

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER		
5	100-100206-AM	SEL AS ProbeSW-024 Lic Mnth		\$23.08	K	31%	\$15.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100207-AM	SEL AS ProbeSW-032 Lic Mnth		\$30.77	K	31%	\$21.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100208-AM	SEL AS ProbeSW-192 Lic Mnth		\$190.77	K	31%	\$131.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100209-AM	SEL AS ProbeSW-256 Lic Mnth		\$255.38	K	31%	\$175.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100210-AM	SEL AS ProbeSW-336 Lic Mnth		\$335.38	K	31%	\$231.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100211-AM	SEL AS ProbeSW-384 Lic Mnth		\$381.54	K	31%	\$263.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100212-AM	SEL AS ProbeSW-528 Lic Mnth		\$526.15	K	31%	\$363.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100213	SEL SW ProbeVM-001 vSphere Lic		\$1,644.02	K	31%	\$1,134.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100213-AM	SEL AS ProbeVM-001 Lic Mnth		\$12.31	K	31%	\$8.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100213-SM	SEL SS ESX-001 Host MSub		\$104.62	K	31%	\$72.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100214-AM	SEL AS ProbeVM-010 Lic Mnth		\$132.31	K	31%	\$91.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100215-AM	SEL AS ProbeVM-050 Lic Mnth		\$664.62	K	31%	\$458.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100216-AM	SEL HW TPS-D10S TCV TAP Shelf 1U		\$164,492.31	K	31%	\$113,499.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100216-AM	SEL AS ProbeVM-100 Lic Mnth		\$1,329.23	K	31%	\$917.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100216-SM	SEL SS ESX-100 Host MSub		\$10,413.85	K	31%	\$7,185.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100217-AM	SEL AS ProbeVM-500 Lic Mnth		\$6,646.15	K	31%	\$4,585.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100288	SEL HW TCV-008LFLFLF-57-RP Cass		\$1,827.69	K	31%	\$1,261.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100291	SEL HW TCV-012LRLFLF-57-RP Cass		\$2,741.54	K	31%	\$1,891.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100292	SEL HW TCV-D12MRLFLF-57-OB Cass		\$2,741.54	K	31%	\$1,891.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100293	SEL HW TCV-024MRLFMFR-57-OB Cass		\$5,483.08	K	31%	\$3,783.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100301	SEL HW TPS-D10E TCV TAP Shelf 1U		\$306.15	K	31%	\$211.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100301	SEL HW TPS-D10S TCV TAP Shelf 1U		\$307.69	K	31%	\$212.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100602-AM	SEL AS ProbeFC8-0802 Lic Mnth		\$169.23	K	31%	\$116.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100603-AM	SEL AS ProbeFC8-0808 Lic Mnth		\$669.23	K	31%	\$461.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100617-AM	SEL AS ProbeSWAG-24 Lic Mnth		\$3.08	K	31%	\$2.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100618-AM	SEL AS ProbeSWAG-192 Lic Mnth		\$30.77	K	31%	\$21.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100619-AM	SEL AS ProbeSWAG-528 Lic Mnth		\$87.69	K	31%	\$60.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101048	SEL HW 515 15A 15		\$66.15	K	31%	\$45.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101049	SEL HW 520 20A 15		\$98.46	K	31%	\$67.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101050	SEL HW 620 20A 15		\$90.77	K	31%	\$62.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101051	SEL HW 615 15A 15		\$90.77	K	31%	\$62.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101052	SEL HW 515 18 x2		\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101053	SEL HW 515 6 x2		\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101054	SEL HW C14 6 x2		\$24.62	K	31%	\$16.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101055	SEL HW C14 18 x2		\$14.00	K	31%	\$9.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101056	SEL HW C8EET 2 x2		\$21.54	K	31%	\$14.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101057	SEL HW 1363 2 x2		\$32.31	K	31%	\$22.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101058	SEL HW C14 3 x2		\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101281	SEL HW Fibres CIT Kit MPO Addon		\$4,818.46	K	31%	\$3,324.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101369	SEL HW Fibres CIT Kit Refill		\$2,409.23	K	31%	\$1,686.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101310	SEL HW Fibres CIT MPO Refill		\$681.54	K	31%	\$401.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101343-AM	SEL AS ProbeFC8-0816 Lic Mnth		\$923.08	K	31%	\$636.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101348	SEL HW C14 15A 15		\$115.38	K	31%	\$79.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101570	SEL HW Fibres Cass Refill		\$964.62	K	31%	\$664.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101571	SEL HW Fibres MPO Cass Refill		\$747.69	K	31%	\$515.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101854	SEL HW Fibres CIT Adv Kit		\$22,563.08	K	31%	\$15,568.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101855	SEL HW C20 6 x2		\$32.31	K	31%	\$22.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101925	SEL HW TCV-012MRLFLF-57-EB Cass		\$2,741.54	K	31%	\$1,891.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102048	SEL HW ProbeFC8-HD48 FRU Fan		\$1,115.00	K	31%	\$769.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102045	SEL HW ProbeFC8-HD48 FRU Par Sup		\$923.08	K	31%	\$636.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102046-AM	SEL AS ProbeFC8-0848 Lic Mnth		\$1,923.08	K	31%	\$1,326.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102064	SEL HW TCV-024MRLFMFR-57-EB Cass		\$5,483.08	K	31%	\$3,783.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102065-AM	SEL AS ProbeFC8-0824 Lic Mnth		\$1,223.08	K	31%	\$843.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102070	SEL SW VVWisdom Mgmt Ent Ed		\$73,076.92	K	31%	\$50,423.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102070-CVM	SEL AS VV Mgmt Ent SSMCONV		\$1,706.15	K	31%	\$1,177.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102070-SM	SEL SS VV Mgmt Ent MSub		\$3,830.77	K	31%	\$2,643.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102071	SEL SW VVWisdom Mgmt Vrt Ed		\$38,461.54	K	31%	\$26,538.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102071-CVM	SEL AS VV Mgmt Vrt SSMCONV		\$998.46	K	31%	\$693.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102071-SM	SEL SS VV Mgmt Vrt MSub		\$2,089.23	K	31%	\$1,441.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102072	SEL SW VVWisdom Mgmt Ent DR Ed		\$36,923.08	K	31%	\$25,476.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102073	SEL HW PA 4210 FRU PS		\$538.00	K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102074	SEL HW PA 4210 FRU Data Drv 1TB		\$246.00	K	31%	\$170.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102075	SEL HW PA 4210 FRU Sys Drv 80GB		\$285.00	K	31%	\$197.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102076	SEL HW PA 4210 Shllw Mnt Kit		\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102077	SEL HW PA 4210 FRU Bezel/Keys		\$69.00	K	31%	\$47.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102094	SEL HW ProbeFC8-HD48 Recess Mnt		\$332.31	K	31%	\$229.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102267	SEL SW ProbeSW-010 Port Lic		\$1,230.77	K	31%	\$849.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102267-AM	SEL AS ProbeSW-010 Lic Mnth		\$9.23	K	31%	\$6.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102267-SM	SEL SS FCSW-010 Port MSub		\$80.00	K	31%	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102268	SEL SW ProbeSW-100 Port Lic		\$12,307.69	K	31%											

		NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	100-102595-AM	SEL AS LnkLic 16G 4Lnk Kit Mnth		\$264.62	K	31%	\$182.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102595-SM	SEL SS ProbeFC 16G 4Lnk MSub		\$2,447.69	K	31%	\$1,688.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102596	SEL SW Lnk Lic 16G FullFC16G24		\$149,538.46	K	31%	\$103,181.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102596-AM	SEL AS LnkLic 16G FC16G24 Mnth		\$1,593.85	K	31%	\$1,080.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102596-SM	SEL SS ProbeFC 16G24Lnk MSub		\$9,987.69	K	31%	\$6,891.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102614	SEL HW SFP 4-Link Kit 16G MM UHS		\$6,646.15	K	31%	\$4,585.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102615	SEL HW SFP 4-Link Kit 16G SM SR		\$7,975.38	K	31%	\$5,503.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102618	SEL HW SFP 16GFC 1310NM SMLR		\$922.00	K	31%	\$636.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102619	SEL HW TCV-012MRLFLF-58-EB		\$3,073.85	K	31%	\$2,120.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102620	SEL HW TCV-012MRLFLF-58-OB		\$3,073.85	K	31%	\$2,120.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102624	SEL SO OM4MMLC 2M		\$93.85	K	31%	\$64.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102625	SEL SO OM4MMLC 3M		\$98.46	K	31%	\$67.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102626	SEL SO OM4MMLC 5M		\$109.23	K	31%	\$75.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102627	SEL SO OM4MMLC 10M		\$138.46	K	31%	\$96.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102645	SEL SW ProbeVM-001 HyperV Lic		\$813.85	K	31%	\$561.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102645-AM	SEL AS ProbeVM-001 HyperV Mnth		\$6.15	K	31%	\$4.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102645-SM	SEL SS HyperV-001 Host MSub		\$50.77	K	31%	\$35.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102646-AM	SEL AS ProbeVM-100 HyperV Mnth		\$81,415.38	K	31%	\$56,176.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102646-SM	SEL SS HyperV-100 Host MSub		\$5,163.08	K	31%	\$3,562.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102647-AM	SEL SW ProbeVM-001 PowerVM Lic		\$821.54	K	31%	\$566.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102647-SM	SEL AS ProbeVM-001 PowerVM Mnth		\$6.15	K	31%	\$4.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102648-AM	SEL SS PowerVM-001 Core MSub		\$50.77	K	31%	\$35.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102648-SM	SEL SW ProbeVM-100 PowerVM Lic		\$82,246.15	K	31%	\$56,749.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102648-AM	SEL AS ProbeVM-100 PowerVM Mnth		\$664.62	K	31%	\$458.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102648-SM	SEL SS PowerVM-100 Core MSub		\$5,207.69	K	31%	\$3,593.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102697	SEL HW ProbeFC-16G-12 Chass		\$43,200.00	K	31%	\$29,808.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102698	SEL HW ProbeNAS-10G-16 Chass		\$116,307.69	K	31%	\$80,252.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102700	SEL OM4 MM MTP L C B		\$423.08	K	31%	\$291.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102701	SEL OM4 MM MTP FM12		\$493.08	K	31%	\$278.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102702	SEL OS2 SM MTP MM12		\$283.06	K	31%	\$195.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102703	SEL OS2 SM MTP FM12		\$263.08	K	31%	\$181.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102739	SEL OM4 12 Mmlc3		\$507.69	K	31%	\$350.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102740	SEL OM4 12 Mlfc3		\$484.62	K	31%	\$334.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102741	SEL OM4 12 MmlC5		\$564.62	K	31%	\$389.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102742	SEL OM4 12 MlLC5		\$335.38	K	31%	\$234.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102743	SEL OM4 12 MmlLC10		\$700.00	K	31%	\$483.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102744	SEL OM4 12 MlLC10		\$672.31	K	31%	\$463.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102745	SEL OS2 SM 12 MmlC3		\$333.85	K	31%	\$230.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102746	SEL OS2 SM 12 MlLC3		\$304.62	K	31%	\$210.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102747	SEL OS2 SM 12 MmlC5		\$343.08	K	31%	\$238.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102748	SEL OS2 SM 12 MlLC 5		\$321.54	K	31%	\$221.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102749	SEL OS2 SM 12 MmlLC10		\$378.46	K	31%	\$261.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102750	SEL OS2 SM 12 MlLC10		\$355.38	K	31%	\$245.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102751	SEL HW TCV-008MRLFLF-97-RP Cass		\$2,546.15	K	31%	\$1,756.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102752	SEL HW TCV-012MRLFLF-97-OB Cass		\$3,723.08	K	31%	\$2,568.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102753	SEL HW TCV-012MRLFLF-97-EB Cass		\$3,723.08	K	31%	\$2,568.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102754	SEL HW TCV-024MRLFM-97-OB Cass		\$7,444.62	K	31%	\$5,136.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102755	SEL HW TCV-024MRLFM-97-EB Cass		\$7,444.62	K	31%	\$5,136.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102791	SEL SW Lnk Lic NAS 10G 1Active		\$7,476.92	K	31%	\$5,169.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102791-AM	SEL AS LnkLic 10G 1Lnk Actv Mnth		\$66.15	K	31%	\$45.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102791-SM	SEL SS ProbeNAS 10G 1Actv MSub		\$484.62	K	31%	\$334.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102792	SEL SW Lnk Lic NAS 10G 1Passive		\$1,993.85	K	31%	\$1,375.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102792-AM	SEL AS LnkLic 10G 1Lnk Passv Mnth		\$71.69	K	31%	\$49.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102792-SM	SEL SS ProbeNAS 10G 1Passv MSub		\$115.38	K	31%	\$79.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102793	SEL SW Lnk Lic 10G FullNAS10G16		\$101,353.85	K	31%	\$69,934.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102793-AM	SEL AS LnkLic 10G NAS10G16 Mnth		\$830.77	K	31%	\$573.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102793-SM	SEL SS ProbeNAS 10G16Lnk MSub		\$6,432.31	K	31%	\$4,438.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102797	SEL SW Lnk Lic 8G Full FC16G12		\$66,461.54	K	31%	\$46,868.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102797-AM	SEL AS LnkLic 8G FC16G12 Mnth		\$540.00	K	31%	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102798	SEL SW Lnk Lic 16G Full FC16G12		\$99,692.31	K	31%	\$68,787.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102798-AM	SEL AS LnkLic 16G FC16G12 Mnth		\$830.77	K	31%	\$573.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103010	SEL HW VWisdom Pflrm Appl 4220		\$84,800.00	K	31%	\$54,712.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103063	SEL HW TCV-012LFLFLR-58-RP		\$2,990.77	K	31%	\$2,063.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103077	SEL SW ProbeSDS-001 Server Lic		\$2,990.77	K	31%	\$2,063.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103077-AM	SEL AS ProbeSDS-001 Lic Mnth		\$26.15	K	31%	\$18.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103077-SM	SEL SS SDS-001 Host MSub		\$162.31	K	31%	\$112.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103078	SEL SW ProbeNetFlow-100 Endpoint Lic		\$3,987.69	K	31%	\$2,751.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103078-AM	SEL AS ProbeNetFlow-100 Lic Mnt		\$38.46	K	31%	\$26.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103078-SM	SEL SS NetFlow-100 Endpt MSub		\$263.08	K	31%	\$181.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103139	SEL SW VWinng CiscoSTS-1StorPt		\$8,307.69	K	31%	\$5,732.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103139-AM	SEL AS VWinng STS-1StorPt Mnth		\$73.85	K	31%	\$50.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103139-SM	SEL SS VWinng STS-1StorPt Mnth		\$398.46	K	31%	\$274.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103140	SEL SW VWinng CiscoSTS-1LineCd		\$132,923.08	K	31%	\$91,716.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103140-AM	SEL AS VWinng STS-1LineCd Mnth		\$1,195.38	K	31%	\$824.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103140-SM	SEL SS VWinng STS-1LineCd Mnth		\$6,355.38	K	31%	\$4,385.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103142	SEL SW Pk 4220 FRU Sys Drv 240GB		\$2,384.62	K	31%	\$1,653.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103238	SEL SW VV VrtServerPack		\$2,453.85	K	31%	\$1,693.16								

		NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	100-103302	SEL HW TCV-008LFLFLF-59-RR Cass		\$2,035.38	K	31%	\$1,404.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103303	SEL HW TCV-012LRLFLF-59-RR Cass		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103335	SEL HW SFP 4-Link Kit 32G MM XHS		\$11,544.62	K	31%	\$7,955.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103384	SEL HW ProbeFC-32G-24 Chassis		\$118,738.54	K	31%	\$81,738.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103385	SEL SW Analytic Perpetual Upg 1		\$1.54	K	31%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103413	SEL HW TCV-012MRLFLF-59-EB Cass		\$2,741.54	K	31%	\$1,891.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103419	SEL SW VV FC32 WireDataPack		\$57,230.77	K	31%	\$39,489.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103419-SM	SEL AS VV FC32 WireDataPack SSM		\$2,493.87	K	31%	\$1,720.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103443	SEL HW TCV-012LRLFLF-59-RR Cass		\$2,990.77	K	31%	\$2,063.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103430	SEL HW SFP 4-Link Kit 32G MM XHS		\$18,955.38	K	31%	\$13,075.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103437	SEL HW TCV-012MRLFLF-59-OB Cass		\$3,152.31	K	31%	\$2,179.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103442	SEL HW TCV-012MRLFLF-59-EB Cass		\$3,073.85	K	31%	\$2,120.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100W11PRSS2	SEL SS renew DW100user 1DA Probe 50SL		\$2,440.00	K	31%	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARNONIS
5	100W11PRSS5	SEL DW100 1DA Probe 50SL SS + Sup 1Yr		\$17,284.00	K	31%	\$11,925.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARNONIS
5	100W11PRSSP2	SEL SS + Sup renew DW100 1DA Probe 50SL		\$3,253.00	K	31%	\$2,244.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARNONIS
5	10-1-ASTOR-UNIT	SEL Arch Stor Unit - 1TB - PDX - 1 Yr		\$188.64	K	31%	\$130.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-AWS-CNCT	SEL 100MB ADDL Connect - AWS - PDX - 1Y		\$2,781.82	K	31%	\$1,919.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-BBLOC	SEL Big Bloc 250GB - PDX - 1Yr		\$24,958.45	K	31%	\$16,938.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-COLO-IRU	SEL Colo - IRU - PDX - 1 Yr		\$3,272.73	K	31%	\$2,258.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CX-100-SMF	SEL CrossConnect SingleModeFiber PDX 1YR		\$10,856.22	K	31%	\$7,490.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CX-SMF	SEL CrossConnect SingleModeFiber PDX 1YR		\$4,581.82	K	31%	\$3,161.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-DRAAS-GLD	SEL Unidy DRaaS 100VM/50TB - PDX - 1YR		\$220,845.28	K	31%	\$152,410.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-DRAAS-SVC	SEL Unidy DRaaS 100VM/25TB - PDX - 1YR		\$87,443.57	K	31%	\$60,336.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-DRAAS-VM	SEL 1 Add'l VM DRaaS - PDX - 1Yr		\$1,133.80	K	31%	\$782.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-GCP-CNCT	SEL 100MB ADDL Connect - GCP - PDX - 1Y		\$3,054.55	K	31%	\$2,107.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-IQ-UNIT	SEL IO Unit - 500 IOPs - PDX - 1 Yr		\$604.55	K	31%	\$417.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-NET-UNIT	SEL FacNet Credit Unit		\$372.73	K	31%	\$258.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-PM-BUNDLE	SEL PowerMax DRaaS 100VM/50TB - PDX - 1YR		\$341,454.55	K	31%	\$235,603.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-PM-DRAAS-TB	SEL 1 Add'l TB PowerMax DRaaS - PDX - 1Y		\$8,129.46	K	31%	\$5,629.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-PROC-UNIT	SEL 1 Proc - 5GB + 1Ghz - PDX - 1Yr		\$450.00	K	31%	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-PS-DR	SEL PowerStore DRaaS 100VM/50TB - PDX-1Y		\$230,750.99	K	31%	\$160,330.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - PDX-1Y		\$3,312.44	K	31%	\$2,285.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-STOR-UNIT	SEL Storage Unit - 1TB - PDX - 1 Yr		\$768.18	K	31%	\$530.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-U-DR-TB	SEL 1 Add'l TB Unidy DRaaS - PDX - 1YR		\$1,496.36	K	31%	\$1,025.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-VMOHOST	SEL VMC Host/3-16XL - PDX - 1YR		\$94,521.82	K	31%	\$65,220.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-VPN-BW	SEL 100Mbps Managed VPN - PDX - 1Yr		\$1,363.64	K	31%	\$945.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-VPN-1000BW	SEL 1000Mbps Managed VPN - PDX - 1Yr		\$5,890.91	K	31%	\$4,064.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-VPN-500BW	SEL 500Mbps Managed VPN - PDX - 1Yr		\$3,927.27	K	31%	\$2,709.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-VSR-DR-VM	SEL 1 Add'l VSR VM DRaaS - PDX - 1Yr		\$1,133.80	K	31%	\$782.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-COLO-IRU	SEL Colo - IRU - PDX - 3 Yr		\$9,818.18	K	31%	\$6,774.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CX-100-SMF	SEL CrossConnect SingleModeFiber PDX 3YR		\$32,568.67	K	31%	\$22,422.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-DRAAS-GLD	SEL Unidy DRaaS 100VM/50TB - PDX - 3YR		\$574,795.22	K	31%	\$396,608.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-DRAAS-SVC	SEL Unidy DRaaS 100VM/25TB - PDX - 3YR		\$211,805.66	K	31%	\$146,145.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-DRAAS-VM	SEL 1 Add'l VM DRaaS - PDX - 3Yr		\$3,061.26	K	31%	\$2,112.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-F-DRAAS-TB	SEL 1 Add'l TB PowerMax DRaaS - PDX - 3Yr		\$11,454.55	K	31%	\$7,960.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-PS-DR	SEL PowerStore DRaaS 100VM/50TB - PDX-3Y		\$745,206.82	K	31%	\$514,192.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - PDX-3Y		\$7,446.98	K	31%	\$5,138.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-U-DR-TB	SEL 1 Add'l TB Unidy DRaaS - PDX - 3YR		\$3,342.66	K	31%	\$2,306.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-VMOHOST	SEL VMC Host/3-16XL - PDX - 3YR		\$198,847.27	K	31%	\$137,204.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-VSR-DR-VM	SEL 1 Add'l VSR VM DRaaS - PDX - 3Yr		\$3,061.26	K	31%	\$2,112.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1110_528-CICJ	VMware HCI Kit Standard, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICJ	\$4,186.60	K	31%	\$2,888.75	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VMware Software	
5	1110_528-CICL	VMware vSphere 7 for Desktop (100 VM Pack), 1YR License and Maintenance	528-CICL	\$9,573.35	K	31%	\$6,605.61	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VMware Software
5	1110_528-CICM	VMware vSphere 7 Enterprise Plus Acceleration Kit, 6 CPU, 1YR License and Maintenance	528-CICM	\$28,759.70	K	31%	\$19,844.19	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VMware Software
5	1110_528-CICN	VMware vSphere 7 for Desktop (100 VM Pack), 3YR License and Maintenance	528-CICN	\$11,768.24	K	31%	\$8,199.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VMware Software
5	1110_528-CICD	VMware vCenter Server 7 Found for vSphere up to 4 hosts Per Instance, 1YR License/Maintenance	528-CICD	\$1,955.85	K	31%	\$1,365.85	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VMware Software
5	1110_528-CICP	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License and Maintenance	528-CICP	\$48,621.68	K	31%	\$33,548.96	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VMware Software
5	1110_528-CICQ	VMware vSphere 7 ROBO Enterprise, 25 VM pack, 5YR License/Maintenance	528-CICQ	\$11,223.96	K	31%	\$7,744.53	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VMware Software
5	1110_528-CICR	VMware vSphere 7 ROBO Enterprise, 25 VM pack, 1YR License/Maintenance	528-CICR	\$7,429.80	K	31%	\$5,149.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VMware Software
5	1110_528-CICG	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License and Maintenance	528-CICG	\$22,039.18	K	31%	\$15,207.03	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VMware Software
5	1110_528-CICU	VMware vSphere 7 ROBO Enterprise, 25 VM pack, 3YR License/Maintenance	528-CICU	\$9,352.38	K	31%	\$6,453.14	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VMware Software
5	1110_528-CICV	VMware vSphere Essentials Kit for 3 hosts (Max 2 CPUs per host), 1YR License and Maintenance	528-CICV	\$614.53	K	31%	\$424.03	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VMware Software
5	1110_528-CICW	VMware vSphere 7 Std Acc Kit, 6CPU, with vCenter Standard (max 32 cores/CPU socket), 1YR Lic/Sub	528-CICW	\$13,613.30	K	31%	\$9,393.18	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VMware Software
5	1110_528-CICX	VMware vSphere 7 ROBO Advanced, 25 VM pack, 1YR License/Maintenance	528-CICX	\$5,387.96	K	31%	\$3,717.96	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VMware Software
5	1110_528-CICY	VMware vSphere 7 Std Acc Kit, 6CPU, with vCenter Standard (max 32 cores/CPU socket), 3YR Lic/Sub	528-CICY	\$17,325.11	K	31%	\$11,954.33	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VMware Software
5	1110_528-CICZ	VMware vSphere Essentials Kit for 3 hosts (Max 2 CPUs per host), 3YR License and Maintenance	528-CICZ	\$780.48	K	31%	\$538.53	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VMware Software
5	1110_528-CIDB	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License and Maintenance	528-CIDB	\$18,363.51	K	31%	\$12,670.82	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VMware Software
5	1110_528-CIDC	VMware vSphere 7 ROBO Standard, 25 VM pack, 1YR License/Maintenance	528-CIDC	\$3,586.15	K	31%	\$2,474.44	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VMware Software
5	1110_528-CIDE	VMware vSphere 7 Enterprise Plus Acceleration Kit, 6 CPU, 3YR License and Maintenance	528-CIDE	\$36,155.61	K	31%	\$24,947.37	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VMware Software
5	1110_528-CIDF	VMware vSphere 7 Std Acc Kit, 6CPU, with vCenter Standard (max 32 cores/CPU socket), 5YR Lic/Sub	528-CIDF	\$21,308.52	K	31%	\$14,702.88	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VMware Software
5	1110_528-CIDG	VMware vSphere 7 for Desktop (100 VM Pack), 5YR License and Maintenance	528-CIDG	\$14,123.74	K	31%	\$9,745.38	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VMware Software
5	1110_528-CIDH	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License and Maintenance	528-CIDH	\$40,513.01	K	31%	\$27,953.98	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VMware Software
5	1110_528-CIDI														





BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	11-2109-LIC-L3	SEL: ST6-VF-A100-F-L3		\$2,700.00	K	31%	\$1,863.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2109-LIC-L4	SEL: ST6-VF-A100-F-L4		\$2,610.00	K	31%	\$1,800.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2110-LIC	SEL: ST6-VF-A10-F		\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2110-LIC-L1	SEL: ST6-VF-A10-F-L1		\$285.00	K	31%	\$199.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2110-LIC-L2	SEL: ST6-VF-A10-F-L2		\$279.00	K	31%	\$192.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2110-LIC-L3	SEL: ST6-VF-A10-F-L3		\$270.00	K	31%	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2110-LIC-L4	SEL: ST6-VF-A10-F-L4		\$261.00	K	31%	\$180.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2111-LIC	SEL: ST6-VF-AD-F		\$1,495.00	K	31%	\$1,031.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2112-LIC	SEL: ST6-VS-AN-F		\$2,821.50	K	31%	\$1,946.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2113-LIC	SEL: ST6-VS-AN-UG-F		\$12,886.50	K	31%	\$8,891.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2195-LIC	SEL: V-AWT-PL-DEV-F		\$200.00	K	31%	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	11-2196-LIC	SEL: V-AWT-MF-DEV-F		\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	11-2248-LIC	SEL: VR8-MED-F		\$67,925.00	K	31%	\$46,868.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2317-LIC	SEL: VR7-ATAD25-F		\$7,793.50	K	31%	\$5,377.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2318-LIC	SEL: VR7-ATEN25-F		\$13,475.00	K	31%	\$9,297.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2321-LIC	SEL: VR7-AUTD25-F		\$3,767.50	K	31%	\$2,599.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2322-LIC	SEL: VR7-ATAD-ATEN-UG-F		\$6,250.20	K	31%	\$4,312.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2325-LIC	SEL: HZ7-TCL-STA10-UG-F		\$1,923.90	K	31%	\$1,327.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2358-LIC	SEL: HZ7-ADC-10-F		\$4,526.50	K	31%	\$3,123.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2359-LIC	SEL: HZ7-ADC-100-F		\$45,265.00	K	31%	\$31,232.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2360-LIC	SEL: HZ7-ADC-ENC-10-UG-F		\$2,182.40	K	31%	\$1,505.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2361-LIC	SEL: HZ7-ADC-ENC-100-UG-F		\$21,638.30	K	31%	\$15,088.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2362-LIC	SEL: HZ7-ADN-10-F		\$2,832.50	K	31%	\$1,954.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2363-LIC	SEL: HZ7-ADN-100-F		\$28,325.00	K	31%	\$19,544.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2364-LIC	SEL: HZ7-ADN-ENN-10-UG-F		\$1,248.50	K	31%	\$861.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2365-LIC	SEL: HZ7-ADN-ENN-100-UG-F		\$12,487.20	K	31%	\$8,616.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2366-LIC	SEL: HZ7-AVA-ENC-10-UG-F		\$5,299.80	K	31%	\$3,658.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2367-LIC	SEL: HZ7-AVA-ENC-100-UG-F		\$52,998.00	K	31%	\$36,568.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2368-LIC	SEL: HZ7-AVA-ENN10-UG-F		\$3,121.80	K	31%	\$2,154.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2369-LIC	SEL: HZ7-AVA-ENN100-UG-F		\$31,218.00	K	31%	\$21,540.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2370-LIC	SEL: HZ7-AVE-ENC-10-UG-F		\$4,924.70	K	31%	\$3,388.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2371-LIC	SEL: HZ7-AVE-ENC-100-UG-F		\$49,247.00	K	31%	\$33,980.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2372-LIC	SEL: HZ7-AVE-ENN10-UG-F		\$2,867.70	K	31%	\$1,978.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2373-LIC	SEL: HZ7-AVE-ENN100-UG-F		\$28,677.00	K	31%	\$19,787.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2374-LIC	SEL: HZ7-AVS-ENC-10-UG-F		\$6,044.50	K	31%	\$4,170.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2375-LIC	SEL: HZ7-AVS-ENC-100-UG-F		\$60,439.50	K	31%	\$41,703.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2376-LIC	SEL: HZ7-AVS-ENN10-UG-F		\$3,612.40	K	31%	\$2,492.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2377-LIC	SEL: HZ7-AVS-ENN100-UG-F		\$36,118.50	K	31%	\$24,921.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2378-LIC	SEL: HZ7-EAD-STD10-UG-F		\$1,983.30	K	31%	\$1,368.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2379-LIC	SEL: HZ7-EAD-STD100-UG-F		\$19,831.90	K	31%	\$13,684.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2380-LIC	SEL: HZ7-ENC-10-F		\$6,517.50	K	31%	\$4,497.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2381-LIC	SEL: HZ7-ENC-100-F		\$65,175.00	K	31%	\$44,970.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2382-LIC	SEL: HZ7-ENN-10-F		\$3,965.00	K	31%	\$2,736.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2383-LIC	SEL: HZ7-ENN-100-F		\$39,655.00	K	31%	\$27,361.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2384-LIC	SEL: HZ7-ENN-ENC-10-UG-F		\$2,803.90	K	31%	\$1,924.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2385-LIC	SEL: HZ7-ENN-ENC-100-UG-F		\$28,042.30	K	31%	\$19,349.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2386-LIC	SEL: HZ7-ENTA-STD10-UG-F		\$1,131.90	K	31%	\$781.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2387-LIC	SEL: HZ7-ENTA-STD100-UG-F		\$11,330.00	K	31%	\$7,817.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2388-LIC	SEL: HZ7-LXC-10-F		\$1,699.50	K	31%	\$1,172.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2389-LIC	SEL: HZ7-LXC-100-F		\$16,995.00	K	31%	\$11,726.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2390-LIC	SEL: HZ7-LXC-ENC-10-UG-F		\$5,299.80	K	31%	\$3,658.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2391-LIC	SEL: HZ7-LXC-ENC-100-UG-F		\$52,998.00	K	31%	\$36,568.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2392-LIC	SEL: HZ7-MGP-ADC-10-UG-F		\$3,109.70	K	31%	\$2,145.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2393-LIC	SEL: HZ7-MGP-ADC-100-UG-F		\$31,097.00	K	31%	\$21,456.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2394-LIC	SEL: HZ7-MGP-ADN-10-UG-F		\$1,246.30	K	31%	\$859.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2395-LIC	SEL: HZ7-MGP-ADN-100-UG-F		\$12,463.00	K	31%	\$8,599.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2396-LIC	SEL: HZ7-MRG-ADC-10-UG-F		\$3,109.70	K	31%	\$2,145.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2397-LIC	SEL: HZ7-MRG-ADC-100-UG-F		\$31,097.00	K	31%	\$21,456.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2398-LIC	SEL: HZ7-MRG-ADN-10-UG-F		\$1,246.30	K	31%	\$859.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2399-LIC	SEL: HZ7-MRG-ADN-100-UG-F		\$12,463.00	K	31%	\$8,599.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2400-LIC	SEL: HZ7-ST-ADC-10-UG-F		\$1,863.40	K	31%	\$1,285.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2401-LIC	SEL: HZ7-ST-ADC-100-UG-F		\$18,634.00	K	31%	\$12,857.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2402-LIC	SEL: HZ7-ST-ADC-250-UG-F		\$46,654.30	K	31%	\$32,191.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2403-LIC	SEL: HZ7-ST-ADC-500-UG-F		\$93,270.10	K	31%	\$64,356.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2404-LIC	SEL: HZ7-ST-ADN-1K-UG-F		\$155,799.60	K	31%	\$107,501.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2405-LIC	SEL: HZ7-ST-ADN-20-UG-F		\$3,116.30	K	31%	\$2,150.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2406-LIC	SEL: HZ7-ST-ADN-200-UG-F		\$31,157.50	K	31%	\$21,498.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2407-LIC	SEL: HZ7-ST-ADN-500-UG-F		\$77,931.70	K	31%	\$53,772.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2408-LIC	SEL: HZ7-ST-ENC-10-UG-F		\$4,052.40	K	31%	\$2,796.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2409-LIC	SEL: HZ7-ST-ENC-100-UG-F		\$40,526.20	K	31%	\$27,963.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2410-LIC	SEL: HZ7-ST-ENC-250-UG-F		\$101,261.60	K	31%	\$69,870.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2411-LIC	SEL: HZ7-ST-ENC-500-UG-F		\$202,662.90	K	31%	\$139,837.40	\$0.00	\$0.00	\$0.00						

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	11-2493-LIC	SEL: HZ7-PA50-STA100-UG-F		\$14,173.50	K	31%	\$9,779.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2494-LIC	SEL: HZ7-PR450-ST100-UG-F		\$14,190.00	K	31%	\$9,791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2495-LIC	SEL: HZ7-UEM-ENC-100-UG-F		\$99,510.00	K	31%	\$4,106.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2496-LIC	SEL: HZ7-UEM-ENC-10-UG-F		\$5,110.00	K	31%	\$4,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2497-LIC	SEL: HZ7-UEM-ENN-100-UG-F		\$36,256.00	K	31%	\$25,016.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2498-LIC	SEL: HZ7-UEM-ENN-10-UG-F		\$3,625.60	K	31%	\$2,501.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2499-LIC	SEL: HZ7-WSP-ADN-100-UG-F		\$12,466.30	K	31%	\$8,601.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2500-LIC	SEL: HZ7-WSP-ADN-10-UG-F		\$1,246.30	K	31%	\$859.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2505-LIC	SEL: HZ7-ADN-A10-F		\$2,260.00	K	31%	\$1,559.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2506-LIC	SEL: HZ7-ADN-A100-F		\$22,605.00	K	31%	\$15,597.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2507-LIC	SEL: HZ7-A100-AERC-F		\$33,935.00	K	31%	\$23,415.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2508-LIC	SEL: HZ7-A10-AERC-F		\$3,393.50	K	31%	\$2,341.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2509-LIC	SEL: HZ7-A100-AERC-UG-F		\$48,125.00	K	31%	\$33,206.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2510-LIC	SEL: HZ7-E100-AERC-UG-F		\$15,609.00	K	31%	\$10,770.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2511-LIC	SEL: HZ7-E10-AERC-F		\$4,812.50	K	31%	\$3,320.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2512-LIC	SEL: HZ7-E10-AERC-UG-F		\$1,560.90	K	31%	\$1,077.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2513-LIC	SEL: HZ7-ENN-A100-F		\$32,285.00	K	31%	\$22,276.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2514-LIC	SEL: HZ7-ENN-A10-UG-F		\$10,646.00	K	31%	\$7,347.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2515-LIC	SEL: HZ7-ENN-A10-F		\$3,228.00	K	31%	\$2,227.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2516-LIC	SEL: HZ7-ENN-A10-UG-F		\$1,064.80	K	31%	\$734.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2535-LIC	SEL: VR-NI-ANXC-F		\$1,424.50	K	31%	\$982.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-3-CC-PM-A1B-TB	SEL: ITB CC Isilon Prime AWS - RES - 3Yr		\$2,894.36	K	31%	\$1,997.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-COLO-IRU	SEL Colo - IRU - RES - 3 Yr		\$9,818.18	K	31%	\$6,774.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CX-100-SMF	SEL CrossConnect SingleModeFiber RES.3YR		\$32,568.67	K	31%	\$22,472.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - RES - 3YR		\$574,795.22	K	31%	\$396,608.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - RES - 3YR		\$211,805.66	K	31%	\$143,145.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-DRAAS-VM	SEL 1 Add'l VM DRaaS - RES - 3Yr		\$3,061.26	K	31%	\$2,112.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-FL-DRAAS-TB	SEL 1 Add'l TB Flash DRaaS - RES - 3Yr		\$11,454.55	K	31%	\$7,903.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-IO-UNIT	SEL IO Unit - 500 IOPs - RES - 3 Yr		\$5,236.36	K	31%	\$3,613.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-PS-DR	SEL PowerStore DRaaS 100VM/50TB - RES-3Y		\$745,206.82	K	31%	\$514,192.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - RES - 3Yr		\$7,446.36	K	31%	\$5,138.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-U-DR-TB	SEL 1 Add'l TB Unity DRaaS - RES - 3YR		\$3,342.66	K	31%	\$2,306.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-VMCHOST	SEL VMC Host.3-16XL - RES - 3YR		\$198,847.27	K	31%	\$137,204.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-VSR-DR-VM	SEL 1 Add'l VSR VM DRaaS - RES - 3Yr		\$3,061.26	K	31%	\$2,112.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11525	SEL SWITCH PoE_SPORT G6_4P0RT PoE		\$1,000.00	K	31%	\$1,006.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	11-5-IO-UNIT	SEL IO Unit - 500 IOPs - RES - 5 Yr		\$8,727.27	K	31%	\$6,021.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-AWS-CNCT	SEL 100MB ADDL Connect - AWS - SCL - 1Y		\$2,781.82	K	31%	\$1,919.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-AZR-CNCT	SEL 100MB ADDL Connect - AZR - SCL - 1Y		\$3,125.45	K	31%	\$2,156.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-COLO-IRU	SEL Colo - IRU - SCL - 1 Yr		\$3,272.73	K	31%	\$2,258.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CX-100-SMF	SEL CrossConnect SingleModeFiber SCL.1YR		\$10,506.22	K	31%	\$7,490.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CX-SMF	SEL CrossConnect SingleModeFiber SCL.1YR		\$4,581.82	K	31%	\$3,181.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - SCL - 1YR		\$239,685.93	K	31%	\$165,383.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - SCL - 1YR		\$87,443.57	K	31%	\$60,336.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-DRAAS-VM	SEL 1 Add'l VM DRaaS - SCL - 1Yr		\$1,259.71	K	31%	\$889.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-GCP-CNCT	SEL 100MB ADDL Connect - GCP - SCL - 1Y		\$3,272.73	K	31%	\$2,258.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-PM-BUNDLE	SEL PowerMax DRaaS 100VM/50TB - SCL - 1YR		\$341,454.55	K	31%	\$235,603.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-PM-DRAAS-TB	SEL 1 Add'l TB PowerMax DRaaS - SCL - 1Y		\$8,129.46	K	31%	\$5,718.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-PS-DR	SEL PowerStore DRaaS 100VM/50TB - SCL-1Y		\$309,814.77	K	31%	\$213,772.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - SCL-1Y		\$3,312.45	K	31%	\$2,255.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-U-DR-TB	SEL 1 Add'l TB Unity DRaaS - SCL - 1YR		\$1,486.36	K	31%	\$1,025.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-VMCHOST	SEL VMC Host.3-16XL - SCL - 1YR		\$104,216.25	K	31%	\$71,909.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-VPN BW	SEL 100Mbps Managed VPN - SCL - 1Yr		\$1,963.64	K	31%	\$1,354.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-VPN-1000BW	SEL 1000Mbps Managed VPN - SCL - 1Yr		\$6,890.91	K	31%	\$4,064.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-VPN-5000BW	SEL 5000Mbps Managed VPN - SCL - 1Yr		\$37,810.00	K	31%	\$27,008.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-VSR-DR-TB	SEL 1 Add'l TB VSR DRaaS - SCL - 1Yr		\$1,243.64	K	31%	\$858.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-VSR-DR-VM	SEL 1 Add'l VM VSR DRaaS - SCL - 1Yr		\$1,259.71	K	31%	\$889.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12229_528-CIBH	IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R940
5	12229_528-CIBI	IDRAC9 Datacenter 14G	528-CIBI	\$1,000.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R940
5	12229_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R940
5	12229_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R940
5	12229_528-CIBO	VMware vSAN 7 Standard for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBO	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R940
5	12229_528-CIBU	VMware vSAN 7 Enterprise for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R940
5	12229_528-CIBV	VMware vSAN 7 Standard for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBV	\$37,810.00	K	31%	\$26,088.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R940
5	12229_528-CICC	VMware vSAN 7 Enterprise for ROBO, 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R940
5	12229_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R940
5	12229_528-CIJC	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CIJC	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R940
5	12229_528-CIJZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CIJZ	\$199.26	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R940
5	12229_528-CKBE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBE	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R940
5	12229_528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00</			

BAND	SKU	DESCRIPTION	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
			Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	12229_528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R940
5	12229_528-CQJK	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R940
5	12229_528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R940
5	12232_528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJQ	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R940
5	12232_528-CIBH	iDRAC5 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CIBI	iDRAC5 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,370.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CIBO	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBO	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CIOC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CIOC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CKTR	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR	\$2,600.00	K	31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTT	\$1,310.00	K	31%	\$903.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00	K	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW	\$580.00	K	31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CKTX	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTX	\$27,160.00	K	31%	\$18,740.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CKTY	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTY	\$10,050.00	K	31%	\$6,934.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTZ	\$290.00	K	31%	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKUC	\$1,570.00	K	31%	\$1,083.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CKUD	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKUD	\$45,310.00	K	31%	\$31,263.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CKUE	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 3 Year, CK	528-CKUE	\$5,629.00	K	31%	\$3,882.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CKUG	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 5 Year, CK	528-CKUG	\$25,060.00	K	31%	\$17,291.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CKUJ	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 3 Year, CK	528-CKUJ	\$15,010.00	K	31%	\$10,356.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	K	31%	\$8,996.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CMCA	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCA	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CQJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJL	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CQJN	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJN	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CQJO	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJO	\$12,740.00	K	31%	\$8,750.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CQJP	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJP	\$23,740.00	K	31%	\$16,389.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CQJQ	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJQ	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CQJY	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CQJZ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJZ	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CQKA	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQKA	\$3,830.00	K	31%	\$2,641.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CQKB	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQKB	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CQKC	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQKC	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CQKD	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQKD	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CQKE	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQKE	\$2,600.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CQKF	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQKF	\$9,520.00	K	31%	\$6,668.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12232_528-CQJK	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640



		NVP LEVEL 1										NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER			
5	12235_528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJV	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6420			
5	12235_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6420			
5	12235_528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12235_528-CIBI	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CIBI	\$41,590.00	K	31%	\$28,267.11	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$33,237.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CIBO	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBO	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CIUX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CIUX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CIJZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CIJZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CKTR	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR	\$2,600.00	K	31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTT	\$1,310.00	K	31%	\$903.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00	K	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW	\$580.00	K	31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CKTX	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTX	\$27,160.00	K	31%	\$18,740.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CKTY	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTY	\$10,050.00	K	31%	\$6,934.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTZ	\$290.00	K	31%	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKUC	\$1,083.00	K	31%	\$750.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CKUD	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKUD	\$45,310.00	K	31%	\$31,263.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CKUF	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 1 Year, CK	528-CKUF	\$5,550.00	K	31%	\$3,829.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CKUG	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 5 Year, CK	528-CKUG	\$25,060.00	K	31%	\$17,291.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CKUJ	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 3 Year, CK	528-CKUJ	\$15,010.00	K	31%	\$10,358.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-COJJ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-COJJ	\$950.00	K	31%	\$665.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-COJK	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-COJK	\$30,160.00	K	31%	\$20,813.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-COJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-COJL	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-COJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-COJM	\$12,740.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-COJN	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-COJN	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-COJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-COJO	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-COJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-COJP	\$38,250.00	K	31%	\$26,369.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-COJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-COJQ	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-COJY	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-COJY	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-COJZ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-COJZ	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-COJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-COJS	\$22,510.00	K	31%	\$15,511.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-COJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-COJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-COJU	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-COJU	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-COJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-COJV	\$9,520.00	K	31%	\$6,588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-COJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-COJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-COJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-COJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-COJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-COJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			
5	12238_528-COJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-COJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740d			



		NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PARTNER
5	12269_528-CIBH	IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740
5	12269_528-CIBI	IDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740
5	12270_528-CIBH	IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740
5	12270_528-CIBI	IDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740
5	12271_528-CIBH	IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640
5	12271_528-CIBI	IDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640
5	12273_528-CIBH	IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R940
5	12273_528-CIBI	IDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R940
5	12285_528-CIBI	IDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CIBO	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBO	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CIBU	VMware vSAN 7 Advanced for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12285_528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CKCK	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCK	\$14,000.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR License and Support	528-CMCV	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR License and Support	528-CMCW	\$12,980.00	K	31%	\$8,996.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR License and Support	528-CMCX	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CQJ1	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ1	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CQJ2	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJ2	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CQJ3	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ3	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CQJ4	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ4	\$12,740.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CQJ5	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ5	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CQJ6	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ6	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CQJ7	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ7	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CQJ8	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ8	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CQJ9	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ9	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CQJ0	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ0	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CQJ1	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ1	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CQJ2	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ2	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CQJ3	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ3	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CQJ4	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ4	\$9,520.00	K	31%	\$6,588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CQJ5	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ5	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CQJ6	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ6	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CQJ7	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ7	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CQJ8	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ8	\$11,170.00	K	31%	\$7,774.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CQJ9	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ9	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CQJ0	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ0	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CIBI	IDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12285_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12285_528-CIBO	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBO	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12285_528-CIBU	VMware vSAN 7 Advanced for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12285_528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12285_528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12285_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12285_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12285_528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12285_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12285_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12285_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12285_528-CKCK	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCK	\$14,000.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12285_528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR License and Support	528-CMCV	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12285_528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR License and Support	528-CMCW	\$12,980.00	K	31%	\$8,996.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12285_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR License and Support	528-CMCX	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE		PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP							
5	12287_528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12287_528-CQJR	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJR	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12287_528-CQJQ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJQ	\$17,750.00	K	31%	\$12,407.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12287_528-CQJH	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJH	\$22,500.00	K	31%	\$15,525.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12287_528-CQJG	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJG	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12287_528-CQJF	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJF	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12287_528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJW	\$9,520.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12287_528-CQJY	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJY	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12287_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJZ	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12287_528-CQJX	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJX	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12287_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640 XL
5	12331_528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$33,237.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CIBO	VMware vSAN 7 Standard for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBO	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CIUX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CIUX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CIYZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CIYZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CKCE	VMware vCenter Server 7 Foundation for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CKCK	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCK	\$4,130.00	K	31%	\$2,819.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CKTR	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR	\$2,600.00	K	31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTT	\$1,310.00	K	31%	\$903.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$545.10	K	31%	\$376.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-KTWT	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-KTWT	\$580.00	K	31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-KTXX	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-KTXX	\$27,160.00	K	31%	\$18,740.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-KTYX	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-KTYX	\$10,050.00	K	31%	\$6,934.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-KTZY	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-KTZY	\$290.00	K	31%	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-KTZZ	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-KTZZ	\$1,670.00	K	31%	\$1,081.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-KKUD	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-KKUD	\$45,310.00	K	31%	\$31,263.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-KKUF	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 1 Year, CK	528-KKUF	\$5,550.00	K	31%	\$3,829.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-KKUG	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 5 Year, CK	528-KKUG	\$25,060.00	K	31%	\$17,291.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-KKUL	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 3 Year, CK	528-KKUL	\$15,790.00	K	31%	\$10,956.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$17,380.00	K	31%	\$11,918.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CQJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJL	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CQJH	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJH	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12,740.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,768.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CQJQ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$38,250.00	K	31%	\$26,362.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640





BAND	SKU	DESCRIPTION	MODEL Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE		PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP						
5	12421_528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440	
5	12421_528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12,740.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440	
5	12421_528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440	
5	12421_528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$20,760.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440	
5	12421_528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31%	\$26,302.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440	
5	12421_528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440	
5	12421_528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440	
5	12421_528-CQJR	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440	
5	12421_528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440	
5	12421_528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440	
5	12421_528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440	
5	12421_528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440	
5	12421_528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440	
5	12421_528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440	
5	12421_528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440	
5	12421_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440	
5	12423_528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CIBR	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBR	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CIJC	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CIJC	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CIJJ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CIJJ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CMCO	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCO	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	K	31%	\$8,996.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CMCA	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCA	\$22,060.00	K	31%	\$15,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CQJJ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJJ	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CQJL	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CQJM	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJM	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CQJN	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$12,740.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJO	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJP	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CQJQ	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJQ	\$38,250.00	K	31%	\$26,302.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CQJR	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJR	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CQJS	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJS	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJT	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CQJU	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CQJW	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW	\$9,520.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CQJX	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12423_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440	
5	12425_528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540	
5	12425_528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540	
5	12425_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540	
5	12425_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540	
5	12425_528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540	
5	12425_528-CIBR	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBR	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540	
5	12425_528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540	
5	12425_528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540	
5	12425_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540	
5	12425_528-CIJC	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CIJC	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540	
5	12425_528-CIJJ															



BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE		BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP						
5	12425_528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJV	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540
5	12425_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540
5	12427_528-CIBH	IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R540
5	12427_528-CIBI	IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R540
5	12429_528-CIBH	IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge T440
5	12429_528-CIBI	IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge T440
5	12442_528-CIBH	IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CIBI	IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CIBO	VMware vSAN 7 Standard for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBO	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,700.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CIJC	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CIJC	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CIJJ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CIJJ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CIKV	VMware vCenter Server 7 Standard for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKV	\$18,170.00	K	31%	\$12,637.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,950.00	K	31%	\$2,704.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CKCT	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR	\$2,600.00	K	31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTT	\$1,310.00	K	31%	\$903.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$730.00	K	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKUC	\$490.00	K	31%	\$340.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CKTX	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTX	\$27,160.00	K	31%	\$18,740.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CKTY	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTY	\$10,050.00	K	31%	\$6,934.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTZ	\$290.00	K	31%	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKUC	\$1,083.00	K	31%	\$759.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CKUD	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKUD	\$45,310.00	K	31%	\$31,263.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CKUF	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 1 Year, CK	528-CKUF	\$5,550.00	K	31%	\$3,829.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CKUG	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 5 Year, CK	528-CKUG	\$25,060.00	K	31%	\$17,291.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CKUJ	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 3 Year, CK	528-CKUJ	\$15,010.00	K	31%	\$10,356.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR License and Support	528-CMCV	\$17,360.00	K	31%	\$11,919.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CMW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR License and Support	528-CMW	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR License and Support	528-CMCX	\$22,060.00	K	31%	\$15,244.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CQJ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CQJL	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJL	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CQJH	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJH	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$12,740.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CQJN	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$33,740.00	K	31%	\$23,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CQJQ	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJQ	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CQJL	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJL	\$38,250.00	K	31%	\$26,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31%	\$15,533.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CQJT	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CQJL	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$23,700.00	K	31%	\$16,335.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CQJH	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJH	\$9,520.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$33,010.00	K	31%	\$22,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CQJQ	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$33,010.00	K	31%	\$22,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CQJL	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub														

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	12587_528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CJIB	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIB	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CKCE	VMware vCenter Server 7 Foundation for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00	K	31%	\$665.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12,740.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,789.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,290.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CQJT	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CQJU	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJV	\$9,520.00	K	31%	\$6,588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12587_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
5	12598_528-CIBI	iDRAC Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740 Carrier Grade
5	12599_528-CIBI	iDRAC Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740 Carrier Grade
5	12601_528-CIBI	iDRAC Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740 Carrier Grade
5	12608_528-CIBH	iDRAC Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R7425
5	12608_528-CIBI	iDRAC Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R7425
5	12635_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
5	12635_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
5	12635_528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
5	12635_528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
5	12635_528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
5	12635_528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
5	12635_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
5	12635_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
5	12635_528-CKCE	VMware vCenter Server 7 Foundation for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
5	12635_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
5	12635_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
5	12635_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
5	12635_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
5	12635_528-CMVC	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMVC	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
5	12635_528-CMVCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMVCW	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
5	12635_528-CMCKX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCKX	\$22,000.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
5	12635_528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12,740.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
5	12635_528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,789.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
5	12635_528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
5	12635_528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,290.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
5	12635_528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
5	12635_528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00						

BAND	SKU	DESCRIPTION	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE										
			Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	12685_528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12,740.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140
5	12685_528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140
5	12685_528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140
5	12685_528-CQJO	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJO	\$28,000.00	K	31%	\$20,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140
5	12685_528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140
5	12685_528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140
5	12685_528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140
5	12685_528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,000.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140
5	12685_528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140
5	12685_528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140
5	12685_528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	K	31%	\$6,588.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140
5	12685_528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140
5	12685_528-CQJX	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJX	\$9,520.00	K	31%	\$6,588.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140
5	12685_528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140
5	12685_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140
5	12726_528-CIBH	IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge C4140
5	12726_528-CIBI	IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge C4140
5	12779_528-CIBI	IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CIBO	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBO	\$29,760.00	K	31%	\$20,554.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CIJK	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CIJK	\$1,199.00	K	31%	\$835.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CIJJ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CIJJ	\$1,199.00	K	31%	\$835.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CKTR	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR	\$2,600.00	K	31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTV	\$1,310.00	K	31%	\$909.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00	K	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW	\$580.00	K	31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CKTX	SUSE Cas8 Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTX	\$27,160.00	K	31%	\$18,740.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CKTY	SUSE Cas8 Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTY	\$10,050.00	K	31%	\$6,934.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTZ	\$290.00	K	31%	\$201.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKUC	\$1,570.00	K	31%	\$1,083.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CKUD	SUSE Cas8 Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKUD	\$45,310.00	K	31%	\$31,263.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CKUP	SUSE Cas8 Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 1 Year, CK	528-CKUP	\$5,550.00	K	31%	\$3,829.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CKUG	SUSE Cas8 Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 5 Year, CK	528-CKUG	\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CKUJ	SUSE Cas8 Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 3 Year, CK	528-CKUJ	\$15,010.00	K	31%	\$10,356.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CKUQ	SUSE Cas8 Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 5 Year, CK	528-CKUQ	\$45,310.00	K	31%	\$31,263.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CKMVC	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CKMVC	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CKMVO	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CKMVO	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CKMW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CKMW	\$22,000.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12,740.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CQJO	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJO	\$28,000.00	K	31%	\$20,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,000.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	K	31%	\$6,588.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
5	12779_528-CQJX	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJX	\$9,520.00	K	31%	\$6,588.50	\$0.00	\$0.00	\$0.00	\$0				



BAND	SKU	DESCRIPTION	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE										
			Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	12850_528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12,740.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R840
5	12850_528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R840
5	12850_528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R840
5	12850_528-CQJP	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$28,250.00	K	31%	\$20,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R840
5	12850_528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJQ	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R840
5	12850_528-CQJH	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJH	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R840
5	12850_528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R840
5	12850_528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,150.00	K	31%	\$15,533.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R840
5	12850_528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,562.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R840
5	12850_528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R840
5	12850_528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	K	31%	\$6,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R840
5	12850_528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R840
5	12850_528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R840
5	12850_528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R840
5	12850_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R840
5	12863_528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CIBO	VMware vSAN 7 Standard for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBO	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CIBU	VMware vSAN 7 Enterprise for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CIBY	VMware vSAN 7 Standard for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CICC	VMware vSAN 7 Enterprise for ROBO, 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CIJC	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CIJC	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CIJB	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CIJB	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CKCZ	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKCZ	\$18,170.00	K	31%	\$12,688.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CKCK	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCK	\$6,430.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CKTR	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR	\$2,600.00	K	31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTT	\$1,310.00	K	31%	\$903.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00	K	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CKTJ	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTJ	\$480.00	K	31%	\$329.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CKTX	SUSE CasS Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTX	\$27,160.00	K	31%	\$18,740.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CKTY	SUSE CasS Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTY	\$10,050.00	K	31%	\$6,934.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTZ	\$290.00	K	31%	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CKCZ	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKCZ	\$1,570.00	K	31%	\$1,083.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CKUD	SUSE CasS Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKUD	\$45,310.00	K	31%	\$31,263.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CKUF	SUSE CasS Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 1 Year, CK	528-CKUF	\$5,550.00	K	31%	\$3,829.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CKUG	SUSE CasS Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 5 Year, CK	528-CKUG	\$25,060.00	K	31%	\$17,291.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CKUJ	SUSE CasS Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 3 Year, CK	528-CKUJ	\$15,010.00	K	31%	\$10,356.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CKMV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CKMV	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CKMW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CKMW	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CKMX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CKMX	\$22,060.00	K	31%	\$15,224.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJL	\$950.00	K	31%	\$665.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJM	\$30,100.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJN	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJP	\$12,740.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CQJQ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJQ	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CQJH	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJH	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,150.00	K	31%	\$15,533.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,562.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	K	31%	\$6,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX840C
5	12863_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00</			



BAND	SKU	DESCRIPTION	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE										
			Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	12870_528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640xa
5	12870_528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640xa
5	12870_528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640xa
5	12870_528-CQJQ	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$2,640.00	K	31%	\$1,863.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640xa
5	12870_528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$11,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640xa
5	12870_528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640xa
5	12870_528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640xa
5	12870_528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640xa
5	12870_528-CQJV	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640xa
5	12870_528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640xa
5	12870_528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640xa
5	12870_528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640xa
5	12870_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640xa
5	12880_528-CJIT	OpenManage Integration with MS Windows Admin Center Premium License for MSFT HCI Solutions, Perpetual	528-CJIT	\$499.00	K	31%	\$344.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	Open Spaces Direct Ready Node R640
5	12880_528-CJIU	OpenManage Integration with MS Windows Admin Center Premium License for MSFT HCI Solutions, CUS	528-CJIU	\$499.00	K	31%	\$344.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	Open Spaces Direct Ready Node R640
5	12880_528-CJIT	OpenManage Integration with MS Windows Admin Center Premium License for MSFT HCI Solutions, Perpetual	528-CJIT	\$499.00	K	31%	\$344.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	Open Spaces Direct Ready Node R740xd
5	12880_528-CJIU	OpenManage Integration with MS Windows Admin Center Premium License for MSFT HCI Solutions, CUS	528-CJIU	\$499.00	K	31%	\$344.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	Open Spaces Direct Ready Node R740xd
5	12932_528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640xa
5	12932_528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
5	12933_528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640xa
5	12933_528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640xa
5	12943_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CIBV	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBV	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CKCW	VMware vCenter Server 7 Standard for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Support	528-CKCW	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CMXX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR License and Support	528-CMXX	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CMXX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR License and Support	528-CMXX	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CQJL	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJL	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CQJM	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJM	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CQJN	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$12,740.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CQJO	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJO	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJP	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CQJQ	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$11,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CQJV	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12944_528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R440
5	12944_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R440
5	12944_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R440
5	12944_528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R440
5	12944_528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R440
5	12944_528-CIBV	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBV	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R440
5	12944_528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R440
5	12944_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R440
5	12944_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00			

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE		WTY UPG BASIC TO PS ENH LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP				
5	12947_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CKCV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCV	\$17,980.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	K	31%	\$8,856.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CQJ1	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ1	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CQJ2	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJ2	\$1,760.00	K	31%	\$1,221.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CQJ3	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ3	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CQJ4	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ4	\$1,740.00	K	31%	\$1,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CQJ5	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ5	\$3,740.00	K	31%	\$2,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CQJ6	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJ6	\$38,250.00	K	31%	\$26,362.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CQJ7	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ7	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CQJ8	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ8	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CQJ9	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ9	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CQJ0	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJ0	\$38,250.00	K	31%	\$26,362.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CQJ1	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ1	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CQJ2	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJ2	\$1,760.00	K	31%	\$1,221.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CQJ3	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ3	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CQJ4	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ4	\$1,740.00	K	31%	\$1,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CQJ5	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ5	\$3,740.00	K	31%	\$2,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CQJ6	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJ6	\$38,250.00	K	31%	\$26,362.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CQJ7	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ7	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CQJ8	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ8	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CQJ9	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ9	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12947_528-CQJ0	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJ0	\$38,250.00	K	31%	\$26,362.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R640	
5	12949_528-CIB1	iDRAC Datacenter 14G	528-CIB1	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CIB2	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIB2	\$47,590.00	K	31%	\$32,871.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CIB3	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIB3	\$47,590.00	K	31%	\$32,871.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CIB4	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIB4	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CIB5	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIB5	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CIB6	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIB6	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CIB7	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CIB7	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CIB8	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CIB8	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CIB9	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CIB9	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CKE1	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKE1	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CKE2	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKE2	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CKE3	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKE3	\$2,150.00	K	31%	\$1,495.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CKE4	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKE4	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CKE5	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKE5	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CKE6	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKE6	\$17,980.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CKE7	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKE7	\$17,980.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CKE8	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKE8	\$17,980.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CKE9	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKE9	\$17,980.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CKE0	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKE0	\$17,980.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CMVC	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMVC	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCV	\$21,040.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	K	31%	\$8,856.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CQJ1	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ1	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CQJ2	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJ2	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CQJ3	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ3	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CQJ4	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ4	\$1,740.00	K	31%	\$1,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CQJ5	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ5	\$3,740.00	K	31%	\$2,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CQJ6	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJ6	\$38,250.00	K	31%	\$26,362.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CQJ7	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ7	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CQJ8	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ8	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CQJ9	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ9	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CQJ0	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJ0	\$38,250.00	K	31%	\$26,362.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CQJ1	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ1	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CQJ2	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJ2	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CQJ3	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ3	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CQJ4	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ4	\$1,740.00	K	31%	\$1,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R740d	
5	12949_528-CQJ5	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub												

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
							NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	13157_528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R240
5	13157_528-CQJV	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJV	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R240
5	13157_528-CQJW	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJW	\$9,520.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R240
5	13157_528-CQJX	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R240
5	13157_528-CQJY	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R240
5	13157_528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJZ	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R240
5	13158_528-CBHZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R240
5	13158_528-CBIB	DRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CBIB	\$769.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CBIC	DRAC9 Datacenter 14G	528-CBIB	\$689.00	K	31%	\$415.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CBIM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CBIM	\$47,590.00	K	31%	\$33,237.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CBIP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CBIP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CBIO	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CBIO	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CBIU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CBIU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CBIV	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CBIV	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CBIC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CBIC	\$65,650.00	K	31%	\$45,298.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CBICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CBICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CBIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CBIX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CBIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CBIZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CKTR	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR	\$2,600.00	K	31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTT	\$1,310.00	K	31%	\$903.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTZ	\$1,700.00	K	31%	\$1,161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-KTWT	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW	\$580.00	K	31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-KTXX	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTX	\$27,160.00	K	31%	\$18,740.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-KTY	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTY	\$10,050.00	K	31%	\$6,934.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-KTZ	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTZ	\$290.00	K	31%	\$200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-KKUC	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKUC	\$1,570.00	K	31%	\$1,083.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-KKUD	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKUD	\$45,310.00	K	31%	\$31,263.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-KKUF	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 1 Year, CK	528-CKUF	\$5,550.00	K	31%	\$3,829.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-KKUG	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 3 Year, CK	528-CKUG	\$25,060.00	K	31%	\$17,291.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-KKUH	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 5 Year, CK	528-CKUH	\$15,010.00	K	31%	\$10,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CMVC	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMVC	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CMVCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMVCW	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CQJ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJ	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CQJL	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJL	\$30,160.00	K	31%	\$20,813.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12,740.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,789.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31%	\$26,302.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CQJW	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJW	\$17,220.00	K	31%	\$12,207.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CQJX	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJX	\$22,510.00	K	31%	\$15,631.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CQJY	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJY	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJZ	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CQJW	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CQJX	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CBIB	DRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CBIB	\$769.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CBIC	DRAC9 Datacenter 14G	528-CBIB	\$689.00	K	31%	\$415.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CBIM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CBIM	\$47,590.00	K	31%	\$33,237.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CBIP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CBIP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CBIO	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CBIO	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
5	13158_528-CBIU	VMware vSAN 7													



BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER		
5	13159_528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T340
5	13159_528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T340
5	13159_528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T340
5	13159_528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJY	\$16,184.20	K	31%	\$11,182.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T340
5	13159_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T340
5	13161_528-CIBH	IDRAC3 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CIBI	IDRAC3 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CICG	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICG	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CIJX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CIJX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CIJZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CIJZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance), 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance), 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance), 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CKTR	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTR	\$2,600.00	K	31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTT	\$1,310.00	K	31%	\$903.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00	K	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW	\$580.00	K	31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CKTX	SUSE CasB Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTX	\$45,310.00	K	31%	\$31,263.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CKTY	SUSE CasB Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTY	\$10,050.00	K	31%	\$6,934.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTZ	\$290.00	K	31%	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CKUK	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKUK	\$1,570.00	K	31%	\$1,083.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CKUL	SUSE CasB Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKUL	\$45,310.00	K	31%	\$31,263.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CKUF	SUSE CasB Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 1 Year, CK	528-CKUF	\$5,550.00	K	31%	\$3,829.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CKUG	SUSE CasB Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 5 Year, CK	528-CKUG	\$25,060.00	K	31%	\$17,294.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CKUJ	SUSE CasB Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 3 Year, CK	528-CKUJ	\$15,010.00	K	31%	\$10,356.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR License and Support	528-CMCV	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CMCH	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR License and Support	528-CMCH	\$12,980.00	K	31%	\$8,962.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR License and Support	528-CMCX	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CQJJ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJJ	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CQJK	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJK	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CQJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJL	\$1,740.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,510.00	K	31%	\$1,553.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CQJU	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJY	\$16,184.20	K	31%	\$11,182.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13161_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13164_528-CIBH	IDRAC3 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
5	13164_528-CIBI	IDRAC3 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge T340
5	13166_528-CIBH	IDRAC3 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K</												





BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER		
5	13732_528-CKTX	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTX	\$27,160.00	K	31%	\$18,740.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CKTY	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTY	\$10,050.00	K	31%	\$6,934.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTZ	\$290.00	K	31%	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CKUD	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKUD	\$45,310.00	K	31%	\$31,263.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CKUF	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 1 Year, CK	528-CKUF	\$5,550.00	K	31%	\$3,829.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CKUG	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 5 Year, CK	528-CKUG	\$26,060.00	K	31%	\$17,294.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CKUJ	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 3 Year, CK	528-CKUJ	\$15,010.00	K	31%	\$10,356.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CQJ1	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJ1	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CQJ2	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJ2	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CQJ3	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJ3	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CQJ4	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ4	\$12,740.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CQJ5	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJ5	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,789.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$39,250.00	K	31%	\$26,932.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJW	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CQJX	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJX	\$9,520.00	K	31%	\$6,588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CQJY	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJY	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13732_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJZ	\$11,800.00	K	31%	\$8,239.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6515
5	13734_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R7515
5	13734_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R7515
5	13734_528-CIBQ	VMware vSAN 7 Standard for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R7515
5	13734_528-CIBU	VMware vSAN 7 Enterprise for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R7515
5	13734_528-CIBY	VMware vSAN 7 Standard for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R7515
5	13734_528-CICC	VMware vSAN 7 Enterprise for ROBO, 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R7515
5	13734_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R7515
5	13734_528-CIJC	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CIJC	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R7515
5	13734_528-CIJJ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CIJJ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R7515
5	13734_528-CKB1	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKB1	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R7515
5	13734_528-CKB2	VMware vCenter Server 7 Foundation for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKB2	\$3,600.00	K	31%	\$2,473.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R7515
5	13734_528-CKB3	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKB3	\$4,600.00	K	31%	\$3,174.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R7515
5	13734_528-CKB4	VMware vCenter Server 7 Standard for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKB4	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R7515
5	13734_528-CKB5	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKB5	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R7515
5	13734_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R7515
5	13734_528-CKCT	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKCT	\$2,600.00	K	31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R7515
5	13734_528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTT	\$1,310.00	K	31%	\$903.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R7515
5	13734_528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00	K	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R7515
5	13734_528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW	\$580.00	K	31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R7515
5	13734_528-CKTX	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTX	\$45,310.00	K	31%	\$31,263.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R7515
5	13734_528-CKTY	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTY	\$10,050.00	K	31%	\$6,934.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R7515
5	13734_528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTZ	\$290.00	K	31%	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R7515
5	13734_528-CKUD	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKUD	\$45,310.00	K	31%	\$31,263.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R7515
5	13734_528-CKUF	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 1 Year, CK	528-CKUF	\$5,550.00	K	31%	\$3,829.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	PowerEdge R6525

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	13783_528-CKUG	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 5 Year, CK	528-CKUG	\$25,060.00	K	31%	\$17,291.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CKUJ	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 3 Year, CK	528-CKUJ	\$15,010.00	K	31%	\$10,356.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CMVC	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMVC	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CMVL	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMVL	\$12,060.00	K	31%	\$8,202.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CQJ1	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ1	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CQJ2	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJ2	\$30,160.00	K	31%	\$20,814.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CQJ3	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ3	\$1,650.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CQJ4	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ4	\$12,740.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CQJ5	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ5	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CQJ6	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ6	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CQJ7	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJ7	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CQJ8	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ8	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CQJ9	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ9	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CQJ0	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ0	\$22,510.00	K	31%	\$15,531.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CQJ1	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ1	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CQJ2	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ2	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CQJ3	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJ3	\$9,520.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CQJ4	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ4	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CQJ5	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJ5	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CQJ6	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ6	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CQJ7	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ7	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13807_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CIB0	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIB0	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CIB1	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIB1	\$37,650.00	K	31%	\$27,559.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CIB2	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIB2	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CITV	VMware vCenter Server 7 Standard for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CITV	\$1,400.00	K	31%	\$968.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CKCE	VMware vCenter Server 7 Foundation for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CKCT	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCT	\$4,600.00	K	31%	\$3,179.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CKCJ	VMware vCenter Server 7 Standard for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CKTR	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR	\$2,600.00	K	31%	\$1,776.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTT	\$1,310.00	K	31%	\$903.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00	K	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW	\$580.00	K	31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CKTX	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTX	\$27,160.00	K	31%	\$18,740.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CKTY	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTY	\$10,050.00	K	31%	\$6,924.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTZ	\$290.00	K	31%	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKUC	\$1,570.00	K	31%	\$1,073.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CKUD	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKUD	\$45,310.00	K	31%	\$31,263.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CKUE	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 5 Year, CK	528-CKUE	\$5,590.00	K	31%	\$3,852.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CKUG	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 5 Year, CK	528-CKUG	\$25,060.00	K	31%	\$17,291.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CKUJ	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 3 Year, CK	528-CKUJ	\$15,010.00	K	31%	\$10,356.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CMXP	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMXP	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CQJ1	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ1	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CQJ2	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJ2	\$30,160.00	K	31%	\$20,814.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CQJ3	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ3	\$1,650.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CQJ4	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ4	\$12,740.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CQJ5	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ5	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CQJ6	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJ6	\$38,250.00	K	31%	\$26,392.50	\$								



BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE		WTY UPG BASIC TO PS ENH LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP				
5	13937_528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R840	
5	13937_528-CQVJ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQVJ	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R840	
5	13937_528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R840	
5	13937_528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,184.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R840	
5	13937_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node R840	
5	13939_528-CIB1	iDRAC Datacenter 14G	528-CIB1	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$33,237.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$50,810.00	K	31%	\$34,173.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CIJC	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CIJC	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CIJJ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CIJJ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR License and Support	528-CMCV	\$50,810.00	K	31%	\$34,939.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR License and Support	528-CMCW	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR License and Support	528-CMCX	\$22,060.00	K	31%	\$15,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CQJ1	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJ1	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CQJ2	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJ2	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CQJ3	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJ3	\$1,117.00	K	31%	\$779.39	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CQJ4	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ4	\$1,740.00	K	31%	\$879.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CQJ5	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ5	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CQJ6	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ6	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CQJ7	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJ7	\$36,250.00	K	31%	\$25,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CQJT	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,557.75	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,184.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13939_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	VSAN Ready Node MX740C	
5	13941_528-CJ1T	OpenManage Integration with MS Windows Admin Center Premium License for MSFT HCI Solutions, Perpetual	528-CJ1T	\$499.00	K	31%	\$344.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	on Spaces Direct Ready Node R440	
5	13941_528-CJ1U	OpenManage Integration with MS Windows Admin Center Premium License for MSFT HCI Solutions, CUS	528-CJ1U	\$499.00	K	31%	\$344.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	on Spaces Direct Ready Node R440	
5	13945_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$33,237.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CIJC	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CIJC	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CIJJ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CIJJ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CKTR	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR	\$2,600.00	K	31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTT	\$1,310.00	K	31%	\$903.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$740.00	K	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW	\$580.00	K	31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CKTX	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTX	\$27,160.00	K	31%	\$18,740.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CKTY	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTY	\$10,050.00	K	31%	\$6,934.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTZ	\$290.00	K	31%	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKUC	\$1,570.00	K	31%	\$1,083.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CKUD	SUSE Caas Platform, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKUD	\$45,310.00	K	31%	\$31,263.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CKUF	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 1 Year, CK	528-CKUF	\$5,550.00	K	31%	\$3,829.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CKUG	SUSE Caas Platform, 1-2 Sockets or 1 Virtual Machine, L1-Priority Subscription, 5 Year, CK	528-CKUG	\$25,060.00	K	31%	\$17,291.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	PowerEdge 7525	
5	13945_528-CKUJ	SUSE Caas												



BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	14-1-CC-ASSO	SEL 1TB ScaleOut Archv (Small)-LON 1Y		\$827.46	K	31%	\$570.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ASSO-B	SEL ScaleOut Bundle Archv (Small)-LON 1Y		\$1,182.24	K	31%	\$815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-BE	SEL 1TB Block Elite-LON-1Yr		\$9,322.36	K	31%	\$6,432.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-BE-B	SEL Block Bundle Elite-LON-1Yr		\$1,119.71	K	31%	\$780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-BP	SEL 1TB Block Premier-LON-1Yr		\$3,597.38	K	31%	\$2,482.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-BP-B	SEL Block Bundle Premier-LON-1Yr		\$7,417.64	K	31%	\$5,118.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-BS	SEL 1TB Block Standard-LON-1Yr		\$1,039.42	K	31%	\$717.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-BS-B	SEL Block Bundle Standard-LON-1Yr		\$2,350.69	K	31%	\$1,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-BT	SEL 1TB Block Turbo-LON-1Yr		\$19,189.69	K	31%	\$13,240.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-BT-B	SEL Block Bundle Turbo-LON-1Yr		\$23,287.37	K	31%	\$16,068.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ESED	SEL 1TB SED Elite-LON-1Yr		\$8,171.35	K	31%	\$5,638.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ESED-B	SEL SED Bundle Elite-LON-1Yr		\$10,590.22	K	31%	\$7,307.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ESD	SEL 1TB ScaleOut Elite-LON-1Yr		\$5,971.91	K	31%	\$4,120.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ESD-B	SEL ScaleOut Bundle Elite-LON-1Yr		\$8,668.17	K	31%	\$5,981.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-LON 1Y		\$11,244.76	K	31%	\$7,758.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-LON 1Y		\$14,899.42	K	31%	\$10,280.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FE	SEL 1TB File Elite-LON-1Yr		\$9,324.00	K	31%	\$6,433.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FE-B	SEL File Bundle Elite-LON-1Yr		\$13,119.71	K	31%	\$9,052.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FP	SEL 1TB File Premier-LON-1Yr		\$3,597.38	K	31%	\$2,482.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FP-B	SEL File Bundle Premier-LON-1Yr		\$7,417.64	K	31%	\$5,118.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FS	SEL 1TB File Standard-LON-1Yr		\$1,039.42	K	31%	\$717.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FS-B	SEL File Bundle Standard-LON-1Yr		\$2,350.69	K	31%	\$1,415.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-PSED	SEL 1TB SED Premier-LON-1Yr		\$2,236.25	K	31%	\$1,543.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-PSED-B	SEL SED Bundle Premier-LON-1Yr		\$3,323.45	K	31%	\$2,293.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-PSO	SEL 1TB ScaleOut Premier-LON-1Yr		\$1,621.77	K	31%	\$1,257.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-PSO-B	SEL ScaleOut Bundle Premier-LON-1Yr		\$2,983.98	K	31%	\$2,058.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-SSED	SEL 1TB SED Standard-LON-1Yr		\$1,937.45	K	31%	\$1,338.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-SSED-B	SEL SED Bundle Standard-LON-1Yr		\$1,832.73	K	31%	\$1,264.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-SSO	SEL ScaleOut Standard-LON-1Yr		\$1,628.18	K	31%	\$1,123.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-SSO-B	SEL ScaleOut Bundle Standard-LON-1Yr		\$1,579.77	K	31%	\$1,090.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-CLR-C	SEL Colo - ITRU - LON - 1 Yr		\$3,927.27	K	31%	\$2,709.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CX-100-SMF	SEL CrossConnect SingleModeFiber LON 1YR		\$14,113.09	K	31%	\$9,738.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CX-SMF	SEL CrossConnect SingleModeFiber LON 1YR		\$5,498.18	K	31%	\$3,793.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CYRES-CS	SEL Faction CyberResil-CyberSense-1Y-LON		\$107,509.09	K	31%	\$74,181.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CYRES-MS	SEL Faction CyberResil-Mgm/Server-1Y-LON		\$34,500.00	K	31%	\$23,846.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DD-69-B	SEL Ded DD 6900 Bundle - LON - 1Yr		\$4,017.60	K	31%	\$2,712.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DD-69-S	SEL 48TB Ded DD 6900 add-on - LON - 1Yr		\$3,214.15	K	31%	\$2,177.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DD-94-B	SEL Ded DD 9400 Bundle - LON - 1Yr		\$3,883.75	K	31%	\$2,679.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DD-94-S	SEL 96TB Ded DD 9400 add-on - LON - 1Yr		\$3,080.29	K	31%	\$2,125.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DD-99-B	SEL Ded DD 9900 Bundle - LON - 1Yr		\$3,080.29	K	31%	\$2,125.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DD-99-S	SEL 96TB Ded DD 9900 add-on - LON - 1Yr		\$2,678.40	K	31%	\$1,848.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DD-MT-B	SEL Data Domain Base Bundle - LON - 1Yr		\$3,883.75	K	31%	\$2,679.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DD-MT-S	SEL 1TB Data Domain Base - LON - 1Yr		\$3,348.00	K	31%	\$2,310.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - LON - 1YR		\$277,398.84	K	31%	\$191,405.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DRAAS-SVC	SEL Unity DRaaS 100M/25TB - LON - 1YR		\$102,681.82	K	31%	\$70,650.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DRAAS-VM	SEL 1 Add'l VM DRaaS - LON - 1Yr		\$1,331.55	K	31%	\$918.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-ECS-REP	SEL Add'l 400TB ECSSoftwareScaling LON 1Y		\$294.96	K	31%	\$203.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund LON 1Y		\$294.96	K	31%	\$203.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-FCIN-BLOC	SEL Faction Bloc - 1Yr - LON - 1Yr		\$36,363.63	K	31%	\$25,000.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-GCP-CONCT	SEL 100MB Add'l Connect - GCP - LON 1Y		\$3,665.45	K	31%	\$2,509.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-MCN-100G	SEL 100Gbps MultiCloud Network LON - 1Y		\$460,122.08	K	31%	\$317,484.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-MCN-10G	SEL 10Gbps MultiCloud Network LON - 1Y		\$60,106.41	K	31%	\$41,473.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-MCN-1G	SEL 1Gbps MultiCloud Network LON - 1Yr		\$6,156.82	K	31%	\$4,248.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-MCN-2G	SEL 2Gbps MultiCloud Network LON - 1Yr		\$12,313.64	K	31%	\$8,496.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-MCN-40G	SEL 40Gbps MultiCloud Network LON - 1Y		\$232,243.83	K	31%	\$160,248.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-MCN-80G	SEL 80Gbps MultiCloud Network LON-1Y		\$460,122.08	K	31%	\$317,484.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-NET-UNIT	SEL Net Unit - 10 Mbps - LON - 1 Yr		\$327.27	K	31%	\$225.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB LON 1Y		\$589.91	K	31%	\$407.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB LON 1Y		\$663.82	K	31%	\$458.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB LON 1Y		\$295.09	K	31%	\$203.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB LON 1Y		\$331.91	K	31%	\$229.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-PM-DRAS-TB	SEL PowerMax DRaaS 100VM/50TB - LON - 1Yr		\$409,745.46	K	31%	\$282,724.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-PM-DRAS-TB	SEL 1 Add'l TB PowerMax DRaaS - LON - 1Yr		\$14,138.18	K	31%	\$9,755.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-PROC-UNIT	SEL 1 Proc - 5GB + 1Ghz - LON - 1Yr		\$545.45	K	31%	\$376.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-PS-DR	SEL PowerStore DRaaS 100VM/50TB - LON-1Y		\$321,300.00	K	31%	\$221,697.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - LON-1Y		\$3,974.93	K	31%	\$2,742.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-ST-IO-UNIT	SEL IO Unit - Bloc - 500 IOP - LON - 1Yr		\$727.27	K	31%	\$501.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-STOR-UNIT	SEL Storage Unit - 1TB - LON - 1 Yr		\$922.73	K	31%	\$636.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-UJ-DR-TB	SEL 1 Add'l TB Unity DRaaS - LON - 1YR		\$1,492.36	K	31%	\$1,029.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-VMCHOST	SEL VMC.Host.i3-16XL - LON - 1YR		\$109,669.22	K	31%	\$75,671.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-VPN BW	SEL 100Mbps Managed VPN - LON - 1Yr		\$2,356.36	K	31%	\$1,625.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-VPN-1000BW	SEL 1000Mbps Managed VPN - LON - 1Yr		\$7,069.09	K	31%	\$4,877.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-VPN-500BW	SEL 500Mbps Managed VPN -														

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	14-3-CC-FE-B	SEL File Bundle Elite-LON-3Yr		\$33,455.45	K	31%	\$23,084.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-FP	SEL 1TB File Premier-LON-3Yr		\$6,330.14	K	31%	\$4,385.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-FP-B	SEL File Bundle Premier-LON-3Yr		\$18,914.73	K	31%	\$13,284.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-FS	SEL 1TB Standard-LON-3Yr		\$2,160.93	K	31%	\$1,508.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-FS-B	SEL File Bundle Standard-LON-3Yr		\$5,230.15	K	31%	\$3,606.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-FSED	SEL 1TB SED Premier-LON-3Yr		\$5,702.40	K	31%	\$4,047.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-FSED-B	SEL SED Bundle Premier-LON-3Yr		\$8,475.05	K	31%	\$5,927.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-FSO	SEL 1TB ScaleOut Premier-LON-3Yr		\$4,690.15	K	31%	\$3,238.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-FSO-B	SEL ScaleOut Bundle Premier-LON-3Yr		\$7,609.15	K	31%	\$5,291.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-PSO-PRM	SEL Promo SO Bundle Premier-LON 3Y		\$237,304.69	K	31%	\$163,740.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-SSED	SEL 1TB SED Standard-LON-3Yr		\$4,940.51	K	31%	\$3,408.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-SSED-B	SEL SED Bundle Standard-LON-3Yr		\$4,673.45	K	31%	\$3,224.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-SSO	SEL 1TB ScaleOut Standard-LON-3Yr		\$4,152.11	K	31%	\$2,964.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-SSO-B	SEL ScaleOut Bundle Standard-LON-3Yr		\$4,028.40	K	31%	\$2,779.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-COLO-100	SEL Colo - 1RU - LON - 3 Yr		\$11,781.82	K	31%	\$8,129.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CX-100-SFMF	SEL CrossConnect SingleModeFiber LON 3YR		\$42,339.27	K	31%	\$29,214.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CYRES-CS	SEL Faction CyberResil-CyberSense-3Y-LON		\$274,148.19	K	31%	\$189,162.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CYRES-MS	SEL Faction CyberResil-MgmtServ-3Y-LON		\$311,040.00	K	31%	\$214,617.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-DD-69-B	SEL Ded DD 6900 Bundle - LON - 3yr		\$10,245.27	K	31%	\$7,069.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-DD-69-PRM	SEL Promo DD 6900 Bundle Standard-LON 3Y		\$145,125.00	K	31%	\$100,136.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-DD-69-S	SEL 48TB Ded DD 6900 add-on - LON - 3yr		\$8,196.22	K	31%	\$5,655.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-DD-69-SB	SEL 48TB Ded DD 6900 add-on - LON - 3yr		\$9,033.68	K	31%	\$6,233.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-DD-94-S	SEL 96TB Ded DD 9400 add-on - LON - 3yr		\$7,854.55	K	31%	\$5,419.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-DD-99-B	SEL Ded DD 9900 Bundle - LON - 3yr		\$7,854.55	K	31%	\$5,419.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-DD-99-S	SEL 384TB Ded DD 9900 add-on - LON - 3yr		\$6,830.51	K	31%	\$4,713.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-DD-MT-B	SEL Data Domain Base Bundle - LON - 3yr		\$9,903.60	K	31%	\$6,833.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-DD-MT-S	SEL 1TB Data Domain Base - LON - 3yr		\$8,597.89	K	31%	\$5,911.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-DRAAS-GLD	SEL Unily DRaaS 100VM/50TB - LON - 3YR		\$689,754.27	K	31%	\$475,930.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-DRAAS-SVC	SEL Unily DRaaS 100VM/25TB - LON - 3YR		\$240,136.36	K	31%	\$165,694.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-DRAAS-VM	SEL 1 Addtl VM DRaaS - LON - 3Yr		\$3,595.14	K	31%	\$2,480.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-ECS-REP	SEL Addtl 400TB ECSOffsiteScaling LON 3Y		\$984.88	K	31%	\$671.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund LON 3Y		\$884.88	K	31%	\$610.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-FCTN-BLOC	SEL Faction Bloc - 3Yr - LON		\$71,715.41	K	31%	\$49,483.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-FL-DRAAS-ITB	SEL 1 Addtl TB Flash DRaaS - LON - 3Y		\$13,745.45	K	31%	\$9,484.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-MCN-100G	SEL 100Gbps MultiCloud Network LON - 3Yr		\$1,380,366.23	K	31%	\$952,452.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-MCN-100-S	SEL 100Gbps MultiCloud Network LON - 3Yr		\$1,800,319.24	K	31%	\$1,242,208.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-MCN-1G	SEL 1Gbps MultiCloud Network LON - 3Yr		\$18,474.45	K	31%	\$12,744.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-MCN-2G	SEL 2Gbps MultiCloud Network LON - 3Yr		\$36,949.11	K	31%	\$25,489.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-MCN-40G	SEL 40Gbps MultiCloud Network LON - 3Yr		\$696,731.49	K	31%	\$480,744.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-MCN-80G	SEL 80Gbps MultiCloud Network LON-3Yr		\$1,380,366.23	K	31%	\$952,452.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB LON 3Y		\$1,769.73	K	31%	\$1,221.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB LON 3Y		\$1,991.45	K	31%	\$1,374.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB LON 3Y		\$885.27	K	31%	\$610.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB LON 3Y		\$995.73	K	31%	\$687.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-PS-DR	SEL PowerStore DRaaS 100VM/50TB - LON-3Y		\$626,434.08	K	31%	\$417,529.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-PS-DR-TB	SEL 1 Addtl TB PowerStore DRaaS - LON-3Y		\$8,936.38	K	31%	\$6,166.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-U-DR-TB	SEL 1 Addtl TB Unily DRaaS - LON - 3YR		\$3,342.66	K	31%	\$2,306.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-VMOHOST	SEL VMC Host i3-16XL - LON - 3YR		\$230,714.00	K	31%	\$159,192.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-VSR-DR-VM	SEL 1 Addtl VSR VM DRaaS - LON - 3Yr		\$3,595.14	K	31%	\$2,480.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14548_528-CIB	EMC Datacenter 14G	528-CIB	\$689.00	K	31%	\$474.51	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R740	
5	14548_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R740	
5	14548_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R740	
5	14548_528-CIBD	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBD	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R740	
5	14548_528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R740	
5	14548_528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R740	
5	14548_528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R740	
5	14548_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R740	
5	14548_528-CIIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CIIX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R740	
5	14548_528-CIJZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CIJZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R740	
5	14548_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R740	
5	14548_528-CKCE	VMware vCenter Server 7 Foundation for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R740	
5	14548_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R740	
5	14548_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCL	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R740	
5	14548_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R740	
5	14548_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R740	
5	14548_528-CKCV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKCV	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R740	
5	14548_528-CKCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR License and Support	528-CKCW	\$12,980.00	K	31%	\$8,996.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R740	
5	14548_528-CKCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR License and Support	528-CKCX	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R740	
5	14548_528-CQJ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJ	\$950.00	K											





BAND	SKU	DESCRIPTION	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
			Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	14602_528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R7515
5	14602_528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R7515
5	14602_528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R7515
5	14602_528-CQJL	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R7515
5	14602_528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJW	\$9,520.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R7515
5	14602_528-CQJY	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJY	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R7515
5	14602_528-CQJZ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJZ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R7515
5	14602_528-CQJZ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,170.00	K	31%	\$1,121.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R7515
5	14804_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CICB	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CICB	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CMVC	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR License and Support	528-CMVC	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR License and Support	528-CMCV	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR License and Support	528-CMCX	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJL	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJL	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJW	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJX	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJY	\$12,740.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJZ	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$3,100.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJZ	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJZ	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJZ	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJZ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJZ	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJZ	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$9,520.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJZ	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,170.00	K	31%	\$1,121.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CQJZ	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CQJZ	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CQJZ	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CQJZ	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CQJZ	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CQJZ	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CQJZ	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CQJZ	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CQJZ	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CQJZ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CQJZ	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CQJZ	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR License and Support	528-CQJZ	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR License and Support	528-CQJZ	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR License and Support	528-CQJZ	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJZ	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX750C
5	14804_528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJZ	\$12,740.00	K	31%	\$8,79									

		NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	14823_528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823_528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823_528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823_528-CQJL	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJL	\$2,370.00	K	31%	\$1,683.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823_528-CQJH	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJH	\$2,370.00	K	31%	\$1,683.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823_528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJW	\$9,520.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823_528-CQJY	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJY	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823_528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823_528-CQJZ	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJZ	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823_528-CQJ1	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJ1	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14831_528-CJUZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJUZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R650s CSP
5	14867_770-BDZS	Management Server Install Kit	770-BDZS	\$444,444.00	K	31%	\$306,696.36	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	torace Services R640 Server for PowerStore
5	15162_528-CBKW	VMware vSAN 7 Advanced for ROBO 25 VM pack, 3YR License/Maintenance	528-CBKW	\$47,590.00	K	31%	\$33,267.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CBIP	VMware vSAN 7 Advanced for ROBO 25 VM pack, 5YR License/Maintenance	528-CBIP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CIBD	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBD	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CICD	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICD	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7, 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,605.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCL	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR License and Support	528-CMCV	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR License and Support	528-CMCW	\$12,060.00	K	31%	\$8,366.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR License and Support	528-CMCX	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CQJ1	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJ1	\$950.00	K	31%	\$665.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CQJ2	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJ2	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CQJ3	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJ3	\$1,117.60	K	31%	\$781.95	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CQJ4	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ4	\$12,740.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CQJ5	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ5	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CQJ6	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJ6	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CQJ7	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJ7	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CQJ8	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJ8	\$1,280.00	K	31%	\$880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CQJ9	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJ9	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CQJ0	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ0	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CQJ5	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJ5	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CQJ7	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJ7	\$2,370.00	K	31%	\$1,683.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CQJ8	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJ8	\$2,370.00	K	31%	\$1,683.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CQJ9	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJ9	\$9,520.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CQJ0	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJ0	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CQJ1	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJ1	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15162_528-CQJ2	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJ2	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750s
5	15-1-AWS-CNCT	SEL 100MB ADDL Connect - AWS - FRT - 1Y		\$3,477.27	K	31%	\$2,399.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-AZR-CNCT	SEL 100MB ADDL CONNECT - AZR - FRT - 1Y		\$3,906.82	K	31%	\$2,695.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ASED	SEL 1TB SED Archive-FRT-1Y		\$4,574.77	K	31%	\$3,156.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ASED-B	SEL SED Bundle Archive-FRT-1Y		\$6,825.81	K	31%	\$4,711.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ASMSD	SEL 1TB SED Archive (Small)-FRT-1Y		\$1,051.36	K	31%	\$725.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ASMSD-B	SEL SED Bundle Archive (Small)-FRT-1Y		\$1,386.82	K	31%	\$956.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ASSO	SEL 1TB ScaleOut Archive-FRT-1Y		\$482.39	K	31%	\$332.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ASSO-B	SEL ScaleOut Bundle Archive-FRT-1Y		\$547.84	K	31%	\$379.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ASSO	SEL 1TB ScaleOut Archv (Small)-FRT 1Y		\$861.94	K	31%	\$594.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ASSO-B	SEL ScaleOut Bundle Archv (Small)-FRT 1Y		\$1,231.50	K	31%	\$849.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-BE	SEL 1TB Block Elite-FRT-1Y		\$9,710.80	K	31%	\$6,700.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-BE-B	SEL Block Bundle Elite-FRT-1Y		\$13,668.36	K	31%	\$9,429.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-BP	SEL 1TB Block Premier-FRT-1Y		\$3,747.27	K	31%	\$2,685.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-BP-B	SEL Block Bundle Premier-FRT-1Y		\$7,726.70	K	31%	\$5,331.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-BS	SEL 1TB													







BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	1-CC-SSED	SEL 1TB SED Standard-USA-1Yr		\$1,614.55	K	31%	\$1,114.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-CC-SSED-B	SEL SED Bundle Standard-USA-1Yr		\$1,527.27	K	31%	\$1,053.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-CC-SSO	SEL 1TB ScaleOut Standard-USA-1Yr		\$1,356.82	K	31%	\$956.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-CC-SSO-B	SEL ScaleOut Bundle Standard-USA-1Yr		\$1,316.47	K	31%	\$936.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-CREDIT-UNIT	SEL Faction Credit Unit		\$272.73	K	31%	\$188.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-CYRES-CS	SEL Faction CyberResil-CyberSense-1Y-USA		\$89,590.91	K	31%	\$61,817.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-CYRES-MS	SEL Faction CyberResil-MgmtServer-1Y-USA		\$28,800.00	K	31%	\$19,872.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-DD-99-B	SEL Ded DD 6900 Bundle - USA - 1yr		\$3,348.00	K	31%	\$2,310.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-DD-99-S	SEL 48TB Ded DD 6900 add-on - USA - 1yr		\$2,678.45	K	31%	\$1,848.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-DD-94-B	SEL Ded DD 9400 Bundle - USA - 1yr		\$3,236.45	K	31%	\$2,233.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-DD-94-S	SEL 96TB Ded DD 9400 add-on - USA - 1yr		\$2,566.91	K	31%	\$1,771.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-DD-99-B	SEL Ded DD 9900 Bundle - USA - 1yr		\$2,566.91	K	31%	\$1,771.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-DD-99-S	SEL 36TB Ded DD 9900 add-on - USA - 1yr		\$2,232.00	K	31%	\$1,540.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-DD-MT-B	SEL Data Domain Base Bundle - USA - 1yr		\$3,236.45	K	31%	\$2,233.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-DD-MT-S	SEL 1TB Data Domain Base - USA - 1yr		\$2,790.00	K	31%	\$1,925.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-ECS-REP	SEL Adr1 400TB ECSSoffsiteScaling USA 1Y		\$268.15	K	31%	\$185.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund USA 1Y		\$268.15	K	31%	\$185.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-FCTN-BLOC	SEL Faction Bloc - 1Yr - USA		\$30,303.02	K	31%	\$20,909.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-MCN-100G	SEL 100Gbps MultiCloud Network USA - 1Y		\$383,435.06	K	31%	\$264,570.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-MCN-10G	SEL 10Gbps MultiCloud Network USA - 1Y		\$50,088.88	K	31%	\$34,561.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-MCN-1G	SEL 1Gbps MultiCloud Network USA - 1Yr		\$5,130.68	K	31%	\$3,540.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-MCN-2G	SEL 2Gbps MultiCloud Network USA - 1Yr		\$10,261.36	K	31%	\$7,080.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-MCN-40G	SEL 40Gbps MultiCloud Network USA - 1Y		\$193,536.53	K	31%	\$133,540.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-MCN-5G	SEL 5Gbps MultiCloud Network USA - 1Yr		\$25,653.41	K	31%	\$17,700.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-MCN-80G	SEL 80Gbps MultiCloud Network USA 1Y		\$383,435.06	K	31%	\$264,570.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB USA 1Y		\$536.18	K	31%	\$369.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB USA 1Y		\$693.55	K	31%	\$418.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB USA 1Y		\$268.09	K	31%	\$184.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB USA 1Y		\$301.64	K	31%	\$208.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	1YR-ENT-BUNDLE	SEL Catalog/Data Mgmt Starter for ENT		\$38,461.54	K	31%	\$26,538.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	1YR-ENTGOV-BUNDLE	SEL Primary Data Governance POC for ENT		\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	1YR-MM-BUNDLE	SEL Catalog/Data Mgmt Starter for MM		\$13,584.62	K	31%	\$10,615.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	1YR-MMGOV-BUNDLE	SEL Primary Data Governance POC for MM		\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	200-200025	SEL-SW Vrt LDX-E1000V-10TB-VW		\$31,538.46	K	31%	\$21,761.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200025-SM	SEL AS LDXE-1000V-10TB-VW SSM		\$1,466.15	K	31%	\$1,011.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200069	SEL-SW LG Cnt FCS FCS-FCI-1		\$85,384.82	K	31%	\$58,115.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200070	SEL-SW LG Cnt ISCSI ISC-10GC1-4		\$42,518.46	K	31%	\$29,337.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200072	SEL-SW LG Cnt SMB2 SMB-10GC2-4		\$42,518.46	K	31%	\$29,337.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200073	SEL-SW LG Cnt SMB3 SMB-10GC3-4		\$42,518.46	K	31%	\$29,337.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200075	SEL-SW LG Cnt NFSv3 NFS-10GC3-4		\$42,518.46	K	31%	\$29,337.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200076	SEL-SW LG Cnt NFSv4 NFS-10GC4-1		\$42,518.46	K	31%	\$29,337.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200077	SEL-SW LG Cnt HTTP HCS-10GC1-4		\$42,518.46	K	31%	\$29,337.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200078	SEL-SW LG Cnt HTTP HCS-10GC1-4		\$42,518.46	K	31%	\$29,337.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200079	SEL-SW LG Cnt HTTP HCS-10GC1-4		\$12,144.62	K	31%	\$8,379.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200080	SEL-SW LG Cnt Swt OSSWT-10GC1-4		\$12,144.62	K	31%	\$8,379.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200084	SEL-SW LG Cnt Kerb KER-10GC1-4		\$12,144.62	K	31%	\$8,379.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200089	SEL-SW LG Cnt IPv6 IPV6-10GC1-4		\$97,200.00	K	31%	\$67,068.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200090	SEL-SW LG Cnt FCS FCS-FCI-1-8		\$108,923.08	K	31%	\$75,156.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200091	SEL-SW LG Cnt ISCSI ISC-10GC1-8		\$70,880.00	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200093	SEL-SW LG Cnt SMB2 SMB-10GC2-8		\$70,880.00	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200094	SEL-SW LG Cnt SMB3 SMB-10GC3-8		\$70,880.00	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200096	SEL-SW LG Cnt NFSv3 NFS-10GC3-8		\$70,880.00	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200097	SEL-SW LG Cnt NFSv4 NFS-10GC4-8		\$70,880.00	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200098	SEL-SW LG Cnt NFSv4 NFS-10GC4-1-8		\$70,880.00	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200099	SEL-SW LG Cnt HTTP HCS-10GC1-8		\$70,880.00	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200100	SEL-SW LG Cnt HTTP HCS-10GC1-8		\$20,253.85	K	31%	\$13,975.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200101	SEL-SW LG Cnt Swt OSSWT-10GC1-8		\$20,253.85	K	31%	\$13,975.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200105	SEL-SW LG Cnt Kerb KER-10GC1-8		\$20,253.85	K	31%	\$13,975.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200110	SEL-SW LG Cnt IPv6 IPV6-10GC1-8		\$162,000.00	K	31%	\$111,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200111	SEL-SW LDX-E Mgmt 2P LDXE-APP02		\$43,538.46	K	31%	\$30,041.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200112	SEL-SW LDX-E Mgmt 4P LDXE-APP04		\$65,384.82	K	31%	\$45,115.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200113	SEL-SW LDX-E Mgmt 8P LDXE-APP08		\$108,923.08	K	31%	\$75,156.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200395	SEL-HW LDX LoadGenA LDX-6204-32G		\$180,000.00	K	31%	\$124,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200398	SEL-SW LG Cnt FCS FCS-FCI-2		\$82,769.23	K	31%	\$57,110.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200419	SEL-HW WL Gen 7104-40G		\$230,923.08	K	31%	\$159,336.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200430	SEL-SW LG Cnt ISCSI ISC-40GC1-4		\$102,333.85	K	31%	\$70,610.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200432	SEL-SW LG Cnt SMB2 SMB-40GC2-4		\$102,333.85	K	31%	\$70,610.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200433	SEL-SW LG Cnt SMB3 SMB-40GC3-4		\$102,333.85	K	31%	\$70,610.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200435	SEL-SW LG Cnt NFSv3 NFS-40GC3-4		\$102,333.85	K	31%	\$70,610.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200437	SEL-SW LG Cnt NFSv4 NFS-40GC4-4		\$102,333.85	K	31%	\$70,610.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200438	SEL-SW LG Cnt NFSv4 NFS-40GC4-1		\$102,333.85	K	31%	\$70,610.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200439	SEL-SW LG Cnt HTTP HCS-40GC1-4		\$102,												

		NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	200-200546	SEL SW CI S3P-10GC1-8		\$40,507.69	K	31%	\$27,950.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200566	SEL SW CI S3P-40GC1-4		\$58,486.15	K	31%	\$40,355.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200567	SEL SW CI S3P-25GC1-4		\$45,858.46	K	31%	\$31,642.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200585	SEL SW W/W SB-APP04		\$108,923.08	K	31%	\$75,150.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200586	SEL HW SBLWGL VLF25004-32G		\$180,000.00	K	31%	\$124,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200594	SEL SW BN PROT V5Plus		\$70,923.08	K	31%	\$48,936.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200600-SM	SEL AS StackPlay Eng P25 S5M		\$2,230.77	K	31%	\$1,539.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	2063-LIC	SEL HZ-PRA50STD100UGF-4		\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	2063-LIC-L1	SEL HZ-PRA50STD100UGF-L1		\$13,063.00	K	31%	\$9,013.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	2063-LIC-L2	SEL HZ-PRA50STD100UGF-L2		\$12,788.00	K	31%	\$8,823.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	2063-LIC-L3	SEL HZ-PRA50STD100UGF-L3		\$12,375.00	K	31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	2063-LIC-L4	SEL HZ-PRA50STD100UGF-L4		\$11,963.00	K	31%	\$8,254.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	2063-LIC-L5	SEL HZ-PRA50STD100UGF-L5		\$11,413.00	K	31%	\$7,874.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	210-AEDR	SEL S3048-ON, PSU to IO, 1wAC PSU, OS9		\$8,452.50	K	31%	\$5,832.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-AEDR	SEL S3048-ON, PSU to IO 1wAC PSU OS9 TAA		\$8,452.50	K	31%	\$5,832.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-ALSR	SEL S4148F-ON, PSU to IO, 2 PSU, OS10		\$21,696.15	K	31%	\$14,970.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-ALSR	SEL S4148F-ON, PSU to IO 2 PSU OS10 TAA		\$21,696.15	K	31%	\$14,970.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-ALSV	SEL S4148T-ON, PSU to IO, 2 PSU, OS10		\$21,433.36	K	31%	\$14,789.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-ALSV	SEL S4148T-ON, PSU to IO 2 PSU OS10 TAA		\$21,433.36	K	31%	\$14,789.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-ALTF	SEL S4128F-ON, PSU to IO, 2 PSU, OS10		\$13,903.05	K	31%	\$9,593.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-ALTG	SEL S4128F-ON, PSU to IO 2 PSU OS10 TAA		\$13,903.05	K	31%	\$9,593.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-ALTI	SEL S4128T-ON, PSU to IO, 2 PSU, OS10		\$15,079.05	K	31%	\$10,404.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-ALTI	SEL S4128T-ON, PSU to IO 2 PSU OS10 TAA		\$15,079.05	K	31%	\$10,404.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-AOYS	SEL S4112F-ON, PSU to IO, 2wAC PSU, OS10		\$11,060.70	K	31%	\$7,631.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-AOYZ	SEL S4112F-ON, PSUtoIO 2wAC PSU OS10 TAA		\$11,060.70	K	31%	\$7,631.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-AOZZ	SEL S4112T-ON, PSU to IO, 2wAC PSU, OS10		\$11,159.00	K	31%	\$7,699.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-AOZZ	SEL S4112T-ON, PSUtoIO 2wAC PSU OS10 TAA		\$11,159.00	K	31%	\$7,699.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-APFB	SEL S5248F-ON, PSU to IO, 2 PSU, OS10		\$27,577.22	K	31%	\$19,028.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-APFC	SEL S5248F-ON, PSU to IO 2 PSU OS10 TAA		\$21,593.20	K	31%	\$15,294.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-APGF	SEL Z9204F-ON, PSU to IO, 2wAC PSU, OS10		\$52,020.00	K	31%	\$35,893.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-APGG	SEL Z9204F-ON, PSUtoIO 2wAC PSU OS10 TAA		\$57,450.00	K	31%	\$39,640.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-APHG	SEL S5296F-ON, PSU to IO, 2 PSU, OS10		\$36,771.00	K	31%	\$25,371.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-APHI	SEL S5296F-ON, PSU to IO 2 PSU OS10 TAA		\$42,463.81	K	31%	\$29,300.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-APHL	SEL S5232F-ON, PSUtoIO 2wAC PSU OS10 TAA		\$40,780.79	K	31%	\$28,138.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-APHN	SEL S5232F-ON, PSU to IO, 2wAC PSU, OS10		\$35,720.40	K	31%	\$24,647.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-APHT	SEL S5224F-ON, PSU to IO, 2 PSU, OS10		\$15,912.00	K	31%	\$11,079.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-APHU	SEL S5224F-ON, PSU to IO 2 PSU OS10 TAA		\$20,367.36	K	31%	\$14,053.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-APHZ	SEL S5212F-ON, PSU to IO, 2 PSU, OS10		\$11,120.00	K	31%	\$7,672.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-APIB	SEL S5212F-ON, PSU to IO 2 PSU OS10 TAA		\$13,107.00	K	31%	\$9,043.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	250DW 1PRSS2	SEL SS renew DW25users 1DA Probe 50SL		\$3,462.00	K	31%	\$2,388.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DW 1PRSS2	SEL DW250user 1DA Probe 50SL SS + Supr 1yr		\$24,240.00	K	31%	\$16,725.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DW 1PRSS2	SEL SS+Supr renew DW250 1DA Probe 50SL		\$4,617.00	K	31%	\$3,185.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DW 1PRSS2	SEL SS renew DW25users 1DA Probe 50SL		\$1,292.00	K	31%	\$891.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DW 1PRSS2	SEL DW25user 1DA Probe 50SL SS Supr 1yr		\$9,123.00	K	31%	\$6,294.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DW 1PRSS2	SEL SS Supr renew DW25 1DA Probe 50SL		\$1,711.00	K	31%	\$1,180.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	300-000004-SM	SEL AS CW CoatMgmt SSM		\$18.46	K	31%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRU
5	30DAY-CC-PROMO	SEL IE Workshop 30 Day Single Server		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	3136SL	SEL CORD_PWR_N5-15 C13_18AW_G6FT		\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	32G-IR-D210-BR	SEL-SFP28,32/16/8/Gbps FC.D9210,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D220-BR	SEL-SFP28,32/16/8/Gbps FC.D9220,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D230-BR	SEL-SFP28,32/16/8/Gbps FC.D9230,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D240-BR	SEL-SFP28,32/16/8/Gbps FC.D9240,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D250-BR	SEL-SFP28,32/16/8/Gbps FC.D9250,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D260-BR	SEL-SFP28,32/16/8/Gbps FC.D9260,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D270-BR	SEL-SFP28,32/16/8/Gbps FC.D9270,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D280-BR	SEL-SFP28,32/16/8/Gbps FC.D9280,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D290-BR	SEL-SFP28,32/16/8/Gbps FC.D9290,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D300-BR	SEL-SFP28,32/16/8/Gbps FC.D9300,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D310-BR	SEL-SFP28,32/16/8/Gbps FC.D9310,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D320-BR	SEL-SFP28,32/16/8/Gbps FC.D9320,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D330-BR	SEL-SFP28,32/16/8/Gbps FC.D9330,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D340-BR	SEL-SFP28,32/16/8/Gbps FC.D9340,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D350-BR	SEL-SFP28,32/16/8/Gbps FC.D9350,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D360-BR	SEL-SFP28,32/16/8/Gbps FC.D9360,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	3-CC-ASED	SEL 1TB SED Archive-USA-3Yr		\$1,172.45	K	31%	\$808.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-ASED-B	SEL SED Bundle Archive-USA-3Yr		\$1,276.36	K	31%	\$880.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-ASMPRM	SEL Promo SO Bundle Archive (5m)-USA 3Y		\$165,736.61	K	31%	\$114,358.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-ASMSD	SEL 1TB SED Archive (Small)-USA 3Yr		\$2,145.27	K	31%	\$1,480.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-ASMSD-B	SEL SED Bundle Archive (Small)-USA-3Yr		\$2,829.27	K	31%	\$1,952.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-ASO	SEL 1TB ScaleOut Archive-USA-3Yr		\$984.27	K	31%	\$679.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-ASO-B	SEL ScaleOut Bundle Archive-USA-3Yr		\$1,117.54	K	31%	\$771.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-ASSO	SEL 1TB ScaleOut Archv (Small)-USA 3Y		\$1,758.36	K	31%	\$1,213.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-ASSO-B	SEL ScaleOut Bundle Archv (Small)-USA 3Y		\$2,512.25	K	31%	\$1,733.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-BE	SEL 1TB Block Elite-USA-3Yr		\$19,809.82	K	31%	\$13,668.78	\$0.00	\$0.00	\$0.00	\$0.00				



BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	3-CYRES-CS	SEL Faction CyberResil-CyberSense-3Y-USA		\$228,456.82	K	31%	\$157,635.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CYRES-MS	SEL Faction CyberResil-Mgmt/Server-3Y-USA		\$259,200.00	K	31%	\$178,848.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-DD-89-B	SEL Ded DD 6900 Bundle - USA - 3Yr		\$6,597.73	K	31%	\$5,891.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-DD-89-PRM	SEL Promo DD 6900 Bundle Standard-USA 3Yr		\$136,314.29	K	31%	\$95,367.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-DD-89-S	SEL 48TB Ded DD 6900 add-on - USA - 3Yr		\$6,830.18	K	31%	\$4,712.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-DD-94-B	SEL Ded DD 9400 Bundle - USA - 3Yr		\$8,253.07	K	31%	\$5,694.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-DD-94-S	SEL 96TB Ded DD 9400 add-on - USA - 3Yr		\$6,545.45	K	31%	\$4,516.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-DD-99-B	SEL Ded DD 9900 Bundle - USA - 3Yr		\$6,545.45	K	31%	\$4,516.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-DD-99-S	SEL 984TB Ded DD 9900 add-on - USA - 3Yr		\$5,692.09	K	31%	\$3,927.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-DD-MT-B	SEL Data Domain Base Bundle - USA - 3Yr		\$8,253.07	K	31%	\$5,694.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-DD-MT-S	SEL 1TB Data Domain Base - USA - 3Yr		\$7,114.91	K	31%	\$4,909.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-ECS-REP	SEL Adot1 400TB ECSOffsiteScaling USA 3Y		\$904.44	K	31%	\$555.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund USA 3Yr		\$904.44	K	31%	\$555.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-FACTN-BLOC	SEL Factlon Bloc - 3Yr - USA		\$59,762.84	K	31%	\$41,236.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-MCN-100G	SEL 100Gbps MultiCloud Network USA - 3Yr		\$1,150,305.19	K	31%	\$793,710.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-MCN-10G	SEL 10Gbps MultiCloud Network USA - 3Yr		\$150,266.03	K	31%	\$103,683.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-MCN-1G	SEL 1Gbps MultiCloud Network USA - 3Yr		\$15,392.05	K	31%	\$10,620.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-MCN-2G	SEL 2Gbps MultiCloud Network USA - 3Yr		\$30,784.09	K	31%	\$21,241.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-MCN-40G	SEL 40Gbps MultiCloud Network USA - 3Yr		\$980,609.58	K	31%	\$400,620.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-MCN-5G	SEL 5Gbps MultiCloud Network USA - 3Yr		\$76,960.23	K	31%	\$53,102.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-MCN-80G	SEL 80Gbps MultiCloud Network USA-3Yr		\$1,150,305.19	K	31%	\$793,710.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB USA 3Y		\$1,608.55	K	31%	\$1,109.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB USA 3Y		\$1,810.64	K	31%	\$1,249.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB USA 3Y		\$804.27	K	31%	\$554.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB USA 3Y		\$904.91	K	31%	\$624.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	407-BBBY	SEL -QSPF+ - 40G SR4 Attach		\$1,265.00	K	31%	\$872.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBDB	SEL -1G XCVR SX Attach		\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBEE	SEL -10G XCVR LR - SFP Attach		\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBEF	SEL -10G XCVR SR Attach		\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBEL	SEL -1G XCVR BaseT RJ45 Attach		\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBOP	SEL -10G XCVR LR - SFP Cus Kit		\$1,210.00	K	31%	\$834.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBOR	SEL -1G XCVR SX Cus Kit		\$275.00	K	31%	\$189.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBOS	SEL -1G XCVR BaseT RJ45 Cus Kit		\$275.00	K	31%	\$189.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBOU	SEL -10G XCVR SR Cut Kit		\$660.00	K	31%	\$455.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBOV	SEL -10G XCVR ZR 80Km CusKit		\$4,345.00	K	31%	\$2,998.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBQZ	SEL -10G XCVR 40G SR4 Cus Kit		\$1,392.00	K	31%	\$963.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBPH	SEL -40G XCVR ES4 Cus Kit		\$3,410.00	K	31%	\$2,352.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBRK	SEL -10G XCVR ER 40Km CusKit		\$9,350.00	K	31%	\$6,451.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBVF	SEL -100G XCVR SWDM4 (Duplex) Attach		\$1,895.00	K	31%	\$1,307.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBVH	SEL -40G XCVR ES4 Attach		\$13,250.00	K	31%	\$9,145.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBVW	SEL -100G XCVR SWDM4 (Duplex) Cus Kit		\$2,085.00	K	31%	\$1,438.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBWL	SEL -10G XCVR BaseT RJ45 Cus Kit		\$561.00	K	31%	\$387.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBWT	SEL -QSPF28 - 100G SR4 NoF Attach		\$1,825.00	K	31%	\$1,259.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBWW	SEL -10G XCVR BaseT RJ45 Attach		\$510.00	K	31%	\$351.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBWX	SEL G62ZR - 100G SR4 NoF Cus Kit		\$2,008.00	K	31%	\$1,385.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBXT	SEL -40G XCVR BIDI (Duplex) Cus Kit		\$781.00	K	31%	\$538.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBYC	SEL -40G XCVR BIDI (Duplex) Attach		\$710.00	K	31%	\$489.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBYM	SEL -100G XCVR BIDI (Duplex) Cus Kit		\$1,995.00	K	31%	\$1,376.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBYN	SEL -100G XCVR BIDI (Duplex) Attach		\$1,995.00	K	31%	\$1,376.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	450-AE0S	SEL \$3049 200W AC PSLU/IO Cust Kit		\$269.97	K	31%	\$186.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	456-107-177	VSPX BLUE Appliance Software-MLP		\$0.00	K	31%	\$0.00	\$15,810.00	\$15,500.00	\$15,500.00	\$15,500.00	\$15,500.00	\$0.00	\$15,500.00	\$15,500.00	VSPX BLUE SOFTWARE
5	456-110-028	VSPX BLUE Appliance Software VLP -IB		\$0.00	K	31%	\$0.00	\$11,295.48	\$11,074.00	\$11,074.00	\$11,074.00	\$11,074.00	\$0.00	\$11,074.00	\$11,074.00	VSPX BLUE SOFTWARE
5	456-110-292	Secure VM SecVM 1yr Term 25-99IB		\$0.00	K	31%	\$0.00	\$143.75	\$132.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$132.25	CLOUDLINK
5	456-110-293	Secure VM SecVM 1yr Term 100-499IB		\$0.00	K	31%	\$0.00	\$101.25	\$93.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$93.15	CLOUDLINK
5	456-110-294	Secure VM SecVM 1yr Term 500-999IB		\$0.00	K	31%	\$0.00	\$101.25	\$93.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$93.15	CLOUDLINK
5	456-110-295	Secure VM SecVM 1yr Term 1000+IB		\$0.00	K	31%	\$0.00	\$77.50	\$71.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$71.30	CLOUDLINK
5	456-110-296	Secure VM SecVM Perpetual 25-99IB		\$0.00	K	31%	\$0.00	\$356.25	\$327.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$327.75	CLOUDLINK
5	456-110-297	Secure VM SecVM Perpetual 100-499IB		\$0.00	K	31%	\$0.00	\$270.75	\$270.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.75	CLOUDLINK
5	456-110-298	Secure VM SecVM Perpetual 500-999IB		\$0.00	K	31%	\$0.00	\$252.50	\$232.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$232.30	CLOUDLINK
5	456-110-299	Secure VM SecVM Perpetual 1000+IB		\$0.00	K	31%	\$0.00	\$193.75	\$178.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$178.25	CLOUDLINK
5	456-110-957	Secure VM SecVM 1yr Term 25-99IB		\$0.00	K	31%	\$0.00	\$143.75	\$132.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$132.25	CLOUDLINK
5	456-110-958	Secure VM SecVM 1yr Term 100-499IB		\$0.00	K	31%	\$0.00	\$117.50	\$108.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.10	CLOUDLINK
5	456-110-959	Secure VM SecVM 1yr Term 500-999IB		\$0.00	K	31%	\$0.00	\$101.25	\$93.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$93.15	CLOUDLINK
5	456-110-960	Secure VM SecVM 1yr Term 1000+IB		\$0.00	K	31%	\$0.00	\$77.50	\$71.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$71.30	CLOUDLINK
5	456-110-961	Secure VM SecVM Perpetual 25-99IB		\$0.00	K	31%	\$0.00	\$356.25	\$327.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$327.75	CLOUDLINK
5	456-110-962	Secure VM SecVM Perpetual 100-499IB		\$0.00	K	31%	\$0.00	\$293.75	\$270.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.25	CLOUDLINK
5	456-110-963	Secure VM SecVM Perpetual 500-999IB		\$0.00	K	31%	\$0.00	\$252.50	\$232.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$232.30	CLOUDLINK
5	456-110-964	Secure VM SecVM Perpetual 1000+IB		\$0.00	K	31%	\$0.00	\$193.75	\$178.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$178.25	CLOUDLINK
5	456-111-342	Secure VM SecVM 1yr Term 25-99IB		\$0.00	K	31%	\$0.00	\$143.75	\$132.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$132.25	CLOUDLINK
5	456-111-343	Secure VM SecVM 1yr Term 100-499IB		\$0.00	K	31%	\$0.00	\$117.50	\$108.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.10	CLOUDLINK
5	456-111-344	Secure VM SecVM 1yr Term 500-999IB		\$0.00	K	31%	\$0.00	\$101.25	\$93.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$93.15	CLOUDLINK
5	456-111-345	Secure VM SecVM 1yr Term 1000+IB		\$0.00	K	31%	\$0.00	\$77.50	\$71.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$71.30	CLOUDLINK
5	456-111-346	Secure VM SecVM Perpetual 25-99IB		\$0.00	K	31%	\$0.00</									

		NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	456-112-286	Secure VM SecVm Perpetual 500-999=IB		\$0.00	K	31%	\$0.00	\$252.50	\$232.30	\$0.00	\$0.00	\$0.00	\$0.00	\$232.30	CLOUDLINK
5	456-112-287	Secure VM SecVm Perpetual 1000=IB		\$0.00	K	31%	\$0.00	\$193.75	\$178.25	\$0.00	\$0.00	\$0.00	\$0.00	\$178.25	CLOUDLINK
5	456-112-288	Secure VM SVM for CPSD HW per VM=IB		\$0.00	K	31%	\$0.00	\$125.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00	CLOUDLINK
5	456-112-289	Secure VM SVM for CPSD HW per socket=2C		\$0.00	K	31%	\$0.00	\$1,250.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00	CLOUDLINK
5	456-112-290	Secure VM SecVm Sub 25-999=IB		\$59.00	K	31%	\$40.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-112-291	Secure VM SecVm Sub 100-999=IB		\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-112-292	Secure VM SecVm Sub 500-999=IB		\$42.00	K	31%	\$28.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-112-293	Secure VM SecVm Sub 1000=IB		\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-112-413	HCIA NP VSOM E+ 1CPU w/ 1Yr Maint=IG		\$0.00	K	31%	\$0.00	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-112-414	HCIA NP VSOM E+ 1CPU w/ 2Yr Maint=IG		\$0.00	K	31%	\$0.00	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-112-415	HCIA NP VSOM E+ 1CPU w/ 3Yr Maint=IG		\$0.00	K	31%	\$0.00	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-112-416	HCIA NP VSOM E+ 1CPU w/ 4Yr Maint=IG		\$0.00	K	31%	\$0.00	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-112-417	HCIA NP VSOM E+ 1CPU w/ 5Yr Maint=IG		\$0.00	K	31%	\$0.00	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-112-418	HCIA NP VSPH E+ 1CPU w/ 1Yr Maint=IG		\$0.00	K	31%	\$0.00	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-419	HCIA NP VSPH E+ 1CPU w/ 2Yr Maint=IG		\$0.00	K	31%	\$0.00	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-420	HCIA NP VSPH E+ 1CPU w/ 3Yr Maint=IG		\$0.00	K	31%	\$0.00	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-421	HCIA NP VSPH E+ 1CPU w/ 4Yr Maint=IG		\$0.00	K	31%	\$0.00	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-422	HCIA NP VSPH E+ 1CPU w/ 5Yr Maint=IG		\$0.00	K	31%	\$0.00	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-423	HCIA NP VSPH STD 1CPU w/ 1Yr Maint=IG		\$0.00	K	31%	\$0.00	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-112-424	HCIA NP VSPH STD 1CPU w/ 2Yr Maint=IG		\$0.00	K	31%	\$0.00	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-112-425	HCIA NP VSPH STD 1CPU w/ 3Yr Maint=IG		\$0.00	K	31%	\$0.00	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-112-426	HCIA NP VSPH STD 1CPU w/ 4Yr Maint=IG		\$0.00	K	31%	\$0.00	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-112-427	HCIA NP VSPH STD 1CPU w/ 5Yr Maint=IG		\$0.00	K	31%	\$0.00	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-112-428	HCIA NP VSPH ROBO ADV 25VM w/1YrMaint=IB		\$0.00	K	31%	\$0.00	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-429	HCIA NP VSPH ROBO ADV 25VM w/2YrMaint=IB		\$0.00	K	31%	\$0.00	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-430	HCIA NP VSPH ROBO ADV 25VM w/3YrMaint=IB		\$0.00	K	31%	\$0.00	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-431	HCIA NP VSPH ROBO ADV 25VM w/4YrMaint=IB		\$0.00	K	31%	\$0.00	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-432	HCIA NP VSPH ROBO ADV 25VM w/5YrMaint=IB		\$0.00	K	31%	\$0.00	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-433	HCIA NP VSPH ROBO STD 25VM w/1YrMaint=IB		\$0.00	K	31%	\$0.00	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-434	HCIA NP VSPH ROBO STD 25VM w/2YrMaint=IB		\$0.00	K	31%	\$0.00	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-435	HCIA NP VSPH ROBO STD 25VM w/3YrMaint=IB		\$0.00	K	31%	\$0.00	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-436	HCIA NP VSPH ROBO STD 25VM w/4YrMaint=IB		\$0.00	K	31%	\$0.00	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-437	HCIA NP VSPH ROBO STD 25VM w/5YrMaint=IB		\$0.00	K	31%	\$0.00	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-438	HCIA NP VSPH DSKTP 100VM w/ 1Yr Maint=IB		\$0.00	K	31%	\$0.00	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-439	HCIA NP VSPH DSKTP 100VM w/ 2Yr Maint=IB		\$0.00	K	31%	\$0.00	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-440	HCIA NP VSPH DSKTP 100VM w/ 3Yr Maint=IB		\$0.00	K	31%	\$0.00	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-441	HCIA NP VSPH DSKTP 100VM w/ 4Yr Maint=IB		\$0.00	K	31%	\$0.00	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-442	HCIA NP VSPH DSKTP 100VM w/ 5Yr Maint=IB		\$0.00	K	31%	\$0.00	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-443	HCIA NP VSOM E+ 1CPU w/ 1Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-112-444	HCIA NP VSOM E+ 1CPU w/ 2Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-112-445	HCIA NP VSOM E+ 1CPU w/ 3Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-112-446	HCIA NP VSOM E+ 1CPU w/ 4Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-112-447	HCIA NP VSOM E+ 1CPU w/ 5Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-112-448	HCIA NP VSPH E+ 1CPU w/ 1Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-449	HCIA NP VSPH E+ 1CPU w/ 2Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-450	HCIA NP VSPH E+ 1CPU w/ 3Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-451	HCIA NP VSPH E+ 1CPU w/ 4Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-452	HCIA NP VSPH E+ 1CPU w/ 5Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-453	HCIA NP VSPH STD 1CPU w/ 1Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-454	HCIA NP VSPH STD 1CPU w/ 2Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-455	HCIA NP VSPH STD 1CPU w/ 3Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-456	HCIA NP VSPH STD 1CPU w/ 4Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-457	HCIA NP VSPH STD 1CPU w/ 5Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-458	HCIA NP VSPH ROBO ADV 25VM w/1YrMaint=IB		\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-459	HCIA NP VSPH ROBO ADV 25VM w/2YrMaint=IB		\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-460	HCIA NP VSPH ROBO ADV 25VM w/3YrMaint=IB		\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-461	HCIA NP VSPH ROBO ADV 25VM w/4YrMaint=IB		\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-462	HCIA NP VSPH ROBO ADV 25VM w/5YrMaint=IB		\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-463	HCIA NP VSPH ROBO STD 25VM w/1YrMaint=IB		\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-464	HCIA NP VSPH ROBO STD 25VM w/2YrMaint=IB		\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-465	HCIA NP VSPH ROBO STD 25VM w/3YrMaint=IB		\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-466	HCIA NP VSPH ROBO STD 25VM w/4YrMaint=IB		\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-467	HCIA NP VSPH ROBO STD 25VM w/5YrMaint=IB		\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-468	HCIA NP VSPH DSKTP 100VM w/ 1Yr Maint=IB		\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-469	HCIA NP VSPH DSKTP 100VM w/ 2Yr Maint=IB		\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-470	HCIA NP VSPH DSKTP 100VM w/ 3Yr Maint=IB		\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-471	HCIA NP VSPH DSKTP 100VM w/ 4Yr Maint=IB		\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-472	HCIA NP VSPH DSKTP 100VM w/ 5Yr Maint=IB		\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-473	UPG VSPH E+ TO VSOM E+ 1CPU w/1Yr Mnt=IG		\$961.00	K	31%	\$663.09	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	VXRAIL SOFTWARE
5	456-112-474	UPG VSPH E+ TO VSOM E+ 1CPU w/2Yr Mnt=IG		\$961.00	K	31%	\$663.09	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00</			

		NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	456-113-141	HClA NP VSOM E+ 1CPU w/ 3Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-142	HClA NP VSOM E+ 1CPU w/ 4Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-143	HClA NP VSOM E+ 1CPU w/ 5Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-144	HClA NP VSOM E+ 1CPU w/ 1Yr Maint=IG		\$3,595.00	K	31%	\$2,480.55	\$970.65	\$898.75	\$790.00	\$0.00	\$0.00	\$0.00	\$898.75	VXRAIL SOFTWARE
5	456-113-145	HClA NP VSPH E+ 1CPU w/ 2Yr Maint=IG		\$3,595.00	K	31%	\$2,480.55	\$970.65	\$898.75	\$790.00	\$0.00	\$0.00	\$0.00	\$898.75	VXRAIL SOFTWARE
5	456-113-146	HClA NP VSPH E+ 1CPU w/ 3Yr Maint=IG		\$3,595.00	K	31%	\$2,480.55	\$970.65	\$898.75	\$790.00	\$0.00	\$0.00	\$0.00	\$898.75	VXRAIL SOFTWARE
5	456-113-147	HClA NP VSPH E+ 1CPU w/ 4Yr Maint=IG		\$3,595.00	K	31%	\$2,480.55	\$970.65	\$898.75	\$790.00	\$0.00	\$0.00	\$0.00	\$898.75	VXRAIL SOFTWARE
5	456-113-148	HClA NP VSPH E+ 1CPU w/ 5Yr Maint=IG		\$3,595.00	K	31%	\$2,480.55	\$970.65	\$898.75	\$790.00	\$0.00	\$0.00	\$0.00	\$898.75	VXRAIL SOFTWARE
5	456-113-149	HClA NP VSPH STD 1CPU w/1Yr Maint=IG		\$995.00	K	31%	\$686.55	\$268.65	\$248.75	\$218.90	\$0.00	\$0.00	\$0.00	\$248.75	VXRAIL SOFTWARE
5	456-113-150	HClA NP VSPH STD 1CPU w/2Yr Maint=IG		\$995.00	K	31%	\$686.55	\$268.65	\$248.75	\$218.90	\$0.00	\$0.00	\$0.00	\$248.75	VXRAIL SOFTWARE
5	456-113-151	HClA NP VSPH STD 1CPU w/3Yr Maint=IG		\$995.00	K	31%	\$686.55	\$268.65	\$248.75	\$218.90	\$0.00	\$0.00	\$0.00	\$248.75	VXRAIL SOFTWARE
5	456-113-152	HClA NP VSPH STD 1CPU w/4Yr Maint=IG		\$995.00	K	31%	\$686.55	\$268.65	\$248.75	\$218.90	\$0.00	\$0.00	\$0.00	\$248.75	VXRAIL SOFTWARE
5	456-113-153	HClA NP VSPH STD 1CPU w/5Yr Maint=IG		\$995.00	K	31%	\$686.55	\$268.65	\$248.75	\$218.90	\$0.00	\$0.00	\$0.00	\$248.75	VXRAIL SOFTWARE
5	456-113-154	HClA NP VSPH ROBOADV 25VM w/1YrMnt=IB		\$4,635.00	K	31%	\$3,198.15	\$1,251.45	\$1,158.75	\$1,019.70	\$0.00	\$0.00	\$0.00	\$1,158.75	VXRAIL SOFTWARE
5	456-113-155	HClA NP VSPH ROBOADV 25VM w/2YrMnt=IB		\$4,635.00	K	31%	\$3,198.15	\$1,251.45	\$1,158.75	\$1,019.70	\$0.00	\$0.00	\$0.00	\$1,158.75	VXRAIL SOFTWARE
5	456-113-156	HClA NP VSPH ROBOADV 25VM w/3YrMnt=IB		\$4,635.00	K	31%	\$3,198.15	\$1,251.45	\$1,158.75	\$1,019.70	\$0.00	\$0.00	\$0.00	\$1,158.75	VXRAIL SOFTWARE
5	456-113-157	HClA NP VSPH ROBOADV 25VM w/4YrMnt=IB		\$4,635.00	K	31%	\$3,198.15	\$1,251.45	\$1,158.75	\$1,019.70	\$0.00	\$0.00	\$0.00	\$1,158.75	VXRAIL SOFTWARE
5	456-113-158	HClA NP VSPH ROBOADV 25VM w/5YrMnt=IB		\$4,635.00	K	31%	\$3,198.15	\$1,251.45	\$1,158.75	\$1,019.70	\$0.00	\$0.00	\$0.00	\$1,158.75	VXRAIL SOFTWARE
5	456-113-159	HClA NP VSPH ROBOADV 25VM w/1YrMnt=IB		\$3,085.00	K	31%	\$2,128.65	\$832.95	\$771.25	\$678.70	\$0.00	\$0.00	\$0.00	\$771.25	VXRAIL SOFTWARE
5	456-113-160	HClA NP VSPH ROBOADV 25VM w/2YrMnt=IB		\$3,085.00	K	31%	\$2,128.65	\$832.95	\$771.25	\$678.70	\$0.00	\$0.00	\$0.00	\$771.25	VXRAIL SOFTWARE
5	456-113-161	HClA NP VSPH ROBOADV 25VM w/3YrMnt=IB		\$3,085.00	K	31%	\$2,128.65	\$832.95	\$771.25	\$678.70	\$0.00	\$0.00	\$0.00	\$771.25	VXRAIL SOFTWARE
5	456-113-162	HClA NP VSPH ROBOADV 25VM w/4YrMnt=IB		\$3,085.00	K	31%	\$2,128.65	\$832.95	\$771.25	\$678.70	\$0.00	\$0.00	\$0.00	\$771.25	VXRAIL SOFTWARE
5	456-113-163	HClA NP VSPH ROBOADV 25VM w/5YrMnt=IB		\$3,085.00	K	31%	\$2,128.65	\$832.95	\$771.25	\$678.70	\$0.00	\$0.00	\$0.00	\$771.25	VXRAIL SOFTWARE
5	456-113-164	HClA NP VSPH DSKTP 100VM w/1YrMnt=IB		\$8,235.00	K	31%	\$5,682.15	\$2,223.45	\$2,058.75	\$1,811.70	\$0.00	\$0.00	\$0.00	\$2,058.75	VXRAIL SOFTWARE
5	456-113-165	HClA NP VSPH DSKTP 100VM w/2YrMnt=IB		\$8,235.00	K	31%	\$5,682.15	\$2,223.45	\$2,058.75	\$1,811.70	\$0.00	\$0.00	\$0.00	\$2,058.75	VXRAIL SOFTWARE
5	456-113-166	HClA NP VSPH DSKTP 100VM w/3YrMnt=IB		\$8,235.00	K	31%	\$5,682.15	\$2,223.45	\$2,058.75	\$1,811.70	\$0.00	\$0.00	\$0.00	\$2,058.75	VXRAIL SOFTWARE
5	456-113-167	HClA NP VSPH DSKTP 100VM w/4YrMnt=IB		\$8,235.00	K	31%	\$5,682.15	\$2,223.45	\$2,058.75	\$1,811.70	\$0.00	\$0.00	\$0.00	\$2,058.75	VXRAIL SOFTWARE
5	456-113-168	HClA NP VSPH DSKTP 100VM w/5YrMnt=IB		\$8,235.00	K	31%	\$5,682.15	\$2,223.45	\$2,058.75	\$1,811.70	\$0.00	\$0.00	\$0.00	\$2,058.75	VXRAIL SOFTWARE
5	456-113-169	HClA NP VSOM E+ 1CPU w/ 1Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-170	HClA NP VSOM E+ 1CPU w/ 2Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-171	HClA NP VSOM E+ 1CPU w/ 3Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-172	HClA NP VSOM E+ 1CPU w/ 4Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-173	HClA NP VSOM E+ 1CPU w/ 5Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-174	HClA NP VSPH E+ 1CPU w/ 1Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-113-175	HClA NP VSPH E+ 1CPU w/ 2Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-113-176	HClA NP VSPH E+ 1CPU w/ 3Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-113-177	HClA NP VSPH E+ 1CPU w/ 4Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-113-178	HClA NP VSPH E+ 1CPU w/ 5Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-113-179	HClA NP VSPH STD 1CPU w/ 1Yr Maint=IG		\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-113-180	HClA NP VSPH STD 1CPU w/2Yr Maint=IG		\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-113-181	HClA NP VSPH STD 1CPU w/3Yr Maint=IG		\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-113-182	HClA NP VSPH STD 1CPU w/4Yr Maint=IG		\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-113-183	HClA NP VSPH STD 1CPU w/5Yr Maint=IG		\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-113-184	HClA NP VSPH ROBOADV 25VM w/1YrMnt=IB		\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-113-185	HClA NP VSPH ROBOADV 25VM w/2YrMnt=IB		\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-113-186	HClA NP VSPH ROBOADV 25VM w/3YrMnt=IB		\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-113-187	HClA NP VSPH ROBOADV 25VM w/4YrMnt=IB		\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-113-188	HClA NP VSPH ROBOADV 25VM w/5YrMnt=IB		\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-113-189	HClA NP VSPH ROBOADV 25VM w/1YrMnt=IB		\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-113-190	HClA NP VSPH ROBOADV 25VM w/2YrMnt=IB		\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-113-191	HClA NP VSPH ROBOADV 25VM w/3YrMnt=IB		\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-113-192	HClA NP VSPH ROBOADV 25VM w/4YrMnt=IB		\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-113-193	HClA NP VSPH ROBOADV 25VM w/5YrMnt=IB		\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-113-194	HClA NP VSPH DSKTP 100VM w/1YrMnt=IB		\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-113-195	HClA NP VSPH DSKTP 100VM w/2YrMnt=IB		\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-113-196	HClA NP VSPH DSKTP 100VM w/3YrMnt=IB		\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-113-197	HClA NP VSPH DSKTP 100VM w/4YrMnt=IB		\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-113-198	HClA NP VSPH DSKTP 100VM w/5YrMnt=IB		\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-113-199	UPG VSPH E+TOVSOM E+ 1CPUw/1YrMnt=IG		\$961.00	K	31%	\$663.09	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	VXRAIL SOFTWARE
5	456-113-200	UPG VSPH E+TOVSOM E+ 1CPUw/2YrMnt=IG		\$961.00	K	31%	\$663.09	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	VXRAIL SOFTWARE
5	456-113-201	UPG VSPH E+TOVSOM E+ 1CPUw/3YrMnt=IG		\$961.00	K	31%	\$663.09	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	VXRAIL SOFTWARE
5	456-113-202	UPG VSPH E+TOVSOM E+ 1CPUw/4YrMnt=IG		\$961.00	K	31%	\$663.09	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	VXRAIL SOFTWARE
5	456-113-203	UPG VSPH E+TOVSOM E+ 1CPUw/5YrMnt=IG		\$961.00	K	31%	\$663.09	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	VXRAIL SOFTWARE
5	456-113-204	UPG VSPH STDTDOVSOM E+1CPUw/1YrMnt=IG		\$3,632.00	K	31%	\$2,506.08	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-113-205	UPG VSPH STDTDOVSOM E+1CPUw/2YrMnt=IG		\$3,632.00	K	31%	\$2,506.08	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-113-206	UPG VSPH STDTDOVSOM E+1CPUw/3YrMnt=IG		\$3,632.00	K	31%	\$2,506.08	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-113-207	UPG VSPH STDTDOVSOM E+1CPUw/4YrMnt=IG		\$3,632.00	K	31%	\$2,506.08	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-113-208	UPG VSPH STDTDOVSOM E+1CPUw/5YrMnt=IG		\$3,632.00	K	31%	\$2,506.08	\$980.64	\$908.00						



BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE		PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP						
5	456-113-523	VCF SDDCMgrNSXAdv w/o HZMENT 100PK 4Y=UB		\$14,090.00	K	31%	\$9,722.10	\$3,804.30	\$3,522.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.50	SDDC VMW SW	
5	456-113-524	VCF SDDCMgrNSXAdv w/o HZMENT 100PK 5Y=UB		\$14,090.00	K	31%	\$9,722.10	\$3,804.30	\$3,522.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.50	SDDC VMW SW	
5	456-113-527	VCF SDDCMgrNSXAdv w/o HZMENT 100PK 3Y=UB		\$14,409.00	K	31%	\$9,722.10	\$3,804.30	\$3,522.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.50	SDDC VMW SW	
5	456-113-528	VCF SDDCMgrNSXAdv w/o HZMENT 100PK 4Y=UB		\$14,409.00	K	31%	\$9,722.10	\$3,804.30	\$3,522.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.50	SDDC VMW SW	
5	456-113-529	VCF SDDCMgrNSXAdv w/o HZMENT 100PK 5Y=UB		\$14,409.00	K	31%	\$9,722.10	\$3,804.30	\$3,522.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.50	SDDC VMW SW	
5	456-113-532	VMware vCtr Svr 6 Std vSphere 6 3Y=IA		\$6,175.00	K	31%	\$4,260.75	\$1,667.25	\$1,543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,543.75	SDDC VMW SW	
5	456-113-533	VMware vCtr Svr 6 Std vSphere 6 4Y=IA		\$6,175.00	K	31%	\$4,260.75	\$1,667.25	\$1,543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,543.75	SDDC VMW SW	
5	456-113-534	VMware vCtr Svr 6 Std vSphere 6 5Y=IA		\$6,175.00	K	31%	\$4,260.75	\$1,667.25	\$1,543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,543.75	SDDC VMW SW	
5	456-113-537	VCF Upg VMw vCtr 6 Fnd - vCtr Srv 3Y=IA		\$5,104.00	K	31%	\$3,521.76	\$1,378.08	\$1,276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,276.00	SDDC VMW SW	
5	456-113-538	VCF Upg VMw vCtr 6 Fnd - vCtr Srv 4Y=IA		\$5,104.00	K	31%	\$3,521.76	\$1,378.08	\$1,276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,276.00	SDDC VMW SW	
5	456-113-539	VCF Upg VMw vCtr 6 Fnd - vCtr Srv 5Y=IA		\$5,104.00	K	31%	\$3,521.76	\$1,378.08	\$1,276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,276.00	SDDC VMW SW	
5	456-113-626	SDDC MGR for Desktop 100 Pack 3Y=ZA		\$3,085.00	K	31%	\$2,128.65	\$832.95	\$771.25	\$0.00	\$0.00	\$0.00	\$0.00	\$771.25	SDDC VMW SW	
5	456-113-627	SDDC MGR for Desktop 100 Pack 4Y=ZA		\$3,085.00	K	31%	\$2,128.65	\$832.95	\$771.25	\$0.00	\$0.00	\$0.00	\$0.00	\$771.25	SDDC VMW SW	
5	456-113-628	SDDC MGR for Desktop 100 Pack 5Y=ZA		\$3,085.00	K	31%	\$2,128.65	\$832.95	\$771.25	\$0.00	\$0.00	\$0.00	\$0.00	\$771.25	SDDC VMW SW	
5	456-113-629	SDDC MGR for Desktop 10 Pack 3Y=ZA		\$309.00	K	31%	\$213.21	\$83.43	\$77.25	\$0.00	\$0.00	\$0.00	\$0.00	\$77.25	SDDC VMW SW	
5	456-113-630	SDDC MGR for Desktop 10 Pack 4Y=ZA		\$309.00	K	31%	\$213.21	\$83.43	\$77.25	\$0.00	\$0.00	\$0.00	\$0.00	\$77.25	SDDC VMW SW	
5	456-113-631	SDDC MGR for Desktop 10 Pack 5Y=ZA		\$309.00	K	31%	\$213.21	\$83.43	\$77.25	\$0.00	\$0.00	\$0.00	\$0.00	\$77.25	SDDC VMW SW	
5	456-113-632	VCF for VDI:ENT 100 PK w/o Horiz 3Y=ZA		\$20,090.00	K	31%	\$13,862.10	\$5,424.30	\$5,022.50	\$0.00	\$0.00	\$0.00	\$0.00	\$5,022.50	SDDC VMW SW	
5	456-113-633	VCF for VDI:ENT 100 PK w/o Horiz 4Y=ZA		\$20,090.00	K	31%	\$13,862.10	\$5,424.30	\$5,022.50	\$0.00	\$0.00	\$0.00	\$0.00	\$5,022.50	SDDC VMW SW	
5	456-113-634	VCF for VDI:ENT 100 PK w/o Horiz 5Y=ZA		\$20,090.00	K	31%	\$13,862.10	\$5,424.30	\$5,022.50	\$0.00	\$0.00	\$0.00	\$0.00	\$5,022.50	SDDC VMW SW	
5	456-113-635	VCF for VDI:ENT 10 PK w/o Horiz 3Y=ZA		\$2,009.00	K	31%	\$1,386.21	\$542.43	\$502.25	\$0.00	\$0.00	\$0.00	\$0.00	\$502.25	SDDC VMW SW	
5	456-113-636	VCF for VDI:ENT 10 PK w/o Horiz 4Y=ZA		\$2,009.00	K	31%	\$1,386.21	\$542.43	\$502.25	\$0.00	\$0.00	\$0.00	\$0.00	\$502.25	SDDC VMW SW	
5	456-113-637	VCF for VDI:ENT 10 PK w/o Horiz 5Y=ZA		\$2,009.00	K	31%	\$1,386.21	\$542.43	\$502.25	\$0.00	\$0.00	\$0.00	\$0.00	\$502.25	SDDC VMW SW	
5	456-113-638	VCF (Per CPU) Inteli Ops Suite 3Y=ZA		\$0.00	K	31%	\$0.00	\$5,115.96	\$4,737.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,737.00	SDDC VMW SW	
5	456-113-639	VCF (Per CPU) Inteli Ops Suite 4Y=ZA		\$0.00	K	31%	\$0.00	\$5,115.96	\$4,737.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,737.00	SDDC VMW SW	
5	456-113-640	VCF (Per CPU) Inteli Ops Suite 5Y=ZA		\$0.00	K	31%	\$0.00	\$5,115.96	\$4,737.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,737.00	SDDC VMW SW	
5	456-113-641	VCF PRV Cloud Suite with vSphere 3Y=ZA		\$0.00	K	31%	\$0.00	\$5,858.46	\$5,424.50	\$0.00	\$0.00	\$0.00	\$0.00	\$5,424.50	SDDC VMW SW	
5	456-113-642	VCF PRV Cloud Suite with vSphere 4Y=ZA		\$0.00	K	31%	\$0.00	\$5,858.46	\$5,424.50	\$0.00	\$0.00	\$0.00	\$0.00	\$5,424.50	SDDC VMW SW	
5	456-113-643	VCF PRV Cloud Suite with vSphere 5Y=ZA		\$0.00	K	31%	\$0.00	\$5,858.46	\$5,424.50	\$0.00	\$0.00	\$0.00	\$0.00	\$5,424.50	SDDC VMW SW	
5	456-113-644	VCF Inteli Ops Suite w/o vSphere 3Y=ZA		\$0.00	K	31%	\$0.00	\$4,077.81	\$3,775.75	\$0.00	\$0.00	\$0.00	\$0.00	\$3,775.75	SDDC VMW SW	
5	456-113-645	VCF Inteli Ops Suite w/o vSphere 4Y=ZA		\$0.00	K	31%	\$0.00	\$4,077.81	\$3,775.75	\$0.00	\$0.00	\$0.00	\$0.00	\$3,775.75	SDDC VMW SW	
5	456-113-646	VCF Inteli Ops Suite w/o vSphere 5Y=ZA		\$0.00	K	31%	\$0.00	\$4,077.81	\$3,775.75	\$0.00	\$0.00	\$0.00	\$0.00	\$3,775.75	SDDC VMW SW	
5	456-113-647	VCF PRV Cloud Suite w/o vSphere 3Y=ZA		\$0.00	K	31%	\$0.00	\$4,620.31	\$4,463.25	\$0.00	\$0.00	\$0.00	\$0.00	\$4,463.25	SDDC VMW SW	
5	456-113-648	VCF PRV Cloud Suite w/o vSphere 4Y=ZA		\$0.00	K	31%	\$0.00	\$4,620.31	\$4,463.25	\$0.00	\$0.00	\$0.00	\$0.00	\$4,463.25	SDDC VMW SW	
5	456-113-649	VCF PRV Cloud Suite w/o vSphere 5Y=ZA		\$0.00	K	31%	\$0.00	\$4,620.31	\$4,463.25	\$0.00	\$0.00	\$0.00	\$0.00	\$4,463.25	SDDC VMW SW	
5	456-113-650	VCF Standard (Per CPU) 3Y=ZA		\$17,795.00	K	31%	\$12,278.55	\$4,804.65	\$4,448.75	\$0.00	\$0.00	\$0.00	\$0.00	\$4,448.75	SDDC VMW SW	
5	456-113-651	VCF Standard (Per CPU) 4Y=ZA		\$17,795.00	K	31%	\$12,278.55	\$4,804.65	\$4,448.75	\$0.00	\$0.00	\$0.00	\$0.00	\$4,448.75	SDDC VMW SW	
5	456-113-652	VCF Standard (Per CPU) 5Y=ZA		\$17,795.00	K	31%	\$12,278.55	\$4,804.65	\$4,448.75	\$0.00	\$0.00	\$0.00	\$0.00	\$4,448.75	SDDC VMW SW	
5	456-113-653	VCF Advanced (Per CPU) 3Y=ZA		\$20,795.00	K	31%	\$14,348.55	\$5,614.65	\$5,198.75	\$0.00	\$0.00	\$0.00	\$0.00	\$5,198.75	SDDC VMW SW	
5	456-113-654	VCF Advanced (Per CPU) 4Y=ZA		\$20,795.00	K	31%	\$14,348.55	\$5,614.65	\$5,198.75	\$0.00	\$0.00	\$0.00	\$0.00	\$5,198.75	SDDC VMW SW	
5	456-113-655	VCF Advanced (Per CPU) 5Y=ZA		\$20,795.00	K	31%	\$14,348.55	\$5,614.65	\$5,198.75	\$0.00	\$0.00	\$0.00	\$0.00	\$5,198.75	SDDC VMW SW	
5	456-113-656	VCF Enterprise (Per CPU) 3Y=ZA		\$23,995.00	K	31%	\$16,556.55	\$6,478.65	\$5,998.75	\$0.00	\$0.00	\$0.00	\$0.00	\$5,998.75	SDDC VMW SW	
5	456-113-657	VCF Enterprise (Per CPU) 4Y=ZA		\$23,995.00	K	31%	\$16,556.55	\$6,478.65	\$5,998.75	\$0.00	\$0.00	\$0.00	\$0.00	\$5,998.75	SDDC VMW SW	
5	456-113-658	VCF Enterprise (Per CPU) 5Y=ZA		\$23,995.00	K	31%	\$16,556.55	\$6,478.65	\$5,998.75	\$0.00	\$0.00	\$0.00	\$0.00	\$5,998.75	SDDC VMW SW	
5	456-113-667	VMware Cloud Foundation Basic UPG 1Y=ZA		\$13,135.00	K	31%	\$9,063.15	\$3,546.45	\$3,283.75	\$0.00	\$0.00	\$0.00	\$0.00	\$3,283.75	SDDC VMW SW	
5	456-113-668	VMware Cloud Foundation Basic UPG 2Y=ZA		\$13,135.00	K	31%	\$9,063.15	\$3,546.45	\$3,283.75	\$0.00	\$0.00	\$0.00	\$0.00	\$3,283.75	SDDC VMW SW	
5	456-113-669	VMware Cloud Foundation Basic UPG 3Y=ZA		\$13,135.00	K	31%	\$9,063.15	\$3,546.45	\$3,283.75	\$0.00	\$0.00	\$0.00	\$0.00	\$3,283.75	SDDC VMW SW	
5	456-113-670	VMware Cloud Foundation Basic UPG 4Y=ZA		\$13,135.00	K	31%	\$9,063.15	\$3,546.45	\$3,283.75	\$0.00	\$0.00	\$0.00	\$0.00	\$3,283.75	SDDC VMW SW	
5	456-113-671	VMware Cloud Foundation Basic UPG 5Y=ZA		\$13,135.00	K	31%	\$9,063.15	\$3,546.45	\$3,283.75	\$0.00	\$0.00	\$0.00	\$0.00	\$3,283.75	SDDC VMW SW	
5	456-113-672	UPG of vSphere to VCF Basic UPG 1Y=ZA		\$9,645.00	K	31%	\$6,655.05	\$2,604.15	\$2,411.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,411.25	SDDC VMW SW	
5	456-113-673	UPG of vSphere to VCF Basic UPG 2Y=ZA		\$9,645.00	K	31%	\$6,655.05	\$2,604.15	\$2,411.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,411.25	SDDC VMW SW	
5	456-113-674	UPG of vSphere to VCF Basic UPG 3Y=ZA		\$9,645.00	K	31%	\$6,655.05	\$2,604.15	\$2,411.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,411.25	SDDC VMW SW	
5	456-113-675	UPG of vSphere to VCF Basic UPG 4Y=ZA		\$9,645.00	K	31%	\$6,655.05	\$2,604.15	\$2,411.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,411.25	SDDC VMW SW	
5	456-113-676	UPG of vSphere to VCF Basic UPG 5Y=ZA		\$9,645.00	K	31%	\$6,655.05	\$2,604.15	\$2,411.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,411.25	SDDC VMW SW	
5	456-113-677	VCF SDMGR NSXAdv w/HZM ENT 100PK U 1Y=UB		\$73,340.00	K	31%	\$50,604.60	\$19,801.80	\$18,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,335.00	SDDC VMW SW	
5	456-113-678	VCF SDMGR NSXAdv w/HZM ENT 100PK U 2Y=UB		\$73,340.00	K	31%	\$50,604.60	\$19,801.80	\$18,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,335.00	SDDC VMW SW	
5	456-113-679	VCF SDMGR NSXAdv w/HZM ENT 100PK U 3Y=UB		\$73,340.00	K	31%	\$50,604.60	\$19,801.80	\$18,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,335.00	SDDC VMW SW	
5	456-113-680	VCF SDMGR NSXAdv w/HZM ENT 100PK U 4Y=UB		\$73,340.00	K	31%	\$50,604.60	\$19,801.80	\$18,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,335.00	SDDC VMW SW	
5	456-113-681	VCF SDMGR NSXAdv w/HZM ENT 100PK U 5Y=UB		\$73,340.00	K	31%	\$50,604.60	\$19,801.80	\$18,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,335.00	SDDC VMW SW	
5	456-113-682	VCF SDMGR NSXAdv w/HZM ENT 10PK U 1Y=UB		\$7,334.00	K	31%	\$5,060.46	\$1,980.18	\$1,833.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,833.50	SDDC VMW SW	
5	456-113-683	VCF SDMGR NSXAdv w/HZM ENT 10PK U 2Y=UB		\$7,334.00	K	31%	\$5,060.46	\$1,980.18	\$1,833.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,833.50	SDDC VMW SW	
5	456-113-684	VCF SDMGR NSXAdv w/HZM ENT 10PK U 3Y=UB		\$7,334.00	K	31%	\$5,060.46	\$1,980.18	\$1,833.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,833.50	SDDC VMW SW	
5	456-113-685	VCF SDMGR NSXAdv w/HZM ENT 10PK U 4Y=UB		\$7,334.00	K	31%	\$5,060.46	\$1,980.18	\$1,833.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,833.50	SDDC VMW SW	
5	456-113-686	VCF SDMGR NSXAdv w/HZM ENT 10PK U 5Y=UB		\$7,334.00	K	31%	\$5,060.46	\$1,980.18	\$1,833.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,833.50	SDDC VMW SW	
5	456-113-687	VCF SDMGrNSXAdv w/o HZMENT 100PK U 1Y=UB		\$14,090.00	K	31%	\$9,722.10	\$3,804.30	\$3,522.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.50	SDDC VMW SW	
5	456-113-688	VCF SDMGrNSXAdv w/o HZMENT 100PK U 2Y=UB		\$14,090.00	K	31%	\$9,722.10	\$3,804.30	\$3,522.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.50	SDDC VMW SW	
5	456-113-689	VCF SDMGrNSXAdv w/o HZMENT 100PK U 3Y=UB		\$14,090.00	K	31%	\$9,722.10	\$3,804.30	\$3,522.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.50	SDDC VMW SW	
5	456-113-690	VCF SDMGrNSXAdv w/o HZMENT 100PK U 4Y=UB		\$14,090.00	K	31%	\$9,722.10	\$3,804.30	\$3,522.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.50	SDDC VMW SW	
5	456-113-691	VCF SDMGrNSXAdv w/o HZMENT 100PK U 5Y=UB		\$14,090.00	K	31										

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROPSUPPORT PLUS MNT LP	PROPSUPPORT W/MC PREM MNT LP	PROPSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP		
5	456-113-725	VCF for VDI:ENT 10 PK w/o Horiz 4U Y=ZA		\$2,009.00	K	31%	\$1,386.21	\$542.43	\$502.25	\$0.00	\$0.00	\$502.25	SDCC VMW SW	
5	456-113-726	VCF for VDI:ENT 10 PK w/o Horiz 5U Y=ZA		\$2,009.00	K	31%	\$1,386.21	\$542.43	\$502.25	\$0.00	\$0.00	\$502.25	SDCC VMW SW	
5	456-113-727	VCF Standard (Per CPU) 1Y UPG=ZA		\$17,795.00	K	31%	\$12,278.55	\$4,804.65	\$4,448.75	\$0.00	\$0.00	\$4,448.75	SDCC VMW SW	
5	456-113-728	VCF Standard (Per CPU) 2Y UPG=ZA		\$17,795.00	K	31%	\$12,278.55	\$4,804.65	\$4,448.75	\$0.00	\$0.00	\$4,448.75	SDCC VMW SW	
5	456-113-729	VCF Standard (Per CPU) 3Y UPG=ZA		\$17,795.00	K	31%	\$12,278.55	\$4,804.65	\$4,448.75	\$0.00	\$0.00	\$4,448.75	SDCC VMW SW	
5	456-113-730	VCF Standard (Per CPU) 4Y UPG=ZA		\$17,795.00	K	31%	\$12,278.55	\$4,804.65	\$4,448.75	\$0.00	\$0.00	\$4,448.75	SDCC VMW SW	
5	456-113-731	VCF Standard (Per CPU) 5Y UPG=ZA		\$17,795.00	K	31%	\$12,278.55	\$4,804.65	\$4,448.75	\$0.00	\$0.00	\$4,448.75	SDCC VMW SW	
5	456-113-732	VCF Advanced (Per CPU) 1Y UPG=ZA		\$20,795.00	K	31%	\$14,348.55	\$5,614.65	\$5,198.75	\$0.00	\$0.00	\$5,198.75	SDCC VMW SW	
5	456-113-733	VCF Advanced (Per CPU) 2Y UPG=ZA		\$20,795.00	K	31%	\$14,348.55	\$5,614.65	\$5,198.75	\$0.00	\$0.00	\$5,198.75	SDCC VMW SW	
5	456-113-734	VCF Advanced (Per CPU) 3Y UPG=ZA		\$20,795.00	K	31%	\$14,348.55	\$5,614.65	\$5,198.75	\$0.00	\$0.00	\$5,198.75	SDCC VMW SW	
5	456-113-735	VCF Advanced (Per CPU) 4Y UPG=ZA		\$20,795.00	K	31%	\$14,348.55	\$5,614.65	\$5,198.75	\$0.00	\$0.00	\$5,198.75	SDCC VMW SW	
5	456-113-736	VCF Advanced (Per CPU) 5Y UPG=ZA		\$20,795.00	K	31%	\$14,348.55	\$5,614.65	\$5,198.75	\$0.00	\$0.00	\$5,198.75	SDCC VMW SW	
5	456-113-737	VCF Enterprise (Per CPU) 1Y UPG=ZA		\$23,995.00	K	31%	\$16,556.55	\$6,478.65	\$5,998.75	\$0.00	\$0.00	\$5,998.75	SDCC VMW SW	
5	456-113-738	VCF Enterprise (Per CPU) 2Y UPG=ZA		\$23,995.00	K	31%	\$16,556.55	\$6,478.65	\$5,998.75	\$0.00	\$0.00	\$5,998.75	SDCC VMW SW	
5	456-113-739	VCF Enterprise (Per CPU) 3Y UPG=ZA		\$23,995.00	K	31%	\$16,556.55	\$6,478.65	\$5,998.75	\$0.00	\$0.00	\$5,998.75	SDCC VMW SW	
5	456-113-740	VCF Enterprise (Per CPU) 4Y UPG=ZA		\$23,995.00	K	31%	\$16,556.55	\$6,478.65	\$5,998.75	\$0.00	\$0.00	\$5,998.75	SDCC VMW SW	
5	456-113-741	VCF Enterprise (Per CPU) 5Y UPG=ZA		\$23,995.00	K	31%	\$16,556.55	\$6,478.65	\$5,998.75	\$0.00	\$0.00	\$5,998.75	SDCC VMW SW	
5	456-113-754	SDCC MGR for Desktop 100 Pack 1Y=ZA		\$3,085.00	K	31%	\$2,128.65	\$832.95	\$771.25	\$0.00	\$0.00	\$771.25	SDCC VMW SW	
5	456-113-755	SDCC MGR for Desktop 100 Pack 2Y=ZA		\$3,085.00	K	31%	\$2,128.65	\$832.95	\$771.25	\$0.00	\$0.00	\$771.25	SDCC VMW SW	
5	456-113-756	SDCC MGR for Desktop 100 Pack 1Y=ZA		\$309.00	K	31%	\$213.21	\$83.43	\$77.25	\$0.00	\$0.00	\$77.25	SDCC VMW SW	
5	456-113-757	SDCC MGR for Desktop 100 Pack 2Y=ZA		\$309.00	K	31%	\$213.21	\$83.43	\$77.25	\$0.00	\$0.00	\$77.25	SDCC VMW SW	
5	456-113-758	VCF for VDI:ENT 100 PK w/o Horiz 1Y=ZA		\$2,009.00	K	31%	\$1,386.21	\$542.43	\$502.25	\$0.00	\$0.00	\$502.25	SDCC VMW SW	
5	456-113-759	VCF for VDI:ENT 100 PK w/o Horiz 2Y=ZA		\$2,009.00	K	31%	\$1,386.21	\$542.43	\$502.25	\$0.00	\$0.00	\$502.25	SDCC VMW SW	
5	456-113-760	VCF for VDI:ENT 100 PK w/o Horiz 1Y=ZA		\$2,009.00	K	31%	\$1,386.21	\$542.43	\$502.25	\$0.00	\$0.00	\$502.25	SDCC VMW SW	
5	456-113-761	VCF for VDI:ENT 100 PK w/o Horiz 2Y=ZA		\$2,009.00	K	31%	\$1,386.21	\$542.43	\$502.25	\$0.00	\$0.00	\$502.25	SDCC VMW SW	
5	456-113-762	VCF Standard (Per CPU) 1Y=ZA		\$17,795.00	K	31%	\$12,278.55	\$4,804.65	\$4,448.75	\$0.00	\$0.00	\$4,448.75	SDCC VMW SW	
5	456-113-763	VCF Standard (Per CPU) 2Y=ZA		\$17,795.00	K	31%	\$12,278.55	\$4,804.65	\$4,448.75	\$0.00	\$0.00	\$4,448.75	SDCC VMW SW	
5	456-113-764	VCF Advanced (Per CPU) 1Y=ZA		\$20,795.00	K	31%	\$14,348.55	\$5,614.65	\$5,198.75	\$0.00	\$0.00	\$5,198.75	SDCC VMW SW	
5	456-113-765	VCF Advanced (Per CPU) 2Y=ZA		\$20,795.00	K	31%	\$14,348.55	\$5,614.65	\$5,198.75	\$0.00	\$0.00	\$5,198.75	SDCC VMW SW	
5	456-113-766	VCF Enterprise (Per CPU) 1Y=ZA		\$23,995.00	K	31%	\$16,556.55	\$6,478.65	\$5,998.75	\$0.00	\$0.00	\$5,998.75	SDCC VMW SW	
5	456-113-767	VCF Enterprise (Per CPU) 2Y=ZA		\$23,995.00	K	31%	\$16,556.55	\$6,478.65	\$5,998.75	\$0.00	\$0.00	\$5,998.75	SDCC VMW SW	
5	456-113-891	VRail VCF vSphere+VSAN to VCFSTD 1YR=IG		\$8,495.00	K	31%	\$5,861.55	\$2,293.65	\$2,123.75	\$1,868.90	\$0.00	\$0.00	\$2,123.75	VRXAIL SOFTWARE
5	456-113-892	VRail VCF vSphere+VSAN to VCFSTD 2YR=IG		\$8,495.00	K	31%	\$5,861.55	\$2,293.65	\$2,123.75	\$1,868.90	\$0.00	\$0.00	\$2,123.75	VRXAIL SOFTWARE
5	456-113-893	VRail VCF vSphere+VSAN to VCFSTD 3YR=IG		\$8,495.00	K	31%	\$5,861.55	\$2,293.65	\$2,123.75	\$1,868.90	\$0.00	\$0.00	\$2,123.75	VRXAIL SOFTWARE
5	456-113-894	VRail VCF vSphere+VSAN to VCFSTD 4YR=IG		\$8,495.00	K	31%	\$5,861.55	\$2,293.65	\$2,123.75	\$1,868.90	\$0.00	\$0.00	\$2,123.75	VRXAIL SOFTWARE
5	456-113-895	VRail VCF vSphere+VSAN to VCFSTD 5YR=IG		\$8,495.00	K	31%	\$5,861.55	\$2,293.65	\$2,123.75	\$1,868.90	\$0.00	\$0.00	\$2,123.75	VRXAIL SOFTWARE
5	456-113-896	VRail VCF vSphere+VSAN to VCFADV 1YR=IG		\$12,022.55	K	31%	\$8,498.75	\$4,696.65	\$4,348.75	\$3,826.90	\$0.00	\$0.00	\$4,348.75	VRXAIL SOFTWARE
5	456-113-897	VRail VCF vSphere+VSAN to VCFADV 2YR=IG		\$12,022.55	K	31%	\$8,498.75	\$4,696.65	\$4,348.75	\$3,826.90	\$0.00	\$0.00	\$4,348.75	VRXAIL SOFTWARE
5	456-113-898	VRail VCF vSphere+VSAN to VCFADV 3YR=IG		\$12,022.55	K	31%	\$8,498.75	\$4,696.65	\$4,348.75	\$3,826.90	\$0.00	\$0.00	\$4,348.75	VRXAIL SOFTWARE
5	456-113-899	VRail VCF vSphere+VSAN to VCFADV 4YR=IG		\$12,022.55	K	31%	\$8,498.75	\$4,696.65	\$4,348.75	\$3,826.90	\$0.00	\$0.00	\$4,348.75	VRXAIL SOFTWARE
5	456-113-900	VRail VCF vSphere+VSAN to VCFADV 5YR=IG		\$12,022.55	K	31%	\$8,498.75	\$4,696.65	\$4,348.75	\$3,826.90	\$0.00	\$0.00	\$4,348.75	VRXAIL SOFTWARE
5	456-113-901	VRail VCF vSphere+VSAN to VCF ENT1YR=IG		\$19,595.00	K	31%	\$13,520.55	\$5,290.65	\$4,898.75	\$4,310.90	\$0.00	\$0.00	\$4,898.75	VRXAIL SOFTWARE
5	456-113-902	VRail VCF vSphere+VSAN to VCF ENT2YR=IG		\$19,595.00	K	31%	\$13,520.55	\$5,290.65	\$4,898.75	\$4,310.90	\$0.00	\$0.00	\$4,898.75	VRXAIL SOFTWARE
5	456-113-903	VRail VCF vSphere+VSAN to VCF ENT3YR=IG		\$19,595.00	K	31%	\$13,520.55	\$5,290.65	\$4,898.75	\$4,310.90	\$0.00	\$0.00	\$4,898.75	VRXAIL SOFTWARE
5	456-113-904	VRail VCF vSphere+VSAN to VCF ENT4YR=IG		\$19,595.00	K	31%	\$13,520.55	\$5,290.65	\$4,898.75	\$4,310.90	\$0.00	\$0.00	\$4,898.75	VRXAIL SOFTWARE
5	456-113-905	VRail VCF vSphere+VSAN to VCF ENT5YR=IG		\$19,595.00	K	31%	\$13,520.55	\$5,290.65	\$4,898.75	\$4,310.90	\$0.00	\$0.00	\$4,898.75	VRXAIL SOFTWARE
5	456-114-007	VR vSAN Upg from Std to Ent 1Yr Mtn=IG		\$3,399.00	K	31%	\$2,345.31	\$917.73	\$849.75	\$747.78	\$0.00	\$0.00	\$849.75	VRXAIL SOFTWARE
5	456-114-008	VR vSAN Upg from Std to Ent 2Yr Mtn=IG		\$3,399.00	K	31%	\$2,345.31	\$917.73	\$849.75	\$747.78	\$0.00	\$0.00	\$849.75	VRXAIL SOFTWARE
5	456-114-009	VR vSAN Upg from Std to Ent 3Yr Mtn=IG		\$3,399.00	K	31%	\$2,345.31	\$917.73	\$849.75	\$747.78	\$0.00	\$0.00	\$849.75	VRXAIL SOFTWARE
5	456-114-010	VR vSAN Upg from Std to Ent 4Yr Mtn=IG		\$3,399.00	K	31%	\$2,345.31	\$917.73	\$849.75	\$747.78	\$0.00	\$0.00	\$849.75	VRXAIL SOFTWARE
5	456-114-011	VR vSAN Upg from Std to Ent 5Yr Mtn=IG		\$3,399.00	K	31%	\$2,345.31	\$917.73	\$849.75	\$747.78	\$0.00	\$0.00	\$849.75	VRXAIL SOFTWARE
5	456-114-012	VR vSAN Upg from Std to Adv 1Yr Mtn=IG		\$1,705.00	K	31%	\$1,176.45	\$460.35	\$426.25	\$375.10	\$0.00	\$0.00	\$426.25	VRXAIL SOFTWARE
5	456-114-013	VR vSAN Upg from Std to Adv 2Yr Mtn=IG		\$1,705.00	K	31%	\$1,176.45	\$460.35	\$426.25	\$375.10	\$0.00	\$0.00	\$426.25	VRXAIL SOFTWARE
5	456-114-014	VR vSAN Upg from Std to Adv 3Yr Mtn=IG		\$1,705.00	K	31%	\$1,176.45	\$460.35	\$426.25	\$375.10	\$0.00	\$0.00	\$426.25	VRXAIL SOFTWARE
5	456-114-015	VR vSAN Upg from Std to Adv 4Yr Mtn=IG		\$1,705.00	K	31%	\$1,176.45	\$460.35	\$426.25	\$375.10	\$0.00	\$0.00	\$426.25	VRXAIL SOFTWARE
5	456-114-016	VR vSAN Upg from Std to Adv 5Yr Mtn=IG		\$1,705.00	K	31%	\$1,176.45	\$460.35	\$426.25	\$375.10	\$0.00	\$0.00	\$426.25	VRXAIL SOFTWARE
5	456-114-017	VR vSAN Upg from Adv to Ent 1Yr Mtn=IG		\$1,694.00	K	31%	\$1,168.86	\$457.38	\$423.50	\$372.68	\$0.00	\$0.00	\$423.50	VRXAIL SOFTWARE
5	456-114-018	VR vSAN Upg from Adv to Ent 2Yr Mtn=IG		\$1,694.00	K	31%	\$1,168.86	\$457.38	\$423.50	\$372.68	\$0.00	\$0.00	\$423.50	VRXAIL SOFTWARE
5	456-114-019	VR vSAN Upg from Adv to Ent 3Yr Mtn=IG		\$1,694.00	K	31%	\$1,168.86	\$457.38	\$423.50	\$372.68	\$0.00	\$0.00	\$423.50	VRXAIL SOFTWARE
5	456-114-020	VR vSAN Upg from Adv to Ent 4Yr Mtn=IG		\$1,694.00	K	31%	\$1,168.86	\$457.38	\$423.50	\$372.68	\$0.00	\$0.00	\$423.50	VRXAIL SOFTWARE
5	456-114-021	VR vSAN Upg from Adv to Ent 5Yr Mtn=IG		\$1,694.00	K	31%	\$1,168.86	\$457.38	\$423.50	\$372.68	\$0.00	\$0.00	\$423.50	VRXAIL SOFTWARE
5	456-114-022	VR vSphere Basic, 1Yr Mtn=IG		\$519.00	K	31%	\$358.11	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$129.75	VRXAIL SOFTWARE
5	456-114-023	VR vSphere Basic, 2Yr Mtn=IG		\$519.00	K	31%	\$358.11	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$129.75	VRXAIL SOFTWARE
5	456-114-024	VR vSphere Basic, 3Yr Mtn=IG		\$519.00	K	31%	\$358.11	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$129.75	VRXAIL SOFTWARE
5	456-114-025	VR vSphere Basic, 4Yr Mtn=IG		\$519.00	K	31%	\$358.11	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$129.75	VRXAIL SOFTWARE
5	456-114-026	VR vSphere Basic, 5Yr Mtn=IG		\$519.00	K	31%	\$358.11	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$129.75	VRXAIL SOFTWARE
5	456-114-036	VR Upg vSphere Basic, 1Yr Mtn=IG		\$519.00	K	31%	\$358.11	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$129.75	VRXAIL UPG SOFTWARE
5	456-114-037	VR Upg vSphere Basic, 2Yr Mtn=IG		\$519.00	K	31%	\$358.11	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$129.75	VRXAIL UPG SOFTWARE
5	456-114-038	VR Upg vSphere Basic, 3Yr Mtn=IG		\$519.00	K	31%	\$358.11	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$129.75	VRXAIL UPG SOFTWARE
5	456-114-039	VR Upg vSphere Basic, 4Yr Mtn=IG		\$519.00	K	31%	\$358.11	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$129.75	VRXAIL UPG SOFTWARE
5	456-114-040	VR Upg vSphere Basic, 5Yr Mtn=IG		\$519.00	K	31%	\$358.11	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$129.75	VRXAIL UPG SOFTWARE
5	456-114-042	VRail VMware vSAN Ent+ 1Yr Maint=IG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VRXAIL SOFTWARE
5	456-114-043	VRail VMware vSAN Ent+ 2Yr Maint=IG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VRXAIL SOFTWARE
5	456-114-044	VRail VMware vSAN Ent+ 3Yr Maint=IG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VRXAIL SOFTWARE
5	456-114-045	VRail VMware vSAN Ent+ 4Yr Maint=IG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VRXAIL SOFTWARE
5	456-114-046	VRail VMware vSAN Ent												





BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	470-ACMO	SEL LC/LC Fiber Patch Cable 3M Cus Kit		\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ACOR	SEL - QSFP+ - 40G AOC 3M CusKit		\$725.00	K	31%	\$500.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	500W 1PRSS2	SEL SS renew DW50user 1DA Probe 50SL		\$1,846.00	K	31%	\$1,273.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	500W 1PRSSP	SEL DW50user 1DA Probe 50SL SS + Sup 1Yr		\$13,036.00	K	31%	\$8,980.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	500W 1PRSSP2	SEL SS + Sup renew DW50 1DA Probe 50SL		\$2,444.00	K	31%	\$1,686.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	5500SL	SEL: CORD SET 4.5M,NEMA L6-20P		\$84.00	K	31%	\$57.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5-CC-ASED	SEL 1TB SED Archive-USA-5Yr		\$1,759.00	K	31%	\$1,213.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ASED-B	SEL SED Bundle Archive-USA-5Yr		\$1,379.55	K	31%	\$1,321.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ASMSED	SEL 1TB SED Archive (Small)-USA-5Yr		\$3,216.82	K	31%	\$2,216.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ASMSED-B	SEL SED Bundle Archive (Small)-USA-5Yr		\$4,243.64	K	31%	\$2,928.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ASO	SEL 1TB ScaleOut Archive-USA-5Yr		\$1,476.82	K	31%	\$1,019.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ASO-B	SEL ScaleOut Bundle Archive-USA-5Yr		\$1,675.91	K	31%	\$1,156.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ASSO	SEL 1TB ScaleOut Archv (Small)-USA 5Y		\$2,637.54	K	31%	\$1,819.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ASSO-B	SEL ScaleOut Bundle Archv (Small)-USA 5Y		\$3,767.73	K	31%	\$2,599.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-BE	SEL 1TB Block Elite-USA-5Yr		\$29,715.00	K	31%	\$20,503.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-BE-B	SEL Block Bundle Elite-USA-5Yr		\$41,818.64	K	31%	\$28,854.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-8P	SEL 1TB Block Premier-USA-5Yr		\$11,466.82	K	31%	\$7,912.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-8P-B	SEL Block Bundle Premier-USA-5Yr		\$23,645.45	K	31%	\$16,315.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-BS	SEL 1TB Block Standard-USA-5Yr		\$3,312.27	K	31%	\$2,285.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-BS-B	SEL Block Bundle Standard-USA-5Yr		\$6,536.49	K	31%	\$4,510.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-BT	SEL 1TB Block Turbo-USA-5Yr		\$61,167.27	K	31%	\$42,205.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-BT-B	SEL Block Bundle Turbo-USA-5Yr		\$74,228.48	K	31%	\$51,217.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ESED	SEL 1TB SED Elite-USA-5Yr		\$26,045.45	K	31%	\$17,971.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ESED-B	SEL SED Bundle Elite-USA-5Yr		\$33,755.45	K	31%	\$23,291.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ESO	SEL 1TB ScaleOut Elite-USA-5Yr		\$19,032.96	K	31%	\$13,132.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ESSO-B	SEL ScaleOut Bundle Elite-USA-5Yr		\$27,629.79	K	31%	\$19,064.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-USA 5Y		\$36,841.82	K	31%	\$24,730.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-USA 5Y		\$47,492.73	K	31%	\$32,769.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-FE	SEL 1TB File Elite-USA-5Yr		\$29,720.45	K	31%	\$20,507.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-FE-B	SEL File Bundle Elite-USA-5Yr		\$41,818.64	K	31%	\$28,854.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-FP	SEL 1TB File Premier-USA-5Yr		\$11,466.82	K	31%	\$7,912.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-FP-B	SEL File Bundle Premier-USA-5Yr		\$23,645.45	K	31%	\$16,315.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-FS	SEL 1TB File Standard-USA-5Yr		\$3,312.27	K	31%	\$2,285.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-FS-B	SEL File Bundle Standard-USA-5Yr		\$6,536.49	K	31%	\$4,510.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-PSED	SEL 1TB SED Premier-USA-5Yr		\$7,127.73	K	31%	\$4,918.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-PSED-B	SEL SED Bundle Premier-USA-5Yr		\$10,594.09	K	31%	\$7,300.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-PSO	SEL 1TB ScaleOut Premier-USA-5Yr		\$5,806.90	K	31%	\$4,006.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-PSO-B	SEL ScaleOut Bundle Premier-USA-5Yr		\$9,511.44	K	31%	\$6,562.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-SSED	SEL 1TB SED Standard-USA-5Yr		\$4,261.38	K	31%	\$4,261.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-SSED-B	SEL SED Bundle Standard-USA-5Yr		\$5,841.82	K	31%	\$4,030.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-SSO	SEL 1TB ScaleOut Standard-USA-5Yr		\$5,190.00	K	31%	\$3,681.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-SSO-B	SEL ScaleOut Bundle Standard-USA-5Yr		\$5,035.50	K	31%	\$3,474.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-DD-89-B	SEL Ded DD 6900 Bundle - USA - 5yr		\$12,805.91	K	31%	\$8,838.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-DD-89-S	SEL 48TB Ded DD 6900 add-on - USA - 5yr		\$10,245.00	K	31%	\$7,069.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-DD-94-B	SEL Ded DD 9400 Bundle - USA - 5yr		\$12,379.09	K	31%	\$8,541.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-DD-94-S	SEL 96TB Ded DD 9400 add-on - USA - 5yr		\$9,818.18	K	31%	\$6,774.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-DD-99-B	SEL Ded DD 9900 Bundle - USA - 5yr		\$9,818.18	K	31%	\$6,774.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-DD-99-S	SEL 384TB Ded DD 9900 add-on - USA - 5yr		\$8,537.73	K	31%	\$6,091.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-DD-MT-B	SEL Data Domain Base Bundle - USA - 5yr		\$12,379.09	K	31%	\$8,541.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-DD-MT-S	SEL 1TB Data Domain Base - USA - 5yr		\$10,671.82	K	31%	\$7,363.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-ECS-REP	SEL Addr1 400TB ECSSoftwareScaling USA 5Y		\$1,340.73	K	31%	\$925.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund USA 5Y		\$1,340.73	K	31%	\$925.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-MCN-100G	SEL 100Gbps MultiCloud Network USA - 5Yr		\$1,917,175.32	K	31%	\$1,322,850.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-MCN-10G	SEL 10Gbps MultiCloud Network USA - 5Yr		\$250,453.38	K	31%	\$172,265.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-MCN-1G	SEL 1Gbps MultiCloud Network USA - 5Yr		\$25,653.41	K	31%	\$17,700.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-MCN-2G	SEL 2Gbps MultiCloud Network USA - 5Yr		\$51,306.82	K	31%	\$35,401.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-MCN-4G	SEL 4Gbps MultiCloud Network USA - 5Yr		\$967,682.83	K	31%	\$667,701.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-MCN-5G	SEL 5Gbps MultiCloud Network USA - 5Yr		\$126,267.05	K	31%	\$86,504.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-MCN-80G	SEL 80Gbps MultiCloud Network USA-5Y		\$1,917,175.32	K	31%	\$1,322,850.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB USA 5Y		\$2,680.91	K	31%	\$1,849.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-OBJ-MLT-1TB	SEL 1TB Object Multi Region >1PB USA 5Y		\$3,017.73	K	31%	\$2,082.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB USA 5Y		\$1,340.45	K	31%	\$924.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB USA 5Y		\$1,508.18	K	31%	\$1,040.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	6MONTH-CC-PROMO	SEL IE Workshop Promo Single Server		\$15,385.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	700-000001	SEL BN StarterPack W/DISTS-16		\$50,838.46	K	31%	\$35,078.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	700-000001-SM	SEL AS S/Pk W/DISTS-16 SSM		\$2,180.00	K	31%	\$1,504.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	700-000008	SEL BN StarterPack P/Max-2		\$80,793.85	K	31%	\$55,747.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	700-000008-SM	SEL AS StarterPack P/Max-2 SSM		\$3,696.92	K	31%	\$2,650.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	700-000009	SEL BN StarterPack Isilon-4		\$64,607.69	K	31%	\$44,579.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	700-000009-SM	SEL AS StarterPack Isilon-4 SSM		\$3,204.62	K	31%	\$2,211.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	700-000010	SEL BN StarterPack VxFileOS-8		\$55,376.92	K	31%	\$38,210.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	700-000010-SM	SEL AS StarterPack VxFileOS-8 SSM		\$2,925.00	K	31%	\$1,945.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	700-000011	SEL BN StarterPack AppD-50		\$63,227.69	K	31%	\$43,627.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	700-000011-SM	SEL AS StarterPack AppD-50 SSM		\$2,932.31	K	31%	\$2,023									



BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER		
5	90949371	SEL: FRU, CABLES, T950, EXP, UPGRADE		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949374SL	SEL: TAPES, LTO5, CUST, 10, CASE, NOTPK		\$468.00	K	31%	\$322.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949375SL	SEL: TAPES, LTO5, 10, CERT, CASE, NOTPK		\$468.00	K	31%	\$322.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949376SL	SEL: TAPES, LTO4, 10, CERT, CASE, NOTPK		\$527.00	K	31%	\$363.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949377SL	SEL: TAPES, LTO4, 10, CUST, CASE, NOTPK		\$527.00	K	31%	\$363.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382-F	SEL: FRU, UPG, LTO-6, FC, FH, T950		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T200	SEL: FRU, LTO-6, FC, FH, T200		\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T20-F	SEL: FRU, UPG, LTO-6, FC, FH, T200		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T380	SEL: FRU, LTO-6, FC, FH, T380		\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T38-F	SEL: FRU, UPG, LTO-6, FC, FH, T380		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T680	SEL: FRU, UPG, LTO-6, FC, FH, T680		\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T68-F	SEL: FRU, UPG, LTO-6, FC, FH, T680		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382TFIN	SEL: FRU, LTO-6, FC, FH, TFIN		\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382TFIN-F	SEL: FRU, UPG, LTO-6, FC, FH, TFIN		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949390T950	SEL: FRU, SKLM SW KEY MAX DR, T950		\$18,956.00	K	31%	\$13,079.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949390T950-F	SEL: FRU, UPG, SKLM SW KEY MAXDR, T950		\$18,956.00	K	31%	\$13,079.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949390TFIN	SEL: FRU, SKLM SW KEY MAX DR, TFIN		\$18,956.00	K	31%	\$13,079.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949390TFIN-F	SEL: FRU, UPG, SKLM SW KEY MAXDR, TFIN		\$18,956.00	K	31%	\$13,079.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949396	SEL: TAPES, TERAPACK, CERT, LTO-6		\$723.00	K	31%	\$498.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949397	SEL: TAPES, TERAPACK, CUST, LTO-6		\$723.00	K	31%	\$498.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949402SL	SEL: TPK, LTO-M8, CUST		\$1,084.68	K	31%	\$752.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949403SL	SEL: 20TPK, LTO-M8, CERT		\$1,114.00	K	31%	\$771.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949408	SEL: TAPES, 20, WO-TPK, CERT, LTO-6		\$1,379.00	K	31%	\$951.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949410	SEL: FRU, TAPE, LTO-6, CERTIFIED		\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949414SL	SEL: TAPES, TRPK, CUST, LTO6, WORM, T950		\$869.00	K	31%	\$599.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949415SL	SEL: TAPES, TRPK, CERT, LTO6, WORM, T950		\$869.00	K	31%	\$599.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949439	SEL: FRU, EDBA, PYTHON		\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949439T20-F	SEL: FRU, EDBA, T200		\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949439T38-F	SEL: FRU, EDBA, T380		\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949439T68-F	SEL: FRU, EDBA, T680		\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949439TFIN	SEL: FRU, EDBA, TFIN		\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949440-F	SEL: FRU, LTO-5, FC, FH, IMPACT, T950		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949440FIN-F	SEL: FRU, LTO-5, FC, FH, IMPACT, TFIN		\$23,481.00	K	31%	\$16,201.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949440T200	SEL: FRU, LTO-5, FC, FH, IMPACT, T200		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949440T20-F	SEL: FRU, LTO-5, FC, FH, IMPACT, T200		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949440T380	SEL: FRU, LTO-5, FC, FH, IMPACT, T380		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949440T38-F	SEL: FRU, LTO-5, FC, FH, IMPACT, T380		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949440T680	SEL: FRU, LTO-5, FC, FH, IMPACT, T680		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949440T68-F	SEL: FRU, LTO-5, FC, FH, IMPACT, T680		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949440TFIN	SEL: FRU, LTO-5, FC, FH, IMPACT, TFIN		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442	SEL: FRU, LTO-6, FC, FH, IMPACT		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442-F	SEL: UPG, FRU, LTO-6, FC, FH, IMPACT		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442T20-F	SEL: UPG, LTO-6, T200, FC, FH, IMPACT		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442T380	SEL: FRU, LTO-6, T380, FC, FH, IMPACT		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442T38-F	SEL: UPG, LTO-6, T380, FC, FH, IMPACT		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442T680	SEL: FRU, LTO-6, T680, FC, FH, IMPACT		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442T68-F	SEL: UPG, LTO-6, T680, FC, FH, IMPACT		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442TFIN-F	SEL: UPG, LTO-6, TFIN, FC, FH, IMPACT		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442TFIN	SEL: FRU, LTO-6, TFIN, FC, FH, IMPACT		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949443FIN-T1	SEL: FRU, TS1140, DRV, TFIN, IMPACT, T1		\$59,476.00	K	31%	\$41,038.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949443INT1-F	SEL: UPG, TS1140, DRV, TFIN, IMPACT, T1		\$56,172.00	K	31%	\$38,758.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949443T1	SEL: FRU, TS1140, DRV, T950, IMPACT, T1		\$56,172.00	K	31%	\$38,758.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949443T1-F	SEL: FRU, TS1140, DRV, T950, IMPACT, T1		\$56,172.00	K	31%	\$38,758.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949443T3	SEL: FRU, TS1140, DRV, T950, IMPACT, T3		\$49,563.00	K	31%	\$34,198.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949443T380T3	SEL: FRU, TS1140, DRV, T380, IMPACT, T3		\$49,563.00	K	31%	\$34,198.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949443T380T3-F	SEL: FRU, TS1140, DRV, T380, IMPACT, T3		\$49,563.00	K	31%	\$34,198.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949443T3-F	SEL: FRU, TS1140, DRV, T950, IMPACT, T3		\$49,563.00	K	31%	\$34,198.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949443TFIN-T3	SEL: FRU, TS1140, DRV, TFIN, IMPACT, T3		\$59,476.00	K	31%	\$41,038.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949468	SEL: TAPES, TERAPACK, CERT, LTO-6, MP		\$645.00	K	31%	\$445.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949469	SEL: TAPES, TERAPACK, CUST, LTO-6, MP		\$645.00	K	31%	\$445.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949470	SEL: TPS, TPK, NOCVR, CERT, LTO-6, MP		\$638.00	K	31%	\$440.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949471	SEL: TPS, TPK, NO CVR, CUST, LTO-6, MP		\$633.00	K	31%	\$574.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949472	SEL: TAPES, 20, TPKS, CERT, LTO-6, MP		\$12,883.00	K	31%	\$8,889.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949473	SEL: TAPES, 20, TPKS, CUST, LTO-6, MP		\$16,778.00	K	31%	\$11,576.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949474	SEL: TPS, 20TPKS, NOCVR, CERT, LTO6, MP		\$16,644.00	K	31%	\$11,484.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949475	SEL: TPS, 20TPKS, NOCVR, CUST, LTO6, MP		\$16,644.00	K	31%	\$11,484.36										



BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER		
5	90949566SL	SEL: TAPES,TPK,CERT,3592 JD		\$2,951.00	K	31%	\$2,036.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949567	SEL: TAPES,TPK,CUST,3592 JD		\$3,973.00	K	31%	\$2,741.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949567SL	SEL: TAPES,TPK,CUST,3592 JD		\$2,951.00	K	31%	\$2,036.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949576	SEL: FRU,5-12V,PWS,AN,ROHS		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949576-F	SEL: FRU,UPG,5-12V,PWS,AN,ROHS		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949576TFIN	SEL: FRU,5-12V,PWS,AN,ROHS,TFIN		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949576TFIN-F	SEL: FRU,UPG,5-12V,PWS,AN,ROHS,TFIN		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578	SEL: FRU,RIM2,T950		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578-F	SEL: FRU,RIM2,T950		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578T200-F	SEL: FRU,RIM2,T200		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578T380	SEL: FRU,RIM2,T380		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578T380-F	SEL: FRU,RIM2,T380		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578T680	SEL: FRU,RIM2,T680		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578T680-F	SEL: FRU,RIM2,T680		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578TFIN	SEL: FRU,RIM2,TFIN		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578TFIN-F	SEL: FRU,RIM2,TFIN		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949613	SEL: TAPES,TERAPACK,CERT,LTO-7		\$1,513.00	K	31%	\$1,043.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949614	SEL: TAPES,TERAPACK,CUST,LTO-7		\$1,513.00	K	31%	\$1,043.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949615-F	SEL: FRU,UPG,LTO-7,FC,FI,T950		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949615T200-F	SEL: FRU,UPG,LTO-7,FC,FI,T200		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949615T380-F	SEL: FRU,UPG,LTO-7,FC,FI,T380		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949615T680-F	SEL: FRU,UPG,LTO-7,FC,FI,T680		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949615TFIN-F	SEL: FRU,UPG,LTO-7,FC,FI,TFIN		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616	SEL: FRU,LTO-7,FC,FI,IMPACT,T950		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616-F	SEL: UPG,LTO-7,FC,FI,IMPACT,T950		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616T200-F	SEL: UPG,LTO-7,FC,FI,IMPACT,T200		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616T380	SEL: UPG,LTO-7,FC,FI,IMPACT,T380		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616T380-F	SEL: UPG,LTO-7,FC,FI,IMPACT,T380		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616T680	SEL: FRU,LTO-7,FC,FI,IMPACT,T680		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616T680-F	SEL: UPG,LTO-7,FC,FI,IMPACT,T680		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616TFIN-F	SEL: FRU,LTO-7,FC,FI,IMPACT,TFIN		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616TFIN-F	SEL: UPG,LTO-7,FC,FI,IMPACT,TFIN		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949621	SEL: FRU,BRUSHES,TFIN,CARBON		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949625	SEL: FRU,MAIN,PWR RAILS,G2,UPG KIT		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949626	SEL: FRU,LSB,PWR RAILS,G2,UPG KIT		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949627	SEL: FRU,R5B,PWR RAILS,G2,UPG KIT		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949628	SEL: FRU,DRV,PWR RAILS,G2,UPG KIT		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949629	SEL: FRU,MEDIA,PWR RAILS,G2,UPG KIT		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949635	SEL: TPK,LTO-7,CERT,NCVR		\$1,505.00	K	31%	\$1,038.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949636	SEL: TPK,LTO-7,CUST,NCVR		\$1,505.00	K	31%	\$1,038.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949637	SEL: 20TPK,LTO-7,CERT		\$30,245.00	K	31%	\$20,869.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949638	SEL: 20TPK,LTO-7,CUST		\$30,245.00	K	31%	\$20,869.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949639	SEL: 20TPK,LTO-7,CERT,NCVR		\$30,099.00	K	31%	\$20,768.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949640	SEL: 20TPK,LTO-7,CUST,NCVR		\$30,099.00	K	31%	\$20,768.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949641	SEL: TAPES,LTO-7,CERT,CLAM20		\$2,956.00	K	31%	\$2,039.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949642	SEL: TAPES,LTO-7,CUST,CLAM20		\$2,956.00	K	31%	\$2,039.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949643	SEL: FRU,TAPE,LTO-7,CERT		\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949644	SEL: FRU,TAPE,LTO-7,CUST		\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949645	SEL: TAPES,LTO-7,CERT,CASE10		\$1,498.00	K	31%	\$1,026.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949646	SEL: TAPES,LTO-7,CUST,CASE10		\$1,498.00	K	31%	\$1,026.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949647	SEL: TPK,LTO-7,CUST,WORM		\$1,729.00	K	31%	\$1,193.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949648	SEL: TPK,LTO-7,CERT,WORM		\$1,729.00	K	31%	\$1,193.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949717	SEL: TPS,LTO-8BAFE,CERT,WORM,CASE10		\$861.00	K	31%	\$594.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949720	SEL: FRU,TAPE,LTO8,BAFE,WORM,CUSTOM		\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949721	SEL: FRU,TAPE,LTO8,BAFE,WORM,CERT		\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949723	SEL: FRU,TAPE,LTO-7,WORM,CERT		\$172.00	K	31%	\$118.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949724	SEL: FRU,TAPE,LTO-7,WORM,CUST		\$172.00	K	31%	\$118.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949725	SEL: TPS,LTO-7,CERT,WORM,CASE10		\$1,710.00	K	31%	\$1,179.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949728	SEL: TPS,LTO-8BAFE,CUST,WORM,CASE10		\$861.00	K	31%	\$594.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949729	SEL: TPS,LTO-7,CUST,WORM,CASE10		\$1,710.00	K	31%	\$1,179.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949730	SEL: FRU24V POW SUPBAMPFUSEROHS		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949739	SEL: FRU,1-PWR SUPPLIESROHS ONLY		\$9,138.00	K	31%	\$6,305.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949744	SEL: FRU,TS1155,DRV,T950,IMPACT,T2		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949744-F	SEL: FRU,TS1155,DRV,T950,IMPACT,T2		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949744T380	SEL: FRU,TS1155,DRV,T380,IMPACT,T2		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949744T380-F	SEL: FRU,TS1155,DRV,T380,IMPACT,T2		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949744TFIN	SEL: UPG,TS1155,DRV,TFIN,IMPACT,T2		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949745TFIN-F	SEL: FRU,TS1155,DRV,TFIN,ENT,T2															









BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER		
5	BM-LLC-RAVIA4	SEL BOOMI ProEd - 4 Connection NS RAVI		\$1,480.00	K	31%	\$1,021.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-LLC-RAVIA5	SEL BOOMI ProEd - 5 Connection NS RAVI		\$1,600.00	K	31%	\$1,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-LLC-RAVIB	SEL BOOMI Base Ed - NetSuite RAVI Bundle		\$467.00	K	31%	\$322.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-LLC-RPI-1	SEL BOOMI Renewal Price Increase .01		\$0.01	K	31%	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-LLC-RPI-2	SEL BOOMI Renewal Price Increase 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-LLC-RPI-3	SEL BOOMI Renewal Price Increase 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-LLC-RPI-4	SEL BOOMI Renewal Price Increase 1000		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-LLC-SRCS	SEL BOOMI Standard Prod Connect NonSub		\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-HLCS-SPC	SEL BOOMI Support Case Per Case		\$95.00	K	31%	\$65.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-LLC-STCNS	SEL BOOMI Standard Test Connect NonSub		\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-LLC-STO	SEL BOOMI Session Timeout		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-LLC-SWA	SEL BOOMI Salesforce Wave Analytics Ed		\$833.33	K	31%	\$575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-LLC-VC	SEL BOOMI Version Control		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-INT-LELASC	SEL BoomI Limited ELA StandardConnection		\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-INV-LC-1	SEL BoomI Invivo Solution 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-INV-LC-10	SEL BoomI Invivo Solution 10		\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-INV-LC-100	SEL BoomI Invivo Solution 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-MDM-CST-1	SEL BOOMI MDM Ed (Custom Tier) .01		\$0.01	K	31%	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-MDM-CST-2	SEL BOOMI MDM Ed (Custom Tier) 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-MDM-CST-3	SEL BOOMI MDM Ed (Custom Tier) 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-MDM-CST-4	SEL BOOMI MDM Ed (Custom Tier) 1000		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-MDM-LC-B	SEL BOOMI MDM Ed (Base Tier)		\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-MDM-LC-CA	SEL BoomI HUB CLOUD ATTACHMENT		\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-MDM-LC-CAA	SEL BoomI ANZ HUB CLOUD ATTACHMENT		\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-MDM-LC-PRO	SEL BoomI HUB EDIT (PROFESSIONAL TIER)		\$12,000.00	K	31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-RENEW-1	SEL BoomI Renewal 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-RENEW-10	SEL BoomI Renewal 10		\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-RENEW-100	SEL BoomI Renewal 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-SOL-LC-1	SEL BoomI Solace Solution 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-SOL-LC-10	SEL BoomI Solace Solution 10		\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-SOL-LC-100	SEL BoomI Solace Solution 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-SOL-L-1	SEL BoomI Solution 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-SOL-L-10	SEL BoomI Solution 10		\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-SOL-L-100	SEL BoomI Solution 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BRAND-RC-BASIC	SEL RG BASIC BRANDING		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
5	BRAND-RC-WLABEL	SEL RG WHITE LABEL BRANDING		\$9,230.77	K	31%	\$6,369.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
5	BSE-0-500S	SEL Box Security Events OS		\$76.83	K	31%	\$53.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	BSE-1001-1500OS	SEL Box Security Events OS		\$15.19	K	31%	\$10.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	BSE-100K-150KOS	SEL Box Security Events OS		\$11.58	K	31%	\$7.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	BSE-101-250OS	SEL Box Security Events OS		\$42.06	K	31%	\$28.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	BSE-10K-20KOS	SEL Box Security Events OS		\$13.51	K	31%	\$9.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	BSE-1501-2000OS	SEL Box Security Events OS		\$19.88	K	31%	\$13.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	BSE-150K-OS	SEL Box Security Events OS		\$11.39	K	31%	\$7.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	BSE-2001-2500OS	SEL Box Security Events OS		\$18.53	K	31%	\$12.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	BSE-20K-25KOS	SEL Box Security Events OS		\$12.74	K	31%	\$8.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	BSE-2501-4000OS	SEL Box Security Events OS		\$17.37	K	31%	\$11.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	BSE-251-500OS	SEL Box Security Events OS		\$32.05	K	31%	\$22.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	BSE-30K-50KOS	SEL Box Security Events OS		\$21.36	K	31%	\$14.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	BSE-4001-6000OS	SEL Box Security Events OS		\$16.22	K	31%	\$11.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	BSE-501-750OS	SEL Box Security Events OS		\$25.87	K	31%	\$18.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	BSE-50K-100KOS	SEL Box Security Events OS		\$11.97	K	31%	\$8.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	BSE-51-100OS	SEL Box Security Events OS		\$53.67	K	31%	\$37.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	BSE-6001-8000OS	SEL Box Security Events OS		\$15.06	K	31%	\$10.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	BSE-751-1000OS	SEL Box Security Events OS		\$23.94	K	31%	\$16.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	BSE-8001-10KOS	SEL Box Security Events OS		\$14.29	K	31%	\$9.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	C_ENT1YR	SEL BOOMI Enterprise Connection		\$900.00	K	31%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	C_SML1YR	SEL BOOMI Small Business Connection		\$65.00	K	31%	\$44.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	C_STD1YR	SEL BOOMI Standard Connection		\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	CA-DEVK-F	SEL CA-DEVK-F		\$22,605.00	K	31%	\$15,597.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CA-DEVK-LIC-F	SEL CA-DEVK-LIC-F		\$1.10	K	31%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CD4PE1000019999S	SEL CD4PE 1000019999 Stand		\$164.62	K	31%	\$113.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE10002499PL	SEL CD4PE 1000-2499 Prp Lic Only		\$466.15	K	31%	\$321.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE1002499S	SEL CD4PE 1000-2499 Stand		\$148.61	K	31%	\$104.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE100249PL	SEL CD4PE 100-249 Prp Lic Only		\$701.54	K	31%	\$484.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE100249PPRMS	SEL CD4PE 100-249 Prp Prm Supp		\$246.15	K	31%	\$169.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE100249S	SEL CD4PE 100-249 Stand		\$243.08	K	31%	\$167.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE100249SPRM	SEL CD4PE 100-249 Prm		\$386.15	K	31%	\$266.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE10K19999S	SEL CD4PE 1000019999 Prem		\$198.46	K	31%	\$138.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE10K19999PL	SEL CD4PE 1000019999 Prp Lic Only		\$358.46	K	31%	\$247.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE10K19999PPS	SEL CD4PE 1000019999 Prp Prm Supp		\$126.15	K	31%	\$87.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE199S	SEL CD4PE 1-99 Stand		\$261.54	K	31%	\$180.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE1K2499PPS	SEL CD4PE 1000-2499 Prp Prm Supp		\$163.08	K	31%	\$112.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE1K2499SP	SEL CD4PE 1000-2499 Prm		\$255.38	K	31%	\$176.2										

		NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	CDP-CSP-C-1Y	SEL Cloudera Stream Processing-CM-1 Year		\$27,692.31	K	31%	\$19,107.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDLU10002499PL	SEL LfR CD4PE Perp Lic Only 1000-2499		\$73.85	K	31%	\$50.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU10002499PRMS	SEL LfR CD4PE Perp Prem Supp 1000-2499		\$26.15	K	31%	\$18.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU10002499SPRM	SEL LfR CD4PE Sub Prem 1000-2499		\$36.92	K	31%	\$25.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU10004999P	SEL LfR CD4PE Sub Prem 1000-4999		\$41.54	K	31%	\$28.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU10004999PL	SEL LfR CD4PE Perp Lic Only1000-4999		\$47.31	K	31%	\$32.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU10004999PS	SEL LfR CD4PE Perp Prem Supp 1000-4999		\$85.38	K	31%	\$58.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU10004999SPRM	SEL LfR CD4PE Sub Prem 1000-4999		\$30.00	K	31%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU100249PL	SEL LfR CD4PE Perp Lic Only 100-249		\$93.08	K	31%	\$63.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU100249PRMS	SEL LfR CD4PE Perp Prem Supp 100-249		\$112.31	K	31%	\$77.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU100249SPRM	SEL LfR CD4PE Sub Prem 100-249		\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU100249S	SEL LfR CD4PE Sub Std 100-249		\$41.54	K	31%	\$28.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU100249SPRM	SEL LfR CD4PE Sub Prem 100-249		\$43.53	K	31%	\$30.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU100499P	SEL LfR CD4PE Sub Prem 100-499		\$63.08	K	31%	\$43.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU100499PL	SEL LfR CD4PE Perp Lic Only 100-499		\$113.85	K	31%	\$78.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU100499PS	SEL LfR CD4PE Perp Prem Supp 100-499		\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU100499SPRM	SEL LfR CD4PE Sub Prem 100-499		\$58.46	K	31%	\$40.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU10K19999P	SEL LfR CD4PE Sub Std 10k-19999		\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU10K19999PS	SEL LfR CD4PE Sub Std 10k-19999		\$26.15	K	31%	\$18.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU10K19999SPRM	SEL LfR CD4PE Sub Prem 10k-19999		\$32.31	K	31%	\$22.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU199S	SEL LfR CD4PE Sub Std 1-99		\$46.15	K	31%	\$31.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU20K4999P	SEL LfR CD4PE Sub Prem 20k-4999		\$44.62	K	31%	\$30.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU20K4999PL	SEL LfR CD4PE Perp Lic Only 20k-4999		\$50.77	K	31%	\$35.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU20K4999PRMS	SEL LfR CD4PE Perp Prem Supp 20k-4999		\$18.46	K	31%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU20K4999SPRM	SEL LfR CD4PE Sub Prem 20k-4999		\$26.15	K	31%	\$18.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU25004999P	SEL LfR CD4PE Sub Prem 2500-4999		\$27.69	K	31%	\$19.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU25004999PL	SEL LfR CD4PE Perp Lic Only 2500-4999		\$70.77	K	31%	\$48.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU25004999PRMS	SEL LfR CD4PE Perp Prem Supp 2500-4999		\$24.62	K	31%	\$16.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU25004999SPRM	SEL LfR CD4PE Sub Prem 2500-4999		\$35.38	K	31%	\$24.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU250499P	SEL LfR CD4PE Sub Prem 2500-4999		\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU250499PL	SEL LfR CD4PE Perp Lic Only 250-499		\$90.77	K	31%	\$62.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU250499PS	SEL LfR CD4PE Sub Prem 250-499		\$32.31	K	31%	\$22.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU250499SPRM	SEL LfR CD4PE Sub Prem 250-499		\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU250499S	SEL LfR CD4PE Sub Prem 250-499		\$49.23	K	31%	\$33.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU5000999P	SEL LfR CD4PE Sub Prem 5000-9999		\$64.62	K	31%	\$44.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU5000999PL	SEL LfR CD4PE Sub Prem 5000-9999		\$27.69	K	31%	\$19.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU5000999PRMS	SEL LfR CD4PE Sub Prem 5000-9999		\$32.08	K	31%	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU5000999SPRM	SEL LfR CD4PE Sub Prem 5000-9999		\$32.31	K	31%	\$22.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU5000P	SEL LfR CD4PE Sub Prem 5000+		\$36.92	K	31%	\$25.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU5000P	SEL LfR CD4PE Sub Prem 5000+		\$41.00	K	31%	\$28.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU5000PL	SEL LfR CD4PE Perp Lic Only 5000+		\$74.00	K	31%	\$50.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU5000PS	SEL LfR CD4PE Perp Prem Supp 5000+		\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU5000S	SEL LfR CD4PE Sub Std 5000+		\$34.62	K	31%	\$23.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU5000SPRM	SEL LfR CD4PE Sub Prem 500-999		\$50.46	K	31%	\$34.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU5000999P	SEL LfR CD4PE Sub Prem 500-999		\$91.08	K	31%	\$62.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU5000999PL	SEL LfR CD4PE Sub Prem 500-999		\$27.69	K	31%	\$19.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU5000999PRMS	SEL LfR CD4PE Sub Prem 500-999		\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU5000999SPRM	SEL LfR CD4PE Sub Prem 500-999		\$41.54	K	31%	\$28.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU500999SPRM	SEL LfR CD4PE Sub Prem 500-999		\$44.62	K	31%	\$30.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU50KPL	SEL LfR CD4PE Perp Lic Only 50k+		\$49.23	K	31%	\$33.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU50KPRMS	SEL LfR CD4PE Perp Prem Supp 50k+		\$16.92	K	31%	\$11.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU50KS	SEL LfR CD4PE Sub Std 50k+		\$23.08	K	31%	\$15.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU50KSPRM	SEL LfR CD4PE Sub Prem 50k+		\$26.15	K	31%	\$18.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDP-DC-COMPUTE	SEL CDP Compute Price per CCU		\$115.38	K	31%	\$79.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDP-DC-GOLD-ACPL	SEL Cloudera CDP Data Center Sub 1 Node		\$12,307.69	K	31%	\$8,302.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDP-DC-STORAGE	SEL CDP Storage Price Per TB		\$38.46	K	31%	\$26.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDP-PVC-BASE-BUS	SEL Cloudera Pvt Cloud Base Ed-Business		\$15,384.62	K	31%	\$10,615.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDP-PVC-BASE-SLT	SEL CDP Pvt Cloud Base Ed-Bus. Select		\$17,692.31	K	31%	\$12,207.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDP-PVC-BASE-STD	SEL CDP Pvt Cloud Base Ed-Standard		\$12,307.69	K	31%	\$8,492.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDP-STREAM-4Y	SEL Cloudera Data Plat Stream Ed-4yrSub		\$15,384.62	K	31%	\$10,615.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDP-STREAM-PROMK	SEL Cloudera Data Plat Stream Ed-Promo		\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDP-STRMBASE-1Y	SEL Cloudera DataPlatStrm MfgBase-AnnSub		\$6,923.08	K	31%	\$4,776.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CEADC-BRNZ	SEL Cloudera Analytic Brnz TB (100 min)		\$787.69	K	31%	\$543.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEADC-GOLD	SEL Cloudera Analytic Gold TB (100 min)		\$984.62	K	31%	\$679.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEADN-BRNZ	SEL Cloudera Analytic Brnz Node (10 min)		\$7,876.92	K	31%	\$5,435.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEADN-GOLD	SEL Cloudera Analytic Gold Node (10 min)		\$9,846.15	K	31%	\$6,793.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEBC-BRNZ-I	SEL Cloudera Essentials Bronze TB 100min		\$196.92	K	31%	\$135.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEBC-GOLD-I	SEL Cloudera Essentials Gold TB 100min		\$246.15	K	31%	\$169.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEBN-BRNZ-I	SEL Cloudera Essentials Bronze Node10min		\$1,969.23	K	31%	\$1,358.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEBN-GOLD-I	SEL Cloudera Essentials Gold Node 10min		\$2											





BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER		
5	CF4SDDCM/SC	SEL CF4-SDDCM-VS-C )		\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4SDDCM/SC-I	SEL CF4-SDDCM-VS-C )		\$1,795.95	K	31%	\$1,239.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4SDDCM/SC-K	SEL CF4-SDDCM-VS-C )		\$1,804.32	K	31%	\$1,244.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4STDC	SEL CF4-STD-C )		\$13,995.00	K	31%	\$9,650.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4STDC-I	SEL CF4-STD-C )		\$16,374.15	K	31%	\$11,208.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4STDC-K	SEL CF4-STD-C )		\$16,510.88	K	31%	\$11,392.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4STDESC	SEL CF4-STD-ES-C )		\$11,995.00	K	31%	\$8,276.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4STDESC-I	SEL CF4-STD-ES-C )		\$14,034.15	K	31%	\$9,683.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4STDESC-K	SEL CF4-STD-ES-C )		\$14,135.76	K	31%	\$9,753.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4STRC	SEL CF4-STR-C )		\$17,995.00	K	31%	\$12,416.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4STRC-I	SEL CF4-STR-C )		\$21,054.15	K	31%	\$14,527.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4STRC-K	SEL CF4-STR-C )		\$21,184.49	K	31%	\$14,617.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF-B3-VS6-ADV-F	SEL CF-B3-VS6-ADV-F		\$14,789.50	K	31%	\$10,204.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CF-B3-VS6-ENT-F	SEL CF-B3-VS6-ENT-F		\$15,768.50	K	31%	\$10,880.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CF-B3-VS6-STD-F	SEL CF-B3-VS6-STD-F		\$10,972.50	K	31%	\$7,571.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CF-CPU-B1-F	SEL CF-CPU-B1-F		\$14,448.50	K	31%	\$9,969.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CF-CPU-B2-F	SEL CF-CPU-B2-F		\$10,609.50	K	31%	\$7,320.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CF-ENT-F	SEL CF-ENT-F		\$26,394.50	K	31%	\$18,212.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CF-PCES-ENT-F	SEL CF-PCES-ENT-F		\$19,794.50	K	31%	\$13,658.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CF-SDDC3-M100-F	SEL CF-SDDC3-M100-F		\$3,393.50	K	31%	\$2,341.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CF-SDDC3-M10-F	SEL CF-SDDC3-M10-F		\$339.90	K	31%	\$234.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CF-SDDC3-MAC-F	SEL CF-SDDC3-MAC-F		\$1,688.50	K	31%	\$1,165.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL-11-150S	SEL Collector OS		\$4,054.05	K	31%	\$2,797.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	CL-1-50S	SEL Collector OS		\$9,009.00	K	31%	\$6,216.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	CL-16-200S	SEL Collector OS		\$3,648.65	K	31%	\$2,517.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	CL18-ADV-F	SEL CL18-ADV-F		\$9,124.50	K	31%	\$6,295.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18ENTADVUGF	SEL CL18-ENT-ADV-UG-F		\$7,837.50	K	31%	\$5,407.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18ENTENTUGF	SEL CL18-ENT-ENT-UG-F		\$9,487.50	K	31%	\$6,546.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18-ENT-F	SEL CL18-ENT-F		\$10,774.50	K	31%	\$7,434.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18ENTSTDUGF	SEL CL18-ENT-STD-UG-F		\$4,977.50	K	31%	\$3,434.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18EPLADVUGF	SEL CL18-EPL-ADV-UG-F		\$7,089.50	K	31%	\$4,891.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18EPLENTUGF	SEL CL18-EPL-ENT-UG-F		\$8,739.50	K	31%	\$6,030.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18EPLSTDUGF	SEL CL18-EPL-STD-UG-F		\$4,229.50	K	31%	\$2,918.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18OENTADVUGF	SEL CL18-OENT-ADV-UG-F		\$6,594.50	K	31%	\$4,550.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18OENTENTUGF	SEL CL18-OENT-ENT-UG-F		\$8,244.50	K	31%	\$5,688.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18OENTSTDUGF	SEL CL18-OENT-STD-UG-F		\$3,734.50	K	31%	\$2,575.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18OEPADVUGF	SEL CL18-OEPL-ADV-UG-F		\$5,841.00	K	31%	\$4,030.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18OEPLENTUGF	SEL CL18-OEPL-ENT-UG-F		\$7,491.00	K	31%	\$5,168.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18OEPSTDUGF	SEL CL18-OEPL-STD-UG-F		\$2,981.00	K	31%	\$2,056.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18STDADVUGF	SEL CL18-STD-ADV-UG-F		\$8,833.00	K	31%	\$6,094.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18STDENTUGF	SEL CL18-STD-ENT-UG-F		\$10,648.00	K	31%	\$7,347.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18STD-F	SEL CL18-STD-F		\$6,264.50	K	31%	\$4,322.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18STDSTDUGF	SEL CL18-STD-STD-UG-F		\$5,687.00	K	31%	\$3,924.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL19ADV-C	SEL CL19-ADV-C )		\$8,815.00	K	31%	\$6,082.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ADV-C-I	SEL CL19-ADV-C )		\$10,313.55	K	31%	\$7,116.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ADV-C-K	SEL CL19-ADV-C )		\$10,334.72	K	31%	\$7,130.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7ADVUC	SEL CL19-ENT7-ADV-UG-C )		\$7,458.00	K	31%	\$5,146.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7ADVUC-I	SEL CL19-ENT7-ADV-UG-C )		\$8,725.96	K	31%	\$6,020.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7ADVUC-K	SEL CL19-ENT7-ADV-UG-C )		\$8,832.79	K	31%	\$6,094.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7ENTUC	SEL CL19-ENT7-ENT-UG-C )		\$9,038.00	K	31%	\$6,298.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7ENTUC-I	SEL CL19-ENT7-ENT-UG-C )		\$10,574.46	K	31%	\$7,296.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7ENTUC-K	SEL CL19-ENT7-ENT-UG-C )		\$10,549.28	K	31%	\$7,279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7STDUC	SEL CL19-ENT7-STD-UG-C )		\$4,688.00	K	31%	\$3,234.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7STDUC-I	SEL CL19-ENT7-STD-UG-C )		\$5,496.96	K	31%	\$3,794.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7STDUC-K	SEL CL19-ENT7-STD-UG-C )		\$5,520.23	K	31%	\$3,808.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENTC	SEL CL19-ENT-C )		\$10,395.00	K	31%	\$7,172.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENTC-I	SEL CL19-ENT-C )		\$12,162.15	K	31%	\$8,391.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENTC-K	SEL CL19-ENT-C )		\$12,051.21	K	31%	\$8,315.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL7ADVUC	SEL CL19-EPL7-ADV-UG-C )		\$6,765.00	K	31%	\$4,687.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL7ADVUC-I	SEL CL19-EPL7-ADV-UG-C )		\$7,915.05	K	31%	\$5,461.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL7ADVUC-K	SEL CL19-EPL7-ADV-UG-C )		\$8,046.06	K	31%	\$5,551.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL7ENTUC	SEL CL19-EPL7-ENT-UG-C )		\$8,345.00	K	31%	\$5,758.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL7ENTUC-I	SEL CL19-EPL7-ENT-UG-C )		\$9,763.65	K	31%	\$6,736.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL7ENTUC-K	SEL CL19-EPL7-ENT-UG-C )		\$9,762.55	K	31%	\$6,736.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL7STDUC	SEL CL19-EPL7-STD-UG-C )		\$3,995.00	K	31%	\$2,756.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL7STDUC-I	SEL CL19-EPL7-STD-UG-C )		\$4,674.15	K	31%	\$3,225.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL7STDUC-K	SEL CL19-EPL7-STD-UG-C )		\$4,708.09	K	31%	\$3,248.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OELSTDUGC	SEL CL19-OEL-STD-UG-C )		\$2,846.00	K	31%	\$1,983.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OELSTDUGC-I	SEL CL19-OEL-STD-UG-C )		\$3,329.82	K	31%	\$2,297.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OELSTDUGC-K	SEL CL19-OEL-STD-UG-C )		\$3,351.98	K	31%	\$2,312.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OENTETUGC	SEL CL19-OENT-ET-UG-C )		\$7,870.00	K	31%	\$5,430.30	\$0.00	\$0.00	\$0.0							





BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER		
5	DAAZ-501-750OS	SEL DatAdvantage - Azure OS		\$56.05	K	31%	\$38.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAAZ-50K-100KOS	SEL DatAdvantage - Azure OS		\$25.93	K	31%	\$17.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAAZ-51-100OS	SEL DatAdvantage - Azure OS		\$116.28	K	31%	\$80.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAAZ-6001-8000OS	SEL DatAdvantage - Azure OS		\$32.63	K	31%	\$22.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAAZ-751-1000OS	SEL DatAdvantage - Azure OS		\$51.87	K	31%	\$35.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAAZ-8001-10KOS	SEL DatAdvantage - Azure OS		\$30.95	K	31%	\$21.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-0-50OS	SEL DatAdvantage - DS OS		\$256.11	K	31%	\$176.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-1001-1500OS	SEL DatAdvantage - DS OS		\$73.36	K	31%	\$50.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-100K-150KOS	SEL DatAdvantage - DS OS		\$38.61	K	31%	\$26.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-101-250OS	SEL DatAdvantage - DS OS		\$140.28	K	31%	\$96.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-10K-20KOS	SEL DatAdvantage - DS OS		\$45.05	K	31%	\$31.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-1501-2000OS	SEL DatAdvantage - DS OS		\$66.28	K	31%	\$45.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-150K-OS	SEL DatAdvantage - DS OS		\$37.97	K	31%	\$26.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-2001-2500OS	SEL DatAdvantage - DS OS		\$61.78	K	31%	\$42.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-20K-35KOS	SEL DatAdvantage - DS OS		\$42.47	K	31%	\$29.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-2501-4000OS	SEL DatAdvantage - DS OS		\$57.92	K	31%	\$39.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-251-500OS	SEL DatAdvantage - DS OS		\$106.82	K	31%	\$73.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-35K-50KOS	SEL DatAdvantage - DS OS		\$41.18	K	31%	\$28.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-4001-6000OS	SEL DatAdvantage - DS OS		\$54.05	K	31%	\$37.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-501-750OS	SEL DatAdvantage - DS OS		\$86.23	K	31%	\$59.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-50K-100KOS	SEL DatAdvantage - DS OS		\$39.90	K	31%	\$27.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-51-100OS	SEL DatAdvantage - DS OS		\$178.89	K	31%	\$123.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-6001-8000OS	SEL DatAdvantage - DS OS		\$50.19	K	31%	\$34.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-751-1000OS	SEL DatAdvantage - DS OS		\$79.79	K	31%	\$55.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-8001-10KOS	SEL DatAdvantage - DS OS		\$47.62	K	31%	\$32.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-0-50OS	SEL DatAdvantage - EXOL OS		\$256.11	K	31%	\$176.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-1001-1500OS	SEL DatAdvantage - EXOL OS		\$73.36	K	31%	\$50.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-100K-150KOS	SEL DatAdvantage - EXOL OS		\$38.61	K	31%	\$26.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-101-250OS	SEL DatAdvantage - EXOL OS		\$140.28	K	31%	\$96.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-10K-20KOS	SEL DatAdvantage - EXOL OS		\$45.05	K	31%	\$31.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-1501-2000OS	SEL DatAdvantage - EXOL OS		\$66.28	K	31%	\$45.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-150K-OS	SEL DatAdvantage - EXOL OS		\$37.97	K	31%	\$26.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-2001-2500OS	SEL DatAdvantage - EXOL OS		\$61.78	K	31%	\$42.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-20K-35KOS	SEL DatAdvantage - EXOL OS		\$42.47	K	31%	\$29.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-2501-4000OS	SEL DatAdvantage - EXOL OS		\$57.92	K	31%	\$39.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-251-500OS	SEL DatAdvantage - EXOL OS		\$106.82	K	31%	\$73.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-35K-50KOS	SEL DatAdvantage - EXOL OS		\$41.18	K	31%	\$28.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-4001-6000OS	SEL DatAdvantage - EXOL OS		\$54.05	K	31%	\$37.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-501-750OS	SEL DatAdvantage - EXOL OS		\$86.23	K	31%	\$59.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-50K-100KOS	SEL DatAdvantage - EXOL OS		\$39.90	K	31%	\$27.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-51-100OS	SEL DatAdvantage - EXOL OS		\$178.89	K	31%	\$123.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-6001-8000OS	SEL DatAdvantage - EXOL OS		\$50.19	K	31%	\$34.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-751-1000OS	SEL DatAdvantage - EXOL OS		\$79.79	K	31%	\$55.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-8001-10KOS	SEL DatAdvantage - EXOL OS		\$47.62	K	31%	\$32.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-0-50OS	SEL DatAdvantage for Exchange OS		\$256.11	K	31%	\$176.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-1001-1500OS	SEL DatAdvantage for Exchange OS		\$73.36	K	31%	\$50.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-100K-150KOS	SEL DatAdvantage for Exchange OS		\$38.61	K	31%	\$26.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-101-250OS	SEL DatAdvantage for Exchange OS		\$140.28	K	31%	\$96.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-10K-20KOS	SEL DatAdvantage for Exchange OS		\$45.05	K	31%	\$31.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-1501-2000OS	SEL DatAdvantage for Exchange OS		\$66.28	K	31%	\$45.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-150K-OS	SEL DatAdvantage for Exchange OS		\$37.97	K	31%	\$26.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-2001-2500OS	SEL DatAdvantage for Exchange OS		\$61.78	K	31%	\$42.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-20K-35KOS	SEL DatAdvantage for Exchange OS		\$42.47	K	31%	\$29.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-2501-4000OS	SEL DatAdvantage for Exchange OS		\$57.92	K	31%	\$39.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-251-500OS	SEL DatAdvantage for Exchange OS		\$106.82	K	31%	\$73.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-35K-50KOS	SEL DatAdvantage for Exchange OS		\$41.18	K	31%	\$28.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-4001-6000OS	SEL DatAdvantage for Exchange OS		\$54.05	K	31%	\$37.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-501-750OS	SEL DatAdvantage for Exchange OS		\$86.23	K	31%	\$59.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-50K-100KOS	SEL DatAdvantage for Exchange OS		\$39.90	K	31%	\$27.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-51-100OS	SEL DatAdvantage for Exchange OS		\$178.89	K	31%	\$123.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-6001-8000OS	SEL DatAdvantage for Exchange OS		\$50.19	K	31%	\$34.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-751-1000OS	SEL DatAdvantage for Exchange OS		\$79.79	K	31%	\$55.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-8001-10KOS	SEL DatAdvantage for Exchange OS		\$47.62	K	31%	\$32.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-0-50OS	SEL DatAdvantage - OD OS		\$256.11	K	31%	\$176.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-1001-1500OS	SEL DatAdvantage - OD OS		\$73.36	K	31%	\$50.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-100K-150KOS	SEL DatAdvantage - OD OS		\$38.61	K	31%	\$26.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-101-250OS	SEL DatAdvantage - OD OS		\$140.28	K	31%	\$96.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-10K-20KOS	SEL DatAdvantage - OD OS		\$45.05	K	31%	\$31.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-1501-2000OS	SEL DatAdvantage - OD OS		\$66.28	K	31%	\$45.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-150K-OS	SEL DatAdvantage - OD OS		\$37.97	K	31%	\$26.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-2001-2500OS	SEL DatAdvantage - OD OS		\$61.78	K	31%	\$42.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-20K-35KOS	SEL DatAdvantage - OD OS		\$42.47	K	31%	\$29.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-2501-4000OS	SEL DatAdvantage - OD OS		\$57.92	K	31%	\$39.96	\$0.00	\$0.00	\$0.00	\$						

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER		
5	DASO-1001-1500OS	SEL DatAdvantage - SPOL OS		\$73.36	K	31%	\$50.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASO-100K-150KOS	SEL DatAdvantage - SPOL OS		\$38.61	K	31%	\$26.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASO-101-250OS	SEL DatAdvantage - SPOL OS		\$140.28	K	31%	\$96.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASO-10K-20KOS	SEL DatAdvantage - SPOL OS		\$45.05	K	31%	\$31.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASO-1501-2000OS	SEL DatAdvantage - SPOL OS		\$66.28	K	31%	\$45.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASO-150K-OS	SEL DatAdvantage - SPOL OS		\$37.97	K	31%	\$26.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASO-2001-2500OS	SEL DatAdvantage - SPOL OS		\$61.78	K	31%	\$42.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASO-20K-35KOS	SEL DatAdvantage - SPOL OS		\$42.47	K	31%	\$29.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASO-2501-4000OS	SEL DatAdvantage - SPOL OS		\$57.92	K	31%	\$39.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASO-251-500OS	SEL DatAdvantage - SPOL OS		\$106.82	K	31%	\$73.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASO-35K-50KOS	SEL DatAdvantage - SPOL OS		\$41.18	K	31%	\$28.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASO-4001-6000OS	SEL DatAdvantage - SPOL OS		\$54.05	K	31%	\$37.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASO-501-750OS	SEL DatAdvantage - SPOL OS		\$86.23	K	31%	\$59.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASO-50K-100KOS	SEL DatAdvantage - SPOL OS		\$39.90	K	31%	\$27.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASO-51-1000OS	SEL DatAdvantage - SPOL OS		\$178.89	K	31%	\$123.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASO-8001-8000OS	SEL DatAdvantage - SPOL OS		\$50.19	K	31%	\$34.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASO-751-1000OS	SEL DatAdvantage - SPOL OS		\$79.79	K	31%	\$55.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASO-8001-10KOS	SEL DatAdvantage - SPOL OS		\$47.62	K	31%	\$32.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASP-0-50OS	SEL DatAdvantage - SP OS		\$256.11	K	31%	\$176.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASP-1001-1500OS	SEL DatAdvantage - SP OS		\$73.36	K	31%	\$50.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASP-100K-150KOS	SEL DatAdvantage - SP OS		\$38.61	K	31%	\$26.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASP-101-250OS	SEL DatAdvantage - SP OS		\$140.28	K	31%	\$96.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASP-10K-20KOS	SEL DatAdvantage - SP OS		\$45.05	K	31%	\$31.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASP-1501-2000OS	SEL DatAdvantage - SP OS		\$66.28	K	31%	\$45.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASP-150K-OS	SEL DatAdvantage - SP OS		\$37.97	K	31%	\$26.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASP-2001-2500OS	SEL DatAdvantage - SP OS		\$61.78	K	31%	\$42.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASP-20K-35KOS	SEL DatAdvantage - SP OS		\$42.47	K	31%	\$29.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASP-2501-4000OS	SEL DatAdvantage - SP OS		\$57.92	K	31%	\$39.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASP-251-500OS	SEL DatAdvantage - SP OS		\$106.82	K	31%	\$73.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASP-35K-50KOS	SEL DatAdvantage - SP OS		\$41.18	K	31%	\$28.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASP-4001-6000OS	SEL DatAdvantage - SP OS		\$54.05	K	31%	\$37.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASP-501-750OS	SEL DatAdvantage - SP OS		\$86.23	K	31%	\$59.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASP-50K-100KOS	SEL DatAdvantage - SP OS		\$39.90	K	31%	\$27.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASP-51-1000OS	SEL DatAdvantage - SP OS		\$178.89	K	31%	\$123.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASP-8001-8000OS	SEL DatAdvantage - SP OS		\$50.19	K	31%	\$34.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASP-751-1000OS	SEL DatAdvantage - SP OS		\$79.79	K	31%	\$55.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DASP-8001-10KOS	SEL DatAdvantage - SP OS		\$47.62	K	31%	\$32.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-0-50OS	SEL DatAdvantage - NIX OS		\$256.11	K	31%	\$176.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-1001-1500OS	SEL DatAdvantage - NIX OS		\$73.36	K	31%	\$50.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-100K-150KOS	SEL DatAdvantage - NIX OS		\$38.61	K	31%	\$26.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-101-250OS	SEL DatAdvantage - NIX OS		\$140.28	K	31%	\$96.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-10K-20KOS	SEL DatAdvantage - NIX OS		\$45.05	K	31%	\$31.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-1501-2000OS	SEL DatAdvantage - NIX OS		\$66.28	K	31%	\$45.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-150K-OS	SEL DatAdvantage - NIX OS		\$37.97	K	31%	\$26.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-2001-2500OS	SEL DatAdvantage - NIX OS		\$61.78	K	31%	\$42.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-20K-35KOS	SEL DatAdvantage - NIX OS		\$42.47	K	31%	\$29.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-2501-4000OS	SEL DatAdvantage - NIX OS		\$57.92	K	31%	\$39.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-251-500OS	SEL DatAdvantage - NIX OS		\$106.82	K	31%	\$73.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-35K-50KOS	SEL DatAdvantage - NIX OS		\$41.18	K	31%	\$28.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-4001-6000OS	SEL DatAdvantage - NIX OS		\$54.05	K	31%	\$37.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-501-750OS	SEL DatAdvantage - NIX OS		\$86.23	K	31%	\$59.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-50K-100KOS	SEL DatAdvantage - NIX OS		\$39.90	K	31%	\$27.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-51-1000OS	SEL DatAdvantage - NIX OS		\$178.89	K	31%	\$123.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-8001-8000OS	SEL DatAdvantage - NIX OS		\$50.19	K	31%	\$34.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-751-1000OS	SEL DatAdvantage - NIX OS		\$79.79	K	31%	\$55.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-8001-10KOS	SEL DatAdvantage - NIX OS		\$47.62	K	31%	\$32.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-0-50OS	SEL DatAdvantage for Windows OS		\$256.11	K	31%	\$176.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-1001-1500OS	SEL DatAdvantage for Windows OS		\$73.36	K	31%	\$50.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-100K-150KOS	SEL DatAdvantage for Windows OS		\$38.61	K	31%	\$26.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-101-250OS	SEL DatAdvantage for Windows OS		\$140.28	K	31%	\$96.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-10K-20KOS	SEL DatAdvantage for Windows OS		\$45.05	K	31%	\$31.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-1501-2000OS	SEL DatAdvantage for Windows OS		\$66.28	K	31%	\$45.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-150K-OS	SEL DatAdvantage for Windows OS		\$37.97	K	31%	\$26.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-2001-2500OS	SEL DatAdvantage for Windows OS		\$61.78	K	31%	\$42.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-20K-35KOS	SEL DatAdvantage for Windows OS		\$42.47	K	31%	\$29.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-2501-4000OS	SEL DatAdvantage for Windows OS		\$57.92	K	31%	\$39.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-251-500OS	SEL DatAdvantage for Windows OS		\$106.82	K	31%	\$73.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-35K-50KOS	SEL DatAdvantage for Windows OS		\$41.18	K	31%	\$28.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-4001-6000OS	SEL DatAdvantage for Windows OS		\$54.05	K	31%	\$37.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-501-750OS	SEL DatAdvantage for Windows OS		\$86.23	K	31%	\$59.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-50K-100KOS	SEL DatAdvantage for Windows OS		\$39.90	K	31%	\$27.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-51-1000OS	SEL DatAdvantage for Windows OS		\$178.89	K	31%	\$123.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-8001-8000OS	SEL DatAdvantage for Windows OS		\$50.19	K	31%	\$34.63	\$0.									





BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	DCOD-4001-6000OS	SEL DCF for OneDrive OS		\$38.92	K	31%	\$26.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-501-750OS	SEL DCF for OneDrive OS		\$62.08	K	31%	\$42.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-50K-100KOS	SEL DCF for OneDrive OS		\$28.73	K	31%	\$19.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-51-100OS	SEL DCF for OneDrive OS		\$128.80	K	31%	\$88.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-6001-8000OS	SEL DCF for OneDrive OS		\$36.14	K	31%	\$24.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-751-1000OS	SEL DCF for OneDrive OS		\$57.45	K	31%	\$39.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-8001-10KOS	SEL DCF for OneDrive OS		\$34.29	K	31%	\$23.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOS-0-50OS	SEL DCF for SP Online + OneDrive OS		\$276.60	K	31%	\$190.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOS-1001-1500OS	SEL DCF for SP Online + OneDrive OS		\$79.23	K	31%	\$54.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOS-100K-150KOS	SEL DCF for SP Online + OneDrive OS		\$41.70	K	31%	\$28.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOS-101-250OS	SEL DCF for SP Online + OneDrive OS		\$151.51	K	31%	\$104.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOS-10K-20KOS	SEL DCF for SP Online + OneDrive OS		\$48.65	K	31%	\$33.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOS-1501-2000OS	SEL DCF for SP Online + OneDrive OS		\$71.58	K	31%	\$49.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOS-150K-OS	SEL DCF for SP Online + OneDrive OS		\$41.00	K	31%	\$28.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOS-2001-2500OS	SEL DCF for SP Online + OneDrive OS		\$66.72	K	31%	\$46.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOS-20K-35KOS	SEL DCF for SP Online + OneDrive OS		\$45.87	K	31%	\$31.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOS-2501-4000OS	SEL DCF for SP Online + OneDrive OS		\$62.55	K	31%	\$43.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOS-251-500OS	SEL DCF for SP Online + OneDrive OS		\$115.37	K	31%	\$79.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOS-35K-50KOS	SEL DCF for SP Online + OneDrive OS		\$44.48	K	31%	\$30.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOS-4001-6000OS	SEL DCF for SP Online + OneDrive OS		\$58.38	K	31%	\$40.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOS-501-750OS	SEL DCF for SP Online + OneDrive OS		\$93.13	K	31%	\$64.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOS-50K-100KOS	SEL DCF for SP Online + OneDrive OS		\$43.09	K	31%	\$29.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOS-51-100OS	SEL DCF for SP Online + OneDrive OS		\$193.20	K	31%	\$133.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOS-6001-8000OS	SEL DCF for SP Online + OneDrive OS		\$54.21	K	31%	\$37.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOS-751-1000OS	SEL DCF for SP Online + OneDrive OS		\$86.18	K	31%	\$59.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOS-8001-10KOS	SEL DCF for SP Online + OneDrive OS		\$51.43	K	31%	\$35.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCP-2-FAN-FB	SEL Fan unit front to back airflow		\$310.77	K	31%	\$214.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DCP-2-PSU-AC-FB	SEL AC PSU for DCP platform		\$553.85	K	31%	\$382.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DCP-2-PSU-DC-FB	SEL DC PSU for DCP platform		\$738.46	K	31%	\$509.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DCP-M40-PAMM-ER	SEL 40Chan D921-960 OSCD-40km PAMMNRZCh		\$51,427.69	K	31%	\$35,485.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DCP-M40-PAMM-ZR	SEL 40 channel D921-D960, 40-80km, mixed		\$55,735.38	K	31%	\$38,457.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DCP-M8-PAMM	SEL 8 channel OSC, 0-50km, PAMM		\$31,863.08	K	31%	\$21,985.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DCSO-0-50OS	SEL DCF for SharePoint Online OS		\$184.40	K	31%	\$127.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-1001-1500OS	SEL DCF for SharePoint Online OS		\$52.82	K	31%	\$36.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-100K-150KOS	SEL DCF for SharePoint Online OS		\$27.80	K	31%	\$19.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-101-250OS	SEL DCF for SharePoint Online OS		\$101.00	K	31%	\$69.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-10K-20KOS	SEL DCF for SharePoint Online OS		\$32.43	K	31%	\$22.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-1501-2000OS	SEL DCF for SharePoint Online OS		\$47.72	K	31%	\$32.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-150K-OS	SEL DCF for SharePoint Online OS		\$27.34	K	31%	\$18.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-2001-2500OS	SEL DCF for SharePoint Online OS		\$44.48	K	31%	\$30.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-20K-35KOS	SEL DCF for SharePoint Online OS		\$30.58	K	31%	\$21.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-2501-4000OS	SEL DCF for SharePoint Online OS		\$41.70	K	31%	\$28.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-251-500OS	SEL DCF for SharePoint Online OS		\$76.91	K	31%	\$53.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-35K-50KOS	SEL DCF for SharePoint Online OS		\$29.65	K	31%	\$20.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-4001-6000OS	SEL DCF for SharePoint Online OS		\$38.92	K	31%	\$26.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-501-750OS	SEL DCF for SharePoint Online OS		\$62.08	K	31%	\$42.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-50K-100KOS	SEL DCF for SharePoint Online OS		\$28.73	K	31%	\$19.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-51-100OS	SEL DCF for SharePoint Online OS		\$128.80	K	31%	\$88.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-6001-8000OS	SEL DCF for SharePoint Online OS		\$36.14	K	31%	\$24.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-751-1000OS	SEL DCF for SharePoint Online OS		\$57.45	K	31%	\$39.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-8001-10KOS	SEL DCF for SharePoint Online OS		\$34.29	K	31%	\$23.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DELL-CE	SEL Dell Customer Ed		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL
5	DELL-CLN-CE	SEL DELL Client Cust Ed		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL CLIENT
5	DELL-CLN-HW	SEL DELL Client Hardware		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL CLIENT
5	DELL-CLN-HWM	SEL DELL Client Hardware Mtn		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL CLIENT
5	DELL-CLN-PS	SEL DELL Client Prof. Ser		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL CLIENT
5	DELL-CLN-SW	SEL DELL Client Software		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL CLIENT
5	DELL-CLN-SWM	SEL DELL Client Software Mtn		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL CLIENT
5	DELL-HW	SEL Dell Hardware		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL
5	DELL-HWM	SEL Dell Hardware Maintenance		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL
5	DELL-NTW-CE	SEL DELL Networking Cust Ed		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NTW
5	DELL-NTW-HW	SEL DELL Networking Hardware		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NTW
5	DELL-NTW-HWM	SEL DELL Networking Hardware Mtn		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NTW
5	DELL-NTW-PS	SEL DELL Networking Prof. Ser		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NTW
5	DELL-NTW-SW	SEL DELL Networking Software		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NTW
5	DELL-NTW-SWM	SEL DELL Networking Software Mtn		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NTW
5	DELL-PS	SEL Dell PS Deploy		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL
5	DELL-SVR-CE	SEL DELL Server Cust Ed		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL SERVER
5	DELL-SVR-HW	SEL DELL Server Hardware		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL SERVER
5	DELL-SVR-HWM	SEL DELL Server Hardware Mtn		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL SERVER
5	DELL-SVR-PS	SEL DELL Server Prof. Ser		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL SERVER
5	DELL-SVR-SWM	SEL DELL Server Software Mtn		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL SERVER
5	DELL-SW	SEL Dell Software		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL
5	DELL-SWM	SEL Dell Software Maintenance		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL
5	DFXSECSB18TB	SELECT Archiver for ECS 10-100TB Lic		\$433.85	K	31%	\$299.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSECSB17TB	SELECT Archiver for ECS 101-250TB Lic		\$404.82	K	31%	\$279.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSECSB16TB	SELECT Archiver for ECS 251-500TB Lic		\$355.38	K	31%	\$245.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSECSB19TB	SELECT Archiver for ECS 501-750TB Lic		\$307.69	K											

		NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DFXSMBB14TB	SELECT DefendX MB 2501-3072TB License		\$163.08	K	31%	\$112.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSMBB8TB	SELECT DefendX MB 10-100TB License		\$434.85	K	31%	\$299.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSMBB7TB	SELECT DefendX MB 101-250TB License		\$404.62	K	31%	\$279.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSMBB9TB	SELECT DefendX MB 251-500TB License		\$255.38	K	31%	\$176.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSMBB9TB	SELECT DefendX MB 501-750TB License		\$307.69	K	31%	\$212.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSQFSB1TB	SELECT DefendX CT-QFS 10-100TB License		\$590.77	K	31%	\$407.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSQFSB2TB	SELECT DefendX CT-QFS 101-250TB License		\$653.08	K	31%	\$388.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSQFSB3TB	SELECT DefendX CT-QFS 251-500TB License		\$529.23	K	31%	\$365.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSQFSB4TB	SELECT DefendX CT-QFS 501-750TB License		\$498.46	K	31%	\$343.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSQFSB5TB	SELECT DefendX CT-QFS 751-1024TB License		\$466.15	K	31%	\$321.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSQFSB6TB	SELECT DefendX CT-QFS 1025+TB License		\$366.15	K	31%	\$252.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSQFSB7TB	SELECT DefendX VS 100-250TB License		\$384.62	K	31%	\$265.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSQFSB8TB	SELECT DefendX VS 251-500TB License		\$349.23	K	31%	\$240.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSQFSB9TB	SELECT DefendX VS 501-750TB License		\$312.31	K	31%	\$215.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSQFSB4TB	SELECT DefendX VS 751-1024TB License		\$276.92	K	31%	\$191.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSQFSB5TB	SELECT DefendX VS 1025+TB License		\$241.54	K	31%	\$166.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DM-CAT-ED	SEL Boom! DATA CATALOG EDITION LICENSE		\$2,083.25	K	31%	\$1,437.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM!
5	DM-CAT-UJ	SEL Boom! DATA CATALOG USER		\$91.50	K	31%	\$63.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM!
5	DM-PREP-ENT	SEL Boom! Data Prep Ent. Edit License		\$20,833.25	K	31%	\$14,374.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM!
5	DM-PREP-PP	SEL Boom! Data Prep Pro Plus Edit Lic.		\$16,666.50	K	31%	\$11,499.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM!
5	DM-PREP-PRO	SEL Boom! DATA PREP PRO EDITION LICENSE		\$6,250.00	K	31%	\$4,312.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM!
5	DM-PREP-WN	SEL Boom! DATA PREPARATION WORKER NODES		\$666.50	K	31%	\$462.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM!
5	DM-PRE-UJ	SEL Boom! DATA PREPARATION USER		\$170.75	K	31%	\$117.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM!
5	DMS-8000-LMA-ANN	SEL CDSI Appliance Pair Unlim Loc Mig 1y		\$653,846.15	K	31%	\$451,153.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-8000-LMA-PMU	SEL CDSI Upg Add pMotion DMS-8000-LMA 1Y		\$163,461.54	K	31%	\$112,788.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-8000-LMA-RLU	SEL CDSI Upg to Remote Lic DMS-8000-LMA		\$326,923.08	K	31%	\$225,923.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-8000-LMA-RLU	SEL CDSI 1Y renewal of DMS-8000-LMA-ANN		\$607,692.31	K	31%	\$419,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-8000-LMS-ANN	SEL CDSI PerSite Unlim W Rem pMotion 1Y		\$2,453,846.15	K	31%	\$1,693,153.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L1	SEL CDSI Local Cap PerTB Up to 100TB		\$430.77	K	31%	\$297.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L2	SEL CDSI Local Cap PerTB 100-500TB		\$346.15	K	31%	\$238.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L3	SEL CDSI Local Cap PerTB 500-1000TB		\$292.31	K	31%	\$201.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L4	SEL CDSI Local Cap PerTB 1000-2000TB		\$246.15	K	31%	\$169.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L5	SEL CDSI Local Cap PerTB Over 2,000TB		\$215.38	K	31%	\$148.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L-PMOTN1	SEL CDSI LocMigCap pMotion Add Upto100TB		\$184.62	K	31%	\$127.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L-PMOTN2	SEL CDSI LocMigCap pMotion Add 100-500TB		\$153.85	K	31%	\$106.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L-PMOTN3	SEL CDSI LocMigCap pMotion Add500-1000TB		\$123.08	K	31%	\$84.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L-PMOTN4	SEL CDSI LocMigCap pMotion Add Over 1KTB		\$107.69	K	31%	\$74.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-R1	SEL CDSI Remote Mig Cap PerTB Upto 100TB		\$861.54	K	31%	\$594.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-R2	SEL CDSI Remote Mig Cap PerTB 100-500TB		\$769.23	K	31%	\$530.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-R3	SEL CDSI Remote Mig Cap PerTB 500-1000TB		\$692.31	K	31%	\$479.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-R4	SEL CDSI Remote Mig Cap PerTB Over1000TB		\$615.38	K	31%	\$424.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-S1	SEL CDSI Scrubbing Cap PerTB Up to 100TB		\$107.69	K	31%	\$74.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-S2	SEL CDSI Scrubbing Cap PerTB 100-500TB		\$76.92	K	31%	\$53.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-S3	SEL CDSI Scrubbing Cap PerTB 500-1000TB		\$61.54	K	31%	\$42.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-S4	SEL CDSI Scrubbing Cap PerTB Over 1000TB		\$46.15	K	31%	\$31.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DM-UNLOCK	SEL Data Marshal Unlock Key		\$5,641.54	K	31%	\$3,892.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	DP-0-500S	SEL DataPrivilege OS		\$166.47	K	31%	\$114.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-1001-1500OS	SEL DataPrivilege OS		\$47.68	K	31%	\$32.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-100K-150KOS	SEL DataPrivilege OS		\$25.10	K	31%	\$17.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-101-250KOS	SEL DataPrivilege OS		\$91.18	K	31%	\$62.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-10K-20KOS	SEL DataPrivilege OS		\$29.28	K	31%	\$20.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-1501-2000OS	SEL DataPrivilege OS		\$43.08	K	31%	\$29.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-150K-OS	SEL DataPrivilege OS		\$24.68	K	31%	\$17.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-2001-2500OS	SEL DataPrivilege OS		\$40.15	K	31%	\$27.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-20K-35KOS	SEL DataPrivilege OS		\$27.61	K	31%	\$19.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-2501-4000OS	SEL DataPrivilege OS		\$37.64	K	31%	\$25.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-251-500OS	SEL DataPrivilege OS		\$69.43	K	31%	\$47.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-35K-60KOS	SEL DataPrivilege OS		\$26.77	K	31%	\$18.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-4001-6000OS	SEL DataPrivilege OS		\$35.14	K	31%	\$24.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-501-750OS	SEL DataPrivilege OS		\$56.05	K	31%	\$38.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-50K-100KOS	SEL DataPrivilege OS		\$25.93	K	31%	\$17.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-51-100OS	SEL DataPrivilege OS		\$116.28	K	31%	\$80.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-8001-8000OS	SEL DataPrivilege OS		\$32.63	K	31%	\$22.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-751-1000OS	SEL DataPrivilege OS		\$51.87	K	31%	\$35.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-8001-10KOS	SEL DataPrivilege OS		\$30.95	K	31%	\$21.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-0-500S	SEL DataPrivilege for SharePoint OS		\$166.47	K	31%	\$114.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-1001-1500OS	SEL DataPrivilege for SharePoint OS		\$47.68	K	31%	\$32.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-100K-150KOS	SEL DataPrivilege for SharePoint OS		\$25.10	K	31%	\$17.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-101-250OS	SEL DataPrivilege for SharePoint OS		\$91.18	K	31%	\$62.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-10K-20KOS	SEL DataPrivilege for SharePoint OS		\$29.28	K	31%	\$20.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-1501-2000OS	SEL DataPrivilege for SharePoint OS		\$43.08	K	31%	\$29.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-150K-OS	SEL DataPrivilege for SharePoint OS		\$24.68	K	31%	\$17.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-2001-2500OS	SEL DataPrivilege for SharePoint OS		\$40.15	K	31%	\$27.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-20K-35KOS	SEL DataPrivilege for SharePoint OS		\$27.61	K	31%	\$19.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-2501-4000OS	SEL DataPrivilege for SharePoint OS		\$37.64	K	31%	\$25.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-251-500OS	SEL DataPrivilege for SharePoint OS		\$69.43	K	31%	\$47.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-35K-60KOS	SEL DataPrivilege for SharePoint OS		\$26.77	K	31%	\$18.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-4001-6000OS	SEL DataPrivilege for SharePoint OS		\$35.14	K	31%	\$24.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-501-750OS	SEL DataPrivilege for SharePoint OS		\$56.05	K	31%	\$38.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-50K-100KOS	SEL DataPrivilege for SharePoint OS		\$25.93	K	31%	\$17.89	\$0.00	\$0.00	\$0.00	\$0.0				

		NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DS-16G-ER-D5413	SEL-SFP+, 16/8/4Gbps, FC, D9290, 13db, 40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-16G-ER-D5494	SEL-SFP+, 16/8/4Gbps, FC, D9280, 13db, 40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-16G-ER-D5575	SEL-SFP+, 16/8/4Gbps, FC, D9270, 13db, 40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-16G-ER-D5655	SEL-SFP+, 16/8/4Gbps, FC, D9260, 13db, 40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-16G-ER-D5736	SEL-SFP+, 16/8/4Gbps, FC, D9250, 13db, 40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-16G-ER-D5817	SEL-SFP+, 16/8/4Gbps, FC, D9240, 13db, 40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-16G-ER-D5898	SEL-SFP+, 16/8/4Gbps, FC, D9230, 13db, 40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-16G-ER-D5979	SEL-SFP+, 16/8/4Gbps, FC, D9220, 13db, 40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-16G-ER-D6061	SEL-SFP+, 16/8/4Gbps, FC, D9210, 13db, 40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-2001-2500OS	SEL DataAlert Suite OS		\$61.78	K	31%	\$42.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-20K-35KOS	SEL DataAlert Suite OS		\$29.30	K	31%	\$20.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-2501-4000OS	SEL DataAlert Suite OS		\$57.92	K	31%	\$39.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-251-5000S	SEL DataAlert Suite OS		\$106.82	K	31%	\$73.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-32G-IR-D4851	SEL-SFP28, 32/16/8G FC, D9360, 7db, 10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D4932	SEL-SFP28, 32/16/8G FC, D9350, 7db, 10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5012	SEL-SFP28, 32/16/8G FC, D9340, 7db, 10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5092	SEL-SFP28, 32/16/8G FC, D9330, 7db, 10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5172	SEL-SFP28, 32/16/8G FC, D9320, 7db, 10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5252	SEL-SFP28, 32/16/8G FC, D9310, 7db, 10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5333	SEL-SFP28, 32/16/8G FC, D9300, 7db, 10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5413	SEL-SFP28, 32/16/8G FC, D9290, 7db, 10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5494	SEL-SFP28, 32/16/8G FC, D9280, 7db, 10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5575	SEL-SFP28, 32/16/8G FC, D9270, 7db, 10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5655	SEL-SFP28, 32/16/8G FC, D9260, 7db, 10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5736	SEL-SFP28, 32/16/8G FC, D9250, 7db, 10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5817	SEL-SFP28, 32/16/8G FC, D9240, 7db, 10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5898	SEL-SFP28, 32/16/8G FC, D9230, 7db, 10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5979	SEL-SFP28, 32/16/8G FC, D9220, 7db, 10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D6061	SEL-SFP28, 32/16/8G FC, D9210, 7db, 10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-35K-50KOS	SEL DataAlert Suite OS		\$41.18	K	31%	\$28.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-4001-6000OS	SEL DataAlert Suite OS		\$54.05	K	31%	\$37.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-501-7500S	SEL DataAlert Suite OS		\$86.23	K	31%	\$59.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-50K-100KOS	SEL DataAlert Suite OS		\$39.90	K	31%	\$27.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-51-1000S	SEL DataAlert Suite OS		\$178.89	K	31%	\$123.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-8001-8000OS	SEL DataAlert Suite OS		\$50.19	K	31%	\$34.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-751-10000S	SEL DataAlert Suite OS		\$70.79	K	31%	\$49.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-8001-10KOS	SEL DataAlert Suite OS		\$47.62	K	31%	\$32.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-0-500S	SEL Data Transport Engine OS		\$153.67	K	31%	\$106.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-1001-15000S	SEL Data Transport Engine OS		\$44.02	K	31%	\$30.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-100K-150KOS	SEL Data Transport Engine OS		\$24.17	K	31%	\$15.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-101-2500S	SEL Data Transport Engine OS		\$83.17	K	31%	\$58.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-10K-20KOS	SEL Data Transport Engine OS		\$27.03	K	31%	\$18.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-1501-20000S	SEL Data Transport Engine OS		\$39.77	K	31%	\$27.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-150K-OS	SEL Data Transport Engine OS		\$22.78	K	31%	\$15.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-2001-25000S	SEL Data Transport Engine OS		\$37.07	K	31%	\$25.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-20K-35KOS	SEL Data Transport Engine OS		\$25.48	K	31%	\$17.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-2501-40000S	SEL Data Transport Engine OS		\$34.75	K	31%	\$23.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-251-5000S	SEL Data Transport Engine OS		\$64.09	K	31%	\$44.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-35K-50KOS	SEL Data Transport Engine OS		\$24.71	K	31%	\$17.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-4001-60000S	SEL Data Transport Engine OS		\$32.43	K	31%	\$22.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-501-7500S	SEL Data Transport Engine OS		\$51.74	K	31%	\$35.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-50K-100KOS	SEL Data Transport Engine OS		\$23.94	K	31%	\$16.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-51-1000S	SEL Data Transport Engine OS		\$107.34	K	31%	\$74.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-8001-8000OS	SEL Data Transport Engine OS		\$30.12	K	31%	\$20.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-751-10000S	SEL Data Transport Engine OS		\$47.88	K	31%	\$33.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-8001-10KOS	SEL Data Transport Engine OS		\$28.57	K	31%	\$19.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-0-500S	SEL DataAnswers - WIN OS		\$128.06	K	31%	\$88.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-1000L	SEL DataAnswers for 100 users		\$44,917.00	K	31%	\$30,992.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-1001-15000S	SEL DataAnswers - WIN OS		\$36.68	K	31%	\$25.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-100K-150KOS	SEL DataAnswers - WIN OS		\$19.31	K	31%	\$13.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-100KL	SEL DataAnswers for 100000 users		\$2,376,563.00	K	31%	\$1,639,828.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-101-2500S	SEL DataAnswers - WIN OS		\$70.14	K	31%	\$48.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-10K-20KOS	SEL DataAnswers - WIN OS		\$22.52	K	31%	\$15.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-10KL	SEL DataAnswers for 10000 users		\$266,175.00	K	31%	\$183,600.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-1500L	SEL DataAnswers for 1500 users		\$59,889.00	K	31%	\$41,323.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-1501-20000S	SEL DataAnswers - WIN OS		\$33.14	K	31%	\$22.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-150K	SEL DataAnswers for 150000 users		\$3,493,547.00	K	31%	\$2,410,547.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-150KL	SEL DataAnswers - WIN OS		\$18.98	K	31%	\$13.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-15KL	SEL DataAnswers for 15000 users		\$399,263.00	K	31%	\$275,491.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-2000L	SEL DataAnswers for 2000 users		\$72,089.00	K	31%	\$49,741.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-2001-25000S	SEL DataAnswers - WIN OS		\$30.89	K	31%	\$21.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-20K-35KOS	SEL DataAnswers - WIN OS		\$21.24	K	31%	\$14.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-20KL	SEL DataAnswers for 20000 users		\$505,733.00	K	31%	\$348,955.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-2500L	SEL DataAnswers for 2500 users		\$85,952.00	K	31%	\$59,306.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-2501-40000S	SEL DataAnswers - WIN OS		\$28.98	K	31%	\$19.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-251-5000S	SEL DataAnswers - WIN OS		\$53.41	K	31%	\$36.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-25KL	SEL DataAnswers for 25000 users		\$632,166.00	K	31%	\$436,166.00	\$0.00	\$0.00						





BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER		
5	ECB-5YR-0005000	SEL 5YR Content Bundle Up to 5000 Users		\$1,292,307.69	K	31%	\$891,692.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ECB-5YR-0001000	SEL 5YR Content Bundle Up to 10000 Users		\$1,846,153.85	K	31%	\$1,273,846.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ECM100GQSP28-SR	SEL Kemp ECS CONXN MGR 100GQSP28 SR		\$1,461.54	K	31%	\$1,008.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECM100GQSP28SR2	SEL Kemp ECS CONXN MGR 100GQSP28 SR 2		\$2,023.08	K	31%	\$1,393.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECM100GQSP28SR4	SEL Kemp ECS CONXN MGR 100GQSP28 SR 4		\$5,846.15	K	31%	\$4,033.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECM-25GSP28-SR	SEL Kemp ECS CONXN MGR 25GSP28 SR		\$538.46	K	31%	\$371.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECM-25GSP28-SR4	SEL Kemp ECS CONXN MGR 25GSP28 SR 4		\$2,153.85	K	31%	\$1,486.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECM-25GSP28-SR8	SEL Kemp ECS CONXN MGR 25GSP28 SR 8		\$4,307.69	K	31%	\$2,972.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECM-40GQSP-SR	SEL Kemp ECS CONXN MGR 40GQSP SR		\$692.31	K	31%	\$477.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECM-40GQSP-SR4	SEL Kemp ECS CONXN MGR 40GQSP SR 4		\$2,769.23	K	31%	\$1,910.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECM-40GQSP-SR8	SEL Kemp ECS CONXN MGR 40GQSP SR 8		\$5,538.46	K	31%	\$3,821.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECMGR100H3-CS1	SEL Kemp ECS CONXN Manager 100G H3 Spare		\$34,615.38	K	31%	\$23,894.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECMGR100H3-HA3Y	SEL Kemp ECS CONXN Manager 100G H3 3Y		\$306,692.31	K	31%	\$211,617.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECMGR100H3-HA5Y	SEL Kemp ECS CONXN Manager 100G H3 5Y		\$418,846.15	K	31%	\$289,003.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECMGR-25GH3-CS1	SEL Kemp ECS CONXN Manager 25G H3 Spare		\$28,846.15	K	31%	\$19,903.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECMGR-25GH3-HA3Y	SEL Kemp ECS CONXN Manager 25G H3 3Y		\$256,576.92	K	31%	\$176,348.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECMGR-25GH3-HA5Y	SEL Kemp ECS CONXN Manager 25G H3 5Y		\$349,038.46	K	31%	\$240,836.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECMGR-40GH3-CS1	SEL Kemp ECS CONXN Manager 40G H3 Spare		\$32,692.31	K	31%	\$22,657.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECMGR-40GH3-HA3Y	SEL Kemp ECS CONXN Manager 40G H3 3Y		\$289,653.85	K	31%	\$199,861.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECMGR-40GH3-HA5Y	SEL Kemp ECS CONXN Manager 40G H3 5Y		\$395,576.92	K	31%	\$272,948.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSS2-PRM-12-T4	SEL EMC ECSS2 Premium 12 mo. over 1000TB		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ECSS2 SOFTWARE
5	ECSS2-STC-12-T4	SEL EMC ECSS2 Standard 12 mo. over 1000TB		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ECSS2 SOFTWARE
5	ECSCMGR-10MDAC	SEL Kemp ECS CONXN Manager SFP 10M DAC		\$307.69	K	31%	\$212.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-10MDAC12	SEL Kemp ECS CONXN Manager SFP10M DACx12		\$3,692.31	K	31%	\$2,547.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-10MDAC24	SEL Kemp ECS CONXN Manager SFP10M DACx24		\$7,384.62	K	31%	\$5,095.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-10MDAC48	SEL Kemp ECS CONXN Manager SFP10M DACx48		\$14,769.23	K	31%	\$9,849.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-1MDAC8	SEL Kemp ECS CONXN Manager SFP1M DACx8		\$2,461.54	K	31%	\$1,698.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-1MDAC	SEL Kemp ECS CONXN Manager SFP 1M DAC		\$123.08	K	31%	\$84.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-1MDAC12	SEL Kemp ECS CONXN Manager SFP 1M DACx12		\$1,476.92	K	31%	\$1,019.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-1MDAC24	SEL Kemp ECS CONXN Manager SFP 1M DACx24		\$2,953.85	K	31%	\$2,038.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-1MDAC48	SEL Kemp ECS CONXN Manager SFP 1M DACx48		\$5,927.69	K	31%	\$4,076.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-1MDAC8	SEL Kemp ECS CONXN Manager SFP 1M DACx8		\$984.62	K	31%	\$679.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-3MDAC	SEL Kemp ECS CONXN Manager SFP 3M DAC		\$153.85	K	31%	\$106.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-3MDAC12	SEL Kemp ECS CONXN Manager SFP 3M DACx12		\$1,846.15	K	31%	\$1,273.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-3MDAC24	SEL Kemp ECS CONXN Manager SFP 3M DACx24		\$3,692.31	K	31%	\$2,547.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-3MDAC48	SEL Kemp ECS CONXN Manager SFP 3M DACx48		\$7,384.62	K	31%	\$5,095.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-3MDAC8	SEL Kemp ECS CONXN Manager SFP 3M DACx8		\$1,230.77	K	31%	\$849.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-5MDAC	SEL Kemp ECS CONXN Manager SFP 5M DAC		\$200.00	K	31%	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-5MDAC12	SEL Kemp ECS CONXN Manager SFP 5M DACx12		\$2,400.00	K	31%	\$1,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-5MDAC24	SEL Kemp ECS CONXN Manager SFP 5M DACx24		\$4,800.00	K	31%	\$3,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-5MDAC48	SEL Kemp ECS CONXN Manager SFP 5M DACx48		\$9,600.00	K	31%	\$6,624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-5MDAC8	SEL Kemp ECS CONXN Manager SFP 5M DACx8		\$1,600.00	K	31%	\$1,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-H1-CS1	SEL Kemp ECS Connection Manager H1 Spare		\$8,292.31	K	31%	\$5,721.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-H1-HA3Y	SEL Kemp ECS Connection Manager H1 3Y		\$66,790.77	K	31%	\$46,085.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-H1-HA5Y	SEL Kemp ECS Connection Manager H1 5Y		\$91,076.92	K	31%	\$62,943.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-H2-CS1	SEL Kemp ECS Connection Manager H2 Spare		\$16,923.08	K	31%	\$11,676.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-H2-HA3Y	SEL Kemp ECS Connection Manager H2 3Y		\$136,307.69	K	31%	\$94,052.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-H2-HA5Y	SEL Kemp ECS Connection Manager H2 5Y		\$186,153.85	K	31%	\$128,446.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-H3-CS1	SEL Kemp ECS Connection Manager H3 Spare		\$25,384.62	K	31%	\$17,515.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-H3-HA3Y	SEL Kemp ECS Connection Manager H3 3Y		\$204,461.54	K	31%	\$141,078.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-H3-HA5Y	SEL Kemp ECS Connection Manager H3 5Y		\$279,230.77	K	31%	\$192,699.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-H3M-CS1	SEL Kemp ECS CONXN Manager H3M Spare		\$46,153.85	K	31%	\$31,846.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-H3M-HA3Y	SEL Kemp ECS CONXN Manager H3M 3Y		\$423,876.92	K	31%	\$292,475.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-H3M-HA5Y	SEL Kemp ECS CONXN Manager H3M 5Y		\$563,384.62	K	31%	\$400,535.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFPLR	SEL Kemp ECS CONXN Manager SFP LR		\$423.08	K	31%	\$291.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFPLR12	SEL Kemp ECS CONXN Manager SFP LR x12		\$5,076.92	K	31%	\$3,503.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFPLR24	SEL Kemp ECS CONXN Manager SFP LR x24		\$10,153.85	K	31%	\$7,006.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFPLR48	SEL Kemp ECS CONXN Manager SFP LR x48		\$20,307.69	K	31%	\$14,012.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFPLR8	SEL Kemp ECS CONXN Manager SFP LR x8		\$3,384.62	K	31%	\$2,335.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFSPR	SEL Kemp ECS CONXN Manager SFP SR		\$307.69	K	31%	\$212.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFSPR12	SEL Kemp ECS CONXN Manager SFP SR x12		\$3,692.31	K	31%	\$2,547.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFSPR24	SEL Kemp ECS CONXN Manager SFP SR x24		\$7,384.62	K	31%	\$5,095.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFSPR48	SEL Kemp ECS CONXN Manager SFP SR x48		\$14,769.23	K	31%	\$10,190.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFSPR8	SEL Kemp ECS CONXN Manager SFP SR x8		\$1,107.69	K	31%	\$764.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM1-HA3Y	SEL Kemp ECS Connection Manager VM1 3Y		\$27,261.54	K	31%	\$18,810.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM1-HA5Y	SEL Kemp ECS Connection Manager VM1 5Y		\$37,230.77	K	31%	\$25,699.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM2-HA3Y	SEL Kemp ECS Connection Manager VM2 3Y		\$61,938.46	K	31%	\$42,323.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM2-HA5Y	SEL Kemp ECS Connection Manager VM2 5Y		\$83,769.23	K	31%	\$57,800.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM2-UP1	SEL Kemp VM2 Upgrade to H1 w_3Y Support		\$5,452.31	K	31%	\$3,										

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	EDGE-50K-100KOS	SEL Varonis - EDGE OS		\$25.93	K	31%	\$17.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EDGE-51-1000S	SEL Varonis - EDGE OS		\$116.28	K	31%	\$80.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EDGE-8001-8000OS	SEL Varonis - EDGE OS		\$32.83	K	31%	\$22.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EDGE-75-1000OS	SEL Varonis - EDGE OS		\$51.87	K	31%	\$35.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EDGE-8001-10KOS	SEL Varonis - EDGE OS		\$30.95	K	31%	\$21.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EF-VFRIDGE	VMAX AF DELL FRIDGE		\$12,770.00	K	31%	\$8,811.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NA
5	EGL-0032PA14	SEL Eyeglass Cluster Clg Rep Adv 2 Pack		\$7,235.00	K	31%	\$4,992.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-0032PE14H	SEL Eyeglass 2 Cluster Kit Ent-Installed		\$16,889.23	K	31%	\$11,653.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-0032PE15-P	SEL IGLS 2 CLST KIT ENT-QUICK START PLUS		\$39,838.46	K	31%	\$27,488.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-0032PE15-Q	SEL IGLS 2 CLST KIT ENT-QUICK START		\$26,609.23	K	31%	\$18,360.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-130-14	SEL Eyeglass - Auto SyncIQ Policy FO-FB		\$1,411.00	K	31%	\$973.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL2-SRMALIC	SEL Cluster Storage Monitor Lic v2		\$9,692.31	K	31%	\$6,687.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-AUD-AGIT	SEL Eyeglass Easy Auditor Agent Lic		\$4,946.15	K	31%	\$3,343.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-AUD-LIC	SEL Eyeglass Easy Auditor Feature Lic		\$2,692.31	K	31%	\$1,857.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-CONFIG	SEL Eyeglass Configurator Site License		\$46,154.00	K	31%	\$31,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-EDGE-LIC-2	SEL IsilonSD Edge node VAPP-v2		\$282.00	K	31%	\$194.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-EDGE-LIC-3	SEL ISILONSD EDGE NODE VAPP-V3		\$487.00	K	31%	\$336.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-ENT-ND0E-LIC	SEL EYEGLASS DR MANAGER Enterprise VAPP		\$712.31	K	31%	\$491.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-ES-C1-LIC	SEL Eyeglass Search+Recover 1 ClusterLic		\$10,230.77	K	31%	\$7,059.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-ES-N1-LIC	SEL Eyeglass Search + Recover 1 Node Lic		\$852.31	K	31%	\$588.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-MGD-1-CLST	SEL Superna Managed DR 1 Cluster VtrySub		\$20,840.00	K	31%	\$14,379.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-MGD-1-SRCH	SEL Managed SRCH 1 Cluster Yearly Sub		\$26,024.52	K	31%	\$18,370.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-NODE-1M	SEL Superna Eyeglass DR MSP Node Monthly		\$92.31	K	31%	\$63.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-NTC-1	SEL Node to 1 Cluster DR Conversion		\$11,275.38	K	31%	\$7,780.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-RAND-AGT	SEL Ransomware Defender Agent Lic		\$2,835.38	K	31%	\$1,956.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-RAND-LIC	SEL Ransomware Defender Feature Lic		\$2,127.69	K	31%	\$1,498.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-SRMALIC	SEL Cluster Storage Monitor Lic		\$6,410.00	K	31%	\$4,422.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EMCMAEVAL	SEL 30Day Free Trial of NTP Software M-A		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	EMCOFSEVAL	SEL 30Day Free Trial of NTP Software OFS		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	ENT10PB1YRSB	SELECT DFXS ENT ELA, 10PB 1Yr Sub		\$4,347,000.00	K	31%	\$2,999,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	ENT1PB1YRSB	SELECT DFXS ENT ELA, 1PB 1Yr Sub		\$644,493.77	K	31%	\$444,686.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	ENT3PB1YRSB	SELECT DFXS ENT ELA, 3PB 1Yr Sub		\$1,445,850.77	K	31%	\$997,637.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	ENT5PB1YRSB	SELECT DFXS ENT ELA, 5PB 1Yr Sub		\$2,268,000.00	K	31%	\$1,564,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	ENTAD1PB1YRSB	SELECT DFXS ENT ELA, ADD 1PB 1Yr Sub		\$434,700.00	K	31%	\$299,943.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	ENTCONNTEST	SEL BOOM Enterprise Test Connection		\$450.00	K	31%	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM
5	ESOSAC2A100DC-C	SEL ESO-SA-C2AD-100D-C		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSAC2A100DC-C	SEL ESO-SA-C2AD-100D-C		\$29,250.00	K	31%	\$20,182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSAC2A100DC-C	SEL ESO-SA-C2AD-100D-C		\$29,459.09	K	31%	\$20,326.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSAC2AD100D	SEL ESO-SA-C2AD-100D-C		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSAC2AD100D-C	SEL ESO-SA-C2AD-100D-C		\$29,250.00	K	31%	\$20,182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSAC2AD100DC	SEL ESO-SA-C2AD-100D-C		\$29,459.09	K	31%	\$20,326.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCA100D	SEL ESO-SA-NCAD-100D-C		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCA100DC	SEL ESO-SA-NCAD-100D-C		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCA100DC-C	SEL ESO-SA-NCAD-100D-C		\$1,170.00	K	31%	\$807.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCA100DC-C	SEL ESO-SA-NCAD-100D-C		\$1,176.06	K	31%	\$811.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCA100D-1	SEL ESO-SA-NCAD-100D-C		\$1,170.00	K	31%	\$807.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCA100D-K	SEL ESO-SA-NCAD-100D-C		\$1,176.07	K	31%	\$811.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSAC2AD100DC	SEL ESO-S-C2AD-100D-C		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSAC2AD100DC-C	SEL ESO-S-C2AD-100D-C		\$29,250.00	K	31%	\$20,182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSAC2AD100DC	SEL ESO-S-C2AD-100D-C		\$29,459.09	K	31%	\$20,326.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSNCAD100DC	SEL ESO-S-NCAD-100D-C		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSNCAD100DC-C	SEL ESO-S-NCAD-100D-C		\$1,170.00	K	31%	\$807.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSNCAD100DC-K	SEL ESO-S-NCAD-100D-C		\$1,176.07	K	31%	\$811.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESTE-100-199AN-D	SEL Splunk Ent Sec Term S5up 100-199GBAN		\$1,288.46	K	31%	\$890.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-100-199AP-D	SEL Splunk Ent Sec Term S5up 100-199GBAP		\$346.15	K	31%	\$238.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-100-199EM-D	SEL Splunk Ent Sec Term S5up 100-199GBEM		\$265.38	K	31%	\$183.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-10-199US-D	SEL Splunk Ent Sec Term S5up100-199GBUS		\$230.77	K	31%	\$159.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-10-199AN-D	SEL Splunk Ent Sec Term S5up 10-19GBAN		\$865.38	K	31%	\$597.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-10-199AP-D	SEL Splunk Ent Sec Term S5up 10-19GBAP		\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-10-199EM-D	SEL Splunk Ent Sec Term S5up 10-19GBEM		\$796.15	K	31%	\$549.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-10-199US-D	SEL Splunk Ent Sec Term S5up10-19GBUS		\$692.31	K	31%	\$477.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-1K-1999AN-D	SEL Splunk Ent Sec Term S5up 1K-199GBAN		\$194.71	K	31%	\$134.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-1K-1999AP-D	SEL Splunk Ent Sec Term S5up 1K-199GBAP		\$233.85	K	31%	\$161.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-1K-1999EM-D	SEL Splunk Ent Sec Term S5up 1K-199GBEM		\$179.13	K	31%	\$123.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-1K-1999US-D	SEL Splunk Ent Sec Term S5up1K-199GBUS		\$155.77	K	31%	\$107.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-200-499AN-D	SEL Splunk Ent Sec Term S5up 200-499GBAN		\$223.56	K	31%	\$154.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-200-499AP-D	SEL Splunk Ent Sec Term S5up 200-499GBAP		\$268.27	K	31%	\$185.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-200-499EM-D	SEL Splunk Ent Sec Term S5up 200-499GBEM		\$205.67	K	31%	\$141.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-200-499US-D	SEL Splunk Ent Sec Term S5up200-499GBUS		\$178.85	K	31%	\$123.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-20-49AN-D	SEL Splunk Ent Sec Term S5up 20-49GBAN		\$663.46	K	31%	\$457.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-20-49AP-D	SEL Splunk Ent Sec Term S5up 20-49GBAP		\$796.15	K	31%	\$549.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-20-49EM-D	SEL Splunk Ent Sec Term S5up 20-49GBEM		\$610.38	K	31%	\$421.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-20-49US-D	SEL Splunk Ent Sec Term S5up20-49GBUS		\$530.77	K	31%	\$366.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-2K-4999AN-D	SEL Splunk Ent Sec Term S5up 2K-4999GBAN		\$187.50	K	31%	\$129.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.				





BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	EYEGLOSS-004	SEL EyeGlass Isilon - RTO Reporting		\$1,410.00	K	31%	\$972.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-006	SEL EyeGlass-Folder and Config Migration		\$1,410.00	K	31%	\$972.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-007	SEL EyeGlass - Advanced DR Orchestration		\$2,308.00	K	31%	\$1,592.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-008	SEL EyeGlass - Logging Export		\$285.00	K	31%	\$200.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-130	SEL EyeGlass - Auto Client Wide Failover		\$1,026.00	K	31%	\$707.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-131	SEL EyeGlass - High Availability		\$1,410.00	K	31%	\$972.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-132	SEL EyeGlass - Client Failover Steering		\$2,051.00	K	31%	\$1,415.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-133	SEL EyeGlass - Application Failover		\$1,411.00	K	31%	\$973.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-11	SEL IGLS RHLL-Centos Installer License		\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EZ-VFRIDGE	PowerMax Dell EMC Fridge		\$12,770.00	K	31%	\$8,811.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL EMC FRIDGE
5	FC-0-500S	SEL Framework Connector OS		\$115.25	K	31%	\$79.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-1001-15000S	SEL Framework Connector OS		\$33.01	K	31%	\$22.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-100K-15000S	SEL Framework Connector OS		\$17.37	K	31%	\$11.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-101-2500S	SEL Framework Connector OS		\$63.13	K	31%	\$43.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-10K-20K0S	SEL Framework Connector OS		\$20.27	K	31%	\$13.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-1501-2000S	SEL Framework Connector OS		\$29.83	K	31%	\$20.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-150K-0S	SEL Framework Connector OS		\$17.08	K	31%	\$11.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-2001-2500S	SEL Framework Connector OS		\$27.80	K	31%	\$19.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-20K-35K0S	SEL Framework Connector OS		\$19.11	K	31%	\$13.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-2501-4000S	SEL Framework Connector OS		\$26.06	K	31%	\$17.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-251-5000S	SEL Framework Connector OS		\$48.07	K	31%	\$33.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-35K-50K0S	SEL Framework Connector OS		\$15.53	K	31%	\$10.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-4001-6000S	SEL Framework Connector OS		\$24.32	K	31%	\$16.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-501-7500S	SEL Framework Connector OS		\$38.80	K	31%	\$26.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-50K-100K0S	SEL Framework Connector OS		\$12.95	K	31%	\$9.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-51-1000S	SEL Framework Connector OS		\$80.50	K	31%	\$55.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-601-8000S	SEL Framework Connector OS		\$22.59	K	31%	\$15.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-751-10000S	SEL Framework Connector OS		\$35.91	K	31%	\$24.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-8001-10K0S	SEL Framework Connector OS		\$21.43	K	31%	\$14.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FLOW-CET1	SEL Boomi Flow Standard Edit - Tier 1		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	FLOW-CET2	SEL Boomi Flow Standard Edition - Tier 2		\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	FLOW-CET3	SEL Boomi Flow Standard Edit - Tier 3		\$9,166.66	K	31%	\$6,325.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	FLOW-CET4	SEL Boomi Flow Standard Edition - Tier 4		\$13,333.33	K	31%	\$9,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	FLOW-EET1	SEL Boomi Flow Enterprise Edit - Tier 1		\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	FLOW-EET2	SEL Boomi Flow Enterprise Edit - Tier 2		\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	FLOW-EET3	SEL Boomi Flow Enterprise Edit - Tier 3		\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	FLOW-EET4	SEL Boomi Flow Enterprise Edit - Tier 4		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	FMI-1YR-00000025	SEL 1YR 25-49TB FILE METADATA INDEX		\$769.23	K	31%	\$530.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00000050	SEL 1YR 50-99TB FILE METADATA INDEX		\$634.62	K	31%	\$437.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00000100	SEL 1YR 100-249TB FILE METADATA INDEX		\$519.23	K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00000250	SEL 1YR 250-499TB FILE METADATA INDEX		\$384.62	K	31%	\$269.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00000500	SEL 1YR 500-999TB FILE METADATA INDEX		\$326.52	K	31%	\$225.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00001000	SEL 1YR 1000-1999TB FILE METADATA INDEX		\$269.23	K	31%	\$185.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000025	SEL 3YR 25-49TB FILE METADATA INDEX		\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000050	SEL 3YR 50-99TB FILE METADATA INDEX		\$1,715.46	K	31%	\$1,182.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000100	SEL 3YR 100-249TB FILE METADATA INDEX		\$1,401.92	K	31%	\$967.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000250	SEL 3YR 250-499TB FILE METADATA INDEX		\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000500	SEL 3YR 500-999TB FILE METADATA INDEX		\$882.69	K	31%	\$609.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00001000	SEL 3YR 1000-1999TB FILE METADATA INDEX		\$726.92	K	31%	\$507.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000025	SEL 5YR 25-49TB FILE METADATA INDEX		\$3,076.92	K	31%	\$2,123.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000050	SEL 5YR 50-99TB FILE METADATA INDEX		\$2,538.46	K	31%	\$1,751.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000100	SEL 5YR 100-249TB FILE METADATA INDEX		\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000250	SEL 5YR 250-499TB FILE METADATA INDEX		\$1,538.46	K	31%	\$1,061.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000500	SEL 5YR 500-999TB FILE METADATA INDEX		\$1,307.69	K	31%	\$902.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00001000	SEL 5YR 1000-1999TB FILE METADATA INDEX		\$1,076.92	K	31%	\$743.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FUS11-PRO-F	SEL: FUS11-PRO-F		\$175.99	K	31%	\$121.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS11-PRO-UG-F	SEL: FUS11-PRO-UG-F		\$131.99	K	31%	\$91.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PLAYC	SEL FUS12-PLAY-C )		\$149.00	K	31%	\$102.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PLAYC-I	SEL FUS12-PLAY-C )		\$172.00	K	31%	\$118.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PLAYUGC	SEL FUS12-PLAY-UG-C )		\$79.00	K	31%	\$54.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PLAYUGC-I	SEL FUS12-PLAY-UG-C )		\$79.00	K	31%	\$54.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PLAYUGC-K	SEL FUS12-PLAY-UG-C )		\$91.56	K	31%	\$63.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PROC	SEL FUS12-PRO-C )		\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PROC-I	SEL FUS12-PRO-C )		\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PROC-K	SEL FUS12-PRO-C )		\$229.47	K	31%	\$158.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PROPLUGC	SEL FUS12-PRO-PLAY-UG-C )		\$86.00	K	31%	\$61.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PROPLUGC-I	SEL FUS12-PRO-PLAY-UG-C )		\$86.00	K	31%	\$61.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PROPLUGC-K	SEL FUS12-PRO-PLAY-UG-C )		\$103.05	K	31%	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PROUGC	SEL FUS12-PRO-UG-C )		\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PROUGC-I	SEL FUS12-PRO-UG-C )		\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PROUGC-K	SEL FUS12-PRO-UG-C )		\$114.54	K	31%	\$79.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	GDPR-0-500S	SEL GDPR Patterns OS		\$64.03	K	31%	\$44.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-1001-15000S	SEL GDPR Patterns OS		\$18.34	K	31%	\$12.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-100K-150K0S	SEL GDPR Patterns OS		\$9.65	K	31%	\$6.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-101-2500S	SEL GDPR Patterns OS		\$35.07	K	31%	\$24.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-10K-20K0S	SEL GDPR Patterns OS		\$11.26	K	31%	\$7.77	\$0.00</								

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	HCIESKITC-I	SEL HCI-ES-KIT-C )		\$23,417.55	K	31%	\$16,158.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCIESKITC-K	SEL HCI-ES-KIT-C )		\$23,559.61	K	31%	\$16,256.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCIESKITC-F	SEL HCI-ES-KIT-F )		\$21,873.50	K	31%	\$15,092.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HCIOMKITC	SEL HCI-OM-KIT-C )		\$11,090.00	K	31%	\$7,661.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCIOMKITC-I	SEL HCI-OM-KIT-C )		\$12,975.30	K	31%	\$8,952.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCIOMKITC-K	SEL HCI-OM-KIT-C )		\$13,063.13	K	31%	\$9,013.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCIOMKITC-F	SEL HCI-OM-KIT-F )		\$13,183.50	K	31%	\$9,096.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HCI-RBAD-25VMF	SEL HCI-RBAD-25VMF )		\$27,703.50	K	31%	\$19,115.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HCI-RBEN-25VMF	SEL HCI-RBEN-25VMF )		\$36,283.50	K	31%	\$25,035.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HCI-RBST-25VMF	SEL HCI-RBST-25VMF )		\$17,528.50	K	31%	\$12,094.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HCI-RBV25VC	SEL HCI-RBV-25V-C )		\$27,095.00	K	31%	\$18,695.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCI-RBV25VC-I	SEL HCI-RBV-25V-C )		\$31,701.15	K	31%	\$21,873.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCI-RBV25VC-K	SEL HCI-RBV-25V-C )		\$31,910.82	K	31%	\$22,018.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCI-RSD25VC	SEL HCI-RSD-25V-C )		\$19,395.00	K	31%	\$13,382.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCI-RSD25VC-I	SEL HCI-RSD-25V-C )		\$22,692.15	K	31%	\$15,657.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCI-RSD25VC-K	SEL HCI-RSD-25V-C )		\$22,870.06	K	31%	\$15,780.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCI-STDPCUC	SEL HCI-STD-CPUC-C )		\$3,560.00	K	31%	\$2,456.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCI-STDPCUC-I	SEL HCI-STD-CPUC-C )		\$4,165.20	K	31%	\$2,873.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCI-STDPCUC-K	SEL HCI-STD-CPUC-C )		\$4,194.76	K	31%	\$2,894.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCI-STDPCUF	SEL HCI-STD-CPUF-C )		\$3,916.00	K	31%	\$2,702.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HDP-ENT-1Y	SEL Cloudera HDP Ent Plus Sub 1 Node		\$12,308.00	K	31%	\$8,492.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	HDP-SCHNG-1Y	SEL Spli Search		\$24,615.38	K	31%	\$16,984.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	HEC100C	SEL HZ-ENTC-100-C )		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HEC100C-I	SEL HZ-ENTC-100-C )		\$55,000.00	K	31%	\$37,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HEC100C-K	SEL HZ-ENTC-100-C )		\$52,743.00	K	31%	\$36,392.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HEC100C	SEL HZ-ENTC-10-C )		\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HEC10C-I	SEL HZ-ENTC-10-C )		\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HEC10C-K	SEL HZ-ENTC-10-C )		\$5,274.00	K	31%	\$3,639.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HEN100C	SEL HZ-ENTN-100-C )		\$30,000.00	K	31%	\$20,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HEN100C-I	SEL HZ-ENTN-100-C )		\$33,000.00	K	31%	\$22,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HEN100C-K	SEL HZ-ENTN-100-C )		\$31,594.00	K	31%	\$21,799.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HEN10C	SEL HZ-ENTN-10-C )		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HEN10C-I	SEL HZ-ENTN-10-C )		\$3,300.00	K	31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HEN10C-K	SEL HZ-ENTN-10-C )		\$3,159.00	K	31%	\$2,179.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HFLEX-T1A	SEL Boomi HUB FLEX EDIT - TIER 1		\$260.00	K	31%	\$179.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	HFLEX-T2A	SEL Boomi HUB Flex Edition - Tier II		\$675.00	K	31%	\$469.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	HFLEX-T3A	SEL Boomi HUB Flex Edition - Tier III		\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	HFLEX-T4A	SEL Boomi HUB Flex Edition - Base		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	HFLEX-T5A	SEL Boomi HUB Flex Edition - Standard		\$4,250.00	K	31%	\$2,932.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	HFLEX-T6A	SEL Boomi HUB Flex Edit - Professional		\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	HFLEX-T7A	SEL Boomi HUB Flex Edition - Enterprise		\$9,000.00	K	31%	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	HFLEX-T8A	SEL Boomi HUB Flex Edit - Lrg Ent		\$12,750.00	K	31%	\$8,797.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	HNXEDC100C	SEL HNX-ED-C100-C )		\$76,250.00	K	31%	\$52,612.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HNXEDC100C-I	SEL HNX-ED-C100-C )		\$79,881.25	K	31%	\$54,980.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HNXEDC100C-K	SEL HNX-ED-C100-C )		\$83,129.02	K	31%	\$57,359.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HNXEDC10C	SEL HNX-ED-C10-C )		\$7,625.00	K	31%	\$5,261.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HNXEDC10C-I	SEL HNX-ED-C10-C )		\$7,968.13	K	31%	\$5,498.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HNXEDC10C-K	SEL HNX-ED-C10-C )		\$8,312.90	K	31%	\$5,735.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HUTE-100-249AN-D	SEL Splunk-Hadoop Term+Ssup100-249NAN		\$3,807.89	K	31%	\$2,627.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-100-249AP-D	SEL Splunk-Hadoop Term+Ssup100-249NGAP		\$4,569.23	K	31%	\$3,152.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-100-249EM-D	SEL Splunk-Hadoop Term+Ssup100-249NEM		\$3,503.08	K	31%	\$2,417.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-100-249US-D	SEL Splunk-Hadoop Term+STDSup100-249NdUS		\$3,046.15	K	31%	\$2,101.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-10-24AN-D	SEL Splunk-Hadoop Term+Ssup10-24NAN		\$4,326.92	K	31%	\$2,985.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-10-24AP-D	SEL Splunk-Hadoop Term+Ssup10-24NAP		\$5,192.31	K	31%	\$3,582.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-10-24EM-D	SEL Splunk-Hadoop Term+Ssup10-24NEM		\$3,980.77	K	31%	\$2,746.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-10-24US-D	SEL Splunk-Hadoop Term+STDSup10-24NdUS		\$3,461.54	K	31%	\$2,388.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-250-499AN-D	SEL Splunk-Hadoop Term+Ssup250-499NAN		\$3,461.54	K	31%	\$2,388.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-250-499AP-D	SEL Splunk-Hadoop Term+Ssup250-499NAP		\$4,153.85	K	31%	\$2,866.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-250-499EM-D	SEL Splunk-Hadoop Term+Ssup250-499NEM		\$3,184.62	K	31%	\$2,197.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-250-499US-D	SEL Splunk-Hadoop Term+STDSup250-499NdUS		\$2,769.23	K	31%	\$1,917.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-25-49AN-D	SEL Splunk-Hadoop Term+Ssup25-49NAN		\$4,153.85	K	31%	\$2,866.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-25-49AP-D	SEL Splunk-Hadoop Term+Ssup25-49NAP		\$4,984.62	K	31%	\$3,439.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-25-49EM-D	SEL Splunk-Hadoop Term+Ssup25-49NEM		\$3,821.54	K	31%	\$2,636.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-25-49US-D	SEL Splunk-Hadoop Term+STDSup25-49NdUS		\$3,323.08	K	31%	\$2,292.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-500-999AN-D	SEL Splunk-Hadoop Term+Ssup500-999NAN		\$3,028.85	K	31%	\$2,089.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-500-999AP-D	SEL Splunk-Hadoop Term+Ssup500-999NAP		\$3,634.62	K	31%	\$2,507.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-500-999EM-D	SEL Splunk-Hadoop Term+Ssup500-999NEM		\$2,786.54	K	31%	\$1,922.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-500-999US-D	SEL Splunk-Hadoop Term+STDSup500-999NdUS		\$2,423.08	K	31%	\$1,671.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-50-99AN-D	SEL Splunk-Hadoop Term+Ssup50-99NAN		\$3,980.77	K	31%	\$2,746.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-50-99AP-D	SEL Splunk-Hadoop Term+Ssup50-99NAP		\$4,776.92	K	31%	\$3,296.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-50-99EM-D	SEL Splunk-Hadoop Term+Ssup50-99NEM		\$3,662.31	K	31%	\$2,529.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-50-99US-D	SEL Splunk-Hadoop Term+STDSup50-99NdUS		\$3,184.62	K	31%	\$2,197.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-100-249AN-D	SEL Splunk-Hadoop Term+Psup100-249NAN		\$4,572.69	K	31%	\$3,155.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-100-249AP-D	SEL Splunk-Hadoop Term+Psup100-249NAP		\$5,486.54	K	31%	\$3,785.71	\$0.00								







BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER		
5	H2BAVAEN10UGC-K	SEL H2B-AVA-ENC100-UG-C		\$5,259.73	K	31%	\$3,629.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVANN10UGC	SEL H2B-AVA-ENN100-UG-C		\$2,838.00	K	31%	\$1,958.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVANN10UGC-I	SEL H2B-AVA-ENN100-UG-C		\$2,965.71	K	31%	\$2,046.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVANN10UGC-K	SEL H2B-AVA-ENN100-UG-C		\$3,095.14	K	31%	\$2,135.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVAP100UGC	SEL H2B-AVA-APADN100-UG-C		\$11,330.00	K	31%	\$7,817.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVAP100UGC-I	SEL H2B-AVA-APADN100-UG-C		\$11,839.85	K	31%	\$8,169.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVAP100UGC-K	SEL H2B-AVA-APADN100-UG-C		\$12,373.58	K	31%	\$8,537.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVAPA10UGC	SEL H2B-AVA-APADN100-UG-C		\$1,133.00	K	31%	\$781.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVAPA10UGC-I	SEL H2B-AVA-APADN100-UG-C		\$1,183.99	K	31%	\$816.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVAPA10UGC-K	SEL H2B-AVA-APADN100-UG-C		\$1,237.36	K	31%	\$853.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVEE100UGC	SEL H2B-AVE-ENC100-UG-C		\$44,770.00	K	31%	\$30,891.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVEE100UGC-I	SEL H2B-AVE-ENC100-UG-C		\$46,794.65	K	31%	\$32,281.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVEE100UGC-K	SEL H2B-AVE-ENC100-UG-C		\$48,919.71	K	31%	\$33,754.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVEEN10UGC	SEL H2B-AVE-ENC100-UG-C		\$4,477.00	K	31%	\$3,089.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVEEN10UGC-I	SEL H2B-AVE-ENC100-UG-C		\$4,678.47	K	31%	\$3,228.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVEEN10UGC-K	SEL H2B-AVE-ENC100-UG-C		\$4,891.97	K	31%	\$3,375.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVEN100UGC	SEL H2B-AVE-ENN100-UG-C		\$26,070.00	K	31%	\$17,998.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVEN100UGC-I	SEL H2B-AVE-ENN100-UG-C		\$27,243.15	K	31%	\$18,707.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVEN100UGC-K	SEL H2B-AVE-ENN100-UG-C		\$28,463.07	K	31%	\$19,639.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVEEN10UGC-I	SEL H2B-AVE-ENN100-UG-C		\$2,607.00	K	31%	\$1,798.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVEEN10UGC-K	SEL H2B-AVE-ENN100-UG-C		\$2,724.32	K	31%	\$1,879.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVENN10UGC-K	SEL H2B-AVE-ENN100-UG-C		\$2,846.31	K	31%	\$2,063.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVSA100UGC	SEL H2B-AVS-APADC100-UG-C		\$26,565.00	K	31%	\$18,329.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVSA100UGC-I	SEL H2B-AVS-APADC100-UG-C		\$27,760.43	K	31%	\$19,154.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVSA100UGC-K	SEL H2B-AVS-APADC100-UG-C		\$28,999.39	K	31%	\$20,009.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVSA100UGC	SEL H2B-AVS-APADN100-UG-C		\$1,579.00	K	31%	\$1,089.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVSA100UGC-I	SEL H2B-AVS-APADN100-UG-C		\$1,650.06	K	31%	\$1,138.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVSA100UGC-K	SEL H2B-AVS-APADN100-UG-C		\$1,727.70	K	31%	\$1,192.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVSAP100UGC	SEL H2B-AVS-APADN100-UG-C		\$2,657.00	K	31%	\$1,833.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVSAP100UGC-I	SEL H2B-AVS-APADN100-UG-C		\$2,776.57	K	31%	\$1,915.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVSAP100UGC-K	SEL H2B-AVS-APADN100-UG-C		\$2,899.94	K	31%	\$2,000.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVSE100UGC	SEL H2B-AVS-ENC100-UG-C		\$54,945.00	K	31%	\$37,912.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVSE100UGC-I	SEL H2B-AVS-ENC100-UG-C		\$57,417.53	K	31%	\$39,618.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVSE100UGC-K	SEL H2B-AVS-ENC100-UG-C		\$60,029.11	K	31%	\$41,420.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVSEN10UGC	SEL H2B-AVS-ENC100-UG-C		\$5,495.00	K	31%	\$3,791.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVSEN10UGC-I	SEL H2B-AVS-ENC100-UG-C		\$5,742.28	K	31%	\$3,983.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVSEN10UGC-K	SEL H2B-AVS-ENC100-UG-C		\$6,002.91	K	31%	\$4,142.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVSN100UGC	SEL H2B-AVS-ENN100-UG-C		\$32,835.00	K	31%	\$22,656.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVSN100UGC-I	SEL H2B-AVS-ENN100-UG-C		\$34,312.58	K	31%	\$23,675.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVSN100UGC-K	SEL H2B-AVS-ENN100-UG-C		\$35,894.86	K	31%	\$24,760.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVSN10UGC	SEL H2B-AVS-ENN100-UG-C		\$3,284.00	K	31%	\$2,285.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVSN10UGC-I	SEL H2B-AVS-ENN100-UG-C		\$3,431.78	K	31%	\$2,367.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVSN10UGC-K	SEL H2B-AVS-ENN100-UG-C		\$3,589.49	K	31%	\$2,478.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVSP100UGC	SEL H2B-AVS-APADN100-UG-C		\$15,785.00	K	31%	\$10,891.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVSP100UGC-I	SEL H2B-AVS-APADN100-UG-C		\$16,495.33	K	31%	\$11,381.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BAVSP100UGC-K	SEL H2B-AVS-APADN100-UG-C		\$17,277.05	K	31%	\$11,921.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BE100AERCC	SEL H2B-E100-AERC-C		\$53,450.00	K	31%	\$36,880.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BE100AERCC-I	SEL H2B-E100-AERC-C		\$55,855.25	K	31%	\$38,540.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BE100AERCC-K	SEL H2B-E100-AERC-C		\$58,343.55	K	31%	\$40,257.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BE100AERUGC	SEL H2B-E100-AERC-UG-C		\$20,900.00	K	31%	\$14,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BE100AERUGC-I	SEL H2B-E100-AERC-UG-C		\$21,840.50	K	31%	\$15,089.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BE100AERUGC-K	SEL H2B-E100-AERC-UG-C		\$22,793.44	K	31%	\$15,727.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BE10AERCC	SEL H2B-E10-AERC-C		\$5,345.00	K	31%	\$3,688.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BE10AERCC-I	SEL H2B-E10-AERC-C		\$5,595.53	K	31%	\$3,954.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BE10AERCC-K	SEL H2B-E10-AERC-C		\$5,834.35	K	31%	\$4,025.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BE10AERCUGC	SEL H2B-E10-AERC-UG-C		\$2,090.00	K	31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BE10AERCUGC-I	SEL H2B-E10-AERC-UG-C		\$2,184.05	K	31%	\$1,506.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BE10AERCUGC-K	SEL H2B-E10-AERC-UG-C		\$2,279.34	K	31%	\$1,572.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BEADS100UGC	SEL H2B-EAD-STD100-UG-C		\$18,029.00	K	31%	\$12,440.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BEADS100UGC-I	SEL H2B-EAD-STD100-UG-C		\$18,840.31	K	31%	\$12,999.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BEADS100UGC-K	SEL H2B-EAD-STD100-UG-C		\$19,728.78	K	31%	\$13,612.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BEADST10UGC	SEL H2B-EAD-STD10-UG-C		\$1,803.00	K	31%	\$1,244.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BEADST10UGC-I	SEL H2B-EAD-STD10-UG-C		\$1,894.14	K	31%	\$1,300.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BEADST10UGC-K	SEL H2B-EAD-STD10-UG-C		\$1,972.88	K	31%	\$1,361.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BENAE100UGC	SEL H2B-ENA-ENC100-UG-C		\$17,050.00	K	31%	\$11,764.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BENAE100UGC-I	SEL H2B-ENA-ENC100-UG-C		\$17,817.25	K	31%	\$12,293.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BENAE100UGC-K	SEL H2B-ENA-ENC100-UG-C		\$18,656.14	K	31%	\$12,872.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BENAE10UGC	SEL H2B-ENA-ENC10-UG-C		\$1,705.00	K	31%	\$1,176.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H2BENAE10UGC-I	SEL H2B-ENA-ENC10-UG-C		\$1,781.73	K	31%	\$1,229.39</										



BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	HZBTHIS100UGC-K	SEL HZB-THIN-ST100-UG-C )		\$22,486.98	K	31%	\$15,516.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBTPROS100UGC	SEL HZB-TPRO-ST10-UG-C )		\$2,163.00	K	31%	\$1,492.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBTPROS100UGC-I	SEL HZB-TPRO-ST10-UG-C )		\$2,260.34	K	31%	\$1,559.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBTPROS100UGC-K	SEL HZB-TPRO-ST10-UG-C )		\$2,163.00	K	31%	\$1,492.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBUEME100UGC	SEL HZB-UJEM-ENC-100-UG-C )		\$54,100.00	K	31%	\$37,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBUEME100UGC-I	SEL HZB-UJEM-ENC-100-UG-C )		\$56,534.50	K	31%	\$39,008.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBUEME100UGC-K	SEL HZB-UJEM-ENC-100-UG-C )		\$59,109.71	K	31%	\$40,785.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBUEMEN100UGC	SEL HZB-UJEM-ENC-100-UG-C )		\$5,410.00	K	31%	\$3,732.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBUEMEN100UGC-I	SEL HZB-UJEM-ENC-100-UG-C )		\$5,653.45	K	31%	\$3,900.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBUEMEN100UGC-K	SEL HZB-UJEM-ENC-100-UG-C )		\$5,910.97	K	31%	\$4,078.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBUEMNN100UGC	SEL HZB-UJEM-ENN-100-UG-C )		\$32,960.00	K	31%	\$22,742.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBUEMNN100UGC-I	SEL HZB-UJEM-ENN-100-UG-C )		\$34,443.20	K	31%	\$23,765.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBUEMNN100UGC-K	SEL HZB-UJEM-ENN-100-UG-C )		\$35,971.50	K	31%	\$24,820.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBUEMNN100UGC	SEL HZB-UJEM-ENN-10-UG-C )		\$3,296.00	K	31%	\$2,274.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBUEMNN100UGC-I	SEL HZB-UJEM-ENN-10-UG-C )		\$3,444.32	K	31%	\$2,376.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBUEMNN100UGC-K	SEL HZB-UJEM-ENN-10-UG-C )		\$3,597.15	K	31%	\$2,482.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBVADA100UGC	SEL HZB-VAD-ADC-100-UG-C )		\$23,760.00	K	31%	\$16,394.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBVADA100UGC-I	SEL HZB-VAD-ADC-100-UG-C )		\$24,820.20	K	31%	\$17,132.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBVADA100UGC-K	SEL HZB-VAD-ADC-100-UG-C )		\$25,934.72	K	31%	\$17,894.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBVADA100UGC	SEL HZB-VAD-ADC-10-UG-C )		\$1,639.44	K	31%	\$1,093.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBVADA100UGC-I	SEL HZB-VAD-ADC-10-UG-C )		\$2,482.92	K	31%	\$1,713.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBVADA100UGC-K	SEL HZB-VAD-ADC-10-UG-C )		\$2,593.47	K	31%	\$1,789.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBVADE100UGC	SEL HZB-VAD-ENC-100-UG-C )		\$43,670.00	K	31%	\$30,132.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBVADE100UGC-I	SEL HZB-VAD-ENC-100-UG-C )		\$45,635.15	K	31%	\$31,488.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBVADE100UGC-K	SEL HZB-VAD-ENC-100-UG-C )		\$47,693.84	K	31%	\$32,908.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBVADE100UGC	SEL HZB-VAD-ENC-10-UG-C )		\$4,367.00	K	31%	\$3,013.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBVADE100UGC-I	SEL HZB-VAD-ENC-10-UG-C )		\$4,563.52	K	31%	\$3,148.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBVADE100UGC-K	SEL HZB-VAD-ENC-10-UG-C )		\$4,769.38	K	31%	\$3,290.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBVENS100UGC	SEL HZB-VENT-ST100-UG-C )		\$10,300.00	K	31%	\$7,107.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBVENS100UGC-I	SEL HZB-VENT-ST100-UG-C )		\$10,763.50	K	31%	\$7,426.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBVENS100UGC-K	SEL HZB-VENT-ST100-UG-C )		\$11,224.33	K	31%	\$7,744.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBVENTS10UGC	SEL HZB-VENT-ST10-UG-C )		\$1,030.00	K	31%	\$710.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBVENTS10UGC-I	SEL HZB-VENT-ST10-UG-C )		\$1,076.35	K	31%	\$742.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBVENTS10UGC-K	SEL HZB-VENT-ST10-UG-C )		\$1,122.43	K	31%	\$774.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBWDN100UGC	SEL HZB-WSP-ADN-100-UG-C )		\$11,333.00	K	31%	\$7,819.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBWDN100UGC-I	SEL HZB-WSP-ADN-100-UG-C )		\$11,842.96	K	31%	\$8,171.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBWDN100UGC-K	SEL HZB-WSP-ADN-100-UG-C )		\$12,373.58	K	31%	\$8,537.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBWSADN100UGC	SEL HZB-WSP-ADN-10-UG-C )		\$1,133.00	K	31%	\$781.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBWSADN100UGC-I	SEL HZB-WSP-ADN-10-UG-C )		\$1,183.99	K	31%	\$816.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZBWSADN100UGC-K	SEL HZB-WSP-ADN-10-UG-C )		\$1,237.36	K	31%	\$863.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZVAE100UGC	SEL HZ-VAD-ENTC-100-UG-C )		\$34,000.00	K	31%	\$23,460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZVAE100UGC-I	SEL HZ-VAD-ENTC-100-UG-C )		\$37,400.00	K	31%	\$25,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZVAE100UGC-K	SEL HZ-VAD-ENTC-100-UG-C )		\$35,841.00	K	31%	\$24,730.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZVAE10UGC	SEL HZ-VAD-ENTC-10-UG-C )		\$3,400.00	K	31%	\$2,346.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZVAE10UGC-I	SEL HZ-VAD-ENTC-10-UG-C )		\$3,740.00	K	31%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZVAE10UGC-K	SEL HZ-VAD-ENTC-10-UG-C )		\$3,584.00	K	31%	\$2,472.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZVUADV10UGC	SEL HZ-VU-ADV10-UG-C )		\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZVUADV10UGC-I	SEL HZ-VU-ADV10-UG-C )		\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZVUADV10UGC-K	SEL HZ-VU-ADV10-UG-C )		\$1,419.27	K	31%	\$973.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	IA-PER-T0	SEL InfoArchive 1-5TB		\$76,730.77	K	31%	\$52,944.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	IA-PER-T1	SEL InfoArchive 6-20TB		\$46,038.46	K	31%	\$31,766.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	IA-PER-T2	SEL InfoArchive 21-50TB		\$28,773.85	K	31%	\$19,853.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	IA-PER-T3	SEL InfoArchive 51-100TB		\$16,881.54	K	31%	\$11,648.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	IA-PER-T4	SEL InfoArchive 01-300TB		\$11,050.77	K	31%	\$7,625.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	IA-PER-T5	SEL InfoArchive 301-1000TB		\$6,153.85	K	31%	\$4,246.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	IA-PER-T6	SEL InfoArchive 1001+2000 TB		\$4,615.00	K	31%	\$3,184.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	IA-PER-T7	SEL InfoArchive 2001+5000 TB		\$4,038.00	K	31%	\$2,786.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	IA-PER-T8	SEL InfoArchive 5001+TB		\$3,054.00	K	31%	\$2,121.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	IFLEX	SEL Boom! INTEGRATION FLEX		\$2,083.25	K	31%	\$1,437.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	IGL-CA-009	SEL Eyeglass Isilon Probe-Basic		\$1,795.00	K	31%	\$1,238.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-AC-LIC	SEL Superna Anycopy Cluster License		\$5,527.69	K	31%	\$3,538.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-CB-3YR	SEL IGLS Data Protect 2 CLSTR Bundle 3y		\$47,066.15	K	31%	\$32,475.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-CB-5YR	SEL IGLS Data Protect 2 CLSTR Bundle 5y		\$55,070.77	K	31%	\$37,998.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-ESUITE1-3YR	SEL Enterprise Suite 1 Write CLSTR 3yr		\$63,206.15	K	31%	\$43,612.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-ESUITE1-5YR	SEL Enterprise Suite 1 Write CLSTR 5yr		\$74,590.77	K	31%	\$51,467.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-ESUITE2-3YR	SEL Enterprise Suite 2 Write CLSTR 3yr		\$84,353.85	K	31%	\$58,204.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-ESUITE2-5YR	SEL Enterprise Suite 2 Write CLSTR 5yr		\$102,061.54	K	31%	\$70,422.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-GL-LIC	SEL Genency Cluster License		\$10,256.92	K	31%	\$7,077.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-NB-3YR	SEL IGLS Data Protect 6 Node Bundle 3y		\$38,680.00	K	31%	\$26,689.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-NB-5YR	SEL IGLS Data Protect 6 Node Bundle 5y		\$45,987.69	K	31%	\$31,731.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-NB8-3YR	SEL IGLS Data Protect 8 Node Bundle 3y		\$40,616.92	K	31%	\$28,025.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-NB8-5YR	SEL IGLS Data Protect 8 Node Bundle 5y		\$48,000.00	K	31%	\$33,534.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-OSB-CB-3Y	SEL IGLS Quick Start Bundle 2 CLSTR 3 YR		\$33,435.38												



		NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	IOM-SW3Y-251-400	SEL IOMART SW 3Y 251-400		\$646.00	K	31%	\$445.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-401-600	SEL IOMART SW 3Y 401-600		\$517.00	K	31%	\$356.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-51-150	SEL IOMART SW 3Y 51-150		\$905.00	K	31%	\$624.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-601-1000	SEL IOMART SW 3Y 601-1000		\$3465.00	K	31%	\$2382.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	ISD-ENT-NODE-LIC	SEL EYEGLASS DR MANAGER SDEdge 36TB		\$1,674.00	K	31%	\$1,155.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	ITP-100-199AN-D	SEL Splunk ITSI Perp Lic100-199GB/dayAN		\$865.38	K	31%	\$597.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-100-199AP-D	SEL Splunk ITSI Perp Lic100-199GB/dayAP		\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-100-199EM-D	SEL Splunk ITSI Perp Lic100-199GB/dayEM		\$796.15	K	31%	\$549.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-100-199US-D	SEL Splunk ITSI Perp Lic100-199GB/dayUS		\$692.31	K	31%	\$477.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-10-19AN-D	SEL Splunk ITSI Perp Lic10-19GB/dayAN		\$2,596.15	K	31%	\$1,791.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-10-19AP-D	SEL Splunk ITSI Perp Lic10-19GB/dayAP		\$3,115.38	K	31%	\$2,149.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-10-19EM-D	SEL Splunk ITSI Perp Lic10-19GB/dayEM		\$2,388.46	K	31%	\$1,648.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-10-19US-D	SEL Splunk ITSI Perp Lic10-19GB/dayUS		\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-1K-1999AN-D	SEL Splunk ITSI Perp Lic1K-1999GB/dayAN		\$432.69	K	31%	\$298.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-1K-1999AP-D	SEL Splunk ITSI Perp Lic1K-1999GB/dayAP		\$519.23	K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-1K-1999EM-D	SEL Splunk ITSI Perp Lic1K-1999GB/dayEM		\$398.08	K	31%	\$274.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-1K-1999US-D	SEL Splunk ITSI Perp Lic1K-1999GB/dayUS		\$346.15	K	31%	\$238.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-200-499AN-D	SEL Splunk ITSI Perp Lic200-499GB/dayAN		\$449.62	K	31%	\$309.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-200-499AP-D	SEL Splunk ITSI Perp Lic200-499GB/dayAP		\$778.85	K	31%	\$537.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-200-499EM-D	SEL Splunk ITSI Perp Lic200-499GB/dayEM		\$597.69	K	31%	\$412.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-200-499US-D	SEL Splunk ITSI Perp Lic200-499GB/dayUS		\$519.23	K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-20-49AN-D	SEL Splunk ITSI Perp Lic20-49GB/dayAN		\$1,047.12	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-20-49AP-D	SEL Splunk ITSI Perp Lic20-49GB/dayAP		\$2,336.54	K	31%	\$1,612.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-20-49EM-D	SEL Splunk ITSI Perp Lic20-49GB/dayEM		\$1,791.35	K	31%	\$1,236.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-20-49US-D	SEL Splunk ITSI Perp Lic20-49GB/dayUS		\$1,557.69	K	31%	\$1,074.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP2K-4999AN-D	SEL Splunk ITSI Perp Lic2K-4999GB/dayAN		\$396.92	K	31%	\$273.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-2K-4999AP-D	SEL Splunk ITSI Perp Lic2K-4999GB/dayAP		\$476.54	K	31%	\$328.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-2K-4999EM-D	SEL Splunk ITSI Perp Lic2K-4999GB/dayEM		\$364.62	K	31%	\$251.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-2K-4999US-D	SEL Splunk ITSI Perp Lic2K-4999GB/dayUS		\$317.31	K	31%	\$218.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-500-999AN-D	SEL Splunk ITSI Perp Lic500-999GB/dayAN		\$468.46	K	31%	\$323.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-500-999AP-D	SEL Splunk ITSI Perp Lic500-999GB/dayAP		\$563.08	K	31%	\$388.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-500-999EM-D	SEL Splunk ITSI Perp Lic500-999GB/dayEM		\$431.54	K	31%	\$297.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-500-999US-D	SEL Splunk ITSI Perp Lic500-999GB/dayUS		\$375.00	K	31%	\$258.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-50-99AN-D	SEL Splunk ITSI Perp Lic50-99GB/dayAN		\$1,370.77	K	31%	\$945.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-50-99AP-D	SEL Splunk ITSI Perp Lic50-99GB/dayAP		\$1,644.23	K	31%	\$1,134.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-50-99EM-D	SEL Splunk ITSI Perp Lic50-99GB/dayEM		\$1,261.15	K	31%	\$870.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-50-99US-D	SEL Splunk ITSI Perp Lic50-99GB/dayUS		\$1,096.15	K	31%	\$756.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-5K-9999AN-D	SEL Splunk ITSI Perp Lic5K-9999GB/dayAN		\$361.15	K	31%	\$249.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-5K-9999AP-D	SEL Splunk ITSI Perp Lic5K-9999GB/dayAP		\$432.69	K	31%	\$298.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-5K-9999EM-D	SEL Splunk ITSI Perp Lic5K-9999GB/dayEM		\$332.31	K	31%	\$229.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-5K-9999US-D	SEL Splunk ITSI Perp Lic5K-9999GB/dayUS		\$288.46	K	31%	\$199.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-100-199AN-D	SEL Splunk ITSI Perp UPG100-199GB/dayAN		\$865.38	K	31%	\$597.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-100-199AP-D	SEL Splunk ITSI Perp UPG100-199GB/dayAP		\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-100-199EM-D	SEL Splunk ITSI Perp UPG100-199GB/dayEM		\$796.15	K	31%	\$549.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-100-199US-D	SEL Splunk ITSI Perp UPG100-199GB/dayUS		\$692.31	K	31%	\$477.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-10-19AN-D	SEL Splunk ITSI Perp UPG10-19GB/dayAN		\$2,596.15	K	31%	\$1,791.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-10-19AP-D	SEL Splunk ITSI Perp UPG10-19GB/dayAP		\$3,115.38	K	31%	\$2,149.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-10-19EM-D	SEL Splunk ITSI Perp UPG10-19GB/dayEM		\$2,388.46	K	31%	\$1,648.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-10-19US-D	SEL Splunk ITSI Perp UPG10-19GB/dayUS		\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-1K-1999AN-D	SEL Splunk ITSI Perp UPG1K-1999GB/dayAN		\$432.69	K	31%	\$298.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-1K-1999AP-D	SEL Splunk ITSI Perp UPG1K-1999GB/dayAP		\$519.23	K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-1K-1999EM-D	SEL Splunk ITSI Perp UPG1K-1999GB/dayEM		\$398.08	K	31%	\$274.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-1K-1999US-D	SEL Splunk ITSI Perp UPG1K-1999GB/dayUS		\$346.15	K	31%	\$238.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-200-499AN-D	SEL Splunk ITSI Perp UPG200-499GB/dayAN		\$449.62	K	31%	\$309.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-200-499AP-D	SEL Splunk ITSI Perp UPG200-499GB/dayAP		\$778.85	K	31%	\$537.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-200-499EM-D	SEL Splunk ITSI Perp UPG200-499GB/dayEM		\$597.69	K	31%	\$412.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-200-499US-D	SEL Splunk ITSI Perp UPG200-499GB/dayUS		\$519.23	K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-20-49AN-D	SEL Splunk ITSI Perp UPG20-49GB/dayAN		\$1,047.12	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-20-49AP-D	SEL Splunk ITSI Perp UPG20-49GB/dayAP		\$2,336.54	K	31%	\$1,612.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-20-49EM-D	SEL Splunk ITSI Perp UPG20-49GB/dayEM		\$1,791.35	K	31%	\$1,236.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-20-49US-D	SEL Splunk ITSI Perp UPG20-49GB/dayUS		\$1,557.69	K	31%	\$1,074.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU2K-4999AN-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayAN		\$396.92	K	31%	\$273.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-2K-4999AP-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayAP		\$476.54	K	31%	\$328.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-2K-4999EM-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayEM		\$364.62	K	31%	\$251.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-2K-4999US-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayUS		\$317.31	K	31%	\$218.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU500-999AN-D	SEL Splunk ITSI Perp UPG500-999GB/dayAN		\$468.46	K	31%	\$323.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU500-999AP-D	SEL Splunk ITSI Perp UPG500-999GB/dayAP		\$563.08	K	31%	\$388.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU500-999EM-D	SEL Splunk ITSI Perp UPG500-999GB/dayEM		\$431.54	K	31%	\$297.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU500-999US-D	SEL Splunk ITSI Perp UPG500-999GB/dayUS		\$375.00	K	31%	\$258.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU50-99AN-D	SEL Splunk ITSI Perp UPG50-99GB/dayAN		\$1,370.77	K	31%	\$945.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU50-99AP-D	SEL Splunk ITSI Perp UPG50-99GB/dayAP		\$1,644.23	K	31%	\$1,134.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU50-99EM-D	SEL Splunk ITSI Perp UPG50-99GB/dayEM		\$1,261.15	K	31%	\$870.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU50-99US-D	SEL Splunk ITSI Perp UPG50-99GB/dayUS		\$1,096.15	K	31%	\$756.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU5K-9999AN-D	SEL Splunk ITSI Perp UPG5K-9999GB/dayAN		\$361.15	K	31%	\$249.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU5K-9999AP-D	SEL Splunk ITSI Perp UPG5K-9999GB/dayAP		\$432.69	K	31%	\$298.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU5K-9999EM-D	SEL Splunk ITSI Perp UPG5K-9999GB/dayEM		\$332.31	K	31%	\$229.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0			



		NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	ITU-GS-1000AP-D	SEL Splunk IT TermUPG P5up Buck 1000AP		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITU-GS-1000EM-D	SEL Splunk IT TermUPG P5up Buck 1000EM		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITU-GS-1000US-D	SEL Splunk IT TermUPG P5up Buck 1000US		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITU-GS-1000AD-D	SEL Splunk IT TermUPG P5up Buck 1000AD		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITU-GS-100AP-D	SEL Splunk IT TermUPG P5up Buck 100AP		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITU-GS-100EM-D	SEL Splunk IT TermUPG P5up Buck 100EM		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITU-GS-100US-D	SEL Splunk IT TermUPG P5up Buck 100US		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITU-GS-1AN-D	SEL Splunk IT TermUPG P5up Buck 1AN		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITU-GS-1AP-D	SEL Splunk IT TermUPG P5up Buck 1AP		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITU-GS-1EM-D	SEL Splunk IT TermUPG P5up Buck 1EM		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITU-GS-1US-D	SEL Splunk IT TermUPG P5up Buck 1US		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITUS-1K-1999-EM	SEL Splunk IT TRU SSUp1K-1999GB/dayEM		\$178.85	K	31%	\$123.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITUS-2K-4999-EM	SEL Splunk IT TRU SSUp2K-4999GB/dayEM		\$173.08	K	31%	\$119.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITUS-500-999-EM	SEL Splunk IT TRU SSUp500-999GB/dayEM		\$185.77	K	31%	\$128.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITUS-5K-9999-EM	SEL Splunk IT TRU SSUp5K-9999GB/dayEM		\$166.15	K	31%	\$114.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	LIC-RG-AGT-1Y	SEL RG 1Y SUBSCRIPTION 1 RG SYSTEM AGT		\$23.08	K	31%	\$15.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
5	LIC-RG-AGT-3Y	SEL RG 3Y SUBSCRIPTION 1 RG SYSTEM AGT		\$46.15	K	31%	\$31.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
5	LIC-RG-ORCH-1Y	SEL RG SW SUB. PER TB-BACK END VOLUME 1Y		\$392.31	K	31%	\$270.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
5	LIC-RG-ORCH-3Y	SEL RG SW SUB. PER TB-BACK END VOLUME 3Y		\$753.85	K	31%	\$520.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
5	LIC-RGSTACK10	SEL RG STACK10 SW FOR PRIV. CLOUD		\$184,615.38	K	31%	\$127,384.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
5	LIC-RGSTACK50	SEL RG STACK50 SW FOR PRIV. CLOUD		\$138,461.54	K	31%	\$95,538.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
5	LIC-RGSTACK100	SEL RG STACK100 SW FOR PRIV. CLOUD		\$295,384.62	K	31%	\$205,315.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
5	LIFTCDAPEISITET1	SEL CD4PE Site-Tier 1-Ltr 0 7 4,999		\$5,760.00	K	31%	\$3,974.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	LIFTCDAPEISITET10	SEL CD4PE Site-Tier 10-Ltr 120k-139,999		\$46,081.54	K	31%	\$31,796.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	LIFTCDAPEISITET2	SEL CD4PE Site-Tier 2-Ltr 5k - 9,999		\$7,680.00	K	31%	\$5,292.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	LIFTCDAPEISITET4	SEL CD4PE Site-Tier 4-Ltr 15k 7 24,999		\$9,600.00	K	31%	\$6,624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	LIFTCDAPEISITET5	SEL CD4PE Site-Tier 5-Ltr 25k 7 49,999		\$11,520.00	K	31%	\$11,923.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	LIFTCDAPEISITET6	SEL CD4PE Site-Tier 6-Ltr 50k - 74,999		\$23,040.00	K	31%	\$15,897.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	LIFTCDAPEISITET7	SEL CD4PE Site-Tier 7-Ltr 60k 7 79,999		\$28,801.54	K	31%	\$19,873.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	LIFTCDAPEISITET8	SEL CD4PE Site-Tier 8-Ltr 80k - 99,999		\$34,561.54	K	31%	\$23,847.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	LIFTCDAPEISITET9	SEL CD4PE Site-Tier 9-Ltr 100k -119,999		\$40,321.54	K	31%	\$27,821.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	LM-SFP-DAC-10M	SEL KEMP 10M SFP+ Direct Attached Copper		\$384.62	K	31%	\$265.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	LM-SFP-DAC-1M	SEL KEMP 1M SFP+ Direct Attached Copper		\$153.85	K	31%	\$106.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	LM-SFP-DAC-3M	SEL KEMP 3M SFP+ Direct Attached Copper		\$230.77	K	31%	\$159.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	LM-SFP-DAC-5M	SEL KEMP 5M SFP+ Direct Attached Copper		\$307.69	K	31%	\$212.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	LM-SFP-SR	SEL KEMP SFP+ SR Transceiver 850NM/300M		\$1,369.23	K	31%	\$944.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	LMX15-HA-EMC3Y	SEL KEMP LoadMaster X15 EMC HA 3Y Bundle		\$66,708.00	K	31%	\$46,028.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	LMX15-HA-EMC5Y	SEL KEMP LoadMaster X15 EMC HA 5Y Bundle		\$91,077.00	K	31%	\$62,843.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	LMX25-HA-EMC3Y	SEL KEMP LoadMaster X25 EMC HA 3Y Bundle		\$136,307.09	K	31%	\$94,052.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	LMX25-HA-EMC5Y	SEL KEMP LoadMaster X25 EMC HA 5Y Bundle		\$186,153.85	K	31%	\$128,448.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	LMX40-HA-EMC3Y	SEL KEMP LoadMaster X40 EMC HA 3Y Bundle		\$204,461.54	K	31%	\$141,078.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	LMX40-HA-EMC5Y	SEL KEMP LoadMaster X40 EMC HA 5Y Bundle		\$279,230.77	K	31%	\$192,669.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	M_MOL-1YR	SEL BOOM Molecule		\$1,300.00	K	31%	\$897.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM
5	M_CUEUNG	SEL BOOM Message Queuing		\$650.00	K	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM
5	M16-2136-C0000C1	SEL-16ch. exp port,D921-D936.OSC,IL=6,6dB		\$19,550.77	K	31%	\$13,490.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	M16-2136-D0030C1	SEL-16ch. exp port,D921-D936.OSC,RX EDF		\$30,715.38	K	31%	\$21,193.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	M16-2136-D0030C1	SEL-D921-D936.OSC,Rx EDF, RxD 40km		\$35,043.08	K	31%	\$24,179.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	M16-2136-D1A3TC1	SEL-D921-D936,Tx ED, Tx D40,Rx ED,Rx TD		\$52,078.92	K	31%	\$35,933.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	M-3809-921928-H	SEL-8 ch. M/Demux,D921-D936,IL=4,8dB		\$2,815.38	K	31%	\$1,942.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	M-3809-929936-M	SEL-8 ch. M/Demux,D929-D936,IL=4,8dB		\$2,815.38	K	31%	\$1,942.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	M-3840-LL	SEL-40 ch. M/Demux,D921-D960,IL=7,5dB		\$10,446.15	K	31%	\$7,207.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	M-410	SEL-DC power supply, M-series		\$1,215.38	K	31%	\$838.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	M-420	SEL-AC power supply, M-series		\$1,061.54	K	31%	\$732.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	M5100C	SEL MG5-100-C )		\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	M5100C-1	SEL MG5-100-C )		\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	M5100C-2	SEL MG5-100-C )		\$15,819.00	K	31%	\$10,915.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	M510C-1	SEL MG5-10-C )		\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	M510C-K	SEL MG5-10-C )		\$1,582.00	K	31%	\$1,091.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	M-ADJ-19	SEL-Smartoptics 19 AdjKit-2 Bch modul		\$150.77	K	31%	\$104.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	MB10PB1YRSB	SELECT DFXS MB ELA, 10PB 1Yr Sub		\$2,160,000.00	K	31%	\$1,490,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	MB1PB1YRSB	SELECT DFXS MB ELA, 1PB 1Yr Sub		\$300,000.00	K	31%	\$207,414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	MB3PB1YRSB	SELECT DFXS MB ELA, 3PB 1Yr Sub		\$702,000.00	K	31%	\$494,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	MB5PB1YRSB	SELECT DFXS MB ELA, 5PB 1Yr Sub		\$1,125,000.00	K	31%	\$776,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	MBAD1PB1YRSB	SELECT DFXS MB ELA, ADD 1PB 1Yr Sub		\$216,000.00	K	31%	\$149,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	MB10PB1YRSB	SELECT DFXS MBP ELA, 10PB 1Yr Sub		\$2,880,000.00	K	31%	\$1,987,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	MB1PB1YRSB	SELECT DFXS MBP ELA, 1PB 1Yr Sub		\$433,800.00	K	31%	\$299,322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	MB3PB1YRSB	SELECT DFXS MBP ELA, 3PB 1Yr Sub		\$960,400.00	K	31%	\$665,776.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	MB5PB1YRSB	SELECT DFXS MBP ELA, 5PB 1Yr Sub		\$1,530,000.00	K	31%	\$1,055,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	MBPAD1PB1YRSB	SELECT DFXS MBP ELA, ADD 1PB 1Yr Sub		\$288,000.00	K	31%	\$198,720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	MDMBASECPO	SEL Boom HUB EDITION (BASE TIER)		\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM
5	MDMENTERPRISE	SEL Boom HUB EDITION (ENTERPRISE TIER)		\$16,000.00	K	31%	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM
5	MDMTIER1	SEL Boom HUB (Tier 1 <10K Golden Rec)		\$520.00	K	31%	\$358.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM
5	MDMTIER2	SEL Boom HUB (Tier 2 <50K Golden Rec)		\$1,750.00	K	31%	\$1,207.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM
5	MDMTIER3	SEL Boom HUB Tier 3 <100K Golden Rec)		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM
5	MIB-1YR-00000003	SEL 1YR File Metadata Bundle Up to 3PB		\$415,394.62	K	31%	\$286,615.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	MIB-1YR-00000006	SEL 1YR File Metadata Bundle Up to 6PB		\$553,846.15	K	31%	\$382,153.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	NEWCD4PESITET6	SEL CD4PE Site-Tier 6-New 50k - 74,999		\$138,244.62	K	31%	\$95,388.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	NEWCD4PESITET7	SEL CD4PE Site-Tier 7-New 80k ? 79,999		\$172,806.15	K	31%	\$119,236.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	NEWCD4PESITET8	SEL CD4PE Site-Tier 8-New 90k - 99,999		\$207,367.69	K	31%	\$143,083.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	NEWCD4PESITET9	SEL CD4PE Site-Tier 9-New 100k - 119,999		\$241,929.23	K	31%	\$166,511.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	NXALB499CCUC	SEL NX-ALB-VDI-499CCUC-C		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALB499CCUC-I	SEL NX-ALB-VDI-499CCUC-C		\$117.00	K	31%	\$80.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALB499CCUC-K	SEL NX-ALB-VDI-499CCUC-C		\$117.61	K	31%	\$81.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALB500CCUC	SEL NX-ALB-VDI-500CCUC-C		\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALB500CCUC-I	SEL NX-ALB-VDI-500CCUC-C		\$87.75	K	31%	\$60.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALB500CCUC-K	SEL NX-ALB-VDI-500CCUC-C		\$88.49	K	31%	\$61.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALB999CCUC	SEL NX-ALB-VDI-999CCUC-C		\$110.00	K	31%	\$75.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALB999CCUC-I	SEL NX-ALB-VDI-999CCUC-C		\$128.70	K	31%	\$88.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALB999CCUC-K	SEL NX-ALB-VDI-999CCUC-C		\$129.87	K	31%	\$89.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALB99CCUC-I	SEL NX-ALB-VDI-99CCUC-C		\$140.40	K	31%	\$96.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALB99CCUC-K	SEL NX-ALB-VDI-99CCUC-C		\$141.36	K	31%	\$97.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALBADCT1YC	SEL NX-ALB-AD-CT-1Y-C		\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALBADCT1Y-I	SEL NX-ALB-AD-CT-1Y-C		\$23,400.00	K	31%	\$16,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALBADCT1Y-K	SEL NX-ALB-AD-CT-1Y-C		\$23,559.61	K	31%	\$16,256.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALBC	SEL NX-ALB-C		\$4,248.00	K	31%	\$2,931.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALBC-I	SEL NX-ALB-C		\$4,970.16	K	31%	\$3,429.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALBC-K	SEL NX-ALB-C		\$5,006.90	K	31%	\$3,454.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALBSCC	SEL NX-ALB-SC-C		\$16,995.00	K	31%	\$11,726.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALBSCC-I	SEL NX-ALB-SC-C		\$19,884.15	K	31%	\$13,720.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALBSCC-K	SEL NX-ALB-SC-C		\$20,035.24	K	31%	\$13,824.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALBVD99CCUC	SEL NX-ALB-VDI-99CCUC-C		\$120.00	K	31%	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADEP100UC	SEL NX-DC-ADEP-100-U-C		\$6,600.00	K	31%	\$4,554.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADEP100C-I	SEL NX-DC-ADEP-100-U-C		\$7,722.00	K	31%	\$5,328.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADEP100UC-K	SEL NX-DC-ADEP-100-U-C		\$7,776.59	K	31%	\$5,365.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADEP100GC	SEL NX-DC-ADEP-100-U-C		\$660.00	K	31%	\$455.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADEP100C-I	SEL NX-DC-ADEP-100-U-C		\$772.20	K	31%	\$552.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADEP100C-K	SEL NX-DC-ADEP-100-U-C		\$777.26	K	31%	\$558.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADEPLC10UGF	SEL NX-DC-ADEPLC-100-U-G-F		\$7,260.00	K	31%	\$5,009.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCADEPLC10UGF-I	SEL NX-DC-ADEPLC-100-U-G-F		\$7,260.00	K	31%	\$5,009.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCADEPLC10UGF-K	SEL NX-DC-ADEPLC-100-U-G-F		\$7,260.00	K	31%	\$5,009.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCADEPLUGC	SEL NX-DC-ADEPLUG-C		\$3,300.00	K	31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADEPLUGC-I	SEL NX-DC-ADEPLUG-C		\$3,861.00	K	31%	\$2,664.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADEPLUGC-K	SEL NX-DC-ADEPLUG-C		\$3,888.29	K	31%	\$2,682.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NX-DC-ADEPLUG-F	SEL NX-DC-ADEPLUG-F		\$3,630.00	K	31%	\$2,504.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCADVC	SEL NX-DC-ADVC-C		\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADVC100C	SEL NX-DC-ADVC-100-C		\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADVC100C-I	SEL NX-DC-ADVC-100-C		\$12,870.00	K	31%	\$8,860.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADVC100C-K	SEL NX-DC-ADVC-100-C		\$12,986.52	K	31%	\$8,980.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NX-DC-ADVC-100-F	SEL NX-DC-ADVC-100-F		\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCADVC10C	SEL NX-DC-ADVC-10-C		\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADVC10C-I	SEL NX-DC-ADVC-10-C		\$1,287.00	K	31%	\$888.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADVC10C-K	SEL NX-DC-ADVC-10-C		\$1,298.65	K	31%	\$896.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NX-DC-ADVC-10-F	SEL NX-DC-ADVC-10-F		\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCADVC-I	SEL NX-DC-ADVC-C		\$6,429.15	K	31%	\$4,436.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADVC-K	SEL NX-DC-ADVC-C		\$6,470.27	K	31%	\$4,464.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NX-DC-ADV-F	SEL NX-DC-ADV-F		\$6,044.50	K	31%	\$4,170.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCADVLEC	SEL NX-DCADVLE-C		\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADVLEC-I	SEL NX-DCADVLE-C		\$6,429.15	K	31%	\$4,436.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADVLEC-K	SEL NX-DCADVLE-C		\$6,470.27	K	31%	\$4,464.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCAKC	SEL NX-DC-AK-C		\$23,995.00	K	31%	\$16,556.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCAKC-I	SEL NX-DC-AK-C		\$28,071.15	K	31%	\$19,371.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCAKC-K	SEL NX-DC-AK-C		\$28,233.22	K	31%	\$19,480.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NX-DC-AK-F	SEL NX-DC-AK-F		\$26,394.50	K	31%	\$18,212.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCENE100UGC	SEL NX-DC-ENE-100-U-G-C		\$2,590.00	K	31%	\$1,787.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCENE100UGC-I	SEL NX-DC-ENE-100-U-G-C		\$3,030.30	K	31%	\$2,050.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCENE100UGC-K	SEL NX-DC-ENE-100-U-G-C		\$3,053.17	K	31%	\$2,106.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCENE100GC	SEL NX-DC-ENE-10-U-G-C		\$259.00	K	31%	\$178.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCENE10UGC-I	SEL NX-DC-ENE-10-U-G-C		\$303.03	K	31%	\$209.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCENE10UGC-K	SEL NX-DC-ENE-10-U-G-C		\$305.32	K	31%	\$210.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCENEPLC10UGF	SEL NX-DC-ENEPLC-100-U-G-F		\$2,849.00	K	31%	\$1,965.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCENEPLC10UGF-I	SEL NX-DC-ENEPLC-100-U-G-F		\$2,849.00	K	31%	\$1,965.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCENEPLC10UGF-K	SEL NX-DC-ENEPLC-100-U-G-F		\$2,849.00	K	31%	\$1,965.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCENEPLUGC	SEL NX-DC-ENEPLUG-C		\$1,295.00	K	31%	\$893.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCENEPLUGC-I	SEL NX-DC-ENEPLUG-C		\$1,515.15	K	31%	\$1,045.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCENEPLUGC-K	SEL NX-DC-ENEPLUG-C		\$1,528.50	K	31%	\$1,054.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NX-DC-ENEP-LUG-F	SEL NX-DC-ENEP-LUG-F		\$1,424.50	K	31%	\$982.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NX-DC-EPA100-F	SEL NX-DC-EPA100-F		\$2,090.00	K	31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NX-DC-EPA10-F	SEL NX-DC-EPA10-F		\$209.00	K	31%	\$144.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCEP25TLF	SEL NX-DC-EPL-25-TL-F		\$15,950.00	K	31%	\$11,005.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NX-DC-EPL-AD-F	SEL NX-DC-EPL-AD-F		\$1,045.00	K	31%	\$721.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDC-EPLC	SEL NX-DC-EPL-C		\$8,495.00	K											



BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	NXDCSTADVUGC-I	SEL NX-DC-STADV-UG-C )		\$4,504.50	K	31%	\$3,108.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCSTADVUGC-K	SEL NX-DC-STADV-UG-C )		\$4,531.87	K	31%	\$3,126.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NX-DC-STADV-UG-F	SEL NX-DC-STADV-UG-F		\$4,235.00	K	31%	\$2,922.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCSTDC	SEL NX-DC-STD-C )		\$1,395.00	K	31%	\$1,317.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCSTDC-I	SEL NX-DC-STD-C )		\$2,334.15	K	31%	\$1,610.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCSTDC-K	SEL NX-DC-STD-C )		\$2,348.30	K	31%	\$1,620.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NX-DC-STD-F	SEL NX-DC-STD-F		\$2,194.50	K	31%	\$1,514.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCSTDPFUGC	SEL NX-DC-STDPF-UG-C )		\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCSTDPFUGC-I	SEL NX-DC-STDPF-UG-C )		\$2,574.00	K	31%	\$1,778.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCSTDPFUGC-K	SEL NX-DC-STDPF-UG-C )		\$2,593.47	K	31%	\$1,789.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NX-DC-STDPF-UG-F	SEL NX-DC-STDPF-UG-F		\$2,420.00	K	31%	\$1,669.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCSTELPUGC	SEL NX-DC-STELP-UG-C )		\$7,150.00	K	31%	\$4,933.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCSTELPUGC-I	SEL NX-DC-STELP-UG-C )		\$8,365.50	K	31%	\$5,772.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCSTELPUGC-K	SEL NX-DC-STELP-UG-C )		\$8,389.52	K	31%	\$5,788.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NX-DC-STELP-UG-F	SEL NX-DC-STELP-UG-F		\$7,865.00	K	31%	\$5,426.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	OSPA1W	SEL Open Source Puppet Assessment 1-week		\$11,758.82	K	31%	\$8,113.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PC1SUSA	PWRCORD RPS4 + SI-ACPWR USA NEMA 5-20P P		\$33.00	K	31%	\$22.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCUSA2	SEL PWR CRD USA.NEMAS-151C13, 13A, 125V		\$34.00	K	31%	\$23.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCUSA-3M	SEL Pwrcrd-RPS3/3/5/9 USA-NEMAS-15P Plug		\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCUSA-C19C20	PWR CORD IEC 60320-C19 TO IEC 60320-C20		\$72.00	K	31%	\$49.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCUSA-NEMA620	PWR CORD FOR 2500220V SX-ACPWR-2500-POE		\$76.00	K	31%	\$52.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PE10001999SPRM	SEL Puppet Ent 10K- 19999 nodes Prem Sub		\$164.62	K	31%	\$113.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE10001999SSTD	SEL Puppet Ent 10K- 19999 nodes Stnd Sub		\$138.46	K	31%	\$95.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE10002499PL	SEL PupEnt1000-2499nodes Perpet LicOnly		\$393.85	K	31%	\$271.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE10002499PRMS	SEL PE1000-2499nodesPerpetPrmSupSub		\$138.46	K	31%	\$95.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE10002499SPRM	SEL Puppet Ent 1K-2499 nodes Prem Sub		\$215.38	K	31%	\$148.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE10002499SSTD	SEL Puppet Ent 1K-2499 nodes Stnd Sub		\$178.92	K	31%	\$123.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE10004999P	SEL Puppet Ent 1000-4999 nodes Prem Sub		\$242.31	K	31%	\$167.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE10004999PL	SEL PupEnt1000-4999nodes Perpet LicOnly		\$440.77	K	31%	\$304.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE10004999PS	SEL PE1000-4999nodesPerpetPrmSupSub		\$154.62	K	31%	\$106.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE10004999SPRM	SEL Puppet Ent 100-4999 nodes Prem Sub		\$183.08	K	31%	\$126.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE100249PL	SEL PupEnt100-249nodes Perpet LicOnly		\$587.69	K	31%	\$405.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE100249PRMS	SEL PE100-249nodesPerpetPrmSupSub		\$206.15	K	31%	\$142.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE100249SPRM	SEL Puppet Ent 100-249 nodes Prem Sub		\$323.08	K	31%	\$222.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE100249SSTD	SEL Puppet Ent 100-249 nodes Stnd Sub		\$201.54	K	31%	\$139.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE100499P	SEL Puppet Ent 100-499 nodes Prem Sub		\$323.08	K	31%	\$222.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE100499PL	SEL PupEnt100-499nodes Perpet LicOnly		\$587.69	K	31%	\$405.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE100499PS	SEL PE100-499nodesPerpetPrmSupSub		\$206.15	K	31%	\$142.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE10K19999PL	SEL PupEnt10K-19999nodes Perpet LicOnly		\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE10K19999PRMS	SEL PE10K-19999nodesPerpetPrmSupSub		\$108.15	K	31%	\$73.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE1499S	SEL Puppet Ent 1-499 nodes Stnd Sub		\$215.38	K	31%	\$148.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE199SSTD	SEL Puppet Ent 1-99 nodes Stnd Sub		\$215.38	K	31%	\$148.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE2000049999SPRM	SEL Puppet Ent 20K- 49999 nodes Prem Sub		\$149.23	K	31%	\$102.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE2000049999SSTD	SEL Puppet Ent 20K- 49999 nodes Stnd Sub		\$126.15	K	31%	\$87.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE20K49999PL	SEL PupEnt20K-49999nodes Perpet LicOnly		\$270.77	K	31%	\$186.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE20K49999PRMS	SEL PE20K-49999nodesPerpetPrmSupSub		\$95.38	K	31%	\$65.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE25004999PL	SEL PupEnt2500-4999nodes Perpet LicOnly		\$366.15	K	31%	\$252.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE25004999PRMS	SEL PE2500-4999nodesPerpetPrmSupSub		\$129.23	K	31%	\$89.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE25004999SPRM	SEL Puppet Ent 2.5K-4999 nodes Prem Sub		\$201.54	K	31%	\$139.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE25004999SSTD	SEL Puppet Ent 2.5K-4999 nodes Stnd Sub		\$166.15	K	31%	\$114.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE250499PL	SEL PupEnt250-499nodes Perpet LicOnly		\$470.77	K	31%	\$324.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE250499PRMS	SEL PE250-499nodesPerpetPrmSupSub		\$164.62	K	31%	\$113.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE250499SPRM	SEL Puppet Ent 250-499 nodes Prem Sub		\$258.46	K	31%	\$178.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE250499SSTD	SEL Puppet Ent 250-499 nodes Stnd Sub		\$189.23	K	31%	\$130.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE50000PL	SEL PupEnt PE 50,000+ Perp Lic Only		\$244.62	K	31%	\$168.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE50000PRMS	SEL PE 50,000+ Prp Prm Supp		\$84.62	K	31%	\$58.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE50000SPRM	SEL Puppet Ent 50K+ nodes Prem Sub		\$133.85	K	31%	\$92.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE50000SSTD	SEL Puppet Ent 50K+ nodes Stnd Sub		\$110.77	K	31%	\$76.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE5000999PL	SEL PupEnt5000-9999nodes Perpet LicOnly		\$333.85	K	31%	\$233.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE5000999PRMS	SEL PE5000-9999nodesPerpetPrmSupSub		\$116.92	K	31%	\$80.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE5000999SPRM	SEL Puppet Ent 5K- 9999 nodes Prem Sub		\$126.33	K	31%	\$83.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE5000999SSTD	SEL Puppet Ent 5K- 9999 nodes Stnd Sub		\$152.31	K	31%	\$105.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE5000P	SEL Puppet Ent 5000+ nodes Prem Sub		\$210.00	K	31%	\$144.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE5000PL	SEL PupEnt 5000+nodes Perpet LicOnly		\$382.00	K	31%	\$263.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE5000PS	SEL PE5000+nodesPerpetPrmSupSub		\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE5000S	SEL Puppet Ent 5000+ nodes Stnd Sub		\$161.54	K	31%	\$111.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE5000999P	SEL SEL Puppet Ent 5000+ nodes Prem Sub		\$258.46	K	31%	\$178.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE5000999PL	SEL PupEnt5000-9999nodes Perpet LicOnly		\$470.15	K	31%	\$324.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE5000999PRMS	SEL PE5000-9999nodesPerpetPrmSupSub		\$144.62	K	31%	\$99.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE5000999PS	SEL PE5000-9999nodesPerpetPrmSupSub		\$164.92	K	31%	\$113.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE5000999SPRM	SEL Puppet Ent 500-999 nodes Stnd Sub		\$193.85	K	31%	\$133.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE5000999SSTD	SEL Puppet Ent 500-999 nodes Prem Sub		\$227.69	K	31%	\$157.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE5000999SSTD	SEL Puppet Ent 500-999 nodes Stnd Sub		\$183.08	K	31%	\$126.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PECD10004999P															

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER		
5	PKSENS1003TLC-I	SEL PKS-ENS-100C-3P-TLSS-C)		\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS1003TLC-K	SEL PKS-ENS-100C-3P-TLSS-C)		\$178,133.62	K	31%	\$122,912.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100P3TC	SEL PKS-ENS-100P-3P-TLSS-C)		\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100P3TC-I	SEL PKS-ENS-100P-3P-TLSS-C)		\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100P3TC-K	SEL PKS-ENS-100P-3P-TLSS-C)		\$178,133.62	K	31%	\$122,912.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100PPTC	SEL PKS-ENS-100P-P-TLSS-C)		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100PPTC-I	SEL PKS-ENS-100P-P-TLSS-C)		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100PPTC-K	SEL PKS-ENS-100P-P-TLSS-C)		\$50,339.56	K	31%	\$40,944.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100PTC-I	SEL PKS-ENS-100C-P-TLSS-C)		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100PTLC	SEL PKS-ENS-100C-P-TLSS-C)		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100PTLC-I	SEL PKS-ENS-100C-P-TLSS-C)		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100PTLC-K	SEL PKS-ENS-100C-P-TLSS-C)		\$59,339.56	K	31%	\$40,944.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100C3TLC	SEL PKS-ES-100C-3-TL-C)		\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100C3TLC-K	SEL PKS-ES-100C-3-TL-C)		\$178,133.62	K	31%	\$122,912.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100CPTLC	SEL PKS-ES-100C-P-TL-C)		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100CPTLC-K	SEL PKS-ES-100C-P-TL-C)		\$59,339.56	K	31%	\$40,944.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100P3TLC	SEL PKS-ES-100P-3-TL-C)		\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100P3TLC-K	SEL PKS-ES-100P-3-TL-C)		\$178,133.62	K	31%	\$122,912.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100PPTLC	SEL PKS-ES-100P-P-TL-C)		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100PPTLC-K	SEL PKS-ES-100P-P-TL-C)		\$59,339.56	K	31%	\$40,944.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSECS3500AC	SEL PKS-ESC-3SUB-500AD-C)		\$337,500.00	K	31%	\$232,875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSECS3500AC-K	SEL PKS-ESC-3SUB-500AD-C)		\$401,087.96	K	31%	\$276,750.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSECS3500ADC	SEL PKS-ESC-3SUB-500AD-C)		\$5,400.00	K	31%	\$3,726.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSECS3500ADC-K	SEL PKS-ESC-3SUB-500AD-C)		\$6,408.98	K	31%	\$4,422.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSECS500ADC	SEL PKS-ESC-SUB-500AD-C)		\$112,500.00	K	31%	\$77,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSECS500ADC-K	SEL PKS-ESC-SUB-500AD-C)		\$123,695.99	K	31%	\$82,250.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSECSUB8ADC	SEL PKS-ESC-SUB-8AD-C)		\$1,800.00	K	31%	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSECSUB8ADC-K	SEL PKS-ESC-SUB-8AD-C)		\$1,800.00	K	31%	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSECSUB8ADC-I	SEL PKS-ESC-SUB-8AD-C)		\$2,133.77	K	31%	\$1,472.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PROSERV-1DAY	SEL Faction Pro Serv - 1 Day - Any - NA		\$2,727.27	K	31%	\$1,881.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	PSVMCACTESSLCL	SEL PS-VMC-ACT-ESSL-C)		\$7,000.00	K	31%	\$4,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PSVMCACTESSLCL-K	SEL PS-VMC-ACT-ESSL-C)		\$7,000.00	K	31%	\$4,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PSVMCACTESSLCL-I	SEL PS-VMC-ACT-ESSL-C)		\$8,236.29	K	31%	\$5,683.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PSVMCACTSTDC	SEL PS-VMC-ACT-STD-C)		\$29,000.00	K	31%	\$20,010.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PSVMCACTSTDC-I	SEL PS-VMC-ACT-STD-C)		\$29,000.00	K	31%	\$20,010.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PSVMCACTSTDC-K	SEL PS-VMC-ACT-STD-C)		\$34,132.70	K	31%	\$23,551.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PSVMCESLSTUGC-I	SEL PS-VMC-ESSL-STD-UG-C)		\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PSVMCESLSTUGC-K	SEL PS-VMC-ESSL-STD-UG-C)		\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PSVMCESLSTUGC-I	SEL PS-VMC-ESSL-STD-UG-C)		\$25,934.72	K	31%	\$17,894.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC25B2PTLSC	SEL PV-CC25-B-2P-TLSS-C)		\$257,140.00	K	31%	\$177,426.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC25B2PTLSC-I	SEL PV-CC25-B-2P-TLSS-C)		\$257,140.00	K	31%	\$177,426.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC25B2PTLSC-K	SEL PV-CC25-B-2P-TLSS-C)		\$395,317.19	K	31%	\$270,668.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC25B3PTLSC	SEL PV-CC25-B-3P-TLSS-C)		\$385,710.00	K	31%	\$266,139.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC25B3PTLSC-I	SEL PV-CC25-B-3P-TLSS-C)		\$385,710.00	K	31%	\$266,139.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC25B3PTLSC-K	SEL PV-CC25-B-3P-TLSS-C)		\$457,794.25	K	31%	\$316,871.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC25BPTLSSC	SEL PV-CC25-B-P-TLSS-C)		\$128,570.00	K	31%	\$88,713.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC25BPTLSSC-I	SEL PV-CC25-B-P-TLSS-C)		\$128,570.00	K	31%	\$88,713.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC25BPTLSSC-K	SEL PV-CC25-B-P-TLSS-C)		\$152,850.14	K	31%	\$105,466.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC5B2PTLSSC	SEL PV-CC5-B-2P-TLSS-C)		\$51,428.00	K	31%	\$35,485.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC5B2PTLSSC-I	SEL PV-CC5-B-2P-TLSS-C)		\$51,428.00	K	31%	\$35,485.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC5B2PTLSSC-K	SEL PV-CC5-B-2P-TLSS-C)		\$81,101.75	K	31%	\$54,162.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC5B3PTLSSC	SEL PV-CC5-B-3P-TLSS-C)		\$77,142.00	K	31%	\$53,227.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC5B3PTLSSC-I	SEL PV-CC5-B-3P-TLSS-C)		\$77,142.00	K	31%	\$53,227.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC5B3PTLSSC-K	SEL PV-CC5-B-3P-TLSS-C)		\$91,556.85	K	31%	\$63,174.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC5BPTLSSC	SEL PV-CC5-B-P-TLSS-C)		\$25,714.00	K	31%	\$17,742.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC5BPTLSSC-I	SEL PV-CC5-B-P-TLSS-C)		\$25,714.00	K	31%	\$17,742.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC5BPTLSSC-K	SEL PV-CC5-B-P-TLSS-C)		\$30,531.72	K	31%	\$21,066.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCFERS2PTLSC	SEL PV-CFERS-2P-TLSS-C)		\$314,280.00	K	31%	\$216,853.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCFERS2PTLSC-I	SEL PV-CFERS-2P-TLSS-C)		\$314,280.00	K	31%	\$216,853.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCFERS2PTLSC-K	SEL PV-CFERS-2P-TLSS-C)		\$373,505.98	K	31%	\$257,719.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCFERS3PTLSC	SEL PV-CFERS-3P-TLSS-C)		\$471,420.00	K	31%	\$325,279.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCFERS3PTLSC-I	SEL PV-CFERS-3P-TLSS-C)		\$471,420.00	K	31%	\$325,279.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCFERS3PTLSC-K	SEL PV-CFERS-3P-TLSS-C)		\$599,684.34	K	31%	\$386,182.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCFERSPTLSSC	SEL PV-CFERS-P-TLSS-C)		\$157,140.00	K	31%	\$108,426.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCFERSPTLSSC-I	SEL PV-CFERS-P-TLSS-C)		\$157,140.00	K	31%	\$108,426.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCFERSPTLSSC-K	SEL PV-CFERS-P-TLSS-C)		\$186,561.45	K	31%	\$128,727.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCFD2B2PTLCL	SEL PV-CFFD2-B-2P-TLSS-C)		\$62,218.00	K	31%	\$42,930.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCFD2B2PTLCL-I	SEL PV-CFFD2-B-2P-TLSS-C)		\$62,218.00	K	31%	\$42,930.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCFD2B2PTLCL-K	SEL PV-CFFD2-B-2P-TLSS-C)		\$73,996.72	K	31%	\$50,988.74	\$									

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	PVSPRT50PPTLC	SEL PV-SPRT-50P-P-TLSS-C		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVSPRT50PPTLC-I	SEL PV-SPRT-50P-P-TLSS-C		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVSPRT50PPTLC-K	SEL PV-SPRT-50P-P-TLSS-C		\$29,688.94	K	31%	\$20,485.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVSPRT8C2PTLC	SEL PV-SPRT-8C-2P-TLSS-C		\$8,000.00	K	31%	\$5,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVSPRT8C2PTLC-K	SEL PV-SPRT-8C-2P-TLSS-C		\$9,462.15	K	31%	\$6,528.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVSPRT8C3PTLC	SEL PV-SPRT-8C-3P-TLSS-C		\$12,000.00	K	31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVSPRT8C3PTLC-I	SEL PV-SPRT-8C-3P-TLSS-C		\$12,000.00	K	31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVSPRT8C3PTLC-K	SEL PV-SPRT-8C-3P-TLSS-C		\$14,212.38	K	31%	\$9,895.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVSPRT8CPTLSS	SEL PV-SPRT-8C-P-TLSS-C		\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVSPRT8CPTLSS-I	SEL PV-SPRT-8C-P-TLSS-C		\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVSPRT8CPTLSS-K	SEL PV-SPRT-8C-P-TLSS-C		\$4,746.40	K	31%	\$3,275.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TBS1CO1PTLC	SEL PV-TBS-1CO-1P-TLSS-C		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TBS1CO1PTLC-I	SEL PV-TBS-1CO-1P-TLSS-C		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TBS1CO1PTLC-K	SEL PV-TBS-1CO-1P-TLSS-C		\$593.40	K	31%	\$409.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TBS1CO2PTLC	SEL PV-TBS-1CO-2P-TLSS-C		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TBS1CO2PTLC-I	SEL PV-TBS-1CO-2P-TLSS-C		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TBS1CO2PTLC-K	SEL PV-TBS-1CO-2P-TLSS-C		\$1,183.73	K	31%	\$816.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TBS1CO3PTLC	SEL PV-TBS-1CO-3P-TLSS-C		\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TBS1CO3PTLC-I	SEL PV-TBS-1CO-3P-TLSS-C		\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TBS1CO3PTLC-K	SEL PV-TBS-1CO-3P-TLSS-C		\$1,781.34	K	31%	\$1,229.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TBS50CO1TLC	SEL PV-TBS-50CO-1P-TLSS-C		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TBS50CO1TLC-I	SEL PV-TBS-50CO-1P-TLSS-C		\$29,688.94	K	31%	\$20,485.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TBS50CO2TLC	SEL PV-TBS-50CO-2P-TLSS-C		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TBS50CO2TLC-I	SEL PV-TBS-50CO-2P-TLSS-C		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TBS50CO2TLC-K	SEL PV-TBS-50CO-2P-TLSS-C		\$59,339.56	K	31%	\$40,944.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TBS50CO3TLC	SEL PV-TBS-50CO-3P-TLSS-C		\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TBS50CO3TLC-I	SEL PV-TBS-50CO-3P-TLSS-C		\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TBS50CO3TLC-K	SEL PV-TBS-50CO-3P-TLSS-C		\$89,258.35	K	31%	\$61,588.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TDS1PTLSS	SEL PV-TDS-1P-TLSS-C		\$36,000.00	K	31%	\$24,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TDS1PTLSS-I	SEL PV-TDS-1P-TLSS-C		\$36,000.00	K	31%	\$24,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TDS1PTLSS-K	SEL PV-TDS-1P-TLSS-C		\$42,713.76	K	31%	\$29,472.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TDS2PTLSS	SEL PV-TDS-2P-TLSS-C		\$72,000.00	K	31%	\$49,680.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TDS2PTLSS-I	SEL PV-TDS-2P-TLSS-C		\$72,000.00	K	31%	\$49,680.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TDS2PTLSS-K	SEL PV-TDS-2P-TLSS-C		\$85,427.52	K	31%	\$59,944.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TDS3PTLSS	SEL PV-TDS-3P-TLSS-C		\$108,000.00	K	31%	\$74,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TDS3PTLSS-I	SEL PV-TDS-3P-TLSS-C		\$108,000.00	K	31%	\$74,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TDS3PTLSS-K	SEL PV-TDS-3P-TLSS-C		\$128,332.82	K	31%	\$88,549.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TGF1CO1PTLC	SEL PV-TGF-1CO-1P-TLSS-C		\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TGF1CO1PTLC-I	SEL PV-TGF-1CO-1P-TLSS-C		\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TGF1CO1PTLC-K	SEL PV-TGF-1CO-1P-TLSS-C		\$2,371.28	K	31%	\$1,636.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TGF1CO2PTLC	SEL PV-TGF-1CO-2P-TLSS-C		\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TGF1CO2PTLC-I	SEL PV-TGF-1CO-2P-TLSS-C		\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TGF1CO2PTLC-K	SEL PV-TGF-1CO-2P-TLSS-C		\$4,746.40	K	31%	\$3,275.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TGF1CO3PTLC	SEL PV-TGF-1CO-3P-TLSS-C		\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TGF1CO3PTLC-I	SEL PV-TGF-1CO-3P-TLSS-C		\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TGF1CO3PTLC-K	SEL PV-TGF-1CO-3P-TLSS-C		\$7,121.51	K	31%	\$4,913.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TGF1CO1PTLC	SEL PV-TGF-1CO-1P-TLSS-C		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TGF1CO1PTLC-I	SEL PV-TGF-1CO-1P-TLSS-C		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TGF1CO1PTLC-K	SEL PV-TGF-1CO-1P-TLSS-C		\$1,183.73	K	31%	\$816.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TGF1CO2PTLC	SEL PV-TGF-1CO-2P-TLSS-C		\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TGF1CO2PTLC-I	SEL PV-TGF-1CO-2P-TLSS-C		\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TGF1CO2PTLC-K	SEL PV-TGF-1CO-2P-TLSS-C		\$2,371.28	K	31%	\$1,636.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TGF1CO3PTLC	SEL PV-TGF-1CO-3P-TLSS-C		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TGF1CO3PTLC-I	SEL PV-TGF-1CO-3P-TLSS-C		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TGF1CO3PTLC-K	SEL PV-TGF-1CO-3P-TLSS-C		\$3,558.84	K	31%	\$2,455.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TSQL1CO1TLC	SEL PV-TSQL-1CO-1P-TLSS-C		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TSQL1CO1TLC-I	SEL PV-TSQL-1CO-1P-TLSS-C		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TSQL1CO1TLC-K	SEL PV-TSQL-1CO-1P-TLSS-C		\$1,183.73	K	31%	\$816.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TSQL1CO2TLC	SEL PV-TSQL-1CO-2P-TLSS-C		\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TSQL1CO2TLC-I	SEL PV-TSQL-1CO-2P-TLSS-C		\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TSQL1CO2TLC-K	SEL PV-TSQL-1CO-2P-TLSS-C		\$2,371.28	K	31%	\$1,636.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TSQL1CO3TLC	SEL PV-TSQL-1CO-3P-TLSS-C		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TSQL1CO3TLC-I	SEL PV-TSQL-1CO-3P-TLSS-C		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TSQL1CO3TLC-K	SEL PV-TSQL-1CO-3P-TLSS-C		\$3,558.84	K	31%	\$2,455.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S42-0004-813	SEL SW MEDIA - CN4200, R8.1.3		\$156.00	K	31%	\$107.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIEA
5	S42-0005-813	SEL SW CERT 1 PER ANY CHASSIS R8.1.3		\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SB365-1	SEL Spanning O365 Base 1-500		\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-10001	SEL Spanning O365 Base 10001+		\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-10001-2Y	SEL Spanning 2Y O365 Base 10001+		\$45.00	K	31%	\$31.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-10001-2Y-PRORTD	SEL Spanning 2Y O365 Base 10001+ PRORTD		\$33.00	K	31%	\$22.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-10001-3Y	SEL Spanning 3Y O365 Base 10001+		\$64.80	K	31%	\$44.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-10001-3Y-PRORTD	SEL Spanning 3Y O365 Base 10001+ PRORTD		\$18.00	K	31%	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-10001-4Y	SEL Spanning 4Y O365 Base 10001+		\$81.60	K	31%	\$56.30	\$0.00	\$0.00	\$0.00</						





BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER		
5	SBSF-5001-4Y-P	SEL Spanning BU 4Y SFDC 5001+ PRTD		\$6.80	K	31%	\$4.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-5001-5Y	SEL Spanning BU 5Y Salesforce 5001+		\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-5001-5Y-P	SEL Spanning BU 5Y SFDC 5001+ PRTD		\$8.00	K	31%	\$5.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-5001-1P	SEL Spanning BU 1Y Salesforce 5001+		\$28.00	K	31%	\$19.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-51	SEL Spanning BU Salesforce 51-200		\$38.40	K	31%	\$26.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-51-2Y	SEL Spanning BU 2Y Salesforce 51-200		\$72.96	K	31%	\$50.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-51-2Y-P	SEL Spanning BU 2Y SFDC 51-200 PRTD		\$6.08	K	31%	\$4.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-51-3Y	SEL Spanning BU 3Y Salesforce 51-200		\$103.08	K	31%	\$71.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-51-3Y-P	SEL Spanning BU 3Y SFDC 51-200 PRTD		\$22.88	K	31%	\$15.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-51-4Y	SEL Spanning BU 4Y Salesforce 51-200		\$130.56	K	31%	\$90.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-51-4Y-P	SEL Spanning BU 4Y SFDC 51-200 PRTD		\$10.88	K	31%	\$7.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-51-5Y	SEL Spanning BU 5Y Salesforce 51-200		\$153.60	K	31%	\$105.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-51-5Y-P	SEL Spanning BU 5Y SFDC 51-200 PRTD		\$12.80	K	31%	\$9.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-51-P	SEL Spanning BU SFDC 51-200 PRTD		\$3.20	K	31%	\$2.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SETE-100-199AN-D	SEL Splunk Ent Term. SSup100-199GB/dayAN		\$865.38	K	31%	\$597.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-100-199AP-D	SEL Splunk Ent Term. SSup100-199GB/dayAP		\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-100-199EM-D	SEL Splunk Ent Term. SSup100-199GB/dayEM		\$796.15	K	31%	\$549.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-100-199US-D	SEL Splunk Ent Term. SSup100-199GB/dayUS		\$992.31	K	31%	\$677.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-10-19AN-D	SEL Splunk Ent Term. SSup10-19GB/dayAN		\$1,442.31	K	31%	\$995.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-10-19AP-D	SEL Splunk Ent Term. SSup10-19GB/dayAP		\$1,730.77	K	31%	\$1,194.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-10-19EM-D	SEL Splunk Ent Term. SSup10-19GB/dayEM		\$1,326.92	K	31%	\$915.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-10-19US-D	SEL Splunk Ent Term. SSup10-19GB/dayUS		\$1,153.85	K	31%	\$786.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-1K-1999AN-D	SEL Splunk Ent Term. SSup1K-1999GB/dayAN		\$778.85	K	31%	\$537.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-1K-1999AP-D	SEL Splunk Ent Term. SSup1K-1999GB/dayAP		\$934.62	K	31%	\$644.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-1K-1999EM-D	SEL Splunk Ent Term. SSup1K-1999GB/dayEM		\$716.54	K	31%	\$494.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-1K-1999US-D	SEL Splunk Ent Term. SSup1K-1999GB/dayUS		\$623.08	K	31%	\$429.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-200-499AN-D	SEL Splunk Ent Term. SSup200-499GB/dayAN		\$936.54	K	31%	\$637.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-200-499AP-D	SEL Splunk Ent Term. SSup200-499GB/dayAP		\$1,003.85	K	31%	\$692.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-200-499EM-D	SEL Splunk Ent Term. SSup200-499GB/dayEM		\$769.62	K	31%	\$531.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-200-499US-D	SEL Splunk Ent Term. SSup200-499GB/dayUS		\$669.23	K	31%	\$461.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-20-49AN-D	SEL Splunk Ent Term. SSup20-49GB/dayAN		\$1,298.08	K	31%	\$865.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-20-49AP-D	SEL Splunk Ent Term. SSup20-49GB/dayAP		\$1,557.69	K	31%	\$1,074.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-20-49EM-D	SEL Splunk Ent Term. SSup20-49GB/dayEM		\$1,194.23	K	31%	\$824.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-20-49US-D	SEL Splunk Ent Term. SSup20-49GB/dayUS		\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-2K-4999AN-D	SEL Splunk Ent Term. SSup2K-4999GB/dayAN		\$750.00	K	31%	\$517.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-2K-4999AP-D	SEL Splunk Ent Term. SSup2K-4999GB/dayAP		\$900.00	K	31%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-2K-4999EM-D	SEL Splunk Ent Term. SSup2K-4999GB/dayEM		\$690.00	K	31%	\$476.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-2K-4999US-D	SEL Splunk Ent Term. SSup2K-4999GB/dayUS		\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-500-999AN-D	SEL Splunk Ent Term. SSup500-999GB/dayAN		\$807.69	K	31%	\$557.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-500-999AP-D	SEL Splunk Ent Term. SSup500-999GB/dayAP		\$969.23	K	31%	\$668.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-500-999EM-D	SEL Splunk Ent Term. SSup500-999GB/dayEM		\$743.08	K	31%	\$512.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-500-999US-D	SEL Splunk Ent Term. SSup500-999GB/dayUS		\$646.15	K	31%	\$445.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-50-99AN-D	SEL Splunk Ent Term. SSup50-99GB/dayAN		\$1,096.15	K	31%	\$756.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-50-99AP-D	SEL Splunk Ent Term. SSup50-99GB/dayAP		\$1,315.38	K	31%	\$907.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-50-99EM-D	SEL Splunk Ent Term. SSup50-99GB/dayEM		\$1,008.46	K	31%	\$695.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-50-99US-D	SEL Splunk Ent Term. SSup50-99GB/dayUS		\$876.92	K	31%	\$605.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-5K-9999AN-D	SEL Splunk Ent Term. SSup5K-9999GB/dayAN		\$721.15	K	31%	\$497.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-5K-9999AP-D	SEL Splunk Ent Term. SSup5K-9999GB/dayAP		\$865.38	K	31%	\$597.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-5K-9999EM-D	SEL Splunk Ent Term. SSup5K-9999GB/dayEM		\$693.46	K	31%	\$457.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-5K-9999US-D	SEL Splunk Ent Term. SSup5K-9999GB/dayUS		\$576.92	K	31%	\$398.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-1K-1999AN-D	SEL Splunk Ent Term. PSup1K-1999GB/dayAN		\$938.08	K	31%	\$647.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-1K-1999AP-D	SEL Splunk Ent Term. PSup1K-1999GB/dayAP		\$1,125.00	K	31%	\$776.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-1K-1999EM-D	SEL Splunk Ent Term. PSup1K-1999GB/dayEM		\$863.08	K	31%	\$595.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-1K-1999US-D	SEL Splunk Ent Term. PSup1K-1999GB/dayUS		\$750.00	K	31%	\$517.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-2K-4999AN-D	SEL Splunk Ent Term. PSup2K-4999GB/dayAN		\$901.15	K	31%	\$621.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-2K-4999AP-D	SEL Splunk Ent Term. PSup2K-4999GB/dayAP		\$1,082.31	K	31%	\$746.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-2K-4999EM-D	SEL Splunk Ent Term. PSup2K-4999GB/dayEM		\$829.62	K	31%	\$572.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-2K-4999US-D	SEL Splunk Ent Term. PSup2K-4999GB/dayUS		\$721.15	K	31%	\$497.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-500-999AN-D	SEL Splunk Ent Term. PSup500-999GB/dayAN		\$966.92	K	31%	\$667.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-500-999AP-D	SEL Splunk Ent Term. PSup500-999GB/dayAP		\$1,159.62	K	31%	\$800.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-500-999EM-D	SEL Splunk Ent Term. PSup500-999GB/dayEM		\$889.62	K	31%	\$613.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-500-999US-D	SEL Splunk Ent Term. PSup500-999GB/dayUS		\$773.08	K	31%	\$533.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-5K-9999AN-D	SEL Splunk Ent Term. PSup5K-9999GB/dayAN		\$865.38	K	31%	\$597.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-5K-9999AP-D	SEL Splunk Ent Term. PSup5K-9999GB/dayAP		\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-5K-9999EM-D	SEL Splunk Ent Term. PSup5K-9999GB/dayEM		\$796.15	K	31%	\$549.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-5K-9999US-D	SEL Splunk Ent Term. PSup5K-9999GB/dayUS		\$692.31	K	31%	\$477.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SET-PRM-100K-D	SEL Splunk Ent Term PrmSup Buck 1000		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SET-PRM-100K-D	SEL Splunk Ent Term PrmSup Buck 100K		\$100,000.00	K	31%	\$69,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SET-PRM-10K-D	SEL Splunk Ent Term PrmSup Buck 10K															

		NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	SETUS-500-999-EM	SEL Splunk Ent TRU S500-999GB/dayEM		\$743.08	K	31%	\$512.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETUS-5K-9999-EM	SEL Splunk Ent TRU S500-9999GB/dayEM		\$663.46	K	31%	\$457.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SFDC-1001NP-1Y-P	SEL Spanning NonProf SFDC 1001-5K PRORTD		\$0.67	K	31%	\$0.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1001NP-2Y-P	SEL Spanning 2Y NonProfSFDC1001-5K PRORTD		\$0.58	K	31%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1001NP-3Y-P	SEL Spanning 3Y NonProfSFDC1001-5K PRORTD		\$0.53	K	31%	\$0.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1001NP-4Y-P	SEL Spanning 4Y NonProfSFDC1001-5K PRORTD		\$0.48	K	31%	\$0.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1001NP-5Y-P	SEL Spanning 5Y NonProfSFDC1001-5K PRORTD		\$0.47	K	31%	\$0.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1NP-2Y-P	SEL Spanning 2Y NonProf SFDC 1-50 PRORTD		\$2.67	K	31%	\$0.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1NP-3Y-P	SEL Spanning 3Y NonProf SFDC 1-50 PRORTD		\$0.58	K	31%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1NP-4Y-P	SEL Spanning 4Y NonProfSFDC 1-50 PRORTD		\$0.54	K	31%	\$0.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1NP-5Y-P	SEL Spanning BUSY NonProfSFDC 1-50 MNT PRO		\$0.52	K	31%	\$0.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-NP-2Y-P	SEL Spanning 2Y NonProfSFDC201-1K PRORTD		\$0.58	K	31%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-NP-3Y-P	SEL Spanning 3Y NonProfSFDC 201-1KPRORTD		\$0.53	K	31%	\$0.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-NP-4Y-P	SEL Spanning 4Y NonProfSFDC 201-1K PRORTD		\$0.48	K	31%	\$0.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-NP-5Y-P	SEL Spanning 5Y NonProfSFDC 201-1K PRORTD		\$0.47	K	31%	\$0.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001NP-1Y-P	SEL Spanning Non Prof SFDC 5001+ PRORTD		\$0.58	K	31%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001NP-2Y-P	SEL Spanning 2Y NonProfSFDC 5001+ PRORTD		\$0.50	K	31%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001NP-3Y-P	SEL Spanning 3Y NonProfSFDC 5001+ PRORTD		\$0.47	K	31%	\$0.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001NP-4Y-P	SEL Spanning 4Y NonProfSFDC 5001+ PRORTD		\$0.42	K	31%	\$0.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001NP-5Y-P	SEL Spanning 5Y NonProfSFDC 5001+ PRORTD		\$0.42	K	31%	\$0.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51NP-1Y-P	SEL Spanning Non Prof SFDC 51-200 PRORTD		\$2.66	K	31%	\$1.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51NP-2Y-P	SEL Spanning 2Y NonProfSFDC51-200 PRORTD		\$0.58	K	31%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51NP-3Y-P	SEL Spanning 3Y NonProfSFDC 51-200 PRORTD		\$0.56	K	31%	\$0.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51NP-4Y-P	SEL Spanning 4Y NonProfSFDC 51-200 PRORTD		\$0.50	K	31%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51NP-5Y-P	SEL Spanning 5Y NonProfSFDC 51-200PRORTD		\$0.48	K	31%	\$0.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-ORG-2Y-P	SEL Spanning 1Y SFDC Org UNLTD PRORATD		\$19,230.75	K	31%	\$13,209.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-ORG-3Y-P	SEL Spanning 2Y SFDC Org UNLTD PRORATD		\$14,423.06	K	31%	\$9,951.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-ORG-3Y-P	SEL Spanning 3Y SFDC Org UNLTD PRORATD		\$12,820.50	K	31%	\$8,846.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-ORG-4Y-P	SEL Spanning 4Y SFDC Org UNLTD PRORATD		\$12,019.23	K	31%	\$8,293.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-ORG-5Y-P	SEL Spanning 5Y SFDC Org UNLTD PRORATD		\$11,538.47	K	31%	\$7,961.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-ORG-SB-1Y-P	SEL Spanning 1YSFDCOrgSandboxUNLTDPRORTD		\$5,769.25	K	31%	\$3,980.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-ORG-SB-2Y-P	SEL Spanning 2YSFDCOrgSandboxUNLTDPRORTD		\$4,328.94	K	31%	\$2,985.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-ORG-SB-3Y-P	SEL Spanning 3YSFDCOrgSandboxUNLTDPRORTD		\$3,846.17	K	31%	\$2,653.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-ORG-SB-4Y-P	SEL Spanning 4YSFDCOrgSandboxUNLTDPRORTD		\$3,605.77	K	31%	\$2,487.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-ORG-SB-5Y-P	SEL Spanning 5YSFDCOrgSandboxUNLTDPRORTD		\$3,461.53	K	31%	\$2,386.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SH-458-000-168	Secure VM SecVm Sub		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	SH-458-000-255	Secure VM SecVm 6.0 Sub HCP Bundle=IB		\$275.00	K	31%	\$189.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	SH-458-000-408	Secure VM Encrypt Mach PSMC Sub Tier1=IB		\$58.50	K	31%	\$40.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	SH-458-000-409	Secure VM Encrypt Mach PSMC Sub Tier2=IB		\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	SH-458-000-410	Secure VM Encrypt Mach PSMC Sub Tier3=IB		\$41.50	K	31%	\$28.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	SH-458-000-411	Secure VM Encrypt Mach PSMC Sub Tier4=IB		\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	SH-458-000-412	Secure VM Encrypt Mach PSP Sub Tier1=IB		\$59.50	K	31%	\$41.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	SH-458-000-413	Secure VM Encrypt Mach PSP Sub Tier2=IB		\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	SH-458-000-414	Secure VM Encrypt Mach PSP Sub Tier3=IB		\$42.00	K	31%	\$28.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	SH-458-000-415	Secure VM Encrypt Mach PSP Sub Tier4=IB		\$32.50	K	31%	\$22.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	SH-458-000-525	Secure VM SecVm PS1 Sub Tier 1=IB		\$59.00	K	31%	\$40.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	SH-458-000-526	Secure VM SecVm PS1 Sub Tier 2=IB		\$48.50	K	31%	\$33.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	SH-458-000-527	Secure VM SecVm PS1 Sub Tier 3=IB		\$41.75	K	31%	\$28.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	SH-458-000-528	Secure VM SecVm PS1 Sub Tier 4=IB		\$32.25	K	31%	\$22.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	SMALLUNIVBDL	SEL BOOMI Small University Bundle		\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	SMBCONNTST	SEL BOOMI SMB Test Connection		\$32.50	K	31%	\$22.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	SOA_FRAMEWORK	SEL BOOMI Services Enablement		\$1,300.00	K	31%	\$897.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	SOAWORKER	SEL BOOMI Atom Worker		\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	SO-QSFP28-D44	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	SO-QSFP28-D45	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	SO-QSFP28-D46	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	SO-QSFP28-D47	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	SO-QSFP28-D48	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	SO-QSFP28-D49	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	SO-QSFP28-D50	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	SO-QSFP28-D51	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	SPPCREDITC	SEL SPP-CREDIT-C		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITC1	SEL SPP-CREDIT-C		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITC1-1	SEL SPP-CREDIT-C-1		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITC1-1	SEL SPP-CREDIT-C-1		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITC1-1	SEL SPP-CREDIT-C-1		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITC1-2	SEL SPP-CREDIT-C-2		\$96.00	K	31%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITC1-3	SEL SPP-CREDIT-C-3		\$96.00	K	31%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITC1-3	SEL SPP-CREDIT-C-3		\$97.00	K	31%	\$68.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITC1-4	SEL SPP-CREDIT-C-4		\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITC1-4	SEL SPP-CREDIT-C-4		\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SR-UNLOCK	SEL Search & Recover Unlock Key		\$5,641.54	K	31%	\$3,892.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	ST6EDHA100F	SEL: ST6-ED-HA100-F		\$3,740.00	K	31%	\$2,580.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6EDHA10F	SEL: ST6-ED-HA10-F		\$374.00	K	31%	\$258.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-EN-D100-F	SEL: ST6-EN-D100-F		\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-EN-D10-F	SEL: ST6-EN-D10-F		\$1,430.00	K	31%	\$986.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-RB-25V10-F	SEL: ST6-RB-25V10-F		\$14,135.00	K	31%	\$9,533.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-RBAD-25-F	SEL: ST6-RBAD-25-F		\$22,605.00	K	31%	\$15,597.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6RBADEN25UGF	SEL: ST6-RB-ADEN-25													

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	ST7ADVEPLUG-K	SEL ST7-ADV-EPL-UG-C )		\$4,378.64	K	31%	\$3,021.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D100DENTUC	SEL ST7-D100-STD-ENT-UG-C )		\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D100DENTUC-I	SEL ST7-D100-STD-ENT-UG-C )		\$9,652.00	K	31%	\$6,690.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D100DENTUC-K	SEL ST7-D100-STD-ENT-UG-C )		\$9,692.00	K	31%	\$6,690.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D100STDVUC	SEL ST7-D100-STD-ADV-UG-C )		\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D100STDVUC-I	SEL ST7-D100-STD-ADV-UG-C )		\$6,113.25	K	31%	\$4,218.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D100STDVUC-K	SEL ST7-D100-STD-ADV-UG-C )		\$6,156.14	K	31%	\$4,247.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D100VENTUC	SEL ST7-D100-ADV-ENT-UG-C )		\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D100VENTUC-I	SEL ST7-D100-ADV-ENT-UG-C )		\$3,539.25	K	31%	\$2,442.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D100VENTUC-K	SEL ST7-D100-ADV-ENT-UG-C )		\$3,566.50	K	31%	\$2,460.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D10DENTUC	SEL ST7-D10-STD-ENT-UG-C )		\$825.00	K	31%	\$569.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D10DENTUC-I	SEL ST7-D10-STD-ENT-UG-C )		\$965.25	K	31%	\$668.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D10DENTUC-K	SEL ST7-D10-STD-ENT-UG-C )		\$969.25	K	31%	\$672.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D10STDVUC	SEL ST7-D10-STD-ADV-UG-C )		\$523.00	K	31%	\$360.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D10STDVUC-I	SEL ST7-D10-STD-ADV-UG-C )		\$611.91	K	31%	\$422.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D10STDVUC-K	SEL ST7-D10-STD-ADV-UG-C )		\$616.38	K	31%	\$425.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D10VENTUC	SEL ST7-D10-ADV-ENT-UG-C )		\$303.00	K	31%	\$209.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D10VENTUC-I	SEL ST7-D10-ADV-ENT-UG-C )		\$354.51	K	31%	\$244.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D10VENTUC-K	SEL ST7-D10-ADV-ENT-UG-C )		\$356.65	K	31%	\$246.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTC	SEL ST7-ENT-C )		\$5,655.00	K	31%	\$3,901.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTC-I	SEL ST7-ENT-C )		\$6,616.35	K	31%	\$4,565.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTC-K	SEL ST7-ENT-C )		\$6,658.81	K	31%	\$4,596.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTDT100C	SEL ST7-ENT-DT100-C )		\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTDT100C-I	SEL ST7-ENT-DT100-C )		\$15,210.00	K	31%	\$10,494.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTDT100C-K	SEL ST7-ENT-DT100-C )		\$15,285.00	K	31%	\$10,546.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTDT10C	SEL ST7-ENT-DT10-C )		\$1,300.00	K	31%	\$897.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTDT10C-I	SEL ST7-ENT-DT10-C )		\$1,521.00	K	31%	\$1,049.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTDT10C-K	SEL ST7-ENT-DT10-C )		\$1,528.50	K	31%	\$1,054.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTEPLUGC	SEL ST7-ENT-EPL-UG-C )		\$2,024.00	K	31%	\$1,396.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTEPLUGC-I	SEL ST7-ENT-EPL-UG-C )		\$2,368.00	K	31%	\$1,633.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTEPLUGC-K	SEL ST7-ENT-EPL-UG-C )		\$2,386.61	K	31%	\$1,646.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTHA100C	SEL ST7-ENT-HA100-C )		\$3,400.00	K	31%	\$2,346.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTHA100C-I	SEL ST7-ENT-HA100-C )		\$3,978.00	K	31%	\$2,744.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTHA100C-K	SEL ST7-ENT-HA100-C )		\$4,003.22	K	31%	\$2,762.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTHA10C	SEL ST7-ENT-HA10-C )		\$340.00	K	31%	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTHA10C-I	SEL ST7-ENT-HA10-C )		\$397.80	K	31%	\$274.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTHA10C-K	SEL ST7-ENT-HA10-C )		\$400.32	K	31%	\$276.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7EPLC	SEL ST7-EPL-C )		\$7,495.00	K	31%	\$5,171.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7EPLC-I	SEL ST7-EPL-C )		\$8,769.15	K	31%	\$6,050.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7EPLC-K	SEL ST7-EPL-C )		\$8,849.22	K	31%	\$6,105.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RB25DENTUC	SEL ST7-RB25-STD-ENT-UG-C )		\$17,050.00	K	31%	\$11,784.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RB25DENTUC-I	SEL ST7-RB25-STD-ENT-UG-C )		\$19,948.50	K	31%	\$13,764.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RB25DENTUC-K	SEL ST7-RB25-STD-ENT-UG-C )		\$20,111.86	K	31%	\$13,877.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RB25STDVUC	SEL ST7-RB25-STD-ADV-UG-C )		\$8,470.00	K	31%	\$5,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RB25STDVUC-I	SEL ST7-RB25-STD-ADV-UG-C )		\$9,909.50	K	31%	\$6,837.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RB25STDVUC-K	SEL ST7-RB25-STD-ADV-UG-C )		\$9,998.47	K	31%	\$6,898.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RB25VENTUC	SEL ST7-RB25-ADV-ENT-UG-C )		\$8,580.00	K	31%	\$5,920.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RB25VENTUC-I	SEL ST7-RB25-ADV-ENT-UG-C )		\$10,038.60	K	31%	\$6,926.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RB25VENTUC-K	SEL ST7-RB25-ADV-ENT-UG-C )		\$10,075.08	K	31%	\$6,951.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RBADV25VMC	SEL ST7-RBADV-25VMC )		\$20,550.00	K	31%	\$14,179.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RBADV25VMC-I	SEL ST7-RBADV-25VMC )		\$24,043.50	K	31%	\$16,590.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RBADV25VMC-K	SEL ST7-RBADV-25VMC )		\$24,172.54	K	31%	\$16,679.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RBENT25VMC	SEL ST7-RBENT-25VMC )		\$28,350.00	K	31%	\$19,561.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RBENT25VMC-I	SEL ST7-RBENT-25VMC )		\$33,169.50	K	31%	\$22,866.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RBENT25VMC-K	SEL ST7-RBENT-25VMC )		\$33,366.53	K	31%	\$23,022.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RBSTD25VMC	SEL ST7-RBSTD-25VMC )		\$12,850.00	K	31%	\$8,866.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RBSTD25VMC-I	SEL ST7-RBSTD-25VMC )		\$15,034.50	K	31%	\$10,373.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RBSTD25VMC-K	SEL ST7-RBSTD-25VMC )		\$15,131.76	K	31%	\$10,440.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDADVUGC	SEL ST7-STD-ADV-UG-C )		\$1,705.00	K	31%	\$1,176.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDADVUGC-I	SEL ST7-STD-ADV-UG-C )		\$1,994.85	K	31%	\$1,376.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDADVUGC-K	SEL ST7-STD-ADV-UG-C )		\$2,011.19	K	31%	\$1,387.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STD-C	SEL ST7-STD-C )		\$2,565.00	K	31%	\$1,769.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STD-C-I	SEL ST7-STD-C )		\$3,001.05	K	31%	\$2,070.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STD-C-K	SEL ST7-STD-C )		\$3,022.53	K	31%	\$2,085.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDOT100C	SEL ST7-STD-DT100-C )		\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDOT100C-I	SEL ST7-STD-DT100-C )		\$6,435.00	K	31%	\$4,440.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDOT100C-K	SEL ST7-STD-DT100-C )		\$6,477.93	K	31%	\$4,469.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDOT10C	SEL ST7-STD-DT10-C )		\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDOT10C-I	SEL ST7-STD-DT10-C )		\$643.50	K	31%	\$444.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDOT10C-K	SEL ST7-STD-DT10-C )		\$647.79	K	31%	\$446.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STIDENTUGC	SEL ST7-STD-ENT-UG-C )		\$3,399.00	K	31%	\$2,345.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STIDENTUGC-I	SEL ST7-STD-ENT-UG-C )		\$3,976.83	K	31%	\$2,744.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STIDENTUGC-K	SEL ST7-STD-ENT-UG-C )		\$4,003.22	K	31%	\$2,762.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDEPLUGC	SEL ST7-STD-EPL-UG-C )		\$5,423.00	K	31%	\$3,741.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDEPLUGC-I	SEL														





BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER		
5	STVSAN100C-I	SEL ST-VSAND100-C)		\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	STVSAN100C-K	SEL ST-VSAND100-C)		\$5,820.00	K	31%	\$4,022.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	STVSAN10C	SEL ST-VSAND10-C)		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	STVSAN10C-I	SEL ST-VSAND10-C)		\$550.00	K	31%	\$379.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	STVSAN10C-K	SEL ST-VSAND10-C)		\$583.00	K	31%	\$402.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	STVSANC	SEL ST-VSAN-C)		\$2,495.00	K	31%	\$1,721.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	STVSANCI	SEL ST-VSAN-C)		\$2,745.00	K	31%	\$1,894.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	STVSANCK	SEL ST-VSAN-C)		\$2,908.00	K	31%	\$2,005.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SYNCCD-STG-1MR	SEL Sync EE CLD Storage TB 1 mon Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNCCD-STG-1Y	SEL Sync EE CLD Storage 100GB 1 yr		\$206.00	K	31%	\$142.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNCCD-STG-1Y-R	SEL Sync EE CLD Storage TB 1 yr Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNCCD-STG-2Y	SEL Sync EE CLD Storage 100GB 2 yr		\$392.00	K	31%	\$270.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNCCD-STG-3Y	SEL Sync EE CLD Storage 100GB 3 yr		\$555.00	K	31%	\$382.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNCCD-STG-T1-1Y	SEL Sync EE CLD Storage 1-10 TB 1 yr		\$3,439.38	K	31%	\$2,373.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNCCD-STG-T1-2Y	SEL Sync EE CLD Storage 1-10 TB 2 yr		\$6,306.92	K	31%	\$4,351.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNCCD-STG-T1-3Y	SEL Sync EE CLD Storage 1-10 TB 3 yr		\$8,640.00	K	31%	\$5,961.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNCCD-STG-T2-1Y	SEL Sync EE CLD Storage 11-100 TB 1 yr		\$2,866.15	K	31%	\$1,977.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNCCD-STG-T2-2Y	SEL Sync EE CLD Storage 11-100 TB 2 yr		\$5,256.00	K	31%	\$3,626.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNCCD-STG-T2-3Y	SEL Sync EE CLD Storage 11-100 TB 3 yr		\$7,200.00	K	31%	\$4,968.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNCCD-STG-T3-1Y	SEL Sync EE CLD Storage 101-1,000 TB 1yr		\$1,779.88	K	31%	\$1,279.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNCCD-STG-T3-2Y	SEL Sync EE CLD Storage 101-1,000 TB 2yr		\$4,731.23	K	31%	\$3,264.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNCCD-STG-T3-3Y	SEL Sync EE CLD Storage 101-1,000 TB 3yr		\$6,480.00	K	31%	\$4,471.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNCCD-STG-T4-1Y	SEL Sync EE CLD Storage 1,001 TB+ 1yr		\$2,292.92	K	31%	\$1,582.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNCCD-STG-T4-2Y	SEL Sync EE CLD Storage 1,001 TB+ 2 yr		\$4,205.08	K	31%	\$2,901.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNCCD-STG-T4-3Y	SEL Sync EE CLD Storage 1,001 TB+ 3 yr		\$5,760.00	K	31%	\$3,974.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DHB-1MR	SEL Sync DH sts - 1 month Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DHB-1Y-R	SEL Sync DH sts - 1 yr Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DHB-CON-1Y	SEL Sync DH Specialty Connector 1 yr		\$109,869.23	K	31%	\$75,809.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DHB-CON-2Y	SEL Sync DH Specialty Connector 2 yr		\$184,246.34	K	31%	\$127,129.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DHB-CON-3Y	SEL Sync DH Specialty Connector 3 yr		\$242,542.66	K	31%	\$167,354.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DHB-T1-1Y	SEL Sync DH 35-1,000 sts 1 yr		\$109.87	K	31%	\$75.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DHB-T1-2Y	SEL Sync DH 35-1,000 sts 2 yr		\$184.43	K	31%	\$127.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DHB-T1-3Y	SEL Sync DH 35-1,000 sts 3 yr		\$242.97	K	31%	\$167.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DHB-T2-1Y	SEL Sync DH 1,001-5,000 sts 1 yr		\$87.58	K	31%	\$60.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DHB-T2-2Y	SEL Sync DH 1,001-5,000 sts 2 yr		\$146.01	K	31%	\$100.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DHB-T2-3Y	SEL Sync DH 1,001-5,000 sts 3 yr		\$194.08	K	31%	\$133.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DHB-T3-1Y	SEL Sync DH 5,001-10,000 sts 1 yr		\$76.43	K	31%	\$52.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DHB-T3-2Y	SEL Sync DH 5,001-10,000 sts 2 yr		\$129.10	K	31%	\$89.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DHB-T3-3Y	SEL Sync DH 5,001-10,000 sts 3 yr		\$168.90	K	31%	\$116.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DHB-T4-1Y	SEL Sync DH 10,001-20,000 sts 1 yr		\$70.06	K	31%	\$48.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DHB-T4-2Y	SEL Sync DH 10,001-20,000 sts 2 yr		\$115.27	K	31%	\$79.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DHB-T4-3Y	SEL Sync DH 10,001-20,000 sts 3 yr		\$152.60	K	31%	\$105.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DHB-T5-1Y	SEL Sync DH 20,001+ sts 1 yr		\$60.51	K	31%	\$41.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DHB-T5-2Y	SEL Sync DH 20,001+ sts 2 yr		\$99.90	K	31%	\$68.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DHB-T5-3Y	SEL Sync DH 20,001+ sts 3 yr		\$133.34	K	31%	\$92.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DHB-UNL-1Y	SEL Sync DH Unlimited TB 1 yr		\$549,346.15	K	31%	\$379,048.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DHB-UNL-2Y	SEL Sync DH Unlimited TB 2 yr		\$921,231.69	K	31%	\$635,649.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DHB-UNL-3Y	SEL Sync DH Unlimited TB 3 yr		\$1,212,713.31	K	31%	\$836,772.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DH-CON-1MR	SEL Sync DH Specialty Conn 1 mon Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DH-CON-1Y-R	SEL Sync DH Specialty Conn 1 yr Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DH-UNL-1MR	SEL Sync DH Unlimited TB 1 month Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-DH-UNL-1Y-R	SEL Sync DH Unlimited TB 1 yr Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-ED-1MR	SEL Sync EE EDU TB sts 1 month Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-ED-1Y-R	SEL Sync EE EDU TB sts 1 yr Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-EE-1MR	SEL Sync EE Renewal sts 1 month		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-EE-1Y-R	SEL Sync EE Renewal sts - 1 yr		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-EE-T1-1Y	SEL Sync EE 25-1,000 sts 1 yr		\$239.54	K	31%	\$165.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-EE-T1-2Y	SEL Sync EE 25-1,000 sts 2 yr		\$370.06	K	31%	\$258.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-EE-T1-3Y	SEL Sync EE 25-1,000 sts 3 yr		\$600.02	K	31%	\$414.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-EE-T2-1Y	SEL Sync EE 1,001-5,000 sts 1 yr		\$191.08	K	31%	\$131.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-EE-T2-2Y	SEL Sync EE 1,001-5,000 sts 2 yr		\$350.31	K	31%	\$241.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-EE-T2-3Y	SEL Sync EE 1,001-5,000 sts 3 yr		\$480.46	K	31%	\$331.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-EE-T3-1Y	SEL Sync EE 5,001-10,000 sts 1 yr		\$152.31	K	31%	\$105.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-EE-T3-2Y	SEL Sync EE 5,001-10,000 sts 2 yr		\$279.69	K	31%	\$192.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-EE-T3-3Y	SEL Sync EE 5,001-10,000 sts 3 yr		\$382.15	K	31%	\$263.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-EE-T4-1Y	SEL Sync EE 10,001+ sts 1 yr		\$135.69	K	31%	\$93.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-EE-T4-2Y	SEL Sync EE 10,001+ sts 2 yr		\$246.46	K	31%	\$170.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-EE-T4-3Y	SEL Sync EE 10,001+ sts 3 yr		\$333.69	K	31%	\$229.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-GV-EE-1MR	SEL Sync Gov EE sts 1 month Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-GV-EE-1Y-R	SEL Sync Gov EE sts - 1 yr Renewal		\$1.00	K	31%											





		NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	TFINB-LEFT	SEL: TFIN SERV BAYLEFT		\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINBLEFT-F	SEL: TFINSGSERV BAYLEFT		\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINB-RIGHT	SEL: TFIN SERV BAYRIGHT		\$42,500.00	K	31%	\$29,325.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINB-RIGHT	SEL: TFIN SERV BAY RIGHT, WITH ROBOT		\$78,462.00	K	31%	\$54,138.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	THINS100PKC	SEL THINS-100PK-C )		\$1,955.00	K	31%	\$1,348.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	THINS100PKC-I	SEL THINS-100PK-C )		\$2,042.98	K	31%	\$1,409.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	THINS100PKC2V2K	SEL THINS-100PK-C )		\$2,133.77	K	31%	\$1,472.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	THINS-STE-C	SEL THINS-STE-C )		\$5,145.00	K	31%	\$3,550.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	THINS-STE-C-I	SEL THINS-STE-C )		\$5,376.53	K	31%	\$3,709.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	THINSSTEC2-K	SEL THINS-STE-C )		\$5,619.83	K	31%	\$3,877.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	TMI-1YR-00000010	SEL 1YR 10-49 TAPE METADATA INDEX		\$384.62	K	31%	\$265.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00000050	SEL 1YR 50-99 TAPE METADATA INDEX		\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00000100	SEL 1YR 100-249 TAPE METADATA INDEX		\$192.31	K	31%	\$133.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00000250	SEL 1YR 250-499 TAPE METADATA INDEX		\$146.15	K	31%	\$100.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00000500	SEL 1YR 500-999 TAPE METADATA INDEX		\$119.23	K	31%	\$82.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00001000	SEL 1YR 1000-1999 TAPE METADATA INDEX		\$96.62	K	31%	\$66.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00002000	SEL 1YR 2000-4999 TAPE METADATA INDEX		\$78.15	K	31%	\$53.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00002500	SEL 1YR 5000-9999 TAPE METADATA INDEX		\$69.69	K	31%	\$41.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00010000	SEL 1YR 10000-24999 TAPE METADATA INDE		\$49.23	K	31%	\$33.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00025000	SEL 1YR 25000-49999 TAPE METADATA INDE		\$36.92	K	31%	\$25.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00000010	SEL 3YR 10-49 TAPE METADATA INDEX		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00000050	SEL 3YR 50-99 TAPE METADATA INDEX		\$225.00	K	31%	\$157.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00000100	SEL 3YR 100-249 TAPE METADATA INDEX		\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00000250	SEL 3YR 250-499 TAPE METADATA INDEX		\$190.00	K	31%	\$131.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00000500	SEL 3YR 500-999 TAPE METADATA INDEX		\$155.00	K	31%	\$106.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00001000	SEL 3YR 1000-1999 TAPE METADATA INDEX		\$125.60	K	31%	\$86.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00002000	SEL 3YR 2000-4999 TAPE METADATA INDEX		\$101.60	K	31%	\$70.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00005000	SEL 3YR 5000-9999 TAPE METADATA INDEX		\$77.60	K	31%	\$53.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00010000	SEL 3YR 10000-24999 TAPE METADATA INDE		\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00025000	SEL 3YR 25000-49999 TAPE METADATA INDE		\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00000010	SEL 5YR 10-49 TAPE METADATA INDEX		\$598.15	K	31%	\$411.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00000050	SEL 5YR 50-99 TAPE METADATA INDEX		\$387.50	K	31%	\$267.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00000100	SEL 5YR 100-249 TAPE METADATA INDEX		\$298.08	K	31%	\$205.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00000250	SEL 5YR 250-499 TAPE METADATA INDEX		\$226.54	K	31%	\$156.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00000500	SEL 5YR 500-999 TAPE METADATA INDEX		\$184.91	K	31%	\$127.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00001000	SEL 5YR 1000-1999 TAPE METADATA INDEX		\$149.75	K	31%	\$103.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00002000	SEL 5YR 2000-4999 TAPE METADATA INDEX		\$121.14	K	31%	\$83.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00005000	SEL 5YR 5000-9999 TAPE METADATA INDEX		\$92.52	K	31%	\$63.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00010000	SEL 5YR 10000-24999 TAPE METADATA INDE		\$76.31	K	31%	\$52.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00025000	SEL 5YR 25000-49999 TAPE METADATA INDE		\$57.23	K	31%	\$37.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TZBS3TLSSC	SEL TZ-BS-3TLSS-C )		\$2,985.00	K	31%	\$2,059.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	TZBS3TLSSC-I	SEL TZ-BS-3TLSS-C )		\$3,492.45	K	31%	\$2,409.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	TZBS3TLSSC-K	SEL TZ-BS-3TLSS-C )		\$3,512.87	K	31%	\$2,423.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	TZBSTLSSC	SEL TZ-BS-TLSS-C )		\$995.00	K	31%	\$686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	TZBSTLSSC-I	SEL TZ-BS-TLSS-C )		\$1,164.15	K	31%	\$803.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	TZBSTLSSC-K	SEL TZ-BS-TLSS-C )		\$1,168.40	K	31%	\$806.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	U-ARXCXT100-500	SEL Upgrade ARXCXT100 to ARXCXT500		\$227,175.00	K	31%	\$156,750.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-ARXCXT100-1000	SEL Upgrade ARXCXT100 to ARXCXT1000		\$128,726.00	K	31%	\$88,820.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-ARXCXT100-5000	SEL Upgrade ARXCXT100 to ARXCXT5000		\$355,902.00	K	31%	\$245,572.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-ARXVOI250-1K	SEL Upgrade ARXVOI250 to ARXVOI1K		\$13,625.00	K	31%	\$9,401.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-ARXVOI250-500	SEL Upgrade ARXVOI250 to ARXVOI500		\$6,055.00	K	31%	\$4,177.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-ARXVOI500-1K	SEL Upgrade ARXVOI500 to ARXVOI1K		\$7,569.00	K	31%	\$5,222.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	UEMCCU100C	SEL UEM-CCU-100-C )		\$5,150.00	K	31%	\$3,553.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMCCU100C-I	SEL UEM-CCU-100-C )		\$5,665.00	K	31%	\$3,908.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMCCU100C-K	SEL UEM-CCU-100-C )		\$5,573.86	K	31%	\$3,845.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMCCU10C	SEL UEM-CCU-10-C )		\$515.00	K	31%	\$355.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMCCU10C-I	SEL UEM-CCU-10-C )		\$569.50	K	31%	\$390.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMCCU10C-K	SEL UEM-CCU-10-C )		\$557.39	K	31%	\$384.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU100C	SEL UEM-NU-100-C )		\$3,090.00	K	31%	\$2,132.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU100C-I	SEL UEM-NU-100-C )		\$3,399.00	K	31%	\$2,345.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU100C-K	SEL UEM-NU-100-C )		\$3,344.32	K	31%	\$2,307.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU10C	SEL UEM-NU-10-C )		\$309.00	K	31%	\$213.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU10C-I	SEL UEM-NU-10-C )		\$339.90	K	31%	\$234.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU10C-K	SEL UEM-NU-10-C )		\$334.43	K	31%	\$230.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UJ-CAX460-H-VH	SEL Upgrade a CAX-460-H to VH		\$25,477.00	K	31%	\$17,579.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	UJ-CAX460-L-H	SEL Upgrade a CAX-460-L to H		\$59,446.00	K	31%	\$41,017.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	UJ-CAX460-M	SEL Upgrade a CAX-460-L to M		\$31,138.00	K	31%	\$21,495.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	UJ-CAX460-L-VH	SEL Upgrade a CAX-460-L to VH		\$94,923.00	K	31%	\$65,696.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	UJ-CAX460-M-H	SEL Upgrade a CAX-460-M to H		\$28,308.00	K	31%	\$19,532.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	UJ-CAX460-M-VH	SEL Upgrade a CAX-460-M to VH		\$53,785.00	K	31%	\$37,111.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	UJ-CAX460-L-H	SEL Upgrade a CAX-460-U to H		\$79,262.00	K	31%	\$54,690.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	UJ-CAX460-U-L	SEL Upgrade a CAX-460-U to L		\$19,815.00	K	31%	\$13,672.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	UJ-CAX460-U-M	SEL Upgrade a CAX-460-U to M		\$50,954.00	K	31%	\$35,158.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	UJ-CAX460-U-VH	SEL Upgrade a CAX-460-U to VH		\$104,738.00	K	31%	\$72,269.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	UPG-ES-PLUS1-1YR	SEL IGLS ES Plus upg 1 Write Cluster 1yr		\$41,824.62	K	31%	\$28,858.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	UPG-ES-PLUS1-2YR	SEL IGLS ES Plus upg 1 Write Cluster 2yr		\$58,592.31	K	31%	\$40,428.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	UPG-ES-PLUS1-3YR	SEL IGLS ES Plus upg 1 Write Cluster 3yr													



BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER		
5	V5VEPLAKC-I	SEL V5S-VEPL-AK-C)		\$25,845.00	K	31%	\$17,833.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V5VEPLAKC-K	SEL V5S-VEPL-AK-C)		\$28,474.00	K	31%	\$19,647.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAARMTLSSD3PF	SEL VA-ARM-TLSS-D-3P-F		\$19.14	K	31%	\$13.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VAARMTLSSD3PF	SEL VA-ARM-TLSS-D-3P-F		\$7.25	K	31%	\$5.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VAARMTLSSU3PF	SEL VA-ARM-TLSS-U-3P-F		\$34.56	K	31%	\$23.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VAARMTLSSUPF	SEL VA-ARM-TLSS-U-P-F		\$13.09	K	31%	\$9.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VACLCTLSSD3PF	SEL VA-CLC-TLSS-D-3P-F		\$125.74	K	31%	\$86.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VACLCTLSSD3PF	SEL VA-CLC-TLSS-D-3P-F		\$47.83	K	31%	\$32.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VACLCTLSSUPF	SEL VA-CLC-TLSS-U-3P-F		\$226.51	K	31%	\$156.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VACLCTLSSUPF	SEL VA-CLC-TLSS-U-P-F		\$85.80	K	31%	\$59.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VACLVTLSSD3PF	SEL VA-CLV-TLSS-D-3P-F		\$56.91	K	31%	\$39.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VACLVTLSSD3PF	SEL VA-CLV-TLSS-D-P-F		\$21.56	K	31%	\$14.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VACLVTLSSUPF	SEL VA-CLV-TLSS-U-3P-F		\$102.37	K	31%	\$70.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VACLVTLSSUPF	SEL VA-CLV-TLSS-U-P-F		\$38.78	K	31%	\$26.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VACNTPLLDC	SEL VA-CNT-PLL-D-C)		\$29.70	K	31%	\$20.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VACNTPLLDC-I	SEL VA-CNT-PLL-D-C)		\$31.04	K	31%	\$21.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VACNTPLLDC-K	SEL VA-CNT-PLL-D-C)		\$30.29	K	31%	\$20.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VACNTPLLUC	SEL VA-CNT-PLL-U-C)		\$53.46	K	31%	\$36.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VACNTPLLUC-I	SEL VA-CNT-PLL-U-C)		\$55.87	K	31%	\$38.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VACNTPLLUC-K	SEL VA-CNT-PLL-U-C)		\$54.53	K	31%	\$37.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAINBTLSSD3PF	SEL VA-INB-TLSS-D-3P-F		\$38.92	K	31%	\$26.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VAINBTLSSD3PF	SEL VA-INB-TLSS-D-P-F		\$14.74	K	31%	\$10.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VAMAWPLLDC	SEL VA-MAW-PLL-D-C)		\$10.30	K	31%	\$7.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAMAWPLLDC-I	SEL VA-MAW-PLL-D-C)		\$12.96	K	31%	\$8.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAMAWPLLDC-K	SEL VA-MAW-PLL-D-C)		\$13.52	K	31%	\$9.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAMBMPLLDC	SEL VA-MBM-PLL-D-C)		\$20.60	K	31%	\$14.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAMBMPLLDC-I	SEL VA-MBM-PLL-D-C)		\$31.04	K	31%	\$21.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAMBMPLLDC-K	SEL VA-MBM-PLL-D-C)		\$32.45	K	31%	\$22.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAMBMTLSSD3PF	SEL VA-MBM-TLSS-D-3P-F		\$38.92	K	31%	\$26.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VAMBMTLSSD3PF	SEL VA-MBM-TLSS-D-P-F		\$14.74	K	31%	\$10.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VAMBMTLSSUPF	SEL VA-MBM-TLSS-U-3P-F		\$70.14	K	31%	\$46.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VAMBMTLSSUPF	SEL VA-MBM-TLSS-U-P-F		\$26.57	K	31%	\$18.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VANBKDC	SEL VA-NBK-D-C)		\$20.50	K	31%	\$14.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VANBKDC-I	SEL VA-NBK-D-C)		\$21.42	K	31%	\$14.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VANBKDC-K	SEL VA-NBK-D-C)		\$22.41	K	31%	\$15.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VANBKUC	SEL VA-NBK-U-C)		\$33.25	K	31%	\$22.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VANBKUC-I	SEL VA-NBK-U-C)		\$34.75	K	31%	\$23.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VANBKUC-K	SEL VA-NBK-U-C)		\$36.28	K	31%	\$25.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSACCAOPROF	SEL VA-PS-ACCAO-PROF)		\$9,025.00	K	31%	\$6,227.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSACCAOPROF-I	SEL VA-PS-ACCAO-PROF)		\$9,431.13	K	31%	\$6,507.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSACCELE	SEL VA-PS-ACCELE)		\$9,025.00	K	31%	\$6,227.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSACCELE-I	SEL VA-PS-ACCELE)		\$9,431.13	K	31%	\$6,507.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSACODEP	SEL VA-PS-ACO-DEP)		\$18,055.00	K	31%	\$12,457.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSACODEP-I	SEL VA-PS-ACO-DEP)		\$18,967.48	K	31%	\$13,018.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSACOPRF	SEL VA-PS-ACO-PRF)		\$6,500.00	K	31%	\$4,485.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSACOPRF-I	SEL VA-PS-ACO-PRF)		\$6,792.50	K	31%	\$4,686.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSACOPRF-K	SEL VA-PS-ACO-PRF)		\$6,968.28	K	31%	\$4,808.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSADAODEP	SEL VA-PS-ADA-DEP)		\$6,770.00	K	31%	\$4,671.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSADAODEP-I	SEL VA-PS-ADA-DEP)		\$7,074.85	K	31%	\$4,881.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSADOP	SEL VA-PS-AD-OP)		\$4,875.00	K	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSADOP-I	SEL VA-PS-AD-OP)		\$5,094.38	K	31%	\$3,515.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSADOP-K	SEL VA-PS-AD-OP)		\$5,221.42	K	31%	\$3,602.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSDM	SEL VA-PS-DM)		\$4,794.00	K	31%	\$3,307.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSDM-I	SEL VA-PS-DM)		\$5,009.73	K	31%	\$3,456.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSDM-K	SEL VA-PS-DM)		\$5,137.14	K	31%	\$3,544.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSDMD	SEL VA-PS-MDM)		\$6,660.00	K	31%	\$4,595.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSDMD-I	SEL VA-PS-MDM)		\$6,959.70	K	31%	\$4,802.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSMEP	SEL VA-PS-MEP)		\$11,285.00	K	31%	\$7,785.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSMEP-I	SEL VA-PS-MEP)		\$11,792.83	K	31%	\$8,137.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSSODP	SEL VA-PS-SO-DEP)		\$2,438.00	K	31%	\$1,682.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSSODP-I	SEL VA-PS-SO-DEP)		\$2,547.71	K	31%	\$1,757.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSSODP-K	SEL VA-PS-SO-DEP)		\$2,616.46	K	31%	\$1,805.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSTAOEPP	SEL VA-PS-STAO-DEP)		\$3,385.00	K	31%	\$2,355.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSTAOEPP-I	SEL VA-PS-STAO-DEP)		\$3,537.33	K	31%	\$2,440.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSWADP	SEL VA-PS-WA-DP)		\$13,650.00	K	31%	\$9,418.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSWADP-I	SEL VA-PS-WA-DP)		\$14,264.25	K	31%	\$9,842.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSWADP-K	SEL VA-PS-WA-DP)		\$14,596.46	K	31%	\$10,070.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSWOADEP	SEL VA-PS-WO-DEP)		\$18,960.00	K	31%	\$13,082.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSWOADEP-I	SEL VA-PS-WO-DEP)		\$19,813.20	K	31%	\$13,671.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSWOADEP-K	SEL VA-PS-WO-DEP)		\$20,090.00	K	31%	\$13,932.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSWOSDEP	SEL VA-PS-WOS-DEP)		\$13,679.05	K	31%	\$9,438.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSWSDP	SEL VA-PS-WS-DP)		\$9,425.00	K	31%	\$6,503.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSWSDP-I	SEL VA-PS-WS-DP)		\$9,849.13	K	31%	\$6,795.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSWSDP-K	SEL VA-PS-WS-DP)		\$10,075.08	K	31%	\$6,951.81	\$									

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER		
5	VAWAOSPLLDUGC-I	SEL VA-WAOS-PLL-D-U-G-C		\$46.13	K	31%	\$27.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOSPLLDUGC-K	SEL VA-WAOS-PLL-D-U-G-C		\$41.95	K	31%	\$28.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOSPLLUUGC	SEL VA-WSD-WA-PLAUG-C		\$73.50	K	31%	\$50.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOSPLLUUGC-I	SEL VA-WAOS-PLL-U-G-C		\$76.81	K	31%	\$53.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOSPLLUUGC-K	SEL VA-WAOS-PLL-U-G-C		\$80.06	K	31%	\$55.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOSPLLUUGC	SEL VA-WA-SS-PLA-U-U-G-C		\$92.50	K	31%	\$63.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOSPLLUUGC-I	SEL VA-WAOS-PLL-U-U-G-C		\$96.66	K	31%	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOSPLLUUGC-K	SEL VA-WAOS-PLL-U-U-G-C		\$100.75	K	31%	\$69.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWASSU3PC	SEL VA-W-A-SS-U-3P-C		\$142.50	K	31%	\$98.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWASSU3PC-I	SEL VA-W-A-SS-U-3P-C		\$148.91	K	31%	\$102.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWASSU3PC-K	SEL VA-W-A-SS-U-3P-C		\$155.91	K	31%	\$107.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSD2GC	SEL VA-W-A-TLS-D-2G-C		\$59.00	K	31%	\$40.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSD2GC-I	SEL VA-W-A-TLS-D-2G-C		\$61.66	K	31%	\$42.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSD2GC-K	SEL VA-W-A-TLS-D-2G-C		\$64.47	K	31%	\$44.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSD2GC	SEL VA-W-A-TLSS-D-2G-C		\$105.50	K	31%	\$72.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSD2GC-I	SEL VA-W-A-TLSS-D-2G-C		\$110.25	K	31%	\$76.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSD2GC-K	SEL VA-W-A-TLSS-D-2G-C		\$115.31	K	31%	\$79.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSD2PC-I	SEL VA-W-A-TLSS-D-2P-C		\$113.50	K	31%	\$78.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSD2PC-K	SEL VA-W-A-TLSS-D-2P-C		\$118.61	K	31%	\$81.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSD2PC	SEL VA-W-A-TLSS-D-2P-C		\$123.74	K	31%	\$85.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSD3GC	SEL VA-W-A-TLSS-D-3G-C		\$147.50	K	31%	\$101.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSD3GC-I	SEL VA-W-A-TLSS-D-3G-C		\$154.14	K	31%	\$106.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSD3GC-K	SEL VA-W-A-TLSS-D-3G-C		\$161.28	K	31%	\$111.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSD3PC	SEL VA-W-A-TLSS-D-3P-C		\$159.00	K	31%	\$109.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSD3PC-I	SEL VA-W-A-TLSS-D-3P-C		\$166.16	K	31%	\$114.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSD3PC-K	SEL VA-W-A-TLSS-D-3P-C		\$173.54	K	31%	\$119.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSSU2GC	SEL VA-W-A-TLSS-U-2G-C		\$186.50	K	31%	\$128.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSSU2GC-I	SEL VA-W-A-TLSS-U-2G-C		\$194.89	K	31%	\$134.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSSU2GC-K	SEL VA-W-A-TLSS-U-2G-C		\$203.42	K	31%	\$140.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSSU2PC	SEL VA-W-A-TLSS-U-2P-C		\$200.00	K	31%	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSSU2PC-I	SEL VA-W-A-TLSS-U-2P-C		\$209.00	K	31%	\$144.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSSU2PC-K	SEL VA-W-A-TLSS-U-2P-C		\$215.74	K	31%	\$150.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSSU3GC	SEL VA-W-A-TLSS-U-3G-C		\$262.00	K	31%	\$180.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSSU3GC-I	SEL VA-W-A-TLSS-U-3G-C		\$273.79	K	31%	\$188.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSSU3GC-K	SEL VA-W-A-TLSS-U-3G-C		\$286.16	K	31%	\$197.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSSU3PC	SEL VA-W-A-TLSS-U-3P-C		\$280.50	K	31%	\$193.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSSU3PC-I	SEL VA-W-A-TLSS-U-3P-C		\$293.12	K	31%	\$202.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSSU3PC-K	SEL VA-W-A-TLSS-U-3P-C		\$306.08	K	31%	\$211.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATS02PC	SEL VA-W-A-TS-D-2P-C		\$63.00	K	31%	\$43.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATS02PC-I	SEL VA-W-A-TS-D-2P-C		\$65.84	K	31%	\$45.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATS02PC-K	SEL VA-W-A-TS-D-2P-C		\$68.84	K	31%	\$47.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATS03GC	SEL VA-W-A-TS-D-3G-C		\$82.50	K	31%	\$56.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATS03GC-I	SEL VA-W-A-TS-D-3G-C		\$86.21	K	31%	\$59.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATS03GC-K	SEL VA-W-A-TS-D-3G-C		\$90.02	K	31%	\$62.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATSSU3GC	SEL VA-W-A-TSS-U-3G-C		\$191.00	K	31%	\$130.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATSSU3GC-I	SEL VA-W-A-TSS-U-3G-C		\$136.90	K	31%	\$94.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATSSU3GC-K	SEL VA-W-A-TSS-U-3G-C		\$142.89	K	31%	\$98.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOAPLLAUGC	SEL VA-WAOA-PLL-AUG-C		\$19.20	K	31%	\$13.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOAPLLAUGC-I	SEL VA-WAOA-PLL-AUG-C		\$20.06	K	31%	\$13.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOAPLLAUGC-K	SEL VA-WAOA-PLL-AUG-C		\$20.95	K	31%	\$14.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOATLSSD3PF	SEL VA-WOAA-TLSS-D-3P-F		\$174.90	K	31%	\$120.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARHAISOFT
5	VAWOATLSSDGC	SEL VA-WOAA-TLSS-D-G-C		\$56.00	K	31%	\$38.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOATLSSDGC-I	SEL VA-WOAA-TLSS-D-G-C		\$58.52	K	31%	\$40.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOATLSSDGC-K	SEL VA-WOAA-TLSS-D-G-C		\$61.18	K	31%	\$42.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOATLSSDPC	SEL VA-WOAA-TLSS-D-P-C		\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOATLSSDPC-I	SEL VA-WOAA-TLSS-D-P-C		\$62.70	K	31%	\$43.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOATLSSDPC-K	SEL VA-WOAA-TLSS-D-P-C		\$65.55	K	31%	\$45.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOATLSSDPF	SEL VA-WOAA-TLSS-D-P-F		\$66.00	K	31%	\$45.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARHAISOFT
5	VAWOATLSSU3PF	SEL VA-WOAA-TLSS-U-3P-F		\$308.55	K	31%	\$212.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARHAISOFT
5	VAWOATLSSUGC	SEL VA-WOAA-TLSS-U-G-C		\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOATLSSUGC-I	SEL VA-WOAA-TLSS-U-G-C		\$103.46	K	31%	\$71.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOATLSSUGC-K	SEL VA-WOAA-TLSS-U-G-C		\$108.41	K	31%	\$74.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOATLSSUPC	SEL VA-WOAA-TLSS-U-P-C		\$106.50	K	31%	\$73.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOATLSSUPC-I	SEL VA-WOAA-TLSS-U-P-C		\$111.29	K	31%	\$76.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOATLSSUPC-K	SEL VA-WOAA-TLSS-U-P-C		\$116.07	K	31%	\$80.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOATLSSUPF	SEL VA-WOAA-TLSS-U-P-F		\$117.15	K	31%	\$80.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARHAISOFT
5	VA-WOE-PLL-10U-F	SEL VA-WOE-PLL-10U-F		\$4,526.50	K	31%	\$3,123.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARHAISOFT
5	VA-WOE-PLL-1U-F	SEL VA-WOE-PLL-1U-F		\$45,265.00	K	31%	\$31,232.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARHAISOFT
5	VAWOIAIDL2GC	SEL VA-WOI-AD-TL-D-2G-C		\$84.60	K	31%	\$58.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOIAIDL2GC-I	SEL VA-WOI-AD-TL-D-2G-C		\$88.41	K	31%	\$61.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOIAIDL2GC-K	SEL VA-WOI-AD-TL-D-2G-C		\$92.32	K	31%	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOIAIDL3PC	SEL VA-WOI-AD-TL-D-3P-C		\$126.72	K	31%	\$87.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOIAIDL3PC-I	SEL VA-WOI-AD-TL-D-3P-C		\$132.42	K	31%	\$91.37	\$0.00	\$0.00	\$0.00	\$0						

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	VAWO1ADTSD2PC	SEL VA-WOI-AD-TS-D-2P-C		\$90.24	K	31%	\$62.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWO1ADTSD2PC-I	SEL VA-WOI-AD-TS-D-2P-C-I		\$94.30	K	31%	\$65.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWO1ADTSD2PC-K	SEL VA-WOI-AD-TS-D-2P-C-K		\$98.45	K	31%	\$67.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWO1ADTSD3GC	SEL VA-WOI-AD-TS-D-3G-C		\$118.80	K	31%	\$81.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWO1ADTSD3GC-I	SEL VA-WOI-AD-TS-D-3G-C-I		\$124.15	K	31%	\$85.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWO1ADTSD3GC-K	SEL VA-WOI-AD-TS-D-3G-C-K		\$129.87	K	31%	\$89.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOSATLSSD3PF	SEL VA-WOS-A-TLSS-D-3P-F		\$96.80	K	31%	\$66.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VAWOSATLSSDGG	SEL VA-WOS-A-TLSS-D-G-C		\$30.90	K	31%	\$21.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOSATLSSDGC-I	SEL VA-WOS-A-TLSS-D-G-C-I		\$32.29	K	31%	\$22.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOSATLSSDGC-K	SEL VA-WOS-A-TLSS-D-G-C-K		\$33.75	K	31%	\$23.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOSATLSSDPC	SEL VA-WOS-A-TLSS-D-P-C		\$33.00	K	31%	\$22.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOSATLSSDPC-I	SEL VA-WOS-A-TLSS-D-P-C-I		\$34.49	K	31%	\$23.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOSATLSSDPC-K	SEL VA-WOS-A-TLSS-D-P-C-K		\$36.05	K	31%	\$25.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOSATLSSDPF	SEL VA-WOS-A-TLSS-D-P-F		\$36.30	K	31%	\$25.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VAWOSATLSS3PF	SEL VA-WOS-A-TLSS-U-3P-F		\$156.75	K	31%	\$108.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VAWOSATLSSUGC	SEL VA-WOS-A-TLSS-U-G-C		\$49.45	K	31%	\$34.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOSATLSSUGC-I	SEL VA-WOS-A-TLSS-U-G-C-I		\$51.08	K	31%	\$35.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOSATLSSUGC-K	SEL VA-WOS-A-TLSS-U-G-C-K		\$53.98	K	31%	\$37.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOSATLSSUPC	SEL VA-WOS-A-TLSS-U-P-C		\$54.00	K	31%	\$37.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOSATLSSUPC-I	SEL VA-WOS-A-TLSS-U-P-C-I		\$56.43	K	31%	\$38.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOSATLSSUPC-K	SEL VA-WOS-A-TLSS-U-P-C-K		\$58.96	K	31%	\$40.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOSATLSSUPF	SEL VA-WOS-A-TLSS-U-P-F		\$59.40	K	31%	\$40.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VAVPADTLSSDPF	SEL VA-WPD-AD-TLSS-D-P-F		\$101.01	K	31%	\$61.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VAVSAPLLADUGC	SEL VA-WSD-WS-PLAUG-C		\$55.50	K	31%	\$38.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAVSAPLLADUGC-I	SEL VA-WSA-PLLA-D-U-G-C-I		\$58.00	K	31%	\$40.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAVSAPLLADUGC-K	SEL VA-WSA-PLLA-D-U-G-C-K		\$49.76	K	31%	\$34.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAVSAPLLAUJGC	SEL VA-WSA-PLLA-U-G-C		\$122.50	K	31%	\$84.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAVSAPLLAUJGC-I	SEL VA-WSA-PLLA-U-G-C-I		\$128.01	K	31%	\$88.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAVSAPLLAUJGC-K	SEL VA-WSA-PLLA-U-G-C-K		\$117.61	K	31%	\$81.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAVSDWAPLAUGC	SEL VA-WAOC-PLLA-U-G-C		\$176.50	K	31%	\$121.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAVSDWAPLAUGC-I	SEL VA-WSD-WA-PLAUG-C-I		\$184.44	K	31%	\$127.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAVSDWAPLAUGC-K	SEL VA-WSD-WA-PLAUG-C-K		\$192.69	K	31%	\$132.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAVSDWSPLAUGC	SEL VA-WAOC-PLL-D-U-G-C		\$55.50	K	31%	\$38.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAVSDWSPLAUGC-I	SEL VA-WSD-WS-PLAUG-C-I		\$58.00	K	31%	\$40.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAVSDWSPLAUGC-K	SEL VA-WSD-WS-PLAUG-C-K		\$60.64	K	31%	\$41.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-BMS-FL-DV2-F	SEL V-BMS-FL-DV2-F		\$90.00	K	31%	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VBMSBCLDDV21YF	SEL V-BMS-SB-CLDDV2-1Y-F		\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VBMSBCLDDV22YF	SEL V-BMS-SB-CLDDV2-2Y-F		\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VBMSBCLDDV3YF	SEL V-BMS-SB-CLDDV2-3Y-F		\$225.00	K	31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VBMSBCLDDV21YI	SEL V-BMS-SB-CLDDV2-1Y-F		\$87.00	K	31%	\$60.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VBMSBCLDDV22YI	SEL V-BMS-SB-CLDDV2-2Y-F		\$174.00	K	31%	\$120.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VBMSBCLDDV23YI	SEL V-BMS-SB-CLDDV2-3Y-F		\$261.00	K	31%	\$180.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VBMSBOPDV21YF	SEL V-BMS-SB-OP-DV2-1Y-F		\$63.00	K	31%	\$43.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VBMSBOPDV22YF	SEL V-BMS-SB-OP-DV2-2Y-F		\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VBMSBOPDV23YF	SEL V-BMS-SB-OP-DV2-3Y-F		\$189.00	K	31%	\$129.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC-EPIC-F	SEL VC-EPIC-F		\$67,925.00	K	31%	\$46,888.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC56-FND-F	SEL VC56-FND-F		\$1,688.50	K	31%	\$1,165.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC56FNDSTDUFG	SEL VC56-FND-STD-UG-F		\$5,614.40	K	31%	\$3,873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC56-STD-F	SEL VC56-STD-F		\$6,792.50	K	31%	\$4,686.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC57FND-C	SEL VC57-FND-C		\$1,635.00	K	31%	\$1,099.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC57FND-C-I	SEL VC57-FND-C-I		\$1,795.95	K	31%	\$1,239.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC57FND-C-K	SEL VC57-FND-C-K		\$1,804.32	K	31%	\$1,244.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC57FNDSTDUG	SEL VC57-FND-STD-UG-C		\$5,104.00	K	31%	\$3,521.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC57FNDSTDUG-K	SEL VC57-FND-STD-UG-C-K		\$5,971.68	K	31%	\$4,120.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC57FNDSTDUG-K	SEL VC57-FND-STD-UG-C-K		\$6,010.57	K	31%	\$4,147.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC57STDC	SEL VC57-STD-C		\$6,175.00	K	31%	\$4,260.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC57STDC-I	SEL VC57-STD-C-I		\$7,224.75	K	31%	\$4,985.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC57STDC-K	SEL VC57-STD-C-K		\$7,274.75	K	31%	\$5,019.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRMEPLUGF	SEL VC-SRM4-ZPLU-UG-F		\$4,180.00	K	31%	\$2,884.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRME25EC	SEL VC-SRM8-25E-C		\$12,750.00	K	31%	\$8,797.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRME25EC-I	SEL VC-SRM8-25E-C-I		\$14,917.50	K	31%	\$10,293.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRME25EC-K	SEL VC-SRM8-25E-C-K		\$15,055.16	K	31%	\$10,388.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC-SRM8-25E-F	SEL VC-SRM8-25E-F		\$14,025.00	K	31%	\$9,677.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRME25EUGC	SEL VC-SRM8-25SE-UG-C		\$8,498.00	K	31%	\$5,863.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRME25EUGC-I	SEL VC-SRM8-25SE-UG-C-I		\$9,942.66	K	31%	\$6,860.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRME25EUGC-K	SEL VC-SRM8-25SE-UG-C-K		\$9,998.47	K	31%	\$6,998.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRME25SC	SEL VC-SRM8-25S-C		\$5,025.00	K	31%	\$3,467.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRME25SC-I	SEL VC-SRM8-25S-C-I		\$5,978.25	K	31%	\$4,056.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRME25SC-K	SEL VC-SRM8-25S-C-K		\$5,918.63	K	31%	\$4,083.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRME25SEUGF	SEL VC-SRM8-25SE-UG-F		\$9,347.80	K	31%	\$6,449.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC-SRM8-25S-F	SEL VC-SRM8-25S-F		\$5,527.50	K	31%	\$3,813.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VIPRARC4250TB	SELECT 250TB VIPR ArchLic 5yrPto		\$104,763.00	K	31%	\$72,286.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	VLM10GS-HA-EMC3Y	SEL KEMP VLM-10G EMC HA 3Y Subscription		\$49,230.77	K	31%	\$33,969.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	VLM10GS-HA-EMC5Y	SEL KEMP VLM-10G EMC HA 5Y Subscription		\$82,046.15	K	31%	\$56,611.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	VLM3000-HA-EMC3Y	SEL KEMP VLM-3000 EMC HA 3Y Bundle		\$48,369.23	K	31%	\$33,774.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	VLM3000-HA-EMC5Y	SEL KEMP VLM-3000 EMC HA 5Y Bundle		\$68,369.23	K	31%	\$47,174.77	\$0								

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER		
5	VMTG-20GB-EM-D	SEL Splunk VM Term P5up 6-20GB/dayEM		\$6,369.23	K	31%	\$4,394.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	VMTG-20GB-US-D	SEL Splunk VM Term P5up 6-20GB/dayUS		\$5,538.46	K	31%	\$3,821.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	VMTG-5GB-AND	SEL Splunk VM Term P5up 1-5GB/dayAN		\$3,461.54	K	31%	\$2,388.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	VMTG-5GB-AP-D	SEL Splunk VM Term P5up 1-5GB/dayAP		\$4,133.85	K	31%	\$2,860.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	VMTG-5GB-EM-D	SEL Splunk VM Term P5up 1-5GB/dayEM		\$3,184.62	K	31%	\$2,197.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	VMTG-5GB-US-D	SEL Splunk VM Term P5up 1-5GB/dayUS		\$2,769.23	K	31%	\$1,910.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	V-PS-AW-C-OP-SP-F	SEL V-PS-AWC-OP-SP-F		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-PS-AWV-SP-F	SEL V-PS-AWV-SP-F		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-PS-CERT-TCP-F	SEL V-PS-CERT-TCP-F		\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-CERT-TOPE-F	SEL V-PS-CERT-TOPE-F		\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-CERT-TP-F	SEL V-PS-CERT-TP-F		\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-MCC-BMS-SP-F	SEL V-PS-MCC-BMS-SP-F		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-PS-MCC-MBS-SP-F	SEL V-PS-MCC-MBS-SP-F		\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-PS-MCMLDZHSP-F	SEL V-PS-MCMLDZHSP-F		\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-PS-MCM-CLD-SP-F	SEL V-PS-MCM-CLD-SP-F		\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-MCM-OPHZSP-F	SEL V-PS-MCM-OPHZ-SP-F		\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-PS-MCM-OP-SP-F	SEL V-PS-MCM-OP-SP-F		\$3,850.00	K	31%	\$2,656.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-SC-CLD-SP-F	SEL V-PS-SC-CLD-SP-F		\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-PS-SC-OP-SP-F	SEL V-PS-SC-OP-SP-F		\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-PS-SVR-MIGSP-F	SEL V-PS-SVR-MIG-SP-F		\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-PS-TRN-BTOMP-F	SEL V-PS-TRN-BTOMP-F		\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-TRN-EXP-F	SEL V-PS-TRN-EXP-F		\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-TRN-PROAW-F	SEL V-PS-TRN-PRO-AW-F		\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-TRNPUTCPAW-F	SEL V-PS-TRN-PU-TCP-AW-F		\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-TRN-PUTCPF	SEL V-PS-TRN-PU-TCP-F		\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-TRNPUTPAW-F	SEL V-PS-TRN-PU-TOP-AW-F		\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-TRNPUTPAW-F	SEL V-PS-TRN-PU-TOP-AW-F		\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-TRN-PU-TP-F	SEL V-PS-TRN-PU-TP-F		\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-VCB-CLD-S-F	SEL V-PS-VCB-CLD-SP-F		\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-PS-VCB-OP-SP-F	SEL V-PS-VCB-OP-SP-F		\$9,500.00	K	31%	\$6,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-PS-WM-WKS-SP-F	SEL V-PS-WM-WKS-SP-F		\$27,500.00	K	31%	\$19,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18AADOADV2UG-F	SEL VR18-AADO-ADV2-UG-F		\$7,024.60	K	31%	\$4,846.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18AADOENT2UG-F	SEL VR18-AADO-ENT2-UG-F		\$4,404.40	K	31%	\$3,039.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18AADOENTUG-F	SEL VR18-AADO-ENT-UG-F		\$1,040.60	K	31%	\$718.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18ADV-ENTUG-F	SEL VR18-ADV-ENT-UG-F		\$1,670.00	K	31%	\$1,129.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18-ADV-F	SEL VR18-ADV-F		\$7,089.50	K	31%	\$4,901.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18BCLCADVUG-F	SEL VR18-BCLC-ADV-UG-F		\$4,065.60	K	31%	\$2,805.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18BCLCENTUG-F	SEL VR18-BCLC-ENT-UG-F		\$5,860.00	K	31%	\$4,057.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18BCLCADVUG-F	SEL VR18-BCLC-ADV-UG-F		\$1,573.00	K	31%	\$1,085.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18BCLCENTUG-F	SEL VR18-BCLC-ENT-UG-F		\$3,398.00	K	31%	\$2,337.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18-ENT-F	SEL VR18-ENT-F		\$8,739.50	K	31%	\$6,030.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18LJ4CADVUG-F	SEL VR18-LJ4C-ADV-UG-F		\$5,929.00	K	31%	\$4,091.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18LJ4CENTUG-F	SEL VR18-LJ4C-ENT-UG-F		\$7,744.00	K	31%	\$5,343.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18LJ4CSTDUUG-F	SEL VR18-LJ4C-STD-UG-F		\$2,783.00	K	31%	\$1,920.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18LJ4OADVUG-F	SEL VR18-LJ4O-ADV-UG-F		\$1,567.50	K	31%	\$1,081.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18LJ4OENTUG-F	SEL VR18-LJ4O-ENT-UG-F		\$3,382.50	K	31%	\$2,333.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18LJ4OSTDUG-F	SEL VR18-LJ4O-STD-UG-F		\$3,073.40	K	31%	\$2,120.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OADCADVUG-F	SEL VR18-OADC-ADV-UG-F		\$4,368.10	K	31%	\$3,013.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OADCENTUG-F	SEL VR18-OADC-ENT-UG-F		\$6,163.10	K	31%	\$4,296.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OADCSTDUG-F	SEL VR18-OADC-STD-UG-F		\$1,222.10	K	31%	\$843.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OADOADV2UG-F	SEL VR18-OADO-ADV2-UG-F		\$7,024.60	K	31%	\$4,846.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OADOENTUG-F	SEL VR18-OADO-ENT-UG-F		\$1,040.60	K	31%	\$718.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OADOSTDUG-F	SEL VR18-OADO-STD-UG-F		\$7,320.00	K	31%	\$5,055.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OCSUPPRO	SEL VR18-OSC-S-P-U-PRO		\$3,696.00	K	31%	\$2,586.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18OENOAAM3UG-F	SEL VR18-OENO-AAM3-UG-F		\$7,304.00	K	31%	\$5,039.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OENOAENT3UG-F	SEL VR18-OENO-ENT3-UG-F		\$7,242.40	K	31%	\$4,997.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OENOSAMUG-F	SEL VR18-OENO-SAM-UG-F		\$4,370.30	K	31%	\$3,015.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OICADVUG-F	SEL VR18-OIC-ADV-UG-F		\$5,311.90	K	31%	\$3,665.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OICENTUG-F	SEL VR18-OIC-ENT-UG-F		\$7,126.90	K	31%	\$4,917.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OICSTDUG-F	SEL VR18-OIC-STD-UG-F		\$2,165.90	K	31%	\$1,494.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OCSUPPRO	SEL VR18-OSC-S-P-U-PRO		\$1,188.00	K	31%	\$819.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18OSTCADVUG-F	SEL VR18-OSTC-ADV-UG-F		\$6,243.60	K	31%	\$4,308.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OSTCENTUG-F	SEL VR18-OSTC-ENT-UG-F		\$8,058.60	K	31%	\$5,560.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OSTCSTDUG-F	SEL VR18-OSTC-STD-UG-F		\$3,097.60	K	31%	\$2,137.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OSTVADVUG-F	SEL VR18-OSTV-ADV-UG-F		\$3,908.30	K	31%	\$2,696.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OSTVCADVUG-F	SEL VR18-OSTVC-ADV-UG-F		\$6,848.60	K	31%	\$4,725.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OSTVCENTUG-F	SEL VR18-OSTVC-ENT-UG-F		\$8,675.70	K	31%	\$5,996.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OSTVSTDUG-F	SEL VR18-OSTV-STD-UG-F		\$3,733.40	K	31%	\$2,578.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OSTVENTUG-F	SEL VR18-OSTV-ENT-UG-F		\$5,723.30	K	31%	\$3,949.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OSTVSTDUG-F	SEL VR18-OSTV-STD-UG-F		\$762.30	K	31%	\$525.99	\$0.00									







BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER		
5	VR8TVSSTE25UC-K	SEL VR8-TVS-STO-ENO-25-UG-C)		\$5,344.01	K	31%	\$3,687.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSSTO25C	SEL VR8-TVS-STO-25-C)		\$750.00	K	31%	\$517.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSSTO25C-1	SEL VR8-TVS-STO-25-C)		\$877.50	K	31%	\$607.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSSTO25C-K	SEL VR8-TVS-STO-25-C)		\$6,084.92	K	31%	\$4,218.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSSTO25U	SEL VR8-TVS-STO-ADO-25-UG-C)		\$1,238.00	K	31%	\$854.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSSTO25U4	SEL VR8-TVS-STO-ADO-25-UG-C)		\$1,448.46	K	31%	\$999.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSSTO25U4-K	SEL VR8-TVS-STO-ADO-25-UG-C)		\$1,459.55	K	31%	\$1,007.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8VU100C	SEL VR8-VU100-C)		\$7,725.00	K	31%	\$5,330.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8VU100C-1	SEL VR8-VU100-C)		\$9,038.25	K	31%	\$6,286.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8VU100C-K	SEL VR8-VU100-C)		\$9,079.07	K	31%	\$6,264.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8VU100C	SEL VR8-VU10-C)		\$772.50	K	31%	\$533.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8VU100C-1	SEL VR8-VU10-C)		\$903.83	K	31%	\$623.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8VU100C-K	SEL VR8-VU10-C)		\$907.91	K	31%	\$626.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRADAOISTUGC	SEL VR-ADA-OIST-UG-C)		\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADVCC	SEL VR-BCLADV-C)		\$3,085.00	K	31%	\$2,128.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADVCC-1	SEL VR-BCLADV-C)		\$3,609.45	K	31%	\$2,490.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADVCC-K	SEL VR-BCLADV-C)		\$3,635.46	K	31%	\$2,508.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADV025C	SEL VR-BCLADV0-25-C)		\$5,145.00	K	31%	\$3,550.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADV025C-1	SEL VR-BCLADV0-25-C)		\$6,019.65	K	31%	\$4,153.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADV025C-K	SEL VR-BCLADV0-25-C)		\$6,056.54	K	31%	\$4,179.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE20C	SEL VR-CODE20-C)		\$5,650.00	K	31%	\$3,898.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE20C-1	SEL VR-CODE20-C)		\$6,610.50	K	31%	\$4,561.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE20C-K	SEL VR-CODE20-C)		\$6,654.15	K	31%	\$4,591.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE20C	SEL VR-CODE20-C)		\$565.00	K	31%	\$389.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE20C-1	SEL VR-CODE20-C)		\$661.05	K	31%	\$456.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE20C-K	SEL VR-CODE20-C)		\$665.42	K	31%	\$459.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR-LIS4-CPU-F	SEL VR-LIS4-CPU-F		\$1,699.50	K	31%	\$1,172.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR-LIS4O25P3SSSF	SEL VR-LIS4O-25-3P-SSSF		\$3,740.35	K	31%	\$2,580.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR-LIS4O-25-F	SEL VR-LIS4O-25-F		\$5,665.00	K	31%	\$3,908.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR-LIS4O25P3SSSF	SEL VR-LIS4O-25-P-SSSF		\$1,416.80	K	31%	\$977.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR-LIS8CPU-C	SEL VR-LIS8-CPU-C)		\$1,545.00	K	31%	\$1,066.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR-LIS8CPU-C-1	SEL VR-LIS8-CPU-C)		\$1,807.65	K	31%	\$1,247.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR-LIS8CPU-C-K	SEL VR-LIS8-CPU-C)		\$1,819.64	K	31%	\$1,255.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR-LIS8O25C	SEL VR-LIS8O-25-C)		\$5,150.00	K	31%	\$3,553.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR-LIS8O25C-1	SEL VR-LIS8O-25-C)		\$6,025.00	K	31%	\$4,157.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR-LIS8O25C-K	SEL VR-LIS8O-25-C)		\$6,064.20	K	31%	\$4,184.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6AE100DUGC	SEL VRN6-ADV-ENT-100DT-UG-C)		\$2,090.00	K	31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6AE100DUGC-1	SEL VRN6-ADV-ENT-100DT-UG-C)		\$2,445.30	K	31%	\$1,687.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6AE100DUGC-K	SEL VRN6-ADV-ENT-100DT-UG-C)		\$2,463.22	K	31%	\$1,699.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6AE100TUGC	SEL VRN6-ADV-ENT-100T-UG-C)		\$2,029.00	K	31%	\$1,444.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6AE100TUGC-1	SEL VRN6-ADV-ENT-100T-UG-C)		\$2,444.53	K	31%	\$1,687.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6AE100TUGC-K	SEL VRN6-ADV-ENT-100T-UG-C)		\$2,462.32	K	31%	\$1,699.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6ENTXN100C	SEL VRN6-ENTAD-NXEPLC100-C)		\$1,900.00	K	31%	\$1,311.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6ENTXN100C-1	SEL VRN6-ENTAD-NXEPLC100-C)		\$2,223.00	K	31%	\$1,533.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6ENTXN100C-K	SEL VRN6-ENTAD-NXEPLC100-C)		\$2,241.04	K	31%	\$1,545.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6E25ROBOC	SEL VRN6E-25ROBO-C)		\$3,625.00	K	31%	\$2,501.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6E25ROBOC-1	SEL VRN6E-25ROBO-C)		\$4,241.25	K	31%	\$2,926.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6E25ROBOC-K	SEL VRN6E-25ROBO-C)		\$4,271.38	K	31%	\$2,947.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6ADDT100C	SEL VRN6-ADV-DT100-C)		\$2,590.00	K	31%	\$1,787.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6ADDT100C-1	SEL VRN6-ADV-DT100-C)		\$3,030.30	K	31%	\$2,089.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6ADDT100C-K	SEL VRN6-ADV-DT100-C)		\$3,053.17	K	31%	\$2,106.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6ADVCPUC	SEL VRN6-ADV-CPU-C)		\$1,295.00	K	31%	\$893.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6ADVCPUC-1	SEL VRN6-ADV-CPU-C)		\$1,515.15	K	31%	\$1,045.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6ADVCPUC-K	SEL VRN6-ADV-CPU-C)		\$1,528.50	K	31%	\$1,054.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6ADVDT10C	SEL VRN6-ADV-DT10-C)		\$259.00	K	31%	\$178.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6ADVDT10C-1	SEL VRN6-ADV-DT10-C)		\$303.03	K	31%	\$209.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6ADVDT10C-K	SEL VRN6-ADV-DT10-C)		\$305.32	K	31%	\$210.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6AE100U-1	SEL VRN6-A-E-100-U-C1)		\$3,520.00	K	31%	\$2,428.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6AE100U-1-K	SEL VRN6-A-E-100-U-C1)		\$4,118.40	K	31%	\$2,841.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6AE100UG2-K	SEL VRN6-A-E-100-UG-2)		\$4,148.79	K	31%	\$2,862.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6AE100U2-K	SEL VRN6-A-E-100-U-2)		\$414.88	K	31%	\$286.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6AE100UC1	SEL VRN6-A-E-100-U-C1)		\$352.00	K	31%	\$242.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6AE100UC1-1	SEL VRN6-A-E-100-U-C1)		\$411.84	K	31%	\$284.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6AE100UC1-K	SEL VRN6-A-E-100-U-C1)		\$1,761.00	K	31%	\$1,215.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6AECPUUC1-1	SEL VRN6-A-E-CPU-U-C1)		\$2,060.37	K	31%	\$1,421.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6AECPUUC1-K	SEL VRN6-A-E-CPU-U-C1)		\$2,072.48	K	31%	\$1,430.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6AECPUUGC	SEL VRN6-ADV-ENT-CPU-UG-C)		\$1,045.00	K	31%	\$721.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6AECPUUC1-1	SEL VRN6-ADV-ENT-CPU-UG-C)		\$1,222.65	K	31%	\$843.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6AECPUUGC-K	SEL VRN6-ADV-ENT-CPU-UG-C)		\$1,229.70	K	31%	\$848.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6E100DT2-K	SEL VRN6-E-100DT-2)		\$6,822.71	K	31%	\$4,707.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRN6E100C1	SEL VRN6-E-N100-C1)		\$3,200.00	K	31%											







BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER		
5	VUPGGM2PLOMSF	SEL: V-UPG-GM2-PL-OMS-F		\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGGM2PLYMSF	SEL: V-UPG-GM2-PL-YMS-F		\$88.00	K	31%	\$60.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGGM2SCLBMSF	SEL: V-UPG-GM2-SB-CLBMS-F		\$27.00	K	31%	\$18.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGGM2SCLCMSF	SEL: V-UPG-GM2-SB-CLCMS-F		\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGGM2SCLYMSF	SEL: V-UPG-GM2-SB-CLYMS-F		\$65.00	K	31%	\$44.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGGM2SOPBMSF	SEL: V-UPG-GM2-SB-OPBMS-F		\$27.00	K	31%	\$18.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGGM2SOPOMS-F	SEL: V-UPG-GM2-SB-OPOMS-F		\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGGM2SOPYMSF	SEL: V-UPG-GM2-SB-OPYMS-F		\$65.00	K	31%	\$44.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGMDCV2PYMSF	SEL: V-UPG-MDCV2-OPYMS-F		\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGMDCV2PYMF	SEL: V-UPG-MDCV2-PYM-F		\$66.00	K	31%	\$45.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGMDCV2SYM-F	SEL: V-UPG-MDCV2-SYM-F		\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-WBSBDCL-3US1YF	SEL: V-WBSBDCL-3US1Y-F		\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-WBSBOP-DEV1YF	SEL: V-WBSBOP-DEV1Y-F		\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-WBSBSCCL-DEV1YF	SEL: V-WBSBSCCL-DEV1Y-F		\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-WCSBDCL-3US1YF	SEL: V-WCSBDCL-3US1Y-F		\$72.00	K	31%	\$49.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-WCSBSCCL-3US1YF	SEL: V-WCSBSCCL-3US1Y-F		\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-WVSBBDCL-3US1YF	SEL: V-WVSBBDCL-3US1Y-F		\$64.00	K	31%	\$45.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-WVSBSCCL-3US1YF	SEL: V-WVSBSCCL-3US1Y-F		\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-YMS-PL-DV2-F	SEL: V-YMS-PL-DV2-F		\$130.00	K	31%	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	YVMSBBDCLDDV21YF	SEL: V-YMS-SB-CLDDV2-1Y-F		\$110.00	K	31%	\$75.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	YVMSBBDCLDDV22YF	SEL: V-YMS-SB-CLDDV2-2Y-F		\$220.00	K	31%	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	YVMSBBDCLDDV23YF	SEL: V-YMS-SB-CLDDV2-3Y-F		\$330.00	K	31%	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	YVMSBBDCLDDV21Y1	SEL: V-YMS-SBDCLDDV2-1Y-F		\$122.00	K	31%	\$84.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	YVMSBBDCLDDV22Y1	SEL: V-YMS-SBDCLDDV2-2Y-F		\$244.00	K	31%	\$168.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	YVMSBBDCLDDV23Y1	SEL: V-YMS-SBDCLDDV2-3Y-F		\$366.00	K	31%	\$252.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	YVMSBBDCLDDV21YF	SEL: V-YMS-SB-OP-DV2-1Y-F		\$98.00	K	31%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	YVMSBBDCLDDV22YF	SEL: V-YMS-SB-OP-DV2-2Y-F		\$196.00	K	31%	\$135.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	YVMSBBDCLDDV23YF	SEL: V-YMS-SB-OP-DV2-3Y-F		\$294.00	K	31%	\$202.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15-PLAY-F	SEL: WS15-PLAY-F		\$164.99	K	31%	\$113.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15-PLAY-UG-F	SEL: WS15-PLAY-UG-F		\$87.99	K	31%	\$60.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15-PRO-F	SEL: WS15-PRO-F		\$274.99	K	31%	\$189.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15-PRO-PLAY-UG-F	SEL: WS15-PRO-PLAY-UG-F		\$109.99	K	31%	\$75.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15-PRO-UG-F	SEL: WS15-PRO-UG-F		\$164.99	K	31%	\$113.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PLAYC	SEL: WS16-PLAY-C		\$149.00	K	31%	\$102.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PLAYC-I	SEL: WS16-PLAY-C		\$149.00	K	31%	\$102.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PLAYC-K	SEL: WS16-PLAY-C		\$172.00	K	31%	\$118.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PLAYUGC	SEL: WS16-PLAY-UG-C		\$79.00	K	31%	\$54.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PLAYUGC-I	SEL: WS16-PLAY-UG-C		\$79.00	K	31%	\$54.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PLAYUGC-K	SEL: WS16-PLAY-UG-C		\$91.56	K	31%	\$63.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROC	SEL: WS16-PRO-C		\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROC-I	SEL: WS16-PRO-C		\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROC-K	SEL: WS16-PRO-C		\$229.47	K	31%	\$158.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROPLYUGC	SEL: WS16-PRO-PLAY-UG-C		\$89.00	K	31%	\$61.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROPLYUGC-I	SEL: WS16-PRO-PLAY-UG-C		\$89.00	K	31%	\$61.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROPLYUGC-K	SEL: WS16-PRO-PLAY-UG-C		\$103.05	K	31%	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROUGC	SEL: WS16-PRO-UG-C		\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROUGC-I	SEL: WS16-PRO-UG-C		\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROUGC-K	SEL: WS16-PRO-UG-C		\$114.54	K	31%	\$79.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS-PLAY-SUP-1PAK	SEL: WS-PLAY-SUP-1PAK		\$33.00	K	31%	\$22.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHISOFT
5	WS-PLAY-SUP-3PAK	SEL: WS-PLAY-SUP-3PAK		\$88.00	K	31%	\$60.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHISOFT
5	WS-PLAY-SUP-5PAK	SEL: WS-PLAY-SUP-5PAK		\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHISOFT
5	X15-SFP-DAC-10M	SEL KEMP X15 10M SFP+ DAC Bundle		\$1,052.31	K	31%	\$726.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X15-SFP-DAC-1M	SEL KEMP X15 1M SFP+ DAC Bundle		\$292.31	K	31%	\$201.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X15-SFP-DAC-3M	SEL KEMP X15 3M SFP+ DAC Bundle		\$409.23	K	31%	\$282.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X15-SFP-DAC-5M	SEL KEMP X15 5M SFP+ DAC Bundle		\$584.62	K	31%	\$403.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X15-SFP-SR	SEL KEMP X15 SFP+ SR Bundle		\$1,052.31	K	31%	\$726.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X25-SFP-DAC-10M	SEL KEMP X25 10M SFP+ DAC Bundle		\$3,156.92	K	31%	\$2,178.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X25-SFP-DAC-1M	SEL KEMP X25 1M SFP+ DAC Bundle		\$876.92	K	31%	\$605.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X25-SFP-DAC-3M	SEL KEMP X25 3M SFP+ DAC Bundle		\$1,227.69	K	31%	\$847.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X25-SFP-DAC-5M	SEL KEMP X25 5M SFP+ DAC Bundle		\$1,753.85	K	31%	\$1,210.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X25-SFP-SR	SEL KEMP X25 SFP+ SR Bundle		\$3,156.92	K	31%	\$2,178.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X40-SFP-DAC-10M	SEL KEMP X40 10M SFP+ DAC Bundle		\$3,156.92	K	31%	\$2,178.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X40-SFP-DAC-1M	SEL KEMP X40 1M SFP+ DAC Bundle		\$876.92	K	31%	\$605.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X40-SFP-DAC-3M	SEL KEMP X40 3M SFP+ DAC Bundle		\$1,227.69	K	31%	\$847.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X40-SFP-DAC-5M	SEL KEMP X40 5M SFP+ DAC Bundle		\$1,753.85	K	31%	\$1,210.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X40-SFP-SR	SEL KEMP X40 SFP+ SR Bundle		\$3,156.92	K	31%	\$2,178.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP