneet Nonsub \& \& Stss5．00 \& k \& 31\％ \& ${ }_{\substack{\text { S } \\ 54310.50}}^{58.50}$ \& s．00
so．00 \& Ss．00 \& so．00
so．00 \& Ss．00 \& Ss．00 \& so．00
so．00 \& Sco． \& ¢ \\
\hline 5 \& вM．LC－C－GCRM \& SEL Boom Gearcer csvvo sfoc Bunde \& \& \＄225．00 \& к \& 31\％ \& \＄155．25 \& s0．00 \& so．00 \& s0．00 \& s0．00 \& so．00 \& S0．00 \& so．00 \& воом \\
\hline 5 \&  \& SEL Boom ili Opion SELBoom lineation Accel WorkayA \& \& S1．50．00 \& k \& ${ }_{\text {31\％\％}}^{31 \%}$ \& sio． $\begin{array}{r}\text { s．00 } \\ \text { S1．0300 }\end{array}$ \& S000 \& so．00
sooo \& so．00
sooo \& so．00
sooo \& So． $\begin{aligned} & \text { soo } \\ & \text { sooo }\end{aligned}$ \& so．00
S000 \& S0．00 \&  \\
\hline 5
5
5 \& ¢m．C－C－AN \& SEE Boom heeraine ACce Workiay \& \&  \& k \&  \&  \& （ \& Sosoue \& Stion \& （ \& （ \& S \& （ensoue \&  \\
\hline 5 \&  \&  \& \& ${ }_{5}^{5275150}$ \& ${ }_{\text {k }}^{\substack{\text { k }}}$ \& 31\％\％ \&  \& S0．00
s000 \& so．00
sooo \& so． \& S0．00 \& So．00 \& so．00
so．00 \& Ss．00 \&  \\
\hline 5 \&  \&  \& \& Scos．00 \& k \& （1） \&  \& Sois \&  \& （en soiol \& ¢ \& （ \& Stiol \& （incoue \& cois \\
\hline 5 \&  \& SELBoom Nestuisesf neagraion Accel \& \& Ss5000．00 \& k \& 31\％ \& ¢1，380．00 \& （ \& （encou \&  \& （ \& （como \& 5000
50.00 \& cos \& ¢ \\
\hline 5 \&  \& SEL Boom Prod．S．Sol Eunde cooneetion \& \& S1，200．00
S1，65000 \& k \& 31\％\％ \& saz2．00
$\$ 1,1350$ \& S0．00
so．00 \& So．00 \& Stion \& Ss．00 \& so．00
so．00 \& so．00
S0．00 \& Ss．00 \& ¢ воом \\
\hline ${ }_{5}^{5}$ \&  \& SEL Loom Probld．spol Bunde commection \& \& S1，850．00 \& k \& ${ }_{311 \%}$ \& \＄1，27．50 \& S0．00 \& S000 \& S0．00 \&  \&  \& 5000
50.00 \& ¢ \& ¢ \\
\hline 5
5 \& ${ }_{\text {BMM－LCPP }}^{\text {BM．LC．PF }}$ \& SEL Boom Patarat Acount featres \& \& Ss50．00 \& k \& 31\％ \& S40．500 \& so．00
s000 \& so．00 \& so．00
so．od \& somo \& somo \& s．000
s0．00 \& cos so．00 \& ¢ \\
\hline 5 \&  \&  \& \& S4，00000 \& k \& ${ }^{31 \%}$ \& S27，76．00 \& S0．00 \& So． \& Soiol \& Stiol \& S0．00 \& S0．00 \& ${ }_{\text {S }}$ \& Boom \\
\hline 5 \&  \& SEL Boomi proess Roue \& \& Ssso．000 \& ${ }_{\text {k }}^{\text {k }}$ \& 31\％\％ \& S662．40 \& S0．00
s000 \& so．00
sooo \&  \& so．00
s．00 \&  \& ${ }_{\substack{\text { s．0．0 } \\ \text { s0．00 }}}$ \& somo \& ¢om \\
\hline 5 \&  \&  \& \& S1，32000
S148000 \& k \& ${ }_{31 \%}^{31 \%}$ \& ¢ 5901.80 \& so．00
S000 \& so．00 \& so．00 \& S000 \& soom \& S000 \& soiol \& Boom \\
\hline 5
5 \&  \& SEL Boom Prod． 4 Connection Ns RAVI \& \&  \& k \& 31\％ \& Stion \& soco \& so．00
s．oo \& somo \&  \& somo \& s．000
s0．00 \& somo \& ¢ \\
\hline ${ }_{5}^{5}$ \& ${ }_{\text {BM．LC．RAVI }}$ \&  \& \& ${ }_{\text {S467，}}$ \& k \& ${ }^{31 \%}$ \& ${ }_{532223}$ \& S0．00 \& s0．00 \& so．00 \& \＄0．00 \& s000 \& s000 \& so．00 \& воом \\
\hline 5 \&  \& SEL Loom Renewal Price hncrase 01 \& \& \＄50．01 \& ${ }_{\text {k }}$ \& 31\％ \& so．01 \& so．00
s00． \& so．00
sooo \& so． \& so．00 \& somo \& s．0．00 \& 年so．00 \& （800M \\
\hline 5 \&  \& SEL Boom renewa Price harease 1000 \& \& s100．00 \& k \& ${ }^{31 \%}$ \& S69．00 \& so．00 \& so．00 \& So．00 \& so．00 \& s0．00 \& s0．00 \& s0．00 \& воом \\
\hline 5 \&  \& SEL Boom Reneval Pitie hacrease 1000 \& \&  \& k \& 31\％ \& S600．00 \& so．00 \& Ss．00 \& （en so．00 \& so．00
s．00 \& So． \& so．00
s0．00 \&  \&  \\
\hline 5 \&  \& SLEL Boom supuor Cose Per are \& \& S95．50 \& k \& 31\％ \& S65．55 \& S0．00 \& s0．00 \& s000 \& \＄0．00 \& S000 \& S0．00 \& so．00 \& воом \\
\hline 5 \&  \& SEL Boom Stand Sad Test Conneet Nonsub \& \& siss．00 \& k \& ${ }^{31 \%}$ \& S103．50 \& s000
sooo \& so．00
sooo \&  \& so．00
sooo \& So． $\begin{gathered}\text { so．00 } \\ \text { sooo }\end{gathered}$ \& s0．00
50.00 \& somo \& ¢ \\
\hline 5 \&  \& SEL Boom salestre Wave Anaylics Ed \& \& sse3．33 \& k \& 31\％\％ \& 5575.00
s0．00 \& so．00
s000 \& so．00 \& so．00
so．00 \& So．00 \& So． \& so．00
s0．00 \& so．00
sooo \& ¢ \\
\hline 5 \& BM－NT．ELLASC \& SEL Boomi Limied ELA Standarciomection \& \& S255．00 \& k \& 31\％ \& \＄172．50 \& S0．00 \& Sose \& Soiol \& （ \& （ \& S0．00 \&  \& \\
\hline 5 \&  \& SEL Boomi Inve Solution 10 \& \& sin．00 \& ${ }_{k}^{\mathrm{k}}$ \& 31\％ \& ${ }_{\substack{50.69 \\ 56.90}}^{5000}$ \& so．00 \& So． \& somo \& so．00 \& somo \& s．000
s0．00 \& somo \& ¢ \\
\hline \&  \&  \& \& Si0．00 \& k \& ${ }^{31 \% \%}$ \& $\underset{\substack{\text { S69．00 } \\ \text { s．0 }}}{ }$ \& so．00 \& sooo \&  \& soio \& soom \& Stion \& soom \&  \\
\hline \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline
\end{tabular}

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline band \& sku \& \& DEscription \(\quad \substack{\text { Model Sub } \\ \text { sku }}\) \& \[
\begin{gathered}
\text { EMC L Lst } \\
\text { PRICE USD } \\
\hline
\end{gathered}
\] \& CATEGORY CODE \& \[
\begin{array}{|c|}
\hline \text { NASPO VP } \\
\text { Discount } \\
\%
\end{array}
\] \& \begin{tabular}{|r} 
NVP LEVEL 1 \\
NET PRICE
\end{tabular} \& \begin{tabular}{l}
PROSUPPORT \\
PLUS MNT LP
\end{tabular} \& \[
\left\lvert\, \begin{gathered}
\text { PRosupport } \\
\text { WM CREM MTT } \\
L P
\end{gathered}\right.
\] \& PROSUPPORT ENH MNT LP \& basic mnt le \& \[
\begin{array}{|c|}
\hline \text { WTY UPG ENH TO } \\
\text { PS WIMC PREM } \\
\text { LP }
\end{array}
\] \& wit vpg basic TOPS ENHLP \& Renewal \& THRD PARTY PRODUCT PARTNER \\
\hline 5 \& \({ }^{\text {BM．MOLCOST－2 }}\) \&  \& \& \(\xrightarrow{\text { Sti．00 }}\) \& k \& 31\％\％ \& \(\xrightarrow{50699}\) \& so．0 \& \(\xrightarrow[\substack{\text { so．0．} \\ \text { Soo }}]{ }\) \& s．00 \& so．00 \& so．00 \& s．0．0 \& so．00 \&  \\
\hline 5 \& \({ }_{\text {BMMMOM－CST－3 }}\) \& SEL Boom Mo Ediclisiom Tier 100 \& \& \＄11000．00 \& k \& 31\％ \& \(\xrightarrow{\text { sc90．00 }}\) \& S0．00 \& so． \& so．\({ }_{\text {so．0 }}^{\text {so．}}\) \& s．\({ }_{\text {so．0 }}^{\text {so．00 }}\) \& s．\({ }_{\text {s．0．00 }}\) \& s．\({ }_{\text {so．00 }}^{50.00}\) \& s．\({ }_{\text {s．0．00 }}\) \& ¢ \\
\hline \({ }_{5}^{5}\) \& \({ }_{\text {BMM MOOM－LC．C．B }}^{\text {B／}}\) \& SEL Boom Mom Edibase Tier） \& \& St．00．00 \& k \& \(31 \%\)
\(31 \%\) \& S 54.140 .000 \& So．00 \& so．00
so．oo \& so．00
so．00 \& so．\({ }_{\text {sooo }}^{\text {so．00 }}\) \& so．00
so．00 \& so．00
so．00 \& so．00
so．00 \&  \\
\hline 5 \& BMMOMMLCCCA \& SEL Boomi ANZ HUB CLOUD ATTACMMENT \& \& s300．00 \& k \& 31\％ \& \＄227000 \& s0．00 \& S0．00 \& 50．00 \& 50．00 \& \({ }_{50.00}\) \& 50．00 \& 50．00 \& воом \\
\hline 5 \& вMMMOMLC－P．PRO \& SEL Boomi HUB EDIT（PROFESSIIONL LTER） \& \& 12，000．00 \& k \& 31\％ \& ss，280．00 \& S0．00 \& S0．00 \& s0．00 \& 50.00 \& s0．00 \& S0．00 \& \({ }^{50.00}\) \& воом \\
\hline 5 \& BM．RENEN－1 \&  \& \& S1000 \& k \& 31\％ \& S0．69 \& so．00 \& so．00 \& so．00 \& so．00 \& so．00 \& So．00 \& s．0．0 \& ¢оом \\
\hline 5 \& BMMRNEW－100 \& SEL Boomi Renewa 10 \& \& sio．00 \& k \& 31\％ \& S65900 \& so．00 \& somo \& so．00 \& so．00
so．00 \& so．00 \& so．00 \& so．00 \&  \\
\hline 5 \& Bm．SOL－LC． 1 \& SEL Boomi Solace Solution 1 \& \& 51.00 \& k \& 31\％ \& S0．69 \& \＄0．00 \& s0．00 \& 50．00 \& 50．00 \& sc．00 \& so．00
50.00 \& ¢ 50.00 \& воом \\
\hline \({ }_{5}^{5}\) \&  \& SEL Boomi Solace Solution 10 \& \& S10．00 \& k \& 31\％ \& S66900 \& so．00 \& so．00 \& so．00 \& so． 50.00 \& so．\({ }_{\text {so．00 }}\) \& so．00 \& so．\({ }_{\text {so．00 }}\) \& ¢ \\
\hline 5 \& BM．SoLn－1 \& SEL Boomi Solution 1 \& \& \＄1．00 \& k \& 31\％ \& \({ }_{\text {s }}\) \& s0．00 \& S0．00 \& 50．00 \& 50.00 \& 50.00 \& 50．00 \& 50．00 \& воом \\
\hline \({ }_{5}^{5}\) \& BM－SOL－10 \& SEL Boomi Soution 10 \& \& S10．00 \& k \& 31\％\％ \& S69．90 \& 50．00 \& so．00 \& so．00 \& so．00 \& So． \& So． \& so． \& ¢ооми \\
\hline 5 \& \(\underbrace{\text { BRAOPRGASIC }}_{\text {BM－SOLN－100 }}\) \& SEL Bomi Silition 100 \& \& ¢100．000 \& k \& 31\％ \& S69．00 \& so．00 \& soom \& so． \& so．00
so．00 \& so．\({ }_{\text {so．00 }}^{\text {so．}}\) \& so．00
so．00 \& ss．000 \& \begin{tabular}{c} 
Booml \\
SYSTEM \\
\hline
\end{tabular} \\
\hline 5 \& brano rag Wlabel \& SELRg White label lranding \& \& S9，230．77 \& k \& 31\％ \& s6，36923 \& s0．00 \& s0．00 \& s0．00 \& 50．00 \& s0．00 \& \＄0．00 \& \({ }_{50.00}\) \& Rg systems \\
\hline 5 \&  \& SEL Box Seurity Evens os \& \& \({ }_{\substack{58277 \\ 58271}}\) \& k \& 31\％ \& Stich \& so．00 \& so．00
soon \& so．00 \& so．00 \& so．00 \& So． \& 寺s．000 \& Varows \\
\hline \({ }_{5}^{5}\) \&  \& SEL Lex securit Evens os \& \&  \& k \& 31\％ \& \(\underset{\substack{516.36 \\ 58.61}}{\text { s．a }}\) \& Sois \&  \&  \& so．00
so．00 \& so．00 \& so．00
so．00 \& cois \({ }_{\text {so．00 }}\) \& VARONIS \\
\hline 5 \& BSE－101－2500s \& SEL Box Securit Event OS \& \& S44，34 \& k \& 31\％ \& \({ }_{531.28}\) \& \＄0．00 \& s0．00 \& S0．00 \& 50．00 \& S0．00 \& \＄0．00 \& 50．00 \& varonis \\
\hline \({ }_{5}^{5}\) \& －BSE－10k－2000\％ \& SEL Box Seurity Evens os \& \&  \& k \& 31\％ \& Si1．05 \& so．00 \& so．00 \& so．00 \& So． \& coss so．00 \& （incoun \& （incoun \& Varonis \\
\hline 5 \&  \& SEL Box seurint Evens os \& \& \({ }_{\substack{\text { s21．42 }}}^{\text {S127 }}\) \& \({ }_{k}^{k}\) \& 31\％ \& \({ }_{\substack{\text { si4．78 } \\ 58.47}}\) \& so．00 \& soom \& soiol \& so．00
so．00 \&  \& so．00
so．00 \& s．\({ }_{\text {s．0．00 }}^{\text {so．}}\) \& Varons \\
\hline 5 \& BSE－2001－2500s \& SEL Box seurity Evens 0 S \& \& S19．96 \& \(k\) \& 31\％ \& S13．77 \& \＄0．00 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& varonis \\
\hline 5 \& ciele \& SEL Box seurity Evens os \& \& S \& k \& 31\％ \& ¢ 98.47 \& So．00 \& so．00
so．00 \&  \& （en so．00 \& 退s0．00 \& （en so．00 \& 寺s．000 \& Varonis \\
\hline 5 \& BSE－251－5000s \& SEL box seunity venens os \& \& \({ }_{534.52}\) \& k \& 31\％ \& \({ }_{523.82}\) \& s0．00 \& S0．00 \& S0．00 \& 50．00 \& 50．00 \& S0．00 \& \＄0．00 \& Varonis \\
\hline 5 \& BsE－35K－5000 \& SEL box seurity Events 0 S \& \& \({ }_{\text {S13，31 }}\) \& k \& 31\％ \& S9．18 \& s0．00 \& so．00 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& \({ }^{5000}\) \& varonis \\
\hline \({ }_{5}^{5}\) \& \(\underbrace{}_{\substack{\text { BSE－401．－10000s } \\ \text { BSE－501－500 }}}\) \& SEL Box Securiv Evens 0 Os \& \& ¢ 517.47 \& k \& 31\％ \& ¢ \& So．00 \& so．00
so．oo \& so．00
so．00 \& so． 5 soo \& so． 5 soom \& so．00
so．00 \& so．00
so．00 \& Varons \\
\hline 5 \& BSE－50．－100kos \& SEL Box seururit Evens Os \& \& \＄1289 \& k \& 31\％ \&  \& S0．00 \& ssood \&  \& S0．00 \& S0．00 \& S0．00 \& S0．00 \& varonis \\
\hline 5 \& \({ }_{\substack{\text { BSE－51－1000 } \\ \text { BSEE6001．8000 }}}\) \& SEL Box seurity Evens os \& \& Sticis \& k \& 31\％ \& Sis．90 \& So．00 \& so．00 \& so．00
so．00 \& 退s0．00 \& 退s0．00 \& （en so．00 \&  \& Varonis \\
\hline 5 \& BSE－75－10000s \& SEL Box seurity Events 0 S \& \& \({ }_{52579}\) \& k \& 31\％ \& S17．80 \& s0．00 \& so．00 \& s0．00 \& s0．00 \& s0．00 \& S0．00 \& \＄5000 \& varonis \\
\hline 5 \& BsE．8001－1000s \& SEL Box seurirly Event OS \& \& \＄15．39 \& k \& 31\％ \& \＄10．62 \& 50.00 \& S0．00 \& s0．00 \& \({ }^{50.00}\) \& 00 \& 500 \& 500 \& varoons \\
\hline 5 \& \({ }_{\text {c }}^{\text {C．entive }}\) \& SEL Boom Enerpisis Comenection \& \& Ss5．00 \& k \& 31\％ \& （ \({ }_{\substack{\text { S621．00 } \\ \text { S4，} 95}}\) \& so．00
s．oo \& so．00
so．oo \& so．00 \& so．00
so．00 \& so．00 \& s0．00
so．00 \& s0．00
so．00 \&  \\
\hline 5 \& C．STDYR \& SEL Boom sinandard Connection \& \& S300．00 \& k \& 31\％ \& s247，00 \& s500 \& so．00 \& 50．00 \& 50．00 \& 50．00 \& 50．00 \& ¢0．00 \& в80） \\
\hline 5 \&  \& SELCAGADEVK．F． \& \& （s22．65000 \& k \& 31\％\％ \&  \& soio \& Soso \& sooo
sooo
sol \&  \& Stion \& Stion \& Stiou \&  \\
\hline 5 \& COLPE1000019999s \& SELL COPPE L 10000199999 Stand \& \& S164．62 \& к \& 31\％ \& S113．59 \& so．00 \& so．00 \& so．00 \& 50．00 \& s0．00 \& so．00
50.00 \& ¢ 50.00 \& PUPPET LABS \\
\hline \(5_{5}^{5}\) \& CO4PE10002999PL \& SEL CO4PE 1000.2499 Perp Lic Only \& \& S466．15 \& k \& 31\％ \&  \& \({ }_{\text {s0．00 }}\) \& so．00 \& so．00 \& s0．00 \& 5000

5000 \& s000 \& s．00

5000 \& Puppet labs \\
\hline 5 \& CDOPE 10002 299s
Co4PE10249PL \&  \& \& ${ }_{\substack{\text { S215．38 } \\ \text { s70．54 }}}$ \& k \& 31\％ \&  \& so．00 \& so．00
so．oo \& soou
so．od \& so．00 \& so．00
so．00 \& so．00
so．oo \& so．00
so．00 \& PUPEET LABS \\
\hline 5 \& CD4PE1002949PRMS \& SEL Co4FE $100-249$ Prp prem Sup \& \& ${ }_{5}^{5246}$ \& ${ }_{k}$ \& 31\％ \& Stige． \& S0．00 \& So． \& So．00 \& Scouo \& Scouo \& So． \& So． \& Pupet Labs \\
\hline 5 \&  \& SEL COAP 100.2 －29 Stand \& \& ¢ \& k \& 31\％ \&  \& So． \& so． \& so．${ }_{\text {so．0 }}^{5000}$ \& s．0．0
50.00 \& ss．00 \& （incois \&  \& PUPEEL LABS \\
\hline 5 \& CO4PE10K19999 \& SEL CDOPE 1000019999 Prem \& \& STs99．46 \& k \& 31\％ \&  \& S0．00 \& so．00
sooo \& so．00 \& coss so．00 \& coss so．00 \& （incoue \&  \&  \\
\hline 5 \& Codele \&  \& \& S \& k \& 31\％ \&  \& Sois \&  \& so．0
so．00 \& so．00
so．00 \& so．00 \& so．00
so．00 \&  \& Pupet Liass
Pupet Liass \\
\hline 5 \& C04PE1999 \& SEL CO4PE 1－999 Sland \& \& 5266.54 \& $k$ \& 31\％ \& Sti80．46 \& S0．00 \& so．00 \& s0．00 \& s000 \& s0．00 \& s0．00 \& S0．00 \& Pupet Libs \\
\hline 5 \&  \& SEL Co44E 0000.2999 Pp Prm Supp \& \& \＄${ }_{\text {S255．38 }}$ \& k \& 31\％ \& ${ }_{\text {S112．53 }}$ \& Scoom \& so． \& so．00
sood \& so．00
so．00 \& so．00 \& so．00
so．00 \& so．00 \& PUP俍 \\
\hline 5 \& Colerezorou999s \& SEL CO4PE 2000099999 Stand \& \& ${ }_{\substack{\text { sis } \\ \text { S17846 }}}$ \& k \& 31\％\％ \& ${ }_{\substack{\text { sin } \\ \text { S12，09 }}}$ \& so．00
sooo \& so．00
sooo \& so．00
so．00 \& so．00
sooo \& so．00
sooo \& so．00
sooo \& so．00
sooo \& PUPPET Lass
PUPPET Lass \\
\hline 5 \& Cotpereka9999 \& SEL Co4PE 2000009999999 Perpm Lic only \& \&  \& k \& 31\％ \&  \& So． \& so． \& so．0
so．00 \& so．${ }_{\text {so．00 }}^{\text {s．00 }}$ \& somo so．00 \& so．00
so．00 \& so．00
so．00 \& PUPPEET LABS
PuPPET Lass \\
\hline 5 \& COUPE2OK49999PPs \&  \& \&  \& k \& 31\％ \& Sti．49 \& so．00 \& so．00 \& so．00 \& so．00 \& So． \& Soiol \& So． \& Pleret \\
\hline 5 \&  \& SEL Copet enou－999 Perp Lic Oily \& \&  \& k \& 31\％ \& （incos \& socou \& somo \& so．00 \& （so．00 \& so．${ }_{\text {so．00 }}^{\text {so．}}$ \& somo \& $\xrightarrow{\text { so．00 }}$ s0．00 \& PUPEETLABS \\
\hline 5 \&  \&  \& \& ${ }_{\substack{\text { s2021．54 }}}$ \& k \& 31\％\％ \& \＄13906 \& sooo \& soovo \& sooo
sooo
Sol \&  \& sooo
sooo \& sooo
soion \& （incois \& Pupert Labs
PUPPET Lass \\
\hline 5 \&  \& SEL Co4PE 250－49999 Prem \& \& ${ }_{\text {S }}^{5641.54}$ \& k \& 31\％ \& ${ }_{\substack{\text { Sl66．66 } \\ \text { S37，46 }}}^{\text {Sta }}$ \& So．00 \& so．0
so．00 \& so．0
so．00 \& so．0
so．00 \& s．${ }_{\text {so．00 }}^{\text {so．od }}$ \& so．00 \& so．${ }_{\text {s000 }}^{\text {s0．00 }}$ \& PUPEEET LABS \\
\hline 5 \&  \&  \& \&  \& k \& 31\％\％ \&  \& so．00 \& so．0 \& so．00 \& s．0．00 \& s0．00 \& so．00 \& \＄5000 \& PUPPET Labs \\
\hline 5 \& CodPeE250999sPRM \& SEL CodP E E5－499 Stand \& \&  \& k \& 31\％\％ \&  \& So．00 \& soou
so．oo \& soou
so．00 \& so．00
so．00 \& so．00
so．00 \& so．00
so．00 \& so．00
so．00 \& PUPPEEE LABS
PuPPET Lass \\
\hline 5 \&  \& SEL Codep 5i， \& \& ¢ 5 ST3935 \& k \& 31\％\％ \& S820．76 \& So．00 \& soiol \& sion \& Soiol \& Stion \& Soiol \& Stion \& Preperit ias \\
\hline 5 \& CO4PE50000 PRM \& SELL COPAE 5 50，000＋Prem \& \& （1610．54 \& к \& 31\％ \& S111．46 \& ssoos \& so． \& so．00 \& so．00 \& so．00 \& so．00 \& so．00 \& Puppet Labs \\
\hline 5 \& CO4PE5000 \& SEL COPAP 50．000＋Stand \& \& ${ }_{5}^{513385}$ \& k \& 31\％ \& 592.36 \& s0．00 \& s0．00 \& s0．00 \& \＄0．00 \& s0．00 \& s0．00 \& ${ }^{50.00}$ \& Pupetil Lass \\
\hline ${ }_{5}^{5}$ \& CO4PE550099992L \& SEL Co4PE S00．9999 Peep Lic Oily \& \& ¢ \& k \& 31\％ \& Stirs \& So． \& so．00
so．00 \& so．00 \& so．00
so．os \& so． 5 soom \& （en so．00 \& （en so．00 \& Preper Lass \\
\hline 5 \& CO4PE5009999 \& SEL COAPE 500－999 Perp Lic Only \& \& ${ }_{5495938}$ \& $k$ \& 31\％ \& ${ }_{5341.81}$ \& ${ }_{\text {so．00 }}$ \& so．00 \& s0．00 \& 5000 \& s000 \& s0．00 \& s0．00 \& Puppert lass \\
\hline 5
5 \& ${ }_{\text {Coder }}^{\text {Co4PE5009999PPRMS }}$ \& SEL CO4PE 500．999 Priprm Sup \& \&  \& ${ }_{k}^{k}$ \& 31\％ \& ¢ \& so．00 \& so．00 \& so．00 \& s．${ }_{\text {so．00 }}^{\text {so．}}$ \& s．${ }_{\text {so．00 }}^{\text {so．od }}$ \& so．00 \& so．00
so．00 \& PUPEET LABS \\
\hline 5 \& CD4PE5009999PRM \& SEL Coupe 50.9999 Pem \& \& ${ }_{5272.31}$ \& k \& 31\％ \& ${ }_{518789}$ \& \＄0．00 \& s0．00 \& s0．00 \& 50.00 \& s0．00 \& S0．00 \& \＄0．00 \& pupet lias \\
\hline 5 \&  \& SEL Coupe 5 500－9999 Prp Pm Supp \& \& S 51420.00 \& k \& 31\％ \& Sci．60 \& So．00 \& so．00
sooo \& S000 \& 退s0．00 \& 退s0．00 \& so．00
so．00 \& （en so．00 \& PUPEET LABS \\
\hline 5 \& CDF－CFMAM ${ }^{\text {a }}$ \& SEL Clouderara low Mnanaement：AMBAR－1Y \& \& 570，76923 \& k \& 31\％ \& 548，30．77 \& Scood \& cois \& 寺 50.00 \& cois ${ }_{\text {so．00 }}$ \& so．00 \& 50．00 \& \& Portonlurks \\
\hline 5 \& cop－cfuc－ 1 Y \& SEL Clioudera Fow Managemen－CM． Y Yar \& \& ${ }_{\text {S70，76923 }}$ \& k \& 31\％ \& S48，83077 \& ${ }_{\text {s0．00 }}$ \& so．00 \& s0．00 \& S0．00 \& s0．00 \& s0．00 \& ${ }_{\text {S0．00 }}$ \& hortonworks \\
\hline 5 \&  \& SEL Coudera Streans Mgm｜Acpi－AMEARR－1Y \& \&  \& k \& 31\％ \& ${ }_{\substack{\text { S }}}^{\text {S14，} 4 \text { ，661．54 }}$ \& Scood \&  \& so．00
so．00 \& so．00
so．00 \& so．00 \& so．00
so．00 \& so．00
s0．00 \& Hortonworks \\
\hline 5 \&  \& SELC Couderas Steam Proc Suss－AMBARL－1Y \& \&  \& k \& 31\％ \&  \& so．00 \& so．00 \& so．00 \& so．00 \& so．00 \& so．00
sooo \&  \& HoRTonworks \\
\hline 5 \& CoLUH002999PL \&  \& \&  \& k \& 31\％ \& Stiction \& s．o． \& Soiol \& S000 \& So． \& So． \& So． \& cois \& ${ }_{\text {che }}$ PUPPET LABS \\
\hline 5 \& CDLU10002999PRMS \& SEL Lit Co4e Perp Prem Sup 100－2499 \& \& sick \& k \& 31\％\％ \& Sis．04 \& so．00 \& so．00
soon \& so．00 \& so．00 \& s． \& So．00 \& 寺s．000 \& （e）PUPEET LABS \\
\hline 5 \& CDLUH00249995PM \& SEL LIfl C COPE SUu Prem 100－2499 \& \& S41．54 \& k \& 31\％ \& ${ }_{528.66} 5$ \& s0．00 \& s0．00 \& S0．00 \& 50．00 \& S0．00 \& S0．00 \& ${ }_{50.00}$ \& pupet labs \\
\hline $5_{5}^{5}$ \& CDLU10009999 \& SEL Lit coupe sup Prem 100．4999 \& \& ${ }_{\substack{\text { S47538 }}}$ \& k \& 31\％ \& ${ }_{\substack{53264 \\ \text { Sc801 }}}$ \& s0．00 \& so．00 \& so．00 \& so．00 \& so．00 \& so．00 \& so．00 \& Pleret \\
\hline 5 \& CoLluoout999 \& SEL Lit C Co4P Perp rem Supp 100－4999 \& \& ${ }_{530.00}$ \& k \& 31\％ \& ${ }_{520.70} 50$ \& s0．00 \& Scood \& S0．00 \& 50．00 \& 50．00 \& S0．00 \& \＄50．00 \& PUPPET LABS \\
\hline 5
5 \& Coluloou999 \&  \& \& ${ }_{\text {S12312 }}$ \& k \& $31 \%$
$31 \%$ \& 582.07
577.49 \& so．00
so． \& so．00
so．od \& so．00
so．o． \& so．${ }_{\text {so．00 }}^{\text {so．00 }}$ \& so． 50.00 \& so．00
so．00 \& so． $\begin{aligned} & \text { so．00 } \\ & \text { so．00 }\end{aligned}$ \& PUPEET LABS \\
\hline 5 \& Coluloraisprs \& SEELLit Coupe Pere Peren supp 10－249 \& \& Sta \& k \&  \& 年57800 \& Soiol \& soiol \& sion \& 寺 50.000 \& S．0．00 \& cois \& cois \& Pupet Lass \\
\hline 5 \& Coluliouensprm \& SEL Lit Coup S Sup Pem 100－249 \& \& ${ }_{\text {S63．08 }}$ \& к \& 31\％ \& ${ }_{\text {S43，53 }}^{528.60}$ \& Ss000 \& cois \& so． \& so．00
50.00 \& so．00 \& so．00
50.00 \&  \& PUPPET LABS \\
\hline 5 \& Colu100499 \& SEL Lit COPPE Sub Prem 100－499 \& \& Stios \& k \& 31\％\％ \&  \& S0．00 \& so．00
soon \& so．00 \& So． \& So． \&  \& （in so．00 \&  \\
\hline 5 \& Collutou99ps \& SEL Lifit coupe Perp Prem Supp 100－499 \& \& \＄40．00 \& k \& 31\％ \& ${ }_{\text {S27，60 }}$ \& s0．00 \& ssood \& ss000 \& 5s000 \& S0．00 \& s0．00 \& ${ }_{50.00}$ \& cet Labs \\
\hline 5 \&  \&  \& \& ${ }_{\text {spent }}^{550.46}$ \& k \& ${ }_{31 \%}^{31 \%}$ \&  \& （ \& So． \& so．0
so．00 \& so．00
so．00 \& （so．00 \&  \& （ ${ }_{\text {so．00 }}^{\text {s．00 }}$ \&  \\
\hline
\end{tabular}

| band | sku |  | Description $\quad$Model Sub <br> sku | EMC LIST PRICE USD | CATEGORY CODE | $\begin{array}{\|c\|} \hline \text { NASPO VP } \\ \text { Discount } \\ \% \end{array}$ | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | $\underset{\substack{\text { PRosuppori } \\ \text { WM CREM MNT } \\ \text { LP }}}{\substack{\text { MN }}}$ | PROSUPPORT ENH MNT LP | Basic mnt L | WTY UPG ENH TO PS WIMC PREM LP | WTY UPG BASIC TO PS ENH LP | Renewal | THRD PARTY PROOUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 |  |  |  |  | k | $\underset{\substack{31 \% \\ 31 \%}}{ }$ | $\xrightarrow[\substack{\text { S18,04 } \\ 5229}]{\text { Sed }}$ | $\xrightarrow{\text { solo }}$ so.00 | so.00 | S0.00 | so.0 | so.0 | $\xrightarrow[\substack{\text { so.0. } \\ \text { sooo }}]{\text { a }}$ | $\xrightarrow[\substack{\text { so.os } \\ \text { so.00 }}]{ }$ | Pupper L Las PUPPET Lass |
| 5 |  | SELLIt Coupk sub rem 10k-9999 |  | ${ }_{\text {stabis }}^{532.31}$ | k | 31\% | ${ }_{\substack{\text { s22, } \\ \text { s3, } 29}}$ | Sco. | S000 | S000 | Scoom | Ss000 | Ss0.00 | so. | Poptet Lass |
| 5 | Colul199 | SEL Lift CodPe Sub Std 1-99 |  | 544.62 | к | 31\% | 530.79 | so.00 | so.00 | s0.00 | s0.00 | 50.00 | 50.00 | \$0.00 | Puppet Labs |
| 5 | CDLU20K49999PL | SEL Lifl Co4PE Perit Lic Ony 20k-9999 |  | \$55.77 | k | 31\% | \$35.03 | s0.00 | s0.00 | s0.00 | \$0.00 | s0.00 | 50.00 | \$0.00 | mpet labs |
| ${ }_{5}^{5}$ | CDLULOOK499998RMS CoLU2K49999s | SEL Lit coupe Peep Prem sup 20k-49999 |  | ${ }_{\substack{518.46 \\ \text { S26,15 }}}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\%\% | ${ }_{\substack{\text { S12,74 } \\ \text { S1804 }}}$ | so.00 | so.00 | so. ${ }_{\text {soon }}$ | so.0 sooo | S000 | S000 | Soiol | Prpert iass |
| 5 | CoLU20K649999SSRM | SEL Litit Coper sub Prem 20k-49999 |  |  | ${ }_{\text {k }}$ | 31\% |  | Ss000 | so. | ¢ |  | (so. |  | so.00 |  |
| 5 | CoLU250049999 | SEL LLit Co4PE Perp Lic onl 2 250-4999 |  |  | k | ${ }^{31 \%}$ | ${ }_{5}^{584.83}$ | ${ }_{50.00}$ | 50.00 | S000 | \$0.00 | ${ }^{\text {s0.00 }}$ | ${ }_{\text {s0.00 }}$ | ${ }_{\text {s.000 }}$ | Pupper Lass |
| 5 | COLU520099998RMS | SEL Litic coup Peep Prem supp 250-4999 |  | (s34.52 | k | 31\%\% | Stinge | so.00 s.ood | ss.00 | s.0.0 s0.00 | so.00 s.00 | s.00 s.oo | so.00 s.00 | (in so.00 | PUPRET Lass |
| 5 | coluz50099995PRM |  |  | S40.00 | к | 31\% | \$27.60 | s0.00 | so.00 | S0.00 | s0.00 | so.00 | S000 | s0.00 | Puppet lias |
| 5 | CoLU2509999PL | LL Lit Co4PE Pepp Lic Only 2504049 |  | s90.77 | k | 31\% | S62,63 | s0.00 | s0.00 | s0.00 | s0.00 | s0.00 | 5.00 | \%oi | Et Lass |
| 5 | U25049998RMS | SEL Litit Co4PE Perp Prem Supp $250-49$ |  | S32,31 | k | 31\% | 52229 | s0.00 | s0.00 | 500 | s0.00 | s0.00 | 5.00 | 00 | Pet liass |
| 5 | U2509995 | SEL Lift Coup sub sid $250-499$ |  | S40.00 | k | 31\% | ${ }_{\text {s27.60 }}^{5280}$ | s0.00 | s0.00 | s0.00 | s0.00 | \$0.00 | s0.00 | s0.00 | Pupeet tass |
| 5 | ${ }_{\text {COLLIU50499spRM }}$ | SEL Lif Codpe Eub Peem 250.999 |  | ${ }_{\text {Sc4, }}^{542}$ | k $k$ | 31\% | si3.97 $\$ 44.59$ | so.00 | so.00 | sooo soion | S000 | so.00 | s000 S000 | (incoin | Puppet Lass Puperi lass |
| $5_{5}^{5}$ | Colus50099999PR |  |  |  | ${ }_{k}^{\mathrm{K}}$ | 31\% |  | so.00 s.oo | so.00 s00. | ${ }_{\substack{\text { s.000 } \\ \text { s0.00 }}}$ | somo | sso.00 | so.00 | $\xrightarrow[\substack{\text { so.00 } \\ \text { so.od }}]{ }$ | PUPPET L ABS Pupert Lass |
| 5 | colu50009999s | SEL Lit COPPE S Sub St 5000 O9999 |  | ${ }_{\text {S3231 }}$ | k | 31\% | S2229 | s0.00 | s0.00 | s0.00 | s0.00 | so.00 | s0.00 | S0.00 | PUPPETL Lass |
| 5 | ColusooosessprM | SEL LIIT COPPE SUu Prem 5000-9999 |  | \$35.92 | k | 31\% | s2547 | so.00 | so.00 | S0.00 | S0.00 | \$0.00 | S0.00 | 50.00 | PUPPETL Lass |
| 5 | CDLU5000 | SEL Lif Coupe sub Prem 500\% |  | S41.00 | k | 31\% | ${ }^{582829}$ | ${ }_{\text {socoo }}$ | ${ }_{\text {s.0.00 }}$ | 50.00 | 50.00 | ${ }^{50.00}$ | S0.00 | ${ }_{\text {so.00 }}$ | PUPPETLABS |
| 5 | ${ }^{\text {Colusouopl }}$ Cowsoops | SEL Lit Coupe perp Lic onl Sout |  | Sti4.00 | ${ }_{\text {k }}$ | 31\%\% | Stiob | ¢ | so.00 s000 | s.00 s0.00 | (so.00 | S000 | S000 | soom <br> so.00 | Pupert Lass Pupet Lass |
| 5 | Colusoous | SELLILICO4PE SUu Stit $5000+$ |  | ${ }_{534.62}$ | k | 31\% | 523.89 | so.00 | S0.00 | S0.00 | S0.00 | \$0.00 | s0.00 | 50.00 | Pupeet Labs |
| 5 | CoLu50999P | SEL Lit Co4PE SLup Peem 50-999 |  | ( 550.46 | ${ }_{\text {k }}^{\substack{\text { k }}}$ |  | ¢ | S0.00 | s.00 S000 | ( | So.00 | s.00 s.00 | S0.00 | So.00 | PUPPET Lass PUPPET Lass |
| 5 | CoLu5soosepprms |  |  | ¢ | ${ }_{\text {k }}$ | 31\% | ${ }_{\text {S }} 589.11$ | s5000 | S000 | S0.00 | so.00 | ssood | S0.00 | so.00 | PUPPEETL Lass |
| 5 | Colusooesps | SEL Lift Co4PE Perp Pem Sup 500999 |  | S3200 | k | 31\% | 52208 | so.00 | s0.00 | S0.00 | S0.00 | \$0.00 | s0.00 | s0.00 | Pupeet labs |
| 5 | colusoongespra |  |  |  | k | 31\% | ${ }_{5}^{5828.66}$ |  | so.00 s000 | so.00 s0.00 | so.00 sooo | so.00 s.00 | (so. |  |  |
| $5_{5}^{5}$ | CoLusokp | SEL Lit coup Pep Li. Ony 5 50kt |  | S4923 | ${ }_{\text {k }}$ | 31\%\% | ${ }_{\text {S }}^{531397}$ | S0.00 | S0.00 | so.00 | So.00 | S0.00 | S0.00 | (so.00 | Pupper Lass Puperilass |
| 5 | ${ }_{\text {collusokr Ms }}^{\text {couboks }}$ | SEL Lifit capt Perp Pem Supp $50 \mathrm{k}+$ |  | ¢ | ${ }_{\text {k }}$ | 31\% | ${ }_{\substack{\text { s11.67 }}}^{\text {sing }}$ | ¢ | S000 | s0.00 s0.00 | so. | Scoue | so.00 S000 | so.00 so.00 | Puplet Lass Pupet Lass |
| 5 | CDLUSKKSPR | SEL Lit COMPE Sup Prem 50kt |  | S22.15 | k | 31\% | ${ }_{518.04}$ | S0.00 | s0.00 | s0.00 | S0.00 | \$0.00 | s0.00 | \$0.00 | Puppet labs |
| ${ }_{5}^{5}$ | COP.OD-COMPUTE |  |  | (tilis. | K |  |  | (en |  | ( | ( | ( | S0.00 | \$5000 | Hortowworks |
| 5 | COP.DCOSTORAGE | SEL Cloudera cop Diat Center Sub 1 Node |  | (\$12.377.69 | ${ }_{k}^{\mathrm{k}}$ | 31\% |  | (en | Sois | S0.00 | (en | Ss000 | Scoom |  | Horronvorks |
| 5 | COPP.PVC-BAEE-BUS | SEL Cloudera Pu C Coud Base Ed.Business |  | \$15,384.62 | к | 31\% | \$10,615,39 | s0.00 | s0.00 | S0.00 | \$0.00 | \$0.00 | s0.00 | \$0.00 | hortonvorks |
| 5 | Cop.pvo.EASESLTT |  |  | S17.62231 | k | ${ }^{31 \%}$ | \$12.20769 | so.0 S00 | s0.00 S000 | S000 | so.0 | so.00 s00 | so.0 S00 | so.00 | Hortowvorks |
| 5 | Cop-STREAM-1Y | SEL Cop puc Coud base Ed.Silandard |  | ( | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\% | S8.49231 | so.00 s.00 | so.00 s000 | s.000 s0.00 | ¢ | sso.00 | Scoom | so. | Horronvorks |
| 5 | CDP-STREAMPROMO | SELC Cloudera Data Pat steam Ed.Promo |  | \$10,000.00 | k | 31\% | S6.90.00 | s0.00 | s0.00 | s0.00 | s0.00 | \$0.00 | s0.00 | S0.00 | Hortonworks |
| ${ }_{5}^{5}$ | Cop-STRMEASE-1Y | SELC Coudera Oataplastm MsegaseAnmsub |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\% |  | S000 <br> sooo | So.00 | s0.00 s0.00 | so.00 so.os | Ss.00 | so.00 s000 | so.00 so.00 | Hortownorks cloudera |
| 5 | CEAACOGOLD | SELL Coudera Analyic old TB (100 min) |  | ${ }_{\text {s984,62 }}$ | k | 31\% | S67939 | s5000 | s0.00 | S5.00 | 50.00 | s0.00 | s0.00 | 50.00 | clouorea |
| 5 | CEADNBRRNZ | SEL Cloudera Anaxicic Brz Node (10 min) |  | 57,77.92 | k | 31\% | \$5,43.07 | s0.00 | \$0.00 | s0.00 | 50.00 | \$0.00 | s0.00 | s0.00 | cloudera |
| ${ }_{5}^{5}$ |  | SEL Coudera Analit Gold |  |  | ${ }_{k}^{k}$ | 31\% |  | Sso. | So.00 | somo | Scoun | So. | So.00 | so.00 so.oo | ClLUUERA CLOUDERA |
| 5 | CEBCGOLD-1 |  |  | ${ }_{\text {S246:15 }}$ | k | 31\%\% | ¢ | S000 | S0.00 | S0.00 | S0.00 | S000 | S0.00 | S0.00 | cloudera |
| $5_{5}^{5}$ |  | SEL Cloudera Essenilis Bronz Nodeilemin |  | (s2.46.54, | ${ }_{k}^{\mathrm{k}}$ | 31\% |  | ¢ | so.00 sooo | s000 s0.00 | so.00 sooo | Scoue | so.00 sooo |  | clioubera clounera |
| 5 | CEDECGBRNZ | SEL C Cludera Data Eng Emz TB (100 min) |  | 5393.85 | k | 31\% | S227.76 | 50.00 | s0.00 | S0.00 | \$0.00 | \$0.00 | s0.00 | 50.00 | Cloudera |
| ${ }_{5}^{5}$ | Cedecoil | SEL Coudera Data Eng Gold TB (100 min) |  |  | ${ }_{k}^{k}$ | ${ }_{31 \%}^{31 \%}$ | ${ }_{\text {ckis }}^{\text {s2371.59 }}$ |  | So.00 | (so.00 | (en so.00 | So. $\begin{aligned} & \text { s.00 } \\ & 5000\end{aligned}$ | So. | (en so.00 | Cloudera Cloudera |
| 5 | CEDEN-GOLD |  |  | S4, ${ }_{\text {S }}$ | k | 31\% | ¢ | S5000 | So. | sso.00 | so. | S800 | Scood | S0.00 | cloudera |
| 5 | CEDCHC-BNI | SEL Couder EbHub rone TB (10) min) |  | Stese.62 | k | 31\%\% | ¢ | soou | S0.00 | S500 | Soiol | S0.00 | S0.00 | So. | Cloudera |
| 5 |  | SEC Coudera Ebuu gir t (100 (in) |  |  | ${ }_{\text {k }}$ | 31\% | ¢6,793.84 | S000 | so.00 s.00 | s.0.00 50.00 | S0.00 | Ss.00 | Scood | s.0. sood | clouebra cloudera |
| 5 | CEDHN-COMPUTE | SEL perccu viverl corest12868RAM Perinode |  | 59231 | k | 31\% |  | S000 | s0.00 | S0.00 | S0.00 | \$0.00 | S0.00 | s0.00 | cloudera |
| ${ }_{5}^{5}$ |  | SEL Cloudera EDHub Gold Sode (10 min) |  | (\$12.307.69 | ${ }_{k}^{\mathrm{k}}$ | 31\% | ${ }_{588}^{58.42 .21}$ | So.00 s.00 | so.00 so.00 | s0.00 s0.00 | So. | S000 | so.00 s.00 | so.00 so.00 | ClLOUDERA cloudera |
| 5 | CEDSW-10 | SEL Cluoudera Daat scienee Workenonch 10 Pk |  | \$61,538.46 | k | 31\% | \$42.461.54 | s000 | so.00 | S0.00 | so.00 | S0.00 | s000 |  | cloudera |
| ${ }_{5}^{5}$ |  |  |  |  | k | 31\%\% |  | S000 | so.00 | S500 | Stion | S000 | Soiol | So. | cloudera |
| 5 | CEOON-BRNZ |  |  | S5,907,69 | ${ }_{\text {k }}$ | 31\% | ${ }_{\text {S }}^{50,776.31}$ | S000 |  | sso.00 | S0.00 | So. |  | so. | cloumer clourea |
| 5 | CEOON-GOLD | SEL C Coudera Operatil Gold dode (10 min) |  | 57,344,62 | k | 31\% | S5.095,39 | s0.00 | s0.00 | s0.00 | s0.00 | \$0.00 | s0.00 | s0.00 | Cloudera |
| 5 | ${ }_{\text {CFFAADVC }}^{\text {CFAADVC. }}$ | SEE CFFAADV.C) |  | ( ${ }_{\substack{\text { S22,495.00 } \\ \text { s25,4915 }}}$ | ${ }_{\text {k }}^{k}$ | 31\%\% | (14.831.55 |  | So.00 | S000 |  | So. | So.00 | Somo | VMWWARE |
| 5 | CFAADV.-K | SELCFAADVV.C |  | ¢ | k | 31\% | S16,30990 | S000 | S0.00 | S0.00 | S000 | S000 | S0.00 | S000 | VMWMARE |
| 5 | CFAADVESC <br> CFAADVESC-1 | SELCFA.ADV.ESS (C) |  |  | ${ }_{k}^{\mathrm{k}}$ | ${ }_{31 \%}^{31 \%}$ | ${ }_{\substack{\text { s }}}^{\text {S14,4,41.55 }}$ | soou s000 | so.00 s000 | s0.00 s0.00 | so.00 sooo | so.00 s.00 | S0.00 s00, | $\xrightarrow[\substack{\text { so.00 } \\ \text { sooo }}]{ }$ | VMWNARE |
| $5_{5}^{5}$ | CFFADVESC.K | SELCFFAOV-ES.C.C |  | ( ${ }_{\substack{\text { S22,56473 } \\ \text { S120500 }}}$ | k | 31\%\% | \$15.50.66 | So.00 | S0.00 | s.0.0 S000 | S0.00 | S0.00 | s0.00 S000 | S0.00 | VMWW ARE |
| 5 |  | SELCF4B1-ADVA-ADC |  | ( | ${ }_{\text {k }}$ | 31\%\% |  | sois | S000 | s.00 s0.00 | somo | Scoue | Scoom | so.00 so.00 | VMMWNARE |
| 5 | CFFABAADVADC.K | SELC CF4, B-ADV-AD.C |  |  | ${ }_{\text {k }}$ | 31\%\% | S14,436.638 | S000 | S0.00 | s5000 | S0.00 | \$0.00 | s0.00 | s0.00 | vmmare |
| 5 |  | SELCFFABA-ADV-ESAADC) |  |  | ${ }_{k}^{k}$ | ${ }^{31 \%}$ | ${ }_{\substack{\text { S }}}^{\text {\$12,002.55 }}$ \$1,04.98 | so.00 so.00 | so.00 s000 | s.00 s0.00 | s.0.0 s0.00 | so.00 s.00 | so.00 s000 | ¢ | VMMWARARE |
| 5 | CFFBAADVESADC-K |  |  | ¢ | k | 31\%\% | ${ }_{\text {S }}^{\text {S13,20.00 }}$ | so.00 | S0.00 | s000 | S0.00 | so.00 S000 | so.00 | so.00 | VMWMARE |
| 5 | CFABIENTADC-1 | SELCF4B-ENTA-ADC) |  | (s26,202, | k | 31\% |  | (ent | Sois | sso.00 | so.00 s0.00 | Ss000 | Scood | so. | VWWNARE |
| 5 | CFFABIENTADC.K | SELC CF4B-ENT-AD.C |  |  | k | ${ }^{31 \%}$ | ${ }_{\text {S }}$ \$17.00.79 | so.00 | ${ }_{50.00}$ | S000 | ${ }^{50.00}$ | ${ }^{\text {s0.00 }}$ | s0.00 | so.00 | VMWNARE |
| 5 | cictile | SELCFFAB-ENT-ES.AOC) |  |  | ${ }_{k}^{k}$ | 31\%\% | $\underset{\substack{\text { S11.520.55 } \\ \text { S15.819.04 }}}{\text { S }}$ | so.00 so.00 | So.00 | s.0.0 s0.00 | s0.00 so.00 | sso.00 | Ss000 | so.00 so.00 | VMWMARE |
| ${ }_{5}^{5}$ | CFABTENTESAC-K CFABISTDADC | SELCFAB1-ENTESEAD.C) |  |  | k | 31\%\% |  | Stion | so.00 | s.000 S000 | Stion | S000 | Soiol | S0.00 | vMmare |
| 5 | CFFABISTOADC. 1 | SELCFAB1-STOADC.C) |  |  | k | 31\% | cis, | 50.00 50.00 | cois | 50.00 50.00 | \$50.00 | S000 | Ss00 | s0.00 | VMWMARE |
| 5 |  |  |  |  | ${ }_{\text {k }}^{k}$ | ${ }_{3}^{31 \%}$ | ¢ | (en so.00 | So.00 | S000 | ( 50.00 | ( | So.00 | (en so.00 | VMMWARE |
| 5 | CFFB ISTIESADC-1 | SEL CFA.BB-STD-ESAD.C) |  | ¢9,939,15 | k | 31\% | S6,858.01 | s0.00 | s0.00 | S0.00 | \$0.00 | \$0.00 | s0.00 | s0.00 | vmware |
| 5 |  | SEL CF.AB1-STD-ESAAD.C |  | S9,998.47 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\% |  | so.0 so.00 | so.00 s00. | 50.00 50.00 | 50.0 50.00 | so.00 s.00 | so.00 s00. | so.00 so.00 | VMWM ARE |
| ${ }_{5}^{5}$ |  | SELCF4B1-STR A-AC) |  |  | k $k$ | 31\%\% | (\$1286.92 | so.00 sooo |  | so.00 S000 | 5000 S0.00 |  | so.0 sood | so.00 sooo | VMTMARE |
| 5 | CFFAB11 100 Pcs 2 -k | SEL CFFA-B1-VO-100.-.SSS-C) |  | 598,45234 | k | 31\% | S67,932.11 | 50.00 | s0.00 | S0.00 | \$50.00 | s0.00 | s0.00 | 50.00 | VMWMARE |
| ${ }_{5}^{5}$ | CFFABVV1100C1 |  |  | ( | ${ }_{k}^{\mathrm{K}}$ | 31\% |  | so.00 so.00 | so.00 | so.00 s0.00 | so. 5 so.00 |  | So.00 | so.00 <br> so.oo | VMWVARE |
| 5 | CFFABVIVIOCT |  |  | S8,599000 | k | 31\% | ${ }_{\text {S }}^{55,76771}$ | S0.00 | s0.00 | S000 | S0.00 | \$0.00 | s0.00 | so.00 | VMWMARE |
| 5 | ${ }_{\text {cFA }}$ | SEL(CF481-VO(1-0.C) |  | ¢99,845.23 | k | 31\% | (ex, | S0.00 | S000 | S000 | \$50.00 | so.00 | S000 | so. | VWWMRE |
| ${ }_{5}^{5}$ |  |  |  | (ta | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\%\% |  |  | So.00 | S0000 | S0.00 | So.00 | S0.00 |  | VMWVARE |
| 5 | CFAB2ADVADC.K | SELCF4.82-ADV-AD.C |  | \$15,841.80 | k | 31\% | \$10,930.84 | s0.00 | s0.00 | s0.00 | \$0.00 | \$0.00 | s0.00 | 50.00 | vMANARE |


| band | sku |  | Descripion $\quad$Model Sub <br> sku | EMC LIST PRICE USD | category <br> cook | $\begin{array}{\|c\|} \hline \text { NASPO VP } \\ \text { Discount } \\ \% \end{array}$ | Nvp Levet <br> NETT PRICE | Prosupport <br> Pus MNTLP PLUS MNTLP | $\substack{\text { PRosuppori } \\ \text { WMP CREM } \\ \text { LP }}$ <br> MTT | PROSUPPORT ENH MNT LP | basic mnt LP | $\begin{gathered} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{gathered}$ | WTr UPG Basic <br> TOPS ENH LIP | renewal | THIRD PARTY PRODUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 |  | SELCF4．82．ADVEESAD－C） |  | （ | k | $\xrightarrow{31 \%}$ | （ | so．00 | Socteo | $\xrightarrow[\substack{\text { so．00 } \\ \text { s．00 }}]{\text { cose }}$ | so．00 | So．00 | So．00 | So．00 | VMWVARE |
| 5 | CFFABRADVESADC．K | SELCF4B2－ADV－ESADCC |  | \＄13，624．66 | k | 31\％ |  | S0．00 s．00 | so． | （incois | S0．00 s．00 | s．00 s．00 | So． | So． | VMWMARE |
| 5 |  |  |  | ¢ | k | 31\％ | （ | So．00 | so．00 | （en so．00 | （ | So． | （ so．00 | So．00 | VMWWARE |
| 5 |  | SELCFAB2－ENT－ADC） |  | （ | k | 31\％ | ¢ | Soiol | \＄50．00 | S000 s．00 | \＄ | so． | \＄${ }^{50.00}$ |  |  |
| 5 |  |  |  |  | k | 31\％ | cile | So． | cois | so．00 so．00 | Scos |  |  | cos | VMWMARE |
| 5 | CFFAB2NTESADC．${ }^{\text {a }}$ | SEL CFFABPE－ENT－ESAPD．C） |  | \＄13，917．15 | k | 31\％ | ${ }^{59,60283}$ | s0．00 | s0．00 | s0．00 | \＄0．00 | ${ }^{50.00}$ | s0．00 | 50.00 | vmware |
| 5 | CFFAB2RTTESACC．K | SELCFF4．82－ENT－ESAAD．C |  |  | K | 31\％ | S9906．23 | ${ }_{50.00}$ | ${ }_{50.00}$ | ${ }_{50.00}$ | S0．00 | ${ }^{50.00}$ | S0．00 | S0．00 | NARE |
| 5 5 |  |  |  | Sti．as．00 | k | 31\％ |  | so．00 | so．00 so．od | so．00 so．00 | S0000 | so．00 sooo | So．00 s000 | somo | VMWARE |
| 5 | CFFAB2STTADC．K | SEL CF4．42－STD－AD．C |  | S66．70．27 | k | 31\％ |  | Soiol | Soiol | Soiol | S000 | So． | So． | Stion | \MMAARE |
| 5 |  |  |  | （ | k | $31 \%$ $31 \%$ |  | So．00 | so．00 so．od | so．00 s00．00 | S0．00 50.00 | so．00 so．os | so．00 so．00 | so．00 so．00 | VMWVARE |
| 5 | CFFBzsistadc．k |  |  | \＄12．220．35 | k | 31\％ | S8，43204 | S0．00 | s0．00 | 50．00 | S0．00 | ss．00 | S000 | so．00 | VMWMARE |
| 5 | CFFAB2VIOOOC | SELCF4．82－VOD－10．C） |  | \＄14，090．00 | k | 31\％ | 59，722，10 | ${ }_{50.00}$ | s0．00 | s0．00 | ${ }^{50.00}$ | ${ }^{50.00}$ | 50．00 | 50．00 | VMWMARE |
| 5 5 |  |  |  | （ | k | 31\％\％ | 隹 | so．00 | somo so．00 | somo | so．00 | somo | so．00 s000 | So．00 | VMWNARE |
| 5 | CFFA82VOIIOC | SEL CF4．82－VVO－10．C） |  | S1，409．00 | k | 31\％ | ${ }_{5972}$ | so．00 | so．00 | 50．00 | s0．00 | so．00 | so．00 | s0．00 | VMW ARE |
| 5 |  |  |  |  | k | －${ }_{\text {314\％}}$ |  | S0．00 | So． | Soiol |  | Soiol | Stiol | Stiol | VMWARE |
| 5 | ${ }_{\substack{\text { CFFAB2VOIOC－K } \\ \text { CFFBzvosilioc }}}$ |  |  |  | k | 31\％ | S10， | So．00 | so．00 so．00 | so．00 sooo | S000 s000 | S000 s．00 | so．00 s00． |  | VMWNARE |
| 5 | CFFAB2VIIS $1000 \cdot 1$ | SEL CFFAB2－VDIVT－T－100．C） |  |  | k | 31\％ | \＄9，649．68 | s0．00 | s0．00 | s0．00 | S000 | \＄0．00 | sooo | S0．00 | VMWMARE |
| 5 |  |  |  | （ 528.929 .922 | к | 31\％ | S99，798．11 | So．00 | so．00 <br> so．oo | so．00 so．od | Ss．00 | Ss．00 | Ss0．00 | Ss0．00 | VMWVARE |
| 5 | CFAB2VIISTITOC－1 | SEL CF4 4－32－VOV－ST－10－C） |  | ¢ | k | 31\％ | ¢ | S0．00 | so．00 | so．od so． |  |  |  | cois | VMMNARE |
| 5 | CFAB2VOIST 1 Cock | SELCFA－12－VO－ST－10．C） |  |  | ${ }_{k}^{k}$ | 31\％\％ | S1，97． S8069 S | s0．00 | S0．00 | so．00 Soid | s0．00 S00 | so．0 Soo | so．00 | so．00 | VMWVARE |
| 5 |  | SELCFABM A－AVV－AD－C） |  | Sile | k | 31\％ | ¢ | so．00 | so．00 s00． | $\xrightarrow{\text { so．00 }}$ S000 | S000 s000 | so．00 s00． | sooo s000 | S000 | VMWARE |
| 5 | CFFABADVADC．K | SELCFFABADOD－ADC．C |  |  | k | 31\％ | S99499，${ }^{\text {S }}$ | S0．00 | S000 | S000 | S0．00 | \＄0．00 | s．000 | S000 | VMWMARE |
| 5 |  | SEECFA．B．ADV－ES．ADC） |  | S90．595．00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | S6．62．55 | So．00 | Sco．00 | so．00 s．00 | Ss．00 | Ss．00 | Ss．00 | Ss0．00 | VMWVARE |
| 5 | CFFBBADVESADC．K | SELCFFABABDVEES－ADCC |  | \＄11，300．95 | k | 31\％ | s7，797，66 | s0．00 | \＄5000 | s0．00 |  | cos | cos | cos | YMMARE |
| 5 | CFFABENTACC |  |  | ${ }_{\text {S }} \$ 15.4950000$ | ${ }_{k}^{k}$ | 31\％\％ | S10．69．55 | s0．00 | S0．00 | S0．00 | s0．00 S00 | so．0 Soo | so．00 | so．00 | VMWW ARE |
| 5 | CFEABENTAOC－1 | SELCF4B3－ENT－ADC） |  |  | k | 31\％\％ | S11，76．78 | so．00 s000 | so．00 | $\xrightarrow{\text { so．00 }}$ S000 | s000 s000 | so．00 s．00 | sooo s000 | Scood | VMWVARE |
| 5 |  | SELCFFABEENT－ESAD．C） |  | Stiole | k | （1\％\％ | ¢ | So． | Stion | Soiol |  | Soiol | Stiol | Stiol | VMWARE |
| 5 | CFFABSENTESADC．K |  |  | ¢ | k | 31\％\％ |  | so．00 s．00 | so．00 so．oo | so．00 s00． | S000 s000 | S000 s000 | so．00 s000 | cos | VMMWAREE |
| 5 | CFFABSTranc | SELCF4．83．STR．A．C） |  |  | k | 31\％\％ | ${ }_{\text {S }}^{\text {S．069．55 }}$ | s0．00 | soovo | so．0 | S000 | S000 | S0．00 | S000 | VMWMAEE |
| 5 |  | SELCF4．33－STR A－ADC |  | ¢ | k | 31\％ | ¢ | S000 | somo | so．00 s000 | S000 s000 | so．00 s．00 | sooo s000 | Sois | VMWNAREE |
| 5 |  | SELCF4．83－VD（10．C） |  |  | k | 31\％ |  | \＄0．00 | ${ }_{\text {S0．00 }}$ | s0．00 | \＄0．00 | \＄0．00 | s0．00 | s0．00 | vmmare |
| 5 |  |  |  |  | ${ }_{k}^{k}$ | 31\％ | Stic， | S0．00 | so． | $\xrightarrow{\text { so．00 }}$ s000 | S0．00 sooo | So． | So． | Ss．00 | VMWWARE |
| 5 | $\xrightarrow{\text { CFFbessioloc }}$ |  |  |  | k | 311\％ |  | soion | So． | So． | s．0．00 S000 | Soio | Soion | Soso | VMWNARE |
| 5 | CFFB3VIVIOC－K | SELLCF4．433－VOT－10．C |  | ¢ | k | 31\％ |  | Ss000 | S0．00 | （ | Ss000 | Ss00 | S000 | S000 | VWWMRE |
| 5 | CFAB3VDISTTiOC | SEL CF4 A3－VOVIST－10－C） |  | \＄3，309．00 |  | 31\％ | \＄2，283，21 | s0．00 | \＄0．00 | s0．00 | \＄0．00 | s．00 | S0．00 | ss．00 | VMWNARE |
| 5 |  |  |  | ¢ ${ }_{\substack{53.871 .53 \\ 53638.82}}$ | ${ }_{k}^{\mathrm{K}}$ | 31\％\％ |  | So．00 | So． | so．00 <br> s．00 | So． | Ss．00 | Ss0．00 | Ss0．00 | VMWVARE |
| 5 5 5 |  | （e） |  | （is | k k |  |  |  |  |  | 为s．0．00 |  | （s．0． | （somo | VMWVARE |
| 5 |  |  |  |  | k | 31\％ | （sers， | S000 | so． | ¢ | so．00 s．00 | so．00 sood | S000 | （ | VWWNARE |
| 5 | CFFABADVADC | SELCFABAAADV－AD．C） |  | S6，945．00 | k | 31\％ | S4，7920．05 | s0．00 | S0．00 | S0．00 | \＄0．00 | \＄0．00 | s0．00 | so．00 | vmmare |
| 5 | CFFABADVAOC－1 | SELCF4．B4ADVVAD．C） |  | S8，125．65 | ${ }_{\text {k }}^{\mathrm{k}}$ | ${ }_{31 \%}^{31 \%}$ |  | So．00 | so．00 <br> so．00 | so．00 so．00 | Ss．00 | So． | So．00 | Sto． | VMWVARE |
| 5 5 5 |  | Ste |  | （ | ¢ | cos | （ 5 Si．0．0．2．75 |  |  | Stiol | 为s．000 | （incous | Stiol | Stiol | VMWMAEE |
| 5 |  | SEL CFFABADVD－ESAD．C） |  | S5，1．12．15 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | S ${ }_{\substack{\text { S3，544．08 } \\ 53571.06}}$ | so．00 so． | $\substack{\text { so．00 } \\ \text { s．00 }}$ | S0．00 so．os | S0．00 | So．00 | Ss000 | Ss．00 | VMWVARE |
| 5 | CFFABAEESSADC1 | SELC CF4 4－4．ENT．ES．AD．C1） |  | S4，695．00 | k | 31\％ | s3，293．55 | so．00 | s0．00 | S0．00 | \＄0．00 | \＄0．00 | s0．00 | \＄0．00 | vmmare |
| 5 |  |  |  |  | ${ }_{\text {k }}^{k}$ | ${ }_{3}^{31 \%}$ | ¢ ${ }_{\substack{\text { S3，790．27 } \\ 5350.54}}$ | s．00 s．00 | So．00 | So．00 | s．00 S000 | S0．00 | S0．00 | S0．00 | VMWVARE |
| 5 |  | （ele |  |  | k |  |  | （incoue | Stion | Stiol | （coue | （incoue | （ens | （tacou | VMWMARE |
| 5 5 |  | SEL CFA．4．EATT－ADC1） |  |  | к | 31\％ | Sti．34．55 | So．00 | So．00 so．os | so．00 s．00 | Ss．00 | S0．00 | ss．00 | so．00 | VMWVARE |
| 5 | CFFABENTAOD 1 －K | SELCFAB4．ENTTADC1） |  | \＄10，120．15 | k | 31\％\％ | S6．9820 | 50．00 | so．00 | so．00 | s0．00 S00 | so．0 S00 | 50．00 | so．0 | VMWWARE |
| 5 |  |  |  | ¢99，615．38 | k | 31\％ | S6，571．42 <br> S6，64．61 | s000 sooo | so．00 sooo | so．00 sooo | S000 s000 | So．00 | S0．00 s000 | somo | VMWARE |
| 5 |  | SELCFFABAENT－ESA．A．C） |  | S4，0．000 | ${ }_{\text {k }}$ | 31\％ | S22794．50 | S0．00 | so．00 | S000 | S0．00 | \＄0．00 | Soiol | S000 | VMWMARE |
| 5 | CFFABANTEADC．1－1 | SELCFFAB．ENT－ES．A．C） |  | Sti．73．50 | k | 31\％\％ |  | So．00 | Sois so．00 | so．00 s．00 | so．00 <br> 50.00 | Scoue | so．00 sooo | Ss000 | VMWARE |
| 5 5 5 |  | （e） |  |  | 年 |  |  |  |  | （en $\begin{aligned} & \text { so．00 } \\ & \text { s．00 }\end{aligned}$ |  |  |  |  | VMWNARE |
| 5 | CEASATTACC．K |  |  |  | k | 31\％ | S5．30．17 | S0．00 | S000 | ¢ | Ss000 | S000 | S000 | S000 | VWWARE |
| 5 |  | SEECFA－ENT－C） |  | （s24．495．00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ | Sile．en | so．00 | Soco |  | so．00 | so．00 sooo | so．00 sooo | so．00 | VMWVARE |
| 5 | CFFAENTC－1 | SEECFF－ENT．C） |  |  | ${ }_{\text {k }}$ | 31\％ | （ | Scood | so．00 so．00 | so．00 sood | Scoue | cois | so．00 s00 | so． | VMWNRAE |
| 5 |  | SELCFAENT－ESSC） |  | S22．95．00 | k | 31\％\％ | （ | so．00 | Soco | so．00 sooo | S0000 | S0．00 | So． | Stion | VMWNARE |
| 5 | CFEENTESC－K | SEL CF4EENT－ESCCC |  | ¢ 324.710 .34 | k | 31\％ | \＄17，50．13 | so．00 | so．00 | so．00 | S0．00 s．0． | S0．00 | S000 | so．00 | YMMARE |
| 5 |  | SEL CFFARP－25MM．C） |  |  | k | 31\％\％ |  | s0．00 s．00 | so．00 sooo | so．00 sooo | s0．00 5000 | So．00 | so．00 sooo | so．00 sooo | VWWW ARE |
| 5 5 |  | Ste |  | 旡 | ¢ | 31\％ |  | Soiou | So． | （incoue |  | cois | Scoue | （tacou | VMWMARE |
| 5 |  | SEL CFFASDOCM－C） SEL CFASSOCMC） |  | （ 53.100000 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ |  | so．00 soon | S000 | S000 | S0．00 <br> 50.00 | S000 | so．00 | somo | VMW ARE |
| 5 | CFFSSDOCMC．K | SEL CFFSSODCMC） |  |  | k | 31\％\％ |  | so．00 | soom | So．00 | s．0．00 Soo | soov | S000 | S000 | VMWMARE |
| 5 | CFASDDCDMD 100 |  |  |  | ${ }_{\text {k }}^{k}$ | 31\％\％ |  | s0．00 s．00 | So．00 | So． | S0．00 s．00 | Soiou | S000 | So． | VMWW ARE |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | s．00 s00． | So． | Scoun | Ss．00 | so． | Ss000 | Ss000 | VMWVARE |
| 5 5 5 |  | （ele |  |  | k $k$ $k$ |  |  |  |  | Stiol |  | Stiol |  | Stion | VMWARE |
| 5 |  | SELCFA－SDOCM－10－C） |  | ¢ | ${ }_{\text {k }}$ | 31\％ |  | so．00 s．00 | so．00 so．os | so．00 so．00 | sso． | 年so．00 | cos | cos | VMMWARAE |
| 5 | CFFSSDOCMSCC．1 | SELCFHSSODCM－S－C） |  |  | k | 31\％\％ | （ | so．00 s．00 | sooo sooo | so．00 sooo |  | so．00 sooo | sooo sooo sol | sooo sooo | VMMW ARE |
| 5 |  | SEL |  | Sti．0．4．36 | ${ }_{\text {k }}$ | 31\％ |  | S000 s．00 | （ | cois | （ |  | （encoue | （ | VMWMARE |
| 5 |  | SEL CF4．SDV－RR2－53．3P．SSS．C） |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | $31 \%$ $31 \%$ | \＄2，55．399 | so．00 s．oo | so．00 so．os | so．00 so．00 | s0．00 s．00 | so．00 s．00 | so．00 s．00 | Ss．00 | VMWARE VMWARE |
| 5 |  |  |  | （is | ${ }_{\text {k }}^{\text {k }}$ | （1\％\％ |  | So． | Soiol | Stion | （sols | Stion | Stiol | Stiol | VMWARE |
| 5 | CFFSDOVR825c－K | SELL CF4－SOV－R825－C） |  | S5，274．64 | к | 31\％ | ${ }_{\text {S3，639．50 }}$ | s0．00 | so．00 | 50．00 | s0．00 | s0．00 | s0．00 | s0．00 | VMWARE |


| band | sкu | DESCRRIPTION |  | $\underset{\substack{\text { Enc Lss } \\ \text { PRICE UsD }}}{\text { a }}$ | $\begin{aligned} & \text { CATEGORY } \\ & \text { COOE } \end{aligned}$ | $\begin{array}{\|c\|} \hline \text { NASPO VP } \\ \text { Discount } \\ \% \end{array}$ | Nvp Levet <br> NETT PRICE | Prosupport <br> Pus MNTLP PLUS MNTLP | $\substack{\text { PRosuppori } \\ \text { WMP CREM } \\ \text { LP }}$ <br> MTT | PROSUPPORT ENH MNT LP | basic mnt LP | $\begin{gathered} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{gathered}$ | WTr UPG Basic <br> TOPS ENH LIP | renewal | THIRD PARTY PRODUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{5}^{5}$ | $\underbrace{}_{\substack{\text { CFASTTC } \\ \text { CF4SToc．}}}$ |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | $31 \%$ $31 \%$ |  | so．00 | Socteo | $\xrightarrow[\substack{\text { so．00 } \\ \text { s．00 }}]{\text { cose }}$ | so．00 | So．00 | So．00 | So．00 | VMWVARE |
| 5 | CF4sTock | SEL CF4．STD－C） |  | \＄16．510．88 | k | 31\％ | （in | S0．00 s．00 | so． | （incois | S0．00 s．00 | s．00 s．00 | So． | So． | VMWMARE |
| 5 |  | SELCFA．STD－ESS．C） |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | So．00 | so．00 | （en so．00 | （ | So． | （ so．00 | So．00 | WARE |
| 5 | ASTOESC．K |  |  |  | k | 31\％ | ¢ | 边 | \＄ | s．00 s0．00 | \＄ | so． | \＄ | \＄ | VMNARE |
| 5 | CFFASTRC | SELL CFASTR－C） |  | \＄17，995．00 | k | 31\％ | \＄ 812.416 .55 | ssoo | so．00 | so．00 s．0． | S900 | so．00 | Scoo | so．00 | VMWNARE |
| 5 | CFFASTRC－1 | SEL CFF．STRT．C） |  | \＄22，054．15 | k | 31\％ | \＄14，527．36 | so．00 | s0．00 | s0．00 | \＄000 | \＄0．00 | s0．00 | \＄0．00 | vmante |
| 5 | CFFATRC－K | SELCF4．STRRC） |  | S221，184．49 | K | 31\％ | S14，677．30 | ${ }_{50.00}$ | ${ }_{50.00}$ | ${ }_{50.00}$ | S0．00 | ${ }^{50.00}$ | ${ }^{50.00}$ | 50.00 | MMWAR |
| 5 5 |  |  |  | S14，789．50 S15，78．50 | k | 31\％ | S10，204．76 S10，80．27 | so．00 | so．00 so．od | so．00 so．00 | S0000 | socou | somo | somo | ${ }_{\text {cta }}^{\substack{\text { CaRAASOFT } \\ \text { CARAHSOFT }}}$ |
| 5 | C－FB3－Vs6－STD．F | SEL：CFF－3．⿰氵SGS－STD．F |  | \＄10．972．50 | k | 31\％ | ¢ | Soiol | Soiol | So． | S000 | S000 | Soiol | Stion | CaRAHSoft |
| 5 |  |  |  | \＄14，488．50 | k | 31\％\％ |  | So．00 | so．00 so．os | so．00 so．00 | ssoue | cos so．00 | so．00 s000 | so．00 so．00 | CaRAHSOFT CARAHSOFT |
| 5 | CFEENT－F | SEL：CFEENT－F |  | S26，394，50 | k | 31\％ | S18，21221 | S0．00 | s0．00 | 50．00 | S0．00 | s0．00 | s0．00 | s0．00 | CARAHSOFT |
| 5 | CF．PCESEENT－F | SEL：CFFPCEESENT－F |  | S19，794．50 | k | ${ }^{31 \%}$ | \＄13，658．21 | ${ }_{50.00}$ | s0．00 | s0．00 | ${ }^{50.00}$ | ${ }^{50.00}$ | 50．00 | 50．00 |  |
| 5 | CF－SDOC3．M10－F |  |  | 53.393 .50 533900 | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | S0．00 | so．00 | so．00 so．os | so．00 s．00 | so．00 so．os | Ss0．00 | Ss0．00 | CARAHSOFT CARAHSOFT |
| 5 | CF－SSDC3．MAC．F | SEL：CFF－SDDCC3．MAC．F |  | S1．688．50 | k | 31\％ | \＄1，165．07 | so．00 | so．00 | 50．00 | s0．00 | so．00 | so．00 | s0．00 | CARAHSOFT |
| 5 | CL－11－1－150s | sEL Collector os |  | \＄4，36732 | k | 31\％ | \＄3，013．45 | s0．00 | 50．00 | S0．00 | 50．00 | so．00 | 50．00 | 50．00 | varonis |
| 5 | CL－1．50s | SEL Collector os |  | s99，75．15 | k | 31\％ | S6．60．55 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | s0．00 | varonis |
| 5 |  | ${ }_{\text {SEL Coliedoro }}^{\text {Sel }}$ |  | S33，30．59 | k | 31\％ | \＄2．72．11 | s0．00 | s0．00 | S0．00 | \＄0．00 | \＄0．00 | \＄0．00 | \＄0．00 | varonis |
| 5 |  | SEL：CL18－ADV－F |  | 59.124 .50 s7．837．50 | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | So．00 | So． | so．00 <br> s．o． | S0．00 |  | Ss．00 | Ss0．00 | CARRASOFT CARAHSOFT |
| 5 5 5 |  | （e） |  |  | ¢ |  |  | Sose | （in soiou | Stiol | Soiou | S． | Scoue | Stion |  |
| 5 5 |  |  |  | S10，744．50 S4，97．50 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | ¢ | so．00 s．00 | so．00 so．oo | so．00 so．00 | S0．00 s000 | S0．00 s．00 | S0．00 s00． | so．00 s00． | CARAHSOFT CARAHSOFT |
| 5 | CLIBEPLADVUGF | SEL：CL18：EPL－ADV－UG－F |  | s7，009．50 | k | 31\％ | S4，891．76 | s0．00 | \＄3000 | S0．00 | S0．00 | S0．00 | s0．00 | S0．00 | CARAHSOFT |
| 5 | CL188PPLEETUGF | SEL：CL18．EPL－ENTT－UG．F |  | S8，739．50 | k | 31\％ | S6，030．26 | S0．00 | s0．00 | S0．00 | \＄0．00 | \＄0．00 | s0．00 | \＄0．00 | CaRAHSOFT |
| 5 | CLIBEPLSTOUGF CLIBENTADVGGF |  |  | S4， 2 29．50 S6．54．50 | ${ }_{\text {k }}^{\text {k }}$ | 31\％\％ |  | S0．00 | So． | so．00 <br> s．00 | Ss．00 | so．00 s．00 | so．00 s．00 | So．00 | CARAHSOFT CARAHSOFT |
| 5 | CLL80ENTENTUGF | SEL：CLIB－OENT－ENT－UGF－F |  | Sc， 5 S4，50 | k | 31\％ | ${ }_{\text {S5，}}^{5488.71}$ | ssoo | s0．00 | s0．00 | 年 | so． | Scood | Scoos | CARAHSOFT |
| 5 | CLL180ENTSTDUGF | SEL：CLIP－ONT－STT．UGG |  | Ss，7．34．50 | k | ${ }^{31 \%}$ | ${ }_{\text {S }} 52.5578 .81$ | ${ }_{\text {s0．00 }}$ | 50．00 | ${ }_{\text {so．00 }}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | S0．00 | \＄0．00 | CARAHSOFT |
| 5 | CLLIBOEPLAOVUGF |  |  |  | к | 31\％ | S4，0，2029 55,1689 | S0．00 s00 | S0．00 s．oo | so．00 so．00 | S000 sooo | Ss．00 | so．00 s00． | So．00 | ${ }_{\text {chen }}^{\text {CaRAHSOFT }}$ |
| 5 | CLL1800．pistoug | SEL：CLIAB－OEPL－STV．UG．F． |  | \＄2．981．00 | k | 31\％ | S2．056．89 | s0．00 | s0．00 | S0．00 | \＄0．00 | S0．00 | so．00 | so．00 | CARAHSOFT |
| 5 | Clilisspanvor |  |  | 58.833 .00 S0，648．00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | so．00 s．oo | $\xrightarrow[\substack{\text { so．00 } \\ \text { so．oo }}]{ }$ | $\xrightarrow{\text { so．00 }}$ s0．00 | S0．00 sooo | So．00 | S0．00 | Ss0．00 | CARAHSOFT CARAHSOFT |
| 5 | CL18．STD－F | SEL：CLIB STD |  | ${ }_{\text {s6，} 264,50}$ | к | 31\％ | S4，322．51 | so．00 | so．00 | s0．00 | S500 | so． | S000 | so． | CARAHSOFT |
| $5_{5}^{5}$ | CL12strsstoug | SEL：CLIP．STD．STD．UG．F |  | $\xrightarrow{559.687 .00}$ | k | 31\％\％ | S3．220．3 | S0．00 | so．00 S00 | so．00 S00 | S0．00 S00 | s0．00 S00 | S0．00 | S0．00 | CARAHSOFT |
| 5 |  | SEECLIT－ADV－C） |  | S9，37．00 S10，920．90 | ${ }_{k}^{\mathrm{k}}$ | ${ }_{31 \%}^{31 \%}$ | ¢， 5 ST，465．300 | so．00 s．00 | So．00 sooo | So．00 sooo | S0．00 s000 | Soso | So．00 s00． | sso．00 | VMWARE |
| $5_{5}^{5}$ | Cl19adVC．K | ${ }_{\text {SELCLIPAODVC）}}^{\text {SLI }}$ |  | \＄10，334．72 | k | 31\％ | S7， 5 S0．96 | ${ }^{\text {s0．00 }}$ | so．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | S0．00 | vMWMare |
| 5 |  |  |  |  | ${ }_{k}^{k}$ | 31\％ |  | S0．00 | so． | $\xrightarrow{\text { so．00 }}$ s000 | S0．00 sooo | So． | So． | Ss．00 | VMWWARE |
| 5 |  |  |  | Ssi．92279 | ${ }_{\text {k }}$ | 31\％\％ | Stions | soion | Soiol | So． | s．0．00 S000 | Soio | So． | Soso | VMWNARE |
| 5 | CLLI9ENTT |  |  | S9，590．00 si1，20．30 | ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | S0．00 s00． | so．00 so．oo | so．00 sooo | S0．00 s00． | Ss．00 | so．00 sooo | So．00 | VMWARE |
| 5 | CL19ENTTENTUC．K | SELCIT9．ENTT－ENTTUGC） |  | \＄10．549．28 | k | 31\％ | \＄7，29．00 | 50．00 | s0．00 | S0．00 | S0．00 | s0．00 | s0．00 | s0．00 | vmmare |
| 5 | CLI9ENTTSTDUC CLIENTISTOUC．－1 | SELCLI9－ENTT－STD．UG－C） |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％ | （ ${ }_{\substack{53,234.72 \\ 53,74.62}}$ | So．00 | So． | so．00 <br> s．00 | So． | Ss．00 | Ss0．00 | Ss0．00 | VMWVARE |
| 5 5 5 | （chencter | （ele |  | （siti．fence | ¢ |  |  |  |  |  | 为s．0．00 |  | （s．0． | （somo | VMWWARE |
| 5 | CLIPENTC－1 | SEECLI9－ENTC） |  | （\＄12，24050．65 | k | 31\％ | S8， 5 S3．50． | S000 | so． | ¢ | so．00 s．00 | so．00 sood | S000 | （ | VMWNARE |
| 5 | Cli9entc．k | SELCLI9－ENT－C） |  | \＄12．051．21 | k | 31\％ | s8，31533 | so．00 | \＄0．00 | \＄0．00 | s0．00 | 50．00 | so．00 | s0．00 | VMW ARE |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | ${ }_{31 \%}^{31 \%}$ | S5．047．35 | So．00 | so．00 <br> so．00 | so．00 so．00 | Ss．00 | So． | So．00 | Sto． | VMWVARE |
| 5 5 5 |  | Ste |  |  | ¢ | cos | （ 5 S5．5．7．78 |  |  | Stiol | 为s．000 | （incous | Stiol | Stiol | VMWMAEE |
| 5 |  | SELCLIT．EPLT－ENT．UG－C） |  | S8，995．00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | S6， 137.55 <br> $57,180.93$ | so．00 so． | so．00 | S0．00 so．os | S0．00 | So．00 | Ss000 | Ss．00 | VMWVARE |
| 5 | CLL9EPLTENTUC．K |  |  | s9，762，55 | k | 31\％ | S6，736．16 | so．00 | s0．00 | S0．00 | \＄0．00 | \＄0．00 | s0．00 | \＄0．00 | vmmare |
| 5 |  | SEECLI9．PPIT－STD．UG－C） |  | \＄${ }_{\text {S3，995．00 }}$ | ${ }_{\text {k }}^{k}$ | 31\％\％ | \＄${ }_{\substack{\text { S2，756．55 } \\ \text { S22516 }}}$ | s．00 s．00 | So．00 | So．00 | s．00 S000 | S0．00 | S0．00 | S0．00 | VMWVARE |
| 5 5 5 |  | SEL |  |  | k |  |  | （incoue | Stion | Stiol | （coue | （incoue | （ens | （tacou | VMW M VRE |
| 5 5 | CLI90ELSTTOUCC．－1 |  |  |  | ${ }_{\text {k }}$ | 31\％ |  | S000 s000 | so．00 s．00 | $\xrightarrow{\text { so．00 }}$ s000 | S0．00 s000 | Scoue | Scouo | somo | VMWMARE |
| 5 | CLL190ELLTTUUCC．K | SECL19．0E－STSD．UGC） |  |  | k | 31\％\％ | \＄2，31287 | 50．00 | so．00 | so．00 | s0．00 S00 | so．0 S00 | 50．00 | so．0 | VMWWARE |
| 5 | CLLI90enTenteruch |  |  |  | k | 31\％ | ${ }_{\substack{\text { S5，} \\ \text { S6，847．187 }}}$ | S0．00 s00 | so．00 s00． | $\xrightarrow{\text { so．00 }}$ s000 | S000 s000 | S0．00 s．00 | So．00 s．00 | somo | VMWARE |
| 5 | CLL190ENTETUGC．K | SELCL19．OENT．ET．UGC） |  | S9，33343 | k | 31\％ |  | S0．00 | so．00 | S000 | S0．00 | \＄0．00 | S0．00 | S000 | VMWMAEE |
| 5 | CLLI90EPLEETUCC | SELCLI9．OEP－EE－UGG－C） |  | ${ }_{\text {Sta }}^{57,7550.300}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | Stis． | so．00 so． | S0．00 | so．00 s．00 | S0．00 | S000 | so．00 sooo | S0000 | VMWARE |
| 5 5 5 |  | （e） |  |  | ¢ |  | （is |  |  | （en $\begin{aligned} & \text { so．00 } \\ & \text { s．00 }\end{aligned}$ |  |  | （en $\begin{aligned} & \text { s．0．00 } \\ & \text { so．00 }\end{aligned}$ |  | VMWNARE |
| 5 |  |  |  |  | ${ }_{\text {k }}$ | ${ }^{31 \%}$ | S44，61．00 | （ |  | （ | （ | （ | （encoue | （ | VMWMARE |
| 5 |  |  |  | ${ }_{\substack{\text { S7，} \\ 58,6659.90}}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ |  | so．00 | So． | so．00 s．00 | Ss．00 | Ss．00 | So．00 | Ss．00 | VMWWARE |
| 5 | CLL90ESTTTUGC．1． | SELCL19．oET－STP．UG．C） |  | S44，71．05 | k | 31\％\％ | \＄2878．02 | s0．00 | S000 | S000 | S0．00 | \＄0．00 | S000 | S000 | VMWMARE |
| 5 |  |  |  | S4， 4,20242 S6，180．00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | S0．00 s00． | so．00 so．oo | so．00 sooo | S000 s000 | so．00 s．00 | S000 s000 | so．00 s000 | VMWWARE |
| ${ }_{5}^{5}$ | CLLI9POPADVUCC－1． | SELCLIT．OPP－ADVVGGC） |  |  | k | 31\％\％ | S4，969．14 | S000 | S000 | So． | S0．00 | soom | S000 | S000 | VWWARE |
| 5 |  |  |  |  | k | 31\％ |  | so．00 sooo | so．00 sooo | so．00 sooo | s000 sooo |  |  |  | VMWARE |
| 5 | CLL19sTorabluc．1 |  |  | （ 51.7 .705 .50 | k | 31\％\％ |  | so．00 | so．00 | so．00 | S000 | soom | S000 | sole | VMWAPE |
| 5 |  |  |  | S10，048．63 <br> S0，90．00 | ${ }_{\text {k }}^{k}$ | 31\％ | ${ }_{\substack{\text { St，933．55 } \\ s 7,514.10}}$ | so．00 s．00 | $\xrightarrow[\substack{\text { so．00 } \\ \text { so．oo }}]{ }$ | so． | so．00 | so．00 | so．00 s．00 |  | VMWARE |
| 5 |  |  |  | ¢ ${ }_{\text {S12，741．30 }}$ | k | 31\％\％ | S8．7．150 | so．00 | soom | soiol | so．0 | soov | S000 | somo | VMWMARE |
| 5 |  | SEECL19．STTT－ENTTOU－C） |  | S11，979．69 <br> $55,55.90$ | k | ${ }^{31 \% \%}$ |  | Soso | so． | so． | （ | （como |  | cos | VMMNARERE |
| 5 |  |  |  |  | k | 31\％ | Stiten， | So．00 | So． | Scoun | Ss．00 | so． | Ss000 | Ss000 | VMWVARE |
| 5 5 5 | （chers | Ste |  |  | ¢ |  | （ | Soso |  | Stiol | Stion | （incoue |  | Stion | VMWARE |
| 5 | ${ }^{\text {clilissitic－1 }}$ |  |  |  | k | 31\％ | （ | so．00 s．00 | so．00 so．os | so．00 so．00 | sso． | 年so．00 | cos | cos | VMWNARARE |
| 5 |  | SEL Coliecero OS |  |  | k | 31\％\％ |  | sooo sooo | sooo sooo | so．00 sooo |  | sooo sooo s．o． | sooo so．oo s．a | （somo | VAROMIS |
| 5 |  |  |  |  | ${ }_{\text {k }}$ | 31\％\％ |  | Scoue | （incois | cois | （ |  | （encoue | （ | Varoons |
| 5 |  |  |  | S19，940．30 s7．861．17 | ${ }_{\text {k }}^{\mathrm{k}}$ | $31 \%$ $31 \%$ |  | so．00 s．oo | so．00 so．oo | so．00 so．00 | s0．00 s．00 | so．00 s．00 | So． | So． | VARONIS VARONIS |
| 5 | CLC－2．1．0s |  |  |  | k | 31\％\％ |  | So． | Soin | Stion | （sols | Stiol | Soiol | （ens | Varas |
| 5 | CLDR－HDP－EPL－COM | sEL Compute price per CCU over 16 cores |  | \＄115．38 | к | 31\％ | 579．61 | s0．00 | so．00 | 50．00 | s0．00 | s0．00 | s0．00 | s0．00 | Hortonworks |


| BaND | sku |  | DESCRIPTION | $\underset{\substack{\text { Enc list } \\ \text { PRICE UsD }}}{\text { a }}$ | CATEGORY CODE | $\left.\begin{gathered} \text { Nasso ver } \\ \text { piscount } \\ \% \end{gathered} \right\rvert\,$ | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP |  | PROSUPPORT ENH MNT LP | basic mnt L | $\begin{gathered} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{gathered}$ | wry upg esic <br> Tops ENH LP LP | Renewal | THIRP PARTY PROUUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{5}^{5}$ | CLDR－HDP－EPL－STO CLOUDMANAGE |  |  |  | ${ }_{\text {K }}^{\mathrm{K}}$ | $\xrightarrow{31 \%}$ | $\underset{\substack{522.54 \\ \text { se97．00 }}}{ }$ | so．00 so．00 | so．00 |  | $\xrightarrow{50.00}$ so．00 | so．00 s．00 |  |  | 8000 |
| 5 | Clu－11－150s | SEL Collector Uparade OS |  | Stisisi．32 | k | \％ | ¢ | S000 | so． | Scouo | so．00 <br> s．00 | So． |  | So．00 s．00 | Varoons |
| 5 |  | SEL Colector Uparate Os |  | （ ${ }_{\substack{\text { S9，705．15 } \\ 53930.59}}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | S6．606．55 | socou | so．00 s．ood | so．00 <br> so．od | s0．00 s．00 | somo | somo | somo | Rons |
| 5 | Clu－21－0s | SEL Collector UPgagate os |  | \＄3，53822 | k | 31\％ | \＄2，44， 37 | s0．00 | so．00 | S0．00 | s0．00 | 50．00 | 50．00 | 50．00 | VARONIS |
| 5 | ${ }^{\text {Club－iluos }}$ | SEL Collecto Ugarade os |  | S6，793．61 | k | 31\％ | S4，687．59 | so．00 | so．00 | s0．00 | \＄0．00 | 50．00 | s0．00 | \＄0．00 | zonis |
| 5 | CNAPKS3PTC |  |  | \＄1，500．00 | k | ${ }^{31 \%}$ | ${ }^{\text {S1，035．00 }}$ | ${ }_{50.00}$ | ${ }_{50.00}$ | s0．00 | ${ }^{50.00}$ | ${ }^{50.00}$ | 50．00 | \＄0．00 | VMWMARE |
| 5 5 |  | SEL CNA．PS－3P．T．C） |  | （1） | k | 31\％ | （ | so．00 | so．00 | so．00 s00． | so．00 | so． | so．00 s000 | somo so．00 | WARE |
| 5 | CNAPKS3PTILSSC | SEL CNA．PKS－3P－T／LSS－C） |  | \＄1，50．00 | k | 31\％ | \＄1，035．00 | s0．00 | so．00 | S0．00 | s0．00 | so．00 | 50．00 | 50．00 | WARE |
| 5 | CNARKS3PFILSSC－1 CNARKSSPTISSC－K | SEL CNA．PSS－3．－TITSSC．C） |  | S1，50000 | k | 31\％ |  | So．00 | so．00 | Scoue | So．00 | Socou | So．00 |  |  |
| 5 | CNAPRSCSPITC |  |  | Sti， | ${ }_{\mathrm{k}}^{\mathrm{k}}$ | 31\％ | Sti， | S000 | S000 | S0．00 | S5000 | so．00 | S000 | So． | VMMWNARE |
| 5 | CNAPKSCSPTC．K |  |  | \＄1，78．34 | k | 31\％ | \＄1，229．12 | \＄0．00 | S0．00 | s0．00 | S0．00 | \＄0．00 | s0．00 | S0．00 | vMWMAE |
| 5 | cNAPRSC3PTLC－1－1 CNARKCSTILSCC |  |  |  | ${ }_{\text {k }}^{k}$ | 31\％\％ | Silios．00 | s．00 s．00 | so．00 | So．00 | s000 S000 | so．00 S00 | so．00 | so．0 | VIWW ARE |
| 5 |  |  |  | － | k | 31\％ | S1，035．00 si，035．00 | S0．00 | sooo s000 | so．00 sooo |  | somo | S000 s000 | somo | VMWNARE |
| 5 | CNAPKSCC3TLSSC－K | SEL CNA．PSSC．3P－TLSSC．C） |  | \＄1，781．34 | k | 31\％ | \＄1，229．12 | s0．00 | s0．00 | S0．00 | s0．00 | s0．00 | s0．00 | s0．00 | VMW ARE |
| 5 | CNARKSC83PTLC | SEL CNA．PSSC．C．3．－．TL－C） |  | ${ }_{\text {S12，000．00 }}$ | k | 31\％ | S8，280．00 | s0．00 | s0．00 | s0．00 | S0．00 | s0．00 | s0．00 | s0．00 | vMW ARE |
| 5 | CNAPRSC83PTLC－K | SEL CNA．PRSCO．－3．3P－T．－C） |  | （14，21238 | ${ }_{\text {k }}^{\text {k }}$ | ${ }_{\substack{31 \% \\ 31 \%}}$ |  | So．00 | So．00 |  | （ | So．00 | So．00 | So． | VMWVARE |
| 5 | CNAPRSCsaztisc |  |  | S1200．00 | ${ }_{k}^{\mathrm{k}}$ | 31\％\％ |  | so．00 sooo | Soiol | So．00 sooo | Scoue | So． |  | ¢ | VMWNARE |
| 5 | CNARSSC83TTSC－1． |  |  | S12000．00 | k | 31\％ | S8，28000 | 50．00 | s0．00 | S0．00 | ${ }^{50.00}$ | ${ }^{\text {s0．00 }}$ | ${ }_{50,00}$ | ${ }_{\text {s000 }}$ | VMWMARE |
| 5 |  |  |  | （144，21238 | ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | so．00 s00． | so．00 S00． | so．00 sooo | S0．00 s00． | S000 | s．00 so．00 | S000 | VMWARE |
| 5 | CNAPRSCEPPTLC－1－1 | SEL CNA．PRSC．B．P．TLSS－C） |  | S4，000．00 | k | 31\％ | \＄2，760．00 | \＄0．00 | \＄0．00 | \＄0．00 | \＄0．00 | \＄0．00 | \＄0．00 | \＄0．00 | VMWMARE |
| 5 | CNARFSSCBPTLC－K | SEL CNA．PSSC．P．PTT－C） |  | \＄4，74640 | ${ }_{k}^{k}$ | 31\％\％ | ¢ | so．00 S000 | so．00 | so．00 | so．0 | so．0 | so．00 | S000 | MMWNARE |
| 5 |  | SEL CNA．PSSSC．P．P．T．TSS．C） |  | S44000．00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | S2，760．00 S2780．00 | so．00 soon | so．00 soon | so．00 s00．00 | S0．00 s000 | so．00 s00． | so．00 s．00 | so．00 s000 | VMWARE |
| 5 | CNAPKSCSPPTLSC－K |  |  |  | ${ }_{\text {k }}$ | 31\％ |  | S000 | S000 | Stion | S000 | S000 | Stiol | Stiol | VMWMAEE |
| 5 | ${ }_{\text {CNAPFSCPTC }}$ CNARSCPTC－K | SEL CNA．PSSC．P．T．－C） |  | Stissa．a0 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | so．00 so． | so．00 so． | S0．00 | Ss．00 | So．00 | So．00 | Ss．00 | VMWWARE |
| 5 | CNAPSSCPTLCLI－1－1 | SEL CNA．PKSC．P．T．TSSSC） |  | S500．00 | k | 31\％ | \＄345．00 | \＄0．00 | S0．00 | S0．00 | s．00 | s．00 | S500 | Ss．00 | VMWMARE |
| 5 | CNARSSPPPLISSC | SEL（NA．PSSC．P．P．TLSSC） |  | S550．00 | ${ }_{\text {k }}^{k}$ | 31\％\％ | ${ }_{\text {S }}^{5345000}$ | S0．00 | S0．00 | so．00 S00 | S0．00 S00 | S0．00 | S0．00 | so．00 S00 | VMWWare |
| 5 | CNAPKCPTLLSSC－1 |  |  | ${ }_{\text {S }}^{55093.00}$ | ${ }_{k}^{\mathrm{k}}$ | 31\％ | ${ }_{\text {S }}^{5345000.45}$ | So．00 s000 | so．00 s．00 | $\xrightarrow[\substack{\text { so．00 } \\ \text { s．00 }}]{ }$ | so．00 s00． | somo | so．00 s．00 | sso．00 | VMWMARE |
| 5 | CNAPKSP503PTC |  |  | 575，000．00 | k | 31\％ | 551，550．00 | s0．00 | s0．00 | s0．00 | S0．00 | s0．00 | s000 | s000 | VMWMARE |
| 5 | CNAFKSP503PTC－K |  |  | （s89，258．35 | ${ }_{\text {k }}^{\mathrm{k}}$ | ${ }_{3}^{31 \% \%}$ | （sisi．588．26 | s000 s．00 | s000 sooo | so．00 sooo | s000 5000 | so．00 sooo | so．00 sooo | so．00 sooo | VMWW ARE |
| 5 |  |  |  | Sist，000．00 | k | 31\％ | ¢ | s000 sooo | so．00 s000 | so．00 s．00 |  | Scoue | so．00 s000 | Scoue | VMWNARE |
| 5 | CNAARSPS503TCC－1 |  |  | \＄575，00000 | k | 31\％\％ | S51，50．00 | so．00 | S0．00 | S0．00 | \＄0．00 | \＄0．00 | s0．00 | ss．00 | VMWMARE |
| 5 5 |  |  |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\％ | （sili，588．26 | S0．00 s00． | so．00 <br> s00． | $\xrightarrow[\substack{\text { so．00 } \\ \text { s．00 }}]{ }$ | S0．00 s000 | So．00 | so．00 s00． | sso．00 | VMWMARE |
| 5 | CNAPKPS50PTCC－1－1 |  |  | cisisioneo | k | 31\％ | cosili， 5 | S0．00 | S0．00 | S000 | S0．00 | S000 | S000 | S000 | VMWMARE |
| 5 |  |  |  | ${ }_{\substack{\text { S }}}^{\text {S22，6888．94 }}$ | k | 31\％ | S20，465．37 <br> ST7，25．00 | S0．00 s000 | so．00 s00， | so．00 sooo | S000 s．00 | so．00 s．oo | S000 s000 | so．00 s000 | VMWWARE |
| 5 |  | SEL CNAPRSP－5．－P－T． |  | （s25000．00 | ${ }_{\text {k }}$ | 31\％ |  | S0．00 | s0．00 | S000 | S0．00 | S0．00 | Stiol | S000 | VMWMARE |
| 5 | CNAPSPSSOPTLC－K CNAPRSPTC |  |  | （ | ${ }_{\text {k }}^{\mathrm{k}}$ | $31 \%$ $31 \%$ | （ | so．00 | So．00 | so．00 s．00 | s．00 s．ood | s．00 s．oo | so．00 s．00 | Ss000 | VMWARE |
| 5 | CNAPKSPTC．K． | SEL NA．RSS．P．T．C） |  | ¢ | k | 31\％\％ | （tasis | Soicle | Soiol | Stiol |  | Stion | Sois | Stiol | VWWARE |
| 5 |  |  |  | S500．00 | ${ }_{k}^{k}$ | ${ }^{31 \%}$ | ${ }_{\text {S }}^{53455500}$ | s0．00 s．00 | s0．00 s．00 | （incois | S000 s．00 | Scoue | Soiol | So． | VMWMARE |
| 5 | ${ }_{\text {CNAPRSPTLSSC－1 }}$ | SEL CNA．PKS．P．T．TSSSC） |  | （550．00 | k | ${ }_{\text {31\％}}^{31 \%}$ | S345．00 | So．00 | S0．00 | So．00 |  | S0．00 | S0．00 | So．00 | VIMWARE |
| 5 | CN．P．AUOITISEL |  |  | S4，90．77 | k | ${ }_{31 \%}^{31 \%}$ |  | so．00 s00． | S000 | so．00 sooo | S000 s000 | Soso | S000 s000 | Sois | Datamerameworks |
| 5 | CN．PAUODITEL－SUB |  |  | S2， 5 S7．182 | k | ${ }_{31 \%}$ | Sti．20．76 | S0．00 | S0．00 | S000 |  | S0，00 S0．00 | S000 | Sose | DAAAPAAMEWORKS |
| 5 | CN．P．PUPFRD |  |  |  | ${ }_{k}^{k}$ | 31\％ | S5．086．99 S2，76．92 | S0．00 s00． | so．00 s00． | so．00 sooo | S000 s000 | so．00 s．00 | S000 s000 | so．00 s000 | DATAFRAMEWORKS DATARPAMEWORKS |
| 5 | CN－SERVER <br> CN－SERVEROM | SEL CNST，eerpic ic |  |  | k | $31 \%$ $31 \%$ | \＄ $\begin{gathered}\text { S11，794．87 } \\ \$ 15,726.49\end{gathered}$ | s．00 s00． | s．00 s000 | so．00 sooo | s．00 s000 | s．00 s00 | S0．00 | S000 | DATAFRAMEWORKS DATAPRAMEWORKs |
| 5 | CN－SERVEROMSUUB | SEL CNSurwim Mear |  |  | k | 31\％ | ¢ | S000 s．00 | S000 s．00 | s．a．0 s．00 | S000 s．00 | S0，00 s．00 | S000 s．00 | Soseo | DAATPAAMEWEWRK |
| 5 | $\underset{\text { CN．}}{\substack{\text { CNERVER }}}$ |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | $\underset{\substack{\text { S6，36923 } \\ \hline 83.74}}{ }$ | S0．00 so． | so．00 soon | so．00 s．00 | S0．00 sooo | So． | so．00 sooo | So．00 | Dataframeworks DATARPAMEWORKS |
| 5 | CN－Tiem | SEL Capar or cN Su wopm |  | \＄572．94 | k | 31\％ | 550．33 | s0．00 | s0．00 | 50．00 | s0．00 | 50．00 | s0．00 | 50．00 | DAAAFPAMEWORKS |
| 5 | CN－TIBMM－SUB | SEL Cap or CNS SN wDMM TiB year |  | ${ }_{\substack{59938 \\ 5995}}$ | k | 31\％\％ | ${ }_{\substack{\text { s27．17 }}}^{\text {s2038 }}$ | 50．00 | s0．00 S00 | so．00 S00 | S0．00 S00 | \＄0．00 | S0．00 | S0．00 | DATARAMEWWRKS |
| 5 | CN－TMOM－UNT－SUB |  |  | St， 5 S39．0． | k | 31\％ |  | so．00 | so．00 s．00 | $\xrightarrow{\text { so．00 }}$ s000 | so．00 | so． | Ss000 | Ss000 | （eataraneworks |
| 5 | CN－UN－UnTT－Sus | SEL Unimimed Cap unit year，see notes |  | \＄1，000．00 | k | 31\％ | seso．00 | s0．00 | so．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | \＄0．00 | DATAFRAMEWORKS |
| 5 |  | SEL Comp Prem Su Ady Serv Req aly ${ }^{\text {a }}$ |  | （s27．998 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ | Sisp．11 | so．00 sooo | so．00 soon | so．00 s．00 | s．00 <br> 50.00 | Ss．00 | so．00 sooo | Ss000 | PUPEET LABS |
| 5 | casez679 |  |  | ${ }_{\text {\＄13，366．00 }}{ }^{32000}$ | k | 31\％ | S9，222，54 | s0．00 | so．00 | 50．00 | s0．00 | 50．00 | so．00 | S0．00 | pandut |
| 5 | Cosebeira CS．CUSPARTRT－VSP1 |  |  | S22，753000 | k | 31\％\％ |  |  | so．00 s．00 | （en soon | s000 5000 | sooo sooo | so．0 sood | soiol | PANDOUT |
| 5 | ${ }_{\text {CTITOPBIYRSSE }}$ |  |  | S2，268，000．00 | k | 31\％ | \＄1，564， 520.000 | S000 s．00 | S000 s．00 | So．00 | S000 s．00 | S000 s．0． | So． | S | NTP－DEFENDX |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | $31 \%$ $31 \%$ |  | so．00 so．00 | so．00 sooo | so．00 s．00 | so．00 s．00 | S0．00 | so．00 s00． | S0000 |  |
| 5 5 |  | （en |  | Stiret | k $k$ | （1\％\％ | Stisi．fesios | S000 | S000 | Stiol | （1） | Stiol | Stiol | Stiol | NTP． |
| 5 |  |  |  | S320，4000000 | ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | S000 sooo | so．00 sooo | So．00 sooo | S000 sooo | Sois | Scoom | Scoot | NTP．EEENNX |
| 5 |  | SELECT DXXS CTP ELA，1PB YY Y Sub |  | ¢ Stici．50．77 | k | 31\％\％ |  | so．00 | sa0．00 | so．00 Soid | s．00 S000 | S0．00 | so．00 | S0．00 | NTP．dEFENDX |
| 5 5 |  | Ster |  | （en | k $k$ | ckion |  |  | （incoue | Stion | （coue | （coue | Scoue | Scoue |  |
| 5 5 | ${ }_{\text {c．TPC }}^{\text {CTPADP1YRSB }}$ |  |  | ${ }^{\text {S302．400．00 }}$ S55．00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | So．00 s0．00 | So．00 | $\xrightarrow[\substack{\text { so．00 } \\ \text { s．00 }}]{ }$ | somo | so． | so．00 s．00 | somo |  |
| 5 | C－TP－TEST | SEL Boom T Tradeatnercomeet Test |  | \＄377．50 | k | 31\％ | S25．88 | S0．00 | s0．00 | S000 | S0．00 | S0．00 | S0．00 | S000 | Boom |
| 5 | DAAZ－500 | SEL DaAdanage－Azur os |  | ${ }_{\text {sing }}^{517.37}$ | K | ${ }^{311 \%}$ |  | S000 s．00 | S000 s．00 | （incoue | S0．00 s．00 | S0．00 s．00 | Scoue | （ | VAROONIS VARONS |
| 5 | DAAz－100．－150kos | SEL DaAdanalage－Azure os SEL DaAdvanase Azure os |  |  | к | 31\％ | ¢ $\begin{gathered}518.66 \\ \text { S6778 }\end{gathered}$ | s．00 so．00 | Ss．00 | so．00 so．os | so．00 s．00 | S0．00 | Ss．00 | Ss0．00 | Varonis VARONIS |
| 5 5 5 |  |  |  | ¢ | k k | coick |  |  |  |  | 为s．000 | （s．0． | Sosol | Stiol | （ |
| 5 | ${ }^{\text {DAA－1－151－20000 }}$ |  |  |  | k | 31\％ | ${ }_{\substack{\text { sin } \\ \text { si8．35 }}}^{51202}$ | Stion | （so． | S000 sooo |  |  | （iocte |  | VARONONS |
| 5 | DAA－2001－2500） DAAR－20－3560 | SEL DaAdaratae－Azrue OS |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ | ${ }_{\substack{529.85}}^{520.52}$ | s000 sooo | s000 s．00 | so．00 sooo | so．00 sooo | So．00 | so．00 sooo | so．00 sooo | Varons |
| 5 |  |  |  | ${ }_{\text {S }}^{5}$ | k | 31\％ | ${ }_{5}^{527.98}$ | S000 s．00 | （encou |  | Steo | S． | S0．00 s．00 | Stion | varons |
| 5 5 | ${ }^{\text {DAAZ } 2 \text {－251－500s }}$ | SEL DaAdivantage Azure os |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | ${ }_{\substack{\text { sin } \\ \text { s19．90 }}}^{\text {S20，}}$ | S0．00 | so．00 s．oo | so． | so．00 | so．00 | so．00 s．00 | sso．00 | VARoNIS |
| 5 |  |  |  | ¢ 5 s7385 | k | 31\％\％ |  | soion | sooo | Soiol | somo | somo | S000 | Soso | VARRONS |
|  | DAAL－50\％－100060 | SEL DaAdvanage－Azure os |  | ${ }_{\substack{\text { s27．94 }}}^{\text {S62，36 }}$ | к | 31\％ | S1928 | Ss00 | 为 | so． | 为 50.000 | Scoo | 为 50.000 | Scos | 促 |
|  | 2．51－1000 | Datadrantage－Azure os |  | \＄125．27 | к | 31\％ | s86．44 | s0．00 | \＄0．00 | S0．00 | \＄0．00 | \＄0．00 | S0．00 | S0．00 | varonis |


| BAND | sku |  | DESCRRIPTION | EMC LIST PRICE USD | CATEGORY CODE | $\begin{array}{\|c\|} \hline \text { NASPO VP } \\ \text { Discount } \\ \% \end{array}$ | NvP Leve <br> NET PRIIE | PROSUPPORT |  | PROSUPPORT ENH MNT L | basic mnt | $\begin{array}{\|c\|} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{array}$ | WTry Upg Easic <br> TOPS ENH LIP | Renewal | THRD PARTY PROOUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 |  |  |  | ${ }_{\substack{\text { s535．15 }}}^{\text {St }}$ | к | $\xrightarrow{31 \%}$ |  | so．0． | $\xrightarrow[\substack{\text { so．ou } \\ \text { sooo }}]{ }$ | ${ }_{\text {so．00 }}^{\text {so．00 }}$ | $\xrightarrow{\text { soloo }}$ so．00 | $\xrightarrow{\text { solo }}$ so．00 |  | $\xrightarrow[\substack{\text { soloo } \\ \text { so．00 }}]{ }$ | RoN |
| 5 | DAA－7－75－1000s DAAZ－800－10kos |  |  | ${ }_{5}^{5553.37}$ | K | ${ }_{31 \%}^{31 \%}$ | ${ }_{\substack{\text { s38．55 } \\ 523.00}}$ | So．00 |  | so．00 | somo | Ss000 | so．00 so．00 |  | VARONIS |
| 5 |  |  |  | 5275900 579.93 | k | 31\％\％ |  | so．00 sooo | sooo sooo | so．00 So．00 | so．00 sooo | So． $\begin{aligned} & \text { soo } \\ & \text { sooo }\end{aligned}$ | so．00 so．00 | so．00 so．00 | Varons |
| 5 5 |  |  |  | ${ }_{\text {S41．59 }}^{59903}$ | k | 31\％ | ¢ | cos | cois | so．00 so．00 | somo | so． | so．00 so．00 | so．${ }_{\text {so．00 }}^{5000}$ | Ronis |
| 5 | DAD－101－2500s |  |  | sis1．12 | k | 31\％ | S10427 | s0．00 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | \＄0．00 | varons |
| 5 | DAD－10k－2000） DAD．1501－2000 |  |  | （ex | k | 31\％ |  | Sco． | so．00 | so．00 so．oo |  | Scoun | so．00 <br> so．oo | so． 50.00 | VARONIS VARONS |
| 5 | DAD 1500 －0S | SEL Daiduaname－os os |  | S40．90 | к | 31\％ | ${ }_{5282}$ | so．00 | S0．00 | 50.00 5000 | s0．00 | s500 | s0．00 | so．00 | Varonis |
| 5 | DAD－2001－2500 | SEL DaAdunalage－DS Os |  | ${ }_{\substack{\text { S66．55 }}}$ | k | 31\％ | ${ }_{5}^{54592}$ | s0．00 | so．0 | so．00 | s0．00 | so．0 | so．00 | s0．00 | Varons |
| 5 |  |  |  | S4545 | k | 31\％\％ | ${ }_{\substack{531.57 \\ 84305}}$ | So．00 | So． | （en so．00 | somo | Stion | （en so．00 | 旡50．00 | VAROONS |
| 5 5 | －${ }_{\text {dad－2501－40000s }}^{\text {DAD－25－500 }}$ |  |  | S62．39 S115．08 | k | 31\％\％ |  | so．000 | somo | so．00 so．od | so．00 so．00 |  | so．00 so．od | sooo so．00 | VARoNIS |
| 5 | －DAA．－35K．50kos | SEl |  | Stist | k | 退31\％\％ | S30．62 | S0．00 | So．00 | soiol | （incous | s．0．00 s．0． | S0．00 | 50．00 | varons |
| 5 | DAD－401．－6000 DAD．501－750 |  |  | （59823 | k | 31\％ | sto．18 | so．00 | so．00 | so．00 so．od | Ss0．00 | Ss0．00 | so．00 <br> so．oo | somo | VARONIS VARONS |
| $5_{5}^{5}$ | DAD．50\％．10000 | SEL DaAdrantage－DS |  | S4298 | k | 31\％ | ${ }^{52966}$ | s0．00 | s0．00 | 50．00 | \＄0．00 | S000 | so．00 | so．00 | varons |
| 5 | DAD．51－1000s | SEL Dataturaqe－－os os |  | S19272 | K | 31\％\％ |  | S0．00 | S0．00 | so．00 S000 | S0．00 | S0．00 | S0．00 | so．00 | Varonis |
| 5 |  | SEL DaAduaragae－－ |  |  | k | 31\％ |  | So．00 | so．00 so．os | $\xrightarrow[\substack{\text { so．00 } \\ \text { so．00 }}]{ }$ | Ss．00 | So． | so．00 so．od | So． | VARoNIS |
| 5 | DAD－8001－10060s | SEL Dalidivanage－os os |  | 551.30 | к | 31\％ | S35．40 | s0．00 | S0．00 | S0．00 | 50．00 | 50．00 | 50．00 | 50.00 | varons |
| 5 | DAEEO－．5009 DAEO－1001－1500s | SEL DaAdaratae exoto |  | 5275900 ¢7903 | k $k$ | 31\％\％ | ${ }_{\substack{\text { S109，37 } \\ \text { S53 }}}^{\text {S }}$ | so．00 | so．00 | so．00 sooo | So． $\begin{aligned} & \text { soo } \\ & \text { sooo }\end{aligned}$ | So． | So． | so．00 sooo | Varonis VARONS |
| 5 | DAEEO－100k－15000 |  |  |  | ${ }_{\text {k }}$ | 31\％ |  | Ss．00 | Ss．00 | $\xrightarrow[\substack{\text { so．00 } \\ \text { so．od }}]{ }$ | S000 s．00 | sso．${ }_{\text {soo }}$ | so．00 <br> s00． | somo | VARoNS |
| 5 | DAEO－101－25008 | SEL Daiduranage－Exol os |  | s151．12 | k | 31\％ | S10427 | so．00 | so．00 | \＄0．00 | \＄0．00 | \＄0．00 | \＄0．00 | s0．00 | varonis |
| 5 5 | DAEE－10．－2000） |  |  |  | k | 31\％ | ${ }_{\text {S }}^{533929}$ | sso．00 | sso．00 | soo． <br> so．oo | sso． | sso． | so．00 s000 | （somo | VARoNIS |
| 5 | DAEO－150K－OS | SEL DaAdidanage－Exol os |  | \＄40．90 |  | 31\％ | 528.22 | s0．00 | s0．00 | S0．00 | \＄0．00 | 50．00 | S0．00 | S0．00 | varonis |
| 5 | DAEE－2001－2500 DAEO－20－3560 | SEL DaAdaratae EEXOLOS |  | ${ }_{\text {S465 } 56}$ | k $k$ | 31\％ | ${ }_{\substack{\text { s45．92 } \\ \text { S3157 }}}^{\text {ces }}$ | S0．00 | so．00 sooo | so．00 soon | So． | So．00 | So．00 | so．00 sooo | Varons |
| 5 |  |  |  |  | к | 31\％ | ${ }_{\text {S }}^{533} \mathbf{5 3 . 5 5}$ | Scood | ¢ | so．00 so．00 | sso． | ¢ | ¢ | so． | VARONSIS |
| 5 | DAEO－251．5000 | SEL Daidurantage－Exol os |  | S115．08 | k | 31\％ | s79．41 | so．00 | so．00 | S0．00 | s0．00 | s0．00 | s0．00 | \＄0．00 | varonis |
| 5 | DAEE－35K．50ko |  |  | ${ }_{\text {cke }}^{584.37}$ | k | 31\％ |  | S0．00 | S0．00 <br> sooo | so．00 so．od | Scoue | Scoue | S000 s0．00 | so．00 so．os | VARoNIS |
| 5 | DAEO－501－7500s | SEL DaAdivanage－Exol os |  | ${ }_{59289} 50$ | k | 31\％ | S64，09 | s0．00 | s0．00 | S0．00 | S0．00 | 50．00 | S0．00 | 50．00 | varonis |
| 5 | DAEO．50．－100kos DAEE．51－100 |  |  | （ | k | 31\％ | S29．66 | S0．00 | So．00 | so．00 soon | S0．00 | So．00 | So．00 | So． | Varonis |
| 5 | DAAE－50－6001－80000 |  |  | Ss5．07 | k | 31\％ | ${ }_{\substack{\text { S13298 } \\ 537.31}}$ | Scood | Scood | so．os soo | so．00 sooo | Ss000 | ¢ |  | Varons |
| 5 | DAEO－751－10000s |  |  | ¢ | k | 31\％\％ | ${ }_{\substack{\text { s59．31 } \\ \text { S350 }}}$ | S0．00 | so．00 soo | so．00 so．00 | S $\begin{aligned} & \text { S0．00 } \\ & \text { s00 }\end{aligned}$ | S000 | so．0 Sooo | S0．00 | Varonis |
| 5 |  | SEL Dataduanage Erexot |  | ${ }_{\text {S275．90 }}$ | k | 31\％\％ |  | So． | ¢ | so．00 s0．00 | ¢ | so． | soou s000 | ¢ | VARoNIS |
| 5 | DAEX－1000－15000s | SEL Daluduratage for Exchange os |  | ${ }_{579.03}$ | k | 31\％ | S54．53 | s0．00 | S0．00 | s0．00 | \＄0．00 | \＄0．00 | S0．00 | \＄0．00 | varonis |
| 5 | DAEE－100－150kos | SEL DaAduralage for Exchange os |  |  | K | 31\％ | S28．70 | S0．00 | S0．00 |  | （ | S0．00 | So．00 | So． | VARONIS |
| 5 | DAEE－100－2000s | SEL Dalduanage for Exchange os |  | Stis3 | k | 31\％ | S33．49 | S0．00 | So． | So． | S000 | S000 | Soiol | So． | varons |
| 5 | DAEE－1501－20000s DAEXX 1 －50k－OS |  |  | （ 57.120 | к | 31\％\％ |  | So． | so．00 | Scole | （ | （ | Ss0．00 | Ss．00 | VARONIS |
| 5 | DAEX－2001－2500 |  |  | ${ }_{566.55}$ | k | 31\％ | \＄459，92 | S0．00 | s0．00 | S0．00 | 50．00 | s0．00 | S0．00 | S0．00 | varons |
| 5 | DAEE－20K．－350 <br> DAEX－25014000 | SEL Datadurage for fxchange os |  | S4575 | k $k$ | 31\％ | s31．57 <br> S43，5 | so．00 soo | sa00 | so．00 sooo |  | So．00 | Soiol | so．00 sooo | VARoNIS |
| 5 |  | SEL DaAuduragag for exthango |  |  | k | 31\％ | ${ }_{\substack{\text { s }}}^{543.051}$ | So． | so．00 s．00 | ¢ | So． | Scoo | （is． | （is． | Varons |
| 5 | DAEE－35K．50kos DAEX－4001－6000 |  |  | ¢ 54.4 .37 | k | 31\％ | （s30．62 |  |  | （in so．00 | So． | Ss．00 | so．00 so．00 | So． | VARRONS VARONS |
| 5 | DAEE：501－7500 | SEL DaAduanagese or Exchange os |  | ${ }_{59289} 5$ | k | 31\％ | \＄64，09 | so．00 | so．00 | s0．00 | s．00 | s500 | s5000 | so．00 | Varonis |
| 5 | DAE－S．50－100K0S DAEES $51-10000$ |  |  | （ | k | 31\％\％ |  | soio | soio | （incois | （somo | S000 | Soiol | Soiol | VAProns |
| 5 | DAEE5．1－0000 | SEL DaAluanage tof rexarige |  |  | k | 31\％ | Sis | （incoue | so．00 s．00 |  | S0．00 s．00 | ssoo | （ | ¢ | VARONONS |
| 5 |  |  |  | ${ }_{\substack{\text { se5．96 } \\ \text { s51．30 }}}$ | к | 31\％ | ${ }_{\substack{\text { S59．31 } \\ \text { S3．40 }}}^{\text {den }}$ | Ss．00 | Ss．00 | so．00 so．oo | Ss0．00 | Ss0．00 | Ss0．00 | Scoue | VARons |
| 5 |  | SEL Datudanatage－oo oc |  | S275．90 | k | 31\％ | S190．37 | soio s．00 |  | S0．00 | S000 S000 | s．0．00 s．0． | s．0．00 s．00 | S． | Varonis |
| 5 |  | SEL Laydaramage－OD OS |  | ${ }_{\substack{\text { S }}}^{579.03}$ | к | 31\％\％ |  | so．00 so．00 | so．00 | s0．00 so．00 | S000 | ssoom | so．00 s．00 | so．00 so．00 | VARONIS |
| 5 | DA00－101－2500s | SEL Dataduantage－OD OS |  | sis1．12 | k | 31\％ | S10427 | S000 | so．00 | 50．00 | so．00 | so．00 | S0．00 | S0．00 | varons |
| 5 | DAOD－10k－200\％OS | SEL Dataduanage－OD Os |  | 548.53 57140 | k | ${ }_{31 \%}^{31 \%}$ | ${ }_{\text {S }}^{\text {S } 3 \text { S3929 }}$ | So． | so． | （en so．00 |  | So． |  | （ens | VARONIS |
| 5 | dian | SEL DaAaduanalage－Oo OS |  | S40．90 | k | 31\％ | ${ }_{\text {cke }}^{582}$ | S0．00 | So． | so．00 s0．00 | S8000 | ssood | s0．00 | so．00 | Varomis |
| 5 | DAOD－2001－25000s DAOO－20－35K0s | SEL Dataduanae．－Oo os |  | ${ }_{\text {S465 }}^{565}$ | k | 31\％\％ |  | soom | sooo | so．o Soiod | （somo | Socou | Soiol | Soiol | VARPons |
| 5 | DAAOD－2501．40000 |  |  | ${ }_{\text {S6239 }}^{545}$ | k | 31\％ | ${ }_{\text {S }}^{\text {S43，}}$ | Scood | Scood | so．00 s0．00 | ¢ | Ss000 | ¢ | ¢ | Varons |
| 5 | DAOD－251－5000s | SEL Daiduramage－oo os |  | S115．08 | k | 31\％ | s79．41 | s0．00 | S000 | s0．00 | s000 | s0．00 | s0．00 | S0．00 | varonis |
| 5 5 | DAOD－35K．5060 ${ }_{\text {da }}$ | SEL Daydaranage－oios |  |  | к | ${ }_{31 \%}^{31 \%}$ |  | Sco．00 | so．00 | so．00 | so．00 so．00 | sooo sooo |  | so．00 sooo | VARRONS VARONIS |
| 5 | DAAOO－501－7500 | SEL DaAkduanage－OD OS |  | ${ }_{\text {cks }}^{59898}$ | k | 31\％ | ${ }_{\text {S64，09 }}$ | S0．00 | cois | so．00 so．00 | S0．00 | so．00 | （en | S0．00 | Varomis |
| 5 | DAOD．50k－10000\％ | SEL Daldiranage－Oo os |  | S42．98 | k | 31\％ | S29．66 | \＄0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | S0．00 | s0．00 | Varons |
| 5 | DADO－5601．80000 |  |  | $\underset{\substack{\text { S192．72 } \\ \text { S54，07 }}}{\text { Sil }}$ | k | 31\％ | Si12．98 | so．00 sooo | so．00 sooo | so．0 so．00 |  | Ss000 |  | S000 | VARONS |
| 5 | DaOD－75－101000s DaOO－800－1000 | SEL Dataduatage－－od os |  | Ses．96 | k | 31\％\％ | ${ }_{\substack{\text { s59，31 } \\ \text { S3540 }}}$ | sooo sooo | sooo sooo | so．00 so．00 | so．00 so．00 | so．00 so．00 | so．0 sooo | so．00 so．00 | VARRONS VARONIS |
| 5 |  | SEL DaAdivanage－oios |  | S4130 S4136 | k | 31\％ | ${ }_{\text {S2856．56 }}$ | （en |  | so．00 so．00 | cois | Ss000 | （so． | ¢ | VARONSIS |
| 5 | DADS－10001－1500 | SEL Daliduantage－SPOL + Oo os |  | \＄118．54 | k | 31\％ | ${ }_{581.79}$ | so．00 | s0．00 | S0．00 | s0．00 | s0．00 | s0．00 | \＄0．00 | varonis |
| 5 5 | DAOS－100．150K0S |  |  | S226．39 S268 | k | 31\％ | S41．05 | S0000 | so．00 sooo | s0．00 s0．00 | somo |  | S000 s000 | so．0 so．00 | VARONIS |
| 5 | DAOS．19k－200\％ | SEL Datadurage－Spol |  | Si279 | k | 31\％\％ | 55023 <br> 57300 <br> sin | so．00 sooo | sooo sooo | so．00 so．00 | so．00 sooo | so．00 sooo | so．00 sooo | so．00 sooo | VARRONS VARONIS |
| 5 |  | SEL DaAluragae－Spoltoo os |  | ${ }_{\text {S }}^{\text {S61．1．10 }}$ | K | 31\％ | ${ }_{\substack{\text { S } \\ \$ 4233 \\ 5839}}$ | S0000 | so．00 sooo | s0．00 s0．00 | somo so．00 | so．${ }_{\text {so．00 }}$ | so．00 s00． | so． | VARons |
| 5 | DA0s－2001－25000s | SEL DaAduragee－Spol + Oo os |  | S99822 | k | 31\％\％ | Stige | so．00 | so．00 | so．00 | so．0 | so．0 | ${ }_{\text {S0．00 }}$ | so．0 | Varonis |
| 5 | Dass－2501．40000s | SEL DaAudinage－－ |  | ¢ 5969.63 | k | 31\％ |  | so．00 | so．00 | ${ }_{\substack{\text { so．00 } \\ \text { so．00 }}}$ | somo | somo | Ss．00 | Scoun | VARONIS VARONS |
| 5 |  |  |  | ${ }_{\text {str }}^{5661}$ | k | 31\％\％ | $\underset{\substack{\text { S111．90 } \\ \text { S4592 }}}{ }$ | soom | soom | sooo Soiod |  | soovo | sooo sooo | soin | VARRONIS |
| 5 |  | SEL DaAluanage－ $\mathrm{SPOL}+$ Oo os |  | ${ }_{\text {S67．55 }}^{5695}$ | k | 31\％ | ${ }_{\substack{\text { S45．92 } \\ \text { S0．27 }}}^{\text {S4，}}$ | （incoue | （incoue | s．0．00 50 |  | cose |  | so．0 <br> 50.00 | VARRONIS |
| 5 |  |  |  | $\underset{\substack{\text { s } \\ \text { S64．4．37 }}}{ }$ | k | $31 \%$ $31 \%$ | S96．14 | Ss．00 | Ss．00 | so．00 so．00 | S0．00 | So．${ }_{\text {so．00 }}^{\text {so．00 }}$ | Ss．00 | Ss0．00 | VARons VARONIS |
| 5 5 5 |  | Ste |  | ¢ | k k | ciom |  |  | Stiol |  |  | 寺s．0．00 | Soseo |  |  |
| 5 | Das．fini－1．80000 |  |  | $\xrightarrow{\text { S128．11 }}$ | k | 31\％ | ${ }_{\substack{\text { S559．97 }}}^{\text {Se9 }}$ | Scooo | so．00 so．00 | s0．00 50.00 | so．0 so．00 | so．00 so．00 | （ion | so．0 so．00 | VARONS |
| 5 |  | SEL DaAdivarage－Spol + Oo os |  | Stis．95 | k | 31\％\％ | Stis． | sa00 | so．00 sooo | so．00 so．00 | so．00 sooo | so．00 sooo | so．00 s．00 | so．00 sooo | VARONS |
| 5 | DASO－．1001－1500 |  |  | S 579.03 | k | 31\％\％ | ¢ | cois | Stion | Stion | S000 | Scou | （ | Soiol | Vatrons |
| 5 5 | Daso－100k－150kos DASO－101－250s |  |  | （ | к | 31\％ | S22．70 |  | so． | s0．00 so．00 | somo | somo so．00 | S000 s000 | so．${ }_{\text {soo }}^{\text {sood }}$ | VARoNIS |



| Band | sku |  | Descripion $\quad \substack{\text { Model sub } \\ \text { sku }}$ | $\underset{\substack{\text { EmC Lss } \\ \text { PRICE UsD }}}{\text { a }}$ | CATEGORY CODE | $\left.\begin{gathered} \text { Nasso ver } \\ \text { piscount } \\ \% \end{gathered} \right\rvert\,$ | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP |  | PROSUPPORT ENH MNT LP | basic mnt Le | $\begin{gathered} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{gathered}$ | wry upg esic <br> Tops ENH LP LP | Renewal | THRD PARTY PROOUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\mathrm{K}}$ | $\xrightarrow{\substack{31 \% \\ 31 \%}}$ |  | so．00 | so．00 | So． | So．00 | So．00 | so．00 | ss．00 | Data dobi |
| 5 | DBMNXX－MCD．020 | SEL Doobimgatel intial 50TB Package |  | ${ }_{542} 348.00$ | k | 31\％ | 29，200．12 | s0．00 | so．00 | so．00 | s0．00 | so．00 |  |  |  |
| 5 | DBMNXXMCDO221 | SEL OobiMgatae Incremenenal 10TP Add－On |  | S6．43900 | k | 31\％ | S4．47．41 | ${ }_{\text {s0．00 }}$ | s0．00 | so．00 | s0．00 | s0．00 | so．00 | so．00 | data |
| 5 | DBMMXXMCD．－200 DBMNX |  |  |  | k | 31\％ |  | s．00 s．oo | so．00 s．ood | so．00 so．00 |  | s．00 s．oo | so．00 sooo | S0000 |  |
| 5 | D8RECSSMCD－010 |  |  |  | k | 31\％ | Stith | S0．00 | s．0． s．00 | （ | S000 s．00 | Ss00 |  | Scoos | DAATA Oobi |
| 5 | D8RECSS．MCD－050 | SEL Repicicate Sot to nas Anual sub |  | S42，347．69 | k | ${ }^{31 \%}$ | S29，21991 | ${ }_{50.00}$ | s0．00 | 50．00 | 50，00 | \＄0．00 | s0．00 | 50．00 | data oobl |
| 5 5 |  | SEL Repicate Sote tio NAS On－time Lic |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | so．00 | so．00 | so．00 s00． | S0．00 s000 | Scoue | so．00 s000 | sso．00 | ${ }^{\text {data }}$ DATA Dosil |
| 5 | DBRR－MCD－010 | SEL Dobirepilicate 10TB－Amual Sub |  | S6，48923 | k | 31\％ | S4，477．57 | s0．00 | s0．00 | so．00 | s0．00 | so．00 | so．00 | s0．00 | data oobi |
| 5 | DBRR－MCD．050 | SEL Oobirepicate Sote－Amual sub |  | S42，347，997 | k | 31\％ | S29，29991 | s0．00 | so．00 | S0．00 | \＄0．00 | \＄0．00 | s0．00 | so．00 | data oobl |
| 5 | DBRR－MCD．060 | SEL Dobireelicate SoTB－One Time Lic |  | S77，150．77 | k | 31\％ | S49，094．03 | \＄0．00 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | \＄0．00 | data dobil |
| $5_{5}^{5}$ | D®RR－MCD．062 | SEL ootireopicate 10TB－One－Time Lic |  |  | k | 31\％ | ${ }_{59} 59.867 .39$ | 50．00 | ${ }_{\text {s0．00 }}$ | s0．00 | ${ }^{50.00}$ | ${ }^{\text {s0．00 }}$ | ${ }_{\text {s0．00 }}$ | ${ }^{\text {s000 }}$ | data doil |
| 5 5 |  | SEL ooirepenicale 10TT－Anual |  | （ 56.48923 | к | 31\％\％ | $\underset{\substack{\text { S42，47．57 } \\ \text { s29，91 }}}{ }$ | so．00 soon | so．00 soon | S0．00 so．os | so．00 50.00 | Ss．00 | so．00 | S000 | ${ }^{\text {Data }}$ DATA Dosil |
| 5 | ${ }^{\text {DBRNMXXCMCO．O60 }}$ | SELL oobirepicicate 5oite－Oneat Time Lic |  |  | ${ }_{k}^{k}$ | 31\％ |  | S000 | Sois | ¢ | S000 s000 | sso．00 | S0000 | Ss000 | ${ }^{\text {Data }}$ DATA Dosil |
| 5 | DRRVNXMCDCDO62 | SEL Doikreilicat 10 TB－One－Time Lic |  | S14，244．62 | k | ${ }^{31 \%}$ | ${ }_{\text {cta }}^{59.956 .39}$ | ${ }_{\text {S0．00 }}$ | ${ }^{50.00}$ | ${ }_{\text {soso }}$ | ${ }^{50.00}$ | ${ }^{\text {s0．00 }}$ | S0．00 | s000 | data oobl |
| 5 |  |  |  |  | k | 31\％\％ | （e） | so．00 so．os | S0000 | S0．00 so．os | S0．00 <br> 50.00 | sso．00 | so．00 sooo | so．00 so．00 | ${ }^{\text {Data }}$ DATA Dobil |
| 5 | DBSECSSSMCO－．600 |  |  | S71，150．77 | k | 31\％ | \＄49，094，${ }^{\text {5 }}$ | s0．00 | s0．00 | 50．00 | s0．00 | s0．00 | s0．00 | s0．00 | DATA OOBI |
| 5 | DBSECS．MCD－062 |  |  | \＄14，284，62 | k | ${ }^{31 \%}$ | ${ }_{5}^{59.956 .39}$ | ${ }_{50.00}$ | ${ }^{50.00}$ | ${ }_{\text {so．00 }}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | ${ }_{50.00}$ | \＄0．00 | Data dobl |
| 5 5 | （esstMco－010 |  |  |  | k | 31\％ |  | so．00 s000 | So．00 s00． | so．00 s．00 | S0．00 s000 | Scoue | so．00 | Scoue | ${ }^{\text {Data }}$ DATA Dosil |
| 5 | DBstMMCD．060 | SEL Doibism 5 Sorb－One－Time License |  | S77，150，77 |  | 31\％\％ | \＄44，094．03 | so．00 | S0．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | s0．00 | data oobi |
| 5 | DBSIMCCD．062 | SEL Doobismc 10TB－One－time License |  | \＄14，284，62 | к | 31\％ | \＄9，96．39 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | \＄0．00 | 50．00 | \＄0．00 | data dobi |
| 5 |  |  |  | ${ }_{\substack{\text { S6，49923 } \\ 54237769}}$ | k | $31 \%$ $31 \%$ |  | So．00 | So．00 | Ss．o． | （ | So． | S0．00 | Stion | Data dobil |
| 5 |  |  |  |  | k | 31\％ |  | Ss000 | S000 | （ | S000 s．00 | Ss000 | S000 | 年 | DAAA OOBI |
| 5 | DBsWWx－MCD．062 | SEL Doisismc 10te－one－Time Liense |  | \＄14，284，62 | k | 31\％ | 59．856．39 | S0．00 | so．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | \＄0．00 | data dobl |
| 5 |  | SEL Data Classitication Framework |  | S198．65 | k | ${ }^{31 \%}$ | $\underset{\substack{\text { S137．07 } \\ \$ 3926}}{\text { Ster }}$ | so．00 sooo | so．00 sooo | so．00 sooo | S000 sooo | so．00 sooo | Scoom | Ss000 | ${ }_{\text {V }}^{\text {Varonis }}$ |
| 5 | DCF－1000．1．1500s |  |  | ¢ | k | 311\％\％ | cisers | soion | soion | sole | S000 | S000 | Soion | Sole | VARONS |
| 5 |  | SEL Data Classiticaion frameoros |  |  | k | 31\％ |  | S0000 | S0000 | ¢ | S000 s000 | S000 sooo | S000 | （so． | Varonis Varonis |
| 5 | DCF－1501－2000 | SEL Data Casssificion Framevoro |  |  | k | ${ }^{31 \%}$ | S35．47 | s0．00 | S0．00 | S0．00 | S0．00 | \＄0．00 | S0．00 | S0．00 | varonis |
| 5 | DCF－150－OS |  |  | ${ }_{\text {S47，92 }}^{529.45}$ | k | 31\％ |  | S0000 | S0000 | $\xrightarrow{\text { so．00 }}$ | S0000 | so．00 s．00 | cos |  | VARONSS |
| 5 | DCF－200－35kos | SEL Data Classificaion Framework os |  | 532.94 | ， | 31\％ | S2273 | so．00 | so．00 | \＄0．00 | \＄0．00 | \＄0．00 | s0．00 | \＄0．00 | varonis |
| 5 | DCF－2501－4000 | SEL Data Classification Framework os |  | S44．92 | k | ${ }^{311 \%}$ | ${ }_{530.99}$ | s0．00 | s0．00 | s0．00 | S0．00 | \＄0．00 | s0．00 | S0．00 | varonis |
| 5 |  | SEL Data Classiticaion frameork ${ }_{\text {cos }}$ |  |  | k | 31\％\％ |  | So．00 | Ss．00 | so．00 s．00 | S0．00 | So．00 | Ss．00 | Ss．00 | Varonis |
| 5 | DCFF－4001．60000 | SEL Data Classification Framework os |  | S41．93 | k | 31\％ | ${ }_{\text {cke }}^{5228.04}$ | S0．00 | S000 | ¢ | Ss000 | S000 | S000 | S000 | Varonis |
| 5 | DCF－501－7500s | SEL Data Classification Framevork os |  | ${ }_{56688} 5$ | k | ${ }^{31 \%}$ | S46，15 | \＄0．00 | s0．00 | s0．00 | S0．00 | \＄0．00 | s0．00 | S0．00 | varonis |
| 5 |  | SEL Daia Casssitation frameworos |  | （ | k | ${ }_{31 \%}$ | ${ }_{\text {sen }}^{\text {s97．36 }}$ | S000 | so．00 soo | so．00 s．00 | S000 s．00 | so．00 s．oo | ¢ | S000 | Varonis |
| 5 | DCF－6001－20000s DCFF－751－1000 | SEL Data Classiticaion framevork ${ }_{\text {os }}^{\text {SEL }}$ |  | ${ }_{\substack{\text { sfileg }}}^{5393}$ | k | ${ }_{3}^{31 \% \%}$ |  | S0．00 | S0．00 | So．00 | （ 50.00 | S0．00 | （ 50.00 | So．00 | Varons |
| 5 | DCC－7501－10009 | SEL Data Cassiticiaiten framewarkos |  | ${ }_{\text {S }}^{565694}$ | k | ${ }^{31 \%}$ | － | S0．00 s．00 | （ | （en | （ | cois | （ | （coue | Varoonis |
| 5 | OCFU．－500s | SEL Datacliss Framework to UNX OS |  | Stige．65 | k | ${ }^{31 \%}$ | ${ }_{\text {S }}^{513707}$ | s0．00 | so．00 | S0．00 | S0．00 | S0．00 | S0．00 | S0．00 | Varonis |
| 5 | （idev－1001－1500s |  |  | ${ }_{\text {¢ }}^{5659.95}$ | ${ }_{\text {k }}$ | 31\％ | ${ }_{5}^{5320.26}$ | S0000 | S0000 | $\xrightarrow{\text { so．00 }}$ | ¢ | S000 | s50．00 | ¢ | Varonis |
| 5 | DCFUU－101－20．200s DCFU－10－20kos | SEL Datacliss Framevorkto UNX OS |  |  | k | $31 \%$ $31 \%$ | ${ }_{\substack{575.08 \\ 524.11}}$ | so．00 s00． | so．00 | so．00 soo． | s．00 s00 | so．00 | ss．00 | so．00 s00 | Varonis |
| 5 |  | SEL Dataclass Frameovk（tor UxX os |  | ${ }_{\text {S }}^{\text {S53，41 }}$ | k | 31\％ | ${ }_{\text {s }}^{5354.47}$ | so．00 s000 | so．00 s00． | So．00 so．00 | S0．00 s000 | S0．00 | so．00 s．00 | Ss．00 | Varonis VARONIS |
| 5 | DCFU－150．－0s | SEL Datacliss framework to UNX Os |  | ${ }_{\text {S }}^{52949}$ | k | ${ }^{31 \% \%}$ |  | s．00 s．00 | s0000 | so．00 Soo | soou S000 | S0．00 | somo | soovo | Varonis |
| 5 | OCFU－2001－2500s |  |  | ${ }_{\substack{\text { s37294 }}}^{54792}$ | ${ }_{k}^{k}$ | 31\％\％ |  | So．00 so．00 | S0．00 so．os | S0．00 s00．00 | S0．00 s000 | Scou | S0．00 s0．00 | so．00 s000 | VARONIS |
| $5_{5}^{5}$ | OCFU－2501－4000 | SEL Datacciss Framevork to UNX OS |  | S4492 | k | 31\％\％ | ${ }_{\text {S }}^{53599}$ | S0．00 | S0．00 | so．00 S00 | S0．00 S00 | s0．00 S00 | 50．00 | ${ }_{5000}^{5000}$ | Varonis |
| 5 |  | SEL Datacass Framevokt |  |  | k | ${ }^{31 \%}$ | ${ }_{5}^{525204}$ | S0．00 s．00 | （ | （is． | S0．00 s．00 | S0．00 s．00 | S000 s．00 | （ | Varoonis |
| 5 | ODFU．4001．60000s | SEL Dataclass Frameovekt（to UNX os |  | ${ }_{\substack{\text { S41．93 } \\ \text { S68 }}}$ | k | 31\％\％ | （ | So．00 | So．00 | So．00 s．00 | Ss．00 |  | So．00 | Ss000 | Varonis |
| 5 5 | （tale |  |  | （ | k | 31\％\％ | cise |  | 年 | Stiol |  | （incoue | cois | cois | Varonis |
| 5 | OCFU．51－1000s |  |  |  | k | 31\％ | ${ }_{5}^{5955.74}$ | S000 sooo | so．00 sooo | So．00 sooo | S000 sooo |  | sso．00 | S000 sooo | VARONIS |
| 5 | ODFU－751－1000s | SEL Datacliss Framevork to UNX os |  | ss6．99 | k | $31 \%$ $31 \%$ |  | s．00 s000 | s．00 s000 | so．00 soo． | S0．00 | S0．00 | so．00 | So．00 | Varonis |
| 5 |  |  |  | ${ }_{\substack{\text { S832．94 } \\ \text { S82 }}}^{518}$ | k | ${ }^{31 \%}$ |  | s000 sooo | so．00 sooo | so．00 sooo | S000 s000 | S000 | so．00 s．00 | So．00 | Varonis Varonis |
| 5 | DCL－1001－1500s | SEL Data Classiticaiol Labels os |  | ${ }_{\substack{52371 \\ 51248}}$ | k | ${ }^{31 \%}$ | ¢ | so．00 | so．00 S000 | so．00 Sol | so．00 S000 | so．00 | \＄0．00 | \＄0．00 | varonis |
| 5 | DCL－1000－150kos DCL－012－2509 | SEL Data Casassictaiol Labis os |  | ${ }_{\text {S }} \mathbf{5 1 2 4 8}$ | k | 31\％ |  | so．00 | S0．00 s00． | so．00 s．00 | So．00 | Soso | S0．00 | S0．00 | VARONIS |
| 5 |  | SEL Data Cosisficaiot Labese os |  | Sti．fe | k | （10\％ | Stios | S0．00 | S0．00 | Soiol | Soiol | （somo | Soiol | Soiol | Varaonis |
| 5 | ${ }^{\text {dect－1500－0s }}$ | SEL Dataia Classifitataion Labels os |  | ${ }_{\substack{\text { S }}}^{5121.22}$ | k | ${ }_{31 \%}^{31 \%}$ | ¢ | so．00 s．00 | so．00 s．00 | so．00 s．00 | S000 s000 | S0．00 s000 | S000 s000 | so．00 s00． | VARONIS |
| 5 | DCL－2001－2500s | SEL Data Classitication Labels os |  | S19796 | ${ }_{k}^{k}$ | ${ }^{31 \%}$ | ${ }_{\substack{\text { S13，77 }}}^{\text {Si97 }}$ | S0．00 | S0．00 | so．00 S00 | s000 | \＄0000 | so．00 | S000 | Varoons |
| 5 5 | ${ }^{\text {DCL－20．－350）}}$ | SEL Data C Casssticatio Labis os |  | ${ }_{\substack{\text { che } \\ \text { s13．72 }}}^{51273}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | $31 \%$ $31 \%$ | ¢ | so．00 soon | so．00 so．00 | so．00 s．00 | s0．00 s．00 | S000 | so．00 s．ood | S0000 | Varonis VARONIS |
| 5 | DCl－25－5000s | SEL Data Classiticaiol Labels os |  | Sist．52 | k | 311\％\％ | ¢ | soiou | soiol | Soin |  | S000 | soion | Soiol | varonis |
| 5 | ${ }^{\text {DCL－350．500\％S }}$ | SEL Data Cisassiciatio Labis os |  | ${ }_{\substack{\text { sin } \\ \text { s17．37 }}}^{517}$ | ${ }_{k}^{k}$ | ${ }^{311 \%}$ | Sti2． | S0．00 s．00 | （ | （tan | （ | （c．en | （ | （coue | VAroons VARONIS |
| 5 | DCC－501－7500s | SEL Data Classification Labls |  | ¢ ${ }_{\substack{\text { s27．87 } \\ \text { S128 }}}$ | ${ }_{\text {k }}^{k}$ | $31 \%$ $31 \%$ | ¢519．23 | So．00 | So．00 |  | （ | （ | （ | So． | Varonis |
| 5 5 | －${ }^{\text {DCL－51．－1000 }}$ | Stiol |  | （intise | k | 31\％ | S38．90 Stile | cois | （incoue | Stiol |  | （10000 | cois | 边 50.000 | Varonis |
| 5 | DCL－5001－1．8000 DCL－751－1000 | SEL Data Classiticatio Labis os |  | \＄16．22 | k | 31\％ |  | so．00 sooo | so．00 sooo | so．00 sooo | so．00 sooo | S000 sooo | sooo sooo | Scoue | VARONIS |
| 5 | DCL－8001－1006\％ | SEL Data Classificaiol Labels OS |  | ¢15．39 | k | 31\％\％ | ${ }_{\text {S10．62 }}$ | s0．00 | s0．00 | so．00 Soiol | S0．00 | so．00 Soo | s0．00 5000 | so．00 | Varonis |
| 5 | DCOO－1000－15000 | SEL LCCF for noenive os |  | \＄56．90 | k | 31\％ | 53926 | s0．00 | s0．00 | 50．00 | 50．00 | s0．00 | s0．00 | s0．00 | VARONIS |
| 5 |  | SEL DCF for Oneive |  | \＄29．95 | k | 31\％ |  | so．00 so． | so．00 soon | S0．00 | S0．00 | Ss．00 | so．00 s00． | S000 | Varonis Varonis |
| 5 |  |  |  | \＄839．94 | k k | （1） | ¢ | S000 | （incoue | Stiol | （incoue | Stion | Soiol | （10000 | Varons |
| 5 | （ecoi－150k－s） | SEL DCF for |  | ${ }_{\text {cke }}^{529.45}$ | ${ }_{\text {k }}$ | 31\％ | ${ }_{5230.32}$ | S000 | S000 | ¢ | Ss000 | S000 | S000 | So． | Varoonis |
| 5 | Dcoo－200－25000s Dcoo－20k－3k\％s | SEL DCF for Oneinive |  | ${ }_{\substack{\text { s372．94 }}}^{54}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | $31 \%$ $31 \%$ |  | S0．00 | So．00 | so．00 s．00 | Ss．00 | Ss．00 | So．00 | Ss．00 | Varonis VARONIS |
| 5 | －coi－250．－1000 | SELCCF for |  | Stise | ${ }_{\text {k }}$ | 31\％ | ¢ | S000 | Soiol | Stion | Sois | S． | Stiol | Stiol | varonis |
| 5 |  | SEL LCFFor Oneive |  |  | ${ }_{k}^{k}$ | 31\％ |  | so．00 s000 | so．00 s．00 | so．00 so．00 | S000 s000 | 年s0．00 | so．00 s000 | cos | VARoNS |
| 5 | Docoi－u001．00000s OCOO．501－500 |  |  |  | k | 31\％\％ | ¢ |  | so．0 sood |  | s．0．0 s．00 | So． $\begin{aligned} & \text { soo } \\ & \text { sooo }\end{aligned}$ | so． $\begin{aligned} & \text { soo } \\ & \text { sood }\end{aligned}$ | so． $\begin{aligned} & \text { soo } \\ & \text { sooo }\end{aligned}$ | Varons |
| 5 | DCoo．500－100kos | SEL DCF for oneofive os |  | ${ }_{530.95}$ | к | 31\％ | ${ }_{5}$ | so．00 | S0．00 | S0．00 | S0．00 | S0．00 | S0．00 | S0．00 | Varonis |


| band | sku |  | DEscription | EMC LIST PRICE USD | CATEGORY CODE | $\left.\begin{gathered} \substack{\text { Naspo vp } \\ \text { Dissount } \\ \%} \end{gathered} \right\rvert\,$ | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | $\left\lvert\, \begin{gathered} \text { PRosupport } \\ \text { WM CREM MTT } \\ L P \end{gathered}\right.$ | PROSUPPORT ENH MNT LP | BASIC mNTLP ${ }^{\text {a }}$ | $\begin{gathered} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{gathered}$ |  | Renewal | THRPD PARTY PRODUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{5}^{5}$ |  | SEL OCFF for Onerive OS SEL CCF for oneorive OS |  |  | к | $\xrightarrow{31 \%}$ |  | so．00 so．00 | So．00 |  | $\xrightarrow[\substack{\text { so．00 } \\ \text { so．00 }}]{ }$ | so．00 s．00 | so．00 | $\xrightarrow[\substack{\text { so．00 } \\ \text { so．00 }}]{ }$ | AROI |
| $5_{5}^{5}$ |  | SEL CCF for onedive ${ }_{\text {S }}$ |  | ${ }_{\text {S }}^{\text {S38．93 }}$ | k | ${ }_{31 \%}^{31 \%}$ |  | S000 | Scoio | ¢ | so． | So． | Scoom | so．${ }_{\text {so．00 }}^{\text {s．00 }}$ | Varonis VARONIS |
| 5 | DCOO－8000－10060s | SEL OCF for oneorive Os |  | 536.94 | k | 31\％ | 525.49 | ${ }_{50.00}$ | so．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | 兂 |
| 5 | DCosos．500 | SEL DCF for SP onine Oneerive OS |  | S22798 | k | 31\％ | 5205.61 | ${ }^{50.00}$ | s0．00 | s0．00 | ${ }^{50.00}$ | 50．00 | 50．00 | ${ }^{50.00}$ | Mrov |
| ${ }_{5}^{5}$ | DCos－1001－1500s | SEL LCF for sp onine Oneirive os |  | \＄859．35 | ${ }_{\text {k }}^{\text {k }}$ | 31\％ | \＄585．99 | so．00 s0．00 | so． | so．00 | so．00 so．00 | so． | so．00 | so．00 <br> so．00 | Varons |
| 5 | DCos－101－2500s | SEL DCF for SP Onine + Oneirive os |  | \＄163．21 | k | 31\％ | \＄112．61 | s0．00 | S0．00 | S0．00 | 50.00 | s0．00 | S0．00 | ${ }_{50.00}$ | varonis |
| 5 | DCOS－100－2000 | SEL LCF for SP Onilie + Oneirive os |  | S52．41 | k | 31\％ | ${ }^{535} \mathbf{5} .16$ | \＄0．00 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | 50．00 | varonis |
| 5 | DCOST－1501－2000s | SEL DCF for PP Onine＋Oneirive OS |  | S77．11 | k | 31\％\％ | ${ }_{\substack{53521}}^{53048}$ | s0．00 S00 | so．00 | ${ }_{\text {S0，}}$ | S0．00 | s．00 S00 | s0．00 S00 | ${ }_{\text {sosem }}$ | Varonis |
| ${ }_{5}^{5}$ | Deos．150\％．0s | SEL DCF for PP Onine＋Oneirive os |  | $\underset{\substack{\text { S74．17 } \\ \text { s7．} 17}}{ }$ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | S30．48 849.59 | So．00 | So．00 <br> s．00 | so．00 <br> s．00 | so．00 so．os | S000 |  | so．00 so．oo | Varons |
| 5 | Dcosos20．－350s | SEL DCF for SP Onine toneorive os |  | S49．41 | k | 31\％ |  | Soiou | Soso |  | cois | Sose | （ta00 | cois | Varonis |
| ${ }_{5}^{5}$ | Docos－250．10000s DCos－251－5000 | SEL DCF for PP Onine＋Oneirive os |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | ${ }_{31 \%}^{31 \%}$ | Sters | s．00 so．00 | Ss0．00 | Ss0．00 | Sco． | So．00 | So．00 | so．${ }_{\text {so．00 }}^{\text {so．00 }}$ | Varonis VARONIS |
| 5 | Ocos－251．5000s | SEL |  | $\underset{\substack{5124.28 \\ 577.92}}{ }$ | k | 31\％ |  | （ | （incou |  | （ | （ | （ta00 |  | VARONS |
| 5 | DCos．4001．60000s | SEL LCC for SP onine Oneerive os |  | 562.89 | k | 31\％ | ${ }_{543,39}$ | 50．00 | S0．00 | 50．00 | 50．00 | ${ }^{50.00}$ | \＄0．00 | s0．00 | VARONIS |
| 5 | DCOSS．501－7500s | SEL LCF for SP Onine Oneerive OS |  | \＄100．32 | K |  | ${ }_{56922}$ | s0．00 | ${ }^{50.00}$ | ${ }_{\text {S0．00 }}$ | 50．00 | ${ }^{\text {s．0．00 }}$ | S0．00 | ${ }^{50.00}$ | VARONIS |
| 5 | DCos．50k－10000s | SEL LCF for PP Onine Oneitive |  | ${ }_{\text {S }}^{\text {S20．}}$ | ${ }_{\text {k }}^{\substack{\text { k }}}$ | 31\％ | （ ${ }_{\text {s143．61 }}^{532.03}$ | so．00 s000 | so．00 s．00 | so．00 <br> s．00 | Somo | so．00 | so．00 s000 | $\xrightarrow[\substack{\text { so．00 } \\ \text { s．00 }}]{ }$ | VARONIS |
| 5 | Dcoss．6001．80000s | SEL DCF for SP Onine + Oneirive os |  | 5558.40 | k | 31\％ | \＄40．30 | s0．00 | s0．00 | 50．00 | 50．00 | s0．00 | s0．00 | 50.00 | varonis |
| 5 | DCos－751－10000s | SEL DCF for SP Onine + Oneirive OS |  | S9284 | k | 31\％ | 584.06 | so．00 | so．00 | \＄0．00 | 50．00 | \＄0．00 | \＄0．00 | \＄0．00 | varonis |
| 5 | Docosboul－1000s | SEL DCF for fP onine Oneerive os |  | Scision | ${ }_{\text {k }}^{\substack{\text { k }}}$ | Ster | ${ }_{5}^{53823} \mathbf{5 1 4 3}$ | so．00 | So．00 |  | So． | S0．00 | S0．00 | （incoun | VARONS |
| 5 |  | SEL AC PSUU Oor |  | $\underbrace{531077}_{\text {S553．85 }}$ | ${ }_{k}^{\mathrm{k}}$ | ${ }_{\text {ckion }}^{31 \%}$ | （ | so．00 s000 | somo | ¢ | ¢ | S000 | S000 | so．00 so．00 | SMARTOPITISS SMMRTOPTICS |
| 5 | DCP－2．PSU－DC．FB | SEL DC PSU Tor DCP Platuom |  | S738．46 | k | 31\％ | S509．54 | s0．00 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | S0．00 | smartopics |
| ${ }_{5}^{5}$ |  |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | so．00 so．00 | so．00 s．00 | S0．00 s00． | somo | S000 | so．00 s000 | so．00 so．00 | SMARTOPTITS |
| 5 | DCP－MB－PAM4 | SELL8 channel，Osc， 0.808 km ，PAM4 |  | \＄31．683．08 | k | 31\％ | \＄21，985．53 | so．00 | S0．00 | S0．00 | \＄0．00 | s000 | s0．00 | 50．00 | smartoptics |
| 5 | DCsco．0．500s | SEL DCF for Sharep oint onine os |  | ${ }_{\text {S19885 }}$ | k | 31\％ | \＄137．07 | \＄0．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | varonis |
| ${ }_{5}^{5}$ |  | SEE DCF for Shareporit onine |  | s589．95 | ${ }_{k}^{\mathrm{k}}$ | 31\％ | （isers | So．00 | Ss0．00 | Scoun | so．00 so．os | So． | So．00 | so．00 <br> so．oo | Varons |
| 5 | Dcso－1012．2500s | SEL DCF for Sharepoint Onine os |  | ${ }_{\text {S108．}}$ | ${ }_{\text {k }}$ | 31\％ | ${ }_{5}^{58508}$ | S0．00 | S500 | so．00 | （en | Scoue | Scoue | so．00 so．00 | VARONS |
| $5_{5}^{5}$ |  | SEE DCF for Sharepopit onine os |  | siss．94 | ${ }_{\text {k }}$ | 31\％\％ | ${ }_{\substack{\text { s524，11 } \\ 53547}}$ | soion | somo | soiol | Stiol | S000 | S0．00 | S000 | varonis |
| ${ }_{5}^{5}$ | （ecso－1501－20000s | SEL DCFF forshareponit onino |  | ${ }_{\substack{\text { s51．41 } \\ 529.45}}^{\text {S20 }}$ | ${ }_{k}^{k}$ | ${ }^{31 \%}$ | ${ }_{5}^{5354.47}$ | so．00 s000 | so． | somo | ¢ | so．00 s．00 | S000 | so．00 so．00 | VARONS |
| 5 | DCSO－2001－25000s | SELL OCF for Sharepoinit Onine os |  | ${ }_{\text {S47，92 }}$ | к | 31\％ | ${ }_{53306}^{53032}$ | S0．00 | ssood | S500 | s0．00 | S ${ }_{\text {S000 }}$ | S0．00 | so．00 | VARONIS |
| 5 | DCso－200．35kos | SEL DCF for Shareporit Onine os |  | ¢ | k | 31\％ | ${ }_{52273}$ | 50．00 | S0．00 | S0．00 | S0．00 | \＄0．00 | \＄0．00 | ${ }^{50.00}$ | VARONIS |
| ${ }_{5}^{5}$ | DCso－250．10000s | SEL DCF forsharep oint onine os |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％\％ | ${ }_{\substack{\text { S30．99 } \\ 557.17}}^{\text {Se20 }}$ | so．00 sooo | Scoue | so．00 s．00 | so．00 so．os | Ss．00 | so．00 s．ood | so．00 so．00 | Varons |
| ${ }_{5}^{5}$ |  |  |  | ${ }_{\substack{\text { sisiog } \\ \text { S41，93 }}}$ | k | 31\％ 310 310 | ¢ | Sois |  | Stiol |  |  | Sois | （ention | Varanis |
| 5 | lols | SEEDCF（f）Shareponit oninin os |  | ${ }_{\text {Sck }}^{51.93}$ | ${ }_{\text {k }}$ | ${ }^{31 \%}$ | ${ }_{\text {cke }}^{528.93}$ | （ |  | （ | （ | （ | （ | （ | VARRONIS |
| 5 | Doso．－50k－1000\％ | SEL DCF for hareponit Onine os |  | ${ }^{530.95}$ | k | 31\％ | ${ }_{5}^{521.36}$ | \＄0．00 | S0．00 | 50．00 | so．00 | ${ }_{\text {s0．00 }}$ | s0．00 | ${ }^{50.00}$ | VARoNIS |
| ${ }_{5}^{5}$ | DCso－51－1000s | SEL DCF for fharepodit Onlino os |  |  | ${ }_{k}^{k}$ | $31 \%$ $31 \%$ | S95．74 | so．00 | So．00 | So．00 sooo | Sco． | S0．00 | So．00 | so．00 so．00 | Varonis VARONS |
| 5 | Docso－751－100000s | SEL DCF forsharepodit oninine os |  | S61．89 | k | ${ }_{31 \%}$ | ¢ | S0．00 | Sosem | Sose | Stiol | S． | Soiou | Stiol | varonis |
| ${ }_{5}^{5}$ | Dotu－ce | SEL DCFF forshareponit Oniline os |  | ${ }_{\substack{\text { S36．94 } \\ 50.00}}^{59}$ | k | 31\％ | $\underset{\substack{\text { s25．49 } \\ 50.00}}{ }$ | s000 sooo | S000 | so．00 sooo | so． | Scoue | s000 sooo | Sois | Varonis |
| ${ }_{5}^{5}$ | CELCLC．CE | SEL DEL C Cient Cust |  | Sos． | ${ }_{\text {k }}^{\mathrm{k}}$ | ${ }^{31 \%}$ | so．00 So．00 | S0．00 s000 | So．00 | So． | Sosom | so．00 | so．00 | so．00 soo． | dell |
| 5 | DEL－CCN－HWM | SELDEL Client Harwware Mm |  | cois | k | 31\％\％ |  | S0．00 | Sose | Sole | Sose | Soiol | S000 | Sosem | dell Client |
| ${ }_{5}^{5}$ |  | SEL DELL Clien Pro．t Ser SEL DELL Client Sotware |  | S000 | ${ }_{k}^{k}$ | 31\％ | so．00 so．00 | So．00 s0．00 | S0．00 | S0．00 s．00 | somo | so．00 | S0．00 <br> s00． | $\underset{\substack{\text { so．00 } \\ \text { s．00 }}}{ }$ | dell |
| 5 | DEL－C．CNSWM |  |  | Soiol | k |  | s．0．0 Soiod | so．00 | Soiol | Soiol | Soiol | sooo | solo s．00 | Soiol | dell client |
| 5 | DEL－HWM | SEL Dell Harrwarere Maintenance |  | S0．00 | к | 31\％ | 50．00 | S0．00 | so．00 | S500 | S0．00 | S000 | S0．00 | so．00 | DELU |
| 5 | DELL．NTW－CE | SEL DEL Neworking Cust Ed |  | ${ }^{\text {S0．00 }}$ | k | 31\％ | S000 | 50．00 | s0．00 | ${ }^{\text {s0．00 }}$ | so．0 | ${ }^{\text {s0．00 }}$ | 50．00 | so．00 | DELUNTW |
| ${ }_{5}^{5}$ | DELL．NW－HW DEL－NTW－HWM | SEL DEL Neworking tardware |  | S000 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | 50.00 so．00 | so．00 so．00 | so．00 <br> s．00 | S0．00 <br> s00． | so．00 so．os | S000 | so．00 s00． | so．00 so．00 | （ DEL NTW |
| 5 5 |  | （e） |  |  | k $k$ |  | Stiol $\begin{aligned} & \text { s．0．0 } \\ & \text { soo }\end{aligned}$ |  | Stion $\begin{aligned} & \text { s．0．00 } \\ & \text { soo }\end{aligned}$ |  | （incoue | 年s．000 | Stiol | Stiol | （ell |
| ${ }_{5}^{5}$ | （ DEL－NW－SW | SEL DEL Neeworking Sotware |  |  | ${ }_{\mathrm{k}}^{\mathrm{k}}$ | 31\％ | soou so．00 | S000 s000 | S000 sooo | S000 s000 | S000 | S0．00 sooo | so．00 sooo |  | Sell |
| ${ }_{5}^{5}$ |  |  |  | Ss．00 | k | 31\％ | 50.00 So．00 | S0．00 S0．00 | Ss．00 | Ss．00 | S0．00 s．00 | So．00 | S0．00 | so．00 so．00 | DELSLERVER |
| 5 | DELL－SVR．HW | SEL DELL Serere haraware |  | s0．00 | k | 31\％ | 50．00 | s0．00 | so．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | \＄0．00 | DELU SERVER |
| ${ }_{5}^{5}$ |  | SEL DELL Sever hardware Mn |  |  | ${ }_{k}^{k}$ | 31\％ | so． 5 so．00 | So．00 | So．00 <br> s．00 | so．00 <br> s．00 | so．00 so．os | So．00 | Ss0．00 | so．00 so．oo | DeLl server |
| 5 | DELL－SVR．SW | SEL DEL Sener Software |  | \＄0．00 |  | 31\％ | \＄0．00 | s0．00 | s0．00 | S0．00 | \＄0．00 | \＄0．00 | S0．00 | 50．00 | dell server |
| $5_{5}^{5}$ | （ell－svr．SWM | SEL DEL Senere Software Min |  | S0．00 | ${ }_{\text {k }}$ | 31\％\％ | so．00 | so．00 | S0．00 | s．00 S00 | S0．00 | S0．00 | s0．00 | So．00 | DEL SERVER |
| 5 | Dels－swm | ${ }_{\text {SEL }}^{\text {SEL Dill Sotware }}$ Sel |  | so．000 | k | ${ }_{\text {ckion }}^{31 \%}$ | so．00 so．00 | S000 | so． | so．00 s00 | ¢ | S000 | Scoom | so．00 so．00 |  |
| ${ }_{5}^{5}$ |  |  |  | ¢ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | ${ }_{\text {S }}^{52997.36}$ | so．00 | so．00 s．o． | Ss．00 | Sco． | S0．00 | so．00 sooo | so．00 S0．00 | NTP．DEFENDX NTP－DEFENDX |
| 5 | DfxSECSSB18tB | SELECT Acchiver for ECS 251 －500TB Lic |  | \＄355．38 | к | 31\％ | 524521 | s0．00 | s5000 | 50．00 | 50．00 | so．00 | so．00 | 50．00 | NTP－DEEENDX |
| ${ }_{5}^{5}$ |  | SELECTACCriver |  | ¢30769 | k | 31\％\％ | S212， <br> S1995 <br> 1 |  |  | （en so．00 |  | so． $\begin{aligned} & \text { soo } \\ & \text { sooo }\end{aligned}$ | s000 sooo | so．00 sooo | NTP．EEFENX |
| 5 | （exssccseratr |  |  | ¢2850．73 | ${ }_{\text {k }}$ | 31\％ | S199．57 s173．03 | S000 s000 | soou sooo | so．00 sooo | so．00 so．00 | S000 so．os | S000 s000 | so．00 so．00 | NTP．DEFENX |
| 5 | Sexscsserit |  |  |  | k | 31\％\％ | ${ }_{\text {S }} 1464.49$ | S0．00 | so．00 | so．00 | so．00 | so．00 S00 | s0．00 | so．00 | NTP．DEFENDX |
| ${ }_{5}^{5}$ |  |  |  | （183．08 | ${ }_{\text {k }}^{k}$ | 31\％ | ${ }_{\substack{\text { S }}}^{5126.33}$ | So．00 s0．00 | So．00 s00． | ${ }_{\text {scose }}^{\text {so．00 }}$ | somo | soco | so．00 | $\xrightarrow{\text { so．00 }}$ so．00 | NTP．DEENDX |
| 5 |  | Still |  | ${ }_{\substack{\text { S59077 } \\ 565308}}$ | k | 31\％\％ |  | soion | So． | soiol | sole | So．00 | So． | Soin | NTP－DEFENX |
| 5 |  |  |  | ¢52933 | k | 31\％ | ${ }_{5385.17}^{538.93}$ | Stion | S0．00 | （is．00 | S0．00 | Ss000 | Scoos | so．00 | NTT－DEFENDX |
| ${ }_{5}^{5}$ | dersfabatb |  |  |  | ${ }_{k}^{k}$ | 31\％ | ${ }_{\text {S }}^{53231.94}$ | so．00 | Sco． | so．00 so．os | S0000 | S0．00 | Ss．00 | so．00 so．os | NTP．DEFEND |
| 5 | Dexsfabie | SELECT Defend CT－FA $1025+$ TB License |  | S366．15 | k | 31\％ | S25264 | S000 | S000 | S000 | S000 | S000 | S0．00 | So． | NTP－DEEEND |
| 5 | － | Select ifx |  | （1988．46 | ${ }_{k}^{\mathrm{K}}$ | ${ }_{31 \%}^{31 \%}$ | ¢9， 559.84 | so．00 s00． | so．00 sooo | so．00 s000 | so．00 so．00 | S000 | so．00 s00． | so．00 so．00 | （ ${ }_{\text {NTP．DEFENDX }}^{\text {NTPDEFENDX }}$ |
| $5_{5}^{5}$ |  | SELECT Defend CT－FSR 10．100TE Liense |  | ${ }_{\text {S }}^{5550.77}$ | k | 31\％\％ |  | s0．00 | so．00 | S0．00 | S0．00 | so．00 | s0．00 S00 | S0．00 | NTP．dEFENDX |
| 5 | Sole | － |  |  | ${ }_{k}^{k}$ | 31\％ | ${ }_{\text {cke }}^{53885.53}$ | S000 s．00 | S． | Soiol | （ | cos | S000 s．00 | （incoue | NT－DEEFENX |
| ${ }_{5}^{5}$ | DixsFsR84TB | Sticct ofendx CT－FSR 501－500 Licicense |  | （tase．46 | ${ }_{k}^{k}$ | $31 \%$ $31 \%$ | ${ }_{\substack{\text { S } \\ \text { S2321．64 }}}^{5394}$ | so．00 so．00 | Ss．00 | so．00 s．00 | so．00 s．00 | s．00 s．oo | so．00 s．00 | so．00 s．00 | NTP．EEFENXX |
| ${ }_{5}^{5}$ |  | SELECT Defend CTT－FRR 1025＋T LLeense |  | ¢ 3 se6e．15 | ${ }_{\text {k }}^{\text {k }}$ |  |  | Soion | Soiol | Soiol |  | S000 | Soiol | So． | NT－PEEENDX |
| 5 | （exSme8117B | SEL |  |  | ${ }_{\text {k }}$ | 31\％ | S173．53 S19， | （ | cois | so．0 so．00 | so．00 50.00 |  |  | cois ${ }_{\text {so．00 }}$ | NTP－DEEEENDX |
| 5 |  |  |  |  | k | 31\％ | ${ }_{\substack{\text { S } \\ \text { S126．33 }}}^{\text {S4，}}$ | s．0． s000 | so．00 soo． | so．00 s．00 | so．00 so．00 | S0．00 | So．00 |  | NTP．DEFENOX |
| 5 | DF大SMB81478 | SELECT Defend M M 2501 －3072TB LLicense |  | S163．08 | k | 31\％ | \＄112．53 | s0．00 | so．00 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | 50．00 | NTP．－DEEENOX |
| ${ }_{5}^{5}$ | － | Stille |  | （tatis | ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | S000 |  | ¢ | Somo | Scoue | S000 | somo | （ |



\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline band \& sku \& \& DEsCRIPTION \& \(\underset{\substack{\text { EMC LIST } \\ \text { PRICE USD }}}{\text { a }}\) \& CATEGORY
CODE \& \[
\begin{array}{|c}
\text { Naspo vP } \\
\text { Discount } \\
\%
\end{array}
\] \& \begin{tabular}{|r} 
NVP LEVEL 1 \\
NET PRICE
\end{tabular} \& PROSUPPORT PLUS MNT LP \&  \& PROSUPPORT
ENH MNT LP \& basic mnt LP \& \[
\begin{array}{|c|}
\hline \text { WTY UPG ENH TO } \\
\text { PS W/MC PREM } \\
\text { LP }
\end{array}
\] \& \begin{tabular}{c} 
WTr UPG Basic \\
TOPS ENH LIP \\
\hline
\end{tabular} \& renewal \& THIRP PARTY PROUUCT PARTNER \\
\hline 5 \& \(\underbrace{\text { DR．OS }}_{\text {DPS．DSS－TPAAPAY }}\) \&  \& \&  \& к \& \(\xrightarrow{31 \%}\) \&  \&  \& so．00 \& s．\({ }_{\text {s．0．}}^{\text {s．00 }}\) \& \(\xrightarrow{50.00}\) so．00 \& So．00 \& \(cso00
so00\) \& so．00 \& VARONIS \\
\hline 5 \& DSS．0．50） \& SEL Dailer Suite os \& \& ¢ \& k \& 31\％ \&  \& s．00
s．00 \& So． \& S0．00
s．00 \& Stion \& So． \& （ion \& So． \& \({ }_{\text {V }}^{\text {VARONONIS }}\) \\
\hline 5 \& DS．1007－15000s \& SEL Dalier Sulite Os \& \& \({ }_{\text {S79．03 }}\) \& k \& 31\％ \& \({ }_{554.53}\) \& \＄0．00 \& \({ }^{\text {s0．00 }}\) \& \＄0．00 \& \({ }^{\text {s0．00 }}\) \& \({ }^{\text {so．00 }}\) \& s0．00 \& s0．00 \& ONIS \\
\hline 5
5 \& Ds．100．－150kos
DS．101－250s \&  \& \& Stisi．12 \& k \& \(31 \%\)
\(31 \%\) \& S28．70 \& so．00
s．ood \& so．00
s．ood \& so．00
s．00 \& s0．00
so．00 \& s0．00
so．00 \& so．00 \& so．00
so．00 \& Varonis
VARONIS \\
\hline 5 \& DS－10k－2000s \& SEL Daiklert tuite os \& \& S48．53 \& k \& 31\％ \& \({ }_{\text {s33．49 }}\) \& so．00 \& so．00 \& so．00 \& s0．00 \& 50．00 \& 50.00

sol \& 50.00
50.0 \& Ronis \\
\hline 5 \& DS．151－20000s \& SEL Dailerer suite os \& \& ${ }^{517.40}$ \& k \& 31\％ \& ${ }_{\text {S49272 }}$ \& so．0 \& so．00 \& so．00 \& so．00 \& so．00 \& so．00 \& S000 \& Ronis \\
\hline 5 \&  \&  \& \& S4，56．46 \& k \& 31\％\％ \& s3，52．34， \& so．00 \& sooo
s000 \& soou
s0．00 \& Soso \& somo \& Sois \& cos so．00 \& VAROMS \\
\hline \& 16G－ER－04932 \&  \& \& S4，58．46 \& к \& 31\％ \& s3，52，34 \& s0．00 \& so．00 \& so．00 \& so．00 \& so．00 \& S0．00 \& \& martoptics \\
\hline 5 \& DS－16．ER－P55012 \&  \& \& S4．858．46 \& k \& 31\％ \& ¢ \& S0．00 \& S0．00 \& S0．00 \& \＄0．00 \& S000 \& so．00 \& S000 \& Smartopitis \\
\hline \& DS．16G：RR－S5092 \&  \& \&  \& k \& 31\％\％ \& ¢ \& S0．00 \& So．00 \& S0．00 \& S000 \& \& \& \& SMARTOPTICS \\
\hline 5 \& DS－160：ER－S5252 \&  \& \& $\underset{\substack{\text { S4，} 5 \text { S8．46 }}}{ }$ \& k \& 31\％ \& ${ }_{\text {S3，} 52324}$ \& s500 \& S000 \& Scood \& Sc．00 \& so．00 \& so． \& ¢0．00 \& martoptics \\
\hline 5 \& DS－16．ER－P55333 \&  \& \& S4，858．46 \& k \& 31\％ \& ${ }_{\text {S3，352，34 }}$ \& \＄0．00 \& s0．00 \& s0．00 \& \＄0．00 \& s0．00 \& s0．00 \& s0．00 \& Smartopics \\
\hline 5 \&  \&  \& \&  \& k \& 31\％ \&  \& So．00 \& So．00 \& Ss．00 \& so．00
s．oo \& so．00
s．o． \& So．00 \& somo \&  \\
\hline 5 \& DS－160：ER． 557575 \&  \& \& Stisse．46 \& k \& 31\％ \&  \& S000 \& S000 \& S000 \& so．00 \& so．00 \& S0．00 \& 退 50.000 \& Smartoptics \\
\hline 5 \&  \&  \& \&  \& k \& （31\％\％ \&  \& So． \& Soion \& Soiol \& Sosom \& So． \& soiol \& Stion \&  \\
\hline 5 \& DS－166：ER－56817 \&  \& \& Stis \& k \& 31\％ \&  \& Ss000 \& S000 \& S000 \& S000 \& so． \&  \& So． \& Smartoptics \\
\hline 5 \& DS．16．ERR－55998 \&  \& \& S4，858．46 \& k \& 31\％ \& S3，35234 \& so．00 \& S0．00 \& S0．00 \& S0．00 \& s0．00 \& S0．00 \& s0．00 \& Smartopics \\
\hline 5 \& DS－16GGR－R．5979 \&  \& \& （ 54.858 .46 \& k \& 31\％\％ \&  \& so．00 \& so．00 \& so．00 \& so．00 \& So．00 \& so．00
sooo \& so．00
sood \& Smartoptics \\
\hline 5 \& DS－2001－25000 \& SEL Dawler Suite S \& \& ${ }_{\text {S }}$ \& k \& 31\％ \& 50，54．592 \& S000 \& Scood \& So．00 \&  \&  \& so．0
so．00 \& so．0
50.00 \& Smartopilics
varonis \\
\hline 5 \& DS－20－3．350\％
DS－250－4000 \& SEL Dater s suite os \& \& ¢ \& k \& 31\％\％ \& ¢ \& soion \& sooo \& S0．00 \& Stiol \& S000 \& Soiol \& S000 \& varonis \\
\hline 5 \&  \& SEL DaAler Suite os \& \& （10．369 \& k \& 31\％ \&  \& so．00 \& so．00 \& so．00
s00． \& somo \&  \& so．00
s00． \& somo \& VARONIS \\
\hline \& D． 3 32－1．1．－0．4851 \& SEL．SFP28，3216168G FC，O9360，788，10km \& \& S6，146．15 \& k \& 31\％ \& S4，24．84 \& \＄0．00 \& \＄0．00 \& \＄0．00 \& S0．00 \& ss．00 \& so．00 \& Ss．00 \& Smartoptics \\
\hline 5 \& － \&  \& \& S6， 146.15 \& k \& 31\％ \&  \& So．00 \& So．00 \& S0000 \& so．00
s．oo \& So．00 \& Sco． \&  \& SMARTOPTITS \\
\hline 5 \& Os 323 －1－1－05092 \&  \& \& S6， 146.15 \& k \& 31\％\％ \&  \& S0．00 \& S0．00 \& S0．00 \& S000
S0．00 \& S000 \& S000 \& S000 \& SMMRTOPTICS \\
\hline 5 \&  \&  \& \& ${ }_{\substack{\text { S6，146．15 } \\ \text { s6，16．15 }}}^{\text {a }}$ \& k \& 31\％ \&  \& S0．00
s0．00 \& so．00
s．oo \& so．00
s00． \& s0．00
s0．00 \& Sco． \& Ss．00 \& Ss．00 \& SMARTOPTICS \\
\hline \& DS．32－1R．05333 \& SEL－SFP22，3216168G FC，O9300，788，10km \& \& S6，146．15 \& k \& 31\％ \& S4，240．84 \& S0．00 \& s0．00 \& S0．00 \& \＄0．00 \& S000 \& S0．00 \& \＄0．00 \& Smartopics \\
\hline 5 \& DS．32－1R．05413 \&  \& \& ${ }_{\substack{\text { S6，} 146.15 \\ \text { S6，} 14.15}}^{\text {a }}$ \& k \& 31\％ \&  \& S0．00 \& so．00
sooo \& Ss．00 \& So． $\begin{aligned} & \text { so．00 } \\ & \text { s．00 }\end{aligned}$ \& So． $\begin{aligned} & \text { soo } \\ & \text { sooo }\end{aligned}$ \& so．00
sooo \& so．00
sooo \& Smartoptics
SMMRTOPTICS \\
\hline 5 \& DS 326 －1／－0．5575 \&  \& \&  \& k \& 31\％ \& （ 54.24 .20 .84 \& S000 \& S000 \& S000 \& （so． \& \& cos \& cos \& SMARTOPITİS
SMARTOPTICS \\
\hline 5 \&  \&  \& \& ¢ \& k \& 31\％\％ \&  \& S0．00 \& S0．00 \& S0．00 \& Stiol \& So． \& S000 \& Soiol \& Smartoptics \\
\hline 5 \&  \&  \& \&  \& k \& 31\％ \& （ \& So． \& Scoue \& （ \& Scoue \&  \&  \& cos \& SMARTOPTICS \\
\hline 5 \& DS．32－1．1．－05988 \& SEL－SFP22，3217686G FC，09230，7，78，10km \& \& S6，146．15 \& k \& 31\％ \& S4，200．84 \& so．00 \& so．00 \& so．00 \& \＄0．00 \& so．00 \& s0．00 \& s0．00 \& Smartopics \\
\hline 5 \& DS．32－1．－．50979 \&  \& \& S6， 46.15 \& k \& ${ }_{31 \%}^{31 \%}$ \&  \& So．00 \& So．00 \& So． \& （ \& So． \& So． \& Sto． \& SMARTOPITICS
SMARTOPTICS \\
\hline 5 \& DS．35．5060 \& SEL Dameer Suite os \& \& － \& k \& 31\％ \& （1） \& S0．00 \& S0．00 \& S0．00 \& S000 \& S000 \& Soiol \& Soiol \& varonis \\
\hline 5 \&  \& SEL Dalaerr vilit os \& \&  \& k \& 31\％ \& S60．18 \& so．00
s．00 \& so．00
s000 \& S000
s000 \& s0．00
s000 \& so． \& S000
s000 \& so．00
s000 \& VARONIS \\
\hline 5 \& cis．j51－10000s \& SEL Dafleler siute ${ }^{\text {S }}$ \& \& \＄42988 \& k \& ${ }^{31 \%}$ \& ST206 \& so．00 \& S0．00 \& S0．00 \& S0．00 \& so．00 \& S000 \& S000 \& VAROONS \\
\hline 5 \& － \& SEL Dailer \& \&  \& k \& 31\％ \& ¢ \& S000
s．00 \& Soiou
s．00 \& S000
s．00 \& Soiou
s．00 \& S0．00
s．00 \& Stiol \& （ \& Varoons \\
\hline 5
5 \& Ss．75－10000s \& SEL Dataer Site os \& \& ${ }_{\substack{\text { s55．96 } \\ \text { S51．30 }}}$ \& k \& 31\％ \& ${ }_{\substack{\text { S59．31 } \\ \text { s5．40 }}}$ \& so．00
so．os \& So．00 \& s000
s000 \& so．00

s．oo \& so．00 \& | so．00 |
| :---: |
| s00． | \& so．00

s000 \& Varonis \\
\hline 5
5
5 \& lele \&  \& \&  \& k \& （1\％\％ \& （ \&  \&  \&  \&  \&  \&  \& （sols \& VARRONS \\
\hline 5 \&  \& SEL Daia Transport Enge \& \& ¢ \& k \& ${ }^{31 \%}$ \& ${ }_{\substack{\text { sin }}}^{51722}$ \& So． \& So． \& S0．00
s．00 \& （ \&  \& Scoue \& Scoue \& VAROONS
VARONIS \\
\hline 5 \& DTE－101－2000
DTE－10k－200s \&  \& \&  \& k \& $31 \%$
$31 \%$ \& Sce \& so．00 \& so．00 \& s．00
s000 \& s．00
s000 \& sooo
sooo \& so．0
sooo \& so． $\begin{aligned} & \text { soo } \\ & \text { sooo }\end{aligned}$ \& Varonis \\
\hline 5
5
5 \& － \& SLe \& \&  \& k
k
$k$ \&  \&  \&  \&  \& Soiou \&  \& （incoue \& Soiol \& Sois \& Varons \\
\hline 5 \& DTE－150\％－0S \& SEL Oatat Transort Engine \& \& ${ }_{\text {s }}^{524.54}$ \& k \& 31\％ \& s16．93
S27．55 \& so．00
s．00 \& so．00
s000 \& S000
s000 \& s000
s000 \& Sosom \& S000
s000 \& s000
s000 \& VARONIS \\

\hline 5 \& DTE－200．35KOS \&  \& \& ¢ \& k \& 31\％\％ \& | s18．94 |
| :---: |
| 52583 |
| 1 | \& soon \& soon \& so．00

S000 \& soov \& soov \& sooo
sooo \& soovo \& Varonis \\
\hline 5 \& DEE－2051－40000s \& SEL Daial Transport ngine \& \& ${ }_{\text {Sta }}^{5695}$ \& k \& 31\％ \& ${ }_{\substack{\text { S25，83 } \\ 547.64}}$ \& S000
s．00 \& （encoue \& S0．00
s．00 \& （taco \&  \& （tacou \& （ \& VARRONIS \\
\hline 5 \& DTE－35K－5000 \& SEL Datat Trasport Engine ${ }_{\text {S }}$ \& \& ${ }_{\substack{\text { s27．62 } \\ \text { S3，94 }}}$ \& k \& $31 \%$
$31 \%$ \& ${ }_{\substack{\text { si82，37 } \\ \text { S24，11 }}}$ \& S0．00 \& so．00 \& S0．00 \& S000 \& So．00 \& S0000 \& S000 \& Varonis
Varoolis \\
\hline 5
5
5 \& （e） \&  \& \& （ismid \& k \& ciom \&  \&  \&  \&  \&  \&  \& Stiol \& Sosoo \& Varens \\
\hline 5 \& DTE－506－1000\％S
OTE：51－1000 \& SEL Daia Transort Enine \& \& \＄25．79 \& k \& 31\％ \& ${ }_{\substack{\text { si7．80 } \\ 579 \\ \hline 9.78}}$ \& so．00
s．00 \& so．00
sooo \& So． \& So． $\begin{gathered}\text { so．00 } \\ \text { soo }\end{gathered}$ \& So． \& S000 \& So． \& Varonis \\
\hline 5 \& DTE：6001．18000s \& SEL Datat Transport Enine os \& \& ¢ \& k \& ${ }^{31 \%}$ \& S22，38 \& s0．00
s．00 \& so．00
sooo \& s0．00
S000 \& S0．00 \& so．00 \& so．00
sooo \& so．00 \& Varonis \\
\hline 5
5
5 \& － \& Ste \& \& （ \& 去 \&  \& （ \& （incoue \& （incoue \&  \& Stion \& Stion \& Scoue \& （incous \& Varonis
Varonis
Varows \\
\hline 5
5 \&  \&  \& \&  \& k \& 31\％ \& \＄30．99273 \& so．00
soon \& so．00 \& so．00
s00． \& somo \&  \& so．00
s000 \& somo \& Varonis \\
\hline 5 \& ${ }^{\text {ow }}$ W－1000－1．1500s \& SEL Latanswers－WINNS \& \& ${ }_{\text {cose }}^{539.51}$ \& k \& 31\％\％ \&  \& S0．00 \& sooo \& s．0．00
S00 \& so．0 \& soovo \& S000 \& S000 \& Varoonis \\
\hline 5 \& ${ }^{\text {OWW－1000．150K0s }}$ \& SEL \& \& S2，376．563．000 \& K \& 31\％ \& 51，639，282，47 \& Soso \&  \& Scoue \& （como \& （como \& （c．en \& （ \& VARRONIS \\
\hline 5 \& DW－101－2500s \& SEL Danansers－Win os \& \&  \& K \& ${ }^{31 \%}$ \&  \& S0．00 \& so．00
sooo \& so．00
sooo \& so．00 \& So． \& so．00
sooo \& so．00
sooo \& Varons \\
\hline 5
5
5 \&  \&  \& \&  \& k
k \& come \&  \&  \& Soiol \& Soiol \& Stion \& （somo \& Soiol \& Soiol \&  \\
\hline 5 \& OWW－1500
OW． 510120000 \& SEL Datinswers for 1500 Seers \& \& S59，889．00
s35．70 \& k \& 31\％ \& ${ }_{\text {s41，} 1,32341}^{\text {s24，}}$ \& so．00
s．00 \& so．00
sooo \& Ss000 \& so．00
sooo \& so．00
sooo \& so．00
so．00 \& so．00
so．00 \& VARONS \\
\hline 5 \& DWW－1500．
OW－150．－Os \& SEL Datanswers for 15000 users \& \& S3，493，5757000 \& k \& － \& S2．410，54．7．4．31 \& solo
soiou \& soiol \&  \&  \& sooo
sooo \& sole \& Sosol \& VARRONS \\
\hline 5 \& ${ }^{\text {ow－150．－Os }}$ \& SEL \& \&  \& K \& crem \& ${ }_{\text {S }}^{\text {S275491．17 }}$ \& （ \& （couo \& Scoue \& Stion \& Stion \& Scoue \& Stion \&  \\
\hline 5
5 \& DWW－2000－2500s
OW－201－2500 \& SEL Datanswers for 200 useers \& \& $\underset{\substack{\text { S72，089．00 } \\ \text { S33．27 }}}{\text { a }}$ \& k \& 31\％ \&  \& So．00
so． \& so．00
sooo \& so．00
s0．00 \& s0．00
s0．00 \& sso．00 \& so．00 \& somo \& VARoNIS \\
\hline 5
5
5 \& － \&  \& \&  \& k \&  \&  \&  \&  \&  \& （s． \& （s．ay \& （s．and \& 年s．0．00 \& Varsis $\begin{gathered}\text { VARRONS } \\ \text { VARONS }\end{gathered}$ \\
\hline 5 \& DW．2500 \& Sel \& \&  \& k \& 31\％ \& ¢ \& S000 \& S000 \& S000 \& S000 \& so． \& 边 \& S0．00
50.00 \& Varoonis \\
\hline 5 \& OW－2501－4000s
OW－251－5000 \& SEL DaAnswers－WiN OS
SEL DaAhnswes－WiN OS \& \& ${ }_{\substack{53120 \\ 557.54}}^{\text {Stin }}$ \& k \& 31\％ \&  \& so．00 \& so．00 \& so．00 \& So． $\begin{aligned} & \text { soo } \\ & \text { s．00 }\end{aligned}$ \& So． \& so．00
sooo \& 旡s0．00 \& Varons \\
\hline 5
5 \& （ew－2500 \& SEL Danhswers Solins \& \& Sc32， 5 S6．50 \& k \&  \&  \& Soiol \& Soicle \& Sois \& Stion \& So． \& Stion \& Stiol \& Varas \\
\hline 5
5 \& DW－3000 \& SEL DaAnswers stor 3000 veers \& \&  \& k \& 31\％ \&  \& so．00
s．00 \& so．00
s．00 \& so．00
s．00 \& so．00 \& so．00 \& so．00 \& somo so．00 \& VARoNS \\
\hline 5
5 \& －WW．－356．50\％os \& Sticle \& \& Scki．420．00 \& k \& 31\％\％ \&  \& sooo
so．00 \&  \& soion
so．00 \& so．00
so．00 \& so．0
s．00 \& so．os
so．00 \& so．oo
so．00
s．a \& VARRNS \\
\hline 5 \& DW． 40000 \& SEL Daiknswers or or 4000 users \& \& S133，08．00 \& k \& 31\％ \&  \& ss．00 \& S0．00 \& S500 \& ss．00 \& ss．00 \& so．00 \& so．00 \& varons \\
\hline 5 \& OWW－4001－6000
OW－4500 \& SEL Datansvers－wivo \& \& S144．723．00 \& k \& 31\％ \& S102．30．87 \& So．00 \& so．00
sooo \& Sco．00 \& so．00
s．00 \& so．00
s．oo \& so．00
so．00 \& so．00 \& VARONIS
VARONS \\
\hline 5 \& DW．5000 \& SEL Dathnswers tor 5 Soo users \& \& S166，359．00 \& \& 31\％ \& Silitici， \& S0．00 \& S0．00 \& S0．00 \& S000 \& So．00 \& So．00 \& so．00 \& VARoNS \\
\hline \& \& \& \&  \& \& 31\％ \& \＄17，218，26 \& s0．00 \& s0．00 \& 80．00 \& \＄0．00 \& 50．00 \& s0．00 \& s0．00 \& VARONIS \\
\hline
\end{tabular}

| BaND | sku |  | DEsCRRIPTIoN | $\begin{gathered} \text { ERCC LIST } \\ \text { ERRCE USD } \end{gathered}$ | Category <br> COOE | $\begin{array}{\|c} \text { Naspo vp } \\ \text { Disocunt } \\ \% \end{array}$ | NVP Level <br> NET PRICE | PROSUPPORT PLUS MNT LP | $\left\|\begin{array}{c}\text { Prosuppor } \\ \text { WMC R REE MNT } \\ \text { LP }\end{array}\right\|$ | PROSUPPORT ENH MNT LP | basic mnt lo | WTY UPG ENH TO <br> PS WIMC PREM <br> LP | WTY UPG BASIC TO PS ENH LP | renewal | THIRD PARTY PRODUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{5}^{5}$ | ${ }_{\text {DWW．－501－7500s }}^{\text {OWW－50－100kos }}$ | SEL DaAAssers－WNOS SEL DaAnswers－WiN os |  |  | k | $\underset{\substack{31 \% \\ 31 \%}}{ }$ | $\underbrace{\text { a }}_{\substack{\text { S2205 } \\ \text { S1483 }}}$ | $\xrightarrow{\text { solo }}$ so．00 | $\xrightarrow[\substack{\text { so．00 } \\ \text { sooo }}]{ }$ |  | so．0 | $\xrightarrow{\text { so．0．}}$ sooo |  | $\xrightarrow{\text { soloo }}$ s0．00 | RRON |
| 5 | DW． Fok K10 | SEL Datanswers for 5000 users |  | S1，227，91．400 | ${ }_{k}^{k}$ | 31\％ | s847，247，79 | Soiol | （incoue | （in $\begin{gathered}\text { s．0．0 } \\ \text { so．00 }\end{gathered}$ | S0．00 | Sco． | S0000 | so． | varonis |
| 5 | DWW．5－1－1000s DW．6000 | SEL DaAnswers－Wivo |  | Sissi．36 | ${ }_{\text {k }}^{\text {k }}$ | ${ }_{\text {31\％\％}}^{31 \%}$ | S6649 | so．00 sooo | so．00 sooo | so．00 sooo | So．00 | So． $\begin{aligned} & \text { soo } \\ & \text { sooo }\end{aligned}$ | so．00 sooo | so．00 sooo | Varonis |
| 5 | DW－6001－8000 | SEL DaAnswers－WiNos |  |  | k | 31\％ |  | so．00 sooo | sooo sooo | so．00 so．00 | （ | ¢ | so．00 sooo | so．0 so．00 | Varons |
| 5 | DW－7000 | SEL Datanswers for 7000 users |  | \＄205，731．00 | k | 31\％ | S141，954，39 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | S0．00 | S000 | varonis |
| 5 5 | DW－7500 | SEL Datansvers or 7 To users |  |  | k | 31\％\％ | ${ }_{\text {S24，} 5297.126}$ | So．00 | so．00 s．ood | s000 so．00 | s000 s．00 | Scoue | Stion | （ | Varonis |
| 5 | DW－80000 | SEL DaAnswers for 8000 users |  | S221，813．00 | ${ }_{\text {k }}$ | 31\％ | \＄155．050．97 | S000 | （so． | so．0 so．od | so．00 s000 | Sosom | Soiol | so．00 so．00 | VARONSS |
| 5 | DW．－8001－1006s | SEL DaAnswers－Win Os |  | ${ }^{525.65}$ | k | 31\％ | 517.70 | \＄0．00 | \＄0．00 | s0．00 | \＄0．00 | s0．00 | \＄0．00 | \＄0．00 | varonis |
| 5 | OW－．9000 | SEL Danansers forsoou |  | ${ }_{\text {cose }}^{5249.953900}$ | k | $31 \%$ $31 \%$ | S172，188，919 | so．00 | so．00 | so．00 | so．0 | so．0 | ${ }_{\text {sose }}$ | so．00 | Varonis |
| ${ }_{5}^{5}$ | DWOO－0．500 DWOO． 1001 －1500 |  |  | ${ }_{\text {S }}^{513795}$ | k |  | ¢ | S0．00 | （encoun | （ so．00 | （ | （encou | ${ }^{50000}$ | S0．00 | Varonis |
| ${ }_{5}^{5}$ | （ex |  |  | ${ }_{\text {S20．}}^{5290}$ | ${ }_{\text {k }}^{\text {k }}$ | 31\％ | （ | So．00 s．00 | so．00 sooo | $\xrightarrow{\text { so．00 }}$ s0．00 | sso．00 | sso．00 | Ss0．00 | somo so．00 | VARoNIS |
| ${ }_{5}^{5}$ |  |  |  | ¢ | ${ }^{\mathrm{k}}$ | （10\％ | ¢ | Soio | Soio | Soiol |  | Soiol | Soiol | Soiol | varonis |
| 5 | （ex | SEL Datansers－oo os |  | S ${ }_{\text {s35．72 }}$ | ${ }_{\text {k }}$ | ${ }^{31 \%}$ |  | so．00 s．00 | sooo sooo | so．00 sooo | so．00 | S0．00 | Ss．00 | Ss．00 | Varonis |
| 5 | DW00．150\％－0s | SEL Datanswers－oo os |  | ${ }_{5}^{520.45}$ | k | 31\％ | Sti．11 | so．00 | S000 | s．00 s．0． | ${ }_{\text {cosem }}$ | s．000 | so．00 | 50．00 | varonis |
| ${ }_{5}^{5}$ | Dwod．200－25000s owob－2k－350s |  |  | ${ }_{\substack{\text { s23288 } \\ \text { s238 }}}^{535}$ | k | 31\％ |  | ss．00 | Ss．00 | so．00 so．os | Ss．00 | Ss．00 | Ss．00 | Ss．00 | Varonis |
| 5 | DWoo－2501－4000s | SEL DaAAnswers－oo os |  | ${ }_{53120}$ | к | 31\％ | 521.53 | so．00 | so．00 | S0．00 | s0．00 | so．00 | s0．00 | s0．00 | varonis |
| 5 | owoo－251．5009s | SEL Dainsuers S －OD os |  | Stis | ${ }_{\text {k }}$ | 31\％\％ | ${ }_{\substack{\text { sing } \\ \text { S150 }}}$ | so．00 | So．00 | so．00 Soo | S0．00 | S0．00 | S0．00 | S0．00 | Varonis |
| 5 | － |  |  | （s29．12 | ${ }_{\text {k }}$ | 31\％ | ${ }_{\text {scose }}^{515.30}$ | so．00 s．00 | so．00 s．oo | $\xrightarrow{\text { so．00 }}$ s000 | ss．00 | So．00 | Ss．00 | Ss．00 | Varons |
| 5 | owoo．501－7500 | SEL Datanswers－oo os |  | S464．45 | k | 31\％ | S3205 | so．00 | so．00 | s0．00 | so．00 | so．00 | s0．00 | \＄0．00 | varonis |
| ${ }_{5}^{5}$ |  |  |  | ¢ 5 S21．99 | k | 31\％ |  | so．00 | Ss．00 | So．00 so．oo | Ss．00 | Ss．00 | Ss．00 | Ss0．00 | Varonis |
| 5 | OWOO．6001－80000 | SEL Datanswers－－o oos |  | ${ }_{5227.04}$ | k | 31\％ | （18．66 | so．00 | S000 | s0．00 | S900 | S0．00 | s5000 | s0．00 | Varoils |
| 5 |  | SEL DaAnswers－Oo os SEL DaAhnswers－ 0 oo os |  | ${ }_{\text {S22565 }}^{54}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ | S29．66 s1770 | so．00 sooo | so．00 sooo | so．00 sood | so．00 sooo | S0．00 | S0．00 | S0．00 | Varonis |
| 5 | dwoorsob－1060s | SEEL DaAnswers－－oo os |  | （ ${ }_{\text {S220．}}^{5}$ | ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | Scouo | so．00 s000 | $\xrightarrow[\substack{\text { so．00 } \\ \text { s．00 }}]{ }$ | somo | Ss．00 | Ss．00 | Ss000 | VARONIS |
| 5 | Dwos． 01001 －1500） | SEL DaA |  | 559927 | ${ }_{\text {k }}$ | 31\％ | Sticter | S000 | Soiol | S000 | So．00 s．00 | So．00 s．00 |  | cois | Varoons |
| ${ }_{5}^{5}$ | Dwos． 1000 －150\％0s |  |  | （ | k | 31\％ |  | So．00 s．00 | So．00 s．oo | $\xrightarrow{\text { so．00 }}$ | ss．00 | Ss．00 | S0．00 s．00 | Ss．00 | Varonis |
| 5 | DWos 10 K －2000s | SEL DaAnswers－OD＋ Spol os |  | \＄368，39 | k | 31\％ | \＄25．11 | s0．00 | s0．00 | S0．00 | s 50.00 | Ss．00 | 55000 | so．00 | Varoils |
| 5 | Dwos－150．2000s | SEL DaAnswers－00＋＋pol os |  | ${ }_{\text {cke }}^{55355}$ | k | 31\％\％ | ${ }_{\substack{\text { S36．95 } \\ \text { s217 }}}$ | S0．00 | so．00 | so．00 soon | S0．00 | S0．00 | S0．00 | S0．00 | Varonis |
| 5 | Dwos | SEEL DaAnsensers－－ |  | \＄59991 | k | 31\％ |  | so．00 sooo | sooo sooo | ¢ | so．00 s000 | ssoos | Ss0．00 | so．00 sooo | Varonowis |
| 5 | Dwos－202－35kos DWOS－250．4000 | SEL DaAnswers－－0．＋＋pol os |  | Stis | k |  | ¢ | So．00 | Soio | soiol | ¢ | Soiol | Soiol | cois | varonis |
| 5 5 | Dwos－201－4000s |  |  |  | ${ }_{\text {k }}$ | ${ }_{31 \%}^{31 \%}$ |  | sooo sooo | sooo sooo | so．00 so．00 | so．00 s000 | so．00 | So．00 sooo | S0000 | Varonis VARONIS |
| 5 | Dwos．35．56kos | SEL DaAnswers－．od trol os |  | ${ }_{\substack{\text { cke } \\ \text { S3327 }}}$ | k | 31\％\％ | ¢ | so．00 Soo | so．00 | so．00 Soio | so．00 | so．00 | so．00 | so．00 | Varonis |
| 5 | des | SEL DaAhnwers－－＋＋ |  | ${ }_{\text {Scher }}^{54367}$ | k | 31\％ | ${ }_{\text {cter }}^{530.13}$ | S0．00 sooo | S000 s000 | $\xrightarrow{\text { so．00 }}$ s000 | so．00 | Ss．00 | Ss．00 | Ss．00 | Varonis |
| ${ }_{5}^{5}$ | Dwos．50k－100kos | SEL DaAnswers－00＋＋pol os |  | S ${ }_{\text {S3224 }}$ | ${ }_{\text {k }}$ | 31\％\％ | S2225 | S0．00 | so．00 | so．00 | ${ }_{\text {scou }}$ | ${ }_{\text {so．00 }}$ | so．00 | ${ }_{\text {so．00 }}$ | Varoonis |
| 5 | Owos．51－100 | SEL DaAnswers－－ ＋＋ Spol |  | \＄144．54 | k | 31\％ | $\underset{598798}{5987}$ | So．00 sooo | so．00 sooo | S0．00 so．os | S0．00 | S0．00 | Ss．00 | Ss．00 | Varonis |
| 5 | Owos 751 1－10000s | SEL DaAnswers－OD Spol os |  | ${ }_{\text {S }}^{5644.47}$ | ${ }^{k}$ | 31\％ | S44．48 | S0．00 | S0．00 | S000 | S0．00 | S0．00 | S0．00 | S0．00 | varonis |
| 5 | Owos．8001－1060 | SEL DaAnswers－- ＋+ trol os |  |  | k | ${ }^{31 \%}$ | ${ }_{\text {s }}^{595.19}$ | S000 sooo | sso．00 | so．00 sooo | S0．00 s00． | so．00 | so．00 s00． | S0000 | VARONIS |
| ${ }_{5}^{5}$ | DWS．1001－1500s | SEL Datanswers spos |  | ${ }_{\text {cke }}^{539.51}$ | k | ${ }^{31 \%}$ | S27．26 | ${ }_{\text {S0．00 }}$ | ${ }_{\text {s0．00 }}$ | S0．00 | ${ }^{50.00}$ | ${ }_{5000}$ | ${ }_{5000}$ | ${ }_{\text {S0．00 }}$ | varonis |
| ${ }_{5}^{5}$ |  | SEL Datansvers spos |  | ${ }_{\substack{\text { S720．80 }}}^{\text {S7．56 }}$ | k | 31\％ | Stins | Ss．00 | so．00 soo． | S0．00 s．00 | so．00 | Ss．00 | Ss．00 | Ss．00 | Varonis VARONIS |
| 5 | DWW－100．2－2000 OWS－15012000 |  |  | ¢ | k | ciom |  | So． | Soiol | Soiol | Soiol | Sois | So． | So． | Varonis |
| 5 | DWW－1501－2000s DWS－150－0s | SEL Datansvers S－spos |  | ${ }_{\text {S }}^{5350.45}$ | k | ${ }^{31 \%}$ |  | so．00 s．00 | Scoue | so．00 sooo | ¢ | sso． | ssood | Scoom | Varons |
| ${ }_{5}^{5}$ |  | SEL Datansvers spos |  | ${ }_{\substack{53327 \\ 5288}}$ | k | 31\％ |  | So．00 | S0000 | so．00 soo． | so．00 sooo | soovo sooo | soon sooo | Soiol | Varonis |
| 5 5 |  |  |  | ¢ | k k |  |  | Sose | （ens | Stiol |  |  |  |  | （tarons |
| 5 | DWS．25－5000s DWs－356－500 | SEL Datanswers－Spos |  | ${ }_{\substack{\text { S22，18 }}}^{527.54}$ | k | 31\％ | ${ }_{\substack{\text { S } \\ \$ 15930}}^{5397}$ | S0．00 s．00 | S000 s000 | so．00 s．00 | so．00 s0． | S000 | So．00 s．00 | S000 s000 | VARONIS |
| ${ }_{5}^{5}$ | DWW．4001．60009s OWs．501－500s | SEL DaAnswers－spos |  | Stas | k |  | s520， <br> 53205 | soion | soon | sooo sooo | Stiol | Soiol | S0．00 | S000 | varonis |
| 5 | DWW．500－7500s OWS． 50 －100kos | SEL DaAnswers S－spos |  |  | к | 31\％ |  | S0000 | Soiol | So．00 sooo | So．00 sooo | sso． | ss0．00 | S000 | VARONIS |
| 5 | ows．51－1000s | SEL DaAnswers－spos |  | ${ }_{5}^{598.36}$ | k | 31\％ | ${ }_{56649}$ | s0．00 | s0．00 | s0．00 | so．00 | s0．00 | S0．00 | \＄0．00 | varonis |
| ${ }_{5}^{5}$ | DWW．5001－100000s Dws－751－1000s |  |  | Sti298 | k | $31 \%$ $31 \%$ | ¢ | Ss．00 | Ss．00 | So．00 <br> so．oo | Ss．000 | Ss．000 | Ss．00 | Ss．00 | Varons |
| 5 |  | Ster |  |  | k $k$ | 31\％ $31 \%$ $31 \%$ |  |  |  |  | （ | （s．ano | （somo | （somo | Varanis |
| 5 | Dosso．．509 | SEL Datanswers－－polos |  | $\underset{\substack{\text { sin7．95 } \\ 539.51}}{\text { S29，}}$ | k | ${ }^{31 \%}$ | ${ }_{\text {Sckize }}^{5959}$ | So． | so．00 s．00 | so．00 sood | Scoue | S | S0．00 s．00 | So． | Varonis Varouls |
| ${ }_{5}^{5}$ | Doso．100－150kos | SEL DaAnswers－Spolos |  | ${ }_{\substack{520.80}}^{5756}$ | к | ${ }_{3}^{31 \%}$ |  | So．00 | Ss．00 | so．00 so．00 | Ss．00 | Scoun | Ss．00 | Ss．00 | Varonis |
| 5 | DWso－101－20kos | SEL DaAnswerss－spolos |  | ${ }_{524.26}$ | k | 31\％ | ¢ | S000 | （en | so．0 so．00 | 隹 | sso． | S0．00 | （so． | VARONIS VARONIS |
| 5 | Doso．150．20000s | SEL Datanswers－spol os |  | Sis | ${ }_{k}^{k}$ | 31\％\％ | ¢ | S0．00 | S0．00 | soiol | Stiol | so．00 | S000 | S000 | varons |
| ${ }_{5}^{5}$ | del | SEL DaAnswers－Spolos |  | ${ }_{\substack{\text { s }}}^{520.45}$ | K | 31\％ |  | S000 | Soiol | So．00 sooo | so．00 sooo | ssoom | S0．00 | Ss000 | VARONS |
| ${ }_{5}^{5}$ | Dwso－20）－35kos OWSO－250．4000 | SEL Datanvers－－－polos |  |  | k | 31\％\％ | ${ }_{5}^{515159}$ | So．00 | so．00 | so．00 so．00 | So．00 | So． | sso．00 | （so．00 | Varonis |
| ${ }_{5}^{5}$ |  | SEED DaAnswers－Spolos |  |  | ${ }_{k}^{k}$ | 31\％ |  | Scood | Sois | so．0 sooo | （ | ssoom | S0．00 | （ioct | VARONIS |
| 5 | owso．35－50kos | SEL DaiAnswers－Spol os |  | ${ }_{522.18}$ | к | 31\％ | \＄15．30 | s0．00 | so．00 | s0．00 | \＄0．00 | so．00 | s0．00 | s0．00 | varonis |
| 5 | Owso．001－6000s | SEEL Datanswers－Spol os |  | ${ }_{\text {Stas }}^{529.12}$ | k | 31\％\％ | ¢ | soou s000 | soou s000 | soou so．00 | （ | Scoio | （so．00 | so．00 so．00 | VAronis VARONIS |
| 5 |  | SEL Datanswers－spolos |  | Stise | k | 31\％\％ | Sti4．83 | so．00 sooo | so．00 sooo | so．00 sood | So．00 | so．00 sooo | se．00 | S0．00 | Varonis VARONS |
| 5 | des | SEL DiAnswers－－spolos |  | ¢ | k | 隹31\％\％ | （ | Sosoue | Soiou | Sosom | （encou | Stion | Scoue | （1） | VARONS |
| ${ }_{5}^{5}$ | Dwso－751－1000s Wwso．800－10kos | SEL Datanswers－－ |  | ${ }_{\substack{\text { S22．98 }}}^{5195}$ | k | 31\％ |  | so．00 sooo | so．00 soo． | S0．00 s．00 | s0．00 s0．00 | Scoun | Ss．00 | Ss．00 | Varonis |
| 5 | OX．0．500 | SEL DaAlet Analicis os |  | S10．36 | K | 31\％\％ | S77．15 | Soiol | Soiol | s．0．00 s．00 | Sta00 | Sta00 | Soiol | cois | Varoons |
| ${ }_{5}^{5}$ | （ix．－1000－15000s | SEL DaAlert Anaylics sos |  | ${ }_{\text {S }}^{\text {S10．64 }}$ | K | ${ }^{31 \%}$ | ¢ | So． | Soiol | so．0 so．00 | S000 sooo | So． | so．00 sooo | so．00 so．00 | Varonis |
| 5 | OXX－101－2500s | SEL Datier Analics ${ }_{\text {S }}$ |  | ${ }_{\text {S }}^{\text {S60．45 }}$ | k | 31\％\％ | S41．71 | so．00 S000 | so．00 | so．00 | so．00 | so．00 | ${ }_{\text {sose }}$ | ${ }_{\text {S0，00 }}$ | Varonis |
| ${ }_{5}^{5}$ |  |  |  |  | k | 31\％ | ¢ | S0．00 s．00 | S000 s000 | so．00 s．00 | s000 s000 | S000 | So．00 s．00 | S000 s000 | VARONIS |
| ${ }_{5}^{5}$ | Dx－1500－0．20） | SEL DaAlert Analics os |  | Sticher | k |  | Stind | somo | soon | sole | Stiol | S000 | S0．00 | Soiol | varonis |
| ${ }_{5}^{5}$ | ${ }^{\text {DXX }}$（2001－25000s | SEL Dailier Anaylits |  | ${ }_{\substack{\text { S }}}^{586,62}$ | ${ }_{\text {k }}$ | 31\％ | ${ }_{\substack{\text { sin } \\ \text { S12，37 }}}^{5127}$ | Scood | ¢ | so．0 so．od | 隹 | so． | （ion |  | ARons |
| ${ }_{5}^{5}$ | Dx．2501－40000s DX．251．5000 |  |  | S42966 | k | 31\％\％ | ${ }_{\substack{\text { s1722 } \\ \text { S3176 }}}$ | so．00 soou | so．00 sooo | so．00 soon | so．00 s．00 | so．00 sooo | S0．00 | S0．00 | Varons |
| 5 | －dx．355．50009 | SEL Datuert Anaylutics os |  | ¢ | k | ${ }_{31 \%}$ | ¢ | Soiol | Soiol | Stiol | （1） | Stiol | cois | cois | varons |
| 5 5 | ${ }_{\text {DX }}^{\text {DX．4001－60000s }}$ DX．501－5609 | SEL Datier Analitics |  | （s32．16 | к | 31\％ | ¢ | Scouo | So．00 s000 | so．00 so．oo | S000 | Scoue | Ss．00 | So． | VARoNIS |




| Band | sku |  | Descriprion $\quad \substack{\text { Model Sub } \\ \text { sku }}$ | $\underset{\substack{\text { EmC LIsT } \\ \text { PRRCE USD }}}{ }$ | CATEGORY CODE | $\begin{array}{\|c\|} \hline \text { NASPO vp } \\ \text { Discount } \\ \% \end{array}$ | NVP LEVEL 1 NET PRICE | ROSUPPORT <br> PLUS MNT L | $\begin{gathered} \text { PRosuppori } \\ \text { WMC PREM MNT } \\ L P \end{gathered}$ | PROSUPPORT ENH MNT LP | basic mnt Lp | $\begin{array}{\|c\|c\|} \hline \text { WTY UPG ENH TO } \\ \text { PS WMC EREM } \\ \text { LP } \end{array}$ | WTr UPG EASIC TOPS ENH LP | renewal | THRD PARTY PROOUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 | EETE－5．9．99USD |  |  |  | k | $\xrightarrow{31 \%}$ | $\underbrace{\text { S120 }}_{\substack{\text { S1254．77 }}}$ | So． |  |  | Sos．00 | S0．00 | s．0．00 | So．00 | SPRLU |
| 5 | ESTE－5．9．9999P－D | SEL Solunk En se Tem Selup |  | ${ }_{\text {S210．92 }}$ | k | 31\％ | ${ }_{\text {S } 1499.67}^{5124.4}$ | so．000 | so．00 | S0．00 s．00 | S0．00 | S000 | S000 | so．${ }_{\text {so．0 }}^{\text {sood }}$ | Splenk |
| 5 | ESTE－5k－999en－D | SEL Spunk En See Term ssup Sk．999日GEM |  | S | k | 31\％\％ | ¢ | So．00 | so．00 sooo | So． | s．0．00 s000 | s．0． s．00 | S0．00 |  | Sspunk |
| 5 | ESTCO－11－1999 AN－D | SELL Solunk Ent Sece tem Pupikk－199GBAN |  | ${ }_{\text {cke }}^{\text {S230．77 }}$ | k | 31\％ | ${ }_{\text {S159923 }}$ | so．00 | so．00 | so．00 | \＄8000 | S0．00 | so．00 so．00 | 5．00 | NK |
| 5 | ESTG－1／－1999AP－D | SEL Solunk Ent Sec Tem Psuplk－199GBAP |  | S276．92 | k | 31\％ | \＄191．07 | s0．00 | S000 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | 500 | Uk |
| 5 | ESTG－1K－199en－D | SEL Solunk En See Ter P Pup 11－1996EM |  | ¢ | k | ${ }^{31 \%}$ | ¢ | So．00 | So．00 | So．00 | s．00 s00 | s．00 s．00 | （ so．00 | S0．00 |  |
| 5 | ESTG－2K－4999AN－D | SELL spunk Knt Sece Temm PSup 2 K－49999BAN |  |  | k | 31\％ | ${ }_{\text {S }}^{5}$ | S0．00 | （ent | S0．00 s．00 | S000 s000 | s000 s．00 |  | （incois | Sele splunk |
| 5 | ESTG－2K．4999P－D |  |  | ${ }_{\substack{5268.85 \\ 52058}}$ | k | 31\％\％ | ${ }_{\substack{\text { sisin } \\ \text { S171 }}}$ | So．00 | So．00 | So． | s0．00 S000 | so．00 Soio | so．00 S000 | so． | ¢ splunk |
| 5 |  |  |  |  | ${ }_{k}$ | 31\％ | ${ }_{\text {S }}^{\text {S123．41 }}$ | Scoo | cois | （ios | S0000 | Stion | Scoot | sso．00 | Splenk |
| 5 | EETC．500．999AN－D | SELS SOunk En Sisec Tem PSuspo－999GBAN |  | ${ }_{\text {S }}^{524.577}$ | k | ${ }^{31 \%}$ | ${ }_{\text {S }}^{5169.98}$ | ${ }^{\text {so．00 }}$ | ${ }^{\text {so．00 }}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | ${ }^{\text {s0．00 }}$ | s000 | splunk |
| 5 | ESTT－500．999PD．D | SEL Solunk En Sec Tem Prupsoo－99gial |  | ¢ | к | 31\％ | $\underset{\substack{\text { sin } \\ \text { S156．02 }}}{ }$ | Ss．00 | Ss．00 | Ss．00 | s．00 50.00 | So．00 | So．00 |  | Splunk |
| 5 | ESTG－500－9994SSD |  |  | ${ }_{\text {S } 5190.15}$ | k | 31\％ | ${ }_{\text {S } 1135.34}$ | so．00 | so．00 | s0．00 | S0．00 | S0．00 | 50．00 | 50．00 | splunk |
| 5 | EsTT．5k．9999nN－D | SELS Slunk En St Sec Tem Psupsk－9999GBAN |  | ${ }^{52121992}$ | k | ${ }^{31 \%}$ | ${ }^{5149967}$ | ${ }_{\text {s．0．00 }}$ | ${ }_{5000}$ | ${ }_{5}^{50.00}$ | 50．00 | ${ }^{50.00}$ | ${ }^{\text {s．0．00 }}$ | ${ }^{50.00}$ | SPLUNK |
| 5 5 | ESTT－5k－9999P－D |  |  | ${ }_{\substack{\text { S }}}^{5 \text { S29．9．62 }}$ | k | 31\％ |  | Ss．00 | Ss．00 | s0000 s00． | S0．00 50.00 | so．00 | so．00 s000 | somo | Splunk |
| 5 | ESTC－55－9999ussod | SEL Spunke Ent See Tem Tesupupk－99996BUS |  | $\underset{\$ 19308}{ }$ | к | 31\％ | \＄119．43 | Scoot | cois | cos | S000 s．00 | Stion | S500 | 50．00 | splunk |
| 5 | EST－PRM－100－D | SEL Solunk ES Tem Prmsup Buck 1000 |  | \＄1．000．00 | k | 31\％ | S690．00 | s0．00 | s0．00 | S0．00 | s0．00 | s0．00 | s0．00 | 50.00 | splunk |
| 5 | Css．rPM． $100 . \mathrm{D}$ | SEL Solun ES Tem Prmsup buck 100 |  | \＄100．00 | k | ${ }_{\text {cke }}^{31 \%}$ | S69．00 | S0．00 | So．00 | （ | S0．00 S000 | S0．00 | S0．00 | So． | Stile |
| 5 5 | CST－PRM－100k－D | SEL Sounk Es Tem Prmsup iuck 100 K |  | $\xrightarrow{\text { S100．000．00 }}$ s10，00．00 | k | 31\％ | ${ }_{\substack{\text { Sc9，000000 } \\ \text { sc．900 }}}$ | so．00 | Ss．00 | S000 s000 | S000 s0．00 | so．00 s000 | so．00 s000 | sois | Stiole |
| 5 | EST．PRM 1 －D | SEL Splunk ES Tem Pmsup Buck 1 |  | S1．00 | k | 31\％ | 50．69 | so．00 | so．00 | s0．00 | S0．00 | \＄0．00 | s0．00 | s0．00 | SPLunk |
| 5 | EsT．STP－100－D | SEL Ssunk ES Term Slisup Buck 1000 |  | S1．00．00 stoo．00 | k | 31\％ | S680．00 | So． | So． | （en $\begin{aligned} & \text { S0．00 } \\ & \text { s．00 }\end{aligned}$ | S0000 | So．00 | So．00 | 退50．00 | Splunk |
| 5 | EST－STD－100\％－D | SEL Spuluk ES Term Stusup uuck 100k |  | \＄100．000．00 | к | 31\％ | \＄69，000．00 | s0．00 | s0．00 | S0．00 | 50．00 | S0．00 | s0．00 | 50．00 | splunk |
| 5 | EsT－STP－00K－D | SEL Solunk ES Term Stusup buck 10k |  | \＄10，000．00 | k | 31\％ | S6，900．00 | 50．00 | 50．00 | \＄0．00 | \＄0．00 | \＄0．00 | s0．00 | 50.00 | splunk |
| 5 | EST－STD．1．D． | Stel Sounk S Term Slusup Buck 1 |  | S1，000．00 | ${ }_{\text {K }}^{\mathrm{K}}$ | 31\％ | S00．69 | Ss．00 | Ss．00 | Ss．o． | So．00 | So．00 | So．00 | Scoun | Stile |
| 5 | ESTUEES－1000AP－D | SEL Sounk ES Temup ssup buck 1000AP |  | S1，00000 | k | 31\％\％ | scoso．00 | so．00 | so．00 | ${ }_{\text {cosen }}$ | S0．00 | S000 s．00 | S000 so．00 | S0．00 | splunk |
| 5 | EsTUEESS．100EM－D | SEL Spunk ES Termupg Ssup buck 100EM |  | \＄1，00000 | ${ }_{\text {k }}^{\text {k }}$ | 31\％ | ${ }_{\substack{\text { Scese．00 } \\ \text { S690．00 }}}$ | so．00 | So．00 <br> s．oo | S000 <br> s00． | s．00 s0．00 | So．00 | S0．00 | so．00 so．00 | Splunk |
| 5 | ESTU－ES－100AN－D | SEL Solunk ES Termupg SSup Buck 100AN |  | \＄100．00 | к | 31\％ | S69．00 | 50．00 | 50．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | \＄0．00 | splunk |
| 5 | CSTU－ES－100AP．D | SEL Solun ES Temupg ssup |  | S10．00 Sioo．00 | k | 31\％\％ | S69．00 | S0．00 | So．00 |  | s．00 s．00 | s．00 50.00 | s．00 s．00 | So． |  |
| 5 | ESTU－ESS－100us－D | SELL Solunk ES Termupg ssup buck 100us |  | Stoo．00 | k | 31\％ | S69．00 | ssood | S0．00 | S000 | S000 s000 | so．00 s000 | so．00 s000 | so．${ }_{\text {so．00 }}$ | Still |
| 5 | ESTUEESTAN－D |  |  | ${ }_{\text {sin }}$ | k | 31\％ | S0．69 | so．00 | s0．00 | s0．00 | S0．00 | S0．00 | S0．00 | S0．00 | splunk |
| 5 | ESTU－ES－1AMM－D | SEL Spunk ES empleg ssup bek 1 AP |  | Stion | k | 31\％ | ¢ | ssood | Ss000 | （ | S000 s．00 | （ | 隹 | ¢ | Splenk |
| 5 | EETTUESS．US－D |  |  | S10000 | k | 31\％\％ | ¢0，69 | soio | soiol | soon s．00 | S0．00 | so．00 | soion | somo | splunk <br> splunk |
| 5 | ESTV－GSS－1000AND | SEL Spunk EST Termupg Pup buck 100AN |  | St，0000 | k | ${ }_{31 \%}^{31 \%}$ | ${ }_{\substack{\text { scoso．00 } \\ \text { sco．00 }}}$ | S0．00 | sso．00 | S000 s000 | S0．00 s000 | so．00 s00． | so．00 s000 | somo | Splenk |
| 5 |  | Sticle |  | Sli，00000 | k | 31\％ | Sseno．00 | S0．00 | S0．00 | S0．00 | S0．00 | S0．00 | S0．00 | S0．00 | splunk |
| 5 | EsTV－GSS－1000us | SEL Sounk EST Temupg prup buck 100us |  | $\xrightarrow[\substack{\text { Sliou0．00 }}]{\text { Sion }}$ | k | 31\％\％ | Sse90．00 s6900 | so． | cois | soou s000 | s000 s000 | S000 | so．00 s000 | ¢ | Sspunk |
| 5 | ESTU－GS－100APD | SEL Splunk ES Temmp P Psup Buck 100AP |  | S100．00 | k | 31\％ | S69．00 | s0．00 | s0．00 | s0．00 | S0．00 | so．00 | s0．00 | s0．00 | splunk |
| 5 | ESTH－GS－100u－D | Ster |  | S | K | 31\％ | S69．00 | So． | Scoue | S0．00 s．00 | S0．00 sooo | so．00 | so．00 s00． | somo | Splenk |
| 5 | Estu－Gs．AN－D．D |  |  | ${ }_{\text {S }}^{\text {S100 }}$ | k | 31\％\％ | S0．69 | so．00 | so．00 | so．00 S000 | S0．00 | s．0．00 | soion | soiol | splunk |
| 5 | ESTU－G． 1 AP－D | SEL Spunk ES Temupg Psup Buck 1 AP |  | S1．00 | K | 31\％ | S0．69 | Ss．00 | Ss．00 | Ss．00 | S0．00 50.00 | S0．00 | so．00 s0．00 | somo | Still |
| 5 | EsTV－GS．1USS．D | SEL Solun ES Termup P Pup buck iUS |  | （17．00 | k | ${ }_{\text {cker }}^{31 \%}$ | （si．69 | soou sooo | soio | soon sooo | Sois | S000 | S0．00 | So． | splunk |
| 5 | EsTUS－1／1－1999EM |  |  | ${ }_{\substack{\text { S77．85 } \\ \$ 173.08}}$ | k | 31\％ | ${ }_{\substack{\text { S }}}^{\text {S1234，}}$ | so．00 sooo | so．00 sooo | S000 s000 | s0．00 s000 | s0．00 s．00 | s000 sooo | S0．00 | Ssplenk |
| 5 | EsTUUS．50．a99．EM |  |  | ${ }_{\substack{\text { S198．77 } \\ \text { St675 }}}$ | k | 31\％ | ${ }_{\text {S }}^{\text {S12．18 }}$ | S0．00 | S0．00 | S0．00 | S0．00 | S0．00 | S0．00 | S0．00 | splunk |
| 5 5 |  | SEL Solunk Es TRU SSupsk－9999日GBday |  | sile．15 | ${ }_{\text {k }}^{\substack{\text { k }}}$ | 31\％ | ¢ ${ }_{\text {s5．041．14．}}^{\text {S14．64 }}$ | Ss．00 | Ss．00 | Ss．oo | So．00 | So．00 | Ss．00 | Scoue | Splunk |
| 5 | ESUITE．PUST1－5VR | SEL En Pus suite 1 Wrieable C CTTR 5y |  | Slo， 5 S6．92 | k | 31\％ | Se9， | S0．00 | S0．00 | S000 | \＄0．00 | S0．00 | S0．00 | S000 | SUPERNA |
| 5 | ESUITE－PULS2－3R | SEL Ent Pus Suite WWiteabe Cistr |  |  | K | 31\％ | ¢ | So． | So． | ¢ | S000 s．00 |  |  | so．${ }_{\text {so．00 }}^{50.00}$ | SUPERNA |
| 5 | ExTE－10068－AN－D |  |  |  | k | 31\％\％ | ¢$522,855.77$ <br> $\$ 55826.93$ |  |  |  | s000 s．00 | so．00 s．00 | so．00 sooo | so．os sooo | Stiole |
| 5 | EXTE－1006B－AP－D | Sels |  |  | k | 31\％\％ | ¢ | So．00 s．00 | cois | S0．00 s．00 | S000 s．00 | －5000 <br> 50.00 | Soiou s．00 | （ | Splenk |
| 5 | ExTE－1008B－US－D |  |  |  | k | 31\％\％ |  | Ss．00 | Ss．00 | （ensom | So．00 | So．00 | S0．00 | Ss．00 | Sspunk |
| 5 | ExT－－1019B－AP－D |  |  | \＄129，201．92 | к | 31\％ | \＄89，149，32 | s0．00 | s0．00 | S0．00 | ${ }_{50.00}$ | s0．00 | S0．00 | 50．00 | splunk |
| 5 | ExTE－10198EEM．D |  |  | \＄99，554．81 | k | ${ }^{31 \%}$ | ${ }_{\substack{566.347 .82 \\ \$ 5943280}}$ | so．00 | sa0． | S000 | 50.00 5000 S00 | s．00 s．00 | so．00 sooo | so．00 sooo | s．ill |
| 5 5 5 |  |  |  |  | k |  |  | So． | （incoue | （tan |  | 隹 | 隹 | Stiol |  |
| 5 5 |  | SEL Solunk ExCH Term Ssup 6．1008BdayP |  | 58.653 .85 <br> S6．634．62 | k | 31\％ |  | so．00 so．oo | Ss．00 | Ss．00 | S0000 | s．00 s．00 | so．00 | so．00 so．00 | Stile |
| 5 | ExTE－10G8．Us．D | SEL Solunk EXCH Term SSup 6－1008iday |  | S5，76923 | к | 31\％ | S3，980，77 | S0．00 | s0．00 | so．00 | S000 s．00 | Stion | S | 50．00 | splunk |
| 5 | EXTE－2OBEAN－D |  |  |  | k $k$ | 31\％\％ | （si．966．73 |  |  |  | Stiol | －5000 <br> so．00 | S000 | Sosom | Stelenk |
| 5 | ExTE＝206BEMM－D |  |  | ${ }_{\text {S11，}}$ | k | 31\％ | Sis， | So．00 | So．00 s．00 | S000 s．00 | S0．00 s．00 | s0．00 s．00 | S000 sooo | S000 | Sspunk |
| 5 |  |  |  |  | k | 31\％ |  | Ss．00 | Ss．00 | Ss．00 | S0．00 | S0．00 | so．00 | Sos． | Ssplunk |
| 5 | EXTESOOBEAPD |  |  | S 5328.84 .62 | k | 31\％ |  | S0．00 | S000 | Soiol | S0．00 <br> S000 | \＄0．00 | S000 | So． | Splunk |
| 5 | EXTE：508BEM－D |  |  |  | k | 31\％ |  | so．00 sooo | sso． | S000 s000 | S0．00 s000 | s0．00 s．00 | s000 sooo | so．0 so．00 | Sspunk |
| 5 | SXTE－56B．AN－D |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％\％ |  | So．00 | Ss．00 | so．00 sooo | S0．00 50.00 | S0．00 | so．00 | so．00 so．00 | Sspunk |
| 5 5 |  |  |  |  | k |  |  | （incoue | （incous | （ens |  |  | Sois | Stion |  |
| 5 5 | ExTE－5g－US－D． |  |  |  | k | 31\％ |  | S0．00 | Ss．00 | Ss000 | S0．00 s0．00 | so．00 s00． | S0．00 s00． | sso． | STLuNK |
| 5 5 |  | Ster |  |  | k | － |  |  | sooo so．oo | solo sooo | s．0．00 so．00 | solo so．00 | solo so．00 | soiol so．00 |  |
| 5 | EXTG－1006BEM－D |  |  |  | k | 31\％ |  | （incoue | （incoue | So． | S000 s．00 | s．00 s．00 | S000 s．00 | 发 50.000 | Ssplunk |
| 5 | ExTG－10196－AN－D |  |  |  | k | 31\％ | ssag．49．32 | Ss．00 | Ss．00 | Ss．00 | S0．00 50.00 | So．00 | Ss．00 | so． 50.00 | splunk splunk |
| 5 | ExTC－10168－MM－D | SEL Soluk ExCH Tem Pusp $100+$ Birax $)$ M |  | Sile | k | 31\％ | S82．017．38 | S000 | S000 | S000 | S0．00 | S0．00 | S0．00 | S000 | splunk |
| 5 |  |  |  |  | ${ }_{k}^{k}$ | 31\％ | ${ }_{\text {S }}^{58,971.16}$ | Scood | ¢ |  | s000 sooo | S000 | Scoom | so．${ }_{\text {sooo }}^{5000}$ | Sspunk |
| 5 |  | SEL Solunk EXCH Tem PSup 6 －106Braya |  |  | k | 31\％\％ | ¢ 5 S7，65．39 | so．00 sooo | so．00 | so．00 sooo | S0．00 50.00 | s．00 soon | so．00 | so．00 50.00 | Sspunk |
| 5 | ExTG 10 OB US－D |  |  | cis． | k | 31\％ | S4，77．93 | so．00 | So．00 | S000 | S0000 s．00 | s．0． s．00 | s．0． s．00 | S0．00 | splunk |
|  |  |  |  | （ | k | 31\％ |  |  | so． | $\xrightarrow[\substack{\text { S0．00 } \\ \text { s00 }}]{ }$ | S0．00 | Ss．00 | So．00 |  | Sspunk |
|  |  | SEL Splunk ECCH Tem Psup 11－208B／day |  | 330．77 | к | 31\％ | 888．23 | s0．00 | s0．00 | s0．00 | 50．00 | s0．00 | 50．00 | ${ }^{50.00}$ | sLunk |


| Band | sku |  | DESCRIPTION | $\underset{\substack{\text { EMC L LsT } \\ \text { PRICE USD }}}{ }$ | $\begin{gathered} \text { CATEGORY } \\ \text { CODE } \end{gathered}$ | $\begin{array}{\|c\|c\|c\|c\|c\|c\|c\|c\|c\|c\|} \substack{\text { Dispount } \\ \%} \end{array}$ | NVP LEVEL 1 NET PRICE | PROSUPPORT <br> PLUS MNT LP |  | PROSUPPORT ENH MNT LP | basic mit Le |  | wry upg esic <br> Tops ENH LP LP | renewal | THRD PARTY PRODUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 |  | SEL Splunk EXCH Term PSup 11-20GB/dayUS |  |  | k | $\xrightarrow{31 \%}$ | $\$ 8,598.46$ | $\xrightarrow[\substack{\text { so.00 } \\ \text { so.00 }}]{ }$ | $\xrightarrow[\substack{\text { so.00 } \\ \text { so.00 }}]{ }$ |  | $\xrightarrow[\substack{\text { so.00 } \\ \text { so.od }}]{ }$ | $\xrightarrow[\substack{\text { so.00 } \\ \text { so.00 }}]{ }$ | s.0.00 so.00 | $\xrightarrow[\substack{\text { so.00 } \\ \text { so.00 }}]{ }$ | $\underset{\substack{\text { Splunk } \\ \text { spunk }}}{\text { a }}$ |
| 5 | ExTG.50GBA.A.D | Sclil spunk EXCH Tem Pesup 2 2-5ocosiday |  | \$39.461.54 | k | 31\% | ${ }_{\text {s27,28.46 }}$ | 50.00 | 50.00 | 50.00 | ${ }_{50.00}$ | ${ }_{50.00}$ | 50.00 | ${ }_{50,00}$ | Sspunk |
| 5 | EXTC.50GBEEM-D |  |  |  | k | 31\% | Stiole | So. | So. | Soiol | Soiol | So. | S000 | S0.00 | splunk |
| 5 | ExTG.508.USS.D | SEL Solunk ExCH Tem Psup 2 2-5098iday |  | ¢ | ${ }_{\text {k }}$ | 31\%\% |  | so.00 | so.00 so.oo | so.00 so.oo | soou so.00 | so.00 so.00 | So.00 | so.00 so.od | Stule |
| 5 | EXTG SGB A-A.D | SEL Splunk XXCH Term PSup 3.56 cididay |  | ${ }_{\text {cke }}^{56,230.77}$ | k | 31\% | Sticere | so.00 | s0.00 | S0.00 | s0.00 | so.00 | S0.00 | 50.00 | splunk |
| 5 | ExTG-56BEEM.D | SEL Solunk EXCH Tem Pesup 3.56Blday |  | S4,76.92 | k | 31\%\% | 53,290.07 | s0.00 | s0.00 | s0.00 | 50.00 | s0.00 | 50.00 | ${ }^{50.00}$ | SPLUNK |
| 5 5 | Exte-5ge-us-0 | SEL Splunk EXH Temp Pup 3-56Blay |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\% | ${ }_{\substack{\text { S2 } \\ \text { s266.6.65 }}}$ | somo | somo so.00 | so.00 so.00 | (so.00 | (so.00 | so.00 s000 | $\xrightarrow[\substack{\text { so.00 } \\ \text { so.od }}]{ }$ | SPLuNK |
| 5 | EYEGLASS.001 | SEL Leeeciass Conig Repicication silion |  | \$1,128.00 | k | 31\% | ${ }_{5778.32}$ | S0.00 | S0.00 | S0.00 | 50.00 | so.00 | s0.00 | 50.00 | superna |
| 5 |  |  |  | Stich700 | k | 31\%\% | (s46023 | sooo sooo | sooo sooo | (en so.0 | (ens sooo |  | so.00 s.00 | so.00 so.00 | Superna SUPERNA |
| 5 |  |  |  | ¢ | ${ }_{\text {k }}$ | 31\% | ( | so.00 so.00 | so.00 sooo | so.00 sooo | so.00 so.00 | (en so.00 | so.00 s000 | so.00 so.00 | SUPERA |
| 5 | EYEGLASSSOO232PE |  |  | S7,62000 | k | 31\% | S5,307.48 | so.00 | so.00 | 50.00 | 50.00 | so.00 | so.00 | s0.00 | SUPERRA |
| 5 | EYEGLassoouzza | SEL Evequass Base to A AV Upgrade 2 Pack |  | S3.50.00 |  | 31\% | ${ }_{\text {S22,47.10 }}$ | s000 | s0.00 | S000 | S0.00 | so.00 | s0.00 | s0.00 | superna |
| 5 |  |  |  |  | ${ }_{k}^{k}$ | 31\% | ( ${ }_{\substack{\text { S4,7767.37 } \\ \text { S2, }}}$ | so. | (en so.00 | so.00 sooo | (en | so. | S000 | (en | Suprrna |
| 5 | EVEGLASS.004 | SELEEVeGiass silion- RTo Reporting |  |  | k | 31\% | S972.90 | So.00 | So.00 | so.00 Soiol | So.00 | So.00 | S0.00 | So.00 | SUPRRNA |
| 5 | EYEGLASS.006 | SEL Levelass-Folder and Conitig Mration |  | Sti.finoo | ${ }_{k}^{k}$ | 31\% |  | somo | so. | so.00 so.00 | ¢ | cois so.00 | S000 | so.00 so.00 | SUPERNA |
| 5 | EYELASSS.008 | SEL Eveciliss - Looging Export |  | S385.00 | k | 31\% | ${ }_{22565.65}$ | so.00 | so.00 | s0.00 | so.00 | so.00 | s0.00 | 50.00 | SUPERNA |
| 5 | EYEGLASS-130 | SEL Eveegass - Aluo clist Wide Failover |  | S1,026.00 |  | 31\% | s707.94 | s0.00 | S0.00 | S0.00 | so.00 | S0.00 | s0.00 | 50.00 | Superna |
| 5 | EYEGLASS-131 | SEL Evelass - High Avaibilility |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\%\% | \$9172.909 | so.00 <br> so.oo | So. | so.00 s.00 | so.00 so.os | so.00 <br> so.oo | So.00 | so.00 so.00 | SUPRRNA |
| 5 | EYEGLASS-133 | SEL Levegass - - Appilication failuever |  | \$2, | k | 31\% | S973.59 | so.00 | S000 | S000 | S0.00 | S0.00 | s0.00 | 50.00 | SUPERNA |
| 5 | EYelasss-11 | SEL IGLS.SREL-C-Centos instaler License |  | \$33.077.00 | k | 31\% | \$2,12.13 | s0.00 | s0.00 | s0.00 | s0.00 | so.00 | \$0.00 | \$0.00 | SUPERNA |
| 5 | - |  |  | \$12.770.00 | ${ }_{\text {k }}^{k}$ | 31\%\% | s8,817.30 | S0.00 | S0.00 | S0.00 | S0.00 | S0.00 | 50.00 | so.00 | Llemc file |
| 5 5 | FC.-.5009 |  |  | ¢ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\%\% | ${ }_{\substack{\text { se5,67 } \\ \text { S24, }}}$ | So.00 s000 | S000 s00. | so.00 s00.00 | so.00 so.00 | so.00 so.os | so.00 s000 | so.00 so.00 | VARONIS |
| 5 | FC.100k-150\%os | SELL ramework Comenector os |  | \$18.72 | k | 31\% | \$12.92 | S0.00 | 50.00 | s0.00 | s0.00 | S0.00 | s0.00 | 50.00 | varonis |
| $5_{5}^{5}$ |  | SEL Framevor Comenecoros |  | ${ }_{\text {cosem }}^{588.01}$ | k | 31\%\% | Stien | so.0 S00 | so.0 S00 | so.00 S00 | so.00 | so.00 | ${ }_{\text {S0,00 }}$ | so.00 soo | Varools |
| 5 | ${ }_{\text {FC. }}$ | SEL Framenor Connector |  | ¢521.84 | ${ }_{\text {k }}$ | 31\% | ${ }_{\text {S22, }}$ | so. | so. | so.00 s.00 | (en | (ent | so.00 sooo | s.0. sood | VARONIS |
| 5 |  | SEL Framevor Coonecoio os |  | \$518.41 | ${ }_{\text {k }}$ | 31\%\% | ${ }_{\substack{\text { S1270 }}}^{5}$ | so.0 S000 | so.0 Sol | so.00 S000 | so.00 | so.0 | S0.00 | so.0 Sol | Varonis |
| 5 |  | SEL Frameworc connecto 0 Os |  | cise 529.95 | ${ }_{\text {k }}$ | ${ }^{31 \%}$ | ${ }_{\substack{\text { S }}}^{520.67}$ | (en so.00 | (in so.00 | Soiol | (en so.00 | (en so.00 |  | Soiol | Varons |
| 5 |  |  |  | ¢ 5228.59 | ${ }_{k}^{\mathrm{k}}$ | 31\% |  | ¢ | so.00 s00. | $\xrightarrow{\text { so.00 }}$ | ¢ | cois so.00 | S000 | so.00 so.00 | Varons |
| 5 | FC.251.5000s | SELL Framewor Comenector os |  | 551.78 | k | 31\% | 535.73 | s0.00 | s0.00 | \$0.00 | \$0.00 | s0.00 | s0.00 | s0.00 | varonis |
| 5 |  | SEL Framevork Connecto os |  | \$19.96 | k | ${ }_{\substack{31 \% \\ 31 \%}}$ | ${ }_{\substack{\text { S } \\ \text { S13,77 }}}$ | S000 | So.00 | So.00 | So. | So.00 | ( 50.00 | So.00 | Varonis |
| 5 |  | SEL rameeror connecto |  | ¢ ${ }_{\text {S41,80 }}^{5620}$ | ${ }_{\text {k }}$ | 31\% | ¢ 528.84 | so.00 | ¢ | ¢ | so. | so.00 | S000 | (en | VARONIS |
| 5 | FC.-50.-10000s | SEL Framewor Comectoro 0 S |  | S19.34 | k | 31\% | S13,34 | s0.00 | s0.00 | s0.00 | \$0.00 | so.00 | s0.00 | s0.00 | varonis |
| 5 |  |  |  |  | к | ${ }^{31 \%}$ |  | S000 s000 | so. | $\xrightarrow{\text { so.00 }}$ | ¢ | cois so.00 | S000 | so.00 so.00 | VARONIS |
| 5 | FC.-751-10000s | SELL Framewor Comenecto os |  | 538.68 | k | 31\% | 526.69 | S000 | S0.00 | S0.00 | 50.00 | S0.00 | so.00 | \$0.00 | varonis |
| 5 |  | SELL Framevork Conneetor OS |  | ( $\begin{array}{r}523.08 \\ 530000\end{array}$ | k | 31\%\% | S15953 | (incoun | So.00 | So.00 | So. | So. | ( 50.00 | So.00 | Varons |
| 5 | ${ }^{\text {FLOWW-CET1 }}$ | SEL Boomif Fow Slandarat Eirl- - Ter 1 |  | S5, | k | 31\% | ( $53,450.000$ | so.00 | ¢ | ¢ | so. | so.00 | S000 | ¢ | coom |
| 5 | FLow-cet3 | SEL Boomi Fow Standard Edit - Tier 3 - |  | s99,66.66 | k | 31\% | S6,32500 | s0.00 | s0.00 | S0.00 | s0.00 | s0.00 | s0.00 | s0.00 | воом |
| 5 5 | Flow-CEI4 FLOW-ETT | SEL Boomi Fow Slandard Edition- Tier 4 |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\% |  | so.00 so.00 | sooo <br> so.oo | $\xrightarrow{\text { so.00 }}$ s000 | soo. <br> sooo | so. | so.00 s00. | so.00 so.00 |  |
| 5 | FLow-Eet2 | SEL Boomi fow Enererise Edit-Tier 2 |  | \$12.500.00 | k | 31\% | s88,2500 | s0.00 | s0.00 | \$0.00 | s0.00 | s0.00 | \$0.00 | \$0.00 | воом |
| 5 | Flow-EET3 FIOW-EET4 | SEL Booni fow Enerpisie Editit Tier 3 |  | \$20.000.00 | k | ${ }_{\substack{31 \% \\ 31 \%}}$ | \$13.80.00 | (in so.00 | So.00 | So.00 | So. | So. | S0.00 | So.00 | воом |
| 5 |  |  |  |  | ${ }_{k}^{k}$ | 31\% |  | so.00 | so. | so.00 sood | (en | So. | S000 | (en | index Encines |
| 5 | FM-TVR-00000050 | SEL LTR 50-99T FIL METADAATA ADEX |  | ${ }_{5634.62}$ | k | 31\% | ${ }_{543789}$ | s0.00 | s0.00 | s0.00 | s0.00 | s0.00 | S000 | \$0.00 | INDEX ENGINES |
| 5 5 |  |  |  |  | k | 31\% | ${ }_{\text {S }}^{58565.39}$ | So.00 s000 | so.00 S000 | so.00 sooo | soo. <br> sooo | soo. <br> so.oo | S0000 | so.00 sooo | ( |
| 5 |  |  |  | ${ }_{\substack{\text { s3269292 }}}$ | k | 31\% |  | So.00 |  | so.00 sooo | so.00 sooo |  | S0.00 | so.00 soo. | ( |
| 5 | ${ }_{\text {Flals }}$ | SEL ЗR 25-999 F Fle Merid ial ine |  | S2076.92 | k | 31\% | S1.433.07 | Solo s.00 | Sosom | s.a.0 s.00 | So. | So. | S000 s.00 | Sosoo s.00 | MNEEXENGNES |
| 5 5 |  | SEL 3r 50.9 -9TP FILE MEEAPATA ATOEX |  |  | k | 31\% |  | $\substack{\text { So.00 } \\ \text { s00. }}$ | $\substack{\text { So.00 } \\ \text { s.00 }}$ | so.00 s.00 | So. | (incois | S0.00 s000 | so.00 so.00 |  |
| 5 | ${ }_{\text {FM-3-3Y-.000020250 }}$ |  |  | S1,038.46 | k | 31\% | S776.54 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | s0.00 | 50.00 | INDEXENGNES |
| ${ }_{5}^{5}$ | FMM-3YR.00000500 | SEL 3rR 50.-999TT FIL MeITADATA INEX |  | ${ }_{\text {S }}^{588269}$ | k | 31\%\% | ${ }_{\text {S }}^{5690.067}$ | so.00 S00 | so.00 S000 | so.00 S00 | so.00 | so.00 | s0.00 S00 | so.00 soon | INDEE ENGINES |
| 5 5 |  |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\% |  | so.00 s000 | somo so.os | somo | (so.00 | (so. | so.00 s000 | $\xrightarrow{\text { soo.0 }}$ s0.00 | ( |
| 5 |  | SEL STR 50.99TB FIE METADATA ADDEX |  | \$2,53.46 | k | ${ }^{31 \%}$ | \$1,751.54 | S0.00 | 50.00 | ${ }_{\text {soseo }}$ | so.0 | s0.00 | s0.00 | \$0.00 | INDEX ENGINES |
| 5 5 | ${ }_{\text {FML-5R-.00000000 }}^{\text {FM.SYR-0000250 }}$ |  |  | ( | k | 31\% |  | So.00 so.os | So.00 so.oo | So.00 so.oo | so.00 so.00 | so.00 <br> so.oo | Ss.00 | So.00 so.os |  |
| 5 | FM.-5x.0.0000500 |  |  | \$1,307690 | k | 31\% | ${ }_{502021}$ | so.00 | s0.00 | s0.00 | so.0 | so.0 | S0.00 | s0.00 | INDEE ENINES |
| 5 |  |  |  | Stior.e. | k | 31\% |  | So.00 <br> s.ood | so.00 <br> s.00 | so.00 s.00 | so.00 so.os | so.00 <br> so.oo | S000 s000 | so.00 so.00 |  |
| 5 | FUST1.-RROUG.F |  |  | ${ }_{\text {S }}$ \$131999 | k | 31\% | S991.07 | S000 | s0.00 | s0.00 | so.0 | so.0 | s0.00 | so.00 | VMWMare |
| 5 5 |  |  |  |  | k | 31\% | ${ }_{\substack{\text { sio2e2, } \\ \text { S10281 }}}$ | S000 <br> sooo | S0.00 <br> s.00 | so.00 s.00 | so.00 so.os | so.00 so.oo | S0000 | so.00 so.00 | VMWMARE |
| 5 | Fusipalac.k | SEL FUSSI2.PAYYC) |  | S17200 | к | 31\%\% | ${ }_{\substack{\text { sin } \\ \text { S4.68 }}}$ | So. | S000 | S000 | So. | so. | S0.00 | So. | vMware |
| 5 5 | Fustiplarucc Fusizelavicc-1 | SEL HSITPPAYY(UG-C) |  | \$879.00 | ${ }_{\text {k }}$ | 31\%\% | ${ }_{\text {S54.51 }}^{\text {S54.51 }}$ | so.00 s000 | so.00 s.00 | so.00 s.00 | (somo | (somo | S000 s000 |  | VMWNARE |
| 5 | fusizPaycoc-k | SELL FUS12.PAY-UG-C) |  | 599.56 | k | 31\% | sc3, 18 | s0.00 | S0.00 | s0.00 | 50.00 | \$0.00 | s0.00 | S0.00 | UMWARE |
| 5 | FUS12PROC | SEL FUST12-PRO-C) |  | \$199000 | k | 31\% | ${ }_{\text {sini.31 }}$ | s0.00 | s0.00 | s0.00 | so.0 | so.0 | ${ }_{\text {so.00 }}$ | so.00 | VMWMARE |
| 5 |  | SEL FISU12.PROC) |  | S\$8990.47 | k | 31\%\% |  | S0.00 <br> sooo | S0.00 <br> s.00 | S0.00 s.00 | so.00 so.00 | so.00 so.oo | so.00 s000 | so.00 so.os | VMWMARE |
| 5 | FUSI2PRopluga | SELIUSS12-PRO-PLAY-UGC) |  | ${ }^{5899.00}$ | k | 31\% | ${ }_{\text {Sctich }}$ | so.00 | ssood | s0.00 | s0.00 | so.00 | S0.00 | s0.00 | VMWMARE |
| 5 | FUSITPROPLUGC.-1 | SEL FUS12-PRO.PLAY-UGCC) |  | 589.00 | k | 31\% | ${ }_{\text {S61,41 }}$ | S0.00 | s0.00 | ${ }_{\text {so.00 }}$ | so.00 | so.00 | ${ }^{50.00}$ | ${ }^{\text {so.00 }}$ | VMWVARE |
| 5 |  | Still |  | sios.05 | k | 31\% | ${ }_{\text {Sckers }}^{51.10}$ |  | So. | (incoue | cois | cois | S0.00 s.000 | ¢ | VMMARRE |
| 5 |  | SEL FUS 1 (-PRO-UG-C) |  | S99.00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\% | ${ }_{\substack{\text { S68.31 } \\ \text { S7.03 }}}$ | So.00 sooo | so.00 so.os | so.00 so.os | so.00 so.00 | so.00 so.00 | S0.00 | so.00 so.00 | VMWARE |
| 5 | GOPR.0.500 | SEL Gop Patems os |  | Stisise | k | 31\% | S47.80 | Soiol | Soiol | S000 | So. | So. | S0.00 | So. | Varons |
| 5 | Gopp-1001-1500s | SEE GOPR Patems os |  | ¢ | ${ }_{k}^{k}$ | 31\% | $\underset{\substack{\text { S13,63 } \\ \text { S7.18 }}}{ }$ |  |  | S000 sooo | (en | (so.00 | so.00 sooo | (en | VAROONS |
| 5 | GDPPR-101-2500s | SEL GOPR Patems os |  | ${ }_{53778} 5$ | k | 31\% | 528.07 | S000 | s0.00 | s0.00 | \$0.00 | \$0.00 | s0.00 | \$0.00 | varonis |
| 5 | Gopr-10-2020)S GPPR-1501-2000 | SEL GODR Patems os |  | \$ | k | 31\%\% |  | $\substack{\text { So.00 } \\ \text { soo. }}$ | $\substack{\text { so.00 } \\ \text { s.00 }}$ | so.00 s.00 | So. | Sois | s.00 s000 | So. | Varonis |
| 5 | GDPP-150k-0s | SEL GOPR Patems os |  | \$10.23 | k | 31\% | s7.06 | so.00 | so.00 | S0.00 | S0.00 | S0.00 | s0.00 | \$0.00 | varonis |
| 5 | ${ }_{\text {coper }}^{\text {GopR-2000-3560s }}$ | SEL GOPR Patems os |  | ${ }_{\substack{\text { sin }}}^{\text {S11.64 }}$ | ${ }_{k}^{k}$ | 31\%\% | s11.88 5789 | so.00 sooo | so.00 so.os | so.00 so.00 | so.00 so.00 | ( | so.00 s000 | so.00 so.00 | VARoNS |
| 5 |  |  |  | \$15600 | k | 31\%\% | ${ }_{\substack{\text { S10.76 }}}^{\text {S1985 }}$ |  |  |  | so.00 so.00 | so.00 sooo | so.00 sooo | so.00 sood | Varonis |
| 5 | GDPR-35k-50kos | SEL GDPR Patems os |  | \$11.09 | k | 31\% | \$7.65 | s0.00 | s0.00 | s0.00 | \$0.00 | S0.00 | so.00 | \$0.00 | varonis |




| band | sku |  | DESCRIPTTION | $\underset{\substack{\text { EmC Lss } \\ \text { PRICE USD }}}{\text { a }}$ | $\begin{aligned} & \text { CATEGORY } \\ & \text { COOE } \end{aligned}$ | $\begin{aligned} & \text { NASPO VP } \\ & \text { Discount } \end{aligned}$ | NVP LEVEL 1 NET PRICE | PROSUPPORT <br> PLUS MNT LP | $\substack{\text { PRosuppori } \\ \text { WMP CREM } \\ \text { LP }}$ <br> MTT | PROSUPPORT ENH MNT LP | basic mnt LP | $\begin{gathered} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{gathered}$ | WTr UPG Basic <br> TOPS ENH LIP | renewal | THRD PARTY PRoouct PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{5}^{5}$ |  | SEEHZ ${ }^{\text {S }}$ |  |  | ${ }_{k}^{\mathrm{k}}$ | $31 \%$ $31 \%$ | （ses．78 | $\xrightarrow[\substack{\text { So．00 } \\ \text { sood }}]{ }$ | Socteo | so．00 | so．00 | So．00 | So．00 | So．00 | VMWNAE |
| 5 | HzzAADANIOUCC．－1 | SEL HZPADAAOONOOUGC） |  | S59774 | ${ }_{\text {k }}$ | 31\％ | ${ }_{5412}{ }^{244}$ | so．00 | so．00 | s0．00 | s0．00 | s5000 | 50．00 | 50.00 50.00 | VMWARE |
| 5 | Hzzad Aan Iouccek | SELHzPADAAODNOOGG－C） |  | S624．81 | k | 31\％ | ${ }_{\text {S433，12 }}$ | so．00 | so．00 | S000 | S000 s．00 | S． | （ | s．0．00 50.00 | VMM MARE |
| 5 | Hz8ADAD 100 ${ }^{\text {chec }}$ | SEL HZPADADAONNOOUG．C） |  | ¢ | k | 31\％ |  | so．00 | so．00 | S0．00 | S000 | S0．00 | S0．00 | S0．00 | WARE |
| 5 | Hzzadionioucc－1 |  |  | Sticeis．08 | k | 31\％ |  | so．oo | so．oo | so． | so． | so． | so．00 50.00 |  |  |
|  | DAE1OUUGC | SEL LZAPDA：ENC100－UC．C） |  | S31，240．00 | к | 31\％ | \＄21，555．60 | S000 | s0．00 | so．00 | S0．00 | 50．00 |  |  |  |
|  | DAEIOUCGC－1 | SELHZPADAEANC 100．UGC） |  | 5332645.80 | к | 31\％ | \＄22．525．60 | s0．00 | S0．00 | 00 | 00 |  |  |  |  |
| 5 | E100UCC－K | SEL Hz8．ADA ENC 100．UUG．C） |  | \＄34，13270 | к | 31\％ | \＄2，551．56 | s0．00 | s0．00 | s0．00 | 50．00 | \＄0．00 | s0．00 |  |  |
| 5 | Hz8ADEENOUGC |  |  | S3，124．00 | k | 31\％\％ |  | S0．00 | S0．00 | S0000 | S0．00 S00 | S0．00 | S0．00 | S0．00 | VMWVAE |
| 5 |  | SEL HzPAAAAEECCOOUG－C） |  |  | k | 31\％ |  | （so．00 | So． | （so． |  |  | （so． |  | VMWNARE |
| 5 | hzzadannioucc | SEL Hz－ADA ENNTO－UG－C） |  | \＄1，75500 | k | 31\％ | S1，172．45 | S0．00 | S0．00 | s0．00 | 50．00 | 50．00 | 50．00 | 50．00 | VMWARE |
| 5 | HzZADANNTOUCC．－1． | SEL HZ8．ADA ENNTO－UGC） |  | \＄1，78173 | k | 31\％ | \＄1，229．39 | s000 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | s0．00 | vmware |
| 5 |  |  |  | S41．15．5．001 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | St， | So．00 <br> sooo | （en so．00 | Ss．00 | So． | So． | Ss0．00 | Ss0．00 | VMWVARE |
| 5 | Hzzanc 1000 － |  |  | S43，00．75 | ${ }_{\mathrm{k}}^{\mathrm{k}}$ | 31\％ |  | so．00 | so． | 边 |  | somo | somo | somo | VMWARE |
| 5 | Hzzadiocheck | SEL L 78. ADC． $100 . \mathrm{C}$ ） |  | ${ }^{\text {S44，935．64 }}$ | k | 31\％ | ${ }_{\text {S31．005，59 }}$ | ${ }_{\text {S0．00 }}$ | ${ }_{\text {so．00 }}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | ${ }^{\text {s0．00 }}$ | ${ }^{\text {s0．00 }}$ | ${ }^{\text {s0．00 }}$ | VMWWARE |
| 5 5 |  | SEL LZZADC．10．C） |  | ¢ 4 S4，115000 | ${ }_{k}^{k}$ | 31\％ |  | so．00 s．00 | so．00 | S0．00 s00． | S0000 | S0000 | so．00 s00． | S000 | VMWARE |
| 5 | Hzaidicic．k | SEL HzZ－ADC．10．C） |  | S4，493．56 | k | 31\％ | 53，100．56 | S0．00 | \＄0．00 | \＄0．00 | s0．00 | ssood | so．00 | s．00 | VMWMARE |
| 5 | Hz8aOCEIOUOCC | SEL HzPADC．ENC． $100 . \mathrm{UG}$（C） |  | ${ }_{\text {S }}^{\text {S19，933．00 }}$ | k | 31\％\％ | ${ }_{\text {S13，698．57 }}$ | so．00 | so．00 | \＄0．00 | \＄0．00 | \＄0．00 | \＄0．00 | \＄0．00 | VMWMARE |
| 5 |  | SEL HZ－ADC．ENC． $100 . \mathrm{UG}$（C） |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | so．00 | so． | S0．00 s000 | S0．00 s000 | Ss．00 | Ss0．00 | Ss0．00 | VMWVARE |
| 5 | hzzadCeniouc | SEL HZAADC．ENC． $10 . \mathrm{UG}$－C） |  | S1，984，00 | k | 31\％ | ${ }_{\text {S1，} 1,6896}$ | 50．00 | 50．00 | S0．00 | S000 s．00 | Scood |  | ¢ | VMWARE |
| 5 | Hz8AOCEVIOUGC－1． | SEL HZPADC：ENC－10．UGC） |  | （ 52.7738 | k | 31\％\％ |  | S0．00 | S0．00 | S0．00 | s0．00 S00 | so．0 Soo | so．00 | so．00 | VMWVARE |
| 5 | HzzADCENTIOUCCCM |  |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\％ | si，493．45 si1， 76.50 | So． | （incois | S0．00 s．00 | S000 s．00 | so．00 s．00 | S000 s000 | s000 s000 | VMWWAREE |
| 5 | Hzzadenloubch | SEL HZPADAEENN1O－UGCC） |  | \＄17，817．25 | k | 31\％ | \＄12，293900 | S000 | s0．00 | S0．00 | S0．00 | \＄0．00 | S0．00 | S000 | vmmare |
| 5 5 |  | SEL HZPA．AA．ENN100．UG．C） |  |  | k | 31\％ |  | so．00 | so． | S0．00 s00． | S0．00 sooo | S000 | so．00 sooo | So．00 | VMW ARE |
| 5 | Hz8ADN100C－1 | SEL Hz8－ADN－100－C） |  | \＄326，908，75 | k | 31\％ | \＄18，567．04 | 50．00 | \＄5000 | S0．00 | S0．00 | S0．00 | S0．00 | 50．00 | VMMARE |
| 5 | Hz8a0N1000－K | SEL LZ8．ADN－100．C） |  | ¢ | k | 31\％\％ | S19，428．05 | S0．00 | S0．00 | S0．00 | s0．00 S00 | so．0 Soo | so．00 | so．00 | VMWW ARE |
| 5 | ${ }_{\text {Hzemadio }}^{\text {HzPAONIOC－1 }}$ | SEL LZZAOD－10．C） |  |  | k | 31\％ | S1，766．71 | so．00 s000 | so．00 s．00 | S0．00 s000 | S0．00 s000 | Scoue | so．00 s00． | Ss000 | VMWARE |
| 5 | HZRAONTOC．K |  |  |  | k | （1） | Silemers |  | Stion soio | Soiol |  | Stion | Stiol | Stiol | VMWARE |
| 5 5 | HzZAONAOAOC | SEL Hz8．ANDAAOC－C） |  | ¢ | k | 31\％\％ |  | so．00 so．os | so．00 so．oo | so．00 s000 | S000 s000 | S000 s000 | so．00 s000 |  | VMMVAREE |
| 5 | HzzadNaloc－k | SEL Hz－ANDAOOC） |  | ¢ | k | ${ }^{311 \%}$ | Stis．23．26 | S000 | Soiol | S0．00 | S000 | S000 | S000 | S000 | YMWARE |
| 5 |  | SEEHZAPADA－A10．C） |  |  | k | 31\％ |  | so．00 s000 | so．00 s00． | S000 s000 | S000 s．00 | S0．00 s．00 | S0．00 s000 | ss000 | VMWARE |
| 5 | HZzaonaloc．K | SEL HzPADADAO－C） |  | （ 52.348 .30 | ${ }_{k}^{k}$ | 31\％\％ | S1，62．33 | So．00 | So．00 | S0．00 | S0．00 | s0．00 | ${ }^{\text {s0．00 }}$ | so．0 | VMWWARE |
| 5 | HZ8ADNE | SEL HzPADN－AN－100．UG－C） |  | （ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | $\substack{\text { So．00 } \\ \text { s00．}}$ | so． | S0．00 s0．00 | S0．00 sooo | So．00 | so．00 s00． |  | VMWARE |
| 5 |  | （els |  | \＄18．2373．58 | k | 314\％ | $\substack{58.58777 \\ 58815}$ | Soiol | Soiol | Soiol | Stion | So． | So． | Soiol | VMWMAEE |
| 5 |  |  |  | \＄ | k | 31\％ |  | so． | so． | S0．00 s00， | S000 | Ss．00 | so．00 s00． | sso．00 | VMWARE |
| 5 | HZZADNENTOUGC－K | SEL HZ8－ADNEENN－10－UG－C） |  | s1，277，36 |  | 31\％ | S853．78 | 50．00 | S0．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | s0．00 | VMWMARE |
| 5 5 |  | SEL HzPAPA．ADCOMO－C） |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％ | S23．080．50 s24，19．12 | Ss0．00 | so．00 <br> so．oo | Ss．00 | Ss．00 | S0．00 | so．00 | so．00 | VMWWARE |
| 5 5 |  | Stele |  | （ | k | 31\％\％ |  | Stiol | Stiol |  |  | （incoue | Stiol | Stiol | VMWARE |
| 5 5 | HzzaPACOCIOC | SEL HzPAPAPACOCOC） |  |  | k | 31\％ |  | So．00 s00． | S000 <br> s00． | S0．00 s00． | S0．00 s00 | S000 | so．00 s．00 | somo | VMWARE |
| 5 |  | SEL HzPAPAPACDCOC） |  | （ ${ }_{\text {S30．650．78 }}^{\text {S20．00 }}$ | k | ${ }^{31 \% \%}$ |  |  |  | so．00 s000 | so．0 50.00 | so．0 sooo | so．00 sooo | so．0 sooo | VMWWARE |
| 5 | $\xrightarrow{\text { HzzaPAADNODNOOCOC．}}$ | SEL HZ8PAPADADNO－CC |  | （s20．50．47．75 | k | 31\％ | ST4，179．50 | so．00 sooo | so． | s000 s000 | S0．00 s．00 | Ss．00 | So．00 s．ood | So．00 | VMWARE |
| 5 |  | SEL HZPAPAPADMOOC） |  |  | ${ }_{\text {k }}^{k}$ | ${ }_{3}^{31 \%}$ | S15．463．15 | S000 | So．00 | s0．00 S000 | soou s．00 | S000 | S000 | S000 | M MWMAEE |
| 5 | HzzePADNIOC－1 |  |  |  | ${ }_{k}^{k}$ | 31\％ | Sti．4795 | So．00 sooo |  | S000 s000 | S000 sooo | so．00 sooo | Scoom | Scoue | VMWNARE |
| 5 | HzzaPA ANOCOC－K | SEL HZAPPADNOOC） |  |  | k | 31\％\％ |  | Solo | Soiol | S0．00 | S000 | S000 | S000 | S000 | MMWARE |
| 5 | HzRAPAEEOUUC |  |  |  | k | 31\％ | S19．571．85 S20．45．59 | S000 s000 | S000 s00． | S000 s000 | S000 sooo | so．00 s．00 | S0．00 s000 | so．00 s00． | VMWW ARE |
| 5 | Hz8APAEIOUGC．K | SEL HZPAPAPAENC（100 UGGC） |  | （ | ${ }_{\text {k }}^{k}$ | 31\％\％ | S21，38408 | so．00 | so．00 | S0．00 S00 | so．00 | so．00 | so．00 | soovo | VMWMARE |
| 5 5 | HzZAPAEN1OUCC | SEL HZAPAPA．ENC（10．OC） |  | ${ }_{\substack{\text { S2，} \\ \text { S2，967．0．67 }}}^{\text {S，}}$ | k | 31\％\％ | \＄1．9．975．53 | so．00 | so． | S0．00 s00． | S0．00 s000 | Sosom | so．00 s．00 | sso．00 | VMWMARE |
| 5 | Hz8APAEN1OUCC．K HzPAPANOOUGC | SEL HzPAPAAENC（1－OGOC） |  |  | k | － |  | Soso | So． | S0．00 | s．0．00 Sooo | Soiol | Soiol | Sosoo | VMWMARE |
| 5 | ${ }_{\text {Hzea }}^{\text {HzPAPANOOUGC }}$ |  |  | \＄16，998．00 | ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | So．00 sooo | so．00 sooo | s000 sooo | s000 sooo | S000 sooo | S000 | So． | VMWNARE |
| 5 |  | SEL HZPAPAAEENNOO－UG－C） |  | \＄18，579．53 | k | 31\％ | ${ }_{\text {S12，819．88 }}$ | S000 | s0．00 | \＄0．00 | ${ }^{50.00}$ | s0．00 | ${ }_{\text {s0．00 }}$ | ${ }_{\text {s000 }}$ | VIMWARE |
| 5 | ${ }_{\text {Hza }}^{\text {HzPANA } 100 C C}$ | SEL HZPAPA．ENN1－UG－C） |  | \＄ $\begin{aligned} & \text { s1，69900 } \\ & \text { si，754．48 }\end{aligned}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | $\substack{\text { So．00 } \\ \text { soo．}}$ | S0．00 | S0．00 s0． | Ss．00 | So．00 | So．00 | Ss000 | VMWWARE |
| 5 5 5 | － | Ste |  |  | k |  |  |  | Stiol $\begin{aligned} & \text { s．0．0 } \\ & \text { s．00 }\end{aligned}$ |  |  | （siols |  | （s．ay | VMWNARE |
| 5 | HzRAPENNOOUCC | SEL HZ8PAPSENN10－UGCC） |  |  | ${ }_{\text {k }}$ | ${ }_{31 \%}^{31 \%}$ |  | S000 sooo | S0．00 s．00 | S0．00 s．00 | S000 s．00 | S0．00 s．00 | so．00 s．00 | （ | VMWMARE |
| 5 |  | SEELZ |  |  | k | $31 \%$ $31 \%$ |  | so．00 soo． | so．00 so．00 | Ss．00 | Ss．00 | Ss．00 | So．00 | Ss．00 | VMWWARE |
| 5 5 | HzzAPSAOOUCC．－1 | SEL HzeA－STNAONTOOGGC） |  |  | k | 31\％ |  | Steon | Stiol | （ |  | Stion | （encoue | （tacou | VMW M ARE |
| 5 |  |  |  | $\underset{\substack{\text { s9，23230 } \\ \text { se7．00 }}}{ }$ | k | 31\％\％ |  | $\substack{\text { So．00 } \\ \text { sooo }}$ | $\substack{\text { so．00 } \\ \text { soo．}}$ | S0．00 sooo | so．00 50.00 | S0．00 | so．00 sooo | So．00 | VMWARE |
| 5 |  | SELHz8－A－STN－ADN $10 . \mathrm{UG}$－C） |  | s885．12 | k | 31\％ | S610．73 | 50．00 | S0．00 | s0．00 | s0．00 | s0．00 | s0．00 | 50．00 | VMWMAE |
| 5 |  | SEELZ LZ－AP－STM．ADN（1－UG－C） |  | S99323 | k | 31\％\％ | S6er7．33 | So． $\begin{aligned} & \text { soo } \\ & \text { sooo }\end{aligned}$ | so．00 sooo | s0．00 S000 | soou s．00 | so． | So． | S000 | VMWNARE |
| 5 | HzzAPSEEL100UGCC． | SELHZZASSEEENC100－UGCC） |  |  | k | 31\％ |  | （incois | so． |  |  |  | Scoom |  | VMWNARE |
| 5 | Hz8APEEOOUCC．K |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | S32．062．90 ${ }_{\substack{\text { S2，97．33 }}}$ | Sco． | So．00 | so．00 so．od | Sc．00 | So．00 | Ss0．00 | so．00 | VWWWARE |
| 5 | HzzaPsenioucc－1 | SELHz－APS－EN（10－UG－C） |  | S4，448．57 | k | 31\％ | S3，069．51 | s0．00 | so．00 | S000 | S000 | so． | S000 | 旡 50.000 | VMWARE |
| 5 | HzZAPSEN1OUCC．K HzRAPSNNOUGC | SEL Hz－APSSENC（10．UG－C） |  | S4．64．80 | ${ }^{\mathrm{k}}{ }_{\mathrm{k}}^{\mathrm{k}}$ | ${ }^{31 \% \%}$ |  |  |  | s000 s．00 | solo s．00 | S0．00 | S0．00 | S000 | VMWMABE |
| 5 |  |  |  |  | k | 31\％ | \＄1，60．128 | S | （incoue | S000 s．00 | S000 s．00 | 发s．0．00 |  |  | VMMNARE |
| 5 5 |  | SEL Hz8．APS．ENN1OUG－C） |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | S1．921．66 sp9．11 | So．00 so．os | so．00 <br> so．oo | Ss0．00 | S0000 | So．00 | so．00 sooo | So．00 | VMWVARE |
| 5 5 5 |  | SEL |  | 俍 | ¢ | coick |  |  | Stion |  |  |  | Soiol | Sosoo | VMWNAEE |
| 5 |  | SEEHZP－A．STC．ADC（10－UG－C） |  | S20，550．00 | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | So． |  | S000 | Scoov | So． $\begin{gathered}\text { so．00 } \\ \text { sooo }\end{gathered}$ | So． | Sose | VMWW AREE |
| 5 | Hzzapssc 100C．1 | SEL HzP．APS．STC 10．C） |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ | S41．817．58 | So． $\begin{aligned} & \text { soo } \\ & \text { sooo }\end{aligned}$ | Soco | so．00 s．00 | So．00 | So．00 | so．00 so．00 | so．00 sooo | VMIWNARE |
| 5 | Hzzesscrioc | SEL Hz－APSTCOC） |  |  | ¢ | 31\％\％ | ¢ | （ | cois | Stion | （ | （ | （ | （ | VMM MARE |
| 5 5 |  |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | S1，4817．76 si，56，32 | so．00 | so． | so．00 | So．00 | so． | So．00 s．00 | somo | VMWARE |
| 5 |  | Stele |  |  |  |  | （ | （en so． |  | （somo | （sols | （somo | （somo | （somo | VMANAE |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| BaND | sku |  | Descrilition $\quad$Model sub <br> sku | $\underset{\substack{\text { EmC Lss } \\ \text { PRICE UsD }}}{\text { a }}$ | CATEGORY CODE | $\begin{aligned} & \text { NASPO VP } \\ & \text { Discount } \end{aligned}$ | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | $\substack{\text { PRosuppori } \\ \text { WMP CREM } \\ \text { LP }}$ <br> MTT | PROSUPPORT ENH MNT LP | basic mnt Le | $\begin{gathered} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{gathered}$ | wry upg esic <br> Tops ENH LP LP | renewal | THRD PARTY PROOUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 | $\xrightarrow{\text { HzzAPSTNTOOC.K }}$ | SEE HZZAP.STTN0.C) |  |  | ${ }_{\text {k }}^{\text {k }}$ | $\xrightarrow{\substack{31 \% \\ 31 \%}}$ | $\underset{\substack{\text { S9,700.81 } \\ \text { S86.65 }}}{\text { ces }}$ | so.00 | So. | So.00 | So.00 | So.00 | so.00 | So.00 | VMWVARE |
| 5 | Hzzapsinioc. | SEL HZ-AP-STNTO-C) |  | ¢ | k | 31\% | ${ }_{5920,55}^{580.65}$ | ssood | sco.00 | So.00 | ssood | ss.00 | S0.00 | 50.00 | WARE |
| 5 | $\xrightarrow{\text { Hzzapss }}$ HzAOPAOC.K | SEE HZZ.A.S.STN0-C) |  | ( | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\%\% |  | so.00 |  | S0.00 | S0.00 | So.00 | so.00 so.00 | so.00 | VMWARE |
| 5 |  |  |  | S | k | 31\% | si0,23170 | Ss00 | so.00 | S | S | S800 | S000 | cos | VMWMARE |
| $5_{5}^{5}$ | HzzAPTA AIOUUCC.K | SEL HZ8.AP-STC.ADC $100 . \mathrm{UG}$-C) |  | \$15,514.86 | k | 31\% | \$10,705.25 | s0.00 | s0.00 | s0.00 | s0.00 | \$0.00 | s0.00 | s0.00 | vmmare |
| 5 | Hzzava 1000 ch | SEL Hz8-AVAAPADACCOOOUGGC) |  | \$19,800.00 | k | ${ }^{31 \%}$ | \$13,662.00 | ${ }_{50.00}$ | ${ }_{\text {so.00 }}$ | ${ }_{5000}$ | ${ }^{50.00}$ | 50.00 | 50.00 | \$0.00 | WA |
| 5 5 |  | SEEL Sz |  | (s20,641.19 | k | 31\% |  | so.00 | somo so.00 | S0.00 s000 | S0.00 s000 | Scoue | so.00 s000 | somo so.00 | VMWARE |
| 5 | HzzaVAAPAOUGC | SELHz8-AVA APADC(10.UG-C) |  | \$1,980.00 | k | 31\% | \$1,366.20 | s0.00 | S0.00 | s0.00 | s0.00 | so.00 | 50.00 | 50.00 | VMWMARE |
| 5 |  |  |  |  | k | 31\%\% |  | So.00 | Sso. | so.00 soon | So.00 | S0.00 | So.00 |  |  |
| 5 | HzRAMAE100ucc |  |  | S48, 8 Se.00 | k | 31\% | Ss3,244.20 | S000 | so. | S0.00 | S000 | so.00 | S000 | So. | VMMWARAE |
| 5 | HzPAVAEEOOUCC.-1 | SEL HRPAVA A A ENCOOOUC-CC) |  | Stis.38.10 | k | 31\%\% | \$34,700.19 | \$0.00 | s0.00 | s0.00 | S0.00 | \$0.00 | s0.00 | S0.00 | vmware |
| 5 | Hzzavaeiouccic |  |  |  | k | ${ }_{3}^{31 \%}$ |  | So.00 |  |  | ( | ( | So. | ( | VMWW ARE |
| 5 |  |  |  |  | ${ }_{k}^{k}$ | 31\% | ¢ | S0.00 | sooo so.oo | S000 s000 | S000 s000 | sso.00 | S000 s000 | Somo | VMWNARE |
| 5 | Hzzanaenioucc.k | SEL Hz8.AVA ENC $10 . \mathrm{UG}$-C) |  | S5,25973 | k | 31\% | S3,629.21 | s0.00 | s0.00 | s0.00 | \$0.00 | s0.00 | s0.00 | \$0.00 | vmmare |
| 5 | Hzzavannoucc | SEL Hz-ANA A-ENVIOUG-C) |  | ${ }_{\substack{\text { S2, } \\ \text { S293.00 } \\ \hline}}$ | k | $31 \%$ $31 \%$ | \$ | So.00 |  | So.00 | ( | So.00 | So. | Sto. | VMWW ARE |
| 5 | HzzAVANNNTOUGC-K.K |  |  |  | k | 31\% | (ex | so.00 s000 | ¢ | so.00 s000 | S000 s.00 | so.00 s.00 | sooo sooo | ( | VMWNARE |
| 5 | Hzzavap 100006 | SEL HZZ-AVA A APADNOOOOCOC) |  |  | k | 31\% | S7, 817.70 | so.00 | S0.00 | S0.00 | S0.00 | \$0.00 | s0.00 | S0.00 | VMWMARE |
| 5 5 | Hzasvap Poucc.-1 |  |  |  | k | 31\% | Sting.50 | So.00 | So. | Ss.00 | S0.00 | Ss.00 | Ss.00 | Ss0.00 | VMWMARE |
| 5 | HzzaVAPAITUGC | SEL Hz8-MVA APADNOOUGOC) |  | \$1,133.00 | k | 31\% | ${ }_{\text {sf8, }}^{5}$ | so.00 | S0.00 | s0.00 | s0.00 | s0.00 | s0.00 | s0.00 | VMWMARE |
| 5 | Hz8AVAPATOUGC.1. | SEL Hz8-AVAPAPDDNOOUC-C) |  | \$1,123.99 | k | ${ }^{31 \%}$ | ${ }_{5816.95}$ | \$0.00 | s0.00 | \$0.00 | \$0.00 | \$0.00 | s0.00 | \$0.00 | vMWARE |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\%\% | S5853.78 | 50.00 | so.00 Soid | S0.00 | \$0.00 | S0.00 | S0.00 | so.00 S000 | VMWWARE |
| 5 5 |  | SEL HZP-AVEENC(10-UG-C) |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\% | \$30.891.30 S32281.41 | so.00 so.00 | So.00 s.00 | s000 s0.00 | S0.00 s.ood | so.00 s.oo | so.00 s.00 | S000 | VMW ARE |
| 5 | HzzAVE |  |  | (ex | k | 31\% |  | S000 | Soiol | S000 | S000 | S000 | Soion | Stiol | VMWMAEE |
| 5 | Hzaivenvouch HzPAVENTOUCC.-1 | SEL HZPAVEENC(10.OC) |  |  | k | 31\% |  | S0.00 | so.00 s00. | S000 s000 | S000 s000 | so.00 s.00 | S0.00 s000 | S000 | VMWWAREE |
| 5 | HZZAVEEN10ucc-k | SEL Hz-AVEEEN(10.UGC) |  | S4,891.97 | k | 31\% | \$3,375.46 | so.00 | 50.00 | S0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWMARE |
| 5 | Hz8AVENTOUCC | SEL HzPAPEEENN10.UC-C) |  | Ste.070.00 | ${ }_{k}^{k}$ | 31\%\% | Sti.988.30 | s0.00 | so.0 Sol | s0.00 S00 | s0.00 S00 | so.0 S00 | so.00 | so.0 | VIWW ARE |
| 5 | Hzeavenioucc. | SEL Hz8.AVEEENNOO-U-C. |  |  | k | 31\% |  | S0.00 | So.00 s.00 | S0.00 s00, | S0.00 sooo | Ss.00 | Ss0.00 | Ss0.00 | VMWVARE |
| 5 | Hzzavenvioucc | SELHz8-AVEENN10-UGGC) |  |  | k | 31\% | \$1,798.83 | s0.00 | s500 | s0.00 | \$0.00 | \$0.00 | s0.00 | S0.00 | VMWMARE |
| 5 |  | SELHzPAEEENNOOUGC) |  | ( ${ }_{\text {S2,72.32 }}$ | k | ${ }_{3}^{31 \% \%}$ |  | s000 s.00 | so.00 sooo | s000 S000 | s000 5000 | so.00 sooo | s000 5000 | so.00 sooo | VMWW ARE |
| 5 | Hzzaven liouch |  |  |  | ${ }_{k}$ | 31\% |  | so.00 s000 | so.00 <br> s.00 | S0.00 s000 |  | Scoue | S0000 | Ss000 | VMWNARE |
| 5 | Hzzavsalooucc-l |  |  | \$22,760.43 | k | 31\% | \$19,154,70 | s0.00 | s0.00 | S0.00 | \$0.00 | \$0.00 | s0.00 | s0.00 | VMWMARE |
| 5 |  |  |  | ${ }_{\substack{\text { S }}}^{\text {S28,999399 }}$ | k | 31\% | ${ }_{\substack{\text { S20,009.58 } \\ \text { Si,09951 }}}^{\text {a }}$ | S0.00 s0.00 | S0000 s.00 | S0.00 s00. | Ss.00 | Ss.00 | ss.00 | Ss0.00 | VMWVARE |
| 5 | Hzzavsanioucc-l | SELHZB-AVSAPADNIO-UG-C) |  | S1,650.06 |  | 31\% | S1,1,38.54 | s0.00 | s0.00 | so.00 | \$0.00 | 50.00 | s0.00 | s0.00 | VMWMARE |
| 5 |  |  |  | S1,72770 | k | ${ }^{31 \%}$ |  | s000 sooo | so.00 sooo | s000 sooo | s0.00 5000 | so.00 sooo | s000 s000 | so.00 sooo | VMWW ARE |
| 5 |  |  |  |  | k | ${ }^{31 \%}$ |  | S000 sooo | So.00 sooo | so.00 sooo | S000 sooo | So.00 sooo | Soiol | Scoo | VMWNARE |
| 5 | Hzzavsapioucc-k | SEL Hz8.NS-APADC(10.UG-C) |  | S22,9994 | k | 31\% | \$2.00.96 | so.00 | S000 | S0.00 | S000 | S000 | soiou | S 50.00 | VMWMARE |
| 5 5 |  |  |  |  | k | 31\% | S37,912.05 S3, 618.10 | Ss.00 | $\substack{\text { so.00 } \\ \text { soo. }}$ | so.00 sooo | S0.00 | S0.00 | so.00 | Sco.00 | VMWVARE |
| 5 |  | SELHZ8AVSEENC100-UGCC) |  | \$860.029.11 | k | 31\% | \$41, 220.09 | so.00 | so.00 | so.00 | \$0.00 | s0.00 | s0.00 | S0.00 | VMWMARE |
| 5 | Hzeaveenioucc HzZASENOUOCC-1 | SELHz-AVSSENC(1-UG-C) |  | \$5549500 | k | $31 \%$ $31 \%$ | ${ }_{\substack{\text { S3,7.91.55 } \\ 53.962 .17}}$ | so.00 | so.00 sooo | s.0.0 s00 | s.00 s00 | so.00 | ss.00 | so.00 s00 | VMWVARE |
| 5 | HzzAvSNIOUCC-K | SEL Hz-AvSENCOOCOCC) |  | Stiole | k | ${ }^{31 \%}$ |  | So.00 s.00 | Stion | S000 s.00 | S000 s.00 | S0.00 s.00 | S000 s.00 | ( | VMWMARE |
| 5 5 | HzasyvN10uCC | SEL HZ8.AVS.ENN10.U.U-C) |  |  | k | 31\%\% |  | Ss.00 | Sco.00 | Ss.00 | S0.00 | Ss.00 | ss.00 | Ss0.00 | VMWVARE |
| 5 | HzasavNioucc.k |  |  | \$359394888 | k | 311\% |  | so.00 | So. | S0.00 | s.0.00 Soo | S000 | soion | S000 | MMWARE |
| 5 | HzzavsN10UCC | SEL Hz-ANSENNTOGO-C) |  |  | k | 31\% |  | S0.00 | so.00 S000 | S000 s000 | S0.00 | Ss.00 | Ss.00 | Sco. | VMWNAE |
| 5 | HzZaUSNMTOUCC.K | SEL HZZAVSEENNO-UG-C) |  | S3,599.49 | k | 31\% | ${ }_{\text {S22,47.75 }}$ | so.00 | s000 | s0.00 | S0.00 | \$0.00 | S0.00 | S0.00 | VMWMAE |
| 5 5 | Hz8AVPP10ucc |  |  |  | k | 31\%\% | S10,891.65 S11.381.78 | Ss.00 | so.00 so.oo | So.00 | So.00 | So.00 | S0.00 | So. | VMWWARE |
| 5 5 5 |  | Ster |  | ( | k | (l) |  |  |  |  |  | (siols |  | Scouo | VMWMAEE |
| 5 |  |  |  |  | k | 31\% |  | Ss000 | So.00 sooo | S000 s000 | S000 sooo |  | sso.00 | (soou | VMWWARE |
| 5 | Hz8E100AERCC.K |  |  | (s50.230.55 | ${ }_{\text {k }}$ | 31\%\% | ¢ | so.00 | soovo | so.00 S00 | s.0.00 Soo | so.00 | so.00 S00 | S000 | VMWMARE |
| 5 5 5 | - |  |  |  | k | 31\% | ( | Scoue | So. | (incoue | (incoue | Scoue | (ensiou | Stion | VMWMARE |
| 5 5 |  | SEL Hz -E.EO-AERC.UG-C) |  | ${ }_{\substack{\text { S22,73.44 } \\ \text { S5,3500 }}}$ | k | 31\% | SS15.7.7.47 <br> S3, 68.05 | Ss.00 | so.00 <br> so.oo | s.00 so. | Ss.00 | Ss.00 | ss.00 | Ss0.00 | VMWMARE |
| 5 | HzzEIOARCCC-1 | SEL Hzelia |  | St.555.53 | k | ${ }^{31 \%}$ |  | so.00 | Soiol | S0.00 | S000 | S000 | so.00 | Stion | vmmare |
| 5 |  |  |  |  | k | ${ }^{311 \%}$ |  | S8000 | So. | s0.00 s.00 | S000 s.00 | So. | S000 | So. | VMWW ARE |
| 5 |  |  |  |  | k | 31\%\% | \$1.50.99 | Ss.00 | so.00 soo. | Ss.00 | Ss.00 | S0.00 | Sco.00 | Ss.00 | VMWVARE |
| 5 | Hzzeansiouc | Stel |  | ( | ¢ | 31\% | Sti.240.01 | Soiol |  | S000 | S000 | S000 S000 | S000 | Stiol | VMW ARE |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\%\% |  | S0000 | S000 S000 | S000 s000 | S000 s.00 | S0.00 s.00 | S000 s000 | so.00 s00. | VMWWARE |
| 5 | Hzeensiliouch |  |  |  | ${ }^{\mathrm{k}}$ | ${ }_{\substack{31 \% \\ 31 \% \%}}$ |  |  |  |  | s000 sooo |  | so.0 sooo | so. $\begin{aligned} & \text { soon } \\ & \text { sooo }\end{aligned}$ | VMWVARE |
| 5 | Hzzeanstioucc-k | SELHze-AD-STTOO-UGOC) |  |  | k | 31\% | - | So.00 s.00 | So.00 | S000 s.00 | S000 s.00 | S0.00 s.00 | So. | S | VMWMARE |
| 5 | HZ8ENAEIOUGC |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\%\% | ${ }_{\text {S }}^{\text {S }}$ | Ss.00 | $\substack{\text { so.00 } \\ \text { s.00 }}$ | S0.00 s000 | S0000 | S0000 | so.00 sooo | So.00 | VMWARE |
| 5 | HZRENAEIOUCC-K |  |  | S18,655.14 | ${ }_{\text {k }}^{\text {k }}$ | 311\% | ( | So. | Soiol | S0.00 | Soiol | Soiol | Soiol | Soso | VMWNARE |
| 5 | HzZeneniliouch |  |  | \$1,781.73 | ${ }_{\text {k }}$ | 31\% | ¢ | Ss000 | S000 | S000 | S000 | S800 | S000 | 旡 50.000 | VWWNRE |
| 5 | HZ8ENAEN1OGC.K |  |  | $\underset{\substack{\text { S1.865.61 } \\ \text { s73.00 }}}{\text { cin }}$ | k | 31\% |  | Ss.00 | so.00 so.00 | Ss.00 | Ss.00 | So.00 | So.00 | Sto. | VMWVARE |
| 5 | Hzeenan loucc-1 | SEL HZEENA ENNOOUGC) |  | S770.17 | k | ${ }_{31 \%}$ | ¢ | S0.00 | So. | S0.00 | S000 | S000 | S000 | S000 | VMWMAE |
| 5 5 |  |  |  | S59,250.00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\% |  | Ss.00 | So.00 s.00 | S0.00 s00, | somo | so. | somo | somo so.00 | VMWMARE |
| 5 | Hzernclooc- | SEL LZ8PENC.100.C) |  | ${ }_{\text {S61,961.25 }}$ | k | 31\%\% | \$42.722.21 | ${ }^{50.00}$ | ${ }_{\text {so.00 }}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | ${ }^{\text {s0.00 }}$ | 50.00 | \$0.00 | VWW ARE |
| 5 |  | SELHzENC.100.C) |  |  | k | ${ }^{31 \%}$ | $\substack{544,644.88 \\ \hline 4.088 .25}$ | S0.00 s.00 | ( | S000 s.00 | S0.00 s.00 | ( |  | ( | VMMW ARAE |
| 5 | Hzzencloc-1 | SEL Hze.EN-10.C) |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\% | ( ${ }_{\substack{\text { S4,272222 } \\ 54.46499}}$ | Sco.00 | (en so.00 | Ss000 | so.00 s.oo | So.00 | So.00 | So.00 | VMWVARE |
| 5 | Hzzeneviouc | SEL LZBeNA.ENNTOOUC.C) |  | Stiz7.00 | k | ${ }^{311 \%}$ | S5.035.30 | S0.00 | so.00 | S000 | S0.00 | S0.00 | S0.00 | S000 | vMWARE |
| 5 | HzReneniouch | SEL Hz8 E-EAAENN100.U-C) |  | Stios. | k | 31\% | ( 55.5 S7.7.30 | Scoo | ¢ | Scoos |  |  |  | cois | MWNARE |
|  | HzesN100C | SEL Hz8ENN-100.C) |  | (536.050.00 | 去 | 31\% |  | so.00 s.00 |  | so.00 s000 | so.00 s.00 | s.00 sooo | so.00 sooo | so.00 sooo | VMWVARE |


| bano | sku |  | DESCRRIPTion $\quad \|$Model Sub <br> sku | $\underset{\substack{\text { EMC L LIsT } \\ \text { PRRCE USD }}}{ }$ | CATEGORY CODE | $\begin{array}{\|c\|} \hline \text { NASPO VP } \\ \text { Discount } \\ \% \end{array}$ | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP |  | PROSUPPORT ENH MNT LP | basic mnt Lp | $\begin{gathered} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{gathered}$ | Wry Upg Basic <br> TOPS ENH LP | Renewal | THIRD PARTY PRODUCT PARTNE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 | HZZENN100C．K | SELHz8．ENV－10－C） |  |  | ${ }_{\text {K }}^{\text {K }}$ | 31\％\％ |  | so．0 | so．0 | s．0．00 | so．00 | s．0．0 | s．o．0 | so．00 | VMWARE |
|  |  | SELH2－EN－10－C） |  |  | k | 31\％ |  | so． | so． | ss．00 | so．00 | ss0．00 | Soiol | Stiol | VMW ARE |
| 5 | Hz8ENN10C．K | SEL Hzeenn－ $10 . \mathrm{C}$ ） |  | \＄3，934，26 | k | 31\％ | \＄2，714，64 | s0．00 | s0．00 | S0．00 | 50．00 | S0．00 | 50．00 | 50.00 | VMW ARE |
| 5 | Hz8ENNATOOC | SEL Hz8．ENN－A100．C） |  | ${ }^{533,405.00}$ | k | 31\％ | \＄2，049，45 | s0．00 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | 50.00 | umbare |
| 5 | Hz8ENNA $100 \mathrm{C}-1$ | SEL HzzeENN－A100．C） |  | ${ }_{534,908,23}$ | K | 31\％ | ${ }^{524,086,68}$ | 50．00 | 50．00 | S0．00 | s0．00 | ${ }^{50.00}$ | s0．00 | 50．00 | UMWARE |
| 5 5 |  | SEL LZPENN－A10－C） |  | （\＄36．077．81 | K | 31\％ |  | soco | somo | so．00 s0．00 | somo | s．0．0 s0．00 | so． | somo | VMWARE |
| 5 | HzzenNa $100 \mathrm{UCC}$. － | SEL Hz8－ENN－A10－UGGC） |  | \＄13，655．84 | k | 31\％ | S9，419．08 | s0．00 | s0．00 | S0．00 | 50.00 | 50.00 | 50.00 | 50.00 | YMW ARE |
| 5 | Hz8ENNA 100 CC C－K | SEL Hz8．ENN－A10－UGG（ $)$ |  | \＄14，289900 | k | 31\％ | S9，859．41 | s000 | s000 | s0．00 | s000 | \＄0．00 | S0．00 | \＄0．00 | \MWARE |
| 5 | Hz8enNa ${ }_{\text {Hzec }}$ | SEL HzeENN－A $10 . C$（ $)$ |  | （ 5 S3，30．50 | k | 31\％ |  | S0．00 | So．00 |  | 年s．00 | So．00 | So．00 | coss so．00 | VMWVARE |
| 5 5 |  | SEL Hze．ENNA Al－C） |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | so． | socoue | so．00 so．00 | somo | s．0．0 so．00 | so． | somo | VMWNARE |
| 5 | hzeennatugc | SEL Hz8：ENWA10－UG－C） |  | \＄1，30600 | k | 31\％ | S900．14 | s0．00 | s0．00 | 50．00 | s0．00 | s0．00 | S0．00 | s0．00 | ummare |
| 5 5 |  | SEL Hz8：ENN：AO－UGGC） |  | \＄ | k | 年 $31 \%$ |  | so．00 | so．00 so．oo | so．00 so．00 | somo | s0．00 so．00 | S0000 | so． | VMWNARE |
| 5 | HZEENNE100 | SELHzRENN：ENS－10－UG－C） |  | （e） | к | 31\％ | \＄17，590．17 | S0．00 | cois | 5000 50.00 | so． | 5000 50.00 | S0．00 | 50．00 | UMWNARE |
| 5 |  |  |  | S22，640．19 | k | 31\％ | ${ }_{\text {S18，381，73 }}$ | s0．00 | s0．00 | s0．00 | ${ }^{50.00}$ | ${ }^{5000}$ | s0．00 | S0．00 | UMWARE |
| 5 | Hzeneneloucc． |  |  | （ | k | 31\％ | Si9，216．60 | Sco．00 | so．00 so．oo | s0．00 s0．00 | Ss．00 | so． | so．00 <br> so．oo | Scoue | VMWNARE |
| 5 | Hzzenneniouch |  |  |  | ${ }_{\text {k }}$ | 31\％ |  |  | ¢ | so．00 s0．00 |  | so．00 so．00 |  | so．${ }_{\text {so．00 }}^{\text {so．}}$ | VMWNARE |
| 5 | HzeVNEN10UCC．K | SEL Hze．ENVENC．10．UGG） |  |  | k | 31\％ | \＄1，921．66 | so．00 | sooo | s500 | so．00 | S000 | S000 | S0．00 | vMWARE |
| 5 5 | Hzensiougcl | SEL Hz8．ENTA．ATPA10－UGO－C1） |  |  | k | 年31\％ | （ 57.1070 .00 | so．00 so．os | so．00 so．oo | s0．00 so．00 | somo | s0．00 so．00 | S0000 | Scoue | VMWNARE |
| 5 | HZzens |  |  | \＄11，224，33 | k | 31\％ | S7，744．79 | s0．00 | S0．00 | s0．00 | S0．00 | 50.00 5 | 50．00 | s0．00 | UMMARE |
| 5 | HZzenstiouect | SEL Hz8．ENTA．STDA10．UGC．C1） |  | \＄1，029．00 | k | 31\％ | 5770．01 | s0．00 | s0．00 | s0．00 | s0．00 | ${ }^{50.00}$ | 50．00 | 50．00 | VMWARE |
| 5 5 |  | SELHz8．ENTA．ATPA10．U．C．C1） |  |  | k | 31\％ | （s74．968 | so．00 | so． | s0．00 s0．00 | somo | so．00 <br> so．oo | so．00 s00． | somo | VMWARE |
| 5 | Hz8ixC100C | SEL Hz－LXC－100－C） |  | \＄15，455．00 | к | 31\％ | \＄10．660．50 | s0．00 | s0．00 | S0．00 | S0．00 | sso．00 | S000 | so． | VMMARE |
| 5 | Hz8xC1000－1． | SEL Hz－MCO－100．C） |  | S11．145．25 | k | 31\％ |  | so．00 S000 | so．0 | so．00 | so．00 | so．00 | so．00 S000 | so．00 | VMWVARE |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％ | ${ }_{\substack{\text { S11，66．83 } \\ \text { si，06．05 }}}^{\text {a }}$ | so．00 | so． | so．00 s0．00 | somo so．00 | s．000 s0．00 | so．00 <br> s00． | sois | VMWNARE |
| 5 | Hz82xC100．1 | SEL Hz－－XC－10－C） |  | S1，614，53 | k | 31\％ | S1，114．03 | S0．00 | s0．00 | \＄0．00 | S0．00 | 50．00 | S0．00 | 50．00 | \MMARE |
| 5 5 | Hz8l｜ |  |  | Sti．689．40 | k | 31\％ | ST， |  | so． | s0．00 s0．00 | somo so．00 | so．00 so．00 | so．00 s00． | somo | VMWNARE |
| 5 |  | SELHz8－1XCEENC－100－UG－C） |  | \＄50，348，10 | к | 31\％ | ${ }_{\text {S }}^{5347720.19}$ | so．00 | so．00 | 50.00 5000 | 80．00 | 50．00 | s0．00 | s0．00 | VMM ARE |
| 5 | Hz8XCEEIOUCC．－ |  |  | （ 5 S52．59730 | k | 31\％ |  | S0．00 | S0．00 | So．00 | S0．00 | So．00 | S0．00 | S0．00 | UMWNARE |
| 5 | Hz88XCENNOOCC． | SEL HZ－1XC－ENC－10．OCC） |  | Stis． | k | 31\％ |  | Scood | Scood | S0．00 | S000 | so．00 | so． | so． | VMMARE |
| 5 | Hzzixcenioucc．k | SEL Hz－IXCEENC．10．UGC） |  | S55．59，73 | k | 31\％ | S3，629．21 | s0．00 | s0．00 | S0．00 | S0．00 | s0．00 | s0．00 | s0．00 | UMWARE |
| 5 5 | HzzMMAONNOOUCOCC． | SEL HZ－M（P－ADN－10－UGG） |  | （sili， | k | 31\％ | Stis． | ssoom |  | so．00 so．00 | S000 s000 | so．00 so．00 | so．00 s000 | ¢ | VMWNARE |
| 5 | HzzMADN 100 UC C．K | SEL HZP－MGP－ADN－100－UG－C） |  | \＄12，373．58 | к | 31\％ | s8．537．77 | S0．00 | S0．00 | 50．00 | 50.00 | 50．00 | 50．00 | 50．00 | UMWARE |
| 5 | HzPMADNIOUCC |  |  | \＄1， | k | 31\％ |  | So．00 | So． | so．00 so．00 |  | So． | Ss．00 | so．00 so．00 | VMWNARE |
| 5 | HzzMAADNIOUCCC－K |  |  |  | k | 31\％ | ${ }_{\text {S }}^{\text {sc53，78 }}$ | Scood | Scood | so．00 so． | S0．00 | sso．00 | S0．00 | S0．00 | VMMARE |
| 5 | HzzMGPAIOOUGC | SEL HZ－MGP－ADC－100－UG－C） |  | \＄28，277．00 | k | 31\％ | \＄19，506．30 | s0．00 | s0．00 | 50．00 | \＄0．00 | S0．00 | s0．00 | s0．00 | UMWNARE |
| 5 5 | Hzembatioucc．l |  |  |  | K | 31\％\％ |  | sso．00 | sso．00 | so．00 so．00 | S000 s000 | so．00 so．00 | soou s000 | ¢ | VMWNARE |
| 5 | Hzzmgandougc | SEL Hz－MGP－ADC－10．UG－C） |  | \＄22827．00 | k | 31\％ | S1，950．63 | S0．00 | S0．00 | 50．00 | 50.00 | 50.00 | 50．00 | 50．00 | UMWARE |
| 5 | Hzemgrailuucc－1 |  |  |  | k | 31\％ |  | S0．00 | S0．00 | so．00 soon | S0．00 | S0．00 | S0．00 | S0．00 | VMWNARE |
| 5 | Hzescrabiouc－k |  |  | （ | K | 31\％ | （ex， | Sc．00 | so．00 | so．00 so． | so． | \＄50．00 | so．00 | so．00 | VMWNARE |
| 5 | HzzMradiouncc－l | SEL Hz－MRG－ADN－10－UG－C） |  | \＄1，1，39．95 | k | 31\％ | s8，169．50 | s0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | s0．00 | \＄0．00 | vmmare |
| 5 5 | HzzMradioucck | SEL HZ－MRGAOAN－10－UGG（C） |  | ${ }_{\substack{\text { S }}}^{\substack{\text { S12，37．538 } \\ \text { S1，13．00 }}}$ | k | 31\％\％ |  | ssoom | soou sooo | sooo so．00 | S000 s000 | so．00 so．00 | so．00 s000 | ¢ | VMWNARE |
| 5 | HzzMradnioucc－1 | SELHz－MRGADN－10．UGC） |  | S1，183．99 | k | 31\％ | \＄816．95 | so．00 | so．00 | \＄5000 | s0．00 | 50．00 | S0．00 | s0．00 | UMWARE |
| 5 | HzemRan Moucck | SEL Hz－MRGGADN－10．UGC） |  |  | k | 31\％ | Se83．78 | S0．00 | S0．00 | S0．00 | S0．00 | S0．00 | S0．00 | S0．00 | VMWNARE |
| 5 | HzMMRCAOOUCC |  |  |  | k | 31\％ |  | so． | cois | so．00 s0．00 | ¢ | so．00 so．00 | so．00 sood |  | VMWNARE |
| 5 | HzzMrGA100ucc－k | SEL Hz－MRG－ADC－100－UG－C） |  | \＄30．838．19 | k | 31\％ | \＄21，278．35 | s000 | s0．00 | \＄0．00 | s000 | s0．00 | 50．00 | \＄0．00 | ummare |
| 5 5 | Hzemrailiougc |  |  |  | k | 31\％\％ |  | Ss000 | so．00 s．oo | soou so．00 | S000 s000 | so．00 so．00 | ¢ | ¢ | VMWNARE |
| 5 | HzemRean ioucck | SEL Hz－MRGADC－10．UGC） |  | （ | k | 31\％ | ¢ | S0．00 | S0．00 | So．00 | So．00 | So．00 | S0．00 | S0．00 | VMWNARE |
| 5 |  | SEL HZ－STAADCAOAO－UGO．C） |  | Sile | k | 31\％\％ | Stile | so． | so．00 so．00 | so．00 s0．00 | somo | s．00 50.00 | so．00 so．00 | so．00 so．00 | VMWNARE |
| 5 | Hzsstan ioubchk | SEL HzPSTAADCA A00．UG．C） |  | \＄17，88998 | k | 31\％ | \＄12，34．09 | \＄0．00 | s0．00 | s0．00 | s0．00 | s0．00 | S0．00 | s0．00 | UMWARE |
| 5 5 |  |  |  | S1．63900 | k | $31 \%$ $31 \%$ | Sti．1．0．91 | Ss．00 | so．00 so．oo | so．00 so．00 | （so．00 | So． | S0．00 | So．00 | VMWVARE |
| 5 | HzzstaA Iouccok |  |  | Silize．00 | к | 31\％ | \＄1，23．41 | Ss．os | Ss000 | so．os so． | S900 | so．00 | so． | so．00 | UMMARE |
| 5 | Hzsstandougc | SEL Hz－STAADC（10．UG－C） |  | \＄2，376．00 | k | 31\％ | S1，639．44 | so．00 | s0．00 | \＄0．00 | \＄0．00 | S0．00 | S0．00 | 50.00 | UMWARE |
| 5 | Hzestaniluuc．l． |  |  | （ ${ }_{\text {S2，482．92 }}^{\text {S25934 }}$ | k | 31\％ |  | So．00 | So．00 | （ |  | So． | So．00 | So． | VMWVARE |
| 5 | HzzSTADIOUUGC | SEL HZ8．STADC． $100 \cdot \mathrm{OC.C}$ ） |  | （16，44．00 | к | 31\％ | － | so．00 | cois | so．00 so．00 | ¢ | s．0．00 s0．00 | so． | ¢ ${ }_{\text {so．00 }}$ | VMMVARE |
| 5 | Hzsstadioucc－1． | SEL Hz－ST－ADC－100－UG－C） |  | \＄17，72030 | k | 31\％ | \＄12，214．59 | s0．00 | s0．00 | 50．00 | s0．00 | s0．00 | s0．00 | s0．00 | ummare |
| 5 |  | SEEHZSET－ADC－100．UG－C） |  |  | ${ }_{k}^{k}$ | 31\％ | ${ }_{\substack{\text { S }}}^{\substack{\text { S12，767．01 } \\ \text { S1，} 68.86}}$ | Ss000 | （en $\begin{gathered}\text { so．00 } \\ \text { sooo }\end{gathered}$ | so．00 so．00 | somo | so．0） so．00 | so． | so．${ }_{\text {so．00 }}^{\text {so．}}$ | VMWNARE |
| 5 | Hzzstapcioucc．l | SEL Hzest－ADC－10．UGGC） |  | S1，770．23 | k | 31\％ | S1，221．46 | so．00 | s0．00 | s0．00 | 50.00 | S0．00 | 50.00 | 50.00 | UMWARE |
| 5 | Hzestadicuuc．k | SEL Hz－STTACOC．1－UGG－C） |  |  | k | 31\％ |  | So．00 | So．00 | （ensom | 年so．00 | （ | so．00 | coss so．00 | VMWVARE |
| 5 | Hzzestecliouch |  |  | （ | k | 31\％ | S26．887．95 | so．00 | so．00 | s0．00 | so．00 | s50．00 | so．00 | so．00 | VMWNARE |
| 5 | HzsstaEloucc－k | SEL HzPSTAAENCAIOO－UG－C） |  | \＄40，721．73 | k | 31\％ | \＄28，097．99 | s0．00 | so．00 | 50．00 | s0．00 | s0．00 | s0．00 | 50．00 | vmmare |
| 5 | Hzsstenioucc |  |  |  | k | 31\％ | （ | Ss000 | ¢ | so．00 s0．00 | so．00 sooo | so．00 so．00 | so． | so．${ }_{\text {so．00 }}^{\text {so．}}$ | VMWNARE |
| 5 | Hzzstaenioucc．k | SEL HZ8．STA．ENCATOUG－C） |  | S40，072．17 | k | 31\％ | \＄2，809．80 | 50．00 | s0．00 | 50.00 | s0．00 | s0．00 | 50．00 | 50.00 | ummare |
| 5 |  | SEL Hz－STD．100．C） |  | （\＄25．750．00 | k | 31\％ | ¢ | （ | So． | （in so．00 | （ | （s．0．00 | so．00 | cose | VMWNARE |
| 5 | Hzzsstoloock | SEL Hz－STD． $100-\mathrm{C}$ ） |  | ${ }_{\text {S28，}}^{\text {S20．60 }}$ | к | 31\％ | S | so．00 | so．00 | S0．00 | so．00 | s50．00 | so．00 | so．00 | VMWNARE |
| 5 5 | Hzzsstonoucc |  |  | S23，760．00 | k | 31\％ | S11，39440 | so．00 | soom | s0．00 | （soon | s．0．0 Sooo | so．00 | so．00 | VMWARE |
| 5 |  |  |  |  | k | 31\％ | ST7，994，96 | Scoot | cos | 50.00 5000 | so． | \＄50．00 | so．00 | 50．00 | VMMARERE |
| 5 | HzssToioc | SEL Hz8．ST－ $10 . \mathrm{Cl}$ ） |  | \＄2，575．00 | k | 31\％ | S1，776．75 | s0．00 | s0．00 | s0．00 | 50．00 | s0．00 | 50．00 | 50.00 | UMWARE |
| 5 |  | SEL Hz－STP－0．0．C） |  |  | k | 31\％\％ |  | So． | （ | （en so．00 | 年s．00 | （encois | So．00 | cosis | VMWNARE |
| 5 | Hzssitan | SEL Hzz．STD－A00．C） |  | （in | k | 31\％\％ | （is） | Soiol | Soiol | Stion | Stion | Ss．00 | Stiol | S | vMAARE |
| 5 | Hz8sToA | SEEL Hz－STD－A10－C） |  |  | k | 31\％ |  | Scoue | cois | so．00 so．00 | soom so．00 | s．0．0 s0．00 | so．00 so． |  | VMWNARE |
| 5 | Hz8stoA 10 C | SEL Hz8．STD－A10．C） |  | \＄1，955．00 | к | 31\％ | \＄1，348．95 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | vmmare |
| 5 | Hzssideatioc．l | SEL Hz－STD．A10．C） |  |  | K | 31\％\％ |  | So．00 | So．00 |  | 年s．00 | （ | so．00 | cosion | VMWNARE |
|  | gstoas1 | Hz8－STDA．ST10 |  | \＄723．00 |  | 31\％ | ${ }_{5998.87}$ | S000 | 50．00 | s0．00 | S0．00 | S0．00 | 50．00 | ${ }_{50.00}$ |  |
|  | Hz8stoas $10 \cup G C-1$ | SEL HzZ．STDASTTO10．UGG．C） |  | S755．54 | к | 31\％ | S521．32 | s0．00 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | s0．00 | VMWARE |

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \(\underset{\substack{\text { Model } \\ \text { suu }}}{\substack{\text { sub }}}\) \& \(\underset{\substack{\text { Enc } \\ \text { PRICE UsT }}}{ }\) \& CATEGORY CODE \& \[
\begin{array}{|c}
\text { Naspove ve } \\
\text { Discount } \\
\%
\end{array}
\] \& NVP LEVEL 1
NET PRICE \& \begin{tabular}{l}
PROSUPPORT \\
PLUS MNT LP
\end{tabular} \& \[
\begin{gathered}
\text { PROSUPPORT } \\
\text { W/MC PREM MNT } \\
\text { LP }
\end{gathered}
\] \& PROSUPPORT
ENH MNT LP \& basic mnt L \& \begin{tabular}{l}
\[
\begin{aligned}
\& \text { PS W/MC PREM } \\
\& \text { LP }
\end{aligned}
\] \\
LP
\end{tabular} \& WTY UPG BASIC TO PS ENH LP \& renewal \& THIRD PARTY PROOUCT PARTNER \\
\hline \&  \& \({ }_{\text {k }}^{\text {k }}\) \& 31\％ \&  \& 50.00
s000 \& S0．00 \& Sos．\({ }_{\text {s．00 }}^{\text {s．00 }}\) \& Sos．o． \& S0．00 \& S0．00 \& So．00 \& VMINARE \\
\hline \&  \& k \& 31\％ \& Stis． \& S0．00 \& S0．00 \& soi．0 \& S000 \& S0．00 \& soi．00 \& soion \& VMUWNARE \\
\hline \& ¢7，929．92 \& k \& 31\％ \& 55，47．58 \& s0．00 \& s0．00 \& S0．00 \& \＄0．00 \& s0．00 \& 50．00 \& \＄0．00 \& vMWARE \\
\hline \& 536，842．00 \& k \& 31\％ \& S25．420．98 \& s0．00 \& s0．00 \& s0．00 \& \＄0．00 \& S0．00 \& S0．00 \& \＄0．00 \& vMWARE \\
\hline \&  \& k \& 31\％\％ \& ¢ \& so．00
S000 \& 50.00
S00 \& S0．00 \& S0．00 \& s．00
S000 \& 50.00
S000 \& S0．00 \& VMWW ARE \\
\hline \&  \& \({ }_{k}^{k}\) \& 31\％ \&  \& s．00
s000 \& s．00
s000 \& so．00
s0．00 \& so．00
so． \& S0．00
s0．00 \& S0．00
s0．00 \& So．00 \& VMWMARE \\
\hline \& S3， 494.78 \& k \& 31\％ \& S2．656，35 \& s0．00 \& s0000 \& s0．00 \& S0．00 \& \＄0．00 \& S000 \& s0．00 \& VMmare \\
\hline \& S4，026：20 \& k \& 31\％ \& \＄2，77．08 \& s0．00 \& so．00 \& s0．00 \& \({ }_{\text {s0．00 }}\) \& S000 \& S0．00 \& so．00
S00 \& VMINARE \\
\hline \& Si1．595．00 \& k \& 31\％\％ \& （ \& so．00
S000 \& So．00
S00 \& ss．00 \& So．00 \& S0．00
s000 \& S0．00
S0．00 \& so．00 \& VMMWARE \\
\hline \&  \& k \& 31\％ \& （ \& s．00
s0．00 \& s．00
s0．00 \& so．00
s000 \& so．00
s0．00 \& S0．00
s0．00 \& S0．00
s0．00 \& So．00 \& VMWMARE \\
\hline \& S1，749．00 \& k \& 31\％ \& s \(1,200.81\) \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& S0．00 \& S0．00 \& so．00 \& VMWNARE \\
\hline \&  \& k \& 31\％ \& Sti．21．12 \& s0．00 \& S0．00 \& so．00 \& S0．00 \& \＄0．00 \& \＄0．00 \& so．00 \& vMmare \\
\hline \& （ \(\begin{gathered}\text { S1，911．58 } \\ \text { s20．6500 }\end{gathered}\) \& k \& 31\％ \& Sti． \& s．00
s0．00 \& s．00
s0．00 \& S0．00
s000 \& so．00
50.00 \& S0．00
s0．00 \& s．00
s0．00 \&  \& VMWNARE \\
\hline \& － \& k \& 31\％ \& ¢ \(14,4557.24\) \& S0．00 \& S0．00 \& S0．00 \& S000 \& S0．00 \& S0．00 \& ¢ \& VMWNARE \\
\hline \& \({ }^{522.486 .98}\) \& k \& 31\％ \& \＄15．516．027 \& S0．00 \& S0．00 \& \({ }_{\text {s0．00 }}\) \& \({ }^{80.00}\) \& S000 \& S0．00 \& \({ }_{\text {s0．00 }}\) \& VMWARE \\
\hline \&  \& k \& 31\％ \&  \& S000
s0．00 \& s．00
s000 \& s．00
s000 \& so．00
50.00 \& S0．00
s0．00 \& S0．00
s0．00 \& So．00 \& VMWMARE \\
\hline \& \({ }_{\text {S2，} 230.32}\) \& k \& 31\％ \& S1，630．90 \& s0．00 \& S0．00 \& s0．00 \& s0．00 \& S0．00 \& S0．00 \& \＄0．00 \& VMWARE \\
\hline \&  \& k \& 31\％ \& \({ }_{\text {S }}^{\text {S77，329．00 }}\) \& S0．00 \& S0．00 \& S0．00 \& \({ }^{\text {s0．00 }}\) \& S0．00 \& S0．00 \& \({ }_{\text {s0．00 }}\) \& VMWWARE \\
\hline \& ¢ \& k \& 31\％ \&  \& so．00
s0．00 \& S0．00
s000 \& so．00
s000 \& S0．00
s0．00 \& S0．00
S0．00 \& S0．00
s0．00 \&  \& VMMWARE \\
\hline \& \({ }_{\text {S }}^{5} 5\) \& k \& 31\％\％ \&  \& S0．00 \& S0．00 \& S0．00 \& S0．00 \& S0．00 \& S0．00 \& 50．00 \& VMWMARE \\
\hline \& （ 5 S5．653．45 \& k \& \({ }_{31 \%}^{31 \%}\) \& （ 5 S．900．88 \&  \&  \& S0．00
S000 \& 50．00 \& 50.00
\(\$ 000\) \& \({ }_{\text {S }}^{50.00}\) \& S0．00 \& VMWWARE \\
\hline \& S532．960．00 \& к \& 31\％ \& S42，74240 \& S0000 \& Soseo \& Sois \& ¢ \& S0．00 \& S0．00
s0．00 \& ¢ \& VMWNARE \\
\hline \& 534，443．20 \& k \& 31\％ \& \＄23，765．81 \& S0．00 \& s0．00 \& S0．00 \& S0．00 \& S0．00 \& s0．00 \& s0．00 \& VMWNARE \\
\hline \&  \& K \& \({ }_{31 \%}^{31 \%}\) \&  \& S0．00 \& （ 50.00 \& S． \(\begin{aligned} \& \text { s．0．0 } \\ \& \text { s．00 }\end{aligned}\) \& S000 \& S000
S000 \& so．00
S000 \& S000 \& VMWMARE \\
\hline \&  \& к \& 31\％ \& （ \& S000 \& S000 \& S0000 \& S000 \& S000 \& S000 \& S8000 \& VMWNARE \\
\hline \& 53，597．15 \& k \& 31\％ \&  \& 50.00 \& S0．00 \& S0．00 \& 50．00 \& S0．00 \& S0．00 \& \＄0．00 \& vMWARE \\
\hline \&  \& \({ }_{\text {k }}\) \& 31\％ \&  \& S0．00 \& s．00
s000 \& ssou0 \& cois \& S0．00
S0．00 \& S0．00
s0．00 \& ¢ \& VMWNARE \\
\hline \& \＄25．934．72 \& к \& 31\％ \& \＄17，894，96 \& s0．00 \& s0．00 \& s0．00 \& S0．00 \& \＄0．00 \& s0．00 \& \＄0．00 \& UMWMAE \\
\hline \&  \& \({ }_{\text {k }}^{\substack{\text { k }}}\) \& 31\％ \& S1．63944 \& so．00
S00 \& S0．00
S00 \& S000 \& S0．00 \& \＄0．00 \& S0．00 \& S0．00 \& \MWMAE \\
\hline \&  \& k \& 31\％ \& S1，71721
si，7299 \& S0．00
s000 \& s．00
s0．00 \& so．00
s0．00 \& so．00
so．00 \& S0．00
s0．00 \& S0．00
s0．00 \& So．00 \& VMMVARE \\
\hline \& Sticher \& k \& 31\％ \& \({ }_{\substack{\text { S }}}^{530.132 .30}\) \& S000 \& S0．00 \& S0．00 \& \({ }^{50.00}\) \& S0．00 \& S0．00 \& S0．00 \& vMWMare \\
\hline \& 547，693，84 \& k \& 31\％ \& S32，00．75 \& s0．00 \& S0．00 \& s0．00 \& S0．00 \& S0．00 \& S0．00 \& s0．00 \& VMWNARE \\
\hline \& S4，367．00 \& k \& 31\％ \& 53，013，23 \& s0．00 \& s0．00 \& s0．00 \& S0．00 \& S0．00 \& s0．00 \& 50．00 \& VMWNARE \\
\hline \&  \& k \& 31\％ \&  \& 50.00
S000 \& S000 \& S0．00 \& s．00
S000 \& S0．00
S000 \& S0．00
S000 \& \begin{tabular}{l} 
S0．00 \\
\\
\hline 000
\end{tabular} \& vMWMare \\
\hline \&  \& \({ }_{k}^{k}\) \& 31\％ \& ¢ 5 ST，20087 \& S0．00 \& S000 \& S000 \& S0．00
s0．00 \& S0．00 \& S0．00 \& S000 \& VMMNARE \\
\hline \&  \& k \& 31\％\％ \& （ 57.428 .82 \& 50.00
S000 \& 50.00
S00 \& 50.00
S000 \& \begin{tabular}{l}
50.00 \\
5000 \\
\hline
\end{tabular} \& 50.00
S000 \& S0．00 \& s0．00

S00 \& VMWMARE \\
\hline \& s1，030．00 \& k \& 31\％ \& 5710.70 \& so．00 \& so．00 \& s0．00 \& S0．00 \& S0．00 \& S0．00 \& s0．00 \& VMWNARE \\
\hline \& \＄1．076．35 \& k \& 31\％ \& 5742.88 \& s0．00 \& s0000 \& S0．00 \& S0．00 \& \＄0．00 \& \＄0．00 \& \＄0．00 \& VMWARE \\
\hline \&  \& k \& 31\％ \& ¢ $\begin{gathered}\text { s774．48 } \\ \text { S7．89．77 }\end{gathered}$ \& So．00 \& So． $\begin{aligned} & \text { s．00 } \\ & \text { s000 }\end{aligned}$ \& So．00 \&  \& S0．00
s000 \& S0．00
S0．00 \& S0000 \& VMWW ARE \\
\hline \&  \& k \& 31\％\％ \&  \& S000 \& S0．00 \& soiol \& S0．00 \& \＄0．00 \& S000
S000 \& （ \& VMWNARE \\
\hline \& ¢ \& ${ }_{\text {k }}^{\text {k }}$ \& ${ }^{31 \%}$ \& ${ }_{\substack{\text { s8，577．77 } \\ 5787}}$ \& S0．00
s0．00 \& S0．00
s000 \& so．00
s000 \& S0．00
s0．00 \& S0．00
S000 \& S0．00
s0．00 \& S0．00 \& VMWVARE \\
\hline \& \＄1，123999 \& k \& 31\％ \&  \& S0．00 \& S0．00 \& ${ }^{50.00}$ \& ${ }^{50.00}$ \& S0．00 \& S0．00 \& ${ }^{50.00}$ \& VIWMARE \\
\hline \& S1，237．36 \& \& 31\％ \& S853．78 \& S0．00
S000 \& S0．00
s000 \& S0．00
s000 \& S0．00
S0．00 \& S0．00
S0．00 \& so．00
s000 \& so．00
s0．00 \& VMWWAREE \\
\hline \&  \& K \& 31\％ \&  \& S0．00
s000 \& （ 50.00 \& s0．00
s．00 \& S0．00
S000 \& S0．00
S000 \& S0．00
S000 \& so．00
S000 \& VMW ARE \\
\hline \&  \& \& 31\％ \& ¢ \& S0000 \& S0．00
s000 \& so．00
s0．00 \& S000
s0．00 \& S0．00
s0．00 \& S0．00
s0．00 \& cos \& VMMWNARE \\
\hline \& cissi．74000 \& k \& 31\％\％ \&  \& S0．00 \& So．00 \& s．0．00
so．00 \&  \& S0000
S000 \& soion
soiou \& Sosol \& VMWNARE \\

\hline \& Sti．6500 \& k \& 31\％ \&  \& cois \& | S000 |
| :--- |
| s．000 | \& Soiol \& cois \& S000

s．00 \& S000
s000 \& （ \& VMWNARE \\
\hline \& ${ }_{\text {S }}$ S1．815．000 \& k \& 31\％ \& \＄1，25．35 \& s0．00 \& so．00 \& s0．00 \& s0．00 \& S000 \& S000 \& \＄0．00 \& VIWWARE \\
\hline \&  \& k \& 31\％ \& S59994．30 \& s．0．00 \& s．00
so．00 \& ss．00 \& So．00 \& s．00
so．00 \& s．00
s0．00 \& s0．00
5000 \& $\xrightarrow{\text { VMWWare }}$ OPENTEXT \\
\hline \& Sticiose．46 \& k \& 31\％ \& ¢ \& S0．00 \& S0．00 \& S0．00 \& S000 \& \＄0．00 \& S0．00 \& S000 \& OPENTTXT \\
\hline \&  \& k \& 31\％ \&  \& so．00 \& S0．00
s000 \& so．00
s0．00 \& S0．00
s0．00 \& S0．00
S0．00 \& So．00
s0．00 \& so．00
s0．00 \& OPENTEXT \\
\hline \& ${ }_{\text {S }}^{51,050.77}$ \& k \& 31\％\％ \&  \& so．00
S00 \& 50.00
S00 \& S0．00 \& 50.00
5000
S00 \& 50.00
S00 \& 50.00
S000 \& S0．00 \& OPENTEXT \\
\hline \& S4， 51.5000 \& k \& 31\％ \&  \& soiou \& S0．00

s．00 \& \begin{tabular}{l}
S0．00 \\
s．00 \\
\hline

 \& 

S000 \\
s．00 \\
\hline
\end{tabular} \& S000

S000 \& S000
s．00 \& Sols \& OPENTEXT \\
\hline \&  \& k \& 31\％ \&  \& s．00
s0．00 \& S0．00
s000 \& So．00 \& so．00
s0．00 \& S0．00
s0．00 \& S0．00
s0．00 \& S0．00 \& OPENTTXT \\
\hline \&  \& k \& 31\％\％ \&  \&  \& s．0．00
soiol
s．00 \& Sois $\begin{aligned} & \text { s．0．0 } \\ & \text { s．00 }\end{aligned}$ \&  \& S0000
S000
s．00 \& Soion
soiod
s．00 \&  \& Boom
SUPERNA \\
\hline \&  \& k \& 31\％ \&  \& Sois \& Ss．00 \& （so． \& （ \& ¢ \& S000
s000 \&  \& SUPERNA \\

\hline \&  \& k \& 31\％ \& | $532,475.64$ |
| :---: |
| $\substack{\text { S7，98．83 }}$ | \& s．0．00

s0．00 \& s．00
s000 \& ss．00 \& S0000 \& S0．00
s．00 \& S0．00
s000 \& s0．00
so．00 \&  \\
\hline \&  \& k \& 31\％\％ \&  \& Sois \&  \& （soion \&  \& S0000
S000 \& （is．000 \& Stion \&  \\
\hline \&  \& k \& 31\％ \& S55．467．63 \& S0．00 \& So．00
s000 \& S0．00
s0．00 \& 边 50.00 \& \＄50．00 \& S0．00 \& S000 \& SUPERNA \\
\hline \&  \& k \& 31\％\％ \&  \&  \&  \&  \& s．0．0
so． \&  \& cois so．00 \&  \&  \\
\hline \& ¢ \& k \& 31\％\％ \& （sior \& S000 \& S000 \& S000 \& \＄000 \& S000 \& 隹 \& S000
s．00 \& Superna \\
\hline \& \＄38．88．000 \& k \& 31\％ \&  \& S000
so．00 \& s．00
s000 \& So． $\begin{aligned} & \text { s．00 } \\ & \text { s．o．}\end{aligned}$ \& So． $\begin{aligned} & \text { s．00 } \\ & \text { s．00 }\end{aligned}$ \& （ $\begin{aligned} & \text { s．00 } \\ & 80.00\end{aligned}$ \& s．00
s0．00 \&  \& SUPERNA \\
\hline \&  \& K

K \& 31\％ \& ¢ | 528.025 .67 |
| :---: |
| $533,53.400$ | \& S0．00

s000 \& Ss．00 \&  \& s．0．00
s000 \& S0．00
s000 \& S0．00
s000 \& So．00 \& Suferna
superna \\
\hline \& cis 533.435 .38 \& \& 31\％ \& cis \& s0．00 \& S000
s．00 \& sole \& S000
s．00 \& S0．00 \& so．00 \& ss．00 \& Superna \\
\hline \&  \& k \& 31\％ \& $527,821.89$
S9，9090． \& s．00
s000 \& S0．00
s000 \& s．00
s000 \& 50.00
s000 \& 50.00
s000 \& S0．00
s000 \& S000 \& Suberna
SUPERNa \\
\hline \& ¢ \&  \&  \&  \& S0．00 \& S．0．00 \& （incoue \& 隹 \& S0．00 \& S0．00 \& Soiou \&  \\
\hline \&  \& ${ }_{k}^{k}$ \& 31\％ \& （14， \& S00．00 \& S0．00
s000 \& ssou0 \& S0．00
s0．00 \& S0．00
S0．00 \& S0．00
s0．00 \& somo \& SUPERNA \\

\hline \&  \& k \& 31\％ \& | 525.220 .03 |
| :---: |
| $\$ 31.071 .23$ | \& S000

S000 \&  \& S0．00 \& S000 \& S000 \& S0，00
S000 \& S0．00 \& SULPERNA \\
\hline \& ¢ \& k \& 31\％ \& （ 518.735 .2 .09 \& soi．0 \& S0．00 \& cois \& 边 \& S000
S000 \& cois \& Sols \&  \\
\hline \&  \& k \& 31\％ \& （ \& S0．00 \& Ss．00 \& So．00 \& （ $\begin{aligned} & \text { s．00 } \\ & 50.00\end{aligned}$ \& s．00
so．00 \& S0．00
s0．00 \&  \& IMPERNA \\
\hline
\end{tabular}



| $\underset{\substack{\text { Model } \\ \text { suub }}}{\text { suu }}$ | $\underset{\substack{\text { Enc } \\ \text { PRICE UsT }}}{ }$ | $\begin{aligned} & \text { Category } \\ & \text { COOEF } \end{aligned}$ | $\begin{gathered} \text { Nasso vp } \\ \text { Discount } \\ \% \end{gathered}$ | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | $\underset{\substack{\text { Prosuppor } \\ \text { WMC RREM MNT } \\ \text { LP }}}{ }$ | PROSUPPORT ENH MNT LP ENH MNT LP | basic mnt lp | $\begin{aligned} & \text { WTY UPG ENH TO } \\ & \text { PS W/MC PREM } \\ & \text { LP } \end{aligned}$ | WTY UPG BSIL <br> TOPS ENH LL TOPS ENH LP | renewal | THRD PARTY PROOUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | K | 31\％ |  | S0．00 | S0．00 s000 | （so．00 |  | So．${ }_{\text {s．00 }}^{\text {s．00 }}$ |  | Stion | $\underset{\substack{\text { splunk } \\ \text { spunk }}}{\text { a }}$ |
|  | ss，299．08 |  | 31\％ | sc95．68 | so．00 | so．00 | soiol | 50.00 s0．00 | socou | so．${ }_{\text {sood }}^{\text {sood }}$ | ¢ |  |
|  | S1，038．46 | k | 31\％ | ${ }_{5716.54}^{50968}$ | s0．00 | s0．00 | 旡 50.0000 | S000 | so． | so．00 | sso．00 | Splenk |
|  | \＄1，557．79 | k | 31\％ | \＄1，04．81 | s0．00 | s0．00 | s0．00 | ${ }_{\text {s0．00 }}$ | ${ }_{50.00}$ | s0．00 | s0．00 | splunk |
|  | \＄1，246．15 | k | 31\％\％ | S859．84 | s0．00 | s0．00 | so．00 | s000 S00 | s0．00 S00 | so．00 | \＄0．00 | splunk |
|  |  | k | 31\％\％ | S88202 | S0．00 | （ | so．00 | s0．00 S000 | S0．00 | S0．00 | so．00 | splunk |
|  | s995．38 s1．0384 | k | ${ }_{31 \%}^{31 \%}$ |  |  |  | so．00 | （ $\begin{aligned} & \text { s．00 } \\ & \text { s000 }\end{aligned}$ |  | So． |  | Stile |
|  |  | k | 31\％ | ${ }_{5573723}$ | s0．00 | s0．00 | So．00 | \＄0．00 | 50．00 | 50．00 | \＄0．00 | splunk |
|  | ${ }^{5243.46}$ | k | 31\％\％ | Sil6．99 | 边 $\begin{aligned} & \text { s．00 } \\ & \text { sion }\end{aligned}$ | S0．00 | So．00 | （ $\begin{aligned} & \text { s．00 } \\ & \text { s．00 }\end{aligned}$ | （ | so．00 | \＄0．00 | SPlunk |
|  | ¢ | k | 31\％ | ${ }_{\text {S }}^{5}$ | cois | cois | so．0 so．00 | s000 s0．00 | so．00 |  | S000 | Stile |
|  | ${ }_{5}^{523423}$ | k | 31\％ | ${ }_{5161.62}$ | \＄0．00 | \＄0．00 | s0．00 | \＄0．00 | 50．00 | s0．00 | 50．00 | spunk |
|  | ¢ | k | 31\％ | （sista6 |  |  | so．00 so．00 | （ $\begin{aligned} & 50000 \\ & \text { s．00 }\end{aligned}$ |  | so． |  | Stile |
|  | \＄199．00 | k | 31\％ | ${ }_{\text {S }}^{\text {S1343，55 }}$ | s0．00 | s0．00 | so．00 | s8000 | s800 | so．00 | s8000 | ${ }_{\substack{\text { splunk } \\ \text { splunk }}}^{\text {spen }}$ |
|  | ${ }_{\text {S155．77 }}$ | k | 31\％ | ${ }_{\text {s107．48 }}$ | s0．00 | s0．00 | s0．00 | ${ }_{\text {s0．00 }}$ | ${ }^{80} 000$ | s0．00 | \＄0．00 | SPLunk |
|  | ${ }_{\substack{\text { s．} \\ \text { s236．4．54 }}}^{\text {c．}}$ | k | 31\％ | ${ }_{\substack{\text { S } \\ \text { S1833．09 }}}^{51939}$ | so．00 so．00 | so．00 | so．00 so．00 | S0．00 so．00 | S0．00 | so．00 | So．00 | Splenk |
|  | ¢ 5400.38 | k | 31\％ | ${ }_{\text {S276．26 }}$ | So． | coiol | S0．00 | ¢ | S．00 | so．00 | ¢ | splunk |
|  | ${ }_{\text {S }}^{5320.77}$ | k | 31\％ | ${ }_{5}^{5221.33}$ | \＄0．00 | \＄0．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | \＄0．00 | SPLunk |
|  |  | k | 31\％ |  | So．00 | So．00 | so．00 so．oo | So．s．00 <br> 50.00 | So． | so．00 so．00 |  | Stile |
|  | cise | k | 31\％\％ | （sisisi | Soiol | Soiol | Stoo | （sou0 | Stion | Stion | ¢ $\begin{aligned} & \text { so．00 } \\ & \text { S000 }\end{aligned}$ | splunk |
|  | 521736 <br> 8973.85 | k | 31\％ | ${ }_{\text {S671．}}$ | S000 | So． | S0．00 | S000 | s8000 | S0．00 | Ss000 | ${ }_{\text {splen }}^{\substack{\text { splunk } \\ \text { spunk }}}$ |
|  | S778．85 | k | 31\％ | 5537.41 | 50．00 | ${ }^{\text {s0．00 }}$ | so．00 | ${ }^{50.00}$ | ${ }^{\text {s0．00 }}$ | s0．00 | ${ }^{50.00}$ | SPLUNK |
|  |  | k | 31\％ |  | So．00 |  | so．00 so．o． |  |  | so．00 so．00 |  | Stile |
|  | cisse | k | 31\％\％ | Stis | so．00 | S000 | Soiol | S000 | S0．00 | Soiol | soiou s．00 | Spleunk |
|  |  | K | 31\％ | ${ }_{\text {S }}^{\text {S } 5937.41}$ | S000 | Soso | so．0 so．00 | ¢ | Soiol | so．00 so．00 | soco | ${ }_{\text {splen }}^{\substack{\text { splunk } \\ \text { splunk }}}$ |
|  | Stise 5 s23．38 | k | 31\％ |  | so．00 s．00 | so．00 s．00 | so．00 so．00 | s0．00 s000 | So．00 | sooo sooo Sol | S000 | Splouk |
|  | cisirs | k | 31\％ | ¢129．38 | S000 | S000 | Scou | cois | S000 s．00 | so．0 50.00 50 | （ | $\substack{\text { splunk } \\ \text { spunk }}_{\text {Sel }}$ |
|  | S28．54 s22500 | k | 31\％ |  | So．00 |  | so．00 so．00 |  | So．00 | so．00 | S000 <br> 50.00 | Stiole |
|  | ${ }_{\substack{\text { s215，77 }}}$ | k | 31\％ | ${ }_{\text {sinis．}}$ | s0．00 | s0．00 | so．00 | ${ }^{50.00}$ | ${ }^{\text {s0，00 }}$ | s0．00 | ${ }_{\text {s0．00 }}$ | splunk |
|  | ST188．08 | к | 31\％ | ${ }_{\text {S129．78 }}$ | cois | cois | 发 50.000 | Scos | so．00 | cois | Ss000 | Splunk |
|  | \＄155．00 | k | 31\％ | ${ }^{5103.50}$ | s0．00 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | 50．00 | \＄0．00 | splunk |
|  | ${ }_{\substack{\text { S22，29 } \\ \text { s201．92 }}}$ | k | 31\％ |  | So．00 |  | so．00 so．00 |  |  | so．00 so．00 | 旡 50000 | Splenk |
|  | ss30．46 | k | 31\％ | s20939 | S0．00 | S0．00 | so．00 | \＄0．00 | S0．00 | S000 | S000 | splunk |
|  |  | k | 31\％ |  | S000 | S000 | so．0 so．00 |  | soion | so．00 sooo | S000 | ${ }_{\substack{\text { splunk } \\ \text { splunk }}}$ |
|  | ${ }_{5185.77}$ | k | 31\％ | \＄128．18 | s0．00 | S0．00 | s0．00 | \＄0．00 | S0．00 | s0．00 | \＄0．00 | splunk |
|  |  | k | 31\％ | ¢ |  | 边 $\begin{aligned} & \text { s．00 } \\ & \text { s．00 }\end{aligned}$ | so．00 soon | （ $\begin{aligned} & \text { s．00 } \\ & \text { s．00 }\end{aligned}$ | （ | so．00 |  | Stile |
|  | （ | k | － | ¢ | 隹 |  | cosisiou | 发 |  | Soiol | 发s5000 |  |
|  |  | k | 31\％ | $\underbrace{\substack{\text { s73．78 }}}_{\text {S677．66 }}$ | Soion | socou | so．0 so．00 | ¢ | so．00 | so．00 so． | soco | ${ }_{\substack{\text { splunk } \\ \text { splunk }}}$ |
|  | S657．79 | k | 31\％ | S445．81 | so．00 s．00 | S0．00 | so．00 soo | s0．00 s．00 | so．00 s．oo |  | s0．00 S000 | splunk |
|  | ¢504．23 | к | 31\％ | \＄347929 | S0．00 | soiol | S0．00 | ${ }_{\text {cose }}$ | S000 | 50．00 | ${ }_{\text {cose }}$ | splunk |
|  |  | k | 31\％ |  | So．00 | so．00 soon | so．00 so．00 |  | So．00 | so．00 | 旡 50.00 | Still |
|  |  | k |  |  | （ens $\begin{aligned} & \text { s．000 } \\ & \text { s．00 }\end{aligned}$ |  | （siols |  | （incoue | （incoue |  | （in |
|  | ss270．00 | к | 31\％ | ${ }_{\text {S }}^{\text {S1266，30 }}$ | Sois | Sois |  | so．00 s．00 | S000 | So． |  | Sticlenk |
|  | ${ }_{\substack{521.92 \\ 520769}}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | so．00 | so．00 | so．00 so．00 | S0．00 | S0．00 | So．00 | so．00 | $\underset{\substack{\text { splunk } \\ \text { spunk }}}{ }$ |
|  | S166．15 | k | 31\％ | S114．64 | cois | sole | Soiol | S0．00 | S0．00 | So．00 | S000 | splunk |
|  | ¢ | ${ }_{\text {k }}$ | 31\％ |  | so．00 s00． | so．00 s00． | so．0 so．00 | s000 s0．00 | so．00 s00． | so．00 | So． | Splenk |
|  | ¢ | ${ }_{\text {k }}$ | 31\％\％ | Sti9．04 | Soion | cois so．00 | sooo sooo sol | Soso | So．00 | sooo sooo Sol |  | splenk |
|  | ${ }_{\substack{\text { sen } \\ \text { S34．7．15 }}}^{515}$ | K | 31\％ |  | cois | （incoue | so．0 50.00 | （ | （ | so．0 50.00 |  | Splenk |
|  |  | ${ }_{\text {k }}^{\substack{\text { k }}}$ | 31\％ | ${ }_{\substack{\text { si91．07 } \\ \text { si8．11 }}}^{\text {S }}$ | so．00 so． | s．00 s0．00 | so．00 | so．00 | so．00 | So． | so．00 | $\underset{\substack{\text { splunk } \\ \text { splunk }}}{ }$ |
|  | cis | k |  |  | （incois | （ensiol | （siol | （ens | （incois | Stiol | （incois | （in splenk |
|  | ${ }_{\substack{\text { che } \\ \text { S184，62 }}}^{5230.7}$ | к | 31\％ |  | Sois | Sois | 旡 50.000 | ¢ | Sois | so． |  | Sticlenk |
|  | （527．00 | K | 31\％ |  |  |  | so．00 so．00 | s．0．0 so．00 | ss．00 | so．00 so．00 | s．0．00 so．00 | Ssplenk |
|  | ¢ 5 s224．23 | k | 31\％ | S 5 S23．72， | cois | solo s．00 | S0．00 | S000 | s．0．00 s．00 | S0．00 | Sols | splunk |
|  |  | ${ }_{\text {k }}$ | 31\％ |  | so．00 s．00 | so．00 s000 | so．0 so．00 | s000 s．00 | so．00 s．00 | so．00 | So．00 | Splenk |
|  |  | ¢ ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  |  |  | so．00 so．00 | （s．00 | （s．00 |  | 旡s．0．00 | （in |
|  | ¢ | ${ }_{\text {k }}$ | 31\％ | ${ }_{\text {S }}^{5123.41}$ | S0．00 | s0．00 | so．00 | \＄0．00 | s0．00 | s0．00 | \＄0．00 | splunk |
|  |  | K | 31\％ |  | so．00 s．00 | so．00 sooo | so．00 |  | so．00 so． | so． | so．00 s0．00 | Splenk |
|  | （s36．08 | k | 31\％ | ${ }_{\substack{\text { sens．98 } \\ 520.02}}$ | S0．00 s000 | so．00 | so．00 sooo | S0．00 S000 | S0．00 |  | S0．00 | Splunk |
|  | ¢ | ${ }^{k}$ | 31\％ | （si9426 | S0．00 | S0．00 | S0．00 | \＄0．00 | \＄0．00 | 50．00 | ${ }_{\text {S }}$ | splunk |
|  |  | k | 31\％ |  | so．00 s0．00 | so．00 <br> s00． | so．00 | ss．00 | So．00 | so．00 | so．00 | Stile splunk |
|  | ${ }_{\substack{\text { s } 19.15 \\ \text { S25269 }}}$ | k | 31\％ | $\underbrace{}_{\substack{\text { S1353．34 } \\ \text { S17．36 }}}$ | so．00 | so．00 | so．00 sooo | s0．00 5000 | so．00 sooo | so．00 | S0．00 | splunk |
|  | （ | k | 31\％ |  | S0．00 s．00 S | cois | （incoue | S0．00 s．00 | cois |  |  | simpunk |
|  | ¢ |  | 31\％ |  | so．00 s．00 | so．00 s0．00 | so．0 so．00 | s．00 s0．00 | so．00 | so．${ }_{\text {soo }}^{\text {so．00 }}$ | S0．00 | Splunk |
|  | ${ }_{5}^{5231.92}$ | k | 31\％ | ${ }_{\text {s }}^{160.02}$ | S0．00 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | 50．00 | ${ }_{50.00}$ | splunk |
|  |  | ${ }_{k}^{k}$ | 31\％ |  | Soiou | （incoue | so．${ }_{\text {so．0 }}^{5000}$ | ¢ |  | somo | Sois | ${ }_{\substack{\text { Splunk } \\ \text { splunk }}}^{\text {S }}$ |
|  | si73．08 sionoon | k | ${ }_{31 \%}^{31 \%}$ | ST19．43 |  |  | so．00 soon | （ $\begin{aligned} & \text { s．00 } \\ & \text { sion }\end{aligned}$ | So．00 | so．00 | s0．00 S00 | splunk |
|  | \＄100．00 | k | 31\％ | Ss90．00 | so．00 | soiol | S0．00 | s．0． s．00 | S0．00 | 50．00 | Ss000 | Sspunk |
|  | S100．00．00 | K | 31\％ | S69，000．00 | S0．00 | S000 | so．00 | （incou | （ | so．00 so．00 | So． $\begin{aligned} & \text { s000 } \\ & \text { s000 }\end{aligned}$ | splunk |


| Band | sкu |  | DEsCRIPTTION | $\begin{gathered} \text { EMCL Lss } \\ \text { PRICE USO } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { CATEGORY } \\ & \text { COOE } \end{aligned}$ | $\left\lvert\, \begin{gathered} \text { NASPP vp } \\ \text { Discount } \\ \% \end{gathered}\right.$ | Nvp Level <br> NET PRICE | PROSUPPORT PLUS MNT LP |  | PROSUPPORT ENH MNT LP | basic mnt LP | $\begin{array}{\|c\|} \hline \text { WTY UPG ENH TO } \\ \text { PS WIMC PREM } \\ \text { LP } \end{array}$ | WTr UPG Basic <br> TOPS ENH LIP | renewal | THIRP PARTY PROUUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 |  | SEL Spunkrisi Tem Pmsup buck 1 |  | S1，00．000 | к | $\xrightarrow{31 \%}$ | $\underset{\substack{\text { spo．69 } \\ \text { s60．00 }}}{ }$ |  | so．00 | s．${ }_{\text {s．0．}}^{\text {s．00 }}$ | $\xrightarrow{50.00}$ so．00 |  | $cso00 so00$ | so．00 |  |
|  | ITT－STTD－100－D | SELL Solunkk TITITem Stusup puck 100 |  | Stiono． | k | 31\％ | \＄96900 | s0．00 | so．00 | so．00 | ssood | 50．00 | so．00 | so．00 | Splenk |
| 5 | ${ }_{\text {ITT－STD－100K－D }}$ | SEL Solunk ITSIT Term Sussup Buck 100k |  | S100，000．00 | k | 31\％ | S69，000．00 | so．00 | so．00 | s0．00 | 80．00 | s0．00 | 50．00 | 50．00 | HNK |
| 5 5 | ${ }_{\text {TTT－STD }}^{\text {IT－} 1 \text {－}}$ |  |  | \＄10，000．00 S1．00 | k | 31\％ | S6，900000 | So．00 | so．00 sooo | so．00 s000 | so．00 so．00 | so．00 50.00 | So．00 so．00 | s000 so．00 | Splunk |
| 5 | ITTU－ES－1000AN－D | SEL Splunk IT Termul |  | \＄1，000．00 | k | 31\％ | S600．09 | So． |  |  | cois |  | so．0 so．00 | so．00 50.00 | （Lunk |
| 5 |  | SEL Solunk TT Termupg ssup suck 1000AP |  | St，00000 | k | 31\％ | Stsono | so．0 | so．00 | so．00 | so．00 | S000 | so．00 | S000 | Sounk |
| 5 5 |  |  |  | S1，000．00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | ${ }_{\substack{\text { sege．00 } \\ \text { s690．00 }}}$ | so．00 so． | so．00 sooo | S0．00 s0． | so．00 s0．00 | so．${ }_{\text {so．00 }}$ | somo | somo so．00 | Stile |
| 5 | ITTUEES－100AN－D | SEL Solunk TT Temupg ssup buck 100AN |  | $\substack{\text { Sti．000000 } \\ \text { sio．oo }}$ | k | 31\％ | S¢96000 | S000 s．00 | S000 s．00 | （ | Stion | soo． sooo | sooo sooo | so．00 so．00 | Sspunk |
| 5 | ITTUESS．1000．－D | SEL Solunk T Temupg sup fuck 100AP |  | sio．0．00 Sioa． | k | 31\％ | S69．00 | So．00 | S0．00 | so．00 s．oo | so．00 s．00 | so．${ }_{\text {sooo }}^{\text {so．00 }}$ | so．00 so．00 | so．00 so．00 | splunk splunk |
| 5 | ITTUEESS－100 S－D | SEL Solunk TT Termupg ssup uuck 100us |  | Sto0．00 | k | 31\％ | S69000 | s0．00 | so．00 | s0．00 | s0．00 | 50．00 | so．00 | s0．00 | splunk |
| 5 | ITTUUEETAND | SEL Solunk TT Termupp Ssup euk 1 AN |  | ¢ | ${ }_{\text {k }}^{\text {k }}$ |  | ¢0．69 | S0．00 | S0．00 | S0．00 |  | Sois | Stiol | Stiol | Splenk |
| 5 | MTTUUESS－1APD－D |  |  | Si1．00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | S0．69 | S0000 | so．00 sooo | S0．00 s000 |  | somo so．00 | so．00 s00． | somo so．00 | Splunk |
| 5 | ITTU－ES－1US－D | SEL Solunk TT Termupg ssup puck 1Us |  | \＄1．00 | k | 31\％ | \＄0．69 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | \＄0．00 | splunk |
| ${ }_{5}^{5}$ | ITTU－GS． 10004 N －D | SEL Stunkr T Termupg Psup buct 1000AN |  |  | k | 31\％ | Stise．00 | So．00 | So．00 | So．00 | （ | cose so．00 | So． | S0．00 | splunk <br> splunk |
| 5 |  |  |  | S1，000．00 | k | 31\％ | ssomen | Scood | Scoue |  |  | so． |  |  | Sspunk |
| 5 | ｜TTU－GS－1000us－D | SEL Solunk TT Termupg Psup buck toous |  | \＄1．000．00 | k | 31\％ | S690．00 | \＄0．00 | \＄0．00 | \＄0．00 | \＄0．00 | 50．00 | 50．00 | S0．00 | splunk |
| 5 | ITtu－GS－10AN－D | SEL Solunk TiT Temupg Pup Buck |  | S10．000 S1000 | k | 31\％\％ | sise．00 | so．00 | sooo | so．00 S000 | Stiol | Soiol | Soiol | Soso | Stiols |
| 5 5 | Titu－Gs－10AP－D | SEL Solunk Temup resu fuck 100AP |  | Stio．00 | k | 31\％ | S69．00 | so．00 | so．00 | socou | so．00 | somo so．00 | somo | cos so．00 | Sspunk |
| 5 | TTTU－GS－100us－D | SEL Splunk TT Temupg Psup Buck 100us |  | \＄100．00 | k | 31\％ | S69．00 | so．00 | s0．00 | S0．00 | \＄0．00 | S000 | S000 | S000 | splunk |
| 5 | （TTUUGGS．1AN－D | SEL Spunk［Termup Psup buk 1AN |  | Sti．00 | K | 31\％ | S0．69 | So．00 | So． |  | So． |  | So． | Stion | Sspunk |
| 5 | ITTU－GS－1EM－D | SEL Splunk $T$ T TemUPG PSup Puck 1 IEM |  | \＄1．00 | k | 31\％ | \＄0．69 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | \＄0．00 | splunk |
|  | ITTUGSS－1us－d | SEL Solunk $T$ Termupg Psup buck 1US |  | \＄1．00 | k | 31\％ | \＄0．69 | \＄0．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | s0．00 | s0．00 | SPLunk |
| 5 | ｜TTUSS－1／1－199－EM |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | So．00 | So．00 | Ss．00 | so．00 s．oo |  | Sco． | Ss．00 | Stile |
| 5 |  |  |  | S177．08 | ${ }_{\text {k }}^{\mathrm{K}}$ | ${ }^{31 \%}$ | ¢ | s0．00 s．00 | so．00 s．00 | S0．00 s．00 | S0．00 s．00 | So． | S000 | So．00 |  |
| 5 | ITTUS．SK．999．EM | SEL Splunk Tr Tru ssufkege9egiday |  | cil6．15 | ${ }_{\text {K }}^{\text {k }}$ | 31\％\％ | ¢ | So．00 | So．00 | So． | （ | （en $\begin{aligned} & \text { S0．00 } \\ & 5000\end{aligned}$ | So． | Sos． | splunk |
|  | LIC－RG－AGT－3Y | SEL RG 3Y SUBSCRIPTION 1 RG SSYTEM AGT |  | 546.15 | k | 31\％ | 531.84 | so．00 | so．00 | so．00 | \＄0．00 | 50.00 | 50．00 | \＄0．00 | RG SYSTEMS |
| 5 | LIC．RGOROCH－1Y |  |  |  | k | ${ }^{31 \%}$ | ${ }_{\text {S }}^{52720.69}$ | ${ }_{\text {so．00 }}$ | S0．00 | S0．00 | so．00 | ${ }^{\text {so．00 }}$ | s0．00 | s0．00 | RG SYSTEMS |
| 5 | LIC－R．－orch－3Y |  |  | ${ }_{\text {S }}^{5753.35}$ | k | 31\％\％ | ${ }_{\text {S }}^{5520.16}$ | so．00 | so．00 | S0．00 | so．00 | s0．00 | 50．00 | 50．00 | RG SYSTEMS |
| 5 5 | Lle－RGsTAC10 | Sel Re stack SW For priv cloud |  | S | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ |  | so．00 sooo | so．00 sooo | s000 s000 | s000 s0．00 | somo so．00 | so．00 sooo | somo | （eg RYSTEMS |
| 5 5 |  | （els |  |  | 年 |  | 旡 |  |  |  |  | （somo |  | （somo |  |
| 5 | Lilfectupesiterio | SEL Co4t Sie |  | Stif．08．154 | k | 31\％ | S33，796．26 | （ | （encoue | （ |  | Ss00 | （encoue | cos | PUPPETL Lass |
|  | LIFTCO4PESTIT T2 | SEL COAPE Sile |  | s7，680000 | k | ${ }^{31 \%}$ | S5，29920 | ${ }_{\text {s0．00 }}$ | ${ }_{\text {s0．00 }}$ | S0．00 | \＄0．00 | so．00 | so．00 | S000 | Pupeti lias |
| 5 | Llercoupesire | SEL CO4PE Stere |  | ST， 5 ST00．00 | ${ }_{\text {k }}^{\mathrm{k}}$ | $31 \%$ $31 \%$ | Sti．620．00 | So．00 | So．00 | s000 s．00 | s000 s．00 | somo so．00 | so．00 s．ood | so．00 so．oo | PUPEET Lass |
| 5 | LifTCofessite |  |  | S17，20．00 | k | ${ }^{31 \%}$ | Sti．9320 | S0．00 | S0．00 | S0．00 | S000 | Somo | Soiol | S000 | Pupper Labs |
| 5 | Llifcoupesitel |  |  | ¢ | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | s0．00 s．00 | So． | S0．00 s．00 | Scoue | so．${ }_{\text {so．00 }}^{\text {so．}}$ | Soiol | Scoue |  |
| 5 |  |  |  |  | K | 31\％\％ | ¢S23，8474．46 <br> 527821.86 | so．00 so．00 | so．00 sooo | s000 s000 | s000 50.00 | so．00 so．00 | so．0 sooo | so．0 sooo | Pupet Lass PUPPET LaBS |
| 5 | LMSSP－DAC－10M | SEL KEMP 10M SPP D Direct Atached Copper |  | cictice | k | ${ }^{31 \%}$ |  | S0．00 | S0．00 | S000 | S000 | S000 | S000 | S000 | KEMP |
| 5 | LM．SEP．OAC．1M | SEL KEMP M M SFP＋Direct Altached Copoer |  |  | ${ }_{\text {k }}$ | 31\％ |  | so．00 s00． | so．00 s00． | S0．00 s00． | S0．00 s00． | so．00 s．00 | so．00 s00． | s000 s00． | ${ }_{\substack{\text { KEMP } \\ \text { KEMP }}}^{\text {cen }}$ |
| 5 | LM．SPP．OCC．5M |  |  | （ $\begin{gathered}\text { s3077．99 } \\ \text { S139923 }\end{gathered}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | ${ }_{\text {cker }}^{31 \%}$ | ${ }_{\substack{\text { sel2 } 21 \\ 59447}}$ | so．00 s．00 | soiou | so．00 S000 | soovo Sooo | sooo | soon | soovo | KEMP |
| 5 |  |  |  | Ss6，708．00 | ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | so．00 s．00 | s000 sooo | s000 s000 | S000 s．00 | so．00 sooo | so．00 sooo | Scoom | ${ }_{\substack{\text { KEMP } \\ \text { KEMP }}}^{\text {kin }}$ |
|  | LMX15－HA－EMCSY | SEL K KMP LoadMaserex 15 EMC HA S S Bunde |  | 591．077．00 | ${ }_{\text {k }}^{\text {k }}$ | ${ }^{31 \%}$ |  | so．00 S000 | so．00 S000 | S0．00 S000 | so．00 S000 | －5000 <br> 5000 | so．0 Sooo | so．00 | KEMP |
| 5 | LTMX25－HACMC3Y |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | Sentios．31 | So．00 | So．00 | s0000 sooo | S0．00 <br> 50.00 | so．00 | so．00 s．ood | 发s0．00 | $\substack{\text { KEMP } \\ \text { KEMP }}_{\text {cen }}$ |
| 5 5 |  |  |  |  | k | 31\％\％ | （ |  |  |  |  | （souo |  | （somo |  |
| 5 | LMXXOOHAEEMCSY | SEL KEMP LoadMaster X40 EMC HA SY S Bunde |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\％\％ | S192669．23 | s0．00 s．00 | so．00 s．00 | s000 s．00 | S000 s．00 | So． | so．00 s．00 | So．00 | KEM |
| 5 |  | SEL Leoom Message Oueuing |  |  | K | $31 \%$ $31 \%$ | （s44．50 | so．00 s000 | so．00 s000 | s．0．00 s000 | s．000 sooo | So．00 | so．00 sooo | so．00 so．00 | ${ }_{\text {smartoptics }}^{\text {Boml }}$ |
| 5 5 5 |  | （e） |  |  | ¢ |  | （ |  |  |  | 为s．000 | （encoue | Stion | Stion |  |
| 5 |  |  |  |  | ${ }_{k}^{k}$ | 31\％ | ${ }_{\substack{\text { S24，799，73 } \\ \$ 55,93.07}}$ | so．00 | so．00 s．00 | S000 s000 | S000 | so．00 s．00 | S000 s000 | S0000 | SMARTOPTITS |
| 5 5 |  |  |  | （s2．2．5．38 | k | － |  | solo so．00 | solo so．00 | soiou so．00 | solo s．00 | sooo so．oo | solo sooo s．00 | （sols | SMARTOPTITS |
| 5 | ${ }_{\text {M }}^{\text {M } 3880-\mathrm{LL}}$ |  |  |  | k | ${ }^{311 \%}$ | Sti， | S000 s．00 | S0．00 s．00 | S000 s．00 | （ |  | S000 | （ | SMMARTOPTITIS |
| 5 5 | ${ }_{\text {M }}^{\text {M } 420}$ |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | so．00 | sso．00 | Ss0．00 | so．00 so．00 | so．00 so．00 | so．00 so．oo | So． | SMARTOPTICS |
| 5 5 5 |  | （e） |  |  | ¢ | cick | （ |  |  |  |  |  | Soiol | Stiol |  |
| 5 | ${ }_{\text {M5iloock }}^{\text {M50－1 }}$ | SELMES－100．C） |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | So．00 | S000 | Ss000 | Scoov | So． | so．00 sooo | Ss000 | VMWW ARE |
| 5 | ${ }_{\text {M510C．－K }}^{\text {M }}$ | SEL MGS．10．C） |  |  | k | 31\％\％ |  | so．00 s．00 | s．00 s．00 | s．00 s．00 | so．00 s．00 | so．00 sooo | so．00 s000 | so．00 s000 | VMWW ARE |
| 5 5 5 |  | Sele |  | Si．515．0．7 | k $k$ |  | （in | 隹 | （incoue | （incoue | （coue | Scoue | Soso | （incous | SMARAOPE |
| 5 5 |  |  |  |  | ${ }_{\text {k }}^{k}$ | 31\％ | $\underbrace{\text { a }}_{\substack{\text { S1，490，400．00 } \\ \text { S20，} 41400}}$ | S0．00 | so．00 s．oo | so．00 s．oo | so．00 | so． | so．00 s00． | somo | （ |
| 5 | Me3PP1TRS8 | SELECCDTFS |  | S782000．00 | ${ }_{\text {k }}^{\text {k }}$ | 31\％\％ | S484，388．00 | so．00 | sooo | soovo | S000 | so．0 | S000 | S000 | NTP．EEFENX |
| 5 |  | SEL |  |  | k | 31\％ |  |  | （incoue | （incoue | （ | （cos | （c．en | （ | NTP．EEFENX |
| 5 |  | Stele |  | $\xrightarrow[\substack{\text { S2，88，000．00 } \\ \$ 433800000}]{ }$ | k | ${ }_{31 \%}^{31 \%}$ |  | so．00 so．00 | so．00 | S0．00 | so．00 s．00 | So．00 | S0．00 | So．00 | NTP．DEFENDX NTPDEFENDX and |
| 5 | M mpase 1 YRS |  |  | Ss50，400．00 | k | 31\％ | S655．776000 | s0．00 | S0．00 | S0．00 | S000 | S000 | S000 | S000 | NTP．DEEENDX |
| 5 |  |  |  | sissiou0，000 | ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | so．00 sooo | so．00 sooo | So． | So． | So． $\begin{gathered}\text { so．00 } \\ \text { sooo }\end{gathered}$ | so．00 sooo | （iocte | NTP．EEFNNX |
| 5 | Momeascia | SEL Boomi UUE EDITION（BASE TIER） |  | （si．000．00 | k | 31\％\％ |  | solo sooo | solo s．00 |  | sooo sooo | Soso $\begin{aligned} & \text { sooo } \\ & \text { sooo }\end{aligned}$ | sooo sooo | Soso |  |
| 5 | MOMTIER1 |  |  | Sticisiou | k | 31\％ | （ 512.420 .00 | s．0． s．00 | cose | S． | S000 s．00 | S． | Stion | （ | 8009 |
| 5 | MOMTIER2 MOTTER3 |  |  | S1，750．00 ss，00．00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | \＄ $\begin{aligned} & \text { si．207．50 } \\ & \text { s2．07．00 }\end{aligned}$ | So．00 so． | so．00 sooo | so．00 s0．00 | s0．00 s．00 | so．00 so．os | somo | somo | ¢ вомМ｜ |
| 5 5 5 |  |  |  | （ | ¢ |  | ¢ |  |  |  | （s． |  | （s．and | 年s．000 |  |
| 5 | MBB－TV－0000006 | SEL MR File Meadala Bunde U U10．688 |  |  | ${ }_{\text {k }}$ | 31\％ |  | So． | So． | So． | Scoue |  | Soiol |  |  |
| 5 | MB－1／TR．OOOOOO12 Mis－3R－0000003 | SEL MR Rile Meadatat Bunde Up to 12 PB |  |  | k | 31\％\％ | S666，76．23 | so．00 sooo | so．00 sooo | so．00 s000 | so．00 s．00 | so．00 sooo | so．00 s000 | so．00 sooo |  |
| 5 | MB－3YR－00000006 | SEL SYR File Meadata Bunde Up to 6 PB |  | S1，495，384．62 | k | 31\％ | s1，031．815．39 | s0．00 | s0．00 | s0．00 | S000 | S000 | s0．00 | so．00 | NDEEX ENGINES |
| 5 5 | MB－3RR．0000009 |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | $\underset{\substack{\text { S1，547，723．07 } \\ \text { S1，05，} 67.93}}{ }$ | Scoue | so．00 s000 | Somo | Sosom | somo so．00 | Sois | somo |  |


| ano | sku |  | obscripron | cois | ${ }_{\text {Enc }}$ |  | $\begin{array}{\|c\|c\|c\|c\|c\|c\|c\|c\|c\|c\|c\|c\|c\|c}  \\ \hline \end{array}$ | NVELetel | Prosprore | $\begin{array}{\|c\|} \hline \text { PROSUPPORT } \\ \text { WIMC PREM MNT } \\ \text { LP } \end{array}$ | Suppor | вsact mwT Lo | $\begin{array}{\|c} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{array}$ |  | Exal | Partr proou |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | MEskR | ${ }_{\text {self }}^{\text {sel }}$ |  |  |  |  | ${ }_{3}^{31 \%}$ |  | Somo | soco | Soom | sole | somo | soco | socos | Noex Ea |
|  |  |  |  |  | coicle |  |  | （in | Sois |  | 5000 | （ssoue | 为s．a00 | （siol | （samo |  |
|  | MT－LAEPTO |  |  |  | cosis |  | ， | 成 | （incous |  |  | （issouo | 为越sooo |  |  | comer |
|  | Mov－upert2 |  |  |  |  | ${ }_{\text {k }}$ | 31\％ |  | Somo | （somo |  | S． |  | （somo | cos sooo | Oemerer |
|  | Mor．apers |  |  |  |  | ${ }_{\text {k }}$ | 31\％\％ |  | ${ }_{\text {Sol }}^{\text {So．00 }}$ | cos somo | 年越s，000 | S． |  |  | somo | Oencex |
|  | Miluperit |  |  |  | Silitese |  | ${ }_{\text {31\％}}^{31 \%}$ |  | ${ }_{\text {Sol }}^{\text {somo }}$ | （is | Sose | S． | 旡s．000 |  |  | Oefiner |
|  | Wew | Sele |  |  | Sesemo |  | ${ }_{31 \%}^{31 / \%}$ | （smexise | Somo |  |  | Ssouo | （siol |  | Sose | OPRenert |
|  | New |  |  |  |  | K | 31\％\％ |  | ${ }_{\text {Sole }}^{\text {soou }}$ | somo | cois | Ss．000 |  | Sos | $\substack{\text { sooo } \\ \text { sooo }}$ | Puperi liss |
|  |  |  |  |  |  | ${ }_{\kappa}^{\mathrm{k}}$ | 31\％\％ |  | soio | somo | ssom | ssomo | somo som | somo | somo | Puperi |
|  |  | Ste |  |  |  | ${ }_{k}^{k}$ | 31\％\％ | cose | soio | somo | ssom | somo |  | s．in | somo | Puperilus |
|  | New | Sterememe |  |  |  |  | 31\％\％ |  | ${ }_{\text {Sole }}^{\text {s．0．}}$ | somo soom | 边 | S． |  |  | Sose | Puppert lias |
|  | NEWCutesirle | Sticle |  |  |  | ${ }_{k}^{k}$ | 317\％ | ${ }_{\text {Stefegen }}$ | Souo | somo | somo som | ssomo | Soiol | ssom | somo | Puppet Mas |
|  | NxAlesmecuck |  |  |  | silt |  | 31\％ |  | Steo | 为ssoo | 为 | 边 |  | 为寺soom | 为s．a00 | vmane |
|  | NXXAssonocucl | Sele |  |  | cis | K | 3， |  | （issom |  |  | （ssou0 | 为越s．000 |  | 为s．a00 | Wmane |
|  | Nxatiesecuc |  |  |  | Stineo | ${ }_{\text {k }}^{\substack{k}}$ | 31\％\％ | cisco | Somo | somo | somo | Ss．000 | sion | somo | somo |  |
|  | Nxatesecuck |  |  |  |  | ${ }_{\text {K }}$ | 31\％\％ | coss | Soiol | Sose | somo | （ssomo |  | Soio | somo | ，manaic |
|  | NXALEasculk | Sel |  |  | $\xrightarrow{\text { Sidatas }}$ | ${ }_{k}^{k}$ | 31\％\％ |  | ${ }_{\text {Sole }}^{\text {s．0．}}$ | Ssoom | cois | S． | sion |  | somo |  |
|  |  |  |  |  | cis |  | 31\％\％ | Sticters |  | Sose |  | So．00 | （sino | Sos |  |  |
|  | ${ }_{\text {Nxabc }}^{\text {NXABC，}}$ |  |  |  |  |  | 31\％\％ |  | ${ }_{\text {Sole }}^{\text {s．0．}}$ | ssoom |  | S． | （encos | Sose |  |  |
|  | NXABCM |  |  |  | Stion | k | 31\％\％ |  | ${ }_{\text {Sole }}^{\text {sooo }}$ | somo | Sose | somo | （inco |  |  |  |
|  |  |  |  |  |  | ${ }_{\text {k }}$ | 31\％\％ | Stise | ${ }_{\text {Sole }}^{\text {soou }}$ | Sose |  | S． |  | （incous |  |  |
|  | Nxatevosccuc | Stel |  |  |  | k | 31\％\％ |  | Somo | Sos soom | somo som | （ssomo |  |  |  |  |
|  | （xoconeprouc－ | Ste |  |  |  | k | 31\％\％ |  | Somo | somo | Sose | somo |  | （inco |  |  |
|  | Mxocaerpiuec |  |  |  |  | k | 31\％\％ |  | Soiol | Stion soom | somo | S． | somo | Sose |  |  |
|  | Moocabepuock |  |  |  |  | K | 31\％\％ |  | Somo | Sos somo |  | Somo | somo soom |  |  | CMMARE |
|  |  | Ste |  |  |  | к | 31\％ |  | soio | somo | somo som | ssomo | cois | Sos |  | Catarsory |
|  |  | Seln |  |  | Sisemeo | ${ }_{\text {k }}$ | 31\％\％ |  | Somo | somo | Somo | Somo |  |  |  | \％Mmare |
|  |  | Sele |  |  | Stisisios | k | 31\％\％ |  | Somo | Sos somo | somo | Somo | Soio |  |  |  |
|  | （xyocolver | Sel |  |  | Stin | k | 31\％\％ |  | Sole | Sose | somo | S．0．00 | somo |  |  |  |
|  |  | Sell |  |  | cois |  | cis | cose | Soicle | （inco | 为越soom | Somo | Sos | （inco |  | Comatic |
|  | Modenciocr | Sele |  |  | Stile | K | 3．3\％ | （sean | Ssoon | 为sooo | （somo | 越s．000 |  | 为去soom |  |  |
|  |  |  |  |  | Stiteme |  | 31\％\％ |  | Sole | somo | coicle | S．0．0 | ssoom | cis soio | somo |  |
|  |  |  |  |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\％\％ |  | ${ }_{\text {Sole }}^{\text {s．0．}}$ | Ssoom | Sose | S． |  | Sos |  | CMAMABE |
|  |  |  |  |  |  | ¢ | 314\％ |  | Soiol | Stion | 为 |  | 为 | Stion |  | MMMAEE |
|  |  | （en |  |  |  |  | 31\％ | cosk | cois soou |  | 为越somo | （ismo | 为越sooo |  |  | ，mmat |
|  |  | Sels． |  |  | $\substack{\text { S22，2322 } \\ \hline 86,3950}$ | ${ }_{\text {k }}^{\substack{\text { k }}}$ | 31\％ |  | Somo |  |  | 寺s．000 |  |  |  | ，MAMAE |
|  | Nocerele | Selt |  |  |  |  | cosk |  | Sose | （sion | （sion | S．and |  | （incos soou |  |  |
|  | Mxoctelius |  |  |  | Sissemo | ${ }_{\text {k }}^{\substack{\text { k }}}$ | 31\％ |  | Soso | cis | （somo | cois |  |  | Soseo | ，mmane |
|  | NXOCEEE100CO．K |  |  |  |  |  | 31\％\％ |  | Souo | Sose | Somo | Somo | （somo | （inco |  | CMAMAE |
|  | Noctereciliof | Ste |  |  | Stiseme |  | civo | cile | somo | cos soion | 为越soom | somo |  |  |  | Cotamser |
|  | Moceneruc－ | Selan |  |  | Stisish | ¢ | cint | cile | Soiol | Sos | Somo | 旡s．000 |  |  | （incos | Mature |
|  |  |  |  |  |  |  | 31\％ | cis | coissoo |  | 寺 | （ssomo | 为s．ano |  | cis | cantisort |
|  |  | Stele |  |  |  |  | 31\％ |  | Sole | Soso | Somo | S． | 发somo | Ssoom | somo |  |
|  | Mxocelc | Sell |  |  | Sitasion |  | cosy |  | （como | （incos |  | （ssou0 |  |  |  | ，mma |
|  |  |  |  |  |  |  | \％ |  | （inco |  |  | （ismo | 为越s．a00 |  |  |  |
| 5 |  |  |  |  |  |  | 31\％\％ |  | somo | cos soom | Sose | Soicle |  | （incos | 为s．s．00 | \％Mmane |
| ¢5 | （ex |  |  |  |  |  | cos |  | （inco |  |  | （s．0．00 |  |  |  |  |
|  | мxoçrack | SEL M M－0．FPRCC） |  |  | s9，98947 |  |  | S6，9894 | s000 |  | sooo | S000 | sooo | sooo | sooo | 7 mmaRE |


| band | sku |  | Descripion $\quad$ Model $\begin{gathered}\text { col sub } \\ \text { sku }\end{gathered}$ | $\begin{gathered} \text { EMC L Lss } \\ \text { PRICE USD } \end{gathered}$ | CATEGORY CODE | $\left\|\begin{array}{c} \text { Nasso vev } \\ \text { Discount } \\ \% \end{array}\right\|$ | NVP LEVEL 1 <br> NET PRICE | PROSUPPORT <br> PLUS MNT L | $\begin{array}{\|c\|c\|} \hline \text { PRosuppor } \\ \text { WMC PR M MNT } \\ \hline \end{array}$ | PROSUPPORT ENH MNT LP | basic mnt le | $\begin{aligned} & \text { WTY UPG ENH TO } \\ & \text { PS W/MC PREM } \\ & \text { LP } \end{aligned}$ | wTr upg Basic TOPS ENHLP | Renewal | THIRD PARTY Probuct partie |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 |  | SEL NX－DC．ERL．F．F．LSS．F |  | $\xrightarrow{59,34.540} \mathbf{S 5 0 . 0 0}$ | k | $31 \%$ $31 \%$ |  | so．${ }_{\text {soo }}^{\text {so．00 }}$ | So．00 | so．00 | so．00 so．00 | so．00 so．00 | so．00 S0．00 | so．00 so．00 | CARRASOFT CARAHSOFT |
| 5 | NXOCPFADVGGC | SEL NXXCP－PFADVUGG．C） |  |  | k | 31\％ | Sti，${ }_{\text {S }}$ | so． | cois | sois |  | s．${ }_{\text {s．0．00 }}$ | s．${ }_{\text {so．00 }}^{50.00}$ |  | CARAGSOFT WWWARE |
| ${ }_{5}^{5}$ | NXOCPFPADVGC．－1 NXDCPFADVGGC．K |  |  | （ | k | $31 \%$ $31 \%$ | （ | so．00 so．oo | so．00 so．oo | so．00 so．00 | so．${ }_{\text {sooo }}^{\text {so．00 }}$ | so．00 so．00 | so．00 so．00 | so．00 so．00 | VMWMARE |
| 5 | NX．CCPPADVVVGG | SELiNXTOCPFADVVUG．F |  | Silisis．00 | к | 31\％ | ¢ | S0．00 | so．00 so． | so．00 s0．00 |  | ¢50．00 | so．00 | s0．00 | CARAHSOFT |
| 5 | NXOCPFC | SEL NX－DC．PF－C） |  | \＄3，995．00 | k | 31\％ | ${ }_{\text {s2，} 26.555}$ | S0．00 | S0．00 | s0．00 | ${ }_{50.00}$ | ${ }_{50.00}$ | ${ }_{\text {S0．00 }}$ | ${ }^{50.00}$ | vmware |
| 5 | ${ }_{\text {N }}^{\text {NXXCOPFC．－1 }}$ | SEL NX－D．PF．C．C） |  | \＄4．674．15 | k | 31\％ |  | so． | so． | so．00 so．oo | 旡s0．00 | so．00 so．00 | so．00 so．00 |  | VMWM ${ }^{\text {arem }}$ |
| 5 | N×DCPFEPRUGC | SEL NX－DCPPFEPL－UG．C） |  | S4，550．00 | k | 31\％ | 5324.4 .58 <br> 53,150 | so．00 | So． | so．00 5000 | 50．00 | 50．00 | s．0．00 50.0 | ¢ 50.00 | VMWMARE |
| 5 | NXOCPFEPPLUGC－1／ | SEL NX－DC．PFEPL－UG．C） |  | S5，791．50 | k | 31\％ | ${ }^{53,996.14}$ | s0．00 | s0．00 | 50．00 | s0．00 | so．00 | s0．00 | s0．00 | VIWWARE |
| 5 5 | NXOCPEFPLUGC．K．K |  |  | ¢ | ${ }_{k}^{k}$ | 31\％ | ¢ | somo so．00 | soom | soiol | s．${ }_{\text {so．00 }}^{\text {so．}}$ | so． | somo | somo | CARARASOET |
| 5 | NX－DC．PF－F | SEL：NX．DC．P．P－F |  | \＄4，394．50 | k | 31\％ | \＄3，03221 | s0．00 | s0．00 | 50．00 | 50.00 | 50.00 | 50．00 | 50．00 | CARAHSOFT |
| ${ }_{5}^{5}$ | NXOCRB25MC | SEE NX－CREB－25MMC） |  | S15．250．00 | k | 31\％\％ | S10．52．500 | so．00 | so．00 | S0．00 | S0．00 | so．00 | So． | so．00 | VMINARE |
| 5 |  | SELN－（CCBP－25M－C） |  | （in | k | 31\％\％ | ¢ | so．${ }_{\text {sooo }}^{\text {sood }}$ | soou so．oo | so．0 so．00 | s．0．0 50.00 | so．${ }_{\text {so．00 }}^{\text {so．}}$ | so．00 so．00 |  | VMWUARE |
| 5 | NX．DCRB－25MM | SEL：NX．CCRB－25MM |  | \＄16，775．00 | k | 31\％ | \＄11，574．75 | s0．00 | s0．00 | s0．00 | 50．00 | s0．00 | \＄0．00 | \＄5000 | CARAHSOFT |
| ${ }_{5}^{5}$ |  | SEL NX．D．S．STADV．UGG．C） |  |  | k | 31\％ |  | so．00 | so．00 soon | So．00 | So．00 | so．00 | so．00 | so．0 | VIWMARE |
| 5 | NXOCSTADVGC．－1 | SEL MX－D．STADV－UGEC） |  |  | k | 31\％ |  |  |  |  | so．00 so．00 | so．00 | so．00 so．00 |  | VMWWARE |
| 5 | nx．doc．stadv．UG．F | SEL：NX－DC．STADV－UG－F |  | S4，235．00 | к | 31\％ | \＄2，92，15 | s0．00 | s0．00 | s0．00 | 50.00 | 50.00 | S0．00 | \＄0．00 | CARAHSOFT |
| ${ }_{5}^{5}$ | NXOCSTDC | SEL NX－DC．STD－C） |  | \＄1， | k | 31\％\％ | 隹 | so．00 | so．00 | so．00 | so．00 | so．00 | so．00 | so．00 | VMINARE |
| 5 | ${ }_{\text {NXOCSSTOC－K }}$ | SELNX－DC．ST－C） |  | ¢ | ${ }_{k}^{k}$ | 31\％ | （ | somo so．00 | soom | soiol | so．00 so．00 |  | so．00 | so．00 | VMWNARE |
| 5 | NX－DC．STD．F | SEL NX－DC－STD．F |  | \＄2，194．50 | $k$ | 31\％ | \＄1，514．21 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | Carahsoft |
| 5 5 | N×OCSTTPFUGC | SEL MX．DC．STTPF．UG－C） |  | S2200．00 $\$ 2557400$ | ${ }_{k}^{k}$ | 31\％ | S1．51．000 silitio6 | so．00 so．00 | So．00 | so．00 so．oo | S0000 | so．00 | so．00 so．00 | s0．00 so．00 | VMWARE |
| 5 | N×COSTTPPFUGC－K | SEL MX－CCOSTIPFP－UG－C） |  | ¢ | k | 31\％ | ¢ | so．00 | cois | so．00 | ¢ 50.00 | so．00 | so．00 | 发s0．00 | VMWNARE |
| 5 | N＊－DC．STTPFF．UGF | SEL．NX－DC－STIDFF．UG－F |  | \＄2，420．00 | k | 31\％ | \＄1．69．30 | s0．00 | so．00 | s0．00 | s0．00 | s0．00 | s0．00 | ${ }^{5000}$ | CaRaHSoft |
| ${ }_{5}^{5}$ | N×OCSTEPLUCC | SEL NX．D．S．STEP－UGG） |  | （ 5 s7，150．00 | k | 31\％ |  | so．00 so．oo | so．00 so．oo | so．00 so．00 | so． 5 soo | so． 5 soom | （en so．00 | （en so．00 | VMMWARE |
| 5 | NxOCSTEPPUGC．K | SEL NX－DC－STEPL－UG－C） |  | s8，399．52 | k | 31\％ | S5，78．77 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | VMWARE |
| ${ }_{5}^{5}$ |  | SEL NX－DC．STEP－UGG－F |  | S11，75．82） | K | 31\％ | （ | So． | so．0 sooo | so．0 so．00 | so．00 so．00 | cois ${ }_{\text {so．00 }}$ |  |  |  |
| 5 | pCisusa | PWRCORD RPS4＋SIACPPWR USA NEM 5 5－20P P |  | ${ }^{533.00}$ | k | 31\％ | 522.77 | s0．00 | s0．00 | s0．00 | 50.00 | 50.00 | S0．00 | ${ }_{50.00}$ | brocad ethernet |
| 5 | PCUSA2 | SLL．PWR CRD．USANEMAS．15C．13，13A 12，125 |  | S34．00 | k | 31\％ | ${ }_{\text {cke }}^{523.46}$ | so．00 | so．00 | so．00 | s0．00 | 500 | 500 | s000 | OCADE ETHERNET |
| 5 |  |  |  | Stileo | k | 31\％ | （ 847.59 | so．00 <br> sooo | so．00 so．oo | so．00 <br> s．oo | so．00 so．os | Sois | so．00 so．oo | so．00 so．od | （eacait ETHERNET |
| 5 |  | PWR CORD For 2 250220V SXACPCW－2500－POE |  | S77．00 | k | 31\％ | S52．44 | so．00 | so．00 | S000 | S0．00 | S0．00 | s000 | \＄5000 | RocAib Ethernet |
| 5 5 |  |  |  | ¢ | к | 31\％ | ${ }_{\text {S }}^{\text {sp9，54 }}$ | so．${ }_{\text {soo }}^{\text {soo }}$ | so．${ }_{\text {soon }}^{\text {soom }}$ | so．0 so．00 | so．00 sooo | so．${ }_{\text {sooo }}^{\text {soom }}$ | so．00 so．00 | so．00 so．00 | Pupert Lass PuPPET Lass |
| 5 | PE10022999PL | SEL PuuEntiooo－2999nodes Perpet LLiconly |  | ${ }^{3393.85}$ | k | 31\％ | ${ }_{\text {s271．76 }}$ | s0．00 | s0．00 | s0．00 | 50.00 | s0．00 | s0．00 | s0．00 | pupeet Labs |
| 5 | PE10002999PRRMS | SEL PEP1000－29990．adesperpeipm Supsub |  | \＄1934．46 | k | 31\％ | ${ }_{\text {S }} 595954$ | so．00 | so．00 | so．00 | s0．00 | 500 | \％ 00 | 500 | Puppet Lass |
| 5 | ${ }_{\substack{\text { PE100202999SRM } \\ \text { PE1002999STD }}}^{\text {a }}$ | SEL Puppel Ent 11－2．299 nodes Prem Sub |  | （ | k | 31\％ |  | so．00 <br> sooo | so．00 so．oo | so．00 s．00 | so．00 | so．00 so．00 | so．00 so．oo | so．00 so．00 | Pupeti lass Puppet Lass |
| 5 | PE．100049999 | SEL Puppeit Ent $1000-4999$ nodes Prem Sub |  | ${ }_{524231}$ | $k$ | 31\％ | ${ }_{5167.19}$ | s0．00 | s0．00 | s0．00 | S0．00 | s0．00 | s0．00 | s0．00 | Pupetil Las |
| 5 |  | SEL Pupentiou－999nodes Perpe Licionly |  | ${ }_{\text {S }}^{5}$ | k | 31\％ | 隹 | so． | so． | so．${ }_{\text {so．0 }}^{5000}$ | s．0．0 50.00 | ss．00 | （incois |  | PUPEEL LABS |
| 5 | ${ }_{\text {Pel }}^{\text {Pe1000999s }}$ | SEL Puppel En 1000 －4999 nodes Stid Sub |  | ¢ 5183.08 | k | 31\％ |  | so．00 | so．00 sooo | So． | So． | （incoun | （incoue |  |  |
| 5 |  |  |  |  | k | 31\％ | ${ }_{\text {S }}^{\text {S }}$ | so． |  | so．0 so．00 | so．00 so．00 | so．00 |  |  | Pupet Liass Pupet Liass |
| 5 | PE100249SPRM | SEL Puppet Ent $100-249$ nodes Prem Sub |  | S323．08 | $k$ | 31\％ | 5822.93 | s0．00 | s0．00 | s0．00 | s000 | s0．00 | s0．00 | s0．00 | Pupetit abs |
| 5 | ${ }_{\text {PEL }}^{\text {PEIOO2999P }}$ |  |  | ${ }_{\text {S }}^{52020.54}$ | k | 31\％ |  | so．00 | so． | so．00 sood | ¢ | so． | so．os soo | so．o soo | Puplet Lass PUPET Lass |
| 5 | PEETO4999L | SEL Puperniou－499\％ode Peepel Lioonly |  | S587．69 | k | 31\％\％ |  | so．00 | So．00 | so．00 Soo | S0．00 | So．00 | So．00 | （so．00 | Pupper Lass Pupert Lass |
| 5 | PETOK1999999 |  |  | \＄300．150 | k | 31\％ |  | （ | （ |  | so．${ }_{\text {so．00 }}^{\text {s．00 }}$ | somo so．00 | so．00 so．oo | so．00 so．00 | PUPPEET LABS Pupet Lass |
| 5 | PE10K10999PPRMS | SEL PET10－199990．asesperpeipm Susub |  | Stiontis | k | 31\％ | ¢ | so．00 | so．00 | S0．00 | S0．00 | So． | Soiol | So． | Pleret |
| 5 5 |  | SEL Puppetent－1．99 nodes sind Sub |  |  | k | 31\％ |  | so．00 s000 | somo | ${ }_{\text {cose }}^{\text {so．00 }}$ | （so．00 | somo so．00 | somo | $\xrightarrow{\text { so．00 }}$ s0．00 | Pupert Lass Pupet Lass |
| 5 | PE22000909999SPRM PE20009999SSTD | SEl Puppet Entror－290999 nodes Prem Sub |  |  | k | 31\％\％ | ${ }_{\substack{\text { s10297 } \\ \text { S87 }}}$ | Soiol | somo | Soiol |  |  |  | （incois | Pupert Labs PUPPET Lass |
| 5 5 |  |  |  | ${ }_{\text {S }}^{52120.15}$ | k | 31\％ | ¢ ${ }_{\substack{\text { s87．04 } \\ \text { 118．83 }}}$ | so． | sooo so．oo | so．00 so．00 | so．00 so．00 | （so．00 | so．00 <br> so．oo | s．0．0 s0．00 | PUPEEETAES |
| 5 | PE20K49999PPRMS |  |  | S99，38 | k | 31\％\％ |  | S000 | so．0 | so．00 | so．00 | so．00 | so．00 | so．00 | Pupeti Lass |
| 5 5 | PE25099999คL | SEL Pupeniviou－999nodes Pepept Liconly |  | （isters | k | 31\％\％ |  | so．00 | soou so．oo | soou so．00 | so．00 so．00 | （en so．00 | so．00 so．od | so．00 so．00 | PUPPEEE LABS PuPPET Lass |
| 5 | PE25009999SPRM | SEl |  |  | k | 31\％\％ | （sise．06 | soon | soiol | Sole | Soiol | Stion | Soiol | Stion | Preperit ias |
| 5 |  |  |  | ${ }_{\text {S } 4670.77}^{\text {Sl }}$ | k | 31\％ | ${ }_{\substack{\text { sin } \\ \text { s324，} 83}}$ | so． | so． | so．0 so．00 |  | s．${ }_{\text {s．0．00 }}$ |  |  | PUPEEL LiAS |
| 5 | PEE550999PPRMS | SELPEE250－999nodesperepelpm Supsub |  | ${ }_{\text {s }}^{51646.62}$ | k | 31\％ | ${ }_{\text {sin }}$ S13．59 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | ${ }^{50.00}$ | Pupetil Lass |
| ${ }_{5}^{5}$ | ${ }_{\text {Pe250999PRM }}^{\text {PE25099sSTD }}$ | SELPupen Ent |  |  | k | 31\％ |  | so． | so．00 so．00 | so．00 s．00 | so．00 so．os | （en so．00 | （en so．00 | （en so．00 | Preper Lass |
| 5 | P550000 | SEL P Pupen Pe P 50，000 Perp Lic Only |  | ${ }_{5} 824.62$ | $k$ | 31\％ | ${ }_{\text {S168．79 }}$ | s000 | so．00 | s0．00 | 5000 | so．00 | s0．00 | s0．00 | Puppet labs |
| 5 5 |  |  |  | （ | k | 31\％ | ${ }_{\substack{\text { S95239 }}}^{\text {S5939 }}$ | Ss000 | so．00 | so．00 | s．${ }_{\text {so．00 }}^{\text {so．}}$ | so． | so． | $\xrightarrow[\substack{\text { so．00 } \\ \text { so．00 }}]{ }$ | PUPPEET LABS Pupet Labs |
| 5 | PE50000ssto | SEL Puppet En 5 50K K nodes Sthd Sub |  | ${ }_{5110.77}$ | k | 31\％ | 577.43 | s0．00 | s0．00 | s0．00 | 50.00 | s0．00 | s0．00 | \＄0．00 | pupet lias |
| 5 |  | SEL PupEn500－9999nodes Pepret Liconly |  |  | k | 31\％ | S230．36 S80．67 | So．00 | so．00 sooo | S000 | 退s0．00 | 退s0．00 | so．00 so．00 |  | Preper Lass |
| 5 | PE5000999998PRM | SEL Pupeet Ent K K－99999 nodeses Prem Sub |  | （183， | k | 31\％ | S126． 33 | so． | cois | 寺 50.00 | so．0 50.00 | s．0．0 so．00 | so．00 so．00 | 號50．00 |  |
| 5 | ${ }^{\text {Pe55009999STD }}$ |  |  | ${ }_{\substack{\text { s5152．31 } \\ \text { S2100 }}}$ | k |  | \＄ 510.009 | Sois | Sois | Stion | （sion | Stion | s．000 soou | （s．0．00 | （laper Lias |
| 5 | Pe55000 ${ }^{\text {Pem }}$ | SELPupent Etisuout nodes rem sub |  | \＄270．00 | k | 31\％ |  | so． |  | so．00 so．00 | so．00 so．00 | so．00 | so．00 so．00 |  | Pupet Lias Pupet Labs |
| 5 | ${ }^{\text {Pes500 }}$ PE500 ${ }^{\text {P }}$ | SEL RESOOOOT＋odesperperirm Sup |  | ${ }_{\substack{\text { s } \\ \text { S1464．00 }}}^{\text {S }}$ | k | 31\％ | Senter | so．00 | so．00 | so．00 | so．00 | so．00 | so．00 sooo | （s．00 | PUPPET Lass PUPPET LABS |
| 5 | PE500999p | SEL Pupet Ent $50-909$ nodes Prem Sub |  | S258．46 | k | 31\％ | ${ }_{\text {S178．34 }}$ | Soiol | So． | S000 | So． | So． | So． | S5000 | Pupper Labs |
| 5 5 |  |  |  |  | ${ }_{k}^{k}$ | 31\％ |  | so．00 | so．00 | so．00 | s．${ }_{\text {so．00 }}^{\text {so．00 }}$ | somo | so． | ${ }_{\substack{\text { s．0．0 } \\ 50.00}}$ | PUPPET LABS Pupet Labs |
| 5 | Pe5009999 |  |  | Sti6929 | k | 31\％\％ | ${ }_{\substack{\text { sin } \\ \text { S1379 }}}$ | sooo | sooo | so．00 | so．00 | sooo | soiol | So． |  |
| 5 | PE500999SPRM | SELPuppel Ent 500 －9999 nodeses frem sub |  | \＄227，69 | k | 31\％ | ${ }_{\text {S157．11 }}^{\text {Si3．76 }}$ | so．00 | so． | so．00 | 50．00 | ss．00 | 50．00 | 旡50．00 | Puppet Labs |
| 5 | ${ }_{\text {PESOO999STTD }}^{\text {PECOIOO4999P }}$ | SEE Pupelet En 500．999 nodes Shd Sub |  | ${ }_{\substack{\text { s } \\ \text { s2890．08 }}}$ | k | 31\％ |  | Ss0．00 | Ss0．00 | so．00 s．oo | so． 50.00 | So． | so．00 so．00 | so． 50.00 | Pupret Lass Pup Let Lass |
| 5 | PECDI10049999L | SEL C Co4PE100－4999 Perp Lic Only |  | 5526.15 | k | 31\％ | ss63．04 | S000 | S0．00 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | pupet Libs |
| 5 |  | SEL Coup |  | ${ }_{\substack{\text { sp22，31 }}}^{518.42}$ | ${ }_{k}^{k}$ | 31\％\％ |  | so． |  |  | so．00 so．00 | so．${ }_{\text {s．00 }}^{\text {so．}}$ |  | 號50．00 | PUPPEEL LABS PUPET Lass |
| 5 | ${ }^{\text {PECCD100999P }}$ | SEECO4PE 100.499 Prem |  |  | k | 31\％ | ${ }_{\substack{\text { S286．44 } \\ \text { S84，}}}$ | so．00 so．00 | so．00 so．00 | so．00 so．00 | so．00 so．00 | 50.00 50.00 | so．00 so．00 | s．0．0 50.00 | PUPEET LABS |
| 5 | PECCO100499PS | SEL C Co4FE 100－999 Prp Prm Supp |  | ${ }_{5246.15}$ | k | 31\％ | \＄169．84 | S0．00 | S0．00 | S0．00 | 50．00 | 50．00 | S0．00 | S0．00 | PUPPEt Labs |
| 5 |  |  |  | （s261．54 | ${ }_{\text {k }}$ | 31\％ | （180．46 | so． | so． | so．00 | so．${ }_{\text {so．00 }}^{\text {so．00 }}$ | so．${ }_{\text {sooo }}^{\text {so．}}$ | so．00 so．00 |  |  |
| 5 | PECD5000PL | SEL Co4PE 5000＋Perp Lic only |  | S456．00 | к | 31\％ | s314，64 | s0．00 | s0．00 | s0．00 | 50．00 | s0．00 | S0．00 | s0．00 | Puppet lass |


| BaND | sku |  | DESCRRIPTION | $\underset{\substack{\text { EMC LIst } \\ \text { PRICE USD }}}{\text { a }}$ | CATEGORY CODE | $\begin{gathered} \text { NASPO VP } \\ \text { Discount } \\ \% \end{gathered}$ | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | $\begin{gathered} \text { PRosuppor } \\ \text { WmC Rem Mnt } \\ \text { LP } \end{gathered}$ | PROSUPPORT ENH MNT LP | Basic mnt LP | $\begin{array}{\|c\|} \hline \text { Wry upg En To } \\ \text { PS WM CPREM } \\ \text { LP } \end{array}$ | WTY UPG BASIC TO PS ENH LP | Renewal | THRD PARTY PROOUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 | ${ }_{\text {PECDSOOOPS }}$ |  |  | Sil6,00 | K | $\underset{\substack{\text { 31\%\% } \\ 310}}{ }$ | ${ }_{\substack{\text { S110.40 } \\ \$ 13534}}^{\text {Ste }}$ | So.00 | $\xrightarrow[\substack{\text { s.0. } \\ \text { soo }}]{ }$ | S0.00 S000 | $\xrightarrow[\substack{\text { so.0. } \\ \text { sooo }}]{\text { a }}$ | $\xrightarrow[\substack{\text { so.0. } \\ \text { sooo }}]{\text { a }}$ | so.00 | so.00 | UPPETI Lis |
| 5 | ${ }_{\text {Pechesoous }}^{\text {PeCosogep }}$ | SEL Coup biout stan |  | ${ }_{\text {S }}^{\text {S008.92 }}$ | k | 31\% |  | Scood | sso.00 | S0.00 | ssood | ssood | S000 | so. ${ }_{\text {sooo }}^{\text {sood }}$ | Pupter Labs |
| 5 | PECO550999PL | SEL CodPE 500-999 Perp Lic Only |  | 5561.23 | k | 31\% | s38725 | s0.00 | so.00 | s0.00 | s0.00 | s0.00 | s0.00 | s0.00 | Pupet Libs |
| 5 | PECDS509999s PECLSo | SEL Co4PE 50.999 Prp Pm Sup |  | \$199.92 | k | $31 \%$ $31 \%$ | ${ }_{\substack{\text { S13.87 } \\ \text { S16241 }}}^{\text {S2, }}$ | So.00 | Ss.00 | so.00 so.oo | ( | Somo | S0.00 |  | PUPPET LABS |
| 5 | PECD50999S |  |  | S66.92 | k | 31\% |  | So.00 | So. | so.00 so.00 | Somo | Sois | S000 | so. 50.00 | PUPPET LABS PuPPet Labs |
| 5 | PECCSSU1499 | SEL Step Up C Cope sup Pm 1-999 |  | \$124.62 | k | 31\% | \$85999 | so.00 | s0.00 | s0.00 | \$0.00 | 50.00 |  |  |  |
| 5 | CCosusuou | SEL Step Up Codet sup Pm 5000 |  | ${ }^{554.62}$ | k | 31\% | ${ }_{5}^{537.69}$ | s0.00 | s0.00 | S0.00 | \$0.00 | 80.00 | S0.00 |  |  |
|  |  | Step Up Coppe Sup Pm 500.999 |  |  | k |  |  | S0.00 | s0.00 | S0.00 | S0.00 | \$0.00 |  |  |  |
| 5 | PE-OS | SELP Prouction Envionment Add.on OS |  | \$13,864.50 | k | 31\%\% | 59,566.51 | s0.00 | S0.00 | ${ }^{50.00}$ | S0.00 | so.00 | 50.00 |  | Rons |
|  | SSulu99 | SEL Siep U P PE Sup Prm 10004999 |  | (10769 | ${ }_{\text {k }}$ | 31\% | ${ }_{\text {s74.31 }}$ | ssood | ssood | so.00 so.00 | ¢ | (en so.00 |  | 旡 50.0000 | PUPPETLABS |
|  | Esu500 | SEL Stip U P PEESUu Prm $5000+$ |  | S48,46 | k | 31\% | 533.44 | so.00 | s0.00 | s0.00 | s0.00 | so.00 | s0.00 | 50.00 | thass |
|  | 50999 | Step UP PE Sup Pmm 500.999 |  | 564.62 | k | 31\% | S44.59 | s0.00 | s0.00 | S0.00 | \$0.00 | s0.00 | 50.00 |  | Las |
|  | SE10093TLC-1-1 |  |  | \$155,000.00 | k | 31\% | \$103.500.00 | 5.00 | so.00 | 5.00 | s0.00 | s000 | S000 |  | VARE |
|  | SEEOPPTLCC-1- |  |  | S550,000.00 | k | ${ }^{31 \%}$ | \$33450.00 | S0.00 | S0.00 | So.00 | S0.00 | ${ }^{\text {So.00 }}$ | s0.00 | 50.00 | NARE |
| 5 | PKSNSTIOOOTLC |  |  |  | k | 31\%\% |  | Ss000 | Ss.oo | so.00 so.00 | ¢ | ¢ | so.00 s000 | so.00 s.00 | VMWNARE |
| 5 | PRSENSTOO3TLC.-1 | SEL PRSEENS.100C.3P-.TISS.C) |  | S1550.000.00 | k | 31\% | \$103,500.00 | so.00 | so.00 | s0.00 | \$0.00 | so.00 | s0.00 | \$0.00 | vMmare |
|  |  | SEL RKS-ENS-100.3P-T. TSS |  | ¢ | K | 31\%\% | \$ | ( | S000 | So.00 | S0.00 | ${ }^{\text {so.00 }}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | VMWVARE |
|  |  |  |  | S | k |  | ( S103,500.00 | So. | Soiol | S0.00 S000 | ( | ( | 50.00 |  | WARE |
| 5 | PKSENS100P3TC-K | SEL PSSEENS.100P-3P-TLISS.C) |  | S178,13,620 | k | 31\% | \$122,912.20 | so.00 | so.00 | S0.00 | \$0.00 | S000 | S0.00 | s0.00 | vmmare |
| 5 | PRSENSTIOPPTC | SEL PKS.ENS.100-P.T.TLSSC) |  | \$55,000.00 | k | 31\% | S34,500.00 | so.00 | so.00 | s0.00 | \$0.00 | s0.00 | s0.00 | \$0.00 | vMWARE |
| 5 | PKSENSTOOPPTC.1 | SEL PKS.ENS-100-P.T.TLSS-C) |  | \$55,000.00 | k | 31\% | \$34,500.00 | \$0.00 | \$0.00 | s0.00 | \$0.00 | \$0.00 | 50.00 | \$0.00 | VMWARE |
| 5 | PRSENSITOOPTC.-K | SEL RKSENS.100.P.-TILSS.C) |  | ${ }_{\text {S }} 855.3393 .56$ | K | 31\%\% | ( 540.944 .30 | S0.00 | S0.00 | S0.00 | S0.00 S000 | S0.00 | S0.00 |  | UWARE |
| 5 5 | PRSENSIOPTCTC.1 |  |  |  | K | 31\% | ( | sso.00 | Ss.00 | soo. <br> so.oo | S000 <br> s00. | ssom | S0.00 s000 | ¢ | VMWMARE |
| 5 | PRSENSTIOOTTLC.1. | SEL LKS.ENS.100.-.T.TILSSC) |  | ${ }^{5550,000.00}$ | k | ${ }^{31 \%}$ | ${ }_{\text {S34,500.00 }}$ | ${ }^{\text {so.00 }}$ | ${ }^{\text {so.00 }}$ | so.00 | ${ }^{\text {s0.00 }}$ | ${ }^{\text {s0.00 }}$ | s0.00 | ${ }^{\text {so.00 }}$ | VIMWARE |
| 5 | PRENSSIOOPTLC-K | SEL |  |  | ${ }_{k}^{\mathrm{K}}$ | 31\% | Sita, | Ss.00 | Ss.00 | $\xrightarrow[\substack{\text { so.00 } \\ \text { so.od }}]{ }$ | Ss000 | Ss000 | so.00 s00. | somo | VMWWARE |
| 5 | PRESESTOOCOTHCC.K | SEL PSSEESS-1000.3.TL-C) |  | S178,13,362 | k | 31\% | \$122,912.20 | so.00 | so.00 | S0.00 | S0.00 | s.00 | s0.00 | 50.00 | VMWMARE |
| 5 | PRESSIIOCPTLC | SEL PRSEES-100.-.T-T-C) |  | ${ }_{\text {S }}^{5} 5$ | K | 31\%\% | ( ${ }_{\text {S34,500.00 }}$ | S0.00 | S0.00 | so.00 S000 | ${ }_{\text {S0.00 }}$ | ${ }^{\text {so.0 }}$ | ${ }_{50.00}$ | so.00 | VIMW ARE |
| 5 5 | PRSESTIOCPTLC.C.K | SEL PRS-ES-E.100.-.T-T.C) |  | Stis.393.56 | K | 31\% |  | Scoue | so.00 <br> s.oo | so.00 so.od | Scoue | Ss000 | so.00 s000 | (somo | VMWMARE |
| 5 | PRESSIOOPTTC.C. |  |  |  | k | 31\% |  | so.00 | so.00 | so.00 | S000 | soovo | S0.00 | s0.00 | VIWMARE |
| 5 | PRESESIOOPPTTLC.K | SELPSEEE-500.P.-.t-C) |  | \$559,39956000 | k | 31\%\% | S34,500.00 S40.943,30 | S0.00 s.oo | So.00 s.00 | so.00 so.00 | S000 s000 |  | s0.00 s000 | (somo | VMMNARE |
| 5 |  |  |  | S337.500.00 | k | 31\%\% | 5232875.00 523285000 | ss.00 | Ss.00 | so.00 so.00 |  | So. | S0.00 |  | VMWWARE |
| 5 | PKSESCS3500AC-K | SEL PKSEESC. 3 SUB -500AD-C) |  | \$551,087.96 | к | 31\% |  | s5000 | s5000 | ${ }_{\text {so. }}$ | S500 | s500 | S0.00 | so.00 | VMMARE |
| $5_{5}^{5}$ | PRESESC3USAOC | SEL PSSEESC. 3 SUBE-PAD.C) |  | S5.40.00 | k | 31\% | ${ }_{\substack{53,726.00}}^{53}$ | ${ }^{\text {so.00 }}$ | ${ }^{\text {so.00 }}$ | so.00 | ${ }^{\text {s0.00 }}$ | ${ }^{\text {s0.00 }}$ | ${ }^{50.00}$ | so.00 | VMWWARE |
| 5 | PRSESCS3SUBADC-K |  |  |  | к | 31\% | (sta220 | ssood | s0.00 | so. | S0.00 | ssood | S000 | \$0.00 | VWWNARE |
| 5 | PRESESSSSOADC |  |  | \$112,500.00 | k | 31\% | S77,625.00 | \$0.00 | \$0.00 | s0.00 | 50.00 | \$0.00 | 50.00 | \$0.00 | UMWARE |
| 5 | PRESESSSOOACOC-1 | SELPRSSEECOCSUB.SOOAD.C) |  | ST12.500.00 | k | 31\%\% |  | s0.00 | s0.00 | so.0 | S000 | so.0 | S0.00 | so.00 | VIWW ARE |
| 5 5 | PKSESSSSOOADC-K PKSESCSUBBAOC | SEL PSS EESC-SUB-SOAD-C) |  | $\underset{\substack{\text { S13,695.99 } \\ \text { Si,00.00 }}}{\text { S12, }}$ | K | 31\% | ( | Ss.00 | Ss.00 | so.00 so.od | Ss000 | sso. | so.00 s0.00 | somo | VMWMARE |
| 5 | PKESSSSSUBADCOC-1 | SELPSSEESCSSUBEAD-C) |  | S1.80.00 | k | ${ }^{31 \%}$ | ¢ | S0.00 | so.00 | so.00 soon | S0.00 | so.0 | S0.00 | so.00 | VMWW ARE |
| 5 | PRRSERV.10AY | SELL Faction Prosemer-1 Day- Any- NA |  | ${ }_{\text {cke }}$ | k | 31\% | ( | Ss000 | ssoos |  | S0.00 | so.00 | ¢ | so.00 | Faction |
| 5 | PswMCaCtesslc | SEL PS.-VMC.ACT-ESSL-C) |  | S7,00000 | k | 31\% | S44,830.00 | s0.00 | s0.00 | s0.00 | \$0.00 | s0.00 | s0.00 | \$0.00 | vMW ARE |
| 5 | PsMMCACTESSLC-1 | SELPS.VMC-ACT-ESSL-C) |  | \$87.00.00 | K | 31\%\% | S4,33.00 | so.00 | so.00 | so.00 Soid | S0.00 | so.00 | s0.00 | so.00 | YMWVAE |
| 5 5 | ${ }^{\text {PsumCaCtesslc-k }}$ | SEEPS.WMC-ACT-ESSL-C) |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\% | S5.683.04 | Ss.00 | Ss.00 | so.00 so.od | S0000 | S000 | S0.00 | so. | VMWARE |
| 5 | PswMcactstoc-1 | SEL PS-MMC-ACT-STD-C) |  | S22,000.00 | k | 31\% |  | S0.00 | S0.00 | soiol | S000 | S000 | S000 | S000 | VMWMARE |
| 5 | Pssmeesistucc | SEL PS-WMC:ESSLSTST.UG-C) |  |  | k | 31\% |  | ssoos | ssoos | so. | S0.00 | so.00 | Stion | S0.00 | VMWMRE |
| 5 |  | SEL Ps.VCCEESSL-STD.UGGC) |  | \$22,200.00 | k | 31\% | ${ }_{\text {S15,180.00 }}$ | ${ }_{50.00}$ | ${ }_{\text {so.00 }}$ | so.00 | ${ }^{\text {s0.00 }}$ | ${ }_{\text {s0.00 }}$ | 50.00 | \$0.00 | vMWMARE |
| 5 |  | SEL Ps.vC.ESSL-STi.UG-C) |  |  | k | $31 \%$ $31 \%$ |  | S0.00 soo. | Ss.00 | so.00 so.oo | Ss.00 | Scoue | so.00 s.00 | Scoue | VMWARE |
| 5 | PvCc 2582PTLISC.1 | SELPV-CC25-B.2P-T.LSSC) |  | ${ }_{\text {S257, }}^{50.00}$ | k | 31\% | S177,426.60 | s0.00 | so.00 | s0.00 | S0.00 | s0.00 | s0.00 | s0.00 | vMWMARE |
| 5 | PVCC2882PTLILC.K |  |  |  | K | 31\% |  | S.000 | s.00 s.00 | so. | ¢ | (s.00 |  | ss.00 | YMMARE |
| 5 | PvCc 2233PTLISC.1. | SELPV-CCC25-B.3P-T.TSS-C) |  | ${ }_{\text {S385,710.00 }}$ | k | 31\% | ${ }_{5}^{5266.139990}$ | so.00 | so.00 | so.00 | S0.00 | s000 | s0.00 | s0.00 | VMWMARE |
| 5 |  |  |  | S | k | 31\%\% |  | So. | So. | (en so.00 | (en $\begin{aligned} & \text { S0.00 } \\ & 5000\end{aligned}$ |  | So.00 | Somo | VMWWARE |
| 5 | Pvcce258PTLSsC-1 | SELPV.CC25-B.PT.TSSSC) |  | \$122,570.00 | к | 31\% |  | ssood | Ss000 | S0.00 | S0.00 | S0.00 | Scoio | so.00 | VMWARE |
| 5 | PvCc 25sprissc-k | SELPV.CC25.B.P.T.TSSS.C) |  | S155,850.14 | k | 31\% | \$105.466.60 | s0.00 | s0.00 | s0.00 | \$0.00 | \$0.00 | \$0.00 | s0.00 | vMWARE |
| 5 | PVCcssersprissc-1 | SELPM-CC.5-2P-(LISSC) |  | $\underset{\substack{\text { S }}}{\text { S51,4282800 }}$ | к | 31\% |  | Ss.os | cois | so.00 so.00 | S900 | S0.00 |  | ¢ | VMMARE |
| $5_{5}^{5}$ | Prccssertiscl-k |  |  | \$661,1017.75 | k | 31\%\% |  | so.00 | soom | S0.00 | ${ }_{\text {S0.00 }}$ | ${ }_{\text {solo }}$ | s0.00 | so.00 | VMWMARE |
| 5 | PVCCEs33PTLSSC |  |  | S77,14200 s77, 1200 | k | 31\%\% |  |  |  | (en so.00 |  | Somo | So.00 | (en so.00 | VMWVARE |
| 5 | PvCcsserissc-k |  |  |  | k | 31\% | ¢ | So.00 | So. | Soiol | S000 | S000 | S0.00 | Soiol | VMWMARE |
| 5 |  |  |  | \$25.744.000 | k | 31\% |  | so.00 sooo | S000 sooo | so.0 sooo | S000 s00. | S0.00 s00. | S0.00 s0.00 | so.00 so.os | VMWARE |
| 5 | PUC Cssprisscok | SELPV-CC5.B.P.T.SSS-C) |  | \$30.531.72 | k | 31\% | S21,066.89 | s000 | s0.00 | s0.00 | s0.00 | so.00 | s0.00 | S0.00 | vmmare |
| 5 | PVCCERS2PTISC | SELPYCCERERS-2P-TISS-C) |  | (s314,280.00 | k | ${ }_{31 \%}^{31 \%}$ |  | So. | So. | (in so.00 | ( | ( | So.00 | Some | VMWW ARE |
| 5 | PVC FERS2PTLILC-K | SELPV.CCERSR-2P-T-ILSS-C) |  | S3773,505.988 | к | 31\% | ¢ | Ss000 | s0.00 | s0.00 | so.00 | so.00 | s0.00 | so.00 | VMWARE |
| 5 | PpCfersspilic |  |  | St77,1420.00 | k | 31\% | s 532525279.80 | so.00 | so.00 | S0.00 | S000 | S000 | S0.00 | S000 | VMWMARE |
| 5 | PVCFERS3PTLISCC-K | SELPM-CERS-3P-TLS-C) |  | Stisfe.68,34 | к | 31\% |  | sso.00 | sso.00 | so.00 so.00 | ¢ | ¢ | s000 s000 | ¢ | VMWWAREE |
| 5 | PUCFERSPTLLSSC | SELPV.CFERS.P.TLSS.C) |  | S157, 140.00 | k | 31\% | S108,426.60 | s0.00 | s0.00 | 50.00 | s0.00 | s0.00 | s0.00 | \$0.00 | vMWARE |
| 5 | PVCCRERPTILSSC-1 | SELPV.CFERS.P.P-TSS.C) |  | S ${ }_{\text {S } 1577.740 .00}$ | k | ${ }_{31 \%}^{31 \%}$ | S |  |  | (en so.00 | (en $\begin{aligned} & \text { S0.00 } \\ & 5000\end{aligned}$ | ( | So.00 | Somo | VMWW ARE |
| 5 | PUCFFD282PTLC | SELPV.CFFFD2-B-2P-T-TSSC.C) |  | S62, 218:00 | k | 31\% | \$42,930.42 | so.00 | so.00 | \$0.00 | \$0.00 | \$0.00 | s0.00 | \$0.00 | vmware |
| 5 5 |  |  |  |  | k | 31\% |  | so.00 sooo | so.00 sooo | so.00 so.00 | S000 s000 | S000 | S0.00 s00. | so. | VMWWAREE |
| 5 | PVCFFI233PTLC, | SELPV-CFFD2-B.3P-T.TSSCSC) |  | $\underset{\substack{\text { sas.327.00 } \\ 593272700}}{ }$ | k | 31\%\% |  |  |  | so.00 sooo |  |  | so.00 sooo | so.00 sooo | WMWARE |
| 5 | PVCFFF2838PTLC-K | SELPV.CFFFP2-3-3P-T.LSS-C) |  | S110,711.00 | к | 31\% |  | so.00 | so.00 | 50.00 | 50.00 | 50.00 | s0.00 | so.00 | VMWMARE |
| 5 |  |  |  | ( 5 S31,190.00 | k | 31\% |  | Ss.00 | Ss.00 | so.00 <br> so.oo | Ss.00 | Sso. | So.00 | Scoun | VMWVARE |
| 5 |  |  |  | $\underset{\substack{\text { S35,967.51 } \\ \$ 565200}}{ }$ | ${ }_{\text {k }}$ | (1\%\% |  | So. | soiol | Soin | Soco | Soco | S0.00 | Soiol | VMWNARE |
| 5 | PVCFFON 2 PTILSC-1 | SELPV.CCFFDN-2P-TILSSSC) |  | \$556.562000 | к | 31\% |  | S0.00 | So. | so.00 s0.00 | so. | so.00 | S000 | so.00 | VWWNARE |
| $5_{5}^{5}$ | CFFonepertsc-k |  |  | ${ }^{5677} 154.46$ | k | 31\% | ${ }_{\text {cke }}^{\text {S46,336.58 }}$ | so.00 | so.00 | s0.00 | 80.00 | s0.00 | ${ }_{\text {s0.00 }}$ | s0.00 | VMWARE |
| 5 | PVCFFDNSPTILSC-1 |  |  | S88,843,00 $584,83.00$ | k | 31\% | ${ }_{\substack{\text { S5s,541.67 }}}^{\text {S54, }}$ | S0.00 | Scoue | so.00 | S5000 | Sco. | s0.00 | \$0.00 | vMware |



| Band | sku |  | DESCRIPTION | $\underset{\substack{\text { EMC LIST } \\ \text { PRICE USD }}}{ }$ | CATEGORY CODE | $\begin{array}{\|c\|} \substack{\text { Naspo vo } \\ \text { Disount } \\ \%} \\ \hline \end{array}$ | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP |  | PROSUPPORT ENH MNT LP | basic mnt Le | $\begin{gathered} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{gathered}$ | wry upg esic <br> Tops ENH LP LP | renewal | THRD PARTY PROOUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{5}^{5}$ |  |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | $\xrightarrow{\substack{31 \% \\ 31 \%}}$ |  | so.00 | So. | So. | So.00 | Sos. | so.00 | So.00 | SPANNING |
| 5 | ${ }_{\text {ss365-1.5Y }}$ | SEL Spanning |  | S192000 | k | 31\% | \$132288 | ssood | sco.00 | 50.00 50.00 | ssood | ss.00 | S0.00 | 50.00 | NT |
| 5 |  | SEL Samning SY O365 base 1.500 PRoRTD |  | Sti.00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\% |  | socou | so.00 <br> so.oo | so.00 s.00 | S0.00 s000 | somo | somo | somo | NNII |
| 5 | - |  |  | 533.600 | k | 31\% | ${ }_{\text {S23,18 }}$ | So. | s0.00 | 50.00 | s000 | so.00 | so.00 | s0.00 | SPANNING |
| $5_{5}^{5}$ | ${ }_{\text {S }}$ S8365-2001-2Y | SEL Sapaning Y O O365 Base e00-5000 |  | s¢3.84 | k | 31\% | 544.05 | so.00 | s0.00 | s0.00 | \$0.00 | \$0.00 | s0.00 | \$0.00 | Spanding |
| ${ }_{5}^{5}$ | ${ }_{\text {S }}$ S3365-2001-2Y-P | SEL Spanning 2Y O365 Sase ek.5k Proorto |  | ${ }^{55532}$ | K | ${ }^{31 \%}$ | ${ }_{\text {cter }} 53.67$ | ${ }_{50.00}$ | ${ }_{\text {so.00 }}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | 50.00 | 50.00 | \$0.00 | SPANNIN |
| 5 5 |  |  |  | ¢ ${ }_{\text {spent }}$ | ${ }_{\text {k }}^{\text {k }}$ | 31\% |  | so.00 | somo so.00 | so.00 s00. | so.00 | Scoue | so.00 s000 | somo so.00 | SpANNNG |
| 5 | s8365-2000-4Y | SEL Spanning 4 Y 0365 Base $2001-5000$ |  | S114.24 | k | 31\% | 578.83 | s0.00 | S0.00 | S0.00 | s0.00 | so.00 | 50.00 | 50.00 | SpANING |
| 5 | Sex |  |  | \$99.52 | k | $31 \%$ $31 \%$ | S6.57 | So.00 |  | Scoue | So.00 | S0.00 | So.00 |  | SpANNING |
| 5 | - |  |  | S11.20 | k | 31\% |  | S000 | so. | ¢ | S000 | so.00 | S0.00 | So. | SpANNNG |
| 5 | S8836-2001-P | SEL Lsamning 0365 Base 2001 -500 Prorto |  | S2280 | k | 31\% | S1.93 | s0.00 | S000 | s0.00 | \$0.00 | s000 | \$0.00 | s0.00 | SPANNNG |
| 5 | ${ }_{\text {sex }}^{\text {s8365650501-2Y }}$ | SEL Spanning O365 base soli-10000 |  |  | к | 31\%\% |  | Ss.00 | Ss0.00 | so.00 so.os | Ss.00 | Ss.00 | ss.00 | Ss0.00 | SPAANMG |
| 5 | S8365.5.501-2Y-P |  |  | ${ }_{54.56}$ | k | 31\% | ${ }_{53,15}$ | S0.00 | S0.00 | s0.00 | \$0.00 | s0.00 | s0.00 | 50.00 | SpANING |
| 5 |  |  |  | ${ }_{\substack{\text { S } \\ 58776}}$ | k | ${ }^{31 \%}$ | ${ }_{\substack{\text { S53.65 } \\ \text { si49 }}}$ | s0.00 | S0.00 | so.00 Soiol | S0.00 | S0.00 | so.00 | S0.00 | SPANNIN |
| 5 |  |  |  | (enter | ${ }_{k}^{k}$ | 31\% | S1.99 | S0.00 | So.00 <br> s00. | $\xrightarrow[\substack{\text { so.00 } \\ \text { s.00 }}]{ }$ | S000 | So.00 | so.00 s00. | somo | SPANNMG |
| 5 | s8365.5001-4.-P | SEL Spanning 4 03065 Basesool-10K PRORTD |  | S8.16 | k | 31\% | \$5.63 | so.00 | S0.00 | \$0.00 | \$0.00 | \$0.00 | s0.00 | \$0.00 | SPANNING |
| 5 |  |  |  |  | k | 31\% ${ }^{31 \%}$ |  | So.00 | Sco.00 | so.00 so.os | Ss.00 | Ss.00 | Ss.00 | Ss0.00 | SPAANMG |
| 5 | \$8365.5001-P | SEL Spaning O365 Ease 500-10000 PRORTD |  | \$240 | k | 31\%\% | \$1.66 | so.00 | \$0.00 | s0.00 | S000 | ss.00 | S500 | so.00 | SPANNING |
|  | S8365.501 | SEL Spaming 03655 Base $501-2000$ |  | ${ }_{538.40}$ | k | 31\% | 522.50 | s0.00 | s0.00 | s0.00 | S0.00 | \$0.00 | s0.00 | \$0.00 | Spanning |
| 5 |  | SEL Soanning 2 O365 Base 501.2000 |  | \$572.96 | ${ }_{\text {k }}^{k}$ | $31 \%$ $31 \%$ | ${ }_{\substack{\text { S50.34 } \\ 54.20}}$ | So.00 | Soco | Ss.o. | ( | So. | So. | Stion | SPANNMG |
| 5 | S8365.501-3Y |  |  | ( 5 so.08 | ${ }_{\mathrm{k}}^{\mathrm{k}}$ | 31\% | Sti.24 | Ss000 |  | ( | S000 s.00 | Ss000 | S000 |  | Spandic |
| 5 | Seses.501.3Y-P |  |  | S5288 | ${ }^{\mathrm{k}}$ | 311\%\% | \$1.99 | S0.00 | S000 | S000 | Sois | 30.00 s.00 | soiol | S000 | SPANNING |
| 5 |  |  |  | S130.56 | k | ${ }_{31 \%}^{31 \%}$ | ¢ 59.009 | So.00 | (en so.00 |  | ( | ( | So. | Stion | Spanns |
|  | ss3665.501.5Y | SELL spanning 5 V O365 |  | \$153.60 | k | 31\% | S105.98 | s0.00 | s0.00 | 50.00 | s0.00 | s0.00 | s0.00 | s0.00 | SPANNING |
| 5 | S83365.501.5Y-P | SEL Spaning S 03365 Base 501-2K Prorto |  | ${ }^{512.80}$ | k | ${ }^{31 \%}$ | \$8.83 | \$0.00 | so.00 | s0.00 | \$0.00 | \$0.00 | s0.00 | \$0.00 | SPANING |
| 5 |  | SEL Spanning O365 Base 501.2 F PRTO |  | ( 53.20 | k | 31\%\% | ${ }_{\substack{53.21 \\ 53.12}}$ | So.00 | so.00 <br> s.00 | so.00 <br> s.00 | So.00 | Ss.00 | So.00 | Ss0.00 |  |
| 5 5 5 | (sels |  |  | (s4.00 | k | (1) |  | Soiol | Stiol | Stiol |  | Stion | Stiol | Stiol |  |
| 5 | Selsess-1000-1-2Y | SEL Spanning 2 Gsuile esse foult |  | (173.28 | k | 31\% | - | Stion | ¢ | so.00 s.00 | S0.00 s.00 | s.00 s.00 | S0.00 s.00 | S000 | SPANNING |
|  | s846S-1000-3Y | SEL Spanning 3Y GSutie ase $10001+$ |  | S64.80 | k | 31\%\% | S4.71 | 50.00 | s0.00 | s0.00 | \$0.00 | ${ }^{\text {s0.00 }}$ | \$0.00 | s0.00 | SPANING |
| 5 |  | SEL Seanning 3Y GSie ease $10001+$ Prorto |  | S81.80 | k | 31\%\% | \$51.24 | So.00 | So.00 s.00 | so.00 s.00 | S0.00 | So.00 | Ss.00 | Ss.00 | SPANNMG |
| 5 | S84SS.1000-4Y- |  |  | Stise | k | ${ }^{31 \% \%}$ | ( 54.309 | cois | Stiol | Stiol | (1) | (1) | cois | Stiol | Spanvice |
| 5 5 |  | SEL Spaning SY G Guite ease $10001+$ \% |  | ssis.00 | k | 31\% | ${ }_{\substack{566.24 \\ 95.52}}$ | so.00 so.00 | $\substack{\text { S0.00 } \\ \text { s.00 }}$ | so.00 s.00 | S0.00 sooo | S0.00 | s.00 so. | S0000 | SPANNING |
| 5 | S846s-10001-P | SEL Spanning GSuitease 10001 PRorto |  | \$200 | , | 31\% | S1.38 | so.00 | S0.00 | S0.00 | S0.00 | \$0.00 | \$0.00 | \$0.00 | spanving |
| 5 | Sexas.1-2Y | SEL Seaning 2Y GSuite Base -550 |  | ( 591.20 | ${ }_{\text {k }}^{k}$ | ${ }_{3}^{31 \% \%}$ | ${ }_{\substack{562.93 \\ 5524}}$ | S0.00 | So.00 | So.00 | ( $\begin{aligned} & \text { S0.00 } \\ & 5000\end{aligned}$ | S0.00 | ( 50.00 | So.00 | SPANNG |
| 5 |  | SEL Spanning 3 S Sutie Base 1-500 |  | \$129.60 | k | 31\% | S89.42 | s0.00 | S000 | S0.00 | S000 s.00 | cois | ( | (coue | SPANNNG |
| 5 | Sters. | SEL Spanning 3 G Gite ease 1.500 PRoRTD |  | (163.60 | k | 31\%\% |  | s0.00 | S0.00 | S0.00 | S0.00 | S0.00 | s0.00 S00 | S0.00 | SPANNIN |
| 5 | s84GSS-1.14.p |  |  | \$13,60 | k | 31\% | S12.38 | S000 s.00 | ss.00 | S0.00 | S000 s.00 | S0.00 s.0. | So.00 s.00 | S. | SPANNNG |
| 5 | Sisacs-1.5. | SEL Spaming 55 GSille |  | Si19200 | k | $31 \%$ $31 \%$ |  | so.00 s00. | so.00 sooo | so.00 soo. | s.00 s00 | so.00 | ss.00 | so.00 s00 | SPANNING |
| 5 |  | SEL spanning SSuite |  | ( 54.000 | k | ${ }^{31 \%}$ | ¢ | So.00 s.00 | Stion | (incoue | S000 s.00 | S0.00 s.00 | S000 s.00 | ( | SPANNNG |
| 5 |  | SEL Spaning St Suite Base 200-5000 |  | ${ }_{\substack{533.50 \\ 5634}}^{\text {S }}$ | k | 31\%\% | ¢ | so.00 | So.00 so.00 | S0.00 so.os | S0000 | S0000 | so.00 | Ss000 | SPANNMG |
| 5 |  | Sticle |  | (s50.32 | k | 31\%\% | ( | Soiou | Soiol | Soiol | Stion | Soso | Soiol | Soso |  |
| 5 |  | SEL Spaninin 3V S SSuite Base 2001-5000 |  | ${ }_{\substack{\text { seo.72 } \\ \text { S2.52 }}}$ | k | 31\% | ${ }_{\substack{\text { Sc2.60 } \\ 51.74}}$ | S0.00 s00. | so.00 S000 | $\xrightarrow{\text { so.00 }}$ S000 | S000 s000 | so.00 s.00 | S0.00 s000 | s000 s000 | SPANNNG |
| 5 | s8469-2001-4 | SEL L Spanning 4Y GSutie Base 2001 -5000 |  | S11424 | k | 31\% | S78.83 | s0.00 | s0.00 | S0.00 | \$0.00 | \$0.00 | s0.00 | S0.00 | spanding |
| 5 |  |  |  | ¢9,520 | к | 31\% | ${ }_{\text {S0. }}^{56.57}$ | So.00 | So.00 so.os | so.00 s.00 | Ss.00 | Ss.00 | Sco.00 | Ss0.00 | SPANNMG |
| 5 5 5 |  |  |  |  | k |  | ( |  |  |  |  | (siols |  | Scouo |  |
| 5 |  | SEL Spaning GSuite esse 2001 -5000 PRORTD |  | S22800 | k | 31\% | ${ }_{\text {S }}^{\text {si9.97 }}$ | S000 sooo | So.00 sooo | So.00 sooo | S000 sooo |  | sso.00 | (soou | SPANNMG |
| 5 | s846S-5001-2Y | SEL S Samning 2Y GSuite Base 5001-10 |  | 5554.72 | k | 31\% | 5337.76 | S0.00 | s0.00 | s0.00 | \$0.00 | \$0.00 | s0.00 | so.00 | SPANNING |
| 5 | cise |  |  | Sti.76 | k | 31\%\% | ${ }_{\text {S } 53.65}^{\text {s3, }}$ | S0.00 | so.00 so.od | so.00 s.00 | Ss.00 | So.00 | S0000 | Ss000 | SPANNING |
| 5 | s846s-5001-3Y-P |  |  | ${ }_{52,16}$ | к | 31\% | ¢ | S000 | so. | ( | S000 | s000 | so.00 | so.00 | SPAANNING |
| 5 5 5 |  | Ster |  | $\underset{\substack{\text { s97.92 } \\ \text { sp.16 }}}{ }$ | k | ¢1\% |  |  | (en so. |  |  | (sols |  | (somo | (end |
| 5 | Sels |  |  | S115.20 | ${ }_{\mathrm{k}}^{\mathrm{k}}$ | 31\% | S57.49 | Ss000 | so. | ¢ | S000 sooo | soou sooo | S000 |  | SpANNNG |
| 5 |  |  |  | S99.60 5920 | ${ }_{\text {k }}$ | 31\%\% | ${ }_{\substack{\text { S6.62 }}}^{\text {S166 }}$ | so.00 | soiol | soion | S000 | S000 | soovo | Soio | Spannivg |
| 5 5 5 |  | Sele |  |  | k |  |  |  | Stion | Stiol | (coue | (coue | Scoue | Stion |  |
| 5 5 |  |  |  | ¢ ${ }_{\substack{\text { S72.96 } \\ \text { s608 }}}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\%\% | $\substack{\text { S50.34 } \\ 54.20}^{510}$ | So.00 so. | S000 s00. | so.00 s00.00 | S0.00 s000 | S0.00 sooo | So.00 sooo | so.00 s000 | SPANNNG SPANNING |
| 5 |  | SEL Seaning 3Y Gsulie ease 50 -2000 |  | S10,68 | k | - | ${ }_{\substack{\text { s71.54 } \\ \text { siog }}}$ | soiou | Soiol | Soin |  | S000 | Soiol | Soiol | SpANING |
| 5 5 |  |  |  | ( 512.58 | k | ${ }^{31 \%}$ | S1909 | s0.00 s.00 | S0.00 | So. | S000 s.00 | So. | So. | So. | SPPANNG |
| 5 |  | SEL Seanning 4Y GSie ease 50-2.-2 Proort |  | (10) $\begin{gathered}\text { s10.88 } \\ \text { ST3.60 }\end{gathered}$ | k | 31\%\% | \$705.91 | s.00 s00. | so.00 so.00 | so.00 so.00 | Ss.00 | S0.00 | Ss000 | Ss.00 | SPANNING |
| 5 |  |  |  | Sti2.80 | k | 31\%\% | Scess | S000 s.00 | So.00 s.00 | S0.00 s.00 | S000 s.00 | S0.00 s.00 | Sosoo s.00 | Stion | SPANNNG |
| 5 |  | SEL Seanning GSuite ases sol-200 PRORTD |  | (samo | ${ }_{k}^{\mathrm{k}}$ | 31\% | $\underset{\substack{\text { s33.21 }}}{5}$ | so.00 sooo | so.00 sooo | so.00 sooo | so.00 sooo | S000 sooo | sooo sooo | Scoue | SPANNMG |
| 5 | SBSF-1001 | SEL Spaning gu Salesioce 100.5000 |  | siss.80 | k | (1\%\% |  | solo sooo | (en soon | sooo sooo | soou s.00 |  | sooo sooo |  | Spannicg |
| 5 5 5 | Sestiole |  |  | ( | k | 31\% | (isme | Soiou | So. | Stion | (ta00 | Scoue | Scouo | Stion | Spannic |
| 5 5 |  | SEL Spaning gu Y Salestrece 1001.5000 |  | ${ }_{\substack{577.76 \\ \$ 2.16}}$ | k | 31\% | ${ }_{\substack{\text { S53.65 } \\ \text { s.49 }}}^{\text {S }}$ | so.00 so. | $\substack{\text { so.00 } \\ \text { s.00 }}$ | S0.00 | S0.00 | Ss.00 | so.00 s00. | S000 | SPANNING |
| 5 5 |  | (e) |  |  | ¢ ${ }^{\text {k }}$ | ciom |  | S000 | Stiol | Stiol | (incoue | Stion | Soiol | (10000 |  |
| 5 | SBSF-1001-4.-.-P |  |  | Stis. | k | 31\% | S59.63 | so.00 s.00 | cois | so.00 s.00 | S0.00 s.00 | so.00 s.00 | S0.00 s.00 | ( | SPAANNG |
| 5 | SBSF-1001-5.-P. | SEL Spaning BU SY SEDC 100 -5K PRTD |  | (39.60 | ${ }_{\text {k }}^{\text {k }}$ | 31\% | S60.62 | S0.00 | Ss0.00 | Scole | Ss.00 | Ss.00 | So.00 | Ss.00 | SPANNING |
| 5 5 | cose | Ster |  | (in | 去 |  | (s6293 | Scoue | Stiol |  |  | Sta00 | (incoue |  | SPANNIN |
| 5 |  |  |  | 5129.60 | k | 31\%\% | (55.24 | so.00 s.00 | so.00 so.os | so.00 so.00 | sso. | 年s0.00 | cos | cos | SpANN( |
| 5 | Sesff-1.1Y-P |  |  |  | k | 31\%\% | (s) | so. $\begin{aligned} & \text { soo } \\ & \text { sooo }\end{aligned}$ |  |  |  | So. $\begin{aligned} & \text { sooo } \\ & \text { sooo }\end{aligned}$ | so. $\begin{aligned} & \text { soo } \\ & \text { sood }\end{aligned}$ | sooo sooo | SPANNING |
| 5 | Sssfr-14Y-p | SEL Spanning EU U 4 S Soci 1 -50 PRTT |  | \$ $\$ 13.60$ | k | 31\% | $\underset{59.38}{ }$ | Scoue | S0.00 | so.00 | ( | (com | So. | Scoo | SPANNNG |


| band | sku |  | DESCRIPTION | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { COOE } \end{aligned}$ | $\begin{array}{\|c\|} \substack{\text { Nassop ver } \\ \text { insount } \\ \%} \\ \hline \end{array}$ | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | $\substack{\text { PRosuppori } \\ \text { WMP CREM } \\ \text { LP }}$ <br> MTT | PROSUPPORT ENH MNT LP | basic mnt LP | $\begin{gathered} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{gathered}$ | WTr UPG Basic <br> TOPS ENH LIP | renewal | THIRD PARTY PRODUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{5}^{5}$ |  | SEL Spaning gu br saiestore 1．50 |  |  | ${ }_{k}^{\mathrm{k}}$ | $\xrightarrow{31 \%}$ | $\underset{\substack{113248 \\ \text { S1．04 }}}{\text { c／}}$ | so．00 | Socteo | $\xrightarrow[\substack{\text { so．00 } \\ \text { s．00 }}]{\text { cose }}$ | so．00 | So．00 | So．00 | So．00 |  |
| 5 | SBSF－1．P | SEL Spamming EU SEDC 1.50 PRTD |  | stiol | k | 31\％ | S2．76 | s0．00 | so．00 | so．00 | s0．00 | s5000 | 50.00 50.00 | 50．00 |  |
| 5 | sssf－201 | SEL Spanning E S Salestorce $201-1000$ |  | 3．60 | k | 31\％ | ${ }_{\text {cke }}^{521.18}$ | s0．00 | so．00 | so．00 | S000 s．00 | S． | （ | （ | ANNING |
| 5 |  | SEL Spaning 8U 2 S Salestorce 201－1000 |  | ${ }_{\text {S }}^{56384}$ | K | 31\％ | ${ }_{\text {S44．05 }}$ |  | S0．00 | S000 | 50．00 | 50．00 | 50．00 |  | ANNING |
| 5 | Sesse－201－3Y |  |  | S50．72 | k | 31\％\％ | ¢6260 | somo so．00 | so．00 | ss．00 | ss000 | so．00 | ${ }_{\text {coiol }}$ |  | ANNIT |
|  | SF－201．3Y－P | Spanning Eu 3Y SmCC 201－1000 PROR |  | ${ }_{\text {s，}}$ | k | 31\％ | ssi．74 | sooo | s0．00 | s0．00 | 00 | ，00 |  |  |  |
|  | 4 r |  |  | S114．24 | k | 31\％ | 578．83 | s000 | sooo | sooo | s000 | ． 00 |  |  |  |
|  |  |  |  | 59.52 | k | 31\％ | S6．57 | s0．00 | S0．00 | 50.00 | \＄0．00 | 00 |  |  |  |
| 5 | sBsF－20．5Y | SEL S Samming EU 5V Salestocre 201－1000 |  | \＄134．40 | k | 31\％ | S92．74 | \＄0．00 | S0．00 | 50．00 | \＄0．00 | 50．00 |  | \＄0．00 | spanving |
| 5 | SBSF－201－p |  |  | ¢ ${ }_{\text {s12，20 }}$ | ${ }_{k}^{k}$ | 31\％ | （ | Stion | So． | so．00 sooo | so．00 s．oo |  | （so． | （cos | SPANNNG |
| 5 |  |  |  | Stise | k | 311\％ |  | soion | So． | So． | s．0．00 S000 | so． | So． | Soso | Spannivg |
| 5 |  |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | ${ }_{\substack{\text { S31．46 } \\ \text { s2．} 22}}$ | S0．00 | so． | $\xrightarrow[\substack{\text { so．00 } \\ \text { s．00 }}]{ }$ | S0．00 <br> 50.00 | somo | so．00 sooo | S000 | SPANNING |
| 5 | Sssfescol－3Y |  |  | S66．80 | k | 31\％\％ | Stisi | S000 | Soiol | Soiol | Sois | Sose | Stiol | Stiol | SPANING |
| 5 5 |  |  |  | Sti．f | k | 31\％\％ | S56．30 | so．00 s．00 | so．00 so．oo | so．00 so．00 | S0．00 s000 |  | so．00 s000 | cos | SpANNNG |
| 5 | sssf－5001－4－P | SEL Spanning SU 4 Y SECO $5001+$ PRTD |  | ${ }_{56} 580$ | k | 31\％ | \＄4．69 | s0．00 | 50．00 | 50．00 | 50．00 | so．00 | 50．00 | 50．00 | sanning |
| 5 | sssf－5001－5Y | SEL Spaning EU SY S saestore 5001＋ |  | S99600 | k | 31\％ | S66． 24 | s0．00 | S0．00 | s0．00 | S0．00 | s0．00 | s0．00 | \＄0．00 | Spanning |
| 5 |  |  |  | （ 58.00 | K | ${ }_{3}^{31 \%}$ | （ 5.52 | So．00 | So． |  | So．00 | （ | So．00 | So． | SPANNG |
| 5 | SSs－551 | SEL Spanning U U Salestorceece $51-200$ |  | S32．00 | k | 31\％ |  | Scood | （incois | （en | S000 sooo | Scoue | so．00 s．00 |  | SPANNNG |
| 5 | Sest－51－2Y |  |  | （ 5 S7206 | k | （1\％\％ | Stisfer | S0．00 | Soiol | Soiol |  | So． | Soiol | Soiol | SPANNING |
| 5 |  |  |  | （ 56.08 | ${ }_{\text {k }}$ | 31\％ | S47．54 | S000 | so． | （ | S0．00 s．00 | cos | so．00 s．00 | S000 | SPANNING |
| 5 | sBsf－51－3Y－P | SELL Spanning Bu 3Y SECC $51-20$ Prio |  | ${ }_{5} 5288$ | k | 31\％ | \＄1．99 | so．00 | 50．00 | S0．00 | 50．00 | 50．00 | s0．00 | s0．00 | SPANNING |
| 5 | ${ }_{\text {sess－51－54 }}$ | SEL Spaning SU4Y Silestorce 51－200 |  | S130．56 | k | 31\％ | 500．09 | S0．00 | s0．00 | S0．00 | \＄0．00 | \＄0．00 | \＄0．00 | \＄0．00 | SpANING |
| 5 |  | SEL Spaning SUU4Y SFDC 51－20．20 PRTD |  | （10） | k | 31\％\％ | （705．51 | So．00 | So．00 <br> s．00 | so．00 <br> s．00 | Ss．00 | Ss．00 | so．00 s．00 | Ss0．00 | SPANNMG |
| 5 | sssf－5－55－P | SELL Spanning Eu SY Seci $51-200$ PRTD |  | \＄812．80 | k | 31\％ | ${ }_{\text {cte }}$ | ssoo | s0．00 | s0．00 | 年 | so． |  | cois | SPANNNG |
| 5 | SBEF－51． | SEL Soanting SU SPCC 5 －2－200 PRTD |  | 53，20 | k | 31\％ | ${ }_{\text {s2212 }}$ | ${ }_{\text {s0．00 }}$ | 50．00 | ${ }_{\text {so．00 }}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | ${ }_{50,00}$ | \＄0．00 | SPANING |
| 5 | SETE－100－199N－D |  |  |  | к | 31\％ |  | S0．00 | so．00 s00． | so．00 sooo | S0．00 s00． | Ss．00 | so．00 s00． | Sosom | Stile |
| 5 | STTE－100－199EM．D |  |  | ${ }_{5}^{5979.15}$ | k | 31\％ | ${ }_{5}^{554934}$ | ${ }^{\text {so．00 }}$ | s0．00 | s0．00 | \＄0．00 | S000 | s0．00 | s0．00 | splunk |
| 5 | Selt－100－190us－D |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | sso．00 | so．00 <br> so．oo | so．00 so．00 | so．00 s．00 |  | （ $\begin{aligned} & \text { so．00 } \\ & \text { so．00 }\end{aligned}$ | （en | Sspunk |
| 5 5 5 |  |  |  |  | k | － | Stiletis | Sois $\begin{aligned} & \text { s．00 } \\ & \text { s．00 }\end{aligned}$ | Sosom | Sois $\begin{aligned} & \text { s．0．0 } \\ & \text { s．00 }\end{aligned}$ |  |  |  |  |  |
| 5 | SETE－10－19EM－D |  |  | ${ }_{\substack{\text { a }}}^{\text {S1，2，26．92 }}$ | k | ${ }_{31 \%}^{31 \%}$ |  | so．00 s．00 | so．00 so．oo | so．00 s00． | So．00 | S000 | So．00 sooo | somo so．00 | splunk splunk |
|  | SETE－1K－1999AN－D | SEL Splunk Ent Temm Ssupik－1999GBİday |  | \＄ 578.85 |  | 31\％ | 5537.41 | s0．00 | 50．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | s0．00 | splunk |
| 5 | SeTE－1K－1999P－D |  |  |  | k | 31\％\％ |  | So．00 | So． | so．00 s．00 | So．00 | Ss．00 | Ss0．00 | Ss．00 | Stile |
| 5 | SETE－1K－1999us | SEl Spunk Ent temm ssupk－1999GBiday |  | S623．08 | k | 31\％ | － | S000 s．00 | sole s．00 | s．a．0 s．00 | S000 sooo | S000 s．00 |  | Sose | Splunk |
| 5 5 | SETE－200－499N－D SETE－20－999AP．D |  |  |  | k | 31\％\％ |  | So．00 so．os | So． | S0．00 so．os | S0．00 50.00 | Ss．00 | so．00 sooo | So．00 | Still |
|  | SETE－200－499EMD | SEL Solun Ent Temm SSupzo－49996Bday |  | 5789.62 | k | 31\％ | ${ }_{5}^{5531.04}$ | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | s000 | splunk |
| 5 |  |  |  |  | k | ${ }_{3}^{31 \%}$ | ${ }_{\substack{5461.77 \\ 589588}}$ | S0．00 | So．00 | So． | s．00 S000 Sol | （ | So．00 | （ | Sspunk |
| 5 5 5 |  | （e） |  |  | k |  |  |  | （ens |  | 为s．000 | （incoue | Sose | Scoue |  |
| 5 | SETE：20．4EM－ |  |  | \＄1，19423 | k | 31\％ | ${ }_{\text {S }}^{58710.54}$ | so．00 s00． | S000 s00． | $\xrightarrow{\text { so．00 }}$ s000 | S000 s000 | S0．00 sooo | S000 s000 | so．00 s000 | Splenk |
| ${ }_{5}^{5}$ | SET－2K－9999NVD |  |  | \＄ 5 S50．00 | k | 31\％\％ | sisi．50 | S0．00 | So． | So． | S000 | S0．00 | S000 | S000 | splunk |
| 5 | SETE－2K－9999PD．D |  |  | Ss600．00 | k | ${ }^{31 \% \%}$ |  | S000 sooo | So．00 sooo | So．00 sooo | S000 sooo | Sois | Scoom | Scoot | Sspunk |
| 5 | SET－2K－4999us－D | SEL Spunk Ent TemL SLSupk－49998B／days |  | S600．00 | k | ${ }^{31 \%}$ | S414．00 | ${ }_{\text {S0．00 }}$ | ${ }_{\text {solo }}$ | ${ }_{\text {soso }}$ | \＄0．00 | \＄0．00 | S0．00 | S000 | splunk |
| 5 | SeTE－500．999N－D |  |  |  | k | 31\％\％ | ${ }_{\substack{\text { S656．31 } \\ 5687}}^{51.7}$ | so．00 so．os | so．00 <br> s．00 | s0．00 so．od | S0．00 <br> 50.00 | Ss．00 | so．00 s．ood | Ss000 | Still |
| 5 5 5 | Sele |  |  | （sction | k |  | （sicle |  |  |  |  |  |  | （sols | （tale |
| 5 | SETT－50－999 S－D |  |  | （tios．15 | ${ }_{\text {k }}$ | 31\％ |  | （ | （ |  | （ | （ | （ | （ | Splenk |
| 5 | SETEE5．99APD |  |  | \＄${ }_{\substack{\text { S1，31538 } \\ \text { S1，00．46 }}}$ | k | 31\％\％ |  | So．00 | so．00 so．00 | so．00 s．00 | Ss．00 | So． | So．00 | Ss．00 | STlunk |
| 5 | SETE－50．9Sus ${ }^{\text {d }}$ |  |  |  | k | 31\％ | ${ }_{56050.07}^{50694}$ | s000 | s0．00 | s0．00 | s0．00 | s0．00 | so．00 | s0．00 | Splunk |
| 5 5 | Sele |  |  | （seme．is | k | （31\％\％ | ¢5097．59 | soion so．00 |  | （en soon | solo so．00 | solo sooo |  | （somo | Sticle |
| 5 | SETT－5k－9999PM | SEL Spunk Knt emm ssupsk－999geidiay |  |  | k | 31\％ | ${ }_{\text {S457．79 }}$ | Scood | so． | （en | s000 sooo | so． | S000 |  | Splenk |
| 5 | SETE－5K－9999us－D | SEL Splunk Ent Temm Ssupsk－9999GBiday |  | 5576.92 | k | 31\％ | S398．07 | s0．00 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | \＄0．00 | splunk |
| 5 | SeTG－1K－1999AN－D |  |  | ¢9998．08 | k | 31\％ | S64728 | so．00 | so．00 soo． | so．00 s．00 | So．00 | So． | Ss．00 | Ss0．00 | STluls |
| 5 5 5 |  |  |  | ¢ | k |  |  |  |  |  | 为s．000 | （s．ano | Sosol | Stiol | （tal |
| 5 | SETG－K－1．1999 M－D |  |  | ¢ | ${ }_{k}^{\mathrm{k}}$ | 31\％ | ${ }_{\substack{\text { s517．50 } \\ \text { s62 }}}^{519}$ | S000 | so．00 so．00 | so．00 sooo | so．00 s．00 | so．00 s．00 | sooo sooo | Scoov | Sspunk |
| 5 |  |  |  |  | k | ${ }^{31 \%}$ | ${ }_{\substack{574.79 \\ \text { S5724 }}}$ | s000 soon | so．00 sooo | so．00 sooo | s0．00 5000 | so．0 sooo | so．00 sooo | so．00 sooo | sspunk |
| 5 | SETT－2K－49990 S－D |  |  |  | k | ${ }^{31 \%}$ |  | ¢ | （incois | （incois | s000 s．00 | S0．00 s．00 | S000 s000 | so．00 s000 | Splenk |
| 5 | SETG．50．999AND | SEL Spunk Ent Teml Psupsoo．9998Bday |  | ${ }_{\text {S }}^{596699}$ | k | 31\％\％ | ${ }_{\text {S }}^{5687.17}$ | S0．00 | so．00 | so．00 | ${ }^{50.00}$ | ${ }_{\text {so．00 }}$ | so．00 soo | \＄000 | splunk |
| 5 5 |  |  |  |  | k | 31\％\％ |  | socou | somo so．00 | so．00 so．od | so． | somo | S000 | Ss000 | Sspunk |
| 5 | SETT．50－．999us－D | SEL Solunk Ent Temm P Psupso．．9996Biday |  | ¢ 5773.08 | k | 31\％ | ¢ 5 ss3．43 | S0．00 | S000 | S000 | S0．00 | S0．00 | S0．00 | S000 | splunk |
| 5 | SETT－SKK．9999AD | SEL Spunk Ent emplessupk－99998Bravan |  |  | k | 31\％ |  | S000 s．00 | （incoue | （incoue | S0．00 s．00 |  | （c．en | （ | Ssplunk |
| 5 | Seto．ck．999EM－D | SEL Spunk Ent Teml Psupsk－99998Bday |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | ${ }_{\substack{\text { S54，34 } \\ \text { S47．69 }}}^{59.14}$ | So．00 | so．00 <br> so．oo | so．00 so．od | Ss．00 | Sco． | Ss．00 | Sco． | splunk <br> splunk |
| 5 | SET．PRM． 1000 －D | SEL Spuunk Ent temm Pmsup fuck 1000 |  | S1，000．00 | k | $31 \%$ | Ss60．00 | S0．00 | so． | S000 | \＄0．00 | \＄0．00 | S000 | S000 | splunk |
| 5 | SET．PRM－100． | SEL Spunk Ent Tem Prmsup Puck 100 |  | S100．0000．00 | k | 31\％\％ | Ss9，00．000 | So．00 | So． |  | Scoue | So． $\begin{gathered}\text { so．00 } \\ \text { sooo }\end{gathered}$ | so．00 sooo | Scoom | Sspunk |
| 5 | SEETPRM－100．D | SELsplunk Ent Tem Prmsup Buck 10 K |  | S10，000．00 | k | 31\％\％ | S6．900．00 | s．00 s．00 | so．00 sooo | so．00 sooo | s．00 5000 | s．00 S000 | so．00 sooo | so．00 s000 | Ssplunk |
| 5 | SET－STD－100－D | SEL Solunk nnt Term Stusup buck 1000 |  | \＄1，00．00 | k | 31\％ | \＄690．00 | S000 s．00 | S0．00 s．00 | S0．00 s．00 | S000 s．00 | S0．00 s．00 | S0．00 s．00 | （ | Splunk |
| 5 5 |  | SEL Solunk Enterm Slusup buck 100 |  | （100．00000 | k | 31\％ | S69， 5900.000 | S0．00 | so． | so． | S0．00 s00． | so． | so．00 s．oo | somo | Splenk |
| 5 | ${ }_{\text {SET－STT－10－D }}^{\text {Ster }}$ |  |  | S10，000．00 | k | 31\％\％ | Ss，900000 | S000 | Soiol | Sosol | Soso | so． | S000 | Soso | Stionk |
| 5 | SETUYES－100AN．D | SELS Spulukk Ent Temuld |  | \＄1，000．00 | k | 31\％ | S600．00 | Ss00 | cois | （incois | Scoos | Scoot | cos | so． | Splunk |
| 5 | SETU－ES－1000APD SETUESS－100EM－D | SEL Soluk En Temupg ssup Buck 1000P |  | S1，000．00 si，00．00 | k | 31\％ |  | So．00 | so．00 | so．00 so．00 | so．00 s．00 | so．00 s．00 | Ss．00 | Sco． | Splunk |
| 5 | SETVESS．100 | SEL Solunk Ent Temple ssup buck toous |  | S1，00．00 | k | 31\％ | Sc9000 | S000 | So． | So． | S000 | S000 | So． | S000 | splunk |
| 5 | Seltucsi－10AN－D | SEL Solunk Entermup ssup uuk 100AN |  | \＄sto．00 | k | 31\％ | ${ }_{\text {cosem }}^{56900}$ | Scoue | so． | （incois | （so． | （so． | （so． | cois | clenk |
|  | U－Es－100 | Ent TermuPg Ssup Buck 100EM |  | \＄100．00 | к | 31\％ | 569.00 | 50．00 | s0．00 | s0．00 | 80．00 | s0．00 | 50．00 | 80．00 | splunk |



| band | sku |  | DESCRIPTION | EMC LIST PRICE USD |  | $\begin{array}{\|c\|} \hline \text { NASPO VP } \\ \text { Discount } \\ \% \end{array}$ | NvP Leve <br> NET PRICE | ROSUPPORT PLUS MNT LP | PRosuporit WM CREM LP MNT $\|$ | PROSUPPORT ENH MNT LP | basic mnt lp | $\begin{gathered} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{gathered}$ | WTr UPG Basic <br> TOPS ENH LIP | Renewal | THIRP PARTY Proouct Parin |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 | $\underbrace{\text { STOUGF }}_{\text {STESTAODD }}$ |  |  |  | k ${ }_{\text {k }}$ | $\xrightarrow{31 \%}$ |  | $\xrightarrow[\substack{\text { so．00 } \\ \text { so．00 }}]{ }$ | $\xrightarrow[\substack{\text { so．00 } \\ \text { so．00 }}]{ }$ |  | $\xrightarrow{50.00}$ so．00 | so．00 s．00 |  |  | CARRASSOFT CaRAHSOFT |
| 5 | Stestendioug | SEL STT－STEN－DTO－UG－F |  | \＄907．50 | k | 31\％ | \＄626．18 | s0．00 | 50．00 | 50．00 | \＄0．00 | \＄0．00 | 50．00 | 50．00 | CARASHOFT CaRASOFT |
| 5 | STE－VSTO 100．F | SEL．STE－VSOT 100．F． |  |  | k | 31\％ | S4，${ }_{\text {S47，}}$ | So． | （in so．00 | （en so．00 | （ | So． | S0．00 | S0．00 | CaRAHSOFT |
| 5 |  |  |  | \＄5605．15．00 | ${ }_{k}$ | 31\％ | S2，89．35 | so．os soos | so．ov sooo | so．os soo |  | ¢ | 边 | ¢ | Rahs |
| 5 | stradvc－1 | SEL STT－ADV－C |  | S4，814．55 | k | 31\％ | 53，322，04 | s000 | s0．00 | s0．00 | \＄000 | \＄0．00 | s0．00 | s0．00 | VMWMARE |
| 5 | stradic．k stanvotioc | SELSTTT－AVV．C） |  | （ 54.8464 .00 | k | ${ }_{\text {l }}^{31 \%}$ |  | So． | So． |  | （ | （ | So．00 | Stion | VMIWNARE |
| 5 | STTADVVTTIOOC－1 | SELSTTTADVV－DT100－C） |  |  | ${ }_{k}$ | 31\％ | Stioreme | so．os so．os | so．os so．00 | so． sooo | s0．00 | so．00 sood | s000 | 年 | VMWNARE |
| 5 | stradvotioc－k | SELSTT－ADV－DTT00．C） |  | \＄12，067．12 | k | 31\％ | s8，326，31 | s0．00 | s0．00 | s0．00 | S0．00 | \＄0．00 | s0．00 | S0．00 | vMWMARE |
| 5 |  |  |  |  | k | 31\％ |  | so．00 so．00 | so．00 <br> so．oo | so．00 s．00 | Ss．00 | S0．00 | so．00 | so．00 | VMIWNARE |
| 5 | stradvotioc－k | SEL STT－ADV－DT10．C） |  | \＄1，206．71 | k | 31\％ | ${ }_{\text {s } 8822.63}^{\text {Sera }}$ | 50．00 | s0．00 | s500 | S000 s．00 | Ss00 | S000 | S000 | VMWNARE |
| 5 | Stradventugc | SEL STT－ADV－ENT－UGGC） |  | \＄1．64．00 | k | 31\％ | S1，168．86 | s000 | s0．00 | S0．00 | \＄0．00 | s0．00 | so．00 | s0．00 | vMmare |
| ${ }_{5}^{5}$ | STTADVENTUCC1 | SEL STT－ADV－ENT－UGGC（1） |  | \＄2，128．50 | k | ${ }^{31 \%}$ | S1，468．67 | 50．00 | s0．00 | ${ }_{50.00}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | ${ }_{50,00}$ | ${ }^{50.00}$ | VMWARE |
| 5 5 | Stitadentuch | SELSTT－AVV－ENT－UGC（C） |  |  | k | 31\％\％ | Stire | somo | so．00 s．00 | $\xrightarrow{\text { so．00 }}$ s000 | S0．00 <br> 50.00 | sso．00 | so．00 s000 | sso．00 | VMWNARE |
| 5 | stradventugc－1 | SEL LTT－ADV－ENT－UG－C |  | \＄1，981．98 | k | 31\％ | \＄1，367．57 | S0．00 | s0．00 | S0．00 | S000 s．00 | Ss00 | Scoos | S000 | VMWNRE |
| 5 | stradenenucck STAADVEPUGC | SEL ST－ADV－ENT－UGGC） |  |  | k | 31\％\％ | ¢ | Soso | So． | Soiol |  | Soiol | Soion | Soiol | VMWMARE |
| 5 |  | SELSTT－ADV－EPL UGGC） |  | ¢ | к | 31\％ |  | so．00 sooo | so．00 so．os | so．00 s00． | so．00 sooo | so．00 sooo | so．00 s．ood | Ss．00 | VMWMARE |
| 5 | Sttadverlucc－k | SEL STT－ADV－EPL U－UGCC） |  | S4，50937 | k | 31\％ | ${ }_{\text {S3，111．47 }}$ | 50．00 | S0．00 | 50．00 | \＄0．00 | \＄0．00 | s0．00 | s000 | VMWMARE |
| 5 5 | STTD100AEUGC1 | SEL STT－0100－A．E．UG－C1） |  | － | k | 31\％ |  | somo | so．00 <br> s．00 | so．00 <br> s．00 | S0．00 s000 | soi．00 | sso．00 | sso．00 | VMWNARE |
| 5 | STTOTOAEUUGL 1 －K | SEL TT－：100：AE：UG－C1） |  | － | k | 31\％ |  | so．00 | so．00 | S0．00 | S000 s．00 | S800 | S800 | S500 | VMWMARE |
| 5 | strolooonetuc | SEL STT－D10．STD－ENT－UG．C） |  | S8，250．00 | k | 31\％ | S5．692．50 | s0．00 | \＄0．00 | \＄0．00 | \＄0．00 | \＄0．00 | s0．00 | \＄0．00 | VMWM ARE |
| 5 | STTD 1000ENTUC－1 STPD1000 NTUCKCK | SEL ST－D10．－ST－ENT－UG－C |  |  | k | ${ }_{\text {l }}^{31 \%}$ | S6，600．23 | So．00 | So．00 | So． | （ $\begin{aligned} & \text { S0．00 } \\ & 5000\end{aligned}$ | S0．00 | （ 50.00 | So．00 | VMWWARE |
| 5 | Stitioubluck | SEL STT－D10－STD－ENT－UG．C） |  | 599，622000 s9，500 | ${ }_{\text {k }}$ | 31\％ |  | so．00 s000 | so．00 s．00 | so．00 s00． | S000 s000 | ¢ | so．00 s00． | ¢ | VMWARE |
| 5 | sT70100sEUGCC－1／ | SEL STT－D10．－STD－ENT－UG．C1） |  | \＄10，939．50 | k | 31\％ | \＄7，548．26 | S000 | s0．00 | S0．00 | \＄0．00 | so．00 | s0．00 | s0．00 | vMmare |
| 5 5 | STT7100sEUGC1－K STTDOOOSTOUCC | SEL STT－（100．S．E．UG－C1） |  | \＄ 510.263 .200 | k | 31\％ |  | $\substack{\text { So．00 } \\ \text { s00．}}$ | So．00 <br> so．oo | so．00 s．00 | Ss．00 | （ 50.00 | So．00 | Scoue | VMWMARE |
| 5 | stroloostovecl | SEL ST7－D10．STD－ADV．UGGC |  | ${ }_{\text {S6，}}^{5113.25}$ | ， | 31\％ | St， | s500 | ssood | so．00 | S | S000 | S000 | S000 | VMWNARE |
| 5 | stro 1osstovack | SEL ST7－D10．STD．ADV－UGGC） |  | S6，156．14 | k | 31\％ | S4，247，74 | s0．00 | s0．00 | s0．00 | S0．00 | \＄0．00 | s0．00 | S0．00 | vMW Are |
| 5 5 | STT7 100VENTUC STPDOOVENTUC－1 | SEL ST－D10．ADV．ENT－UGG（C） |  |  | k | 31\％ |  | （en so．00 | （en so．00 | so．00 <br> s．00 | So． | Ss．00 | Ss．00 | Scos | VMWVARE |
| 5 | STTO100VENTUC－K | SELSTT－D10．ADVENTT－UGGC） |  | ${ }_{\text {cke }}^{53,566.50}$ | k | 31\％ | （ex | s．0． | solo s．00 | solo s．00 | S000 sooo | S000 | Solo s．00 | S000 | VMW ARE |
| 5 5 |  |  |  |  | k | 31\％ | ${ }_{\text {S }}^{\text {Sc33，01 }}$ | So．00 <br> soo． | S0．00 s．00 | S0．00 s．00 | S0000 | S0．00 | So．00 sooo | So．00 | VMWMARE |
| 5 | strotadeugcl－k | SEL STT－D10．ADE：UG．CC） |  | \＄453．80 | k | 31\％\％ | 5313.12 | 50．00 | 50．00 | 50．00 | s0．00 | S0．00 | so．00 | s0．00 | VMWMAEE |
| 5 |  | SEL ST－DIO－STD－ENT－UG－C） |  | S885．00 | k | 31\％\％ | ¢ ${ }_{\text {S669．25 }}^{\text {S662 }}$ | So． |  | So．00 | （ | （s．00 | S0．00 | （ | VMIWARE |
| 5 |  | SEL ST－DIO－STD－ENT－UG－C） |  | ${ }_{\text {coseme }}^{596925}$ | ${ }_{k}$ | 31\％ |  | so．00 | so．00 | s0．00 | S0．00 | S000 | S000 | Ss000 | VMWNARE |
| 5 | stroiostovac | SEL STT－D10－STD－AVV－UGGC） |  | S523．00 | k | 31\％ | 5380.87 | s0．00 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | \＄0．00 | vMware |
| 5 5 |  | SEL ST－－10．STT－AVV．UG－C |  |  | k | 31\％ |  | So．00 <br> sooo | S000 <br> so．os | so．00 so．os | S0．00 | Sos． | S0．00 | Ss000 | VMWMARE |
| 5 | strodiosteucci | SEL STT－D10－STE：UGOCC1） |  | \＄995．00 | k | 31\％ | S645．15 | so．00 | S0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | so．00 | vMmare |
| 5 | stro 10 STEUGC1－1． | SEL ST－D10．STD．ENTTUGC（C） |  | Stion | k | ${ }_{\text {l }}^{31 \%}$ | ¢ | So． | So． | So． | s．00 S000 Sol | （ 50.00 | So．00 | （ | VMIWARE |
| 5 | sity |  |  | ¢ | ${ }_{k}^{k}$ | 31\％ | ${ }_{52090.07}^{50.68}$ | so． | so． | so．00 sooo | S000 sooo | so．00 sooo | Scood | ¢ | VMWNARE |
| 5 | STTTODVENTUC．1 | SEL ST－DIOADVVENTTUGGC |  | ${ }_{5}^{3554.51}$ | k | 31\％ | ${ }_{5}^{5244.61}$ | s0．00 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | S0．00 | vMW Are |
| 5 | Stidioventuc－k | SEL ST－－10．ADV－ENT－UG．C） |  | Stis．50．00 | k | 31\％ |  | S000 | Scoio | （incois | S000 s．00 | Scoue | Scoue | Scoue | VMWNARE |
| 5 | sTreñc－1 STIENTCM | SEL STT－ENT－C， |  | Stior．50 | k | ${ }_{3}^{31 \%}$ |  | S0．00 | So．00 | So．00 | S0．00 S00 | （s0．00 | S0．00 | S0．00 | VMIWNARE |
| 5 | STTENTCOTIOOC | SEL STT－ENTT－CTIT0．C） |  | （ 5 S6，654．99 | k | ${ }^{31 \% \%}$ |  | （ |  | （tan | S0．00 s．00 | （s000 | ¢ | cois ${ }_{\substack{\text { s．00 } \\ \text { s．00 }}}$ | VMMWAREE |
| 5 | STTENTOT 100－－1 ST7ENTTTIOOC－K | SEL ST7－ENT－DT100．C |  | ${ }_{\text {S }}^{516.389 .00}$ \＄15412．67 | k | ${ }_{31 \%}^{31 \%}$ | \＄ 51.130220 | Sos． | （so．00 | so．00 sooo | s．00 s．00 | S0．00 | So．00 | So．00 | VMIWNARE |
| 5 |  | SEL STT－ENT－DT100．C） |  | ${ }_{\substack{\text { S }}}^{\text {S15．412．4．67 }}$ S1，00．00 | к | 31\％ |  | so． |  | so．00 s00 | S000 s000 | so．00 s00 | sooo s000 | ¢ | VMWNARERE |
| 5 | ST7－NTTOTIOC－K | SEL STT－ENT－TT10．C1） |  | \＄1，541．27 | k | 31\％ | \＄1．063．48 | s0．00 | s0．00 | S0．00 | \＄0．00 | \＄0．00 | s0．00 | \＄0．00 | vMmare |
| 5 |  | SEL STT－ENT－DTI $10 . \mathrm{C}$ |  | S1．63800 | k | ${ }_{3}^{31 \%}$ |  | S0．00 | So．00 | So．00 | s．00 S000 | （ 50.00 | S0．00 | S0．00 | VMIWNARE |
| 5 5 5 |  | Stiole |  |  | k |  |  | Steon | Stion | Stiol | （coue | 边 | （ens | （incoue | VMW M VRE |
| 5 5 | STlenterubc－1 |  |  |  | k | 31\％ |  | So．00 s000 | so．00 s．00 | $\xrightarrow{\text { so．00 }}$ s000 | S0．00 s000 | sso．00 | so．00 s000 | sso．00 | VMWMARE |
| 5 | STTENTHA100C | SEL STT－ENT－HA100．C） |  | \＄3，400．00 | ， | 31\％ | S2，346．00 | so．00 | so．00 | s0．00 | s0．00 | s0．00 | s000 | so．00 | VMW ARE |
| 5 | STTENTHA100C1 STTENTHA100Cl－1 | SEL STT－NT－AATO－C1） |  |  | k | 31\％\％ |  | so．00 sooo | so．00 sooo | so．00 sooo | s0．00 s．00 | so．0 sooo | so．00 sooo | so．00 sooo | VMWWARE |
| 5 | STENTHAOOCl－K | SEL STTENT－HA100－C1） |  |  | k | 31\％ | ¢3， | Sosom | s．a．0 s．00 |  | S000 s．00 | S000 s．00 |  | Solo s．00 | VMW M ARE |
| 5 | STTENTHAOOC－1 STTENTHAOOC－K | SELSTT－ENT－AA10－C） |  | ${ }_{\substack{\text { S3，978．00 } \\ 54,0322}}$ | k | 31\％\％ | Stiri4．82 | $\substack{\text { So．00 } \\ \text { soo．}}$ | S0．00 | so．00 s．00 | S0．00 | S0．00 | so．00 sooo | S0．00 | VMW ARE VMWNRE |
| 5 | St7enthaioc | SELSTT－ENT－HA10．C） |  | ${ }^{3434000}$ | k | 31\％ | （1234．60 | s500 | ssoo | s0．00 | S000 s．00 | S000 | S000 | S500 | VMWNARE |
| 5 | STTENTAIOC1 | SEL STTY－ETT．HA10．C1） |  | S40700 | k | 31\％\％ |  | so．00 S000 | so．00 S00 | so．00 | s0．00 S00 | ${ }^{50.00}$ | 50.00 5000 | ${ }_{5000}$ | VMWVARE |
| 5 | STTENTAAOCC1－1． |  |  | ¢ | k | 31\％\％ |  | So． | So．00 | So． | S0．00 <br> s．00 | S000 | S000 | S0．00 | VMTM AREE |
| 5 | STTENTHAOC－1 STTENTHAOCOM | SEL STT－ENT－HA10－C |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ | （ ${ }_{\substack{\text { s27．4．48 } \\ \text { s276．22 }}}$ | So．00 sooo | so．00 so．os | so．00 so．os | S0．00 | S0．00 | so．00 sooo | Ss．00 | VMWVARE VMWNRE |
| 5 | STTEPLC | SEL STT－EPL－C） |  | \＄7，845．00 | k | ${ }^{311 \%}$ |  | S000 | S000 | s0．00 | S0．00 | \＄0．00 | s0．00 | S0．00 | vMware |
| 5 | ${ }_{\text {STITEPLC－1 }}$ | SEESTT－EPL C－C |  |  | k | ${ }^{31 \%}$ |  | So．00 sooo | so．00 sooo | so．00 sooo | S000 sooo | so．00 sooo | sooo sooo | So． | VMWWARE |
| ${ }_{5}^{5}$ | Strprezanucl | SEL STT－R25－AOV－ENT．UGC（1） |  | \＄10．677．00 | ${ }_{k}^{k}$ | 31\％\％ | S7．3．320 | S0．00 | So．00 | S0．00 | S0．00 | S0．00 | S0．00 | S0．00 | VMIWNARE |
| 5 | STRR85AEUGC1－K |  |  | \＄1．7．755．13 | k | ${ }^{31 \%}$ | （ssilit．99 | Sosem | Stiol |  | Sois | S000 | Sose | Stiol | VMWMARE |
| 5 5 |  | SEL STT－R825－STD－ENT－UGC） |  | \＄ 517.050 .00 | k | 31\％ |  | So．00 s00． | S0．00 s．00 | $\xrightarrow{\text { so．00 }}$ s000 | S0．00 s00． | S000 | so．00 s．00 |  | VMWMARE |
| 5 | STT7R825EENTUC－K | SELSTT－RR25．STD－ENT－UCOC） |  | ${ }^{\text {S20，011．86 }}$ | k | ${ }^{31 \%}$ | ${ }_{\text {che }}^{513.877 .18}$ | ${ }_{\text {S0．00 }}$ | so．00 | s0．00 | ${ }^{50.00}$ | ${ }^{\text {s0．00 }}$ | ${ }^{\text {s0．00 }}$ | ${ }^{\text {s0．00 }}$ | VIMWARE |
| 5 | ST7R82555EUGCC1－1 |  |  | ¢ | k | ${ }^{31 \% \%}$ |  | So． | so． | （tan | S0．00 s．00 | （ | （c．en | （coue | VMMWAREE |
| 5 | sTr7885sEUGC1－K strezessiouc | SEL STT－R25－STD－ENT－UGC（C1） |  |  | ${ }_{k}^{k}$ | 31\％ | S14．53．33 | So． | So． | so．00 so．od | S0．00 | S0．00 | Ss000 | Ss000 | VMMWARE |
| 5 | stirezesstovic－1 | SEL STT－R825－STD－ADV－UGCC |  | S9．909．90 | k | 31\％ | S6．837．83 | s500 | s0．00 | s0．00 | S000 | s0．00 | s000 | s500 | VMWNRE |
| 5 5 | strperssidvac－k STrRe2sventuc |  |  | S99，988．47 | k | 31\％\％ | S6．9．98．94 | so．00 sooo |  |  | so．00 S0．00 | so．00 so．00 | so．00 sooo | so．00 sooo | VMWNARE |
| 5 | STr | SELT－R825－AD－EN－TMGC） |  |  | ${ }_{\text {k }}$ | 31\％ | （55，920．20 | （ | （incois |  | （ | Ss000 | 年 | Scoot | VMWMARE |
| 5 |  | SEL ST－R82－5－AO－ENT．UGC） |  | ${ }_{\text {S }}^{510.075 .08}$ | ${ }_{\text {k }}^{k}$ | 31\％\％ | Sti．9．81 | So．00 | So．00 | So．00 | （ $\begin{aligned} & \text { s．00 } \\ & \text { S00 }\end{aligned}$ | S000 | S0．00 | So．00 | VMIWNARE |
| 5 |  | SEL ST－RBADV－25VMM |  | S22，043．50 | k | 31\％ | Sti6．50．02 | Soiol | Soiol | So． | S000 | S000 | Soiol | Soiol | $\triangle \mathrm{MWMare}$ |
| 5 |  |  |  |  | ${ }_{\text {k }}$ | 31\％ |  | somo | somo so．os | $\xrightarrow{\text { so．00 }}$ s000 | Ss．00 | Ss．00 | Ss000 | Ss000 | VMWNAREE |
|  | STTREENT2SMC－1． | SEL ST－RERNT－25MM． |  |  | ${ }_{\text {k }}$ | 31\％\％ | （ | Soiol | soiol |  | soio | S000 | soovo | Soio | VMWVARE |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline band \& sku \& \& Description \& $$
\begin{gathered}
\text { EMC L Lst } \\
\text { PRICE USD } \\
\hline
\end{gathered}
$$ \& CATEGORY
CODE \& $$
\begin{array}{|c}
\substack{\text { Masspo ver } \\
\text { Discount } \\
\%} \\
\hline
\end{array}
$$ \&  \& ROSUPPORT PLUS MNT LP \& $$
\begin{gathered}
\text { PRosuppoot } \\
\text { WMP CREM MNT } \\
L P
\end{gathered}
$$ \& PROSUPPORT ENH MNT LP \& basic mnt Lp \& $$
\begin{gathered}
\text { WTY UPG ENH TO } \\
\text { PS W/MC PREM } \\
\text { LP }
\end{gathered}
$$ \&  \& renewal \& THRP PARTY PRODUCT PARTNER \\
\hline 5 \&  \& SELST－RBSTP－25MM．C） \& \& $\underbrace{\text { a }}_{\substack{\text { S12，850．00 } \\ \$ 15.034 .50}}$ \& к \& $\xrightarrow{31 \%}$ \&  \& so．00
sood \& So．00 \& so．00
s0．00 \& $\xrightarrow{50.00}$ s0．00 \& so．00
s．00 \& so．00 \& $\xrightarrow[\substack{\text { so．00 } \\ \text { so．00 }}]{ }$ \& VWWNARE \\
\hline 5 \&  \& SELST－RBSTD－25MM．C） \& \& （151．034．50 \& ${ }_{\text {k }}^{\text {k }}$ \& 31\％ \&  \& S000 \& （so．00 \& s．0．00 \& S000 \& （s0．00 \& cos so．00 \& so．${ }_{\text {sooo }}^{\text {s0．00 }}$ \& VMWMARE \\
\hline 5 \& Strsstaducic \& SEL ST－STD－ADV－UGC） \& \& ¢1，70500 \& ${ }_{\text {k }}^{\text {k }}$ \& 31\％ \& Si， \& so． \& s．o． \& 50.00

so．00 \& S000 \& So．00 \& So． \& | 50.00 |
| :--- |
| 5000 | \& vMmare \\

\hline 5 \& Strstadivucc－ \& SELTT－STT．ADVUCGC．C \& \& \＄1，94．45 \& ${ }_{\text {k }}$ \& 31\％\％ \& ST， \& so．00
sooo \& so．00
so．00 \& s．0．0
50.00 \& so．00
sooo \& so．00
sooo \& so．00
sooo \& soon
Soion \& पMWARE \\
\hline 5 \& strstoabuock \& SEL ST－STT－ADV－UGGC） \& \& （ \& k \& 31\％\％ \& 俍 \& S0．00 \& So． \&  \& （ \&  \& （incoue \& 寺 50.000 \& WARE \\
\hline 5 \& stistoc－1 \& SEL STT－STD．C \& \& \＄25，50．1．00 \& k \& 31\％ \& S2，${ }_{\text {coi．72 }}$ \& S0．00 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& ${ }^{50.00}$ \& S00 \& Mares \\
\hline 5 \& ST7sToc．k \& SEL STT－STD．C） \& \& \＄3，02．53 \& к \& 31\％ \& \＄2．085．55 \& so．00 \& s0．00 \& s0．00 \& 50．00 \& 500 \& 5．00 \& \& \\
\hline 5 \&  \& SEESTV．STO－DTIT0．－C） \& \& S5，50．00 \& k \& ${ }^{31 \%}$ \& S3，795．00 \& ${ }^{50.00}$ \& s0．00 \& S0000 \& ${ }^{50.00}$ \& ${ }^{\text {so．00 }}$ \& 50．00 \& ${ }_{50.00}$ \& VMWVARE \\

\hline 5 \& ST7ssotiotioc－1 \&  \& \& S6，4．45000 \& k \& 31\％ \& ¢ \& | so．00 |
| :---: |
| s00． | \& so． \&  \& so．${ }_{\text {soo }}^{\text {s．00 }}$ \& so． \& So． \& s．${ }_{\text {s0．00 }}^{50.00}$ \& VMWARE \\

\hline 5 \& STITSTIOTITOC \& SEL STT－STD－OTOTO．C） \& \& ${ }^{5550.00}$ \& k \& 31\％ \& \＄379．50 \& so．00 \& so．00 \& s0．00 \& \＄0．00 \& S000 \& so．00 \& \＄5000 \& vMWMARE \\
\hline 5 \&  \& SEL ST7－STo－DTITC） \& \&  \& ${ }_{\text {k }}$ \& 31\％\％ \&  \& S000 \& soovo \& s．00
S000 \& S000 \& s． \& sooo \& S． \& VMW ARE \\
\hline 5 \& ST7stooriock
STzTOENTUCC \& SELST－－TT－DTI0－C） \& \& S64779 \& ${ }_{\text {k }}^{\mathrm{k}}$ \& 31\％ \&  \& so．00
s．ood \& So．00 \& s．0．0
s0．00 \& So． \& So． $\begin{aligned} & \text { s．00 } \\ & 5000\end{aligned}$ \& So．00 \& 寺s．000 \& VMIWMARE \\
\hline 5
5 \&  \& SEL STT－STD－ENTUGCC（1） \& \& Sm， \& k \& 31\％ \& Stistis \& S000 \& So． \& S500 \& 边 50.000 \& cos $\begin{gathered}\text { s．00 } \\ \text { s．00 }\end{gathered}$ \& Stion \& （ \& VMWM ARE \\
\hline 5 \&  \& SELTT－STD－ENT－UG－C1） \& \&  \& k \& 31\％ \&  \& （en \&  \& （s．00 \& \＄0．00 \& （ta00 \& \& （ \& VMWVARE \\
\hline 5 \& STISTDENTUGC－1 \& SEL STT－STD－ENT－UG－C \& \& 53，976．83 \& k \& 31\％ \& \＄2，744．01 \& s000 \& s0．00 \& S0．00 \& S800 \& scood \& Scood \& s0．00 \& VWWMARE \\
\hline 5 \& Strstoentucc－k \& SEL STT－STD－ENT－UG．C） \& \& S4，00322 \& k \& 31\％ \& \＄2，76222 \& s0．00 \& s0．00 \& s0．00 \& \＄0．00 \& s0．00 \& s0．00 \& s0．00 \& vMware \\
\hline 5 \& STTsTopplugc \& SEL STT－STD－EPL．UG．C） \& \& S5．00300 \& k \& 31\％ \& \＄4，07．52 \& S0．00 \& S0．00 \& s000 \& \＄0．00 \& \＄0．00 \& s0．00 \& s0．00 \& vMWARE \\
\hline 5 \& STTTSTEPPUGC－1 \& SEL ST－－TT－EPP－UGG－C \& \&  \& ${ }_{k}^{\mathrm{K}}$ \& 31\％ \&  \& Sso．00 \& Ss0．00 \& so．00

s0．00 \& So．00 \& So． \& So．00 \& | so．00 |
| :---: |
| so．oo | \& VMMWARE \\

\hline 5 \& STACK－ 7 H－A $-1-40$ \&  \& \& S $513,46.600$ \& k \& 31\％ \& ¢ \& s500 \& s500 \& S50．00 \& 边 $\begin{aligned} & \text { S000 } \\ & \text { s．00 }\end{aligned}$ \&  \& （iocte \& so．00 \& Svectralogic \\
\hline 5 \&  \&  \& \& \＄20，000．00 \& k \& ${ }^{31 \%}$ \& \＄13800．00 \& ${ }^{\text {so．0 }}$ \& ${ }_{\text {so．00 }}$ \& S000 \& ${ }^{50.00}$ \& ${ }^{50.00}$ \& S0．00 \& S000 \& Ctralocic \\
\hline 5 \&  \& Sele \& \& ¢ \& ${ }_{k}^{\mathrm{K}}$ \& ${ }^{31 \%}$ \& $\underset{\substack{\text { S13，800000 } \\ \$ 18,0426}}{\text { S }}$ \& S000 \& S000 \& s0．00
50.00 \& so．00
s．00 \& S000 \& so．00
s000 \& somo \& SpECTRALOGIC \\
\hline 5 \&  \&  \& \&  \& k \& 31\％ \& S26，538．78 \& S0．00 \& S0．00 \& S000 \& \＄0．00 \& ${ }^{\text {s0．00 }}$ \& \＄0．00 \& ${ }_{50} 5000$ \& Spectralogic \\
\hline 5 \& STACM．－．．F．F．400 \&  \& \& \＄15，38500 \& k \& 31\％\％ \& \＄10．615．65 \& S000
S00 \& S0．00
S00 \& 50.00
5 \& S0．00
S00 \& \＄ \& S0．00 \& S0．00 \& SPECTRALOGIC \\
\hline 5
5 \&  \& Sele \& \&  \& ${ }_{\text {k }}^{\mathrm{k}}$ \& 31\％ \& ${ }_{\substack{\text { S }}}^{\text {S14，861．22 }}$ \& so．00
s000 \& so．00
s．00 \& s．0．00 \&  \& Sosom \& socou \& somo \& Specrralocic \\
\hline 5 \&  \&  \& \& Sen \& k \& 31\％ \& ${ }_{\text {cke }}^{520,169.39}$ \& S000 \& S0．00 \& S500 \& 为 50.000 \& S0，00
S000 \& S000 \& \＄5000 \& Spectraliogic \\
\hline 5
5 \& STACC．7．－H．－4．40 \&  \& \& \＄ \& ${ }_{k}^{k}$ \& 31\％ \&  \& ¢ \& so． \& so．00
s0．00 \&  \& S000 \& so．00 \& so．00
so．oo \& SPECTRALOGIC \\
\hline 5 \& STACK－8． H － A －1．80 \& SEL：STACK．LTO－：，HH，SAS， 1 IR，Ros \& \& \＄22．308．00 \& k \& 31\％ \& \＄15，392．52 \& S000 \& S0．00 \& S0．00 \& \＄0．00 \& \＄0．00 \& s0．00 \& s0．00 \& Spectralogic \\
\hline 5 \&  \&  \& \&  \& ${ }_{\text {k }}^{\mathrm{k}}$ \& 31\％ \&  \& So．00
s00． \& so．00
s．00 \& ${ }_{\substack{\text { s．00 } \\ \text { s0．00 }}}$ \& so．00
s0．00 \& S0．00 \& S0．00 \& So．${ }_{\text {so．00 }}^{\text {so．00 }}$ \& SPECTRALOGIC \\
\hline 5 \&  \&  \& \& （s71．62200 \& k \& 31\％\％ \& （ \& somo \& Soiol \& s．000
S000 \& S0000 \& S000 \& So． \& Soso \& Spectralocic \\
\hline 5 \& STACKC－SH－T－ 180 \&  \& \& （ ${ }_{\text {S24，615，00 }}$ \& k \& 31\％ \& \＄ \& so． \& S0．00 \& S0．00 \& Scos \& Ss．00 \& So． \& so．00 \& （ex \\
\hline 5 \& STACM． 8 －H．F．F－240 \& SEL．STACK．LTO－．，H，H．F．F．，20R，40S \& \& ${ }^{\text {S20，231．00 }}$ \& k \& 31\％ \& \＄22，169．39 \& s0．00 \& s0．00 \& s0．00 \& \＄0．00 \& \＄0．00 \& s0．00 \& 50．00 \& SPECTRALOGIC \\

\hline ${ }_{5}^{5}$ \&  \&  \& \& （ \& ${ }_{\text {k }}^{\mathrm{k}}$ \& 31\％ \&  \& | So．00 |
| :---: |
| sooo | \& | So．00 |
| :---: |
| s．00 | \& 5000

s0．00 \& So． \& S000 \& Ss0．00 \& so．00
so．oo \& SPECTRALOGIC \\
\hline 5 \& Stackase \& SEL：SPECTRA，STACKABLEEEASE CHASSIS \& \& \＄13，462200 \& k \& 31\％ \& S9，28．78 \& s0．00 \& s0．00 \& s0．00 \& s0．00 \& \＄0．00 \& s0．00 \& s0．00 \& SpECTRALOGIC \\
\hline 5 \& Stacker \&  \& \&  \& k \& 31\％\％ \&  \& soou
s000 \& so． \& s．00
s0．00 \& s000
s000 \& S000 \& Scoom \&  \& （inectralogic \\
\hline 5 \& stoconntest \& SEL Boomi Slandard Test Comenecion \& \& \＄150．00 \& k \& 31\％ \& S103．50 \& so．00 \& S0．00 \& S0．00 \& \＄0．00 \& s0．00 \& s0．00 \& s0．00 \& воом \\
\hline 5 \& STH4000001－1．RK6 \& SEL Steath dell \& \&  \& k
$k$ \& 31\％\％ \& S \& Somo \& So． \& （ \& s．00
s．00 \& S0．00 \& S0．00 \& （in so．00 \& UnIsYs \\
\hline 5
5 \& Stitis \&  \& \&  \& k
$k$
$k$ \& 退31\％\％ \& ¢ \& （encoue \& （encoue \& Ss．00 \& 边 50.000 \& Scoue \& Sose \& cois \& Unisys \\
\hline 5
5 \& STH500100．3．86 \&  \& \& ¢ \& k \& 31\％ \&  \& so．00
s000 \& so．00
s00． \& s．00
s0．00 \& so．00
s．00 \& so．00
s．00 \& so．00
s00． \& so．00
so．00 \& UnISYS \\
\hline 5 \& STH500300－1．PK¢ \& SEL Stealt Dell \& \& ST7，458．46 \& k \& 31\％\％ \& ${ }_{\text {cke }}^{552,756.34}$ \& S0．00 \& so．00 \& ${ }_{\text {S }}^{5000}$ \& s0．00
S00 \& S0．00 \& S0．00 \& so．00 \& Unsvs \\
\hline 5
5 \& STH500302－PRG \& SEL Stealt Dell \& \& S90，44，62 \& k \& ${ }^{31 \%}$ \&  \& so．00 \& so．00 \& ${ }_{\text {s．0．00 }}^{50}$ \& so．00 \& so．00
s．00 \& so．00
s．00 \& so．00 \& UNISYS \\
\hline 5 \& STH5003000－Pkg \& SELL Stealth Dell CR S Staner Package． $\mathrm{Y}_{\text {Y }}$ \& \& S77，458．46 \& к \& 31\％ \& \＄552，756．34 \& S0．00 \& so．00 \& S0．00 \& \＄0．00 \& \＄0．00 \& s0．00 \& 50．00 \& \\
\hline 5 \& STH500500－1－PK \& SEL Stealth dell \& \& （107， \& k
$k$ \& 31\％\％ \& ¢ 5 ST4，233，39 \& S0．00 \& S0．00 \& （so．00 \& 50.00
5000
S00 \& s．00
S000 \& S000 \& （ so．00 \& UnIsYs \\
\hline 5 \& STH5005003．PRG \& SEL Stealth Dell BASE PKG－Large－5Yr \& \& \＄1656，461．54 \& k \& 31\％ \& S114，168．46 \& 50．00 \& 50．00 \& S5000 \& 50．00 \& s0．00 \& s0．00 \& 50．00 \& UNssrs \\
\hline 5 \& STH5005010－Pkg \& SEL Steath Dell CR S Staret Packege．5 5 Yt \& \& \＄107，544．62 \& k \& 31\％ \& \＄77，233．39 \& s0．00 \& s0．00 \& s0．00 \& \＄0．00 \& s0．00 \& s0．00 \& 50．00 \& \\
\hline 5 \& STH501100－1／C \& SELS Stealt spveraty \& \& Stis． \& ${ }_{\text {k }}^{\substack{\text { k }}}$ \& 31\％\％ \& ${ }_{\substack{\text { S436617 }}}^{54.57}$ \& S0．00 \& So．00 \& （ \& s．00
5000
S00 \& s．00
s．00 \& so．00 \& So． \& Unsys \\
\hline 5 \& STH5011003－LIC \& SELL \& \& S44596 \& k \& ${ }_{31 \%}$ \& S30771 \& Soiol \& So． \& S5000 \& S000 \& S000 \& S000 \& So． \& Unisrs \\
\hline 5 \& ${ }_{\text {STH501104 }}^{\text {STH5 } 1105 \mathrm{LLC}}$ \&  \& \&  \& ${ }_{k}^{k}$ \& 31\％ \&  \& S000
s000 \& so．00
s00． \& ${ }_{\text {sol }}^{50.00}$ \& S000
sooo \& so．00
s．00 \& so．00
s00． \& so．00
so．00 \& UNIYS \\
\hline 5 \& ${ }_{\text {STT55101301－1．LC }}^{\text {STH0 }}$ \&  \& \& （ \& k \& 31\％\％ \& Sti．20．11 \&  \& sooo
sooo \& sooo
S000 \& soovo
s．00 \& sooo \& soon \& （incois \& UnNss \\
\hline 5 \& STH560130023－414C \&  \& \& 俍 \& ${ }_{k}^{k}$ \& 31\％ \& （ 5966.82 \& （ \& （tan \& （ 5 s．000 \&  \&  \& （c．en \& so．${ }_{\text {s．00 }}$ \& Unisys \\
\hline 5 \&  \& SEL Steall SRVR（OTYYK．9．9993YRREA \& \& ¢ \& ${ }_{\text {k }}^{\mathrm{k}}$ \& ${ }_{3}^{31 \%}$ \& ${ }_{\substack{\text { S601．99 } \\ \text { S51．18 }}}$ \& Ss．00 \& Ss．00 \& so．000 \& So．00 \& So．00 \& So．00 \& Sois \& UnIsYs \\
\hline 5 \& STH5501500－－1／LC \& Still \& \& S2，887，75 \& k \& 31\％\％ \&  \& S000 \& Soiol \& S5000 \& S000 \& S000 \& S000 \& Sicou \& Unsrs \\
\hline 5 \&  \&  \& \&  \& ${ }_{k}^{\mathrm{K}}$ \& ${ }^{31 \%}$ \& ${ }_{\substack{\text { S }}}^{\text {S1，} 1,328.37}$ \& S000 \& S000 \& s000
50.00 \& s000
s．00 \& so．00
s．00 \& So． \& Sois \& UnIsYs \\
\hline 5 \& STH55010004．LCL \&  \& \& \＄1，477．92 \& ${ }_{\text {k }}^{\text {k }}$ \& 31\％\％ \& S ${ }_{\substack{\text { S930．06 } \\ \text { S7960 }}}$ \& S0．00 \& so．00
sooo \& so．00
s0．00 \& s．00
5000 \& so．00
sooo \& so．00
sooo \& so．00
so．00 \& Unsys \\
\hline 5 \& STH50200－－LIC \& Stele \& \& cose \& ${ }_{\text {k }}$ \&  \&  \& So． \& So． \& ss．00 \& Stion \& Stion \& Scoue \& cois \& Unisys \\
\hline 5
5 \& STH502102－1／LC \&  \& \& ¢ \& ${ }_{\text {k }}^{\mathrm{k}}$ \& 31\％ \& ${ }_{\substack{\text { s77．61 } \\ 558.28}}^{\text {Ster }}$ \& Ss000 \& S0000 \& so． \& so．00
50.00 \& sso．00 \& so．00
sooo \& so．${ }_{\text {so．00 }}^{\text {sood }}$ \& UnsYs \\
\hline 5 \& STH52200404．LC \&  \& \& ${ }_{\substack{\text { st7 } \\ \text { S4392 }}}$ \& k
$k$ \& 31\％
$31 \%$
$31 \%$ \&  \& Stiol \& Stiol \& Stion \&  \& Stion \& Soso \& （ens so． \& UNINs \\
\hline 5 \& STH5023000－1－LCC \& SEL Steanth ClientuTTY1－49933YR：EA \& \& S312．31 \& ${ }_{\text {k }}$ \& 31\％ \& S
S215， 59 \& S000 \& S000 \& S0．00 \& S000
s．00 \& S000 \& Scood \& so． \& UnIsrs \\
\hline 5 \& ${ }_{\text {STH502302－LIC }}^{\text {STH523003－16 }}$ \&  \& \&  \& ${ }_{\text {k }}^{\mathrm{k}}$ \& 31\％\％ \& ${ }_{\substack{\text { S1693．33 }}}^{\text {sich }}$ \& Sso． \& Ss0．00 \& so．000 \& Ss．00 \& S0．00 \& S0000 \& Stion \& UnIrs \\
\hline 5 \& STH56230304L1C \&  \& \& S \& k \& 31\％ \& S12936 \& So． \& So． \& S5000 \& S000 \& S000 \& Soiol \& S0．00 \& Unisys \\
\hline 5 \& STH50230500－1－LCC \& SEL Steand Cintury \& \&  \& ${ }_{\text {k }}$ \& 31\％ \&  \& so．00

s000 \& | so．00 |
| :---: |
| soo． | \& （is．00 \&  \&  \& Scoue \& so．00

so．00 \& UnsYs \\
\hline 5 \& STH5025002－LIC \& SEL Steallt CilemluTY $500-9995 \mathrm{SR}$－EA \& \& S423．42 \& k \& 31\％ \& s222，16 \& s0．00 \& so．00 \& S0．00 \& s0．00 \& s0．00 \& 50．00 \& 50．00 \& unisrs \\
\hline ${ }_{5}^{5}$ \& STH502503－4C \& SEL Siealth Clienlory \& \&  \& k \& 31\％\％ \&  \& S0．00 \& so．00
sooo \& so．00
s000 \& s．00
5000 \& s．00
soon \& so．00
s．00 \& so．00
soon \& Unsrs \\
\hline 5 \& STH5525005－LIC \&  \& \&  \& k \& 31\％ \&  \& Somo \& Sois \& S5000 \& Sose \& S． \& Soiol \& S． \& Unisys \\
\hline 5
5 \& $\underbrace{\text { STH53102－LIC }}_{\text {STH533100－LIC }}$ \&  \& \&  \& ${ }_{k}^{k}$ \& 31\％ \&  \& So．00
s00． \& so．00
s．00 \& ${ }_{\substack{\text { s．000 } \\ \text { s0．00 }}}$ \& S0．00
s00． \& so．00
s．00 \& so．00
s．oo \& ${ }_{\substack{\text { so．00 } \\ \text { so．00 }}}$ \& UNISY \\
\hline 5 \& STH533103－LC \& SEL Stealt SVGGOTY Y00－49991YREEEA \& \&  \& ${ }_{\text {k }}^{\text {k }}$ \& 31\％\％ \& S6．55．35 \& S000 \& soovo \& s．000
S000 \& Stion \& S000 \& Soiol \& S000 \& Unstrs \\
\hline 5 \& STH56330005－LLC \&  \& \& ¢55，701．15 \& ${ }_{\text {k }}$ \& 31\％ \& ¢ \&  \& （taco \& （ 5 s．000 \& （ \& （ \&  \& so． \& Unisys \\
\hline ${ }_{5}^{5}$ \& ${ }_{\text {STH503301－LIC }}^{\text {STH50302－LC }}$ \& SEL Slealt SVGIOTY1－499 IicisYR：EA \& \&  \& ${ }_{\text {k }}^{\mathrm{k}}$ \& 31\％ \&  \& Sso． \& Ss．00 \& s．0．0
s0．00 \& So．00 \& So． \& So．00 \&  \& UnIrs \\
\hline 5 \& STH5033003－LIC \& SEL Steallt svgiaty ik－49993YrREA \& \& \＄26，473．32 \& k \& 31\％ \& \＄118266．59 \& S0．00 \& s0．00 \& S0．00 \& \＄0．00 \& \＄0．00 \& so．00 \& s0．00 \& unisys \\
\hline 5 \& STTH503303055－LLC \&  \& \&  \& k \& 31\％ \& （ta \& so． \&  \& Soiol \& （so． \& （so． \& （ion \& so．${ }_{\text {sooo }}^{5000}$ \& Unsts \\
\hline \& 3500－－LC \& Steall SVGG（TY1－499 ICI）STR．EA \& \& 51，255．38 \& к \& 31\％ \& \＄42，266．21 \& s0．00 \& S0．00 \& s0．00 \& \＄0．00 \& \＄0．00 \& \＄0．00 \& \＄0．00 \& unisrs \\
\hline
\end{tabular}

| Band | sku |  | DESCRIPTION | EMC LIST PRICE USD | CATEGORY CODE | $\begin{array}{\|c\|c\|} \substack{\text { Naspo vp } \\ \text { Disount } \\ \%} \\ \hline \end{array}$ | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP |  | PROSUPPORT ENH MNT LP | basic mit Lp | $\begin{gathered} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \\ \hline \end{gathered}$ | wry upg esic <br> Tops ENH LP LP | renewal | THIRD PARTY Proouct parti |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 | ${ }_{\text {STHESO30202-LIC }}$ |  |  |  | ${ }_{\text {K }}^{\text {k }}$ | ${ }^{31 \%}$ |  | $\xrightarrow[\substack{\text { so.00 } \\ \text { sooo }}]{ }$ | $\xrightarrow[\substack{\text { so.00 } \\ \text { sooo }}]{ }$ |  | So.00 | so.00 sooo a | 000 | so.0 |  |
| 5 | STH5035004.41C |  |  |  | ${ }_{\text {k }}$ | 31\% | (ex | so.00 | so.00 | so.00 | ss000 | so.00 | so.00 | so.00 | UNIS |
| 5 | STH5035005-LIC | SELL Stealth SVGGOTY Y100k-499999995YR-EA |  | \$224,613, 5 , | k | 31\% | \$16,983.40 | S0.00 | so.00 | so.00 | S000 | 50.00 | 50.00 | so.00 |  |
| 5 | STH5051001-LIC | SEL Stealt Mobl\|atY 1-499) IYR-EA |  | ${ }^{550.68}$ | k | 31\% | \$33.97 | S0.00 | S0.00 | S0.00 | S0.00 | S0.00 | S0.00 | S0.00 | Nisrs |
| 5 | STH5655002-LIC | SEL Stealt M Mobl(TYT50-9999) Yr.EA |  | 543.92 | k | 31\% | s33.30 | s000 | s0.00 | s0.00 | \$0.00 | s0.00 | s0.00 | s0.00 | uniss |
| 5 | STH5051033.LC | SEL Stealt Mobllory 1 K-4991YRREA |  | ${ }_{\substack{538.85 \\ 53041}}^{\text {S }}$ | k | ${ }_{31 \%}^{31 \%}$ | ${ }_{\substack{522.81 \\ 5208}}^{5109}$ | (en so.00 | (en so.00 | (en so.00 | ( | (incous so.00 | (en so.00 |  | UnIss |
| 5 | STH505ios-LiC | SEL Slealtu MoblarY |  | ${ }_{\text {S20.27 }} 530.41$ | ${ }_{k}^{\mathrm{k}}$ | ${ }_{\text {ckiom }}^{31 \%}$ | ${ }_{\substack{\text { S }}}^{5020.98}$ | so. | so.00 so.oo | so.00 so.00 | Scoue | so. | so.00 so.00 | Ss000 | UNISYS |
| 5 | STH505300-1/LC | SEL Stealt Moblary 1-49937MREA |  | \$14234 | k | 31\% | 598.21 | s0.00 | s0.00 | so.00 5 | ${ }_{\text {cosem }}$ | s0.00 | S0.00 | ss.00 | Unisrs |
| ${ }_{5}^{5}$ | STH565302-LC | SEL Steall M Moblarysoo.9993YR EA |  | (si2.84 | k | 31\% | S68.14 | S000 | soom | so.0 | s000 | soom | soom | soovo | unsrs |
| 5 5 | STH505303 ${ }_{\text {STHCLIC }}$ | SEL Steath MoblouTY M-49993YR-EA |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\% | ${ }_{\text {scha }}^{59.69}$ | so.00 so.00 | so.00 so.os | $\xrightarrow{\text { so.00 }}$ s000 | S000 s000 | soo. <br> sooo | so.00 so.00 | S000 | UNIss |
| 5 | STH5053005-LC | SEL Stealth Mobllary 10 K-499,9993/3R-EA |  | 556.66 | k | 31\% | 539.10 | s500 | s0.00 | s500 | 50.00 | S0.00 | 50.00 | so.00 | unisrs |
| 5 | STH505500-LLC | SEL Steall Mobllorr 1-4999YREA |  | ${ }_{\text {S2218,77 }}$ | k | 31\%\% | ${ }_{\text {S } 150.05}$ | s0.00 | s0.00 | ${ }_{5000}$ | ${ }^{50.00}$ | ${ }^{\text {so.00 }}$ | s0.00 | \$0.00 | UnIss |
| 5 5 | STH505022-LIC |  |  | ${ }_{\substack{\text { sidi96.51 }}}^{\text {S }}$ | ${ }_{\text {k }}^{\text {k }}$ | 31\%\% | ${ }_{\substack{\text { s }}}^{513242}$ | (so.00 | somo so.00 | so.00 s.00 | S0.00 s000 | (so. | so.00 <br> so.od | Ss000 | UNISSS |
| 5 | STH5055004-LC | SEL Steaith Moll\|aTY 5 K-99,9995YR-EA |  | ${ }_{\text {S1312 }}$ | k | 31\% | ${ }_{590.57}$ | so.00 | so.00 | so.00 | S0.00 s.0. | so.00 | s0.00 | S500 | Unisrs |
| ${ }_{5}^{5}$ | STHEO55055-LC |  |  | ${ }_{\text {cke }}^{58751}$ | k | 31\% | S60.38 | S0.00 | S0.00 | so.00 Soiol | S0.00 | So.00 | So.00 | S0.00 | UNISSS |
| 5 | STH560100-1LC |  |  | ${ }_{\text {S }}^{5} 5$ | ${ }_{k}^{k}$ | 31\% | ${ }_{\text {S }}^{53977.49}$ | So.00 <br> s00. | so.00 <br> s00. | $\xrightarrow[\substack{\text { so.00 } \\ \text { s.00 }}]{ }$ | S000 | $\xrightarrow[\substack{\text { soo.0 } \\ \text { sooo }}]{ }$ | $\xrightarrow[\substack{\text { so.00 } \\ \text { so.oo }}]{ }$ | somo | UNISYS |
| 5 | STH5061003-LLC | SEL Stealt SVG-S(aTY 1 K-4999) YYR-EA |  | S356.43 |  | 31\% | S245.94 | S0.00 | S0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 | unisrs |
| 5 5 | ${ }_{\text {STH506104 }}$ |  |  | ${ }_{\text {S }}^{\text {S220.01 }}$ | k | 31\%\% | ${ }_{\substack{\text { sin } \\ \text { S448.03 }}}^{\text {S27 }}$ | soou <br> s000 | so.00 <br> s.00 | so.00 s.00 | S0.00 s000 | $\xrightarrow[\substack{\text { so.00 } \\ \text { s.00 }}]{ }$ | so.00 <br> s00. | sso.00 | UNISSS |
| 5 | STH5063000 -LLC | SEL Steallt SVGSIOTYY-4993 3 YR:EA |  | S1,495.69 | k | 31\%\% | \$1.032.03 | s0.00 | \$0.00 | \$0.00 | \$0.00 | S0.00 | 50.00 | s0.00 | Unisrs |
| 5 | STH5068302-LIC | SEL Steall SVG-SOTTY50-999 ICic)3rREA |  | \$1,123.03 | k | 31\% | \$774.89 | s0.00 | s0.00 | s0.00 | s0.00 | s0.00 | s0.00 | \$0.00 | uniss |
| 5 | ${ }_{\text {STH506303-.LC }}^{\text {STH063004LIC }}$ | SEL Stealt sve-s (aTY Mk-99993YR.EA |  |  | k | 31\% | ¢ |  | Soco | Ss.o. | ( | So. | So. | Stion | UnIss |
| 5 | STH50603005 5-LC | SEL |  | ( | ${ }_{\text {k }}$ | 31\% | ¢ | ( | ( | (en | S0.00 s.00 | So. | (tan | S000 | Unisrs |
| 5 | STH5065000-LIC | SEL Stealth SVG Sever-S(ITYT1-49995YR $E$ EA |  | S2.310.51 | k | 31\% | \$1,594.25 | S000 | s0.00 | s0.00 | S0.00 | so.00 | s0.00 | \$0.00 | uniss |
| 5 5 | STH506502-.LC |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\% |  | so.00 <br> so.oo | $\substack{\text { So.00 } \\ \text { s.00 }}$ | so.00 s.00 | S0.00 so.os | so.00 <br> so.oo | so.00 so.od | S000 | UNISYS |
| 5 | STH5065003-4C |  |  | ¢ | k | 31\% |  | S000 | (en | (en | Ss000 | S0.00 | so. | S000 | Unisrs |
| 5 | STH5065005-LIC | SEL Steallt SVG-SIOTY Y00K-499,9995YR-EA |  | S924.51 | k | 31\% | s637.91 | s0.00 | s0.00 | s0.00 | \$0.00 | s0.00 | s0.00 | \$0.00 | Unsss |
| 5 | STH507100-LIC |  |  | (s7.39 | k | ${ }_{31 \%}^{31 \%}$ | ${ }_{\substack{\text { S61.78 } \\ \text { S548 }}}$ |  |  | so.00 so.od | Stion $\begin{aligned} & \text { s.00 } \\ & \text { s.00 }\end{aligned}$ | Scoun | so.00 so.00 | Sos. | UnIss |
| 5 | STH5071003-LIC |  |  | ${ }_{567.57}$ | k | 31\% | ${ }_{\text {S46,62 }}$ | so.00 | so.00 | so.00 | ( | so.00 | (en |  | Unsss |
| 5 | STH5771004.LC | SEL Steall SVG-NS(TTYSK.99,9991YR.EA |  | ${ }_{\substack{\text { s54,06 } \\ 53547}}$ | k | 31\% | Sti.30 | so.00 | sooo | so.00 | \$0.00 | S000 | so.00 | ${ }_{50.00}$ | UnIsrs |
| 5 5 |  |  |  | ${ }_{\text {S }}^{53494.47}$ | k | 31\% |  | So.00 s00. | $\xrightarrow[\substack{\text { so.00 } \\ \text { s.00 }}]{ }$ | so.00 s.00 | S000 | $\xrightarrow[\substack{\text { S0.00 } \\ \text { s.00 }}]{ }$ | $\xrightarrow[\substack{\text { so.00 } \\ \text { so.oo }}]{ }$ | sso.00 | UNISYS |
| 5 |  |  |  | ¢ 5220.18 | ${ }_{\text {k }}^{\mathrm{k}}$ | ${ }^{31 \%}$ | ${ }_{\text {S }}^{\text {s } 151.92}$ | so.0 | so.00 | S0.00 | ${ }^{50.00}$ | so.0 | so.00 | ${ }_{\text {s0.00 }}$ | UnIsss |
| 5 | STH5073033.LCL |  |  | (sisige | k | $31 \%$ $31 \%$ |  | so.00 <br> sooo | so.00 so.oo | so.00 s.00 | so.00 s.ood | so.00 so.os | so.00 so.oo | Ss.00 | UNISYS |
| 5 | STH5677005-LIC |  |  | 599.50 53585 | k | 31\% | ¢ | soom | so.00 | so.00 | \$0.00 | soom | so.00 | S000 | UnIsYs |
| 5 | STH5675002-LCC |  |  | - | ${ }_{k}^{\mathrm{k}}$ | 31\% | ¢ | S0.00 sooo | S0.00 sooo | so.00 s.00 | S000 s000 | so.00 sooo | so.00 so.os | so.00 s00. | UNISYS |
| 5 | STH5075003-116 | SEL Steall SVG-NSLOTYYK-49995/5R REA |  | ${ }_{5292.15}$ | k | 31\% | 5201.58 | so.00 | s0.00 | S0.00 | \$0.00 | s0.00 | s0.00 | s0.00 | Unsrs |
| 5 | STH507509-LLC |  |  | ${ }_{\text {Stiss.83 }}^{523.51}$ | k | 31\% | S ${ }_{\substack{\text { S159.74 } \\ \text { S06.14 }}}$ | so.00 so.00 | so.00 <br> so.oo | so.00 so.os | S0.00 | so.00 So.os | so.00 <br> so.oo | Ss0.00 | UNISYS |
| 5 | STTSANTOOCOC | SEL STVYSANO $100 . C$ C) |  | S5,000.00 | k | 31\% |  | so.00 | so.00 | S0.00 | S0000 s.00 | so.00 | S0.00 | Ss000 | UWWNARE |
| 5 |  | SEL STTVSANDOOOC, |  | ¢55.50.00 | k | 31\%\% | S3,75900 | so.00 | so.00 | so.0 | \$0.00 | soom | so.00 | S000 | VMWARE |
| 5 | STTSAANIOC-K | SELST-VSANO10-C) |  |  | k | 31\% | $\substack{\text { S4,02200 } \\ \text { Sas, }}$ | Scoom | (incois | (incois | so.00 s.00 | So. | so.00 so.00 | so.00 s000 | VMWMARE |
| 5 | STVSANIOC-1 | SEL STTVSANDO-C) |  | S550.00 | k | 31\% | ${ }_{\text {s379.50 }}$ | so.00 | s0.00 | S0.00 | \$0.00 | so.00 | s0.00 | \$0.00 | VIMW ARE |
| 5 5 | Stryaniock STVSANC | SEL- ST-VAANDOTOC) |  | S589300 | k | 31\% |  | So.00 <br> sooo | so.00 <br> so.oo | So.00 so.oo | S0.00 | so.00 <br> so.oo | so.00 <br> so.oo | Ss0.00 | VMWVARE |
| 5 | Stvsanc-1 | SELSTVVSAN-C) |  | \$22,455000 | k | 31\% | Sti, | S500 | S0.00 | so.00 | ( | (incois so.00 | so.00 so.00 | Scoom | VMMWAREE |
| ${ }_{5}^{5}$ | Strsanc-k STMCCCOSTG-1M-R |  |  | S2,908.00 | ${ }_{\text {k }}$ | 31\%\% | S2.00.52 | Soio | So. | soiol | Stion | So. | So. | S000 | VMWARE |
| 5 | Strccoosto-1Y |  |  | S200.00 | k | 31\% | S142.14 | S000 | S0.00 |  | Ss000 | S0.00 | So. | S000 | StMcplicrir |
| 5 | STNCCCD-STG-1Y-R | SEL Sminc EECLD Storase TB 1 , R Renewal |  | \$1.00 | k | 31\% | S0.69 | S0.00 | s0.00 | S0.00 | \$0.00 | s0.00 | S0.00 | \$0.00 | stycplucry |
| 5 | stuccos-sto-2Y | SEL Smme EECLD Stirage 10003 3 yr |  | ${ }_{5}^{539200}$ | k | ${ }^{31 \%}$ | ${ }_{5}^{5270.48}$ | ${ }^{\text {S0.00 }}$ | ${ }_{\text {so.00 }}$ | S0.00 | ${ }^{50.00}$ | so.0 | so.00 | ${ }^{\text {s0.00 }}$ | stycpulcry |
| 5 5 |  |  |  | (s555.00 | k | 31\% |  | Scoue | $\substack{\text { so.00 } \\ \text { s.00 }}$ | so.00 <br> s.00 | so.00 sooo | (en so.00 | so.00 so.od | So.00 | Stycplciry |
| 5 | sticcoisto-T1-2Y | SEL Smme EE CLD Storase 1 -10 TB2 \% |  | S6,30.92 | k | 31\% | \$4,351.77 | s000 | so.00 | s0.00 | s0.00 | s0.00 | s0.00 | s500 | strcpulciry |
| 5 | SYYCCD-STGTT-T-3Y |  |  |  | k | 31\% | S5,961.60 | so.00 S00 | so.00 S000 | so.00 S00 | S0.00 S00 | so.00 | so.00 S00 | S0.00 | STYCPLICTY |
| 5 |  |  |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\% |  | so.00 so.00 | so.00 <br> so.oo | so.00 sooo | S000 s000 | (so.00 | sooo so.00 | ( | Styctucry |
| 5 | stricco-sto-T-3Y | SEL Smo EE CLD Slorage 11-100 TB 3 3r |  | St,200.00 | k | 31\% | S4,968.00 | s0.00 | s0.00 | S0.00 | \$0.00 | \$0.00 | S0.00 | s0.00 | sryçilicry |
| 5 5 | stucco-sto-T3.1Y |  |  |  | k | 31\%\% | ( | So.00 <br> sooo | S000 <br> s.00 | so.00 s.00 | s.00 <br> 50.00 | so.00 so.oo | S000 <br> s000 | Ss000 | Stycpulary |
| 5 | srwcco-sto-T.3Y | SEL Smme EE CLD Storase 101-1,000 TB 3, |  | \$6,480.00 | k | 31\% | S4,471.20 | s0.00 | s0.00 | 50.00 | S000 s.00 | S0.00 | (en | S0.00 | STMCPLICTIY |
| 5 |  |  |  | S2, 229.92 $\$ 4.20508$ | k | ${ }^{31 \% \%}$ | ( | So.00 | Soiol |  | so.00 S000 | So.0 | Soion | S000 | syMcpuciry |
| 5 |  |  |  | Stionem | k | ${ }_{31 \%}^{31 \%}$ | \$2,901.51 | so. | so. | so.00 s.00 | S000 s.00 |  | so.00 so.00 | ( | Stycolucry |
| 5 | STNC.DHB-1M.R |  |  | ${ }_{\$ 1.00}$ | k | 31\% | ${ }_{\text {S0. }} 9$ | \$0.00 | ${ }_{\text {S0.00 }}$ | s0.00 | S0.00 | so.00 | s0.00 | S0.00 | stycplicry |
|  |  | SEL Smm DH Sts -1. renewal |  |  | ${ }_{\text {k }}^{\text {k }}$ | ${ }_{3}^{31 \%}$ |  | S000 | S000 | S0.00 | ( | So.00 | So.00 | S000 | STYCPLICIY |
| 5 | stMC-DBB-CON-2Y | SEL Smmo OH Specially Oometecor 2 2r |  |  | k | 31\% | S157, 5129.97 | S000 | So. | (en | s000 sooo | so. | so.00 <br> so.oo | (so. | Ssticplciry |
| 5 | STNC.DHB-CON-3Y | SEL Smmo Dif Seeialy Conectior 3y |  |  | k | 31\%\% | S167, 35454.44 | so.0 | Soiol | Soiol | s000 S000 | sooo soon | Soion | S000 | STYCPLICTY |
| 5 | STYC.-DBe-T-1-1Y | SEL Smm Di 3 H-1,00 |  |  | k | 31\% |  | S000 s000 | S0.00 s.00 | so.00 s00. | S0.00 sooo | so.00 so.os | so.00 so.o0 | S0.00 | STMCPLCITY |
| 5 |  | SEL Smmo D 3 H5-1.00 |  | ${ }_{5}^{524297}$ | ${ }_{k}^{k}$ | 31\%\% | S167.75 | so.0 S000 | so.0 S00 | so.00 S00 | S0.00 S00 | so.00 | 50.00 | ${ }^{\text {s0.00 }}$ | SYMCPLLICTY |
| 5 |  |  |  |  | k | 31\% | ( ${ }_{\text {Sto.43 }}$ | so.00 s000 | so.00 s.00 | $\xrightarrow{\text { so.00 }}$ s000 | S0.00 s000 | (so.00 | Sois | sso.00 | Stycplciry |
| 5 |  | SEL Smm or $1,000-5.500$ sts 3 , |  | ${ }_{519408}$ | k | 31\% | ${ }_{5}^{513.92}$ | so.00 | so.00 | so.00 S000 | s0.00 S00 | so.00 | so.00 | S0.00 | SYYCPLICTY |
| 5 |  |  |  | Stion | k | 31\%\% |  | soou s000 | so.00 s00. | so.00 sooo | S000 s000 | (so.00 | so.00 so.oo | Sois | SyMCPLCITY |
| 5 | STINC-DHB TT-3Y | SEL Smm of $5.0001-10.0000$ Stis 3r, |  | \$168.90 | k | 31\% | \$116.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | s0.00 | 50.00 | \$0.00 | SYMCPLLCIY |
| 5 |  |  |  | ( ${ }_{\text {S770.06 }}^{\text {S1527 }}$ | k | 31\%\% | $\underset{\substack{\text { S48,34 } \\ \text { s9.54 }}}{\text { S }}$ | So.00 sooo | S000 so.os | S0.00 so.od | S0.00 50.00 | so.00 so.oo | S000 <br> s00. | S0.00 | Styctucir |
| 5 |  |  |  |  | k | - ${ }_{\text {31\% }}$ | ${ }_{\text {Stios. }}$ | Soio | Soiol | Sole | (incoue | So. | So. | Stiol | Stycollicry |
| 5 | SYMC.HAB-T5-2Y |  |  | ${ }_{\text {cose }}^{56909}$ | k | 31\% | ${ }_{\text {Sc8.93 }}$ | S000 | so. | ¢ | Ss000 | so.00 |  | S000 | STMCPLLITIY |
| 5 | STMc.dHB-T5.3Y | SEL SmmC OH $20.001+$ sisis 3 yr |  | \$133.34 |  | 31\% | 592.00 | s0.00 | s0.00 | s0.00 | \$0.00 | s0.00 | s0.00 | \$0.00 | STMCPLICITY |
| 5 |  |  |  | ${ }_{\substack{\text { S }}}^{\text {S599,36.15 }}$ | ${ }_{\text {k }}^{\text {k }}$ | 31\%\% |  | So.00 <br> sooo | So.00 <br> s.00 | so.00 <br> s.00 | So.00 | (en so.00 | so.00 <br> so.oo | Ss.00 | sivcpulary |
| 5 | STVC-DBE-UN-3Y |  |  | \$1,212,713.31 | k | 31\% | s833,72.18 | so.00 | so.00 | s0.00 | \$0.00 | so.00 | so.00 | s000 | stycpllicry |
| 5 |  | SEL Sme OH Specialy Somn 1 Mon Reneval |  | Si1.00 | k | 31\% |  | So. | so. |  | s000 sooo | So. | (incois | Ss000 | Stychicty |
|  | STNC-DH.UNL-MM-R | SEL Smm OH Uniminted TB 1 mont Renewal |  | \$1.00 |  | 31\% | ${ }^{50.69}$ | S0.00 | s0.00 | s000 | ${ }^{\text {s0.00 }}$ | ${ }^{5000}$ | ${ }^{50.00}$ | s0.00 |  |
|  | OH- | ewal |  | \$1.00 | k | 31\% | \$0.69 | s0.00 | s0.00 | s0.00 | \$0.00 | s0.00 | s0.00 | \$0.00 | stwcplicry |



| band | sku |  | DEsCRIPTTION | $\underset{\substack{\text { EMC LIST } \\ \text { PRICE USD }}}{ }$ | CATEGORY CODE | $\begin{gathered} \text { Nasso vp } \\ \text { Discount } \\ \% \end{gathered}$ | NVP LEVEL 1 <br> NET PRICE | PROSUPPORT PLUS MNT LP |  | PROSUPPORT ENH MNT LP | basic mnt LP | $\begin{array}{\|c\|} \hline \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{array}$ | WTY UPG BASIC TO PS ENH LP | Renewal | THIRP PARTY PROUUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 |  | SEL．T50ETTO．SHHSASTIRR10S |  | $\xrightarrow[\substack{\text { S12，750．00 } \\ \text { S2，} 577.00}]{\text { a }}$ | ${ }_{\text {K }}^{\mathrm{K}}$ | $\xrightarrow{31 \%}$ |  | so．00 so．00 | so．00 |  | $\xrightarrow{50.00}$ so．00 | so．00 s．00 |  | so．00 |  |
| 5 |  |  |  | S15，62．700 | k | 31\％ | （sitere63 | so．00 | so．00 | so． | ss000 | so．00 | So． | so． | Spectraliogic |
| 5 | T50e－5．4F2．25 | SEL：TSOELT TSHHH FIRRE E2R P25 |  | S32，212．00 | k | 31\％ | ${ }^{511,01628}$ | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | s0．00 | Spectralogic |
| 5 |  | SEL． |  | \＄102366000 | k | 31\％ |  | So．00 | So．00 | so．00 sooo | So．00 | so．00 so．oo | So．00 so．00 | 年so．00 | Cocrealooic |
| 5 | T880－DBA．－1sLC | SEL：TG80，BASE UNT W－1 DBA |  | \＄102，366．00 | k | 31\％ | \＄77．632．54 | s0．00 | s0．00 | S0．00 | \＄0．00 | S0．00 | s0．00 | s0．00 | Spectraloic |
| 5 |  | SEL |  | Siles． | K | ${ }_{31 \%}^{31 \%}$ | ¢ 5747.693 .19 | So．00 | So．00 | （en so．00 | So． $\begin{aligned} & \text { s．00 } \\ & \text { s．00 }\end{aligned}$ | So．00 | So． | So． | SPECCRALOGIC |
|  |  | SEL．：TB80，ASEE UNTT W－2 2 DEA |  | Sios，25．00 | k | 31\％ | \＄57，493．19 | So． | Scood |  | 旡 50.000 | 旡 50.000 | 旡 50.000 | （ ${ }_{\text {so．00 }}$ | Spectraliocic |
| 5 | T880－DBA． 3 | SEL：Tf68BASE UNTT W－3 Did |  | S114，135．00 | k | 31\％ | ¢78，753．15 | s0．00 | s0．00 | S0．00 | s0．00 | s0．00 | s0．00 | s0．00 | SPECTRALOGIC |
| 5 | TS800．DPA． 3 SL | SEL T TE80，BAES UNT W－3 3BA |  | S114，135．00 | K | 31\％ | 578．753．15 | \＄0．00 | ${ }^{50.00}$ | 50．00 | \＄0．00 | s0．00 | 50．00 | ${ }^{\text {s0．00 }}$ | SpECTRALOGIC |
| 5 5 |  |  |  | $\xrightarrow[\substack{\text { S114，} 35.00 \\ \text { s0．00 }}]{\text { S }}$ | k | 31\％\％ | s78，753．15 s0．00 | so．00 | so．00 | so．00 so．od | so．00 s．00 | so．00 so．os | so．00 so．od | so．00 so．00 | SpECTRALOGIC |
| 5 | T T503FRMEXP | SEL：TTSo |  | so．00 | k | 31\％ | sso．00 | Scood | Soiol | so．00 sood | （ | somo | So． |  | Spectralogic |
| 5 |  |  |  | S000 | k | 31\％\％ | so．00 | s0．00 S00 | S0．00 | so．0 S00 | S0．00 S000 | so．00 S00 | ${ }_{\text {soseo }}$ | S0．00 | SPECTRALOGCC |
| 5 5 |  | SEL．TTS5 5 FRAME HAX EXPANSIONKTT |  | （so．00 | k | 31\％\％ | s．0．0 s0．00 | S000 s000 | S000 s000 | $\xrightarrow{\text { so．00 }}$ s000 | S0．00 <br> 50.00 | somo | so．00 s000 | So．00 | Spectralogic |
| 5 | TS508FRMEXP | SEL：TS50 8 frame hax ExPANSION Kit |  | S0000 | k | 31\％ | 50．00 | S0．00 | so．00 | S0．00 | \＄0．00 | \＄0．00 | s0．00 | s0．00 | Spectralogic |
| 5 | ${ }_{\text {T950803303T }}^{\text {T95 }}$ |  |  | ${ }_{\substack{\text { a }}}^{\text {S112，} 12.658 .00}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | ${ }_{\substack{\text { S77，734．02 } \\ \text { s77，34．02 }}}$ | So．00 | Ss．00 | so．00 so．od | S0．00 | S0．00 | Ss．00 | Sco． | SpECTRALOGIC |
| 5 | Ts508303TTove | SEL：TSS D DVE EXP 30 3T |  | S49，758．00 | к | 31\％ | 534，333，02 | so．00 | so．00 | s0．00 | （ | so． |  | So． | Spectraliogic |
| 5 |  |  |  | S49，755．00 <br> $\$ 6529200$ | k | ${ }^{31 \% \%}$ | ${ }_{\substack{544333.302 \\ \$ 43,7148}}$ | so．00 s．00 | so．00 | （en so．0 | s．00 S000 | sooo sooo | so．0 sooo | so． $\begin{aligned} & \text { soo } \\ & \text { sooo }\end{aligned}$ | SPECTRALOGIC |
| 5 |  | SEL |  |  | ${ }_{\text {k }}$ | 31\％\％ |  | S000 | S000 | so．00 s000 | S0．00 s000 | Scoue | so．00 s．00 | sso．00 | Spectralogic |
| 5 | Ts508800TOX | SEL．T9S5 DRV ExP 6D ot |  | S663222000 | k | 31\％ | S43，671．48 | s0．00 | so．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | \＄0．00 | SpECTRALOGIC |
| 5 5 |  |  |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\％ | ${ }_{\substack{\text { che } \\ \text { s77，73430．02 }}}$ | so．00 s00． | so．00 s00． | $\xrightarrow[\substack{\text { so．00 } \\ \text { s．00 }}]{\text { S00 }}$ | S0．00 s00． | So．00 | S0．00 s000 | sso．00 | SpFCTrALOGIC |
| 5 | T950B－．3300 ${ }^{\text {a }}$ | SEL：TS508 ENT DRV EXP 3DBA |  | S49，755．00 | к | 31\％ | 534，333，02 | s0．00 | s0．00 | S0．00 | 50．00 | s0．00 | s0．00 | 50．00 | SPECTRALOGIC |
| 5 |  | SEL：FRU，TSSOBE ENT DRV EXP 30BA |  | S49，75．00 | k | 31\％\％ | ${ }_{\text {cke }}^{534.33302}$ | S0．00 | 50．00 | so．00 S00 | S0．00 S00 | s0．00 S00 | S0．00 | so．00 | SPECTRALOGCC |
| 5 | ${ }_{\text {T }}$ |  |  | $\underset{\substack{\text { S128，808．00 } \\ \$ 6,29200}}{ }$ | ${ }_{\text {k }}$ | 31\％ |  | S000 s000 | so．00 s000 | so．00 <br> s．00 | S0．00 s000 | Scoue | Scouo | sso． | Spectralogic |
| 5 |  | SEL：FRU，TS50 E ENT DRV EXP PDBA |  | S63，29200 | k | 31\％ | \＄443，67．48 | so．00 | so．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | s0．00 | SPECTRALOGIC |
| 5 5 |  |  |  | \＄526．02300 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | S0．00 s000 | S0．00 s00． | so．00 s．00 | S0．00 s000 | Ss．00 | so．00 s．00 | so．00 s00． | Spectralogic |
| 5 | Ts5083MULTITD | SEL：TTS50 ENTMMLTT，D DEA |  | S12， 512585.00 | k | 31\％ | ${ }_{\text {877，734．02 }}$ | s0．00 | so．00 | 50．00 | （ | Scood | cos | cos | Spectraliogic |
| 5 |  |  |  | ST12．65．00 | ${ }_{\text {k }}$ | 31\％\％ | ¢ | s0．00 | s0．00 S000 |  | S0．00 | s．00 Sooo | S0．00 | so．00 S000 | SPECTRALOGIC |
| 5 |  | SEL：TT50 ENTT BuLKTAP |  | ¢ 5 S4，7，790000 | k | 31\％ |  | S000 s．00 | S000 s．00 |  | S000 s．00 | S000 s．00 |  | Stion | Spectralogic |
| 5 |  | SEL |  |  | k | ${ }^{31 \%}$ |  | so．00 | so．00 | so．00 soon | So． | So．00 | so．00 | （so．00 | SPECTRALOGIC |
| 5 5 | Tombeit | Sele |  | （sis． | ${ }_{\text {k }}$ | 31\％\％ |  | so．00 s000 | sooo s000 | so．00 s000 | so．00 s000 | so．00 s．00 | sooo s000 | cos so．00 | Specrralocic |
| 5 | TStememaexp |  |  |  | k | 31\％\％ |  | ${ }_{\text {S0．00 }}$ | S0．00 | so．00 | S0．00 S000 | so．0 S00 | S0．00 | so．00 | SPECTRALOGCC |
| 5 | T－5sommulitio | SEL：TTSo，MuLTITITH 1 DBA |  | Sile | ${ }_{k}^{\mathrm{k}}$ | ${ }^{31 \%}$ |  | s000 sooo | s000 sooo | so．00 sooo | S000 s000 | So．00 | so．00 s．oo | somo | SpFCTRALOGIC |
| 5 | T9503MULT303T |  |  | S112，658．00 | k | ${ }^{31 \%}$ |  | 50．00 | S0．00 | s0．00 | S0．00 | s0．00 | so．00 | so．00 | Spectralogic |
| 5 5 |  |  |  | （128， 512000008 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | so．00 so． | so．00 soon | so．00 so．os | Ss．00 | Sco． | So．00 | so．00 s．00 | SPECTRALOGIC INOEX ENONES |
| 5 | TC1－YP－200020200 | SEL I YR 2000－49999 TAPE CATALIOG INGEST |  | ${ }_{5977}$ | k | 31\％ | ${ }_{56.74}^{504}$ | s0．00 | s0．00 | 50．00 | 50．00 | s0．00 | s0．00 | S0．00 | NDOEXENGNES |
| 5 | TCL－YRR．00005000 | SEL Y Ye 500．0．9999 TAPE CATALOG NGEST |  | ¢ | ${ }_{k}^{k}$ | 31\％\％ | ${ }_{\text {S4．150 }}^{55}$ | 50．00 | ${ }_{\text {so．00 }}$ | so．00 | s0．00 S00 | so．00 S000 | S0．00 | so．0 | INDEEENGINES |
| 5 5 | TCh1．1RR－00000000 | SEL YR $10000-19999$ A APE CATALOOG NGES |  |  | ${ }_{k}^{k}$ | 31\％ | （ | so．00 s00． | so．00 s00． | $\xrightarrow[\substack{\text { so．00 } \\ \text { s．00 }}]{ }$ | S0．00 s000 | sso．00 | so．00 s00． | somo | （ |
| 5 |  | SEL MY 50000．99999 TAPE CaTALOO 1 NGES |  | （ssi．7 | k | 31\％\％ | （ | so．00 | soiou | Soiol |  | So． | S000 | S000 | Moek |
| 5 | TClisk－200020000 | SEL |  | ${ }_{\text {S }}^{\text {S19．54 }}$ | ${ }_{\text {k }}$ | 31\％ | （164．68 | so．00 s000 | so．00 soo | so．00 soos | S0．00 s．00 | so．00 s．00 | sooo sooo | （ | NoEKENGINES NOEX ENGINES |
| 5 | TC．1．YYR－00005000 | SELI YR 5000．99999 TAPE C CATALOO INGEST |  | S14．92 | k | 31\％ | ${ }_{5}^{51029}$ | 50．00 | 50．00 | S0．00 | ${ }^{50.00}$ | ${ }^{\text {s0．00 }}$ | ${ }_{50,00}$ | ${ }_{\text {s0．00 }}$ | INDEE ENGINES |
| 5 |  | SEL |  | $\underset{\substack{\text { s21．15 } \\ \text { s985 }}}{ }$ | к | 31\％\％ |  | S0．00 so．00 | so．00 so．os | so．00 s00．00 | S0．00 s000 | so．00 s00． | S0．00 | so．00 s000 |  |
| 5 | TCI．38R．OOOS50000 |  |  | ¢78．54 | k | 31\％\％ | S5．20 | s0．00 | s0．00 | so．0 | \＄0．00 | \＄0．00 | s000 | so．00 | INDEEENSINES |
| 5 | TC．5．5RR．000001000 |  |  | ${ }_{\substack{529.31}}^{593.23}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | So．00 | So． | so．00 <br> s．o． | So．00 | So． | Ss．00 | Scoue |  |
| 5 |  |  |  | （ 522.38 | ${ }_{\text {k }}$ | 311\％\％ | Stis， | S0．00 | S0．00 | S000 | S0．00 | S000 | S000 | S000 |  |
| 5 | TT，LYY－20001000 | SEL LYR |  | （18123， | ${ }_{\text {k }}$ | 31\％ |  | S000 sooo | so．00 sooo | So．00 sooo | S000 sooo | Sois | so．00 soon | Scoue | （ |
| 5 |  |  |  | ${ }_{\substack{\text { sp9．} \\ \text { S90．15 }}}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | $31 \%$ $31 \%$ |  | S0．00 | so．00 | so．00 s．00 | Ss．00 | So．00 | So．00 | Ss．00 | （ |
| 5 | TCR－1YR－000000 ${ }^{\text {a }}$ | SEL TR 55－99 TAEE CATAOOG REBULD |  | ${ }_{\text {Sc2 }}$ | k | 31\％ | \＄43．15 | so．00 | S000 | So． | S000 | S000 | S000 | Soiol | MDEE |
| 5 |  |  |  | （ss3．46 | ${ }_{\text {k }}$ | 31\％ |  | S0．00 s000 | S0．00 s000 | so．00 s．00 | S0．00 s000 | Scoue | so．00 s000 | somo | （ |
| 5 | TCR－1YR－000050500 | SEL YR $50-9999$ TAPE CATALOG REBULID |  | 533.69 | k | 31\％ | ${ }_{523,25}$ | s0．00 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | so．00 | s0．00 | NDOEXENGINES |
| 5 | TTRR－1TRR．00000000 | SEL YR |  | Stise | ${ }_{\text {k }}^{\text {k }}$ | ${ }_{\substack{31 \% \\ 31 \% \%}}$ | ¢ | so．00 s．00 | so．00 s．00 | （en soon | s000 5000 | so． $\begin{aligned} & \text { soo } \\ & \text { sooo }\end{aligned}$ | so．0 sood |  |  |
| 5 | TTR－1YR－000005000 | SEL TR 500－9999 TAEE CATALOG REEULD |  | \＄14．92 | k | 31\％ | S10．29 | S000 s．00 | S000 s．00 | S0．00 s．00 | S000 s．00 | S000 s．00 | S000 s．00 | （ |  |
| 5 | TTR－1YRR－00000000 TCR－1VR－0025000 | SEL YR 1000 －2999 TAPE CATALOOG REEUU |  | ¢ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ | ${ }_{\substack{\text { S6．38 } \\ \text { S6．}}}^{\text {S }}$ | So．00 so．00 | S0．00 so． | so．00 s．00 | S0．00 s000 | S0．00 s000 | So．00 s000 | so．00 s00． |  |
| 5 | TCR－1YR－00050000 | SEL I YR 50000－999999 Tape Catalog Rebuild |  | ${ }_{\text {s7．69 }}$ | k | 31\％ | ${ }_{55,31}^{50,31}$ | s0．00 | S0．00 | s500 | S0．00 | S000 | S000 | so．00 | MoEENGINSS |
| 5 | TRR．3YR．00000000 | SEL LYR 10－49 TAPE CATALOO REEUULD |  | ${ }_{5}^{114223}$ | k | ${ }^{31 \%}$ | ${ }_{5}^{59995}$ | ${ }_{\text {S0．00 }}$ | ${ }^{50.00}$ | ${ }_{\text {so．00 }}$ | ${ }^{50.00}$ | ${ }^{\text {s0．00 }}$ | ${ }^{\text {s0．00 }}$ | \＄0．00 | INDEEENGINES |
| 5 | TCR－3RR－00000050 |  |  |  | k | ${ }^{31 \%}$ |  | s000 sooo | s000 sooo | so．00 sooo | s0．00 s．00 | so．00 | so．00 sooo | So．00 |  |
| 5 | TRR．3YR．00000290 | SEL 3YR 250－999 TAPE CATALOG REBULD |  | ${ }_{\substack{\text { S57．69 }}}^{55054}$ | ${ }_{k}^{k}$ | ${ }^{31 \%}$ | ${ }_{\substack{53981 \\ 5838}}$ | s0．00 | s0．00 | so．00 | s000 S00 | so．00 S00 | so．00 | so．0 | INDEEENGINES |
| 5 | TCR．3R－．00000500 | SEL SR 500．999 TAPE CaTALOC REBULIL |  | ${ }_{\text {S30．}}^{553}$ | ${ }_{\text {k }}^{\text {k }}$ | 31\％\％ |  | so．00 | So．00 | so．00 s．00 | s0．00 s．00 | so．00 s．o． | so．00 s．00 | Ss000 |  |
| 5 | TTR．3YRROOOOO2000 |  |  | cise | ${ }_{\text {k }}$ | 31\％\％ | Scise | S0．00 | Soiou | Soiol | Soiol | Soiol | Soiol | Soiol | （1） |
| 5 | TCR－3R－．00005000 | SEL |  | ${ }_{\substack{\text { sin }}}^{522383}$ | ${ }_{k}^{k}$ | 31\％ | （12，58 | ¢ | ¢ | （incoue |  | cois | Soico | 年 | （ |
| 5 | TCR．3RR－．00202500 | SEL SYR 25000．49999 TAPE CATALOOG REBUU |  | ${ }_{\substack{\text { S13，85 } \\ \text { S1154 }}}$ | ${ }_{\text {k }}^{k}$ | $31 \%$ $31 \%$ | S． 59.56 | So．00 | S0．00 | So．00 |  | S0．00 | S0．00 | So．00 | （ |
| 5 | TCR．5．5R－00000000 |  |  | ${ }_{\text {Sta }}$ | k | 31\％\％ | $\underset{\substack{\text { S13269 }}}{\substack{\text { Scesem }}}$ | S000 | Sole | Soiol | （1000 | S000 | Stiol | Stiol | Mor |
| 5 | TTR．SRR－OOOOOO50 |  |  | \＄12508 | k | 31\％\％ |  | so．00 s000 | so．00 s．00 | so．00 s00． | soco | 年s0．00 | so．00 s00． | cos |  |
| 5 | TRR．5RR．000002020 |  |  | Stien | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ | ${ }_{\substack{\text { S5307 } \\ 54649}}$ | so．00 | soiou | sole | soou S000 | sooo | sooo sooo | soovo | （ $\begin{aligned} & \text { NDEEE ENGINES } \\ & \text { NOEX } \\ & \text { NGGMES }\end{aligned}$ |
| 5 |  | SEL LY 500．999 TAPE CATALOG REEUULU |  |  | ${ }_{\text {k }}$ | 31\％ |  | so．00 s00． | S000 s000 | $\xrightarrow{\text { so．00 }}$ s000 | so．00 | so． | so．00 s000 | somo |  |
| 5 | TCR．5YR．00002000 | SELL SR 2000．9999 TAPE CATALOG REBULD |  | ${ }_{\text {cke }}^{53908}$ | k | 31\％\％ | Sise．97 | 50．00 | s0．00 | so．00 | S0．00 S00 | so．00 | so．00 | \＄0．00 | INDEEENGINES |
| 5 | TCR．SRR－00005000 |  |  | ${ }_{\substack{\text { s22，35 }}}^{582}$ | ${ }_{k}^{\mathrm{k}}$ | 31\％ | ${ }_{\substack{\text { s20．60 } \\ \text { Si6．77 }}}$ | So．00 | so．00 sooo |  | Ss000 | So． | （ion | somo |  |
| 5 | TRR．5YR．00202000 |  |  | ¢ | ${ }^{\mathrm{k}}$ | － | Stir | soiou | somo | Soin | sol | soio | sooo sooo |  | （ |
|  | TELCLCCIADOOOOCO | SEL TEL－C．C．C．CAD． $1010 . \mathrm{C}$ ） |  | \＄15，00．00 | к | 31\％ | \＄10，350．00 | S0．00 | S0．00 | S0．00 | S000 | S000 | S000 | S000 | VMWARE |
|  | Cliclab 100－－1． | SEL TE－CL－C．CAD－100．C） |  | silis5．00 | ${ }_{\text {k }}^{k}$ | 31\％\％ | \＄${ }_{\text {S12，} 1209.50}$ | S0．00 | so．00 | So． | （so．00 | cose | 00 | cois | YMWVARE |
|  | TELCLCICAOCO | SEL TELLCLC－CAAD．C） |  | \＄150．00 | ${ }_{k}$ | 31\％ | S103．50 | S0．00 | Scood | （ent | S000 | S000 | So． | So． | VMWARE |


| band | sкu |  | DEsCRIPTTION | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { COOE } \end{aligned}$ | $\left\lvert\, \begin{gathered} \text { NASPP vp } \\ \text { Discount } \\ \% \end{gathered}\right.$ | NVP LEVEL 1 <br> NET PRICE | PROSUPPORT PLUS MNT LP |  | PROSUPPORT ENH MNT LP | basic mnt LP | $\begin{array}{\|c\|} \hline \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{array}$ | WTr UPG Basic <br> TOPS ENH LIP | renewal | THIRP PARTY PROUUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{5}^{5}$ |  |  |  | ${ }_{\substack{\text { s1775．50 } \\ \text { \＄1760 }}}$ | K | $\underset{\substack{31 \% \\ 310}}{ }$ | ${ }_{\substack{\text { S121．10 }}}^{\text {S12 }}$ | so．0． | $\xrightarrow[\substack{\text { so．0 } \\ \text { Soo }}]{ }$ | so．00 | so．0 | so．0 | so．0． | so．0 | VMWNAR |
| 5 | TELCCCPLIOOC | SELTELCLCCCL－10．C） |  | s3，00．000 | k | 31\％ | $\xrightarrow{\text { S2，} 21.0000}$ | s．00 s．00 | so．00 | S0．00 s．00 | Stion | So． | Scoo | So． | VMWWARE |
| 5 | TELCCLCPLIOOC－1 | SEL TL－CLC－CPL－100．C） |  | \＄3，510．00 | k | 31\％ | ${ }_{\text {S2 }}{ }^{52421909}$ | ${ }_{50.00}$ | so．00 | ${ }_{\text {so．00 }}$ | 80．00 | s0．00 | so．00 | s0．00 | NARE |
| 5 5 | TELCCLCPLIOOC－K | ${ }_{\text {SEL }}^{\text {SELTEL－CLCLCLL－100－C）}}$ |  | ¢ 5 S3，53．566 | k | 31\％ | S2．439．74 | so．00 s．ood | so．00 so．oo | so．00 s．00 | s0．00 s．00 | s0．00 so．00 | so．00 | s0．00 so．00 | VMWARE |
| 5 | TELCLCPLC－1 | SELTELCLCLCPLCS） |  | ${ }_{535.10}^{5300}$ | k | 31\％ | ${ }_{52422}^{522}$ | s．00 | sco．00 | s0．00 | ${ }_{50.00}$ | 50．00 | S0．00 | 50．00 | VARE |
| 5 | TECCCLCPC．K | SELTELCCLCPLC） |  | ${ }_{5}^{535.36}$ | k | 31\％ | ${ }^{524.40}$ | s0．00 | s．00 | s000 | so．00 | so．00 | so．00 | so．00 | VMWMAEE |
| 5 | TECLCLTAAIOOC－1 | SELTELC．C．STAAD． $100 . \mathrm{C}$（ |  | （ 5 S3，000．00 | k | 31\％\％ |  | so．00 | so．00 so．00 | Ss．00 | Ss．00 | So． $\begin{aligned} & \text { so．00 } \\ & \text { s．00 }\end{aligned}$ | so．00 so．00 | so．00 | VMWVARE |
| 5 | TELCLISTAA 100 C －K | SELTE－CLSTAAAD－100．C） |  | ¢ ${ }_{\text {S3，535．86 }}$ | k | 31\％ |  | Sco． | so．os sooo | （so． | somo | socou | somo | somo | VMWARE |
| 5 | telclstanc | SELTELCL－STAAADC） |  | \＄330．00 | k | 31\％ | \＄20．70 | s0．00 | S0．00 | s0．00 | s000 | so．00 | s0．00 | \＄0．00 | vmmare |
| 5 | ${ }_{\text {TELCLISTAAACOC－K }}$ | SELTE－CL－STAAD－C） |  |  | k | 31\％ | ¢ | so．00 sooo | so．00 so．os | （so． | （ | ¢ |  | so．00 sooo | WARE |
| 5 |  | SEL Test Enviromment Addon os |  | \＄13，864．50 | k | 31\％ | 59，56．51 | \＄0．00 | \＄0．00 | S0．00 | 50.00 | 50.00 | 50．00 | ${ }_{50.00}$ | Ronis |
| 5 | TERMTP－0003500 | SEL INOEX ENG（ $E$ S 3 S500 TAPE NDEX |  | S1，154，462．00 | k | 31\％ | S796，578788 | \＄0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | s0．00 | exam |
| 5 |  | SEL Boom Alom Worere－Test |  | \＄122923．00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | S894．81．87 | So．00 | （en so．00 | Ss000 | so．00 s．oo | so．00 s．o． | So．00 | somo | $\stackrel{\text { Booml }}{ }$ |
| 5 | TенЗ3озтDV．F | SEL：TTINUPGDRV EXP 3 3 3 T |  | S57，58．00 |  | 31\％ | ¢ | Ss00 | so．00 | Ss00 | s．0．0 so．00 | 边 | so．0 so．00 |  | Sectralogic |
| 5 |  |  |  | S51．538．00 | ${ }_{\text {k }}^{\text {k }}$ | （31\％\％ |  | So． | Stion | S0．00 | Sosom | So． | Soiol | Soso | Spectraioic |
| 5 | TFNB60\％ |  |  | \＄142，583．00 | ${ }_{\text {k }}$ | 31\％ | （ | Ss000 | so． | S000 | S000 | so． |  | So． | Spectralogic |
| 5 | TENGEOOTOX．F | SELT：TFNUPGORV EXP GD ot |  | S73，231．00 | k | 31\％ | ${ }_{\text {S50，52，39 }}$ | so．00 | 50．00 | S0．00 | S0．00 | s0．00 | S0．00 | s0．00 | Spectraliogic |
| 5 | Tenemotove | SEL TFIN DRV EXP ¢D OT |  | \＄ $\begin{aligned} & \text { s73，323．00 } \\ & \text { S14．077．00 }\end{aligned}$ | K | 31\％\％ | （ 5 S50．529．39 | so．00 | so．00 <br> sooo | s．00 s000 | so．00 | So．00 | so．00 sooo | so．00 sood | SPECTRALOGIC |
| 5 | TFNESS－LETT | SEL：TFIN BuLK SERV BaY Y Lett |  |  | ${ }_{\text {k }}$ | 31\％ |  | Scood | so．00 | （en | so．00 so．00 | so．00 so．00 | so．00 so．00 | s0．00 so．00 | SpECTRALOGIC |
| 5 |  | SEL RRUTIN BUL SV SVAYLEFT |  | （iss．8．8600 | ${ }_{\text {k }}^{\text {k }}$ | 31\％\％ | S40．630．74 | soion | So． | S0．00 | Stiol | S000 | Soiol | S000 | Spectralogic |
| 5 | T－FNBESERRIGHT |  |  | $\xrightarrow{55964643.00}$ | ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | S0．00 s00． | so．00 so．00 | S000 s000 | so．00 | so． | so．00 s．ood | S0000 | SpECTRALOGIC |
|  | TfN $\mathrm{N} 303 \mathrm{3S}$ | SEL：Tfin ent 3 S 3 S |  | \＄122，923．00 | k | 31\％ | \＄84，816，87 | \＄0．00 | \＄0．00 | \＄0．00 | S0．00 | ss．00 | so．00 | so．00 | Spectraliogic |
| 5 |  | SELT TRN ENT DRV Exp 30 3S |  | ¢557．538．00 | k | 31\％\％ | （ | S0．00 | so．0 | s0．00 S00 | S000 | s0．00 | s0．00 | s000 | SpECTRALOGIC |
| 5 |  | SEL PRUT FIN ENT DRV EXP 303 SS |  | S | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | S0．00 | so． | S0．00 s00． | s0．00 s．00 | So． $\begin{aligned} & \text { so．00 } \\ & \text { s．00 }\end{aligned}$ | so．00 so．00 | So． | SPECTRALOGIC |
| 5 |  |  |  |  | ¢ | cio\％ |  | Soiol | Stion | Soiol | Soso | So． | So． | Soiol |  |
| 5 |  | SEL PUTHN ENT RVEXP600 |  | S172．53．00 | ${ }_{k}^{k}$ | 31\％ |  | S0．00 s00． | so．00 so．oo | S000 s000 | so．00 | so．00 | so．00 s．oo | So．00 | SpECTRALOGIC |
| 5 | TTINBSSLEFT |  |  | \＄558．846．00 | k | 31\％ | \＄40，603，74 | s0．00 | so．00 | s0．00 | S000 | ssood | So．00 s．0． | so．00 | Spectraliogic |
| 5 | TFINBBSLET－F | SEL：FRUTF ENT BULK SV BAYLEFT |  | ¢58，84600 | k | 31\％\％ | S40，603．74 | so．00 | so．00 | S0．00 | so．00 | 50．00 | 50．00 | 50．00 | SPECCTRALOGIC |
| 5 | Tenemberich |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | so．00 | so． | so．00 s00． | so．00 | So． | so．00 so．00 | So． | SPECTRALOGIC |
| ${ }_{5}^{5}$ | TFINMEDEXK TFNWMEDAEXP | SELIFRUTH N ENT MEDAA EXP PRAME |  | （s26）．154．000 | k | cick |  | Soiol | Stion | Sois | Stiol | Sosom |  | （sols | Stick |
|  | Tfinsblemet | SELi：FTiN ENT SERVV BAMLEFT |  | S45，79．000 | к | 31\％ |  | Ss00 | so．00 | S0．00 | S5000 | Ss00 | S000 | Scood | SPECTRALOGIC |
| 5 | Tenssiler－f | Stil feutan ent servealleft |  | （ 54.75 | k | $31 \%$ $31 \%$ |  | So．00 | Stion | So． | （ | So． | So． | Sto． | SPECCRALOGIC |
| 5 |  |  |  | （ | k | 31\％ | Stilis．78 | S0．00 | S000 | S0．00 | （ens | Sosol | Solo s．00 | Soseo | Spectralogic |
| 5 | ${ }_{\text {THen }}^{\text {TFIN．SSRC }}$ | SEETM |  | （ | k | 31\％ |  | so．00 s．00 | so．00 so．oo | S000 s000 | so．00 | so．00 so．os | somo | somo so．00 | SpECTRALOGIC |
| 5 | TFINEDEX | SEL |  | Stithen | k | 31\％\％ |  | so．00 | soom | S0．00 | S000 | soom | S000 | sole | Spectraloic |
| 5 | TFINMEDAEXP |  |  |  | ${ }_{k}^{k}$ | 31\％ | ¢ | so．00 s．00 | So．00 s．00 | So．00 | So． | Soso | soou s000 | Sois | Spectralogic |
| 5 | TFINSBLEFT－F | SEL T－TMUPGESERV BAYLEFT |  |  | k | 31\％\％ |  | so．00 | So．00 | S0．00 | soov | so．00 | soovo | soio | Spectraloic |
| 5 |  | SEE：TFIN EERV BYYRIGHT |  | \＄ 58.2 200．00 | ${ }_{k}^{k}$ | 31\％ |  | so．00 s．00 | so．00 so．oo | so．00 s000 | S000 | S0．00 sooo | S000 s000 | so．00 s00． | Spectralogic |
| 5 |  | SELTHMS．1000 K－C） |  | （ ${ }_{\substack{\text { S1，95500 } \\ \text { S204298 }}}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | ${ }_{\text {cker }}^{31 \%}$ |  | so．00 s．00 |  | so．00 S000 | soov | sooo | soon | soovo | VMWM ARE |
| 5 |  | SEL THNS－1000\％K．C） |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | so．00 s00． | so．00 so．00 | S000 s000 | so．00 s000 | S0．00 s．00 | S000 s00． | so．00 s00． | VMWMARE |
| 5 | THMSSSTE－C． | SEL THNS．STEC） |  | S55．14500 | ${ }_{k}^{k}$ | 31\％\％ | Sti．550．05 | s0．00 | S0．00 | S0．00 | so．0 Sooo | s0．00 | ${ }^{\text {s0．00 }}$ | ${ }^{\text {s0．00 }}$ | VMWARE |
| 5 |  | SEL THN－STE－C） |  | （ 5 S5．376．53 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | so．00 so． | $\substack{\text { so．00 } \\ \text { s．00 }}$ | S0．00 sooo | so．00 s．00 | ss．00 | Ss000 | Ss．00 | VMMWARE |
| 5 5 |  | Stele |  |  | k | 31\％\％ |  |  |  |  |  | （souo |  | （somo | （ |
| 5 |  | SEL |  | ${ }_{\substack{\text { S }}}^{585020.31}$ | ${ }_{k}^{\mathrm{k}}$ | 31\％ | ${ }_{\substack{\text { S172．50 } \\ \text { S132．69 }}}^{\text {S }}$ | S0．00 s00． | S000 S000 | S000 s000 | S000 s000 | S000 s00． | S000 s000 | S000 s000 | （ |
| 5 | TMM－17． T －00000250 | SEL ITR 250－499 TAPE METADATA A INEX |  | ${ }_{\text {S146．15 }}$ | k | 31\％ | S100．84 | \＄0．00 | s0．00 | S0．00 | S0．00 | s0．00 | s0．00 | \＄0．00 | NDEEE ENGINES |
| 5 | TMM－Y－M．00000500 |  |  | ¢ | ${ }_{\text {k }}^{\mathrm{k}}$ | $31 \%$ $31 \%$ |  | so．00 so． | $\substack{\text { so．00 } \\ \text { s．00 }}$ | S0．00 s0．00 | Ss．00 | So．00 | so．00 | So．00 | （ |
| 5 5 5 | TMM－1Y．－．00020000 | Ster |  | cissinc | k | ciom | ¢ |  | Stiol |  |  |  | Stiol | Sosoo | （ |
| 5 |  | SEL YR 5000－9999 TAPE METADAAT NADEX |  | ${ }_{\text {S }}^{599.69}$ | ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | so．00 s．00 | so．00 so．00 | s000 sooo | So． $\begin{gathered}\text { so．00 } \\ \text { soo }\end{gathered}$ | S000 sooo | S000 | So． |  |
| 5 | TMM－YTR．OOO2500 TM－3YR－00000010 |  |  | \＄36．92 | ${ }_{\text {k }}^{k}$ | ${ }^{31 \%}$ | S22．47 | s0．00 s．00 | so．00 sooo | s0．00 S000 | S0．00 | so．00 | so．00 sooo | so．00 |  |
| 5 | TMM－3Y－．00000000 |  |  | S 535250000 | k | 31\％ |  |  | （como | （ | （ | （como | （incous | （ |  |
| 5 | TMM－3YR．OOOOO 100 |  |  | Stise． | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | S | so．00 | so． | Ss．00 | So． $\begin{aligned} & \text { so．00 } \\ & \text { s．00 }\end{aligned}$ | so．00 | so．00 sooo | So．00 | （ |
| 5 | TMM．3R－．00000500 | SEL 3 3R 500．999 TAPE METADATA NDEX |  | \＄155．00 | k | 31\％ | S106．95 | s0．00 | S0．00 | s0．00 | Ss．00 | cos | So． | Scos | MoEknines |
| 5 | TMM－3YR．00000000 | SEL 3rR 1000．1999 TAPE MEEAADATA ADEX |  | \＄${ }_{\text {S1250．60 }}$ | k | 31\％\％ | （se8．66 |  |  | s．0．0 s．00 | solo s．00 | Soiol | Soiol | Soso | （1） |
| 5 | TMM－37R－．000025000 |  |  | S 577.60 | k | 31\％ | ${ }_{5553}^{50.54}$ | S000 s．00 | S | S000 s．00 | S000 s．00 | S000 s．00 | So． | S | MNEXENINES |
| 5 5 | TMM－3YR．00010000 TM－3YR－0025000 | SEL 3YR 1000 －29999 TAPE METADAAA MNE |  | Stiseo | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | ${ }_{\substack{\text { s } \\ \text { s3，} 12.16}}^{\text {cen }}$ | so．00 so． | so．00 | S0．00 sooo | so．00 s．oo | so．00 so．os | so．00 sooo | So．00 | （ |
| 5 5 5 |  | 价 |  | ¢ | ¢ | coick |  | Soiol | So． |  | Stiol $\begin{aligned} & \text { s．0．0 } \\ & \text { sooo }\end{aligned}$ | Stiol | Soiol |  | （ |
| 5 |  | Ste |  |  | ${ }_{k}^{k}$ | 31\％ |  | s000 sooo | Sois | So． | Scoue | So． | so．00 sooo | So． |  |
| 5 |  | SEL 5r 250.499 TAPE M M TADATA ADEXX |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％\％ |  | so．00 s00． |  | so．00 | So．00 | So． | so．00 sooo | so．00 sood |  |
| $\stackrel{5}{5}$ | TTMSY－．－00000000 |  |  | Stient | k | 31\％ | ¢ |  | Sosem | S000 s．00 S00 | Sta00 | Soso | Soiol | （ |  |
| 5 5 | TMM－SYR．00020200 TM－STR．000 |  |  | \＄ | ${ }_{\text {k }}^{k}$ | 31\％ | ${ }_{\substack{\text { se8．59 } \\ \text { S6394 }}}$ | So．00 s0． | so． | so．00 s．oo | so．00 | somo | So．00 s．00 | sso．00 | （ |
| 5 |  | SEL Sre 0000 －29999 TAPE METADATA ANE |  | ${ }_{\substack{577.31 \\ \$ 57.23}}^{\text {Stic }}$ | 去 | （1\％\％ | ¢552．65 | S0．00 | Soiol | Soso | Soso | Soso | Soiol | Soso | （ |
| 5 |  | SEL SRR 2500－49999 TAPE MEAADATA INOE |  | ¢5958．500 | k | 31\％ | Ss2．59．95 |  | （incois | Sosoo | （ | （s．0．00 | （incoue | （ |  |
| 5 | Trzessilscc－k |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | S0．00 | so．00 <br> so．oo | so．00 s0．00 | so．00 s．00 | so．00 so．os | so．00 so．00 | S000 |  |
| 5 | Tzest Lssc | SELTz－BSTILSSC） |  | \＄995．00 | k | 31\％ |  | S0．00 | S000 | S000 | S000 | S000 | S000 | S000 | vmmare |
| 5 | Tzsstissc－k | SEl T－BS－TIS－C） |  | Stiletile | k | 31\％ |  |  | cois | Sosoo | So． | So． | （ion | somo | VMWNARE |
| 5 | ${ }^{\text {U }}$ U－ARXXXCXT 10.5000 | SEL Uogate APXCXTT00 to AXXXX 5 Sol |  |  | k | 31\％\％ | $\underbrace{\text { a }}_{\substack{\text { S156，750．75 } \\ \text { s88．820．94 }}}$ | so．00 | Soco | so．00 s000 | So．00 | So．00 | so．00 sooo | so．00 sooo | RVERBED RVVREED |
| 5 | U－ARXCXTIO－500 | SEL Ppgarae ARXCXTT10 to ARXCXXT 500 |  | ${ }_{\text {S }} 5355.9520200$ | k | 31\％ | S24，5．27．38 | s．000 | ssoom | s．0．00 s．00 | S． | So．00 | S000 | S000 | RNVEbBED |
| 5 |  | SEL Upgrate ARXVOIS50 O A ARVOIIK |  | ¢ | k | 31\％ |  | socou | $\xrightarrow[\substack{\text { so．00 } \\ \text { so．oo }}]{ }$ | so．00 | so．00 | somo | somo | （inco | RVERBED |
|  | U－ARXVOI50－1k | SEL U Ugrade ARXVOIL500 to ARXVIIK |  | \＄7，56900 | к | 31\％ | S5，22．61 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | \＄0．00 | 50．00 | 80．00 | RNERBED |


| band | sku |  | DESCRIPTITON |  | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | $\left.\begin{gathered} \substack{\text { Naspo vp } \\ \text { Dissount } \\ \%} \end{gathered} \right\rvert\,$ | nvp level 1 NET PRICE | $\begin{aligned} & \text { PROSOSPOROT } \\ & \text { PLUS MNT LP } \end{aligned}$ | $\begin{gathered} \text { PROSUPPORT } \\ \text { WMC PREM MNT } \\ \hline \end{gathered}$ | PROSUPPORT ENH MNT LP | basic mnt Lp | $\begin{gathered} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{gathered}$ | wTr upg basic Tops ENH LP | Renewal | THRD PARTY PROOUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 | Uumcculioc UEMCCUU00C-1 | SEL UEM.CCU-10.C) |  | $\xrightarrow[\substack{\text { S5.150.00 } \\ \text { S5. }}]{ }$ | k | $\xrightarrow{31 \%}$ | $\underbrace{\substack{\text { S }}}_{\substack{53,55.50 \\ 53,9085}}$ | so.0 so.oo | so.00 So.00 | so.00 S0.00 | so.00 | So.00 | $\xrightarrow[\substack{\text { s.0.0 } \\ \text { s.00 }}]{\text { a }}$ | so.00 <br> so.00 | vMware |
| 5 5 | UEMCCUUOOC-1 UEMCCU100C-K | SEL UEM.CCU-100.C) |  | ${ }_{\substack{\text { S5, } 6550.30 \\ \$ 5.36}}$ | k | 31\% | ¢$53,908.85$ <br> 53,8596 | so.00 s.00 | so.00 so.00 | so. ${ }_{\text {so.00 }}$ | somo | somo so.00 | S0.00 s00 | somo so.00 | VMWMARE |
| 5 |  | SEL LeM.CCU-10.C) |  | sis1.50 S56.50 | k | 31\%\% |  | soou | so.o soon | so.o Soiod | soov sooo | sooo | sooo sooo Sol | sooo sood | VMWVARE |
| 5 | UEMCCU100-1 | SEL UEM.CCU-10.C) |  | ¢ | K | 31\% |  | So.00 | so.00 so.00 | (en so.00 | So. | So.00 | So.00 | So.00 | VMWVARE |
| 5 | UEMMU H00c | SEL UEM M M -100-C) |  | \$3,090.00 |  | 31\% | \$2,13,10 | s0.00 | s0.00 | s0.00 | \$000 | so.00 | s0.00 | \$0.00 | VMWMARE |
| 5 | UEMNU 1000-1. | SEL UEM.NU-100.C) |  |  | k | ${ }_{31 \%}^{31 \%}$ | ¢ | So. | so.00 so.00 | so.00 so.00 | so.00 s0.00 | somo | So. | So. | VMINARE |
| 5 | UEMNU10C | SEL UEM. ${ }^{\text {a }}$ (10.C) |  | cois | к | 31\% |  | S0.00 | S0.00 | S0.00 | so. | so.00 | so. | so. | VMWNARE |
| 5 | UEMNU10C-1 | SEL UEM-MU-10.C) |  | 5339.90 | k | 31\% | ${ }_{5224.53}$ | s0.00 | s0.00 | 50.00 | s0.00 | so.00 | s0.00 | s0.00 | UMWARE |
| 5 | UEMNUIOC-K | SEL LeM.NU-10.C) |  | ¢334433 | ${ }_{k}^{k}$ | 31\% | \$230.76 | s0.00 | s0.00 | s0.00 | \$0.00 | \$0.00 | s0.00 | \$0.00 | VIMWARE |
| 5 | U-L-CAXA60-H.V. | SEL Uprade a CAX. $66 . \mathrm{HtovH}$ |  | ${ }_{\text {S }} \mathbf{5 2 5 4 7 7 7 . 0 0}$ | K | 31\% | \$17,599.13 | s0.00 | ${ }_{\text {s }} 50.00$ | 50.00 | S0.00 | ${ }^{50.00}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | RNVEREED |
| $\begin{array}{r} 5 \\ 5 \end{array}$ |  |  |  | Stiss.at.00 | K | 31\% | ${ }_{\substack{\text { a }}}^{\text {s41,077.74 }}$ s2,485.22 | socou | so.00 so.00 | s0.00 s0.00 | somo | sso. | S0.00 s000 | sso. | ${ }_{\text {RTVERBED }}^{\text {RVVREED }}$ |
| 5 | U-L-CAXA 6 6-L-VH | SEL Upgane a CAX-460-L-10 VH |  | ¢ 584.923 .000 | к | 31\% |  | S500 | so.00 5000 | 50.00 50.00 | Ss.00 | ¢ | cos | so. | RIVERBED |
| 5 | U-LCCAXA60-M. | SEL Upgrade a CAX 460 -Mtor |  | \$828308.00 | k | 31\% |  | S0.00 | s0.00 | s5000 | \$0.00 | S0.00 | S0.00 | S0.00 | RNVERED |
| 5 |  | SEL Upgade a a AX. $66 . \mathrm{MHovH}$ |  |  | k | 31\% |  | ( | So. | (in so.00 |  | S0.00 |  | ( | ${ }_{\text {Reder }}^{\text {RVERBED }}$ |
| 5 | U.L-CAXXA60-U-L |  |  | ( | k | 31\% |  | socou | so.00 so.00 | s0.00 s0.00 | so. ${ }_{\text {soo }}^{\text {s.00 }}$ | sso.00 | sso.00 | somo | ${ }_{\text {RTVERBED }}^{\text {RVEREED }}$ |
| 5 | U-L-CAXA6O-UM | SEL Upgrade a CAX 460 -Uto M |  | S50,54.00 | k | 31\% | ${ }_{\text {S }} 535.158 .26$ | so.00 | s0.00 | s0.00 | s0.00 | so.00 | so.00 | s0.00 | RNERBED |
| 5 | U-L-CAXAEO-UVH |  |  |  | k | 31\% | ( | So.00 | Soiol | (en so.00 | So. | So. |  | ( so.00 | (Rverben |
| 5 | UPG:ESPRUSIITYR |  |  | ¢ ${ }_{\text {cke, } 5923}$ | к | 31\% | ( 540.428 .69 | Ss00 | so.00 | \$50.00 | Scood | ssoos | ssoos | so. | SUPERNA |
| ${ }_{5}^{5}$ | Upo.Es.PLUSI-SYR |  |  | ST7.255.46 | k | 31\% | ${ }_{\text {S }}^{\text {S50,2723. }}$ | ${ }_{\text {s0.00 }}$ | s0.00 | S0.00 | s0.00 | ${ }_{\text {so.00 }}$ | ${ }_{50.00}$ | ${ }^{\text {s0.00 }}$ | SUPERNA |
| 5 | UPG.Es.PPUSL2-YR | SELIGLSESESPIUS upg 2 Write Cluser itr |  | \$55,807.69 | K | 31\% | ${ }^{\text {s38.507,31 }}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | s0.00 | 50.00 | ${ }^{50.00}$ | ${ }^{50.00}$ | SUPERNA |
| 5 5 | UpGGES.PLUS2-3YR |  |  | ${ }_{\substack{\text { S78.541.54 } \\ \text { s8,75.38 }}}$ | ${ }_{\text {k }}^{\substack{\text { k }}}$ | 31\% |  | sso.00 | so.00 so.00 | so.00 so.od | ss.00 | ss.00 | Ss.00 | Ss0.00 | SUPERNA |
| 5 | UPGGESUITE1-1YR |  |  | S31,72,31 | к | 31\% |  | s0.00 | 50.00 | S0.00 | Ss.00 | Scood | ss000 | so. | Superna |
| 5 | UPG-ESUITE-3YR | SELIGLSeBunde upg 1 Write Cluster 3r, |  | \$39,900.00 | к | 31\% | \$27,531.00 | s0.00 | s0.00 | 50.00 | \$0.00 | s0.00 | so.00 | \$0.00 | SUPERNA |
| 5 | Upog-ESUTT-1-5R | SELIILSe eundile upg 1 Write Clusier 5 St |  | S48.086.15 | k $k$ | 31\% | ( | S00.00 | (so.00 | ( | So.00 | S0.00 | S0.00 | S000 | Suprrna |
| 5 | UPG:EESUTE-3-3YR |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\% |  | so.00 | so.00 so.00 | s0.00 s0.00 |  | sso. | Ss0.00 | S0000 | SUPERNA |
| 5 | UpG:ESUTEE-5VR | SELIILS elindide upa 2 Write Cluser 5 Sy |  | S73.444.62 |  | 31\% |  | S000 | s.00 | So.00 | S0.00 | S000 | S000 | S000 | SUPERNA |
| 5 | VSEPPVEAUGC |  |  | (sit.500.00 | k | 31\%\% |  | sso.00 | so.00 <br> sooo | so.00 so.00 |  | sso.00 | sso.00 | sso.00 | VMWNARE |
| 5 | Vsepveakucc-k | SEL LSSEESP-VENT-AK.UG-C) |  | \$19,979.00 | k | 31\% | \$13,785.51 | so.00 | s0.00 | s0.00 | \$0.00 | so.00 | s0.00 | S0.00 | vmmare |
| 5 | VESPVEPAKGC | SEL VSS-ESP-VEPL-AK-UGGC) |  | ( 520.900 .000 | k | 31\% | Slitani.00 | So.00 | (ensom |  | ( | S0.00 |  | ( | VMWW ARE |
| 5 | VsEpreverakuc-1 | SeLvs-s.iverL-AK.UGG) |  |  | к | 31\% |  | Scood | so.00 so.00 | so.00 s0.00 | ssoos | so. | so. | ss000 | VMWNARE |
| 5 | Vstevearugc | SEL VSSESSEVEN-AK-UG-c) |  | \$19245000 | k | 31\% | \$13,279.05 | s0.00 | s5000 | s5000 | \$0.00 | s000 | S0.00 | s0.00 | VMWMARE |
| 5 | Vseveakuccl | SELVS5-E-VEN-T-AK-U-C) |  |  | к | 31\% |  | ssoon | so.00 so.00 | so.00 soos | Scoo | ssood | Ss0.00 | Ss0.00 | VMWNARE |
| 5 | vseverakuica | SELVs5-ES-VEPL-AK-UG-C) |  | \$23,245.00 | к | 31\% | \$16,039.05 | \$0.00 | s0.00 | 50.00 | \$0.00 | so.00 | s0.00 | \$0.00 | vMware |
| 5 | VEEVEPAKUGC.-1 |  |  |  | k | 31\% | ( | S0.00 | So. |  | S000 | S0.00 | ( | ( | VMWW ARE |
| 5 | VSEveratucc-k | SELVSSE-E-VEP-L-AK.UG-C) |  |  | k | 31\% |  | S0.00 | so.00 so.00 | so.00 s0.00 | Scoo | so. | sso.00 | sso.00 | VMWNARE |
| 5 5 | VIVENTAKC-1. VsVENTACC.K | SEL LSS.VENT.ARC) |  |  | k | 31\% | ¢ | S0.00 | So.00 | s.0.00 seo | Stiol | cois | (incoue | Sois | VMWMARE |
| 5 | Vventack viveplacc | SEVSS-VEN-AR-C) |  | (s23,4.495.000 | k | 31\% |  | sso.00 | so.00 so. | so.os soo | S000 | ssoos | Ss0.00 | Ss0.00 | VMWNARE |
| ${ }_{5}^{5}$ | VvVEPLAKC-1 | SEL LSS.VEPL-AKC) |  | S25.845.00 | ${ }_{\text {k }}$ | 31\% | S17,83.05 | S0.00 | so.00 | so.00 Sooo | S0.00 | S0.00 | S0.00 | S0.00 | VMIWNARE |
| 5 5 5 | VSTEPAK.c.K | Stele |  |  | k |  |  |  | (encous |  | (coue | (como | (incous | (como | CARARSFT |
| 5 | VAARMTILSDPF | SEL VA.ARM-T.LSS.D.P.F.F. |  | \$87.25 | k | 31\% | ${ }_{\substack{5520 \\ 523}}^{\text {ces }}$ | S0.00 | So.00 | S0.00 | so.00 | so.00 | S0.00 | S0.00 | ${ }_{\text {Caren }}^{\text {CARASSOFT }}$ |
| 5 5 | VAARMTLSSU3PF |  |  | ${ }_{\substack{\text { S }}}^{\text {S34.56 }}$ | k | 31\%\% |  | S0000 | sooo <br> so.oo | sooo so.00 | ${ }_{\text {soseo }}^{5000}$ | sso. | so.00 s000 | sso.00 | ${ }_{\text {cta }}^{\text {CARARSSOFT }}$ |
| 5 | VACLCTILSSO3PF | SEL VA.CLCC-TLSS-D.-3P-F |  | S125.74 | k | 31\% | S88.76 | so.00 | s0.00 | \$5000 | S0.00 | s0.00 | s0.00 | s0.00 | CARAHSOFT |
| ${ }_{5}^{5}$ | Vaclerissopf | SEL Va.CLC.T.TSS.O.P.F. |  | ${ }_{\text {S }}^{5 \times 27.631}$ | k | 31\%\% | S ${ }_{\text {S32, }}$ | s0.00 | so.00 soon | so.00 Soon | S0.00 | so.00 | so.00 | so.00 | ${ }_{\text {CaRahtioft }}$ |
| 5 5 5 | VACLCTISLSSUPFF | Sele |  | (iss. | k |  |  |  | (encous |  | (coue | (como | (incous | (como |  |
| 5 | VACLITTILSSO3PF VACLITISSDPF |  |  | ${ }_{\substack{\text { s56.91 } \\ \text { S26 }}}$ | k | 31\% | ¢ 53.278 | S0.00 | so.00 so.00 | so.00 so.00 | S0.00 | S0.00 | S0.00 | S0.00 | ${ }_{\text {Capar }}^{\text {CARASOFT }}$ |
| 5 | VACLIVTILSSU3PF | SEL Me. |  | S21.567 | k | 31\% | (si4.88 | S0000 | so.0 so.00 | so.0 so.00 | sso.00 | ssoom | S0.00 sooo | S000 | ${ }_{\text {ctar }}^{\text {CARARASOFT }}$ |
| ${ }_{5}^{5}$ | VACVTILSSUPF | SELVA.CL-T-TSS.UP.F. |  | ( 538.78 | k | 31\%\% | Sisers | s0.00 S000 | so.00 soon | so.00 Soon | S0.00 | S0.00 | S0.00 | S0.00 | CARAHSOFT |
| ${ }_{5}^{5}$ | VACNTPLILIOC-1 | SEEVACNT-PLD-D.C) |  |  | k | 31\% |  | S0.00 | so.00 so.00 | ${ }_{\substack{\text { s0.00 } \\ \text { s0.00 }}}$ | so.00 | somo | Ss.00 | Ss000 | VMWMARE |
| ${ }_{5}^{5}$ | VACNTPLDC.K |  |  | ¢ | k | 31\% | S22.90 | so.00 | so.00 | s000 | S000 | S0.00 | S0.00 | S0.00 | vMmare |
| 5 | VACNTPLUC | SEEVACNT.PL-U.C) |  | ¢558.46 | k | 31\% |  | S0.00 | so.00 so.oo | so.00 so.od | ss.00 | S0.00 | Ss.00 | Ss.00 | VMWMARE |
| ${ }_{5}^{5}$ | VACNTPLULC.K | SEL A.CNT.PLL-UC) |  | ${ }_{\text {ckis }}^{554.53}$ | * | 31\% | ${ }_{\text {cter }}^{537.63}$ | S0.00 | so.00 | so.00 | ${ }^{\text {s0.00 }}$ | ${ }^{\text {so.00 }}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | पMWAAE |
| 5 | VANABTILSSOPPFFF |  |  |  | ${ }_{\text {k }}^{\substack{\text { k }}}$ | 31\% | S | S0.00 | so.00 so.od | s0.00 so.00 | Sco. | Scoun | Ss.00 | Ss.00 | CARAHSOFT |
| ${ }_{5}^{5}$ | Vamawplloc | SEEV. V.MAW.-PL-D.C.C) |  | S10.30 | k | 31\% | \$7.11 | so.00 | s0.00 | s0.00 | S0.00 | s.000 | so.00 | s0.00 | VMWMare |
| 5 | VAMMWPLLCC.-1 | SEL VAMAW.PL-D.D.C) |  | ¢ | k | 31\%\% | ${ }_{\substack{\text { s.8.94 } \\ \text { s.33 }}}^{\text {S }}$ | S0.00 | so.00 so.oo | so.00 so.oo | Ss.00 | Ss.00 | S0.00 <br> s.ood | Ss.00 | VMWMARE |
| ${ }_{5}^{5}$ | VAmBMPLDC |  |  |  | k |  | ¢ | Soiol | Stion | Stiol | ¢ | Stion | So. | Stiol | VMWMARE |
| 5 | VAMBMPLLOC-k | SEEVAMBM.LID-C.C) |  | ¢ | k | 31\% |  | Stion | so.00 so.00 | so.00 so.00 | S0.00 s.00 | ssoom | so.00 sooo | Ss000 | WWWMARE |
| ${ }_{5}^{5}$ | VAMBMTILSSO3PF | SEL VA.MEBM-T.LSS.-.3P-F.F. |  |  | k | 31\% |  | ( 50.00 | so.00 soon | ( so.00 | ( | S0.00 | S0.00 | S000 |  |
| 5 | VAMMBMTILSSUPPF |  |  | Sti. | k | 31\% | \$48.40 | S0.00 | So. | soio s.00 | ( | S0.00 s.00 | cois | cois | ${ }_{\text {chen }}^{\text {CARAAHSOFFT }}$ |
| 5 5 | VAMBMTILSSUPF |  |  | ${ }_{\text {cke }}^{\substack{\text { s26.57 } \\ \text { S20 }}}$ | k | 31\% | (18.33 | S0.00 s000 | $\underset{\substack{\text { so.00 } \\ \text { so.oo }}}{ }$ | so.00 so.00 | Ss.00 | Ss.00 | Ss.00 | ss.oo | CARAHSOFT VMWARE |
| 5 | VANEKCOC-1 | SEL VA, ABED-D.C) |  | sin | k | 31\%\% | Sti4. | S0.00 | siou | s.0.00 | \$0.00 | S0.00 | S0.00 | soiol | vMWare |
| 5 5 | VANBKKC.K | SEL VA, VBE-D.C) |  | ${ }_{\substack{\text { s22.21 }}}^{5025}$ | k | 31\%\% |  | S0000 | $\xrightarrow[\substack{\text { so.00 } \\ \text { so.oo }}]{ }$ | soo. <br> so.00 | sso.00 | sso.00 | S0.00 <br> s00. | somo | VMWAARE |
| ${ }_{5}^{5}$ | VANEKUC.I VANBLUC.K | SEEVA. NBE (-UC) |  | S3475 | k | 31\%\% | ${ }_{5}^{523.98}$ | so.00 | soom | soom | ${ }_{\text {so.00 }}$ | so.00 | s0.00 | ${ }_{\text {so.00 }}$ | vMmare |
| 5 | Vanekuc-k ${ }_{\text {VAPSACCAOPROF }}$ | SEL LAABE.U.C) |  | S9026.00 | к | 31\%\% | S6.27.25 | sso.00 | so.00 so.00 | so.00 so.00 | so.00 s.oo | somo | Ss.00 |  | VMWARE |
| 5 | VAPSACCAOPROF-1 | SEL VAPSACACAO.PROF) |  | S9943.13 | k | 31\% |  | S000 | S000 | S0.00 | S000 | S000 | So.00 | S000 | vMmare |
| 5 | VAPSACCCCELER | SEEVAPSSACCEER) |  | ¢9, | k | 31\% |  | (s000 | so.00 50.00 | s0.00 50.00 |  |  | Ss000 | cos | VMWMARE |
| 5 | VAPSACOOEP | SEL VA.PS.ACO.DEP) |  | ( 518.055 .000 | k | 31\% | ( | ( 50.00 | (encois | ( so.00 | ( | S0.00 | ( | ( | VMWW ARE |
| 5 5 | - | (tal |  | S6.500.00 | ¢ |  | ¢ | ( | Stion | Stion |  | cois | (incoue | ( | VMW ARE |
| 5 | VAPSACACOPRPR-K | SEEVA.PSACOO.PR ( |  |  | k | 31\% |  | ¢ | ${ }_{\text {sol }}^{\text {so.00 }}$ | so.00 so.00 | cois |  | cos | cos | VMWNARERE |
| ${ }_{5}^{5}$ | VAPSADAODEEP | SEL VAPS.APAOADEP) |  | S6,77000 | k | 31\% | ${ }_{\text {S }}^{\text {S4,67.30 }}$ | S0.00 | s0.00 | S0.00 | so.00 | so.00 | so.00 | s0.00 | VMWVARE |
| 5 | VAPSAOODP | SELVAPSAO.OP) |  | ¢ | k | 31\% |  | So. | sa0.00 s.00 | sa0.00 5 | Stion | Stion | So. | cos so.00 | VMWMARE |
| 5 5 | $\xrightarrow{\text { VAPSAOOP-1. }}$ VAPSAOOP-K | SEL VA.PSSAO.DP) SELVAPSAOOPP) |  | S5.094.38 | ${ }_{\text {k }}^{\text {k }}$ | 31\% |  | so.00 | so.00 | S0.00 | sso.00 | so.00 | Ss.00 | Scoue | VMWARE |


| band | sкu |  | DESCRIPTTION | $\underset{\substack{\text { EmC LIsT } \\ \text { PRICE USD }}}{\text { Ster }}$ | CATEGORY CODE | $\left\|\begin{array}{c} \text { Naspo vp } \\ \text { Discount } \\ \% \end{array}\right\|$ | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP |  | PROSUPPORT ENH MNT LP | basic mnt Lp | $\begin{array}{\|c\|} \hline \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{array}$ | WTr UPG Basic <br> TOPS ENH LIP | Renewal | THIRP PARTY PROUUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{5}^{5}$ | VAPSSSOM－1 |  |  | $\xrightarrow[\substack{\text { S4，79400 } \\ 55.00973}]{ }$ | ${ }_{\text {K }}^{\mathrm{K}}$ | $\xrightarrow{31 \%}$ |  | so．00 so．00 | $\xrightarrow[\substack{\text { so．00 } \\ \text { so．00 }}]{ }$ |  | $\xrightarrow{50.00}$ so．00 | so．00 s．00 |  |  | VMWNARE |
| 5 | VAPsom－k | SELVAPS－DM） |  | S55，0973 | ${ }_{\text {k }}$ | ${ }_{31 \%}^{31 \%}$ |  | S000 | Scoio |  | Sosom | So． | Scoo | So． | VMWWARE |
| ${ }_{5}^{5}$ | VAPSMOM | SEL VA．PS．MOM） |  | S66．60．00 | k | 31\％ | \＄4．595．40 | \＄0．00 | so．00 | so．00 | ${ }^{\text {s0．00 }}$ | ${ }^{\text {so．00 }}$ | s0．00 | s0．00 | NARE |
| ${ }_{5}^{5}$ | VAPSMDM． | SEL VA．PSS．MOM） |  | 51．959．70 | K | 31\％ | S4，802，19 | s0．00 | s0．00 | 50．00 | 80．00 | ${ }^{50.00}$ | 50．00 | ${ }_{50.00}$ | Mas |
| 5 5 | VAPSMEP V | SELVAPSSMEP） |  |  | k | 31\％ | ¢ | socou | somo so．00 | so．00 so．od | so．00 | soco | so．00 s000 | Ss000 | VMWNARE |
| 5 | vapssoip | SEL VAPSSSOP－PP） |  | S22438．00 | k | 31\％ | S1．68222 | s0．00 | s0．00 | 50．00 | S0．00 | 50．00 | 50．00 | ${ }_{50.00}$ | VMWMARE |
| 5 | Vapssoop－1／ | SEL VAPS．SOOPP） |  | \＄2，547．71 | k | 31\％ | \＄1，757．92 | s0．00 | so．00 | s0．00 | S0．00 | \＄0．00 | s0．00 | S0．00 | VMWMARE |
| 5 | VAPsSOPD．K | SEL VAPSSSSO．DP） |  | （ 52.616 .46 | ${ }_{\text {k }}^{\text {k }}$ | 31\％\％ | （ | So．00 |  |  | S0．00 s．00 | S0．00 | So．00 | So． | VMWVARE |
| 5 | VAPSSSTAOOEEP．1 | SEEVAPSSSTAO－DEP） |  |  | k | 31\％ |  | socou | somo so．00 | $\xrightarrow[\substack{\text { so．00 } \\ \text { s．00 }}]{ }$ | S000 s000 | Sco． | Ss0．00 | so．00 so．oo | VMWVARE |
| 5 | VAPSWADP | SEL VA．PSS．WA．PP） |  | \＄31，650．000 | k | 31\％ | ¢ | S．000 | So． | Soiol | S000 | S000 | Stion | Stion | VMWMARE |
| ${ }_{5}^{5}$ | VAPSW A APP－1 VAPSWADP．K | SEL VA．PS．WA．DP） |  | （14，264．25 | ${ }_{\text {k }}^{\text {k }}$ | 31\％ | s99．82， 23 S10．020．87 | So．00 | so．00 <br> so．oo | so．00 so．os | Ss．00 | so．00 so．os | Ss0．00 | so．00 | VMWMARE |
| 5 | VAPSWWADEP | SEL MAPSSWOA．DEP） |  | S 18.9560 .000 | k | 31\％ |  | Ss00 | so． | （ | Ss000 | Ss00 | S000 | S000 | VWWMRE |
| 5 | VAPSWWAAEP－1 | SEL VA．PS．WOA．DEP） |  | ${ }_{\text {Sl }}^{519.813,20}$ | k | ${ }^{31 \%}$ | ${ }_{\text {S13，67．11 }}$ | ${ }^{50.00}$ | so．00 | S0．00 | S0．00 | S000 | so．00 | s000 | vmmare |
| ${ }_{5}^{5}$ | VAPSWOSSEPP | SEL VA．PS．WOS．DEP） |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | $31 \%$ $31 \%$ |  | s．00 s．ood | so．00 so．oo | so．00 s．00 | s．00 s．ood | so．00 s．o． | so． | so．00 so．oo | VMWARE |
| 5 | VAPSWSSDP | SEL VAPSSSSS．DP） |  | ${ }_{\text {cose }}$ | k | 31\％ |  | So． | cois so．00 | so．00 so．00 | 年 | Scoot |  |  | VWWNARE |
| $5_{5}^{5}$ | VAPSSSSPD－1． | SEL VAPS．WS．DP） |  | S9，899．13 | k | ${ }^{31 \%}$ | S6，79590 | ${ }_{\text {so．00 }}$ | s0．00 | ${ }_{\text {S0．00 }}$ | ${ }^{50.00}$ | ${ }^{\text {s0．00 }}$ | ${ }_{50,00}$ | s000 | VWWWARE |
| 5 | VAASSNSD－K．K |  |  |  | k | ${ }_{31 \%}^{31 \%}$ | ${ }_{\text {St，}}^{\text {S050．01 }}$ | so．00 s00． | so．00 S000 | so．00 sooo | S0．00 s00． | Ss．00 | so．00 sooo | somo | VMWARE |
| 5 | Vatepllic | SELVATTEL－PL－D．C） |  | ${ }_{520.60} 50$ | k | 31\％ | S1421 | so．00 | s0．00 | S0．00 | \＄0．00 | \＄0．00 | s0．00 | s000 | vMmare |
| 5 | VATEPLLDC－1． | SEL VA．TE－PLLD－D．C） |  | ${ }_{\substack{525.86 \\ 52701}}$ | K | ${ }_{31 \%}^{31 \%}$ | （si7． | So．00 |  |  | （ | （ | So． | So．00 | VMWW ARE |
| 5 | VATELTLSSOBPF |  |  |  | k | 31\％ | ${ }_{52268}$ | S000 | so．00 | S000 | S000 s．00 | S000 | S000 | 旡 50.000 | CARAHSOFT |
| 5 | vateltissopf | SEL：VA．TEL－TISS－D．P．F．F |  | S14．74 | k | 31\％ | S10．17 | 50．00 | S0．00 | s0．00 | \＄0．00 | s0．00 | \＄0．00 | 50.00 | ARAHSOFT |
| 5 | VAWADWAPLAGGC | SELVA．WOAAPLLACOC） |  | \＄122．50 | k | 31\％\％ | Sess． | s0．00 | S0．00 | S0．00 | S0．00 S00 | s．00 S000 | 50．00 | so．00 | VMWVARE |
| 5 | VAAMADAPLAUGC－1 | SELVA．WAD．WA．PLAUGC） |  | \＄133，70 | k | ${ }^{31 \%}$ |  | S0．00 s．00 |  | （incoue | S000 s．00 | Scoue | Soiol | Scoue | VMWMARE |
| 5 5 | VAMALSLSO3PC |  |  |  | ${ }_{\text {k }}^{\text {k }}$ |  | ¢ | S000 | Soiol | Soiol | Soiol | Soiol | Soiol | S000 | vMW ARE |
|  | VAWALSSOSOPC．K | SEL VA．W．W．A．SSO．－3－C．C） |  | ${ }_{\text {cose }}^{59969}$ | k | 31\％ |  | so．00 s．00 | so．00 so．oo | so．00 so．00 | so．00 s0．00 | so．00 s．00 | so．00 s．00 | s0．00 so．00 | VMW ARE |
| 5 | VANALSSULZCC |  |  | ${ }_{\text {cke }}^{59400}$ | k | 31\％ | ¢ | Ss000 | （en | （en | Ss000 | Ss00 | S000 | S000 | VMWNARE |
| ${ }_{5}^{5}$ | VAANALSSU2CC．1 |  |  | （s9923 | ${ }_{\text {k }}^{k}$ | ${ }_{3}^{31 \% \%}$ | ${ }_{\substack{\text { s57788 } \\ 57057}}$ | S0．00 | So．00 | So．00 | S0．00 | s．00 s．ou | so．00 | S000 | VMWVARE |
| ${ }_{5}^{5}$ | VAWALSSSUL2PCC |  |  | （10100 | k | 31\％ | ${ }_{\text {S60．99 }}$ | so．00 sooo | so．00 sooo | so．00 sooo | s000 s．00 | so．00 sooo | （so． | （ | VMWNARE |
| ${ }_{5}^{5}$ | VAANALSSUPCC．1 |  |  | Stios．55 | k | ${ }^{311 \%}$ |  | s0．00 | S000 | S000 | S0．00 | \＄0．00 | S0．00 | S000 | vMWare |
| 5 | VANALSSUPCC．K | SELVA．W．－．LSS－U－UP．C） |  | Stiong | ${ }_{k}^{k}$ | ${ }^{31 \%}$ | （157．86 | so．00 s000 | $\xrightarrow{\text { soou }}$ S000 | so．00 s000 | S000 s000 | so．00 s．00 | sooo s000 | somo | VMWNAREE |
| 5 | VAWAOAPLILUGC－1． | SEE VA．WAOAPLLALAG－C） |  | Sc00．82 | k | ${ }^{31 \%}$ | ¢ | S0．00 | Soiol | So． | Stiol | S000 | Soiol | Stion | VMWMare |
| ${ }_{5}^{5}$ | VAAWAOAPLLUUCC．K | SEL V．WAAOAPLLLACOGC） |  | ${ }_{\text {S }}^{5214.14}$ | k | 31\％ |  | S0．00 s0．00 | S0000 s．00 | $\xrightarrow{\text { so．00 }}$ s000 | Ss．00 | Ss．00 | Ss0．00 | Ss0．00 | VMWVARE |
| ${ }_{5}^{5}$ | VAMAOAPLLLUSCG－1． | SEL VA．WAOAPLLLDOUGC） |  | 5224.68 | k | 31\％ | \＄155．03 | \＄0．00 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | s0．00 | VMWMAE |
| 5 5 | VAWAOAPLLUUCC．K | SELVA．WAOAPLLD．UGOC） |  | s234．83 s92．50 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ | S1162．03 | so．00 sooo | S000 <br> so．os | so．00 so．os | s．00 <br> 50.00 | Ss．00 | so．00 sooo | Ss000 | VMWMARE |
| ${ }_{5}^{5}$ | VAWAOAPLLUGCC－1． | SEEVA．WAOAPLL．U．UG－C） |  | （tas．66 | k |  | ciscise | Soiol | Soiol |  |  | Stiol | （in soio | Stiol | VMWNARE |
| 5 | VAMAASprLIUGC | SEL MAWAD．WA－PAUGOC） |  | \＄388．40 | k | 31\％ | ${ }_{522.50} 5$ | S0．00 | S0．00 | S0．00 | S500 | S000 | S000 | S000 | VMWMRE |
| ${ }_{5}^{5}$ | Vawaosplougc－1 | SEEVA．WAOS．PLL－O．UGC） |  | S40．13 | k | 31\％ | ${ }_{\substack{\text { s27．99 }}}^{5295}$ | s0．00 | so．00 | so．0 | S0．00 | s0．00 | s0．00 | s0．00 | vmmare |
| ${ }_{5}^{5}$ | Vawaosplluucck | SEL Va．WAOS．PLI－D．UG－C） |  | S ${ }_{\text {S71．50 }}^{51.95}$ | k | 31\％\％ |  | so．00 so．00 | So．00 <br> s．00 | S0．00 s．00 | S0．00 50.00 | S000 | S0．00 s00． | so．00 s000 | VMWARE |
| 5 | VAWAOSPRLUGUC－1 | SELVAWAOS．PLL－UGUC） |  | \＄78．81 | k | 31\％ | S53．00 | so．00 | Soiol | S000 | S000 | S000 | so．00 | Stiol | $\triangle \mathrm{MWMare}$ |
| 5 | VAAMAOSPLLLUUC．K | SELVA．WAOS．PLL－UGU－C） |  | ${ }_{\text {cose }}^{580.060}$ | k | 31\％\％ | ${ }_{\substack{\text { S } \\ \text { S65．33 }}}^{5624}$ | S0．00 | S000 s00．00 | S0．00 s．00 | S0．00 s0．00 | Ss．00 | S0．00 | so．00 so．00 | VMWARE |
| 5 | VAMAOSPLLLUCOC－1 | SEL VA．WAOS．PLL．U．UGCC） |  | 59666 | k | 31\％\％ | 566.70 | s0．00 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | s0．00 | VMWMAE |
| 5 | Vawaosplluucck | SEL VA．WAOS．PLL．U．U．U．C） |  |  | k | $31 \%$ $31 \%$ | ${ }_{\substack{569.52 \\ 5983}}$ | So．00 |  |  | （ | （ | So． | Stion | VMWW ARE |
| 5 | VAWASSU3PC．－1 | SEL VA．W．A．ASSU．U－3－C） |  | \＄1488．91 | k | 31\％ | －${ }_{\text {S10273 }}$ | Ss000 | S0．00 |  | Ss000 | S800 | S000 | so． | VMWNARE |
| 5 | Vavassuspc．k | SEL VA．W．－ASS－U．3．－．C） |  | \＄5559．90 | k | 31\％ |  | s．0．0 sooo |  |  |  |  | Soiol | Stiol | VMWNAEE |
| 5 | VANAATLLD226C－1／ |  |  | ${ }_{\text {Sci，66 }}^{\text {S59．00 }}$ | k | 31\％ | ${ }_{\text {S42，}}^{54}$ | S000 sooo | So．00 sooo | So．00 sooo | S000 sooo | S0．00 s．00 | so．00 s．00 |  | VMWMARE |
| 5 | Vavatisozec－k | SEEVA．W．A．ALS．－．2．－C．C） |  |  | ${ }_{\text {k }}^{\text {k }}$ | $31 \%$ $31 \%$ |  | So．00 | So． |  | So． $\begin{aligned} & \text { s．00 } \\ & \text { s．00 }\end{aligned}$ | So． | S0．00 | So． | VMWW ARE |
| ${ }_{5}^{5}$ |  | SELVA．W－A．t |  | S10．5． | k | 31\％ |  | S000 s．00 | （ | （ | S000 s．00 | （ | S000 s．00 | （ | VMWMARE |
| ${ }_{5}^{5}$ | VAWAALLSSD2CC－K |  |  |  | k | 31\％ | $\underset{\substack{579.56 \\ \text { s78．32 }}}{ }$ | so．00 so． | So．00 soo． | so．00 s．00 | S0．00 sooo | S0．00 | so．00 sooo | So．00 | VMWARE |
| ${ }_{5}^{5}$ | VAWATILSSSPDC． |  |  | Sti12．61 | ${ }^{\text {k }}$ | 31\％\％ | cisise | S0．00 | Soiol | So． | S000 | S000 | S000 | S000 | VMWARE |
| ${ }_{5}^{5}$ | VAWAALLSSO2PC－K |  |  | ${ }_{\text {S }}^{\text {S1727．50 }}$ | k | ${ }_{31 \%}^{31 \%}$ | （ ${ }_{\text {S }}^{565.38}$ | s000 sooo | So．00 sooo | so．00 sooo | S000 sooo | so．00 sooo | s000 s000 | So． | VMWW ARE |
| ${ }_{5}^{5}$ | Vawatlissoscc－1 |  |  | ¢ | k | ${ }^{31 \%}$ | \＄106．36 | s0．00 | so．0 S00 | so．00 | S000 | S000 | S000 | S000 | MMWAPE |
| 5 5 | VAWAALLSS33C－K | SELVA．W．A．T．LSS．－．3．－．C） |  | （161．28 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | \＄111．28 | so．00 s．oo | so． | $\xrightarrow{\text { so．00 }}$ | S0．00 s00． | S000 | So．00 s00． | ss000 | VMWARE |
| 5 5 | Vawatlissosec－1 |  |  | ${ }_{\substack{\text { Sl66．16 } \\ \text { S1734 }}}$ | k | 314\％ |  | Soiou | Soiol | Soiol | Stion | Soiol | So． | So． | VMWMARE |
| 5 | VANATLSSU32CC |  |  | ${ }_{\text {S176．50 }}$ | k | ${ }^{31 \%}$ | S119．74 S1289 | ¢ | （incois | （incois | ¢ | Scoue | Scoue |  | VMWMARE |
| 5 5 | VawatLSSU2CC．1． | SEEVA．W．A．A．LSS．U．2．－C） |  | ${ }_{\substack{\text { s } \\ 52034.89}}$ | k | 31\％\％ | ${ }_{\substack{\text { S1430．36 }}}^{5194}$ | s．00 s．00 | so．00 soo． | so．00 so．od | so．00 s000 | so．00 sooo | so．00 sooo | so．00 sooo | VMWW ARE |
| 5 5 5 | VAWAATLSSSU2CC．－ | Ste |  |  | 去 |  |  |  | Stion | Stiol |  | （s．0． | Sose | Scoue |  |
| 5 5 | VawatLLSSU2PC－1 VAWTLSSU2PC．K | SELVA．W．A．A．LSS－U．UP－C） |  | ${ }_{\text {S }}^{5209090}$ | ${ }_{k}^{k}$ | 31\％ | ${ }_{\substack{\text { S } \\ \text { S150．93 }}}^{51421}$ | so．00 s0．00 | S0．00 s．00 | so．00 s00． | S0．00 s000 | so．00 s．00 | so．00 s000 | so．00 s00． | VMWVARE |
| 5 5 | Vawatlissubc | SEEVA．W．A．ALSSS．U．UC－C） |  | ¢58200 | k | － | （ille | solo soiou | Stiol |  | solo sooo | Soiol |  | Sosol | VMWWARE |
| 5 5 | VAWATLSSSU3CC－K | SEL VA．W．A．－TSSSS． |  | ¢ | k | ${ }^{31 \%}$ |  | S0．00 s．00 | Scoue | Soco | S0．00 s．00 | S0．00 s．00 | So．00 |  | VMWM ARE |
| 5 5 | Vawatlissusp | SEEVA．W．－A．TISS．U．U．P．C） |  | ${ }_{\substack{\text { s }}}^{5820.50}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | ${ }_{\substack{\text { S } \\ \text { s202225 }}}^{59.55}$ | so．00 so．00 | So．00 so．os | so．00 s．00 | S0．00 so．os | S0．00 | so．00 s．00 | Ss．00 | VMWARE |
| 5 5 5 | VAWAATSSU3PC－k | Sele |  |  | k | （1） |  | Stiol $\begin{aligned} & \text { s．00 } \\ & \text { s．00 }\end{aligned}$ | Stiol $\begin{aligned} & \text { s．0．0 } \\ & \text { s．00 }\end{aligned}$ |  |  |  | Stiol $\begin{aligned} & \text { S0．00 } \\ & \text { s．00 }\end{aligned}$ | （somo | VMWNARE |
| ${ }_{5}^{5}$ | VAWNATSDOP2PCC， | SELVA．W．－ATSO．－2P－C |  | \＄865．04 | k | 31\％ | $\$ 43.47$ S45．43 | S0．00 s．00 | S000 | so．00 sooo | S0．00 s．00 | S0．00 s．00 | S0．00 s．00 | So． | VMWVARE |
| ${ }_{5}^{5}$ | Vawatsorpck |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | Ssi7．50 | so．00 | so．00 soom | so．00 soon | S0．00 | S0．00 | so．00 | So．00 | VMWVARE |
| 5 5 5 | Vanatsobec | Sele |  | ¢ | k | － |  |  | Stiol | Stion | （incoue | （incoue | Scoue | Stion |  |
| 5 5 | Vavatsosicck |  |  | （ 590.02 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | S0．00 s00． | S0．00 s．00 | so．00 s．00 | S0．00 s000 | S0．00 s．00 | so．00 s．00 |  | VMWMARE |
| 5 5 | VAAAATssubcc－1 | Sel |  | （1430．00 | ¢ |  | （tas |  | （en so． |  |  |  | （sols | （somo | VMWNARE |
| 5 | Vawo oapllaucc | SEL VAWAOASPLL－AGGOC） |  | \＄1920 | k | 31\％ | ${ }_{\text {S }}$ | S500 | s0．00 | so．00 sol | Ss．00 | so．00 | S0．00 | so．00 | VMWMARE |
| 5 |  | SEE VA．WOE．PLL．U．C） |  | ¢ ${ }_{\text {S20．06 }}$ | ${ }_{\text {k }}^{\text {k }}$ | 31\％ | S13．84 | So．00 | So．00 <br> so．oo | so．00 <br> so．oo | S0．00 | so．00 s．oo | Ss．00 | Ss0．00 | VMWMARE |
| 5 | Vawoatissobef | SEL：VA．WOAA．A．TLSSSO．OPP．F |  | Si74．00 |  | 31\％ | （120．68 | S0．00 | So． | So．00 | S000 | So． | So． | So． | CARAHSOFT |
|  | vawoattisodic |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline BaND \& sku \& \& DESCRIPTION \& \(\underset{\substack{\text { EMC LIst } \\ \text { PRICE USD }}}{\text { a }}\) \& CATEGORY CODE \& \[
\begin{array}{|c|}
\text { NASPO VP } \\
\text { Discount } \\
\%
\end{array}
\] \& \begin{tabular}{c} 
NVP LevEL 1 \\
NET PRICE \\
\hline
\end{tabular} \& PROSUPPORT PLUS MNT L \&  \& PROSUPPORT
ENH MNT LP \& basic mnt l \& \[
\begin{gathered}
\text { WTY UPG ENH TO } \\
\text { PS W/MC PREM } \\
\text { LP } \\
\hline
\end{gathered}
\] \& WTY UPG BASIC TO PS ENH LP \& renewal \& THRD PARTY PROOUCT PARTNER \\
\hline 5 \&  \&  \& \&  \& k \& \(31 \% \%\)
\(31 \%\) \& \({ }_{\substack{\text { s40.38 }}}^{\text {S421 }}\) \& \begin{tabular}{c} 
sol.00 \\
s000 \\
\hline
\end{tabular} \& so.0 \& \({ }_{\text {so.00 }}^{\text {so.00 }}\) \& so.0 \& \(\xrightarrow{\text { so.0. }}\) sooo \& so.0.
so.00 \&  \& MWNA \\
\hline 5 \& VAAWOAATLSSSDPCCM \&  \& \& \({ }_{\substack{\text { scione }}}^{561.18}\) \& k \& 31\% \&  \& so.00 \& Ss0.00 \& so.00 \& Scoo \& ssood \& So. \& so. \& VMWNARE \\
\hline 5 \& VALVOATLSSSPC.-1. \& SEL VA.WOAA-ATSTSD.P.C) \& \& Stios \& k \& 31\%\% \& s4326

44523 \& S000 \& soou \& Stion \& Stoo \& soco \& soiol \& soiol \& VMWMAEE \\
\hline 5 \& VAWVAATLSSDPC.K \& SELVA.WOA.A.TLSS.-P.P) \& \& ss6.500 \& k \& 31\%\% \& ( \& So.00 \&  \& s.00
s0.00 \& 年s0.00 \&  \& Sois \& ( \& VMTARE \\
\hline 5 \& VAW OAat LISSU3PF \&  \& \& S308.55 \& k \& 31\% \& S212.90 \& s0.00 \& s0.00 \& s0.00 \& s0.00 \& S0.00 \& s0.00 \& s0.00 \&  \\
\hline 5 \& Vawoaatissugc \&  \& \& 599.00 \& k \& ${ }^{31 \%}$ \& ${ }_{568.31}$ \& ${ }_{\text {s.0.00 }}$ \& ${ }_{50.00}$ \& 50.00 \& \% 00 \& S0.00 \& 5.00 \& 00 \& UTMUARE \\
\hline \& VAAWOAATLSSULGCC-K \& SELVAWOA.A.TLSS-U-G.C) \& \& Stione \& k \& 31\% \& 517.39
57480 \& S000 \& So. \& s50.00 \& S0.00 \& cois \& so.00
so.00 \& somo \& VMMAARE \\
\hline \& Woantissupc \& SEL VA,WOAAA-ALISS-UP.C) \& \& S106.50 \& к \& 31\% \& 573.49 \& so.00 \& so.00 \& s0.00 \& s0.00 \& so.00 \& so.00 \& sooo \& \\
\hline \& \& SEL VA.WOA-A.TLSSSUP.C. \& \& \$111.29 \& к \& 31\% \& 577.79 \& s0.00 \& 50.00 \& s0.00 \& 50.00 \& 50.00 \& s000 \& 50.00 \& \\
\hline 5 \& VAWOAATLSSUPC.K \&  \& \& \$116.07 \& k \& 31\% \& \$880.09 \& s0.00 \& s0.00 \& 50.00 \& \$0.00 \& so.00 \& s0.00 \& .00 \& VMWMARE \\
\hline 5 \& Vawoatlissup \& SEL:VA.WOA.A.TSSS.UP.F. \& \& ST17.15 \& k \& 31\% \& \$80.83 \& S0.00 \& so.00 \& so.00 \& S0.00 \& so.00 \& so.00 \& S0.00 \& CARAHSOFT \\
\hline 5
5 \& VA.WOE.PL-10-F \& SEL.VA.WOE.PL-10U-F \& \& S44.526.500 \& k \& 退31\%\% \&  \& s.00
so.00 \& sso.00 \& so.00
so.00 \& Stion \& So. \& Ss.00 \& S000 \&  \\
\hline 5 \& VAWOAOLTLOCOCC \& SEELVA.WOLAP-TT-O-26-C) \& \&  \& k \& 31\% \&  \& S0000 \& Sois \& so.00
s0.00 \& Scoot \& so. \&  \& so. \& CARAHSART \\
\hline 5 \& vavolattlozc-1. \& SEL VA.WOOAD-TL-D.2C-C) \& \& 588.41 \& k \& 31\% \& S61.00 \& S0.00 \& s0.00 \& s0.00 \& \$0.00 \& s0.00 \& so.00 \& s0.00 \& vMWARE \\
\hline 5 \& Vaw olotitercck \&  \& \& ${ }_{592}^{5922}$ \& k \& 31\% \& 563.70 \& s0.00 \& so.00 \& 50.00 \& \$0.00 \& 50.00 \& s0.00 \& \$0.00 \& vMWMARE \\
\hline 5 \&  \&  \& \&  \& k \& 31\% \&  \& S000
s0.00 \& so.00
s.ood \& s0.00
so.00 \& s0.00
s.00 \& so.00
so.os \& Ss.00 \& Ss.00 \& VMWMARE \\
\hline 5 \& vavoйт \&  \& \& ${ }_{\text {S13822 }}$ \& k \& 31\% \& ${ }_{\text {cosem }}$ \& S0.00 \& So.00 \& 50.00 \&  \& Scoot \&  \& ¢ \& VMWNARE \\
\hline $5_{5}^{5}$ \& Vawoamtloci \& SEL VA.WOIAD.TT-D.G.C. \& \& ${ }^{54500}$ \& k \& 31\% \&  \& S0.00 \& ${ }_{\text {so.00 }}$ \& S0.00 \& \$0.00 \& ${ }^{\text {so.00 }}$ \& ${ }_{50,00}$ \& so.00 \& VMWare \\
\hline 5 \& VAWOOADTOGC.-1 \& SEEVA VA.WO:AD-T.-T.O.C.C) \& \& ¢547.03 \& k \& 31\% \&  \& S0.00
s0.00 \& so.00
sooo \& s0.00
so.00 \& Sco. \& Sco. \& So. \& So. \& VMWVARE \\
\hline 5 \& Vawoiadtlopc \& SEL VA.WO|AD.TL-D.P.C. \& \& S48.00 \& k \& 31\% \& 533.12 \& S000 \& so.00 \& \$0.00 \& \$0.00 \& so.00 \& s0.00 \& \$0.00 \& vMWMARE \\
\hline ${ }_{5}^{5}$ \& Vavoiantipac-1 \& SEL Va, woiAot-T-P.C) \& \& ${ }_{\text {S } 550.16}$ \& k \& 31\% \& ${ }_{534.61}$ \& S000 \& ${ }_{50.00}$ \& ${ }_{\text {S }}^{50.00}$ \& 50.00 \& ${ }^{50.00}$ \& ${ }_{50.00}$ \& ${ }_{50.00}$ \& VIWWARE \\
\hline 5
5 \& VAWVOADTLOPC.K. \&  \& \&  \& ${ }_{k}^{k}$ \& 31\% \&  \& S0.00
s0.00 \& so.00 \& so.00
s0.00 \& somo \& ssoom \& S0.00
s00. \& sso.00 \& CMARARES \\
\hline 5 \& vawoladtissop \& SEL: VA.WOIAPD-TISS-D.P.P.F. \& \& 55280 \& k \& 31\% \& 536,43 \& s0.00 \& so.00 \& 50.00 \& s0.00 \& so.00 \& so.00 \& s0.00 \& emc select carahso \\
\hline ${ }_{5}^{5}$ \& VAWOADTILSSU3PF \& SEL V.WOMAD-TISS.U.3.F.F \& \& ${ }_{5}^{523.61}$ \& k \& 31\% \& \$15529 \& 50.00
S00 \& so.00 \& S0.00 \& S0.00 \& S0.00 \& S0.00 \& S0.00 \& EMC SELECT CARAHSOFT \\
\hline 5 \& VAVOLADTISSUPF \&  \& \& S84,70
S135.36 \& k \& 31\% \&  \& S0000 \& (so. \& so.00
50.00 \&  \& ssood \& S000 \& ss0.00 \& EmC SELECT CMARARSOFT \\
\hline ${ }_{5}^{5}$ \&  \&  \& \& ${ }^{\text {S1414,45}}$ \& k \& 31\% \& 5997.60 \& S000 \& so.00 \& s0.00 \& so.00 \& so.00 \& s0.00 \& \$0.00 \& vMM ARE \\
\hline 5 \&  \&  \& \& Stilias \& k
$k$ \& 31\%\% \& \$101.77 \& so.00
s000 \& so.00
s.ood \& (en $\begin{aligned} & \text { so.00 } \\ & \text { soio }\end{aligned}$ \& Ss.00 \& Ss.00 \& Ss.00 \& (en $\begin{gathered}\text { S0.00 } \\ 5000\end{gathered}$ \& VMIWARE \\
\hline 5 \& VAVOADOOTLU2PCC-1 \&  \& \& \$154.727 \& k \& 31\% \& s99.88
S104.38 \& S0000 \& Scoom \& so.00
so.00 \&  \& ssood \& S0.00 \& Ss000 \& VMWNARE \\
\hline ${ }_{5}^{5}$ \& Vawolodturac-k \&  \& \& S155.21
S1000 \& k \& 31\%\% \& ${ }_{\text {S }}^{\text {S129.16 }}$ \& S0.00 \& so.00 \& So.00 \& S0.00 \& S0.00 \& S0.00 \& S0.00 \& VMIWARE \\
\hline 5 \&  \& SELVA.WOOA-A-T-U.USC) \& \& ( \& k \& 31\% \& ${ }_{\substack{\text { sin } \\ \text { s137.05 }}}^{516.16}$ \& S000 \& Scoos \& 50.00
50.00 \& Scood \&  \& sso.00 \& sso.00 \& VMWNARE \\
\hline ${ }_{5}^{5}$ \& Vawoinotuscck \&  \& \& ¢ 2072025 \& k \& 31\%\% \& S14300 \& S000 \& soiol \& Stion \& ( 5 S000 \& Stiol \& So. \& Stiol \& VMWare \\
\hline 5 \& VAVOADOTLİ3PC-1 \& SEEVA.WO.ADAD-T.U-3.-.C) \& \& ¢ \& k \& 31\% \&  \& S0.00
s0.00 \& so.00
sooo \& s0.00
so.00 \& so.00
s0.00 \& so.00
so.os \& so.00
so.00 \& somo \& VMWARE \\
\hline ${ }_{5}^{5}$ \& Vawolodilusp-k \&  \& \& ${ }_{5}^{522181}$ \& k \& 31\%\% \& ${ }_{\text {S }}^{155305}$ \& 50.00 \& so.0 \& so.00 \& so.0 \&  \& ${ }_{\text {sose }}$ \& ${ }_{\text {sose }}$ \& VMWMARE \\
\hline 5 \& Vawoamtuecal \&  \& \& \$575.24 \& k \& 31\%\% \& $\underset{\substack{\text { S49.68 } \\ 551.92}}{ }$ \& S0.00
s000 \& soou
s000 \& so.00
so.00 \& so.00
s0.00 \&  \& somo \& somo \& VMMWNARE \\
\hline 5 \& Vavoiadtucc-k \& SEL VA.WOOAD-T.L-G.C.C) \& \& ¢ 577.53 \& k \& 31\%\% \&  \& 50.00 \& so.0 \& so.00 \& S000 \& s000 \& s0.00 \& s0.00 \& vmmare \\
\hline 5
5 \&  \& SEL VA, Wo.A-T.T-T.P.C) \& \&  \& k \& 31\% \& ${ }_{\substack{\text { s53.13 } \\ 5552}}$ \& S0.00
s0.00 \& so.00
sooo \& s0.00
so.00 \& so.00
s.00 \& so.00
so.os \& somo \& somo so.00 \& VMWARE \\
\hline ${ }_{5}^{5}$ \& Vawoinatupc-k \& SEL VA.WO:AD-T.T.-.P.C) \& \& Sessen \& k \& 31\% \& ${ }_{\substack{\text { S57,.89 } \\ \text { Si27 }}}$ \& S000 \& S0.00 \& s.00 \& S000 \& S000 \& S0.00 \& S0.00 \& vMW ARE \\
\hline 5 \&  \&  \& \&  \& k \& 31\% \&  \& S0.00 \& Scoue \& so.00
so.00 \& Scoue \& Scoot \&  \& cois \& VMWWARARE \\
\hline $5_{5}^{5}$ \& VAWOAATSOLPCC.K \& SEL VA.WOIAD.TSTD.-2P.C) \& \& 598.45 \& k \& 31\% \& ${ }_{567.93}$ \& S0.00 \& \$0.00 \& 50.00 \& \$0.00 \& s0.00 \& s0.00 \& \$0.00 \& vmmare \\
\hline 5 \& Vawoliot so3cc \& SEL VA.WOO-AD.TS.O.3.-.C) \& \& S118.80 \& k \& 31\% \& ${ }_{\substack{581.97 \\ 88568}}$ \& S0.00 \& so.00 \& S0.00 \& so.00 \& so.00 \& so.00 \& so.00 \& YMWARE \\
\hline 5
5 \& VAWVAOTSO3SC.-1 \&  \& \& ${ }_{\text {S }}^{\text {S }}$ \& ${ }_{k}^{k}$ \& 31\%\% \&  \& S0.00
s0.00 \& so.00
s.00 \& s0.00
s0.00 \& so. ${ }_{\text {soo }}^{\text {s.00 }}$ \& somo \& Ss.00 \& sso.00 \& VMWARE \\
\hline 5 \& VAWOSATLSSOBPF \& SEL: VA.WOS $A$ AT. \& \& Sts9.80 \& k \& 31\% \& ${ }_{566.79}^{506}$ \& S000 \& S000 \& S0.00 \& S000 \& S0.00 \& S0.00 \& S0.00 \& EmC SELECT CARAHSOFT \\
\hline 5 \& VAWOSATLSSDGC \& SEL VA.WOO.A.A.TLS.O.O.C.C \& \& \$33090 \& k \& 31\% \&  \& S0.00
s0.00 \& so.00
s.00 \& s0.00
s0.00 \& somo \& Ss.00 \& Ss.00 \& somo so.00 \& VMWARE \\
\hline 5 \& vawosatissocc-k \&  \& \& ${ }_{\substack{53375}}^{5330}$ \& k \& 31\%\% \& ¢ 52329 \& S0.00 \& S0.00 \& S0.00 \& 50.00 \& so.00 \& ${ }_{50,00}$ \& ${ }^{\text {s0.00 }}$ \& MMWARE \\
\hline \& VAW OSAATLSSPPC \& SEL VA.WOS.A.T.LSS.O.P.C) \& \& ( \& k \& 31\%\% \& ${ }_{\substack{522.77 \\ 52380}}$ \& S0.00 \& so.00 \& so.00
Sol \& s0.00 \& s0.00 \& S0.00 \& \$0.00 \& VMWVARE \\
\hline 5 \& VAWOSATLISSDPC-K \& SELVAWOS-A.TISS-D.P.C) \& \& ${ }_{\substack{\text { s33.49 }}}^{5395}$ \& k \& 31\% \& ${ }_{\substack{523.80 \\ 524.87}}^{522}$ \& S0.00 \& Scoom \& so.0
sooo \& so.00
s000 \& Ss.00 \& Ss.00 \& Ss000 \& VMWMARE \\
\hline ${ }_{5}^{5}$ \& VAWOSATLSSDPF \&  \& \& S 58530 \& k \& 31\% \&  \& S000 \& sooo \& soiol \& S000 \& so.00 \& S000 \& S0000 \& EMC SLEECT C CRARASOFT \\
\hline ${ }_{5}^{5}$ \& VAWOSAALLSSU3FF \&  \& \& $\underset{\substack{\text { S156.75 } \\ \text { S49,45 }}}{\text { S }}$ \& k \& 31\% \&  \& so.00
s000 \& sooo
sooo \& s0.00
50.00 \& so.00
sooo \& sso. \& S0.00 \& somo \&  \\
\hline 5 \& vawosatissucc-1 \& SEL VA.WOS-ATILSS-UGC.C) \& \& ${ }_{551.68}$ \& k \& 31\% \& ${ }_{535.66}$ \& 50.00 \& s0.00 \& s0.00 \& s0.00 \& \$0.00 \& ${ }^{50.00}$ \& ${ }^{\text {s0.00 }}$ \& vMmare \\
\hline 5 \& Vawosatisuccik \& SEL Va-wos.A.TLSS.U.G.C. \& \& ${ }_{\substack{\text { s53.98 } \\ 55400}}^{\text {S }}$ \& k \& 31\%\% \&  \& S000
s0.00 \& so.00
sooo \& s0.00
so.00 \& s0.00
s.oo \& somo \& Ss.00 \& so.00
so.oo \& VMWARE \\
\hline ${ }_{5}^{5}$ \& VAWOSATLSSUPC. 1 \& SELVA.Wos.A.TLSS-P.C.C) \& \&  \& k \& 31\% \& cisios \& S000 \& Soiol \& S.000 \& Stiol \& So. \& Soio \& Soiol \& MMNARE \\
\hline 5 \& VALOSATLSLSUPC-K \&  \& \& ${ }_{\substack{\text { S58.96 } \\ 5590}}^{5680}$ \& k \& 31\% \&  \& S0.00
s.00 \& So. \& s0.00
50.00 \&  \&  \& (iocte \& so. \& EmC SELECTT AARAHSOFT \\
\hline 5 \& VAWPDADTLSSDPF \& Sele \& \& S510.01 \& k \& 31\% \& S66.91 \& s.00
s000 \& So.00 \& (en so.00 \& ( \& (s.00 \&  \& ( \& EMC SELECTCT CARAHSOFT \\
\hline 5 \& vawsaplladucc-1 \& SEL VA.WSAPPLAAD.UGGC) \& \& S58.00 \& k \& 31\% \& S40.02 \& S000 \& s0.00 \& 50.00 \& \$0.00 \& so.00 \& S0.00 \& \$0.00 \& VMWMARE \\
\hline ${ }_{5}^{5}$ \& Vawsaplabucck \& SEL VA.WSA.PLALADUGEC) \& \& Stich \& K \& 31\% \& ${ }_{\substack{\text { sc4,33 } \\ \text { S843 }}}$ \& ( 50.00 \& ( 50.00 \& so.00
soon
som \& So.00 \& so.00 \& So.00 \& So.00 \& VWWVARE \\
\hline 5 \& vawsapllauucc-1 \& SEL VA.WSA.PLA.U.UG.C) \& \& \$128.01 \& k \& 31\% \& s88.33 \& S0.00 \& so.00 \& 50.00 \& s0.00 \& s0.00 \& 50.00 \& S0.00 \& VMWMARE \\
\hline 5 \& VAWSAPLAUUGC.K \& SEL VA.WSAPMLA.UGGC) \& \& ${ }_{\substack{\text { S117.61 } \\ \text { S17.50 }}}^{\text {S }}$ \& k
$k$ \& 31\% \&  \& S0.00
s000 \& so.00 \& so.00
s0.00 \& So.00 \& So. \& so.00
sooo \& so.00
sooo \& VMWVARE \\
\hline 5 \& VAASSOWAPLAGGCC. \& SELVA.WAAAPAL-U-UGUC) \& \& S176.50 \& K \& 31\% \&  \& S000
s000 \& So. \& s.0.00
50 \& ( \& (c. \& cos \& cos \& VMWMARE \\
\hline 5 \& Vawsowaplaugc.k \& SEL VA.WSD.WA.PAUG-C) \& \&  \& k \& ${ }_{31 \%}^{31 \%}$ \& (13296 \& 50.00
S000 \& 50.00
S00 \& so.00
Sooo \& so.0 \& so.00 \& soom \& sooo \& VMWNARE \\
\hline 5 \& VAASOWSPLAUGC \& SELVA.WAAS.PLL.-DUGOC) \& \& ${ }_{\text {S558.00 }}^{5500}$ \& ${ }_{\text {k }}$ \& 31\% \& S88.30
S40.02 \& S0000 \& soou
sooo \& so.00
s0.00 \& Soso \& So. \& somo \& somo \& VMWNARE \\
\hline 5 \& VAWSDSSPLAUGC-K \& SEL VA.WSD-WS.PPAUG-C) \& \& Stios \& k \& 31\%\% \& ¢ \&  \&  \& so.oo
So.00 \& Stoon \& sooo
sooo \& sooo
sooo
soin \& (som \& VMWNARE \\
\hline 5 \& VEMSSBCLCOOV2TYF \& SEL:V-MMSSBE.C.CODV2-YY-F \& \& 58900
57500 \& к \& 31\% \& ${ }_{\text {S }} 51.175$ \& S000
s000 \& So. \& 50.00
50.00 \& S \& cos \& So.00
s.00 \& S.000 \& VMWMARE \\
\hline 5
5 \& Vensssclioverve \&  \& \& ${ }_{\text {S } 225500}^{\text {sis.00 }}$ \& ¢ ${ }_{\text {k }}$ \& 31\% \& ${ }_{\substack{\text { sin } \\ \text { S155.50 }}}^{\text {S20 }}$ \& S0.00
so.00 \& sso.00 \& s0.00
so.00 \& so.00
s.00 \& So.00 \& Ss.00 \& Ss.00 \& VMWVARE \\
\hline 5
5
5 \& - \&  \& \& Sisfor \& k \& 31\%\% \&  \&  \&  \& Stion \& Sosion \&  \& Soiol \& (incoue \& VMWMAEE \\
\hline 5 \& Vemssioclooviz ${ }^{\text {V/ }}$ \&  \& \& \$174.00 \& K \& 31\% \& Sile \& S0.00 \& Soiol \& s0.00
s0.00 \& Scoue \& So. \& (ion \&  \& VMWNARE \\
\hline 5 \& Vemssiofovily \&  \& \& s6300
S1200 \& k \& 31\%\% \& ¢ \& so.00 \& soon \& So. \& soovo \& soovo \& sooo \& sooo \& VMWMAE \\
\hline 5 \& VBmssbopdvaz \& Sele \& \& \$189.00 \& k \& ${ }^{31 \%}$ \& Sis.04 \& S0.00 \& Sose \& s.0.00
s.0. \& Steon \& S. \& Soiol \& Sois \& VMWMARE \\
\hline 5 \&  \&  \& \& ${ }_{\substack{\text { S67,925.00 } \\ \text { si,68.50 }}}^{\text {a }}$ \& ${ }_{\text {k }}^{\text {k }}$ \& 31\% \&  \& S0.00
s000 \& so.00
sooo \& s0.00
s0.00 \& ss.00 \& so. \& somo \& somo so.00 \& VMWARE \\
\hline 5 \& V Csfernsstoug \& SEL VCSGEFFD-STD.UGG \& \& S5.674.40 \& k \& 31\% \& ¢ 53.873 .94 \& S0.00 \& so.00 \& s0.00 \& 50.00 \& so.00 \& so.00 \& so.00 \& VWW ARE \\
\hline \& VCSTFTNOC \& SELVCST-FND-C) \& \& ¢ \& k \& 31\% \&  \& S0.00 \& Ss.00 \& 50.00
5000 \& cos \& so. ${ }_{\text {s.00 }}$ \& cos \& 50.00 \& YMMARE \\
\hline \& VCSTPNC.-1 \&  \& \& Sti.7.9.95 \& k \& 31\%\% \&  \& s.00
s0.00 \& so.00
sooo \& S0.00 \& Sco. $\begin{aligned} & \text { so.00 } \\ & \text { sood }\end{aligned}$ \& Sco. \& Sco. \& Sco. \& VMWMARE
VMWARE \\
\hline
\end{tabular}

| bano | sku |  | DESCRIPTTION | $\begin{gathered} \text { EMC L Lst } \\ \text { PRICE USD } \\ \hline \end{gathered}$ | category <br> cook | $\underset{\substack{\text { Naspo vp } \\ \text { Disount } \\ \%}}{ }$ | NVP Level <br> NETT PRICE | PROSUPPORT PLUS MNT LP | $\begin{aligned} & \text { PROSUPPORT } \\ & \text { W/MC PREM MNT } \\ & \text { LP } \end{aligned}$ | PROSUPPORT ENH MNT LP | basic mit Lo | PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | Renewal | THRD PARTY PROOUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 |  |  |  |  | k | ${ }_{\text {31\％}}^{31 \%}$ |  | so．0． | so．00 | s．0．0 | so．0 | $\xrightarrow{\text { so．0．}}$ | $\xrightarrow{\text { s．0．0 }}$ | so．0 | MMWAAEE |
| 5 |  | SEL LCST7．－ND－．STD．UG－C |  | ${ }_{\substack{\text { S5，971．68 } \\ \text { S6010．57 }}}$ | K | 31\％\％ | \＄44，120．46 | so．00 soon | so．00 so．00 | s0．00 so．00 | so．00 s．00 | so．00 | so．00 so．00 | so．00 sooo | MMWARE |
| 5 | vcsistoc | SEL Cos－－ST－－C） |  | S6， | к | 31\％ | ¢ | Scood | s．0．00 so． | S0．00 | so． |  | （s0．00 | so． | VMWAR |
| ${ }_{5}^{5}$ | Vcsstical | SELV VCST－STS－C |  |  | k | 31\％\％ | Stises． | S0．00 | sion | S0．00 | soom | soom | ss．00 | S000 | WARE |
| 5 | VCs7sToc．k | SEL CCS7－STD．C） |  |  | K | 31\％\％ |  | So．00 |  |  | 边 | （s000 | Soiol | 500 |  |
| 5 | vcsRM225EC |  |  | S4， | k | 31\％ | S8879750 | sooo | S000 | \＄000 | s000 | s000 | 50．00 |  | WARE |
|  | SPM225EC－1 | SEL VC．SRME－25EC） |  | S14，917．50 | k | 31\％ |  | s000 | s000 | s0．00 | S000 |  |  |  | VMWMARE |
|  | S＜M2255C．k | SELVC－SRN－25E－C） |  | S15，055．16 | к | 31\％ | \＄10，388．06 | s000 | s0．00 | 5.00 | 00 | 00 | s0．00 |  | WARE |
| 5 | vc－SSMB8－25－F－F | SEL：VC－SRMB－25－F－F |  | \＄14，025．00 | k | 31\％ | ${ }_{\text {s9，677 } 25}$ | s0．00 | 50．00 | 50．00 | s0．00 | 5．00 | S0．00 | 5．00 | UMWNARE |
| 5 | VcssRerseucc |  |  | S8998000 | K | 31\％\％ |  | so．00 | so．00 so．00 | so．00 so．00 | Ss．00 | so．0 | so．00 Soion | so．0 S000 | VMWMAEE |
| 5 5 | VCSRRM225UGOC－1 VCSRMM25EUGC－K | SEL LC．SRMB－2SEE－UG－C） |  |  | k | 31\％ |  | So．00 | so．00 so．00 | so．00 so．00 | s0．00 s．00 | so．00 | s0．00 s0．00 | so．00 so．oo | MMWARE |
| 5 | vCssPR225sC | SELVC－SRNE 2－25－C） |  | S55．025．00 | k | 31\％ | S3，467．25 | s0．00 | S0．00 | S0．00 | S 50.00 | ss．00 | 50.00 5000 | so．00 | VMWNARE |
| $5_{5}^{5}$ | VCSsRM2355C－1 | SEL LC．S．RMP．25s．C） |  | ${ }_{55 \text { S597925 }}$ | k | 31\％ | ${ }_{\text {S4，}}$ S4，06．68 | ${ }_{50.00}$ | ${ }_{\text {S0．00 }}$ | s0．00 | ${ }^{50.00}$ | ${ }^{50.00}$ | ${ }_{50.00}$ | ${ }_{50.00}$ | VIMWARE |
| 5 | VCSRRM825C．K |  |  | S59，91．63 | k | 31\％ |  | So．00 | （incois |  | （ | （ so．00 | （ | （ | YMWVARE |
| 5 | Vc．sRMAB－25s－F． |  |  |  | k | 31\％ | （cick | So．00 | s．0．00 50 | 50.00 50.00 | S | cose | s．0．00 50 | so．00 | VMWNARE |
| 5 | VIPRARCCH5SOTB | SELECT 250 STB Y Vip Archlic Snpro |  | S104，783，300 | k | 31\％ | 572，286．47 | s0．00 | S0．00 | S0．00 | s0．00 | so．00 | \＄0．00 | S0．00 | IC SELECT NTP SoFtw |
| 5 | VLM10 SS ${ }^{\text {HAPEMC3Y }}$ | SEL KEMP VLM－106 EMC HA 3Y Subscripion |  | S49，230，77 | k | 31\％ | ${ }_{53} 53,969.23$ | so．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | 50．00 | s0．00 | EMC SELECCT KEMP |
| 5 | VLM100S．HAEMCSY | SEL KEMP LMM－100 EMC HA 5 S Subscrition |  | ${ }_{\text {S82，046．15 }}$ | k | 31\％ | \＄56．611．84 | so．00 | s0．00 | s0．00 | \＄0．00 | 50．00 | 50．00 | \＄0．00 | EmC Slelect kenp |
| 5 | VLM300－HAAEMC3Y |  |  |  | k | 31\％\％ |  | So．00 | so．00 so．00 | so．00 so．00 | Ss．000 | Scoun | so．00 so．00 | Ss．00 | EMC SEEECT KEMP |
| 5 | VMTE－10098－AND D | SEL Splunk WM Term Ssup $21-1.0008$ Blday |  |  | k | ${ }^{31 \% \%}$ | ¢ | S0．00 | Soiol | Soiol | cois | Soiol | siou | Sose | EMC SELECTSPLUNK |
| 5 5 | VMTE－1009．－APD | SEL Sounk VM Term Ssup 21－10008Bday |  | （ | k | 31\％ |  | so．00 s．00 | so．00 so．00 | s0．00 so．00 | somo | 年s0．00 | s．00 so．00 | somo | EMC SELECT SPLUNK EMC SELECT SRLUNK |
| 5 | VMTE－10088－US－D |  |  | S9，230，77 | k | 31\％ | S6，36923 | s0．00 | 50．00 | S0．00 | S0．00 | S0．00 | \＄0．00 | 50．00 | EMC SELECT SPLUNK |
| 5 | VMTE－10168－AND | SEL Solunk VM Tem SSup 101＋GBCIayM |  | \＄26，899．04 | k | 31\％ | 518，560．34 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | 50．00 | s0．00 | EMC SELECT SPLUNK |
| 5 |  |  |  |  | k | 31\％\％ | （ | So．00 | so．00 so．00 | so．00 so．oo | Ss．00 | （ss．00 | so．00 so．00 | Scoue | EMC SEEECTS SPLuNK |
| 5 |  | Sticle |  | （ | k | 31\％ |  | S0．00 | Soiol | Soiol |  | S．000 s．00 | 5000 50.00 | S．0．00 | EMC SELECT SPLUNK |
| 5 | VMTE－2OGB－AN－D |  |  |  | K | 31\％\％ | $\underset{\substack{\text { S3，980．77 } \\ \text { S4，76．93 }}}{\text { a }}$ | Scouo | so．00 so．00 | s0．00 so．00 | so．00 s0．00 | so．00 so．os | s．00 so．00 | Ss．00 | EMC SELECT SPLUNK |
| 5 | VMTE－20GBEEMD | SEL Solunk VMTerm SSup 6－2008Bradem |  | \＄55，307．99 | k | 31\％ | S3，66231 | s0．00 | 50．00 | S0．00 | S0．00 | S0．00 | \＄0．00 | S0．00 | EMC SELECT SPLUNK |
| 5 | VITE－2088．US．D |  |  | S4，615．38 | k | 31\％\％ | S3，184．61 | s0．00 | s0．00 | s0．00 | s0．00 | s0．00 | 50．00 | ${ }^{\text {s0．00 }}$ | EMC SELECT SPLUNK |
| 5 | VMTE－5GB－AN－D |  |  |  | k | 31\％\％ | ¢ | So．00 | so．00 so．00 | so．00 so．00 | s000 s．00 | somo | s000 so．00 | somo so．00 | EMC SEEECT SPLUNK |
| 5 | VmTE－5GB－EM－D |  |  | \＄2，653．85 | к | 31\％ | S\＄1，831．16 | so．00 | 50．00 | 50．00 | s000 | so．00 | S0．00 | so．00 | EMC SELECT SPLUNK |
| ${ }_{5}^{5}$ | VITE．SEBPUSD | SEL Solunk M Term ssup 1－5．5Blay |  |  | k | 31\％\％ | S1．59231 | so．00 | so．00 | so．00 | ${ }_{\text {s．00 }}$ | ${ }^{50.00}$ | s0．00 | ${ }_{\text {S0，00 }}$ | EMC SLEECT SPLunk |
| 5 5 | VMTGG－10008B－AN－D |  |  | （ | K | 31\％ | spe．53．84 | so．00 s．oo | so．00 so．00 | s0．00 s0．00 | somo | S0．00 | s0．00 so．00 | Ss．00 | EMC SEEECT SPLUNK |
| $5_{5}^{5}$ | VMTG－10008BEMD | SEL Solunk VM Tem Pstup 21－10008Bdave |  | \＄12，738．46 | k | 31\％ | \＄88799．54 | so．00 | s0．00 | s0．00 | so．00 | so．00 | 50.00 | s0．00 | EmC SELECT SPLUNK |
| 5 | VMTGG－10098．US－D |  |  |  | k | 31\％\％ |  | So． $\begin{aligned} & \text { s．00 } \\ & \text { soou }\end{aligned}$ | （en so．00 | （en so．00 | Sos． | So． |  | So．00 | EMC SEEECTSPLUNK |
| 5 | VmTG－10168．AP－D |  |  | S38，734，62 | k | 31\％ | ${ }_{\text {s26，726．99 }}$ | so．00 | 50．00 | 50．00 | s5000 | so．00 | S0．00 | so．00 | EMC SELLECT SPLUNK |
| 5 | vmic－10168－EmD | SEL Solunk VM Tem PSup $101+$ CBidavem |  | \＄29，696．54 | к | 31\％ | \＄20，400．61 | \＄0．00 | S0．00 | S0．00 | S0．00 | s0．00 | s0．00 | s0．00 | EMC SELECT SPLUNK |
| 5 | VMTG－10196．US－D | SEL Soluk KM Tem Psup $101+$ Gegraw |  | （ ${ }_{\substack{\text { S25，823．08 } \\ 5692308}}$ | k | ${ }_{31 \%}^{31 \%}$ |  | S0．00 | So．00 | so．00 soon | S0．00 | So．00 | So．00 | S0．00 | EMC SELECT SPLUNK |
| 5 | VMTG－20GB－AND |  |  |  | k | 31\％ |  | （ | （enco |  | ¢ | ¢ | 5000 50.00 | Ss00 |  |
| ${ }_{5}^{5}$ | VMTG－2088．EM－D |  |  | ¢ 5 S6，36923 | ${ }_{\text {k }}$ | ${ }_{31 \%}$ | Stisa，77 | S0．00 | so．00 | S0．00 | S0．00 | S0．00 | so．00 | S0．00 | EMC SLEECT SPLunk |
| 5 | VMITG－20GBE－AS－D |  |  | ¢5，538．46 | k | 31\％ |  | Scooo | so．00 so．00 | so．00 so．00 | Scoue | ¢ | so．00 s0．00 | cos | CMMC SELECTS Splunk |
| 5 | VITG－5GB－AP－D | SEL Splunk VM Tem PSup 1.56 B （lay AP |  | S4，153．85 | k | 31\％ | S2，86．16 | so．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | s0．00 | \＄0．00 | EMC SELECT SPLUNK |
| ${ }_{5}^{5}$ | VMTG－568．EM－D |  |  | $53,184.62$ <br> s27923 | k | ${ }_{3}^{31 \%}$ | （ 51.19739 | S0．00 | so．00 soon | so．00 soon | S0．00 | S0．00 | So．00 | S0．00 | EMC SELECT SPLUNK |
| 5 |  |  |  | ¢ | K | ${ }^{311 \%}$ | Si， 5690.00 | Soiol | cois |  | ¢ | ¢ | 5000 50.00 | Ss．00 | EMC SELECT SPLUNK VMWARE |
| 5 | V．－PSAWV－SP－F | SEL－V．PS．AWV－S．P．F． |  | S500．00 <br> S1000 | K | 31\％ | S345000 575900 | S0．00 | S0．00 | （ | S0．00 | S0．00 | S0．00 | S0．00 | EMC SELECTMARE |
| 5 |  | Sele |  | Stilemen | k | 31\％ | ${ }_{\text {STz5900 }}$ | sso．00 | sooo <br> so．oo | so．00 sooo |  | sso． | so．00 so． |  | Emc SElect caralsoft |
| 5 | V．PSC．CERT－TP－F | SEL：V．PSS．CERT．TP．F． |  | \＄1，100．00 | k | 31\％ | s759．00 | so．00 | S0．00 | \＄0．00 | S0．00 | S0．00 | 50.00 | \＄0．00 | EmC SELECT CARAHSOFT |
| 5 | V－PS．MCC－EMS－SPF | SEL V．PS．MCC．EMS－SP．F． |  | S1．00．00 | k | ${ }_{3}^{31 \%}$ | ¢5690．00 | S0．00 | so．00 soon | so．00 soon | S0．00 | so．00 | So． | S0．00 | VMWWARE |
| 5 5 5 |  | Stere |  |  | k |  |  | （ |  |  | cois | （como | Stion | （incoue |  |
| 5 5 |  | SELV．V．P．M．MCM－CD－S．SP－F |  | Stis．50．00 | k | 31\％ | Sti．897．50 | So．00 | so．00 so．oo | so．00 so．oo | ss．00 | S0．00 | so．00 so．00 | S0．00 | EmC SELECT Catarasoft |
| 5 | V．PSSMCM－OP－SP－F | SEL：V－PSPMCM．OP－SP－F |  | \＄3，850．00 | к | 31\％ | \＄2，66．50 | so．00 | 50．00 | 50．00 | s0．00 | so．00 | S0．00 | so．00 | emc select carahioft |
| 5 |  |  |  | S5．0．00．00 | k | ${ }_{\text {31\％\％}}^{31 \%}$ |  | so．0 sooo | so．00 so．00 | so．00 So．00 | so．00 sooo | So． $\begin{aligned} & \text { soo } \\ & \text { sooo }\end{aligned}$ | so．00 S000 |  | VMTWARE |
| 5 | V－PSSSSRM－MSSPF | Still |  | Stis5000 | k | 31\％ | 5， 5173.500 | S000 s．00 |  | Solo s．00 | Soiou s．00 | So．00 s．00 | s．0．00 5 | s．0．00 s．00 | VMNARE |
| 5 | V－Ps．TRN－BTCMP－F |  |  | S2，75000 | k | 31\％\％ | S1．87500 | S0．00 | s0．00 | so．00 | so．0 | so．00 | s0．00 | ${ }_{\text {S0，00 }}$ | EMC SELECT CARAHSOFT |
| 5 5 |  | SEL．V．VS．TTNN－EXP－F． |  | \＄ | K | 31\％ | ${ }_{\text {STIT9000 }}^{575900}$ | S0000 | so．00 so．00 | so．00 s0．00 | so．00 | somo | s．000 s0．00 | somo |  |
| 5 | V．PSS．TRNPUTCPAWF | SEL：V－PS．TRN．PU－TCP－AW－F |  | \＄1，10000 | k | 31\％ | ST59．00 | so．00 | s0．00 | S0．00 | s0．00 | so．00 | S0．00 | S0．00 | EmC SELECT CARAHSOFT |
| ${ }_{5}^{5}$ | V－PS．TTN．－PUTCPF | SEL V．PS．TTN．P．P．TCP．F． |  | S2，${ }_{\text {S20000 }}$ | k | ${ }^{31 \%}$ | S1，51．800 | so．00 | so．00 | so．00 Soon | so．00 | S0．00 | so．00 | S0．00 | EMC SLIECT CARAHSOFT EMC SELECT CARAHSOTT |
| 5 | V－PS．TTNPUTOPAWF |  |  | \＄si，100．000 | K | ${ }^{311 \%}$ | str9．00 sta | （s000 | cois |  | ¢ | ¢ | 5000 50.00 | S000 | EMc |
| 5 |  | SEL．V．PS－T．TNM．PU－T．－F． |  | Sc．${ }_{\text {Sc，200000 }}^{\text {S2，}}$ | ${ }_{\text {k }}^{\substack{\text { k }}}$ | 31\％ | ${ }_{\text {S }}^{\text {S }}$ S4，514．0．00 | S0．00 | so．00 so．od | so．00 so．od | so．00 | Ss．00 | so．00 so．00 | Ss．00 |  |
| $5_{5}^{5}$ |  | SEL．V．PS．VCB．OP．－SP．F． |  | S92．50．00 | k | 31\％ | S6．55500 | 50．00 | s0．00 | so．0 | ${ }_{50.00}$ | ${ }_{\text {so．00 }}$ | s0．00 | ${ }^{\text {S0．00 }}$ | VMAPRE |
| 5 | V－P．－VIMW－WKS．SPF | SELV．V．P．VMW－WWS．SP．F．F． |  |  | k | 31\％\％ | $\underbrace{}_{\substack{\text { s18，975．00 } \\ \text { s4，46．97 }}}$ | S0．00 s0．00 | so．00 so．oo | so．00 S0．00 | Ss．00 | Ss．00 | s0．00 so．00 | so．${ }_{\text {sooo }}$ | EMC SELECT Carahsoft |
| 5 | VRRBADOENTVUGF | SEL．VR18－ADOO－ENT－UGG |  | S44，404，40 | k | 31\％ | S3，099．04 | so．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | s000 | EMC SEEECT CARAHSoft |
| 5 | VRRAADOENTUGF VRBBADVENTUGF | SEL：VR18．ADO－ENT－UGGF |  |  | ${ }_{\text {k }}^{\mathrm{K}}$ | 31\％\％ | ¢ | So． | so．00 so．00 | s0．00 s0．00 | so．00 s．ood | So．00 | so．00 s0．00 | so．00 | EMC SELECT CARAHSOFT |
| 5 | VRR18．ADV．F |  |  | S7，095900 | k | 31\％ | S4，99．76 | so．00 | s0．00 | s5000 | S000 | S0．00 | S0．00 | S000 | EMC SELECTCT ARAHSOFT |
| 5 | VRR88CCCAOVUGF VR18BCLCENTUGF | SELV：VR19．BCLC－ADV－UGG－F |  | S4，065．00 | k | ${ }^{31 \%}$ |  | S0000 | s0．00 so．00 | s0．00 so．00 | Scoue | So． $\begin{gathered}\text { so．00 } \\ \text { sooo }\end{gathered}$ | so．0 50.00 | so． | EMC SELECT CARASSOFT |
| 5 | VRRBECLOADVUGF | SEL：VR118．BCLO－ADV－UG．F |  | \＄1，573．00 | k | 31\％\％ | \＄1，05．37 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | s000 | EMC SEEECT CARAHSoft |
| 5 | VR188CLOENTUGF | SEL．VR18．BCLOEENT．UG．F |  |  | k | ${ }_{31 \%}^{31 \%}$ |  | S0．00 | so．00 so．00 | S0．00 | So．00 | So． |  | So．00 | EMC SELECT CARAHSOFT |
| 5 | VR184acaivuce | SEL VR18－LIC－ADV．UGG |  | S5i92900 | k | 31\％ | Stion | So． | S000 | S0．00 | S000 | So． | Ss．00 | Soiol | EM |
| 5 5 | VR1814CENTUGF | SEL VR18－LCC－ENT．UG－F |  |  | k | 31\％ | ¢ | so．00 s．00 | so．00 so．00 | so．00 s0．00 | sso． | 年so．00 | s．o． so．00 | somo | （eMc select carasofi |
| 5 |  | SEL VR18－L40－ADV－UGG．F |  | ¢ | k | ${ }^{31 \%}$ | Stiofers | sooo sooo | so．00 so．00 | so．00 so．00 |  | so．00 sooo | sooo so．00 | solo sood | EMC SELECT CARAHSOFT |
| 5 | VR18LLOOSTTOUVF | SEL：VRR8－．40－ST2－UG－F |  |  | k | 31\％ |  | Scoue | s．0．00 5 | s．0．00 5 | Stion |  | so．${ }_{\text {s．00 }}$ | so． | EMC |
| 5 | VR180ADCADUGG | SEL：VR18．OADC．ADV－VG．F |  | Sti．36．10 | k k | 31\％\％ | ¢ | so．00 s．ood | s0．00 so．00 | s0．00 so．00 | s0．00 s．00 | so．00 s．00 | s0．00 s0．00 |  | （enc silect caraisoft |
| 5 | （18AOCSSTDUGF | SEE：VRR18．OADC．STD．UG．F． |  | ¢ | k | 310\％ | S48325 | So． | Stion | Stion | （incoue | Stion | s．0．00 Sol | Sois | EM SELECT ARAHSOFT |
| 5 | VR180ADOENTUGF | SELIVR18－AADO－ENT－UG－F |  | \＄1，04．60 | к | 31\％ | $\underset{\substack{\text { S4，} \\ \text { S7i．0．}}}{ }$ | Scood | S0．00 | S0．00 s000 | S0．00 | S0．00 | so．00 | so． | EMC SELECT CARAHSOFT |


| Band | sku |  | DEsCRIPTTion | $\underset{\substack{\text { EmC Lss } \\ \text { PRICE USD }}}{\text { a }}$ | $\begin{aligned} & \text { CATEGORY } \\ & \text { COOE } \end{aligned}$ | $\left.\begin{gathered} \text { Nasso ver } \\ \text { piscount } \\ \% \end{gathered} \right\rvert\,$ | Nvp Levet <br> NETT PRICE | Prosupport <br> Pus MNTLP PLUS MNTLP | $\substack{\text { PRosuppori } \\ \text { WMP CREM } \\ \text { LP }}$ <br> MTT | PROSUPPORT ENH MNT LP | basic mnt LP | $\begin{array}{\|c\|} \hline \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{array}$ | WTr UPG Basic <br> TOPS ENH LIP | renewal | THIRS PARTY PRODUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{5}^{5}$ |  |  |  |  | ${ }_{\text {k }}^{\text {k }}$ | $\xrightarrow{31 \%}$ |  | So．00 | Socteo | $\xrightarrow[\substack{\text { so．00 } \\ \text { s．00 }}]{\text { cose }}$ | so．00 | So．00 | So．00 | So．00 | MC SELECT CARAHSOO |
| 5 | VRRBOENOAAMUGE | SEL：VR18．OENO．AMM3．UG．F |  | S7，304．00 | k | 31\％ | ${ }_{\text {cos．os9．76 }}$ | s000 | so．00 | s0．00 | ss000 | ， 00 | S00 | 5000 | EmC SELECCT CARAHSOFT |
| 5 | IBoenoentiuge | SEL：VR18．OENO．ENTI－UGGF |  | \＄7，24．40 | k | 31\％ | \＄4，99726 | so．00 | s0．00 | S0．00 | \＄0．00 | S000 | s0．00 | S000 | Ellect a arahsoft |
| 5 | IBOENOSAMMUGF | SEL：VR11－OENO－SAMA UGGF |  | \＄4，37．30 | k | 31\％ | ¢ | so．00 soo | soos | so．00 | so．0 | so．0 | so．00 | S000 | Stilect Aarasort |
| 5 | Skisilablug | SEL．VR18．OIC．ADVV．U．F．F． |  |  | k | 31\％ | （ 5 S．665．21 | S0．00 | Soiol | S0．00 S000 | 发 | 寺 50.000 | \％ | （ | CTCAR |
| 5 |  | SEL：VR18－OOC－STT．UG－F |  | \＄2，16．90 | k | 31\％ | S1，494，47 | so．00 | 50．00 | 50．00 | 50．00 | 50．00 | 50．00 | 50.00 | EMMC SELECT CARAHSOFT |
| 5 | VR180Scspupro | SEEVR19－OSC．S．P．U．P．PRO） |  | \＄1，188．00 | k | ${ }^{31 \%}$ | ${ }^{5819.72}$ | ${ }_{50.00}$ | ${ }_{50.00}$ | ${ }_{50.00}$ | S0．00 | ${ }^{50.00}$ | ${ }^{50.00}$ |  | VIMNARE |
| 5 | （180stcabvic | SEE：VRR18．OSTC．ADV－UG．F |  |  | k | 31\％ |  | S0．00 | S000 | S000 | S0．00 | 500 |  |  |  |
|  | Ditcentug | SELVRR18．OSTC．ENT－UGG |  | （ 8 ST，058．600 | k | 31\％ | ¢ | somo | so．00 | S000 | S0．00 | 000 |  |  |  |
| 5 | bostradug | SEL：VR13－OSTV－ADV－UG－F |  | \＄3，900，30 | к | 31\％ | S2，696．73 | s0．00 | 50．00 | 50．00 | s0．00 | 00 |  |  |  |
| 5 | VRROOSTVCADVUGF | SEL：VR18．OSTVC．ADVVUG．F |  | S6，848．60 | k | 31\％ | S4，725．53 | \＄0．00 | \＄0．00 | 50．00 | s500 | s500 | so．00 | so．00 | EmC SElect carahtort |
| 5 | VR180STTCCENTUGF | SEL：VR11－OSTTC．ENT－UGG |  | ${ }^{\text {S8，767．70 }}$ | k | 31\％ | \＄5，986，23 | s0．00 | s0．00 | S0．00 | \＄0．00 | \＄0．00 | s0．00 | s000 | EMC SELECT CARAHSOFT |
| 5 5 | VR109sTVCCSTUGFF | SELVR18．OSTTC．STD．UGF．F |  | （ ${ }_{\substack{\text { s．733．40 } \\ \$ 57230}}$ | ${ }_{\text {k }}$ | 31\％\％ | \＄22．57．05 | S0．00 | S0．00 | S0．00 S00 | S0．00 | so．00 | so．00 | \＄0．00 | S SELECT CARAHSoft |
| 5 5 | VR180stVENTUGF VRROSTVSTOUGF | SEL：VRR18．OSTV－ENT－UGG |  | ctistire30 | k | 31\％\％ |  | S000 s000 | somo so．00 | somo | so．00 | somo | somo | somo |  |
| 5 | VR18STDADVUGF | SEL：VR18．STD．ADV－UG－F |  | S3，14．00 | k | 31\％ | \＄2，170．74 | so．00 | so．00 | 50．00 | s0．00 | so．00 | so．00 | s0．00 | EmC SELLCCT CARAHSOFT |
| 5 | VR18STTEETUGF | Stele |  |  | ${ }_{\text {k }}^{\text {k }}$ | （31\％\％ |  | S0．00 | So． | Soiol | Soiol | So． | Soiol | Soiol | EM S CEECT CORAHSOFT |
| 5 | VR19－STDMMC |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | （ | So．00 | so．00 so．00 | so．00 so．00 | so．00 s000 | soco | so．00 s00． | somo | EMC SELECCT CARAHSOFT |
| ${ }_{5}^{5}$ | VR19AMBC－1 | SEL VR9PAMM3．C） |  | S25，389．00 | k | 31\％ |  | s0．00 | s0．00 | s0．00 | S000 | s0．00 | s0．00 | S0．00 | VIMMARE |
| 5 5 |  | SELVR19．AAM3－C） |  |  | k |  | （ | So．00 | （so．00 | so．00 so．00 | So． | So．00 | So．00 |  | VMWW ARE |
| 5 | VR19ADOADVUC VRIADOADVVUC－1 | SELVR19ADOOADVV．UC） |  | ${ }_{\text {che }}^{\text {S\％，50．50．}}$ | ${ }_{\mathrm{k}}^{\mathrm{k}}$ | ${ }_{\text {ckive }}^{31 \%}$ | ${ }_{\substack{\text { S5，27．500 } \\ 56,75.85}}$ | Scouo | so．00 so．00 | so．00 so．00 | ¢ |  | sooo s000 | cois | VMMNARE |
| 5 |  |  |  | ¢ | ${ }_{\text {k }}^{\text {k }}$ | 31\％\％ |  | soion | So． | soiol | s．0．00 Soo | S000 |  | S000 | M MWMAEE |
| 5 | VR19ADOENTIUC VRIADOENTVUC．－1 | SEEVR19AOOO－ENT（－UC） |  | ¢5，195000 | ${ }_{k}^{k}$ | 31\％ |  | so．00 | somo | $\xrightarrow{\text { so．00 }}$ S000 | Soso | （so． | sooo s000 | Sois | VMWNAREE |
| 5 | VR19ADOENTTUC－K | SEL VR19．ADO－NTT2－U－C） |  | S5．710．91 | k | ${ }_{31 \%}$ | Stiseme． | S0．00 | So． | So． | S000 | S000 | S000 | S000 | VMWMARE |
| 5 | VR19ADVC | SEL VR99．ADV2．C） |  | （14．630．00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | Si0，094．70 | So．00 | Sco．00 | so．00 s．00 | Ss．00 | Ss．00 | Sco．00 | Ss0．00 | VMWVARE |
| 5 | VR19ADVCC－k | SEL VR19－ADV－C） |  | \＄16，056．36 | k | 31\％ | \＄11，078．99 | s0．00 | \＄5000 | S0．00 |  | cos | cos | cos | YMMARE |
| $5_{5}^{5}$ | VR19ADC， | SELVR19．AOD－C） |  |  | ${ }_{k}^{k}$ | 31\％\％ | ¢ 5 S5，07735 | s0．00 | S0．00 | S0．00 | s0．00 S00 | so．0 Soo | so．00 | so．00 | VMWW ARE |
| 5 | VR11anvick | SELLVR9PADV．C） |  | ¢ | k | 31\％\％ | Stis， | so．00 s000 | so． | $\xrightarrow{\text { so．00 }}$ S000 | S0．00 s00． | so．00 s．o． | Ss0．00 | Ss0．00 | VMWVARE |
| 5 | VR19ADVENTUGC VRIPADVENTUGC－1 | SEL VR19ADVVENT－UGC） |  | ¢ | ${ }_{\text {k }}^{\text {k }}$ | （1\％\％ | ¢ | So． | Stion | Soiol | Stiol | Stion | Stiol | Stiol | VMWARE |
| 5 | VR19ADVVNTUGC－1 VR1ADVENTUCC．K | SELVR19．ADVVN－EV－C．C） |  | ¢ | k | 31\％\％ |  | so．00 s．00 | so．00 so．oo | so．00 s00． | ssoue | cos | so．00 s000 | cos | VMMNARE |
| ${ }_{5}^{5}$ | VR19AOENTUGC | SEL VR19AOOENTUGCC |  | （1， | k | ${ }^{311 \%}$ | Stiolit | so．00 | S000 | S000 | S000 | S000 | S0．00 | S000 | VMWMAEE |
| 5 | VR19AOENTUCC．－ |  |  | \＄1， | k | 31\％ |  | S000 | somo | so．00 s000 | S000 s000 | （so．00 | sooo s000 | Sois | VMWNAREE |
| $5_{5}^{5}$ | VR19ENT2C | SELVR19－ENT．－C） |  | S17，790．00 | k | ${ }^{31 \%}$ | S12．275．10 | ${ }_{\text {so．00 }}$ | ${ }_{\text {S0．00 }}$ | s0．00 | ${ }^{\text {s0．00 }}$ | ${ }^{\text {s0．00 }}$ | ${ }^{\text {s0．00 }}$ | \＄0．00 | vmmare |
| 5 | VR19ENT2C－1 | SEL VR9．e．ent－C） |  |  | ${ }_{k}^{k}$ | 31\％ |  | S0．00 | so． | $\xrightarrow{\text { so．00 }}$ s000 | S0．00 sooo | So． | So． | Ss．00 | VMWWARE |
| 5 | VR10eNT3 | SELVRP9．ENT．3C） |  |  | ${ }_{\text {k }}$ | 31\％\％ | ¢ | soion | So． | So． | s．0．00 S000 | Soio | So． | Soso | VMWNARE |
| 5 | VR19ENTTC－K | SEL VR19：ENT 3 C） |  | （en | ${ }_{\text {k }}$ | 31\％ |  | Ss000 | S0．00 | （ | Ss000 | Ss00 | S000 | S000 | VMWARE |
| 5 | VR19ENTC | SELVR19 PENT．C） |  | 58，895．00 | k | 31\％ | s6，137．55 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | \＄0．00 | vMWARE |
| 5 5 | VR19NTC．1 | SELVR19－ENT－C） |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | Sti．10．93 | So．00 |  | so．00 so．00 | So．00 | So． | So．00 | So． | VMWVARE |
| 5 5 5 |  | （e） |  |  | ¢ |  | （ |  |  |  | 为s．0．00 |  | （s．0． | （somo | VMWNARE |
| 5 | VR19LIBADVGC－1 |  |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\％ | \＄s，00122 | s000 s．00 | Scoio | （incois | S000 s．00 | Scoue | Scoue | Scoue | VMWWARE |
| 5 5 |  | SEL MR19．LICCEEV．UGGC） |  | \＄8799000 | ${ }_{\text {k }}^{\mathrm{k}}$ | ${ }_{\text {cker }}^{31 \%}$ | S54．42900 | so．00 s．00 | Soiol | Soiol | soovo Sooo | sooo | soon | soovo | VMWVARE |
| 5 5 5 |  |  |  | （ | ¢ | ckion | S6．046．17 | Soiou | So． | Stion | （ta00 | Scoue | Scouo | Stion | VMWMARE |
| 5 5 | VR19LICSSTUGC | SEL VR19．LICC．ST－UGGC） |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | S0．00 soon | so．00 <br> s00． | so．00 s00． | s0．00 s000 | s0．00 s00， | so．00 s．00 | so．00 | VMWARE |
| 5 5 |  | （e） |  | （ | ¢ | （1） |  |  |  |  |  |  |  | （sols | VMWNAEE |
| 5 |  | SEL |  | 53，74000 | ${ }_{\text {k }}$ | 31\％ | \＄2，50．600 | （ | （ |  | （ | （ | （ | （ | VMMARARE |
| 5 | VR19LIEENTUGC．K VR1LLBOADVOC | SEL VRI9．LIE－ENT．UGGC） |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | So．00 | so．00 so．00 | so．00 s．00 | Ss．00 | So． | So．00 | Ss．00 | VMWVARE |
| 5 5 5 |  | （e） |  |  | k k k | coick |  |  |  |  |  | （s．ano | Scouo | Scouo | VMWMARE |
| 5 | VR19LIBAODVC．－K | SEL V．9．－LIO－ADVV．U．C） |  | （ 5 \＄2，10628 | ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | so．00 s000 | so．00 sooo | so．00 so．00 | S000 s000 | S0，00 s．00 | so．00 sooo | so．00 sooo | VMWNARE |
| 5 | MR1919stovec－1 |  |  | （53．65．08 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ | （ ${ }_{\substack{\text { S2，52．201 } \\ \text { S250．19 }}}$ | so．00 s．00 | so．00 sooo | so．00 sooo | s0．00 s．00 | So． $\begin{aligned} & \text { soo } \\ & \text { sooo }\end{aligned}$ | so．00 sooo | so．00 sooo | VMWWARE |
| 5 | VR1OACACDVUGC | SELVR1－OACADVVGGOC） |  | ¢54．665．00 | k | 31\％ | ¢ | S000 s．00 | s．a．0 s．00 |  | S000 s．00 | S000 s．00 |  | Stion | VMW M ARE |
| 5 5 | ${ }_{\text {VR }}^{\text {VR19aACADUUGC－1．}}$ | SELVR19．aAC．ADVUGC） |  | ¢ 5 S5．458．05 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ |  | So．00 | so．00 <br> s．00 | so．00 s．00 | s000 s0．00 | Scoue | so．00 sooo | Ss000 | VMWARE |
| 5 | VR190ACCNUCOC VR19ACENTUGC． | SELVRR9．9ACACNT．UCC） |  |  | k | 31\％\％ | （is | S0．00 | Soiol | Sole | S000 | Soiol | So． | Soso | VMWMAEE |
| 5 | VR100ACNTUCCC－K | SELVR19．OACEENT－UGGC） |  | St， | k | 31\％ | － | Ss000 | S000 | ¢ | Ss000 | so． | S000 | S000 | VMWARE |
| 5 | VR190ADADVVUC－1 | SEL VR19．OAD．AOVV．U．C） |  | Stictis．000 | ${ }_{\text {k }}^{k}$ | 31\％\％ |  | so．00 | Socou | so．00 soon | So． | So． | So． | So． | VMWVARE |
| 5 | VR190ADADVVUC－K | SEL UR19．－AD．ADV2－U．C） |  | S8，403．66 | k | 31\％ | S5，798．53 | \＄0．00 | S0．00 | S0．00 | \＄0．00 | \＄0．00 | \＄0．00 | \＄0．00 | VMWMARE |
| 5 5 | VR190ADSTUGCC VR190ASSTOUGC．－1 | SELVR19．OAD－STD．UO－C） |  |  | k | 31\％\％ |  | socou | somo so．00 | so．00 s．00 | so． | somo | somo | cos so．00 | VMMARARE |
| 5 | VR190ASSTOUC．－K | SELVR19．OAD－ST－UGOC） |  | ¢1．50．52 | k $k$ | 31\％\％ | Sichers | S000 | soco |  | sooo s．00 | sooo sooo | sooo sooo | so． | VMWNAEE |
| 5 | VR19ASTDUUCC | SELVR19．OA．STDO．UGG） |  |  | ${ }_{k}^{k}$ | 31\％ |  | S000 s．00 | （incoue | （incoue | S0．00 s．00 | S0．00 s．00 | （c．en | （ | VMWMARE |
| ${ }_{5}^{5}$ | VR190ASTTOUCC．k VRIOODNTUGC | SEL LR19．OA．STD2．UG．C） |  | \＄ $\begin{aligned} & \text { S1，} 176.07 \\ & \text { S1，77．00 }\end{aligned}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | sid149 S1，017．75 | So．00 | Sco． | so．00 so．od | Sco． | Ss．00 | Ss．00 | Sco． | VMWARE |
| 5 | VR9 | SELVRTOODEENTUGC） |  | Si，725， | k | 31\％\％ | Sti， | S． | So． | S000 | Stion | So． | Sose | Stiol | VMWARE |
| 5 |  | SELVR190．－EN－UGGC） |  | \＄1，699．940 | ${ }_{\text {k }}$ | 31\％ | ¢ | S000 | so．00 sooo | （ | Scoo | so． | （iocte |  | VMMARER |
| ${ }_{5}^{5}$ | VR190ECENTPUC－1 | SELVR19．OEC．ENTP．UC） |  | S55428．80 | k | 31\％\％ | （ 53.74 .5 .57 | so．00 | So．00 | S0．00 | so．00 | S0．00 | so．00 | S0．00 | VMWVARE |
| 5 | VR1900 AMMUSCC |  |  | Stitas． | k | 31\％\％ |  | Soiol | Stiol | Stiol | Steon | S． | Soiol | Stiol | VMW ARE |
| 5 5 | VR1900AMBUGC－1 VR1900AMBUCC．K | SELVR19．OO．AAM3 UG－C） |  |  | ${ }_{\text {k }}$ | 31\％ |  | socou | Sois | somo | so．00 | so． | so．00 s000 | S000 | VMWARE |
| 5 | VR1900－ENTUUCC |  |  |  | k | 31\％\％ | Stion | so．00 | soom | So． | somo | so．0 | so．00 | somo | VMWMARE |
| 5 | VR1000entubcc－k | SELVR19．OOO－ENT 3 UGGC） |  | Seremi．91 | k | 31\％ | ¢ | Ss00 | cois | （incois | Scoos | Scoot | cos | so． | VMMARE |
| 5 | VR190OSAMUGC |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | S0．00 | so．00 | so．00 s．00 | so．00 s．00 | so．00 s．00 | so．00 so．oo | S000 |  |
| ${ }_{5}^{5}$ | VR190OSAMUUC－K | SELVR19．0．－SAMAGGC） |  | Stis． | ¢ ${ }_{\text {k }}^{\text {k }}$ |  |  | S0．00 | So． | Soiol | So． | So． | So．00 | soiol | VMWMARE |
| 5 | VR190SAMMUUGC -1 | SELVR19．OENO－SAMA－UG－C） |  | ¢88， | k | 31\％ |  | Scoue |  |  |  |  |  | （ ${ }_{\text {co．00 }}^{50.00}$ | WAR |
|  | samauc | VR19．OENO．SAM4－U |  | 46.14 | к | 31\％ | 55，841．64 | s0．00 | 50.00 | 50.00 | 50.00 | 80．00 | S0．00 | \＄0．00 | WARE |


| band | sku |  | Description | $\underset{\substack{\text { EMC L LsT } \\ \text { PRICE USD }}}{ }$ |  | $\begin{array}{\|c\|} \hline \text { NASPO VP } \\ \text { Discount } \\ \% \end{array}$ | NVP Leve 1, <br> NET PRICE | ROSUPPORT PLUS MNT LP | $\begin{gathered} \text { PRosuppoot } \\ \text { WMP CREM MNT } \\ L P \end{gathered}$ | PROSUPPORT ENH MNT LP | basic mnt Lp | $\begin{gathered} \hline \text { WTY UPG ENH TO } \\ \text { PS WIMC PREM } \\ \text { LP } \\ \hline \end{gathered}$ | WTY UPG BSIL <br> TOPS ENH LL | renewal | THRD PARTY Product parter |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{5}^{5}$ | VR190SCADVUGC VR10scalvoc-l | SELVR19.OSC.ADV-UGCO) |  |  | k | $\xrightarrow{31 \%}$ | ${ }_{\substack{\text { S4,488.45 } \\ 55.251 .49}}$ | $\xrightarrow[\substack{\text { so.00 } \\ \text { so.00 }}]{ }$ | $\xrightarrow[\substack{\text { so.00 } \\ \text { so.00 }}]{ }$ |  |  | $\xrightarrow[\substack{\text { so.00 } \\ \text { so.00 }}]{ }$ | $\xrightarrow[\substack{\text { so.00 } \\ \text { so.00 }}]{ }$ | s0.00 s0.00 | VMWVARE |
| 5 | VR190scADCVUGC-K | SELVR19.OSCCADV-VGOC) |  |  | k | 31\% | - | so. | so. | somo | somo | ( 50.000 | s. ${ }_{\text {s.0.00 }}$ | Soiou | VMWMARE |
| 5 5 | VR190scenvoc | SEL VR19.OSCCEV-UGO-C) |  |  | k | 31\% | (ty | so.00 | so.00 | (en so.00 | (en so.00 | So. | ( so.00 | S000 | VMWVARE |
| 5 | VR190scenvoc-1 | SEL RYM |  | ( | k | 311\% | (ex | S000 s000 | S0.00 | S000 | \$5000 | S000 | \$0000 |  |  |
| 5 | VR190ststoucc | SELVR19.OSC-NT-UGC) |  |  | k | 31\% |  | (ent | cois | so.00 so.00 | so.00 50.00 | so.00 50.00 | so.00 50.00 | ¢ | VMWMARE |
| 5 | VR190ststoucc-l | SEL VR19.OST-STT-UG-C) |  |  | k | 31\% | ${ }_{\text {S2 }}^{52400.56}$ | s0.00 | s0.00 | s0.00 | s0.00 | s0.00 | s0.00 | \$0.00 | UMWARE |
| ${ }_{5}^{5}$ | VR1909TSTTUUCC.K | SEL VR199.OST-STD.UG-C) |  |  | k | 31\%\% | 52423.38 | so.00 | so.00 | so.00 | so.00 | 50.00 | s0.00 | ${ }_{\text {s0.00 }}$ | UMWARE |
| 5 5 | VR190sTVSUGCC | SELVR19.OSTV-SDOUG-C) |  | Stis.00 | k | 31\% |  | Somo | so.00 so.od | so.00 so.00 | so.00 so.00 | so.00 so.os | so.00 so.od | So.00 | VMWARE |
| 5 | VR19ostrsoucc-k | SEL VR19.OSTV-SD.UGGC) |  | Stiont51 | k | 31\% | (tese | So. | Soiol | Soiol | S000 | So. | So. | Stion | VMMARE |
| 5 5 | VR190svaducc | SELVR19.OSV-ADVVGO-C) |  | ( 4 S4,215.00 | k | 31\% | ( | so.00 so.os | so.00 so.oo | so.00 so.od | so.00 so.00 | so.00 sooo | so.00 so.00 | S0.00 | VMWVARE |
| 5 | VRR19osvadvuchk | SEL VR19.OSSVADVVUG.C) |  | S4,638.11 | k | 31\% | S3,200.30 | 50.00 | s0.00 | 50.00 | S0.00 5 | s0.00 | s0.00 | S0.00 | VMWMARE |
| ${ }_{5}^{5}$ | vR1909savucc | SEL LRT9.OSVV.AV.UGGC) |  | S7\% | k | 31\% | S4,99900 | so.00 | so.00 | s0.00 | s0.00 | so.00 | s0.00 | ${ }^{50.00}$ | VMWMARE |
| 5 | VR190SVAVUGC.-1 | SEL R19.OVVVAV-UGG) |  | ¢ | k | 31\%\% |  | somo | somo so.00 | somo | (so.00 | (so.00 | so.00 <br> so.od | So.00 | VMWNARE |
| 5 | vR190sycetucc | SEL UR19.oSVC.ET-UG.C) |  | \$8,860.00 | k | 31\% | S6,13,40 | S0.00 | s0.00 | S0.00 | s.0.00 50 | so.00 50.00 | ( | Scoos | VMWARE |
| 5 | VR190SYCETUGC-1. | SELVR19.OSVC.ET.UG-C) |  | ${ }_{\substack{\text { S00,36620 } \\ \text { s97625 }}}$ | ${ }_{\text {k }}$ | 31\%\% | ( | So.00 | So. |  | (enco |  | So.00 | S0.00 | VMINARE |
| 5 | VR190sVEENUGC | SELVR19.OSVEEENUG-C) |  | ¢ | K | 31\% |  | so. | so. | somo | so.0) so.00 |  | so.00 so.os | so.00 s000 | VMWMARE |
| 5 | VR190osvenucc- | SEL LR 9 GosVVEN-UGC) |  | ${ }^{\text {S7,025.85 }}$ | k | 31\% | ${ }_{\text {S4,477.34 }}$ | s0.00 | s0.00 | s0.00 | s0.00 | s0.00 | s0.00 | S0.00 | vMware |
| 5 | VR190SVENUCC.K | SEL VR19.OSVEVN-UGC.C) |  |  | k | 31\% |  | (ens so.00 | (so.00 | (en so.00 |  |  | (incois so.00 | ( | VMMWARE |
| 5 | VR190\%CSSTOUGC | SELVR19-OTC-ST-UGOC) |  |  | K | 31\% |  | somo | so.00 so.00 | so.00 so.00 | so.00 so.00 | (incois so.00 | so.00 so.00 | Soso | VMWNARE |
| 5 | VR190тcstoucc-k | SEL UR19.OTC-STD.UG-C) |  | S4,194,76 | к | 31\% | \$2,894,38 | 50.00 | S0.00 | S0.00 | 50.00 | s0.00 | 50.00 | \$0.00 | VMWMARE |
| ${ }_{5}^{5}$ | VR19SAMAC | SEL VR19.SAM.C) |  | ( ${ }_{\text {S15.550.00 }}^{\text {S18.5450 }}$ | k | 31\%\% | S10.936.50 | (incoun | (so.00 |  | ( | So. | (incoun | s.00 5000 S00 | VMWW ARE |
| 5 | VR19SAMMC-K | SEL MR19:SAMAC, |  | (18).54.50 | ${ }_{\text {k }}$ | 31\% |  | somo | (so.00 | so.00 so.00 | (somo | (ens | so.00 so.od |  | VMMWNARE |
| 5 | VR19s5tor | SEL VR9.9.STD -C) |  | S7,990.00 | k | 31\% | S5.513.10 | s000 | s0.00 | s0.00 | S0.00 | s0.00 | s0.00 | \$0.00 | vMmare |
| 5 | VR19STTOCOC-K | SELVV99-STDTC) |  |  | ${ }_{\text {k }}$ | 31\% |  | so. |  |  | so.00 so.00 | So. | so.00 <br> so.oo | S0000 | VMWARE |
| 5 | KR19stroanvoc |  |  |  | ${ }_{\text {k }}$ | 31\%\% |  | Soiol | Soiol | Sosol | (encois | Soco | Soiol | S000 | VMWMAEE |
| 5 | VR19STDADUGC-1 VRISTAADVGCC.K | SELVR19.ST-ADV-VG-C) |  | (ess. | ${ }_{\text {k }}^{\text {k }}$ | 31\% |  | so. | $\xrightarrow[\substack{\text { so.00 } \\ \text { so.oo }}]{ }$ | so. | somo | So. | $\xrightarrow[\substack{\text { so.00 } \\ \text { so.oo }}]{ }$ | So.00 | VMWWARE |
| 5 | VR19STCC | SELVR19.STD-C) |  |  | ${ }_{\text {k }}$ | (1\%\% | (en | Soiol | Stion | Stion | (en soom | Stiol | So. | Sois | VMWMARE |
| 5 5 | VR19sTToc.- | SELVR19.STI-C) |  | ¢ | k | 31\% |  | so.00 so.os | so.00 so.oo | so.00 so.od | so.00 so.00 | cois so.00 | so.00 so.os | cos | VMWVARE |
| 5 | VR19STDENTUGC | SELVR19.STT-ENT-UGC.C) |  | ¢5, | k | 31\%\% | ¢ | so. | soiol | soiol | So. | So. | so. | S0.00 | vMmare |
| 5 | VR19STDENTUGC-1 | SELVR19.ST-ENT-TGO.C) |  |  | K | ${ }^{31 \%}$ |  |  | (incois | ( ${ }_{\text {so.00 }}^{\text {s.00 }}$ | (incois |  | (incois | Scoue | VMWNARE |
| 5 | VR7.OADC.F.F. | SELVRT-OADC.F.F. |  | ${ }_{\text {S3, }}^{53,17.50}$ | k | 31\% | ${ }_{\text {S2 }}^{5215177}$ | so.00 | so.00 | s0.00 | so.00 | so.00 | s0.00 | \$0.00 | EmC SELECT CARAHSOFT |
| 5 | VRT-AADO25.F-F VRTOAOOENOUGF | SEL-VR7-OADO255.F.- |  |  | K | 31\% | Stis. | so.00 | so. | $\xrightarrow{\text { so.00 }}$ so.00 | S0.00 | so.00 so.00 | so.00 so.00 | S0.00 | EMC SELECT C Caraisoft |
| 5 | VRT-OENO2.5.F VRTOSCOCPYPRO | SEL.VR7.OENOLS.F.F. |  | Si9,655000 | k | cio\% | ( | Stiol | Stion |  | Stiol | So. | Stion | Soiol | EMC SELECTCTARAHSOFT |
| 5 | VRT-OSTC.-F |  |  | S11,13.50 | к | 31\% | ${ }_{\text {s975.32 }}$ | so.00 | so. | (incois | S0.00 | so.00 | (ent | Ss000 | EmC SELECT CARAHSOFT |
| 5 | VRTOSTCOADCUGF | SEL: VR7-OSTC.-OADC.UG.F |  | \$1,875.50 | k | 31\% | \$1,294.10 | s0.00 | s0.00 | 50.00 | 50.00 | s0.00 | s0.00 | \$0.00 | EMC SELECT C ARAHSOFT |
| 5 |  | SEL. VR7.OSTTVY-OADC.UGG |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\% |  | so.00 so.00 | so.00 <br> so.oo | so.00 so.od | so.00 so.00 | So.00 | Sco.00 | ss.00 | EMC SELECT Carahsoft |
| 5 5 5 |  |  |  |  | ¢ |  |  | (in so.ion |  | (in soiol |  | (in so. |  |  | (encte |
| 5 |  | SEEVR7.OSTV-OENO.UGG |  | Stitios.90 | ${ }_{k}^{k}$ | 31\% |  | (incois | (incois | (incois | ¢ | (enco | (ion | Scoue | VMWARE |
| 5 | VR7V1000 | SEL VRT-VU00.C) |  | ¢ | ${ }_{\text {k }}^{\mathrm{k}}$ | ${ }_{\text {cker }}^{\substack{31 \% \\ 31 \%}}$ |  | Stion |  |  | Soin | Sois | Soiol | Soion | VMWM ARE |
| 5 5 | VR7VU100C-1 | Sele |  |  | ¢ |  |  | Stion | Soiol | Stion | Stion | Stion | Stion | Scoue | VMM M VARE |
| 5 5 | VR2VUIOC VRTU $10-1$ |  |  | ${ }_{\text {Scose }}^{5}$ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\% | ${ }_{\substack{\text { S } \\ \text { S633.34, }}}^{\text {S3, }}$ | so.00 so.os | so.00 | so.00 so.os | So.00 | so. | so.00 | S0.00 | VMW ARE VMWARE |
| 5 | VRTVUIOC-K VRBAOOONO2SUC | SEEVRF-VW0-C) |  | ( | ¢ ${ }^{\mathrm{k}}$ |  |  | Stion | Stion | Soicle | Stiol | Stiol | Stiol |  | VMWNAEE |
| 5 | VRaboonozesuc | SEL VR8.AOOOONO-2.5.C. |  |  | ${ }_{k}^{k}$ | 31\%\% |  | So. | So. | so.00 s.00 | So. | So. | so.00 s.00 | s0.00 s.00 | VMWM V AREE |
| 5 |  | SEL LRB.ADO-OND-25.U.C) |  | ( | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\% | S90.67.95 | so.00 So.00 | so.00 <br> so.00 | Scole |  | Soco | Ss0.00 | S0.00 | VMWVARE |
| 5 5 5 |  | Ste |  |  | k k |  |  | (in so. | (in so.oo |  |  |  |  |  | VMWARE |
| 5 |  |  |  | ¢55,680.500 | ${ }_{k}^{\mathrm{k}}$ | 31\% | ( | so.00 so.00 | so.00 so.00 | so.00 so.00 | so.0 so.00 | so.00 so.os | so.00 sooo | S000 s000 | VMWNARE |
| 5 |  | SEL VPR-ATAAATN-25.U.C) |  | Stichers | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\%\% | ( | so.00 sooo | so.00 sooo | so.00 sooo | so.00 so.00 | so.00 sooo | so.00 sooo | s000 50.00 | VMWVARE |
| 5 |  | SEL VRBAAAPD5-51) |  | S8,46000 | k | 31\% |  | S.000 | S0.00 |  | So. | So. | Sole s.00 | ( | VMWARE |
| 5 5 | VReatadiscl-1. |  |  | ¢ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\% |  | so.00 | so. | so. | somo | So. | S0000 | S0.00 | VMMWARE |
| 5 |  |  |  | (se | ¢ | cile |  |  |  | (en soiol |  |  | Stiol |  | VMWARE |
| 5 | VRBATAODO2SAADC | SEEVRB-ATAOD.5C) |  |  | ${ }_{k}^{k}$ | 31\% | ¢ |  |  |  | s.0.0 50.00 | cos so.00 |  | ( | VMMARER |
| 5 |  |  |  |  | к | 31\% |  | So. | So. | Stion |  | so.00 so.00 | so.00 s.00 | S0.00 | VMWVARE |
| 5 5 | VR8RTN(25C | Ster |  |  | k |  |  |  | Stiol | Stiol | Stiol |  | (en | Sois | VMNARE |
| 5 5 |  | SEEVR8.ATN(25.C) |  | $\underbrace{\text { S12, }}_{\substack{\text { S15.941.25 } \\ \text { S16,051.18 }}}$ | ${ }_{k}^{k}$ | ${ }^{31 \%}$ | $\underbrace{\text { S }}_{\substack{\text { S10,999.46 } \\ \text { S11,075.31 }}}$ | so.00 so.00 | so.00 so.oo | so.00 so.00 | so.00 so.00 | So. | so.00 s000 | so.00 s00. | VMWM ARE |
| 5 |  | SEL VRB.ATEN(N5.C) |  |  | ${ }^{\mathrm{k}}$ | 31\%\% |  | (ens |  | (en soon | (incois | sooo sooo | Soiol | S000 | VMINARE |
| 5 | VRBATENSCL-. |  |  |  | ${ }_{k}^{k}$ | 31\% |  | So. | So. | So. |  | Stion | So. | S0.00 | VMWM AREE |
| 5 5 | VRBaTstopcugc VRBATSTPCLugc | SEL VRB.ATSTPP.CLAOVUG-C) |  | ¢ 5 S5,993.00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\% |  | So.00 | so.00 <br> so.oo | so.00 so.od | so.00 so.00 | So. | Sco. | Ss.00 | VMWNARE |
| 5 | VRRATSTVCAGGC | Stel |  |  | k k | 31\%\% |  | So. | Stiol | Stiol |  | Soico | Soiol | Sois | VMWARE |
| 5 | VRrasstreugc | SEL VRP-ATSTOPPVMENT.UG-C) |  | \$2297000 | ${ }_{k}^{\mathrm{k}}$ | ${ }^{31 \%}$ |  | so. | So. |  |  | so.00 50.00 | Scoio | S000 sooo | VMWW ARE |
| 5 | VRBoadcc-1 VRBAACCC. | SEL VRB.OADC.C) |  | ¢ 5 S3,3,36.95 | ${ }_{\text {k }}^{\text {k }}$ | 31\%\% | S2,28870 S2302 | so.00 sooo | so.00 sooo | so.00 soon | so.00 soon | so.00 sooo | so.00 sooo | s.00 5000 | VMWVARE |
| 5 5 | VRBoACCOM |  |  |  | k $k$ |  |  | Stion | Stion | Stiol | Stiol | (en | Stion | Scoue | VMWARE |
| 5 5 | VRROADCOECUGC.1. VRBAOCOECLUGC.K | SEL VR.OADC.OEC.UG-C) |  | \$1,98900 | ${ }_{k}^{k}$ | 31\% | \$1,37241 | so.00 | so. | $\xrightarrow{\text { so.00 }}$ | So. | somo | so.00 s00. | S0.00 s00. | VMWARE |
| 5 | YR8BAOOS25C | SEL VR8.OAAOOS5-C) |  | Stions | ${ }_{\text {k }}$ | 31\%\% |  | soom | soom | So. | Sois | Soso | soovo | S0.00 | VMWMAEE |
| 5 | VR8BADOO25C-1 |  |  | ( |  | 31\% | ¢55,73.900 | (incois | cois | (incois | s.0.00 50.00 | ( 5 s.0.00 | (ta00 | ( | VMMW ARAE |
| 5 | VRBOAMADC | SEL VRB.OAMAD-C) |  | Sti.fic.00 | k | $31 \%$ $31 \%$ |  | Soiol | So. | so.00 s.00 | so.00 so.o. |  | Ss.00 | So.00 | VMMWARE |
| 5 | VRboammac-k | SEL VR.OAMADC) |  | S1.819.64 | k | 31\% | S1,25.55 | S000 | S000 | so.00 | so.00 | So.00 | S000 | S0.00 | vMmare |
|  | VRboEncc VR8OENCC.-1 |  |  | ¢ | ${ }_{k}^{\mathrm{k}}$ | 31\% | (is ${ }_{\substack{53,02220 \\ 535397}}$ | so.00 | so.00 | (incois | so.00 so.00 | so.00 so.00 | so. | (ion | VMware |
|  | vroencc-k | SEL VRb-OENC.C) |  | S5,160.13 | к | 31\% | \$3,50.49 | s0.00 | S0.00 | S0.00 | \$0.00 | \$0.00 | s0.00 | \$0.00 | vMware |


| Band | sкu |  | DEsCRIPTTion | EMC LIST PRICE USD | category <br> cook | $\begin{array}{\|c\|} \substack{\text { Nassop ver } \\ \text { insount } \\ \%} \\ \hline \end{array}$ | Nvp Levet <br> NETTRRE | $\substack{\text { Prosupport } \\ \text { Pus MNTLP }}$ PLUS MNTLP | PRosuporit WM CREM LP MNT $\|$ | PROSUPPORT ENH MNT LP | basic mnt LP | $\begin{gathered} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{gathered}$ | WTr UPG Basic <br> TOPS ENH LIP | renewal | THIRD PARTY PRODUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{5}^{5}$ | VR8BEEO25C VR8ONO25C－1 | SEL VR8．OENO25．C） |  | （ | k | $\xrightarrow{31 \%}$ | （si2．31．500 | so．00 | so．00 | $\xrightarrow[\substack{\text { so．00 } \\ \text { s．00 }}]{\text { cose }}$ | so．00 | So．00 | So．00 | So．00 | VMWNAE |
| 5 | VR80ENO25C－k | SEL VR8－OENO25－C） |  | \＄221，031．26 | k | 31\％ |  | S0．00 s．00 | （ion | （incois | S0．00 s．00 | （ | So． | So． | VMMNARE |
| 5 | VR80scoicupro | SEL VRB．OSC．OCD．U．PRO） |  | S855．00 | k | 31\％\％ | ${ }_{\substack{5 \\ 56888.57}}^{5685}$ | S0．00 | S0．00 | （en so．00 | S0．00 S000 | So． | （ so．00 | So．00 | wait |
|  | Soscooclupo－k | SELVR8．OSC．OCD．－．PRO） |  | S998．54 | k | 31\％ | S6883．68 | （ention | \＄ | S0．00 50.00 | （ 50.00 | \＄8000 |  |  |  |
| 5 | VRboscoocivucc | SEEVBR．OSC．OC－C．－PR |  | ${ }_{\text {S }}^{\text {S3，00．500 }}$ | k | 31\％ |  | So． | Scood | so．00 so．00 | Scos |  |  | cos | VMWMARE |
| 5 | vrboscoencucc－l | SEL V88．osc．oenc－ug－C） |  | \＄3，93，85 | k | 31\％ | \＄2，74．86 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | 50．00 | s0．00 | vmana |
| 5 | VRroscoencucc－k | SELVRB．OSCOENC．UG．C） |  | Stion | k | 31\％\％ | S2．767．51 | S0．00 | S0．00 | S0．00 | S0．00 | s0．00 | s0．00 | 50．00 |  |
| 5 5 | VR8ostch VR8ostcc－， | SELVRB．OSTC－C） |  |  | k | 31\％ |  | so．00 | So．00 | so．00 so．00 | S0000 | socou | So．00 s000 | somo | VMWARE |
| $5_{5}^{5}$ | VRosostcc－k | SEL VRR－OSTC．C． |  | \＄1，513．18 | k | ${ }^{31 \%}$ | \＄1，040， | 50．00 | ${ }_{\text {s0．00 }}$ | S0．00 | ${ }^{\text {s0．00 }}$ | ${ }^{\text {s0．00 }}$ | ${ }_{\text {s0．00 }}$ | ${ }_{\text {s0．00 }}$ | VMWWARE |
| 5 5 | VRbosscoabucc VRBSTCOADUGC－1 | SELVRB．OSTC．OAD．UG－C） |  |  | k | 31\％\％ |  | So．00 | Socou | so．00 s．00 |  | Soco |  |  | VMWARE |
| 5 | VRBostcoaducc－k | SEL VR8．OSTC－OAD．UGOC） |  | \＄2， | k | 31\％ | ¢ | s500 | S000 | s0．00 | S500 | ss．00 | S000 | S500 | VMWMARE |
| 5 | VR80STVTV5C | SEL LRB．OSTV $25 . \mathrm{C}$（） |  | S3，21500 | K | ${ }^{31 \%}$ | \＄2，218．35 | ${ }_{50.00}$ | ${ }_{50,00}$ | ${ }_{50.00}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | 50．00 | ${ }_{50.00}$ | VMWMARE |
| 5 5 |  | SEL RR－OSTV25－C） |  | （e） | k | 31\％\％ | （ | S000 s000 | so．00 | $\xrightarrow{\text { so．00 }}$ s000 | S0．00 <br> 50.00 | somo | so．00 s000 | somo so．00 | VMWNARE |
| 5 | vrbosvooozsuc | SEL VR8．－osV－．ooo．25．U．C．C） |  | \＄4，257．00 | k | 31\％ | \＄2，937，33 | so．00 | so．00 | 50．00 | s0．00 | so．00 | so．00 | s0．00 | YMWARE |
| $5_{5}^{5}$ |  | SEL VR8．OSV－OOD－2．5．－．C） |  | S4．90．69 | ${ }_{\text {k }}$ | 31\％\％ |  | s0．00 | s0．00 | so．00 Soo | S0．00 | S0．00 | so．00 | So．00 | VWWW ARE |
| 5 | vRbosvsoadcuc | SEL VRB．OSVS－OADC．UC） |  | \＄52，26．00 | к | 31\％ | \＄51，663．54 | so．00 | so．00 | s500 | （ | so． | S000 | S0．00 50.00 | VMWARE |
| 5 | Vrrosvsoadcuc－1 | SEL VRB．OSVS．OACOU．U．C） |  | ${ }_{\substack{\text { S }}}^{52.651 .22}$ | k | 31\％\％ | ${ }_{\text {S }}$ \＄1，829．34 | ${ }_{50.00}$ | ${ }_{50.00}$ | ${ }_{\text {so．00 }}$ | ${ }^{50.00}$ | ${ }^{\text {s0．00 }}$ | \＄0．00 | \＄0．00 | vMWMAEE |
| 5 | VRROSVSOACOCUC－K |  |  | （ | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | S0．00 | so．00 sooo | S0．00 s．00 | so．00 s．00 | somo | So．00 s．00 | 旡s0．00 | VMWARE |
| 5 | VR8OTSOOCCUPRO－1 | SEL VR8．OTS．OOC．U．PRO） |  | \＄1，325．61 | k | 31\％ | 5914.67 | S0．00 | S0．00 | \＄5000 | S000 s．00 | （ | cos | cos | YMMARE |
| ${ }_{5}^{5}$ | Vrootsoocupro－k | SEL VPR．OTS．OOC．U．PRO） |  | （in | ${ }_{k}^{k}$ | 31\％\％ | ${ }_{\substack{\text { se80．21 } \\ 5110831}}$ | s0．00 | s0．00 S000 | so．00 Soid | s0．00 S00 | so．0 Soo | so．00 | so．00 | VMWVARE |
| 5 | VR8STVOEO2SUCC－1 | SEL VRB．STV－OEO－25－UC） |  | S18，35．83 | ${ }_{k}^{k}$ | 31\％ |  | so．00 sooo | Soiol | S000 sooo | S000 sooo | （so． | sooo s000 | Sois | VMWNAREE |
| 5 | YRestroeoracik | SEL VRBPSTV．OEO．－23．U．C） |  | \＄18，962，61 | k | 31\％ | \＄31，084．20 | \＄0．00 | s0．00 | s0．00 | S0．00 | \＄0．00 | \＄0．00 | \＄0．00 | VMWMARE |
| 5 5 | VRebTVADEESUC， | SELVB．TV－ADO－ENO－2－UG－C） |  |  | ${ }_{\text {k }}$ | 31\％ |  | S000 s000 | so．00 s000 | so．00 <br> s．00 | S0．00 s000 | Scoue | Scouo | sso． | VMWMARE |
| 5 | VRBTVSADEE2SC－K | SEL VR．TVSSADO－ENO－25－UG－C） |  | S3，888，29 | k | 31\％ | \＄2，68292 | s0．00 | S0．00 | S0．00 |  | cos | cos | cos | YMMARE |
| $5_{5}^{5}$ | VRRTVAADO2SC | SEL VR．PTS．ADO－25－C） |  | S1，77500 | ${ }_{k}^{k}$ | 31\％\％ | S1，29375 | s0．00 | s0．00 S000 | S0．00 | s0．00 S00 | so．0 Soo | so．00 | so．00 | VMWW ARE |
| 5 | VRBTVAOO25C－1 | SELVR－TVSADOD－25－C） |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\％ |  | so．00 sooo | so．00 s000 | $\xrightarrow{\text { so．00 }}$ S000 | Soso | So． | sooo s000 | Sois | VMWNAREE |
| 5 | VRTSTVADVC | SEL VRB TTSGADVVC） |  | St57．00 | k | 31\％\％ | ${ }_{\text {sisfl．}}^{5150}$ | so．00 | so．00 | so．0 | \＄0．00 | so．0 | s000 | S000 | VMWARE |
| 5 5 |  | SEEVRB－TSSADVC） |  |  | k | 31\％\％ |  | so．00 s0．00 | so．00 s．00 | so．00 s00． | S000 s000 | S000 s000 | so．00 s000 | ¢ | VMMWAREE |
| ${ }_{5}^{5}$ | VRertasivenuc | SEL VR．PTS．ADD－ENT．UGGC） |  | \＄1，32000 | ${ }_{k}^{k}$ | 31\％\％ | s910．00 S10564 | S0．00 | s0．00 S00 | so．00 S00 | S0．00 S00 | s0．00 S00 | S0．00 | S0．00 | VMWWARE |
| 5 |  |  |  | \＄1，544．00 | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | s0．00 s．00 | sooo s000 | so．00 s000 | Soso | so．00 s．00 | sooo s000 | Sois | VMWNAREE |
| 5 | VR8TVEENO25C | SEL VR．TVS．ENO－25－C） |  | S4．875．00 | k | 31\％ | \＄3，363．75 | \＄0．00 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | s0．00 | vmmare |
| 5 |  | SEL VR．－TVSEENO－25－C） |  | ${ }_{\substack{\text { S5，773．75 } \\ 55,7242}}$ | ${ }_{k}^{k}$ | 31\％ | ${ }_{\substack{53,993595 \\ \$ 3,27}}$ | S0．00 | So．00 <br> s00． | $\xrightarrow{\text { so．00 }}$ s000 | S0．00 sooo | So． | So． | Ss．00 | VMWWARE |
| 5 |  | SELVRR TVSEEETTOC） |  | ¢ | ${ }_{\text {k }}$ | 31\％\％ | ¢ | soion | so．00 | So． | s．0．00 S000 | Soio | So． | Soso | VMWNARE |
| 5 | VRRTTSENTC－K | SELVRB－TVS：ENT．C） |  | Sti294．67 | k | 31\％ | S1，589，32 | Ss000 | Ss000 | （ | Ss000 | Ss00 | S000 | S000 | VMWARE |
| 5 | VRerivssidaouc VRetusstanuc－1 | SEL VR．TSV．STD－AOV－UGG（C） |  | Stas．00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ |  | s0．00 S000 | so．00 | S0．00 | s0．00 S000 | so．00 sooo | so．00 sooo | so．00 | VWWVARE |
| 5 5 | － | （e） |  |  | ¢ | 31\％\％ | ¢ |  | cois | （encoue |  | 年s．000 | Sose | 隹 | VMW ARE |
| 5 | VRervssioc $\begin{aligned} & \text { VRTVSSTOC．}\end{aligned}$ | SEL VRB．TSS．STD－C） |  | ${ }_{\text {S3551．00 }}^{53000}$ | ${ }_{k}^{k}$ | 31\％ |  | so．00 s00． | so．00 soo． | $\xrightarrow{\text { so．00 }}$ s000 | S000 s000 | S0．00 sooo | S000 s000 | so．00 s000 | VMWWAREE |
| 5 | vR8tisstica－k | SEL VRB．TVS．STD．C） |  | s333．59 | k | 31\％ | S243．98 | so．00 | so．00 | S0．00 | \＄0．00 | \＄0．00 | s0．00 | S0．00 | VMWMARE |
| 5 | Vrebtystoenuc | SEL VR．TVSSSTD－ENT－UG－C） |  | \＄${ }_{\text {S }}$ | ${ }_{\text {k }}^{k}$ | ${ }_{\text {cke }}^{31 \%}$ |  | so．00 | S0．00 | So．00 | S0．00 S00 | S0．00 | so．00 | S0．00 | VMWWARE |
| 5 5 5 |  | SEL |  | （ | k | ckion |  | Soiou | （incoue | Stion | （ta00 | Scoue | Scouo | Stion | VMWMARE |
| 5 5 | VRgrvsstesuc | SEL VR．－TV－STO－EN－．25－UG－C） |  | ¢ ${ }_{\substack{\text { S4，538．00 } \\ 55,3046}}$ | ${ }_{k}^{k}$ | 31\％ |  | S0．00 s0． | S0．00 s00． | $\xrightarrow{\text { so．00 }}$ s0．00 | S0．00 s00． | S000 | so．00 s．oo | somo | VMWARE |
| 5 5 |  | （ele |  | S5s50．00 | ¢ | （1） |  |  |  |  |  |  |  | （sols | VMWNARE |
| 5 |  |  |  | ¢ | ${ }_{\text {k }}$ | 31\％ |  | （ | （ |  | （ | （ | S000 s．00 | （ | VMWNARE |
| 5 | VRB7TSSTTO25c－k VR8TVsstoasu | SEL VRB－TV－STO－25．C） |  | S884．92 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | So．00 | So．00 | so．00 s．00 | Ss．00 | So． | So．00 | Ss．00 | VMWWARE |
| 5 5 | － | Stele |  | 俍 | k k | （1） | （ | 年 | 年 | Stiol |  | 为s．000 | （incoue | Stiol | VMWMARE |
| 5 | VRervssioarabuk | SEL VR8．TV－STT－ADO－25－UG－C） |  | S1，459．55 S727．00 | ${ }_{k}^{\mathrm{k}}$ | 31\％ | Sti．0．7．09 | so．00 s000 | so．00 s000 | so．00 so．00 | S000 s000 | S0，00 s．00 | so．00 sooo | so．00 sooo | VMWNARE |
| 5 |  |  |  | S90．038．25 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ | Stience | so．00 s．00 | s0．00 sooo | so．00 sooo | s0．00 s．00 | so．0 sooo | so．00 sooo | so．00 sooo | VMWWARE |
| 5 | VR88vioc | SEL VRB－VUVOC） |  |  | k | 31\％ | $50,254.303$ <br> 553203 | S000 s．00 | S000 s．00 |  | S000 s．00 | S000 s．00 |  | Stion | VMW M ARE |
| 5 5 | VRRUYOC－1 |  |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％\％ |  | So．00 | So．00 | so．00 s．00 | so．00 <br> 50.00 | Scoue | so．00 sooo | Ss000 | VMWARE |
| 5 | VRADAAISTISC | SEL VR．AOADOOST．UGG．C） |  | St50．00 | ${ }_{\text {k }}$ | 31\％\％ | （ | S0．00 | S0．00 | Sole | S000 | Soiol | So． | Soso | VMWNARE |
| 5 | VRBCLAAVCC．－1 | SELVR－BCLAAVCOC） |  | ¢ 5 S3，00．45 | k | 31\％ | S2， | S0．00 | S000 | ¢ | Ss000 | S000 | S000 | S000 | VWWARE |
| 5 | VRBCLAOVCC．K VRBCLADVO25C | SELVR－BCLAOVC－C） |  | （ 5 S．635．46 | ${ }_{k}^{k}$ | 31\％\％ | （ 52.508 .47 | so．00 | So．00 | so．00 soon | So． | So． | So． | So． | VMWW ARE |
| 5 | VBBCLADVO25C－1 | SELVRBBCLADVO－25．C） |  | S6， | k | 31\％\％ | S4， 153.56 | s0．00 | so．00 | S000 | S000 | S000 | S000 | S000 | VMWMARE |
| 5 5 | VRBCLAOVO25C－K VRCOOEECC | SELVR－BCLAOVO－25．C） |  |  | ${ }_{\text {k }}$ | 31\％\％ | － | socou | so．00 | so．00 s．00 | so． | somo | somo | cos so．00 | VMWNARE |
| ${ }_{5}^{5}$ | VRCOOE2CC－1 | SEL VR．COOEECC．C） |  | S6．6．0．50 | k | 31\％\％ | S4．51．25 | s0．00 S00 | s0．00 S00 | so．00 | s0．00 S00 | so．00 S00 | so．00 | so．00 | VMWVARE |
| 5 | VRCOOEECOC－K | SELTR－COOEECO） |  | S6．654．1500 | k | 31\％ |  | S000 s．00 | （ | （incoue | S0．00 s．00 | S0．00 s．00 | （c．en | （ | VMWMARE |
| ${ }_{5}^{5}$ | VRCOOEEOOC－1 VRCOOE2O－K | SEL RR－COOE2O－C） |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\％ | ¢ | So．00 | So．00 | so．00 <br> s．00 | So．00 | Ss．00 | Ss．00 | Ss0．00 | VMWVARE |
| ${ }_{5}^{5}$ |  | Stele |  | \＄1，699．50 | k | 31\％\％ |  | S0．00 | So． | So． | S000 | S0．00 | S000 | S000 | EMC SLEECT CARAHSOFT |
| 5 | VRR－LS4002525－Fs |  |  | （55，66．00 | ${ }_{\text {k }}$ | 31\％ |  | Scood | S000 | （ | Scoo | so． | （iocte | cois | EMC SLLECT CARAHSOFT |
| 5 | VRLIS4025PsssF | SEL．VR．LIS40．－25．P．SSS - F |  | \＄1，46．80 | k | 31\％ | 5977.59 | s0．00 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | s0．00 | s0．00 | EmC SELECT C ARAHSOFT |
| 5 5 | VRLISSCPUC VRLIScPuc－1 | SEL LRR－LIS－CPU－C） |  |  | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | S1，066．05 s，247．28 | so．00 so． | so．00 soon | S0．00 | s0．00 s．o． | so． | so．00 s00． | S0000 | VMW ARE |
| 5 | VRILILserpuc－k | Seleler |  | Sti．819．4 | k | 31\％\％ | ¢1，25．55 | soion | soiou | Sole | S000 | soiol | S000 | S000 | M MW ARE |
| 5 | VRLIS8025C | SEL MR－LLE8－255．C） |  | ¢ 5 St，150．000 | ${ }_{\text {k }}$ | 31\％ | ¢ | so．00 s．00 | so．00 s．00 | so．00 so．00 | sso． | 年so．00 | cos | cos | VMMNARE |
| 5 | VRLILS8025C－K | SEL LR．LILSo－2．5．C） |  | Stiobet | ${ }^{\mathrm{k}}$ | 31\％\％ | S4，184．30 | so．00 s．00 | so．00 | so．00 sooo |  | so．00 sooo | sooo sooo sol | sooo sooo | VMWW ARE |
| 5 | VRNSAEE1000 UGC－1 | SEL VRNE－ADV－ENT－1000T－UGGC） |  | \＄2，445，30 | k | 31\％ | \＄1，687．26 | s0．00 | so．00 | 50．00 | s0．00 | 50．00 | s0．00 | 50．00 | VMMARE |
| 5 | VRNEAE 100UGC－K | SEL VRNVADVV－ENT－1007－UGGC） |  | ¢ | ${ }_{\text {k }}^{\mathrm{k}}$ | $31 \%$ $31 \%$ | S11．996．62 | so．00 s．oo | so．00 s．ood | so．00 so．00 | s0．00 s．00 | so．00 s．00 | somo | So． | VMWARE VMWARE |
| 5 | VRNEAE 100 TUGC－1． |  |  | ¢ | ¢ | （31\％\％ | （si66．73 | s．0．0 so． | solo sooo s．00 | （en so． | （ens $\begin{aligned} & \text { s．0．00 } \\ & \text { so．00 }\end{aligned}$ | （siols | （incoue | （siols | VWNARE |
| 5 | VRN6EETTNX100 | SEL VRN（GEENTAO－NXEPLC（100－C） |  | \＄1，900．00 | к | 31\％ | \＄1，311．00 | s0．00 | s0．00 | 50．00 | s0．00 | s0．00 | s0．00 | s0．00 | UMWARE |


| band | sku |  | DESCRIPTION | EMC LIST PRICE USD | CATEGORY CODE | $\begin{array}{\|c\|} \hline \text { NASPO VP } \\ \text { Discount } \\ \% \end{array}$ | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP |  | PROSUPPORT ENH MNT L | basic mnt le | $\begin{gathered} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{gathered}$ | wry Upg Easic <br> TOPS ENHH LP | Renewal | THRED PARTY PRODUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{5}^{5}$ | VRNEENTNX100C.-1 VRNENTNX100C.K | SEL VNNGEENTAO.NXEPCC100.C) |  | $\xrightarrow[\substack{\text { S222300 } \\ \text { s224104 }}]{ }$ | ${ }_{\text {K }}$ | $\xrightarrow{31 \%}$ | ${ }_{\substack{\text { S1.53.87 } \\ \text { S1,56.32 }}}^{\text {S. }}$ |  | $\xrightarrow[\substack{\text { so.00 } \\ \text { sooo }}]{ }$ | $\xrightarrow[\substack{\text { s.0.0 } \\ \text { s0.00 }}]{ }$ | so.00 so.os |  | $\xrightarrow[\substack{\text { so.00 } \\ \text { so.00 }}]{ }$ | so.00 so.00 | VMWWARE |
| 5 | VRNEE25R8OBoc | SEl |  | (s2.24.04 | ${ }_{k}$ | 31\% | ( ${ }_{\text {S2, } 51.125}$ | so.00 | so. | so. | s8000 | ssood | so.00 | so.00 | VMWARE |
| 5 |  | SEL VRN(E-25ROBO-C) |  | ¢ | k | 31\%\% |  | soom | sooo | Soiol | Stiol | S000 | So. | So. | VMWMAEE |
| 5 |  | SEL VRN(-28ROBOOC) |  |  | k | 31\%\% | (ex | ¢ | Sosom | Sois | Sosom | ( | so.00 so.00 | s.000 so.00 | VMWNARE |
| 5 | VRNEAEDTTIOOC-1 |  |  | \$3,030.30 | k | 31\%\% | \$2,090.91 | so.00 | so.00 | \$0.00 | S000 | S000 | S0.00 | so.00 | VIMMARE |
| 5 | VRNGADODT 100 C -K | SEL LRNE-ADV-DT |  | ( 53.053 .17 | k | ${ }_{\text {l }}^{31 \%}$ |  | So.00 | So.00 |  |  | Somo | (en so.00 |  | VMWW ARE |
|  | Nighal | SEL VRN(EADVVCPUUC) |  | S1, ${ }_{\text {S }}$ | ${ }_{k}$ | 31\% | Ssi,95.45 | so.00 | so. | so. | so. | ssood | S0.00 |  | VMWNA |
| 5 | VRNAEAVCPUC-K | SEL VRNG:ADV.CPuCC) |  | S1,528.50 | k | 31\% | \$1,054,67 | so.00 | so.00 | s0.00 | \$0.00 | so.00 | S0.00 | s0.00 | UMW ARE |
| 5 | VRNEADVOTTIOC | SEL VRNE-ADV-DTT0-C) |  | S229.00 | k | 31\% | ${ }^{5178.71}$ | \$0.00 | ${ }^{50.00}$ | \$0.00 | \$0.00 | \$0.00 | s0.00 | \$0.00 | vMW ARE |
| ${ }_{5}^{5}$ | VRNAEADOTITC.1. | SEL VRNIGADV-DTTO-C) |  | ${ }_{5}^{5330303}$ | K | ${ }^{31 \%}$ | ${ }_{5}^{520909}$ | ${ }_{50.00}$ | ${ }_{50.00}$ | ${ }_{5}^{50.00}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | S0.00 | ${ }^{50.00}$ | VMWWare |
| 5 5 | VRNAEADVOTIOC.K | SEL VRN(-ADV-DTIOC) |  | ¢ ${ }_{\text {s33552.320 }}$ | k | 31\%\% |  | Ss.00 | Ss.00 | S000 <br> s00. | ¢ | ssom | so.00 <br> so.oo | (somo | VMMARARE |
| 5 | VRNEAEEIOOUC 1 -1 |  |  | St,118.40 | k | 31\% | \$2,241.70 | so.00 | so.00 | s5000 | 50.00 | s000 | S0.00 | 50.00 | YMWARE |
| 5 | VRNEAEEOOUG2-K | SEL MVN(NA-AE-10-UG-2) |  | S4,148.79 | k | 31\% | S2.826.67 | S0.00 | so.00 | S0.00 | S0.00 | S0.00 | s0.00 | s0.00 | vMWMAE |
| 5 | VRNEAE 1002-K | SEL LRNE-A.E.-10.-U. 2 ) |  |  | k | ${ }_{\text {l }}^{31 \%}$ |  | So.00 |  | ( | ( | (1000 |  | So. | VMWW ARE |
| 5 | VRNAEAEEIOUCOC-1 |  |  | ${ }_{\text {ssali.84 }}$ | k | 31\% | ${ }_{\substack{\text { s2284,17 }}}^{52288}$ | ssood | sso. | S000 | ¢ | sso. | so.00 <br> so.od | somo | VMWNARE |
| 5 | vRNEAECPUUC1 |  |  | \$1,761.00 | k | 31\% | \$1,215.09 | so.00 | so.00 | s0.00 | s0.00 | so.00 | s0.00 | s0.00 | vMWARE |
| 5 | VRVIAECPUUCC-1.1 | SEL VRN(EAE.E.CPU-U.C.C1) |  |  | k | ${ }_{31 \%}^{31 \%}$ | S1/421.66 Si430.01 |  |  | (en $\begin{aligned} & \text { S0.00 } \\ & \text { s.00 }\end{aligned}$ | ( | (en $\begin{aligned} & \text { S0.00 } \\ & 5000\end{aligned}$ | (en so.00 | (en so.00 | VMWW ARE |
| 5 | VRNVAEECPUUGC | SELVRNNEADVENT.CPUUUGC) |  |  | к | 31\% | Stitesi.05 | ssoos | Ss000 | Ss00 | so. | so.00 | (is.00 | so.00 | VMWMRE |
| ${ }_{5}^{5}$ | YRNINACCPUUGC.-1 | SEL V RNEAEAVVEENT.CPOUGGC) |  | \$1,22.65 | k | 31\% | ${ }_{5843.63}$ | \$0.00 | ${ }^{50.00}$ | ${ }^{50.00}$ | \$0.00 | \$0.00 | 50.00 | \$0.00 | VMWMARE |
| 5 5 | VRNIAECPUUCC.K | SEL VRN(EADV-ENT-CPUUG-C) |  |  | к | 31\% |  | So.00 | Ss.00 | Ss.00 | Ss.00 | Somo | Ss.00 | so.00 so.00 | VMWVARE |
| 5 | VRNEENHOOC1 | SELVRNGE-N. 100 -C1) |  | S53,20200 58 | k | 31\% | Sti208.00 | so.00 | so.00 | S500 | 5900 | s500 | s500 | 50.00 | YMMARE |
| $5_{5}^{5}$ | VRNIEEN1000 -1-1 | SEL VRNGEEEN100-C1) |  | S3,74400 S3, | k | 31\% | ( 52.583 .36 | ${ }^{50.00}$ | ${ }^{\text {so.00 }}$ | ${ }^{50.00}$ | ${ }^{\text {S0.00 }}$ | ${ }^{50.00}$ | ${ }_{50,00}$ | ${ }^{\text {so.00 }}$ | VWW ARE |
| 5 | VRN16EN10001-K | SELVRNGE-N.N0-C1) |  |  | ${ }_{\text {k }}^{\text {K }}$ | 31\% |  | so.00 sooo | so.00 so.oo | S000 s000 | sso.00 | So. | S0000 | so. | VMWARE |
| $5_{5}^{5}$ | VRNEENOIOOOTC-1 | SEL LRNGEENT-1000T-C, |  | \$55.253, | k | 31\% | ¢ | S0.00 | so.00 | s0.00 | so.00 | so.00 | S0.00 | S0.00 | vmmare |
| 5 |  | SEL LRNGEENT-1000T-C) |  | S5,290,38 | K | ${ }^{31 \%}$ | ${ }_{53,650.36}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | ${ }^{30.00}$ | ${ }_{50.00}$ | 50.00 | VMWARE |
| 5 5 |  | SEL VRN(EENT-100-C1) |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\% |  | Ss.00 | So.00 <br> s.oo | S000 <br> s00. | Ss000 | sso.00 | so.00 s00. | somo | VMWARE |
| 5 | VRNAEENT TOCC1 | SELVRNGEENT-100.C1) |  | ${ }_{5} 5659.00$ | к | 31\% | ${ }_{5399.51}$ | so.00 | so.00 | s0.00 | s.00 | s0.00 | 50.00 | 50.00 | VMMARE |
| $5_{5}^{5}$ | VRNUENT TOOC-1-1 | SEL YRNEENT-100-C1) |  | ${ }_{\substack{\text { se77.43 } \\ \text { Sc827 }}}$ | k | 31\%\% |  | S0.00 | so.00 | so.00 S000 | S0.00 | So.00 | S0.00 | S0.00 | VMWW ARE |
| 5 | VRNENENT 10002-K | SELVN(GENT-100--2) |  | S49800 | к | 31\% | S309.81 | Ss0.00 | sso.00 | Ss0.00 | Ss000 | ss000 | so.00 | so.00 | VMMWAREE |
| 5 |  | SEL VNNE ENT-1007TC) |  | ${ }_{\substack{\text { s52533 }}}$ | k | 31\% | 5382.48 | so.00 | s0.00 | s0.00 | S000 | S000 | S000 | S0.00 | vmmare |
| 5 |  | SEL VN(GENT-100-C) |  | Stis00.00 | K | 31\%\% |  | ssoom |  | S000 s000 | S000 s000 | somo | so.00 s000 | ¢ | VMWNARE |
| 5 | VRNEEENTADNC1-1 | SEL VRNGEENTAD.N.C.C1) |  | S1,872.00 | к | 31\% | S1,291.68 | so.00 | so.00 | so.00 | s0.00 | so.00 | 50.00 | 50.00 | UMW ARE |
| 5 | VRNIEENTAONC1-K |  |  | S1,880.94 | k | 31\% | S1,297.85 | so.00 | s0.00 | s0.00 | s0.00 | so.00 | s0.00 | S0.00 | vmmare |
| 5 | YRNUENTANTOC VRNEENTANIOC-1 | SEL VRNGE-ENTAD.NXEPLCL10.C) |  | (190.00 | k | 31\%\% | Stis.10 | So. | ( | ( | ( | Somo | So. | So. | VMWW ARE |
| 5 | VRNigentanioc-k |  |  | ¢ 5224.10 | k | 31\% | ¢ | ssood | sso.00 | ¢ | ¢50.00 | so. | so.00 | so. | VMWNARE |
| 5 | VRNEENTCPU2-K VRNEENTCPUC | SELVRN(GENT.CPU-2) |  |  | k |  |  | somo | somo | Stion | (somo | Soso | Soiol | Soiol | VMWMABE |
| 5 | VRNWENENTCPUC | SELVN(ENT-CPOCO) |  | \$ 52.245000 | k | 31\% | ¢ | Ss.oo | Ss.oo | ( | ¢ | Ss000 | ¢ | ¢ | VMWNARE |
| ${ }_{5}^{5}$ | VRNHENTCPUC1-1 | SEL VRN(ENT-CT-CPCC1) |  |  | k | 31\%\% | S2,37.94 | S0.00 | so.00 | S0.00 | S0.00 | So.00 | S0.00 | S0.00 | VWWW ARE |
| 5 |  | SELVN(ENT-CPOCC) |  | ${ }_{\substack{\text { S }}}^{52.68626 .65}$ | k | 31\% |  | Ss.00 | Ss.00 | S000 <br> s.00 | S000 s.00 | sso.00 | so.00 <br> s00. | so.00 so.os | VMWARE |
| 5 | VRNEENTNXEPC |  |  | S95500 | k | 31\% | \$665.50 | so.00 | so.00 | \$0.00 | \$0.00 | so.00 | 50.00 | 50.00 | VMWMARE |
| 5 | VRNGENTNXPC.-1 VRNENTTXXPC.K | SEL LeN(E-ENTAD.NXEPRPPC) |  |  | k | ${ }^{31 \%}$ | ${ }_{\substack{\text { s76.94, } \\ \text { S774.48 }}}$ | so.00 | So.00 | Sos. |  |  | Soiol | Soiol | VMWVARE |
| 5 | VRNEENXE10C1 | SEL YNN(GE-NXEIOCCI) |  |  | k | 31\% | \$220.80 | s5000 | s5000 | S500 | s.00 | s500 | so.00 | so.00 | VMWMARE |
| 5 | VRNEENXE10C -1 | SEL VRNGEE-NXE10.C. $)$ |  | ${ }^{537740}$ | k | 31\% | 5228.34 | so.00 | s0.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 | \$0.00 | VMWMAE |
| 5 | VRNU6NXE1091-K | SEL VRNEEE.NXE10.C1) |  |  | k | ${ }_{31 \%}^{31 \%}$ |  | ( |  | (en $\begin{gathered}\text { S0.00 } \\ \text { s.00 }\end{gathered}$ | (en $\begin{aligned} & \text { S0.00 } \\ & 5000\end{aligned}$ |  |  | Ss.00 | EMC SLIECTCTCARAHSOFT |
| 5 | VR=N:ANX | SELVRR-N.ANXIO-F |  |  | k | 31\% |  | Soiou s.00 | cois | S0.00 s.00 | S0000 50.00 | s.0.00 s.0. | S0.00 50.00 | s.0.00 50 | EMC SELECET CARAHSOFT |
| 5 | YRNAAXCC VRNENX100F | SEL LRR.N.AXXC.C.C) |  |  | k | 31\% | spa3,55 $\mathrm{s}, 40791$ | Ss.00 | Ss.00 | Ss.00 | Ss0.00 | So. | so.00 s00. | So. | EMC SLIECOT CAREAHSOFT |
| 5 | VRNENX |  |  | S49390 | к | 31\% | \$340,79 | so.00 | so.00 | \$0.00 | ssoo | s500 | s500 | so.00 | EMC SELECT C ARAHSOOFT |
| 5 5 | VRNENXCF VRNNAVYIC V/ | SELVR.N.NENXC.F. |  | Stitag.50 | k | 31\% |  | Ss.00 | Ss.00 | Ss.00 | ( 50.00 | Soiol | soon sooo | sooo sooo | EMC SELECCT CARARASOFT |
| 5 | VRRNINAVIIOC-1 | SEL MRNNANAVVIOC) |  |  | k | 31\% |  | Ss000 | Ss000 | S000 | S8000 | ¢ | ¢ | ¢ | VMWNARE |
| 5 5 | VRNNAVITC-K | SEL VRN.NAV-10.C) |  | cis | k | 31\% |  | S000 | soom | S000 | ( | s.0.00 s.0. | s.0.00 5 | S0.00 s.00 | VMMWARE |
| 5 | VR-N.-REAO2.5.F. |  |  |  | K | 31\% |  | S0.00 sooo | so.00 s.00 | S000 s000 | S0.00 s00. | Ss000 | So.00 sooo | Ss0.00 | EMC SELECT CARAHSOFT |
| 5 | YRNUGAEANTIOUGF | SELVR.N.UG.AENX1-UG.F |  | si2990 | k | 31\%\% | \$156.63 | S0.00 | so.00 | S0.00 | S0.00 | So.00 | S0.00 | S0.00 | EMC SELECT CARAHSOFT |
| 5 | YRNUGAENXCUGF VROAVC |  |  |  | K | ${ }^{31 \%}$ |  | ssoom | soou <br> sooo | S000 s000 | S000 s000 | somo | so.00 s000 | ¢ | EMC SELECT CTARAASOFT |
| ${ }_{5}^{5}$ | VRRADC. ${ }^{\text {V }}$ | SELVR-ADVC, |  | \$353.00 | k | 31\% | S20907 | so.00 | S000 | S000 | cois | s.0.00 s.00 | (incou | ( | VMWMARE |
| 5 5 | VRRAOAVC.K VROENTC | SELVR-ADV.C) |  | ${ }_{\text {cose }}^{5877400}$ | k | 31\% |  | sso.00 | Ss000 | S0000 s000 | sso. ${ }_{\text {S000 }}$ | sso.00 | so.00 s.00 | ¢ | VMWNARE |
| $5_{5}^{5}$ | VRoENTC.I | SELVR-OENT.C) |  | ${ }_{5}^{576500}$ | k | ${ }^{31 \%}$ | ${ }_{\text {S }}^{58278.85}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | ${ }^{\text {s0.00 }}$ | ${ }^{\text {S0.00 }}$ | ${ }^{\text {so.0 }}$ | ${ }^{\text {s0.00 }}$ | ${ }^{\text {so.00 }}$ | VMWARE |
| 5 | VR.OSTS-AD.F | SELVR.OENT.C. |  |  | K | 31\% |  | Ss.00 | Ss.00 | S000 <br> s00. | S000 <br> s00. |  | so.00 s000 | somo | VMwARE |
| 5 | VR.OSTS.OC.F. |  |  | S1,04.50 | k | ${ }^{31 \%}$ |  | s0.00 | s0.00 | s000 | S000 | so.0 | s0.00 | \$0.00 | EMC SELECTT CARAHSOFT |
| 5 5 | VRosticec VRostrcec-l | SEL LR.OST-CE.C) |  | \$ 51.959 .00 | k | $31 \%$ $31 \%$ |  | Ss.00 | So.00 <br> sooo | S0.00 <br> s.00 | Ss.00 | Ss.00 | so.00 s.00 | Scoue | VMW ARE |
| ${ }_{5}^{5}$ | VRostrccelk | SELVR-OSTT-C.C.C) |  | S2, 248.30 | k | 31\%\% | S1.620.33 | ${ }_{\text {so.00 }}$ | ${ }_{\text {so.00 }}$ | ${ }_{\text {so.00 }}$ | ${ }_{\text {S0.00 }}$ | ${ }_{\text {sooo }}$ | ${ }_{\text {sooo }}$ | so.00 | VMW ARE |
| 5 | VRosstrceucc-l | SELVR.OSTT-EECOGC) |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\% | ¢ ${ }_{\text {screse.03 }}$ | so.00 | so. | Ss.00 | ss.00 | sso.00 | so.00 s00. | somo | VMWARE |
| $5_{5}^{5}$ | VRosstrceucck | SEL VR.OSTT-CE.UGGC) |  | S1,298.65 | k | 31\% | Se96.07 | s0.00 | ${ }^{\text {so.00 }}$ | ${ }^{50.00}$ | \$0.00 | s0.00 | s0.00 | \$0.00 | vMWARE |
| 5 5 |  | SELVR.OSTD-C) |  | (120.00 | k | ${ }_{31 \%}^{31 \%}$ | Scise | So.00 | Ss.00 | Ss.00 | Ss.00 | Ss.00 | So.00 | Sco. | VMWVARE |
| 5 | vRostic.k | SEL VR-OSTD.C) |  | \$125.00 | k | 31\% | S86.25 | so.00 | so.00 | s0.00 | s0.00 | s0.00 | s0.00 | \$0.00 | MMWARE |
| 5 | Vstopgives |  |  | Sispor, | к | 31\% | ${ }_{\substack{\text { S }}}^{\text {Sc12,000.00 }}$ S12.4200 | Ss000 | sso. | S000 | S000 | Ss000 | so.00 sooo | so. ${ }_{\text {soon }}^{\text {so.00 }}$ | EMC SELECT NTP.DEENNX |
| ${ }_{5}^{5}$ |  |  |  | \$356.400.00 | k k | 31\%\% |  | so.00 | sso.00 | S000 |  | So. $\begin{aligned} & \text { soo } \\ & \text { sooo }\end{aligned}$ | so.00 sooo |  | EMC SELECT MTPT-DEFENDX |
| 5 | vSSDPABUNC-1 | SEL VSSS.PAA.BUN-C) |  | S4,400.00 | k | 31\% | ${ }_{\text {S3, } 3,36.00}$ | so.00 | so.00 | s0.00 | s0.00 | so.00 | s0.00 | 50.00 | UMW ARE |
| 5 |  |  |  | S550.01400000 | k | 31\% | S372,595.60000 | Scoue | Ss.00 | Ss.00 | somo so.00 | Sois | So. | so. ${ }_{\text {so.00 }}^{\text {so. }}$ |  |
| $5_{5}^{5}$ |  | SELVSS-DTTOOMM |  | S9.55.50 | k | 31\%\% |  | so.0 | so.00 | s0.00 S00 | S000 S00 | so.0 | so.00 | so.00 | VMW ARE |
| 5 | VSEENTOPRUGF | SELi SSEENT.OEPL-UGF |  | S1,99.50 | к | 31\% | \$1,37.59 | ssood | ssood | S800 | so.00 | S500 | S000 | so.00 | VMWMRE |
|  | SeEPL-AK-F. |  |  | ( ${ }_{\substack{\text { S20.015.00 } \\ 5384450}}$ | k | ${ }^{31 \%}$ | ${ }_{\text {S }}^{\text {s17,950.35 }}$ | so.00 | so.00 | so.00 | s0.00 | so.00 | so.00 | so.00 | VMWARE |
| 5 | VS6:PL-NS.F | Sele |  | (e) | ${ }_{k}^{\mathrm{k}}$ | 31\% | Ste. | So. | (ios | so.00 sooo | (so.00 |  | S0.00 s000 | ¢ ${ }_{\text {so.00 }}^{5000}$ | VMMWARE |


| band | sku |  | Descripton $\quad \substack{\text { Model Sub } \\ \text { sku }}$ | EMC LIST PRICE USD | CATEGORY CODE | $\begin{array}{\|c\|} \hline \text { NASPO VP } \\ \text { Discount } \\ \% \end{array}$ | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP |  | PROSUPPORT ENH MNT L | basic mnt le | $\begin{gathered} \text { WTY UPG ENH TO } \\ \text { PS W/MC PREM } \\ \text { LP } \end{gathered}$ | wry Upg Easic <br> TOPS ENHH LP | Renewal | THRED PARTY PRODUCT PARTNER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{5}^{5}$ | VSEEEEPLAKLGEF |  |  |  | к | $\xrightarrow{31 \%}$ |  |  | $\xrightarrow[\substack{\text { so．00 } \\ \text { sooo }}]{ }$ | $\xrightarrow[\substack{\text { s．0．0 } \\ \text { s0．00 }}]{ }$ | so．00 so．os |  | $\xrightarrow[\substack{\text { so．00 } \\ \text { s0．00 }}]{ }$ | so．00 so．00 | VWWWARE |
| 5 | VSGESOESPLAKUGF | SEL：VGe－ES－OEPL－AK－UG．F |  |  | k | 31\％ | （ $519,168.655$ | so．00 | so． | s0．00 | s8000 | ssood | so． | so．00 | VMWARE |
| 5 | VSEESPEPPLAKUGF | SEL：VSE－ESP－EEL－AK－UG－F |  | \＄23，99320 | k | 31\％ | \＄16．555．31 | s0．00 | s0．00 | s0．00 | S0．00 | S0．00 | s0．00 | s0．00 | VIWMARE |
| 5 | Vstesspeekplakuaf |  |  | （ 54.944 .50 | k | 31\％\％ |  | So．00 |  |  | （ | （ens | so．00 so．oo | 旡5000 | VMWNARE |
| 5 | vstespstiakug | SEL：VSGEESP－STD－AK．UGG－F |  | S88，281．90 | k | 31\％ | ${ }_{\text {S5 } 5 \text { ，74，}}$ | so．00 | so．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | s0．00 | vmmare |
| 5 | Vs6ESSLKTT－F |  |  | S1222430 | k | ${ }_{3}^{31 \% \%}$ |  | So．00 | So．00 |  |  | Somo | （en so．00 | 退 50.00 | VMWW ARE |
|  |  | SEL VSE－HP－EPL．UG－F |  | cose | к | 31\％ | Stichere | S0．00 | cois | S800 | S0．00 | so．00 | （ent | so．00 50.00 | VMMARER |
|  | Mrooplug | SEL：VSGHYP．OEPL－UGF |  | S4，977．50 | к | 31\％ | S3，434，48 | s0．00 | so．00 | s0．00 | s0．00 | so．00 | so．00 |  | WARE |
| 5 | vSG－HYP－STD－UG．F | SEL：VSGGYP－STT－UG．F |  | S1，094．50 | к | 31\％ | \＄755．21 | so．00 | so．00 | s0．00 | \＄0．00 | so．00 | 50．00 | \＄0．00 | VMWMAE |
| ${ }_{5}^{5}$ | VSGOENTOEPLUGF | SELVSGE－OENT．OEPL．UGG |  | 595550 | K | ${ }^{31 \%}$ |  | \＄0．00 | ${ }^{50.00}$ | \＄0．00 | ${ }^{50.00}$ | so．00 | 50．00 | 50．00 | VMWMARE |
| 5 | VSGOEPD－AK．F． |  |  | （ | k |  | ${ }_{\text {S }}^{\text {S19．54422 }}$ | Stion | Stion | ${ }^{50.00}$ |  | ${ }^{50.00}$ | ${ }^{\text {so．00 }}$ | ${ }^{50.00}$ | VMWVARE |
| 5 |  | SEL SSGobli－ |  |  | k | 31\％ |  | Ss000 | Ss000 |  | （so． | Ss000 | （en | ¢ | VMWNARE |
| 5 | vs6，RBSTD25．F． | SEL：SGEREBSTT25．F |  | 53，393．50 | k | 31\％ | \＄2，341．52 | so．00 | so．00 | s0．00 | 50．00 | s0．00 | s0．00 | \＄0．00 | VMWMAE |
| $5_{5}^{5}$ | VSSRRSTTAADV2UGF | SEL：VSGERESTD－ADV25．UGGF |  | S1，875．50 | k | 31\％ | S1，294，10 | so．00 | so．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | \＄0．00 | vMWARE |
| ${ }_{5}^{5}$ | Vssessidaiv2UGF |  |  |  | k | 31\％ | S103．22 S6．73．13 | Ss．00 | Ss．00 | Ss．00 | Ss．00 | Scoue | So．00 <br> so．oo | Scoue | VMWVARE |
| ${ }_{5}^{5}$ | VSS－STD－AK－F． | SEL VS－ST－PAC．F－ |  | （ 59.72 .885 .50000 | ${ }_{k}^{k}$ | 31\％ |  | Ss000 | S0．00 |  | （s．00 | Scoom | （en | ¢ | VMWNARE |
| $5_{5}^{5}$ | VSGSSTD－EPL－UGG | SEL．VSGSSTD．EPL－UG．F |  | ${ }_{\text {S35，025．00 }}$ | k | ${ }^{31 \%}$ | ${ }_{\text {S20，}}^{5207525}$ | ${ }^{50.00}$ | ${ }^{\text {so．00 }}$ | ${ }^{50.00}$ | ${ }^{\text {S0．00 }}$ | ${ }^{\text {s0．00 }}$ | so．00 | ${ }_{\text {so．00 }}$ | VIMWARE |
| 5 | Vsbsstocepluga | SEL SGSGSTST－OEPL．UGG |  | \＄1，094．50 | k | 31\％ |  | S0．00 | So．00 sooo | S000 s000 | sso．00 | So． | S0．00 | somo | VMWARE |
| ${ }_{5}^{5}$ | SSTPFC | SEL SST－7F－C） |  | \＄220．00 | k | 31\％ | \＄138．00 | so．00 | so．00 | s0．00 | S000 | ss．00 | 50．00 | s0．00 | VMWMARE |
| 5 | VsTzec－1 | SEL Ls7－BF－C） |  | S523．00 | K | ${ }^{31 \%}$ | ${ }_{\text {s1614．46 }}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | ${ }^{30.00}$ | ${ }_{50.00}$ | 50．00 | VMWMRE |
| 5 5 | VSTBEC．K |  |  |  | k | 31\％ | Stice．66 | Ss．00 | ssoom | S000 <br> s00． | sso．00 | Ss．00 | so．00 s00． | somo | VMWMARE |
| 5 | vs7ot toovmc－1 | SEL VST－DTIOOMC |  | S9，634．95 |  | 31\％ | S6，648．12 | so．00 | s．00 | s5000 | S500 | so．00 | S000 | so． | VMWMRE |
| 5 | Vssot ioumck | SEL Vs7－TT TOUM．C） |  |  | k | 31\％\％ | S6．687．48 | so．00 sooo | sa00 |  |  | So．00 |  | so．00 sooo | VMWW ARE |
| 5 | VSTENTPPLUCC | SEL S57－NT－EPL．UGG ${ }_{\text {cel }}$ |  |  | ${ }_{\text {k }}$ | 31\％ |  | Ss．00 | Ss．00 | Ss．00 | sso． | Scoue | ss000 | so．00 | VMWMARE |
| 5 | vstentepugc－k | SEL VST－ENT－EPL－UG．C） |  | \＄823．63 | k | 31\％ | ${ }_{\text {S568．30 }}$ | s．00 | s．00 | ${ }_{\text {cosem }}$ | ss．00 | ${ }_{\text {cosem }}$ | 50．00 | 50．00 | YMMARE |
| 5 | Vsterplakc | SEL LST－EPL－GAK－C） |  |  | k | 31\％ |  | Ss．00 | Ss．00 | Ss．oo | Ss．00 | Ss．00 | Ss．00 | Ss0．00 | VMWMARE |
| 5 | VSTEPLEACC－K | SEL LST－EPL－GAK－C） |  | ${ }_{\text {S28，539．69 }}$ |  | 31\％ | \＄19，622，39 | so．00 | so．00 | s0．00 | S | so． | S0．00 | so．00 | VMWMRE |
| ${ }_{5}^{5}$ | Vs7eplc | SEL Vs7－EPL－C） |  |  | k | 31\％\％ | \＄2，480．55 | so．00 | sso．00 | Ss．00 |  | Soco | Soiol | Soso | VMWNARE |
| 5 | vstreplek | SELVSTR－EPL－C） |  | S4，23．07 | к | 31\％ |  | （so．00 | so．00 s．oo |  | （en | soou s000 | so．00 sooo | ¢ | VMMWAREE |
| 5 | Vs7eprivic |  |  | ¢ 54.50 .0000 | k | ${ }^{31 \%}$ | $53,167.10$ <br> $\$ 370551$ | so．00 | so．00 | s．00 S000 | S0．00 | So．00 | ${ }^{\text {s0．00 }}$ | ${ }^{\text {so．00 }}$ | VMWVARE |
| 5 | Vsiteritivc－1 |  |  |  | к | 31\％\％ |  | ssoom |  | S000 s000 | S000 s000 | somo | so．00 s000 | ¢ | VMWNAREE |
| 5 | vstreltzzic | SEL V ST－EPLT－T－3Y－C） |  | S6，580．00 | к | 31\％ | S4，50．20 | so．00 | so．00 | so．00 | s0．00 | so．00 | 50．00 | 50．00 | UMW ARE |
| ${ }_{5}^{5}$ |  | SEL L S7－EPL－T－3．3－C） |  | Stige．60 | k | 31\％\％ | （ 55.312 .23 | S0．00 | S0．00 | s．00 s00 | S0．00 | So．00 | S0．00 | S0．00 | VMWW ARE |
| 5 | VSTESEPLAKUGC | SEL ST7 ESEEPL－AK－WG－C） |  | S23，740．00 | k | 31\％ |  | soiou s．00 |  | S0，00 s．00 | S000 s．00 | somo |  | S | VMWMARE |
| ${ }_{5}^{5}$ | Vs7essplakucc－1 | SEEVST－E．EPL－AK．UG－C |  | S | k | 31\％\％ |  | S0．00 | So．00 | So． |  | So． | So．00 | So． | VMWVARE |
| 5 | Vs7esprakucc－k |  |  |  | к | 31\％\％ |  | sso．00 | sso．00 | S000 s000 | S000 s000 | soou s000 | soou s000 | ¢ | VMWNAREE |
| 5 | vstesesplugc－1 | SEL LST－ESSSESPL－UG．C |  | S4，527．00 |  | 31\％ | ${ }_{53,123.63}$ | so．00 | so．00 | s0．00 | so．00 | so．00 | s0．00 | so．00 | VMW ARE |
| ${ }_{5}^{5}$ | VsTEEESPLUCC．K | SEL VST－ESEESPL．UGGC） |  | （ $\begin{array}{r}55,328.69 \\ \text { S2128200 }\end{array}$ | k | 31\％\％ |  | S0．00 | so．00 | S0．00 | S0．00 | So．00 | S0．00 | S0．00 | VWWW ARE |
| 5 | Vstespe Pakuc |  |  |  | k | 31\％\％ |  | sso．00 | ${ }_{\text {cosem }}^{\substack{\text { soooo }}}$ | ${ }_{\text {cosem }}^{\substack{\text { so．00 }}}$ | ¢ | ¢ | so． | so． | VMWWARE |
| 5 | vstesper iakcok | SEL STTEESP－EPL－AK－UG－C） |  | \＄25，398．41 | k | 31\％ | \＄17，524．90 | so．00 | so．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | \＄0．00 | vmware |
| 5 | Vs7ESRKTC | SEL ST－ESP－KTTT．C． |  | Stiche． | k | 31\％ | （ 53.91 .295 | Ss．00 | Ss．00 | Ss．00 | Ss0．00 | So． | So． | Sos． | VMWVARE |
| 5 | Vstespritc－k | SEL VsT－ESP－KTT－C） |  | S5，${ }_{\text {S5451．27 }}$ | k | 31\％ | ${ }_{\text {cke }}^{53} 5$ | s5000 | s5000 | S500 | s．00 | s500 | so．00 | so．00 | VMWMARE |
| 5 | vstespstiakuc | SEL LST－ESP－STD－AK－UG－C） |  | \＄7，398．00 |  | 31\％ | S55，104．42 | so．00 | so．00 | s0．00 | S0．00 | so．00 | s0．00 | \＄0．00 | vmmare |
| 5 | Vs7ESPSTDAKUC－1． | SEL Vs7－ESP－STD－AK－UG－C |  | Sti．65．66 | k | ${ }_{31 \%}^{31 \%}$ | （ 55.9 .972 .41 | （ |  | （en $\begin{gathered}\text { S0．00 } \\ \text { s．00 }\end{gathered}$ | （en $\begin{aligned} & \text { S0．00 } \\ & 5000\end{aligned}$ |  |  |  | VMWW ARE |
| 5 | VsIEESSIIPAKC | SEL LSTE－ESSL－PAPAK－C） |  | S6509．00 | k | 31\％ | Sciole | Soiou s．00 | cois | S0．00 s．00 | S0000 50.00 | s．0．00 s．0． | Soiou s．00 | S0．00 s．00 | VMWMARE |
| 5 | VSTESSL1PACC－1 | SEL Vs7－EESL－1PAA－C |  | ${ }_{\substack{\text { S3682．36 } \\ \text { S38 }}}^{\text {S }}$ | k | 31\％ |  | Ss．00 | Ss．00 | Ss．00 | Ss0．00 | So． | So．00 | so．00 soo． | VMWVARE |
| 5 | vstesslipakc | SEL VsT－ESLL－3PAK－C） |  | S775．00 | к | 31\％ | 5534.75 | so．00 | so．00 | \＄0．00 | \＄0．00 | S000 | so．00 | s0．00 | VMWMARE |
| 5 | VSTEESL3PARC．－1 | SEL Ls7－ESSL－3PAKC |  | ${ }_{\substack{\text { s900．75 } \\ \text { S915．}}}$ | k | 31\％ | ${ }_{\substack{\text { sc25．66 } \\ \text { S631．74 }}}$ | Ss．00 | Ss．00 | Ss．00 | Ss．00 | Ss0．00 | so．00 s．00 | so．00 s．00 | VMWWARE |
| 5 | VsTEESL3PARAC－K | SELST－ESLL－3PACC） |  | ${ }_{\text {S }}$ | k | 31\％ | ${ }_{\text {S }}^{\text {S121．97 }}$ | Ss0．00 | Ss．oo | ¢ | ¢ | ¢ | ¢ | ¢ | VMWNARE |
| 5 | vstesslisubc－1 | SEL Vs7－ESLL－3SUB－C， |  | ${ }_{5200,82}$ | k | 31\％ | S142．71 | so．00 | so．00 | s0．00 | S0．00 | so．00 | S0．00 | S0．00 | vmmare |
| 5 |  | SEL VS7－ESLL－3UB－C） |  | s208822 $\$ 1,18500$ | K | 31\％ |  | S0．00 sooo | so．00 s．00 | S000 s000 | So．00 s000 | Ss000 | so．00 sooo | so．00 so．00 | VMWW ARE |
| 5 | VITESSLSPAACC－1 | Stele |  |  | k | （10\％ | ¢ | So．00 | Soiol | Soiol | Soco | Soco | Soiol | Soiol | VMWNARE |
| 5 | Vs7essispakc－k |  |  | ¢ | k | 31\％ | ${ }_{\text {S }}^{\text {S356．7．90 }}$ | Ss．00 | Ss．00 |  | sso．00 | sso． | So．00 s00． | somo | VMWARE |
| ${ }_{5}^{5}$ | VSTESSLKITC．1 | SELVT STESSL－KTIT－C） |  | S556．70 | k | 31\％ | ${ }_{\text {S411．72 }}$ | so．00 | S000 | S000 | S000 | so．00 | 50．00 | S0．00 | VMWMARE |
| 5 5 | VStesskitc．k | SELV7T7．ESL－KTTT．C） |  |  | k | 31\％ |  | sso．00 | Ss000 | S0000 s000 | sso．${ }_{\text {S000 }}$ | sso．00 | so．00 s．00 | ¢ | VMWNARE |
| $5_{5}^{5}$ | Vstessisubc－1 | SEL Vs7 ESSL－SUBC．C． |  | ${ }_{\text {che }}^{578.34}$ | k | ${ }^{31 \%}$ | ${ }_{\text {Stas }}^{554.05}$ | ${ }^{50.00}$ | ${ }^{50.00}$ | ${ }^{\text {s0．00 }}$ | ${ }^{\text {S0．00 }}$ | ${ }^{\text {so．0 }}$ | ${ }^{\text {s0．00 }}$ | ${ }^{\text {so．00 }}$ | VWW ARE |
| 5 | Vstessisuback | SEEVST ESSL－SUB－C） |  | （10．840．00 | ${ }_{\text {k }}^{\substack{\text { k }}}$ | 31\％ | S7．79．60 | Ss．00 | Ss．00 | Ss．00 | Ss0．00 | （ | So．00 | Ss0．00 | VMWVARE |
| ${ }_{5}^{5}$ | Vstesstafucc－l | SEL VSTEES．STD．AK－UGC） |  | \＄12．68280 | k | 311\％ | Sti．7．1．13 | so．00 | soom | S000 | s0．00 | s000 | s0．00 | S0．00 | vmmare |
| 5 | VSTESSTDAKUGC－． | SELVST－E．E．STD－AK．UG－C） |  |  | k | 31\％\％ |  | Ss．00 | So．00 <br> sooo | S0．00 <br> s．00 | Ss．00 | Ss．00 | so．00 s．00 | Ss．000 | VMWARE |
| 5 | vstrestruccl | SEL SST－HP－STT．UGGC |  | ${ }_{\text {Sl }}$ S1．164．15 | k | 31\％\％ |  | ${ }_{\text {so．00 }}$ | ${ }_{\text {so．00 }}$ | ${ }_{\text {so．00 }}$ | ${ }_{\text {S0．00 }}$ | ${ }_{\text {sooo }}$ | ${ }_{\text {sooo }}$ | so．00 | VMW ARE |
| 5 | vistupstoucc－k | SEL Ss－HYP－STV－UG．C） |  |  | ${ }_{\text {k }}^{\text {k }}$ | 31\％ |  | S0．00 | Ss．00 | Ss．00 | ss．00 | sso．00 | so．00 s00． | somo | VMWARE |
| ${ }_{5}^{5}$ | VsTREADV25C－1 | SEL V V7－RAADV25．C． |  | \＄5，42295 |  | 31\％ | \＄3，741．84 | so．00 | s0．00 | \＄0．00 | ${ }_{\text {S }}$ | s500 | Ss．00 | s0．00 | VMWMARE |
| 5 |  |  |  | Sti．ts．93 | k | 31\％\％ |  | Ss．00 | Ss．00 | Ss．o． | Ss．00 | Ss．00 | Ss000 | Scoun | VMWVARE |
| 5 | vsireent 2c－1 | SEL V ST－REENT 5－C． |  | ${ }_{\text {s7，} 657.65}$ | k | 31\％ | \＄5，283，78 | so．00 | so．00 | s0．00 | s0．00 | s0．00 | s0．00 | \＄0．00 | vMWMARE |
| ${ }_{5}^{5}$ |  |  |  |  | k | 31\％ | （ 5 S5，312．98 | Ss000 | sso． | （ ${ }_{\text {S000 }}$ |  | Ss000 | Scoom | ¢ | VMWNARE |
| 5 | Vs7REPPL2SAOC－1 | SEL Ss7－REPP（25．AD－C） |  |  | k | 31\％\％ | ¢ | so．00 | so．00 | so．00 |  | So． | so．00 sooo | So．00 | WMWVARE |
| ${ }_{5}^{5}$ | VSTREEPP红 | SEL VT7 ReBEPI25．C） |  | St1，235．00 | k | 31\％ |  | so．00 | s．000 | s．0．00 s．0． | S $\begin{gathered}\text { S0．00 } \\ \text { s．00 }\end{gathered}$ | Ss00 | （encoue |  | VMWNARE |
| 5 | VSTREPL25C－1 |  |  | （ ${ }_{\text {S12，337．29 }}$ | k | 31\％ | （ 59.0070 .02 | Ss．00 | Ss．00 | Ss．00 | Ss0．00 | Sois | so．00 s．ood | Scoue | VMWMARE |
| 5 | Vsfreepllisic | SEL Ls7－REPPL25．UGGC） |  |  | k | － |  | Soiol | Soiol |  | （somo | S000 | So． | Soiol | VMWMARE |
| 5 | vSTREEPL25UCC－K | SEL VST－REEPL25－UGGC） |  |  | к | 31\％ |  | ssood | ssood | S800 | S900 | S500 | S000 | so．00 | VMWNARE |
| 5 | Vs78BSTD25C－1 |  |  |  | к | ${ }_{31 \%}^{31 \%}$ | （ | （ |  |  | （en $\begin{aligned} & \text { S0．00 } \\ & 5000\end{aligned}$ |  | So． | （en so．00 |  |
|  |  |  |  | 835．46 | к | 31\％ | 52，508．47 | 50．00 | s0．00 | s0．00 | 80.00 | 80.00 | 50.00 | 50.00 | UMw |


| BaND | sku |  | Descriplion | $\underset{\substack{\text { EMC LIST } \\ \text { PRICE USD }}}{ }$ | CATEGORY CODE | $\begin{gathered} \text { NASPO VP } \\ \text { Discount } \\ \% \end{gathered}$ | Nvp Level <br> NET PRICE | PROSUPPORT <br> PLUS MNT LP | $\begin{array}{\|c\|} \hline \text { PRosuppori } \\ \text { WMMC PREM MNT } \\ \hline \text { LP } \end{array}$ | PROSUPPORT ENH MNT LP | basic mnt |  | wry upg esic <br> Tops ENH LP LP | Renewal | THIRD PARTY PRODUCT PARTNE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{5}^{5}$ | VSTR BVENT 2 SUC |  |  |  | K | ${ }^{31 \%}$ | ${ }_{\text {Sl }}^{\text {S1，499．69 }}$ | so．00 | S0．00 | s．0．0 | so．00 | s0．00 | so．00 | s0．00 | NWA |
| 5 | Vstigevent |  |  | （ ${ }_{\text {S22488．55 }}$ | k | 31\％ | Sti．as．14 | so． | （ion | （incois | Scoo | Ss．oo |  | so．00 | （twar |
| 5 | vstrevent | SEL VsT－RAADV－ENT2．UG－C） |  | s168．00 | к | 31\％ | \＄11592 | s0．00 | s0．00 | s0．00 | s0．00 | ${ }^{50.00}$ | 50．00 | s0．00 | VMMARE |
| 5 | VsTRRUVENTUC－1 | SEL Vs7－RAADVEENTT－UG－C |  | \＄196．56 | k | 31\％ | ${ }^{5135.63}$ | s0．00 | s0．00 | s0．00 | \＄0．00 | 50.00 | 50.00 | S0．00 | We |
| ${ }_{5}^{5}$ | Vs7Reventrec．k |  |  | （198．05 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | so．00 <br> so．oo | so．00 <br> so．oo | so．00 so．oo | so．00 s．oo |  | so．00 so．oo | so．00 so．00 | VMWARE |
| 5 | USTRSSADV25UCC． | SEL VsT－RESTD－ADV25－UGCC |  | Sti， | k | 31\％ |  | S0．00 | so．00 | 发s0．00 | 为 50.000 | 旡 50.0000 |  |  | VMWARE |
| $5_{5}^{5}$ | VSTRSSADVVIVSUC－K | SEL Ls7－RESTD－ADV25．UGG．C） |  | S2．011．19 | k | ${ }^{31 \%}$ | S1，387．72 | so．0 | so．00 | S0．00 | \＄0．00 | s0．00 | so．00 | s000 | VMWARE |
| $\begin{aligned} & 5 \\ & 5 \end{aligned}$ | VSTRSADDVUC | SEL STT－RETT－ADV2．U－C．C） |  | （159， | k | － $31 \%$ |  | （so．00 | （so．00 | so．00 so．00 | So．00 | 寺 | So． | （ | VMWVARE |
| $5$ | VSTRSSADVVUCC－K | SEL VST－RBSTD－ADV2－UGCC） |  | \＄160．51 | k | 31\％ | ¢1010．75 | （ | （incois | so．00 so．00 | 年 | cos | cos | s．0．0 so．00 | VMWMARE |
| 5 | vSTRSEENT 2SUC | SEL Lst－RESTD－ENT25．UG．C） |  | ${ }^{53,80600}$ | k | 31\％ | \＄2，626．14 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | ${ }^{50.00}$ | ${ }^{50.00}$ | VIWWARE |
| 5 | VsTRSEENT SUC－1． | SEL Ss7－RBTD－ENT2．UG－C， |  | ${ }^{54,453.02}$ | K | 31\％\％ |  | （en so．00 | （in so．00 | （ | （ | （ | So．00 |  | YMWVARE |
| 5 | Vstesoni isuck | SEL Ş－RBST－ENT2－UGG（C） |  |  | k | 31\％ |  | somo | so． | so．00 so．00 | S000 | so．00 so．00 |  | s．0．0 so．00 | VMMARARE |
| 5 | vstrsientuc－1 | SEL Vs7－RBSTD－ENT2．UG－C |  | \＄355．68 | k | 31\％ | 5245.42 | 50．00 | S0．00 | 50．00 | 50．00 | s000 | 50．00 | 50.00 | YMWARE |
| 5 | VSTRSEDENTIUC－K | SEL VST－RSSTD－ENT2．UGOC） |  | S355．18 | k | 31\％ | S247．14 | s0．00 | s0．00 | s0．00 | \＄0．00 | s0．00 | s0．00 | s0．00 | vMWARE |
| 5 | vşstobakc | SEL L ST－STT．GAK．C． |  |  | k | 31\％ | ${ }_{\text {S }} 57.831 .50$ | so．00 | so．00 | so．00 | ${ }_{\text {s0．00 }}$ | s0．00 | so．00 | so．00 | VMWWARE |
| 5 | Vs7sToficc－1 |  |  | （ | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | S0．00 s．ood | S0．00 <br> s．00 | S0．00 s．00 | so．00 <br> 50.00 | so．00 so．os | so．00 so．00 | so．00 so．00 | VMWARE |
| 5 | vsşstosack | SEL VST－STD．AAK．C） |  |  | ${ }_{\text {k }}$ | 31\％ | ¢ | so．os sooo | so．on sooo | so．00 sood | （s000 | so．00 so．00 | so． | s0．00 so．00 | VMWARE |
| 5 | Vssstioakc－l | SEl LST－STD．ZAKC．C． |  | Sile | k | 31\％\％ |  | So． | So． | S000 |  |  | Stiol | cois | VMWMARE |
| 5 | Vşştisakc．k | SEL LST－STD－8AK－C） |  |  | ${ }_{k}^{\mathrm{k}}$ | 31\％ | Stilit．14 | so．00 <br> so．oo | somo so．00 | somo | so．00 | somo | so．00 s．00 | $\xrightarrow[\substack{\text { so．00 } \\ \text { so．od }}]{ }$ | VMWARE |
| 5 | vssistoc－1 | SEL vsT－STD．C |  | \＄1，164．15 | k | 31\％ | S803．26 | 50．00 | S0．00 | 50．00 | s0．00 | s0．00 | s0．00 | 50．00 | VMWMARE |
| 5 | vstssoc．k |  |  | \＄51，168．40 | K | ${ }^{31 \%}$ | S80620 | so．00 | ${ }_{\text {so．00 }}$ | s0．00 | ${ }^{50.00}$ | s0．00 | 50．00 | ${ }_{5}^{50.00}$ | VMWWARE |
| 5 5 | Vs7sToderucc |  |  | （ | ${ }_{\text {k }}$ | 31\％ |  | so．00 s．00 | so．00 s．00 | $\xrightarrow{\text { so．00 }}$ s000 | S000 s000 | so． | so．00 s000 | $\xrightarrow[\substack{\text { so．00 } \\ \text { so．00 }}]{ }$ | VMWMARE |
| 5 | vssisteerlugc－k | SEL LST－STD－EPL－UG．C） |  | \＄3，367．30 | k | 31\％ | ${ }_{\text {s2，323，44 }}$ | so．00 | s0．00 | 50．00 | s0．00 | so．00 | so．00 | 50．00 | VMWMARE |
| 5 | VAADPBTYRSB |  |  | Ss0．000．00 | ${ }_{\text {k }}^{\text {k }}$ | 31\％\％ |  | S0．00 | S0．00 |  | S0．00 | S0．00 | S0．00 | so．00 | Emc SElect itpodernox |
| 5 |  |  |  | Stisas．00 | k | 31\％ | Stios． | ¢ | soou s000 | so．00 s000 | S0000 | 年s．000 | so．00 s000 | so．00 so．00 |  |
| 5 | VSB－FRU－HDD | VSPEEXELUE 1．2TB 2.510 K RPM SAS 512 b |  | S4，400．00 | k | 31\％ | \＄3，33．00 | s0．00 | s0．00 | S0．00 | S0．00 | ss．00 | S500 | s0．00 | VSPEX X ELUE ARRDOWARE |
| 5 5 |  |  |  |  | k | 31\％ |  | somo | so．00 <br> so．oo | so．00 s．00 | so．00 | soco | so．00 s00． | $\xrightarrow[\substack{\text { soo．} \\ \text { so．od }}]{ }$ |  |
| 5 | VSBEFRU－SSD | VSPEXE ELUE 40008 SSD in 2.5 wwo encry |  | \＄17，200．00 | k | 31\％ | \＄11，86．00 | 50．00 | 50．00 | s0．00 | S $\begin{aligned} & \text { s．0．00 } \\ & \text { s．0．}\end{aligned}$ | ¢ ${ }_{\text {co．}}$ | cos | 50．00 | VSPEX |
| 5 | vsB－FRU－STT CPR | VsPEX ELUE SIandard 10GBASET Blade |  | \＄19，945．00 | к | 31\％ | \＄13，72205 | s0．00 | s0．00 | \＄0．00 | \＄0．00 | 50．00 | 50．00 | \＄0．00 | vSPEX Blue haroware |
|  | Vsb．r．fusto opt | Vspex ELUE Standard SPFP Elade |  | ${ }_{\text {S }}$ \＄19，955．00 | k | ${ }^{31 \%}$ | \＄13，788．95 | ${ }^{\text {sacoo }}$ | ${ }^{\text {so．00 }}$ | 50．00 | ${ }^{\text {s0．00 }}$ | so．0 | so．00 | ${ }^{\text {so．00 }}$ |  |
| 5 | Vse－v－WW－2UN．PC |  |  | so．${ }_{\text {soom }}^{\text {so．00 }}$ | k | 31\％ | sio．${ }_{\text {s．00 }}$ |  | （int，400．00 | ¢ | cis 5 s，7760．000 | soco | somo | ¢ ${ }_{\text {S17，400000 }}^{\text {sit，00．00 }}$ |  |
| $5_{5}^{5}$ | VSEB－HW－2U4N－SC |  |  | S000 | k | 31\％ | \＄5000 | \＄17，748．00 | \＄17，400．00 | \＄10，000．00 | S3，76000 | S000 | s0．00 | \＄17，400．00 | VSPEEX BLIE HAROWARE |
|  | VsB－V－HW－2UNWS |  |  | （s0．00 | k | 31\％ | s．0．00 s0．00 |  |  |  |  |  |  |  |  |
| 5 | VsB－V－HWR－2U4N－P0 |  |  | 50．00 | к | 31\％ | 50．00 | \＄17，748．00 | \＄17，400．00 | \＄10，000．00 | 53，760．00 | so．00 | s0．00 | \＄17，400．00 | vSPEX BLUE HAROWARE |
|  | VsB．V．－HWR．－U4AN－SC | vspex blue vmw hwr 2uan Stid R．45 |  | 50．00 | k | 31\％ | s0．00 | \＄17，748．00 | S17，400．00 | \＄10，000．00 | 53，760．00 | s0．00 | s0．00 | 400．00 | VSPEX BLIUE HARDWARE |
| ${ }_{5}^{5}$ | Vse－V－HR－2UAN－SO |  |  | Sco．00 | k | 31\％ | so． 50.00 | S17，748．00 | S17，400．00 | S10，000．00 | s3，780．00 s0．00 | So．00 | so．00 |  |  |
| 5 | vSB－V－ROY－2U4N．PC | Vspex elue Appliance Ropaly 2 U4N－PC |  | \＄1，847．00 | к | 31\％ | \＄1，274．43 | so．00 | so．00 | s0．00 |  |  |  | so．00 | Vspex |
| $5_{5}^{5}$ | VSP－－VROY－2UAN－PO | VSPEEE BLUE APopliance Rovaly 2 UuN．PO |  | ${ }_{\text {S }}$ S1，847，00 | k | ${ }^{31 \%}$ | S1．274．43 | so．00 | so．00 | so．00 | ${ }^{\text {s0．00 }}$ | s0．00 | so．00 | so．00 |  |
| 5 |  | Vsper elue Appliance Ropaly 2 U4N－SC |  |  | k | 31\％\％ |  | so． | so． | so．00 so．00 | Scoue |  | （so．00 | so．00 s0．00 |  |
| $5_{5}^{5}$ | VSB－V－SW－MGR | HCLA Mangeer Sofuvere $=$ MA |  | S0．00 | k | 31\％ | S0．00 | s0．00 | s0．00 | s0．00 | S． | ssood | S0．00 | \＄50．00 | VSPEX BLUE SOFFTWARE |
| 5 | VsC．O．PRRM－12．T5 | SEL VTs．OS Prm $12 \mathrm{mo.Over} \mathrm{5000TB}$ |  | so．00 | k | 31\％\％ | S0．00 | so．00 | so．00 Soon | s0．00 | s0．00 | s0．00 | 50．00 | s0．00 | EMC SELECT Vsc CLOUD Soft |
| 5 5 | Vs－CUSM－MEXPVS |  |  | Ss000 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | ${ }_{\substack{\text { so．00 } \\ \text { s0．00 }}}$ | So．00 <br> s．00 | $\xrightarrow[\substack{\text { S0．00 } \\ \text { s．00 }}]{ }$ | $\xrightarrow[\substack{\text { so．00 } \\ \text { s．00 }}]{ }$ | s．00 s000 | soco | so．00 s．00 | s0．00 s0．00 | ${ }_{\text {cloudunk }}^{\text {NA }}$ |
| $5_{5}^{5}$ | VLL3．002．526 | Secure VM KMIP Plient Perpetual $T$ LA＝A |  | 50．00 | k | ${ }^{31 \%}$ | S000 | ${ }_{\text {So }}$ | ${ }_{\text {solo }}$ | ${ }_{\text {soso }}$ | ${ }^{50.00}$ | so．0 | ${ }_{\text {S0．00 }}$ | so．00 | Cloudink |
| ${ }_{5}^{5}$ |  | Secure VM Key Management tor |  | S000 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | so．${ }_{\text {so．00 }}$ | So．00 sooo | S000 so．os | S0．00 so．od | s000 s．00 | so．00 so．os | S000 s．00 | s0．00 so．00 | Cloudink |
| 5 | VsLI．002．529 | Secure V E Encryption tor Machines $T$ TA $A$ IB |  | \＄0．00 | k | 31\％ | S0．00 | so．00 | s0．00 | S0．00 | \＄000 | s000 | s0．00 | \＄5000 | cloudink |
| 5 | VSL3．020．672 | Secure vM Enarpe tor Conainest TLAAA |  | S0．00 | k | 31\％ | 50.00 | \＄0．00 | S0．00 | S0．00 | 50．00 | s0．00 | 50．00 | 50．00 | cloudink |
| 5 5 | VSPHEREEELMMPPM | VSPHERE ELMMOOEL－PPM |  | ss．00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | somo | So．00 s00． | S0000 s．00 | so．00 s．00 |  | so． | somo | s0．00 s0．00 | ${ }_{\text {NA }}$ |
| ${ }_{5}^{5}$ | VUGBDWOACLOUPF |  |  | ${ }_{5}^{558588}$ | k | 31\％\％ | State | so．0 S000 | so．0 S00 | so．00 S00 | S0．00 S00 | so．00 | S0．00 | so．00 | emc select carahsoft |
| 5 5 | VUPGEMPPYMSF |  |  | Stas | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | ${ }_{\substack{\text { s20．36 } \\ 5269}}^{5000}$ | So．00 s00． | S000 <br> s．00 | $\xrightarrow[\substack{\text { so．00 } \\ \text { s．00 }}]{ }$ | S0．00 s00 | so． | so．00 s．00 | ${ }_{\text {cose }}^{50.00}$ | VMWNARE |
| 5 |  |  |  | ${ }_{5}^{539.00}$ | k | 31\％ | ${ }_{52593}^{523}$ | so．00 | s0．00 | s0．00 | \＄0．00 | 50．00 | s0．00 | s0．00 | VIMWARE |
| 5 | VUPGGM2PLEMME | SELV．VPP．GM2．PL－EMS．F |  | Stion | ${ }_{\text {k }}^{\text {k }}$ | 31\％\％ | ${ }_{\substack{\text { sina } \\ \text { S15 }}}$ | So． | so．00 Soo | so．00 Soo | so．00 | S0．00 | S0．00 | S0．00 | YMWVAE |
| 5 5 | VupGM2PLOMSF | SEEV．V．UPG－GM2．P－P－OMS．F．F |  | ssis．00 | k | 31\％\％ | ${ }_{\text {Stis．18 }}^{\text {S60．72 }}$ | so．00 s．00 | so．00 s．00 | so．00 s．00 | somo | somo | somo | s．0．0 so．00 | VMMNARE |
| 5 | vupgem 2 SECCLBMS | SEL：V－UPGGGM2－SB－CCLEMS．F |  | 827.00 | k | 31\％ | 518.63 | S0．00 | 50．00 | S0．00 | 50．00 | 50．00 | s0．00 | \＄50．00 | YMWARE |
| 5 | vupgamessclomsf |  |  | \＄10．00 | ${ }_{k}^{k}$ | 31\％\％ | S6．90 | So．00 | S0．00 |  | S0．00 | S0．00 | S0．00 | S0．00 | YMWVAE |
| 5 | Vupgicimessiopmes |  |  | ${ }_{\text {scher }}^{56500}$ | k | 31\％\％ | （tas | somo | so．00 so．00 | so．00 so．00 | Scoue | 年so．00 | cos | so．00 so．00 | VMMNARE |
| 5 | vupgam2sbopoms |  |  | S10．00 | ${ }_{\text {k }}$ | 31\％\％ | Stise | S0．00 | S0．00 | so．00 | so．00 | so．00 | S0．00 | S0．00 | VMWVARE |
| 5 | Vupgimesboprusf | SEL．V．VPG－GM2－SB．OPYMS．F |  | \＄455．00 | ${ }_{k}^{k}$ | 31\％ | ${ }_{\text {Sckines }}^{54.85}$ | soou s000 | so．00 so．00 | $\xrightarrow{\text { so．00 }}$ s000 | Soso | Sois | sooo s000 | so．00 so．00 | VMWARE |
| ${ }_{5}^{5}$ | Vepg inclip PMe | SEL：－－UPP－MDCVI．－PYM． |  | S66．00 | k | 31\％\％ |  | so．00 | so．00 | so．00 | so．0 | so．0 | S0．00 | so．00 | YMWARE |
| 5 5 |  |  |  | St5000 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ | ${ }_{\substack{\text { sin } \\ 524.04}}^{51.05}$ | so．00 so．oo | somo so．00 | so．00 so．od | so．${ }_{\text {soo }}^{\text {s．00 }}$ | somo | somo | so．00 so．00 | VMWARE |
| 5 | V－WBSEOP－DEVYY－F |  |  | \＄12．00 | k | 31\％\％ | \＄8828 | so．00 | so．00 | so．00 | 50．00 | so．00 | so．00 | s0．00 | VMWARE |
| 5 |  | SEEV－V．WBSSCLL－DEVYY |  | （s24．00 | ${ }_{\text {k }}^{\mathrm{k}}$ | 31\％ |  | S000 <br> sooo | S000 <br> s．00 | S0．00 s．00 | s000 s．00 | so．00 | so．00 sooo | so．00 so．00 | VMWARE |
| ${ }_{5}^{5}$ |  | SELV－WCSSBCSL－3SSITY－F |  | Station | k | 31\％\％ |  | Soiol | Stion | So． | Stiol | Sosom | So． | Stion | VWWMARE |
| 5 | v－wvsescl－susily | SEL：V－WVSBSCL－3ustr－F |  | S64．00 | k | 31\％ | \＄41．10 | S500 | S0．00 | ¢ | ¢ | ¢ | cos | 50．00 | VMMARE |
| 5 | V－MMS．PL－DV2．F | SEL：V．－YMS．PL－DVI．F |  | \＄130．00 | k | 31\％ | 589.70 | s0．00 | s0．00 | s0．00 | \＄0．00 | 50．00 | 50．00 | s0．00 | VMWARE |
| 5 | WYMsscilodivery |  |  | Ssi10．00 | ${ }_{\text {k }}^{\mathrm{K}}$ | 31\％ | S157．90 | So．00 <br> so．oo |  | so．00 <br> s．00 | so．00 s．oo | So．00 | so．00 | so．00 so．00 | VMWARE |
| ${ }_{5}^{5}$ | MMSSBCLIDOV23YF |  |  | S330．00 | k | 31\％ | S227．70 | S000 | s0．00 | s0．00 | \＄000 | s0．00 | s000 | s0．00 | vMWMARE |
| 5 | VMMSsBbocluovever |  |  |  | k | 31\％ |  | so． | （en |  | Scoue |  | （iocte | ${ }_{\text {sol }}^{50.00}$ | VMWNARE |
| ${ }_{5}^{5}$ | VMMssiciliovezer | SELV－VMS |  | \＄386．00 | k | 31\％\％ | ${ }_{\substack{\text { S252．54 } \\ \text { Sc7 } 22}}$ | S0．00 | S0．00 | so．00 S000 | so．00 Soo | so．00 | So．00 | So．00 | VMWVARE |
| 5 | VMMssbopoviver | SEL V－MSSE－OP－DV2－2Y－F |  | Si96．00 | k | 31\％\％ |  |  | Sose | Somo | Steon | S． | Stiol | Sois | $\checkmark$ MMARE |
| 5 5 |  | SELV－V－MS SSB－OP－．DV2－37－F |  |  | k | 31\％ |  | somo | somo so．00 | somo | so．00 | so． | somo | ${ }_{\text {cose }}^{50.00}$ | VMWARE |
| 5 | WSIIPPAPYUG：F | SEE：WSIIT．PAA－UGG－F |  | S87．99 S2749 | k | 31\％\％ |  | soiol | soovo | soin | soov | soov | sooo | So． | VMWVARE |
|  | WS15RROPLATUGF | SEL：WSITSPRO．PPAY－UG．F |  | （10999 | k | 31\％ | S 575.59 | so．00 | so．00 | so．00 so． |  | ¢ ${ }_{\text {co．}}$ | cos | s50．00 | MMAARE |
|  | WSIT．PRO－UGGF | ${ }_{\text {SEL }}^{\text {SEL WSII．PRO．UGGF }}$ |  | （stie．99 | ${ }_{\text {k }}^{\text {k }}$ | 31\％ | S113884 | Scoun | so．00 so．00 | Scos | so．00 sooo | so．00 sooo | so．00 sooo | so．00 so．00 | VMWVARE |


| вмхо | sku |  | Desceriptow |  |  | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ |  |  | $\underbrace{\text { Prosupport }}$ (Rus mur | $\begin{gathered} \text { PROSUPPORT } \\ \text { WIMC PREM MNT } \\ \text { LP } \end{gathered}$ | $\underbrace{\text { Prosurpoort }}$ (entumip | Bascic mut Lo |  |  | Renenal | THRRO Party provuct partin |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

