| D SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|----------------------------------|---|-----------|--------------------------------------|---------------------------------------|------------------------|--------------------------------------|----------------------------|-----------------------------------|----------------------------|--------------|--------------------------------|-------------------------------|----------------------------|---|
| 9198 | SEL: CNTR,SFP,8GB,850NM,OPTICAL | | \$263.00 | К | 31% | \$181.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 9313 | SEL: CABLEOPTICAL50ULC-LC10M | | \$187.00 | K | 31% | \$129.03 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 9314 | SEL: CABLE,OPTICAL,50U,LC-LC,20M | | \$235.00 | K | 31% | \$162.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 9317 | SEL: CABLE,OPTICAL,LC-LC,50M | | \$291.00 | K | 31% | \$200.79 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 9594 | SEL: CORD,4.5M,L6-20P / LOCKING C19 | | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 11525 | SEL: SWITCH,PoE,5PORT Gb,4PORT PoE | | \$154.00 | К | 31% | \$106.26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 11701 | SEL CBL,SAS,SFF8644-(4)SFF8644,3M | | \$1,031.54 | K | 31% | \$711.76 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90879028 | SEL: FRUTAPECLEANLTOW-BARCODE | | \$56.00 | K | 31% | \$38.64 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90940740 | SEL: RAMP,PYTHON,ADJUSTABLE | | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949024 | SEL: FRULTO TERAPK COVERNO MEDIA | | \$395.00 | K | 31% | \$272.55 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949030 | SEL: PYTHONCHAMBER-SLOT KEY ENABLE | | \$1,308.00 | K | 31% | \$902.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949048 | SEL: FRUTERAPACK W-O COVERLTO | | \$368.00 | K | 31% | \$253.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949099 | SEL: T950ENCRYPTIONPROFESSIONAL | | \$6,538.00 | K | 31% | \$4,511.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949118 | SEL: FRU,TRANSPORTER,PYTH | | \$19,615.00 | K | 31% | \$13,534.35 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949221 | SEL: TAPESTERAPACKCERTLTO-5 | | \$495.00 | K | 31% | \$341.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949222 | SEL: TAPESTERAPACKCUSTLTO-5 | | \$495.00 | K | 31% | \$341.55 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 90949258 | SEL: FRUVAXBUMPERT950 | | \$55.00 | K | 31% | \$37.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949259 | SEL: SLSSW KEYDIRECT-CONT950 | | \$6,538.00 | K | 31% | \$4,511.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949266 | SEL: TAPESTRPKCUSTLTO5 WORMT950 | | \$588.00 | K | 31% | \$405.72 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949303 | SEL: TPK,LTO-M8,CERT,NCVR | | \$1,564.00 | K | 31% | \$1,079.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949304 | SEL: TPK,LTO-M8,CUST,NCVR | | \$1,564.00 | K | 31% | \$1,079.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949334 | SEL: FRU,TRANSPORTER,ENT | | \$19,615.00 | K | 31% | \$13,534.35 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949350 | SEL: TAPESTPKNO CVRCUSTLTO-5 | | \$489.00 | K | 31% | \$337.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949367 | SEL: TPK,LTO-M8,CERT | | \$1,572.00 | K | 31% | \$1,084.68 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 90949371 | SEL: FRU,CABLES,T950,EXP,UPGRADE | | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949396 | SEL: TAPES,TERAPACK,CERT,LTO-6 | | \$723.00 | K | 31% | \$498.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949397 | SEL: TAPES.TERAPACK.CUST.LTO-6 | | \$723.00 | K | 31% | \$498.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949408 | SEL: TAPES,20,WO-TPK,CERT,LTO-6 | | \$1,379.00 | K | 31% | \$951.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949410 | SEL: FRU,TAPE,LTO-6,CERTIFIED | | \$74.00 | K | 31% | \$51.06 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949439 | SEL: FRU.EDBA.PYTHON | | \$6,148.00 | K | 31% | \$4,242.12 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949442 | SEL FRU,LTO-6,FC,FH,IMPACT | | \$15,769.00 | ĸ | 31% | \$10,880.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949468 | SEL: TAPES,TERAPACK,CERT,LTO-6,MP | | \$645.00 | ĸ | 31% | \$445.05 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949469 | SEL: TAPES,TERAPACK,CUST,LTO-6,MP | | \$645.00 | ĸ | 31% | \$445.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949470 | SEL: TPS,TPK,NOCVR,CERT,LTO-6,MP | | \$638.00 | ĸ | 31% | \$440.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949471 | SEL: TPS,TPK,NO CVR,CUST,LTO-6,MP | | \$833.00 | ĸ | 31% | \$574.77 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949472 | SEL: TAPES.20 TPKS.CERT.LTO-6.MP | | \$12.883.00 | К | 31% | \$8.889.27 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949473 | SEL: TAPES,20 TPKS,CUST,LTO-6,MP | | \$16,778.00 | ĸ | 31% | \$11,576.82 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949474 | SEL: TRPS,20TPKS,COST,ETG-6,MP | | \$16,644.00 | , K | 31% | \$11,484.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949475 | SEL: TPS.20TPKS.NOCVR.CUST.LTO6.MP | | \$16,644.00 | ĸ | 31% | \$11,484.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRAL OGIC |
| 90949476 | SEL: TAPES,20,WO-TP,CERT,LTO-6,MP | | \$1,222.00 | K | 31% | \$843.18 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949477 | SEL: TAPES,20,WO-TP,CUST,LTO-6,MP | | \$1,612.00 | K | 31% | \$1,112.28 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949478 | SEL: FRU,TAPE,LTO-6,CERTIFIED,MP | | \$83.00 | · · | 31% | \$57.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949479 | SEL: FRU.TAPE.LTO-6.CUSTOM.MP | | \$83.00 | , , , , , , , , , , , , , , , , , , , | 31% | \$57.27 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949479 | SEL: TPS,LT06,10CER,CASE,NOTPK,MP | | \$823.00 | , , | 31% | \$567.87 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949480 | SEL: TPS,LT06,10CER,CASE,NOTPK,MP | | \$823.00 | K | 31% | \$567.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949488 | SEL: SLS.SW-KEY.QIP-CON.T950 | | \$6.538.00 | K | 31% | \$4.511.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949489 | SEL: SLS,SW-KEY,QIP-CON,TFIN | | \$6,538.00 | K | 31% | \$4,511.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949469 | SEL: SLS,SW-RET,QIP-CON,TFIN SEL: FRU.IP CAMERA.GN2.DRV-FR.T950B | | \$6,536.00 | K | 31% | \$4,511.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949539 | SEL: FRU IP CAMERA GEN2 MED-FR 1950B | | \$4,154.00 | | 31% | \$2,000.20 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| | SEL: FRU,IP CAMERA,GENZ,MED-FR, 1950B SEL: FRU,PLATES,FOOT SYS | | | K | 31% | \$2,866.26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC" |
| 90949546 90949553 | SEL: FRU,PLATES,FUUT SYS | | \$61.00 | K | 31% | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| | SEL: FRU LS SD CARD IND TFIN | | \$1.00 | K | | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | |
| 90949554 | SEL: FRU LS SD CARD IND T-SERIES | | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 90949557 90949560 | SEL: T950/SECURE SITE | | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| | SEL: FRU,TAPE,3592 JD,CERT | | \$529.00 | K | 31% | \$365.01 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949561 | SEL: FRU,TAPE,3592 JD,CUST | | \$529.00 | K | 31% | \$365.01 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949564 | SEL: TAPES,20 TPK,CERT,3592 JD | | \$79,309.00 | K | 31% | \$54,723.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949565 | SEL: TAPES,20 TPK,CUST,3592 JD | | \$79,309.00 | К | 31% | \$54,723.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949566 | SEL: TAPES,TPK,CERT,3592 JD | | \$3,973.00 | К | 31% | \$2,741.37 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949567 | SEL: TAPES,TPK,CUST,3592 JD | | \$3,973.00 | К | 31% | \$2,741.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949576 | SEL: FRU,5-12V PWS,AN,ROHS | | \$3,877.00 | K | 31% | \$2,675.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949578 | SEL: FRU,RIM2,T950 | | \$12,462.00 | K | 31% | \$8,598.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949613 | SEL: TAPES,TERAPACK,CERT,LTO-7 | | \$1,513.00 | K | 31% | \$1,043.97 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949614 | SEL: TAPES,TERAPACK,CUST,LTO-7 | | \$1,513.00 | K | 31% | \$1,043.97 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949616 | SEL: FRU,LTO-7,FC,FH,IMPACT,T950 | | \$18,292.00 | K | 31% | \$12,621.48 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949621 | SEL: FRU,BRUSHES,TFIN,CARBON | | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949625 | SEL: FRU,MAIN,PWR RAILS,G2,UPG KIT | | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949626 | SEL: FRU,LSB,PWR RAILS,G2,UPG KIT | | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949627 | SEL: FRU,RSB,PWR RAILS,G2,UPG KIT | | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949628 | SEL: FRU,DRV,PWR RAILS,G2,UPG KIT | | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949629 | SEL: FRU,MEDIA,PWR RAILS,G2,UPG KIT | | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949635 | SEL: TPK,LTO-7,CERT,NCVR | | \$1,505.00 | K | 31% | \$1,038.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949636 | SEL: TPK,LTO-7,CUST,NCVR | | \$1,505.00 | K | 31% | \$1,038.45 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949637 | SEL: 20TPK,LTO-7,CERT | | \$30,245.00 | K | 31% | \$20,869.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 90949638 | SEL: 20TPK,LTO-7,CUST | | \$30,245.00 | K | 31% | \$20,869.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 90949639 | SEL: 20TPK,LTO-7,CERT,NCVR | | \$30,099.00 | K | 31% | \$20,768.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 90949640 | SEL: 20TPK,LTO-7,CUST,NCVR | | \$30,099.00 | K | 31% | \$20,768.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 90949641 | SEL: TAPES,LTO-7,CERT,CLAM20 | | \$2,956.00 | K | 31% | \$2,039.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949642 | SEL: TAPES,LTO-7,CUST,CLAM20 | | \$2,956.00 | K | 31% | \$2,039.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949643 | SEL: FRU,TAPE,LTO-7,CERT | | \$150.00 | K | 31% | \$103.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949644 | SEL: FRU,TAPE,LTO-7,CUST | | \$150.00 | K | 31% | \$103.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949645 | SEL: TAPES.LTO-7.CERT.CASE10 | | \$1,488.00 | К | 31% | \$1,026.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949646 | SEL: TAPES,LTO-7,CUST,CASE10 | | \$1,488.00 | К | 31% | \$1,026.72 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949647 | SEL: TPK,LTO-7,CUST,WORM | | \$1,729.00 | К | 31% | \$1,193.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949648 | SEL: TPK.LTO-7.CERT.WORM | | \$1,729.00 | K | 31% | \$1,193.01 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949717 | SEL: TPS,LTO-6BAFE,CERT,WORM,CASE10 | | \$861.00 | K | 31% | \$594.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949720 | SEL: FRU,TAPE,LTO6,BAFE,WORM,CUSTOM | | \$87.00 | K | 31% | \$60.03 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949721 | SEL: FRU.TAPE.LTO-6.BAFE.WORM.CERT | | \$87.00 | K | 31% | \$60.03 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949723 | SEL: FRU,TAPE,LTO-7,WORM,CERT | | \$172.00 | K | 31% | \$118.68 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949724 | SEL: FRU,TAPE,LTO-7,WORM,CUST | | \$172.00 | ĸ | 31% | \$118.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949725 | SEL: TPS.LTO-7.CERT.WORM.CASE10 | | \$1,710.00 | ĸ | 31% | \$1,179,90 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949728 | SEL: TPS,LTO-6BAFE,CUST,WORM,CASE10 | | \$861.00 | ĸ | 31% | \$594.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949729 | SEL: TPS,LTO-7,CUST,WORM,CASE10 | | \$1,710.00 | , , | 31% | \$1,179.90 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949729 | SEL: IPS,LTO-7,CUST,WORM,CASE10 SEL: FRU24V POW SUPRAMPEUSEROHS | | \$1,710.00 | , , | 31% | \$1,179.90 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| | SEL: FRU24V POW SUP8AMPFUSEROHS SEL: FRU5-12V PWRSUP8AMPFUSEROH | | | K V | | | | | | | | | | "SPECTRALOGIC "SPECTRALOGIC |
| 90949740 | SEL: FRUS-12V PWRSUPSAMPFUSERUH | | \$3,877.00 | K | 31% | \$2,675.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | - SPECTRALOGIC |
| 90949743 | SEL: FRUN+1 PWR SUPPLIESROHS ONLY | | \$9,138.00 | K | 31% | \$6,305.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949744 | SEL: FRU,TS1155,DRV,T950,IMPACT,T2 | | \$46,385.00 | K | 31% | \$32,005.65 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949746 | SEL: FRU,HP TRANSPORTER | | \$32,692.00 | К | 31% | \$22,557.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949752 | SEL: 20TPK,LTO-M8,CUST | | \$31,414.00 | К | 31% | \$21,675.66 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 90949753 | SEL: 20TPK,LTO-M8,CERT,NCVR | | \$31,268.00 | К | 31% | \$21,574.92 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949785 | SEL: FRU,LTO-8,FC,FH,IMPACT,T950 | | \$24,600.00 | K | 31% | \$16,974.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| | SEL: 20TPK,LTO-M8,CUST,NCVR | | \$31,268.00 | К | 31% | \$21,574.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949793 | SEL: FRU.UPG.SPECTRA LS.GEN IV | | \$2,520.00 | ĸ | 31% | \$1,738.80 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949793 | | | | | | | | | | | | | | |
| | SEL: FRU,UPG,SPECTRA LS,GEN IV SEL: TAPES,LTO-MB.CUST.CLAM20 | | \$3.073.00 | K | 31% | \$2,120,37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949793 90949803 90949815 | SEL: TAPES,LTO-M8,CUST,CLAM20 | | | K | | | | | | | | | | |
| 90949793 90949803 | | | \$3,073.00 \$156.00 \$1,546.00 | K K | 31% 31% 31% | \$2,120.37 \$107.64 \$1,066.74 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | "SPECTRALOGIC "SPECTRALOGIC "SPECTRALOGIC |

NVP MNWNC-109 Price List-3rd party final - 2023-03

| SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|---|--|-----------|---------------------------|----------|------------------------|--------------------------|---------------------------|-----------------------------|--------------------------|------------------|--------------------------------|-------------------------------|------------------|---|
| 90949827 | SEL: FRU.TAPE.LTO-M8.CERT | | \$156.00 | К | 31% | \$107.64 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 0949828 | SEL: TAPES,LTO-M8,CERT,CLAM20 | | \$3,073.00 | К | 31% | \$2,120.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 0949863 | SEL:FRU,TS1160,DRIVE,FIBRE,IMPACT | | \$46,385.00 | K | 31% | \$32,005.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 949875 | SEL: FRU,N+1 AN PWR SUPPLIES | | \$9,138.00 | K | 31% | \$6,305.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 0949878 | SEL: FRU,DUAL AC 2,16A | | \$4,846.00 | К | 31% | \$3,343.74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 0949889 | SEL: TFIN/SECURE SITE | | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 0949914 | SEL FRU,LTO-9,FC,FH,IMPACT,T950 | | \$24,600.00 | К | 31% | \$16,974.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 949916 | SEL TPK.LTO-9.CERT.NCVR | | \$3.869.23 | K | 31% | \$2,669.77 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 0949917 | SEL TPK,LTO-9,CUST,NCVR | | \$3,869.23 | K | 31% | \$2,669.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 0949920 | SEL FRU,LTO-9,SAS,FH,IMPACT,T950 | | \$22,707.69 | K | 31% | \$15,668.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 0949927 | SEL 20TPK LTO-9 CUST | | \$77,646,15 | К | 31% | \$53,575,84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 0949928 | SEL 20TPK,LTO-9,CERT,NCVR | | \$77,476.92 | K | 31% | \$53,459.07 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 10949929 | SEL TAPES,LTO-9,CERT,CLAM20 | | \$7,676.92 | K | 31% | \$5,297.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 1949930 | SEL TAPES LTO-9 CUST CLAM20 | | \$7,676.92 | K | 31% | \$5,297.07 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 0949933 | SEL TAPES,LTO-9,CERT,CASE10 | | \$3,846.15 | K | 31% | \$2,653.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 1949934 | SEL TAPES,LTO-9,CUST,CASE10 | | \$3,846.15 | K | 31% | \$2,653.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 0949941 | SEL TPK.LTO-9.CUST | | \$3.876.92 | · · | 31% | \$2,675.07 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRAL OGIC |
| 1949942 | SEL TPK,LTO-9,CGST | | \$3,876.92 | K | 31% | \$2,675.07 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 1949953 | SEL 20TPK,LTO-9,CUST,NCVR | | \$77.476.92 | K | 31% | \$53,459.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 1949954 | SEL 20TPK,LTO-9,CGST,NCVK | | \$77,470.52 | K | 31% | \$53,575.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 1959226 | SEL: FRUN 1 POWER PACKROHS ONLY | | \$2,769.00 | K | 31% | \$1,910.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 1959272 | SEL: TAPES, TERAPACK, CERT, LTO-6, T120 | | \$636.00 | K | 31% | \$1,910.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 959272 | SEL: TAPES,TERAPACK,CERT,ETG-6,T120 SEL: TAPES,TERAPACK,CUST,LTG-6,T120 | | \$636.00 | K | 31% | \$438.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 0959273 | SEL: TAPES TPK CERT LTO-6 T120 MP | | \$573.00 | | 31% | \$430.04 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| | | | | K | | | | | | | | | | |
| 959275 | SEL: TAPES,TPK,CUST,LTO-6,T120,MP | | \$728.00 | K | 31% | \$502.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 959276 959277 | SEL: TPK,NOCVR,CERT,LT06,T120,MP SEL: TPK NOCVR CUS LT06 T120 MP | | \$566.00 \$721.00 | K | 31% 31% | \$390.54 \$497.49 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPECTRALOGIC " SPECTRALOGIC |
| | | | | K | | | | | | | | | | |
| 959297 | SEL: TPK,LTO-7,CERT,120,NCVR | | \$1,245.00 | K | 31% | \$859.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 959298 | SEL: TPK,LTO-7,CUST,120,NCVR | | \$1,245.00 | К | 31% | \$859.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 959299 | SEL: TPK,LTO-7,CERT,WORM,120 | | \$1,423.00 | К | 31% | \$981.87 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 959300 | SEL: TPK,LTO-7,CUST,WORM,120 | | \$1,423.00 | К | 31% | \$981.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 959301 | SEL: TPK,LTO-7,CERT,120 | | \$1,252.00 | K | 31% | \$863.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 959302 | SEL: TPK,LTO-7,CUST,120 | | \$1,252.00 | K | 31% | \$863.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 0959319 | SEL: TPK,LTO-M8,CERT,120,NCVR | | \$1,291.00 | К | 31% | \$890.79 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 0959320 | SEL: TPK,LTO-M8,CUST,120,NCVR | | \$1,291.00 | К | 31% | \$890.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 0959321 | SEL: TPK,LTO-M8,CERT,120 | | \$1,299.00 | K | 31% | \$896.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 0959322 | SEL: TPK,LTO-M8,CUST,120 | | \$1,299.00 | K | 31% | \$896.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 0978105 | SEL: POWER SUPPLY,STACK | | \$1,308.00 | K | 31% | \$902.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90978113 | SEL BRKT,ADAPT,ROUND HOLE RACK | | \$69.23 | K | 31% | \$47.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90979438 | SEL: T50,ENCRYPTION,PROFESSIONAL | | \$6,538.00 | K | 31% | \$4,511.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90979471 | SEL: FRUPOWER SUPPLYT50E | | \$1,149.00 | K | 31% | \$792.81 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90979473 | SEL: FRUSLOT CARTRIDGE SLEDT50E | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90979531 | SEL: FRU,SLS,SOFTWARE,STACK | | \$3,846.00 | K | 31% | \$2,653.74 | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90979535 | SEL: FRU,BLUEVISION CAMERA, STACK | | \$1,308.00 | K | 31% | \$902.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 0979536 | SEL: STACK ACTIVATION | | \$2.00 | K | 31% | \$1.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 979537 | SEL: COD-KEY,10 SLOT,STACK | | \$1,538.00 | K | 31% | \$1,061.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 0979538 | SEL: KMIP ACTIVATION KEY, STACK | | \$2.00 | K | 31% | \$1.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 1019817 | SEL: SLS SFTWR KEYQIP-RIM-CONNBOA | | \$6,538.00 | K | 31% | \$4,511.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 91019824 | SEL: RACKSTANDARD 19 INCH | | \$4,015.00 | K | 31% | \$2,770.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 91019832 | SEL: SLS SW KEYDIRECTCONNT380-680 | | \$6,538.00 | K | 31% | \$4,511.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 91019872 | SEL: BOA BLK/SECURE SITE | | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 100-100206-AM | SEL AS ProbeSW-024 Lic Mnth | | \$23.08 | K | 31% | \$15.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-100207-AM | SEL AS ProbeSW-032 Lic Mnth | | \$30.77 | K | 31% | \$21.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-100208-AM | SEL AS ProbeSW-192 Lic Mnth | | \$190.77 | K | 31% | \$131.63 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-100209-AM | SEL AS ProbeSW-256 Lic Mnth | | \$255.38 | K | 31% | \$176.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-100210-AM | SEL AS ProbeSW-336 Lic Mnth | | \$335.38 | ĸ | 31% | \$231.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-100211-AM | SEL AS ProbeSW-384 Lic Mnth | | \$381.54 | ĸ | 31% | \$263.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 100-100211-AM | SEL AS ProbeSW-528 Lic Mnth | | \$526.15 | ĸ | 31% | \$363.04 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 100-100212-7411 | SEL SW ProbeVM-001 vSphere Lic | | \$1,644.62 | ĸ | 31% | \$1,134.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-100213-AM | SEL AS ProbeVM-001 Lic Mnth | | \$12.31 | ĸ | 31% | \$8.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 100-100213-SM | SEL SS ESX-001 Host MSub | | \$104.62 | κ . | 31% | \$72.19 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-100213-SM | SEL AS ProbeVM-010 Lic Mnth | | \$132.31 | K | 31% | \$91.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-100214-AM | SEL AS ProbeVM-010 Lic Mnth | | \$664.62 | K | 31% | \$458.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-100215-AM 100-100216 | SEL AS ProbeVM-050 Lic Mnth SEL SW ProbeVM-100 vSphere Lic | | \$164.492.31 | ı. | 31% | \$458.59 \$113.499.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-100216 100-100216-AM | SEL SW ProbeVM-100 vSpnere Lic SEL AS ProbeVM-100 Lic Mnth | | \$1,329.23 | I. | 31% | \$113,499.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-100216-AM 100-100216-SM | SEL AS ProbevM-100 Lic Mnth SEL SS ESX-100 Host MSub | | \$1,329.23 \$10,413.85 | ı. | 31% | \$7,185.56 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-100216-SM 100-100217-AM | SEL SS ESX-100 Host MSub SEL AS ProbeVM-500 Lic Moth | | \$10,413.85 \$6,646.15 | Α. | 31% | \$7,185.56 \$4.585.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-100217-AM 100-100288 | SEL AS ProbeVM-500 Lic Mnth SEL HW TCV-008LFLFLF-57-RP Cass | | \$6,646.15 | r . | 31% | \$4,585.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-100288 100-100290 | SEL HW TCV-008LFLFLF-57-RP Cass SEL HW TCV-012LRLFLF-57-RP Cass | | \$1,827.69 \$2,741.54 | K | 31% | | | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 100-100290 100-100292 | SEL HW TCV-012LRLFLF-57-RP Cass SEL HW TCV-012MRI FI F-57-OR Cass | | \$2,741.54 \$2,741.54 | K | 31% | \$1,891.66 \$1,891.66 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 100-100292 100-100293 | SEL HW TCV-012MRLFLF-57-OB Cass SEL HW TCV-024MRLFMR-57-OB Cass | | \$2,741.54 \$5.483.08 | K | 31% | \$1,891.66 \$3.783.33 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 00-100293 00-100300 | SEL HW TCV-024MRLFMR-57-OB Cass SEL HW TPS-010F TCV TAP Shelf 1U | | \$5,483.08 \$306.15 | K | | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 00-100300 00-100301 | SEL HW TPS-01OF TCV TAP Shelf 1U SEL HW TPS-01OS TCV TAP Shelf 1U | | \$306.15 \$207.69 | K | 31% 31% | \$211.24 \$143.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 100-100301 100-100602-AM | SEL AS ProbeFC8-0802 Lic Mnth | | \$207.69 | Γ. | 31% | \$143.31 \$116.77 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-100602-AM 00-100603-AM | SEL AS ProbeFC8-0802 Lic Mnth SEL AS ProbeFC8-0808 Lic Mnth | | | K | 31% | \$116.77 \$461.77 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 00-100603-AM 00-100617-AM | SEL AS ProbeCMAC 24 Lip Math | | \$669.23 \$3.08 | K V | 31% | \$461.77 \$2.13 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 00-100617-AM 00-100618-AM | SEL AS ProbeSWAG-24 Lic Mnth SEL AS ProbeSWAG-192 Lic Mnth | | \$3.08 \$30.77 | K | 31% | \$2.13 \$21.23 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| | SEL AS ProbeSWAG-192 Lic Mnth SEL AS ProbeSWAG-528 Lic Mnth | | \$30.77 \$87.69 | K | 31% | \$21.23 \$60.51 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 00-100619-AM 00-101048 | SEL AS ProbeSWAG-528 Lic Mnth SEL HW 515 15A 15 | | \$87.69 | K | 31% | | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 100-101048 | SEL HW 515 15A 15 SEL HW 520 20A 15 | | \$66.15 \$98.46 | K | | \$45.64 \$67.94 | \$0.00 | \$0.00 | | | \$0.00 \$0.00 | \$0.00 | | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| | | | | K | 31% | | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | \$0.00 | |
| 100-101050 | SEL HW 620 20A 15 | | \$90.77 | K | 31% | \$62.63 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-101051 | SEL HW 615 15A 15 | | \$90.77 | K | 31% | \$62.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| | SEL HW 515 18 x2 | | \$11.00 | K | 31% | \$7.59 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-101053 | SEL HW 515 6 x2 | | \$17.00 | K | 31% | \$11.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-101054 | SEL HW C14 6 x2 | | \$24.62 | K | 31% | \$16.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-101055 | SEL HW C14 18 x2 | | \$14.00 | K | 31% | \$9.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-101056 | SEL HW CEE77 2 x2 | | \$21.54 | K | 31% | \$14.86 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-101057 | SEL HW 1363 2 x2 | | \$32.31 | K | 31% | \$22.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-101058 | SEL HW C14 3 x2 | | \$17.00 | K | 31% | \$11.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-101281 | SEL HW Fiblins CIT Kit MPO Addon | | \$4,818.46 | K | 31% | \$3,324.74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-101309 | SEL HW Fibins CIT Kit Refill | | \$2,409.23 | K | 31% | \$1,662.37 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-101310 | SEL HW FibIns CIT MPO Refill | | \$581.54 | K | 31% | \$401.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-101343-AM | SEL AS ProbeFC8-0816 Lic Mnth | | \$923.08 | K | 31% | \$636.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-101348 | SEL HW C14 15A 15 | | \$115.38 | K | 31% | \$79.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-101570 | SEL HW Fiblins Cass Refill | | \$664.62 | ĸ | 31% | \$458.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-101571 | SEL HW Fibins MPO Cass Refill | | \$747.69 | ĸ | 31% | \$515.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-101854 | SEL HW Fiblins Wir O Cass Reliii | | \$22.563.08 | ĸ | 31% | \$15.568.53 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-101855 | SEL HW C20 6 x2 | | \$32.31 | ĸ | 31% | \$10,500.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| | SEL HW TCV-012MRLFLF-57-EB Cass | | \$2,741.54 | ĸ | 31% | \$1,891.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| | SEL HW ICV-012MRLFLF-57-EB Cass SEL HW ProbeFC8-HD48 FRU Fan | | \$2,741.54 \$1.115.00 | ı, | 31% | \$1,891.66 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-101925 | | | \$1,115.00 \$923.00 | K V | 31% | \$769.35 \$636.87 | | | | | \$0.00 | | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 00-101925 00-102044 | SEL HW ProbaCCO HD40 EDIT Dur Sun | | | | | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | |
| 00-101925 00-102044 00-102045 | SEL HW ProbeFC8-HD48 FRU Pwr Sup | | | , k | | | | #A ** | 20.00 | 20.00 | | 60.00 | | # VIDTI IN INICTOLING |
| 00-101925 00-102044 00-102045 00-102046-AM | SEL AS ProbeFC8-0848 Lic Mnth | | \$1,923.08 | K | 31% | \$1,326.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-101925 00-102044 00-102045 00-102046-AM 00-102064 | SEL AS ProbeFC8-0848 Lic Mnth SEL HW TCV-024MRLFMR-57-EB Cass | | \$1,923.08 \$5,483.08 | K | 31% 31% | \$1,326.93 \$3,783.33 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 00-101925 00-102044 00-102045 00-102046-AM 00-102064 00-102065-AM 00-102070 | SEL AS ProbeFC8-0848 Lic Mnth | | \$1,923.08 | K K | 31% | \$1,326.93 | \$0.00 | | | \$0.00 \$0.00 | \$0.00 | | \$0.00 | " VIRTUAL INSTRUMENTS |

NVP MNWNC-109 Price List-3rd party final - 2023-03 2 of 84

| SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|--|-----------|-------------------------|----------|------------------------|--------------------------|---------------------------|-----------------------------|--------------------------|------------------|--------------------------------|-------------------------------|------------------|---|
| 100-102070-SM | SEL SS VW Mgmt Ent MSub | | \$3,830.77 | К | 31% | \$2,643.23 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | ** VIRTUAL INSTRUMENTS |
| 100-102071 | SEL SW VWisdom Mgmt Virt Ed | | \$38,461.54 | ĸ | 31% | \$26,538.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-102071-CVM | SEL AS VW Mgmt Virt SSMCONV | | \$898.46 | K | 31% | \$619.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102071-SM | SEL SS VW Mgmt Virt MSub | | \$2,089.23 | K | 31% | \$1,441.57 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102072 | SEL SW VWisdom Mgmt Ent DR Ed | | \$36,923.08 | K | 31% | \$25,476.93 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102072 | SEL HW PA 4210 FRU PS | | \$538.00 | ĸ | 31% | \$371.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102074 | SEL HW PA 4210 FRU Data Dry 1TB | | \$346.00 | K | 31% | \$238.74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102075 | SEL HW PA 4210 FRU Sys Dry 80GB | | \$385.00 | K | 31% | \$265.65 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-102076 | SEL HW PA 4210 Shilw Mnt Kit | | \$115.00 | K | 31% | \$79.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102077 | SEL HW PA 4210 FRU Bezel/Keys | | \$69.00 | K | 31% | \$47.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-102011 | SEL HW ProbeFC8-HD48 Recess Mnt | | \$332.31 | , v | 31% | \$229.29 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-102054 | SEL SW ProbeSW-010 Port Lic | | \$1,230.77 | K | 31% | \$849.23 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-102267-AM | SEL AS ProbeSW-010 Lic Mnth | | \$9.23 | V | 31% | \$6.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 100-102267-SM | SEL SS FCSW-010 Port MSub | | \$80.00 | V | 31% | \$55.20 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-102267-SM | SEL SW ProbeSW-100 Port Lic | | \$12,307.69 | K | 31% | \$8,492.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 100-102268-AM | SEL AS ProbeSW-100 For the | | \$12,307.69 | K | 31% | \$67.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-102268-AM | SEL SS FCSW-100 Eld Million SEL SS FCSW-100 Port MSub | | \$780.00 | K | | \$538.20 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| | SEL SS PCSW-100 POR MSUB SEL SW ProbeSWAG-010 Port Lic | | | K | 31% | | | | | | | | | |
| 00-102269 00-102269-AM | SEL SW ProbeSWAG-010 Port Lic SEL AS ProbeSWAG-010 Lic Mnth | | \$615.38 \$1.54 | K | 31% | \$424.61 \$1.06 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 00-102269-AM 00-102270 | SEL AS ProbeSWAG-010 Lic Mnth SEL SW ProbeSWAG-100 Port Lic | | \$1.54 \$6.153.85 | K | 31% 31% | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| | SEL SW ProbeSWAG-100 Port Lic SEL AS ProbeSWAG-100 Lic Mnth | | | K | 31% | \$4,246.16 | | | | | | | | |
| 00-102270-AM 00-102271 | SEL AS ProbeSWAG-100 Lic Mnth SEL SW ProbeNTAP-001 Node Lic | | \$15.38 \$1.910.77 | K | | \$10.61 \$1.318.43 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 00-102271 00-102271-AM | SEL SW ProbeNTAP-001 Node Lic SEL AS ProbeNTAP-001 Lic Mnth | | | K | 31% 31% | | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| | | | \$13.85 | K | | \$9.56 | | | | | | | | |
| 00-102271-SM | SEL SS NTAP-001 Node MSub | | \$121.54 | K | 31% | \$83.86 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102272 | SEL SW ProbeNTAP-100 Node Lic | | \$191,076.92 | K | 31% | \$131,843.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102272-AM | SEL AS ProbeNTAP-100 Lic Mnth | | \$1,495.38 | K | 31% | \$1,031.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-102272-SM | SEL SS NTAP-100 Node MSub | | \$12,030.77 | K | 31% | \$8,301.23 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-102297 | SEL HW C-I-T Digital Probe | | \$4,178.46 | K | 31% | \$2,883.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRU |
| 00-102301 | SEL HW PA 4210 Std Mnt Kit | | \$115.00 | К | 31% | \$79.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" VIRTUAL INSTRUMENTS |
| 00-102341 | SEL HW TCV Blank Plate Kit x3 | | \$41.54 | K | 31% | \$28.66 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102375 | SEL HW ProbeFC-16G-24 Chass | | \$83,076.92 | K | 31% | \$57,323.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102455 | SEL HW ProbeFC8/All Shilw Mnt Kit | | \$115.00 | K | 31% | \$79.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102456 | SEL HW ProbeFC8/All Std Mnt Kit | | \$115.00 | K | 31% | \$79.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102457 | SEL HW ProbeFC8/All Rk Adpt 1U35 | | \$115.00 | K | 31% | \$79.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102458 | SEL HW PA-4210 Rk Adpt 2U35 | | \$115.00 | K | 31% | \$79.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102490 | SEL HW TCV-008LFLFLF-58-RP Cass | | \$1,993.85 | K | 31% | \$1,375.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102491 | SEL HW TCV-012LRLFLF-58-RP Cass | | \$2,990.77 | K | 31% | \$2,063.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102500 | SEL HW TCV-012LRLFLF-97-RP Cass | | \$2,341.54 | K | 31% | \$1,615.66 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102579 | SEL HW SFP 4-Link Kit 8G MM HS | | \$3,323.08 | K | 31% | \$2,292.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102580 | SEL HW SFP 4-Link Kit 8G SM SR | | \$4,652.31 | K | 31% | \$3,210.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102582 | SEL SW Link Lic 8G Full FC8-HD48 | | \$219,323.08 | K | 31% | \$151,332.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102582-AM | SEL AS LnkLic 8G FC8-HD48 Mnth | | \$2,076.92 | K | 31% | \$1,433.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102582-SM | SEL SS ProbeFC 8G48Lnk MSub | | \$14,295.38 | K | 31% | \$9,863.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102583 | SEL SW Link Lic 8G Full FC16G24 | | \$108,000.00 | K | 31% | \$74,520,00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102583-AM | SEL AS LnkLic 8G FC16G24 Mnth | | \$1,195.38 | K | 31% | \$824.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102583-SM | SEL SS ProbeFC 8G24Lnk MSub | | \$7,273.85 | K | 31% | \$5,018.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102595 | SEL SW Link Lic 16G 4-Link Kit | | \$39,876,92 | K | 31% | \$27,515.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102595-AM | SEL AS LnkLic 16G 4Lnk Kit Mnth | | \$264.62 | K | 31% | \$182.59 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102595-SM | SEL SS ProbeFC 16G 4Lnk MSub | | \$2,447.69 | K | 31% | \$1,688.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102596 | SEL SW Link Lic 16G FullFC16G24 | | \$149,538.46 | K | 31% | \$103,181.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102596-AM | SEL AS LnkLic 16G FC16G24 Mnth | | \$1,593,85 | K | 31% | \$1.099.76 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102596-SM | SEL SS ProbeFC 16G24Lnk MSub | | \$9,987.69 | K | 31% | \$6,891.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102550-5W | SEL HW SFP 4-Link Kit 16G MM UHS | | \$6,646.15 | V. | 31% | \$4.585.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-102615 | SEL HW SFP 4-Link Kit 16G SM SR | | \$7,975.38 | V. | 31% | \$5,503.01 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-102618 | SEL HW SFP 16GFC 1310NM SM LR | | \$922.00 | K | 31% | \$636.18 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102619 | SEL HW TCV-012MRLFLF-58-EB | | \$3,073.85 | V V | 31% | \$2,120.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102019 | SEL HW TCV-012MREFEF-58-OB | | \$3,073.85 | V | 31% | \$2,120.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102624 | SEL FIV 1CV-012NREFEF-98-0B SEL 50 OM4MMLC 2M | | \$93.85 | K | 31% | \$2,120.96 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-102625 | SEL 50 OMMMLC 3M | | \$98.46 | K | 31% | \$67.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102625 | SEL 50 OM4MMIC 5M | | \$109.46 | K | 31% | \$75.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| | SEL 50 OM4MMLC 10M | | \$109.23 | K | 31% | \$95.54 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-102627 00-102645 | | | | K | | | | | | | | | \$0.00 | |
| 00-102645 00-102645-AM | SEL SW ProbeVM-001 HyperV Lic | | \$813.85 \$6.15 | K | 31% 31% | \$561.56 \$4.24 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| | SEL AS ProbeVM-001 Hyper-V Mnth | | | K | | | | | | | | | | |
| 00-102645-SM | SEL SS HyperV-001 Host MSub | | \$50.77 | K | 31% | \$35.03 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102646 | SEL SW ProbeVM-100 HyperV Lic | | \$81,415.38 \$664.62 | K | 31% | \$56,176.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-102646-AM | SEL AS ProbeVM-100 Hyper-V Mnth | | | K | 31% | \$458.59 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102646-SM | SEL SS HyperV-100 Host MSub | | \$5,163.08 | K | 31% | \$3,562.53 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102647 | SEL SW ProbeVM-001 PowerVM Lic | | \$821.54 | K | 31% | \$566.86 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102647-AM | SEL AS ProbeVM-001 PowerVM Mnth | | \$6.15 | K | 31% | \$4.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102647-SM | SEL SS PowerVM-001 Core MSub | | \$50.77 | K | 31% | \$35.03 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102648 | SEL SW ProbeVM-100 PowerVM Lic | | \$82,246.15 | K | 31% | \$56,749.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" VIRTUAL INSTRUMENTS |
| 00-102648-AM | SEL AS ProbeVM-100 PowerVM Mnth | | \$664.62 | K | 31% | \$458.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-102648-SM | SEL SS PowerVM-100 Core MSub | | \$5,207.69 | K | 31% | \$3,593.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102697 | SEL HW ProbeFC-16G-12 Chass | | \$43,200.00 | K | 31% | \$29,808.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102698 | SEL HW ProbeNAS-10G-16 Chass | | \$116,307.69 | K | 31% | \$80,252.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102700 | SEL OM4 MM MTP M LC B | | \$423.08 | K | 31% | \$291.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102701 | SEL OM4 MM MTP FM12 | | \$403.08 | K | 31% | \$278.13 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-102702 | SEL OS2 SM MTP MM12 | | \$283.08 | K | 31% | \$195.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102703 | SEL OS2 SM MTP FM12 | | \$263.08 | K | 31% | \$181.53 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102739 | SEL OM4 12 Mmlc3 | | \$507.69 | K | 31% | \$350.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102740 | SEL OM4 12 Mlfc3 | | \$484.62 | K | 31% | \$334.39 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-102741 | SEL OM4 12 MmLC5 | | \$564.62 | K | 31% | \$389.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-102742 | SEL OM4 12 MfLC5 | | \$535.38 | K | 31% | \$369.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102743 | SEL OM4 12 MmLC10 | | \$700.00 | K | 31% | \$483.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-102744 | SEL OM4 12 MfLC10 | | \$672.31 | K | 31% | \$463.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-102745 | SEL OS2 SM 12 MmLC3 | | \$333.85 | K | 31% | \$230.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-102746 | SEL OS2 SM 12 MfLC3 | | \$304.62 | K | 31% | \$210.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-102747 | SEL OS2 SM 12 MmLC5 | | \$343.08 | K | 31% | \$236.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-102748 | SEL OS2 SM 12 MfLC 5 | | \$321.54 | K | 31% | \$221.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 1-102749 | SEL OS2 SM 12 MmLC10 | | \$378.46 | K | 31% | \$261.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-102750 | SEL OS2 SM 12 MfLC10 | | \$355.38 | K | 31% | \$245.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 0-102751 | SEL HW TCV-008LFLFLF-97-RP Cass | | \$2,546.15 | К | 31% | \$1,756.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102752 | SEL HW TCV-012MRLFLF-97-OB Cass | | \$3,723.08 | K | 31% | \$2,568.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102752 | SEL HW TCV-012MRLFLF-97-EB Cass | | \$3,723.08 | K | 31% | \$2,568.93 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-102754 | SEL HW TCV-024MRLFMR-97-OB Cass | | \$7,444.62 | K | 31% | \$5,136.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 10-102754 | SEL HW TCV-024MRLFMR-97-DB Cass SEL HW TCV-024MRLFMR-97-EB Cass | | \$7,444.62 | ĸ | 31% | \$5,136.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102791 | SEL SW Link Lic NAS 10G 1Active | | \$7,444.62 | K | 31% | \$5,159.07 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| IO-102791-AM | SEL AS LinkLic 10G 1Lnk Actv Mnth | | \$66.15 | K | 31% | \$5,159.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102791-AM 00-102791-SM | SEL SS ProbeNAS 10G 1Actv MSub | | \$484.62 | K | 31% | \$334.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| | SEL SS ProbeNAS 10G 1Actv MSub SEL SW Link Lic NAS 10G 1Passive | | \$484.62 \$1.993.85 | K | 31% | | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| | | | | K | | \$1,375.76 | | | | | | | | |
| | SEL AS LnkLic 10G 1Lnk Pasv Mnth | | \$7.69 | K | 31% 31% | \$5.31 \$79.61 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 00-102792-AM | | | | | | | | | | | | | | |
| I0-102792-AM I0-102792-SM | SEL SS ProbeNAS 10G 1Pasv MSub | | \$115.38 | K | | | | | | | | | | |
| 0-102792-AM 0-102792-SM 0-102793 | SEL SS ProbeNAS 10G 1Pasy MSub SEL SW Link Lic 10G FullNAS10G16 | | \$101,353.85 | K | 31% | \$69,934.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-102792 00-102792-AM 00-102792-SM 00-102793 00-102793-AM 00-102793-SM | SEL SS ProbeNAS 10G 1Pasv MSub | | | K K | | | | | | \$0.00 \$0.00 | | | | |

NVP MNWNC-109 Price List-3rd party final - 2023-03 3 of 84

| SKU | DESCRIPTION | Model Sub sku | PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|---|--|------------------|----------------------------|------------------|------------------------|----------------------------|---------------------------|-----------------------------------|--------------------------|------------------|--------------------------------------|-------------------------------|------------------|---|
| 100-102797-AM 100-102798 | SEL AS LnkLic 8G FC16G12 Mnth SEL SW Link Lic 16G Full FC16G12 | | \$540.00 \$99,692.31 | K | 31% 31% | \$372.60 \$68,787.69 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 100-102798 100-102798-AM | SEL SW Link Lic 16G Full FC16G12 SEL AS Link Lic 16G FC16G12 Moth | | \$99,692.31 \$830.77 | K | 31% | \$68,787.69 \$573.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 100-102/98-AM 100-103010 | SEL AS LINKLIC 16G FC16G12 MININ SEL HW VWisdom Pltfrm Appl 4220 | | \$64,800.00 | K | 31% | \$44,712.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-103010 | SEL HW TCV-012LFLFLR-58-RP | | \$2,990.77 | ĸ | 31% | \$2,063.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-103077 | SEL SW ProbeSDS-001 Server Lic | | \$2,990.77 | K | 31% | \$2,063.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103077-AM | SEL AS ProbeSDS-001 Lic Mnth | | \$26.15 | K | 31% | \$18.04 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103077-SM | SEL SS SDS-001 Host MSub | | \$192.31 | K | 31% | \$132.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103078 | SEL SW ProbeNetFlow-100 Endpoint Lic | | \$3,987.69 | К | 31% | \$2,751.51 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103078-AM | SEL AS ProbeNetFlow-100 Lic Mnt | | \$38.46 | K | 31% | \$26.54 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103078-SM | SEL SS NetFlow-100 Endpt MSub | | \$263.08 | K | 31% | \$181.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-103139 100-103139-AM | SEL SW VWintg CiscoSTS-1StorPt SEL AS VWintg STS-1StorPt Mnth | | \$8,307.69 \$73.85 | K | 31% 31% | \$5,732.31 \$50.96 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 100-103139-AM 100-103139-SM | SEL AS VWINTG S1S-1Ston-t Mnth SEL SS VWINTG STS-1Stor-t Mnth | | \$73.85 | K | 31% | \$50.96 \$274.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-103139-SM | SEL SW VWintg CiscoSTS-1LineCd | | \$132,923.08 | , , | 31% | \$91,716.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-103140-AM | SEL AS VWinta STS-1LineCd Mnth | | \$1,195.38 | K | 31% | \$824.81 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-103140-SM | SEL SS VWintg STS-1LineCd Mnth | | \$6,355.38 | К | 31% | \$4,385.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103142 | SEL HW PA 4220 FRU Sys Drv 240GB | | \$384.62 | K | 31% | \$265.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103238 | SEL SW VW VirtServerPack | | \$2,453.85 | K | 31% | \$1,693.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103238-CVM | SEL AS VW VirtServerPack SSMCONV | | \$58.46 | K | 31% | \$40.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103238-SM | SEL AS VW VirtServerPack SSM | | \$107.69 | K | 31% | \$74.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103239 00-103239-CVM | SEL SW VW EntStoragePack | | \$25,000.00 \$584.62 | K | 31% 31% | \$17,250.00 \$403.39 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| | SEL AS VW EntStoragePack SSMCONV | | | К | | | | | | | | | | |
| 00-103239-SM 00-103240 | SEL AS VW EntStoragePack SSM SEL VW CloudComputePack | | \$1,089.23 \$183.08 | K | 31% 31% | \$751.57 \$126.33 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 00-103240 00-103240-SA | SEL VW CloudComputePack SEL AS VW CloudComputePack SSA | | \$183.08 \$73.85 | K | 31% | \$126.33 \$50.96 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103240-SA 00-103241 | SEL SW VW WireDataPack | | \$38,153.85 | K | 31% | \$26.326.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-103241-CVM | SEL AS VW WireDataPack SSMCONV | | \$890.77 | K | 31% | \$614.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103241-SM | SEL AS VW WireDataPack SSM | | \$1,661.54 | K | 31% | \$1,146.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-103279 | SEL SW VW SANSwitchPack | | \$146.15 | K | 31% | \$100.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103279-CVM | SEL AS VW SANSwitchPack SSMCONV | | \$4.62 | K | 31% | \$3.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" VIRTUAL INSTRUMENTS |
| 00-103279-SM | SEL AS VW SANSwitchPack SSM | | \$7.69 | K | 31% | \$5.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103285 | SEL SW VW SWDefStorPack | | \$2,761.54 | K | 31% | \$1,905.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-103285-CVM | SEL AS VW SWDefStorPack SSMCONV | | \$64.62 | K | 31% | \$44.59 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103285-SM | SEL AS VW SWDefStorPack SSM | | \$107.69 | K | 31% | \$74.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103287 00-103287-CVM | SEL SW VW IPNetPack SEL AS VW IPNetPack SSMCONV | | \$46.15 \$1.54 | K | 31% 31% | \$31.84 \$1.06 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRU |
| 00-103287-CVM 00-103287-SM | SEL AS VW IPNetPack SSMCONV SEL AS VW IPNetPack SSM | | \$1.54 \$3.08 | K | 31% | \$1.06 \$2.13 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRU |
| 00-103297-SM | SEL SW VW OperSystemPack | | \$269.23 | K | 31% | \$185.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103291-CVM | SEL AS VW OperSystemPack SSMCONV | | \$7.69 | ĸ | 31% | \$5.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-103291-SM | SEL AS VW OperSystemPack SSM | | \$12.31 | K | 31% | \$8.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103293 | SEL SW VWisdom Mgmt CC Ed | | \$270,769.23 | K | 31% | \$186,830.77 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103293-SM | SEL AS VW Mgmt CC SSM | | \$14,187.69 | K | 31% | \$9,789.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103302 | SEL HW TCV-008LFLFLF-59-RP Cass | | \$2,035.38 | K | 31% | \$1,404.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103303 | SEL HW TCV-012LRLFLF-59-RP Cass | | \$3,000.00 | K | 31% | \$2,070.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103335 | SEL HW SFP 4-Link Kit 32G MM XHS | | \$11,544.62 | K | 31% | \$7,965.79 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103384 00-103385 | SEL HW ProbeFC-32G-24 Chass | | \$118,461.54 \$1.54 | K | 31% 31% | \$81,738.46 \$1.06 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 00-103385 | SEL SW Analytic Perpetual Upg 1 SEL HW TCV-012MRLFLF-59-EB Cass | | \$1.54 | K | 31% | \$1,891.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-103413 | SEL RW 1CV-012MREFEF-59-EB Cass SEL SW VW FC32 WireDataPack | | \$57 230 77 | , , , | 31% | \$39,489,23 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 100-103419-SM | SEL AS VW FC32 WireDataPack SSM | | \$2,493.85 | K | 31% | \$1,720,76 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103423 | SEL HW TCV-012LFLFLR-59-RP Cass | | \$2,990.77 | K | 31% | \$2.063.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103430 | SEL HW SFP 4-Link Kit 32G SM XHS | | \$18,955.38 | K | 31% | \$13,079.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | |
| 100-103437 | SEL HW TCV-012MRLFLF-59-OB Cass | | \$3,152.31 | K | 31% | \$2,175.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | |
| 100-103442 | SEL HW TCV-012MRLFLF-59-EB Cass | | \$3,073.85 | K | 31% | \$2,120.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | |
| 100-103446 | SEL SW VW UnifiedComptePack | | \$5,223.08 | K | 31% | \$3,603.93 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-103446-SM | SEL AS VW UnifiedComptePack SSM | | \$249.23 | K | 31% | \$171.97 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-103449 100-103449-SM | SEL Virtana SW Observe CiscoUCS Perp SEL Virtana SW Observe CiscoUCS Sub Morth | | \$2,453.85 \$107.69 | K | 31% 31% | \$1,693.16 \$74.31 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 00-103449-SM 00-103450 | SEL Virtana SW Observe Ciscouc's Sub Mnth SEL Virtana SW Observe XtremIO Perp | | \$107.69 | K | 31% | \$8,625.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-103450 00-103450-SM | SEL Virtana SW Observe XtremiO Perp SEL Virtana SW Observe XtremiO Sub Mnth | | \$12,500.00 \$544.62 | K | 31% | \$8,625.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-103450-SW | SEL Virtana SW Observe InfiniBox Perp | | \$25,000,00 | K | 31% | \$17.250.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-103451-SM | SEL Virtana SW Observe InfiniBox Perp | | \$1,089.23 | K | 31% | \$751.57 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-103452 | SEL Virtana SW Observe HitachiVSP Perp | | \$12,500.00 | К | 31% | \$8,625.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-103452-SM | SEL Virtana SW Observe HitachiVSP SubMnt | | \$544.62 | K | 31% | \$375.79 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00DW1PRSS2 | SEL SS renew DW100user 1DA Probe 50SL | | \$2,440.00 | K | 31% | \$1,683.60 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| 00DW1PRSSP | SEL DW100 1DA Probe 50SL SS + Sup 1yr | | \$17,284.00 | K | 31% | \$11,925,96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| 00DW1PRSSP2 | SEL SS + Sup renew DW100 1DA Probe 50SL | | \$3,253.00 | K | 31% | \$2,244.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| 0-1-ASTOR-UNIT | SEL Arch Stor Unit - 1TB - PDX - 1 Yr | | \$188.64 | K | 31% | \$130.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| I-1-AWS-CNCT | SEL 100MB ADD'L Connect - AWS - PDX - 1Y | | \$2,781.82 | K | 31% | \$1,919.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 0-1-BBLOC | SEL Big Bloc 250GB - PDX - 1YR | | \$24,545.45 | K | 31% | \$16,936.36 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION ** FACTION |
| 0-1-COLO-1RU 0-1-CX-100-SMF | SEL Colo - 1RU - PDX - 1 Yr SEL CrossConnect SingleModeFiber PDX.1YR | | \$3,272.73 \$10,856.22 | K | 31% 31% | \$2,258.18 \$7,490.79 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | FACTION FACTION |
| 0-1-CX-100-SMF 0-1-CX-SMF | SEL CrossConnect SingleModeFiber PDX.1YR SEL CrossConnect SingleModeFiber PDX.1YR | | \$10,856.22 | r. | 31% | \$7,490.79 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 0-1-DRAAS-GLD | SEL Unity DRaaS 100VM/50TB - PDX - 1YR | | \$220.884.28 | K | 31% | \$152,410,15 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 0-1-DRAAS-SVC | SEL Unity DRasS 100VM/25TB - PDX - 1YR | | \$87,443,57 | ĸ | 31% | \$60,336.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
|)-1-DRAAS-VM | SEL 1 Add1 VM DRaaS - PDX - 1Yr | | \$1,133.80 | K | 31% | \$782.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| I-1-GCP-CNCT | SEL 100MB ADD'L Connect - GCP - PDX - 1Y | | \$3,054.55 | K | 31% | \$2,107.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
|)-1-IO-UNIT | SEL IO Unit - 500 IOPs - PDX - 1 Yr | | \$604.55 | K | 31% | \$417.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 0-1-NET-UNIT | SEL Faction Credit Unit | | \$272.73 | K | 31% | \$188.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 0-1-PM-BUNDLE | SEL PowerMX DRasS 100VM50TB - PDX - 1YR | | \$341,454.55 | K | 31% | \$235,603.64 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 10-1-PM-DRAAS-TB 10-1-PROC-UNIT | SEL 1 Add'i TB PowerMax DRaaS - PDX - 1Y SEL 1 Proc - 5GB + 1Ghz - PDX - 1Yr | | \$11,781.82 \$450.00 | K | 31% 31% | \$8,129.46 \$310.50 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 0-1-PROC-UNIT 0-1-PS-DR | SEL 1 Proc - 5GB + 1Ghz - PDX - 1Yr SEL PowerStore DRasS 100VM/50TB - PDX-1Y | | \$450.00 \$290.957.95 | K | 31% | \$310.50 \$200.760.99 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | ** FACTION ** FACTION |
| 0-1-PS-DR 0-1-PS-DR-TB | SEL POWERSTORE DRABS 100VM/SUTB - PDX-1Y SEL 1 Add1 TB PowerStore DRabS - PDX-1Y | | \$290,957.95 | K | 31% | \$200,760.99 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 0-1-STOR-UNIT | SEL Storage Unit - 1TB - PDX - 1 Yr | | \$768.18 | ĸ | 31% | \$530.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| I-1-U-DR-TB | SEL 1 Add't TB Unity DRaaS - PDX - 1 YR | | \$1,486,36 | K | 31% | \$1.025.59 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| I-1-VMCHOST | SEL VMC.Host.i3-16XL PDX - 1YR | | \$94,521.82 | K | 31% | \$65,220.06 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -1-VPN BW | SEL 100Mbps Managed VPN - PDX - 1Yr | | \$1,963.64 | K | 31% | \$1,354.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -1-VPN-1000BW | SEL 1000Mbps Managed VPN - PDX - 1Yr | | \$5,890.91 | K | 31% | \$4,064.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| I-1-VPN-500BW | SEL 500Mbps Managed VPN - PDX - 1Yr | | \$3,927.27 | K | 31% | \$2,709.82 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 0-1-VSR-DR-VM | SEL 1 Add'I VSR VM DRaaS - PDX - 1Yr | | \$1,133.80 | K | 31% | \$782.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-3-COLO-1RU | SEL Colo - 1RU - PDX - 3 Yr | | \$9,818.18 | K | 31% | \$6,774.54 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 0-3-CX-100-SMF | SEL CrossConnect SingleModeFiber PDX.3YR | | \$32,568.67 | K | 31% | \$22,472.38 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 10-3-DRAAS-GLD | SEL Unity DRaaS 100VM/50TB - PDX - 3YR | | \$574,795.22 | K | 31% | \$396,608.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 0-3-DRAAS-SVC | SEL Unity DRaaS 100VM/25TB - PDX - 3YR | | \$211,805.66 | K | 31% | \$146,145.91 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 0-3-DRAAS-VM | SEL 1 Add'I VM DRaaS - PDX - 3Yr | | \$3,061.26 | K | 31% | \$2,112.27 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 0-3-FL-DRAAS-TB | SEL 1 Add1 TB Flash DRaaS - PDX - 3Y | | \$11,454.55 | K | 31% | \$7,903.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
|)-3-PS-DR | SEL PowerStore DRaaS 100VM/50TB - PDX-3Y | | \$745,206.82 | K | 31% | \$514,192.71 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION ** FACTION |
| 0-3-PS-DR-TB 0-3-U-DR-TB | SEL 1 Add't TB PowerStore DRasS - PDX-3Y | | \$7,446.98 \$3.342.66 | K | 31% | \$5,138.42 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 0-3-U-DR-TB 0-3-VMCHOST | SEL 1 Add'l TB Unity DRasS - PDX - 3YR SEL VMC.Host.i3-16XL PDX - 3YR | | \$3,342.66 \$198.847.27 | K | 31% 31% | \$2,306.44 \$137,204.62 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| | SEL VMC.Host.i3-16XL PDX - 3YR SEL 1 Add'l VSR VM DRasS - PDX - 3Yr | | \$198,847.27 \$3.061.26 | K | 31% | \$137,204.62 \$2.112.27 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 | ** FACTION ** FACTION |
| | | | \$3,061.26 | | 31% | \$2,112.27 \$281.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| | | | | | | | | | | | | | | |
| 0-3-VSR-DR-VM 1-1568-LIC 1-1782-LIC | SEL: VF-HYPM5-F SEL ItbmS1 Std+ VCLDS 5 Ent Promo Bun | | \$25,289.00 | V | 31% | \$17,449.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |

NVP MNWNC-109 Price List-3rd party final - 2023-03 4 of 84

| 11-1790-LIC | DESCRIPTION | Model Sub sku | EMC LIST PRICE USD | CATEGORY | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|--|------------------|--|---|--|---|--|--|--|--|--|--|--|---|
| 11-1790-LIC | SEL: THIN5-STE-F | | \$5,659.50 | К | 31% | \$3,905.06 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| 1-1791-LIC | SEL: THIN5-100PK-F | | \$2,150.50 | K | 31% | \$1,483.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 1-1820-LIC | SEL Vsan 5 1 Cpu | | \$2,745.00 | K | 31% | \$1,894.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| 1-1820-LIC-L1 | SEL Tppl1 Vsan 5 1 Cpu | | \$2,607.00 | K | 31% | \$1,798.83 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT " CARAHSOFT |
| 1-1820-LIC-L2 | SEL Tppi2 Vsan 5 1 Cpu | | \$2,552.00 \$2,470.00 | K | 31% | \$1,760.88 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| 1-1820-LIC-L3 1-1820-LIC-L4 | SEL Tppl3 Vsan 5 1 Cpu SEL Tppl4 Vsan 5 1 Cpu | | \$2,470.00 \$2,388.00 | K V | 31% 31% | \$1,704.30 \$1,647.72 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 | " CARAHSOFT |
| 1-1820-LIC-L4 1-1820-LIC-L5 | SEL Topis Vsan 5 1 Cpu | | \$2,386.00 | K | 31% | \$1,547.72 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 1-1821-LIC | SEL Upg: StgApp To Vsan 5 Bun W/ 6 Lic | | \$12,623.00 | K | 31% | \$8,709.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-1821-LIC-L1 | SEL L1 Upg StgApp To Vsan 5 Bun W/ 6 Lic | | \$11,991.00 | K | 31% | \$8,273,79 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 1-1821-LIC-L2 | SEL L2 Upg StgApp To Vsan 5 Bun W/ 6 Lic | | \$11,739.00 | K | 31% | \$8,099,91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 1-1821-LIC-L3 | SEL L3 Upg StgApp To Vsan 5 Bun W/ 6 Lic | | \$11,360.00 | K | 31% | \$7,838.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-1821-LIC-L4 | SEL L4 Upg StgApp To Vsan 5 Bun W/ 6 Lic | | \$10,982.00 | K | 31% | \$7,577.58 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** CARAHSOFT |
| 11-1821-LIC-L5 | SEL L5 Upg StgApp To Vsan 5 Bun W/ 6 Lic SEL Vsan 5 Desktop 10P Ccu | | \$10,477.00 | K | 31% | \$7,229.13 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 1-1822-LIC | SEL Vsan 5 Desktop 10P Ccu | | \$550.00 | K | 31% | \$379.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 1-1822-LIC-L1 | SEL Tppl1 Vsan 5 Desktop 10P Ccu | | \$523.00 | К | 31% | \$360.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " CARAHSOFT |
| 1-1822-LIC-L2 | SEL Tppl2 Vsan 5 Desktop 10P Ccu | | \$512.00 | K | 31% | \$353.28 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " CARAHSOFT " CARAHSOFT |
| 1-1822-LIC-L3 1-1822-LIC-L4 | SEL Tppl3 Vsan 5 Desktop 10P Ccu SEL Tppl4 Vsan 5 Desktop 10P Ccu | | \$495.00 \$479.00 | K | 31% 31% | \$341.55 \$330.51 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT |
| 1-1822-LIC-L4 1-1822-LIC-L5 | SEL Tppi5 Vsan 5 Desktop 10P Ccu | | \$479.00 | , , , | 31% | \$315.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 1-1823-LIC | SEL Vsan 5 Desktop 100P Ccu | | \$5,500.00 | K | 31% | \$3,795.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 1-1823-LIC-L1 | SEL Topi1 Vsan 5 Desktop 100P Ccu | | \$5,225.00 | ĸ | 31% | \$3,605.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 1-1823-LIC-L2 | SEL Tppl2 Vsan 5 Desktop 100P Ccu | | \$5,115.00 | K | 31% | \$3,529.35 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 1-1823-LIC-L3 | SEL Topi3 Vsan 5 Desktop 100P Ccu | | \$4,950.00 | К | 31% | \$3,415.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 1-1823-LIC-L4 | SEL Tppl4 Vsan 5 Desktop 100P Ccu | | \$4,785.00 | K | 31% | \$3,301.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 1-1823-LIC-L5 | SEL Tppl5 Vsan 5 Desktop 100P Ccu | | \$4,565.00 | K | 31% | \$3,149.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 1-1833-LIC-L5 | SEL Tppl5 Ent: 10P Ccu | | \$4,565.00 | K | 31% | \$3,149.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| 1-1834-LIC-L5 | SEL Tppl5 Ent: 100P Ccu | | \$45,650.00 | K | 31% | \$31,498.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 1-1835-LIC-L5 | SEL Tppl5 Ent: 10P (Nus) | | \$2,739.00 | K | 31% | \$1,889.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 1-1836-LIC-L5 | SEL Tppl5 Ent: 100P (Nus) | | \$27,390.00 | K | 31% | \$18,899.10 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 1-1841-LIC-L5 | SEL L5 Upg View Std 10 Ccu To Ent 20 Nus SEL L5 UG View Std 100 Ccu To Ent 200 NU | | \$3,515.00 | K | 31% | \$2,425.35 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| 1-1842-LIC-L5 1-1845-LIC-L5 | | | \$35,151.00 \$2,511.00 | K | 31% 31% | \$24,254.19 \$1,732.59 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT " CARAHSOFT |
| 1-1845-LIC-L5 1-1846-LIC-L5 | SEL L5 Upg View Std Ccu To Ent 10P Ccu SEL L5 Upg View Std Ccu To Ent 100P Ccu | | \$2,511.00 \$25,108.00 | K | 31% | \$1,732.59 \$17.324.52 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " CARAHSOFT |
| 11-1846-LIC-L5 11-1847-LIC-L5 | SEL L5 Upg Adv To Ent 100 P Ccu SEL L5 Upg Adv To Ent 10P Nus | | \$25,108.00 | K | 31% | \$17,324.52 \$346.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| 1-1848-LIC-L5 | SEL L5 Upg Adv Nus To Ent 100P Nus | | \$5,022.00 | K | 31% | \$3,465.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 1-1849-LIC-L5 | SEL L5 Upg Adv Nos 10 Ent 100P Nos SEL L5 Upg Adv To Ent 10P Ccu | | \$1,004.00 | K | 31% | \$692.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " CARAHSOFT |
| 1-1850-LIC-L5 | SEL L5 Upg Adv Cou To Ent 100P Cou | | \$10,043.00 | K | 31% | \$6,929.67 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-1855-LIC-L5 | SEL L5 UG View Std 250 Ccu To Ent 500 Nu | | \$87,876.00 | K | 31% | \$60,634.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-1856-LIC-L5 | SEL L5 UG View S 500 Ccu To Ent 1000 Nu | | \$175,753.00 | K | 31% | \$121,269.57 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| 11-1857-LIC-L5 | SEL L5 UG View S 250 Ccu To Ent 250 Ccu | | \$62,769.00 | K | 31% | \$43,310.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** CARAHSOFT |
| 1-1858-LIC-L5 | SEL L5 Upg View S 500 Ccu To Ent 500 Ccu | | \$125,538.00 | K | 31% | \$86,621.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| 1-1885-LIC-L5 | SEL L5 Upg View Add To Ent 10 Ccu | | \$3,104.00 | K | 31% | \$2,141.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| 1-1886-LIC-L5 | SEL L5 Upg View Add To Ent 100P Ccu | | \$31,042.00 | K | 31% | \$21,418.98 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| 1-1978-LIC | SEL: VS5-RBSTD-ADV2-UG-F SEL: HZ-APVENTC10-UG-F-L5 | | \$145.00 | K | 31% | \$100.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 1-1996-LIC-L5 1-1997-LIC-L5 | SEL: HZ-APVENTC10-0G-F-L5 SEL: HZ-APVENTC100UG-F-L5 | | \$3,515.00 \$35.151.00 | K | 31% 31% | \$2,425.35 \$24,254.19 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| 1-1-ASTOR-UNIT | SEL Arch Stor Unit - 1TB - RES - 1 Yr | | \$188.64 | , , , | 31% | \$24,254.19 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 1-1-AWS-CNCT | SEL 100MB ADD'L Connect - AWS - RES - 1Y | | \$2,781.82 | , v | 31% | \$1,919.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 1-1-AZR-CNCT | SEL 100MB ADD'L Connect - AZR - RES - 1Y | | \$3,125,45 | K | 31% | \$2,156,56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 1-1-BBLOC | SEL Big Bloc 250GB - RES - 1YR | | \$24,545,45 | ĸ | 31% | \$16,936.36 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 1-1-COLO-1RU | SEL Colo - 1RU - RES - 1 Yr | | \$3,272.73 | K | 31% | \$2,258.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 1-1-CX-100-SMF | SEL CrossConnect SingleModeFiber RES.1YR | | \$10,856.22 | K | 31% | \$7,490.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 11-1-CX-SMF | SEL CrossConnect SingleModeFiber RES1YR | | \$4,581.82 | K | 31% | \$3,161.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 11-1-DRAAS-GLD | SEL Unity DRaaS 100VM/50TB - RES - 1YR | | \$220,884.28 | K | 31% | \$152,410.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 11-1-DRAAS-SVC | SEL Unity DRaaS 100VM/25TB - RES - 1YR | | \$87,443.57 | K | 31% | \$60,336.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 11-1-DRAAS-VM | SEL 1 Add'I VM DRaaS - RES - 1Yr | | \$1,133.80 | K | 31% | \$782.32 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 1-1-DRAAS-VM-AR | SEL 1 VM DRaaS - Assisted Recovery - 1Yr | | \$393.18 | K | 31% | \$271.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 1-1-DRAAS-VM-MR 1-1-GCP-CNCT | SEL 1 VM DRaaS - Managed Recovery - 1Yr SEL 100MB ADD'L Connect - GCP - RES - 1Y | | \$1,022.73 \$3,054.55 | K | 31% 31% | \$705.68 \$2.107.64 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION |
| | SEL IO Unit - 500 IOPs - RES - 1 Yr | | \$3,054.55 | K | 31% | \$2,107.64 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** FACTION |
| 1-1-IO-UNIT 1-1-IS-DP-FACTB | SEL 17B Isilon Replication - RES - 1 Yr | | \$1,745.45 | K | 31% | \$1,204.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** FACTION |
| 1-1-NFT-UNIT | SEL Net Unit - 10 Mbps - RES - 1 Yr | | \$1,030.30 | , , , | 31% | \$1,129.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 1-1-PM-BUNDLE | SEL PowerMX DRasS 100VM/50TB - RES - 1YR | | \$341.454.55 | , , , | 31% | \$235.603.64 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 1-1-PM-BUNDLE 1-1-PM-DP-FACTB | SEL 17B PWRMAX Replication - RES - 1Yr | | \$6,763.64 | K. | 31% | \$235,603.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** FACTION |
| 1-1-PM-DRAAS-TB | SEL 1 Add1 TB PowerMax DRaaS - RES - 1Y | | \$11,781.82 | K | 31% | \$8,129.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 1-1-PROC-UNIT | SEL 1 Proc - 5GB + 1Ghz - RES - 1Yr | | \$450.00 | K | 31% | \$310.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** FACTION |
| 1-1-PS-DR | SEL PowerStore DRaaS 100VM/50TB - RES-1Y | | \$290,957.95 | K | 31% | \$200,760.99 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 1-1-PS-DR-TB | SEL 1 Add¹ TB PowerStore DRaaS - RES-1Y | | \$3,312.45 | K | 31% | \$2,285.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -1-STOR-UNIT | SEL Storage Unit - 1TB - RES - 1 Yr | | \$768.18 | K | 31% | \$530.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| I-1-U-DR-TB | SEL 1 Add1TB Unity DRaaS - RES - 1YR | | \$1,486.36 | K | 31% | \$1,025.59 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 1-1-VMC-AW-CLD | SEL VMC on AWS - 768GB+ Private CI Node | | \$109,090.91 | K | 31% | \$75,272.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 1-1-VMCHOST | SEL VMC.Host.i3-16XL RES - 1YR | | \$94,521.82 | К | 31% | \$65,220.06 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** FACTION |
| 1-1-VPN-1000BW 1-1-VPN-500BW | SEL 1000Mbps Managed VPN - RES - 1Yr | | \$5,890.91 | K | 31% | \$4,064.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** FACTION ** FACTION |
| 1-1-VPN-500BW 1-1-VPN-RW | SEL 500Mbps Managed VPN - RES - 1Yr | | \$3,927.27 \$1,963.64 | K | 31% 31% | \$2,709.82 \$1,354.91 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| 1-1-VPN-BW 1-1-VSR-DR-VM | SEL 100Mbps Managed VPN - RES - 1Yr SEL 1 Add'I VM VSR DRaaS - RES - 1Yr | | \$1,963.64 \$1,133.80 | K | 31% | \$1,354.91 \$782.32 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | ** FACTION |
| 1-1-VSR-DR-VM 1-2001-LIC | SEL: PLAY7-PRO-F | | \$1,133.80 \$165.00 | K | 31% | \$782.32 \$113.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| 1-2001-LIC | SEL: PLAY7-PRO-P SEL: PLAY7-PRO-PLAY6-UG-F | | \$88.00 | K | 31% | \$60.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 1-2016-LIC-L1 | SEL: HZ-FUSPL7-FLX-UG-F-L1 | | \$105.00 | K | 31% | \$72.45 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| | SEL: HZ-FUSPL7-FLX-UG-F-L2 | | \$102.00 | K | 31% | \$70.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 1-2016-LIC-L2 | SEL: HZ-FUSPL7-FLX-UG-F-L3 | | \$99.00 | K | 31% | \$68.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 1-2016-LIC-L3 | | | \$96.00 | K | 31% | \$66.24 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 1-2016-LIC-L3 1-2016-LIC-L4 | SEL: HZ-FUSPL7-FLX-UG-F-L4 | | \$91.00 | K | 31% | \$62.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| I-2016-LIC-L3 I-2016-LIC-L4 I-2016-LIC-L5 | SEL: HZ-FUSPL7-FLX-UG-F-L5 | | | K | 31% | \$129.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| -2016-LIC-L3 -2016-LIC-L4 -2016-LIC-L5 -2017-LIC-L1 | SEL: HZ-FUSPL7-FLX-UG-F-L5 SEL: HZ-FUS56-FLX-UG-F-L1 | | \$188.00 | | | | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | |
| -2016-LIC-L3 -2016-LIC-L4 -2016-LIC-L5 -2017-LIC-L1 -2017-LIC-L2 | SEL: HZ-FUSPL7-FLX-UG-F-L5 SEL: HZ-FUSS6-FLX-UG-F-L1 SEL: HZ-FUSS6-FLX-UG-F-L2 | | \$184.00 | K | 31% | \$126.96 | \$0.00 | | | | | \$0.00 | | " CARAHSOFT |
| -2016-LIC-L3 -2016-LIC-L4 -2016-LIC-L5 -2017-LIC-L1 -2017-LIC-L2 -2017-LIC-L3 | SEL: HZ-FUSPL7-FLX-UG-F-L5 SEL: HZ-FUSS6-FLX-UG-F-L1 SEL: HZ-FUSS6-FLX-UG-F-L2 SEL: HZ-FUSS6-FLX-UG-F-L3 | | \$184.00 \$178.00 | K | 31% | \$122.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| -2016-LIC-L3 -2016-LIC-L4 -2016-LIC-L5 -2017-LIC-L1 -2017-LIC-L2 -2017-LIC-L3 -2017-LIC-L4 | SEL: HZ-RUSPL-FLX-UG-F-L5 SEL: HZ-RUSS-FLX-UG-F-L1 SEL: HZ-RUSS-FLX-UG-F-L2 SEL: HZ-RUSS-FLX-UG-F-L3 SEL: HZ-RUSS-FLX-UG-F-L4 | | \$184.00 \$178.00 \$172.00 | K K | 31% 31% | \$122.82 \$118.68 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| I-2016-LIC-L3 I-2016-LIC-L4 I-2016-LIC-L5 I-2017-LIC-L1 I-2017-LIC-L2 I-2017-LIC-L3 I-2017-LIC-L4 | SEL: KZRUSPLYFLXUGF-15 SEL: KZRUSSPLXUGF-11 SEL: KZRUSSPLXUGF-12 SEL: KZRUSSPLXUGF-13 SEL: KZRUSSPLXUGF-14 SEL: KZRUSSPLXUGF-14 SEL: KZRUSSPLXUGF-14 | | \$184.00 \$178.00 \$172.00 \$164.00 | K K K | 31% 31% 31% | \$122.82 \$118.68 \$113.16 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | CARAHSOFT CARAHSOFT CARAHSOFT |
| -2016-LIC-L3 -2016-LIC-L4 -2016-LIC-L5 -2017-LIC-L1 -2017-LIC-L2 -2017-LIC-L3 -2017-LIC-L4 -2017-LIC-L5 -2063-LIC | SEL HZ-RUSPL-FLX-UG-F-L5 SEL HZ-RUSS-FLX-UG-F-L1 SEL HZ-RUSS-FLX-UG-F-L2 SEL HZ-RUSS-FLX-UG-F-L3 SEL HZ-RUSS-FLX-UG-F-L4 SEL HZ-RUSS-FLX-UG-F-L4 SEL HZ-RUSS-FLX-UG-F-L5 SEL HZ-RUSS-STUDO-UG-F | | \$184.00 \$178.00 \$172.00 \$164.00 \$13,750.00 | K K K | 31% 31% 31% 31% | \$122.82 \$118.68 \$113.16 \$9,487.50 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT " CARAHSOFT " CARAHSOFT |
| 1-2016-LIC-L3 1-2016-LIC-L4 1-2016-LIC-L5 1-2017-LIC-L1 1-2017-LIC-L2 1-2017-LIC-L3 1-2017-LIC-L4 1-2017-LIC-L5 1-2063-LIC 1-2063-LIC-L1 | SEL: KZRUSPLYFLX-UG-FL5 SEL: KZRUSSP-KLV-UG-FL1 SEL: KZRUSSP-KLV-UG-FL1 SEL: KZRUSSP-KLV-UG-FL3 SEL: KZRUSSP-KLV-UG-FL3 SEL: KZRUSSP-KLV-UG-FL4 SEL: KZRUSSP-KLV-UG-FL4 SEL: KZRUSSP-KLV-UG-FL4 SEL: KZRUSSP-KLV-UG-FL5 SEL: KZRUSSP-STID100-UG-F | | \$184.00 \$178.00 \$172.00 \$164.00 \$13,750.00 \$13,063.00 | K K K K | 31% 31% 31% 31% 31% | \$122.82 \$118.68 \$113.16 \$9,487.50 \$9,013.47 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | "CARAHSOFT "CARAHSOFT "CARAHSOFT "CARAHSOFT "CARAHSOFT "CARAHSOFT |
| 1-2016-LIC-L3 1-2016-LIC-L4 1-2016-LIC-L5 1-2017-LIC-L1 1-2017-LIC-L3 1-2017-LIC-L3 1-2017-LIC-L4 1-2017-LIC-L5 1-2017-LIC-L5 1-2063-LIC 1-2063-LIC-L1 1-2063-LIC-L1 | SEL HZFUSSF-HZ-WG-F-L5 SEL HZFUSSF-HZ-WG-F-L1 SEL HZFUSSF-HZ-WG-F-L2 SEL HZFUSSF-HZ-WG-F-L3 SEL HZFUSSF-HZ-WG-F-L3 SEL HZFUSSF-HZ-WG-F-L3 SEL HZFUSSF-HZ-WG-F-L4 SEL HZFUSSF-HZ-WG-F-L4 SEL HZFUSSF-HZ-WG-F-L4 SEL HZFRASSFI | | \$184.00 \$178.00 \$172.00 \$164.00 \$13,750.00 \$13,063.00 \$12,788.00 | K K K K K | 31% 31% 31% 31% 31% 31% | \$122.82 \$118.68 \$113.16 \$9,487.50 \$9,013.47 \$8,823.72 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " CARAHSOFT |
| 1-2016-LIC-L3 1-2016-LIC-L4 1-2016-LIC-L4 1-2017-LIC-L5 1-2017-LIC-L1 1-2017-LIC-L3 1-2017-LIC-L3 1-2017-LIC-L5 1-2017-L5 1-2017-L5 1-2017-L5 1-2017-L5 1-2017-L5 1-2017-L5 1-2017-L5 1- | SEL: #ZFUSPL7FLX-UG-FL5 SEL: #ZFUSSPET-KUG-F-L1 SEL: #ZFUSSPET-KUG-F-L2 SEL: #ZFUSSPET-KUG-F-L3 SEL: #ZFUSSPET-KUG-F-L3 SEL: #ZFUSSPET-KUG-F-L4 SEL: #ZFUSSPET-KUG-F-L4 SEL: #ZFUSSPET-KUG-F-L5 SEL: #ZFPASSPST100-UG-F SEL: #ZFPASSPST100-UG-F SEL: #ZFPASSPST100-UG-FL1 SEL: #ZFPASSPST100-UG-FL2 | | \$184.00 \$178.00 \$172.00 \$164.00 \$13,750.00 \$13,063.00 \$12,788.00 \$12,375.00 | K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% | \$122.82 \$118.68 \$113.16 \$9,487.50 \$9,013.47 \$8,823.72 \$8,538.75 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | "CARAHSOFT "CARAHSOFT "CARAHSOFT "CARAHSOFT "CARAHSOFT "CARAHSOFT "CARAHSOFT "CARAHSOFT |
| 1-2016-LIC-L3 1-2016-LIC-L4 1-2016-LIC-L5 1-2017-LIC-L1 1-2017-LIC-L2 1-2017-LIC-L3 1-2017-LIC-L5 1-2018-LIC-L5 1-2063-LIC-L1 1-2063-LIC-L1 1-2063-LIC-L2 1-2063-LIC-L3 | SEL HZFUSPLYFLXUGF-L1 SEL HZFUSSG-HXUGF-L1 SEL HZFUSSG-HXUGF-L2 SEL HZFUSSG-HXUGF-L3 SEL HZFUSSG-HXUGF-L4 SEL HZFUSSG-HXUGF-L2 SEL HZFUSSG-HXUGF-L2 SEL HZFUSSG-HXUGF-L2 SEL HZFUSSG-HXUGF-L4 | | \$184.00 \$178.00 \$172.00 \$164.00 \$13,750.00 \$13,063.00 \$12,788.00 \$12,375.00 \$11,963.00 | K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$122.82 \$118.68 \$113.16 \$9,487.50 \$9,013.47 \$8,823.72 \$8,538.75 \$8,254.47 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " CARAHSOFT |
| 1-2016-LIC-13 1-2016-LIC-14 1-2016-LIC-15 1-2017-LIC-11 1-2017-LIC-12 1-2017-LIC-12 1-2017-LIC-13 1-2017-LIC-14 1-2017-LIC-14 1-2017-LIC-15 1-2063-LIC-14 1-2063-LIC-14 1-2063-LIC-14 1-2063-LIC-14 1-2063-LIC-14 1-2063-LIC-14 | SEL: #ZFUSPL7FLX-UG-FL5 SEL: #ZFUSSPE-FLX-UG-FL1 SEL: #ZFUSSPE-FLX-UG-FL2 SEL: #ZFUSSPE-FLX-UG-FL3 SEL: #ZFUSSPE-FLX-UG-FL4 SEL: #ZFUSSPE-FLX-UG-FL4 SEL: #ZFUSSPE-FLX-UG-FL4 SEL: #ZFUSSPSTIO-FLX-UG-FL5 SEL: #ZFPASS-STIO-FLX-UG-FL5 SEL: #ZFPASS-STIO-FLX-UG-FL5 SEL: #ZFPASS-STIO-FLX-UG-FL1 SEL: #ZFPASS-STIO-FL4 SEL: #ZFPASS-STIO-FL4 | | \$184.00 \$178.00 \$172.00 \$164.00 \$13,750.00 \$13,063.00 \$12,788.00 \$12,375.00 \$11,963.00 \$11,413.00 | K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$122.82 \$118.68 \$113.16 \$9,487.50 \$9,013.47 \$8,823.72 \$8,538.75 \$8,254.47 \$7,874.97 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | "CARAHSOFT |
| 1:2016-LIC-L3 1:2016-LIC-L3 1:2016-LIC-L5 1:2017-LIC-L1 1:2017-LIC-L3 1:2017-LIC-L3 1:2017-LIC-L3 1:2017-LIC-L3 1:2017-LIC-L3 1:2017-LIC-L5 1:2018-LIC-L5 1:2018-LIC-L1 1:2018-LIC-L1 1:2018-LIC-L3 1:2018-LIC-L3 1:2018-LIC-L3 1:2018-LIC-L4 1:2018-LIC-L4 1:2018-LIC-L4 1:2018-LIC-L4 1:2018-LIC-L4 1:2018-LIC-L5 1:2018-LIC-L6 1:2018-L7 1:20 | SEL HZFUSPLYFLXUGF-L1 SEL HZFUSSFLXUGF-L1 SEL HZFUSSFLXUGF-L2 SEL HZFUSSFLXUGF-L3 SEL HZFUSSFLXUGF-L3 SEL HZFUSSFLXUGF-L4 SEL HZFUSSFLXUGF-L4 SEL HZFUSSFSTUDOUGF-L4 SEL HZFUSSFSTUDOUGF-L4 SEL HZFUSSFSTUDOUGF-L1 SEL HZFUSSFSTUDOUGF-L2 SEL HZFUSSFSTUDOUGF-L3 SEL HZFUSSFSTUDOUGF-L4 SEL HZFUSSFSTUDOUGF-L4 SEL HZFUSFSSTUDOUGF-L4 SEL HZFUSFSSTUDOUGF-L4 SEL HZFUSFSSTUDOUGF-L4 SEL HZFUSFSSTUDOUGF-L4 SEL HZFUSFSSTUDOUGF-L4 SEL HZFUSFSSTUDOUGF-L5 | | \$184.00 \$178.00 \$172.00 \$164.00 \$13,750.00 \$13,063.00 \$12,788.00 \$11,963.00 \$11,413.00 \$3,025.00 | K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$122.82 \$118.68 \$113.16 \$9.487.50 \$9,013.47 \$8.823.72 \$8.538.75 \$8.254.47 \$7.874.97 \$2,087.25 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " CARAHSOFT |
| 1:2016-LIC-L3 1-2016-LIC-L3 1-2016-LIC-L5 1-2017-LIC-L1 1-2017-LIC-L1 1-2017-LIC-L2 1-2017-LIC-L3 1-2017-LIC-L3 1-2017-LIC-L4 1-2017-LIC-L5 1-2063-LIC-L4 1-2063-LIC-L1 1-2063-LIC-L1 1-2063-LIC-L3 1-2063-LIC-L3 1-2063-LIC-L5 1-2063-LIC-L5 1-2063-LIC-L5 1-2063-LIC-L5 1-2071-LIC-L5 1-2071-LIC-L1 | SEL: #ZFUSPL7FLX-UG-FL5 SEL: #ZFUSSPE-FLX-UG-FL1 SEL: #ZFUSSPE-FLX-UG-FL2 SEL: #ZFUSSPE-FLX-UG-FL3 SEL: #ZFUSSPE-FLX-UG-FL4 SEL: #ZFUSSPE-FLX-UG-FL4 SEL: #ZFUSSPE-FLX-UG-FL4 SEL: #ZFUSSPSTIO-FLX-UG-FL5 SEL: #ZFPASS-STIO-FLX-UG-FL5 SEL: #ZFPASS-STIO-FLX-UG-FL5 SEL: #ZFPASS-STIO-FLX-UG-FL1 SEL: #ZFPASS-STIO-FL4 SEL: #ZFPASS-STIO-FL4 | | \$184.00 \$178.00 \$172.00 \$164.00 \$13,750.00 \$13,063.00 \$12,788.00 \$12,375.00 \$11,963.00 \$11,413.00 | K K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$122.82 \$118.68 \$113.16 \$9,487.50 \$9,013.47 \$8,823.72 \$8,538.75 \$8,254.47 \$7,874.97 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | "CARAHSOFT |
| 1:2016-LIC-L3 1:2016-LIC-L3 1:2016-LIC-L4 1:2016-LIC-L5 1:2017-LIC-L1 1:2017-LIC-L1 1:2017-LIC-L3 1:2017-LIC-L3 1:2017-LIC-L4 1:2017-LIC-L4 1:2018-LIC-L4 1:2018-LIC-L4 1:2018-LIC-L1 1:2018-LIC-L3 1:2018-LIC-L3 1:2018-LIC-L4 1:2018-LIC-L4 1:2018-LIC-L4 1:2018-LIC-L4 1:2018-LIC-L4 1:2018-LIC-L4 1:2018-LIC-L4 1:2018-LIC-L4 1:2018-LIC-L3 1:2018-L3 1:20 | SEL HZ-RUSP-FLX-UG-FL5 SEL HZ-RUSS-FLX-UG-FL1 SEL HZ-RUSS-FLX-UG-FL2 SEL HZ-RUSS-FLX-UG-FL2 SEL HZ-RUSS-FLX-UG-FL3 SEL HZ-RUSS-FLX-UG-FL4 SEL HZ-RUSS-FLX-UG-FL4 SEL HZ-RUSS-STD100-UG-F SEL HZ-PRAS-STD100-UG-F SEL HZ-PRAS-STD100-UG-F12 SEL HZ-PRAS-STD100-UG-F12 SEL HZ-PRAS-STD100-UG-F12 SEL HZ-PRAS-STD100-UG-F13 SEL HZ-PRAS-STD100-UG-F13 SEL HZ-PRAS-STD100-UG-F14 SEL HZ-PRAS-STD100-UG-F15 SEL HZ-PRAS-STD100-UG-F15 SEL HZ-WG-PRAVC-10-UG-F1 SEL HZ-WG-PRAVC-10-UG-F1 | | \$184.00 \$178.00 \$172.00 \$184.00 \$13,750.00 \$13,063.00 \$12,788.00 \$11,963.00 \$11,413.00 \$3,025.00 \$2,874.00 \$2,874.00 | K K K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$122.82 \$118.68 \$113.16 \$9,487.50 \$9,013.47 \$8,823.72 \$8,538.75 \$8,254.47 \$7,874.97 \$2,087.25 \$1,983.06 \$1,940.97 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " CARAHSOFT |
| 1:2016-LUC-L3 1:2016-LUC-L3 1:2016-LUC-L4 1:2016-LUC-L5 1:2017-LUC-L1 1:2017-LUC-L1 1:2017-LUC-L3 1:2017-LUC-L3 1:2017-LUC-L3 1:2017-LUC-L3 1:2017-LUC-L4 1:2017-LUC-L4 1:2018-LUC-L4 1:2018-LUC-L4 1:2018-LUC-L4 1:2018-LUC-L5 1: | SEL: HZ-FUSP-FLX-UG-FL5 SEL: HZ-FUSSP-FLX-UG-FL1 SEL: HZ-FUSSP-FLX-UG-FL2 SEL: HZ-FUSSP-FLX-UG-FL3 SEL: HZ-FUSSP-FLX-UG-FL4 SEL: HZ-FUSSP-FLX-UG-FL4 SEL: HZ-FUSSP-FLX-UG-FL4 SEL: HZ-FUXSP-FLX-UG-FL5 SEL: HZ-FUXSP-ST1010UG-F SEL: HZ-FUXSP-ST1010UG-F1 SEL: HZ-FUXSP-ST010UG-F1 | | \$184.00 \$178.00 \$172.00 \$164.00 \$13,750.00 \$13,063.00 \$12,788.00 \$12,375.00 \$11,413.00 \$3,025.00 \$2,874.00 | K K K K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$122.82 \$118.68 \$113.16 \$9.487.50 \$9.013.47 \$8.823.72 \$8.538.75 \$8.254.47 \$7.874.97 \$2.087.25 \$1.983.06 \$1.940.97 \$1.878.87 \$1.816.08 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " CARAHSOFT |
| 1:2016-LUC-L3 1:2016-LUC-L3 1:2016-LUC-L4 1:2016-LUC-L5 1:2017-LUC-L1 1:2017-LUC-L1 1:2017-LUC-L3 1:2017-LUC-L3 1:2017-LUC-L3 1:2017-LUC-L3 1:2017-LUC-L4 1:2017-LUC-L4 1:2018-LUC-L4 1:2018-LUC-L4 1:2018-LUC-L4 1:2018-LUC-L5 1: | SEL HZ-FUSP-FLX-UG-FL5 SEL HZ-FUSS-FLX-UG-FL1 SEL HZ-FUSS-FLX-UG-FL2 SEL HZ-FUSS-FLX-UG-FL3 SEL HZ-FUSS-FLX-UG-FL3 SEL HZ-FUSS-FLX-UG-FL4 | | \$184.00 \$178.00 \$1778.00 \$1572.00 \$154.00 \$13,063.00 \$12,788.00 \$12,788.00 \$11,963.00 \$11,963.00 \$3,025.00 \$2,874.00 \$2,874.00 \$2,874.00 \$2,672.300 \$2,682.00 | K K K K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$122.82 \$118.68 \$113.16 \$9.487.50 \$9.013.47 \$8.823.72 \$8.538.75 \$8.254.47 \$7.874.97 \$2.087.25 \$1.983.06 \$1.940.97 \$1.878.87 \$1.816.08 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " CARAHSOFT |
| 2:016-LIC-L3 2:016-LIC-L4 2:016-LIC-L4 2:016-LIC-L5 2:017-LIC-L1 2:017-LIC-L1 2:017-LIC-L2 2:017-LIC-L3 2:017-LIC-L3 2:017-LIC-L3 2:017-LIC-L3 2:017-LIC-L4 2:017-LIC-L5 2:005-LIC-L5 2:007-LIC-L5 2:007 | SEL: HZ-FUSP-FLX-UG-FL5 SEL: HZ-FUSSP-FLX-UG-FL1 SEL: HZ-FUSSP-FLX-UG-FL2 SEL: HZ-FUSSP-FLX-UG-FL3 SEL: HZ-FUSSP-FLX-UG-FL4 SEL: HZ-FUSSP-FLX-UG-FL4 SEL: HZ-FUSSP-FLX-UG-FL4 SEL: HZ-FUXSP-FLX-UG-FL5 SEL: HZ-FUXSP-ST1000UG-F SEL: HZ-FUXSP-ST1000UG-FL1 SEL: HZ-FUXSP-ST1000UG-FL3 SEL: HZ-FUXSP-ST1000UG-FL3 SEL: HZ-FUXSP-ST1000UG-FL4 SEL: HZ-FUXSP-ST1000UG-FL4 SEL: HZ-FUXSP-ST1000UG-FL4 SEL: HZ-FUXSP-SUX-C10UG-FL4 | | \$184.00 \$178.00 \$1772.00 \$164.00 \$13,750.00 \$13,063.00 \$12,375.00 \$11,963.00 \$11,963.00 \$11,413.00 \$3,025.00 \$2,874.00 \$2,873.00 \$2,723.00 \$2,511.00 \$30,255.00 | K K K K K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$122.82 \$118.68 \$113.16 \$9,487.50 \$9,013.47 \$8,823.72 \$8,528.75 \$8,254.47 \$7,874.97 \$1,940.97 \$1,940.97 \$1,878.87 \$1,186.08 \$1,173.25 \$20,872.50 | \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " CARAHSOFT |
| 2:016-LIC-L3 2:016-LIC-L4 2:016-LIC-L4 2:016-LIC-L5 2:017-LIC-L1 2:017-LIC-L1 2:017-LIC-L2 2:017-LIC-L3 2:017-LIC-L3 2:017-LIC-L3 2:017-LIC-L3 2:017-LIC-L4 2:017-LIC-L5 2:005-LIC-L5 2:007-LIC-L5 2:007 | SEL HZ-RUSPE-FLX-UG-FL1 SEL HZ-RUSSE-HZ-UG-FL2 SEL HZ-RUSSE-HZ-UG-FL2 SEL HZ-RUSSE-HZ-UG-FL3 SEL HZ-RUSSE-HZ-UG-FL4 SEL HZ-HZ-HZ-HZ-UG-FL4 SEL HZ-HZ-HZ-HZ-HZ-UG-FL4 SEL HZ-HZ-HZ-HZ-HZ-HZ-HZ-HZ-HZ-HZ-HZ-HZ-HZ-H | | \$184.00 \$178.00 \$172.00 \$164.00 \$13,750.00 \$13,063.00 \$12,788.00 \$11,963.00 \$11,413.00 \$2,874.00 \$2,874.00 \$2,873.00 \$2,873.00 \$2,813.00 \$2,532.00 \$2,532.00 | K K K K K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$122.82 \$118.68 \$113.16 \$9.487.50 \$9.013.47 \$8.823.72 \$8.538.75 \$8.254.47 \$7.874.97 \$2.087.25 \$1,983.06 \$1,940.97 \$1,1878.87 \$1,1878.87 \$1,1878.87 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " CARA-ISOFT |
| 1:2016-LICL43 1:2016-LICL41 1:2016-LICL41 1:2016-LICL41 1:2017-LICL41 1:2017-LICL41 1:2017-LICL42 1:2017-LICL43 1:2017-LICL43 1:2017-LICL44 1: | SEL: HZ-FUSP-FLX-UG-FL5 SEL: HZ-FUSSP-FLX-UG-FL1 SEL: HZ-FUSSP-FLX-UG-FL2 SEL: HZ-FUSSP-FLX-UG-FL3 SEL: HZ-FUSSP-FLX-UG-FL4 SEL: HZ-FUSSP-FLX-UG-FL4 SEL: HZ-FUSSP-FLX-UG-FL4 SEL: HZ-FUXSP-FLX-UG-FL5 SEL: HZ-FUXSP-ST1000UG-F SEL: HZ-FUXSP-ST1000UG-FL1 SEL: HZ-FUXSP-ST1000UG-FL3 SEL: HZ-FUXSP-ST1000UG-FL3 SEL: HZ-FUXSP-ST1000UG-FL4 SEL: HZ-FUXSP-ST1000UG-FL4 SEL: HZ-FUXSP-ST1000UG-FL4 SEL: HZ-FUXSP-SUX-C10UG-FL4 | | \$184.00 \$178.00 \$1772.00 \$164.00 \$13,750.00 \$13,063.00 \$12,375.00 \$11,963.00 \$11,963.00 \$11,413.00 \$3,025.00 \$2,874.00 \$2,873.00 \$2,723.00 \$2,511.00 \$30,255.00 | K K K K K K K K K K K K K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$122.82 \$118.68 \$113.16 \$9,487.50 \$9,013.47 \$8,823.72 \$8,528.75 \$8,254.47 \$7,874.97 \$1,940.97 \$1,940.97 \$1,878.87 \$1,186.08 \$1,173.25 \$20,872.50 | \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " CARAHSOFT |

NVP MNWNC-109 Price List-3rd party final - 2023-03 5 of 84

| SKU | DESCRIPTION | Model Sub sku | PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|---|--|------------------|-----------------------------|---------------------------------------|------------------------|------------------------------|---------------------------|-----------------------------------|--------------------------|------------------|--------------------------------------|-------------------------------|------------------|-----------------------------|
| 11-2072-LIC-L5 | SEL: HZ-MGP-ADVC100UGF-L5 SEL: HZ-MGP-ADVN-10-UG-F | | \$25,108.00 | К | 31% | \$17,324.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT " CARAHSOFT |
| 11-2073-LIC 11-2073-LIC-L1 | SEL: HZ-MGP-ADVN-10-UG-F SEL: HZ-MGPADVN-10-UG-F-I 1 | | \$1,210.00 \$1,150.00 | K | 31% 31% | \$834.90 \$793.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " CARAHSOFT " CARAHSOFT |
| 11-2073-LIC-L1 11-2073-LIC-L2 | SEL: HZ-MGPADVN10-UG-F-L1 SEL: HZ-MGPADVN10-UG-F-L2 | | \$1,150.00 \$1,125.00 | K | 31% | \$793.50 \$776.25 | \$0.00 | | \$0.00 \$0.00 | | | \$0.00 \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2073-LIC-L2 11-2073-LIC-L3 | SEL: HZ-MGPADVN10-UG-F-L2 SEL: HZ-MGPADVN10-UG-F-L3 | | \$1,125.00 | , , , , , , , , , , , , , , , , , , , | 31% | \$776.25 \$751.41 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2073-LIC-L3 | SEL: HZ-MGPADVN10-IG-F-L3 | | \$1,089.00 | , , , | 31% | \$726.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2073-LIC-L5 | SEL: HZ-MGPADVN10-UG-F-L5 | | \$1,004.00 | K | 31% | \$692.76 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2074-LIC | SEL: HZ-MGP-ADVN-100-UG-F | | \$12,100.00 | K | 31% | \$8,349.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2074-LIC-L1 | SEL: H7-MGPADVN100LIG-E-L1 | | \$11,495,00 | K | 31% | \$7,931.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2074-LIC-L2 | SEL: HZ-MGPADVN100UG-F-L2 | | \$11,253.00 | K | 31% | \$7,764.57 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2074-LIC-L3 | SEL: HZ-MGPADVN100UG-F-L3 | | \$10,890.00 | К | 31% | \$7,514.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2074-LIC-L4 | SEL: HZ-MGPADVN100UG-F-L4 | | \$10,527.00 | ĸ | 31% | \$7,263.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2074-LIC-L5 | SEL: HZ-MGPADVN100UG-F-L5 | | \$10,043.00 | K | 31% | \$6,929.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2109-LIC | SEL: ST6-VF-A100-F | | \$3,000.00 | K | 31% | \$2,070.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| 11-2109-LIC-L1 | SEL: ST6-VF-A100-F-L1 | | \$2.850.00 | K | 31% | \$1,966,50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2109-LIC-L2 | SEL: ST6-VF-A100-F-L2 | | \$2,790.00 | K | 31% | \$1,925,10 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2109-LIC-L3 | SEL: ST6-VF-A100-F-L3 | | \$2,700.00 | K | 31% | \$1,863.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| 11-2109-LIC-L4 | SEL: ST6-VF-A100-F-L4 | | \$2,610.00 | K | 31% | \$1,800.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| 11-2110-LIC | SEL: ST6-VF-A10-F | | \$300.00 | K | 31% | \$207.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| 11-2110-LIC-L1 | SEL: ST6-VF-A10-F-L1 | | \$285.00 | K | 31% | \$196.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2110-LIC-L2 | SEL: ST6-VF-A10-F-L2 | | \$279.00 | K | 31% | \$192.51 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2110-LIC-L3 | SEL: ST6-VF-A10-F-L3 | | \$270.00 | K | 31% | \$186.30 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| 11-2110-LIC-L4 | SEL: ST6-VF-A10-F-L4 | | \$261.00 | K | 31% | \$180.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| 11-2111-LIC | SEL: ST6-VF-AD-F | | \$1,495.00 | K | 31% | \$1,031.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2112-LIC | SEL: ST6-VSAN-F | | \$2,821.50 | K | 31% | \$1,946.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| 11-2113-LIC | SEL: ST6-VSA-VSAN-UG-F | | \$12,886.50 | K | 31% | \$8,891.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2195-LIC | SEL: V-AWT-PL-DEV-F | | \$20.00 | K | 31% | \$13.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 11-2196-LIC | SEL: V-AWT-MF-DEV-F SEL: VR6-MEDI-F | | \$4.00 | K | 31% | \$2.76 \$46.868.25 | \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE " CARAHSOFT |
| 11-2248-LIC | | | \$67,925.00 | K | 31% | | \$0.00 | | \$0.00 | | \$0.00 | \$0.00 | | |
| 11-2317-LIC 11-2318-LIC | SEL: VR7-ATAD25-F SEL: VR7-ATEN25-F | | \$7,793.50 \$13.475.00 | K | 31% 31% | \$5,377.52 \$9,297.75 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "CARAHSOFT" CARAHSOFT |
| 11-2318-LIC 11-2321-LIC | SEL: VR7-ATEN25-F SEL: VR7-AUTDT25-F | | \$13,475.00 \$3,767.50 | K | 31% 31% | \$9,297.75 \$2,599.58 | | | | | \$0.00 \$0.00 | | | " CARAHSOFT " CARAHSOFT |
| 11-2321-LIC 11-2322-LIC | SEL: VR7-AUTDT25-F SEL: VR7-ATAD-ATEN-UG-F | | \$3,767.50 \$6,250.20 | K | 31% | \$2,599.58 \$4,312.64 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| 11-2322-LIC 11-2325-LIC | SEL: VR7-ATAD-ATEN-UG-F SEL: HZ7-TCL-STA10-LIG-F | | \$6,250.20 | r. | 31% | \$4,312.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2325-LIC 11-2358-LIC | SEL: HZ7-TCL-STATU-UG-F SEL: HZ7-ADC-10-F | | \$1,923.90 | K | 31% | \$1,327.49 \$3,123.29 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2359-LIC | SEL: HZ7-ADC-10-F | | \$4,526.50 | V | 31% | \$3,123.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2359-LIC 11-2360-LIC | SEL: HZ7-ADC-100-F SEL: HZ7-ADC-ENC-10-UG-F | | \$45,265.00 | K | 31% | \$31,232.85 \$1,505.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2360-LIC 11-2361-LIC | SEL: HZ7-ADC-ENC-10-UG-F SEL: HZ7-ADC-ENC-100-UG-F | | \$2,182.40 | K | 31% | \$1,505.86 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2361-LIC 11-2362-LIC | SEL: HZ7-ADC-ENC-100-0G-F SEL: HZ7-ADN-10-F | | \$21,838.30 | K | 31% | \$15,068.43 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2363-LIC | SEL: HZ7-ADN-100-F | | \$2,832.50 | K | 31% | \$1,954.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2364-LIC | SEL: HZ7-ADN-ENN-10-UG-F | | \$1,248.50 | K | 31% | \$861.47 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2365-LIC | SEL: HZ7-ADN-ENN-100-UG-F | | \$12,487.20 | K | 31% | \$8,616.17 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2366-LIC | SEL: HZ7-AVA-ENC10-UG-F | | \$5,299.80 | ĸ | 31% | \$3,656.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2367-LIC | SEL: HZ7-AVA-ENC100-UG-F | | \$52,998.00 | К | 31% | \$36,568,62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2368-LIC | SEL: HZ7-AVA-ENN10-UG-F | | \$3,121,80 | K | 31% | \$2,154.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2369-LIC | SEL: HZ7-AVA-ENN100-UG-F | | \$31,218.00 | K | 31% | \$21,540.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2370-LIC | SEL: HZ7-AVE-ENC10-UG-F | | \$4,924,70 | K | 31% | \$3,398,04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2371-LIC | SEL: HZ7-AVE-ENC100-UG-F | | \$49,247.00 | K | 31% | \$33,980.43 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2372-LIC | SEL: HZ7-AVE-ENN10-UG-F | | \$2,867.70 | K | 31% | \$1,978.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| 11-2373-LIC | SEL: HZ7-AVE-ENN100-UG-F | | \$28,677.00 | K | 31% | \$19,787.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| 11-2374-LIC | SEL: HZ7-AVS-ENC10-UG-F | | \$6,044.50 | K | 31% | \$4,170.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| 11-2375-LIC | SEL: HZ7-AVS-ENC100-UG-F | | \$60,439.50 | K | 31% | \$41,703.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| 11-2376-LIC | SEL: HZ7-AVS-ENN10-UG-F | | \$3,612.40 | K | 31% | \$2,492.56 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2377-LIC | SEL: HZ7-AVS-ENN100-UG-F | | \$36,118.50 | K | 31% | \$24,921.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2378-LIC | SEL: HZ7-EAD-STD10-UG-F | | \$1,983.30 | K | 31% | \$1,368.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2379-LIC | SEL: HZ7-EAD-STD100-UG-F | | \$19,831.90 | K | 31% | \$13,684.01 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| 11-2380-LIC | SEL: HZ7-ENC-10-F | | \$6,517.50 | K | 31% | \$4,497.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| 11-2381-LIC | SEL: HZ7-ENC-100-F | | \$65,175.00 | K | 31% | \$44,970.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| 11-2382-LIC | SEL: HZ7-ENN-10-F | | \$3,965.50 | K | 31% | \$2,736.20 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| 11-2383-LIC | SEL: HZ7-ENN-100-F | | \$39,655.00 | K | 31% | \$27,361.95 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| 11-2384-LIC 11-2385-LIC | SEL: HZ7-ENN-ENC-10-UG-F SEL: HZ7-ENN-ENC-100-UG-F | | \$2,803.90 \$28,042.30 | K | 31% 31% | \$1,934.69 \$19.349.19 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT |
| 11-2385-LIC 11-2386-LIC | SEL: HZ7-ENR-ENC-100-0G-F SEL: HZ7-ENTA-STDA10-UG-F | | \$28,042.30 | K | 31% | \$19,349.19 \$781.01 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2386-LIC 11-2387-LIC | SEL: HZ7-ENTA-STDA100-UG-F SEL: HZ7-ENTA-STDA100-UG-F | | \$1,131.90 | K | 31% | \$7,817.70 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| 11-2388-LIC | SEL: HZ7-ENTA-STDAT00-0G-F SEL: HZ7-LXC-10-F | | \$11,330.00 | K | 31% | \$1,017.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2389-LIC | SEL: HZ7-LXC-100-F | | \$16,995.00 | , , | 31% | \$1,726.55 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2399-LIC | SEL: HZ7-LXC-10-UG-F | | \$5,299.80 | V | 31% | \$3,656.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2390-LIC 11-2391-LIC | SEL: HZ7-LXC-ENC-10-UG-F SEL: HZ7-LXC-ENC-100-UG-F | | \$5,299.80 | K | 31% | \$3,556.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2391-LIC 11-2392-LIC | SEL: HZ7-MGP-ADC-10-UG-F | | \$3,109.70 | K | 31% | \$2,145.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2393-LIC | SEL: HZ7-MGP-ADC-100-UG-F | | \$31,097.00 | K | 31% | \$21,456.93 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| 11-2394-LIC | SEL: HZ7-MGP-ADN-10-UG-F | | \$1,246.30 | K | 31% | \$859.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| 11-2395-LIC | SEL: HZ7-MGP-ADN-100-UG-F | | \$12,463.00 | K | 31% | \$8,599.47 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2396-LIC | SEL: HZ7-MRG-ADC-10-UG-F | | \$3,109.70 | K | 31% | \$2,145.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2397-LIC | SEL: HZ7-MRG-ADC-100-UG-F | | \$31,097.00 | K | 31% | \$21,456.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2398-LIC | SEL: HZ7-MRG-ADN-10-UG-F | | \$1,246.30 | K | 31% | \$859.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2399-LIC | SEL: HZ7-MRG-ADN-100-UG-F | | \$12,463.00 | K | 31% | \$8,599.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2400-LIC | SEL: HZ7-ST-ADC-10-UG-F | | \$1,863.40 | K | 31% | \$1,285.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2401-LIC | SEL: HZ7-ST-ADC-100-UG-F | | \$18,634.00 | K | 31% | \$12,857.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2402-LIC | SEL: HZ7-ST-ADC-250-UG-F | | \$46,654.30 | К | 31% | \$32,191.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2403-LIC | SEL: HZ7-ST-ADC-500-UG-F | | \$93,270.10 | K | 31% | \$64,356.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2404-LIC | SEL: HZ7-ST-ADN-1K-UG-F | | \$155,799.60 | K | 31% | \$107,501.72 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2405-LIC 11-2406-LIC | SEL: HZ7-ST-ADN-20-UG-F SEL: HZ7-ST-ADN-200-UG-F | | \$3,116.30 \$31,157.50 | K | 31% 31% | \$2,150.25 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| | | | | K | | \$21,498.68 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | | |
| 11-2407-LIC 11-2408-LIC | SEL: HZ7-ST-ADN-500-UG-F SEL: HZ7-ST-ENC-10-UG-F | | \$77,931.70 \$4,052.40 | K | 31% 31% | \$53,772.87 \$2,796.16 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| 11-2408-LIC 11-2409-LIC | SEL: HZ7-ST-ENC-10-UG-F SEL: HZ7-ST-ENC-100-UG-F | | \$4,052.40 \$40,526.20 | ĸ | | \$2,796.16 \$27,963.08 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2409-LIC 11-2410-LIC | SEL: HZ7-ST-ENC-100-UG-F SEL: HZ7-ST-ENC-250-LIG-F | | \$40,526.20 \$101.261.60 | K | 31% 31% | \$27,963.08 \$69.870.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2410-LIC 11-2411-LIC | SEL: HZ7-S1-ENC-250-UG-F SEL: HZ7-ST-ENC-500-UG-F | | \$101,261.60 | r. | 31% | \$69,870.50 \$139,837.40 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2411-LIC 11-2412-LIC | SEL: HZ7-ST-ENIC-500-0G-F SEL: HZ7-ST-ENIN-1K-UG-F | | \$202,662.90 | K | 31% | \$139,837.40 \$193,497.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| 11-2412-LIC 11-2413-LIC | SEL: HZ7-S1-ENN-1R-UG-F SEL: HZ7-ST-ENN-20-LIG-F | | \$280,430.70 \$5,602.30 | K | 31% | \$193,497.18 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2414-LIC | SEL: HZ7-ST-ENN-200-UG-F | | \$5,002.30 | K | 31% | \$38,668.01 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2415-LIC | SEL: HZ7-ST-ENN-500-UG-F | | \$140.250.00 | , v | 31% | \$96,772.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2415-LIC 11-2416-LIC | SEL: HZ7-ST-ENN-500-0G-F SEL: HZ7-STD-10-F | | \$140,250.00 | K | 31% | \$96,772.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2417-LIC | SEL: HZ7-STD-100-F | | \$2,832.50 | K | 31% | \$1,954.45 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2418-LIC | SEL: HZ7-STD-100-F SEL: HZ7-STD-A10-F | | \$2,150.50 | K | 31% | \$1,483.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2418-LIC 11-2419-LIC | SEL: HZ7-S1D-A10-F SEL: HZ7-STD-A100-F | | \$2,150.50 | K | 31% | \$1,483.85 \$14.838.45 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2419-LIC 11-2420-LIC | SEL: HZ7-STD-AT00-F SEL: HZ7-STDA-STD10-UG-F | | \$795.30 | K | 31% | \$548.76 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| 11-2421-LIC | SEL: HZ7-STDA-STD10-UG-F | | \$7,956.30 | K | 31% | \$5,489.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2421-LIC 11-2422-LIC | SEL: HZ7-TAC-STA100-UG-F | | \$19.354.50 | V . | 31% | \$13.354.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2422-LIC 11-2423-LIC | SEL: HZ7-TAC-STA100-UG-F SEL: HZ7-THIN-ST100-UG-F | | \$19,354.50 \$22.665.50 | , , | 31% | \$13,354.61 \$15.639.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2423-LIC 11-2424-LIC | SEL: HZ7-THIN-S1100-UG-F SEL: HZ7-TPRO-ST10-UG-F | | \$22,665.50 | ~ | 31% | \$1,641.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2424-LIC 11-2425-LIC | SEL: HZ7-IPRO-S110-UG-F SEL: HZ7-VAD-ADC-10-UG-F | | \$2,379.30 | , , | 31% | \$1,641.72 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| | SEL: HZ7-VAD-ADC-10-UG-F SEL: HZ7-VAD-ADC-100-UG-F | | \$2,613.60 | r. | 31% | \$1,803.38 \$18.033.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| | | | \$4,803.70 | ^ | 31% | \$18,033.84 \$3,314.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| | SEL: H77.VAD.ENC-10.LIG.E | | | | | | | | | | | | | |
| 11-2426-LIC 11-2427-LIC 11-2428-LIC | SEL: HZ7-VAD-ENC-10-UG-F SEL: HZ7-VAD-ENC-100-UG-F | | \$4,003.70 | V | 31% | \$33,145.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |

NVP MNWNC-109 Price List-3rd party final - 2023-03 6 of 84

| SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--------------------------------|---|----------------------|-----------------------------|----------|------------------------|-----------------------------|---------------------------|-----------------------------|--------------------------|------------------|--------------------------------|-------------------------------|------------------------------|--|
| 11-2430-LIC | SEL: HZ7-VENT-ST100-UG-F | | \$11,330.00 | К | 31% | \$7,817.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "* CARAHSOFT |
| 11-2431-LIC | SEL: ST6-AD-D10-F | | \$1,127.50 | K | 31% | \$777.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 11-2432-LIC | SEL: ST6-AD-D100-F | | \$11,275.00 | K | 31% | \$7,779.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| 11-2433-LIC 11-2434-LIC | SEL: ST6-AD-EN-UG-F SEL: ST6-AD-F | | \$1,870.00 \$4.526.50 | K | 31% 31% | \$1,290.30 \$3,123.29 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "CARAHSOFT" CARAHSOFT |
| 11-2434-LIC 11-2439-LIC | SEL: ST6-AD-F SEL: ST6-EN-F | | \$4,526.50 \$6,220.50 | K | 31% | \$3,123.29 \$4,292.15 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "CARAHSOFT" |
| 11-2440-LIC | SEL: ST6-ST-AD-UG-F | | \$1,874.40 | K | 31% | \$1,293.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| 1-2441-LIC | SEL: ST6-ST-EN-UG-F | | \$3,738.90 | K | 31% | \$2,579.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 1-2446-LIC 1-2447-LIC | SEL: VR-BCLADVC-F | | \$3,393.50 \$5,659.50 | K | 31% | \$2,341.52 \$3,905.06 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "CARAHSOFT |
| 1-2447-LIC 1-2448-I IC | SEL: VR-BCLADVO-25-F SEL: VR-CODE2C-F | | \$5,659.50 \$6,215.00 | K | 31% 31% | \$3,905.06 \$4,288.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| -2448-LIC | SEL: VR-CODE2C-F SEL: VR-CODE2O-F | | \$6,215.00 | K | 31% | \$4,288.35 \$428.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 1-2493-LIC | SEL: HZ7-PA50-STA100-UG-F | | \$14,173.50 | K | 31% | \$9,779.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| -2494-LIC | SEL: HZ7-PRA50-ST100-UG-F | | \$14,190.00 | K | 31% | \$9,791.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| -2495-LIC | SEL: HZ7-UEM-ENC-100-UG-F | | \$59,510.00 | K | 31% | \$41,061.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| -2496-LIC -2497-LIC | SEL: HZ7-UEM-ENC-10-UG-F SEL: HZ7-UEM-ENN-100-UG-F | | \$5,951.00 \$36,256.00 | K | 31% | \$4,106.19 \$25.016.64 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "CARAHSOFT |
| -2497-LIC -2498-LIC | SEL: HZ7-UEM-ENN-10U-UG-F SEL: HZ7-UEM-ENN-10-UG-F | | \$36,256.00 | K | 31% 31% | \$25,016.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| -2499-LIC | SEL: HZ7-WSP-ADN-100-UG-F | | \$12,466.30 | K | 31% | \$8,601.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| -2500-LIC | SEL: HZ7-WSP-ADN-10-UG-F | | \$1,246.30 | K | 31% | \$859.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| -2505-LIC | SEL: HZ7-ADN-A10-F | | \$2,260.50 | K | 31% | \$1,559.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| -2506-LIC -2507-LIC | SEL: HZ7-ADN-A100-F SEL: HZ7-A100-AERC-F | | \$22,605.00 \$33,935.00 | K | 31% 31% | \$15,597.45 \$23,415.15 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT |
| -2507-LIC -2508-LIC | SEL: HZ7-A10-AERC-F | | \$33,935.00 | K | 31% | \$23,415.15 \$2,341.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| -2508-LIC -2509-LIC | SEL: HZ7-A10-AERC-F SEL: HZ7-E100-AERC-F | | \$3,393.50 | K | 31% | \$2,341.52 \$33,206.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| -2510-LIC | SEL: HZ7-E100-AERC-UG-F | | \$15,609.00 | K | 31% | \$10,770.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| -2511-LIC | SEL: HZ7-E10-AERC-F | | \$4,812.50 | K | 31% | \$3,320.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| -2512-LIC | SEL: HZ7-E10-AERC-UG-F | | \$1,560.90 | K | 31% | \$1,077.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| -2513-LIC -2514-LIC | SEL: HZ7-ENN-A100-F SEL: HZ7-ENN-A100-UG-F | | \$32,285.00 \$10.648.00 | K | 31% 31% | \$22,276.65 \$7.347.12 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT |
| -2514-LIC -2515-LIC | SEL: HZ7-ENN-A100-UG-F SEL: HZ7-ENN-A10-F | | \$10,648.00 \$3,228.50 | K | 31% | \$7,347.12 \$2.227.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " CARAHSOFT " CARAHSOFT |
| 2516-LIC | SEL: HZ7-ENN-A10-UG-F | | \$1,064.80 | K | 31% | \$734.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| -2535-LIC | SEL: VR-NI-ANXC-F | | \$1,424.50 | K | 31% | \$982.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 3-CC-PM-AI-TB | SEL 1TB CCV Isilon Prime AWS - RES - 3Yr | | \$2,894.86 | K | 31% | \$1,997.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-COLO-1RU | SEL Colo - 1RU - RES - 3 Yr | | \$9,818.18 \$32,568.67 | K | 31% | \$6,774.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| -3-CX-100-SMF -3-DRAAS-GLD | SEL CrossConnect SingleModeFiber RES.3YR SEL Unity DRaaS 100VW/50TB - RES - 3YR | | \$32,568.67 \$574.795.22 | K | 31% 31% | \$22,472.38 \$396.608.70 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION |
| -3-DRAAS-GLD -3-DRAAS-SVC | SEL Unity DRaaS 100VM/S01B - RES - 3YR SEL Unity DRaaS 100VM/25TB - RES - 3YR | | \$574,795.22 | K | 31% | \$396,608.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -3-DRAAS-VM | SEL 1 Add1 VM DRasS - RES - 3Yr | | \$3,061.26 | K | 31% | \$2,112.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -3-FL-DRAAS-TB | SEL 1 Add'l TB Flash DRaaS - RES - 3Y | | \$11,454.55 | K | 31% | \$7,903.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -3-IO-UNIT | SEL IO Unit - 500 IOPs - RES - 3 Yr | | \$5,236.36 | K | 31% | \$3,613.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -3-PS-DR -3-PS-DR-TB | SEL PowerStore DRaaS 100VM/50TB - RES-3Y SEL 1 Add'l TB PowerStore DRaaS - RES-3Y | | \$745,206.82 \$7,446.98 | K | 31% 31% | \$514,192.71 \$5,138.42 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| -3-II-DR-TB | SEL 1 Add TB Unity DRaaS - RES - 3YR | | \$3,342,66 | K | 31% | \$5,136.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| -3-VMCHOST | SEL VMC.Host.i3-16XL RES - 3YR | | \$198,847.27 | K | 31% | \$137,204.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| -3-VSR-DR-VM | SEL 1 Add1 VSR VM DRaaS - RES - 3Yr | | \$3,061.26 | K | 31% | \$2,112.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -5-IO-UNIT | SEL IO Unit - 500 IOPs - RES - 5 Yr | | \$8,727.27 | K | 31% | \$6,021.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -1-AWS-CNCT | SEL 100MB ADD'L Connect - AWS - SCL - 1Y | | \$2,781.82 \$3.125.45 | K | 31% | \$1,919.46 \$2,156.56 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 2-1-AZR-CNCT 2-1-COLO-1RU | SEL 100MB ADD'L Connect - AZR - SCL - 1Y SEL Colo - 1RU - SCL - 1 Yr | | \$3,125.45 \$3,272.73 | K | 31% 31% | \$2,156.56 \$2.258.18 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 1-1-CX-100-SMF | SEL CrossConnect SingleModeFiber SCL.1YR | | \$10.856.22 | K | 31% | \$7,490.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -1-CX-SMF | SEL CrossConnect SingleModeFiber SCL1YR | | \$4,581.82 | K | 31% | \$3,161.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 2-1-DRAAS-GLD 2-1-DRAAS-SVC | SEL Unity DRaaS 100VM/50TB - SCL - 1YR SEL Unity DRaaS 100VM/25TB - SCL - 1YR | | \$239,685.93 | K | 31% 31% | \$165,383.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION ** FACTION |
| -1-DRAAS-SVC -1-DRAAS-VM | SEL 1 Add'I VM DRasS - SCL - 1Yr | | \$87,443.57 \$1,259.71 | K | 31% | \$60,336.06 \$869.20 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION |
| -1-GCP-CNCT | SEL 100MB ADD'L Connect - GCP - SCL - 1Y | | \$3,054.55 | K | 31% | \$2,107.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -1-PM-BUNDLE | SEL PowerMX DRaaS 100VM/50TB - SCL - 1YR | | \$341,454,55 | K | 31% | \$235,603.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 1-PM-DRAAS-TB | SEL 1 Add'l TB PowerMax DRasS - SCL - 1Y | | \$11,781.82 | K | 31% | \$8,129.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 1-PS-DR 1-PS-DR-TB | SEL PowerStore DRaaS 100VM/50TB - SCL-1Y SEL 1 Add TR PowerStore DRaaS - SCL-1Y | | \$309,814.77 \$3,312,45 | K | 31% 31% | \$213,772.19 \$2 285.59 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION |
| 1-U-DR-TB | SEL 1 Add 1 TB Power Store Draas - SCL-11 SEL 1 Add 1 TB Unity DRaas - SCL - 1YR | | \$1,486,36 | , , | 31% | \$2,285.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| -1-VMCHOST | SEL VMC.Host.i3-16XL SCL - 1YR | | \$104,216.25 | K | 31% | \$71,909.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 1-VPN BW | SEL 100Mbps Managed VPN - SCL - 1Yr | | \$1,963.64 | K | 31% | \$1,354.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 1-VPN-1000BW | SEL 1000Mbps Managed VPN - SCL - 1Yr | | \$5,890.91 | K | 31% | \$4,064.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -1-VPN-500BW -1-VSR-DR-TB | SEL 500Mbps Managed VPN - SCL - 1Yr | | \$3,927.27 | K | 31% | \$2,709.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION ** FACTION |
| -1-VSR-DR-TB -1-VSR-DR-VM | SEL 1 Add1 TB VSR DRaaS - SCL - 1Yr SEL 1 Add1 VM VSR DRaaS - SCL - 1Yr | | \$1,243.64 \$1,259.71 | K | 31% 31% | \$858.11 \$869.20 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| -1-VSR-DR-VM 229 528-CIBH | IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$1,259.71 \$689.00 | K | 31% | \$869.20 \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R940 |
| 229_528-CIBI | iDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R940 |
| 29_528-CJIX | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CJIX | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R940 |
| 229_528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R940 |
| 32_528-CIBH 32_528-CIBI | IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit IDRAC9 Datacenter 14G | 528-CIBH 528-CIBI | \$689.00 | K | 31% 31% | \$475.41 \$475.41 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R640 PowerEdge R640 |
| 232_528-CIBI 232_528-CJIX | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CIBI 528-CJIX | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R640 PowerEdge R640 |
| 232 528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ | \$199.00 | | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R640 |
| 234_528-CIBH | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R640 Upgrades and Extension |
| 235 528-CIBH | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$689.00 | | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge C6420 |
| 235_528-CIBI 235_528-CKBV | iDRAC9 Datacenter 14G VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CIBI 528-CKBV | \$689.00 \$18.170.00 | K | 31% 31% | \$475.41 \$12.537.30 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge C6420 PowerEdge C6420 |
| 235_528-CKBV 238_528-CIBH | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), SYR VMware SNS IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CKBV 528-CIBH | \$18,170.00 | K | 31% | \$12,537.30 \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge C6420 PowerEdge R740xd |
| 238 528-CIBI | iDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R740xd |
| 238_528-CJIX | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CJIX | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R740xd |
| 238_528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R740xd |
| 248_528-CIBH 248_528-CIBI | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G | 528-CIBH 528-CIBI | \$689.00 \$689.00 | K | 31% 31% | \$475.41 \$475.41 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R740 |
| 248_528-CIBI 248_528-CJIX | iDRAC9 Datacenter 14G OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CIBI 528-CJIX | \$689.00 \$0.00 | K | 31% | \$475.41 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R740 PowerEdge R740 |
| 48_528-CJIX 48_528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIX 528-CJIZ | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R740 PowerEdge R740 |
| 69_528-CIBH | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$689.00 | | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R740 |
| 69_528-CIBI | iDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R740 |
| 70_528-CIBH | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$689.00 | | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R740xd |
| 70_528-CIBI 71_528-CIBH | iDRAC9 Datacenter 14G iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBI 528-CIBH | \$689.00 \$689.00 | K | 31% 31% | \$475.41 \$475.41 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | OEM PowerEdge R740xd OEM PowerEdge R640 |
| 271_528-CIBH 271_528-CIBI | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G | 528-CIBH 528-CIBI | \$689.00 \$689.00 | K | 31% | \$475.41 \$475.41 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298.999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | OEM PowerEdge R640 OEM PowerEdge R640 |
| 273 528-CIBH | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R940 |
| 273_528-CIBI | IDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R940 |
| 285_528-CIBI | iDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R740 XL |
| 286_528-CIBI | iDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R740xd XL |
| 286_528-CKBV | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CKBV | \$18,170.00 | K | 31% | \$12,537.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R740xd XL |
| 286_528-CKCE 286_528-CKCG | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCE 528-CKCG | \$10,690.00 | K | 31% 31% | \$7,376.10 \$3,174.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | OEM PowerEdge R740xd XL OEM PowerEdge R740xd XL |
| 286_528-CKCG 286_528-CKCJ | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKCG 528-CKCJ | \$4,600.00 | K | 31% | \$3,174.00 \$2,104.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | OEM PowerEdge R740xd XL OEM PowerEdge R740xd XL |
| 286 528-CKCL | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 11R VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCL | \$6,260.00 | K | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R740xd XL |
| 286 528-CKCR | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCR | \$14,300.00 | K | 31% | \$9,867.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R740xd XL |
| | | 528-CMCV | \$20,250.00 | K | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R740xd XL |
| 2286_528-CMCV 2286_528-CMCX | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCX | \$25,730.00 | ., | 31% | \$17,753,70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R740xd XL |

7 of 84

NVP MNWNC-109 Price List-3rd party final - 2023-03

| SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|--|----------------------|------------------------------|----------|------------------------|------------------------------|---------------------------|-----------------------------|--------------------------|------------------|------------------------------|-------------------------------|------------------------------|--|
| 12331 528-CIBH | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$689.00 | K | 31% | \$475.41 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | LP \$298,999.00 | 1 1 1 | \$298,999.00 | PowerEdge M640 |
| 2331 528-CIBI | iDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge M640 |
| 331_528-CJIX | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CJIX | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge M640 |
| 331_528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge M640 |
| 38_528-CIBH 38_528-CIBI | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G | 528-CIBH 528-CIBI | \$689.00 \$689.00 | K | 31% | \$475.41 \$475.41 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298.999.00 | | \$298,999.00 \$298,999.00 | PowerEdge FC640 PowerEdge FC640 |
| 38_528-CIBI 38_528-CJIX | iDRAC9 Datacenter 14G OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CIBI 528-CIIX | \$689.00 \$0.00 | K | 31% | \$475.41 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | | \$298,999.00 | PowerEdge FC640 PowerEdge FC640 |
| 38 528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CJIZ | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge FC640 |
| 45_528-CJIX | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CJIX | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge M640 VRTX |
| 45_528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge M640 VRTX |
| 45_528-CMCX | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCX | \$25,730.00 | K | 31% | \$17,753.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge M640 VRTX |
| 3-COLO-1RU | SEL Colo - 1RU - SCL - 3 Yr | | \$9,818.18 | K | 31% | \$6,774.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** FACTION |
| B-CX-100-SMF | SEL CrossConnect SingleModeFiber SCL.3YR | | \$32,568.67 | K | 31% | \$22,472.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** FACTION |
| 3-DRAAS-GLD 3-DRAAS-SVC | SEL Unity DRaaS 100VM/50TB - SCL - 3YR SEL Unity DRaaS 100VM/25TB - SCL - 3YR | | \$627,171.23 \$211.805.66 | K | 31% 31% | \$432,748.15 \$146.145.91 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 3-DRAAS-SVC 3-DRAAS-VM | SEL Unity DRaaS 100VW251B - SCL - 3YR SEL 1 Add'I VM DRaaS - SCL - 3Yr | | \$211,805.66 | K | 31% | \$146,145.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | = FACTION |
| 3-FI -DRAAS-TR | SEL 1 Add TR Flash DRags - SCL - 3Y | | \$3,401.22 | K | 31% | \$2,346.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** FACTION |
| 3-PS-DR | SEL PowerStore DRaaS 100VM/50TB - SCL-3Y | | \$795,384.09 | K | 31% | \$548,815.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** FACTION |
| 3-PS-DR-TB | SEL 1 Add'l TB PowerStore DRaaS - SCL-3Y | | \$7,446.98 | K | 31% | \$5,138.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** FACTION |
| -3-U-DR-TB | SEL 1 Add'l TB Unity DRaaS - SCL - 3YR | | \$3,342.66 | K | 31% | \$2,306.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -3-VMCHOST | SEL VMC.Host.i3-16XL SCL - 3YR | | \$219,244.02 | K | 31% | \$151,278.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** FACTION |
| -3-VSR-DR-VM | SEL 1 Add'I VSR VM DRasS - SCL - 3Yr | | \$3,401.22 | K | 31% | \$2,346.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** FACTION |
| 421_528-CIBH | IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge T440 |
| 21_528-CIBI 21_528-CJIX | iDRAC9 Datacenter 14G OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CIBI 528-CJIX | \$689.00 \$0.00 | K | 31% | \$475.41 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | | \$298,999.00 \$298,999.00 | PowerEdge T440 PowerEdge T440 |
| 121_528-CJIX 121_528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIX 528-CJIZ | \$0.00 | K | 31% 31% | \$0.00 \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge T440 PowerEdge T440 |
| 421_528-CJIZ 423 528-CIBH | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CJIZ 528-CIBH | \$199.00 | K | 31% | \$137.31 \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge 1440 PowerEdge R440 |
| 423_528-CIBI | iDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge R440 |
| 123_528-CJIX | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CJIX | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge R440 |
| 23 528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge R440 |
| 25_528-CIBH | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge R540 |
| 25_528-CIBI | iDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge R540 |
| 25_528-CJIX | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CJIX | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge R540 |
| 125_528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ 528-CJBH | \$199.00 \$689.00 | K | 31% 31% | \$137.31 \$475.41 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298.999.00 | | \$298,999.00 \$298,999.00 | PowerEdge R540 |
| 27_528-CIBH 27_528-CIBI | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G | 528-CIBH 528-CIBI | \$689.00 | | 31% | \$475.41 \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 \$298,999.00 | | \$298,999.00 \$298,999.00 | OEM PowerEdge R540 OEM PowerEdge R540 |
| 27_528-CIBI 29_528-CIBH | iDRAC9 Datacenter 14G iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBI 528-CIBH | \$689.00 \$689.00 | | 31% | \$475.41 \$475.41 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | | \$298,999.00 \$298,999.00 | OEM PowerEdge R540 OEM PowerEdge T440 |
| 129_528-CIBH 129_528-CIBI | IDRAC9 Datacenter 14G Upgrade, Ali piatrorms, Customer Kit IDRAC9 Datacenter 14G | 528-CIBH 528-CIBI | \$689.00 | K | 31% | \$475.41 \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | OEM PowerEdge 1440 OEM PowerEdge T440 |
| 46 528-CIBH | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | OEM PowerEdge 1440 |
| 46 528-CIBI | iDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge T640 |
| 48_528-CIBH | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$689.00 | | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R440 |
| 48_528-CIBI | IDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | OEM PowerEdge R440 |
| 19_528-CIBI | iDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | OEM PowerEdge T640 XL |
| 98_528-CIBI | iDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | OEM PowerEdge R740 Carrier Grade |
| 99_528-CIBI | IDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | OEM PowerEdge R740xd Carrier Grad |
| 01_528-CIBI 85 528-CIBH | iDRAC9 Datacenter 14G iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBI 528-CIBH | \$689.00 \$689.00 | K | 31% 31% | \$475.41 \$475.41 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | | \$298,999.00 \$298,999.00 | OEM PowerEdge R640 Carrier Grade PowerEdge C4140 |
| 85_528-CIBH 85_528-CIBI | IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit IDRAC9 Datacenter 14G | 528-CIBH 528-CIBI | \$689.00 | K | 31% | \$475.41 \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge C4140 PowerEdge C4140 |
| 85_528-CIBI 85_528-CJIX | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CIBI 528-CJIX | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge C4140 PowerEdge C4140 |
| i85_528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge C4140 |
| 726_528-CIBH | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | OEM PowerEdge C4140 |
| 726 528-CIBI | iDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge C4140 |
| 779_528-CIBH | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge MX740C |
| 779_528-CIBI | iDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge MX740C |
| 2779_528-CJIX | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CJIX | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge MX740C |
| 2779_528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge MX740C |
| 2779_528-CMCX 2850_528-CIBH | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCX 528-CIBH | \$25,730.00 \$689.00 | K | 31% 31% | \$17,753.70 \$475.41 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298.999.00 | | \$298,999.00 \$298.999.00 | PowerEdge MX740C PowerEdge R840 |
| 850_528-CIBH 850_528-CIBI | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G | 528-CIBH 528-CIBI | \$689.00 \$689.00 | K | 31% | \$475.41 \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | | \$298,999.00 \$298.999.00 | PowerEdge R840 PowerEdge R840 |
| 850_528-CIBI 850_528-CJIX | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CIBI 528-CJIX | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge R840 |
| 2850_528-C.IIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-C-IIZ | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298 999 00 | PowerEdge R840 |
| 863 528-CIBH | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge MX840C |
| 863 528-CIBI | iDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge MX840C |
| 863 528-CJIX | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CJIX | \$0.00 | К | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge MX840C |
| 2863_528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge MX840C |
| 2870_528-CIBH | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge R940xa |
| 870_528-CIBI | iDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge R940xa |
| 870_528-CJIX | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CJIX | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge R940xa |
| 870_528-CJIZ 880_528-CJIT | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ 528-CJIT | \$199.00 \$499.00 | K | 31% | \$137.31 \$344.31 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 | | \$298,999.00 \$298,999.00 | PowerEdge R940xa |
| 880_528-CJIT 882_528-CJIT | OpenManage Integration with MS Windows Admin Center Premium License for MSFT HCI Solutions, Perpetual OpenManage Integration with MS Windows Admin Center Premium License for MSFT HCI Solutions. Perpetual | 528-CJIT 528-CJIT | \$499.00 \$499.00 | K | 31% | \$344.31 \$344.31 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298.999.00 | | \$298,999.00 \$298,999.00 | Storage Spaces Direct Ready Node R6 |
| 882_528-CJIT 932_528-CIBH | OpenManage Integration with MS Windows Admin Center Premium License for MSFT HCI Solutions, Perpetual iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CJIT 528-CIBH | \$499.00 \$689.00 | K | 31% | \$344.31 \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$298,999.00 | | \$298,999.00 \$298,999.00 | Storage Spaces Direct Ready Node R74 OEM PowerEdge R840 |
| 932_528-CIBI 932_528-CIBI | IDRAC9 Datacenter 14G opgrade, All platforms, Customer Kit | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | OEM PowerEdge R840 |
| 933 528-CIBH | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$689.00 | | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | OEM PowerEdge R940xa |
| 933 528-CIBI | iDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R940xa |
| 943_528-CIBI | iDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | VSAN Ready Node C6420 |
| 944_528-CIBI | IDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | VSAN Ready Node R440 |
| 947_528-CIBI | IDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | VSAN Ready Node R640 |
| 949_528-CIBI | IDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | VSAN Ready Node R740xd |
| 157_528-CIBH | IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge R240 |
| 157_528-CIBI 157_528-CJIX | iDRAC9 Datacenter 14G OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CIBI 528-CJIX | \$689.00 \$0.00 | K | 31% 31% | \$475.41 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | | \$298,999.00 \$298,999.00 | PowerEdge R240 PowerEdge R240 |
| 157_528-CJIX 157_528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIX 528-CJIZ | \$0.00 | K | 31% | \$0.00 \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge R240 PowerEdge R240 |
| 157_528-CJIZ 157_528-CKBV | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CJIZ 528-CKBV | \$199.00 | K | 31% | \$137.31 \$12.537.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge R240 PowerEdge R240 |
| 157_528-CKCE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKCE | \$10,690.00 | K | 31% | \$7,376.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge R240 |
| 57 528-CKCR | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCR | \$14,300.00 | K | 31% | \$9,867.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge R240 |
| 57_528-CMCV | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CMCV | \$20,250.00 | K | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R240 |
| 57_528-CMCX | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCX | \$25,730.00 | K | 31% | \$17,753.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R240 |
| 8_528-CIBH | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R340 |
| 8_528-CIBI | iDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge R340 |
| 58_528-CJIX | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CJIX | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge R340 |
| 58_528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge R340 |
| 59_528-CIBH | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge T340 |
| 59_528-CIBI | IDRAC9 Datacenter 14G | 528-CIBI 528-CIIX | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge T340 |
| 59_528-CJIX | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CJIX 528-CJIZ | \$0.00 \$199.00 | K | 31% 31% | \$0.00 \$137.31 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298.999.00 | | \$298,999.00 \$298,999.00 | PowerEdge T340 PowerEdge T340 |
| 59_528-CJIZ 61 528-CIBH | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CJIZ 528-CIBH | \$199.00 \$689.00 | K | 31% | \$137.31 \$475.41 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | | \$298,999.00 \$298,999.00 | PowerEdge T340 PowerEdge T140 |
| | IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit IDRAC9 Datacenter 14G | 528-CIBH 528-CIBI | \$689.00 | K | 31% | \$475.41 \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge T140 PowerEdge T140 |
| | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CIBI 528-CIIX | \$669.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge T140 |
| 61_528-CIBI 61_528-CIIX | | 528-CJIZ | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge T140 PowerEdge T140 |
| 61_528-CIBI | | | ¥100.00 | | 31% | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | | \$298,999.00 | PowerEdge T140 |
| 61_528-CIBI 61_528-CJIX 61_528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware vCenter Server 7 Standard for vSohere 7 (Per Instance), 5YR VMware SNS | 528-CKBV | \$18,170,00 | | | | | | | | | | | |
| 61_528-CIBI 61_528-CJIX 61_528-CJIZ 61_528-CKBV 61_528-CKCE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKBV 528-CKCE | \$10,690.00 | K | 31% | \$12,537.30 \$7,376.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge T140 |
| 61_528-CIBI 61_528-CJIX 61_528-CJIZ 61_528-CKBV 61_528-CKCE 61_528-CKCE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCE 528-CKCG | \$10,690.00 \$4,600.00 | K K | 31% 31% | \$7,376.10 \$3,174.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | 0 \$0.00 0 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge T140 PowerEdge T140 |
| 61_528-CIBI 61_528-CJIX 61_528-CJIZ 61_528-CKBV | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKCE | \$10,690.00 | K K | 31% | \$7,376.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 \$0.00 \$0.00 | \$298,999.00 | PowerEdge T140 |

NVP MNWNC-109 Price List-3rd party final - 2023-03 8 of 84

| SKU | DESCRIPTION | Model Sub sku | EMC LIST PRICE USD | CATEGORY | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|----------------------------------|--|----------------------|-----------------------------|----------|------------------------|----------------------------|---------------------------|-----------------------------------|--------------------------|------------------|--------------------------------------|-------------------------------|------------------------------|---|
| 13161_528-CMCV | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CMCV 528-CMCW | \$20,250.00 | K | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge T140 |
| 13161_528-CMCW 13161_528-CMCX | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCW 528-CMCX | \$15,140.00 \$25,730.00 | K | 31% 31% | \$10,446.60 \$17,753.70 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge T140 PowerEdge T140 |
| 13164 528-CIBH | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge T340 |
| 13164_528-CIBI | iDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge T340 |
| 13166_528-CIBH | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge T140 |
| 13166_528-CIBI | IDRAC9 Datacenter 14G | 528-CIBI 528-CIBH | \$689.00 \$689.00 | K | 31% | \$475.41 \$475.41 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | OEM PowerEdge T140 |
| 3195_528-CIBH 3195_528-CIBI | IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit IDRAC9 Datacenter 14G | 528-CIBH 528-CIBI | \$689.00 | K | 31% 31% | \$475.41 \$475.41 | \$0.00 \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R340 OEM PowerEdge R340 |
| 3198 528-CIBH | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R240 |
| 3198 528-CIBI | IDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | К | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R240 |
| 3235_528-CIBH | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R740XD2 |
| 3235_528-CIBI 3235_528-CJIX | iDRAC9 Datacenter 14G OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CIBI 528-CJIX | \$689.00 \$0.00 | K | 31% 31% | \$475.41 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$298,999.00 \$298.999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R740XD2 |
| 3235_528-CJIX 3235_528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIX 528-CJIZ | \$199.00 | K | 31% | \$0.00 \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R740XD2 PowerEdge R740XD2 |
| 3245 528-CIBH | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R740xd2 |
| 3245_528-CIBI | iDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R740xd2 |
| 3732_528-CJIX | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CJIX | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R6515 |
| 3732_528-CJIZ 3732_528-CKBV | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CJIZ 528-CKBV | \$199.00 \$18,170.00 | K | 31% 31% | \$137.31 \$12,537.30 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R6515 PowerEdge R6515 |
| 3732_526-CKEV 3732_528-CKCE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 31R VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 11R VMware SNS | 528-CKCE | \$10,690.00 | K | 31% | \$7,376.10 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R6515 |
| 3732 528-CKCG | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCG | \$4,600.00 | K | 31% | \$3,174.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R6515 |
| 3732_528-CKCJ | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKCJ | \$3,050.00 | K | 31% | \$2,104.50 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R6515 |
| 3732_528-CKCL | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCL | \$6,260.00 | K | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R6515 |
| 3732_528-CKCR 3732_528-CMCV | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CKCR 528-CMCV | \$14,300.00 \$20,250.00 | K | 31% 31% | \$9,867.00 \$13.972.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R6515 PowerEdge R6515 |
| 3732_528-CMCX 3732_528-CMCX | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCX | \$20,250.00 | K | 31% | \$17,753.70 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R6515 |
| 3734_528-CJIX | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CJIX | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R7515 |
| 3734_528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R7515 |
| 3783_528-CJIX | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CJIX | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R6525 |
| 3783_528-CJIZ 3783_528-CKBV | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware vCenter Server 7 Standard for vSohere 7 (Per Instance), 5YR VMware SNS | 528-CJIZ 528-CKBV | \$199.00 \$18.170.00 | K | 31% 31% | \$137.31 \$12.537.30 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R6525 PowerEdge R6525 |
| 3783 528-CKCE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKBV 528-CKCE | \$18,170.00 | K | 31% | \$7,376,10 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R6525 |
| 3783_528-CKCG | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCG | \$4,600.00 | K | 31% | \$3,174.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R6525 |
| 3783_528-CKCJ | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKCJ | \$3,050.00 | | 31% | \$2,104.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R6525 |
| 3783_528-CKCL | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCL | \$6,260.00 | K | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R6525 |
| 3783_528-CKCR 3783_528-CMCV | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CKCR 528-CMCV | \$14,300.00 \$20,250.00 | K | 31% 31% | \$9,867.00 \$13,972.50 | \$0.00 \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R6525 PowerEdge R6525 |
| 3783_528-CMCV 3783_528-CMCW | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS | 528-CMCV 528-CMCW | \$20,250.00 \$15,140.00 | K | 31% | \$13,972.50 \$10,446.60 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R6525 PowerEdge R6525 |
| 3783_528-CMCX | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCX | \$25,730.00 | K | 31% | \$17,753.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R6525 |
| 3807_528-CITV | iDrac9 Enterprise 15G-a CK | 528-CITV | \$1,400.00 | K | 31% | \$966.00 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge C6525 |
| 3807_528-CKBV | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CKBV | \$18,170.00 | K | 31% | \$12,537.30 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge C6525 |
| 3807_528-CKCE 3807_528-CKCG | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCE 528-CKCG | \$10,690.00 | K | 31% 31% | \$7,376.10 \$3,174.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge C6525 PowerEdge C6525 |
| 3807_528-CKCJ | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 31R VMware SNS VMware VCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKCJ | \$3,050.00 | K | 31% | \$3,174.00 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge C6525 |
| 3807 528-CKCL | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCL | \$6,260.00 | K | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge C6525 |
| 3807_528-CKCR | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCR | \$14,300.00 | K | 31% | \$9,867.00 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge C6525 |
| 3937_528-CIBI | iDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | VSAN Ready Node R840 |
| 3939_528-CIBI 3945_528-CJIX | iDRAC9 Datacenter 14G OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CIBI 528-CJIX | \$689.00 \$0.00 | K | 31% 31% | \$475.41 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | VSAN Ready Node MX740C PowerEdge R7525 |
| 3945_528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CJIZ | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R7525 |
| 4-1-ASTOR-UNIT | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual SEL Arch Stor Unit - 1TB - LON - 1 Yr | | \$227.27 | K | 31% | \$156.82 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 4-1-AWS-CNCT | SEL 100MB ADD'L Connect - AWS - LON - 1Y | | \$3,338.18 | K | 31% | \$2,303.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 4-1-AZR-CNCT 4-1-BBLOC | SEL 100MB ADD'L Connect - AZR - LON - 1Y SEL Big Bloc 250GB - LON - 1YR | | \$3,750.55 \$29,454.55 | K | 31% 31% | \$2,587.88 \$20.323.64 | \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | ** FACTION ** FACTION |
| I4-1-BBLOC I4-1-CC-ASED | SEL 17B SED Archive-LON-1Yr | | \$29,454.55 \$551.78 | K | 31% | \$20,323.64 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 | \$0.00 \$0.00 | ** FACTION |
| I4-1-CC-ASED-B | SEL SED Bundle Archive-LON-1Yr | | \$600.87 | K | 31% | \$414.60 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-1-CC-ASMSED | SEL 1TB SED Archive (Small)-LON-1Yr | | \$1,009.31 | K | 31% | \$696.42 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 4-1-CC-ASMSED-B 4-1-CC-ASO | SEL SED Bundle Archive (Small)-LON-1Yr SEL 1TB ScaleOut Archive-I ON-1Yr | | \$1,331.35 \$463.09 | K | 31% 31% | \$918.63 \$319.53 | \$0.00 \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 4-1-CC-ASO-B | SEL 11B ScaleOut Archive-LON-1Yr SEL ScaleOut Bundle Archive-LON-1Yr | | \$463.09 \$525.93 | K | 31% | \$319.53 \$362.89 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 4-1-CC-ASSO | SEL TB ScaleOut Archy (Small)-LON 1Y | | \$827.46 | K | 31% | \$570.95 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 4-1-CC-ASSO-B | SEL ScaleOut Bundle Archy (Small)-LON 1Y | | \$1,182.24 | K | 31% | \$815.75 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 4-1-CC-BE | SEL 1TB Block Elite-LON-1Yr | | \$9,322.36 | K | 31% | \$6,432.43 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 4-1-CC-BE-B | SEL Block Bundle Elite-LON-1Yr | | \$13,119.71 | K | 31% | \$9,052.60 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 4-1-CC-BP 4-1-CC-BP-B | SEL 1TB Block Premier-LON-1Yr SEL Block Bundle Premier-LON-1Yr | | \$3,597.38 \$7,417.64 | K | 31% 31% | \$2,482.19 \$5,118.17 | \$0.00 \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " FACTION " FACTION |
| 4-1-CC-BP-B 4-1-CC-BS | SEL Block Bundle Premier-LON-1Yr SEL 1TB Block Standard-LON-1Yr | | \$7,417.64 \$1.039.42 | K | 31% | \$5,118.17 \$717.20 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | FACTION FACTION |
| 4-1-CC-BS-B | SEL Block Bundle Standard-LON-1Yr | | \$2,050.69 | K | 31% | \$1,414.98 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 4-1-CC-BT | SEL 1TB Block Turbo-LON-1Yr | | \$19,189.69 | К | 31% | \$13,240.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 4-1-CC-BT-B 4-1-CC-ESED | SEL Block Bundle Turbo-LON-1Yr SEL 1TB SED Elite-LON-1Yr | | \$23,287.37 \$8,171.35 | K | 31% 31% | \$16,068.29 \$5,638.23 | \$0.00 \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| 4-1-CC-ESED 4-1-CC-ESED-B | SEL 1TB SED Elite-LON-1Yr SEL SED Bundle Elite-LON-1Yr | | \$8,171.35 \$10.590.22 | K | 31% 31% | \$5,638.23 \$7.307.25 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 4-1-CC-ESO | SEL 1TB ScaleOut Elite-LON-1Yr | | \$5,971.12 | K | 31% | \$4,120.07 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 4-1-CC-ESO-B | SEL ScaleOut Bundle Elite-LON-1Yr | | \$8,668.17 | K | 31% | \$5,981.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 4-1-CC-ESSO | SEL 1TB ScaleOut Elite (Small)-LON 1Y | | \$11,244.76 | K | 31% | \$7,758.88 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION " FACTION |
| 4-1-CC-ESSO-B 4-1-CC-FE | SEL ScaleOut Bundle Elite (Small)-LON 1Y SEL 1TB File Elite-LON-1Yr | | \$14,899.42 \$9,324.00 | K | 31% 31% | \$10,280.60 \$6,433.56 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 4-1-CC-FE-B | SEL 11B File Elite-LON-1Yr SEL File Bundle Elite-LON-1Yr | | \$9,324.00 | K | 31% | \$6,433.56 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 4-1-CC-FP | SEL 1TB File Premier-LON-1Yr | | \$3,597.38 | K | 31% | \$2,482.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 4-1-CC-FP-B | SEL File Bundle Premier-LON-1Yr | | \$7,417.64 | K | 31% | \$5,118.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 4-1-CC-FS 4-1-CC-FS-B | SEL 1TB File Standard-LON-1Yr | | \$1,039.42 | K | 31% | \$717.20 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 4-1-CC-FS-B 4-1-CC-PSED | SEL File Bundle Standard-LON-1Yr SEL 1TB SED Premier-LON-1Yr | | \$2,051.02 \$2,236.25 | K | 31% 31% | \$1,415.20 \$1,543.01 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 4-1-CC-PSED-B | SEL 118 SED Premier-LON-1Yr SEL SED Bundle Premier-LON-1Yr | | \$2,236.25 | K | 31% | \$1,543.01 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 4-1-CC-PSO | SEL 1TB ScaleOut Premier-LON-1Yr | | \$1,821.77 | K | 31% | \$1,257.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 4-1-CC-PSO-B | SEL ScaleOut Bundle Premier-LON-1Yr | | \$2,983.98 | К | 31% | \$2,058.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 4-1-CC-SSED | SEL 1TB SED Standard-LON-1Yr | | \$1,937.45 | K | 31% | \$1,336.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 4-1-CC-SSED-B 4-1-CC-SSO | SEL SED Bundle Standard-LON-1Yr SEL ScaleOut Standard-LON-1Yr | | \$1,832.73 \$1,628.18 | | 31% 31% | \$1,264.58 \$1,123.44 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| 4-1-CC-SSO-B | SEL ScaleOut Standard-LON-1Yr SEL ScaleOut Bundle Standard-LON-1Yr | | \$1,579.77 | K | 31% | \$1,123.44 \$1,090.04 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "FACTION |
| 4-1-COLO-1RU | SEL Colo - 1RU - LON - 1 Yr | | \$3,927.27 | K | 31% | \$2,709.82 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 4-1-CX-100-SMF | SEL CrossConnect SingleModeFiber LON 1YR | | \$14,113.09 | K | 31% | \$9,738.03 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 4-1-CX-SMF | SEL CrossConnect SingleModeFiber LON.1YR | | \$5,498.18 | K | 31% | \$3,793.74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 4-1-CYREC-CS 4-1-CYREC-MS | SEL CyberRecov-CyberSenseESXiHost-1Y-LON SEL CyberRecov-ManagementESXiHost-1Y-LON | | \$82,441.17 \$94,344.74 | K | 31% 31% | \$56,884.41 \$65,097.87 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| 4-1-CYREC-MS 4-1-CYRES-CS | SEL CyberRecov-ManagementESXiHost-1Y-LON SEL Faction CyberResil-CyberSense-1Y-LON | | \$94,344.74 \$107.509.09 | K | 31% | \$65,097.87 \$74.181.27 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | FACTION FACTION |
| 4-1-CYRES-MS | SEL Faction CyberResil-MgmtServer-1Y-LON | | \$34,560.00 | K | 31% | \$23,846.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 4-1-DD-69-B | SEL Ded DD 6900 Bundle - LON - 1yr | | \$4,017.60 | K | 31% | \$2,772.14 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 4-1-DD-69-S | SEL 48TB Ded DD 6900 add-on - LON - 1yr | | \$3,214.15 | K | 31% | \$2,217.76 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 4-1-DD-94-B | SEL Ded DD 9400 Bundle - LON - 1yr | | \$3,883.75 | K | 31% | \$2,679.79 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION " FACTION |
| 4-1-DD-94-S 4-1-DD-99-B | SEL 96TB Ded DD 9400 add-on - LON - 1Yr SEL Ded DD 9900 Bundle - LON - 1yr | | \$3,080.29 \$3,080.29 | K | 31% 31% | \$2,125.40 \$2,125.40 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| I-1-DD-99-B I-1-DD-99-S | SEL 192TB Ded DD 9900 add-on - LON - 1Yr | | \$3,080.29 | K | 31% | \$2,125.40 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| | SEL Data Domain Base Bundle - LON - 1yr | | \$3,883.75 | K | 31% | \$2,679.79 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-1-DD-MT-B | | | | | | | | | | | | | | ** FACTION |

9 of 84

NVP MNWNC-109 Price List-3rd party final - 2023-03

| SKU | DESCRIPTION | Model Sub sku | PRICE USD | CATEGORY CODE | Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--------------------------------------|--|----------------------|------------------------------|------------------|------------|-----------------------------|---------------------------|-----------------------------------|--------------------------|------------------|------------------------------|-------------------------------|------------------------------|--|
| 14-1-DRAAS-GLD 14-1-DRAAS-SVC | SEL Unity DRaaS 100VW50TB - LON - 1YR SEL Unity DRaaS 100VW25TB - LON - 1YR | | \$277,398.84 \$102.681.82 | K | 31% 31% | \$191,405.20 \$70.850.46 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "* FACTION "* FACTION |
| 14-1-DRAAS-VM | SEL 1 Add VM DRaaS - LON - 1Yr | | \$1,331,55 | K | 31% | \$70,850.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-1-ECS-REP | SEL Add'l 400TB ECSOffsiteScaling LON 1Y | | \$294.96 | K | 31% | \$203.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-1-ECS-REP-B | SEL 1100TB ECS Offsite Base Bund LON 1Y | | \$294.96 | K | 31% | \$203.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION " FACTION |
| 14-1-FCTN-BLOC 14-1-GCP-CNCT | SEL Faction Bloc - 1Yr - LON SEL 100MB ADD'L Connect - GCP - LON - 1Y | | \$36,363.63 \$3,665.45 | K | 31% 31% | \$25,090.90 \$2,529.16 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| 14-1-MCN-100G | SEL 100Gbps MultiCloud Network LON - 1Y | | \$460,122.08 | K | 31% | \$317,484.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-1-MCN-10G | SEL 10Gbps MultiCloud Network LON - 1Y | | \$60,106.41 | K | 31% | \$41,473.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-1-MCN-1G | SEL 1Gbps MultiCloud Network LON - 1Yr | | \$6,156.82 | K | 31% | \$4,248.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-1-MCN-2G 14-1-MCN-40G | SEL 2Gbps MultiCloud Network LON - 1Yr SEL 40Gbps MultiCloud Network LON - 1Y | | \$12,313.64 \$232,243.83 | K | 31% 31% | \$8,496.41 \$160,248.24 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | FACTION FACTION |
| 14-1-MCN-80G | SEL 80Gbps MultiCloud Network LON-1Y | | \$460,122.08 | K | 31% | \$100,246.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-1-NET-UNIT | SEL Net Unit - 10 Mbps - LON - 1 Yr | | \$327.27 | K | 31% | \$225.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-1-OBJ-MLT-1PB | SEL 1TB Object Multi Region >1PB LON 1Y | | \$589.91 | K | 31% | \$407.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION " FACTION |
| 14-1-OBJ-MLT-1TB 14-1-OBJ-SNG-1PB | SEL 1TB Object Multi Region <1PB LON 1Y | | \$663.82 \$295.09 | K | 31% 31% | \$458.04 \$203.61 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| 14-1-OBJ-SNG-1PB | SEL 1TB Object Single Region >1PB LON 1Y SEL 1TB Object Single Region <1PB LON 1Y | | \$295.09 | K | 31% | \$203.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-1-PM-BUNDLE | SEL PowerMX DRaaS 100VM/50TB - LON - 1Yr | | \$409,745.45 | K | 31% | \$282,724.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-1-PM-DRAAS-TB | SEL 1 Add'l TB PowerMax DRaaS - LON - 1Y | | \$14,138.18 | K | 31% | \$9,755.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-1-PROC-UNIT 14-1-PS-DR | SEL 1 Proc - 5GB + 1Ghz - LON - 1Yr SEL PowerStore DRaaS 100VM/50TB - LON-1Y | | \$545.45 \$321,300.00 | K | 31% 31% | \$376.36 \$221,697.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| 14-1-PS-DR-TB | SEL 1 Add'l TB PowerStore DRaaS - LON-1Y | | \$3.974.93 | K | 31% | \$2,742.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-1-ST-IO-UNIT | SEL IO Unit - Bloc - 500 IOP - LON - 1Yr | | \$727.27 | K | 31% | \$501.82 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-1-STOR-UNIT | SEL Storage Unit - 1TB - LON - 1 Yr | | \$922.73 | K | 31% | \$636.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-1-U-DR-TB | SEL 1 Add'I TB Unity DRaaS - LON - 1YR | | \$1,492.36 | K | 31% | \$1,029.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-1-VMCHOST 14-1-VPN BW | SEL VMC.Host.i3-16XL LON - 1YR SEL 100Mbps Managed VPN - LON - 1Yr | | \$109,669.22 \$2,356.36 | K | 31% 31% | \$75,671.76 \$1.625.89 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| 14-1-VPN-1000BW | SEL 1000Mbps Managed VPN - LON - 1Yr | | \$7,069.09 | K | 31% | \$4.877.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-1-VPN-500BW | SEL 500Mbps Managed VPN - LON - 1Yr | | \$4,712.73 | K | 31% | \$3,251.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-1-VSR-DR-VM | SEL 1 Add'I VM VSR DRaaS - LON - 1Yr | | \$1,331.55 | K | 31% | \$918.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14222_528-CIBH 14222_528-CIBI | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G | 528-CIBH 528-CIBI | \$689.00 \$689.00 | K | 31% 31% | \$475.41 \$475.41 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge XE2420 PowerEdge XE2420 |
| 14222_528-CIBI 14296 210-0118 | OEM PowerEdge R540 Server_UAT TESTING | 210-0118 | \$99,999.00 | K | 31% | \$68,999.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | Test Chassis (DO NOT USE) - OEM Std Validation Master Ch |
| 14296_528-CIBH | iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit | 528-CIBH | \$689.00 | К | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | Test Chassis (DO NOT USE) - OEM Std Validation Master Ch |
| 14296_528-CIBI | iDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | К | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | Test Chassis (DO NOT USE) - OEM Std Validation Master Ch |
| 14-3-CC-ASED 14-3-CC-ASED-B | SEL 1TB SED Archive-LON-3Yr SEL SED Bundle Archive-LON-3Yr | | \$1,406.95 \$1,531.64 | K | 31% 31% | \$970.80 \$1.056.83 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| 14-3-CC-ASED-B | SEL SED Bundle Archive-LON-3Yr SEL Promo SO Bundle Archive (Sm)-LON 3Y | | \$1,531.64 | K | 31% | \$1,056.83 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-CC-ASMSED | SEL 1TB SED Archive (Small)-LON-3Yr | | \$2,574.33 | K | 31% | \$1,776.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-CC-ASMSED-B | SEL SED Bundle Archive (Small)-LON-3Yr | | \$3,395.13 | K | 31% | \$2,342.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-CC-ASO | SEL 1TB ScaleOut Archive-LON-3Yr | | \$1,181.05 | K | 31% | \$814.92 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-CC-ASO-B 14-3-CC-ASSO | SEL ScaleOut Bundle Archive-LON-3Yr SEL 1TB ScaleOut Archy (Small)-LON 3Y | | \$1,341.16 \$2,110.03 | K | 31% 31% | \$925.40 \$1.455.92 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| 14-3-CC-ASSO-B | SEL 11B ScaleOut Archy (Small)-LON 3Y SEL ScaleOut Bundle Archy (Small)-LON 3Y | | \$2,110.03 | K | 31% | \$1,455.92 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-CC-BE | SEL 1TB Block Elite-LON-3Yr | | \$23,771.78 | K | 31% | \$16,402.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 14-3-CC-BE-B | SEL Block Bundle Elite-LON-3Yr | | \$33,455.45 | K | 31% | \$23,084.26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-CC-BP | SEL 1TB Block Premier-LON-3Yr | | \$9,174.11 | K | 31% | \$6,330.14 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-CC-BP-B 14-3-CC-BS | SEL Block Bundle Premier-LON-3Yr SEL 1TB Block Standard-LON-3Yr | | \$18,914.73 \$2,649.93 | K | 31% 31% | \$13,051.16 \$1,828.45 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| 14-3-CC-BS-B | SEL FIB Block Standard-LON-317 SEL Block Bundle Standard-LON-317 | | \$5,229.16 | K | 31% | \$3,608.12 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-CC-BT | SEL 1TB Block Turbo-LON-3Yr | | \$48,933.71 | K | 31% | \$33,764.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-CC-BT-B | SEL Block Bundle Turbo-LON-3Yr | | \$59,382.79 | K | 31% | \$40,974.13 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "* FACTION |
| 14-3-CC-ESED | SEL 1TB SED Elite-LON-3Yr | | \$20,837.13 \$27,004.91 | K | 31% | \$14,377.62 \$18,633.39 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 | ** FACTION ** FACTION |
| 14-3-CC-ESED-B 14-3-CC-ESO | SEL SED Bundle Elite-LON-3Yr SEL 1TB ScaleOut Elite-LON-3Yr | | \$27,004.91 | K | 31% 31% | \$18,633.39 \$10,506.20 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | ** FACTION |
| 14-3-CC-ESO-B | SEL ScaleOut Bundle Elite-LON-3Yr | | \$22,103.83 | K | 31% | \$15,251.64 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-CC-ESSO | SEL 1TB ScaleOut Elite (Small)-LON 3Y | | \$28,674.00 | K | 31% | \$19,785.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-CC-ESSO-B | SEL ScaleOut Bundle Elite (Small)-LON 3Y SEL 1TB File Elite-LON-3Yr | | \$37,993.42 \$23,775.71 | K | 31% 31% | \$26,215.46 | \$0.00 \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 | ** FACTION ** FACTION |
| 14-3-CC-FE 14-3-CC-FE-B | SEL 11B File Elite-LON-3Yr SEL File Bundle Elite-LON-3Yr | | \$23,775.71 | K | 31% | \$16,405.24 \$23.084.26 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION |
| 14-3-CC-FP | SEL 1TB File Premier-LON-3Yr | | \$9,174,11 | K | 31% | \$6,330.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-CC-FP-B | SEL File Bundle Premier-LON-3Yr | | \$18,914.73 | K | 31% | \$13,051.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-CC-FS | SEL 1TB File Standard-LON-3Yr | | \$2,649.93 | K | 31% | \$1,828.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-CC-FS-B 14-3-CC-PSED | SEL File Bundle Standard-LON-3Yr SEL 1TB SED Premier-LON-3Yr | | \$5,230.15 \$5,702.40 | K | 31% 31% | \$3,608.80 \$3,934.66 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | FACTION FACTION |
| 14-3-CC-PSED-B | SEL SED Bundle Premier-LON-3Yr | | \$8,475.05 | K | 31% | \$5,847.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 14-3-CC-PSO | SEL 1TB ScaleOut Premier-LON-3Yr | | \$4,645.52 | K | 31% | \$3,205.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-CC-PSO-B | SEL ScaleOut Bundle Premier-LON-3Yr | | \$7,609.15 | К | 31% | \$5,250.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-CC-PSO-PRM 14-3-CC-SSED | SEL Promo SO Bundle Premier-LON 3Y SEL 1TB SED Standard-I ON-3Yr | | \$237,304.69 \$4,940.51 | K | 31% 31% | \$163,740.24 \$3,408.95 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | FACTION FACTION |
| 14-3-CC-SSED 14-3-CC-SSED-B | SEL 1TB SED Standard-LON-3Yr SEL SED Bundle Standard-LON-3Yr | | \$4,940.51 \$4,673.45 | K | 31% 31% | \$3,408.95 \$3,224.68 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | FACTION FACTION |
| 14-3-CC-SSO | SEL 1TB ScaleOut Standard-LON-3Yr | | \$4,152.11 | K | 31% | \$2,864.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 14-3-CC-SSO-B | SEL ScaleOut Bundle Standard-LON-3Yr | | \$4,028.40 | K | 31% | \$2,779.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-COLO-1RU | SEL Colo - 1RU - LON - 3 Yr | | \$11,781.82 | K | 31% | \$8,129.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 14-3-CX-100-SMF 14-3-CYREC-CS | SEL CrossConnect SingleModeFiber LON.3YR SEL CyberRecov-CyberSenseESXiHost-3Y-LON | | \$42,339.27 \$210.224.97 | K | 31% 31% | \$29,214.10 \$145,055,23 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION |
| 14-3-CYREC-MS | SEL CyberRecov-ManagementESXiHost-3Y-LON | | \$240,579.08 | K | 31% | \$165,999.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-CYRES-CS | SEL Faction CyberResil-CyberSense-3Y-LON | | \$274,148.18 | К | 31% | \$189,162.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-CYRES-MS | SEL Faction CyberResil-MgmtServer-3Y-LON | | \$311,040.00 | K | 31% | \$214,617.60 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-DD-69-B 14-3-DD-69-PRM | SEL Ded DD 6900 Bundle - LON - 3yr SEL Promo DD 6900 Bundle Standard-LON 3Y | | \$10,245.27 \$145,125.00 | K | 31% | \$7,069.24 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION |
| 14-3-DD-69-PRM 14-3-DD-69-S | SEL Promo DD 6900 Bundle Standard-LON 3Y SEL 48TB Ded DD 6900 add-on - LON - 3yr | | \$145,125.00 \$8.196.22 | K | 31% 31% | \$100,136.25 \$5.655.39 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | ** FACTION |
| 14-3-DD-94-B | SEL Ded DD 9400 Bundle - LON - 3yr | | \$9,903.60 | K | 31% | \$6,833.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-DD-94-S | SEL 96TB Ded DD 9400 add-on - LON - 3yr | | \$7,854.55 | K | 31% | \$5,419.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-DD-99-B | SEL Ded DD 9900 Bundle - LON - 3yr SEL 192TB Ded DD 9900 add-on - LON - 3Yr | | \$7,854.55 | K | 31% | \$5,419.64 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION " FACTION |
| 14-3-DD-99-S 14-3-DD-MT-B | SEL 192TB Ded DD 9900 add-on - LON - 3Yr SEL Data Domain Base Bundle - LON - 3yr | | \$6,830.51 \$9,903.60 | K | 31% 31% | \$4,713.05 \$6,833.48 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 14-3-DD-MT-S | SEL 1TB Data Domain Base - LON - 3yr | | \$9,903.60 | K | 31% | \$6,833.48 \$5,891.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-DRAAS-GLD | SEL Unity DRaaS 100VM/50TB - LON - 3YR | | \$689,754.27 | K | 31% | \$475,930.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-DRAAS-SVC | SEL Unity DRaaS 100VM/25TB - LON - 3YR | | \$240,136.36 | K | 31% | \$165,694.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-DRAAS-VM | SEL 1 Addi VM DRasS - LON - 3Yr | | \$3,595.14 | K | 31% | \$2,480.65 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 14-3-ECS-REP 14-3-ECS-REP-B | SEL Add'I 400TB ECSOffsiteScaling LON 3Y SEL 1100TB ECS Offsite Base Bund LON 3Y | | \$884.88 \$884.88 | K | 31% 31% | \$610.57 \$610.57 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | FACTION FACTION |
| 14-3-FCTN-BLOC | SEL Frotton Bloc - 3Yr - LON | | \$71,715.41 | K | 31% | \$49,483.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-FL-DRAAS-TB | SEL 1 Add'l TB Flash DRaaS - LON - 3Y | | \$13,745.45 | К | 31% | \$9,484.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-MCN-100G | SEL 100Gbps MultiCloud Network LON - 3Yr | | \$1,380,366.23 | K | 31% | \$952,452.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-MCN-10G | SEL 10Gbps MultiCloud Network LON - 3Yr | | \$180,319.24 | K | 31% | \$124,420.28 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION ** FACTION |
| 14-3-MCN-1G 14-3-MCN-2G | SEL 1Gbps MultiCloud Network LON - 3Yr SEL 2Gbps MultiCloud Network LON - 3Yr | | \$18,470.45 \$36,940.91 | K | 31% 31% | \$12,744.61 \$25,489.23 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 14-3-MCN-40G | SEL 2Gbps MultiCloud Network LON - 317 SEL 40Gbps MultiCloud Network LON - 3Yr | | \$696,731.49 | K | 31% | \$480,744.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-MCN-80G | SEL 80Gbps MultiCloud Network LON-3Y | | \$1,380,366.23 | K | 31% | \$952,452.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-OBJ-MLT-1PB | SEL 1TB Object Multi Region >1PB LON 3Y | | \$1,769.73 | K | 31% | \$1,221.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 14-3-OBJ-MLT-1TB | SEL 1TB Object Multi Region <1PB LON 3Y SEL 1TB Object Single Region >1PB LON 3Y | | \$1,991.45 \$885.27 | K | 31% 31% | \$1,374.10 \$610.84 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 14-3-OBJ-SNG-1PB | | | | K | 31% | 3610.84 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 | 30.00 | FACTION |

NVP MNWNC-109 Price List-3rd party final - 2023-03 10 of 84

| ND SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--------------------------------------|--|-----------------------|-----------------------------|------------------|------------------------|-----------------------------|---------------------------|-----------------------------|--------------------------|--------------|--------------------------------|-------------------------------|------------------------------|---|
| 14-3-PS-DR | SEL PowerStore DRaaS 100VM/50TB - LON-3Y | | \$826,434.09 | К | 31% | \$570,239.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 14-3-PS-DR-TB | SEL 1 Add'l TB PowerStore DRasS - LON-3Y | | \$8,936.38 | K | 31% | \$6,166.10 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-3-U-DR-TB 14-3-VMCHOST | SEL 1 Add'l TB Unity DRaaS - LON - 3YR SEL VMC.Host.i3-16XL LON - 3YR | | \$3,342.66 \$230,714.00 | | 31% 31% | \$2,306.44 \$159,192.66 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 14-3-VMCHOS1 | SEL 1 Add1 VSR VM DRaaS - LON - 3Yr | | \$3.595.14 | | 31% | \$159,192.66 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 14548 528-CIBI | iDRAC9 Datacenter 14G | 528-CIBI | \$689.00 | K | 31% | \$475.41 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | VSAN Ready Node R740 |
| 14549_528-CJIX | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CJIX | \$0.00 | | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | VSAN Ready Node R6515 |
| 14549_528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ 528-CJBI | \$199.00 \$689.00 | K | 31% | \$137.31 \$475.41 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 \$298,999.00 | VSAN Ready Node R6515 |
| 14576_528-CIBI 14578_528-CIBI | iDRAC9 Datacenter 14G iDRAC9 Datacenter 14G | 528-CIBI 528-CIBI | \$689.00 \$689.00 | | 31% 31% | \$475.41 \$475.41 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$298,999.00 \$298.999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge XE7440 Full Width (Single node) PowerEdge XE7420 Half Width (Dual node) |
| 14-5-CC-ASED | SEL 1TB SED Archive-LON-5Yr | 320-CIBI | \$2,110.91 | | 31% | \$1,456.53 | \$0.00 | \$0.00 | \$0.00 | | \$290,999.00 | \$0.00 | \$298,999.00 | " FACTION |
| 14-5-CC-ASED-B | SEL SED Bundle Archive-LON-5Yr | | \$2,297.45 | K | 31% | \$1,585.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-CC-ASMSED | SEL 1TB SED Archive (Small)-LON-5Yr | | \$3,860.18 | K | 31% | \$2,663.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-CC-ASMSED-B | SEL SED Bundle Archive (Small)-LON-5Yr | | \$5,092.36 | K | 31% | \$3,513.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-CC-ASO 14-5-CC-ASO-B | SEL 1TB ScaleOut Archive-LON-5Yr SEL ScaleOut Bundle Archive-LON-5Yr | | \$1,771.58 \$2,011.09 | | 31% 31% | \$1,222.39 \$1,387.65 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 14-5-CC-ASO-B | SEL ScaleOut Bundle Archive-LON-SYF SEL 1TB ScaleOut Archiv (Small)-LON 5Y | | \$2,011.09 | | 31% | \$1,387.65 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 14-5-CC-ASSO-B | SEL TIB ScaleOut Archy (Small)-LON 51 SEL ScaleOut Bundle Archy (Small)-LON 5Y | | \$4,522.05 | | 31% | \$3,120.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 14-5-CC-BE | SEL 1TB Block Elite-LON-5Yr | | \$35,658.00 | K | 31% | \$24,604.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" FACTION |
| 14-5-CC-BE-B | SEL Block Bundle Elite-LON-5Yr | | \$50,182.36 | | 31% | \$34,625.83 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-CC-BP 14-5-CC-BP-B | SEL 1TB Block Premier-LON-5Yr SEL Block Bundle Premier-LON-5Yr | | \$13,760.18 \$28,374.55 | | 31% 31% | \$9,494.52 \$19,578.44 | \$0.00 \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " FACTION " FACTION |
| 14-5-CC-BP-B | SEL TIB Block Standard-LON-5Yr | | \$28,374.55 | | 31% | \$19,578.44 \$2,742.56 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-CC-BS-B | SEL Block Bundle Standard-LON-5Yr | | \$7.843.79 | K | 31% | \$5,412.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 14-5-CC-BT | SEL 1TB Block Turbo-LON-5Yr | | \$73,400.73 | | 31% | \$50,646,50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 14-5-CC-BT-B | SEL Block Bundle Turbo-LON-5Yr | | \$89,074.18 | K | 31% | \$61,461.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-CC-ESED | SEL 1TB SED Elite-LON-5Yr | | \$31,254.55 | | 31% | \$21,565.64 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 14-5-CC-ESED-B 14-5-CC-ESO | SEL SED Bundle Elite-LON-5Yr SEL 1TB ScaleOut Elite-LON-5Yr | | \$40,506.55 \$22.839.55 | | 31% 31% | \$27,949.52 \$15,759.29 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 14-5-CC-ESO 14-5-CC-ESO-B | SEL 1TB ScaleOut Elite-LON-5Yr SEL ScaleOut Bundle Elite-LON-5Yr | | \$22,839.55 \$33,155.75 | | 31% | \$15,759.29 \$22.877.47 | \$0.00 \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " FACTION |
| 14-5-CC-ESSO 14-5-CC-ESSO | SEL ScaleOut Bundle Elite-LON-SYF SEL 1TB ScaleOut Elite (Small)-LON 5Y | | \$33,155.75 \$43,010.18 | K | 31% | \$22,877.47 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 14-5-CC-ESSO-B | SEL ScaleOut Bundle Elite (Small)-LON 5Y | | \$56,991.27 | K | 31% | \$39,323.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-CC-FE | SEL 1TB File Elite-LON-5Yr | | \$35,664.55 | K | 31% | \$24,608.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 14-5-CC-FE-B | SEL File Bundle Elite-LON-5Yr | | \$50,182.36 | | 31% | \$34,625.83 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 14-5-CC-FP 14-5-CC-FP-B | SEL 1TB File Premier-LON-5Yr SEL File Bundle Premier-LON-5Yr | | \$13,760.18 \$28.374.55 | | 31% 31% | \$9,494.52 \$19,578.44 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| 14-5-CC-FP-B 14-5-CC-FS | SEL File Bundle Premier-LON-5Yr SEL 1TB File Standard-LON-5Yr | | \$28,374.55 \$3,974.73 | | 31% | \$19,578.44 \$2,742.56 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | FACTION FACTION |
| 14-5-CC-FS-B | SEL File Bundle Standard-LON-5Yr | | \$7,846.36 | i K | 31% | \$5,413.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-CC-PSED | SEL 1TB SED Premier-LON-5Yr | | \$8,553.27 | | 31% | \$5,901.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-CC-PSED-B | SEL SED Bundle Premier-LON-5Yr | | \$12,712.91 | K | 31% | \$8,771.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-CC-PSO | SEL 1TB ScaleOut Premier-LON-5Yr | | \$6,968.28 | | 31% | \$4,808.11 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-CC-PSO-B | SEL ScaleOut Bundle Premier-LON-5Yr | | \$11,413.73 | | 31% | \$7,875.47 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| 14-5-CC-SSED 14-5-CC-SSED-B | SEL 1TB SED Standard-LON-5Yr SEL SED Bundle Standard-LON-5Yr | | \$7,411.09 \$7,010.18 | K | 31% 31% | \$5,113.65 \$4,837.02 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-CC-SSO | SEL 1TB ScaleOut Standard-LON-5Yr | | \$6,228.00 | | 31% | \$4,037.02 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 14-5-CC-SSO-B | SEL ScaleOut Bundle Standard-LON-5Yr | | \$6,042.60 | K | 31% | \$4,169.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-CYREC-CS | SEL CyberRecov-CyberSenseESXiHost-5Y-LON | | \$315,337.47 | | 31% | \$217,582.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-CYREC-MS | SEL CyberRecov-ManagementESXiHost-5Y-LON | | \$360,868.64 | | 31% | \$248,999.36 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-DD-69-B 14-5-DD-69-S | SEL Ded DD 6900 Bundle - LON - 5yr SEL 48TB Ded DD 6900 add-on - LON - 5yr | | \$15,367.09 \$12,294.00 | K | 31% 31% | \$10,603.29 \$8,482.86 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| 14-5-DD-99-S | SEL Ded DD 9400 Bundle - LON - 5yr | | \$12,294.00 | K | 31% | \$10.249.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 14-5-DD-94-S | SEL 96TB Ded DD 9400 add-on - LON - 5vr | | \$11,781.82 | . K | 31% | \$8,129.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-DD-99-B | SEL Ded DD 9900 Bundle - LON - 5yr | | \$11,781.82 | K K | 31% | \$8,129.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-DD-99-S | SEL 192TB Ded DD 9900 add-on - LON - 5Yr | | \$10,245.27 | | 31% | \$7,069.24 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-DD-MT-B 14-5-DD-MT-S | SEL Data Domain Base Bundle - LON - 5yr SEL 1TB Data Domain Base - LON - 5yr | | \$14,854.91 \$12,806.18 | | 31% 31% | \$10,249.89 \$8,836.26 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| 14-5-DD-M1-5 | SEL Add'l 400TB ECSOffsiteScaling LON 5Y | | \$12,000.10 | | 31% | \$1,017.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-ECS-REP-B | SEL 1100TB ECS Offsite Base Bund LON 5Y | | \$1,474.80 | K | 31% | \$1,017.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-FCTN-BLOC | SEL Faction Bloc - 5Yr - LON | | \$107,573.13 | K | 31% | \$74,225.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-MCN-100G | SEL 100Gbps MultiCloud Network LON - 5Yr | | \$2,300,610.39 | | 31% | \$1,587,421.17 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-MCN-10G 14-5-MCN-1G | SEL 10Gbps MultiCloud Network LON - 5Yr SEL 1Gbps MultiCloud Network LON - 5Yr | | \$300,532.06 \$30.784.09 | | 31% 31% | \$207,367.12 \$21,241.02 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| 14-5-MCN-2G | SEL 1Gbps MultiCloud Network LON - 517 SEL 2Gbps MultiCloud Network LON - 5Yr | | \$61,568,18 | | 31% | \$42,482.04 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-MCN-40G | SEL 40Gbps MultiCloud Network LON - 5Yr | | \$1,161,219.16 | | 31% | \$801,241.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-MCN-80G | SEL 80Gbps MultiCloud Network LON-5Y | | \$2,300,610.39 | K | 31% | \$1,587,421.17 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-OBJ-MLT-1PB | SEL 1TB Object Multi Region >1PB LON 5Y | | \$2,949.55 | | 31% | \$2,035.19 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14-5-OBJ-MLT-1TB 14-5-OBJ-SNG-1PB | SEL 1TB Object Multi Region <1PB LON 5Y SEL 1TB Object Single Region >1PB LON 5Y | | \$3,319.09 \$1,475.45 | | 31% 31% | \$2,290.17 \$1,018.06 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " FACTION " FACTION |
| 14-5-OBJ-SNG-17B | SEL 11B Object Single Region <1PB LON 5Y SEL 1TB Object Single Region <1PB LON 5Y | | \$1,475.45 \$1,659.55 | | 31% | \$1,018.06 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 14602 528-CJIX | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation | 528-CJIX | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | VSAN Ready Node R7515 |
| 14602 528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999,00 | VSAN Ready Node R7515 |
| 14781_528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XE8545 |
| 14794_528-CJIZ 14796 528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ 528-CJIZ | \$199.00 \$199.00 | | 31% 31% | \$137.31 \$137.31 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R750 PowerEdge R650 |
| 14796_528-CJIZ 14804_528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ 528-CJIZ | \$199.00 \$199.00 | | 31% | \$137.31 \$137.31 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R650 PowerEdge MX750C |
| 14804_528-CMCV | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CMCV | \$20,250.00 | | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge MX750C |
| 14804 528-CMCW | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS | 528-CMCW | \$15,140.00 | K | 31% | \$10,446.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge MX750C |
| 14804_528-CMCX | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCX | \$25,730.00 | | 31% | \$17,753.70 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge MX750C |
| 14809_528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ | \$199.00 | | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge C6520 |
| 14825_528-CJIZ 14826_210-BCNZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual OEM Ready PowerEdge XR11 Server - DSS RESTRICTED | 528-CJIZ 210-BCNZ | \$199.00 \$3,940.00 | | 31% 31% | \$137.31 \$2.718.60 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$298,999.00 \$298.999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge XR11 OEM PowerEdge XR11 |
| 14826_210-BCNZ 14827_528-CKBV | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CKBV | \$3,940.00 | K | 31% | \$2,718.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XR11 |
| 14827 528-CKCE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKCE | \$10,690.00 | K | 31% | \$7,376.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XR12 |
| 14827_528-CKCG | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCG | \$4,600.00 | | 31% | \$3,174.00 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XR12 |
| 14827_528-CKCJ | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKCJ | \$3,050.00 | | 31% | \$2,104.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XR12 |
| 14827_528-CKCL | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCL | \$6,260.00 | | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XR12 |
| 14827_528-CKCR 14827_528-CMCV | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CKCR 528-CMCV | \$14,300.00 \$20.250.00 | K | 31% 31% | \$9,867.00 \$13.972.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge XR12 PowerEdge XR12 |
| 14827 528-CMCW | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS | 528-CMCW | \$15,140.00 | K | 31% | \$10,446.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XR12 PowerEdge XR12 |
| 14827 528-CMCX | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCX | \$25,730.00 | K | 31% | \$17,753.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XR12 |
| 14828_210-BCOB | OEM Ready PowerEdge XR12 Server - DSS RESTRICTED | 210-BCOB | \$4,060.00 | K | 31% | \$2,801.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge XR12 |
| 14831_528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ | \$199.00 | | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R650xs CSP |
| 14837_528-CJIZ 14867_770-BDZS | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual Management Server Install Kit | 528-CJIZ 770-BDZS | \$199.00 \$680.90 | | 31% 31% | \$137.31 \$469.82 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R750xs CSP APEX Data Storage Services R640 Server for PowerSto |
| 14867_770-BDZS 15108_528-C.IIZ | Management Server Install Kit OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 770-BDZS 528-C-II7 | \$680.90 | | 31% | \$469.82 \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 | \$298,999.00 \$298,999.00 | APEX Data Storage Services R640 Server for PowerSto PowerEdge R650xs |
| 15108_528-CKBV | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CKBV | \$18,170.00 | | 31% | \$12,537.30 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R650xs |
| 15108_528-CKCE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKCE | \$10,690.00 | K | 31% | \$7,376.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R650xs |
| 15108_528-CKCG | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCG | \$4,600.00 | K | 31% | \$3,174.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R650xs |
| 15108_528-CKCJ | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKCJ | \$3,050.00 | | 31% | \$2,104.50 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R650xs |
| 15108_528-CKCL | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCL | \$6,260.00 | | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R650xs |
| 15108_528-CKCR 15108_528-CMCV | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CKCR 528-CMCV | \$14,300.00 \$20.250.00 | | 31% 31% | \$9,867.00 \$13.972.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$298,999.00 \$298.999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R650xs PowerEdge R650xs |
| 15108_528-CMCV 15108_528-CMCW | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS | 528-CMCV 528-CMCW | \$20,250.00 \$15,140.00 | | 31% | \$13,972.50 \$10,446.60 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R650xs PowerEdge R650xs |
| 15108_528-CMCW | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCX | \$25,730.00 | | 31% | \$10,446.60 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R650xs |
| | , , , | 528-C-IIZ | \$199.00 | | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R450 |
| 15127_528-CJIZ 15127_528-CKBV | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CKBV | \$18,170.00 | | 31% | \$12,537.30 | | | | \$0.00 | | | | |

NVP MNWNC-109 Price List-3rd party final - 2023-03 11 of 84

| sku | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|---------------------------------|--|-----------------------|------------------------------|------------------|------------------------|------------------------------|---------------------------|-----------------------------|--------------------------|------------------|------------------------------------|-------------------------------|------------------------------|-------------------------------------|
| 5127_528-CKCE 5127_528-CKCG | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCE 528-CKCG | \$10,690.00 \$4.600.00 | K | 31% 31% | \$7,376.10 \$3.174.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | LP \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R450 PowerEdge R450 |
| 5127_528-CKCG 5127_528-CKCJ | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKCG 528-CKCJ | \$4,600.00 | K | 31% | \$3,174.00 \$2.104.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 \$298.999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R450 PowerEdge R450 |
| 5127_528-CKCL | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCL | \$6,260.00 | K | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R450 |
| 5127_528-CKCR | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCR | \$14,300.00 | K | 31% | \$9,867.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R450 |
| 5127_528-CMCV 5127_528-CMCW | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS | 528-CMCV 528-CMCW | \$20,250.00 \$15.140.00 | K | 31% 31% | \$13,972.50 \$10.446.60 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298.999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R450 PowerEdge R450 |
| 5127_528-CMCX | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 11R VMware SNS | 528-CMCX | \$25,730.00 | K | 31% | \$17,753,70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298 999 00 | PowerEdge R450 |
| 5128_528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R550 |
| 5128_528-CKBV | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CKBV | \$18,170.00 | K | 31% | \$12,537.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R550 |
| 5128_528-CKCE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKCE | \$10,690.00 | K | 31% | \$7,376.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R550 |
| 5128_528-CKCG 5128_528-CKCJ | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKCG 528-CKCJ | \$4,600.00 \$3.050.00 | K | 31% 31% | \$3,174.00 \$2,104.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298.999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R550 PowerEdge R550 |
| 5128 528-CKCL | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCL | \$6,260.00 | K | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R550 |
| 5128_528-CKCR | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCR | \$14,300.00 | K | 31% | \$9,867.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R550 |
| 5128_528-CMCV | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CMCV | \$20,250.00 | К | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R550 |
| 5128_528-CMCW 5128_528-CMCX | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCW 528-CMCX | \$15,140.00 \$25,730.00 | K | 31% 31% | \$10,446.60 \$17,753.70 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R550 |
| 5128_528-CMCX 5160_528-C.IIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CMCX 528-C-IIZ | \$25,730.00 | K | 31% | \$17,753.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R550 OFM PowerEdge R750XS |
| 5162 528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R750xs |
| 5162_528-CKBV | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CKBV | \$18,170.00 | K | 31% | \$12,537.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R750xs |
| 5162_528-CKCE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKCE | \$10,690.00 | K | 31% | \$7,376.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R750xs |
| 5162_528-CKCG 5162_528-CKCJ | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKCG 528-CKCJ | \$4,600.00 \$3,050.00 | K | 31% | \$3,174.00 \$2,104.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R750xs |
| 5162_528-CKCJ 5162_528-CKCl | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCJ 528-CKCI | \$6,050.00 | K | 31% 31% | \$2,104.50 \$4.319.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R750xs |
| 5162_528-CKCR | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCR | \$14,300.00 | K | 31% | \$9,867.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R750xs |
| 5162_528-CMCV | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CMCV | \$20,250.00 | K | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R750xs |
| 5162 528-CMCW | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS | 528-CMCW | \$15,140.00 | K | 31% | \$10,446.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R750xs |
| 5162_528-CMCX | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCX | \$25,730.00 | K | 31% | \$17,753.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R750xs ** FACTION |
| 5-1-AWS-CNCT 5-1-AZR-CNCT | SEL 100MB ADD'L Connect - AWS - FRT - 1Y SEL 100MB ADD'L CONNECT - AZR - FRT - 1Y | | \$3,477.27 \$3,906.82 | K | 31% 31% | \$2,399.32 \$2,695.71 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| -1-CC-ASED | SEL 1TB SED Archive-FRT-1Yr | | \$3,906.82 | K | 31% | \$2,695.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-CC-ASED-B | SEL SED Bundle Archive-FRT-1Yr | | \$625.91 | K | 31% | \$431.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-CC-ASMSED | SEL 1TB SED Archive (Small)-FRT-1Yr | | \$1,051.36 | К | 31% | \$725.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-CC-ASMSED- | | | \$1,386.82 | K | 31% | \$956.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-CC-ASO-B | SEL 1TB ScaleOut Archive-FRT-1Yr SEL ScaleOut Bundle Archive-FRT-1Yr | | \$482.39 \$547.84 | K | 31% 31% | \$332.85 \$378.01 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION |
| 5-1-CC-ASO-B 5-1-CC-ASSO | SEL ScaleOut Bundle Archive-FRT-1Yr SEL 1TB ScaleOut Archy (Small)-FRT 1Y | | \$547.84 \$861.94 | K | 31% | \$378.01 \$594.74 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION |
| 5-1-CC-ASSO-B | SEL ScaleOut Bundle Archy (Small)-FRT 1Y | | \$1,231.50 | K | 31% | \$849.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-CC-BE | SEL 1TB Block Elite-FRT-1Yr | | \$9,710.80 | K | 31% | \$6,700.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-CC-BE-B | SEL Block Bundle Elite-FRT-1Yr | | \$13,666.36 | K | 31% | \$9,429.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-CC-BP 5-1-CC-BP-B | SEL 1TB Block Premier-FRT-1Yr | | \$3,747.27 | K | 31% | \$2,585.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| i-1-CC-BP-B i-1-CC-BS | SEL Block Bundle Premier-FRT-1Yr SEL 1TB Block Standard-FRT-1Yr | | \$7,726.70 \$1,082.73 | K | 31% 31% | \$5,331.42 \$747.08 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 5-1-CC-BS-B | SEL Block Bundle Standard-FRT-1Yr | | \$2,136.14 | K | 31% | \$1,473.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-CC-BT | SEL 1TB Block Turbo-FRT-1Yr | | \$19,989.26 | K | 31% | \$13,792.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -1-CC-BT-B | SEL Block Bundle Turbo-FRT-1Yr | | \$38,812.28 | K | 31% | \$26,780.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-CC-ESED | SEL 1TB SED Elite-FRT-1Yr | | \$8,511.82 | K | 31% | \$5,873.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-CC-ESED-B | SEL SED Bundle Elite-FRT-1Yr | | \$11,031.48 | K | 31% | \$7,611.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION ** FACTION |
| 5-1-CC-ESO 5-1-CC-ESO-B | SEL 1TB ScaleOut Elite-FRT-1Yr SEL ScaleOut Bundle Elite-FRT-1Yr | | \$6,219.92 \$9,029.34 | K | 31% 31% | \$4,291.74 \$6,230.24 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION |
| 5-1-CC-ESSO | SEL 1TB ScaleOut Elite (Small)-FRT 1Y | | \$11,713,30 | K | 31% | \$8.082.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-CC-ESSO-B | SEL ScaleOut Bundle Elite (Small)-FRT 1Y | | \$15,520.23 | K | 31% | \$10,708.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-CC-FE | SEL 1TB File Elite-FRT-1Yr | | \$9,712.50 | K | 31% | \$6,701.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-CC-FE-B | SEL File Bundle Elite-FRT-1Yr | | \$13,666.36 | K | 31% | \$9,429.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-CC-FP 5-1-CC-FP-B | SEL 1TB File Premier-FRT-1Yr SEL File Bundle Premier-FRT-1Yr | | \$3,747.27 \$7,726.70 | K | 31% 31% | \$2,585.62 \$5,331.42 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 5-1-CC-FP-B 5-1-CC-FS | SEL TIB Bundle Premier-PR1-1Yr SEL 1TB File Standard-FRT-1Yr | | \$1,082.73 | K | 31% | \$5,331.42 \$747.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-CC-FS-B | SEL File Bundle Standard-FRT-1Yr | | \$2,136.48 | K | 31% | \$1,474.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 5-1-CC-PSED | SEL 1TB SED Premier-FRT-1Yr | | \$2,329.43 | K | 31% | \$1,607.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-CC-PSED-B | SEL SED Bundle Premier-FRT-1Yr | | \$3,461.93 | K | 31% | \$2,388.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-CC-PSO | SEL 1TB ScaleOut Premier-FRT-1Yr | | \$1,897.68 | K | 31% | \$1,309.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-CC-PSO-B 5-1-CC-SSED | SEL ScaleOut Bundle Premier-FRT-1Yr SEL 1TB SED Standard-FRT-1Yr | | \$3,108.31 \$2,018.18 | K | 31% 31% | \$2,144.73 \$1,392.54 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 5-1-CC-SSED-B | SEL 11B SED Standard-FRT-1Yr SEL SED Bundle Standard-FRT-1Yr | | \$2,018.18 | K | 31% | \$1,392.54 \$1.317.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-CC-SSD-B | SEL 1TB ScaleOut Standard-FRT-1Yr | | \$1,696.02 | K | 31% | \$1,170.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-CC-SSO-B | SEL ScaleOut Bundle Standard-FRT-1Yr | | \$1,645.59 | К | 31% | \$1,135.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-COLO-1RU | SEL Colo - 1RU - FRT - 1 Yr | | \$4,090.91 | K | 31% | \$2,822.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| i-1-CX-100-SMF | SEL CrossConnect SingleModeFiber FRT.1YR SEL CrossConnect SingleModeFiber FRT1YR | | \$15,198.71 \$5.727.27 | K | 31% 31% | \$10,487.11 \$3.951.82 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| i-1-CX-SMF i-1-CYREC-CS | SEL CrossConnect SingleModeFiber FRT1YR SEL CyberRecov-CyberSenseESXiHost-1Y-FRT | | \$5,727.27 \$85,876.22 | K | 31% | \$3,951.82 \$59.254.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION |
| 5-1-CYREC-MS | SEL CyberRecov-GreenserESXiHost-1Y-FRT | | \$98,275.77 | K | 31% | \$67,810.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -1-CYRES-CS | SEL Faction CyberResil-CyberSense-1Y-FRT | | \$111,988.64 | К | 31% | \$77,272.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -1-CYRES-MS | SEL Faction CyberResil-MgmtServer-1Y-FRT | | \$36,000.00 | К | 31% | \$24,840.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -1-DD-69-B | SEL Ded DD 6900 Bundle - FRT - 1yr | | \$4,185.00 | K | 31% | \$2,887.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION " FACTION |
| 5-1-DD-69-S 5-1-DD-94-B | SEL 48TB Ded DD 6900 add-on - FRT - 1yr SEL Ded DD 9400 Bundle - FRT - 1yr | | \$3,348.07 \$4.045.57 | K | 31% 31% | \$2,310.17 \$2,791.44 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION |
| 5-1-DD-94-S | SEL 96TB Ded DD 9400 add-on - FRT - 1yr | | \$3,208.64 | K | 31% | \$2,791.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-DD-99-B | SEL Ded DD 9900 Bundle - FRT - 1yr | | \$3,208.64 | K | 31% | \$2,213.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-DD-99-S | SEL 192TB Ded DD 9900 add-on - FRT - 1Yr | | \$2,790.00 | K | 31% | \$1,925.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-DD-MT-B | SEL Data Domain Base Bundle - FRT - 1yr | | \$4,045.57 | K | 31% | \$2,791.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-DD-MT-S 5-1-DRAAS-GLD | SEL 1TB Data Domain Base - FRT - 1yr SEL Unity DRaaS 100VM/50TB - FRT - 1YR | | \$3,487.50 \$288,957.13 | K | 31% 31% | \$2,406.38 \$199,380.42 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| i-1-DRAAS-GLD | SEL Unity DRaaS 100VM/S01B - FRT - 1YR SEL Unity DRaaS 100VM/25TB - FRT - 1YR | | \$288,957.13 | K | 31% | \$199,380.42 \$73,802.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -1-DRAAS-VM | SEL 1 Add1 VM DRasS - FRT - 1Yr | | \$1,367.59 | K | 31% | \$943.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| i-1-ECS-REP | SEL Add'l 400TB ECSOffsiteScaling FRT 1Y | | \$308.37 | К | 31% | \$212.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -1-ECS-REP-B | SEL 1100TB ECS Offsite Base Bund FRT 1Y | | \$308.37 | K | 31% | \$212.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -1-FCTN-BLOC -1-GCP-CNCT | SEL Faction Bloc - 1Yr - FRT | | \$37,878.78 | K | 31% | \$26,136.36 \$2.634.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION ** FACTION |
| -1-GCP-CNCT -1-IO-UNIT | SEL 100MB ADD'L Connect - GCP - FRT - 1Y SEL IO Unit - 500 IOPs - FRT - 1 Yr | | \$3,818.18 \$2,181.82 | K | 31% 31% | \$2,634.54 \$1,505.46 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 1-IO-UNIT 1-IS-DP-FACTB | SEL 10 Unit - 500 IOPS - FRT - 1 Yr SEL 1TB Isilon Replication - FRT - 1Yr | | \$2,181.82 | K | 31% | \$1,505.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -1-MCN-100G | SEL 100Gbps MultiCloud Network FRT - 1Y | | \$479,293.83 | K | 31% | \$330,712.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| i-1-MCN-10G | SEL 10Gbps MultiCloud Network FRT - 1Y | | \$62,610.85 | K | 31% | \$43,201.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-MCN-1G | SEL 1Gbps MultiCloud Network FRT - 1Yr | | \$6,413.35 | К | 31% | \$4,425.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-MCN-2G | SEL 2Gbps MultiCloud Network FRT - 1Yr | | \$12,826.70 | K | 31% | \$8,850.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -1-MCN-40G -1-MCN-80G | SEL 40Gbps MultiCloud Network FRT - 1Y SEL 80Gbps MultiCloud Network FRT-1Y | | \$241,920.66 \$479,293.83 | K | 31% 31% | \$166,925.26 \$330,712.74 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| -1-MCN-80G -1-OBJ-MLT-1PB | SEL 80Gbps MultiCloud Network FRT-1Y SEL 1TB Object Multi Region >1PB FRT 1Y | | \$479,293.83 \$616.64 | K | 31% | \$330,712.74 \$425.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| i-1-OBJ-MLT-1PB | SEL 11B Object Multi Region <1PB FRT 1Y | | \$694.09 | K | 31% | \$478.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| i-1-OBJ-ML1-11B | SEL 11B Object Multi Region > 1PB FRT 1Y SEL 1TB Object Single Region > 1PB FRT 1Y | | \$308.45 | K | 31% | \$476.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-OBJ-SNG-1TB | SEL 1TB Object Single Region <1PB FRT 1Y | | \$346.91 | K | 31% | \$239.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-PM-BUNDLE | SEL PowerMX DRasS 100VM/50TB - FRT - 1YR | | \$426,818.18 | K | 31% | \$294,504.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -1-PM-DP-FACTE | S SEL 1TB PWRMAX Replication - FRT - 1Yr | | \$8,454.55 | K | 31% | \$5,833.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -1-PM-DRAAS-TE | | | \$14,727.27 | K | 31% | \$10,161.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-1-PS-DR | SEL PowerStore DRaaS 100VM/50TB - FRT-1Y SEL 1 Add1 TR PowerStore DRaaS - FRT-1Y | | \$327,332.95 \$4,140.55 | K | 31% 31% | \$225,859.74 \$2,856.98 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION |

NVP MNWNC-109 Price List-3rd party final - 2023-03 12 of 84

| 19-1-VMCHOST 19-1-VMCHOST 19-1-VMCHOST 19-1-VMN-HOOSBW 19-1-VPN-HOOSBW 19-1-VPN-HOOSBW 19-1-VPN-HOOSBW 19-1-VPN-HOOSBW 19-1-VPN-HOW 19- | SEL 1 Add TIS Unity DRasis - FRT - 1 VR SEL MACHOLATI - SEML - FRT - 1 VR SEL MACHOLATI - SEML - FRT - 1 VR SEL MACHOLATI - SEML - FRT - 1 VR SEL 1 ADDMAPS MANAGE VINE - FRT - 1 VR SEL 1 ADDMAPS MANAGE VINE - FRT - 1 VR SEL 1 ADDMAPS MANAGE VINE - FRT - 1 VR SEL 1 ADDMAPS MAN FOR MASI - FRT - 1 VR OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Fremium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Fremium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Fremium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Fremium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Fremium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Fremium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Fremium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Fremium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Fremium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Fremium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Fremium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Fremium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Fremium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Fremium Licen | \$28-CJIZ \$28-CJIZ \$28-CJIZ \$28-CJIBH \$28-CJIBH \$28-CJIBH \$28-CJIC \$28-CKCR | \$1,554.55 \$112,699.31 \$106,337.05 \$7,363.46 \$4,909.09 \$1,367.59 \$1,367.59 \$1,367.59 \$1,367.59 \$1,367.59 \$1,367.59 \$1,367.59 \$199.00 \$199.00 \$199.00 \$10,69 | K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$1,072.64 \$77,762.52 \$73,372.69 \$5,080.61 \$3,380.64 \$137.31 \$1 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$288,999.00 | \$0.00 | \$0.00 | = FACTION |
|---|--|---|--|---------------------------------------|--|---|--|--|--|--|--|--|--|--|
| 19-1-VMC-HOST 15-1-VPN-1000BW 15-1-VPN-1000BW 15-1-VPN-1000BW 15-1-VPN-100BW 15-1 | SEL DRAS VMC-HotaLS-16XL - FRT. 1 1/Y SEL 500Mbps Managed VPN - FRT - 1 1/Y SEL 500Mbps Managed VPN - FRT - 1 1/Y SEL 500Mbps Managed VPN - FRT - 1 1/Y SEL 100Mbps Managed VPN - 1 1 1/Y SEL 100Mbps Managed | \$28-CJIZ \$28-CJIZ \$28-CJBH \$28-CJBH \$28-CJIZ \$28-CKCL \$28-CKCL \$28-CKCL \$28-CKCL \$28-CKCL \$28-CKCL \$28-CMCV \$28-CMCV \$28-CMCV \$28-CMCV \$28-CMCV \$28-CMCV \$28-CKCL \$28 | \$106,337.05 \$7,363.46 \$4,909.09 \$2,454.55 \$1,367.59 \$199.00 \$199.00 \$199.00 \$199.00 \$199.00 \$18,170.00 \$18,170.00 \$3,050.00 \$4,600.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,600 | K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$73.372.66 \$50.000 1 \$3.387.27 \$19.963.46 \$443.64 \$4137.31 \$137.31 \$475.41 \$137.31 \$475.41 \$137.31 \$475.41 \$137.31 \$12.537.30 \$7.376.10 \$2.104.50 \$3.140.50 \$3. | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$20,090 \$20,090 \$20,090 \$20,090 \$20,900 \$20,900 | # FACTION # FACTION # FACTION # FACTION # FACTION |
| 191-VPN-1000BW 191-VPN-500BW 191-VPN-500BW 191-VPN-80W 191-VPN-80W 191-VPN-80W 191-VPN-80W 19.00-191-VPN-80W 1 | SEL 1000Mbps Managed VPN - FRT - 1YY SEL 100Mbps Managed VPN - FRT - 1YY OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual OpenManage Integration and Selection of Selection | \$28-CJIZ \$28-CJIZ \$28-CJBH \$28-CJBH \$28-CJIZ \$28-CKCL \$28-CKCL \$28-CKCL \$28-CKCL \$28-CKCL \$28-CKCL \$28-CMCV \$28-CMCV \$28-CMCV \$28-CMCV \$28-CMCV \$28-CMCV \$28-CKCL \$28 | \$7,363.64 \$4,909.00 \$2,454.55 \$1,367.59 \$199.00 \$199.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$10,669.00 \$4,600.00 \$4,600.00 \$11,770.00 \$125,730.00 \$15,740.00 \$15, | K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$5,080.91 \$3,387.27 \$1,693.64 \$943.64 \$157.31 \$157.31 \$157.31 \$475.41 \$137.31 \$12,557.30 \$7,376.10 \$2,104.50 \$4,319.40 \$9,887.00 \$13,972.50 \$13,743.91 \$137.31 \$137.31 \$137.31 \$137.31 \$137.31 \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$1.00 \$1.00 \$2.08.99.00 | \$0.00 | \$0.00 \$0.00 \$0.00 \$28,990.00 \$288,990.00 | " FACTION " FACTION " FACTION " FACTION " FACTION " FACTION VSAN Ready Node R550 VSAN Ready Node R750 VSAN Ready Node R750 VSAN Ready Node M750 ECS EX5000 XE7440 ECS EX5000 XE7440 ECS EX5000 XE7440 FOwnEdge T550 PownEdge T550 |
| 5-1-VPN-BW 5-1-VPSR-PK-MW 5202_558-C-JIZ 5204_558-C-JIZ 5204_558-C-JIZ 5204_558-C-JIZ 5204_558-C-JIZ 5206_558-C-JIZ 5206_558-C-JIZ 5206_558-C-JIZ 5206_558-C-JIZ 5206_558-C-JIZ 5206_558-C-JIZ 5308_558-C-MCS 5318_558-C-MCS 5328_558-C-MCS | SEL 10Mbpps Managed VPH - FRT - 1Y/S SEL 1 Add VIA VRS PCRBa3 - FRT - 1Y/S SEL 1 Add VIA VRS PCRBa3 - FRT - 1 V/S CENT ADD VIA VRS PCRBa3 - FRT - 1 V/S CARRY OF THE STATE | \$28-CJIZ \$28-CJIZ \$28-CJBH \$28-CJBH \$28-CJIZ \$28-CKCL \$28-CKCL \$28-CKCL \$28-CKCL \$28-CKCL \$28-CKCL \$28-CMCV \$28-CMCV \$28-CMCV \$28-CMCV \$28-CMCV \$28-CMCV \$28-CKCL \$28 | \$2,454.55 \$13,367.59 \$199.00 \$199.00 \$1899.00 \$689.00 \$689.00 \$10,680.00 \$11,70.00 \$1,400.00 \$14,300.00 \$15,14 | K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$1,693.64 \$43.64 \$137.31 \$137.31 \$137.31 \$475.41 \$475.41 \$157.31 \$1,2557.30 \$2,104.50 \$2,104.50 \$3,174.00 \$9,867.00 \$13,972.50 \$10,446.60 \$137.73 \$137.31 \$137.31 \$137.31 \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | \$0.00 | \$0.00 \$288,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | "FACTION "FACTION "FACTION VSAN Ready Node R950 VSAN Ready Node R750 VSAN Ready Node R750 VSAN Ready Node M750 ECS EX5000 XEF440 ECS EX5000 XEF440 ECS EX5000 XEF440 ECS EX5000 XEF450 PowerEdge T850 |
| 5-1-VPN-BW 5-1-VPS-RW-MW 2022_286_C-JIZ 202 | SEL 10Mbpps Managed VPH - FRT - 1Y/S SEL 1 Add VIA VRS PCRBa3 - FRT - 1Y/S SEL 1 Add VIA VRS PCRBa3 - FRT - 1 V/S CENT ADD VIA VRS PCRBa3 - FRT - 1 V/S CARRY OF THE STATE | \$28-CJIZ \$28-CJIZ \$28-CJBH \$28-CJBH \$28-CJIZ \$28-CKCL \$28-CKCL \$28-CKCL \$28-CKCL \$28-CKCL \$28-CKCL \$28-CMCV \$28-CMCV \$28-CMCV \$28-CMCV \$28-CMCV \$28-CMCV \$28-CKCL \$28 | \$1,367.59 \$199.00 \$199.00 \$189.00 \$689.00 \$689.00 \$181,170.00 \$4,600.00 \$2,260.00 \$2,250.00 \$151,4300.00 \$2,730.00 \$151,4300.00 \$151,4300.00 \$2,5730.00 \$151,4300.00 \$2,5730.00 \$151,4300.00 \$151,4300.00 \$151,4300.00 \$151,4300.00 \$4,600.0 | K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$443.64 \$137.31 \$137.31 \$475.41 \$475.41 \$137.31 \$12,537.30 \$7,376.10 \$3,174.00 \$2,104.50 \$4,319.40 \$9,867.00 \$13,727.50 \$13,737.31 \$137.31 \$137.31 \$12,537.30 \$13,737.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$298.999.00 \$298.999.00 \$298.999.00 \$298.999.00 \$298.999.00 \$298.999.00 \$298.999.00 \$298.999.00 \$298.999.00 \$298.999.00 \$298.999.00 \$298.999.00 \$298.999.00 \$298.999.00 \$298.999.00 \$298.999.00 \$298.999.00 \$298.999.00 | \$0.00 | \$0.00 \$298, 690.00 \$298, 690.00 | "FACTION VSAN Ready Node RS50 VSAN Ready Node RS50 VSAN Ready Node M750 VSAN Ready Node M750 ECS EXSOOD XE7440 ECS EXSOOD XE7440 ECS EXSOOD XE7420 PowerEdge TS50 |
| \$202_586_ALIZ \$204_586_ALIZ \$204_586_ALIZ \$206_586_ALIZ \$206_ALIZ \$206_586_ALIZ \$206_ALIZ \$206 | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual Villaces Control Center Server 7 Standards for Sighter vi (Piet Instance) 3 PK Willaces SNS Willace | \$28-CJIZ \$28-CJIZ \$28-CJBH \$28-CJBH \$28-CJIZ \$28-CKCL \$28-CKCL \$28-CKCL \$28-CKCL \$28-CKCL \$28-CKCL \$28-CMCV \$28-CMCV \$28-CMCV \$28-CMCV \$28-CMCV \$28-CMCV \$28-CKCL \$28 | \$199.00 \$199.00 \$689.00 \$189.00 \$189.00 \$18,170.00 \$10,690.00 \$3,080.00 \$3,080.00 \$3,080.00 \$14,300.00 \$20,250.00 \$15,140.00 \$199.00 \$18,170.00 \$18,170.00 \$18,080.00 \$4,600.00 | K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$137.31 \$137.31 \$137.31 \$475.41 \$137.31 \$12,537.30 \$7,376.10 \$2,104.50 \$4,319.40 \$9,887.00 \$17,753.70 \$13,972.50 \$17,753.70 \$137.31 \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$28,99.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$28,990.00 \$298,990.00 | VSAN Ready Node RS50 VSAN Ready Node RS750 VSAN Ready Node M750 ECS EX5000 XEF740 ECS EX5000 EX500 PowerEdge TS50 PowerEdge TS50 PowerEdge TS50 PowerEdge TS50 PowerEdge TS50 PowerEdge TS50 ECS EX500 |
| \$204_586-CHIZ \$206_586-CHIZ \$2 | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual DRACO Datacenter 14G Upgrade, All platforms, Customer Kt. DRACO Datacenter 14G Upgrade, All platforms, Customer MS Company C | \$28-CJIZ \$28-CJIZ \$28-CJBH \$28-CJBH \$28-CJIZ \$28-CKCL \$28-CKCL \$28-CKCL \$28-CKCL \$28-CKCL \$28-CKCL \$28-CMCV \$28-CMCV \$28-CMCV \$28-CMCV \$28-CMCV \$28-CMCV \$28-CKCL \$28 | \$199.00 \$689.00 \$689.00 \$689.00 \$689.00 \$199.00 \$18,170.00 \$4,600.00 \$4,600.00 \$1,300.00 | K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$137.31 \$137.31 \$475.41 \$475.41 \$137.31 \$12,557.30 \$7.376.10 \$3,174.00 \$2,104.50 \$4,319.40 \$9,867.00 \$13,972.50 \$13,773.11 \$137.31 \$137.31 \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$288,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$28,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | VSAN Ready Node M750 VSAN Ready Node M7505 ECS EXSOOD XET-440 ECS EXSOOD XET-440 ECS EXSOOD XET-420 PowerEdge TS50 |
| 2006_926-UIZ 2006_926-UIBH 2001_926-UIBH 200 | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual DRACO Datacenter 14G Upgrade, All platforms, Customer Kt IDRACO Datacenter 14G Upgrade, All platforms, Customer Kt IDRACO Datacenter 14G Upgrade, All platforms, Customer Kt IDRACO Datacenter 14G Upgrade, All platforms, Customer Kt (Demmanage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual Villware Center Server 7 Standard for Vsphere 7 (Per Instanco) 1974 Villware SNS Villware Center Server 7 Standard for Vsphere 7 (Per Instanco) 1974 Villware SNS Villware Votenter Server 7 Standard for Vsphere 10 (Per Instanco) 1974 Villware SNS Villware Votenter Server 7 Foundation for Vsphere up to 4 hosts (Per Instanco) 1974 Villware SNS Villware Votenter Server 7 Standard for Vsphere 20 (Per Instanco) 1974 Villware SNS Villware Votenter Server 7 Standard for Vsphere 20 (Per Instanco) 1974 Villware SNS Villware Votenter Server 7 Standard for Vsphere 20 (Per Instanco) 1974 Villware SNS Villware Votenter Server 7 Standard for Vsphere 20 (Per Instanco) 1974 Villware SNS Villware Votenter Server 7 Standard for Vsphere 20 (Per Instanco) 1974 Villware SNS Villware Votenter Server 7 Standard for Vsphere 20 (Per Instanco) 1974 Villware SNS Villware Votenter Server 7 Foundation for Vsphere up to 4 hosts (Per Instanco) 1974 Villware SNS Villware Votenter Server 7 Foundation for Vsphere up to 4 hosts (Per Instanco) 1974 Villware SNS Villware Votenter Server 7 Foundation for Vsphere up to 4 hosts (Per Instanco) 1974 Villware SNS Villware Votenter Server 7 Foundation for Vsphere up to 4 hosts (Per Instanco) 1974 Villware SNS Villware Votenter Server 7 Foundation for Vsphere up to 4 hosts (Per Instanco) 1974 Villware SNS Villware Votenter Server 7 Foundation for Vsphere up to 4 hosts (Per Instanco) 1974 Villware SNS Villware Votenter Server 7 Foundation for Vsphe | 528-CJIZ 528-CIBH 528-CIBH 528-CJIZ 528-CKBV 528-CKCB 528-CKCG 528-CKCJ 528-CKCW 528-CMCW 528-CMCW 528-CMCW 528-CMCX 528-CJIZ 528-CKCG 528-CKCG 528-CKCJ 528-CKCJ 528-CKCJ 528-CKCJ 528-CKCJ 528-CKCJ 528-CKCJ 528-CKCJ 528-CKCJ 528-CKCM | \$199.00 \$688.00 \$199.00 \$18,170.00 \$1,690.00 \$4,600.00 \$3,050.00 \$14,300.00 \$22,250.00 \$199.00 \$199.00 \$18,170.00 \$1,690.00 \$4,600.00 \$3,050.00 \$1,690.00 \$1,690.00 \$1,690.00 \$1,690.00 \$1,690.00 \$1,690.00 \$1,690.00 \$1,690.00 \$1,690.00 \$1,690.00 \$1,690.00 | K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$137.31 \$475.41 \$137.31 \$12.557.30 \$7.376.10 \$2.104.50 \$4.319.40 \$9.887.00 \$13.972.50 \$17.753.70 \$137.31 \$137.31 \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | VSAN Ready Node MX750c ECS EX5000 XE7440 ECS EX5000 XE7420 Poweffdge TS50 |
| 2200 252-CIBH 2201 1292-CIBH 2308 252-CINEY 2308 25 | DRACO Disconter 14G Upgrade, All platforms, Customer KI DRACO Disconter 14G Upgrade, All platforms, Customer KI DRACO Disconter 14G Upgrade, All platforms, Customer KI DpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual Vilware Vocnter Server 7 Standard for Vsphere 7 (Per Instance), SYR Vilware SNS Vilware Vocnter Server 7 Standard for Vsphere vg to 4 hosts (Per Instance) SYR Vilware SNS Vilware Vocnter Server 7 Foundation for Vsphere up to 4 hosts (Per Instance) SYR Vilware SNS Vilware Vocnter Server 7 Foundation for Vsphere up to 4 hosts (Per Instance) SYR Vilware SNS Vilware Conter Server 7 Foundation for Vsphere up to 4 hosts (Per Instance) SYR Vilware SNS Vilware Conter Server 7 Standard for Vsphere up to 4 hosts (Per Instance) SYR Vilware SNS Vilware Vocnter Server 7 Standard for Vsphere v (Per Instance), SYR Vilware SNS Vilware Vocnter Server 7 Standard for Vsphere v (Per Instance), SYR Vilware SNS Vilware Vocnter Server 7 Standard for Vsphere v (Per Instance), SYR Vilware SNS Vilware Vocnter Server 7 Standard for Vsphere v (Per Instance), SYR Vilware SNS Vilware Vocnter Server 7 Foundation to Vsphere v (Per Instance), SYR Vilware SNS Vilware Vocnter Server 7 Foundation to Vsphere v (Per Instance), YYR Vilware SNS Vilware Vocnter Server 7 Foundation to Vsphere v (Per Instance), YYR Vilware SNS Vilware Vocnter Server 7 Foundation to Vsphere v (Per Instance), YYR Vilware SNS Vilware Vocnter Server 7 Foundation to Vsphere v (Per Instance), YYR Vilware SNS Vilware Vocnter Server 7 Foundation to Vsphere v (Per Instance), YYR Vilware SNS Vilware Vocnter Server 7 Foundation to Vsphere v (Per Instance), YYR Vilware SNS Vilware Vocnter Server 7 Foundation to Vsphere v (Per Instance), YYR Vi | 528-CIBH 528-CIBH 528-CIBH 528-CKCS 528-CKCS 528-CKCJ 528-CKCJ 528-CKCJ 528-CKCS 528-CMCV 528-CMCV 528-CMCV 528-CKS 528-CKS 528-CKCJ | \$689.00 \$688.00 \$199.00 \$10,690.00 \$4,600.00 \$4,600.00 \$6,260.00 \$14,300.00 \$15,140.00 \$199.00 \$199.00 \$18,170.00 \$10,690.00 \$4,600.00 \$3,050.00 \$14,300.00 | K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$475.41 \$475.41 \$137.31 \$12,537.30 \$7,376.01 \$3,174.00 \$2,104.50 \$9,867.00 \$13,972.50 \$17,753.70 \$137.31 \$137.31 \$137.31 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | ECS EXSONO XET440 ECS EXSONO XET420 PowerEdga TS50 |
| 2291 262-018H 2201 262-018H 2308 252-0-18V 2318 252-0-18V | DRACO Datacenter 14G Upgrade, All platforms, Coutomer Kt OpenManage Integration with MS Windows Admin Center Permium License for PowerEdge, Perpetual Villware Vocterte Server 7 Standard for Visphere 7 (Per Instance), 17K Villware SNS Villware Vocterte Server 7 Standard for Visphere 7 (Per Instance), 17K Villware SNS Villware Vocterte Server 7 Standard for Visphere 7 (Per Instance), 17K Villware SNS Villware Vocterte Server 7 Standard for Visphere 1 (Per Instance), 17K Villware SNS Villware Vocterte Server 7 Standard for Visphere 1 (Per Instance), 17K Villware SNS Villware Vocterte Server 7 Standard for Visphere 1 (Per Instance), 17K Villware SNS Villware Vocterte Server 7 Standard for Visphere 1 (Per Instance), 17K Villware SNS Villware VSAN 7 Enterprise Plus, 1 (PPU (mas 32 corest(PPU socket), 17K Villware SNS Villware VSAN 7 Enterprise Plus, 1 (PPU (mas 32 corest(PPU socket), 17K Villware SNS Villware VSAN 7 Enterprise Plus, 1 (PPU (mas 32 corest(PPU socket), 17K Villware SNS Villware VSAN 7 Enterprise Plus, 1 (PPU (mas 32 corest(PPU socket), 17K Villware SNS Villware VSAN 7 Enterprise Plus, 1 (PPU (mas 32 corest(PPU socket), 17K Villware SNS Villware VSAN 7 Enterprise Plus, 1 (PPU (mas 32 corest(PPU socket), 17K Villware SNS Villware VSAN 7 Enterprise Plus, 1 (PPU (mas 32 corest(PPU socket), 17K Villware SNS Villware Vocterte Server 7 Sondards for ViSphere vp to 4 hosts (Per Instance) 37K Villware SNS Villware Vocterte Server 7 Foundation for ViSphere vp to 4 hosts (Per Instance) 37K Villware SNS Villware Vocterte Server 7 Foundation for ViSphere vp to 4 hosts (Per Instance) 37K Villware SNS Villware Vocterte Server 7 Foundation for ViSphere vp to 4 hosts (Per Instance) 37K Villware SNS Villware Vocterte Server 7 Foundation for ViSphere vp to 4 hosts (Per Instance) 37K Villware SNS Villware Vocterte Server 7 Foundation for ViSphere vp to 4 hosts (Per Instance) 37K Villware SNS Villware Vocterte Server 7 Foundation for ViSphere vp (Per Instance), 37K Villware SNS Villware Vocterte Server | 528-CIBH 528-CJIZ 528-CKCS 528-CKCS 528-CKCS 528-CKCS 528-CKCS 528-CMCW 528-CMCW 528-CMCW 528-CMCW 528-CKS 528-CKS 528-CKCS | \$689.00 \$19.00 \$18,170.00 \$1,690.00 \$3,050.00 \$3,050.00 \$14,300.00 \$20,250.00 \$15,140.00 \$199.00 \$18,170.00 \$4,600.00 \$3,050.00 \$3,050.00 \$4,600.00 \$14,300.00 | к к к к к | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$475.41 \$137.31 \$12.537.30 \$7.376.10 \$3,174.00 \$2,104.50 \$4,319.40 \$9,867.00 \$13,972.50 \$17,753.70 \$137.31 \$137.31 \$12,537.30 \$7,376.10 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | ECS EXSOON XETAZO PowmEdge TS50 |
| \$306 \$28-CHZ \$306 \$28-CHZ \$306 \$28-CHGY \$306 \$28-CHGY \$306 \$28-CHGG \$316 \$28-CHGG \$336 | OpenManage Integration with MS Windows Admin Centure Premium License for PowerEdge, Perpetual Vilware Voctoret Server 7 Standard for Vsybere 7 (Per Instance), SYR Vilware SNS Vilware Voctoret Server 7 Standard for Vsybere 7 (Per Instance), SYR Vilware SNS Vilware Voctoret Server 7 Standard for Vsybere 10 (Per Instance), SYR Vilware SNS Vilware Voctoret Server 7 Foundation for Vsybere up to 4 hosts (Per Instance) SYR Vilware SNS Vilwar | 528-CJIIZ 528-CKBW 528-CKCE 528-CKCL 528-CKCL 528-CKCL 528-CMCW 528-CMCW 528-CMCX 528-CJIIZ 528-CJIIZ 528-CKCE 528-CKCE 528-CKCE 528-CKCE 528-CKCL 528-CKCL 528-CKCL 528-CKCL 528-CKCL 528-CKCL 528-CKCL 528-CKCL 528-CKCL 528-CMCW 528-CMCW 528-CMCW 528-CMCW 528-CMCW 528-CMCW 528-CMCW 528-CMCW 528-CMCW 528-CMCW 528-CMCW 528-CMCW 528-CMCW 528-CMCW | \$199.00 \$18,170.00 \$4,600.00 \$3,050.00 \$6,260.00 \$14,300.00 \$20,250.00 \$15,140.00 \$199.00 \$199.00 \$199.00 \$18,170.00 \$4,600.00 \$3,050.00 \$4,600.00 \$14,300.00 | к к к к к | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$137.31 \$12,537.30 \$7,376.10 \$3,174.00 \$2,104.50 \$4,319.40 \$9,867.00 \$13,972.50 \$10,446.60 \$17,753.70 \$137.31 \$137.31 \$12,537.30 \$7,376.10 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | PowerEdge TS50 |
| \$308_\$26-CKGV \$308_\$26-CKGV \$308_\$26-CKCC \$308_\$36-CKCC \$308_\$26-CKCC | Vilvarier Vocinter Sener 7 Standard for Sophere 7 (Per Instance), STK Vilvarier SNS Vilvarier Vocinter Sener 7 Standard for Sophere 7 (Per Instance), YTK Vilvarier SNS Vilvarier Vocinter Sener 7 Standard for Vigbhere up to 4 hosts (Per Instance) SNR Vilvarier SNS Vilvarier Vocinter Sener 7 Foundation for Vigbhere up to 4 hosts (Per Instance) SNR Vilvarier SNS Vilvarier Vocinter Sener 7 Foundation for Vigbhere up to 4 hosts (Per Instance) SNR Vilvarier SNS Vilvarier Vocinter Sener 7 Foundation for Vigbhere up to 4 hosts (Per Instance) SNR Vilvarier SNR | 528-CKBV 528-CKC2 528-CKC3 528-CKC1 528-CKC1 528-CKCK 528-CMCW 528-CMCW 528-CMS 528-CLIZ 528-CLIZ 528-CKS 528-CKC3 528-CKC3 528-CKC4 528-C | \$18,170.00 \$10,690.00 \$4,600.00 \$3,050.00 \$6,260.00 \$14,300.00 \$20,250.00 \$15,140.00 \$199.00 \$199.00 \$18,170.00 \$1,690.00 \$3,050.00 \$3,050.00 \$14,300.00 | к к к к к | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$12,537.30 \$7,376.10 \$3,174.00 \$2,104.50 \$4,319.40 \$9,867.00 \$13,972.50 \$10,446.60 \$17,753.70 \$137.31 \$137.31 \$12,537.33 \$7,376.10 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | Powet-Edge TS50 |
| \$308_556-KICE \$308_556-KICE \$308_558-KICG \$3 | Vilvaere Vocinter Server 7 Standard for Vsphere zr (Petr Instance), 1YR Vilvaere SNS Vilvaere Vocinter Server 7 Foundation for Vsphere zu for Alosti (Petr Instance) YRY Vilvaere SNS Vilvaere Vocinter Server 7 Foundation for Vsphere zu for Alosti (Petr Instance) YRY Vilvaere SNS Vilvaere Vocinter Server 7 Standards for Vsphere zu for Alosti (Petr Instance) YRY Vilvaere SNS Vilvaere Vocinter Server 7 Standards for Vsphere zu for Alosti (Petr Instance) YRY Vilvaere SNS Vilvaere Vocinter Server 7 Standards for Vsphere z (Petr Instance), YRY Vilvaere SNS Vilvaere Vocinter Server 7 Standards for Vsphere z (Petr Instance), YRY Vilvaere SNS Vilvaere Vocinter Server 7 Standards for Vsphere z (Petr Instance), YRY Vilvaere SNS Vilvaere Vocinter Server 7 Foundation for Vsphere zu for Alosti (Petr Instance) YRY Vilvaere SNS Vilvaere Vocinter Server 7 Foundation for Vsphere zu for Alosti (Petr Instance) YRY Vilvaere SNS Vilvaere Vocinter Server 7 Foundation for Vsphere zu for Alosti (Petr Instance) YRY Vilvaere SNS Vilvaere Vocinter Server 7 Foundation for Vsphere zu for Alosti (Petr Instance) YRY Vilvaere SNS Vilvaere Vocinter Server 7 Foundation for Vsphere zu for Alosti (Petr Instance) YRY Vilvaere SNS Vilvaere Vocinter Server 7 Foundation for Vsphere zu for Alosti (Petr Instance) YRY Vilvaere SNS Vilvaere SNS Vilvaere SNS Vilvaere Vocinter Server 7 Foundation for Vsphere zu for Alosti (Petr Instance) YRY Vilvaere SNS | 528-CKCJ 528-CKCJ 528-CKCL 528-CKCL 528-CMCV 528-CMCV 528-CMIZ 528-CIIZ 528-CKIZ 528-CKCJ 528-CKCJ 528-CKCL 528-CKCL 528-CKCL 528-CKCL 528-CKCL 528-CKCL 528-CKCL 528-CKCL 528-CMCV 528-CMCV 528-CMCV 528-CMCV 528-CMCV 528-CMCV | \$10,690.00 \$4,600.00 \$3,050.00 \$6,260.00 \$14,300.00 \$20,250.00 \$15,140.00 \$199.00 \$199.00 \$18,170.00 \$4,600.00 \$3,050.00 \$4,300.00 \$14,300.00 | K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$3,174.00 \$2,104.50 \$4,319.40 \$9,867.00 \$13,972.50 \$10,446.60 \$17,753.70 \$137.31 \$137.31 \$12,537.30 \$7,376.10 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | PowerEdge T550 OEM PowerEdge T550 PowerEdge T550 PowerEdge T550 |
| \$388_826-CKCJ \$388_856-CKCI \$388_856-CKCR \$388_856-CKCR \$388_856-CKCR \$388_856-CMCV \$388_856-CMCV \$388_856-CMCV \$388_856-CMCV \$388_856-CMCV \$381_856-CMCX \$3 | Whater Vectoret Server 7 Foundation for Vighere up to 4 hosts (Per Instance) 1/18 Univers SNS Vilvarer Vectoret Server 7 Foundation for Vighere up to 4 hosts (Per Instance) 5/18 Univers SNS Vilvarer Vectoret Server 7 Stundard for Vighere up to 4 hosts (Per Instance) 5/18 Univers SNS Vilvarer SNS Vilvarer SNS Univers SNS Vilvarer | 528-CKCJ 528-CKCR 528-CMCW 528-CMCW 528-CMCW 528-CMIZ 528-CJIZ 528-CKIZ 528-CKCG 528-CKCG 528-CKCL 528-CKCL 528-CKCL 528-CKCL 528-CKCL 528-CMCV 528-CMCV 528-CMCV 528-CMCV 528-CMCV 528-CMCV | \$3,050.00 \$6,260.00 \$14,300.00 \$20,250.00 \$15,140.00 \$199.00 \$199.00 \$16,870.00 \$4,600.00 \$3,050.00 \$6,260.00 | K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$2,104.50 \$4,319.40 \$9,867.00 \$13,972.50 \$10,446.60 \$17,753.70 \$137.31 \$137.31 \$12,537.30 \$7,376.10 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | PowerEdge T550 OEM PowerEdge T550 PowerEdge T550 PowerEdge T550 |
| \$388_\$26-CHCL \$308_\$26-CHCL \$308_\$26-CHCR \$308_\$26-CHMCV \$308_\$26-CHMCV \$308_\$26-CHMCV \$308_\$26-CHMCV \$308_\$26-CHMCV \$308_\$26-CHMCV \$308_\$26-CHMCV \$308_\$26-CHMCV \$308_\$26-CHMCV \$318_\$26-CHCC \$328_\$26-CHCC \$328_\$36_\$26-CHCC \$328_\$26-CHCC \$328_\$328_\$26-CHCC | Vilvaere Vochete Server 7 Foundation for Vighere up to 4 hosts (Per Instance) SYR Vilvaere SNS Vilvaere Vochete Server 7 Standard for Sysphere 7 (Per Instance), SYR Vilvaere SNS Vilvaere VSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 3YR Vilvaere SNS Vilvaere VSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 1YR Vilvaere SNS Vilvaere VSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 1YR Vilvaere SNS Vilvaere VSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 1YR Vilvaere SNS Vilvaere VSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 1YR Vilvaere SNS Vilvaere VSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 1YR Vilvaere SNS Vilvaere VSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 1YR Vilvaere SNS Vilvaere VSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 1YR Vilvaere SNS Vilvaere VSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 1YR Vilvaere SNS Vilvaere VSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 1YR Vilvaere SNS Vilvaere VSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 1YR Vilvaere SNS Vilvaere VSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 1YR Vilvaere SNS Vilvaere VSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 1YR Vilvaere SNS Vilvaere VSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 1YR Vilvaere SNS Vilvaere VSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 1YR Vilvaere SNS Vilvaere VSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 1YR Vilvaere SNS Vilvaere VSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 1YR Vilvaere SNS Vilvaere VSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 1YR Vilvaere SNS Vilvaere VSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 1YR Vilvaere SNS Vilvaere VSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 1YR Vilvaere SNS Vilvaere VSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 1YR Vilvaere SNS Vilvaere VSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 1YR Vilvaere SNS Vilvaere VSAN 7 Enterprise Plus, 1 CPU (ma | 528-CKCL 528-CMCV 528-CMCV 528-CMCW 528-CMIZ 528-CJIZ 528-CKB 528-CKCB 528-CKCL 528-CKCL 528-CKCR 528-CKCR 528-CKCR 528-CKCR 528-CKCR 528-CKCR 528-CKCR 528-CMCV 528-CMCV 528-CMCV 528-CMCV 528-CMCV 528-CMCV 528-CMCX | \$6,260.00 \$14,300.00 \$20,250.00 \$15,140.00 \$199.00 \$199.00 \$18,170.00 \$10,690.00 \$4,600.00 \$3,050.00 \$6,260.00 \$14,300.00 | K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$4,319.40 \$9,867.00 \$13,972.50 \$10,446.60 \$17,753.70 \$137.31 \$137.31 \$12,537.30 \$7,376.10 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | PowerEdge TS50 PowerEdge TS50 PowerEdge TS50 PowerEdge TS50 PowerEdge TS50 PowerEdge TS50 OEM PowerEdge TS50 PowerEdge TS50 |
| \$308_556-KCR \$308_556-KMCW \$308_556-KMCW \$308_556-KMCW \$312_556-KMC \$312_556-KMC \$312_556-KMC \$318_56-KMC \$318_56-KMC \$318_56-KMC \$318_56-KMC \$318_56-KMC \$318_56 | Vilkware Vochete Seneve 7 Standard for Vsybheer 2 (Per Instance), 3YF Vilkware SNS SNS SNS SNS SNS SNS SNS SNS SNS SN | 528-CKCR 528-CMCW 528-CMCW 528-CMIX 528-CJIZ 528-CJIZ 528-CKBV 528-CKCG 528-CKCJ 528-CKCG 528-CKCG 528-CKCG 528-CKCM 528-CKCW 528-CMCW 528-CMCW 528-CMCW 528-CMCW | \$14,300.00 \$20,250.00 \$15,140.00 \$25,730.00 \$199.00 \$18,170.00 \$10,690.00 \$4,600.00 \$3,050.00 \$14,300.00 | K | 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$9,867.00 \$13,972.50 \$10,446.60 \$17,753.70 \$137.31 \$137.31 \$12,537.30 \$7,376.10 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | PowerEdge T550 PowerEdge T550 PowerEdge T550 PowerEdge T550 PowerEdge T550 OEM PowerEdge T550 PowerEdge R250 |
| \$308_58_CHMCV \$308_58_CHMCV \$308_58_CHMCX \$308_58_CHMCX \$308_58_CHMCX \$308_58_CHMCX \$318_58_CHMCX \$328_58_CHMCX | Vilvaries VANT / Enterprise Plus. 1 CPU (max 32 cores(CPU socket), 3/R Vilvaries SNS Vilvaries VANT / Enterprise Plus. 1 CPU (max 32 cores(CPU socket), 17R Vilvaries SNS Vilvaries VANT / Enterprise Plus. 1 CPU (max 32 cores(CPU socket), 17R Vilvaries SNS Vilvaries VANT / Enterprise Plus. 1 CPU (max 32 cores(CPU socket), 5/R Vilvaries SNS Vilvaries VANT / Enterprise Plus. 1 CPU (max 32 cores(CPU socket), 5/R Vilvaries SNS Vilvaries Vocates Server 7 Standard for VSphere 7 (Per Instance), 5/R Vilvaries SNS Vilvaries Vocates Server 7 Standard for VSphere 7 (Per Instance), 5/R Vilvaries SNS Vilvaries Vocates Server 7 Standard for VSphere (Per Instance), 5/R Vilvaries SNS Vilvaries Vocates Server 7 Foundation for VSphere up to 4 hosts (Per Instance) SNR Vilvaries SNS Vilvaries Contrel Server 7 Foundation for VSphere up to 4 hosts (Per Instance) SNR Vilvaries SNS Vilvaries Contrel Server 7 Standard for VSphere up to 4 hosts (Per Instance) SNR Vilvaries SNS Vilvaries Contrel Server 7 Standard for VSphere up to 4 hosts (Per Instance) SNR Vilvaries SNS Vilvari | 528-CMCV 528-CMCW 528-CMCX 528-CMIZ 528-CMIZ 528-CKCE 528-CKCE 528-CKCL 528-CKCL 528-CKCL 528-CKCL 528-CMCV 528-CMCV 528-CMCV 528-CMCV 528-CMCV 528-CMCV | \$20,250.00 \$15,140.00 \$25,730.00 \$199.00 \$18,170.00 \$10,690.00 \$4,600.00 \$3,050.00 \$6,260.00 | K | 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$13,972.50 \$10,446.60 \$17,753.70 \$137.31 \$137.31 \$12,537.30 \$7,376.10 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | PowerEdge T550 PowerEdge T550 PowerEdge T550 OEM PowerEdge T550 PowerEdge R250 |
| \$308_58-CMCW \$312_58-CMIZ \$312_58-CMIZ \$312_58-CMIZ \$312_58-CMIZ \$318_58-CMIZ \$318_ | Vilware VSAN 7 Enterprise Plus. 1 CPU (max 32 cores(CPU socket), VTR Vilware SNS Vilware VSAN 7 Enterprise Plus. 1 CPU (max 32 cores(CPU socket), STR Vilware SNS Vilware SNS Vilware VSAN 7 Enterprise Plus. 1 CPU max 32 cores(CPU socket), STR Vilware SNS Vilw | 528-CMCW 528-CMCX 528-CJIZ 528-CJIZ 528-CKCE 528-CKCG 528-CKCJ 528-CKCL 528-CKCL 528-CMCV 528-CMCW 528-CMCW 528-CMCW | \$15,140.00 \$25,730.00 \$199.00 \$18,170.00 \$16,690.00 \$4,600.00 \$3,050.00 \$14,300.00 | K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% | \$10,446.60 \$17,753.70 \$137.31 \$137.31 \$12,537.30 \$7,376.10 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 | PowerEdge T550 PowerEdge T550 OEM PowerEdge T550 PowerEdge R250 |
| 3308 256-CMICX 3319, 256-CHIZ 3319, 256-CHIZ 3320, 256-CHIZ | Vilware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores(CPU socket), SPR Vilware SNS OpenManage Integration with MS Windows Admin Center Permium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Permium License for PowerEdge, Perpetual Vilware Vocatre Server 7 Standard for Vsphere 7 (Per Instance), SYR Vilware SNS Vilware Vocatre Server 7 Standard for Vsphere 2 (Per Instance), SYR Vilware SNS Vilware Vocatre Server 7 Foundation for Vsphere up to 4 hosts (Per Instance) SYR Vilware SNS Vilware Vocatre Server 7 Foundation for Vsphere up to 4 hosts (Per Instance) SYR Vilware SNS Vilware Vocatre Server 7 Foundation for Vsphere up to 4 hosts (Per Instance) SYR Vilware SNS Vilware Vocatre Server 7 Foundation for Vsphere up to 4 hosts (Per Instance) SYR Vilware SNS | 528-CMCX 528-CJIZ 528-CKBV 528-CKCE 528-CKCG 528-CKCJ 528-CKCL 528-CKCR 528-CMCV 528-CMCW 528-CMCW 528-CMCW | \$25,730.00 \$199.00 \$199.00 \$18,170.00 \$1,690.00 \$4,600.00 \$3,050.00 \$6,260.00 | K K K K K | 31% 31% 31% 31% 31% 31% 31% | \$17,753.70 \$137.31 \$137.31 \$12,537.30 \$7,376.10 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$298,999.00 \$298,999.00 \$298,999.00 | \$0.00 \$0.00 \$0.00 | \$298,999.00 \$298,999.00 \$298,999.00 | PowerEdge T550 OEM PowerEdge T550 PowerEdge R250 |
| \$318_\$26-UIZ \$318_\$26-UKG | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual Vilware Vocatre Server 7 Standard for Sophere 7 (Per Instance), STR Vilware SNS VIlware Vocatre Server 7 Standard for Sophere 7 (Per Instance), STR Vilware SNS VIlware Vocatre Server 7 Foundation for Vophere up to 4 hosts (Per Instance) STR Vilware SNS Vilware Vocatre Server 7 Foundation for Vophere up to 4 hosts (Per Instance) STR Vilware SNS Vilware SNS Vilware Vocatre Server 7 Foundation for Vophere up to 4 hosts (Per Instance) STR Vilware SNS VI | 528-CJIZ 528-CKBV 528-CKCE 528-CKCJ 528-CKCJ 528-CKCL 528-CKCR 528-CMCV 528-CMCW 528-CMCW | \$199.00 \$18,170.00 \$10,690.00 \$4,600.00 \$3,050.00 \$6,260.00 \$14,300.00 | K K K K | 31% 31% 31% 31% | \$137.31 \$12,537.30 \$7,376.10 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R250 |
| \$318_526_CHRY \$318_526_CHXCE \$326_526_CHXCE \$326_52 | Vilware Vocinte's Sener 7 Standard for Vsybere 7 (Per Instanco), YFV Vilware SNS Vilware Vocinte's Sener 7 Standard for Vsyber 7 (Per Instanco), YFV Vilware SNS Vilware Vocinte's Sener 7 Standard for Vsybere 7 (Per Instanco), YFV Vilware SNS Vilware Vocinte's Sener 7 Foundation for Vsybere up to 4 hosts (Per Instanco) YFV Vilware SNS Vilware Vocinte's Sener 7 Foundation for Vsybere up to 4 hosts (Per Instanco) YFV Vilware SNS Vilware Vocinte's Sener 7 Standard for Vsybere 7 (Per Instanco), YFV Vilware SNS Vilware VSAN 7 Enterprise Plus, 1 CPU (mas 32 cores(CPU socket), YFV Vilware SNS Vilware VSAN 7 Enterprise Plus, 1 CPU (mas 32 cores(CPU socket), YFV Vilware SNS Vilware VSAN 7 Enterprise Plus, 1 CPU (mas 32 cores(CPU socket), YFV Vilware SNS Vilware VSAN 7 Enterprise Plus, 1 CPU (mas 32 cores(CPU socket), YFV Vilware SNS Vilware VSAN 7 Enterprise Plus, 1 CPU (mas 32 cores(CPU socket), YFV Vilware SNS Vilware VSAN 7 Enterprise Plus, 1 CPU (mas 32 cores(CPU socket), YFV Vilware SNS Vilware Vocinte's Sener 7 Standard for Vsybere 7 (Per Instanco), YFV Vilware SNS Vilware Vocinte's Sener 7 Standard for Vsybere 7 (Per Instanco), YFV Vilware SNS Vilware Vocinte's Sener 7 Standard for Vsybere 7 (Per Instanco), YFV Vilware SNS Vilware Vocinte's Sener 7 Standard for Vsybere 7 (Per Instanco), YFV Vilware SNS Vilware Vocinte's Sener 7 Foundation for Vsybere 10 to A hosts (Per Instanco), YFV Vilware SNS | 528-CKBV 528-CKCE 528-CKCJ 528-CKCJ 528-CKCL 528-CKCR 528-CMCV 528-CMCV 528-CMCW | \$18,170.00 \$10,690.00 \$4,600.00 \$3,050.00 \$6,260.00 \$14,300.00 | K K K | 31% 31% 31% | \$12,537.30 \$7,376.10 | \$0.00 | \$0.00 | \$0.00 | | | | | PowerEdge R250 |
| \$318_526_CHCE \$318_526_CHCI \$326_526_CHCI | Vilware Vocteté Server 7 Standard for Vsjöhere 10 (Per Instance), 1YR Vilware SNS Vilware Vocteté Server 7 Foundation for Vsjöhere up to 4 hosts (Per Instance) 3YR Vilware SNS Vilware Vocteté Server 7 Foundation for Vsjöhere up to 4 hosts (Per Instance) 3YR Vilware SNS Vilware Vocteté Server 7 Foundation for Vsjöhere up to 4 hosts (Per Instance) 3YR Vilware SNS Vilware Vocteté Server 7 Standard for Sojhere 2 (Per Instance), 3YR Vilware SNS Vilware Vocteté Server 7 Standard for Sojhere 2 (Per Instance), 3YR Vilware SNS Vilware Vocteté Server 7 Standard for Sojhere 2 (Per Instance), 3YR Vilware SNS Vilware Vocteté Server 7 Standard for Vsjöhere up to 4 hosts (Per Instance) 3YR Vilware SNS Vilware Vocteté Server 7 Standard for Vsjöhere up to 4 hosts (Per Instance) 3YR Vilware SNS Vilware Vocteté Server 7 Foundation to Ysjöhere up to 4 hosts (Per Instance) 3YR Vilware SNS | 528-CKCE 528-CKCG 528-CKCJ 528-CKCL 528-CKCL 528-CMCV 528-CMCV 528-CMCW 528-CMCX | \$10,690.00 \$4,600.00 \$3,050.00 \$6,260.00 \$14,300.00 | K K K | 31% 31% | \$7,376.10 | | | | | | | | |
| \$318_\$26_CHCG \$318_\$26_CHCL \$318_\$26_CHCL \$318_\$26_CHCL \$318_\$26_CHCL \$318_\$26_CHCL \$318_\$26_CHCL \$318_\$26_CHCL \$318_\$26_CHCL \$318_\$26_CHCL \$326_\$26_CHCL | Whater Vectors Server 7 Foundation for Visibre rup to 4 hosts (Per Instance) 37R Vilvares SNS Vilvares Vectors Server 7 Foundation for Visibre rup to 4 hosts (Per Instance) 71R Vilvares SNS Vilvares Vectors Server 7 Foundation for Visibrer rup to 4 hosts (Per Instance) 57R Vilvares SNS Vilvares Vectors Server 7 Standard for Sysphere 7 (Per Instance), 37R Vilvares SNS Vilvares VANT 7 Enterprise Plus, 1 CPU (max 32 coresCPU socket), 37R Vilvares SNS Vilvares VANT 7 Enterprise Plus, 1 CPU (max 32 coresCPU socket), 17R Vilvares SNS Vilvares VANT 7 Enterprise Plus, 1 CPU (max 32 coresCPU socket), 17R Vilvares SNS Vilvares VANT 7 Enterprise Plus, 1 CPU (max 32 coresCPU socket), 17R Vilvares SNS Vilvares VANT 7 Enterprise Plus, 1 CPU (max 32 coresCPU socket), 17R Vilvares SNS Vilvares VANT 8 SNS VIlvar | 528-CKCG 528-CKCJ 528-CKCL 528-CKCR 528-CMCV 528-CMCW 528-CMCW | \$4,600.00 \$3,050.00 \$6,260.00 \$14,300.00 | K K | 31% | | | | | \$0.00 | \$298,999.00 | \$0.00 | | PowerEdge R250 |
| 5318_528-CKCJ 5318_528-CKCL 5318_528-CKCR 5318_528-CMCV 5318_528-CMCV 5318_528-CMCX 5326_528-CMCX 5326_528-CKBV 5326_528-CKBV 5326_528-CKCG 5326_528-CKCG 5326_528-CKCG 5326_528-CKCR 5326_528-CKCR 5326_528-CKCR 5326_528-CKCR 5326_528-CKCR 5326_528-CKCR 5326_528-CKCR 5326_528-CKCR 5326_528-CKCR 5326_528-CKCR 5326_528-CKCR | Vilware Vocinter Server 7 Foundation for Visphere up to 4 hosts (Per Instance) YNR Vilware SNS Vilware Vocinter Server 7 Foundation for Visphere up to 4 hosts (Per Instance) SYR Vilware SNS Vilware Vocinter Server 7 Standard or Visphere up to 4 hosts (Per Instance) SYR Vilware SNS Vilware Vocinter Server 7 Standard or Visphere up to 4 hosts (Per Instance) SNR Vilware SNS Vilw | 528-CKCJ 528-CKCL 528-CKCR 528-CMCV 528-CMCW 528-CMCW | \$3,050.00 \$6,260.00 \$14,300.00 | K | | | | | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R250 |
| \$318_528-CKCI \$318_528-CMCR \$318_528-CMCW \$318_528-CMCW \$318_528-CMCX \$318_528-CMCX \$328_528-CKCI \$328_528-CKCE \$328_528-CKCI \$328_528-CKCI \$328_528-CKCI \$328_528-CKCI \$328_528-CMCX \$328_528-CMCX \$328_528-CMCX \$328_528-CMCX \$328_528-CMCX \$328_528-CMCX \$328_528-CMCX \$328_528-CMCX \$328_528-CMCX \$328_528-CMCX \$328_528-CKCI | Vilvares Vocinter Server 7 Foundation for ViSphere rup to 4 hosts (Per Instance) SYR Vilvares SNS Vilvares Vocinter Server 7 Standard for Sophere 7 (Per Instance), SYR Vilvares SNS Vilvares VSAN 7 Enterprise Plus, 1 CPU (max 92 cores(CPU socket), 3YR Vilvares SNS Vilvares VSAN 7 Enterprise Plus, 1 CPU (max 92 cores(CPU socket), 1YR Vilvares SNS Vilvares VSAN 7 Enterprise Plus, 1 CPU (max 92 cores(CPU socket), 5YR Vilvares SNS Vilvares VSAN 7 Enterprise Plus, 1 CPU (max 92 cores(CPU socket), 5YR Vilvares SNS Vilvares VSAN 7 Enterprise Plus, 1 CPU (max 92 cores(CPU socket), 5YR Vilvares SNS Vilvares Vocinter Server 7 Standard for ViSphere 7 (Per Instance), 5YR Vilvares SNS Vilvares Vocinter Server 7 Standard for Sysphere 7 (Per Instance), 1YR Vilvares SNS Vilvares Vocinter Server 7 Standard for ViSphere 10 (Per Instance), 1YR Vilvares SNS Vilvares Vocinter Server 7 Foundation for ViSphere put to 4 hosts (Per Instance) YRY Vilvares SNS Vilvares Vocinter Server 7 Foundation for ViSphere put to 4 hosts (Per Instance) YRY Vilvares SNS | 528-CKCL 528-CKCR 528-CMCV 528-CMCW 528-CMCW | \$6,260.00 \$14,300.00 | , , , , , , , , , , , , , , , , , , , | | \$3,174.00 \$2 104.50 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R250 PowerEdge R250 |
| \$318_528-CMCR \$318_528-CMCW \$318_528-CMCW \$318_528-CMCX \$328_528-CMZ \$328_528-CMZ \$328_528-CMCB \$328_528-CMCB \$328_528-CMCB \$328_528-CMCJ \$328_528-CMCJ \$328_528-CMCX \$328_528-CMCW \$328_528-CMCW \$328_528-CMCW \$328_528-CMCW | Whaters Contex Server 7 Standard for Sphere 7 (Per Instance), 37% Whater SNS Whaters SNAT 7 Enterprise Plus, 1, CPU (max 32 cores(CPU sociate), 37% Whaters SNS Whater SNAT 7 Enterprise Plus, 1, CPU (max 32 cores(CPU sociate), 17% Whater SNS Whater SNAT 7 Enterprise Plus, 1 CPU (max 32 cores(CPU sociate), 17% Whater SNS Whater SNAT 7 Enterprise Plus, 1 CPU (max 32 cores(CPU sociate), 37% Whater SNA Whater SNAT 8 Server 7 Standard for Sphere 7 (Per Instance), 57% Whater SNA Whater SCHER Server 7 Standard for Sphere 7 (Per Instance), 17% Whater SNAS Whater SCHER Server 7 Standard for Sphere 7 (Per Instance), 17% Whater SNAS Whater SCHER Server 7 Standard for Volphere up to 4 hosts (Per Instance) 57% Whater SNS Whater SCHER Server 7 Foundation for Volphere up to 4 hosts (Per Instance) 71% Whater SNS | 528-CKCR 528-CMCV 528-CMCW 528-CMCX | \$14,300.00 | | 31% | \$2,104.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R250 PowerEdge R250 |
| 5318_528-CMCV 5318_528-CMCX 5318_528-CMCX 5326_528-CMSV 5326_528-CMSV 5326_528-CKCS 5326_528-CKCG 5326_528-CKCI 5326_528-CKCL 5326_528-CKCL 5326_528-CKCL 5326_528-CMCV 5326_528-CMCV 5326_528-CMCV 5326_528-CMCV 5326_528-CMCV 5326_528-CMCV 5326_528-CMCV 5326_528-CMCV 5326_528-CMCV 5328_528-CMCV | Vilware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores(CPU socket), 3/R Vilware SNS Vilware SNS 1 Centerprise Plus, 1 CPU (max 32 cores(CPU socket), 1 RY Wilware SNS Vilware SNS | 528-CMCV 528-CMCW 528-CMCX | \$20,250,00 | K | 31% | \$9.867.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R250 |
| \$318_528-CMMX \$318_528-CMMX \$328_528-CJIZ \$328_528-CJIZ \$328_528-CKEV \$328_528-CKCG \$328_528-CKCG \$328_528-CKCJ \$328_528-CKCJ \$328_528-CMCX \$328_528-CMCX \$328_528-CMCX \$328_528-CMCX \$328_528-CMCX \$328_528-CMIZ \$328_528-CKIZ \$328_528-CKIZ \$328_528-CKIZ | VMware VSAN Y Enterprise Plus. 1 CPU (max 32 cores(CPU socket), YRY \text{VMware SNS Y Wakare SAN Y Enterprise Plus. 1 CPU (max 32 cores(CPU socket), SYR \text{VMware SNS Y COPENS Y COPE | 528-CMCX | | K | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R250 |
| 5326_528-C.IIZ 5326_528-CKEV 5326_528-CKCE 5326_528-CKCE 5326_528-CKCJ 5326_528-CKCJ 5326_528-CKCS 5326_528-CMCV 5326_528-CMCV 5326_528-CMCV 5326_528-CMCX 5326_528-CMCX | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual Vilwarer Vcenter Sener 7 Standard for Syphere 7 (Per Instance), SYR Vilware SNS Vilware Vcenter Server 7 Standard for Vsyphere 7 (Per Instance), 1YR Vilware SNS Vilware Vcenter Server 7 Standard for Vsyphere put to 4 hosts (Per Instance) YRY Vilware SNS Vilware Vcenter Server 7 Foundation for Vsyphere put to 4 hosts (Per Instance) YRY Vilware SNS Vilware Vcenter Server 7 Foundation for Vsyphere put to 4 hosts (Per Instance) YRY Vilware SNS | | \$15,140.00 | K | 31% | \$10,446.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R250 |
| 5326_528-CKBV 5326_528-CKCE 5326_528-CKCJ 5326_528-CKCJ 5326_528-CKCL 5326_528-CMCV 5326_528-CMCV 5326_528-CMCW 5326_528-CMCX 5328_528-CKBV 5328_528-CKBV 5328_528-CKBV | Whware Vcenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS Whware Vcenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS Whware Vcenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS Whware Vcenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-C-II7 | \$25,730.00 | K | 31% | \$17,753.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R250 |
| 5326 528-CKCE 5326 528-CKCG 5326 528-CKCJ 5326 528-CKCL 5326 528-CKCR 5326 528-CMCV 5326 528-CMCW 5326 528-CMCW 5326 528-CMCX 5328 528-CKCS | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS VMware VCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS VMware VCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | EDG OVER | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge T350 |
| 5326_528-CKCG 5326_528-CKCJ 5326_528-CKCI 5326_528-CKCR 5326_528-CMCV 5326_528-CMCW 5326_528-CMCX 5328_528-CKBV 5328_528-CKBV 5328_528-CKCB | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKBV 528-CKCE | \$18,170.00 \$10.690.00 | K | 31% | \$12,537.30 \$7.376.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge T350 |
| 5326_528-CKCJ 5326_528-CKCL 5326_528-CKCR 5326_528-CMCV 5326_528-CMCW 5326_528-CMCX 5328_528-CJIZ 5328_528-CKBV 5328_528-CKCB | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKCE 528-CKCG | \$10,690.00 \$4,600.00 | K | 31% 31% | \$7,376.10 \$3,174.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge T350 PowerEdge T350 |
| 5326_528-CKCL 5326_528-CKCR 5326_528-CMCV 5326_528-CMCW 5326_528-CMCX 5328_528-CJIZ 5328_528-CKBV 5328_528-CKCE | | 528-CKCJ | \$4,600.00 | K | 31% | \$3,174.00 \$2 104.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge 1350 PowerEdge T350 |
| 5326_528-CKCR 5326_528-CMCV 5326_528-CMCW 5326_528-CMCX 5328_528-CJIZ 5328_528-CKBV 5328_528-CKCE | | 528-CKCL | \$6,260.00 | K | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge T350 |
| 5326_528-CMCW 5326_528-CMCX 5328_528-CJIZ 5328_528-CKBV 5328_528-CKCE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCR | \$14,300.00 | К | 31% | \$9,867.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge T350 |
| 5326_528-CMCX 5328_528-CJIZ 5328_528-CKBV 5328_528-CKCE | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CMCV | \$20,250.00 | K | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge T350 |
| 5328_528-CJIZ 5328_528-CKBV 5328_528-CKCE | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS | 528-CMCW | \$15,140.00 | K | 31% | \$10,446.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge T350 |
| 5328_528-CKBV 5328_528-CKCE | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCX | \$25,730.00 | K | 31% | \$17,753.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge T350 |
| 5328_528-CKCE | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R350 |
| | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKBV 528-CKCE | \$18,170.00 \$10,690.00 | K | 31% 31% | \$12,537.30 \$7,376.10 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R350 PowerEdge R350 |
| 5328 528-CKCG | VMware vCenter Server 7 Standard for vSpriete 7 (Per Instance), 11R VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCG | \$4,600.00 | K | 31% | \$3 174 00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R350 |
| | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKCJ | \$3,050.00 | | 31% | \$2,104.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R350 |
| 5328 528-CKCL | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCL | \$6,260.00 | К | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R350 |
| 5328_528-CKCR | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCR | \$14,300.00 | К | 31% | \$9,867.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R350 |
| 5328 528-CMCV | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CMCV | \$20,250.00 | К | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R350 |
| 5328_528-CMCW | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS | 528-CMCW 528-CMCX | \$15,140.00 | К | 31% | \$10,446.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R350 |
| | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Percetual | 528-CMCX 528-CJIZ | \$25,730.00 \$199.00 | K | 31% 31% | \$17,753.70 \$137.31 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R350 PowerEdge T150 |
| | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware vCenter Server 7 Standard for vSohere 7 (Per Instance), 5YR VMware SNS | 528-CJIZ 528-CKBV | \$199.00 | K | 31% | \$137.31 \$12.537.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge 1150 PowerEdge T150 |
| | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), STR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKCE | \$10,690.00 | K | 31% | \$7,376.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge T150 |
| | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCG | \$4,600.00 | K | 31% | \$3,174.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge T150 |
| | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKCJ | \$3,050.00 | K | 31% | \$2,104.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge T150 |
| | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCL | \$6,260.00 | K | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge T150 |
| | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCR | \$14,300.00 | К | 31% | \$9,867.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge T150 |
| | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CMCV | \$20,250.00 | К | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge T150 |
| 5330_528-CMCW 5330_528-CMCX | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCW 528-CMCX | \$15,140.00 \$25,730.00 | K | 31% 31% | \$10,446.60 \$17,753.70 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge T150 |
| | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CKBV | \$18,170.00 | , , | 31% | \$12,537,30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge T150 OEM PowerEdge R250 XE |
| 5344_528-CKCE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 17R VMware SNS | 528-CKCE | \$10,690.00 | K | 31% | \$7,376.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R250 XE |
| 5344 528-CKCG | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCG | \$4,600.00 | K | 31% | \$3,174.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R250 XE |
| | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKCJ | \$3,050.00 | К | 31% | \$2,104.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R250 XE |
| 5344 528-CKCL | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCL | \$6,260.00 | K | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R250 XE |
| 5344_528-CKCR | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCR | \$14,300.00 | K | 31% | \$9,867.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R250 XE |
| 5344_528-CMCV | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CMCV | \$20,250.00 | K | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R250 XE |
| 5344_528-CMCW | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS | 528-CMCW 528-CMCX | \$15,140.00 \$25,730.00 | K | 31% | \$10,446.60 \$17,753.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 | OEM PowerEdge R250 XE |
| | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CMCX 528-CKBV | \$25,730.00 \$18,170.00 | K | 31% 31% | \$17,753.70 \$12.537.30 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | OEM PowerEdge R250 XE OEM PowerEdge R350 |
| | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKBV 528-CKCE | \$18,170.00 | K | 31% | \$12,537.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R350 OEM PowerEdge R350 |
| | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCG | \$4,600.00 | K | 31% | \$3,174.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R350 |
| 5362_528-CKCJ | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKCJ | \$3,050.00 | К | 31% | \$2,104.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R350 |
| | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCL | \$6,260.00 | K | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R350 |
| | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCR | \$14,300.00 | K | 31% | \$9,867.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R350 |
| | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CMCV | \$20,250.00 | K | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R350 |
| | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS | 528-CMCW 528-CMCX | \$15,140.00 \$25,730.00 | K | 31% | \$10,446.60 \$17.753.70 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 | OEM PowerEdge R350 |
| | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CMCX 528-CKBV | \$25,730.00 \$18,170.00 | K | 31% 31% | \$17,753.70 \$12.537.30 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298.999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | OEM PowerEdge R350 OEM PowerEdge R350XE |
| | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKBV 528-CKCE | \$18,170.00 | K | 31% | \$12,537.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R350XE |
| 5364_528-CKCG | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCG | \$4,600.00 | K | 31% | \$3,174.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R350XE |
| 5364_528-CKCJ | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKCJ | \$3,050.00 | K | 31% | \$2,104.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R350XE |
| | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCL | \$6,260.00 | К | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R350XE |
| | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCR | \$14,300.00 | К | 31% | \$9,867.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R350XE |
| | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CMCV | \$20,250.00 | K | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R350XE |
| | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCW 528-CMCX | \$15,140.00 \$25,730.00 | K | 31% 31% | \$10,446.60 \$17.753.70 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | OEM PowerEdge R350XE OEM PowerEdge R350XE |
| | SEL 1TB SED Archive-FRT-3Yr | 520-UNUX | \$25,730.00 | K | 31% | \$17,753.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | " FACTION |
| | SEL FIB SED Archive-FRT-3Yr | | \$1,465.57 | K | 31% | \$1,011.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "FACTION |
| 5-3-CC-ASM-PRM | SEL Promo SO Bundle Archive (Sm)-FRT 3Y | | \$178,166.85 | K | 31% | \$122,935.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "FACTION |
| 5-3-CC-ASMSED | SEL 1TB SED Archive (Small)-FRT-3Yr | | \$2,681.59 | K | 31% | \$1,850.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-3-CC-ASMSED-B | SEL SED Bundle Archive (Small)-FRT-3Yr | | \$3,536.59 | K | 31% | \$2,440.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| | SEL 1TB ScaleOut Archive-FRT-3Yr | | \$1,230.26 | K | 31% | \$848.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| | SEL ScaleOut Bundle Archive-FRT-3Yr | | \$1,397.05 | K | 31% | \$963.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| | SEL 1TB ScaleOut Archy (Small)-FRT 3Y | | \$2,197.95 | К | 31% | \$1,516.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| | SEL ScaleOut Bundle Archy (Small)-FRT 3Y | | \$3,140.31 | K | 31% | \$2,166.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| | SEL 1TB Block Elite-FRT-3Yr SEL Block Bundle Elite-FRT-3Yr | | \$24,762.27 \$34.849.43 | K | 31% 31% | \$17,085.97 \$24,046.11 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| | SEL Block Bundle Eilte-FRT-3Yr SEL 1TB Block Premier-FRT-3Yr | | \$34,849.43 \$9.556.36 | K | 31% | \$24,046.11 \$6.593.89 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | ** FACTION ** FACTION |
| 5-3-CC-BP-B | SEL 11B Block Premier-FRT-3Yr SEL Block Bundle Premier-FRT-3Yr | | \$9,556.36 | K | 31% | \$6,593.89 \$13,594.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| | SEL 1TB Block Standard-FRT-3Yr | | \$2,760.34 | K | 31% | \$1,904.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| | SEL Block Bundle Standard-FRT-3Yr | | \$5,447.05 | к | 31% | \$3,758.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |

NVP MNWNC-109 Price List-3rd party final - 2023-03 13 of 84

| SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|---|--|----------------------|--|-----------------------|--|--|--|--|--|--|--|--|--|---|
| 15-3-CC-BT-B | SEL Block Bundle Turbo-FRT-3Yr | | \$61,857.07 | K | 31% | \$42,681.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 15-3-CC-ESED 15-3-CC-ESED-B | SEL 1TB SED Elite-FRT-3Yr SEL SED Bundle Filte-FRT-3Yr | | \$21,705.34 \$28,130,11 | K | 31% 31% | \$14,976.68 \$19,409.78 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " FACTION " FACTION |
| 15-3-CC-ESO | SEL 1TB ScaleOut Elite-FRT-3Yr | | \$15,860.80 | K | 31% | \$10,943.95 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-3-CC-ESO-B | SEL ScaleOut Bundle Elite-FRT-3Yr | | \$23.024.83 | K | 31% | \$15,887.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-3-CC-ESSO | SEL 1TB ScaleOut Elite (Small)-FRT 3Y | | \$29,868.75 | | 31% | \$20,609.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-3-CC-ESSO-B | SEL ScaleOut Bundle Elite (Small)-FRT 3Y | | \$39,576.48 | K | 31% | \$27,307.77 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-3-CC-FE 15-3-CC-FE-B | SEL 1TB File Blite-FRT-3Yr SEL File Bundle Flite-FRT-3Yr | | \$24,766.36 \$34,849.43 | K | 31% 31% | \$17,088.79 \$24,046.11 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "FACTION "FACTION |
| 15-3-CC-FE-B | SEL 1TB File Premier-FRT-31r | | \$9,556,36 | K | 31% | \$6.593.89 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** FACTION |
| 15-3-CC-FP-B | SEL File Bundle Premier-FRT-3Yr | | \$19,702.84 | K | 31% | \$13,594.96 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-3-CC-FS | SEL 1TB File Standard-FRT-3Yr | | \$2,760.34 | K | 31% | \$1,904.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | = FACTION |
| 15-3-CC-FS-B | SEL File Bundle Standard-FRT-3Yr | | \$5,448.07 | K | 31% | \$3,759.17 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-3-CC-PSED | SEL 1TB SED Premier-FRT-3Yr | | \$5,940.00 | K | 31% | \$4,098.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-3-CC-PSED-B | SEL SED Bundle Premier-FRT-3Yr | | \$8,828.18 | K | 31% | \$6,091.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-3-CC-PSO | SEL 1TB ScaleOut Premier-FRT-3Yr | | \$4,839.08 | К | 31% | \$3,338.97 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** FACTION |
| 15-3-CC-PSO-B | SEL ScaleOut Bundle Premier-FRT-3Yr | | \$7,926.20 | K | 31% | \$5,469.08 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-3-CC-PSO-PRM 15-3-CC-SSED | SEL Promo SO Bundle Premier-FRT 3Y SEL 1TB SED Standard-FRT-3Yr | | \$242,954.80 \$5,146.36 | K | 31% 31% | \$167,638.81 \$3,550.99 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " FACTION " FACTION |
| 15-3-CC-SSED-B | SEL TIB SED Standard-FRT-311 SEL SED Bundle Standard-FRT-3Yr | | \$4,868.18 | K | 31% | \$3,359.04 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-3-CC-SSO | SEL 1TB ScaleOut Standard-FRT-3Yr | | \$4,325.11 | K | 31% | \$2,984.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-3-CC-SSO-B | SEL ScaleOut Bundle Standard-FRT-3Yr | | \$4,196.25 | K | 31% | \$2,895.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** FACTION |
| 5-3-COLO-1RU | SEL Colo - 1RU - FRT - 3 Yr | | \$12,272.73 | K | 31% | \$8,468.18 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-3-CX-100-SMF | SEL CrossConnect SingleModeFiber FRT.3YR | | \$45,596.14 | K | 31% | \$31,461.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-3-CYREC-CS | SEL CyberRecov-CyberSenseESXiHost-3Y-FRT | | \$218,984.35 | K | 31% | \$151,099.20 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION ** FACTION |
| 5-3-CYREC-MS 5-3-CYRES-CS | SEL CyberRecov-ManagementESXiHost-3Y-FRT SEL Faction CyberResil-CyberSense-3Y-FRT | | \$250,603.21 \$285,571.02 | K | 31% 31% | \$172,916.21 \$197,044.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | FACTION FACTION |
| 5-3-CYRES-CS 5-3-CYRES-MS | SEL Faction CyberResil-CyberSense-3Y-FRT SEL Faction CyberResil-MgmtServer-3Y-FRT | | \$285,571.02 | K | 31% | \$197,044.00 \$223.560.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | = FACTION |
| 5-3-DD-69-B | SEL Pacion Cyderresii-wgmiserver-51-FR1 SEL Ded DD 6900 Bundle - FRT - 3yr | | \$10,672.16 | K | 31% | \$7,363.79 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** FACTION |
| 5-3-DD-69-PRM | SEL Promo DD 6900 Bundle Standard-FRT 3Y | | \$148,580.36 | K | 31% | \$102,520.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | |
| 5-3-DD-69-S | SEL 48TB Ded DD 6900 add-on - FRT - 3yr | | \$8,537.73 | K | 31% | \$5,891.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-3-DD-94-B | SEL Ded DD 9400 Bundle - FRT - 3yr | | \$10,316.25 | K | 31% | \$7,118.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-3-DD-94-S | SEL 96TB Ded DD 9400 add-on - FRT - 3yr | | \$8,181.82 | K | 31% | \$5,645.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "FACTION "FACTION |
| 5-3-DD-99-B 5-3-DD-99-S | SEL Ded DD 9900 Bundle - FRT - 3yr SEL 192TB Ded DD 9900 add-on - FRT - 3Yr | | \$8,181.82 \$7,115.11 | K | 31% 31% | \$5,645.46 \$4,909.43 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 5-3-DD-99-S 5-3-DD-MT-B | SEL 192TB Ded DD 9900 add-on - FRT - 3Yr SEL Data Domain Base Bundle - FRT - 3vr | | \$7,115.11 \$10.316.25 | K | 31% | \$4,909.43 \$7,118.21 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | FACTION FACTION |
| 5-3-DD-MT-B 5-3-DD-MT-S | SEL Data Domain Base Bundle - FRT - 3yr SEL 1TB Data Domain Base - FRT - 3yr | | \$10,316.25 \$8,893.64 | K | 31% | \$7,118.21 \$6,136.61 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | FACTION FACTION |
| 5-3-DD-M1-S 5-3-DRAAS-GLD | SEL Unity DRasS 100VM/50TB - FRT - 3YR | | \$718,494,03 | K | 31% | \$495.760.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-3-DRAAS-SVC | SEL Unity DRaaS 100VM/25TB - FRT - 3YR | | \$250,142.05 | K | 31% | \$172,598.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-3-DRAAS-VM | SEL 1 Add1 VM DRaaS - FRT - 3Yr | | \$3,692.50 | K | 31% | \$2,547.83 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-3-ECS-REP | SEL Add'l 400TB ECSOffsiteScaling FRT 3Y | | \$925.10 | | 31% | \$638.32 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** FACTION |
| 5-3-ECS-REP-B | SEL 1100TB ECS Offsite Base Bund FRT 3Y | | \$925.10 | K | 31% | \$638.32 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** FACTION |
| 5-3-FCTN-BLOC 5-3-FL-DRAAS-TB | SEL Faction Bloc - 3Yr - FRT | | \$74,703.55 \$14.318.18 | K | 31% 31% | \$51,545.45 \$9.879.54 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| 5-3-FL-DRAAS-1B 5-3-MCN-100G | SEL 1 Add'i TB Flash DRaaS - FRT - 3Y SEL 100Gbps MultiCloud Network FRT - 3Yr | | \$14,318.18 | K | 31% | \$9,879.54 | \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 | ** FACTION |
| 5-3-MCN-100G | SEL 100Gbps MultiCloud Network FRT - 3Yr | | \$187,832.54 | K | 31% | \$129,604.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-3-MCN-1G | SEL 1Gbps MultiCloud Network FRT - 3Yr | | \$19,240.06 | K | 31% | \$13,275.64 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** FACTION |
| 5-3-MCN-2G | SEL 2Gbps MultiCloud Network FRT - 3Yr | | \$38,480.11 | К | 31% | \$26,551.28 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-3-MCN-40G | SEL 40Gbps MultiCloud Network FRT - 3Yr | | \$725,761.97 | К | 31% | \$500,775.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-3-MCN-80G | SEL 80Gbps MultiCloud Network FRT-3Y | | \$1,437,881.49 | K | 31% | \$992,138.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-3-OBJ-MLT-1PB | SEL 1TB Object Multi Region >1PB FRT 3Y | | \$1,849.91 | K | 31% | \$1,276.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 5-3-OBJ-MLT-1TB 5-3-OBJ-SNG-1PB | SEL 1TB Object Multi Region <1PB FRT 3Y | | \$2,082.27 | K | 31% | \$1,436.77 \$638.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | "FACTION "FACTION |
| 5-3-OBJ-SNG-1PB 5-3-OBJ-SNG-1TB | SEL 1TB Object Single Region >1PB FRT 3Y SEL 1TB Object Single Region <1PB FRT 3Y | | \$925.36 \$1.040.73 | K | 31% 31% | \$638.50 \$718.10 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 5-3-OBJ-SNG-1TB 5-3-PS-DR | SEL 1TB Object Single Region <1PB FRT 3Y SEL PowerStore DRaaS 100VM/50TB - FRT-3Y | | \$1,040.73 \$842.603.41 | K | 31% | \$718.10 \$581.396.35 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 5-3-PS-DR-TB | SEL 1 Add1 TB PowerStore DRasS - FRT-3Y | | \$9,308.73 | K | 31% | \$6,423.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-3-U-DR-TB | SEL 1 Add'l TB Unity DRaaS - FRT - 3YR | | \$3,342.66 | K | 31% | \$2,306,44 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** FACTION |
| 5-3-VMCHOST | SEL VMC.Host.i316XLFRT - 3YR | | \$237,088.80 | K | 31% | \$163,591.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-3-VSR-DR-VM | SEL 1 Add'l VSR VM DRaaS - FRT - 3Yr | | \$3,692.50 | K | 31% | \$2,547.83 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5586_528-CKBV | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CKBV | \$18,170.00 | К | 31% | \$12,537.30 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | | \$298,999.00 | PowerEdge C6620 |
| 5586_528-CKCE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKCE | \$10,690.00 | K | 31% | \$7,376.10 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | | \$298,999.00 | PowerEdge C6620 |
| 5586_528-CKCG 5586_528-CKCJ | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCG 528-CKCJ | \$4,600.00 | K | 31% 31% | \$3,174.00 \$2,104.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge C6620 |
| 5586 528-CKCL | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCL | \$6,260.00 | , , | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge C6620 PowerEdge C6620 |
| 5586_528-CKCL 5586_528-CKCR | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) SYR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCL | \$6,260.00 | K | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge C6620 |
| 5586 528-CMCV | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CMCV | \$20,250.00 | K | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge C6620 |
| 5586 528-CMCW | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS | 528-CMCW | \$15,140.00 | К | 31% | \$10,446.60 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge C6620 |
| 5586 528-CMCX | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCX | \$25,730.00 | К | 31% | \$17,753.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge C6620 |
| 5587_210-BCUO | PowerEdge C6600 | 210-BCUO | \$990.37 | K | 31% | \$683.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge C6600 Enclosure |
| 5587 528-CKBV | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CKBV | \$18,170.00 | K | 31% | \$12,537.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge C6600 Enclosure |
| 5587_528-CKCE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKCE 528-CKCG | \$10,690.00 \$4,600.00 | K | 31% | \$7,376.10 \$3,174.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$298,999.00 \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge C6600 Enclosure |
| 5587_528-CKCG 5587_528-CKCJ | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKCG 528-CKCJ | \$4,600.00 \$3.050.00 | K | 31% 31% | \$3,174.00 \$2.104.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$298,999.00 \$298.999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge C6600 Enclosure PowerEdge C6600 Enclosure |
| 5587 528-CKCL | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCL | \$6,260.00 | K | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge C6600 Enclosure |
| 5587 528-CKCR | VMware vCenter Server 7 Politication to vSpriete up to 4 house (Fermissance) 31R visiware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCR | \$14,300.00 | K | 31% | \$9,867.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge C6600 Enclosure |
| 5587_528-CMCV | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CMCV | \$20,250.00 | К | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge C6600 Enclosure |
| 5587_528-CMCW | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS | 528-CMCW | \$15,140.00 | К | 31% | \$10,446.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge C6600 Enclosure |
| 5587_528-CMCX | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCX | \$25,730.00 | K | 31% | \$17,753.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge C6600 Enclosure |
| 5-5-CC-ASED | SEL 1TB SED Archive-FRT-5Yr | | \$2,198.86 | K | 31% | \$1,517.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| F F CC ACED D | SEL SED Bundle Archive-FRT-5Yr SEL 1TB SED Archive (Small)-FRT-5Yr | | \$2,393.18 \$4,021.02 | K | 31% 31% | \$1,651.29 \$2,774.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| | | | \$4,021.02 \$5,304.55 | K | 31% | \$2,774.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 5-5-CC-ASMSED | SEL SED Bundle Archive (Small)-ERT-5Yr | | \$1,845.40 | K | 31% | \$1,273.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-5-CC-ASMSED 5-5-CC-ASMSED-B 5-5-CC-ASO | SEL SED Bundle Archive (Small)-FRT-5Yr SEL 1TB ScaleOut Archive-FRT-5Yr | | | К | 31% | \$1,445.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-5-CC-ASMSED 5-5-CC-ASMSED-B 5-5-CC-ASO 5-5-CC-ASO-B | SEL SED Bundle Archive (Small)-FRT-5Yr SEL 1TB ScaleOut Archive-FRT-5Yr SEL ScaleOut Bundle Archive-FRT-5Yr | | \$2,094.89 | | | | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** FACTION |
| 5-5-CC-ASMSED 5-5-CC-ASMSED-B 5-5-CC-ASO 5-5-CC-ASO-B 5-5-CC-ASSO | SEL SED Bundle Archive (Small)-FRT-SY SEL 1TB ScaleOut Archive-FRT-SY SEL ScaleOut Bundle Archive-FRT-SY SEL ScaleOut Bundle Archive-FRT-SY SEL 1TB ScaleOut Archi (Small)-FRT SY | | \$3,296.92 | К | 31% | \$2,274.87 | | | | | | | | |
| 5-5-CC-ASMSED 5-5-CC-ASMSED-B 5-5-CC-ASO 5-5-CC-ASO-B 5-5-CC-ASSO-B 5-5-CC-ASSO-B | SEL SED Bundle Archive (Small)-PRT-5/r SEL 1TB ScaleOut Archive-FRT-5/r SEL ScaleOut Bundle Archive-FRT-5/r SEL TIB ScaleOut Bundle Archive-FRT-5/r SEL TIB ScaleOut Archive-FRT-5/r SEL ScaleOut Bundle Archive-Small-PRT 5/r | | \$3,296.92 \$4,710.47 | K K | 31% | \$3,250.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-5-CC-ASMSED 5-5-CC-ASMSED-B 5-5-CC-ASO 5-5-CC-ASO-B 5-5-CC-ASSO 5-5-CC-ASSO-B 5-5-CC-ASSO-B 5-5-CC-BE | SEL SED Bundle Archive (Small)+RT-5Y SEL 11B ScaleOut Archive-RT-5Y SEL ScaleOut Bundle Archive-RT-5Y SEL ScaleOut Bundle Archive-RT-5Y SEL ScaleOut Bundle Archiv (Small)+RT 5Y SEL ScaleOut Bundle Archiv (Small)+RT 5Y SEL ScaleOut Bundle Archiv (Small)+RT 5Y SEL 11B Block Sithe-RT-5Y | | \$3,296.92 \$4,710.47 \$37,143.75 | K K | 31% 31% | \$3,250.22 \$25,629.19 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | ** FACTION |
| 5-5-CC-ASMSED 5-5-CC-ASMSED-B 5-5-CC-ASO 5-5-CC-ASO-B 5-5-CC-ASSO-B 5-5-CC-ASSO-B 5-5-CC-BE-B | SEL SED Bundle Archive (Small)+RT-5/r SEL 11B ScaleOut Archive-RT-5/r SEL ScaleOut Bundle Archive-RT-5/r SEL ScaleOut Bundle Archive-RT-5/r SEL ScaleOut Bundle Archive-RT-5/r SEL ScaleOut Bundle Archive (Small)+RT-5/r SEL ScaleOut Bundle Archiv (Small)+RT-5/r SEL ScaleOut Bundle Archiv (Small)+RT-5/r SEL ScaleOut Bundle Archiv (Small)+RT-5/r SEL ScaleOut Bundle Blac-RT-5/r SEL Block Bundle Blac-RT-5/r | | \$3,296.92 \$4,710.47 \$37,143.75 \$52,273.30 | K K K | 31% 31% 31% | \$3,250.22 \$25,629.19 \$36,068.58 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| 5-5-CC-ASMSED 5-5-CC-ASMSED-B 5-5-CC-ASO 5-5-CC-ASO-B 5-5-CC-ASSO-B 5-5-CC-BE 5-5-CC-BE-B 5-5-CC-BE-B | SEL SED Bundle Archive (Small)+RT-5Y SEL 11B ScaleOut Archive-RT-5Y SEL ScaleOut Bundle Archive-RT-5Y SEL ScaleOut Bundle Archive-RT-5Y SEL ScaleOut Bundle Archiv(Small)+RT 5Y SEL ScaleOut Bundle Archiv (Small)+RT 5Y SEL ScaleOut Bundle Archiv (Small)+RT 5Y SEL 11B Block Bundle Ellie-RT-5Y SEL 11B Block Primite-RT-5Y SEL 11B Block Primite-RT-5Y | | \$3,296.92 \$4,710.47 \$37,143.75 \$52,273.30 \$14,333.52 | K K | 31% 31% 31% 31% | \$3,250.22 \$25,629.19 \$36,068.58 \$9,890.13 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | "FACTION "FACTION "FACTION |
| 5-5-CC-ASMSED 5-5-CC-ASMSED-B 5-5-CC-ASO 5-5-CC-ASO-B 5-5-CC-ASSO-B 5-5-CC-ASSO-B 5-5-CC-BE 5-5-CC-BE 5-5-CC-BP-B | SEL SED Bundle Archive (Small)+RT-5ty SEL 11B ScaleOut Archive+RT-5ty SEL ScaleOut Bundle Archive+RT-5ty SEL ScaleOut Bundle Archive+RT-5ty SEL ScaleOut Bundle Archive+RT-5ty SEL ScaleOut Bundle Archiv (Small)+RT 5ty SEL ScaleOut Bundle Archiv (Small)+RT 5ty SEL 11B Bundle Archiv (Small)+RT 5ty SEL 11B Bundle Permise+RT-5ty SEL 11B Bundle Permise+RT-5ty SEL Bundle Bundle Permise+RT-5ty | | \$3,296.92 \$4,710.47 \$37,143.75 \$52,273.30 \$14,333.52 \$29,556.82 | K K | 31% 31% 31% 31% 31% | \$3,250.22 \$25,629.19 \$36,068.58 \$9,890.13 \$20,394.21 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| 5-5-CC-ASMSED-B 5-5-CC-ASMSED-B 5-5-CC-ASO-B 5-5-CC-ASO-B 5-5-CC-ASSO-B 5-5-CC-ASSO-B 5-5-CC-BE 5-5-CC-BE 5-5-CC-BP 5-5-CC-BP-B 5-5-CC-BP-B | SEL SED Bundle Archive (Small)+RT-5Y SEL 11B ScaleOut Archive-RT-5Y SEL ScaleOut Bundle Archive-RT-5Y SEL ScaleOut Bundle Archive-RT-5Y SEL ScaleOut Bundle Archiv(Small)+RT 5Y SEL ScaleOut Bundle Archiv (Small)+RT 5Y SEL ScaleOut Bundle Archiv (Small)+RT 5Y SEL 11B Block Bundle Ellie-RT-5Y SEL 11B Block Primite-RT-5Y SEL 11B Block Primite-RT-5Y | | \$3,296.92 \$4,710.47 \$37,143.75 \$52,273.30 \$14,333.52 | K K K | 31% 31% 31% 31% | \$3,250.22 \$25,629.19 \$36,068.58 \$9,890.13 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | FACTION FACTION FACTION FACTION FACTION FACTION FACTION |
| 5-5-CC-ASMSED-B 5-5-CC-ASO-B 5-5-CC-ASO-B 5-5-CC-ASO-B 5-5-CC-ASSO-B 5-5-CC-BE-B 5-5-CC-BE-B 5-5-CC-BP-B 5-5-CC-BP-B 5-5-CC-BS-B | SEL SED Bundle Archive (Small)+RT-5Y SEL 11B ScaleOut Archive-RT-5Y SEL ScaleOut Bundle Archive-RT-5Y SEL ScaleOut Bundle Archive-RT-5Y SEL ScaleOut Bundle Archive-Small-RT 5Y SEL ScaleOut Bundle Archiv (Small)+RT 5Y SEL ScaleOut Bundle Archiv (Small)+RT 5Y SEL 11B Block Bundle Blite-RT-5Y SEL 11B Block Bundle Blite-RT-5Y SEL 11B Block Sundle ERT-5Y SEL 11B Block Sundle Premier-RT-5Y | | \$3,296.92 \$4,710.47 \$37,143.75 \$52,273.30 \$14,333.52 \$29,556.82 \$4,140.34 | K K K | 31% 31% 31% 31% 31% 31% | \$3,250.22 \$25,629.19 \$36,068.58 \$9,890.13 \$20,394.21 \$2,856.83 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | "FACTION FACTION FACTION FACTION FACTION FACTION FACTION FACTION FACTION |
| 5-5-CC-ASMSED-B 5-5-CC-ASMSED-B 5-5-CC-ASO-B 5-5-CC-ASO-B 5-5-CC-ASSO-B 5-5-CC-BE-B 5-5-CC-BE-B 5-5-CC-BP 5-5-CC-BP 5-5-CC-BS-B 5-5-CC-BS-B 5-5-CC-BS-B 5-5-CC-BS-B 5-5-CC-BS-B | SEL SED Bundle Archive (Small)+RT-5ty SEL 11B ScaleOut Archive+RT-5ty SEL ScaleOut Bundle Archive+RT-5ty SEL ScaleOut Bundle Archive+RT-5ty SEL ScaleOut Bundle Archive-RT-5ty SEL ScaleOut Bundle Archiv (Small)+RT 5ty SEL ScaleOut Bundle Archi (Small)+RT 5ty SEL 11B Block Stale-RT-6ty SEL 11B Block Permise-RT-5ty SEL 11B Block Standard-RT-5ty SEL Block Bundle Promise-RT-5ty SEL Block Bundle Promise-RT-5ty SEL Block Bundle Standard-RT-5ty SEL Block Bundle Standard-RT-5ty SEL Block Bundle Standard-RT-5ty | | \$3,296.92 \$4,710.47 \$37,143.75 \$52,273.30 \$14,333.52 \$29,556.82 \$4,140.34 \$8,170.62 | K K K | 31% 31% 31% 31% 31% 31% 31% 31% | \$3,250.22 \$25,629.19 \$36,068.58 \$9,890.13 \$20,394.21 \$2,856.83 \$5,637.73 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | "FACTION FACTION FACTION FACTION FACTION FACTION FACTION FACTION FACTION |
| 5-5-CC-ASMSED 5-5-CC-ASMSED-B 5-5-CC-ASO-B 5-5-CC-ASO-B 5-5-CC-ASO-B 5-5-CC-BE-B 5-5-CC-BP-B 5-5-CC-BP-B 5-5-CC-BS-B 5-5-CC-BS-B 5-5-CC-BS-B 5-5-CC-BS-B 5-5-CC-BT-B 5-5-CC-BT-B | SEL SED Bundle Archive (Small)+RT-5Y SEL 11B ScaleOut Bundle Archive+RT-5Y SEL ScaleOut Bundle Archive+RT-5Y SEL ScaleOut Bundle Archive+RT-5Y SEL 11B ScaleOut Archive+RT-5Y SEL 11B ScaleOut Archive+RT-5Y SEL | | \$3,296.92 \$4,710.47 \$37,143.75 \$52,273.30 \$14,333.52 \$29,556.82 \$4,140.34 \$8,170.62 \$76,459.09 \$92,785.60 \$32,556.82 | K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$3,250.22 \$25,629.19 \$36,088.58 \$9,890.13 \$20,394.21 \$2,856.83 \$5,637.73 \$52,756.75 \$64,022.06 \$22,464.21 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " FACTION |
| 5-5-CCASMSED 5-5-CCASMSED-8 5-5-CCASMSED-8 5-5-CCASSO 6-5-CCASSO 6 | SEL SED Bundle Archive (Small)+RT-5Y SEL 11B ScaleOut Archive-FRT-5Y SEL ScaleOut Bundle Archive-FRT-5Y SEL ScaleOut Bundle Archive-FRT-5Y SEL ScaleOut Bundle Archive-FRT-5Y SEL ScaleOut Bundle Archiv (Small)+RT 5Y SEL ScaleOut Bundle Archiv (Small)+RT 5Y SEL Stale Bundle Bundle FRT-5Y SEL SEL TIB Bundle Stale FRT-5Y SEL SEL TIB Bundle Stale Archiv (Small)+RT-5Y SEL SEL STALE | | \$3,296.92 \$4,710.47 \$37,143.75 \$52,273.30 \$14,333.52 \$29,556.82 \$4,140.34 \$8,170.62 \$76,459.09 \$92,785.60 \$32,556.82 \$42,194.32 | K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$3,250.22 \$25,629.19 \$36,068.58 \$9,890.13 \$20,394.21 \$2,856.83 \$5,637.73 \$52,756.77 \$64,022.06 \$22,464.21 \$29,114.08 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | # FACTION |
| 5-5CC-ASMSED 5-5CC-ASMSED-B 5-5CC-ASO-B 5-5CC-ASO-B 5-5CC-ASO-B 5-5CC-BS-B 5-5CC-BS-B 5-5CC-BS-B 5-5CC-BS-B 5-5CC-BS-B 5-5CC-BS-B 5-5CC-BS-B 5-5CC-BS-B 5-5CC-BS-B 5-5CC-BS-B 5-5CC-BS-B 5-5CC-BS-B 5-5CC-BS-B 5-5CC-BS-B 5-5CC-BS-B | SEL SED Bundle Archive (Small)+RT-5Y SEL 11B ScaleOut Bundle Archive-RT-5Y SEL ScaleOut Bundle Archive-RT-5Y SEL 11B ScaleOut Bundle Archive-RT-5Y SEL 11B ScaleOut Archive (Small)+RT-5Y SEL 11B Bundle Archive-RT-5Y SEL Stack Bundle Eller-RT-5Y SEL Bundle Bundle Eller-RT-5Y SEL Bundle Bundle Bundle FT-5Y SEL Bundle Bundle FT-5Y SEL Bundle Standard-RT-5Y SEL SEL Bundle Standard-RT-5Y SEL SEL SEL SEL STANDARD STANDARD SEL SED Bundle Bundle FRT-5Y SEL SED Bundle Bundle FTR-5Y SEL SED Bundle Bundle STR-5Y | | \$3,296.92 \$4,710.47 \$37,143.75 \$52,273.30 \$14,333.52 \$29,556.82 \$4,140.34 \$8,170.62 \$76,459.09 \$92,785.60 \$32,556.82 \$42,194.32 \$32,791.20 | K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$3,250.22 \$25,629.19 \$36,068.5 \$9,890.13 \$20,394.21 \$2,856.83 \$5,637.73 \$52,756.77 \$64,022.06 \$22,464.21 \$29,114.08 \$16,415.93 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | = FACTION |
| 5-5CC-8MSED 5-5CC-ASMSED 5-5CC-ASO-8 5-5CC-ASO-8 5-5CC-ASSO-8 5-5CC-ASSO-8 5-5CC-8E-8 5-5CC-8E-8 5-5CC-8B-8 | SEL SED Bundle Archive (Small)+RT-5Y SEL 11B ScaleOut Archive-FRT-5Y SEL ScaleOut Bundle Archive-FRT-5Y SEL ScaleOut Bundle Archive-FRT-5Y SEL ScaleOut Bundle Archive-FRT-5Y SEL ScaleOut Bundle Archiv (Small)+RT 5Y SEL ScaleOut Bundle Archiv (Small)+RT 5Y SEL SIB Block Bundle Ellie-FRT-5Y SEL SIB Block Bundle Ellie-FRT-5Y SEL SIB Block Standard-FRT-5Y SEL SIB ScaleOut Standard-FRT-5Y SEL SIB ScaleOut Standard-FRT-5Y SEL SIB Scale Standard-FRT-5Y SEL SIB Scale Standard-FRT-5Y SEL SIB Scale Standard-FRT-5Y SEL SIB SCALEOUT SUB-6 STANDARD-S | | \$3,296.92 \$4,710.47 \$37,143.75 \$52,273.30 \$14,333.52 \$29,556.82 \$4,140.34 \$8,170.62 \$76,459.09 \$92,786.60 \$32,556.82 \$42,194.32 \$23,791.20 \$34,537.24 | K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$3,250.22 \$25,629.19 \$36,088.58 \$9,890.13 \$20,394.21 \$2,856.83 \$5,637.73 \$52,756.77 \$64,022.06 \$22,464.21 \$29,114.08 \$16,415.93 \$23,830.70 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | # FACTION |
| 5-5CC-ASMSED 5-5CC-ASMSED-B 5-5CC-ASO 5-5CC-ASO 5-5CC-ASSO 5-5CC-ASSO 5-5CC-BE-B | SEL SED Bundle Archive (Small)+RT-5Y SEL 11B ScaleOut Archive-RT-5Y SEL ScaleOut Bundle Archi (Small)+RT 5Y SEL StaleOut Bundle Archi (Small)+RT 5Y SEL Block Bundle Eller-RT-5Y SEL Block Bundle Eller-RT-5Y SEL Block Bundle Fremine-RT-5Y SEL Block Bundle Fremine-RT-5Y SEL Block Bundle Fremine-RT-5Y SEL Block Bundle Fremine-RT-5Y SEL Block Bundle Standard-RT-5Y SEL Block Bundle Standard-RT-5Y SEL Block Bundle Standard-RT-5Y SEL Block Bundle Bundle FRT-5Y SEL Block Bundle Turbo-RT-5Y SEL SL SEL SEL Bundle Turbo-RT-5Y SEL SL SEL SEL BUNDLE Bundle FRT-5Y SEL SL Standout Bline-RT-5Y SEL Standout Bline-RT-5Y SEL SL ScaleOut Bundle Bline-RT-5Y SEL SL ScaleOut Bundle Bline-RT-5Y SEL SL ScaleOut Bundle Bline-RT-5Y | | \$3,296.92 \$4,710.47 \$37,143.75 \$52,273.30 \$14,333.52 \$29,556.82 \$4,140.34 \$8,170.62 \$76,459.09 \$92,785.60 \$32,556.82 \$42,194.32 \$23,791.20 \$34,537.24 | K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$3,250.22 \$25,629.19 \$36,068.58 \$9,890.13 \$20.394.21 \$2,856.83 \$5,637.73 \$52,756.77 \$64,022.06 \$22,464.21 \$29,114.08 \$16,415.93 \$23,830.70 \$30,913.57 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | = FACTION |
| 5-5CC-ASMSED 5-5-CC-ASMSED 5-5-CC-ASO 5-5-CC-ASO 6-5-CC-ASO 6-5-CC | SEL SED Bundle Archive (Small)+RT-5Y SEL 11B ScaleOut Archive-RT-5Y SEL ScaleOut Bundle Archive-RT-5Y SEL ScaleOut Bundle Archive-RT-5Y SEL ScaleOut Bundle Archive-RT-5Y SEL ScaleOut Bundle Archiv (Small)+RT 5Y SEL ScaleOut Bundle Archiv (Small)+RT 5Y SEL Slock Bundle Blie-RT-5Y SEL Slock Bundle Blie-RT-5Y SEL Slock Bundle Blie-RT-5Y SEL Slock Bundle Blie-RT-5Y SEL Slock Bundle Premare-RT-6Y SEL Slock Bundle Standard-RT-6Y SEL Slock Bundle Standard-RT-6Y SEL Slock Bundle Standard-RT-6Y SEL Block Bundle Standard-RT-6Y SEL Block Bundle Standard-RT-6Y SEL Block Bundle Standard-RT-6Y SEL SLOCK Bundle Standard-RT-6Y SEL ScaleOut Blie-RT-6Y SEL ScaleOut Bundle Blie-RT-6Y SEL ScaleOut-Blie-Bundle Blie-RT-6Y | | \$3,296.92 \$4,710.47 \$37,143.75 \$52,273.30 \$14,333.52 \$29,556.82 \$4,140.34 \$8,170.62 \$76,459.09 \$92,785.60 \$32,556.82 \$42,194.32 \$32,791.20 \$34,537.24 \$44,802.27 \$59,365.91 | K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$3,250.22 \$25,529.19 \$36,068.58 \$9,890.13 \$20,394.21 \$2,856.33 \$5,637.73 \$52,756.77 \$64,022.66 \$22,464.21 \$29,114.08 \$16,415.93 \$23,830.70 \$30,913.57 \$40,962.48 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | # FACTION |
| 15-5CC-ASED-B 15-5CC-ASMSED-B 15-5CC-ASO-B 15-5CC-ASO-B 15-5CC-ASO-B 15-5CC-ASO-B 15-5CC-ASO-B 15-5CC-ASO-B 15-5CC-BE-B 15-5CC | SEL SED Bundle Archive (Small)+RT-5Y SEL 11B ScaleOut Archive-RT-5Y SEL ScaleOut Bundle Archive-RT-5Y SEL ScaleOut Bundle Archive-RT-5Y SEL ScaleOut Bundle Archive-RT-5Y SEL ScaleOut Bundle Archiv (Small)+RT 5Y SEL ScaleOut Bundle Archi (Small)+RT 5Y SEL Stale Bundle Bundle Eller-FT-5Y SEL Bundle Bundle Eller-FT-5Y SEL Bundle Bundle Eller-FT-5Y SEL Bundle Bundle FT-5Y SEL Bundle Bundle FT-5Y SEL Bundle Bundle FT-5Y SEL Bundle Bundle Standard-FT-5Y SEL Bundle Bundle Standard-FT-5Y SEL Bundle Bundle Bundle FT-5Y SEL Bundle Bundle Bundle FT-5Y SEL SEL ScaleOut Bundle Bundle FT-5Y SEL Standout Bundle Bundle FT-5Y SEL Standout Bundle Bund-FT-5Y SEL Standout Bundle Bund-FT-5Y SEL Standout Bundle Bund-FT-5Y SEL Standout Bundle Bulle (Small)+RT 5Y SEL Standout Bundle Blies-FT-5Y | | \$3,296.92 \$4,710.47 \$37,143.75 \$52,273.30 \$14,333.52 \$29,556.82 \$4,140.34 \$8,170.62 \$76,459.09 \$92,785.60 \$32,556.82 \$42,194.32 \$23,791.20 \$34,537.42 \$44,802.27 \$93,365.91 | K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$3,250.22 \$25,5629.19 \$36,068.58 \$9,890.13 \$2,394.21 \$2,856.83 \$5,637.73 \$64,022.06 \$22,464.21 \$29,114.08 \$16,415.93 \$23,830.73 \$30,913.57 \$40,962.48 \$25,633.89 | \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | = FACTION |
| 5-5CC-ASMSED 5-5CCASO 5-5-5CCASO 5-5-5CCASO 5-5-5CCASO 5-5-5CCASO 5-5-5CCAB 5-5-5-5CCAB 5-5-5-5-5-5-5-5-5-5-5-5-5-5-5-5-5-5-5- | SEL SED Bundle Archive (Small)+RT-5Y SEL 11B ScaleOut Archive-RT-5Y SEL ScaleOut Bundle Archive-RT-5Y SEL ScaleOut Bundle Archive-RT-5Y SEL ScaleOut Bundle Archive-RT-5Y SEL ScaleOut Bundle Archiv (Small)+RT 5Y SEL ScaleOut Bundle Archiv (Small)+RT 5Y SEL Slock Bundle Blie-RT-5Y SEL Slock Bundle Blie-RT-5Y SEL Slock Bundle Blie-RT-5Y SEL Slock Bundle Blie-RT-5Y SEL Slock Bundle Premare-RT-6Y SEL Slock Bundle Standard-RT-6Y SEL Slock Bundle Standard-RT-6Y SEL Slock Bundle Standard-RT-6Y SEL Block Bundle Standard-RT-6Y SEL Block Bundle Standard-RT-6Y SEL Block Bundle Standard-RT-6Y SEL SLOCK Bundle Standard-RT-6Y SEL ScaleOut Blie-RT-6Y SEL ScaleOut Bundle Blie-RT-6Y SEL ScaleOut-Blie-Bundle Blie-RT-6Y | | \$3,296.92 \$4,710.47 \$37,143.75 \$52,273.30 \$14,333.52 \$29,556.82 \$4,140.34 \$8,170.62 \$76,459.09 \$92,785.60 \$32,556.82 \$42,194.32 \$32,791.20 \$34,537.24 \$44,802.27 \$59,365.91 | K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$3,250.22 \$25,529.19 \$36,068.58 \$9,890.13 \$20,394.21 \$2,856.33 \$5,637.73 \$52,756.77 \$64,022.66 \$22,464.21 \$29,114.08 \$16,415.93 \$23,830.70 \$30,913.57 \$40,962.48 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | # FACTION |
| 15-5-CC-ASMSED 15-5-CC-ASMSED 15-5-CC-ASMSED 15-5-CC-ASO 15-5-CC-ASO 15-5-CC-ASO 15-5-CC-ASO 15-5-CC-ASO 15-5-CC-ASO 15-5-CC-ASO 15-5-CC-ASO 15-5-CC-AS 15-5-CC-AS 15-5-CC-AS 15-5-CC-AS 15-5-CC-AS 15-5-CC-AS 15-5-CC-AS 15-5-CC-AS 15-5-CC-ASO 15-5- | SEL SED Bundle Archive (Small)+RT-5Y SEL 11B ScaleOut Archive-RT-15Y SEL ScaleOut Bundle Archive-RT-5Y SEL ScaleOut Bundle Archive-RT-5Y SEL ScaleOut Bundle Archive-RT-5Y SEL ScaleOut Bundle Archiv (Small)+RT 5Y SEL ScaleOut Bundle Archiv (Small)+RT 5Y SEL Slock Bundle Stelle-RT-5YY SEL Slock Bundle Elle-RT-5YY SEL Slock Bundle Elle-RT-5YY SEL Slock Bundle Premare-RT-5YT SEL Slock Bundle Premare-RT-5YY SEL Slock Bundle Premare-RT-5YY SEL Slock Bundle Standard-FRT-5YY SEL Slock Bundle Standard-FRT-5YY SEL Slock Bundle Elle-RT-5YY SEL SLOCK Bundle Elle-RT-5YY SEL SLOCK Bundle Stelle-RT-5YY SEL SLOCK Bundle Stelle-Small-FRT 5Y SEL SLOCK BUNDLE Stelle-STELP-FT-5YY SEL SLOCK BUNDLE SILE-STELP-5YY SEL SLOCK BUNDLE SILE-STELP-5YY SEL SLOCK BUNDLE SILE-STELP-5YY | | \$3.296.92 \$4.710.47 \$37.143.75 \$52.273.30 \$14.335 \$2,556.82 \$4.140.34 \$8,170.62 \$76.459.90 \$22.785.90 \$32,556.82 \$42,194.32 \$32,794.20 \$34,537.24 \$44,802.27 \$59,365.91 \$37,150.57 \$52,273.30 | K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$3,250.22 \$25,529.19 \$36,068.58 \$9,890.13 \$20,394.21 \$2,856.83 \$5,637.73 \$64,022.06 \$22,464.52 \$21,144.08 \$16,415.93 \$23,830.70 \$30,913.57 \$40,962.48 \$25,633.89 \$36,068.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | = FACTION |

NVP MNWNC-109 Price List-3rd party final - 2023-03 14 of 84

| SKU | DESCRIPTION | Model Sub sku | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--------------------------------|--|----------------------|-------------------------------|------------------|------------------------|-----------------------------|---------------------------|-----------------------------------|--------------------------|------------------|--------------------------------------|-------------------------------|------------------------------|--|
| 15-5-CC-PSED | SEL 1TB SED Premier-FRT-5Yr | | \$8,909.66 | K | 31% | \$6,147.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 15-5-CC-PSED-B 15-5-CC-PSO | SEL SED Bundle Premier-FRT-5Yr SEL 1TB ScaleOut Premier-FRT-5Yr | | \$13,242.61 \$7,258.62 | K | 31% 31% | \$9,137.40 \$5,008.45 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION |
| 15-5-CC-PSO-B | SEL ScaleOut Bundle Premier-FRT-SYr | | \$11,889.30 | K | 31% | \$8,203.62 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-5-CC-SSED | SEL 1TB SED Standard-FRT-5Yr | | \$7,719.89 | K | 31% | \$5,326.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-5-CC-SSED-B | SEL SED Bundle Standard-FRT-5Yr | | \$7,302.27 | K | 31% | \$5,038.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-5-CC-SSO | SEL 1TB ScaleOut Standard-FRT-5Yr SEL ScaleOut Bundle Standard-FRT-5Yr | | \$6,487.50 | K | 31% | \$4,476.38 \$4,343.12 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 15-5-CC-SSO-B 15-5-CYREC-CS | SEL ScaleOut Bundle Standard-HRT-SYF SEL CyberRecov-CyberSenseESXiHost-5Y-FRT | | \$6,294.38 \$328.476.53 | K | 31% 31% | \$4,343.12 \$226.648.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | ** FACTION |
| 15-5-CYREC-MS | SEL CyberRecov-ManagementESXiHost-5Y-FRT | | \$375,904.83 | K | 31% | \$259.374.33 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-5-DD-69-B | SEL Ded DD 6900 Bundle - FRT - 5yr | | \$16,007.39 | K | 31% | \$11,045.10 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-5-DD-69-S | SEL 48TB Ded DD 6900 add-on - FRT - 5yr | | \$12,806.25 | K | 31% | \$8,836.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-5-DD-94-B | SEL Ded DD 9400 Bundle - FRT - 5yr | | \$15,473.86 | K | 31% | \$10,676.96 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-5-DD-94-S | SEL 96TB Ded DD 9400 add-on - FRT - 5yr | | \$12,272.73 | K | 31% | \$8,468.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | " FACTION |
| 15-5-DD-99-B | SEL Ded DD 9900 Bundle - FRT - 5yr SEL 192TB Ded DD 9900 add-on - FRT - 5Yr | | \$12,272.73 | K | 31% | \$8,468.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | ** FACTION ** FACTION |
| 15-5-DD-99-S 15-5-DD-MT-B | SEL 192TB Ded DD 9900 add-on - FRT - 5Yr SEL Data Domain Base Bundle - FRT - 5yr | | \$10,672.16 \$15,473.86 | K | 31% 31% | \$7,363.79 \$10.676.96 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION |
| 15-5-DD-MT-S | SEL Data Domain Base Bundle - FRT - 5yr SEL 1TB Data Domain Base - FRT - 5yr | | \$15,473.86 | K | 31% | \$10,676.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-5-FCS-RFP | SEL Add'l 400TB ECSOffsiteScaling FRT 5Y | | \$15,555.77 | K | 31% | \$1,063.87 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-5-ECS-REP-B | SEL 1100TB ECS Offsite Base Bund FRT 5Y | | \$1,541.84 | K | 31% | \$1,063.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-5-FCTN-BLOC | SEL Faction Bloc - 5Yr - FRT | | \$112,055.34 | K | 31% | \$77,318.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-5-MCN-100G | SEL 100Gbps MultiCloud Network FRT - 5Yr | | \$2,396,469.16 | К | 31% | \$1,653,563.72 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-5-MCN-10G | SEL 10Gbps MultiCloud Network FRT - 5Yr | | \$313,054.23 | K | 31% | \$216,007.42 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-5-MCN-1G 15-5-MCN-2G | SEL 1Gbps MultiCloud Network FRT - 5Yr SEL 2Gbps MultiCloud Network FRT - 5Yr | | \$32,066.76 \$64.133.52 | K | 31% 31% | \$22,126.06 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 15-5-MCN-2G 15-5-MCN-40G | SEL 2Gbps MultiCloud Network FRT - 5Yr SEL 40Gbps MultiCloud Network FRT - 5Yr | | \$64,133.52 \$1,209.603.29 | K | 31% | \$44,252.13 \$834.626.27 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION |
| 15-5-MCN-80G | SEL 80Gbps MultiCloud Network FRT-5Y | | \$2,396,469.16 | K | 31% | \$1,653,563.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 15-5-OBJ-MLT-1PB | SEL 1TB Object Multi Region >1PB FRT 5Y | | \$3,083.18 | K | 31% | \$2,127.39 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-5-OBJ-MLT-1TB | SEL 1TB Object Multi Region <1PB FRT 5Y | | \$3,470.45 | К | 31% | \$2,394.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-5-OBJ-SNG-1PB | SEL 1TB Object Single Region >1PB FRT 5Y | | \$1,542.27 | K | 31% | \$1,064.17 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-5-OBJ-SNG-1TB | SEL 1TB Object Single Region <1PB FRT 5Y | - | \$1,734.55 | К | 31% | \$1,196.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5724_528-CHPS | RHEL for SAP Sol, Prem (Phys or Virt Nodes, L3 Only), 3y, CusKit, PS4SW Service not included | 528-CHPS 528-CHPT | \$6,570.00 \$2,310.00 | K | 31% | \$4,533.30 \$1,593.90 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$298,999.00 \$298.999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R760 |
| 5724_528-CHPT 5724_528-CHPU | RHEL for SAP Sol,Prem (Phys or Virt Nodes, L3 Only),1y,CusKit,PS4SW Service not included RHEL for SAP Sol,Prem (Phys or Virt Nodes, L3 Only),5y,CusKit,PS4SW Service not included | 528-CHPT 528-CHPU | \$2,310.00 \$10,960.00 | K | 31% 31% | \$1,593.90 \$7.562.40 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298.999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R760 PowerEdge R760 |
| 5724_528-CHPU 5724_528-CHPV | RHEL for SAP Soi, Prem (Phys or Virt Nodes, L3 Only), 5y, Cuskit, PS4SW Service not included RHEL for Virt Datacenters for SAP Sol, Prem(L3 Only), 1y, Cuskit, PS4SW Service not included | 528-CHPU 528-CHPV | \$10,960.00 | K | 31% | \$7,562.40 \$5.037.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R760 |
| 5724_528-CHPV 5724_528-CHPW | RHEL for Virt Datacenters for SAP Sol, Prem(L3 Only), 1y, CusKit, PS4SW Service not included RHEL for Virt Datacenters for SAP Sol, Prem(L3 Only), 5y, CusKit, PS4SW Service not included | 528-CHPV 528-CHPW | \$34,690.00 | | 31% | \$23,936.10 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R760 |
| 5724_528-CHPX | RHEL for Virt Datacenters for SAP Sol, Prem(L3 Only), 3y, CusKit, PS4SW Service not included RHEL for Virt Datacenters for SAP Sol, Prem(L3 Only), 3y, CusKit, PS4SW Service not included | 528-CHPX | \$20,820.00 | K | 31% | \$14,365.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R760 |
| 5724_528-CKBV | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CKBV | \$18,170.00 | К | 31% | \$12,537.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R760 |
| 5724_528-CKCE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKCE | \$10,690.00 | К | 31% | \$7,376.10 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R760 |
| 5724_528-CKCG 5724_528-CKCJ | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCG 528-CKCJ | \$4,600.00 \$3,050.00 | K | 31% 31% | \$3,174.00 \$2,104.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R760 |
| | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | | | K | | | | | | | | | | PowerEdge R760 |
| 5724_528-CKCL 5724_528-CKCR | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCL 528-CKCR | \$6,260.00 \$14,300.00 | K | 31% 31% | \$4,319.40 \$9,867.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298.999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R760 PowerEdge R760 |
| 5724_528-CMCV | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CMCV | \$14,300.00 | K | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R760 |
| 5724_528-CMCW | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 31R VMware SNS | 528-CMCV | \$15,140.00 | K | 31% | \$10,446.60 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R760 |
| 5724_528-CMCX | VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket). 5YR VMware SNS | 528-CMCX | \$25,730.00 | K | 31% | \$17,753.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R760 |
| 5750_528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | VSAN Ready Node T350 |
| 5751_528-CKBV | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CKBV | \$18,170.00 | K | 31% | \$12,537.30 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R750 IBC Test |
| 5751_528-CKCE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKCE | \$10,690.00 | K | 31% | \$7,376.10 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R750 IBC Test |
| 5751_528-CKCG 5751_528-CKCJ | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKCG 528-CKCJ | \$4,600.00 \$3.050.00 | K | 31% 31% | \$3,174.00 \$2,104.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298.999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R750 IBC Test PowerEdge R750 IBC Test |
| 5751_528-CKCJ 5751_528-CKCL | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCJ 528-CKCL | \$6,260.00 | K | 31% | \$2,104.50 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R750 IBC Test PowerEdge R750 IBC Test |
| 5751_528-CKCR | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCR | \$14,300.00 | K | 31% | \$9,867.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R750 IBC Test |
| 15751 528-CMCV | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CMCV | \$20,250.00 | K | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R750 IBC Test |
| 15751 528-CMCW | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS | 528-CMCW | \$15,140.00 | К | 31% | \$10,446.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R750 IBC Test |
| 15751_528-CMCX | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCX | \$25,730.00 | K | 31% | \$17,753.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R750 IBC Test |
| 5758_528-CJIZ | OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual | 528-CJIZ | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge MX750C IBC |
| 5758_528-CKBV 5758_528-CKCE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKBV 528-CKCE | \$18,170.00 \$10,690.00 | K | 31% 31% | \$12,537.30 \$7,376.10 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge MX750C IBC PowerEdge MX750C IBC |
| 5758_528-CKCE 5758_528-CKCG | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCE 528-CKCG | \$10,690.00 | K | 31% | \$7,376.10 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge MX750C IBC PowerEdge MX750C IBC |
| 5758 528-CKCJ | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 31K VMware SNS | 528-CKCJ | \$3,050.00 | K | 31% | \$2,104.50 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge MX750C IBC |
| 5758 528-CKCL | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCL | \$6,260.00 | K | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge MX750C IBC |
| 758 528-CKCR | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCR | \$14,300.00 | К | 31% | \$9,867.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge MX750C IBC |
| 5758 528-CMCV | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CMCV | \$20,250.00 | K | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge MX750C IBC |
| 5758_528-CMCW | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS | 528-CMCW | \$15,140.00 | K | 31% | \$10,446.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge MX750C IBC |
| 5758_528-CMCX | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCX | \$25,730.00 | K | 31% | \$17,753.70 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge MX750C IBC |
| 5762_528-CKBV | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CKBV 528-CKCE | \$18,170.00 | K | 31% | \$12,537.30 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XR4510c |
| 5762_528-CKCE 5762_528-CKCG | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCE 528-CKCG | \$10,690.00 \$4,600.00 | K | 31% 31% | \$7,376.10 \$3,174.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge XR4510c PowerEdge XR4510c |
| 5762_528-CKCG 5762_528-CKCJ | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKCG 528-CKCJ | \$4,600.00 | K | 31% | \$3,174.00 \$2.104.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XR4510c PowerEdge XR4510c |
| 762 528-CKCL | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCL | \$6,260.00 | K | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XR4510c |
| 5762_528-CKCR | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCR | \$14,300.00 | К | 31% | \$9,867.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XR4510c |
| 5762_528-CMCV | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CMCV | \$20,250.00 | К | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XR4510c |
| 5762_528-CMCW | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS | 528-CMCW | \$15,140.00 | K | 31% | \$10,446.60 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XR4510c |
| 5762_528-CMCX 5763_528-CKBV | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CMCX 528-CKBV | \$25,730.00 \$18,170.00 | K | 31% 31% | \$17,753.70 \$12,537.30 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge XR4510c PowerEdge XR4520c |
| 5763_528-CKBV 5763_528-CKCE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKBV 528-CKCE | \$18,170.00 \$10,690.00 | K | 31% | \$12,537.30 \$7,376.10 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge XR4520c PowerEdge XR4520c |
| 5763_528-CKCE 5763_528-CKCG | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 19R VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCE 528-CKCG | \$10,690.00 | K | 31% | \$7,376.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XR4520c PowerEdge XR4520c |
| 5763_528-CKCJ | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKCJ | \$3,050.00 | K | 31% | \$2,104.50 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XR4520c |
| 5763_528-CKCL | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCL | \$6,260.00 | К | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XR4520c |
| 5763_528-CKCR | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCR | \$14,300.00 | K | 31% | \$9,867.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XR4520c |
| 5763_528-CMCV | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CMCV | \$20,250.00 | K | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XR4520c |
| 5763_528-CMCW 5763_528-CMCX | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCW 528-CMCX | \$15,140.00 \$25,730.00 | K | 31% 31% | \$10,446.60 \$17,753.70 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge XR4520c PowerEdge XR4520c |
| 763_528-CMCX 5765_528-CKBV | VMware vSAN / Enterprise Plus, 1 CPU (max 32 cores/CPU socket), SYR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), SYR VMware SNS | 528-CKBV | \$25,730.00 | K | 31% | \$17,753.70 \$12,537.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XR4520c PowerEdge XR4000w |
| 765 528-CKCE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 31R VMware SNS | 528-CKCE | \$10,690.00 | K | 31% | \$7,376.10 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XR4000w |
| 765 528-CKCG | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCG | \$4,600.00 | K | 31% | \$3,174.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XR4000w |
| 765_528-CKCJ | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKCJ | \$3,050.00 | K | 31% | \$2,104.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XR4000w |
| 5765 528-CKCL | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCL | \$6,260.00 | | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XR4000w |
| 765_528-CKCR | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCR | \$14,300.00 | K | 31% | \$9,867.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge XR4000w |
| 5765_528-CMCV | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CMCV 528-CMCW | \$20,250.00 \$15,140.00 | K | 31% 31% | \$13,972.50 \$10,446.60 | \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge XR4000w |
| 5765_528-CMCW 5765_528-CMCX | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCW 528-CMCX | \$15,140.00 \$25,730.00 | K | 31% | \$10,446.60 \$17.753.70 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$298,999.00 \$298.999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge XR4000w PowerEdge XR4000w |
| 5765_528-CMCX 5875_528-CKBV | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CMCX 528-CKBV | \$25,730.00 \$18,170.00 | K | 31% | \$17,753.70 \$12,537.30 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge XR4000w OEM PowerEdge XR4000w |
| 5875_528-CKBV 5875_528-CKCE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), SYR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKBV 528-CKCF | \$18,170.00 | K | 31% | \$12,537.30 \$7.376.10 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge XR4000W OEM PowerEdge XR4000W |
| 875 528-CKCG | VMware vCenter Server 7 Standard for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCG | \$4,600.00 | K | 31% | \$3,174.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge XR4000W |
| 5875_528-CKCJ | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKCJ | \$3,050.00 | K | 31% | \$2,104.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge XR4000w |
| 5875_528-CKCL | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCL | \$6,260.00 | К | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge XR4000w |
| 5875_528-CKCR | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCR | \$14,300.00 | K | 31% | \$9,867.00 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge XR4000w |
| 5875_528-CMCV | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CMCV | \$20,250.00 | К | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge XR4000w |
| 5875_528-CMCW | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS | 528-CMCW | \$15,140.00 | K | 31% | \$10,446.60 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge XR4000w |
| 5875_528-CMCX 5878 528-CKBV | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CMCX 528-CKBV | \$25,730.00 \$18,170.00 | K | 31% 31% | \$17,753.70 \$12,537.30 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | OEM PowerEdge XR4000w PowerEdge R660 |
| 5878_528-CKBV 5878_528-CKCE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKBV 528-CKCF | \$18,170.00 | K | 31% | \$12,537.30 \$7,376.10 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 \$298.999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R660 PowerEdge R660 |
| ~~~UZU~UNUE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCE 528-CKCG | \$10,690.00 | | 31% | \$7,376.10 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R660 |
| 878 528-CKCG | | | | | | | | | | | VEJU,000.00 | 90.00 | | |

NVP MNWNC-109 Price List-3rd party final - 2023-03 15 of 84

| sku | DESCRIPTION | Model Sub sku | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|----------------------------------|--|----------------------|----------------------------|------------------|------------------------|----------------------------|---------------------------|-----------------------------------|--------------------------|------------------|--------------------------------------|-------------------------------|------------------------------|--|
| 15878_528-CKCL 15878_528-CKCR | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCL 528-CKCR | \$6,260.00 \$14.300.00 | K | 31% 31% | \$4,319.40 \$9.867.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge R660 PowerEdge R660 |
| 15878_528-CMCV | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CMCV | \$20,250.00 | K | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R660 |
| 15878_528-CMCW | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS | 528-CMCW | \$15,140.00 | K | 31% | \$10,446.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R660 |
| 15878_528-CMCX | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCX | \$25,730.00 | K | 31% | \$17,753.70 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R660 |
| 15883_528-CKBV 15883_528-CKCE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKBV 528-CKCE | \$18,170.00 \$10.690.00 | K | 31% 31% | \$12,537.30 \$7.376.10 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298.999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge MX760C PowerEdge MX760C |
| 15883 528-CKCG | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCG | \$4,600.00 | K | 31% | \$3,174.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge MX760C |
| 15883_528-CKCJ | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKCJ | \$3,050.00 | K | 31% | \$2,104.50 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge MX760C |
| 15883_528-CKCL | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCL | \$6,260.00 | K | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge MX760C |
| 15883_528-CKCR 15883_528-CMCV | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CKCR 528-CMCV | \$14,300.00 \$20,250.00 | K | 31% 31% | \$9,867.00 \$13,972.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | PowerEdge MX760C |
| 15883_528-CMCV 15883_528-CMCW | VMware VSAN / Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS | 528-CMCV 528-CMCW | \$20,250.00 \$15.140.00 | K | 31% | \$13,972.50 \$10,446.60 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge MX760C PowerEdge MX760C |
| 15883 528-CMCX | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCX | \$25,730.00 | ĸ | 31% | \$17,753,70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge MX760C |
| 15893_528-CKBV | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CKBV | \$18,170.00 | K | 31% | \$12,537.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R760 XL |
| 5893_528-CKCE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKCE | \$10,690.00 | K | 31% | \$7,376.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R760 XL |
| 5893_528-CKCG | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCG 528-CKCJ | \$4,600.00 \$3,050.00 | K | 31% 31% | \$3,174.00 \$2,104.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 | \$298,999.00 \$298,999.00 | OEM PowerEdge R760 XL |
| 5893_528-CKCJ 5893_528-CKCL | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCJ 528-CKCL | \$6,260.00 | K | 31% | \$2,104.50 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 | OEM PowerEdge R760 XL OEM PowerEdge R760 XL |
| 5893 528-CKCR | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCR | \$14,300.00 | K | 31% | \$9,867.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R760 XL |
| 5893_528-CMCV | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CMCV | \$20,250,00 | K | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R760 XL |
| 5893_528-CMCW | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS | 528-CMCW | \$15,140.00 | K | 31% | \$10,446.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R760 XL |
| 15893_528-CMCX | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCX | \$25,730.00 | K | 31% | \$17,753.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R760 XL |
| 5897_528-CKBV 5897_528-CKCE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKBV 528-CKCE | \$18,170.00 \$10.690.00 | K | 31% 31% | \$12,537.30 \$7.376.10 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$298,999.00 \$298.999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | OEM PowerEdge R660 XL OEM PowerEdge R660 XL |
| 5897_528-CKCE 5897_528-CKCG | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 11R VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCG | \$4,600.00 | K | 31% | \$3,174.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R660 XL |
| 5897_528-CKCJ | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3TR VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKCJ | \$3,050.00 | K | 31% | \$2,104.50 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R660 XL |
| 5897_528-CKCL | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCL | \$6,260.00 | К | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R660 XL |
| 5897_528-CKCR | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCR | \$14,300.00 | K | 31% | \$9,867.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R660 XL |
| 5897_528-CMCV | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CMCV | \$20,250.00 | K | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R660 XL |
| 5897_528-CMCW 5897_528-CMCX | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCW 528-CMCX | \$15,140.00 \$25,730.00 | K | 31% 31% | \$10,446.60 \$17,753.70 | \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | OEM PowerEdge R660 XL OEM PowerEdge R660 XL |
| 5897_528-CMCX 6747_528-CKBV | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CMCX 528-CKBV | \$25,730.00 \$18.170.00 | ĸ | 31% | \$17,753.70 \$12,537.30 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | OEM PowerEdge R660 XL OEM PowerEdge R7625 XL |
| 6747_528-CKEV | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5TR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKCE | \$10,690.00 | K | 31% | \$7,376.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R7625 XL |
| 6747_528-CKCG | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCG | \$4,600.00 | K | 31% | \$3,174.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R7625 XL |
| 6747_528-CKCJ | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS | 528-CKCJ | \$3,050.00 | K | 31% | \$2,104.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R7625 XL |
| 6747_528-CKCL | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCL | \$6,260.00 | K | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R7625 XL |
| 6747_528-CKCR | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCR | \$14,300.00 | K | 31% | \$9,867.00 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R7625 XL |
| 6747_528-CMCV 6747_528-CMCW | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS | 528-CMCV 528-CMCW | \$20,250.00 \$15,140.00 | K | 31% 31% | \$13,972.50 \$10,446.60 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | OEM PowerEdge R7625 XL OEM PowerEdge R7625 XI |
| 6747_528-CMCW 6747_528-CMCX | VMware vSAN / Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCW 528-CMCX | \$15,140.00 | K | 31% | \$10,446.60 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R7625 XL |
| 6749 528-CKBV | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CKBV | \$18,170.00 | K | 31% | \$12,537,30 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R6615 XL |
| 6801_528-CKBV | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CKBV | \$18,170.00 | K | 31% | \$12,537.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R660xs XL |
| 6801_528-CKCE | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1YR VMware SNS | 528-CKCE | \$10,690.00 | K | 31% | \$7,376.10 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R660xs XL |
| 6801_528-CKCG | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3YR VMware SNS | 528-CKCG | \$4,600.00 | K | 31% | \$3,174.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R660xs XL |
| 6801_528-CKCJ 6801_528-CKCL | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1YR VMware SNS VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5YR VMware SNS | 528-CKCJ 528-CKCL | \$3,050.00 \$6,260.00 | K | 31% 31% | \$2,104.50 \$4.319.40 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$298,999.00 \$298,999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | OEM PowerEdge R660xs XL OEM PowerEdge R660xs XL |
| 6801_528-CKCL 6801_528-CKCR | VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) SYR VMware SNS VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3YR VMware SNS | 528-CKCR | \$6,260.00 | K | 31% | \$4,319.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R660xs XL |
| 6801_528-CMCV | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR VMware SNS | 528-CMCV | \$20,250.00 | K | 31% | \$13,972.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R660xs XL |
| 6801 528-CMCW | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR VMware SNS | 528-CMCW | \$15,140.00 | K | 31% | \$10,446.60 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R660xs XL |
| 6801_528-CMCX | VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR VMware SNS | 528-CMCX | \$25,730.00 | K | 31% | \$17,753.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge R660xs XL |
| 6830_528-CKBV | VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5YR VMware SNS | 528-CKBV | \$18,170.00 | K | 31% | \$12,537.30 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | PowerEdge R760XS |
| 6916_528-CHPS 6916_528-CHPT | RHEL for SAP Sol, Prem (Phys or Virt Nodes, L3 Only), 3y, CusKit, PS4SW Service not included RHEL for SAP Sol, Prem (Phys or Virt Nodes, L3 Only), 1y, CusKit, PS4SW Service not included | 528-CHPS 528-CHPT | \$6,570.00 \$2,310.00 | K | 31% 31% | \$4,533.30 \$1.593.90 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$298,999.00 \$298.999.00 | \$0.00 \$0.00 | \$298,999.00 \$298,999.00 | OEM PowerEdge XR5610 OEM PowerEdge XR5610 |
| 6916 528-CHPU | RHEL for SAP Sol, Prem (Phys or Virt Nodes, L3 Only), fy, cuskit, PS4SW Service not included | 528-CHPU | \$10,960.00 | K | 31% | \$7,562.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge XR5610 |
| 16916 528-CHPV | RHEL for Virt Datacenters for SAP Sol, Prem(L3 Only), 1y, CusKit, PS4SW Service not included | 528-CHPV | \$7,300.00 | K | 31% | \$5,037.00 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge XR5610 |
| 16916_528-CHPW | RHEL for Virt Datacenters for SAP Sol, Prem(L3 Only), 5y, CusKit, PS4SW Service not included | 528-CHPW | \$34,690.00 | K | 31% | \$23,936.10 | \$0.00 | \$0.00 | \$0.00 | | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge XR5610 |
| 6916_528-CHPX | RHEL for Virt Datacenters for SAP Sol, Prem(L3 Only), 3y, CusKit, PS4SW Service not included | 528-CHPX | \$20,820.00 | K | 31% | \$14,365.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298,999.00 | \$0.00 | \$298,999.00 | OEM PowerEdge XR5610 |
| 6G-ER-BR2 6G-ER-D210-BR2 | SEL-SFP+,16/8/4GFC,1550nm,SM,40km,13dB SEL-SFP+,16/8/4Gbps,FC,D9210,13dB,40km | | \$4,858.46 \$4,858.46 | K | 31% 31% | \$3,352.34 \$3,352.34 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** SMARTOPTICS ** SMARTOPTICS |
| 6G-ER-D220-BR2 | SEL-SFP+,16/8/4Gbps,FC,D9210,13dB,40km | | \$4,858.46 | K | 31% | \$3,352.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| 6G-ER-D230-BR2 | SEL-SFP+,16/8/4Gbps,FC,D9230,13dB,40km | | \$4,858.46 | ĸ | 31% | \$3,352.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SMARTOPTICS |
| 6G-ER-D240-BR2 | SEL-SFP+,16/8/4Gbps,FC,D9240,13dB,40km | | \$4,858.46 | K | 31% | \$3,352.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SMARTOPTICS |
| 6G-ER-D250-BR2 | SEL-SFP+,16/8/4Gbps,FC,D9250,13dB,40km | | \$4,858.46 | K | 31% | \$3,352.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SMARTOPTICS |
| 6G-ER-D260-BR2 | SEL-SFP+, 16/8/4GbpsFC,D9260,13dB,40km | | \$4,858.46 | K | 31% 31% | \$3,352.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| 6G-ER-D270-BR2 | SEL-SFP+,16/8/4Gbps,FC,D9270,13dB,40km | | \$4,858.46 | K | | \$3,352.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| 6G-ER-D280-BR2 6G-ER-D290-BR2 | SEL-SFP+,16/8/4Gbps,FC,D9280,13dB,40km SEL-SFP+,16/8/4Gbps,FC,D9290,13dB,40km | | \$4,858.46 \$4.858.46 | K | 31% 31% | \$3,352.34 \$3,352.34 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SMARTOPTICS " SMARTOPTICS |
| 6G-ER-D300-BR2 | SEL-SFP+,16/8/4Gbps,FC,D9300,13dB,40km | | \$4,858.46 | K | 31% | \$3,352.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| 6G-ER-D310-BR2 | SEL-SFP+,16/8/4Gbps,FC,D9310,13dB,40km | | \$4,858.46 | K | 31% | \$3,352.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| 6G-ER-D320-BR2 | SEL-SFP+,16/8/4Gbps,FC,D9320,13dB,40km | | \$4,858.46 | K | 31% | \$3,352.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| 6G-ER-D330-BR2 | SEL-SFP+,16/8/4Gbps,FC,D9330,13dB,40km | | \$4,858.46 | K | 31% | \$3,352.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| 6G-ER-D340-BR2 6G-ER-D350-BR2 | SEL-SFP+,16/8/4Gbps,FC,D9340,13dB,40km SEL-SFP+,16/8/4Gbps,FC,D9350,13dB,40km | | \$4,858.46 \$4,858.46 | K | 31% | \$3,352.34 \$3,352.34 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SMARTOPTICS" SMARTOPTICS |
| 6G-ER-D350-BR2 6G-FR-D360-BR2 | SEL-SFP+,16/8/4Gbps,FC,D9350,13dB,40km SEL-SFP+,16/8/4Gbps,FC,D9360,13dB,40km | | \$4,858.46 \$4,858.46 | ĸ | 31% 31% | \$3,352.34 \$3,352.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS " SMARTOPTICS |
| -CC-ASED | SEL-SFP*, 1616/4Gdps, PC, D9360, 13db, 40km | | \$4,050.40 | K | 31% | \$3,352.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -CC-ASED-B | SEL SED Bundle Archive-USA-1Yr | | \$500.73 | K | 31% | \$345.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -CC-ASMSED | SEL 1TB SED Archive (Small)-USA-1Yr | | \$841.09 | K | 31% | \$580.35 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -CC-ASMSED-B | SEL SED Bundle Archive (Small)-USA-1Yr | | \$1,109.45 | K | 31% | \$765.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| -CC-ASO -CC-ASO-B | SEL 1TB ScaleOut Archive-USA-1Yr SEL ScaleOut Bundle Archive-USA-1Yr | | \$385.91 \$438.27 | K | 31% 31% | \$266.28 \$302.41 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| -CC-ASO-B -CC-ASSO | SEL ScaleOut Bundle Archive-USA-1Yr SEL 1TB ScaleOut Archy (Small)-USA 1Y | | \$438.27 \$689.55 | ĸ | 31% | \$302.41 \$475.79 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 | FACTION FACTION |
| -CC-ASSO-B | SEL ScaleOut Bundle Archy (Small)-USA 1Y | | \$985.20 | K | 31% | \$679.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -CC-BE | SEL 1TB Block Elite-USA-1Yr | | \$7,768.64 | K | 31% | \$5,360.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -CC-BE-B | SEL Block Bundle Elite-USA-1Yr | | \$10,933.09 | K | 31% | \$7,543.83 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -CC-BP | SEL 1TB Block Premier-USA-1Yr | | \$2,997.82 | K | 31% | \$2,068.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -CC-BP-B -CC-BS | SEL Block Bundle Premier-USA-1Yr SEL 1TB Block Standard-USA-1Yr | | \$6,181.69 \$866.18 | K | 31% 31% | \$4,265.37 \$597.66 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| -CC-BS -CC-BS-B | SEL 1TB Block Standard-USA-1Yr SEL Block Bundle Standard-USA-1Yr | | \$866.18 \$1,708.91 | ĸ | 31% | \$597.66 \$1,179.15 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " FACTION |
| CC-BS-B | SEL Block Burder Standard-USA-111 SEL 1TB Block Turbo-USA-117 | | \$15,991.41 | K | 31% | \$1,034.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -CC-BT-B | SEL Block Bundle Turbo-USA-1Yr | | \$19,406.14 | K | 31% | \$13,390.24 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -CC-ESED | SEL 1TB SED Elite-USA-1Yr | | \$6,809.45 | K | 31% | \$4,698.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -CC-ESED-B | SEL SED Bundle Elite-USA-1Yr | | \$8,825.18 | K | 31% | \$6,089.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -CC-ESO | SEL 1TB ScaleOut Elite-USA-1Yr | | \$4,975.94 | K | 31% | \$3,433.40 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| -CC-ESO-B -CC-ESSO | SEL ScaleOut Bundle Elite-USA-1Yr SEL 1TB ScaleOut Elite (Small)-USA 1Y | | \$7,223.48 \$9,370.64 | K | 31% 31% | \$4,984.20 \$6,465.74 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| -CC-ESSO -CC-ESSO-B | SEL 17B ScaleOut Elite (Small)-USA 1Y SEL ScaleOut Bundle Elite (Small)-USA 1Y | | \$9,370.64 \$12,416.18 | ĸ | 31% | \$6,465.74 \$8,567.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| -CC-ESSU-B | SEL 1TB File Elite-USA-1Yr | | \$7,770.00 | K | 31% | \$5,361.30 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -CC-FE-B | SEL File Bundle Elite-USA-1Yr | | \$10,933.09 | K | 31% | \$7,543.83 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -CC-FP | SEL 1TB File Premier-USA-1Yr | | \$2,997.82 | K | 31% | \$2,068.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -CC-FP-B | SEL File Bundle Premier-USA-1Yr | | \$6,181.69 | K | 31% | \$4,265.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -CC-FS | SEL 1TB File Standard-USA-1Yr | | \$866.18 | K | 31% | \$597.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -CC-FS-B | SEL File Bundle Standard-USA-1Yr | | \$1,709.18 \$1.863.55 | K | 31% 31% | \$1,179.33 \$1,285.85 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| | SEL 1TB SED Premier-USA-1Yr | | \$1,863.55 | K | | | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 1-CC-PSED 1-CC-PSED-B | SEL SED Bundle Premier-USA-1Yr | | \$2,769.55 | v | 31% | \$1,910.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |

NVP MNWNC-109 Price List-3rd party final - 2023-03 16 of 84

| SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|----------------------------------|--|-----------|----------------------------|---------------------------------------|------------------------|----------------------------|---------------------------|-----------------------------|--------------------------|------------------|--------------------------------|-------------------------------|------------------|---|
| 1-CC-PSO-B | SEL ScaleOut Bundle Premier-USA-1Yr | | \$2,486.65 | К | 31% | \$1,715.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "* FACTION |
| 1-CC-SSED | SEL 1TB SED Standard-USA-1Yr | | \$1,614.55 | K | 31% | \$1,114.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 1-CC-SSED-B | SEL SED Bundle Standard-USA-1Yr | | \$1,527.27 | K | 31% | \$1,053.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -CC-SSO | SEL 1TB ScaleOut Standard-USA-1Yr | | \$1,356.82 | K | 31% | \$936.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -CC-SSO-B | SEL ScaleOut Bundle Standard-USA-1Yr | | \$1,316.47 | K | 31% | \$908.36 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -CREDIT-UNIT | SEL Faction Credit Unit | | \$272.73 | К | 31% | \$188.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -CYREC-CS | SEL CyberRecov-CyberSenseESXiHost-1Y-USA | | \$68,700.98 | K | 31% | \$47,403.68 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -CYREC-MS | SEL CyberRecov-ManagementESXiHost-1Y-USA | | \$78,620.61 | K | 31% | \$54,248.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -CYRES-CS | SEL Faction CyberResil-CyberSense-1Y-USA | | \$89,590.91 | K | 31% | \$61,817.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -CYRES-MS | SEL Faction CyberResil-MgmtServer-1Y-USA | | \$28,800.00 | K | 31% | \$19,872.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -DD-69-B | SEL Ded DD 6900 Bundle - USA - 1yr | | \$3,348.00 | K | 31% | \$2,310.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| I-DD-69-S | SEL 48TB Ded DD 6900 add-on - USA - 1yr | | \$2,678.45 | K | 31% | \$1,848.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 1-DD-94-B | SEL Ded DD 9400 Bundle - USA - 1yr | | \$3,236.45 | K | 31% | \$2,233.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -DD-94-S | SEL 96TB Ded DD 9400 add-on - USA - 1yr | | \$2,566.91 | K | 31% | \$1,771,17 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| I-DD-99-B | SEL Ded DD 9900 Bundle - USA - 1yr | | \$2,566.91 | K | 31% | \$1,771.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -DD-99-S | SEL 192TB Ded DD 9900 add-on - USA - 1Yr | | \$2,232.00 | K | 31% | \$1,540.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -DD-MT-B | SEL Data Domain Base Bundle - USA - 1yr | | \$3,236,45 | К | 31% | \$2,233.15 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** FACTION |
| -DD-MT-S | SEL 1TB Data Domain Base - USA - 1vr | | \$2,790.00 | К | 31% | \$1,925.10 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| ECS-REP | SEL Add'l 400TB ECSOffsiteScaling USA 1Y | | \$268.15 | К | 31% | \$185.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** FACTION |
| -FCS-REP-B | SEL 1100TB ECS Offsite Base Bund USA 1Y | | \$268.15 | К | 31% | \$185.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| FCTN-BLOC | SEL Faction Bloc - 1Yr - USA | | \$30,303,02 | К | 31% | \$20,909.08 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -MCN-100G | SEL 100Gbps MultiCloud Network USA - 1Y | | \$383,435.06 | K | 31% | \$264,570,19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -MCN-10G | SEL 10Gbps MultiCloud Network USA - 1Y | | \$50,088,68 | K | 31% | \$34,561,19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -MCN-1G | SEL 1Gbps MultiCloud Network USA - 1Yr | | \$5,130.68 | ĸ | 31% | \$3,540.17 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** FACTION |
| -MCN-2G | SEL 2Gbps MultiCloud Network USA - 1Yr | | \$10,261.36 | ĸ | 31% | \$7,080.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -MCN-40G | SEL 40Gbps MultiCloud Network USA - 1Y | | \$193,536.53 | ĸ | 31% | \$133,540.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| -MCN-5G | SEL 5Gbps MultiCloud Network USA - 1Yr | | \$25,653,41 | ĸ | 31% | \$17,700.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -MCN-80G | SEL 80Gbps MultiCloud Network USA-1Y | | \$383,435.06 | ĸ | 31% | \$264,570.19 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| -OBJ-MLT-1PB | SEL 1TB Object Multi Region >1PB USA 1Y | | \$536.18 | ĸ | 31% | \$369.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| -OBJ-MLT-1TB | SEL 1TB Object Multi Region <1PB USA 1Y | | \$603.55 | к. | 31% | \$416.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " FACTION |
| -OBJ-ML1-11B -OBJ-SNG-1PB | SEL 1TB Object Multi Region >1PB USA 1Y | | \$268.09 | K | 31% | \$416.45 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| OBJ-SNG-1TB | SEL 1TB Object Single Region <1PB USA 1Y | | \$301.64 | , K | 31% | \$208.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " FACTION |
| /R-ENT-BUNDLE | | | \$301.64 | K | 31% | \$208.13 \$26,538.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| YR-ENT-BUNDLE YR-ENTGOV-BUNDL | SEL Catalog/Data Mgmt Starter for ENT SEL Primary Data Governance POC for ENT | | \$38,461.54 | ı, | 31% | \$26,538.46 \$10.350.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| YR-ENTGOV-BUNDL YR-MM-BUNDLE | SEL Catalog/Data Mgmt Starter for MM | | \$15,000.00 \$15,384.62 | ı, | 31% | \$10,350.00 \$10.615.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| YR-MM-BUNDLE YR-MMGOV-BUNDLE | | | \$15,384.62 \$5,000.00 | ν. | 31% | \$10,615.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| R-MMGOV-BUNDLE | SEL Primary Data Governance POC for MM SEL-SW Virt LDX-E1000V-10TB-VW | | \$5,000.00 \$31.538.46 | K | 31% | \$3,450.00 \$21.761.54 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " INDEX ENGINES " VIRTUAL INSTRUMENTS |
| | SEL-SW Virt LDX-E1000V-10TB-VW SEL SW ESX LDXE-10TB-VW-SSMCONV | | \$31,538.46 \$536.92 | K | 31% | | | | | | | | | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 00-200025-CVM 00-200025-SM | SEL SW ESX LDXE-10TB-VW-SSMCONV SEL SW LDXE-1000V-10TB-VW-SSM | | \$536.92 \$1,564.62 | K | 31% | \$370.47 \$1,079.59 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "VIRTUAL INSTRUMENTS "VIRTUAL INSTRUMENTS |
| 00-200025-SM 00-200028-CVM | SEL SW LDXE-1000V-10TB-VW-SSM SEL SW CISCSL1GC1-8-SSMCONV | | \$1,564.62 \$653.85 | K | 31% | \$1,079.59 \$451.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | "VIRTUAL INSTRUMENTS "VIRTUAL INSTRUMENTS |
| | SEL SW C ISCSI 1GC1-8-SSMCONV SEL SW C CIFS 1GC1-8-SSMCONV | | \$653.85 \$653.85 | K | 31% | \$451.16 \$451.16 | \$0.00 | \$0.00 | | | \$0.00 | | | " VIRTUAL INSTRUMENTS |
| 00-200029-CVM | | | | K | | | | | \$0.00 | | | | \$0.00 | - VIRTUAL INSTRUMENTS |
| 00-200030-CVM | SEL SW C SMB2 1GC2-8-SSMCONV | | \$653.85 | K | 31% | \$451.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200031-CVM | SEL SW C SMB3 1GC3-8-SSMCONV | | \$653.85 | К | 31% | \$451.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 10-200032-CVM | SEL SW C NFSv2 1GC2-8-SSMCONV | | \$653.85 | К | 31% | \$451.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200033-CVM | SEL SW C NFSv3 1GC3-8-SSMCONV | | \$653.85 | К | 31% | \$451.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200034-CVM | SEL SW C NFSv4 1GC4-8-SSMCONV | | \$653.85 | K | 31% | \$451.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200035-CVM | SEL SW C NFS41 1GC41-8-SSMCONV | | \$653.85 | K | 31% | \$451.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | "" VIRTUAL INSTRUMENTS |
| 00-200036-CVM | SEL SW C HTTP 1GC1-8-SSMCONV | | \$653.85 | K | 31% | \$451.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200037-CVM | SEL SW C HTTPS 1GC1-8-SSMCONV | | \$187.69 | K | 31% | \$129.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200038-CVM | SEL SW C Swt 1GC1-8-SSMCONV | | \$187.69 | K | 31% | \$129.51 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" VIRTUAL INSTRUMENTS |
| 00-200039-CVM | SEL SW C S3 1GC1-8-SSMCONV | | \$187.69 | K | 31% | \$129.51 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200040-CVM | SEL SW C Cin 1GC1-8-SSMCONV | | \$187.69 | K | 31% | \$129.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200041-CVM | SEL SW C CDMI 1GC1-8-SSMCONV | | \$187.69 | K | 31% | \$129.51 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200042-CVM | SEL SW C Kerb 1GC1-8-SSMCONV | | \$187.69 | K | 31% | \$129.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200043-CVM | SEL SW S CIFS 1GS1-8-SSMCONV | | \$458.46 | K | 31% | \$316.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-200044-CVM | SEL SW S SMB2 1GS2-8-SSMCONV | | \$458.46 | K | 31% | \$316.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200045-CVM | SEL SW S SMB3 1GS3-8-SSMCONV | | \$458.46 | K | 31% | \$316.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200046-CVM | SEL SW C DCB 1GC1-8-SSMCONV | | \$187.69 | K | 31% | \$129.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200047-CVM | SEL SW C IPv6 1GC1-8-SSMCONV | | \$1,495.38 | K | 31% | \$1,031.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200049-CVM | SEL SW C iSCSI 10GC1-2-SSMCONV | | \$630.77 | K | 31% | \$435.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200050-CVM | SEL SW C CIFS 10GC1-2-SSMCONV | | \$630.77 | K | 31% | \$435.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200051-CVM | SEL SW C SMB2 10GC2-2-SSMCONV | | \$630.77 | K | 31% | \$435.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200052-CVM | SEL SW C SMB3 10GC3-2-SSMCONV | | \$630.77 | К | 31% | \$435.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-200053-CVM | SEL SW C NFSv2 10GC2-2-SSMCONV | | \$630.77 | ĸ | 31% | \$435.23 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-200054-CVM | SEL SW C NFSv3 10GC3-2-SSMCONV | | \$630.77 | ĸ | 31% | \$435.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | "VIRTUAL INSTRUMENTS |
| 0-200055-CVM | SEL SW C NFSv4 10GC4-2-SSMCONV | | \$630.77 | K | 31% | \$435.23 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-200055-CVM | SEL SW C NES41 10GC41-2-SSMCONV | | \$630.77 | ĸ | 31% | \$435.23 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " VIRTUAL INSTRUMENTS |
| 10-200050-CVM | SEL SW C HTTP 10GC1-2-SSMCONV | | \$630.77 | K | 31% | \$435.23 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-200058-CVM | SEL SW C HTTP 10GC1-2-SSMCONV | | \$181.54 | ĸ | 31% | \$125.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-200059-CVM | SEL SW C Swt 10GC1-2-SSMCONV | | \$181.54 | ĸ | 31% | \$125.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-200059-CVM | SEL SW C S3 10GC1-2-SSMCONV | | \$181.54 | ĸ | 31% | \$125.26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-200061-CVM | SEL SW C Cin 10GC1-2-SSMCONV | | \$181.54 | ĸ | 31% | \$125.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| I0-200061-CVM | SEL SW C CDM 10GC1-2-SSMCONV | | \$181.54 | K | 31% | \$125.26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | "VIRTUAL INSTRUMENTS |
| 0-200063-CVM | SEL SW C Kerb 10GC1-2-SSMCONV | | \$181.54 | κ | 31% | \$125.26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200064-CVM | SEL SW S CIFS 10GS1-2-SSMCONV | | \$447.69 | ĸ | 31% | \$308.91 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200065-CVM | SEL SW S SMB2 10GS2-2-SSMCONV | | \$447.69 | K | 31% | \$308.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-200066-CVM | SEL SW S SMB3 10GS3-2-SSMCONV | | \$447.69 | K | 31% | \$308.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-200066-CVM | SEL SW C DCB 10GC1-2-SSMCONV | | \$181.54 | ĸ | 31% | \$125.26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200067-CVM | SEL SW C IPv6 10GC1-2-SSMCONV | | \$1,461.54 | K . | 31% | \$1,008.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200068-C VIVI | SEL-SW LG CInt FCS FCS-FCI1-4 | | \$65.384.62 | , v | 31% | \$1,006.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 10-200069 10-200069-CVM | SELSW C FCS FC1-4-SSMCONV | | \$65,384.62 \$1.112.31 | ı, | 31% | \$45,115.39 \$767.49 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200069-CVM 00-200069-SM | SEL SW C FCS FCH-4-SSMCONV SEL SW C FCS FCS-FCH-4-SSM | | \$1,112.31 | ı, | 31% | \$2,237.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 10-200069-SM 10-200070 | SEL-SW LG CInt ISCSI ISC-10GC1-4 | | \$3,243.08 \$42.518.46 | , , , , , , , , , , , , , , , , , , , | 31% | \$2,237.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-200070 0-200070-CVM | SELSW CISCSI 10GC1-4-SSMCONV | | \$42,518.46 | | 31% | \$29,337.74 \$498.93 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-200070-CVM 0-200070-SM | SEL SW C ISCSI 10GC1-4-SSMCONV SEL SW C ISCSI ISC-10GC1-4-SSM | | \$723.08 \$2,107.69 | K | 31% | \$498.93 \$1,454.31 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 0-200070-SM 0-200072 | SEL-SW LG Cint SMB2 SMB-10GC2-4 | | \$2,107.69 | N. | 31% | \$1,454.31 \$29,337.74 | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-200072 0-200072-CVM | SEL-SW LG CINT SMB2 SMB-10GC2-4 SEL SW C SMB2 10GC2-4-SSMCONV | | \$42,518.46 | , , , , , , , , , , , , , , , , , , , | 31% | \$29,337.74 \$498.93 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " VIRTUAL INSTRUMENTS |
| | SEL SW C SMB2 10GC2-4-SSMCONV SEL SW C SMB2 SMB-10GC2-4-SSM | | \$723.08 \$2,107.69 | K | | \$498.93 \$1,454.31 | | | | | | | | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 0-200072-SM 0-200073 | SEL SW C SMB2 SMB-10GC2-4-SSM SEL-SW LG Cint SMB3 SMB-10GC3-4 | | \$2,107.69 \$42,518.46 | K | 31% 31% | \$1,454.31 \$29,337.74 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 0-200073 0-200073-CVM | SEL-SW LG CInt SMB3 SMB-10GC3-4 SEL SW C SMB3 10GC3-4-SSMCONV | | \$42,518.46 \$723.08 | K | 31% | \$29,337.74 \$498.93 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| | | | | K | | | | | | | | | | |
| 0-200073-SM | SEL SW C SMB3 SMB-10GC3-4-SSM | | \$2,107.69 | К | 31% | \$1,454.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-200075 | SEL-SW LG Cint NFSv3 NFS-10GC3-4 | | \$42,518.46 | К | 31% | \$29,337.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-200075-CVM | SEL SW C NFSv3 10GC3-4-SSMCONV | | \$723.08 | К | 31% | \$498.93 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-200075-SM | SEL SW C NFSv3 NFS-10GC3-4-SSM | | \$2,107.69 | K | 31% | \$1,454.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-200076 | SEL-SW LG Cint NFSv4NFS-10GC4-4 | | \$42,518.46 | K | 31% | \$29,337.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-200076-CVM | SEL SW C NFSv410GC4-4-SSMCONV | | \$723.08 | K | 31% | \$498.93 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-200076-SM | SEL SW C NFSv4NFS-10GC4-4-SSM | | \$2,107.69 | K | 31% | \$1,454.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 10-200077 | SEL-SW LG CIntNFS41 NFS-10GC41-4 | | \$42,518.46 | K | 31% | \$29,337.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200077-CVM | SEL SW CNFS41 10GC41-4-SSMCONV | | \$723.08 | K | 31% | \$498.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200077-SM | SEL SW CNFS41 NFS-10GC41-4-SSM | | \$2,107.69 | K | 31% | \$1,454.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| | SEL-SW LG CInt HTTP HCS-10GC1-4 | | \$42,518.46 | K | 31% | \$29,337.74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| | | | \$723.08 | V | 31% | \$498.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200078 00-200078-CVM | SEL SW C 10GC1-4-SSMCONV | | | | | | | | | | | | | |
| | SEL SW C HTTP-10GC1-4-SSM | | \$2,107.69 | K | 31% | \$1,454.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200078-CVM | | | | K | | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | | \$0.00 | | " VIRTUAL INSTRUMENTS |
| 10-200078-CVM 10-200078-SM | SEL SW C HTTP-10GC1-4-SSM | | \$2,107.69 | K K | 31% | \$1,454.31 | | | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | |

NVP MNWNC-109 Price List-3rd party final - 2023-03 17 of 84

| D SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|---|--|-----------|----------------------------|---------------------------------------|------------------------|---------------------------|---------------------------|-----------------------------|--------------------------|----------------------------|--------------------------------|-------------------------------|------------------|---|
| 200-200080 | SEL-SW LG Clnt Swt OSSWT-10GC1-4 | | \$12,144.62 | К | 31% | \$8,379.79 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200080-CVM | SEL SW C Swt OS-10GC1-4-SSMCONV | | \$207.69 | K | 31% | \$143.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200080-SM | SEL SW C Swt OSSWT-10GC1-4-SSM | | \$603.08 | K | 31% | \$416.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200084 | SEL-SW LG Cint Kerb KER-10GC1-4 | | \$12,144.62 | K | 31% | \$8,379.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200084-CVM | SEL SW C Kerb 10GC1-4-SSMCONV | | \$207.69 | K | 31% | \$143.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200084-SM | SEL SW C Kerb KER-10GC1-4-SSM | | \$603.08 | K | 31% | \$416.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200089 | SEL-SW LG Cint IPv6 IPV6-10GC1-4 | | \$97,200.00 | K | 31% | \$67,068.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200089-CVM 200-200089-SM | SEL SW C IPv6 10GC1-4-SSMCONV SEL SW C IPv6 IPV6-10GC1-4-SSM | | \$1,650.77 \$4,818.46 | K | 31% | \$1,139.03 \$3,324.74 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 200-200089-SM 200-200090 | SEL SW C IPV6-IPV6-10GC1-4-SSM SEL-SW LG Clot ECS ECS-ECI1-8 | | \$4,818.46 | K | 31% 31% | \$3,324.74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200090 200-200090-CVM | SELSW C FCS FCH-8-SSMCONV | | \$1.852.31 | K | 31% | \$1 278 09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200090-CVM | SEL SW C FCS FC11-6-SSMCONV SEL SW C FCS FC11-8-SSM | | \$5,404.62 | K | 31% | \$3,729.19 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200091 | SEL-SW LG Cint iSCSI ISC-10GC1-8 | | \$70,880.00 | K | 31% | \$48,907.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200091-CVM | SEL SW C ISCSI 10GC1-8-SSMCONV | | \$1,204.62 | K | 31% | \$831.19 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200091-SM | SEL SW C ISCSI ISC-10GC1-8-SSM | | \$3,513.85 | К | 31% | \$2,424.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200093 | SEL-SW LG Clnt SMB2 SMB-10GC2-8 | | \$70,880.00 | K | 31% | \$48,907.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200093-CVM | SEL SW C SMB2 10GC2-8-SSMCONV | | \$1,204.62 | K | 31% | \$831.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200093-SM | SEL SW C SMB2 SMB-10GC2-8-SSM | | \$3,513.85 | K | 31% | \$2,424.56 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200094 | SEL-SW LG Cint SMB3 SMB-10GC3-8 | | \$70,880.00 | К | 31% | \$48,907.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200094-CVM | SEL SW C SMB3 10GC3-8-SSMCONV | | \$1,204.62 | К | 31% | \$831.19 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200094-SM 200-200096 | SEL SW C SMB3 SMB-10GC3-8-SSM SEL-SW LG Cint NFSy3 NFS-10GC3-8 | | \$3,513.85 \$70.880.00 | K | 31% 31% | \$2,424.56 \$48.907.20 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 200-200096 200-200096-CVM | SEL-SW LG CIRT NFSV3 NFS-10GC3-8 SEL SW C NFSV3 10GC3-8-SSMCONV | | \$1,204.62 | K | 31% | \$48,907.20 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 200-200096-CVM | SEL SW C NESV3 NES-10GC3-8-SSM | | \$1,204.62 | K | 31% | \$2 424 56 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200096-SM 200-200097 | SEL-SW LG CInt NFSv4 NFS-10GC4-8 | | \$70,880.00 | , , , , , , , , , , , , , , , , , , , | 31% | \$48,907.20 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200097 200-200097-CVM | SEL SW C NFSv4 10GC4-8-SSMCONV | | \$1,204.62 | , , , , , , , , , , , , , , , , , , , | 31% | \$48,907.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200097-CVM | SEL SW C NESV4 NES-10GC4-8-SSM | | \$1,204.62 | , , , , , , , , , , , , , , , , , , , | 31% | \$2 424 56 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200097-SM | SEL-SW LG CIntNFS41 NFS-10GC41-8 | | \$70,880.00 | K | 31% | \$48,907.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200098-CVM | SEL SW CNFS41 10GC41-8-SSMCONV | | \$1,204.62 | ĸ | 31% | \$831.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200098-SM | SEL SW CNFS41 NFS-10GC41-8-SSM | | \$3,513.85 | K | 31% | \$2,424.56 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200099 | SEL-SW LG CInt HTTP HCS-10GC1-8 | | \$70.880.00 | ĸ | 31% | \$48.907.20 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200099-CVM | SEL SW C 10GC1-8-SSMCONV | | \$1,204.62 | K | 31% | \$831.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200099-SM | SEL SW C HTTP-10GC1-8-SSM | | \$3,513.85 | K | 31% | \$2,424.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200100 | SEL-SW LG Clnt HTPS HCSS-10GC1-8 | | \$20,253.85 | K | 31% | \$13,975.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200100-CVM | SEL SW C HTTPS-10GC1-8-SSMCONV | | \$344.62 | К | 31% | \$237.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200100-SM | SEL SW C HTTPS-10GC1-8-SSM | | \$1,004.62 | К | 31% | \$693.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200101 | SEL-SW LG Clnt Swt OSSWT-10GC1-8 | | \$20,253.85 | К | 31% | \$13,975.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200101-CVM | SEL SW C Swt OS-10GC1-8-SSMCONV | | \$344.62 | K | 31% | \$237.79 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200101-SM | SEL SW C Swt OSSWT-10GC1-8-SSM | | \$1,004.62 | K | 31% | \$693.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200105 | SEL-SW LG Cint Kerb KER-10GC1-8 | | \$20,253.85 | К | 31% | \$13,975.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200105-CVM | SEL SW C Kerb 10GC1-8-SSMCONV | | \$344.62 | K | 31% | \$237.79 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200105-SM | SEL SW C Kerb KER-10GC1-8-SSM | | \$1,004.62 | K | 31% | \$693.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200110 | SEL-SW LG Cint IPv6 IPV6-10GC1-8 | | \$162,000.00 | K | 31% | \$111,780.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200110-CVM | SEL SW C IPv6 10GC1-8-SSMCONV | | \$2,752.31 | К | 31% | \$1,899.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200110-SM | SEL SW C IPv6 IPV6-10GC1-8-SSM | | \$8,029.23 | K | 31% | \$5,540.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200111 | SEL-SW LDX-E Mgmt 2P LDXE-APP02 | | \$43,538.46 | К | 31% | \$30,041.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200111-CVM | SEL SW WW 2P LDXE-APP02-SSMCONV | | \$741.54 | K | 31% | \$511.66 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200111-SM | SEL SW WW Mgmt 2P LDXE-APP02-SSM | | \$2,163.08 | K | 31% | \$1,492.53 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200112 | SEL-SW LDX-E Mgmt 4P LDXE-APP04 | | \$65,384.62 | K | 31% | \$45,115.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200112-CVM | SEL SW WW 4P LDXE-APP04-SSMCONV | | \$1,112.31 | K | 31% | \$767.49 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 200-200112-SM 200-200113 | SEL SW WW Mgmt 4P LDXE-APP04-SSM SEL-SW LDX-E Mgmt 8P LDXE-APP08 | | \$3,243.08 | K | 31% | \$2,237.73 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200113 200-200113-CVM | SEL-SW LDX-E Mgmt 8P LDXE-APP08 SEL SW WW 8P LDXE-APP08-SSMCONV | | \$108,923.08 \$1.852.31 | K | 31% 31% | \$75,156.93 \$1,278.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200113-CVM | SEL SW WW 6P LDXE-APP06-SSMCONV SEL SW WW Momt 8P LDXE-APP08-SSM | | \$5,404.62 | K | 31% | \$3,729.19 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200113-SM 200-200305 | SEL-HW LDX LoadGenA LDX-6204-32G | | \$180,000.00 | K | 31% | \$124,200.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200305 | SEL-SW LG Cint FCS FCI2-4 | | \$82,769.23 | , , | 31% | \$57,110.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200398-CVM | SEL SW C FCS FCI2-4-SSMCONV | | \$1 409 23 | K | 31% | \$972.37 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 200-200398-SM | SEL SW C FCS FCI24-SSM | | \$4,109.23 | K | 31% | \$2,835.37 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200419 | SEL-HW WL Gen 7104-40G | | \$230,923.08 | K | 31% | \$159,336.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200430 | SEL-SW LG CInt ISCSI ISC-40GC1-4 | | \$102.333.85 | K | 31% | \$70,610.36 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200430-CVM | SEL SW C ISCSI 40GC1-4-SSMCONV | | \$1,738,46 | K | 31% | \$1,199,54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200430-SM | SEL SW C ISCSI ISC-40GC1-4-SSM | | \$5,072.31 | К | 31% | \$3,499.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200432 | SEL-SW LG Clnt SMB2 SMB-40GC2-4 | | \$102,333.85 | К | 31% | \$70,610.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200432-CVM | SEL SW C SMB2 40GC2-4-SSMCONV | | \$1,738.46 | К | 31% | \$1,199.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200432-SM | SEL SW C SMB2 SMB-40GC2-4-SSM | | \$5,072.31 | K | 31% | \$3,499.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200433 | SEL-SW LG Cint SMB3 SMB-40GC3-4 | | \$102,333.85 | К | 31% | \$70,610.36 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200433-CVM | SEL SW C SMB3 40GC3-4-SSMCONV | | \$1,738.46 | K | 31% | \$1,199.54 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200433-SM | SEL SW C SMB3 SMB-40GC3-4-SSM | | \$5,072.31 | К | 31% | \$3,499.89 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200435 | SEL-SW LG Cint NFSv3 NFS-40GC3-4 | | \$102,333.85 | К | 31% | \$70,610.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200435-CVM | SEL SW C NFSv3 40GC3-4-SSMCONV | | \$1,738.46 | К | 31% | \$1,199.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200435-SM | SEL SW C NFSv3 NFS-40GC3-4-SSM | | \$5,072.31 | K | 31% | \$3,499.89 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200437 200-200437-CVM | SEL-SW LG CInt NFSv4 NFS-40GC4-4 SFL SW C NFSv4 40GC4-4-SSMCONV | | \$102,333.85 \$1,738.46 | K | 31% 31% | \$70,610.36 \$1,199.54 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 200-200437-CVM 200-200437-SM | SEL SW C NFSv4 40GC4-4-SSMCONV SEL SW C NFSv4 NFS-40GC4-4-SSM | | \$1,738.46 \$5.072.31 | K | 31% | \$1,199.54 \$3,499.89 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 200-200437-SM 200-200438 | SEL SW C NFSv4 NFS-40GC4-4-SSM SEL-SW LG Clnt NFS41 NFS-40GC41- | | \$5,072.31 \$102,333.85 | K | 31% | \$3,499.89 \$70,610.36 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 200-200438 200-200438-CVM | SEL-SW LG CIRT NFS-41 NFS-40GC41- SEL SW C NFS41 40GC41-4-SSMCONV | | \$102,333.85 | K | 31% | \$70,610.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200438-CVM 200-200438-SM | SEL SW C NFS41 40GC41-4-SSMCONV SEL SW C NFS41 NFS-40GC41-4-SSM | | \$1,738.46 \$5.072.31 | K | 31% | \$1,199.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200439 200-200439 | SEL-SW LG Cint HTTP HCS-40GC1-4 | | \$102,333.85 | ĸ | 31% | \$70,610.36 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200439-CVM | SEL SW C 40GC1-4-SSMCONV | | \$1,738.46 | ĸ | 31% | \$1,199.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200439-SM | SEL SW C HTTP-40GC1-4-SSM | | \$5,072.31 | K | 31% | \$3,499.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200440 | SEL-SW LG Clnt HTTPS-40GC1-4 | | \$29,243.08 | К | 31% | \$20,177.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200440-CVM | SEL SW C HTTPS-40GC1-4-SSMCONV | | \$496.92 | К | 31% | \$342.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200440-SM | SEL SW C HTTPS-40GC1-4-SSM | | \$1,450.77 | K | 31% | \$1,001.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200441 | SEL-SW LG Clnt Swt OSSWT-40GC1-4 | | \$29,243.08 | K | 31% | \$20,177.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200441-CVM | SEL SW C Swt OS-40GC1-4-SSMCONV | | \$496.92 | K | 31% | \$342.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200441-SM | SEL SW C Swt OSSWT-40GC1-4-SSM | | \$1,450.77 | K | 31% | \$1,001.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200445 | SEL-SW LG Cint Kerb KER-40GC1-4 | | \$29,243.08 | К | 31% | \$20,177.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200445-CVM | SEL SW C Kerb 40GC1-4-SSMCONV | | \$496.92 | K | 31% | \$342.87 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200445-SM | SEL SW C Kerb KER-40GC1-4-SSM | | \$1,450.77 | K | 31% | \$1,001.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200450 | SEL-SW LG Clnt IPv6 IPv6-40GC1-4 | | \$233,876.92 | K | 31% | \$161,375.07 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 200-200450-CVM | SEL SW C IPv6 40GC1-4-SSMCONV | | \$3,972.31 | K | 31% | \$2,740.89 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200450-SM | SEL SW C IPv6 IPv6-40GC1-4-SSM | | \$11,592.31 | K | 31% | \$7,998.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200482 | SEL HW WL Gen 7104-25G | | \$180,000.00 | K | 31% | \$124,200.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200487 | SEL SW LG Cint ISCSI ISC-25GC1-4 | | \$79,753.85 | K | 31% | \$55,030.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200487-CVM | SEL SW C ISCSI 25GC1-4-SSMCONV | | \$1,355.38 | K | 31% | \$935.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200487-SM | SEL SW C ISCSI ISC-25GC1-4-SSM | | \$3,953.85 | К | 31% | \$2,728.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200489 200-200489-CVM | SEL SW LG Clnt SMB2 SMB-25GC2-4 SEL SW C SMB2 25GC2-4-SSMCONV | | \$79,753.85 \$1,355.38 | K | 31% 31% | \$55,030.16 \$935.21 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 200-200489-CVM | | | | K | | | | | | | | | | |
| | SEL SW C SMB2 SMB-25GC2-4-SSM | | \$3,953.85 | K | 31% | \$2,728.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200489-SM | SEL SW LG Clnt SMB3 SMB-25GC3-4 | | \$79,753.85 \$1,355.38 | K | 31% | \$55,030.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200490 | OFF OWN O OMPO OFFICE A COMPOSITE | | | | 31% | \$935.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200490 200-200490-CVM | SEL SW C SMB3 25GC3-4-SSMCONV | | \$1,355.36 | 14 | | | | | | | | | | |
| 200-200490 200-200490-CVM 200-200490-SM | SEL SW C SMB3 SMB-25GC3-4-SSM | | \$3,953.85 | K | 31% | \$2,728.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200490 200-200490-CVM 200-200490-SM 200-200492 | SEL SW C SMB3 SMB-25GC3-4-SSM SEL SW LG Clnt NFSv3 NFS-25GC3-4 | | \$3,953.85 \$79,753.85 | K | 31% 31% | \$2,728.16 \$55,030.16 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 200-200490 200-200490-CVM | SEL SW C SMB3 SMB-25GC3-4-SSM | | \$3,953.85 | K K | 31% | \$2,728.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |

NVP MNWNC-109 Price List-3rd party final - 2023-03 18 of 84

| D SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|---|-----------|---|---------------------------------------|------------------------|---|----------------------------|-----------------------------|----------------------------|----------------------------|--------------------------------|-------------------------------|----------------------------|--|
| 200-200493-CVM | SEL SW C NFSv4 25GC4-4-SSMCONV | | \$1,355,38 | К | 31% | \$935.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VIRTUAL INSTRUMENTS |
| 200-200493-SM | SEL SW C NFSv4 NFS-25GC4-4-SSM | | \$3,953.85 | K | 31% | \$2,728.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200494 | SEL SW LG Clnt NFS41 NFS-25GC41-4 | | \$79,753.85 | K | 31% | \$55,030.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200494-CVM | SEL SW C NFS41 25GC41-4-SSMCONV | | \$1,355.38 | K | 31% | \$935.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200494-SM | SEL SW C NFS41 NFS-25GC41-4-SSM | | \$3,953.85 | K | 31% | \$2,728.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200495 | SEL SW LG CInt HTTP HCS-25GC1-4 | | \$79,753.85 | K | 31% | \$55,030.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200495-CVM | SEL SW C 25GC1-4-SSMCONV | | \$1,355,38 | K | 31% | \$935.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200495-SM | SEL SW C HTTP-25GC1-4-SSM | | \$3,953.85 | K | 31% | \$2,728,16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200496 | SEL SW LG Clnt HTTPS HCSS-25GC1-4 | | \$22,929.23 | К | 31% | \$15,821.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200496-CVM | SEL SW C HTTPS-25GC1-4-SSMCONV | | \$390.77 | K | 31% | \$269.63 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200496-SM | SELSW CHTTPS-25GC1-4-SSM | | \$1 136 92 | ĸ | 31% | \$784.47 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200497 | SEL SW LG Cint Swt OSSWT-25GC1-4 | | \$22,929.23 | K | 31% | \$15,821.17 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200497-CVM | SEL SW C OS-25GC1-4-SSMCONV | | \$390.77 | , i | 31% | \$269.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200497-SM | SEL SW C OSSWT-25GC1-4-SSM | | \$1 136 92 | , , | 31% | \$784.47 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 200-200501 | SEL SW C GGSW1425GC1445SW SEL SW LG Clnt Kerb KER-25GC1-4 | | \$22,929.23 | , , | 31% | \$15,821.17 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 200-200501-CVM | SEL SW C Kerb 25GC1-4-SSMCONV | | \$390.77 | K | 31% | \$269.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200501-CVM | SEL SW C Kerb KER-25GC1-4-SSM | | \$1 136 92 | K | 31% | \$784.47 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200501-SM 200-200506 | SEL SW C Kerb KER-25GC1-4-SSM SEL SW LG Cint IPv6 IPV6-25GC1-4 | | \$1,136.92 \$182.436.92 | K | 31% | \$125.881.47 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 200-200506 200-200506-CVM | SEL SW LG CIRT IPV6 IPV6-25GC1-4 SEL SW C IPv6 25GC1-4-SSMCONV | | \$182,436.92 | K | | \$125,881.47 \$2.137.94 | | | \$0.00 | | | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200506-CVM 200-200506-SM | | | \$3,098.46 | K | 31% 31% | \$2,137.94 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| | SEL SW C IPv6 IPV6-25GC1-4-SSM | | | K | | | | | | | | | | |
| 200-200519 200-200520 | SEL HW Wwisdom E2000 SEL HW WL Gen 7104-10G | | \$64,769.23 \$95.846.15 | K | 31% | \$44,690.77 \$66.133.84 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRU " VIRTUAL INSTRUMENTS |
| | | | | K | 31% | | | | | | | | | |
| 100-200521 | SEL HW WL Gen 7108-10G | | \$159,846.15 | K | 31% | \$110,293.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200522 | SEL HW WL Gen 6204-16G | | \$147,538.46 | K | 31% | \$101,801.54 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200523 | SEL HW WL Gen 6208-16G | | \$246,000.00 | K | 31% | \$169,740.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200524 | SEL HW WL Gen U2022-10G-16FC | | \$156,461.54 | K | 31% | \$107,958.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200525 | SEL HW WL Gen U2044-10G-16FC | | \$260,769.23 | K | 31% | \$179,930.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200526 | SEL SW BN PROT 10G-2 | | \$86,615.38 | K | 31% | \$59,764.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200527 | SEL SW BN PROT 10G-4 | | \$129,846.15 | K | 31% | \$89,593.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200527-CVM | SEL SW BN PROT 10G-4-SSMCONV | | \$2,207.69 | K | 31% | \$1,523.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-200527-SM | SEL SW BN PROT 10G-4-SSM | | \$6,440.00 | K | 31% | \$4,443.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200528 | SEL SW BN PROT 10G-8 | | \$194,769.23 | K | 31% | \$134,390.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-200528-CVM | SEL SW BN PROT 10G-8-SSMCONV | | \$3,310.77 | K | 31% | \$2,284.43 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200528-SM | SEL SW BN PROT 10G-8-SSM | | \$9,660.00 | K | 31% | \$6,665.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200529 | SEL SW BN PROT 25G-4 | | \$243,692.31 | K | 31% | \$168,147.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-200529-CVM | SEL SW BN PROT 25G-4-SSMCONV | | \$4,140.00 | ĸ | 31% | \$2,856.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200529-CVW | SEL SW BN PROT 25G-4-SSM | | \$12 081 54 | ĸ | 31% | \$8,336.26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200530 | SEL SW BN PROT 40G-2 | | \$209.230.77 | ĸ | 31% | \$144.369.23 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200530-CVM | SEL SW BN PROT 40G-2-SSMCONV | | \$3,555.38 | ĸ | 31% | \$2,453.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200530-CVM | SEL SW BN PROT 40G-2-SSMCONV | | \$10 376 92 | ĸ | 31% | \$2,453.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-200530-SM 00-200531 | SEL SW BN PROT 40G-2-SSM SEL SW BN PROT 40G-4 | | \$314.000.00 | K | 31% | \$216.660.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-200531-CVM | SEL SW BN PROT 40G-4 SEL SW BN PROT 40G-4-SSMCONV | | \$5,333.85 | r. | 31% | \$3,680.36 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| I0-200531-CVM | SEL SW BN PROT 40G-4-SSMCONV SEL SW BN PROT 40G-4-SSM | | \$5,333.85 \$15,564.62 | , , , , , , , , , , , , , , , , , , , | 31% | \$3,680.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 10-200531-5M | SEL SW DN PROT 40G-4-SSW SEL SW CLS3P-10GC1-4 | | \$15,564.62 | K | 31% | \$10,739.59 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-200545 00-200545-CVM | SEL SW CI S3P-10GC1-4 SEL SW CI S3P-10GC1-4-SSMCONV | | \$413.85 | K | 31% | \$285.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 10-200545-CVM | SEL SW CISSP-10GC1-4-SSMCONV | | \$1,204.62 | K | 31% | \$831.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-200545-SM 00-200546 | SEL SW C S3P-10GC1-4-SSM SEL SW CI S3P-10GC1-8 | | \$1,204.62 | K | 31% | \$831.19 \$27.950.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-200546 00-200546-CVM | SEL SW CI S3P-10GC1-8 SEL SW CI S3P-10GC1-8-SSMCONV | | \$40,507.69 | K | 31% | \$27,950.31 \$475.57 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| IU-200546-CVM | SEL SW CI S3P-10GC1-8-SSMCONV SEL SW CI S3P-10GC1-8-SSM | | \$689.23 | K | 31% | \$475.57 \$1.385.31 | | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| | | | | K | 31% | | \$0.00 | | | \$0.00 | | | | "VIRTUAL INSTRUMENTS |
| 00-200558-CVM | SEL SW CI NLMP 10GC1-2-SSMCONV | | \$366.15 | K | 31% | \$252.64 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | |
| 00-200566 | SEL SW CI S3P-40GC1-4 | | \$58,486.15 | K | 31% | \$40,355.44 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200566-CVM | SEL SW CI S3P-40GC1-4-SSMCONV | | \$993.85 | К | 31% | \$685.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200566-SM | SEL SW C S3P-40GC1-4-SSM | | \$2,900.00 | K | 31% | \$2,001.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200567 | SEL SW CI S3P-25GC1-4 | | \$45,858.46 | K | 31% | \$31,642.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200567-CVM | SEL SW CI S3P-25GC1-4-SSMCONV | | \$780.00 | K | 31% | \$538.20 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200567-SM | SEL SW C S3P-25GC1-4-SSM | | \$2,273.85 | K | 31% | \$1,568.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200585 | SEL SW WW SB-APP04 | | \$108,923.08 | K | 31% | \$75,156.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 200-200585-CVM | SEL SW WW SB-APP04-SSMCONV | | \$1,852.31 | K | 31% | \$1,278.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-200585-SM | SEL SW WW SB-APP04-SSM | | \$5,404.62 | K | 31% | \$3,729.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 100-200586 | SEL HW SBWLG VLF25604-32G | | \$180,000.00 | K | 31% | \$124,200.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200594 | SEL SW BN PROT V5Plus | | \$70.923.08 | K | 31% | \$48,936,93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200600-SM | SEL AS StackPlay Eng P25 SSM | | \$2,230,77 | K | 31% | \$1,539,23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200606 | SEL SW CNFS42 1GC42-8 | | \$29,076.92 | К | 31% | \$20,063.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200606-SM | SEL SW CNFS42 1GC42-8-SSM | | \$1,441.54 | К | 31% | \$994.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200607 | SEL SW CNFS42 10GC42-2 | | \$43,615,38 | ĸ | 31% | \$30.094.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200607-SM | SEL SW CNFS42 10GC42-2-SSM | | \$2,163.08 | ĸ | 31% | \$1,492.53 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200608 | SEL SW CNES42 10GC42-2-33W | | \$42 518 46 | ĸ | 31% | \$29.337.74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-200608 00-200608-SM | SEL SW CNFS42 10GC42-4 SEL SW CNFS42 10GC42-4-SSM | | \$42,518.46 | × | 31% | \$29,337.74 \$1.455.37 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200608-SM 00-200609 | SEL SW CNFS42 10GC42-4-SSM SEL SW CNFS42 10GC42-8 | | \$2,109.23 | × | 31% | \$1,455.37 \$48,907.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-200609 00-200609-SM | SEL SW CNFS42 10GC42-8 SEL SW CNFS42 10GC42-8-SSM | | \$70,880.00 | × | 31% | \$48,907.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200609-SM 00-200612 | SEL SW CNFS42 10GC42-6-SSW SEL SW CNFS42 40GC42-2 | | \$70.880.00 | , , | 31% | \$48.907.20 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 10-200612 10-200612-SM | SEL SW CNFS42 40GC42-2 SEL SW CNFS42 40GC42-2-SSM | | \$70,880.00 | ı, | 31% | \$48,907.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-200612-SM 0-200613 | SEL SW CNFS42 40GC42-2-SSM SEL SW CNFS42 40GC42-4 | | \$3,513.85 \$102.333.85 | × | 31% | \$2,424.56 \$70,610.36 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-200613 00-200613-SM | SEL SW CNFS42 40GC42-4 SEL SW CNFS42 40GC42-4-SSM | | \$5.073.85 | · · · | 31% | \$3,500.96 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200615-SM | SEL SW CNFS42 40GC42-4-SSW SEL SW CNFS42 25GC42-4 | | \$79,753.85 | , , | 31% | \$55,030.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-200615 00-200615-SM | SEL SW CNFS42 25GC42-4 SEL SW CNFS42 25GC42-4-SSM | | \$79,753.85 | × | 31% | \$2,728.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 063-LIC | SEL SW CNFS42 25GC42-4-SSM SEL HZ-PRA50-STD100-UG-F | | \$3,953.85 | ı, | 31% | \$2,728.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| 163-LIC-L1 | SEL HZ-PRA50STD100-UG-F SEL HZ-PRA50STD100UGF-L1 | | \$13,750.00 | , , , , , , , , , , , , , , , , , , , | 31% | \$9,487.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 063-LIC-L1 | SEL HZ-PRA50STD100UGF-L1 SEL HZ-PRA50STD100UGF-L2 | | \$13,063.00 | K | 31% | \$8,823.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 063-LIC-L2 063-LIC-L3 | SEL HZ-PRA50STD100UGF-L2 SEL HZ-PRA50STD100UGF-L3 | | \$12,788.00 \$12,375.00 | IV. | 31% | \$8,823.72 \$8,538.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 063-LIC-L3 063-LIC-L4 | SEL HZ-PRA50STD100UGF-L3 SEL HZ-PRA50STD100UGF-L4 | | \$12,375.00 \$11.963.00 | K | 31% | \$8,538.75 \$8.254.47 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 | " CARAHSOFT |
| 063-LIC-L4 063-LIC-L5 | SEL HZ-PRA50STD100UGF-L4 SEL HZ-PRA50STD100UGF-L5 | | \$11,963.00 \$11,413.00 | K | | \$8,254.47 \$7,874.97 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT |
| 163-LIC-L5 10-AFDP | | | \$11,413.00 \$8,452.50 | K | 31% | | \$0.00 | | \$0.00 | | \$0.00 | | | |
| | SEL S3048-ON, PSU to IO, 1xAC PSU, OS9 | | | K | 31% | \$5,832.23 | | \$0.00 | | | | \$0.00 | \$0.00 | " DELL NETWORKING |
| 10-AEDR | SEL S3048-ON, PSU to IO 1xAC PSU OS9 TAA | | \$8,452.50 | K | 31% | \$5,832.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 10-ALSR | SEL S4148F-ON, PSU to IO , 2 PSU, OS10 | | \$21,696.15 | K | 31% | \$14,970.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 10-ALSS | SEL S4148F-ON, PSU to IO 2 PSU OS10 TAA | | \$21,696.15 | K | 31% | \$14,970.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| IO-ALSV | SEL S4148T-ON, PSU to IO, 2 PSU, OS10 | | \$21,433.36 | K | 31% | \$14,789.02 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 10-ALSW | SEL S4148T-ON, PSU to IO 2 PSU OS10 TAA | | \$21,433.36 | K | 31% | \$14,789.02 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 10-ALTF | SEL S4128F-ON, PSU to IO , 2 PSU, OS10 | | \$13,903.05 | K | 31% | \$9,593.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 10-ALTG | SEL S4128F-ON, PSU to IO 2 PSU OS10 TAA | | \$13,903.05 | K | 31% | \$9,593.10 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 10-ALTI | SEL S4128T-ON, PSU to IO, 2 PSU, OS10 | | \$15,079.05 | K | 31% | \$10,404.54 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 10-ALTJ | SEL S4128T-ON, PSU to IO 2 PSU OS10 TAA | | \$15,079.05 | K | 31% | \$10,404.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 10-AOYS | SEL S4112F-ON, PSU to IO, 2xAC PSU, OS10 | | \$11,060.70 | K | 31% | \$7,631.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 210-AOYZ | SEL S4112F-ON, PSUtolO 2xAC PSU OS10 TAA | | \$11,060.70 | K | 31% | \$7,631.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 210-AOZC | SEL S4112T-ON, PSU to IO, 2xAC PSU, OS10 | | \$11,159.00 | K | 31% | \$7,699.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| | SEL S4112T-ON, PSUtoIO 2xAC PSU OS10 TAA | | \$11,159.00 | K | 31% | \$7,699.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| | SEL S5248F-ON, PSU to IO, 2 PSU, OS10 | | \$27,577.22 | K | 31% | \$19,028.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 210-AOZD 210-APFB | SEL S5248F-ON, PSU to IO 2 PSU OS10 TAA | | \$31,294.49 | ĸ | 31% | \$21,593.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 10-AOZD 10-APFB | | | \$52,020.00 | ĸ | 31% | \$35,893.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 10-AOZD 10-APFB 10-APFC | SEL Z9264F-ON, PSU to IO, 2xAC PSU, OS10 | | ,020.00 | | 31% | \$39,640.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 10-AOZD 10-APFB 10-APFC 10-APGF | SEL Z9264F-ON, PSU to IO, 2xAC PSU, OS10 SEL Z9264F-ON PSUItoIO 2xAC PSU OS10 TAA | | \$57,450,00 | | | | | | | | | | | |
| 110-AOZD 110-APFB 110-APFC 110-APGF | SEL Z9264F-ON, PSU to IO, 2xAC PSU, OS10 SEL Z9264F-ON PSUtoIO 2xAC PSU OS10 TAA | | | K | | | | \$0.00 | sn nn | so oo | \$0.00 | \$0.00 | \$0.00 | |
| 10-AOZD 10-APFB 10-APFC 10-APGF 10-APGG 110-APHG | SEL 29264F-ON, PSU to IO, 2xAC PSU, OS10 SEL 29264F-ON PSUtolO 2xAC PSU OS10 TAA SEL S5296F-ON, PSU to IO, 2 PSU, OS10 | | \$36,771.00 | K K | 31% | \$25,371.99 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " DELL NETWORKING |
| 10-AOZD 10-APFB 10-APFC 10-APGF 10-APGG 10-APHG 10-APHI | SEL Z9264F-ON, PSU to IO, 2xAC PSU, OS10 SEL Z9264F-ON PSUtoIO 2xAC PSU OS10 TAA | | | K K K | | | | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | |
| 10-AOZD 10-APFB 10-APFC 10-APGF 10-APGG 10-APHG 10-APHI 10-APHL | SEL 22264F-ON, PSU In IO, 2xAC PSU, OS10 SEL 22264F-ON PSUlnoiO 2xAC PSU OS10 TAA SEL S5296F-ON, PSU In IO, 2 PSU, OS10 SEL 85296F-ON, PSU In IO 2 PSU OS10 TAA SEL S5296F-ON, PSUINO 2xAC PSU OS10 TAA SEL 55225F-ON, PSUINO | | \$36,771.00 \$42,463.81 \$40,780.79 | K K K | 31% 31% 31% | \$25,371.99 \$29,300.03 \$28,138.75 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "DELL NETWORKING "DELL NETWORKING "DELL NETWORKING |
| 210-AOZD 210-APFB 210-APFC 210-APGG 210-APGG 210-APHG 210-APHI 210-APHI 210-APHN 210-APHN | SEL 29264F-ON, PSU to IO, 2xAC PSU, OS10 SEL 29264F-ON PSUtolio 2xAC PSU OS10 TAA SEL S5296F-ON, PSU to IO, 2 PSU, OS10 SEL S5296F-ON, PSU to IO, 2 PSU OS10 TAA | | \$36,771.00 \$42,463.81 | K K K | 31% 31% | \$25,371.99 \$29,300.03 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING " DELL NETWORKING |

NVP MNWNC-109 Price List-3rd party final - 2023-03 19 of 84

| sku | DESCRIPTION | Model Sub sku | PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|----------------------------------|--|------------------|-------------------------------|------------------|------------------------|-----------------------------|---------------------------|-----------------------------------|--------------------------|------------------|--------------------------------------|-------------------------------|------------------|-------------------------------------|
| 210-APHZ 210-APIB | SEL S5212F-ON, PSU to IO, 2 PSU, OS10 SEL S5212F-ON, PSU to IO 2 PSU OS10 TAA | | \$11,120.00 \$13,107.00 | K | 31% 31% | \$7,672.80 \$9,043.83 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "DELL NETWORKING DELL NETWORKING |
| 210-APIB 250DW1PRSS2 | SEL SS212F-ON, PSU to IO 2 PSU OS10 TAA SEL SS renew DW250users 1DA Probe 50SI | | \$13,107.00 | K | 31% | \$9,043.83 \$2,388.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| 250DW1PRSSP | SEL DW250user 1DA Probe 50SL SS + Sup1yr | | \$24,240.00 | K | 31% | \$16,725.60 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| 250DW1PRSSP2 | SEL SS+Sup renew DW250 1DA Probe 50SL | | \$4,617.00 | К | 31% | \$3,185.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| 25DW1PRSS2 | SEL SS renewal DW25users 1 DA Probe 50SL | | \$1,292.00 | K | 31% | \$891.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| 25DW1PRSSP | SEL DW25user 1DA Probe 50SL SS Sup 1yr | | \$9,123.00 | K | 31% | \$6,294.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| 25DW1PRSSP2 | SEL SS Sup + renew DW25 1 DA Probe 50SL | | \$1,711.00 | K | 31% | \$1,180.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | *** VARONIS |
| 300-000004-SM | SEL AS CW CostMgmt SSM | | \$18.46 | K | 31% | \$12.74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRU |
| 30DAY-CC-PROMO | SEL IE Workshop 30 Day Single Server | | \$0.00 | К | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** INDEX ENGINES |
| 3136SL | SEL: CORD,PWR,N5-15 C13,18AWG,6FT | | \$5.00 | K | 31% | \$3.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 32G-IR-D210-BR | SEL-SFP28,32/16/8/Gbps,FC,D9210,7dB,10km | | \$6,146.15 | K | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| 32G-IR-D21S-BR | SEL-SFP28,32/16/8/Gbps,FC,D9210,7dB,10km | | \$6,146.15 | K | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| 32G-IR-D220-BR 32G-IR-D22S-BR | SEL-SFP28,32/16/8/Gbps,FC,D9220,7dB,10km | | \$6,146.15 \$6,146.15 | K | 31% 31% | \$4,240.84 \$4,240.84 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | " SMARTOPTICS " SMARTOPTICS |
| | SEL-SFP28,32/16/8/Gbps,FC,D9220,7dB,10km | | | K | | | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | | |
| 32G-IR-D230-BR 32G-IR-D23S-BR | SEL-SFP28,32/16/8/Gbps,FC,D9230,7dB,10km SEL-SFP28,32/16/8/Gbps,FC,D9230,7dB,10km | | \$6,146.15 | K | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS ** SMARTOPTICS |
| 32G-IR-D23S-BR 32G-IR-D240-BR | SEL-SFP28,32/16/8/Gbps,FC,D9230,7dB,10km SEL-SFP28,32/16/8/Gbps,FC,D9240,7dB,10km | | \$6,146.15 \$6,146.15 | K | 31% 31% | \$4,240.84 \$4,240.84 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** SMARTOPTICS ** SMARTOPTICS |
| 32G-IR-D240-BR 32G-IR-D24S-BR | SEL-SFP28,32/16/8/Gbps,FC,D9240,7dB,10km SEL-SFP28.32/16/8/Gbps,FC,D9240.7dB,10km | | \$6,146.15 \$6,146.15 | K | 31% | \$4,240.84 \$4.240.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| 32G-IR-D250-BR | SEL-SFP28,32/16/8/Gbps,FC,D9240,7dB,10km | | \$6,146.15 | , , , | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| 32G-IR-D25S-BR | SEL-SFP28,32/16/8/Gbps,FC,D9250,7dB,10km | | \$6,146.15 | K | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| 32G-IR-D260-BR | SEL-SEP28 32/16/8/Ghns EC D9260 7dB 10km | | \$6,146.15 | К | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| 32G-IR-D26S-BR | SEL-SFP28,32/16/8/Gbps,FC,D9260,7dB,10km | | \$6,146.15 | К | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| 32G-IR-D270-BR | SEL-SFP28,32/16/8/Gbps,FC,D9270,7dB,10km | | \$6,146,15 | К | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| 32G-IR-D27S-BR | SEL-SFP28,32/16/8/Gbps,FC,D9270,7dB,10km | | \$6,146,15 | ĸ | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| 32G-IR-D280-BR | SEL-SFP28.32/16/8/Gbps.FC.D9280.7dB.10km | | \$6,146,15 | ĸ | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| 32G-IR-D28S-BR | SEL-SFP28,32/16/8/Gbps,FC,D9280,7dB,10km | | \$6,146.15 | K | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| 32G-IR-D290-BR | SEL-SFP28,32/16/8/Gbps,FC,D9290,7dB,10km | | \$6,146.15 | K | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| 32G-IR-D29S-BR | SEL-SFP28,32/16/8/Gbps,FC,D9290,7dB,10km | | \$6,146.15 | K | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| 32G-IR-D300-BR | SEL-SFP28,32/16/8/Gbps,FC,D9300,7dB,10km | | \$6,146.15 | K | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| 32G-IR-D30S-BR | SEL-SFP28,32/16/8/Gbps,FC,D9300,7dB,10km | | \$6,146.15 | K | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| 32G-IR-D310-BR | SEL-SFP28,32/16/8/Gbps,FC,D9310,7dB,10km | | \$6,146.15 | K | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| 32G-IR-D31S-BR | SEL-SFP28,32/16/8/Gbps,FC,D9310,7dB,10km | | \$6,146.15 | K | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| 32G-IR-D320-BR | SEL-SFP28,32/16/8/Gbps,FC,D9320,7dB,10km | | \$6,146.15 | K | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| 32G-IR-D32S-BR | SEL-SFP28,32/16/8/Gbps,FC,D9320,7dB,10km | | \$6,146.15 | K | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| 32G-IR-D330-BR | SEL-SFP28,32/16/8/Gbps,FC,D9330,7dB,10km | | \$6,146.15 | K | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| 32G-IR-D33S-BR | SEL-SFP28,32/16/8/Gbps,FC,D9330,7dB,10km | | \$6,146.15 | K | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| 32G-IR-D340-BR | SEL-SFP28,32/16/8/Gbps,FC,D9340,7dB,10km | | \$6,146.15 | K | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| 32G-IR-D34S-BR | SEL-SFP28,32/16/8/Gbps,FC,D9340,7dB,10km | | \$6,146.15 | К | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| 32G-IR-D350-BR 32G-IR-D35S-BR | SEL-SFP28,32/16/8/Gbps,FC,D9350,7dB,10km | | \$6,146.15 \$6,146.15 | K | 31% 31% | \$4,240.84 \$4,240.84 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SMARTOPTICS " SMARTOPTICS |
| | SEL-SFP28,32/16/8/Gbps,FC,D9350,7dB,10km | | | K | | | | | | | | | | |
| 32G-IR-D360-BR 32G-IR-D36S-BR | SEL-SFP28,32/16/8/Gbps,FC,D9360,7dB,10km | | \$6,146.15 | K | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 \$0.00 | " SMARTOPTICS " SMARTOPTICS |
| 3-CC-ASED | SEL-SFP28,32/16/8/Gbps,FC,D9360,7dB,10km SEL 1TB SED Archive-USA-3Yr | | \$6,146.15 \$1,172.45 | K | 31% 31% | \$4,240.84 \$808.99 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | ** FACTION |
| 3-CC-ASED-B | SEL SED Bundle Archive-USA-3Yr | | \$1,172.45 | K | 31% | \$880.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-ASM-PRM | SEL Promo SO Bundle Archive (Sm)-USA 3Y | | \$1,276.36 | , , | 31% | \$114,358.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-ASMSED | SEL 1TB SED Archive (Small)-USA-3Yr | | \$105,730.01 | , , | 31% | \$114,356.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-ASMSED-B | SEL SED Bundle Archive (Small)-USA-3Yr | | \$2,829.27 | K | 31% | \$1,952.20 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-ASO | SEL 1TB ScaleOut Archive-USA-3Yr | | \$984.27 | , , , | 31% | \$679.15 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-ASO-B | SEL ScaleOut Bundle Archive-USA-3Yr | | \$1,117,64 | , , | 31% | \$771.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-ASSO | SEL 1TB ScaleOut Archy (Small)-USA 3Y | | \$1,758.36 | K | 31% | \$1,213.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-ASSO-B | SEL ScaleOut Bundle Archy (Small)-USA 3Y | | \$2,512.25 | К | 31% | \$1,733.45 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-BE | SEL 1TB Block Elite-USA-3Yr | | \$19,809.82 | К | 31% | \$13,668.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-BE-B | SEL Block Bundle Elite-USA-3Yr | | \$27.879.55 | K | 31% | \$19,236,89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-BP | SEL 1TB Block Premier-USA-3Yr | | \$7,645.09 | К | 31% | \$5,275,11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-BP-B | SEL Block Bundle Premier-USA-3Yr | | \$15,763.33 | K | 31% | \$10,876.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-BS | SEL 1TB Block Standard-USA-3Yr | | \$2,208.27 | K | 31% | \$1,523.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-BS-B | SEL Block Bundle Standard-USA-3Yr | | \$4,357.64 | K | 31% | \$3,006.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-BT | SEL 1TB Block Turbo-USA-3Yr | | \$40,778.09 | K | 31% | \$28,136.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-BT-B | SEL Block Bundle Turbo-USA-3Yr | | \$49,485.66 | K | 31% | \$34,145.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-ESED | SEL 1TB SED Elite-USA-3Yr | | \$17,364.27 | K | 31% | \$11,981.35 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-ESED-B | SEL SED Bundle Elite-USA-3Yr | | \$22,504.09 | K | 31% | \$15,527.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-ESO | SEL 1TB ScaleOut Elite-USA-3Yr | | \$12,688.64 | K | 31% | \$8,755.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-ESO-B | SEL ScaleOut Bundle Elite-USA-3Yr | | \$18,419.86 | K | 31% | \$12,709.70 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-ESSO | SEL 1TB ScaleOut Elite (Small)-USA 3Y | | \$23,895.00 | K | 31% | \$16,487.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-ESSO-B | SEL ScaleOut Bundle Elite (Small)-USA 3Y | | \$31,661.18 | K | 31% | \$21,846.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-FE | SEL 1TB File Elite-USA-3Yr | | \$19,813.09 | K | 31% | \$13,671.03 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-FE-B | SEL File Bundle Elite-USA-3Yr | | \$27,879.55 | K | 31% | \$19,236.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-FP | SEL 1TB File Premier-USA-3Yr | | \$7,645.09 | K | 31% | \$5,275.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-FP-B | SEL File Bundle Premier-USA-3Yr | | \$15,763.33 | K | 31% | \$10,876.70 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-FS 3-CC-FS-B | SEL 1TB File Standard-USA-3Yr | | \$2,208.27 \$4,358.45 | K | 31% | \$1,523.71 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | ** FACTION |
| 3-CC-FS-B 3-CC-PSED | SEL File Bundle Standard-USA-3Yr SEL 1TB SED Premier-USA-3Yr | | \$4,358.45 \$4,752.00 | K | 31% 31% | \$3,007.33 \$3,278.88 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | FACTION FACTION |
| 3-CC-PSED-B | SEL SED Bundle Premier-USA-3Yr | | \$4,752.00 | ν. | 31% | \$3,278.88 \$4.873.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-PSED-B 3-CC-PSO | SEL SED Bundle Premier-USA-3Yr SEL 1TB ScaleOut Premier-USA-3Yr | | \$3,871.26 | K | 31% | \$4,873.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-PSO-B | SEL LIB ScaleOut Premier-USA-311 SEL ScaleOut Bundle Premier-USA-317 | | \$6,340.96 | K | 31% | \$4,375.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 3-CC-PSO-PRM | SEL Promo SO Bundle Premier-USA 3Y | | \$226,004.46 | ĸ | 31% | \$155,943.08 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 3-CC-SSED | SEL 1TB SED Standard-USA-3Yr | | \$4,117.09 | K | 31% | \$2,840.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-SSED-B | SEL SED Bundle Standard-USA-3Yr | | \$3,894.55 | K | 31% | \$2,687.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-SSO | SEL 1TB ScaleOut Standard-USA-3Yr | | \$3,460.09 | K | 31% | \$2,387.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CC-SSO-B | SEL ScaleOut Bundle Standard-USA-3Yr | | \$3,357.00 | K | 31% | \$2,316.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CYREC-CS | SEL CyberRecov-CyberSenseESXiHost-3Y-USA | | \$175,187.48 | K | 31% | \$120,879.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CYREC-MS | SEL CyberRecov-ManagementESXiHost-3Y-USA | | \$200,482.57 | K | 31% | \$138,332.97 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CYRES-CS | SEL Faction CyberResil-CyberSense-3Y-USA | | \$228,456.82 | K | 31% | \$157,635.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-CYRES-MS | SEL Faction CyberResil-MgmtServer-3Y-USA | | \$259,200.00 | K | 31% | \$178,848.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-DD-69-B | SEL Ded DD 6900 Bundle - USA - 3yr | | \$8,537.73 | K | 31% | \$5,891.03 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-DD-69-PRM | SEL Promo DD 6900 Bundle Standard-USA 3Y | | \$138,214.29 | K | 31% | \$95,367.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | |
| 3-DD-69-S | SEL 48TB Ded DD 6900 add-on - USA - 3yr | | \$6,830.18 | K | 31% | \$4,712.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 3-DD-94-B | SEL Ded DD 9400 Bundle - USA - 3yr | | \$8,253.00 \$6,545.45 | K | 31% | \$5,694.57 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 3-DD-94-S 3-DD-99-B | SEL 96TB Ded DD 9400 add-on - USA - 3yr | | \$6,545.45 \$6,545.45 | K | 31% 31% | \$4,516.36 \$4,516.36 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 3-DD-99-B 3-DD-99-S | SEL Ded DD 9900 Bundle - USA - 3yr SEL 192TB Ded DD 9900 add-on - USA - 3Yr | | \$6,545.45 \$5,692.09 | K | 31% | \$4,516.36 \$3.927.54 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 | ** FACTION |
| 3-DD-99-S 3-DD-MT-B | SEL 192TB Ded DD 9900 add-on - USA - 3Yr SEL Data Domain Base Bundle - USA - 3vr | | \$5,692.09 \$8,253.00 | K | 31% | \$3,927.54 \$5.694.57 | | | | | \$0.00 | | | ** FACTION |
| | | | | K | | | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | \$0.00 | - FACTION |
| 3-DD-MT-S 3-ECS-REP | SEL 1TB Data Domain Base - USA - 3yr SEL Add'l 400TB ECSOffsiteScaling USA 3Y | | \$7,114.91 \$804.44 | K | 31% 31% | \$4,909.29 \$555.06 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION |
| | | | | K | | | | | | | | | | |
| 3-ECS-REP-B | SEL 1100TB ECS Offsite Base Bund USA 3Y | | \$804.44 | K | 31% | \$555.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | " FACTION |
| 3-FCTN-BLOC 3-MCN-100G | SEL Faction Bloc - 3Yr - USA SEL 100Ghps MultiCloud Network USA - 3Yr | | \$59,762.84 \$1,150,305,19 | K | 31% 31% | \$41,236.36 \$793,710.58 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | ** FACTION ** FACTION |
| | | | | K | | | | | | | | | | " FACTION |
| 3-MCN-10G 3-MCN-1G | SEL 10Gbps MultiCloud Network USA - 3Yr | | \$150,266.03 \$15.392.05 | K | 31% | \$103,683.56 \$10.620.51 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 3-MCN-1G 3-MCN-2G | SEL 1Gbps MultiCloud Network USA - 3Yr | | \$15,392.05 \$30,784.09 | K | 31% 31% | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION |
| 3-MCN-2G 3-MCN-40G | SEL 2Gbps MultiCloud Network USA - 3Yr SEL 40Gbps MultiCloud Network USA - 3Yr | | \$30,784.09 \$580.609.58 | K | 31% 31% | \$21,241.02 \$400.620.61 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 3-MCN-40G 3-MCN-5G | SEL 40Gbps MultiCloud Network USA - 3Yr SEL 5Gbps MultiCloud Network USA - 3Yr | | \$580,609.58 \$76,960.23 | K | 31% | \$400,620.61 \$53,102.56 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION |
| | SEL 80Gbps MultiCloud Network USA - 3Yr SEL 80Gbps MultiCloud Network USA-3Y | | \$1,150,305,19 | K | 31% | \$53,102.56 \$793.710.58 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| | | | | | | | | | | | | | | |
| 3-MCN-80G 3-OB-I-MI T-1PB | SEL 1TB Object Multi Region >1PB USA 3Y | | \$1,608.55 | v | 31% | \$1 109 90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |

NVP MNWNC-109 Price List-3rd party final - 2023-03 20 of 84

| DESCRIPTION | Model Sub EMC LIST PRICE USD | CATEGORY | NASPO VP Discount % | NVP MAINTENANCE AN NVP LEVEL 1 NET PRICE | FEOS MINT EF | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|--|---|---|---|---|--|---|--|---|---|---|---|
| SEL 1TB Object Single Region >1PB USA 3Y SEL 1TB Object Single Region <1PB USA 3Y | \$804.27 \$904.91 | K | 31% 31% | \$554.95 \$624.39 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| SEL 11B Object Single Region <1PB USA 3Y SEL SW VP Migrate Mnth | \$904.91 | K | 31% | \$624.39 \$26.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| SEL SW VP Optimize Mnth | \$18.46 | К | 31% | \$12.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| SEL SW VP Migrate-6Mnth MIN | \$29.23 | | 31% | \$20.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| SEL - QSFP+ - 40G SR4 Attach SEL - 1G XCVR SX Attach | \$1,265.00 | | 31% | \$872.85 \$172.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | "" DELL NETWORKING "" DELL NETWORKING |
| SEL - 1G XCVR SX Attach SEL - 10G XCVR LR - SFP Attach | \$250.00 \$1.100.00 | K | 31% 31% | \$172.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " DELL NETWORKING |
| SEL - 10G XCVR SR Attach | \$600.00 | | 31% | \$414.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| SEL - 1G XCVR BaseT RJ45 Attach | \$134.00 | К | 31% | \$92.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DELL NETWORKING |
| SEL - 10G XCVR LR - SFP Cus kit | \$1,210.00 | | 31% | \$834.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "* DELL NETWORKING |
| SEL - 1G XCVR SX Cus Kit SEL - 1G XCVR BaseT RJ45 Cus Kit | \$275.00 \$275.00 | | 31% 31% | \$189.75 \$189.75 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | "" DELL NETWORKING "" DELL NETWORKING |
| SEL - 1G XCVR Base1 RJ45 Cus Kit SEL - 10G XCVR SR Cut Kit | \$275.00 | K | 31% | \$189.75 \$455.40 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " DELL NETWORKING |
| SEL - 10G XCVR ZR 80Km CusKit | \$4.345.00 | K | 31% | \$2,998.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| SEL QSFP40 - 40G SR4 Cus Kit | \$1,392.00 | K | 31% | \$960.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| SEL - 40G XCVR ESR4 Cus Kit | \$3,410.00 | K | 31% | \$2,352.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| SEL - 10G XCVR ER 40Km Cuskit | \$9,350.00 | K | 31% | \$6,451.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "DELL NETWORKING |
| SEL - 100G XCVR SWDM4 (Duplex) Attach SEL - 40G XCVR ESR4 Attach | \$1,895.00 \$13,250.00 | K | 31% 31% | \$1,307.55 \$9,142.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" DELL NETWORKING "" DELL NETWORKING |
| SEL - 100G XCVR SWDM4 (Duplex) Cus Kit | \$2.085.00 | K | 31% | \$1,438.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| SEL - 10G XCVR BaseT RJ45 Cus Kit | \$561.00 | К | 31% | \$387.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| SEL - QSFP28 - 100G SR4 NoF Attach | \$1,825.00 | | 31% | \$1,259.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DELL NETWORKING |
| SEL - 10G XCVR BaseT RJ45 Attach | \$510.00 | K | 31% | \$351.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| SEL GA6Z3IR - 100G SR4 NoF Cus Kit SEL - 40G XCVR BIDI (Duplex) Cus Kit | \$2,008.00 \$781.00 | K | 31% | \$1,385.52 \$538.89 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" DELL NETWORKING "" DELL NETWORKING |
| SEL - 40G XCVR BIDI (Duplex) Cus Kit SEL - 40G XCVR BIDI (Duplex) Attach | \$781.00 | K | 31% 31% | \$538.89 \$489.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| SEL - 100G XCVR BIDI (Duplex) Attach | \$1,995.00 | K | 31% | \$1.376.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| SEL - 100G XCVR BiDi (Duplex) Attach | \$1,995.00 | К | 31% | \$1,376.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| SEL S3048 200W AC PSU/IO Cust Kit | \$269.97 | K | 31% | \$186.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| VSPEX BLUE Appliance Software=MA | \$0.00 | K | 31% | \$0.00 | \$15,810.00 | \$15,500.00 | \$15,500.00 | \$15,500.00 | \$0.00 | \$0.00 | \$15,500.00 \$11.074.00 | VSPEX BLUE SOFTWARE |
| VSPEX BLUE Appliance Software VLP =IB Secure VM SecVM 1yr Term 25-99=IB | \$0.00 \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$11,295.48 \$143.75 | \$11,074.00 \$132.25 | \$11,074.00 \$0.00 | \$11,074.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$11,074.00 \$132.25 | VSPEX BLUE SOFTWARE CLOUDLINK |
| Secure VM SecVM 1yr Term 25-99=IB Secure VM SecVM 1yr Term 100-499=IB | \$0.00 | K | 31% | \$0.00 \$0.00 | \$143.75 \$117.50 | \$132.25 \$108.10 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$132.25 \$108.10 | CLOUDLINK |
| Secure VM SecVM 1yr Term 500-999=IB | \$0.00 | K | 31% | \$0.00 | \$101.25 | \$93.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$93.15 | CLOUDLINK |
| Secure VM SecVM 1yr Term 1000+=IB | \$0.00 | K | 31% | \$0.00 | \$77.50 | \$71.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$71.30 | CLOUDLINK |
| Secure VM SecVM Perpetual 25-99=IB | \$0.00 | K | 31% | \$0.00 | \$356.25 | \$327.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$327.75 | CLOUDLINK |
| Secure VM SecVM Perpetual 100-499=IB | \$0.00 | K | 31% | \$0.00 | \$293.75 | \$270.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$270.25 | CLOUDLINK |
| Secure VM SecVM Perpetual 500-999=IB Secure VM SecVM Perpetual 1000+=IB | \$0.00 \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$252.50 \$193.75 | \$232.30 \$178.25 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$232.30 \$178.25 | CLOUDLINK |
| Secure VM SecVM Perpetual 1000+=IB Secure VM SecVM 1yr Term 25-99=IB | \$0.00 | | 31% | \$0.00 \$0.00 | \$193.75 \$143.75 | \$178.25 \$132.25 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$178.25 \$132.25 | CLOUDLINK |
| Secure VM SecVM 1yr Term 100-499=IB | \$0.00 | | 31% | \$0.00 | \$143.75 | \$132.25 \$108.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$108.10 | CLOUDLINK |
| Secure VM SecVM 1yr Term 500-999=IB | \$0.00 | K | 31% | \$0.00 | \$101.25 | \$93.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$93.15 | CLOUDLINK |
| Secure VM SecVM 1vr Term 1000+=IB | \$0.00 | K | 31% | \$0.00 | \$77.50 | \$71.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$71.30 | CLOUDLINK |
| Secure VM SecVM Perpetual 25-99=IB | \$0.00 | K | 31% | \$0.00 | \$356.25 | \$327.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$327.75 | CLOUDLINK |
| Secure VM SecVM Perpetual 100-499=IB | \$0.00 | | 31% | \$0.00 | \$293.75 | \$270.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$270.25 | CLOUDLINK |
| Secure VM SecVM Perpetual 500-999=IB Secure VM SecVM Perpetual 1000+=IB | \$0.00 \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$252.50 \$193.75 | \$232.30 \$178.25 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$232.30 \$178.25 | CLOUDLINK CLOUDLINK |
| Secure VM SecVM Perpetual 1000+=IB Secure VM SecVM 1yr Term 25-99=IB | \$0.00 | K | 31% | \$0.00 | \$193.75 \$143.75 | \$178.25 \$132.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$178.25 \$132.25 | CLOUDLINK |
| Secure VM SecVM 1yr Term 100-499=IB | \$0.00 | | 31% | \$0.00 | \$117.50 | \$108.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$108.10 | CLOUDLINK |
| Secure VM SecVM 1vr Term 500-999=IB | \$0.00 | K | 31% | \$0.00 | \$101.25 | \$93.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$93.15 | CLOUDLINK |
| Secure VM SecVM 1yr Term 1000+=IB | \$0.00 | K | 31% | \$0.00 | \$77.50 | \$71.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$71.30 | CLOUDLINK |
| Secure VM SecVM Perpetual 25-99=IB | \$0.00 | | 31% | \$0.00 | \$356.25 | \$327.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$327.75 | CLOUDLINK |
| Secure VM SecVM Perpetual 100-499=IB | \$0.00 | К | 31% | \$0.00 | \$293.75 | \$270.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$270.25 | CLOUDLINK |
| Secure VM SecVM Perpetual 500-999=IB Secure VM SecVM Perpetual 1000+=IB | \$0.00 \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$252.50 \$193.75 | \$232.30 \$178.25 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$232.30 \$178.25 | CLOUDLINK |
| HCIA NP VSOM E+ 1CPU=IG | \$0.00 | | 31% | \$0.00 | \$1,152.24 | \$1,066.89 | \$938.86 | \$0.00 | \$0.00 | \$0.00 | \$1,066.89 | VXRAIL SOFTWARE |
| HCIA NP VSPH E+ 1CPU=IG | \$0.00 | K | 31% | \$0.00 | \$916.28 | \$848.41 | \$746.60 | \$0.00 | \$0.00 | \$0.00 | \$848.41 | VXRAIL SOFTWARE |
| HCIA NP VSPH STD 1CPU=IG | \$0.00 | K | 31% | \$0.00 | \$260.86 | \$241.54 | \$212.55 | \$0.00 | \$0.00 | \$0.00 | \$241.54 | VXRAIL SOFTWARE |
| HCIA NP VSPH ROBO ADV 25VM=IB | \$0.00 | К | 31% | \$0.00 | \$1,179.77 | \$1,092.38 | \$961.29 | \$0.00 | \$0.00 | \$0.00 | \$1,092.38 | VXRAIL SOFTWARE |
| HCIA NP VSPH ROBO STD 25VM=IB | \$0.00 | K | 31% | \$0.00 | \$786.51 | \$728.25 | \$640.86 | \$0.00 | \$0.00 | \$0.00 | \$728.25 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| HCIA NP VSPH DSKTP 100VM=IB HCIA NP UPG VSPH E+ TO VSOM E+ 1CPU=IG | \$0.00 \$961.29 | | 31% 31% | \$0.00 \$663.29 | \$2,097.36 \$259.55 | \$1,942.00 \$240.32 | \$1,708.96 \$211.48 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$1,942.00 \$240.32 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| HCIA NP UPG VSPH ET TO VSOM ET TCPU=IG | \$3,631.54 | K | 31% | \$2,505.76 | \$980.52 | \$907.89 | \$798.94 | \$0.00 | \$0.00 | \$0.00 | \$907.89 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| HCIA NP UPG VSPH STD TO E+ 1CPU=IG | \$2,670.25 | K | 31% | \$1.842.47 | \$720.97 | \$667.56 | \$587.46 | \$0.00 | \$0.00 | \$0.00 | \$667.56 | VXRAIL SOFTWARE |
| HCIA NP UPG VSPH ROBO STD TO ADV 25VM=IB | \$1,602.15 | K | 31% | \$1,105.48 | \$432.58 | \$400.54 | \$352.47 | \$0.00 | \$0.00 | \$0.00 | \$400.54 | VXRAIL SOFTWARE |
| HCIA UP VSOM E+ 1CPU=IG | \$0.00 | K | 31% | \$0.00 | \$1,152.24 | \$1,066.89 | \$938.86 | \$0.00 | \$0.00 | \$0.00 | \$1,066.89 | VXRAIL SOFTWARE |
| HCIA UP VSPH E+ 1CPU=IG | \$0.00 | K | 31% | \$0.00 | \$916.28 | \$848.41 | \$746.60 | \$0.00 | \$0.00 | \$0.00 | \$848.41 | VXRAIL SOFTWARE |
| HCIA UP VSPH STD 1CPU=IG HCIA UP VSPH ROBO ADV 25VM=IB | \$0.00 \$0.00 | | 31% 31% | \$0.00 \$0.00 | \$260.86 \$1,179.77 | \$241.54 \$1,092.38 | \$212.55 \$961.29 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$241.54 \$1,092.38 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| HCIA UP VSPH ROBO ADV 25VM=IB HCIA UP VSPH ROBO STD 25VM=IB | \$0.00 | K | 31% | \$0.00 \$0.00 | \$1,179.77 \$786.51 | \$1,092.38 \$728.25 | \$961.29 \$640.86 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$1,092.38 \$728.25 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| HCIA UP VSPH DSKTP 100VM≡IB | \$0.00 | K | 31% | \$0.00 | \$2,097.36 | \$1,942.00 | \$1,708.96 | \$0.00 | \$0.00 | \$0.00 | \$1,942.00 | VXRAIL SOFTWARE |
| HCIA UP UPG VSPH E+ TO VSOM E+ 1CPU=IG | \$0.00 | K | 31% | \$0.00 | \$259.55 | \$240.32 | \$211.48 | \$0.00 | \$0.00 | \$0.00 | \$240.32 | VXRAIL SOFTWARE |
| HCIA UP UPG VSPH STD TO VSOM E+ 1CPU=IG | \$0.00 | K | 31% | \$0.00 | \$980.52 | \$907.89 | \$798.94 | \$0.00 | \$0.00 | \$0.00 | \$907.89 | VXRAIL SOFTWARE |
| HCIA UP UPG VSPH STD TO E+ 1CPU=IG | \$0.00 | K | 31% | \$0.00 | \$720.97 | \$667.56 | \$587.46 | \$0.00 | \$0.00 | \$0.00 | \$667.56 | VXRAIL SOFTWARE |
| HCIA UP UPG VSPH ROBO STD TO ADV 25VM=IB Secure VM SVM for CPSD HW per VM=IB | \$0.00 \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$432.58 \$125.00 | \$400.54 \$115.00 | \$352.47 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$400.54 \$115.00 | VXRAIL SOFTWARE CLOUDLINK |
| Secure VM SVM for CPSD HW per VM=IB Secure VM SVM for CPSD HW per socket=ZC | \$0.00 | K | 31% | \$0.00 | \$125.00 \$1.250.00 | \$115.00 \$1.150.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.00 \$1.150.00 | CLOUDLINK CLOUDLINK |
| Secure VM KMIP Client Perpetual=IA | \$8,000.00 | | 31% | \$5,520.00 | \$2,000.00 | \$1,840.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,840.00 | CLOUDLINK |
| Secure VM SecVM Perp 10 VM HCP Bundle=IB | \$0.00 | K | 31% | \$0.00 | \$3,562.50 | \$3,277.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,277.50 | CLOUDLINK |
| Secure VM SecVM Perpetual 25-99=IB | \$0.00 | K | 31% | \$0.00 | \$356.25 | \$327.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$327.75 | CLOUDLINK |
| Secure VM SecVM Perpetual 100-499=IB | \$0.00 | K | 31% | \$0.00 | \$293.75 | \$270.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$270.25 | CLOUDLINK |
| Secure VM SecVM Perpetual 500-999=IB Secure VM SecVM Perpetual 1000+=IB | \$0.00 \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$252.50 \$193.75 | \$232.30 \$178.25 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$232.30 \$178.25 | CLOUDLINK CLOUDLINK |
| Secure VM SecVM Perpetual 1000+=IB Secure VM SVM for CPSD HW per VM=IB | \$0.00 | | 31% | \$0.00 \$0.00 | \$193.75 \$125.00 | \$178.25 \$115.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$178.25 \$115.00 | CLOUDLINK |
| Secure VM SVM for CPSD HW per vM=ib | \$0.00 | | 31% | \$0.00 | \$1,250.00 | \$1,150.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 | CLOUDLINK |
| Secure VM SecVM Sub 25-99=IB | \$59.00 | K | 31% | \$40.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| Secure VM SecVM Sub 100-499=IB | \$48.00 | | 31% | \$33.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| Secure VM SecVM Sub 500-999=IB | \$42.00 | K | 31% | \$28.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| Secure VM SecVM Sub 1000+=IB | \$32.00 | K | 31% | \$22.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| HCIA NP VSOM E+1CPU w/ 1Yr Maint=IG | \$0.00 | | 31% | \$0.00 | \$1,152.36 | \$1,067.00 | \$938.96 | \$0.00 | \$0.00 | \$0.00 | \$1,067.00 | VXRAIL SOFTWARE |
| HCIA NP VSOM E+ 1CPU w/ 2Yr Maint=IG HCIA NP VSOM E+ 1CPU w/ 3Yr Maint=IG | \$0.00 \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$1,152.36 \$1,152.36 | \$1,067.00 \$1,067.00 | \$938.96 \$938.96 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$1,067.00 \$1,067.00 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| HCIA NP VSOM E+ 1CPU w/ 3Yr Maint=IG HCIA NP VSOM E+ 1CPU w/ 4Yr Maint=IG | \$0.00 | K | 31% | \$0.00 | \$1,152.36 \$1.152.36 | \$1,067.00 | \$938.96 \$938.96 | \$0.00 | \$0.00 | \$0.00 | \$1,067.00 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| HCIA NP VSOM E+ 1CPU w/ 5Yr Maint=IG | \$0.00 | K | 31% | \$0.00 | \$1,152.36 | \$1,067.00 | \$938.96 | \$0.00 | \$0.00 | \$0.00 | \$1,067.00 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| HCIA NP VSPH E+ 1CPU w/ 1Yr Maint=IG | \$0.00 | K | 31% | \$0.00 | \$916.38 | \$848.50 | \$746.68 | \$0.00 | \$0.00 | \$0.00 | \$848.50 | VXRAIL SOFTWARE |
| HCIA NP VSPH E+ 1CPU w/ 2Yr Maint=IG | \$0.00 | K | 31% | \$0.00 | \$916.38 | \$848.50 | \$746.68 | \$0.00 | \$0.00 | \$0.00 | \$848.50 | VXRAIL SOFTWARE |
| HCIA NP VSPH E+ 1CPU w/ 3Yr Maint=IG | \$0.00 | K | 31% | \$0.00 | \$916.38 | \$848.50 | \$746.68 | \$0.00 | \$0.00 | \$0.00 | \$848.50 | VXRAIL SOFTWARE |
| | | K | 31% | | | | | | | \$0.00 | | VXRAIL SOFTWARE |
| HCIA NP VSPH E+ 1CPU w/ 4Yr Maint=IG | | K | | | | | | \$0.00 | | | | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| HCIA NP VSPH E+ 1CPU w/ 4Yr Maint=IG HCIA NP VSPH E+ 1CPU w/ 5Yr Maint=IG | | | | | | | | | | \$0.00 | | |
| HCIA NP VSPH E+ 1CPU wt 4Yr Maint=IG HCIA NP VSPH E+ 1CPU wt 5Yr Maint=IG HCIA NP VSPH STO 1CPU wt 1Yr Maint=IG | \$0.00 | K | | | | | | | | 20.00 | | |
| HCIA NP VSPH E+ 1CPU w/ 4Yr Maint=IG HCIA NP VSPH E+ 1CPU w/ 5Yr Maint=IG | \$0.00 \$0.00 | K | 31% | \$0.00 \$0.00 \$0.00 | \$260.82 \$260.82 \$260.82 | \$241.50 \$241.50 | \$212.52 \$212.52 | \$0.00 | \$0.00 | \$0.00 | \$241.50 \$241.50 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| HCIA NP VSPH E + 1CPU w 4Yr MaintelG HCIA NP VSPH E + 1CPU w 5Yr MaintelG HCIA NP VSPH STD 1CPU w 1Yr MaintelG HCIA NP VSPH STD 1CPU w 2Yr MaintelG | \$0.00 | K | | \$0.00 | \$260.82 | \$241.50 | \$212.52 | | \$0.00 | | \$241.50 | VXRAIL SOFTWARE |
| HCIA NP VSF | PH E+ 1CPU w/ 2Yr Maint=IG PH E+ 1CPU w/ 3Yr Maint=IG PH E+ 1CPU w/ 4Yr Maint=IG | PH E+1CPU w/3Yr Maint=IG \$0.00 PH E+1CPU w/3Yr Maint=IG \$0.00 PH E+1CPU w/3Yr Maint=IG \$0.00 | **HE - 1 CPU w/2 Yr Mantrel G \$0.00 K **HE - 1 CPU w/3 Yr Mantrel G \$0.00 K **HE - 1 CPU w/3 Yr Mantrel G \$0.00 K **HE - 1 CPU w/3 Yr Mantrel G \$0.00 K | PHE - I CUD w/2'Yr MantridG \$0.00 K 31%, PHE - I CUD w/3'Yr MantridG \$0.00 K 31%, PHE - I CUD w/3'Yr MantridG \$0.00 K 31%, PHE - I CUD w/3'Yr MantridG \$0.00 K 31%, PHE - I CUD w/3'Yr MantridG \$0.00 K 31%, | PHE - 1 CPU w/2 Yr MantrisG \$0.00 K 31% \$0.00 FE - 1 CPU w/2 Yr MantrisG \$0.00 K 31% \$0.00 | PHE - I CUPU w/2'Yr Mannirli G \$0.00 K 31% \$0.00 \$916.38 PHE - I CUPU w/2'Yr Mannirli G \$0.00 K 31% \$0.00 \$916.38 PHE - I CUPU w/2'Yr Mannirli G \$0.00 K 31% \$0.00 \$916.38 PHE - I CUPU w/2'Yr Mannirli G \$0.00 K 31% \$0.00 \$916.38 PHE - I CUPU w/2'Yr Mannirli G \$0.00 K 31% \$0.00 \$916.38 PHE - I CUPU w/2'Yr Mannirli G \$0.00 K 31% \$0.00 FHE - I CUPU w/2'Yr Mannirli G \$0.00 K 31% \$0.00 FHE - I CUPU w/2'Yr Mannirli G \$0.00 K 31% \$0.00 FHE - I CUPU w/2'Yr Mannirli G \$0.00 FHE - I CUPU w/2'Yr Man | PHE - I CUPU w/2'Yr Mantrid S 50.00 K 31% 50.00 \$916.38 \$848.50 PHE - I CUPU w/2'Yr Mantrid S 50.00 K 31% 50.00 \$916.38 \$848.50 PHE - I CUPU w/2'Yr Mantrid S 50.00 K 31% 50.00 \$916.38 \$848.50 PHE - I CUPU w/2'Yr Mantrid S 50.00 K 31% 50.00 \$916.38 \$848.50 PHE - I CUPU w/2'Yr Mantrid S 50.00 K 31% 50.00 \$916.38 \$848.50 \$916.38 \$848.50 \$916.38 \$848.50 \$916.38 \$848.50 \$916.38 \$848.50 \$916.38 \$848.50 \$916.38 \$848.50 \$916.38 \$848.50 \$916.38 \$848.50 \$916.38 | PHE - I CUPU w/2'Yr Mantrid S 50.00 K 31% \$0.00 \$916.38 \$848.50 \$746.68 PHE - I CUPU w/2'Yr Mantrid S 50.00 K 31% \$0.00 \$916.38 \$848.50 \$746.68 PHE - I CUPU w/2'Yr Mantrid S 50.00 K 31% \$0.00 \$916.38 \$848.50 \$746.68 PHE - I CUPU w/2'Yr Mantrid S 50.00 K 31% \$0.00 \$916.38 \$848.50 \$746.68 \$746.68 \$0.00 K 31% \$0.00 \$916.38 \$848.50 \$746.68 \$746.68 \$0.00 K 31% \$0.00 \$916.38 \$848.50 \$746.68 \$746.68 \$0.00 K 31% \$0.00 \$916.38 \$848.50 \$746.68 \$0.00 K 31% \$0.00 \$916.38 \$0.00 K 31% \$0.00 \$0.00 K 31% \$0.0 | PHE - 1 CPU w/2'Yr Mantrid G 50.00 K 31% 50.00 5916.38 5848.50 57.46.68 50.00 FHE - 1 CPU w/2'Yr Mantrid G 50.00 K 31% 50.00 5916.38 5848.50 57.46.68 50.00 FHE - 1 CPU w/2'Yr Mantrid G 50.00 K 31% 50.00 5916.38 5848.50 57.46.68 50.00 FHE - 1 CPU w/2'Yr Mantrid G 50.00 K 31% 50.00 5916.38 5848.50 57.46.68 50.00 FHE - 1 CPU w/2'Yr Mantrid G 50.00 K 31% 50.00 5916.38 5848.50 57.46.68 50.00 FHE - 1 CPU w/2'Yr Mantrid G 50.00 K 31% 50.00 5916.38 5848.50 57.46.68 50.00 | HE - 1 CPU w/2'Yr MantridG \$0.00 K 31% \$0.00 \$916.38 \$348.50 \$746.68 \$0.00 \$0. | HE - I CUPU w/2'Yr Mant-IG S 0.00 K 31% S 0.00 \$916.38 \$348.85 \$746.68 \$0.00 \$ | PHE - 1 CPU w/2'Y Maintrie 3 50.00 K 31% 50.00 \$916.38 \$848.50 \$746.68 \$0.00 \$0.00 \$0.00 \$846.50 \$PHE - 1 CPU w/2'Y Maintrie 3 50.00 \$916.38 \$848.50 \$746.68 \$0.00 \$0.00 \$0.00 \$846.50 \$PHE - 1 CPU w/2'Y Maintrie 3 50.00 \$916.38 \$848.50 \$746.68 \$0.00 \$0.00 \$0.00 \$846.50 \$PHE - 1 CPU w/2'Y Maintrie 3 50.00 \$916.38 \$848.50 \$746.68 \$0.00 \$0.00 \$0.00 \$846.50 \$916.38 \$848.50 \$746.68 \$0.00 \$0.00 \$846.50 \$916.38 |

NVP MNWNC-109 Price List-3rd party final - 2023-03 21 of 84

| 456-112-429 456-112-430 456-112-431 456-112-432 456-112-433 456-112-434 | HCIA NP VSPH ROBO ADV 25VM w/2Y/Maint=IB HCIA NP VSPH ROBO ADV 25VM w/3Y/Maint=IB | \$0. \$0. \$0 | .00 K | 319 319 319 | % \$0.00 | | \$1,092.50 \$1,092.50 | \$961.40 \$961.40 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$1,092.50 \$1,092.50 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
|---|--|----------------------|--------------|-------------------|----------------------------------|--------------------------------------|--------------------------|------------------------|----------------------------|------------------|------------------|--------------------------|------------------------------------|
| 456-112-431 456-112-432 456-112-433 | HCIA NP VSPH ROBO ADV 25VM w/4YrMaint≈IB | | | | | | | | | | | | VXRAIL SOFTWARE |
| 456-112-432 456-112-433 | | | | | | | | | | | | | |
| 456-112-433 | | | | | | | \$1,092.50 | \$961.40 | | \$0.00 | \$0.00 | \$1,092.50 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| | HCIA NP VSPH ROBO STD 25VM w/1YrMaint=IB | \$0. | | 319 | | | \$1,092.50 \$728.25 | \$961.40 \$640.86 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$1,092.50 \$728.25 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| U-112-434 | HCIA NP VSPH ROBO STD 25VM w/1YrMaint≈IB HCIA NP VSPH ROBO STD 25VM w/2YrMaint≈IB | \$0. \$0. | 00 K | 319 | % \$0.00 % \$0.00 | | \$728.25 \$728.25 | \$640.86 \$640.86 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$728.25 \$728.25 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-112-435 | HCIA NP VSPH ROBO STD 25VM w/21/Maint=IB | \$0. \$0. | | 319 | | | \$728.25 | \$640.86 | | \$0.00 | \$0.00 | \$728.25 \$728.25 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-112-436 | HCIA NP VSPH ROBO STD 25VM w/31Maint=IB | \$0. | | 319 | | | \$728.25 | \$640.86 | \$0.00 | \$0.00 | \$0.00 | \$728.25 | VXRAIL SOFTWARE |
| 456-112-437 | HCIA NP VSPH ROBO STD 25VM w/5YrMaint≕IB | \$0. | 00 K | 319 | % \$0.00 | | \$728.25 | \$640.86 | \$0.00 | \$0.00 | \$0.00 | \$728.25 | VXRAIL SOFTWARE |
| 456-112-438 | HCIA NP VSPH DSKTP 100VM w/ 1Yr Maint=IB | \$0. | 00 K | 319 | % \$0.00 | \$2,097.36 | \$1,942.00 | \$1,708.96 | \$0.00 | \$0.00 | \$0.00 | \$1,942.00 | VXRAIL SOFTWARE |
| 456-112-439 | HCIA NP VSPH DSKTP 100VM w/ 2Yr Maint=IB | \$0. | .00 K | 319 | % \$0.00 | \$2,097.36 | \$1,942.00 | \$1,708.96 | \$0.00 | \$0.00 | \$0.00 | \$1,942.00 | VXRAIL SOFTWARE |
| 456-112-440 | HCIA NP VSPH DSKTP 100VM w/ 3Yr Maint=IB | \$0. | | 319 | | | \$1,942.00 | \$1,708.96 | | \$0.00 | \$0.00 | \$1,942.00 | VXRAIL SOFTWARE |
| 456-112-441 | HCIA NP VSPH DSKTP 100VM w/ 4Yr Maint=IB | \$0. | | 319 | | | \$1,942.00 | \$1,708.96 | | \$0.00 | \$0.00 | \$1,942.00 | VXRAIL SOFTWARE |
| 456-112-442 | HCIA NP VSPH DSKTP 100VM w/ 5Yr Maint=IB | \$0. | | 319 | % \$0.00 | \$2,097.36 | \$1,942.00 | \$1,708.96 | \$0.00 | \$0.00 | \$0.00 | \$1,942.00 | VXRAIL SOFTWARE |
| 456-112-443 | HCIA UP VSOM E+1CPU w/1Yr Maint=IG | \$4,268. | | 319 | | | \$1,067.00 | \$938.96 | | \$0.00 | \$0.00 | \$1,067.00 | VXRAIL SOFTWARE |
| 456-112-444 | HCIA UP VSOM E+ 1CPU w/ 2Yr Maint=IG | \$4,268. | | 319 | | | \$1,067.00 | \$938.96 | | \$0.00 | \$0.00 | \$1,067.00 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-112-445 456-112-446 | HCIA UP VSOM E+ 1CPU w/ 3Yr Maint=IG HCIA UP VSOM E+ 1CPU w/ 4Yr Maint=IG | \$4,268. \$4,268. | 00 K | 319 | % \$2,944.92 % \$2,944.92 | | \$1,067.00 \$1,067.00 | \$938.96 \$938.96 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$1,067.00 \$1,067.00 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-112-447 | HCIA UP VSOM E+ 1CPU w/ 5Yr MaintelG | \$4,268. | | 319 | % \$2,944.92 | \$1,152.36 | \$1,067.00 | \$938.96 | \$0.00 | \$0.00 | \$0.00 | \$1,067.00 | VXRAIL SOFTWARE |
| 456-112-448 | HCIA UP VSPH E+ 1CPU w/ 1Yr Maint=IG | \$3,394. | | 319 | | | \$848.50 | \$746.68 | \$0.00 | \$0.00 | \$0.00 | \$848.50 | VXRAIL SOFTWARE |
| 456-112-449 | HCIA UP VSPH E+ 1CPU w/ 2Yr Maint=IG | \$3,394. | 00 K | 319 | % \$2,341.86 | \$916.38 | \$848.50 | \$746.68 | \$0.00 | \$0.00 | \$0.00 | \$848.50 | VXRAIL SOFTWARE |
| 456-112-450 | HCIA UP VSPH E+ 1CPU w/ 3Yr Maint=IG | \$3,394. | | 319 | % \$2,341.86 | | \$848.50 | \$746.68 | | \$0.00 | \$0.00 | \$848.50 | VXRAIL SOFTWARE |
| 456-112-451 | HCIA UP VSPH E+ 1CPU w/ 4Yr Maint=IG | \$3,394. | | 319 | | | \$848.50 | \$746.68 | \$0.00 | \$0.00 | \$0.00 | \$848.50 | VXRAIL SOFTWARE |
| 456-112-452 | HCIA UP VSPH E+ 1CPU w/ 5Yr Maint=IG | \$3,394. | | 319 | | | \$848.50 | \$746.68 | | \$0.00 | \$0.00 | \$848.50 | VXRAIL SOFTWARE |
| 456-112-453 | HCIA UP VSPH STD 1CPU w/ 1Yr Maint=IG | \$966. | | 319 | | | \$241.50 | \$212.52 | | \$0.00 | \$0.00 | \$241.50 | VXRAIL SOFTWARE |
| 456-112-454 | HCIA UP VSPH STD 1CPU w/ 2Yr Maint=IG | \$966. | | 319 | % \$666.54 | \$260.82 | \$241.50 | \$212.52 | \$0.00 | \$0.00 | \$0.00 | \$241.50 | VXRAIL SOFTWARE |
| 456-112-455 456-112-456 | HCIA UP VSPH STD 1CPU w/ 3Yr Maint≕IG HCIA UP VSPH STD 1CPU w/ 4Yr Maint≕IG | \$966. \$966. | | 319 | | | \$241.50 \$241.50 | \$212.52 \$212.52 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$241.50 \$241.50 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-112-456 456-112-457 | HCIA UP VSPH STD 1CPU w/ 4Yr Maint=IG HCIA UP VSPH STD 1CPU w/ 5Yr Maint=IG | \$966. \$966. | | 319 | | | \$241.50 \$241.50 | \$212.52 \$212.52 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$241.50 \$241.50 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-112-457 456-112-458 | HCIA UP VSPH S1D 1CPO W S11 Walnit=IB | \$4,370. | | 319 | | | \$1,092.50 | \$961.40 | | \$0.00 | | \$1,092.50 | VXRAIL SOFTWARE |
| 456-112-458 456-112-459 | HCIA UP VSPH ROBO ADV 25VM W/1Y/Maint=IB HCIA UP VSPH ROBO ADV 25VM w/2Y/Maint=IB | \$4,370. \$4,370. | | 319 | % \$3,015.30 % \$3,015.30 | | \$1,092.50 \$1,092.50 | \$961.40 \$961.40 | | \$0.00 | \$0.00 | \$1,092.50 \$1,092.50 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 156-112-460 | HCIA UP VSPH ROBO ADV 25VM w/21/Maint=IB | \$4,370. | | 319 | | | \$1,092.50 | \$961.40 | \$0.00 | \$0.00 | \$0.00 | \$1,092.50 | VXRAIL SOFTWARE |
| 456-112-461 | HCIA UP VSPH ROBO ADV 25VM w/4YrMaint=IB | \$4,370. | .00 K | 319 | % \$3,015.30 | \$1,179.90 | \$1,092.50 | \$961.40 | \$0.00 | \$0.00 | \$0.00 | \$1,092.50 | VXRAIL SOFTWARE |
| 456-112-462 | HCIA UP VSPH ROBO ADV 25VM w/5YrMaint≈IB | \$4,370. | .00 K | 319 | % \$3,015.30 | \$1,179.90 | \$1,092.50 | \$961.40 | \$0.00 | \$0.00 | \$0.00 | \$1,092.50 | VXRAIL SOFTWARE |
| 456-112-463 | HCIA UP VSPH ROBO STD 25VM w/1YrMaint=IB | \$2,913. | | 319 | % \$2,009.97 | | \$728.25 | \$640.86 | | \$0.00 | \$0.00 | \$728.25 | VXRAIL SOFTWARE |
| 456-112-464 | HCIA UP VSPH ROBO STD 25VM w/2YrMaint=IB | \$2,913. | | 319 | % \$2,009.97 | | \$728.25 | \$640.86 | | \$0.00 | \$0.00 | \$728.25 | VXRAIL SOFTWARE |
| 456-112-465 | HCIA UP VSPH ROBO STD 25VM w/3YrMaint=IB | \$2,913. | | 319 | % \$2,009.97 | | \$728.25 | \$640.86 | | \$0.00 | \$0.00 | \$728.25 | VXRAIL SOFTWARE |
| 456-112-466 | HCIA UP VSPH ROBO STD 25VM w/4YrMaint=IB | \$2,913. | | 319 | | | \$728.25 | \$640.86 | \$0.00 | \$0.00 | \$0.00 | \$728.25 | VXRAIL SOFTWARE |
| 456-112-467 456-112-468 | HCIA UP VSPH ROBO STD 25VM w/5YrMaint=IB HCIA UP VSPH DSKTP 100VM w/ 1Yr Maint=IB | \$2,913. \$7,768 | | 319 | % \$2,009.97 % \$5,359.90 | | \$728.25 \$1.942.00 | \$640.86 \$1,708.96 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$728.25 \$1.942.00 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-112-468 456-112-469 | HCIA UP VSPH DSKTP 100VM w/ 1Yr Maint=IB HCIA UP VSPH DSKTP 100VM w/ 2Yr Maint=IB | \$7,768. | | 319 | % \$5,359.92 % \$5,359.92 | | \$1,942.00 \$1,942.00 | \$1,708.96 | | \$0.00 | \$0.00 | \$1,942.00 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-112-469 | HCIA UP VSPH DSKTP 100VM w 211 MaintelB | \$7,768. | | 319 | | | \$1,942.00 | \$1,708.96 | | \$0.00 | \$0.00 | \$1,942.00 | VXRAIL SOFTWARE |
| 456-112-471 | HCIA UP VSPH DSKTP 100VM w/ 4Yr Maint=IB | \$7,768. | 00 K | 319 | | | \$1,942.00 | \$1,708.96 | \$0.00 | \$0.00 | \$0.00 | \$1,942.00 | VXRAIL SOFTWARE |
| 456-112-472 | HCIA UP VSPH DSKTP 100VM w/ 5Yr Maint=IB | \$7,768. | 00 K | 319 | % \$5,359.92 | \$2,097.36 | \$1,942.00 | \$1,708.96 | \$0.00 | \$0.00 | \$0.00 | \$1,942.00 | VXRAIL SOFTWARE |
| 156-112-473 | UPG VSPH E+ TO VSOM E+ 1CPU w/1Yr Mnt=IG | \$961. | | 319 | | | \$240.25 | \$211.42 | | \$0.00 | \$0.00 | \$240.25 | VXRAIL SOFTWARE |
| 156-112-474 | UPG VSPH E+ TO VSOM E+ 1CPU w/2Yr Mnt=IG | \$961. | .00 K | 319 | % \$663.09 | \$259.47 | \$240.25 | \$211.42 | | \$0.00 | \$0.00 | \$240.25 | VXRAIL SOFTWARE |
| 156-112-475 | UPG VSPH E+ TO VSOM E+ 1CPU w/3Yr Mnt=IG | \$961. | | 319 | | | \$240.25 | \$211.42 | \$0.00 | \$0.00 | \$0.00 | \$240.25 | VXRAIL SOFTWARE |
| 156-112-476 | UPG VSPH E+ TO VSOM E+ 1CPU w/4Yr Mnt=IG | \$961. | | 319 | | | \$240.25 | \$211.42 | | \$0.00 | \$0.00 | \$240.25 | VXRAIL SOFTWARE |
| 456-112-477 | UPG VSPH E+ TO VSOM E+ 1CPU w/5Yr Mnt=IG | \$961. | | 319 | % \$663.09 | | \$240.25 | \$211.42 | | \$0.00 | \$0.00 | \$240.25 | VXRAIL SOFTWARE |
| 456-112-478 | UPG VSPH STD TO VSOM E+ 1CPUw/1Yr Mnt=IG | \$3,632. | | 319 | | | \$908.00 | \$799.04 | | \$0.00 | \$0.00 | \$908.00 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-112-479 456-112-480 | UPG VSPH STD TO VSOM E+ 1CPUw/2Yr Mnt=IG UPG VSPH STD TO VSOM E+ 1CPUw/3Yr Mnt=IG | \$3,632. \$3.632. | 00 K | 319 | % \$2,506.08 % \$2,506.08 | \$ \$980.64 \$ \$980.64 | \$908.00 \$908.00 | \$799.04 \$799.04 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$908.00 \$908.00 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-112-480 456-112-481 | UPG VSPH STD TO VSOM E+ 1CPUW3YFMnt=IG UPG VSPH STD TO VSOM E+ 1CPUW4YFMnt=IG | \$3,632. \$3.632. | | 319 | % \$2,506.08 % \$2,506.08 | | \$908.00 | \$799.04 \$799.04 | | \$0.00 | \$0.00 | \$908.00 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-112-482 | UPG VSPH STD TO VSOM E+ 1CPUW5Yr Mnt=IG | \$3,632. | | 319 | | | \$908.00 | \$799.04 | \$0.00 | \$0.00 | \$0.00 | \$908.00 | VXRAIL SOFTWARE |
| 456-112-483 | UPG VSPH STD TO E+ 1CPU w/ 1Yr Maint=IG | \$2,670. | | 319 | % \$1,842.30 | | \$667.50 | \$587.40 | | \$0.00 | \$0.00 | \$667.50 | VXRAIL SOFTWARE |
| 456-112-484 | UPG VSPH STD TO E+ 1CPU w/ 2Yr Maint=IG | \$2.670. | | 319 | % \$1.842.30 | | \$667.50 | \$587.40 | | \$0.00 | \$0.00 | \$667.50 | VXRAIL SOFTWARE |
| 456-112-485 | UPG VSPH STD TO E+ 1CPU w/ 3Yr Maint=IG | \$2,670. | .00 K | 319 | % \$1,842.30 | \$720.90 | \$667.50 | \$587.40 | \$0.00 | \$0.00 | \$0.00 | \$667.50 | VXRAIL SOFTWARE |
| 456-112-486 | UPG VSPH STD TO E+ 1CPU w/ 4Yr Maint=IG | \$2,670. | | 319 | % \$1,842.30 | | \$667.50 | \$587.40 | | \$0.00 | \$0.00 | \$667.50 | VXRAIL SOFTWARE |
| 456-112-487 | UPG VSPH STD TO E+ 1CPU w/ 5Yr Maint=IG | \$2,670. | | 319 | | | \$667.50 | \$587.40 | | \$0.00 | \$0.00 | \$667.50 | VXRAIL SOFTWARE |
| 456-112-488 | UPG VSPH ROBO STD TO ADV 25VM-1Yr Mnt=IB | \$1,602. | | 319 | % \$1,105.38 | | \$400.50 | \$352.44 | | \$0.00 | \$0.00 | \$400.50 | VXRAIL SOFTWARE |
| 456-112-489 456-112-490 | UPG VSPH ROBO STD TO ADV 25VM-2Yr Mnt=IB UPG VSPH ROBO STD TO ADV 25VM-3Yr Mnt=IB | \$1,602. | 00 K | 319 | % \$1,105.38 | | \$400.50 \$400.50 | \$352.44 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$400.50 \$400.50 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-112-490 456-112-491 | UPG VSPH ROBO STD TO ADV 25VM-3Yr Mnt=IB UPG VSPH ROBO STD TO ADV 25VM-4Yr Mnt=IB | \$1,602. \$1.602. | | 319 | | | \$400.50 \$400.50 | \$352.44 \$352.44 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$400.50 \$400.50 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-112-491 456-112-492 | UPG VSPH ROBO STD TO ADV 25VM-4YF MNT=IB UPG VSPH ROBO STD TO ADV 25VM-5YF MnT=IB | \$1,602. \$1,602. | | 319 | | \$432.54 \$432.54 | \$400.50 \$400.50 | \$352.44 \$352.44 | \$0.00 | \$0.00 | \$0.00 | \$400.50 \$400.50 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 156-113-091 | Secure VM SecVM PSMC Sub 25-99=IB | \$59 | | 319 | % \$40.71 | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| 156-113-092 | Secure VM SecVM PSMC Sub 100-499=IB | \$48. | | 319 | | | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| 456-113-093 | Secure VM SecVM PSMC Sub 500-999=IB | \$42. | | 319 | | | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| 156-113-094 | Secure VM SecVM PSMC Sub 1000+=IB | \$32. | 00 K | 319 | % \$22.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| 156-113-095 | Secure VM SecVM Perpetual 25-99=IB | \$0. | .00 K | 319 | % \$0.00 | \$356.25 | \$327.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$327.75 | CLOUDLINK |
| 56-113-096 | Secure VM SecVM Perpetual 100-499=IB | \$0. | 00 K | 319 | % \$0.00 | | \$270.25 | \$0.00 | | \$0.00 | \$0.00 | \$270.25 | CLOUDLINK |
| 56-113-097 | Secure VM SecVM Perpetual 500-999=IB | \$0. | | 319 | | | \$232.30 | \$0.00 | | \$0.00 | \$0.00 | \$232.30 | CLOUDLINK |
| 56-113-098 | Secure VM SecVM Perpetual 1000+=IB | \$0. \$0. | 00 K | 319 | | | \$178.25 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$178.25 | CLOUDLINK |
| 56-113-099 56-113-100 | Secure VM SVM for CPSD HW per VM=IB Secure VM SVM for CPSD HW per socket=ZC | \$0. \$0. | 00 K | 319 | | | \$115.00 \$1,150.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$115.00 \$1,150.00 | CLOUDLINK |
| 56-113-100 56-113-101 | Secure VM SVM for CPSD HW per socket=ZC Secure VM KMIP Client Perpetual=IA | \$0. \$0. | 00 K | 319 | % \$0.00 % \$0.00 | \$1,250.00 \$2,000.00 | \$1,150.00 \$1.840.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$1,150.00 \$1,840.00 | CLOUDLINK |
| 56-113-115 | Secure VM 6.0 Perp 10 VM HCP Bundle=IB | \$1. | | 319 | | | \$1,840.00 | \$0.00 | | \$0.00 | \$0.00 | \$3,277.50 | CLOUDLINK |
| 56-113-139 | HCIA NP VSOM E+ 1CPU w/ 1Yr Maint=IG | \$0. | 00 K | 319 | % \$0.00 | \$1,152.36 | \$1,067.00 | \$938.96 | \$0.00 | \$0.00 | \$0.00 | \$1,067.00 | VXRAIL SOFTWARE |
| 56-113-140 | HCIA NP VSOM E+ 1CPU w/ 2Yr Maint=IG | \$0. | .00 K | 319 | % \$0.00 | \$1,152.36 | \$1,067.00 | \$938.96 | \$0.00 | \$0.00 | \$0.00 | \$1,067.00 | VXRAIL SOFTWARE |
| 56-113-141 | HCIA NP VSOM E+ 1CPU w/ 3Yr Maint=IG | \$0. | | 319 | | | \$1,067.00 | \$938.96 | | \$0.00 | \$0.00 | \$1,067.00 | VXRAIL SOFTWARE |
| 56-113-142 | HCIA NP VSOM E+1CPU w/4Yr Maint≖IG | \$0. | .00 K | 319 | | | \$1,067.00 | \$938.96 | \$0.00 | \$0.00 | \$0.00 | \$1,067.00 | VXRAIL SOFTWARE |
| 56-113-143 | HCIA NP VSOM E+1CPU w/5Yr Maint=IG | \$0. | .00 K | 319 | | | \$1,067.00 | \$938.96 | \$0.00 | \$0.00 | \$0.00 | \$1,067.00 | VXRAIL SOFTWARE |
| 156-113-144 156-113-145 | HCIA NP VSPH E+ 1CPU w/ 1Yr Maint=IG | \$0. | .00 K | 319 | | | \$898.75 \$898.75 | \$790.90 | \$0.00 | \$0.00 | \$0.00 | \$898.75 \$898.75 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 56-113-145 56-113-146 | HCIA NP VSPH E+ 1CPU w/ 2Yr Maint=IG HCIA NP VSPH E+ 1CPU w/ 3Yr Maint=IG | \$0. \$0. | 00 K | 319 | | | \$898.75 \$898.75 | \$790.90 \$790.90 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$898.75 \$898.75 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 56-113-146 56-113-147 | HCIA NP VSPH E+ 1CPU w/ 3Yr Maint=IG HCIA NP VSPH E+ 1CPU w/ 4Yr Maint=IG | \$0. | | 319 | | | \$898.75 \$898.75 | \$790.90 | | \$0.00 | \$0.00 | \$898.75 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 56-113-148 | HCIA NP VSPH E+ 1CPU w/ 5Yr Maint=IG | \$0. | | 319 | | | \$898.75 | \$790.90 | | \$0.00 | \$0.00 | \$898.75 | VXRAIL SOFTWARE |
| 56-113-149 | HCIA NP VSPH ET TCPO W 511 Maint=IG | \$0. \$0. | | 319 | % \$0.00 | | \$248.75 | \$790.90 | | \$0.00 | \$0.00 | \$248.75 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 6-113-150 | HCIA NP VSPH STD 1CPU w/2Yr Maint=IG | \$0. | .00 K | 319 | | | \$248.75 | \$218.90 | \$0.00 | \$0.00 | \$0.00 | \$248.75 | VXRAIL SOFTWARE |
| 6-113-151 | HCIA NP VSPH STD 1CPU w/3Yr Maint=IG | \$0. | .00 K | 319 | % \$0.00 | \$268.65 | \$248.75 | \$218.90 | \$0.00 | \$0.00 | \$0.00 | \$248.75 | VXRAIL SOFTWARE |
| 6-113-152 | HCIA NP VSPH STD 1CPU w/4Yr Maint=IG | \$0. | 00 K | 319 | % \$0.00 | \$268.65 | \$248.75 | \$218.90 | \$0.00 | \$0.00 | \$0.00 | \$248.75 | VXRAIL SOFTWARE |
| 56-113-153 | HCIA NP VSPH STD 1CPU w/5Yr Maint=IG | \$0. | 00 K | 319 | | | \$248.75 | \$218.90 | | \$0.00 | \$0.00 | \$248.75 | VXRAIL SOFTWARE |
| 6-113-154 | HCIA NP VSPH ROBOADV 25VM w/1YrMnt=IB | \$0. | 00 K | 319 | | | \$1,158.75 | \$1,019.70 | \$0.00 | \$0.00 | \$0.00 | \$1,158.75 | VXRAIL SOFTWARE |
| 6-113-155 | HCIA NP VSPH ROBOADV 25VM w/2YrMnt=IB | \$0. | .00 K | 319 | | | \$1,158.75 | \$1,019.70 | \$0.00 | \$0.00 | \$0.00 | \$1,158.75 | VXRAIL SOFTWARE |
| 6-113-156 | HCIA NP VSPH ROBOADV 25VM w/3YrMnt=IB | \$0. | | 319 | | | \$1,158.75 | \$1,019.70 | | \$0.00 | \$0.00 | \$1,158.75 | VXRAIL SOFTWARE |
| 6-113-157 | HCIA NP VSPH ROBOADV 25VM w/4YrMnt=IB | \$0. | | 319 | % \$0.00 | \$1,251.45 | \$1,158.75 | \$1,019.70 | \$0.00 | \$0.00 | \$0.00 | \$1,158.75 | VXRAIL SOFTWARE |
| 6-113-158 6-113-159 | HCIA NP VSPH ROBOADV 25VM w/5YrMnt=IB | \$0. | | 319 | | | \$1,158.75 | \$1,019.70 | | \$0.00 | \$0.00 | \$1,158.75 | VXRAIL SOFTWARE |
| | HCIA NP VSPH ROBOSTD 25VM w/1YrMnt=IB HCIA NP VSPH ROBOSTD 25VM w/2YrMnt=IB | \$0. \$0. | 00 K | 319 | | | \$771.25 \$771.25 | \$678.70 \$678.70 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$771.25 \$771.25 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 0-113-139 | TIGHT NP VOPH RUBUS ID 25VM W/ZYTMINT=IB | \$0. | 00 K | | | | | | \$0.00 | \$0.00 \$0.00 | | \$771.25 \$771.25 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 6-113-160 | | \$0. | υυ K | 319 | | | \$771.25 \$771.25 | \$678.70 \$678.70 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$771.25 \$771.25 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 56-113-160 56-113-161 | HCIA NP VSPH ROBOSTD 25VM w/3YrMnt=IB | | | | | | | | | | | | |
| 56-113-160 56-113-161 56-113-162 | HCIA NP VSPH ROBOSTD 25VM w/4YrMnt=IB | \$0. | | | | | | | | | | | |
| 56-113-160 56-113-161 56-113-162 56-113-163 | HCIA NP VSPH ROBOSTD 25VM w/4YrMnt=IB HCIA NP VSPH ROBOSTD 25VM w/5YrMnt=IB | \$0. \$0. | 00 K | 319 | % \$0.00 | \$832.95 | \$771.25 | \$678.70 | \$0.00 | \$0.00 | \$0.00 | \$771.25 | VXRAIL SOFTWARE |
| 56-113-160 56-113-161 56-113-162 56-113-163 56-113-164 | HCIA NP VSPH ROBOSTD 25VM w/4Y/Mnt=IB HCIA NP VSPH DSOSTD 25VM w/5Y/Mnt=IB HCIA NP VSPH DSKTP 100VM w/1Y/Mnt=IB | \$0. \$0. \$0. | 00 K | 319 | % \$0.00 % \$0.00 | \$832.95 \$2,223.45 | \$771.25 \$2,058.75 | \$678.70 \$1,811.70 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$771.25 \$2,058.75 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 156-113-160 156-113-161 156-113-161 156-113-162 156-113-163 156-113-164 156-113-165 | HCIA NP VSPH ROBOSTD 25VM w/4YrMnt=IB HCIA NP VSPH ROBOSTD 25VM w/5YrMnt=IB | \$0. \$0. | 00 K 00 K | 319 | % \$0.00 % \$0.00 % \$0.00 | \$832.95 \$2,223.45 \$2,223.45 | \$771.25 | \$678.70 | \$0.00 \$0.00 \$0.00 | \$0.00 | \$0.00 | \$771.25 | VXRAIL SOFTWARE |

NVP MNWNC-109 Price List-3rd party final - 2023-03 22 of 84

| D SKU | DESCRIPTION | Model Sub | PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|---|--|-----------|----------------------------|------------------|------------------------|----------------------------|--|-----------------------------------|--------------------------|------------------|--------------------------------------|-------------------------------|----------------------------|------------------------------------|
| 456-113-169 456-113-170 | HCIA UP VSOM E+ 1CPU w/ 1Yr Maint=IG HCIA UP VSOM E+ 1CPU w/ 2Yr Maint=IG | | \$0.00 \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$1,152.36 \$1,152.36 | \$1,067.00 \$1,067.00 | \$938.96 \$938.96 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$1,067.00 \$1,067.00 | VXRAIL SOFTWARE VXRAII SOFTWARE |
| 456-113-170 | HCIA UP VSOM E+ 1CPU w/ 3Yr Maint=IG | | \$0.00 | K | 31% | \$0.00 | \$1,152.36 | \$1,067.00 | \$938.96 | \$0.00 | \$0.00 | \$0.00 | \$1,067.00 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-113-172 | HCIA UP VSOM E+ 1CPU w/ 4Yr Maint=IG | | \$0.00 | K | 31% | \$0.00 | \$1,152.36 | \$1,067.00 | \$938.96 | \$0.00 | \$0.00 | \$0.00 | \$1,067.00 | VXRAIL SOFTWARE |
| 456-113-173 | HCIA UP VSOM E+1CPU w/5Yr Maint=IG | | \$0.00 | K | 31% | \$0.00 | \$1,152.36 | \$1,067.00 | \$938.96 | \$0.00 | \$0.00 | \$0.00 | \$1,067.00 | VXRAIL SOFTWARE |
| 456-113-174 456-113-175 | HCIA UP VSPH E+ 1CPU w/ 1Yr Maint=IG HCIA UP VSPH E+ 1CPU w/ 2Yr Maint=IG | | \$0.00 \$0.00 | K | 31% | \$0.00 \$0.00 | \$916.38 \$916.38 | \$848.50 \$848.50 | \$746.68 \$746.68 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$848.50 \$848.50 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-113-175 456-113-176 | HCIA UP VSPH E+ 1CPU w/ 3Yr Maint=IG HCIA UP VSPH E+ 1CPU w/ 3Yr Maint=IG | | \$0.00 | K | 31% 31% | \$0.00 | \$916.38 \$916.38 | \$848.50 \$848.50 | \$746.68 \$746.68 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$848.50 \$848.50 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-113-177 | HCIA UP VSPH E+ 1CPU w/ 4Yr Maint=IG | | \$0.00 | K | 31% | \$0.00 | \$916.38 | \$848.50 | \$746.68 | \$0.00 | \$0.00 | \$0.00 | \$848.50 | VXRAIL SOFTWARE |
| 456-113-178 | HCIA UP VSPH E+ 1CPU w/ 5Yr Maint=IG | | \$0.00 | K | 31% | \$0.00 | \$916.38 | \$848.50 | \$746.68 | \$0.00 | \$0.00 | \$0.00 | \$848.50 | VXRAIL SOFTWARE |
| 456-113-179 | HCIA UP VSPH STD 1CPU w/1Yr Maint=IG | | \$0.00 | K | 31% | \$0.00 | \$260.82 | \$241.50 | \$212.52 | \$0.00 | \$0.00 | \$0.00 | \$241.50 | VXRAIL SOFTWARE |
| 456-113-180 | HCIA UP VSPH STD 1CPU w/2Yr Maint=IG | | \$0.00 | K | 31% | \$0.00 | \$260.82 | \$241.50 | \$212.52 | | \$0.00 | \$0.00 | \$241.50 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-113-181 456-113-182 | HCIA UP VSPH STD 1CPU w/3Yr Maint=IG HCIA UP VSPH STD 1CPU w/4Yr Maint=IG | | \$0.00 \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$260.82 \$260.82 | \$241.50 \$241.50 | \$212.52 \$212.52 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$241.50 \$241.50 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-113-183 | HCIA UP VSPH STD 1CPU w/5Yr Maint=IG | | \$0.00 | K | 31% | \$0.00 | \$260.82 | \$241.50 | \$212.52 | \$0.00 | \$0.00 | \$0.00 | \$241.50 | VXRAIL SOFTWARE |
| 456-113-184 | HCIA UP VSPH ROBOADV 25VM w/1YrMnt=IB | | \$0.00 | K | 31% | \$0.00 | \$1,179.90 | \$1,092.50 | \$961.40 | \$0.00 | \$0.00 | \$0.00 | \$1,092.50 | VXRAIL SOFTWARE |
| 456-113-185 | HCIA UP VSPH ROBOADV 25VM w/2YrMnt=IB | | \$0.00 | K | 31% | \$0.00 | \$1,179.90 | \$1,092.50 | \$961.40 | \$0.00 | \$0.00 | \$0.00 | \$1,092.50 | VXRAIL SOFTWARE |
| 456-113-186 | HCIA UP VSPH ROBOADV 25VM w/3YrMnt=IB | | \$0.00 | K | 31% | \$0.00 | \$1,179.90 | \$1,092.50 | \$961.40 | | \$0.00 | \$0.00 | \$1,092.50 | VXRAIL SOFTWARE |
| 456-113-187 456-113-188 | HCIA UP VSPH ROBOADV 25VM w/4YrMnt=IB HCIA UP VSPH ROBOADV 25VM w/5YrMnt=IB | | \$0.00 \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$1,179.90 \$1,179.90 | \$1,092.50 \$1,092.50 | \$961.40 \$961.40 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$1,092.50 \$1,092.50 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-113-189 | HCIA UP VSPH ROBOSTD 25VM w/1YrMnt=IB | | \$0.00 | K | 31% | \$0.00 | \$786.51 | \$728.25 | \$640.86 | \$0.00 | \$0.00 | \$0.00 | \$728.25 | VXRAIL SOFTWARE |
| 456-113-190 | HCIA UP VSPH ROBOSTD 25VM w/2YrMnt=IB | | \$0.00 | K | 31% | \$0.00 | \$786.51 | \$728.25 | \$640.86 | \$0.00 | \$0.00 | \$0.00 | \$728.25 | VXRAIL SOFTWARE |
| 456-113-191 | HCIA UP VSPH ROBOSTD 25VM w/3YrMnt=IB | | \$0.00 | K | 31% | \$0.00 | \$786.51 | \$728.25 | \$640.86 | \$0.00 | \$0.00 | \$0.00 | \$728.25 | VXRAIL SOFTWARE |
| 456-113-192 | HCIA UP VSPH ROBOSTD 25VM w/4YrMnt=IB | | \$0.00 | K | 31% | \$0.00 | \$786.51 | \$728.25 | \$640.86 | \$0.00 | \$0.00 | \$0.00 | \$728.25 | VXRAIL SOFTWARE |
| 456-113-193 456-113-194 | HCIA UP VSPH ROBOSTD 25VM w/5YrMnt≈IB HCIA UP VSPH DSKTP 100VM w/1YrMnt≈IB | | \$0.00 \$0.00 | K | 31% | \$0.00 \$0.00 | \$786.51 \$2.097.36 | \$728.25 \$1.942.00 | \$640.86 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$728.25 \$1.942.00 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-113-194 456-113-195 | HCIA UP VSPH DSKTP 100VM w/1YrMnt=IB HCIA UP VSPH DSKTP 100VM w/2YrMnt=IB | | \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$2,097.36 \$2,097.36 | \$1,942.00 \$1,942.00 | \$1,708.96 \$1,708.96 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$1,942.00 \$1.942.00 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-113-195 | HCIA UP VSPH DSKTP 100VM w/2YMnt=IB | | \$0.00 | K | 31% | \$0.00 | \$2,097.36 | \$1,942.00 \$1.942.00 | \$1,708.96 | \$0.00 | \$0.00 | \$0.00 | \$1,942.00 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-113-197 | HCIA UP VSPH DSKTP 100VM w/4YrMnt=IB | | \$0.00 | K | 31% | \$0.00 | \$2,097.36 | \$1,942.00 | \$1,708.96 | \$0.00 | \$0.00 | \$0.00 | \$1,942.00 | VXRAIL SOFTWARE |
| 456-113-198 | HCIA UP VSPH DSKTP 100VM w/5YrMnt=IB | | \$0.00 | K | 31% | \$0.00 | \$2,097.36 | \$1,942.00 | \$1,708.96 | \$0.00 | \$0.00 | \$0.00 | \$1,942.00 | VXRAIL SOFTWARE |
| 456-113-199 | UPG VSPH E+TOVSOM E+ 1CPUw/1YrMnt=IG | | \$0.00 | K | 31% | \$0.00 | \$259.47 | \$240.25 | \$211.42 | | \$0.00 | \$0.00 | \$240.25 | VXRAIL SOFTWARE |
| 456-113-200 456-113-201 | UPG VSPH E+TOVSOM E+ 1CPUw/2YrMnt=IG UPG VSPH E+TOVSOM E+ 1CPUw/3YrMnt=IG | | \$0.00 | K | 31% | \$0.00 | \$259.47 \$259.47 | \$240.25 \$240.25 | \$211.42 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$240.25 \$240.25 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-113-201 456-113-202 | UPG VSPH E+TOVSOM E+ 1CPUw/3YrMnt=IG UPG VSPH E+TOVSOM E+ 1CPUw/4YrMnt=IG | | \$0.00 \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$259.47 \$259.47 | \$240.25 \$240.25 | \$211.42 \$211.42 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$240.25 \$240.25 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-113-202 | UPG VSPH E+TOVSOM E+ 1CPUW4YMnt=IG UPG VSPH E+TOVSOM E+ 1CPUW5YrMnt=IG | | \$0.00 | K | 31% | \$0.00 | \$259.47 \$259.47 | \$240.25 \$240.25 | \$211.42 \$211.42 | | \$0.00 | \$0.00 | \$240.25 \$240.25 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-113-204 | UPG VSPH STDTOVSOM E+1CPUW/1YrMnt=IG | | \$0.00 | K | 31% | \$0.00 | \$980.64 | \$908.00 | \$799.04 | \$0.00 | \$0.00 | \$0.00 | \$908.00 | VXRAIL SOFTWARE |
| 456-113-205 | UPG VSPH STDTOVSOM E+1CPUw/2YrMnt=IG | | \$0.00 | K | 31% | \$0.00 | \$980.64 | \$908.00 | \$799.04 | \$0.00 | \$0.00 | \$0.00 | \$908.00 | VXRAIL SOFTWARE |
| 456-113-206 | UPG VSPH STDTOVSOM E+1CPUw/3YrMnt=IG | | \$0.00 | K | 31% | \$0.00 | \$980.64 | \$908.00 | \$799.04 | \$0.00 | \$0.00 | \$0.00 | \$908.00 | VXRAIL SOFTWARE |
| 456-113-207 | UPG VSPH STDTOVSOM E+1CPUw/4YrMnt=IG | | \$0.00 | K | 31% | \$0.00 | \$980.64 | \$908.00 | \$799.04 | \$0.00 | \$0.00 | \$0.00 | \$908.00 | VXRAIL SOFTWARE |
| 456-113-208 | UPG VSPH STDTOVSOM E+1CPUw/5YrMnt=IG UPG VSPH STD TO E+ 1CPU w/1Yr Mnt=IG | | \$0.00 | K | 31% 31% | \$0.00 | \$980.64 | \$908.00 | \$799.04 | \$0.00 | \$0.00 | \$0.00 | \$908.00 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-113-209 456-113-210 | UPG VSPH STD TO E+ 1CPU w/1Yr Mnt=IG UPG VSPH STD TO E+ 1CPU w/2Yr Mnt=IG | | \$0.00 \$0.00 | K | 31% | \$0.00 \$0.00 | \$772.20 \$772.20 | \$715.00 \$715.00 | \$629.20 \$629.20 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$715.00 \$715.00 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-113-211 | UPG VSPH STD TO E+ 1CPU w/3Yr Mnt=IG | | \$0.00 | K | 31% | \$0.00 | \$772.20 | \$715.00 | \$629.20 | \$0.00 | \$0.00 | \$0.00 | \$715.00 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-113-212 | UPG VSPH STD TO E+ 1CPU w/4Yr Mnt=IG | | \$0.00 | K | 31% | \$0.00 | \$772.20 | \$715.00 | \$629.20 | \$0.00 | \$0.00 | \$0.00 | \$715.00 | VXRAIL SOFTWARE |
| 456-113-213 | UPG VSPH STD TO E+ 1CPU w/5Yr Mnt=IG | | \$0.00 | K | 31% | \$0.00 | \$772.20 | \$715.00 | \$629.20 | \$0.00 | \$0.00 | \$0.00 | \$715.00 | VXRAIL SOFTWARE |
| 456-113-214 | UPG VSPH ROBO STDTOADV 25VM-1YrMnt=IB | | \$0.00 | K | 31% | \$0.00 | \$460.35 | \$426.25 | \$375.10 | | \$0.00 | \$0.00 | \$426.25 | VXRAIL SOFTWARE |
| 456-113-215 456-113-216 | UPG VSPH ROBO STDTOADV 25VM-2YrMnt≕IB UPG VSPH ROBO STDTOADV 25VM-3YrMnt≕IB | | \$0.00 \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$460.35 \$460.35 | \$426.25 \$426.25 | \$375.10 \$375.10 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$426.25 \$426.25 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-113-216 | UPG VSPH ROBO STDTOADV 25VM-3YMMt=IB UPG VSPH ROBO STDTOADV 25VM-4YrMnt=IB | | \$0.00 | K | 31% | \$0.00 | \$460.35 | \$426.25 \$426.25 | \$375.10 \$375.10 | \$0.00 | \$0.00 | \$0.00 | \$426.25 \$426.25 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-113-217 | UPG VSPH ROBO STDTOADV 25VM-911MITI-IB | | \$0.00 | K | 31% | \$0.00 | \$460.35 | \$426.25 \$426.25 | \$375.10 | | \$0.00 | \$0.00 | \$426.25 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-113-221 | Secure VM SecVM PSPlus Sub 25-99=IB | | \$60.00 | K | 31% | \$41.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| 456-113-222 | Secure VM SecVM PSPlus Sub 100-499=IB | | \$49.00 | K | 31% | \$33.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| 456-113-223 | Secure VM SecVM PSPlus Sub 500-999=IB | | \$42.00 | K | 31% | \$28.98 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| 456-113-224 | Secure VM SecVM PSPlus Sub 1000+=IB | | \$32.00 | K | 31% | \$22.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| 456-113-448 456-113-449 | Secure VM Encrypt for Machines Tier 1=IB Secure VM Encrypt for Machines Tier 2=IB | | \$1,425.00 \$1,175.00 | K | 31% 31% | \$983.25 \$810.75 | \$356.25 \$293.75 | \$327.75 \$270.25 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$327.75 \$270.25 | CLOUDLINK CLOUDLINK |
| 456-113-450 | Secure VM Encrypt for Machines Tier 3=IB | | \$1,010.00 | K | 31% | \$696.90 | \$252.50 | \$232.30 | \$0.00 | | \$0.00 | \$0.00 | \$232.30 | CLOUDLINK |
| 456-113-451 | Secure VM Encrypt for Machines Tier 4=IB | | \$775.00 | K | 31% | \$534.75 | \$193.75 | \$178.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$178.25 | CLOUDLINK |
| 456-113-452 | Secure VM Encrypt CPSD per VM =IB | | \$500.00 | K | 31% | \$345.00 | \$125.00 | \$115.00 | \$0.00 | | \$0.00 | \$0.00 | \$115.00 | CLOUDLINK |
| 456-113-453 | Secure VM Encrypt CPSD Socket=ZC | | \$5,000.00 | K | 31% | \$3,450.00 | \$1,250.00 | \$1,150.00 | \$0.00 | | \$0.00 | \$0.00 | \$1,150.00 | CLOUDLINK |
| 456-113-454 456-113-502 | Secure VM KMIP KMS Perpetual=IA | | \$0.00 | K | 31% | \$0.00 | \$2,000.00 \$3,546.45 | \$1,840.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,840.00 | CLOUDLINK |
| 456-113-502 456-113-503 | VMware Cloud Foundation Basic 3Y=ZA VMware Cloud Foundation Basic 4Y=ZA | | \$13,135.00 \$13,135.00 | K | 31% 31% | \$9,063.15 \$9.063.15 | \$3,546.45 \$3.546.45 | \$3,283.75 \$3,283.75 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$3,283.75 \$3,283.75 | SDDC VMW SW SDDC VMW SW |
| 456-113-504 | VMware Cloud Foundation Basic 5Y=ZA | | \$13,135.00 | K | 31% | \$9,063.15 | \$3,546.45 | \$3,283.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,283.75 | SDDC VMW SW |
| 456-113-507 | UPG of vSphere to VCF Basic 3Y=ZA | | \$9,645.00 | K | 31% | \$6,655.05 | \$2,604.15 | \$2,411.25 | \$0.00 | | \$0.00 | \$0.00 | \$2,411.25 | SDDC VMW SW |
| 456-113-508 | UPG of vSphere to VCF Basic 4Y=ZA | | \$9,645.00 | K | 31% | \$6,655.05 | \$2,604.15 | \$2,411.25 | \$0.00 | | \$0.00 | \$0.00 | \$2,411.25 | SDDC VMW SW |
| 456-113-509 | UPG of vSphere to VCF Basic 5Y=ZA | | \$9,645.00 | K | 31% | \$6,655.05 | \$2,604.15 | \$2,411.25 | \$0.00 | | \$0.00 | \$0.00 | \$2,411.25 | SDDC VMW SW |
| 456-113-512 | VCF SDDCMgr NSXAdv w/HZN ENT 100PK 3Y=UB | | \$73,340.00 | K | 31% | \$50,604.60 | \$19,801.80 | \$18,335.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$18,335.00 | SDDC VMW SW |
| 456-113-513 456-113-514 | VCF SDDCMgr NSXAdv wHZN ENT 100PK 4Y=UB VCF SDDCMgr NSXAdv wHZN ENT 100PK 5Y=UB | | \$73,340.00 \$73.340.00 | K | 31% 31% | \$50,604.60 \$50,604.60 | \$19,801.80 \$19,801.80 | \$18,335.00 \$18,335.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$18,335.00 \$18,335.00 | SDDC VMW SW SDDC VMW SW |
| 456-113-514 | VCF SDDCMgr NSXAdv w/ HZN ENT 100PK 5Y=UB VCF SDDCMgr NSXAdv w/ HZN ENT 10PK 3Y=UB | | \$73,340.00 | K | 31% | \$50,604.60 | \$19,801.80 \$1,980.18 | \$18,335.00 \$1,833.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$18,335.00 | SDDC VMW SW SDDC VMW SW |
| 456-113-518 | VCF SDDCMgr NSXAdv w/ HZN ENT 10PK 4Y=UB | | \$7,334.00 | K | 31% | \$5,060.46 | \$1,980.18 | \$1,833.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,833.50 | SDDC VMW SW |
| 456-113-519 | VCF SDDCMgr NSXAdv w/ HZN ENT 10PK 5Y=UB | | \$7,334.00 | K | 31% | \$5,060.46 | \$1,980.18 | \$1,833.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,833.50 | SDDC VMW SW |
| 456-113-522 | VCF SDDCMgrNSXAdv w/o HZNENT 100PK 3Y=UB | | \$14,090.00 | K | 31% | \$9,722.10 | \$3,804.30 | \$3,522.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,522.50 | SDDC VMW SW |
| 456-113-523 | VCF SDDCMgrNSXAdv w/o HZNENT 100PK 4Y=UB VCF SDDCMgrNSXAdv w/o HZNENT 100PK 5Y=UB | | \$14,090.00 | K | 31% | \$9,722.10 | \$3,804.30 | \$3,522.50 | \$0.00 | | \$0.00 | \$0.00 | \$3,522.50 | SDDC VMW SW |
| 456-113-524 456-113-527 | VCF SDDCMgrNSXAdv w/o HZNENT 100PK 5Y=UB VCF SDDCMgrNSXAdv w/o HZN ENT 10PK 3Y=UB | | \$14,090.00 \$1,409.00 | K | 31% 31% | \$9,722.10 \$972.21 | \$3,804.30 \$380.43 | \$3,522.50 \$352.25 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$3,522.50 \$352.25 | SDDC VMW SW SDDC VMW SW |
| 456-113-527 456-113-528 | VCF SDDCMgrNSXAdv wio HZN ENT 10PK 3Y=UB VCF SDDCMgrNSXAdv wio HZN ENT 10PK 4Y=UB | | \$1,409.00 | K | 31% | \$972.21 \$972.21 | \$380.43 | \$352.25 \$352.25 | \$0.00 | | \$0.00 | \$0.00 | \$352.25 \$352.25 | SDDC VMW SW SDDC VMW SW |
| 456-113-529 | VCF SDDCMgrNSXAdv w/o HZN ENT 10PK 5Y=UB | | \$1,409.00 | K | 31% | \$972.21 | \$380.43 | \$352.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$352.25 | SDDC VMW SW |
| 456-113-532 | VMware vCtr Srvr 6 Std vSphere 6 3Y=IA | | \$6,175.00 | K | 31% | \$4,260.75 | \$1,667.25 | \$1,543.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,543.75 | SDDC VMW SW |
| 456-113-533 | VMware vCtr Srvr 6 Std vSphere 6 4Y=IA | | \$6,175.00 | K | 31% | \$4,260.75 | \$1,667.25 | \$1,543.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,543.75 | SDDC VMW SW |
| 456-113-534 456-113-537 | VMware vCtr Srvr 6 Std vSphere 6 5Y=IA | | \$6,175.00 \$5,104.00 | K | 31% | \$4,260.75 \$3,521.76 | \$1,667.25 | \$1,543.75 \$1,276.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$1,543.75 | SDDC VMW SW SDDC VMW SW |
| 456-113-537 456-113-538 | VCF Upg VMw vCtr 6 Fnd - vCtr Srv 3Y=IA VCF Upg VMw vCtr 6 Fnd - vCtr Srv 4Y=IA | | \$5,104.00 \$5.104.00 | K | 31% 31% | \$3,521.76 \$3.521.76 | \$1,378.08 \$1,378.08 | \$1,276.00 \$1,276.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$1,276.00 \$1,276.00 | SDDC VMW SW SDDC VMW SW |
| 456-113-538 | VCF Upg VMw vCtr 6 Fnd - vCtr Srv 4Y=IA VCF Upg VMw vCtr 6 Fnd - vCtr Srv 5Y=IA | | \$5,104.00 \$5.104.00 | K | 31% | \$3,521.76 | \$1,378.08 | \$1,276.00 | \$0.00 | | \$0.00 | \$0.00 | \$1,276.00 | SDDC VMW SW SDDC VMW SW |
| 456-113-626 | SDDC MGR for Desktop 100 Pack 3Y=ZA | | \$3,085.00 | K | 31% | \$2,128.65 | \$832.95 | \$771.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$771.25 | SDDC VMW SW |
| 456-113-627 | SDDC MGR for Desktop 100 Pack 4Y=ZA | | \$3,085.00 | K | 31% | \$2,128.65 | \$832.95 | \$771.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$771.25 | SDDC VMW SW |
| 456-113-628 | SDDC MGR for Desktop 100 Pack 5Y=ZA | | \$3,085.00 | K | 31% | \$2,128.65 | \$832.95 | \$771.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$771.25 | SDDC VMW SW |
| 456-113-629 456-113-630 | SDDC MGR for Desktop 10 Pack 3Y=ZA | | \$309.00 \$309.00 | K | 31% 31% | \$213.21 \$213.21 | \$83.43 \$83.43 | \$77.25 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$77.25 \$77.25 | SDDC VMW SW SDDC VMW SW |
| 456-113-630 456-113-631 | SDDC MGR for Desktop 10 Pack 4Y=ZA SDDC MGR for Desktop 10 Pack 5Y=ZA | | \$309.00 \$309.00 | K | 31% 31% | \$213.21 \$213.21 | \$83.43 \$83.43 | \$77.25 \$77.25 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$77.25 \$77.25 | SDDC VMW SW SDDC VMW SW |
| 456-113-631 | VCF for VDI:ENT 100 PK w/o Horiz 3Y=ZA | | \$309.00 | K | 31% | \$213.21 \$13.862.10 | \$83.43 \$5.424.30 | \$5.022.50 | \$0.00 | | \$0.00 | \$0.00 | \$77.25 \$5.022.50 | SDDC VMW SW SDDC VMW SW |
| 456-113-633 | VCF for VDI:ENT 100 PK w/o Horiz 4Y=ZA | | \$20,090.00 | K | 31% | \$13,862.10 | \$5,424.30 | \$5,022.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,022.50 | SDDC VMW SW |
| 456-113-634 | VCF for VDI:ENT 100 PK w/o Horiz 5Y=ZA | | \$20,090.00 | K | 31% | \$13,862.10 | \$5,424.30 | \$5,022.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,022.50 | SDDC VMW SW |
| 456-113-635 | VCF for VDI:ENT 10 PK w/o Horiz 3Y=ZA | | \$2,009.00 | K | 31% | \$1,386.21 | \$542.43 | \$502.25 | \$0.00 | | \$0.00 | \$0.00 | \$502.25 | SDDC VMW SW |
| 456-113-636 | VCF for VDI:ENT 10 PK w/o Horiz 4Y=ZA | | \$2,009.00 | K | 31% | \$1,386.21 | \$542.43 | \$502.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$502.25 | SDDC VMW SW |
| 456-113-637 | VCF for VDI:ENT 10 PK w/o Horiz 5Y=ZA | | \$2,009.00 | K | 31% | \$1,386.21 | \$542.43 | \$502.25 | \$0.00 | | \$0.00 | \$0.00 | \$502.25 | SDDC VMW SW |
| 456-113-638 456-113-639 | VCF (Per CPU) Intel Ops Suite 3Y=ZA | | \$0.00 \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$5,115.96 \$5,115.96 | \$4,737.00 \$4,737.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$4,737.00 \$4,737.00 | SDDC VMW SW SDDC VMW SW |
| 456-113-639 456-113-640 | VCF (Per CPU) Inteli Ops Suite 4Y=ZA VCF (Per CPU) Inteli Ops Suite 5Y=ZA | | \$0.00 \$0.00 | K | 31% | \$0.00 \$0.00 | \$5,115.96 \$5,115.96 | \$4,737.00 \$4,737.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$4,737.00 \$4,737.00 | SDDC VMW SW SDDC VMW SW |
| | VCF (Per CPU) Intell Ops Suite 5Y=ZA VCF PRV Cloud Suite with vSphere 3Y=ZA | | \$0.00 | K | 31% | \$0.00 | \$5,115.96 \$5.858.46 | \$4,737.00 | \$0.00 | | \$0.00 | \$0.00 | \$4,737.00 | SDDC VMW SW SDDC VMW SW |
| | | | | IX. | 31% | | \$5,858.46 | \$5,424.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,424.50 | SDDC VMW SW |
| 456-113-641 | VCF PRV Cloud Suite with vSphere 4Y=ZA | | \$0.00 | | | \$0.00 | | | | | | | | |
| 456-113-641 456-113-642 456-113-643 | VCF PRV Cloud Suite with vSphere 5Y=ZA | | \$0.00 | K | 31% | \$0.00 | \$5,858.46 | \$5,424.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,424.50 | SDDC VMW SW |
| 456-113-641 456-113-642 456-113-643 456-113-644 456-113-645 | | | | K K | | | \$5,858.46 \$5,858.46 \$4,077.81 | | | \$0.00 \$0.00 | | | | |

NVP MNWNC-109 Price List-3rd party final - 2023-03 23 of 84

| SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY | NASPO VP | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|--|-----------|----------------------------|----------|-------------------|----------------------------|--|--|--------------------------|------------------|--------------------------------|------------------|--|---|
| 456-113-647 | VCF PRV Cloud Suite w/o vSohere 3Y=ZA | SKU | \$0.00 | CODE | 31% | SO.00 | \$4.820.31 | LP \$4,463,25 | \$0.00 | \$0.00 | LP \$0.00 | | \$4.463.25 | SDDC VMW SW |
| 456-113-648 | VCF PRV Cloud Suite w/o vSphere 4Y=ZA VCF PRV Cloud Suite w/o vSphere 4Y=ZA | | \$0.00 | K | 31% | \$0.00 | \$4,820.31 | \$4,463.25 | \$0.00 | \$0.00 | \$0.00 | | \$4,463.25 | SDDC VMW SW |
| 456-113-649 | VCF PRV Cloud Suite w/o vSphere 5Y=ZA | | \$0.00 | K | 31% | \$0.00 | \$4,820.31 | \$4,463.25 | \$0.00 | \$0.00 | \$0.00 | | \$4,463.25 | SDDC VMW SW |
| 456-113-650 | VCF Standard (Per CPU) 3Y=ZA | | \$17,795.00 | K | 31% | \$12,278.55 | \$4,804.65 | \$4,448.75 | \$0.00 | \$0.00 | | | \$4,448.75 | SDDC VMW SW |
| 456-113-651 | VCF Standard (Per CPU) 4Y=ZA | | \$17,795.00 | K | 31% | \$12,278.55 | \$4,804.65 | \$4,448.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,448.75 | SDDC VMW SW |
| 456-113-652 | VCF Standard (Per CPU) 5Y=ZA | | \$17,795.00 | K | 31% | \$12,278.55 | \$4,804.65 | \$4,448.75 | \$0.00 | \$0.00 | \$0.00 | | \$4,448.75 | SDDC VMW SW |
| 456-113-653 | VCF Advanced (Per CPU) 3Y=ZA | | \$20,795.00 | K | 31% | \$14,348.55 | \$5,614.65 | \$5,198.75 | \$0.00 | \$0.00 | \$0.00 | | \$5,198.75 | SDDC VMW SW |
| 456-113-654 | VCF Advanced (Per CPU) 4Y=ZA | | \$20,795.00 | K | 31% | \$14,348.55 | \$5,614.65 | \$5,198.75 | \$0.00 | \$0.00 | \$0.00 | | \$5,198.75 | SDDC VMW SW |
| 456-113-655 | VCF Advanced (Per CPU) 5Y=ZA | | \$20,795.00 | K | 31% | \$14,348.55 | \$5,614.65 | \$5,198.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,198.75 | SDDC VMW SW |
| 456-113-656 | VCF Enterprise (Per CPU) 3Y=ZA | | \$23,995.00 | K | 31% | \$16,556.55 | \$6,478.65 | \$5,998.75 | \$0.00 | \$0.00 | \$0.00 | | \$5,998.75 | SDDC VMW SW |
| 456-113-657 | VCF Enterprise (Per CPU) 4Y=ZA | | \$23,995.00 | K | 31% | \$16,556.55 | \$6,478.65 | \$5,998.75 | \$0.00 | \$0.00 | \$0.00 | | \$5,998.75 | SDDC VMW SW |
| 456-113-658 456-113-667 | VCF Enterprise (Per CPU) 5Y=ZA VMware Cloud Foundation Basic UPG 1Y=ZA | | \$23,995.00 \$13,135.00 | K | 31% 31% | \$16,556.55 \$9,063.15 | \$6,478.65 \$3,546.45 | \$5,998.75 \$3,283.75 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$5,998.75 \$3,283.75 | SDDC VMW SW SDDC VMW SW |
| 456-113-668 | VMware Cloud Foundation Basic UPG 11=2A VMware Cloud Foundation Basic UPG 2Y=ZA | | \$13,135.00 | , , | 31% | \$9,063.15 | \$3,546.45 | \$3,283.75 | \$0.00 | \$0.00 | \$0.00 | | \$3,263.75 | SDDC VMW SW |
| 456-113-669 | VMware Cloud Foundation Basic UPG 2Y=ZA VMware Cloud Foundation Basic UPG 3Y=ZA | | \$13,135.00 | , , | 31% | \$9,063.15 | \$3,546.45 | \$3,283.75 | \$0.00 | \$0.00 | | | \$3,283.75 | SDDC VMW SW |
| 456-113-670 | VMware Cloud Foundation Basic UPG 4Y=ZA | | \$13,135.00 | K | 31% | \$9,063.15 | \$3,546.45 | \$3,283.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,283.75 | SDDC VMW SW |
| 456-113-671 | VMware Cloud Foundation Basic UPG 5Y=ZA | | \$13,135.00 | K | 31% | \$9.063.15 | \$3,546.45 | \$3,283,75 | \$0.00 | \$0.00 | \$0.00 | | \$3.283.75 | SDDC VMW SW |
| 456-113-672 | UPG of vSphere to VCF Basic UPG 1Y=ZA | | \$9.645.00 | K | 31% | \$6,655.05 | \$2,604.15 | \$2,411,25 | \$0.00 | \$0.00 | \$0.00 | | \$2,411.25 | SDDC VMW SW |
| 456-113-673 | UPG of vSphere to VCF Basic UPG 2Y=ZA | | \$9.645.00 | K | 31% | \$6,655.05 | \$2,604.15 | \$2,411.25 | \$0.00 | \$0.00 | \$0.00 | | \$2,411.25 | SDDC VMW SW |
| 456-113-674 | UPG of vSphere to VCF Basic UPG 3Y=ZA | | \$9.645.00 | K | 31% | \$6,655.05 | \$2,604.15 | \$2,411.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,411.25 | SDDC VMW SW |
| 456-113-675 | UPG of vSphere to VCF Basic UPG 4Y=ZA | | \$9,645.00 | K | 31% | \$6,655.05 | \$2,604.15 | \$2,411.25 | \$0.00 | \$0.00 | \$0.00 | | \$2,411.25 | SDDC VMW SW |
| 456-113-676 | UPG of vSphere to VCF Basic UPG 5Y=ZA | | \$9,645.00 | K | 31% | \$6,655.05 | \$2,604.15 | \$2,411.25 | \$0.00 | \$0.00 | \$0.00 | | \$2,411.25 | SDDC VMW SW |
| 456-113-677 | VCF SDMGR NSXAdv w/HZN ENT 100PK U 1Y=UB | | \$73,340.00 | K | 31% | \$50,604.60 | \$19,801.80 | \$18,335.00 | \$0.00 | \$0.00 | | | \$18,335.00 | SDDC VMW SW |
| 456-113-678 | VCF SDMGR NSXAdv wHZN ENT 100PK U 2Y=UB | | \$73,340.00 | K | 31% | \$50,604.60 | \$19,801.80 | \$18,335.00 | \$0.00 | \$0.00 | | | \$18,335.00 | SDDC VMW SW |
| 456-113-679 | VCF SDMGR NSXAdv wHZN ENT 100PK U 3Y=UB | | \$73,340.00 | K | 31% | \$50,604.60 | \$19,801.80 | \$18,335.00 | \$0.00 | \$0.00 | \$0.00 | | \$18,335.00 | SDDC VMW SW |
| 456-113-680 | VCF SDMGR NSXAdv w/HZN ENT 100PK U 4Y=UB | | \$73,340.00 | K | 31% | \$50,604.60 | \$19,801.80 | \$18,335.00 | \$0.00 | \$0.00 | \$0.00 | | \$18,335.00 | SDDC VMW SW |
| 456-113-681 | VCF SDMGR NSXAdv w/HZN ENT 100PK U 5Y=UB | | \$73,340.00 | K | 31% | \$50,604.60 | \$19,801.80 | \$18,335.00 | \$0.00 | \$0.00 | \$0.00 | | \$18,335.00 | SDDC VMW SW |
| 456-113-682 | VCF SDMGR NSXAdv wHZN ENT 10PK U 1Y=UB | | \$7,334.00 | K | 31% | \$5,060.46 | \$1,980.18 | \$1,833.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,833.50 | SDDC VMW SW |
| 456-113-683 | VCF SDMGR NSXAdv w/HZN ENT 10PK U 2Y=UB | | \$7,334.00 | K | 31% | \$5,060.46 | \$1,980.18 | \$1,833.50 | \$0.00 | \$0.00 | \$0.00 | | \$1,833.50 | SDDC VMW SW |
| 456-113-684 | VCF SDMGR NSXAdv wHZN ENT 10PK U 3Y=UB | | \$7,334.00 | K | 31% | \$5,060.46 | \$1,980.18 | \$1,833.50 | \$0.00 | \$0.00 | \$0.00 | | \$1,833.50 | SDDC VMW SW |
| 456-113-685 | VCF SDMGR NSXAdv w/HZN ENT 10PK U 4Y=UB | | \$7,334.00 | K | 31% | \$5,060.46 | \$1,980.18 | \$1,833.50 | \$0.00 | \$0.00 | \$0.00 | | \$1,833.50 | SDDC VMW SW SDDC VMW SW |
| 456-113-686 456-113-687 | VCF SDMGR NSXAdv w/HZN ENT 10PK U 5Y=UB | | \$7,334.00 \$14,090.00 | K | 31% 31% | \$5,060.46 \$9,722.10 | \$1,980.18 \$3,804.30 | \$1,833.50 \$3,522.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$1,833.50 \$3,522.50 | SDDC VMW SW SDDC VMW SW |
| 456-113-687 456-113-688 | VCF SDMgrNSXAdv w/o HZNENT 100PK U 1Y=UB VCF SDMgrNSXAdv w/o HZNENT 100PK U 2Y=UB | | \$14,090.00 \$14,090.00 | K | 31% | \$9,722.10 \$9,722.10 | \$3,804.30 \$3,804.30 | \$3,522.50 \$3.522.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$3,522.50 \$3.522.50 | SDDC VMW SW SDDC VMW SW |
| 456-113-688 456-113-689 | VCF SDMgrNSXAdv w/o HZNENT 100PK U 2Y=UB VCF SDMgrNSXAdv w/o HZNENT 100PK U 3Y=UB | | \$14,090.00 \$14,090.00 | K | 31% | \$9,722.10 \$9,722.10 | \$3,804.30 \$3,804.30 | \$3,522.50 \$3.522.50 | \$0.00 | \$0.00 | | | \$3,522.50 \$3.522.50 | SDDC VMW SW SDDC VMW SW |
| 456-113-689 456-113-690 | | | \$14,090.00 \$14,090.00 | K | | \$9,722.10 \$9,722.10 | \$3,804.30 \$3,804.30 | \$3,522.50 \$3,522.50 | \$0.00 | \$0.00 | \$0.00 | | \$3,522.50 \$3,522.50 | SDDC VMW SW SDDC VMW SW |
| 456-113-690 456-113-691 | VCF SDMgrNSXAdv w/o HZNENT 100PK U 4Y=UB VCF SDMgrNSXAdv w/o HZNENT 100PK U 5Y=UB | | \$14,090.00 | K | 31% 31% | \$9,722.10 \$9,722.10 | \$3,804.30 \$3.804.30 | \$3,522.50 \$3.522.50 | \$0.00 | \$0.00 | \$0.00 | | \$3,522.50 \$3,522.50 | SDDC VMW SW SDDC VMW SW |
| 456-113-691 456-113-692 | VCF SDMgrNSXAdv w/o HZNENT 100PK U 5Y=UB VCF SDMgrNSXAdv w/o HZN ENT 10PK U 1Y=UB | | \$14,090.00 \$1,409.00 | K | 31% | \$9,722.10 \$972.21 | \$3,804.30 \$380.43 | \$3,522.50 \$352.25 | \$0.00 | \$0.00 | \$0.00 | | \$3,522.50 \$352.25 | SDDC VMW SW SDDC VMW SW |
| 456-113-693 | VCF SDMgrNSXAdv w/o HZN ENT 10PK U 11=UB VCF SDMgrNSXAdv w/o HZN ENT 10PK U 2Y=UB | | \$1,409.00 | , , | 31% | \$972.21 | \$380.43 | \$352.25 | \$0.00 | \$0.00 | \$0.00 | | \$352.25 \$352.25 | SDDC VMW SW |
| 456-113-694 | VCF SDMgrNSXAdv w/o HZN ENT 10FK U 3Y=UB | | \$1,409.00 | K | 31% | \$972.21 | \$380.43 | \$352.25 | \$0.00 | \$0.00 | \$0.00 | | \$352.25 | SDDC VMW SW |
| 456-113-695 | VCF SDMgNSXAdv w/o HZN ENT 10PK U 4Y=UB | | \$1,409.00 | K | 31% | \$972.21 | \$380.43 | \$352.25 | \$0.00 | \$0.00 | | | \$352.25 | SDDC VMW SW |
| 456-113-696 | VCF SDMgrNSXAdv w/o HZN ENT 10PK U 5Y=UB | | \$1,409.00 | K | 31% | \$972.21 | \$380.43 | \$352.25 | \$0.00 | \$0.00 | \$0.00 | | \$352.25 | SDDC VMW SW |
| 456-113-697 | VMware vCtr Srvr 6 Std vSphere 6 U 1Y=IA | | \$6,175.00 | K | 31% | \$4,260.75 | \$1,667.25 | \$1,543.75 | \$0.00 | \$0.00 | \$0.00 | | \$1,543.75 | SDDC VMW SW |
| 456-113-698 | VMware vCtr Srvr 6 Std vSphere 6 U 2Y≡IA | | \$6,175.00 | K | 31% | \$4,260.75 | \$1,667.25 | \$1,543.75 | \$0.00 | \$0.00 | \$0.00 | | \$1.543.75 | SDDC VMW SW |
| 456-113-699 | VMware vCtr Srvr 6 Std vSphere 6 U 3Y≈IA | | \$6,175.00 | K | 31% | \$4,260.75 | \$1,667.25 | \$1,543.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1.543.75 | SDDC VMW SW |
| 456-113-700 | VMware vCtr Srvr 6 Std vSphere 6 U 4Y≈IA | | \$6,175.00 | K | 31% | \$4,260.75 | \$1,667.25 | \$1,543.75 | \$0.00 | \$0.00 | \$0.00 | | \$1.543.75 | SDDC VMW SW |
| 456-113-701 | VMware vCtr Srvr 6 Std vSphere 6 U 5Y=IA | | \$6,175.00 | K | 31% | \$4,260.75 | \$1,667.25 | \$1,543.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,543.75 | SDDC VMW SW |
| 456-113-702 | VCF Upg VM vCtr 6 Fnd - vCtr Srv U 1Y=IA | | \$5,104.00 | K | 31% | \$3,521.76 | \$1,378.08 | \$1,276.00 | \$0.00 | \$0.00 | \$0.00 | | \$1,276.00 | SDDC VMW SW |
| 456-113-703 | VCF Upg VM vCtr 6 Fnd - vCtr Srv U 2Y=IA | | \$5,104.00 | K | 31% | \$3,521.76 | \$1,378.08 | \$1,276.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,276.00 | SDDC VMW SW |
| 456-113-704 | VCF Upg VM vCtr 6 Fnd - vCtr Srv U 3Y=IA | | \$5,104.00 | K | 31% | \$3,521.76 | \$1,378.08 | \$1,276.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,276.00 | SDDC VMW SW |
| 156-113-705 | VCF Upg VM vCtr 6 Fnd - vCtr Srv U 4Y=IA | | \$5,104.00 | K | 31% | \$3,521.76 | \$1,378.08 | \$1,276.00 | \$0.00 | \$0.00 | \$0.00 | | \$1,276.00 | SDDC VMW SW |
| 456-113-706 | VCF Upg VM vCtr 6 Fnd - vCtr Srv U 5Y=IA | | \$5,104.00 | K | 31% | \$3,521.76 | \$1,378.08 | \$1,276.00 | \$0.00 | \$0.00 | \$0.00 | | \$1,276.00 | SDDC VMW SW |
| 456-113-707 | SDDC MGR for Desktop 100 Pack 1Y UPG=UB | | \$3,085.00 | K | 31% | \$2,128.65 | \$832.95 | \$771.25 | \$0.00 | \$0.00 | \$0.00 | | \$771.25 | SDDC VMW SW |
| 456-113-708 | SDDC MGR for Desktop 100 Pack 2Y UPG=UB | | \$3,085.00 | К | 31% | \$2,128.65 | \$832.95 | \$771.25 | \$0.00 | \$0.00 | \$0.00 | | \$771.25 | SDDC VMW SW |
| 456-113-709 | SDDC MGR for Desktop 100 Pack 3Y UPG=UB | | \$3,085.00 | K | 31% | \$2,128.65 | \$832.95 | \$771.25 | \$0.00 | \$0.00 | \$0.00 | | \$771.25 | SDDC VMW SW |
| 456-113-710 456-113-711 | SDDC MGR for Desktop 100 Pack 4Y UPG=UB SDDC MGR for Desktop 100 Pack 5Y UPG=UB | | \$3,085.00 \$3,085.00 | K | 31% 31% | \$2,128.65 \$2,128.65 | \$832.95 \$832.95 | \$771.25 \$771.25 | \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$771.25 \$771.25 | SDDC VMW SW SDDC VMW SW |
| | | | | K | | | | | | | | | | |
| 456-113-712 | SDDC MGR for Desktop 10 Pack 1Y UPG=UB SDDC MGR for Desktop 10 Pack 2Y UPG=UB | | \$309.00 \$309.00 | K | 31% 31% | \$213.21 \$213.21 | \$83.43 \$83.43 | \$77.25 \$77.25 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$77.25 \$77.25 | SDDC VMW SW SDDC VMW SW |
| 456-113-713 456-113-714 | SDDC MGR for Desktop 10 Pack 2Y UPG=UB SDDC MGR for Desktop 10 Pack 3Y UPG=UB | | \$309.00 | K | 31% | \$213.21 \$213.21 | \$83.43 \$83.43 | \$77.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$77.25 | SDDC VMW SW SDDC VMW SW |
| 456-113-715 | SDDC MGR for Desktop 10 Pack 31 OPG=0B SDDC MGR for Desktop 10 Pack 4Y UPG=UB | | \$309.00 | | 31% | \$213.21 | \$83.43 | \$77.25 | \$0.00 | \$0.00 | | | \$77.25 | SDDC VMW SW |
| 456-113-716 | SDDC MGR for Desktop 10 Pack 5Y UPG=UB | | \$309.00 | V V | 31% | \$213.21 | \$83.43 | \$77.25 | \$0.00 | \$0.00 | \$0.00 | | \$77.25 | SDDC VMW SW |
| 456-113-717 | VCF for VDI:ENT 100 PK w/o Horiz 1Y U=ZA | | \$20,090.00 | K | 31% | \$13,862.10 | \$5,424.30 | \$5,022.50 | \$0.00 | \$0.00 | | | \$5,022.50 | SDDC VMW SW |
| 456-113-718 | VCF for VDI:ENT 100 PK w/o Horiz 2Y U=ZA | | \$20,090.00 | K | 31% | \$13,862.10 | \$5,424.30 | \$5,022.50 | \$0.00 | \$0.00 | \$0.00 | | \$5,022.50 | SDDC VMW SW |
| 456-113-719 | VCF for VDI:ENT 100 PK wio Horiz 3Y U=ZA VCF for VDI:ENT 100 PK w/o Horiz 3Y U=ZA | | \$20,090.00 | K | 31% | \$13,862.10 | \$5,424.30 | \$5,022.50 | \$0.00 | \$0.00 | \$0.00 | | \$5,022.50 | SDDC VMW SW |
| 456-113-720 | VCF for VDI:ENT 100 PK w/o Horiz 4Y U=ZA | | \$20,090.00 | K | 31% | \$13,862.10 | \$5,424.30 | \$5,022.50 | \$0.00 | \$0.00 | | | \$5,022.50 | SDDC VMW SW |
| 456-113-721 | VCF for VDI:ENT 100 PK w/o Horiz 5Y U=ZA | | \$20,090.00 | ĸ | 31% | \$13,862.10 | \$5,424.30 | \$5,022.50 | \$0.00 | \$0.00 | \$0.00 | | \$5,022.50 | SDDC VMW SW |
| 456-113-722 | VCF for VDI:ENT 10 PK w/o Horiz 1Y U=ZA | | \$2,009.00 | K | 31% | \$1,386.21 | \$542.43 | \$502.25 | \$0.00 | \$0.00 | \$0.00 | | \$502.25 | SDDC VMW SW |
| 456-113-723 | VCF for VDI:ENT 10 PK w/o Horiz 2Y U=ZA | | \$2,009.00 | K | 31% | \$1,386.21 | \$542.43 | \$502.25 | \$0.00 | \$0.00 | | | \$502.25 | SDDC VMW SW |
| 456-113-724 | VCF for VDI:ENT 10 PK w/o Horiz 3Y U=ZA | | \$2,009.00 | K | 31% | \$1,386.21 | \$542.43 | \$502.25 | \$0.00 | \$0.00 | \$0.00 | | \$502.25 | SDDC VMW SW |
| 456-113-725 | VCF for VDI:ENT 10 PK w/o Horiz 4Y U=ZA | | \$2,009.00 | K | 31% | \$1,386.21 | \$542.43 | \$502.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$502.25 | SDDC VMW SW |
| 456-113-726 | VCF for VDI:ENT 10 PK w/o Horiz 5Y U=ZA | | \$2,009.00 | K | 31% | \$1,386.21 | \$542.43 | \$502.25 | \$0.00 | \$0.00 | \$0.00 | | \$502.25 | SDDC VMW SW |
| 156-113-727 | VCF Standard (Per CPU) 1Y UPG=ZA | | \$17,795.00 | K | 31% | \$12,278.55 | \$4,804.65 | \$4,448.75 | \$0.00 | \$0.00 | \$0.00 | | \$4,448.75 | SDDC VMW SW |
| 156-113-728 | VCF Standard (Per CPU) 2Y UPG=ZA | | \$17,795.00 | K | 31% | \$12,278.55 | \$4,804.65 | \$4,448.75 | \$0.00 | \$0.00 | \$0.00 | | \$4,448.75 | SDDC VMW SW |
| 456-113-729 | VCF Standard (Per CPU) 3Y UPG=ZA | | \$17,795.00 | K | 31% | \$12,278.55 | \$4,804.65 | \$4,448.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,448.75 | SDDC VMW SW |
| 56-113-730 | VCF Standard (Per CPU) 4Y UPG=ZA | | \$17,795.00 | K | 31% | \$12,278.55 | \$4,804.65 | \$4,448.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,448.75 | SDDC VMW SW |
| 456-113-731 456-113-732 | VCF Standard (Per CPU) 5Y UPG=ZA VCF Advanced (Per CPU) 1Y UPG=ZA | | \$17,795.00 \$20,795.00 | K | 31% 31% | \$12,278.55 \$14,348.55 | \$4,804.65 \$5,614.65 | \$4,448.75 \$5.198.75 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$4,448.75 \$5.198.75 | SDDC VMW SW SDDC VMW SW |
| 156-113-732 156-113-733 | VCF Advanced (Per CPU) 1Y UPG=ZA VCF Advanced (Per CPU) 2Y UPG=ZA | | \$20,795.00 \$20,795.00 | K | 31% | \$14,348.55 \$14.348.55 | \$5,614.65 \$5.614.65 | \$5,198.75 \$5.198.75 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,198.75 \$5,198.75 | SDDC VMW SW SDDC VMW SW |
| 456-113-733 456-113-734 | VCF Advanced (Per CPU) 2Y UPG=ZA VCF Advanced (Per CPU) 3Y UPG=ZA | | \$20,795.00 | r. | 31% | \$14,348.55 \$14.348.55 | \$5,614.65 \$5.614.65 | \$5,198.75 \$5.198.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,198.75 \$5.198.75 | SDDC VMW SW |
| 456-113-734 456-113-735 | VCF Advanced (Per CPU) 3Y UPG=ZA VCF Advanced (Per CPU) 4Y UPG=ZA | | \$20,795.00 | K | 31% | \$14,348.55 \$14.348.55 | \$5,614.65 \$5.614.65 | \$5,198.75 \$5.198.75 | \$0.00 | \$0.00 | \$0.00 | | \$5,198.75 \$5.198.75 | SDDC VMW SW SDDC VMW SW |
| 156-113-736 | VCF Advanced (Per CPU) 5Y UPG=ZA | | \$20,795.00 | K | 31% | \$14,348.55 | \$5,614.65 | \$5,198.75 | \$0.00 | \$0.00 | \$0.00 | | \$5,198.75 | SDDC VMW SW |
| 56-113-737 | VCF Enterprise (Per CPU) 1Y UPG=ZA | | \$23,995.00 | K | 31% | \$16,556.55 | \$6,478.65 | \$5,998.75 | \$0.00 | \$0.00 | \$0.00 | | \$5,998.75 | SDDC VMW SW |
| 56-113-738 | VCF Enterprise (Per CPU) 2Y UPG=ZA | | \$23,995.00 | K | 31% | \$16,556.55 | \$6,478.65 | \$5,998.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,998.75 | SDDC VMW SW |
| 56-113-739 | VCF Enterprise (Per CPU) 3Y UPG=ZA | | \$23,995.00 | K | 31% | \$16,556.55 | \$6,478.65 | \$5,998.75 | \$0.00 | \$0.00 | \$0.00 | | \$5,998.75 | SDDC VMW SW |
| 56-113-740 | VCF Enterprise (Per CPU) 4Y UPG=ZA | | \$23,995.00 | K | 31% | \$16,556.55 | \$6,478.65 | \$5,998.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,998.75 | SDDC VMW SW |
| 56-113-741 | VCF Enterprise (Per CPU) 5Y UPG=ZA | | \$23,995.00 | K | 31% | \$16,556.55 | \$6,478.65 | \$5,998.75 | \$0.00 | \$0.00 | \$0.00 | | \$5,998.75 | SDDC VMW SW |
| 56-113-754 | SDDC MGR for Desktop 100 Pack 1Y=ZA | | \$3,085.00 | K | 31% | \$2,128.65 | \$832.95 | \$771.25 | \$0.00 | \$0.00 | \$0.00 | | \$771.25 | SDDC VMW SW |
| 56-113-755 | SDDC MGR for Desktop 100 Pack 2Y=ZA | | \$3,085.00 | K | 31% | \$2,128.65 | \$832.95 | \$771.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$771.25 | SDDC VMW SW |
| 6-113-756 | SDDC MGR for Desktop 10 Pack 1Y=ZA | | \$309.00 | K | 31% | \$213.21 | \$83.43 | \$77.25 | \$0.00 | \$0.00 | \$0.00 | | \$77.25 | SDDC VMW SW |
| 56-113-757 | SDDC MGR for Desktop 10 Pack 2Y=ZA | | \$309.00 | K | 31% | \$213.21 | \$83.43 | \$77.25 | \$0.00 | \$0.00 | \$0.00 | | \$77.25 | SDDC VMW SW |
| 56-113-758 | VCF for VDI:ENT 100 PK w/o Horiz 1Y=ZA | | \$20,090.00 | K | 31% | \$13,862.10 | \$5,424.30 | \$5,022.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,022.50 | SDDC VMW SW |
| 456-113-759 | VCF for VDI:ENT 100 PK w/o Horiz 2Y=ZA | | \$20,090.00 | K | 31% | \$13,862.10 | \$5,424.30 | \$5,022.50 | \$0.00 | \$0.00 | \$0.00 | | \$5,022.50 | SDDC VMW SW |
| 56-113-760 | VCF for VDI:ENT 10 PK w/o Horiz 1Y=ZA | | \$2,009.00 | K | 31% | \$1,386.21 | \$542.43 | \$502.25 | \$0.00 | \$0.00 | \$0.00 | | \$502.25 | SDDC VMW SW |
| 56-113-761 | VCF for VDI:ENT 10 PK w/o Horiz 2Y=ZA | | \$2,009.00 | K | 31% | \$1,386.21 | \$542.43 | \$502.25 | \$0.00 | \$0.00 | \$0.00 | | \$502.25 | SDDC VMW SW |
| 56-113-762 | VCF Standard (Per CPU) 1Y=ZA | | \$17,795.00 | K | 31% | \$12,278.55 | \$4,804.65 | \$4,448.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,448.75 | SDDC VMW SW |
| 56-113-763 | VCF Standard (Per CPU) 2Y=ZA | | \$17,795.00 | K | 31% | \$12,278.55 | \$4,804.65 | \$4,448.75 | \$0.00 | \$0.00 | \$0.00 | | \$4,448.75 | SDDC VMW SW |
| 56-113-764 | VCF Advanced (Per CPU) 1Y=ZA | | \$20,795.00 | K | 31% | \$14,348.55 | \$5,614.65 | \$5,198.75 | \$0.00 | \$0.00 | \$0.00 | | \$5,198.75 | SDDC VMW SW |
| 56-113-765 | VCF Advanced (Per CPU) 2Y=ZA | | \$20,795.00 | K | 31% | \$14,348.55 | \$5,614.65 | \$5,198.75 | \$0.00 | \$0.00 | \$0.00 | | \$5,198.75 | SDDC VMW SW |
| 156-113-766 | VCF Enterprise (Per CPU) 1Y=ZA | | \$23,995.00 | K | 31% | \$16,556.55 | \$6,478.65 | \$5,998.75 | \$0.00 | \$0.00 | \$0.00 | | \$5,998.75 | SDDC VMW SW |
| 456-113-767 | VCF Enterprise (Per CPU) 2Y=ZA | | \$23,995.00 | K | 31% | \$16,556.55 | \$6,478.65 | \$5,998.75 | \$0.00 | \$0.00 | \$0.00 | | \$5,998.75 | SDDC VMW SW |
| 50-110-707 | VxRail VCF vSphere+VSAN to VCFSTD 1YR=IG | | \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$2,293.65 \$2,293.65 | \$2,123.75 \$2,123.75 | \$1,868.90 \$1,868.90 | \$0.00 \$0.00 | \$0.00 | | \$2,123.75 \$2,123.75 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-113-891 | | | | | | | | | | | | | | |
| 456-113-891 456-113-892 | VxRall VCF vSphere+VSAN to VCFSTD 2YR=IG | | \$0.00 | K | | | | | | | | | | |
| 456-113-891 456-113-892 456-113-893 456-113-894 | | | \$0.00 \$0.00 \$0.00 | K | 31% 31% 31% | \$0.00 \$0.00 \$0.00 | \$2,293.65 \$2,293.65 \$2,293.65 | \$2,123.75 \$2,123.75 \$2,123.75 | \$1,868.90 \$1,868.90 | \$0.00 | \$0.00 | \$0.00 | \$2,123.75 \$2,123.75 \$2,123.75 | VXRAIL SOFTWARE VXRAIL SOFTWARE VXRAIL SOFTWARE |

NVP MNWNC-109 Price List-3rd party final - 2023-03 24 of 84

| sku | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|--|-----------|-----------------------|----------|------------------------|--------------------------|---------------------------|-----------------------------|--------------------------|------------------|--------------------------------|-------------------------------|--------------------------|--|
| 456-113-896 | VxRail VCF vSphere+VSAN to VCFADV 1YR=IG | | \$0.00 | К | 31% | \$0.00 | \$4,696.65 | LP \$4,348.75 | \$3,826.90 | \$0.00 | LP \$0.00 | \$0.00 | \$4,348.75 | VXRAIL SOFTWARE |
| 456-113-897 456-113-898 | VxRail VCF vSphere+VSAN to VCFADV 2YR=IG VxRail VCF vSphere+VSAN to VCFADV 3YR=IG | | \$0.00 \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$4,696.65 \$4,696.65 | \$4,348.75 \$4.348.75 | \$3,826.90 \$3.826.90 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$4,348.75 \$4,348.75 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 456-113-899 | VxRail VCF vSphare+VSAN to VCFADV 4YR=IG | | \$0.00 | K | 31% | \$0.00 | \$4,696.65 | \$4,348.75 | \$3,826.90 | \$0.00 | \$0.00 | \$0.00 | \$4,348.75 | VXRAIL SOFTWARE |
| 56-113-900 | VxRail VCF vSphere+VSAN to VCFADV 5YR=IG | | \$0.00 | К | 31% | \$0.00 | \$4,696.65 | \$4,348.75 | \$3.826.90 | \$0.00 | \$0.00 | \$0.00 | \$4.348.75 | VXRAIL SOFTWARE |
| 56-113-901 | VxRail VCF vSphere+VSAN to VCF ENT1YR=IG | | \$0.00 | K | 31% | \$0.00 | \$5,290.65 | \$4,898.75 | \$4,310.90 | \$0.00 | \$0.00 | \$0.00 | \$4,898.75 | VXRAIL SOFTWARE |
| 6-113-902 | VxRail VCF vSphere+VSAN to VCF ENT2YR=IG | | \$0.00 | K | 31% | \$0.00 | \$5,290.65 | \$4,898.75 | \$4,310.90 | \$0.00 | \$0.00 | \$0.00 | \$4,898.75 | VXRAIL SOFTWARE |
| 6-113-903 | VxRail VCF vSphere+VSAN to VCF ENT3YR=IG | | \$0.00 | K | 31% | \$0.00 | \$5,290.65 | \$4,898.75 | \$4,310.90 | \$0.00 | \$0.00 | \$0.00 | \$4,898.75 | VXRAIL SOFTWARE |
| 6-113-904 | VxRail VCF vSphere+VSAN to VCF ENT4YR=IG | | \$0.00 | K | 31% | \$0.00 | \$5,290.65 | \$4,898.75 | \$4,310.90 | \$0.00 | \$0.00 | \$0.00 | \$4,898.75 | VXRAIL SOFTWARE |
| 6-113-905 | VxRail VCF vSphere+VSAN to VCF ENT5YR=IG | | \$0.00 | К | 31% | \$0.00 | \$5,290.65 | \$4,898.75 | \$4,310.90 | \$0.00 | \$0.00 | \$0.00 | \$4,898.75 | VXRAIL SOFTWARE |
| 6-114-007 | VxR vSAN Upg from Std to Ent 1Yr Mtn=IG | | \$0.00 | K | 31% | \$0.00 | \$917.73 | \$849.75 | \$747.78 | \$0.00 | \$0.00 | \$0.00 | \$849.75 | VXRAIL SOFTWARE |
| 56-114-008 56-114-009 | VxR vSAN Upg from Std to Ent 2Yr Mtn=IG VxR vSAN Upg from Std to Ent 3Yr Mtn=IG | | \$0.00 | K | 31% 31% | \$0.00 | \$917.73 \$917.73 | \$849.75 \$849.75 | \$747.78 \$747.78 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$849.75 \$849.75 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 56-114-010 | VxR vSAN opg from Std to Ent 311 Mtn=IG | | \$0.00 | K | 31% | \$0.00 | \$917.73 | \$849.75 | \$747.78 | \$0.00 | \$0.00 | \$0.00 | \$849.75 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 6-114-011 | VxR vSAN Upg from Std to Ent 5Yr Mtn=IG | | \$0.00 | K | 31% | \$0.00 | \$917.73 | \$849.75 | \$747.78 | \$0.00 | \$0.00 | \$0.00 | \$849.75 | VXRAIL SOFTWARE |
| 6-114-012 | VxR vSAN Upg from Std to Adv 1Yr Mtn=IG | | \$0.00 | K | 31% | \$0.00 | \$460.35 | \$426.25 | \$375.10 | \$0.00 | \$0.00 | \$0.00 | \$426.25 | VXRAIL SOFTWARE |
| 6-114-013 | VxR vSAN Upg from Std to Adv 2Yr Mtn=IG | | \$0.00 | К | 31% | \$0.00 | \$460.35 | \$426.25 | \$375.10 | \$0.00 | \$0.00 | \$0.00 | \$426.25 | VXRAIL SOFTWARE |
| 6-114-014 | VxR vSAN Upg from Std to Adv 3Yr Mtn=IG | | \$0.00 | K | 31% | \$0.00 | \$460.35 | \$426.25 | \$375.10 | \$0.00 | \$0.00 | \$0.00 | \$426.25 | VXRAIL SOFTWARE |
| 6-114-015 | VxR vSAN Upg from Std to Adv 4Yr Mtn=IG | | \$0.00 | K | 31% | \$0.00 | \$460.35 | \$426.25 | \$375.10 | \$0.00 | \$0.00 | \$0.00 | \$426.25 | VXRAIL SOFTWARE |
| 6-114-016 | VxR vSAN Upg from Std to Adv 5Yr Mtn=IG | | \$0.00 | K | 31% | \$0.00 | \$460.35 | \$426.25 | \$375.10 | \$0.00 | \$0.00 | \$0.00 | \$426.25 | VXRAIL SOFTWARE |
| 6-114-017 | VxR vSAN Upg from Adv to Ent 1Yr Mtn=IG VxR vSAN Upg from Adv to Ent 2Yr Mtn=IG | | \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$457.38 \$457.38 | \$423.50 \$423.50 | \$372.68 \$372.68 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$423.50 \$423.50 | VXRAIL SOFTWARE |
| 6-114-018 | VxR vSAN Upg from Adv to Ent 3Yr Mtn=IG VxR vSAN Upg from Adv to Ent 3Yr Mtn=IG | | \$0.00 | K | 31% | \$0.00 | \$457.38 \$457.38 | \$423.50 \$423.50 | \$372.68 \$372.68 | \$0.00 | \$0.00 | \$0.00 | \$423.50 \$423.50 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 6-114-020 | VxR vSAN Upg from Adv to Ent 34 Mtn=IG | | \$0.00 | K | 31% | \$0.00 | \$457.38 | \$423.50 | \$372.68 | \$0.00 | \$0.00 | \$0.00 | \$423.50 \$423.50 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 6-114-020 | VxR vSAN opg from Adv to Ent 411 Miti-IG VxR vSAN Upg from Adv to Ent 5Yr Mtn=IG | | \$0.00 | K | 31% | \$0.00 | \$457.38 \$457.38 | \$423.50 \$423.50 | \$372.68 | \$0.00 | \$0.00 | \$0.00 | \$423.50 \$423.50 | VXRAIL SOFTWARE |
| 6-114-022 | VxR vSphere Basic, 1Yr Mtn=IG | | \$0.00 | К | 31% | \$0.00 | \$140.13 | \$129.75 | \$114.18 | \$0.00 | \$0.00 | \$0.00 | \$129.75 | VXRAIL SOFTWARE |
| 6-114-023 | VxR vSphere Basic, 2Yr Mtn=IG | | \$0.00 | K | 31% | \$0.00 | \$140.13 | \$129.75 | \$114.18 | \$0.00 | \$0.00 | \$0.00 | \$129.75 | VXRAIL SOFTWARE |
| 6-114-024 | VxR vSphere Basic, 3Yr Mtn=IG | | \$0.00 | K | 31% | \$0.00 | \$140.13 | \$129.75 | \$114.18 | \$0.00 | \$0.00 | \$0.00 | \$129.75 | VXRAIL SOFTWARE |
| 6-114-025 | VxR vSphere Basic, 4Yr Mtn=IG | | \$0.00 | К | 31% | \$0.00 | \$140.13 | \$129.75 | \$114.18 | \$0.00 | \$0.00 | \$0.00 | \$129.75 | VXRAIL SOFTWARE |
| 6-114-026 | VxR vSphere Basic, 5Yr Mtn=IG | | \$0.00 | K | 31% | \$0.00 | \$140.13 | \$129.75 | \$114.18 | \$0.00 | \$0.00 | \$0.00 | \$129.75 | VXRAIL SOFTWARE |
| 6-114-036 | VxR Upg vSphere Basic, 1Yr Mtn=IG | | \$0.00 | K | 31% | \$0.00 | \$140.13 | \$129.75 | \$114.18 | \$0.00 | \$0.00 | \$0.00 | \$129.75 | VXRAIL UPG SOFTWARE |
| 6-114-037 6-114-038 | VxR Upg vSphere Basic, 2Yr Mtn=IG VxR Upg vSphere Basic, 3Yr Mtn=IG | | \$0.00 \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$140.13 \$140.13 | \$129.75 \$129.75 | \$114.18 \$114.18 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$129.75 \$129.75 | VXRAIL UPG SOFTWARE VXRAIL UPG SOFTWARE |
| 66-114-038 66-114-039 | VxR Upg vSphere Basic, 3Yr Mtn=IG VxR Upg vSphere Basic, 4Yr Mtn=IG | | \$0.00 | K | 31% | \$0.00 | \$140.13 \$140.13 | \$129.75 \$129.75 | \$114.18 \$114.18 | \$0.00 | \$0.00 | \$0.00 | \$129.75 \$129.75 | VXRAIL UPG SOFTWARE VXRAIL UPG SOFTWARE |
| 6-114-039 | VxR Upg vSphere Basic, 411 Min=IG VxR Upg vSphere Basic, 5Yr Mtn=IG | | \$0.00 | K | 31% | \$0.00 | \$140.13 | \$129.75 | \$114.18 | \$0.00 | \$0.00 | \$0.00 | \$129.75 | VXRAIL UPG SOFTWARE |
| 6-114-042 | VxRail VMware vSAN Ent+ 1Y Maint=IG | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VXRAIL SOFTWARE |
| 6-114-043 | VxRail VMware vSAN Ent+ 2Y Maint=IG | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VXRAIL SOFTWARE |
| 6-114-044 | VxRail VMware vSAN Ent+ 3Y Maint=IG | | \$0.00 | К | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VXRAIL SOFTWARE |
| 6-114-045 | VxRail VMware vSAN Ent+ 4Y Maint=IG | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VXRAIL SOFTWARE |
| 6-114-046 | VxRail VMware vSAN Ent+ 5Y Maint=IG | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VXRAIL SOFTWARE |
| 6-114-047 | VxRail VMware vSANEnt to Ent+ 1YMaint=IG | | \$0.00 | K | 31% | \$0.00 | \$874.53 | \$809.75 | \$712.58 | \$0.00 | \$0.00 | \$0.00 | \$809.75 | VXRAIL SOFTWARE |
| 6-114-048 6-114-049 | VxRail VMware vSANEnt to Ent+ 2YMaint=IG | | \$0.00 | K | 31% | \$0.00 | \$874.53 \$874.53 | \$809.75 \$809.75 | \$712.58 | \$0.00 | \$0.00 | \$0.00 | \$809.75 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 5-114-049 5-114-050 | VxRail VMware vSANEnt to Ent+ 3YMaint=IG VxRail VMware vSANEnt to Ent+ 4YMaint=IG | | \$0.00 \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$874.53 \$874.53 | \$809.75 \$809.75 | \$712.58 \$712.58 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$809.75 \$809.75 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 6-114-051 | VxRail VMware vSANEnt to Ent+ 4 YMaint=IG VxRail VMware vSANEnt to Ent+ 5 YMaint=IG | | \$0.00 | K | 31% | \$0.00 | \$874.53 \$874.53 | \$809.75 | \$712.58 \$712.58 | | \$0.00 | \$0.00 | \$809.75 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 6-114-051 | VxRail VMware vSANAdv to Ent+ 1YMaint=IG | | \$0.00 | K | 31% | \$0.00 | \$1,154.79 | \$1,069.25 | \$940.94 | \$0.00 | \$0.00 | \$0.00 | \$1,069.25 | VXRAIL SOFTWARE |
| 6-114-053 | VxRail VMware vSANAdy to Ent+ 2YMaint=IG | | \$0.00 | K | 31% | \$0.00 | \$1,154.79 | \$1,069.25 | \$940.94 | \$0.00 | \$0.00 | \$0.00 | \$1,069.25 | VXRAIL SOFTWARE |
| 6-114-054 | VxRail VMware vSANAdv to Ent+ 3YMaint=IG | | \$0.00 | K | 31% | \$0.00 | \$1,154.79 | \$1,069.25 | \$940.94 | \$0.00 | \$0.00 | \$0.00 | \$1,069.25 | VXRAIL SOFTWARE |
| 6-114-055 | VxRail VMware vSANAdv to Ent+ 4YMaint=IG | | \$0.00 | K | 31% | \$0.00 | \$1,154.79 | \$1,069.25 | \$940.94 | \$0.00 | \$0.00 | \$0.00 | \$1,069.25 | VXRAIL SOFTWARE |
| 56-114-056 | VxRail VMware vSANAdv to Ent+ 5YMaint=IG | | \$0.00 | K | 31% | \$0.00 | \$1,154.79 | \$1,069.25 | \$940.94 | \$0.00 | \$0.00 | \$0.00 | \$1,069.25 | VXRAIL SOFTWARE |
| 6-114-057 | VxRail VMware vSANStd to Ent+ 1YMaint=IG | | \$0.00 | K | 31% | \$0.00 | \$1,683.99 | \$1,559.25 | \$1,372.14 | \$0.00 | \$0.00 | \$0.00 | \$1,559.25 | VXRAIL SOFTWARE |
| 6-114-058 | VxRail VMware vSANStd to Ent+ 2YMaint=IG | | \$0.00 | K | 31% | \$0.00 | \$1,683.99 | \$1,559.25 | \$1,372.14 | \$0.00 | \$0.00 | \$0.00 | \$1,559.25 | VXRAIL SOFTWARE |
| 56-114-059 | VxRail VMware vSANStd to Ent+ 3YMaint=IG VxRail VMware vSANStd to Ent+ 4YMaint=IG | | \$0.00 \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$1,683.99 \$1,683.99 | \$1,559.25 \$1,559.25 | \$1,372.14 \$1.372.14 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$1,559.25 \$1.559.25 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| 56-114-060 | | | | K | | | | | | \$0.00 | | \$0.00 | | |
| 56-114-061 56-114-085 | VxRail VMware vSANStd to Ent+ 5YMaint=IG | | \$0.00 | K | 31% 31% | \$0.00 \$5.520.00 | \$1,683.99 \$2,000.00 | \$1,559.25 \$1,840.00 | \$1,372.14 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$1,559.25 \$1,840.00 | VXRAIL SOFTWARE |
| 56-114-086 | Secure VM Key Mgmt over KMIP Tier 1=IA Secure VM Key Mgmt over KMIP Tier 2=IA | | \$6,400.00 | | 31% | \$4,416.00 | \$1,600.00 | \$1,472.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,472.00 | CLOUDLINK |
| 56-114-087 | Secure VM Key Mgmt over KMIP Tier 3=IA | | \$4,800.00 | K | 31% | \$3,312.00 | \$1,200.00 | \$1,104.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,104.00 | CLOUDLINK |
| 6-114-088 | Secure VM Key Mgmt over KMIP Tier 4=IA | | \$3,200.00 | К | 31% | \$2,208.00 | \$800.00 | \$736.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$736.00 | CLOUDLINK |
| 6-114-095 | Secure VM Encrypt Containers Tier 1=IA | | \$120,000.00 | K | 31% | \$82,800.00 | \$30,000.00 | \$27,600.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$27,600.00 | CLOUDLINK |
| 6-114-096 | Secure VM Encrypt Containers Tier 2=IA | | \$96,000.00 | K | 31% | \$66,240.00 | \$24,000.00 | \$22,080.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$22,080.00 | CLOUDLINK |
| 6-114-097 | Secure VM Encrypt Containers Tier 3=IA | | \$84,000.00 | K | 31% | \$57,960.00 | \$21,000.00 | \$19,320.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$19,320.00 | CLOUDLINK |
| 6-114-098 8-000-999 | Secure VM Encrypt Containers Tier 4=IA | | \$76,000.00 | K | 31% | \$52,440.00 | \$19,000.00 | \$17,480.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$17,480.00 | CLOUDLINK |
| 8-000-999 8-001-000 | Secure VM SecVM Term Secure VM SecVM Pemetual | | \$0.00 | K | 31% 31% | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | CLOUDLINK CLOUDLINK |
| 8-001-880 | Secure VM SecVM for CPD HW Perpetual | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| 8-002-010 | Secure VM KMIP Client Perpetual | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| 8-002-010 | Secure VM SecVM Pero HCP Bundle | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| 8-002-204 | HCIA NP VxRail vSphere Software | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VXRAIL SOFTWARE |
| 1-002-205 | HCIA UP VxRail vSphere Software | | \$0.00 | К | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VXRAIL SOFTWARE |
| 3-002-340 | Secure VM SED Perp Tier 1=IA | | \$1,250.00 | K | 31% | \$862.50 | \$312.50 | \$287.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$287.50 | CLOUDLINK |
| 8-002-361 | Secure VM SED Perp Tier 2=IA | | \$1,000.00 | K | 31% | \$690.00 | \$250.00 | \$230.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$230.00 | CLOUDLINK |
| 8-002-362 | Secure VM SED Perp Tier 3=IA | | \$750.00 | К | 31% | \$517.50 | \$187.50 | \$172.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$172.50 | CLOUDLINK |
| 8-002-363 | Secure VM SED Perp Tier 4=IA | | \$500.00 | K | 31% | \$345.00 | \$125.00 | \$115.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.00 | CLOUDLINK |
| 8-002-371 8-002-372 | Secure VM Encryption for Machines Secure VM Encryption for Machines CPSD | | \$0.00 \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | CLOUDLINK CLOUDLINK |
| 8-002-372 i8-002-373 | Secure VM Encryption for Machines CPSD Secure VM KMIP KMS Percetual | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK CLOUDLINK |
| 8-002-373 8-002-391 | VMware Cloud Foundation Suite | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | SDDC VMW SW |
| 8-002-442 | Secure VM Key Mgmt for SED Tier 1=IA | | \$1,250.00 | K | 31% | \$862.50 | \$312.50 | \$287.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$287.50 | CLOUDLINK |
| 8-002-443 | Secure VM Key Mgmt for SED Tier 2=IA | | \$1,000.00 | K | 31% | \$690.00 | \$250.00 | \$230.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$230.00 | CLOUDLINK |
| 8-002-444 | Secure VM Key Mgmt for SED Tier 3=IA | | \$750.00 | K | 31% | \$517.50 | \$187.50 | \$172.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$172.50 | CLOUDLINK |
| 8-002-445 | Secure VM Key Mgmt for SED Tier 4=IA | | \$500.00 | K | 31% | \$345.00 | \$125.00 | \$115.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.00 | CLOUDLINK |
| 8-002-461 | VMware vCtr Srvr 6 Std vSphere 6 | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | SDDC VMW SW |
| 8-002-473 | VCF Enterprise (Per CPU) | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | SDDC VMW SW |
| 8-002-486 8-002-487 | VMware Cloud Foundation Suite UPG | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | SDDC VMW SW SDDC VMW SW |
| 8-002-487 8-002-488 | VMware Cloud FDN w/o vSphere UPG VCF SDDCMor NSXAdy wHZN ENT UPG | | \$0.00 \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | SDDC VMW SW SDDC VMW SW |
| 8-002-488 8-002-489 | VCF SDDCMgr NSXAdv wHZN ENT UPG VCF SDDCMgr NSXAdv wHZN ENT 10PK UPG | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | SDDC VMW SW SDDC VMW SW |
| 8-002-469 | VCF SDDCMgrNSXAdv w/n HZNENT 100PK UPG | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | SDDC VMW SW |
| -002-491 | VCF SDDCMgrNSXAdv w/o HZN ENT 10PK UPG | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | SDDC VMW SW |
| 3-002-492 | VMware vCtr Srvr 6 Std vSphere 6 UPG | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | SDDC VMW SW |
| 3-002-493 | VCF Upg VMw vCtr 6 Fnd - vCtr Srv UPG | | \$0.00 | К | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | SDDC VMW SW |
| 8-002-494 | SDDC MGR for Desktop 100 Pack UPG | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | SDDC VMW SW |
| 8-002-495 | SDDC MGR for Desktop 10 Pack UPG | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | SDDC VMW SW |
| 3-002-496 | VCF for VDI: ENT 100 Pack w/o Horiz UPG | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | SDDC VMW SW |
| 3-002-497 | VCF for VDI: ENT 10 Pack w/o Horiz UPG | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | SDDC VMW SW |
| 8-002-498 | VCF Standard (Per CPU) UPG | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | SDDC VMW SW |
| 3-002-499 | VCF Advanced (Per CPU) UPG | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | SDDC VMW SW |
| 3-002-500 | VCF Enterprise (Per CPU) UPG | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | SDDC VMW SW |
| 8-002-517 | VxRail VMware vSAN Advanced | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VXRAIL SOFTWARE |
| 8-002-518 | VxRail VMware vSAN Standard | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VXRAIL SOFTWARE |
| 8-002-519 | VxRail VMware vSAN Enterprise VXRAIL VCF VSPHERE+VSAN TO VCFSTD | | \$0.00 \$0.00 | K | 31% | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| | | | | K | 31% 31% | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | VXRAIL SOFTWARE VXRAIL SOFTWARE |
| | VYDAII VCE VEDUEDE AVEAN TO VCEADV | | | | | | | | | | | | | |
| 58-002-572 58-002-573 58-002-574 | VXRAIL VCF VSPHERE+VSAN TO VCFADV VxRail VCF vSphere+VSAN to VCF ENT | | \$0.00 | | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VXRAIL SOFTWARE |

NVP MNWNC-109 Price List-3rd party final - 2023-03 25 of 84

| D SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|--|-----------|----------------------------|-------------|------------------------|----------------------------|---------------------------|-----------------------------|--------------------------|----------------------------|--------------------------------|-------------------------------|------------------|-------------------------------------|
| 458-002-655 | vSAN Upg from Std to Adv | | \$0.00 | К | 31% | \$0.00 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | VXRAIL SOFTWARE |
| 458-002-656 | vSAN Upg from Adv to Ent | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VXRAIL SOFTWARE |
| 458-002-657 | vSphere Basic | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VXRAIL SOFTWARE |
| 458-002-661 | VxR Upg vSphere Basic | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VXRAIL UPG SOFTWARE |
| 458-002-663 | VxRail VMware vSAN Enterprise Plus | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VXRAIL SOFTWARE |
| 458-002-664 | vSAN Upg from Ent to Ent+ | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VXRAIL SOFTWARE |
| 458-002-665 | vSAN Upg from Adv to Ent+ | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VXRAIL SOFTWARE |
| 458-002-666 | vSAN Upg from Std to Ent+ | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VXRAIL SOFTWARE |
| 458-002-670 | vSAN Upg from Adv to Ent CCU | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VXRAIL UPG SOFTWARE |
| 458-002-685 | Secure VM Key Management over KMIP | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| 458-002-693 | Secure VM Encryption for Containers | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| 470-AAGL | SEL - SF+ 0.5m SFP+DAC Cable Attach | | \$65.00 | K | 31% | \$44.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-AAGN | SEL - SFP/SFP+ DAC 1M Attach | | \$75.00 | K | 31% | \$51.75 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" DELL NETWORKING |
| 470-AAGP | SEL - SFP/SFP+ DAC 3M Attach | | \$105.00 | K | 31% | \$72.45 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-AAGR | SEL - SFP/SFP+ DAC 5M Attach | | \$135.00 | K | 31% | \$93.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DELL NETWORKING |
| 470-AAGT | SEL - SFP/SFP+ DAC 7M Attach | | \$310.00 | K | 31% | \$213.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DELL NETWORKING |
| 470-AAVG | SEL - SFP/SFP+ DAC 5M Cus Kit | | \$149.00 | K | 31% | \$102.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DELL NETWORKING |
| 470-AAVH | SEL - SFP/SFP+ DAC 1M Cus Kit | | \$83.00 | K | 31% | \$57.27 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** DELL NETWORKING |
| 470-AAVI | SEL - SFP/SFP+ DAC 7M Cus Kit | | \$341.00 | K | 31% | \$235.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DELL NETWORKING |
| 470-AAVJ | SEL DAC-SFP-10G-3M | | \$105.00 | K | 31% | \$72.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-AAVK | SEL G0YKFHS - 0.5m SFP+DAC Cable Cus Kit | | \$72.00 | K | 31% | \$49.68 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-AAVR | SEL - QSFP+ - 40G DAC 1M CusKit | | \$165.00 | K | 31% | \$113.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-AAWE | SEL - QSFP+ - 40G DAC 5M CusKit | | \$308.00 | K | 31% | \$212.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-AAWN | SEL - OSEP+ - 40G DAC 3M Cuskit | | \$242.00 | K | 31% | \$166.98 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-AAXB | SEL - QSFP+ - 40G DAC 0.5M CusKit | | \$132.00 | K | 31% | \$91.08 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-AAXI | SEL - QSFP+ - 40G DAC 7M CusKit | | \$385.00 | K | 31% | \$265.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-AAZM | SEL - QSFP+- 40G AQC 10M CusKit | | \$1,045,00 | K | 31% | \$721.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-ABNZ | SEL - QSFP28-100G AOC 7m Attach | | \$2,150.00 | ĸ | 31% | \$1,483.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-ABOL | SEL MPO Crossover Fiber Cable 3M Attach | | \$2,150.00 | ĸ | 31% | \$148.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-ABOM | SEL MPO Crossover Fiber Cable 3M Attach | | \$300.00 | ĸ | 31% | \$207.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-ABON | SEL MPO Crossover Fiber Cable 10M Attach | | \$300.00 | K | 31% | \$207.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-ABOV | SEL - QSFP28 - 100G DAC 1m Attach | | \$320.00 | , K | 31% | \$224.25 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-ABOV 470-ABOW | SEL - QSFP28 - 100G DAC 1m Attach SEL - QSFP28 - 100G DAC 2m Attach | | \$320.00 | - P | 31% | \$220.80 \$224.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-ABOV | SEL - QSFP28 - 100G DAC 2III Attach | | \$700.00 | K | 31% | \$483.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-ABOY 470-ABOZ | SEL - QSFP/28 - 100G DAC 5m Attach SEL - SFP/SFP+ DAC 2M Attach | | \$700.00 | - P | 31% | \$483.00 \$65.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-ABOZ 470-ABPD | SEL - SFP/SFP+ DAG 2M Attach SEL MPO Crossover Fiber Cable 5M Attach | | \$95.00 | K | 31% | \$65.55 \$171.81 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-ABPD 470-ABPI | SEL MPO Crossover Fiber Cable 5M Attach SEL G90Y2M1 100G AOC 7m Cris Kit | | \$249.00 \$2.365.00 | K | 31% | \$171.81 \$1.631.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | " DELL NETWORKING " DELL NETWORKING |
| 470-ABPI 470-ABPJ | SEL G90Y2M1 – 100G AOC 7m Cus Kit SEL - QSFP28 - 100G AOC 30M CusKit | | \$2,365.00 \$2,300.00 | K | 31% 31% | \$1,631.85 \$1.587.00 | | | | | \$0.00 \$0.00 | | | |
| | | | | K | | | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-ABPM 470-ABPN | SEL - QSFP28 - 100G AOC 10M CusKit SEL MPO Crossover Fiber Cable 3M CusKit | | \$2,420.00 \$237.00 | K | 31% 31% | \$1,669.80 \$163.53 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " DELL NETWORKING |
| 470-ABPN 470-ABPP | SEL MPO Crossover Fiber Cable 3M CusKit SEL MPO Crossover Fiber Cable 7M CusKit | | \$237.00 \$330.00 | K | 31% | \$163.53 \$227.70 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " DELL NETWORKING " DELL NETWORKING |
| | | | | K | | | | | | | | | | |
| 470-ABPQ | SEL MPO Crossover Fiber Cable 5M CusKit | | \$274.00 | K | 31% | \$189.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-ABPS | SEL - SFP/SFP+ DAC 2M Cus Kit | | \$105.00 | K | 31% | \$72.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "* DELL NETWORKING |
| 470-ABPU | SEL G5XZ1KV - 100G DAC 5m Cus Kit | | \$770.00 | K | 31% | \$531.30 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" DELL NETWORKING |
| 470-ABPV | SEL MPO Crossover Fiber Cable 10M CusKit | | \$358.00 | K | 31% | \$247.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-ABPW | SEL - QSFP28 - 100G DAC 0.5M CusKit | | \$315.00 | K | 31% | \$217.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-ABPY | SEL GZ80XFA - 100G DAC 1m Cus Kit | | \$352.00 | K | 31% | \$242.88 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" DELL NETWORKING |
| 470-ABQD | SEL - QSFP+ - 40G DAC 2M CusKit | | \$190.00 | K | 31% | \$131.10 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** DELL NETWORKING |
| 470-ABQG | SEL G1KMJEI - 100G DAC 2m Cus Kit | | \$358.00 | K | 31% | \$247.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-ACES | SEL - SFP28 25G DAC 1m Attach | | \$125.00 | K | 31% | \$86.25 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" DELL NETWORKING |
| 470-ACEU | SEL GU0B9PV - 25G DAC 3m Cus Kit | | \$149.00 | K | 31% | \$102.81 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-ACEV | SEL - SFP28 - 25G DAC 3m Attach | | \$135.00 | K | 31% | \$93.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" DELL NETWORKING |
| 470-ACEX | SEL GT1X2ND 25G DAC 1m Cus Kit | | \$138.00 | K | 31% | \$95.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-ACLK | SEL - LC/LC Fiber Patch Cable 5M Attach | | \$65.00 | K | 31% | \$44.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-ACLS | SEL - LC/LC Fiber Patch Cable 2M Attach | | \$50.00 | K | 31% | \$34.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-ACLT | SEL LC/LC Fiber Patch Cable 2M Cus Kit | | \$55.00 | K | 31% | \$37.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DELL NETWORKING |
| 470-ACLU | SEL - QSFP28 - 100G AOC 3M CusKit | | \$2,035.00 | K | 31% | \$1,404.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 470-ACLY | SEL LC/LC Fiber Patch Cable 5M Cus Kit | | \$72.00 | K | 31% | \$49.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DELL NETWORKING |
| 470-ACMF | SEL LC/LC Fiber Patch Cable 3M Attach | | \$58.00 | K | 31% | \$40.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DELL NETWORKING |
| 470-ACMH | SEL LC/LC Fiber Patch Cable 10M Attach | | \$85.00 | K | 31% | \$58.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "* DELL NETWORKING |
| 470-ACMN | SEL LC/LC Fiber Patch Cable 10M Cus Kit | | \$94.00 | K | 31% | \$64.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" DELL NETWORKING |
| 470-ACMO | SEL LC/LC Fiber Patch Cable 3M Cus Kit | | \$64.00 | K | 31% | \$44.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" DELL NETWORKING |
| 470-ACOR | SEL - QSFP+ - 40G AOC 3M CusKit | | \$725.00 | K | 31% | \$500.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 50DW1PRSS2 | SEL SS renew DW50user 1DA Probe 50SL | | \$1.846.00 | K | 31% | \$1,273,74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| 50DW1PRSSP | SEL DW50user 1DA Probe 50SL SS + Sup 1yr | | \$13,036.00 | K | 31% | \$8,994.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| 50DW1PRSSP2 | SEL SS + Sup renew DW50 1DA Probe 50SL | | \$2,444.00 | ĸ | 31% | \$1,686.36 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| 5500SL | SEL: CORD SET.4.5M.NEMA L6-20P | | \$84.00 | ĸ | 31% | \$57.96 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 5-CC-ASED | SEL 1TB SED Archive-USA-5Yr | | \$1,759.09 | K | 31% | \$1,213,77 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-CC-ASED-B | SEL SED Bundle Archive-USA-5Yr | | \$1,914.55 | K | 31% | \$1,321.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 5-CC-ASMSED | SEL 1TB SED Archive (Small)-USA-5Yr | | \$3,216.82 | K | 31% | \$2,219.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-CC-ASMSED-B | SEL SED Bundle Archive (Small)-USA-5Yr | | \$4,243.64 | K | 31% | \$2,928.11 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-CC-ASO | SEL 1TB ScaleOut Archive-USA-5Yr | | \$1,476.82 | K | 31% | \$1,019.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-CC-ASO-B | SEL ScaleOut Bundle Archive-USA-5Yr | | \$1,675.91 | ĸ | 31% | \$1,156.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-CC-ASSO | SEL 1TB ScaleOut Archy (Small)-USA 5Y | | \$2,637.54 | ĸ | 31% | \$1,819.90 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-CC-ASSO-B | SEL ScaleOut Bundle Archy (Small)-USA 5Y | | \$3,767.73 | K | 31% | \$2,599.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "FACTION |
| 5-CC-BE | SEL 1TB Block Elite-USA-5Yr | | \$29,715.00 | K | 31% | \$20.503.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "FACTION |
| 5-CC-BE-B | SEL Block Bundle Elite-USA-5Yr | | \$41.818.64 | K | 31% | \$28.854.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-CC-BP | SEL 1TB Block Premier-USA-5Yr | | \$11,466.82 | K | 31% | \$7,912.11 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 5-CC-BP-B | SEL Block Bundle Premier-USA-5Yr | | \$23,645.45 | K | 31% | \$16,315.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 5-CC-BS | SEL 1TB Block Standard-USA-5Yr | | \$3.312.27 | ĸ | 31% | \$2.285.47 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-CC-BS-B | SEL Block Standard-USA-511 | | \$6,536,49 | , K | 31% | \$4,510.18 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 5-CC-BT | SEL 1TB Block Turbo-USA-5Yr | | \$61,167.27 | , K | 31% | \$4,510.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-CC-BT-B | SEL Block Bundle Turbo-USA-5Yr | | \$74,228,48 | K | 31% | \$51,217.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 5-CC-BI-B 5-CC-ESED | SEL 1TB SED Elite-USA-5Yr | | \$74,228.48 \$26.045.45 | - P | 31% | \$51,217.65 \$17.971.36 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-CC-ESED-B | SEL SED Bundle Elite-USA-5Yr | | \$26,045.45 | - P | 31% | \$17,971.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-CC-ESED-B | SEL SED Bundle Elite-USA-SYr SEL 1TB ScaleOut Elite-USA-SYr | | \$33,755.45 \$19,032.96 | ^ | | \$23,291.26 \$13,132.74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-CC-ESO 5-CC-ESO-B | SEL 1TB ScaleOut Elite-USA-5Yr SEL ScaleOut Bundle Flite-USA-5Yr | | \$19,032.96 \$27,629.79 | K | 31% 31% | \$13,132.74 \$19,064.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| | | | | K | | | | | | | | | | |
| 5-CC-ESSO | SEL 1TB ScaleOut Elite (Small)-USA 5Y | | \$35,841.82 | K | 31% | \$24,730.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-CC-ESSO-B | SEL ScaleOut Bundle Elite (Small)-USA 5Y | | \$47,492.73 | K | 31% | \$32,769.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-CC-FE | SEL 1TB File Elite-USA-5Yr | | \$29,720.45 | K | 31% | \$20,507.11 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | |
| 5-CC-FE-B | SEL File Bundle Elite-USA-5Yr | | \$41,818.64 | K | 31% | \$28,854.86 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-CC-FP | SEL 1TB File Premier-USA-5Yr | | \$11,466.82 | K | 31% | \$7,912.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-CC-FP-B | SEL File Bundle Premier-USA-5Yr | | \$23,645.45 | K | 31% | \$16,315.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-CC-FS | SEL 1TB File Standard-USA-5Yr | | \$3,312.27 | K | 31% | \$2,285.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-CC-FS-B | SEL File Bundle Standard-USA-5Yr | | \$6,538.64 | K | 31% | \$4,511.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-CC-PSED | SEL 1TB SED Premier-USA-5Yr | | \$7,127.73 | K | 31% | \$4,918.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-CC-PSED-B | SEL SED Bundle Premier-USA-5Yr | | \$10,594.09 | K | 31% | \$7,309.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| | SEL 1TB ScaleOut Premier-USA-5Yr | | \$5,806.90 | ĸ | 31% | \$4,006.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-CC-PSO | SEL ScaleOut Bundle Premier-USA-5Yr | | \$9,511.44 | κ | 31% | \$6,562.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-CC-PSO-B | SEL ScaleOut Buridle Prefilier-OSA-511 SEL 1TB SED Standard-USA-5Yr | | \$9,511.44 | K | 31% | \$4,261,38 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| 5-CC-PSO-B | | | | K | 31% | \$4,030.86 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-CC-PSO-B 5-CC-SSED | | | | | | | | | | | | | | |
| 5-CC-PSO-B 5-CC-SSED 5-CC-SSED-B | SEL SED Bundle Standard-USA-5Yr | | \$5,841.82 | P . | | \$4,030.00 \$2,030.00 | | | | | | | | # FACTION |
| 5-CC-PSO-B 5-CC-SSED 5-CC-SSED-B 5-CC-SSO | SEL SED Bundle Standard-USA-5Yr SEL 1TB ScaleOut Standard-USA-5Yr | | \$5,190.00 | K | 31% | \$3,581.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-CC-PSO-B 5-CC-SSED 5-CC-SSED-B 5-CC-SSO 5-CC-SSO-B | SEL SED Bundle Standard-USA-5Yr SEL 17B ScaleOut Standard-USA-5Yr SEL ScaleOut Bundle Standard-USA-5Yr | | \$5,190.00 \$5,035.50 | K | 31% 31% | \$3,581.10 \$3,474.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 5-CC-PSO-B 5-CC-SSED 5-CC-SSED-B 5-CC-SSO | SEL SED Bundle Standard-USA-5Yr SEL 1TB ScaleOut Standard-USA-5Yr | | \$5,190.00 | K K K | 31% | \$3,581.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |

NVP MNWNC-109 Price List-3rd party final - 2023-03 26 of 84

| SKU | DESCRIPTION | Model Sub EMC LIST sku PRICE US | CODE | Y NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|---|--|-------------------------------------|--------------|--------------------------|----------------------------|------------------|-----------------------------------|--------------------------|------------------|--------------------------------------|-------------------------------|------------------|---|
| 5-DD-69-S 5-DD-94-B | SEL 48TB Ded DD 6900 add-on - USA - 5yr SEL Ded DD 9400 Bundle - USA - 5yr | \$10,245. \$12,379 | | 31% 31% | \$7,069.05 \$8,541.57 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | "" FACTION "" FACTION |
| 5-DD-94-S | SEL 96TB Ded DD 9400 add-on - USA - 5yr | \$9,818. | | 31% | \$6,774.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-DD-99-B | SEL Ded DD 9900 Bundle - USA - 5yr | \$9,818. | 18 K | 31% | \$6,774.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-DD-99-S | SEL 192TB Ded DD 9900 add-on - USA - 5Yr | \$8,537. | | 31% | \$5,891.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| 5-DD-MT-B | SEL Data Domain Base Bundle - USA - 5yr SEL 1TB Data Domain Base - USA - 5yr | \$12,379. \$10.671. | | 31% | \$8,541.57 \$7,363.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** FACTION ** FACTION |
| 5-DD-MT-S 5-ECS-REP | SEL Add'I 400TB ECSOffsiteScaling USA 5Y | \$10,671. | | 31% 31% | \$7,363.56 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -ECS-REP-B | SEL 1100TB ECS Offsite Base Bund USA 5Y | \$1,340. | | 31% | \$925.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -FCTN-BLOC | SEL Faction Bloc - 5Yr - USA | \$89,644. | | 31% | \$61,854.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -MCN-100G | SEL 100Gbps MultiCloud Network USA - 5Yr | \$1,917,175. | | 31% | \$1,322,850.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -MCN-10G | SEL 10Gbps MultiCloud Network USA - 5Yr | \$250,443. | | 31% | \$172,805.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -MCN-1G -MCN-2G | SEL 1Gbps MultiCloud Network USA - 5Yr SEL 2Gbps MultiCloud Network USA - 5Yr | \$25,653. \$51,306. | 41 K | 31% 31% | \$17,700.85 \$35.401.71 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| -MCN-40G | SEL 40Gbps MultiCloud Network USA - 5Yr | \$967,682. | | 31% | \$667,701.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -MCN-5G | SEL 5Gbps MultiCloud Network USA - 5Yr | \$128,267. | 05 K | 31% | \$88,504.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -MCN-80G | SEL 80Gbps MultiCloud Network USA-5Y | \$1,917,175. | 32 K | 31% | \$1,322,850.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -OBJ-MLT-1PB | SEL 1TB Object Multi Region >1PB USA 5Y | \$2,680. | | 31% | \$1,849.83 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| -OBJ-MLT-1TB -OBJ-SNG-1PB | SEL 1TB Object Multi Region <1PB USA 5Y | \$3,017. \$1,340. | | 31% | \$2,082.23 \$924.91 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " FACTION " FACTION |
| -OBJ-SNG-1PB | SEL 1TB Object Single Region >1PB USA 5Y SEL 1TB Object Single Region <1PB USA 5Y | \$1,340. | | 31% 31% | \$1,040,64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** FACTION |
| MONTH-CC-PROMO | SEL IE Workshop Promo Single Server | \$15,385. | 00 K | 31% | \$10,615.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| 00-000001 | SEL BN StarterPack WrDtSTS-16 | \$50,838. | 46 K | 31% | \$35,078.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-000001-SM | SEL AS StPk WrDtSTS-16 SSM | \$2,180. | | 31% | \$1,504.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 800000-00 | SEL BN StarterPack PMax-2 | \$80,793. | | 31% | \$55,747.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-000008-SM | SEL AS StarterPack PMax-2 SSM | \$3,696. | 92 K | 31% | \$2,550.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-000009 00-000009-SM | SEL BN StarterPack Isilon-4 SEL AS StarterPack Isilon-4 SSM | \$64,607. \$3,204. | | 31% 31% | \$44,579.31 \$2,211.19 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 00-000009-SM | SEL BN StarterPack VxFlexOS-8 | \$5,204. \$55,376. | | 31% | \$38,210.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 0-000010-SM | SEL AS StarterPack VxFlexOS-8 SSM | \$2,820. | | 31% | \$1,945.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 00-000011 | SEL BN StarterPack AppD-50 | \$63,227. | 69 K | 31% | \$43,627.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 10-000011-SM | SEL AS StarterPack AppD-50 SSM | \$2,932. | 31 K | 31% | \$2,023.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 0-000012 | SEL BN StarterPack VMware-20 | \$101,764. | 62 K | 31% | \$70,217.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VIRTUAL INSTRUMENTS |
| 00-000012-SM 00-000013 | SEL AS StarterPack VMware-20 SSM SEL BN ProbeFC Upg Package | \$4,601. \$187,729. | | 31% 31% | \$3,175.06 \$129.533.17 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VIRTUAL INSTRUMENTS " VIRTUAL INSTRUMENTS |
| 0-000013 0-000015-SM | SEL AS StrPack SPlay-25 SSM | \$187,729. \$3,570. | | 31% | \$129,533.17 \$2,463.83 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VIRTUAL INSTRUMENTS |
| 129SL | SEL: CORD SET,4.5M,NEMA L6-30P | \$3,570. | | 31% | \$2,463.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 70-BCQZ | SEL G4l7HFP - Dual Shelf S4112 | \$223. | 63 K | 31% | \$154.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 70-BDGQ | SEL G1KDTSZ, Dual Shelf S5212F-ON | \$350. | 00 K | 31% | \$241.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NETWORKING |
| 147SL | SEL: CORD SET,2.5M,NEMA5-15,IEC C19 | \$76. | | 31% | \$52.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 289SL | SEL: CORD,PWR,N5-15 C13,14AWG,2M SEL: CORD,POWER,C14-C13.16AWG.6FT | \$9. | | 31% | \$6.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC |
| 96SL 97SL | SEL: CORD,POWER,C14-C13,16AWG,6FT SEL: CORD.POWER.C14-C19.14AWG,6FT | \$6. \$21. | 00 K | 31% 31% | \$4.14 \$14.49 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** SPECTRALOGIC ** SPECTRALOGIC |
| 97SL 65SL | SEL: CORD.POWER.60309-C19.15FT | \$21. | | 31% | \$75.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 40SL | SEL: CABLEEXSASSFF8088-SF80882M | \$194. | | 31% | \$133.86 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 949004TFIN | SEL: FRUTBATFIN | \$678. | | 31% | \$467.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 1949024-A | SEL: FRUTRPK-ACCSW-COVERNO MEDIA | \$0. | | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 949024-FSL | SEL: FRU,LTO TERAPK COVER,NO MEDIA | \$395. | | 31% | \$272.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 949030-F 949030FIN-D | SEL: PYTHONCHAMBER-SLOT KEY ENABLE SEL: CHAMBER-SLOT KEYDICOUNTTFIN | \$1,308. \$1,112. | | 31% 31% | \$902.52 \$767.28 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| 0949030FIN-D | SEL: CHAMBER-SLOT REYDICOUNTIFIN SEL: CHAMBER-SLOTUPGKEYENABLEFIN | \$1,112. \$1,308. | | 31% | \$767.28 \$902.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 1949030-J-D | SEL: CHAMB-SLOT KEYDISTFINENT | \$1,300 | 00 K | 31% | \$767.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 949030T380J | SEL: CHAMB/SLOT KEY ENABLE,T380 ENT | \$1,635. | 00 K | 31% | \$1,128.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 0949030T380J-F | SEL: UPG,CHAMB/SLOT KEY,T380,ENT | \$1,635. | 00 K | 31% | \$1,128.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 0949030T950-J | SEL: CHAMB/SLOT KEY ENABLE, T950 ENT | \$1,635. | | 31% | \$1,128.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 0949030T950-J-F | SEL: UPG,CHAMB/SLOT KEY,T950,ENT SEL: CHAMB/SLOT KEY,DIS,T950,ENT | \$1,635. | | 31% 31% | \$1,128.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC" SPECTRALOGIC |
| 0949030T95JD 0949030TFIN | SEL: CHAMBISLOT KEY,DIS, 1990,ENT SEL: CHAMBER-SLOT KEY ENABLETFIN | \$1,032. \$1,308. | | 31% | \$712.08 \$902.52 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPECTRALOGIC |
| 949030TFIN-I | SEL: CHAMB-SLOT KEY ENABLE TEIN ENT | \$1,500 | | 31% | \$1 128 15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 949030TFIN-J-F | SEL: UPG,CHAMB-SLOT KEY,TFIN,ENT | \$1,635. | | 31% | \$1,128.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 949070-F | SEL: FRUT950LIB STABILITY KIT | \$346. | 00 K | 31% | \$238.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 949070FIN-F | SEL: FRUUPGLIB STABILITY KITTFIN | \$346. | | 31% | \$238.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 949070TFIN 949095-F | SEL: FRULIBRARY STABILITY KITTFIN SEL: FRUOBSERVATORY SWT950BOA | \$346. \$6,538. | | 31% | \$238.74 \$4,511.22 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC" SPECTRALOGIC |
| 949095-F 949095FIN-F | SEL: FRUUBSERVATORY SWI950BOA SEL: FRUUPGOBSERVATORY SWIFIN | \$6,538. \$6,538. | | 31% 31% | \$4,511.22 \$4.511.22 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 949095TFIN | SEL: FRUOBSERVATORY SOFTWARETFIN | \$6,538. | | 31% | \$4,511.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 949099-F | SEL: T950ENCRYPTIONPROFESSIONAL | \$6,538. | | 31% | \$4,511.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 949099FIN-F | SEL: TFINUPGENCRYPTPROFESSIONAL | \$6,538. | 00 K | 31% | \$4,511.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 949099TFIN | SEL: TFINENCRYPTIONPROFESSIONAL | \$6,538. | | 31% | \$4,511.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 949112T200 949112T20-F | SEL: FRU5-12V PWR SUPPLYROHST200 | \$3,877. \$3,877. | | 31% | \$2,675.13 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC ** SPECTRALOGIC |
| 949112T20-F 949112T380 | SEL: FRU5-12V PWR SUPPLYROHST200 SEL: FRU5-12V PWR SUPPLYROHST380 | \$3,877. \$3.877. | | 31% 31% | \$2,675.13 \$2,675.13 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** SPECTRALOGIC ** SPECTRALOGIC |
| 9491121380 949112T38-F | SEL: FRUS-12V PWR SUPPLYROHS 1380 SEL: FRUS-12V PWR SUPPLYROHS 1380 | \$3,877. | | 31% | \$2,675.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 949112T680 | SEL: FRU5-12V PWR SUPPLYROHST680 | \$3,877. | 00 K | 31% | \$2,675.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 949112T68-F | SEL: FRU5-12V PWR SUPPLYROHST680 | \$3,877. | 00 K | 31% | \$2,675.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 949120T20-F | SEL: FRUDBAROHS ONLYT200 | \$6,092. | | 31% | \$4,203.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 949120T38-F 949120T68-F | SEL: FRUDBAROHS ONLYT380 SEL: FRUDBAROHS ONLYT680 | \$6,092. \$6,092 | | 31% 31% | \$4,203.48 \$4,203.48 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPECTRALOGIC " SPECTRALOGIC |
| 1949120T68-F 1949120TFIN | SEL: FRUDBAROHS ONLYT680 SEL: FRUDBATFINROHS ONLY | \$6,092. \$6,148. | | 31% 31% | \$4,203.48 \$4,242.12 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** SPECTRALOGIC ** SPECTRALOGIC |
| 19491201FIN 1949132-F | SEL: FRUDBATHINKOHS ONLY SEL: FRUN 1 PWR SUPPLIESROHS ONLY | \$9,138. | | 31% | \$4,242.12 \$6,305.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| 949132-F 949140SL | SEL: FRUIT PWR SUPPLIESRORS UNLT | \$9,130. | 00 K | 31% | \$6,305.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 949141SL | SEL: FRU,TAPE,LTO-4,CUSTOM | \$52. | 00 K | 31% | \$35.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 949156SL | SEL: CLN TPS X5,W TPK,BCD,CERT | \$328. | | 31% | \$226.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 949157SL 949160SI | SEL: CLN TPS X10,W TPK,BCD,CERT SEL: CLN TPS X5,W TPK,BCD,CUST | \$596. \$328. | | 31% 31% | \$411.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 949160SL 949161SL | SEL: CLN TPS X5,W TPK,BCD,CUST SEL: CLN TPS X10,W TPK,BCD,CUST | \$328. \$596. | | 31% 31% | \$226.32 \$411.24 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| 949161SL 949166-F | SEL: CLN TPS X10,W TPK,BCD,CUST SEL: FRU5-12V PWRSUP8AMPFUSEROHS | \$596. \$3,877. | 00 K | 31% | \$411.24 \$2,675.13 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC" "SPECTRALOGIC |
| 949166FIN-F | SEL: FRUUP5-12VPWRSUP8APROHFIN | \$3,877. | 00 K | 31% | \$2,675.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 949166TFIN | SEL: FRU5-12VPWRSUP8AMPROHSTFIN | \$3,877. | 00 K | 31% | \$2,675.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 949167-F | SEL: SFTWRENDURA DECRYPTIONLTO4 | \$6,538. | 00 K | 31% | \$4,511.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 949170SL | SEL: FRU,MAINT TAPES,10-TPK,CERT | \$596. | | 31% | \$411.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 949171SL | SEL: FRU,MAINT TAPES, 10-TPK, CUST | \$596. | | 31% | \$411.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 949172-F 949172FIN-F | SEL: FRUVISION CAMERADRY-FRT950 SEL: LIPGVISION CAMERADRY-FRTFIN | \$4,154. \$4.154 | | 31% 31% | \$2,866.26 \$2,866.26 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| 949172FIN-F 949173-F | SEL: FRUVISION CAMERAMED-FRT950 | \$4,154. \$4,154. | | 31% | \$2,866.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| 949173FIN-F | SEL: UPGVISION CAMERAMED-FRIBO | \$4,154 | 00 K | 31% | \$2,866.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| | SEL: FRU,MAINT TAPES,5-TPK,CERT | \$328. | 00 K | 31% | \$226.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| | SEL: FRU,MAINT TAPES,5-TPK,CUST | \$328. | | 31% | \$226.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 949176SL | SEL: FRULTO-5FCFHT950 | \$22,652. | 00 K | 31% | \$15,629.88 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 949176SL 949194-F | | | | | | | | \$0.00 | | | | | |
| 949176SL 949194-F 949194FIN-F | SEL: FRULTO-5FCFHTFIN | \$23,481. | | 31% | \$16,201.89 | \$0.00 | | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 0949175SL 0949176SL 0949194-F 0949194FIN-F 0949194T200 | SEL: FRULTO-5FCFHTFIN SEL: FRULTO-5FCFHT200 | \$23,481. \$22,652. | 00 K | 31% | \$15,629.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 1949176SL 1949194-F 1949194FIN-F 1949194T200 1949194T20-F | SEL: FRULTO-5FCFHTFIN | \$23,481. \$22,652. \$22,652. | 00 K | 31% 31% | \$15,629.88 \$15,629.88 | | \$0.00 \$0.00 | | \$0.00 \$0.00 | | | | |
| 0949176SL 0949194-F 0949194FIN-F | SEL: FRULTO-SFCFHTFIN SEL: FRULTO-SFCFHT200 SEL: FRULTO-SFCFHT950 | \$23,481. \$22,652. | 00 K 00 K | 31% | \$15,629.88 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |

NVP MNWNC-109 Price List-3rd party final - 2023-03 27 of 84

| SKU | DESCRIPTION | Model Sub sku | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|---|------------------|---|---------------------------------------|------------------------|---|----------------------------|-----------------------------------|----------------------------|------------------|--------------------------------------|-------------------------------|----------------------------|---|
| 90949194TFIN 90949206FIN-F | SEL: FRULTO-SFCFHTFIN SEL: FRU UPG TFIN ROBOT+TRANSPORTER | | \$22,652.00 \$55,385.00 | K | 31% 31% | \$15,629.88 \$38,215.65 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" SPECTRALOGIC "" SPECTRALOGIC |
| 90949206FIN-F 90949206TFIN | SEL: FRU UPG TFIN ROBOT+TRANSPORTER SEL: FRU TFIN ROBOT+TRANSPORTER | | \$55,385.00 \$52,308.00 | K | 31% | \$38,215.65 \$36,092.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| 90949259-F | SEL: FRUSLS SW-KEYDIRECT-CONT950 | | \$6,538.00 | K | 31% | \$4,511.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 0949259-F 0949260-F | SEL: FRUSLS SW-KEYDIRECT-CONTIN | | \$6,538.00 | K | 31% | \$4,511.22 \$4,511.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| 10949260-F 10949271-F | SEL: FRUSUS SW-KEYDIRECT-CONTEIN SEL: FRURINGST950 | | \$6,538.00 | , r | 31% | \$4,511.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949271FIN-F | SEL: FRURINGS1930 SEL: FRURINGSTFIN | | \$12,462.00 | , , | 31% | \$8,598.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949271T200 | SEL: FRURIMG3TPIN SEL: FRURIMG3T200 | | \$12,462.00 | , , | 31% | \$8,598.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 90949271T20-F | SEL: FRU RIM G3 T200 | | \$12,462.00 | V. | 31% | \$8,598.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949271T380 | SEL: FRURIMG3T380 | | \$12,462.00 | , , | 31% | \$8,598.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949271T38-F | SEL: FRURIMG3.T380 | | \$12,462.00 | K | 31% | \$8,598.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949271T680 | SEL: FRURIMG3T680 | | \$12,462.00 | K | 31% | \$8,598.78 \$8,598.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 90949271T68-F | SEL: FRURING31680 | | \$12,462.00 | K | 31% | \$8,598.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 90949271TFIN | SEL: FRURINGSTEIN | | \$12,462.00 | K | 31% | \$8,598.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 909492711FIN 90949284TFINJ | SEL: FRURINGSTFIN SEL: FRUTEIN ENT ROBOT + TRANS | | \$12,462.00 \$52.308.00 | K | 31% | \$8,598.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949284TFIN-J-F | SEL: FRU,TFIN ENT ROBOT & TRANS | | \$52,308.00 | K | 31% | \$36,092.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| | SEL: FRU, I FIN ENT ROBOT & TRANS | | | K | | | | | | | | | | |
| 90949287FIN-F 90949287TFIN | SEL: FRUUPGTS1140DRIVETFINT1 SEL: FRUTS1140DRIVETFINENTT1 | | \$56,172.00 \$59.476.00 | K | 31% | \$38,758.68 \$41,038.44 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| | | | | K | 31% | | \$0.00 | \$0.00 | | | \$0.00 | \$0.00 | | |
| 90949287TFINT3-F 90949296T950 | SEL: FRU,TS1140,DRIVE,TFIN,ENT,T3 SEL: FRU,SKLM SW KEY MAX SLOT,T950 | | \$59,476.00 \$13,822.00 | K | 31% 31% | \$41,038.44 \$9,537.18 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC" SPECTRALOGIC |
| 909492961950-F | SEL: FRU LIPG SKI M SWKEY MAXSLT 1950 | | \$13,822.00 | K | 31% | \$9,537.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949296TFIN | SEL: FRU, SKLM SW KEY MAXSLOT, TFIN | | \$13,822.00 | K | 31% | \$9,537.18 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949296TFIN-F | SEL: FRU.UPG.SKLM SWKEY MAXSLT.TFIN | | \$13,822.00 | K | 31% | \$9,537.18 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| | | | \$13,822.00 | K | 31% | | | | | | | | | |
| 90949305-A | SEL: ACCESS TPKW-O CVRNO MED3592 | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949305-FSL | SEL: FRU,3592,TPK,NO MEDIA-CVR,UPG | | \$395.00 | K | 31% | \$272.55 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949310SP | SEL: FRU,MAINT TPK, 9-TPS,CERT,3592 | | \$2,249.00 \$2,382.00 | K | 31% | \$1,551.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949310SPL | SEL: FRU,MAINT TPK, 9-TPS,CERT,3592 | | | K | 31% | \$1,643.58 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949311SP 90949311SPL | SEL: FRU,MAINT TPK, 9-TPS,CUST,3592 | | \$2,249.00 \$2,382.00 | K | 31% | \$1,551.81 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| | SEL: FRU,MAINT TPK, 9-TPS,CUST,3592 | | | K | 31% | \$1,643.58 | \$0.00 | | | | | \$0.00 | | |
| 90949312SP | SEL: FRU,MAINT TPS, 5-TPK,CERT,3592 | | \$1,272.00 | K | 31% | \$877.68 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949312SPL | SEL: FRU,MAINT TPS, 5-TPK,CERT,3592 | | \$1,352.00 | K | 31% | \$932.88 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949313SP | SEL: FRU,MAINT TPS, 5-TPK,CUST,3592 | | \$1,272.00 | K | 31% | \$877.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949313SPL | SEL: FRU,MAINT TPS, 5-TPK,CUST,3592 | | \$1,352.00 | K | 31% | \$932.88 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949315SL | SEL: FRU,TAPE,CLN,W-CUS BCD,3592 | | \$248.00 | K | 31% | \$171.12 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949315SPL | SEL: FRU,TAPE,CLN,W-CUS BCD,3592 | | \$261.00 | К | 31% | \$180.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949316SL | SEL: FRU,TAPE,CLN,W-BCD,3592 | | \$248.00 | K | 31% | \$171.12 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949316SPL | SEL: FRU,TAPE,CLN,W-BCD,3592 | | \$261.00 | K | 31% | \$180.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949337-F | SEL: UPGVISION CAMERADRY-FRT950E | | \$4,154.00 | K | 31% | \$2,866.26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949338-F | SEL: UPGVISION CAMERAMED-FRT950E | | \$4,154.00 | K | 31% | \$2,866.26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949374SL | SEL: TAPES,LTO5,CUST,10,CASE,NOTPK | | \$468.00 | К | 31% | \$322.92 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949375SL | SEL: TAPES,LTO5,10,CERT,CASE,NOTPK | | \$468.00 | К | 31% | \$322.92 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949376SL | SEL: TAPES,LTO4,10,CERT,CASE,NOTPK | | \$527.00 | K | 31% | \$363.63 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949377SL | SEL: TAPES,LTO4,10,CUST,CASE,NOTPK | | \$527.00 | K | 31% | \$363.63 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949382-F | SEL: FRU,UPG,LTO-6,FC,FH,T950 | | \$15,769.00 | K | 31% | \$10,880.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949382T200 | SEL: FRU,LTO-6,FC,FH,T200 | | \$23,906.00 | K | 31% | \$16,495.14 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949382T20-F | SEL: FRU,UPG,LTO-6,FC,FH,T200 | | \$15,769.00 | K | 31% | \$10,880.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949382T380 | SEL: FRU,LTO-6,FC,FH,T380 | | \$23,906.00 | K | 31% | \$16,495.14 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949382T38-F | SEL: FRU,UPG,LTO-6,FC,FH,T380 | | \$15,769.00 | K | 31% | \$10,880.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949382T680 | SEL: FRU,UPG,LTO-6,FC,FH,T680 | | \$23,906.00 | K | 31% | \$16,495.14 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949382T68-F | SEL: FRU,UPG,LTO-6,FC,FH,T680 | | \$15,769.00 | K | 31% | \$10,880.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949382TFI-F | SEL: FRU,UPG,LTO-6,FC,FH,TFIN | | \$15,769.00 | K | 31% | \$10,880.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949382TFIN | SEL: FRU,LTO-6,FC,FH,TFIN | | \$23,906.00 | K | 31% | \$16,495.14 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949390T950 | SEL: FRU,SKLM SW KEY MAX DR,T950 | | \$18,956.00 | K | 31% | \$13,079.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949390T950-F | SEL: FRU,UPG,SKLM SW KEY MAXDR,T950 | | \$18,956.00 | K | 31% | \$13,079.64 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949390TFIN | SEL: FRU,SKLM SW KEY MAX DR,TFIN | | \$18,956.00 | K | 31% | \$13,079.64 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949390TFIN-F | SEL: FRU,UPG,SKLM SW KEY MAXDR,TFIN | | \$18,956.00 | K | 31% | \$13,079.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949402SL | SEL: TPK,LTO-M8,CUST | | \$1,572.00 | K | 31% | \$1,084.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 90949403SL | SEL: 20TPK,LTO-M8,CERT | | \$31,414.00 | K | 31% | \$21,675.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 90949414SL | SEL: TAPES,TRPK,CUST,LTO6 WORM,T950 | | \$869.00 | K | 31% | \$599.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949415SL | SEL: TAPES,TRPK,CERT,LT06 WORM,T950 | | \$869.00 | K | 31% | \$599.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949439T20-F | SEL: FRU,EDBA,T200 | | \$6,092.00 | K | 31% | \$4,203.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949439T38-F | SEL: FRU,EDBA,T380 | | \$6,092.00 | K | 31% | \$4,203.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949439T68-F | SEL: FRU,EDBA,T680 | | \$6,092.00 | K | 31% | \$4,203.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949439TFIN | SEL: FRU,EDBA,TFIN | | \$6,092.00 | K | 31% | \$4,203.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 90949440-F | SEL: FRU.LTO-5.FC.FH.IMPACT.T950 | | \$22,652.00 | K | 31% | \$15,629.88 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949440FIN-F | SEL: FRU,LTO-5,FC,FH,IMPACT,TFIN | | \$23,481.00 | K | 31% | \$16,201.89 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949440T200 | SEL FRU LTO-5 FC FH IMPACT T200 | | \$22,652.00 | K | 31% | \$15,629.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949440T20-F | SEL: FRU,LTO-5,FC,FH,IMPACT,T200 | | \$22,652.00 | ĸ | 31% | \$15,629.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949440T380 | SEL FRU LTO-5 FC FH IMPACT T380 | | \$22,652.00 | ĸ | 31% | \$15,629.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949440T38-F | SEL: FRU,LTO-5,FC,FH,IMPACT,T380 | | \$22,652.00 | ĸ | 31% | \$15,629.88 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949440T680 | SEL FRU LTO-5 FC FH IMPACT T680 | | \$22,652.00 | ĸ | 31% | \$15,629.88 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949440T68-F | SEL: FRULTO-5.FC.FH.IMPACT.T680 | | \$22,652.00 | ĸ | 31% | \$15,629.88 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949440TFIN | SEL FRU LTO-5 FC FH IMPACT TFIN | | \$22,652.00 | K | 31% | \$15,629.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949442-F | SEL UPG,FRU,LTO-6,FC,FH,IMPACT | | \$15,769.00 | K | 31% | \$10,880.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949442T20-F | SEL UPG,LTO-6,T200,FC,FH,IMPACT | | \$15,769.00 | K | 31% | \$10,880.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949442T380 | SEL FRU,LTO-6,T380,FC,FH,IMPACT | | \$15,769.00 | K | 31% | \$10,880.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949442T38-F | SEL UPG,LTO-6,T380,FC,FH,IMPACT | | \$15,769.00 | K | 31% | \$10,880.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949442T680 | SEL FRU,LTO-6,T680,FC,FH,IMPACT | | \$15,769.00 | K | 31% | \$10,880.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 90949442T68-F | SEL UPG,LTO-6,T680,FC,FH,IMPACT | | \$15,769.00 | K | 31% | \$10,880.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949442TFI-F | SEL UPG,LTO-6,TFIN,FC,FH,IMPACT | | \$15,769.00 | K | 31% | \$10,880.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949442TFIN | SEL FRU,LTO-6,TFIN,FC,FH,IMPACT | | \$15,769.00 | K | 31% | \$10,880.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949443FINT1 | SEL FRU,TS1140,DRV,TFIN,IMPACT,T1 | | \$59,476.00 | K | 31% | \$41,038.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949443NT1-F | SEL UPG,TS1140,DRV,TFIN,IMPACT,T1 | | \$56,172.00 | K | 31% | \$38,758.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 90949443T1 | SEL: FRU,TS1140,DRV,T950,IMPACT,T1 | | \$56,172.00 | ĸ | 31% | \$38,758.68 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949443T1-F | SEL: FRU,TS1140,DRV,T950,IMPACT,T1 | | \$56,172.00 | K | 31% | \$38,758.68 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949443T3 | SEL: FRU,TS1140,DRV,T950,IMPACT,T3 | | \$49,563.00 | K | 31% | \$34,198.47 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949443T380T3 | SEL: FRU.TS1140.DRV.T380.IMPACT.T3 | | \$49,563.00 | ĸ | 31% | \$34,198,47 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949443T380T3-F | SEL: FRU,TS1140,DRV,T380,IMPACT,T3 | | \$49,563.00 | K | 31% | \$34,198.47 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949443T3-F | SEL: FRU,TS1140,DRV,T950,IMPACT,T3 | | \$49,563.00 | K | 31% | \$34,198.47 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 10949443TFINT3 | SEL FRU TS1140 DRV TFIN IMPACT T3 | | \$59 476 00 | K | 31% | \$41,038,44 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 10949488-F | SEL: UPG,SLS,SW-KEY,QIP-CON,T950 | | \$6,538.00 | ĸ | 31% | \$4,511.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 10949489-F | SEL: UPG.SLS.SW-KEY.QIP-CON.TFIN | | \$6,538.00 | , , , , , , , , , , , , , , , , , , , | 31% | \$4,511.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949489-F 90949538-F | SEL: DPG,SLS,SW-REY,QIP-CON, IFIN SEL: FRU.IP CAMERA.GN2.DRV-FR.T950B | | \$6,538.00 | , , | 31% | \$4,511.22 \$2,866.26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949538-F 90949538TFIN | SEL: FRU,IP CAMERA,GN2,DRV-FR,T950B SEL: FRU,IP CAMERA,GN2,DRV-FR,TFIN | | \$4,154.00 | K | 31% | \$2,866.26 \$2.866.26 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC" SPECTRALOGIC |
| | SEL: FRU,IP CAMERA,GN2,DRV-FR,TFIN SEL: FRU,IP CAMERA,GN2,DRV-FR,TFIN | | \$4,154.00 \$4,154.00 | K | | \$2,866.26 \$2,866.26 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| 90949538TFIN-F 90949539-F | SEL: FRU,IP CAMERA,GN2,DRV-FR,TFIN SEL: FRU,IP CAMERA GEN2 MED-FR T950B | | \$4,154.00 \$4.154.00 | K | 31% | | \$0.00 \$0.00 | | \$0.00 | | \$0.00 | | \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| | | | | K | 31% | \$2,866.26 | | \$0.00 | | | | \$0.00 | | |
| 90949539TFIN | SEL: FRU,IP CAMERA,GEN2,MED-FR,TFIN | | \$4,154.00 | K | 31% | \$2,866.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949539TFIN-F | SEL: FRU,IP CAMERA,GEN2,MED-FR,TFIN | | \$4,154.00 | К | 31% | \$2,866.26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949558T2 | SEL: FRU,TS1150,DRV,T950,IMPACT,T2 | | \$49,846.00 | K | 31% | \$34,393.74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949558T2-F | SEL: FRU,TS1150,DRV,T950,IMPACT,T2 | | \$49,846.00 | K | 31% | \$34,393.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949558T380T2 | SEL: FRU,TS1150,DRV,T380,IMPACT,T2 | | \$49,846.00 | K | 31% | \$34,393.74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| | SEL: FRU,TS1150,DRV,T380,IMPACT,T2 | | \$49,846.00 | K | 31% | \$34,393.74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949558T380T2-F | | | \$49,846.00 | K | 31% | \$34,393.74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949558T380T2-F 90949558TFINT2 | SEL: FRU,TS1150,DRV,TFIN,IMPACT,T2 | | | | | | | | | | | | | |
| 90949558T380T2-F 90949558TFINT2 90949558TFINT2-F | SEL: UPG,TS1150,DRV,TFIN,IMPACT,T2 | | \$49,846.00 | K | 31% | \$34,393.74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949558T380T2-F 90949558TFINT2 | | | \$49,846.00 \$49,846.00 \$59.097.00 | K K | 31% 31% 31% | \$34,393.74 \$34,393.74 \$40,776.93 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | "SPECTRALOGIC "SPECTRALOGIC "SPECTRALOGIC |

NVP MNWNC-109 Price List-3rd party final - 2023-03 28 of 84

| | DESCRIPTION | Model Sub sku | PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|--|------------------|--|------------------|--------------------------|--|----------------------------|-----------------------------------|----------------------------|--------------------------------------|--------------------------------------|-------------------------------|----------------------------|---|
| 90949565SL 90949566SI | SEL: TAPES,20 TPK,CUST,3592 JD SEL: TAPES TPK CERT 3592 JD | | \$59,097.00 \$2,951.00 | K | 31% 31% | \$40,776.93 \$2,036.19 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPECTRALOGIC " SPECTRALOGIC |
| 90949567SL | SEL: TAPES, TPK, CERT, 3592 JD SEL: TAPES, TPK, CUST, 3592 JD | | \$2,951.00 | K | 31% | \$2,036.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949576-F | SEL: FRU,UPG,5-12V PWS,AN,ROHS | | \$3,877.00 | K | 31% | \$2,675.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949576TFIN | SEL: FRU,5-12V PWS,AN,ROHS,TFIN | | \$3,877.00 | K | 31% | \$2,675.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 90949576TFIN-F | SEL: FRU,UPG,5-12V PWS,AN,ROHS,TFIN | | \$3,877.00 | K | 31% | \$2,675.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949578-F 90949578T200-F | SEL: FRU,RIM2,T950 SEL: FRU,RIM2,T200 | | \$12,462.00 \$12.462.00 | K | 31% 31% | \$8,598.78 \$8,598.78 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPECTRALOGIC " SPECTRALOGIC |
| 90949578T380 | SEL: FRU,RIM2,T200 SEL: FRU,RIM2,T380 | | \$12,462.00 | K | 31% | \$8,598.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949578T380-F | SEL: FRU,RIM2,T380 | | \$12,462.00 | K | 31% | \$8,598.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949578T680 | SEL: FRU,RIM2,T680 | | \$12,462.00 | K | 31% | \$8,598.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949578T680-F | SEL: FRU,RIM2,T680 | | \$12,462.00 | K | 31% | \$8,598.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949578TFIN 90949578TFIN-F | SEL: FRU,RIM2,TFIN SEL: FRU,RIM2,TFIN | | \$12,462.00 \$12.462.00 | K | 31% 31% | \$8,598.78 \$8,598.78 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | " SPECTRALOGIC " SPECTRALOGIC |
| 90949578TFIN-F 90949615-F | SEL: FRU,RIM2,TFIN SEL: FRU,UPG,LTO-7,FC,FH,T950 | | \$12,462.00 \$18.292.00 | K | 31% | \$8,598.78 \$12.621.48 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| 90949615T200-F | SEL: FRU,UPG,LTO-7,FC,FH,T200 | | \$18,292.00 | , k | 31% | \$12,621.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949615T380-F | SEL: FRU,UPG,LTO-7,FC,FH,T380 | | \$18,292.00 | K | 31% | \$12,621.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949615T680-F | SEL: FRU,UPG,LTO-7,FC,FH,T680 | | \$18,292.00 | K | 31% | \$12,621.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949615TFIN-F | SEL: FRU,UPG,LTO-7,FC,FH,TFIN | | \$18,292.00 | K | 31% | \$12,621.48 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | *** SPECTRALOGIC |
| 90949616-F 90949616T200-F | SEL: UPG,LTO-7,FC,FH,IMPACT,T950 SEL: UPG,LTO-7,FC,FH,IMPACT,T200 | | \$18,292.00 \$18,292.00 | K | 31% 31% | \$12,621.48 \$12,621.48 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPECTRALOGIC " SPECTRALOGIC |
| 90949616T200-F 90949616T380 | SEL: UPG,LTO-7,FC,FH,IMPACT,T200 SEL: FRU,LTO-7,FC,FH,IMPACT,T380 | | \$18,292.00 \$18,292.00 | K | 31% | \$12,621.48 \$12,621.48 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| 90949616T380-F | SEL: UPG,LTO-7,FC,FH,IMPACT,T380 | | \$18,292.00 | K | 31% | \$12,621.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949616T680 | SEL: FRU,LTO-7,FC,FH,IMPACT,T680 | | \$18,292.00 | K | 31% | \$12,621.48 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949616T680-F | SEL: UPG,LTO-7,FC,FH,IMPACT,T680 | | \$18,292.00 | K | 31% | \$12,621.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949616TFIN | SEL: FRU,LTO-7,FC,FH,IMPACT,TFIN | | \$18,292.00 | K | 31% | \$12,621.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949616TFIN-F | SEL: UPG,LTO-7,FC,FH,IMPACT,TFIN | | \$18,292.00 | K | 31% | \$12,621.48 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949744-F | SEL: FRU,TS1155,DRV,T950,IMPACT,T2 | | \$46,385.00 | K | 31% | \$32,005.65 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949744T380 90949744T380-F | SEL: FRU,TS1155,DRV,T380,IMPACT,T2 SEL: FRU,TS1155,DRV,T380,IMPACT,T2 | | \$46,385.00 \$46,385.00 | K | 31% 31% | \$32,005.65 \$32,005.65 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC" SPECTRALOGIC |
| 90949744T380-F 90949744TFIN | SEL: FRU,TS1155,DRV,T380,IMPACT,T2 SEL: FRU,TS1155,DRV,TFIN,IMPACT,T2 | | \$46,385.00 \$46,385.00 | ĸ | 31% | \$32,005.65 \$32.005.65 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| 90949744TFIN-F | SEL: UPG,TS1155,DRV,TFIN,IMPACT,T2 | | \$46,385.00 | K | 31% | \$32,005.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949745TFIN-F | SEL: FRU,TS1155,DRIVE,TFIN,ENT,T2 | | \$46,385.00 | K | 31% | \$32,005.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949783SL | SEL: 20TPK,LTO-8,CUST,NCVR | | \$43,179.00 | K | 31% | \$29,793.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 90949784-F | SEL: FRU,UPG,LTO-8,FC,FH,T950 | | \$24,600.00 | K | 31% | \$16,974.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949784T200-F | SEL: FRU,UPG,LTO-8,FC,FH,T200 | | \$24,600.00 | K | 31% | \$16,974.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949784T380-F 90949784T680-F | SEL: FRU,UPG,LTO-8,FC,FH,T380 SEL: FRU,UPG,LTO-8,FC,FH,T680 | | \$24,600.00 \$24,600.00 | K | 31% 31% | \$16,974.00 \$16,974.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC" SPECTRALOGIC |
| 90949784T680-F 90949784TFIN-F | SEL: FRU,UPG,LTO-8,FC,FH,T680 SEL: FRU,UPG,LTO-8,FC,FH,TFIN | | \$24,600.00 \$24,600.00 | ĸ | 31% | \$16,974.00 \$16,974.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| 90949785-F | SEL: UPG,LTO-8,FC,FH,IMPACT,T950 | | \$24,600.00 | K | 31% | \$16,974.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949785T200-F | SEL: UPG,LTO-8,FC,FH,IMPACT,T200 | | \$24,600.00 | K | 31% | \$16,974.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949785T380 | SEL: FRU,LTO-8,FC,FH,IMPACT,T380 | | \$24,600.00 | K | 31% | \$16,974.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949785T380-F | SEL: UPG,LTO-8,FC,FH,IMPACT,T380 | | \$24,600.00 | K | 31% | \$16,974.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949785T680 | SEL: FRU,LTO-8,FC,FH,IMPACT,T680 | | \$24,600.00 | K | 31% | \$16,974.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 90949785T680-F 90949785TFIN | SEL: UPG,LTO-8,FC,FH,IMPACT,T680 SFL: FRU LTO-8 FC FH IMPACT TFIN | | \$24,600.00 \$24,600.00 | K | 31% 31% | \$16,974.00 \$16,974.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPECTRALOGIC " SPECTRALOGIC |
| 90949785TFIN-F | SEL: UPG.LTO-8,FC,FH,IMPACT,TFIN | | \$24,600.00 | , k | 31% | \$16,974.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949786SL | SEL: TPK,LTO-8,CERT | | \$2,164.00 | ĸ | 31% | \$1,493.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 90949787SL | SEL: TPK,LTO-8,CUST | | \$2,164.00 | K | 31% | \$1,493.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 90949788SL | SEL: TPK,LTO-8,CERT,NCVR | | \$2,155.00 | K | 31% | \$1,486.95 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949789SL | SEL: TPK,LTO-8,CUST,NCVR | | \$2,155.00 | K | 31% | \$1,486.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949790SL | SEL: 20TPK,LTO-8,CERT | | \$43,320.00 | K | 31% | \$29,890.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949791SL 90949792SL | SEL: 20TPK,LTO-8,CUST SEL: 20TPK,LTO-8,CERT,NCVR | | \$43,320.00 \$43,179.00 | K | 31% 31% | \$29,890.80 \$29,793.51 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** SPECTRALOGIC ** SPECTRALOGIC |
| 90949794SL | SEL: TAPES,LTO-8,CERT,CLAM20 | | \$4,260.00 | K | 31% | \$2,939.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949795SL | SEL: TAPES.LTO-8.CUST.CLAM20 | | \$4,260.00 | ĸ | 31% | \$2,939.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949796SL | SEL: FRU,TAPE,LTO-8,CERT | | \$215.00 | K | 31% | \$148.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949797SL | SEL: FRU,TAPE,LTO-8,CUST | | \$215.00 | K | 31% | \$148.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949798SL | SEL: TAPES,LTO-8,CERT,CASE10 | | \$2,142.00 | K | 31% | \$1,477.98 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949799SL 90949863-F | SEL: TAPES,LTO-8,CUST,CASE10 | | \$2,142.00 \$46.385.00 | K | 31% | \$1,477.98 \$32.005.65 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC" SPECTRALOGIC |
| 90949863-F 90949863T380 | SEL: UPG,TS1160,DRV,FIBRE,IMPACT SEL:FRU.TS1160,DRIVE,FIBRE,IMPACT.T380 | | \$46,385.00 \$46,385.00 | K | 31% 31% | \$32,005.65 \$32,005.65 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPECTRALOGIC " SPECTRALOGIC |
| 90949863T380-F | SEL: UPG.TS1160.DRV.FIBRE.IMPACT.T380 | | \$46,385.00 | K | 31% | \$32,005.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949863TFIN | SEL:FRU,TS1160,DR,FC,IMPACT,TFIN | | \$46,385.00 | K | 31% | \$32,005.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949863TFIN-F | SEL:UPG,TS1160,DR,FC,IMPACT,TFIN | | \$46,385.00 | K | 31% | \$32,005.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949866SL | SEL: TAPES,20 TPK,CUST,3592 JE | | \$82,739.00 | K | 31% | \$57,089.91 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949867SL | SEL: TAPES,20 TPK,CERT,3592 JE | | \$82,739.00 | K | 31% | \$57,089.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949868SL 90949869SL | SEL: TAPES,TPK,CERT,3592 JE SEL: TAPES,TPK,CUST,3592 JE | | \$4,133.00 \$4,133.00 | K | 31% 31% | \$2,851.77 \$2.851.77 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC" SPECTRALOGIC |
| 90949869SL 90949874TFIN-F | SEL: TAPES,TPK,CUST,3592 JE SEL:UPG,TS1160,DRIVE,FIBRE,TFIN | | \$4,133.00 \$46,385.00 | K | 31% | \$2,851.77 \$32,005.65 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| 90949914-F | SEL UPG,LTO-9.FC.FH.IMPACT.T950 | | \$46,365.00 | K | 31% | \$16.974.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90949914TFIN | SEL FRU,LTO-9,FC,FH,IMPACT,TFIN | | \$24,600.00 | K | 31% | \$16,974.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949914TFIN-F | SEL UPG,LTO-9,FC,FH,IMPACT,TFIN | | \$24,600.00 | K | 31% | \$16,974.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949915-F | SEL FRU,UPG,LTO-9,FC,FH,T950 | | \$24,600.00 | K | 31% | \$16,974.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949915TFIN-F | SEL FRU,UPG,LTO-9,FC,FH,TFIN | | \$24,600.00 | K | 31% | \$16,974.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90949920-F 90949920TFIN | SEL UPG,LTO-9,SAS,FH,IMPACT,T950 SEL FRU,LTO-9,SAS,FH,IMPACT,TFIN | | \$22,707.69 \$22,707.69 | K | 31% 31% | \$15,668.31 \$15,668.31 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPECTRALOGIC " SPECTRALOGIC |
| 90949920TFIN-F | SEL PRO,LTO-9,SAS,FH,IMPACT,TFIN SEL UPG,LTO-9,SAS,FH,IMPACT,TFIN | | \$22,707.69 | K | 31% | \$15,668.31 \$15.668.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90959005-F | SEL: FRUSLSSFTWRQIP-RIMT120 | | \$6,538.00 | ĸ | 31% | \$4,511.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90959034-F | SEL: FRUT120COD5 SLOT KEY | | \$647.00 | K | 31% | \$446.43 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 90959042-F | SEL: FRUSLSSOFTWAREDIRECTT120 | | \$6,538.00 | K | 31% | \$4,511.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90959209-F | SEL: T120ENCRYPTIONPROFESSIONAL | | \$6,538.00 | K | 31% | \$4,511.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90959211-F 90959226-F | SEL: FRUOBSERVATORY SOFTWARET120 SEL: FRUN 1 POWER PACKROHS ONLY | | \$3,269.00 \$2,769.00 | K | 31% 31% | \$2,255.61 \$1,910.61 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPECTRALOGIC " SPECTRALOGIC |
| 90959226-F 90959231SL | SEL: FRUN 1 POWER PACKROHS ONLY SEL: TAPES.TRPK.CERT.LTO4 WORM.T120 | | \$2,769.00 \$746.00 | ĸ | 31% | \$1,910.61 \$514.74 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 | " SPECTRALOGIC " SPECTRALOGIC |
| 90959231SL 90959232SL | SEL: TAPES,TRPK,CUST,LTO4 WORM,T120 SEL: TAPES,TRPK,CUST,LTO4 WORM,T120 | | \$746.00 | K | 31% | \$514.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90959247-F | SEL: FRULTO-5HHFCUPGRDT120 | | \$16,989.00 | K | 31% | \$11,722.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90959248-F | SEL: FRULTO-5HHSASUPGRDT120 | | \$15,773.00 | K | 31% | \$10,883.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90959255SL | SEL: TAPES,TPK,NOCVR,CERT,LTO4,T120 | | \$467.00 | K | 31% | \$322.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90959256SL | SEL: TAPES,TPK,NOCVR,CUST,LTO4,T120 | | \$467.00 | K | 31% | \$322.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90959261-FSL | SEL: FRU,LTO-6,HH,FC,UPGRD,T120 SEL: FRU,LTO-6,HH,SAS,UPGRD,T120 | | \$11,354.00 | K | 31% | \$7,834.26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC" SPECTRALOGIC |
| 90959262-FSL | SEL: FRU,LTO-6,HH,SAS,UPGRD,T120 SEL: UPG,LTO-7,HH,FC,T120 | | \$9,462.00 \$13,246.00 | K | 31% 31% | \$6,528.78 \$9,139.74 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| | SEL: UPG,LTO-7,HH,FC,T120 SEL: UPG,LTO-7 HH SAS T120 | | \$13,246.00 \$11,354.00 | K | 31% | \$9,139.74 \$7,834.26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| 90959295-F 90959296-F | SEL: UPG,LTO-7,HH,SAS,T120 SEL: UPG,LTO-8,HH,SAS,T120 | | \$11,354.00 | K | 31% | \$9,139.74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90959296-F | SEL: UPG,LTO-8,HH,FC,T120 | | \$15,138.00 | K | 31% | \$10,445.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90959296-F 90959308-F 90959309-F | | | \$1,766.00 | K | 31% | \$1,218.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90959296-F 90959308-F 90959309-F 90959310SL | SEL: TPK,LTO-8,CERT,120 | | | V | 31% | \$1,218.54 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 90959296-F 90959308-F 90959309-F 90959310SL 90959311SL | SEL: TPK,LTO-8,CERT,120 SEL: TPK,LTO-8,CUST,120 | | \$1,766.00 | IX. | | \$1,210.34 | | | | | | | | |
| 90959296-F 90959308-F 90959309-F 90959310SL 90959311SL 90959312SL | SEL: TPK_LTO-8, CERT,120 SEL: TPK_LTO-8, CUST,120 SEL: TPK_LTO-8, CUST,120, NCVR | | \$1,757.00 | K | 31% | \$1,212.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90959296-F 90959308-F 90959309-F 90959310SL 90959311SL 90959312SL 90959313SL | SEL: TPK,LTO-8,CERT,120 SEL: TPK,LTO-8,CUST,120 SEL: TPK,LTO-8,CUST,120 NCVR SEL: TPK,LTO-8,CERT,120 NCVR | | \$1,757.00 \$1,757.00 | K | 31% 31% | \$1,212.33 \$1,212.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| 90959296-F 90959308-F 90959309-F 909593105L 909593115L 909593125L 909593135L 90979018-F | SEL: TPK_LTO-8, CERT, 120 SEL: TPK_LTO-8, CUST, 120 SEL: TPK_LTO-8, CUST, 120, NCVR SEL: TPK_LTO-8, CERT, 120, NCVR SEL: TPK_LTO-8, CERT, 120, NCVR SEL: FRUSL SSOFT WARELUP GRADET IS E | | \$1,757.00 \$1,757.00 \$3,269.00 | K K K | 31% 31% 31% | \$1,212.33 \$1,212.33 \$2,255.61 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPECTRALOGIC " SPECTRALOGIC " SPECTRALOGIC |
| 90959296-F 90959308-F 90959309-F 909593105L 90959311SL 90959312SL 90959313SL 90979018-F 90979426-F | SEL: TPK,LTO-8,CERT,120 SEL: TPK,LTO-8,CUST,120 SEL: TPK,LTO-8,CUST,120 NCVR SEL: TPK,LTO-8,CERT,120 NCVR | | \$1,757.00 \$1,757.00 | K K K | 31% 31% 31% 31% | \$1,212.33 \$1,212.33 \$2,255.61 \$1,804.35 | \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| 90959296-F 90959308-F 90959309-F 90959310SL 90959311SL 90959312SL 90959313SL | SEL: TPK_LTO-6,CERT,120 SEL: TPK_LTO-6,CUST,120 SEL: TPK_LTO-6,CUST,120 MOVR SEL: TPK_LTO-6,CUST,120 MOVR SEL: TPK_LTO-6,CERT,120 MOVR SEL: FRUSLSSOFTWAREUPGRADETS0E SEL: FRUSDSSERVATORY SOFTWARETS0 | | \$1,757.00 \$1,757.00 \$3,269.00 \$2,615.00 | K K K K | 31% 31% 31% | \$1,212.33 \$1,212.33 \$2,255.61 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPECTRALOGIC " SPECTRALOGIC " SPECTRALOGIC " SPECTRALOGIC |

NVP MNWNC-109 Price List-3rd party final - 2023-03 29 of 84

| | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|--|-----------|---|---|--|---|--|--|--|--|--|--|--|--|
| | SEL: FRULTO-5FCHHT50E | | \$7,904.00 | К | 31% | \$5,453.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 90979497-F | SEL: FRULTO-5SASHHT50E | | \$6,687.00 | K | 31% | \$4,614.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| | SEL: FRU,UPG,LTO-6,FC,HH,T50E | | \$10,917.00 | K | 31% | \$7,532.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| | SEL: FRU,LTO-6,FC,HH,STACK | | \$11,538.00 | K | 31% | \$7,961.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| | SEL: FRU,UPG,LTO-6,FC,HH,STACK | | \$11,538.00 | K | 31% | \$7,961.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 0979511-FSL | SEL: FRU,UPG,LTO-6,SAS,HH,T50E | | \$8,734.00 | K | 31% | \$6,026.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 0979511ST | SEL: FRU,LTO-6,SAS,HH,STACK | | \$9,231.00 | K | 31% | \$6,369.39 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| | SEL: FRU,UPG,LTO-6,SAS,HH,STACK | | \$9,231.00 | K | 31% | \$6,369.39 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 0979523-FSL | SEL: UPG,LTO-7,HH,FC,T50E | | \$13,101.00 | K | 31% | \$9,039.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 10979523ST | SEL: FRU,LTO-7,FC,HH,STACK | | \$13,846.00 | K | 31% | \$9,553.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| | SEL: FRU,UPG,LTO-7,FC,HH,STACK | | \$13,846.00 | K | 31% | \$9,553.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 10979524-FSL | SEL: UPG,LTO-7,HH,SAS,T50E | | \$10,917.00 | K | 31% | \$7,532.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90979524ST | SEL: FRU,LTO-7,SAS,HH,STACK | | \$11,538.00 | K | 31% | \$7,961.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| | SEL: FRU,UPG,LTO-7,SAS,HH,STACK | | \$11,538.00 | K | 31% | \$7,961.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 90979526-FSL | SEL: UPG,LTO-8,HH,FC,T50E | | \$15,284.00 | K | 31% | \$10,545.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 0979526ST | SEL: LTO-8,FC,HH,STACK | | \$16,154.00 | K | 31% | \$11,146.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| | SEL: UPG,LTO-8,FC,HH,STACK | | \$16,154.00 | К | 31% | \$11,146,26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| | SEL: UPG.LTO-8.HH.SAS.T50E | | \$13,101.00 | К | 31% | \$9.039.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 0979527ST | SEL: FRU.LTO-8.SAS.HH.STACK | | \$13,846.00 | К | 31% | \$9.553.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| | SEL: FRU,UPG,LTO-8,SAS,HH,STACK | | \$13.846.00 | К | 31% | \$9.553.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRAL OGIC |
| | SEL: FRULTO-7-FC.FH.STACK | | \$21,538.00 | К | 31% | \$14.861.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 10979528ST-F | SEL: FRU.UPG.LTO-7.FC.FH.STACK | | \$21,538.00 | K | 31% | \$14.861.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 0979529ST | SEL: FRU,LTO-8,FC,FH,STACK | | \$23.846.00 | K | 31% | \$16,453,74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| | SEL: FRUUPG LTO-8 FC FH STACK | | \$23,846,00 | к | 31% | \$16 453 74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| | SEL FRU,SLED,LTO-5,FC,HH,SLMP | | \$1,153.85 | K | 31% | \$796.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 10979550ST | SEL FRU,SLED,LTO-6,FC,HH,SLMP | | \$1,153.85 | ĸ | 31% | \$796.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| | SEL FRU,SLED,LTO-7,FC,HH,SLMP | | \$1,153.85 | ĸ | 31% | \$796.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| | SEL FRU,SLED,LTO-8,FC,HH,SLMP | | \$1,153.85 | ĸ | 31% | \$796.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 0979553ST | SEL FRU,SLED,LTO-5,SAS,HH,SLMP | | \$1,153.85 | ĸ | 31% | \$796.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 1979554ST | SEL FRU.SLED.LTO-6.SAS.HH.SLMP | | \$1,153.85 | κ | 31% | \$796.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| | SEL FRU,SLED,LTO-7,SAS,HH,SLMP | | \$1,153.85 | , K | 31% | \$796.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| | SEL FRU,SLED,LTO-8,SAS,HH,SLMP | | \$1,153.85 | K | 31% | \$796.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 97955681 979557ST | SEL FRU,SLED,LTO-8,SAS,HH,SLMP SEL FRU,SLED,LTO-5,FC,FH,SLMP | | \$1,153.85 \$1,153.85 | ı, | 31% | \$796.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| | SEL FRU,SLED,LTO-6,FC,FH,SLMP | | \$1,153.85 \$1,153.85 | ı, | 31% | \$796.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| | SEL FRU,SLED,LTO-7,FC,FH,SLMP | | \$1,153.85 \$1,153.85 | ı, | 31% | \$796.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 1097955981 10979560ST | SEL FRU,SLED,LTO-7,FC,FH,SLMP SEL FRU,SLED,LTO-8,FC,FH,SLMP | | \$1,153.85 | r. | 31% | \$796.16 \$796.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| | SEL FRU,SLED,LTO-8,FC,FH,SLMP SEL UPG,LTO-9,HH,FC,T50E | | \$1,153.85 \$15 138 46 | K | 31% | \$796.16 \$10.445.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC " SPECTRAL OGIC |
| | SEL UPG,LTO-9,HH,FC,T50E SEL LTO-9,FC,HH,STACK | | \$15,138.46 \$18.461.54 | K | 31% | \$10,445.54 \$12,738.46 | | | | | | | | "SPECTRALOGIC "SPECTRALOGIC |
| 979567ST 979567ST-F | SEL LTO-9,FC,HH,STACK SEL UPG,LTO-9,FC,HH,STACK | | \$18,461.54 \$18,461.54 | K | 31% | \$12,738.46 \$12,738.46 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | SPECTRALOGIC SPECTRALOGIC |
| | SEL UPG,LTO-9,FC,HH,STACK SEL UPG,LTO-9,HH,SAS,T50E | | \$18,461.54 \$13,246.15 | K | 31% | \$12,738.46 \$9.139.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC " SPECTRAL OGIC |
| | SEL UPG,LTO-9,HH,SAS,T50E SEL FRU,LTO-9,SAS,HH,STACK | | \$13,246.15 \$16,153.85 | K | 31% | \$9,139.84 \$11.146.16 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| | | | | K | | | | | | | | | | |
| 0979568ST-F | SEL FRU,UPG,LTO-9,SAS,HH,STACK | | \$16,153.85 | K | 31% | \$11,146.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 0979570ST | SEL FRU,LTO-9,FC,FH,STACK | | \$26,153.85 | К | 31% | \$18,046.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| | SEL FRU,UPG,LTO-9,FC,FH,STACK | | \$26,153.85 | К | 31% | \$18,046.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| 019814T20-F | SEL: CHAMBER-SLOT KEY ENABLET200 | | \$1,308.00 | К | 31% | \$902.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 019814T380 | SEL: CHAMBER-SLOT KEY ENABLET380 | | \$1,308.00 | K | 31% | \$902.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| | SEL: FRUCHAMBER-SLOT KEYT380 | | \$1,308.00 | К | 31% | \$902.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| I019814T680 | SEL: CHAMBER-SLOT KEY ENABLET680 | | \$1,308.00 | K | 31% | \$902.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| | SEL: FRUCHAMBER-SLOT KEYT680 | | \$1,308.00 | K | 31% | \$902.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 91019816-F | SEL: FRUENCRYPTONPROT200-380-680 | | \$6,538.00 | K | 31% | \$4,511.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| | SEL: FRUSLS SFTWR-KEYQIP-RIMBOA | | \$6,538.00 | K | 31% | \$4,511.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| | SEL: FRUSLS SFTWR-KEYDIRECTT200 | | \$6,538.00 | K | 31% | \$4,511.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 91019824-F | SEL: RACKSTANDARD 19 INCH | | \$4,015.00 | K | 31% | \$2,770.35 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| | SEL: FRUSLS SW-KEYDIRECTT380-680 | | \$6,538.00 | K | 31% | \$4,511.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| | SEL: CORD,4.5M,L6-20P / LOCKING C19 | | \$75.00 | K | 31% | \$51.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| ADDLGB | SEL Boomi Addl Data Vol Per GB (Annual) | | \$75.00 | K | 31% | \$51.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | *** BOOMI |
| | SEL 1YR 1-9 ADMIN USER LOGIN | | \$2,307.69 | K | 31% | \$1,592.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| ADU-1YR-00000010 | SEL 1YR 10-99 ADMIN USER LOGIN | | \$1,923.08 | K | 31% | \$1,326.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| ADU-3YR-00000001 | SEL 3YR 1-9 ADMIN USER LOGIN | | \$6,230.77 | K | 31% | \$4,299.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| DU-3YR-00000010 | SEL 3YR 10-99 ADMIN USER LOGIN | | \$5,192.31 | K | 31% | \$3,582.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| DU-5YR-00000001 | SEL 5YR 1-9 ADMIN USER LOGIN | | \$9,230,77 | K | 31% | \$6,369,23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| DU-5YR-00000010 | SEL 5YR 10-99 ADMIN USER LOGIN | | \$7,692.31 | K | 31% | \$5,307,69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| DV_WORKFLOW | SEL BOOMI Advanced Workflow | | \$650.00 | K | 31% | \$448.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| DVAPI | SEL BOOMI API Publish Features | | \$650.00 | К | 31% | \$448.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| EOS-0-50OS | SEL AE for SP Online + OneDrive OS | | \$275.90 | ĸ | 31% | \$190.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| | SEL AE for SP Online + OneDrive OS | | \$79.03 | K | 31% | \$54.53 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| | SEL AE for SP Online + OneDrive OS | | \$41.59 | ĸ | 31% | \$28.70 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| EOS-101-250OS | SEL AE for SP Online + OneDrive OS | | \$151.12 | ĸ | 31% | \$104.27 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| AEOS-101-2500S | SEL AE for SP Online + OneDrive OS SEL AE for SP Online + OneDrive OS | | \$48.53 | , K | 31% | \$33.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| | SEL AE for SP Online + OneDrive OS | | \$71.40 | ĸ | 31% | \$49.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONS |
| OS-150K-OS | SEL AE for SP Online + OneDrive OS | | \$40.90 | ĸ | 31% | \$28.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONS |
| EOS-2001-2500OS | SEL AE for SP Online + OneDrive OS | | \$66.55 | ĸ | 31% | \$45.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| | SEL AE for SP Online + OneDrive OS | | \$45.75 | ĸ | 31% | \$31.57 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| | SEL AE for SP Online + OneDrive OS | | \$62.39 | κ | 31% | \$43.05 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| EOS-251-500OS | SEL AE for SP Online + OneDrive OS | | \$115.08 | ĸ | 31% | \$79.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| EOS-35K-50KOS | SEL AE for SP Online + OneDrive OS | | \$44.37 | ĸ | 31% | \$30.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| | SEL AE for SP Online + OneDrive OS | | \$58.23 | k | 31% | \$40.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONS |
| EOS-501-750OS | SEL AE for SP Online + OneDrive OS SEL AE for SP Online + OneDrive OS | | \$92.89 | ĸ | 31% | \$64.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| | SEL AE for SP Online + OneDrive OS | | \$42.98 | ĸ | 31% | \$29.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| E08-51-1000S | SEL AE for SP Online + OneDrive OS | | \$192.72 | к. | 31% | \$132.98 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| | SEL AE for SP Online + OneDrive OS | | \$54.07 | k | 31% | \$37.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| EOS-751-1000OS | SEL AE for SP Online + OneDrive OS SEL AE for SP Online + OneDrive OS | | \$85.96 | , K | 31% | \$59.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| | SEL AE for SP Online + OneDrive OS SEL AE for SP Online + OneDrive OS | | \$65.96 \$51.30 | K . | 31% | \$35.40 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| FOS-8001-10KOS | SEL Boomi API Management Tier I | | \$1.500.00 | K . | 31% | \$1.035.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "BOOMI |
| EOS-8001-10KOS | | | \$3,000.00 | , K | 31% | \$2,070.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| EOS-8001-10KOS PI TIERI | SEL Roomi API Management Tier II | | \$8,000.00 | | 31% | \$5,520.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| EOS-8001-10KOS PI_TIERI PI_TIERII | SEL Boomi API Management Tier II | | | K | 31% | \$5,520.00 \$10.350.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| EOS-8001-10KOS PI_TIERI PI_TIERII PI_TIERIII | SEL Boomi API Management Tier III | | | | | | | | | \$0.00 | \$0.00 | | | |
| EOS-8001-10KOS PI_TIERI PI_TIERII PI_TIERIII PI_TIERIII | SEL Boomi API Management Tier III SEL Boomi API Management Tier IV | | \$15,000.00 | K | 240/ | | | | | 80.00 | 60.00 | 60.00 | | |
| EOS-8001-10KOS PI_TIERI PI_TIERII PI_TIERIII PI_TIERIII PI_TIERIV SARSTRTBNDL | SEL Boomi API Management Tier III SEL Boomi API Management Tier IV SELECT DFXS Assess/Archive, 30TB 1Yr Sub | | \$15,000.00 \$20,512.31 | K | 31% | \$14,153.49 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| EOS-8001-10KOS PI_TIERI PI_TIERII PI_TIERIII PI_TIERIII PI_TIERIV SARSTRTBNDL UTO-0-50OS | SEL Bomi API Management Tier III SEL Bomi API Management Tier IV SELECT DFXS Assess/Archive, 30TB 1Yr Sub SEL Automation Engine OS | | \$15,000.00 \$20,512.31 \$206.93 | K | 31% | \$14,153.49 \$142.78 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | " NTP-DEFENDX " VARONIS |
| EOS-8001-10KOS PI_TIERI PI_TIERII PI_TIERIII PI_TIERIV SARSTRTBNDL UTO-0-50OS UTO-1001-1500OS | SEL Boani API Management Tier II SEL Boani API Management Tier IV SEL ECOT IAPI Management Tier IV SEL ECT DFXS Assess/Archive, 30TB 1Yr Sub SEL Automation Engine OS EL Automation Engine OS | | \$15,000.00 \$20,512.31 \$206.93 \$59.27 | K K | 31% 31% | \$14,153.49 \$142.78 \$40.90 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | " NTP-DEFENDX " VARONIS " VARONIS |
| LEOS-8001-10KOS PI_TIERI PI_TIERII PI_TIERIII PI_TIERIV JSARSTRTBNDL LUTO-0-500S LUTO-1001-1500OS | SEL Boarn API Management Tier III SEL Boarn API Management Tier III SEL Boarn API Management Tier IV SEL SECT DFXS Assess/Archive, 30TB IYY Sub SEL Automation Engine OS SEL Automation Engine OS SEL Automation Engine OS | | \$15,000.00 \$20,512.31 \$206.93 \$59.27 \$31.20 | K K K | 31% 31% 31% | \$14,153.49 \$142.78 \$40.90 \$21.53 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | "" NTP-DEFENDX "" VARONIS "" VARONIS "" VARONIS |
| LEOS-8001-10KOS PI_TIERI PI_TIERII PI_TIERIII PI_TIERIII PI_TIERIII LIPI_TIERIII LIPI_TIERIII | SEL Boom API Management Tier III SEL Boom API Management Tier III SEL BOOM API Management Tier IV SELECT DYSX Sassas/Archive, 30TB 1YF Sub SEL Automation Engine OS SEL Automation Engine OS SEL Automation Engine OS SEL Automation Engine OS | | \$15,000.00 \$20,512.31 \$206.93 \$59.27 \$31.20 \$113.34 | K K K K | 31% 31% 31% 31% | \$14,153.49 \$142.78 \$40.90 \$21.53 \$78.20 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " NTP-DEFENDX " VARONIS " VARONIS " VARONIS " VARONIS |
| AEOS-8001-10KOS API_TIERI API_TIERII API_TIERII API_TIERIII API_TIERIII API_TIERIII AUTO-0500S AUTO-100K-150KOS AUTO-101250OS AUTO-101250OS AUTO-101250OS | SEL Boarn API Management Tier III SEL Boarn API Management Tier III SEL Boarn API Management Tier IV SEL BOARN API MANAGEMENT AND | | \$15,000.00 \$20,512.31 \$206.93 \$59.27 \$31.20 \$113.34 \$36.39 | K K K K | 31% 31% 31% 31% 31% | \$14,153.49 \$142.78 \$40.90 \$21.53 \$78.20 \$25.11 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " NTP-DEFENDX " VARONIS " VARONIS " VARONIS " VARONIS " VARONIS " VARONIS |
| EOS-8001-10KOS PI_TIERI PI_TIERII PI_TIERIII PI_TIERIII PI_TIERIV SARSTRTBNDL UTO-0-500S UTO-1001-1500OS UTO-100K-150KOS UTO-101-250OS UTO-101K-20KOS UTO-10K-20KOS UTO-100K-20WOS | SEL Boom API Management Tier III SEL Boom API Management Tier III SEL BOOM API MAN SEL AUSTRIANCE PROJNE OS SEL AUSTRIANCE PROJNE OS SEL AUSTRIANCE PRO | | \$15,000.00 \$20,512.31 \$206.93 \$59.27 \$31.20 \$113.34 \$36.39 \$53.55 | K K K K K | 31% 31% 31% 31% 31% 31% | \$14,153.49 \$142.78 \$40.90 \$21.53 \$78.20 \$25.11 \$36.95 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | "NTP-DEFENIX" "VARONIS "VARONIS "VARONIS "VARONIS "VARONIS "VARONIS "VARONIS |
| EOS-801-10KOS PI_TERI PI_TERI PI_TERI PI_TERII PI_TERII PI_TERII PI_TERII PI_TERII PI_TERII PI_TERII VITO-0500S UTO-100K-150KOS UTO-10K-150KOS UTO-10K-150KOS UTO-10K-150KOS UTO-1501-200KOS UTO-1501-200KOS UTO-1501-200KOS | SEL Boarn API Management Ter III SEL Boarn API Management Ter III SEL Boarn API Management Ter IV SEL BOARN API MANAGEMENT AND SEL AUTOMATION Engine OS | | \$15,000.00 \$20,512.31 \$206.93 \$59.27 \$31.20 \$113.34 \$36.39 \$53.55 \$30.68 | K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% | \$14,153.49 \$142.78 \$40.90 \$21.53 \$78.20 \$25.11 \$36.95 \$21.17 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | "NTP-DEFENDX " VARONIS |
| LEOS-8001-10KOS PUP TERRI | SEL Boom API Management Tier III SEL Boom API Management Tier III SEL BOOM API Management Tier VIII SEL BOOM API MANAGEMENT AND AVII SUB SEL Automation Engine OS | | \$15,000.00 \$20,512.31 \$206.93 \$59.27 \$31.20 \$113.34 \$36.39 \$53.55 \$30.68 \$49.91 | K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$14,153.49 \$142.78 \$40.90 \$21.53 \$78.20 \$25.11 \$36.95 \$21.17 \$34.44 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | "NTP-DEFENDX " VARONIS |
| LEOS-8001-10KOS PIP TERRI | SEL Boarn API Management Ter III SEL Boarn API Management Ter IV SELECT DFX3 Assess/Archive, 30TB 1Yr Sub SEL Automation Engine OS | | \$15,000.00 \$20,512.31 \$206.93 \$59.27 \$31.20 \$113.34 \$36.39 \$53.55 \$30.68 \$49.91 | K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$14,153.49 \$142.78 \$40.90 \$21.53 \$78.20 \$25.11 \$36.95 \$21.17 \$34.44 \$23.67 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | "NIP-DEFENDX " VARONS |
| EOS-8001-10KOS PL TERRI PL TER | SEL Boarn API Management Ter III SEL Automation Engine OS | | \$15,000.00 \$20,512.31 \$206.93 \$59.27 \$31.20 \$113.34 \$36.39 \$53.55 \$30.68 \$49.91 \$34.31 \$46.79 | K K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$14,153.49 \$142.78 \$40.90 \$21.53 \$78.20 \$25.11 \$36.95 \$21.17 \$34.44 \$23.67 \$32.29 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | "NIP_DEFENDX " VARONS |
| AEOS-8001-10KOS PAP, TIERI PAP, TIERII PAP, TIERII PAP, TIERII PAP, TIERIII PAP, TIERIII PAP, TIERIII AUTO-0-500S AUTO-1001-1500OS AUTO-1001-1500OS AUTO-1001-1500OS AUTO-1001-1500OS AUTO-101-2500OS AUTO-105-2000OS AUTO-105-2000OS AUTO-2001-2500OS AUTO-25000S AUTO-205-350OS AUTO-205-350OS AUTO-205-350OS AUTO-205-350OS AUTO-205-350OS AUTO-205-350OS | SEL Born API Management Tier III SEL Born API Management Tier III SEL BORN API Management Tier IV SEL BORN API Management Tier IV SEL Automation Engine CS | | \$15,000.00 \$20,512.31 \$206.93 \$59.27 \$31.20 \$113.34 \$36.39 \$53.55 \$30.68 \$49.91 \$34.31 \$46.79 \$86.31 | K K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$14,153.49 \$142.78 \$40.90 \$21.53 \$78.20 \$25.11 \$36.95 \$21.17 \$34.44 \$23.67 \$32.29 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | "NIP-DEFENDX " VARONS |
| AEOS-8001-10KOS PP) THERI | SEL Boarn API Management Ter III SEL Automation Engine OS | | \$15,000.00 \$20,512.31 \$206.93 \$59.27 \$31.20 \$113.34 \$36.39 \$53.55 \$30.68 \$49.91 \$34.31 \$46.79 | K K K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$14,153.49 \$142.78 \$40.90 \$21.53 \$78.20 \$25.11 \$36.95 \$21.17 \$34.44 \$23.67 \$32.29 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | **NP-DEFENDX **VARONS |
| LEOS-8001-10KOS PP_I TERI PP_I TERI PP_I TERI PP_I TERI PP_I TERII PP_I TERII PP_I TERII PP_I TERII PP_I TERII PP_I TERII PP_I TERIV KITO-0-500S WITO-100K-150KOS WITO-100K-150KOS WITO-10K-20KOS WITO-10K-20KOS WITO-10K-20KOS WITO-10K-20KOS WITO-20K-20KOS WITO-20K-20KOS WITO-20K-20KOS WITO-20K-20KOS WITO-20K-20KOS WITO-20K-20KOS WITO-20K-20KOS WITO-20K-20KOS WITO-20K-20K-20KOS WITO-250K-50KOS WITO-25K-50KOS WITO-35K-50KOS WITO-35K-50KOS WITO-35K-50KOS WITO-40K-6000OS WITO-45K-50KOS WITO-40K-60KOS W | SEL Born API Management Ter III SEL Automation Engine OS | | \$15,000.00 \$20,512.31 \$266.93 \$59.27 \$31.20 \$113.34 \$36.39 \$53.55 \$30.68 \$49.91 \$34.31 \$46.79 \$86.31 | K K K K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$14,153,49 \$142,78 \$40,90 \$21,53 \$78,20 \$25,51 \$36,95 \$21,17 \$34,44 \$23,67 \$32,29 \$59,55 \$22,96 \$30,13 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | **NIP-DEFENDX **VARONS |
| EOS-8001-10KOS P. P. TERI P. P. TERI P. P. TERIN P. P. TERIN P. P. TERIN P. TERIN P. TERIN P. TERIN SERVICE SARSTITISHOL LUTO-4500S LUTO-10K-150KOS LUTO-10K-150KOS LUTO-10K-150KOS LUTO-10K-150KOS LUTO-10K-150KOS LUTO-10K-150KOS LUTO-20K-150KOS LUTO-40K-150KOS LUTO-40K-1 | SEL Boran API Management Ter III SEL Boran API Management Ter III SEL BORAN API Management Ter IV SEL BORAN API MANAGEMENT AND SEL ALEMANIA SEL ALEMANIA SENDRE ASSEMBLY ASSEM | | \$15,000.00 \$20,512.31 \$266.93 \$59.27 \$31.20 \$133.34 \$36.39 \$53.55 \$30.68 \$49.91 \$34.31 \$46.79 \$66.31 \$33.27 \$46.63 | K K K K K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$14,153.49 \$142.78 \$40.90 \$21.53 \$78.20 \$25.11 \$36.95 \$21.17 \$34.44 \$23.67 \$32.29 \$59.55 \$22.96 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | "NIP_DEFENDX " VARONS |
| EOS-8001-10KOS P) - 1) TERI P) - 1] TERI P) | SEL Born API Management Ter III SEL Automation Engine OS | | \$15,000.00 \$20,512.31 \$266.93 \$59.27 \$31.20 \$113.34 \$36.39 \$53.55 \$30.68 \$49.91 \$34.31 \$46.79 \$86.31 | K K K K K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$14,153,49 \$142,78 \$40,90 \$21,53 \$78,20 \$25,51 \$36,95 \$21,17 \$34,44 \$23,67 \$32,29 \$59,55 \$22,96 \$30,13 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | "NIP_DEFENDX " VARONIS |
| EOS-8001-10KOS P. P. TERI N. TE | SEL Boran API Management Ter III SEL Boran API Management Ter III SEL BORAN API Management Ter IV SEL BORAN API MANAGEMENT AND SEL ALEMANIA SEL ALEMANIA SENDRE ASSEMBLY ASSEM | | \$15,000.00 \$20,512.31 \$266.93 \$59.27 \$31.20 \$133.34 \$36.39 \$53.55 \$30.68 \$49.91 \$34.31 \$46.79 \$66.31 \$33.27 \$46.63 | K K K K K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$14,153.49 \$142.78 \$40.90 \$21.53 \$78.20 \$25.11 \$36.95 \$21.17 \$34.44 \$23.67 \$32.29 \$59.55 \$22.96 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | "NIP_DEFENDX " VARONS |

NVP MNWNC-109 Price List-3rd party final - 2023-03 30 of 84

| SKU | DESCRIPTION | Model Sub EMC LIST | CATEGOR' CODE | Y NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|---|--|---|--|--|--|--|--|--|--|--|--|---|
| AUTO-8001-10KOS AVAADVC100C | SEL Automation Engine OS SEL AVA-ADVC-100-C) | \$38.4 \$15.450.0 | | 31% 31% | \$26.54 \$10.660.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "* VARONIS VMWARE |
| AVAADVC100C-I | SEL AVA-ADVC-100-C) | \$16,145.2 | | 31% | \$11,140.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| AVAADVC100C-K | SEL AVA-ADVC-100-C) | \$14,322.9 | | 31% | \$9,882.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| AVAADVC10C | SEL AVA-ADVC-10-C) | \$1,545.0 | | 31% | \$1,066.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| AVAADVC10C-I AVAADVC10C-K | SEL AVA-ADVC-10-C) SEL AVA-ADVC-10-C) | \$1,614.5 \$1,432.2 | | 31% 31% | \$1,114.03 \$988.28 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| AVAADVC10C-K AVAADVN100C | SEL AVA-ADVC-10-C) SEL AVA-ADVN-100-C) | \$1,432.2 | 10 K | 31% | \$7.072.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| AVAADVN100C-I | SEL AVA-ADVN-100-C) | \$10.711.2 | 5 K | 31% | \$7,390,76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| AVAADVN100C-K | SEL AVA-ADVN-100-C) | \$9,505.2 | 1 K | 31% | \$6,558.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| AVAADVN10C | SEL AVA-ADVN-10-C) | \$1,025.0 | | 31% | \$707.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| AVAADVN10C-I AVAADVN10C-K | SEL AVA-ADVN-10-C) SEL AVA-ADVN-10-C) | \$1,071.1 \$950.5 | | 31% 31% | \$739.08 \$655.86 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| AV-ADVC-100-F | SEL: AV-ADVC-100-F | \$16,995.0 | 0 K | 31% | \$11,726.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| AV-ADVC-10-F | SEL: AV-ADVC-10-F | \$1,699.5 | i0 K | 31% | \$1,172.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| AVADVENTC100UGF | SEL: AV-ADV-ENTC100-UG-F | \$3,751.0 | | 31% | \$2,588.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| AVADVENTC10UGF | SEL: AV-ADV-ENTC10-UG-F | \$375.1 | | 31% | \$258.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| AVADVENTN100UGF AVADVENTN10UGF | SEL: AV-ADV-ENTN100-UG-F SEL: AV-ADV-ENTN10-UG-F | \$2,541.0 \$254.1 | | 31% 31% | \$1,753.29 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT " CARAHSOFT |
| AV-ADVN-100-F | SEL: AV-ADV-ENTNIO-05-F SEL: AV-ADVN-100-F | \$11,275.0 | 0 K | 31% | \$175.33 \$7,779.75 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT |
| AV-ADVN-10-F | SEL: AV-ADVN-10-F | \$1,127.5 | 0 K | 31% | \$777.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| AVASTAVC100UC | SEL AVA-ST-AVC100-U-C) | \$6,765.0 | 10 K | 31% | \$4,667.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| AVASTAVC100UC-I | SEL AVA-ST-AVC100-U-C) | \$7,069.4 | | 31% | \$4,877.91 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| AVASTAVC100UC-K | SEL AVA-ST-AVC100-U-C) | \$6,276.0 | | 31% | \$4,330.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| AVASTAVN100UC AVASTAVN100UC-I | SEL AVA-ST-AVN100-U-C) SEL AVA-ST-AVN100-U-C) | \$4,455.0 | | 31% | \$3,073.95 \$3,212.28 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| AVASTAVN100UC-I AVASTAVN100UC-K | SEL AVA-ST-AVN100-U-C) SEL AVA-ST-AVN100-U-C) | \$4,655.4 \$4,134.1 | 0 K | 31% 31% | \$3,212.28 \$2,852.54 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| AVASTAVN1000C-R | SEL AVA-STD-AVC10-U-C) | \$677.0 | | 31% | \$467.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| AVASTDAVC10UC-I | SEL AVA-STD-AVC10-U-C) | \$707.4 | 7 K | 31% | \$488.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| AVASTDAVC10UC-K | SEL AVA-STD-AVC10-U-C) | \$628.2 | 6 K | 31% | \$433.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| AVASTDAVN10UC | SEL AVA-STD-AVN10-U-C) | \$446.0 | | 31% | \$307.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VASTDAVN10UC-I | SEL AVA-STD-AVN10-U-C) | \$466.0 \$414.0 | | 31% | \$321.59 \$285.70 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| AVASTDAVN10UC-K AVASTDC100C | SEL AVA-STD-AVN10-U-C) SEL AVA-STDC-100-C) | \$414.0 \$9,300.0 | | 31% 31% | \$285.70 \$6.417.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| VASTDC100C-I | SEL AVA-STDC-100-C) SEL AVA-STDC-100-C) | \$9,300.0 | | 31% | \$6,417.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| VASTDC100C-K | SEL AVA-STDC-100-C) | \$8,626.3 | | 31% | \$5,952.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| AVASTDC10C | SEL AVA-STDC-10-C) | \$930.0 | 0 K | 31% | \$641.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| AVASTDC10C-I | SEL AVA-STDC-10-C) | \$971.8 | | 31% | \$670.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| AVASTDC10C-K | SEL AVA-STDC-10-C) | \$862.6 | | 31% | \$595.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| AVASTDN100C AVASTDN100C-I | SEL AVA-STDN-100-C) SEL AVA-STDN-100-C) | \$6,200.0 \$6,479.0 | | 31% 31% | \$4,278.00 \$4,470.51 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| AVASTDN100C-I AVASTDN100C-K | SEL AVA-STDN-100-C) SEL AVA-STDN-100-C) | \$6,479.0 \$5,751.9 | | 31% | \$4,470.51 \$3,968.85 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VASTDN100C4C | SEL AVA-STDN-10-C) | \$620.0 | 0 K | 31% | \$427.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VASTDN10C-I | SEL AVA-STDN-10-C) | \$647.9 | | 31% | \$447.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VASTDN10C-K | SEL AVA-STDN-10-C) | \$575.5 | | 31% | \$397.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| V-ENTC-100-F | SEL: AV-ENTC-100-F | \$20,405.0 | | 31% | \$14,079.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| AV-ENTC-10-F | SEL: AV-ENTC-10-F | \$2,040.5 | | 31% | \$1,407.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| V-ENTN-100-F | SEL: AV-ENTN-100-F | \$13,585.0 | | 31% | \$9,373.65 \$937.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | "CARAHSOFT |
| AV-ENTN-10-F AVSTDADVC100UGF | SEL: AV-ENTN-10-F SEL: AV-STD-ADVC100-UG-F | \$1,358.5 \$7,441.5 | | 31% 31% | \$937.37 \$5.134.64 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " CARAHSOFT " CARAHSOFT |
| AVSTDADVC10UGF | SEL: AV-STD-ADVC10-UG-F | \$744.7 | | 31% | \$513.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| AVSTDADVN100UGF | SEL: AV-STD-ADVN100-UG-F | \$4,900.5 | 0 K | 31% | \$3,381.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| AVSTDADVN10UGF | SEL: AV-STD-ADVN10-UG-F | \$490.6 | 0 K | 31% | \$338.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| AV-STDC-100-F | SEL: AV-STDC-100-F | \$10,230.0 | 0 K | 31% | \$7,058.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| AV-STDC-10-F AVSTDENTC100UGF | SEL: AV-STD-10-F SEL: AV-STD-ENTC100-HG-F | \$1,023.0 \$11 192.5 | 0 K | 31% | \$705.87 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | " CARAHSOFT |
| AVSTDENTC100UGF AVSTDENTC10UGF | SEL: AV-STD-ENTC100-UG-F SEL: AV-STD-ENTC10-UG-F | \$11,192.5 \$1,119.8 | | 31% 31% | \$7,722.83 \$772.66 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| AVSTDENTC100GF | SEL: AV-STD-ENTN100-UG-F | \$7,441.5 | 0 K | 31% | \$5,134.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| AVSTDENTN10UGF | SEL: AV-STD-ENTN10-UG-F | \$744.7 | 0 K | 31% | \$513.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| AV-STDN-100-F | SEL: AV-STDN-100-F | \$6,820.0 | 0 K | 31% | \$4,705.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| V-STDN-10-F | SEL: AV-STDN-10-F | \$682.0 | | 31% | \$470.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| 3CB-1YR-00001000 | SEL 1Y BU Catalog Bundle Up to 1k Tapes | \$15,384.6 | | 31% | \$10,615.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| 3CB-1YR-00005000 3CB-1YR-00010000 | SEL 1Y BU Catalog Bundle Up to 5k Tapes SEL 1Y BU Catalog Bundle Upto 10k Tapes | \$30,769.2 \$46,153.8 | | 31% 31% | \$21,230.77 \$31,846.16 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " INDEX ENGINES " INDEX ENGINES |
| BCB-1YR-00010000 | SEL 17 BU Catalog Bundle Up to 25k Tapes | \$46,153.0 | | 31% | \$53,046.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| CB-1YR-00050000 | SEL 1Y BU Catalog Bundle Up to 50k Tapes | \$138.461.5 | | 31% | \$95,538.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| CB-1YR-00100000 | SEL 1Y BU Catalog Bundle Up to 100k Tape | \$230,769.2 | 3 K | 31% | \$159,230.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** INDEX ENGINES |
| CB-3YR-00001000 | SEL 3Y BU Catalog Bundle Up to 1k Tapes | \$30,769.2 | 3 K | 31% | \$21,230.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| CB-3YR-00005000 | SEL 3Y BU Catalog Bundle Up to 5k Tapes | \$61,538.4 | 6 K | 31% | \$42,461.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** INDEX ENGINES |
| CB-3YR-00010000 CB-3YR-00025000 | SEL 3Y BU Catalog Bundle Up to 10k Tapes | \$92,307.6 | | 31% | \$63,692.31 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | "INDEX ENGINES "INDEX ENGINES |
| ICB-3YR-00025000 ICB-3YR-00050000 | SEL 3Y BU Catalog Bundle Up to 25k Tapes SEL 3Y BU Catalog Bundle Up to 50k Tapes | \$153,846.1 \$276,923.0 | S K | 31% 31% | \$106,153.84 \$191.076.93 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " INDEX ENGINES " INDEX ENGINES |
| CB-3YR-00100000 | SEL 3Y BU Catalog Bundle Up to 100k Tape | \$461,538.4 | | 31% | \$318,461.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| CB-5YR-00001000 | SEL 5Y BU Catalog Bundle Up to 1k Tapes | \$46,153.8 | 5 K | 31% | \$31,846.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| CB-5YR-00005000 | SEL 5Y BU Catalog Bundle Up to 5k Tapes | \$92,307.6 | 9 K | 31% | \$63,692.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** INDEX ENGINES |
| CB-5YR-00010000 | SEL 5Y BU Catalog Bundle Up to 10k Tapes | \$138,461.5 | 4 K | 31% | \$95,538.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| BCB-5YR-00025000 BCB-5YR-00050000 | SEL 5Y BU Catalog Bundle Up to 25k Tapes SEL 5Y BU Catalog Bundle Up to 50k Tapes | \$230,769.2 \$415,384.6 | 3 K | 31% 31% | \$159,230.77 \$286,615,39 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | " INDEX ENGINES " INDEX ENGINES |
| BCB-5YR-00050000 BCB-5YR-00100000 | SEL 5Y BU Catalog Bundle Up to 50K Tapes SEL 5Y BU Catalog Bundle Up to 100k Tape | \$415,384.6 \$692,307.6 | | 31% | \$286,615.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "INDEX ENGINES "INDEX ENGINES |
| BM-E-C101-200 | SEL BOOMI TradePartnerConnect (101-200) | \$71.2 | | 31% | \$49.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "BOOM |
| M-E-C41-100 | SEL BOOMI TradePartnerConnect (41-100) | \$71.2 | | 31% | \$49.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-E-CT1001Y | SEL BOOMI TradePartnerConnect (81-100) | \$30.0 | 0 K | 31% | \$20.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| M-E-CT100P1Y | SEL BOOM! TradePartnerConnect > 100 | \$22.5 | | 31% | \$15.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| M-E-CT101Y M-E-CT201P | SEL BOOMI TradePartnerConnect (5-10) SEL BOOMI TradePartnerConnect (201 plus) | \$67.5 \$71.2 | | 31% 31% | \$46.58 \$49.16 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " BOOMI |
| | SEL BOOMI TradePartnerConnect (201 plus) SEL BOOMI TradePartnerConnect (11-20) | \$71.2 | | 31% | \$49.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| M-F-CT201V | SEL BOOMI TradePartnerConnect (11-20) SEL BOOMI TradePartnerConnect (21-40) | \$52.5 | 0 K | 31% | \$36.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOM |
| M-E-CT201Y M-E-CT401Y | SEL BOOM TradePartnerConnect (41-60) | \$45.0 | 0 K | 31% | \$31.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| M-E-CT401Y M-E-CT601Y | | \$71.2 | | 31% | \$49.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| M-E-CT401Y M-E-CT601Y M-E-CT6-40 | SEL BOOMI TradePartnerConnect (6-40) | | 0 K | 31% | \$25.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| M-E-CT401Y M-E-CT601Y M-E-CT6-40 M-E-CT801Y | SEL BOOMI TradePartnerConnect (6-40) SEL BOOMI TradePartnerConnect (61-80) | \$37.5 | | | \$51.75 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | *** BOOMI |
| M-E-CT401Y M-E-CT601Y M-E-CT6-40 M-E-CT801Y M-E-CTP41Y | SEL BOOM TradePartnerConnect (6-40) SEL BOOM TradePartnerConnect (61-80) SEL BOOM TradePartnerConnect (1-4) | \$37.5 \$75.0 | | 31% | | | | | | | | | |
| M-E-CT401Y M-E-CT601Y M-E-CT6-40 M-E-CT801Y M-E-CTP41Y M-E-CTPCT-NS | SEL BOOMI TradePartnerConnect (6-40) SEL BOOMI TradePartnerConnect (61-80) SEL BOOMI TradePartnerConnect (-1-4) SEL BOOMI TradePartnerConnectProd NonSub | \$37.5 \$75.0 \$75.0 | 0 K | 31% | \$51.75 | \$0.00 | | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| IM-E-CT401Y IM-E-CT601Y IM-E-CT6-40 IM-E-CT801Y IM-E-CTP41Y IM-E-CTPCT-NS IM-E-CTTCT-NS | SSE. BOOMI TradePartnerConnect (6-40) SSE. BOOMI TradePartnerConnect (6-80) SSE. BOOMI TradePartnerConnect (1-4) SSE. BOOMI TradePartnerConnect(1-4) SSE. BOOMI TradePartnerConnectProd NonSub SSE. BOOMI TradePartnerConnectProd NonSub | \$37.5 \$75.0 \$75.0 \$38.0 | 10 K | 31% 31% | \$51.75 \$26.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| M-E-CT401Y M-E-CT601Y M-E-CT6-40 M-E-CT801Y M-E-CTP41Y M-E-CTPCT-NS M-E-CTTCT-NS M-E-CTC-NS | SEL BOOMI TradePartnerConnect (6-40) SEL BOOMI TradePartnerConnect (6-80) SEL BOOMI TradePartnerConnect (7-4) SEL BOOMI TradePartnerConnect(7-4) SEL BOOMI TradePartnerConnectProd NonSub SEL BOOMI TradePartnerConnectProd NonSub SEL BOOMI EDIAPPartnerConnectProd NonSub SEL BOOMI EDIBEZB Framework SEL BOOMI EDIBEZB Framework SEL BOOMI EDIBEZB Framework | \$37.5 \$75.0 \$75.0 \$38.0 \$0.0 | 10 K | 31% 31% 31% | \$51.75 \$26.22 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " BOOMI " BOOMI |
| M-E-CT401Y M-E-CT601Y M-E-CT6-40 M-E-CT801Y M-E-CTP41Y M-E-CTPCT-NS M-E-CTTCT-NS M-E-CTCT-NS M-E-LC-B2BF M-E-LC-B2BF M-E-LC-FY18 | SEL BOOM TradePartnerConnect (6-40) SEL BOOM TradePartnerConnect (61-80) SEL BOOM TradePartnerConnect (1-4) SEL BOOM TradePartnerConnect (1-4) SEL BOOM TradePartnerConnect(1-4) SEL BOOM TradePartnerConnect(1-40) SEL BOOM TradePartnerConnect(1-40) SEL BOOM TradePartnerConnect(1-40) SEL BOOM BOURSE Framework SEL BOOM Boll ED Fortaltree SEL BOOM Boll ED Iddition | \$37.5 \$75.0 \$75.0 \$38.0 \$0.0 \$55.0 | 10 K 10 K 10 K 10 K | 31% 31% 31% 31% 31% | \$51.75 \$26.22 \$0.00 \$0.00 \$379.50 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | "" BOOMI "" BOOMI "" BOOMI "" BOOMI |
| IM-E-CT401Y IM-E-CT601Y IM-E-CT6-40 IM-E-CT801Y IM-E-CT741Y IM-E-CTPCT-NS IM-E-CTCT-NS IM-E-CTCT-NS IM-E-LC-BETA IM-E-LC-FY18 IM-E-LC-FY18 IM-E-LC-FX18 | SEL BOOM TradePartnet Connect (6-40) SEL BOOM TradePartnet Connect (6-40) SEL BOOM TradePartnet Connect (1-4) SEL BOOM TradePartnet Connect (1-4) SEL BOOM TradePartnet Connect (1-4) SEL BOOM TradePartnet Connect(1-4) SEL BOOM TradePartnet Connect(1-4) SEL BOOM TradePartnet Connect(1-4) SEL BOOM EDUBEP framework SEL BOOM EDUBEP framework SEL BOOM EDUBEP framework SEL SEL BOOM EDUBEP framework SEL BOOM EDUBEP for A SEL | \$37.5 \$75.0 \$75.0 \$38.0 \$0.0 \$5.0.0 \$467.0 | 10 K 10 K 10 K 10 K 10 K | 31% 31% 31% 31% 31% 31% 31% | \$51.75 \$26.22 \$0.00 \$0.00 \$379.50 \$322.23 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | "" BOOMI "" BOOMI "" BOOMI "" BOOMI "" BOOMI |
| M.ECT401Y M.ECT601Y M.ECT640 M.ECT801Y M.ECT7801Y M.ECTP41Y M.ECTPCT-NS M.ECTTCT-NS M.ELC-B2BF M.ELC-B2BF M.ELC-FY18 M.ELC-FY18 M.ELC-RAVI M.FLC-RAVI | SEL BOOM TradePartnecConnect (6-40) SEL BOOM TradePartnecConnect (61-80) SEL BOOM TradePartnecConnect (1-4) SEL BOOM TradePartnecConnect (1-4) SEL BOOM TradePartnecConnect(1-4) SEL BOOM TradePartnecConnect(1-4) SEL BOOM TradePartnecConnect(1-4) SEL BOOM BOURDEP Framework SEL BOOM Bour EDI Fraturies SEL BOOM Bour EDI Fraturies SEL BOOM BOUR EDI Goldon SEL BOOM EDI EDI didion SEL BOOM EDI EDI didion SEL BOOM EDI EDI didion SEL BOOM EDI SEL SINGER AVVI Bundle SEL BOOM EDI SEL SINGER SEL SINGER SEL SEL SINGER SEL SINGER SEL | \$37.5 \$75.0 \$75.0 \$38.0 \$0.0 \$550.0 \$467.0 | 10 K 10 K 10 K 10 K 10 K 10 K | 31% 31% 31% 31% 31% 31% 31% 31% | \$51.75 \$26.22 \$0.00 \$0.00 \$379.50 \$322.23 \$0.01 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " BOOM! " BOOM! " BOOM! " BOOM! " BOOM! " BOOM! |
| MM-E-CT601Y MM-E-CT6-40 MM-E-CT8-40 MM-E-CT8-01Y MM-E-CT801Y MM-E-CTPCT-NS MM-E-CTPCT-NS MM-E-LC-B2BF MM-E-LC-B2TA MM-E-LC-BETA MM-E-LC-BETA MM-E-LC-RAVI MM-F-LC-AL-1 | SEL BOOM TradePartnetConnect (6-40) SEL BOOM TradePartnetConnect (61-80) SEL BOOM TradePartnetConnect (1-4) SEL BOOM TradePartnetConnect (1-4) SEL BOOM TradePartnetConnect(1-4) SEL BOOM TradePartnetConnect(1-4) SEL BOOM BOURDEP Framework SEL BOOM Bould SET framework SEL BOOM Bould SET framework SEL BOOM Bould SET framework SEL BOOM SEL SET AND SEL SET SEL SET SEL SEL SEL SET SEL SET SEL | \$37.5 \$75.0 \$78.0 \$38.0 \$0.0 \$467.0 \$467.0 \$1.0 | 10 K | 31% 31% 31% 31% 31% 31% 31% 31% | \$51.75 \$26.22 \$0.00 \$0.00 \$379.50 \$322.23 \$0.01 \$0.69 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " BOOM! |
| M.ECT401Y M.ECT801Y M.ECT801Y M.ECT801Y M.ECT801Y M.ECTP01Y M.ECTPCT-NS M.ECTTCT-NS M.ECTTCT-NS M.ELC-BETA M.ELC-BETA M.ELC-RAVI M.FLC-AL-1 M.FLC-AL-2 M.FLC-AL-3 | SEL BOOM TradePartnecConnect (6-40) SEL BOOM TradePartnecConnect (61-40) SEL BOOM TradePartnecConnect (16-40) SEL BOOM TradePartnecConnect (16-4) SEL BOOM TradePartnecConnect(Text NonSub SEL BOOM TradePartnecConnect(Text NonSub SEL BOOM BOURSE Framework SEL BOOM Bour EDI Fraturuse SEL BOOM Bour EDI Fraturuse SEL BOOM BOUR EDI GET AUTORITION SEL BOOM BOUR SEL BOOM BOUR SEL BOOM EDI GET AUTORITION SEL BOOM FORW Addrif AppLanches 10 SEL BOOM FORW Addrif AppLanches 10 SEL BOOM FORW Addrif AppLanches 10 | \$37.5 \$75.6 \$75.6 \$30.6 \$0.0 \$550.0 \$467.0 \$10.0 | 10 K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$51.75 \$26.22 \$0.00 \$0.00 \$379.50 \$322.23 \$0.01 \$0.69 \$69.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " BOOM |
| MME-CT401Y MME-CTB-01Y MME-CTB-01Y MME-CTB-01Y MME-CTB-01Y MME-CTPCT-NS MME-CTPCT-NS MME-CTCT-NS MME-LC-BETA MME-LC-BETA MME-LC-RAVI MMF-LC-RAVI MMF-LC-RAVI MMF-LC-RAVI | SEL BOOM TradePartnecConnect (6-40) SEL BOOM TradePartnecConnect (61-80) SEL BOOM TradePartnecConnect (1-4) SEL BOOM TradePartnecConnect (1-4) SEL BOOM TradePartnecConnect(1-4) SEL BOOM TradePartnecConnect(1-4) SEL BOOM BradePartnecConnect(1-4) SEL BOOM BradePartnecConnect(1-4) SEL BOOM BradePartnecConnect(1-4) SEL BOOM BradePartnecConnect(1-4) SEL BOOM SEL BOOM SEL | \$37.5 \$75.0 \$75.0 \$38.0 \$0.0 \$50.0 \$467.0 \$1.0 \$1.0 \$1.0 \$1.0 | 10 K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$51.75 \$26.22 \$0.00 \$0.00 \$379.50 \$322.23 \$0.01 \$0.69 \$69.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " BOOM |
| MM-E-CT01Y MM-E-C-CAVI MM-E-C-CAVI MM-E-C-CAVI MM-E-C-CAVI MM-E-C-CAU-1 MM-E-C-CAU-1 MM-E-C-CAU-3 MM-E-C-CAU-3 MM-E-C-CONT MM-E-C-CONT MM-E-C-CONT MM-E-C-CONT | SEL BOOM TradePartnecConnect (6-40) SEL BOOM TradePartnecConnect (61-40) SEL BOOM TradePartnecConnect (16-40) SEL BOOM TradePartnecConnect (16-4) SEL BOOM TradePartnecConnect(Text NonSub SEL BOOM TradePartnecConnect(Text NonSub SEL BOOM BOURSE Framework SEL BOOM Bour EDI Fraturuse SEL BOOM Bour EDI Fraturuse SEL BOOM BOUR EDI GET AUTORITION SEL BOOM BOUR SEL BOOM BOUR SEL BOOM EDI GET AUTORITION SEL BOOM FORW Addrif AppLanches 10 SEL BOOM FORW Addrif AppLanches 10 SEL BOOM FORW Addrif AppLanches 10 | \$37.5 \$75.6 \$75.6 \$30.6 \$0.0 \$550.0 \$467.0 \$10.0 | 00 K 00 K 00 K 00 K 00 K 00 K 10 K 11 K 00 K 10 K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$51.75 \$26.22 \$0.00 \$0.00 \$379.50 \$322.23 \$0.01 \$0.69 \$69.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " BOOM |
| MME-CT401Y MME-CT6-40 MME-CT6-40 MME-CT801Y MME-CT801Y MME-CTPCT-NS MME-CTPCT-NS MME-CEB2BF MME-LC-B2BF MME-LC-B2BF MME-LC-B2H MME-LC-FY18 MME-LC-FY18 MME-LC-FY18 MME-LC-FAL-1 MMF-LC-AL-1 MMF-LC-AL-3 MMF-LC-AL- | SEL BOOM TradePartnecConnect (6-40) SEL BOOM TradePartnecConnect (61-40) SEL BOOM TradePartnecConnect (16-40) SEL BOOM TradePartnecConnect (16-4) SEL BOOM TradePartnecConnect(16-4) SEL BOOM TradePartnecConnect(16-4) SEL BOOM BOURDEPArtnework SEL BOOM BOURDEPArtnework SEL BOOM Bour EDI Fartnework SEL BOOM BOURDEPARTNEWORK SEL BOOM BOURDEPARTNEWORK SEL BOOM BOURDEPARTNEWORK SEL BOOM BOURDEPARTNEWORK SEL BOOM FOR WARDIN APPL BURNDER SEL BOOM FORW Addral AppL BurnDers 01 SEL BOOM FORW Addral AppL BurnDers 1 SEL BOOM FORW Addral AppL BurnDers 1 SEL BOOM FORW Addral AppL BurnDers 1 SEL BOOM FORW Addral AppL BurnDers 100 SEL BOOM FORW Addral AppL BurnDers 100 SEL BOOM FORW ADDRAL AppL BurnDers 100 SEL BOOM FORW OWN CONTINUAL | \$37.5 \$75.0 \$75.0 \$38.0 \$0.0 \$407.0 \$1.0 \$1.00.0 \$4.00.0 | 00 K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$51.75 \$26.22 \$0.00 \$0.00 \$379.50 \$322.23 \$0.01 \$0.69 \$69.00 \$31.05 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " BOOMI |

NVP MNWNC-109 Price List-3rd party final - 2023-03 31 of 84

| BMFLCCESH BMFLCESSIT BMFLCESSIT BMFLCESSIT BMFLCESSIT BMFLCFS-1 BMFLCFS-2 BMFLCFS-3 BMFLCFS-3 BMFLCFS-3 BMFLCFS-3 BMFLCFS-3 BMFLCFS-3 BMFLCAS-3 BMFLCESSIS BMFLCS-3 BMFLCS- | SEL BOOM Flow Enterprise Gold 1000 SEL BOOM Flow Enterprise Sharter SEL BOOM Flow Enterprise Starter SEL BOOM Flow Enterprise Starter SEL BOOM Flow Addraft Flows 01 SEL BOOM Flow Addraft Flows 10 SEL BOOM Flow Addraft Flows 10 SEL BOOM Flow Addraft Flows 10 SEL BOOM Flow Addraft Flows 100 SEL BOOM Flow Hoting Services 10 SEL BOOM Flow Hoting Services 100 SEL BOOM Flow Hoting Services 100 SEL BOOM Flow Hoting Services 100 SEL BOOM Flow Consonal SEL BOOM Flow Hoting Services 100 SEL BOOM MALTON COLD SERVICES 100 SEL BOOM Addraft Services 100 SEL BOOM Addraft Services 100 SEL BOOM Addraft Services 100 SEL BOOM MALTON COLD SELVICES 100 SEL BOOM ADDRAFT SERVICES SELVITY SEL BOOM MALTON COLD SELVICES 100 SEL BOOM SERVICES SELVITY SEL BOOM SELVITES SELVITY SELVITES SELVI | \$1,000.00 \$25.00 \$25.00 \$3.000.00 | K K K K K K K K K K K K K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$690.00 \$3,105.00 \$17.25 \$690.00 \$0.01 \$0.01 \$0.01 \$69.00 \$50.01 \$0.01 \$0.690.00 \$50.01 \$0.690.00 \$207.00 \$207.00 \$207.00 \$207.00 \$208.00 \$444.50 \$379.50 \$379.50 \$379.50 \$0.00 \$50.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | = BOOMI |
|--|--|--|--|--|---|--|--|--|--|--|--|--|---|
| BMF-LC-ESINT BMF-LC-ESINT BMF-LC-FS-1 BMF-LC-FS-2 BMF-LC-FS-2 BMF-LC-FS-2 BMF-LC-FS-3 BMF-LC-FS-3 BMF-LC-FS-3 BMF-LC-FS-3 BMF-LC-FS-3 BMF-LC-FS-3 BMF-LC-FS-3 BMF-LC-FS-3 BMF-LC-FS-3 BMF-LC-MS-3 BMF-LC-BMF-LC-MS-3 BMF-LC-BMF-LC-MS-3 BMF-LC- | SEL BCOMF Flow Essential SEL BCOMF Flow Catterprise Starter SEL BCOMF Flow Addith Flows 01 SEL BCOMF Flow Addith Flows 10 SEL BCOMF Flow Hosting Services 01 SEL BCOMF Flow Hosting Services 01 SEL BCOMF Flow Hosting Services 10 SEL BCOMF Flow Hosting Services 100 SEL BCOMF SERVICES SECLIFITY SEL BCOMF S | \$25.00 \$0.010 \$0.010 \$1.000.00 \$100.00 \$100.00 \$100.00 \$1.000.00 \$1.000.00 \$1.000.00 \$1.000.00 \$1.000.00 \$1.000.00 \$300.00 \$300.00 \$300.00 \$300.00 \$500.00 \$500.00 \$500.00 \$500.00 \$500.00 \$500.00 \$500.00 \$500.00 \$500.00 \$500.00 \$500.00 \$500.00 | K K K K K K K K K K K K K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$17.25 \$890.00 \$0.01 \$6.00 \$59.00 \$0.00 \$0.00 \$69.00 \$69.00 \$69.00 \$207.00 \$207.00 \$207.50 \$448.50 \$379.50 \$379.50 \$379.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | = BOOMI |
| BMFLC-PEI BMFLC-PS-3 B | SEL BOOM Flow Addral Flows 0 SEL BOOM Flow Addral Flows 1 SEL BOOM Flow Addral Flows 10 SEL BOOM Flow Addral Flows 100 SEL BOOM Flow Hosting Services 01 SEL BOOM Flow Hosting Services 1 SEL BOOM Flow Hosting Services 100 SEL BOOM MAN SERVICES SEL SERVICES 100 SEL BOOM AND Flow Flow Flow Flow Flow Flow Flow Flow | \$1,000.00 \$0.01 \$1.00 \$100.00 \$100.00 \$100.00 \$0.01 \$1,000.00 \$100.00 \$100.00 \$100.00 \$100.00 \$100.00 \$300.00 | K K K K K K K K K K K K K K K K K K K | 3196 3196 3196 3196 3196 3196 3196 3196 | \$690.00 \$0.01 \$0.69 \$60.00 | \$0.00 | = BOOMI |
| BMFLCPS-1 BMFLCPS-2 BMFLCPS-3 BMFLCPS-3 BMFLCPS-4 BMFLCPS-4 BMFLCPS-2 BMFLCPS-2 BMFLCPS-2 BMFLCAGA BMF | SEL BCOME Flow Addraft Flows 1 SEL BCOME Flow Addraft Flows 1 SEL BCOME Flow Addraft Flows 10 SEL BCOME Flow Addraft Flows 10 SEL BCOME Flow Addraft Flows 100 SEL BCOME Flow Addraft Flows 100 SEL BCOME Flow Plotting Services 100 SEL BCOME Flow Addraft Flows 100 SEL BCOME SEL SEL SEL SEL SEL SEL SEL SEL SEL SE | \$0.01 \$1.000.00 \$100.00 \$1.000.00 \$1.000.00 \$1.000.00 \$1.000.00 \$1.000.00 \$300.00 \$300.00 \$500 | K K K K K K K K K K K K K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$0.01 \$6.90 \$69.00 \$0.01 \$0.01 \$0.01 \$69.00 \$69.00 \$207.00 \$207.00 \$207.50 \$448.50 \$448.50 \$379.50 \$379.50 \$0.00 \$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 | = BOOMI |
| BMFLCPS2 BMFLCPS3 BMFLCPS3 BMFLCPS4 BMFLCPS3 BMF | SEL B.COM Flow Addital Flows 1 SEL B.COM Flow Addital Flows 100 SEL B.COM Flow Hosting Services 01 SEL B.COM Flow Hosting Services 10 SEL B.COM Flow Hosting Services 100 SEL B.COM AVA COM Cloud Attachment SEL B.COM AVA COM Cloud Attachment SEL B.COM AVA Flow Flow Flow Flow Flow Flow Flow Flow | \$1.00 \$100.00 \$100.00 \$100.00 \$100.00 \$100.00 \$100.00 \$100.00 \$100.00 \$100.00 \$100.00 \$300.00 | K K K K K K K K K K K K K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$0.69 \$69.00 \$0.01 \$0.69 \$69.00 \$69.00 \$69.00 \$207.00 \$207.00 \$207.00 \$448.50 \$448.50 \$379.50 \$379.50 \$379.50 | \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 | = 800MI |
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| BM-HLC-CLOUD BM-HLC-EDV BM-HLC-EETV BM-HLC-EEL BM-HLC-EEL BM-HLC-EPCNS BM-HLC-EPCNS BM-HLC-EPCNS BM-HLC-EPCNS BM-HLC-ETM BM-HLC-ETM BM-HLC-GCRM BM-HLC-HLT BM-HLC-HLT BM-HLC-HLT BM-HLC-HLT BM-HLC-HLT BM-HLC-HLSSS BM-HLC-NSSS BM-HLC-NSSSA | SEL BOOM Elouds SEL BOOM Exterprise Edition SEL BOOM Enterprise Edition SEL BOOM Enterprise Edition SEL BOOM Enterprise Edition SEL BOOM Enterprise Edition Leones SEL BOOM Enterprise Prod Connect NonSub SEL BOOM Enterprise Prus Edition SEL BOOM Enterprise Treat Connect NonSub SEL BOOM Enterprise Treat Connect NonSub SEL BOOM Exterprise Treat Connect NonSub SEL BOOM Exterprise Treat Connect NonSub SEL BOOM Exterprise And Sel | \$0.00 \$100.00 \$8,000.00 \$8,000.00 \$0.00 \$900.00 | K K K K | 31% 31% 31% | \$0.00 \$69.00 | | | | | \$0.00 | \$0.00 | | |
| BM-HLC-EDV BM-HLC-EETY BM-HLC-EETY BM-HLC-EPV BM-HLC-EPONS BM-HLC-EPONS BM-HLC-ETONS BM-HLC-ETONS BM-HLC-ETONS BM-HLC-ETONS BM-HLC-GCRM BM-HLC-GCRM BM-HLC-HAVE BM-HLC-HAVE BM-HLC-HAVESS BM-HLC-HAVESSIA | SEL BOOM Excess Data Volume+Gb SEL BOOM Enterprise Edition SEL Boom Enterprise Edition SEL Boom Enterprise Edition License SEL BOOM Enterprise Put SEdition License SEL BOOM Enterprise Put SEdition Licens SEL BOOM Enterprise Put SEdition Licens SEL BOOM Enterprise Test Connect NonSub SEL BOOM Enterprise Test Connect NonSub SEL BOOM HAT Option SEL BOOM HAT Option SEL BOOM HAT Option SEL BOOM HAT Option SEL BOOM ENERS MOM COUGH Attachment SEL BOOM MILES MOM COUGH Attachment SEL BOOM MILES MOM COUGH Attachment SEL BOOM MILES MOM COUGH SUB-SOSO | \$100.00 \$8,000.00 \$8,000.00 \$0.00 \$900.00 | K K K | 31% 31% | \$69.00 | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-LC-EETV BM-LC-EPU BM-LC-EPU BM-LC-EPU BM-LC-EPE BM-LC-EPE BM-LC-ETONS BM-LC-ETONS BM-LC-ETONS BM-LC-ETONS BM-LC-AUV BM-LC-AUV BM-LC-AUV BM-LC-AUV BM-LC-AUS33 BM-LC-AUS50 BM-LC-AUS50 BM-LC-AUS50 BM-LC-AUS50 BM-LC-AUS51 | SEL BOOM Enterprise Edition SEL Boom Enterprise Edition Lorense SEL Boom Enterprise Edition Lorense SEL BOOM Environments SEL BOOM Environments SEL BOOM Enterprise Prus Connect NonSulb SEL BOOM Enterprise Prus Edition SEL BOOM Enterprise Pus Edition SEL BOOM Enterprise Pus Edition Lorens SEL BOOM Enterprise Test Connect NonSulb SEL BOOM Enterprise Test Connect NonSulb SEL BOOM Enterprise Test Connect NonSulb SEL BOOM Gearn-CHM CSV 10 SPDC Bundle SEL BOOM Gearn-CHM CSV 10 SPDC Bundle SEL BOOM INTERPRISENT ACCORDINATION SEL BOOM ENERS AUGUST AU | \$8,000.00 \$8,000.00 \$0.00 \$900.00 | K K K | 31% | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-HLC-EEL BM-HLC-EPONS BM-HLC-EPONS BM-HLC-EPONS BM-HLC-EPONS BM-HLC-ETONS BM-HLC-ETONS BM-HLC-GTM BM-HLC-GTM BM-HLC-HL7 BM-HLC-HL7 BM-HLC-HL7 BM-HLC-MS23 BM-HLC-MS25 BM-HLC-MS55 BM-HLC-MS51 | SEL Boom Enterprise Edition License SEL BOOM Enterprise Pott Connect NonSuls SEL BOOM Enterprise Prus Edition Licens SEL BOOM Enterprise Prus Edition Licens SEL BOOM Enterprise Test Connect NonSuls SEL BOOM Enterprise Test Connect NonSuls SEL BOOM Enterprise Test Connect NonSuls SEL BOOM ENTERPRISE NON SEL BOOM HIT Option SEL BOOM HIT Option SEL BOOM HIT Option SEL BOOM ENERA MOM Cloud Attachment SEL BOOM IN ENERA MOM Cloud Attachment SEL BOOM IN MESIAN Openin SP 505 300 | \$8,000.00 \$0.00 \$900.00 | K K | 31% | | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-HLC-ENV BM-HLC-EPCNS BM-HLC-EPE BM-HLC-ETM BM-HLC-ETM BM-HLC-ETM BM-HLC-GCRM BM-HLC-MCAW BM-HLC-MCAW BM-HLC-MCAW BM-HLC-MCASS BM-HLC-MSSS BM-HLC-MSSS BM-HLC-MSSSA | SEL BOOM Environments SEL BOOM Enterprise Prod Connect NonSub SEL BOOM Enterprise Prus Cettor SEL BOOM Enterprise Pus Edition SEL BOOM Enterprise Pus Edition Licens SEL BOOM Enterprise Pus Edition Licens SEL BOOM Enterprise Test Connect NonSub SEL BOOM Enterprise Test Connect NonSub SEL BOOM Enterprise Test Voneet NonSub SEL BOOM Geans-CMM CSV to SPDC Bundle SEL BOOM INTERPRISE NON SERVINGEN AND SERVINGEN NON SERVINGEN SERVINGEN NON SERVINGEN SERVINGEN NON SER | \$0.00 \$900.00 | K | | \$5,520.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-LC-EPCNS BM-LC-EPEL BM-LC-EPEL BM-LC-ETONS BM-LC-GCRM BM-LC-GCRM BM-LC-GCRM BM-LC-GCRM BM-LC-MCAB BM-LC-MCAB BM-LC-MCAB BM-LC-MCAB BM-LC-NS33 BM-LC-NS50 BM-LC-NS51A | SEL BOOM Enterprise Prox d'Onnect NorSub SEL BOOM Enterprise Plus Edition SEL BOOM Enterprise Plus Edition Losns SEL BOOM Enterprise Plus Edition Losns SEL BOOM Enterprise Test Connect NorSub SEL BOOM Enterprise Test Connect NorSub SEL BOOM Enterprise Test Connect NorSub SEL BOOM ENTERPRISE PLANTE STORE SEL BOOM ENTERPRISE PLANTE SEL BOOM ENTERPRISE NORSUB SEL BOOM HAT Option SEL BOOM HAT Option SEL BOOM ENTER AMOM COUNT Attachment SEL BOOM IN ENTER MOR DOUG ATTACHMENT SEL BOOM ENTER MOR OPPOS 3000 | \$900.00 | | 31% | \$5,520.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOM! |
| BM-LC-EPE BM-LC-EPEL BM-LC-ETCNS BM-LC-ETM BM-LC-GCRM BM-LC-HL7 BM-LC-HA7 BM-LC-HA83 BM-LC-MCAE BM-LC-NS33 BM-LC-NS50 BM-LC-NS50 BM-LC-NS51 BM-LC-NS51A | SEL BOOM Enterprise Plus Edition SEL Boom Enterprise Plus Edition Licens SEL Boom Enterprise Plus Edition Licens SEL BOOM Enterprise Test Connect NonSub SEL BOOM Enterprise Test Mode SEL BOOM Geam-CHM CSV to SPOC Bundle SEL BOOM Geam-CHM CSV to SPOC Bundle SEL BOOM MILENS SEL BOOM | | | 31% 31% | \$0.00 \$621.00 | \$0.00 \$0.00 | " BOOMI" |
| BM-HLC-EPEL BM-HLC-ETM BM-HLC-GCRM BM-HLC-HL7 BM-HLC-HL7 BM-HLC-MCA-E BM-HLC-NS33 BM-HLC-NS50 BM-HLC-NS512 BM-HLC-NS512 | SEL Boom Enterprise Plus Edition Loses SEL BOOM Enterprise Test Connect MonSub SEL BOOM Enterprise Test Connect MonSub SEL BOOM Enterprise Test Connect Mode SEL BOOM ENTERPRISE THOME SEL BOOM HIT Option SEL BOOM HIT Option SEL BOOM HIT Option SEL BOOM MINESTEIN OPEN MONSUB M | | K | 31% | \$621.00 \$8,280.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " BOOMI |
| BM-I-LC-ETCNS BM-I-LC-ETM BM-I-LC-GCRM BM-I-LC-HL7 BM-I-LC-IAW BM-I-LC-MCA-E BM-I-LC-MS33 BM-I-LC-NS50 BM-I-LC-NS50 BM-I-LC-NS51 BM-I-LC-NS51A | SEL BOOM Enterprise Test Connect NonSub SEL BOOM Enterprise Test Mode SEL BOOM Honesour Test Mode SEL BOOM Geens CRM CSV to SFDC Bundle SEL BOOM HI TO plan SEL BOOM HI TO plan SEL BOOM HI SEL BOOM SEL SEL OPEN SELS O | \$12,000.00 | K | 31% | \$8,280.00 \$8,280.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-LC-ETM BM-I-LC-GCRM BM-I-LC-HL7 BM-I-LC-HL7 BM-I-LC-MCA-E BM-I-LC-NS33 BM-I-LC-NS50 BM-I-LC-NS72 BM-I-LC-NS5IA | SEL BOOM Enhanced Test Mode SEL BOOM ENGENTH CSV to SPIC Bundle SEL BOOM HLT Option SEL BOOM HLT Option SEL BOOM HLT Option SEL BOOM INTEGRATION ACCURATION AND ACCURATION AND ACCURATION AND ACCURATION AND ACCURATION ACCURATION AND ACCURATION ACCURATION AND ACCURATION AND ACCURATION AND ACCURATION AND ACCURATION ACCURATION AND ACCURATION ACCURATION AND ACCURATION ACCURATION AND ACCURATION ACCURATION AND ACCURATION ACCURATION ACCURATION AND ACCURATION ACCURA | \$12,000.00 | K | 31% | \$8,280.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-LC-GCRM BM-I-LC-HL7 BM-I-LC-IAW BM-I-LC-MCA-E BM-I-LC-NS33 BM-I-LC-NS50 BM-I-LC-NS51A | SEL BOOM GeansCRM CSV to SFDC Bundle SEL BOOM HLT Option SEL BOOM Integration Accel Workday/AD SEL BOOM EMEA MOM Cloud Attachment SEL BOOM EMEA MOM Cloud Attachment SEL BOOM SEL BOOM SERVEN OpenAv SFDC 3300 | \$650.00 | K | 31% | \$448.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-LC-HL7 BM-I-LC-IAW BM-I-LC-MCA-E BM-I-LC-NS33 BM-I-LC-NS50 BM-I-LC-NS72 BM-I-LC-NSSIA | SEL BOOM HL/ Option SEL BOOM Integration Accel Workday/AD SEL BOOM Integration Accel Workday/AD SEL BOOM EMEA MDM Cloud Attachment SEL BOOM Mexisule Openia's FBOC 3300 | \$225.00 | K | 31% | \$155.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOM |
| BM-I-LC-IAW BM-I-LC-MCA-E BM-I-LC-NS33 BM-I-LC-NS50 BM-I-LC-NS72 BM-I-LC-NSSIA | SEL BOOMI Integration Accel Workday/AD SEL BOOMI EMEA MDM Cloud Attachment SEL BOOMI NetSuite OpenAir SFDC 3300 | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-LC-MCA-E BM-I-LC-NS33 BM-I-LC-NS50 BM-I-LC-NS72 BM-I-LC-NSSIA | SEL BOOMI EMEA MDM Cloud Attachment SEL BOOMI NetSuite OpenAir SFDC 3300 | \$1,500.00 | K | 31% | \$1,035.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-LC-NS33 BM-I-LC-NS50 BM-I-LC-NS72 BM-I-LC-NSSIA | SEL BOOMI NetSuite OpenAir SFDC 3300 | \$300.00 | K | 31% | \$207.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-LC-NS72 BM-I-LC-NSSIA | | \$275.00 | K | 31% | \$189.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-LC-NS72 BM-I-LC-NSSIA | SEL BOOMI NetSuite Salesforce Q2C 5000 | \$416.67 | K | 31% | \$287.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| | SEL BOOMI NetSuite OpenAir SFDC 7200 | \$600.00 | K | 31% | \$414.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-LC-PE1Y | SEL BOOMI NetSuite-SF Integration Accel | \$500.00 | K | 31% | \$345.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| | SEL BOOMI Professional Edition | \$2,000.00 | K | 31% | \$1,380.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-LC-PESB2 | SEL BOOMI ProEd-Spcl Bundle 2 connection | \$1,200.00 | K | 31% | \$828.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-LC-PESB3 BM-I-LC-PESB4 | SEL BOOMI ProEd-Spci Bundle 3 connection | \$1,650.00 \$1.850.00 | K | 31% 31% | \$1,138.50 \$1,276.50 | \$0.00 \$0.00 | " BOOMI " BOOMI |
| BM-I-LC-PESB4 BM-I-LC-PF | SEL BOOMI ProEd-Spcl Bundle 4 connection SEL BOOMI Partner Account Features | \$1,850.00 | K | 31% | \$1,276.50 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " BOOMI |
| BM-I-LC-PP | SEL BOOMI Partner Account Features SEL BOOMI Parallel Processing | \$650.00 | K | 31% | \$448.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-LC-PPE | SEL BOOMI Parallel Processing SEL BOOMI Pro Plus Edition | \$4,000.00 | , , | 31% | \$2,760.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-LC-PPEL | SEL Boomi Pro Plus Edition License | \$4,000.00 | , , , | 31% | \$2,760.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-I C-PR | SEL BOOMI Process Route | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-LC-RAVI2 | SEL BOOMI ProEd - 2 Connection NS RAVI | \$960.00 | ĸ | 31% | \$662.40 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-LC-RAVI3 | SEL BOOMI ProEd - 3 Connection NS RAVI | \$1,320.00 | K | 31% | \$910.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-LC-RAVI4 | SEL BOOMI ProEd - 4 Connection NS RAVI | \$1,480.00 | K | 31% | \$1,021.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-LC-RAVI5 | SEL BOOMI ProEd - 5 Connection NS RAVI | \$1,600.00 | K | 31% | \$1,104.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-LC-RAVIB | SEL BOOMI Base Ed - NetSuite RAVI Bundle | \$467.00 | K | 31% | \$322.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | *** BOOMI |
| BM-I-LC-RPI-1 | SEL BOOMI Renewal Price Increase .01 | \$0.01 | K | 31% | \$0.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-LC-RPI-2 | SEL BOOMI Renewal Price Increase 1 | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-LC-RPI-3 | SEL BOOMI Renewal Price Increase 100 | \$100.00 | K | 31% | \$69.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-LC-RPI-4 | SEL BOOMI Renewal Price Increase 1000 | \$1,000.00 | К | 31% | \$690.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-LC-SPCNS | SEL BOOMI Standard Prod Connect NonSub | \$300.00 | K | 31% | \$207.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-LCS-SPC BM-I-L C-STCNS | SEL BOOMI Support Case Per Case SEL BOOMI Standard Test Connect NonSub | \$95.00 \$150.00 | K | 31% 31% | \$65.55 \$103.50 | \$0.00 \$0.00 | " BOOMI |
| BM-I-LC-STCNS BM-I-LC-STO | SEL BOOMI Standard Test Connect NonSub SEL BOOMI Session Timeout | \$150.00 \$0.00 | K | 31% | \$103.50 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | " BOOMI |
| BM-I-LC-STO | SEL BOOMI Session Timeout SEL BOOMI Salesforce Wave Analytics Ed | \$833.33 | K | 31% | \$575.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-I C-VC | SEL BOOMI Salesiorce wave Analysis Ed SEL BOOMI Version Control | \$033.33 | , , | 31% | \$575.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-I-LC-VC BM-INT-DYNEC | SEL BOOMI Version Control SEL Boomi Dynamic Enterprise Connection | \$9,000.00 | K | 31% | \$6,210.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-INT-DYNETC | SEL Boomi Dynamic Enterprise Connection SEL Boomi Dynamic Enterprise Test Connec | \$4,500.00 | K | 31% | \$3,105.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-INT-DYNSC | SEL Boomi Dynamic Enterprise resis Connect SEL Boomi Dynamic Standard Connection | \$4,500.00 | K | 31% | \$3,105.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-INT-DYNSTC | SEL Boomi Dynamic Standard Test Connectn | \$1,500.00 | ĸ | 31% | \$1,035.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-INT-EDIL | SEL Boomi EDI Edition License | \$550.00 | K | 31% | \$379.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-INT-LELASC | SEL Boomi Limited ELA StandardConnection | \$250.00 | K | 31% | \$172.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-INT-PEL | SEL Boomi Professional Edition License | \$2,000.00 | K | 31% | \$1,380.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-INV-LC-1 | SEL Boomi Invixo Solution 1 | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-INV-LC-10 | SEL Boomi Invixo Solution 10 | \$10.00 | K | 31% | \$6.90 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-INV-LC-100 | SEL Boomi Invixo Solution 100 | \$100.00 | K | 31% | \$69.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 \$0.00 | " BOOMI |
| BM-MDM-CST-1 BM-MDM-CST-2 | SEL BOOMI MDM Ed (Custom Tier) .01 SEL BOOMI MDM Ed (Custom Tier) 1 | \$0.01 \$1.00 | K | 31% 31% | \$0.01 \$0.69 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " BOOMI |
| BM-MDM-CS1-2 BM-MDM-CST-3 | SEL BOOMI MDM Ed (Custom Tier) 1 SEL BOOMI MDM Ed (Custom Tier) 100 | \$1.00 | K | 31% | \$69.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-MDM-CST-4 | SEL BOOM MDM Ed (Custom Tier) 1000 | \$1,000.00 | K | 31% | \$690.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOM |
| BM-MDM-LC-B | SEL BOOM MDM Ed (Cascon Her) 1000 SEL BOOM MDM Ed (Base Tier) | \$6,000.00 | ĸ | 31% | \$4,140.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-MDM-LC-CA | SEL BOOM HUB CLOUD ATTACHMENT | \$300.00 | K | 31% | \$207.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOM |
| BM-MDM-LC-CAA | SEL Boomi ANZ HUB CLOUD ATTACHMENT | \$300.00 | K | 31% | \$207.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-MDM-LC-PRO | SEL Boomi HUB EDIT (PROFESSIONAL TIER) | \$12,000.00 | K | 31% | \$8,280.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-RENEW-1 | SEL Boomi Renewal 1 | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-RENEW-10 | SEL Boomi Renewal 10 | \$10.00 | K | 31% | \$6.90 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-RENEW-100 | SEL Boomi Renewal 100 | \$100.00 | K | 31% | \$69.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-SOL-LC-1 | SEL Boomi Solace Solution 1 | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| BM-SOL-LC-10 | SEL Boomi Solace Solution 10 | \$10.00 | K | 31% | \$6.90 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| M-SOL-LC-100 M-SOI N-1 | SEL Boomi Solace Solution 100 SEL Boomi Solution 1 | \$100.00 \$1.00 | K | 31% 31% | \$69.00 \$0.69 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " BOOMI |
| | | \$1.00 \$10.00 | K | | | | | | | \$0.00 \$0.00 | | \$0.00 \$0.00 | " BOOMI |
| M-SOLN-10 M-SOLN-100 | SEL Boomi Solution 10 | \$10.00 \$100.00 | K | 31% 31% | \$6.90 \$69.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | | \$0.00 \$0.00 | \$0.00 \$0.00 | ** BOOMI |
| BM-SOLN-100 BRAND-RG-BASIC | SEL Boomi Solution 100 SEL RG BASIC BRANDING | \$100.00 \$1.000.00 | K | 31% 31% | \$69.00 \$690.00 | \$0.00 \$0.00 | " BOOMI " RG SYSTEMS |
| BRAND-RG-BASIC | SEL RG WHITE LABEL BRANDING | \$1,000.00 | , , , , , , , , , , , , , , , , , , , | 31% | \$6,369.23 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** RG SYSTEMS |
| ISE-0-50OS | SEL RG WHITE LABEL BRANDING SEL Box Security Events OS | \$9,230.77 | , , , , , , , , , , , , , , , , , , , | 31% | \$6,369.23 \$57.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VARONIS |
| BSE-0-500S BSE-1001-1500OS | SEL Box Security Events OS SEL Box Security Events OS | \$82.77 \$23.71 | r. | 31% | \$57.11 \$16.36 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| 3SE-1001-1500OS 3SE-100K-150KOS | SEL Box Security Events OS SEL Box Security Events OS | \$23.71 \$12.48 | K | 31% | \$16.36 \$8.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| 3SE-101-250OS | SEL Box Security Events OS SEL Box Security Events OS | \$45.34 | K | 31% | \$31.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| 3SE-10K-20KOS | SEL Box Security Events OS SEL Box Security Events OS | \$14.56 | K | 31% | \$31.20 \$10.05 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| BSE-1501-2000OS | SEL Box Security Events OS SEL Box Security Events OS | \$14.56 | K | 31% | \$14.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| BSE-150K-OS | SEL Box Security Events OS SEL Box Security Events OS | \$12.27 | ĸ | 31% | \$8.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONS |
| BSE-2001-2500OS | SEL Box Security Events OS | \$19.96 | K | 31% | \$13.77 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| BSE-20K-35KOS | SEL Box Security Events OS | \$13.73 | K | 31% | \$9.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| BSE-2501-4000OS | SEL Box Security Events OS | \$18.72 | K | 31% | \$12.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| BSE-251-500OS BSE-35K-50KOS | SEL Box Security Events OS SEL Box Security Events OS | \$34.52 \$13.31 | K | 31% 31% | \$23.82 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |

NVP MNWNC-109 Price List-3rd party final - 2023-03 32 of 84

| SKU | DESCRIPTION | Model Sub sku | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | LP LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|-----------------------------------|--|------------------|------------------------|------------------|------------------------|--------------------------|---------------------------|-----------------------------------|--------------------------|------------------|------------------|-------------------------------|------------------|-------------------------------|
| BSE-4001-6000OS BSE-501-750OS | SEL Box Security Events OS SEL Box Security Events OS | | \$17.47 \$27.87 | K | 31% 31% | \$12.05 \$19.23 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| BSE-50K-100KOS | SEL Box Security Events OS | | \$12.89 | K | 31% | \$8.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| BSE-51-100OS | SEL Box Security Events OS | | \$57.82 | K | 31% | \$39.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| BSE-6001-8000OS | SEL Box Security Events OS | | \$16.22 | K | 31% | \$11.19 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| BSE-751-1000OS BSE-8001-10KOS | SEL Box Security Events OS SEL Box Security Events OS | | \$25.79 \$15.39 | K | 31% 31% | \$17.80 \$10.62 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| C ENTIYR | SEL BOOMI Enterprise Connection | | \$900.00 | K | 31% | \$621.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| C_SML1YR | SEL BOOMI Small Business Connection | | \$65.00 | K | 31% | \$44.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| C_STD1YR | SEL BOOMI Standard Connection | | \$300.00 | K | 31% | \$207.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| CA6-DEVK-F | SEL: CA6-DEVK-F | | \$22,605.00 | K | 31% | \$15,597.45 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| CA-DEVK-LIC-F CD4PE1000019999S | SEL: CA-DEVK-LIC-F SEL CD4PE 1000019999 Stand | | \$1.10 \$164.62 | K | 31% 31% | \$0.76 \$113.59 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" CARAHSOFT "" PUPPET LABS |
| CD4PE10000199995 | SEL CD4PE 1000/1999 Stand SEL CD4PE 1000-2499 Perp Lic Only | | \$466.15 | K | 31% | \$321.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| D4PE10002499S | SEL CD4PE 1000-2499 Stand | | \$215.38 | K | 31% | \$148.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| D4PE100249PL | SEL CD4PE 100-249 Perp Lic Only | | \$701.54 | K | 31% | \$484.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| D4PE100249PPRMS | SEL CD4PE 100-249 Prp Prm Supp | | \$246.15 | K | 31% | \$169.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" PUPPET LABS |
| D4PE100249S D4PE100249SPRM | SEL CD4PE 100-249 Stand SEL CD4PE 100-249 Prem | | \$243.08 | K | 31% | \$167.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" PUPPET LABS "" PUPPET LABS |
| D4PE100249SPRM | SEL CD4PE 100-249 Prem SEL CD4PE 1000019999 Prem | | \$386.15 \$198.46 | K | 31% | \$266.44 \$136.94 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "PUPPET LABS |
| D4PE10K19999PL | SEL CD4PE 1000019999 Perp Lic Only | | \$358.46 | K | 31% | \$247.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| D4PE10K19999PPS | SEL CD4PE 1000019999 Prp Prm Supp | | \$126.15 | K | 31% | \$87.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| D4PE199S | SEL CD4PE 1-99 Stand | | \$261.54 | K | 31% | \$180.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| D4PE1K2499PPS | SEL CD4PE 1000-2499 Prp Prm Supp | | \$163.08 | K | 31% | \$112.53 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| D4PE1K2499SP | SEL CD4PE 1000-2499 Prem | | \$255.38 | K | 31% | \$176.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| CD4PE2000049999S | SEL CD4PE 2000049999 Stand SEL CD4PE 2000049999 Prem | | \$152.31 \$178.46 | K | 31% 31% | \$105.09 \$123.14 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "PUPPET LABS |
| D4PE20K49999PL | SEL CD4PE 2000049999 Prem SEL CD4PE 2000049999 Pero Lic Only | | \$178.46 | K | 31% | \$123.14 \$222.93 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| D4PE20K49999PPS | SEL CD4PE 2000049999 Prp Prm Supp | | \$112.31 | ĸ | 31% | \$77.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| D4PE25004999PL | SEL CD4PE 2500-4999 Perp Lic Only | | \$438.46 | K | 31% | \$302.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| D4PE25004999PPS | SEL CD4PE 2500-4999 Prp Prm Supp | | \$152.31 | K | 31% | \$105.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| D4PE25004999S D4PE25004999SP | SEL CD4PE 2500-4999 Stand SEL CD4PE 2500-4999 Prem | | \$201.54 \$241.54 | K | 31% 31% | \$139.06 \$166.66 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " PUPPET LABS " PUPPET LABS |
| D4PE25004999SP D4PE250499PL | SEL CD4PE 2500-4999 Prem SEL CD4PE 250-499 Perp Lic Only | | \$241.54 \$561.54 | K | 31% | \$166.66 \$387.46 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " PUPPET LABS " PUPPET LABS |
| D4PE250499PL D4PE250499PPRMS | SEL CD4PE 250-499 Perp Lic Only SEL CD4PE 250-499 Pro Prm Supp | | \$561.54 \$195.38 | K | 31% | \$387.46 \$134.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| D4PE250499F RMIS | SEL CD4PE 250-499 Stand | | \$229.23 | K | 31% | \$158.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| D4PE250499SPRM | SEL CD4PE 250-499 Prem | | \$309.23 | K | 31% | \$213.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| D4PE50000PL | SEL CD4PE 50,000+ Perp Lic Only | | \$293.85 | K | 31% | \$202.76 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" PUPPET LABS |
| D4PE50000PPRMS | SEL CD4PE 50,000+ Prp Prm Supp | | \$103.08 | К | 31% | \$71.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| D4PE50000PRM D4PE50000S | SEL CD4PE 50,000+ Prem SEL CD4PE 50,000+ Stand | | \$161.54 | K | 31% | \$111.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" PUPPET LABS "" PUPPET LABS |
| CD4PE50000S CD4PE50009999PL | SEL CD4PE 500009999 Perp Lic Only | | \$133.85 \$398.46 | K | 31% 31% | \$92.36 \$274.94 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "PUPPET LABS |
| D4PE50009999S | SEL CD4PE 5000-9999 Stand | | \$184.62 | K | 31% | \$127.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| D4PE500999PL | SEL CD4PE 500-999 Perp Lic Only | | \$495.38 | K | 31% | \$341.81 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| D4PE500999PPRMS | SEL CD4PE 500-999 Prp Prm Supp | | \$173.85 | K | 31% | \$119.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| D4PE500999S | SEL CD4PE 500-999 Stand | | \$221.54 | K | 31% | \$152.86 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| D4PE500999SPRM D4PE5K9999PPS | SEL CD4PE 500-999 Prem SEL CD4PE 5000-9999 Prp Prm Supp | | \$272.31 \$140.00 | K | 31% 31% | \$187.89 \$96.60 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" PUPPET LABS "" PUPPET LABS |
| D4PE5K9999PPS D4PE5K9999SP | SEL CD4PE 5000-9999 Prp Prm Supp SEL CD4PE 5000-9999 Prem | | \$140.00 | K | 31% | \$96.60 \$151.80 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| CDF-CFM-A-1Y | SEL Clouders Flow Management-AMBARI-1Y | | \$70,769.23 | K | 31% | \$48.830.77 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " HORTONWORKS |
| CDF-CFM-C-1Y | SEL Cloudera Flow Management-CM-1 Year | | \$70,769.23 | K | 31% | \$48,830.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " HORTONWORKS |
| CDF-CSM-A-1Y | SEL Cloudera Streams Mgmt-AGPL-AMBARI-1Y | | \$21,538.46 | K | 31% | \$14,861.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " HORTONWORKS |
| CDF-CSM-C-1Y | SEL Cloudera Streams Mgmt-AGPL-CM-1Y | | \$21,538.46 | K | 31% | \$14,861.54 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** HORTONWORKS |
| CDF-CSP-A-1Y | SEL Cloudera Stream Proc Subsc-AMBARI-1Y | | \$27,692.31 | K | 31% | \$19,107.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** HORTONWORKS |
| CDF-CSP-C-1Y CDI U10002499PI | SEL Cloudera Stream Processing-CM-1 Year SEL Lift CD4PE Pero Lic Only 1000-2499 | | \$27,692.31 \$73.85 | K | 31% 31% | \$19,107.69 \$50.96 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "HORTONWORKS" |
| CDLU10002499PRMS | SEL Lift CD4PE Perp Prem Supp 1000-2499 | | \$26.15 | K | 31% | \$18.04 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| CDLU10002499S | SEL Lift CD4PE Sub Std 1000-2499 | | \$36.92 | K | 31% | \$25.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| CDLU10002499SPRM | SEL Lift CD4PE Sub Prem 1000-2499 | | \$41.54 | K | 31% | \$28.66 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" PUPPET LABS |
| CDLU10004999P | SEL Lift CD4PE Sub Prem 1000-4999 | | \$47.31 | K | 31% | \$32.64 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" PUPPET LABS |
| DLU10004999PL DLU10004999PS | SEL Lift CD4PE Perp Lic Only1000-4999 | | \$85.38 \$30.00 | K | 31% 31% | \$58.91 \$20.70 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " PUPPET LABS " PUPPET LABS |
| DLU10004999PS DLU10004999S | SEL Lift CD4PE Perp Prem Supp 1000-4999 SEL Lift CD4PE Sub Std 1000-4999 | | \$30.00 | K | 31% | \$20.70 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| DLU100249PL | SEL Lift CD4PE Perp Lic Only 100-249 | | \$112.31 | K | 31% | \$77.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| DLU100249PRMS | SEL Lift CD4PE Perp Prem Supp 100-249 | | \$40.00 | K | 31% | \$27.60 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| DLU100249S | SEL Lift CD4PE Sub Std 100-249 | | \$41.54 | K | 31% | \$28.66 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| DLU100249SPRM | SEL Lift CD4PE Sub Prem 100-249 | | \$63.08 | K | 31% | \$43.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| DLU100499P DLU100499PL | SEL Lift CD4PE Sub Prem 100-499 | | \$63.08 \$113.85 | K | 31% 31% | \$43.53 \$78.56 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " PUPPET LABS " PUPPET LABS |
| DLU100499PL DLU100499PS | SEL Lift CD4PE Perp Lic Only 100-499 SEL Lift CD4PE Perp Prem Supp 100-499 | | \$113.85 \$40.00 | K | 31% | \$78.56 \$27.60 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " PUPPET LABS " PUPPET LABS |
| DLU10K19999PL | SEL Lift CD4PE Perp Lic Only 10k-19999 | | \$58.46 | K | 31% | \$40.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| DLU10K19999PRMS | SEL Lift CD4PE Perp Prem Supp 10k-19999 | | \$20.00 | К | 31% | \$13.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| DLU10K19999S | SEL Lift CD4PE Sub Std 10k-19999 | | \$26.15 | K | 31% | \$18.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" PUPPET LABS |
| DLU10K19999SPRM | SEL Lift CD4PE Sub Prem 10k-19999 | | \$32.31 | К | 31% | \$22.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| DLU1499S | SEL Lift CD4PE Sub Std 1-499 SEL Lift CD4PE Sub Std 1-99 | | \$46.15 \$44.62 | K | 31% | \$31.84 | \$0.00 \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 | "" PUPPET LABS "" PUPPET LABS |
| DLU199S DLU20K49999PL | SEL Lift CD4PE Sub Std 1-99 SEL Lift CD4PE Perp Lic Only 20k-49999 | | \$44.62 \$50.77 | ĸ | 31% | \$30.79 \$35.03 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "PUPPET LABS" "PUPPET LABS |
| DLU20K49999PRMS | SEL Lift CD4PE Perp Prem Supp 20k-49999 | | \$18.46 | K | 31% | \$12.74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| DLU20K49999S | SEL Lift CD4PE Sub Std 20k-49999 | | \$26.15 | K | 31% | \$18.04 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| DLU20K49999SPRM | SEL Lift CD4PE Sub Prem 20k-49999 | | \$27.69 | K | 31% | \$19.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" PUPPET LABS |
| DLU25004999PL | SEL Lift CD4PE Perp Lic Only 2500-4999 | | \$70.77 | К | 31% | \$48.83 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| DLU25004999PRMS DLU25004999S | SEL Lift CD4PE Perp Prem Supp 2500-4999 SEL Lift CD4PE Sub Std 2500-4999 | | \$24.62 \$35.38 | K | 31% 31% | \$16.99 \$24.41 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" PUPPET LABS "" PUPPET LABS |
| DLU25004999S DLU25004999SPRM | SEL Lift CD4PE Sub Std 2500-4999 SEL Lift CD4PE Sub Prem 2500-4999 | | \$35.38 \$40.00 | K | 31% | \$24.41 \$27.60 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| DLU250499PL | SEL Lift CD4PE Perp Lic Only 250-499 | | \$90.77 | K | 31% | \$62.63 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| DLU250499PRMS | SEL Lift CD4PE Perp Prem Supp 250-499 | | \$32.31 | K | 31% | \$22.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| DLU250499S | SEL Lift CD4PE Sub Std 250-499 | | \$40.00 | K | 31% | \$27.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| DLU250499SPRM | SEL Lift CD4PE Sub Prem 250-499 | | \$49.23 | К | 31% | \$33.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| DLU50009999PL DLU50009999PRMS | SEL Lift CD4PE Perp Lic Only 5000-9999 | | \$64.62 \$23.08 | K | 31% 31% | \$44.59 \$15.93 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | "PUPPET LABS |
| DLU50009999PRMS DLU50009999S | SEL Lift CD4PE Perp Prem Supp 5000-9999 SEL Lift CD4PE Sub Std 5000-9999 | | \$23.08 \$32.31 | ĸ | 31% | \$15.93 \$22.29 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | " PUPPET LABS " PUPPET LABS |
| DLU50009999SPRM | SEL Lift CD4PE Sub Std 5000-9999 SEL Lift CD4PE Sub Prem 5000-9999 | | \$36.92 | K | 31% | \$25.47 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| DLU5000P | SEL Lift CD4PE Sub Prem 5000+ | | \$41.00 | K | 31% | \$28.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| DLU5000PL | SEL Lift CD4PE Perp Lic Only 5000+ | | \$74.00 | K | 31% | \$51.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| DLU5000PS | SEL Lift CD4PE Perp Prem Supp 5000+ | | \$26.00 | K | 31% | \$17.94 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| DLU5000S | SEL Lift CD4PE Sub Std 5000+ | | \$34.62 | K | 31% | \$23.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| DLU500999P | SEL Lift CD4PE Sub Prem 500-999 | | \$50.46 | K | 31% | \$34.82 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| DLU500999PL DLU500999PRMS | SEL Lift CD4PE Perp Lic Only 500-999 | | \$91.08 \$27.69 | K | 31% 31% | \$62.85 \$19.11 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " PUPPET LABS " PUPPET LABS |
| CDLU500999PRMS | SEL Lift CD4PE Perp Prem Supp 500-999 SEL Lift CD4PE Perp Prem Supp 500-999 | | \$27.69 \$32.00 | K | 31% | \$19.11 \$22.08 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | " PUPPET LABS " PUPPET LABS |
| DLU500999PS DLU500999S | SEL Lift CD4PE Perp Prem Supp 500-999 SEL Lift CD4PE Sub Std 500-999 | | \$32.00 \$41.54 | K | 31% | \$22.08 \$28.66 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| DLU500999SPRM | SEL Lift CD4PE Sub Prem 500-999 | | \$44.62 | K | 31% | \$30.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| DI U50KPI | SEL Lift CD4PE Perp Lic Only 50k+ | | \$49.23 | K | 31% | \$33.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| | | | | | | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | |
| CDLU50KPRMS CDLU50KS | SEL Lift CD4PE Perp Prem Supp 50k+ SEL Lift CD4PE Sub Std 50k+ | | \$16.92 \$23.08 | ĸ | 31% 31% | \$11.67 \$15.93 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | "" PUPPET LABS "" PUPPET LABS |

NVP MNWNC-109 Price List-3rd party final - 2023-03 33 of 84

| SKU | DESCRIPTION | | C LIST (| CATEGORY | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|-----------------------------------|---|----------------|------------------------|----------|------------------------|----------------------------|---------------------------|-----------------------------|--------------------------|------------------|------------------|-------------------------------|------------------|-----------------------------|
| CDP-DC-COMPUTE | SEL CDP Compute Price per CCU | | \$115.38 | К | 31% | \$79.61 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | "" HORTONWORKS |
| CDP-DC-GOLD-AGPL | SEL Cloudera CDP Data Center Sub 1 Node | \$12 | 2,307.69 | K | 31% | \$8,492.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** HORTONWORKS |
| CDP-DC-STORAGE | SEL CDP Storage Price Per TB | | \$38.46 | K | 31% | \$26.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** HORTONWORKS |
| DP-PVC-BASE-BUS | SEL Cloudera Pvt Cloud Base Ed-Business | | 5,384.62 | K | 31% | \$10,615.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** HORTONWORKS |
| DP-PVC-BASE-SLT | SEL CDP Pvt Cloud Base Ed-Bus. Select | | 7,692.31 | K | 31% | \$12,207.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** HORTONWORKS |
| DP-PVC-BASE-STD | SEL CDP Pvt Cloud Base Ed-Standard | | 2,307.69 | K | 31% | \$8,492.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** HORTONWORKS |
| DP-STREAM-1Y DP-STREAM-PROMO | SEL Cloudera Data Plat Stream Ed-AnnSub SEL Cloudera Data Plat Stream Ed-Promo | | 5,384.62 | K | 31% 31% | \$10,615.39 \$6,900.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | " HORTONWORKS " HORTONWORKS |
| DP-STREAM-PROMO DP-STRMBASE-1Y | SEL Cloudera Data Plat Stream Ed-Promo SEL Cloudera DataPlatStrm MsgBase-AnnSub | | 6,923.08 | K | 31% | \$4,776.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " HORTONWORKS |
| FADC-BRNZ | SEL Cloudera Analytic Briz TB (100 min) | | \$787.69 | K | 31% | \$4,776.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | "CLOUDERA |
| FADC-GOLD | SEL Cloudera Analytic Gold TB (100 min) | | \$984.62 | K | 31% | \$679.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | " CLOUDERA |
| EADN-BRNZ | SEL Cloudera Analytic Gold 15 (100 min) | | 7,876.92 | K | 31% | \$5,435.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | "CLOUDERA |
| CEADN-GOLD | SEL Cloudera Analytic Gold Node (10 min) | SS | 9,846.15 | K | 31% | \$6,793.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CLOUDERA |
| EBC-BRNZ-I | SEL Cloudera Essentials Bronze TB 100min | | \$196.92 | K | 31% | \$135.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " CLOUDERA |
| CEBC-GOLD-I | SEL Cloudera Essentials Gold TB 100min | | \$246.15 | K | 31% | \$169.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CLOUDERA |
| EBN-BRNZ-I | SEL Cloudera Essentials Bronze Node10min | | 1,969.23 | K | 31% | \$1,358.77 | \$0.00 | \$0.00 | \$0.00 | | | | \$0.00 | " CLOUDERA |
| EBN-GOLD-I | SEL Cloudera Essentials Gold Node 10min | | 2,461.54 | K | 31% | \$1,698.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " CLOUDERA |
| EDEC-BRNZ | SEL Cloudera Data Eng Brnz TB (100 min) | | \$393.85 | K | 31% | \$271.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " CLOUDERA |
| EDEC-GOLD | SEL Cloudera Data Eng Gold TB (100 min) | | \$492.31 | K | 31% | \$339.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CLOUDERA |
| CEDEN-BRNZ | SEL Cloudera Data Eng Brnz Node (10 min) | | 3,938.46 | K | 31% | \$2,717.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " CLOUDERA |
| EDEN-GOLD EDHC-BRNZ | SEL Cloudera Data Eng Gold Node (10 min) | | \$4,923.08 \$984.62 | K | 31% | \$3,396.93 \$679.39 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | " CLOUDERA " CLOUDERA |
| EDHC-BRNZ EDHC-GOLD | SEL Cloudera EDHub Bronze TB (100 min) SEL Cloudera EDHub Gold TB (100 min) | | 1,230.77 | K | 31% 31% | \$679.39 \$849.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | " CLOUDERA |
| CEDHO-GOLD | SEL Clouders EDHub Bronze Node (10 min) | | 9 846 15 | K | 31% | \$6,793.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | "CLOUDERA |
| CEDHN-COMPUTE | SEL Cloudera EDHUD Bronze Node (10 min) SEL perCCU Over16 cores/128GBRAM perNode | | \$92.31 | K | 31% | \$6,793.84 \$63.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | "CLOUDERA |
| CEDHN-COMPUTE | SEL Clouders EDHub Gold Node (10 min) | 611 | 2,307.69 | , , , | 31% | \$8,492.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | "CLOUDERA |
| CEDHN-GOLD CEDHN-STORAGE | SEL Clouders EDHub Gold Node (10 min) SEL Storage per TB Over 48TB per Node | \$12 | \$307.69 | K | 31% | \$8,492.31 \$21.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | "CLOUDERA |
| EDSW-10 | SEL Cloudera Data Science Workbench 10Pk | 9.6 | 1,538.46 | K | 31% | \$42,461.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | "CLOUDERA |
| EODC-BRNZ | SEL Cloudera Operatri Britz TB (100 min) | 30 | \$590.77 | K | 31% | \$407.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | "CLOUDERA |
| EODC-GOLD | SEL Cloudera Operatni Gold TB (100 min) | | \$738.46 | К | 31% | \$509.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CLOUDERA |
| EODN-BRNZ | SEL Cloudera Operatril Brnz Node (10 min) | S5 | 5,907.69 | K | 31% | \$4,076.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CLOUDERA |
| EODN-GOLD | SEL Cloudera Operatni Gold Node (10 min) | S | 7,384.62 | K | 31% | \$5,095.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CLOUDERA |
| 4ADVC | SEL CF4-ADV-C) | \$24 | 4,050.00 | K | 31% | \$16,594.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| F4ADVC-I | SEL CF4-ADV-C) | | 8,138.50 | K | 31% | \$19,415.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| F4ADVC-K | SEL CF4-ADV-C | | 4,055.99 | K | 31% | \$16,598.63 | \$0.00 | \$0.00 | \$0.00 | | | | \$0.00 | VMWARE |
| F4ADVESC | SEL CF4-ADV-ES-C) | | 2,650.00 | K | 31% | \$15,628.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| F4ADVESC-I | SEL CF4-ADV-ES-C) | | 6,500.50 | K | 31% | \$18,285.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| F4ADVESC-K | SEL CF4-ADV-ES-C | | 2,656.25 | K | 31% | \$15,632.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| F4B1ADVADC | SEL CF4-B1-ADV-AD-C) | \$21 | 1,250.00 | K | 31% | \$14,662.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| F4B1ADVADC-I F4B1ADVADC-K | SEL CF4-B1-ADV-AD-C) SEL CF4-B1-ADV-AD-C | | 4,862.50 1.256.51 | K | 31% 31% | \$17,155.13 \$14,666.99 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| CF4B1ADVADC-K CF4B1ADVESADC | SEL CF4-B1-ADV-AD-C SEL CF4-B1-ADV-ES-AD-C) | | 9,350.00 | K | 31% | \$14,666.99 \$13,351.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| F4B1ADVESADC-I | SEL CF4-B1-ADV-ES-AD-C) SEL CF4-B1-ADV-ES-AD-C) | \$19 | 9,350.00 | K | 31% | \$13,351.50 \$15,621.26 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARF |
| CF4B1ADVESADC-I | SEL CF4-B1-ADV-ES-AD-C) SEL CF4-B1-ADV-ES-AD-C | | 9 368 49 | K | 31% 31% | \$15,621.26 \$13,364.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| F4B1ENTADC | SEL CF4-B1-ADV-ES-AU-C SEL CF4-B1-ENT-AD-C) | | 5,850.00 | , , | 31% | \$17,836.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| F4B1ENTADC-I | SEL CF4-B1-ENT-AD-C) | \$30 | 0,244.50 | K | 31% | \$20.868.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| F4B1ENTADC-K | SEL CF4-B1-ENT-AD-C | 636 | 5.878.91 | K | 31% | \$17.856.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| F4B1ENTESADC | SEL CF4-B1-ENT-ES-AD-C) | | 2,550.00 | K | 31% | \$15,559.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | VMWARE |
| F4B1ENTESADC-I | SEL CF4-B1-ENT-ES-AD-C) | 922 | 6,383.50 | K | 31% | \$18,204.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| F4B1ENTESADC-K | SEL CF4-B1-ENT-ES-AD-C | \$22 | 2,558.59 | K | 31% | \$15,565.43 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| F4B1STDADC | SEL CF4-B1-STD-AD-C) | \$11 | 1,650.00 | К | 31% | \$8,038.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B1STDADC-I | SEL CF4-B1-STD-AD-C) | \$13 | 3,630.50 | K | 31% | \$9,405.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B1STDADC-K | SEL CF4-B1-STD-AD-C | \$11 | 1,653.65 | K | 31% | \$8,041.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B1STDESADC | SEL CF4-B1-STD-ES-AD-C) | | 9,055.00 | K | 31% | \$6,247.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B1STDESADC-I | SEL CF4-B1-STD-ES-AD-C) | \$10 | 0,594.35 | K | 31% | \$7,310.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B1STDESADC-K | SEL CF4-B1-STD-ES-AD-C | SS | 9,049.48 | K | 31% | \$6,244.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B1STRADC | SEL CF4-B1-STR-AD-C) | | 6,550.00 | K | 31% | \$11,419.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | VMWARE |
| CF4B1STRADC-I | SEL CF4-B1-STR-AD-C) | \$19 | 9,363.50 | K | 31% | \$13,360.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B1STRADC-K | SEL CF4-B1-STR-AD-C | \$16 | 6,569.01 | K | 31% | \$11,432.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B1V100PSC2-K | SEL CF4-B1-VDI-100-P-SSS-C) | | 9,596.96 | K | 31% | \$68,721.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | VMWARE |
| CF4B1VDI100C1 | SEL CF4-B1-VDI-100-C1) SEL CF4-B1-VDI-100-C1) | | 3,590.00 | K | 31% | \$57,677.10 \$67.482.21 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | | | \$0.00 \$0.00 | VMWARE VMWARE |
| F4B1VDI100C1-I F4B1VDI10C1 | | \$97 | 7,800.30 | K | 31% | | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | | VMWARE VMWARE |
| F4B1VDI10C1 F4B1VDI10C1-I | SEL CF4-B1-VDI-10-C1) SEL CF4-B1-VDI-10-C1) | \$8 | 8,359.00 9,780.03 | K | 31% 31% | \$5,767.71 \$6,748.22 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| F4B1VDI10C1-I F4B1VDI10C2-K | SEL CF4-B1-VDI-10-C1) SEL CF4-B1-VDI-10-C) | | 9,780.03 | K | 31% | \$6,748.22 \$6.872.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| F4B2ADVADC | SEL CF4-B1-VDI-10-C) SEL CF4-B2-ADV-AD-C) | 610 | 6,050.00 | K | 31% | \$6,872.19 \$11,074.50 | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| F4B2ADVADC-I | SEL CF4-B2-ADV-AD-C) SEL CF4-B2-ADV-AD-C) | 210 | 8 778 50 | K | 31% | \$11,074.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| F4B2ADVADC-I F4B2ADVADC-K | SEL CF4-B2-ADV-AD-C) SEL CF4-B2-ADV-AD-C | | 6.080.73 | K | 31% | \$12,957.17 \$11.095.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE VMWARE |
| F4B2ADVESADC | SEL CF4-B2-ADV-RU-C SEL CF4-B2-ADV-ES-AD-C) | | 3,750.00 | K | 31% | \$9,487.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | VMWARE |
| F4B2ADVESADC-I | SEL CF4-B2-ADV-ES-AD-C) | \$16 | 6,087.50 | K | 31% | \$11,100.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| F4B2ADVESADC-K | SEL CF4-B2-ADV-ES-AD-C | \$13 | 3,769.53 | К | 31% | \$9,500.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| F4B2ENTADC | SEL CF4-B2-ENT-AD-C) | \$18 | 8,150.00 | K | 31% | \$12,523.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| F4B2ENTADC-I | SEL CF4-B2-ENT-AD-C) | \$21 | 1,235.50 | K | 31% | \$14,652.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| F4B2ENTADC-K | SEL CF4-B2-ENT-AD-C | | 8,164.06 | K | 31% | \$12,533.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| F4B2ENTESADC | SEL CF4-B2-ENT-ES-AD-C) | \$13 | 3,950.00 | K | 31% | \$9,625.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| F4B2ENTESADC-I | SEL CF4-B2-ENT-ES-AD-C) | \$16 | 6,321.50 | K | 31% | \$11,261.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| F4B2ENTESADC-K F4B2STDADC | SEL CF4-B2-ENT-ES-AD-C SEL CF4-B2-STD-AD-C) | | 3,964.84 | K | 31% 31% | \$9,635.74 \$4,053.75 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| F4B2STDADC F4B2STDADC-I | SEL CF4-B2-STD-AD-C) SEL CF4-B2-STD-AD-C) | \$5 | 6,873.75 | r. | 31% | \$4,053.75 \$4,742.89 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| F4B2STDADC-I | SEL CF4-B2-STD-AD-C) SEL CF4-B2-STD-AD-C | 30 | 5.878.91 | K | 31% | \$4,742.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| F4B2STDADC-K F4B2STRADC | SEL CF4-B2-STD-AD-C SEL CF4-B2-STR-AD-C) | | 1.250.00 | K | 31% | \$4,056.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE VMWARE |
| F4B2STRADC-I | SEL CF4-B2-STR-AD-C) | \$13 | 3,162.50 | K | 31% | \$9,082.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| F4B2STRADC-K | SEL CF4-B2-STR-AD-C | \$11 | 1,263.02 | K | 31% | \$7,771.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 4B2VDI100C | SEL CF4-B2-VDI-100-C) | \$15 | 5,050.00 | K | 31% | \$10,384.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 4B2VDI100C-I | SEL CF4-B2-VDI-100-C) | | 7,608.50 | K | 31% | \$12,149.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| 4B2VDI100C-K | SEL CF4-B2-VDI-100-C | \$15 | 5,071.61 | K | 31% | \$10,399.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 4B2VDI10C | SEL CF4-B2-VDI-10-C) | S ⁻ | 1,505.00 | K | 31% | \$1,038.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 4B2VDI10C-I | SEL CF4-B2-VDI-10-C) | S* | 1,760.85 | K | 31% | \$1,214.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| 4B2VDI10C-K | SEL CF4-B2-VDI-10-C | \$1 | 1,507.16 | K | 31% | \$1,039.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| 4B2VDIS100C | SEL CF4-B2-VDI-ST-100-C) | | 4,340.00 | K | 31% | \$16,794.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| 4B2VDIS100C-I | SEL CF4-B2-VDI-ST-100-C) | \$28 | 8,477.80 | K | 31% | \$19,649.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| 4B2VDIS100C-K | SEL CF4-B2-VDI-ST-100-C) | \$29 | 9,026.51 | K | 31% | \$20,028.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 4B2VDIST10C | SEL CF4-B2-VDI-ST-10-C) | | 2,434.00 | K | 31% | \$1,679.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| 4B2VDIST10C-I | SEL CF4-B2-VDI-ST-10-C) | | 2,847.78 | K | 31% | \$1,964.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| 4B2VDIST10C-K | SEL CF4-B2-VDI-ST-10-C) | S | 2,902.65 | K | 31% | \$2,002.83 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| 4B3ADVADC | SEL CF4-B3-ADV-AD-C) | | 2,550.00 | K | 31% | \$8,659.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| 4B3ADVADC-I | SEL CF4-B3-ADV-AD-C) | | 4,683.50 | K | 31% | \$10,131.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| F4B3ADVADC-K | SEL CF4-B3-ADV-AD-C | | 2,565.10 | K | 31% | \$8,669.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | VMWARE |
| F4B3ADVESADC | SEL CF4-B3-ADV-ES-AD-C) | \$10 | 0,150.00 | K | 31% | \$7,003.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| F4B3ADVESADC-I | SEL CF4-B3-ADV-ES-AD-C) | | 1,875.50 | K | 31% | \$8,194.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| F4B3ADVESADC-K | SEL CF4-B3-ADV-ES-AD-C | \$10 | 0,156.25 | K | 31% | \$7,007.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE VMWARE |
| F4B3ENTADC F4B3ENTADC-I | SEL CF4-B3-ENT-AD-C) SEL CF4-B3-ENT-AD-C) | \$17 | 7,750.00 | K | 31% 31% | \$12,247.50 \$14,329.58 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| | SEL CF4-B3-ENT-AD-C) SEL CF4-B3-ENT-AD-C | | 7,773.44 | K | 31% | \$14,329.58 \$12,263.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | VMWARE VMWARE |
| EARSENTADO-K | | | | | | | | | | | | | | |
| CF4B3ENTADC-K CF4B3ENTESADC | SEL CF4-B3-ENT-ES-AD-C) | 0.41 | 3,350.00 | K | 31% | \$9,211.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | VMWARE |

NVP MNWNC-109 Price List-3rd party final - 2023-03 34 of 84

| | DESCRIPTION | Model Sub sku | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|---|--|------------------|---|--------------------------------------|--|--|--|--|--|--|--|--|--|---|
| CF4B3ENTESADC-K | SEL CF4-B3-ENT-ES-AD-C | | \$13,346.35 | K | 31% | \$9,208.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B3STRADC | SEL CF4-B3-STR-AD-C) | | \$12,550.00 | K | 31% | \$8,659.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| CF4B3STRADC-I | SEL CF4-B3-STR-AD-C) | | \$14,683.50 | K | 31% | \$10,131.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | |
| CF4B3STRADC-K | SEL CF4-B3-STR-AD-C | | \$12,565.10 | K | 31% | \$8,669.92 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B3VDI100C CF4B3VDI100C-I | SEL CF4-B3-VDI-100-C) SEL CF4-B3-VDI-100-C) | | \$21,550.00 \$25,213.50 | K | 31% | \$14,869.50 \$17,397.32 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| CF4B3VDI100C-I CF4B3VDI100C-K | SEL CF4-B3-VDI-100-C) SEL CF4-B3-VDI-100-C | | \$25,213.50 \$21.582.03 | K | 31% 31% | \$17,397.32 \$14.891.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B3VDI100C-K | SEL CF4-B3-VDI-100-C SEL CF4-B3-VDI-10-C) | | \$2,155.00 | K | 31% | \$14,691.60 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B3VDI10C-I | SEL CF4-B3-VDI-10-C) | | \$2,521.35 | K | 31% | \$1,739.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B3VDI10C-K | SEL CF4-B3-VDI-10-C | | \$2,158.20 | K | 31% | \$1,489.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B3VDIST10C | SEL CE4-B3-VDI-ST-10-C) | | \$3,309.00 | K | 31% | \$2 283 21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B3VDIST10C-I | SEL CF4-B3-VDI-ST-10-C) | | \$3,871.53 | K | 31% | \$2,671.36 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B3VDIST10C-K | SEL CF4-B3-VDI-ST-10-C) | | \$4,065.26 | K | 31% | \$2,805.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B3VDIT100C | SEL CF4-B3-VDI-ST-100-C) | | \$33,090.00 | K | 31% | \$22.832.10 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B3VDIT100C-I | SEL CF4-B3-VDI-ST-100-C) | | \$38,715.30 | K | 31% | \$26,713.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B3VDIT100C-K | SEL CF4-B3-VDI-ST-100-C) | | \$40,652.61 | K | 31% | \$28,050.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B4ADVADC | SEL CF4-B4-ADV-AD-C) | | \$7,355.00 | K | 31% | \$5.074.95 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B4ADVADC-I | SEL CF4-B4-ADV-AD-C) | | \$8,605,35 | K | 31% | \$5,937.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B4ADVADC-K | SEL CF4-B4-ADV-AD-C | | \$7,356.77 | K | 31% | \$5,076.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B4ADVESADC | SEL CF4-B4-ADV-ES-AD-C) | | \$4,703.00 | K | 31% | \$3,245.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B4ADVESADC-I | SEL CF4-B4-ADV-ES-AD-C) | | \$5,502.51 | K | 31% | \$3,796.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B4ADVESADC-K | SEL CF4-B4-ADV-ES-AD-C | | \$4,707.03 | K | 31% | \$3,247.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B4ENESADC1 | SEL CF4-B4-ENT-ES-AD-C | | \$4,805.00 | K | 31% | \$3,315.45 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B4ENESADC1-I | SEL CF4-B4-ENT-ES-AD-C | | \$5,621.85 | K | 31% | \$3,879.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| F4B4ENESADC1-K | SEL CF4-B4-ENT-ES-AD-C | | \$4,807.94 | K | 31% | \$3,317.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B4ENTADC | SEL CF4-B4-ENT-AD-C) | | \$8,140.00 | K | 31% | \$5,616.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| F4B4ENTADC1 | SEL CF4-B4-ENT-AD-C | | \$9,785.00 | K | 31% | \$6,751.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| F4B4ENTADC1-I | SEL CF4-B4-ENT-AD-C | | \$11,448.45 | K | 31% | \$7,899.43 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| F4B4ENTADC1-K | SEL CF4-B4-ENT-AD-C | | \$9,798.18 | K | 31% | \$6,760.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| F4B4ENTADC-I | SEL CF4-B4-ENT-AD-C) | | \$9,523.80 | K | 31% | \$6,571.42 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| F4B4ENTADC-K | SEL CF4-B4-ENT-AD-C | | \$9,615.38 | K | 31% | \$6,634.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| F4B4ENTESADC | SEL CF4-B4-ENT-ES-AD-C) | | \$4,050.00 | K | 31% | \$2,794.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| F4B4ENTESADC-I | SEL CF4-B4-ENT-ES-AD-C) | | \$4,738.50 | K | 31% | \$3,269.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B4ENTESADC-K | SEL CF4-B4-ENT-ES-AD-C | | \$4,769.38 | K | 31% | \$3,290.87 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B4STRADC | SEL CF4-B4-STR-AD-C) | | \$7,355.00 | K | 31% | \$5,074.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B4STRADC-I | SEL CF4-B4-STR-AD-C) | | \$8,605.35 | K | 31% | \$5,937.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4B4STRADC-K | SEL CF4-B4-STR-AD-C | | \$7,356.77 | K | 31% | \$5,076.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4ENTC | SEL CF4-ENT-C) | | \$28,250.00 | K | 31% | \$19,492.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4ENTC-I | SEL CF4-ENT-C) | | \$33,052.50 | K | 31% | \$22,806.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4ENTC-K CF4ENTESC | SEL CF4-ENT-C | | \$28,287.76 | K | 31% | \$19,518.55 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL CF4-ENT-ES-C) | | \$25,550.00 | K | 31% | \$17,629.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4ENTESC-I | SEL CF4-ENT-ES-C) | | \$29,893.50 | K | 31% | \$20,626.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| CF4ENTESC-K | SEL CF4-ENT-ES-C | | \$25,585.94 | K | 31% | \$17,654.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | |
| F4RB25VMC | SEL CF4-RB-25VM-C) | | \$52,650.00 | K | 31% | \$36,328.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| CF4RB25VMC-I CF4RB25VMC-K | SEL CF4-RB-25VM-C) | | \$61,600.50 \$52,701.82 | K | 31% | \$42,504.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| | SEL CF4-RB-25VM-C) | | | K | 31% | \$36,364.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | |
| F4SDDCMC | SEL CF4-SDDCM-C) | | \$3,100.00 | K | 31% | \$2,139.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| CF4SDDCMC-I | SEL CF4-SDDCM-C) | | \$3,627.00 | K | 31% | \$2,502.63 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | |
| CF4SDDCMC-K | SEL CF4-SDDCM-C) | | \$3,102.21 | K | 31% | \$2,140.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| CF4SDDCMD100C | SEL CF4-SDDCM-D100-C) | | \$3,085.00 | K | 31% | \$2,128.65 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | |
| CF4SDDCMD100C-I | SEL CF4-SDDCM-D100-C) | | \$3,609.45 | K | 31% | \$2,490.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4SDDCMD100C-K | SEL CF4-SDDCM-D100-C) | | \$3,089.19 | K | 31% | \$2,131.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4SDDCMD10C | SEL CF4-SDDCM-D10-C) | | \$309.00 | K | 31% | \$213.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4SDDCMD10C-I | SEL CF4-SDDCM-D10-C) | | \$361.53 | K | 31% | \$249.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4SDDCMD10C-K | SEL CF4-SDDCM-D10-C) | | \$309.57 | K | 31% | \$213.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| CF4SDDCMVSC-I | SEL CF4-SDDCM-VS-C) SEL CF4-SDDCM-VS-C) | | \$1,535.00 \$1,795.95 | K | 31% 31% | \$1,059.15 \$1,239.21 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| CF4SDDCMVSC-I CF4SDDCMVSC-K | SEL CF4-SDDCM-VS-C) SEL CF4-SDDCM-VS-C) | | \$1,795.95 | K | 31% | \$1,239.21 \$1,057.91 | | | | | | | | VMWARE |
| CF4SDUCMVSC-K CF4SDVRB253PC | SEL CF4-SDDCM-VS-C) SEL CF4-SDV-RB25-3P-SSS-C) | | \$1,533.20 | K | 31% | \$1,057.91 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE |
| CF4SDVRB253PC-I | SEL CF4-SDV-RB25-3P-SSS-C) SEL CF4-SDV-RB25-3P-SSS-C) | | \$3,165.36 \$3,703.47 | K | 31% | \$2,184.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4SDVRB253PC-K | SEL CF4-SDV-RB25-3P-SSS-C) | | \$3,703.47 | K | 31% | \$2,555.39 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4SDVRB253PC-K | SEL CF4-SDV-RB25-3P-SSS-C) SEL CF4-SDV-RB25-C) | | \$3,168.24 | K | 31% | \$2,186.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| CF4SDVRB25C-I | SEL CF4-SDV-RB25-C) SEL CF4-SDV-RB25-C) | | \$4,795.00 \$5,610.15 | K | 31% | \$3,308.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4SDVRB25C-K | SEL CF4-SDV-RB25-C) | | \$4.801.43 | K | 31% | \$3,312.99 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4SDVRB25C-K CF4STDC | SEL CF4-STD-C) SEL CF4-STD-C) | | \$4,801.43 \$15,250.00 | K | 31% | \$3,312.99 \$10,522.50 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| F4STDC-I | SEL CF4-STD-C) SEL CF4-STD-C) | | \$15,250.00 \$17,842.50 | , , | 31% | \$10,522.50 \$12,311.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CF4STDC-K | SEL CF4-STD-C) | | \$17,042.50 | , v | 31% | \$12,311.33 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| F4STDESC | SEL CF4-STD-E3-C) | | \$15,266.93 \$12.850.00 | · · | 31% | \$10,534.18 \$8.866.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| F4STDESC-I | SEL CF4-STD-ES-C) | | \$15,034.50 | K | 31% | \$10,373.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| F4STDESC-K | SEL CF4-STD-ES-C) | | \$15,034.50 | K | 31% | \$8,872.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 4STRC | SEL CF4-STR-C) | | \$19,450.00 | ĸ | 31% | \$13,420.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| F4STRC-I | SEL CF4-STR-C) | | \$22,756.50 | K | 31% | \$15,701.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 4STRC-K | SEL CF4-STR-C) | | \$19,466.15 | K | 31% | \$13,431.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| F-B3-VS6-ADV-F | SEL: CF-B3-VS6-ADV-F | | \$14,789.50 | ĸ | 31% | \$10,204.76 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| F-B3-VS6-ENT-F | SEL: CF-B3-VS6-ENT-F | | \$15,768.50 | K | 31% | \$10,880.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| F-B3-VS6-STD-F | SEL: CF-B3-VS6-STD-F | | \$10,972.50 | K | 31% | \$7,571.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| F-CPU-B1-F | SEL: CF-CPU-B1-F | | \$14,448.50 | K | 31% | \$9,969.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| F-CPU-B2-F | SEL: CF-CPU-B2-F | | \$10,609.50 | K | 31% | \$7,320.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| F-ENT-F | SEL: CF-ENT-F | | \$26,394.50 | K | 31% | \$18,212.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| F-PCES-ENT-F | SEL: CF-PCES-ENT-F | | \$19,794.50 | K | 31% | \$13,658.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| -SDDC3-M100-F | SEL: CF-SDDC3-M100-F | | \$3,393.50 | K | 31% | \$2,341.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| F-SDDC3-M10-F | SEL: CF-SDDC3-M10-F | | \$339.90 | K | 31% | \$234.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| F-SDDC3-MAC-F | SEL: CF-SDDC3-MAC-F | | \$1,688.50 | K | 31% | \$1,165.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| L-11-150S | SEL Collector OS | | \$4,367.32 | K | 31% | \$3,013.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| L-1-50S | SEL Collector OS | | \$9,705.15 | K | 31% | \$6,696.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| | SEL Collector OS | | \$3,930.59 | K | 31% | \$2,712.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| 16-20OS | SEL: CL18-ADV-F | | \$9,124.50 | K | 31% | \$6,295.91 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| L18-ADV-F | SEL: CL18-ENT-ADV-UG-F | | \$7,837.50 | K | 31% | \$5,407.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| L18-ADV-F L18ENTADVUGF | | | \$9,487.50 | K | 31% | \$6,546.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| L18-ADV-F L18ENTADVUGF L18ENTENTUGF | SEL: CL18-ENT-ENT-UG-F | | \$10,774.50 | K | 31% | \$7,434.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| L18-ADV-F L18ENTADVUGF L18ENTENTUGF L18-ENT-F | SEL: CL18-ENT-ENT-UG-F SEL: CL18-ENT-F | | | K | 31% | \$3,434.48 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| L18-ADV-F L18ENTADVUGF L18ENTENTUGF L18-ENT-F L18ENTSTDUGF | SEL: CL18-ENT-ENT-UG-F SEL: CL18-ENT-F SEL: CL18-ENT-STD-UG-F | | \$4,977.50 | | 31% | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| CL-16-200S CL18-ADV-F CL18ENTADVUGF CL18ENTENTUGF CL18-ENT-F CL18-ENT-STDUGF CL18-EPLADVUGF | SEL: CLISENTENT-UGF SEL: CLISENTSTD-UGF SEL: CLISENTSTD-UGF | | \$7,089.50 | K | 3170 | \$4,891.76 | | | | | \$0.00 | 90.00 | | |
| DL18-ADV-F DL18ENTADVUGF DL18ENTENTUGF DL18-ENT-F DL18ENTSTDUGF DL18EPLADVUGF DL18EPLENTUGF | SEL. CI.18-ENT-ENT-UGF SEL: CL18-ENT-STD-UGF SEL: CL18-ENT-STD-UGF SEL: CL18-ENT-STD-UGF SEL: CL18-ENT-UGF | | \$7,089.50 \$8,739.50 | K | 31% | \$6,030.26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| DL18-ADV-F L18ENTADVUGF DL18ENTENTUGF L18-ENT-F DL18ENTSTDUGF L18EPLADVUGF L18EPLENTUGF L18EPLENTUGF | SEL: CLISEMTENTUGF SEL: CLISEMTSTDUGF SEL: CLISEMTSTDUGF SEL: CLISEMTSTDUGF SEL: CLISEMTSTDUGF SEL: CLISEMTSTDUGF | | \$7,089.50 \$8,739.50 \$4,229.50 | K K | 31% 31% | \$6,030.26 \$2,918.36 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| 2:18-ADV-F 2:18ENTADVUGF 2:18-ENT-F 2:18-ENT-F 2:18-ENT-STDUGF 2:18EPLADVUGF 2:18EPLENTUGF 2:18EPLSTDUGF 2:18EPLSTDUGF 2:18EPLSTDUGF | SEL CIASEMTENTUGF SEL CLISENTSTD-UGF SEL CLISEPT SEL C | | \$7,089.50 \$8,739.50 \$4,229.50 \$6,594.50 | K K K | 31% 31% 31% | \$6,030.26 \$2,918.36 \$4,550.21 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | "" CARAHSOFT "" CARAHSOFT "" CARAHSOFT |
| 2.18-ADV-F 2.18ENTADVUGF 2.18ENTENTUGF 2.18-ENT-F 2.18ENTSTDUGF 2.18EPLADVUGF 2.18EPLENTUGF 2.18EPLSTDUGF 2.18EPLSTDUGF 2.18OENTADVUGF 2.18OENTADVUGF | SEL: CLISENTENTUGF SEL: CLISENTSTDUGF SEL: CLISENTSTDUGF SEL: CLISEPLADVUGF SEL: CLISEPLENTUGF SEL: CLISEPLENTUGF SEL: CLISEONTADVUGF SEL: CLISOENTADVUGF SEL: CLISOENTADVUGF | | \$7,089.50 \$8,739.50 \$4,229.50 \$6,594.50 \$8,244.50 | К К К К | 31% 31% 31% 31% | \$6,030.26 \$2,918.36 \$4,550.21 \$5,688.71 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | "" CARAHSOFT "" CARAHSOFT "" CARAHSOFT "" CARAHSOFT |
| 2.18-ADV-F 2.18ENTADVUGF 2.18ENTENTUGF 2.18ENTSTDUGF 2.18EPLADVUGF 2.18EPLADVUGF 2.18EPLENTUGF 2.18EPLENTUGF 2.18EPLENTUGF 2.18EOENTADVUGF 2.18OENTADVUGF 2.18OENTENTUGF 2.18OENTENTUGF | SEL CLISENTENTUGF SEL CLISENTSTOUGF SEL CLISENTSTOUGF SEL CLISENTSTOUGF SEL CLISEPT.STOUGF SEL CLISEPT.STOUGF SEL CLISEPT.STOUGF SEL CLISEPT.STOUGF SEL CLISEST.STOUGF SEL CLISEST.STOUGF | | \$7,089.50 \$8,739.50 \$4,229.50 \$6,594.50 \$8,244.50 \$3,734.50 | K K K K | 31% 31% 31% 31% 31% | \$6,030.26 \$2,918.36 \$4,550.21 \$5,688.71 \$2,576.81 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT " CARAHSOFT " CARAHSOFT " CARAHSOFT |
| 2.18-ADV-F 2.18ENTADVUGF 2.18ENTENTUGF 2.18ENTSTDUGF 2.18EPLADVUGF 2.18EPLADVUGF 2.18EPLSTDUGF 2.18EPLSTDUGF 2.18OENTADVUGF 2.18OENTADVUGF 2.18OENTADVUGF 2.18OENTSTDUGF 2.18OENTSTDUGF 3.18OENTSTDUGF 3.18OEPLADVUGF | SEL: CLISENTENTUGF SEL: CLISENTSTDUGF SEL: CLISENTSTDUGF SEL: CLISENTSTDUGF SEL: CLISENTSTDUGF SEL: CLISENTSTDUGF SEL: CLISENTSTDUGF SEL: CLISOENTADVUGF SEL: CLISOENTADVUGF SEL: CLISOENTSTDUGF SEL: CLISOENTSTDUGF SEL: CLISOENTSTDUGF SEL: CLISOENTSTDUGF | | \$7,089.50 \$8,739.50 \$4,229.50 \$6,594.50 \$8,244.50 \$3,734.50 \$5,841.00 | K K K K K | 31% 31% 31% 31% 31% 31% 31% | \$6,030.26 \$2,918.36 \$4,550.21 \$5,688.71 \$2,576.81 \$4,030.29 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT " CARAHSOFT " CARAHSOFT " CARAHSOFT " CARAHSOFT |
| 2.18-ADV-F 2.18-ENTADVUGF 2.18-ENTENTUGF 2.18-ENT-F 2.18-ENTSTDUGF 2.18-EPLADVUGF 2.18-EPLADVUGF 2.18-EPLSTDUGF 2.18-EPLSTDUGF 2.18-EPLSTDUGF 2.18-EPLSTDUGF 2.18-EPLSTDUGF 2.18-EPLSTDUGF 2.18-EPLSTDUGF 2.18-EPLSTDUGF 2.18-EPLSTDUGF 2.18-EPLSTUGF 2.18-EPLSTUGF 3.18-EPLSTUGF 3.18-EPLSTUGF 3.18-EPLSTUGF 3.18-EPLSTUGF 3.18-EPLSTUGF 3.18-EPLSTUGF 3.18-EPLSTUGF | SEL CLISENTENTUGF SEL CLISENTSTOUGF SEL CLISOENTENTUGF | | \$7,089.50 \$8,739.50 \$4,229.50 \$6,594.50 \$8,244.50 \$3,734.50 \$5,841.00 \$7,491.00 | K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% | \$6,030.26 \$2,918.36 \$4,550.21 \$5,688.71 \$2,576.81 \$4,030.29 \$5,168.79 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " CARAHSOFT |
| 2.18-ADV-F 2.18ENTADVUGF 2.18ENTENTUGF 2.18ENTSTDUGF 2.18ENTSTDUGF 2.18EPLADVUGF 2.18EPLADVUGF 2.18EPLSTDUGF 2.180ENTSDVUGF 2.180ENTSDVUGF 2.180ENTSDVUGF 2.180ENTSDVUGF 2.180ENTSDVUGF 2.180ENTSDVUGF 2.180EPLADVUGF 2.180EPLADVUGF 2.180EPLSTDUGF 2.180EPLSTDUGF 2.180EPLSTDUGF 2.180EPLSTDUGF 2.180EPLSTDUGF | SEL: CLISEMTENTUGF SEL: CLISEMTSTDUGF | | \$7,089.50 \$8,739.50 \$4,229.50 \$6,594.50 \$8,244.50 \$3,734.50 \$5,841.00 | K K K K K K | 31% 31% 31% 31% 31% 31% 31% | \$6,030.26 \$2,918.36 \$4,550.21 \$5,688.71 \$2,576.81 \$4,030.29 \$5,168.79 \$2,056.89 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | "CARAHSOFT "CARAHSOFT "CARAHSOFT "CARAHSOFT "CARAHSOFT "CARAHSOFT "CARAHSOFT "CARAHSOFT "CARAHSOFT |
| 2.18-ADV-F 2.18ENTADVUGF 2.18ENTADVUGF 2.18ENTSTDUGF 2.18ENTSTDUGF 2.18EPLADVUGF 2.18EPLENTUGF 2.18CENTADVUGF 2.18CENTADVUGF 2.18CENTADVUGF 2.18CENTADVUGF 2.18CENTSTDUGF 2.18CENTSTDUGF 2.18CENTSTDUGF 2.18CENTENTUGF 2.18CENTENTUGF 2.18CEPLENTUGF | SEL CLISENTENTUCF SEL CLISENTSTDUCF | | \$7,089.50 \$8,739.50 \$4,229.50 \$6,594.50 \$8,244.50 \$3,734.50 \$5,841.00 \$7,491.00 \$2,981.00 \$8,833.00 | K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$6,030.26 \$2,918.36 \$4,550.21 \$5,688.71 \$2,576.81 \$4,030.29 \$5,168.79 \$2,056.89 \$6,094.77 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " CARAHSOFT |
| 2.18-ADV-F 2.18ENTADVUGF 2.18ENTSDVUGF 2.18ENTSTUGF 2.18ENTSTUGF 2.18EPLADVUGF 2.18EPLADVUGF 2.18EPLSTDUGF 2.180ENTSDVUGF 2.180ENTSDVUGF 2.180ENTSDUGF 2.180ENTSTUGF 2.180EPLSTDUGF 2.180EPLSTDUGF 2.180EPLSTDUGF 2.180EPLST | SEL: CLISENTENTUGF SEL: CLISENTSTDUGF SEL: CLISENTSTDUGF SEL: CLISENTSTDUGF SEL: CLISENTSTDUGF SEL: CLISENTSTDUGF SEL: CLISEORITHOUGF SEL: CLISOENTSTDUGF SEL: CLISOENTUGF SEL: CLISOENTUGF SEL: CLISOENTUGF | | \$7,089.50 \$8,739.50 \$4,229.50 \$6,594.50 \$8,244.50 \$3,734.50 \$7,491.00 \$2,981.00 \$8,833.00 \$10,648.00 | K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$6,030.26 \$2,918.36 \$4,550.21 \$5,688.71 \$2,576.81 \$4,030.29 \$5,168.79 \$2,056.88 \$6,094.77 \$7,347.12 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " CARAHSOFT |
| 1.18-ADV-F 1.18ENTADVUGF 1.18ENTENTUGF 1.18ENTENTUGF 1.18ENTSTDUGF 1.18EPLADVUGF 1.18EPLENTUGF 1.18CENTADVUGF 1.18CENTADVUGF 1.18CENTADVUGF 1.18CENTENTUGF 1.18STDENTUGF 1.18STDENTUGF 1.18STDENTUGF | SEL CLISENTENTUGF SEL CLISENTSTDUGF | | \$7,089.50 \$8,739.50 \$4,229.50 \$6,594.50 \$8,244.50 \$3,734.50 \$7,491.00 \$2,981.00 \$8,833.00 \$10,648.00 \$6,264.50 | K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$6,030.26 \$2,918.36 \$4,550.21 \$5,688.71 \$2,576.81 \$4,030.29 \$5,168.79 \$2,056.89 \$6,094.77 \$7,347.12 \$4,322.51 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " CARAHSOFT |
| CL18-ADV-F CL18ENTADVUGF CL18ENTENTUGF CL18-ENT-F CL18-ENTSTDUGF | SEL: CLISENTENTUGF SEL: CLISENTSTDUGF SEL: CLISENTSTDUGF SEL: CLISENTSTDUGF SEL: CLISENTSTDUGF SEL: CLISENTSTDUGF SEL: CLISEORITHOUGF SEL: CLISOENTSTDUGF SEL: CLISOENTUGF SEL: CLISOENTUGF SEL: CLISOENTUGF | | \$7,089.50 \$8,739.50 \$4,229.50 \$6,594.50 \$8,244.50 \$3,734.50 \$7,491.00 \$2,981.00 \$8,833.00 \$10,648.00 | K K K K K K K K | 31% 31% 31% 31% 31% 31% 31% 31% 31% 31% | \$6,030.26 \$2,918.36 \$4,550.21 \$5,688.71 \$2,576.81 \$4,030.29 \$5,168.79 \$2,056.88 \$6,094.77 \$7,347.12 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | " CARAHSOFT |

NVP MNWNC-109 Price List-3rd party final - 2023-03 35 of 84

| sku | DESCRIPTION | | EMC LIST | NVP Level 1 CATEGORY | NASPO VP | NVP LEVEL 1 | PROSUPPORT | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO | | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|------------------------------------|--|-------|----------------------------|---------------------------------------|------------|--------------------------|-----------------------|-----------------------------|--------------------------|------------------|------------------|------------------------|------------------|-----------------------------|
| CL19ADVC-K | SEL CL19-ADV-C) | sku F | \$10,449,22 | CODE | Discount % | NET PRICE \$7,209.96 | PLUS MNT LP \$0.00 | LP \$0.00 | ENH MNT LP \$0.00 | \$0.00 | LP \$0.00 | TO PS ENH LP \$0.00 | \$0.00 | VMWARE |
| CL19EN8ADVUGCC | SEL CL19-RDV-UG-C) | | \$8,969.00 | K | 31% | \$6,188.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19EN8ADVUGC-I | SEL CL19-ENT8-ADV-UG-C) | | \$10,493.73 | ĸ | 31% | \$7,240.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19EN8ADVUGC-K | SEL CL19-ENT8-ADV-UG-C) | | \$8,984.38 | K | 31% | \$6,199.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19EN8ENTUGCC | SEL CL19-ENT8-ENT-UG-C) | | \$10,709.00 | K | 31% | \$7,389.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19EN8ENTUGC-I | SEL CL19-ENT8-ENT-UG-C) | | \$12,529.53 \$10,709.64 | K | 31% | \$8,645.38 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| CL19EN8ENTUGC-K CL19EN8STDUGCC | SEL CL19-ENT8-ENT-UG-C) SEL CL19-ENT8-STD-UG-C) | | \$10,709.64 \$5.319.00 | K | 31% 31% | \$7,389.65 \$3,670.11 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | VMWARE VMWARE |
| CL19EN8STDUGC-I | SEL CL19-ENT8-STD-UG-C) | | \$6,223.23 | K | 31% | \$4,294.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL19EN8STDUGC-K | SEL CL19-ENT8-STD-UG-C) | | \$5,322.27 | K | 31% | \$3,672.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19ENT7ADVUC | SEL CL19-ENT7-ADV-UG-C) | | \$8,969.00 | K | 31% | \$6,188.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL19ENT7ADVUC-I | SEL CL19-ENT7-ADV-UG-C | | \$10,493.73 | K | 31% | \$7,240.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL19ENT7ADVUC-K | SEL CL19-ENT7-ADV-UG-C) | | \$9,815.78 | K | 31% | \$6,772.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19ENT7ENTUC CL19ENT7ENTUC-I | SEL CL19-ENT7-ENT-UG-C) SEL CL19-ENT7-ENT-UG-C | | \$10,709.00 \$12,529.53 | K | 31% 31% | \$7,389.21 \$8,645.38 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | VMWARE VMWARE |
| CL19ENT7ENTUC-K | SEL CL19-ENT7-ENT-UG-C SEL CL19-ENT7-ENT-UG-C) | | \$12,529.53 | K | 31% | \$8,073.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE |
| CL19ENT7STDUC | SEL CL19-ENT7-ENT-OG-C) SEL CL19-ENT7-STD-UG-C) | | \$5.319.00 | , , , , , , , , , , , , , , , , , , , | 31% | \$3,670.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19ENT7STDUC-I | SEL CL19-ENT7-STD-UG-C | | \$6,223.23 | K | 31% | \$4,294.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19ENT7STDUC-K | SEL CL19-ENT7-STD-UG-C) | | \$5,814.78 | K | 31% | \$4,012.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19ENTC | SEL CL19-ENT-C) | | \$12,250.00 | K | 31% | \$8,452.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL19ENTC-I CL19ENTC-K | SEL CL19-ENT-C) SEL CL19-ENT-C) | | \$14,332.50 \$12,272.14 | K | 31% | \$9,889.43 \$8,467.78 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| CL19ENTC-K CL19EPL7ADVUC | SEL CL19-ENT-C) SEL CL19-EPL7-ADV-UG-C) | | \$12,272.14 | K | 31% 31% | \$8,467.78 \$5.664.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| CL19EPL7ADVUC-I | SEL CL19-EPL7-ADV-0G-C) | | \$9,605.70 | K | 31% | \$6,604.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19EPL7ADVUC-K | SEL CL19-EPL7-ADV-UG-C) | | \$8,962.23 | K | 31% | \$6,183.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19EPL7ENTUC | SEL CL19-EPL7-ENT-UG-C) | | \$9,950.00 | ĸ | 31% | \$6,865.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19EPL7ENTUC-I | SEL CL19-EPL7-ENT-UG-C | | \$11,641.50 | K | 31% | \$8,032.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL19EPL7ENTUC-K | SEL CL19-EPL7-ENT-UG-C) | | \$10,882.71 | K | 31% | \$7,509.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL19EPL7STDUC | SEL CL19-EPL7-STD-UG-C) | | \$4,560.00 | K | 31% | \$3,146.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19EPL7STDUC-I | SEL CL19-EPL7-STD-UG-C | | \$5,335.20 | K | 31% | \$3,681.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL19EPL7STDUC-K CL19EPL8ADUGCC | SEL CL19-EPL7-STD-UG-C) SEL CL19-EPL8-ADV-UG-C) | | \$4,986.13 \$8,210.00 | K | 31% 31% | \$3,440.43 \$5,664.90 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| CL19EPL8ADUGCC CL19EPL8ADUGC-I | SEL CL19-EPL8-ADV-UG-C) SEL CL19-EPL8-ADV-UG-C) | | \$9,605,70 | K | 31% | \$5,664.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL19EPL8ADUGC-K | SEL CL19-EPL8-ADV-UG-C) | | \$8,203.13 | K | 31% | \$5,660.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL19EPL8ENUGCC | SEL CL19-EPL8-ENT-UG-C) | | \$9,950.00 | K | 31% | \$6,865.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL19EPL8ENUGC-I | SEL CL19-EPL8-ENT-UG-C) | | \$11,641.50 | K | 31% | \$8,032.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL19EPL8ENUGC-K | SEL CL19-EPL8-ENT-UG-C) | | \$9,960.94 | K | 31% | \$6,873.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL19EPL8STUGCC | SEL CL19-EPL8-STD-UG-C) | | \$4,560.00 | K | 31% | \$3,146.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19EPL8STUGC-I CL19EPL8STUGC-K | SEL CL19-EPL8-STD-UG-C) SEL CL19-EPL8-STD-UG-C) | | \$5,335.20 \$4,563.80 | K | 31% 31% | \$3,681.29 \$3,149.02 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| CL19OELSTDUGC | SEL CL19-DEPL-STD-UG-C | | \$4,563.60 | , , | 31% | \$3,149.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19OELSTDUGC-I | SEL CL19-OEPL-STD-UG-C | | \$3,674.97 | K | 31% | \$2,535.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL190ELSTDUGC-K | SEL CL19-OEPL-STD-UG-C | | \$3,144.53 | K | 31% | \$2,169.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL190ENTETUGC | SEL CL19-OENT-ENT-UG-C | | \$9,363.00 | K | 31% | \$6,460.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL190ENTETUGC-I | SEL CL19-OENT-ENT-UG-C | | \$10,954.71 | K | 31% | \$7,558.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL190ENTETUGC-K | SEL CL19-OENT-ENT-UG-C | | \$9,375.00 | K | 31% | \$6,468.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL190EPLETUGC | SEL CL19-OEPL-ENT-UG-C | | \$8,576.00 | K | 31% | \$5,917.44 \$6.923.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| CL190EPLETUGC-I | SEL CL19-OEPL-ENT-UG-C | | \$10,033.92 | K | 31% | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL190EPLETUGC-K CL190ETADVUGC | SEL CL19-OEPL-ENT-UG-C SEL CL19-OENT-ADV-UG-C | | \$8,593.75 \$7,563.00 | K | 31% 31% | \$5,929.69 \$5,218.47 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE |
| CL19OETADVUGC-I | SEL CL19-OENT-ADV-UG-C | | \$8.848.71 | K | 31% | \$6,105.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19OETADVUGC-K | SEL CL19-OENT-ADV-UG-C | | \$7,584.64 | K | 31% | \$5,233.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19OETSTDUGC | SEL CL19-OENT-STD-UG-C | | \$3,928.00 | K | 31% | \$2,710.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL19OETSTDUGC-I | SEL CL19-OENT-STD-UG-C | | \$4,595.76 | K | 31% | \$3,171.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19OETSTDUGC-K | SEL CL19-OENT-STD-UG-C | | \$3,932.29 | K | 31% | \$2,713.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL19OPLADVUGC | SEL CL19-OEPL-ADV-UG-C SEL CL19-OEPL-ADV-UG-C | | \$6,776.00 \$7,927,92 | K | 31% 31% | \$4,675.44 \$5,470.26 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| CL19OPLADVUGC-K | SEL CL19-OEPL-ADV-UG-C SEL CL19-OEPL-ADV-UG-C | | \$6,770.83 | K | 31% | \$5,470.26 \$4,671.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19STD7ADVUC | SEL CL19-STD7-ADV-UG-C) | | \$10,291.00 | K | 31% | \$7,100.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL19STD7ADVUC-I | SEL CL19-STD7-ADV-UG-C | | \$12,040.47 | K | 31% | \$8,307.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL19STD7ADVUC-K | SEL CL19-STD7-ADV-UG-C) | | \$11,238.35 | K | 31% | \$7,754.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19STD7ENTUC | SEL CL19-STD7-ENT-UG-C) | | \$12,271.00 | K | 31% | \$8,466.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL19STD7ENTUC-I | SEL CL19-STD7-ENT-UG-C | | \$14,357.07 | K | 31% | \$9,906.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19STD7ENTUC-K CL19STD7STDUC | SEL CL19-STD7-ENT-UG-C) SEL CL19-STD7-STD-UG-C) | | \$13,407.78 | K | 31% | \$9,251.37 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| CL19STD7STDUC-I | SEL CL19-STD7-STD-UG-C) SEL CL19-STD7-STD-UG-C | | \$6,292.00 \$7,361.64 | K | 31% 31% | \$4,341.48 \$5,079.53 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE |
| CL19STD7STDUC-I | SEL CL19-STD7-STD-UG-C SEL CL19-STD7-STD-UG-C) | | \$6,881.71 | k v | 31% | \$5,079.53 \$4,748.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19STD8ADUGCC | SEL CL19-STD8-ADV-UG-C) | | \$10,291.00 | K | 31% | \$7,100.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19STD8ADUGC-I | SEL CL19-STD8-ADV-UG-C) | | \$12,040.47 | K | 31% | \$8,307.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL19STD8ADUGC-K | SEL CL19-STD8-ADV-UG-C) | | \$10,286.46 | K | 31% | \$7,097.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL19STD8ENUGCC | SEL CL19-STD8-ENT-UG-C) | | \$12,271.00 | K | 31% | \$8,466.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19STD8ENUGC-I CL19STD8ENUGC-K | SEL CL19-STD8-ENT-UG-C) SEL CL19-STD8-ENT-UG-C) | | \$14,357.07 \$12,272.14 | K | 31% 31% | \$9,906.38 \$8,467.78 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| CL19STD8ENUGC-K CL19STD8STUGCC | SEL CL19-STD8-ENT-UG-C) SEL CL19-STD8-STD-UG-C) | | \$12,272.14 \$6.292.00 | K | 31% | \$8,467.78 \$4.341.48 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | VMWARE VMWARE |
| CL19STD8STUGCC CL19STD8STUGC-I | SEL CL19-STD8-STD-UG-C) | | \$6,292.00 | K | 31% | \$4,341.48 \$5,079.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CL19STD8STUGC-K | SEL CL19-STD8-STD-UG-C) | | \$6,298.83 | K | 31% | \$4,346.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL19STDC | SEL CL19-STD-C) | | \$6,815.00 | K | 31% | \$4,702.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL19STDC-I | SEL CL19-STD-C) | | \$7,973.55 | K | 31% | \$5,501.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL19STDC-K | SEL CL19-STD-C) | | \$6,835.94 | K | 31% | \$4,716.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CL-21-OS CL-6-10OS | SEL Collector OS SEL Collector OS | | \$3,538.22 \$6,793.61 | K | 31% 31% | \$2,441.37 \$4.687.59 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | ** VARONIS ** VARONIS |
| CL-6-10OS CLC-11-15OS | SEL Collector OS SEL Collector 100 SL OS | | \$6,793.61 | K | 31% | \$4,687.59 \$6,026.90 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | ** VARONIS ** VARONIS |
| CLC-11-1505 CLC-1-50S | SEL Collector 100 SL OS | | \$19,410.30 | K | 31% | \$13.393.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| CLC-16-20OS | SEL Collector 100 SL OS | | \$7,861.17 | K | 31% | \$5,424.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| CLC-21-OS | SEL Collector 100 SL OS | | \$7,076.44 | K | 31% | \$4,882.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** VARONIS |
| CLC-6-100S | SEL Collector 100 SL OS | | \$13,587.21 | K | 31% | \$9,375.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** VARONIS |
| CLDR-HDP-EPL-COM | SEL Compute price per CCU over 16 cores | | \$115.38 | K | 31% | \$79.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | "HORTONWORKS |
| CLDR-HDP-EPL-STO CLOUDMANAGE | SEL Storage: price per TB over 48TB SEL Boomi CLOUD MANAGEMENT | | \$38.46 \$1,300.00 | K | 31% 31% | \$26.54 \$897.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | "HORTONWORKS" "BOOMI |
| CLU-11-15OS | SEL Boomi CLOUD MANAGEMENT SEL Collector Upgrade OS | | \$1,300.00 | K | 31% | \$3.013.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** VARONIS |
| CLU-1-50S | SEL Collector Upgrade OS | | \$9,705.15 | K | 31% | \$6,696.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| CLU-16-20OS | SEL Collector Upgrade OS | | \$3,930.59 | K | 31% | \$2,712.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| CLU-21-OS | SEL Collector Upgrade OS | | \$3,538.22 | K | 31% | \$2,441.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| CLU-6-100S | SEL Collector Upgrade OS | | \$6,793.61 | K | 31% | \$4,687.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** VARONIS |
| CNAPKS3PTC | SEL CNA-PKS-3P-T-C) | | \$1,500.00 | K | 31% | \$1,035.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE VMWARE |
| CNAPKS3PTC-K CNAPKS3PTLC1-I | SEL CNA-PKS-3P-T-C) SEL CNA-PKS-3P-TLSS-C) | | \$1,802.05 \$1,500.00 | K | 31% 31% | \$1,243.41 \$1,035.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| CNAPKS3PTLC1-I CNAPKS3PTLSSC | SEL CNA-PKS-3P-TLSS-C) SEL CNA-PKS-3P-TLSS-C) | | \$1,500.00 \$1,500.00 | K | 31% | \$1,035.00 \$1.035.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | VMWARE VMWARE |
| CNAPKS3PTLSSC-I | SEL CNA-PKS-3P-TLSS-C) SEL CNA-PKS-3P-TLSS-C) | | \$1,500.00 | K V | 31% | \$1,035.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CNAPKS3PTLSSC-K | SEL CNA-PKS-3P-TLSS-C.) | | \$1,802.05 | K | 31% | \$1,243,41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CNAPKSC3PTC | SEL CNA-PKSC-3P-T-C) | | \$1,500.00 | K | 31% | \$1,035.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSC3PTC-K | SEL CNA-PKSC-3P-T-C) | | \$1,802.05 | K | 31% | \$1,243.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSC3PTLC1-I | SEL CNA-PKSC-3P-TLSS-C) | | \$1,500.00 | K | 31% | \$1,035.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| CNAPKSC3TLSSC | SEL CNA-PKSC-3P-TLSS-C) SEL CNA-PKSC-3P-TLSS-C) | | \$1,500.00 \$1,500.00 | K | 31% 31% | \$1,035.00 \$1,035.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| CNAPKSC3TLSSC-I | | | | | | | | | au.00 | | | | | |

NVP MNWNC-109 Price List-3rd party final - 2023-03 36 of 84

| SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|--|-----------|--------------------------------|---------------------------------------|------------------------|--------------------------------|---------------------------|-----------------------------|--------------------------|------------------|--------------------------------|-------------------------------|------------------|---|
| CNAPKSC83PTLC | SEL CNA-PKSC-8-3P-TLSS-C | | \$12,000.00 | К | 31% | \$8,280.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSC83PTLC-K | SEL CNA-PKSC-8-3P-TLSS-C | | \$13,194.40 | K | 31% | \$9,104.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSC83TLC1-I | SEL CNA-PKSC-8-3P-TLSS-C) | | \$12,000.00 | К | 31% | \$8,280.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSC83TLSC CNAPKSC83TLSC-I | SEL CNA-PKSC-8-3P-TLSS-C) SEL CNA-PKSC-8-3P-TLSS-C) | | \$12,000.00 | K | 31% | \$8,280.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSC83TLSC-I CNAPKSC83TLSC-K | SEL CNA-PKSC-8-3P-TLSS-C) SEL CNA-PKSC-8-3P-TLSS-C) | | \$12,000.00 \$12,076.82 | K | 31% | \$8,280.00 \$8,333.01 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| CNAPKSC831LSC-K | SEL CNA-PRSC-8-3P-TLSS-C) | | \$12,076.82 | K | 31% 31% | \$8,333.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSC8PTLC1-I | SEL CNA-PKSC-8-P-TLSS-C) | | \$4,000.00 | K | 31% | \$2,760.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSC8PTLC-K | SEL CNA-PKSC-8-P-TLSS-C | | \$4,406.43 | К | 31% | \$3,040.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSC8PTLSC | SEL CNA-PKSC-8-P-TLSS-C) | | \$4,000.00 | K | 31% | \$2,760.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSC8PTLSC-I | SEL CNA-PKSC-8-P-TLSS-C) | | \$4,000.00 | K | 31% | \$2,760.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSC8PTLSC-K | SEL CNA-PKSC-8-P-TLSS-C) | | \$4,033.20 | К | 31% | \$2,782.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSCPTC | SEL CNA-PKSC-P-T-C) | | \$500.00 | K | 31% | \$345.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSCPTC-K | SEL CNA-PKSC-P-T-C) | | \$600.29 | K | 31% | \$414.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSCPTLC1-I | SEL CNA-PKSC-P-TLSS-C) | | \$500.00 | K | 31% | \$345.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSCPTLSSC | SEL CNA-PKSC-P-TLSS-C) | | \$500.00 | K | 31% | \$345.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSCPTLSSC-I | SEL CNA-PKSC-P-TLSS-C) | | \$500.00 | K | 31% | \$345.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSCPTLSSC-K | SEL CNA-PKSC-P-TLSS-C) | | \$600.29 | К | 31% | \$414.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSP503PTC-K | SEL CNA-PKSP-50-3P-T-C) | | \$75,000.00 | К | 31% | \$51,750.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| CNAPKSP503PTC-K CNAPKSP503TC1-I | SEL CNA-PKSP-50-3P-T-C) SEL CNA-PKSP-50-3P-TLSS-C) | | \$90,296.08 \$75.000.00 | K | 31% 31% | \$62,304.30 \$51,750.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| CNAPKSP503TC1-I | SEL CNA-PKSP-50-3P-TLSS-C) SEL CNA-PKSP-50-3P-TLSS-C) | | \$75,000.00 | K | 31% | \$51,750.00 \$51,750.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| CNAPKSP503TLC-I | SEL CNA-PKSP-50-3P-TLSS-C) | | \$75,000.00 | , , , , , , , , , , , , , , , , , , , | 31% | \$51,750.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSP503TLC-I | SEL CNA-PKSP-50-3P-TLSS-C) | | \$15,000.00 | K | 31% | \$62,750.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSP505TLC-K | SEL CNA-PRSP-50-3P-1ESS-C) | | \$25,000.00 | K | 31% | \$17,250.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSP50PTC1-I | SEL CNA-PKSP-50-P-T-C) SEL CNA-PKSP-50-P-TLSS-C) | | \$25,000.00 | , , , , , , , , , , , , , , , , , , , | 31% | \$17,250.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSP50PTC1-I | SEL CNA-PKSP-50-P-T-C) | | \$25,000.00 | K | 31% | \$17,250.00 \$20,723.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSP50PTLC | SEL CNA-PKSP-50-P-TLSS-C) | | \$25,000.00 | ĸ | 31% | \$17,250.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSP50PTLC-I | SEL CNA-PKSP-50-P-TLSS-C) | | \$25,000.00 | ĸ | 31% | \$17,250.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSP50PTLC-K | SEL CNA-PKSP-50-P-TLSS-C) | | \$30.034.10 | K | 31% | \$20,723,53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSPTC | SEL CNA-PKS-P-T-C) | | \$500.00 | K | 31% | \$345.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSPTC-K | SEL CNA-PKS-P-T-C) | | \$600.29 | K | 31% | \$414.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSPTLSSC | SEL CNA-PKS-P-TLSS-C) | | \$500.00 | K | 31% | \$345.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSPTLSSC1-I | SEL CNA-PKS-P-TLSS-C) | | \$500.00 | К | 31% | \$345.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSPTLSSC-I | SEL CNA-PKS-P-TLSS-C) | | \$500.00 | K | 31% | \$345.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CNAPKSPTLSSC-K | SEL CNA-PKS-P-TLSS-C) | | \$600.29 | К | 31% | \$414.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| COMPLYPREM | SEL Comp Prem Sub Adv Serv Req Qty 3 | | \$27.69 | K | 31% | \$19.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| COMPLYSTND | SEL Comp Std Sub Adv Serv Reg Qty 3 | | \$23.08 | K | 31% | \$15.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| CQSE2679 | SEL VSPEX Branded 300VM 1 Dyn600x1200 2 | | \$13,366.00 | K | 31% | \$9,222.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** PANDUIT |
| CQSE4679 | SEL VSPEX Branded 1000VM 2 Dyn600x1200 | | \$22,753.00 | K | 31% | \$15,699.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** PANDUIT |
| CS-CUS-PARTRT-VSP1 | PARTS RETENTION UPLIFT VSPEXB | | \$0.00 | К | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | NA NA |
| CT10PB1YRSB | SELECT DFXS CT ELA, 10PB 1Yr Sub | | \$2,268,000.00 | К | 31% | \$1,564,920.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| CT1PB1YRSB | SELECT DFXS CT ELA, 1PB 1Yr Sub | | \$319,410.77 | К | 31% | \$220,393.43 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| CT3PB1YRSB | SELECT DFXS CT ELA, 3PB 1Yr Sub | | \$742,770.77 | К | 31% | \$512,511.83 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" NTP-DEFENDX |
| CT5PB1YRSB CTAD1PB1YRSB | SELECT DFXS CT ELA, 5PB 1Yr Sub | | \$1,181,250.77 | K | 31% | \$815,063.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX " NTP-DEFENDX |
| | SELECT DFXS CT ELA, ADD 1PB 1Yr Sub | | \$226,800.00 | K | 31% | \$156,492.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | |
| CTP10PB1YRSB CTP1PB1YRSB | SELECT DFXS CTP ELA, 10PB 1Yr Sub SELECT DFXS CTP ELA, 1PB 1Yr Sub | | \$3,024,000.00 \$463.050.77 | K | 31% 31% | \$2,086,560.00 \$319.505.03 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " NTP-DEFENDX " NTP-DEFENDX |
| CTP3PB1YRSB | SELECT DEAS CIP ELA, IPB ITI SUB | | \$463,030.77 | | 3176 | | | \$0.00 | \$0.00 | | | | \$0.00 | " NTP-DEFENDX |
| CTP5PB1YRSB | SELECT DFXS CTP ELA, 3PB 1Yr Sub SELECT DFXS CTP ELA, 5PB 1Yr Sub | | \$1,014,930.77 | K | 31% 31% | \$700,302.23 \$1,108.485.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " NTP-DEFENDX |
| CTPAD1PB1YRSB | SELECT DEXS CTP ELA, 3PB 111 Sub | | \$302,400.00 | K | 31% | \$208.656.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| C-TPC | SEL BOOMI Trading Partner Connection | | \$302,400.00 | K | 31% | \$200,050.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| C-TP-TEST | SEL BOOMI TradePartnerConnect Test | | \$75.00 | , , , , , , , , , , , , , , , , , , , | 31% | \$25.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| DAAZ-0-50OS | SEL DatAdvantage - Azure OS | | \$179.34 | K | 31% | \$123.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DAAZ-1001-1500OS | SEL DatAdvantage - Azure OS | | \$51.37 | K | 31% | \$35.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DAAZ-1001-15000S | SEL DatAdvantage - Azure OS | | \$27.04 | K | 31% | \$18.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DAAZ-101-250OS | SEL DatAdvantage - Azure OS | | \$98.23 | K | 31% | \$67.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAAZ-10K-20KOS | SEL DatAdvantage - Azure OS | | \$31.54 | K | 31% | \$21.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAAZ-1501-2000OS | SEL DatAdvantage - Azure OS | | \$46.41 | К | 31% | \$32.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DAAZ-150K-OS | SEL DatAdvantage - Azure OS | | \$26.59 | K | 31% | \$18.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAAZ-2001-2500OS | SEL DatAdvantage - Azure OS | | \$43.26 | К | 31% | \$29.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAAZ-20K-35KOS | SEL DatAdvantage - Azure OS | | \$29.74 | K | 31% | \$20.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAAZ-2501-4000OS | SEL DatAdvantage - Azure OS | | \$40.55 | K | 31% | \$27.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAAZ-251-500OS | SEL DatAdvantage - Azure OS | | \$74.80 | K | 31% | \$51.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAAZ-35K-50KOS | SEL DatAdvantage - Azure OS | | \$28.84 | К | 31% | \$19.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAAZ-4001-6000OS | SEL DatAdvantage - Azure OS | | \$37.85 | К | 31% | \$26.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAAZ-501-750OS | SEL DatAdvantage - Azure OS | | \$60.38 | K | 31% | \$41.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAAZ-50K-100KOS | SEL DatAdvantage - Azure OS | | \$27.94 | K | 31% | \$19.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAAZ-51-100OS | SEL DatAdvantage - Azure OS | | \$125.27 | K | 31% | \$86.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAAZ-6001-8000OS | SEL DatAdvantage - Azure OS | | \$35.15 | К | 31% | \$24.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAAZ-751-1000OS | SEL DatAdvantage - Azure OS | | \$55.87 | K | 31% | \$38.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAAZ-8001-10KOS | SEL DatAdvantage - Azure OS | | \$33.34 | К | 31% | \$23.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAD-0-50OS | SEL DatAdvantage - DS OS | | \$275.90 | К | 31% | \$190.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAD-1001-1500OS | SEL DatAdvantage - DS OS | | \$79.03 | K | 31% | \$54.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAD-100K-150KOS | SEL DatAdvantage - DS OS | | \$41.59 | K | 31% | \$28.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS " VARONIS |
| DAD-101-250OS DAD-10K-20KOS | SEL DatAdvantage - DS OS SEL DatAdvantage - DS OS | | \$151.12 \$48.53 | K | 31% 31% | \$104.27 \$33.49 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** VARONIS ** VARONIS |
| DAD-10K-20KOS DAD-1501-2000OS | SEL DatAdvantage - DS OS SEL DatAdvantage - DS OS | | \$48.53 \$71.40 | K | 31% | \$33.49 \$49.27 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | " VARONIS " VARONIS |
| DAD-150K-OS | SEL DatAdvantage - DS OS SEL DatAdvantage - DS OS | | \$/1.40 | K | 31% | \$49.27 \$28.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAD-100K-03 | SEL DatAdvantage - DS OS | | \$66.55 | , k | 31% | \$45.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DAD-2001-230003 | SEL DatAdvantage - DS OS | | \$45.75 | ĸ | 31% | \$31.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAD-2501-4000OS | SEL DatAdvantage - DS OS | | \$62.39 | K | 31% | \$43.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAD-251-500OS | SEL DatAdvantage - DS OS | | \$115.08 | K | 31% | \$79.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAD-35K-50KOS | SEL DatAdvantage - DS OS | | \$44.37 | K | 31% | \$30.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAD-4001-6000OS | SEL DatAdvantage - DS OS | | \$58.23 | K | 31% | \$40.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAD-501-750OS | SEL DatAdvantage - DS OS | | \$92.89 | К | 31% | \$64.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| AD-50K-100KOS | SEL DatAdvantage - DS OS | | \$42.98 | K | 31% | \$29.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAD-51-100OS | SEL DatAdvantage - DS OS | | \$192.72 | K | 31% | \$132.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| AD-6001-8000OS | SEL DatAdvantage - DS OS | | \$54.07 | K | 31% | \$37.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| AD-751-1000OS | SEL DatAdvantage - DS OS | | \$85.96 | K | 31% | \$59.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| AD-8001-10KOS | SEL DatAdvantage - DS OS | | \$51.30 | K | 31% | \$35.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| AEO-0-50OS | SEL DatAdvantage - EXOL OS | | \$275.90 | K | 31% | \$190.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| AEO-1001-1500OS | SEL DatAdvantage - EXOL OS | | \$79.03 | K | 31% | \$54.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEO-100K-150KOS | SEL DatAdvantage - EXOL OS | | \$41.59 | K | 31% | \$28.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEO-101-250OS | SEL DatAdvantage - EXOL OS | | \$151.12 | K | 31% | \$104.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEO-10K-20KOS | SEL DatAdvantage - EXOL OS | | \$48.53 | K | 31% | \$33.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| AEO-1501-2000OS | SEL DatAdvantage - EXOL OS | | \$71.40 | K | 31% | \$49.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEO-150K-OS | SEL DatAdvantage - EXOL OS | | \$40.90 | K | 31% | \$28.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEO-2001-2500OS | SEL DatAdvantage - EXOL OS | | \$66.55 | K | 31% | \$45.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| AEO-20K-35KOS | SEL DatAdvantage - EXOL OS | | \$45.75 | K | 31% | \$31.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| | SEL DatAdvantage - EXOL OS | | \$62.39 | K | 31% | \$43.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEO-2501-4000OS | | | | | | | | | | | | | | |
| DAEO-2501-4000OS DAEO-251-500OS | SEL DatAdvantage - EXOL OS | | \$115.08 | K | 31% | \$79.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEO-2501-4000OS DAEO-251-500OS DAEO-35K-50KOS | SEL DatAdvantage - EXOL OS | | \$44.37 | K | 31% | \$30.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEO-2501-4000OS DAEO-251-500OS | SEL DatAdvantage - EXOL OS SEL DatAdvantage - EXOL OS SEL DatAdvantage - EXOL OS SEL DatAdvantage - EXOL OS | | | K K | | | | | | | | | | " VARONIS " VARONIS " VARONIS " VARONIS |

NVP MNWNC-109 Price List-3rd party final - 2023-03 37 of 84

| D SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|--|-----------|-----------------------|------------------|------------------------|--------------------------|---------------------------|-----------------------------|--------------------------|------------------|--------------------------------|-------------------------------|------------------|-----------------------------|
| DAEO-51-100OS | SEL DatAdvantage - EXOL OS | | \$192.72 | K | 31% | \$132.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" VARONIS |
| DAEO-6001-8000OS | SEL DatAdvantage - EXOL OS | | \$54.07 | K | 31% | \$37.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEO-751-1000OS | SEL DatAdvantage - EXOL OS | | \$85.96 | K | 31% | \$59.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEO-8001-10KOS | SEL DatAdvantage - EXOL OS | | \$51.30 | K | 31% | \$35.40 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEX-0-50OS | SEL DatAdvantage for Exchange OS | | \$275.90 | K | 31% | \$190.37 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEX-1001-1500OS | SEL DatAdvantage for Exchange OS | | \$79.03 | K | 31% | \$54.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEX-100K-150KOS DAEX-101-250OS | SEL DatAdvantage for Exchange OS SEL DatAdvantage for Exchange OS | | \$41.59 \$151.12 | K | 31% 31% | \$28.70 \$104.27 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** VARONIS ** VARONIS |
| DAEX-101-250OS DAEX-10K-20KOS | SEL DatAdvantage for Exchange OS SEL DatAdvantage for Exchange OS | | \$151.12 \$48.53 | K | 31% | \$104.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEX-1501-2000OS | SEL DatAdvantage for Exchange OS SEL DatAdvantage for Exchange OS | | \$71.40 | K | 31% | \$49.27 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEX-150K-OS | SEL DatAdvantage for Exchange OS SEL DatAdvantage for Exchange OS | | \$40.90 | K | 31% | \$28.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEX-2001-2500OS | SEL DatAdvantage for Exchange OS | | \$66.55 | K | 31% | \$45.92 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEX-20K-35KOS | SEL DatAdvantage for Exchange OS | | \$45.75 | K | 31% | \$31.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | *** VARONIS |
| DAEX-2501-4000OS | SEL DatAdvantage for Exchange OS | | \$62.39 | K | 31% | \$43.05 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEX-251-500OS | SEL DatAdvantage for Exchange OS | | \$115.08 | K | 31% | \$79.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEX-35K-50KOS | SEL DatAdvantage for Exchange OS | | \$44.37 | K | 31% | \$30.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEX-4001-6000OS | SEL DatAdvantage for Exchange OS | | \$58.23 | K | 31% | \$40.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEX-501-750OS | SEL DatAdvantage for Exchange OS | | \$92.89 | K | 31% | \$64.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEX-50K-100KOS | SEL DatAdvantage for Exchange OS | | \$42.98 | K | 31% | \$29.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEX-51-100OS | SEL DatAdvantage for Exchange OS | | \$192.72 | K | 31% | \$132.98 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEX-6001-8000OS | SEL DatAdvantage for Exchange OS | | \$54.07 | K | 31% | \$37.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEX-751-1000OS | SEL DatAdvantage for Exchange OS | | \$85.96 | K | 31% | \$59.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAEX-8001-10KOS | SEL DatAdvantage for Exchange OS | | \$51.30 | К | 31% | \$35.40 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAOD-0-50OS | SEL DatAdvantage - OD OS | | \$275.90 | K | 31% | \$190.37 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAOD-1001-1500OS | SEL DatAdvantage - OD OS | | \$79.03 | K | 31% | \$54.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAOD-100K-150KOS DAOD-101-250OS | SEL DatAdvantage - OD OS SEL DatAdvantage - OD OS | | \$41.59 \$151.12 | K | 31% 31% | \$28.70 \$104.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| DAOD-101-250OS DAOD-10K-20KOS | SEL DatAdvantage - OD OS SEL DatAdvantage - OD OS | | \$151.12 \$48.53 | K | 31% | \$104.27 \$33.49 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** VARONIS ** VARONIS |
| DAOD-1501-2000OS | SEL DatAdvantage - OD OS SEL DatAdvantage - OD OS | | \$48.53 \$71.40 | , , | 31% | \$33.49 \$49.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAOD-1501-20000S | SEL DatAdvantage - OD OS SEL DatAdvantage - OD OS | | \$40.90 | K | 31% | \$28.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DAOD-150K-OS DAOD-2001-2500OS | SEL DatAdvantage - OD OS SEL DatAdvantage - OD OS | | \$40.90 | K | 31% | \$45.92 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DAOD-20K-35KOS | SEL DatAdvantage - OD OS | | \$45.75 | ĸ | 31% | \$31.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONS |
| DAOD-2501-4000OS | SEL DatAdvantage - OD OS SEL DatAdvantage - OD OS | | \$62.39 | K | 31% | \$43.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VARONIS |
| DAOD-251-500OS | SEL DatAdvantage - OD OS | | \$115.08 | K | 31% | \$79.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAOD-35K-50KOS | SEL DatAdvantage - OD OS | | \$44.37 | K | 31% | \$30.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAOD-4001-6000OS | SEL DatAdvantage - OD OS | | \$58.23 | K | 31% | \$40.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DAOD-501-750OS | SEL DatAdvantage - OD OS | | \$92.89 | K | 31% | \$64.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAOD-50K-100KOS | SEL DatAdvantage - OD OS | | \$42.98 | K | 31% | \$29.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAOD-51-100OS | SEL DatAdvantage - OD OS | | \$192.72 | K | 31% | \$132.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAOD-6001-8000OS | SEL DatAdvantage - OD OS | | \$54.07 | K | 31% | \$37.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAOD-751-1000OS | SEL DatAdvantage - OD OS | | \$85.96 | K | 31% | \$59.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAOD-8001-10KOS | SEL DatAdvantage - OD OS | | \$51.30 | K | 31% | \$35.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAOS-0-50OS | SEL DatAdvantage - SPOL + OD OS | | \$413.86 | K | 31% | \$285.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAOS-1001-1500OS | SEL DatAdvantage - SPOL + OD OS | | \$118.54 | K | 31% | \$81.79 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAOS-100K-150KOS DAOS-101-250OS | SEL DatAdvantage - SPOL + OD OS | | \$62.39 | K | 31% 31% | \$43.05 \$156.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS " VARONIS |
| | SEL DatAdvantage - SPOL + OD OS | | \$226.68 | K | | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | |
| DAOS-10K-20KOS DAOS-1501-2000OS | SEL DatAdvantage - SPOL + OD OS SEL DatAdvantage - SPOL + OD OS | | \$72.79 \$107.10 | K | 31% 31% | \$50.23 \$73.90 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** VARONIS ** VARONIS |
| DAOS-1501-2000OS DAOS-150K-OS | SEL DatAdvantage - SPOL + OD OS | | \$107.10 | K | | \$73.90 \$42.33 | | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** VARONIS |
| DAOS-150K-OS DAOS-2001-2500OS | SEL DatAdvantage - SPOL + OD OS SEL DatAdvantage - SPOL + OD OS | | \$61.35 \$99.82 | K | 31% 31% | \$42.33 \$68.88 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | " VARONIS |
| DAOS-2001-25000S | SEL DatAdvantage - SPOL + OD OS SEL DatAdvantage - SPOL + OD OS | | \$68.63 | , , , | 31% | \$47.35 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAOS-2501-4000OS | SEL DatAdvantage - SPOL + OD OS SEL DatAdvantage - SPOL + OD OS | | \$93.59 | K | 31% | \$64.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAOS-251-500OS | SEL DatAdvantage - SPOL + OD OS | | \$172.61 | K | 31% | \$119.10 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAOS-35K-50KOS | SEL DatAdvantage - SPOL + OD OS | | \$66.55 | K | 31% | \$45.92 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAOS-4001-6000OS | SEL DatAdvantage - SPOL + OD OS | | \$87.35 | K | 31% | \$60.27 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAOS-501-750OS | SEL DatAdvantage - SPOL + OD OS | | \$139.34 | K | 31% | \$96.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAOS-50K-100KOS | SEL DatAdvantage - SPOL + OD OS | | \$64.47 | K | 31% | \$44.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAOS-51-100OS | SEL DatAdvantage - SPOL + OD OS | | \$289.07 | K | 31% | \$199.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAOS-6001-8000OS | SEL DatAdvantage - SPOL + OD OS | | \$81.11 | K | 31% | \$55.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAOS-751-1000OS | SEL DatAdvantage - SPOL + OD OS | | \$128.94 | K | 31% | \$88.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAOS-8001-10KOS | SEL DatAdvantage - SPOL + OD OS | | \$76.95 | K | 31% | \$53.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DASO-0-50OS | SEL DatAdvantage - SPOL OS | | \$275.90 | K | 31% | \$190.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DASO-1001-1500OS | SEL DatAdvantage - SPOL OS | | \$79.03 | K | 31% | \$54.53 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DASO-100K-150KOS | SEL DatAdvantage - SPOL OS | | \$41.59 | K | 31% | \$28.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DASO-101-250OS | SEL DatAdvantage - SPOL OS | | \$151.12 | K | 31% | \$104.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DASO-10K-20KOS | SEL DatAdvantage - SPOL OS | | \$48.53 | K | 31% | \$33.49 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DASO-1501-2000OS | SEL DatAdvantage - SPOL OS | | \$71.40 | K | 31% | \$49.27 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DASO-150K-OS | SEL DatAdvantage - SPOL OS | | \$40.90 | K | 31% | \$28.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DASO-2001-2500OS | SEL DatAdvantage - SPOL OS | | \$66.55 | K | 31% | \$45.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DASO-20K-35KOS DASO-2501-4000OS | SEL DatAdvantage - SPOL OS SEL DatAdvantage - SPOL OS | | \$45.75 \$62.39 | K | 31% | \$31.57 \$43.05 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 | " VARONIS " VARONIS |
| DASO-2501-4000OS DASO-251-500OS | SEL DatAdvantage - SPOL OS SEL DatAdvantage - SPOL OS | | \$62.39 \$115.08 | K | 31% 31% | \$43.05 \$79.41 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| DASO-251-500OS DASO-35K-50KOS | SEL DatAdvantage - SPOL OS SEL DatAdvantage - SPOL OS | | \$115.08 \$44.37 | K | 31% | \$79.41 \$30.62 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DASO-35K-50KOS DASO-4001-6000OS | SEL DatAdvantage - SPOL OS SEL DatAdvantage - SPOL OS | | \$44.37 \$58.23 | ν. | 31% | \$30.62 \$40.18 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DASO-4001-5000OS DASO-501-750OS | SEL DatAdvantage - SPOL OS SEL DatAdvantage - SPOL OS | | \$92.89 | k | 31% | \$64.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DASO-501-7500S DASO-50K-100KOS | SEL DatAdvantage - SPOL OS SEL DatAdvantage - SPOL OS | | \$42.98 | K | 31% | \$29.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DASO-51-100OS | SEL DatAdvantage - SPOL OS | | \$192.72 | K | 31% | \$132.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DASO-6001-8000OS | SEL DatAdvantage - SPOL OS | | \$54.07 | ĸ | 31% | \$37.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DASO-751-1000OS | SEL DatAdvantage - SPOL OS | | \$85.96 | K | 31% | \$59.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DASO-8001-10KOS | SEL DatAdvantage - SPOL OS | | \$51.30 | K | 31% | \$35.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DASP-0-50OS | SEL DatAdvantage - SP OS | | \$275.90 | K | 31% | \$190.37 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DASP-1001-1500OS | SEL DatAdvantage - SP OS | | \$79.03 | K | 31% | \$54.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DASP-100K-150KOS | SEL DatAdvantage - SP OS | | \$41.59 | K | 31% | \$28.70 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DASP-101-250OS DASP-10K-20KOS | SEL DatAdvantage - SP OS | | \$151.12 \$48.53 | K | 31% 31% | \$104.27 \$33.49 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| | SEL DatAdvantage - SP OS | | | K | | | | | | | | | | " VARONIS |
| ASP-1501-2000OS ASP-150K-OS | SEL DatAdvantage - SP OS SEL DatAdvantage - SP OS | | \$71.40 \$40.90 | K | 31% 31% | \$49.27 \$28.22 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| DASP-150K-OS DASP-2001-2500OS | SEL DatAdvantage - SP OS SEL DatAdvantage - SP OS | | \$40.90 \$66.55 | K | 31% | \$28.22 \$45.92 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| ASP-20K-35KOS | SEL DatAdvantage - SP OS SEL DatAdvantage - SP OS | | \$45.75 | , , | 31% | \$45.92 \$31.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| ASP-20K-35KUS ASP-2501-4000OS | SEL DatAdvantage - SP OS SEL DatAdvantage - SP OS | | \$45.75 \$62.39 | K. | 31% | \$31.57 \$43.05 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| ASP-251-500OS | SEL DatAdvantage - SP OS SEL DatAdvantage - SP OS | | \$115.08 | K | 31% | \$79.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| ASP-35K-50KOS | SEL DatAdvantage - SP OS SEL DatAdvantage - SP OS | | \$115.08 | k | 31% | \$30.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| ASP-4001-6000OS | SEL DatAdvantage - SP OS SEL DatAdvantage - SP OS | | \$58.23 | K | 31% | \$40.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DASP-501-750OS | SEL DatAdvantage - SP OS | | \$92.89 | ĸ | 31% | \$64.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONS |
| DASP-50K-100KOS | SEL DatAdvantage - SP OS | | \$42.98 | K | 31% | \$29.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONS |
| DASP-51-100OS | SEL DatAdvantage - SP OS | | \$192.72 | K | 31% | \$132.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DASP-6001-8000OS | SEL DatAdvantage - SP OS | | \$54.07 | K | 31% | \$37.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DASP-751-1000OS | SEL DatAdvantage - SP OS | | \$85.96 | K | 31% | \$59.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DASP-8001-10KOS | SEL DatAdvantage - SP OS | | \$51.30 | K | 31% | \$35.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAUX-0-50OS | SEL DatAdvantage - SF GS SEL DatAdvantage - NIX OS | | \$275.90 | K | 31% | \$190.37 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| | SEL DatAdvantage - NIX OS | | \$79.03 | K | 31% | \$54.53 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAUX-1001-1500OS | | | \$41.59 | K | 31% | \$28.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAUX-1001-1500OS | SEL DatAdvantage - NIX OS | | | | | | | | | | | | | |
| AUX-1001-1500OS AUX-100K-150KOS | SEL DatAdvantage - NIX OS SEL DatAdvantage - NIX OS | | \$151.12 | K | 31% | \$104.27 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAUX-1001-1500OS DAUX-100K-150KOS DAUX-101-250OS DAUX-10K-20KOS | SEL DatAdvantage - NIX OS SEL DatAdvantage - NIX OS | | \$151.12 \$48.53 | K K | | \$104.27 \$33.49 | | | | \$0.00 | | | | " VARONIS " VARONIS |
| AUX-1001-1500OS AUX-100K-150KOS AUX-101-250OS | SEL DatAdvantage - NIX OS | | \$151.12 | K K | 31% | \$104.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |

NVP MNWNC-109 Price List-3rd party final - 2023-03 38 of 84

| SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|---|-----------|-------------------------------|------------------|------------------------|-------------------------------|----------------------------|-----------------------------|----------------------------|--------------------------------------|--------------------------------|-------------------------------|----------------------------|-------------------------------------|
| DAUX-2001-2500OS | SEL DatAdvantage - NIX OS | | \$66.55 | К | 31% | \$45.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" VARONIS |
| DAUX-20K-35KOS | SEL DatAdvantage - NIX OS | | \$45.75 | K | 31% | \$31.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAUX-2501-4000OS | SEL DatAdvantage - NIX OS | | \$62.39 | K | 31% | \$43.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAUX-251-500OS | SEL DatAdvantage - NIX OS | | \$115.08 | K | 31% | \$79.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAUX-35K-50KOS | SEL DatAdvantage - NIX OS | | \$44.37 | K | 31% | \$30.62 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAUX-4001-6000OS DAUX-501-750OS | SEL DatAdvantage - NIX OS SEL DatAdvantage - NIX OS | | \$58.23 \$92.89 | K | 31% 31% | \$40.18 \$64.09 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| DAUX-501-750US DAUX-50K-100KOS | SEL DatAdvantage - NIX OS SEL DatAdvantage - NIX OS | | \$92.89 \$42.98 | K | 31% | \$64.09 \$29.66 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAUX-51-100OS | SEL DatAdvantage - NIX OS SEL DatAdvantage - NIX OS | | \$192.72 | K | 31% | \$132.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DAUX-6001-8000OS | SEL DatAdvantage - NIX OS | | \$54.07 | K | 31% | \$37.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** VARONIS |
| DAUX-751-1000OS | SEL DatAdvantage - NIX OS | | \$85.96 | К | 31% | \$59.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** VARONIS |
| DAUX-8001-10KOS | SEL DatAdvantage - NIX OS | | \$51.30 | K | 31% | \$35.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DAW-0-50OS | SEL DatAdvantage for Windows OS | | \$275.90 | K | 31% | \$190.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DAW-1001-1500OS | SEL DatAdvantage for Windows OS | | \$79.03 | K | 31% | \$54.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAW-100K-150KOS | SEL DatAdvantage for Windows OS | | \$41.59 | K | 31% | \$28.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAW-101-250OS | SEL DatAdvantage for Windows OS | | \$151.12 | K | 31% | \$104.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** VARONIS |
| DAW-10K-20KOS | SEL DatAdvantage for Windows OS | | \$48.53 | K | 31% | \$33.49 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** VARONIS |
| DAW-1501-2000OS | SEL DatAdvantage for Windows OS | | \$71.40 | K | 31% | \$49.27 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAW-150K-OS | SEL DatAdvantage for Windows OS | | \$40.90 | K | 31% | \$28.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAW-2001-2500OS | SEL DatAdvantage for Windows OS | | \$66.55 | K | 31% | \$45.92 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAW-20K-35KOS DAW-2501-4000OS | SEL DatAdvantage for Windows OS | | \$45.75 \$62.39 | K | 31% 31% | \$31.57 \$43.05 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| DAW-2501-40000S DAW-251-5000S | SEL DatAdvantage for Windows OS | | \$62.39 \$115.08 | K | 31% | \$43.05 \$79.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DAW-251-5000S DAW-35K-50KOS | SEL DatAdvantage for Windows OS SEL DatAdvantage for Windows OS | | \$115.08 \$44.37 | K | 31% | \$79.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " VARONIS |
| DAW-35K-50KOS DAW-4001-6000OS | | | | K | | | | | | | | | | " VARONIS |
| DAW-4001-60000S | SEL DatAdvantage for Windows OS | | \$58.23 | K | 31% | \$40.18 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | - VARONIS |
| DAW-501-750OS DAW-50K-100KOS | SEL DatAdvantage for Windows OS SEL DatAdvantage for Windows OS | | \$92.89 \$42.98 | K | 31% 31% | \$64.09 \$29.66 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| DAW-50K-100KOS DAW-51-100OS | SEL DatAdvantage for Windows OS SEL DatAdvantage for Windows OS | | \$42.98 \$192.72 | r. | 31% | \$29.66 \$132.98 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAW-6001-8000OS | SEL DatAdvantage for Windows OS SEL DatAdvantage for Windows OS | | \$54.07 | K | 31% | \$37.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DAW-751-1000OS | SEL DatAdvantage for Windows OS SEL DatAdvantage for Windows OS | | \$85.96 | k v | 31% | \$59.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DAW-8001-10KOS | SEL DatAdvantage for Windows OS SEL DatAdvantage for Windows OS | | \$51.30 | K | 31% | \$35.40 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DB-0-50OS | SEL DatAlert OS | | \$193.13 | K | 31% | \$133.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DB-1001-1500OS | SEL DatAlert OS | | \$55.32 | K | 31% | \$38.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DB-100K-150KOS | SEL DatAlert OS | | \$29.12 | K | 31% | \$20.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DB-101-250OS | SEL DatAlert OS | | \$105.79 | K | 31% | \$73.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DB-10K-20KOS | SEL DatAlert OS | | \$33.97 | K | 31% | \$23.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DB-1501-2000OS | SEL DatAlert OS | | \$49.98 | K | 31% | \$34.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** VARONIS |
| DB-150K-OS | SEL DatAlert OS | | \$28.63 | K | 31% | \$19.75 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DB-2001-2500OS | SEL DatAlert OS | | \$46.58 | K | 31% | \$32.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DB-20K-35KOS | SEL DatAlert OS | | \$32.03 | K | 31% | \$22.10 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** VARONIS |
| DB-2501-4000OS | SEL DatAlert OS | | \$43.67 | K | 31% | \$30.13 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** VARONIS |
| DB-251-500OS | SEL DatAlert OS | | \$80.55 | K | 31% | \$55.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DB-35K-50KOS | SEL DatAlert OS | | \$31.06 | K | 31% | \$21.43 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DB-4001-6000OS | SEL DatAlert OS | | \$40.76 | K | 31% | \$28.12 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DB-501-750OS DB-50K-100KOS | SEL DatAlert OS SEL DatAlert OS | | \$65.02 | K | 31% 31% | \$44.86 \$20.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS " VARONIS |
| | | | \$30.09 | K | | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | |
| DB-51-100OS DB-6001-8000OS | SEL DatAlert OS SEL DatAlert OS | | \$134.90 \$37.85 | K | 31% 31% | \$93.08 \$26.12 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| DB-6001-8000OS DB-751-1000OS | SEL DatAlert OS SEL DatAlert OS | | \$37.85 | K | | \$26.12 \$41.52 | | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DB-751-1000OS DB-8001-10KOS | SEL DatAlert OS SEL DatAlert OS | | \$60.17 \$35.91 | K | 31% 31% | \$41.52 \$24.78 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DBMC-LIC-007 | SEL DOBIMINER LICENSE COMMERCIAL EDITION | | \$231.00 | , , , | 31% | \$159.39 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " DATA DOBI |
| DBMC-LIC-008 | SEL DOBIMINER LICENSE DR EDITION | | \$308.00 | K | 31% | \$212.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DATA DOBI |
| DBMC-LIC-009 | SEL DOBIMINER LICENSE DIVERNICE EDITION | | \$462.00 | K | 31% | \$318.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " DATA DOBI |
| DBMC-LIC-010 | SEL DOBIMINER LICENSE ENTERPRISE EDITION | | \$538.00 | K | 31% | \$371.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** DATA DOBI |
| DBMI-LIC-002 | SEL Tier 2: 9TB-12TB Node capacity | | \$1,047.00 | K | 31% | \$722.43 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** DATA DOBI |
| DBMI-LIC-003 | SEL Tier 3: 13TB-108TB Node Capacity | | \$5,963.00 | K | 31% | \$4,114.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DATA DOBI |
| DBMI-LIC-004 | SEL Tier 4: 109TB-144TB Node Capacity | | \$12,519,00 | ĸ | 31% | \$8,638,11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DATA DOBI |
| DBMI-LIC-005 | SEL Tier 5: 145TB-216TB Node Capacity | | \$17,882.00 | К | 31% | \$12,338.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DATA DOBI |
| DBMI-LIC-006 | SEL Tier6 >216TB (236-354) Node Capacity | | \$29,305.00 | K | 31% | \$20,220.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DATA DOBI |
| DBMI-MCD-020 | SEL DobiMigrate Initial 50TB Package | | \$42,348.00 | K | 31% | \$29,220.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DATA DOBI |
| DBMI-MCD-021 | SEL DobiMigrate Incremental 10TB Add-On | | \$6,489.00 | K | 31% | \$4,477.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** DATA DOBI |
| DBMI-MCD-200 | SEL DobiMigrate Initial 200TB Package | | \$109,230.77 | K | 31% | \$75,369.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DATA DOBI |
| DBMI-MCD-500 | SEL DobiMigrate Initial 500TB Package | | \$243,076.92 | K | 31% | \$167,723.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DATA DOBI |
| DBMVNX-MCD-020 | SEL DobiMigrate Initial 50TB Package | | \$42,348.00 | K | 31% | \$29,220.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DATA DOBI |
| DBMVNX-MCD-021 | SEL DobiMigrate Incremental 10TB Add-On | | \$6,489.00 | K | 31% | \$4,477.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DATA DOBI |
| DBMVNX-MCD-200 | SEL DobiMigrate Initial 200TB Package | | \$109,230.77 | K | 31% | \$75,369.23 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** DATA DOBI |
| DBMVNX-MCD-500 | SEL DobiMigrate Initial 500TB Package | | \$243,076.92 | K | 31% | \$167,723.07 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** DATA DOBI |
| DBRECS-MCD-010 | SEL Replicate 10TB to NAS Annual Sub | | \$6,489.23 | K | 31% | \$4,477.57 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** DATA DOBI |
| DBRECS-MCD-050 | SEL Replicate 50TB to NAS Annual Sub | | \$42,347.69 | K | 31% | \$29,219.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DATA DOBI |
| DBRECS-MCD-060 | SEL Replicate 50TB to NAS One-time Lic | | \$71,150.77 | K | 31% | \$49,094.03 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** DATA DOBI |
| DBRECS-MCD-062 | SEL Replicate 10TB to NAS One-time Lic | | \$14,284.62 | K | 31% | \$9,856.39 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** DATA DOBI |
| DBRI-MCD-010 DBRI-MCD-050 | SEL DobiReplicate 10TB - Annual Sub SEL DobiReplicate 50TB - Annual Sub | | \$6,489.23 \$42,347,69 | K | 31% 31% | \$4,477.57 \$29,219.91 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " DATA DOBI |
| DBRI-MCD-050 DBRI-MCD-060 | SEL DobiReplicate 50TB - Annual Sub SEL DobiReplicate 50TB - One-Time Lic | | \$42,347.69 \$71,150,77 | K | 31% | \$29,219.91 \$49.094.03 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | | \$0.00 | ** DATA DOBI |
| DBRI-MCD-060 DBRI-MCD-062 | SEL DobiReplicate 50TB - One-Time Lic SEL DobiReplicate 10TB - One-Time Lic | | \$71,150.77 \$14,284.62 | K | 31% | \$49,094.03 \$9,856.39 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " DATA DOBI |
| DBRVNX-MCD-010 | SEL DobiReplicate 10TB - One-Time Lic SEL DobiReplicate 10TB - Annual Sub | | \$6,489.23 | K | 31% | \$4,477.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DATA DOBI |
| DBRVNX-MCD-010 | SEL DobiReplicate 50TB - Annual Sub | | \$42.347.69 | K | 31% | \$29,219.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DATA DOBI |
| DBRVNX-MCD-060 | SEL DobiReplicate 50TB - One-Time Lic | | \$71,150.77 | K | 31% | \$49,094.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DATA DOBI |
| DBRVNX-MCD-062 | SEL DobiReplicate 10TB - One-Time Lic | | \$14,284.62 | K | 31% | \$9,856.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DATA DOBI |
| DBSECS-MCD-010 | SEL Sync 10TB to S3 Annual Subscription | | \$6,489.23 | K | 31% | \$4,477.57 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** DATA DOBI |
| DBSECS-MCD-050 | SEL Sync 50TB to S3 Annual Subscription | | \$42,347.69 | K | 31% | \$29,219.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DATA DOBI |
| DBSECS-MCD-060 | SEL Sync 50TB to S3 One-time License | | \$71,150.77 | K | 31% | \$49,094.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DATA DOBI |
| DBSECS-MCD-062 | SEL Sync 10TB to S3 One-time License | | \$14,284.62 | K | 31% | \$9,856.39 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** DATA DOBI |
| DBSI-MCD-010 | SEL DobiSync 10TB - Annual Subscription | | \$6,489.23 | K | 31% | \$4,477.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DATA DOBI |
| DBSI-MCD-050 | SEL DobiSync 50TB - Annual Subscription | | \$42,347.69 | K | 31% | \$29,219.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DATA DOBI |
| DBSI-MCD-060 | SEL DobiSync 50TB - One-Time License | | \$71,150.77 | K | 31% | \$49,094.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DATA DOBI |
| DBSI-MCD-062 | SEL DobiSync 10TB - One-time License | | \$14,284.62 | K | 31% | \$9,856.39 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " DATA DOBI |
| DBSVNX-MCD-010 DBSVNX-MCD-050 | SEL DobiSync 10TB - Annual Subscription SEL DobiSync 50TB - Annual Subscription | | \$6,489.23 \$42,347.69 | K | 31% 31% | \$4,477.57 \$29,219.91 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " DATA DOBI " DATA DOBI |
| BSVNX-MCD-050 BSVNX-MCD-060 | SEL DobiSync 50TB - Annual Subscription SEL DobiSync 50TB - One-Time License | | \$42,347.69 \$71.150.77 | K | 31% | \$29,219.91 \$49.094.03 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | | \$0.00 | " DATA DOBI |
| DBSVNX-MCD-060 DBSVNX-MCD-062 | SEL DobiSync 50TB - One-Time License SEL DobiSync 10TB - One-Time License | | \$71,150.77 \$14,284.62 | K | 31% | \$49,094.03 \$9,856.39 | | | | | \$0.00 \$0.00 | | | " DATA DOBI |
| | | | \$14,284.62 \$198.65 | K | | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | | \$0.00 | \$0.00 \$0.00 | DATA DUBI |
| DCF-0-50OS DCF-1001-1500OS | SEL Data Classification Framework OS SEL Data Classification Framework OS | | \$198.65 \$56.90 | K | 31% 31% | \$137.07 \$39.26 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| DCF-1001-1500OS DCF-100K-150KOS | SEL Data Classification Framework OS SEL Data Classification Framework OS | | \$56.90 \$29.95 | r r | 31% | \$39.26 \$20.67 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DCF-100K-150KOS DCF-101-250OS | SEL Data Classification Framework OS SEL Data Classification Framework OS | | \$29.95 \$108.81 | K | 31% | \$20.67 \$75.08 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | ** VARONIS ** VARONIS |
| | SEL Data Classification Framework OS SEL Data Classification Framework OS | | \$108.81 | K | 31% | \$75.08 \$24.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DCE-10K-20KO9 | SEL Data Classification Framework OS SEL Data Classification Framework OS | | \$34.94 \$51.41 | K | 31% | \$24.11 \$35.47 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| | SEL Data Classification Framework OS SEL Data Classification Framework OS | | \$51.41 \$29.45 | K. | 31% | \$35.47 \$20.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DCF-1501-2000OS | | | \$47.92 | , K | 31% | \$33.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DCF-1501-2000OS DCF-150K-OS | SEL Data Classification Framework OS | | | N. | 31% | \$33.06 \$22.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DCF-1501-2000OS DCF-150K-OS DCF-2001-2500OS | SEL Data Classification Framework OS SEL Data Classification Framework OS | | \$32.94 | | | | | | | | | | | |
| DCF-1501-2000OS DCF-150K-OS DCF-2001-2500OS DCF-20K-35KOS | SEL Data Classification Framework OS | | | K | | | | | | | | | | |
| DCF-1501-2000OS DCF-150K-OS DCF-2001-2500OS DCF-20K-35KOS DCF-2501-4000OS | SEL Data Classification Framework OS SEL Data Classification Framework OS | | \$44.92 | K | 31% | \$30.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DCF-1501-2000OS DCF-150K-OS DCF-2001-2500OS DCF-20K-35KOS DCF-2501-4000OS DCF-251-500OS | SEL Data Classification Framework OS | | | K K K | | | | | | \$0.00 \$0.00 | | | | |
| DCF-1501-2000OS DCF-150K-OS DCF-2001-2500OS DCF-20K-35KOS DCF-2501-4000OS DCF-251-500OS DCF-251-500OS | SEL Data Classification Framework OS | | \$44.92 \$82.85 \$31.94 | K K K | 31% 31% 31% | \$30.99 \$57.17 \$22.04 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | " VARONIS " VARONIS " VARONIS |
| DCF-10K-20KOS DCF-1501-2000OS DCF-150K-OS DCF-2001-2500OS DCF-20K-35KOS DCF-2501-4000OS DCF-251-500OS DCF-35K-50KOS DCF-4001-6000OS DCF-501-750OS | SEL Data Classification Framework OS SEL Data Classification Framework OS SEL Data Classification Framework OS | | \$44.92 \$82.85 | K K K K | 31% 31% | \$30.99 \$57.17 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 | ** VARONIS ** VARONIS |

NVP MNWNC-109 Price List-3rd party final - 2023-03 39 of 84

| SKU | DESCRIPTION | Model Sub sku | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|------------------------------------|---|------------------|------------------------|------------------|------------------------|--------------------------|---------------------------|-----------------------------------|--------------------------|------------------|--------------------------------------|-------------------------------|------------------|------------------------------|
| DCF-51-100OS | SEL Data Classification Framework OS | | \$138.76 | K | 31% | \$95.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DCF-6001-8000OS DCF-751-1000OS | SEL Data Classification Framework OS SEL Data Classification Framework OS | | \$38.93 \$61.89 | K | 31% 31% | \$26.86 \$42.70 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** VARONIS |
| DCF-8001-10KOS | SEL Data Classification Framework OS | | \$36.94 | K | 31% | \$25.49 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DCFU-0-50OS | SEL DataClass Framework for UNIX OS | | \$198.65 | K | 31% | \$137.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DCFU-1001-1500OS | SEL DataClass Framework for UNIX OS | | \$56.90 | K | 31% | \$39.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DCFU-100K-150KOS DCFU-101-250OS | SEL DataClass Framework for UNIX OS | | \$29.95 | K | 31% | \$20.67 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | ** VARONIS ** VARONIS |
| DCFU-101-2500S DCFU-10K-20KOS | SEL DataClass Framework for UNIX OS SEL DataClass Framework for UNIX OS | | \$108.81 \$34.94 | K | 31% 31% | \$75.08 \$24.11 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | " VARONIS |
| DCFU-1501-2000OS | SEL DataClass Framework for UNIX OS | | \$51.41 | K | 31% | \$35.47 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DCFU-150K-OS | SEL DataClass Framework for UNIX OS | | \$29.45 | K | 31% | \$20.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DCFU-2001-2500OS | SEL DataClass Framework for UNIX OS | | \$47.92 | K | 31% | \$33.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DCFU-20K-35KOS DCFU-2501-4000OS | SEL DataClass Framework for UNIX OS SEL DataClass Framework for UNIX OS | | \$32.94 \$44.92 | K | 31% 31% | \$22.73 \$30.99 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| DCFU-2501-4000OS DCFU-251-500OS | SEL DataClass Framework for UNIX OS SEL DataClass Framework for UNIX OS | | \$44.92 \$82.85 | K | 31% | \$30.99 \$57.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DCFU-35K-50KOS | SEL DataClass Framework for UNIX OS | | \$31.94 | K | 31% | \$22.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DCFU-4001-6000OS | SEL DataClass Framework for UNIX OS | | \$41.93 | K | 31% | \$28.93 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DCFU-501-750OS | SEL DataClass Framework for UNIX OS | | \$66.88 | K | 31% | \$46.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DCFU-50K-100KOS | SEL DataClass Framework for UNIX OS | | \$30.95 | K | 31% | \$21.36 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DCFU-51-100OS DCFU-6001-8000OS | SEL DataClass Framework for UNIX OS SEL DataClass Framework for UNIX OS | | \$138.76 \$38.93 | K | 31% 31% | \$95.74 \$26.86 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| DCFU-5001-50000S | SEL DataClass Framework for UNIX OS SEL DataClass Framework for UNIX OS | | \$61.89 | K | 31% | \$42.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VARONIS |
| DCFU-8001-10KOS | SEL DataClass Framework for UNIX OS | | \$36.94 | K | 31% | \$25.49 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| OCL-0-50OS | SEL Data Classification Labels OS | | \$82.77 | K | 31% | \$57.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| CL-1001-1500OS | SEL Data Classification Labels OS | | \$23.71 | K | 31% | \$16.36 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| OCL-100K-150KOS | SEL Data Classification Labels OS | | \$12.48 | K | 31% | \$8.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | *** VARONIS |
| OCL-101-250OS OCL-10K-20KOS | SEL Data Classification Labels OS SEL Data Classification Labels OS | | \$45.34 \$14.56 | K | 31% 31% | \$31.28 \$10.05 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** VARONIS |
| CL-10K-20KOS CL-1501-2000OS | SEL Data Classification Labels OS SEL Data Classification Labels OS | | \$14.56 \$21.42 | K | 31% 31% | \$10.05 \$14.78 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** VARONIS ** VARONIS |
| CL-1501-20000S | SEL Data Classification Labels OS SEL Data Classification Labels OS | | \$12.27 | K | 31% | \$8.47 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| OCL-2001-2500OS | SEL Data Classification Labels OS SEL Data Classification Labels OS | | \$19.96 | K | 31% | \$13.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VARONIS |
| CL-20K-35KOS | SEL Data Classification Labels OS | | \$13.73 | K | 31% | \$9.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| CL-2501-4000OS | SEL Data Classification Labels OS | | \$18.72 | K | 31% | \$12.92 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| OCL-251-500OS | SEL Data Classification Labels OS | | \$34.52 | K | 31% | \$23.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| CL-35K-50KOS CL-4001-6000OS | SEL Data Classification Labels OS SEL Data Classification Labels OS | | \$13.31 \$17.47 | K | 31% 31% | \$9.18 \$12.05 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| CL-4001-6000OS CL-501-750OS | SEL Data Classification Labels OS SEL Data Classification Labels OS | | \$17.47 \$27.87 | K | 31% 31% | \$12.05 \$19.23 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** VARONIS ** VARONIS |
| CL-50K-100KOS | SEL Data Classification Labels OS SEL Data Classification Labels OS | | \$12.89 | K | 31% | \$8.89 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| CL-51-100OS | SEL Data Classification Labels OS | | \$57.82 | K | 31% | \$39.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| CL-6001-8000OS | SEL Data Classification Labels OS | | \$16.22 | K | 31% | \$11.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| CL-751-1000OS | SEL Data Classification Labels OS | | \$25.79 | K | 31% | \$17.80 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | *** VARONIS |
| CL-8001-10KOS | SEL Data Classification Labels OS | | \$15.39 | K | 31% | \$10.62 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| COD-0-50OS COD-1001-1500OS | SEL DCF for OneDrive OS SEL DCF for OneDrive OS | | \$198.65 \$56.90 | K | 31% 31% | \$137.07 \$39.26 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS |
| COD-1001-1500OS | SEL DCF for OneDrive OS SEL DCF for OneDrive OS | | \$29.95 | K | 31% | \$20.67 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VARONIS |
| COD-101-250OS | SEL DCF for OneDrive OS | | \$108.81 | K | 31% | \$75.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| COD-10K-20KOS | SEL DCF for OneDrive OS | | \$34.94 | K | 31% | \$24.11 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| COD-1501-2000OS | SEL DCF for OneDrive OS | | \$51.41 | K | 31% | \$35.47 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| COD-150K-OS | SEL DCF for OneDrive OS | | \$29.45 | K | 31% | \$20.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| COD-2001-2500OS COD-20K-35KOS | SEL DCF for OneDrive OS SEL DCF for OneDrive OS | | \$47.92 \$32.94 | K | 31% 31% | \$33.06 \$22.73 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| COD-2501-4000OS | SEL DCF for OneDrive OS SEL DCF for OneDrive OS | | \$44.92 | K | 31% | \$30.99 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| COD-251-500OS | SEL DCF for OneDrive OS | | \$82.85 | K | 31% | \$57.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DCOD-35K-50KOS | SEL DCF for OneDrive OS | | \$31.94 | K | 31% | \$22.04 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DCOD-4001-6000OS | SEL DCF for OneDrive OS | | \$41.93 | K | 31% | \$28.93 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DCOD-501-750OS | SEL DCF for OneDrive OS | | \$66.88 | K | 31% | \$46.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DCOD-50K-100KOS | SEL DCF for OneDrive OS | | \$30.95 | K | 31% | \$21.36 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DCOD-51-100OS DCOD-6001-8000OS | SEL DCF for OneDrive OS SEL DCF for OneDrive OS | | \$138.76 \$38.93 | K | 31% 31% | \$95.74 \$26.86 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** VARONIS ** VARONIS |
| COD-6001-60000S | SEL DCF for OneDrive OS SEL DCF for OneDrive OS | | \$61.89 | K | 31% | \$42.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| COD-8001-10KOS | SEL DCF for OneDrive OS | | \$36.94 | K | 31% | \$25.49 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| COS-0-50OS | SEL DCF for SP Online + OneDrive OS | | \$297.98 | K | 31% | \$205.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| COS-1001-1500OS | SEL DCF for SP Online + OneDrive OS | | \$85.35 | K | 31% | \$58.89 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| OS-100K-150KOS | SEL DCF for SP Online + OneDrive OS | | \$44.92 | K | 31% | \$30.99 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | *** VARONIS |
| COS-101-250OS COS-10K-20KOS | SEL DCF for SP Online + OneDrive OS SEL DCF for SP Online + OneDrive OS | | \$163.21 \$52.41 | K | 31% 31% | \$112.61 \$36.16 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** VARONIS |
| COS-10K-20KOS | SEL DCF for SP Online + OneDrive OS SEL DCF for SP Online + OneDrive OS | | \$52.41 \$77.11 | K | 31% | \$36.16 \$53.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VARONIS |
| OS-1501-2000OS | SEL DCF for SP Online + OneDrive OS SEL DCF for SP Online + OneDrive OS | | \$77.11 | K | 31% | \$53.21 \$30.48 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VARONIS |
| COS-2001-2500OS | SEL DCF for SP Online + OneDrive OS | | \$71.87 | K | 31% | \$49.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| OS-20K-35KOS | SEL DCF for SP Online + OneDrive OS | | \$49.41 | K | 31% | \$34.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| COS-2501-4000OS | SEL DCF for SP Online + OneDrive OS | | \$67.38 | K | 31% | \$46.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| OS-251-500OS | SEL DCF for SP Online + OneDrive OS | | \$124.28 | K | 31% | \$85.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| COS-35K-50KOS COS-4001-6000OS | SEL DCF for SP Online + OneDrive OS SEL DCF for SP Online + OneDrive OS | | \$47.92 \$62.89 | K | 31% 31% | \$33.06 \$43.39 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| COS-4001-6000OS | SEL DCF for SP Online + OneDrive OS SEL DCF for SP Online + OneDrive OS | | \$62.89 \$100.32 | K | 31% | \$43.39 \$69.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VARONIS |
| COS-50K-100KOS | SEL DCF for SP Online + OneDrive OS | | \$46.42 | K | 31% | \$32.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| OS-51-100OS | SEL DCF for SP Online + OneDrive OS | | \$208.13 | K | 31% | \$143.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| COS-6001-8000OS | SEL DCF for SP Online + OneDrive OS | | \$58.40 | K | 31% | \$40.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| COS-751-1000OS | SEL DCF for SP Online + OneDrive OS | | \$92.84 | K | 31% | \$64.06 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| COS-8001-10KOS CP-2-FAN-FB | SEL DCF for SP Online + OneDrive OS SEL Fan unit, front to back airflow | | \$55.40 \$310.77 | K | 31% 31% | \$38.23 \$214.43 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** VARONIS ** SMARTOPTICS |
| CP-2-PSU-AC-FB | SEL AC PSU for DCP platform | | \$310.77 \$553.85 | K | 31% | \$214.43 \$382.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| CP-2-PSU-DC-FB | SEL DC PSU for DCP platform | | \$738.46 | K | 31% | \$509.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| CP-M40-PAM4-ER | SEL 40Chan D921-960 OSC0-40km PAM4NRZCoh | | \$51,427.69 | K | 31% | \$35,485.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| CP-M40-PAM4-ZR | SEL 40 channel D921-D960, 40-80km, mixed | | \$55,735.38 | K | 31% | \$38,457.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| P-M8-PAM4 | SEL 8 channel, OSC, 0-80km, PAM4 | | \$31,863.08 | K | 31% | \$21,985.53 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| P-SAAS-BEL P-SAAS-CON | SEL Boomi Data Cattg + Prep Base License SEL Boomi Data Cattg + Prep Connector | | \$4,583.33 \$200.00 | K | 31% 31% | \$3,162.50 \$138.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " BOOMI " BOOMI |
| CP-SAAS-CON | SEL Boomi Data Catig + Prep Connector SEL Boomi Data Catig + Prep Scale | | \$200.00 \$583.33 | K | 31% | \$138.00 \$402.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| CP-SAAS-DCL | SEL Boomi Data Catlg + Prep User License | | \$83.33 | K | 31% | \$57.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| CSO-0-50OS | SEL DCF for SharePoint Online OS | | \$198.65 | К | 31% | \$137.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| CSO-1001-1500OS | SEL DCF for SharePoint Online OS | | \$56.90 | K | 31% | \$39.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| CSO-100K-150KOS | SEL DCF for SharePoint Online OS | | \$29.95 | K | 31% | \$20.67 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| CSO-101-250OS CSO-10K-20KOS | SEL DCF for SharePoint Online OS SEL DCF for SharePoint Online OS | | \$108.81 \$34.94 | K | 31% 31% | \$75.08 \$24.11 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** VARONIS |
| CSO-10K-20KOS CSO-1501-2000OS | SEL DCF for SharePoint Online OS SEL DCF for SharePoint Online OS | | \$34.94 \$51.41 | K | 31% 31% | \$24.11 \$35.47 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** VARONIS ** VARONIS |
| CSO-1501-2000OS | SEL DCF for SharePoint Online OS SEL DCF for SharePoint Online OS | | \$51.41 \$29.45 | K | 31% | \$35.47 \$20.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| CSO-2001-2500OS | SEL DCF for SharePoint Online OS | | \$47.92 | K | 31% | \$33.06 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| CSO-20K-35KOS | SEL DCF for SharePoint Online OS | | \$32.94 | K | 31% | \$22.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| CSO-2501-4000OS | SEL DCF for SharePoint Online OS | | \$44.92 | K | 31% | \$30.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| CSO-251-500OS | SEL DCF for SharePoint Online OS | | \$82.85 | K | 31% | \$57.17 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| CSO-35K-50KOS | SEL DCF for SharePoint Online OS | | \$31.94 | K | 31% | \$22.04 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| CSO-4001-6000OS | SEL DCF for SharePoint Online OS SEL DCF for SharePoint Online OS | | \$41.93 \$66.88 | K | 31% 31% | \$28.93 \$46.15 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** VARONIS |
| | SEE DOF TO SHARPFORK ORIGINE US | | | K | | | | | | | | | | |
| CSO-501-750OS CSO-50K-100KOS | SEL DCE for SharePoint Online OS | | \$30.95 | V | 31% | \$21.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | *** VARONIS |

NVP MNWNC-109 Price List-3rd party final - 2023-03 40 of 84

| SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|---|--|-----------|---------------------------|------------------|------------------------|---------------------------|---------------------------|-----------------------------|--------------------------|------------------|--------------------------------|-------------------------------|------------------|---|
| DCSO-6001-8000OS | SEL DCF for SharePoint Online OS | | \$38.93 | К | 31% | \$26.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DCSO-751-1000OS | SEL DCF for SharePoint Online OS | | \$61.89 | K | 31% | \$42.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DCSO-8001-10KOS | SEL DCF for SharePoint Online OS | | \$36.94 | K | 31% | \$25.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | |
| DELL-CE | SEL Dell Customer Ed | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " DELL |
| ELL-CLN-CE ELL-CLN-HW | SEL DELL Client Cust Ed SEL DELL Client Hardware | | \$0.00 \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " DELL CLIENT " DELL CLIENT |
| DELL-CLN-HWM | SEL DELL Client Hardware SEL DELL Client Hardware Mtn | | \$0.00 \$0.00 | K V | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " DELL CLIENT " DELL CLIENT |
| ELL-CLN-PS | SEL DELL Client Prof. Ser | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " DELL CLIENT |
| ELL-CLN-SW | SEL DELL Client Software | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DELL CLIENT |
| DELL-CLN-SWM | SEL DELL Client Software Mtn | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** DELL CLIENT |
| ELL-HW | SEL Dell Hardware | | \$0.00 | К | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** DELL |
| ELL-HWM | SEL Dell Hardware Maintenance | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL |
| ELL-NTW-CE | SEL DELL Networking Cust Ed | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NTW |
| DELL-NTW-HW | SEL DELL Networking Hardware | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " DELL NTW |
| ELL-NTW-HWM | SEL DELL Networking Hardware Mtn | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NTW |
| ELL-NTW-PS | SEL DELL Networking Prof. Ser | | \$0.00 | К | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL NTW |
| ELL-NTW-SW | SEL DELL Networking Software | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " DELL NTW |
| ELL-NTW-SWM ELL-PS | SEL DELL Networking Software Mtn | | \$0.00 \$0.00 | K | 31% | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 | \$0.00 \$0.00 | " DELL NTW |
| ELL-PS ELL-SVR-CE | SEL Dell PS Deploy | | \$0.00 \$0.00 | K | 31% 31% | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " DELL " DELL SERVER |
| ELL-SVR-CE ELL-SVR-HW | SEL DELL Server Cust Ed SEL DELL Server Hardware | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** DELL SERVER |
| ELL-SVR-HWM | SEL DELL Server Hardware Mtn | | \$0.00 | , , | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL SERVER |
| ELL-SVR-PWM | SEL DELL Server Prof. Ser | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " DELL SERVER |
| FIL-SVR-PS | SEL DELL Server Software | | \$0.00 | k v | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " DELL SERVER |
| ELL-SVR-SWM | SEL DELL Server Software Mtn | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " DELL SERVER |
| ELL-SVR-SWM | SEL Dell Software | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "DELL SERVER |
| ELL-SWM | SEL Dell Software Maintenance | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " DELL |
| XSECSB16TB | SELECT Archiver for ECS 10-100TB Lic | | \$433.85 | ĸ | 31% | \$299.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| XSECSB17TB | SELECT Archiver for ECS 101-250TB Lic | | \$404.62 | K | 31% | \$279.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| XSECSB18TB | SELECT Archiver for ECS 251-500TB Lic | | \$355.38 | K | 31% | \$245.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| XSECSB19TB | SELECT Archiver for ECS 501-750TB Lic | | \$307.69 | K | 31% | \$212.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| XSECSB20TB | SELECT Archiver for ECS 751-1024TB Lic | | \$289.23 | K | 31% | \$199.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| XSECSB21TB | SELECT Archiver for ECS 1025-1500TB Lic | | \$250.77 | K | 31% | \$173.03 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| XSECSB22TB | SELECT Archiver for ECS 1501-2048TB Lic | | \$212.31 | K | 31% | \$146.49 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| XSECSB23TB | SELECT Archiver for ECS 2049-2500TB Lic | | \$183.08 | K | 31% | \$126.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| XSECSB24TB | SELECT Archiver for ECS 2501-3072TB Lic | | \$163.08 | K | 31% | \$112.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| XSFAB1TB XSFAB2TB | SELECT DefendX CT-FA 10-100TB License | | \$590.77 | K | 31% | \$407.63 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX " NTP-DEFENDX |
| XSFAB2TB XSFAB3TB | SELECT DefendX CT-FA 101-250TB License SELECT DefendX CT-FA 251-500TB License | | \$563.08 \$529.23 | K | 31% 31% | \$388.53 \$365.17 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " NTP-DEFENDX " NTP-DEFENDX |
| XSFAB3TB XSFAB4TB | SELECT DefendX CT-FA 251-500TB License SELECT DefendX CT-FA 501-750TB License | | \$529.23 \$498.46 | K | 31% | \$365.17 \$343.94 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX " NTP-DEFENDX |
| XSFAB41B XSFAB5TB | SELECT DefendX CT-FA 501-7501B License SELECT DefendX CT-FA 751-1024TB License | | \$498.46 \$466.15 | K. | 31% | \$343.94 \$321.64 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| XSFAB6TB | SELECT DefendX CT-FA 1025+TB License | | \$466.15 | k | 31% | \$252.64 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| XSFILEMGNT | SELECT DFXS File Mgnt Prod | | \$138.46 | K | 31% | \$95.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| EXSELEMENTS OF | SELECT DEXS File Mont Solution | | \$13,846,15 | ĸ | 31% | \$9 553 84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| XSFSRB1TB | SELECT DefendX CT-FSR 10-100TB License | | \$590.77 | K | 31% | \$407.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| XSFSRB2TB | SELECT DefendX CT-FSR 101-250TB License | | \$563.08 | K | 31% | \$388.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| XSFSRB3TB | SELECT DefendX CT-FSR 251-500TB License | | \$529.23 | K | 31% | \$365.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" NTP-DEFENDX |
| XSFSRB4TB | SELECT DefendX CT-FSR 501-750TB License | | \$498.46 | K | 31% | \$343.94 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** NTP-DEFENDX |
| XSFSRB5TB | SELECT DefendX CT-FSR 751-1024TB License | | \$466.15 | K | 31% | \$321.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** NTP-DEFENDX |
| FXSFSRB6TB | SELECT DefendX CT-FSR 1025+TB License | | \$366.15 | K | 31% | \$252.64 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| FXSMBB10TB | SELECT DefendX MB 751-1024TB License | | \$289.23 | K | 31% | \$199.57 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| FXSMBB11TB | SELECT DefendX MB 1025-1500TB License | | \$250.77 | K | 31% | \$173.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| FXSMBB12TB | SELECT DefendX MB 1501-2048TB License | | \$212.31 | K | 31% | \$146.49 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "' NTP-DEFENDX |
| FXSMBB13TB | SELECT DefendX MB 2049-2500TB License | | \$183.08 | К | 31% | \$126.33 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| FXSMBB14TB FXSMBB6TB | SELECT DefendX MB 2501-3072TB License | | \$163.08 | K | 31% | \$112.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| DFXSMBB6TB DFXSMBB7TB | SELECT DefendX MB 10-100TB License SELECT DefendX MB 101-250TB License | | \$433.85 \$404.62 | K | 31% 31% | \$299.36 \$279.19 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " NTP-DEFENDX " NTP-DEFENDX |
| DFXSMBB71B DFXSMBB8TB | SELECT DefendX MB 101-2501B License SELECT DefendX MB 251-500TB License | | \$404.62 \$355.38 | K | 31% | \$279.19 \$245.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| FXSMBB9TB | SELECT DefendX MB 501-750TB License | | \$307.69 | , v | 31% | \$212.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| FXSQESB1TB | SELECT DefendX CT-QES 10-100TB License | | \$590.77 | ĸ | 31% | \$407.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| FXSQFSB2TB | SELECT DefendX CT-QFS 101-250TB License | | \$563.08 | К | 31% | \$388.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| FXSQFSB3TB | SELECT DefendX CT-QFS 251-500TB License | | \$529.23 | К | 31% | \$365.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| XSQFSB4TB | SELECT DefendX CT-QFS 501-750TB License | | \$498.46 | K | 31% | \$343.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| XSQFSB5TB | SELECT DefendX CT-QFS 751-1024TB License | | \$466.15 | K | 31% | \$321.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| XSQFSB6TB | SELECT DefendX CT-QFS 1025+TB License | | \$366.15 | K | 31% | \$252.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| XSVSB1TB | SELECT DefendX VS 100-250TB License | | \$384.62 | K | 31% | \$265.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** NTP-DEFENDX |
| XSVSB2TB | SELECT DefendX VS 251-500TB License | | \$349.23 | K | 31% | \$240.97 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| XSVSB3TB | SELECT DefendX VS 501-750TB License | | \$312.31 | K | 31% | \$215.49 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| XSVSB4TB | SELECT DefendX VS 751-1024TB License | | \$276.92 | K | 31% | \$191.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| XSVSB5TB | SELECT DefendX VS 1025+TB License | | \$241.54 | K | 31% | \$166.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| I-CAT-ED | SEL Boomi DATA CATALOG EDITION LICENSE | | \$2,083.25 | K | 31% | \$1,437.44 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| I-CAT-U I-PREP-ENT | SEL Boomi DATA CATALOG USER | | \$91.50 \$20.833.25 | K | 31% 31% | \$63.14 \$14.374.94 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " BOOMI |
| | SEL Boomi Data Prep Ent. Edit License | | | К | | | | | | | | | | |
| I-PREP-PP I-PREP-PRO | SEL Boomi Data Prep Pro Plus Edit Lic. SEL Boomi DATA PREP PRO EDITION LICENSE | | \$16,666.50 \$6,250.00 | K | 31% 31% | \$11,499.89 \$4,312.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " BOOMI " BOOMI |
| I-PREP-PRO I-PREP-WN | SEL Boomi DATA PREP PRO EDITION LICENSE SEL Boomi DATA PREPARATION WORKER NODES | | \$6,250.00 \$666.50 | K | 31% | \$4,312.50 \$459.89 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " BOOMI |
| I-PREP-WN | SEL BOOMI DATA PREPARATION WORKER NODES SEL BOOMI DATA PREPARATION USER | | \$170.75 | K. | 31% | \$459.89 \$117.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| S-8000-LMA-ANN | SEL CDSI Appliance Pair Unlim Loc Mig 1y | | \$653,846.15 | ĸ | 31% | \$451,153.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CIRRUSDATA SOLUTIONS |
| IS-8000-LMA-PMU | SEL CDSI Upg Add pMotion DMS-8000-LMA 1Y | | \$163,461.54 | ĸ | 31% | \$112,788.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CIRRUSDATA SOLUTIONS |
| /IS-8000-LMA-RLU | SEL CDSI Upg to Remote Lic DMS-8000-LMA | | \$326,923.08 | K | 31% | \$225,576.93 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CIRRUSDATA SOLUTIONS |
| MS-8000-LMA-RNW | SEL CDSI 1Y renewal of DMS-8000-LMA-ANN | | \$607,692.31 | K | 31% | \$419,307.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CIRRUSDATA SOLUTIONS |
| MS-8000-UMS-ANN | SEL CDSI PerSite Unlim w Rem pMotion 1Y | | \$2,453,846.15 | K | 31% | \$1,693,153.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CIRRUSDATA SOLUTIONS |
| //S-CAP-L1 | SEL CDSI Local Cap PerTB Up to 100TB | | \$430.77 | K | 31% | \$297.23 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" CIRRUSDATA SOLUTIONS |
| IS-CAP-L2 | SEL CDSI Local Cap PerTB 100-500TB | | \$346.15 | K | 31% | \$238.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CIRRUSDATA SOLUTIONS |
| IS-CAP-L3 | SEL CDSI Local Cap PerTB 500-1000TB | | \$292.31 | K | 31% | \$201.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CIRRUSDATA SOLUTIONS |
| S-CAP-L4 S-CAP-L5 | SEL CDSI Local Cap PerTB 1000-2000TB SEL CDSI Local Cap PerTB Over 2 000TB | | \$246.15 \$215.38 | K | 31% 31% | \$169.84 \$148.61 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CIRRUSDATA SOLUTIONS " CIRRUSDATA SOLUTIONS |
| | | | | K | | | | | | | | | | |
| IS-CAP-L-PMOTN1 IS-CAP-L-PMOTN2 | SEL CDSI LocMigCap pMotion Add Upto100TB SEL CDSI LocMigCap pMotion Add 100-500TB | | \$184.62 \$153.85 | K | 31% 31% | \$127.39 \$106.16 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" CIRRUSDATA SOLUTIONS "" CIRRUSDATA SOLUTIONS |
| S-CAP-L-PMOTN2 S-CAP-L-PMOTN3 | SEL CDSI LocMigCap pMotion Add 100-500 IB SEL CDSI LocMigCap pMotion Add500-1000TB | | \$153.85 \$123.08 | , r | 31% | \$106.16 \$84.93 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CIRRUSDATA SOLUTIONS |
| S-CAP-L-PMOTN4 | SEL CDSI LocMigCap pMotion AddSu0-10001B SEL CDSI LocMigCap pMotion Add Over 1KTB | | \$123.08 | K | 31% | \$84.93 \$74.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CIRRUSDATA SOLUTIONS |
| S-CAP-E-PMOTN4 S-CAP-R1 | SEL CDSI EddingCap photion And Over TKTB SEL CDSI Remote Mig Cap PerTB Upto 100TB | | \$861.54 | , v | 31% | \$594.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CIRRUSDATA SOLUTIONS |
| S-CAP-R1 S-CAP-R2 | SEL CDSI Remote Mig Cap PerIB Upto 1001B SEL CDSI Remote Mig Cap PerIB 100-500TB | | \$861.54 \$769.23 | k V | 31% | \$594.46 \$530.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" CIRRUSDATA SOLUTIONS |
| IS-CAP-R2 | SEL CDSI Remote Mig Cap Per B 100-500 B | | \$692.31 | K | 31% | \$477.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CIRRUSDATA SOLUTIONS |
| IS-CAP-R3 | SEL CDSI Remote Mig Cap PerTB 500-1000TB SEL CDSI Remote Mig Cap PerTB Over1000TB | | \$615.38 | K | 31% | \$477.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CIRRUSDATA SOLUTIONS |
| IS-CAP-S1 | SEL CDSI Namidate wing cap Per 18 Over 10001B | | \$107.69 | ĸ | 31% | \$74.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CIRRUSDATA SOLUTIONS |
| IS-CAP-S2 | SEL CDSI Scrubbing Cap PerTB 100-500TB | | \$76.92 | K | 31% | \$53.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" CIRRUSDATA SOLUTIONS |
| IS-CAP-S3 | SEL CDSI Scrubbing Cap PerTB 500-1000TB | | \$61.54 | ĸ | 31% | \$42.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CIRRUSDATA SOLUTIONS |
| | SEL CDSI Scrubbing Cap PerTB Over 1000TB | | \$46.15 | K | 31% | \$31.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" CIRRUSDATA SOLUTIONS |
| IS-CAP-S4 | SEL Data Marshal Unlock Key | | \$5,641.54 | ĸ | 31% | \$3,892.66 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SUPERNA |
| //S-CAP-S4 //-UNLOCK | | | \$179.34 | K | 31% | \$123.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| N-UNLOCK P-0-50OS | SEL DataPrivilege OS | | | | | | | | | | | | | |
| I-UNLOCK -0-50OS -1001-1500OS | SEL DataPrivilege OS | | \$51.37 | K | 31% | \$35.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| -UNLOCK 0-50OS -1001-1500OS -100K-150KOS | SEL DataPrivilege OS SEL DataPrivilege OS | | \$51.37 \$27.04 | K | 31% | \$35.45 \$18.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| I-UNLOCK | SEL DataPrivilege OS | | \$51.37 | K K | | \$35.45 | | | | \$0.00 \$0.00 | | | | |

NVP MNWNC-109 Price List-3rd party final - 2023-03 41 of 84

| sku | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|---|-----------|--------------------------------|---------------------------------------|------------------------|--------------------------------|----------------------------|-----------------------------|----------------------------|------------------|--------------------------------|-------------------------------|----------------------------|-------------------------------|
| DP-150K-OS | SEL DataPrivilege OS | | \$26.59 | К | 31% | \$18.35 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DP-2001-2500OS | SEL DataPrivilege OS | | \$43.26 | K | 31% | \$29.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DP-20K-35KOS | SEL DataPrivilege OS | | \$29.74 | K | 31% | \$20.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DP-2501-4000OS | SEL DataPrivilege OS | | \$40.55 | K | 31% | \$27.98 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DP-251-500OS | SEL DataPrivilege OS | | \$74.80 | К | 31% | \$51.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| P-35K-50KOS | SEL DataPrivilege OS | | \$28.84 | K | 31% | \$19.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VARONIS |
| P-4001-6000OS P-501-750OS | SEL DataPrivilege OS SEL DataPrivilege OS | | \$37.85 \$60.38 | K | 31% 31% | \$26.12 \$41.66 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| P-501-750OS P-50K-100KOS | SEL DataPrivilege OS SEL DataPrivilege OS | | \$60.38 \$27.94 | K V | 31% | \$41.66 \$19.28 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS |
| P-50K-100KOS P-51-100OS | SEL DataPrivilege OS SEL DataPrivilege OS | | \$27.94 \$125.27 | K | 31% | \$19.28 \$86.44 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DP-6001-8000OS | SEL DataPrivilege OS | | \$35.15 | K | 31% | \$24.25 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VARONIS |
| DP-751-1000OS | SEL DataPrivilege OS | | \$55.87 | K | 31% | \$38.55 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DP-8001-10KOS | SEL DataPrivilege OS | | \$33.34 | K | 31% | \$23.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DPOS-0-50OS | SEL DP for SP Online + OneDrive OS | | \$275.90 | K | 31% | \$190.37 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DPOS-1001-1500OS | SEL DP for SP Online + OneDrive OS | | \$79.03 | K | 31% | \$54.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DPOS-100K-150KOS | SEL DP for SP Online + OneDrive OS | | \$41.59 | K | 31% | \$28.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DPOS-101-250OS | SEL DP for SP Online + OneDrive OS | | \$151.12 | K | 31% | \$104.27 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DPOS-10K-20KOS | SEL DP for SP Online + OneDrive OS | | \$48.53 | K | 31% | \$33.49 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | *** VARONIS |
| DPOS-1501-2000OS | SEL DP for SP Online + OneDrive OS | | \$71.40 | K | 31% | \$49.27 \$28.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DPOS-150K-OS DPOS-2001-2500OS | SEL DP for SP Online + OneDrive OS SEL DP for SP Online + OneDrive OS | | \$40.90 \$66.55 | K | 31% 31% | \$28.22 \$45.92 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "VARONIS "VARONIS |
| DPOS-2001-2500OS DPOS-20K-35KOS | SEL DP for SP Online + OneDrive OS SEL DP for SP Online + OneDrive OS | | \$66.55 \$45.75 | K | 31% | \$45.92 \$31.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DPOS-2501-4000OS | SEL DP for SP Online + OneDrive OS SEL DP for SP Online + OneDrive OS | | \$62.39 | , , | 31% | \$43.05 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VARONIS |
| DPOS-251-500OS | SEL DP for SP Online + OneDrive OS | | \$115.08 | , K | 31% | \$79.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VARONIS |
| DPOS-251-500OS DPOS-35K-50KOS | SEL DP for SP Online + OneDrive OS SEL DP for SP Online + OneDrive OS | | \$44.37 | , , | 31% | \$30.62 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VARONIS |
| DPOS-4001-6000OS | SEL DP for SP Online + OneDrive OS | | \$58.23 | K | 31% | \$40.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DPOS-4001-60000S | SEL DP for SP Online + OneDrive OS SEL DP for SP Online + OneDrive OS | | \$90.23 | K | 31% | \$40.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VARONIS |
| DPOS-50K-100KOS | SEL DP for SP Online + OneDrive OS SEL DP for SP Online + OneDrive OS | | \$42.98 | K | 31% | \$29.66 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VARONIS |
| DPOS-51-100OS | SEL DP for SP Online + OneDrive OS | | \$192.72 | K | 31% | \$132.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DPOS-6001-8000OS | SEL DP for SP Online + OneDrive OS | | \$54.07 | K | 31% | \$37.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DPOS-751-1000OS | SEL DP for SP Online + OneDrive OS | | \$85.96 | К | 31% | \$59.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DPOS-8001-10KOS | SEL DP for SP Online + OneDrive OS | | \$51.30 | К | 31% | \$35.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DPS-0-50OS | SEL DataPrivilege for SharePoint OS | | \$179.34 | K | 31% | \$123.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DPS-1001-1500OS | SEL DataPrivilege for SharePoint OS | | \$51.37 | K | 31% | \$35.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DPS-100K-150KOS | SEL DataPrivilege for SharePoint OS | | \$27.04 | K | 31% | \$18.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DPS-101-250OS | SEL DataPrivilege for SharePoint OS | | \$98.23 | K | 31% | \$67.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DPS-10K-20KOS | SEL DataPrivilege for SharePoint OS | | \$31.54 | К | 31% | \$21.76 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DPS-1501-2000OS | SEL DataPrivilege for SharePoint OS | | \$46.41 | К | 31% | \$32.02 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DPS-150K-OS | SEL DataPrivilege for SharePoint OS | | \$26.59 | K | 31% | \$18.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DPS-2001-2500OS DPS-20K-35KOS | SEL DataPrivilege for SharePoint OS SEL DataPrivilege for SharePoint OS | | \$43.26 \$29.74 | K | 31% 31% | \$29.85 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 | " VARONIS " VARONIS |
| | | | | K | | \$20.52 | | | \$0.00 | | | \$0.00 | \$0.00 | |
| DPS-2501-4000OS | SEL DataPrivilege for SharePoint OS | | \$40.55 \$74.80 | K | 31% | \$27.98 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DPS-251-500OS DPS-35K-50KOS | SEL DataPrivilege for SharePoint OS | | \$74.80 | K | 31% 31% | \$51.61 \$19.90 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS |
| DPS-35K-50KOS DPS-4001-6000OS | SEL DataPrivilege for SharePoint OS SEL DataPrivilege for SharePoint OS | | \$28.84 \$37.85 | K | | | | | | | \$0.00 | | \$0.00 | ** VARONIS |
| DPS-4001-60000S DPS-501-750OS | SEL DataPrivilege for SharePoint OS SEL DataPrivilege for SharePoint OS | | \$37.85 | K | 31% 31% | \$26.12 \$41.66 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | " VARONIS |
| DPS-50K-100KOS | SEL DataPrivilege for SharePoint OS SEL DataPrivilege for SharePoint OS | | \$27.94 | K | 31% | \$19.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DPS-50K-100KOS DPS-51-100OS | SEL DataPrivilege for SharePoint OS SEL DataPrivilege for SharePoint OS | | \$125.27 | K | 31% | \$19.26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DPS-6001-8000OS | SEL DataPrivilege for SharePoint OS SEL DataPrivilege for SharePoint OS | | \$35.15 | ĸ | 31% | \$24.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DPS-751-10000S | SEL DataPrivilege for SharePoint OS SEL DataPrivilege for SharePoint OS | | \$55.87 | K | 31% | \$24.25 \$38.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DPS-8001-10KOS | SEL DataPrivilege for SharePoint OS | | \$33.34 | ĸ | 31% | \$23.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VARONIS |
| DPS-DAS-NOD-A-1Y | SEL HWX DAS Ent Sub AGPL 1Node 1Y Min 3N | | \$1,153.85 | K | 31% | \$796.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** HORTONWORKS |
| DPS-DLM-TB-A-1Y | SEL HWX DLM Sup Sub AGPL 1TB 1Y Min50TB | | \$307.69 | ĸ | 31% | \$212.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " HORTONWORKS |
| DPS-DSS-TB-A-1Y | SEL HWX DSS Ent Sub AGPL 1TB 1Y Min200TB | | \$153.85 | K | 31% | \$106.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** HORTONWORKS |
| DR-OS | SEL Disaster Recovery Add-on OS | | \$13,864.50 | K | 31% | \$9,566.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DS-0-50OS | SEL DatAlert Suite OS | | \$275.90 | K | 31% | \$190.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DS-1001-1500OS | SEL DatAlert Suite OS | | \$79.03 | K | 31% | \$54.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DS-100K-150KOS | SEL DatAlert Suite OS | | \$41.59 | K | 31% | \$28.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DS-101-250OS | SEL DatAlert Suite OS | | \$151.12 | K | 31% | \$104.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DS-10K-20KOS | SEL DatAlert Suite OS | | \$48.53 | К | 31% | \$33.49 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | *** VARONIS |
| DS-1501-2000OS | SEL DatAlert Suite OS | | \$71.40 | К | 31% | \$49.27 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DS-150K-OS DS-16G-FR-D4851 | SEL DatAlert Suite OS | | \$40.90 \$4.858.46 | K | 31% | \$28.22 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | " VARONIS " SMARTOPTICS |
| | SEL-SFP+,16/8/4Gbps,FC,D9360,13dB,40km | | | K | 31% | \$3,352.34 | | \$0.00 | \$0.00 | | | \$0.00 | \$0.00 | |
| DS-16G-ER-D4932 DS-16G-ER-D5012 | SEL-SFP+,16/8/4Gbps,FC,D9350,13dB,40km | | \$4,858.46 \$4.858.46 | K | 31% | \$3,352.34 \$3.352.34 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 | \$0.00 \$0.00 | " SMARTOPTICS " SMARTOPTICS |
| DS-16G-ER-D5012 DS-16G-ER-D5092 | SEL-SFP+,16/8/4Gbps,FC,D9340,13dB,40km | | \$4,858.46 \$4.858.46 | K | 31% 31% | \$3,352.34 \$3.352.34 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** SMARTOPTICS ** SMARTOPTICS |
| DS-16G-ER-D5092 | SEL-SFP+,16/8/4Gbps,FC,D9330,13dB,40km SEL-SFP+,16/8/4Gbps,FC,D9320,13dB,40km | | \$4,858.46 \$4.858.46 | , , , , , , , , , , , , , , , , , , , | 31% | \$3,352.34 \$3,352.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| DS-16G-ER-D5172 DS-16G-ER-D5252 | SEL-SFP+,16/8/4Gbps,FC,D9320,130B,40km SEL-SFP+.16/8/4Gbps,FC,D9310.13dB.40km | | \$4,858.46 | K | 31% | \$3,352.34 \$3.352.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| DS-16G-ER-D5333 | SEL-SFP+,16/8/4Gbps,FC,D9310,13dB,40km | | \$4,858.46 | K | 31% | \$3,352.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| DS-16G-ER-D5333 DS-16G-ER-D5413 | SEL-SFP+,16/8/4Gbps,FC,D9300,13dB,40km | | \$4,858.46 | K | 31% | \$3,352.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| DS-16G-ER-D5494 | SEL-SFP+,16/8/4Gbps,FC,D9280,13dB,40km | | \$4,858.46 | ĸ | 31% | \$3,352.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| DS-16G-ER-D5575 | SEL-SFP+,16/8/4Gbps,FC,D9270,13dB,40km | | \$4,858.46 | K | 31% | \$3,352.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| DS-16G-ER-D5655 | SEL-SFP+, 16/8/4GbpsFC,D9260,13dB,40km | | \$4,858.46 | K | 31% | \$3,352.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| DS-16G-ER-D5736 | SEL-SFP+,16/8/4Gbps,FC,D9250,13dB,40km | | \$4,858.46 | K | 31% | \$3,352.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| DS-16G-ER-D5817 | SEL-SFP+,16/8/4Gbps,FC,D9240,13dB,40km | | \$4,858.46 | К | 31% | \$3,352.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| DS-16G-ER-D5898 | SEL-SFP+,16/8/4Gbps,FC,D9230,13dB,40km | | \$4,858.46 | К | 31% | \$3,352.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| DS-16G-ER-D5979 | SEL-SFP+,16/8/4Gbps,FC,D9220,13dB,40km | | \$4,858.46 | K | 31% | \$3,352.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| DS-16G-ER-D6061 DS-2001-2500OS | SEL-SFP+,16/8/4Gbps,FC,D9210,13dB,40km SEL DatAlert Suite OS | | \$4,858.46 \$66.55 | K | 31% 31% | \$3,352.34 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | ** SMARTOPTICS *** VARONIS |
| DS-2001-2500OS DS-20K-35KOS | SEL DatAlert Suite OS SEL DatAlert Suite OS | | \$66.55 \$45.75 | K | 31% | \$45.92 \$31.57 | \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | "VARONIS "VARONIS |
| DS-20K-35KOS DS-2501-4000OS | SEL DatAlert Suite OS SEL DatAlert Suite OS | | \$45.75 \$62.39 | K | 31% | \$31.57 \$43.05 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 | "VARONIS" VARONIS |
| DS-2501-4000OS DS-251-500OS | SEL DatAlert Suite OS SEL DatAlert Suite OS | | \$62.39 \$115.08 | K | 31% | \$43.05 \$79.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DS-32G-IR-D4851 | SEL-SFP28.32/16/8G FC.D9360.7dB.10km | | \$6.146.15 | K | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| DS-32G-IR-D4932 | SEL-SFP28,32/16/8G FC,D9350,7dB,10km | | \$6,146.15 | ĸ | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| DS-32G-IR-D5012 | SEL-SFP28,32/16/8G FC,D9340,7dB,10km | | \$6,146.15 | K | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| DS-32G-IR-D5092 | SEL-SFP28,32/16/8G FC,D9330,7dB,10km | | \$6,146.15 | K | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| DS-32G-IR-D5172 | SEL-SFP28,32/16/8G FC,D9320,7dB,10km | | \$6,146.15 | К | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| DS-32G-IR-D5252 | SEL-SFP28,32/16/8G FC,D9310,7dB,10km | | \$6,146.15 | K | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| DS-32G-IR-D5333 | SEL-SFP28,32/16/8G FC,D9300,7dB,10km | | \$6,146.15 | K | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| DS-32G-IR-D5413 | SEL-SFP28,32/16/8G FC,D9290,7dB,10km | | \$6,146.15 | К | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| DS-32G-IR-D5494 | SEL-SFP28,32/16/8G FC,D9280,7dB,10km | | \$6,146.15 | K | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| DS-32G-IR-D5575 | SEL-SFP28,32/16/8G FC,D9270,7dB,10km | | \$6,146.15 | К | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| DS-32G-IR-D5655 | SEL-SFP28,32/16/8G FC,D9260,7dB,10km | | \$6,146.15 | К | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| DS-32G-IR-D5736 | SEL-SFP28,32/16/8G FC,D9250,7dB,10km | | \$6,146.15 | К | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| DS-32G-IR-D5817 | SEL-SFP28,32/16/8G FC,D9240,7dB,10km | | \$6,146.15 | К | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| DS-32G-IR-D5898 | SEL-SFP28,32/16/8G FC,D9230,7dB,10km | | \$6,146.15 | К | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| DS-32G-IR-D5979 | SEL-SFP28,32/16/8G FC,D9220,7dB,10km | | \$6,146.15 | К | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| DS-32G-IR-D6061 | SEL-SFP28,32/16/8G FC,D9210,7dB,10km | | \$6,146.15 | К | 31% | \$4,240.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| DS-35K-50KOS | SEL DatAlert Suite OS | | \$44.37 | К | 31% | \$30.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DS-4001-6000OS | SEL DatAlert Suite OS | | \$58.23 | К | 31% | \$40.18 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DS-501-750OS | SEL DatAlert Suite OS | | \$92.89 | К | 31% | \$64.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| | SEL DatAlert Suite OS | | \$42.98 | K | 31% | \$29.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| OS-50K-100KOS | CEE Date Work College Co | | | | | | | | | | | | | |
| DS-50K-100KOS DS-51-100OS | SEL DatAlert Suite OS | | \$192.72 | K | 31% | \$132.98 | \$0.00 | \$0.00 | | | \$0.00 | \$0.00 | \$0.00 | "VARONIS |
| DS-50K-100KOS DS-51-100OS DS-6001-8000OS DS-751-100OS | SEL DatAlert Suite OS SEL DatAlert Suite OS SEL DatAlert Suite OS SEL DatAlert Suite OS | | \$192.72 \$54.07 \$85.96 | K | 31% 31% 31% | \$132.98 \$37.31 \$59.31 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | " VARONIS " VARONIS " VARONIS |

NVP MNWNC-109 Price List-3rd party final - 2023-03 42 of 84

| sku | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|---|---|-----------|---|---------------------------------------|--------------------------|--|----------------------------|-----------------------------|----------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|---|
| DTE-0-50OS | SEL Data Transport Engine OS | | \$165.54 | К | 31% | \$114.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DTE-1001-1500OS | SEL Data Transport Engine OS | | \$47.42 | K | 31% | \$32.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DTE-100K-150KOS | SEL Data Transport Engine OS | | \$24.96 | K | 31% | \$17.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | |
| DTE-101-250OS | SEL Data Transport Engine OS | | \$90.67 | K | 31% | \$62.56 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DTE-10K-20KOS | SEL Data Transport Engine OS | | \$29.12 | K | 31% | \$20.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DTE-1501-2000OS DTE-150K-OS | SEL Data Transport Engine OS SEL Data Transport Engine OS | | \$42.84 \$24.54 | K | 31% 31% | \$29.56 \$16.93 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| DTE-2001-2500OS | SEL Data Transport Engine OS SEL Data Transport Engine OS | | \$39.93 | K | 31% | \$27.55 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DTE-20K-35KOS | SEL Data Transport Engine OS | | \$27.45 | K | 31% | \$18.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DTE-2501-4000OS | SEL Data Transport Engine OS | | \$37.43 | K | 31% | \$25.83 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DTE-251-500OS | SEL Data Transport Engine OS | | \$69.05 | К | 31% | \$47.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DTE-35K-50KOS | SEL Data Transport Engine OS | | \$26.62 | K | 31% | \$18.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DTE-4001-6000OS | SEL Data Transport Engine OS | | \$34.94 | K | 31% | \$24.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DTE-501-750OS | SEL Data Transport Engine OS | | \$55.74 | K | 31% | \$38.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DTE-50K-100KOS | SEL Data Transport Engine OS | | \$25.79 | K | 31% | \$17.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DTE-51-100OS | SEL Data Transport Engine OS | | \$115.63 | K | 31% | \$79.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DTE-6001-8000OS | SEL Data Transport Engine OS | | \$32.44 | K | 31% | \$22.38 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DTE-751-1000OS | SEL Data Transport Engine OS | | \$51.58 | K | 31% | \$35.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DTE-8001-10KOS | SEL Data Transport Engine OS | | \$30.78 | K | 31% | \$21.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DW-0-50OS | SEL DatAnswers - WIN OS | | \$137.95 | K | 31% | \$95.19 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | *** VARONIS |
| DW-1000L | SEL DatAnswers for 100 users | | \$44,917.00 | K | 31% | \$30,992.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DW-1001-1500OS | SEL DatAnswers - WIN OS | | \$39.51 | K | 31% | \$27.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DW-100K-150KOS | SEL DatAnswers - WIN OS | | \$20.80 | K | 31% | \$14.35 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DW-100KL | SEL DatAnswers for 100000 users | | \$2,376,563.00 | K | 31% | \$1,639,828.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DW-101-250OS | SEL DatAnswers - WIN OS | | \$75.56 | K | 31% | \$52.14 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | *** VARONIS |
| DW-10K-20KOS | SEL DatAnswers - WIN OS | | \$24.26 | K | 31% | \$16.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DW-10KL | SEL DatAnswers for 10000 users | | \$266,175.00 | K | 31% | \$183,660.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DW-1500L | SEL DatAnswers for 1500 users | | \$59,889.00 | K | 31% | \$41,323.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DW-1501-2000OS | SEL DatAnswers - WIN OS | | \$35.70 | K | 31% | \$24.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DW-150KL | SEL DatAnswers for 150000 users | | \$3,493,547.00 | K | 31% | \$2,410,547.43 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DW-150K-OS | SEL DatAnswers - WIN OS | | \$20.45 | K | 31% | \$14.11 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DW-15KL | SEL DatAnswers for 15000 users | | \$399,263.00 | K | 31% | \$275,491.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DW-2000L | SEL DatAnswers for 2000 users | | \$72,089.00 | K | 31% | \$49,741.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DW-2001-2500OS | SEL DatAnswers - WIN OS | | \$33.27 | K | 31% | \$22.96 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DW-20K-35KOS | SEL DatAnswers - WIN OS | | \$22.88 | K | 31% | \$15.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DW-20KL | SEL DatAnswers for 20000 users | | \$505,733.00 | K | 31% | \$348,955.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DW-2500L | SEL DatAnswers for 2500 users | | \$85,952.00 | K | 31% | \$59,306.88 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DW-2501-4000OS | SEL DatAnswers - WIN OS | | \$31.20 | K | 31% | \$21.53 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DW-251-500OS | SEL DatAnswers - WIN OS | | \$57.54 | K | 31% | \$39.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DW-25KL | SEL DatAnswers for 25000 users SEL DatAnswers for 3000 users | | \$632,166.00 \$103.143.00 | K | 31% 31% | \$436,194.54 \$71,168.67 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS " VARONIS |
| DW-3000L | | | | K | | | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | |
| DW-3500L DW-35K-50KOS | SEL DatAnswers for 3500 users | | \$120,333.00 | K | 31% | \$83,029.77 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS " VARONIS |
| DW-35K-50KOS DW-35KI | SEL DatAnswers - WIN OS SEL DatAnswers for 35000 users | | \$22.18 \$871.406.00 | K | 31% 31% | \$15.30 \$601 270 14 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS |
| | | | | K | | | | | | | | | | |
| DW-4000L DW-4001-6000OS | SEL DatAnswers for 4000 users | | \$133,088.00 \$29.12 | K | 31% 31% | \$91,830.72 \$20.09 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| DW-4001-6000OS DW-4500L | SEL DatAnswers - WIN OS SEL DatAnswers for 4500 users | | \$29.12 | K | 31% | \$20.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | " VARONIS |
| DW-4500L DW-5000L | SEL DatAnswers for 4500 users SEL DatAnswers for 5000 users | | \$149,723.00 | K | 31% | \$103,308.87 \$114,787.71 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DW-5000L DW-500L | | | | K | | \$114,787.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DW-500L DW-501-750OS | SEL DatAnswers for 500 users SEL DatAnswers - WIN OS | | \$24,954.00 \$46.45 | K | 31% 31% | \$17,218.26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DW-501-7500S DW-50K-100KOS | SEL DatAnswers - WIN OS SEL DatAnswers - WIN OS | | \$46.45 \$21.49 | K | 31% | \$32.05 \$14.83 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DW-50KL | SEL DatAnswers for 50000 users | | \$1,227,891.00 | , , , | 31% | \$847,244.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DW-50KL DW-51-100OS | SEL DatAnswers for 50000 users SEL DatAnswers - WIN OS | | \$1,227,891.00 | K | 31% | \$847,244.79 \$66.49 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DW-6000L | SEL DatAnswers for 6000 users | | \$176.341.00 | , , , , , , , , , , , , , , , , , , , | 31% | \$121.675.29 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DW-6001-8000OS | SEL DatAnswers - WIN OS | | \$176,341.00 | K | 31% | | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DW-7000L | SEL DatAnswers for 7000 users | | \$205,731.00 | , , , , , , , , , , , , , , , , , , , | 31% | \$18.66 \$141,954.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DW-7501 | SEL DatAnswers for 750 users | | \$35.648.00 | , , , , , , , , , , , , , , , , , , , | 31% | \$24.597.12 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DW-751-1000OS | SEL DatAnswers - WIN OS | | \$42.98 | , , , , , , , , , , , , , , , , , , , | 31% | \$24,597.12 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DW-8000L | SEL DatAnswers for 8000 users | | \$221,813.00 | V | 31% | \$153,050.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DW-8001-10KOS | SEL DatAnswers - WIN OS | | \$25.65 | K | 31% | \$155,050.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DW-9000L | SEL DatAnswers for 9000 users | | \$249.539.00 | V | 31% | \$172.181.91 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DWOD-0-50OS | SEL DatAnswers - OD OS | | \$137.95 | V | 31% | \$95.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DWOD-1001-1500OS | SEL DatAnswers - OD OS | | \$39.51 | V | 31% | \$27.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DWOD-100K-150KOS | SEL DatAnswers - OD OS | | \$20.80 | K | 31% | \$14.35 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VARONIS |
| DWOD-101-250OS | SEL DatAnswers - OD OS SEL DatAnswers - OD OS | | \$75.56 | K | 31% | \$14.35 \$52.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DWOD-101-2500S DWOD-10K-20KOS | SEL DatAnswers - OD OS SEL DatAnswers - OD OS | | \$24.26 | ĸ | 31% | \$16.74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VARONIS |
| DWOD-1501-2000OS | SEL DatAnswers - OD OS | | \$35.70 | ĸ | 31% | \$24.63 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DWOD-1501-20000S | SEL DatAnswers - OD OS SEL DatAnswers - OD OS | | \$20.45 | K | 31% | \$24.63 \$14.11 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VARONIS |
| DWOD-2001-2500OS | SEL DatAnswers - OD OS | | \$33.27 | ĸ | 31% | \$22.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DWOD-20K-35KOS | SEL DatAnswers - OD OS | | \$22.88 | ĸ | 31% | \$15.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "VARONIS |
| DWOD-2501-4000OS | SEL DatAnswers - OD OS | | \$31.20 | K | 31% | \$21.53 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "VARONIS |
| DWOD-251-500OS | SEL DatAnswers - OD OS | | \$57.54 | K | 31% | \$39.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DWOD-35K-50KOS | SEL DatAnswers - OD OS | | \$22.18 | K | 31% | \$15.30 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DWOD-4001-6000OS | SEL DatAnswers - OD OS | | \$29.12 | K | 31% | \$20.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DWOD-501-750OS | SEL DatAnswers - OD OS | | \$46.45 | K | 31% | \$32.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DWOD-50K-100KOS | SEL DatAnswers - OD OS | | \$21.49 | K | 31% | \$14.83 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DWOD-51-100OS | SEL DatAnswers - OD OS | | \$96.36 | K | 31% | \$66.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DWOD-6001-8000OS | SEL DatAnswers - OD OS | | \$27.04 | K | 31% | \$18.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DWOD-751-1000OS | SEL DatAnswers - OD OS | | \$42.98 | K | 31% | \$29.66 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DWOD-8001-10KOS | SEL DatAnswers - OD OS | | \$25.65 | K | 31% | \$17.70 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DWOS-0-50OS | SEL DatAnswers - OD + SPOL OS | | \$206.93 | K | 31% | \$142.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DWOS-1001-1500OS | SEL DatAnswers - OD + SPOL OS | | \$59.27 | K | 31% | \$40.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DWOS-100K-150KOS | SEL DatAnswers - OD + SPOL OS | | \$31.20 | K | 31% | \$21.53 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DWOS-101-250OS DWOS-10K-20KOS | SEL DatAnswers - OD + SPOL OS SEL DatAnswers - OD + SPOL OS | | \$113.34 \$36.39 | K | 31% 31% | \$78.20 \$25.11 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** VARONIS ** VARONIS |
| | | | | K | | | | | | | | | | " VARONIS " VARONIS |
| DWOS-1501-2000OS DWOS-150K-OS | SEL DatAnswers - OD + SPOL OS SEL DatAnswers - OD + SPOL OS | | \$53.55 \$30.68 | K | 31% 31% | \$36.95 \$21.17 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| | | | | K | | | | | | | | | | |
| DWOS-2001-2500OS | SEL DatAnswers - OD + SPOL OS | | \$49.91 | K | 31% | \$34.44 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS ** VARONIS |
| DWOS-20K-35KOS DWOS-2501-4000OS | SEL DatAnswers - OD + SPOL OS SEL DatAnswers - OD + SPOL OS | | \$34.31 \$46.79 | K | 31% 31% | \$23.67 \$32.29 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " VARONIS |
| DWOS-2501-4000OS DWOS-251-500OS | | | \$46.79 \$86.31 | K | | | | | | | | | | ** VARONIS ** VARONIS |
| DWOS-251-500OS DWOS-35K-50KOS | SEL DatAnswers - OD + SPOL OS | | \$86.31 \$33.27 | K | 31% | \$59.55 \$22.96 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| DWOS-35K-50KOS DWOS-4001-6000OS | SEL DatAnswers - OD + SPOL OS | | | K | 31% 31% | | \$0.00 | | | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| | SEL DatAnswers - OD + SPOL OS | | \$43.67 | K | | \$30.13 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | | |
| DWOS-501-750OS | SEL DatAnswers - OD + SPOL OS | | \$69.67 | K | 31% | \$48.07 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| | SEL DatAnswers - OD + SPOL OS | | \$32.24 | K | 31% | \$22.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DWOS-50K-100KOS | SEL DatAnswers - OD + SPOL OS | | \$144.54 | K | 31% | \$99.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DWOS-50K-100KOS DWOS-51-100OS | SEL DatAnswers - OD + SPOL OS | | \$40.55 | K | 31% | \$27.98 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DWOS-50K-100KOS DWOS-51-100OS DWOS-6001-8000OS | | | \$64.47 | K | 31% | \$44.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DWOS-50K-100KOS DWOS-51-100OS DWOS-6001-8000OS DWOS-751-1000OS | SEL DatAnswers - OD + SPOL OS | | | K | 31% | \$26.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | *** VARONIS |
| DWOS-50K-100KOS DWOS-51-100OS DWOS-6001-8000OS DWOS-751-1000OS DWOS-8001-10KOS | SEL DatAnswers - OD + SPOL OS | | \$38.47 | | | | | | | | | | | |
| DWOS-50K-100KOS DWOS-51-100OS DWOS-6001-8000OS DWOS-751-1000OS DWOS-8001-10KOS DWS-0-50OS | SEL DatAnswers - OD + SPOL OS SEL DatAnswers - SP OS | | \$137.95 | K | 31% | \$95.19 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DWOS-50K-100KOS DWOS-51-100OS DWOS-6001-8000OS DWOS-751-1000OS DWOS-751-100OOS DWOS-8001-10KOS DWS-0-50OS DWS-1001-1500OS | SEL DatAnswers - OD + SPOL OS SEL DatAnswers - SP OS SEL DatAnswers - SP OS | | \$137.95 \$39.51 | K | 31% 31% | \$95.19 \$27.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** VARONIS ** VARONIS |
| DWOS-50K-100KOS DWOS-51-100OS DWOS-6001-8000OS DWOS-751-1000OS DWOS-8001-10KOS DWS-0-50OS DWS-1001-1500OS DWS-100K-150KOS | SEL DatAnswers - OP + SPOL OS SEL DatAnswers - SP OS SEL DatAnswers - SP OS SEL DatAnswers - SP OS | | \$137.95 \$39.51 \$20.80 | K K | 31% 31% 31% | \$95.19 \$27.26 \$14.35 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | " VARONIS " VARONIS " VARONIS |
| DWOS-50K-100KOS DWOS-51-100OS DWOS-6001-8000OS DWOS-751-1000OS DWOS-8001-10KOS DWS-8001-10KOS DWS-1001-1500OS DWS-1001-1500OS DWS-1001-150KOS | SEL Dafanswers - Oh + SPOL OS SEL Dafanswers - SP OS | | \$137.95 \$39.51 \$20.80 \$75.56 | K K K | 31% 31% 31% 31% | \$95.19 \$27.26 \$14.35 \$52.14 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | " VARONIS " VARONIS " VARONIS " VARONIS |
| DWOS-50K-100KOS DWOS-51-100OS DWOS-6001-8000OS DWOS-751-1000OS DWOS-751-100OOS DWOS-8001-10KOS DWS-0-50OS DWS-1001-1500OS | SEL DatAnswers - OP + SPOL OS SEL DatAnswers - SP OS SEL DatAnswers - SP OS SEL DatAnswers - SP OS | | \$137.95 \$39.51 \$20.80 | K K K K | 31% 31% 31% | \$95.19 \$27.26 \$14.35 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | " VARONIS " VARONIS " VARONIS |

NVP MNWNC-109 Price List-3rd party final - 2023-03 43 of 84

| SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|---|-----------|------------------------------|-------------|------------------------|------------------------------|---------------------------|-----------------------------|--------------------------|------------------|--------------------------------|-------------------------------|------------------|---------------------------------|
| DWS-2001-2500OS | SEL DatAnswers - SP OS | | \$33.27 | К | 31% | \$22.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" VARONIS |
| DWS-20K-35KOS | SEL DatAnswers - SP OS | | \$22.88 | K | 31% | \$15.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DWS-2501-4000OS | SEL DatAnswers - SP OS | | \$31.20 | K | 31% | \$21.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DWS-251-5000S | SEL DatAnswers - SP OS | | \$57.54 | K | 31% | \$39.70 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS ** VARONIS |
| DWS-35K-50KOS | SEL DatAnswers - SP OS | | \$22.18 | K | 31% | \$15.30 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | |
| DWS-4001-6000OS DWS-501-750OS | SEL DatAnswers - SP OS SEL DatAnswers - SP OS | | \$29.12 \$46.45 | K | 31% 31% | \$20.09 \$32.05 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** VARONIS ** VARONIS |
| DWS-50K-100KOS | SEL DatAnswers - SP OS SEL DatAnswers - SP OS | | \$40.45 | K | 31% | \$32.05 \$14.83 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| OWS-51-100OS | SEL DatAnswers - SP OS | | \$96.36 | ĸ | 31% | \$66.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| OWS-6001-8000OS | SEL DatAnswers - SP OS | | \$27.04 | K | 31% | \$18.66 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | *** VARONIS |
| OWS-751-1000OS | SEL DatAnswers - SP OS | | \$42.98 | K | 31% | \$29.66 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DWS-8001-10KOS | SEL DatAnswers - SP OS | | \$25.65 | K | 31% | \$17.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DWSO-0-50OS | SEL DatAnswers - SPOL OS | | \$137.95 | K | 31% | \$95.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DWSO-1001-1500OS | SEL DatAnswers - SPOL OS | | \$39.51 | K | 31% | \$27.26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | *** VARONIS |
| OWSO-100K-150KOS | SEL DatAnswers - SPOL OS | | \$20.80 | K | 31% | \$14.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| OWSO-101-250OS | SEL DatAnswers - SPOL OS | | \$75.56 | K | 31% | \$52.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| WSO-10K-20KOS | SEL DatAnswers - SPOL OS | | \$24.26 | K | 31% | \$16.74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| WSO-1501-2000OS WSO-150K-OS | SEL DatAnswers - SPOL OS | | \$35.70 \$20.45 | K | 31% 31% | \$24.63 \$14.11 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 | \$0.00 \$0.00 | ** VARONIS ** VARONIS |
| WSO-150K-OS WSO-2001-2500OS | SEL DatAnswers - SPOL OS SEL DatAnswers - SPOL OS | | \$20.45 \$33.27 | K | 31% | \$14.11 \$22.96 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " VARONIS " VARONIS |
| WSO-2001-25000S WSO-20K-35KOS | SEL DatAnswers - SPOL OS SEL DatAnswers - SPOL OS | | \$33.27 | K | 31% | \$22.96 \$15.79 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| WSO-2501-4000OS | SEL DatAnswers - SPOL OS | | \$31.20 | K | 31% | \$21.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| WSO-251-500OS | SEL DatAnswers - SPOL OS | | \$57.54 | ĸ | 31% | \$39.70 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| WSO-35K-50KOS | SEL DatAnswers - SPOL OS | | \$22.18 | ĸ | 31% | \$15.30 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| WSO-4001-6000OS | SEL DatAnswers - SPOL OS | | \$29.12 | ĸ | 31% | \$20.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| WSO-501-750OS | SEL DatAnswers - SPOL OS | | \$46.45 | ĸ | 31% | \$32.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| WSO-50K-100KOS | SEL DatAnswers - SPOL OS | | \$21.49 | K | 31% | \$14.83 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| WSO-51-100OS | SEL DatAnswers - SPOL OS | | \$96.36 | K | 31% | \$66.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| WSO-6001-8000OS | SEL DatAnswers - SPOL OS | | \$27.04 | K | 31% | \$18.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| WSO-751-1000OS | SEL DatAnswers - SPOL OS | | \$42.98 | K | 31% | \$29.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| WSO-8001-10KOS | SEL DatAnswers - SPOL OS | | \$25.65 | K | 31% | \$17.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| X-0-50OS | SEL DatAlert Analytics OS | | \$110.36 | K | 31% | \$76.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| X-1001-1500OS | SEL DatAlert Analytics OS | | \$31.61 | K | 31% | \$21.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| 0X-100K-150KOS 0X-101-250OS | SEL DatAlert Analytics OS SEL DatAlert Analytics OS | | \$16.64 \$60.45 | K | 31% 31% | \$11.48 \$41.71 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** VARONIS ** VARONIS |
| | | | | K | | | | | | | | | | |
| 0X-10K-20KOS 0X-1501-2000OS | SEL DatAlert Analytics OS SEL DatAlert Analytics OS | | \$19.41 \$28.56 | K | 31% 31% | \$13.39 \$19.71 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS |
| 0X-1501-2000OS 0X-150K-OS | SEL DatAlert Analytics OS SEL DatAlert Analytics OS | | | K | 31% 31% | | | | | | \$0.00 | | | ** VARONIS ** VARONIS |
| X-150K-OS X-2001-2500OS | SEL DatAlert Analytics OS SEL DatAlert Analytics OS | | \$16.36 \$26.62 | K | 31% | \$11.29 \$18.37 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** VARONIS ** VARONIS |
| 0X-2001-250005 0X-20K-35KOS | SEL DatAlert Analytics OS SEL DatAlert Analytics OS | | \$20.02 | , , , | 31% | \$10.37 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| X-2501-4000OS | SEL DatAlert Analytics OS | | \$24.96 | K | 31% | \$17.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " VARONS |
| X-251-500OS | SEL DatAlert Analytics OS | | \$46.03 | K | 31% | \$31.76 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| X-35K-50KOS | SEL DatAlert Analytics OS | | \$17.75 | ĸ | 31% | \$12.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| X-4001-6000OS | SEL DatAlert Analytics OS | | \$23.29 | K | 31% | \$16.07 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| X-501-750OS | SEL DatAlert Analytics OS | | \$37.16 | K | 31% | \$25.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| X-50K-100KOS | SEL DatAlert Analytics OS | | \$17.19 | K | 31% | \$11.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| X-51-100OS | SEL DatAlert Analytics OS | | \$77.09 | K | 31% | \$53.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| X-6001-8000OS | SEL DatAlert Analytics OS | | \$21.63 | K | 31% | \$14.92 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| X-751-1000OS | SEL DatAlert Analytics OS | | \$34.38 | K | 31% | \$23.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| X-8001-10KOS | SEL DatAlert Analytics OS | | \$20.52 | K | 31% | \$14.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| _TRD1YR | SEL BOOMI Trading Partner Edition | | \$550.00 | K | 31% | \$379.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| CB-1YR-00001000 | SEL 1YR Content Bundle Up to 1000 Users | | \$92,307.69 \$184.615.38 | K | 31% | \$63,692.31 \$127.384.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES " INDEX ENGINES |
| ECB-1YR-00002500 ECB-1YR-00005000 | SEL 1YR Content Bundle Up to 2500 Users SEL 1YR Content Bundle Up to 5000 Users | | \$184,615.38 \$323.076.92 | K | 31% 31% | \$127,384.61 \$222.923.07 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " INDEX ENGINES " INDEX ENGINES |
| ECB-1YR-00005000 ECB-1YR-00010000 | SEL 1YR Content Bundle Up to 5000 Users SEL 1YR Content Bundle Up to 10000 Users | | \$323,076.92 \$461,538.46 | K | | \$222,923.07 \$318,461.54 | | | | | | | | " INDEX ENGINES |
| CB-3YR-0001000 | SEL 3YR Content Bundle Up to 1000 Users | | \$249,230.77 | K | 31% 31% | \$171,969.23 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "INDEX ENGINES |
| CB-3YR-00001000 | SEL 3YR Content Bundle Up to 1000 Users | | \$498 461 54 | K | 31% | \$343,938,46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "INDEX ENGINES |
| CB-3YR-00005000 | SEL 3YR Content Bundle Up to 5000 Users | | \$872,307.69 | ĸ | 31% | \$601,892.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| CB-3YR-00010000 | SEL 3YR Content Bundle Up to 10000 Users | | \$1,246,153.85 | K | 31% | \$859,846.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| CB-5YR-00001000 | SEL 5YR Content Bundle Up to 1000 Users | | \$369,230.77 | K | 31% | \$254,769.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| CB-5YR-00002500 | SEL 5YR Content Bundle Up to 2500 Users | | \$738,461.54 | K | 31% | \$509,538.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** INDEX ENGINES |
| CB-5YR-00005000 | SEL 5YR Content Bundle Up to 5000 Users | | \$1,292,307.69 | K | 31% | \$891,692.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** INDEX ENGINES |
| CB-5YR-00010000 | SEL 5YR Content Bundle Up to 10000 Users | | \$1,846,153.85 | K | 31% | \$1,273,846.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** INDEX ENGINES |
| CM100GQSFP28-SR | SEL Kemp ECS CONXN MGR 100GQSFP28 SR | | \$1,461.54 | K | 31% | \$1,008.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| CM100GQSFP28SR2 | SEL Kemp ECS CONXN MGR 100GQSFP28 SR x2 | | \$2,923.08 | K | 31% | \$2,016.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "* KEMP |
| CM100GQSFP28SR4 | SEL Kemp ECS CONXN MGR 100GQSFP28 SR x4 | | \$5,846.15 | K | 31% | \$4,033.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "* KEMP |
| CM-25GSFP28-SR CM-25GSFP28-SR4 | SEL Kemp ECS CONXN MGR 25GSFP28 SR SEL Kemp ECS CONXN MGR 25GSFP28 SR x4 | | \$538.46 \$2.153.85 | K | 31% | \$371.54 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| CM-25GSFP28-SR4 CM-25GSFP28-SR8 | SEL Kemp ECS CONXN MGR 25GSFP28 SR x4 SEL Kemp ECS CONXN MGR 25GSFP28 SR x8 | | \$2,153.85 \$4,307.69 | K | 31% | \$1,486.16 \$2,972.31 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " KEMP |
| M-25GSFP28-SR8 | SEL Kemp ECS CONXN MGR 25GSFP28 SR X8 SEL Kemp ECS CONXN MGR 40GQSFP SR | | \$4,307.69 | K | 31% 31% | \$2,972.31 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| CM-40GQSFP-SR4 | SEL Kemp ECS CONXN MGR 40GQSFP SR SEL Kemp ECS CONXN MGR 40GQSFP SR x4 | | \$2,769.23 | K | 31% | \$1,910.77 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| CM-40GQSFP-SR8 | SEL Kemp ECS CONXN MGR 40GQSFP SR x8 | | \$5,538.46 | K | 31% | \$3,821.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "* KEMP |
| MGR-100GH3-3Y | SEL Kemp ECS CONXN MGR 100GH3 3Yx1 AddOn | | \$163,569.23 | K | 31% | \$112,862.77 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "* KEMP |
| CMGR-100GH3-5Y | SEL Kemp ECS CONXN MGR 100GH3 5Yx1 AddOn | | \$223,384.62 | K | 31% | \$154,135.39 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "* KEMP |
| CMGR100GH3-CS1 | SEL Kemp ECS CONXN Manager 100G H3 Spare | | \$36,923.08 | K | 31% | \$25,476.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| CMGR100GH3-HA3Y | SEL Kemp ECS CONXN Manager 100G H3 3Y | | \$327,138.46 | K | 31% | \$225,725.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" KEMP |
| CMGR100GH3-HA5Y | SEL Kemp ECS CONXN Manager 100G H3 5Y | | \$446,769.23 | K | 31% | \$308,270,77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "* KEMP |
| CMGR-25GH3-CS1 | SEL Kemp ECS CONXN Manager 25G H3 Spare | | \$30,769.23 | K | 31% | \$21,230.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "* KEMP |
| CMGR-25GH3-HA3Y | SEL Kemp ECS CONXN Manager 25G H3 3Y | | \$272,615.38 | K | 31% | \$188,104.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| CMGR-25GH3-HA5Y | SEL Kemp ECS CONXN Manager 25G H3 5Y SEL Kemp ECS CONXN Manager 40G H3 Spare | | \$372,307.69 | K | 31% | \$256,892.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| CMGR-40GH3-CS1 CMGR-40GH3-HA3Y | SEL Kemp ECS CONXN Manager 40G H3 Spare SEL Kemp ECS CONXN Manager 40G H3 3Y | | \$34,615.38 \$306,692.31 | K | 31% 31% | \$23,884.61 \$211,617.69 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "* KEMP |
| CMGR-40GH3-HA5Y | SEL Kemp ECS CONXN Manager 40G H3 5Y | | \$418.846.15 | K | 31% | \$289,003.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "* KEMP |
| CS2-PRM-12-T4 | SEL EMC ECS2 Premium 12 mo. over 1000TB | | \$410,040.15 | K | 31% | \$209,003.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ECS2 SOFTWARE |
| CS2-STD-12-T4 | SEL EMC ECS2 Standard 12 mo over 1000TB | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ECS2 SOFTWARE |
| CSCMGR-10MDAC | SEL Kemp ECS CONXN Manager SFP 10M DAC | | \$307.69 | K | 31% | \$212.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| CSCMGR10MDAC12 | SEL Kemp ECS CONXN Manager SFP10M DACx12 | | \$3,692.31 | K | 31% | \$2,547.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "* KEMP |
| CSCMGR10MDAC24 | SEL Kemp ECS CONXN Manager SFP10M DACx24 | | \$7,384.62 | K | 31% | \$5,095.39 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** KEMP |
| CSCMGR-10MDAC4 | SEL Kemp ECS CONXN Manager SFP10M DACx4 | | \$1,230.77 | K | 31% | \$849.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "* KEMP |
| SCMGR-10MDAC8 | SEL Kemp ECS CONXN Manager SFP10M DACx8 | | \$2,461.54 | K | 31% | \$1,698.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" KEMP |
| SCMGR-1MDAC | SEL Kemp ECS CONXN Manager SFP 1M DAC | | \$123.08 | K | 31% | \$84.93 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "* KEMP |
| CSCMGR-1MDAC12 | SEL Kemp ECS CONXN Manager SFP 1M DACx12 | | \$1,476.92 | K | 31% | \$1,019.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" KEMP |
| CSCMGR-1MDAC24 | SEL Kemp ECS CONXN Manager SFP 1M DACx24 | | \$2,953.85 | K | 31% | \$2,038.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "* KEMP |
| CSCMGR-1MDAC4 | SEL Kemp ECS CONXN Manager SFP 1M DACx4 | | \$492.31 | K | 31% | \$339.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "* KEMP |
| CSCMGR-1MDAC8 | SEL Kemp ECS CONXN Manager SFP 1M DACx8 | | \$984.62 | K | 31% | \$679.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| SCMGR-25GH3-3Y | SEL Kemp ECS CONXN MGR 25GH3 3Y x1 AddOn | | \$136,307.69 | K | 31% | \$94,052.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | |
| CSCMGR-25GH3-5Y CSCMGR-3MDAC | SEL Kemp ECS CONXN MGR 25GH3 5Y x1 AddOn | | \$186,153.85 \$153.85 | K | 31% 31% | \$128,446.16 \$106.16 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " KEMP |
| | SEL Kemp ECS CONXN Manager SFP 3M DAC | | | K | | | | | | | | | | |
| CSCMGR-3MDAC12 CSCMGR-3MDAC24 | SEL Kemp ECS CONXN Manager SFP 3M DACx12 | | \$1,846.15 \$3,692.31 | K | 31% 31% | \$1,273.84 \$2,547.69 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "* KEMP |
| | SEL Kemp ECS CONXN Manager SFP 3M DACx24 SEL Kemp ECS CONXN Manager SFP 3M DACx4 | | \$3,692.31 \$615.38 | K | 31% | | | | | | | | | " KEMP |
| | SEL Remp EGS CONAN Manager SEP SM DACK4 | | | K | 31% | \$424.61 \$849.23 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " KEMP |
| CSCMGR-3MDAC4 | SEL Kemp ECS CONYN Manager SEP 3M DAC~9 | | | | | | | | | | | | | |
| CSCMGR-3MDAC4 CSCMGR-3MDAC8 | SEL Kemp ECS CONXN Manager SFP 3M DACx8 SEL Kemp ECS CONXN MGR 40GH3 3Y x1 AddOn | | \$1,230.77 \$153.346.15 | K | 31% | \$849.23 \$105.808.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** KEMP |
| CSCMGR-3MDAC4 CSCMGR-3MDAC8 CSCMGR-40GH3-3Y | SEL Kemp ECS CONXN MGR 40GH3 3Y x1 AddOn | | \$153,346.15 | K K | 31% | \$105,808.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** KEMP |
| ECSCMGR-3MDAC24 ECSCMGR-3MDAC8 ECSCMGR-40GH3-3Y ECSCMGR-40GH3-5Y ECSCMGR-5MDAC | SEL Kemp ECS CONXN Manager SFP 3M DACx8 SEL Kemp ECS CONXN MGR 40GH3 3Y x1 AddOn SEL Kemp ECS CONXN MGR 40GH3 5Y x1 AddOn SEL Kemp ECS CONXN Manager SFP 5M DAC | | | K K K | | | | | | \$0.00 \$0.00 | | | | |

NVP MNWNC-109 Price List-3rd party final - 2023-03 44 of 84

| SKU | DESCRIPTION | | IC LIST C | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|---|---|-------------|--------------------------|------------------|------------------------|------------------------------|---------------------------|-----------------------------|--------------------------|----------------------------|--------------------------------|-------------------------------|------------------|---|
| ECSCMGR-5MDAC24 | SEL Kemp ECS CONXN Manager SFP 5M DACx24 | | \$4.800.00 | K | 31% | \$3.312.00 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | "" KEMP |
| ECSCMGR-5MDAC4 | SEL Kemp ECS CONXN Manager SFP 5M DACx4 | | \$800.00 | K | 31% | \$552.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " KEMP |
| ECSCMGR-5MDAC8 | SEL Kemp ECS CONXN Manager SFP 5M DACx8 | | \$1,600.00 | K | 31% | \$1,104.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | "" KEMP |
| ECSCMGR-H1-3Y | SEL Kemp ECS CONXN MGR H1 3Y x1 Add-On | | 37,484.62 | K | 31% | \$25,864.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | " KEMP |
| ECSCMGR-H1-5Y | SEL Kemp ECS CONXN MGR H1 5Y x1 Add-On | | 51,192.31 | K | 31% | \$35,322.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " KEMP |
| ECSCMGR-H1-CS1 | SEL Kemp ECS Connection Manager H1 Spare | | \$8,461.54 | K | 31% | \$5,838.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" KEMP |
| ECSCMGR-H1-HA3Y | SEL Kemp ECS Connection Manager H1 3Y | | 74,969.23 | K | 31% | \$51,728.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " KEMP |
| ECSCMGR-H1-HA5Y | SEL Kemp ECS Connection Manager H1 5Y SEL Kemp ECS CONXN MGR H2 3Y x1 Add-On | | 02,384.62 | K | 31% | \$70,645.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 | " KEMP |
| ECSCMGR-H2-3Y ECSCMGR-H2-5Y | SEL Kemp ECS CONXN MGR H2 3Y X1 Add-On SEL Kemp ECS CONXN MGR H2 5Y x1 Add-On | | 73,265.38 | K | 31% 31% | \$50,553.11 \$69,039.81 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | "" KEMP |
| ECSCMGR-H2-CS1 | | | 16 538 46 | K | 31% | \$11 411 54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | " KEMP |
| ECSCMGR-H2-HA3Y | SEL Kemp ECS Connection Manager H2 Spare SEL Kemp ECS Connection Manager H2 3Y | | 46,530.77 | , , | 31% | \$101,106.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | " KEMP |
| ECSCMGR-H2-HA5Y | SEL Kemp ECS Connection Manager H2 5Y | \$20 | 00,115.38 | K | 31% | \$138,079.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| ECSCMGR-H3-3Y | SEL Kemp ECS CONXN MGR H3 3Y x1 Add-On | | 09 046 15 | K | 31% | \$75 241 84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | " KEMP |
| ECSCMGR-H3-5Y | SEL Kemp ECS CONXN MGR H3 5Y x1 Add-On | \$14 | 48,923.08 | K | 31% | \$102,756.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| ECSCMGR-H3-CS1 | SEL Kemp ECS Connection Manager H3 Spare | \$2 | 24,615.38 | K | 31% | \$16,984,61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| ECSCMGR-H3-HA3Y | SEL Kemp ECS Connection Manager H3 3Y | | 18.092.31 | К | 31% | \$150,483.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | " KEMP |
| ECSCMGR-H3-HA5Y | SEL Kemp ECS Connection Manager H3 5Y | | 97.846.15 | K | 31% | \$205,513.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " KEMP |
| ECSCMGR-H3M-3Y | SEL Kemp ECS CONXN MGR H3M 3Y x1 Add-On | \$21 | 14,684.62 | K | 31% | \$148,132.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| ECSCMGR-H3M-5Y | SEL Kemp ECS CONXN MGR H3M 5Y x1 Add-On | \$29 | 93,192.31 | K | 31% | \$202,302.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "* KEMP |
| ECSCMGR-H3M-CS1 | SEL Kemp ECS CONXN Manager H3M Spare | | 48,461.54 | K | 31% | \$33,438.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | "" KEMP |
| ECSCMGR-H3M-HA3Y | SEL Kemp ECS CONXN Manager H3M 3Y | | 29,369.23 | K | 31% | \$296,264.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " KEMP |
| ECSCMGR-H3M-HA5Y | SEL Kemp ECS CONXN Manager H3M 5Y | | 86,384.62 | K | 31% | \$404,605.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | " KEMP |
| ECSCMGR-SFPLR | SEL Kemp ECS CONXN Manager SFP LR | | \$423.08 | K | 31% | \$291.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | "" KEMP |
| ECSCMGR-SFPLR12 | SEL Kemp ECS CONXN Manager SFP LR x12 | S | \$5,076.92 | K | 31% | \$3,503.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | "" KEMP |
| ECSCMGR-SFPLR24 | SEL Kemp ECS CONXN Manager SFP LR x24 | \$1 | 10,153.85 | K | 31% | \$7,006.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | "" KEMP |
| ECSCMGR-SFPLR4 | SEL Kemp ECS CONXN Manager SFP LR x4 | | \$1,692.31 | K | 31% | \$1,167.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | "" KEMP |
| ECSCMGR-SFPLR8 | SEL Kemp ECS CONXN Manager SFP LR x8 | | \$3,384.62 | K | 31% | \$2,335.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| ECSCMGR-SFPSR FCSCMGR-SFPSR12 | SEL Kemp ECS CONXN Manager SFP SR | | \$307.69 \$3.692.31 | K | 31% 31% | \$212.31 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | "" KEMP |
| | SEL Kemp ECS CONXN Manager SFP SR x12 | | | K | | \$2,547.69 | | | | \$0.00 | \$0.00 | \$0.00 | | |
| ECSCMGR-SFPSR24 ECSCMGR-SFPSR4 | SEL Kemp ECS CONXN Manager SFP SR x24 SEL Kemp ECS CONXN Manager SFP SR x4 | | \$7,384.62 \$1,230.77 | K | 31% 31% | \$5,095.39 \$849.23 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | "" KEMP |
| CSCMGR-SFPSR4 | SEL Kemp ECS CONXN Manager SFP SR x4 SEL Kemp ECS CONXN Manager SFP SR x4 | 5 | \$1,230.77 | K | 31% | \$849.23 \$764.31 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| ECSCMGR-SFP-SR4 ECSCMGR-SFPSR8 | SEL Kemp ECS CONXN Manager SFP SR x4 SEL Kemp ECS CONXN Manager SFP SR x8 | | \$1,107.69 | K | 31% | \$1,698.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " KEMP |
| ECSCMGR-VM1-3Y | SEL Kemp ECS CONXN MGR VM1 3Y x1 Add-On | | 10,423.53 | K | 31% | \$7,192.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | | "" KEMP |
| ECSCMGR-VM1-5Y | SEL Kemp ECS CONXN MGR VM1 51 X1 Add-On | | 14,235.29 | K | 31% | \$9,822.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | " KEMP |
| ECSCMGR-VM1-51 | SEL Kemp ECS Connection Manager VM1 3Y | | 27.261.54 | K | 31% | \$18.810.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | "" KEMP |
| ECSCMGR-VM1-HA5Y | SEL Kemp ECS Connection Manager VM1 5Y | | 37.230.77 | K | 31% | \$25,689,23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " KEMP |
| ECSCMGR-VM2-3Y | SEL Kemp ECS CONXN MGR VM2 3Y x1 Add-On | | 23,452.94 | K | 31% | \$16,182.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | " KEMP |
| ECSCMGR-VM2-5Y | SEL Kemp ECS CONXN MGR VM2 5Y x1 Add-On | \$3 | 32,029.41 | K | 31% | \$22,100.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "* KEMP |
| ECSCMGR-VM2-HA3Y | SEL Kemp ECS Connection Manager VM2 3Y | | 61,338.46 | K | 31% | \$42,323.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "* KEMP |
| ECSCMGR-VM2-HA5Y | SEL Kemp ECS Connection Manager VM2 5Y | \$8 | 83,769.23 | K | 31% | \$57,800.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| ECSCMGR-VM2-UP1 | SEL Kemp VM2 Upgrade to H1 w_3Y Support | S | \$5,452.31 | K | 31% | \$3,762.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "* KEMP |
| ECSCMGR-VM2-UP10 | SEL Kemp VM2 Upgrd to 40GH3 w_5Y Support | | 11,807.69 | K | 31% | \$215,147.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " KEMP |
| ECSCMGR-VM2-UP11 | SEL Kemp VM2 Upgrd to 100GH3 w3Y Support | \$24 | 45,353.85 | K | 31% | \$169,294.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| CSCMGR-VM2-UP12 | SEL Kemp VM2 Upgrd to 100GH3 w5Y Support | | 35,076.92 | K | 31% | \$231,203.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " KEMP |
| CSCMGR-VM2-UP13 | SEL Kemp VM2 Upgrd to H3M w_3Y Support | | 62,538.46 | K | 31% | \$250,151.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " KEMP |
| ECSCMGR-VM2-UP14 | SEL Kemp VM2 Upgrd to H3M w_5Y Support | \$49 | 99,615.38 | K | 31% | \$344,734.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | "" KEMP |
| ECSCMGR-VM2-UP2 | SEL Kemp VM2 Upgrade to H1 w_5Y Support | S | \$7,307.69 | K | 31% | \$5,042.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" KEMP |
| ECSCMGR-VM2-UP3 | SEL Kemp VM2 Upgrade to H2 w_3Y Support | | 74,969.23 | K | 31% | \$51,728.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | "" KEMP |
| ECSCMGR-VM2-UP4 | SEL Kemp VM2 Upgrade to H2 w_5Y Support | | 02,384.62 | K | 31% | \$70,645.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | "* KEMP |
| ECSCMGR-VM2-UP5 ECSCMGR-VM2-UP6 | SEL Kemp VM2 Upgrade to H3 w_3Y Support | | 43,123.08 | K | 31% | \$98,754.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "* KEMP |
| ECSCMGR-VM2-UP6 ECSCMGR-VM2-UP7 | SEL Kemp VM2 Upgrade to H3 w_5Y Support | | 95,461.54 94,238.46 | K | 31% 31% | \$134,868.46 \$134.024.54 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | " KEMP |
| ECSCMGR-VM2-UP7 ECSCMGR-VM2-UP8 | SEL Kemp VM2 Upgrd to 25GH3 w_3Y Support SEL Kemp VM2 Upgrd to 25GH3 w 5Y Support | | 94,238.46 65,269.23 | K | 31% | \$134,024.54 \$183,035.77 | | | | \$0.00 | | | | " KEMP |
| ECSCMGR-VM2-UP9 | | \$26 | 28,315.38 | K | 31% | \$183,035.77 \$157,537.61 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | " KEMP |
| FCSU1000 | SEL Kemp VM2 Upgrd to 40GH3 w_3Y Support SELECT ECS U1000 VIPR Archiving License | \$22 | 41 823 00 | K | 31% | \$28,857,87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " NTP SOFTWARE |
| ECSU1500 | SELECT ECS 0 1000 VIPR Archiving License SELECT ECS U1500 VIPR Archiving License | | 55,765.00 | K | 31% | \$38,477.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " NTP SOFTWARE |
| ECSU300 | SELECT ECS 01300 VIPR Archiving License | 60 | 26,263.00 | , , | 31% | \$18,121.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP SOFTWARE |
| FCSU3000 | SELECT ECS U3000 VIPR Archiving License | \$11 | 11 523 00 | К | 31% | \$76,950.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP SOFTWARE |
| ECSU700 | SELECT ECS U700 VIPR Archiving License | \$3 | 37.916.00 | К | 31% | \$26,162.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP SOFTWARE |
| EDGE-0-50OS | SEL Varonis - EDGE OS | | \$179.34 | K | 31% | \$123.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** VARONIS |
| EDGE-1001-1500OS | SEL Varonis - EDGE OS | | \$51.37 | K | 31% | \$35.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| EDGE-100K-150KOS | SEL Varonis - EDGE OS | | \$27.04 | K | 31% | \$18.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| DGE-101-250OS | SEL Varonis - EDGE OS | | \$98.23 | K | 31% | \$67.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | *** VARONIS |
| EDGE-10K-20KOS | SEL Varonis - EDGE OS | | \$31.54 | K | 31% | \$21.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DGE-1501-2000OS | SEL Varonis - EDGE OS | | \$46.41 | K | 31% | \$32.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| DGE-150K-OS | SEL Varonis - EDGE OS | | \$26.59 | K | 31% | \$18.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | *** VARONIS |
| EDGE-2001-2500OS | SEL Varonis - EDGE OS | | \$43.26 | K | 31% | \$29.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | *** VARONIS |
| EDGE-20K-35KOS | SEL Varonis - EDGE OS | | \$29.74 | K | 31% | \$20.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | *** VARONIS |
| DGE-2501-4000OS | SEL Varonis - EDGE OS | | \$40.55 | K | 31% | \$27.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** VARONIS |
| DGE-251-500OS | SEL Varonis - EDGE OS | | \$74.80 | K | 31% | \$51.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** VARONIS |
| DGE-35K-50KOS | SEL Varonis - EDGE OS | | \$28.84 | K | 31% | \$19.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | ** VARONIS |
| DGE-4001-6000OS DGE-501-750OS | SEL Varonis - EDGE OS SEL Varonis - EDGE OS | | \$37.85 | K | 31% 31% | \$26.12 \$41.66 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 | ** VARONIS ** VARONIS |
| EDGE-501-750OS EDGE-50K-100KOS | SEL Varonis - EDGE OS SEL Varonis - EDGE OS | | \$60.38 \$27.94 | K | 31% | \$41.66 \$19.28 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| EDGE-50K-100KOS EDGE-51-100OS | SEL Varonis - EDGE OS SEL Varonis - EDGE OS | | \$27.94 \$125.27 | K | 31% | \$19.28 \$86.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| EDGE-6001-8000OS | SEL Varonis - EDGE OS SEL Varonis - EDGE OS | | \$35.15 | K | 31% | \$24.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | | " VARONIS |
| EDGE-751-1000OS | SEL Varonis - EDGE OS | | \$55.87 | K | 31% | \$38.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| EDGE-8001-10KOS | SEL Varonis - EDGE OS | | \$33.34 | K | 31% | \$23.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| F-VFRIDGE | VMAX AF DELL FRIDGE | | 12,770.00 | К | 31% | \$8,811.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | NA. |
| EGL-0032PA14 | SEL Evenlass Cluster Cfg Rep Adv 2 Pack | S | \$7,235.00 | K | 31% | \$4,992.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" SUPERNA |
| GL-0032PE14-I | SEL Eyeglass 2 Cluster Kit Ent-Installed | \$1 | 17,581.54 | K | 31% | \$12,131.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" SUPERNA |
| GL-0032PE15-P | SEL IGLS 2 CLST KIT ENT-QUICK START PLUS | | 40,530.77 | K | 31% | \$27,966.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " SUPERNA |
| GL-0032PE15-Q | SEL IGLS 2 CLST KIT ENT-QUICK START | | 27,301.54 | K | 31% | \$18,838.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | "" SUPERNA |
| GL-130-14 | SEL Eyeglass - Auto SyncIQ Policy FO-FB | | \$1,411.00 | K | 31% | \$973.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " SUPERNA |
| GL2-SRM-LIC | SEL Cluster Storage Monitor Lic v2 | | 10,246.15 | K | 31% | \$7,069.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " SUPERNA |
| GL-AUD-AGT | SEL Eyeglass Easy Auditor Agent Lic | \$ | \$5,123.08 | K | 31% | \$3,534.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " SUPERNA |
| GL-AUD-LIC GL-CONFIG | SEL Eyeglass Easy Auditor Feature Lic | \$ | \$2,846.15 | K | 31% | \$1,963.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " SUPERNA |
| | SEL Eyeglass Configurator Site License | | 46,154.00 | K | 31% | \$31,846.26 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " SUPERNA |
| GL-ECS-DIS-LIC | SEL ECS Discovery Node License | | \$498.46 | K | 31% | \$343.94 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " SUPERNA |
| GL-ECS-RW-LIC GL-EDGE-LIC-2 | SEL Ransomware Defender ECS Cluster Lic SEL IsilonSD Edge node VAPP-v2 | S | \$1,984.62 \$282.00 | K | 31% 31% | \$1,369.39 \$194.58 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SUPERNA |
| GL-EDGE-LIC-2 GL-EDGE-LIC-3 | SEL IsilonSD Edge node VAPP-v2 SEL ISILONSD EDGE NODE VAPP-v3 | | \$282.00 \$487.00 | K | 31% 31% | \$194.58 \$336.03 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | "" SUPERNA "" SUPERNA |
| | SEL ISILONSD EDGE NODE VAPP-V3 SEL EYEGLASS DR MANAGER Enterprise VAPP | | | K | | | | | | | | | | |
| GL-ENT-NODE-LIC GL-ES-C1-LIC | OCL ETEGLAGG DR MANAGER Enterprise VAPP | | \$712.31 | K | 31% 31% | \$491.49 \$7.059.23 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | " SUPERNA |
| GL-ES-C1-LIC GL-ES-N1-LIC | SEL Eyeglass Search+Recover 1 ClusterLic | | 10,230.77 \$852.31 | K | 31% | \$7,059.23 \$588.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 | "" SUPERNA "" SUPERNA |
| GL-ES-N1-LIC GL-MGD-1-CLST | SEL Eyeglass Search + Recover 1 Node Lic SEL Superna Managed DR 1 Cluster YrlySub | | \$852.31 20.840.00 | r. | 31% | \$588.09 \$14.379.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 | "" SUPERNA "" SUPERNA |
| | SEL Supema Managed DR 1 Cluster Ynysub SEL Managed SRCH 1 Cluster Yearly Sub | | 26,624.62 | N . | | \$14,379.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | SUPERNA |
| | SEL Manageu SKCH 1 Cluster Yearly Sub | \$2 | \$92.31 | K | 31% 31% | \$18,370.99 \$63.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 | " SUPERNA |
| GL-MGD-1-SRCH | SEL Superna Eyeglass DR MSP Node Monthly | | \$92.31 11,275.38 | K | | \$63.69 \$7,780.01 | | | | | | | | "" SUPERNA "" SUPERNA |
| GL-NODE-1M | | | 11,275.38 | K | 31% | \$7,780.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | SUPERNA |
| GL-NODE-1M GL-NTC-1 | SEL Node to 1 Cluster DR Conversion | \$1 | 20 740 40 | | 240/ | 60 565 71 | 80.00 | | | | | | 60.00 | III CLIDEDNIA |
| GL-NODE-1M GL-NTC-1 GL-PA-LIC | SEL Node to 1 Cluster DR Conversion SEL Performance Auditor Feature Lic | S | \$3,718.46 | K | 31% | \$2,565.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " SUPERNA |
| GL-NODE-1M GL-NTC-1 GL-PA-LIC GL-RAND-AGT | SEL Node to 1 Cluster DR Conversion SEL Performance Auditor Feature Lic SEL Ransomware Defender Agent Lic | S S | \$3,718.46 \$2,996.92 | K | 31% | \$2,565.74 \$2,067.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" SUPERNA |
| EGL-MGD-1-SRCH EGL-NODE-1M EGL-NTC-1 EGL-PA-LIC EGL-RAND-AGT EGL-RAND-LIC EGL-SRM-LIC | SEL Node to 1 Cluster DR Conversion SEL Performance Auditor Feature Lic | S S S | \$3,718.46 | K K | | \$2,565.74 | | | | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | "" SUPERNA "" SUPERNA "" SUPERNA "" SUPERNA |

NVP MNWNC-109 Price List-3rd party final - 2023-03 45 of 84

| SKU | DESCRIPTION | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--------------------------------------|--|--------------------------------|------------------|------------------------|--------------------------------|---------------------------|-----------------------------------|--------------------------|------------------|--------------------|-------------------------------|------------------|--------------------------------|
| EMCQFSEVAL ENT10PB1YRSB | SEL 30Day Free Trial of NTP Software QFS SELECT DEXS ENT FLA 10PB 1Yr Sub | \$0.00 \$4.347,000,00 | K | 31% 31% | \$0.00 \$2,999,430,00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | "' NTP SOFTWARE "' NTP-DEFENDX |
| ENT1PB1YRSB | SELECT DFXS ENT ELA, 1PB 1Yr Sub | \$644,490.77 | K | 31% | \$444,698.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" NTP-DEFENDX |
| ENT3PB1YRSB | SELECT DFXS ENT ELA, 3PB 1Yr Sub | \$ \$1,445,850.77 | K | 31% | \$997,637.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| ENTSPB1YRSB ENTAD1PB1YRSB | SELECT DFXS ENT ELA, 5PB 1Yr Sub SELECT DFXS ENT ELA, ADD 1PB 1Yr Sub | \$2,268,000.00 \$434,700.00 | K | 31% 31% | \$1,564,920.00 \$299.943.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " NTP-DEFENDX " NTP-DEFENDX |
| ENTCONNTEST | SEL BOOMI Enterprise Test Connection | \$434,700.00 | K | 31% | \$299,943.00 \$310.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| ESOSAC2A100DC | SEL ESO-SA-C2AD-100D-C) | \$25,000.00 | K | 31% | \$17,250.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ESOSAC2A100DC-I | SEL ESO-SA-C2AD-100D-C) | \$29,250.00 | K | 31% | \$20,182.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ESOSAC2A100DC-K | SEL ESO-SA-C2AD-100D-C) | \$25,032.55 | K | 31% | \$17,272.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ESOSAC2AD100D ESOSAC2AD100D-I | SEL ESO-SA-C2AD-100D-C) SEL ESO-SA-C2AD-100D-C) | \$25,000.00 \$29,250.00 | K | 31% 31% | \$17,250.00 \$20.182.50 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| ESOSAC2AD100D-I | SEL ESO-SA-C2AD-100D-C) SEL ESO-SA-C2AD-100D-C) | \$29,250.00 | K | 31% | \$18,870.83 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ESOSANCA100D | SEL ESO-SA-NCAD-100D-C) | \$1,000.00 | K | 31% | \$690.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ESOSANCA100DC | SEL ESO-SA-NCAD-100D-C) | \$1,000.00 | K | 31% | \$690.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ESOSANCA100DC-I | SEL ESO-SA-NCAD-100D-C) | \$1,170.00 | K | 31% | \$807.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ESOSANCA100DC-K ESOSANCA100D-I | SEL ESO-SA-NCAD-100D-C) SEL ESO-SA-NCAD-100D-C) | \$999.35 \$1.170.00 | K | 31% 31% | \$689.55 \$807.30 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| ESOSANCA100D-I | SEL ESO-SA-NCAD-100D-C) SEL ESO-SA-NCAD-100D-C) | \$1,091.83 | K | 31% | \$753.36 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ESOSC2AD100DC | SEL ESO-SA-C2AD-100D-C | \$25,000.00 | K | 31% | \$17,250.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ESOSC2AD100DC-I | SEL ESO-SA-C2AD-100D-C | \$29,250.00 | K | 31% | \$20,182.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ESOSC2AD100DC-K ESOSNCAD100DC | SEL ESO-SA-C2AD-100D-C SEL ESO-SA-NCAD-100D-C | \$27,349.03 | K | 31% 31% | \$18,870.83 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| ESOSNCAD100DC-I | SEL ESO-SA-NCAD-100D-C SEL ESO-SA-NCAD-100D-C | \$1,000.00 \$1,170.00 | K | 31% | \$690.00 \$807.30 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| ESOSNCAD100DC-I | SEL ESO-SA-NCAD-100D-C SEL ESO-SA-NCAD-100D-C | \$1,091.83 | K | 31% | \$753.36 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ESTE-100-199AN-D | SEL Splunk Ent Sec Term SSup 100-199GBAN | \$288.46 | K | 31% | \$199.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ESTE-100-199AP-D | SEL Splunk Ent Sec Term Ssup 100-199GBAP | \$346.15 | K | 31% | \$238.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTE-100-199EM-D | SEL Splunk Ent Sec Term Ssup 100-199GBEM | \$265.38 | K | 31% | \$183.11 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTE-100-199US-D ESTE-10-19AN-D | SEL Splunk Ent Sec Term SSup100-199GBUS SEL Splunk Ent Sec Term SSup 10-19GBAN | \$230.77 \$865.38 | K | 31% 31% | \$159.23 \$597.11 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ESTE-10-19AN-D ESTE-10-19AP-D | SEL Splunk Ent Sec Term SSup 10-19GBAN SEL Splunk Ent Sec Term Ssup 10-19GBAP | \$865.38 \$1.038.46 | K | 31% | \$597.11 \$716.54 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ESTE-10-19EM-D | SEL Splunk Ent Sec Term Ssup 10-19GBEM | \$796.15 | K | 31% | \$549.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTE-10-19US-D | SEL Splunk Ent Sec Term SSup10-19GBUS | \$692.31 | K | 31% | \$477.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ESTE-1K-1999AN-D ESTE-1K-1999AP-D | SEL Splunk Ent Sec Term SSup 1K-199GBAN | \$194.71 | K | 31% 31% | \$134.35 \$161.22 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ESTE-1K-1999AP-D ESTE-1K-1999EM-D | SEL Splunk Ent Sec Term Ssup 1K-199GBAP SEL Splunk Ent Sec Term Ssup 1K-199GBEM | \$233.65 \$179.13 | K | 31% | \$161.22 \$123.60 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ESTE-1K-1999EM-D ESTE-1K-1999US-D | SEL Splunk Ent Sec Term Ssup 1K-199GBEM SEL Splunk Ent Sec Term SSup1K-199GBUS | \$179.13 \$155.77 | K | 31% | \$123.60 \$107.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK " SPLUNK |
| ESTE-200-499AN-D | SEL Splunk Ent Sec Term SSup 200-499GBAN | \$223.56 | K | 31% | \$154.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ESTE-200-499AP-D | SEL Splunk Ent Sec Term Ssup 200-499GBAP | \$268.27 | K | 31% | \$185.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTE-200-499EM-D | SEL Splunk Ent Sec Term Ssup 200-499GBEM | \$205.67 | K | 31% | \$141.91 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTE-200-499US-D ESTE-20-49AN-D | SEL Splunk Ent Sec Term SSup200-499GBUS SEL Splunk Ent Sec Term SSup 20-49GBAN | \$178.85 \$663.46 | K | 31% 31% | \$123.41 \$457.79 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ESTE-20-49AP-D | SEL Splunk Ent Sec Term Soup 20-49/GBAP | \$796.15 | K | 31% | \$457.79 \$549.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTE-20-49EM-D | SEL Splunk Ent Sec Term Ssup 20-49GBEM | \$610.38 | K | 31% | \$421.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTE-20-49US-D | SEL Splunk Ent Sec Term SSup20-49GBUS | \$530.77 | K | 31% | \$366.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ESTE-2K-4999AN-D | SEL Splunk Ent Sec Term SSup 2K-4999GBAN | \$187.50 | K | 31% | \$129.38 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK " SPLUNK |
| ESTE-2K-4999AP-D ESTE-2K-4999EM-D | SEL Splunk Ent Sec Term Ssup 2K-4999GBAP SEL Splunk Ent Sec Term Ssup 2K-4999GBEM | \$225.00 \$172.50 | K. | 31% 31% | \$155.25 \$119.03 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK |
| ESTE-2K-4999US-D | SEL Splunk Ent Sec Term SSup2K-4999GBUS | \$172.30 | K | 31% | \$103.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTE-500-999AN-D | SEL Splunk Ent Sec Term SSup 500-999GBAN | \$201.92 | K | 31% | \$139.32 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ESTE-500-999AP-D | SEL Splunk Ent Sec Term Ssup 500-999GBAP | \$242.31 | K | 31% | \$167.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | *** SPLUNK |
| ESTE-500-999EM-D | SEL Splunk Ent Sec Term Ssup 500-999GBEM | \$185.77 | K | 31% | \$128.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTE-500-999US-D ESTE-50-99AN-D | SEL Splunk Ent Sec Term SSup500-999GBUS SEL Splunk Ent Sec Term SSup 50-99GBAN | \$161.54 \$461.54 | K. | 31% 31% | \$111.46 \$318.46 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** SPLUNK ** SPLUNK |
| ESTE-50-99AP-D | SEL Splunk Ent Sec Term Ssup 50-99GBAP | \$553.85 | K | 31% | \$382.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTE-50-99EM-D | SEL Splunk Ent Sec Term Ssup 50-99GBEM | \$424.62 | K | 31% | \$292.99 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTE-50-99US-D | SEL Splunk Ent Sec Term SSup50-99GBUS | \$369.23 | K | 31% | \$254.77 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ESTE-5K-9999AN-D ESTE-5K-9999AP-D | SEL Splunk Ent Sec Term SSup 5K-9999GBAN SEL Splunk Ent Sec Term Ssup 5K-9999GBAP | \$180.00 \$216.92 | K | 31% 31% | \$124.20 \$149.67 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ESTE-5K-9999EM-D | SEL Splunk Ent Sec Term Ssup 5K-9999GBEM | \$166.15 | K | 31% | \$114.64 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTE-5K-9999US-D | SEL Splunk Ent Sec Term SSup5K-9999GBUS | \$144.23 | K | 31% | \$99.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTG-1K-1999AN-D | SEL Splunk Ent Sec Term PSup1K-199GBAN | \$230.77 | K | 31% | \$159.23 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ESTG-1K-1999AP-D | SEL Splunk Ent Sec Term PSup1K-199GBAP | \$276.92 | K | 31% | \$191.07 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTG-1K-1999EM-D ESTG-1K-1999US-D | SEL Splunk Ent Sec Term PSup 1K-199GBEM SEL Splunk Ent Sec Term PSup 1K-199GBUS | \$212.31 \$184.62 | K | 31% 31% | \$146.49 \$127.39 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ESTG-1K-1999US-D ESTG-2K-4999AN-D | SEL Splunk Ent Sec Term PSup1K-199GBUS SEL Splunk Ent Sec Term PSup2K-499GBAN | \$184.62 \$223.85 | K | 31% | \$127.39 \$154.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTG-2K-4999AP-D | SEL Splunk Ent Sec Term PSup2K-4999GBAP | \$268.85 | K | 31% | \$185.51 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTG-2K-4999EM-D | SEL Splunk Ent Sec Term PSup2K-4999GBEM | \$205.38 | K | 31% | \$141.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTG-2K-4999US-D | SEL Splunk Ent Sec Term PSup2K-4999GBUS | \$178.85 | K | 31% | \$123.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTG-500-999AN-D ESTG-500-999AP-D | SEL Splunk Ent Sec Term PSup500-999GBAN SEL Splunk Ent Sec Term PSup500-999GBAP | \$245.77 \$294.23 | K | 31% 31% | \$169.58 \$203.02 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ESTG-500-999AP-D ESTG-500-999EM-D | SEL Splunk Ent Sec Term PSup500-999GBAP SEL Splunk Ent Sec Term PSup500-999GBEM | \$294.23 \$226.15 | K | 31% | \$203.02 \$156.04 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | " SPLUNK " SPLUNK |
| ESTG-500-999US-D | SEL Splunk Ent Sec Term PSup500-999GBUS | \$196.15 | ĸ | 31% | \$135.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTG-5K-9999AN-D | SEL Splunk Ent Sec Term PSup5K-9999GBAN | \$216.92 | K | 31% | \$149.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTG-5K-9999AP-D | SEL Splunk Ent Sec Term PSup5K-999GBAP | \$259.62 | K | 31% | \$179.14 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTG-5K-9999EM-D ESTG-5K-9999US-D | SEL Splunk Ent Sec Term PSup5K-9999GBEM SEL Splunk Ent Sec Term PSup5K-9999GBUS | \$199.62 \$173.08 | K | 31% 31% | \$137.74 \$119.43 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| EST-PRM-1000-D | SEL Splunk EN Sec Term Poupok-99990B0S SEL Splunk ES Term PrmSup Buck 1000 | \$1,000.00 | K | 31% | \$690.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| EST-PRM-100-D | SEL Splunk ES Term PrmSup Buck 100 | \$100.00 | K | 31% | \$69.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| EST-PRM-100K-D | SEL Splunk ES Term PrmSup Buck 100K | \$100,000.00 | K | 31% | \$69,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| EST-PRM-10K-D | SEL Splunk ES Term PrmSup Buck 10K | \$10,000.00 | K | 31% | \$6,900.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| EST-PRM-1-D EST-STD-1000-D | SEL Splunk ES Term PrmSup Buck 1 SEL Splunk ES Term StdSup Buck 1000 | \$1.00 \$1,000.00 | K | 31% 31% | \$0.69 \$690.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| EST-STD-1000-D | SEL Splunk ES Term StdSup Buck 1000 SEL Splunk ES Term StdSup Buck 100 | \$1,000.00 | K | 31% | \$69.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| EST-STD-100K-D | SEL Splunk ES Term StdSup Buck 100K | \$100,000.00 | K | 31% | \$69,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EST-STD-10K-D | SEL Splunk ES Term StdSup Buck 10K | \$10,000.00 | K | 31% | \$6,900.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EST-STD-1-D | SEL Splunk ES Term StdSup Buck 1 | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTU-ES-1000AN-D ESTU-ES-1000AP-D | SEL Splunk ES TermUPG SSup Buck 1000AN SEL Splunk ES TermUPG SSup Buck 1000AP | \$1,000.00 | K | 31% 31% | \$690.00 \$690.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ESTU-ES-1000AP-D | SEL Splunk ES TermUPG SSup Buck 1000AP SEL Splunk ES TermUPG SSup Buck 1000EM | \$1,000.00 | K | 31% | \$690.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTU-ES-1000US-D | SEL Splunk ES TermUPG SSup Buck 1000US | \$1,000.00 | K | 31% | \$690.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTU-ES-100AN-D | SEL Splunk ES TermUPG SSup Buck 100AN | \$100.00 | K | 31% | \$69.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ESTU-ES-100AP-D | SEL Splunk ES TermUPG SSup Buck 100AP | \$100.00 | K | 31% | \$69.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTU-ES-100EM-D ESTU-ES-100US-D | SEL Splunk ES TermUPG SSup Buck 100EM SEL Splunk ES TermUPG SSup Buck 100US | \$100.00 \$100.00 | K | 31% | \$69.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 | " SPLUNK " SPLUNK |
| ESTU-ES-100US-D ESTU-ES-1AN-D | SEL Splunk ES TermUPG SSup Buck 100US SEL Splunk ES TermUPG SSup Buck 1AN | \$100.00 \$1.00 | ĸ | 31% 31% | \$69.00 \$0.69 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | = SPLUNK = SPLUNK |
| ESTU-ES-1AP-D | SEL Splunk ES TermUPG SSup Buck 1AP | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTU-ES-1EM-D | SEL Splunk ES TermUPG SSup Buck 1EM | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTU-ES-1US-D | SEL Splunk ES TermUPG SSup Buck 1US | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTU-GS-1000AN-D ESTU-GS-1000AP-D | SEL Splunk ES TermUPG PSup Buck 1000AN | \$1,000.00 | K | 31% | \$690.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK " SPLUNK |
| ESTU-GS-1000AP-D ESTU-GS-1000EM-D | SEL Splunk ES TermUPG PSup Buck 1000AP SEL Splunk ES TermUPG PSup Buck 1000EM | \$1,000.00 | K | 31% 31% | \$690.00 \$690.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ESTU-GS-1000EM-D | SEL Splunk ES TermUPG PSup Buck 1000EM SEL Splunk ES TermUPG PSup Buck 1000US | \$1,000.00 | K | 31% | \$690.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| | | | | 31% | \$69.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTU-GS-100AN-D ESTU-GS-100AP-D | SEL Splunk ES TermUPG PSup Buck 100AN SEL Splunk ES TermUPG PSup Buck 100AP | \$100.00 \$100.00 | Γ. | 31% | \$69.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |

NVP MNWNC-109 Price List-3rd party final - 2023-03 46 of 84

| SKU | DESCRIPTION | | IC LIST C | CATEGORY | NASPO VP | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--------------------------------------|---|-------|--------------------------|----------|------------|----------------------------|---------------------------|-----------------------------|--------------------------|------------------|--------------------------------|-------------------------------|------------------|-----------------------------|
| ESTU-GS-100US-D | SEL Splunk ES TermUPG PSup Buck 100US | | \$100.00 | K | 31% | \$69.00 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ESTU-GS-1AN-D | SEL Splunk ES TermUPG PSup Buck 1AN | | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTU-GS-1AP-D | SEL Splunk ES TermUPG PSup Buck 1AP | | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ESTU-GS-1EM-D | SEL Splunk ES TermUPG PSup Buck 1EM | | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTU-GS-1US-D ESTUS-1K-1999-EM | SEL Splunk ES TermUPG PSup Buck 1US SEL Splunk ES TRU SSup1K-1999GB/dayEM | | \$1.00 \$178.85 | K | 31% | \$0.69 \$123.41 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ESTUS-1K-1999-EM ESTUS-2K-4999-EM | SEL Splunk ES TRU SSup1K-1999GB/dayEM SEL Splunk ES TRU SSup2K-4999GB/dayEM | | \$178.85 \$173.08 | K | 31% 31% | \$123.41 \$119.43 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ESTUS-500-999-EM | SEL Splunk ES TRU SSup500-999GB/dayEM | | \$185.77 | K | 31% | \$128.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESTUS-5K-9999-EM | SEL Splunk ES TRU SSup5K-9999GB/dayEM | | \$166.15 | K | 31% | \$114.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ESUITE-PLUS1-3YR | SEL Ent Plus Suite 1 Writeable CLSTR 3y | | 84,118.46 | K | 31% | \$58,041.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" SUPERNA |
| ESUITE-PLUS1-5YR | SEL Ent Plus Suite 1 Writeable CLSTR 5y | | 00,556.92 | K | 31% | \$69,384.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SUPERNA |
| ESUITE-PLUS2-3YR ESUITE-PLUS2-5YR | SEL Ent Plus Suite 2 Writeable CLSTR 3y SEL Ent Plus Suite 2 Writeable CLSTR 5y | \$104 | 04,067.69 26,472.31 | K V | 31% 31% | \$71,806.71 \$87,265.89 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" SUPERNA "" SUPERNA |
| EXTE-100GB-AN-D | SEL Ent Plus Suite 2 Witteable CLSTR Sy SEL Splunk EXCH Term SSun 51-100GB/dayAN | | 13 269 23 | K | 31% | \$29,855,77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTE-100GB-AP-D | SEL Splunk EXCH Term SSup 51-100GB/dayAP | \$51 | 51,923.08 | K | 31% | \$35,826.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTE-100GB-EM-D | SEL Splunk EXCH Term SSup 51-100GB/dayEM | \$39 | 39,807.69 | K | 31% | \$27,467.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTE-100GB-US-D | SEL Splunk EXCH Term SSup 51-100GB/dayUS | | 34,615.38 | K | 31% | \$23,884.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTE-101GB-AN-D | SEL Splunk EXCH Term SSup >100+GB/dayAN | | 07,668.27 | K | 31% | \$74,291.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTE-101GB-AP-D EXTE-101GB-EM-D | SEL Splunk EXCH Term SSup >100+GB/dayAP | | 29,201.92 99.054.81 | K | 31% 31% | \$89,149.32 \$68.347.82 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| EXTE-101GB-US-D | SEL Splunk EXCH Term SSup >100+GB/dayEM SEL Splunk EXCH Term SSup >100+GB/dayUS | | 86.134.62 | K | 31% | \$59,432.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTE-101GB-AN-D | SEL Splunk EXCH Term SSup 6-10GB/dayAN | | 37.211.54 | K | 31% | \$4,975.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTE-10GB-AP-D | SEL Splunk EXCH Term SSup 6-10GB/dayAP | | 88,653.85 | K | 31% | \$5,971.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTE-10GB-EM-D | SEL Splunk EXCH Term SSup 6-10GB/dayEM | | \$6,634.62 | K | 31% | \$4,577.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTE-10GB-US-D | SEL Splunk EXCH Term SSup 6-10GB/dayUS | S.S. | \$5,769.23 | K | 31% | \$3,980.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTE-20GB-AN-D | SEL Splunk EXCH Term SSup 11-20GB/dayAN | \$12 | 12,980.77 | K | 31% | \$8,956.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTE-20GB-AP-D | SEL Splunk EXCH Term SSup 11-20GB/dayAP | | 15,576.92 | K | 31% | \$10,748.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTE-20GB-EM-D EXTE-20GB-US-D | SEL Splunk EXCH Term SSup 11-20GB/dayEM SEL Splunk EXCH Term SSup 11-20GB/dayUS | \$11 | 11,942.31 10,384.62 | K | 31% 31% | \$8,240.19 \$7,165.39 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| EXTE-20GB-03-D | SEL Splunk EXCH Term SSup 11-20Gb/dayAN | \$10 | 27.403.85 | K | 31% | \$18,908.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTE-50GB-AP-D | SEL Splunk EXCH Term SSup 21-50GB/dayAP | \$32 | 32,884.62 | K | 31% | \$22,690.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTE-50GB-EM-D | SEL Splunk EXCH Term SSup 21-50GB/dayEM | \$25 | 25,211.54 | K | 31% | \$17,395.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTE-50GB-US-D | SEL Splunk EXCH Term SSup 21-50GB/dayUS | \$21 | 21,923.08 | K | 31% | \$15,126.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTE-5GB-AN-D | SEL Splunk EXCH Term SSup 3-5GB/dayAN | | \$4,326.92 | K | 31% | \$2,985.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTE-5GB-AP-D | SEL Splunk EXCH Term SSup 3-5GB/dayAP | | 55,192.31 | K | 31% | \$3,582.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTE-5GB-EM-D EXTE-5GB-US-D | SEL Splunk EXCH Term SSup 3-5GB/dayEM | | \$3,980.77 \$3,461.54 | K | 31% 31% | \$2,746.73 \$2,388.46 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| EXTE-5GB-US-D EXTG-100GB-AN-D | SEL Splunk EXCH Term SSup 3-5GB/dayUS SEL Splunk EXCH Term PSup 51-100GB/dayAN | | \$3,461.54 51.923.08 | K | 31% 31% | \$2,388.46 \$35.826.93 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| EXTG-100GB-AN-D | SEL Splunk EXCH Term PSup 51-100GB/dayAP SEL Splunk EXCH Term PSup 51-100GB/dayAP | | 51,923.08 52,307.69 | K | 31% | \$35,826.93 \$42,992.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTG-100GB-EM-D | SEL Splunk EXCH Term PSup 51-100GB/dayEM | \$47 | 47.769.23 | K | 31% | \$32,960.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTG-100GB-US-D | SEL Splunk EXCH Term PSup 51-100GB/dayUS | \$41 | 41,538.46 | К | 31% | \$28,661.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTG-101GB-AN-D | SEL Splunk EXCH Term PSup >100+GB/dayAN | \$129 | 29,201.92 | K | 31% | \$89,149.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTG-101GB-AP-D | SEL Splunk EXCH Term PSup >100+GB/dayAP | | 55,042.31 | K | 31% | \$106,979.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTG-101GB-EM-D | SEL Splunk EXCH Term PSup >100+GB/dayEM | | 18,865.77 | K | 31% | \$82,017.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTG-101GB-US-D EXTG-10GB-AN-D | SEL Splunk EXCH Term PSup >100+GB/dayUS SEL Splunk EXCH Term PSup 6-10GB/dayAN | \$103 | 03,361.54 \$8,653.85 | K | 31% 31% | \$71,319.46 \$5,971.16 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| EXTG-10GB-AP-D | SEL Splunk EXCH Term PSup 6-10GB/dayAP | \$10 | 10.384.62 | K | 31% | \$7,165,39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTG-10GB-EM-D | SEL Splunk EXCH Term PSup 6-10GB/dayEM | | 37.961.54 | K | 31% | \$5,493.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTG-10GB-US-D | SEL Splunk EXCH Term PSup 6-10GB/dayUS | SE | \$6,923.08 | K | 31% | \$4,776.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " SPLUNK |
| EXTG-20GB-AN-D | SEL Splunk EXCH Term PSup 11-20GB/dayAN | \$15 | 15,576.92 | K | 31% | \$10,748.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTG-20GB-AP-D | SEL Splunk EXCH Term PSup 11-20GB/dayAP | | 18,692.31 | K | 31% | \$12,897.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTG-20GB-EM-D | SEL Splunk EXCH Term PSup 11-20GB/dayEM | | 14,330.77 | K | 31% | \$9,888.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTG-20GB-US-D EXTG-50GB-AN-D | SEL Splunk EXCH Term PSup 11-20GB/dayUS SEL Splunk EXCH Term PSup 21-50GB/dayAN | | 12,461.54 | K | 31% 31% | \$8,598.46 \$22.690.39 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| EXTG-50GB-AP-D | SEL Splunk EXCH Term PSup 21-50GB/dayAP | | 39,461.54 | V | 31% | \$27,228.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTG-50GB-EM-D | SEL Splunk EXCH Term PSup 21-50GB/dayEM | \$30 | 30,253.85 | K | 31% | \$20,875.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTG-50GB-US-D | SEL Splunk EXCH Term PSup 21-50GB/dayUS | \$26 | 26,307.69 | K | 31% | \$18,152.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTG-5GB-AN-D | SEL Splunk EXCH Term PSup 3-5GB/dayAN | \$5 | \$5,192.31 | K | 31% | \$3,582.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTG-5GB-AP-D | SEL Splunk EXCH Term PSup 3-5GB/dayAP | SE | \$6,230.77 | K | 31% | \$4,299.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTG-5GB-EM-D | SEL Splunk EXCH Term PSup 3-5GB/dayEM | | \$4,776.92 | K | 31% | \$3,296.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| EXTG-5GB-US-D EYEGLASS-000 | SEL Splunk EXCH Term PSup 3-5GB/dayUS SEL EyeGlass Alarm Export v2 | | \$4,153.85 \$385.00 | K | 31% 31% | \$2,866.16 \$265.65 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" SPLUNK "" SUPERNA |
| EYEGLASS-000 EYEGLASS-001 | SEL EyeGlass Config Replication Isilon | | \$1,128.00 | K | 31% | \$778.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SUPERNA |
| YEGLASS-002 | SEL EyeGlass - Change Mamt Reporting | | \$667.00 | K | 31% | \$460.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SUPERNA |
| EYEGLASS-0032PA | SEL Eyeglass Cluster Cfg Rep Adv 2 Pack | SE | 6,282.00 | K | 31% | \$4,334.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SUPERNA |
| EYEGLASS-0032PB | SEL Eyeglass Cluster Cfg Rep Base 2 Pack | S | \$3,590.00 | K | 31% | \$2,477.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SUPERNA |
| EYEGLASS-0032PE | SEL Eyeglass Cluster Cfg Rep Ent 2 Pack | S7 | \$7,692.00 | K | 31% | \$5,307.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" SUPERNA |
| YEGLASS-0032UA | SEL Eyeglass Base to ADV Upgrade 2 Pack | | \$3,590.00 | K | 31% | \$2,477.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" SUPERNA |
| YEGLASS-0032UE YEGLASS-003F | SEL IGLS BASIC-ADV TO ENT UPGRADE 2 PACK SEL EveGlass DR Single Cluster License | | \$4,015.00 \$7,250.77 | K | 31% 31% | \$2,770.35 \$5,003.03 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SUPERNA " SUPERNA |
| YEGLASS-003E YEGLASS-004 | SEL EyeGlass DR Single Cluster License SEL EyeGlass Isilon - RTO Reporting | | \$7,250.77 \$1.410.00 | K | 31% | \$5,003.03 \$972.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | "" SUPERNA "" SUPERNA |
| EYEGLASS-004 | SEL Eyeglass-Folder and Config Migration | | \$1,410.00 | K | 31% | \$972.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SUPERNA |
| EYEGLASS-007 | SEL EyeGlass - Advanced DR Orchestration | Si | \$2,308.00 | K | 31% | \$1,592.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SUPERNA |
| EYEGLASS-008 | SEL EyeGlass - Logging Export | | \$385.00 | K | 31% | \$265.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" SUPERNA |
| EYEGLASS-130 | SEL Eyeglass - Auto Clstr Wide Failover | S. | \$1,026.00 | K | 31% | \$707.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SUPERNA |
| EYEGLASS-131 EYEGLASS-132 | SEL Eyeglass - High Availability | S1 | \$1,410.00 \$2.051.00 | K | 31% 31% | \$972.90 \$1.415.19 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" SUPERNA "" SUPERNA |
| EYEGLASS-132 EYEGLASS-133 | SEL Eyeglass - Client Fallover Steering SEL Eyeglass - Application Fallover | | \$2,051.00 \$1,411.00 | K | 31% | \$1,415.19 \$973.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | " SUPERNA" |
| EYEGLASS-133 | SEL Eyegrass - Application Fallover SEL IGLS RHEL-Centos Installer License | 83 | \$3,077.00 | K | 31% | \$2,123.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SUPERNA |
| EZ-VFRIDGE | PowerMax Dell EMC Fridge | \$12 | 12,770.00 | K | 31% | \$8,811.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | DELL EMC FRIDGE |
| FC-0-50OS | SEL Framework Connector OS | | \$124.16 | K | 31% | \$85.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| C-1001-1500OS | SEL Framework Connector OS | | \$35.56 | K | 31% | \$24.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| C-100K-150KOS C-101-250OS | SEL Framework Connector OS | | \$18.72 | K | 31% 31% | \$12.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS " VARONIS |
| -C-101-250OS -C-10K-20KOS | SEL Framework Connector OS SEL Framework Connector OS | | \$68.01 \$21.84 | K | 31% | \$46.93 \$15.07 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS |
| C-1501-2000OS | SEL Framework Connector OS SEL Framework Connector OS | | \$32.13 | K | 31% | \$22.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| C-150K-OS | SEL Framework Connector OS SEL Framework Connector OS | | \$18.41 | K | 31% | \$12.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| C-2001-2500OS | SEL Framework Connector OS | | \$29.95 | К | 31% | \$20.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| C-20K-35KOS | SEL Framework Connector OS | | \$20.59 | K | 31% | \$14.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| C-2501-4000OS | SEL Framework Connector OS | | \$28.08 | K | 31% | \$19.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| C-251-500OS | SEL Framework Connector OS | | \$51.78 | K | 31% | \$35.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| C-35K-50KOS C-4001-6000OS | SEL Framework Connector OS SEL Framework Connector OS | | \$19.96 \$26.20 | K | 31% 31% | \$13.77 \$18.08 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS |
| C-4001-6000OS C-501-750OS | SEL Framework Connector OS SEL Framework Connector OS | | \$26.20 \$41.80 | K | 31% 31% | \$18.08 \$28.84 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " VARONIS " VARONIS |
| -C-501-750OS -C-50K-100KOS | SEL Framework Connector OS SEL Framework Connector OS | | \$41.80 | K | 31% | \$28.84 \$13.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| C-51-100OS | SEL Framework Connector OS | | \$86.72 | K | 31% | \$59.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| C-6001-8000OS | SEL Framework Connector OS | | \$24.33 | K | 31% | \$16.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " VARONIS |
| C-751-1000OS | SEL Framework Connector OS | | \$38.68 | K | 31% | \$26.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| C-8001-10KOS | SEL Framework Connector OS | | \$23.08 | K | 31% | \$15.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| FLOW-CET1 | SEL Boomi Flow Standard Edit - Tier 1 | | \$3,000.00 | K | 31% | \$2,070.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | *** BOOMI |
| FLOW-CET2 | SEL Boomi Flow Standard Edition - Tier 2 | | \$5,000.00 | K | 31% | \$3,450.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** BOOMI |
| FLOW-CET3 FLOW-CET4 | SEL Boomi Flow Standard Edit - Tier 3 SEL Boomi Flow Standard Edition - Tier 4 | | \$9,166.66 | K | 31% 31% | \$6,325.00 \$9,200.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " BOOMI |
| FLOW-CET4 FLOW-EET1 | SEL Boomi Flow Standard Edition - Tier 4 SEL Boomi Flow Enterprise Edit - Tier 1 | | 13,333.33 \$5,000.00 | K | 31% | \$9,200.00 \$3,450.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | ** BOOMI |
| | | | 12,500.00 | K | 31% | \$3,450.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** BOOMI |
| FLOW-EET2 | SEL Boomi Flow Enterprise Edit - Tier 2 | | | | | | | | | | | | | |

NVP MNWNC-109 Price List-3rd party final - 2023-03 47 of 84

| March Marc | AND SKU | DESCRIPTION | Model Sub EMC LIST Sku PRICE USD | NVP Level 1 CATEGORY CODE | NASPO VP Discount % | NVP MAINTENANCE AN NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PRICE PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|---|--|---|----------------------------------|----------------------------|------------------------|--|---------------------------|--------------------------------|--------------------------|------------------|--------------------------------|-------------------------------|---------|-----------------------------|
| March Marc | | SEL Boomi Flow Enterprise Edit - Tier 4 | | | 31% | | | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | | |
| March Marc | | SEL Progress Flowmon ADS 1TB20K VirBnd1Y SEL Progress Flowmon ADS 1TB20K VirBnd3Y | | | | | | | | | | | | |
| March Marc | 5 FM-ADS1TB20KBL5Y | SEL Progress Flowmon ADS 1TB20K VirBnd5Y | \$99,788.1 | 9 K | 31% | \$68,853.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| March Marc | | SEL Progress Flowmon ADS 1TB6K Vir Bnd1Y | | | | | | | | \$0.00 | | | | |
| 1 | | SEL Progress Flowmon ADS 1TB6K Vir Bnd3Y SEL Progress Flowmon ADS 1TB6K Vir Bnd5Y | | | | | | | | \$0.00 | | | | |
| Company Comp | | SEL Progress Flowmon ADS 3TB20K VirBnd1Y | \$81,479.5 | 4 K | 31% | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | |
| No. Control | | SEL Progress Flowmon ADS 3TB20K VirBnd3Y | \$104,566.8 | 5 K | 31% | | | | | \$0.00 | | | | |
| 1 1 1 1 1 1 1 1 1 1 | | SEL Progress Flowmon ADS 3TB20K VirBnd5Y | \$125,617.0 | 4 K | 31% | | | | | \$0.00 | | | | |
| March Marc | 5 FM-ADS3TB6K-BL3Y | SEL Progress Flowmon ADS 3TB6K Vir Bnd3Y | \$97,074.1 | 5 K | 31% | \$66,981.16 | | | | \$0.00 | | | | "* KEMP |
| 1 | 5 FM-ADS3TB6K-BL5Y | SEL Progress Flowmon ADS 3TB6K Vir Bnd5Y | \$116,616.0 | 8 K | 31% | \$80,465.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "* KEMP |
| 1 | 5 FM-ADS6TB20KBL1Y 5 FM-ADS6TB20KBL3Y | SEL Progress Flowmon ADS 6TB20K VirBnd1Y SEL Progress Flowmon ADS 6TB20K VirBnd3V | \$92,648.7 \$118.900.6 | 7 K | 31% | \$63,927.65 \$82,041.48 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | | |
| 1 | 5 FM-ADS6TB20KBL5Y | SEL Progress Flowmon ADS 6TB20K VirBnd5Y | | | | | | | | \$0.00 | | | | |
| Manufaction of Manu | 5 FM-ADS6TB6K-BL1Y | SEL Progress Flowmon ADS 6TB6K Vir Bnd1Y | | | 31% | | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | | | |
| 1 1 1 1 1 1 1 1 1 1 | | SEL Progress Flowmon ADS 6TB6K Vir Bnd3Y | | | | | | | | | | | | |
| 1 | 5 FM-ADS-CRP-1Y | SEL Progress Flowmon ADS Corp Vir Mod 1Y | \$146,213.6 | 9 K | 31% | \$100,887.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** KEMP |
| | | SEL Progress Flowmon ADS Corp Vir Mod 3Y | | | 31% | | | | | | | | | |
| March Marc | 5 FM-ADS-CRP-5Y 5 FM-ADS-ST-1Y | | \$225,413.6 | 9 K | 31% | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | " KEMP |
| | | | | | | | | | | | | | | |
| Non-control | | SEL Progress Flowmon ADS Std Vir Mod 5Y | | | 31% | \$38,882.98 | | | | \$0.00 | | | | |
| A Company of the Co | 5 FMI-1YR-00000025 5 FMI-1YR-00000050 | | | | 31% | | | | | \$0.00 | \$0.00 | \$0.00 | | |
| March Marc | 5 FMI-1YR-00000100 | SEL 1YR 100-249TB FILE METADATA INDEX | \$519.2 | 3 K | 31% | \$358.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| March Marc | | | | | | | | | | | | | | |
| Management Man | | | | | | | | | | \$0.00 | | | | |
| No. Processed | 5 FMI-3YR-00000025 | SEL 3YR 25-49TB FILE METADATA INDEX | \$2,076.9 | 2 K | 31% | \$1,433.07 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | | " INDEX ENGINES |
| Procession | 5 FMI-3YR-00000050 | SEL 3YR 50-99TB FILE METADATA INDEX | \$1,713.4 | 6 K | 31% | \$1,182.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "INDEX ENGINES |
| Markedeester Marked Mark | | | \$1,401.9 | 2 K | 31% | \$967.32 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | | |
| Markenonomo | | | | | | | | | | | | | | |
| Machinestones Machinest | 5 FMI-3YR-00001000 | SEL 3YR 1000-1999TB FILE METADATA INDE | \$726.9 | 2 K | 31% | \$501.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| Proceedings 10 | 5 FMI-5YR-00000025 | | \$3,076.9 | 2 K | | \$2,123.07 | | \$0.00 | | \$0.00 | | | | |
| Machine Mach | 5 FMI-5YR-00000050 5 FMI-5YR-00000100 | | \$2,538.4 | 6 K | 31% | \$1,751.54 \$1,433.07 | | \$0.00 | | \$0.00 | | | | |
| Marchandron | 5 FMI-5YR-00000250 | SEL 5YR 250-499TB FILE METADATA INDEX | \$1,538.4 | 6 K | | | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | " INDEX ENGINES |
| Methods Meth | | | \$1,307.6 | 9 K | | | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | |
| Part Counting Coun | | | | | | | | | | | | | | |
| PATRICAGE SEE Programmer (10 for Car 97) | | | | | | | | | | \$0.00 | | | | |
| Performance March | 5 FMIFC-VA-6TB-3Y | SEL Progress Flowmon 6TB Vir Clctr 3Y | \$57,333.6 | 9 K | 31% | \$39,560.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| March-March March September 2000 W Plane 97 1510-201 1500 | | | | | | | | | | \$0.00 | | | | |
| Part | | SEL Progress Flowmon 20000 Virt Probe 5Y | | | | | | | | \$0.00 | | | | |
| PASSE PASS | 5 FMIFP-VA-6K-3Y | SEL Progress Flowmon 6000 Virt Probe 3Y | \$7,165.2 | 3 K | 31% | \$4,944.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" KEMP |
| Part | 5 FMIFP-VA-6K-5Y | SEL Progress Flowmon 6000 Virt Probe 5Y | \$8,840.6 | 2 K | 31% | \$6,100.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| MISTACK SEL PURPAYON 19 10 10 10 10 10 10 10 | | | | | | \$121.43 \$91.07 | | \$0.00 | | \$0.00 | | \$0.00 | | |
| RISTRACK SEL RISTRACK 15108 K 31% 15 | 5 FUS12PLAYC | SEL FUS12-PLAY-C) | \$149.0 | 0 K | 31% | \$102.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PRISTANCE SERIOLANCE SERI | | | | | 31% | | | | | \$0.00 | \$0.00 | | | |
| FISTER-VANCE SER PRISER-VANCE SER PRISER SERVICE SERVI | | | | | | | | | | | | | | |
| MISSPRINGE SER INTO-PROCE) | 5 FUS12PLAYUGC-I | SEL FUS12-PLAY-UG-C) | \$79.0 | 0 K | 31% | \$54.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| MISTRACIAN SEL PRISEPTION SEL PRIS | | | | | | | | | | | | | | |
| FIRSPROCK SELFEZ-PROC SE | | SEL FUS12-PRO-C) SEL FUS12-PRO-C) | | | | \$137.31 \$137.31 | | | | \$0.00 | | | | |
| FIRST-PROCECT SEPTIMENT | 5 FUS12PROC-K | SEL FUS12-PRO-C) | \$213.0 | 3 K | 31% | \$146.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| FIRST-PROCEASE FIRST-PROCEASE SERVICE | | | | | | | | | | | | | | |
| F. | | | | | 31% | | \$0.00 | \$0.00 | | | \$0.00 | \$0.00 | | |
| Figs | | SEL FUS12-PRO-UG-C) | | | 31% | | | | | \$0.00 | | | | |
| 5 FIRST-PAYCE SELF-RIST-PAYCE \$140.00 K 31% \$10.01 \$0.00 \$0. | 5 FUS12PROUGC-I | SEL FUS12-PRO-UG-C) | | | | | | \$0.00 | | \$0.00 | | | | |
| P. F. | 5 FUS12PROUGC-K 5 FUS13PLAYCC | SEL FUSTZ-PRO-UG-C) SEL FUST3-PLAY-C | | | | | | \$0.00 | | \$0.00 | | | | |
| 5 REFRESTANCE SELENSIANA COLOR SELENSIAN | 5 FUS13PLAYC-I | SEL FUS13-PLAY-C | \$155.7 | 1 K | 31% | \$107.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| Figs | 5 FUS13PLAYC-K | | | | 31% | | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | | |
| F. RESIPHANUCCK SE, FLIST-PAN-UGC SE, FL | | | | | | | | | | \$0.00 | | | | |
| 5 FLS1SPROCC SELFUSIS-PROCA SELFUSIS | 5 FUS13PLAYUGC-K | SEL FUS13-PLAY-UG-C | \$74.8 | 7 K | 31% | \$51.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| FIRST SPROCK SEL FURST SPROC | | | | | 31% | | | | | \$0.00 | \$0.00 | | | |
| FIRST SPROPUCC SELFUST SPROPUNCH SELFUST | | | | | | | | | | \$0.00 | | | | |
| F FUSTSPROPLICK SELFUSTSPRO-LIV-CC SS9.00 K 31% S57.65 S0.00 | 5 FUS13PROPUCC | SEL FUS13-PRO-PLAY-UG-C | | | 31% | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | VMWARE |
| F FUSTSPROUGC SEL FUSTS-PRO-LIGC SEL FUS | | SEL FUS13-PRO-PLAY-UG-C | | | | | | | | | | | | |
| F FUSISPROLICE SEL FUSIS SPROLICE SEL FUSIS | | | | | 31% | | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | |
| F FLISTSPROLIGICAL SEL FURSTSPROLIGICAL | 5 FUS13PROUGC-I | SEL FUS13-PRO-UG-C | \$103.4 | 6 K | 31% | \$71.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| GOPR-30100S SEL GOPR Patterns OS SEL GOPR Patterns OS SO SO SO SO SO SO SO | 5 FUS13PROUGC-K | SEL FUS13-PRO-UG-C | \$93.7 | 5 K | 31% | \$64.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S COPR-1016-1500CS | | | | | 31% | | | | | \$0.00 | \$0.00 | | | |
| S COPPR-101-2500S SEL GOPP Patterns OS SEL GOPP Patterns OS SOU | 5 GDPR-100K-150KOS | | | | | | | | | | | | | |
| Second Content of Co | 5 GDPR-101-250OS | SEL GDPR Patterns OS | \$37.7 | в к | 31% | \$26.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| S COPR-50K-OS SEL COPR Pattern OS SE | 5 GDPR-10K-20KOS | | \$12.1 | 3 K | 31% | \$8.37 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | | |
| S GDPR-301-25000S SEL GDPR Patterns OS S 16.64 K S 11% S 11.48 S 0.00 | 5 GDPR-1501-20000S | SEL GDPR Patterns OS | \$17.8 \$10.2 | 3 K | 31% | \$12.32 \$7.06 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | ** VARONIS |
| 5 GDPR-301-4000CS SEL GDPR Patterns OS | 5 GDPR-2001-2500OS | SEL GDPR Patterns OS | \$16.6 | 4 K | 31% | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| 5 GDPR-831-800S SEL GDPR Patterns OS SEL GDPR Patte | | | | | | | | | | | | | | " VARONIS |
| 5 GDPR-35K-050CS SEL GDPR Patterns OS SEL GDPR Patt | | | | | | | | | | \$0.00 | | | | " VARONIS " VARONIS |
| 5 GDPR-4001-6000CS EL GDPR Patterna OS 5 (GDPR | 5 GDPR-35K-50KOS | SEL GDPR Patterns OS | \$11.0 | 9 K | 31% | \$7.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| 5 GDPR-SIM-100XCS SEL GDPR Patterns OS 5 SI-18 SI-1 | 5 GDPR-4001-6000OS | SEL GDPR Patterns OS | \$14.5 | 6 K | 31% | \$10.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| 5 GDPR-51-100CS SEL GDPR Patterns OS SEL GDPR Patte | | | | | | | | | | | | | | |
| 5 GDPR-8001-80000S SEL GDPR Patterns OS \$15.52 K 31% \$9.33 \$0.00 \$ | | SEL GDPR Patterns OS | | | | | | | | | | | | ** VARONIS |
| 5 GDPR-751-10000S SEL GDPR Patemen OS SEL GDPR | 5 GDPR-6001-8000OS | SEL GDPR Patterns OS | \$13.5 | 2 K | 31% | \$9.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| 5 H/MPAH10UC/2-K SEL HZ7-MGP-ADM-10-UG-C) \$1,237.36 K 31% \$8,83.78 \$0.00 | | | | | | | | | | \$0.00 | | | | |
| 5 HICHADY-CPUF SEL-HCLADY-CPUF (5) \$8,371.00 K 31% \$5,775.99 \$0.00 | | | | | | | | | | | | | | |
| 5 HCIADVPUC SEL HCI-ADV-CPU-C) \$8,475.00 K 31% \$5,847.75 \$0.00 \$0. | 5 HCI-ADV-CPU-F | SEL: HCI-ADV-CPU-F | \$8,371.0 | 0 K | 31% | \$5,775.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "* CARAHSOFT |
| 5 HCIADVPUC-I SEL HCI-ADV-CPU-C) \$9,915.75 K 31% \$6,841.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | 5 HCIADVPUC | | | | | | | | | | | | | |

NVP MNWNC-109 Price List -3rd party final - 2023-03

| SKU | | Model Sub EMC L | USD CODE | DRY NASPO VP | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|---------------------------------|---|------------------|----------------------|--------------|----------------------------|---------------------------|-----------------------------------|--------------------------|------------------|--------------------------------------|-------------------------------|------------------|-----------------------------|
| HCIADVPUC-K HCIAKCPUF | SEL HCI-ADV-CPU-C) SEL : HCI-AK-CPI LE | | 196.09 K 893.50 K | 31% 31% | \$5,862.30 \$6,136.52 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE "" CARAHSOFT |
| HCIENNCPUC | SEL HCI-EN-CPU-C | \$10,6 | 550.00 K | 31% | \$7,348.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HCIENNCPUC-I | | \$12,4 | | 31% | \$8,597.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HCIENNCPUC-K HCI-ENT-CPU-F | | \$10,6 \$11.1 | | 31% 31% | \$7,344.73 \$7,726.62 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE "CARAHSOFT |
| HCIESKITC | SEL HCI-ES-KIT-C) | \$21,5 | 550.00 K | 31% | \$14,869.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HCIESKITC-I | SEL HCI-ES-KIT-C) | \$25,2 | 213.50 K | 31% | \$17,397.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HCIESKITC-K HCI-ES-KIT-F | SEL HCI-ES-KIT-C) SEL: HCI-ES-KIT-F | \$21,5 \$21,8 | | 31% 31% | \$14,891.60 \$15,092.72 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE " CARAHSOFT |
| HCIOMKITC | SEL HCI-OM-KIT-C) | \$12,6 | | 31% | \$8,728.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HCIOMKITC-I | SEL HCI-OM-KIT-C) | \$14,8 | 800.50 K | 31% | \$10,212.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HCIOMKITC-K HCI-OM-KIT-F | SEL HCI-OM-KIT-C) SEL: HCI-OM-KIT-F | \$12,6 \$13,1 | 662.76 K | 31% 31% | \$8,737.30 \$9,096.62 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE " CARAHSOFT |
| HCI-RBAD-25VM | VM-F SEL: HCI-RBAD-25VM-F | \$27,7 | 703.50 K | 31% | \$19,115.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HCI-RBEN-25VM | | \$36,2 | | 31% | \$25,035.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| HCI-RBST-25VM HCIRBV25VC | /M-F SEL: HCI-RBST-25VM-F SEL HCI-RBADV-25VM-C | \$17,5 \$29.0 | | 31% 31% | \$12,094.67 \$20,044.50 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT VMWARE |
| HCIRBV25VC-I | | \$33,9 | | 31% | \$20,044.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HCIRBV25VC-K | -K SEL HCI-RBADV-25VM-C | \$29,0 | 069.01 K | 31% | \$20,057.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HCIRSD25VC | SEL HCI-RBSTD-25VM-C -I SEL HCI-RBSTD-25VM-C | \$20,6 \$24,1 | | 31% 31% | \$14,248.50 \$16,670.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| HCIRSD25VC-I HCIRSD25VC-K | -K SEL HCI-RBSTD-25VM-C | \$24,1 \$20.6 | 160.50 K | 31% | \$14,262.69 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE |
| HCISTDCPUC | SEL HCI-STD-CPU-C) | | 915.00 K | 31% | \$2,701.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HCISTDCPUC-I | -I SEL HCI-STD-CPU-C) | \$4,5 | 80.55 K | 31% | \$3,160.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HCISTDCPUC-K | -K SEL HCI-STD-CPU-C) | | 919.27 K 916.00 K | 31% | \$2,704.30 \$2,702.04 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE " CARAHSOFT |
| HCISTDCPUF HDP-ENT-1Y | SEL: HCI-STD-CPU-F SEL Cloudera HDP Ent Plus Sub 1 Node | \$3,9 \$12.3 | | 31% 31% | \$2,702.04 \$8.492.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " CARAHSOFT " HORTONWORKS |
| HDP-SCHNG-1Y | 1Y SEL Solr Search | \$24,6 | 15.38 K | 31% | \$16,984.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** HORTONWORKS |
| HEC100C | SEL HZ-ENTC-100-C) | \$50,0 | | 31% | \$34,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HEC100C-I HEC100C-K | SEL HZ-ENTC-100-C) SEL HZ-ENTC-100-C) | \$55,0 \$52.7 | 000.00 K r43.00 K | 31% 31% | \$37,950.00 \$36,392.67 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HEC100C-K | SEL HZ-ENTC-100-C) SEL HZ-ENTC-10-C) | \$52,7 \$5.0 | 000.00 K | 31% | \$3,450.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HEC10C-I | SEL HZ-ENTC-10-C) | \$5,5 | 500.00 K | 31% | \$3,795.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HEC10C-K | SEL HZ-ENTC-10-C) | | 274.00 K | 31% | \$3,639.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HEN100C-I | SEL HZ-ENTN-100-C) SEL HZ-ENTN-100-C) | \$30,0 \$33.0 | 000.00 K | 31% 31% | \$20,700.00 \$22,770.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HEN100C-K | SEL HZ-ENTN-100-C) | \$31,5 | 594.00 K | 31% | \$21,799.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HEN10C | SEL HZ-ENTN-10-C) | | 000.00 K | 31% | \$2,070.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HEN10C-I HEN10C-K | SEL HZ-ENTN-10-C) SEL HZ-ENTN-10-C) | | 800.00 K 159.00 K | 31% 31% | \$2,277.00 \$2,179.71 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HFLEX-T1A | SEL RIZ-ENTIV-10-0) SEL Boomi HUB FLEX EDIT - TIER 1 | | 260.00 K | 31% | \$179.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| HFLEX-T2A | SEL Boomi HUB Flex Edition - Tier II | \$8 | 375.00 K | 31% | \$603.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | *** BOOMI |
| HFLEX-T3A | SEL Boomi HUB Flex Edition - Tier III | | 500.00 K | 31% | \$1,035.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| HFLEX-T4A HFLEX-T5A | SEL Boomi HUB Flex Edition - Base SEL Boomi HUB Flex Edition - Standard | \$3,0 | 000.00 K | 31% 31% | \$2,070.00 \$2,932.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " BOOMI |
| HFLEX-T6A | SEL Boomi HUB Flex Edit - Professional | | 000.00 K | 31% | \$4,140.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| HFLEX-T7A | SEL Boomi HUB Flex Edition - Enterprise | | 000.00 K | 31% | \$6,210.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | *** BOOMI |
| HFLEX-T8A | SEL Boomi HUB Flex Edit - Lrg Ent | \$12,7 | | 31% | \$8,797.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| HNXEDC100C-I | SEL HNX-ED-C100-C) SEL HNX-ED-C100-C) | \$76,2 \$79,6 | | 31% 31% | \$52,612.50 \$54,980.06 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HNXEDC100C-K | C-K SEL HNX-ED-C100-C) | \$84,0 | 95.49 K | 31% | \$58,025.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HNXEDC10C HNXEDC10C-I | SEL HNX-ED-C10-C) SEL HNX-ED-C10-C) | | 325.00 K | 31% 31% | \$5,261.25 \$5,498.01 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HNXEDC10C-I | | \$7,9 | 968.13 K | 31% | \$5,498.01 \$5,802.59 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| HUTE-100-249A | AN-D SEL Splunk-Hadoop Term+SSup100-249NdAN | | 807.69 K | 31% | \$2,627.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| HUTE-100-249A | | | 69.23 K | 31% | \$3,152.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| HUTE-100-249E | | | 503.08 K | 31% 31% | \$2,417.13 \$2,101.84 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| HUTE-10-24AN-I | | | 326.92 K | 31% | \$2,985.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| HUTE-10-24AP-I | | | 192.31 K | 31% | \$3,582.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| HUTE-10-24EM- HUTE-10-24US-I | | | 980.77 K | 31% 31% | \$2,746.73 \$2,388.46 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| HUTE-250-499A | | | 161.54 K | 31% | \$2,388.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| HUTE-250-499A | PAP-D SEL Splunk-Hadoop Term+SSup250-499NdAP | \$4,1 | 153.85 K | 31% | \$2,866.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| HUTE-250-499E | | | 184.62 K | 31% | \$2,197.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| HUTE-250-499U HUTE-25-49AN-I | BUS-D SEL Splunk-Hadoop Term+STDSup250-499NdUS N-D SEL Splunk-Hadoop Term+SSup25-49NdAN | \$2,7 \$4.1 | 769.23 K 153.85 K | 31% 31% | \$1,910.77 \$2,866.16 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| HUTE-25-49AP-I | P-D SEL Splunk-Hadoop Term+SSup25-49NdAP | \$4,9 | 984.62 K | 31% | \$3,439.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" SPLUNK |
| HUTE-25-49EM- | | \$3,8 | 321.54 K | 31% | \$2,636.86 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | " SPLUNK |
| HUTE-25-49US-I HUTE-500-999A | S-D SEL Splunk-Hadoop Term+STDSup25-49NdUS 9AN-D SEL Splunk-Hadoop Term+SSup500-999NdAN | \$3,3 | 323.08 K | 31% 31% | \$2,292.93 \$2,089.91 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| HUTE-500-999A | PAP-D SEL Splunk-Hadoop Term+SSup500-999NdAP | \$3,6 | 34.62 K | 31% | \$2,507.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| HUTE-500-999E | DEM-D SEL Splunk-Hadoop Term+SSup500-999NdEM | \$2,7 | 786.54 K | 31% | \$1,922.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| HUTE-500-999U HUTE-50-99AN-I | | | 123.08 K 980.77 K | 31% 31% | \$1,671.93 \$2,746.73 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| HUTE-50-99AP-I | P-D SEL Splunk-Hadoop Term+SSup50-99NdAP | \$4,7 | 76.92 K | 31% | \$3,296.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| HUTE-50-99EM- | M-D SEL Splunk-Hadoop Term+SSup50-99NdEM | \$3,6 | 62.31 K | 31% | \$2,526.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| HUTE-50-99US-I HUTG-100-249A | | | 184.62 K 572.69 K | 31% 31% | \$2,197.39 \$3,155.16 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| HUTG-100-249A HUTG-100-249A | | | 186.54 K | 31% | \$3,785.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPLUNK |
| HUTG-100-249E | 9EM-D SEL Splunk-Hadoop Term +PSup100-249NdEM | \$4,2 | 206.92 K | 31% | \$2,902.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPLUNK |
| HUTG-100-249U | | | 557.69 K | 31% 31% | \$2,523.81 \$3,582.69 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| HUTG-10-24AN- HUTG-10-24AP- | | | 192.31 K | 31% | \$3,582.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | SPLUNK SPLUNK |
| HUTG-10-24EM- | M-D SEL Splunk-Hadoop Term +PSup10-24NdEM | \$4,7 | 76.92 K | 31% | \$3,296.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPLUNK |
| IUTG-10-24US- | S-D SEL Splunk-Hadoop Term+PRMSup10-24NdUS | \$4,1 | 153.85 K | 31% | \$2,866.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| HUTG-250-499A HUTG-250-499A | | | 153.85 K 984.62 K | 31% 31% | \$2,866.16 \$3,439.39 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| IUTG-250-499E | 9EM-D SEL Splunk-Hadoop Term +PSup250-499NdEM | \$3,8 | 321.54 K | 31% | \$2,636.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPLUNK |
| HUTG-250-499U | 9US-D SEL Splunk-Hadoop Term+PRMSup250-499NdUS | | 323.08 K | 31% | \$2,292.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| HUTG-25-49AN- HUTG-25-49AP- | | | 983.46 K 980.38 K | 31% 31% | \$3,438.59 \$4,126.46 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| HUTG-25-49AP- HUTG-25-49EM- | | | 980.38 K 584.23 K | 31% | \$3,163,12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " SPLUNK " SPLUNK |
| HUTG-25-49US- | S-D SEL Splunk-Hadoop Term+PRMSup25-49NdUS | \$3,9 | 986.54 K | 31% | \$2,750.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| HUTG-500-999A | 9AN-D SEL Splunk-Hadoop Term +PSup500-999NdAN | \$3,6 | 34.62 K | 31% | \$2,507.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| HUTG-500-999A HUTG-500-999E | | | 861.54 K 843.85 K | 31% 31% | \$3,009.46 \$2,307.26 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| HUTG-500-999E | | | 907.69 K | 31% | \$2,006.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| HUTG-50-99AN- | N-D SEL Splunk-Hadoop Term +PSup50-99NdAN | \$4,7 | 74.62 K | 31% | \$3,294.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPLUNK |
| HUTG-50-99AP-I HUTG-50-99EM- | | | 728.85 K 892.69 K | 31% 31% | \$3,952.91 \$3,030.96 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| HUTG-50-99EM- HUTG-50-99US- | | | 892.69 K 819.23 K | 31% 31% | \$3,030.96 \$2.635.27 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| HWC-FLEX-CNT | NT-1Y SEL Flx Sprt Contact - 1 yr - Required | \$15,3 | 885.00 K | 31% | \$10,615.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " HORTONWORKS |
| HWC-FLEXCRE | REDITS SEL HWX Connect Fix Crdts - 12 Credits | | 315.00 K | 31% | \$5,944.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** HORTONWORKS |

NVP MNWNC-109 Price List-3rd party final - 2023-03 49 of 84

| ID SKU | DESCRIPTION | Model Sub sku | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | LP LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--------------------------------------|--|------------------|-----------------------------|------------------|------------------------|-----------------------------|---------------------------|-----------------------------------|--------------------------|------------------|------------------|-------------------------------|------------------|-----------------------------|
| HZ7ADAADC100UGF | SEL: HZ7-ADA-ADC100-UG-F SFI: HZ7-ADA-ADC10-UG-F | | \$12,463.00 \$1,246.30 | K | 31% 31% | \$8,599.47 \$859.95 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| HZ7ADAADN100UGF | SEL HZZ-ADA-ADN100-LIG-F | | \$6,292.00 | K | 31% | \$4,341.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7ADAADN10UGF | SEL: HZ7-ADA-ADN10-UG-F | | \$629.20 | K | 31% | \$434.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| HZ7ADAENC100UGF HZ7ADAENC10UGF | SEL: HZ7-ADA-ENC100-UG-F SEL: HZ7-ADA-ENC10-UG-F | | \$34,364.00 \$3,436.40 | K | 31% 31% | \$23,711.16 \$2.371.12 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| HZ7ADAENC100GF | SEL: HZ7-ADA-ENO10-UG-F | | \$18,755.00 | K | 31% | \$12,940.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7ADAENN10UGF | SEL: HZ7-ADA-ENN10-UG-F | | \$1,875.50 | K | 31% | \$1,294.10 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| HZ7ADC2503PSSSF HZ7ADC250PSSSF | SEL: HZ7-ADC-250-3P-SSS-F SEL: HZ7-ADC-250-P-SSS-F | | \$74,687.98 \$28,290.90 | K | 31% 31% | \$51,534.71 \$19,520.72 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| HZ7ADC250PSSSF HZ7ADC5003PSSSF | SEL: HZ7-ADC-250-P-SSS-F SEL: HZ7-ADC-500-3P-SSS-F | | \$28,290.90 \$149,375.95 | K | 31% | \$19,520.72 \$103,069.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7ADC500PSSSF | SEL: HZ7-ADC-500-P-SSS-F | | \$56,581.80 | K | 31% | \$39,041.44 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7ADN1K3PSSSF HZ7ADN1KPSSSF | SEL: HZ7-ADN-1K-3P-SSS-F SEL: HZ7-ADN-1K-P-SSS-F | | \$186,945.00 \$70.812.50 | K | 31% 31% | \$128,992.05 \$48.860.63 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| HZ7ADN1KPSSSF HZ7ADN2003PSSSF | SEL: HZ7-ADN-1K-P-SSS-F SEL: HZ7-ADN-200-3P-SSS-F | | \$70,812.50 \$37,389.00 | K | 31% | \$48,860.63 \$25,798.41 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT |
| HZ7ADN200PSSSF | SEL: HZ7-ADN-200-P-SSS-F | | \$14,162.50 | K | 31% | \$9,772.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7ADN203PSSSF | SEL: HZ7-ADN-20-3P-SSS-F | | \$3,740.35 | K | 31% | \$2,580.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7ADN20PSSSF HZ7ADN5003PSSSF | SEL: HZ7-ADN-20-P-SSS-F SEL: HZ7-ADN-500-3P-SSS-F | | \$1,416.80 \$93,473.95 | K | 31% 31% | \$977.59 \$64,497.03 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| HZ7ADN5009FSSSF | SEL: HZ7-ADN-500-P-SSS-F | | \$35,406.80 | K | 31% | \$24,430.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7-AP-ADC100-F | SEL: HZ7-AP-ADC100-F | | \$36,795.00 | K | 31% | \$25,388.55 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7-AP-ADC10-F HZ7-AP-ADN100-F | SEL: HZ7-AP-ADC10-F SEL: HZ7-AP-ADN100-F | | \$3,679.50 \$22,605.00 | K | 31% 31% | \$2,538.86 \$15.597.45 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | CARAHSOFT CARAHSOFT |
| HZ7-AP-ADN100-F | SEL: HZ7-AP-ADN10-F | | \$2,260.50 | K | 31% | \$1,559.75 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7APAENC100UGF | SEL: HZ7-APA-ENC100-UG-F | | \$31,201.50 | K | 31% | \$21,529.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7APAENC10UGF | SEL: HZ7-APA-ENC10-UG-F | | \$3,120.70 | K | 31% | \$2,153.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| HZ7APAENN100UGF HZ7APAENN10UGF | SEL: HZ7-APA-ENN100-UG-F SEL: HZ7-APA-ENN10-UG-F | | \$18,697.80 \$1.868.90 | K | 31% 31% | \$12,901.48 \$1,289.54 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| HZ7APSENC100UGF | SEL: HZ7-APS-ENC100-UG-F | | \$46,827.00 | K | 31% | \$32,310.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7APSENC10UGF | SEL: HZ7-APS-ENC10-UG-F | | \$4,682.70 | К | 31% | \$3,231.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| HZ7APSENN100UGF HZ7APSENN10UGF | SEL: HZ7-APS-ENN100-UG-F SEL: HZ7-APS-ENN10-UG-F | | \$28,072.00 \$2,807.20 | K | 31% 31% | \$19,369.68 \$1,936.97 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| HZ7APSENN10UGF HZ7-AP-STC100-F | SEL: HZ7-APS-ENN10-UG-F SEL: HZ7-AP-STC100-F | | \$2,807.20 \$22.605.00 | K | 31% | \$1,936.97 \$15,597.45 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| HZ7-AP-STC10-F | SEL: HZ7-AP-STC10-F | | \$2,260.50 | К | 31% | \$1,559.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7APSTCADC100UF | SEL: HZ7-AP-STC-ADC100-UG-F | | \$15,609.00 | K | 31% | \$10,770.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7APSTCADC10UGF HZ7-AP-STN100-F | SEL: HZ7-AP-STC-ADC10-UG-F SFI: HZ7-AP-STN100-F | | \$1,560.90 \$14.135.00 | K | 31% 31% | \$1,077.02 \$9,753.15 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT |
| HZ7-AP-STN10-F | SEL: HZ7-AP-STN10-F | | \$1,413.50 | K | 31% | \$975.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7APSTNADN100UF | SEL: HZ7-AP-STN-ADN100-UG-F | | \$9,317.00 | K | 31% | \$6,428.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7APSTNADN10UGF | SEL: HZ7-AP-STN-ADN10-UG-F | | \$931.70 | K | 31% | \$642.87 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7AVAAPADC100UF HZ7AVAAPADC10UGF | SEL: HZ7-AVA-APADC100-UG-F SEL: HZ7-AVA-APADC10-UG-F | | \$21,780.00 \$2,178.00 | K | 31% 31% | \$15,028.20 \$1.502.82 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| HZ7AVAAPADN100UF | SEL: HZ7-AVA-APADN100-UG-F | | \$12,463.00 | K | 31% | \$8,599.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7AVAAPADN10UGF | SEL: HZ7-AVA-APADN10-UG-F | | \$1,246.30 | K | 31% | \$859.95 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| HZ7AVSAPADC100UF | SEL: HZ7-AVS-APADC100-UG-F SFI: HZ7-AVS-APADC10-UG-F | | \$29,221.50 \$2,922.70 | K | 31% 31% | \$20,162.84 \$2,016.66 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT |
| HZ7AVSAPADC100GF | SEL: HZ7-AVS-APADIC10-UG-F SEL: HZ7-AVS-APADN100-UG-F | | \$2,922.70 | K | 31% | \$2,016.66 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7AVSAPADN10UGF | SEL: HZ7-AVS-APADN10-UG-F | | \$1,736.90 | K | 31% | \$1,198.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7ENAENC100UGF | SEL: HZ7-ENA-ENC100-UG-F | | \$18,755.00 | K | 31% | \$12,940.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7ENAENC10UGF HZ7ENAENN100UGF | SEL: HZ7-ENA-ENC10-UG-F SEL: HZ7-ENA-ENN100-UG-F | | \$1,875.50 \$8,107.00 | K | 31% 31% | \$1,294.10 \$5,593.83 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| HZ7ENAENN10UGF | SEL: HZ7-ENA-ENN10-UG-F | | \$810.70 | K | 31% | \$559.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7ENC2503PSSSF | SEL: HZ7-ENC-250-3P-SSS-F | | \$107,538.02 | K | 31% | \$74,201.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| HZ7ENC250PSSSF HZ7ENC5003PSSSF | SEL: HZ7-ENC-250-P-SSS-F SEL: HZ7-ENC-500-3P-SSS-F | | \$40,734.10 \$215,078.95 | K | 31% 31% | \$28,106.53 \$148,404.48 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| HZ7ENC5003PSSSF | SEL: HZ7-ENC-500-P-SSS-F SEL: HZ7-ENC-500-P-SSS-F | | \$215,078.95 | K | 31% | \$148,404.48 \$56.213.82 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7ENN1K3PSSSF | SEL: HZ7-ENN-1K-3P-SSS-F | | \$261,723.00 | K | 31% | \$180,588.87 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| HZ7ENN1KPSSSF HZ7ENN2003PSSSF | SEL: HZ7-ENN-1K-P-SSS-F SFI : HZ7-ENN-200-3P-SSS-F | | \$99,137.50 \$52,309.75 | K | 31% 31% | \$68,404.88 \$36,093.73 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT |
| HZ7ENN2003PSSSF HZ7ENN200PSSSF | SEL: HZ7-ENN-200-9-SSS-F SEL: HZ7-ENN-200-P-SSS-F | | \$52,309.75 \$19,814.30 | K | 31% | \$36,093.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7ENN203PSSSF | SEL: HZ7-ENN-20-3P-SSS-F | | \$5,230.10 | K | 31% | \$3,608.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7ENN20PSSSF | SEL: HZ7-ENN-20-P-SSS-F | | \$1,981.10 | K | 31% | \$1,366.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7ENN5003PSSSF HZ7ENN500PSSSF | SEL: HZ7-ENN-500-3P-SSS-F SEL: HZ7-ENN-500-P-SSS-F | | \$130,862.95 \$49,569.30 | K | 31% 31% | \$90,295.44 \$34,202.82 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| HZ7STAADC100UGF | SEL: HZ7-STA-ADC100-UG-F | | \$26,136.00 | K | 31% | \$18,033.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7STAADC10UGF | SEL: HZ7-STA-ADC10-UG-F | | \$2,613.60 | K | 31% | \$1,803.38 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| HZ7STAADCA100UGF HZ7STAADCA10UGF | SEL: HZ7-STA-ADCA100-UG-F SEL: HZ7-STA-ADCA10-UG-F | | \$13,673.00 \$1,367.30 | K | 31% 31% | \$9,434.37 \$943.44 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| HZ7STAADCA10UGF HZ7STAADN200UGF | SEL: HZ7-STA-ADCA10-UG-F SEL: HZ7-STA-ADN200-UG-F | | \$1,367.30 \$38.659.50 | K K | 31% | \$943.44 \$26.675.06 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | " CARAHSOFT |
| HZ7STAADN20UGF | SEL: HZ7-STA-ADN20-UG-F | | \$3,866.50 | К | 31% | \$2,667.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7STAADNA200UGF | SEL: HZ7-STA-ADNA200-UG-F | | \$26,075.50 | K | 31% | \$17,992.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7STAADNA20UGF HZ7STAENCA100UGF | SEL: HZ7-STA-ADNA20-UG-F SEL: HZ7-STA-ENCA100-UG-F | | \$2,608.10 \$29,288.60 | K | 31% 31% | \$1,799.59 \$20,209.13 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| HZ7STAENCA10UGF | SEL: HZ7-STA-ENCA10-UG-F | | \$2,928.20 | ĸ | 31% | \$2,020.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| HZ7STAENNA200UGF | SEL: HZ7-STA-ENNA200-UG-F | | \$11,842.60 | К | 31% | \$8,171.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| HZ7STAENNA20UGF HZ8A100AERCC | SEL: HZ7-STA-ENNA20-UG-F SEL HZ8-A100-AERC-C) | | \$1,183.60 \$34,450.00 | K | 31% 31% | \$816.68 \$23,770.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT VMWARE |
| HZ8A100AERCC-I | SEL HZ8-A100-AERC-C) | | \$36,000.25 | K | 31% | \$23,770.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8A100AERCC-K | SEL HZ8-A100-AERC-C) | | \$38,094.87 | К | 31% | \$26,285.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8A10AERCC HZ8A10AERCC-I | SEL HZ8-A10-AERC-C) SEL HZ8-A10-AERC-C) | | \$3,445.00 \$3,600.03 | K | 31% 31% | \$2,377.05 \$2,484.02 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8A10AERCC-I HZ8A10AERCC-K | SEL HZ8-A10-AERC-C) | | \$3,600.03 \$3,809.49 | K | 31% | \$2,484.02 \$2.628.55 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8ADAA100UGC | SEL HZ8-ADA-ADC100-UG-C) | | \$11,330.00 | ĸ | 31% | \$7,817.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ADAA100UGC-I | SEL HZ8-ADA-ADC100-UG-C) | | \$11,839.85 | K | 31% | \$8,169.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ADAA100UGC-K HZ8ADAAD10UGC | SEL HZ8-ADA-ADC100-UG-C) SEL HZ8-ADA-ADC10-UG-C) | | \$12,517.44 \$1,133.00 | K | 31% 31% | \$8,637.03 \$781.77 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8ADAAD10UGC-I | SEL HZ8-ADA-ADC10-UG-C) | | \$1,183.99 | K | 31% | \$816.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ADAAD10UGC-K | SEL HZ8-ADA-ADC10-UG-C) | | \$1,251.74 | К | 31% | \$863.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ADAAN10UGC HZ8ADAAN10UGC-I | SEL HZ8-ADA-ADN10-UG-C) SEL HZ8-ADA-ADN10-UG-C) | | \$572.00 \$597.74 | K | 31% 31% | \$394.68 \$412.44 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE |
| HZ8ADAAN10UGC-I | SEL HZ8-ADA-ADN10-UG-C) SEL HZ8-ADA-ADN10-UG-C) | | \$632.07 | K | 31% | \$412.44 \$436.13 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ADAD100UGC | SEL HZ8-ADA-ADN100-UG-C) | | \$5,720.00 | K | 31% | \$3,946.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ADAD100UGC-I | SEL HZ8-ADA-ADN100-UG-C) | | \$5,977.40 | K | 31% | \$4,124.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ADAD100UGC-K HZ8ADAE100UGC | SEL HZ8-ADA-ADN100-UG-C) SEL HZ8-ADA-ENC100-UG-C) | | \$6,320.73 \$31,240.00 | K | 31% 31% | \$4,361.30 \$21,555.60 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8ADAE100UGC-I | SEL HZ8-ADA-ENC100-UG-C) | | \$32,645.80 | K | 31% | \$22,525.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ADAE100UGC-K | SEL HZ8-ADA-ENC100-UG-C) | | \$34,529.53 | K | 31% | \$23,825.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ADAEN10UGC HZ8ADAEN10UGC-I | SEL HZ8-ADA-ENC10-UG-C) SEL HZ8-ADA-ENC10-UG-C) | | \$3,124.00 \$3,264.58 | K | 31% 31% | \$2,155.56 \$2,252.56 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8ADAEN10UGC-I HZ8ADAEN10UGC-K | SEL HZ8-ADA-ENC10-UG-C) SEL HZ8-ADA-ENC10-UG-C) | | \$3,264.58 \$3,452.95 | K | 31% | \$2,252.56 \$2,382.54 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8ADANN10UGC | SEL HZ8-ADA-ENN10-UG-C) | | \$1,705.00 | K | 31% | \$1,176.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ADANN10UGC-I | SEL HZ8-ADA-ENN10-UG-C) | | \$1,781.73 | К | 31% | \$1,229.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ADANN10UGC-K HZ8ADC100C | SEL HZ8-ADA-ENN10-UG-C) SEL HZ8-ADC-100-C) | | \$1,887.30 \$41,150.00 | K | 31% 31% | \$1,302.24 \$28.393.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8ADC100C HZ8ADC100C-I | SEL HZ8-ADC-100-C) SEL HZ8-ADC-100-C) | | \$41,150.00 \$43,001.75 | ĸ | 31% | \$28,393.50 \$29.671.21 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| | | | \$45,458.07 | | 31% | \$31,366.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |

NVP MNWNC-109 Price List-3rd party final - 2023-03 50 of 84

| SKU | DESCRIPTION | Model Sub EMC | | ATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|------------------------------------|---|---------------|----------------------|-----------------|------------------------|----------------------------|---------------------------|-----------------------------|--------------------------|------------------|--------------------------------|-------------------------------|------------------|-----------------------------|
| HZ8ADC10C | SEL HZ8-ADC-10-C) | \$4 | 4,115.00 | К | 31% | \$2,839.35 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ADC10C-I | SEL HZ8-ADC-10-C) | | 4,300.18 | K | 31% | \$2,967.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ADC10C-K | SEL HZ8-ADC-10-C) | | 4,545.81 | K | 31% | \$3,136.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| HZ8ADCE100UGC | SEL HZ8-ADC-ENC-100-UG-C) SEL HZ8-ADC-ENC-100-UG-C) | | 9,853.00 | K | 31% | \$13,698.57 \$14,315.01 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| IZ8ADCE100UGC-I IZ8ADCE100UGC-K | SEL HZ8-ADC-ENC-100-UG-C) SEL HZ8-ADC-ENC-100-UG-C) | \$20 | 1,973.34 | K | 31% 31% | \$14,315.01 \$15,161.60 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8ADCE100UGC-K HZ8ADCEN10UGC | SEL HZ8-ADC-ENC-100-UG-C) SEL HZ8-ADC-ENC-10-UG-C) | | 1,973.34 | K | 31% | \$15,161.60 \$1.368.96 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | | \$0.00 | VMWARE VMWARE |
| IZ8ADCEN10UGC-I | SEL HZ8-ADC-ENC-10-UG-C) | | 2,073.28 | K | 31% | \$1,430.56 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| HZ8ADCEN10UGC-K | SEL HZ8-ADC-ENC-10-UG-C) | | 2.189.58 | K | 31% | \$1,510.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ADEN100UGC | SEL HZ8-ADA-ENN100-UG-C) | \$17 | 7,050.00 | K | 31% | \$11,764.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ADEN100UGC-I | SEL HZ8-ADA-ENN100-UG-C) | \$17 | 7,817.25 | K | 31% | \$12,293.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ADEN100UGC-K | SEL HZ8-ADA-ENN100-UG-C) | | 8,873.04 | K | 31% | \$13,022.40 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| HZ8ADN100C | SEL HZ8-ADN-100-C) | | 5,750.00 | K | 31% | \$17,767.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| HZ8ADN100C-I | SEL HZ8-ADN-100-C) | \$26 | 6,908.75 | K | 31% | \$18,567.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| IZ8ADN100C-K | SEL HZ8-ADN-100-C) | | 8,483.96 | K | 31% | \$19,653.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | |
| HZ8ADN10C | SEL HZ8-ADN-10-C) | | 2,575.00 | K | 31% | \$1,776.75 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| IZ8ADN10C-I | SEL HZ8-ADN-10-C) | | 2,690.88 | K | 31% | \$1,856.71 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| IZ8ADN10C-K IZ8ADNA100C | SEL HZ8-ADN-10-C) SEL HZ8-ADN-A100-C) | \$2 | 2,848.40 | K | 31% 31% | \$1,965.40 \$14.855.70 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8ADNA100C-I | SEL HZ8-ADN-A100-C) | | 2,498.85 | K | 31% | \$15,524.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| HZ8ADNA100C-K | SEL HZ8-ADN-A100-C) | \$22 | 3,756.01 | K | 31% | \$16,391.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ADNA10C | SEL HZ8-ADN-A10-C) | \$2 | 2 153 00 | K | 31% | \$1,485,57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IZ8ADNA10C-I | SEL HZ8-ADN-A10-C) | | 2,249.89 | K | 31% | \$1,552.42 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| IZ8ADNA10C-K | SEL HZ8-ADN-A10-C) | | 2.375.60 | K | 31% | \$1,639.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| HZ8ADNE100UGC | SEL HZ8-ADN-ENN-100-UG-C) | | 1,352.00 | K | 31% | \$7,832.88 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IZ8ADNE100UGC-I | SEL HZ8-ADN-ENN-100-UG-C) | \$11 | 1.862.84 | K | 31% | \$8,185,36 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| Z8ADNE100UGC-K | SEL HZ8-ADN-ENN-100-UG-C) | | 2,517.44 | K | 31% | \$8,637.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| Z8ADNEN10UGC | SEL HZ8-ADN-ENN-10-UG-C) | \$1 | 1,135.00 | K | 31% | \$783.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IZ8ADNEN10UGC-I | SEL HZ8-ADN-ENN-10-UG-C) | \$1 | 1,186.08 | K | 31% | \$818.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| Z8ADNEN10UGC-K | SEL HZ8-ADN-ENN-10-UG-C) | \$1 | 1,251.74 | K | 31% | \$863.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| Z8APADC100C | SEL HZ8-AP-ADC100-C) | \$33 | 3,450.00 | K | 31% | \$23,080.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| Z8APADC100C-I | SEL HZ8-AP-ADC100-C) | \$34 | 4,955.25 | K | 31% | \$24,119.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 8APADC100C-K | SEL HZ8-AP-ADC100-C) | \$36 | 6,932.26 | K | 31% | \$25,483.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IZ8APADC10C | SEL HZ8-AP-ADC10-C) | \$3 | 3,345.00 | K | 31% | \$2,308.05 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| Z8APADC10C-I | SEL HZ8-AP-ADC10-C) | | 3,495.53 | K | 31% | \$2,411.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| Z8APADC10C-K | SEL HZ8-AP-ADC10-C) | | 3,693.23 | K | 31% | \$2,548.33 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| IZ8APADN100C | SEL HZ8-AP-ADN100-C) | \$20 | 0,550.00 | K | 31% | \$14,179.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IZ8APADN100C-I | SEL HZ8-AP-ADN100-C) | | 1,474.75 | K | 31% | \$14,817.58 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| IZ8APADN100C-K | SEL HZ8-AP-ADN100-C) | | 2,670.90 | K | 31% | \$15,642.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| IZ8APADN10C | SEL HZ8-AP-ADN10-C) SEL HZ8-AP-ADN10-C) | | 2,055.00 | K | 31% 31% | \$1,417.95 \$1,481.76 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| IZBAPADN10C-I | SEL HZ8-AP-ADN10-C) SEL HZ8-AP-ADN10-C) | | | K | | | | | | | | | | |
| IZ8APADN10C-K IZ8APAE100UGC | SEL HZ8-APA-ENC100-UG-C) | | 2,267.09 | K | 31% | \$1,564.29 | \$0.00 \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| IZ8APAE100UGC IZ8APAE100UGC-I | SEL HZ8-APA-ENC100-0G-C) SEL HZ8-APA-ENC100-UG-C) | \$28 | 8,365.00 9,641.43 | K | 31% 31% | \$19,571.85 \$20.452.59 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| IZ8APAE100UGC-I | SEL HZ8-APA-ENC100-0G-C) SEL HZ8-APA-ENC100-UG-C) | | 11.351.73 | V . | 31% | \$20,452.59 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| Z8APAEN10UGC-K | SEL HZ8-APA-ENC10-UG-C) | | 2,837.00 | K | 31% | \$1,957.53 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| Z8APAEN10UGC-I | SEL HZ8-APA-ENC10-UG-C) | | 2 964 67 | V | 31% | \$1,957.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| Z8APAEN10UGC-K | SEL HZ8-APA-ENC10-UG-C) | | 3.135.17 | K | 31% | \$2,043.02 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| Z8APAN100UGC | SEL HZ8-APA-ENN100-UG-C) | | 6,998.00 | K | 31% | \$11,728.62 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| IZ8APAN100UGC-I | SEL HZ8-APA-ENN100-UG-C) | \$17 | 7,762.91 | K | 31% | \$12,256.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| Z8APAN100UGC-K | SEL HZ8-APA-ENN100-UG-C) | \$18 | 8.795.54 | K | 31% | \$12,968.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8APANN10UGC | SEL HZ8-APA-ENN10-UG-C) | | 1,699.00 | K | 31% | \$1,172.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| HZ8APANN10UGC-I | SEL HZ8-APA-ENN10-UG-C) | \$1 | 1,775.46 | K | 31% | \$1,225.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8APANN10UGC-K | SEL HZ8-APA-ENN10-UG-C) | | 1,879.55 | K | 31% | \$1,296.89 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8APEN100UGC | SEL HZ8-APS-ENN100-UG-C) | | 5,520.00 | K | 31% | \$17,608.80 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8APEN100UGC-I | SEL HZ8-APS-ENN100-UG-C) | \$26 | 6,668.40 | K | 31% | \$18,401.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8APEN100UGC-K | SEL HZ8-APS-ENN100-UG-C) | \$28 | 8,173.93 | K | 31% | \$19,440.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8APSA100UGC | SEL HZ8-AP-STN-ADN100-UG-C) | | 8,470.00 | K | 31% | \$5,844.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| IZ8APSA100UGC-I | SEL HZ8-AP-STN-ADN100-UG-C) | | 8,851.15 | K | 31% | \$6,107.29 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IZ8APSA100UGC-K | SEL HZ8-AP-STN-ADN100-UG-C) | | 9,339.64 | K | 31% | \$6,444.35 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| Z8APSAD10UGC | SEL HZ8-AP-STN-ADN10-UG-C) | | \$847.00 | K | 31% | \$584.43 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| IZ8APSAD10UGC-I | SEL HZ8-AP-STN-ADN10-UG-C) | | \$885.12 | K | 31% | \$610.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IZ8APSAD10UGC-K | SEL HZ8-AP-STN-ADN10-UG-C) | | \$933.96 | K | 31% | \$644.43 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| IZ8APSE100UGC IZ8APSE100UGC-I | SEL HZ8-APS-ENC100-UG-C) SEL HZ8-APS-ENC100-UG-C) | | 2,570.00 4,485.65 | K | 31% | \$29,373.30 \$30,695.10 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| Z8APSE100UGC-I Z8APSE100UGC-K | SEL HZ8-APS-ENC100-UG-C) SEL HZ8-APS-ENC100-UG-C) | | 7.008.22 | K | 31% | \$30,695.10 \$32.435.67 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | VMWARE VMWARE |
| Z8APSE100UGC-K Z8APSEN10UGC | SEL HZ8-APS-ENC10-UG-C) SEL HZ8-APS-ENC10-UG-C) | | 7,008.22 | K | 31% 31% | \$32,435.67 \$2,937.33 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | | \$0.00 | VMWARE VMWARE |
| Z8APSEN10UGC Z8APSEN10UGC-I | SEL HZ8-APS-ENC10-UG-C) SEL HZ8-APS-ENC10-UG-C) | | 4,257.00 4,448.57 | K | 31% 31% | \$2,937.33 \$3,069.51 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | | | VMWARE VMWARE |
| ZBAPSEN10UGC-I ZBAPSEN10UGC-K | SEL HZ8-APS-ENC10-UG-C) SEL HZ8-APS-ENC10-UG-C) | \$4 | 4,448.57 4,700.82 | r. | 31% | \$3,069.51 \$3,243.57 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| Z8APSEN1UUGC-K Z8APSNN1UUGC | SEL HZ8-APS-ENC10-UG-C) SEL HZ8-APS-ENN10-UG-C) | 54 | 2.552.00 | K | 31% | \$3,243.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| Z8APSNN10UGC Z8APSNN10UGC-I | SEL HZ8-APS-ENN10-UG-C) SEL HZ8-APS-ENN10-UG-C) | | 2,552.00 | K | 31% | \$1,840.12 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE VMWARE |
| Z8APSNN10UGC-K | SEL HZ8-APS-ENN10-UG-C) | 92 | 2,817.39 | K | 31% | \$1,944.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| BAPSTA10UGC | SEL HZ8-AP-STC-ADC10-UG-C) | | 1,419.00 | K | 31% | \$979.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| 8APSTA10UGC-I | SEL HZ8-AP-STC-ADC10-UG-C) | | 1,482.86 | K | 31% | \$1,023.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| Z8APSTA10UGC-K | SEL HZ8-AP-STC-ADC10-UG-C) | \$1 | 1,569.52 | K | 31% | \$1,082.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| Z8APSTC100C | SEL HZ8-AP-STC100-C) | \$20 | 0.550.00 | K | 31% | \$14,179.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 8APSTC100C-I | SEL HZ8-AP-STC100-C) | \$21 | 1,474.75 | K | 31% | \$14,817.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| Z8APSTC100C-K | SEL HZ8-AP-STC100-C) | \$22 | 2,670.90 | K | 31% | \$15,642.92 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| Z8APSTC10C | SEL HZ8-AP-STC10-C) | | 2,055.00 | K | 31% | \$1,417.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| 28APSTC10C-I | SEL HZ8-AP-STC10-C) | | 2,147.48 | K | 31% | \$1,481.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| Z8APSTC10C-K | SEL HZ8-AP-STC10-C) | \$2 | 2,267.09 | K | 31% | \$1,564.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 8APSTN100C | SEL HZ8-AP-STN100-C) | | 2,850.00 | K | 31% | \$8,866.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| ZBAPSTN100C-I ZBAPSTN100C-K | SEL HZ8-AP-STN100-C) SEL HZ8-AP-STN100-C) | | 3,428.25 4,222.60 | K | 31% | \$9,265.49 \$9,813.59 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| ZBAPSTN100C-K ZBAPSTN10C | SEL HZ8-AP-STN100-C) SEL HZ8-AP-STN10-C) | | 4,222.60 1.285.00 | r. | 31% 31% | \$9,813.59 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | | \$0.00 | VMWARE VMWARE |
| BAPSTN10C | SEL HZ8-AP-STN10-C) SEL HZ8-AP-STN10-C) | | 1,285.00 | r. | 31% | \$886.65 \$926.55 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE VMWARE |
| SAPSTN10C-I | SEL HZ8-AP-STN10-C) SEL HZ8-AP-STN10-C) | | 1,342.83 | r. | 31% | \$926.55 \$981.36 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| BAPS INTUC-K | SEL HZ8-AP-STN10-C) SEL HZ8-AP-STC-ADC100-UG-C) | 51 | 4,190.00 | K | 31% | \$9,791.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ZBAPTA100UGC | SEL HZ8-AP-STC-ADC100-0G-C) SEL HZ8-AP-STC-ADC100-UG-C) | \$14 | 4,190.00 | K | 31% | \$9,791.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| BAPTA100UGC-K | SEL HZ8-AP-STC-ADC100-UG-C) | | 5,695.24 | K | 31% | \$10,829.72 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| BAVAA100UGC-K | SEL HZ8-AVA-APADC100-UG-C) | 910 | 9,800.00 | K | 31% | \$13,662.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| BAVAA100UGC | SEL HZ8-AVA-APADC 100-0G-C) | | 0.691.00 | K | | \$13,002.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| 8AVAA100UGC-I | SEL HZ8-AVA-APADC100-UG-C) SEL HZ8-AVA-APADC100-UG-C) | | 1.895.83 | K | 31% 31% | \$14,276.79 \$15,108.12 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE VMWARE |
| ZBAVAAP10UGC-K | SEL HZ8-AVA-APADC10-UG-C) | | 1,095.03 | K | 31% | \$1,366.20 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| ZBAVAAP 10UGC | SEL HZ6-AVA-APADC10-0G-C) SEL HZ8-AVA-APADC10-I/G-C) | | 2 069 10 | K | 31% | \$1,300.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| ZBAVAAP10UGC-K | SEL HZ8-AVA-APADC10-UG-C) | | 2,189.58 | K | 31% | \$1,510.81 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| Z8AVAE100UGC | SEL HZ8-AVA-ENC100-UG-C) | QAS | 8,180.00 | K | 31% | \$33,244.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| BAVAE100UGC-I | SEL HZ8-AVA-ENC100-UG-C) | \$50 | 0.348.10 | K | 31% | \$34,740.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| BAVAE100UGC-K | SEL HZ8-AVA-ENC100-UG-C) | | 3.208.80 | K | 31% | \$36,714.07 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| Z8AVAEN10UGC-K | SEL HZ8-AVA-ENC100-0G-C) SEL HZ8-AVA-ENC10-UG-C) | | 4.818.00 | K | 31% | \$3,324.42 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| ZBAVAEN 10UGC | SEL HZ6-AVA-ENC10-0G-C) SEL HZ8-AVA-ENC10-I/G-C) | | 5.034.81 | K | 31% | \$3,324.42 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| Z8AVAEN10UGC-I Z8AVAEN10UGC-K | SEL HZ8-AVA-ENC10-UG-C) SEL HZ8-AVA-ENC10-UG-C) | | 5.320.88 | K | 31% | \$3,474.02 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| Z8AVANN10UGC-K | SEL HZ8-AVA-ENN10-UG-C) | | 2,838.00 | K | 31% | \$1,958.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| | SEL HZB-AVA-ENN10-I/G-C) | | 2.965.71 | K | 31% | \$2,046.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| 78AVANN10UGC-I | | | | | | | | | | | | | | |
| HZ8AVANN10UGC-I HZ8AVANN10UGC-K | SEL HZ8-AVA-ENN10-UG-C) | 99 | 3.135.17 | K | 31% | \$2,163,27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |

NVP MNWNC-109 Price List-3rd party final - 2023-03 51 of 84

| ID SKU | DESCRIPTION | Model Sub | PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|------------------------------------|--|-----------|----------------------------|------------------|------------------------|----------------------------|---------------------------|-----------------------------------|--------------------------|------------------|--------------------------------------|-------------------------------|------------------|-----------------------------|
| HZ8AVAP100UGC-I | SEL HZ8-AVA-APADN100-UG-C) | | \$11,839.85 | К | 31% | \$8,169.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8AVAP100UGC-K HZ8AVAPA10UGC | SEL HZ8-AVA-APADN10-UG-C) SEL HZ8-AVA-APADN10-UG-C) | | \$12,517.44 \$1 133.00 | K | 31% 31% | \$8,637.03 \$781.77 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8AVAPA10UGC-I | SEL HZ8-AVA-APADN10-UG-C) | | \$1,183.99 | K | 31% | \$816.95 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8AVAPA10UGC-K | SEL HZ8-AVA-APADN10-UG-C) | | \$1,251.74 | K | 31% | \$863.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8AVEE100UGC | SEL HZ8-AVE-ENC100-UG-C) | | \$44,770.00 | K | 31% | \$30,891.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8AVEE100UGC-I HZ8AVEE100UGC-K | SEL HZ8-AVE-ENC100-UG-C) SEL HZ8-AVE-ENC100-UG-C) | | \$46,784.65 | K | 31% | \$32,281.41 \$34,147.03 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8AVEE100UGC-K | SEL HZ8-AVE-ENC100-0G-C) SEL HZ8-AVE-ENC10-LIG-C) | | \$49,488.45 \$4.477.00 | K | 31% 31% | \$34,147.03 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE |
| HZ8AVEEN10UGC-I | SEL HZ8-AVE-ENC10-UG-C) | | \$4,678.47 | K | 31% | \$3,228.14 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8AVEEN10UGC-K | SEL HZ8-AVE-ENC10-UG-C) | | \$4,948.85 | K | 31% | \$3,414.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8AVEN100UGC | SEL HZ8-AVE-ENN100-UG-C) | | \$26,070.00 | K | 31% | \$17,988.30 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8AVEN100UGC-I HZ8AVEN100UGC-K | SEL HZ8-AVE-ENN100-UG-C) SEL HZ8-AVE-ENN100-UG-C) | | \$27,243.15 \$28,793.99 | K | 31% 31% | \$18,797.77 \$19,867.85 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8AVEN100UGC-K | SEL HZ8-AVE-ENN10U-UG-C) SEL HZ8-AVE-ENN10-UG-C) | | \$28,793.99 | K | 31% | \$19,867.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| HZ8AVENN10UGC-I | SEL HZ8-AVE-ENN10-UG-C) | | \$2,724.32 | K | 31% | \$1,879.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8AVENN10UGC-K | SEL HZ8-AVE-ENN10-UG-C) | | \$2,879.40 | K | 31% | \$1,986.79 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8AVSA100UGC | SEL HZ8-AVS-APADC100-UG-C) | | \$26,565.00 | K | 31% | \$18,329.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8AVSA100UGC-I HZ8AVSA100UGC-K | SEL HZ8-AVS-APADC100-UG-C) SEL HZ8-AVS-APADC100-UG-C) | | \$27,760.43 \$29,336.54 | K | 31% | \$19,154.70 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8AVSA10UGC-K HZ8AVSAA10UGC | SEL HZ8-AVS-APADIC100-0G-C) SEL HZ8-AVS-APADN10-UG-C) | | \$29,336.54 | K | 31% 31% | \$20,242.21 \$1,089.51 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8AVSAA10UGC-I | SEL HZ8-AVS-APADN10-UG-C) | | \$1,650.06 | K | 31% | \$1,138.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8AVSAA10UGC-K | SEL HZ8-AVS-APADN10-UG-C) | | \$1,747.79 | K | 31% | \$1,205.98 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8AVSAP10UGC | SEL HZ8-AVS-APADC10-UG-C) | | \$2,657.00 | K | 31% | \$1,833.33 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8AVSAP10UGC-I | SEL HZ8-AVS-APADC10-UG-C) | | \$2,776.57 | K | 31% | \$1,915.83 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8AVSAP10UGC-K HZ8AVSE100UGC | SEL HZ8-AVS-APADC10-UG-C) SEL HZ8-AVS-ENC100-UG-C) | | \$2,933.65 \$54,945.00 | K | 31% 31% | \$2,024.22 \$37,912.05 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8AVSE100UGC-I | SEL HZ8-AVS-ENC100-0G-C) SEL HZ8-AVS-ENC100-UG-C) | | \$54,945.00 \$57.417.53 | K | 31% | \$37,912.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8AVSE100UGC-K | SEL HZ8-AVS-ENC100-UG-C) | | \$60,727.02 | ĸ | 31% | \$41,901.64 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8AVSEN10UGC | SEL HZ8-AVS-ENC10-UG-C) | | \$5,495.00 | K | 31% | \$3,791.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8AVSEN10UGC-I | SEL HZ8-AVS-ENC10-UG-C) | | \$5,742.28 | K | 31% | \$3,962.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8AVSEN10UGC-K | SEL HZ8-AVS-ENC10-UG-C) SEL HZ8-AVS-ENN100-UG-C) | | \$6,072.70 | K | 31% | \$4,190.16 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8AVSN100UGC | SEL HZ8-AVS-ENN100-UG-C) SEL HZ8-AVS-ENN100-UG-C) | | \$32,835.00 \$34.312.58 | K | 31% 31% | \$22,656.15 \$23,675.68 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8AVSN100UGC-I HZ8AVSN100UGC-K | SEL HZ8-AVS-ENN100-0G-C) SEL HZ8-AVS-ENN100-UG-C) | | \$34,312.58 \$36.312.20 | K | 31% | \$23,675.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8AVSNN10UGC | SEL HZ8-AVS-ENN10-UG-C) | | \$3,284.00 | K | 31% | \$2,265.96 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8AVSNN10UGC-I | SEL HZ8-AVS-ENN10-UG-C) | | \$3,431.78 | K | 31% | \$2,367.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8AVSNN10UGC-K | SEL HZ8-AVS-ENN10-UG-C) | | \$3,631.22 | K | 31% | \$2,505.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8AVSP100UGC | SEL HZ8-AVS-APADN100-UG-C) | | \$15,785.00 | K | 31% | \$10,891.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8AVSP100UGC-I HZ8AVSP100UGC-K | SEL HZ8-AVS-APADN100-UG-C) SEL HZ8-AVS-APADN100-UG-C) | | \$16,495.33 \$17,477.91 | K | 31% 31% | \$11,381.78 \$12,059,76 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8AVSP1000GC-K HZ8E100AERCC | SEL HZ8-AVS-APADIN100-0G-C) SEL HZ8-E100-AERC-C) | | \$17,477.91 | K | 31% | \$12,059.76 \$36.880.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| HZ8E100AERCC-I | SEL HZ8-E100-AERC-C) | | \$55,855.25 | K | 31% | \$38,540.12 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8E100AERCC-K | SEL HZ8-E100-AERC-C) | | \$59,021.86 | K | 31% | \$40,725.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8E100AERUGC | SEL HZ8-E100-AERC-UG-C) | | \$20,900.00 | K | 31% | \$14,421.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8E100AERUGC-I | SEL HZ8-E100-AERC-UG-C) | | \$21,840.50 | K | 31% | \$15,069.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8E100AERUGC-K HZ8E10AERCC | SEL HZ8-E100-AERC-UG-C) SEL HZ8-E10-AERC-C) | | \$23,058.44 \$5,345.00 | K | 31% 31% | \$15,910.32 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| HZ8E10AERCC-I | SEL HZ8-E10-AERC-C) SEL HZ8-E10-AERC-C) | | \$5,345.00 \$5,585.53 | K | 31% | \$3,688.05 \$3,854.02 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8E10AERCC-K | SEL HZ8-E10-AERC-C) | | \$5,902.19 | K | 31% | \$4,072.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8E10AERCUGC | SEL HZ8-E10-AERC-UG-C) | | \$2,090.00 | K | 31% | \$1,442.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8E10AERCUGC-I | SEL HZ8-E10-AERC-UG-C) | | \$2,184.05 | K | 31% | \$1,506.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8E10AERCUGC-K | SEL HZ8-E10-AERC-UG-C) | | \$2,305.84 | K | 31% | \$1,591.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8EADS100UGC | SEL HZ8-EAD-STD100-UG-C) SEL HZ8-EAD-STD100-UG-C) | | \$18,029.00 | K | 31% | \$12,440.01 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8EADS100UGC-I HZ8EADS100UGC-K | SEL HZ8-EAD-STD100-UG-C) SEL HZ8-EAD-STD100-UG-C) | | \$18,840.31 \$19,958.15 | K | 31% 31% | \$12,999.81 \$13,771.12 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8EADST00UGC*K | SEL HZ8-EAD-STD10-UG-C) | | \$1,803.00 | K | 31% | \$1 244 07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8EADST10UGC-I | SEL HZ8-EAD-STD10-UG-C) | | \$1,884.14 | K | 31% | \$1,300.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8EADST10UGC-K | SEL HZ8-EAD-STD10-UG-C) | | \$1,995.81 | K | 31% | \$1,377.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENAE100UGC | SEL HZ8-ENA-ENC100-UG-C) | | \$17,050.00 | K | 31% | \$11,764.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENAE100UGC-I | SEL HZ8-ENA-ENC100-UG-C) SEL HZ8-ENA-ENC100-UG-C) | | \$17,817.25 \$18.873.04 | K | 31% | \$12,293.90 \$13.022.40 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8ENAE100UGC-K HZ8ENAEN10UGC | SEL HZ8-ENA-ENC10U-UG-C) SEL HZ8-ENA-ENC10-UG-C) | | \$18,873.04 | K | 31% 31% | \$13,022.40 \$1,176.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| HZ8ENAEN10UGC-I | SEL HZB-ENA-ENC10-UG-C) | | \$1,781.73 | K | 31% | \$1,770.43 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENAEN10UGC-K | SEL HZ8-ENA-ENC10-UG-C) | | \$1,887.30 | K | 31% | \$1,302.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENANN10UGC | SEL HZ8-ENA-ENN10-UG-C) | | \$737.00 | K | 31% | \$508.53 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENANN10UGC-I | SEL HZ8-ENA-ENN10-UG-C) | | \$770.17 | K | 31% | \$531.42 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENANN10UGC-K HZ8ENC100C | SEL HZ8-ENA-ENN10-UG-C) | | \$817.70 | K | 31% | \$564.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| HZ8ENC100C HZ8ENC100C-I | SEL HZ8-ENC-100-C) SEL HZ8-ENC-100-C) | | \$59,250.00 \$61,916.25 | K | 31% 31% | \$40,882.50 \$42,722.21 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8ENC100C-I HZ8ENC100C-K | SEL HZ8-ENC-100-C) SEL HZ8-ENC-100-C) | | \$61,916.25 \$65,454.97 | K | 31% | \$42,722.21 \$45,163.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENC10C | SEL HZ8-ENC-10-C) | | \$5,925.00 | K | 31% | \$4,088.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENC10C-I | SEL HZ8-ENC-10-C) | | \$6,191.63 | K | 31% | \$4,272.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENC10C-K | SEL HZ8-ENC-10-C) | | \$6,545.50 | K | 31% | \$4,516.40 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENEN100UGC HZ8ENEN100UGC-I | SEL HZ8-ENA-ENN100-UG-C) SEL HZ8-ENA-ENN100-UG-C) | | \$7,370.00 \$7,701.65 | K | 31% 31% | \$5,085.30 \$5,314.14 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8ENEN100UGC-I HZ8ENEN100UGC-K | SEL HZ8-ENA-ENN100-UG-C) SEL HZ8-ENA-ENN100-UG-C) | | \$7,701.65 \$8,177.03 | K | 31% | \$5,314.14 \$5,642.15 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8ENN100C | SEL HZ8-ENN-100-05-C) | | \$36,050.00 | K | 31% | \$24,874.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENN100C-I | SEL HZ8-ENN-100-C) | | \$37,672.25 | K | 31% | \$25,993.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENN100C-K | SEL HZ8-ENN-100-C) | | \$39,800.03 | K | 31% | \$27,462.02 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENN10C | SEL HZ8-ENN-10-C) | | \$3,605.00 | K | 31% | \$2,487.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENN10C-I HZ8ENN10C-K | SEL HZ8-ENN-10-C) SEL HZ8-ENN-10-C) | | \$3,767.23 \$3,980.00 | K | 31% 31% | \$2,599.39 \$2,746.20 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8ENN10C-K HZ8ENNA100C | SEL HZ8-ENN-10-C) SEL HZ8-ENN-A100-C) | | \$3,980.00 \$33,405.00 | K | 31% 31% | \$2,746.20 \$23,049.45 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8ENNA100C-I | SEL HZ8-ENN-A100-C) | | \$34,908.23 | K | 31% | \$23,049.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENNA100C-K | SEL HZ8-ENN-A100-C) | | \$36,932.26 | K | 31% | \$25,483.26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENNA100UGC | SEL HZ8-ENN-A100-UG-C) | | \$13,063.00 | K | 31% | \$9,013.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENNA100UGC-I | SEL HZ8-ENN-A100-UG-C) | | \$13,650.84 | K | 31% | \$9,419.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENNA100UGC-K HZ8ENNA10C | SEL HZ8-ENN-A100-UG-C) SEL HZ8-ENN-A10-C) | | \$14,455.12 | K | 31% | \$9,974.03 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8ENNA10C-I | SEL HZ8-ENN-A10-C) SEL HZ8-ENN-A10-C) | | \$3,340.50 \$3,490.82 | K | 31% 31% | \$2,304.95 \$2,408.67 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| HZ8ENNA10C-I HZ8ENNA10C-K | SEL HZ8-ENN-A10-C) SEL HZ8-ENN-A10-C) | | \$3,490.82 \$3,693.23 | K | 31% | \$2,408.67 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENNA10UGC | SEL HZ8-ENN-A10-UG-C) | | \$1,306.00 | K | 31% | \$2,546.33 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENNA10UGC-I | SEL HZ8-ENN-A10-UG-C) | | \$1,364.77 | K | 31% | \$941.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENNA10UGC-K | SEL HZ8-ENN-A10-UG-C) | | \$1,445.51 | K | 31% | \$997.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENNE100UGC | SEL HZ8-ENN-ENC-100-UG-C) | | \$25,493.00 | K | 31% | \$17,590.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENNE100UGC-I HZ8ENNE100UGC-K | SEL HZ8-ENN-ENC-100-UG-C) SEL HZ8-ENN-ENC-100-UG-C) | | \$26,640.19 \$28,173.93 | K | 31% 31% | \$18,381.73 \$19,440.01 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARF |
| | | | | K | | | | | | | | | | |
| HZ8ENNEN10UGC HZ8ENNEN10UGC-I | SEL HZ8-ENN-ENC-10-UG-C) SEL HZ8-ENN-ENC-10-UG-C) | | \$2,549.00 \$2,663.71 | K | 31% 31% | \$1,758.81 \$1,837.96 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8ENNEN10UGC-I HZ8ENNEN10UGC-K | SEL HZ8-ENN-ENC-10-UG-C) SEL HZ8-ENN-ENC-10-UG-C) | | \$2,663.71 | K | 31% | \$1,837.96 \$1,944.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| | SEL HZ8-ENTA-STDA100-UG-C | | \$10,300.00 | K | 31% | \$7,107.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENS100UGC1 | | | \$10,763.50 | K | 31% | \$7,426.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8ENS100UGC1-I | SEL HZ8-ENTA-STDA100-UG-C | | | | | | | | | | | | | |
| | SEL HZ8-ENTA-STDA100-UG-C SEL HZ8-ENTA-STDA100-UG-C SEL HZ8-ENTA-STDA10-UG-C | | \$11,354.83 \$1,029.00 | К | 31% 31% | \$7,834.83 \$710.01 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |

NVP MNWNC-109 Price List-3rd party final - 2023-03 52 of 84

| SKU | DESCRIPTION | Model Sub sku | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|------------------------------------|--|------------------|----------------------------|---------------------------------------|------------------------|----------------------------|---------------------------|-----------------------------------|--------------------------|------------------|--------------------------------------|-------------------------------|------------------|-----------------------------|
| HZ8ENST10UGC1-K | SEL HZ8-ENTA-STDA10-UG-C | | \$1,135.48 | К | 31% | \$783.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8LXC100C HZ8LXC100C-I | SEL HZ8-LXC-100-C) SEL HZ8-LXC-100-C) | | \$15,450.00 \$16,145.25 | K | 31% 31% | \$10,660.50 \$11,140.22 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8LXC100C-I | SEL HZ8-LXC-100-C) SEL HZ8-LXC-100-C) | | \$16,145.25 \$14.322.92 | K | 31% | \$11,140.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| HZ8LXC100C-K | SEL HZ8-LXC-100-C) | | \$14,322.92 | K | 31% | \$1,066.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8LXC10C-I | SEL HZ8-LXC-10-C) | | \$1,614.53 | K | 31% | \$1,114.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8LXC10C-K | SEL HZ8-LXC-10-C) | | \$1,432.29 | K | 31% | \$988.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8LXCE100UGC | SEL HZ8-LXC-ENC-100-UG-C) | | \$48,180.00 | K | 31% | \$33,244.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8LXCE100UGC-I | SEL HZ8-LXC-ENC-100-UG-C) | | \$50,348.10 | K | 31% | \$34,740.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8LXCE100UGC-K | SEL HZ8-LXC-ENC-100-UG-C) | | \$52,597.30 | K | 31% | \$36,292.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8LXCEN10UGC | SEL HZ8-LXC-ENC-10-UG-C) | | \$4,818.00 | K | 31% | \$3,324.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8LXCEN10UGC-I | SEL HZ8-LXC-ENC-10-UG-C) | | \$5,034.81 | K | 31% | \$3,474.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8LXCEN10UGC-K | SEL HZ8-LXC-ENC-10-UG-C) | | \$5,259.73 | K | 31% | \$3,629.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8MADN100UGC | SEL HZ8-MGP-ADN-100-UG-C) | | \$11,330.00 | K | 31% | \$7,817.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8MADN100UGC-I | SEL HZ8-MGP-ADN-100-UG-C) | | \$11,839.85 | К | 31% | \$8,169.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8MADN100UGC-K | SEL HZ8-MGP-ADN-100-UG-C) | | \$12,517.44 | к | 31% | \$8,637.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8MGADN10UGC | SEL HZ8-MGP-ADN-10-UG-C) | | \$1,133.00 | K | 31% | \$781.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8MGADN10UGC-I HZ8MGADN10UGC-K | SEL HZ8-MGP-ADN-10-UG-C) SEL HZ8-MGP-ADN-10-UG-C) | | \$1,183.99 \$1,251.74 | K | 31% | \$816.95 \$863.70 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8MGADN10UGC-K HZ8MGPA100UGC | SEL HZ8-MGP-ADN-10-UG-C) SEL HZ8-MGP-ADC-100-UG-C) | | \$1,251.74 \$28.270.00 | K | 31% 31% | \$863.70 \$19.506.30 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| HZ8MGPA100UGC-I | SEL HZ8-MGP-ADC-100-UG-C) SEL HZ8-MGP-ADC-100-UG-C) | | \$28,270.00 | K | 31% | \$19,506.30 \$20.384.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| HZ8MGPA100UGC-K | SEL HZ8-MGP-ADC-100-UG-C) | | \$31,196,71 | , , | 31% | \$20,364.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8MGPAD10UGC | SEL HZ8-MGP-ADC-10-UG-C) | | \$2.827.00 | K | 31% | \$1,950.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8MGPAD10UGC-I | SEL HZ8-MGP-ADC-10-UG-C) | | \$2,027.00 | , K | 31% | \$2,038,41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8MGPAD10UGC-K | SEL HZ8-MGP-ADC-10-UG-C) | | \$3,119.67 | K | 31% | \$2,050.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8MRAD100UGC | SEL HZ8-MRG-ADN-100-UG-C) | | \$11,330.00 | K | 31% | \$7,817.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8MRAD100UGC-I | SEL H78-MRG-ADN-100-0G-C) | | \$11,839.85 | K | 31% | \$8 169 50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8MRAD100UGC-K | SEL HZ8-MRG-ADN-100-UG-C) | | \$12,517.44 | K | 31% | \$8,637.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8MRADN10UGC | SEL HZ8-MRG-ADN-10-UG-C) | | \$1,133.00 | K | 31% | \$781.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8MRADN10UGC-I | SEL HZ8-MRG-ADN-10-UG-C) | | \$1,183.99 | K | 31% | \$816.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8MRADN10UGC-K | SEL HZ8-MRG-ADN-10-UG-C) | | \$1,251.74 | К | 31% | \$863.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8MRGA100UGC | SEL HZ8-MRG-ADC-100-UG-C) | | \$28,270.00 | K | 31% | \$19,506.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8MRGA100UGC-I | SEL HZ8-MRG-ADC-100-UG-C) | | \$29,542.15 | K | 31% | \$20,384.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8MRGA100UGC-K | SEL HZ8-MRG-ADC-100-UG-C) | | \$31,196.71 | К | 31% | \$21,525.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8MRGAD10UGC | SEL HZ8-MRG-ADC-10-UG-C) | | \$2,827.00 | K | 31% | \$1,950.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8MRGAD10UGC-I | SEL HZ8-MRG-ADC-10-UG-C) | | \$2,954.22 | К | 31% | \$2,038.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8MRGAD10UGC-K | SEL HZ8-MRG-ADC-10-UG-C) | | \$3,119.67 | К | 31% | \$2,152.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STAA100UGC | SEL HZ8-STA-ADCA100-UG-C) | | \$16,390.00 | К | 31% | \$11,309.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STAA100UGC-I | SEL HZ8-STA-ADCA100-UG-C) | | \$17,127.55 | К | 31% | \$11,818.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STAA100UGC-K | SEL HZ8-STA-ADCA100-UG-C) | | \$18,097.97 | K | 31% 31% | \$12,487.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STAAA10UGC | SEL HZ8-STA-ADCA10-UG-C) | | \$1,639.00 | K | | \$1,130.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| HZ8STAAA10UGC-I HZ8STAAA10UGC-K | SEL HZ8-STA-ADCA10-UG-C) | | \$1,712.76 | K | 31% | \$1,181.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| HZ8STAAA10UGC-K | SEL HZ8-STA-ADCA10-UG-C) SEL HZ8-STA-ADC10-LIG-C) | | \$1,809.80 \$2,376.00 | K | 31% 31% | \$1,248.76 \$1,639.44 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE |
| HZ8STAAD10UGC-I | SEL HZ8-STA-ADC10-UG-C) SEL HZ8-STA-ADC10-UG-C) | | \$2,376.00 | K | 31% | \$1,639.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| HZ8STAAD10UGC-I | SEL HZ8-STA-ADC10-UG-C) SEL HZ8-STA-ADC10-UG-C) | | \$2,482.92 | K | 31% | \$1,713.21 \$1,810.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| HZ8STAD100GC-K | SEL HZ8-ST-ADC-100-UG-C) | | \$16,940.00 | , , | 31% | \$1,610.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STAD100UGC-I | SEL HZ8-ST-ADC-100-UG-C) | | \$17,702.30 | , , , , , , , , , , , , , , , , , , , | 31% | \$12,214.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STAD100UGC-K | SEL HZ8-ST-ADC-100-UG-C) | | \$18,718.03 | , K | 31% | \$12,214.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STADC10UGC | SEL HZ8-ST-ADC-10-UG-C) | | \$1,694.00 | K | 31% | \$1,168.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STADC10UGC-I | SEL H78-ST-ADC-10-LIG-C) | | \$1,770.23 | ĸ | 31% | \$1,221.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STADC10UGC-K | SEL HZ8-ST-ADC-10-UG-C) | | \$1,871.80 | ĸ | 31% | \$1,291.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STAE100UGC | SEL HZ8-STA-ENCA100-UG-C) | | \$37,290.00 | K | 31% | \$25,730.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STAE100UGC-I | SEL HZ8-STA-ENCA100-UG-C) | | \$38,968.05 | K | 31% | \$26.887.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STAE100UGC-K | SEL HZ8-STA-ENCA100-UG-C) | | \$41,195.16 | K | 31% | \$28,424.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STAEN10UGC | SEL HZ8-STA-ENCA10-UG-C) | | \$3,729.00 | K | 31% | \$2,573.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STAEN10UGC-I | SEL HZ8-STA-ENCA10-UG-C) | | \$3,896,81 | K | 31% | \$2,688.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STAEN10UGC-K | SEL HZ8-STA-ENCA10-UG-C) | | \$4,119.52 | K | 31% | \$2,842.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STD100C | SEL HZ8-STD-100-C) | | \$25,750.00 | K | 31% | \$17,767.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STD100C-I | SEL HZ8-STD-100-C) | | \$26,908.75 | K | 31% | \$18,567.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STD100C-K | SEL HZ8-STD-100-C) | | \$28,483.96 | K | 31% | \$19,653.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STD100UGC | SEL HZ8-STA-ADC100-UG-C) | | \$23,760.00 | K | 31% | \$16,394.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STD100UGC-I | SEL HZ8-STA-ADC100-UG-C) | | \$24,829.20 | K | 31% | \$17,132.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STD100UGC-K | SEL HZ8-STA-ADC100-UG-C) | | \$26,236.24 | K | 31% | \$18,103.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STD10C | SEL HZ8-STD-10-C) | | \$2,575.00 | K | 31% | \$1,776.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STD10C-I | SEL HZ8-STD-10-C) | | \$2,690.88 | К | 31% | \$1,856.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STD10C-K | SEL HZ8-STD-10-C) | | \$2,848.40 | K | 31% | \$1,965.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STDA100C | SEL HZ8-STD-A100-C) | | \$19,550.00 | K | 31% | \$13,489.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STDA100C-I HZ8STDA100C-K | SEL HZ8-STD-A100-C) SEL HZ8-STD-A100-C) | | \$20,429.75 \$21,585.80 | K | 31% 31% | \$14,096.53 \$14,894.20 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8STDA100C-K HZ8STDA10C | SEL HZ8-STD-A100-C) SEL HZ8-STD-A10-C) | | \$21,585.80 \$1.955.00 | K | 31% | \$14,894.20 \$1.348.95 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| HZ8STDA10C-I | SEL HZ8-STD-A10-C) SEL HZ8-STD-A10-C) | | \$1,955.00 | K | 31% | \$1,348.95 \$1,409.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STDA10C-I | SEL HZ8-STD-A10-C) | | \$2,042.98 | K | 31% | \$1,409.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STDAS10UGC | SEL HZ8-STDA-STD10-UG-C) | | \$723.00 | ĸ | 31% | \$498.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STDAS10UGC-I | SEL HZ8-STDA-STD10-UG-C) | | \$755.54 | ĸ | 31% | \$521.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STDAS10UGC-K | SEL HZ8-STDA-STD10-UG-C) | | \$802.20 | K | 31% | \$553.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STDS100UGC | SEL HZ8-STDA-STD100-UG-C) | | \$7,233.00 | K | 31% | \$4,990.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STDS100UGC-I | SEL HZ8-STDA-STD100-UG-C) | | \$7,558.49 | К | 31% | \$5,215.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STDS100UGC-K | SEL HZ8-STDA-STD100-UG-C) | | \$8,022.01 | К | 31% | \$5,535.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STEN100UGC | SEL HZ8-ST-ENC-100-UG-C) | | \$36,842.00 | К | 31% | \$25,420.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STEN100UGC-I | SEL HZ8-ST-ENC-100-UG-C) | | \$38,499.89 | К | 31% | \$26,564.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STEN100UGC-K | SEL HZ8-ST-ENC-100-UG-C) | | \$40,730.12 | K | 31% | \$28,103.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STENC10UGC | SEL HZ8-ST-ENC-10-UG-C) SEL HZ8-ST-ENC-10-UG-C) | | \$3,684.00 \$3,849.78 | K | 31% 31% | \$2,541.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8STENC10UGC-I HZ8STENC10UGC-K | SEL HZ8-ST-ENC-10-UG-C) SEL HZ8-ST-ENC-10-UG-C) | | \$3,849.78 \$4,073.01 | K | 31% | \$2,656.35 \$2,810.38 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8TACS100UGC-K | SEL HZ8-ST-ENC-10-UG-C) SEL HZ8-TAC-STA100-UG-C) | | \$4,073.01 | ν. | | \$2,810.38 \$12,140.55 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8TACS100UGC HZ8TACS100UGC-I | SEL HZ8-TAC-STA100-UG-C) SEL HZ8-TAC-STA100-UG-C) | | \$17,595.00 \$18.386.78 | K V | 31% 31% | \$12,140.55 \$12,686.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| IZ8TACS100UGC-I | SEL HZ8-TAC-STA100-UG-C) SEL HZ8-TAC-STA100-UG-C) | | \$18,386.78 \$19,415.59 | ı. | 31% | \$12,686.88 \$13,396.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8TCLS10UGC-K | SEL HZ8-TCL-STA100-0G-C) | | \$1,749.00 | K | 31% | \$1,206.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| Z8TCLS10UGC1-I | SEL HZ8-TCL-STA10-UG-C | | \$1,827.71 | ĸ | 31% | \$1,261.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8TCLS10UGC1-K | SEL HZ8-TCL-STA10-UG-C | | \$1,933.81 | ĸ | 31% | \$1,334.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8THIS100UGC | SEL HZ8-THIN-ST100-UG-C) | | \$20,605.00 | ĸ | 31% | \$14,217.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8THIS100UGC-I | SEL HZ8-THIN-ST100-UG-C) | | \$21,532.23 | ĸ | 31% | \$14,857.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8THIS100UGC-K | SEL HZ8-THIN-ST100-UG-C) | | \$22,748.41 | ĸ | 31% | \$15,696,40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8TPROS10UGC | SEL HZ8-TPRO-ST10-UG-C) | | \$2,163.00 | K | 31% | \$1,492.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8TPROS10UGC-I | SEL HZ8-TPRO-ST10-UG-C) | | \$2,163.00 | ĸ | 31% | \$1,559.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8TPROS10UGC-K | SEL HZ8-TPRO-ST10-UG-C) | | \$2,391.10 | ĸ | 31% | \$1,649.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8UEME100UGC | SEL HZ8-UEM-ENC-100-UG-C) | | \$54.100.00 | ĸ | 31% | \$37.329.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8UEME100UGC-I | SEL HZ8-UEM-ENC-100-UG-C) | | \$56,534.50 | ĸ | 31% | \$39,008.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8UEME100UGC-K | SEL HZ8-UEM-ENC-100-UG-C) | | \$59,796.93 | ĸ | 31% | \$41,259,88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL HZ8-UEM-ENC-10-UG-C) | | \$5,410.00 | ĸ | 31% | \$3,732.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8UEMEN10UGC | | | | | | | | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | |
| HZ8UEMEN10UGC | SEL HZ8-UEM-ENC-10-UG-C) | | \$5,653.45 | K | 31% | \$3,900.88 | \$0.00 | | | | \$0.00 | | | VMWARE |
| | SEL HZ8-UEM-ENC-10-UG-C) SEL HZ8-UEM-ENC-10-UG-C) | | \$5,979.69 | K | 31% | \$3,900.88 \$4,125.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| HZ8UEMEN10UGC HZ8UEMEN10UGC-I | SEL HZ8-UEM-ENC-10-UG-C) | | | K K | | | | | | | | | | |

NVP MNWNC-109 Price List-3rd party final - 2023-03 53 of 84

| D SKU | DESCRIPTION | Model Sub sku | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|-------------------------------------|---|------------------|----------------------------|------------------|------------------------|----------------------------|---------------------------|-----------------------------------|--------------------------|------------------|------------------|-------------------------------|------------------|-----------------------------|
| HZ8UEMNN10UGC | SEL HZ8-UEM-ENN-10-UG-C) | | \$3,296.00 | К | 31% | \$2,274.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8UEMNN10UGC-I | SEL HZ8-UEM-ENN-10-UG-C) SEL HZ8-UEM-ENN-10-UG-C) | | \$3,444.32 \$3,638.97 | К | 31% 31% | \$2,376.58 \$2,510.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| HZ8UEMNN10UGC-K HZ8VADA100UGC | SEL HZ8-VEM-ENN-10-UG-C) SEL HZ8-VAD-ADC-100-UG-C) | | \$3,638.97 | K | 31% | \$2,510.89 \$16.394.40 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8VADA100UGC-I | SEL HZ8-VAD-ADC-100-0G-C) SEL HZ8-VAD-ADC-100-UG-C) | | \$23,760.00 | K | 31% | \$17,132,15 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8VADA100UGC-K | SEL HZ8-VAD-ADC-100-UG-C) | | \$26,236.24 | K | 31% | \$18,103.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8VADAD10UGC | SEL HZ8-VAD-ADC-10-UG-C) | | \$2,376.00 | K | 31% | \$1,639.44 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8VADAD10UGC-I | SEL HZ8-VAD-ADC-10-UG-C) | | \$2,482.92 | К | 31% | \$1,713.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8VADAD10UGC-K HZ8VADF100UGC | SEL HZ8-VAD-ADC-10-UG-C) SEL HZ8-VAD-ENC-100-LIG-C) | | \$2,623.62 \$43.670.00 | K | 31% 31% | \$1,810.30 \$30.132.30 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8VADE 1000GC | SEL HZ8-VAD-ENC-100-UG-C) | | \$45,670.00 | K | 31% | \$30,132.30 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8VADE100UGC-K | SEL HZ8-VAD-ENC-100-UG-C) | | \$48,248.33 | K | 31% | \$33,291.35 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8VADEN10UGC | SEL HZ8-VAD-ENC-10-UG-C) | | \$4,367.00 | K | 31% | \$3,013.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8VADEN10UGC-I | SEL HZ8-VAD-ENC-10-UG-C) | | \$4,563.52 | K | 31% | \$3,148.83 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8VADEN10UGC-K | SEL HZ8-VAD-ENC-10-UG-C) | | \$4,824.83 | K | 31% | \$3,329.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8VENS100UGC | SEL HZ8-VENT-ST100-UG-C) | | \$10,300.00 | К | 31% | \$7,107.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8VENS100UGC-I HZ8VENS100UGC-K | SEL HZ8-VENT-ST100-UG-C) SEL HZ8-VENT-ST100-UG-C) | | \$10,763.50 \$11,354.83 | K | 31% 31% | \$7,426.82 \$7,834.83 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8VENS100UGC-K HZ8VENTS10UGC | SEL HZ8-VENT-ST100-0G-C) SEL HZ8-VENT-ST10-UG-C) | | \$11,354.83 \$1.030.00 | K | 31% | \$7,834.83 \$710.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| HZ8VENTS10UGC-I | SEL HZ8-VENT-ST10-UG-C) | | \$1,076.35 | ĸ | 31% | \$742.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8VENTS10UGC-K | SEL HZ8-VENT-ST10-UG-C) | | \$1,135.48 | K | 31% | \$783.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8WADN100UGC | SEL HZ8-WSP-ADN-100-UG-C) | | \$11,333.00 | K | 31% | \$7,819.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8WADN100UGC-I | SEL HZ8-WSP-ADN-100-UG-C) | | \$11,842.99 | К | 31% | \$8,171.66 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8WADN100UGC-K | SEL HZ8-WSP-ADN-100-UG-C) | | \$12,517.44 | K | 31% | \$8,637.03 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZ8WSADN10UGC HZ8WSADN10UGC-I | SEL HZ8-WSP-ADN-10-UG-C) SEL HZ8-WSP-ADN-10-UG-C) | | \$1,133.00 \$1,183.99 | K | 31% 31% | \$781.77 \$816.95 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZ8WSADN10UGC-I | SEL HZ8-WSP-ADN-10-UG-C) | | \$1,163.99 | K | 31% | \$863.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZVAE100UGC | SEL HZ-VAD-ENTC-100-UG-C) | | \$34,000.00 | K | 31% | \$23,460.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZVAE100UGC-I | SEL HZ-VAD-ENTC-100-UG-C) | | \$37,400.00 | K | 31% | \$25,806.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZVAE100UGC-K | SEL HZ-VAD-ENTC-100-UG-C) | | \$35,841.00 | К | 31% | \$24,730.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZVAE10UGC | SEL HZ-VAD-ENTC-10-UG-C) | | \$3,400.00 | К | 31% | \$2,346.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZVAE10UGC-I | SEL HZ-VAD-ENTC-10-UG-C) SEL HZ-VAD-ENTC-10-UG-C) | | \$3,740.00 \$3,584.00 | K | 31% 31% | \$2,580.60 \$2,472.96 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE |
| HZVAE10UGC-K HZVUADVC10UGC | SEL HZ-VAD-ENTC-10-UG-C) SEL HZ-VU-ADVC-10-UG-C) | | \$3,584.00 \$1,650.00 | K | 31% | \$2,472.96 \$1.138.50 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| HZVUADVC10UGC-I | SEL HZ-VU-ADVC-10-UG-C) | | \$1,815.00 | K | 31% | \$1,252.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| HZVUADVC10UGC-K | SEL HZ-VU-ADVC-10-UG-C) | | \$1,419.27 | K | 31% | \$979.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IA-PER-T0 | SEL InfoArchive 1-5TB | | \$76,730.77 | ĸ | 31% | \$52,944,23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " OPENTEXT |
| IA-PER-T1 | SEL InfoArchive 6-20TB | | \$46,038.46 | K | 31% | \$31,766.54 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " OPENTEXT |
| IA-PER-T2 | SEL InfoArchive 21-50TB | | \$28,773.85 | K | 31% | \$19,853.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " OPENTEXT |
| IA-PER-T3 IA-PER-T4 | SEL InfoArchive 51-100TB SEL InfoArchive 101-300TB | | \$16,881.54 \$11,050.77 | K | 31% 31% | \$11,648.26 \$7.625.03 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " OPENTEXT " OPENTEXT |
| IA-PER-15 | SEL InfoArchive 101-3001B SEL InfoArchive 301-1000TB | | \$11,050.77 \$6,153.85 | K | 31% | \$7,625.03 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " OPENTEXT |
| IA-PER-T6 | SEL InfoArchive 1001+2000 TB | | \$4,615.00 | K | 31% | \$3,184.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " OPENTEXT |
| IA-PER-T7 | SEL InfoArchive 2001+5000 TB | | \$4,038.00 | K | 31% | \$2,786.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " OPENTEXT |
| IA-PER-T8 | SEL InfoArchive 5001+TB | | \$3,654.00 | K | 31% | \$2,521.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " OPENTEXT |
| I-FLEX | SEL Boomi INTEGRATION FLEX | | \$2,083.25 | K | 31% | \$1,437.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| IGL-CA-009 | SEL Eyeglass Isilon Probe-Basic | | \$1,795.00 | К | 31% | \$1,238.55 \$3.538.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" SUPERNA "" SUPERNA |
| IGLS-AC-LIC | SEL Superna Anycopy Cluster License | | \$5,127.69 | K | 31% | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 | \$0.00 \$0.00 | "" SUPERNA "" SUPERNA |
| IGLS-CB-3YR IGLS-CB-5YR | SEL IGLS Data Protect 2 CLSTR Bundle 3y SEL IGLS Data Protect 2 CLSTR Bundle 5y | | \$47,066.15 \$55.070.77 | K | 31% 31% | \$32,475.64 \$37,998.83 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " SUPERNA |
| IGLS-ESUITE1-3YR | SEL Enterprise Suite 1 Write CLSTR 3vr | | \$63,206.15 | K | 31% | \$43.612.24 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SUPERNA |
| IGLS-ESUITE1-5YR | SEL Enterprise Suite 1 Write CLSTR 5yr | | \$74,590.77 | K | 31% | \$51,467.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" SUPERNA |
| IGLS-ESUITE2-3YR | SEL Enterprise Suite 2 Write CLSTR 3yr | | \$84,353.85 | K | 31% | \$58,204.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" SUPERNA |
| IGLS-ESUITE2-5YR | SEL Enterprise Suite 2 Write CLSTR 5yr | | \$102,061.54 | K | 31% | \$70,422.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" SUPERNA |
| IGLS-GC-ADV-LIC | SEL GoldenCopy Advanced License | | \$3,846.15 | K | 31% | \$2,653.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" SUPERNA |
| IGLS-GC-BB-LIC | SEL GoldenCopy Backup Bundle License SEL Goldencopy Cluster License | | \$15,384.62 \$10,256.92 | K | 31% 31% | \$10,615.39 \$7,077.27 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SUPERNA |
| IGLS-NB-3YR | SEL Goldencopy Cluster License SEL IGLS Data Protect 6 Node Bundle 3y | | \$10,256.92 | K | 31% | \$26,689.20 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SUPERNA |
| IGLS-NB-5YR | SEL IGLS Data Protect 6 Node Bundle 5y | | \$45,987.69 | K | 31% | \$31,731.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SUPERNA |
| IGLS-NB8-3YR | SEL IGLS Data Protect 8 Node Bundle 3y | | \$40,616.92 | K | 31% | \$28,025.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" SUPERNA |
| IGLS-NB8-5YR | SEL IGLS Data Protect 8 Node Bundle 5y | | \$48,600.00 | K | 31% | \$33,534.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SUPERNA |
| IGLS-QSB-CB-3Y | SEL IGLS Quick Start Bundle 2 CLSTR 3 YR | | \$33,435.38 | K | 31% | \$23,070.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" SUPERNA |
| IGLS-QSB-CB-5Y IGLS-QSB-N8-3Y | SEL IGLS Quick Start Bundle 2 CLSTR 5 YR SEL IGLS Quick Start Bundle 8 Node 3 YR | | \$38,872.31 \$28.826.15 | K | 31% 31% | \$26,821.89 \$19.890.04 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SUPERNA " SUPERNA |
| IGLS-QSB-N8-3Y IGLS-QSB-N8-5Y | SEL IGLS Quick Start Bundle 8 Node 3 YR SEL IGLS Quick Start Bundle 8 Node 5 YR | | \$28,826.15 \$34.530.77 | K | 31% | \$19,890.04 \$23.826.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SUPERNA |
| IGLS-SUITE-1YR | SEL UPG Data Protect 1 Write Cluster 1yr | | \$21,640.00 | K | 31% | \$14,931.60 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SUPERNA |
| IGLS-SUITE2-1YR | SEL UPG Data Protect 1 Write Cluster 1yr | | \$28,070.77 | K | 31% | \$19,368.83 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SUPERNA |
| IGLS-SUITE2-3YR | SEL UPG Data Protect 2 Write Cluster 3yr | | \$36,550.77 | к | 31% | \$25,220.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" SUPERNA |
| IGLS-SUITE2-5YR | SEL UPG Data Protect 2 Write Cluster 5yr | | \$45,030.77 | К | 31% | \$31,071.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" SUPERNA |
| IGLS-SUITE-3YR | SEL UPG Data Protect 1 Write Cluster 3yr | | \$27,152.31 | К | 31% | \$18,735.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SUPERNA |
| IGLS-SUITE-5YR IOM-SW1Y-0-10 | SEL UPG Data Protect 1 Write Cluster 5yr SEL IOMART SW 1Y 0-10 | | \$32,664.62 \$538.00 | K | 31% 31% | \$22,538.59 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" SUPERNA "" IOMART |
| IOM-SW1Y-0-10 IOM-SW1Y-1001+ | SEL IOMART SW 1Y 0-10 SEL IOMART SW 1Y 1001+ | | \$538.00 \$183.00 | K | 31% | \$371.22 \$126.27 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " IOMART |
| IOM-SW1Y-11-50 | SEL IOMART SW 17 10017 SEL IOMART SW 17 11-50 | | \$431.00 | K | 31% | \$297.39 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** IOMART |
| IOM-SW1Y-151-250 | SEL IOMART SW 1Y 151-250 | | \$323.00 | K | 31% | \$222.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** IOMART |
| IOM-SW1Y-251-400 | SEL IOMART SW 1Y 251-400 | | \$269.00 | K | 31% | \$185.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** IOMART |
| IOM-SW1Y-401-600 | SEL IOMART SW 1Y 401-600 | | \$215.00 | К | 31% | \$148.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** IOMART |
| IOM-SW1Y-51-150 IOM-SW1Y-601-1K | SEL IOMART SW 1Y 51-150 SEL IOMART SW 1Y 601-1000 | | \$377.00 \$194.00 | K | 31% 31% | \$260.13 \$133.86 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | " IOMART |
| IOM-SW1Y-601-1K IOM-SW2Y-0-10 | SEL IOMART SW 1Y 601-1000 SEL IOMART SW 2Y 0-10 | | \$194.00 \$915.00 | K | 31% | \$133.86 \$631.35 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " IOMART |
| IOM-SW2Y-0-10 IOM-SW2Y-1001+ | SEL IOMART SW 2Y 0-10 SEL IOMART SW 2Y 1001+ | | \$915.00 | K | 31% | \$631.35 \$214.59 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** IOMART |
| IOM-SW2Y-11-50 | SEL IOMART SW 2Y 11-50 | | \$732.00 | K | 31% | \$505.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** IOMART |
| IOM-SW2Y-151-250 | SEL IOMART SW 2Y 151-250 | | \$549.00 | K | 31% | \$378.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** IOMART |
| IOM-SW2Y-251-400 | SEL IOMART SW 2Y 251-400 | | \$458.00 | K | 31% | \$316.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** IOMART |
| IOM-SW2Y-401-600 | SEL IOMART SW 2Y 401-600 | | \$366.00 | K | 31% | \$252.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " IOMART |
| IOM-SW2Y-51-150 IOM-SW2Y-601-1K | SEL IOMART SW 2Y 51-150 SEL IOMART SW 2Y 601-1000 | | \$641.00 \$330.00 | K | 31% 31% | \$442.29 \$227.70 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " IOMART |
| IOM-SW3Y-0-10 | SEL IOMART SW 3Y 0-10 SEL IOMART SW 3Y 0-10 | | \$330.00 | K | 31% | \$227.70 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** IOMART |
| IOM-SW3Y-1001+ | SEL IOMART SW 3Y 1011+ | | \$439.00 | ĸ | 31% | \$302.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** IOMART |
| IOM-SW3Y-11-50 | SEL IOMART SW 3Y 11-50 | | \$1,034.00 | K | 31% | \$713.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" IOMART |
| IOM-SW3Y-151-250 | SEL IOMART SW 3Y 151-250 | | \$775.00 | К | 31% | \$534.75 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** IOMART |
| IOM-SW3Y-251-400 | SEL IOMART SW 3Y 251-400 | | \$646.00 | К | 31% | \$445.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** IOMART |
| IOM-SW3Y-401-600 | SEL IOMART SW 3Y 401-600 | | \$517.00 | K | 31% | \$356.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " IOMART |
| IOM-SW3Y-51-150 IOM-SW3Y-601-1K | SEL IOMART SW 3Y 51-150 SEL IOMART SW 3Y 601-1000 | | \$905.00 \$465.00 | K | 31% 31% | \$624.45 \$320.85 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " IOMART " IOMART |
| IOM-SW3Y-601-1K ISD-ENT-NODE-LIC | SEL IOMART SW 3Y 601-1000 SEL EYEGLASS DR MANAGER SDEdge 36TB | | \$465.00 \$1,674.00 | K | 31% | \$320.85 \$1,155.06 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " IOMART " SUPERNA |
| ITP-100-199AN-D | SEL Splunk ITSI Perp Lic100-199GB/dayAN | | \$865.38 | K | 31% | \$1,155.06 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITP-100-199AP-D | SEL Splunk ITSI Perp Lic100-199GB/dayAP | | \$1,038.46 | K | 31% | \$716.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITP-100-199EM-D | SEL Splunk ITSI Perp Lic100-199GB/dayEM | | \$796.15 | K | 31% | \$549.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITP-100-199US-D | SEL Splunk ITSI Perp Lic100-199GB/dayUS | | \$692.31 | K | 31% | \$477.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITP-10-19AN-D | SEL Splunk ITSI Perp Lic10-19GB/dayAN | | \$2,596.15 | К | 31% | \$1,791.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITP-10-19AP-D ITP-10-19FM-D | SEL Splunk ITSI Perp Lic10-19GB/dayAP | | \$3,115.38 \$2,388.46 | K | 31% 31% | \$2,149.61 \$1,648.04 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " SPLUNK " SPLUNK |
| | SEL Splunk ITSI Perp Lic10-19GB/dayEM SEL Splunk ITSI Perp Lic10-19GB/dayUS | | \$2,388.46 \$2,076.92 | K | 31% 31% | \$1,648.04 \$1,433.07 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** SPLUNK ** SPLUNK |
| ITP-10-101 IC D | | | | IN. | J 170 | | \$U.UU | \$U.UU | | | au.00 | | \$0.00 | SPLUNK |
| ITP-10-19US-D ITP-1K-1999AN-D | SEL Splunk ITSI Perp Lic1K-1999GB/dayAN | | \$432.69 | K | 31% | \$298.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |

NVP MNWNC-109 Price List -3rd party final - 2023-03

| ND SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|--|-----------|--------------------------|---------------------------------------|------------------------|--------------------------|---------------------------|-----------------------------|--------------------------|------------------|--------------------------------|-------------------------------|------------------|--|
| ITP-1K-1999EM-D | SEL Splunk ITSI Perp Lic1K-1999GB/dayEM | | \$398.08 | К | 31% | \$274.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITP-1K-1999US-D ITP-200-499AN-D | SEL Splunk ITSI Perp Lic1K-1999GB/dayUS | | \$346.15 | K | 31% | \$238.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK " SPLUNK |
| ITP-200-499AN-D ITP-200-499AP-D | SEL Splunk iTSI Perp Lic200-499GB/dayAN SEL Splunk iTSI Perp Lic200-499GB/dayAP | | \$649.62 \$778.85 | K | 31% 31% | \$448.24 \$537.41 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** SPLUNK ** SPLUNK |
| ITP-200-499AP-D | SEL Splunk ITSI Perp Lic200-499GB/dayAP SEL Splunk ITSI Perp Lic200-499GB/davEM | | \$778.85 \$597.69 | K | 31% | \$537.41 \$412.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITP-200-499EM-D | SEL Splunk ITSI Perp Lic200-499GB/dayUS SEL Splunk ITSI Perp Lic200-499GB/dayUS | | \$597.69 \$519.23 | K | 31% | \$412.41 \$358.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITP-200-499US-D | SEL Splunk ITSI Perp Lic20-499GB/dayAN SEL Splunk ITSI Perp Lic20-499GB/dayAN | | \$1 947 12 | K | 31% | \$1.343.51 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITP-20-49AP-D | SEL Splunk ITSI Pero Lic20-49GB/davAP | | \$2,336,54 | K | 31% | \$1,612.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITP-20-49EM-D | SEL Splunk ITSI Perp Lic20-49GB/dayEM | | \$1,791.35 | K | 31% | \$1,236.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITP-20-49US-D | SEL Splunk ITSI Perp Lic20-49GB/dayUS | | \$1,557.69 | K | 31% | \$1,074.81 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITP2K-4999AN-D | SEL Splunk ITSI Perp Lic2K-4999GB/dayAN | | \$396.92 | K | 31% | \$273.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITP-2K-4999AP-D | SEL Splunk ITSI Perp Lic2K-4999GB/dayAP | | \$475.96 | K | 31% | \$328.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPLUNK |
| ITP-2K-4999EM-D | SEL Splunk ITSI Perp Lic2K-4999GB/dayEM | | \$364.90 | K | 31% | \$251.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITP-2K-4999US-D | SEL Splunk ITSI Perp Lic2K-4999GB/dayUS | | \$317.31 | K | 31% | \$218.94 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPLUNK |
| ITP-500-999AN-D ITP-500-999AP-D | SEL Splunk ITSI Perp Lic500-999GB/dayAN | | \$468.46 \$563.08 | K | 31% 31% | \$323.24 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | ** SPLUNK |
| ITP-500-999AP-D ITP-500-999FM-D | SEL Splunk ITSI Perp Lic500-999GB/dayAP | | | K | | \$388.53 | | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | | ** SPLUNK ** SPLUNK |
| ITP-500-999EM-D ITP-500-999US-D | SEL Splunk ITSI Perp Lic500-999GB/dayEM SEL Splunk ITSI Perp Lic500-999GB/dayUS | | \$431.54 \$375.00 | K | 31% 31% | \$297.76 \$258.75 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ITP-500-999US-D | SEL Splunk ITSI Perp Lic50-99GB/dayAN | | \$1,370,77 | K | 31% | \$256.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITP-50-99AP-D | SEL Splunk ITSI Perp Lic50-99GB/dayAP | | \$1,644.23 | K | 31% | \$1,134.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITP-50-99EM-D | SEL Splunk ITSI Pero Lic50-99GB/davEM | | \$1,261,15 | K | 31% | \$870.19 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITP-50-99US-D | SEL Splunk ITSI Perp Lic50-99GB/dayUS | | \$1,096,15 | K | 31% | \$756.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITP-5K-9999AN-D | SEL Splunk ITSI Perp Lic5K-9999GB/dayAN | | \$361.15 | K | 31% | \$249.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITP-5K-9999AP-D | SEL Splunk ITSI Perp Lic5K-9999GB/dayAP | | \$432.69 | К | 31% | \$298.56 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITP-5K-9999EM-D | SEL Splunk ITSI Perp Lic5K-9999GB/dayEM | | \$332.31 | K | 31% | \$229.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITP-5K-9999US-D | SEL Splunk ITSI Perp Lic5K-9999GB/dayUS | | \$288.46 | K | 31% | \$199.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPLUNK |
| ITPU-100-199AN-D | SEL Splunk iTSI Perp UPG100-199GB/dayAN | | \$865.38 | K | 31% | \$597.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITPU-100-199AP-D | SEL Splunk ITSI Perp UPG100-199GB/dayAP | | \$1,038.46 | K | 31% | \$716.54 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITPU-100-199EM-D | SEL Splunk ITSI Perp UPG100-199GB/dayEM | | \$796.15 | K | 31% | \$549.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITPU-100-199US-D | SEL Splunk ITSI Perp UPG100-199GB/dayUS | | \$692.31 | K | 31% | \$477.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITPU-10-19AN-D | SEL Splunk ITSI Perp UPG10-19GB/dayAN | | \$2,596.15 | K | 31% | \$1,791.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITPU-10-19AP-D | SEL Splunk ITSI Perp UPG10-19GB/dayAP | | \$3,115.38 | К | 31% | \$2,149.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITPU-10-19EM-D | SEL Splunk ITSI Perp UPG10-19GB/dayEM | | \$2,388.46 | K | 31% | \$1,648.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITPU-10-19US-D | SEL Splunk ITSI Perp UPG10-19GB/dayUS | | \$2,076.92 | K | 31% | \$1,433.07 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITPU-1K-1999AN-D | SEL Splunk ITSI Perp UPG1K-1999GB/dayAN | | \$432.69 | K | 31% | \$298.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITPU-1K-1999AP-D | SEL Splunk ITSI Perp UPG1K-1999GB/dayAP | | \$519.23 | K | 31% | \$358.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITPU-1K-1999EM-D | SEL Splunk ITSI Perp UPG1K-1999GB/dayEM | | \$398.08 | K | 31% | \$274.68 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK " SPLUNK |
| ITPU-1K-1999US-D ITPU-200-499AN-D | SEL Splunk iTSI Perp UPG1K-1999GB/dayUS SEL Splunk iTSI Perp UPG200-499GB/dayAN | | \$346.15 \$649.62 | K | 31% 31% | \$238.84 \$448.24 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** SPLUNK ** SPLUNK |
| ITPU-200-499AN-D ITPU-200-499AP-D | SEL Splunk ITSI Perp UPG200-499GB/dayAN SEL Splunk ITSI Perp UPG200-499GB/dayAP | | \$649.62 \$778.85 | K | 31% | \$448.24 \$537.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITPU-200-499AP-D | SEL Splunk ITSI Perp UPG200-499GB/dayAP SEL Splunk ITSI Perp UPG200-499GB/davEM | | \$778.85 | K | 31% | \$537.41 \$412.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITPU-200-499US-D | SEL Splunk ITSI Perp UPG200-499GB/dayUS | | \$519.23 | K | 31% | \$358.27 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITPU-20-49AN-D | SEL Splunk ITSI Perp UPG20-49GB/dayAN | | \$1,947.12 | K | 31% | \$1,343.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITPU-20-49AP-D | SEL Splunk ITSI Perp UPG20-49GB/dayAP | | \$2 336 54 | ĸ | 31% | \$1,612.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITPU-20-49EM-D | SEL Splunk ITSI Perp UPG20-49GB/dayEM | | \$1,791.35 | K | 31% | \$1,236.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITPU-20-49US-D | SEL Splunk ITSI Perp UPG20-49GB/dayUS | | \$1,557.69 | K | 31% | \$1,074.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITPU2K-4999AN-D | SEL Splunk ITSI Perp UPG2K-4999GB/dayAN | | \$396.92 | K | 31% | \$273.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITPU-2K-4999AP-D | SEL Splunk ITSI Perp UPG2K-4999GB/dayAP | | \$476.54 | K | 31% | \$328.81 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPLUNK |
| ITPU-2K-4999EM-D | SEL Splunk ITSI Perp UPG2K-4999GB/dayEM | | \$364.62 | K | 31% | \$251.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPLUNK |
| ITPU-2K-4999US-D | SEL Splunk iTSI Perp UPG2K-4999GB/dayUS | | \$317.31 | K | 31% | \$218.94 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPLUNK |
| ITPU-500-999AN-D | SEL Splunk ITSI Perp UPG500-999GB/dayAN | | \$468.46 | K | 31% | \$323.24 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITPU-500-999AP-D | SEL Splunk ITSI Perp UPG500-999GB/dayAP | | \$563.08 | K | 31% | \$388.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITPU-500-999EM-D | SEL Splunk ITSI Perp UPG500-999GB/dayEM | | \$431.54 | K | 31% | \$297.76 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITPU-500-999US-D | SEL Splunk ITSI Perp UPG500-999GB/dayUS | | \$375.00 | K | 31% | \$258.75 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITPU-50-99AN-D | SEL Splunk ITSI Perp UPG50-99GB/dayAN | | \$1,370.77 | K | 31% | \$945.83 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITPU-50-99AP-D ITPU-50-99FM-D | SEL Splunk ITSI Perp UPG50-99GB/dayAP SEL Splunk ITSI Perp UPG50-99GB/davEM | | \$1,644.23 \$1,261.15 | K | 31% 31% | \$1,134.52 \$870.19 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ITPU-50-99EM-D | SEL Splunk ITSI Perp UPG50-99GB/dayUS SEL Splunk ITSI Perp UPG50-99GB/dayUS | | \$1,261.15 | K | 31% | \$870.19 \$756.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITPU-5K-9999AN-D | SEL Splunk ITSI Perp UPG56-999GB/dayAN SEL Splunk ITSI Perp UPG5K-9999GB/dayAN | | \$1,096.15 | , , | 31% | \$249.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITPU-5K-9999AN-D | SEL Splunk ITSI Perp UPG5K-9999GB/dayAP | | \$432.69 | , , | 31% | \$249.19 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITPU-5K-9999EM-D | SEL Splunk ITSI Perp UPG5K-9999GB/davEM | | \$332.31 | , , , , , , , , , , , , , , , , , , , | 31% | \$229.29 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITPU-5K-9999US-D | SEL Splunk ITSI Perp UPG5K-9999GB/dayUS | | \$288.46 | K | 31% | \$199.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTF-100-199AN | SEL Splunk ITSI Term SSup100-199GB/dayAN | | \$432.69 | K | 31% | \$298.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTE-100-199AN-D | SEL Splunk ITSI Term SSup100-199GB/dayAN | | \$346.15 | K | 31% | \$238.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTE-100-199AP | SEL Splunk ITSI Term SSup100-199GB/davAP | | \$519.23 | K | 31% | \$358.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTE-100-199AP-D | SEL Splunk ITSI Term SSup100-199GB/dayAP | | \$415.38 | K | 31% | \$286.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTE-100-199EM | SEL Splunk ITSI Term SSup100-199GB/dayEM | | \$398.08 | K | 31% | \$274.68 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTE-100-199EM-D | SEL Splunk ITSI Term SSup100-199GB/dayEM | | \$318.46 | K | 31% | \$219.74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTE-100-199US | SEL Splunk ITSI Term SSup100-199GB/dayUS | | \$346.15 | K | 31% | \$238.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTE-100-199US-D | SEL Splunk ITSI Term SSup100-199GB/dayUS | | \$276.92 | K | 31% | \$191.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTE-10-19AN | SEL Splunk ITSI Term SSup10-19GBAN | | \$1,298.08 | K | 31% | \$895.68 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTE-10-19AN-D | SEL Splunk ITSI Term SSup10-19GBAN SEL Splunk ITSI Term SSup10-19GBAP | | \$1,038.46 \$1,557.69 | K | 31% 31% | \$716.54 \$1.074.81 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** SPLUNK ** SPLUNK |
| | | | | K | | | | | | | | | | |
| ITTE-10-19AP-D ITTE-10-19EM | SEL Splunk ITSI Term SSup10-19GBAP SEL Splunk ITSI Term SSup10-19GBEM | | \$1,246.15 \$1,194.23 | K | 31% 31% | \$859.84 \$824.02 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** SPLUNK ** SPLUNK |
| ITTE-10-19EM ITTE-10-19EM-D | SEL Splunk ITSI Term SSup10-19GBEM SEL Splunk ITSI Term SSup10-19GBEM | | \$1,194.23 \$955.38 | K | 31% | \$824.02 \$659.21 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | ** SPLUNK ** SPLUNK |
| ITTE-10-19EM-D | SEL Splunk ITSI Term SSup10-19GBUS | | \$955.38 \$1.038.46 | k | 31% | \$659.21 \$716.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPLUNK |
| ITTE-10-19US-D | SEL Splunk ITSI Term SSup10-19GBUS | | \$830.77 | ĸ | 31% | \$573.23 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTE-1K-1999AN | SEL Splunk ITSI Term SSup1K-1999GB/dayAN | | \$243.46 | K | 31% | \$167.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTE-1K-1999AN-D | SEL Splunk ITSI Term SSup1K-1999GB/dayAN | | \$195.00 | K | 31% | \$134.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTE-1K-1999AP | SEL Splunk ITSI Term SSup1K-1999GB/dayAP | | \$291.92 | K | 31% | \$201.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTE-1K-1999AP-D | SEL Splunk ITSI Term SSup1K-1999GB/dayAP | | \$234.23 | K | 31% | \$161.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTE-1K-1999EM | SEL Splunk ITSI Term SSup1K-1999GB/dayEM | | \$223.85 | K | 31% | \$154.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTE-1K-1999EM-D | SEL Splunk ITSI Term SSup1K-1999GB/dayEM | | \$178.85 | K | 31% | \$123.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTE-1K-1999US | SEL Splunk ITSI Term SSup1K-1999GB/dayUS | | \$195.00 | K | 31% | \$134.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTE-1K-1999US-D ITTE-200-499AN | SEL Splunk ITSI Term SSup1K-1999GB/dayUS SEL Splunk ITSI Term SSup200-499GB/dayAN | | \$155.77 \$333.46 | K | 31% 31% | \$107.48 \$230.09 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| | | | | K | | | | | | | | | | |
| ITTE-200-499AN-D ITTE-200-499AP | SEL Splunk iTSI Term SSup200-499GB/dayAN SEL Splunk iTSI Term SSup200-499GB/dayAP | | \$266.54 \$400.38 | K | 31% 31% | \$183.91 \$276.26 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ITTE-200-499AP-D | SEL Splunk ITSI Term SSup200-499GB/dayAP SEL Splunk ITSI Term SSup200-499GB/dayAP | | \$400.38 \$320.77 | K | 31% | \$276.26 \$221.33 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTE-200-499AP-D ITTE-200-499EM | SEL Splunk ITSI Term SSup200-499GB/dayAP SEL Splunk ITSI Term SSup200-499GB/dayEM | | \$320.77 \$306.92 | K | 31% | \$221.33 \$211.77 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK |
| ITTE-200-499EM-D | SEL Splunk ITSI Term SSup200-499GB/dayEM SEL Splunk ITSI Term SSup200-499GB/dayEM | | \$306.92 \$245.77 | K | 31% | \$211.77 \$169.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTE-200-499EM-D | SEL Splunk ITSI Term SSup200-499GB/dayUS SEL Splunk ITSI Term SSup200-499GB/dayUS | | \$245.77 \$266.54 | r. | 31% | \$169.58 \$183.91 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPLUNK |
| ITTE-200-499US-D | SEL Splunk ITSI Term SSup200-499GB/dayUS SEL Splunk ITSI Term SSup200-499GB/dayUS | | \$266.54 \$213.46 | K | 31% | \$183.91 \$147.29 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPLUNK |
| ITTE-200-499US-D | SEL Splunk ITSI Term SSup20-499GB/dayUS SEL Splunk ITSI Term SSup20-49GBAN | | \$213.46 \$973.85 | K | 31% | \$147.29 \$671.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTE-20-49AN-D | SEL Splunk ITSI Term SSup20-49GBAN SEL Splunk ITSI Term SSup20-49GBAN | | \$778.85 | K | 31% | \$537.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTE-20-49AP | SEL Splunk ITSI Term SSup20-49GBAN SEL Splunk ITSI Term SSup20-49GBAP | | \$1,168.85 | K | 31% | \$806.51 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTE-20-49AP-D | SEL Splunk ITSI Term SSup20-49GBAP | | \$934.62 | K . | 31% | \$644.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTE-20-49EM | SEL Splunk ITSI Term SSup20-49GBEM | | \$895.38 | K | 31% | \$617.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| | SEL Splunk ITSI Term SSup20-49GBEM SEL Splunk ITSI Term SSup20-49GBEM | | \$716.54 | K | 31% | \$494.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTF-20-49FM-D | SEL Splunk ITSI Term SSup20-49GBUS | | \$778.85 | K | 31% | \$537.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| | | | \$623.08 | , t | 31% | \$429.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTE-20-49US | SEL Splunk ITSLTerm SSup20-49GBUS | | | | | | | | | | | | | |
| ITTE-20-49EM-D ITTE-20-49US ITTE-20-49US-D ITTE-2K-4999AN | SEL Splunk ITSI Term SSup20-49GBUS SEL Splunk ITSI Term SSup2K-4999GB/davAN | | \$234.23 | K | 31% | \$161.62 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTE-20-49US ITTE-20-49US-D ITTE-2K-4999AN ITTE-2K-4999AN-D | | | | K | | | | | | \$0.00 | | | | ** SPLUNK ** SPLUNK |
| ITTE-20-49US ITTE-20-49US-D ITTE-2K-4999AN | SEL Splunk ITSI Term SSup2K-4999GB/dayAN | | \$234.23 | K K | 31% | \$161.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK " SPLUNK " SPLUNK " SPLUNK " SPLUNK |

NVP MNWNC-109 Price List-3rd party final - 2023-03 55 of 84

| D SKU | DESCRIPTION | Model Sub sku | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | LP PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|--|------------------|------------------------------|------------------|------------------------|-----------------------------|---------------------------|-----------------------------------|--------------------------|------------------|------------------|-------------------------------|------------------|--------------------------------|
| ITTE-2K-4999EM ITTE-2K-4999EM-D | SEL Splunk iTSI Term SSup2K-4999GB/dayEM SEL Splunk iTSI Term SSup2K-4999GB/dayEM | | \$215.77 \$172.50 | K | 31% 31% | \$148.88 \$119.03 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** SPLUNK ** SPLUNK |
| ITTE-2K-4999US | SEL Splunk ITSI Term SSup2K-4999GB/dayUS | | \$188.08 | K | 31% | \$129.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTE-2K-4999US-D | SEL Splunk ITSI Term SSup2K-4999GB/dayUS | | \$150.00 | K | 31% | \$103.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTE-500-999AN | SEL Splunk ITSI Term SSup500-999GB/dayAN | | \$252.69 | K | 31% | \$174.36 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTE-500-999AN-D ITTE-500-999AP | SEL Splunk ITSI Term SSup500-999GB/dayAN SEL Splunk ITSI Term SSup500-999GB/dayAP | | \$201.92 \$303.46 | K | 31% 31% | \$139.32 \$209.39 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ITTE-500-999AP-D | SEL Splunk ITSI Term SSup500-999GB/dayAP SEL Splunk ITSI Term SSup500-999GB/dayAP | | \$242.31 | K | 31% | \$209.39 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTE-500-999EM | SEL Splunk ITSI Term SSup500-999GB/dayEM | | \$231.92 | K | 31% | \$160.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTE-500-999EM-D | SEL Splunk ITSI Term SSup500-999GB/dayEM | | \$185.77 | K | 31% | \$128.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTE-500-999US ITTE-500-999US-D | SEL Splunk ITSI Term SSup500-999GB/dayUS SEL Splunk ITSI Term SSup500-999GB/dayUS | | \$201.92 \$161.54 | K | 31% 31% | \$139.32 \$111.46 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ITTE-500-999US-D | SEL Splunk ITSI Term SSup50-99GB/dayAN SEL Splunk ITSI Term SSup50-99GB/dayAN | | \$161.54 \$685.38 | K | 31% | \$111.46 \$472.91 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTE-50-99AN-D | SEL Splunk ITSI Term SSup50-99GB/dayAN | | \$548.08 | K | 31% | \$378.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTE-50-99AP | SEL Splunk ITSI Term SSup50-99GB/dayAP | | \$822.69 | K | 31% | \$567.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTE-50-99AP-D | SEL Splunk ITSI Term SSup50-99GB/dayAP | | \$657.69 | K | 31% | \$453.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTE-50-99EM ITTE-50-99EM-D | SEL Splunk iTSI Term SSup50-99GB/dayEM SEL Splunk iTSI Term SSup50-99GB/dayEM | | \$630.00 \$504.23 | K | 31% 31% | \$434.70 \$347.92 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK |
| ITTE-50-99EM-D | SEL Splunk ITSI Term SSup50-99GB/dayUS SEL Splunk ITSI Term SSup50-99GB/dayUS | | \$504.23 \$548.08 | K | 31% | \$347.92 \$378.18 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTE-50-99US-D | SEL Splunk iTSI Term SSup50-99GB/dayUS | | \$438.46 | ĸ | 31% | \$302.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTE-5K-9999AN | SEL Splunk ITSI Term SSup5K-9999GB/dayAN | | \$225.00 | K | 31% | \$155.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTE-5K-9999AN-D | SEL Splunk ITSI Term SSup5K-9999GB/dayAN | | \$180.00 | K | 31% | \$124.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTE-5K-9999AP | SEL Splunk ITSI Term SSup5K-9999GB/dayAP | | \$270.00 | K | 31% | \$186.30 \$149.67 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTE-5K-9999AP-D ITTE-5K-9999EM | SEL Splunk iTSI Term SSup5K-9999GB/dayAP SEL Splunk iTSI Term SSup5K-9999GB/dayEM | | \$216.92 \$207.69 | K | 31% 31% | \$149.67 \$143.31 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ITTE-5K-9999EM-D | SEL Splunk ITSI Term SSup5K-9999GB/dayEM SEL Splunk ITSI Term SSup5K-9999GB/dayEM | | \$166.15 | K | 31% | \$143.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTE-5K-9999US | SEL Splunk ITSI Term SSup5K-9999GB/dayUS | | \$180.00 | K | 31% | \$124.20 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTE-5K-9999US-D | SEL Splunk ITSI Term SSup5K-9999GB/dayUS | | \$144.23 | K | 31% | \$99.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTG-1K-1999AN | SEL Splunk ITSI Term PSup1K-1999GB/dayAN | | \$288.46 | K | 31% | \$199.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTG-1K-1999AN-D ITTG-1K-1999AP | SEL Splunk ITSI Term PSup1K-1999GB/dayAN SEL Splunk ITSI Term PSup1K-1999GB/dayAP | | \$230.77 \$346.15 | K | 31% 31% | \$159.23 \$238.84 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** SPLUNK ** SPLUNK |
| ITTG-1K-1999AP ITTG-1K-1999AP-D | SEL Splunk ITSI Term PSup1K-1999GB/dayAP SEL Splunk ITSI Term PSup1K-1999GB/dayAP | | \$346.15 \$276.92 | K | 31% | \$238.84 \$191.07 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " SPLUNK |
| ITTG-1K-1999EM | SEL Splunk ITSI Term PSup1K-1999GB/dayEM | | \$265.38 | K | 31% | \$183.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTG-1K-1999EM-D | SEL Splunk ITSI Term PSup1K-1999GB/davEM | | \$212.31 | К | 31% | \$146.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTG-1K-1999US | SEL Splunk ITSI Term PSup1K-1999GB/dayUS | | \$230.77 | K | 31% | \$159.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTG-1K-1999US-D ITTG-2K-4999AN | SEL Splunk ITSI Term PSup1K-1999GB/dayUS SEL Splunk ITSI Term PSup2K-4999GB/dayAN | | \$184.62 \$270.00 | K | 31% 31% | \$127.39 \$186.30 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** SPLUNK |
| ITTG-2K-4999AN ITTG-2K-4999AN-D | SEL Splunk ITSI Term PSup2K-4999GB/dayAN SEL Splunk ITSI Term PSup2K-4999GB/dayAN | | \$270.00 \$223.85 | K | 31% | \$186.30 \$154.46 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** SPLUNK ** SPLUNK |
| ITTG-2K-4999AN-D | SEL Splunk ITSI Term PSup2K-4999GB/dayAP SEL Splunk ITSI Term PSup2K-4999GB/dayAP | | \$223.85 | K | 31% | \$154.46 \$223.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTG-2K-4999AP-D | SEL Splunk ITSI Term PSup2K-4999GB/dayAP | | \$268.85 | K | 31% | \$185.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTG-2K-4999EM | SEL Splunk ITSI Term PSup2K-4999GB/dayEM | | \$249.23 | K | 31% | \$171.97 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTG-2K-4999EM-D | SEL Splunk ITSI Term PSup2K-4999GB/dayEM | | \$205.38 | K | 31% | \$141.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTG-2K-4999US ITTG-2K-4999US-D | SEL Splunk iTSI Term PSup2K-4999GB/dayUS SEL Splunk iTSI Term PSup2K-4999GB/dayUS | | \$216.92 \$178.85 | K | 31% 31% | \$149.67 \$123.41 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** SPLUNK ** SPLUNK |
| ITTG-2R-4999US-D | SEL Splunk ITSI Term PSup500-999GB/dayAN | | \$178.85 | K | 31% | \$123.41 \$211.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTG-500-999AN-D | SEL Splunk iTSI Term PSup500-999GB/dayAN | | \$245.77 | K | 31% | \$169.58 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTG-500-999AP | SEL Splunk ITSI Term PSup500-999GB/dayAP | | \$368.08 | K | 31% | \$253.98 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTG-500-999AP-D | SEL Splunk ITSI Term PSup500-999GB/dayAP | | \$294.23 | K | 31% | \$203.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTG-500-999EM ITTG-500-999EM-D | SEL Splunk ITSI Term PSup500-999GB/dayEM SEL Splunk ITSI Term PSup500-999GB/dayEM | | \$281.54 \$226.15 | K | 31% 31% | \$194.26 \$156.04 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ITTG-500-999EM-D | SEL Splunk ITSI Term PSup500-999GB/dayUS SEL Splunk ITSI Term PSup500-999GB/dayUS | | \$226.15 \$245.77 | K | 31% | \$156.04 \$169.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTG-500-999US-D | SEL Splunk ITSI Term PSup500-999GB/dayUS | | \$196.15 | K | 31% | \$135.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTG-5K-9999AN | SEL Splunk ITSI Term PSup5K-9999GB/dayAN | | \$252.69 | K | 31% | \$174.36 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTG-5K-9999AN-D | SEL Splunk ITSI Term PSup5K-9999GB/dayAN | | \$216.92 | K | 31% | \$149.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTG-5K-9999AP-D | SEL Splunk iTSI Term PSup5K-9999GB/dayAP SEL Splunk iTSI Term PSup5K-9999GB/dayAP | | \$303.46 \$259.62 | K | 31% 31% | \$209.39 \$179.14 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK |
| ITTG-5K-9999AP-D | SEL Splunk ITSI Term PSupSK-9999GB/dayEM SEL Splunk ITSI Term PSupSK-9999GB/dayEM | | \$231.92 | K | 31% | \$160.02 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTG-5K-9999EM-D | SEL Splunk ITSI Term PSup5K-9999GB/dayEM | | \$199.62 | K | 31% | \$137.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTG-5K-9999US | SEL Splunk ITSI Term PSup5K-9999GB/dayUS | | \$201.92 | K | 31% | \$139.32 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTG-5K-9999US-D | SEL Splunk ITSI Term PSup5K-9999GB/dayUS | | \$173.08 | K | 31% | \$119.43 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITT-PRM-1000-D ITT-PRM-100-D | SEL Splunk ITSI Term PrmSup Buck 1000 SEL Splunk ITSI Term PrmSup Buck 100 | | \$1,000.00 \$100.00 | K | 31% 31% | \$690.00 \$69.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ITT-PRM-100-D | SEL Splunk ITSI Term PrmSup Buck 100 SEL Splunk ITSI Term PrmSup Buck 100K | | \$100.00 | K | 31% | \$69.000.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITT-PRM-10K-D | SEL Splunk iTSI Term PrmSup Buck 10K | | \$10,000.00 | K | 31% | \$6,900.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITT-PRM-1-D | SEL Splunk ITSI Term PrmSup Buck 1 | | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITT-STD-1000-D | SEL Splunk ITSI Term StdSup Buck 1000 | | \$1,000.00 | K | 31% | \$690.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITT-STD-100-D ITT-STD-100K-D | SEL Splunk ITSI Term StdSup Buck 100 | | \$100.00 | K | 31% 31% | \$69.00 \$69.000.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK |
| ITT-STD-100K-D ITT-STD-10K-D | SEL Splunk ITSI Term StdSup Buck 100K SEL Splunk ITSI Term StdSup Buck 10K | | \$100,000.00 \$10.000.00 | K | 31% | \$69,000.00 \$6,900.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " SPLUNK " SPLUNK |
| ITT-STD-1-D | SEL Splunk ITSI Term StdSup Buck 1 | | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTU-ES-1000AN-D | SEL Splunk IT TermUPG SSup Buck 1000AN | | \$1,000.00 | K | 31% | \$690.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTU-ES-1000AP-D | SEL Splunk IT TermUPG SSup Buck 1000AP | | \$1,000.00 | K | 31% | \$690.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTU-ES-1000EM-D ITTU-ES-1000US-D | SEL Splunk IT TermUPG SSup Buck 1000EM SEL Splunk IT TermUPG SSup Buck 1000US | | \$1,000.00 \$1,000.00 | K | 31% 31% | \$690.00 \$690.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ITTU-ES-1000US-D | SEL Splunk IT TermUPG SSup Buck 1000US SEL Splunk IT TermUPG SSup Buck 100AN | | \$1,000.00 | K | 31% | \$690.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTU-ES-100AP-D | SEL Splunk IT TermUPG SSup Buck 100AP | | \$100.00 | K | 31% | \$69.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTU-ES-100EM-D | SEL Splunk IT TermUPG SSup Buck 100EM | | \$100.00 | K | 31% | \$69.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTU-ES-100US-D | SEL Splunk IT TermUPG SSup Buck 100US | | \$100.00 | K | 31% | \$69.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTU-ES-1AN-D ITTU-ES-1AP-D | SEL Splunk IT TermUPG SSup Buck 1AN | | \$1.00 | K | 31% 31% | \$0.69 \$0.69 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SPLUNK" SPLUNK |
| ITTU-ES-1AP-D ITTU-ES-1EM-D | SEL Splunk IT TermUPG SSup Buck 1AP SEL Splunk IT TermUPG SSup Buck 1EM | | \$1.00 \$1.00 | K | 31% | \$0.69 \$0.69 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " SPLUNK " SPLUNK |
| ITTU-ES-1US-D | SEL Splunk IT TermUPG SSup Buck 1US | | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTU-GS-1000AN-D | SEL Splunk IT TermUPG PSup Buck 1000AN | | \$1,000.00 | K | 31% | \$690.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTU-GS-1000AP-D | SEL Splunk IT TermUPG PSup Buck 1000AP | | \$1,000.00 | K | 31% | \$690.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTU-GS-1000EM-D ITTU-GS-1000US-D | SEL Splunk IT TermUPG PSup Buck 1000EM SEL Splunk IT TermUPG PSup Buck 1000US | | \$1,000.00 \$1,000.00 | K | 31% | \$690.00 \$690.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK " SPLUNK |
| ITTU-GS-1000US-D | SEL Splunk IT TermUPG PSup Buck 1000US SEL Splunk IT TermUPG PSup Buck 100AN | | \$1,000.00 \$100.00 | ĸ | 31% 31% | \$690.00 \$69.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ITTU-GS-100AP-D | SEL Splunk IT TermUPG PSup Buck 100AP | | \$100.00 | K | 31% | \$69.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTU-GS-100EM-D | SEL Splunk IT TermUPG PSup Buck 100EM | | \$100.00 | K | 31% | \$69.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTU-GS-100US-D | SEL Splunk IT TermUPG PSup Buck 100US | | \$100.00 | K | 31% | \$69.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTU-GS-1AN-D | SEL Splunk IT TermUPG PSup Buck 1AN SEL Splunk IT TermUPG PSup Buck 1AP | | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPLUNK" SPLUNK |
| ITTU-GS-1AP-D ITTU-GS-1EM-D | SEL Splunk IT TermUPG PSup Buck 1AP SEL Splunk IT TermUPG PSup Buck 1EM | | \$1.00 \$1.00 | K | 31% | \$0.69 \$0.69 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ITTU-GS-1EM-D | SEL Splunk IT TermUPG PSup Buck 1US | | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTUS-1K-1999-EM | SEL Splunk IT TRU SSup1K-1999GB/dayEM | | \$178.85 | K | 31% | \$123.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTUS-2K-4999-EM | SEL Splunk IT TRU SSup2K-4999GB/dayEM | | \$173.08 | K | 31% | \$119.43 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ITTUS-500-999-EM | SEL Splunk IT TRU SSup500-999GB/dayEM | | \$185.77 | K | 31% | \$128.18 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ITTUS-5K-9999-EM | SEL Splunk IT TRU SSup5K-9999GB/dayEM | | \$166.15 | K | 31% | \$114.64 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| LIC-RG-AGT-1Y | SEL RG 1Y SUBSCRIPTION 1 RG SYSTEM AGT | | \$23.08 | K | 31% | \$15.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " RG SYSTEMS |
| LIC-RG-AGT-3Y LIC-RG-ORCH-1Y | SEL RG 3Y SUBSCRIPTION 1 RG SYSTEM AGT SEL RG SW SUB. PER TB-BACK END VOLUME 1Y | | \$46.15 \$392.31 | K | 31% 31% | \$31.84 \$270.69 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** RG SYSTEMS ** RG SYSTEMS |
| LIC-RG-ORCH-1Y | SEL RG SW SUB. PER 1B-BACK END VOLUME 1Y SEL RG SW SUB. PER TB-BACK END VOLUME 3Y | | \$392.31 \$753.85 | K | 31% | \$270.69 \$520.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** RG SYSTEMS |
| LIC-RGSTACK10 | SEL RG STACK10 SW FOR PRIV. CLOUD | | \$184,615.38 | K | 31% | \$127,384.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** RG SYSTEMS |
| | | | | | | | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | | |
| LIC-RGSTACK10 LIC-RGSTACK5 LIC-RGSTACK50 | SEL RG STACK5 SW FOR PRIV. CLOUD SEL RG STACK50 SW FOR PRIV. CLOUD | | \$138,461.54 \$295,384.62 | K | 31% 31% | \$95,538.46 \$203,815.39 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 \$0.00 | " RG SYSTEMS " RG SYSTEMS |

NVP MNWNC-109 Price List-3rd party final - 2023-03 56 of 84

| SKU | DESCRIPTION | Model Sub Ell sku PR | MC LIST | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|---|--|-------------------------|----------------------------|------------------|------------------------|----------------------------------|---------------------------|-----------------------------|--------------------------|------------------|--------------------------------|-------------------------------|------------------|---------------------------------|
| LIFTCD4PESITET10 | SEL CD4PE Site-Tier 10-Lift 120k-139,999 | | \$46,081.54 | K | 31% | \$31,796.26 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| LIFTCD4PESITET2 | SEL CD4PE Site-Tier 2-Lift 5k - 9,999 | | \$7,680.00 | K | 31% | \$5,299.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| LIFTCD4PESITET3 | SEL CD4PE Site-Tier 3-Lift 10k ?14,999 | | \$9,600.00 | K | 31% | \$6,624.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " PUPPET LABS |
| LIFTCD4PESITET4 | SEL CD4PE Site-Tier 4-Lift 15k ? 24,999 | | \$11,521.54 | K | 31% | \$7,949.86 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | "PUPPET LABS |
| LIFTCD4PESITET5 LIFTCD4PESITET6 | SEL CD4PE Site-Tier 5-Lift 25k ? 49,999 SEL CD4PE Site-Tier 6-Lift 50k - 74.999 | 5 | \$17,280.00 \$23,040.00 | K | 31% 31% | \$11,923.20 \$15.897.60 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | | \$0.00 \$0.00 | " PUPPET LABS " PUPPET LABS |
| LIFTCD4PESITET7 | SEL CD4PE Site-Tier 5-Lift 50K - 74,999 SEL CD4PE Site-Tier 7-Lift 60K ? 79,999 | | \$23,040.00 | K | 31% | \$15,897.60 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | "PUPPET LABS |
| LIFTCD4PESITET8 | SEL CD4PE Site-Tier 8-Lift 80k - 99,999 | | \$34,561.54 | K | 31% | \$23,847.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | "PUPPET LABS |
| LIFTCD4PESITET9 | SEL CD4PE Site-Tier 9-Lift 100k -119.999 | S | \$40.321.54 | ĸ | 31% | \$27,821.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| LM-SFP-DAC-10M | SEL KEMP 10M SFP+ Direct Attached Copper | | \$384.62 | K | 31% | \$265.39 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " KEMP |
| LM-SFP-DAC-1M | SEL KEMP 1M SFP+ Direct Attached Copper | | \$153.85 | К | 31% | \$106.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| LM-SFP-DAC-3M | SEL KEMP 3M SFP+ Direct Attached Copper | | \$230.77 | K | 31% | \$159.23 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | "* KEMP |
| .M-SFP-DAC-5M | SEL KEMP 5M SFP+ Direct Attached Copper | | \$307.69 | K | 31% | \$212.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | "* KEMP |
| LM-SFP-SR | SEL KEMP SFP+ SR Transceiver 850NM/300M | | \$1,369.23 | K | 31% | \$944.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" KEMP |
| MX15-HA-EMC3Y | SEL KEMP LoadMaster X15 EMC HA 3Y Bundle | | \$66,708.00 | K | 31% | \$46,028.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| LMX15-HA-EMC5Y | SEL KEMP LoadMaster X15 EMC HA 5Y Bundle | | \$91,077.00 | K | 31% | \$62,843.13 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " KEMP |
| MX25-HA-EMC3Y | SEL KEMP LoadMaster X25 EMC HA 3Y Bundle | | 136,307.69 | K | 31% | \$94,052.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " KEMP |
| MX25-HA-EMC5Y MX40-HA-EMC3Y | SEL KEMP LoadMaster X25 EMC HA 5Y Bundle SEL KEMP LoadMaster X40 EMC HA 3Y Bundle | \$1 | 186,153.85 | K | 31% 31% | \$128,446.16 \$141.078.46 | \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | | \$0.00 \$0.00 | " KEMP |
| MX40-HA-EMC5Y | SEL KEMP LoadMaster X40 EMC HA 57 Bundle SEL KEMP LoadMaster X40 EMC HA 57 Bundle | | 279,230.77 | , , | 31% | \$192,669.23 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " KEMP |
| M MOL1YR | SEL BOOMI Molecule | 92 | \$1,300.00 | K | 31% | \$897.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| M QUELING | SEL BOOM Message Queuing | | \$650.00 | K | 31% | \$448.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOM! |
| M16-2136-C0000C1 | SEL-16ch. exp port,D921-936,OSC,IL=6.6dB | s | \$19,550.77 | K | 31% | \$13,490.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| /16-2136-D0030C1 | SEL-16ch. exp port,D921-D936,OSC,Rx EDF | S | \$30.715.38 | К | 31% | \$21,193.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** SMARTOPTICS |
| /16-2136-D003AC1 | SEL-D921-D936.OSC.Rx EDFA.Rx DC 40km | | \$35.043.08 | K | 31% | \$24,179,73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| 116-2136-D1A3TC1 | SEL-D921-D936.Tx ED.Tx D40.Rx ED.Rx TD | | \$52.076.92 | K | 31% | \$35,933.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " SMARTOPTICS |
| 4-3809-921928-M | SEL-8 ch. M/Demux,D921-D928,IL=4.8dB | | \$2,815.38 | K | 31% | \$1,942.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| -3809-929936-M | SEL-8 ch. M/Demux,D929-D936,IL=4.8dB | | \$2,815.38 | K | 31% | \$1,942.61 \$7,207.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| -3840-LL | SEL-40 ch. M/Demux,D921-D960, IL=7.5dB | | \$10,446.15 | K | 31% | | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** SMARTOPTICS |
| -410 | SEL-DC power supply, M-series | | \$1,215.38 | K | 31% | \$838.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | ** SMARTOPTICS |
| 420 | SEL-AC power supply, M-series | | \$1,061.54 | К | 31% | \$732.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | ** SMARTOPTICS |
| 5100C | SEL MG5-100-C) | \$ | \$15,000.00 | K | 31% | \$10,350.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| 5100C-I | SEL MG5-100-C) | \$ | \$16,500.00 | K | 31% | \$11,385.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5100C-K | SEL MG5-100-C) | | \$15,819.00 | K | 31% | \$10,915.11 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| 10C-I | SEL MG5-10-C) | | \$1,650.00 | K | 31% | \$1,138.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| 510C-K | SEL MG5-10-C) | | \$1,582.00 | K | 31% | \$1,091.58 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| -ADJ-19 B10PB1YRSB | SEL-Smartoptics 19 AdjKit-2 8ch modul SELECT DEXS MB FLA 10PB 1Yr Sub | | \$150.77 | K | 31% | \$104.03 \$1.490.400.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | " SMARTOPTICS " NTP-DEFENDX |
| | SELECT DFXS MB ELA, 10PB 1Yr Sub SELECT DFXS MB ELA, 1PB 1Yr Sub | | 160,000.00 | K | 31% 31% | | | \$0.00 | | | | | | |
| B1PB1YRSB B3PB1YRSB | SELECT DFXS MB ELA, 1PB 1Yr Sub SELECT DFXS MB ELA, 3PB 1Yr Sub | | 702,000.00 | K | 31% | \$207,414.00 \$484,380.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | " NTP-DEFENDX " NTP-DEFENDX |
| IB3PB1YRSB IB5PB1YRSB | SELECT DEXS MB ELA, 3PB 1YF Sub | | 125 000 00 | K | 31% | \$484,380.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " NTP-DEFENDX |
| IBAD1PB1YRSB | SELECT DEXS MB ELA, SPB 111 Sub | | 216.000.00 | K | 31% | \$149.040.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " NTP-DEFENDX |
| IBP10PB1YRSB | SELECT DEAS MID ELA, ADD THE TH Sub SELECT DEAS MBP ELA, 10PB 1Yr Sub | | 880,000.00 | , , | 31% | \$1,987,200.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " NTP-DEFENDX |
| BP1PR1YRSB | SELECT DEXS MBP ELA, 10FB 111 Sub | 92,0 | 433.800.00 | K | 31% | \$299.322.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| BP3PB1YRSB | SELECT DFXS MBP ELA. 3PB 1Yr Sub | | 950.400.00 | K | 31% | \$655,776.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " NTP-DEFENDX |
| BP5PB1YRSB | SELECT DFXS MBP ELA, 5PB 1Yr Sub | | 530,000.00 | K | 31% | \$1,055,700.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " NTP-DEFENDX |
| SPAD1PR1YRSB | SELECT DFXS MBP ELA. ADD 1PB 1Yr Sub | | 288 000 00 | K | 31% | \$198,720.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| OMBASECPQ | SEL Boomi HUB EDITION (BASE TIER) | | \$6,000.00 | K | 31% | \$4,140.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| DMENTERPRISE | SEL Boomi HUB EDITION (ENTERPRISE TIER) | S | \$18,000.00 | К | 31% | \$12,420.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| IDMTIER1 | SEL Boomi HUB (Tier 1 <10K Golden Rec) | | \$520.00 | K | 31% | \$358.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | *** BOOMI |
| DMTIER2 | SEL Boomi HUB (Tier 2 <50K Golden Rec) | | \$1,750.00 | K | 31% | \$1,207.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| DMTIER3 | SEL Boomi HUB Tier 3 <100K Golden Rec) | | \$3,000.00 | K | 31% | \$2,070.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | *** BOOMI |
| IIB-1YR-00000003 | SEL 1YR File Metadata Bundle Up to 3PB | \$4 | 415,384.62 | K | 31% | \$286,615.39 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** INDEX ENGINES |
| IIB-1YR-00000006 | SEL 1YR File Metadata Bundle Up to 6PB | | 553,846.15 | K | 31% | \$382,153.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " INDEX ENGINES |
| MB-1YR-00000009 | SEL 1YR File Metadata Bundle Up to 9PB | | 830,769.23 | K | 31% | \$573,230.77 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " INDEX ENGINES |
| MB-1YR-00000012 | SEL 1YR File Metadata Bundle Up to 12PB | | 969,230.77 | K | 31% | \$668,769.23 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| MB-3YR-00000003 | SEL 3YR File Metadata Bundle Up to 3PB | \$1,1 | 121,538.46 | K | 31% | \$773,861.54 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " INDEX ENGINES |
| IB-3YR-00000006 | SEL 3YR File Metadata Bundle Up to 6PB | \$1,4 | 495,384.62 | K | 31% | \$1,031,815.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | "INDEX ENGINES |
| IB-3YR-00000009 IB-3YR-0000012 | SEL 3YR File Metadata Bundle Up to 9PB SEL 3YR File Metadata Bundle Up to 12PB | | 243,076.92 616,923.08 | K | 31% 31% | \$1,547,723.07 \$1,805,676,93 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | " INDEX ENGINES " INDEX ENGINES |
| IB-5YR-00000012 | SEL SYR File Metadata Bundle Up to 12PB SEL SYR File Metadata Bundle Up to 3PB | | 661.538.46 | K | 31% | \$1,005,676.93 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " INDEX ENGINES |
| IB-5YR-00000003 | SEL SYR File Metadata Bundle Up to SPB SEL SYR File Metadata Bundle Up to 6PB | | 215.384.62 | , , | 31% | \$1,146,461.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " INDEX ENGINES |
| IB-5YR-00000000 | SEL 5YR File Metadata Bundle Up to 9PB | | 323,076.92 | , K | 21% | \$2,292,923.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| B-5YR-00000009 | SEL 5YR File Metadata Bundle Up to 12PB | | 876.923.08 | K | 31% 31% | \$2,292,923.07 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " INDEX ENGINES |
| NT-IAPER-TO | SEL OT Enhanced Maint 1-5TB IAPER-T0 | | \$17,648.07 | ĸ | 31% | \$12,177.17 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " OPENTEXT |
| VT-IAPER-T1 | SEL OT Enhanced Maint 6-20TB IAPER-T1 | | \$10,588.81 | ĸ | 31% | \$7,306.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " OPENTEXT |
| T-IAPER-T2 | SEL OT Enhanced Maint 21-50TB IAPER-T2 | | \$6.618.07 | K | 31% | \$4,566,47 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " OPENTEXT |
| IT-IAPER-T3 | SEL OT Enhanced Maint 51-100TB IAPER-T3 | | \$3,882.60 | K | 31% | \$2,678.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " OPENTEXT |
| IT-IAPER-T4 | SEL OT Enhanced Maint 101-300TB IAPER-T4 | | \$2,541.30 | К | 31% | \$1,753.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " OPENTEXT |
| IT-IAPER-T5 | SEL OT Enhanced Maint 301-1k TB IAPER-T5 | | \$1,415.38 | K | 31% | \$976.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " OPENTEXT |
| T-IAPER-T6 | SEL OT Enhanced Maint 1001-2kTB IAPER-T6 | | \$1,062.00 | K | 31% | \$732.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " OPENTEXT |
| NT-IAPER-T7 | SEL OT Enhanced Maint 2001-5kTB IAPER-T7 | | \$929.00 | K | 31% | \$641.01 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " OPENTEXT |
| IT-IAPER-T8 | SEL OT Enhanced Maint 5001+TB IAPER-T8 | | \$840.00 | К | 31% | \$579.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " OPENTEXT |
| WCD4PESITET1 | SEL CD4PE Site-Tier 1-New 0 ? 4,999 | | \$34,561.54 | K | 31% | \$23,847.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " PUPPET LABS |
| WCD4PESITET10 | SEL CD4PE Site-Tier10-New 120k - 139,999 | \$2 | 276,489.23 | K | 31% | \$190,777.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | "PUPPET LABS |
| | SEL CD4PE Site-Tier 2-New 5k - 9,999 | | \$46,081.54 | K | 31% | \$31,796.26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " PUPPET LABS |
| WCD4PESITET3 WCD4PESITET4 | SEL CD4PE Site-Tier 3-New 10k ?14,999 SEL CD4PE Site-Tier 4-New 15k ? 24,999 | \$ | \$57,601.54 \$69,123.08 | K | 31% 31% | \$39,745.06 \$47,694.93 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | | \$0.00 \$0.00 | " PUPPET LABS " PUPPET LABS |
| WCD4PESITET4 WCD4PESITET5 | SEL CD4PE Site-Tier 4-New 15k ? 24,999 SEL CD4PE Site-Tier 5-New 25k ? 49,999 | \$ | \$69,123.08 103.683.08 | K | 31% | \$47,694.93 \$71.541.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | "PUPPET LABS" |
| WCD4PESITET6 | SEL CD4PE Site-Tier 6-New 25k 7 49,999 SEL CD4PE Site-Tier 6-New 50k - 74,999 | | 138.244.62 | K | 31% | \$95.388.79 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | "PUPPET LABS |
| WCD4PESITET7 | SEL CD4PE Site-Tier 6-New 50k - 74,999 SEL CD4PE Site-Tier 7-New 60k ? 79,999 | | 172,806.15 | K | 31% | \$95,388.79 \$119.236.24 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | "PUPPET LABS |
| WCD4PESITET8 | SEL CD4PE Site-Tier 8-New 80k - 99.999 | 62 | 207.367.69 | ĸ | 31% | \$143.083.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| WCD4PESITET9 | SEL CD4PE Site-Tier 9-New 100k - 119,999 | \$2 | 241,929.23 | K | 31% | \$166,931.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| XTADE100UGC | SEL NSX-T-ADEPLC-100-UG-C | | \$7,150.00 | К | 31% | \$4,933.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| XTADE100UGC-I | SEL NSX-T-ADEPLC-100-UG-C | | \$8,365.50 | K | 31% | \$5,772.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| XTADE100UGC-K | SEL NSX-T-ADEPLC-100-UG-C | | \$7,161.46 | К | 31% | \$4,941.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| XTADEP10UGC | SEL NSX-T-ADEPLC-10-UG-C | | \$715.00 | K | 31% | \$493.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CTADEP10UGC-I | SEL NSX-T-ADEPLC-10-UG-C | | \$836.55 | K | 31% | \$577.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| KTADEP10UGC-K | SEL NSX-T-ADEPLC-10-UG-C | | \$716.15 | K | 31% | \$494.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| CTADVC | SEL NSX-T-ADV-C | | \$6,045.00 | К | 31% | \$4,171.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| XTADVC100C | SEL NSX-T-ADVC-100-C | | \$12,000.00 | K | 31% | \$8,280.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| XTADVC100C-I | SEL NSX-T-ADVC-100-C | | \$14,040.00 | K | 31% | \$9,687.60 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| CTADVC100C-K | SEL NSX-T-ADVC-100-C | | \$12,011.72 | К | 31% | \$8,288.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| XTADVC10C | SEL NSX-T-ADVC-10-C | | \$1,200.00 | K | 31% | \$828.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| SXTADVC10C-I | SEL NSX-T-ADVC-10-C | | \$1,404.00 | K | 31% | \$968.76 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| XTADVC10C-K | SEL NSX-T-ADVC-10-C | | \$1,201.17 | K | 31% | \$828.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| XTADVC-I | SEL NSX-T-ADV-C SEL NSX-T-ADV-C | | \$7,072.65 | K | 31% 31% | \$4,880.13 \$4,175.49 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| | | | | K | | | | | | | | | | |
| SXTADVEPLUGC | SEL NSX-T-ADV-EPL-UG-C | | \$3,630.00 \$4,247.10 | K | 31% | \$2,504.70 \$2,930.50 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| XTADVEPLUGC-I XTADVEPLUGC-K | SEL NSX-T-ADV-EPL-UG-C SEL NSX-T-ADV-EPL-UG-C | | \$4,247.10 | K | 31% 31% | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| XTADVEPLUGC-K XTADVLEC | SEL NSX-T-ADV-EPL-UG-C SEL NSX-T-ADV-LE-C | | \$3,632.81 | K | 31% 31% | \$2,506.64 \$4,171.05 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| | SEL NSX-T-ADV-LE-C SEL NSX-T-ADV-LE-C | | \$6,045.00 | K | 31% | \$4,171.05 \$4,880.13 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| | | | \$6,072.65 | K | 31% | \$4,880.13 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| | SEL NSY-T-ADV-LE-C | | | | | | | | | | | | | |
| ISXTADVLEC-I ISXTADVLEC-K ISXTAKC | SEL NSX-T-ADV-LE-C SEL NSX-T-AK-C | | \$26 250 00 | v | 31% | \$18 112 50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |

NVP MNWNC-109 Price List-3rd party final - 2023-03 57 of 84

| ID SKU | DESCRIPTION | Model Sub sku | PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | LP LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|-------------------------------------|---|------------------|----------------------------|------------------|------------------------|----------------------------|---------------------------|-----------------------------------|--------------------------|------------------|------------------|-------------------------------|------------------|-----------------------------|
| NSXTAKC-K NSXTDCSTADUGC | SEL NSX-T-AK-C SEL NSX-T-DCSTD-ADV-HG-C | | \$26,269.53 \$3,850.00 | K | 31% 31% | \$18,125.98 \$2,656.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| NSXTDCSTADUGC-I | SEL NSX-T-DCSTD-ADV-UG-C | | \$4,504.50 | K | 31% | \$3,108.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTDCSTADUGC-K | SEL NSX-T-DCSTD-ADV-UG-C SEL NSX-T-DCSTD-EPL-UG-C | | \$3,850.91 \$7,150.00 | K | 31% | \$2,657.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| NSXTDCSTEPUGC NSXTDCSTEPUGC-I | SEL NSX-T-DCSTD-EPL-UG-C SEL NSX-T-DCSTD-EPL-UG-C | | \$7,150.00 \$8.365.50 | K | 31% 31% | \$4,933.50 \$5,772.20 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| NSXTDCSTEPUGC-K | SEL NSX-T-DCSTD-EPL-UG-C | | \$7,128.91 | K | 31% | \$4,918.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTDCSTPFUGC | SEL NSX-T-DCSTD-PF-UG-C | | \$2,200.00 | K | 31% | \$1,518.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTDCSTPFUGC-I NSXTDCSTPFUGC-K | SEL NSX-T-DCSTD-PF-UG-C SEL NSX-T-DCSTD-PF-UG-C | | \$2,574.00 \$2,203.78 | K | 31% 31% | \$1,776.06 \$1,520.61 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| NSXTENE100UGC | SEL NSX-T-ENEPLC-100-UG-C | | \$2,849.00 | K | 31% | \$1,965.81 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTENE100UGC-I | SEL NSX-T-ENEPLC-100-UG-C | | \$3,333.33 | K | 31% | \$2,300.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTENE100UGC-K NSXTENEP10UGC | SEL NSX-T-ENEPLC-100-UG-C SEL NSX-T-ENEPLC-10-UG-C | | \$2,851.56 \$285.00 | K | 31% 31% | \$1,967.58 \$196.65 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| NSXTENEP10UGC-I | SEL NSX-T-ENEPLC-10-UG-C | | \$333.45 | K | 31% | \$230.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTENEP10UGC-K | SEL NSX-T-ENEPLC-10-UG-C | | \$285.16 | K | 31% | \$196.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTENEPLUGC | SEL NSX-T-ENEPL-UG-C | | \$1,425.00 | K | 31% | \$983.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTENEPLUGC-I NSXTENEPLUGC-K | SEL NSX-T-ENEPL-UG-C SEL NSX-T-ENEPL-UG-C | | \$1,667.25 \$1,425.78 | K | 31% 31% | \$1,150.40 \$983.79 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| NSXTEPLC | SEL NSX-T-EPL-C | | \$9,345.00 | K | 31% | \$6,448.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTEPLC100C | SEL NSX-T-EPLC-100-C | | \$18,500.00 | K | 31% | \$12,765.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTEPLC100C-I NSXTEPLC100C-K | SEL NSX-T-EPLC-100-C SEL NSX-T-EPLC-100-C | | \$21,645.00 \$18,522.14 | K | 31% 31% | \$14,935.05 \$12,780.28 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| NSXTEPLC10C | SEL NSX-T-EPLC-10-C | | \$1.850.00 | K | 31% | \$1,276.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTEPLC10C-I | SEL NSX-T-EPLC-10-C | | \$2,164.50 | K | 31% | \$1,493.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTEPLC10C-K | SEL NSX-T-EPLC-10-C | | \$1,852.21 | K | 31% | \$1,278.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTEPLC-I NSXTEPLC-K | SEL NSX-T-EPL-C SEL NSX-T-EPL-C | | \$10,933.65 \$9.342.45 | K | 31% 31% | \$7,544.22 \$6,446.29 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| NSXTPFADVUGC | SEL NSX-T-PF-ADV-UG-C | | \$1,815.00 | K | 31% | \$1,252.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTPFADVUGC-I | SEL NSX-T-PF-ADV-UG-C | | \$2,123.55 | К | 31% | \$1,465.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTPFADVUGC-K NSXTPFC | SEL NSX-T-PF-ADV-UG-C SEL NSX-T-PF-C | | \$1,816.41 \$4,395.00 | K | 31% 31% | \$1,253.32 \$3,032.55 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| NSXTPFC-I | SEL NSX-1-PF-C SEL NSX-T-PF-C | | \$4,395.00 | K | 31% | \$3,032.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTPFC-K | SEL NSX-T-PF-C | | \$4,397.79 | K | 31% | \$3,034.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTPFEPLUGC | SEL NSX-T-PF-EPL-UG-C | | \$5,445.00 | К | 31% | \$3,757.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTPFEPLUGC-I NSXTPFEPLUGC-K | SEL NSX-T-PF-EPL-UG-C SEL NSX-T-PF-EPL-UG-C | | \$6,370.65 \$5,449.22 | K | 31% 31% | \$4,395.75 \$3,759.96 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| NSXTRB25VMC | SEL NSX-T-RB-25VM-C | | \$16,750.00 | K | 31% | \$11,557.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTRB25VMC-I | SEL NSX-T-RB-25VM-C | | \$19,597.50 | K | 31% | \$13,522.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTRB25VMC-K NSXTSTDADVUGC | SEL NSX-T-RB-25VM-C SEL NSX-T-STD-ADV-UG-C | | \$16,764.32 \$3,850.00 | K | 31% 31% | \$11,567.38 \$2,656.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| NSXTSTDADVUGC-I | SEL NSX-T-STD-ADV-UG-C | | \$4,504.50 | K | 31% | \$3,108.11 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTSTDADVUGC-K | SEL NSX-T-STD-ADV-UG-C | | \$4,584.56 | K | 31% | \$3,163.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTSTDC | SEL NSX-T-STD-C | | \$1,995.00 | K | 31% | \$1,376.55 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTSTDC-I NSXTSTDC-K | SEL NSX-T-STD-C SEL NSX-T-STD-C | | \$2,334.15 \$2,375.60 | K | 31% 31% | \$1,610.56 \$1,639.16 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| NSXTSTDEPLUGC | SEL NSX-T-STD-EPL-UG-C | | \$7,150.00 | K | 31% | \$4,933.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTSTDEPLUGC-I | SEL NSX-T-STD-EPL-UG-C | | \$8,365.50 | K | 31% | \$5,772.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTSTDEPLUGC-K | SEL NSX-T-STD-EPL-UG-C | | \$8,487.06 | K | 31% | \$5,856.07 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NSXTSTDPFUGC NSXTSTDPFUGC-I | SEL NSX-T-STD-PF-UG-C SEL NSX-T-STD-PF-UG-C | | \$2,200.00 \$2,574.00 | K | 31% 31% | \$1,518.00 \$1,776.06 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| NSXTSTDPFUGC-K | SEL NSX-T-STD-PF-UG-C | | \$2,623.62 | K | 31% | \$1,810.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXALB4999CCUC NXALB4999CCUC-I | SEL NX-ALB-VDI-4999CCU-C) SEL NX-ALB-VDI-4999CCU-C) | | \$100.00 \$117.00 | K | 31% 31% | \$69.00 \$80.73 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| NXALB4999CCUC-K | SEL NX-ALB-VDI-4999CCU-C) SEL NX-ALB-VDI-4999CCU-C) | | \$117.00 \$118.97 | K | 31% | \$80.73 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| NXALB5000CCUC | SEL NX-ALB-VDI-5000CCU-C) | | \$75.00 | K | 31% | \$51.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXALB5000CCUC-I | SEL NX-ALB-VDI-5000CCU-C) | | \$87.75 | K | 31% | \$60.55 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXALB5000CCUC-K NXALB999CCUC | SEL NX-ALB-VDI-5000CCU-C) SEL NX-ALB-VDI-999CCU-C) | | \$89.52 \$110.00 | K | 31% 31% | \$61.77 \$75.90 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| NXALB999CCUC-I | SEL NX-ALB-VDI-999CCU-C) | | \$128.70 | K | 31% | \$88.80 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXALB999CCUC-K | SEL NX-ALB-VDI-999CCU-C) | | \$131.37 | K | 31% | \$90.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXALB99CCUC-I NXALB99CCUC-K | SEL NX-ALB-VDI-99CCU-C) SEL NX-ALB-VDI-99CCU-C) | | \$140.40 \$143.00 | K | 31% 31% | \$96.88 \$98.67 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| NXALBADCT1YC | SEL NX-ALB-AD-CT-1Y-C) | | \$20,000.00 | K | 31% | \$13,800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXALBADCT1YC-I | SEL NX-ALB-AD-CT-1Y-C) | | \$23,400.00 | K | 31% | \$16,146.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXALBADCT1YC-K | SEL NX-ALB-AD-CT-1Y-C) | | \$23,833.51 | K | 31% | \$16,445.12 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXALBC NXALBC-I | SEL NX-ALB-C) SEL NX-ALB-C) | | \$4,248.00 \$4,970.16 | K | 31% 31% | \$2,931.12 \$3,429.41 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| NXALBC-K | SEL NX-ALB-C) | | \$5,065.11 | K | 31% | \$3,494.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXALBENTSUC NXALBENTSUC-I | SEL NX-ALB-ENT-SU-C | | \$23,995.00 \$28.074.15 | K | 31% 31% | \$16,556.55 \$19,371,16 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE |
| NXALBENTSUC-I NXALBENTSUC-K | SEL NX-ALB-ENT-SU-C SEL NX-ALB-ENT-SU-C | | \$28,074.15 \$28,561.46 | K | 31% | \$19,371.16 \$19,707.41 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| NXALBSCC | SEL NX-ALB-SC-C) | | \$16,995.00 | ĸ | 31% | \$11,726.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXALBSCC-I | SEL NX-ALB-SC-C) | | \$19,884.15 | K | 31% | \$13,720.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXALBSCC-K NXALBVD99CCUC | SEL NX-ALB-SC-C) SEL NX-ALB-VDI-99CCU-C) | | \$20,268.18 \$120.00 | K | 31% 31% | \$13,985.04 \$82.80 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| NXDCADEP100UC | SEL NX-DC-ADEP-100-U-C) | | \$6,600.00 | K | 31% | \$4,554.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXDCADEP100UC-I | SEL NX-DC-ADEP-100-U-C) | | \$7,722.00 | К | 31% | \$5,328.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXDCADEP100UC-K NXDCADEP10UGC | SEL NX-DC-ADEP-100-U-C) SEL NX-DC-ADEP-10-UG-C) | | \$7,867.00 \$660.00 | K | 31% 31% | \$5,428.23 \$455.40 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| NXDCADEP10UGC | SEL NX-DC-ADEP-10-UG-C) SEL NX-DC-ADEP-10-UG-C) | | \$772.20 | K | 31% | \$455.40 \$532.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXDCADEP10UGC-K | SEL NX-DC-ADEP-10-UG-C) | | \$786.70 | K | 31% | \$542.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXDCADEPLC100UGF NXDCADEPLC10UGF | SEL: NX-DC-ADEPLC-100-UG-F SEL: NX-DC-ADEPLC-10-UG-F | | \$7,260.00 \$726.00 | K | 31% 31% | \$5,009.40 \$500.94 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "CARAHSOFT |
| NXDCADEPLC10UGF | SEL: NX-DC-ADEPL-UG-C) | | \$3,300.00 | K | 31% | \$2,277.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXDCADEPLUGC-I | SEL NX-DC-ADEPL-UG-C) | | \$3,861.00 | К | 31% | \$2,664.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXDCADEPLUGC-K | SEL NX-DC-ADEPL-UG-C) | | \$3,933.50 | К | 31% | \$2,714.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NX-DC-ADEPL-UG-F NXDCADVC | SEL: NX-DC-ADEPL-UG-F SEL NX-DC-ADV-C) | | \$3,630.00 \$5,495.00 | K | 31% 31% | \$2,504.70 \$3,791.55 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT VMWARE |
| NXDCADVC100C | SEL NX-DC-ADVC-100-C) | | \$11,000.00 | K | 31% | \$7,590.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXDCADVC100C-I | SEL NX-DC-ADVC-100-C) | | \$12,870.00 | К | 31% | \$8,880.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXDCADVC100C-K NX-DC-ADVC-100-F | SEL NX-DC-ADVC-100-C) SEL: NX-DC-ADVC-100-F | | \$13,137.50 \$12,100.00 | K | 31% 31% | \$9,064.88 \$8,349.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE " CARAHSOFT |
| NX-DC-ADVC-100-F NXDCADVC10C | SEL: NX-DC-ADVC-100-F SEL NX-DC-ADVC-10-C) | | \$12,100.00 \$1,100.00 | K K | 31% | \$8,349.00 \$759.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | ** CARAHSOFT VMWARE |
| NXDCADVC10C-I | SEL NX-DC-ADVC-10-C) | | \$1,287.00 | ĸ | 31% | \$888.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXDCADVC10C-K | SEL NX-DC-ADVC-10-C) | | \$1,313.75 | K | 31% | \$906.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NX-DC-ADVC-10-F NXDCADVC-I | SEL: NX-DC-ADVC-10-F SEL NX-DC-ADV-C) | | \$1,210.00 \$6,429.15 | K | 31% 31% | \$834.90 \$4,436.11 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | CARAHSOFT VMWARE |
| NXDCADVC-K | SEL NX-DC-ADV-C) | | \$6,545.50 | K | 31% | \$4,436.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NX-DC-ADV-F | SEL: NX-DC-ADV-F | | \$6,044.50 | K | 31% | \$4,170.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| NXDCADVLEC | SEL NX-DCADV-LE-C) | | \$5,495.00 | K | 31% | \$3,791.55 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXDCADVLEC-I NXDCADVLEC-K | SEL NX-DCADV-LE-C) SEL NX-DCADV-LE-C) | | \$6,429.15 \$6,545.50 | K | 31% 31% | \$4,436.11 \$4,516.40 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| | SEL NX-DC-AK-C) | | \$23.995.00 | K | 31% | \$16.556.55 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXDCAKC | | | \$28,074.15 | | | | | | | | | | | |

NVP MNWNC-109 Price List-3rd party final - 2023-03 58 of 84

| зки | DESCRIPTION | Model Sub sku | PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|---|--|------------------|---|------------------|------------------------|---------------------------------|----------------------------|-----------------------------------|----------------------------|--------------------------------------|--------------------------------------|-------------------------------|----------------------------|--|
| NX-DC-AK-F NXDCENE100UGC | SEL: NX-DC-FNE-100-HG-C) | | \$26,394.50 \$2,590.00 | K | 31% 31% | \$18,212.21 \$1.787.10 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" CARAHSOFT VMWARE |
| NXDCENE100UGC-I | SEL NX-DC-ENE-100-UG-C) | | \$3,030.30 | K | 31% | \$2,090.91 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXDCENE100UGC-K | SEL NX-DC-ENE-100-UG-C) | | \$3,088.67 | K | 31% | \$2,131.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXDCENE10UGC | SEL NX-DC-ENE-10-UG-C) | | \$259.00 | K | 31% | \$178.71 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXDCENE10UGC-I | SEL NX-DC-ENE-10-UG-C) | | \$303.03 | K | 31% | \$209.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IXDCENE10UGC-K | SEL NX-DC-ENE-10-UG-C) | | \$308.87 | K | 31% | \$213.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE "CARAHSOFT |
| IXDCENEPLC100UGF | SEL: NX-DC-ENEPLC-100-UG-F SEL: NX-DC-ENEPLC-10-UG-F | | \$2,849.00 \$284.90 | K | 31% 31% | \$1,965.81 \$196.58 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | CARAHSOFT CARAHSOFT |
| XDCENEPLUTUUGF | SEL NX-DC-ENEPL-UG-C) | | \$284.90 | K | 31% | \$196.58 \$893.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IXDCENEPLUGC-I | SEL NX-DC-ENEPL-UG-C) | | \$1,295.00 | , , , | 31% | \$1,045.45 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IXDCENEPLUGC-K | SEL NX-DC-ENEPL-LIG-C) | | \$1,515.13 | K | 31% | \$1,045.43 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| X-DC-ENEPL-UG-F | SEL: NX-DC-ENEPL-UG-F | | \$1,424.50 | ĸ | 31% | \$982.91 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| IX-DC-EPA100-F | SEL: NX-DC-EPA100-F | | \$2,090.00 | K | 31% | \$1,442.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| IX-DC-EPA10-F | SEL: NX-DC-EPA10-F | | \$209.00 | K | 31% | \$144.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| IXDCEPL25TLF | SEL: NX-DC-EPL-25-TL-F | | \$15,950.00 | K | 31% | \$11,005.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| X-DC-EPL-AD-F | SEL: NX-DC-EPL-AD-F | | \$1,045.00 | K | 31% | \$721.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| IXDCEPLC | SEL NX-DC-EPL-C) | | \$8,495.00 | K | 31% | \$5,861.55 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IXDCEPLC100C | SEL NX-DC-EPLC-100-C) | | \$17,000.00 | K | 31% | \$11,730.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| XDCEPLC100C-I | SEL NX-DC-EPLC-100-C) SEL NX-DC-EPLC-100-C) | | \$19,890.00 \$20,268.18 | K | 31% 31% | \$13,724.10 \$13,985.04 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE |
| IX-DC-EPLC-100-F | SEL: NX-DC-EPLC-100-F | | \$18,700.00 | K | 31% | \$12,903.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| IXDCEPLC10C | SEL NX-DC-EPLC-10-C) | | \$1,700.00 | ĸ | 31% | \$1,173.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IXDCEPLC10C-I | SEL NX-DC-EPLC-10-C) | | \$1,989.00 | K | 31% | \$1,372.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IXDCEPLC10C-K | SEL NX-DC-EPLC-10-C) | | \$2,026.82 | K | 31% | \$1,398.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| X-DC-EPLC-10-F | SEL: NX-DC-EPLC-10-F | | \$1,870.00 | K | 31% | \$1,290.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| IXDCEPLC-I | SEL NX-DC-EPL-C) | | \$9,939.15 | K | 31% | \$6,858.01 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IXDCEPLC-K | SEL NX-DC-EPL-C) | | \$10,114.71 | K | 31% | \$6,979.15 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IX-DC-EPL-F | SEL: NX-DC-EPL-F | | \$9,344.50 | K | 31% | \$6,447.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| IXDCP50PTLSSF | SEL: NX-DCP50-P-TLSS-F | | \$5,940.00 | K | 31% | \$4,098.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| IXDCPFADVUGC IXDCPFADVUGC-I | SEL NX-DC-PFADV-UG-C) SEL NX-DC-PFADV-UG-C) | | \$1,650.00 \$1,930.50 | K | 31% 31% | \$1,138.50 \$1,332.05 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| IXDCPFADVUGC-I IXDCPFADVUGC-K | SEL NX-DC-PFADV-UG-C) SEL NX-DC-PFADV-UG-C) | | \$1,930.50 \$1,964.81 | K | 31% | \$1,332.05 \$1,355.72 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| IXDCPFADVUGC-K | SEL: NX-DC-PFADV-UG-C) SEL: NX-DC-PFADV-UG-F | | \$1,964.81 | K | 31% | \$1,355.72 \$1,252.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| XDCPFC | SEL NX-DC-PFADV-0G-F | | \$3,995.00 | K | 31% | \$1,252.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IXDCPFC-I | SEL NX-DC-PF-C) | | \$4,674.15 | K | 31% | \$3,225.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IXDCPFC-K | SEL NX-DC-PF-C) | | \$4,762.83 | K | 31% | \$3,286.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| XDCPFEPLUGC | SEL NX-DC-PFEPL-UG-C) | | \$4,950.00 | K | 31% | \$3,415.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IXDCPFEPLUGC-I | SEL NX-DC-PFEPL-UG-C) | | \$5,791.50 | K | 31% | \$3,996.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IXDCPFEPLUGC-K | SEL NX-DC-PFEPL-UG-C) | | \$5,902.19 | K | 31% | \$4,072.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IX-DC-PFEPL-UG-F | SEL: NX-DC-PFEPL-UG-F | | \$5,445.00 | K | 31% | \$3,757.05 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| X-DC-PF-F | SEL: NX-DC-PF-F | | \$4,394.50 | K | 31% | \$3,032.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| XDCRB25VMC-I | SEL NX-DCRB-25VM-C) SEL NX-DCRB-25VM-C) | | \$15,250.00 \$17.842.50 | K | 31% 31% | \$10,522.50 \$12.311.33 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| IXDCRB25VMC-I | SEL NX-DCRB-25VM-C) SEL NX-DCRB-25VM-C) | | \$17,842.50 | K | 31% | \$12,311.33 \$12,541.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IX-DCRB-25VM-F | SEL NX-DCRB-25VM-E | | \$16,775.00 | K | 31% | \$12,541.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| IXDCSTADVUGC | SEL NX-DC-STADV-UG-C) | | \$3.850.00 | K | 31% | \$2,656,50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IXDCSTADVUGC-I | SEL NX-DC-STADV-UG-C) | | \$4,504.50 | K | 31% | \$3,108.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| XDCSTADVUGC-K | SEL NX-DC-STADV-UG-C) | | \$4,584.56 | K | 31% | \$3,163.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| X-DC-STADV-UG-F | SEL: NX-DC-STADV-UG-F | | \$4,235.00 | K | 31% | \$2,922.15 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| IXDCSTDC | SEL NX-DC-STD-C) | | \$1,995.00 | K | 31% | \$1,376.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IXDCSTDC-I | SEL NX-DC-STD-C) | | \$2,334.15 | K | 31% | \$1,610.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| NXDCSTDC-K | SEL NX-DC-STD-C) | | \$2,375.60 | K | 31% | \$1,639.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IX-DC-STD-F | SEL: NX-DC-STD-F | | \$2,194.50 | К | 31% | \$1,514.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| IXDCSTDPFUGC IXDCSTDPFUGC-I | SEL NX-DC-STDPF-UG-C) SEL NX-DC-STDPF-UG-C) | | \$2,200.00 \$2,574.00 | K | 31% 31% | \$1,518.00 \$1,776.06 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| IXDCSTDPFUGC-I | SEL NX-DC-STDPF-UG-C) SEL NX-DC-STDPF-UG-C) | | \$2,574.00 | K | 31% | \$1,776.06 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| IX-DC-STDPF-UG-F | SEL: NX-DC-STDPF-UG-F | | \$2,420.00 | K | 31% | \$1,669.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| IXDCSTEPI LIGC | SEL NX-DC-STEPL-LIG-C) | | \$7,150.00 | K | 31% | \$4,933.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| XDCSTEPLUGC-I | SEL NX-DC-STEPL-UG-C) | | \$8,365.50 | K | 31% | \$5,772.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IXDCSTEPLUGC-K | SEL NX-DC-STEPL-UG-C) | | \$8,487.06 | K | 31% | \$5,856.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IX-DC-STEPL-UG-F | SEL: NX-DC-STEPL-UG-F | | \$7,865.00 | K | 31% | \$5,426.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| OSPA1W | SEL Open Source Puppet Assessment 1-week | | \$11,758.82 | K | 31% | \$8,113.59 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| C15USA | PWRCORD RPS4 + SI-ACPWR USA NEMA 5-20P P | | \$33.00 | K | 31% | \$22.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BROCADE ETHERNET |
| CUSA2 | SEL-PWR CRD,USA,NEMA5-15/C13, 13A, 125V | | \$34.00 | K | 31% | \$23.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** BROCADE ETHERNET |
| CUSA-3M | SEL Pwrcrd-RPS2/3/5/9 USA-NEMA5-15P Plug | | \$11.00 | К | 31% | \$7.59 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** BROCADE ETHERNET |
| CUSA-C19C20 CUSA-NEMA620 | PWR CORD IEC 60320-C19 TO IEC 60320-C20 | | \$72.00 \$76.00 | K | 31% | \$49.68 \$52.44 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " BROCADE ETHERNET " BROCADE ETHERNET |
| E1000019999SPRM | PWR CORD FOR 2500220V SX-ACPWR-2500-POE SEL Puppet Ent 10K- 19999 nodes Prem Sub | | \$164.62 | K | 31% 31% | \$52.44 \$113.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| E1000019999SPRM E1000019999SSTD | SEL Puppet Ent 10K- 19999 nodes Prem Sub SEL Puppet Ent 10K- 19999 nodes Stnd Sub | | \$164.62 \$138.46 | K | 31% | \$113.59 \$95.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| E10002499PL | SEL PupEnt1000-2499nodes Perpet LicOnly | | \$393.85 | K | 31% | \$271.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| E10002499PPRMS | SEL PE1000-2499nodesPerpetPrmSupSub | | \$138.46 | K | 31% | \$95.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| E10002499SPRM | SEL Puppet Ent 1K-2499 nodes Prem Sub | | \$215.38 | K | 31% | \$148.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| E10002499SSTD | SEL Puppet Ent 1K-2499 nodes Stnd Sub | | \$176.92 | K | 31% | \$122.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" PUPPET LABS |
| E10004999P | SEL Puppet Ent 1000-4999 nodes Prem Sub | | \$242.31 | K | 31% | \$167.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| E10004999PL | SEL PupEnt1000-4999nodes Perpet LicOnly | | \$440.77 | K | 31% | \$304.13 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| E10004999PS E10004999S | SEL PE1000-4999nodesPerpetPrmSupSub SEL Punnet Ent 1000-4999 nodes Stnd Sub | | \$154.62 \$183.08 | K | 31% 31% | \$106.69 \$126.33 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | "PUPPET LABS |
| E10004999S E100249PL | SEL Puppet Ent 1000-4999 nodes Stnd Sub SEL PupEnt100-249nodes Perpet LicOnly | | \$183.08 \$587.69 | K | 31% | \$126.33 \$405.51 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " PUPPET LABS " PUPPET LABS |
| E100249PL E100249PPRMS | SEL PupEnt100-249nodes Perpet LicOnly SEL PE100-249nodesPerpetPrmSupSub | | \$587.69 \$206.15 | K | 31% | \$405.51 \$142.24 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | " PUPPET LABS |
| E100249PPRMS E100249SPRM | SEL PP-100-249nodesPerpetPmSupSub SEL Puppet Ent 100-249 nodes Prem Sub | | \$206.15 | K | 31% | \$142.24 \$222.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| E100249SPRW E100249SSTD | SEL Puppet Ent 100-249 nodes Prem Sub SEL Puppet Ent 100-249 nodes Stnd Sub | | \$201.54 | K | 31% | \$139.06 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| E100499P | SEL Puppet Ent 100-499 nodes Prem Sub | | \$323.08 | K | 31% | \$222.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| E100499PL | SEL PupEnt100-499nodes Perpet LicOnly | | \$587.69 | K | 31% | \$405.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| E100499PS | SEL PE100-499nodesPerpetPrmSupSub | | \$206.15 | K | 31% | \$142.24 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| 10K19999PL | SEL PupEnt10K-19999nodes Perpet LicOnly | | \$300.00 | K | 31% | \$207.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" PUPPET LABS |
| 10K19999PPRMS | SEL PE10K-19999nodesPerpetPrmSupSub | | \$106.15 | K | 31% | \$73.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| 1499S | SEL Puppet Ent 1-499 nodes Stnd Sub | | \$215.38 | K | 31% | \$148.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| 199SSTD 2000049999SPRM | SEL Puppet Ent 1-99 nodes Stnd Sub | | \$215.38 | K | 31% 31% | \$148.61 \$102.97 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | "PUPPET LABS |
| | SEL Puppet Ent 20K- 49999 nodes Prem Sub | | \$149.23 | K | | | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | | |
| 2000049999SSTD | SEL Puppet Ent 20K- 49999 nodes Stnd Sub | | \$126.15 \$270.77 | K | 31% 31% | \$87.04 \$186.83 | \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | "PUPPET LABS" "PUPPET LABS |
| E20K49999PL E20K49999PPRMS | SEL PupEnt20K-49999nodes Perpet LicOnly SEL PE20K-49999nodesPerpetPrmSupSub | | \$270.77 \$95.38 | K | 31% | \$186.83 \$65.81 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " PUPPET LABS " PUPPET LABS |
| E20K49999PPRMS E25004999PI | SEL PE20K-49999nodesPerpetPrmSupSub SEL PunEnt2500-4999nodes Perpet LicOnly | | \$95.38 \$366.15 | K | 31% | \$65.81 \$252.64 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| E25004999PL E25004999PPRMS | SEL PUPENT25U0-4999nodes Perpet LicOnly SEL PE2500-4999nodesPerpetPrmSupSub | | \$366.15 \$129.23 | K | 31% | \$252.64 \$89.17 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| | SEL Puppet Ent 2.5K-4999 nodes Prem Sub | | \$201.54 | K | 31% | \$139.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| F25004999SPRM | SEL Puppet Ent 2.5K-4999 nodes Stnd Sub | | \$166.15 | K | 31% | \$114.64 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| E25004999SPRM | SEL PupEnt250-499nodes Perpet LicOnly | | \$470.77 | ĸ | 31% | \$324.83 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| E25004999SPRM E25004999SSTD | | | \$164.62 | K | 31% | \$113.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| E25004999SPRM E25004999SSTD E250499PL | SEL PE250-499nodesPerpetPrmSupSub | | | | | | | | | | | | | |
| E25004999SPRM E25004999SSTD E250499PL E250499PPRMS | SEL PE250-499nodesPerpetPrmSupSub SEL Puppet Ent 250-499 nodes Prem Sub | | \$258.46 | K | 31% | \$178.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| E25004999SPRM E25004999SSTD E250499PL E250499PPRMS E250499SPRM E250499SSTD | SEL Puppet Ent 250-499 nodes Prem Sub SEL Puppet Ent 250-499 nodes Stnd Sub | | \$258.46 \$189.23 | K | 31% | \$130.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| E25004999SPRM E25004999SSTD E250499PL E250499PPRMS E250499SPRM E250499SSTD E50000PL | SEL Puppet Ent 250-499 nodes Prem Sub SEL Puppet Ent 250-499 nodes Stmd Sub SEL PupEnt IP 55,000+ Perp Lio Only | | \$258.46 \$189.23 \$244.62 | K K | 31% 31% | \$130.57 \$168.79 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " PUPPET LABS " PUPPET LABS |
| E25004999SPRM E25004999SSTD E250499PL E250499PPRMS E250499SPRM E250499SSTD E50000PL E50000PRMS | SEL Puppet Em 250-499 nodes Prem Sub SEL Puppet Em 250-499 nodes bind Sub SEL PupEnt PE 50,000 Pepr Lic Only SEL PE 50,000 Pr pP mm Sup | | \$258.46 \$189.23 \$244.62 \$84.62 | K K K | 31% 31% 31% | \$130.57 \$168.79 \$58.39 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | "PUPPET LABS "PUPPET LABS "PUPPET LABS |
| PE25004999SPRM PE25004999SSTD PE250499PL PE250499PRMS PE250499PRMS PE250499SPRM PE50000PL PE50000PRMS PE50000SPRM | SEL Puppet Ent 250-499 nodes Prem Sub SEL Puppet Ent 250-499 nodes Stmd Sub SEL PupEnt IP 55,000+ Perp Lio Only | | \$258.46 \$189.23 \$244.62 | K K K | 31% 31% | \$130.57 \$168.79 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " PUPPET LABS " PUPPET LABS |

NVP MNWNC-109 Price List-3rd party final - 2023-03 59 of 84

| D SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|------------------------------------|--|-----------|------------------------------|----------|------------------------|------------------------------|---------------------------|-----------------------------|--------------------------|------------------|--------------------------------|-------------------------------|------------------|-------------------------------|
| PE50009999PPRMS | SEL PE5000-9999nodesPerpetPrmSupSub | | \$116.92 | К | 31% | \$80.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" PUPPET LABS "" PUPPET LABS |
| PE50009999SPRM | SEL Puppet Ent 5K- 9999 nodes Prem Sub | | \$183.08 | K | 31% | \$126.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| PE50009999SSTD | SEL Puppet Ent 5K- 9999 nodes Stnd Sub | | \$152.31 | K | 31% | \$105.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| PE5000P | SEL Puppet Ent 5000+ nodes Prem Sub | | \$210.00 | K | 31% | \$144.90 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| PE5000PL | SEL PupEnt 5000+nodes Perpet LicOnly | | \$382.00 | K | 31% | \$263.58 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| PE5000PS PE5000S | SEL PE5000+nodesPerpetPrmSupSub SEL Puppet Ent 5000+ nodes Stnd Sub | | \$134.00 \$161.54 | K | 31% 31% | \$92.46 \$111.46 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "PUPPET LABS |
| PE5000S PE500999P | SEL Puppet Ent 5000+ nodes Stnd Sub SEL Puppet Ent 500-999 nodes Prem Sub | | \$161.54 \$258.46 | K | 31% | \$111.46 \$178.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| PE500999PL | SEL PupEnt500-999 nodes Pernt Sub SEL PupEnt500-999 nodes Pernet LicOnly | | \$470.15 | K | 31% | \$324.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| PE500999PPRMS | SEL PE500-999nodesPerpetPrmSupSub | | \$144.62 | K | 31% | \$99.79 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| PE500999PS | SEL PE500-999nodesPernetPrmSunSuh | | \$164.92 | K | 31% | \$113.79 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " PUPPET I ABS |
| PE500999S | SEL Puppet Ent 500-999 nodes Stnd Sub | | \$193.85 | K | 31% | \$133.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| PE500999SPRM | SEL Puppet Ent 500-999 nodes Prem Sub | | \$227.69 | K | 31% | \$157.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| PE500999SSTD | SEL Puppet Ent 500-999 nodes Stnd Sub | | \$183.08 | K | 31% | \$126.33 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" PUPPET LABS |
| PECD10004999P | SEL CD4PE 1000-4999 Prem | | \$289.62 | K | 31% | \$199.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| PECD10004999PL | SEL CD4PE1000-4999 Perp Lic Only | | \$526.15 | K | 31% | \$363.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" PUPPET LABS |
| PECD10004999PS | SEL CD4PE 1000-4999 Prp Prm Supp | | \$184.62 | K | 31% | \$127.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" PUPPET LABS |
| PECD10004999S | SEL CD4PE 1000-4999 Stand | | \$222.31 | K | 31% | \$153.39 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" PUPPET LABS |
| PECD100499P | SEL CD4PE 100-499 Prem | | \$386.15 | K | 31% | \$266.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" PUPPET LABS |
| PECD100499PL | SEL CD4PE 100-499 Perp Lic Only | | \$701.54 | K | 31% | \$484.06 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| PECD100499PS PECD1499S | SEL CD4PE 100-499 Prp Prm Supp SEL CD4PE 1-499 Stand | | \$246.15 \$261.54 | K | 31% 31% | \$169.84 \$180.46 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" PUPPET LABS "" PUPPET LABS |
| PECD14998 PECD5000P | SEL CD4PE 1-499 Statio SEL CD4PE 5000+ Prem | | \$261.54 | , , | 31% | \$100.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| PECD5000PL | SEL CD4PE 5000+ Premi SEL CD4PE 5000+ Prem Lic Only | | \$456.00 | Κ. | 31% | \$173.19 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| PECD5000PL PECD5000PS | SEL CD4PE 5000+ Prep Lic Only SEL CD4PE 5000+ Prp Prm Supp | | \$456.00 \$160.00 | K | 31% | \$314.64 \$110.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| PECD5000PS | SEL CD4PE 5000+ PIP PINI Supp | | \$196.15 | , v | 31% | \$135.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| PECD5000S PECD500999P | SEL CD4PE 5000+ Stand SEL CD4PE 500-999 Prem | | \$196.15 \$308.92 | k | 31% | \$135.34 \$213.15 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| PECD500999PL | SEL CD4PE 500-999 Premi SEL CD4PE 500-999 Perp Lic Only | | \$561.23 | K | 31% | \$387.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| PECD500999PS | SEL CD4PE 500-999 Prp Prm Supp | | \$196.92 | K | 31% | \$135.87 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| PECD500999S | SEL CD4PE 500-999 Stand | | \$235.38 | K | 31% | \$162.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| PECDSU10004999 | SEL Step Up CD4PE Sup Prm 10004999 | | \$66.92 | K | 31% | \$46.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| PECDSU1499 | SEL Step Up CD4PE Sup Prm 1-499 | | \$124.62 | K | 31% | \$85.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| PECDSU5000 | SEL Step Up CD4PE Sup Prm 5000+ | | \$54.62 | K | 31% | \$37.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" PUPPET LABS |
| PECDSU500999 | SEL Step Up CD4PE Sup Prm 500-999 | | \$73.85 | K | 31% | \$50.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" PUPPET LABS |
| PE-OS | SEL Production Environment Add-on OS | | \$13,864.50 | К | 31% | \$9,566.51 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** VARONIS |
| PESU10004999 | SEL Step Up PE Sup Prm 10004999 | | \$59.23 | K | 31% | \$40.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" PUPPET LABS |
| PESU1499 | SEL Step Up PE Sup Prm 1-499 | | \$107.69 | K | 31% | \$74.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" PUPPET LABS |
| PESU5000 | SEL Step Up PE Sup Prm 5000+ | | \$48.46 | K | 31% | \$33.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " PUPPET LABS |
| PESU500999 | SEL Step Up PE Sup Prm 500-999 | | \$64.62 | K | 31% | \$44.59 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "PUPPET LABS |
| PKSE100P3TLC1-I | SEL PKS-ENS-100P-3P-TLSS-C) | | \$150,000.00 | K | 31% | \$103,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PKSE100PPTLC1-I PKSENS1003TC1-I | SEL PKS-ENS-100P-P-TLSS-C) SEL PKS-ENS-100C-3P-TLSS-C) | | \$50,000.00 \$150,000.00 | K | 31% | \$34,500.00 \$103.500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| PKSENS1003TC1-I PKSENS1003TLC | SEL PKS-ENS-100C-3P-TLSS-C) SEL PKS-ENS-100C-3P-TLSS-C) | | \$150,000.00 \$150.000.00 | K | 31% 31% | \$103,500.00 \$103.500.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PKSENS1003TLC-I | SEL PKS-ENS-100C-3P-TLSS-C) SEL PKS-ENS-100C-3P-TLSS-C) | | \$150,000.00 | K | 31% | \$103,500.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| PKSENS1003TLC-I | SEL PKS-ENS-100C-3P-TLSS-C) | | \$151,367,19 | K | 31% | \$103,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PKSENS10097EC-K | SEL PKS-ENS-100P-3P-TLSS-C) | | \$150,000.00 | V. | 31% | \$103,500.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PKSENS100P3TC-I | SEL PKS-ENS-100P-3P-TLSS-C) | | \$150,000.00 | K | 31% | \$103,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PKSENS100P3TC-K | SEL PKS-ENS-100P-3P-TLSS-C) | | \$180,000.00 | K | 31% | \$124 341 19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PKSENS100PPTC | SEL PKS-ENS-100P-P-TLSS-C) | | \$50,000,00 | К | 31% | \$34 500 00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PKSENS100PPTC-I | SEL PKS-ENS-100P-P-TLSS-C) | | \$50,000.00 | K | 31% | \$34,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PKSENS100PPTC-K | SEL PKS-ENS-100P-P-TLSS-C) | | \$60,029.45 | K | 31% | \$41,420.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PKSENS100PTC1-I | SEL PKS-ENS-100C-P-TLSS-C) | | \$50,000.00 | K | 31% | \$34,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PKSENS100PTLC | SEL PKS-ENS-100C-P-TLSS-C) | | \$50,000.00 | K | 31% | \$34,500.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PKSENS100PTLC-I | SEL PKS-ENS-100C-P-TLSS-C) | | \$50,000.00 | K | 31% | \$34,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PKSENS100PTLC-K | SEL PKS-ENS-100C-P-TLSS-C) | | \$50,423.18 | K | 31% | \$34,791.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PKSES100C3TLC | SEL PKS-ENS-100C-3P-TLSS-C | | \$150,000.00 | K | 31% | \$103,500.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PKSES100C3TLC-K | SEL PKS-ENS-100C-3P-TLSS-C | | \$165,374.49 | K | 31% | \$114,108.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PKSES100CPTLC | SEL PKS-ENS-100C-P-TLSS-C | | \$50,000.00 | K | 31% | \$34,500.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PKSES100CPTLC-K | SEL PKS-ENS-100C-P-TLSS-C | | \$55,089.27 | K | 31% | \$38,011.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| PKSES100P3TLC | SEL PKS-ES-100P-3-TL-C) | | \$150,000.00 | K | 31% | \$103,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| PKSES100P3TLC-K | SEL PKS-ES-100P-3-TL-C) | | \$180,204.62 | K | 31% | \$124,341.19 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | |
| PKSES100PPTLC PKSES100PPTLC-K | SEL PKS-ES-100P-P-TL-C) SEL PKS-ES-100P-P-TL-C) | | \$50,000.00 \$60.029.45 | K | 31% | \$34,500.00 \$41.420.32 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PKSES100PP1LC-K PKSESC3S500AC | SEL PKS-ES-100P-P-1L-C) SEL PKS-ESC-3SUB-500AD-C) | | \$60,029.45 | K | 31% 31% | \$41,420.32 \$232.875.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE |
| PKSESC3S500AC-I | SEL PKS-ESC-3SUB-500AD-C) SEL PKS-ESC-3SUB-500AD-C) | | \$337,500.00 \$337,500.00 | K | 31% | \$232,875.00 \$232.875.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PKSESC3S500AC-K | SEL PKS-ESC-3SUB-500AD-C) SEL PKS-ESC-3SUB-500AD-C) | | \$337,500.00 | K | 31% | \$232,875.00 \$256,927.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| PKSESC3S500AC-K PKSESC3SU8ADC | SEL PKS-ESC-3SUB-8AD-C) SEL PKS-ESC-3SUB-8AD-C) | | \$372,359.34 | K | 31% | \$256,927.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| PKSESC3SU8ADC-I | SEL PRS-ESC-SSUB-BAD-C) | | \$5,400.00 | K | 31% | \$3,726.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PKSESC3SU8ADC-K | SEL PKS-ESC-3SUB-8AD-C) | | \$5,949.93 | K | 31% | \$4,105.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PKSESCS500ADC | SEL PKS-ESC-SUB-500AD-C) | | \$112,500.00 | ĸ | 31% | \$77,625.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PKSESCS500ADC-I | SEL PKS-ESC-SUB-500AD-C) | | \$112,500.00 | ĸ | 31% | \$77,625.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PKSESCS500ADC-K | SEL PKS-ESC-SUB-500AD-C) | | \$124,119.78 | К | 31% | \$85,642.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PKSESCSUB8ADC | SEL PKS-ESC-SUB-8AD-C) | | \$1,800.00 | K | 31% | \$1,242.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PKSESCSUB8ADC-I | SEL PKS-ESC-SUB-8AD-C) | | \$1,800.00 | K | 31% | \$1,242.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PKSESCSUB8ADC-K | SEL PKS-ESC-SUB-8AD-C) | | \$1,980.94 | К | 31% | \$1,366.85 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PROSERV-1DAY | SEL Faction Pro Serv - 1 Day - Any - NA | | \$2,727.27 | K | 31% | \$1,881.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " FACTION |
| PSVMCACTESSC1 PSVMCACTESSC1-I | SEL PS-VMC-ACT-ESSL-C SEL PS-VMC-ACT-ESSL-C | | \$6,500.00 | K | 31% 31% | \$4,485.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| PSVMCACTESSC1-K | SEL PS-VMC-ACT-ESSL-C SEL PS-VMC-ACT-ESSL-C | | \$6,500.00 \$6,505.92 | K | 31% | \$4,485.00 \$4,489.08 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PSVMCACTESSC1-K | SEL PS-VMC-ACT-ESSL-C) | | \$6,505.92 | K | 31% | \$4,489.08 \$4.830.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PSVMCACTESSLC-I | SEL PS-VMC-ACT-ESSL-C) | | \$7,000.00 | K | 31% | \$4,830.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PSVMCACTESSLC-K | SEL PS-VMC-ACT-ESSL-C) | | \$8,332.04 | ĸ | 31% | \$5,749.11 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PSVMCACTSTDC | SEL PS-VMC-ACT-STD-C) | | \$26,500.00 | K | 31% | \$18,285.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PSVMCACTSTDC-I | SEL PS-VMC-ACT-STD-C) | | \$26,500.00 | K | 31% | \$18,285.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PSVMCACTSTDC-K | SEL PS-VMC-ACT-STD-C) | | \$26,524.15 | K | 31% | \$18,301.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PSVMCESLSTUGC | SEL PS-VMC-ESSL-STD-UG-C) | | \$22,000.00 | K | 31% | \$15,180.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PSVMCESLSTUGC-I | SEL PS-VMC-ESSL-STD-UG-C) | | \$22,000.00 | K | 31% | \$15,180.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PSVMCESLSTUGC-K | SEL PS-VMC-ESSL-STD-UG-C) | | \$25,934.72 | K | 31% | \$17,894.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVCC25B2PTLSC | SEL PV-CC25-B-2P-TLSS-C) | | \$257,140.00 | К | 31% | \$177,426.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVCC25B2PTLSC-I | SEL PV-CC25-B-2P-TLSS-C) | | \$257,140.00 | K | 31% | \$177,426.60 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVCC25B2PTLSC-K | SEL PV-CC25-B-2P-TLSS-C) | | \$259,440.10 | К | 31% | \$179,013.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVCC25B3PTLSC | SEL PV-CC25-B-3P-TLSS-C) | | \$385,710.00 | K | 31% | \$266,139.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVCC25B3PTLSC-I | SEL PV-CC25-B-3P-TLSS-C) | | \$385,710.00 | K | 31% | \$266,139.90 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVCC25B3PTLSC-K | SEL PV-CC25-B-3P-TLSS-C) | | \$388,997.40 | K | 31% | \$268,408.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVCC25BPTLSSC PVCC25BPTLSSC-I | SEL PV-CC25-B-P-TLSS-C) SEL PV-CC25-B-P-TLSS-C) | | \$128,570.00 \$128,570.00 | K | 31% 31% | \$88,713.30 \$88,713.30 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| | SEL PV-CC25-B-P-TLSS-C) SEL PV-CC25-B-P-TLSS-C) | | | K | | | | | | | | | | |
| PVCC25BPTLSSC-K PVCC5B2PTLSSC | SEL PV-CC25-B-P-TLSS-C) SEL PV-CC5-B-2P-TLSS-C) | | \$129,882.81 \$51,428.00 | K | 31% 31% | \$89,619.14 \$35,485,32 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PVCC5B2PTLSSC | SEL PV-CC5-B-2P-TLSS-C) SEL PV-CC5-B-2P-TLSS-C) | | \$51,428.00 \$51.428.00 | K | 31% | \$35,485.32 \$35.485.32 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PVCC5B2PTLSSC-I PVCC5B2PTLSSC-K | SEL PV-CC5-B-2P-TLSS-C) SEL PV-CC5-B-2P-TLSS-C) | | \$51,428.00 \$51,920.57 | K | 31% | \$35,485.32 \$35,825.19 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PVCC5B2PTLSSC-K PVCC5B3PTLSSC | SEL PV-CC5-B-2P-TLSS-C) SEL PV-CC5-B-3P-TLSS-C) | | \$51,920.57 \$77,142.00 | K | 31% | \$35,825.19 \$53.227.98 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PVCC5B3PTLSSC-I | SEL PV-CC5-B-3P-TLSS-C) SEL PV-CC5-B-3P-TLSS-C) | | \$77,142.00 \$77,142.00 | K | 31% | \$53,227.98 \$53,227.98 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| PVCC5B3PTLSSC-I PVCC5B3PTLSSC-K | SEL PV-CC5-B-3P-TLSS-C) SEL PV-CC5-B-3P-TLSS-C) | | \$77,142.00 | K | 31% | \$53,227.98 \$53.681.64 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| | SEL PV-CC5-B-9F-TLSS-C) SEL PV-CC5-B-P-TLSS-C) | | \$77,799.48 | K | 31% | \$53,681.64 \$17,742.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| PVCC5BPTLSSC | | | | | | | | | | | | | | |
| PVCC5BPTLSSC-I | SEL PV-CC5-B-P-TLSS-C) | | \$25,714.00 | K | 31% | \$17,742.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |

NVP MNWNC-109 Price List-3rd party final - 2023-03 60 of 84

| D SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|------------------------------------|---|-----------|------------------------------|------------------|------------------------|------------------------------|---------------------------|-----------------------------------|--------------------------|------------------|--------------------------------------|-------------------------------|------------------|-----------------------------|
| PVCFERS2PTLSC PVCFERS2PTLSC-I | SEL PV-CFERS-2P-TLSS-C) SEL PV-CFERS-2P-TLSS-C) | | \$314,280.00 \$314,280.00 | K | 31% 31% | \$216,853.20 \$216,853.20 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PVCFERS2PTLSC-I PVCFERS2PTLSC-K | SEL PV-CFERS-2P-TLSS-C) SEL PV-CFERS-2P-TLSS-C) | | \$314,280.00 \$317,382,81 | K | 31% | \$216,853.20 \$218.994.14 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| PVCFERS3PTLSC | SEL PV-CFERS-3P-TLSS-C) | | \$471,420.00 | K | 31% | \$325,279.80 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVCFERS3PTLSC-I | SEL PV-CFERS-3P-TLSS-C) | | \$471,420.00 | K | 31% | \$325,279.80 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVCFERS3PTLSC-K | SEL PV-CFERS-3P-TLSS-C) | | \$475,585.94 | K | 31% | \$328,154.30 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVCFERSPTLSSC-I | SEL PV-CFERS-P-TLSS-C) SEL PV-CFERS-P-TLSS-C) | | \$157,140.00 \$157,140.00 | K | 31% 31% | \$108,426.60 \$108,426.60 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PVCFERSPTLSSC-K | SEL PV-CFERS-P-TLSS-C) | | \$158,528,65 | K | 31% | \$109,384.77 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVCFFD2B2PTLC | SEL PV-CFFD2-B-2P-TLSS-C) | | \$62,218.00 | К | 31% | \$42,930.42 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVCFFD2B2PTLC-I | SEL PV-CFFD2-B-2P-TLSS-C) | | \$62,218.00 | K | 31% | \$42,930.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVCFFD2B2PTLC-K | SEL PV-CFFD2-B-2P-TLSS-C) | | \$62,792.97 | K | 31% | \$43,327.15 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVCFFD2B3PTLC | SEL PV-CFFD2-B-3P-TLSS-C) | | \$93,327.00 | K | 31% | \$64,395.63 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| PVCFFD2B3PTLC-I PVCFFD2B3PTLC-K | SEL PV-CFFD2-B-3P-TLSS-C) SEL PV-CFFD2-B-3P-TLSS-C) | | \$93,327.00 \$94.075.52 | K | 31% 31% | \$64,395.63 \$64,912.11 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PVCFFD2B3F1LC-K PVCFFD2BPTLSC | SEL PV-CFFD2-B-P-TLSS-C) | | \$31,109.00 | K | 31% | \$21,465,21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVCFFD2BPTLSC-I | SEL PV-CFFD2-B-P-TLSS-C) | | \$31,109.00 | K | 31% | \$21,465.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVCFFD2BPTLSC-K | SEL PV-CFFD2-B-P-TLSS-C) | | \$31,412.76 | K | 31% | \$21,674.80 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVCFFDN2PTLSC | SEL PV-CFFDN-2P-TLSS-C) | | \$56,562.00 | K | 31% | \$39,027.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVCFFDN2PTLSC-I | SEL PV-CFFDN-2P-TLSS-C) | | \$56,562.00 | K | 31% | \$39,027.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| PVCFFDN2PTLSC-K PVCFFDN3PTLSC | SEL PV-CFFDN-2P-TLSS-C) SEL PV-CFFDN-3P-TLSS-C) | | \$57,063.80 \$84,843.00 | K | 31% 31% | \$39,374.02 \$58,541.67 | \$0.00 \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PVCFFDN3PTLSC-I | SEL PV-CFFDN-3P-TLSS-C) | | \$84,843.00 | K | 31% | \$58,541.67 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVCFFDN3PTLSC-K | SEL PV-CFFDN-3P-TLSS-C) | | \$85,611,98 | К | 31% | \$59.072.27 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVCFFDNPTLSSC | SEL PV-CFFDN-P-TLSS-C) | | \$28,281.00 | K | 31% | \$19,513.89 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVCFFDNPTLSSC-I | SEL PV-CFFDN-P-TLSS-C) | | \$28,281.00 | K | 31% | \$19,513.89 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVCFFDNPTLSSC-K | SEL PV-CFFDN-P-TLSS-C) | | \$28,548.18 | К | 31% | \$19,698.24 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVENTSAAS1TLC-I | SEL PV-ENTSAAS1-TLSS-C) SEL PV-ENTSAAS1-TLSS-C) | | \$300.00 | K | 31% 31% | \$207.00 \$207.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| PVENTSAAS1TLC-I PVENTSAAS1TLC-K | SEL PV-ENTSAAS1-TLSS-C) SEL PV-ENTSAAS1-TLSS-C) | | \$300.00 \$302.41 | K | 31% | \$207.00 \$208.66 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PVENTSAASTILC-R PVENTSAAS2TLC | SEL PV-ENISAAS1-ILSS-C) SEL PV-ENISAAS2-TLSS-C) | | \$302.41 | K | 31% | \$208.66 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| PVENTSAAS2TLC-I | SEL PV-ENTSAAS2-TLSS-C) | | \$600.00 | ĸ | 31% | \$414.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVENTSAAS2TLC-K | SEL PV-ENTSAAS2-TLSS-C) | | \$605.14 | K | 31% | \$417.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVENTSAAS3TLC | SEL PV-ENTSAAS3-TLSS-C) | | \$900.00 | К | 31% | \$621.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVENTSAAS3TLC-I | SEL PV-ENTSAAS3-TLSS-C) | | \$900.00 | К | 31% | \$621.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVENTSAAS3TLC-K | SEL PV-ENTSAAS3-TLSS-C) | | \$908.20 | K | 31% | \$626.66 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| PVSPRT50P2TLC | SEL PV-SPRT-50P-2P-TLSS-C) SFL PV-SPRT-50P-2P-TLSS-C) | | \$50,000.00 \$50,000.00 | K | 31% 31% | \$34,500.00 \$34,500.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PVSPRT50P2TLC-K | SEL PV-SPRT-50P-2P-TLSS-C) | | \$50,000.00 | K | 31% | \$34,791.99 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVSPRT50P3TLC | SEL PV-SPRT-50P-3P-TLSS-C) | | \$75,000.00 | K | 31% | \$51,750.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVSPRT50P3TLC-I | SEL PV-SPRT-50P-3P-TLSS-C) | | \$75,000.00 | К | 31% | \$51,750.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVSPRT50P3TLC-K | SEL PV-SPRT-50P-3P-TLSS-C) | | \$75,846.35 | K | 31% | \$52,333.98 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVSPRT50PPTLC-I | SEL PV-SPRT-50P-P-TLSS-C) SEL PV-SPRT-50P-P-TLSS-C) | | \$25,000.00 \$25,000.00 | K | 31% 31% | \$17,250.00 \$17,250.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PVSPRT50PPTLC-I PVSPRT50PPTLC-K | SEL PV-SPRT-50P-P-TLSS-C) SEL PV-SPRT-50P-P-TLSS-C) | | \$25,000.00 \$25,227.86 | K | 31% | \$17,250.00 \$17,407.22 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PVSPRT8C2PTLC | SEL PV-SPRT-50P-P-TESS-C) SEL PV-SPRT-8C-2P-TLSS-C) | | \$8,000.00 | K | 31% | \$5,520.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVSPRT8C2PTLC-I | SEL PV-SPRT-8C-2P-TLSS-C) | | \$8,000.00 | K | 31% | \$5.520.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVSPRT8C2PTLC-K | SEL PV-SPRT-8C-2P-TLSS-C) | | \$8,040.36 | K | 31% | \$5,547.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVSPRT8C3PTLC | SEL PV-SPRT-8C-3P-TLSS-C) | | \$12,000.00 | K | 31% | \$8,280.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVSPRT8C3PTLC-I | SEL PV-SPRT-8C-3P-TLSS-C) | | \$12,000.00 | K | 31% | \$8,280.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVSPRT8C3PTLC-K PVSPRT8CPTLSC | SEL PV-SPRT-8C-3P-TLSS-C) SEL PV-SPRT-8C-P-TLSS-C) | | \$12,076.82 \$4,000.00 | K | 31% 31% | \$8,333.01 \$2,760.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PVSPRT8CPTLSC-I | SEL PV-SPRT-6C-P-TLSS-C) | | \$4,000.00 | K | 31% | \$2,760.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVSPRT8CPTLSC-K | SEL PV-SPRT-8C-P-TLSS-C) | | \$4,033.20 | K | 31% | \$2,782.91 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTBS1CO1PTLC | SEL PV-TBS-1CO-1P-TLSS-C) | | \$500.00 | K | 31% | \$345.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTBS1CO1PTLC-I | SEL PV-TBS-1CO-1P-TLSS-C) | | \$500.00 | K | 31% | \$345.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTBS1CO1PTLC-K | SEL PV-TBS-1CO-1P-TLSS-C) | | \$504.23 | K | 31% | \$347.92 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTBS1CO2PTLC-I | SEL PV-TBS-1CO-2P-TLSS-C) SEL PV-TBS-1CO-2P-TLSS-C) | | \$1,000.00 \$1,000.00 | K | 31% 31% | \$690.00 \$690.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PVTBS1CO2PTLC-I | SEL PV-185-1CO-2P-1LS5-C) SEL PV-185-1CO-2P-1LS5-C) | | \$1,000.00 | K | 31% | \$690.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTBS1CO3PTLC | SEL PV-TBS-1CO-3P-TLSS-C) | | \$1,500.00 | К | 31% | \$1.035.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTBS1CO3PTLC-I | SEL PV-TBS-1CO-3P-TLSS-C) | | \$1,500.00 | K | 31% | \$1,035.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTBS1CO3PTLC-K | SEL PV-TBS-1CO-3P-TLSS-C) | | \$1,513.67 | K | 31% | \$1,044.43 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTBS50CO1TLC | SEL PV-TBS-50CO-1P-TLSS-C) | | \$25,000.00 | K | 31% | \$17,250.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTBS50CO1TLC-I PVTBS50CO1TLC-K | SEL PV-TBS-50CO-1P-TLSS-C) SEL PV-TBS-50CO-1P-TLSS-C) | | \$25,000.00 \$25,227.86 | K | 31% 31% | \$17,250.00 \$17,407.22 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PVTBS50CO1TLC-K | SEL PV-1BS-50CO-1P-1ESS-C) SEL PV-TBS-50CO-2P-TLSS-C) | | \$25,227.86 | K | 31% | \$17,407.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTBS50CO2TLC-I | SEL PV-TBS-50CO-2P-TLSS-C) SEL PV-TBS-50CO-2P-TLSS-C) | | \$50,000.00 | K | 31% | \$34,500.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| PVTBS50CO2TLC-K | SEL PV-TBS-50CO-2P-TLSS-C) | | \$50,423.18 | ĸ | 31% | \$34,791.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTBS50CO3TLC | SEL PV-TBS-50CO-3P-TLSS-C) | | \$75,000.00 | K | 31% | \$51,750.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTBS50CO3TLC-I | SEL PV-TBS-50CO-3P-TLSS-C) | | \$75,000.00 | К | 31% | \$51,750.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTBS50CO3TLC-K PVTDS1PTLSSC | SEL PV-TBS-50CO-3P-TLSS-C) SEL PV-TDS-1P-TLSS-C) | | \$75,846.35 \$36.000.00 | K | 31% 31% | \$52,333.98 \$24,840.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PVTDS1PTLSSC PVTDS1PTLSSC-I | SEL PV-TDS-1P-TLSS-C) SEL PV-TDS-1P-TLSS-C) | | \$36,000.00 \$36.000.00 | K | 31% | \$24,840.00 \$24.840.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PVTDS1PTLSSC-K | SEL PV-IDS-IP-ILSS-C) SEL PV-IDS-IP-ILSS-C) | | \$36,000.00 | K | 31% | \$25,043.94 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTDS2PTLSSC | SEL PV-TDS-2P-TLSS-C) | | \$72,000.00 | К | 31% | \$49,680.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTDS2PTLSSC-I | SEL PV-TDS-2P-TLSS-C) | | \$72,000.00 | К | 31% | \$49,680.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTDS2PTLSSC-K | SEL PV-TDS-2P-TLSS-C) | | \$72,591.15 | К | 31% | \$50,087.89 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTDS3PTLSSC | SEL PV-TDS-3P-TLSS-C) SEL PV-TDS-3P-TLSS-C) | | \$108,000.00 | K | 31% | \$74,520.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTDS3PTLSSC-I PVTDS3PTLSSC-K | SEL PV-TDS-3P-TLSS-C) SEL PV-TDS-3P-TLSS-C) | | \$108,000.00 \$109,049.48 | K | 31% 31% | \$74,520.00 \$75,244.14 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PVTGF1CO1PTLC | SEL PV-IDS-3P-ILSS-C) SEL PV-TGF-1CO-1P-TLSS-C) | | \$2,000.00 | K | 31% | \$1,380.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTGF1CO1PTLC-I | SEL PV-TGF-1CO-1P-TLSS-C) | | \$2,000.00 | K | 31% | \$1,380.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTGF1CO1PTLC-K | SEL PV-TGF-1CO-1P-TLSS-C) | | \$2,014.97 | К | 31% | \$1,390.33 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTGF1CO2PTLC | SEL PV-TGF-1CO-2P-TLSS-C) | | \$4,000.00 | К | 31% | \$2,760.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTGF1CO2PTLC-I PVTGF1CO2PTLC-K | SEL PV-TGF-1CO-2P-TLSS-C) SEL PV-TGF-1CO-2P-TLSS-C) | | \$4,000.00 \$4,033.20 | K | 31% 31% | \$2,760.00 \$2,782.91 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PVTGF1CO2PTLC-R | SEL PV-TGF-1CO-2P-TLSS-C) SEL PV-TGF-1CO-3P-TLSS-C) | | \$4,033.20 | K | 31% | \$2,782.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTGF1CO3PTLC-I | SEL PV-TGF-1CO-3P-TLSS-C) | | \$6,000.00 | ĸ | 31% | \$4,140.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTGF1CO3PTLC-K | SEL PV-TGF-1CO-3P-TLSS-C) | | \$6,051.43 | K | 31% | \$4,175.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTGP1CO1PTLC | SEL PV-TGP-1CO-1P-TLSS-C) | | \$1,000.00 | К | 31% | \$690.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTGP1CO1PTLC-I | SEL PV-TGP-1CO-1P-TLSS-C) | | \$1,000.00 | К | 31% | \$690.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTGP1CO1PTLC-K | SEL PV-TGP-1CO-1P-TLSS-C) | | \$1,005.86 | K | 31% | \$694.04 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| PVTGP1CO2PTLC | SEL PV-TGP-1CO-2P-TLSS-C) SEL PV-TGP-1CO-2P-TLSS-C) | | \$2,000.00 \$2,000.00 | K | 31% 31% | \$1,380.00 \$1,380.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PVTGP1CO2PTLC-K | SEL PV-TGP-1CO-2P-TLSS-C) SEL PV-TGP-1CO-2P-TLSS-C) | | \$2,000.00 | K | 31% | \$1,380.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTGP1CO3PTLC | SEL PV-TGP-1CO-3P-TLSS-C) | | \$3,000.00 | ĸ | 31% | \$2,070.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTGP1CO3PTLC-I | SEL PV-TGP-1CO-3P-TLSS-C) | | \$3,000.00 | К | 31% | \$2,070.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTGP1CO3PTLC-K | SEL PV-TGP-1CO-3P-TLSS-C) | | \$3,024.09 | K | 31% | \$2,086.62 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTSQL1CO1TLC | SEL PV-TSQL-1CO-1P-TLSS-C) | | \$1,000.00 | K | 31% | \$690.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTSQL1CO1TLC-I | SEL PV-TSQL-1CO-1P-TLSS-C) | | \$1,000.00 | K | 31% | \$690.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTSQL1CO1TLC-K PVTSQL1CO2TLC | SEL PV-TSQL-1CO-1P-TLSS-C) SEL PV-TSQL-1CO-2P-TLSS-C) | | \$1,005.86 \$2,000.00 | K | 31% 31% | \$694.04 \$1,380.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| PVTSQL1CO2TLC PVTSQL1CO2TLC-I | SEL PV-TSQL-1CO-2P-TLSS-C) SEL PV-TSQL-1CO-2P-TLSS-C) | | \$2,000.00 | K | 31% | \$1,380.00 \$1,380.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| PVTSQL1CO2TLC-K | SEL PV-TSQL-1CO-2P-TLSS-C) | | \$2,000.00 | к | 31% | \$1,390.33 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PV ISQL1CO2 ILC-K | | | \$3,000.00 | | 31% | \$2.070.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |

NVP MNWNC-109 Price List-3rd party final - 2023-03 61 of 84

| SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|---|-----------|-----------------------|-------------|------------------------|--------------------------|---------------------------|-----------------------------|--------------------------|--------------------------------------|--------------------------------|-------------------------------|------------------|-----------------------------|
| PVTSQL1C03TLC-I | SEL PV-TSQL-1CO-3P-TLSS-C) | | \$3,000.00 | К | 31% | \$2,070.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PVTSQL1CO3TLC-K S42-0004-813 | SEL PV-TSQL-1CO-3P-TLSS-C) SEL SW MEDIA CN4200 R8 1.3 | | \$3,024.09 | K | 31% 31% | \$2,086.62 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE |
| S42-0004-813 S42-0005-813 | SEL SW MEDIA , CN4200, R8.1.3 SEL SW CERT 1 PER ANY CHASSIS R8.1.3 | | \$156.00 \$2.00 | K | 31% | \$107.64 \$1.38 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" CIENA |
| 842-0005-813 8B365-1 | SEL SW CERLT PER ANY CHASSIS R8.1.3 SEL Spanning O365 Base 1-500 | | \$48.00 | K | 31% | \$1.38 \$33.12 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| 8B365-10001 | SEL Spanning 0365 Base 1-500 SEL Spanning 0365 Base 10001+ | | \$48.00 | K | 31% | \$33.12 \$16.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B365-10001-2Y | SEL Spanning 2Y O365 Base 10001+ | | \$45.60 | K | 31% | \$31.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| 8B365-10001-2Y-P | SEL Spanning 2Y O365 Base 10001+ PRORTD | | \$3.80 | K | 31% | \$2.62 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPANNING |
| B365-10001-3Y | SEL Spanning 3Y O365 Base 10001+ | | \$64.80 | K | 31% | \$44.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SB365-10001-3Y-P | SEL Spanning 3Y O365 Base 10001+ PRORTD | | \$1.80 | K | 31% | \$1.24 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SB365-10001-4Y | SEL Spanning 4Y 0365 Base 10001+ | | \$81.60 | K | 31% | \$56.30 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" SPANNING |
| SB365-10001-4Y-P | SEL Spanning 4Y O365 Base 10001+ PRORTD | | \$6.80 | K | 31% | \$4.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" SPANNING "" SPANNING |
| SB365-10001-5Y SB365-10001-5Y-P | SEL Spanning 5Y O365 Base 10001+ SEL Spanning 5Y O365 Base 10001+ PRORTD | | \$96.00 \$8.00 | K | 31% 31% | \$66.24 \$5.52 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPANNING " SPANNING |
| SB365-10001-ST-P | SEL Spanning 0365 Base 10001+ PRORTD | | \$2.00 | , , | 31% | \$1.38 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SB365-1-2Y | SEL Spanning 23 O365 Base 1-500 | | \$91.20 | K | 31% | \$62.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SB365-1-2Y-P | SEL Spanning 2Y 0365 Base 1-500 PRORATED | | \$7.60 | K | 31% | \$5.24 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SB365-1-3Y | SEL Spanning 3Y O365 Base 1-500 | | \$129.60 | K | 31% | \$89.42 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B365-1-3Y-P | SEL Spanning 3Y O365 Base 1-500 PRORTD | | \$3.60 | K | 31% | \$2.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPANNING |
| B365-1-4Y | SEL Spanning 4Y O365 Base 1-500 | | \$163.20 | K | 31% | \$112.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| 8B365-1-4Y-P | SEL Spanning 4Y 0365 Base 1-500 PRORTD | | \$13.60 | K | 31% | \$9.38 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" SPANNING |
| 8B365-1-5Y 8B365-1-5Y-P | SEL Spanning 5Y O365 Base 1-500 | | \$192.00 \$16.00 | K | 31% 31% | \$132.48 \$11.04 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPANNING " SPANNING |
| SB365-1-5Y-P SB365-1-P | SEL Spanning 5Y O365 Base 1-500 PRORTD SEL Spanning O365 Base 1-500 PRORATION | | \$16.00 | K | 31% | \$11.04 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| 8B365-2001 | SEL Spanning 0365 Base 1-500 PRORATION SEL Spanning 0365 Base 2001-5000 | | \$33.60 | K | 31% | \$2.76 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B365-2001-2Y | SEL Spanning 23 O365 Base 2001-5000 | | \$63.84 | K | 31% | \$44.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| BB365-2001-2Y-P | SEL Spanning 2Y 0365 Base 2k-5k PRORTD | | \$5.32 | K | 31% | \$3.67 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B365-2001-3Y | SEL Spanning 3Y 0365 Base 2001-5000 | | \$90.72 | K | 31% | \$62.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B365-2001-3Y-P | SEL Spanning 3Y O365 Base 2001-5KPRORTD | | \$2.52 | К | 31% | \$1.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPANNING |
| B365-2001-4Y | SEL Spanning 4Y O365 Base 2001-5000 | | \$114.24 | K | 31% | \$78.83 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B365-2001-4Y-P | SEL Spanning 4Y O365 Base 2001-5K PRORTD | | \$9.52 | К | 31% | \$6.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" SPANNING |
| B365-2001-5Y | SEL Spanning 5Y O365 Base 2001-5000 | | \$134.40 | K | 31% | \$92.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B365-2001-5Y-P | SEL Spanning 5Y O365 Base 2001-5K PRORTD | | \$11.20 | K | 31% | \$7.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING " SPANNING |
| 8B365-2001-P 8B365-5001 | SEL Spanning O365 Base 2001-5000 PRORTD SEL Spanning O365 Base 5001-10000 | | \$2.80 \$28.80 | K | 31% 31% | \$1.93 \$19.87 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPANNING " SPANNING |
| 8B365-5001-2Y | SEL Spanning 0365 Base 5001-10000 SEL Spanning 2Y 0365 Base 5001-10K | | \$28.80 \$54.72 | K | 31% | \$19.87 \$37.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B365-5001-2Y-P | SEL Spanning 2Y 0365 Base 50/1-10K SEL Spanning 2Y 0365 Base 5k-10K PRORTD | | \$54.72 \$4.56 | k | 31% | \$37.76 \$3.15 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SB365-5001-21-P | SEL Spanning 3Y Q365 Base 5001-10000 | | \$4.56 | K | 31% | \$53.65 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B365-5001-3Y-P | SEL Spanning 31 OGGS Base 5001-10000 SEL Spanning 3Y O365Base5001-10K PRORTD | | \$2.16 | K | 31% | \$1.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SB365-5001-4Y | SEL Spanning 4Y O365 Base 5001-10K | | \$97.92 | K | 31% | \$67.56 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" SPANNING |
| B365-5001-4Y-P | SEL Spanning 4Y O365 Base5001-10K PRORTD | | \$8.16 | К | 31% | \$5.63 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | *** SPANNING |
| SB365-5001-5Y | SEL Spanning 5Y O365 Base 5001-10K | | \$115.20 | K | 31% | \$79.49 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| 8B365-5001-5Y-P | SEL Spanning 5Y O365 Base5001-10K PRORTD | | \$9.60 | K | 31% | \$6.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" SPANNING |
| 8B365-5001-P 8B365-501 | SEL Spanning O365 Base 5001-10000 PRORTD SEL Spanning O365 Base 501-2000 | | \$2.40 \$38.40 | K | 31% | \$1.66 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | "" SPANNING "" SPANNING |
| B365-501 B365-501-2Y | SEL Spanning 0365 Base 501-2000 SEL Spanning 2Y 0365 Base 501-2000 | | \$38.40 \$72.96 | K | 31% 31% | \$26.50 \$50.34 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | " SPANNING |
| BB365-501-2Y-P | SEL Spanning 2Y O365 Base 501-2K PRORTD | | \$6.08 | K | 31% | \$4.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B365-501-3Y | SEL Spanning 3Y O365 Base 501-2000 | | \$103.68 | K | 31% | \$71.54 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B365-501-3Y-P | SEL Spanning 3Y O365 Base 501-2K PRORTD | | \$2.88 | K | 31% | \$1.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SB365-501-4Y | SEL Spanning 4Y O365 Base 501-2000 | | \$130.56 | K | 31% | \$90.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B365-501-4Y-P | SEL Spanning 4Y O365 Base 501-2K PRORTD | | \$10.88 | K | 31% | \$7.51 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPANNING |
| SB365-501-5Y | SEL Spanning 5Y O365 Base 501-2000 | | \$153.60 | K | 31% | \$105.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SB365-501-5Y-P | SEL Spanning 5Y 0365 Base 501-2K PRORTD | | \$12.80 | K | 31% | \$8.83 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" SPANNING |
| SB365-501-P | SEL Spanning O365 Base 501-2K PRTD | | \$3.20 | K | 31% | \$2.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" SPANNING |
| SB4GS-1 SB4GS-10001 | SEL Spanning GSuite Base 1-500 SEL Spanning GSuite Base 10001+ | | \$48.00 \$24.00 | K | 31% 31% | \$33.12 \$16.56 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" SPANNING "" SPANNING |
| SB4GS-10001 SB4GS-10001-2Y | SEL Spanning GSuite Base 10001+ SEL Spanning 2Y GSuite Base 10001+ | | \$45.60 | K | 31% | \$10.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SB4GS-10001-21-P | SEL Spanning 2Y GSuite Base 10001+ SEL Spanning 2Y GSuiteBase 10001+ PRORTD | | \$173.28 | K | 31% | \$119.56 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SB4GS-10001-3Y | SEL Spanning 3Y GSuite Base 10001+ | | \$64.80 | K | 31% | \$44.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B4GS-10001-3Y-P | SEL Spanning 3Y GSte Base 10001+ PRORTD | | \$1.80 | K | 31% | \$1.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B4GS-10001-4Y | SEL Spanning 4Y GSuite Base 10001+ | | \$81.60 | K | 31% | \$56.30 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPANNING |
| 8B4GS-10001-4Y-P | SEL Spanning 4Y GSte Base 10001+ PRORTD | | \$6.80 | K | 31% | \$4.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPANNING |
| B4GS-10001-5Y | SEL Spanning 5Y GSuite Base 10001+ | | \$96.00 | K | 31% | \$66.24 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B4GS-10001-5Y-P | SEL Spanning 5Y GSte Base 10001+ PRORTD | | \$8.00 | K | 31% | \$5.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B4GS-10001-P B4GS-1-2Y | SEL Spanning GSuiteBase 10001+ PRORTD | | \$2.00 | K | 31% | \$1.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SB4GS-1-2Y SB4GS-1-2Y-P | SEL Spanning 2Y GSuite Base 1-500 | | \$91.20 \$7.60 | K | 31% 31% | \$62.93 \$5.24 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPANNING" SPANNING |
| B4GS-1-2Y-P B4GS-1-3Y | SEL Spanning 2Y GSuite Base 1-500 PRORTD SEL Spanning 3Y GSuite Base 1-500 | | \$7.60 \$129.60 | K | 31% | \$5.24 \$89.42 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 | " SPANNING " SPANNING |
| B4GS-1-3Y-P | SEL Spanning 3Y GSuite Base 1-500 SEL Spanning 3Y GSte Base 1-500 PRORTD | | \$129.60 \$3.60 | K | 31% | \$89.42 \$2.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B4GS-1-31-P B4GS-1-4Y | SEL Spanning 31 GSte Base 1-500 PRORTD SEL Spanning 4Y GSuite Base 1-500 | | \$163.20 | K | 31% | \$112.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B4GS-1-4Y-P | SEL Spanning 4Y GSte Base 1-500 PRORTD | | \$13.60 | K | 31% | \$9.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B4GS-1-5Y | SEL Spanning 5Y GSuite Base 1-500 | | \$192.00 | K | 31% | \$132.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPANNING |
| B4GS-1-5Y-P | SEL Spanning 5Y GSte Base 1-500 PRORTD | | \$16.00 | К | 31% | \$11.04 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" SPANNING |
| B4GS-1-P | SEL Spanning GSuite Base 1-500 PRORATED | | \$4.00 | К | 31% | \$2.76 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" SPANNING |
| B4GS-2001 | SEL Spanning GSuite Base 2001-5000 | | \$33.60 | K | 31% 31% | \$23.18 \$44.05 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | " SPANNING " SPANNING |
| B4GS-2001-2Y B4GS-2001-2Y-P | SEL Spanning 2Y GSuite Base 2001-5000 SEL Spanning 2Y GSuiteBase2001-5K PRORTD | | \$63.84 \$5.32 | K | 31% 31% | \$44.05 \$3.67 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPANNING " SPANNING |
| 8B4GS-2001-2Y-P | SEL Spanning 2Y GSuiteBase2001-5K PRORTD SEL Spanning 3Y GSuite Base 2001-5000 | | \$90.72 | K | 31% | \$62.60 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B4GS-2001-31- B4GS-2001-3Y-P | SEL Spanning 3Y GStel Base 2001-5000 SEL Spanning 3Y GSte Base 2001-5K PRORTD | | \$2.52 | K | 31% | \$1.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SB4GS-2001-4Y | SEL Spanning 4Y GSuite Base 2001-5000 | | \$114.24 | K | 31% | \$78.83 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" SPANNING |
| 8B4GS-2001-4Y-P | SEL Spanning 4Y GSte Base 2001-5K PRORTD | | \$9.52 | К | 31% | \$6.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B4GS-2001-5Y | SEL Spanning 5Y GSuite Base 2001-5000 | | \$134.40 | K | 31% | \$92.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| 8B4GS-2001-5Y-P | SEL Spanning 5Y GSte Base 2001-5K PRORTD | | \$11.20 | K | 31% | \$7.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| 8B4GS-2001-P 8B4GS-5001 | SEL Spanning GSuiteBase 2001-5000 PRORTD SEL Spanning GSuite Base 5001-10K | | \$2.80 \$28.80 | K | 31% 31% | \$1.93 \$19.87 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" SPANNING "" SPANNING |
| 8B4GS-5001 8B4GS-5001-2Y | SEL Spanning GSuite Base 5001-10K SEL Spanning 2Y GSuite Base 5001-10K | | \$28.80 \$54.72 | K. | 31% | \$19.87 \$37.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | " SPANNING " SPANNING |
| B4GS-5001-2Y B4GS-5001-2Y-P | SEL Spanning 2Y GSuite Base 5001-10K SEL Spanning 2Y GSuiteBase 5K-10K PRORTD | | \$54.72 \$4.56 | K | 31% | \$37.76 \$3.15 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B4GS-5001-21-P B4GS-5001-3Y | SEL Spanning 21 GSuite Base 5001-10K | | \$77.76 | K | 31% | \$53.65 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B4GS-5001-3Y-P | SEL Spanning 3Y GSteBase5001-10K PRORTD | | \$2.16 | K | 31% | \$1.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPANNING |
| B4GS-5001-4Y | SEL Spanning 4Y GSuite Base 5001-10K | | \$97.92 | K | 31% | \$67.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPANNING |
| B4GS-5001-4Y-P | SEL Spanning 4Y GSteBase5001-10K PRORTD | | \$8.16 | K | 31% | \$5.63 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPANNING |
| B4GS-5001-5Y | SEL Spanning 5Y GSuite Base 5001-10K | | \$115.20 | K | 31% | \$79.49 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B4GS-5001-5Y-P | SEL Spanning 5Y GSteBase5001-10K PRORTD | | \$9.60 | K | 31% | \$6.62 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| 8B4GS-5001-P | SEL Spanning GSuite Base 5001-10K PRORTD | | \$2.40 | К | 31% | \$1.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" SPANNING |
| B4GS-501 | SEL Spanning GSuite Base 501-2000 | | \$38.40 | K | 31% | \$26.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| B4GS-501-2Y B4GS-501-2Y-P | SEL Spanning 2Y GSuite Base 501-2000 | | \$72.96 | K | 31% | \$50.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | |
| | SEL Spanning 2Y GSuiteBase 501-2K PRORTD SEL Spanning 3Y GSuite Base 501-2000 | | \$6.08 \$103.68 | K | 31% 31% | \$4.20 \$71.54 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPANNING " SPANNING |
| | SEL Spanning 3Y GSuite Base 501-2000 SEL Spanning 3Y GSte Base 501-2K PRORTD | | \$103.68 \$2.88 | K. | 31% | \$71.54 \$1.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | " SPANNING " SPANNING |
| 8B4GS-501-3Y | OLE Opaning of Gold Base 301-25 PRORTD | | \$2.88 \$130.56 | K | 31% | \$1.99 \$90.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING " SPANNING |
| B4GS-501-3Y B4GS-501-3Y-P | SEL Spanning 4V GSuite Rese 501,2000 | | | | | | | | | | | | | |
| 8B4GS-501-3Y 8B4GS-501-3Y-P 8B4GS-501-4Y | SEL Spanning 4Y GSuite Base 501-2000 SEL Spanning 4Y GSte Base 501-2K PRORTD | | | K | | | | | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| 8B4GS-501-3Y 8B4GS-501-3Y-P | SEL Spanning 4Y GSuite Base 501-2000 SEL Spanning 4Y GSuite Base 501-200 SEL Spanning 5Y GSuite Base 501-200 SEL Spanning 5Y GSuite Base 501-2000 | | \$10.88 \$153.60 | K | 31% 31% | \$7.51 \$105.98 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" SPANNING "" SPANNING |
| B4GS-501-3Y B4GS-501-3Y-P B4GS-501-4Y B4GS-501-4Y-P B4GS-501-5Y B4GS-501-5Y-P | SEL Spanning 4Y GSte Base 501-2K PRORTD | | \$10.88 | K K K | 31% | \$7.51 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | | | | "" SPANNING "" SPANNING |
| 884GS-501-3Y 884GS-501-3Y-P 884GS-501-4Y 884GS-501-4Y-P | SEL Spanning 4Y GSte Base 501-2K PRORTD SEL Spanning 5Y GSuite Base 501-2000 | | \$10.88 \$153.60 | K K K | 31% 31% | \$7.51 \$105.98 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |

NVP MNWNC-109 Price List-3rd party final - 2023-03 62 of 84

| SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|---|--|-----------|------------------------|----------|------------------------|--------------------------|----------------------------|-----------------------------|----------------------------|------------------|--------------------------------|-------------------------------|----------------------------|----------------------------------|
| SBSF-1001-2Y | SEL Spanning BU 2Y Salesforce 1001-5000 | | \$54.72 | К | 31% | \$37.76 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SBSF-1001-2Y-P | SEL Spanning BU 2Y SFDC 1001-5K PRTD | | \$4.56 | K | 31% | \$3.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPANNING |
| SBSF-1001-3Y | SEL Spanning BU 3Y Salesforce 1001-5000 | | \$77.76 | K | 31% | \$53.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPANNING |
| BBSF-1001-3Y-P | SEL Spanning BU 3Y SFDC 1001-5K PRTD | | \$2.16 | K | 31% | \$1.49 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" SPANNING |
| BSF-1001-4Y | SEL Spanning BU 4Y Salesforce 1001-5000 | | \$97.92 | K | 31% | \$67.56 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" SPANNING |
| BSF-1001-4Y-P | SEL Spanning BU 4Y SFDC 1001-5K PRTD | | \$8.16 | K | 31% | \$5.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| BSF-1001-5Y BSF-1001-5Y-P | SEL Spanning BU 5Y Salesforce 1001-5000 SEL Spanning BU 5Y SFDC 1001-5K PRTD | | \$115.20 \$9.60 | K | 31% 31% | \$79.49 \$6.62 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" SPANNING "" SPANNING |
| BSF-1001-5Y-P BSF-1001-P | SEL Spanning BU 5Y SFDC 1001-5K PRTD SEL Spanning BU SFDC 1001-5K PRTD | | \$9.60 \$2.40 | K | 31% | \$6.62 \$1.66 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPANNING " SPANNING |
| BSF-1-2Y | SEL Spanning BU 2Y Salesforce 1-50 | | \$91.20 | K | 31% | \$62.93 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| BSF-1-2Y-P | SEL Spanning BU 2Y SFDC 1-50 PRTD | | \$7.60 | K | 31% | \$5.24 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| BSF-1-3Y | SEL Spanning BU 3Y Salesforce 1-50 | | \$129.60 | ĸ | 31% | \$89.42 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SBSF-1-3Y-P | SEL Spanning BU 3Y SFDC 1-50 PRTD | | \$3.60 | K | 31% | \$2.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| BSF-1-4Y | SEL Spanning BU 4Y Salesforce 1-50 | | \$163.20 | K | 31% | \$112.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| BSF-1-4Y-P | SEL Spanning BU 4Y SFDC 1-50 PRTD | | \$13.60 | K | 31% | \$9.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| BSF-1-5Y | SEL Spanning BU 5Y Salesforce 1-50 | | \$192.00 | K | 31% | \$132.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPANNING |
| BSF-1-5Y-P | SEL Spanning BU 5Y SFDC 1-50 PRTD | | \$16.00 | K | 31% | \$11.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPANNING |
| BSF-1-P | SEL Spanning BU SFDC 1-50 PRTD | | \$4.00 | K | 31% | \$2.76 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPANNING |
| BSF-201 | SEL Spanning BU Salesforce 201-1000 | | \$33.60 | K | 31% | \$23.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPANNING |
| BSF-201-2Y | SEL Spanning BU 2Y Salesforce 201-1000 | | \$63.84 | K | 31% | \$44.05 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| BSF-201-2Y-P | SEL Spanning BU 2Y SFDC 201-1000 PRORTD | | \$5.32 | K | 31% | \$3.67 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" SPANNING |
| BSF-201-3Y | SEL Spanning BU 3Y Salesforce 201-1000 | | \$90.72 | K | 31% | \$62.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING " SPANNING |
| BSF-201-3Y-P | SEL Spanning BU 3Y SFDC 201-1000 PRORTD | | \$2.52 \$114.24 | K | 31% 31% | \$1.74 \$78.83 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPANNING " SPANNING |
| BSF-201-4Y | SEL Spanning BU 4Y Salesforce 201-1000 | | | K | | | | | | | | | | |
| BSF-201-4Y-P | SEL Spanning BU 4Y SFDC 201-1000 PRORTD | | \$9.52 | K | 31% | \$6.57 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| BSF-201-5Y BSF-201-5Y-P | SEL Spanning BU 5Y Salesforce 201-1000 SEL Spanning BU 5Y SFDC 201-1000 PRORTD | | \$134.40 \$11.20 | K | 31% 31% | \$92.74 \$7.73 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPANNING " SPANNING |
| BSF-201-5Y-P BSF-201-P | SEL Spanning BU 5Y SFDC 201-1000 PRORTD SEL Spanning BU SFDC 201-1000 PRTD | | \$11.20 \$2.80 | K | 31% | \$7.73 \$1.93 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPANNING " SPANNING |
| BSF-5001 | SEL Spanning BU Salesforce 5001+ | | \$2.80 | K. | 31% | \$1.93 \$16.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| BSF-5001-2Y | SEL Spanning BU 2Y Salesforce 5001+ | | \$45.60 | K | 31% | \$31.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| BSF-5001-2Y-P | SEL Spanning BU 2Y SEDC 5001+ PRTD | | \$45.60 | K | 31% | \$2.62 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| BSF-5001-3Y | SEL Spanning BU 3Y Salesforce 5001+ | | \$64.80 | K | 31% | \$44.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| BSF-5001-3Y-P | SEL Spanning BU 3Y SFDC 5001+ PRTD | | \$1.80 | K | 31% | \$1.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| BSF-5001-4Y | SEL Spanning BU 4Y Salesforce 5001+ | | \$81.60 | K | 31% | \$56.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| BSF-5001-4Y-P | SEL Spanning BU 4Y SFDC 5001+ PRTD | | \$6.80 | K | 31% | \$4.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| BSF-5001-5Y | SEL Spanning BU 5Y Salesforce 5001+ | | \$96.00 | K | 31% | \$66.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SBSF-5001-5Y-P | SEL Spanning BU 5Y SFDC 5001+ PRTD | | \$8.00 | K | 31% | \$5.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPANNING |
| BBSF-5001-P | SEL Spanning BU SFDC 5001+ PRTD | | \$2.00 | K | 31% | \$1.38 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| BBSF-51 | SEL Spanning BU Salesforce 51-200 | | \$38.40 | K | 31% | \$26.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPANNING |
| BBSF-51-2Y | SEL Spanning BU 2Y Salesforce 51-200 | | \$72.96 | K | 31% | \$50.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" SPANNING |
| BSF-51-2Y-P | SEL Spanning BU 2Y SFDC 51-200 PRTD | | \$6.08 | K | 31% | \$4.20 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" SPANNING |
| BSF-51-3Y | SEL Spanning BU 3Y Salesforce 51-200 | | \$103.68 | K | 31% | \$71.54 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| BSF-51-3Y-P | SEL Spanning BU 3Y SFDC 51-200 PRTD | | \$2.88 | K | 31% | \$1.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| BSF-51-4Y | SEL Spanning BU 4Y Salesforce 51-200 | | \$130.56 | K | 31% | \$90.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" SPANNING "" SPANNING |
| 8BSF-51-4Y-P 8BSF-51-5Y | SEL Spanning BU 4Y SFDC 51-200 PRTD SEL Spanning BU 5Y Salesforce 51-200 | | \$10.88 \$153.60 | K | 31% 31% | \$7.51 \$105.98 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" SPANNING "" SPANNING |
| BSF-51-5Y-P | SEL Spanning BU 5Y Salestorce 51-200 SEL Spanning BU 5Y SFDC 51-200 PRTD | | \$153.60 | K | 31% | \$105.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| BBSF-51-P | SEL Spanning BU SFDC 51-200 PRTD | | \$3.20 | | 31% | \$2.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SETE-100-199AN-D | SEL Splunk Ent TermL SSup100-199GB/dayAN | | \$865.38 | , K | 31% | \$597.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| SETE-100-199AN-D | SEL Splunk Ent TermL SSup100-199GB/dayAP | | \$1.038.46 | , , , | 31% | \$716.54 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETE-100-199EM-D | SEL Splunk Ent TermL SSup100-199GB/davEM | | \$796.15 | K | 31% | \$549.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| SETE-100-199US-D | SEL Splunk Ent TermL SSup100-199GB/dayUS | | \$692.31 | K | 31% | \$477.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETE-10-19AN-D | SEL Splunk Ent TermL SSup10-19GB/davAN | | \$1,442.31 | K | 31% | \$995.19 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| SETE-10-19AP-D | SEL Splunk Ent TermL SSup10-19GB/dayAP | | \$1,730,77 | ĸ | 31% | \$1,194,23 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| SETE-10-19EM-D | SEL Splunk Ent TermL SSup10-19GB/dayEM | | \$1,326.92 | К | 31% | \$915.57 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| SETE-10-19US-D | SEL Splunk Ent TermL SSup10-19GB/dayUS | | \$1,153.85 | K | 31% | \$796.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| SETE-1K-1999AN-D | SEL Splunk Ent TermL SSup1K-1999GB/davAN | | \$778.85 | K | 31% | \$537.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETE-1K-1999AP-D | SEL Splunk Ent TermL SSup1K-1999GB/dayAP | | \$934.62 | K | 31% | \$644.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETE-1K-1999EM-D | SEL Splunk Ent TermL SSup1K-1999GB/dayEM | | \$716.54 | K | 31% | \$494.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETE-1K-1999US-D | SEL Splunk Ent TermL SSup1K-1999GB/dayUS | | \$623.08 | K | 31% | \$429.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETE-200-499AN-D | SEL Splunk Ent TermL SSup200-499GB/dayAN | | \$836.54 | K | 31% | \$577.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| SETE-200-499AP-D | SEL Splunk Ent TermL SSup200-499GB/dayAP | | \$1,003.85 | K | 31% | \$692.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETE-200-499EM-D | SEL Splunk Ent TermL SSup200-499GB/dayEM | | \$769.62 | K | 31% | \$531.04 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ETE-200-499US-D | SEL Splunk Ent TermL SSup200-499GB/dayUS | | \$669.23 | K | 31% | \$461.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| SETE-20-49AN-D | SEL Splunk Ent TermL SSup20-49GB/dayAN | | \$1,298.08 | K | 31% | \$895.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| SETE-20-49AP-D | SEL Splunk Ent TermL SSup20-49GB/dayAP | | \$1,557.69 | K | 31% | \$1,074.81 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ETE-20-49EM-D | SEL Splunk Ent TermL SSup20-49GB/dayEM | | \$1,194.23 | K | 31% | \$824.02 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ETE-20-49US-D | SEL Splunk Ent TermL SSup20-49GB/dayUS | | \$1,038.46 | K | 31% | \$716.54 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ETE-2K-4999AN-D | SEL Splunk Ent TermL SSup2K-4999GB/dayAN | | \$750.00 | K | 31% | \$517.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ETE-2K-4999AP-D | SEL Splunk Ent TermL SSup2K-4999GB/dayAP | | \$900.00 | K | 31% | \$621.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 | " SPLUNK " SPLUNK |
| SETE-2K-4999EM-D SETE-2K-4999US-D | SEL Splunk Ent TermL SSup2K-4999GB/dayEM SEL Splunk Ent TermL SSup2K-4999GB/dayUS | | \$690.00 \$600.00 | K | 31% 31% | \$476.10 \$414.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ETE-2K-4999US-D ETF-500-999AN-D | SEL Splunk Ent TermL SSup2K-4999GB/dayUS SEL Splunk Ent TermL SSup500-999GB/dayAN | | \$600.00 | K | 31% | \$414.00 \$557.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETE-500-999AN-D | SEL Splunk Ent TermL SSup500-999GB/dayAP | | \$969.23 | V. | 31% | \$668.77 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPLUNK |
| SETE-500-999EM-D | SEL Splunk Ent TermL SSup500-999GB/dayEM | | \$743.08 | K | 31% | \$512.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETE-500-999US-D | SEL Splunk Ent TermL SSup500-999GB/dayUS | | \$646.15 | K | 31% | \$445.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ETE-50-99AN-D | SEL Splunk Ent TermL SSup50-99GB/dayAN | | \$1,096.15 | K | 31% | \$756.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ETE-50-99AP-D | SEL Splunk Ent TermL SSup50-99GB/dayAP | | \$1,315.38 | K | 31% | \$907.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| SETE-50-99EM-D | SEL Splunk Ent TermL SSup50-99GB/dayEM | | \$1,008.46 | K | 31% | \$695.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| SETE-50-99US-D | SEL Splunk Ent TermL SSup50-99GB/dayUS | | \$876.92 | K | 31% | \$605.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| SETE-5K-9999AN-D | SEL Splunk Ent TermL SSup5K-9999GB/dayAN | | \$721.15 | K | 31% | \$497.59 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETE-5K-9999AP-D | SEL Splunk Ent TermL SSup5K-9999GB/dayAP | | \$865.38 | K | 31% | \$597.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ETE-5K-9999EM-D | SEL Splunk Ent TermL SSup5K-9999GB/dayEM | | \$663.46 | K | 31% | \$457.79 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETE-5K-9999US-D | SEL Splunk Ent TermL SSup5K-9999GB/dayUS | | \$576.92 | K | 31% | \$398.07 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ETG-1K-1999AN-D | SEL Splunk Ent TermL PSup1K-1999GB/dayAN | | \$938.08 | К | 31% | \$647.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETG-1K-1999AP-D | SEL Splunk Ent TermL PSup1K-1999GB/dayAP | | \$1,125.00 | K | 31% | \$776.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETG-1K-1999EM-D | SEL Splunk Ent TermL PSup1K-1999GB/dayEM | | \$863.08 | K | 31% | \$595.53 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ETG-1K-1999US-D ETG-2K-4999AN-D | SEL Splunk Ent TermL PSup1K-1999GB/dayUS | | \$750.00 | K | 31% | \$517.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ETG-2K-4999AN-D FTG-2K-4999AP-D | SEL Splunk Ent TermL PSup2K-4999GB/dayAN SEL Splunk Ent TermL PSup2K-4999GB/dayAP | | \$901.15 \$1.082.31 | K | 31% 31% | \$621.79 \$746.79 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| ETG-2K-4999AP-D ETG-2K-4999EM-D | | | | K | | | | | | | | | | " SPLUNK |
| | SEL Splunk Ent TermL PSup2K-4999GB/dayEM | | \$829.62 \$721.15 | K | 31% | \$572.44 \$497.59 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | |
| SETG-2K-4999US-D SETG-500-999AN-D | SEL Splunk Ent TermL PSup2K-4999GB/dayUS SEL Splunk Ent TermL PSup500-999GB/dayAN | | \$721.15 \$966.92 | K | 31% 31% | \$497.59 \$667.17 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| SETG-500-999AN-D SETG-500-999AP-D | SEL Splunk Ent TermL PSup500-999GB/dayAN SEL Splunk Ent TermL PSup500-999GB/dayAP | | \$966.92 \$1,159.62 | K | 31% | \$667.17 \$800.14 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 | " SPLUNK |
| | | | | K | 31% | \$800.14 \$613.84 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | " SPLUNK " SPLUNK |
| SETG-500-999EM-D SETG-500-999US-D | SEL Splunk Ent TermL PSup500-999GB/dayEM SEL Splunk Ent TermL PSup500-999GB/dayUS | | \$889.62 \$773.08 | K | 31% | \$613.84 \$533.43 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 | " SPLUNK " SPLUNK |
| ETG-500-999US-D ETG-5K-9999AN-D | SEL Splunk Ent TermL PSup500-999GB/dayUS SEL Splunk Ent TermL PSup5K-9999GB/dayAN | | \$773.08 \$865.38 | K | 31% | \$533.43 \$597.11 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 | " SPLUNK |
| SETG-5K-9999AN-D SETG-5K-9999AP-D | SEL Splunk Ent TermL PSup5K-9999GB/dayAN SEL Splunk Ent TermL PSup5K-9999GB/dayAP | | \$865.38 | K. | 31% | \$597.11 \$716.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETG-5K-9999EM-D | SEL Splunk Ent TermL PSup5K-9999GB/dayEM | | \$796.15 | , v | 31% | \$549.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETG-5K-9999EM-D SETG-5K-9999US-D | SEL Splunk Ent TermL PSup5K-9999GB/dayUS SEL Splunk Ent TermL PSup5K-9999GB/dayUS | | \$692.31 | r r | 31% | \$549.34 \$477.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| | SEL Splunk Ent Term Propsk-9999Gb/dayUS SEL Splunk Ent Term PrmSup Buck 1000 | | \$1,000.00 | r r | 31% | \$477.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| ET-PRM-1000 D | | | \$1,000.00 | K. | 31% | \$69.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| ET-PRM-1000-D ET-PRM-100-D | SEL Solunk Ent Term PrmSun Buck 100 | | | | | | | | | | | | | |
| SET-PRM-100-D | SEL Splunk Ent Term PrmSup Buck 100 SEL Splunk Ent Term PrmSup Buck 100K | | \$100,000.00 | K | 31% | \$69,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SET-PRM-100-D SET-PRM-100K-D | SEL Splunk Ent Term PrmSup Buck 100K | | \$100,000.00 | K | | \$69,000.00 | | | | | \$0.00 | | | " SPLUNK |
| SET-PRM-1000-D SET-PRM-100-D SET-PRM-100K-D SET-PRM-10K-D SET-PRM-1-D | | | | K K | 31% 31% 31% | | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | " SPLUNK " SPLUNK " SPLUNK |

NVP MNWNC-109 Price List-3rd party final - 2023-03 63 of 84

| ND SKU | DESCRIPTION | Model Sub EMC LIST Sku PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|---|----------------------------------|------------------|------------------------|--------------------------|---------------------------|-----------------------------|--------------------------|------------------|--------------------------------------|-------------------------------|------------------|----------------------------------|
| SET-STD-100-D | SEL Splunk Ent Term StdSup Buck 100 SEL Splunk Ent Term StdSup Buck 100K | \$100.00 \$100.000.00 | К | 31% 31% | \$69.00 \$69.000.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK |
| SET-STD-100K-D | SEL Splunk Ent Term StdSup Buck 100k SEL Splunk Ent Term StdSup Buck 10K | \$100,000.00 | K | 31% | \$6,900.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SET-STD-1-D | SEL Splunk Ent Term StdSup Buck 1 | \$1.00 | К | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| SETU-ES-1000AN-E SETU-ES-1000AP-E | | \$1,000.00 \$1,000.00 | K | 31% 31% | \$690.00 \$690.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | = SPLUNK = SPLUNK |
| SETU-ES-1000AP-L | | \$1,000.00 | K | 31% | \$690.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETU-ES-1000US-E | D SEL Splunk Ent TermUPG SSup Buck 1000US | \$1,000.00 | K | 31% | \$690.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETU-ES-100AN-D SETU-ES-100AP-D | SEL Splunk Ent TermUPG SSup Buck 100AN SEL Splunk Ent TermUPG SSup Buck 100AP | \$100.00 \$100.00 | K | 31% 31% | \$69.00 \$69.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| SETU-ES-100AP-D SETU-ES-100EM-D | SEL Splunk Ent TermUPG SSup Buck 100AP SEL Splunk Ent TermUPG SSup Buck 100EM | \$100.00 \$100.00 | K | 31% | \$69.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETU-ES-100US-D | SEL Splunk Ent TermUPG SSup Buck 100US | \$100.00 | К | 31% | \$69.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETU-ES-1AN-D SETU-ES-1AP-D | SEL Splunk Ent TermUPG SSup Buck 1AN SEL Splunk Ent TermUPG SSup Buck 1AP | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | = SPLUNK = SPLUNK |
| SETU-ES-1AP-D SETU-ES-1EM-D | SEL Splunk Ent TermUPG SSup Buck 1AP SEL Splunk Ent TermUPG SSup Buck 1EM | \$1.00 \$1.00 | K | 31% 31% | \$0.69 \$0.69 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| SETU-ES-1US-D | SEL Splunk Ent TermUPG SSup Buck 1US | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETU-GS-1000AN-I | | \$1,000.00 | К | 31% | \$690.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETU-GS-1000AP-E SETU-GS-1000EM-I | | \$1,000.00 \$1,000.00 | K | 31% 31% | \$690.00 \$690.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| SETU-GS-1000US-I | | \$1,000.00 | K | 31% | \$690.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETU-GS-100AN-D | | \$100.00 | К | 31% | \$69.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETU-GS-100AP-D SETU-GS-100EM-D | SEL Splunk Ent TermUPG PSup Buck 100AP SEL Splunk Ent TermUPG PSup Buck 100EM | \$100.00 \$100.00 | K | 31% 31% | \$69.00 \$69.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| SETU-GS-100US-D | SEL Splunk Ent TermUPG PSup Buck 100US | \$100.00 | K | 31% | \$69.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETU-GS-1AN-D | SEL Splunk Ent TermUPG PSup Buck 1AN | \$1.00 | К | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETU-GS-1AP-D | SEL Splunk Ent TermUPG PSup Buck 1AP | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETU-GS-1EM-D SETU-GS-1US-D | SEL Splunk Ent TermUPG PSup Buck 1EM SEL Splunk Ent TermUPG PSup Buck 1US | \$1.00 \$1.00 | K | 31% 31% | \$0.69 \$0.69 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| SETUS-1K-1999-EN | M SEL Splunk Ent TRU SSup1K-1999GB/dayEM | \$716.54 | K | 31% | \$494.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| SETUS-2K-4999-EN | M SEL Splunk Ent TRU SSup2K-4999GB/dayEM | \$690.00 | К | 31% | \$476.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| SETUS-500-999-EN SETUS-5K-9999-EN | | \$743.08 | K | 31% | \$512.73 \$457.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK " SPLUNK |
| SETUS-5K-9999-EN SFDC-1001NP-1Y-F | M SEL Splunk Ent TRU SSup5K-9999GB/dayEM P SEL Spanning NonProf SFDC 1001-5K PRORTD | \$663.46 \$0.67 | K | 31% 31% | \$457.79 \$0.46 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPANNING |
| SFDC-1001NP-2Y-F | SEL Spanning 2YNonProfSFDC1001-5K PRORTD | \$0.58 | K | 31% | \$0.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SFDC-1001NP-3Y-F | | \$0.53 | K | 31% | \$0.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" SPANNING |
| SFDC-1001NP-4Y-F SFDC-1001NP-5Y-F | | \$0.48 \$0.47 | K | 31% 31% | \$0.33 \$0.32 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPANNING " SPANNING |
| SFDC-1001NP-5Y-F SFDC-1-NP-2Y-P | SEL Spanning 2Y NonProf SEDC 1-50 PRORTD | \$0.67 | K | 31% | \$0.32 \$0.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SFDC-1-NP-3Y-P | SEL Spanning 3YNonProf SFDC 1-50 PRORTD | \$0.58 | К | 31% | \$0.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPANNING |
| SFDC-1-NP-4Y-P | SEL Spanning 4Y NonProfSFDC 1-50 PRORTD | \$0.54 | K | 31% | \$0.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SFDC-1-NP-5Y-P SFDC-201-NP-2Y-P | SEL Spanning BU5Y NonProfSF 1-50 MNT PRO SEL Spanning 2Y NonProfSFDC201-1K PRORTD | \$0.52 \$0.58 | K | 31% 31% | \$0.36 \$0.40 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPANNING " SPANNING |
| SFDC-201-NP-3Y-P | SEL Spanning 3Y NonProfSFDC 201-1KPRORTD | \$0.53 | K | 31% | \$0.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SFDC-201-NP-4Y-P | SEL Spanning 4YNonProfSFDC 201-1K PRORTD | \$0.48 | К | 31% | \$0.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SFDC-201-NP-5Y-P SFDC-5001NP-1Y-F | SEL Spanning 5YNonProfSFDC 201-1K PRORTD | \$0.47 \$0.58 | K | 31% 31% | \$0.32 \$0.40 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" SPANNING "" SPANNING |
| SFDC-5001NP-1Y-F | | \$0.58 \$0.50 | K | 31% | \$0.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPANNING |
| SFDC-5001NP-3Y-F | P SEL Spanning 3YNonProfSFDC 5001+ PRORTD | \$0.47 | K | 31% | \$0.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "* SPANNING |
| SFDC-5001NP-4Y-F | | \$0.42 | К | 31% | \$0.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SFDC-5001NP-5Y-F SFDC-51-NP-1Y-P | P SEL Spanning 5YNonProfSFDC 5001+ PRORTD SEL Spanning Non Prof SFDC 51-200 PRORTD | \$0.42 \$2.66 | K | 31% 31% | \$0.29 \$1.84 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPANNING " SPANNING |
| SFDC-51-NP-2Y-P | SEL Spanning 2Y NonProfSFDC51-200 PRORTD | \$0.58 | K | 31% | \$0.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SFDC-51-NP-3Y-P | SEL Spanning 3YNonProfSFDC 51-200 PRORTD | \$0.56 | К | 31% | \$0.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| 5 SFDC-51-NP-4Y-P 5 SFDC-51-NP-5Y-P | SEL Spanning 4YNonProfSFDC 51-200 PRORTD SEL Spanning 5Y NonProfSFDC 51-200PRORTD | \$0.50 \$0.48 | K | 31% 31% | \$0.35 \$0.33 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPANNING " SPANNING |
| SFDC-ORG-1Y-P | SEL Spanning 17 NonProiSPDC 51-200PRORTD SEL Spanning 17 SFDC Org UNLTD PRORATD | \$19,230.75 | K | 31% | \$13,269,22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SFDC-ORG-2Y-P | SEL Spannig 2Y SFDC Org UNLTD PRORATD | \$14,423.06 | К | 31% | \$9,951.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SFDC-ORG-3Y-P SFDC-ORG-4Y-P | SEL Spanning 3Y SFDC Org UNLTD PRORATD SEL Spannig 4Y SFDC Org UNLTD PRORATD | \$12,820.50 \$12,019.23 | K | 31% 31% | \$8,846.15 \$8,293.27 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPANNING " SPANNING |
| SFDC-ORG-5Y-P | SEL Spanning 5Y SFDC Org UNLTD PRORATD | \$11,538.47 | K | 31% | \$7,961.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SFDC-ORG-SB-1Y- | P SEL Spanning1YSFDCOrgSandboxUNLTD PRORTD | \$5,769.25 | К | 31% | \$3,980.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPANNING |
| SFDC-ORG-SB-2Y- | | \$4,326.94 | K | 31% | \$2,985.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" SPANNING "" SPANNING |
| SFDC-ORG-SB-3Y- SFDC-ORG-SB-4Y- | | \$3,846.17 \$3,605.77 | K | 31% 31% | \$2,653.86 \$2,487.98 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** SPANNING |
| SFDC-ORG-SB-5Y- | P SEL Spanning 5YSFDCOrgSandboxUNLTDPRORTD | \$3,461.53 | К | 31% | \$2,388.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPANNING |
| SH-458-000-168 | Secure VM SecVM Sub | \$0.00 | К | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| SH-458-000-255 SH-458-000-408 | Secure VM SecVM 6.0 Sub HCP Bundle=IB Secure VM Encrypt Mach PSMC Sub Tier1=IB | \$275.00 \$58.50 | K | 31% 31% | \$189.75 \$40.37 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | CLOUDLINK CLOUDLINK |
| SH-458-000-409 | Secure VM Encrypt Mach PSMC Sub Tier2=IB | \$48.00 | K | 31% | \$33.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| SH-458-000-410 | Secure VM Encrypt Mach PSMC Sub Tier3=IB | \$41.50 | К | 31% | \$28.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| SH-458-000-411 SH-458-000-412 | Secure VM Encrypt Mach PSMC Sub Tier4=IB Secure VM Encrypt Mach PSP Sub Tier1=IB | \$32.00 \$59.50 | K | 31% 31% | \$22.08 \$41.06 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | CLOUDLINK CLOUDLINK |
| SH-458-000-412 | Secure VM Encrypt Mach PSP Sub Tier2=IB | \$49.00 | K | 31% | \$33.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| SH-458-000-414 | Secure VM Encrypt Mach PSP Sub Tier3=IB | \$42.00 | K | 31% | \$28.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| SH-458-000-415 SH-458-000-525 | Secure VM Encrypt Mach PSP Sub Tier4=IB Secure VM SecVM PS1 Sub Tier1=IB | \$32.50 | K | 31% | \$22.43 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK CLOUDLINK |
| SH-458-000-525 SH-458-000-526 | Secure VM SecVM PS1 Sub Tier 1=1B Secure VM SecVM PS1 Sub Tier 2=1B | \$59.00 \$48.50 | K | 31% 31% | \$40.71 \$33.47 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | CLOUDLINK |
| SH-458-000-527 | Secure VM SecVM PS1 Sub Tier 3=IB | \$41.75 | K | 31% | \$28.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| SH-458-000-528 SMALLUNIVBDL | Secure VM SecVM PS1 Sub Tier 4=IB | \$32.25 | K | 31% | \$22.25 \$8.625.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | CLOUDLINK "BOOMI |
| SMALLUNIVBDL | SEL Boomi Small University Bundle SEL BOOMI SMB Test Connection | \$12,500.00 \$32.50 | K | 31% 31% | \$8,625.00 \$22.43 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " BOOMI |
| SOA FRAMEWORE | K SEL BOOMI Services Enablement | \$1,300.00 | K | 31% | \$897.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| SOAWORKER | SEL BOOMI Atom Worker | \$250.00 \$536.92 | K | 31% | \$172.50 \$370.47 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | " BOOMI " SMARTOPTICS |
| SO-LIC-SB-001 SO-QSFP28-D44 | SEL-SO-LIC-SB-001 SEL QSFP28, 103Gbps, DWDM, SM, DDM | \$536.92 \$7.692.31 | K | 31% 31% | \$370.47 \$5.307.69 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** SMARTOPTICS ** SMARTOPTICS |
| SO-QSFP28-D45 | SEL QSFP28, 103Gbps, DWDM, SM, DDM | \$7,692.31 | K | 31% | \$5,307.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| SO-QSFP28-D46 | SEL QSFP28, 103Gbps, DWDM, SM, DDM | \$7,692.31 | К | 31% | \$5,307.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SMARTOPTICS |
| SO-QSFP28-D47 SO-QSFP28-D48 | SEL QSFP28, 103Gbps, DWDM, SM, DDM SEL QSFP28, 103Gbps, DWDM, SM, DDM | \$7,692.31 \$7,692.31 | K | 31% 31% | \$5,307.69 \$5,307.69 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** SMARTOPTICS ** SMARTOPTICS |
| SO-QSFP28-D49 | SEL QSFP28, 103Gbps, DWDM, SM, DDM SEL QSFP28, 103Gbps, DWDM, SM, DDM | \$7,692.31 | K | 31% | \$5,307.69 \$5,307.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| SO-QSFP28-D50 | SEL QSFP28, 103Gbps, DWDM, SM, DDM | \$7,692.31 | К | 31% | \$5,307.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| SO-QSFP28-D51 | SEL QSFP28, 103Gbps, DWDM, SM, DDM | \$7,692.31 | K | 31% | \$5,307.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SMARTOPTICS |
| SPPCREDITC-I | SEL SPP-CREDIT-C) SEL SPP-CREDIT-C) | \$100.00 \$100.00 | K | 31% 31% | \$69.00 \$69.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| SPPCREDITCL1 | SEL SPP-CREDIT-C-L1) | \$100.00 | K | 31% | \$69.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| SPPCREDITCL1-I | SEL SPP-CREDIT-C-L1) | \$100.00 | К | 31% | \$69.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| SPPCREDITCL2 | SEL SPP-CREDIT-C-L2) | \$98.00 | K | 31% | \$67.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| SPPCREDITCL2-I SPPCREDITCL3 | SEL SPP-CREDIT-C-L2) SEL SPP-CREDIT-C-L3) | \$98.00 \$97.00 | K | 31% 31% | \$67.62 \$66.93 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| SPPCREDITCL3 | SEL SPP-CREDIT-C-L3) | \$97.00 | K | 31% | \$66.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| SPPCREDITCL4 | SEL SPP-CREDIT-C-L4) | \$96.00 | K | 31% | \$66.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| SPPCREDITCL4-I SR-LINLOCK | SEL SPP-CREDIT-C-L4) | \$96.00 \$5.641.54 | K | 31% | \$66.24 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE "SUPERNA |
| SR-UNLOCK ST6EDHA100F | SEL Search + Recover Unlock Key SEL: ST6-ED-HA100-F | \$5,641.54 \$3,740.00 | K | 31% 31% | \$3,892.66 \$2,580.60 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SUPERNA " CARAHSOFT |
| | SEL: ST6-ED-HA10-F | \$374.00 | K | 31% | \$258.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| ST6EDHA10F | | \$14,300.00 | | 31% | \$9,867.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |

NVP MNWNC-109 Price List -3rd party final - 2023-03

| sku | DESCRIPTION | Model Sub EMC LIS' sku PRICE US | T CATEGOR SD CODE | Y NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|--|------------------------------------|----------------------|--------------------------|----------------------------|---------------------------|-----------------------------------|--------------------------|------------------|--------------------------------------|-------------------------------|----------------------------|-----------------------------|
| ST6-EN-D10-F | SEL: ST6-EN-D10-F | \$1,430 | 1.00 K | 31% | \$986.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| ST6-RB-25VM-F ST6-RBAD-25-F | SEL: ST6-RB-25VM-F SFI: ST6-RBAD-25-F | \$14,135 \$22,605 | i.00 K | 31% 31% | \$9,753.15 \$15.597.45 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | " CARAHSOFT |
| ST6RBADEN25UGF | SEL: ST6-RBAD-25-F SEL: ST6-RB-ADEN-25-UG-F | \$22,605 | | 31% | \$15,597.45 \$6,512.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " CARAHSOFT |
| ST6RBADEN25UGF | SEL: ST6-RB-ADV-25-UG-F SEL: ST6-RB-ADV-25-UG-F | \$9,438 \$9,317 | | 31% | \$6,512.22 \$6,428.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " CARAHSOFT |
| ST6RBEN25F | SEL: ST6-RB-N25-F | \$9,317 | | 31% | \$21.517.65 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| T6RBEN25UGF | SEL: ST6-RBEN-25-UG-F | \$11,105 | | 31% | \$12.940.95 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " CARAHSOFT |
| T6STADD100UGF | SEL: ST6-STAD-D100-UG-F | \$5,714 | | 31% | \$3,943.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| T6STADD10UGF | SEL: ST6-STAD-D10-UG-F | \$577 | '.50 K | 31% | \$398.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " CARAHSOFT |
| T6STEND100UGF | SEL: ST6-STEN-D100-UG-F | \$9,075 | | 31% | \$6,261.75 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | "CARAHSOFT |
| T6STEND10UGF | SEL: ST6-STEN-D10-UG-F | \$907 | '.50 K | 31% | \$626.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| T6-VSDT100-F | SEL: ST6-VSDT100-F | \$6,050 | | 31% | \$4,174.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " CARAHSOFT |
| r6-VSDT10-F | SEL: ST6-VSDT10-F | \$605 | | 31% | \$417.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | " CARAHSOFT |
| T7ADVC T7ADVC-I | SEL ST7-ADV-C) SEL ST7-ADV-C | \$4,525 \$5,294 | i.00 K | 31% 31% | \$3,122.25 \$3.653.03 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 7ADVC-I 7ADVC-K | SEL ST/-ADV-C | \$5,294 \$4,947 | | 31% | \$3,653.03 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE VMWARE |
| TADVC-K | SEL ST7-ADV-DT100-C) | \$11,200 | | 31% | \$7,728.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| 7ADVDT100C-I | SEL ST7-ADV-DT100-C | \$11,200 | .00 K | 31% | \$9.041.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 7ADVDT100C-K | SEL ST7-ADV-DT100-C) | \$12.234 | | 31% | \$8,441.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 7ADVDT10C | SEL ST7-ADV-DT10-C) | \$1,120 | | 31% | \$772.80 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| T7ADVDT10C-I | SEL ST7-ADV-DT10-C | \$1,310 | 1.40 K | 31% | \$904.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 7ADVDT10C-K | SEL ST7-ADV-DT10-C) | \$1,223 | | 31% | \$844.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| 7ADVENTPLUGC | SEL ST7-ADV-ENTPL-UG-C) | \$4,642 | | 31% | \$3,202.98 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| 7ADVENTPLUGC-I | SEL ST7-ADV-ENTPL-UG-C) | \$5,431 | .14 K | 31% | \$3,747.49 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 7ADVENTPLUGC-K | SEL ST7-ADV-ENTPL-UG-C) | \$5,075 | | 31% | \$3,501.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| 7ADVENTUGC | SEL ST7-ADV-ENT-UG-C) | \$1,694 | .00 K | 31% | \$1,168.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 7ADVENTUGC1 | SEL ST7-ADV-ENT-UG-C | \$2,343 | .00 K | 31% | \$1,616.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 7ADVENTUGC1-I 7ADVENTUGC1-K | SEL ST7-ADV-ENT-UG-C | \$2,741 | | 31% 31% | \$1,891.50 | \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| 7ADVENTUGC1-K 7ADVENTUGC-I | SEL ST7-ADV-ENT-UG-C SEL ST7-ADV-ENT-UG-C | \$2,560 \$1,981 | | | \$1,766.84 \$1,367.57 | \$0.00 | | \$0.00 \$0.00 | | \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| ADVENTUGC-I | SEL ST7-ADV-ENT-UG-C SEL ST7-ADV-ENT-UG-C | \$1,981 \$1,995 | | 31% 31% | \$1,367.57 \$1,377.14 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| ADVENTUGC-K | SEL ST7-ADV-ENT-0G-C) SEL ST7-ADV-EPL-UG-C) | \$1,995 | | 31% | \$1,377.14 \$2,831.07 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| 7ADVEPLUGC-I | SEL ST7-ADV-EPL-UG-C | \$4,800 | | 31% | \$3,312.35 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 7ADVEPLUGC-K | SEL ST7-ADV-EPL-UG-C) | \$4,886 | | 31% | \$3,371.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| 7D100AEUGC1 | SEL ST7-D100-ADV-ENT-UG-C | \$4,180 | | 31% | \$2,884.20 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| 7D100AEUGC1-I | SEL ST7-D100-ADV-ENT-UG-C | \$4,890 | 1.60 K | 31% | \$3,374.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 7D100AEUGC1-K | SEL ST7-D100-ADV-ENT-UG-C | \$4,570 | 1.03 K | 31% | \$3,153.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 7D100DENTUC | SEL ST7-D100-STD-ENT-UG-C) | \$8,250 | | 31% | \$5,692.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| T7D100DENTUC-I | SEL ST7-D100-STD-ENT-UG-C | \$9,652 | | 31% | \$6,660.23 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| F7D100DENTUC-K F7D100SEUGC1 | SEL ST7-D100-STD-ENT-UG-C) SEL ST7-D100-STD-ENT-UG-C | \$9,692 | | 31% 31% | \$6,687.48 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| | SEL ST7-D100-STD-ENT-UG-C | \$9,900 | | | \$6,831.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| 7D100SEUGC1-I 7D100SEUGC1-K | SEL ST7-D100-STD-ENT-UG-C SEL ST7-D100-STD-ENT-UG-C | \$11,583 \$10,811 | .00 K | 31% 31% | \$7,992.27 \$7,459.99 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | VMWARE VMWARE |
| 7D100SEUGCT-K | SEL ST7-D100-STD-ENT-0G-C | \$5,720 | .50 K | 31% | \$3,946.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 7D100STDVUC-I | SEL ST7-D100-STD-ADV-UG-C | \$6,692 | | 31% | \$4,617.76 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| 7D100STDVUC-K | SEL ST7-D100-STD-ADV-UG-C) | \$6,255 | i.78 K | 31% | \$4,316.49 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 7D100VENTUC | SEL ST7-D100-ADV-ENT-UG-C) | \$3,025 | i.00 K | 31% | \$2,087.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 7D100VENTUC-I | SEL ST7-D100-ADV-ENT-UG-C | \$3,539 | | 31% | \$2,442.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 7D100VENTUC-K | SEL ST7-D100-ADV-ENT-UG-C) | \$3,566 | | 31% | \$2,460.89 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| T7D10ADEUGC1 | SEL ST7-D10-ADV-ENT-UG-C | \$418 | | 31% | \$288.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| T7D10ADEUGC1-I | SEL ST7-D10-ADV-ENT-UG-C | \$489 | 1.06 K | 31% | \$337.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| T7D10ADEUGC1-K | SEL ST7-D10-ADV-ENT-UG-C | \$457 | | 31% | \$315.58 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| T7D10DENTUC-I | SEL ST7-D10-STD-ENT-UG-C) SEL ST7-D10-STD-ENT-UG-C | \$825 \$965 | | 31% | \$569.25 \$666.02 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| | | | | 31% | | | | | | \$0.00 | \$0.00 | | VMWARE VMWARE |
| T7D10DENTUC-K | SEL ST7-D10-STD-ENT-UG-C) SEL ST7-D10-STD-ADV-I/G-C) | \$969 \$572 | | 31% 31% | \$668.75 \$394.68 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE |
| T7D10STDVUC-I | SEL ST7-D10-STD-ADV-UG-C | \$669 | | 31% | \$461.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| T7D10STDVUC-K | SEL ST7-D10-STD-ADV-UG-C) | \$625 | | 31% | \$431.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| T7D10STEUGC1 | SEL ST7-D10-STD-ENT-LIG-C | \$990 | | 31% | \$683.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| T7D10STEUGC1-I | SEL ST7-D10-STD-ENT-UG-C | \$1,158 | .30 K | 31% | \$799.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| T7D10STEUGC1-K | SEL ST7-D10-STD-ENT-UG-C | \$1,081 | .16 K | 31% | \$746.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 7D10VENTUC | SEL ST7-D10-ADV-ENT-UG-C) | \$303 | I.00 K | 31% | \$209.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 7D10VENTUC-I | SEL ST7-D10-ADV-ENT-UG-C | \$354 | | 31% | \$244.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| 7D10VENTUC-K | SEL ST7-D10-ADV-ENT-UG-C) | \$356 | i.65 K | 31% | \$246.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 7ENTC | SEL ST7-ENT-C) | \$6,655 | | 31% | \$4,591.95 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| 7ENTC-I | SEL ST7-ENT-C | \$7,786 | | 31% | \$5,372.58 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| 7ENTC-K | SEL ST7-ENT-C) | \$7,290 | 1.70 K | 31% | \$5,030.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| F7ENTDT100C | SEL ST7-ENT-DT100-C) | \$15,000 | | 31% | \$10,350.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | |
| 7ENTDT100C-I 7ENTDT100C-K | SEL ST7-ENT-DT100-C SEL ST7-ENT-DT100-C) | \$17,550 \$16,395 | | 31% 31% | \$12,109.50 \$11,312.68 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| 7ENTDT100C-K 7ENTDT10C | SEL ST7-ENT-DT100-C) SEL ST7-ENT-DT10-C) | \$16,395 \$1,500 | 1.10 K | 31% | \$11,312.68 \$1.035.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| T7ENTDT10C1-K | SEL ST7-ENT-DT10-C) | \$1,500 | | 31% | \$1,035.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| 7ENTDT10C-I | SEL ST7-ENT-DT10-C | \$1,755 | | 31% | \$1,210.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| 7ENTDT10C-K | SEL ST7-ENT-DT10-C) | \$1,528 | | 31% | \$1,054.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| 7ENTENTPLUGC | SEL ST7-ENT-ENTPL-UG-C) | \$2,299 | 1.00 K | 31% | \$1,586.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 7ENTENTPLUGC-I | SEL ST7-ENT-ENTPL-UG-C) | \$2,689 | 1.83 K | 31% | \$1,855.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ENTENTPLUGC-K | SEL ST7-ENT-ENTPL-UG-C) | \$2,514 | .40 K | 31% | \$1,734.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 7ENTEPLUGC | SEL ST7-ENT-EPL-UG-C) | \$2,024 | | 31% | \$1,396.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| PENTEPLUGC-I | SEL ST7-ENT-EPL-UG-C | \$2,368 | | 31% | \$1,633.98 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| 7ENTEPLUGC-K 7ENTHA100C | SEL ST7-ENT-EPL-UG-C) SEL ST7-ENT-HA100-C) | \$2,352 \$3,400 | .35 K | 31% 31% | \$1,623.12 \$2,346.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 7ENTHA100C 7ENTHA100C1 | SEL ST7-ENT-HA100-C) SEL ST7-ENT-HA100-C | \$3,400 \$4,070 | | 31% 31% | \$2,346.00 \$2,808.30 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | | | VMWARE VMWARE |
| 7/ENTHA100C1 | SEL ST7-ENT-HA100-C SEL ST7-ENT-HA100-C | \$4,070 | 90 K | 31% | \$2,808.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE |
| 7ENTHA100C1-K | SEL ST7-ENT-HA100-C | \$4,761 | 2.27 K | 31% | \$3,285.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 7ENTHA100C-I | SEL ST7-ENT-HA100-C | \$3,978 | | 31% | \$2,744.82 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| T7ENTHA100C-K | SEL ST7-ENT-HA100-C) | \$4,003 | 1.22 K | 31% | \$2,762.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 7ENTHA10C | SEL ST7-ENT-HA10-C) | \$340 | 1.00 K | 31% | \$234.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 7ENTHA10C1 | SEL ST7-ENT-HA10-C | \$407 | | 31% | \$280.83 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 7ENTHA10C1-I | SEL ST7-ENT-HA10-C | \$476 | | 31% | \$328.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ENTHA10C1-K | SEL ST7-ENT-HA10-C | \$407 | | 31% | \$280.99 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| 7ENTHA10C-I | SEL ST7-ENT-HA10-C | \$397 | '.80 K | 31% | \$274.48 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| 7ENTHA10C-K | SEL ST7-ENT-HA10-C) | \$400 | | 31% | \$276.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 7ENTPLC | SEL ST7-ENTPL-C) | \$8,745 | | 31% | \$6,034.05 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| 7ENTPLC-I | SEL ST7-ENTPL-C) | \$10,231 | | 31% | \$7,059.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| 7ENTPLC-K | SEL ST7-ENTPL-C) | \$9,566 | | 31% | \$6,601.11 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 7EPLC 7EPLC-I | SEL ST7-EPL-C) SEL ST7-EPL-C | \$7,845 \$9,178 | | 31% 31% | \$5,413.05 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| 7EPLC-I 7EPLC-K | SEL ST7-EPL-C SEL ST7-EPL-C) | \$9,178 \$9,339 | | 31% | \$6,333.27 \$6,444.35 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| 7RB25AEUGC1 | SEL ST7-RB25-ADV-ENT-UG-C | \$9,339 \$11,688 | | 31% | \$8,064.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| 7RB25AEUGC1 7RB25AEUGC1-I | SEL ST7-RB25-ADV-ENT-UG-C SEL ST7-RB25-ADV-ENT-UG-C | \$11,688 \$13,674 | 100 K | 31% | \$8,064.72 \$9,435.72 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | | \$0.00 \$0.00 | VMWARE VMWARE |
| 7RB25AEUGC1-I 7RB25AEUGC1-K | SEL ST/-RB25-ADV-ENT-UG-C SEL ST7-RB25-ADV-ENT-UG-C | \$13,674 \$12,767 | | 31% | \$8,809,66 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE VMWARE |
| 7RB25AEUGC1-K | SEL ST7-RB25-ADV-ENT-UG-C | \$17,050 | 100 K | 31% | \$11.764.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| | SEL ST7-RB25-STD-ENT-UG-C | \$19,948 | 1.50 K | 31% | \$11,764.50 \$13,764.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | | | | 31% | \$13,877.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| | SEL ST7-RB25-STD-ENT-UG-C) | \$20,111 | .86 K | | | | | | | | | | |
| T7RB25DENTUC-I T7RB25DENTUC-K T7RB25SEUGC1 T7RB25SEUGC1-I | SEL ST7-RB25-STD-ENT-UG-C) SEL ST7-RB25-STD-ENT-UG-C SEL ST7-RB25-STD-ENT-UG-C | \$20,111 \$20,900 \$24,453 | 1.00 K | 31% 31% | \$14,421.00 \$16,872.57 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 | VMWARE VMWARE |

NVP MNWNC-109 Price List-3rd party final - 2023-03 65 of 84

| BAND | SKU | DESCRIPTION | EMC LIST PRICE USD | NVP Level 1 CATEGORY CODE | NASPO VP Discount % | NVP MAINTENANCE AN | PROSUPPORT PLUS MNT LP | PRICE PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|------|------------------------------------|--|----------------------------|-----------------------------|------------------------|----------------------------|---------------------------|--------------------------------|--------------------------|------------------|--------------------------------|-------------------------------|------------------|-----------------------------|
| 5 | ST7RB25SEUGC1-K ST7RB25STDVLIC | SEL ST7-RB25-STD-ENT-UG-C SEL ST7-RB25-STD-ADV-UG-C) | \$22,867.91 \$9,213.00 | K | 31% 31% | \$15,778.86 \$6,356.97 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | ST7RB25STDVUC-I | SEL ST7-RB25-STD-ADV-UG-C | \$10,779.21 | K | 31% | \$6,356.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST7RB25STDVUC-K | SEL ST7-RB25-STD-ADV-UG-C) | \$10,064.73 | K | 31% | \$6,944.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST7RB25VENTUC ST7RB25VENTUC-I | SEL ST7-RB25-ADV-ENT-UG-C) SEL ST7-RB25-ADV-ENT-UG-C | \$8,580.00 \$10.038.60 | K | 31% 31% | \$5,920.20 \$6,926.63 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | ST/RB25VENTUC-I ST/RB25VENTUC-K | SEL ST7-RB25-ADV-ENT-UG-C SEL ST7-RB25-ADV-ENT-UG-C) | \$10,038.60 | K | 31% | \$6,926.63 \$6,951.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| 5 | ST7RBADV25VMC | SEL ST7-RBADV-25VM-C) | \$22,500.00 | K | 31% | \$15,525.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST7RBADV25VMC-I ST7RBADV25VMC-K | SEL ST7-RBADV-25VM-C SEL ST7-RBADV-25VM-C) | \$26,325.00 \$24,610.57 | K | 31% 31% | \$18,164.25 \$16,981.29 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | ST7RBENT25VMC-R | SEL ST7-RBADV-25VM-C) SEL ST7-RBENT-25VM-C) | \$24,610.57 | K | 31% | \$16,981.29 \$22,856.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST7RBENT25VMC-I | SEL ST7-RBENT-25VM-C | \$38,756.25 | K | 31% | \$26,741.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST7RBENT25VMC-K ST7RBSTD25VMC | SEL ST7-RBENT-25VM-C) SEL ST7-RBSTD-25VM-C) | \$36,240.13 | K | 31% | \$25,005.69 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | ST7RBSTD25VMC-I | SEL ST7-RBSTD-25VM-C) SEL ST7-RBSTD-25VM-C | \$14,125.00 \$16.526.25 | K | 31% 31% | \$9,746.25 \$11.403.11 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| 5 | ST7RBSTD25VMC-K | SEL ST7-RBSTD-25VM-C) | \$15,434.95 | K | 31% | \$10,650.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST7STDADVUGC | SEL ST7-STD-ADV-UG-C) | \$1,876.00 | K | 31% | \$1,294.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST7STDADVUGC-I ST7STDADVUGC-K | SEL ST7-STD-ADV-UG-C SEL ST7-STD-ADV-UG-C) | \$2,194.92 \$2,052.07 | K | 31% 31% | \$1,514.49 \$1,415.93 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | ST7STDC | SEL ST7-STD-C) | \$2,820.00 | K | 31% | \$1,945.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST7STDC-I | SEL ST7-STD-C | \$3,299.40 | K | 31% | \$2,276.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST7STDC-K ST7STDDT100C | SEL ST7-STD-C) SEL ST7-STD-DT100-C) | \$3,083.43 \$6,000.00 | K | 31% 31% | \$2,127.57 \$4,140.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | ST7STDDT100C-I | SEL ST7-ST0-DT100-C) | \$7,020.00 | K | 31% | \$4,843.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST7STDDT100C-K | SEL ST7-STD-DT100-C) | \$6,561.63 | K | 31% | \$4,527.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST7STDDT10C | SEL ST7-STD-DT10-C) | \$600.00 | K | 31% | \$414.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST7STDDT10C-I ST7STDDT10C-K | SEL ST7-STD-DT10-C SEL ST7-STD-DT10-C) | \$702.00 \$655.81 | K | 31% 31% | \$484.38 \$452.51 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | ST7STDENTPLUGC | SEL ST7-STD-ENTPL-UG-C) | \$6,518.00 | K | 31% | \$4,497.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST7STDENTPLUGC-I | SEL ST7-STD-ENTPL-UG-C) | \$7,626.06 | K | 31% | \$5,261.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST7STDENTPLUGC-K ST7STDENTUGC | SEL ST7-STD-ENTPL-UG-C) SEL ST7-STD-ENT-UG-C) | \$7,112.88 \$3,399.00 | K | 31% | \$4,907.89 \$2,345.31 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| 5 | ST7STDENTUGC ST7STDENTUGC1 | SEL ST7-STD-ENT-UG-C) SEL ST7-STD-ENT-UG-C | \$3,399.00 | K | 31% 31% | \$2,345.31 \$2,911.11 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | ST7STDENTUGC1-I | SEL ST7-STD-ENT-UG-C | \$4,936.23 | K | 31% | \$3,406.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST7STDENTUGC1-K | SEL ST7-STD-ENT-UG-C | \$4,612.70 | К | 31% | \$3,182.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST7STDENTUGC-I ST7STDENTUGC-K | SEL ST7-STD-ENT-UG-C SEL ST7-STD-ENT-UG-C) | \$3,976.83 \$4,003.22 | K | 31% 31% | \$2,744.01 \$2,762.22 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | ST7STDEPLUGC | SEL ST7-STD-EPL-UG-C) | \$5,808.00 | K | 31% | \$4,007.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST7STDEPLUGC-I | SEL ST7-STD-EPL-UG-C | \$6,795.36 | К | 31% | \$4,688.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST7STDEPLUGC-K ST8ADENTPLUGCC | SEL ST7-STD-EPL-UG-C) SEL ST8-ADV-ENTPL-UG-C) | \$6,917.53 \$4,642.00 | K | 31% 31% | \$4,773.10 \$3,202.98 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | ST8ADENTPLUGCCI | SEL ST8-ADV-ENTPL-UG-C) | \$5,431.14 | K | 31% | \$3,202.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8ADENTPLUGC-K | SEL ST8-ADV-ENTPL-UG-C) | \$4,645.18 | ĸ | 31% | \$3,205.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8ADVCC | SEL ST8-ADV-C) | \$4,525.00 | K | 31% | \$3,122.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8ADVC-K | SEL ST8-ADV-C) SEL ST8-ADV-C) | \$5,294.25 \$4,527.99 | K | 31% 31% | \$3,653.03 \$3,124.31 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | ST8ADVDT100CC | SEL ST8-ADV-DT100-C) | \$11,200.00 | K | 31% | \$7,728.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8ADVDT100C-I | SEL ST8-ADV-DT100-C) | \$13,104.00 | K | 31% | \$9,041.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8ADVDT100C-K | SEL ST8-ADV-DT100-C) | \$11,197.92 | K | 31% | \$7,726.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8ADVDT10CC ST8ADVDT10C-I | SEL ST8-ADV-DT10-C) SEL ST8-ADV-DT10-C) | \$1,120.00 \$1,310.40 | K | 31% 31% | \$772.80 \$904.18 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | ST8ADVDT10C-K | SEL ST8-ADV-DT10-C) | \$1,119.79 | K | 31% | \$772.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8ADVENTUGCC | SEL ST8-ADV-ENT-UG-C) | \$2,343.00 | K | 31% | \$1,616.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8ADVENTUGC-I ST8ADVENTUGC-K | SEL ST8-ADV-ENT-UG-C) SEL ST8-ADV-ENT-UG-C) | \$2,741.31 \$2,343.75 | K | 31% 31% | \$1,891.50 \$1,617.19 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | ST8D100ADENUCC | SEL ST8-D100-ADV-ENT-UG-C) | \$4,180.00 | K | 31% | \$2.884.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8D100ADENUC-I | SEL ST8-D100-ADV-ENT-UG-C) | \$4,890.60 | K | 31% | \$3,374.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8D100ADENUC-K ST8D100STADLICC | SEL ST8-D100-ADV-ENT-UG-C) SEL ST8-D100-STD-ADV-LIG-C) | \$4,182.94 \$5,720.00 | K | 31% 31% | \$2,886.23 \$3,946.80 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | ST8D100STADUC-I | SEL ST8-D100-STD-ADV-UG-C) | \$6,692.40 | K | 31% | \$4,617.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8D100STADUC-K | SEL ST8-D100-STD-ADV-UG-C) | \$5,725.91 | K | 31% | \$3,950.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8D100STENUCC ST8D100STENUC-I | SEL ST8-D100-STD-ENT-UG-C) SEL ST8-D100-STD-ENT-UG-C) | \$9,900.00 \$11.583.00 | K | 31% 31% | \$6,831.00 \$7,992.27 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | ST8D100STENUC-K | SEL ST8-D100-STD-ENT-UG-C) SEL ST8-D100-STD-ENT-UG-C) | \$11,583.00 | K | 31% | \$7,992.27 \$6,828.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| 5 | ST8D10ADENUGCC | SEL ST8-D10-ADV-ENT-UG-C) | \$418.00 | K | 31% | \$288.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8D10ADENUGC-I | SEL ST8-D10-ADV-ENT-UG-C) | \$489.06 | K | 31% | \$337.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8D10ADENUGC-K ST8D10STADUGCC | SEL ST8-D10-ADV-ENT-UG-C) SEL ST8-D10-STD-ADV-UG-C) | \$418.62 \$572.00 | K | 31% 31% | \$288.85 \$394.68 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARF |
| 5 | ST8D10STADUGC-I | SEL ST8-D10-STD-ADV-UG-C) | \$669.24 | K | 31% | \$461.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8D10STADUGC-K | SEL ST8-D10-STD-ADV-UG-C) | \$572.27 | K | 31% | \$394.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| 5 | ST8D10STENUGCC ST8D10STENUGC-I | SEL ST8-D10-STD-ENT-UG-C) SEL ST8-D10-STD-ENT-UG-C) | \$990.00 \$1.158.30 | K | 31% 31% | \$683.10 \$799.23 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | ST8D10STENUGC-K | SEL ST8-D10-STD-ENT-UG-C) | \$989.58 | K | 31% | \$682.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | STRENTCC | SEL ST8-ENT-C) | \$6,655.00 | K | 31% | \$4,591.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8ENTC-I ST8ENTC-K | SEL ST8-ENT-C) SEL ST8-ENT-C) | \$7,786.35 \$6,673.18 | K | 31% 31% | \$5,372.58 \$4,604.49 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| 5 | STRENTDT100CC | SEL ST8-ENT-DT100-C) | \$5,673.18 | K | 31% | \$10,350.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE |
| 5 | ST8ENTDT100C-I | SEL ST8-ENT-DT100-C) | \$17,550.00 | К | 31% | \$12,109.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8ENTDT100C-K ST8ENTDT10CC | SEL ST8-ENT-DT100-C) SEL ST8-ENT-DT10-C) | \$15,006.51 | K | 31% | \$10,354.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | STRENTDT10CC STRENTDT10C-I | SEL ST8-ENT-DT10-C) SEL ST8-ENT-DT10-C) | \$1,500.00 \$1,755.00 | K | 31% 31% | \$1,035.00 \$1,210.95 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| 5 | ST8ENTDT10C-K | SEL ST8-ENT-DT10-C) | \$1,500.65 | ĸ | 31% | \$1,035.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | STRENTENPLUGCC | SEL ST8-ENT-ENTPL-UG-C) | \$2,299.00 \$2,689.83 | K | 31% | \$1,586.31 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | ST8ENTENPLUGC-I ST8ENTENPLUGC-K | SEL ST8-ENT-ENTPL-UG-C) SEL ST8-ENT-ENTPL-UG-C) | \$2,689.83 \$2,301.43 | K | 31% 31% | \$1,855.98 \$1,587.99 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | ST8ENTPLCC | SEL ST8-ENTPL-C) | \$8,745.00 | ĸ | 31% | \$6,034.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8ENTPLC-I | SEL ST8-ENTPL-C) | \$10,231.65 | К | 31% | \$7,059.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8ENTPLC-K ST8RB25ADENUCC | SEL ST8-ENTPL-C) SEL ST8-RB25-ADV-ENT-UG-C) | \$8,756.51 \$11,688.00 | K | 31% 31% | \$6,041.99 \$8,064.72 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | ST8RB25ADENUC-I | SEL ST8-RB25-ADV-ENT-UG-C) SEL ST8-RB25-ADV-ENT-UG-C) | \$11,688.00 | K | 31% | \$8,064.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8RB25ADENUC-K | SEL ST8-RB25-ADV-ENT-UG-C) | \$11,686.20 | K | 31% | \$8,063.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8RB25STADUCC | SEL ST8-RB25-STD-ADV-UG-C) | \$9,213.00 | K | 31% | \$6,356.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8RB25STADUC-I ST8RB25STADUC-K | SEL ST8-RB25-STD-ADV-UG-C) SEL ST8-RB25-STD-ADV-UG-C) | \$10,779.21 \$9.212.24 | K | 31% 31% | \$7,437.65 \$6,356.45 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | ST8RB25STENUCC | SEL ST8-RB25-STD-ENT-UG-C) | \$20,900.00 | K | 31% | \$14,421.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8RB25STENUC-I | SEL ST8-RB25-STD-ENT-UG-C) | \$24,453.00 | K | 31% | \$16,872.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8RB25STENUC-K ST8RBADV25VMCC | SEL ST8-RB25-STD-ENT-UG-C) SEL ST8-RBADV-25VM-C) | \$20,930.99 \$22,500.00 | K | 31% 31% | \$14,442.38 \$15,525.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | ST8RBADV25VMCCI ST8RBADV25VMC-I | SEL ST8-RBADV-25VM-C) SEL ST8-RBADV-25VM-C) | \$22,500.00 | K | 31% | \$15,525.00 \$18.164.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8RBADV25VMC-K | SEL ST8-RBADV-25VM-C) | \$22,526.04 | K | 31% | \$15,542.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8RBENT25VMCC | SEL ST8-RBENT-25VM-C) | \$33,125.00 | K | 31% | \$22,856.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8RBENT25VMC-I ST8RBENT25VMC-K | SEL ST8-RBENT-25VM-C) SEL ST8-RBENT-25VM-C) | \$38,756.25 \$33,170.57 | K | 31% 31% | \$26,741.81 \$22.887.69 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARF |
| 5 | ST8RBSTD25VMCC | SEL ST8-RBSTD-25VM-C) | \$14,125.00 | K | 31% | \$9,746.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8RBSTD25VMC-I | SEL ST8-RBSTD-25VM-C) | \$16,526.25 | K | 31% | \$11,403.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | ST8RBSTD25VMC-K | SEL ST8-RBSTD-25VM-C) | \$14,127.60 | K | 31% | \$9,748.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |

NVP MNWNC-109 Price List-3rd party final - 2023-03 66 of 84

| sku | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|---|-----------|--------------------------------|---------------------------------------|------------------------|-------------------------------|---------------------------|-----------------------------|--------------------------|----------------------------|--------------------------------------|-------------------------------|------------------|-------------------------------|
| ST8STDADVUGCC | SEL ST8-STD-ADV-UG-C) | | \$1,876.00 | К | 31% | \$1,294.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ST8STDADVUGC-I ST8STDADVUGC-K | SEL ST8-STD-ADV-UG-C) SEL ST8-STD-ADV-UG-C) | | \$2,194.92 \$1,878.26 | K | 31% | \$1,514.49 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| ST8STDADVUGC-K ST8STDCC | SEL ST8-STD-ADV-UG-C) SEL ST8-STD-C) | | \$1,878.26 \$2.820.00 | K | 31% 31% | \$1,296.00 \$1,945.80 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| ST8STDC-I | SEL ST8-STD-C) | | \$2,820.00 | K | 31% | \$1,945.60 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ST8STDC-K | SEL ST8-STD-C) | | \$2,822.27 | K | 31% | \$1,947.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ST8STDDT100CC | SEL ST8-STD-DT100-C) | | \$6,000.00 | ĸ | 31% | \$4,140.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ST8STDDT100C-I | SEL ST8-STD-DT100-C) | | \$7,020.00 | K | 31% | \$4,843.80 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ST8STDDT100C-K | SEL ST8-STD-DT100-C) | | \$6,005.86 | К | 31% | \$4,144.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ST8STDDT10CC | SEL ST8-STD-DT10-C) | | \$600.00 | K | 31% | \$414.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ST8STDDT10C-I | SEL ST8-STD-DT10-C) | | \$702.00 | K | 31% | \$484.38 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ST8STDDT10C-K | SEL ST8-STD-DT10-C) | | \$600.26 | K | 31% | \$414.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ST8STDENTUGCC | SEL ST8-STD-ENT-UG-C) | | \$4,219.00 | К | 31% | \$2,911.11 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ST8STDENTUGC-I | SEL ST8-STD-ENT-UG-C) | | \$4,936.23 | К | 31% | \$3,406.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ST8STDENTUGC-K | SEL ST8-STD-ENT-UG-C) | | \$4,222.01 \$6,518.00 | K | 31% | \$2,913.19 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| ST8STENTPLUGCC | SEL ST8-STD-ENTPL-UG-C) | | | K | 31% | \$4,497.42 | | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | | VMWARE VMWARE |
| ST8STENTPLUGC-I ST8STENTPLUGC-K | SEL ST8-STD-ENTPL-UG-C) SEL ST8-STD-ENTPL-UG-C) | | \$7,626.06 \$6.510.42 | K | 31% 31% | \$5,261.98 \$4,492.19 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| STACK-7-HA-1-40 | SEL STACK,LTO-7,HH,SAS,1DR,40S | | \$6,510.42 \$15.384.62 | K | 31% | \$4,492.19 \$10.615.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| STACK-7-H-A-1-40 | SEL: STACK,LTO-7,HH,SAS,1DR,40S | | \$13,846.00 | K | 31% | \$9,553.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| STACK-7-HA-1-80 | SEL STACKLTO-7.HH.SAS.1DR.80S | | \$21,538,46 | К | 31% | \$14.861.54 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| STACK-7-H-A-1-80 | SEL: STACK.LTO-7.HH.SAS.1DR.80S | | \$20,000.00 | K | 31% | \$13,800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| STACK-7-HA-2-40 | SEL STACK,LTO-7,HH,SAS,2DR,40S | | \$23,076.92 | К | 31% | \$15,923.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| STACK-7-H-A-2-40 | SEL: STACK.LTO-7.HH.SAS.2DR.40S | | \$20,000.00 | K | 31% | \$13,800,00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| STACK-7-HA-2-80 | SEL STACK,LTO-7,HH,SAS,2DR,80S | | \$29,230.77 | K | 31% | \$20,169.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| STACK-7-H-A-2-80 | SEL: STACK,LTO-7,HH,SAS,2DR,80S | | \$26,154.00 | K | 31% | \$18,046.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| STACK-7-HA-4-80 | SEL STACK,LTO-7,HH,SAS,4DR,80S | | \$41,538.46 | K | 31% | \$28,661.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| STACK-7-H-A-4-80 | SEL: STACK,LTO-7,HH,SAS,4DR,80S | | \$38,462.00 | K | 31% | \$26,538.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| STACK-7-HF-1-40 | SEL STACK,LTO-7,HH,FC,1DR,40S | | \$16,923.08 | К | 31% | \$11,676.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| STACK-7-H-F-1-40 | SEL: STACK,LTO-7,HH,FC,1DR,40S | | \$15,385.00 | К | 31% | \$10,615.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| STACK-7-HF-1-80 | SEL STACK,LTO-7,HH,FC,1DR,80S | | \$23,076.92 | К | 31% | \$15,923.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| STACK-7-H-F-1-80 | SEL: STACK,LTO-7,HH,FC,1DR,80S | | \$21,538.00 | K | 31% | \$14,861.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| STACK-7-HF-2-40 | SEL STACK,LTO-7,HH,FC,2DR,40S | | \$26,153.85 | K | 31% | \$18,046.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| STACK-7-H-F-2-40 STACK-7-HF-2-80 | SEL: STACK,LTO-7,HH,FC,2DR,40S | | \$23,077.00 \$32,307.69 | K | 31% | \$15,923.13 \$22.292.31 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| | SEL STACK,LTO-7,HH,FC,2DR,80S | | | К | 31% | | | | | | | | | |
| STACK-7-H-F-2-80 STACK-7-HF-4-80 | SEL: STACK,LTO-7,HH,FC,2DR,80S | | \$29,231.00 \$47,692.31 | K | 31% 31% | \$20,169.39 \$32,907.69 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| STACK-7-HF-4-80 STACK-7-H-F-4-80 | SEL STACK,LTO-7,HH,FC,4DR,80S SEL: STACK,LTO-7,HH,FC,4DR,80S | | \$47,692.31 \$44.615.00 | K | 31% 31% | \$32,907.69 \$30,784.35 | | | | | \$0.00 \$0.00 | | | " SPECTRALOGIC " SPECTRALOGIC |
| STACK-7-H-F-4-80 STACK-8-HA-1-40 | SEL: STACK,LTO-7,HH,FC,4DR,80S SEL STACK,LTO-8,HH,SAS,1DR,40S | | \$44,615.00 \$17,692.31 | K | 31% | \$30,784.35 \$12,207.69 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPECTRALOGIC " SPECTRALOGIC |
| STACK-8-HA-1-40 STACK-8-H-A-1-40 | SEL STACK,LTO-8,HH,SAS,1DR,40S SEL: STACK,LTO-8,HH,SAS,1DR,40S | | \$17,692.31 \$16.154.00 | K | 31% | \$12,207.69 \$11.146.26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC " SPECTRALOGIC |
| STACK-8-HA-1-80 | SEL STACK,LTO-8,HH,SAS,1DR,80S | | \$23.846.15 | , , , , , , , , , , , , , , , , , , , | 31% | \$16,453.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| STACK-8-H-A-1-80 | SEL: STACK,LTO-8,HH,SAS,1DR,80S | | \$22,308.00 | , , , , , , , , , , , , , , , , , , , | 31% | \$15,392.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| STACK-8-HA-2-40 | SEL STACK,LTO-8,HH,SAS,2DR,40S | | \$27,692.31 | K | 31% | \$19,107.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| STACK-8-H-A-2-40 | SEL: STACK.LTO-8.HH.SAS.2DR.40S | | \$24,615.00 | K | 31% | \$16,984.35 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| STACK-8-HA-2-80 | SEL STACK,LTO-8,HH,SAS,2DR,80S | | \$33,846.15 | K | 31% | \$23,353.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| STACK-8-H-A-2-80 | SEL: STACK,LTO-8,HH,SAS,2DR,80S | | \$30,769.00 | К | 31% | \$21,230.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| STACK-8-HA-4-80 | SEL STACK,LTO-8,HH,SAS,4DR,80S | | \$50,769.23 | К | 31% | \$35,030.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| STACK-8-H-A-4-80 | SEL: STACK,LTO-8,HH,SAS,4DR,80S | | \$47,692.00 | K | 31% | \$32,907.48 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| STACK-8-HF-1-40 | SEL STACK,LTO-8,HH,FC,1DR,40S | | \$20,000.00 | K | 31% | \$13,800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| STACK-8-H-F-1-40 | SEL: STACK,LTO-8,HH,FC,1DR,40S | | \$18,462.00 | K | 31% | \$12,738.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| STACK-8-HF-1-80 | SEL STACK,LTO-8,HH,FC,1DR,80S | | \$26,153.85 | K | 31% | \$18,046.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| STACK-8-H-F-1-80 | SEL: STACK,LTO-8,HH,FC,1DR,80S | | \$24,615.00 | K | 31% | \$16,984.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| STACK-8-HF-2-40 | SEL STACK,LTO-8,HH,FC,2DR,40S | | \$32,307.69 | K | 31% | \$22,292.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| STACK-8-H-F-2-40 | SEL: STACK,LTO-8,HH,FC,2DR,40S | | \$29,231.00 | к | 31% | \$20,169.39 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| STACK-8-HF-2-80 | SEL STACK,LTO-8,HH,FC,2DR,80S | | \$38,461.54 | K | 31% | \$26,538.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| STACK-8-H-F-2-80 STACK-8-HF-4-80 | SEL: STACK,LTO-8,HH,FC,2DR,80S SEL STACK,LTO-8,HH,FC,4DR,80S | | \$35,385.00 \$60,000,00 | K | 31% 31% | \$24,415.65 \$41,400.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPECTRALOGIC " SPECTRALOGIC |
| STACK-8-H-F-4-80 | SEL: STACK,LTO-8,HH,FC,4DR,80S SEL: STACK,LTO-8,HH,FC,4DR,80S | | \$56,923.00 | K | 31% | \$41,400.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| STACK-9-H-A-1-40 | SEL STACK,LTO-9,HH,SAS,1DR,40S | | \$20,000.00 | , , , , , , , , , , , , , , , , , , , | 31% | \$13,800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| STACK-9-H-A-1-80 | SEL STACK LTO-9 HH SAS 1DR 80S | | \$26,000.00 | K | 31% | \$18,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| STACK-9-H-A-2-40 | SEL STACK.LTO-9.HH.SAS.2DR.40S | | \$32,307.69 | , , , , , , , , , , , , , , , , , , , | 31% | \$22,292,31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| STACK-9-H-A-2-80 | SEL STACK,LTO-9,HH,SAS,2DR,80S | | \$38.461.54 | K | 31% | \$26,538.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| STACK-9-H-A-4-80 | SEL STACK,LTO-9,HH,SAS,4DR,80S | | \$58 461 54 | K | 31% | \$40,338.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRAL OGIC |
| STACK-9-H-F-1-40 | SEL STACK,LTO-9.HH,FC.1DR.40S | | \$22,307.69 | K | 31% | \$15,392,31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| STACK-9-H-F-1-80 | SEL STACK,LTO-9,HH,FC,1DR,80S | | \$28,461,54 | K | 31% | \$19,638,46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| STACK-9-H-F-2-40 | SEL STACK,LTO-9,HH,FC,2DR,40S | | \$36,923.08 | K | 31% | \$25,476.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| STACK-9-H-F-2-80 | SEL STACK,LTO-9,HH,FC,2DR,80S | | \$43,076.92 | К | 31% | \$29,723.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| STACK-9-H-F-4-80 | SEL STACK,LTO-9,HH,FC,4DR,80S | | \$67,692.31 | К | 31% | \$46,707.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| STACKBASE | SEL: SPECTRA, STACKABLE, BASE CHASSIS | | \$13,462.00 | К | 31% | \$9,288.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| STACKEXP | SEL: SPECTRA,STACKABLE,EXP CHASSIS | | \$13,077.00 | K | 31% | \$9,023.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| STACKEXP-F | SEL: UPG,SPECTRA,STACK,EXP CHASSIS | | \$13,077.00 | К | 31% | \$9,023.13 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| STDCONNTEST | SEL BOOMI Standard Test Connection | | \$150.00 | K | 31% | \$103.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " BOOMI |
| STH4001001-PKG | SEL Stealth Dell BASE PKG - Small- 1 Yr | | \$28,716.92 | К | 31% | \$19,814.67 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| STH5001001-PKG STH5001002-PKG | SEL Stealth Dell BASE PKG - Small- 1 Yr SEL Stealth Dell BASE PKG - Medium-1 Yr | | \$28,716.92 \$35,473.85 | K | 31% 31% | \$19,814.67 \$24,476.96 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" UNISYS "" UNISYS |
| STH5001002-PKG STH5001003-PKG | SEL Stealth Dell BASE PKG - Medium-1 Yr SEL Stealth Dell BASE PKG - Large -1 Yr | | \$35,473.85 \$42,230.77 | K | 31% | \$24,476.96 \$29,139.23 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | "" UNISYS |
| STH5001003-PKG STH5001010-PKG | SEL Stealth Dell CR Starter Package-1 Yr | | \$42,230.77 | K | 31% | \$29,139.23 \$19.814.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CTCINIU |
| STH5003001-PKG | SEL Stealth Dell BASE PKG - Small -3 Yr | | \$76,458.46 | ĸ | 31% | \$52,756.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5003002-PKG | SEL Stealth Dell BASE PKG - Medium-3 Yr | | \$95,344.62 | ĸ | 31% | \$65,787.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5003003-PKG | SEL Stealth Dell BASE PKG - Large -3 Yr | | \$114,230.77 | К | 31% | \$78,819.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| STH5003010-PKG | SEL Stealth Dell CR Starter Package-3 Yr | | \$76,458.46 | К | 31% | \$52,756.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | |
| STH5005001-PKG | SEL Stealth Dell BASE PKG - Small -5 Yr | | \$107,584.62 | K | 31% | \$74,233.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| STH5005002-PKG | SEL Stealth Dell BASE PKG - Medium-5 Yr | | \$135,830.77 | K | 31% | \$93,723.23 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| STH5005003-PKG | SEL Stealth Dell BASE PKG - Large -5 Yr | | \$165,461.54 | К | 31% | \$114,168.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| STH5005010-PKG | SEL Stealth Dell CR Starter Package-5 Yr | | \$107,584.62 | К | 31% | \$74,233.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | |
| STH5011001-LIC | SEL Stealth SRVR(QTY1-499 lic)1YR-EA SEL Stealth SRVR(QTY500-999)1YR-FA | | \$668.94 \$501.70 | K | 31% 31% | \$461.57 \$346.17 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " UNISYS |
| STH5011002-LIC STH5011003-LIC | SEL Stealth SRVR(QTY500-999)1YR-EA SEL Stealth SRVR(QTY1K-4999)1YR-EA | | \$501.70 \$445.96 | K | | \$346.17 \$307.71 | | | | | | | | " UNISYS |
| STH5011003-LIC STH5011004-LIC | SEL Stealth SRVR(QTY1K-4999)1YR-EA SEL Stealth SRVR(QTY5K-99,999)1YR-EA | | \$445.96 \$312.51 | K | 31% 31% | \$307.71 \$215.63 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" UNISYS |
| STH5011004-LIC | SEL Stealth SRVR(QTY100K-499 999)1YR-EA SEL Stealth SRVR(QTY100K-499 999)1YR-FA | | \$312.51 \$266.90 | , , | 31% | \$215.63 \$184.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| TH5013001-LIC | SEL Stealth SRVR(QTY1-499 lic)3YR-EA | | \$1,869.73 | K | 31% | \$1,290.11 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| TH5013001-LIC | SEL Stealth SRVR(QTY500-999)3YR-EA | | \$1,402.64 | K V | 31% | \$1,290.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5013002-LIC | SEL Stealth SRVR(QTY1K-4999)3YR-EA | | \$1,402.64 | K . | 31% | \$860.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5013003-LIC | SEL Stealth SRVR(QTY5K-9.999)3YR-EA | | \$872.45 | ĸ | 31% | \$601.99 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5013005-LIC | SEL Stealth SRV(QTY100K-499,999)3YR-EA | | \$748.08 | ĸ | 31% | \$516.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5015001-LIC | SEL Stealth SRVR(QTY1-499 lic)5YR-EA | | \$2,887.75 | K | 31% | \$1,992.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5015002-LIC | SEL Stealth SRVR(QTY500-999)5YR-EA | | \$2,166.51 | ĸ | 31% | \$1,494.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| | SEL Stealth SRVR(QTY1K-4999)5YR-EA | | \$1,925.17 | K | 31% | \$1,328.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| STH5015003-LIC | SEL Stealth SRVR(QTY5K-99,999)5YR-EA | | \$1,347.92 | K | 31% | \$930.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| | | | \$1,547.52 | K | 31% | \$796.60 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5015004-LIC | SEL Stealth SRVR(QTY100K-499,999)5YR-EA | | | | | | | | | | | | | |
| STH5015004-LIC STH5015005-LIC STH5021001-LIC | SEL Stealth Client(QTY1-499)1YR-EA | | \$111.49 | K | 31% | \$76.93 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| STH5015004-LIC STH5015005-LIC STH5021001-LIC STH5021002-LIC | SEL Stealth Client(QTY1-499)1YR-EA SEL Stealth Client(QTY500-999)1YR-EA | | \$111.49 \$97.98 | K | 31% | \$76.93 \$67.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| STH5015004-LIC STH5015005-LIC STH5021001-LIC STH5021002-LIC STH5021003-LIC | SEL Stealth Client(QTY1-499)1YR-EA SEL Stealth Client(QTY500-999)1YR-EA SEL Stealth Client(QTY1-4999)1YR-EA | | \$111.49 \$97.98 \$84.46 | K K | 31% 31% | \$76.93 \$67.61 \$58.28 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " UNISYS " UNISYS |
| STH5015003-LIC STH5015004-LIC STH5015005-LIC STH5021001-LIC STH5021002-LIC STH5021003-LIC STH5021004-LIC STH5021005-LIC | SEL Stealth Client(QTY1-499)1YR-EA SEL Stealth Client(QTY500-999)1YR-EA | | \$111.49 \$97.98 | K K K | 31% | \$76.93 \$67.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |

NVP MNWNC-109 Price List-3rd party final - 2023-03 67 of 84

| sku | DESCRIPTION | Model Sub | | CATEGORY | NASPO VP | NVP LEVEL 1 | PROSUPPORT | PROSUPPORT W/MC PREM MNT | PROSUPPORT | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|------------------------------------|---|-----------|----------------------------|----------|------------|----------------------------|------------------|-----------------------------|------------------|------------------|--------------------------------|------------------|------------------|-----------------------------|
| | OF CO. H. O. HOTHER CONTROL F. | sku | PRICE USD \$274.54 | CODE | Discount % | NET PRICE \$189.43 | PLUS MNT LP | LP \$0.00 | ENH MNT LP | \$0.00 | LP \$0.00 | TO PS ENH LP | | " UNISYS |
| STH5023002-LIC STH5023003-LIC | SEL Stealth Client(QTY500-999)3YR-EA SEL Stealth Client(QTY1K-4999)3YR-EA | | \$274.54 \$236.77 | K | 31% 31% | \$189.43 \$163.37 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " UNISYS |
| STH5023004-LIC | SEL Stealth Client(QTY5K-99,999)3YR-EA | | \$187.48 | К | 31% | \$129.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5023005-LIC | SEL Stealth Cint(QTY100K-499,999)3YR-EA | | \$124.84 | K | 31% | \$86.14 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| STH5025001-LIC | SEL Stealth Client(QTY1-499)5YR-EA | | \$481.29 | K | 31% | \$332.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " UNISYS " UNISYS |
| STH5025002-LIC STH5025003-LIC | SEL Stealth Client(QTY500-999)SYR-EA SEL Stealth Client(QTY1K-4999)SYR-EA | | \$423.42 \$365.54 | K | 31% 31% | \$292.16 \$252.22 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " UNISYS |
| STH5025003-LIC | SEL Stealth Client(QTY5K-99.999)5YR-EA | | \$289.38 | K | 31% | \$199.67 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5025005-LIC | SEL Stealth Cint(QTY100K-499,999)5YR-EA | | \$191.91 | K | 31% | \$132.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5031001-LIC | SEL Stealth SVG(QTY1-499 lic)1YR-EA | | \$14,189.54 | K | 31% | \$9,790.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| STH5031002-LIC | SEL Stealth SVG(QTY500-999)1YR-EA | | \$10,642.15 | K | 31% | \$7,343.08 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5031003-LIC STH5031004-LIC | SEL Stealth SVG(QTY1000-4999)1YR-EA SEL Stealth SVG(QTY5000-99,999)1YR-EA | | \$9,471.52 \$6,630.23 | K | 31% 31% | \$6,535.35 \$4,574.86 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " UNISYS " UNISYS |
| STH5031005-LIC | SEL Stealth SVG(QTY1000098,999)17R-EA | | \$5,701.15 | K | 31% | \$3,933.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5033001-LIC | SEL Stealth SVG(QTY1-499 lic)3YR-EA | | \$39,660.92 | K | 31% | \$27,366.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| STH5033002-LIC | SEL Stealth SVG(QTY500-999)3YR-EA | | \$29,745.69 | K | 31% | \$20,524.53 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| STH5033003-LIC | SEL Stealth SVG(QTY1K-4999)3YR-EA | | \$26,473.32 | K | 31% | \$18,266.59 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5033004-LIC STH5033005-LIC | SEL Stealth SVG(QTY5K-99,999)3YR-EA SEL Stealth SVG(QTY100K-499,999)3YR-EA | | \$18,531.00 \$15,936.23 | K | 31% 31% | \$12,786.39 \$10,996.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " UNISYS " UNISYS |
| STH5035003-LIC | SEL Stealth SVG(QTY1-499 lic)SYR-EA | | \$61,255.38 | K | 31% | \$42,266,21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5035002-LIC | SEL Stealth SVG(QTY500-999)5YR-EA | | \$45,941.54 | K | 31% | \$31,699.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5035003-LIC | SEL Stealth SVG(QTY1000-4999)5YR-EA | | \$40,888.66 | K | 31% | \$28,213.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| STH5035004-LIC | SEL Stealth SVG(QTY5K-99,999)5YR-EA | | \$28,622.08 | К | 31% | \$19,749.24 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5035005-LIC STH5051001-LIC | SEL Stealth SVG(QTY100K-499,999)5YR-EA SEL Stealth Mobi(QTY 1-499)1YR-EA | | \$24,613.62 \$50.68 | K | 31% 31% | \$16,983.40 \$34.97 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " UNISYS " UNISYS |
| STH5051001-LIC | SEL Steath Mobi(QTY 1-499)1YR-EA SEL Steath Mobi(QTY500-999)1YR-EA | | \$50.68 \$43.92 | K | 31% | \$34.97 \$30.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5051003-LIC | SEL Stealth Mobi(QTY1K-4999)1YR-EA | | \$38.85 | K | 31% | \$26.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5051004-LIC | SEL Stealth Mobil(QTY5K-99,999)1YR-EA | | \$30.41 | K | 31% | \$20.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5051005-LIC | SEL Stealth Mobil(QTY100K-499,999)1YR-EA | | \$20.27 | K | 31% | \$13.99 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| STH5053001-LIC | SEL Stealth Mobi(QTY 1-499)3YR-EA | | \$142.34 | К | 31% | \$98.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5053002-LIC STH5053003-LIC | SEL Stealth Mobi(QTY500-999)3YR-EA SEL Stealth Mobi(QTY1K-4999)3YR-EA | | \$124.84 \$108.25 | K | 31% 31% | \$86.14 \$74.69 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " UNISYS " UNISYS |
| STH5053003-LIC STH5053004-LIC | SEL Steath Mobi(Q1Y1K-4999)3YR-EA SEL Steath Mobi(Q1Y5K-99,999)3YR-EA | | \$108.25 \$85.68 | K | 31% | \$74.69 \$59.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5053005-LIC | SEL Stealth Mobi(QTY100K-499,999)3YR-EA | | \$56.66 | K | 31% | \$39.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5055001-LIC | SEL Stealth Mobi(QTY 1-499)5YR-EA | | \$218.77 | K | 31% | \$150.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5055002-LIC | SEL Stealth Mobi(QTY500-999)5YR-EA | | \$191.91 | K | 31% | \$132.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| STH5055003-LIC | SEL Stealth Mobi(QTY1K-4999)5YR-EA | | \$166.57 | К | 31% | \$114.93 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5055004-LIC | SEL Stealth Mobi(QTY5K-99,999)SYR-EA SEL Stealth Mobi(QTY100K-499,999)SYR-EA | | \$131.26 \$87.51 | K | 31% 31% | \$90.57 \$60.38 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " UNISYS |
| STH5055005-LIC STH5061001-LIC | SEL Stealth Mobl(QTY100K-499,999)5YR-EA SEL Stealth SVG-S(QTY1-499)1YR-EA | | \$87.51 \$535.49 | K | 31% | \$60.38 \$369.49 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | " UNISYS |
| STH5061001-LIC STH5061002-LIC | SEL Stealth SVG-S(QTY500-999 lic)1YR-EA | | \$402.04 | K | 31% | \$277.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5061003-LIC | SEL Stealth SVG-S(QTY 1K-4999)1YR-EA | | \$356.43 | К | 31% | \$245.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| TH5061004-LIC | SEL Stealth SVG-S(QTY5K-99,999)1YR-EA | | \$250.01 | K | 31% | \$172.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| TH5061005-LIC | SEL Stealth SVG-S(QTY100K-499,999)1YR-EA | | \$214.53 | K | 31% | \$148.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| TH5063001-LIC TH5063002-LIC | SEL Stealth SVG-S(QTY1-499)3YR-EA SEL Stealth SVG-S(QTY500-999 lic)3YR-EA | | \$1,495.69 \$1,123.03 | K | 31% 31% | \$1,032.03 \$774.89 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " UNISYS " UNISYS |
| STH5063002-LIC STH5063003-LIC | SEL Stealth SVG-S(QTY500-999 lic)3YR-EA SEL Stealth SVG-S (QTY 1K-4999)3YR-EA | | \$1,123.03 | K | 31% | \$774.89 \$688.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5063004-LIC | SEL Stealth SVG-S(QTY 1K-49999)3YR-EA | | \$698.79 | K | 31% | \$482.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5063005-LIC | SEL Stealth SVG-S(QTY100K-499,999)3YR-EA | | \$597.90 | К | 31% | \$412.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| STH5065001-LIC | SEL Stealth SVG Sever-S(QTY1-499)5YR-EA | | \$2,310.51 | K | 31% | \$1,594.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| STH5065002-LIC | SEL Stealth SVG-S(QTY500-999 lic)5YR-EA | | \$1,733.26 | K | 31% | \$1,195.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| STH5065003-LIC STH5065004-LIC | SEL Stealth SVG-S(QTY 1K-4999)5YR-EA SEL Stealth SVG-S(QTY5K-99,999)5YR-EA | | \$1,539.83 \$1,078.34 | K | 31% 31% | \$1,062.48 \$744.05 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " UNISYS " UNISYS |
| STH5065004-LIC STH5065005-LIC | SEL Stealth SVG-S(QTY5K-99,999)5YR-EA SEL Stealth SVG-S(QTY100K-499,999)5YR-EA | | \$1,078.34 \$924.51 | K | 31% | \$744.05 \$637.91 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " UNISYS |
| STH5071001-LIC | SEL Stealth SVG-NS(QTY1-499)1YR-EA | | \$89.53 | ĸ | 31% | \$61.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| STH5071002-LIC | SEL Stealth SVG-NS(QTY500-999)1YR-EA | | \$79.39 | K | 31% | \$54.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| STH5071003-LIC | SEL Stealth SVG-NS(QTY1K-4999)1YR-EA | | \$67.57 | K | 31% | \$46.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| STH5071004-LIC | SEL Stealth SVG-NS(QTY5K-99,999)1YR-EA | | \$54.06 | K | 31% | \$37.30 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5071005-LIC STH5073001-LIC | SEL Stealth SVG-NS(100K-499,999)1YR-EA SEL Stealth SVG-NS(QTY1-499)3YR-EA | | \$35.47 \$249.20 | K | 31% 31% | \$24.47 \$171.95 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " UNISYS " UNISYS |
| STH5073001-LIC | SEL Stealth SVG-NS(QTT1-499)3TR-EA SEL Stealth SVG-NS(QTY500-999)3YR-EA | | \$249.20 | K | 31% | \$171.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " LINISYS |
| STH5073003-LIC | SEL Stealth SVG-NS(QTY1K-4999)3YR-EA | | \$188.86 | K | 31% | \$130.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5073004-LIC | SEL Stealth SVG-NS(QTY5K-99,999)3YR-EA | | \$149.70 | K | 31% | \$103.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| STH5073005-LIC | SEL Stealth SVG-NS(100K-499,999)3YR-EA | | \$99.50 | K | 31% | \$68.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| TH5075001-LIC | SEL Stealth SVG-NS(QTY1-499)5YR-EA | | \$385.34 | К | 31% | \$265.88 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" UNISYS |
| TH5075002-LIC TH5075003-LIC | SEL Stealth SVG-NS(QTY500-999)5YR-EA SEL Stealth SVG-NS(QTY1K-4999)5YR-EA | | \$340.20 \$292.15 | K | 31% 31% | \$234.74 \$201.58 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" UNISYS |
| TH5075003-LIC | SEL Steath SVG-NS(Q1Y1K-4999)SYR-EA SEL Steath SVG-NS(Q1Y1K-4999)SYR-EA | | \$292.15 \$231.51 | K | 31% | \$201.58 \$159.74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| TH5075005-LIC | SEL Stealth SVG-NW(100K-499,999)5YR-EA | | \$153.83 | K | 31% | \$106.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " UNISYS |
| TVSAN100C | SEL ST-VSAND100-C) | | \$5,000.00 | К | 31% | \$3,450.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| TVSAN100C-I | SEL ST-VSAND100-C) | | \$5,500.00 | К | 31% | \$3,795.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| TVSAN100C-K | SEL ST-VSAND100-C) SEL ST-VSAND10-C) | | \$5,829.00 \$500.00 | K | 31% 31% | \$4,022.01 \$345.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| TVSAN10C-I | SEL ST-VSAND10-C) | | \$500.00 | k v | 31% | \$345.00 \$379.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| TVSAN10C-K | SEL ST-VSAND10-C) | | \$583.00 | K | 31% | \$402.27 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| TVSANC | SEL ST-VSAN-C) | | \$2,495.00 | K | 31% | \$1,721.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| TVSANC-I | SEL ST-VSAN-C) | | \$2,745.00 | К | 31% | \$1,894.05 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| TVSANC-K YNCCD-STG-1M-R | SEL ST-VSAN-C) SEL Sync EE CLD Storage TB 1 mon Renewal | | \$2,908.00 \$1.00 | K | 31% 31% | \$2,006.52 \$0.69 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE "SYNCPLICITY |
| YNCCD-STG-1M-R | SEL Sync EE CLD Storage 18 1 mon Renewal SEL Sync EE CLD Storage 100GB 1 yr | | \$1.00 | K | 31% | \$142.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SYNCPLICITY |
| SYNCCD-STG-1Y-R | SEL Sync EE CLD Storage TB 1 yr Renewal | | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| YNCCD-STG-2Y | SEL Sync EE CLD Storage 100GB 2 yr | | \$392.00 | ĸ | 31% | \$270.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| YNCCD-STG-3Y | SEL Sync EE CLD Storage 100GB 3 yr | | \$555.00 | К | 31% | \$382.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| YNCCD-STG-T1-1Y | SEL Sync EE CLD Storage 1-10 TB 1 yr | | \$3,439.38 | K | 31% | \$2,373.17 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SYNCPLICITY |
| YNCCD-STG-T1-2Y YNCCD-STG-T1-3Y | SEL Sync EE CLD Storage 1-10 TB 2 yr SEL Sync EE CLD Storage 1-10 TB 3 yr | | \$6,306.92 \$8,640.00 | K | 31% 31% | \$4,351.77 \$5,961.60 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SYNCPLICITY " SYNCPLICITY |
| NCCD-STG-11-3Y | SEL Sync EE CLD Storage 1-10 TB 1 yr SEL Sync EE CLD Storage 11-100 TB 1 yr | | \$8,640.00 | K | 31% | \$5,961.60 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| YNCCD-STG-T2-2Y | SEL Sync EE CLD Storage 11-100 TB 2 yr | | \$5,256.00 | K | 31% | \$3,626.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| YNCCD-STG-T2-3Y | SEL Sync EE CLD Storage 11-100 TB 3 yr | | \$7,200.00 | К | 31% | \$4,968.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| NCCD-STG-T3-1Y | SEL Sync EE CLD Storage 101-1,000 TB 1yr | | \$2,579.54 | К | 31% | \$1,779.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| YNCCD-STG-T3-2Y | SEL Sync EE CLD Storage 101-1,000 TB 2yr | | \$4,731.23 | K | 31% | \$3,264.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| YNCCD-STG-T3-3Y YNCCD-STG-T4-1Y | SEL Sync EE CLD Storage 101-1,000 TB 3yr | | \$6,480.00 \$2,292.92 | K | 31% 31% | \$4,471.20 \$1.582.11 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SYNCPLICITY" SYNCPLICITY |
| YNCCD-STG-T4-1Y YNCCD-STG-T4-2Y | SEL Sync EE CLD Storage 1,001 TB+ 1yr SEL Sync EE CLD Storage 1,001 TB+ 2 yr | | \$2,292.92 \$4,205.08 | K | 31% | \$1,582.11 \$2,901.51 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SYNCPLICITY " SYNCPLICITY |
| YNCCD-STG-T4-21 YNCCD-STG-T4-3Y | SEL Sync EE CLD Storage 1,001 TB+ 3 yr | | \$5,760.00 | K | 31% | \$3,974.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SYNCPLICITY |
| YNC-DHB-1M-R | SEL Sync DH sts - 1 month Renewal | | \$1.00 | K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| YNC-DHB-1Y-R | SEL Sync DH sts - 1 yr Renewal | | \$1.00 | К | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| SYNC-DHB-CON-1Y | SEL Sync DH Specialty Connector 1 yr | | \$109,869.23 | К | 31% | \$75,809.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SYNCPLICITY |
| YNC-DHB-CON-2Y | SEL Sync DH Specialty Connector 2 yr | | \$184,246.34 | К | 31% | \$127,129.97 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SYNCPLICITY |
| YNC-DHB-CON-3Y YNC-DHB-T1-1Y | SEL Sync DH Specialty Connector 3 yr SEL Sync DH 35-1.000 sts 1 yr | | \$242,542.66 \$109.87 | K | 31% 31% | \$167,354.44 \$75.81 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SYNCPLICITY" SYNCPLICITY |
| YNC-DHB-T1-1Y YNC-DHB-T1-2Y | SEL Sync DH 35-1,000 sts 1 yr SEL Sync DH 35-1,000 sts 2 yr | | \$109.87 \$184.43 | K | 31% | \$75.81 \$127.26 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SYNCPLICITY" SYNCPLICITY |
| YNC-DHB-11-2Y YNC-DHB-T1-3Y | SEL Sync DH 35-1,000 sts 2 yr SEL Sync DH 35-1,000 sts 3 yr | | \$184.43 \$242.97 | K | 31% | \$127.26 \$167.65 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SYNCPLICITY |
| YNC-DHB-T2-1Y | SEL Sync DH 1,001-5,000 sts 1 yr | | \$87.58 | K | 31% | \$60.43 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| | | | \$146.01 | | 31% | \$100.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| SYNC-DHB-T2-2Y SYNC-DHB-T2-3Y | SEL Sync DH 1,001-5,000 sts 2 yr SEL Sync DH 1,001-5,000 sts 3 yr | | \$146.01 | Γ. | 31% | \$100.75 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |

NVP MNWNC-109 Price List -3rd party final - 2023-03

| D SKU | DESCRIPTION | Model Sub EMC LIST PRICE USD | CATEGOR CODE | Y NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|--|------------------------------|-----------------|--------------------------|----------------------------|---------------------------|-----------------------------|--------------------------|------------------|--------------------------------|-------------------------------|------------------|-------------------------------|
| SYNC-DHB-T3-1Y | SEL Sync DH 5,001-10,000 sts 1 yr | \$76.4 | | 31% | \$52.74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** SYNCPLICITY |
| SYNC-DHB-T3-2Y SYNC-DHB-T3-3Y | SEL Sync DH 5,001-10,000 sts 2 yr SEL Sync DH 5,001-10,000 sts 2 yr | \$129.10 \$168.90 | | 31% 31% | \$89.08 \$116.54 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SYNCPLICITY" SYNCPLICITY |
| SYNC-DHB-T3-3Y SYNC-DHB-T4-1Y | SEL Sync DH 10,001-20,000 sts 3 yr SEL Sync DH 10,001-20,000 sts 1 yr | \$168.90 | | 31% | \$116.54 \$48.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SYNCPLICITY |
| SYNC-DHB-T4-2Y | SEL Sync DH 10,001-20,000 sts 2 yr | \$115.2 | | 31% | \$79.54 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " SYNCPLICITY |
| SYNC-DHB-T4-3Y | SEL Sync DH 10,001-20,000 sts 3 yr | \$152.6 | | 31% | \$105.29 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SYNCPLICITY |
| SYNC-DHB-T5-1Y | SEL Sync DH 20,001+ sts 1 yr | \$60.5 | | 31% | \$41.75 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| SYNC-DHB-T5-2Y SYNC-DHB-T5-3Y | SEL Sync DH 20,001+ sts 2 yr SEL Sync DH 20,001+ sts 3 yr | \$99.9i | 0 K | 31% 31% | \$68.93 \$92.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SYNCPLICITY" SYNCPLICITY |
| SYNC-DHB-15-3Y SYNC-DHB-UNL-1Y | SEL Sync DH 20,001+ sts 3 yr SEL Sync DH Unlimited TB 1 yr | \$133.34 \$549,346.15 | | 31% | \$379,048.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| SYNC-DHB-UNL-2Y | SEL Sync DH Unlimited TB 2 yr | \$921,231.6 | | 31% | \$635,649.87 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| SYNC-DHB-UNL-3Y | SEL Sync DH Unlimited TB 3 yr | \$1,212,713.3 | 1 K | 31% | \$836,772.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| SYNC-DH-CON-1M-R | SEL Sync DH Specialty Conn 1 mon Renewal | \$1.00 | D K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| SYNC-DH-CON-1Y-R SYNC-DH-LINI -1M-R | SEL Sync DH Specialty Conn 1 yr Renewal SEL Sync DH Unlimited TB 1 month Renewal | \$1.00 \$1.00 | 0 K | 31% 31% | \$0.69 \$0.69 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SYNCPLICITY " SYNCPLICITY |
| SYNC-DH-UNL-1M-R SYNC-DH-UNL-1Y-R | SEL Sync DH Unlimited TB 1 month Renewal | \$1.0 | | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| SYNC-ED-1M-R | SEL Sync EE EDU TB sts 1 month Renewal | \$1.0 | | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SYNCPLICITY |
| SYNC-ED-1Y-R | SEL Sync EE EDU TB sts 1 yr Renewal | \$1.00 | 0 K | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| SYNC-EE-1M-R | SEL Sync EE Renewal sts 1 month | \$1.00 | | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| SYNC-EE-1Y-R SYNC-FF-T1-1Y | SEL Sync EE Renewal sts - 1 yr SEL Sync EE 25-1,000 sts 1 yr | \$1.00 \$239.5 | 0 K | 31% 31% | \$0.69 \$165.28 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SYNCPLICITY " SYNCPLICITY |
| SYNC-EE-T1-2Y | SEL Sync EE 25-1,000 sts 1 yr SEL Sync EE 25-1,000 sts 2 yr | \$438.9 | | 31% | \$302.85 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| SYNC-EE-T1-3Y | SEL Sync EE 25-1,000 sts 3 yr | \$600.00 | | 31% | \$414.01 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| YNC-EE-T2-1Y | SEL Sync EE 1,001-5,000 sts 1 yr | \$191.0 | | 31% | \$131.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| SYNC-EE-T2-2Y | SEL Sync EE 1,001-5,000 sts 2 yr | \$350.3 | | 31% | \$241.71 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| SYNC-EE-T2-3Y | SEL Sync EE 1,001-5,000 sts 3 yr | \$480.46 | 6 K | 31% | \$331.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| YNC-EE-T3-1Y YNC-EE-T3-2Y | SEL Sync EE 5,001-10,000 sts 1 yr SEL Sync EE 5,001-10,000 sts 2 yr | \$152.3 \$279.6 | | 31% 31% | \$105.09 \$192.99 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SYNCPLICITY " SYNCPLICITY |
| YNC-EE-T3-2Y YNC-EE-T3-3Y | SEL Sync EE 5,001-10,000 sts 2 yr SEL Sync EE 5,001-10,000 sts 3 yr | \$279.69 \$382.19 | | 31% | \$192.99 \$263.68 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SYNCPLICITY " SYNCPLICITY |
| YNC-EE-T4-1Y | SEL Sync EE 10,001+10,000 std 3 yr | \$135.6 | | 31% | \$93.63 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " SYNCPLICITY |
| NC-EE-T4-2Y | SEL Sync EE 10,001+ sts 2 yr | \$246.46 | 6 K | 31% | \$170.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| NC-EE-T4-3Y | SEL Sync EE 10,001+ sts 3 yr | \$333.6 | | 31% | \$230.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| /NC-GV-EE-1M-R /NC-GV-EE-1Y-R | SEL Sync Gov EE sts 1 month Renewal | \$1.00 | | 31% 31% | \$0.69 \$0.69 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SYNCPLICITY" SYNCPLICITY |
| /NC-GV-EE-1Y-R /NC-GV-EE-T1-1Y | SEL Sync Gov EE sts - 1 yr Renewal SEL Sync Gov EE 25-1,000 sts 1 yr | \$1.00 \$360.00 | | 31% 31% | \$0.69 \$248.40 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SYNCPLICITY " SYNCPLICITY |
| NC-GV-EE-T1-1Y | SEL Sync Gov EE 25-1,000 sts 1 yr | \$659.0 | | 31% | \$454.77 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " SYNCPLICITY |
| /NC-GV-EE-T1-3Y | SEL Sync Gov EE 25-1,000 sts 2 yr SEL Sync Gov EE 25-1,000 sts 3 yr | \$900.0 | | 31% | \$621.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| NC-GV-EE-T2-1Y | SEL Sync Gov EE 1,001-5,000 sts 1 yr | \$286.63 | 2 K | 31% | \$197.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| YNC-GV-EE-T2-2Y | SEL Sync Gov EE 1,001-5,000 sts 2 yr | \$526.1 | | 31% | \$363.04 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| YNC-GV-EE-T2-3Y YNC-GV-EE-T3-1Y | SEL Sync Gov EE 1,001-5,000 sts 3 yr SEL Sync Gov EE 5,001-10,000 sts 1 yr | \$721.3 | | 31% 31% | \$497.75 \$157.64 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " SYNCPLICITY " SYNCPLICITY |
| YNC-GV-EE-13-1Y YNC-GV-EE-T3-2Y | SEL Sync Gov EE 5,001-10,000 sts 1 yr SEL Sync Gov EE 5,001-10,000 sts 2 yr | \$228.40 \$419.5 | | 31% | \$157.64 \$289.48 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 \$0.00 | "SYNCPLICITY |
| YNC-GV-EE-T3-3Y | SEL Sync Gov EE 5,001-10,000 sts 2 yr SEL Sync Gov EE 5,001-10,000 sts 3 yr | \$419.54 \$573.23 | | 31% | \$395.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| NC-GV-EE-T4-1Y | SEL Sync Gov EE 10,001+ sts 1 yr | \$203.5 | 4 K | 31% | \$140.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| NC-GV-EE-T4-2Y | SEL Sync Gov EE 10,001+ sts 2 yr | \$369.69 | | 31% | \$255.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| NC-GV-EE-T4-3Y | SEL Sync Gov EE 10,001+ sts 3 yr | \$501.23 | | 31% | \$345.85 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| NC-GV-ST-1M-R NC-GV-ST-1Y-R | SEL Sync Gov CLD STG TB+ 1 Month Renewal SEL Sync Gov CLD STG TB+ 1 yr Renewal | \$1.00 \$1.00 | | 31% 31% | \$0.69 \$0.69 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SYNCPLICITY " SYNCPLICITY |
| NC-GV-ST-1Y-R NC-GV-ST-T1-1Y | SEL Sync Gov CLD STG TB+1 yr Renewall SEL Sync Gov EE CLD STG 1-10 TB 1 yr | \$1.00 \$5,159.00 | | | \$0.69 \$3,559.77 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SYNCPLICITY" "SYNCPLICITY |
| /NC-GV-ST-T1-2Y | SEL Sync Gov EE CLD STG 1-10 TB 1 yr | \$9,159.0 | | 31% 31% | \$6,559.77 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SYNCPLICITY |
| YNC-GV-ST-T1-3Y | SEL Sync Gov EE CLD STG 1-10 TB 3 yr | \$12,960.50 | 0 K | 31% | \$8,942.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| YNC-GV-ST-T2-1Y | SEL Sync Gov EE CLD STG 11-100 TB 1 yr | \$4,299.2 | 3 K | 31% | \$2,966.47 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| SYNC-GV-ST-T2-2Y | SEL Sync Gov EE CLD STG 11-100 TB 2 yr | \$7,884.42 | | 31% | \$5,440.25 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| SYNC-GV-ST-T2-3Y | SEL Sync Gov EE CLD STG 11-100 TB 3 yr | \$10,800.42 | | 31% | \$7,452.29 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| SYNC-GV-ST-T3-1Y SYNC-GV-ST-T3-2Y | SEL Sync Gov EE CLD STG 101-1,000 TB 1yr SEL Sync Gov EE CLD STG 101-1,000 TB 2yr | \$3,869.3 \$7,095.9 | | 31% 31% | \$2,669.82 \$4.896.22 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SYNCPLICITY" SYNCPLICITY |
| SYNC-GV-ST-T3-3Y | SEL Sync Gov EE CLD STG 101-1,000 TB 2yr | \$9,720.3 | | 31% | \$6,707.06 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| SYNC-GV-ST-T4-1Y | SEL Sync Gov EE CLD STG 1,001 TB+ 1 yr | \$3,439.3 | | 31% | \$2,373.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| YNC-GV-ST-T4-2Y | SEL Sync Gov EE CLD STG 1,001 TB+ 2 yr | \$6,307.5 | | 31% | \$4,352.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| YNC-GV-ST-T4-3Y | SEL Sync Gov EE CLD STG 1,001 TB+ 3 yr | \$8,640.3 | 3 K | 31% | \$5,961.83 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| YNC-S1-DE-1Y YNC-S1-DE-2Y | SEL Sync DE 1-10TB 1 yr | \$9,500.00 \$18.100.00 | 0 K | 31% 31% | \$6,555.00 \$12,489.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SYNCPLICITY " SYNCPLICITY |
| YNC-S1-DE-2Y YNC-S1-DE-3Y | SEL Sync DE 1-10TB 2 yr SEL Sync DE 1-10TB 3 yr | \$18,100.00 | | 31% | \$12,489.00 \$17.871.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SYNCPLICITY |
| /NC-S1-EE-1M-R | SEL Sync EE 1-10TB - 1 month Renewal | \$1.00 | | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " SYNCPLICITY |
| NC-S1-EE-1Y | SEL Sync EE 1-10TB 1 yr | \$41,599.3 | | 31% | \$28,703.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| NC-S1-EE-1Y-R | SEL Sync EE 1-10TB - 1 yr Renewal | \$1.00 | | 31% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| NC-S1-EE-2Y | SEL Sync EE 1-10TB 2 yr | \$76,500.00 | 0 K | 31% | \$52,785.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| /NC-S1-EE-3Y /NC-S2-DE-1Y | SEL Sync EE 1-10TB 3 yr SEL Sync DE 11-25TB 1 yr | \$105,522.93 \$7,700.01 | 2 K | 31% 31% | \$72,810.81 \$5,313.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SYNCPLICITY " SYNCPLICITY |
| NC-S2-DE-1Y NC-S2-DE-2Y | SEL Sync DE 11-25TB 1 yr SEL Sync DE 11-25TB 2 yr | \$7,700.00 | | 31% | \$5,313.00 \$10,143.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | | \$0.00 \$0.00 | " SYNCPLICITY " SYNCPLICITY |
| NC-S2-DE-21 NC-S2-DE-3Y | SEL Sync DE 11-251B 2 yr | \$21,000.00 | 0 K | 31% | \$14,490.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SYNCPLICITY |
| NC-S2-EE-1Y | SEL Sync EE 11-25TB 1 yr | \$21,175.0 | 0 K | 31% | \$14,610.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| NC-S2-EE-2Y | SEL Sync EE 11-25TB 2 yr | \$40,425.0 | 0 K | 31% | \$27,893.25 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SYNCPLICITY |
| NC-S2-EE-3Y NC-S3-DE-1Y | SEL Sync EE 11-25TB 3 yr | \$57,750.00 \$7,200.00 | D K | 31% 31% | \$39,847.50 \$4,968.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SYNCPLICITY " SYNCPLICITY |
| NC-S3-DE-1Y NC-S3-DE-2Y | SEL Sync DE 26-50TB 1 yr SEL Sync DE 26-50TB 2 yr | \$7,200.00 \$13,800.00 | | 31% | \$4,968.00 \$9,522.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SYNCPLICITY" "SYNCPLICITY |
| NC-S3-DE-3Y | SEL Sync DE 26-50TB 3 yr | \$19,700.00 | 0 K | 31% | \$13,593.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| NC-S3-EE-1Y | SEL Sync EE 26-50TB 1 yr | \$19,800.00 | D K | 31% | \$13,662.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SYNCPLICITY |
| NC-S3-EE-2Y | SEL Sync EE 26-50TB 2 yr | \$37,950.00 | 0 K | 31% | \$26,185.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| NC-S3-EE-3Y | SEL Sync EE 26-50TB 3 yr | \$54,175.0 | 0 K | 31% | \$37,380.75 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| /NC-S4-DE-1Y /NC-S4-DE-2Y | SEL Sync DE 51TB + 1 yr SEL Sync DE 51TB + 2 yr | \$6,600.00 \$12,700.00 | | 31% 31% | \$4,554.00 \$8,763.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SYNCPLICITY " SYNCPLICITY |
| /NC-S4-DE-2Y /NC-S4-DE-3Y | SEL Sync DE 51 IB + 2 yr SEL Sync DE 51 TB + 3 yr | \$12,700.00 | 0 K | 31% | \$8,763.00 \$12,489.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SYNCPLICITY |
| NC-S4-EE-1Y | SEL Sync EE 51TB + 1 yr | \$18,150.00 | 0 K | 31% | \$12,523.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| NC-S4-EE-2Y | SEL Sync EE 51TB + 2yr | \$34,925.0 | | 31% | \$24,098.25 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| NC-S4-EE-3Y | SEL Sync EE 51TB + 3yr | \$49,775.00 | | 31% | \$34,344.75 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| NC-T1-DE-1Y NC-T1-DE-2Y | SEL Sync DE 1 yr | \$60.0I \$114.0I | | 31% 31% | \$41.40 \$78.66 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY " SYNCPLICITY |
| NC-T1-DE-2Y NC-T1-DE-3Y | SEL Sync DE 2 yr SEL Sync DE 3 yr | \$114.00 \$162.00 | | 31% | \$78.66 \$111.78 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SYNCPLICITY" "SYNCPLICITY |
| NC-T1-EE-1Y | SEL Sync EE 25-200 sts 1 yr | \$150.0 | | 31% | \$103.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| NC-T1-EE-2Y | SEL Sync EE 25-200 sts 2 yr | \$286.0 | | 31% | \$197.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SYNCPLICITY |
| NC-T1-EE-3Y | SEL Sync EF 25-200 sts 3 yr | \$405.0 | | 31% | \$279.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| NC-T2-EE-1Y | SEL Sync EE 201-1,000 sts 1 yr | \$120.00 | | 31% | \$82.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| NC-T2-EE-2Y NC-T2-EE-3Y | SEL Sync EE 201-1.000 sts 2 yr | \$228.0I \$324.0I | | 31% | \$157.32 \$223.56 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 | \$0.00 \$0.00 | " SYNCPLICITY " SYNCPLICITY |
| NC-T2-EE-3Y NC-T3-FF-1Y | SEL Sync EE 201-1,000 sts 3 yr SEL Sync EE 1,001 sts 1 yr | \$324.00 \$96.00 | | 31% 31% | \$223.56 \$66.24 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 | " SYNCPLICITY " SYNCPLICITY |
| NC-T3-EE-17 | SEL Sync EE 1,001+ sts 1 yr SEL Sync EE 1,001+ sts 2 yr | \$182.0 | | 31% | \$125.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| NC-T3-EE-3Y | SEL Sync EE 1,001+ sts 3 yr | \$258.0 | 0 K | 31% | \$178.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SYNCPLICITY |
| 20D-S-L-1 | SEL: T120BUNDLE1 LTO-5HHSAS30S | \$18,917.0 | 0 K | 31% | \$13,052.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| 20D-SL-2-50 | SEL: T120BUNDLE2 LTO-5HHSAS50S | \$32,768.0 | 0 K | 31% | \$22,609.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 20D-SL-3-50 | SEL: T120BUNDLE3 LTO-5HHSAS50S | \$42,955.00 | 0 K | 31% | \$29,638.95 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| 20D-SL-4-50 20D-S-M-1 | SEL: T120BUNDLE4 LTO-5HHSAS50S SEL: T120BUNDLE1 LTO-5HHFC30S | \$54,688.00 \$22,701.00 | | 31% 31% | \$37,734.72 \$15.663.69 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPECTRALOGIC " SPECTRALOGIC |
| 20D-S-M-1 20D-SM-2-50 | SEL: T120BUNDLE1 LTO-5HHFC30S SEL: T120BUNDLE2 LTO-5HHFC50S | \$22,701.00 \$39,076.00 | | 31% | \$15,663.69 \$26,962.44 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| 20D-SM-2-50 20D-SM-3-50 | SEL: T120BUNDLE3 LTO-5HHFC50S | \$48,632.0 | | 31% | \$33,556.08 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| | SEL TI20BUINDI F4 LTO-5HHEC50S | \$59,608.0 | | 31% | \$41,129.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRAL OGIC |

NVP MNWNC-109 Price List-3rd party final - 2023-03 69 of 84

| D SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|---|--|-----------|----------------------------|---------------------------------------|------------------------|----------------------------|---------------------------|-----------------------------|--------------------------|------------------|--------------------------------|-------------------------------|------------------|---|
| T380-DBA-1 | SEL: T380BASE UNIT W-1 DBA | | \$67,189,00 | K | 31% | \$46,360,41 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | ** SPECTRALOGIC |
| T380-DBA-1SL | SEL: T380,BASE UNIT W-1 DBA | | \$67,189.00 | K | 31% | \$46,360.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T380-DBA-1SLC | SEL: T380,BASE UNIT W-1 DBA | | \$67,189.00 | K | 31% | \$46,360.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T380-DBA-2 | SEL: T380BASE UNIT W- 2 DBA | | \$73,074.00 | K | 31% | \$50,421.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T380-DBA-2SL | SEL: T380,BASE UNIT W- 2 DBA | | \$73,074.00 | K | 31% | \$50,421.06 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T380-DBA-2SLC | SEL: T380,BASE UNIT W- 2 DBA | | \$73,074.00 | К | 31% | \$50,421.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T380-DBA-3 | SEL: T380BASE UNIT W- 3 DBA | | \$78,958.00 | K | 31% | \$54,481.02 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T380-DBA-3SL | SEL: T380,BASE UNIT W- 3 DBA | | \$78,958.00 | K | 31% | \$54,481.02 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T380-DBA-3SLC T380-J-DBA-1 | SEL: T380,BASE UNIT W-3 DBA SEL: T380 ENT BASE UNIT W-1 DBA | | \$78,958.00 \$67,189.00 | K | 31% 31% | \$54,481.02 \$46,360.41 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPECTRALOGIC " SPECTRALOGIC |
| T380-J-DBA-1 | SEL: 1380 ENT, BASE UNIT W-1 DBA | | \$73,074,00 | K | 31% | \$40,360.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| T380-J-DBA-3 | SEL: T380 ENT, BASE UNIT W- 2 DBA SEL: T380 ENT, BASE UNIT W- 3 DBA | | \$78,958.00 | K | 31% | \$54,481.02 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T50E-5-H-A-1 | SEL: TSOELTO-5HHSAS1DR10S | | \$12,750.00 | K | 31% | \$8,797.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T50F-5-HA2-25 | SEL: TSDEL TOSHHSAS2DR25S | | \$21,577,00 | K | 31% | \$14.888.13 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T50E-5-H-F-1 | SEL: T50ELTO5HHFIBRE1DR10S | | \$15,627.00 | K | 31% | \$10,782.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T50E-5-HF2-25 | SEL: T50ELT05HHFIBRE2DR25S | | \$23,212.00 | K | 31% | \$16,016.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T680-DBA-1 | SEL: T680BASE UNIT W- 1 DBA | | \$102,366.00 | K | 31% | \$70,632,54 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T680-DBA-1SL | SEL: T680,BASE UNIT W-1 DBA | | \$102,366.00 | K | 31% | \$70,632.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T680-DBA-1SLC | SEL: T680,BASE UNIT W- 1 DBA | | \$102,366.00 | K | 31% | \$70,632.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T680-DBA-2 | SEL: T680BASE UNIT W- 2 DBA | | \$108,251.00 | K | 31% | \$74,693.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T680-DBA-2SL | SEL: T680,BASE UNIT W-2 DBA | | \$108,251.00 | K | 31% | \$74,693.19 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T680-DBA-2SLC | SEL: T680,BASE UNIT W- 2 DBA | | \$108,251.00 | K | 31% | \$74,693.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T680-DBA-3 | SEL: T680BASE UNIT W- 3 DBA | | \$114,135.00 | К | 31% | \$78,753.15 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T680-DBA-3SL | SEL: T680,BASE UNIT W- 3 DBA | | \$114,135.00 | K | 31% | \$78,753.15 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T680-DBA-3SLC | SEL: T680,BASE UNIT W- 3 DBA | | \$114,135.00 | K | 31% | \$78,753.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T9502FRMEXP | SEL: T950 2 FRAME HAX EXPANSION KIT | | \$0.00 | К | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T9503FRMEXP | SEL: T950 3 FRAME HAX EXPANSION KIT | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T9504FRMEXP | SEL: T950 4 FRM HAX EXPANSION KIT | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T9505FRMEXP T9506FRMEXP | SEL: T950 5 FRAME HAX EXPANSION KIT SEL: T950 6 FRAME HAX EXPANSION KIT | | \$0.00 \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC SPECTRALOGIC |
| T9506FRMEXP T9508FRMEXP | SEL: T950 6 FRAME HAX EXPANSION KIT SEL: T950 8 FRAME HAX EXPANSION KIT | | \$0.00 \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| T9508FRMEXP T950B1D | SEL: T950 8 FRAME HAX EXPANSION KIT SEL: T950B WITH 1 DBA | | \$112,658.00 | K | 31% | \$0.00 \$77,734.02 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| T950B3D3T | SEL: 1950B WITH 1 DBA SEL: T950 W-3 DBA'S + 3 TBA'S | | \$112,658.00 | K | 31% | \$77,734.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T950B3D3TDVXP | SEL: 1950 W-3 DBA S # 3 TBA S SEL: T950 DRV EXP 3D 3T | | \$49,758.00 | K | 31% | \$34.333.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T950B3D3TDX-F | SEL: 1950 DRV EXP 3D 31 SEL: T950 DRV EXP 3D 3T | | \$49,758.00 | K | 31% | \$34,333.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T950B6D0DVXP | SEL: T950 DRV EXP 6D 0T | | \$63,292.00 | ĸ | 31% | \$43,671.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T950B6D0DVAP | SEL: T950 W- 6 DBA'S + 0 TBA'S | | \$128.808.00 | K | 31% | \$88.877.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T950B6D0TDX-F | SEL: T950 DRV EXP 6D 0T | | \$63,292.00 | ĸ | 31% | \$43,671,48 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T950B-J-1D | SEL: T950B ENT 1 DBA | | \$112,658.00 | ĸ | 31% | \$77,734.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T950B-J-3D | SEL: T950B ENT 3 DBA | | \$112,658.00 | K | 31% | \$77,734.02 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T950B-J3DDVXP | SEL: T950B ENT DRV EXP 3DBA | | \$49,758.00 | K | 31% | \$34,333.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| T950BJ3DDVXPF | SEL: FRU,T950B ENT DRV EXP 3DBA | | \$49,758.00 | K | 31% | \$34,333.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T950B-J-6D | SEL: T950B ENT 6 DBA | | \$128,808.00 | K | 31% | \$88,877.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T950B-J6DDVXP | SEL: T950B ENT DRV EXP 6DBA | | \$63,292.00 | K | 31% | \$43,671.48 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| T950BJ6DDVXPF | SEL: FRU,T950B ENT DRV EXP 6DBA | | \$63,292.00 | K | 31% | \$43,671.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T950B-JMEDEXF | SEL: FRU,T950 ENT MEDIA EXP FRAME | | \$26,023.00 | K | 31% | \$17,955.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T950BJMEDIAEX | SEL: T950B ENT MEDIA EXP | | \$26,023.00 | К | 31% | \$17,955.87 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T950BJMULTI1D | SEL: T950B ENT,MULTI,1 DBA | | \$112,658.00 | к | 31% | \$77,734.02 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T950BJMULTI3D | SEL: T950B ENT,MULTI,3 DBA | | \$112,658.00 | К | 31% | \$77,734.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| T950BJMULTI6D | SEL: T950B ENT,MULTI,6 DBA | | \$128,808.00 | K | 31% | \$88,877.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T950BMEDBLJ-F | SEL: T950B ENT BULK TAP SEL: T950,LEFT,MED,EX,FR,W-BULK,UPG | | \$45,769.00 | K | 31% | \$31,580.61 \$31,580.61 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| T950BMEDBLK-F T950BMEDBULK | SEL: T950,LEFT,MED,EX,FR,W-BULK,UPG SEL: T950,LEFT.MED,EX,FRAME.W-BULK | | \$45,769.00 \$45,769.00 | K | 31% 31% | \$31,580.61 \$31,580.61 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| T950BMEDEX-F | SEL: 1950,LEF I,MED,EX,FRAME,W-BUEK SEL: T950 MEDIA ONLY EXPANSN FRAME | | \$45,769.00 | K. | 31% | \$17,955.87 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| T950BMEDIAEXP | SEL: T950 MEDIA ONLY EXPANSN FRAME | | \$26,023.00 | K | 31% | \$17,955.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T950BMEDLBLKJ | SEL: 1950 MEDIA ONLY EXPANSI PRAME SEL: T950B ENT BULK TAP | | \$45,769.00 | , , , , , , , , , , , , , , , , , , , | 31% | \$31,580.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T950BMULT1D | SEL 1950 MULTI WITH 1 DRA | | \$112 658 00 | K | 31% | \$77,734.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| T950BMULT3D3T | SEL: T950,MULTI,W-3 DBA'S & 3 TBA'S | | \$112,658.00 | K | 31% | \$77,734.02 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| T950BMULT6D0T | SEL: T950,MULTI,W-6DBA'S & 0TBA'S | | \$128,808.00 | К | 31% | \$88,877.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| TCI-1YR-00001000 | SEL 1YR 1000-1999 TAPE CATALOG INGEST | | \$12.08 | K | 31% | \$8.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| TCI-1YR-00002000 | SEL 1YR 2000-4999 TAPE CATALOG INGEST | | \$9.77 | K | 31% | \$6.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| TCI-1YR-00005000 | SEL 1YR 5000-9999 TAPE CATALOG INGEST | | \$7.46 | K | 31% | \$5.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| TCI-1YR-00010000 | SEL 1YR 10000-19999 TAPE CATALOG INGES | | \$6.08 | K | 31% | \$4.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| TCI-1YR-00020000 | SEL 1YR 20000-49999 TAPE CATALOG INGES | | \$4.92 | К | 31% | \$3.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| TCI-1YR-00050000 | SEL 1YR 50000-99999 TAPE CATALOG INGES | | \$3.77 | K | 31% | \$2.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** INDEX ENGINES |
| TCI-3YR-00001000 | SEL 3YR 1000-1999 TAPE CATALOG INGEST | | \$24.15 | K | 31% | \$16.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** INDEX ENGINES |
| TCI-3YR-00002000 | SEL 3YR 2000-4999 TAPE CATALOG INGEST | | \$19.54 | K | 31% | \$13.48 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** INDEX ENGINES |
| TCI-3YR-00005000 | SEL 3YR 5000-9999 TAPE CATALOG INGEST | | \$14.92 | К | 31% | \$10.29 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** INDEX ENGINES |
| TCI-3YR-00010000 | SEL 3YR 10000-19999 TAPE CATALOG INGES | | \$12.15 | K | 31% | \$8.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| TCI-3YR-00020000 | SEL 3YR 20000-49999 TAPE CATALOG INGES | | \$9.85 | K | 31% | \$6.80 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| TCI-3YR-00050000 | SEL 3YR 50000-99999 TAPE CATALOG INGES | | \$7.54 | K | 31% | \$5.20 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| TCI-5YR-00001000 TCI-5YR-00002000 | SEL 5YR 1000-1999 TAPE CATALOG INGEST SEL 5YR 2000-4999 TAPE CATALOG INGEST | | \$36.23 \$29.31 | K | 31% 31% | \$25.00 \$20.22 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " INDEX ENGINES " INDEX ENGINES |
| | | | | К | | | | | | | | | | |
| TCI-5YR-00005000 TCI-5YR-00010000 | SEL 5YR 5000-9999 TAPE CATALOG INGEST SEL 5YR 10000-19999 TAPE CATALOG INGES | | \$22.38 \$18.23 | K | 31% 31% | \$15.44 \$12.58 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " INDEX ENGINES " INDEX ENGINES |
| TCI-5YR-00010000 TCI-5YR-00020000 | SEL 5YR 10000-19999 TAPE CATALOG INGES SEL 5YR 20000-49999 TAPE CATALOG INGES | | \$18.23 \$14.77 | K | 31% | \$12.58 \$10.19 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES " INDEX ENGINES |
| TCI-5YR-00020000 | SEL 5YR 20000-49999 TAPE CATALOG INGES SEL 5YR 50000-99999 TAPE CATALOG INGES | | \$14.77 | K | 31% | \$10.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| TCR-1YR-00000010 | SEL 1YR 10-49 TAPE CATALOG REBUILD | | \$96.15 | ĸ | 31% | \$66.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| TCR-1YR-00000050 | SEL 1YR 50-99 TAPE CATALOG REBUILD | | \$62.54 | ĸ | 31% | \$43.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| TCR-1YR-00000100 | SEL 1YR 100-249 TAPE CATALOG REBUILD | | \$48.08 | К | 31% | \$33.18 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| TCR-1YR-00000250 | SEL 1YR 250-499 TAPE CATALOG REBUILD | | \$38.46 | К | 31% | \$26.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| TCR-1YR-00000500 | SEL 1YR 500-999 TAPE CATALOG REBUILD | | \$33.69 | K | 31% | \$23.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** INDEX ENGINES |
| TCR-1YR-00001000 | SEL 1YR 1000-1999 TAPE CATALOG REBUILD | | \$24.15 | K | 31% | \$16.66 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| TCR-1YR-00002000 | SEL 1YR 2000-4999 TAPE CATALOG REBUILD | | \$19.54 | К | 31% | \$13.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| TCR-1YR-00005000 | SEL 1YR 5000-9999 TAPE CATALOG REBUILD | | \$14.92 | К | 31% | \$10.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| CR-1YR-00010000 | SEL 1YR 10000-24999 TAPE CATALOG REBUI | | \$12.15 | K | 31% | \$8.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| CR-1YR-00025000 | SEL 1YR 25000-49999 TAPE CATALOG REBUI | | \$9.23 | K | 31% | \$6.37 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| FCR-1YR-00050000 FCR-3YR-00000010 | SEL 1YR 50000-99999 Tape Catalog Rebuild SEL 3YR 10-49 TAPE CATALOG REBUILD | | \$7.69 \$144.23 | K | 31% 31% | \$5.31 \$99.52 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " INDEX ENGINES " INDEX ENGINES |
| CR-3YR-00000010 CR-3YR-00000050 | SEL 3YR 10-49 TAPE CATALOG REBUILD SEL 3YR 50-99 TAPE CATALOG REBUILD | | \$144.23 \$93.81 | K | 31% | \$99.52 \$64.73 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | " INDEX ENGINES " INDEX ENGINES |
| CR-3YR-00000050 CR-3YR-00000100 | SEL 3YR 50-99 TAPE CATALOG REBUILD SEL 3YR 100-249 TAPE CATALOG REBUILD | | \$93.81 \$72.12 | K | 31% | \$64.73 \$49.76 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " INDEX ENGINES " INDEX ENGINES |
| CR-3YR-00000100 CR-3YR-00000250 | SEL 3YR 100-249 TAPE CATALOG REBUILD SEL 3YR 250-499 TAPE CATALOG REBUILD | | \$72.12 \$57.69 | K | 31% | \$49.76 \$39.81 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | " INDEX ENGINES " INDEX ENGINES |
| TCR-3YR-00000250 TCR-3YR-00000500 | SEL 3YR 250-499 TAPE CATALOG REBUILD SEL 3YR 500-999 TAPE CATALOG REBUILD | | \$57.69 \$50.54 | K | 31% | \$39.81 \$34.87 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " INDEX ENGINES " INDEX ENGINES |
| TCR-3YR-00000500 | SEL 3YR 1000-1999 TAPE CATALOG REBUILD SEL 3YR 1000-1999 TAPE CATALOG REBUILD | | \$50.54 \$36.23 | , , | 31% | \$34.87 \$25.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES " INDEX ENGINES |
| TCR-3YR-00001000 TCR-3YR-00002000 | SEL 3YR 1000-1999 TAPE CATALOG REBUILD SEL 3YR 2000-4999 TAPE CATALOG REBUILD | | \$36.23 \$29.31 | K | 31% | \$25.00 \$20.22 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | " INDEX ENGINES " INDEX ENGINES |
| TCR-3YR-00002000 | SEL 3YR 2000-4999 TAPE CATALOG REBUILD SEL 3YR 5000-9999 TAPE CATALOG REBUILD | | \$29.31 \$22.38 | K | 31% | \$20.22 \$15.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| TCR-3YR-00005000 | SEL 3YR 10000-24999 TAPE CATALOG REBUILD SEL 3YR 10000-24999 TAPE CATALOG REBUI | | \$22.38 \$18.23 | , , | 31% | \$15.44 \$12.58 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES " INDEX ENGINES |
| TCR-3YR-00010000 | SEL 3YR 10000-24999 TAPE CATALOG REBUI | | \$18.23 \$13.85 | K | 31% | \$12.58 \$9.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "INDEX ENGINES "INDEX ENGINES |
| TCR-3YR-00050000 | SEL 3YR 50000-99999 TAPE CATALOG REBUILD | | \$13.65 | K. | 31% | \$7.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| | SEL 3YR 50000-99999 Tape Catalog Rebuild SEL 5YR 10-49 TAPE CATALOG REBUILD | | \$11.54 \$192.31 | r. | 31% | \$132.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES |
| | | | \$192.31 \$125.08 | , , | 31% | \$132.69 \$86.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " INDEX ENGINES " INDEX ENGINES |
| TCR-5YR-00000010 | | | \$1∠5.U8 | Γ. | | | | | | | | | | INDEX ENGINES |
| TCR-5YR-00000010 TCR-5YR-00000050 | SEL 5YR 50-99 TAPE CATALOG REBUILD | | enc 4F | V | 3100 | 900 24 | en ^^ | | | | en nn | 60.00 | 60.00 | # INDEX ENGINES |
| TCR-5YR-00000010 TCR-5YR-00000050 TCR-5YR-00000100 | SEL 5YR 100-249 TAPE CATALOG REBUILD | | \$96.15 \$76.92 | K | 31% | \$66.34 \$53.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "INDEX ENGINES |
| TCR-5YR-00000010 TCR-5YR-00000050 TCR-5YR-00000100 TCR-5YR-00000250 | SEL 5YR 100-249 TAPE CATALOG REBUILD SEL 5YR 250-499 TAPE CATALOG REBUILD | | \$76.92 | K K | 31% | \$53.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** INDEX ENGINES |
| TCR-5YR-000900010 TCR-5YR-00000050 TCR-5YR-00000100 TCR-5YR-00000250 TCR-5YR-00000500 TCR-5YR-00001000 | SEL 5YR 100-249 TAPE CATALOG REBUILD | | | K K | | | | | | \$0.00 \$0.00 | | | | " INDEX ENGINES " INDEX ENGINES " INDEX ENGINES " INDEX ENGINES |

NVP MNWNC-109 Price List-3rd party final - 2023-03 70 of 84

| sku | DESCRIPTION | | CE USD | CATEGORY CODE | NASPO VP | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|--|--------------------------|--|------------------|--------------------------|--|--------------------------------------|--------------------------------------|--------------------------------------|----------------------------|---|--|--------------------------------------|--------------------------------------|
| TCR-5YR-00005000 | SEL 5YR 5000-9999 TAPE CATALOG REBUILD | SKU PRIC | \$29.85 | K | 31% | \$20.60 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | LP \$0.0 | | \$0.00 | " INDEX ENGINES |
| TCR-5YR-00010000 | SEL 5YR 10000-24999 TAPE CATALOG REBUI | | \$24.31 | K | 31% | \$16.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | "INDEX ENGINES |
| TCR-5YR-00025000 | SEL 5YR 25000-49999 TAPE CATALOG REBUI | | \$18.46 | K | 31% | \$12.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | " INDEX ENGINES |
| TCR-5YR-00050000 | SEL 5YR 50000-99999 Tape Catalog Rebuild | | \$15.38 | K | 31% | \$10.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | "" INDEX ENGINES |
| TELCLC1AD100C | SEL TEL-CL-C1AD-100-C) | \$15 | 15,000.00 | K | 31% | \$10,350.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | VMWARE |
| TELCLC1AD100C-I | SEL TEL-CL-C1AD-100-C) | \$17 | 17,550.00 | K | 31% | \$12,109.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 | VMWARE |
| TELCLC1AD100C-K | SEL TEL-CL-C1AD-100-C) | | 15,006.51 | K | 31% | \$10,354.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | VMWARE |
| TELCLC1ADC | SEL TEL-CL-C1AD-C) | | \$150.00 | K | 31% | \$103.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | VMWARE |
| TELCLC1ADC-I TELCLC1ADC-K | SEL TEL-CL-C1AD-C) SEL TEL-CL-C1AD-C) | | \$175.50 \$150.07 | K | 31% 31% | \$121.10 \$103.55 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.0 | | \$0.00 \$0.00 | VMWARE VMWARE |
| ELCLCTADC-K | SEL TEL-CL-CPL-100-C) | | \$150.07 | K | 31% | \$103.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | VMWARE |
| ELCLCPL100C-I | SEL TEL-CL-CPL-100-C) | | 3,510.00 | K | 31% | \$2,070.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | VMWARE VMWARE |
| ELCLCPL100C-I | SEL TEL-CL-CPL-100-C) | 93 | 3,282.59 | K | 31% | \$2,421.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 | VMWARE |
| FI CI CPI C | SELTEL-CL-CPL-C) | | \$30.00 | K | 31% | \$2,204.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | VMWARE |
| ELCLCPLC-I | SEL TEL-CL-CPL-C) | | \$35.10 | K | 31% | \$24.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | VMWARE |
| LCLCPLC-K | SEL TEL-CL-CPL-C) | | \$30.05 | K | 31% | \$20.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 | VMWARE |
| LCLSTAA100C | SEL TEL-CL-STA-AD-100-C) | 83 | 3,000.00 | K | 31% | \$2.070.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | VMWARE |
| LCLSTAA100C-I | SEL TEL-CL-STA-AD-100-C) | \$3 | 3.510.00 | K | 31% | \$2,421.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | VMWARE |
| LCLSTAA100C-K | SEL TEL-CL-STA-AD-100-C) | \$3 | 3,004.56 | K | 31% | \$2,073.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 | VMWARE |
| LCLSTAADC | SEL TEL-CL-STA-AD-C) | | \$30.00 | K | 31% | \$20.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 | VMWARE |
| LCLSTAADC-I | SEL TEL-CL-STA-AD-C) | | \$35.10 | K | 31% | \$24.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | VMWARE |
| LCLSTAADC-K | SEL TEL-CL-STA-AD-C) | | \$30.05 | K | 31% | \$20.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | VMWARE |
| -OS | SEL Test Environment Add-on OS | | 13,864.50 | K | 31% | \$9,566.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | ** VARONIS |
| RM-TP-00035000 | SEL INDEX ENGINES 35000 TAPE INDEX | | 54,462.00 | K | 31% | \$796,578.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | ** INDEX ENGINES |
| STSOAWORKER | SEL BOOMI Atom Worker - Test | | \$125.00 | K | 31% | \$86.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | " BOOMI |
| IN3D3T | SEL: TFIN W- 3 DBA'S + 3 TBA'S | \$122 | 22,923.00 | K | 31% | \$84,816.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | " SPECTRALOGIC |
| N3D3TDVX-F | SEL: TFINUPGDRV EXP 3D 3T | \$57 | 57.538.00 | K | 31% | \$39,701.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | " SPECTRALOGIC |
| N3D3TDVXP | SEL: TFIN DRV EXP 3D 3T | \$57 | 57,538.00 | K | 31% | \$39,701.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 | "SPECTRALOGIC |
| IN3D3T-F | SEL: TFIN UPG W-3 DBA'S +3 TBA'S | | 29,462.00 | K | 31% | \$89,328.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | " SPECTRALOGIC |
| N6D0T | SEL: TFIN W- 6 DBA'S + 0 TBA'S | | 12,538.00 | K | 31% | \$98,351.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| N6D0TDVX-F | SEL: TFINUPGDRV EXP 6D 0T SEL: TFIN DRV EXP 6D 0T | | 73,231.00 | K | 31% | \$50,529.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | "SPECTRALOGIC |
| N6D0TDVXP N6D0T-F | SEL: TFIN DRV EXP 6D 0T SEL: TFIN UPG W- 6 DBA'S + 0 TBA'S | \$73 | 73,231.00 | K | 31% 31% | \$50,529.39 \$102,863.13 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.0 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPECTRALOGIC " SPECTRALOGIC |
| | | | | K | | | | | | \$0.00 | \$0.0 | | | |
| FINBSB-LEFT FINBSBLFT-F | SEL: TFIN BULK SERV BAYLEFT SEL: FRUTFIN BULK SV BAYLEFT | | 58,846.00 58.846.00 | K | 31% 31% | \$40,603.74 \$40,603.74 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | | \$0.00 \$0.00 | "SPECTRALOGIC" SPECTRALOGIC |
| INBSBLFT-F INBSBRIGHT | SEL: FRUTFIN BULK SV BAYRIGHT SEL: TFIN BULK SERV BAYRIGHT | | 58,846.00 54,643.00 | r. | | \$40,603.74 \$37,703.67 | \$0.00 | \$0.00 | \$0.00 | | | | \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| INBSBRIGHT IN-RSR-RIGHT | SEL: TFIN BULK SERV BAYRIGHT SEL: TFIN BULK SERV BAY.RIGHT WITH ROBOT | \$54 | 54,643.00 91 538 00 | K | 31% 31% | \$37,703.67 \$63.161.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | " SPECTRALOGIC " SPECTRALOGIC |
| IN-BSB-RIGHT IN-J3D3S | SEL: TFIN BULK SERV BAY, RIGHT WITH ROBOT SEL: TFIN ENT 3D 3S | | 22.923.00 | K | 31% | \$63,161.22 \$84.816.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| FINJ3D3SDVXP | SEL: TFIN ENT 3D 3S SEL: TFIN ENT DRV EXP 3D 3S | | 57,538.00 | K | 31% | \$84,816.87 \$39,701.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | "SPECTRALOGIC |
| FINJ3D3SDVAP | SEL: TRIN ENT DRV EXP 3D 3S SEL: FRUTFIN ENT DRV EXP 3D 3S | 957 | 57 538 00 | K | 31% | \$39,701.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | " SPECTRALOGIC |
| FIN-J6D0S | SEL: TRIO FIN ENT 6D 0S | | 12,538.00 | K | 31% | \$98.351.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | "SPECTRALOGIC |
| FINJ6D0SDVXP | SEL: TFIN ENT DRV EXP 6D 0S | 973 | 73,231.00 | K | 31% | \$50,529.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | " SPECTRALOGIC |
| FINJ6D0SDX-F | SEL: FRUTFIN ENT DRV EXP 6D 0S | \$73 | 73,231.00 | K | 31% | \$50,529.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | " SPECTRALOGIC |
| IN-J6DBC | SEL: TFIN ENT CUST 6D BASE | | 12.538.00 | K | 31% | \$98.351.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | " SPECTRALOGIC |
| INJBSBLEFT | SEL: TFIN ENT BULK SERV BAYLEFT | \$58 | 8,846.00 | K | 31% | \$40,603.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| INJBSBLFT-F | SEL: FRUTFIN ENT BULK SV BAYLEFT | \$58 | 8,846.00 | K | 31% | \$40,603.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| INJBSBRIGHT | SEL: TFIN ENT BULK SERV BAYRIGHT | | 54,643.00 | K | 31% | \$37,703.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| IN-J-BSB-RIGHT | SEL: TFIN ENT BULK SERV BAY,RGT W/ROBOT | \$91 | 91,538.00 | K | 31% | \$63,161.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | " SPECTRALOGIC |
| INJMEDEX-F | SEL: FRUTFIN ENT MEDIA EXP FRAME | \$26 | 26,154.00 | K | 31% | \$18,046.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| FINJMEDIAEXP | SEL: TFIN ENT MEDIA EXP | \$26 | 26,154.00 | K | 31% | \$18,046.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| INJSBLEFT | SEL: TFIN ENT SERV BAYLEFT | | 15,769.00 | K | 31% | \$31,580.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | " SPECTRALOGIC |
| FINJSBLEFT-F | SEL: FRUTFIN ENT SERV BAYLEFT | \$45 | 15,769.00 | K | 31% | \$31,580.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| TFINJSBRIGHT | SEL: TFIN ENT SERV BAYRIGHT | | 12,500.00 | K | 31% | \$29,325.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | "SPECTRALOGIC |
| TFIN-J-SB-RIGHT | SEL: TFIN ENT SERV BAY,RIGHT WITH ROBOT | | 78,462.00 | K | 31% | \$54,138.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | " SPECTRALOGIC |
| TFIN-JSLC | SEL: TFIN ENT CUST SB,LEFT | \$45 | 15,769.00 | K | 31% | \$31,580.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | " SPECTRALOGIC |
| TFIN-JSRC | SEL: TFIN ENT SERV BAY, RIGHT WITH ROBOT | \$78 | 78,462.00 | K | 31% | \$54,138.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | " SPECTRALOGIC |
| FINMEDEX-F | SEL: TFINUPGMEDIA EXP | | 26,154.00 | K | 31% | \$18,046.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | " SPECTRALOGIC |
| FINMEDIAEXP | SEL: TFIN MEDIA EXP | \$26 | 26,154.00 | K | 31% | \$18,046.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 | " SPECTRALOGIC |
| FINSB-LEFT FINSBI FET-F | SEL: TFIN SERV BAYLEFT SEL: TFINLIPQSERV BAYLEFT | \$45 | 15,769.00 15,769.00 | K | 31% 31% | \$31,580.61 \$31,580.61 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 \$0.00 | " SPECTRALOGIC " SPECTRALOGIC |
| | | | | K | | | | | | | | | | |
| FINSB-RIGHT FIN-SB-RIGHT | SEL: TFIN SERV BAYRIGHT SEL: TFIN SERV BAY.RIGHT, WITH ROBOT | | 12,500.00 78.462.00 | K | 31% | \$29,325.00 \$54,138.78 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | | | \$0.00 \$0.00 | "SPECTRALOGIC "SPECTRALOGIC |
| FIN-SB-RIGHT HIN5100PKC | SEL: TFIN SERV BAY,RIGHT, WITH ROBOT SEL THIN5-100PK-C.) | | | K | 31% | | | \$0.00 | | | | \$0.00 | | " SPECTRALOGIC VMWARE |
| HIN5100PKC HIN5100PKC-I | SEL THIN5-100PK-C) SEL THIN5-100PK-C) | \$1 | \$1,955.00 \$2.042.98 | K | 31% 31% | \$1,348.95 \$1,409.66 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.0 | | \$0.00 \$0.00 | VMWARE VMWARE |
| HIN5100PKC-I HIN5100PKCV2-K | SEL THIN5-100PK-C) SEL THIN5-100PK-C) | | \$2,042.98 \$1.813.15 | K | 31% | \$1,409.66 \$1,251.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | VMWARE VMWARE |
| HIN5100PKCV2-K HIN5-STE-C | SEL THINS-100PK-C) SEL THINS-STE-C) | | 51,813.15 55,145.00 | K | 31% | \$1,251.07 \$3,550.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | VMWARE VMWARE |
| HIN5-STE-C-I | SEL THINS-STE-C) | | 5,145.00 | K | 31% | \$3,550.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | VMWARE |
| HIN5-STE-C-I | SEL THINS-STE-C) | | 4.772.14 | K | 31% | \$3,709.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | VMWARE VMWARE |
| IIN58 IECV2-K III-1YR-00000010 | SEL 1YR 10-49 TAPE METADATA INDEX | | \$384.62 | K | 31% | \$3,292.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | " INDEX ENGINES |
| II-11R-00000010 | SEL 17R 10-49 TAPE METADATA INDEX | | \$250.00 | K | 31% | \$205.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 | " INDEX ENGINES |
| II-1YR-00000050 | SEL 17R 30-39 TAPE METADATA INDEX | | \$192.31 | K | 31% | \$172.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | " INDEX ENGINES |
| M-1YR-00000250 | SEL 1YR 250-499 TAPE METADATA INDEX | | \$146.15 | K | 31% | \$100.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | " INDEX ENGINES |
| II-1YR-00000500 | SEL 1YR 500-999 TAPE METADATA INDEX | | \$119.23 | K | 31% | \$82.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | " INDEX ENGINES |
| /II-1YR-00001000 | SEL 1YR 1000-1999 TAPE METADATA INDEX | | \$96.62 | K | 31% | \$66.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | ** INDEX ENGINES |
| II-1YR-00002000 | SEL 1YR 2000-4999 TAPE METADATA INDEX | | \$78.15 | K | 31% | \$53.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 | " INDEX ENGINES |
| II-1YR-00005000 | SEL 1YR 5000-9999 TAPE METADATA INDEX | | \$59.69 | K | 31% | \$41.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 | ** INDEX ENGINES |
| /II-1YR-00010000 | SEL 1YR 10000-24999 TAPE METADATA INDE | | \$49.23 | K | 31% | \$33.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 | ** INDEX ENGINES |
| MI-1YR-00025000 | SEL 1YR 25000-49999 TAPE METADATA INDE | | \$36.92 | K | 31% | \$25.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 | ** INDEX ENGINES |
| MI-3YR-00000010 | SEL 3YR 10-49 TAPE METADATA INDEX | | \$500.00 | K | 31% | \$345.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 | " INDEX ENGINES |
| MI-3YR-00000050 | SEL 3YR 50-99 TAPE METADATA INDEX | | \$325.00 | K | 31% | \$224.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | " INDEX ENGINES |
| MI-3YR-00000100 | SEL 3YR 100-249 TAPE METADATA INDEX | | \$250.00 | K | 31% | \$172.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | " INDEX ENGINES |
| MI-3YR-00000250 MI-3YR-00000500 | SEL 3YR 250-499 TAPE METADATA INDEX SEL 3YR 500-999 TAPE METADATA INDEX | | \$190.00 \$155.00 | K | 31% | \$131.10 \$106.95 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 \$0.00 | " INDEX ENGINES " INDEX ENGINES |
| fl-3YR-00000500 fl-3YR-00001000 | SEL 3YR 500-999 TAPE METADATA INDEX SEL 3YR 1000-1999 TAPE METADATA INDEX | | | K | 31% 31% | | | \$0.00 | | \$0.00 | | | | " INDEX ENGINES " INDEX ENGINES |
| M-3YR-00001000 M-3YR-00002000 | SEL 3YR 1000-1999 TAPE METADATA INDEX SEL 3YR 2000-4999 TAPE METADATA INDEX | | \$125.60 \$101.60 | K | 31% | \$86.66 \$70.10 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.0 | | \$0.00 \$0.00 | " INDEX ENGINES " INDEX ENGINES |
| MI-3YR-00002000 MI-3YR-00005000 | SEL 3YR 2000-4999 TAPE METADATA INDEX SEL 3YR 5000-9999 TAPE METADATA INDEX | | \$101.60 \$77.60 | r. | | \$70.10 \$53.54 | \$0.00 | \$0.00 | \$0.00 | | | | \$0.00 | " INDEX ENGINES " INDEX ENGINES |
| MI-3YR-00005000 MI-3YR-00010000 | SEL 3YR 5000-9999 TAPE METADATA INDEX SEL 3YR 10000-24999 TAPE METADATA INDE | | \$77.60 | r. | 31% 31% | \$53.54 \$44.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | " INDEX ENGINES " INDEX ENGINES |
| M-3YR-00010000 M-3YR-00025000 | SEL 3YR 10000-24999 TAPE METADATA INDE SEL 3YR 25000-49999 TAPE METADATA INDE | | \$64.00 \$48.00 | r. | 31% | \$44.16 \$33.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | " INDEX ENGINES " INDEX ENGINES |
| 11-5YR-00025000 11-5YR-00000010 | SEL 3YR 25000-49999 TAPE METADATA INDE SEL 5YR 10-49 TAPE METADATA INDEX | | \$48.00 | K | 31% | \$33.12 \$411.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | " INDEX ENGINES |
| I-5YR-00000010 | SEL SYR 10-49 TAPE METADATA INDEX | | \$387.50 | K | 31% | \$411.34 \$267.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | " INDEX ENGINES |
| II-5YR-00000050 | SEL STR 50-99 TAPE METADATA INDEX | | \$298.08 | K | 31% | \$205.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | " INDEX ENGINES |
| 11-5YR-00000100 | SEL SYR 100-249 TAPE METADATA INDEX | | \$296.06 | K | 31% | \$156.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | | \$0.00 | " INDEX ENGINES |
| | SEL SYR 250-499 TAPE METADATA INDEX | | \$184.81 | K | 31% | \$156.31 \$127.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 | " INDEX ENGINES |
| | SEL SYR 300-999 TAPE METADATA INDEX | | \$149.75 | K | 31% | \$103.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | "INDEX ENGINES |
| MI-5YR-00000500 | SEL 5YR 2000-4999 TAPE METADATA INDEX | | \$121.14 | K | 31% | \$83.59 | \$0.00 | \$0.00 | \$0.00 | | | | \$0.00 | " INDEX ENGINES |
| M-5YR-00000500 M-5YR-00001000 | SEL SYR 5000-9999 TAPE METADATA INDEX | | \$92.52 | K | 31% | \$63.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 | "INDEX ENGINES |
| MI-5YR-0000500 MI-5YR-00001000 MI-5YR-00002000 MI-5YR-00005000 | | | \$76.31 | K | 31% | \$52.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | " INDEX ENGINES |
| MI-5YR-0000500 MI-5YR-00001000 MI-5YR-00002000 MI-5YR-00005000 | | | \$57.23 | K | 31% | \$39.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | " INDEX ENGINES |
| MI-5YR-0000500 MI-5YR-00001000 MI-5YR-00002000 MI-5YR-00005000 MI-5YR-00010000 | SEL SYR 10000-24999 TAPE METADATA INDE SEL SYR 25000-49999 TAPE METADATA INDE SEL SYR 25000-49999 TAPE METADATA INDE | | | | 31% | \$2,059.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | VMWARE |
| M-5YR-0000500 M-5YR-00001000 M-5YR-00002000 M-5YR-00005000 M-5YR-00010000 M-5YR-00025000 | SEL 5YR 10000-24999 TAPE METADATA INDE SEL 5YR 25000-49999 TAPE METADATA INDE | er | \$2 985 nn | | | | | | | | | | | |
| MI-SYR-0000500 MI-SYR-00001000 MI-SYR-00002000 MI-SYR-00005000 MI-SYR-00010000 MI-SYR-00025000 BS3TLSSC | SEL 5YR 10000-24999 TAPE METADATA INDE | | \$2,985.00 \$3,492.45 | K | | \$2,059.65 | \$0.00 | \$0.00 | \$0.00 | | | | \$0.00 | VMWARE |
| MI-SYR-0000500 MI-SYR-00001000 MI-SYR-00002000 MI-SYR-00005000 MI-SYR-00010000 MI-SYR-00025000 ZBS3TLSSC | SEL SYR 10000-24999 TAPE METADATA INDE SEL SYR 2000-49999 TAPE METADATA INDE SEL TZ8.8-3T.SS-C) SEL TZ8.8-3T.SS-C) | \$3 | 3,492.45 | K K | 31% | \$2,409.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 | \$0.00 | \$0.00 | VMWARE |
| MI-5YR-0000500 MI-5YR-00001000 MI-5YR-00002000 MI-5YR-00005000 MI-5YR-00005000 MI-5YR-0005000 ZBS3TLSSC ZBS3TLSSC-I | SEL 5VR 10000-24999 TAPE METADATA INDE SEL 5VR 25000-4999 TAPE METADATA INDE SEL 128-3*ILSS-C) SEL 128-3*ILSS-C) SEL 128-3*ILSS-C) | \$3 \$3 | 3,492.45 3,261.26 | K K K | 31% 31% | \$2,409.79 \$2,250.27 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.0 | \$0.00 | \$0.00 \$0.00 | |
| MI-5YR-0000500 MI-5YR-0001000 MI-5YR-0002000 MI-5YR-00005000 MI-5YR-00010000 MI-5YR-00010000 MI-5YR-00025000 PBS3TLSSC-I PBS3TLSSC-I PBS3TLSSC-K PBS3TLSSC-K | SEL SYR 10000-24999 TAPE METADATA INDE SEL SYR 2000-49999 TAPE METADATA INDE SEL TZ8.8-3T.SS-C) SEL TZ8.8-3T.SS-C) | \$3 \$3 | 3,492.45 | K K K | 31% | \$2,409.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 \$0.0 \$0.0 | \$0.00 \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| MI-SYR-0000500 MI-SYR-00001000 MI-SYR-00002000 MI-SYR-00005000 MI-SYR-00010000 MI-SYR-00025000 ZBS3TLSSC | SEL 59T 1000-24999 TAPE METADATA INDE SEL 97X 2500-4999 TAPE METADATA INDE SEL 728-3 TILS-C) SEL 728-3 TILS-C) SEL 728-3 TILS-C) SEL 728-3 TILS-C) | \$3 \$3 \$1 | 33,492.45 33,261.26 \$995.00 | K K K K | 31% 31% 31% | \$2,409.79 \$2,250.27 \$686.55 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 | 0 \$0.00 0 \$0.00 0 \$0.00 0 \$0.00 | \$0.00 \$0.00 \$0.00 | VMWARE VMWARE VMWARE |
| MI-5YR-0000500 MI-5YR-00001000 MI-5YR-00001000 MI-5YR-00005000 MI-5YR-00010000 MI-5YR-00010000 MI-5YR-00015000 BS3TLSSC BS3TLSSC-I BS3TLSSC-I BS3TLSSC-I BS3TLSSC-I BS3TLSSC-I | SEL 5VR 10000-24998 TAPE METADATA INDE SEL 5VR 25000-4999 TAPE METADATA INDE SEL 1Z85-3TLSS C) | \$3 \$3 \$1 \$1 | \$3,492.45 \$3,261.26 \$995.00 \$1,164.15 | K K K | 31% 31% 31% 31% | \$2,409.79 \$2,250.27 \$686.55 \$803.26 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | 0 \$0.0 0 \$0.0 0 \$0.0 0 \$0.0 | \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 \$0.00 | VMWARE VMWARE VMWARE VMWARE |

NVP MNWNC-109 Price List-3rd party final - 2023-03 71 of 84

| SKU | DESCRIPTION | Model Sub sku | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | LP PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--------------------------------------|--|------------------|-----------------------------|------------------|------------------------|----------------------------|---------------------------|-----------------------------------|--------------------------|------------------|------------------|-------------------------------|------------------|-----------------------------|
| U-ARXCXT10-500 U-ARXVOI250-1K | SEL Upgrade ARXCXT10 to ARXCXT500 SEL Upgrade ARXVOI250 to ARXVOI1K | | \$355,902.00 \$13.625.00 | K | 31% 31% | \$245,572.38 \$9.401.25 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " RIVERBED " RIVERBED |
| U-ARXVOI250-500 | SEL Upgrade ARXVOI250 to ARXVOI500 | | \$6,055.00 | K | 31% | \$4,177.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " RIVERBED |
| U-ARXVOI500-1K | SEL Upgrade ARXVOI500 to ARXVOI1K | | \$7,569.00 | K | 31% | \$5,222.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | *** RIVERBED |
| JEMCCU100C | SEL UEM-CCU-100-C) | | \$5,150.00 | K | 31% | \$3,553.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| JEMCCU100C-I JEMCCU100C-K | SEL UEM-CCU-100-C) SEL UEM-CCU-100-C) | | \$5,665.00 \$4,736.33 | K | 31% 31% | \$3,908.85 \$3,268.07 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| JEMCCU100C-K JEMCCU10C | SEL LIEM-CCU-100-C) | | \$4,736.33 \$515.00 | K | 31% | \$3,268.07 \$355.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| JEMCCU10C-I | SEL UEM-CCU-10-C) | | \$566.50 | K | 31% | \$390.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| JEMCCU10C-K | SEL UEM-CCU-10-C) | | \$473.63 | K | 31% | \$326.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| JEMNU100C | SEL UEM-NU-100-C) | | \$3,090.00 | K | 31% | \$2,132.10 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| JEMNU100C-I | SEL UEM-NU-100-C) | | \$3,399.00 | K | 31% | \$2,345.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| JEMNU100C-K JEMNU10C | SEL UEM-NU-100-C) SEL UEM-NU-100-C) | | \$2,841.80 \$309.00 | K | 31% 31% | \$1,960.84 \$213.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| JEMNU10C-I | SEL UEM-NU-10-C) | | \$339.90 | K | 31% | \$234.53 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| IEMNU10C-K | SEL UEM-NU-10-C) | | \$284.18 | K | 31% | \$196.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| J-L-CAX460-H-VH | SEL Upgrade a CAX-460-H to VH | | \$25,477.00 | K | 31% | \$17,579.13 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | *** RIVERBED |
| I-L-CAX460-L-H | SEL Upgrade a CAX-460-L to H | | \$59,446.00 | K | 31% | \$41,017.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " RIVERBED |
| J-L-CAX460-L-M I-I -CAX460-I -VH | SEL Upgrade a CAX-460-L to M | | \$31,138.00 \$84,923.00 | K | 31% 31% | \$21,485.22 \$58.596.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | " RIVERBED |
| I-L-CAX460-M-H | SEL Upgrade a CAX-460-L- to VH SEL Upgrade a CAX-460-M to H | | \$84,923.00 | K | 31% | \$58,596.87 \$19,532.52 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " RIVERBED |
| J-L-CAX460-M-VH | SEL Upgrade a CAX-460-M to VH | | \$53,785.00 | K | 31% | \$37,111.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " RIVERBED |
| J-L-CAX460-U-H | SEL Upgrade a CAX-460-U to H | | \$79,262.00 | K | 31% | \$54,690.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " RIVERBED |
| I-L-CAX460-U-L | SEL Upgrade a CAX-460-U to L | | \$19,815.00 | K | 31% | \$13,672.35 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | *** RIVERBED |
| J-L-CAX460-U-M | SEL Upgrade a CAX-460-U to M | | \$50,954.00 | K | 31% | \$35,158.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " RIVERBED |
| I-L-CAX460-U-VH | SEL Upgrade a CAX-460-U to VH | | \$104,738.00 | K | 31% | \$72,269.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " RIVERBED |
| IPG-ES-PLUS1-1YR IPG-ES-PLUS1-3YR | SEL IGLS ES Plus upg 1 Write Cluster 1 yr SEL IGLS ES Plus upg 1 Write Cluster 3 yr | | \$41,824.62 \$58,592.31 | K | 31% 31% | \$28,858.99 \$40,428.69 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" SUPERNA "" SUPERNA |
| IPG-ES-PLUS1-3YR | SEL IGLS ES Plus upg 1 Write Cluster 3yr SEL IGLS ES Plus upg 1 Write Cluster 5yr | | \$58,592.31 \$72.858.46 | K | 31% | \$40,428.69 \$50.272.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SUPERNA |
| IPG-ES-PLUS2-1YR | SEL IGLS ES Plus upg 2 Write Cluster 1yr | | \$55,807.69 | K | 31% | \$38,507.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SUPERNA |
| PG-ES-PLUS2-3YR | SEL IGLS ES Plus upg 2 Write Cluster 3yr | | \$78,541.54 | K | 31% | \$54,193.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SUPERNA |
| IPG-ES-PLUS2-5YR | SEL IGLS ES Plus upg 2 Write Cluster 5yr | | \$98,775.38 | K | 31% | \$68,155.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" SUPERNA |
| IPG-ESUITE1-1YR IPG-ESUITE1-3YR | SEL IGLS eBundle upg 1 Write Cluster 1yr | | \$31,712.31 | K | 31% | \$21,881.49 \$27,531.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | " SUPERNA |
| JPG-ESUITE1-3YR JPG-ESUITE1-5YR | SEL IGLS eBundle upg 1 Write Cluster 3yr SEL IGLS eBundle upg 1 Write Cluster 5yr | | \$39,900.00 \$48,086,15 | K | 31% 31% | \$27,531.00 \$33 179 44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | " SUPERNA " SUPERNA |
| PG-ESUITE2-1YR | SEL IGLS eBundle upg 1 Write Cluster Syr SEL IGLS eBundle upg 2 Write Cluster 1yr | | \$45,395.38 | K | 31% | \$33,179.44 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SUPERNA |
| JPG-ESUITE2-3YR | SEL IGLS eBundle upg 2 Write Cluster 3yr | | \$59,420.00 | K | 31% | \$40,999.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SUPERNA |
| IPG-ESUITE2-5YR | SEL IGLS eBundle upg 2 Write Cluster 5yr | | \$73,444.62 | K | 31% | \$50,676.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" SUPERNA |
| /5EPVEAKUGC | SEL VS5-ESP-VENT-AK-UG-C) | | \$16,500.00 | K | 31% | \$11,385.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5EPVEAKUGC-I 5EPVEAKUGC-K | SEL VS5-ESP-VENT-AK-UG-C) SEL VS5-ESP-VENT-AK-UG-C) | | \$18,150.00 \$19,979.00 | K | 31% 31% | \$12,523.50 \$13,785.51 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| /SEPVEAKUGC-K | SEL VS5-ESP-VENI-AK-UG-C) SEL VS5-ESP-VEPI-AK-IIG-C) | | \$19,979.00 | K | 31% | \$13,785.51 \$14.421.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| SEPVEPAKUC-I | SEL VS5-ESP-VEPL-AK-UG-C) | | \$20,900.00 | K | 31% | \$15,863.10 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| SEPVEPAKUC-K | SEL VS5-ESP-VEPL-AK-UG-C) | | \$25,353.00 | K | 31% | \$17,493.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5EVEAKUGC | SEL VS5-ES-VENT-AK-UG-C) | | \$19,245.00 | K | 31% | \$13,279.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5EVEAKUGC-I | SEL VS5-ES-VENT-AK-UG-C) | | \$21,170.00 | K | 31% | \$14,607.30 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5EVEAKUGC-K | SEL VS5-ES-VENT-AK-UG-C) SEL VS5-ES-VEPL-AK-UG-C) | | \$23,360.00 | K | 31% | \$16,118.40 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /5EVEPAKUGC /5EVEPAKUGC-I | SEL VS5-ES-VEPL-AK-UG-C) SEL VS5-ES-VEPL-AK-UG-C) | | \$23,245.00 \$25,570.00 | K | 31% 31% | \$16,039.05 \$17,643.30 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| /SEVEPAKUGC-K | SEL VS5-ES-VEPL-AK-UG-C) | | \$28,214.00 | K | 31% | \$17,643.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /5VENTAKC | SEL VS5-VENT-AK-C) | | \$19,495.00 | K | 31% | \$13,451.55 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /5VENTAKC-I | SEL VS5-VENT-AK-C) | | \$21,445.00 | K | 31% | \$14,797.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /5VENTAKC-K | SEL VS5-VENT-AK-C) | | \$23,620.00 | K | 31% | \$16,297.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| V5VEPLAKC | SEL VS5-VEPL-AK-C) | | \$23,495.00 | К | 31% | \$16,211.55 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| V5VEPLAKC-I V5VEPLAKC-K | SEL VS5-VEPL-AK-C) SEL VS5-VEPL-AK-C) | | \$25,845.00 \$28,474.00 | K | 31% 31% | \$17,833.05 \$19,647.06 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAARMTI SSD3PF | SEL VA-ARM-TI SS-D-3P-F | | \$20,474.00 | K | 31% | \$19,647.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| /AARMTLSSDPF | SEL: VA-ARM-TLSS-D-P-F | | \$7.25 | K | 31% | \$5.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| AARMTLSSU3PF | SEL: VA-ARM-TLSS-U-3P-F | | \$34.56 | K | 31% | \$23.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| /AARMTLSSUPF | SEL: VA-ARM-TLSS-U-P-F | | \$13.09 | K | 31% | \$9.03 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| ACLCTLSSD3PF | SEL: VA-CLC-TLSS-D-3P-F | | \$125.74 | K | 31% | \$86.76 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| ACLCTLSSDPF ACLCTLSSU3PF | SEL: VA-CLC-TLSS-D-P-F SEL: VA-CLC-TLSS-IJ-3P-F | | \$47.63 \$226.51 | K | 31% 31% | \$32.86 \$156.29 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT |
| ACLCTLSSUPF | SEL: VA-CLC-TLSS-U-P-F | | \$85.80 | K | 31% | \$59.20 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| ACLVTLSSD3PF | SEL: VA-CLV-TLSS-D-3P-F | | \$56.91 | K | 31% | \$39.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| ACLVTLSSDPF | SEL: VA-CLV-TLSS-D-P-F | | \$21.56 | K | 31% | \$14.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| ACLVTLSSU3PF | SEL: VA-CLV-TLSS-U-3P-F | | \$102.37 | K | 31% | \$70.64 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| ACLVTLSSUPF | SEL: VA-CLV-TLSS-U-P-F SEL VA-CNT-PIL-D-C.) | | \$38.78 \$29.70 | K | 31% 31% | \$26.76 \$20.49 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | ** CARAHSOFT VMWARE |
| ACNTPLLDC ACNTPLLDC-I | SEL VA-CNT-PLL-D-C) SEL VA-CNT-PLL-D-C) | | \$29.70 \$31.04 | K | 31% 31% | \$20.49 \$21.42 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| ACNTPLLDC-I | SEL VA-CNT-PLL-D-C) | | \$31.04 | K | 31% | \$22.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ACNTPLLUC | SEL VA-CNT-PLL-U-C) | | \$53.46 | K | 31% | \$36.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ACNTPLLUC-I | SEL VA-CNT-PLL-U-C) | | \$55.87 | К | 31% | \$38.55 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ACNTPLLUC-K AINRTI SSD3PF | SEL VA-CNT-PLL-U-C) | | \$59.10 \$38.92 | K | 31% | \$40.78 \$26.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | VMWARE "CARAHSOFT |
| AINBTLSSD3PF AINBTLSSDPF | SEL: VA-INB-TLSS-D-3P-F SEL: VA-INB-TLSS-D-P-F | | \$38.92 \$14.74 | | 31% 31% | \$26.85 \$10.17 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| AMAWPLLDC | SEL VA-MAW-PLL-D-C) | | \$10.30 | K | 31% | \$7.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| AMAWPLLDC-I | SEL VA-MAW-PLL-D-C) | | \$12.96 | К | 31% | \$8.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| AMAWPLLDC-K | SEL VA-MAW-PLL-D-C) | | \$13.68 | K | 31% | \$9.44 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| AMBMPLLDC | SEL VA-MBM-PLL-D-C) | | \$20.60 | K | 31% | \$14.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| AMBMPLLDC-I AMBMPLLDC-K | SEL VA-MBM-PLL-D-C) SEL VA-MBM-PLL-D-C) | | \$31.04 \$32.82 | K | 31% 31% | \$21.42 \$22.65 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| AMBMTLSSD3PF | SEL: VA-MBM-PLL-D-C) SEL: VA-MBM-TLSS-D-3P-F | | \$32.82 \$38.92 | K | 31% | \$22.65 \$26.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| AMBMTLSSDPF | SEL: VA-MBM-TLSS-D-P-F | | \$14.74 | | 31% | \$10.17 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| AMBMTLSSU3PF | SEL: VA-MBM-TLSS-U-3P-F | | \$70.14 | K | 31% | \$48.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| AMBMTLSSUPF | SEL: VA-MBM-TLSS-U-P-F | | \$26.57 | K | 31% | \$18.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| ANBKDC | SEL VA-NBK-D-C) SEL VA-NBK-D-C) | | \$20.50 | K | 31% | \$14.15 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ANBKDC-I ANBKDC-K | SEL VA-NBK-D-C) SEL VA-NBK-D-C) | | \$21.42 \$22.41 | K | 31% 31% | \$14.78 \$15.46 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| ANBKUC-K ANBKUC | SEL VA-NBK-U-C) | | \$22.41 | K | 31% | \$15.4b \$22.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ANBKUC-I | SEL VA-NBK-U-C) | | \$34.75 | K | 31% | \$23.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| ANBKUC-K | SEL VA-NBK-U-C) | | \$36.28 | K | 31% | \$25.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| APSACCAOPROF | SEL VA-PS-ACCAO-PROF) | | \$9,025.00 | K | 31% | \$6,227.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| APSACCAOPROF-I APSACCELER | SEL VA-PS-ACCAO-PROF) SEL VA-PS-ACCELERATE | | \$9,431.13 \$9.025.00 | K | 31% | \$6,507.48 \$6,227.25 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| APSACCELER APSACCELER-I | SEL VA-PS-ACCELERATE SEL VA-PS-ACCELERATE | | \$9,025.00 \$9,431.13 | K | 31% 31% | \$6,227.25 \$6.507.48 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| APSACCELER-I APSACODEP | SEL VA-PS-ACCAO-DEP | | \$9,431.13 | K | 31% | \$6,507.48 \$12.457.95 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| APSACODEP-I | SEL VA-PS-ACCAO-DEP | | \$18,867.48 | K | 31% | \$13,018.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| APSACOPRF | SEL VA-PS-ACO-PRF) | | \$6,500.00 | K | 31% | \$4,485.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| APSACOPRF-I | SEL VA-PS-ACO-PRF) | | \$6,792.50 | K | 31% | \$4,686.83 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| APSACOPRF-K | SEL VA-PS-ACO-PRF) | | \$6,968.28 | K | 31% | \$4,808.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| APSADAODEP | SEL VA-PS-ADAO-DEP) SEL VA-PS-ADAO-DEP) | | \$6,770.00 | K | 31% | \$4,671.30 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| APSADAODEP-I APSAODP | SEL VA-PS-ADAO-DEP) SEL VA-PS-AO-DP) | | \$7,074.65 \$4,875.00 | K | 31% 31% | \$4,881.51 \$3,363.75 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| | SEL VA-PS-AO-DP) SEL VA-PS-AO-DP) | | \$4,875.00 | K | 31% | \$3,363.75 \$3,515.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /APSAODP-I | | | | | | | | | | | | | | |

NVP MNWNC-109 Price List-3rd party final - 2023-03 72 of 84

| ID SKU | DESCRIPTION | Model Sub EMC LIST sku PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|-----------------------------------|--|----------------------------------|------------------|------------------------|---------------------------|---------------------------|-----------------------------------|--------------------------|------------------|--------------------------------------|-------------------------------|------------------|-----------------------------|
| VAPSDM VAPSDM-I | SEL VA-PS-DM) SEL VA-PS-DM) | \$4,794.0 \$5,009.7 | | 31% 31% | \$3,307.86 \$3,456.71 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAPSDM-K | SEL VA-PS-DM) | \$5,009.7 | | 31% | \$3,544.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAPSMDM | SEL VA-PS-MDM) | \$6,660.0 | | 31% | \$4,595.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAPSMDM-I VAPSMEP | SEL VA-PS-MDM) SEL VA-PS-MDMEP | \$6,959.7 \$11,285.0 | | 31% 31% | \$4,802.19 \$7,786.65 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAPSMEP-I | SEL VA-PS-MDMEP | \$11,792.8 | | 31% | \$8,137.05 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAPSSODP | SEL VA-PS-SO-DP) | \$2,438.0 | 0 K | 31% | \$1,682.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAPSSODP-I VAPSSODP-K | SEL VA-PS-SO-DP) SEL VA-PS-SO-DP) | \$2,547.7 \$2,616.4 | | 31% 31% | \$1,757.92 \$1,805.36 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAPSSODE-K VAPSSTAODEP | SEL VA-PS-STAO-DEP) | \$3,385.0 | | 31% | \$2,335.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAPSSTAODEP-I | SEL VA-PS-STAO-DEP) | \$3,537.3 | 3 K | 31% | \$2,440.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAPSWADP-I | SEL VA-PS-WA-DP) SEL VA-PS-WA-DP) | \$13,650.0 | 0 K | 31% | \$9,418.50 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAPSWADP-I VAPSWADP-K | SEL VA-PS-WA-DP) | \$14,264.2 \$14,595.4 | 5 K | 31% 31% | \$9,842.33 \$10.070.87 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| VAPSWOADEP | SEL VA-PS-WOA-DEP) | \$18,960.0 | 0 K | 31% | \$13,082.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAPSWOADEP-I VAPSWOSDEP | SEL VA.PS.WOS.DEP) SEL VA.PS.WOS.DEP) | \$19,813.2 | | 31% 31% | \$13,671.11 \$9,032.10 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAPSWOSDEP-I | SEL VA-PS-WOS-DEP) SEL VA-PS-WOS-DEP) | \$13,090.0 \$13,679.0 | 0 K | 31% | \$9,032.10 \$9,438.54 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAPSWSDP | SEL VA-PS-WS-DP) | \$9,425.0 | 0 K | 31% | \$6,503.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAPSWSDP-I | SEL VA-PS-WS-DP) | \$9,849.1 | | 31% | \$6,795.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAPSWSDP-K VARONIS-30DAY | SEL VA-PS-WS-DP) SEL VARONIS 30DAY FREE TRIAL | \$10,075.0 \$0.0 | 8 K | 31% 31% | \$6,951.81 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE " VARONIS |
| VATELPLLDC | SEL VA-TEL-PLL-D-C) | \$20.6 | | 31% | \$14.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VATELPLLDC-I | SEL VA-TEL-PLL-D-C) | \$25.8 | 6 K | 31% | \$17.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VATELPLLDC-K VATELTI SSD3PF | SEL VA-TEL-PLL-D-C) | \$25.0 \$38.9 | | 31% 31% | \$17.31 \$26.85 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE " CARAHSOFT |
| VATELTLSSD3PF | SEL: VA-TEL-TLSS-D-3P-F SEL: VA-TEL-TLSS-D-P-F | \$38.9 \$14.7 | | 31% | \$26.85 \$10.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VAWADWAPLAUGO | SEL VA-WAD-WA-PLA-U-UG-C | \$122.5 | 0 K | 31% | \$84.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWADWAPLAUGC | | \$128.0 | | 31% | \$88.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWADWAPLAUGC VAWALSSD3PC | -K SEL VA-WAD-WA-PLA-U-UG-C SEL VA-W-A-LSS-D-3P-C) | \$113.9 \$88.0 | | 31% 31% | \$78.61 \$60.72 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWALSSD3PC1 | SEL VA-W-S-TLSS-D-3P-C) SEL VA-WOS-A-TLSS-D-3P-C | \$88.0 | | 31% | \$60.72 \$68.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| VAWALSSD3PC1-I | SEL VA-WOS-A-TLSS-D-3P-C | \$103.4 | 6 K | 31% | \$71.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWALSSD3PC1-K VAWALSSD3PC-I | SEL VA-WOS-A-TLSS-D-3P-C SEL VA-W-A-LSS-D-3P-C) | \$91.8 | | 31% | \$63.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWALSSD3PC-I VAWALSSD3PC-K | SEL VA-W-A-LSS-D-3P-C) SEL VA-W-A-LSS-D-3P-C) | \$91.9 \$97.2 | | 31% 31% | \$63.45 \$67.12 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWALSSU2GC | SEL VA-WOS-A-TLSS-U-2G-C | \$98.9 | 0 K | 31% | \$68.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWALSSU2GC-I VAWALSSU2GC-K | SEL VA-WOS-A-TLSS-U-2G-C SEL VA-WOS-A-TLSS-L-2G-C | \$103.3 \$91.8 | 5 K | 31% 31% | \$71.31 \$63.34 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWALSSU2GC-K VAWALSSU2PC | SEL VA-WOS-A-TLSS-U-2G-C SEL VA-WOS-A-TLSS-U-2P-C | \$91.8 \$108.0 | | 31% 31% | \$63.34 \$74.52 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWALSSU2PC-I | SEL VA-WOS-A-TLSS-U-2P-C | \$100.0 | | 31% | \$77.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWALSSU2PC-K | SEL VA-WOS-A-TLSS-U-2P-C | \$100.2 | 6 K | 31% | \$69.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWAOAPLLAUGC | SEL VA-WAOA-PLL-A-U-UG-C | \$196.0 | | 31% | \$135.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWAOAPLLAUGC- VAWAOAPLLAUGC- | SEL VA-WAOA-PLL-A-U-UG-C K SFL VA-WAOA-PLL-A-U-UG-C | \$204.8 \$181.6 | | 31% 31% | \$141.33 \$125.33 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWAOAPLLDUGC | SEL VA-WAQA-PLLD-A-U-UG-C | \$215.0 | | 31% | \$148.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWAOAPLLDUGC- | | \$224.6 | | 31% | \$155.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWAOAPLLDUGC- | | \$199.2 | | 31% | \$137.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWAOAPLLUUGC VAWAOAPLLUUGC- | SEL VA-WAOA-PLL-A-D-UG-C SEL VA-WAOA-PLL-A-D-UG-C | \$92.5 \$96.6 | | 31% 31% | \$63.83 \$66.70 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWAOAPLLUUGC- | K SEL VA-WAOA-PLL-A-D-UG-C | \$85.9 | 4 K | 31% | \$59.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWAOSPLLDUGC | SEL VA-WAOS-PLL-A-D-UG-C SEL VA-WAOS-PLL-A-D-UG-C | \$38.4 | | 31% 31% | \$26.50 \$27.69 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWAOSPLLDUGC- VAWAOSPLLDUGC- | SEL VA-WAOS-PLL-A-D-UG-C K SEL VA-WAOS-PLL-A-D-UG-C | \$40.1 \$35.6 | 3 K | 31% | \$27.69 \$24.58 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWAOSPLLUGUC | SEL VA-WAOS-PLL-A-U-UG-C | \$73.5 | | 31% | \$50.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWAOSPLLUGUC- | I SEL VA-WAOS-PLL-A-U-UG-C | \$76.8 | | 31% | \$53.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWAOSPLLUGUC- VAWAOSPLLUIUGC | K SEL VA-WAOS-PLL-A-U-UG-C SEL VA-WAOS-PLL-A-DI-HIG-C | \$68.3 \$92.5 | | 31% 31% | \$47.17 \$63.83 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWAOSPLLUUGC- | SEL VA-WAOS-PLL-A-DU-UG-C | \$96.6 | | 31% | \$66.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWAOSPLLUUGC- | K SEL VA-WAOS-PLL-A-DU-UG-C | \$85.9 | | 31% | \$59.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWASSU3PC VAWASSU3PC1 | SEL VA-W-A-SS-U-3P-C) SEL VA-WOS-A-TLSS-U-3P-C | \$142.5 \$162.0 | | 31% 31% | \$98.33 \$111.78 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWASSU3PC1-I | SEL VA-WOS-A-TLSS-U-3P-C | \$162.0 | | 31% | \$116.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWASSU3PC1-K | SEL VA-WOS-A-TLSS-U-3P-C | \$150.3 | 9 K | 31% | \$103.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWASSU3PC-I | SEL VA-W-A-SS-U-3P-C) | \$148.9 | | 31% | \$102.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWASSU3PC-K VAWATLSD2GC | SEL VA-W-A-SS-U-3P-C) SEL VA-WOS-A-TLSS-D-2G-C | \$157.7 \$61.8 | | 31% 31% | \$108.83 \$42.64 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWATLSD2GC-I | SEL VA-WOS-A-TLSS-D-2G-C | \$64.5 | 8 K | 31% | \$44.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWATLSD2GC-K VAWATLSD2GC1-K | SEL VA-WOS-A-TLSS-D-2G-C | \$57.3 | | 31% | \$39.56 \$107.36 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE |
| VAWATLSD3GC1-K VAWATLSD3PC1-K | SEL VA-WOA-A-TLSS-D-3G-C SEL VA-WOA-A-TLSS-D-3P-C | \$155.6 \$167.3 | υ K 2 K | 31% 31% | \$107.36 \$115.45 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWATLSSD2GC | SEL VA-WOA-A-TLSS-D-2G-C | \$112.0 | 0 K | 31% | \$77.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWATLSSD2GC-I | SEL VA-WOA-A-TLSS-D-2G-C | \$117.0 | | 31% | \$80.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWATLSSD2GC-K VAWATLSSD2PC | SEL VA-WOA-A-TLSS-D-2G-C SEL VA-WOA-A-TLSS-D-2P-C | \$104.1 \$120.0 | | 31% 31% | \$71.88 \$82.80 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWATLSSD2PC-I | SEL VA-WOA-A-TLSS-D-2P-C | \$125.4 | 0 K | 31% | \$86.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWATLSSD2PC-K | SEL VA-WOA-A-TLSS-D-2P-C | \$111.3 | 3 K | 31% | \$76.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWATLSSD3GC VAWATLSSD3GC1 | SEL VA-W-A-TLSS-D-3G-C) SEL VA-WOA-A-TLSS-D-3G-C | \$147.5 \$168.0 | | 31% 31% | \$101.78 \$115.92 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWATLSSD3GC1-I | SEL VA-WOA-A-TLSS-D-3G-C SEL VA-WOA-A-TLSS-D-3G-C | \$168.0 \$175.5 | 6 K | 31% | \$115.92 \$121.14 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWATLSSD3GC-I | SEL VA-W-A-TLSS-D-3G-C) | \$154.1 | 4 K | 31% | \$106.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWATLSSD3GC-K VAWATLSSD3PC | SEL VA-W-A-TLSS-D-3G-C) SEL VA-W-A-TLSS-D-3G-C) | \$163.1 \$159.0 | | 31% | \$112.57 \$109.71 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWATLSSD3PC VAWATLSSD3PC1 | SEL VA-W-A-TLSS-D-3P-C) SEL VA-WOA-A-TLSS-D-3P-C | \$159.0 \$180.0 | | 31% 31% | \$109.71 \$124.20 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWATLSSD3PC1-I | SEL VA-WOA-A-TLSS-D-3P-C | \$188.1 | 0 K | 31% | \$129.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWATLSSD3PC-I | SEL VA-W-A-TLSS-D-3P-C) | \$166.1 | 6 K | 31% | \$114.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWATLSSD3PC-K VAWATLSSU2GC | SEL VA-W-A-TLSS-D-3P-C) SEL VA-WOA-A-TLSS-U-2G-C | \$175.5 \$198.0 | | 31% 31% | \$121.13 \$136.62 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWATLSSU2GC-I | SEL VA-WOA-A-TLSS-U-2G-C SEL VA-WOA-A-TLSS-U-2G-C | \$198.0 \$206.9 | 1 K | 31% | \$136.62 \$142.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWATLSSU2GC-K | SEL VA-WOA-A-TLSS-U-2G-C | \$183.5 | 9 K | 31% | \$126.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWATLSSU2PC | SEL VA-WOA-A-TLSS-U-2P-C | \$213.0 | | 31% | \$146.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWATLSSU2PC-I VAWATI SSU2PC-K | SEL VA-WOA-A-TLSS-U-2P-C SEL VA-WOA-A-TLSS-IL-2P-C | \$222.5 \$197.9 | | 31% 31% | \$153.59 \$136.56 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWATLSSU3GC | SEL VA-W-A-TLSS-U-3G-C) | \$197.9 \$262.0 | | 31% | \$136.56 \$180.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWATLSSU3GC1 | SEL VA-WOA-A-TLSS-U-3G-C | \$297.0 | 0 K | 31% | \$204.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWATLSSU3GC1-I | SEL VA-WOA-A-TLSS-U-3G-C | \$310.3 | | 31% | \$214.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWATLSSU3GC-I VAWATLSSU3GC-K | SEL VA-W-A-TLSS-U-3G-C) SEL VA-W-A-TLSS-U-3G-C) | \$273.7 \$289.4 | | 31% 31% | \$188.92 \$199.75 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWATLSSU3PC | SEL VA-W-A-TLSS-U-3P-C) | \$289.4 \$280.5 | 0 K | 31% | \$199.75 \$193.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWATLSSU3PC1 | SEL VA-WOA-A-TLSS-U-3P-C | \$319.5 | 0 K | 31% | \$220.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWATLSSU3PC1-I | SEL VA-WOA-A-TLSS-U-3P-C SEL VA-W-A-TLSS-U-3P-C) | \$333.8 \$293.1 | | 31% 31% | \$230.38 \$202.25 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWATLSSU3PC-I VAWATLSSU3PC-K | SEL VA-W-A-TLSS-U-3P-C) SEL VA-W-A-TLSS-U-3P-C) | \$293.1 \$309.6 | | 31% | \$202.25 \$213.65 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWATLSU3GC1-K | SEL VA-WOA-A-TLSS-U-3G-C | \$275.3 | 9 K | 31% | \$190.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | | \$296.2 | | 31% | \$204.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |

NVP MNWNC-109 Price List-3rd party final - 2023-03 73 of 84

| SKU | DESCRIPTION | Model Sub sku | PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | LP PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|------------------------------------|---|------------------|--------------------------|------------------|------------------------|---------------------------|---------------------------|-----------------------------------|--------------------------|------------------|------------------|-------------------------------|------------------|-----------------------------|
| VAWATSD2PC VAWATSD2PC-I | SEL VA-WOS-A-TLSS-D-2P-C SEL VA-WOS-A-TLSS-D-2P-C | | \$66.00 \$68.97 | K | 31% 31% | \$45.54 \$47.59 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWATSD2PC-K | SEL VA-WOS-A-TLSS-D-2P-C | | \$61.23 | K | 31% | \$42.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWATSD3GC | SEL VA-W-A-TS-D-3G-C) | | \$82.50 | K | 31% | \$56.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWATSD3GC1 VAWATSD3GC1-I | SEL VA-WOS-A-TLSS-D-3G-C SEL VA-WOS-A-TLSS-D-3G-C | | \$92.70 \$96.87 | K | 31% 31% | \$63.96 \$66.84 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWATSD3GC1-I VAWATSD3GC1-K | SEL VA-WOS-A-TLSS-D-3G-C SEL VA-WOS-A-TLSS-D-3G-C | | \$96.87 \$85.94 | K | 31% | \$66.84 \$59.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| VAWATSD3GC-I | SEL VA-W-A-TS-D-3G-C) | | \$86.21 | K | 31% | \$59.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWATSD3GC-K VAWATSSU3GC | SEL VA-W-A-TS-D-3G-C) SEL VA-W-A-TSS-U-3G-C) | | \$91.07 \$131.00 | K | 31% 31% | \$62.84 \$90.39 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWATSSU3GC VAWATSSU3GC1 | SEL VA-W-A-1SS-U-3G-C) SEL VA-WOS-A-TLSS-U-3G-C | | \$131.00 \$148.35 | K | 31% | \$90.39 \$102.36 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWATSSU3GC1-I | SEL VA-WOS-A-TLSS-U-3G-C | | \$155.03 | K | 31% | \$106.97 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWATSSU3GC1-K | SEL VA-WOS-A-TLSS-U-3G-C | | \$137.37 \$136.90 | K | 31% 31% | \$94.79 \$94.46 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWATSSU3GC-I VAWATSSU3GC-K | SEL VA-W-A-TSS-U-3G-C) SEL VA-W-A-TSS-U-3G-C) | | \$136.90 \$144.55 | K | 31% | \$94.46 \$99.74 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| VAWATSSUSGUR | SEL VA-WOAA-PLL-A-U-UG-C | | \$19.20 | K | 31% | \$13.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOAAPLLAUGC-I | SEL VA-WOAA-PLL-A-U-UG-C | | \$20.06 | K | 31% | \$13.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOAAPLLAUGC-K VAWOAATLSSD3PF | SEL VA-WOA-A-PLL-A-U-UG-C SEL: VA-WOA-A-TLSS-D-3P-F | | \$17.81 | K | 31% | \$12.29 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE "CARAHSOFT |
| VAWOAATLSSDGC | SEL VA-WOA-A-TLSS-D-3P-F SEL VA-WOA-A-TLSS-D-G-C) | | \$174.90 \$56.00 | K | 31% | \$120.68 \$38.64 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE |
| VAWOAATLSSDGC-I | SEL VA-WOA-A-TLSS-D-G-C) | | \$58.52 | K | 31% | \$40.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOAATLSSDGC-K | SEL VA-WOA-A-TLSS-D-G-C) | | \$51.95 | K | 31% 31% | \$35.85 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWOAATLSSDPC-I | SEL VA-WOA-A-TLSS-D-P-C) SEL VA-WOA-A-TLSS-D-P-C) | | \$60.00 \$62.70 | K | 31% | \$41.40 \$43.26 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWOAATLSSDPC-K | SEL VA-WOA-A-TLSS-D-P-C) | | \$55.66 | K | 31% | \$38.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOAATLSSDPF | SEL: VA-WOA-A-TLSS-D-P-F | | \$66.00 | K | 31% | \$45.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| VAWOAATLSSU3PF | SEL: VA-WOA-A-TLSS-U-3P-F | | \$308.55 | K | 31% | \$212.90 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VAWOAATLSSUGC VAWOAATLSSUGC-I | SEL VA-WOA-A-TLSS-U-G-C) SEL VA-WOA-A-TLSS-U-G-C) | | \$99.00 \$103.46 | K | 31% 31% | \$68.31 \$71.39 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWOAATLSSUGC-K | SEL VA-WOA-A-TLSS-U-G-C) | | \$103.46 | K | 31% | \$63.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOAATLSSUPC | SEL VA-WOA-A-TLSS-U-P-C) | | \$106.50 | K | 31% | \$73.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOAATLSSUPC-I VAWOAATLSSUPC-K | SEL VA-WOA-A-TLSS-U-P-C) | | \$111.29 | K | 31% | \$76.79 \$68.28 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWOAATLSSUPC-K VAWOAATLSSUPF | SEL VA-WOA-A-TLSS-U-P-C) SEL: VA-WOA-A-TLSS-U-P-F | | \$98.96 \$117.15 | K | 31% 31% | \$68.28 \$80.83 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE "CARAHSOFT |
| VAWOEPLL10UC | SEL VA-WOE-PLL-10U-C) | | \$4,935.00 | ĸ | 31% | \$3,405.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOEPLL10UC-I | SEL VA-WOE-PLL-10U-C) | | \$5,157.08 | К | 31% | \$3,558.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOEPLL10UC-K VA-WOE-PLL-10U-F | SEL VA-WOE-PLL-10U-C) SEL: VA-WOE-PLL-10U-F | | \$4,493.56 \$4,526.50 | K | 31% 31% | \$3,100.56 \$3,123.29 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE "CARAHSOFT |
| VA-WOE-PLL-10U-F VAWOEPLLUC | SEL VA-WOE-PLL-100-F SEL VA-WOE-PLL-U-C) | | \$4,526.50 | K | 31% | \$3,123.29 \$34,051.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOEPLLUC-I | SEL VA-WOE-PLL-U-C) | | \$51,570.75 | K | 31% | \$35,583.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOEPLLUC-K | SEL VA-WOE-PLL-U-C) | | \$44,935.64 | K | 31% | \$31,005.59 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VA-WOE-PLL-U-F VAWOIADTLD2GC | SEL: VA-WOE-PLL-U-F SEL VA-WOI-AD-TLSS-D-2G-C | | \$45,265.00 \$90.00 | K | 31% 31% | \$31,232.85 \$62.10 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT |
| VAWOIADTLD2GC-I | SEL VA-WOI-AD-TLSS-D-2G-C SEL VA-WOI-AD-TLSS-D-2G-C | | \$94.05 | K | 31% | \$64.89 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOIADTLD2GC-K | SEL VA-WOI-AD-TLSS-D-2G-C | | \$83.33 | K | 31% | \$57.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOIADTLD3PC | SEL VA-WOI-AD-TL-D-3P-C) | | \$126.72 | K | 31% | \$87.44 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOIADTLD3PC-I VAWOIADTLD3PC-K | SEL VA-WOI-AD-TL-D-3P-C) SEL VA-WOI-AD-TL-D-3P-C) | | \$132.42 \$139.90 | K | 31% 31% | \$91.37 \$96.53 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWOIADTLDGC | SEL VA-WOI-AD-TLSS-D-G-C | | \$45.00 | K | 31% | \$31.05 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOIADTLDGC-I | SEL VA-WOI-AD-TLSS-D-G-C | | \$47.03 | K | 31% | \$32.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOIADTLDGC-K VAWOIADTLDPC | SEL VA-WOLAD-TLSS-D-G-C SEL VA-WOLAD-TLSS-D-P-C | | \$41.75 \$48.00 | K | 31% 31% | \$28.81 \$33.12 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWOIADTLDPC-I | SEL VA-WOI-AD-TLSS-D-P-C SEL VA-WOI-AD-TLSS-D-P-C | | \$48.00 \$50.16 | K | 31% | \$33.12 \$34.61 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| VAWOIADTLDPC-K | SEL VA-WOI-AD-TLSS-D-P-C | | \$44.53 | K | 31% | \$30.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOIADTLSSD3PF | SEL: VA-WOI-AD-TLSS-D-3P-F | | \$139.39 | K | 31% | \$96.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VAWOIADTLSSDPF VAWOIADTLSSU3PF | SEL: VA-WOI-AD-TLSS-D-P-F SEL: VA-WOI-AD-TLSS-U-3P-F | | \$52.80 \$223.61 | K | 31% 31% | \$36.43 \$154.29 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "CARAHSOFT" CARAHSOFT |
| VAWOIADTLSSUSFF | SEL: VA-WOI-AD-TLSS-U-P-F | | \$84.70 | K | 31% | \$58.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| VAWOIADTLU2GC | SEL VA-WOI-AD-TLSS-U-2G-C | | \$144.00 | K | 31% | \$99.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOIADTLU2GC-I | SEL VA-WOI-AD-TLSS-U-2G-C | | \$150.48 | K | 31% | \$103.83 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOIADTLU2GC-K VAWOIADTLU2PC | SEL VA-WOI-AD-TLSS-U-2G-C SEL VA-WOI-AD-TLSS-U-2P-C | | \$133.46 \$154.00 | K | 31% 31% | \$92.09 \$106.26 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWOIADTLU2PC-I | SEL VA-WOI-AD-TLSS-U-2P-C | | \$160.93 | K | 31% | \$111.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOIADTLU2PC-K | SEL VA-WOI-AD-TLSS-U-2P-C | | \$142.58 | K | 31% | \$98.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOIADTLU3GC VAWOIADTLU3GC-I | SEL VA-WOI-AD-TL-U-3G-C) SEL VA-WOI-AD-TL-U-3G-C) | | \$190.08 \$198.63 | K | 31% 31% | \$131.16 \$137.05 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWOIADTLU3GC-K | SEL VA-WOI-AD-TL-U-3G-C) | | \$209.66 | K | 31% | \$144.67 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOIADTLU3PC | SEL VA-WOI-AD-TL-U-3P-C) | | \$203.28 | K | 31% | \$140.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOIADTLU3PC-I | SEL VA-WOI-AD-TL-U-3P-C) | | \$212.43 | K | 31% | \$146.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOIADTLU3PC-K | SEL VA-WOI-AD-TL-U-3P-C) SEL VA-WOI-AD-TLSS-U-G-C | | \$224.38 \$72.00 | K | 31% 31% | \$154.82 \$49.68 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWOIADTLUGC-I | SEL VA-WOI-AD-TLSS-U-G-C | | \$75.24 | K | 31% | \$51.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOIADTLUGC-K | SEL VA-WOI-AD-TLSS-U-G-C | | \$67.06 | K | 31% | \$46.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOIADTLUPC-I | SEL VA-WOLAD-TLSS-U-P-C SEL VA-WOLAD-TLSS-LP-C | | \$77.00 \$80.47 | K | 31% 31% | \$53.13 \$55.52 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWOIADTLUPC-I VAWOIADTLUPC-K | SEL VA-WOI-AD-TLSS-U-P-C SEL VA-WOI-AD-TLSS-U-P-C | | \$80.47 \$71.61 | K K | 31% | \$55.52 \$49.41 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWOIADTSD2PC | SEL VA-WOI-AD-TLSS-D-2P-C | | \$96.00 | ĸ | 31% | \$66.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOIADTSD2PC-I | SEL VA-WOI-AD-TLSS-D-2P-C | | \$100.32 | K | 31% | \$69.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOIADTSD2PC-K VAWOIADTSD3GC | SEL VA-WOI-AD-TLSS-D-2P-C SEL VA-WOI-AD-TS-D-3G-C) | | \$89.19 \$118.80 | K | 31% 31% | \$61.54 \$81.97 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWOIADTSD3GC-I | SEL VA-WOI-AD-TS-D-3G-C) | | \$124.15 | K | 31% | \$85.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOIADTSD3GC-K | SEL VA-WOI-AD-TS-D-3G-C) | | \$131.37 | К | 31% | \$90.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOIATD3GC1-K VAWOIATD3PC1-K | SEL VA-WOI-AD-TLSS-D-3G-C SEL VA-WOI-AD-TLSS-D-3P-C | | \$125.00 \$133.46 | K | 31% 31% | \$86.25 \$92.09 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| VAWOIATLD3PC1 | SEL VA-WOI-AD-TLSS-D-3P-C | | \$133.46 \$144.00 | K | 31% | \$92.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| VAWOIATLD3PC1-I | SEL VA-WOI-AD-TLSS-D-3P-C | | \$150.48 | K | 31% | \$103.83 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOIATLU3GC1 | SEL VA-WOI-AD-TLSS-U-3G-C | | \$216.00 | K | 31% | \$149.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOIATLU3GC1-I VAWOIATLU3PC1 | SEL VA-WOI-AD-TLSS-U-3G-C SEL VA-WOI-AD-TLSS-U-3P-C | | \$225.72 \$231.00 | K | 31% 31% | \$155.75 \$159.39 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWOIATLU3PC1-I | SEL VA-WOI-AD-TLSS-U-3P-C | | \$241.40 | K | 31% | \$166.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOIATSD3GC1 | SEL VA-WOI-AD-TLSS-D-3G-C | | \$135.00 | K | 31% | \$93.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOIATSD3GC1-I | SEL VA-WOI-AD-TLSS-D-3G-C | | \$141.08 | K | 31% | \$97.35 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| VAWOIATU3GC1-K VAWOIATU3PC1-K | SEL VA-WOI-AD-TLSS-U-3G-C SEL VA-WOI-AD-TLSS-U-3P-C | | \$200.52 \$214.19 | K | 31% 31% | \$138.36 \$147.79 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWOSATLSSD3PF | SEL: VA-WOS-A-TLSS-D-3P-F | | \$96.80 | K | 31% | \$66.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VAWOSATLSSDGC | SEL VA-WOS-A-TLSS-D-G-C) | | \$30.90 | К | 31% | \$21.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOSATLSSDGC-I VAWOSATLSSDGC-K | SEL VA-WOS-A-TLSS-D-G-C) SEL VA-WOS-A-TLSS-D-G-C) | | \$32.29 \$28.67 | K | 31% 31% | \$22.28 \$19.78 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWOSATLSSDGC-R | SEL VA-WOS-A-TLSS-D-P-C) | | \$28.67 | K | 31% | \$19.78 \$22.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| VAWOSATLSSDPC-I | SEL VA-WOS-A-TLSS-D-P-C) | | \$34.49 | K | 31% | \$23.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOSATLSSDPC-K | SEL VA-WOS-A-TLSS-D-P-C) | | \$30.62 | K | 31% | \$21.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOSATLSSDPF VAWOSATLSSLI3PF | SEL: VA-WOS-A-TLSS-D-P-F SEL: VA-WOS-A-TLSS-LSP-F | | \$36.30 \$156.75 | K | 31% 31% | \$25.05 \$108.16 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT |
| | SEL: VA-WOS-A-TLSS-U-3P-F SEL VA-WOS-A-TLSS-U-G-C) | | \$156.75 \$49.45 | K | 31% | \$108.16 \$34.12 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | ** CARAHSOFT VMWARE |
| VAWOSATLSSUGC | SEL VA-WOS-A-TLSS-U-G-C) | | | | | | | \$0.00 | \$0.00 | | | | | |

NVP MNWNC-109 Price List-3rd party final - 2023-03 74 of 84

| sku | DESCRIPTION | Model Sub | PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|--|-----------|----------------------------|------------------|------------------------|----------------------------|---------------------------|-----------------------------------|--------------------------|------------------|--------------------------------------|-------------------------------|------------------|-----------------------------|
| VAWOSATLSSUPC VAWOSATLSSUPC-I | SEL VA-WOS-A-TLSS-U-P-C) SEL VA-WOS-A-TLSS-U-P-C) | | \$54.00 \$56.43 | K | 31% 31% | \$37.26 \$38.94 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWOSATLSSUPC-K | SEL VA-WOS-A-TLSS-U-P-C) | | \$50.43 | K | 31% | \$34.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWOSATLSSUPF | SEL: VA-WOS-A-TLSS-U-P-F | | \$59.40 | K | 31% | \$40.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VAWPDADTLSSDPF | SEL: VA-WPD-AD-TLSS-D-P-F | | \$10.01 | K | 31% | \$6.91 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VAWSAPLLADUGC VAWSAPLLADUGC-I | SEL VA-WSD-WS-PLAUG-C) SEL VA-WSA-PLLA-D-UG-C) | | \$55.50 \$58.00 | K | 31% 31% | \$38.30 \$40.02 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWSAPLLADUGC-I | SEL VA-WSA-PLEA-D-0G-C) | | \$42.25 | K | 31% | \$40.02 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWSAPLLAUUGC | SEL VA-WOA-PLL-A-D-C) | | \$122.50 | K | 31% | \$84.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWSAPLLAUUGC-I | SEL VA-WSA-PLLA-U-UG-C) | | \$128.01 | K | 31% | \$88.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWSAPLLAUUGC-K | SEL VA-WSA-PLLA-U-UG-C) | | \$99.61 | K | 31% | \$68.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWSDWAPLAUGC VAWSDWAPLAUGC-I | SEL VA-WSD-WA-PLA-U-UG-C SEL VA-WSD-WA-PLA-U-UG-C | | \$176.50 \$184.44 | K | 31% 31% | \$121.79 \$127.26 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VAWSDWAPLAUGC-K | SEL VA-WSD-WA-PLA-U-IG-C | | \$164.44 | K | 31% | \$127.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWSDWSPLAUGC | SEL VA-WSD-WS-PLA-U-UG-C | | \$55.50 | K | 31% | \$38.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWSDWSPLAUGC-I | SEL VA-WSD-WS-PLA-U-UG-C | | \$58.00 | K | 31% | \$40.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VAWSDWSPLAUGC-K | SEL VA-WSD-WS-PLA-U-UG-C | | \$51.49 | K | 31% | \$35.53 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| V-BMS-PL-DV2-F VBMSSBCLDDV21YF | SEL: V-BMS-PL-DV2-F | | \$90.00 \$75.00 | K | 31% 31% | \$62.10 \$51.75 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VBMSSBCLDDV21YF VBMSSBCLDDV22YF | SEL: V-BMS-SB-CLDDV2-1Y-F SEL: V-BMS-SB-CLDDV2-2Y-F | | \$150.00 | K | 31% | \$51.75 \$103.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VBMSSBCLDDV23YF | SEL: V-BMS-SB-CLDDV2-3Y-F | | \$225.00 | K | 31% | \$155.25 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VBMSSBDCLDDV21YF | SEL: V-BMS-SBDCLDDV2-1Y-F | | \$87.00 | K | 31% | \$60.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VBMSSBDCLDDV22YF | SEL: V-BMS-SBDCLDDV2-2Y-F | | \$174.00 | K | 31% | \$120.06 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VBMSSBDCLDDV23YF | SEL: V-BMS-SBDCLDDV2-3Y-F | | \$261.00 | K | 31% | \$180.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VBMSSBOPDV21YF VBMSSBOPDV22YF | SEL: V-BMS-SB-OP-DV2-1Y-F SEL: V-BMS-SB-OP-DV2-2Y-F | | \$63.00 \$126.00 | K | 31% 31% | \$43.47 \$86.94 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VBMSSBOPDV22YF | SEL: V-BMS-SB-OP-DV2-2Y-F | | \$126.00 | K | 31% | \$130.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VC-EPIC-F | SEL: V-DWS-SB-OF-DV2-31-F SEL: VC-EPIC-F | | \$67,925.00 | K | 31% | \$46,868.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VCS6-FND-F | SEL: VCS6-FND-F | | \$1,688.50 | K | 31% | \$1,165.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VCS6FNDSTDUGF | SEL: VCS6-FND-STD-UG-F | | \$5,614.40 | K | 31% | \$3,873.94 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VCS6-STD-F VCS7FNDC | SEL: VCS6-STD-F SEL VCS7-FND-C) | | \$6,792.50 \$1.535.00 | K | 31% 31% | \$4,686.83 \$1,059.15 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VCS7FNDC-I | SEL VCS7-FND-C) SEL VCS7-FND-C | | \$1,535.00 \$1,795.95 | K | 31% 31% | \$1,059.15 \$1,239.21 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VCS7FNDC-K | SEL VCS7-FND-C SEL VCS7-FND-C) | | \$1,675.08 | K | 31% | \$1,259.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VCS7FNDSTDUGC | SEL VCS7-FND-STD-UG-C) | | \$5,104.00 | K | 31% | \$3,521.76 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VCS7FNDSTDUGC-I | SEL VCS7-FND-STD-UG-C | | \$5,971.68 | K | 31% | \$4,120.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VCS7FNDSTDUGC-K | SEL VCS7-FND-STD-UG-C) | | \$5,580.06 | K | 31% | \$3,850.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VCS7STDC | SEL VCS7-STD-C) | | \$6,175.00 | K | 31% | \$4,260.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VCS7STDC-I VCS7STDC-K | SEL VCS7-STD-C SEL VCS7-STD-C) | | \$7,224.75 \$6,753.68 | K | 31% 31% | \$4,985.08 \$4,660.04 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VCS8FNDCC | SEL VCS8-FND-C) | | \$1,535.00 | K | 31% | \$1,059.15 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VCS8FNDC-I | SEL VCS8-FND-C) | | \$1,795.95 | K | 31% | \$1,239.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VCS8FNDC-K | SEL VCS8-FND-C) | | \$1,536.46 | K | 31% | \$1,060.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VCS8FNDSTDUGCC | SEL VCS8-FND-STD-UG-C) | | \$5,104.00 | K | 31% | \$3,521.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VCS8FNDSTDUGC-I VCS8FNDSTDUGC-K | SEL VCS8-FND-STD-UG-C) SEL VCS8-FND-STD-UG-C) | | \$5,971.68 | K | 31% | \$4,120.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VCS8FNDSTDUGC-K VCS8STDCC | SEL VCS8-FND-STD-UG-C) SEL VCS8-STD-C) | | \$5,107.42 \$6,175.00 | K | 31% 31% | \$3,524.12 \$4,260.75 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| VCS8STDC-I | SEL VCS8-STD-C) | | \$7,224,75 | K | 31% | \$4,200.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VCS8STDC-K | SEL VCS8-STD-C) | | \$6,181.64 | К | 31% | \$4,265.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VCSRM14EPLUGF | SEL: VC-SRM1-4EPL-UG-F | | \$4,180.00 | K | 31% | \$2,884.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VCSRM825EC VCSRM825EC-I | SEL VC-SRM8-25E-C) SEL VC-SRM8-25E-C) | | \$12,750.00 | K | 31% | \$8,797.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VCSRM825EC-I VCSRM825EC-K | SEL VC-SRM8-25E-C) SEL VC-SRM8-25E-C) | | \$14,917.50 \$12,792.97 | K | 31% 31% | \$10,293.08 \$8,827.15 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| VC-SRM8-25E-F | SEL: VC-SRM8-25E-F | | \$14.025.00 | K | 31% | \$9,677.25 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VCSRM825EUGC | SEL VC-SRM8-25SE-UG-C | | \$8,498.00 | K | 31% | \$5,863.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VCSRM825EUGC-I | SEL VC-SRM8-25SE-UG-C | | \$9,942.66 | K | 31% | \$6,860.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VCSRM825EUGC-K | SEL VC-SRM8-25SE-UG-C | | \$8,496.09 | К | 31% | \$5,862.30 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VCSRM825SC VCSRM825SC-I | SEL VC-SRM8-25S-C) SEL VC-SRM8-25S-C) | | \$5,025.00 \$5.879.25 | K | 31% 31% | \$3,467.25 \$4,056.68 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE |
| VCSRM825SC-K | SEL VC-SRM8-25S-C) | | \$5,079.25 | K | 31% | \$4,056.66 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VCSRM825SEUGF | SEL: VC-SRM8-25SE-UG-F | | \$9.347.80 | K | 31% | \$6,449.98 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VC-SRM8-25S-F | SEL: VC-SRM8-25S-F | | \$5,527.50 | K | 31% | \$3,813.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VIPRARCH250TB | SELECT 250TB VIPR ArchLic SrvPro | | \$104,763.00 | K | 31% | \$72,286.47 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " NTP SOFTWARE |
| VLM10GS-HA-EMC3Y VLM10GS-HA-EMC5Y | SEL KEMP VLM-10G EMC HA 3Y Subscription SEL KEMP VLM-10G EMC HA 5Y Subscription | | \$49,230.77 \$82.046.15 | K | 31% 31% | \$33,969.23 \$56.611.84 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" KEMP |
| VLM10GS-HA-EMC5Y VLM3000-HA-EMC3Y | SEL KEMP VLM-10G EMC HA 3Y Subscription SEL KEMP VLM-3000 EMC HA 3Y Bundle | | \$82,046.15 \$48.369.23 | K | 31% | \$56,611.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| VLM3000-HA-EMC5Y | SEL KEMP VLM-3000 EMC HA 5Y Bundle | | \$68.369.23 | K | 31% | \$47,174,77 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| VMTE-100GB-AN-D | SEL Splunk VM Term SSup 21-100GB/dayAN | | \$11,538.46 | К | 31% | \$7,961.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** SPLUNK |
| VMTE-100GB-AP-D | SEL Splunk VM Term SSup 21-100GB/dayAP | | \$13,846.15 | K | 31% | \$9,553.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| VMTE-100GB-EM-D | SEL Splunk VM Term SSup 21-100GB/dayEM | | \$10,615.38 | K | 31% | \$7,324.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| VMTE-100GB-US-D | SEL Splunk VM Term SSup 21-100GB/dayUS SEL Splunk VM Term SSup 101+GB/dayAN | | \$9,230.77 \$26,899.04 | K | 31% 31% | \$6,369.23 \$18.560.34 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| VMTE-101GB-AR-D | SEL Splunk VM Term SSup 101+GB/dayAP | | \$20,099.04 | K | 31% | \$22,272.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "SPLUNK |
| VMTE-101GB-EM-D | SEL Splunk VM Term SSup 101+GB/dayEM | | \$24,747.12 | K | 31% | \$17,075.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | *** SPLUNK |
| VMTE-101GB-US-D | SEL Splunk VM Term SSup 101+GB/dayUS | | \$21,519.23 | K | 31% | \$14,848.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| VMTE-20GB-AN-D | SEL Splunk VM Term SSup 6-20GB/dayAN | | \$5,769.23 | K | 31% | \$3,980.77 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| VMTE-20GB-AP-D VMTE-20GB-FM-D | SEL Splunk VM Term SSup 6-20GB/dayAP SEL Splunk VM Term SSup 6-20GB/dayEM | | \$6,923.08 \$5,307.69 | K | 31% 31% | \$4,776.93 \$3,662.31 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| VMTE-20GB-EM-D | SEL Splunk VM Term SSup 6-20GB/dayUS | | \$5,307.69 | K | 31% | \$3,662.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| VMTE-5GB-AN-D | SEL Splunk VM Term SSup 1-5GB/dayAN | | \$2,884.62 | K | 31% | \$1,990.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | *** SPLUNK |
| VMTE-5GB-AP-D | SEL Splunk VM Term SSup 1-5GB/dayAP | | \$3,461.54 | K | 31% | \$2,388.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| VMTE-5GB-EM-D | SEL Splunk VM Term SSup 1-5GB/dayEM | | \$2,653.85 | K | 31% | \$1,831.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| VMTE-5GB-US-D VMTG-100GB-AN-D | SEL Splunk VM Term SSup 1-5GB/dayUS SEL Splunk VM Term PSup 21-100GB/dayAN | | \$2,307.69 \$13,846.15 | K | 31% 31% | \$1,592.31 \$9.553.84 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK |
| VMTG-100GB-AN-D | SEL Splunk VM Term PSup 21-100GB/dayAP SEL Splunk VM Term PSup 21-100GB/dayAP | | \$13,846.15 \$16,615.38 | K | 31% | \$9,553.84 \$11,464.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| VMTG-100GB-EM-D | SEL Splunk VM Term PSup 21-100GB/dayEM | | \$12,738.46 | ĸ | 31% | \$8,789.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| VMTG-100GB-US-D | SEL Splunk VM Term PSup 21-100GB/dayUS | | \$11,076.92 | ĸ | 31% | \$7,643.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| VMTG-101GB-AN-D | SEL Splunk VM Term PSup 101+GB/dayAN | | \$32,278.85 | K | 31% | \$22,272.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| VMTG-101GB-AP-D | SEL Splunk VM Term PSup 101+GB/dayAP | | \$38,734.62 \$29,696.54 | K | 31% 31% | \$26,726.89 \$20,490.61 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| /MTG-101GB-EM-D /MTG-101GB-US-D | SEL Splunk VM Term PSup 101+GB/dayEM SEL Splunk VM Term PSup 101+GB/dayUS | | \$29,696.54 \$25.823.08 | K | 31% 31% | \$20,490.61 \$17.817.93 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| /MTG-101GB-US-D | SEL Splunk VM Term PSup 6-20GB/dayAN | | \$25,823.08 | K | 31% | \$17,817.93 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| VMTG-20GB-AN-D | SEL Splunk VM Term PSup 6-20GB/dayAP | | \$8,307.69 | K | 31% | \$5,732.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| VMTG-20GB-EM-D | SEL Splunk VM Term PSup 6-20GB/dayEM | | \$6,369.23 | ĸ | 31% | \$4,394.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| VMTG-20GB-US-D | SEL Splunk VM Term PSup 6-20GB/dayUS | | \$5,538.46 | K | 31% | \$3,821.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| VMTG-5GB-AN-D | SEL Splunk VM Term PSup 1-5GB/dayAN | | \$3,461.54 | K | 31% | \$2,388.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " SPLUNK |
| VMTG-5GB-AP-D VMTG-5GB-EM-D | SEL Splunk VM Term PSup 1-5GB/dayAP SEL Splunk VM Term PSup 1-5GB/dayEM | | \$4,153.85 \$3,184.62 | K | 31% 31% | \$2,866.16 \$2,197.39 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" SPLUNK "" SPLUNK |
| U-Ma-doc-oriviv | SEL Splunk VM Term PSup 1-5GB/dayEM SEL Splunk VM Term PSup 1-5GB/dayUS | | \$3,184.62 \$2,769.23 | K | 31% | \$2,197.39 \$1,910.77 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | " SPLUNK " SPLUNK |
| | SEL: V-PS-AWC-OP-SP-F | | \$2,769.23 | K | 31% | \$1,910.77 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VMTG-5GB-US-D V-PS-AWC-OP-SP-F | | | \$500.00 | K | 31% | \$345.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| V-PS-AWC-OP-SP-F | SEL: V-PS-AWV-SP-F | | | | | | | | | | | | | |
| V-PS-AWC-OP-SP-F V-PS-AWV-SP-F V-PS-CERT-TCP-F | SEL: V-PS-CERT-TCP-F | | \$1,100.00 | K | 31% | \$759.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| V-PS-AWC-OP-SP-F V-PS-AWV-SP-F V-PS-CERT-TCP-F V-PS-CERT-TOPE-F | SEL: V-PS-CERT-TCP-F SEL: V-PS-CERT-TOPE-F | | \$1,100.00 \$1,100.00 | K K | 31% 31% | \$759.00 \$759.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| VMTG-5GB-US-D V-PS-AWC-OP-SP-F V-PS-AWV-SP-F V-PS-CERT-TCP-F V-PS-CERT-TDP-F V-PS-MCC-BMS-SPF | SEL: V-PS-CERT-TCP-F | | \$1,100.00 | K K K | 31% | \$759.00 | \$0.00 | | | | | | | |

NVP MNWNC-109 Price List-3rd party final - 2023-03 75 of 84

| SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|---|--|-----------|--|------------------|------------------------|--------------------------|---------------------------|-----------------------------------|--------------------------|----------------------------|--------------------------------------|-------------------------------|------------------|-----------------------------|
| V-PS-MCMCLDHZSPF V-PS-MCM-CLDSPF | SEL: V-PS-MCM-CLD-HZ-SP-F | | \$4,400.00 | К | 31% | \$3,036.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| V-PS-MCM-CLDSPF V-PS-MCM-OPHZSPF | SEL: V-PS-MCM-CLD-SP-F SFI: V-PS-MCM-OP-HZ-SP-F | | \$2,750.00 \$5,500.00 | K | 31% 31% | \$1,897.50 \$3,795.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT VMWARE |
| V-PS-MCM-OPHZSPF V-PS-MCM-OP-SP-F | SEL: V-PS-MCM-OP-HZ-SP-F SEL: V-PS-MCM-OP-SP-F | | \$5,500.00 \$3,850.00 | K | 31% | \$3,795.00 \$2,656.50 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** CARAHSOFT |
| V-PS-SC-CLD-SP-F | SEL: V-PS-WCW-OP-SP-F | | \$5,000.00 | K | 31% | \$3,450.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| V-PS-SC-OP-SP-F | SEL: V-PG-SC-CLD-SP-F | | \$7,500.00 | , , , | 31% | \$5,450.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| V-PS-SVR-MIGSPF | SEL: V-PS-SVR-MIG-SP-F | | \$550.00 | K | 31% | \$379.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| V-PS-TRN-BTCMP-F | SEL: V-PS-TRN-BTCMP-F | | \$2,750.00 | K | 31% | \$1,897.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| V-PS-TRN-EXP-F | SEL: V-PS-TRN-EXP-F | | \$1,100.00 | K | 31% | \$759.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| V-PS-TRN-PROAWF | SEL: V-PS-TRN-PRO-AW-F | | \$1,100.00 | K | 31% | \$759.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| V-PS-TRNPUTCPAWF | SEL: V-PS-TRN-PU-TCP-AW-F | | \$1,100.00 | K | 31% | \$759.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| V-PS-TRN-PUTCPF | SEL: V-PS-TRN-PU-TCP-F | | \$2,200.00 | K | 31% | \$1,518.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| V-PS-TRNPUTOPAWF | SEL: V-PS-TRN-PU-TOP-AW-F | | \$1,100.00 | K | 31% | \$759.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| V-PS-TRN-PUTPAWF | SEL: V-PS-TRN-PU-TP-AW-F | | \$1,100.00 | K | 31% | \$759.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| V-PS-TRN-PU-TP-F | SEL: V-PS-TRN-PU-TP-F | | \$2,200.00 | K | 31% | \$1,518.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| V-PS-VCB-CLD-S-F | SEL: V-PS-VCB-CLD-SP-F | | \$6,000.00 | К | 31% | \$4,140.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| V-PS-VCB-OP-SP-F | SEL: V-PS-VCB-OP-SP-F | | \$9,500.00 | K | 31% | \$6,555.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| V-PS-VMW-WKS-SPF | SEL: V-PS-VMW-WKS-SP-F | | \$27,500.00 | K | 31% | \$18,975.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| VR18AADOADV2UGF VR18AADOENT2UGF | SEL: VR18-AADO-ADV2-UG-F SEL: VR18-AADO-ENT2-UG-F | | \$7,024.60 | K | 31% | \$4,846.97 \$3,039.04 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT CARAHSOFT |
| VR18AADOENTUGF VR18AADOENTUGF | SEL: VR18-AADO-EN12-UG-F SEL: VR18-AADO-ENT-UG-F | | \$4,404.40 \$1,040.60 | K | 31% 31% | \$3,039.04 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT |
| VR18ADVENTUGE VR18ADVENTUGE | SEL: VR18-AADV-ENT-UG-F | | \$1,040.60 | K | 31% | \$1 290 30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18-ADV-F | SEL: VR18-ADV-EN1-0G-P | | \$7,089.50 | , , | 31% | \$4,891.76 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18BCLCADVUGF | SEL: VR18-BCLC-ADV-UG-F | | \$4,065,60 | K | 31% | \$2,805.26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18BCLCADVUGF VR18BCLCENTUGF | SEL: VR18-BCLC-ADV-UG-F SEL: VR18-BCLC-ENT-UG-F | | \$4,065.60 | K | 31% | \$2,805.26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18BCLOADVUGF | SEL: VR18-BCLO-ADV-UG-F | | \$1,573.00 | , , | 31% | \$4,057.61 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18BCLOENTUGF | SEL: VR18-BCLO-ADV-UG-F SEL: VR18-BCLO-ENT-UG-F | | \$3,388.00 | K | 31% | \$1,085.37 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| VR18-FNT-F | SEL: VR18-BXT-F | | \$8,386.00 | K | 31% | \$6,030.72 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18LI4CADVUGF | SEL: VR18-LI4C-ADV-UG-F | | \$5,929.00 | K | 31% | \$4.091.01 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| VR18LI4CENTUGF | SEL: VR18-LI4C-ENT-UG-F | | \$7,744.00 | K | 31% | \$5,343.36 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18LI4CSTDUGF | SEL: VR18-LI4C-STD-UG-F | | \$2,783.00 | K | 31% | \$1,920.27 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18LI4OADVUGF | SEL: VR18-LI4O-ADV-UG-F | | \$1,567.50 | K | 31% | \$1,081.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18LI40ENTUGF | SEL: VR18-LI4O-ENT-UG-F | | \$3,382.50 | K | 31% | \$2,333.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18LI4OSTD2UGF | SEL: VR18-LI4O-STD2-UG-F | | \$3,073.40 | K | 31% | \$2,120.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18OADCADVUGF | SEL: VR18-OADC-ADV-UG-F | | \$4,368.10 | K | 31% | \$3,013.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18OADCENTUGF | SEL: VR18-OADC-ENT-UG-F | | \$6,183.10 | K | 31% | \$4,266.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18OADCSTDUGF | SEL: VR18-OADC-STD-UG-F | | \$1,222.10 | K | 31% | \$843.25 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18OADOADV2UGF | SEL: VR18-OADO-ADV2-UG-F | | \$7,024.60 | K | 31% | \$4,846.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18OADOENTUGF | SEL: VR18-OADO-ENT-UG-F | | \$1,040.60 | K | 31% | \$718.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18OADOSTD2UGF | SEL: VR18-OADO-STD2-UG-F | | \$732.60 | K | 31% | \$505.49 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR180CSPUPRO | SEL VR18-OC-S-P-U-PRO) | | \$986.00 | К | 31% | \$680.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR180ENOAAM3UGF | SEL: VR18-0ENO-AAM3-UG-F | | \$7,304.00 | K | 31% | \$5,039.76 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR180EN0ENT3UGF | SEL: VR18-OENO-ENT3-UG-F | | \$7,242.40 | K | 31% | \$4,997.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR180ENOSAM4UGF | SEL: VR18-OENO-SAM4-UG-F | | \$4,370.30 | K | 31% | \$3,015.51 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR180ICADVUGF | SEL: VR18-OIC-ADV-UG-F | | \$5,311.90 | K | 31% | \$3,665.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18OICENTUGF | SEL: VR18-OIC-ENT-UG-F | | \$7,126.90 | K | 31% | \$4,917.56 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "CARAHSOFT |
| VR18OICSTDUGF VR18OSCSPUPRO | SEL: VR18-OIC-STD-UG-F SEL VR18-OSC-S-P-U-PRO) | | \$2,165.90 \$1.188.00 | K | 31% 31% | \$1,494.47 \$819.72 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | ** CARAHSOFT VMWARE |
| | | | | K | | | | | | | | | | |
| VR18OSTCADVUGF VR18OSTCENTUGF | SEL: VR18-OSTC-ADV-UG-F SEL: VR18-OSTC-ENT-UG-F | | \$6,243.60 \$8.058.60 | K | 31% 31% | \$4,308.08 \$5,560.43 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "CARAHSOFT CARAHSOFT |
| VR18OSTCSTDUGF | SEL: VR18-OSTC-STD-UG-F | | \$3.097.60 | K | 31% | \$2,137.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18OSTVADVUGF | SEL: VR18-OSTV-ADV-UG-F | | \$3,908.30 | , , | 31% | \$2,696.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18OSTVCADVUGF | SEL: VR18-OSTVC-ADV-UG-F | | \$6,848.60 | , , | 31% | \$4,725.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18OSTVCADVOGE VR18OSTVCENTUGE | SEL: VR18-OSTVC-ENT-UG-F | | \$8,675,70 | K | 31% | \$5,986.23 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18OSTVCSTDUGF | SEL: VR18-OSTVC-STD-UG-F | | \$3,733,40 | K | 31% | \$2,576.05 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18OSTVENTUGF | SEL: VR18-OSTV-ENT-UG-F | | \$5,723.30 | K | 31% | \$3,949.08 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18OSTVSTDLIGE | SEL: VR18-OSTV-STD-IIG-F | | \$762.30 | ĸ | 31% | \$525.99 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18STDADVUGF | SEL: VR18-STD-ADV-UG-F | | \$3,146.00 | K | 31% | \$2,170.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18STDENTUGF | SEL: VR18-STD-ENT-UG-F | | \$4,961.00 | К | 31% | \$3,423.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR18-STD-F | SEL: VR18-STD-F | | \$4,229.50 | K | 31% | \$2,918,36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VR19AAM3C | SEL VR19-AAM3-C) | | \$24,365.00 | K | 31% | \$16.811.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19AAM3C-I | SEL VR19-AAM3-C) | | \$28,507.05 | K | 31% | \$19,669.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19AAM3C-K | SEL VR19-AAM3-C) | | \$24,381.51 | K | 31% | \$16,823.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19ADOADV2UC | SEL VR19-AADO-ADV2-UG-C | | \$7,887.00 | K | 31% | \$5,442.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19ADOADV2UC-I | SEL VR19-AADO-ADV2-UG-C | | \$9,227.79 | K | 31% | \$6,367.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19ADOADV2UC-K | SEL VR19-AADO-ADV2-UG-C | | \$7,910.16 | K | 31% | \$5,458.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19ADOENT2UC | SEL VR19-AADO-ENT2-UG-C | | \$5,528.00 | K | 31% | \$3,814.32 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19ADOENT2UC-I | SEL VR19-AADO-ENT2-UG-C | | \$6,467.76 | K | 31% | \$4,462.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19ADOENT2UC-K | SEL VR19-AADO-ENT2-UG-C | | \$5,533.85 | K | 31% | \$3,818.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19ADV2C | SEL VR19-ADV2-C) | | \$16,420.00 | K | 31% | \$11,329.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19ADV2C-I | SEL VR19-ADV2-C) | | \$19,211.40 | K | 31% | \$13,255.87 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19ADV2C-K | SEL VR19-ADV2-C) | | \$16,438.80 | K | 31% | \$11,342.77 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19ADVC | SEL VR19-ADV-C) | | \$8,210.00 | K | 31% | \$5,664.90 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19ADVC-I VR19ADVC-K | SEL VR19-ADV-C) | | \$9,605.70 | K | 31% | \$6,627.93 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19ADVC-K VR19ADVENTUGC | SEL VR19-ADV-C) SEL VR19-ADV-ENT-LIG-C) | | \$8,203.13 \$1,914.00 | K | 31% 31% | \$5,660.16 \$1,320.66 | \$0.00 \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VR19ADVENTUGC-I | SEL VR19-ADV-ENT-UG-C) SEL VR19-ADV-ENT-UG-C) | | \$1,914.00 | r. | 31% | \$1,320.66 \$1,545.17 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19ADVENTUGC-I VR19ADVENTUGC-K | SEL VR19-ADV-ENT-UG-C) SEL VR19-ADV-ENT-UG-C) | | \$2,239.38 \$1,917.32 | K | 31% | \$1,545.17 \$1,322.95 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| VR19AOENTUGC | SEL VR19-AADO-ENT-UG-C | | \$1,623.00 | к | 31% | \$1,322.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19AOENTUGC-I | SEL VR19-AADO-ENT-UG-C | | \$1,898.91 | K | 31% | \$1,119.07 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19AOENTUGC-K | SEL VR19-AADO-ENT-UG-C | | \$1,624.35 | ĸ | 31% | \$1,120.80 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19ENT2C | SEL VR19-ENT2-C) | | \$19,900.00 | K | 31% | \$13,731.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19ENT2C-I | SEL VR19-ENT2-C) | | \$23,283.00 | K | 31% | \$16,065.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19ENT2C-K | SEL VR19-ENT2-C) | | \$19,921.88 | K | 31% | \$13,746.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19ENT3C | SEL VR19-ENT3-C) | | \$29,850.00 | K | 31% | \$20,596.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19ENT3C-I | SEL VR19-ENT3-C) | | \$34,924.50 | K | 31% | \$24,097.91 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /R19ENT3C-K | SEL VR19-ENT3-C) | | \$29,882.81 | K | 31% | \$20,619.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R19ENTC | SEL VR19-ENT-C) | | \$9,950.00 | K | 31% | \$6,865.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /R19ENTC-I | SEL VR19-ENT-C) | | \$11,641.50 | K | 31% | \$8,032.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /R19ENTC-K | SEL VR19-ENT-C) | | \$9,960.94 | K | 31% | \$6,873.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R19LI8ADVUGC | SEL VR19-LI8C-ADV-UG-C | | \$7,161.00 | K | 31% | \$4,941.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /R19LI8ADVUGC-I | SEL VR19-LI8C-ADV-UG-C | | \$8,378.37 | K | 31% | \$5,781.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19LI8ADVUGC-K | SEL VR19-LI8C-ADV-UG-C | | \$7,161.46 | K | 31% | \$4,941.41 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19LI8CENUGC | SEL VR19-LI8C-ENT-UG-C | | \$9,075.00 | K | 31% | \$6,261.75 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19LI8CENUGC-I | SEL VR19-LI8C-ENT-UG-C | | \$10,617.75 | K | 31% | \$7,326.25 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19LI8CENUGC-K | SEL VR19-LI8C-ENT-UG-C | | \$9,082.03 | K | 31% | \$6,266.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL VR19-LI8C-STD-UG-C | | \$3,146.00 | K | 31% | \$2,170.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL VR19-LI8C-STD-UG-C | | \$3,680.82 | K | 31% | \$2,539.77 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19LI8CSTUGC-I | SEL VR19-LI8C-STD-UG-C | | \$3,147.79 | K | 31% | \$2,171.98 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19LI8CSTUGC-I VR19LI8CSTUGC-K | | | \$4,525.00 | K | 31% | \$3,122,25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19LI8CSTUGC-I VR19LI8CSTUGC-K VR19LI8ENTUGC | SEL VR19-LI8O-ENT-UG-C | | | | | | | | | | | | | |
| VR19LI8CSTUGC-I VR19LI8CSTUGC-K VR19LI8ENTUGC VR19LI8ENTUGC-I | SEL VR19-LI8O-ENT-UG-C | | \$5,294.25 | K | 31% | \$3,653.03 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19LI8CSTUGC-I VR19LI8CSTUGC-K VR19LI8ENTUGC VR19LI8ENTUGC-I VR19LI8ENTUGC-K | SEL VR19-LI8O-ENT-UG-C SEL VR19-LI8O-ENT-UG-C | | \$5,294.25 \$4,527.99 | K K | 31% | \$3,124.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| VR19LI8CSTUGC-I VR19LI8CSTUGC-K VR19LI8ENTUGC VR19LI8ENTUGC-I VR19LI8ENTUGC-K VR19LI8OADVUC | SEL VR19-LI8O-ENT-UG-C SEL VR19-LI8O-ENT-UG-C SEL VR19-LI8O-ADV-UG-C | | \$5,294.25 \$4,527.99 \$2,318.00 | K K | 31% 31% | \$3,124.31 \$1,599.42 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE VMWARE |
| VR19LI8CSTUGC VR19LI8CSTUGC-I VR19LI8CSTUGC-K VR19LI8ENTUGC-K VR19LI8ENTUGC-I VR19LI8ENTUGC-K VR19LI8OADVUC-I VR19LI8OADVUC-I VR19LI8OADVUC-K VR19LI8OADVUC-K | SEL VR19-LI8O-ENT-UG-C SEL VR19-LI8O-ENT-UG-C | | \$5,294.25 \$4,527.99 | к к к | 31% | \$3,124.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |

NVP MNWNC-109 Price List-3rd party final - 2023-03 76 of 84

| ND SKU | DESCRIPTION | Model Sub | PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|--|-----------|----------------------------|------------------|------------------------|----------------------------|---------------------------|-----------------------------------|--------------------------|------------------|--------------------------------------|-------------------------------|------------------|-----------------------------|
| 5 VR19LI8ST2UC1-I VR19LI8ST2UC1-K | SEL VR19-LI8O-STD2-UG-C (SFL VR19-LI8O-STD2-LIG-C | | \$4,498.65 \$3,847.66 | K | 31% 31% | \$3,104.07 \$2,654.89 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 VR19LI8STD2UC | SEL VR19-LI8-STD2-U-C) | | \$3,124.00 | K | 31% | \$2,155.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR19LI8STD2UC-I 5 VR19LI8STD2UC-I | SEL VR19-LI8-STD2-U-C) K SEL VR19-LI8-STD2-U-C) | | \$3,655.08 \$3,724.23 | К | 31% 31% | \$2,522.01 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 VR19LI8STD2UC-P | C SELVR19-OADC-ADV-LIG-C | | \$5,724.23 | K | 31% | \$2,569.72 \$3.741.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| 5 VR19OACADVUGO | C-I SEL VR19-OADC-ADV-UG-C | | \$6,344.91 | К | 31% | \$4,377.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR19OACADVUGO 5 VR19OACENTUGO | | | \$5,426.43 \$7,337.00 | K | 31% 31% | \$3,744.24 \$5.062.53 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 VR19OACENTUGO | C-I SEL VR19-OADC-ENT-UG-C | | \$8,584.29 | K | 31% | \$5,923.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR19OACENTUGO 5 VR19OADADV2LIO | | | \$7,356.77 \$9,125.00 | K | 31% 31% | \$5,076.17 \$6,296.25 | \$0.00 \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 VR19OADADV2UC | C-I SEL VR19-OADO-ADV2-UG-C | | \$10,676.25 | K | 31% | \$7,366.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR19OADADV2UC | C-K SEL VR19-OADO-ADV2-UG-C | | \$9,147.14 | K | 31% | \$6,311.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR19OADENTUC1 5 VR19OADENTUC1 | | | \$1,825.00 \$2,135,25 | K | 31% 31% | \$1,259.25 \$1,473.32 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 VR19OADENTUC1 | -K SEL VR19-OADO-ENT-UG-C | | \$1,826.17 | K | 31% | \$1,260.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR19OADENTUGO 5 VR19OADENTUGO | | | \$1,990.00 \$2,328.30 | K | 31% 31% | \$1,373.10 \$1,606.53 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 VR19OADENTUGO | C-K SEL VR19-OADO-ENT-UG-C | | \$2,367.85 | K | 31% | \$1,633.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR19OADSTDUGO 5 VR19OADSTDUGO | | | \$1,408.00 \$1,647.36 | К | 31% 31% | \$971.52 \$1,136.68 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 VR19OADSTDUGG | C-K SEL VR19-OADC-STD-UG-C | | \$1,409.51 | K | 31% | \$972.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR19OASTD2GC1 | -K SEL VR19-OADO-STD2-UG-C | | \$996.09 | K | 31% | \$687.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR19OASTD2UGC 5 VR19OASTD2UGC | | | \$995.00 \$1,164.15 | K | 31% 31% | \$686.55 \$803.26 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 VR19OASTD2UGC | C-K SEL VR19-OA-STD2-UG-C) | | \$1,189.74 | K | 31% | \$820.92 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR19ODENTUGC 5 VR19ODENTUGC- | SEL VR19-OD-ENT-UG-C) SEL VR19-OD-ENT-UG-C) | | \$1,475.00 \$1,725.75 | K | 31% 31% | \$1,017.75 \$1,190.77 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 VR19ODENTUGC- 5 VR19ODENTUGC- | K SEL VR19-OD-ENT-UG-C) K SEL VR19-OD-ENT-UG-C) | | \$1,725.75 \$1,755.54 | K | 31% | \$1,190.77 \$1,211.32 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 VR190ECENTPUC | SEL VR19-OENC-ENTP-UG-C | | \$5,467.00 | к | 31% | \$3,772.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR190ECENTPUC 5 VR190ECENTPUC | SEL VR19-OENC-ENTP-UG-C SEL VR19-OENC-ENTP-UG-C | | \$6,396.39 \$5,472.01 | K | 31% 31% | \$4,413.51 \$3,775.69 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 VR19ONOEN3UG0 | C SEL VR19-OENO-ENT3-UG-C | | \$10,560.00 | ĸ | 31% | \$7,286.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR19ONOEN3UGO | | | \$12,355.20 | K | 31% | \$8,525.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR19ONOEN3UG0 5 VR19OOAAM3UG0 | C SEL VR19-OENO-AAM3-UG-C | | \$10,579.43 \$9,246.00 | K | 31% 31% | \$7,299.81 \$6,379.74 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 VR1900AAM3UG0 | C-I SEL VR19-OENO-AAM3-UG-C | | \$10,817.82 | К | 31% | \$7,464.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR1900AAM3UG0 | C-K SEL VR19-OENO-AAM3-UG-C SEL VR19-OC-FNT3-UG-C) | | \$9,244.79 \$8,410.00 | K | 31% 31% | \$6,378.91 \$5,802.90 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 VR19O0ENT3UGO | C-I SEL VR19-00-ENT3-UG-C) | | \$9,839.70 | K | 31% | \$6,789.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR19O0ENT3UGC | C-K SEL VR19-OO-ENT3-UG-C) C SEL VR19-OO-SAM4-UG-C) | | \$10,037.20 | К | 31% | \$6,925.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| 5 VR1900SAM4UG0 5 VR1900SAM4UG0 | | | \$4,741.00 \$5.546.97 | K | 31% 31% | \$3,271.29 \$3.827.41 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 VR1900SAM4UG0 | C-K SEL VR19-OO-SAM4-UG-C) | | \$5,581.52 | K | 31% | \$3,851.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR190S4UGC1 VR190SAM4UGC1 | SEL VR19-OENO-SAM4-UG-C 1-I SEL VR19-OENO-SAM4-UG-C) | | \$7,882.00 \$9,221.94 | K | 31% 31% | \$5,438.58 \$6,363.14 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 VR19OSAM4UGC1 | 1-K SEL VR19-OENO-SAM4-UG-C | | \$7,877.60 | K | 31% | \$5,435.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR19OSCADVUGO | | | \$7,299.00 | К | 31% | \$5,036.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR19OSCADVUGO 5 VR19OSCADVUGO | | | \$8,539.83 \$7,291.67 | K | 31% 31% | \$5,892.48 \$5,031.25 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 VR19OSCENUGC | SEL VR19-OSTC-ENT-UG-C | | \$9,213.00 | K | 31% | \$6,356.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR19OSCENUGC- 5 VR19OSCENUGC- | | | \$10,779.21 \$9,212.24 | K | 31% 31% | \$7,437.65 \$6.356.45 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 VR19OSTSTDUGG | SEL VR19-OSTC-STD-UG-C | | \$3,284.00 | К | 31% | \$2,265.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR19OSTSTDUGC 5 VR19OSTSTDUGC | | | \$3,842.28 \$3,287.76 | K | 31% 31% | \$2,651.17 \$2,268.55 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| 5 VR19OSTVSDGC1 | | | \$686.85 | K | 31% | \$473.93 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE |
| 5 VR19OSTVSDUC1 | | | \$685.00 | K | 31% | \$472.65 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR19OSTVSDUC1 5 VR19OSTVSDUG0 | -I SEL VR19-OSTV-STD-UG-C C SEL VR19-OSTV-SD-UG-C) | | \$801.45 \$858.00 | K | 31% 31% | \$553.00 \$592.02 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 VR19OSTVSDUGO | C-I SEL VR19-OSTV-SD-UG-C) | | \$1,003.86 | K | 31% | \$692.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR19OSTVSDUGO 5 VR19OSVADVUGO | | | \$1,019.22 \$4,769.00 | K | 31% 31% | \$703.26 \$3,290.61 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 VR19OSVADVUGO | C-I SEL VR19-OSTV-ADV-UG-C | | \$5,579.73 | K | 31% | \$3,850.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR19OSVADVUGO | | | \$4,772.14 | K | 31% | \$3,292.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR190SVAVUGC 5 VR190SVAVUGC- | SEL VR19-OSTVC-ADV-UG-C SEL VR19-OSTVC-ADV-UG-C | | \$8,096.00 \$9,472.32 | K | 31% 31% | \$5,586.24 \$6,535.90 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 VR19OSVAVUGC- | K SEL VR19-OSTVC-ADV-UG-C | | \$8,105.47 | K | 31% | \$5,592.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19OSVCETUGO VR19OSVCETUGO | C SEL VR19-OSTVC-ENT-UG-C C-I SEL VR19-OSTVC-ENT-UG-C | | \$10,010.00 \$11,711.70 | K | 31% 31% | \$6,906.90 \$8.081.07 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 VR19OSVCETUGO | C-K SEL VR19-OSTVC-ENT-UG-C | | \$10,026.04 | ĸ | 31% | \$6,917.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR19OSVENUGC 5 VR19OSVENUGC- | SEL VR19-OSTV-ENT-UG-C -I SEL VR19-OSTV-ENT-UG-C | | \$6,683.00 \$7,819.11 | K | 31% | \$4,611.27 \$5,395.19 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 VR19OSVENUGC- | K SEL VR19-OSTV-ENT-UG-C | | \$7,819.11 \$6,673.18 | K | 31% 31% | \$5,395.19 \$4,604.49 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VR19OTCSTDUGC | SEL VR19-OSTVC-STD-UG-C | | \$4,081.00 | К | 31% | \$2,815.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19OTCSTDUGG | | | \$4,774.77 \$4.085.29 | K | 31% 31% | \$3,294.59 \$2.818.85 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VR19SAM4C | SEL VR19-SAM4-C) | | \$18,040.00 | K | 31% | \$12,447.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR19SAM4C-I 5 VR19SAM4C-K | SEL VR19-SAM4-C) SEL VR19-SAM4-C) | | \$21,106.80 \$18.066.41 | K | 31% 31% | \$14,563.69 \$12,465.82 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VR19STADVUGC1 | -I SEL VR19-STD-ADV-UG-C | | \$4,697.55 | K | 31% | \$3,241.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19STD2C | SEL VR19-STD2-C) SFL VR19-STD2-C) | | \$9,120.00 | K | 31% | \$6,292.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| VR19STD2C-I VR19STD2C-K | SEL VR19-STD2-C) SEL VR19-STD2-C) | | \$10,670.40 \$9,114.58 | K | 31% 31% | \$7,362.58 \$6,289.06 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VR19STDADVUC1 | C SEL VR19-STD-ADV-UG-C | | \$4,015.00 | К | 31% | \$2,770.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19STDADVUC1 | | | \$4,020.18 \$3,290.00 | K | 31% 31% | \$2,773.92 \$2,270.10 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VR19STDADVUGC | SEL VR19-STD-ADV-UG-C) | | \$3,849.30 | K | 31% | \$2,656.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19STDADVUGC | C-K SEL VR19-STD-ADV-UG-C) | | \$3,918.00 | K | 31% | \$2,703.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR19STDC VR19STDC-I | SEL VR19-STD-C) SEL VR19-STD-C) | | \$4,560.00 \$5,335.20 | K | 31% 31% | \$3,146.40 \$3.681.29 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 VR19STDC-K | SEL VR19-STD-C) | | \$4,563.80 | K | 31% | \$3,149.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR19STDENTUGC 5 VR19STDENTUGC | SEL VR19-STD-ENT-UG-C) | | \$5,929.00 \$6,936.93 | K | 31% 31% | \$4,091.01 \$4,786.48 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 VR19STDENTUGO | C-K SEL VR19-STD-ENT-UG-C) | | \$5,934.24 | K | 31% | \$4,094.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 VR7-OADC-F | SEL: VR7-OADC-F | | \$3,118.50 | К | 31% | \$2,151.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 5 VR7-OADO25-F VR7OADOOENOU | SEL: VR7-OADO25-F IGF SEL: VR7-OADO-OENO-UG-F | | \$7,793.50 \$13.026.20 | K | 31% 31% | \$5,377.52 \$8,988.08 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| 5 VR7-OENO25-F | SEL: VR7-OENO25-F | | \$13,026.20 | K | 31% | \$8,988.08 \$13,548.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** CARAHSOFT |
| VR7OSCOCPUPRO | O SEL VR7-OSC-OC-P-U-PRO) | | \$597.00 | К | 31% | \$411.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR7-OSTC-F VR7OSTCOADCUG | SEL: VR7-OSTC-F GF SEL: VR7-OSTC-OADC-UG-F | | \$1,413.50 \$1.875.50 | K | 31% 31% | \$975.32 \$1,294.10 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| VR7OSTCVSOADC | CUGF SEL: VR7-OSTCVS-OADC-UG-F | | \$2,492.60 | K | 31% | \$1,294.10 \$1,719.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 5 VR7-OSTV25-F | SEL: VR7-OSTV25-F | | \$3,536.50 | V | 31% | \$2,440.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |

NVP MNWNC-109 Price List-3rd party final - 2023-03 77 of 84

| SKU | | DESCRIPTION | Model Sub EMC LIST sku PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|---|-------------|----------------------------------|------------------|------------------------|----------------------------|---------------------------|-----------------------------------|--------------------------|------------------|--------------------------------------|-------------------------------|------------------|-----------------------------|
| VR7OSTVOENO VR7OVSOCPUP | | | \$17,708.90 \$793.00 | | 31% 31% | \$12,219.14 \$547.17 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | "" CARAHSOFT VMWARE |
| VR7VU100C | SEL VR7-VU100-C) | | \$7,725.00 |) к | 31% | \$5,330.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR7VU100C-I | SEL VR7-VU100-C) | | \$9,038.25 | | 31% | \$6,236.39 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR7VU100C-K | SEL VR7-VU100-C) SEL VR7-VU10-C) | | \$9,184.62 | | 31% | \$6,337.39 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR7VU10C VR7VU10C-I | SEL VR7-VU10-C) SEL VR7-VU10-C) | | \$772.50 \$903.83 | | 31% 31% | \$533.03 \$623.64 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VR7VU10C-K | SEL VR7-VU10-C) | | \$918.46 | | 31% | \$633.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /R8ADOONO25 | SUC SEL VR8-OADO-OENO-25-UG-C | | \$13,338.00 | K | 31% | \$9,203.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR8ADOONO25 | | | \$15,605.46 | 5 K | 31% | \$10,767.77 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /R8ADOONO25 /R8AT25A25UG | | | \$13,346.35 \$2,492.00 | | 31% 31% | \$9,208.98 \$1,719.48 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VR8AT25N25UG | |) | \$8,173.00 | | 31% | \$5,639.37 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR8ATAATN25U | JC SEL VR8-ATAD-ATEN-25-UG-C | | \$5,680.00 |) к | 31% | \$3,919.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR8ATAATN25U | JC-I SEL VR8-ATAD-ATEN-25-UG-C | | \$6,645.60 | K | 31% | \$4,585.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /R8ATAATN25U | | | \$5,686.88 | | 31% | \$3,923.93 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | \$0.00 | VMWARE |
| VR8ATAD25C VR8ATAD25C1 | SEL VR8-ATAD25-C) SEL VR8-ATAD25-C | | \$7,085.00 \$9,250.00 | | 31% 31% | \$4,888.65 \$6.382.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| /R8ATAD25C1-I | SEL VR8-ATAD25-C) | | \$10,822.50 | | 31% | \$7,467.53 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR8ATAD25C1-ł | K SEL VR8-ATAD25-C | | \$9,244.79 | 9 K | 31% | \$6,378.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8ATAD25C-I | SEL VR8-ATAD25-C) | | \$8,289.45 | | 31% | \$5,719.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8ATAD25C-K | SEL VR8-ATAD25-C) DC SEL VR8-ATAD025P-AD-C) | | \$8,312.90 \$4,625.00 | | 31% 31% | \$5,735.90 \$3,191.25 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| /R8ATADO25AL | | | \$1,850.00 | | 31% | \$3,191.25 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /R8ATEN25C | SEL VR8-ATEN25-C) | | \$12,250.00 | | 31% | \$8,452.50 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | \$0.00 | VMWARE |
| /R8ATEN25C1 | SEL VR8-ATEN25-C | | \$14,875.00 | K | 31% | \$10,263.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8ATEN25C1-I | SEL VR8-ATEN25-C) | | \$17,403.75 | | 31% | \$12,008.59 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8ATEN25C1-F | K SEL VR8-ATEN25-C | | \$14,876.30 \$14,332.50 | | 31% 31% | \$10,264.65 \$9,889.43 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| R8ATEN25C-K | SEL VR8-ATEN25-C) (SEL VR8-ATEN25-C) | | \$14,332.50 \$14.442.23 | | 31% | \$9,889.43 \$9.965.14 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| R8ATSTDP25C | SEL VR8-ATSTDP25-C) | | \$6,810.00 | K | 31% | \$4,698.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8ATSTDPCUG | GC SEL VR8-ATSTDP-CLADV-UG-C) | | \$3,493.00 | K | 31% | \$2,410.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8ATSTPCLUG | GC SEL VR8-ATSTDP-CLENT-UG-C) | | \$5,225.00 | | 31% | \$3,605.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8ATSTVRAUC | | | \$1,540.00 \$1,232.00 | | 31% 31% | \$1,062.60 \$850.08 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| /R8ATSTVRAUC | | | \$1,232.00 \$3.454.00 | | 31% | \$850.08 \$2.383.26 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| /R8OADCC | SEL VR8-OADC-C) | | \$3,280.00 |) к | 31% | \$2,263.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /R8OADCC-I | SEL VR8-OADC-C) | | \$3,837.60 |) к | 31% | \$2,647.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /R8OADCC-K | SEL VR8-OADC-C) UGC SEL VR8-OADC-OENC-UG-C | | \$3,284.51 \$1,870.00 | | 31% | \$2,266.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| /R8OADCOECU | JGC SEL VR8-OADC-OENC-UG-C JGC-I SEL VR8-OADC-OENC-UG-C | | \$1,870.00 \$2,187.90 | | 31% 31% | \$1,290.30 \$1,509.65 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| /R8OADCOECU | | | \$1,871.74 | | 31% | \$1,309.03 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8OADO25C | SEL VR8-OADO25-C) | | \$8,125.00 |) к | 31% | \$5,606.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8OADO25C-I | SEL VR8-OADO25-C) | | \$9,506.25 | | 31% | \$6,559.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /R8OADO25C-K /R8OAMADC | K SEL VR8-OADO25-C) SEL VR8-OAMAD-C) | | \$8,138.02 | | 31% | \$5,615.23 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| R8OAMADC-I | SEL VR8-OAMAD-C) | | \$1,545.00 \$1,807.65 | K | 31% 31% | \$1,066.05 \$1,247.28 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| R8OAMADC-K | SEL VR8-OAMAD-C) | | \$1,546.22 | | 31% | \$1,066.89 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R80ENCC | SEL VR8-OENC-C) | | \$4,980.00 |) к | 31% | \$3,436.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R80ENCC-I | SEL VR8-OENC-C) | | \$5,826.60 | | 31% | \$4,020.35 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | \$0.00 | VMWARE |
| /R80ENCC-K | SEL VR8-OENC-C) | | \$4,983.72 | | 31% | \$3,438.77 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| /R80EN025C /R80EN025C-I | SEL VR8-OENO25-C) SEL VR8-OENO25-C) | | \$20,250.00 \$23,692.50 |) K | 31% 31% | \$13,972.50 \$16,347.83 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| /R80EN025C-K | | | \$20,279.95 | | 31% | \$13,993,17 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR8OSCODCUP | PRO SEL VR8-OSC-ODC-U-PRO) | | \$853.00 | | 31% | \$588.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR8OSCODCUP | | | \$998.01 | | 31% | \$688.63 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR8OSCODCUP VR8OSCOENCU | | | \$961.54 \$3,746.00 | | 31% 31% | \$663.46 \$2,584.74 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VR8OSCOENCU | UGC-I SEL VR8-OSTC-OENC-UG-C | | \$4.382.82 | 2 K | 31% | \$3.024.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR8OSCOENCU | UGC-K SEL VR8-OSTC-OENC-UG-C | | \$3,750.00 | | 31% | \$2,587.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /R8OSTCC | SEL VR8-OSTC-C) | | \$1,285.00 | | 31% | \$886.65 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /R8OSTCC1C | SEL VR8-OSTC-C | | \$1,575.00 |) к | 31% | \$1,086.75 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8OSTCC1-I R8OSTCC1-K | SEL VR8-OSTC-C SEL VR8-OSTC-C | | \$1,842.75 \$1,575.52 | | 31% 31% | \$1,271.50 \$1,087.11 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| R8OSTCC-I | SEL VR8-OSTC-C | | \$1,575.52 | 5 K | 31% | \$1,037.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8OSTCC-K | SEL VR8-OSTC-C) | | \$1,530.77 | | 31% | \$1,056.23 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | \$0.00 | VMWARE |
| R8OSTCOADU | | | \$1,876.00 | | 31% | \$1,294.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8OSTCOADU | | | \$2,194.92 | | 31% | \$1,514.49 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8OSTCOADU R8OSTV25C | JGC-K SEL VR8-OSTC-OADC-UG-C SEL VR8-OSTV25-C) | | \$1,878.26 \$3,215.00 | | 31% 31% | \$1,296.00 \$2,218.35 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| R8OSTV25C10 | C SEL VR8-OSTV25-C | | \$3,215.00 | K | 31% | \$2,210.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8OSTV25C1-I | I SEL VR8-OSTV25-C | | \$4,533.75 | 5 K | 31% | \$3,128.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8OSTV25C1-I | K SEL VR8-OSTV25-C | | \$3,876.95 | 5 K | 31% | \$2,675.10 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8OSTV25C-I R8OSTV25C-K | SEL VR8-OSTV25-C) | | \$3,761.55 \$3,832.74 | | 31% 31% | \$2,595.47 \$2,644.59 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| R8OSTV25C-K R8OSVODO25 | | | \$3,832.74 \$4.675.00 | | 31% | \$2,644.59 \$3.225.75 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| R8OSVODO25 | SUC-I SEL VR8-OSTV-OADO-25-UG-C | | \$5,469.75 | 5 K | 31% | \$3,774.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8OSVODO25 | SUC-K SEL VR8-OSTV-OADO-25-UG-C | | \$4.677.73 | 3 K | 31% | \$3,227.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8OSVSOADC | | | \$2,673.00 |) К | 31% | \$1,844.37 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8OSVSOADC | | | \$3,127.41 \$2,675.78 | | 31% 31% | \$2,157.91 \$1,846.29 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| R8OSVSOADC R8OTSODCUP | | | \$2,675.78 \$1.133.00 | | 31% | \$1,846.29 \$781.77 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| R8OTSODCUP | PRO-I SEL VR8-OTS-ODC-U-PRO) | | \$1,325.61 | 1 K | 31% | \$914.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8OTSODCUP | PRO-K SEL VR8-OTS-ODC-U-PRO) | | \$1,275.67 | 7 K | 31% | \$880.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8STVOEO25U | | | \$18,013.00 | | 31% | \$12,428.97 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8STVOEO25L | UC-I SEL VR8-OSTV-OENO-25-UG-C UC-K SEL VR8-OSTV-OENO-25-UG-C | | \$21,075.21 \$18,033.85 | 1 K | 31% | \$14,541.89 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| R8STVOEO25U R8TVADE25UC | | | \$18,033.85 \$655.00 | | 31% 31% | \$12,443.36 \$451.95 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| R8TVADENUC | 1-K SEL VR8-TVS-ADV-ENT-UG-C | | \$265.30 |) к | 31% | \$183.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8TVADO25C1 | 1-K SEL VR8-TVS-ADO-25-C | | \$1,057.94 | 4 K | 31% | \$729.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8TVADVC1-K | | | \$425.46 | | 31% | \$293.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8TVADVENU | IC1 SEL VR8-TVS-ADV-ENT-UG-C | | \$265.00 | | 31% | \$182.85 \$451.47 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| R8TVAE25UC1 | 1-K SEL VR8-TVS-ADO-ENO-25-UG-C C1-I SEL VR8-TVS-ADO-ENO-25-UG-C | | \$654.30 \$766.35 | | 31% 31% | \$451.47 \$528.78 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| R8TVAVETUG | | | \$766.35 | | 31% | \$528.78 \$213.93 | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | \$0.00 | VMWARE VMWARE |
| R8TVENTC1-K | SEL VR8-TVS-ENT-C | | \$667.32 | 2 K | 31% | \$460.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8TVEO25C1- | | | \$1,643.88 | | 31% | \$1,134.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8TVSADE25L | | | \$3,300.00 | | 31% | \$2,277.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8TVSADE25U | UC-I SEL VR8-TVS-ADO-ENO-25-UG-C | | \$3,861.00 | | 31% | \$2,664.09 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8TVSADE25U R8TVSADO250 | | | \$3,933.50 \$1.875.00 | | 31% 31% | \$2,714.12 \$1,293.75 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| | | | \$1,875.00 \$1,055.00 | | 31% | \$1,293.75 \$727.95 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| R8TVSADO250 | | | \$1,234.35 | 5 K | 31% | \$851.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| R8TVSADO250 | | | | | | | | | | | | | | |
| R8TVSADO250 R8TVSADO250 R8TVSADO250 R8TVSADO250 | C-I SEL VR8-TVS-ADO-25-C) | | \$2,193.75 \$2,236.09 | | 31% 31% | \$1,513.69 \$1,542.90 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |

NVP MNWNC-109 Price List-3rd party final - 2023-03 78 of 84

| BAND | SKU | DESCRIPTION | Model Sub EMC LIST | CATEGORY CODE | / NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--------|------------------------------------|---|------------------------|------------------|--------------------------|--------------------------|---------------------------|-----------------------------|--------------------------|------------------|--------------------------------|-------------------------------|------------------|-----------------------------|
| 5 | VR8TVSADVC1 | SEL VR8-TVS-ADV-C | \$425.0 | 0 K | 31% | \$293.25 | \$0.00 | LP \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VR8TVSADVC1-I VR8TVSADVC-I | SEL VR8-TVS-ADV-C SEL VR8-TVS-ADV-C) | \$497.2 \$877.5 | | 31% 31% | \$343.10 \$605.48 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | VR8TVSADVC-K | SEL VR8-TVS-ADV-C) | \$895.2 | 1 K | 31% | \$617.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VR8TVSADVENUC | SEL VR8-TVS-ADV-ENT-UG-C) | \$1,320.0 | | 31% | \$910.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VR8TVSADVENUC-I VR8TVSADVENUC-K | SEL VR8-TVS-ADV-ENT-UG-C) SEL VR8-TVS-ADV-ENT-UG-C) | \$1,544.4 \$1,569.5 | | 31% 31% | \$1,065.64 \$1,082.97 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | VR8TVSENO25C | SEL VR8-TVS-ENO-25-C) | \$4,875.0 | 0 K | 31% | \$3,363.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VR8TVSENO25C1 | SEL VR8-TVS-ENO-25-C | \$1,645.0 | | 31% | \$1,135.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VR8TVSENO25C1-I VR8TVSENO25C-I | SEL VR8-TVS-ENO-25-C SEL VR8-TVS-ENO-25-C) | \$1,924.6 \$5,703.7 | | 31% 31% | \$1,328.01 \$3,935.59 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | VR8TVSENO25C-K | SEL VR8-TVS-ENO-25-C) | \$5,809.1 | 8 K | 31% | \$4,008.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VR8TVSENTC | SEL VR8-TVS-ENT-C) | \$1,950.0 | 0 K | 31% | \$1,345.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VR8TVSENTC1 VR8TVSENTC1-I | SEL VR8-TVS-ENT-C SEL VR8-TVS-ENT-C | \$665.0 \$778.0 | | 31% 31% | \$458.85 \$536.85 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | VR8TVSENTC-I | SEL VR8-TVS-ENT-C) | \$2,281.5 | | 31% | \$1,574.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VR8TVSENTC-K | SEL VR8-TVS-ENT-C) | \$2,321.3 | 5 K | 31% | \$1,601.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VR8TVSSTDADUC VR8TVSSTDADUC-I | SEL VR8-TVS-STD-ADV-UG-C) SEL VR8-TVS-STD-ADV-UG-C) | \$495.0 \$579.1 | | 31% 31% | \$341.55 \$399.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| 5 | VR8TVSSTDADUC-K | SEL VR8-TVS-STD-ADV-UG-C) | \$579.1 | | 31% | \$407.25 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE |
| 5 | VR8TVSSTDC | SEL VR8-TVS-STD-C) | \$300.0 | 0 K | 31% | \$207.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VR8TVSSTDC-I VR8TVSSTDC-K | SEL VR8-TVS-STD-C) SEL VR8-TVS-STD-C) | \$351.0 \$357.7 | | 31% 31% | \$242.19 \$246.81 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | VR8TVSSTDE-K | SEL VR8-TVS-STD-C) SEL VR8-TVS-STD-ENT-UG-C) | \$1,815.0 | | 31% | \$1,252.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VR8TVSSTDENUC-I | SEL VR8-TVS-STD-ENT-UG-C) | \$2,123.5 | 5 K | 31% | \$1,465.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VR8TVSSTDENUC-K VR8TVSSTE25LIC | SEL VR8-TVS-STD-ENT-UG-C) SEL VR8-TVS-STO-ENO-25-UG-C) | \$2,166.3 \$4,538.0 | 3 K | 31% | \$1,494.77 \$3.131.22 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | VR8TVSSTE25UC-I | SEL VR8-TVS-STO-ENO-25-UG-C) SEL VR8-TVS-STO-ENO-25-UG-C) | \$4,538.0 \$5,309.4 | | 31% 31% | \$3,131.22 \$3.663.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| 5 | VR8TVSSTE25UC-K | SEL VR8-TVS-STO-ENO-25-UG-C) | \$5,406.1 | 4 K | 31% | \$3,730.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VR8TVSSTO25C | SEL VR8-TVS-STO-25-C) | \$750.0 | | 31% | \$517.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VR8TVSSTO25C-I VR8TVSSTO25C-K | SEL VR8-TVS-STO-25-C) SEL VR8-TVS-STO-25-C) | \$877.5 \$895.2 | | 31% 31% | \$605.48 \$617.69 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | VR8TVSSTOA25U | SEL VR8-TVS-STO-ADO-25-UG-C) | \$1,238.0 | 0 K | 31% | \$854.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VR8TVSSTOA25U-I | SEL VR8-TVS-STO-ADO-25-UG-C) | \$1,448.4 | 6 K | 31% | \$999.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VR8TVSSTOA25U-K VR8VU100C | SEL VR8-TVS-STO-ADO-25-UG-C) SEL VR8-VU100-C) | \$1,476.5 \$7,725.0 | | 31% 31% | \$1,018.80 \$5,330.25 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | VR8VU100C-I | SEL VR8-VU100-C) | \$9,038.2 | | 31% | \$6,236.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VR8VU100C-K | SEL VR8-VU100-C) | \$9,184.6 | | 31% | \$6,337.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VR8VU10C-I | SEL VR8-VU10-C) SEL VR8-VU10-C) | \$772.5 \$903.8 | | 31% 31% | \$533.03 \$623.64 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | VR8VU10C-K | SEL VR8-VU10-C) | \$918.4 | | 31% | \$633.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VRADAOISTUGC | SEL VR-ADA-OIST-UG-C) | \$550.0 | 0 K | 31% | \$379.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VRBCLADVCC VRBCLADVCC-I | SEL VR-BCLADVC-C) SEL VR-BCLADVC-C) | \$3,085.0 \$3,609.4 | | 31% 31% | \$2,128.65 \$2,490.52 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | VRBCLADVCC-K | SEL VR-BCLADVC-C) | \$3,609.4 \$3,635.4 | | 31% | \$2,490.52 \$2,508.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| 5 | VRBCLADVO25C | SEL VR-BCLADVO-25-C) | \$5,145.0 | 0 K | 31% | \$3,550.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VRBCLADVO25C-I | SEL VR-BCLADVO-25-C) | \$6,019.6 | | 31% | \$4,153.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VRBCLADVO25C-K VRCODE2CC | SEL VR-8CLADVO-25-C) SEL VR-CODE2C-C) | \$6,056.5 \$5,650.0 | | 31% 31% | \$4,179.01 \$3,898.50 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | VRCODE2CC-I | SEL VR-CODE2C-C) | \$6,610.5 | 0 K | 31% | \$4,561.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VRCODE2CC-K VRCODE2CC | SEL VR-CODE2C-C) SEL VR-CODE2O-C) | \$6,654.1 \$565.0 | 5 K | 31% 31% | \$4,591.36 \$389.85 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | VRCODE2OC-I | SEL VR-CODE2O-C) SEL VR-CODE2O-C) | \$565.0 \$661.0 | | 31% | \$389.85 \$456.12 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | VRCODE2OC-K | SEL VR-CODE2O-C) | \$665.4 | | 31% | \$459.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VR-LIS4-CPU-F | SEL: VR-LIS4-CPU-F | \$1,699.5 | | 31% | \$1,172.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 5 | VRLIS4O253PSSSF VR-LIS4O-25-F | SEL: VR-LIS40-25-3P-SSS-F SEL: VR-LIS40-25-F | \$3,740.3 \$5,665.0 | | 31% 31% | \$2,580.84 \$3,908.85 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT " CARAHSOFT |
| 5 | VRLIS4025PSSSF | SEL: VR-LIS4O-25-P-SSS-F | \$1,416.8 | | 31% | \$977.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| 5 | VRLIS8CPUC | SEL VR-LIS8-CPU-C) | \$1,700.0 | 0 K | 31% | \$1,173.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VRLIS8CPUC-I | SEL VR-LIS8-CPU-C) SEL VR-LIS8-CPU-C) | \$1,989.0 \$1,702.4 | 0 K | 31% 31% | \$1,372.41 \$1,174.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | VRLIS8CPUC-K VRLIS8C25C | SEL VR-LIS8-CPO-C) SEL VR-LIS80-25-C) | \$1,702.4 \$5.625.0 | | 31% | \$1,174.70 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE |
| 5 | VRLIS8025C-I | SEL VR-LIS80-25-C) | \$6,581.2 | 5 K | 31% | \$4,541.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VRLIS8O25C-K VRN6AF100DUGC | SEL VR-LIS80-25-C) SEL VR-LIS80-25-C) | \$5,631.5 \$2,090.0 | | 31% 31% | \$3,885.74 \$1,442.10 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | VRN6AE100DUGC | SEL VRNI6-ADV-ENT-100DT-UG-C) SEL VRNI6-ADV-ENT-100DT-UG-C) | \$2,090.0 \$2,445.3 | | 31% | \$1,442.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| 5 | VRN6AE100DUGC-K | SEL VRNI6-ADV-ENT-100DT-UG-C) | \$2,463.2 | 2 K | 31% | \$1,699.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VRN6AE10DTUGC | SEL VRNI6-ADV-ENT-10DT-UG-C) | \$209.0 | | 31% | \$144.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VRN6AE10DTUGC-I VRN6AE10DTUGC-K | SEL VRNI6-ADV-ENT-10DT-UG-C) SEL VRNI6-ADV-ENT-10DT-UG-C) | \$244.5 \$246.3 | | 31% 31% | \$168.73 \$169.96 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | VRN6ENTNX100C | SEL VRNI6-ENTAD-NXEPLC100-C) | \$1,900.0 | | 31% | \$1,311.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VRN6ENTNX100C-I | SEL VRNIG-ENTAD-NXEPLC100-C) | \$2,223.0 | 0 K | 31% | \$1,533.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VRN6ENTNX100C-K VRNI625ROBOC | SEL VRNIG-ENTAD-NXEPLC100-C) SEL VRNIG-25ROBO-C) | \$2,241.0 \$3,625.0 | | 31% 31% | \$1,546.32 \$2,501.25 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | VRNI625ROBOC-I | SEL VRNI6-25ROBO-C) | \$3,625.0 \$4,241.2 | | 31% | \$2,501.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| 5 | VRNI625ROBOC-K | SEL VRNI6-25ROBO-C) | \$3,629.5 | | 31% | \$2,504.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VRNI6ADDT100C | SEL VRNI6-ADV-DT100-C) SEL VRNI6-ADV-DT100-C) | \$2,590.0 \$3,030.3 | | 31% 31% | \$1,787.10 \$2,090.91 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | VRNI6ADDT100C-K | SEL VRNI6-ADV-DT100-C) | \$2,594.4 | 0 K | 31% | \$1,790.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VRNI6ADVCPUC | SEL VRNI6-ADV-CPU-C) | \$1,295.0 | 0 K | 31% | \$893.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VRNI6ADVCPUC-I | SEL VRNIG-ADV-CPU-C) | \$1,515.1 | 5 K | 31% | \$1,045.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VRNI6ADVCPUC-K VRNI6ADVDT10C | SEL VRNI6-ADV-CPU-C) SEL VRNI6-ADV-DT10-C) | \$1,298.8 \$259.0 | | 31% 31% | \$896.19 \$178.71 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | VRNI6ADVDT10C-I | SEL VRNI6-ADV-DT10-C) | \$303.0 | 3 K | 31% | \$209.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VRNI6ADVDT10C-K | SEL VRNI6-ADV-DT10-C) | \$259.4 | | 31% | \$179.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VRNI6AE100UC1 VRNI6AE100UC1-I | SEL VRNIG-ADV-ENT-100DT-UG-C SEL VRNIG-ADV-ENT-100DT-UG-C | \$3,520.0 \$4,118.4 | 0 K | 31% 31% | \$2,428.80 \$2,841.70 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | VRNI6AE100UG2-K | SEL VRNI6-ADV-ENT-100DT-UG-C | \$3,525.3 | 9 K | 31% | \$2,432.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VRNI6AE10DU2-K | SEL VRNI6-ADV-ENT-10DT-UG-C | \$352.5 | 4 K | 31% | \$243.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| 5 | VRNI6AE10DUC1 VRNI6AE10DUC1-I | SEL VRNIG-ADV-ENT-10DT-UG-C SEL VRNIG-ADV-ENT-10DT-UG-C | \$352.0 \$411.8 | | 31% 31% | \$242.88 \$284.17 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | VRNI6AECPUUC1 | SEL VRNI6-ADV-ENT-CPU-UG-C | \$411.0 | | 31% | \$1,215.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VRNI6AECPUUC1-I | SEL VRNI6-ADV-ENT-CPU-UG-C | \$2,060.3 | 7 K | 31% | \$1,421.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VRNI6AECPUUG2-K VRNI6AECPUUGC | SEL VRNi6-ADV-ENT-CPU-UG-C SEL VRNi6-ADV-ENT-CPU-UG-C) | \$1,761.0 \$1,045.0 | | 31% 31% | \$1,215.14 \$721.05 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| 5 | VRNI6AECPUUGC-I | SEL VRNI6-ADV-ENT-CPU-UG-C) | \$1,045.0 \$1,222.6 | 5 K | 31% | \$721.05 \$843.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE |
| 5 | VRNI6AECPUUGC-K | SEL VRNI6-ADV-ENT-CPU-UG-C) | \$1,229.7 | 0 K | 31% | \$848.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VRNI6E100DT2-K VRNI6EN100C1 | SEL VRNIG-ENT-100DT-C SEL VRNIG-ENTAD-NXEPLC100-C | \$5,797.5 | | 31% | \$4,000.30 \$2,415.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | VRNI6EN100C1 VRNI6EN100C1-I | SEL VRNIG-ENTAD-NXEPLC100-C SEL VRNIG-ENTAD-NXEPLC100-C | \$3,500.0 \$4,095.0 | 0 K | 31% 31% | \$2,415.00 \$2,825.55 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | VRNI6EN100C1-K | SEL VRNI6-ENTAD-NXEPLC100-C | \$3,502.6 | 0 K | 31% | \$2,416.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VRNI6EN100DTC-I | SEL VRNI6-ENT-100DT-C) SEL VRNI6-ENT-100DT-C) | \$4,490.0 \$5,253.3 | | 31% | \$3,098.10 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| 5 | VRNI6EN100DTC-I VRNI6EN100DTC-K | SEL VRNI6-ENT-100DT-C) SEL VRNI6-ENT-100DT-C) | \$5,253.3 \$5,290.3 | | 31% 31% | \$3,624.78 \$3,650.36 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| - 5 | | | | | | | | | | | | | | |
| 5 5 | VRNI6ENT100C1 VRNI6ENT100C1-I | SEL VRNIG-ENT-100DT-C SEL VRNIG-ENT-100DT-C | \$5,790.0 \$6,774.3 | | 31% 31% | \$3,995.10 \$4,674.27 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |

NVP MNWNC-109 Price List-3rd party final - 2023-03 79 of 84

| VRNI6ENT10DC1 | DESCRIPTION | Model Sub sku | PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|---|------------------|----------------------------|---------------------------------------|------------------------|----------------------------|---------------------------|-----------------------------------|--------------------------|------------------|--------------------------------------|------------------|------------------|-----------------------------|
| | SEL VRNI6-ENT-10DT-C | | \$579.00 | К | 31% | \$399.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VRNI6ENT10DC1-I | SEL VRNI6-ENT-10DT-C | | \$677.43 | K | 31% | \$467.43 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL VRNIG-ENT-10DT-C SEL VRNIG-ENT-10DT-C | | \$579.75 \$449.00 | K | 31% 31% | \$400.03 \$309.81 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| | SEL VRNI6-ENT-10DT-C) SEL VRNI6-ENT-10DT-C) | | \$449.00 \$525.33 | K | 31% 31% | \$309.81 \$362.48 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| | SEL VRNI6-ENT-10DT-C) SEL VRNI6-ENT-10DT-C) | | \$525.33 \$529.04 | K | 31% | \$362.48 \$365.04 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| | SEL VRNI6-ENTAD-NXEPI P-C | | \$1,760.00 | , v | 31% | \$1,214.40 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL VRNI6-ENTAD-NXEPLP-C | | \$2,059.20 | K | 31% | \$1,420.85 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VRNI6ENTADNC1-K | SEL VRNIG-ENTAD-NXEPLP-C | | \$1,761.07 | K | 31% | \$1,215.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VRNI6ENTAN10C | SEL VRNI6-ENTAD-NXEPLC10-C) | | \$190.00 | K | 31% | \$131.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| | SEL VRNIG-ENTAD-NXEPLC10-C) | | \$222.30 | K | 31% | \$153.39 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| | SEL VRNI6-ENTAD-NXEPLC10-C) | | \$224.10 | K | 31% | \$154.63 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VRNI6ENTCPU2-K | SEL VRNI6-ENT-CPU-C | | \$2,900.39 | K | 31% | \$2,001.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VRNI6ENTCPUC | SEL VRNIG-ENT-CPU-C) | | \$2,245.00 | K | 31% | \$1,549.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL VRNI6-ENT-CPU-C | | \$2,896.00 | K | 31% | \$1,998.24 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VRNI6ENTCPUC1-I | SEL VRNI6-ENT-CPU-C | | \$3,388.32 | K | 31% | \$2,337.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL VRNIG-ENT-CPU-C) | | \$2 626 65 | K | 31% | \$1.812.39 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| VRNI6ENTCPUC-K | SEL VRNI6-ENT-CPU-C) | | \$2,647,10 | K | 31% | \$1.826.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VRNI6ENTNXEPC | SEL VRNI6-ENTAD-NXEPLP-C) | | \$950.00 | K | 31% | \$655.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VRNI6ENTNXEPC-I | SEL VRNIG-ENTAD-NXEPLP-C) | | \$1,111.50 | K | 31% | \$766.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VRNI6ENTNXEPC-K | SEL VRNI6-ENTAD-NXEPLP-C) | | \$1,122.43 | K | 31% | \$774.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VRNI6ENXE10C1 | SEL VRNI6-ENTAD-NXEPLC10-C | | \$350.00 | K | 31% | \$241.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL VRNI6-ENTAD-NXEPLC10-C | | \$409.50 | K | 31% | \$282.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL VRNI6-ENTAD-NXEPLC10-C | | \$350.26 | K | 31% | \$241.68 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL: VR-NI-ANX100-F | | \$2,849.00 | K | 31% | \$1,965.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| VR-NI-ANX10-F | SEL: VR-NI-ANX10-F | | \$284.90 | K | 31% | \$196.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VRNIANXCC | SEL VR-NI-ANXC-C) | | \$1,295.00 | K | 31% | \$893.55 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VRNIENX100F | SEL: VR-NI-ENX100-F | | \$4,939.00 | K | 31% | \$3,407.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| | SEL: VR-NI-ENX10-F | | \$493.90 | K | 31% | \$340.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| | SEL: VR-NI-ENXC-F | | \$2,469.50 | K | 31% | \$1,703.96 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| VRNINAV10C | SEL VRNI-NAV-10-C | | \$8,490.00 | K | 31% | \$5,858.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VRNINAV10C-I | SEL VRNI-NAV-10-C) | | \$9,933.30 | K | 31% | \$6,853.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VRNINAV10C-K | SEL VRNI-NAV-10-C) | | \$8,496.09 | К | 31% | \$5,862.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VR-NI-RBAD25-F | SEL: VR-NI-RBAD25-F | | \$3,987.50 | K | 31% | \$2,751.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" CARAHSOFT |
| VRNIUGAENX100UGF | SEL: VR-NI-UG-AENX100-UG-F | | \$2,299.00 | К | 31% | \$1,586.31 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| | SEL: VR-NI-UG-AENX10-UG-F | | \$229.90 | K | 31% | \$158.63 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| | SEL: VR-NI-UG-AENXC-UG-F | | \$1,149.50 | K | 31% | \$793.16 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| VROADVC | SEL VR-OADV-C) | | \$275.00 | K | 31% | \$189.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL VR-OADV-C) | | \$303.00 | K | 31% | \$209.07 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VROADVC-K | SEL VR-OADV-C) | | \$274.00 | K | 31% | \$189.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VROENTC-I | SEL VR-OENT-C) SEL VR-OENT-C) | | \$695.00 \$765.00 | K | 31% | \$479.55 \$527.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | | | | K | 31% | | \$0.00 | \$0.00 | | | \$0.00 | \$0.00 | \$0.00 | |
| | SEL VR-OENT-C) | | \$693.00 \$544.50 | K | 31% | \$478.17 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| VR-OST5-AD-F VR-OST5-DC-F | SEL: VR-OST5-AD-F SEL: VR-OST5-DC-F | | \$544.50 \$1.094.50 | K | 31% 31% | \$375.71 \$755.21 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | " CARAHSOFT |
| | SEL: VR-OST5-DC-F SEL VR-OST7-CE-C) | | \$1,094.50 \$1,995.00 | K | 31% | \$755.21 \$1.376.55 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | ** CARAHSOFT VMWARE |
| | SEL VR-OST7-CE-C) SEL VR-OST7-CE-C) | | \$1,995.00 \$2,334.15 | K | 31% | \$1,376.55 \$1,610.56 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| | SEL VR-OST7-CE-C) SEL VR-OST7-CE-C) | | \$2,334.15 \$1,995.44 | K | 31% | \$1,610.56 \$1.376.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARF |
| | SEL VR-OST/-CE-C) SEL VR-OST/-CE-IG-C) | | \$1,995.44 | , , , , , , , , , , , , , , , , , , , | 31% | \$1,376.85 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| | SEL VR-OST7-CE-UG-C) SEL VR-OST7-CE-UG-C) | | \$1,100.00 | K | 31% | \$759.00 \$888.03 | \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VROST7CEUGC-I VROST7CEUGC-K | SEL VR-0S17-CE-UG-C) SEL VR-0S17-CE-UG-C) | | \$1,287.00 | r. | 31% | \$888.03 \$761.43 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VROSTICEUGC-K VROSTDC | SEL VR-OST7-CE-UG-C) | | \$1,103.52 | K | 31% | \$86.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL VR-OSTD-C) | | \$125.00 | K | 31% | \$95.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| VROSTDC-K | SEL VR-OSTD-C) | | \$136.00 | , , | 31% | \$86.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SELECT DEXS VS ELA 10PB 1Yr Sub | | \$900,000,00 | K | 31% | \$621,000,00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | " NTP-DEFENDX |
| | SELECT DFXS VS ELA, 10FB 111 Sub | | \$181.800.00 | V. | 31% | \$125,442.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| | SELECT DFXS VS ELA, 3PB 1Yr Sub | | \$356,400.00 | V. | 31% | \$245,916.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| VS5DPABLING | SELVS5-DPA-BLIN-C.) | | \$3.945.00 | V. | 31% | \$2 722 05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL VS5-DPA-BUN-C) | | \$4,400.00 | V. | 31% | \$3,036.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS5DPABUNC-K | SEL VS5-DPA-BUN-C) | | \$5,014.00 | K | 31% | \$3,459.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SELECT DFXS VS ELA, 5PB 1Yr Sub | | \$540,000.00 | V | 31% | \$372,600.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDY |
| | SEL: VS6-DT100VM-F | | \$9.058.50 | K | 31% | \$6,250.37 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| | SEL: VS6-ENT-EPL-UG-F | | \$750.20 | K | 31% | \$517.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS6ENTOEPI UGE | SEL: VS6-ENT-OEPL-UG-F | | \$1,996.50 | K | 31% | \$1,377.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL: VS6-EPL-AK-F | | \$26.015.00 | K | 31% | \$17,950.35 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL: VS6-EPL-F | | \$3,844.50 | K | 31% | \$2,652.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL: VS6-EPL-NS-F | | \$13,189.00 | ĸ | 31% | \$9,100.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL: VS6-ES-EPL-AK-UG-F | | \$25,753.20 | K | 31% | \$17,769,71 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| | SEL: VS6-ES-ESPL-UG-F | | \$4,840.00 | ĸ | 31% | \$3,339.60 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS6ESOEPLAKUGF | SEL: VS6-ES-OEPL-AK-UG-F | | \$27,780.50 | ĸ | 31% | \$19,168.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS6ESPEPLAKUGF | SEL: VS6-ESP-EPL-AK-UG-F | | \$23,993.20 | ĸ | 31% | \$16,555.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS6-ESP-KIT-F | SEL: VS6-ESP-KIT-F | | \$4,944.50 | ĸ | 31% | \$3,411.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL: VS6-ESP-OEPL-AK-UG-F | | \$26,534.20 | K | 31% | \$18,308.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS6ESPSTDAKUGF | SEL: VS6-ESP-STD-AK-UG-F | | \$8,281.90 | K | 31% | \$5,714.51 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| VS6-ESSL-KIT-F | SEL: VS6-ESSL-KIT-F | | \$544.50 | K | 31% | \$375.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS6ESSTDAKUGF | SEL: VS6-ES-STD-AK-UG-F | | \$12,224.30 | K | 31% | \$8,434.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS6-HYP-EPL-UG-F | SEL: VS6-HYP-EPL-UG-F | | \$3,844.50 | K | 31% | \$2,652.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS6HYPOEPLUGF | SEL: VS6-HYP-OEPL-UG-F | | \$4,977.50 | K | 31% | \$3,434.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS6-HYP-STD-UG-F | SEL: VS6-HYP-STD-UG-F | | \$1,094.50 | K | 31% | \$755.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL: VS6-OENT-OEPL-UG-F | | \$955.90 | K | 31% | \$659.57 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS6-OEPL-AK-F | SEL: VS6-0EPL-AK-F | | \$28,325.00 | K | 31% | \$19,544.25 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS6-OEPL-F | SEL: VS6-OEPL-F | | \$4,977.50 | K | 31% | \$3,434.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL: VS6-RBADV25-F | | \$5,098.50 | K | 31% | \$3,517.97 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS6-RBSTD25-F | SEL: VS6-RBSTD25-F | | \$3,393.50 | K | 31% | \$2,341.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS6RBSTDADV25UGF | SEL: VS6-RBSTD-ADV25-UG-F | | \$1,875.50 | K | 31% | \$1,294.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL: VS6-RBSTD-ADV2-UG-F | | \$149.60 | K | 31% | \$103.22 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| | SEL: VS6-STD-8AK-F | | \$9,762.50 | K | 31% | \$6,736.13 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS6-STD-AK-F | SEL: VS6-STD-AK-F | | \$12,485.00 | K | 31% | \$8,614.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS6-STD-EPL-UG-F | SEL: VS6-STD-EPL-UG-F | | \$3,025.00 | K | 31% | \$2,087.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | |
| VS6-STD-F | SEL: VS6-STD-F | | \$1,094.50 | K | 31% | \$755.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL: VS6-STD-OEPL-UG-F | | \$4,271.30 | К | 31% | \$2,947.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| | SEL VS7-BF-C) | | \$200.00 | K | 31% | \$138.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7BFC-I | SEL VS7-BF-C) | | \$234.00 | K | 31% | \$161.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7BFC-K | SEL VS7-BF-C) | | \$218.72 | K | 31% | \$150.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7DT100VMC | SEL VS7-DT100VM-C) | | \$8,235.00 | K | 31% | \$5,682.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL VS7-DT100VM-C | | \$9,634.95 | K | 31% | \$6,648.12 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL VS7-DT100VM-C) | | \$8,997.80 | К | 31% | \$6,208.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7DT100VMC-K | SEL VS7-ENT-EPL-UG-C) | | \$759.00 | K | 31% | \$523.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| VS7ENTEPLUGC | SEL VS7-ENT-EPL-UG-C | | \$888.03 | K | 31% | \$612.74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| VS7ENTEPLUGC VS7ENTEPLUGC-I | | | \$828.65 | K | 31% | \$571.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ENTEPLUGC-I VS7ENTEPLUGC-I VS7ENTEPLUGC-K | SEL VS7-ENT-EPL-UG-C) | | | | | | | | | | | | | |
| VS7ENTEPLUGC VS7ENTEPLUGC-I VS7ENTEPLUGC-K VS7EPL6AKC | SEL VS7-EPL-6AK-C) | | \$25,950.00 | K | 31% | \$17,905.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ENTEPLUGC VS7ENTEPLUGC-I VS7ENTEPLUGC-K VS7EPL6AKC VS7EPL6AKC-I | SEL VS7-EPL-6AK-C) SEL VS7-EPL-6AK-C | | \$30,361.50 | K K | 31% | \$20,949.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ENTEPLUGC VS7ENTEPLUGC-I VS7ENTEPLUGC-K VS7EPL6AKC VS7EPL6AKC-I VS7EPL6AKC-K | SEL VS7-EPL-6AK-C) SEL VS7-EPL-6AK-C) SEL VS7-EPL-6AK-C) | | \$30,361.50 \$28,380.40 | K K | 31% 31% | \$20,949.44 \$19,582.48 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VS7ENTEPLUGC VS7ENTEPLUGC-I VS7ENTEPLUGC-K VS7EPL6AKC VS7EPL6AKC-I VS7EPL6AKC-K VS7EPL6AKC-K | SEL VS7-EPL-6AK-C) SEL VS7-EPL-6AK-C | | \$30,361.50 | K K K | 31% | \$20,949.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |

NVP MNWNC-109 Price List-3rd party final - 2023-03 80 of 84

| D SKU | DESCRIPTION | Model Sub | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|---|--|-----------|--|---------------------------------------|------------------------|----------------------------|---------------------------|-----------------------------------|--------------------------|------------------|--------------------------------------|-------------------------------|------------------|-----------------------------|
| VS7EPLTZ1YC | SEL VS7-EPL-TZ-1Y-C) | | \$4,590.00 | K | 31% | \$3,167.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7EPLTZ1YC-I VS7EPLTZ1YC-K | SEL VS7-EPL-TZ-1Y-C) SEL VS7-EPL-TZ-1Y-C) | | \$5,370.30 \$5,018.14 | K | 31% 31% | \$3,705.51 \$3,462.52 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| VS7EPLTZ3YC | SEL VS7-EPL-12-1Y-C) SEL VS7-EPL-TZ-3Y-C) | | \$5,018.14 | K | 31% | \$4,540.20 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7EPLTZ3YC-I | SEL VS7-EPL-12-31-C) SEL VS7-EPL-TZ-3Y-C) | | \$7,698.60 | K | 31% | \$5,312.03 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7EPLTZ3YC-I VS7EPLTZ3YC-K | SEL VS7-EPL-TZ-3Y-C) SEL VS7-EPL-TZ-3Y-C) | | \$7,698.60 | K | 31% | \$5,312.03 \$4,981.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| VS7ESEPLAKUGC | SEL VS7-ES-EPL-AK-UG-C) | | \$25,440.00 | K | 31% | \$17.553.60 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESEPLAKUGC-I | SEL VS7-ES-EPL-AK-UG-C | | \$29,764.80 | K | 31% | \$20,537.71 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESEPLAKUGC-K | SEL VS7-ES-EPL-AK-UG-C) | | \$27,811,37 | K | 31% | \$19 189 85 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESESPLUGC | SEL VS7-ES-ESPL-UG-C) | | \$4,527.00 | K | 31% | \$3,123.63 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| VS7ESESPLUGC-I | SEL VS7-ES-ESPL-UG-C | | \$4,527.00 | K | 31% | \$3,123.63 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESESPLUGC-K | SEL VS7-ES-ESPL-UG-C) | | \$4,947.01 | ĸ | 31% | \$3,413.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESPEPLAKUC | SEL VS7-ESP-EPL-AK-UG-C) | | \$23,458.00 | K | 31% | \$16,186,02 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESPEPLAKUC-I | SEL VS7-ESP-EPL-AK-UG-C | | \$27,445.86 | K | 31% | \$18,937.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESPEPLAKUC-K | SEL VS7-ESP-EPL-AK-UG-C) | | \$25,641.94 | K | 31% | \$17,692.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESPKITC | SEL VS7-ESP-KIT-C) | | \$4,625.00 | K | 31% | \$3,191.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESPKITC-I | SEL VS7-ESP-KIT-C | | \$4,625.00 | K | 31% | \$3,191.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESPKITC-K | SEL VS7-ESP-KIT-C) | | \$5,060.82 | K | 31% | \$3,491.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESPSTDAKUC | SEL VS7-ESP-STD-AK-UG-C) | | \$7,948.00 | K | 31% | \$5,484.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESPSTDAKUC-I | SEL VS7-ESP-STD-AK-UG-C | | \$9,299.16 | K | 31% | \$6,416.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESPSTDAKUC-K | SEL VS7-ESP-STD-AK-UG-C) | | \$8,677.72 | K | 31% | \$5,987.63 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESSL1PAKC | SEL VS7-ESSL-1PAK-C) | | \$308.00 | K | 31% | \$212.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| VS7ESSL1PAKC-I | SEL VS7-ESSL-1PAK-C | | \$360.36 | K | 31% | \$248.65 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESSL1PAKC-K | SEL VS7-ESSL-1PAK-C) | | \$336.79 | K | 31% | \$232.39 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESSL3PAKC | SEL VS7-ESSL-3PAK-C) | | \$775.00 | K | 31% | \$534.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESSL3PAKC-I | SEL VS7-ESSL-3PAK-C | | \$906.75 | K | 31% | \$625.66 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESSL3PAKC-K | SEL VS7-ESSL-3PAK-C) | | \$849.99 | K | 31% | \$586.49 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESSL3SUBC | SEL VS7-ESSL-3SUB-C) | | \$176.77 | K | 31% | \$121.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESSL3SUBC-I | SEL VS7-ESSL-3SUB-C | | \$206.82 | K | 31% | \$142.71 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| VS7ESSL3SUBC-K | SEL VS7-ESSL-3SUB-C) | | \$193.31 | K | 31% | \$133.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESSL5PAKC | SEL VS7-ESSL-5PAK-C) | | \$1,185.00 | K | 31% | \$817.65 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESSL5PAKC-I | SEL VS7-ESSL-5PAK-C | | \$1,386.45 | K | 31% | \$956.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESSL5PAKC-K | SEL VS7-ESSL-5PAK-C) | | \$1,298.10 | K | 31% | \$895.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESSLKITC | SEL VS7-ESSL-KIT-C) | | \$510.00 | K | 31% | \$351.90 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESSLKITC-I | SEL VS7-ESSL-KIT-C | | \$596.70 | K | 31% | \$411.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESSLKITC-K | SEL VS7-ESSL-KIT-C) | | \$558.01 | K | 31% | \$385.03 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESSLSUBC | SEL VS7-ESSL-SUB-C) | | \$66.96 | K | 31% | \$46.20 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESSLSUBC-I | SEL VS7-ESSL-SUB-C | | \$78.34 | K | 31% | \$54.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESSLSUBC-K | SEL VS7-ESSL-SUB-C) | | \$73.22 | K | 31% | \$50.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESSTDAKUGC | SEL VS7-ES-STD-AK-UG-C) | | \$11,340.00 | K | 31% | \$7,824.60 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7ESSTDAKUGC-I | SEL VS7-ES-STD-AK-UG-C | | \$13,267.80 | К | 31% | \$9,154.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| VS7ESSTDAKUGC-K | SEL VS7-ES-STD-AK-UG-C) | | \$12,411.98 | K | 31% | \$8,564.27 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| VS7HYPSTDUGC | SEL VS7-HYP-STD-UG-C) | | \$1,095.00 | K | 31% | \$755.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7HYPSTDUGC-I | SEL VS7-HYP-STD-UG-C | | \$1,281.15 | K | 31% | \$883.99 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7HYPSTDUGC-K | SEL VS7-HYP-STD-UG-C) | | \$1,198.52 | K | 31% | \$826.98 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7RBADV25C | SEL VS7-RBADV25-C) | | \$4,635.00 | K | 31% | \$3,198.15 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7RBADV25C-I | SEL VS7-RBADV25-C | | \$5,422.95 | K | 31% | \$3,741.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| VS7RBADV25C-K | SEL VS7-RBADV25-C) | | \$5,067.93 | K | 31% | \$3,496.87 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| VS7RBENT25C | SEL VS7-RBENT25-C) | | \$6,545.00 | K | 31% | \$4,516.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7RBENT25C-I | SEL VS7-RBENT25-C | | \$7,657.65 | K | 31% | \$5,283.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7RBENT25C-K | SEL VS7-RBENT25-C) | | \$7,148.45 | K | 31% | \$4,932.43 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7RBEPL25ADC | SEL VS7-RBEPL25-AD-C) | | \$46,850.00 | K | 31% | \$32,326.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7RBEPL25ADC-I | SEL VS7-RBEPL25-AD-C) | | \$54,814.50 | K | 31% | \$37,822.01 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7RBEPL25ADC-K | SEL VS7-RBEPL25-AD-C) | | \$51,248.31 | K | 31% | \$35,361.33 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| VS7RBEPL25C | SEL VS7-RBEPL25-C) | | \$11,235.00 | K | 31% | \$7,752.15 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7RBEPL25C-I | SEL VS7-RBEPL25-C) | | \$13,144.95 | K | 31% | \$9,070.02 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7RBEPL25C-K | SEL VS7-RBEPL25-C) | | \$12,337.29 | K | 31% | \$8,512.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7RBEPL25UGC | SEL VS7-RBEPL25-UG-C) | | \$5,159.00 | K | 31% | \$3,559.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| VS7RBEPL25UGC-I VS7RBEPL25UGC-K | SEL VS7-RBEPL25-UG-C) SEL VS7-RBEPL25-UG-C) | | \$6,036.03 \$5,675.15 | K | 31% 31% | \$4,164.86 \$3,915.85 | \$0.00 \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| | | | | K | | | | | | | | | | |
| VS7RBSTD25C | SEL VS7-RBSTD25-C) | | \$3,085.00 | K | 31% | \$2,128.65 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| VS7RBSTD25C-I | SEL VS7-RBSTD25-C | | \$3,609.45 | K | 31% | \$2,490.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7RBSTD25C-K | SEL VS7-RBSTD25-C) | | \$3,375.06 | K | 31% | \$2,328.79 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7RBVENT25UC | SEL VS7-RBADV-ENT25-UG-C) | | \$2,101.00 | K | 31% | \$1,449.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7RBVENT25UC-I | SEL VS7-RBADV-ENT25-UG-C | | \$2,458.17 | K | 31% | \$1,696.14 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7RBVENT25UC-K | SEL VS7-RBADV-ENT25-UG-C) | | \$2,301.02 | K | 31% | \$1,587.70 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| VS7RBVENT2UC | SEL VS7-RBADV-ENT2-UG-C) | | \$168.00 | K | 31% | \$115.92 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| /S7RBVENT2UC-I | SEL VS7-RBADV-ENT2-UG-C | | \$196.56 | K | 31% | \$135.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| S7RBVENT2UC-K | SEL VS7-RBADV-ENT2-UG-C) | | \$183.87 | K | 31% | \$126.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | |
| S7RSDADV25UC | SEL VS7-RBSTD-ADV25-UG-C) SEL VS7-RBSTD-ADV25-UG-C | | \$1,705.00 | K | 31% | \$1,176.45 \$1,376.45 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| /S7RSDADV25UC-I /S7RSDADV25UC-K | SEL VS7-RBSTD-ADV25-UG-C SEL VS7-RBSTD-ADV25-UG-C) | | \$1,994.85 \$1,867.13 | K | 31% 31% | \$1,376.45 \$1,288.32 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| S7RSDADV25UC-K S7RSDADV2UC | SEL VS7-RBSTD-ADV25-0G-C) SEL VS7-RBSTD-ADV2-UG-C) | | \$1,867.13 | | 31% | \$1,288.32 \$93.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS7RSDADV2UC-I | SEL VS7-RBSTD-ADV2-UG-C) SEL VS7-RBSTD-ADV2-UG-C | | \$136.00 \$159.12 | ν. | 31% | \$93.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| /S7RSDADV2UC-I | SEL VS7-RBSTD-ADV2-UG-C SEL VS7-RBSTD-ADV2-UG-C) | | \$159.12 \$149.01 | , , , , , , , , , , , , , , , , , , , | 31% | \$109.79 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /S7RSDENT25LIC | SEL VS7-RBSTD-ADV2-0G-C) SEL VS7-RBSTD-FNT25-I/G-C) | | \$3,806.00 | K | 31% | \$2 626 14 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| S7RSDENT25UC-I | SEL VS7-RBSTD-EN125-UG-C) SEL VS7-RBSTD-EN125-UG-C | | \$4,453.02 | K | 31% | \$3,072.58 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S7RSDENT25UC-K | SEL VS7-RBSTD-EN125-0G-C) | | \$4,164.59 | K | 31% | \$2,873.57 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S7RSDENT2UC | SEL VS7-RBSTD-ENT2-UG-C) | | \$304.00 | K | 31% | \$209.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /S7RSDENT2UC-I | SEL VS7-RBSTD-ENT2-UG-C | | \$355.68 | K | 31% | \$245.42 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| S7RSDENT2UC-K | SEL VS7-RBSTD-ENT2-UG-C) | | \$332.53 | K | 31% | \$229.45 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| /S7STD6AKC | SEL VS7-STD-6AK-C) | | \$11.850.00 | K | 31% | \$8,176,50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S7STD6AKC-I | SEL VS7-STD-6AK-C | | \$13,864.50 | K | 31% | \$9,566.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S7STD6AKC-K | SEL VS7-STD-6AK-C) | | \$12,945.44 | K | 31% | \$8,932.35 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S7STD8AKC | SEL VS7-STD-8AK-C) | | \$9,575.00 | K | 31% | \$6,606.75 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S7STD8AKC-I | SEL VS7-STD-8AK-C | | \$11,202,75 | K | 31% | \$7,729.90 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| S7STD8AKC-K | SEL VS7-STD-8AK-C) | | \$10,455.94 | K | 31% | \$7,214.60 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S7STDC | SEL VS7-STD-C) | | \$1.095.00 | K | 31% | \$755.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S7STDC-I | SEL VS7-STD-C | | \$1,281.15 | K | 31% | \$883.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S7STDC-K | SEL VS7-STD-C) | | \$1,198.52 | K | 31% | \$826.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /S7STDEPLUGC | SEL VS7-STD-EPL-UG-C) | | \$3,141.00 | K | 31% | \$2,167.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S7STDEPLUGC-I | SEL VS7-STD-EPL-UG-C | | \$3,674.97 | K | 31% | \$2,535.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S7STDEPLUGC-K | SEL VS7-STD-EPL-UG-C) | | \$3,435.52 | K | 31% | \$2,370.51 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| S8BFCC | SEL VS8-BF-C) | | \$200.00 | K | 31% | \$138.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /S8BFC-I | SEL VS8-BF-C) | | \$234.00 | K | 31% | \$161.46 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| S8BFC-K | SEL VS8-BF-C) | | \$199.87 | K | 31% | \$137.91 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /S8DT100VMCC | SEL VS8-DT100VM-C) | | \$8,235.00 | ĸ | 31% | \$5,682.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8DT100VMC-I | SEL VS8-DT100VM-C) | | \$9,634,95 | ĸ | 31% | \$6,648.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8DT100VMC-K | SEL VS8-DT100VM-C) | | \$8,235,68 | K | 31% | \$5,682.62 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | \$0.00 | VMWARE |
| | SEL VS8-ENT-EPL-UG-C) | | \$759.00 | K | 31% | \$5,002.02 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /SSENTEDI LIGCO | SEL VS8-ENT-EPL-UG-C) | | \$888.03 | K | 31% | \$612.74 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | | | | ^ | 31% | \$512.74 \$523.34 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS8ENTEPLUGC-I | | | | | | | | | | | | | | |
| /S8ENTEPLUGC-I /S8ENTEPLUGC-K | SEL VS8-ENT-EPL-UG-C) | | \$758.46 \$25,950.00 | K | | | | | | | | | | |
| /S8ENTEPLUGC-I /S8ENTEPLUGC-K /S8EPL6AKCC | | | \$758.46 \$25,950.00 \$30.361.50 | K | 31% 31% 31% | \$17,905.50 \$20,949.44 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VS8ENTEPLUGCC VS8ENTEPLUGC-I VS8ENTEPLUGC-K VS8EPL6AKCC VS8EPL6AKC-I VS8EPL6AKC-I | SEL VS8-ENT-EPL-UG-C) SEL VS8-EPL-6AK-C) | | \$25,950.00 | K K | 31% | \$17,905.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE |

NVP MNWNC-109 Price List-3rd party final - 2023-03 81 of 84

| sku | DESCRIPTION | Model Sub sku | PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | WTY UPG ENH TO PS W/MC PREM LP | WTY UPG BASIC TO PS ENH LP | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|--|--|------------------|----------------------------|------------------|------------------------|---------------------------|---------------------------|-----------------------------------|--------------------------|------------------|--------------------------------------|-------------------------------|------------------|---|
| VS8EPLC-I VS8EPLC-K | SEL VS8-EPL-C) SEL VS8-EPL-C) | | \$4,621.50 \$3,955.08 | K | 31% 31% | \$3,188.84 \$2,729.01 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| VS8EPLC-K VS8EPLTZ1YCC | SEL VS8-EPL-C) SEL VS8-EPL-TZ-1Y-C) | | \$3,955.08 \$4.590.00 | K | 31% | \$2,729.01 \$3.167.10 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| VS8EPLTZ1YC-I | SEL VS8-EPL-TZ-1Y-C) | | \$5,370.30 | K | 31% | \$3,705.51 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| VS8EPLTZ1YC-K | SEL VS8-EPL-12-1Y-C) SEL VS8-EPL-TZ-1Y-C) | | \$5,370.30 \$5,018.14 | ν. | 31% | \$3,705.51 \$3,462.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /S8EPLTZ3YCC | SEL VS8-EPL-TZ-3Y-C) | | \$6,580.00 | , , , | 31% | \$4,540.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /S8EPLTZ3YC-I | SEL VS8-EPL-TZ-3Y-C) | | \$7,698.60 | V V | 31% | \$5.312.03 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8EPLTZ3YC-K | SEL VS8-EPL-TZ-3Y-C) | | \$7,184.01 | , , , | 31% | \$4,956.97 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| SSESEPLAKUGGG | SEL VS8-ES-EPL-AK-LIG-C.) | | \$25,440,00 | K | 31% | \$17.553.60 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /S8ESEPLAKUGC-I | SEL VS8-ES-EPL-AK-UG-C) | | \$29,764.80 | V. | 31% | \$20.537.71 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /S8ESEPLAKUGC-K | SEL VS8-ES-EPL-AK-UG-C) | | \$25,455.73 | K | 31% | \$17,564.45 | | \$0.00 | | | \$0.00 | | \$0.00 | VMWARE |
| S8ESEPLARUGU-R S8ESESPLUGCC | SEL VS8-ES-EPL-JG-C) SEL VS8-ES-ESPL-UG-C) | | \$4,527.00 | K | 31% | \$17,564.45 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE |
| /S8ESESPLUGCC /S8ESESPLUGC-I | SEL VS8-ES-ESPL-UG-C) SEL VS8-ES-ESPL-UG-C) | | \$4,527.00 | K | 31% | \$3,123.63 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESESPLUGC-K | SEL VS8-ES-ESPL-UG-C) | | \$4,527.00 | K | 31% | \$3,123.63 \$3,126.56 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| SSESESPLUGU-K | SEL VS8-ESP-EPL-UG-C) SEL VS8-ESP-EPL-AK-UG-C) | | \$4,531.25 \$23.458.00 | K | 31% | \$3,126.56 \$16.186.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESPEPAKUGCC S8ESPEPAKUGC-I | SEL VS8-ESP-EPL-AK-UG-C) SEL VS8-ESP-EPL-AK-UG-C) | | \$23,458.00 \$27,445.86 | K | 31% | \$16,186.02 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE |
| | SEL VS8-ESP-EPL-AK-UG-C) SEL VS8-ESP-EPL-AK-UG-C) | | | K | | | | | | | | | | |
| S8ESPEPAKUGC-K | | | \$23,470.05 | K | 31% | \$16,194.33 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESPKITCC | SEL VS8-ESP-KIT-C) | | \$4,625.00 | K | 31% | \$3,191.25 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESPKITC-I | SEL VS8-ESP-KIT-C) | | \$4,625.00 | K | 31% | \$3,191.25 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESPKITC-K | SEL VS8-ESP-KIT-C) | | \$4,628.91 | K | 31% | \$3,193.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| S8ESPSTAKUGCC | SEL VS8-ESP-STD-AK-UG-C) | | \$7,948.00 | K | 31% | \$5,484.12 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | |
| S8ESPSTAKUGC-I | SEL VS8-ESP-STD-AK-UG-C) | | \$9,299.16 | K | 31% | \$6,416.42 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| /S8ESPSTAKUGC-K | SEL VS8-ESP-STD-AK-UG-C) | | \$7,942.71 | K | 31% | \$5,480.47 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESSL1PAKCC | SEL VS8-ESSL-1PAK-C) | | \$308.00 | K | 31% | \$212.52 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESSL1PAKC-I | SEL VS8-ESSL-1PAK-C) | | \$360.36 | K | 31% | \$248.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESSL1PAKC-K | SEL VS8-ESSL-1PAK-C) | | \$308.28 | K | 31% | \$212.71 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESSL3PAKCC | SEL VS8-ESSL-3PAK-C) | | \$775.00 | K | 31% | \$534.75 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESSL3PAKC-I | SEL VS8-ESSL-3PAK-C) | | \$906.75 | K | 31% | \$625.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESSL3PAKC-K | SEL VS8-ESSL-3PAK-C) | | \$775.71 | K | 31% | \$535.24 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESSL3SUBCC | SEL VS8-ESSL-3SUB-C) | | \$176.77 | K | 31% | \$121.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESSL3SUBC-I | SEL VS8-ESSL-3SUB-C) | | \$206.82 | K | 31% | \$142.71 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESSL3SUBC-K | SEL VS8-ESSL-3SUB-C) | | \$176.93 | K | 31% | \$122.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESSL5PAKCC | SEL VS8-ESSL-5PAK-C) | | \$1,185.00 | K | 31% | \$817.65 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESSL5PAKC-I | SEL VS8-ESSL-5PAK-C) | | \$1,386.45 | K | 31% | \$956.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESSL5PAKC-K | SEL VS8-ESSL-5PAK-C) | | \$1,186.08 | K | 31% | \$818.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESSLKITCC | SEL VS8-ESSL-KIT-C) | | \$510.00 | K | 31% | \$351.90 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESSLKITC-I | SEL VS8-ESSL-KIT-C) | | \$596.70 | K | 31% | \$411.72 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESSLKITC-K | SEL VS8-ESSL-KIT-C) | | \$510.42 | K | 31% | \$352.19 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESSLSUBCC | SEL VS8-ESSL-SUB-C) | | \$66.96 | K | 31% | \$46.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESSLSUBC-I | SEL VS8-ESSL-SUB-C) | | \$78.34 | K | 31% | \$54.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESSLSUBC-K | SEL VS8-ESSL-SUB-C) | | \$67.02 | K | 31% | \$46.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESSTDAKUGCC | SEL VS8-ES-STD-AK-UG-C) | | \$11,340.00 | K | 31% | \$7,824.60 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESSTDAKUGC-I | SEL VS8-ES-STD-AK-UG-C) | | \$13,267.80 | K | 31% | \$9,154.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8ESSTDAKUGC-K | SEL VS8-ES-STD-AK-UG-C) | | \$11,360,68 | K | 31% | \$7.838.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8HYPEPLUGCC | SEL VS8-HYP-EPL-UG-C) | | \$3,950.00 | K | 31% | \$2,725.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8HYPEPLUGC-I | SEL VS8-HYP-EPL-UG-C) | | \$4,621.50 | K | 31% | \$3,188.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8HYPEPI UGC-K | SEL VS8-HYP-EPL-UG-C) | | \$3,955,08 | K | 31% | \$2,729.01 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8HYPSTDUGCC | SEL VS8-HYP-STD-UG-C) | | \$1,095.00 | K | 31% | \$755.55 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8HYPSTDUGC-I | SEL VS8-HYP-STD-UG-C) | | \$1,281.15 | K | 31% | \$883.99 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8HYPSTDUGC-K | SEL VS8-HYP-STD-UG-C) | | \$1,097.01 | K | 31% | \$756.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBADEN25UCC | SEL VS8-RBADV-ENT25-UG-C) | | \$2,101.00 | V. | 31% | \$1,449.69 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBADEN25UC-I | SEL VS8-RBADV-ENT25-UG-C) | | \$2,458.17 | V. | 31% | \$1,696.14 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBADEN25UC-K | SEL VS8-RBADV-ENT25-UG-C) | | \$2,456.17 | K | 31% | \$1,450.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBADEN2UGCC | SEL VS8-RBADV-ENT2-UG-C) | | \$2,102.86 | K | 31% | \$1,450.97 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL VS8-RBADV-ENT2-UG-C) | | | N. | | | | | | | | | | |
| S8RBADEN2UGC-I | | | \$196.56 | K | 31% | \$135.63 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| S8RBADEN2UGC-K S8RBADV25CC | SEL VS8-RBADV-ENT2-UG-C) SEL VS8-RBADV25-C) | | \$167.97 \$4.635.00 | K | 31% 31% | \$115.90 \$3.198.15 | \$0.00 \$0.00 | \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE |
| | | | | K | | | | | | | | | | |
| S8RBADV25C-I | SEL VS8-RBADV25-C) | | \$5,422.95 | K | 31% | \$3,741.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| S8RBADV25C-K S8RBADV2CC | SEL VS8-RBADV25-C) SEL VS8-RBADV2-C) | | \$4,638.67 \$370.80 | K | 31% 31% | \$3,200.68 \$255.85 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| | | | | K | | | | | | | | | | |
| S8RBADV2C-I | SEL VS8-RBADV2-C) | | \$433.84 | K | 31% | \$299.35 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBADV2C-K | SEL VS8-RBADV2-C) | | \$371.09 | K | 31% | \$256.05 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBENT25CC | SEL VS8-RBENT25-C) | | \$6,545.00 | K | 31% | \$4,516.05 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBENT25C-I | SEL VS8-RBENT25-C) | | \$7,657.65 | K | 31% | \$5,283.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBENT25C-K | SEL VS8-RBENT25-C) | | \$6,542.97 | K | 31% | \$4,514.65 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBENT2CC | SEL VS8-RBENT2-C) | | \$523.60 | K | 31% | \$361.28 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBENT2C-I | SEL VS8-RBENT2-C) | | \$612.61 | K | 31% | \$422.70 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBENT2C-K | SEL VS8-RBENT2-C) | | \$524.09 | K | 31% | \$361.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBEPL25ADCC | SEL VS8-RBEPL25-AD-C) | | \$46,850.00 | K | 31% | \$32,326.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBEPL25ADC-I | SEL VS8-RBEPL25-AD-C) | | \$54,814.50 | K | 31% | \$37,822.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBEPL25ADC-K | SEL VS8-RBEPL25-AD-C) | | \$46,907.55 | K | 31% | \$32,366.21 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBSTAD25UCC | SEL VS8-RBSTD-ADV25-UG-C) | | \$1,705.00 | K | 31% | \$1,176.45 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBSTAD25UC-I | SEL VS8-RBSTD-ADV25-UG-C) | | \$1,994.85 | K | 31% | \$1,376.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBSTAD25UC-K | SEL VS8-RBSTD-ADV25-UG-C) | | \$1,705.73 | K | 31% | \$1,176.95 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBSTAD2UGCC | SEL VS8-RBSTD-ADV2-UG-C) | | \$136.00 | K | 31% | \$93.84 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBSTAD2UGC-I | SEL VS8-RBSTD-ADV2-UG-C) | | \$159.12 | K | 31% | \$109.79 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBSTAD2UGC-K | SEL VS8-RBSTD-ADV2-UG-C) | | \$136.07 | K | 31% | \$93.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBSTD25CC | SEL VS8-RBSTD25-C) | | \$3,085.00 | K | 31% | \$2,128.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBSTD25C-I | SEL VS8-RBSTD25-C) | | \$3,609.45 | K | 31% | \$2,490.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBSTD25C-K | SEL VS8-RBSTD25-C) | | \$3,089.19 | K | 31% | \$2,131.54 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBSTD2CC | SEL VS8-RBSTD2-C) | | \$246.80 | K | 31% | \$170.29 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBSTD2C-I | SEL VS8-RBSTD2-C) | | \$288.76 | K | 31% | \$199.24 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 88RBSTD2C-K | SEL VS8-RBSTD2-C) | | \$246.74 | K | 31% | \$170.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8RBSTEN25UCC | SEL VS8-RBSTD-ENT25-UG-C) | | \$3,806.00 | K | 31% | \$2,626.14 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 88RBSTEN25UC-I | SEL VS8-RBSTD-ENT25-UG-C) | | \$4,453.02 | K | 31% | \$3,072.58 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 8RBSTEN25UC-K | SEL VS8-RBSTD-ENT25-UG-C) | | \$3.808.59 | K | 31% | \$2,627.93 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 8RBSTEN2UCC | SEL VS8-RBSTD-ENT2-UG-C) | | \$304.00 | ĸ | 31% | \$209.76 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 8RBSTEN2UC-I | SEL VS8-RBSTD-ENT2-UG-C) | | \$355.68 | K | 31% | \$245.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 8RBSTEN2UC-K | SEL VS8-RBSTD-ENT2-UG-C) | | \$304.04 | V | 31% | \$245.42 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 8STD6AKCC | SEL VS8-RBS ID-EN12-0G-C) | | \$11,850.00 | K | 31% | \$8,176.50 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 8STD6AKC-I | SEL VS8-STD-6AK-C) | | \$13,864.50 | K | 31% | \$9,566.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 8STD6AKC-K | SEL VS8-STD-6AK-C) | | \$13,864.50 | Α. | 31% | \$9,566.51 \$8,175.78 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8STD6AKC-K S8STD8AKCC | SEL VS8-STD-6AK-C) SEL VS8-STD-8AK-C) | | \$11,848.96 \$9.575.00 | K | 31% 31% | \$8,175.78 \$6.606.75 | | | | | \$0.00 \$0.00 | | | VMWARE VMWARE |
| | | | | r. | | | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | \$0.00 | VMWARE VMWARE |
| 88STD8AKC-I | SEL VS8-STD-8AK-C) | | \$11,202.75 | K | 31% | \$7,729.90 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | |
| 88STD8AKC-K | SEL VS8-STD-8AK-C) | | \$9,570.31 | K | 31% | \$6,603.51 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8STDCC | SEL VS8-STD-C) | | \$1,095.00 | K | 31% | \$755.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 88STDC-I | SEL VS8-STD-C) | | \$1,281.15 | K | 31% | \$883.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8STDC-K | SEL VS8-STD-C) | | \$1,097.01 | K | 31% | \$756.94 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8STDEPLUGCC | SEL VS8-STD-EPL-UG-C) | | \$3,141.00 | K | 31% | \$2,167.29 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8STDEPLUGC-I | SEL VS8-STD-EPL-UG-C) | | \$3,674.97 | K | 31% | \$2,535.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | SEL VS8-STD-EPL-UG-C) | | \$3,144.53 | K | 31% | \$2,169.73 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| S8STDEPLUGC-K | | | \$90,000.00 | K | 31% | \$62,100.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | " NTP-DEFENDX |
| S8STDEPLUGC-K | SELECT DEXS VS ELA ADD 1PB 1Yr Sub | | | | | | | | | | | | | |
| S8STDEPLUGC-K SAD1PB1YRSB | SELECT DFXS VS ELA, ADD 1PB 1Yr Sub VSPEX BLUE Intel 1200W Power Supply | | \$1,530,00 | K | 31% | \$1,055.70 | \$0.00 | \$0.00 | | Sn nn | \$0.00 | \$0.00 | \$0.00 | VSPEX BLUE HARDWARE |
| S8STDEPLUGC-K SAD1PB1YRSB SB-CRU-PWR SUPPLY | VSPEX BLUE Intel 1200W Power Supply | | \$1,530.00 \$4,835.00 | K | 31% 31% | \$1,055.70 \$3,336.15 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VSPEX BLUE HARDWARE VSPEX BLUE HARDWARE |
| /S8STDEPLUGC-K /SAD1PB1YRSB /SB-CRU-PWR SUPPLY /SB-FRU-CHASSIS /SB-FRU-HDD | | | | K | | | | | | \$0.00 | | | | |

NVP MNWNC-109 Price List-3rd party final - 2023-03 82 of 84

| BAND | SKU | DESCRIPTION | Model Sub | EMC LIST | CATEGORY | NASPO VP | NVP LEVEL 1 | PROSUPPORT | PROSUPPORT W/MC PREM MNT | PROSUPPORT | BASIC MNT LP | WTY UPG ENH TO | WTY UPG BASIC | RENEWAL | THIRD PARTY PRODUCT PARTNER |
|-----------------------|--------------------------------------|---|-----------|----------------------------|-------------|------------|----------------------------|------------------|-----------------------------|------------------|--------------------------------------|------------------|------------------|------------------|--|
| | | | sku | PRICE USD | CODE | Discount % | NET PRICE | PLUS MNT LP | LP | ENH MNT LP | | LP | TO PS ENH LP | | |
| | VSB-FRU-PRF OPT VSB-FRU-SSD | VSPEX BLUE Performance SFP+ Blade | | \$29,195.00 | K | 31% | \$20,144.55 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | VSPEX BLUE HARDWARE |
| | VSB-FRU-SSD VSB-FRU-STD CPR | VSPEX BLUE 400GB SSD in 2.5 w/o encry VSPEX BLUE Standard 10GBASET Blade | | \$17,200.00 \$19,945.00 | K | 31% 31% | \$11,868.00 \$13,762.05 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VSPEX BLUE HARDWARE VSPEX BLUE HARDWARE |
| | VSB-FRU-STD OPT | VSPEX BLUE Standard SFP+ Blade | | \$19,955.00 | K | 31% | \$13,768.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VSPEX BLUE HARDWARE |
| | VSB-V-HW-2U4N-PC | VSPEX BLUE VMW HW 2U/4N Prf RJ45 | | \$0.00 | K | 31% | \$13,700.93 | \$17,748.00 | \$17,400.00 | \$10,000.00 | \$3,760.00 | \$0.00 | \$0.00 | \$17,400.00 | VSPEX BLUE HARDWARE |
| 5 | VSB-V-HW-2U4N-PO | VSPEX BLUE VMW HW 2U/4N Prf SFP+ | | \$0.00 | K | 31% | \$0.00 | \$17,748.00 | \$17,400.00 | \$10,000.00 | \$3,760.00 | \$0.00 | \$0.00 | \$17,400.00 | VSPEX BLUE HARDWARE |
| | VSB-V-HW-2U4N-SC | VSPEX BLUE VMW HW 2U/4N Std RJ45 | | \$0.00 | K | 31% | \$0.00 | \$17,748.00 | \$17,400.00 | \$10,000.00 | \$3,760.00 | \$0.00 | \$0.00 | \$17,400.00 | VSPEX BLUE HARDWARE |
| 5 | VSB-V-HW-2U4N-SO | VSPEX BLUE VMW HW 2U/4N Std SFP+ | | \$0.00 | K | 31% | \$0.00 | \$17,748.00 | \$17,400.00 | \$10,000.00 | \$3,760.00 | \$0.00 | \$0.00 | \$17,400.00 | VSPEX BLUE HARDWARE |
| 5 | VSB-V-HWR-2U4N-PC | VSPEX BLUE VMW HWR 2U/4N Prf RJ45 | | \$0.00 | K | 31% | \$0.00 | \$17,748.00 | \$17,400.00 | \$10,000.00 | \$3,760.00 | \$0.00 | \$0.00 | \$17,400.00 | VSPEX BLUE HARDWARE |
| | VSB-V-HWR-2U4N-PO | VSPEX BLUE VMW HWR 2U/4N Prf SFP+ | | \$0.00 | K | 31% | \$0.00 | \$17,748.00 | \$17,400.00 | \$10,000.00 | \$3,760.00 | \$0.00 | \$0.00 | \$17,400.00 | VSPEX BLUE HARDWARE |
| | VSB-V-HWR-2U4N-SC | VSPEX BLUE VMW HWR 2U/4N Std RJ45 | | \$0.00 | K | 31% | \$0.00 | \$17,748.00 | \$17,400.00 | \$10,000.00 | \$3,760.00 | \$0.00 | \$0.00 | \$17,400.00 | VSPEX BLUE HARDWARE |
| 5 | VSB-V-HWR-2U4N-SO VSB-V-LS-SN | VSPEX BLUE VMW HWR 2U/4N Std SFP+ | | \$0.00 | K | 31% | \$0.00 | \$17,748.00 | \$17,400.00 | \$10,000.00 | \$3,760.00 | \$0.00 | \$0.00 | \$17,400.00 | VSPEX BLUE HARDWARE |
| | VSB-V-LS-SN VSB-V-ROY-2LIAN-PC | VSPEX BLUE APPLIANCE SW LIC SOLN=MA VSPEX BLUE Appliance Royalty 214N-PC | | \$0.00 \$1.847.00 | K | 31% 31% | \$0.00 \$1.274.43 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | VSPEX BLUE SOFTWARE VSPEX BLUE SOFTWARE |
| | VSB-V-ROY-2U4N-PO | VSPEX BLUE Appliance Royalty 204N-PC VSPEX BLUE Appliance Royalty 2U4N-PO | | \$1,847.00 | , , | 31% | \$1,274.43 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VSPEX BLUE SOFTWARE VSPEX BLUE SOFTWARE |
| 5 | VSB-V-ROY-2U4N-SC | VSPEX BLUE Appliance Royalty 20444-0 | | \$1,847.00 | K | 31% | \$1,274.43 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VSPEX BLUE SOFTWARE |
| | VSB-V-ROY-2U4N-SO | VSPEX BLUE Appliance Royalty 2U4N-SO | | \$1,847.00 | K | 31% | \$1,274.43 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VSPEX BLUE SOFTWARE |
| | VSB-V-SW-MGR | HCIA Manager Software =MA | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VSPEX BLUE SOFTWARE |
| 5 | VSC-OS-PRM-12-T5 | SEL VTS-OS Prm 12 mo. Over 5000TB | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VSC CLOUD SOFT |
| | VS-CUS-M-EXPVS | VST expense model Secure VM SecVM Perpetual TLA=IB | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | NA NA |
| 5 | VSL3-002-525 | Secure VM SecVM Perpetual TLA=IB | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| | VSL3-002-526 | Secure VM KMIP Client Perpetual TLA=IA | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| | VSL3-002-527 | Secure VM Key Management for SED TLA=IA | | \$0.00 | К | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| | VSL3-002-528 | Secure VM Key Management for KMIP TLA=IA Secure VM Encryption for Machines TLA=IB | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | CLOUDLINK |
| | VSL3-002-529 VSL3-002-672 | Secure VM Encryption for Machines TLA=IB Secure VM Encrypt for Containers TLA=IA | | \$0.00 \$0.00 | K | 31% 31% | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | CLOUDLINK CLOUDLINK |
| | VSPHERE-FLIM-PPM | VSPHERE FILM MODEL - PPM | | \$0.00 | , , | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | NA |
| | VSPHERE-ELIM-PPM VSPHERE-ELIM-PRD | VSPHERE ELIM MODEL - PRODUCT | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | NA NA |
| | VS-VT-TERM | ViewTrust Term Licenses | | \$0.00 | K | 31% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ** VSC CLOUD SOFT |
| | VUGBDWOACLDUPF | SEL: V-UG-BDWOA-CLD-U-P-F | | \$58.58 | K | 31% | \$40.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| | VUPGBM2PLYMSF | SEL: V-UPG-BM2-PL-YMS-F | | \$44.00 | K | 31% | \$30.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | VUPGBM2SBCLYMSF | SEL: V-UPG-BM2-SB-CLYMS-F | | \$39.00 | K | 31% | \$26.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | VUPGBM2SBOPYMSF | SEL: V-UPG-BM2-SB-OPYMS-F | | \$39.00 | K | 31% | \$26.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | VUPGGM2PLBMSF | SEL: V-UPG-GM2-PL-BMS-F | | \$44.00 | K | 31% | \$30.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VUPGGM2PLOMSF | SEL: V-UPG-GM2-PL-OMS-F | | \$22.00 | K | 31% | \$15.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| | VUPGGM2PLYMSF VUPGGM2SBCI BMSF | SEL: V-UPG-GM2-PL-YMS-F SEL: V-UPG-GM2-SR-CLBMS-F | | \$88.00 | K | 31% | \$60.72 \$18.63 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| | VUPGGM2SBCLBMSF VUPGGM2SBCLOMSF | SEL: V-UPG-GM2-SB-CLBMS-F SEL: V-UPG-GM2-SB-CLOMS-F | | \$27.00 \$10.00 | K | 31% 31% | \$18.63 \$6.90 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| | VUPGGM2SBCLOMSF VUPGGM2SBCLYMSF | SEL: V-UPG-GM2-SB-CLYMS-F SEL: V-UPG-GM2-SB-CLYMS-F | | \$10.00 \$65.00 | K | 31% | \$6.90 \$44.85 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| | VUPGGM2SBOPBMSF | SEL: V-UPG-GM2-SB-OPBMS-F | | \$27.00 | K | 31% | \$18.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | | SEL: V-UPG-GM2-SB-OPOMS-F | | \$10.00 | K | 31% | \$6.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | VUPGGM2SBOPYMSF | SEL: V-UPG-GM2-SB-OPYMS-F | | \$65.00 | К | 31% | \$44.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | VUPGMDCV2OPYMSF | SEL: V-UPG-MDCV2-OPYMS-F | | \$45.00 | K | 31% | \$31.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | VUPGMDCV2PYMF | SEL: V-UPG-MDCV2-PYM-F | | \$66.00 | K | 31% | \$45.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | VUPGMDCV2SYMF | SEL: V-UPG-MDCV2-SYM-F | | \$45.00 | K | 31% | \$31.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | V-WBSBDCL-3US1YF | SEL: V-WBSBDCL-3US1Y-F | | \$36.00 | K | 31% | \$24.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | V-WBSBOP-DEV1Y-F | SEL: V-WBSBOP-DEV1Y-F | | \$12.00 | K | 31% | \$8.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | V-WBSBSCL-DEV1YF | SEL: V-WBSBSCL-DEV1Y-F SEL: V-WCSBDCL-3US1Y-F | | \$24.00 \$72.00 | K | 31% | \$16.56 \$49.68 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| | V-WCSBDCL-3US1YF V-WCSBSCL-3US1YF | SEL: V-WCSBCL-3US1Y-F SEL: V-WCSBSCL-3US1Y-F | | \$72.00 \$48.00 | K | 31% 31% | \$49.68 \$33.12 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARF |
| | V-WUSBBCL-3US1YF | SEL: V-WCSBSCL-3US1Y-F | | \$84.00 | K | 31% | \$55.12 \$57.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | V-WVSBSCL-3US1YF | SEL: V-WVSBSCL-3US1Y-F | | \$60.00 | K | 31% | \$41.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| | V-YMS-PL-DV2-F | SEL: V-YMS-PL-DV2-E | | \$130.00 | K | 31% | \$89.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | | SEL: V-YMS-SB-CLDDV2-1Y-F | | \$110.00 | K | 31% | \$75.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VYMSSBCLDDV22YF | SEL: V-YMS-SB-CLDDV2-2Y-F | | \$220.00 | K | 31% | \$151.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VYMSSBCLDDV23YF | SEL: V-YMS-SB-CLDDV2-3Y-F | | \$330.00 | K | 31% | \$227.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | | SEL: V-YMS-SBDCLDDV2-1Y-F | | \$122.00 | K | 31% | \$84.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| 5 | VYMSSBDCLDDV22YF | SEL: V-YMS-SBDCLDDV2-2Y-F | | \$244.00 | K | 31% | \$168.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | VYMSSBDCLDDV23YF | SEL: V-YMS-SBDCLDDV2-3Y-F | | \$366.00 | K | 31% | \$252.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | VYMSSBOPDV21YF | SEL: V-YMS-SB-OP-DV2-1Y-F | | \$98.00 | K | 31% | \$67.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | VYMSSBOPDV22YF VYMSSBOPDV23YF | SEL: V-YMS-SB-OP-DV2-2Y-F SEL: V-YMS-SB-OP-DV2-3Y-F | | \$196.00 \$294.00 | K | 31% 31% | \$135.24 \$202.86 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| | WS15-PLAY-F | SEL: WS15-PLAY-F | | \$164.99 | , , , | 31% | \$113.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| | | SEL: WS15-PLAY-UG-F | | \$104.99 | , , | 31% | \$60.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | WS15-PRO-F | SEL: WS15-PRO-F | | \$274.99 | K | 31% | \$189.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| | | SEL: WS15-PRO-PLAY-UG-F | | \$109.99 | K | 31% | \$75.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | WS15-PRO-UG-F | SEL: WS15-PRO-UG-F | | \$164.99 | K | 31% | \$113.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | WS16PLAYC | SEL WS16-PLAY-C) | | \$149.00 | K | 31% | \$102.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | WS16PLAYC-I | SEL WS16-PLAY-C) | | \$149.00 | K | 31% | \$102.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | WS16PLAYC-K | SEL WS16-PLAY-C) | | \$159.68 | K | 31% | \$110.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | WS16PLAYUGC | SEL WS16-PLAY-UG-C) | | \$79.00 | K | 31% | \$54.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | WS16PLAYUGC-I WS16PLAYUGC-K | SEL WS16-PLAY-UG-C) SEL WS16-PLAY-UG-C) | | \$79.00 \$85.00 | K | 31% 31% | \$54.51 \$58.65 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| | WS16PLAYUGC-K WS16PROC | SEL WS16-PRO-C) | | \$85.00 | r. | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| | WS16PROC-I | SEL WS16-PRO-C) | | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| | WS16PROC-K | SEL WS16-PRO-C) | | \$213.03 | K | 31% | \$146.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | WS16PROPLYUGC | SEL WS16-PRO-PLAY-UG-C) | | \$89.00 | K | 31% | \$61.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | WS16PROPLYUGC-I | SEL WS16-PRO-PLAY-UG-C) | | \$89.00 | K | 31% | \$61.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | WS16PROPLYUGC-K | SEL WS16-PRO-PLAY-UG-C) | | \$95.67 | K | 31% | \$66.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | WS16PROUGC | SEL WS16-PRO-UG-C) | | \$99.00 | K | 31% | \$68.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | WS16PROUGC-I | SEL WS16-PRO-UG-C) | | \$99.00 | K | 31% | \$68.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | WS16PROUGC-K | SEL WS16-PRO-UG-C) | | \$106.34 \$149.00 | K | 31% | \$73.37 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| | WS17PLAYCC WS17PLAYC-I | SEL WS17-PLAY-C SEL WS17-PLAY-C | | \$149.00 \$155.71 | K | 31% 31% | \$102.81 \$107.44 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | VMWARE VMWARE |
| | WS17PLAYC-I WS17PLAYC-K | SEL WS17-PLAY-C SEL WS17-PLAY-C | | \$155.71 \$140.63 | K | 31% | \$107.44 \$97.03 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | VMWARE VMWARE |
| | WS17PLAYUGCC | SEL WS17-PLAY-UG-C | | \$140.63 | r. | 31% | \$97.03 \$54.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | VMWARE |
| | WS17PLAYUGCC WS17PLAYUGC-I | SEL WS17-PLAY-UG-C SEL WS17-PLAY-UG-C | | \$79.00 \$82.56 | K | 31% | \$54.51 \$56.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE VMWARE |
| | WS17PLAYUGC-K | SEL WS17-PLAY-UG-C | | \$74.87 | K | 31% | \$51.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | WS17PROCC | SEL WS17-PRO-C | | \$199.00 | K | 31% | \$137.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | WS17PROC-I | SEL WS17-PRO-C | | \$207.96 | K | 31% | \$143.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | WS17PROC-K | SEL WS17-PRO-C | | \$188.15 | K | 31% | \$129.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | WS17PROPUCC | SEL WS17-PRO-PLAY-UG-C | | \$89.00 | K | 31% | \$61.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | WS17PROPUC-I | SEL WS17-PRO-PLAY-UG-C | | \$93.01 | K | 31% | \$64.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | WS17PROPUC-K | SEL WS17-PRO-PLAY-UG-C | | \$83.98 | K | 31% | \$57.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | WS17PROUGCC | SEL WS17-PRO-UG-C | | \$99.00 | K | 31% | \$68.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | WS17PROUGC-I | SEL WS17-PRO-UG-C | | \$103.46 | K | 31% | \$71.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | WS17PROUGC-K | SEL WS17-PRO-UG-C | | \$93.75 | K | 31% | \$64.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | VMWARE |
| | WS-PLAY-SUP-1PAK | SEL: WS-PLAY-SUP-1PAK | | \$33.00 | K | 31% | \$22.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " CARAHSOFT |
| | WS-PLAY-SUP-3PAK WS-PLAY-SUP-5PAK | SEL: WS-PLAY-SUP-3PAK SEL: WS-PLAY-SUP-5PAK | | \$88.00 \$134.00 | K | 31% | \$60.72 \$92.46 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | " CARAHSOFT |
| | | SEL: WS-PLAY-SUP-5PAK SEL KEMP X15 10M SFP+ DAC Bundle | | \$134.00 \$1,052.31 | K | 31% | | | | | \$0.00 | | | | |
| | VAE CED DAG 40M | | | \$1,052.31 | K | 31% | \$726.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "* KEMP |
| | X15-SFP-DAC-10M | SEL KEMP X15 10M SFP+ DAC Bundle | | 2000.01 | | 240/ | 2004.00 | 20.00 | 20.00 | AA 00 | 20.00 | 20.00 | 60.00 | 60.00 | |
| | X15-SFP-DAC-1M | SEL KEMP X15 1M SFP+ DAC Bundle | | \$292.31 | K | 31% | \$201.69 \$282.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| | X15-SFP-DAC-1M X15-SFP-DAC-3M | SEL KEMP X15 1M SFP+ DAC Bundle SEL KEMP X15 3M SFP+ DAC Bundle | | \$409.23 | K K | 31% | \$282.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" KEMP |
| 5 5 5 5 5 | X15-SFP-DAC-1M | SEL KEMP X15 1M SFP+ DAC Bundle | | | K K K | | | | | | \$0.00 \$0.00 \$0.00 \$0.00 | | | | " KEMP |

NVP MNWNC-109 Price List -3rd party final - 2023-03

| | | | | | | NVP Level 1 | | NVP MAINTENANCE AN | ID WARRANTY UPGRADE | PRICE | | | | | | |
|-----|----|----------------|----------------------------------|------------------|-----------------------|------------------|------------------------|--------------------------|---------------------------|-----------------------------------|--------------------------|--------------|--------|-------------------------------|---------|-----------------------------|
| BAI | ND | sкu | DESCRIPTION | Model Sub sku | EMC LIST PRICE USD | CATEGORY CODE | NASPO VP Discount % | NVP LEVEL 1 NET PRICE | PROSUPPORT PLUS MNT LP | PROSUPPORT W/MC PREM MNT LP | PROSUPPORT ENH MNT LP | BASIC MNT LP | LP | WTY UPG BASIC TO PS ENH LP | KEKEWAL | THIRD PARTY PRODUCT PARTNER |
| 5 | X2 | 25-SFP-DAC-1M | SEL KEMP X25 1M SFP+ DAC Bundle | | \$876.92 | K | 31% | \$605.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "KEMP |
| 5 | X | 25-SFP-DAC-3M | SEL KEMP X25 3M SFP+ DAC Bundle | | \$1,227.69 | K | 31% | \$847.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" KEMP |
| 5 | X | 25-SFP-DAC-5M | SEL KEMP X25 5M SFP+ DAC Bundle | | \$1,753.85 | K | 31% | \$1,210.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" KEMP |
| 5 | X | 25-SFP-SR | SEL KEMP X25 SFP+ SR Bundle | | \$3,156.92 | K | 31% | \$2,178.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| 5 | X | 40-SFP-DAC-10M | SEL KEMP X40 10M SFP+ DAC Bundle | | \$3,156.92 | K | 31% | \$2,178.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" KEMP |
| 5 | X4 | 40-SFP-DAC-1M | SEL KEMP X40 1M SFP+ DAC Bundle | | \$876.92 | K | 31% | \$605.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " KEMP |
| 5 | X4 | 40-SFP-DAC-3M | SEL KEMP X40 3M SFP+ DAC Bundle | | \$1,227.69 | K | 31% | \$847.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" KEMP |
| 5 | X4 | 40-SFP-DAC-5M | SEL KEMP X40 5M SFP+ DAC Bundle | | \$1,753.85 | K | 31% | \$1,210.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | "" KEMP |
| 5 | X4 | 40-SFP-SR | SEL KEMP X40 SFP+ SR Bundle | | \$3,156.92 | K | 31% | \$2,178.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | " KEMP |

NVP MNWNC-109 Price List-3rd party final - 2023-03 84 of 84