				1	NVP LEVEL 1		NVP MAINTENANG	E AND WARRANTY							
AND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	PROSUPPOR T W/MC PREM MNT LP	PROSUPPOR T ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNI
5	100-102070-CVM	SEL AS VW Mgmt Ent SSMCONV		\$1,095.38		31%	\$755.81	\$0.00	\$0.00				\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102071-CVM	SEL AS VW Mgmt Virt SSMCONV		\$596.92		31%	\$411.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102297	SEL HW C-I-T Digital Probe		\$4,178.46		31%	\$2,883.14	\$0.00	\$0.00		\$0.00		\$0.00	\$0.00	VIRTUAL INSTRU
5	100-103063	SEL HW TCV-012LFLFLR-58-RP		\$2,990.77		31%	\$2,063.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103238	SEL SW VW VirtServerPack		\$2,453.85		31%	\$1,693.16		\$0.00				\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103238-CVM	SEL AS VW VirtServerPack SSMCONV		\$36.92		31%	\$25.47	\$0.00	\$0.00				\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103238-SM	SEL AS VW VirtServerPack SSM		\$107.69		31%	\$74.31	\$0.00	\$0.00				\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103239	SEL SW VW EntStoragePack		\$25,000.00		31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103239-CVM	SEL AS VW EntStoragePack SSMCONV		\$375.38		31%	\$259.01	\$0.00	\$0.00				\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103239-SM	SEL AS VW EntStoragePack SSM		\$1,089.23		31%	\$751.57	\$0.00	\$0.00				\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103240	SEL VW CloudComputePack		\$183.08		31%	\$126.33	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103240-SA	SEL AS VW CloudComputePack SSA		\$73.85		31%	\$50.96	\$0.00	\$0.00		\$0.00		\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103241	SEL SW VW WireDataPack		\$38,153.85	K	31%	\$26,326.16		\$0.00				\$0.00	\$0.00	VIRTUAL INSTRUMENTS
,	100-103241-CVM	SEL AS VW WireDataPack SSMCONV		\$572.31	K	31%	\$394.89	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103241-SM	SEL AS VW WireDataPack SSM		\$1,661.54		31%	\$1,146.46		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103279	SEL SW VW SANSwitchPack		\$146.15		31%	\$100.84	\$0.00	\$0.00		\$0.00		\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103279-CVM	SEL AS VW SANSwitchPack SSMCONV		\$3.08		31%	\$2.13		\$0.00				\$0.00	\$0.00	VIRTUAL INSTRUMENTS
,	100-103279-SM	SEL AS VW SANSwitchPack SSM		\$7.69		31%	\$5.31	\$0.00	\$0.00				\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103285	SEL SW VW SWDefStorPack		\$2,761.54		31%	\$1,905.46	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103285-CVM	SEL AS VW SWDefStorPack SSMCONV		\$41.54		31%	\$28.66	\$0.00	\$0.00		\$0.00		\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103285-SM	SEL AS VW SWDefStorPack SSM		\$107.69		31%	\$74.31	\$0.00	\$0.00				\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	100-103287	SEL SW VW IPNetPack		\$46.15		31%	\$31.84	\$0.00	\$0.00				\$0.00	\$0.00	VIRTUAL INSTRU
	100-103287-CVM	SEL AS VW IPNetPack SSMCONV		\$1.54		31%	\$1.06	\$0.00	\$0.00				\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	100-103287-SM	SEL AS VW IPNetPack SSM		\$3.08		31%	\$2.13		\$0.00				\$0.00	\$0.00	VIRTUAL INSTRU
	100-103291	SEL SW VW OperSystemPack		\$269.23		31%	\$185.77	\$0.00	\$0.00				\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	100-103291-CVM	SEL AS VW OperSystemPack SSMCONV		\$4.62		31%	\$3.19		\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	100-103291-SM	SEL AS VW OperSystemPack SSM		\$12.31		31%	\$8.49		\$0.00				\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	100-103293	SEL SW VWisdom Mgmt CC Ed		\$270,769.23		31%	\$186,830.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	100-103293-SM	SEL AS VW Mgmt CC SSM		\$14,187.69	K	31%	\$9,789.51	\$0.00	\$0.00				\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	100-103302	SEL HW TCV-008LFLFLF-59-RP Cass		\$2,035.38	8 K	31%	\$1,404.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	100-103303	SEL HW TCV-012LRLFLF-59-RP Cass		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	100-103335	SEL HW SFP 4-Link Kit 32G MM XHS		\$11.544.62	2 K	31%	\$7,965,79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	100-103384	SEL HW ProbeFC-32G-24 Chass		\$118,461.54	K	31%	\$81,738.46		\$0.00	\$0.00			\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	100-103385	SEL SW Analytic Perpetual Upg 1		\$1.54		31%	\$1.06	\$0.00	\$0.00		\$0.00		\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	100-103413	SEL HW TCV-012MRLFLF-59-EB Cass		\$2,741.54	ı K	31%	\$1,891.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	100-103419	SEL SW VW FC32 WireDataPack		\$57,230,77		31%	\$39,489,23		\$0.00				\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	100-103419-SM	SEL AS VW FC32 WireDataPack SSM		\$2,493.85		31%	\$1,720.76		\$0.00				\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	100DW1PRSS2	SEL SS renew DW100user 1DA Probe 50SL		\$2,100.00		31%	\$1,683,60	\$0.00	\$0.00		\$0.00		\$0.00	\$0.00	VARONIS
	100DW1PRSSP	SEL DW100 1DA Probe 50SL SS + Sup 1yr		\$17,284.00		31%	\$11,925.96	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
	100DW1PRSSP2	SEL SS + Sup renew DW100 1DA Probe 50SL		\$3,253.00		31%	\$2,244.57	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VARONIS
	10-1-ASTOR-UNIT	SEL Arch Stor Unit - 1TB - PDX - 1 Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	10-1-AWS-CNCT	SEL 100MB ADD'L Connect - AWS - PDX - 1Y		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	10-1-BBLOC	SEL Big Bloc 250GB - PDX - 1YR		\$0.00		31%	\$0.00		\$0.00		\$0.00		\$0.00	\$0.00	FACTION
	10-1-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS PDX 1Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	10-1-CC-DP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS PDX 1Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	10-1-CC-DP-AI-TB	SEL 1TB CCV Isilon Deep AWS - PDX - 1Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	10-1-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP PDX 1Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	10-1-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - PDX - 1Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	10-1-CC-DP-VI-TB	SEL 1TB CCV Isilon Deep VMC - PDX - 1Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	10-1-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr PDX 1Yr		\$0.00		31%	\$0.00		\$0.00		\$0.00		\$0.00	\$0.00	FACTION
	10-1-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr PDX 1Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	10-1-CC-DP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - PDX - 1Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	10-1-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - PDX - 1Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	10-1-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - FDX - 111 SEL 1TB CCV Isilon Flash GCP - PDX - 1Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	10-1-CC-FL-GP-TB	SEL 1TB CCV PMAX Flash GCP - PDX - 117		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	10-1-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - PDX - 1Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	10-1-CC-PM-AI-SB	SEL 1TB CCV Unity Hash GCF FPDX FTT		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	10-1-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - PDX - 1Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	10-1-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - PDX - 11r		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	10-1-CC-PM-GI-SB	SEL 1TB CCV Glilly Filling AWS F DX F TT		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	10-1-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - PDX - 1Yr		\$0.00		31%	\$0.00		\$0.00		\$0.00		\$0.00	\$0.00	FACTION
	10-1-CC-PM-GU-TB	SEL 1TB CCV Islicit Pfille GCP - PDX - 111		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	10-1-CC-PM-VI-TB	SEL 1TB CCV Unity Pliffle GCP - PDX - 111		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	10-1-CC-PM-VU-TB	SEL 1TB CCV Islicit Pfille VMC - PDX - 111		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	10-1-CC-PM-ZI-SB	SEL 1TB CCV Unity Plinte VMC - PBX - TT		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	10-1-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - PDX - 1Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	10-1-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - PDX - 111		\$0.00		31%	\$0.00		\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	10-1-CC-PM-20-1B	SEL Colo - 1RU - PDX - 1 Yr		\$3,272.73		31%	\$2,258.18		\$0.00				\$0.00	\$0.00	FACTION
	10-1-COLO-TRU 10-1-CX-100-SMF	SEL Coos-TRO - PDX - 1 Yr SEL CrossConnect SingleModeFiber PDX.1YR		\$10,856.22		31%	\$2,258.18		\$0.00				\$0.00	\$0.00	FACTION
	10-1-CX-100-SMF	SEL CrossConnect SingleWodeFiber PDX.11R SEL CrossConnect SingleModeFiber PDX.11R		\$10,856.22		31%	\$7,490.79		\$0.00				\$0.00	\$0.00	FACTION
	10-1-CX-SMF 10-1-DRAAS-GLD			\$441,768.56		31%	\$304.820.31	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	FACTION
		SEL Unity DRaaS 100VM/50TB - PDX - 1YR													
	10-1-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - PDX - 1YR		\$87,443.57		31%	\$60,336.06	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
	10-1-DRAAS-TB	SEL 1 Add'l TB Unity DRaaS - PDX - 1Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	\$0.00	FACTION
	10-1-DRAAS-VM	SEL 1 Add'I VM DRaaS - PDX - 1Yr		\$1,133.80		31%	\$782.32		\$0.00				\$0.00	\$0.00	FACTION
	10-1-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - PDX - 1 Yr		\$1,745.45		31%	\$1,204.36	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	10-1-GCP-CNCT	SEL 100MB ADD'L Connect - GCP - PDX - 1Y		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	10-1-IO-UNIT	SEL IO Unit - 500 IOPs - PDX - 1 Yr		\$0.00		31%	\$0.00		\$0.00		\$0.00		\$0.00	\$0.00	FACTION
	10-1-NET-UNIT	SEL Faction Credit Unit		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	10-1-PM-BUNDLE	SEL PowerMX DRaaS 100VM/50TB - PDX - 1YR		\$682,909.09		31%	\$471,207.27	\$0.00	\$0.00		\$0.00	ψ0.00	\$0.00	\$0.00	FACTION
	10-1-PM-DRAAS-TB	SEL 1 Add'I TB PowerMax DRaaS - PDX - 1Y		\$11,781.82	2 K	31%	\$8,129.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION

					NVP LEVEL 1		INVP IVIAINTENAN	CE AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	10-1-PM-DRAAS-VM	SEL 1 Add'I VM PowerMax DRaaS - PDX - 1Y		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	FACTION
5	10-1-PR-IO-UNIT	SEL PrimeCCV - 100 IOPs - PDX - 1 Yr		\$604.55	К	31%	\$417.14		\$0.00			\$0.00	\$0.00	\$0.0	
5	10-1-PROC-UNIT	SEL 1 Proc - 5GB + 1Ghz - PDX - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	FACTION
5	10-1-PS-DR	SEL PowerStore DRaaS 100VM/50TB - PDX-1Y		\$581,915.91		31%	\$401,521.98		\$0.00						
5	10-1-PS-DR-OD	SEL PowerStore DRaaS 100VM/25TB - PDX-1Y		\$335,434.29		31%	\$231,449.66		\$0.00			\$0.00			
5	10-1-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - PDX-1Y		\$3,312.44		31%	\$2,285.58		\$0.00						
5	10-1-STOR-UNIT	SEL Storage Unit - 1TB - PDX - 1 Yr		\$0.00		31%	\$0.00		\$0.00						
5	10-1-U-DR-TB	SEL 1 Add'l TB Unity DRaaS - PDX - 1YR		\$1,486.36	S K	31%	\$1,025.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	D FACTION
5	10-1-VMCHOST	SEL VMC.Host.i3-16XL PDX - 1YR		\$94,521.82		31%	\$65,220.06		\$0.00						
5	10-1-VPN BW	SEL 100Mbps Managed VPN - PDX - 1Yr		\$1,963.64	K K	31%	\$1,354.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	FACTION
5	10-1-VPN-1000BW	SEL 1000Mbps Managed VPN - PDX - 1Yr		\$5,890.91	K	31%	\$4,064.73		\$0.00						
5	10-1-VPN-500BW	SEL 500Mbps Managed VPN - PDX - 1Yr		\$3,927.27		31%	\$2,709.82		\$0.00						
5	10-1-VSR-DR-VM	SEL 1 Add'I VSR VM DRaaS - PDX - 1Yr		\$1,133.80		31%	\$782.32		\$0.00						
5	10-3-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS PDX -3Y		\$0.00		31%	\$0.00		\$0.00						
5	10-3-CC-DP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS PDX 3Yr		\$0.00		31%	\$0.00		\$0.00						
5	10-3-CC-DP-AI-TB	SEL 1TB CCV Isilon Deep AWS - PDX - 3Yr		\$0.00		31%	\$0.00		\$0.00						
5	10-3-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP PDX -3Y		\$0.00		31%	\$0.00		\$0.00			\$0.00			
5	10-3-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP PDX 3Yr		\$0.00		31%	\$0.00		\$0.00						
5	10-3-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - PDX - 3Yr		\$0.00		31%	\$0.00		\$0.00						
5	10-3-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr PDX -3Y		\$0.00		31%	\$0.00		\$0.00			\$0.00			
5	10-3-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr PDX 3Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00			
5	10-3-CC-DP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - PDX - 3Yr		\$0.00		31%	\$0.00		\$0.00						
5	10-3-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - PDX - 3Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00			
5	10-3-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP PDX -3Y		\$0.00		31%	\$0.00		\$0.00						
5	10-3-CC-FL-GI-TB	SEL 1TB CCV Isilon Flash GCP - PDX - 3Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00			
	10-3-CC-FL-GP-TB	SEL 1TB CCV PMAX Flash GCP - PDX - 3Yr		\$0.00		31%	\$0.00		\$0.00						
	10-3-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - PDX - 3Yr		\$0.00		31%	\$0.00		\$0.00						
	10-3-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - PDX - 3Yr		\$0.00		31%	\$0.00		\$0.00						
5	10-3-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS PDX -3Y		\$0.00		31%	\$0.00		\$0.00						
5	10-3-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - PDX - 3Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00			
)	10-3-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - PDX - 3Yr		\$0.00		31%	\$0.00		\$0.00						
	10-3-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP PDX -3Y		\$0.00		31%	\$0.00		\$0.00						
5	10-3-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - PDX - 3Yr		\$0.00		31%	\$0.00		\$0.00						
	10-3-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - PDX - 3Yr		\$0.00		31%	\$0.00		\$0.00						
	10-3-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - PDX - 3Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00			
)	10-3-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr PDX -3Y		\$0.00		31%	\$0.00		\$0.00			\$0.00			
•	10-3-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - PDX - 3Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00			
-	10-3-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - PDX - 3Yr		\$0.00		31% 31%	\$0.00		\$0.00						
	10-3-COLO-1RU	SEL Colo - 1RU - PDX - 3 Yr		\$9,818.18			\$6,774.54		\$0.00						
	10-3-CX-100-SMF	SEL CrossConnect SingleModeFiber PDX.3YR		\$32,568.67		31%	\$22,472.38		\$0.00			\$0.00			
-	10-3-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - PDX - 3YR		\$1,149,590.44		31%	\$793,217.40		\$0.00						
-	10-3-DRAAS-SVC 10-3-DRAAS-TB	SEL Unity DRaaS 100VM/25TB - PDX - 3YR		\$211,805.66		31%	\$146,145.91	\$0.00	\$0.00						
-	10 0 510 010 15	SEL 1 Add'l TB Unity DRaaS - PDX - 3Yr		\$0.00		0170	\$0.00		\$0.00						
	10-3-DRAAS-VM	SEL 1 Add'I VM DRaaS - PDX - 3Yr SEL FlashCCV - 500 IOPs - PDX - 3 Yr		\$3,061.26 \$5,236.36		31% 31%	\$2,112.27 \$3,613.09	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00			
	10-3-FL-IO-UNIT					31%	\$1,028,385.41		70.00	+			70.00		
	10-3-PS-DR 10-3-PS-DR-OD	SEL PowerStore DRaaS 100VM/50TB - PDX-3Y SEL PowerStore DRaaS 100VM/25TB - PDX-3Y		\$1,490,413.64		31%	\$1,028,385.41	\$0.00	\$0.00						
	10-3-PS-DR-OD 10-3-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - PDX-3Y		\$771,569.53 \$7,446.98		31%	\$532,382.98 \$5,138.42		\$0.00 \$0.00				\$0.00		
	10-3-PS-DR-TB	SEL 1 Add 1 B Powerstore DRaaS - PDX-3Y SEL 1 Add 1 B Unity DRaaS - PDX - 3YR		\$7,446.96		31%	\$2,306.44		\$0.00						
	10-3-U-DR-1B	SEL TAGGETB UNITY DRaas - PDX - 3YR SEL VMC Host i3-16XL - PDX - 3YR		\$198.847.27	S K										
	10-3-VMCHOST 10-3-VSR-DR-VM	SEL VMC.Host.i3-16XL PDX - 3YR SEL 1 Add'l VSR VM DRaaS - PDX - 3Yr		\$198,847.27 \$3.061.26	K	31% 31%	\$137,204.62 \$2,112.27	\$0.00	\$0.00 \$0.00			\$0.00 \$0.00			
	10-5-VSR-DR-VM 10-5-CC-DP-AI-SB			\$3,061.26		31%	\$2,112.27	+	\$0.00		70.00	\$0.00	\$0.00		
	10-5-CC-DP-AI-SB 10-5-CC-DP-AI-SM	SEL 1TB CCV Isilon SED Deep AWS PDX -5Y SEL 1TB CCV Isilon SM Deep AWS PDX 5Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00			
	10-5-CC-DP-AI-SM 10-5-CC-DP-AI-TB	SEL 1TB CCV Isilon SM Deep AWS PDX 5Yr SEL 1TB CCV Isilon Deep AWS - PDX - 5Yr		\$0.00 \$0.00		31%	\$0.00		\$0.00 \$0.00						
	10-5-CC-DP-AI-1B	SEL 1TB CCV Isilon Deep AWS - PDX - 5YF SEL 1TB CCV Isilon SED Deep GCP PDX -5YF		\$0.00		31%	\$0.00		\$0.00						
	10-5-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP PDX -5Y SEL 1TB CCV Isilon SM Deep GCP PDX 5Yr		\$0.00		31%	\$0.00	+	\$0.00	+	70.00	\$0.00	70.00	+	
	10-5-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP PDX 517 SEL 1TB CCV Isilon Deep GCP - PDX - 5Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00			
	10-5-CC-DP-GI-1B	SEL 1TB CCV Isilon Deep GCP - PDX - 5Yr SEL 1TB CCV Isilon SED Deep Azr PDX -5Y		\$0.00		31%	\$0.00		\$0.00						
	10-5-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr PDX -51		\$0.00		31%	\$0.00		\$0.00						
	10-5-CC-DP-ZI-3W	SEL 1TB CCV Isilon Deep Azr - PDX - 5Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00	\$0.00		
	10-5-CC-FL-AU-TB	SEL 1TB CCV Isilot Deep A21 - FDX - 511 SEL 1TB CCV Unity Flash AWS - PDX - 5Yr		\$0.00		31%	\$0.00		\$0.00						
	10-5-CC-FL-GI-SB	SEL 1TB CCV Unity Plash AWS - PDX - 511 SEL 1TB CCV Isilon SED Flash GCP PDX -5Y		\$0.00		31%	\$0.00		\$0.00						
	10-5-CC-FL-GI-3B	SEL 1TB CCV Isilon Flash GCP - PDX - 5Yr		\$0.00		31%	\$0.00		\$0.00						
	10-5-CC-FL-GP-TB	SEL 1TB CCV PMAX Flash GCP - PDX - 5Yr		\$0.00		31%	\$0.00		\$0.00						
	10-5-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - PDX - 5Yr		\$0.00		31%	\$0.00		\$0.00						
	10-5-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - PDX - 511		\$0.00		31%	\$0.00		\$0.00				70.00		
	10-5-CC-PM-AI-SB	SEL 1TB CCV PWAX Flash AWS - PDX - 511 SEL 1TB CCV Isilon SED Prime AWS PDX -5Y		\$0.00		31%	\$0.00		\$0.00						
	10-5-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - PDX - 5Yr		\$0.00		31%	\$0.00		\$0.00						
	10-5-CC-PM-AU-TB	SEL TTB CCV Unity Prime AWS - PDX - 5Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00			
	10-5-CC-PM-GI-SB	SEL 1TB CCV Unity Prime AWS - PDX - 511 SEL 1TB CCV Isilon SED Prime GCP PDX -5Y		\$0.00		31%	\$0.00		\$0.00						
	10-5-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - PDX - 5Yr		\$0.00		31%	\$0.00		\$0.00						
	10-5-CC-PM-GU-TB	SEL 1TB CCV Islicit Prime GCP - PDX - 5Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00		
	10-5-CC-PM-VU-TB	SEL 1TB CCV Unity Prime CCP - PDX - 511 SEL 1TB CCV Unity Prime VMC - PDX - 5Yr		\$0.00		31%	\$0.00		\$0.00						
	10-5-CC-PM-ZI-SB	SEL 1TB CCV Unity Plinte VMC - PBX - 311 SEL 1TB CCV Isilon SED Prime Azr PDX - 5Y		\$0.00		31%	\$0.00		\$0.00						
	10-5-CC-PM-ZI-TB	SEL TTB CCV Isilon Prime Azr - PDX - 5Yr		\$0.00		31%	\$0.00		\$0.00						
,	10-5-CC-PM-ZI-TB	SEL 1TB CCV Islion Prime Azr - PDX - 5Yr SEL 1TB CCV Unity Prime Azr - PDX - 5Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00			
	10-5-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - PDX - 5 Yr		\$8.727.27		31%	\$6.021.82		\$0.00						
	11-1782-LIC	SEL ItbmS1 Std+ VCLDS 5 Ent Promo Bun		\$0,727.27		31%	\$0.00		\$0.00						
5	11-1783-LIC	SEL Itbm S1 Std+VcEb3 3 Ent Promobun		\$0.00		31%	\$0.00		\$0.00						
,	11-1763-LIC	SEL Vsan 5 1 Cpu		\$2,745.00		31%	\$1,894.05		\$0.00			\$0.00			

					NVP LEVEL 1		INVENIOR INTERNAL	CE AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	11-1820-LIC-L1	SEL Tppl1 Vsan 5 1 Cpu		\$2,607.00	к	31%	\$1,798.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1820-LIC-L2	SEL Tppl2 Vsan 5 1 Cpu		\$2,552.00	) K	31%	\$1,760.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1820-LIC-L3	SEL Tppl3 Vsan 5 1 Cpu		\$2,470.00		31%	\$1,704.30		\$0.00						CARAHSOFT
5	11-1820-LIC-L4	SEL Tppl4 Vsan 5 1 Cpu		\$2,388.00	) K	31%	\$1,647.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1820-LIC-L5	SEL Tppl5 Vsan 5 1 Cpu		\$2,278.00		31%	\$1,571.82		\$0.00	\$0.00				\$0.00	CARAHSOFT
5	11-1821-LIC	SEL Upg: StgApp To Vsan 5 Bun W/ 6 Lic		\$12,623.00		31%	\$8,709.87		\$0.00						CARAHSOFT
5	11-1821-LIC-L1	SEL L1 Upg StgApp To Vsan 5 Bun W/ 6 Lic		\$11,991.00		31%	\$8,273.79		\$0.00						CARAHSOFT
5	11-1821-LIC-L2	SEL L2 Upg StgApp To Vsan 5 Bun W/ 6 Lic		\$11,739.00		31%	\$8,099.91		\$0.00						CARAHSOFT
5	11-1821-LIC-L3	SEL L3 Upg StgApp To Vsan 5 Bun W/ 6 Lic		\$11,360.00		31%	\$7,838.40		\$0.00	\$0.00					CARAHSOFT
5	11-1821-LIC-L4	SEL L4 Upg StgApp To Vsan 5 Bun W/ 6 Lic		\$10,982.00		31%	\$7,577.58		\$0.00						CARAHSOFT
5	11-1821-LIC-L5	SEL L5 Upg StgApp To Vsan 5 Bun W/ 6 Lic		\$10,477.00		31%	\$7,229.13		\$0.00					\$0.00	CARAHSOFT
5	11-1822-LIC	SEL Vsan 5 Desktop 10P Ccu		\$550.00		31%	\$379.50		\$0.00						CARAHSOFT
5	11-1822-LIC-L1	SEL Tppl1 Vsan 5 Desktop 10P Ccu		\$523.00		31%	\$360.87		\$0.00	\$0.00					CARAHSOFT
5	11-1822-LIC-L2	SEL Tppl2 Vsan 5 Desktop 10P Ccu		\$512.00		31%	\$353.28		\$0.00						CARAHSOFT
5	11-1822-LIC-L3	SEL Tppl3 Vsan 5 Desktop 10P Ccu		\$495.00		31%	\$341.55		\$0.00					\$0.00	CARAHSOFT
5	11-1822-LIC-L4	SEL Tppl4 Vsan 5 Desktop 10P Ccu		\$479.00		31%	\$330.51		\$0.00						CARAHSOFT
5	11-1822-LIC-L5	SEL Tppl5 Vsan 5 Desktop 10P Ccu		\$457.00		31%	\$315.33		\$0.00	\$0.00		\$0.00		\$0.00	CARAHSOFT
5	11-1823-LIC	SEL Vsan 5 Desktop 100P Ccu		\$5,500.00		31%	\$3,795.00		\$0.00						CARAHSOFT
5	11-1823-LIC-L1	SEL Tppl1 Vsan 5 Desktop 100P Ccu		\$5,225.00		31%	\$3,605.25		\$0.00						CARAHSOFT
5	11-1823-LIC-L2	SEL Tppl2 Vsan 5 Desktop 100P Ccu		\$5,115.00		31%	\$3,529.35		\$0.00		70.00	\$0.00			CARAHSOFT
5	11-1823-LIC-L3	SEL Tppl3 Vsan 5 Desktop 100P Ccu		\$4,950.00		31%	\$3,415.50		\$0.00	\$0.00		\$0.00			CARAHSOFT
5	11-1823-LIC-L4	SEL Tppl4 Vsan 5 Desktop 100P Ccu		\$4,785.00		31%	\$3,301.65		\$0.00						CARAHSOFT
5	11-1823-LIC-L5	SEL Tppl5 Vsan 5 Desktop 100P Ccu		\$4,565.00		31%	\$3,149.85		\$0.00			\$0.00			CARAHSOFT
5	11-1833-LIC-L5	SEL Tppl5 Ent: 10P Ccu		\$4,565.00		31%	\$3,149.85		\$0.00						CARAHSOFT
5	11-1834-LIC-L5	SEL Tppl5 Ent: 100P Ccu		\$45,650.00		31%	\$31,498.50		\$0.00	\$0.00		\$0.00		\$0.00	CARAHSOFT
5	11-1835-LIC-L5	SEL Tppl5 Ent: 10P (Nus)		\$2,739.00		31%	\$1,889.91		\$0.00						CARAHSOFT
5	11-1836-LIC-L5	SEL Tppl5 Ent: 100P (Nus)		\$27,390.00		31%	\$18,899.10		\$0.00						CARAHSOFT
5	11-1841-LIC-L5	SEL L5 Upg View Std 10 Ccu To Ent 20 Nus		\$3,515.00		31%	\$2,425.35		\$0.00						CARAHSOFT
5	11-1842-LIC-L5	SEL L5 UG View Std 100 Ccu To Ent 200 NU		\$35,151.00		31%	\$24,254.19		\$0.00					\$0.00	CARAHSOFT
5	11-1845-LIC-L5	SEL L5 Upg View Std Ccu To Ent 10P Ccu		\$2,511.00		31%	\$1,732.59		\$0.00			\$0.00			CARAHSOFT
5	11-1846-LIC-L5	SEL L5 Upg View Std Ccu To Ent 100P Ccu		\$25,108.00		31%	\$17,324.52		\$0.00						CARAHSOFT
5	11-1847-LIC-L5	SEL L5 Upg Adv To Ent 10P Nus		\$502.00		31%	\$346.38		\$0.00						CARAHSOFT
5	11-1848-LIC-L5	SEL L5 Upg Adv Nus To Ent 100P Nus		\$5,022.00		31%	\$3,465.18		\$0.00					\$0.00	CARAHSOFT
	11-1849-LIC-L5	SEL L5 Upg Adv To Ent 10P Ccu		\$1,004.00		31%	\$692.76		\$0.00						CARAHSOFT
2	11-1850-LIC-L5	SEL L5 Upg Adv Ccu To Ent 100P Ccu		\$10,043.00		31%	\$6,929.67		\$0.00						CARAHSOFT
2	11-1855-LIC-L5	SEL L5 UG View Std 250 Ccu To Ent 500 Nu		\$87,876.00		31%	\$60,634.44		\$0.00	\$0.00				\$0.00	CARAHSOFT
2	11-1856-LIC-L5	SEL L5 UG View S 500 Ccu To Ent 1000 Nu		\$175,753.00		31%	\$121,269.57		\$0.00	\$0.00		\$0.00			CARAHSOFT
5	11-1857-LIC-L5	SEL L5 UG View S 250 Ccu To Ent 250 Ccu		\$62,769.00 \$125,538.00		31% 31%	\$43,310.61		\$0.00						CARAHSOFT CARAHSOFT
5	11-1858-LIC-L5	SEL L5 Upg View S 500 Ccu To Ent 500 Ccu				31%	\$86,621.22		\$0.00						CARAHSOFT
-	11-1885-LIC-L5 11-1886-LIC-L5	SEL L5 Upg View Add To Ent 10 Ccu		\$3,104.00 \$31,042.00		31%	\$2,141.76		\$0.00			\$0.00 \$0.00			CARAHSOFT
5	11-1880-LIC-LS 11-1978-LIC	SEL L5 Upg View Add To Ent 100P Ccu SEL: VS5-RBSTD-ADV2-UG-F		\$31,042.00		31%	\$21,418.98 \$100.05		\$0.00 \$0.00	\$0.00 \$0.00					VMWARE
-	11-1976-LIC-L5	SEL: HZ-APVENTC10-UG-F-L5		\$3,515.00		31%	\$2,425.35		\$0.00						VMWARE
-	11-1990-LIC-L5	SEL: HZ-APVENTC10-0G-F-L5		\$35,151.00		31%	\$2,425.35		\$0.00						VMWARE
	11-1997-LIC-L5 11-1-ASTOR-UNIT	SEL Arch Stor Unit - 1TB - RES - 1 Yr		\$35,151.00		31%	\$24,254.19		\$0.00			\$0.00		\$0.00	FACTION
	11-1-ASTOR-UNIT	SEL 100MB ADD'L Connect - AWS - RES - 1Y		\$0.00		31%	\$0.00	70.00	\$0.00						FACTION
:	11-1-AVVS-CNCT	SEL 100MB ADD'L Connect - AVS - RES - 11		\$0.00		31%	\$0.00		\$0.00						FACTION
;	11-1-BBLOC	SEL Big Bloc 250GB - RES - 1YR		\$0.00		31%	\$0.00		\$0.00						FACTION
	11-1-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS RES 1Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00					FACTION
:	11-1-CC-DP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS RES 111 SEL 1TB CCV Isilon SM Deep AWS RES 117		\$0.00		31%	\$0.00		\$0.00						FACTION
;	11-1-CC-DP-AI-SW	SEL 1TB CCV Isilon Deep AWS - RES - 1Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
	11-1-CC-DP-AI-1B	SEL 1TB CCV Isilon Deep AWS - RES - TYP SEL 1TB CCV Isilon SED Deep GCP RES 1Yr		\$0.00		31%	\$0.00	70.00	\$0.00				\$0.00	\$0.00	FACTION
,	11-1-CC-DP-GI-SB	SEL TTB CCV Isilon SED Deep GCP RES TYP		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	FACTION
,	11-1-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP RES 1Yr  SEL 1TB CCV Isilon Deep GCP - RES - 1Yr		\$0.00		31%	\$0.00		\$0.00						FACTION
	11-1-CC-DP-VI-TB	SEL 1TB CCV Isilon Deep VMC - RES - 1Yr		\$0.00		31%	\$0.00		\$0.00						FACTION
	11-1-CC-DP-VI-TB	SEL 1TB CCV Isilon SED Deep Azr RES 1Yr		\$0.00		31%	\$0.00	70.00	\$0.00	\$0.00	70.00		\$0.00	\$0.00	FACTION
	11-1-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr RES 1Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	11-1-CC-DP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - RES - 1Yr		\$0.00		31%	\$0.00		\$0.00						FACTION
	11-1-CC-FL-AI-SB	SEL 1TB CCV Isilon SED Flash AWS RES 1Yr		\$0.00		31%	\$0.00		\$0.00						FACTION
	11-1-CC-FL-AI-TB	SEL 1TB CCV Isilon Flash AWS - RES - 1Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	FACTION
	11-1-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - RES - 1Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00	\$0.00		FACTION
5	11-1-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP RES 1Yr		\$0.00		31%	\$0.00		\$0.00						FACTION
	11-1-CC-FL-GI-TB	SEL 1TB CCV Isilon Flash GCP - RES - 1Yr		\$0.00		31%	\$0.00		\$0.00						FACTION
	11-1-CC-FL-GP-TB	SEL 1TB CCV PMAX Flash GCP - RES - 1Yr		\$0.00		31%	\$0.00		\$0.00						FACTION
	11-1-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - RES - 1Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
	11-1-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - RES - 1Yr		\$0.00		31%	\$0.00		\$0.00						FACTION
	11-1-CC-FL-VI-TB	SEL 1TB CCV Fision Flash VMC - RES - 1Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	FACTION
5	11-1-CC-FL-VM-TB	SEL 1TB CCV PMAX Flash VMC - RES - 1Yr		\$0.00		31%	\$0.00		\$0.00						FACTION
	11-1-CC-FL-VU-TB	SEL 1TB CCV Unity Flash VMC - RES - 1Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	FACTION
5	11-1-CC-FL-ZI-SB	SEL 1TB CCV Isilon SED Flash Azr RES 1Yr		\$0.00		31%	\$0.00		\$0.00						FACTION
, 5	11-1-CC-FL-ZI-TB	SEL 1TB CCV Isilon Flash Azr - RES - 1Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
	11-1-CC-FL-ZP-TB	SEL 1TB CCV ISIOTI Flash Azr - RES - 111 SEL 1TB CCV PMAX Flash Azr - RES - 1Yr		\$0.00		31%	\$0.00		\$0.00						FACTION
,	11-1-CC-FL-ZU-TB	SEL 1TB CCV Unity Flash Azr - RES - 1Yr		\$0.00		31%	\$0.00		\$0.00						FACTION
	11-1-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS RES 1Yr		\$0.00		31%	\$0.00		\$0.00						FACTION
	11-1-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - RES - 1Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
,	11-1-CC-PM-AU-TB	SEL 1TB CCV Islion Prime AWS - RES - TYP SEL 1TB CCV Unity Prime AWS - RES - 1YP		\$0.00		31%	\$0.00		\$0.00			\$0.00			FACTION
	11-1-CC-PM-AU-1B	SEL 1TB CCV Unity Prime AWS - RES - TTI SEL 1TB CCV Isilon SED Prime GCP RES 1Yr		\$0.00		31%	\$0.00		\$0.00						FACTION
5	11-1-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - RES - 1Yr		\$0.00		31%	\$0.00		\$0.00						FACTION
5	11-1-CC-PM-GI-TB	SEL 1TB CCV Unity Prime GCP - RES - 117		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
,	11-1-CC-PM-VI-TB	SEL 1TB CCV Unity Prime GCP - RES - TTI SEL 1TB CCV Isilon Prime VMC - RES - 1Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00			FACTION

					NVP LEVEL 1			CE AND WARRANTY	DDOCLIDDOD			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	11-1-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - RES - 1Yr		\$0.00	) К	31%	\$0.00	\$0.00	LP \$0.00	\$0.00	\$0.00	LP \$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-PM-ZI-SB	SEL 1TB CCV Unity Plinte VMC - NES - 111		\$0.00		31%	\$0.00		\$0.00						
	11-1-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - RES - 1Yr		\$0.00		31%	\$0.00		\$0.00						
-	11-1-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - RES - 1Yr		\$0.00		31%	\$0.00		\$0.00						
5															
5	11-1-COLO-1RU	SEL Colo - 1RU - RES - 1 Yr		\$3,272.73		31%	\$2,258.18		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CX-100-SMF	SEL CrossConnect SingleModeFiber RES.1YR		\$10,856.22		31%	\$7,490.79		\$0.00						
5	11-1-CX-SMF	SEL CrossConnect SingleModeFiber RES1YR		\$0.00		31%	\$0.00		\$0.00						
5	11-1-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - RES - 1YR		\$441,768.56		31%	\$304,820.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - RES - 1YR		\$87,443.57		31%	\$60,336.06		\$0.00	\$0.00					FACTION
5	11-1-DRAAS-VM	SEL 1 Add'I VM DRaaS - RES - 1Yr		\$1,133.80	) K	31%	\$782.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-DRAAS-VM-AR	SEL 1 VM DRaaS - Assisted Recovery - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-DRAAS-VM-MR	SEL 1 VM DRaaS - Managed Recovery - 1Yr		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			
5	11-1-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - RES - 1 Yr		\$1,745.45		31%	\$1,204.36		\$0.00						
5	11-1-GCP-CNCT	SEL 100MB ADD'L Connect - GCP - RES - 1Y		\$0.00		31%	\$0.00		\$0.00						
5	11-1-IO-UNIT	SEL IO Unit - 500 IOPs - RES - 1 Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00		
-	11-1-IS-DP-FACTB	SEL 1TB Isilon Replication - RES - 1Yr		\$0.00		31%	\$0.00		\$0.00						
5															
5	11-1-NET-UNIT	SEL Net Unit - 10 Mbps - RES - 1 Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	FACTION
i	11-1-PM-BUNDLE	SEL PowerMX DRaaS 100VM/50TB - RES - 1YR		\$682,909.09		31%	\$471,207.27		\$0.00						
5	11-1-PM-DP-FACTB	SEL 1TB PWRMAX Replication - RES - 1Yr		\$0.00		31%	\$0.00		\$0.00						
5	11-1-PM-DRAAS-TB	SEL 1 Add'l TB PowerMax DRaaS - RES - 1Y		\$11,781.82	K	31%	\$8,129.46		\$0.00	\$0.00			\$0.00	\$0.00	
5	11-1-PM-DRAAS-VM	SEL 1 Add'I VM PowerMax DRaaS - RES - 1Y		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	FACTION
	11-1-PR-IO-UNIT	SEL PrimeCCV - 100 IOPs - RES - 1 Yr		\$604.55		31%	\$417.14		\$0.00						
	11-1-PROC-UNIT	SEL 1 Proc - 5GB + 1Ghz - RES - 1Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00	\$0.00		FACTION
	11-1-PS-DR	SEL PowerStore DRaaS 100VM/50TB - RES-1Y		\$581,915.91		31%	\$401,521.98		\$0.00						
	11-1-PS-DR-OD	SEL PowerStore DRaaS 100VM/30TB - RES-1Y		\$335.434.29		31%	\$231.449.66		\$0.00	\$0.00					FACTION
													\$0.00	\$0.00	
	11-1-PS-DR-TB	SEL 1 Add'I TB PowerStore DRaaS - RES-1Y		\$3,312.45		31%	\$2,285.59		\$0.00				\$0.00		FACTION
	11-1-STOR-UNIT	SEL Storage Unit - 1TB - RES - 1 Yr		\$0.00		31%	\$0.00		\$0.00						
	11-1-U-DR-TB	SEL 1 Add'l TB Unity DRaaS - RES - 1YR		\$1,486.36		31%	\$1,025.59		\$0.00						
	11-1-VMC-AW-CLD	SEL VMC on AWS - 768GB+ Private CI Node		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
	11-1-VMCHOST	SEL VMC.Host.i3-16XL RES - 1YR		\$94,521.82	2 K	31%	\$65,220.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	11-1-VPN-1000BW	SEL 1000Mbps Managed VPN - RES - 1Yr		\$5,890.91		31%	\$4,064.73		\$0.00			\$0.00	\$0.00		
	11-1-VPN-500BW	SEL 500Mbps Managed VPN - RES - 1Yr		\$3,927.27		31%	\$2,709.82		\$0.00						
	11-1-VPN-BW	SEL 100Mbps Managed VPN - RES - 1Yr		\$1,963.64		31%	\$1,354.91		\$0.00				\$0.00		FACTION
		SEL TOURIDES MANAGED DE CORRES - TTT				0170									
	11-1-VSR-DR-VM	SEL 1 Add'I VM VSR DRaaS - RES - 1Yr		\$1,133.80		31%	\$782.32		\$0.00						
	11-2001-LIC	SEL: PLAY7-PRO-F		\$165.00		31%	\$113.85		\$0.00				\$0.00		VMWARE
	11-2002-LIC	SEL: PLAY7-PRO-PLAY6-UG-F		\$88.00	) K	31%	\$60.72		\$0.00	\$0.00		\$0.00	\$0.00		VMWARE
	11-2016-LIC-L1	SEL: HZ-FUSPL7-FLX-UG-F-L1		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
	11-2016-LIC-L2	SEL: HZ-FUSPL7-FLX-UG-F-L2		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
	11-2016-LIC-L3	SEL: HZ-FUSPL7-FLX-UG-F-L3		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
	11-2016-LIC-L4	SEL: HZ-FUSPL7-FLX-UG-F-L4		\$0.00		31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
	11-2016-LIC-L5	SEL: HZ-FUSPI 7-FLX-UG-F-L5		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00		CARAHSOFT
	11-2017-LIC-L1	SEL: HZ-FUS56-FLX-UG-F-L1		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00		CARAHSOFT
						31%									
	11-2017-LIC-L2	SEL: HZ-FUS56-FLX-UG-F-L2		\$0.00		0170	\$0.00		\$0.00				\$0.00		
	11-2017-LIC-L3	SEL: HZ-FUS56-FLX-UG-F-L3		\$0.00		31%	\$0.00		\$0.00						
	11-2017-LIC-L4	SEL: HZ-FUS56-FLX-UG-F-L4		\$0.00	) K	31%	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	CARAHSOFT
	11-2017-LIC-L5	SEL: HZ-FUS56-FLX-UG-F-L5		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
	11-2063-LIC	SEL: HZ-PRA50-STD100-UG-F		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
	11-2063-LIC-L1	SEL: HZ-PRA50STD100UGF-L1		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
	11-2063-LIC-L2	SEL: HZ-PRA50STD100UGF-L2		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00		CARAHSOFT
	11-2063-LIC-L2	SEL: HZ-PRA50STD100UGF-L3		\$0.00		31%	\$0.00		\$0.00			\$0.00	\$0.00		
	11-2063-LIC-L3 11-2063-LIC-L4	SEL: HZ-PRA50STD100UGF-L3 SEL: HZ-PRA50STD100UGF-L4		\$0.00		31%	\$0.00		\$0.00				\$0.00 \$0.00	\$0.00	
				70.00			70.00	,,,,,,			70.00	70.00	70.00	70.00	
	11-2063-LIC-L5	SEL: HZ-PRA50STD100UGF-L5		\$0.00		31%	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	CARAHSOFT
	11-2071-LIC	SEL: HZ-MGP-ADVC-10-UG-F		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	CARAHSOFT
	11-2071-LIC-L1	SEL: HZ-MGP-ADVC10UG-F-L1		\$0.00		31%	\$0.00		\$0.00						
	11-2071-LIC-L2	SEL: HZ-MGP-ADVC10UG-F-L2		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
	11-2071-LIC-L3	SEL: HZ-MGP-ADVC10UG-F-L3		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
	11-2071-LIC-L4	SEL: HZ-MGP-ADVC10UG-F-L4		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	CARAHSOFT
	11-2071-LIC-L5	SEL: HZ-MGP-ADVC10UG-F-L5		\$0.00		31%	\$0.00		\$0.00						CARAHSOFT
	11-2071-LIC-LS	SEL: HZ-MGP-ADVC-100-UG-F		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	
		SEL: HZ-MGP-ADVC-100-0G-F		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00			CARAHSOFT
	11-2072-LIC-L1	SEL: HZ-MGP-ADVC100UGF-L1 SEL: HZ-MGP-ADVC100UGF-L2		\$0.00		31%	\$0.00		\$0.00				\$0.00 \$0.00	\$0.00	
	11-2072-LIC-L2														
	11-2072-LIC-L3	SEL: HZ-MGP-ADVC100UGF-L3		\$0.00		31%	\$0.00		\$0.00						
	11-2072-LIC-L4	SEL: HZ-MGP-ADVC100UGF-L4		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	
	11-2072-LIC-L5	SEL: HZ-MGP-ADVC100UGF-L5		\$0.00		31%	\$0.00		\$0.00				\$0.00		
	11-2073-LIC	SEL: HZ-MGP-ADVN-10-UG-F		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	
	11-2073-LIC-L1	SEL: HZ-MGPADVN10-UG-F-L1		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
	11-2073-LIC-L2	SEL: HZ-MGPADVN10-UG-F-L2		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	
	11-2073-LIC-L3	SEL: HZ-MGPADVN10-UG-F-L3		\$0.00		31%	\$0.00		\$0.00						
	11-2073-LIC-L3	SEL: HZ-MGPADVN10-UG-F-L3		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	CARAHSOFT
	11-2073-LIC-L5	SEL: HZ-MGPADVN10-UG-F-L5		\$0.00		31%	\$0.00		\$0.00						
	11-2074-LIC	SEL: HZ-MGP-ADVN-100-UG-F		\$0.00		31%	\$0.00		\$0.00	70.00			\$0.00	\$0.00	
	11-2074-LIC-L1	SEL: HZ-MGPADVN100UG-F-L1		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	CARAHSOFT
	11-2074-LIC-L2	SEL: HZ-MGPADVN100UG-F-L2		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
	11-2074-LIC-L3	SEL: HZ-MGPADVN100UG-F-L3		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
	11-2074-LIC-L4	SEL: HZ-MGPADVN100UG-F-L4		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	
	11-2074-LIC-L5	SEL: HZ-MGPADVN100UG-F-L5		\$0.00		31%	\$0.00		\$0.00			\$0.00	\$0.00		
	11-2074-LIC-L5	SEL: ST6-VF-A100-F		\$3.000.00		31%	\$2.070.00		\$0.00						
	11-2109-LIC-L1	SEL: ST6-VF-A100-F-L1		\$2,850.00		31%	\$1,966.50		\$0.00						
	11-2109-LIC-L2	SEL: ST6-VF-A100-F-L2		\$2,790.00	) K	31%	\$1,925.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2109-LIC-L3	SEL: ST6-VF-A100-F-L3		\$2,700.00		31%	\$1,863.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT

					NVP LEVEL 1			CE AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	11-2109-LIC-L4	SEL: ST6-VF-A100-F-L4		\$2,610.00	К	31%	\$1,800.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2110-LIC	SEL: ST6-VF-A10-F		\$300.00		31%	\$207.00		\$0.00				\$0.00	\$0.00	CARAHSOFT
5	11-2110-LIC-L1	SEL: ST6-VF-A10-F-L1		\$285.00		31%	\$196.65		\$0.00					\$0.00	CARAHSOFT
5	11-2110-LIC-L2	SEL: ST6-VF-A10-F-L2		\$279.00		31%	\$192.51		\$0.00					\$0.00	CARAHSOFT
5	11-2110-LIC-L3	SEL: ST6-VF-A10-F-L3		\$270.00		31%	\$186.30		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2110-LIC-L4	SEL: ST6-VF-A10-F-L4		\$261.00		31%	\$180.09		\$0.00					\$0.00	CARAHSOFT
5	11-2111-LIC	SEL: ST6-VF-AD-F		\$1,495.00		31% 31%	\$1,031.55		\$0.00					\$0.00	CARAHSOFT
5	11-2195-LIC	SEL: V-AWT-PL-DEV-F		\$20.00			\$13.80		\$0.00					\$0.00	VMWARE
5	11-2196-LIC	SEL: V-AWT-MF-DEV-F		\$4.00		31%	\$2.76		\$0.00	\$0.00				\$0.00	VMWARE
5	11-3-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS RES -3Y		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	11-3-CC-DP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS RES 3Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
5	11-3-CC-DP-AI-TB	SEL 1TB CCV Isilon Deep AWS - RES - 3Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP RES -3Y		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP RES 3Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - RES - 3Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr RES -3Y		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr RES 3Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-DP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - RES - 3Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
-	11-3-CC-FL-AI-SB			\$0.00		31%	\$0.00							\$0.00	
5	11-3-CC-FL-AI-TB	SEL 1TB CCV Isilon SED Flash AWS RES -3Y SEL 1TB CCV Isilon Flash AWS - RES - 3Yr		\$0.00		31%	\$0.00		\$0.00 \$0.00			\$0.00 \$0.00		\$0.00	FACTION FACTION
5				\$0.00		31%	\$0.00	+						\$0.00	FACTION
5	11-3-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - RES - 3Yr							\$0.00	\$0.00		\$0.00	\$0.00		
5	11-3-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP RES -3Y		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	11-3-CC-FL-GI-TB	SEL 1TB CCV Isilon Flash GCP - RES - 3Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-FL-GP-TB	SEL 1TB CCV PMAX Flash GCP - RES - 3Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	11-3-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - RES - 3Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - RES - 3Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-FL-VM-TB	SEL 1TB CCV PMAX Flash VMC - RES - 3Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	11-3-CC-FL-VU-TB	SEL 1TB CCV Unity Flash VMC - RES - 3Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	11-3-CC-FL-ZI-SB	SEL 1TB CCV Isilon SED Flash Azr RES -3Y		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
5	11-3-CC-FL-ZI-TB	SEL 1TB CCV Isilon Flash Azr - RES - 3Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	FACTION
_	11-3-CC-FL-ZP-TB	SEL 1TB CCV PMAX Flash Azr - RES - 3Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
5															
-	11-3-CC-FL-ZU-TB 11-3-CC-PM-AI-SB	SEL 1TB CCV Unity Flash Azr - RES - 3Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION FACTION
5		SEL 1TB CCV Isilon SED Prime AWS RES -3Y		\$0.00		0170	\$0.00		\$0.00				\$0.00	\$0.00	
5	11-3-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - RES - 3Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	11-3-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - RES - 3Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP RES -3Y		\$0.00	K	31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - RES - 3Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - RES - 3Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - RES - 3Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr RES -3Y		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - RES - 3Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	FACTION
5	11-3-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - RES - 3Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	FACTION
	11-3-COLO-1RU	SEL Colo - 1RU - RES - 3 Yr		\$9.818.18		31%	\$6,774.54		\$0.00				\$0.00	\$0.00	FACTION
-	11-3-CX-100-SMF					0170									FACTION
-		SEL CrossConnect SingleModeFiber RES.3YR		\$32,568.67 \$1,149,590.44		31% 31%	\$22,472.38 \$793,217.40		\$0.00				\$0.00	\$0.00	FACTION
2	11-3-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - RES - 3YR							\$0.00			\$0.00	\$0.00	\$0.00	
)	11-3-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - RES - 3YR		\$211,805.66		31%	\$146,145.91	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	11-3-DRAAS-TB	SEL 1 Add'l TB Unity DRaaS - RES - 3Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
5	11-3-DRAAS-VM	SEL 1 Add'I VM DRaaS - RES - 3Yr		\$3,061.26		31%	\$2,112.27		\$0.00	\$0.00			\$0.00	\$0.00	FACTION
5	11-3-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - RES - 3 Yr		\$5,236.36	K	31%	\$3,613.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-IO-UNIT	SEL IO Unit - 500 IOPs - RES - 3 Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-PR-IO-UNIT	SEL PrimeCCV - 100 IOPs - RES - 3 Yr		\$1,813.64		31%	\$1,251.41	\$0.00	\$0.00		\$0.00		\$0.00	\$0.00	FACTION
;	11-3-PS-DR	SEL PowerStore DRaaS 100VM/50TB - RES-3Y		\$1,490,413.64		31%	\$1,028,385.41	\$0.00	\$0.00	\$0.00	70.00	\$0.00	\$0.00	\$0.00	FACTION
	11-3-PS-DR-OD	SEL PowerStore DRaaS 100VM/25TB - RES-3Y		\$771 569 53		31%	\$532 382 98	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	11-3-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - RES-3Y		\$7,446.98		31%	\$5,138.42		\$0.00					\$0.00	FACTION
	11-3-U-DR-TB	SEL 1 Add TB Fower Store Disaas - RES-3YR		\$3,342.66		31%	\$2,306.44	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
				\$198,847.27			\$137,204.62		+	70.00	70.00	70.00	+	+	FACTION
	11-3-VMCHOST	SEL VMC.Host.i3-16XL RES - 3YR				31%			\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	
	11-3-VSR-DR-VM	SEL 1 Add'I VSR VM DRaaS - RES - 3Yr		\$3,061.26		31%	\$2,112.27		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
)	11525	SEL: SWITCH,PoE,5PORT Gb,4PORT PoE		\$154.00		31%	\$106.26		\$0.00					\$0.00	SPECTRALOGIC
i	11-5-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS RES -5Y		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	11-5-CC-DP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS RES 5Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-DP-AI-TB	SEL 1TB CCV Isilon Deep AWS - RES - 5Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP RES -5Y		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	11-5-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP RES 5Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	11-5-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - RES - 5Yr		\$0.00	K	31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	11-5-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr RES -5Y		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	11-5-CC-DP-ZI-SM	SEL 1TB CCV Isilon SED Deep AZI RES -51 SEL 1TB CCV Isilon SM Deep AZI RES 5Yr		\$0.00		31%	\$0.00	70.00	\$0.00				\$0.00	\$0.00	FACTION
	11-5-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr RES 5Yr SEL 1TB CCV Isilon Deep Azr - RES - 5Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	11-5-CC-FL-AI-SB	SEL 1TB CCV Isilon SED Flash AWS RES -5Y		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
	11-5-CC-FL-AI-TB	SEL 1TB CCV Isilon Flash AWS - RES - 5Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
)	11-5-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - RES - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
i	11-5-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP RES -5Y		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-FL-GI-TB	SEL 1TB CCV Isilon Flash GCP - RES - 5Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-FL-GP-TB	SEL 1TB CCV PMAX Flash GCP - RES - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	11-5-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - RES - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
-	11-5-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - RES - 5Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
				\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	
-	11-5-CC-FL-VM-TB	SEL 1TB CCV PMAX Flash VMC - RES - 5Yr											\$0.00		FACTION
)	11-5-CC-FL-VU-TB	SEL 1TB CCV Unity Flash VMC - RES - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	11-5-CC-FL-ZI-SB	SEL 1TB CCV Isilon SED Flash Azr RES -5Y		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	11-5-CC-FL-ZI-TB	SEL 1TB CCV Isilon Flash Azr - RES - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
	11-5-CC-FL-ZP-TB	SEL 1TB CCV PMAX Flash Azr - RES - 5Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION

					NVP LEVEL 1		NVP WAINTENANC		PROSUPPOR			WTY UPG			
BAND	sкu	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	11-5-CC-FL-ZU-TB	SEL 1TB CCV Unity Flash Azr - RES - 5Yr		\$0.00	К	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS RES -5Y		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - RES - 5Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - RES - 5Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP RES -5Y		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - RES - 5Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - RES - 5Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - RES - 5Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr RES -5Y		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - RES - 5Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - RES - 5Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - RES - 5 Yr		\$8,727.27	K	31%	\$6,021.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-IO-UNIT	SEL IO Unit - 500 IOPs - RES - 5 Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-PR-IO-UNIT	SEL PrimeCCV - 100 IOPs - RES - 5 Yr		\$3,022.73		31%	\$2,085.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-AWS-CNCT	SEL 100MB ADD'L Connect - AWS - SCL - 1Y		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-AZR-CNCT	SEL 100MB ADD'L Connect - AZR - SCL - 1Y		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS SCL 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-DP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS SCL 1Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-DP-AI-TB	SEL 1TB CCV Isilon Deep AWS - SCL - 1Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP SCL 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP SCL 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - SCL - 1Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00		\$0.00			\$0.00	FACTION
5	12-1-CC-DP-VI-TB	SEL 1TB CCV Isilon Deep VMC - SCL - 1Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-DP-VI-1B	SEL 1TB CCV Isilon SED Deep Azr SCL 1Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr SCL 1Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-DP-ZI-SM 12-1-CC-DP-ZI-TB	SEL 1TB CCV Isilon SM Deep Azr SCL 1Yr SEL 1TB CCV Isilon Deep Azr - SCL - 1Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-DP-ZI-1B	SEL 1TB CCV Isilon Deep AZF - SCL - TYF SEL 1TB CCV Isilon SED Flash AWS SCL 1YF		\$0.00		31%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	FACTION
ن د															
5	12-1-CC-FL-AI-TB 12-1-CC-FL-AU-TB	SEL 1TB CCV Isilon Flash AWS - SCL - 1Yr SEL 1TB CCV Unity Flash AWS - SCL - 1Yr		\$0.00 \$0.00		31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	FACTION FACTION
5															
5	12-1-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP SCL 1Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00		\$0.00			\$0.00	FACTION
5	12-1-CC-FL-GI-TB	SEL 1TB CCV Isilon Flash GCP - SCL - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	70.00	\$0.00	FACTION
5	12-1-CC-FL-GP-TB	SEL 1TB CCV PMAX Flash GCP - SCL - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - SCL - 1Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00		\$0.00			\$0.00	FACTION
5	12-1-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - SCL - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-FL-VI-TB	SEL 1TB CCV Isilon Flash VMC - SCL - 1Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-FL-VM-TB	SEL 1TB CCV PMAX Flash VMC - SCL - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-FL-VU-TB	SEL 1TB CCV Unity Flash VMC - SCL - 1Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-FL-ZI-SB	SEL 1TB CCV Isilon SED Flash Azr SCL 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-FL-ZI-TB	SEL 1TB CCV Isilon Flash Azr - SCL - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-FL-ZP-TB	SEL 1TB CCV PMAX Flash Azr - SCL - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-FL-ZU-TB	SEL 1TB CCV Unity Flash Azr - SCL - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS SCL 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - SCL - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - SCL - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP SCL 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - SCL - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - SCL - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	FACTION
5	12-1-CC-PM-VI-TB	SEL 1TB CCV Isilon Prime VMC - SCL - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - SCL - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr SCL 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - SCL - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - SCL - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	FACTION
5	12-1-COLO-1RU	SEL Colo - 1RU - SCL - 1 Yr		\$3,272.73		31%	\$2,258.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CX-100-SMF	SEL CrossConnect SingleModeFiber SCL.1YR		\$10,856.22	K	31%	\$7,490.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-CX-SMF	SEL CrossConnect SingleModeFiber SCL1YR		\$0.00	K	31%	\$0.00	\$0.00	\$0.00		\$0.00			\$0.00	FACTION
5	12-1-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - SCL - 1YR		\$479,371.86	K	31%	\$330,766.58	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	FACTION
5	12-1-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - SCL - 1YR		\$87,443.57	ĸ	31%	\$60,336.06	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	FACTION
5	12-1-DRAAS-TB	SEL 1 Add'l TB Unity DRaaS - SCL - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	FACTION
5	12-1-DRAAS-VM	SEL 1 Add'I VM DRaaS - SCL - 1Yr		\$1,259.71	K	31%	\$869.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-EI-IO-UNIT	SEL FlashCCV - 500 IOPs - SCL - 1 Yr		\$1,745.45	K	31%	\$1,204.36	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	FACTION
5	12-1-GCP-CNCT	SEL 100MB ADD'L Connect - GCP - SCL - 1Y		\$0.00	K	31%	\$1,204.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-PM-BUNDLE	SEL PowerMX DRaaS 100VM/50TB - SCL - 1YR		\$682,909.09	K	31%	\$471,207.27	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	FACTION
5	12-1-PM-BUNDLE 12-1-PM-DRAAS-TB	SEL 1 Add'I TB PowerMax DRaaS - SCL - 1Y		\$11,781.82	, K	31%	\$8,129.46	\$0.00	\$0.00		\$0.00			\$0.00	FACTION
5	12-1-PM-DRAAS-1B 12-1-PM-DRAAS-VM	SEL 1 Add 11 B PowerMax DRaaS - SCL - 11 SEL 1 Add 1 VM PowerMax DRaaS - SCL - 11		\$11,781.82	, K	31%	\$8,129.46	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	FACTION
5	12-1-PR-IO-UNIT	SEL PrimeCCV - 100 IOPs - SCL - 1 Yr		\$604.55		31%	\$417.14	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	FACTION
5	12-1-PR-IO-UNII 12-1-PS-DR	SEL PrimeCCV - 100 IOPS - SCL - 1 Yr SEL PowerStore DRaaS 100VM/50TB - SCL-1Y		\$619.629.55	, K	31%	\$427.544.39	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	FACTION
5					r.	31%								\$0.00	
5	12-1-PS-DR-OD 12-1-PS-DR-TB	SEL PowerStore DRaaS 100VM/25TB - SCL-1Y SEL 1 Add'l TB PowerStore DRaaS - SCL-1Y		\$335,434.29 \$3.312.45	N.	31%	\$231,449.66 \$2.285.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00	FACTION FACTION
5					r.										
5	12-1-U-DR-TB	SEL 1 Add'I TB Unity DRaaS - SCL - 1YR		\$1,486.36	K	31%	\$1,025.59	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	FACTION
5	12-1-VMCHOST	SEL VMC.Host.i3-16XL SCL - 1YR		\$104,216.36	K	31%	\$71,909.29	\$0.00	\$0.00		\$0.00			\$0.00	FACTION
5	12-1-VPN BW	SEL 100Mbps Managed VPN - SCL - 1Yr		\$1,963.64	K	31%	\$1,354.91	\$0.00	\$0.00		\$0.00			\$0.00	FACTION
5	12-1-VPN-1000BW	SEL 1000Mbps Managed VPN - SCL - 1Yr		\$5,890.91	K	31%	\$4,064.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-1-VPN-500BW	SEL 500Mbps Managed VPN - SCL - 1Yr		\$3,927.27	K	31%	\$2,709.82	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	FACTION
5	12-1-VSR-DR-TB	SEL 1 Add'I TB VSR DRaaS - SCL - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00		\$0.00			\$0.00	FACTION
5	12-1-VSR-DR-VM	SEL 1 Add'I VM VSR DRaaS - SCL - 1Yr		\$1,259.71	K	31%	\$869.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-3-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS SCL -3Y		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-3-CC-DP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS SCL 3Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-CC-DP-AI-TB	SEL 1TB CCV Isilon Deep AWS - SCL - 3Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-3-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP SCL -3Y		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	12-3-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP SCL 3Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION

					NVP LEVEL 1		NVP MAINTENAN	CE AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	12-3-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - SCL - 3Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr SCL -3Y		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr SCL 3Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	12-3-CC-DP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - SCL - 3Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	12-3-CC-FL-AI-SB	SEL 1TB CCV Isilon SED Flash AWS SCL -3Y		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	FACTION
5	12-3-CC-FL-AI-TB	SEL 1TB CCV Isilon Flash AWS - SCL - 3Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	12-3-CC-FL-AU-TB 12-3-CC-FL-GI-SB	SEL 1TB CCV Unity Flash AWS - SCL - 3Yr SEL 1TB CCV Isilon SED Flash GCP SCL -3Y		\$0.00 \$0.00		31% 31%	\$0.00 \$0.00		\$0.00 \$0.00					\$0.00 \$0.00	FACTION FACTION
5	12-3-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP SCL - 3Y SEL 1TB CCV Isilon Flash GCP - SCL - 3Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00				\$0.00	FACTION
5	12-3-CC-FL-GI-TB	SEL 1TB CCV Unity Flash GCP - SCL - 3Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	12-3-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - SCL - 3Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	12-3-CC-FL-VM-TB	SEL 1TB CCV PMAX Flash VMC - SCL - 3Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	12-3-CC-FL-VU-TB	SEL 1TB CCV Unity Flash VMC - SCL - 3Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00				\$0.00	FACTION
5	12-3-CC-FL-ZI-SB	SEL 1TB CCV Isilon SED Flash Azr SCL -3Y		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	12-3-CC-FL-ZI-TB	SEL 1TB CCV Isilon Flash Azr - SCL - 3Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-CC-FL-ZP-TB	SEL 1TB CCV PMAX Flash Azr - SCL - 3Yr		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-CC-FL-ZU-TB	SEL 1TB CCV Unity Flash Azr - SCL - 3Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	FACTION
5	12-3-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS SCL -3Y		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	12-3-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - SCL - 3Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	12-3-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - SCL - 3Yr		\$0.00		31%	\$0.00		\$0.00		70.00	\$0.00		\$0.00	FACTION
5	12-3-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP SCL -3Y		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	FACTION
5	12-3-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - SCL - 3Yr		\$0.00		31%	\$0.00 \$0.00		\$0.00					\$0.00	FACTION FACTION
5	12-3-CC-PM-GU-TB 12-3-CC-PM-VU-TB	SEL 1TB CCV Unity Prime GCP - SCL - 3Yr SEL 1TB CCV Unity Prime VMC - SCL - 3Yr		\$0.00 \$0.00		31%	\$0.00		\$0.00 \$0.00			\$0.00 \$0.00		\$0.00 \$0.00	FACTION FACTION
5	12-3-CC-PM-VU-1B 12-3-CC-PM-ZI-SB	SEL 1TB CCV Unity Prime VMC - SCL - 3Yr  SEL 1TB CCV Isilon SED Prime Azr SCL -3Y		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	FACTION
5	12-3-CC-PM-ZI-SB 12-3-CC-PM-ZI-TB	SEL 1TB CCV Isilon SED Prime AZr SCL -3Y SEL 1TB CCV Isilon Prime Azr - SCL - 3Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	12-3-CC-PM-ZU-TB	SEL 1TB CCV Isilon Frime Azr - SCL - 311		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	12-3-COLO-1RU	SEL Colo - 1RU - SCL - 3 Yr		\$9,818.18		31%	\$6,774.54		\$0.00					\$0.00	FACTION
5	12-3-CX-100-SMF	SEL CrossConnect SingleModeFiber SCL.3YR		\$32.568.67	K	31%	\$22,472,38		\$0.00					\$0.00	FACTION
5	12-3-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - SCL - 3YR		\$1,254,342.46	. K	31%	\$865,496.30		\$0.00	\$0.00		\$0.00		\$0.00	FACTION
5	12-3-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - SCL - 3YR		\$211,805.66		31%	\$146,145.91	\$0.00	\$0.00			\$0.00		\$0.00	FACTION
5	12-3-DRAAS-TB	SEL 1 Add'l TB Unity DRaaS - SCL - 3Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	12-3-DRAAS-VM	SEL 1 Add'I VM DRaaS - SCL - 3Yr		\$3,401.22		31%	\$2,346.84		\$0.00					\$0.00	FACTION
5	12-3-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - SCL - 3 Yr		\$5,236.36		31%	\$3,613.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-PR-IO-UNIT	SEL PrimeCCV - 100 IOPs - SCL - 3 Yr		\$1,813.64		31%	\$1,251.41		\$0.00	\$0.00	\$0.00			\$0.00	FACTION
5	12-3-PS-DR	SEL PowerStore DRaaS 100VM/50TB - SCL-3Y		\$1,590,768.18	8 K	31%	\$1,097,630.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-PS-DR-OD	SEL PowerStore DRaaS 100VM/25TB - SCL-3Y		\$771,569.53		31%	\$532,382.98		\$0.00	\$0.00		\$0.00		\$0.00	FACTION
5	12-3-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - SCL-3Y		\$7,446.98		31%	\$5,138.42		\$0.00					\$0.00	FACTION
5	12-3-U-DR-TB	SEL 1 Add'l TB Unity DRaaS - SCL - 3YR		\$3,342.66		31%	\$2,306.44		\$0.00					\$0.00	FACTION
5	12-3-VMCHOST	SEL VMC.Host.i3-16XL SCL - 3YR		\$219,243.64		31%	\$151,278.11		\$0.00			\$0.00		\$0.00	FACTION
5	12-3-VSR-DR-VM	SEL 1 Add'I VSR VM DRaaS - SCL - 3Yr		\$3,401.22		31%	\$2,346.84		\$0.00	\$0.00				\$0.00	FACTION
5	12-5-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS SCL -5Y SEL 1TB CCV Isilon SM Deep AWS SCL 5Yr		\$0.00		31% 31%	\$0.00		\$0.00	\$0.00				\$0.00	FACTION
5	12-5-CC-DP-AI-SM			\$0.00		0170	\$0.00		\$0.00					\$0.00 \$0.00	FACTION FACTION
5	12-5-CC-DP-AI-TB 12-5-CC-DP-GI-SB	SEL 1TB CCV Isilon Deep AWS - SCL - 5Yr SEL 1TB CCV Isilon SED Deep GCP SCL -5Y		\$0.00 \$0.00		31% 31%	\$0.00 \$0.00		\$0.00 \$0.00			\$0.00 \$0.00		\$0.00	FACTION
5	12-5-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP SCL 5Yr		\$0.00		31%	\$0.00		\$0.00				70.00	\$0.00	FACTION
5	12-5-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - SCL - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	12-5-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr SCL -5Y		\$0.00		31%	\$0.00		\$0.00	\$0.00				\$0.00	FACTION
5	12-5-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr SCL 5Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00				\$0.00	FACTION
5	12-5-CC-DP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - SCL - 5Yr		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	12-5-CC-FL-AI-SB	SEL 1TB CCV Isilon SED Flash AWS SCL -5Y		\$0.00		31%	\$0.00	\$0.00	\$0.00		\$0.00			\$0.00	FACTION
5	12-5-CC-FL-AI-TB	SEL 1TB CCV Isilon Flash AWS - SCL - 5Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-5-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - SCL - 5Yr		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-5-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP SCL -5Y		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	12-5-CC-FL-GI-TB	SEL 1TB CCV Isilon Flash GCP - SCL - 5Yr		\$0.00		31%	\$0.00		\$0.00	70.00	70.00	70.00	70.00	\$0.00	FACTION
5	12-5-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - SCL - 5Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	FACTION
5	12-5-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - SCL - 5Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	FACTION
5	12-5-CC-FL-VM-TB	SEL 1TB CCV PMAX Flash VMC - SCL - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	12-5-CC-FL-VU-TB 12-5-CC-FL-ZI-SB	SEL 1TB CCV Unity Flash VMC - SCL - 5Yr SEL 1TB CCV Isilon SED Flash Azr SCL -5Y		\$0.00 \$0.00		31% 31%	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	FACTION FACTION
5	12-5-CC-FL-ZI-SB 12-5-CC-FL-ZI-TB	SEL 1TB CCV Isilon SED Flash Azr SCL -5Y SEL 1TB CCV Isilon Flash Azr - SCL - 5Yr		\$0.00		31%	\$0.00		\$0.00 \$0.00					\$0.00	FACTION FACTION
5	12-5-CC-FL-ZI-TB	SEL 1TB CCV Islion Flash AZr - SCL - 5Yr SEL 1TB CCV PMAX Flash Azr - SCL - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	12-5-CC-FL-ZF-TB	SEL 1TB CCV PWAX Flash Azr - SCL - 511		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	12-5-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS SCL -5Y		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	12-5-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - SCL - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	12-5-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - SCL - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	12-5-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP SCL -5Y		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-5-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - SCL - 5Yr		\$0.00	K	31%	\$0.00		\$0.00					\$0.00	FACTION
5	12-5-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - SCL - 5Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	FACTION
5	12-5-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - SCL - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	12-5-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr SCL -5Y		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	12-5-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - SCL - 5Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	FACTION
5	12-5-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - SCL - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	12-5-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - SCL - 5 Yr		\$8,727.27		31%	\$6,021.82		\$0.00					\$0.00	FACTION
5	12-5-PR-IO-UNIT	SEL PrimeCCV - 100 IOPs - SCL - 5 Yr		\$3,022.73		31%	\$2,085.68		\$0.00					\$0.00	FACTION
5	14-1-ASTOR-UNIT	SEL Arch Stor Unit - 1TB - LON - 1 Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	FACTION
5	14-1-AWS-CNCT	SEL 100MB ADD'L Connect - AWS - LON - 1Y		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-1-AZR-CNCT 14-1-BBLOC	SEL 100MB ADD'L Connect - AZR - LON - 1Y SEL Big Bloc 250GB - LON - 1YR		\$0.00 \$0.00		31% 31%	\$0.00 \$0.00		\$0.00 \$0.00					\$0.00 \$0.00	FACTION FACTION
	14-1-BBLUC	SEL BIG BIGC 20USB - LUIN - ITK		\$560.68		31%	\$386.87		\$0.00			\$0.00		\$0.00	FACTION

					NVP LEVEL 1		NVP MAINTENANC	E AND WARRANTY							
BAND	sku	DESCRIPTION	Model Sub EMC PRICE		CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	PROSUPPOR T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	14-1-CC-ASED-B	SEL SED Bundle Archive-LON-1Yr		1,850.44	K	31%	\$224,146.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ASMSED	SEL 1TB SED Archive (Small)-LON-1Yr	\$	1,010.09	K	31%	\$696.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ASMSED-B	SEL SED Bundle Archive (Small)-LON-1Yr	\$21	1,100.30	K	31%	\$145,659.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ASO	SEL 1TB ScaleOut Archive-LON-1Yr		\$471.84	K	31%	\$325.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ASO-B	SEL ScaleOut Bundle Archive-LON-1Yr	\$28	640.34	K	31%	\$197,091.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ASSO	SEL 1TB ScaleOut Archy (Small)-LON 1Y		\$827.46	K	31%	\$570.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ASSO-B	SEL ScaleOut Bundle Archy (Small)-LON 1Y		3,917.76	K	31%	\$128,973.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-BE	SEL 1TB Block Flite-I ON-1Yr		322.36	K	31%	\$6,432.43	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-BE-B	SEL Block Bundle Elite-LON-1Yr	\$30	2,995.64	K	31%	\$209,066.99	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-BP	SEL 1TB Block Premier-LON-1Yr		3.597.38	K	31%	\$2,482.19	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-BP-B	SEL Block Bundle Premier-LON-1Yr		9,617.27	ĸ	31%	\$179,135.92	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-BS	SEL 1TB Block Standard-LON-1Yr		1,039.42	ĸ	31%	\$717.20	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-BS-B	SEL Block Bundle Standard-LON-1Yr		5,069.09	K	31%	\$141,497.67	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-BT	SEL 1TB Block Turbo-LON-1Yr		1,455.15	K	31%	\$16,874.05	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-BT-B	SEL Block Bundle Turbo-LON-1Yr		2,506.35	, k	31%	\$2,002,729.38	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
	14-1-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS LON 1Yr	φ2,902	\$0.00	I.	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS LON 1Yr		\$0.00	r.	31%	\$0.00	\$0.00	\$0.00					\$0.00	FACTION
5					- K								\$0.00		
5	14-1-CC-DP-AI-TB	SEL 1TB CCV Isilon Deep AWS - LON - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP LON 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP LON 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - LON - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-DP-VI-TB	SEL 1TB CCV Isilon Deep VMC - LON - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr LON 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	+			\$0.00	\$0.00	FACTION
5	14-1-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr LON 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-DP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - LON - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-ESED	SEL 1TB SED Elite-LON-1Yr		3,176.81	K	31%	\$5,642.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-ESED-B	SEL SED Bundle Elite-LON-1Yr		7,138.00	K	31%	\$950,225.22	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-ESO	SEL 1TB ScaleOut Elite-LON-1Yr		5,971.12	K	31%	\$4,120.07	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-ESO-B	SEL ScaleOut Bundle Elite-LON-1Yr		7,275.17	K	31%	\$777,819.87	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-LON 1Y	\$1	1,243.78	K	31%	\$7,758.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-LON 1Y	\$41	7.174.55	K	31%	\$287.850.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FE	SEL 1TB File Elite-LON-1Yr	\$9	3,322.36	K	31%	\$6,432.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FE-B	SEL File Bundle Elite-LON-1Yr		2,995.64	K	31%	\$209,066.99	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-FL-AI-SB	SEL 1TB CCV Isilon SED Flash AWS LON 1Yr	,,,,,	\$0.00	K	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-FL-AI-TB	SEL 1TB CCV Isilon Flash AWS - LON - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - LON - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP LON 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
_	14-1-CC-FL-GI-TB	SEL 1TB CCV Isilon Flash GCP - LON - 1Yr		\$0.00	I.	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-FL-GP-TB	SEL 1TB CCV PMAX Flash GCP - LON - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
_		SEL 1TB CCV Unity Flash GCP - LON - 1Yr		\$0.00	IX.	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-FL-GU-TB 14-1-CC-FL-PM-TB	SEL 1TB CCV Offity Flash GCF - LON - 111 SEL 1TB CCV PMAX Flash AWS - LON - 1Yr		\$0.00	K K	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-FL-PW-TB	SEL 1TB CCV FMAX Flash VMC - LON - 111		\$0.00	N.	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-FL-VM-TB	SEL 1TB CCV PMAX Flash VMC - LON - 111		\$0.00	K K	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5					- K										
5	14-1-CC-FL-VU-TB	SEL 1TB CCV Unity Flash VMC - LON - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-FL-ZI-SB	SEL 1TB CCV Isilon SED Flash Azr LON 1Yr		\$0.00	, K	31%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FL-ZI-TB	SEL 1TB CCV Isilon Flash Azr - LON - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	FACTION
5	14-1-CC-FL-ZP-TB	SEL 1TB CCV PMAX Flash Azr - LON - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-FL-ZU-TB	SEL 1TB CCV Unity Flash Azr - LON - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00		+	40.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FP	SEL 1TB File Premier-LON-1Yr		3,597.38	K	31%	\$2,482.19	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FP-B	SEL File Bundle Premier-LON-1Yr		9,617.27	K	31%	\$179,135.92	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FS	SEL 1TB File Standard-LON-1Yr		1,039.42	K	31%	\$717.20	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-FS-B	SEL File Bundle Standard-LON-1Yr	\$20	5,069.09	K	31%	\$141,497.67	\$0.00	\$0.00	+	+		\$0.00	\$0.00	FACTION
5	14-1-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS LON 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - LON - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - LON - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP LON 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - LON - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - LON - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-PM-VI-TB	SEL 1TB CCV Isilon Prime VMC - LON - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	FACTION
5	14-1-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - LON - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr LON 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	FACTION
5	14-1-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - LON - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - LON - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-PSED	SEL 1TB SED Premier-LON-1Yr	S:	2,236.78	K	31%	\$1,543.38	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-PSED-B	SEL SED Bundle Premier-LON-1Yr		3,510.15	K	31%	\$371,572.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-PSO	SEL 1TB ScaleOut Premier-LON-1Yr		1,821.77	K	31%	\$1,257.02	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-PSO-B	SEL ScaleOut Bundle Premier-LON-1Yr		3.558.30	ĸ	31%	\$333,655.23	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-SSED	SEL 1TB SED Standard-LON-1Yr		1,937.13	ĸ	31%	\$1,336.62	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-SSED-B	SEL SED Bundle Standard-LON-1Yr		2.631.27	K	31%	\$747.015.58	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	FACTION
5	14-1-CC-SSO	SEL 1TB ScaleOut Standard-LON-111		1.628.18	ĸ	31%	\$1,123.44	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-CC-SSO-B	SEL TTB ScaleOut Standard-LON-TYF SEL ScaleOut Bundle Standard-LON-TYF		5.197.82	IV.	31%	\$652.876.50	\$0.00	\$0.00					\$0.00	FACTION
υ Ε	14-1-CC-SSO-B	SEL ScaleOut Bundle Standard-LON-1Yr  SEL Colo - 1RU - LON - 1 Yr			r.			\$0.00					\$0.00		FACTION
5	14-1-COLO-1RU 14-1-CX-100-SMF			3,927.27	K.	31% 31%	\$2,709.82 \$9,738.03	\$0.00	\$0.00 \$0.00			\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	FACTION FACTION
υ -		SEL CrossConnect SingleModeFiber LON.1YR	\$14	1,113.09	K.		+-,								
5	14-1-CX-SMF	SEL CrossConnect SingleModeFiber LON.1YR		\$0.00	K	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-DD-69-B	SEL Ded DD 6900 Bundle - LON - 1yr		2,844.80	K	31%	\$133,062.91	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-DD-69-S	SEL 48TB Ded DD 6900 add-on - LON - 1yr		1,278.98	K	31%	\$106,452.50	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-DD-94-B	SEL Ded DD 9400 Bundle - LON - 1yr		,679.13	K	31%	\$514,518.60	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-DD-94-S	SEL 96TB Ded DD 940 add-on 0 - LON - 1yr		,707.93	K	31%	\$204,038.47	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-1-DD-99-B	SEL Ded DD 9900 Bundle - LON - 1yr		1,247.56	K	31%	\$1,224,230.82	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
	14-1-DD-99-S	SEL 384TB Ded DD 9900 add-on - LON - 1yr	\$1.028	3,505.60	K	31%	\$709,668.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION

					NVP LEVEL 1		NVP MAINTENANO	E AND WARRANTY				MENTALINA			
AND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNI
5	14-1-DD-MT-B	SEL Data Domain Base Bundle - LON - 1yr		\$186,419.78		31%	\$128,629.65	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DD-MT-S	SEL 1TB Data Domain Base - LON - 1yr		\$3,348.00		31%	\$2,310.12	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - LON - 1YR		\$554,797.69		31%	\$382,810.41	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - LON - 1YR		\$102,681.82		31%	\$70,850.46	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DRAAS-TB	SEL 1 Add'l TB Unity DRaaS - LON - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DRAAS-VM	SEL 1 Add'I VM DRaaS - LON - 1Yr		\$1,331.55	K K	31%	\$918.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-ECS-REP	SEL Add'I 400TB ECSOffsiteScaling LON 1Y		\$117,984.00	K	31%	\$81,408.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund LON 1Y		\$324,456.00	K	31%	\$223,874.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-1-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - LON - 1 Yr		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-1-GCP-CNCT	SEL 100MB ADD'L Connect - GCP - LON - 1Y		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
	14-1-MCN-100G	SEL 100Gbps MultiCloud Network LON - 1Y		\$460,122.08		31%	\$317,484.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-1-MCN-10G	SEL 10Gbps MultiCloud Network LON - 1Y		\$60,106.41		31%	\$41,473.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-1-MCN-1G	SEL 1Gbps MultiCloud Network LON - 1Yr		\$6,156.82		31%	\$4,248.21	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	14-1-MCN-2G	SEL 2Gbps MultiCloud Network LON - 1Yr		\$12.313.64	i K	31%	\$8,496,41	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
	14-1-MCN-40G	SEL 40Gbps MultiCloud Network LON - 1Y		\$232,243.83	K K	31%	\$160,248.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-1-MCN-80G	SEL 80Gbps MultiCloud Network LON-1Y		\$460,122.08		31%	\$317,484.24	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	14-1-NET-UNIT	SEL Net Unit - 10 Mbps - LON - 1 Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
	14-1-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB LON 1Y		\$589.91	K	31%	\$407.04	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
	14-1-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB LON 1Y		\$663.82	, K	31%	\$458.04	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
	14-1-OBJ-ML1-11B	SEL 1TB Object Multi Region > 1PB LON 1Y		\$295.09		31%	\$203.61	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
	14-1-OBJ-SNG-17B	SEL 1TB Object Single Region > 1PB LON 1Y  SEL 1TB Object Single Region < 1PB LON 1Y		\$331.91		31%	\$203.61	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
	14-1-OBJ-SNG-11B 14-1-PM-BUNDLE	SEL 11B Object Single Region < 1PB LON 1Y SEL PowerMX DRaaS 100VM/TB - LON - 1YR		\$331.91 \$819.490.91	r.	31%	\$229.02 \$565.448.73	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
	14-1-PM-BUNDLE 14-1-PM-DRAAS-TB	SEL PowerMX DRaaS 100VM/TB - LON - 1YR SEL 1 Add'I TB PowerMax DRaaS - LON - 1Y		\$819,490.91 \$14,138.18	K	31%	\$565,448.73 \$9,755.34	\$0.00	\$0.00 \$0.00			\$0.00 \$0.00	\$0.00	\$0.00	FACTION FACTION
	14-1-PM-DRAAS-TB					31%		\$0.00	\$0.00				\$0.00	\$0.00	FACTION
		SEL 1 Add'I VM PowerMax DRaaS - LON - 1Y		\$0.00			\$0.00		70.00	70.00				70.00	
	14-1-PR-IO-UNIT	SEL PrimeCCV - 100 IOPs - LON - 1 Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
	14-1-PROC-UNIT	SEL 1 Proc - 5GB + 1Ghz - LON - 1Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
	14-1-PS-DR	SEL PowerStore DRaaS 100VM/50TB - LON-1Y		\$642,600.00		31%	\$443,394.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
	14-1-PS-DR-OD	SEL PowerStore DRaaS 100VM/25TB - LON-1Y		\$402,521.14		31%	\$277,739.59	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	14-1-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - LON-1Y		\$3,974.93		31%	\$2,742.70	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
	14-1-ST-IO-UNIT	SEL IO Unit - Bloc - 500 IOP - LON - 1Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
	14-1-STOR-UNIT	SEL Storage Unit - 1TB - LON - 1 Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	14-1-U-DR-TB	SEL 1 Add'l TB Unity DRaaS - LON - 1YR		\$1,492.36		31%	\$1,029.73	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	14-1-VMCHOST	SEL VMC.Host.i3-16XL LON - 1YR		\$109,669.09	K	31%	\$75,671.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-1-VPN BW	SEL 100Mbps Managed VPN - LON - 1Yr		\$2,356.36	i K	31%	\$1,625.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-1-VPN-1000BW	SEL 1000Mbps Managed VPN - LON - 1Yr		\$7,069.09	K	31%	\$4,877.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-1-VPN-500BW	SEL 500Mbps Managed VPN - LON - 1Yr		\$4,712.73	K K	31%	\$3,251.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-1-VSR-DR-VM	SEL 1 Add'I VM VSR DRaaS - LON - 1Yr		\$1,331.55	K K	31%	\$918.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-3-CC-ASED	SEL 1TB SED Archive-LON-3Yr		\$1,429.72	2 K	31%	\$986.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-3-CC-ASED-B	SEL SED Bundle Archive-LON-3Yr		\$828,368.62	2 K	31%	\$571,574.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-3-CC-ASMSED	SEL 1TB SED Archive (Small)-LON-3Yr		\$2,575.74	K K	31%	\$1,777.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-3-CC-ASMSED-B	SEL SED Bundle Archive (Small)-LON-3Yr		\$538,305.75	5 K	31%	\$371,430.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-3-CC-ASO	SEL 1TB ScaleOut Archive-LON-3Yr		\$1,203.19	K	31%	\$830.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-3-CC-ASO-B	SEL ScaleOut Bundle Archive-LON-3Yr		\$728,382.86	S K	31%	\$502,584.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-3-CC-ASSO	SEL 1TB ScaleOut Archy (Small)-LON 3Y		\$2,110.03	8 K	31%	\$1,455,92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-3-CC-ASSO-B	SEL ScaleOut Bundle Archy (Small)-LON 3Y		\$476,640.29	K	31%	\$328,881.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-3-CC-BE	SEL 1TB Block Elite-LON-3Yr		\$23,771,78		31%	\$16,402,53	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
	14-3-CC-BE-B	SEL Block Bundle Elite-LON-3Yr		\$772,632.00	) K	31%	\$533,116.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-3-CC-BP	SEL 1TB Block Premier-LON-3Yr		\$9,174.11		31%	\$6,330.14	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
	14-3-CC-BP-B	SEL Block Bundle Premier-LON-3Yr		\$662,015.45		31%	\$456,790.66	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
	14-3-CC-BS	SEL 1TB Block Standard-I ON-3Yr		\$2,649.93		31%	\$1.828.45	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
	14-3-CC-BS-B	SEL Block Bundle Standard-LON-3Yr		\$522,916.36		31%	\$360,812.29	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	14-3-CC-BT	SEL 1TB Block Turbo-I ON-3Yr		\$62,360.63		31%	\$43,028.83	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
	14-3-CC-BT-B	SEL Block Bundle Turbo-LON-3Yr		\$7,401,391.19		31%	\$5,106,959.92	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
	14-3-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS LON -3Y		\$0.00		31%	\$5,100,959.92		\$0.00				\$0.00	\$0.00	FACTION
	14-3-CC-DP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS LON 3Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
	14-3-CC-DP-AI-TB	SEL 1TB CCV Isilon Deep AWS - LON - 3Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	14-3-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP LON -3Y		\$0.00		31%	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	FACTION
	14-3-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP LON 3Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
	14-3-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - LON - 3Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	FACTION
	14-3-CC-DP-VI-SB	SEL 1TB CCV Isilon Deep GCF - LON - 311 SEL 1TB CCV Isilon SED Deep VMC LON -3Y		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	FACTION
	14-3-CC-DP-VI-SB	SEL 1TB CCV Isilon SED Deep VMC LON -3Y SEL 1TB CCV Isilon Deep VMC - LON - 3Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
	14-3-CC-DP-VI-1B	SEL 1TB CCV Isilon SED Deep Azr LON -311		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	14-3-CC-DP-ZI-SB	SEL 1TB CCV Isilon SM Deep Azr LON 3Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
	14-3-CC-DP-ZI-TB	SEL 1TB CCV Isilon SW Deep Azr LON 3Yr SEL 1TB CCV Isilon Deep Azr - LON - 3Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	14-3-CC-DP-ZI-1B														
	14-3-CC-ESED-B	SEL 1TB SED Elite-LON-3Yr SEL SED Bundle Elite-LON-3Yr		\$20,850.85 \$3.511.701.91		31% 31%	\$14,387.09 \$2,423.074.32	\$0.00 \$0.00	\$0.00 \$0.00				\$0.00 \$0.00	\$0.00 \$0.00	FACTION FACTION
	14-3-CC-ESO	SEL 1TB ScaleOut Elite-LON-3Yr		\$15,226.37		31%	\$10,506.20	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	14-3-CC-ESO-B	SEL ScaleOut Bundle Elite-LON-3Yr		\$2,874,551.69		31%	\$1,983,440.67	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
	14-3-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-LON 3Y		\$28,672.04		31%	\$19,783.71	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
	14-3-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-LON 3Y		\$1,063,788.22		31%	\$734,013.87	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
	14-3-CC-FE	SEL 1TB File Elite-LON-3Yr		\$23,771.78		31%	\$16,402.53	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	14-3-CC-FE-B	SEL File Bundle Elite-LON-3Yr		\$772,632.00		31%	\$533,116.08	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
	14-3-CC-FL-AI-SB	SEL 1TB CCV Isilon SED Flash AWS LON -3Y		\$0.00		31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
	14-3-CC-FL-AI-TB	SEL 1TB CCV Isilon Flash AWS - LON - 3Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	14-3-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - LON - 3Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	14-3-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP LON -3Y		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
	14-3-CC-FL-GI-TB	SEL 1TB CCV Isilon Flash GCP - LON - 3Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
	14-3-CC-FL-GP-TB	SEL 1TB CCV PMAX Flash GCP - LON - 3Yr		\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-3-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - LON - 3Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
		SEL 1TB CCV PMAX Flash AWS - LON - 3Yr		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION

					NVP LEVEL 1		The state of the s	CE AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	14-3-CC-FL-VI-SB	SEL 1TB CCV Isilon SED Flash VMC LON -3Y		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-FL-VI-TB	SEL 1TB CCV Isilon Flash VMC - LON - 3Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-3-CC-FL-VM-TB	SEL 1TB CCV PMAX Flash VMC - LON - 3Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-3-CC-FL-VU-TB	SEL 1TB CCV Unity Flash VMC - LON - 3Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-3-CC-FL-ZI-SB	SEL 1TB CCV Isilon SED Flash Azr LON -3Y		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-FL-ZI-TB	SEL 1TB CCV Isilon Flash Azr - LON - 3Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-3-CC-FL-ZP-TB	SEL 1TB CCV PMAX Flash Azr - LON - 3Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-3-CC-FL-ZU-TB	SEL 1TB CCV Unity Flash Azr - LON - 3Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-3-CC-FP	SEL 1TB File Premier-LON-3Yr		\$9,174.11		31%	\$6,330.14		\$0.00	\$0.00			\$0.00	\$0.00	FACTION
5	14-3-CC-FP-B	SEL File Bundle Premier-LON-3Yr		\$662,015.45		31%	\$456,790.66		\$0.00					\$0.00	FACTION
5	14-3-CC-FS	SEL 1TB File Standard-LON-3Yr		\$2,649.93		31%	\$1.828.45		\$0.00				\$0.00	\$0.00	FACTION
5	14-3-CC-FS-B	SEL File Bundle Standard-LON-3Yr		\$522,916.36		31%	\$360,812.29		\$0.00					\$0.00	FACTION
5	14-3-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS LON -3Y		\$0.00		31%	\$0.00		\$0.00	\$0.00				\$0.00	FACTION
5	14-3-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - LON - 3Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-3-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - LON - 3Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
5	14-3-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP LON -3Y		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-3-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - LON - 3Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - LON - 3Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5															
5	14-3-CC-PM-VI-SB 14-3-CC-PM-VI-TB	SEL 1TB CCV Isilon SED Prime VMC LON -3Y		\$0.00		31% 31%	\$0.00		\$0.00					\$0.00 \$0.00	FACTION FACTION
5		SEL 1TB CCV Isilon Prime VMC - LON - 3Yr		\$0.00				70.00	\$0.00			\$0.00		70.00	FACTION
5	14-3-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - LON - 3Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	
5	14-3-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr LON -3Y		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
-	14-3-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - LON - 3Yr		\$0.00		0170	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	FACTION
	14-3-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - LON - 3Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
)	14-3-CC-PSED	SEL 1TB SED Premier-LON-3Yr		\$5,703.78		31%	\$3,935.61	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	FACTION
)	14-3-CC-PSED-B	SEL SED Bundle Premier-LON-3Yr		\$1,373,200.88		31%	\$947,508.61		\$0.00					\$0.00	FACTION
i	14-3-CC-PSO	SEL 1TB ScaleOut Premier-LON-3Yr		\$4,645.52		31%	\$3,205.41		\$0.00				\$0.00	\$0.00	FACTION
	14-3-CC-PSO-B	SEL ScaleOut Bundle Premier-LON-3Yr		\$1,233,073.68	K K	31%	\$850,820.84		\$0.00					\$0.00	FACTION
	14-3-CC-SSED	SEL 1TB SED Standard-LON-3Yr		\$4,939.53	K K	31%	\$3,408.28	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-SSED-B	SEL SED Bundle Standard-LON-3Yr		\$2,760,656.73	K K	31%	\$1,904,853.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-SSO	SEL 1TB ScaleOut Standard-LON-3Yr		\$4,152.11	K	31%	\$2,864.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-3-CC-SSO-B	SEL ScaleOut Bundle Standard-LON-3Yr		\$2,412,857.45	5 K	31%	\$1,664,871.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-3-COLO-1RU	SEL Colo - 1RU - LON - 3 Yr		\$11,781.82		31%	\$8,129.46		\$0.00				\$0.00	\$0.00	FACTION
	14-3-CX-100-SMF	SEL CrossConnect SingleModeFiber LON.3YR		\$42,339.27	K	31%	\$29,214.10		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
	14-3-DD-69-B	SEL Ded DD 6900 Bundle - LON - 3yr		\$491,773.09		31%	\$339,323.43		\$0.00				\$0.00	\$0.00	FACTION
	14-3-DD-69-S	SEL 48TB Ded DD 6900 add-on - LON - 3yr		\$393,418,47	K	31%	\$271,458.74		\$0.00	\$0.00		\$0.00		\$0.00	FACTION
	14-3-DD-94-B	SEL Ded DD 9400 Bundle - LON - 3vr		\$1.901.491.20	) K	31%	\$1,312,028.93		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	14-3-DD-94-S	SEL 96TB Ded DD 9400 add-on - LON - 3yr		\$754,036.36		31%	\$520,285.09		\$0.00					\$0.00	FACTION
	14-3-DD-99-B	SEL Ded DD 9900 Bundle - LON - 3vr		\$4.524.218.18		31%	\$3.121.710.54		\$0.00				\$0.00	\$0.00	FACTION
	14-3-DD-99-S	SEL 384TB Ded DD 9900 add-on - LON - 3yr		\$2,622,915.49		31%	\$1,809,811.69		\$0.00			\$0.00		\$0.00	FACTION
	14-3-DD-99-3	SEL Data Domain Base Bundle - LON - 3yr		\$475.372.80		31%	\$328.007.23		\$0.00	\$0.00			\$0.00	\$0.00	FACTION
	14-3-DD-MT-S	SEL 1TB Data Domain Base - LON - 3yr		\$8.537.89		31%	\$5,891.14		\$0.00	\$0.00			\$0.00	\$0.00	FACTION
	14-3-DRAAS-GI D	SEL Unity DRaaS 100VM/50TB - LON - 3YR		\$1,379,508.53		31%	\$951,860.89		\$0.00				\$0.00	\$0.00	FACTION
	14-3-DRAAS-SVC	SEL Unity DRaaS 100VM/30TB - LON - 3TR SEL Unity DRaaS 100VM/25TB - LON - 3YR		\$240,136.36		31%	\$165,694.09		\$0.00				\$0.00	\$0.00	FACTION
	14-3-DRAAS-SVC	SEL UNITY DRAAS 100VM/251B - LON - 3YR SEL 1 Add'l TB Unity DRaaS - LON - 3Yr		\$240,136.36		31%	\$105,094.09		\$0.00			\$0.00	\$0.00	\$0.00	FACTION
	14-3-DRAAS-VM	SEL 1 Add'I VM DRaaS - LON - 3Yr		\$3,595.14		31%	\$2,480.65		\$0.00				\$0.00	\$0.00	FACTION
	14-3-DRAAS-VIVI 14-3-FCS-RFP	SEL 1 Add 1 VM DRaaS - LON - 3YF SEL Add'I 400TB ECSOffsiteScaling LON 3Y				31%	\$2,480.65								FACTION
				\$353,952.00					\$0.00				\$0.00	\$0.00	
	14-3-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund LON 3Y		\$973,368.00		31%	\$671,623.92		\$0.00	\$0.00			\$0.00	\$0.00	FACTION
	14-3-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - LON - 3 Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	FACTION
	14-3-MCN-100G	SEL 100Gbps MultiCloud Network LON - 3Yr		\$1,380,366.23		31%	\$952,452.70		\$0.00				\$0.00	\$0.00	FACTION
	14-3-MCN-10G	SEL 10Gbps MultiCloud Network LON - 3Yr		\$180,319.24		31%	\$124,420.28		\$0.00				\$0.00	\$0.00	FACTION
	14-3-MCN-1G	SEL 1Gbps MultiCloud Network LON - 3Yr		\$18,470.45	K	31%	\$12,744.61		\$0.00				\$0.00	\$0.00	FACTION
	14-3-MCN-2G	SEL 2Gbps MultiCloud Network LON - 3Yr		\$36,940.91	K	31%	\$25,489.23		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	14-3-MCN-40G	SEL 40Gbps MultiCloud Network LON - 3Yr		\$696,731.49		31%	\$480,744.73		\$0.00					\$0.00	FACTION
	14-3-MCN-80G	SEL 80Gbps MultiCloud Network LON-3Y		\$1,380,366.23		31%	\$952,452.70		\$0.00	+			\$0.00	\$0.00	FACTION
	14-3-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB LON 3Y		\$1,769.73		31%	\$1,221.11		\$0.00	\$0.00			\$0.00	\$0.00	FACTION
	14-3-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB LON 3Y		\$1,991.45		31%	\$1,374.10		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	14-3-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB LON 3Y		\$885.27		31%	\$610.84		\$0.00					\$0.00	FACTION
	14-3-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB LON 3Y		\$995.73		31%	\$687.05		\$0.00				\$0.00	\$0.00	FACTION
	14-3-PR-IO-UNIT	SEL PrimeCCV - 100 IOPs - LON - 3 Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	14-3-PS-DR	SEL PowerStore DRaaS 100VM/50TB - LON-3Y		\$1,652,868.18		31%	\$1,140,479.04		\$0.00					\$0.00	FACTION
	14-3-PS-DR-OD	SEL PowerStore DRaaS 100VM/25TB - LON-3Y		\$925,883.43		31%	\$638,859.57		\$0.00					\$0.00	FACTION
	14-3-PS-DR-TB	SEL 1 Add'I TB PowerStore DRaaS - LON-3Y		\$8,936.38		31%	\$6,166.10		\$0.00				\$0.00	\$0.00	FACTION
	14-3-U-DR-TB	SEL 1 Add'I TB Unity DRaaS - LON - 3YR		\$3,342.66		31%	\$2,306.44		\$0.00				\$0.00	\$0.00	FACTION
	14-3-VMCHOST	SEL VMC.Host.i3-16XL LON - 3YR		\$230,714.55		31%	\$159,193.04		\$0.00				\$0.00	\$0.00	FACTION
	14-3-VSR-DR-VM	SEL 1 Add'I VSR VM DRaaS - LON - 3Yr		\$3,595.14		31%	\$2,480.65		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-5-CC-ASED	SEL 1TB SED Archive-LON-5Yr		\$2,144.59		31%	\$1,479.77		\$0.00				\$0.00	\$0.00	FACTION
	14-5-CC-ASED-B	SEL SED Bundle Archive-LON-5Yr		\$1,242,552.93		31%	\$857,361.52		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-5-CC-ASMSED	SEL 1TB SED Archive (Small)-LON-5Yr		\$3,863,61	K	31%	\$2,665.89		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	14-5-CC-ASMSED-B	SEL SED Bundle Archive (Small)-LON-5Yr		\$807,458.63	K K	31%	\$557,146.45		\$0.00					\$0.00	FACTION
	14-5-CC-ASO	SEL 1TB ScaleOut Archive-LON-5Yr		\$1.804.78		31%	\$1,245.30		\$0.00				\$0.00	\$0.00	FACTION
	14-5-CC-ASO-B	SEL ScaleOut Bundle Archive-LON-5Yr		\$1,092,574.29		31%	\$753,876.26		\$0.00				\$0.00	\$0.00	FACTION
	14-5-CC-ASO-B	SEL 1TB ScaleOut Archy (Small)-LON 5Y		\$1,092,574.29		31%	\$2,183.88		\$0.00					\$0.00	FACTION
	14-5-CC-ASSO-B	SEL TTB ScaleOut Archy (Small)-LON 5Y SEL ScaleOut Bundle Archy (Small)-LON 5Y		\$714,960.44		31%	\$493,322.70		\$0.00					\$0.00	FACTION
	14-5-CC-ASSO-B	SEL ScaleOut Bundle Archy (Small)-LON 5Y SEL 1TB Block Flite-I ON-5Yr		\$714,960.44		31%	\$493,322.70		\$0.00				\$0.00	\$0.00	FACTION
1															
,	14-5-CC-BE-B	SEL Block Bundle Elite-LON-5Yr		\$1,158,970.91		31%	\$799,689.93		\$0.00			\$0.00	\$0.00	\$0.00	FACTION
	14-5-CC-BP	SEL 1TB Block Premier-LON-5Yr		\$13,760.18		31%	\$9,494.52		\$0.00					\$0.00	FACTION
				\$993,051.82	, K	31%	\$685,205.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	14-5-CC-BP-B 14-5-CC-BS	SEL Block Bundle Premier-LON-5Yr SEL 1TB Block Standard-LON-5Yr		\$3,974.73		31%	\$2,742.56		\$0.00					\$0.00	FACTION

					NVP LEVEL 1		The state of the s	CE AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	14-5-CC-BT	SEL 1TB Block Turbo-LON-5Yr		\$93,540.95	К	31%	\$64,543.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-BT-B	SEL Block Bundle Turbo-LON-5Yr		\$11,102,086.79		31%	\$7,660,439.89		\$0.00			\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS LON -5Y		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-DP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS LON 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-5-CC-DP-AI-TB	SEL 1TB CCV Isilon Deep AWS - LON - 5Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	FACTION
5	14-5-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP LON -5Y		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP LON 5Yr		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - LON - 5Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-DP-VI-SB	SEL 1TB CCV Isilon SED Deep VMC LON -5Y		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	FACTION
5	14-5-CC-DP-VI-TB	SEL 1TB CCV Isilon Deep VMC - LON - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-5-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr LON -5Y		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-5-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr LON 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-5-CC-DP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - LON - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-5-CC-ESED	SEL 1TB SED Elite-LON-5Yr		\$31,276.28		31%	\$21,580.63		\$0.00					\$0.00	FACTION
5	14-5-CC-ESED-B	SEL SED Bundle Elite-LON-5Yr		\$5,267,552.86		31%	\$3,634,611.47		\$0.00					\$0.00	FACTION
5	14-5-CC-ESO	SEL 1TB ScaleOut Elite-LON-5Yr		\$22,839.55		31%	\$15,759.29		\$0.00					\$0.00	FACTION
5	14-5-CC-ESO-B	SEL ScaleOut Bundle Elite-LON-5Yr		\$4,311,827.54		31%	\$2,975,161.00		\$0.00			\$0.00		\$0.00	FACTION
5	14-5-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-LON 5Y		\$43,006.91		31%	\$29,674.77		\$0.00					\$0.00	FACTION
5	14-5-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-LON 5Y		\$1,595,664.00		31%	\$1,101,008.16		\$0.00					\$0.00	FACTION
5	14-5-CC-FE	SEL 1TB File Elite-LON-5Yr		\$35,658.00	K	31%	\$24,604.02		\$0.00			\$0.00		\$0.00	FACTION
5	14-5-CC-FE-B	SEL File Bundle Elite-LON-5Yr		\$1,158,970.91	K	31%	\$799,689.93		\$0.00			\$0.00		\$0.00	FACTION
5	14-5-CC-FL-AI-SB	SEL 1TB CCV Isilon SED Flash AWS LON -5Y		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-5-CC-FL-AI-TB	SEL 1TB CCV Isilon Flash AWS - LON - 5Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	FACTION
5	14-5-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - LON - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-5-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP LON -5Y		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	FACTION
5	14-5-CC-FL-GI-TB	SEL 1TB CCV Isilon Flash GCP - LON - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-5-CC-FL-GP-TB	SEL 1TB CCV PMAX Flash GCP - LON - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-5-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - LON - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-5-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - LON - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-5-CC-FL-VI-SB	SEL 1TB CCV Isilon SED Flash VMC LON -5Y		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	FACTION
5	14-5-CC-FL-VI-TB	SEL 1TB CCV Isilon Flash VMC - LON - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-5-CC-FL-VM-TB	SEL 1TB CCV PMAX Flash VMC - LON - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-5-CC-FL-VU-TB	SEL 1TB CCV Unity Flash VMC - LON - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-5-CC-FL-ZI-SB	SEL 1TB CCV Isilon SED Flash Azr LON -5Y		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-5-CC-FL-ZI-TB	SEL 1TB CCV Isilon Flash Azr - LON - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-5-CC-FL-ZP-TB	SEL 1TB CCV PMAX Flash Azr - LON - 5Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	FACTION
5	14-5-CC-FL-ZU-TB	SEL 1TB CCV Unity Flash Azr - LON - 5Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	FACTION
5	14-5-CC-FP	SEL 1TB File Premier-LON-5Yr		\$13,760.18		31% 31%	\$9,494.52		\$0.00					\$0.00	FACTION FACTION
5	14-5-CC-FP-B	SEL File Bundle Premier-LON-5Yr		\$993,051.82			\$685,205.76		\$0.00					\$0.00	
5	14-5-CC-FS	SEL 1TB File Standard-LON-5Yr		\$3,974.73		31%	\$2,742.56		\$0.00			\$0.00		\$0.00	FACTION
5	14-5-CC-FS-B	SEL File Bundle Standard-LON-5Yr		\$784,309.09		31%	\$541,173.27	\$0.00	\$0.00			\$0.00		\$0.00	FACTION
5	14-5-CC-PM-AI-SB 14-5-CC-PM-AI-TB	SEL 1TB CCV Isilon SED Prime AWS LON -5Y		\$0.00 \$0.00		31% 31%	\$0.00 \$0.00		\$0.00 \$0.00					\$0.00 \$0.00	FACTION FACTION
5	14-5-CC-PM-AI-1B	SEL 1TB CCV Isilon Prime AWS - LON - 5Yr SEL 1TB CCV Unity Prime AWS - LON - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-5-CC-PM-AU-1B	SEL 1TB CCV Unity Prime AVVS - LON - 5YF SEL 1TB CCV Isilon SED Prime GCP LON -5Y		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	FACTION
5	14-5-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - LON - 5Yr		\$0.00		31%	\$0.00		\$0.00				70.00	\$0.00	FACTION
5	14-5-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - LON - 5Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	14-5-CC-PM-VI-SB	SEL 1TB CCV Office Prime GCF - LON - STI SEL 1TB CCV Isilon SED Prime VMC LON -5Y		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
_	14-5-CC-PM-VI-TB	SEL 1TB CCV Isilon Prime VMC - LON - 5Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	FACTION
5 E	14-5-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - LON - 5Yr				31%	\$0.00							\$0.00	FACTION
5	14-5-CC-PM-VU-1B	SEL 1TB CCV Unity Prime VMC - LON - 5YF SEL 1TB CCV Isilon SED Prime Azr LON -5Y		\$0.00 \$0.00		31%	\$0.00		\$0.00 \$0.00					\$0.00	FACTION
5	14-5-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - LON - 5Yr		\$0.00		31%	\$0.00	+	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-PM-ZI-TB	SEL 1TB CCV Unity Prime Azr - LON - 5Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	FACTION
5	14-5-CC-PM-ZU-1B	SEL 1TB CCV Unity Prime AZr - LON - 5Yr SEL 1TB SED Premier-LON-5Yr		\$8,555.67		31%	\$5,903.41		\$0.00					\$0.00	FACTION
, 5	14-5-CC-PSED-B	SEL SED Bundle Premier-LON-5Yr		\$2.059.801.32		31%	\$1,421,262,91		\$0.00					\$0.00	FACTION
- 5	14-5-CC-PSO	SEL 1TB ScaleOut Premier-LON-5Yr		\$6.968.28		31%	\$4.808.11	\$0.00	\$0.00	+	70.00	\$0.00	\$0.00	\$0.00	FACTION
, 5	14-5-CC-PSO-B	SEL ScaleOut Fremier-LON-5Yr		\$1.849.610.52		31%	\$1,276,231.26		\$0.00			\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-SSED	SEL 1TB SED Standard-LON-5Yr		\$7,409.45		31%	\$5,112.52		\$0.00					\$0.00	FACTION
5	14-5-CC-SSED-B	SEL SED Bundle Standard-LON-5Yr		\$4,140,720.00		31%	\$2.857.096.80		\$0.00					\$0.00	FACTION
5	14-5-CC-SSO	SEL 1TB ScaleOut Standard-LON-5Yr		\$6,228.00		31%	\$4.297.32	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-SSO-B	SEL ScaleOut Standard-LON-5Yr		\$3.619.374.55		31%	\$2,497,368,44	\$0.00	\$0.00					\$0.00	FACTION
5	14-5-DD-69-B	SEL Ded DD 6900 Bundle - LON - 5yr		\$737.620.36		31%	\$508,958.05		\$0.00					\$0.00	FACTION
5	14-5-DD-69-S	SEL 48TB Ded DD 6900 add-on - LON - 5yr		\$590.112.00		31%	\$407,177.28		\$0.00					\$0.00	FACTION
5	14-5-DD-94-B	SEL Ded DD 9400 Bundle - LON - 5yr		\$2,852,142.55		31%	\$1,967,978.36		\$0.00					\$0.00	FACTION
5	14-5-DD-94-S	SEL 96TB Ded DD 9400 add-on - LON - 5vr		\$1.131.054.55		31%	\$780.427.64	\$0.00	\$0.00					\$0.00	FACTION
	14-5-DD-99-B	SEL Ded DD 9900 Bundle - LON - 5vr		\$6.786.327.27	ĸ	31%	\$4,682,565.82		\$0.00					\$0.00	FACTION
5	14-5-DD-99-S	SEL 384TB Ded DD 9900 add-on - LON - 5vr		\$3,934,184,73	K K	31%	\$2.714.587.46		\$0.00			\$0.00		\$0.00	FACTION
5	14-5-DD-55-6	SEL Data Domain Base Bundle - LON - 5yr		\$713,035.64		31%	\$491,994.59		\$0.00					\$0.00	FACTION
5	14-5-DD-MT-S	SEL 1TB Data Domain Base - LON - 5yr		\$12.806.18		31%	\$8,836.26		\$0.00			\$0.00		\$0.00	FACTION
- 5	14-5-ECS-REP	SEL Add'I 400TB ECSOffsiteScaling LON 5Y		\$589,920.00		31%	\$407,044.80		\$0.00					\$0.00	FACTION
5	14-5-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund LON 5Y		\$1.622.280.00		31%	\$1,119,373.20	\$0.00	\$0.00					\$0.00	FACTION
5	14-5-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - LON - 5 Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	14-5-MCN-100G	SEL 100Gbps MultiCloud Network LON - 5Yr		\$2,300,610.39		31%	\$1,587,421.17		\$0.00					\$0.00	FACTION
- 5	14-5-MCN-10G	SEL 10Gbps MultiCloud Network LON - 5Yr		\$300,532.06		31%	\$207,367.12		\$0.00					\$0.00	FACTION
5	14-5-MCN-1G	SEL 1Gbps MultiCloud Network LON - 5Yr		\$30.784.09		31%	\$21,241.02		\$0.00					\$0.00	FACTION
5	14-5-MCN-2G	SEL 2Gbps MultiCloud Network LON - 517		\$61,568.18		31%	\$42,482.04		\$0.00			\$0.00		\$0.00	FACTION
5	14-5-MCN-40G	SEL 40Gbps MultiCloud Network LON - 5Yr		\$1.161.219.16		31%	\$801.241.22		\$0.00					\$0.00	FACTION
5	14-5-MCN-80G	SEL 80Gbps MultiCloud Network LON-5Y		\$2,300,610.39		31%	\$1,587,421.17		\$0.00					\$0.00	FACTION
5	14-5-MCN-80G	SEL 1TB Object Multi Region >1PB LON 5Y		\$2,949.55		31%	\$2,035.19		\$0.00					\$0.00	FACTION
U	14-5-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB LON 5Y		\$3,319.09		31%	\$2,033.19		\$0.00			\$0.00		\$0.00	FACTION

					NVP LEVEL 1		INVENIALIVI ENAIN	CE AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE		T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNI
5	14-5-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB LON 5Y		\$1,475.45	. К	31%	\$1,018.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB LON 5Y		\$1,659.55	5 K	31%	\$1,145.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	14-5-PR-IO-UNIT	SEL PrimeCCV - 100 IOPs - LON - 5 Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	15-1-AWS-CNCT	SEL 100MB ADD'L Connect - AWS - FRT - 1Y		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	15-1-AZR-CNCT	SEL 100MB ADD'L CONNECT - AZR - FRT - 1Y		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	FACTION
5	15-1-CC-ASED	SEL 1TB SED Archive-FRT-1Yr		\$584.04		31%	\$402.99		\$0.00					\$0.00	FACTION
5	15-1-CC-ASED-B	SEL SED Bundle Archive-FRT-1Yr		\$338,385.87		31%	\$233,486.25		\$0.00					\$0.00	FACTION
5	15-1-CC-ASMSED	SEL 1TB SED Archive (Small)-FRT-1Yr		\$1,052.18		31%	\$726.00		\$0.00					\$0.00	FACTION
5	15-1-CC-ASMSED-B	SEL SED Bundle Archive (Small)-FRT-1Yr		\$219,896.14		31%	\$151,728.34		\$0.00	\$0.00				\$0.00	FACTION
5	15-1-CC-ASO	SEL 1TB ScaleOut Archive-FRT-1Yr		\$491.50		31%	\$339.14		\$0.00					\$0.00	FACTION
5	15-1-CC-ASO-B	SEL ScaleOut Bundle Archive-FRT-1Yr		\$297,542.02		31%	\$205,303.99		\$0.00					\$0.00	FACTION
5	15-1-CC-ASSO	SEL 1TB ScaleOut Archy (Small)-FRT 1Y		\$861.94		31%	\$594.74		\$0.00					\$0.00	FACTION
5	15-1-CC-ASSO-B 15-1-CC-BE	SEL ScaleOut Bundle Archv (Small)-FRT 1Y SEL 1TB Block Elite-FRT-1Yr		\$194,706.00 \$9,710.80		31% 31%	\$134,347.14 \$6,700.45		\$0.00 \$0.00	\$0.00 \$0.00				\$0.00 \$0.00	FACTION FACTION
5		SEL TIB Block Elite-FRT-TYF				31%			\$0.00					\$0.00	FACTION
5	15-1-CC-BE-B 15-1-CC-BP	SEL 1TB Block Premier-FRT-1Yr		\$315,620.45 \$3,747.27		31%	\$217,778.11 \$2,585.62		\$0.00					\$0.00	FACTION
5	15-1-CC-BP-B	SEL Block Bundle Premier-FRT-1Yr		\$270,434.66		31%	\$186,599.92		\$0.00	\$0.00		\$0.00		\$0.00	FACTION
5	15-1-CC-BS	SEL 1TB Block Standard-FRT-1Yr		\$1,082.73		31%	\$747.08		\$0.00					\$0.00	FACTION
5	15-1-CC-BS-B	SEL Block Bundle Standard-FRT-111				31%								\$0.00	FACTION
5	15-1-CC-BT	SEL 1TB Block Turbo-FRT-1Yr		\$213,613.64 \$25,474.11		31%	\$147,393.41 \$17,577.14	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00		\$0.00	FACTION
5	15-1-CC-BT-B	SEL Block Bundle Turbo-FRT-1Yr		\$3,023,444.1		31%	\$2.086.176.44		\$0.00	\$0.00		\$0.00		\$0.00	FACTION
5	15-1-CC-BT-B 15-1-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS FRT 1Yr		\$3,023,444.1		31%	\$2,086,176.44		\$0.00					\$0.00	FACTION
5	15-1-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep AWS FRT TYF		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	FACTION
5	15-1-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP FRT 1Yr  SEL 1TB CCV Isilon SED Deep Azr FRT 1Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	15-1-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep AZF FRT TYF		\$8.517.5		31%	\$5,877.08		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ESED-B	SEL SED Bundle Elite-FRT-1Yr		\$1,434,518,75		31%	\$989.817.94	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	15-1-CC-ESED-B	SEL 3ED Buildie Elite-FRT-111 SEL 1TB ScaleOut Elite-FRT-1Yr		\$6,219.92		31%	\$4,291.74		\$0.00					\$0.00	FACTION
5 5	15-1-CC-ESO-B	SEL ScaleOut Bundle Elite-FRT-1Yr		\$1,174,244.97		31%	\$810,229.03		\$0.00					\$0.00	FACTION
5	15-1-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-FRT 1Y		\$1,174,244.37		31%	\$8.081.47		\$0.00					\$0.00	FACTION
5	15-1-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-FRT 1Y		\$434,556.82		31%	\$299.844.21		\$0.00			\$0.00		\$0.00	FACTION
5	15-1-CC-FE	SEL 1TB File Flite-FRT-1Yr		\$9.710.80		31%	\$6,700.45		\$0.00				70.00	\$0.00	FACTION
5	15-1-CC-FE-B	SEL File Bundle Elite-FRT-1Yr		\$315,620.45		31%	\$217,778.11		\$0.00					\$0.00	FACTION
,	15-1-CC-FL-AI-SB	SEL 1TB CCV Isilon SED Flash AWS FRT 1Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
,	15-1-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - FRT - 1Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
,	15-1-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP FRT 1Yr		\$0.00		31%	\$0.00	. ,,,,,,,	\$0.00			\$0.00		\$0.00	FACTION
,	15-1-CC-FL-GP-TB	SEL 1TB CCV PMAX Flash GCP - FRT - 1Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - FRT - 1Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	FACTION
5	15-1-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - FRT - 1Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	15-1-CC-FL-VM-TB	SEL 1TB CCV PMAX Flash VMC - FRT - 1Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	15-1-CC-FL-VU-TB	SEL 1TB CCV Unity Flash VMC - FRT - 1Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	FACTION
5	15-1-CC-FL-ZI-SB	SEL 1TB CCV Isilon SED Flash Azr FRT 1Yr		\$0.00		31%	\$0.00	. ,,,,,,,	\$0.00	\$0.00				\$0.00	FACTION
5	15-1-CC-FL-ZP-TB	SEL 1TB CCV PMAX Flash Azr - FRT - 1Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	FACTION
5	15-1-CC-FL-ZU-TB	SEL 1TB CCV Unity Flash Azr - FRT - 1Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	15-1-CC-FP	SEL 1TB File Premier-FRT-1Yr		\$3,747.27		31%	\$2,585.62		\$0.00					\$0.00	FACTION
5	15-1-CC-FP-B	SEL File Bundle Premier-FRT-1Yr		\$270.434.66		31%	\$186,599,92		\$0.00			\$0.00		\$0.00	FACTION
5	15-1-CC-FS	SEL 1TB File Standard-FRT-1Yr		\$1,082.73	3 K	31%	\$747.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-FS-B	SEL File Bundle Standard-FRT-1Yr		\$213,613,64		31%	\$147,393.41		\$0.00					\$0.00	FACTION
5	15-1-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS FRT 1Yr		\$0.00	) K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - FRT - 1Yr		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP FRT 1Yr		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - FRT - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00		\$0.00			\$0.00	FACTION
;	15-1-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - FRT - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr FRT 1Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	FACTION
5	15-1-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - FRT - 1Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-PSED	SEL 1TB SED Premier-FRT-1Yr		\$2,329.97		31%	\$1,607.68	\$0.00	\$0.00					\$0.00	FACTION
5	15-1-CC-PSED-B	SEL SED Bundle Premier-FRT-1Yr		\$560,948.07	7 K	31%	\$387,054.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-1-CC-PSO	SEL 1TB ScaleOut Premier-FRT-1Yr		\$1,897.68	3 K	31%	\$1,309.40	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-PSO-B	SEL ScaleOut Bundle Premier-FRT-1Yr		\$503,706.57	7 K	31%	\$347,557.53		\$0.00	\$0.00			\$0.00	\$0.00	FACTION
5	15-1-CC-SSED	SEL 1TB SED Standard-FRT-1Yr		\$2,017.84		31%	\$1,392.31		\$0.00					\$0.00	FACTION
	15-1-CC-SSED-B	SEL SED Bundle Standard-FRT-1Yr		\$1,127,740.9		31%	\$778,141.23		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-SSO	SEL 1TB ScaleOut Standard-FRT-1Yr		\$1,696.02		31%	\$1,170.25		\$0.00					\$0.00	FACTION
5	15-1-CC-SSO-B	SEL ScaleOut Bundle Standard-FRT-1Yr		\$985,622.73		31%	\$680,079.68		\$0.00					\$0.00	FACTION
;	15-1-COLO-1RU	SEL Colo - 1RU - FRT - 1 Yr		\$4,090.9		31%	\$2,822.73		\$0.00					\$0.00	FACTION
	15-1-CX-100-SMF	SEL CrossConnect SingleModeFiber FRT.1YR		\$15,198.71		31%	\$10,487.11		\$0.00					\$0.00	FACTION
	15-1-CX-SMF	SEL CrossConnect SingleModeFiber FRT1YR		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
	15-1-DD-69-B	SEL Ded DD 6900 Bundle - FRT - 1yr		\$200,880.00		31%	\$138,607.20		\$0.00					\$0.00	FACTION
	15-1-DD-69-S	SEL 48TB Ded DD 6900 add-on - FRT - 1yr		\$160,707.27		31%	\$110,888.02		\$0.00					\$0.00	FACTION
5	15-1-DD-94-B	SEL Ded DD 9400 Bundle - FRT - 1yr		\$776,749.09	9 K	31%	\$535,956.87		\$0.00			\$0.00		\$0.00	FACTION
;	15-1-DD-94-S	SEL 96TB Ded DD 9400 add-on - FRT - 1yr		\$308,029.09		31%	\$212,540.07	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	FACTION
5	15-1-DD-99-B	SEL Ded DD 9900 Bundle - FRT - 1yr		\$1,848,174.55		31%	\$1,275,240.44		\$0.00					\$0.00	FACTION
5	15-1-DD-99-S	SEL 384TB Ded DD 9900 add-on - FRT - 1yr		\$1,071,360.00		31%	\$739,238.40		\$0.00	70.00			70.00	\$0.00	FACTION
5	15-1-DD-MT-B	SEL Data Domain Base Bundle - FRT - 1yr		\$194,187.27		31%	\$133,989.22		\$0.00	\$0.00			\$0.00	\$0.00	FACTION
5	15-1-DD-MT-S	SEL 1TB Data Domain Base - FRT - 1yr		\$3,487.50		31%	\$2,406.38		\$0.00					\$0.00	FACTION
5	15-1-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - FRT - 1YR		\$577,914.26		31%	\$398,760.84		\$0.00					\$0.00	FACTION
5	15-1-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - FRT - 1YR		\$106,960.23		31%	\$73,802.56		\$0.00					\$0.00	FACTION
5	15-1-DRAAS-VM	SEL 1 Add'I VM DRaaS - FRT - 1Yr		\$1,367.59		31%	\$943.64		\$0.00			\$0.00		\$0.00	FACTION
5	15-1-ECS-REP	SEL Add'l 400TB ECSOffsiteScaling FRT 1Y		\$123,346.91		31%	\$85,109.37		\$0.00					\$0.00	FACTION
5	15-1-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund FRT 1Y		\$339,204.00		31%	\$234,050.76		\$0.00					\$0.00	FACTION
5	15-1-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - FRT - 1 Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
	15-1-GCP-CNCT	SEL 100MB ADD'L Connect - GCP - FRT - 1Y		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION

					NVP LEVEL 1			CE AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	15-1-IO-UNIT	SEL IO Unit - 500 IOPs - FRT - 1 Yr		\$0.00	K	31%	\$0.00	\$0.00	LP \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-IS-DP-FACTB	SEL 1TB Isilon Replication - FRT - 1Yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	FACTION
5	15-1-MCN-100G	SEL 100Gbps MultiCloud Network FRT - 1Y		\$479,293.83		31%	\$330,712.74		\$0.00					\$0.00	FACTION
5	15-1-MCN-10G	SEL 10Gbps MultiCloud Network FRT - 1Y		\$62,610.85		31%	\$43,201.49		\$0.00					\$0.00	FACTION
5	15-1-MCN-1G	SEL 1Gbps MultiCloud Network FRT - 1Yr		\$6,413.35		31%	\$4,425.21	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	15-1-MCN-2G	SEL 2Gbps MultiCloud Network FRT - 1Yr		\$12,826.70		31%	\$8,850.42		\$0.00					\$0.00	FACTION
5	15-1-MCN-40G	SEL 40Gbps MultiCloud Network FRT - 1Y		\$241,920.66		31%	\$166,925.26		\$0.00					\$0.00	FACTION
5	15-1-MCN-80G	SEL 80Gbps MultiCloud Network FRT-1Y		\$479,293.83		31%	\$330,712.74		\$0.00					\$0.00	FACTION
5	15-1-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB FRT 1Y		\$616.64		31%	\$425.48		\$0.00	\$0.00				\$0.00	FACTION
5	15-1-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB FRT 1Y		\$694.09		31%	\$478.92		\$0.00					\$0.00	FACTION
5	15-1-OBJ-NIET-11B	SEL 1TB Object Multi Region >1PB FRT 1Y		\$308.45		31%	\$212.83		\$0.00				\$0.00	\$0.00	FACTION
5	15-1-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB FRT 1Y		\$346.91		31%	\$239.37		\$0.00					\$0.00	FACTION
5	15-1-PM-BUNDLE	SEL PowerMX DRaaS 100VM/50TB - FRT - 1YR		\$853,636.36		31%	\$589,009.09		\$0.00					\$0.00	FACTION
5	15-1-PM-DP-FACTB	SEL 1TB PWRMAX Replication - FRT - 1Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	15-1-PM-DRAAS-TB	SEL 1 Add'l TB PowerMax DRaaS - FRT - 1Y		\$14,727.27		31%	\$10,161.82		\$0.00				\$0.00	\$0.00	FACTION
_	15-1-PM-DRAAS-VM	SEL 1 Add'I VM PowerMax DRaaS - FRT - 1Y		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	15-1-PR-IO-UNIT	SEL PrimeCCV - 100 IOPs - FRT - 1 Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	15-1-PS-DR	SEL PowerStore DRaaS 100VM/50TB - FRT-1Y		\$654,665.91		31%	\$451,719.48		\$0.00					\$0.00	FACTION
5															
5	15-1-PS-DR-OD	SEL PowerStore DRaaS 100VM/25TB - FRT-1Y		\$419,292.86		31% 31%	\$289,312.07		\$0.00					\$0.00 \$0.00	FACTION FACTION
5	15-1-PS-DR-TB	SEL 1 Add'I TB PowerStore DRaaS - FRT-1Y		\$4,140.55			\$2,856.98		\$0.00			\$0.00		+	
5	15-1-U-DR-TB	SEL 1 Add'I TB Unity DRaaS - FRT - 1YR		\$1,554.55		31%	\$1,072.64		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	15-1-UNITY-DR-TB	SEL 1 Add'I TB Unity DRaaS - FRT - 1Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	FACTION
5	15-1-UNITY-DR-VM	SEL 1 Add'I VM Unity DRaaS - FRT - 1Yr		\$0.00		31%	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	FACTION
5	15-1-VMCHOST	SEL VMC.Host.i316XLFRT - 1YR		\$112,700.00		31%	\$77,763.00		\$0.00					\$0.00	FACTION
5	15-1-VMC-HOST	SEL DRaaS VMC.Host.i3-16XL FRT - 1YR		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	15-1-VPN-1000BW	SEL 1000Mbps Managed VPN - FRT - 1Yr		\$7,363.64		31%	\$5,080.91		\$0.00					\$0.00	FACTION
5	15-1-VPN-500BW	SEL 500Mbps Managed VPN - FRT - 1Yr		\$4,909.09		31%	\$3,387.27		\$0.00					\$0.00	FACTION
i	15-1-VPN-BW	SEL 100Mbps Managed VPN - FRT - 1Yr		\$2,454.55		31%	\$1,693.64		\$0.00				\$0.00	\$0.00	FACTION
5	15-1-VSR-DR-VM	SEL 1 Add'I VM VSR DRaaS - FRT - 1Yr		\$1,367.59		31%	\$943.64	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
5	15-3-CC-ASED	SEL 1TB SED Archive-FRT-3Yr		\$1,489.30	K	31%	\$1,027.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-ASED-B	SEL SED Bundle Archive-FRT-3Yr		\$862,883.98	8 K	31%	\$595,389.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-ASMSED	SEL 1TB SED Archive (Small)-FRT-3Yr		\$2,683.06	S K	31%	\$1,851.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-ASMSED-B	SEL SED Bundle Archive (Small)-FRT-3Yr		\$560,735.16	i K	31%	\$386,907.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-3-CC-ASO	SEL 1TB ScaleOut Archive-FRT-3Yr		\$1,253.32	2 K	31%	\$864.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
	15-3-CC-ASO-B	SEL ScaleOut Bundle Archive-FRT-3Yr		\$758,732,15	5 K	31%	\$523,525.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-3-CC-ASSO	SEL 1TB ScaleOut Archy (Small)-FRT 3Y		\$2,197.95	5 K	31%	\$1,516.59		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-ASSO-B	SEL ScaleOut Bundle Archy (Small)-FRT 3Y		\$496,500,31	K	31%	\$342,585,21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-3-CC-BE	SEL 1TB Block Flite-FRT-3Yr		\$24,762.27	K	31%	\$17,085.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	15-3-CC-BE-B	SEL Block Bundle Elite-FRT-3Yr		\$804.825.00		31%	\$555.329.25		\$0.00				\$0.00	\$0.00	FACTION
	15-3-CC-BP	SEL 1TB Block Premier-FRT-3Yr		\$9,556.36		31%	\$6,593.89		\$0.00			\$0.00		\$0.00	FACTION
	15-3-CC-BP-B	SEL Block Bundle Premier-FRT-3Yr		\$689,599,43		31%	\$475,823.61		\$0.00	\$0.00			\$0.00	\$0.00	FACTION
	15-3-CC-BS	SEL 1TB Block Standard-FRT-3Yr		\$2,760.34	, K	31%	\$1,904.63		\$0.00	\$0.00			\$0.00	\$0.00	FACTION
	15-3-CC-BS-B	SEL Block Bundle Standard-FRT-3Yr		\$544.704.55	, K	31%	\$375.846.14		\$0.00				\$0.00	\$0.00	FACTION
,	15-3-CC-BT	SEL 1TB Block Turbo-FRT-3Yr		\$64,958.99		31%	\$44,821.70		\$0.00				\$0.00	\$0.00	FACTION
,	15-3-CC-BT-B	SEL Block Bundle Turbo-FRT-3Yr		\$7.709.782.49		31%	\$5.319.749.92	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
	15-3-CC-ESED	SEL 1TB SED Elite-FRT-3Yr		\$21,719.64	, K	31%	\$14,986.55		\$0.00	70.00			\$0.00	\$0.00	FACTION
	15-3-CC-ESED-B	SEL TIB SED Elite-FRT-311 SEL SED Bundle Elite-FRT-3Yr		\$3,658,022,82	K K	31%	\$2.524.035.75		\$0.00						FACTION
	15-3-CC-ESED-B	SEL 1TB ScaleOut Elite-FRT-3Yr		\$3,058,022.82		31%	\$2,524,035.75		\$0.00	\$0.00			\$0.00 \$0.00	\$0.00 \$0.00	FACTION
	15-3-CC-ESO-B	SEL TIB ScaleOut Elite-FRT-311 SEL ScaleOut Bundle Flite-FRT-3Yr		\$2,994,324,68		31%			\$0.00						FACTION
							\$2,066,084.03			\$0.00			\$0.00	\$0.00	
	15-3-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-FRT 3Y		\$29,866.70		31%	\$20,608.02	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	FACTION
	15-3-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-FRT 3Y		\$1,108,112.73	K	31%	\$764,597.78		\$0.00		70.00	70.00	\$0.00	\$0.00	FACTION
	15-3-CC-FE	SEL 1TB File Elite-FRT-3Yr		\$24,762.27	K	31%	\$17,085.97		\$0.00			\$0.00	\$0.00	\$0.00	FACTION
)	15-3-CC-FE-B	SEL File Bundle Elite-FRT-3Yr		\$804,825.00		31%	\$555,329.25		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	15-3-CC-FP	SEL 1TB File Premier-FRT-3Yr		\$9,556.36		31%	\$6,593.89		\$0.00					\$0.00	FACTION
	15-3-CC-FP-B	SEL File Bundle Premier-FRT-3Yr		\$689,599.43		31%	\$475,823.61		\$0.00	70.00	70.00	70.00	\$0.00	\$0.00	FACTION
	15-3-CC-FS	SEL 1TB File Standard-FRT-3Yr		\$2,760.34		31%	\$1,904.63		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	15-3-CC-FS-B	SEL File Bundle Standard-FRT-3Yr		\$544,704.55		31%	\$375,846.14		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	15-3-CC-PSED	SEL 1TB SED Premier-FRT-3Yr		\$5,941.43		31%	\$4,099.59		\$0.00					\$0.00	FACTION
	15-3-CC-PSED-B	SEL SED Bundle Premier-FRT-3Yr		\$1,430,417.58		31%	\$986,988.13		\$0.00				\$0.00	\$0.00	FACTION
	15-3-CC-PSO	SEL 1TB ScaleOut Premier-FRT-3Yr		\$4,839.08		31%	\$3,338.97	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	15-3-CC-PSO-B	SEL ScaleOut Bundle Premier-FRT-3Yr		\$1,284,451.75	K	31%	\$886,271.71	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
	15-3-CC-SSED	SEL 1TB SED Standard-FRT-3Yr		\$5,145.34	K K	31%	\$3,550.28		\$0.00					\$0.00	FACTION
	15-3-CC-SSED-B	SEL SED Bundle Standard-FRT-3Yr		\$2,875,684.09		31%	\$1,984,222.02		\$0.00				\$0.00	\$0.00	FACTION
	15-3-CC-SSO	SEL 1TB ScaleOut Standard-FRT-3Yr		\$4,325.11		31%	\$2,984.33		\$0.00				\$0.00	\$0.00	FACTION
	15-3-CC-SSO-B	SEL ScaleOut Bundle Standard-FRT-3Yr		\$2,513,393.18		31%	\$1,734,241.29		\$0.00				\$0.00	\$0.00	FACTION
	15-3-COLO-1RU	SEL Colo - 1RU - FRT - 3 Yr		\$12,272.73		31%	\$8,468.18		\$0.00				\$0.00	\$0.00	FACTION
	15-3-CX-100-SMF	SEL CrossConnect SingleModeFiber FRT.3YR		\$45,596.14	K K	31%	\$31,461.34		\$0.00				\$0.00	\$0.00	FACTION
	15-3-DD-69-B	SEL Ded DD 6900 Bundle - FRT - 3yr		\$512,263.64	K	31%	\$353,461.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-DD-69-S	SEL 48TB Ded DD 6900 add-on - FRT - 3yr		\$409,810.91	K	31%	\$282,769.53		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	15-3-DD-94-B	SEL Ded DD 9400 Bundle - FRT - 3yr		\$1,980,720.00	K	31%	\$1,366,696.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-DD-94-S	SEL 96TB Ded DD 9400 add-on - FRT - 3yr		\$785,454.55		31%	\$541,963.64		\$0.00				\$0.00	\$0.00	FACTION
5	15-3-DD-99-B	SEL Ded DD 9900 Bundle - FRT - 3yr		\$4,712,727.27		31%	\$3,251,781.82		\$0.00	\$0.00			\$0.00	\$0.00	FACTION
;	15-3-DD-99-S	SEL 384TB Ded DD 9900 add-on - FRT - 3yr		\$2.732.203.64		31%	\$1,885,220.51		\$0.00					\$0.00	FACTION
	15-3-DD-MT-B	SEL Data Domain Base Bundle - FRT - 3yr		\$495,180.00		31%	\$341,674.20		\$0.00					\$0.00	FACTION
	15-3-DD-MT-S	SEL 1TB Data Domain Base - FRT - 3vr		\$8,893,64		31%	\$6,136,61		\$0.00				\$0.00	\$0.00	FACTION
	15-3-DD-MT-3	SEL Unity DRaaS 100VM/50TB - FRT - 3YR		\$1,436,988.05		31%	\$991,521.75		\$0.00			\$0.00	\$0.00	\$0.00	FACTION
	15-3-DRAAS-SVC	SEL Unity DRaaS 100VM/50TB - FRT - 3TR		\$250.142.05		31%	\$172.598.01		\$0.00					\$0.00	FACTION
_	15-3-DRAAS-SVC	SEL 1 Add'l TB Unity DRaaS - FRT - 3Yr		\$250,142.05		31%	\$172,598.01		\$0.00					\$0.00	FACTION
	15-3-DRAAS-1B 15-3-DRAAS-VM	SEL 1 Add 1 B Unity DRaaS - FRT - 3Yr SEL 1 Add I VM DRaaS - FRT - 3Yr		\$3,692.50		31%	\$2,547.83		\$0.00					\$0.00	FACTION
		SEE I AUU I VIVI DRAAS - FK I - 311		ა,იყ∠.50	K K	31%	\$2,547.83 \$255,328.10		\$0.00			\$0.00		\$0.00	FACTION

					NVP LEVEL 1		NVP MAINTENANO	E AND WARRANTY				WTVUDO			
AND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	PROSUPPOR T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	15-3-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund FRT 3Y		\$1,017,612.00		31%	\$702,152.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-MCN-100G	SEL 100Gbps MultiCloud Network FRT - 3Yr		\$1,437,881.49		31%	\$992,138.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-MCN-10G	SEL 10Gbps MultiCloud Network FRT - 3Yr		\$187,832.54	K	31%	\$129,604.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-MCN-1G	SEL 1Gbps MultiCloud Network FRT - 3Yr		\$19,240.06	K	31%	\$13,275.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-MCN-2G	SEL 2Gbps MultiCloud Network FRT - 3Yr		\$38,480.11	K	31%	\$26,551.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-MCN-40G	SEL 40Gbps MultiCloud Network FRT - 3Yr		\$725,761.97	K	31%	\$500,775.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-MCN-80G	SEL 80Gbps MultiCloud Network FRT-3Y		\$1,437,881.49	K	31%	\$992,138.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-3-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB FRT 3Y		\$1,849.91	K	31%	\$1,276.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-3-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB FRT 3Y		\$2,082.27	K	31%	\$1,436.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-3-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB FRT 3Y		\$925.36	K	31%	\$638.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-3-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB FRT 3Y		\$1,040.73	K	31%	\$718.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-3-PS-DR	SEL PowerStore DRaaS 100VM/50TB - FRT-3Y		\$1,685,206,82	K	31%	\$1,162,792.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-3-PS-DR-OD	SEL PowerStore DRaaS 100VM/25TB - FRT-3Y		\$964,461,91	K	31%	\$665,478.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-3-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - FRT-3Y		\$9,308.73	K	31%	\$6,423.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-3-U-DR-TB	SEL 1 Add'l TB Unity DRaaS - FRT - 3YR		\$3,342.66		31%	\$2,306.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-3-VMCHOST	SEL VMC Host i3 -16XL -FRT - 3YR		\$236,907.27	K	31%	\$163,466.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-3-VSR-DR-VM	SEL 1 Add'I VSR VM DRaaS - FRT - 3Yr		\$3,692.50	K	31%	\$2,547.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-ASED	SEL 1TB SED Archive-FRT-5Yr		\$2,233.94		31%	\$1,541.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-ASED-B	SEL SED Bundle Archive-FRT-5Yr		\$1.294.325.97	K	31%	\$893.084.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-ASMSED	SEL 3ED Buildle Alchive-FRT-311 SEL 1TB SED Archive (Small)-FRT-5Yr		\$4,024,59	K	31%	\$2,776.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-ASMSED-B	SEL SED Bundle Archive (Small)-FRT-5Yr		\$841,102.74	K	31%	\$580,360.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-ASMSED-B 15-5-CC-ASO	SEL SED Bundle Archive (Small)-FR1-5Yr SEL 1TB ScaleOut Archive-FRT-5Yr		\$841,102.74 \$1,879.98	r.	31%			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
					K	0170	\$1,297.19								
	15-5-CC-ASO-B	SEL ScaleOut Bundle Archive-FRT-5Yr		\$1,138,098.22		31%	\$785,287.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-ASSO	SEL 1TB ScaleOut Archy (Small)-FRT 5Y		\$3,296.92		31%	\$2,274.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-ASSO-B	SEL ScaleOut Bundle Archy (Small)-FRT 5Y		\$744,750.46	K	31%	\$513,877.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-BE	SEL 1TB Block Elite-FRT-5Yr		\$37,143.75	K	31%	\$25,629.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-BE-B	SEL Block Bundle Elite-FRT-5Yr		\$1,207,261.36		31%	\$833,010.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-BP	SEL 1TB Block Premier-FRT-5Yr		\$14,333.52	K	31%	\$9,890.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-BP-B	SEL Block Bundle Premier-FRT-5Yr		\$1,034,428.98	K	31%	\$713,756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-BS	SEL 1TB Block Standard-FRT-5Yr		\$4,140.34	K	31%	\$2,856.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-BS-B	SEL Block Bundle Standard-FRT-5Yr		\$816,988.64	K	31%	\$563,722.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-BT	SEL 1TB Block Turbo-FRT-5Yr		\$97,438.49	K	31%	\$67,232.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-BT-B	SEL Block Bundle Turbo-FRT-5Yr		\$11,564,673.74	K	31%	\$7,979,624.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-ESED	SEL 1TB SED Elite-FRT-5Yr		\$32,579.46	K	31%	\$22,479.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-ESED-B	SEL SED Bundle Elite-FRT-5Yr		\$5,487,034,23	K	31%	\$3,786,053.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-ESO	SEL 1TB ScaleOut Elite-FRT-5Yr		\$23,791,20	K	31%	\$16,415,93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-ESO-B	SEL ScaleOut Bundle Elite-FRT-5Yr		\$4,491,487.02	K	31%	\$3,099,126.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-ESSO	SEL 1TB ScaleOut Flite (Small)-FRT 5Y		\$44,798.86	K	31%	\$30.911.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-FRT 5Y		\$1,662,150.00	K	31%	\$1,146,883.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-FE	SEL 1TB File Flite-FRT-5Yr		\$37.143.75		31%	\$25,629.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-FE-B	SEL File Bundle Elite-FRT-5Yr		\$1,207,261.36		31%	\$833,010.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-FP	SEL 1TB File Premier-FRT-5Yr		\$14.333.52	K	31%	\$9.890.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-FP-B	SEL File Bundle Premier-FRT-5Yr		\$1,034,428.98	K	31%	\$713,756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-FS	SEL 1TB File Standard-FRT-5Yr		\$4,140.34	K	31%	\$2,856,83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-FS-B	SEL File Bundle Standard-FRT-5Yr		\$816,988.64	K	31%	\$563,722.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-PSED	SEL 1TB SED Premier-FRT-5Yr		\$8.912.15	K	31%	\$6,149,38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-PSED-B	SEL SED Bundle Premier-FRT-5Yr		\$2,145,626.37	K	31%	\$1,480,482.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-PSO	SEL 1TB ScaleOut Premier-FRT-5Yr		\$7,258.62	K	31%	\$5,008.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-PSO-B	SEL ScaleOut Bundle Premier-FRT-5Yr		\$1,926,677.62		31%	\$1,329,407.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-PSC-B	SEL 1TB SED Standard-FRT-5Yr		\$7,920,077.02		31%	\$5,325,54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-SSED-B	SEL TIB SED Standard-FRT-5Yr SEL SED Bundle Standard-FRT-5Yr		\$4,313,250.00		31%	\$2,976,142,50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-SSED-B	SEL 1TB ScaleOut Standard-FRT-5Yr		\$4,313,250.00		31%	\$4,476.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-CC-SSO-B	SEL ScaleOut Bundle Standard-FRT-5Yr		\$3,770,181.82		31%	\$2,601,425.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-DD-69-B	SEL Ded DD 6900 Bundle - FRT - 5yr		\$768,354.55		31%	\$530,164.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-DD-69-S	SEL 48TB Ded DD 6900 add-on - FRT - 5yr		\$614,700.00		31%	\$424,143.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-DD-94-B	SEL Ded DD 9400 Bundle - FRT - 5yr		\$2,970,981.82		31%	\$2,049,977.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-DD-94-S	SEL 96TB Ded DD 9400 add-on - FRT - 5yr		\$1,178,181.82	K	31%	\$812,945.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-DD-99-B	SEL Ded DD 9900 Bundle - FRT - 5yr		\$7,069,090.91	K	31%	\$4,877,672.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-DD-99-S	SEL 384TB Ded DD 9900 add-on - FRT - 5yr		\$4,098,109.09	K	31%	\$2,827,695.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-DD-MT-B	SEL Data Domain Base Bundle - FRT - 5yr		\$742,745.45	K	31%	\$512,494.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-DD-MT-S	SEL 1TB Data Domain Base - FRT - 5yr		\$13,339.77	K	31%	\$9,204.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-ECS-REP	SEL Add'I 400TB ECSOffsiteScaling FRT 5Y		\$616,734.55		31%	\$425,546.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund FRT 5Y		\$1,696,020.00		31%	\$1,170,253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-MCN-100G	SEL 100Gbps MultiCloud Network FRT - 5Yr		\$2,396,469.16		31%	\$1,653,563.72		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-MCN-10G	SEL 10Gbps MultiCloud Network FRT - 5Yr		\$313,054.23		31%	\$216,007.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-MCN-1G	SEL 1Gbps MultiCloud Network FRT - 5Yr		\$32,066.76	K	31%	\$22,126.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-MCN-2G	SEL 2Gbps MultiCloud Network FRT - 5Yr		\$64,133.52	K	31%	\$44,252.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-MCN-40G	SEL 40Gbps MultiCloud Network FRT - 5Yr		\$1,209,603.29	K	31%	\$834,626.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-MCN-80G	SEL 80Gbps MultiCloud Network FRT-5Y		\$2,396,469.16		31%	\$1,653,563.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB FRT 5Y		\$3,083.18		31%	\$2,127.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB FRT 5Y		\$3,470.45		31%	\$2,394.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB FRT 5Y		\$1,542.27		31%	\$1,064.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-5-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB FRT 5Y		\$1,734.55	ĸ	31%	\$1,196.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	16G-ER-BR2	SEL-SFP+,16/8/4GFC,1550nm,SM,40km,13dB		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
	16G-ER-D210-BR2	SEL-SFP+,16/8/4Gbps,FC,D9210,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
	16G-ER-D220-BR2	SEL-SFP+,16/8/4Gbps,FC,D9220,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
	16G-ER-D230-BR2	SEL-SFP+,16/8/4Gbps,FC,D9220,13dB,40km		\$4,858.46		31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
	16G-ER-D230-BR2 16G-ER-D240-BR2														
		SEL-SFP+,16/8/4Gbps,FC,D9240,13dB,40km		\$4,858.46	I N	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
	16G-FR-D250-BR2	SEL-SFP+,16/8/4Gbps,FC,D9250,13dB,40km		\$4,858,46	1.0	31%	\$3,352,34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS

10					NVP LEVEL 1			CE AND WARRANTY	<b>PROSUPPOR</b>			WTY UPG	WTVUDO		
March   Marc	AND	SKU	DESCRIPTION								BASIC MNT			RENEWAL	THIRD PARTY PRODUCT PARTN
100-00-000-000-000-000-000-000-000-000-	5	16G ED D270 BD2	SEL SED+ 16/8/4/Ghas EC D0270 13dB 40km	\$4.959.46	. K	210/	¢3 352 34	\$0.00	<b>LP</b>	\$0.00	\$0.00	LP		\$0.00	SWARTORTICS
Section   Company   Comp	5														
Section   Sect	5														
Section   Company   Comp	5														
September   Sept															
Septiment   Sept															
Total No.   Sec.   Prof.   Color Sport   C															
September   Sept															SMARTOPTICS
September   Sept															SMARTOPTICS
Miles   Mile	5														SMARTOPTICS
SELECTION   SELE		16G-ER-D360-BR2	SEL-SFP+,16/8/4Gbps,FC,D9360,13dB,40km	\$4,858.46	S K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
Section   Sect		1-CC-ASED	SEL 1TB SED Archive-USA-1Yr	\$467.23	8 K	31%	\$322.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
Column   C		1-CC-ASED-B	SEL SED Bundle Archive-USA-1Yr	\$270,708.70	) K	31%	\$186,789.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
Co-CARDED   SEL SED Bands Arehr Campal, MA-17															
Col. About				\$175,916,91	K	31%									FACTION
MCC-980-06   SEL Semi-OL Dark Anthrop (SEL)   The SEL															
SEL   TIS CARPA APPAY (SPRINGLAN FOR APPAY (SPRIN															
Color   Colo															
COURT   COUR															
COCRET   SET, Rock Rands File (1964; VI)															
CCC BP															
CC-68P-8    SEE, Blook Bunds Premark 1564-177   \$15,000   \$10,00															
COC88   SET, TB Black Standard SA-Ty   \$806.09   K   37h   \$177.60   500   5															FACTION
1-CO-28-B   SEL Brock Burder Standard War   Standard Standard War   Standard Stand															FACTION
CC-ST   SEL   TB Stort Tupo-USA   Tupo   SSA   Tupo						0170									FACTION
CC-ST   SEL   TB Stort Tupo-USA   Tupo   SSA   Tupo		1-CC-BS-B	SEL Block Bundle Standard-USA-1Yr	\$170,890.91	K	31%	\$117,914.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
CCCERS   SET, Brook Bundle Tuthor Life. 1977   \$2.416 78.00   \$3.00						31%									FACTION
CC-SED   SEL TID SED Bin-USAN YY													\$0.00		FACTION
CC-SERD   SE, SEPD Burdle Ellim-Light-A-TY															FACTION
1-CC-ESO SEL TITS Sealow C.E. BLILL 1961-197  SEL SEL SEL MINE Plane Market Bitte 1961-197  SEL SEL SEL SEL MINE PLANE MARKET SEL															
COC-SSO   SEL Sealor Berus Set 179   Sept. 1852   Sept.															
COCESSO   SEL TIS Scaebul Ellis (Smally USA 1Y   \$9,896.82   K   31%   \$9,896.85   \$0.00   \$															
CCCESSOR   SEL SealerOil Burdle File (Smith) USA 17   SA7,064.64   K   31%   \$22,0875.38   \$0.00   \$															
COFE   SEL TIB File Elber-Ligh-Arry   57,786.64   X 31%   \$55,200.26   30.00   50.00															
CCPE-8   SEL File Flurmers LISA-TY															
+CC-PP SEL TIS File Premier-USA-1Y						0170									
1-CC-PR-95 SEL File Burde Premer-LISA-1YY Size 1.5 SEL Tile Scharder-LISA-1YY Size 1.5 SEL Tile Schard		1-CC-FE-B		\$252,496.36	6 K	31%	\$174,222.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
+CC-FS SEL 1TB File Standard-USA-1YY \$580.18 K 31½ \$590.76 \$0.00 \$			SEL 1TB File Premier-USA-1Yr			31%			\$0.00	\$0.00			\$0.00	\$0.00	FACTION
COCPS   SEL 1TB Fis Standard LISA-LTY   \$896.18   K   31%   \$597.66   \$0.00		1-CC-FP-B	SEL File Bundle Premier-USA-1Yr	\$216,347.73	8 K	31%	\$149,279.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
COCPS-BED   SEL TIRE BLOMB SELENDARY   \$170,800.91   K   31%   \$179,4473   \$0.00   \$		1-CC-FS	SEL 1TB File Standard-USA-1Yr	\$866.18	8 K	31%	\$597.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
LCC-PSED		1-CC-FS-B	SEL File Bundle Standard-USA-1Yr	\$170.890.91	K	31%	\$117.914.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
1-CC-PSED-B   SEL ISED Bundle PremierUSA-1YY   \$446,758.46   K   31%   \$309,643.34   \$0.00															FACTION
CCCPSOB   SEL TITB Scaloub (Permier-USA-TYY   \$1,516.14   K   31%   \$270,461.02   \$0.00   \$0															
Co-PSGED   SEL Sambot Burdle PremierUSA-11Y   \$402,965.25   K   31%   \$279,046.02   \$0.00															
1-CC-SSED   SEL 178 SED Standard-USA-1Y   \$1,614.27   K   31%   \$52,212.98   \$0.00															
1-CC-SSED-B   SEL SED Bunde Standard-USA-1Y   \$902.192.73   K   31%   \$802.912.88   \$0.00															
1-CC-SSO-B   SEL 178 Scale-Out Balmed-USA-17Y   \$1,356.82   K 31%   \$368.21   \$0.00						0170									
1-CC-SSO-B   SEL Scanbord Elurade Standard USA-1-Yr   \$788,498.18   K   31%   \$544,003.74   \$3,000   \$0.00															
1-CREDIT-UNIT   SEL Faction Credit Unit   S272.73   K   31%   \$188.16   \$0.00   \$0.0															
1-DD-69-B   SEL   Ded DD 6900 Bundle - USA - 1yr   \$160,704.00   K   31%   \$110,885.76   \$0.00   \$0.									\$0.00						
1-DD-89-S   SEL 48TB Ded DD 6900 add-on - USA - 1yr   \$122,656.82   K   31%   \$428,765.00   \$0.00						31%			\$0.00						FACTION
1-DD-94-B   SEL Ded DD 9400 Bundle - USA - 1yr   S21,399.27 K   31%   \$428,765.50   \$0.00		1-DD-69-B	SEL Ded DD 6900 Bundle - USA - 1yr	\$160,704.00	) K	31%	\$110,885.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
1-DD-94-B   SEL Deft Deft Deft Deft Deft Deft Deft Deft		1-DD-69-S	SEL 48TB Ded DD 6900 add-on - USA - 1yr	\$128,565.82	2 K	31%	\$88,710.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
1-DD-94-B   SEL Deft Deft Deft Deft Deft Deft Deft Deft		1-DD-94-B	SEL Ded DD 9400 Bundle - USA - 1vr	\$621.399.27	K	31%			\$0.00			\$0.00		\$0.00	FACTION
1-DD-99-S SEL 384TB Ded D 9900 Bundle - USA - 1yr					K										FACTION
1-DD-99-S   SEL 348TB Dead DD 9900 add-on- USA - 1yr   \$887,088.00   K   31%   \$591,390.72   \$0.00					ı K		T 0,000	70.00					+		FACTION
1-D0-MT-B SEL Data Domain Base Bundle - USA - 1yr \$155,349.82 K 31% \$107,191.38 \$0.00 \$0.0															FACTION
1-D0-MT-S   SEL 17B Data Domain Base - USA - 1yr   \$2,700.00   K   31%   \$1,925.10   \$0.00															
1-ECS-REP   SEL Add' 400TB ECS/Offsite Scaling USA 1Y   \$107.258.18   K   31%   \$74.008.14   \$0.00															
1+CCS-REP-B SEL 1100TB ECS Offsite Base Bund USA 1Y \$294,960.00 K 31% \$203,522.40 \$0.00 \$0									+	70.00			+	70.00	
1-MCN-10G   SEL 10Gbps MultiCloud Network USA - 17   \$383,435.06   K   31%   \$264,570.19   \$0.00   \$															
1-MCN-10G   SEL 10Gbps MultiCloud Network USA - 1Y   \$50,088.68   K   31%   \$34,561.19   \$0.00   \$0.															
HMCN-1G   SEL 1Gbps MultiCloud Network USA - 1Yr   \$5,130,68   K   31%   \$3,540,17   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$1,026136   K   31%   \$7,080,34   \$0.00															FACTION
1-MCN-2G   SEL 2Gbps MultiCloud Network USA - 1Y   \$10,261.36   K   31%   \$7,080.34   \$0.00															FACTION
1-MCN-2G   SEL 2Gbps MultiCloud Network USA - 1Yr   \$10,261.36   K   31%   \$7,080.34   \$0.00   \$0.0										\$0.00		\$0.00			FACTION
HMCN-5G   SEL Söbps MultiCloud Network USA - 1Yr   \$25,653.41   K   31%   \$17,700.85   \$0.00		1-MCN-2G				31%				\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
1-MCN-5G   SEL Söbps MultiCloud Network USA - 1Yr   \$25,653.41   K   31%   \$17,700.65   \$0.00   \$0.0		1-MCN-40G	SEL 40Gbps MultiCloud Network USA - 1Y	\$193.536.53	8 K	31%	\$133.540.21	\$0,00	\$0,00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
HMCN-80G   SEL 80Gbps MultiCloud Network USA-1Y   \$383,435.06   K   31%   \$264,570.19   \$0.00   \$0.0															FACTION
1-OBJ-MIT-1PB SEL 1TB Object Multi Region >1PB USA 1Y \$536.18 K 31% \$369.96 \$0.00 \$		1 111011 00													FACTION
1-OBJ-MIT-1TB SEL 1TB Object Multi Region <1PB USA 1Y \$803.55 K 31% \$416.45 \$0.00 \$															FACTION
1-OBJ-SNG-1PB SEL 1TB Object Single Region >1PB USA 1Y \$288.09 K 31% \$148.98 \$0.00 \$														70.00	
1-OBJ-SNG-1TB SEL 1TB Object Single Region <1PB USA 1Y \$301.64 K 31% \$208.13 \$0.00 \$															
200-200025-SM SEL AS LDXE-1000V-10TB-VW SSM \$1,466,15 K 31% \$1.00 S0.00 \$0.00															
200-200519 SEL HW Wwisdom E2000 \$64,769.23 K 31% \$44,690.77 \$0.00															
200-200545 SEL SW CI S3P-10GC1-4 \$24.153.85 K 31% \$16.666.16 \$0.00															VIRTUAL INSTRUMENTS
200-200566 SEL SW CI S3P-10GC1-8 \$40.461.54 K 31% \$27.918.46 \$0.00															VIRTUAL INSTRU
200-200566 SEL SW CI S3P-40GC1-4 \$58,461.54 K 31% \$40,338.46 \$0.00															VIRTUAL INSTRUMENTS
200-200566 SEL SW CI S3P-40GC1-4 \$58,461.54 K 31% \$40,338.46 \$0.00		200-200546	SEL SW CI S3P-10GC1-8	\$40.461.54	K K	31%	\$27.918.46	\$0,00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
200-200567 SEL SW CI S3P-25GC1-4 \$45,846,15 K 31% \$31633.84 \$0.00															VIRTUAL INSTRUMENTS
200-200585 SEL SW WW SB-APP04 \$108,923.08 K 31% \$75,156.93 \$0.00 \$															VIRTUAL INSTRUMENTS
200-200586 SEL HW SBWL C VLF25604-32G \$180,000.00 K 31% \$124,200.00 \$0.0															VIRTUAL INSTRUMENTS
200-200594 SEL SW BN PROT V5Plus \$70,923.08 K 31% \$48,936.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTF 200-200600-SM SEL AS StackPlay Eng P25 SSM \$2,230.77 K 31% \$1,539.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTF															
200-200600-SM SEL AS StackPlay Eng P25 SSM \$2,230.77 K 31% \$1,539.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTR															VIRTUAL INSTRUMENTS
															VIRTUAL INSTRUMENTS
2063-LIC   SEL HZ-PRA50-STD100-UG-F   \$0.00   K   31%   \$0.00															VIRTUAL INSTRUMENTS
		2063-LIC													CARAHSOFT CARAHSOFT

					NVP LEVEL 1			CE AND WARRANTY	PROSUPPOR	DD00/1226		WTY UPG	MITMATER		
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	2063-LIC-L2	SEL HZ-PRA50STD100UGF-L2		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	2063-LIC-L3	SEL HZ-PRA50STD100UGF-L3		\$0.00	K	31%	\$0.00	\$0.00	\$0.00			\$0.00		\$0.00	CARAHSOFT
5	2063-LIC-L4	SEL HZ-PRA50STD100UGF-L4		\$0.00		31%	\$0.00		\$0.00					\$0.00	CARAHSOFT
5	2063-LIC-L5	SEL HZ-PRA50STD100UGF-L5		\$0.00		31%	\$0.00		\$0.00					\$0.00	CARAHSOFT
	210-AEDP	SEL S3048-ON, PSU to IO, 1xAC PSU, OS9		\$8,452.50	K	31%	\$5,832.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-AEDR	SEL S3048-ON, PSU to IO 1xAC PSU OS9 TAA		\$8,452.50	) K	31%	\$5,832.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
	210-ALSR	SEL S4148F-ON, PSU to IO, 2 PSU, OS10		\$21,696.15	K	31%	\$14,970.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
	210-ALSS	SEL S4148F-ON, PSU to IO 2 PSU OS10 TAA		\$21,696.15		31%	\$14,970.34	\$0.00	\$0.00					\$0.00	DELL NETWORKING
	210-ALSV	SEL S4148T-ON, PSU to IO, 2 PSU, OS10		\$21,433.36	i K	31%	\$14,789.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
	210-ALSW	SEL S4148T-ON, PSU to IO 2 PSU OS10 TAA		\$21,433.36	i K	31%	\$14,789.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
	210-ALTF	SEL S4128F-ON, PSU to IO, 2 PSU, OS10		\$13,903.05	K K	31%	\$9,593.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
	210-ALTG	SEL S4128F-ON, PSU to IO 2 PSU OS10 TAA		\$13,903.05	К	31%	\$9,593.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
	210-ALTI	SEL S4128T-ON, PSU to IO, 2 PSU, OS10		\$15,079.05	К	31%	\$10,404.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
	210-ALTJ	SEL S4128T-ON, PSU to IO 2 PSU OS10 TAA		\$15,079.05	K K	31%	\$10,404.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
	210-AOYS	SEL S4112F-ON, PSU to IO, 2xAC PSU, OS10		\$11,060.70		31%	\$7,631.88		\$0.00					\$0.00	DELL NETWORKING
	210-AOYZ	SEL S4112F-ON, PSUtoIO 2xAC PSU OS10 TAA		\$11,060.70	) K	31%	\$7,631.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
	210-AOZC	SEL S4112T-ON, PSU to IO, 2xAC PSU, OS10		\$11,159.00	K	31%	\$7,699.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
	210-AOZD	SEL S4112T-ON, PSUtoIO 2xAC PSU OS10 TAA		\$11,159.00	K	31%	\$7,699.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
	210-APFB	SEL S5248F-ON, PSU to IO, 2 PSU, OS10		\$27,577.22	2 K	31%	\$19,028.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
	210-APFC	SEL S5248F-ON, PSU to IO 2 PSU OS10 TAA		\$31,294.49	K	31%	\$21,593.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
	210-APGF	SEL Z9264F-ON, PSU to IO, 2xAC PSU, OS10		\$52,020.00		31%	\$35,893.80	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	DELL NETWORKING
	210-APGG	SEL Z9264F-ON PSUtoIO 2xAC PSU OS10 TAA		\$57,450.00		31%	\$39,640.50		\$0.00					\$0.00	DELL NETWORKING
	210-APHG	SEL S5296F-ON, PSU to IO, 2 PSU, OS10		\$36,771.00		31%	\$25,371.99	\$0.00	\$0.00			\$0.00		\$0.00	DELL NETWORKING
	210-APHI	SEL S5296F-ON, PSU to IO 2 PSU OS10 TAA		\$42,463.81	K	31%	\$29,300.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
	210-APHL	SEL S5232F-ON PSUtoIO 2xAC PSU OS10 TAA		\$40,780.79		31%	\$28,138.75	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	DELL NETWORKING
	210-APHN	SEL S5232F-ON, PSU to IO, 2xAC PSU, OS10		\$35,720.40	K	31%	\$24,647.08	\$0.00	\$0.00					\$0.00	DELL NETWORKING
	210-APHT	SEL S5224F-ON, PSU to IO, 2 PSU, OS10		\$15,912.00	K	31%	\$10,979.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
	210-APHU	SEL S5224F-ON, PSU to IO 2 PSU OS10 TAA		\$20,367.36	S K	31%	\$14,053.48		\$0.00	\$0.00			\$0.00	\$0.00	DELL NETWORKING
	210-APHZ	SEL S5212F-ON, PSU to IO, 2 PSU, OS10		\$11,120.00	K	31%	\$7,672.80	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	DELL NETWORKING
	210-APIB	SEL S5212F-ON, PSU to IO 2 PSU OS10 TAA		\$13,107.00	K	31%	\$9,043.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
	250DW1PRSS2	SEL SS renew DW250users 1DA Probe 50SL		\$3,462.00	) K	31%	\$2,388.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
	250DW1PRSSP	SEL DW250user 1DA Probe 50SL SS + Sup1yr		\$24,240.00	) K	31%	\$16,725.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VARONIS
	250DW1PRSSP2	SEL SS+Sup renew DW250 1DA Probe 50SL		\$4,617.00	K	31%	\$3,185.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
	25DW1PRSS2	SEL SS renewal DW25users 1 DA Probe 50SL		\$1,292.00	) K	31%	\$891.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
	25DW1PRSSP	SEL DW25user 1DA Probe 50SL SS Sup 1yr		\$9,123.00		31%	\$6,294.87	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	VARONIS
	25DW1PRSSP2	SEL SS Sup + renew DW25 1 DA Probe 50SL		\$1,711.00	K	31%	\$1,180.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
	300-000001-SM	SEL AS CW CostMgmt SSM		\$18.46	i K	31%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	300-000002-SM	SEL AS CW CloudMon SSM		\$0.00	) K	31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	300-000003-SM	SEL AS CW CloudCostMon SSM		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	30DAY-CC-PROMO	SEL IE Workshop 30 Day Single Server		\$0.00	K	31%	\$0.00		\$0.00			\$0.00		\$0.00	INDEX ENGINES
	3136SL	SEL: CORD,PWR,N5-15 C13,18AWG,6FT		\$5.00		31%	\$3.45		\$0.00	\$0.00		\$0.00		\$0.00	SPECTRALOGIC
	32G-IR-D210-BR	SEL-SFP28,32/16/8/Gbps,FC,D9210,7dB,10km		\$6,146.15		31%	\$4,240.84	\$0.00	\$0.00	\$0.00				\$0.00	SMARTOPTICS
	32G-IR-D220-BR	SEL-SFP28,32/16/8/Gbps,FC,D9220,7dB,10km		\$6,146.15		31%	\$4,240.84	\$0.00	\$0.00					\$0.00	SMARTOPTICS
	32G-IR-D230-BR	SEL-SFP28,32/16/8/Gbps,FC,D9230,7dB,10km		\$6,146.15		31%	\$4,240.84	\$0.00	\$0.00					\$0.00	SMARTOPTICS
	32G-IR-D240-BR	SEL-SFP28,32/16/8/Gbps,FC,D9240,7dB,10km		\$6,146.15		31%	\$4,240.84	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	SMARTOPTICS
	32G-IR-D250-BR	SEL-SFP28,32/16/8/Gbps,FC,D9250,7dB,10km		\$6,146.15		31%	\$4,240.84	\$0.00	\$0.00					\$0.00	SMARTOPTICS
	32G-IR-D260-BR	SEL-SFP28,32/16/8/Gbps,FC,D9260,7dB,10km		\$6,146.15		31%	\$4,240.84	\$0.00	\$0.00			\$0.00		\$0.00	SMARTOPTICS
	32G-IR-D270-BR	SEL-SFP28,32/16/8/Gbps,FC,D9270,7dB,10km		\$6,146.15		31%	\$4,240.84	\$0.00	\$0.00	\$0.00				\$0.00	SMARTOPTICS
	32G-IR-D280-BR	SEL-SFP28,32/16/8/Gbps,FC,D9280,7dB,10km		\$6,146.15		31%	\$4,240.84	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	SMARTOPTICS
	32G-IR-D290-BR	SEL-SFP28,32/16/8/Gbps,FC,D9290,7dB,10km		\$6,146.15		31%	\$4,240.84	\$0.00	\$0.00					\$0.00	SMARTOPTICS
	32G-IR-D300-BR	SEL-SFP28,32/16/8/Gbps,FC,D9300,7dB,10km		\$6,146.15		31%	\$4,240.84	\$0.00	\$0.00				70.00	\$0.00	SMARTOPTICS
	32G-IR-D310-BR	SEL-SFP28,32/16/8/Gbps,FC,D9310,7dB,10km		\$6,146.15		31%	\$4,240.84	\$0.00	\$0.00				\$0.00	\$0.00	SMARTOPTICS
	32G-IR-D320-BR	SEL-SFP28,32/16/8/Gbps,FC,D9320,7dB,10km		\$6,146.15		31%	\$4,240.84	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	SMARTOPTICS
	32G-IR-D330-BR	SEL-SFP28,32/16/8/Gbps,FC,D9330,7dB,10km		\$6,146.15		31%	\$4,240.84	\$0.00	\$0.00					\$0.00	SMARTOPTICS
	32G-IR-D340-BR	SEL-SFP28,32/16/8/Gbps,FC,D9340,7dB,10km		\$6,146.15		31%	\$4,240.84	\$0.00	\$0.00	70.00	70.00	70.00	70.00	\$0.00	SMARTOPTICS
	32G-IR-D350-BR	SEL-SFP28,32/16/8/Gbps,FC,D9350,7dB,10km		\$6,146.15		31%	\$4,240.84	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SMARTOPTICS
	32G-IR-D360-BR	SEL-SFP28,32/16/8/Gbps,FC,D9360,7dB,10km		\$6,146.15		31%	\$4,240.84	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SMARTOPTICS
	3-CC-ASED	SEL 1TB SED Archive-USA-3Yr		\$1,191.44		31%	\$822.09	\$0.00	\$0.00					\$0.00	FACTION
	3-CC-ASED-B	SEL SED Bundle Archive-USA-3Yr		\$690,307.18		31%	\$476,311.95		\$0.00					\$0.00	FACTION
	3-CC-ASMSED	SEL 1TB SED Archive (Small)-USA-3Yr		\$2,146.45		31%	\$1,481.05	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	3-CC-ASMSED-B	SEL SED Bundle Archive (Small)-USA-3Yr		\$448,588.13		31%	\$309,525.81	\$0.00	\$0.00					\$0.00	FACTION
	3-CC-ASO	SEL 1TB ScaleOut Archive-USA-3Yr		\$1,002.66		31%	\$691.84	\$0.00	\$0.00					\$0.00	FACTION
	3-CC-ASO-B	SEL ScaleOut Bundle Archive-USA-3Yr		\$606,985.72		31%	\$418,820.15		\$0.00					\$0.00	FACTION
	3-CC-ASSO	SEL 1TB ScaleOut Archv (Small)-USA 3Y		\$1,758.36		31%	\$1,213.27	\$0.00	\$0.00					\$0.00	FACTION
	3-CC-ASSO-B	SEL ScaleOut Bundle Archy (Small)-USA 3Y		\$397,200.24		31%	\$274,068.17	\$0.00	\$0.00	\$0.00				\$0.00	FACTION
	3-CC-BE	SEL 1TB Block Elite-USA-3Yr		\$19,809.82		31%	\$13,668.78	\$0.00	\$0.00					\$0.00	FACTION
	3-CC-BE-B	SEL Block Bundle Elite-USA-3Yr		\$643,860.00		31%	\$444,263.40		\$0.00			\$0.00		\$0.00	FACTION
	3-CC-BP	SEL 1TB Block Premier-USA-3Yr		\$7,645.09		31%	\$5,275.11	\$0.00	\$0.00					\$0.00	FACTION
	3-CC-BP-B	SEL Block Bundle Premier-USA-3Yr		\$551,679.55		31%	\$380,658.89	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	FACTION
	3-CC-BS	SEL 1TB Block Standard-USA-3Yr		\$2,208.27		31%	\$1,523.71	\$0.00	\$0.00					\$0.00	FACTION
	3-CC-BS-B	SEL Block Bundle Standard-USA-3Yr		\$435,763.64		31%	\$300,676.91	\$0.00	\$0.00				70.00	\$0.00	FACTION
	3-CC-BT	SEL 1TB Block Turbo-USA-3Yr		\$51,967.19		31%	\$35,857.36	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
	3-CC-BT-B	SEL Block Bundle Turbo-USA-3Yr		\$6,167,825.99		31%	\$4,255,799.93		\$0.00					\$0.00	FACTION
	3-CC-ESED	SEL 1TB SED Elite-USA-3Yr		\$17,375.71		31%	\$11,989.24	\$0.00	\$0.00					\$0.00	FACTION
	3-CC-ESED-B	SEL SED Bundle Elite-USA-3Yr		\$2,926,418.26		31%	\$2,019,228.60	\$0.00	\$0.00					\$0.00	FACTION
	3-CC-ESO	SEL 1TB ScaleOut Elite-USA-3Yr		\$12,688.64		31%	\$8,755.16		\$0.00	\$0.00		\$0.00		\$0.00	FACTION
	3-CC-ESO-B	SEL ScaleOut Bundle Elite-USA-3Yr		\$2,395,459.74		31%	\$1,652,867.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
	3-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-USA 3Y		\$23,893.36		31%	\$16,486.42		\$0.00					\$0.00	FACTION
	3-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-USA 3Y		\$886,490.18		31%	\$611,678.22		\$0.00					\$0.00	FACTION
	3-CC-FE	SEL 1TB File Elite-USA-3Yr		\$19,809.82		31%	\$13,668.78		\$0.00			\$0.00		\$0.00	FACTION

					NVP LEVEL 1			E AND WARRANTY	PROSUPPOR			WTY UPG	WTVUDO		
BAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	3-CC-FE-B	SEL File Bundle Flite-USA-3Yr		\$643,860.00	) K	31%	\$444,263.40	\$0.00	LP \$0.00	\$0.00	\$0.00	LP \$0.00	\$0.00	\$0.00	FACTION
5	3-CC-FP	SEL 1TB File Premier-USA-3Yr		\$7,645.09		31%	\$5,275.11		\$0.00	\$0.00				\$0.00	FACTION
5	3-CC-FP-B	SEL File Bundle Premier-USA-3Yr		\$551,679.55		31%	\$380,658.89	\$0.00	\$0.00	\$0.00				\$0.00	FACTION
5	3-CC-FS	SEL 1TB File Standard-USA-3Yr		\$2,208.27		31%	\$1,523.71	\$0.00	\$0.00	\$0.00				\$0.00	FACTION
5	3-CC-FS-B	SEL File Bundle Standard-USA-3Yr		\$435,763.64		31%	\$300,676.91	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	FACTION
5	3-CC-PSED	SEL 1TB SED Premier-USA-3Yr		\$4,753.15		31%	\$3,279.67	\$0.00	\$0.00	\$0.00				\$0.00	FACTION
5	3-CC-PSED-B	SEL SED Bundle Premier-USA-3Yr		\$1,144,334.06		31%	\$789,590.50		\$0.00	\$0.00				\$0.00	FACTION
5	3-CC-PSO	SEL 1TB ScaleOut Premier-USA-3Yr		\$3,871.26		31%	\$2,671.17	\$0.00	\$0.00	\$0.00				\$0.00	FACTION
5	3-CC-PSO-B	SEL ScaleOut Bundle Premier-USA-3Yr		\$1,027,561.40		31%	\$709,017.37	\$0.00	\$0.00	\$0.00				\$0.00	FACTION
5	3-CC-SSED	SEL 1TB SED Standard-USA-3Yr		\$4,116,27	′ K	31%	\$2,840.23	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	FACTION
5	3-CC-SSED-B	SEL SED Bundle Standard-USA-3Yr		\$2,300,547.27	K	31%	\$1,587,377.62		\$0.00	\$0.00			\$0.00	\$0.00	FACTION
5	3-CC-SSO	SEL 1TB ScaleOut Standard-USA-3Yr		\$3,460.09	K	31%	\$2,387.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
5	3-CC-SSO-B	SEL ScaleOut Bundle Standard-USA-3Yr		\$2,010,714.55	. K	31%	\$1,387,393.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-DD-69-B	SEL Ded DD 6900 Bundle - USA - 3yr		\$409,810.91		31%	\$282,769.53		\$0.00	\$0.00				\$0.00	FACTION
5	3-DD-69-S	SEL 48TB Ded DD 6900 add-on - USA - 3yr		\$327,848.73		31%	\$226,215.62	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	FACTION
5	3-DD-94-B	SEL Ded DD 9400 Bundle - USA - 3yr		\$1,584,576.00	K	31%	\$1,093,357.44	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	3-DD-94-S	SEL 96TB Ded DD 9400 add-on - USA - 3yr		\$628,363.64		31%	\$433,570.91	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	3-DD-99-B	SEL Ded DD 9900 Bundle - USA - 3yr		\$3,770,181.82	2 K	31%	\$2,601,425.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-DD-99-S	SEL 384TB Ded DD 9900 add-on - USA - 3yr		\$2,185,762.91	K	31%	\$1,508,176.41	\$0.00	\$0.00	\$0.00				\$0.00	FACTION
5	3-DD-MT-B	SEL Data Domain Base Bundle - USA - 3yr		\$396,144.00	K	31%	\$273,339.36	\$0.00	\$0.00	\$0.00				\$0.00	FACTION
5	3-DD-MT-S	SEL 1TB Data Domain Base - USA - 3yr		\$7,114.91	K	31%	\$4,909.29	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	FACTION
5	3-ECS-REP	SEL Add'I 400TB ECSOffsiteScaling USA 3Y		\$321,774.55		31%	\$222,024.44	\$0.00	\$0.00	\$0.00				\$0.00	FACTION
5	3-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund USA 3Y		\$884,880.00		31%	\$610,567.20	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	3-MCN-100G	SEL 100Gbps MultiCloud Network USA - 3Yr		\$1,150,305.19		31%	\$793,710.58	\$0.00	\$0.00	\$0.00				\$0.00	FACTION
5	3-MCN-10G	SEL 10Gbps MultiCloud Network USA - 3Yr		\$150,266.03		31%	\$103,683.56	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	3-MCN-1G	SEL 1Gbps MultiCloud Network USA - 3Yr		\$15,392.05		31%	\$10,620.51	\$0.00	\$0.00	\$0.00				\$0.00	FACTION
5	3-MCN-2G	SEL 2Gbps MultiCloud Network USA - 3Yr		\$30,784.09		31%	\$21,241.02		\$0.00	\$0.00				\$0.00	FACTION
5	3-MCN-40G	SEL 40Gbps MultiCloud Network USA - 3Yr		\$580,609.58		31%	\$400,620.61	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	FACTION
5	3-MCN-5G	SEL 5Gbps MultiCloud Network USA - 3Yr		\$76,960.23		31%	\$53,102.56	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	FACTION
5	3-MCN-80G	SEL 80Gbps MultiCloud Network USA-3Y		\$1,150,305.19		31%	\$793,710.58	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
5	3-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB USA 3Y		\$1,608.55		31%	\$1,109.90		\$0.00	\$0.00				\$0.00	FACTION
5	3-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB USA 3Y		\$1,810.64		31%	\$1,249.34	\$0.00	\$0.00	\$0.00				\$0.00	FACTION
5	3-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB USA 3Y		\$804.27		31%	\$554.95	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	FACTION
5	3-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB USA 3Y		\$904.91		31%	\$624.39	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	FACTION
5	407-BBBY	SEL - QSFP+ - 40G SR4 Attach		\$1,265.00		31%	\$872.85		\$0.00	\$0.00			\$0.00	\$0.00	DELL NETWORKING
5	407-BBDB	SEL - 1G XCVR SX Attach		\$250.00		31%	\$172.50		\$0.00	\$0.00				\$0.00	DELL NETWORKING
5	407-BBEE	SEL - 10G XCVR LR - SFP Attach		\$1,100.00		31%	\$759.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBEF	SEL - 10G XCVR SR Attach		\$600.00		31%	\$414.00	\$0.00	\$0.00	\$0.00				\$0.00	DELL NETWORKING
5	407-BBEL	SEL - 1G XCVR BaseT RJ45 Attach		\$134.00		31%	\$92.46	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	DELL NETWORKING
5	407-BBOP	SEL - 10G XCVR LR - SFP Cus kit		\$1,210.00		31%	\$834.90		\$0.00	\$0.00		\$0.00		\$0.00	DELL NETWORKING
5	407-BBOR	SEL - 1G XCVR SX Cus Kit		\$275.00		31%	\$189.75		\$0.00	\$0.00			\$0.00	\$0.00	DELL NETWORKING
5	407-BBOS	SEL - 1G XCVR BaseT RJ45 Cus Kit		\$275.00		31%	\$189.75		\$0.00	\$0.00			\$0.00	\$0.00	DELL NETWORKING
5	407-BBOU	SEL - 10G XCVR SR Cut Kit		\$660.00		31%	\$455.40		\$0.00	\$0.00			\$0.00	\$0.00	DELL NETWORKING
5	407-BBOV	SEL - 10G XCVR ZR 80Km CusKit		\$4,345.00		31%	\$2,998.05		\$0.00	\$0.00			\$0.00	\$0.00	DELL NETWORKING
5	407-BBOZ	SEL QSFP40 - 40G SR4 Cus Kit		\$1,392.00		31%	\$960.48		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBPH	SEL - 40G XCVR ESR4 Cus Kit		\$3,410.00		31%	\$2,352.90		\$0.00	\$0.00			\$0.00	\$0.00	DELL NETWORKING
5	407-BBRK	SEL - 10G XCVR ER 40Km CusKit		\$9,350.00		31%	\$6,451.50		\$0.00	\$0.00			\$0.00	\$0.00	DELL NETWORKING
5	407-BBVF	SEL - 100G XCVR SWDM4 (Duplex) Attach		\$1,895.00		31%	\$1,307.55	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	DELL NETWORKING
5	407-BBVH	SEL - 40G XCVR ESR4 Attach		\$13,250.00		31%	\$9,142.50	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	DELL NETWORKING
5	407-BBVN	SEL - 100G XCVR SWDM4 (Duplex) Cus Kit		\$2,085.00		31%	\$1,438.65	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	DELL NETWORKING
5	407-BBWL	SEL - 10G XCVR BaseT RJ45 Cus Kit		\$561.00		31%	\$387.09	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	DELL NETWORKING
5	407-BBWQ	SEL - QSFP28 - 100G SR4 NoF Attach		\$1,825.00		31%	\$1,259.25		\$0.00	\$0.00			\$0.00	\$0.00	DELL NETWORKING
5	407-BBWT	SEL - 10G XCVR BaseT RJ45 Attach		\$510.00		31%	\$351.90	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBWV	SEL GA6Z3IR - 100G SR4 NoF Cus Kit		\$2,008.00		31%	\$1,385.52		\$0.00	\$0.00				\$0.00	DELL NETWORKING
5	407-BBXT	SEL - 40G XCVR BiDi (Duplex) Cus Kit		\$781.00		31%	\$538.89	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	DELL NETWORKING
-	407-BBYC 407-BBYM	SEL - 40G XCVR BiDi (Duplex) Attach		\$710.00		31%	\$489.90	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	DELL NETWORKING
-		SEL - 100G XCVR BiDi (Duplex) Cus Kit		\$1,995.00		31%	\$1,376.55		\$0.00	\$0.00			\$0.00	\$0.00	DELL NETWORKING
5	407-BBYN	SEL - 100G XCVR BiDi (Duplex) Attach		\$1,995.00		31% 31%	\$1,376.55	\$0.00	\$0.00	\$0.00				\$0.00	DELL NETWORKING
-	450-AEOS 456-107-177	SEL S3048 200W AC PSU/IO Cust Kit		\$269.97		31%	\$186.28 \$0.00		\$0.00	\$0.00			\$0.00 \$0.00	\$0.00	DELL NETWORKING
	456-107-177 456-110-028	VSPEX BLUE Appliance Software=MA VSPEX BLUE Appliance Software VLP =IB		\$0.00 \$0.00		31%	\$0.00		\$15,500.00 \$11,074.00	\$15,500.00 \$11,074.00	\$15,500.00 \$11,074.00	\$0.00 \$0.00	\$0.00	\$15,500.00 \$11,074.00	VSPEX BLUE SOFTWARE VSPEX BLUE SOFTWARE
) =															
-	456-110-292 456-110-293	Secure VM SecVM 1yr Term 25-99=IB Secure VM SecVM 1yr Term 100-499=IB		\$0.00 \$0.00		31%	\$0.00 \$0.00		\$132.00 \$108.00	\$0.00 \$0.00			\$0.00 \$0.00	\$132.00 \$108.00	CLOUDLINK CLOUDLINK
-	456-110-293 456-110-294	Secure VM SecVM 1yr Term 100-499=IB Secure VM SecVM 1yr Term 500-999=IB		\$0.00 \$0.00		31%	\$0.00 \$0.00		\$108.00 \$93.00	\$0.00 \$0.00			\$0.00	\$108.00 \$93.00	CLOUDLINK
:	456-110-294 456-110-295	Secure VM SecVM 1yr Term 500-999=IB Secure VM SecVM 1yr Term 1000+=IB		\$0.00		31%	\$0.00		\$93.00 \$71.00	\$0.00			\$0.00	\$93.00 \$71.00	CLOUDLINK
, =		Secure VM SecVM 1yr 1erm 1000+=IB Secure VM SecVM Perpetual 25-99=IB		\$0.00		31%	\$0.00		\$71.00	\$0.00				\$71.00	CLOUDLINK
	456-110-296 456-110-297	Secure VM SecVM Perpetual 25-99=IB Secure VM SecVM Perpetual 100-499=IB		\$0.00		31%	\$0.00		\$328.00 \$270.00	\$0.00			\$0.00	\$328.00 \$270.00	CLOUDLINK
-															
-	456-110-298 456-110-299	Secure VM SecVM Perpetual 500-999=IB Secure VM SecVM Perpetual 1000+=IB		\$0.00 \$0.00		31% 31%	\$0.00 \$0.00		\$232.00 \$178.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$232.00 \$178.00	CLOUDLINK CLOUDLINK
-															
	456-110-957 456-110-958	Secure VM SecVM 1yr Term 25-99=IB		\$0.00 \$0.00		31% 31%	\$0.00 \$0.00		\$132.00 \$108.00	\$0.00 \$0.00			\$0.00 \$0.00	\$132.00 \$108.00	CLOUDLINK CLOUDLINK
-		Secure VM SecVM 1yr Term 100-499=IB		70.00			70.00						+		
υ Ε	456-110-959 456-110-960	Secure VM SecVM 1yr Term 500-999=IB Secure VM SecVM 1yr Term 1000+=IB		\$0.00 \$0.00		31% 31%	\$0.00 \$0.00	\$101.00 \$78.00	\$93.00 \$71.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$93.00 \$71.00	CLOUDLINK CLOUDLINK
5															
5	456-110-961	Secure VM SecVM Perpetual 25-99=IB		\$0.00		31%	\$0.00		\$328.00	\$0.00				\$328.00	CLOUDLINK
5	456-110-962	Secure VM SecVM Perpetual 100-499=IB		\$0.00		31%	\$0.00		\$270.00	\$0.00			\$0.00	\$270.00	CLOUDLINK
5	456-110-963	Secure VM SecVM Perpetual 500-999=IB		\$0.00		31%	\$0.00		\$232.00	\$0.00		\$0.00	\$0.00	\$232.00	CLOUDLINK
5	456-110-964	Secure VM SecVM Perpetual 1000+=IB		\$0.00		31%	\$0.00		\$178.00	\$0.00				\$178.00	CLOUDLINK
5	456-111-342 456-111-343	Secure VM SecVM 1yr Term 25-99=IB Secure VM SecVM 1yr Term 100-499=IB		\$0.00		31%	\$0.00		\$132.00	\$0.00				\$132.00	CLOUDLINK
				\$0.00	ı K	31%	\$0.00	\$118.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00	CLOUDLINK

					NVP LEVEL 1		INVI IVIAIINTEINAIN	CE AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	456-111-345	Secure VM SecVM 1yr Term 1000+=IB		\$0.00	) K	31%	\$0.00	\$78.00	LP \$71.00	\$0.00	\$0.00	LP \$0.00	\$0.00	\$71.00	CLOUDLINK
5	456-111-346	Secure VM SecVM Perpetual 25-99=IB		\$0.00		31%	\$0.00		\$328.00					\$328.00	CLOUDLINK
5	456-111-347	Secure VM SecVM Perpetual 100-499=IB		\$0.00	K	31%	\$0.00	\$294.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00	CLOUDLINK
5	456-111-348	Secure VM SecVM Perpetual 500-999=IB		\$0.00		31%	\$0.00		\$232.00					\$232.00	CLOUDLINK
5	456-111-349	Secure VM SecVM Perpetual 1000+=IB		\$0.00		31%	\$0.00		\$178.00	\$0.00		\$0.00	\$0.00	\$178.00	CLOUDLINK
5	456-111-477	HCIA NP VSOM E+ 1CPU=IG		\$0.00	K	31%	\$0.00	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-111-478	HCIA NP VSPH E+ 1CPU=IG		\$0.00	) K	31%	\$0.00	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE
5	456-111-479	HCIA NP VSPH STD 1CPU=IG		\$0.00	K	31%	\$0.00	\$261.00	\$242.00	\$213.00	\$0.00	\$0.00	\$0.00	\$242.00	VXRAIL SOFTWARE
5	456-111-480	HCIA NP VSPH ROBO ADV 25VM=IB		\$0.00		31%	\$0.00		\$1,092.00			\$0.00		\$1,092.00	VXRAIL SOFTWARE
5	456-111-481	HCIA NP VSPH ROBO STD 25VM=IB		\$0.00		31%	\$0.00		\$728.00					\$728.00	VXRAIL SOFTWARE
5	456-111-482	HCIA NP VSPH DSKTP 100VM=IB		\$0.00		31%	\$0.00		\$1,942.00			\$0.00		\$1,942.00	VXRAIL SOFTWARE
5	456-111-483	HCIA NP UPG VSPH E+ TO VSOM E+ 1CPU=IG		\$961.29		31%	\$663.29		\$240.00					\$240.00	VXRAIL SOFTWARE
5	456-111-484	HCIA NP UPG VSPH STD TO VSOM E+ 1CPU=IG		\$3,631.54		31%	\$2,505.76		\$908.00	\$799.00				\$908.00	VXRAIL SOFTWARE
5	456-111-485	HCIA NP UPG VSPH STD TO E+ 1CPU=IG		\$2,670.25		31%	\$1,842.47		\$668.00	\$587.00				\$668.00	VXRAIL SOFTWARE
5	456-111-486	HCIA NP UPG VSPH ROBO STD TO ADV 25VM=IB		\$1,602.15		31%	\$1,105.48		\$401.00					\$401.00	VXRAIL SOFTWARE
5	456-111-487	HCIA UP VSOM E+ 1CPU=IG		\$0.00		31%	\$0.00		\$1,067.00					\$1,067.00	VXRAIL SOFTWARE
5	456-111-488	HCIA UP VSPH E+ 1CPU=IG		\$0.00		31%	\$0.00		\$848.00	\$747.00		\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE
5	456-111-489	HCIA UP VSPH STD 1CPU=IG		\$0.00	K	31%	\$0.00	\$261.00	\$242.00	\$213.00	\$0.00	\$0.00	\$0.00	\$242.00	VXRAIL SOFTWARE
5	456-111-490	HCIA UP VSPH ROBO ADV 25VM=IB		\$0.00		31%	\$0.00		\$1,092.00					\$1,092.00	VXRAIL SOFTWARE
5	456-111-491	HCIA UP VSPH ROBO STD 25VM=IB		\$0.00	K	31%	\$0.00	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE
5	456-111-492	HCIA UP VSPH DSKTP 100VM=IB		\$0.00		31%	\$0.00		\$1,942.00	\$1,709.00		\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-111-493	HCIA UP UPG VSPH E+ TO VSOM E+ 1CPU=IG		\$0.00		31%	\$0.00		\$240.00					\$240.00	VXRAIL SOFTWARE
5	456-111-494	HCIA UP UPG VSPH STD TO VSOM E+ 1CPU=IG		\$0.00		31%	\$0.00		\$908.00	\$799.00		\$0.00		\$908.00	VXRAIL SOFTWARE
5	456-111-495	HCIA UP UPG VSPH STD TO E+ 1CPU=IG		\$0.00		31%	\$0.00		\$668.00					\$668.00	VXRAIL SOFTWARE
5	456-111-496	HCIA UP UPG VSPH ROBO STD TO ADV 25VM=IB		\$0.00		31%	\$0.00		\$401.00	\$352.00		\$0.00		\$401.00	VXRAIL SOFTWARE
5	456-111-895	Secure VM SVM for CPSD HW per VM=IB		\$0.00		31%	\$0.00		\$115.00			\$0.00		\$115.00	CLOUDLINK
5	456-111-896	Secure VM SVM for CPSD HW per socket=ZC		\$0.00		31%	\$0.00		\$1,150.00	\$0.00		\$0.00		\$1,150.00	CLOUDLINK
	456-112-181	Secure VM KMIP Client Perpetual=IA		\$8,000.00		31%	\$5,520.00		\$1,840.00					\$1,840.00	CLOUDLINK
	456-112-194	Secure VM SecVM Perp 10 VM HCP Bundle=IB		\$0.00		31%	\$0.00		\$3,278.00			\$0.00		\$3,278.00	CLOUDLINK
5	456-112-284	Secure VM SecVM Perpetual 25-99=IB		\$0.00		31%	\$0.00	+	\$328.00	\$0.00		\$0.00	70.00	\$328.00	CLOUDLINK
	456-112-285	Secure VM SecVM Perpetual 100-499=IB		\$0.00		31%	\$0.00		\$270.00			\$0.00		\$270.00	CLOUDLINK
	456-112-286	Secure VM SecVM Perpetual 500-999=IB		\$0.00		31%	\$0.00		\$232.00					\$232.00	CLOUDLINK
	456-112-287	Secure VM SecVM Perpetual 1000+=IB		\$0.00		31%	\$0.00		\$178.00	\$0.00		\$0.00	\$0.00	\$178.00	CLOUDLINK
	456-112-288	Secure VM SVM for CPSD HW per VM=IB		\$0.00		31%	\$0.00	70.00	\$115.00	\$0.00				\$115.00	CLOUDLINK
	456-112-289	Secure VM SVM for CPSD HW per socket=ZC		\$0.00		31%	\$0.00		\$1,150.00			\$0.00		\$1,150.00	CLOUDLINK
	456-112-290	Secure VM SecVM Sub 25-99=IB		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	CLOUDLINK
	456-112-291	Secure VM SecVM Sub 100-499=IB		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	CLOUDLINK
	456-112-292	Secure VM SecVM Sub 500-999=IB		\$0.00	K	31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	CLOUDLINK
	456-112-293	Secure VM SecVM Sub 1000+=IB		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	CLOUDLINK
	456-112-413	HCIA NP VSOM E+ 1CPU w/ 1Yr Maint=IG		\$0.00		31%	\$0.00	<b>+</b> -,	\$1,067.00			\$0.00		\$1,067.00	VXRAIL SOFTWARE
	456-112-414	HCIA NP VSOM E+ 1CPU w/ 2Yr Maint=IG		\$0.00		31%	\$0.00		\$1,067.00			\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
i	456-112-415	HCIA NP VSOM E+ 1CPU w/ 3Yr Maint=IG		\$0.00	K	31%	\$0.00		\$1,067.00	\$939.00		\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
	456-112-416	HCIA NP VSOM E+ 1CPU w/ 4Yr Maint=IG		\$0.00		31%	\$0.00		\$1,067.00	\$939.00		\$0.00		\$1,067.00	VXRAIL SOFTWARE
	456-112-417	HCIA NP VSOM E+ 1CPU w/ 5Yr Maint=IG		\$0.00		31%	\$0.00		\$1,067.00					\$1,067.00	VXRAIL SOFTWARE
	456-112-418	HCIA NP VSPH E+ 1CPU w/ 1Yr Maint=IG		\$0.00		31%	\$0.00	+	\$848.00	\$747.00		\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE
	456-112-419	HCIA NP VSPH E+ 1CPU w/ 2Yr Maint=IG		\$0.00		31%	\$0.00		\$848.00			\$0.00		\$848.00	VXRAIL SOFTWARE
	456-112-420	HCIA NP VSPH E+ 1CPU w/ 3Yr Maint=IG		\$0.00		31%	\$0.00		\$848.00			\$0.00		\$848.00	VXRAIL SOFTWARE
	456-112-421	HCIA NP VSPH E+ 1CPU w/ 4Yr Maint=IG		\$0.00	K	31%	\$0.00		\$848.00			\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE
	456-112-422	HCIA NP VSPH E+ 1CPU w/ 5Yr Maint=IG		\$0.00		31%	\$0.00		\$848.00	\$747.00		\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE
	456-112-423	HCIA NP VSPH STD 1CPU w/ 1Yr Maint=IG		\$0.00		31%	\$0.00		\$242.00	\$213.00		\$0.00		\$242.00	VXRAIL SOFTWARE
	456-112-424	HCIA NP VSPH STD 1CPU w/ 2Yr Maint=IG		\$0.00		31%	\$0.00	7	\$242.00	\$213.00	70.00	\$0.00	70.00	\$242.00	VXRAIL SOFTWARE
	456-112-425	HCIA NP VSPH STD 1CPU w/ 3Yr Maint=IG		\$0.00		31%	\$0.00		\$242.00	\$213.00		\$0.00	\$0.00	\$242.00	VXRAIL SOFTWARE
	456-112-426	HCIA NP VSPH STD 1CPU w/ 4Yr Maint=IG		\$0.00		31%	\$0.00		\$242.00	\$213.00		\$0.00	\$0.00	\$242.00	VXRAIL SOFTWARE
	456-112-427	HCIA NP VSPH STD 1CPU w/ 5Yr Maint=IG		\$0.00		31%	\$0.00		\$242.00					\$242.00	VXRAIL SOFTWARE
	456-112-428	HCIA NP VSPH ROBO ADV 25VM w/1YrMaint=IB		\$0.00		31%	\$0.00	+ -,	\$1,092.00		70.00	\$0.00	70.00	\$1,092.00	VXRAIL SOFTWARE
	456-112-429	HCIA NP VSPH ROBO ADV 25VM w/2YrMaint=IB		\$0.00		31%	\$0.00		\$1,092.00	\$961.00		\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE
	456-112-430	HCIA NP VSPH ROBO ADV 25VM w/3YrMaint=IB		\$0.00		31%	\$0.00		\$1,092.00	\$961.00		\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE
	456-112-431	HCIA NP VSPH ROBO ADV 25VM w/4YrMaint=IB		\$0.00		31%	\$0.00		\$1,092.00					\$1,092.00	VXRAIL SOFTWARE
	456-112-432	HCIA NP VSPH ROBO ADV 25VM w/5YrMaint=IB		\$0.00		31%	\$0.00		\$1,092.00	\$961.00		\$0.00		\$1,092.00	VXRAIL SOFTWARE
	456-112-433	HCIA NP VSPH ROBO STD 25VM w/1YrMaint=IB		\$0.00		31%	\$0.00	\$787.00	\$728.00	\$641.00		\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE
	456-112-434	HCIA NP VSPH ROBO STD 25VM w/2YrMaint=IB		\$0.00		31%	\$0.00	4.0	\$728.00			70.00	70.00	\$728.00	VXRAIL SOFTWARE
	456-112-435	HCIA NP VSPH ROBO STD 25VM w/3YrMaint=IB		\$0.00		31%	\$0.00		\$728.00			\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE
	456-112-436	HCIA NP VSPH ROBO STD 25VM w/4YrMaint=IB		\$0.00		31%	\$0.00		\$728.00	\$641.00		\$0.00		\$728.00	VXRAIL SOFTWARE
	456-112-437	HCIA NP VSPH ROBO STD 25VM w/5YrMaint=IB		\$0.00		31%	\$0.00		\$728.00				\$0.00	\$728.00	VXRAIL SOFTWARE
	456-112-438	HCIA NP VSPH DSKTP 100VM w/ 1Yr Maint=IB		\$0.00		31%	\$0.00		\$1,942.00			\$0.00	70.00	\$1,942.00	VXRAIL SOFTWARE
	456-112-439	HCIA NP VSPH DSKTP 100VM w/ 2Yr Maint=IB		\$0.00		31%	\$0.00		\$1,942.00			\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
	456-112-440	HCIA NP VSPH DSKTP 100VM w/ 3Yr Maint=IB		\$0.00		31%	\$0.00		\$1,942.00	\$1,709.00		\$0.00	70.00	\$1,942.00	VXRAIL SOFTWARE
	456-112-441	HCIA NP VSPH DSKTP 100VM w/ 4Yr Maint=IB		\$0.00		31%	\$0.00		\$1,942.00			\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
	456-112-442	HCIA NP VSPH DSKTP 100VM w/ 5Yr Maint=IB		\$0.00		31%	\$0.00		\$1,942.00	\$1,709.00		\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
	456-112-443	HCIA UP VSOM E+ 1CPU w/ 1Yr Maint=IG		\$4,268.00		31%	\$2,944.92		\$1,067.00					\$1,067.00	VXRAIL SOFTWARE
	456-112-444	HCIA UP VSOM E+ 1CPU w/ 2Yr Maint=IG		\$4,268.00		31%	\$2,944.92		\$1,067.00	\$939.00	70.00	\$0.00	70.00	\$1,067.00	VXRAIL SOFTWARE
	456-112-445	HCIA UP VSOM E+ 1CPU w/ 3Yr Maint=IG		\$4,268.00		31%	\$2,944.92		\$1,067.00			\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
	456-112-446	HCIA UP VSOM E+ 1CPU w/ 4Yr Maint=IG		\$4,268.00		31%	\$2,944.92		\$1,067.00					\$1,067.00	VXRAIL SOFTWARE
	456-112-447	HCIA UP VSOM E+ 1CPU w/ 5Yr Maint=IG		\$4,268.00		31%	\$2,944.92		\$1,067.00					\$1,067.00	VXRAIL SOFTWARE
	456-112-448	HCIA UP VSPH E+ 1CPU w/ 1Yr Maint=IG		\$3,394.00		31%	\$2,341.86	\$916.00	\$848.00	\$747.00		\$0.00		\$848.00	VXRAIL SOFTWARE
	456-112-449	HCIA UP VSPH E+ 1CPU w/ 2Yr Maint=IG		\$3,394.00		31%	\$2,341.86		\$848.00	\$747.00		\$0.00		\$848.00	VXRAIL SOFTWARE
	456-112-450	HCIA UP VSPH E+ 1CPU w/ 3Yr Maint=IG		\$3,394.00		31%	\$2,341.86	\$916.00	\$848.00					\$848.00	VXRAIL SOFTWARE
5	456-112-451	HCIA UP VSPH E+ 1CPU w/ 4Yr Maint=IG		\$3,394.00		31%	\$2,341.86		\$848.00					\$848.00	VXRAIL SOFTWARE
	456-112-452	HCIA UP VSPH E+ 1CPU w/ 5Yr Maint=IG		\$3,394.00		31%	\$2,341.86		\$848.00				\$0.00	\$848.00	VXRAIL SOFTWARE
	456-112-453	HCIA UP VSPH STD 1CPU w/ 1Yr Maint=IG		\$966.00		31%	\$666.54		\$242.00				\$0.00	\$242.00	VXRAIL SOFTWARE

					NVP LEVEL 1		INVP IVIAINTENANC	CE AND WARRANTY	DDOCUDDOD			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTM
5	456-112-454	HCIA UP VSPH STD 1CPU w/ 2Yr Maint=IG		\$966.00	K	31%	\$666.54	\$261.00	\$242.00	\$213.00	\$0.00	\$0.00	\$0.00	\$242.00	VXRAIL SOFTWARE
5	456-112-455	HCIA UP VSPH STD 1CPU w/ 3Yr Maint=IG		\$966.00		31%	\$666.54		\$242.00				\$0.00	\$242.00	VXRAIL SOFTWARE
5	456-112-456	HCIA UP VSPH STD 1CPU w/ 4Yr Maint=IG		\$966.00		31%	\$666.54		\$242.00					\$242.00	VXRAIL SOFTWARE
5	456-112-457	HCIA UP VSPH STD 1CPU w/ 5Yr Maint=IG		\$966.00		31%	\$666.54		\$242.00					\$242.00	VXRAIL SOFTWARE
5	456-112-458	HCIA UP VSPH ROBO ADV 25VM w/1YrMaint=IB		\$4,370.00		31%	\$3,015.30		\$1,092.00		\$0.00	\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE
5	456-112-459	HCIA UP VSPH ROBO ADV 25VM w/11/Maint=IB		\$4,370.00		31%	\$3,015.30		\$1,092.00					\$1,092.00	VXRAIL SOFTWARE VXRAIL SOFTWARE
5															
5	456-112-460	HCIA UP VSPH ROBO ADV 25VM w/3YrMaint=IB		\$4,370.00		31%	\$3,015.30		\$1,092.00					\$1,092.00	VXRAIL SOFTWARE
5	456-112-461	HCIA UP VSPH ROBO ADV 25VM w/4YrMaint=IB		\$4,370.00		31%	\$3,015.30		\$1,092.00					\$1,092.00	VXRAIL SOFTWARE
5	456-112-462	HCIA UP VSPH ROBO ADV 25VM w/5YrMaint=IB		\$4,370.00		31%	\$3,015.30		\$1,092.00			\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE
5	456-112-463	HCIA UP VSPH ROBO STD 25VM w/1YrMaint=IB		\$2,913.00		31%	\$2,009.97		\$728.00					\$728.00	VXRAIL SOFTWARE
5	456-112-464	HCIA UP VSPH ROBO STD 25VM w/2YrMaint=IB		\$2,913.00		31%	\$2,009.97	\$787.00	\$728.00				\$0.00	\$728.00	VXRAIL SOFTWARE
5	456-112-465	HCIA UP VSPH ROBO STD 25VM w/3YrMaint=IB		\$2,913.00	K	31%	\$2,009.97	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE
5	456-112-466	HCIA UP VSPH ROBO STD 25VM w/4YrMaint=IB		\$2,913.00	) K	31%	\$2,009.97	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE
,	456-112-467	HCIA UP VSPH ROBO STD 25VM w/5YrMaint=IB		\$2,913.00	) K	31%	\$2,009.97	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE
	456-112-468	HCIA UP VSPH DSKTP 100VM w/ 1Yr Maint=IB		\$7,768.00	K	31%	\$5,359.92	\$2,097.00	\$1,942.00	\$1,709.00	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
	456-112-469	HCIA UP VSPH DSKTP 100VM w/ 2Yr Maint=IB		\$7,768.00		31%	\$5,359.92		\$1,942.00					\$1,942.00	VXRAIL SOFTWARE
	456-112-470	HCIA UP VSPH DSKTP 100VM w/ 3Yr Maint=IB		\$7,768.00		31%	\$5,359.92		\$1,942.00		\$0.00	\$0.00	\$0.00	\$1.942.00	VXRAIL SOFTWARE
	456-112-471	HCIA UP VSPH DSKTP 100VM w/ 4Yr Maint=IB		\$7,768.00		31%	\$5,359.92		\$1,942.00					\$1,942.00	VXRAIL SOFTWARE
						31%	\$5,359.92								VXRAIL SOFTWARE
	456-112-472 456-112-473	HCIA UP VSPH DSKTP 100VM w/ 5Yr Maint=IB UPG VSPH E+ TO VSOM E+ 1CPU w/1Yr Mnt=IG		\$7,768.00 \$961.00		31%	\$663.09		\$1,942.00 \$240.00					\$1,942.00 \$240.00	VXRAIL SOFTWARE  VXRAIL SOFTWARE
								\$259.00						<b>4</b>	
	456-112-474	UPG VSPH E+ TO VSOM E+ 1CPU w/2Yr Mnt=IG		\$961.00		31%	\$663.09		\$240.00		\$0.00	\$0.00	\$0.00	\$240.00	VXRAIL SOFTWARE
	456-112-475	UPG VSPH E+ TO VSOM E+ 1CPU w/3Yr Mnt=IG		\$961.00		31%	\$663.09		\$240.00					\$240.00	VXRAIL SOFTWARE
	456-112-476	UPG VSPH E+ TO VSOM E+ 1CPU w/4Yr Mnt=IG		\$961.00		31%	\$663.09	\$259.00	\$240.00			\$0.00	\$0.00	\$240.00	VXRAIL SOFTWARE
	456-112-477	UPG VSPH E+ TO VSOM E+ 1CPU w/5Yr Mnt=IG		\$961.00		31%	\$663.09		\$240.00					\$240.00	VXRAIL SOFTWARE
	456-112-478	UPG VSPH STD TO VSOM E+ 1CPUw/1Yr Mnt=IG		\$3,632.00		31%	\$2,506.08	\$981.00	\$908.00		\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
	456-112-479	UPG VSPH STD TO VSOM E+ 1CPUw/2Yr Mnt=IG		\$3,632.00		31%	\$2,506.08		\$908.00			\$0.00		\$908.00	VXRAIL SOFTWARE
	456-112-480	UPG VSPH STD TO VSOM E+ 1CPUw/3Yr Mnt=IG		\$3,632.00	K	31%	\$2,506.08	\$981.00	\$908.00	\$799.00	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
	456-112-481	UPG VSPH STD TO VSOM E+ 1CPUw/4Yr Mnt=IG		\$3,632.00		31%	\$2,506.08	\$981.00	\$908.00	\$799.00			\$0.00	\$908.00	VXRAIL SOFTWARE
	456-112-482	UPG VSPH STD TO VSOM E+ 1CPUw/5Yr Mnt=IG		\$3,632,00		31%	\$2,506.08	\$981.00	\$908.00			\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
	456-112-483	UPG VSPH STD TO E+ 1CPU w/ 1Yr Maint=IG		\$2,670.00		31%	\$1,842.30	\$721.00	\$668.00	\$587.00	\$0.00	\$0.00		\$668.00	VXRAIL SOFTWARE
	456-112-484	UPG VSPH STD TO E+ 1CPU w/ 2Yr Maint=IG		\$2,670.00		31%	\$1.842.30		\$668.00		+	\$0.00	\$0.00	\$668.00	VXRAIL SOFTWARE
	456-112-485	UPG VSPH STD TO E+ 1CPU w/ 3Yr Maint=IG		\$2,670.00		31%	\$1,842.30		\$668.00					\$668.00	VXRAIL SOFTWARE
	456-112-486					31%			\$668.00			\$0.00	\$0.00	\$668.00	VXRAIL SOFTWARE
		UPG VSPH STD TO E+ 1CPU w/ 4Yr Maint=IG		\$2,670.00			\$1,842.30								
	456-112-487	UPG VSPH STD TO E+ 1CPU w/ 5Yr Maint=IG		\$2,670.00		31%	\$1,842.30		\$668.00	+				\$668.00	VXRAIL SOFTWARE
	456-112-488	UPG VSPH ROBO STD TO ADV 25VM-1Yr Mnt=IB		\$1,602.00		31%	\$1,105.38		\$400.00		\$0.00	\$0.00		\$400.00	VXRAIL SOFTWARE
	456-112-489	UPG VSPH ROBO STD TO ADV 25VM-2Yr Mnt=IB		\$1,602.00		31%	\$1,105.38		\$400.00			\$0.00	\$0.00	\$400.00	VXRAIL SOFTWARE
	456-112-490	UPG VSPH ROBO STD TO ADV 25VM-3Yr Mnt=IB		\$1,602.00		31%	\$1,105.38	\$433.00	\$400.00		\$0.00	\$0.00	\$0.00	\$400.00	VXRAIL SOFTWARE
	456-112-491	UPG VSPH ROBO STD TO ADV 25VM-4Yr Mnt=IB		\$1,602.00	) K	31%	\$1,105.38	\$433.00	\$400.00	\$352.00	\$0.00	\$0.00	\$0.00	\$400.00	VXRAIL SOFTWARE
	456-112-492	UPG VSPH ROBO STD TO ADV 25VM-5Yr Mnt=IB		\$1,602.00	K	31%	\$1,105.38	\$433.00	\$400.00	\$352.00	\$0.00	\$0.00	\$0.00	\$400.00	VXRAIL SOFTWARE
	456-113-091	Secure VM SecVM PSMC Sub 25-99=IB		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
	456-113-092	Secure VM SecVM PSMC Sub 100-499=IB		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
	456-113-093	Secure VM SecVM PSMC Sub 500-999=IB		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
	456-113-094	Secure VM SecVM PSMC Sub 1000+=IB		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
	456-113-095	Secure VM SecVM Perpetual 25-99=IB		\$0.00		31%	\$0.00		\$328.00					\$328.00	CLOUDLINK
	456-113-096	Secure VM SecVM Perpetual 100-499=IB		\$0.00		31%	\$0.00		\$270.00			\$0.00	\$0.00	\$270.00	CLOUDLINK
	456-113-097	Secure VM SecVM Perpetual 500-999=IB		\$0.00		31%	\$0.00	<b>7</b> =000	\$232.00		+	\$0.00	\$0.00	\$232.00	CLOUDLINK
	456-113-098	Secure VM SecVM Perpetual 1000+=IB		\$0.00		31%	\$0.00						\$0.00	\$178.00	CLOUDLINK
									\$178.00						
	456-113-099	Secure VM SVM for CPSD HW per VM=IB		\$0.00		31%	\$0.00		\$115.00		\$0.00	\$0.00	\$0.00	\$115.00	CLOUDLINK
	456-113-100	Secure VM SVM for CPSD HW per socket=ZC		\$0.00		31%	\$0.00		\$1,150.00			\$0.00	\$0.00	\$1,150.00	CLOUDLINK
	456-113-101	Secure VM KMIP Client Perpetual=IA		\$0.00		31%	\$0.00		\$1,840.00			\$0.00		\$1,840.00	CLOUDLINK
	456-113-115	Secure VM 6.0 Perp 10 VM HCP Bundle=IB		\$1.00		31%	\$0.69		\$3,278.00	+	+	\$0.00	\$0.00	\$3,278.00	CLOUDLINK
	456-113-139	HCIA NP VSOM E+ 1CPU w/ 1Yr Maint=IG		\$4,268.00		31%	\$2,944.92		\$1,067.00		\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
	456-113-140	HCIA NP VSOM E+ 1CPU w/ 2Yr Maint=IG		\$4,268.00		31%	\$2,944.92		\$1,067.00			\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
	456-113-141	HCIA NP VSOM E+ 1CPU w/ 3Yr Maint=IG		\$4,268.00		31%	\$2,944.92		\$1,067.00		\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
	456-113-142	HCIA NP VSOM E+ 1CPU w/ 4Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92		\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
	456-113-143	HCIA NP VSOM E+ 1CPU w/ 5Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
	456-113-144	HCIA NP VSPH E+ 1CPU w/ 1Yr Maint=IG		\$3.595.00		31%	\$2,480.55		\$899.00			\$0.00	\$0.00	\$899.00	VXRAIL SOFTWARE
	456-113-145	HCIA NP VSPH E+ 1CPU w/ 2Yr Maint=IG		\$3,595.00		31%	\$2,480.55		\$899.00					\$899.00	VXRAIL SOFTWARE
	456-113-146	HCIA NP VSPH E+ 1CPU w/ 3Yr Maint=IG		\$3.595.00		31%	\$2,480.55		\$899.00				\$0.00	\$899.00	VXRAIL SOFTWARE
	456-113-147	HCIA NP VSPH E+ 1CPU w/ 4Yr Maint=IG		\$3,595.00		31%	\$2,480.55	\$971.00	\$899.00			\$0.00	\$0.00	\$899.00	VXRAIL SOFTWARE
	456-113-147	HCIA NP VSPH E+ 1CPU w/ 417 Maint=IG		\$3,595.00		31%	\$2,480.55		\$899.00				\$0.00	\$899.00	VXRAIL SOFTWARE  VXRAIL SOFTWARE
				+-,									+		
	456-113-149	HCIA NP VSPH STD 1CPU w/1Yr Maint=IG		\$995.00		31%	\$686.55		\$249.00		\$0.00		\$0.00	\$249.00	VXRAIL SOFTWARE
	456-113-150	HCIA NP VSPH STD 1CPU w/2Yr Maint=IG		\$995.00		31%	\$686.55		\$249.00			\$0.00	\$0.00	\$249.00	VXRAIL SOFTWARE
	456-113-151	HCIA NP VSPH STD 1CPU w/3Yr Maint=IG		\$995.00		31%	\$686.55		\$249.00				\$0.00	\$249.00	VXRAIL SOFTWARE
	456-113-152	HCIA NP VSPH STD 1CPU w/4Yr Maint=IG		\$995.00		31%	\$686.55		\$249.00			\$0.00	\$0.00	\$249.00	VXRAIL SOFTWARE
	456-113-153	HCIA NP VSPH STD 1CPU w/5Yr Maint=IG		\$995.00		31%	\$686.55		\$249.00			\$0.00	\$0.00	\$249.00	VXRAIL SOFTWARE
	456-113-154	HCIA NP VSPH ROBOADV 25VM w/1YrMnt=IB		\$4,635.00	K	31%	\$3,198.15	\$1,251.00	\$1,159.00	\$1,020.00	\$0.00	\$0.00	\$0.00	\$1,159.00	VXRAIL SOFTWARE
	456-113-155	HCIA NP VSPH ROBOADV 25VM w/2YrMnt=IB		\$4,635.00	K	31%	\$3,198.15	\$1,251.00	\$1,159.00	\$1,020.00	\$0.00	\$0.00	\$0.00	\$1,159.00	VXRAIL SOFTWARE
	456-113-156	HCIA NP VSPH ROBOADV 25VM w/3YrMnt=IB		\$4,635.00		31%	\$3.198.15		\$1,159.00		\$0.00	\$0.00	\$0.00	\$1,159.00	VXRAIL SOFTWARE
	456-113-157	HCIA NP VSPH ROBOADV 25VM w/4YrMnt=IB		\$4,635.00		31%	\$3,198.15		\$1,159.00					\$1,159.00	VXRAIL SOFTWARE
	456-113-158	HCIA NP VSPH ROBOADV 25VM w/4*TMint=IB		\$4,635.00		31%	\$3,198.15		\$1,159.00		\$0.00		\$0.00	\$1,159.00	VXRAIL SOFTWARE
	456-113-159	HCIA NP VSPH ROBOSTD 25VM w/31Mint=IB		\$3,085.00		31%	\$2,128.65	\$1,231.00	\$1,159.00	7.,0=0.00	\$0.00	\$0.00	\$0.00	\$771.00	VXRAIL SOFTWARE  VXRAIL SOFTWARE
	456-113-159 456-113-160	HCIA NP VSPH ROBOSTD 25VM W/1YrMnt=IB HCIA NP VSPH ROBOSTD 25VM W/2YrMnt=IB		\$3,085.00		31%	\$2,128.65 \$2,128.65		\$771.00					\$771.00	VXRAIL SOFTWARE  VXRAIL SOFTWARE
	456-113-161	HCIA NP VSPH ROBOSTD 25VM w/3YrMnt=IB		\$3,085.00		31%	\$2,128.65		\$771.00					\$771.00	VXRAIL SOFTWARE
	456-113-162	HCIA NP VSPH ROBOSTD 25VM w/4YrMnt=IB		\$3,085.00		31%	\$2,128.65		\$771.00		\$0.00		\$0.00	\$771.00	VXRAIL SOFTWARE
	456-113-163	HCIA NP VSPH ROBOSTD 25VM w/5YrMnt=IB		\$3,085.00		31%	\$2,128.65		\$771.00					\$771.00	VXRAIL SOFTWARE
	456-113-164	HCIA NP VSPH DSKTP 100VM w/1YrMnt=IB		\$8,235.00		31%	\$5,682.15		\$2,059.00				\$0.00	\$2,059.00	VXRAIL SOFTWARE
	456-113-165	HCIA NP VSPH DSKTP 100VM w/2YrMnt=IB		\$8,235.00		31%	\$5,682.15		\$2,059.00				\$0.00	\$2,059.00	VXRAIL SOFTWARE
	456-113-166	HCIA NP VSPH DSKTP 100VM w/3YrMnt=IB		\$8,235.00		31%	\$5,682.15		\$2,059.00				\$0.00	\$2,059.00	VXRAIL SOFTWARE
	456-113-167	HCIA NP VSPH DSKTP 100VM w/4YrMnt=IB		\$8,235.00		31%	\$5,682.15		\$2,059.00				\$0.00	\$2,059.00	VXRAIL SOFTWARE

					NVP LEVEL 1		INVP IVIAINTENAN	CE AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTS
5	456-113-168	HCIA NP VSPH DSKTP 100VM w/5YrMnt=IB		\$8,235.00	) K	31%	\$5,682.15		<b>LP</b> \$2,059.00	\$1,812.00	\$0.00	LP \$0.00	\$0.00	\$2,059.00	VXRAIL SOFTWARE
5	456-113-169	HCIA NE VSEH DSKTE 100VM W/STIMITE-IB		\$4,268.00		31%	\$2,944.92		\$1,067.00		\$0.00		\$0.00	\$1,067.00	VXRAIL SOFTWARE  VXRAIL SOFTWARE
5							\$2,944.92								
5	456-113-170	HCIA UP VSOM E+ 1CPU w/ 2Yr Maint=IG		\$4,268.00		31%	\$2,944.92		\$1,067.00		\$0.00		\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-171	HCIA UP VSOM E+ 1CPU w/ 3Yr Maint=IG		\$4,268.00		31%	<del>+-,-</del> ,	,	\$1,067.00		\$0.00			\$1,067.00	VXRAIL SOFTWARE
5	456-113-172	HCIA UP VSOM E+ 1CPU w/ 4Yr Maint=IG		\$4,268.00		31%	\$2,944.92		\$1,067.00		\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-173	HCIA UP VSOM E+ 1CPU w/ 5Yr Maint=IG		\$4,268.00		31%	\$2,944.92		\$1,067.00					\$1,067.00	VXRAIL SOFTWARE
5	456-113-174	HCIA UP VSPH E+ 1CPU w/ 1Yr Maint=IG		\$3,394.00		31%	\$2,341.86		\$848.00					\$848.00	VXRAIL SOFTWARE
5	456-113-175	HCIA UP VSPH E+ 1CPU w/ 2Yr Maint=IG		\$3,394.00	) K	31%	\$2,341.86	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE
5	456-113-176	HCIA UP VSPH E+ 1CPU w/ 3Yr Maint=IG		\$3,394.00	) K	31%	\$2,341.86	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE
5	456-113-177	HCIA UP VSPH E+ 1CPU w/ 4Yr Maint=IG		\$3,394.00	) K	31%	\$2.341.86	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE
5	456-113-178	HCIA UP VSPH E+ 1CPU w/ 5Yr Maint=IG		\$3,394,00		31%	\$2.341.86		\$848.00	\$747.00	\$0.00		\$0.00	\$848.00	VXRAIL SOFTWARE
5	456-113-179	HCIA UP VSPH STD 1CPU w/1Yr Maint=IG		\$966.00		31%	\$666.54		\$242.00		\$0.00			\$242.00	VXRAIL SOFTWARE
5	456-113-180	HCIA UP VSPH STD 1CPU w/2Yr Maint=IG		\$966.00		31%	\$666.54		\$242.00		\$0.00		\$0.00	\$242.00	VXRAIL SOFTWARE
5	456-113-181	HCIA UP VSPH STD 1CPU w/3Yr Maint=IG		\$966.00		31%	\$666.54		\$242.00					\$242.00	VXRAIL SOFTWARE
5							+	·							
5	456-113-182	HCIA UP VSPH STD 1CPU w/4Yr Maint=IG		\$966.00		31%	\$666.54		\$242.00					\$242.00	VXRAIL SOFTWARE
5	456-113-183	HCIA UP VSPH STD 1CPU w/5Yr Maint=IG		\$966.00		31%	\$666.54		\$242.00		\$0.00			\$242.00	VXRAIL SOFTWARE
5	456-113-184	HCIA UP VSPH ROBOADV 25VM w/1YrMnt=IB		\$4,370.00		31%	\$3,015.30		\$1,092.00		\$0.00	\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE
5	456-113-185	HCIA UP VSPH ROBOADV 25VM w/2YrMnt=IB		\$4,370.00	) K	31%	\$3,015.30	\$1,180.00	\$1,092.00	\$961.00	\$0.00	\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE
5	456-113-186	HCIA UP VSPH ROBOADV 25VM w/3YrMnt=IB		\$4,370.00		31%	\$3,015.30		\$1,092.00		\$0.00			\$1,092.00	VXRAIL SOFTWARE
5	456-113-187	HCIA UP VSPH ROBOADV 25VM w/4YrMnt=IB		\$4,370.00		31%	\$3,015.30		\$1,092.00		\$0.00			\$1,092.00	VXRAIL SOFTWARE
5	456-113-188	HCIA UP VSPH ROBOADV 25VM w/41Mint=IB		\$4,370.00		31%	\$3,015.30		\$1,092.00	\$961.00	\$0.00	\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE
	456-113-189	HCIA UP VSPH ROBOSTD 25VM w/1YrMnt=IB		\$2,913.00		31%	\$2,009.97		\$728.00					\$728.00	VXRAIL SOFTWARE
ь	456-113-190	HCIA UP VSPH ROBOSTD 25VM w/2YrMnt=IB		\$2,913.00		31%	\$2,009.97	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE
5	456-113-191	HCIA UP VSPH ROBOSTD 25VM w/3YrMnt=IB		\$2,913.00	K	31%	\$2,009.97	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE
5	456-113-192	HCIA UP VSPH ROBOSTD 25VM w/4YrMnt=IB		\$2,913.00	K	31%	\$2,009.97		\$728.00	\$641.00	\$0.00	\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE
5	456-113-193	HCIA UP VSPH ROBOSTD 25VM w/5YrMnt=IB		\$2,913.00		31%	\$2,009.97		\$728.00	\$641.00	\$0.00	\$0.00		\$728.00	VXRAIL SOFTWARE
	456-113-194	HCIA UP VSPH DSKTP 100VM w/1YrMnt=IB		\$7,768.00		31%	\$5,359.92		\$1,942.00				\$0.00	\$1,942.00	VXRAIL SOFTWARE
	456-113-195	HCIA UP VSPH DSKTP 100VM w/17Mint=IB		\$7,768.00		31%	\$5,359.92		\$1,942.00		\$0.00			\$1,942.00	VXRAIL SOFTWARE  VXRAIL SOFTWARE
1	456-113-196	HCIA UP VSPH DSKTP 100VM w/3YrMnt=IB		\$7,768.00		31%	\$5,359.92		\$1,942.00	\$1,709.00	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
	456-113-197	HCIA UP VSPH DSKTP 100VM w/4YrMnt=IB		\$7,768.00		31%	\$5,359.92		\$1,942.00		\$0.00			\$1,942.00	VXRAIL SOFTWARE
	456-113-198	HCIA UP VSPH DSKTP 100VM w/5YrMnt=IB		\$7,768.00	) K	31%	\$5,359.92	\$2,097.00	\$1,942.00	\$1,709.00	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
	456-113-199	UPG VSPH E+TOVSOM E+ 1CPUw/1YrMnt=IG		\$961.00	) K	31%	\$663.09	\$259.00	\$240.00	\$211.00	\$0.00	\$0.00	\$0.00	\$240.00	VXRAIL SOFTWARE
	456-113-200	UPG VSPH E+TOVSOM E+ 1CPUw/2YrMnt=IG		\$961.00		31%	\$663.09		\$240.00	\$211.00	\$0.00	\$0.00	\$0.00	\$240.00	VXRAIL SOFTWARE
	456-113-201	UPG VSPH E+TOVSOM E+ 1CPUw/3YrMnt=IG		\$961.00		31%	\$663.09		\$240.00		\$0.00			\$240.00	VXRAIL SOFTWARE
				700			70000	7=00.00						<b>4</b>	
	456-113-202	UPG VSPH E+TOVSOM E+ 1CPUw/4YrMnt=IG		\$961.00		31%	\$663.09		\$240.00	\$211.00	\$0.00	\$0.00		\$240.00	VXRAIL SOFTWARE
	456-113-203	UPG VSPH E+TOVSOM E+ 1CPUw/5YrMnt=IG		\$961.00		31%	\$663.09		\$240.00	\$211.00	\$0.00	\$0.00	\$0.00	\$240.00	VXRAIL SOFTWARE
	456-113-204	UPG VSPH STDTOVSOM E+1CPUw/1YrMnt=IG		\$3,632.00		31%	\$2,506.08		\$908.00	\$799.00	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
	456-113-205	UPG VSPH STDTOVSOM E+1CPUw/2YrMnt=IG		\$3,632.00	) K	31%	\$2,506.08	\$981.00	\$908.00	\$799.00	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
	456-113-206	UPG VSPH STDTOVSOM E+1CPUw/3YrMnt=IG		\$3,632.00	) K	31%	\$2,506.08	\$981.00	\$908.00	\$799.00	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
	456-113-207	UPG VSPH STDTOVSOM E+1CPUw/4YrMnt=IG		\$3,632.00		31%	\$2,506.08	\$981.00	\$908.00	\$799.00	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
	456-113-208	UPG VSPH STDTOVSOM E+1CPUw/5YrMnt=IG		\$3,632.00		31%	\$2,506.08		\$908.00		\$0.00		\$0.00	\$908.00	VXRAIL SOFTWARE
	456-113-209	UPG VSPH STD TO E+ 1CPU w/1Yr Mnt=IG		\$2.860.00		31%	\$1,973.40		\$715.00	\$629.00	\$0.00	\$0.00	\$0.00	\$715.00	VXRAIL SOFTWARE
						31%									
	456-113-210	UPG VSPH STD TO E+ 1CPU w/2Yr Mnt=IG		\$2,860.00			\$1,973.40		\$715.00		\$0.00		\$0.00	\$715.00	VXRAIL SOFTWARE
	456-113-211	UPG VSPH STD TO E+ 1CPU w/3Yr Mnt=IG		\$2,860.00		31%	\$1,973.40		\$715.00		\$0.00			\$715.00	VXRAIL SOFTWARE
	456-113-212	UPG VSPH STD TO E+ 1CPU w/4Yr Mnt=IG		\$2,860.00	) K	31%	\$1,973.40		\$715.00	\$629.00	\$0.00	\$0.00	\$0.00	\$715.00	VXRAIL SOFTWARE
	456-113-213	UPG VSPH STD TO E+ 1CPU w/5Yr Mnt=IG		\$2,860.00	) K	31%	\$1,973.40	\$772.00	\$715.00	\$629.00	\$0.00	\$0.00	\$0.00	\$715.00	VXRAIL SOFTWARE
	456-113-214	UPG VSPH ROBO STDTOADV 25VM-1YrMnt=IB		\$1,705.00	) K	31%	\$1,176.45	\$460.00	\$426.00	\$375.00	\$0.00	\$0.00	\$0.00	\$426.00	VXRAIL SOFTWARE
	456-113-215	UPG VSPH ROBO STDTOADV 25VM-2YrMnt=IB		\$1,705.00		31%	\$1,176.45		\$426.00		\$0.00		\$0.00	\$426.00	VXRAIL SOFTWARE
	456-113-216	UPG VSPH ROBO STDTOADV 25VM-3YrMnt=IB		\$1,705.00		31%	\$1,176.45		\$426.00	\$375.00	\$0.00		\$0.00	\$426.00	VXRAIL SOFTWARE
	456-113-217	UPG VSPH ROBO STDTOADV 25VM-4YrMnt=IB		\$1,705.00		31%	\$1,176.45		\$426.00	\$375.00	\$0.00	\$0.00		\$426.00	VXRAIL SOFTWARE
	456-113-218	UPG VSPH ROBO STDTOADV 25VM-5YrMnt=IB		\$1,705.00		31%	\$1,176.45		\$426.00	\$375.00	\$0.00	70.00	\$0.00	\$426.00	VXRAIL SOFTWARE
	456-113-221	Secure VM SecVM PSPlus Sub 25-99=IB		\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
	456-113-222	Secure VM SecVM PSPlus Sub 100-499=IB		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
	456-113-223	Secure VM SecVM PSPlus Sub 500-999=IB		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
	456-113-224	Secure VM SecVM PSPlus Sub 1000+=IB		\$0.00		31%	\$0.00		\$0.00		\$0.00		\$0.00	\$0.00	CLOUDLINK
	456-113-448					31%	\$983.25	70.00	\$328.00	\$0.00	\$0.00	\$0.00	\$0.00	\$328.00	CLOUDLINK
		Secure VM Encrypt for Machines Tier 1=IB		\$1,425.00											
	456-113-449	Secure VM Encrypt for Machines Tier 2=IB		\$1,175.00		31%	\$810.75		\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00	CLOUDLINK
	456-113-450	Secure VM Encrypt for Machines Tier 3=IB		\$1,010.00		31%	\$696.90		\$232.00		\$0.00			\$232.00	CLOUDLINK
	456-113-451	Secure VM Encrypt for Machines Tier 4=IB		\$775.00		31%	\$534.75		\$178.00		\$0.00		\$0.00	\$178.00	CLOUDLINK
	456-113-452	Secure VM Encrypt CPSD per VM =IB		\$500.00	K	31%	\$345.00	\$125.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00	CLOUDLINK
	456-113-453	Secure VM Encrypt CPSD Socket=ZC		\$5.000.00	) K	31%	\$3,450.00	\$1,250,00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00	CLOUDLINK
	456-113-454	Secure VM KMIP KMS Perpetual=IA		\$0.00		31%	\$0.00		\$1,840.00		\$0.00		\$0.00	\$1,840.00	CLOUDLINK
	456-113-502	VMware Cloud Foundation Basic 3Y=ZA		\$13.135.00		31%	\$9.063.15		\$3,284,00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,284,00	SDDC VMW SW
						0170									
	456-113-503	VMware Cloud Foundation Basic 4Y=ZA		\$13,135.00		31%	\$9,063.15		\$3,284.00				\$0.00	\$3,284.00	SDDC VMW SW
	456-113-504	VMware Cloud Foundation Basic 5Y=ZA		\$13,135.00		31%	\$9,063.15		\$3,284.00	\$0.00	\$0.00	70.00	\$0.00	\$3,284.00	SDDC VMW SW
	456-113-507	UPG of vSphere to VCF Basic 3Y=ZA		\$9,645.00		31%	\$6,655.05		\$2,411.00		\$0.00	\$0.00	\$0.00	\$2,411.00	SDDC VMW SW
	456-113-508	UPG of vSphere to VCF Basic 4Y=ZA		\$9,645.00	K	31%	\$6,655.05	\$2,604.00	\$2,411.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,411.00	SDDC VMW SW
	456-113-509	UPG of vSphere to VCF Basic 5Y=ZA		\$9,645.00	K	31%	\$6,655.05	\$2,604.00	\$2,411.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,411.00	SDDC VMW SW
	456-113-512	VCF SDDCMar NSXAdv w/HZN ENT 100PK 3Y=UB		\$73.340.00		31%	\$50,604.60		\$18.335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.335.00	SDDC VMW SW
	456-113-513	VCF SDDCMgr NSXAdv w/HZN ENT 100FK 3T=0B VCF SDDCMgr NSXAdv w/HZN ENT 100FK 4Y=UB		\$73,340.00		31%	\$50,604.60		\$18,335.00					\$18,335.00	SDDC VMW SW
	456-113-514	VCF SDDCMgr NSXAdv w/HZN ENT 100PK 5Y=UB		\$73,340.00		31%	\$50,604.60	T.0,000	\$18,335.00		\$0.00	70.00	\$0.00	\$18,335.00	SDDC VMW SW
	456-113-517	VCF SDDCMgr NSXAdv w/ HZN ENT 10PK 3Y=UB		\$7,334.00		31%	\$5,060.46		\$1,834.00		\$0.00	\$0.00	\$0.00	\$1,834.00	SDDC VMW SW
	456-113-518	VCF SDDCMgr NSXAdv w/ HZN ENT 10PK 4Y=UB		\$7,334.00	K	31%	\$5,060.46	\$1,980.00	\$1,834.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,834.00	SDDC VMW SW
	456-113-519	VCF SDDCMgr NSXAdv w/ HZN ENT 10PK 5Y=UB		\$7,334.00		31%	\$5,060.46		\$1,834.00					\$1,834.00	SDDC VMW SW
	456-113-522	VCF SDDCMgrNSXAdv w/o HZNENT 100PK 3Y=UB		\$14,090.00		31%	\$9,722.10		\$3,522.00		\$0.00		\$0.00	\$3.522.00	SDDC VMW SW
	456-113-523														
		VCF SDDCMgrNSXAdv w/o HZNENT 100PK 4Y=UB		\$14,090.00		31%	\$9,722.10		\$3,522.00		\$0.00			\$3,522.00	SDDC VMW SW
1	456-113-524	VCF SDDCMgrNSXAdv w/o HZNENT 100PK 5Y=UB		\$14,090.00		31%	\$9,722.10		\$3,522.00		\$0.00		\$0.00	\$3,522.00	SDDC VMW SW
i	456-113-527	VCF SDDCMgrNSXAdv w/o HZN ENT 10PK 3Y=UB		\$1,409.00		31%	\$972.21		\$352.00					\$352.00	SDDC VMW SW
	456-113-528	VCF SDDCMgrNSXAdv w/o HZN ENT 10PK 4Y=UB		\$1,409.00	K	31%	\$972.21	\$380.00	\$352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$352.00	SDDC VMW SW
O .		VCF SDDCMgrNSXAdv w/o HZN ENT 10PK 5Y=UB		\$1,409.00		31%	\$972.21		\$352.00		\$0.00		\$0.00	\$352.00	SDDC VMW SW

					NVP LEVEL 1		NVP MAINTENAN		PROSUPPOR			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
_	450 440 500	\/\https://www.com/com/com/com/com/com/com/com/com/com/		60 475 00	1	240/	64.000.70		LP		#0.00	LP		£4.544.00	CDDC VANA CW
5	456-113-532 456-113-533	VMware vCtr Srvr 6 Std vSphere 6 3Y=IA VMware vCtr Srvr 6 Std vSphere 6 4Y=IA		\$6,175.00 \$6,175.00		31% 31%	\$4,260.75 \$4,260.75		\$1,544.00 \$1,544.00					\$1,544.00 \$1,544.00	SDDC VMW SW SDDC VMW SW
5	456-113-534	VMware vCtr Srvr 6 Std vSphere 6 4 Y=IA  VMware vCtr Srvr 6 Std vSphere 6 5Y=IA		\$6,175.00		31%	\$4,260.75		\$1,544.00					\$1,544.00	SDDC VMW SW
5	456-113-537	VCF Upg VMw vCtr 6 Fnd - vCtr Srv 3Y=IA		\$5,104.00		31%	\$3,521.76		\$1,276.00					\$1,276.00	SDDC VMW SW
5	456-113-538	VCF Upg VMw vCtr 6 Fnd - vCtr Srv 4Y=IA		\$5,104.00		31%	\$3,521.76		\$1,276.00					\$1,276.00	SDDC VMW SW
5	456-113-539	VCF Upg VMw vCtr 6 Fnd - vCtr Srv 5Y=IA		\$5,104.00		31%	\$3,521.76		\$1,276.00					\$1,276.00	SDDC VMW SW
5	456-113-626	SDDC MGR for Desktop 100 Pack 3Y=ZA		\$3,085.00		31%	\$2,128.65		\$771.00					\$771.00	SDDC VMW SW
5	456-113-627	SDDC MGR for Desktop 100 Pack 31-2A SDDC MGR for Desktop 100 Pack 4Y=ZA		\$3,085.00		31%	\$2,128.65		\$771.00					\$771.00	SDDC VMW SW
5	456-113-628	SDDC MGR for Desktop 100 Pack 5Y=ZA		\$3,085.00		31%	\$2,128.65		\$771.00					\$771.00	SDDC VMW SW
5	456-113-629	SDDC MGR for Desktop 100 Pack 3Y=ZA		\$3,065.00		31%	\$2,126.00		\$771.00					\$77.00	SDDC VMW SW
5	456-113-630	SDDC MGR for Desktop 10 Pack 31-ZA SDDC MGR for Desktop 10 Pack 4Y=ZA		\$309.00		31%	\$213.21	\$83.00	\$77.00					\$77.00	SDDC VMW SW
-	456-113-631	SDDC MGR for Desktop 10 Pack 5Y=ZA		\$309.00		31%	\$213.21		\$77.00					\$77.00	SDDC VMW SW
	456-113-632	VCF for VDI:ENT 100 PK w/o Horiz 3Y=ZA		\$20,090.00		31%	\$13,862.10		\$5,022.00					\$5,022.00	SDDC VMW SW
,	456-113-633	VCF for VDI:ENT 100 PK w/o Horiz 4Y=ZA		\$20,090.00		31%	\$13,862.10		\$5,022.00					\$5,022.00	SDDC VMW SW
,	456-113-634	VCF for VDI:ENT 100 PK w/o Horiz 5Y=ZA		\$20,090.00		31%	\$13,862.10		\$5,022.00					\$5,022.00	SDDC VMW SW
	456-113-635	VCF for VDI:ENT 10 PK w/o Horiz 3Y=ZA		\$2,009.00		31%	\$1,386.21		\$502.00					\$502.00	SDDC VMW SW
	456-113-636	VCF for VDI:ENT 10 PK W/o Horiz 4Y=ZA		\$2,009.00		31%	\$1,386.21		\$502.00			\$0.00		\$502.00	SDDC VMW SW
-	456-113-637	VCF for VDI:ENT 10 PK w/o Horiz 5Y=ZA		\$2,009.00		31%	\$1,386.21		\$502.00					\$502.00	SDDC VMW SW
	456-113-638 456-113-639	VCF (Per CPU) Inteli Ops Suite 3Y=ZA		\$0.00		31% 31%	\$0.00		\$4,737.00					\$4,737.00	SDDC VMW SW SDDC VMW SW
		VCF (Per CPU) Inteli Ops Suite 4Y=ZA		\$0.00			70.00	+-,	\$4,737.00			\$0.00		\$4,737.00	
	456-113-640	VCF (Per CPU) Inteli Ops Suite 5Y=ZA		\$0.00		31%	\$0.00		\$4,737.00	\$0.00		\$0.00		\$4,737.00	SDDC VMW SW
	456-113-641 456-113-642	VCF PRV Cloud Suite with vSphere 3Y=ZA		\$0.00		31%	\$0.00 \$0.00		\$5,424.00					\$5,424.00 \$5,424.00	SDDC VMW SW
		VCF PRV Cloud Suite with vSphere 4Y=ZA		\$0.00		0170			\$5,424.00			\$0.00			SDDC VMW SW
	456-113-643	VCF PRV Cloud Suite with vSphere 5Y=ZA		\$0.00		31%	\$0.00		\$5,424.00					\$5,424.00	SDDC VMW SW
	456-113-644	VCF Inteli Ops Suite w/o vSphere 3Y=ZA		\$0.00		31%	\$0.00		\$3,776.00					\$3,776.00	SDDC VMW SW
	456-113-645	VCF Inteli Ops Suite w/o vSphere 4Y=ZA		\$0.00		31%	\$0.00		\$3,776.00					\$3,776.00	SDDC VMW SW
	456-113-646	VCF Inteli Ops Suite w/o vSphere 5Y=ZA		\$0.00		31%	\$0.00		\$3,776.00					\$3,776.00	SDDC VMW SW
	456-113-647	VCF PRV Cloud Suite w/o vSphere 3Y=ZA		\$0.00		31%	\$0.00		\$4,463.00					\$4,463.00	SDDC VMW SW
	456-113-648	VCF PRV Cloud Suite w/o vSphere 4Y=ZA		\$0.00		31%	\$0.00		\$4,463.00	\$0.00				\$4,463.00	SDDC VMW SW
	456-113-649	VCF PRV Cloud Suite w/o vSphere 5Y=ZA		\$0.00		31%	\$0.00		\$4,463.00	\$0.00				\$4,463.00	SDDC VMW SW
	456-113-650	VCF Standard (Per CPU) 3Y=ZA		\$17,795.00		31%	\$12,278.55		\$4,449.00					\$4,449.00	SDDC VMW SW
	456-113-651	VCF Standard (Per CPU) 4Y=ZA		\$17,795.00		31%	\$12,278.55		\$4,449.00					\$4,449.00	SDDC VMW SW
	456-113-652	VCF Standard (Per CPU) 5Y=ZA		\$17,795.00		31%	\$12,278.55		\$4,449.00					\$4,449.00	SDDC VMW SW
	456-113-653	VCF Advanced (Per CPU) 3Y=ZA		\$20,795.00		31%	\$14,348.55		\$5,199.00	\$0.00				\$5,199.00	SDDC VMW SW
	456-113-654	VCF Advanced (Per CPU) 4Y=ZA		\$20,795.00		31%	\$14,348.55		\$5,199.00					\$5,199.00	SDDC VMW SW
	456-113-655	VCF Advanced (Per CPU) 5Y=ZA		\$20,795.00	) K	31%	\$14,348.55		\$5,199.00	\$0.00				\$5,199.00	SDDC VMW SW
	456-113-656	VCF Enterprise (Per CPU) 3Y=ZA		\$23,995.00		31%	\$16,556.55		\$5,999.00	\$0.00				\$5,999.00	SDDC VMW SW
	456-113-657	VCF Enterprise (Per CPU) 4Y=ZA		\$23,995.00		31%	\$16,556.55		\$5,999.00	\$0.00				\$5,999.00	SDDC VMW SW
	456-113-658	VCF Enterprise (Per CPU) 5Y=ZA		\$23,995.00		31%	\$16,556.55		\$5,999.00	\$0.00				\$5,999.00	SDDC VMW SW
	456-113-667	VMware Cloud Foundation Basic UPG 1Y=ZA		\$13,135.00	K	31%	\$9,063.15	\$3,546.00	\$3,284.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,284.00	SDDC VMW SW
	456-113-668	VMware Cloud Foundation Basic UPG 2Y=ZA		\$13,135.00	K	31%	\$9,063.15		\$3,284.00			\$0.00		\$3,284.00	SDDC VMW SW
	456-113-669	VMware Cloud Foundation Basic UPG 3Y=ZA		\$13,135.00	K	31%	\$9,063.15	\$3,546.00	\$3,284.00				\$0.00	\$3,284.00	SDDC VMW SW
	456-113-670	VMware Cloud Foundation Basic UPG 4Y=ZA		\$13,135.00	K	31%	\$9,063.15	\$3,546.00	\$3,284.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,284.00	SDDC VMW SW
	456-113-671	VMware Cloud Foundation Basic UPG 5Y=ZA		\$13,135.00	K	31%	\$9,063.15		\$3,284.00	\$0.00		\$0.00	\$0.00	\$3,284.00	SDDC VMW SW
	456-113-672	UPG of vSphere to VCF Basic UPG 1Y=ZA		\$9,645.00		31%	\$6,655.05		\$2,411.00	\$0.00		\$0.00		\$2,411.00	SDDC VMW SW
	456-113-673	UPG of vSphere to VCF Basic UPG 2Y=ZA		\$9,645.00		31%	\$6,655.05		\$2,411.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,411.00	SDDC VMW SW
	456-113-674	UPG of vSphere to VCF Basic UPG 3Y=ZA		\$9,645.00		31%	\$6,655.05		\$2,411.00					\$2,411.00	SDDC VMW SW
	456-113-675	UPG of vSphere to VCF Basic UPG 4Y=ZA		\$9,645.00	K	31%	\$6,655.05	\$2,604.00	\$2,411.00		\$0.00	\$0.00	\$0.00	\$2,411.00	SDDC VMW SW
	456-113-676	UPG of vSphere to VCF Basic UPG 5Y=ZA		\$9,645.00	) K	31%	\$6,655.05	\$2,604.00	\$2,411.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,411.00	SDDC VMW SW
	456-113-677	VCF SDMGR NSXAdv w/HZN ENT 100PK U 1Y=UB		\$73,340.00		31%	\$50,604.60		\$18,335.00					\$18,335.00	SDDC VMW SW
	456-113-678	VCF SDMGR NSXAdv w/HZN ENT 100PK U 2Y=UB		\$73,340.00		31%	\$50,604.60		\$18,335.00	\$0.00				\$18,335.00	SDDC VMW SW
	456-113-679	VCF SDMGR NSXAdv w/HZN ENT 100PK U 3Y=UB		\$73,340.00	K	31%	\$50,604.60		\$18,335.00	\$0.00		\$0.00	\$0.00	\$18,335.00	SDDC VMW SW
	456-113-680	VCF SDMGR NSXAdv w/HZN ENT 100PK U 4Y=UB		\$73,340.00	K	31%	\$50,604.60	\$19,802.00	\$18,335.00	\$0.00	\$0.00	\$0.00		\$18,335.00	SDDC VMW SW
	456-113-681	VCF SDMGR NSXAdv w/HZN ENT 100PK U 5Y=UB		\$73,340.00		31%	\$50,604.60	\$19,802.00	\$18,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,335.00	SDDC VMW SW
	456-113-682	VCF SDMGR NSXAdv w/HZN ENT 10PK U 1Y=UB		\$7,334.00		31%	\$5,060.46		\$1,834.00	\$0.00			\$0.00	\$1,834.00	SDDC VMW SW
	456-113-683	VCF SDMGR NSXAdv w/HZN ENT 10PK U 2Y=UB		\$7,334.00	K	31%	\$5,060.46		\$1,834.00	\$0.00			\$0.00	\$1,834.00	SDDC VMW SW
	456-113-684	VCF SDMGR NSXAdv w/HZN ENT 10PK U 3Y=UB		\$7,334.00		31%	\$5,060.46		\$1,834.00	\$0.00			\$0.00	\$1,834.00	SDDC VMW SW
	456-113-685	VCF SDMGR NSXAdv w/HZN ENT 10PK U 4Y=UB		\$7,334.00	K	31%	\$5,060.46	\$1,980.00	\$1,834.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,834.00	SDDC VMW SW
	456-113-686	VCF SDMGR NSXAdv w/HZN ENT 10PK U 5Y=UB		\$7,334.00		31%	\$5,060.46		\$1,834.00					\$1,834.00	SDDC VMW SW
	456-113-687	VCF SDMgrNSXAdv w/o HZNENT 100PK U 1Y=UB		\$14,090.00		31%	\$9,722.10		\$3,522.00			\$0.00		\$3,522.00	SDDC VMW SW
	456-113-688	VCF SDMgrNSXAdv w/o HZNENT 100PK U 2Y=UB		\$14,090.00		31%	\$9,722.10		\$3,522.00	\$0.00	\$0.00	\$0.00		\$3,522.00	SDDC VMW SW
	456-113-689	VCF SDMgrNSXAdv w/o HZNENT 100PK U 3Y=UB		\$14,090.00	K	31%	\$9,722.10	\$3,804.00	\$3,522.00	\$0.00			\$0.00	\$3,522.00	SDDC VMW SW
	456-113-690	VCF SDMgrNSXAdv w/o HZNENT 100PK U 4Y=UB		\$14,090.00		31%	\$9,722.10		\$3,522.00					\$3,522.00	SDDC VMW SW
	456-113-691	VCF SDMgrNSXAdv w/o HZNENT 100PK U 5Y=UB		\$14,090.00		31%	\$9,722.10		\$3,522.00					\$3,522.00	SDDC VMW SW
	456-113-692	VCF SDMgrNSXAdv w/o HZN ENT 10PK U 1Y=UB		\$1,409.00		31%	\$972.21		\$352.00					\$352.00	SDDC VMW SW
	456-113-693	VCF SDMgrNSXAdv w/o HZN ENT 10PK U 2Y=UB		\$1,409.00		31%	\$972.21		\$352.00					\$352.00	SDDC VMW SW
	456-113-694	VCF SDMgrNSXAdv w/o HZN ENT 10PK U 3Y=UB		\$1,409.00		31%	\$972.21		\$352.00					\$352.00	SDDC VMW SW
	456-113-695	VCF SDMgrNSXAdv w/o HZN ENT 10PK U 4Y=UB		\$1,409.00		31%	\$972.21		\$352.00					\$352.00	SDDC VMW SW
	456-113-696	VCF SDMgNSXAdv w/o HZN ENT 10PK U 5Y=UB		\$1,409.00		31%	\$972.21		\$352.00	\$0.00		\$0.00		\$352.00	SDDC VMW SW
	456-113-697	VMware vCtr Srvr 6 Std vSphere 6 U 1Y=IA		\$6,175.00		31%	\$4,260.75		\$1,544.00					\$1,544.00	SDDC VMW SW
	456-113-698	VMware vCtr Srvr 6 Std vSphere 6 U 2Y=IA		\$6,175.00		31%	\$4,260.75		\$1,544.00					\$1,544.00	SDDC VMW SW
	456-113-699	VMware vCtr Srvr 6 Std vSphere 6 U 2Y=IA  VMware vCtr Srvr 6 Std vSphere 6 U 3Y=IA		\$6,175.00		31%	\$4,260.75		\$1,544.00					\$1,544.00	SDDC VMW SW
	456-113-699 456-113-700	VMware vCtr Srvr 6 Std vSphere 6 U 3Y=IA  VMware vCtr Srvr 6 Std vSphere 6 U 4Y=IA		\$6,175.00		31%	\$4,260.75		\$1,544.00 \$1,544.00					\$1,544.00 \$1,544.00	SDDC VMW SW SDDC VMW SW
	456-113-701	VMware vCtr Srvr 6 Std vSphere 6 U 4Y=IA  VMware vCtr Srvr 6 Std vSphere 6 U 5Y=IA		\$6,175.00		31%	\$4,260.75		\$1,544.00					\$1,544.00	SDDC VMW SW
	456-113-701 456-113-702	VCF Upg VM vCtr 6 Fnd - vCtr Srv U 1Y=IA		\$6,175.00 \$5.104.00		31%	\$4,260.75		\$1,544.00 \$1,276.00					\$1,544.00 \$1.276.00	SDDC VMW SW SDDC VMW SW
	456-113-703	VCF Upg VM vCtr 6 Fnd - vCtr Srv U 2Y=IA		\$5,104.00		31%	\$3,521.76		\$1,276.00			\$0.00		\$1,276.00	SDDC VMW SW
	456-113-704	VCF Upg VM vCtr 6 Fnd - vCtr Srv U 3Y=IA		\$5,104.00		31%	\$3,521.76		\$1,276.00					\$1,276.00	SDDC VMW SW
	456-113-705	VCF Upg VM vCtr 6 Fnd - vCtr Srv U 4Y=IA		\$5,104.00		31%	\$3,521.76		\$1,276.00					\$1,276.00	SDDC VMW SW
	456-113-706	VCF Upg VM vCtr 6 Fnd - vCtr Srv U 5Y=IA		\$5,104.00		31%	\$3,521.76		\$1,276.00					\$1,276.00	SDDC VMW SW
	456-113-707	SDDC MGR for Desktop 100 Pack 1Y UPG=UB		\$3,085.00	) K	31%	\$2,128.65	\$833.00	\$771.00	\$0.00	\$0.00	\$0.00	\$0.00	\$771.00	SDDC VMW SW

					NVP LEVEL 1		INVP IVIAINTENAN	CE AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	456-113-708	SDDC MGR for Desktop 100 Pack 2Y UPG=UB		\$3,085.00	K	31%	\$2,128.65	\$833.00	<b>LP</b> \$771.00	\$0.00	\$0.00	\$0.00		\$771.00	SDDC VMW SW
5	456-113-709	SDDC MGR for Desktop 100 Pack 3Y UPG=UB		\$3,085.00		31%	\$2,128.65		\$771.00					\$771.00	SDDC VMW SW
5	456-113-710	SDDC MGR for Desktop 100 Pack 4Y UPG=UB		\$3,085.00		31%	\$2,128.65		\$771.00					\$771.00	SDDC VMW SW
5	456-113-711	SDDC MGR for Desktop 100 Pack 5Y UPG=UB		\$3,085.00		31%	\$2,128.65		\$771.00					\$771.00	SDDC VMW SW
5	456-113-712	SDDC MGR for Desktop 10 Pack 1Y UPG=UB		\$309.00		31%	\$213.21		\$77.00			\$0.00		\$77.00	SDDC VMW SW
5	456-113-713	SDDC MGR for Desktop 10 Pack 2Y UPG=UB		\$309.00		31%	\$213.21		\$77.00					\$77.00	SDDC VMW SW
5	456-113-714	SDDC MGR for Desktop 10 Pack 3Y UPG=UB		\$309.00		31%	\$213.21		\$77.00					\$77.00	SDDC VMW SW
5	456-113-715	SDDC MGR for Desktop 10 Pack 4Y UPG=UB		\$309.00		31%	\$213.21		\$77.00					\$77.00	SDDC VMW SW
5	456-113-716	SDDC MGR for Desktop 10 Pack 5Y UPG=UB		\$309.00		31%	\$213.21		\$77.00					\$77.00	SDDC VMW SW
5	456-113-717 456-113-718	VCF for VDI:ENT 100 PK w/o Horiz 1Y U=ZA VCF for VDI:ENT 100 PK w/o Horiz 2Y U=ZA		\$20,090.00 \$20,090.00		31% 31%	\$13,862.10 \$13,862.10		\$5,022.00					\$5,022.00 \$5,022.00	SDDC VMW SW SDDC VMW SW
5	456-113-719	VCF for VDI:ENT 100 PK w/o Horiz 3Y U=ZA		\$20,090.00		31%	\$13,862.10		\$5,022.00 \$5,022.00					\$5,022.00	SDDC VMW SW
5	456-113-720	VCF for VDI:ENT 100 PK w/o Horiz 4Y U=ZA		\$20,090.00		31%	\$13,862.10		\$5,022.00					\$5,022.00	SDDC VMW SW
5	456-113-721	VCF for VDI:ENT 100 PK w/o Horiz 5Y U=ZA		\$20,090.00		31%	\$13,862.10		\$5,022.00					\$5,022.00	SDDC VMW SW
5	456-113-722	VCF for VDI:ENT 10 PK w/o Horiz 1Y U=ZA		\$2,009.00		31%	\$1,386.21		\$502.00					\$502.00	SDDC VMW SW
5	456-113-723	VCF for VDI:ENT 10 PK w/o Horiz 2Y U=ZA		\$2,009.00		31%	\$1,386.21		\$502.00					\$502.00	SDDC VMW SW
5	456-113-724	VCF for VDI:ENT 10 PK w/o Horiz 3Y U=ZA		\$2,009.00		31%	\$1,386.21		\$502.00					\$502.00	SDDC VMW SW
5	456-113-725	VCF for VDI:ENT 10 PK w/o Horiz 4Y U=ZA		\$2,009.00		31%	\$1,386.21		\$502.00		\$0.00	\$0.00	\$0.00	\$502.00	SDDC VMW SW
5	456-113-726	VCF for VDI:ENT 10 PK w/o Horiz 5Y U=ZA		\$2,009.00	K	31%	\$1,386.21	\$542.00	\$502.00	\$0.00	\$0.00	\$0.00	\$0.00	\$502.00	SDDC VMW SW
5	456-113-727	VCF Standard (Per CPU) 1Y UPG=ZA		\$17,795.00		31%	\$12,278.55	\$4,805.00	\$4,449.00	\$0.00	\$0.00	\$0.00		\$4,449.00	SDDC VMW SW
5	456-113-728	VCF Standard (Per CPU) 2Y UPG=ZA		\$17,795.00	K	31%	\$12,278.55	\$4,805.00	\$4,449.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,449.00	SDDC VMW SW
5	456-113-729	VCF Standard (Per CPU) 3Y UPG=ZA		\$17,795.00		31%	\$12,278.55		\$4,449.00					\$4,449.00	SDDC VMW SW
5	456-113-730	VCF Standard (Per CPU) 4Y UPG=ZA		\$17,795.00		31%	\$12,278.55		\$4,449.00	\$0.00		\$0.00			SDDC VMW SW
5	456-113-731	VCF Standard (Per CPU) 5Y UPG=ZA		\$17,795.00		31%	\$12,278.55		\$4,449.00	\$0.00				\$4,449.00	SDDC VMW SW
5	456-113-732	VCF Advanced (Per CPU) 1Y UPG=ZA		\$20,795.00		31%	\$14,348.55		\$5,199.00	\$0.00				\$5,199.00	SDDC VMW SW
5	456-113-733	VCF Advanced (Per CPU) 2Y UPG=ZA		\$20,795.00		31%	\$14,348.55		\$5,199.00	\$0.00					SDDC VMW SW
5	456-113-734	VCF Advanced (Per CPU) 3Y UPG=ZA		\$20,795.00		31%	\$14,348.55		\$5,199.00					\$5,199.00	SDDC VMW SW
5	456-113-735 456-113-736	VCF Advanced (Per CPU) 4Y UPG=ZA VCF Advanced (Per CPU) 5Y UPG=ZA		\$20,795.00 \$20,795.00		31% 31%	\$14,348.55 \$14.348.55		\$5,199.00 \$5,199.00	\$0.00 \$0.00				\$5,199.00 \$5,199.00	SDDC VMW SW SDDC VMW SW
5	456-113-737	VCF Advanced (Per CPU) 31 GPG-ZA VCF Enterprise (Per CPU) 1Y UPG=ZA		\$20,795.00		31%	\$16,556.55		\$5,199.00	\$0.00				\$5,199.00	SDDC VMW SW
5	456-113-738	VCF Enterprise (Per CPU) 2Y UPG=ZA		\$23,995.00		31%	\$16,556.55		\$5,999.00				70.00	\$5,999.00	SDDC VMW SW
5	456-113-739	VCF Enterprise (Per CPU) 3Y UPG=ZA		\$23,995.00		31%	\$16,556.55		\$5,999.00					\$5,999.00	SDDC VMW SW
5	456-113-740	VCF Enterprise (Per CPU) 4Y UPG=ZA		\$23,995.00		31%	\$16,556.55		\$5,999.00	\$0.00				\$5,999.00	SDDC VMW SW
5	456-113-741	VCF Enterprise (Per CPU) 5Y UPG=ZA		\$23,995.00		31%	\$16,556.55		\$5,999.00					\$5,999.00	SDDC VMW SW
5	456-113-754	SDDC MGR for Desktop 100 Pack 1Y=ZA		\$3,085.00		31%	\$2,128.65		\$771.00	\$0.00				\$771.00	SDDC VMW SW
5	456-113-755	SDDC MGR for Desktop 100 Pack 2Y=ZA		\$3,085.00		31%	\$2,128.65		\$771.00			\$0.00		\$771.00	SDDC VMW SW
5	456-113-756	SDDC MGR for Desktop 10 Pack 1Y=ZA		\$309.00		31%	\$213.21		\$77.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.00	SDDC VMW SW
5	456-113-757	SDDC MGR for Desktop 10 Pack 2Y=ZA		\$309.00		31%	\$213.21		\$77.00	\$0.00				\$77.00	SDDC VMW SW
5	456-113-758	VCF for VDI:ENT 100 PK w/o Horiz 1Y=ZA		\$20,090.00		31%	\$13,862.10		\$5,022.00	\$0.00				\$5,022.00	SDDC VMW SW
5	456-113-759	VCF for VDI:ENT 100 PK w/o Horiz 2Y=ZA		\$20,090.00		31%	\$13,862.10		\$5,022.00					\$5,022.00	SDDC VMW SW
5	456-113-760	VCF for VDI:ENT 10 PK w/o Horiz 1Y=ZA		\$2,009.00		31%	\$1,386.21		\$502.00					\$502.00	SDDC VMW SW
5	456-113-761	VCF for VDI:ENT 10 PK w/o Horiz 2Y=ZA		\$2,009.00		31%	\$1,386.21		\$502.00					\$502.00	SDDC VMW SW
5	456-113-762	VCF Standard (Per CPU) 1Y=ZA		\$17,795.00		31%	\$12,278.55		\$4,449.00					\$4,449.00	SDDC VMW SW
5	456-113-763 456-113-764	VCF Standard (Per CPU) 2Y=ZA VCF Advanced (Per CPU) 1Y=ZA		\$17,795.00 \$20,795.00		31% 31%	\$12,278.55 \$14.348.55		\$4,449.00 \$5,199.00	\$0.00 \$0.00		\$0.00 \$0.00		\$4,449.00 \$5,199.00	SDDC VMW SW SDDC VMW SW
5	456-113-765	VCF Advanced (Per CPU) 1Y=ZA VCF Advanced (Per CPU) 2Y=ZA		\$20,795.00		31%	\$14,348.55		\$5,199.00 \$5,199.00				70.00	\$5,199.00	SDDC VMW SW SDDC VMW SW
5	456-113-766	VCF Advanced (Fet CPU) 21-2A VCF Enterprise (Per CPU) 1Y=ZA		\$20,795.00		31%	\$16,556.55		\$5,199.00	\$0.00				\$5,199.00	SDDC VMW SW
5	456-113-767	VCF Enterprise (Per CPU) 2Y=ZA		\$23,995.00		31%	\$16,556.55		\$5,999.00					\$5,999.00	SDDC VMW SW
5	456-113-891	VxRail VCF vSphere+VSAN to VCFSTD 1YR=IG		\$8,495.00		31%	\$5.861.55		\$2,124.00					\$2,124.00	VXRAIL SOFTWARE
5	456-113-892	VxRail VCF vSphere+VSAN to VCFSTD 2YR=IG		\$8,495.00		31%	\$5,861.55	\$2,294.00	\$2,124.00	\$1,869.00	\$0.00	\$0.00	\$0.00	\$2,124.00	VXRAIL SOFTWARE
5	456-113-893	VxRail VCF vSphere+VSAN to VCFSTD 3YR=IG		\$8,495.00		31%	\$5,861.55		\$2,124.00	\$1,869.00				\$2,124.00	VXRAIL SOFTWARE
5	456-113-894	VxRail VCF vSphere+VSAN to VCFSTD 4YR=IG		\$8,495.00	K	31%	\$5,861.55	\$2,294.00	\$2,124.00	\$1,869.00		\$0.00	\$0.00	\$2,124.00	VXRAIL SOFTWARE
5	456-113-895	VxRail VCF vSphere+VSAN to VCFSTD 5YR=IG		\$8,495.00	K	31%	\$5,861.55	\$2,294.00	\$2,124.00	\$1,869.00	\$0.00			\$2,124.00	VXRAIL SOFTWARE
5	456-113-896	VxRail VCF vSphere+VSAN to VCFADV 1YR=IG		\$17,395.00		31%	\$12,002.55		\$4,349.00					\$4,349.00	VXRAIL SOFTWARE
5	456-113-897	VxRail VCF vSphere+VSAN to VCFADV 2YR=IG		\$17,395.00		31%	\$12,002.55		\$4,349.00				70.00	\$4,349.00	VXRAIL SOFTWARE
5	456-113-898	VxRail VCF vSphere+VSAN to VCFADV 3YR=IG		\$17,395.00		31%	\$12,002.55		\$4,349.00					\$4,349.00	VXRAIL SOFTWARE
	456-113-899	VxRail VCF vSphere+VSAN to VCFADV 4YR=IG		\$17,395.00		31%	\$12,002.55		\$4,349.00			\$0.00		\$4,349.00	VXRAIL SOFTWARE
	456-113-900	VxRail VCF vSphere+VSAN to VCFADV 5YR=IG		\$17,395.00		31%	\$12,002.55		\$4,349.00					\$4,349.00	VXRAIL SOFTWARE
:	456-113-901 456-113-902	VxRail VCF vSphere+VSAN to VCF ENT1YR=IG VxRail VCF vSphere+VSAN to VCF ENT2YR=IG		\$19,595.00 \$19.595.00		31% 31%	\$13,520.55 \$13.520.55		\$4,899.00 \$4.899.00	\$4,311.00				\$4,899.00 \$4.899.00	VXRAIL SOFTWARE VXRAIL SOFTWARE
:	456-113-902 456-113-903	VxRail VCF vSphere+VSAN to VCF ENT2YR=IG  VxRail VCF vSphere+VSAN to VCF ENT3YR=IG		\$19,595.00 \$19,595.00		31%	\$13,520.55 \$13.520.55		\$4,899.00 \$4.899.00	\$4,311.00 \$4,311.00		\$0.00 \$0.00		\$4,899.00 \$4.899.00	VXRAIL SOFTWARE VXRAIL SOFTWARE
,	456-113-904	VxRail VCF vSphere+VSAN to VCF ENT3YR=IG VxRail VCF vSphere+VSAN to VCF ENT4YR=IG		\$19,595.00		31%	\$13,520.55		\$4,899.00					\$4,899.00	VXRAIL SOFTWARE  VXRAIL SOFTWARE
5	456-113-905	VxRail VCF vSphere+VSAN to VCF ENT4TR=IG  VxRail VCF vSphere+VSAN to VCF ENT5YR=IG		\$19,595.00		31%	\$13,520.55		\$4,899.00					\$4,899.00	VXRAIL SOFTWARE
5	456-114-007	VxR vSAN Upg from Std to Ent 1Yr Mtn=IG		\$3,399.00		31%	\$2,345.31		\$850.00					\$850.00	VXRAIL SOFTWARE
	456-114-008	VxR vSAN Upg from Std to Ent 2Yr Mtn=IG		\$3,399.00		31%	\$2,345.31		\$850.00					\$850.00	VXRAIL SOFTWARE
5	456-114-009	VxR vSAN Upg from Std to Ent 3Yr Mtn=IG		\$3,399.00		31%	\$2,345.31	\$918.00	\$850.00	\$748.00	\$0.00		\$0.00	\$850.00	VXRAIL SOFTWARE
5	456-114-010	VxR vSAN Upg from Std to Ent 4Yr Mtn=IG		\$3,399.00	K	31%	\$2,345.31	\$918.00	\$850.00	\$748.00	\$0.00	\$0.00	\$0.00	\$850.00	VXRAIL SOFTWARE
5	456-114-011	VxR vSAN Upg from Std to Ent 5Yr Mtn=IG		\$3,399.00		31%	\$2,345.31		\$850.00			\$0.00	\$0.00	\$850.00	VXRAIL SOFTWARE
5	456-114-012	VxR vSAN Upg from Std to Adv 1Yr Mtn=IG		\$1,705.00		31%	\$1,176.45		\$426.00	\$375.00		\$0.00		\$426.00	VXRAIL SOFTWARE
5	456-114-013	VxR vSAN Upg from Std to Adv 2Yr Mtn=IG		\$1,705.00		31%	\$1,176.45		\$426.00					\$426.00	VXRAIL SOFTWARE
5	456-114-014	VxR vSAN Upg from Std to Adv 3Yr Mtn=IG		\$1,705.00		31%	\$1,176.45		\$426.00				70.00	\$426.00	VXRAIL SOFTWARE
5	456-114-015	VxR vSAN Upg from Std to Adv 4Yr Mtn=IG		\$1,705.00		31%	\$1,176.45		\$426.00				\$0.00	\$426.00	VXRAIL SOFTWARE
5	456-114-016	VxR vSAN Upg from Std to Adv 5Yr Mtn=IG		\$1,705.00		31%	\$1,176.45		\$426.00					\$426.00	VXRAIL SOFTWARE
5	456-114-017	VxR vSAN Upg from Adv to Ent 1Yr Mtn=IG		\$1,694.00		31%	\$1,168.86		\$424.00					\$424.00	VXRAIL SOFTWARE
5	456-114-018	VxR vSAN Upg from Adv to Ent 2Yr Mtn=IG		\$1,694.00		31%	\$1,168.86		\$424.00	\$373.00				\$424.00	VXRAIL SOFTWARE
5	456-114-019	VxR vSAN Upg from Adv to Ent 3Yr Mtn=IG		\$1,694.00		31%	\$1,168.86		\$424.00					\$424.00	VXRAIL SOFTWARE
5	456-114-020	VxR vSAN Upg from Adv to Ent 4Yr Mtn=IG		\$1,694.00		31%	\$1,168.86		\$424.00					\$424.00	VXRAIL SOFTWARE
5	456-114-021 456-114-022	VxR vSAN Upg from Adv to Ent 5Yr Mtn=IG VxR vSphere Basic, 1Yr Mtn=IG		\$1,694.00 \$519.00		31% 31%	\$1,168.86 \$358.11		\$424.00 \$130.00					\$424.00 \$130.00	VXRAIL SOFTWARE VXRAIL SOFTWARE
J	456-114-022 456-114-023	VXR vSphere Basic, 1Yr Mtn=IG VXR vSphere Basic, 2Yr Mtn=IG		\$519.00 \$519.00		31%	\$358.11		\$130.00 \$130.00			\$0.00		\$130.00 \$130.00	VXRAIL SOFTWARE  VXRAIL SOFTWARE

					NVP LEVEL 1				PROSUPPOR			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTI
5	456-114-024	VxR vSphere Basic, 3Yr Mtn=IG		\$519.00	) K	31%	\$358.11		LP \$130.00		\$0.00	LP \$0.00	\$0.00	\$130.00	VXRAIL SOFTWARE
5	456-114-025	VxR vSphere Basic, 311 Mtn=IG		\$519.00		31%	\$358.11		\$130.00					\$130.00	VXRAIL SOFTWARE  VXRAIL SOFTWARE
-	456-114-026	VxR vSphere Basic, 5Yr Mtn=IG		\$519.00		31%	\$358.11		\$130.00					\$130.00	
5	456-114-036	VxR Upg vSphere Basic, 1Yr Mtn=IG		\$519.00		31%	\$358.11		\$130.00					\$130.00	VXRAIL UPG SOFTWARE
5	456-114-037			\$519.00		31%	\$358.11		\$130.00	\$114.00	\$0.00		\$0.00	\$130.00	
5		VxR Upg vSphere Basic, 2Yr Mtn=IG													VXRAIL UPG SOFTWARE
5	456-114-038	VxR Upg vSphere Basic, 3Yr Mtn=IG		\$519.00		31%	\$358.11		\$130.00					\$130.00	VXRAIL UPG SOFTWARE
5	456-114-039	VxR Upg vSphere Basic, 4Yr Mtn=IG		\$519.00		31%	\$358.11		\$130.00					\$130.00	
5	456-114-040	VxR Upg vSphere Basic, 5Yr Mtn=IG		\$519.00		31%	\$358.11		\$130.00					\$130.00	VXRAIL UPG SOFTWARE
5	456-114-042	VxRail VMware vSAN Ent+ 1Y Maint=IG		\$0.00		31%	\$0.00		\$0.00	\$0.00				\$0.00	VXRAIL SOFTWARE
5	456-114-043	VxRail VMware vSAN Ent+ 2Y Maint=IG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VXRAIL SOFTWARE
5	456-114-044	VxRail VMware vSAN Ent+ 3Y Maint=IG		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	456-114-045	VxRail VMware vSAN Ent+ 4Y Maint=IG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	456-114-046	VxRail VMware vSAN Ent+ 5Y Maint=IG		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	456-114-047	VxRail VMware vSANEnt to Ent+ 1YMaint=IG		\$3,239.00	) K	31%	\$2,234.91		\$810.00					\$810.00	VXRAIL SOFTWARE
5	456-114-048	VxRail VMware vSANEnt to Ent+ 2YMaint=IG		\$3,239.00		31%	\$2,234.91		\$810.00				\$0.00	\$810.00	VXRAIL SOFTWARE
_	456-114-049	VxRail VMware vSANEnt to Ent+ 3YMaint=IG		\$3,239.00		31%	\$2,234.91		\$810.00					\$810.00	
5	456-114-050	VxRail VMware vSANEnt to Ent+ 4YMaint=IG		\$3,239.00		31%	\$2,234.91		\$810.00	\$713.00		\$0.00	\$0.00	\$810.00	VXRAIL SOFTWARE  VXRAIL SOFTWARE
5															
5	456-114-051	VxRail VMware vSANEnt to Ent+ 5YMaint=IG		\$3,239.00		31%	\$2,234.91		\$810.00					\$810.00	VXRAIL SOFTWARE
5	456-114-052	VxRail VMware vSANAdv to Ent+ 1YMaint=IG		\$4,277.00		31%	\$2,951.13		\$1,069.00					\$1,069.00	VXRAIL SOFTWARE
5	456-114-053	VxRail VMware vSANAdv to Ent+ 2YMaint=IG		\$4,277.00		31%	\$2,951.13	7.,	\$1,069.00	\$941.00	\$0.00			\$1,069.00	VXRAIL SOFTWARE
5	456-114-054	VxRail VMware vSANAdv to Ent+ 3YMaint=IG		\$4,277.00		31%	\$2,951.13		\$1,069.00			\$0.00			VXRAIL SOFTWARE
5	456-114-055	VxRail VMware vSANAdv to Ent+ 4YMaint=IG		\$4,277.00	K	31%	\$2,951.13		\$1,069.00					\$1,069.00	VXRAIL SOFTWARE
5	456-114-056	VxRail VMware vSANAdv to Ent+ 5YMaint=IG		\$4,277.00		31%	\$2,951.13	\$1,155.00	\$1,069.00			\$0.00	\$0.00	\$1,069.00	VXRAIL SOFTWARE
5	456-114-057	VxRail VMware vSANStd to Ent+ 1YMaint=IG		\$6,237.00		31%	\$4,303.53		\$1,559.00		\$0.00	\$0.00	\$0.00	\$1,559.00	VXRAIL SOFTWARE
5	456-114-058	VxRail VMware vSANStd to Ent+ 2YMaint=IG		\$6,237.00		31%	\$4,303.53		\$1,559.00			\$0.00	\$0.00	\$1,559.00	VXRAIL SOFTWARE
5	456-114-059	VxRail VMware vSANStd to Ent+ 3YMaint=IG		\$6,237.00		31%	\$4,303.53		\$1,559.00		\$0.00			\$1,559.00	VXRAIL SOFTWARE
	456-114-060	VxRail VMware vSANStd to Ent+ 4YMaint=IG		\$6,237.00		31%	\$4,303.53		\$1,559.00					\$1,559.00	
	456-114-060	VxRail VMware vSANStd to Ent+ 4YMaint=IG  VxRail VMware vSANStd to Ent+ 5YMaint=IG		\$6,237.00		31%	\$4,303.53		\$1,559.00					\$1,559.00	VXRAIL SOFTWARE  VXRAIL SOFTWARE
	456-114-061 456-114-085					31%	\$4,303.53 \$5.520.00		\$1,559.00 \$1.840.00					\$1,559.00 \$1.840.00	
)		Secure VM Key Mgmt over KMIP Tier 1=IA		\$8,000.00						\$0.00			\$0.00		CLOUDLINK
5	456-114-086	Secure VM Key Mgmt over KMIP Tier 2=IA		\$6,400.00		31%	\$4,416.00		\$1,472.00				\$0.00	\$1,472.00	CLOUDLINK
	456-114-087	Secure VM Key Mgmt over KMIP Tier 3=IA		\$4,800.00		31%	\$3,312.00		\$1,104.00					\$1,104.00	
	456-114-088	Secure VM Key Mgmt over KMIP Tier 4=IA		\$3,200.00	) K	31%	\$2,208.00	\$800.00	\$736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$736.00	CLOUDLINK
	456-114-095	Secure VM Encrypt Containers Tier 1=IA		\$120,000.00	) K	31%	\$82,800.00	\$30,000.00	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,600.00	CLOUDLINK
	456-114-096	Secure VM Encrypt Containers Tier 2=IA		\$96,000.00	K	31%	\$66,240.00	\$24,000.00	\$22,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,080.00	CLOUDLINK
	456-114-097	Secure VM Encrypt Containers Tier 3=IA		\$84,000.00		31%	\$57,960.00		\$19,320.00				\$0.00	\$19,320.00	
	456-114-098	Secure VM Encrypt Containers Tier 4=IA		\$76,000.00	K	31%	\$52,440.00		\$17,480.00					\$17,480.00	CLOUDLINK
	458-000-999	Secure VM SecVM Term		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	CLOUDLINK
	458-001-000	Secure VM SecVM Pernetual		\$0.00		31%	\$0.00		\$0.00					\$0.00	CLOUDLINK
						31%	\$0.00			\$0.00			\$0.00		
	458-001-880	Secure VM SecVM for CPD HW Perpetual		\$0.00					\$0.00					\$0.00	CLOUDLINK
	458-002-010	Secure VM KMIP Client Perpetual		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	CLOUDLINK
,	458-002-012	Secure VM SecVM Perp HCP Bundle		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	CLOUDLINK
5	458-002-204	HCIA NP VxRail vSphere Software		\$0.00		31%	\$0.00		\$0.00					\$0.00	
	458-002-205	HCIA UP VxRail vSphere Software		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
	458-002-340	Secure VM SED Perp Tier 1=IA		\$1,250.00	) K	31%	\$862.50	\$312.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00	CLOUDLINK
	458-002-361	Secure VM SED Perp Tier 2=IA		\$1,000.00	K	31%	\$690.00	\$250.00	\$230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.00	CLOUDLINK
	458-002-362	Secure VM SED Perp Tier 3=IA		\$750.00	) K	31%	\$517.50	\$188.00	\$172.00	\$0.00	\$0.00	\$0.00	\$0.00	\$172.00	CLOUDLINK
	458-002-363	Secure VM SED Perp Tier 4=IA		\$500.00		31%	\$345.00		\$115.00				\$0.00	\$115.00	CLOUDLINK
	458-002-371	Secure VM Encryption for Machines		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	CLOUDLINK
	458-002-372	Secure VM Encryption for Machines CPSD		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	
	458-002-373	Secure VM KMIP KMS Perpetual		\$0.00		31%	\$0.00		\$0.00		\$0.00		\$0.00	\$0.00	CLOUDLINK
	458-002-391	VMware Cloud Foundation Suite		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	SDDC VMW SW
	458-002-442	Secure VM Key Mgmt for SED Tier 1=IA		\$1,250.00		31%	\$862.50		\$288.00				\$0.00	\$288.00	CLOUDLINK
	458-002-443	Secure VM Key Mgmt for SED Tier 2=IA		\$1,000.00		31%	\$690.00		\$230.00	\$0.00		\$0.00	\$0.00	\$230.00	CLOUDLINK
	458-002-444	Secure VM Key Mgmt for SED Tier 3=IA		\$750.00		31%	\$517.50		\$172.00					\$172.00	CLOUDLINK
	458-002-445	Secure VM Key Mgmt for SED Tier 4=IA		\$500.00	K	31%	\$345.00	\$125.00	\$115.00				\$0.00	\$115.00	CLOUDLINK
	458-002-461	VMware vCtr Srvr 6 Std vSphere 6		\$0.00	K	31%	\$0.00		\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
	458-002-473	VCF Enterprise (Per CPU)		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	SDDC VMW SW
	458-002-486	VMware Cloud Foundation Suite UPG		\$0.00		31%	\$0.00		\$0.00					\$0.00	SDDC VMW SW
	458-002-487	VMware Cloud FDN w/o vSphere UPG		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	SDDC VMW SW
	458-002-488	VCF SDDCMgr NSXAdv w/HZN ENT UPG		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SDDC VMW SW
	458-002-488 458-002-489	VCF SDDCMgr NSXAdv W/HZN ENT UPG VCF SDDCMgr NSXAdv W/HZN ENT 10PK UPG		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	SDDC VMW SW SDDC VMW SW
	458-002-490	VCF SDDCMgrNSXAdv w/o HZNENT 100PK UPG		\$0.00		31%	\$0.00		\$0.00					\$0.00	
	458-002-491	VCF SDDCMgrNSXAdv w/o HZN ENT 10PK UPG		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	SDDC VMW SW
	458-002-492	VMware vCtr Srvr 6 Std vSphere 6 UPG		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	
	458-002-493	VCF Upg VMw vCtr 6 Fnd - vCtr Srv UPG		\$0.00		31%	\$0.00		\$0.00					\$0.00	SDDC VMW SW
	458-002-494	SDDC MGR for Desktop 100 Pack UPG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SDDC VMW SW
	458-002-495	SDDC MGR for Desktop 10 Pack UPG		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	SDDC VMW SW
	458-002-496	VCF for VDI: ENT 100 Pack w/o Horiz UPG		\$0.00		31%	\$0.00		\$0.00					\$0.00	
	458-002-490	VCF for VDI: ENT 100 Pack W/o Horiz UPG		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SDDC VMW SW
	458-002-498	VCF Standard (Per CPU) UPG		\$0.00		31%	\$0.00		\$0.00					\$0.00	
)	458-002-499	VCF Advanced (Per CPU) UPG		\$0.00		31%	\$0.00		\$0.00					\$0.00	SDDC VMW SW
5	458-002-500	VCF Enterprise (Per CPU) UPG		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	SDDC VMW SW
5	458-002-517	VxRail VMware vSAN Advanced		\$0.00		31%	\$0.00		\$0.00					\$0.00	
	458-002-518	VxRail VMware vSAN Standard		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-519	VxRail VMware vSAN Enterprise		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	VXRAIL SOFTWARE
	458-002-532	VxRail VMware vSAN Enterprise		\$0.00		31%	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
	458-002-572	VXRAIL VCF VSPHERE+VSAN TO VCFSTD		\$0.00		31%	\$0.00		\$0.00					\$0.00	
-															
)	458-002-573	VXRAIL VCF VSPHERE+VSAN TO VCFADV		\$0.00		31%	\$0.00		\$0.00					\$0.00	
	458-002-574	VxRail VCF vSphere+VSAN to VCF ENT vSAN Upg from Std to Ent		\$0.00		31%	\$0.00		\$0.00					\$0.00	
o .				\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTW

								PROSUPPOR	PROSUPPOR	PROSUPPOR		WTY UPG	WTY UPG		
AND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	T PLUS MNT	T W/MC PREM MNT	T ENH MNT	BASIC MNT LP	ENH TO PS W/MC PREM	BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
_									LP			LP			
5	458-002-655	vSAN Upg from Std to Adv		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-656	vSAN Upg from Adv to Ent		\$0.00		31%	\$0.00		\$0.00					\$0.00	VXRAIL SOFTWARE
5	458-002-657	vSphere Basic		\$0.00		31%	\$0.00		\$0.00					\$0.00	VXRAIL SOFTWARE
)	458-002-661	VxR Upg vSphere Basic		\$0.00		31%	\$0.00		\$0.00					\$0.00	VXRAIL UPG SOFTWARE
	458-002-663	VxRail VMware vSAN Enterprise Plus		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	VXRAIL SOFTWARE
	458-002-664	vSAN Upg from Ent to Ent+		\$0.00		31%	\$0.00		\$0.00					\$0.00	VXRAIL SOFTWARE
	458-002-665	vSAN Upg from Adv to Ent+		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
	458-002-666	vSAN Upg from Std to Ent+		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
	458-002-670	vSAN Upg from Adv to Ent CCU		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL UPG SOFTWARE
	458-002-685	Secure VM Key Management over KMIP		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
	458-002-693	Secure VM Encryption for Containers		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	CLOUDLINK
	470-AAGL	SEL - SF+ 0.5m SFP+DAC Cable Attach		\$65.00		31%	\$44.85		\$0.00					\$0.00	DELL NETWORKING
	470-AAGN	SEL - SFP/SFP+ DAC 1M Attach		\$75.00		31%	\$51.75		\$0.00	\$0.00				\$0.00	DELL NETWORKING
	470-AAGP	SEL - SEP/SEP+ DAC 3M Attach		\$105.00		31%	\$72.45		\$0.00					\$0.00	DELL NETWORKING
	470-AAGR	SEL - SFP/SFP+ DAC 5M Attach		\$135.00		31%	\$93.15		\$0.00				\$0.00	\$0.00	DELL NETWORKING
	470-AAGT	SEL - SFP/SFP+ DAC 5M Attach		\$310.00		31%	\$213.90		\$0.00					\$0.00	DELL NETWORKING
				\$149.00			\$213.90	\$0.00		\$0.00					
	470-AAVG	SEL - SFP/SFP+ DAC 5M Cus Kit				31%			\$0.00			\$0.00	\$0.00	\$0.00	DELL NETWORKING
	470-AAVH	SEL - SFP/SFP+ DAC 1M Cus Kit		\$83.00		31%	\$57.27		\$0.00					\$0.00	DELL NETWORKING
	470-AAVI	SEL - SFP/SFP+ DAC 7M Cus Kit		\$341.00		31%	\$235.29		\$0.00					\$0.00	DELL NETWORKING
	470-AAVJ	SEL DAC-SFP-10G-3M		\$105.00		31%	\$72.45		\$0.00			\$0.00		\$0.00	DELL NETWORKING
	470-AAVK	SEL G0YKFHS - 0.5m SFP+DAC Cable Cus Kit		\$72.00		31%	\$49.68		\$0.00	\$0.00		\$0.00		\$0.00	DELL NETWORKING
	470-AAVR	SEL - QSFP+ - 40G DAC 1M CusKit		\$165.00		31%	\$113.85		\$0.00			\$0.00	\$0.00	\$0.00	DELL NETWORKING
	470-AAWE	SEL - QSFP+ - 40G DAC 5M CusKit		\$308.00		31%	\$212.52		\$0.00			\$0.00	\$0.00	\$0.00	DELL NETWORKING
	470-AAWN	SEL - QSFP+ - 40G DAC 3M CusKit		\$242.00		31%	\$166.98		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING
	470-AAXB	SEL - QSFP+ - 40G DAC 0.5M CusKit		\$132.00		31%	\$91.08		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	DELL NETWORKING
	470-AAXI	SEL - QSFP+ - 40G DAC 7M CusKit		\$385.00	) K	31%	\$265.65		\$0.00					\$0.00	DELL NETWORKING
	470-AAZM	SEL - QSFP+ - 40G AQC 10M CusKit		\$1,045.00		31%	\$721.05		\$0.00				\$0.00	\$0.00	DELL NETWORKING
	470-AAZW 470-ABNZ	SEL - QSFP7 - 40G AOC 10M Cuskit		\$2,150.00		31%	\$1,483.50	\$0.00	\$0.00				\$0.00	\$0.00	DELL NETWORKING
	470-ABOL	SEL MPO Crossover Fiber Cable 3M Attach		\$2,150.00		31%	\$1,463.30		\$0.00				\$0.00	\$0.00	DELL NETWORKING
	470-ABOM	SEL MPO Crossover Fiber Cable 7M Attach		\$300.00		31%	\$207.00		\$0.00				\$0.00	\$0.00	DELL NETWORKING
	470-ABON	SEL MPO Crossover Fiber Cable 10M Attach		\$325.00		31%	\$224.25		\$0.00					\$0.00	DELL NETWORKING
	470-ABOV	SEL - QSFP28 - 100G DAC 1m Attach		\$320.00		31%	\$220.80		\$0.00					\$0.00	DELL NETWORKING
	470-ABOW	SEL - QSFP28 - 100G DAC 2m Attach		\$325.00		31%	\$224.25		\$0.00				\$0.00	\$0.00	DELL NETWORKING
	470-ABOY	SEL - QSFP28 - 100G DAC 5m Attach		\$700.00	) K	31%	\$483.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
	470-ABOZ	SEL - SFP/SFP+ DAC 2M Attach		\$95.00	) K	31%	\$65.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
	470-ABPD	SEL MPO Crossover Fiber Cable 5M Attach		\$249.00	) K	31%	\$171.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
	470-ABPI	SEL G90Y2M1 100G AOC 7m Cus Kit		\$2,365,00	) K	31%	\$1,631.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
	470-ABPJ	SEL - QSFP28 - 100G AOC 30M CusKit		\$2,300.00	) K	31%	\$1,587.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DELL NETWORKING
	470-ABPM	SEL - QSFP28 - 100G AOC 10M CusKit		\$2,420.00		31%	\$1,669.80		\$0.00				\$0.00	\$0.00	DELL NETWORKING
	470-ABPN	SEL MPO Crossover Fiber Cable 3M CusKit		\$237.00		31%	\$163.53		\$0.00			\$0.00		\$0.00	DELL NETWORKING
	470-ABPP	SEL MPO Crossover Fiber Cable 3M CusKit		\$330.00		31%	\$227.70		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	DELL NETWORKING
	470-ABPQ	SEL MPO Crossover Fiber Cable 7M Cuskit		\$274.00		31%	\$189.06		\$0.00				\$0.00	\$0.00	DELL NETWORKING
	470-ABPS	SEL - SEP/SEP+ DAC 2M Cus Kit		\$105.00		31%	\$72.45		\$0.00					\$0.00	
		OLL GITTOIT : BITO LIN GUOTAL				0170							\$0.00		DELL NETWORKING
	470-ABPU	SEL G5XZ1KV - 100G DAC 5m Cus Kit		\$770.00		31%	\$531.30		\$0.00				\$0.00	\$0.00	DELL NETWORKING
	470-ABPV	SEL MPO Crossover Fiber Cable 10M CusKit		\$358.00		31%	\$247.02		\$0.00			\$0.00	\$0.00	\$0.00	DELL NETWORKING
	470-ABPW	SEL - QSFP28 - 100G DAC 0.5M CusKit		\$315.00		31%	\$217.35		\$0.00					\$0.00	DELL NETWORKING
	470-ABPY	SEL GZ80XFA - 100G DAC 1m Cus Kit		\$352.00		31%	\$242.88		\$0.00				\$0.00	\$0.00	DELL NETWORKING
	470-ABQD	SEL - QSFP+ - 40G DAC 2M CusKit		\$190.00	K	31%	\$131.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
	470-ABQG	SEL G1KMJEI - 100G DAC 2m Cus Kit		\$358.00	) K	31%	\$247.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
	470-ACES	SEL - SFP28 25G DAC 1m Attach		\$125.00	K	31%	\$86.25	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	DELL NETWORKING
	470-ACEU	SEL GU0B9PV - 25G DAC 3m Cus Kit		\$149.00	K	31%	\$102.81		\$0.00				\$0.00	\$0.00	DELL NETWORKING
	470-ACEV	SEL - SFP28 - 25G DAC 3m Attach		\$135.00		31%	\$93.15		\$0.00				\$0.00	\$0.00	DELL NETWORKING
	470-ACEX	SEL GT1X2ND 25G DAC 1m Cus Kit		\$138.00		31%	\$95.13		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	DELL NETWORKING
	470-ACLK	SEL - LC/LC Fiber Patch Cable 5M Attach		\$65.00		31%	\$44.85		\$0.00					\$0.00	DELL NETWORKING
	470-ACLK 470-ACLS	SEL - LC/LC Fiber Patch Cable 3M Attach		\$50.00		31%	\$44.85		\$0.00				\$0.00	\$0.00	DELL NETWORKING DELL NETWORKING
													70.00	70.00	
	470-ACLT	SEL LC/LC Fiber Patch Cable 2M Cus Kit		\$55.00		31%	\$37.95		\$0.00				\$0.00	\$0.00	DELL NETWORKING
	470-ACLU	SEL - QSFP28 - 100G AOC 3M CusKit		\$2,035.00		31%	\$1,404.15		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	DELL NETWORKING
	470-ACLY	SEL LC/LC Fiber Patch Cable 5M Cus Kit		\$72.00		31%	\$49.68		\$0.00					\$0.00	DELL NETWORKING
	470-ACMF	SEL LC/LC Fiber Patch Cable 3M Attach		\$58.00		31%	\$40.02		\$0.00				\$0.00	\$0.00	DELL NETWORKING
	470-ACMH	SEL LC/LC Fiber Patch Cable 10M Attach		\$85.00		31%	\$58.65		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	DELL NETWORKING
	470-ACMN	SEL LC/LC Fiber Patch Cable 10M Cus Kit		\$94.00		31%	\$64.86		\$0.00					\$0.00	DELL NETWORKING
	470-ACMO	SEL LC/LC Fiber Patch Cable 3M Cus Kit		\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
	470-ACOR	SEL - QSFP+ - 40G AOC 3M CusKit		\$725.00		31%	\$500.25		\$0.00				\$0.00	\$0.00	DELL NETWORKING
	50DW1PRSS2	SEL SS renew DW50user 1DA Probe 50SL		\$1,846.00		31%	\$1,273.74		\$0.00				\$0.00	\$0.00	VARONIS
	50DW1PRSSP	SEL DW50user 1DA Probe 50SL SS + Sup 1vr		\$13.036.00		31%	\$8,994.84	\$0.00	\$0.00					\$0.00	VARONIS
	50DW1PRSSP2	SEL SS + Sup renew DW50 1DA Probe 50SL		\$2,444.00		31%	\$1,686.36		\$0.00					\$0.00	VARONIS
	5500SL	SEL: CORD SET.4.5M.NEMA L6-20P		\$2,444.00		31%	\$1,080.30		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	5-CC-ASED	SEL 1TB SED Archive-USA-5Yr		\$1,787.15		31%	\$1,233.13		\$0.00					\$0.00	FACTION
	5-CC-ASED-B	SEL SED Bundle Archive-USA-5Yr		\$1,035,460.78		31%	\$714,467.94	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	5-CC-ASMSED	SEL 1TB SED Archive (Small)-USA-5Yr		\$3,219.67		31%	\$2,221.57		\$0.00					\$0.00	FACTION
	5-CC-ASMSED-B	SEL SED Bundle Archive (Small)-USA-5Yr		\$672,882.19		31%	\$464,288.71		\$0.00					\$0.00	FACTION
	5-CC-ASO	SEL 1TB ScaleOut Archive-USA-5Yr		\$1,503.99		31%	\$1,037.75		\$0.00				\$0.00	\$0.00	FACTION
	5-CC-ASO-B	SEL ScaleOut Bundle Archive-USA-5Yr		\$910,478.58	K K	31%	\$628,230.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	5-CC-ASSO	SEL 1TB ScaleOut Archy (Small)-USA 5Y		\$2,637.54	K K	31%	\$1,819.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	5-CC-ASSO-B	SEL ScaleOut Bundle Archy (Small)-USA 5Y		\$595.800.37	K	31%	\$411,102,26		\$0.00				\$0.00	\$0.00	FACTION
	5-CC-BE	SEL 1TB Block Elite-USA-5Yr		\$29,715.00	) K	31%	\$20,503.35		\$0.00			\$0.00	\$0.00	\$0.00	FACTION
	5-CC-BE-B	SEL Block Bundle Elite-USA-5Yr		\$965,809.09		31%	\$666.408.27		\$0.00					\$0.00	FACTION
	5-CC-BE-B 5-CC-BP	SEL 1TB Block Premier-USA-5Yr		\$11,466.82		31%	\$7,912.11		\$0.00					\$0.00	FACTION
	5-CC-BP-B	SEL Block Premier-USA-5Yr SEL Block Bundle Premier-USA-5Yr		\$11,466.82 \$827,543.18		31%	\$7,912.11 \$571,004.79		\$0.00					\$0.00	FACTION

					NVP LEVEL 1			PROSUPPOR	PROSUPPOR	PROSUPPOR		WTY UPG	WTY UPG		
AND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	T PLUS MNT	T W/MC PREM MNT	T ENH MNT	BASIC MNT LP	ENH TO PS W/MC PREM	BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	5-CC-BS-B	SEL Block Bundle Standard-USA-5Yr		\$653,590.91	K	31%	\$450,977.73	\$0.00	LP \$0.00	\$0.00	\$0.00	LP \$0.00	\$0.00	\$0.00	FACTION
5	5-CC-BT	SEL 1TB Block Turbo-USA-5Yr		\$77,950.79		31%	\$53,786.05	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	FACTION
5	5-CC-BT-B	SEL Block Bundle Turbo-USA-5Yr		\$9,251,738.99		31%	\$6,383,699.90	\$0.00	\$0.00	\$0.00				\$0.00	FACTION
5	5-CC-ESED	SEL 1TB SED Elite-USA-5Yr		\$26,063.57	K	31%	\$17,983.86	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	FACTION
5	5-CC-ESED-B	SEL SED Bundle Elite-USA-5Yr		\$4,389,627.39	K	31%	\$3,028,842.90	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	5-CC-ESO	SEL 1TB ScaleOut Elite-USA-5Yr		\$19,032.96		31%	\$13,132.74	\$0.00	\$0.00	\$0.00				\$0.00	FACTION
	5-CC-ESO-B	SEL ScaleOut Bundle Elite-USA-5Yr		\$3,593,189.61	K	31%	\$2,479,300.83	\$0.00	\$0.00	\$0.00				\$0.00	FACTION
	5-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-USA 5Y		\$35,839.09	K	31%	\$24,728.97	\$0.00	\$0.00	\$0.00				\$0.00	FACTION
	5-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-USA 5Y		\$1,329,720.00		31%	\$917,506.80	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	FACTION
	5-CC-FE	SEL 1TB File Elite-USA-5Yr		\$29,715.00	K	31%	\$20,503.35	\$0.00	\$0.00	\$0.00				\$0.00	FACTION
	5-CC-FE-B	SEL File Bundle Elite-USA-5Yr		\$965,809.09	K	31%	\$666,408.27	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	FACTION
	5-CC-FP	SEL 1TB File Premier-USA-5Yr		\$11,466.82	K	31%	\$7,912.11	\$0.00	\$0.00	\$0.00				\$0.00	FACTION
	5-CC-FP-B	SEL File Bundle Premier-USA-5Yr		\$827,543.18		31%	\$571,004.79	\$0.00	\$0.00	\$0.00				\$0.00	FACTION
	5-CC-FS	SEL 1TB File Standard-USA-5Yr		\$3,312.27	K	31%	\$2,285.47	\$0.00	\$0.00	\$0.00				\$0.00	FACTION
	5-CC-FS-B	SEL File Bundle Standard-USA-5Yr		\$653,590,91	K	31%	\$450,977,73	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	FACTION
	5-CC-PSED	SEL 1TB SED Premier-USA-5Yr		\$7,129.72	K	31%	\$4,919.51	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	FACTION
	5-CC-PSED-B	SEL SED Bundle Premier-USA-5Yr		\$1,716,501.10	K	31%	\$1,184,385.76	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	5-CC-PSO	SEL 1TB ScaleOut Premier-USA-5Yr		\$5,806.90	K	31%	\$4,006.76	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	5-CC-PSO-B	SEL ScaleOut Bundle Premier-USA-5Yr		\$1.541.342.10		31%	\$1,063,526.05	\$0.00	\$0.00	\$0.00				\$0.00	FACTION
	5-CC-SSED	SEL 1TB SED Standard-USA-5Yr		\$6,174.55	K	31%	\$4,260.44	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	FACTION
	5-CC-SSED-B	SEL SED Bundle Standard-USA-5Yr		\$3,450,600.00	K	31%	\$2,380,914.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	5-CC-SSO	SEL 1TB ScaleOut Standard-USA-5Yr		\$5,190.00	K	31%	\$3,581.10	\$0.00	\$0.00	\$0.00				\$0.00	FACTION
	5-CC-SSO-B	SEL ScaleOut Bundle Standard-USA-5Yr		\$3,016,145.45		31%	\$2,081,140.36	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	5-DD-69-B	SEL Ded DD 6900 Bundle - USA - 5yr		\$614,683.64	K	31%	\$424,131.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
	5-DD-69-S	SEL 48TB Ded DD 6900 add-on - USA - 5yr		\$491,760.00	K	31%	\$339,314.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	5-DD-94-B	SEL Ded DD 9400 Bundle - USA - 5yr		\$2,376,785.45	K	31%	\$1,639,981.96	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	FACTION
	5-DD-94-S	SEL 96TB Ded DD 9400 add-on - USA - 5yr		\$942,545.45		31%	\$650,356.36	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	FACTION
	5-DD-99-B	SEL Ded DD 9900 Bundle - USA - 5yr		\$5,655,272.73	K	31%	\$3,902,138.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	5-DD-99-S	SEL 384TB Ded DD 9900 add-on - USA - 5yr		\$3,278,487.27	K	31%	\$2,262,156.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	5-DD-MT-B	SEL Data Domain Base Bundle - USA - 5yr		\$594,196.36	K	31%	\$409,995.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	5-DD-MT-S	SEL 1TB Data Domain Base - USA - 5yr		\$10,671.82	K	31%	\$7,363.56	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	FACTION
	5-ECS-REP	SEL Add'I 400TB ECSOffsiteScaling USA 5Y		\$536,290.91	K	31%	\$370,040.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	5-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund USA 5Y		\$1,474,800.00	K	31%	\$1,017,612.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	5-MCN-100G	SEL 100Gbps MultiCloud Network USA - 5Yr		\$1,917,175.32	K	31%	\$1,322,850.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	FACTION
	5-MCN-10G	SEL 10Gbps MultiCloud Network USA - 5Yr		\$250,443.38	K	31%	\$172,805.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	5-MCN-1G	SEL 1Gbps MultiCloud Network USA - 5Yr		\$25,653.41	K	31%	\$17,700.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	5-MCN-2G	SEL 2Gbps MultiCloud Network USA - 5Yr		\$51,306.82	K	31%	\$35,401.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	5-MCN-40G	SEL 40Gbps MultiCloud Network USA - 5Yr		\$967,682.63	K	31%	\$667,701.01	\$0.00	\$0.00	\$0.00				\$0.00	FACTION
	5-MCN-5G	SEL 5Gbps MultiCloud Network USA - 5Yr		\$128,267.05	K	31%	\$88,504.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	5-MCN-80G	SEL 80Gbps MultiCloud Network USA-5Y		\$1,917,175.32	K	31%	\$1,322,850.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	5-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB USA 5Y		\$2,680.91	K	31%	\$1,849.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	5-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB USA 5Y		\$3,017.73	K	31%	\$2,082.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	5-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB USA 5Y		\$1,340.45		31%	\$924.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	5-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB USA 5Y		\$1,508.18	K	31%	\$1,040.64	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	FACTION
	6803SL	SEL: CORD,POWER,220V,AUSTRALIA		\$37.00		31%	\$25.53	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	6804SL	SEL: CORD,POWER,220V,S.AFRICA-INDIA		\$55.00		31%	\$37.95	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	6805SL	SEL: CORD,POWER,220V,UK		\$46.00		31%	\$31.74	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	6806SL	SEL: CORD,POWER,220V,ISRAEL		\$35.00		31%	\$24.15		\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	6807SL	SEL: CORD,POWER,220V,JAPAN		\$81.00	K	31%	\$55.89	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	6808SL	SEL: CORD,POWER,220V,EUROPE		\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	6MONTH-CC-PROMO	SEL IE Workshop Promo Single Server		\$15,385.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	INDEX ENGINES
	700-000001	SEL BN StarterPack WrDtSTS-16		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	700-000001-SM	SEL AS StPk WrDtSTS-16 SSM		\$2,180.00		31%	\$1,504.20	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	700-000008	SEL BN StarterPack PMax-2		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00				\$0.00	VIRTUAL INSTRUMENTS
	700-000008-SM	SEL AS StarterPack PMax-2 SSM		\$3,696.92		31%	\$2,550.87	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	700-000009	SEL BN StarterPack Isilon-4		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	700-000009-SM	SEL AS StarterPack Isilon-4 SSM		\$3,204.62	K	31%	\$2,211.19	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	700-000010	SEL BN StarterPack VxFlexOS-8		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00				\$0.00	VIRTUAL INSTRUMENTS
	700-000010-SM	SEL AS StarterPack VxFlexOS-8 SSM		\$2,820.00		31%	\$1,945.80	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	700-000011	SEL BN StarterPack AppD-50		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	700-000011-SM	SEL AS StarterPack AppD-50 SSM		\$2,932.31	K	31%	\$2,023.29		\$0.00	\$0.00			\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	700-000012	SEL BN StarterPack VMware-20		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00				\$0.00	VIRTUAL INSTRUMENTS
	700-000012-SM	SEL AS StarterPack VMware-20 SSM		\$4,601.54		31%	\$3,175.06	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	700-000013	SEL BN ProbeFC Upg Package		\$187,729.23		31%	\$129,533.17	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	700-000015-SM	SEL AS StrPack SPlay-25 SSM		\$3,570.77		31%	\$2,463.83	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VIRTUAL INSTRUMENTS
	7029SL	SEL: CORD SET,4.5M,NEMA L6-30P		\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	770-BCQZ	SEL G4I7HFP - Dual Shelf S4112		\$223.63		31%	\$154.30	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	DELL NETWORKING
	770-BDGQ	SEL G1KDTSZ, Dual Shelf S5212F-ON		\$350.00		31%	\$241.50	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	DELL NETWORKING
	7741SL	SEL: CORD, POWER, S. AFRICA		\$20.00		31%	\$13.80	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	8147SL	SEL: CORD SET,2.5M,NEMA5-15,IEC C19		\$76.00		31%	\$52.44	\$0.00	\$0.00	\$0.00				\$0.00	SPECTRALOGIC
	8289SL	SEL: CORD,PWR,N5-15 C13,14AWG,2M		\$9.00		31%	\$6.21	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	8296SL	SEL: CORD,POWER,C14-C13,16AWG,6FT		\$6.00		31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	SPECTRALOGIC
	8297SL	SEL: CORD,POWER,C14-C19,14AWG,6FT		\$21.00		31%	\$14.49		\$0.00	\$0.00				\$0.00	SPECTRALOGIC
	8665SL	SEL: CORD,POWER,60309-C19,15FT		\$109.00		31%	\$75.21	\$0.00	\$0.00	\$0.00				\$0.00	SPECTRALOGIC
	8840SL	SEL: CABLEEXSASSFF8088-SF80882M		\$194.00		31%	\$133.86	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	90940740	SEL: RAMP, PYTHON, ADJUSTABLE		\$1.00		31%	\$0.69	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	SPECTRALOGIC
	90949004TFIN	SEL: FRUTBATFIN		\$678.00		31%	\$467.82		\$0.00	\$0.00				\$0.00	SPECTRALOGIC
		SEL: FRUTBATFIN SEL: FRUTRPK-ACCSW-COVERNO MEDIA SEL: FRU,LTO TERAPK COVER,NO MEDIA		\$678.00 \$0.00 \$395.00	K	31% 31% 31%	\$467.82 \$0.00 \$272.55	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC SPECTRALOGIC

					NVP LEVEL 1			CE AND WARRANTY	DDOCHDDOD			WTY UPG			
AND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTM
5	90949030FIN-D	SEL: CHAMBER-SLOT KEYDICOUNTTFIN		\$1,112.00	) K	31%	\$767.28	\$0.00	LP \$0.00	\$0.00	\$0.00	LP \$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030FIN-F	SEL: CHAMBER-SLOTUPGKEYENABLEFIN		\$1,308.00		31%	\$902.52		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
-															
	90949030-J-D	SEL: CHAMB-SLOT KEYDISTFINENT		\$1,112.00		31%	\$767.28		\$0.00					\$0.00	SPECTRALOGIC
	90949030T380J	SEL: CHAMB/SLOT KEY ENABLE,T380 ENT		\$1,635.00		31%	\$1,128.15		\$0.00					\$0.00	SPECTRALOGIC
	90949030T380J-F	SEL: UPG,CHAMB/SLOT KEY,T380,ENT		\$1,635.00		31%	\$1,128.15		\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949030T950-J	SEL: CHAMB/SLOT KEY ENABLE, T950 ENT		\$1,635.00		31%	\$1,128.15		\$0.00					\$0.00	SPECTRALOGIC
	90949030T950-J-F	SEL: UPG,CHAMB/SLOT KEY,T950,ENT		\$1,635.00		31%	\$1,128.15		\$0.00					\$0.00	SPECTRALOGIC
	90949030T95JD	SEL: CHAMB/SLOT KEY, DIS, T950, ENT		\$1,032.00		31%	\$712.08		\$0.00					\$0.00	SPECTRALOGIC
	90949030TFIN	SEL: CHAMBER-SLOT KEY ENABLETFIN		\$1,308.00		31%	\$902.52		\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949030TFIN-J	SEL: CHAMB-SLOT KEY ENABLE, TFIN ENT		\$1,635.00	) K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949030TFIN-J-F	SEL: UPG,CHAMB-SLOT KEY,TFIN,ENT		\$1,635.00	) K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949070-F	SEL: FRUT950LIB STABILITY KIT		\$346.00	) K	31%	\$238.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949070FIN-F	SEL: FRUUPGLIB STABILITY KITTFIN		\$346.00	) K	31%	\$238.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949070TFIN	SEL: FRULIBRARY STABILITY KITTFIN		\$346.00		31%	\$238.74		\$0.00					\$0.00	SPECTRALOGIC
	90949095-F	SEL: FRUOBSERVATORY SWT950BOA		\$6,538.00		31%	\$4,511.22		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949095FIN-F	SEL: FRUUPGOBSERVATORY SWTFIN		\$6,538.00		31%	\$4,511.22		\$0.00					\$0.00	SPECTRALOGIC
	90949095TFIN	SEL: FRUOBSERVATORY SOFTWARETFIN		\$6,538.00		31%	\$4,511.22		\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949099-F	SEL: T950ENCRYPTIONPROFESSIONAL		\$6,538.00		31%	\$4,511.22		\$0.00					\$0.00	SPECTRALOGIC
	90949099FIN-F	SEL: TFINUPGENCRYPTPROFESSIONAL		\$6,538.00		31%	\$4,511.22		\$0.00					\$0.00	SPECTRALOGIC
	90949099TFIN	SEL: TFINENCRYPTIONPROFESSIONAL		\$6,538.00		31%	\$4,511.22		\$0.00					\$0.00	SPECTRALOGIC
	90949112T200	SEL: FRU5-12V PWR SUPPLYROHST200		\$3,877.00		31%	\$2,675.13		\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949112T20-F	SEL: FRU5-12V PWR SUPPLYROHST200		\$3,877.00		31%	\$2,675.13		\$0.00					\$0.00	SPECTRALOGIC
	90949112T380	SEL: FRU5-12V PWR SUPPLYROHST380		\$3,877.00		31%	\$2,675.13		\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949112T38-F	SEL: FRU5-12V PWR SUPPLYROHST380		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949112T680	SEL: FRU5-12V PWR SUPPLYROHST680		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949112T68-F	SEL: FRU5-12V PWR SUPPLYROHST680		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00			\$0.00		\$0.00	SPECTRALOGIC
	90949118	SEL: FRU,TRANSPORTER,PYTH		\$19,615.00		31%	\$13,534.35		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949120T20-F	SEL: FRUDBAROHS ONLYT200		\$6,092.00		31%	\$4,203.48		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949120T38-F	SEL: FRUDBAROHS ONLYT380		\$6.092.00		31%	\$4,203.48		\$0.00				\$0.00	\$0.00	SPECTRAL OGIC
	90949120T68-F	SEL: FRUDBAROHS ONLYT680		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949120TFIN	SEL: FRUDBATFINROHS ONLY		\$6,148.00		31%	\$4,242.12		\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949132-F	SEL: FRUN 1 PWR SUPPLIESROHS ONLY		\$9,138.00		31%	\$6,305.22		\$0.00					\$0.00	SPECTRALOGIC
	90949140SL	SEL: FRU,TAPE,LTO-4,CERTIFIED		\$52.00		31%	\$35.88		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949141SL	SEL: FRU,TAPE,LTO-4,CUSTOM		\$52.00		31%	\$35.88		\$0.00					\$0.00	SPECTRALOGIC
	90949156SL	SEL: CLN TPS X5,W TPK,BCD,CERT		\$328.00		31%	\$226.32		\$0.00			\$0.00		\$0.00	SPECTRALOGIC
	90949157SL	SEL: CLN TPS X10,W TPK,BCD,CERT		\$596.00	K	31%	\$411.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949160SL	SEL: CLN TPS X5,W TPK,BCD,CUST		\$328.00	) K	31%	\$226.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949161SL	SEL: CLN TPS X10,W TPK,BCD,CUST		\$596.00	) K	31%	\$411.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949166-F	SEL: FRU5-12V PWRSUP8AMPFUSEROHS		\$3,877.00		31%	\$2,675.13		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949166FIN-F	SEL: FRUUP5-12VPWRSUP8APROHFIN		\$3,877.00		31%	\$2,675.13		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949166TFIN	SEL: FRU5-12VPWRSUP8AMPROHSTFIN		\$3.877.00		31%	\$2,675,13						\$0.00	\$0.00	SPECTRALOGIC
	90949167-F	SEL: SFTWRENDURA DECRYPTIONLTO4		\$6.538.00		31%	\$4.511.22		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949170SL	SEL: FRU.MAINT TAPES.10-TPK.CERT		\$596.00		31%	\$411.24		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949170SL 90949171SI					0170									
		SEL: FRU,MAINT TAPES,10-TPK,CUST		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949172-F	SEL: FRUVISION CAMERADRV-FRT950		\$4,154.00		31%	\$2,866.26		\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949172FIN-F	SEL: UPGVISIONCAMERADRV-FRTFIN		\$4,154.00		31%	\$2,866.26		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949173-F	SEL: FRUVISION CAMERAMED-FRT950		\$4,154.00		31%	\$2,866.26		\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949173FIN-F	SEL: UPGVISION CAMERAMED-FRTFIN		\$4,154.00	) K	31%	\$2,866.26		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949175SL	SEL: FRU,MAINT TAPES,5-TPK,CERT		\$328.00		31%	\$226.32		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949176SL	SEL: FRU,MAINT TAPES,5-TPK,CUST		\$328.00	K	31%	\$226.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949194-F	SEL: FRULTO-5FCFHT950		\$22,652.00		31%	\$15,629.88		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949194FIN-F	SEL: FRULTO-5FCFHTFIN		\$23,481.00	) K	31%	\$16,201.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949194T200	SEL: FRUI TO-5FCFHT200		\$22,652.00		31%	\$15,629.88		\$0.00			\$0.00	\$0.00	\$0.00	SPECTRAL OGIC
	90949194T20-F	SEL: FRULTO-5FCFHT950		\$22,652.00		31%	\$15,629.88		\$0.00					\$0.00	SPECTRALOGIC
	90949194T380	SEL: FRULTO-SFCFHT950		\$22,652.00		31%	\$15,629.86		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949194T38-F	SEL: FRULTO-5FCFHT380		\$22,652.00		31%	\$15,629.88	70.00	\$0.00	+	70.00	\$0.00		\$0.00	SPECTRALOGIC
	90949194138-F 90949194T680	SEL: FRULTO-SECENT380 SEL: FRULTO-SECENT680		\$22,652.00 \$22,652.00			\$15,629.88 \$15,629.88						\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
						31%			\$0.00			\$0.00		\$0.00	
	90949194T68-F	SEL: FRULTO-5FCFHT680		\$22,652.00		31%	\$15,629.88		\$0.00					\$0.00	SPECTRALOGIC
	90949194TFIN	SEL: FRULTO-5FCFHTFIN		\$22,652.00		31%	\$15,629.88		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949206FIN-F	SEL: FRU UPG TFIN ROBOT+TRANSPORTER		\$55,385.00		31%	\$38,215.65		\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949206TFIN	SEL: FRU TFIN ROBOT + TRANSPORTER		\$52,308.00		31%	\$36,092.52		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949259-F	SEL: FRUSLS SW-KEYDIRECT-CONT950		\$6,538.00		31%	\$4,511.22		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949260-F	SEL: FRUSLS SW-KEYDIRECT-CONTFIN		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949271-F	SEL: FRURIMG3T950		\$12,462.00		31%	\$8,598.78		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949271FIN-F	SEL: FRURIMG3TFIN		\$12,462.00		31%	\$8,598,78		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949271T200	SEL: FRURIMG3T200		\$12,462.00		31%	\$8,598.78		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949271T20-F	SEL: FRURIM G3.T200		\$12,462.00		31%	\$8.598.78		\$0.00				\$0.00	\$0.00	SPECTRALOGIC SPECTRALOGIC
	90949271T380	SEL: FRURIMG3T380		\$12,462.00		31%	\$8,598.78		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
				\$12,462.00			\$8,598.78								SPECTRALOGIC SPECTRALOGIC
	90949271T38-F	SEL: FRU,RIM,G3,T380				31%			\$0.00			\$0.00	\$0.00	\$0.00	
	90949271T680	SEL: FRURIMG3T680		\$12,462.00		31%	\$8,598.78		\$0.00					\$0.00	SPECTRALOGIC
	90949271T68-F	SEL: FRURIMG3T680		\$12,462.00		31%	\$8,598.78		\$0.00	+	70.00	70.00	\$0.00	\$0.00	SPECTRALOGIC
	90949271TFIN	SEL: FRURIMG3TFIN		\$12,462.00		31%	\$8,598.78		\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949284TFINJ	SEL: FRU TFIN ENT ROBOT + TRANS		\$52,308.00		31%	\$36,092.52		\$0.00					\$0.00	SPECTRALOGIC
	90949284TFIN-J-F	SEL: FRU,TFIN ENT ROBOT & TRANS		\$52,308.00		31%	\$36,092.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949287FIN-F	SEL: FRUUPGTS1140DRIVETFINT1		\$56,172.00		31%	\$38,758.68		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949287TFIN	SEL: FRUTS1140DRIVETFINENTT1		\$59,476.00		31%	\$41,038.44		\$0.00					\$0.00	SPECTRALOGIC
	90949287TFINT3-F	SEL: FRU.TS1140.DRIVE.TFIN.ENT.T3		\$59,476.00		31%	\$41,038,44		\$0.00					\$0.00	SPECTRALOGIC
	90949296T950	SEL: FRU, SKLM SW KEY MAX SLOT, T950		\$39,476.00		31%	\$0.00		\$0.00					\$0.00	SPECTRALOGIC
	90949296T950-F	SEL: FRU, UPG, SKLM SWKEY MAX SLOT, 1950 SEL: FRU, UPG, SKLM SWKEY MAXSLT, T950		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949290 I 90U-F	SEL. FRU,UPG,SKLIN SWKEY MAXSL1,1950		\$0.00		31%	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC

					NVP LEVEL 1		NVP MAINTENANG	E AND WARRANTY				MENTALIDO			
AND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTS
5	90949296TFIN-F	SEL: FRU,UPG,SKLM SWKEY MAXSLT,TFIN		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949303	SEL: TPK,LTO-M8,CERT,NCVR		\$1,564.00		31%	\$1,079.16		\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	90949304	SEL: TPK,LTO-M8,CUST,NCVR		\$1,564.00		31%	\$1,079.16		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949305-A	SEL: ACCESS TPKW-O CVRNO MED3592		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949305-FSL	SEL: FRU,3592,TPK,NO MEDIA-CVR,UPG		\$395.00	K	31%	\$272.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949310SP	SEL: FRU,MAINT TPK, 9-TPS,CERT,3592		\$2,249.00	K	31%	\$1,551.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949310SPL	SEL: FRU,MAINT TPk, 9-TPS,CERT,3592		\$2,382.00		31%	\$1,643.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949311SP	SEL: FRU,MAINT TPK, 9-TPS,CUST,3592		\$2,249.00		31%	\$1,551.81	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949311SPI	SEL: FRU,MAINT TPK, 9-TPS,CUST,3592		\$0.00		31%	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	SPECTRAL OGIC
	90949312SP	SEL: FRU,MAINT TPN, 9-17-3,C031,3592 SEL: FRU,MAINT TPS, 5-TPK,CERT,3592		\$1,272.00		31%	\$877.68	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949312SPL	SEL: FRU,MAINT TPS, 5-TPK,CERT,3592 SEL: FRU,MAINT TPS, 5-TPK,CERT,3592		\$1,352.00		31%	\$932.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPECTRALOGIC
													\$0.00		
	90949313SP	SEL: FRU,MAINT TPS, 5-TPK,CUST,3592		\$1,272.00		31%	\$877.68	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949313SPL	SEL: FRU,MAINT TPS, 5-TPK,CUST,3592		\$1,352.00		31%	\$932.88	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949315SL	SEL: FRU,TAPE,CLN,W-CUS BCD,3592		\$248.00		31%	\$171.12	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949315SPL	SEL: FRU,TAPE,CLN,W-CUS BCD,3592		\$261.00		31%	\$180.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949316SL	SEL: FRU,TAPE,CLN,W-BCD,3592		\$248.00	K	31%	\$171.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949316SPL	SEL: FRU,TAPE,CLN,W-BCD,3592		\$261.00	K	31%	\$180.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949334	SEL: FRU.TRANSPORTER.ENT		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949337-F	SEL: UPGVISION CAMERADRV-FRT950E		\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949338-F	SEL: UPGVISION CAMERAMED-FRT950E		\$4,154.00		31%	\$2,866.26	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRAL OGIC
	90949367	SEL: TPK.LTO-M8.CERT		\$1,572.00		31%	\$1,084.68	\$0.00	\$0.00	+		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949374SI	SEL: TAPES,LTO5,CUST,10,CASE,NOTPK		\$1,572.00		31%	\$1,064.66	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC SPECTRALOGIC
	90949374SL 90949375SL	SEL: TAPES,LTO5,CUST,TU,CASE,NOTPK SEL: TAPES,LTO5,10,CERT,CASE,NOTPK		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949376SL	SEL: TAPES,LTO4,10,CERT,CASE,NOTPK		\$527.00		31%	\$363.63	\$0.00	\$0.00	\$0.00	70.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949377SL	SEL: TAPES,LTO4,10,CUST,CASE,NOTPK		\$527.00		31%	\$363.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949382-F	SEL: FRU,UPG,LTO-6,FC,FH,T950		\$15,769.00		31%	\$10,880.61	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949382T200	SEL: FRU,LTO-6,FC,FH,T200		\$23,906.00		31%	\$16,495.14	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949382T20-F	SEL: FRU,UPG,LTO-6,FC,FH,T200		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949382T380	SEL: FRU,LTO-6,FC,FH,T380		\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949382T38-F	SEL: FRU,UPG,LTO-6,FC,FH,T380		\$15,769.00		31%	\$10.880.61	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949382T680	SEL: FRU.UPG.LTO-6.FC.FH.T680		\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949382T68-F	SEL: FRU.UPG.LTO-6.FC.FH.T680		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949382TFI-F	SEL: FRU,UPG,LTO-6,FC,FH,T680		\$15,769.00		31%	\$10,880.61	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949382TFIN	SEL: FRU,LTO-6,FC,FH,TFIN		\$23,906.00		31%	\$16,495.14		\$0.00		70.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949390T950	SEL: FRU,SKLM SW KEY MAX DR,T950		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949390T950-F	SEL: FRU,UPG,SKLM SW KEY MAXDR,T950		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	90949390TFIN	SEL: FRU,SKLM SW KEY MAX DR,TFIN		\$0.00		31%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949390TFIN-F	SEL: FRU,UPG,SKLM SW KEY MAXDR,TFIN		\$0.00		31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949402SL	SEL: TPK,LTO-M8,CUST		\$1,572.00	K	31%	\$1,084.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949403SL	SEL: 20TPK,LTO-M8,CERT		\$31,414.00	K	31%	\$21,675.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949414SL	SEL: TAPES,TRPK,CUST,LTO6 WORM,T950		\$869.00	K	31%	\$599.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949415SL	SEL: TAPES,TRPK,CERT,LTO6 WORM,T950		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949439T20-F	SEL: FRU,EDBA,T200		\$6,092.00		31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949439T38-F	SEL: FRU.FDBA.T380		\$6,092.00		31%	\$4,203,48	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRAL OGIC
	90949439T68-F	SEL: FRU,EDBA,T680		\$6,092.00		31%	\$4,203.48	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949439TFIN	SEL: FRU.EDBA.TEIN		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRAL OGIC
	90949440-F	SEL: FRU,LTO-5,FC,FH,IMPACT,T950		\$22,652.00		31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949440FIN-F	SEL: FRU,LTO-5,FC,FH,IMPACT,TFIN		\$22,652.00		31%	\$16,201.89	\$0.00		\$0.00			\$0.00	\$0.00	SPECTRALOGIC
									\$0.00						
	90949440T200	SEL FRU LTO-5 FC FH IMPACT T200		\$22,652.00		31%	\$15,629.88	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949440T20-F	SEL: FRU,LTO-5,FC,FH,IMPACT,T200		\$22,652.00		31%	\$15,629.88	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949440T380	SEL FRU LTO-5 FC FH IMPACT T380		\$22,652.00		31%	\$15,629.88	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949440T38-F	SEL: FRU,LTO-5,FC,FH,IMPACT,T380		\$22,652.00		31%	\$15,629.88	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949440T680	SEL FRU LTO-5 FC FH IMPACT T680		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949440T68-F	SEL: FRU,LTO-5,FC,FH,IMPACT,T680		\$22,652.00		31%	\$15,629.88	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949440TFIN	SEL FRU LTO-5 FC FH IMPACT TFIN		\$22,652.00		31%	\$15,629.88	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949442-F	SEL UPG.FRU.LTO-6.FC.FH.IMPACT		\$15,769.00		31%	\$10.880.61	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	90949442T20-F	SEL UPG,LTO-6,T200,FC,FH,IMPACT		\$15,769.00		31%	\$10,880.61	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949442T380	SEL FRU,LTO-6,T380,FC,FH,IMPACT		\$15,769.00		31%	\$10,880.61	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949442T38-F	SEL UPG,LTO-6,T380,FC,FH,IMPACT		\$15,769.00		31%	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949442T38-F 90949442T680	SEL GPG,LTO-6, T380, FC, FH, IMPACT		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC SPECTRALOGIC
	90949442T68-F	SEL UPG,LTO-6,T680,FC,FH,IMPACT		\$0.00		31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949442TFI-F	SEL UPG,LTO-6,TFIN,FC,FH,IMPACT		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949442TFIN	SEL FRU,LTO-6,TFIN,FC,FH,IMPACT		\$0.00		31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949443FINT1	SEL FRU,TS1140,DRV,TFIN,IMPACT,T1		\$59,476.00		31%	\$41,038.44	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949443NT1-F	SEL UPG,TS1140,DRV,TFIN,IMPACT,T1		\$56,172.00		31%	\$38,758.68		\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949443T1	SEL: FRU,TS1140,DRV,T950,IMPACT,T1		\$56,172.00		31%	\$38,758.68	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949443T1-F	SEL: FRU,TS1140,DRV,T950,IMPACT,T1		\$56,172.00		31%	\$38,758.68	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949443T3	SEL: FRU,TS1140,DRV,T950,IMPACT,T3		\$49,563.00		31%	\$34,198.47	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949443T380T3	SEL: FRU,TS1140,DRV,T380,IMPACT,T3		\$49,563.00		31%	\$34,198.47	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949443T380T3-F	SEL: FRU,TS1140,DRV,T380,IMPACT,T3		\$49,563.00		31%	\$34,198.47	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949443T3-F	SEL: FRU,TS1140,DRV,T950,IMPACT,T3		\$49,563.00		31%	\$34,198.47	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949443TFINT3	SEL FRU TS1140 DRV TFIN IMPACT T3		\$59,476.00		31%	\$41,038.44	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949468	SEL: TAPES,TERAPACK,CERT,LTO-6,MP		\$645.00		31%	\$445.05	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949469	SEL: TAPES,TERAPACK,CUST,LTO-6,MP		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949470	SEL: TPS,TPK,NOCVR,CERT,LTO-6,MP		\$0.00		31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949471	SEL: TPS,TPK,NO CVR,CUST,LTO-6,MP		\$833.00		31%	\$574.77	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949472	SEL: TAPES.20 TPKS.CERT.LTO-6.MP		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949473	SEL: TAPES,20 TPKS,CUST,LTO-6,MP		\$16,778.00		31%	\$11,576.82	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
		SEL: TPS.20TPKS.NOCVR.CERT.LTO6.MP		\$16,644.00		31%	\$11,484.36	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949474														

								DD00UDD0D	PROSUPPOR			WTY UPG	14/77/1100		
AND	sкu	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTM
_									LP			LP			
5	90949476	SEL: TAPES,20,WO-TP,CERT,LTO-6,MP		\$1,222.00		31%	\$843.18		\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
5	90949477	SEL: TAPES,20,WO-TP,CUST,LTO-6,MP		\$1,612.00		31%	\$1,112.28		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
5	90949478	SEL: FRU,TAPE,LTO-6,CERTIFIED,MP		\$83.00		31% 31%	\$57.27	\$0.00	\$0.00					\$0.00	SPECTRALOGIC
	90949479	SEL: FRU,TAPE,LTO-6,CUSTOM,MP		\$83.00			\$57.27	\$0.00	\$0.00					\$0.00	SPECTRALOGIC
	90949480 90949488-F	SEL: TPS,LT06,10CER,CASE,NOTPK,MP SEL: UPG,SLS,SW-KEY,QIP-CON,T950		\$823.00 \$6,538.00		31% 31%	\$567.87 \$4,511.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
	90949489-F 90949538	SEL: UPG,SLS,SW-KEY,QIP-CON,TFIN SEL: FRU,IP CAMERA,GN2,DRV-FR,T950B		\$6,538.00 \$4,154.00		31% 31%	\$4,511.22 \$2,866.26	\$0.00 \$0.00	\$0.00 \$0.00					\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
	90949538-F					31%		\$0.00	\$0.00					\$0.00	
	90949538-F 90949538TFIN	SEL: FRU,IP CAMERA,GN2,DRV-FR,T950B SEL: FRU,IP CAMERA,GN2,DRV-FR,TFIN		\$4,154.00 \$4,154.00		31%	\$2,866.26 \$2,866.26		\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	SPECTRALOGIC SPECTRALOGIC
	90949538TFIN-F	SEL: FRU,IP CAMERA,GN2,DRV-FR,TFIN		\$4,154.00		31%	\$2,866.26	\$0.00						\$0.00	
	90949539 90949539	SEL: FRU,IP CAMERA,GEN2,MED-FR,T950B		\$4,154.00		31%	\$2,866.26	\$0.00	\$0.00 \$0.00				\$0.00 \$0.00	\$0.00	SPECTRALOGIC SPECTRALOGIC
	90949539-F 90949539TFIN	SEL: FRU,IP CAMERA,GEN2,MED-FR,T950B SEL: FRU,IP CAMERA,GEN2,MED-FR,TFIN		\$4,154.00 \$4,154.00		31% 31%	\$2,866.26 \$2,866.26	\$0.00 \$0.00	\$0.00 \$0.00				\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
	90949539TFIN-F					31%									
	90949546	SEL: FRU,IP CAMERA,GEN2,MED-FR,TFIN SEL: FRU,PLATES,FOOT SYS		\$4,154.00 \$61.00		31%	\$2,866.26 \$42.09	\$0.00 \$0.00	\$0.00 \$0.00				\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
	90949546	SEL: FRU,PLATES,FOOT SYS SEL: FRU LS SD CARD IND TFIN		\$1.00		31%	\$42.09	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949554	SEL: FRU LS SD CARD IND T-SERIES		\$1.00		31%	\$0.69		\$0.00					\$0.00	SPECTRALOGIC
	90949557					31%									
	90949557 90949558T2	SEL: T950/SECURE SITE		\$1.00		31%	\$0.69		\$0.00					\$0.00	SPECTRALOGIC
	90949558T2-F	SEL: FRU,TS1150,DRV,T950,IMPACT,T2		\$49,846.00			\$34,393.74	\$0.00	\$0.00					\$0.00	SPECTRALOGIC
		SEL: FRU,TS1150,DRV,T950,IMPACT,T2		\$49,846.00		31%	\$34,393.74	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949558T380T2	SEL: FRU,TS1150,DRV,T380,IMPACT,T2		\$49,846.00		31% 31%	\$34,393.74	\$0.00	\$0.00					\$0.00	SPECTRALOGIC
	90949558T380T2-F	SEL: FRU,TS1150,DRV,T380,IMPACT,T2		\$0.00			\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949558TFINT2	SEL: FRU,TS1150,DRV,TFIN,IMPACT,T2		\$49,846.00		31%	\$34,393.74	\$0.00	\$0.00					\$0.00	SPECTRALOGIC
	90949558TFINT2-F	SEL: UPG,TS1150,DRV,TFIN,IMPACT,T2		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949559TFINT2-F	SEL: FRU,TS1150,DRIVE,TFIN,ENT,T2		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949560	SEL: FRU,TAPE,3592 JD,CERT		\$529.00		31%	\$365.01	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949561	SEL: FRU,TAPE,3592 JD,CUST		\$529.00		31%	\$365.01	\$0.00	\$0.00					\$0.00	SPECTRALOGIC
	90949564	SEL: TAPES,20 TPK,CERT,3592 JD		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949564SL	SEL: TAPES,20 TPK,CERT,3592 JD		\$59,097.00		31%	\$40,776.93	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949565	SEL: TAPES,20 TPK,CUST,3592 JD		\$0.00		31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949565SL	SEL: TAPES,20 TPK,CUST,3592 JD		\$59,097.00		31%	\$40,776.93	\$0.00	\$0.00					\$0.00	SPECTRALOGIC
	90949566	SEL: TAPES,TPK,CERT,3592 JD		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	90949566SL	SEL: TAPES,TPK,CERT,3592 JD		\$2,951.00	K	31%	\$2,036.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949567	SEL: TAPES,TPK,CUST,3592 JD		\$0.00	K	31%	\$0.00	\$0.00	\$0.00					\$0.00	SPECTRALOGIC
	90949567SL	SEL: TAPES,TPK,CUST,3592 JD		\$2,951.00	K	31%	\$2,036.19		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949576	SEL: FRU,5-12V PWS,AN,ROHS		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949576-F	SEL: FRU,UPG,5-12V PWS,AN,ROHS		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949576TFIN	SEL: FRU,5-12V PWS,AN,ROHS,TFIN		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949576TFIN-F	SEL: FRU,UPG,5-12V PWS,AN,ROHS,TFIN		\$3,877.00	) K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949578	SEL: FRU,RIM2,T950		\$12,462.00	) K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949578-F	SEL: FRU,RIM2,T950		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949578T200-F	SEL: FRU,RIM2,T200		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949578T380	SEL: FRU,RIM2,T380		\$12,462.00	) K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949578T380-F	SEL: FRU,RIM2,T380		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949578T680	SEL: FRU,RIM2,T680		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949578T680-F	SEL: FRU,RIM2,T680		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949578TFIN	SEL: FRU,RIM2,TFIN		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	90949578TFIN-F	SEL: FRU.RIM2.TFIN		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949613	SEL: TAPES,TERAPACK,CERT,LTO-7		\$1,513.00		31%	\$1,043.97	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949614	SEL: TAPES,TERAPACK,CUST,LTO-7		\$1,513.00		31%	\$1,043.97	\$0.00	\$0.00		\$0.00		\$0.00	\$0.00	SPECTRALOGIC
	90949615-F	SEL: FRU,UPG,LTO-7,FC,FH,T950		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949615T200-F	SEL: FRU,UPG,LTO-7,FC,FH,T200		\$18,292.00		31%	\$12,621.48	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949615T380-F	SEL: FRU,UPG,LTO-7,FC,FH,T380		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPECTRALOGIC
	90949615T680-F	SEL: FRU.UPG.LTO-7.FC.FH.T680		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949615TFIN-F	SEL: FRU.UPG.LTO-7.FC.FH.TFIN		\$18,292.00		31%	\$12,621.48	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949616	SEL: FRU,LTO-7,FC,FH,IMPACT,T950		\$18,292.00		31%	\$12,621.48	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949616-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T950		\$18,292.00		31%	\$12,621.48		\$0.00					\$0.00	SPECTRALOGIC
	90949616T200-F	SEL: UPG.LTO-7.FC.FH.IMPACT.T200		\$18,292.00		31%	\$12,621.48		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949616T380	SEL: FRU,LTO-7,FC,FH,IMPACT,T380		\$18,292.00		31%	\$12,621.48		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949616T380-F	SEL: UPG.LTO-7.FC.FH.IMPACT.T380		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949616T680	SEL: FRU.LTO-7,FC.FH.IMPACT.T680		\$0.00		31%	\$0.00	\$0.00	\$0.00	70.00			\$0.00	\$0.00	SPECTRALOGIC
	90949616T680-F	SEL: UPG.LTO-7,FC,FH,IMPACT,T680		\$0.00		31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949616TFIN	SEL: FRU,LTO-7,FC,FH,IMPACT,TFIN		\$18,292.00		31%	\$12,621.48	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	90949616TFIN-F	SEL: UPG,LTO-7,FC,FH,IMPACT,TFIN		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	SPECTRAL OGIC
	90949621	SEL: FRU.BRUSHES.TFIN.CARBON		\$0.00		31%	\$0.00	\$0.00	\$0.00	70.00	70.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949625	SEL: FRU MAIN PWR RAILS G2 UPG KIT		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949626	SEL: FRU,LSB,PWR RAILS,G2,UPG KIT		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949627	SEL: FRU RSB PWR RAILS G2 UPG KIT		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRAL OGIC
	90949628	SEL: FRU, DRV, PWR RAILS, G2, UPG KIT		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPECTRALOGIC
	90949629	SEL: FRU,MEDIA,PWR RAILS,G2,UPG KIT		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC SPECTRALOGIC
	90949629	SEL: FRU,MEDIA,PWR RAILS,GZ,UPG RIT		\$1,505.00		31%	\$1,038.45	\$0.00	\$0.00	\$0.00	70.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949635	SEL: TPK,LTO-7,CERT,NCVR SEL: TPK,LTO-7,CUST,NCVR		\$1,505.00	, K	31%	\$1,038.45 \$1,038.45		\$0.00					\$0.00	SPECTRALOGIC
	90949637	SEL: 1PK,LTO-7,COST,NCVR SEL: 20TPK,LTO-7,CERT		\$1,505.00		31%	\$1,038.45		\$0.00					\$0.00	SPECTRALOGIC
		SEL: 20TPK,LTO-7,CERT						\$0.00	\$0.00					\$0.00	SPECTRALOGIC SPECTRALOGIC
	90949638			\$0.00		31%	\$0.00						\$0.00		
	90949639	SEL: 20TPK,LTO-7,CERT,NCVR		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949640	SEL: 20TPK,LTO-7,CUST,NCVR		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00				\$0.00	SPECTRALOGIC
	90949641 90949642	SEL: TAPES,LTO-7,CERT,CLAM20 SEL: TAPES,LTO-7,CUST,CLAM20		\$2,956.00 \$2,956.00		31%	\$2,039.64	\$0.00	\$0.00					\$0.00	SPECTRALOGIC SPECTRALOGIC
				\$2 Q56 OC	ı K	31%	\$2,039.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	

					NVP LEVEL 1			PROSUPPOR	DDOCLIDDOD	PROSUPPOR		WTY UPG	WTY UPG		
AND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	T PLUS MNT	T W/MC PREM MNT	T ENH MNT	BASIC MNT LP	ENH TO PS W/MC PREM	BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
_	90949644	CEL EDITADE LTO 7 CHOT		60.00	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	31%	\$0.00		LP \$0.00	\$0.00	\$0.00	LP \$0.00		\$0.00	SDECTRALOCIC
5		SEL: FRU,TAPE,LTO-7,CUST		\$0.00									\$0.00		SPECTRAL OCIC
5	90949645	SEL: TAPES,LTO-7,CERT,CASE10		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949646	SEL: TAPES,LTO-7,CUST,CASE10		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPECTRALOGIC
	90949647	SEL: TPK,LTO-7,CUST,WORM		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPECTRALOGIC
	90949648	SEL: TPK,LTO-7,CERT,WORM		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	90949680	SEL: CUSTOM PANEL SETUP FEE		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPECTRALOGIC
	90949717	SEL: TPS,LTO-6BAFE,CERT,WORM,CASE10		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949720	SEL: FRU,TAPE,LTO6,BAFE,WORM,CUSTOM		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949721	SEL: FRU,TAPE,LTO-6,BAFE,WORM,CERT		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949723	SEL: FRU,TAPE,LTO-7,WORM,CERT		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00					\$0.00	SPECTRALOGIC
	90949724	SEL: FRU.TAPE.LTO-7.WORM.CUST		\$0.00	) K	31%	\$0.00		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949725	SEL: TPS,LTO-7,CERT,WORM,CASE10		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPECTRALOGIC
	90949728	SEL: TPS,LTO-6BAFE,CUST,WORM,CASE10		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949729	SEL: TPS,LTO-06BALE,COST,WORM,CASE10		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPECTRALOGIC
	90949739					31%									
		SEL: FRU24V POW SUP8AMPFUSEROHS		\$3,877.00			\$2,675.13		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949740	SEL: FRU5-12V PWRSUP8AMPFUSEROH		\$3,877.00		31%	\$2,675.13		\$0.00					\$0.00	SPECTRALOGIC
	90949743	SEL: FRUN+1 PWR SUPPLIESROHS ONLY		\$9,138.00		31%	\$6,305.22		\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	90949744	SEL: FRU,TS1155,DRV,T950,IMPACT,T2		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPECTRALOGIC
	90949744-F	SEL: FRU,TS1155,DRV,T950,IMPACT,T2		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPECTRALOGIC
	90949744T380	SEL: FRU,TS1155,DRV,T380,IMPACT,T2		\$0.00		31%	\$0.00	+	\$0.00					\$0.00	SPECTRALOGIC
	90949744T380-F	SEL: FRU,TS1155,DRV,T380,IMPACT,T2		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	90949744TFIN	SEL: FRU,TS1155,DRV,TFIN,IMPACT,T2		\$0.00	K	31%	\$0.00		\$0.00			\$0.00		\$0.00	SPECTRALOGIC
	90949744TFIN-F	SEL: UPG,TS1155,DRV,TFIN,IMPACT,T2		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	90949745TFIN-F	SEL: FRU,TS1155,DRIVE,TFIN,ENT,T2		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00				\$0.00	SPECTRALOGIC
	90949746	SEL: FRU.HP TRANSPORTER		\$32,692.00		31%	\$22,557.48		\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	90949752	SEL: 20TPK.LTO-M8.CUST		\$31,414.00		31%	\$21,675.66	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	90949752	SEL: 20TPK,LTO-M8,CERT.NCVR		\$31,268.00		31%	\$21,574.92		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949783	SEL: 20TPK,LTO-8,CUST,NCVR		\$0.00		31% 31%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00	\$0.00	SPECTRALOGIC SPECTRALOGIC
	90949783SL	SEL: 20TPK,LTO-8,CUST,NCVR		\$43,179.00			\$29,793.51						\$0.00	\$0.00	
	90949784-F	SEL: FRU,UPG,LTO-8,FC,FH,T950		\$24,600.00		31%	\$16,974.00		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949784T200-F	SEL: FRU,UPG,LTO-8,FC,FH,T200		\$24,600.00		31%	\$16,974.00		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949784T380-F	SEL: FRU,UPG,LTO-8,FC,FH,T380		\$24,600.00	) K	31%	\$16,974.00		\$0.00					\$0.00	SPECTRALOGIC
	90949784T680-F	SEL: FRU,UPG,LTO-8,FC,FH,T680		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949784TFIN-F	SEL: FRU,UPG,LTO-8,FC,FH,TFIN		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949785	SEL: FRU,LTO-8,FC,FH,IMPACT,T950		\$24,600.00	) K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949785-F	SEL: UPG.LTO-8.FC.FH.IMPACT.T950		\$24,600.00		31%	\$16,974.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	SPECTRALOGIC
	90949785T200-F	SEL: UPG,LTO-8,FC,FH,IMPACT,T200		\$24,600.00		31%	\$16,974.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	90949785T380	SEL: FRU,LTO-8,FC,FH,IMPACT,T380		\$24,600.00		31%	\$16,974.00		\$0.00					\$0.00	SPECTRALOGIC
	90949785T380-F	SEL: UPG,LTO-8,FC,FH,IMPACT,T380		\$24,600.00		31%	\$16,974.00		\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	90949785T680														SPECTRAL OGIC
		SEL: FRU,LTO-8,FC,FH,IMPACT,T680		\$24,600.00		31%	\$16,974.00 \$16,974.00		\$0.00					\$0.00	
	90949785T680-F	SEL: UPG,LTO-8,FC,FH,IMPACT,T680		\$24,600.00		31%		\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	90949785TFIN	SEL: FRU,LTO-8,FC,FH,IMPACT,TFIN		\$24,600.00		31%	\$16,974.00		\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	90949785TFIN-F	SEL: UPG,LTO-8,FC,FH,IMPACT,TFIN		\$24,600.00		31%	\$16,974.00		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949786	SEL: TPK,LTO-8,CERT		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949786SL	SEL: TPK,LTO-8,CERT		\$2,164.00	K	31%	\$1,493.16	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949787	SEL: TPK,LTO-8,CUST		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949787SL	SEL: TPK,LTO-8,CUST		\$2,164.00	K	31%	\$1,493.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949788	SEL: TPK.LTO-8.CERT.NCVR		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	SPECTRALOGIC
	90949788SI	SEL: TPK.LTO-8.CERT.NCVR		\$2,155.00	) K	31%	\$1,486.95	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	90949789	SEL: TPK LTO-8 CUST NCVR		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	SPECTRAL OGIC
	90949789SI	SEL: TPK,ETO-6,COST,NCVR		\$2,155.00		31%	\$1.486.95		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	909497990	SEL: 20TPK.LTO-8.CERT		\$2,155.00		31%	\$1,460.90	70.00	\$0.00	\$0.00	\$0.00	70.00	\$0.00	\$0.00	SPECTRALOGIC
		SEL: 201PK,LTO-8,CERT				31%			\$0.00	\$0.00				\$0.00	SPECTRALOGIC SPECTRALOGIC
	90949790SL	022. 2011 N,210 0,02111		\$43,320.00			\$29,890.80						\$0.00		
	90949791	SEL: 20TPK,LTO-8,CUST		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPECTRALOGIC
	90949791SL	SEL: 20TPK,LTO-8,CUST		\$43,320.00		31%	\$29,890.80	+	\$0.00		+		\$0.00	\$0.00	SPECTRALOGIC
	90949792	SEL: 20TPK,LTO-8,CERT,NCVR		\$0.00		31%	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	SPECTRALOGIC
	90949792SL	SEL: 20TPK,LTO-8,CERT,NCVR		\$43,179.00		31%	\$29,793.51	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	90949793	SEL: 20TPK,LTO-M8,CUST,NCVR		\$31,268.00	K	31%	\$21,574.92		\$0.00					\$0.00	SPECTRALOGIC
	90949794	SEL: TAPES,LTO-8,CERT,CLAM20		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949794SL	SEL: TAPES,LTO-8,CERT,CLAM20		\$4,260.00	K	31%	\$2,939.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949795	SEL: TAPES,LTO-8,CUST,CLAM20		\$0.00		31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949795SL	SEL: TAPES.LTO-8.CUST.CLAM20		\$4,260.00	K	31%	\$2,939.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949796	SEL: FRILTAPE LTO-8 CERT		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949796SL	SEL: FRU,TAPE,LTO-8,CERT		\$215.00		31%	\$148.35		\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	909497903L 90949797	SEL: FRU,TAPE,LTO-8,CUST		\$215.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC SPECTRALOGIC
												70.00		70.00	
	90949797SL	SEL: FRU,TAPE,LTO-8,CUST		\$215.00		31%	\$148.35		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949798	SEL: TAPES,LTO-8,CERT,CASE10		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949798SL	SEL: TAPES,LTO-8,CERT,CASE10		\$2,142.00		31%	\$1,477.98		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90949799	SEL: TAPES,LTO-8,CUST,CASE10		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	90949799SL	SEL: TAPES,LTO-8,CUST,CASE10		\$2,142.00		31%	\$1,477.98		\$0.00					\$0.00	SPECTRALOGIC
	90949803	SEL: FRU,UPG,SPECTRA LS,GEN IV		\$2,520.00	K	31%	\$1,738.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949815	SEL: TAPES,LTO-M8,CUST,CLAM20		\$3,073.00		31%	\$2,120.37		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949816	SEL: FRU TAPE LTO-M8 CUST		\$156.00		31%	\$107.64		\$0.00	\$0.00				\$0.00	SPECTRALOGIC
	90949817	SEL: TAPES,LTO-M8,CERT,CASE10		\$1,546.00		31%	\$1,066.74		\$0.00					\$0.00	SPECTRALOGIC
	90949818	SEL: TAPES,LTO-M8,CERT,CASE10		\$1,546.00		31%	\$1,066.74	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC SPECTRALOGIC
		SEL: TAPES,LTO-M8,CUST,CASE10 SEL: FRU,TAPE,LTO-M8,CERT							\$0.00					\$0.00	
		aci: FRU.TAPE.LTU-MB.CERT		\$156.00		31%	\$107.64			\$0.00			\$0.00		SPECTRALOGIC
	90949827						A								
	90949828	SEL: TAPES,LTO-M8,CERT,CLAM20		\$3,073.00		31%	\$2,120.37	\$0.00	\$0.00	\$0.00				\$0.00	SPECTRALOGIC
					K	31% 31% 31%	\$2,120.37 \$32,005.65 \$32,005.65	\$0.00	\$0.00 \$0.00 \$0.00			\$0.00		\$0.00 \$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC SPECTRALOGIC

					NVP LEVEL 1			E AND WARRANTY				WTV LIDO			
AND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	90949863T380-F	SEL: UPG,TS1160,DRV,FIBRE,IMPACT,T380		\$46,385.00		31%	\$32,005.65	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949863TFIN	SEL:FRU,TS1160,DR,FC,IMPACT,TFIN		\$46,385.00		31%	\$32,005.65	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949863TFIN-F	SEL:UPG,TS1160,DR,FC,IMPACT,TFIN		\$46,385.00		31%	\$32,005.65	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
5	90949866	SEL: TAPES,20 TPK,CUST,3592 JE		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949866SL	SEL: TAPES,20 TPK,CUST,3592 JE		\$82,739.00		31%	\$57,089.91	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949867	SEL: TAPES,20 TPK,CERT,3592 JE		\$0.00		31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949867SL	SEL: TAPES,20 TPK,CERT,3592 JE		\$82,739.00		31%	\$57,089.91	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
-	90949868	SEL: TAPES,TPK,CERT,3592 JE		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949868SL	SEL: TAPES,TPK,CERT,3592 JE		\$4,133.00		31%	\$2,851.77	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949869 90949869SL	SEL: TAPES,TPK,CUST,3592 JE SEL: TAPES.TPK,CUST,3592 JE		\$0.00		31% 31%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
-	909498695L 90949874TFIN-F	SEL: TAPES, TPK, CUST, 3592 JE SEL: UPG, TS1160, DRIVE, FIBRE, TFIN		\$4,133.00		31%	\$2,851.77	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00 \$0.00	\$0.00	SPECTRALOGIC SPECTRALOGIC
	909498741FIN-F	SEL: FRU,N+1 AN PWR SUPPLIES		\$46,385.00 \$9,138.00		31%	\$32,005.65 \$6,305.22	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949875	SEL: FRU,N+1 AN PWR SUPPLIES SEL: FRU,DUAL AC 2.16A		\$4,846.00		31%	\$3,343,74	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90949889	SEL: TFIN/SECURE SITE		\$1.00		31%	\$0.69	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959005-F	SEL: FRUSI SSETWRQIP-RIMT120		\$6.538.00		31%	\$4.511.22	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959034-F	SEL: FRUT120COD5 SLOT KEY		\$647.00		31%	\$446.43	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959042-F	SEL: FRUSI SSOFTWAREDIRECTT120		\$6,538.00		31%	\$4,511.22	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959209-F	SEL: T120ENCRYPTIONPROFESSIONAL		\$6,538.00		31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959211-F	SEL: FRUORSERVATORY SOFTWARET120		\$3,269.00		31%	\$2,255.61	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRAL OGIC
	90959226-F	SEL: FRUN 1 POWER PACKROHS ONLY		\$2,769.00		31%	\$1,910.61	\$0.00	\$0.00	+		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959231SL	SEL: TAPES.TRPK.CERT.LTO4 WORM.T120		\$746.00		31%	\$514.74	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959232SL	SEL: TAPES,TRPK,CUST,LTO4 WORM,T120		\$746.00		31%	\$514.74	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959247-F	SEL: FRULTO-5HHFCUPGRDT120		\$16.989.00		31%	\$11.722.41	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959248-F	SEL: FRULTO-5HHSASUPGRDT120		\$15,773.00		31%	\$10,883.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959255SL	SEL: TAPES,TPK,NOCVR,CERT,LTO4,T120		\$467.00	K	31%	\$322.23	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959256SL	SEL: TAPES,TPK,NOCVR,CUST,LTO4,T120		\$467.00		31%	\$322.23	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959261-FSL	SEL: FRU,LTO-6,HH,FC,UPGRD,T120		\$11,354.00		31%	\$7,834.26	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959262-FSL	SEL: FRU,LTO-6,HH,SAS,UPGRD,T120		\$9,462.00		31%	\$6,528.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959274	SEL: TAPES.TPK.CERT.LTO-6.T120.MP		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959275	SEL: TAPES.TPK.CUST.LTO-6.T120.MP		\$728.00	) K	31%	\$502.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959276	SEL: TPK.NOCVR.CERT.LT06.T120.MP		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959277	SEL: TPK,NOCVR,CUS,LTO6,T120,MP		\$721.00		31%	\$497.49	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959295-F	SEL: UPG.LTO-7.HH.FC.T120		\$13,246.00		31%	\$9,139.74	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959296-F	SEL: UPG.LTO-7.HH.SAS.T120		\$11,354.00		31%	\$7,834.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959297	SEL: TPK.LTO-7.CERT.120.NCVR		\$1,245.00	) K	31%	\$859.05	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	90959298	SEL: TPK,LTO-7,CUST,120,NCVR		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959299	SEL: TPK.LTO-7.CERT.WORM.120		\$0.00		31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959300	SEL: TPK,LTO-7,CUST,WORM,120		\$0.00	K	31%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959301	SEL: TPK,LTO-7,CERT,120		\$1,252.00		31%	\$863.88	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	90959302	SEL: TPK,LTO-7,CUST,120		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959308-F	SEL: UPG,LTO-8,HH,SAS,T120		\$13,246.00	K	31%	\$9,139.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959309-F	SEL: UPG,LTO-8,HH,FC,T120		\$15,138.00	K	31%	\$10,445.22	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959310	SEL: TPK,LTO-8,CERT,120		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959310SL	SEL: TPK,LTO-8,CERT,120		\$1,766.00		31%	\$1,218.54	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959311	SEL: TPK,LTO-8,CUST,120		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959311SL	SEL: TPK,LTO-8,CUST,120		\$1,766.00	K	31%	\$1,218.54	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959312	SEL: TPK,LTO-8,CUST,120,NCVR		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90959312SL	SEL: TPK,LTO-8,CUST,120,NCVR		\$1,757.00		31%	\$1,212.33	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90959313	SEL: TPK,LTO-8,CERT,120,NCVR		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959313SL	SEL: TPK,LTO-8,CERT,120,NCVR		\$1,757.00		31%	\$1,212.33	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959319	SEL: TPK,LTO-M8,CERT,120,NCVR		\$1,291.00		31%	\$890.79		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90959320	SEL: TPK,LTO-M8,CUST,120,NCVR		\$1,291.00		31%	\$890.79	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90959321	SEL: TPK,LTO-M8,CERT,120		\$1,299.00		31%	\$896.31	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90959322	SEL: TPK,LTO-M8,CUST,120		\$1,299.00		31%	\$896.31	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90978105	SEL: POWER SUPPLY,STACK		\$1,308.00		31%	\$902.52	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90979018-F	SEL: FRUSLSSOFTWAREUPGRADET50E		\$3,269.00		31%	\$2,255.61	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90979426-F	SEL: FRUOBSERVATORY SOFTWARET50		\$2,615.00		31%	\$1,804.35	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90979438-F	SEL: T50ENCRYPTIONPROFESSIONAL		\$6,538.00		31%	\$4,511.22	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90979471-F	SEL: FRUUPGRDPOWER SUPPLYT50E		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	90979476U-F	SEL: FRU,COD-KEY,5 SLOT,T50E		\$647.00		31%	\$446.43	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90979478-F	SEL: FRUCOD-KEY1 SLOTT50E		\$129.00		31%	\$89.01	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90979488-F	SEL: FRULTO-5FCHHT50E		\$7,904.00		31%	\$5,453.76	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90979497-F	SEL: FRULTO-5SASHHT50E		\$6,687.00		31%	\$4,614.03	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90979510-FSL	SEL: FRU,UPG,LTO-6,FC,HH,T50E		\$10,917.00		31%	\$7,532.73		\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90979510ST	SEL: FRU,LTO-6,FC,HH,STACK		\$11,538.00		31%	\$7,961.22	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90979510ST-F	SEL: FRU,UPG,LTO-6,FC,HH,STACK		\$11,538.00		31%	\$7,961.22	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90979511-FSL	SEL: FRU,UPG,LTO-6,SAS,HH,T50E		\$8,734.00		31%	\$6,026.46	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90979511ST	SEL: FRU,LTO-6,SAS,HH,STACK		\$9,231.00		31%	\$6,369.39	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90979511ST-F	SEL: FRU,UPG,LTO-6,SAS,HH,STACK		\$9,231.00		31%	\$6,369.39	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90979523-FSL	SEL: UPG,LTO-7,HH,FC,T50E		\$13,101.00		31%	\$9,039.69	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90979523ST	SEL: FRU,LTO-7,FC,HH,STACK		\$13,846.00		31% 31%	\$9,553.74	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90979523ST-F	SEL: FRU,UPG,LTO-7,FC,HH,STACK		\$13,846.00			\$9,553.74	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90979524-FSL	SEL: UPG,LTO-7,HH,SAS,T50E		\$10,917.00		31%	\$7,532.73	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90979524ST	SEL: FRU,LTO-7,SAS,HH,STACK		\$11,538.00		31% 31%	\$7,961.22	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	90979524ST-F	SEL: FRU,UPG,LTO-7,SAS,HH,STACK		\$11,538.00			\$7,961.22	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90979526-FSL	SEL: UPG,LTO-8,HH,FC,T50E		\$15,284.00		31%	\$10,545.96	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	90979526ST	SEL: LTO-8,FC,HH,STACK		\$16,154.00		31%	\$11,146.26	\$0.00	\$0.00	\$0.00 \$0.00			\$0.00	\$0.00	SPECTRALOGIC
	90979526ST-F	SEL: UPG.LTO-8.FC.HH.STACK		\$16.154.00		31%	\$11,146.26	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC

					NVP LEVEL 1			E AND WARRANTY				WTVUDO			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTS
5	90979527ST	SEL: FRU,LTO-8,SAS,HH,STACK		\$13,846.00	K	31%	\$9,553.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979527ST-F	SEL: FRU,UPG,LTO-8,SAS,HH,STACK		\$13,846.00	) K	31%	\$9,553.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979528ST	SEL: FRU,LTO-7,FC,FH,STACK		\$21,538.00	) K	31%	\$14,861.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979528ST-F	SEL: FRU,UPG,LTO-7,FC,FH,STACK		\$21,538.00	K	31%	\$14,861.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979529ST	SEL: FRU,LTO-8,FC,FH,STACK		\$23,846.00	) K	31%	\$16,453.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979529ST-F	SEL: FRU.UPG.LTO-8.FC.FH.STACK		\$23.846.00		31%	\$16,453,74	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRAL OGIC
5	90979531	SEL: FRU,SLS,SOFTWARE,STACK		\$3,846.00		31%	\$2,653.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979535	SEL: FRU BLUEVISION CAMERA, STACK		\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRAL OGIC
5	90979536	SEL: STACK ACTIVATION		\$2.00		31%	\$1.38	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
5	90979537	SEL: COD-KEY.10 SLOT.STACK		\$1.538.00		31%	\$1,061.22	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979538	SEL: KMIP ACTIVATION KEY, STACK		\$2.00		31%	\$1.38	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019814T20-F	SEL: CHAMBER-SLOT KEY ENABLET200		\$1,308.00		31%	\$902.52	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
5															
5	91019814T380 91019814T38-F	SEL: CHAMBER-SLOT KEY ENABLET380 SEL: FRUCHAMBER-SLOT KEYT380		\$1,308.00 \$1,308.00		31% 31%	\$902.52 \$902.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5															
5	91019814T680	SEL: CHAMBER-SLOT KEY ENABLET680		\$1,308.00		31%	\$902.52	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019814T68-F	SEL: FRUCHAMBER-SLOT KEYT680		\$1,308.00		31%	\$902.52	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
5	91019816-F	SEL: FRUENCRYPTONPROT200-380-680		\$6,538.00		31%	\$4,511.22	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019817-F	SEL: FRUSLS SFTWR-KEYQIP-RIMBOA		\$6,538.00		31%	\$4,511.22	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
5	91019818-F	SEL: FRUSLS SFTWR-KEYDIRECTT200		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019824-F	SEL: RACKSTANDARD 19 INCH		\$4,015.00		31%	\$2,770.35	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019832-F	SEL: FRUSLS SW-KEYDIRECTT380-680		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019872	SEL: BOA BLK/SECURE SITE		\$1.00		31%	\$0.69	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
5	9594	SEL: CORD,4.5M,L6-20P / LOCKING C19		\$1.00		31%	\$0.69	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9594SL	SEL: CORD,4.5M,L6-20P / LOCKING C19		\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	ADDLGB	SEL Boomi Addl Data Vol Per GB (Annual)		\$75.00	) K	31%	\$51.75	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	BOOMI
5	ADV WORKFLOW	SEL BOOMI Advanced Workflow		\$650.00		31%	\$448.50	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	BOOMI
5	ADVAPI	SEL BOOMI API Publish Features		\$650.00		31%	\$448.50	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	BOOMI
5	API TIERI	SEL Boomi API Management Tier I		\$1,500.00		31%	\$1,035.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	BOOMI
5	API TIERII	SEL Boomi API Management Tier II		\$3,000.00	, K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	BOOMI
_	API TIERIII	SEL Boomi API Management Tier III		\$8,000.00		31%	\$5,520.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	BOOMI
5	API_TIERII/	SEL Boomi API Management Tier IV		\$15.000.00		31%			\$0.00	\$0.00			\$0.00	\$0.00	BOOMI
5							\$10,350.00								
5	AUTO-0-50OS	SEL Automation Engine OS		\$174.62		31%	\$120.49	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	AUTO-1001-1500OS	SEL Automation Engine OS		\$50.02		31%	\$34.51	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	AUTO-100K-150KOS	SEL Automation Engine OS		\$26.33		31%	\$18.17	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	AUTO-101-250OS	SEL Automation Engine OS		\$95.65	K	31%	\$66.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AUTO-10K-20KOS	SEL Automation Engine OS		\$30.71		31%	\$21.19	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	AUTO-1501-2000OS	SEL Automation Engine OS		\$45.19	K	31%	\$31.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AUTO-150K-OS	SEL Automation Engine OS		\$25.89	) K	31%	\$17.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AUTO-2001-2500OS	SEL Automation Engine OS		\$42.12		31%	\$29.06	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VARONIS
5	AUTO-20K-35KOS	SEL Automation Engine OS		\$28.96	S K	31%	\$19.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AUTO-2501-4000OS	SEL Automation Engine OS		\$39.49	) K	31%	\$27.25	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VARONIS
5	AUTO-251-500OS	SEL Automation Engine OS		\$72.83		31%	\$50.25	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VARONIS
5	AUTO-35K-50KOS	SEL Automation Engine OS		\$28.08	K K	31%	\$19.38	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VARONIS
5	AUTO-4001-6000OS	SEL Automation Engine OS		\$36.86		31%	\$25.43	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VARONIS
5	AUTO-501-750OS	SEL Automation Engine OS		\$58.79		31%	\$40.57	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VARONIS
_	AUTO-50K-100KOS	SEL Automation Engine OS SEL Automation Engine OS		\$27.20		31%	\$18.77	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VARONIS
5						31%	\$84.16						\$0.00		VARONIS
5	AUTO-51-100OS AUTO-6001-8000OS	SEL Automation Engine OS		\$121.97 \$34.22		31%	\$23.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		\$0.00 \$0.00	VARONIS
5		SEL Automation Engine OS						+				70.00	\$0.00	70.00	
5	AUTO-751-1000OS	SEL Automation Engine OS		\$54.41		31%	\$37.54	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VARONIS
2	AUTO-8001-10KOS	SEL Automation Engine OS		\$32.47		31%	\$22.40	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VARONIS
2	AVAADETC10UC	SEL AVA-AD-ETC10-U-C )		\$0.00		31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	AVAADETC10UC-I	SEL AVA-AD-ETC10-U-C )		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	70.00		\$0.00	\$0.00	VMWARE
5	AVAADETC10UC-K	SEL AVA-AD-ETC10-U-C )		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAADVC100C	SEL AVA-ADVC-100-C)		\$15,450.00		31%	\$10,660.50	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	AVAADVC100C-I	SEL AVA-ADVC-100-C)		\$16,145.25		31%	\$11,140.22	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	AVAADVC100C-K	SEL AVA-ADVC-100-C)		\$16,893.96	S K	31%	\$11,656.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAADVC10C	SEL AVA-ADVC-10-C)		\$1,545.00		31%	\$1,066.05	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	AVAADVC10C-I	SEL AVA-ADVC-10-C)		\$1,614.53		31%	\$1,114.03	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	AVAADVC10C-K	SEL AVA-ADVC-10-C)		\$1,689.40		31%	\$1,165.69	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	AVAADVN100C	SEL AVA-ADVN-100-C )		\$10.250.00		31%	\$7.072.50	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	AVAADVN100C-I	SEL AVA-ADVN-100-C )		\$10,711.25		31%	\$7,390.76	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	AVAADVN100C-K	SEL AVA-ADVN-100-C )		\$11,224.33		31%	\$7,744.79	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	AVAADVN10C	SEL AVA-ADVN-10-C )		\$1,025.00		31%	\$707.25	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	AVAADVN10C-I	SEL AVA-ADVN-10-C )		\$1,025.00		31%	\$739.08	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	AVAADVN10C-I	SEL AVA-ADVN-10-C )		\$1,071.13		31%	\$774.48	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	AVAADVN10C-K AVAAVENC100UC	SEL AVA-ADVN-10-C ) SEL AVA-AV-ENC100-U-C )		\$1,122.43		31%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
,	AVAAVENC100UC AVAAVENC100UC-I	SEL AVA-AV-ENC100-U-C ) SEL AVA-AV-ENC100-U-C )		\$0.00		31%	\$0.00	\$0.00		\$0.00		\$0.00		\$0.00	VMWARE VMWARE
-									\$0.00				\$0.00		
	AVAAVENC100UC-K	SEL AVA-AV-ENC100-U-C )		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
2	AVAAVETN100UC	SEL AVA-AV-ETN100-U-C )		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	AVAAVETN100UC-I	SEL AVA-AV-ETN100-U-C )		\$0.00		31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	AVAAVETN100UC-K	SEL AVA-AV-ETN100-U-C )		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	AVAAVETN10UC	SEL AVA-AV-ETN10-U-C )		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	AVAAVETN10UC-I	SEL AVA-AV-ETN10-U-C )		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	AVAAVETN10UC-K	SEL AVA-AV-ETN10-U-C )		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AV-ADVC-100-F	SEL: AV-ADVC-100-F		\$16,995.00		31%	\$11,726.55	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AV-ADVC-10-F	SEL: AV-ADVC-10-F		\$1,699.50		31%	\$1,172.66	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	CARAHSOFT
5	AVADVENTC100UGF	SEL: AV-ADV-ENTC100-UG-F		\$3.751.00		31%	\$2,588.19	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	CARAHSOFT
-	AVADVENTC1000GI	SEL: AV-ADV-ENTC10-UG-F		\$375.10		31%	\$258.82	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	CARAHSOFT
5						31%		\$0.00	\$0.00	\$0.00			\$0.00		CARAHSOFT
5	AVADVENTN100UGF	SEL: AV-ADV-ENTN100-UG-F		\$2,541.00			\$1,753.29					\$0.00		\$0.00	

NVP MAINTENANCE AND WARRANTY UPGRADE PRICE

NVP LEVEL 1

WTY UPG PROSUPPOR PROSUPPOR Model Sub **EMC LIST** CATEGORY NASPO VP NVP LEVEL 1 T W/MC BASIC MNT **ENH TO PS** RAND DESCRIPTION BASIC TO PS THIRD PARTY PRODUCT PARTNER SKII T PI US MNT T FNH MNT RENEWAL PRICE USD CODE **NET PRICE** PREM MNT W/MC PREM LP LP ENH LP AV-ADVN-100-F SEL: AV-ADVN-100-F \$11,275.00 \$7,779.75 \$0.00 \$0.00 CARAHSOFT \$0.00 \$0.00 \$0.00 \$0.00 AV-ADVN-10-F SFL: AV-ADVN-10-F \$1,127.50 31% \$777.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT AVAENTC100C SEL AVA-ENTC-100-C \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE AVAENTC100C-SEL AVA-ENTC-100-C 31% \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 AVAENTC100C-K SEL AVA-ENTC-100-C \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL AVA-ENTC-10-C ) 31% VMWARE AVAENTC10C \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 AVAENTC10C-I SEL AVA-ENTC-10-C 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 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AVA-ST-AVC100-U-C \$7,389,67 31% \$5.098.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE AVASTAVN100UC SEL AVA-ST-AVN100-U-C \$4,455.00 31% \$3.073.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE AVASTAVN100UC-I SEL AVA-ST-AVN100-U-C \$4 655 48 31% \$3 212 28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE AVASTAVN100UC-K SEL AVA-ST-AVN100-U-C \$4.868.99 31% \$3,359,60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE AVASTDAVC10UC SEL AVA-STD-AVC10-U-C VMWARE \$677.00 31% \$467.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 AVASTDAVC10UC-SEL AVA-STD-AVC10-U-C \$707.47 31% \$488.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE AVASTDAVC10UC-K SEL AVA-STD-AVC10-U-C \$739.73 31% \$510.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE AVASTDAVN10UC SEL AVA-STD-AVN10-U-C \$446.00 31% \$307.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$466.07 VMWARE AVASTDAVN10UC-SEL AVA-STD-AVN10-U-C 31% \$321.59 \$0.00 \$0.00 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\$48,556,93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE

BM-I-LC-ADVS

BM-INV-LC-1

BM-INV-LC-10

BMMEMPC.

BMMEMPC-

BMMEMPC-K

BM-SOL-LC-1

BM-SOLN-1

BM-SOL-LC-10

BM-SOL-LC-100

BM-INV-LC-100

SEL Boomi ADVANCED SECURITY

SFL Boomi Invixo Solution 5

SFL Boomi Invixo Solution 10

SEL Boomi Solace Solution 1

SEL Boomi Solace Solution 10

SEL Boomi Solace Solution 100

SEL BM-ME-MP-C )

SEL BM-ME-MP-C

SEL BM-ME-MP-C

SEL Boomi Solution 1

SEL Boomi Invixo Solution 100

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NVP MAINTENANCE AND WARRANTY UPGRADE PRICE

NVP LEVEL 1

WTY UPG PROSUPPOR PROSUPPOR Model Sub **EMC LIST** CATEGORY NASPO VP NVP LEVEL 1 T W/MC BASIC MNT **ENH TO PS** RAND DESCRIPTION THIRD PARTY PRODUCT PARTNER SKII T PI US MNT T FNH MNT BASIC TO PS RENEWAL PRICE USD CODE **NET PRICE** PREM MNT W/MC PREM LP LP ENH LP BM-SOLN-10 SEL Boomi Solution 10 BOOMI \$10.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BM-SOLN-100 SEL Boomi Solution 100 \$100.00 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI BRAND-RG-BASIC SEL RG BASIC BRANDING \$1,000.00 31% \$600.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 RG SYSTEMS BRAND-RG-WLABEL SEL RG WHITE LABEL BRANDING 31% \$6,369,23 \$0.00 RG SYSTEMS \$9.230.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BSE-0-50OS SEL Box Security Events OS \$69.85 31% \$48.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS BSE-1001-1500OS VARONIS SEL Box Security Events OS \$20.01 31% \$13.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BSE-100K-150KOS SEL Box Security Events OS \$10.53 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$7.27 \$0.00 BSE-101-250OS SEL Box Security Events OS \$38.26 31% \$26.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% VARONIS BSE-10K-20KOS SEL Box Security Events OS \$12.29 \$8.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BSE-1501-2000OS SEL Box Security Events OS \$18.08 31% \$12.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS BSF-150K-OS SEL Box Security Events OS \$10.35 31% \$7 14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS BSF-2001-2500OS SEL Box Security Events OS \$16.85 31% \$11.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% VARONIS BSF-20K-35KOS SEL Box Security Events OS \$11.58 \$7.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BSE-2501-4000OS SEL Box Security Events OS 31% \$10.90 VARONIS \$15.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BSE-251-500OS SEL Box Security Events OS \$29.13 VARONIS 31% \$20.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 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\$900.00 31% \$621.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI C SML1YR SEL BOOMI Small Business Connection \$65.00 31% \$44.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI C\_STD1YR SEL BOOMI Standard Connection \$300.00 31% \$207.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI CA6-DEVK-F SEL: CA6-DEVK-F \$22,605.00 31% \$15,597.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CA-DEVK-LIC-F SEL: CA-DEVK-LIC-F \$1.10 31% \$0.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$113.59 CD4PF1000019999S SEL CD4PE 1000019999 Stand \$164.62 \$0.00 PUPPET LARS 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CD4PE10002499PL SEL CD4PE 1000-2499 Perp Lic Only \$466.15 31% \$321.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS \$0.00 \$0.00 CD4PE10002499S SEL CD4PE 1000-2499 Stand \$215.38 31% \$148.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CD4PE100249PL SEL CD4PE 100-249 Perp Lic Only \$484.06 PUPPET LABS \$701.54 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CD4PF100249PPRMS SEL CD4PE 100-249 Pro Prm Supp \$246.15 31% \$169.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CD4PE100249S SEL CD4PE 100-249 Stand \$243.08 31% \$167.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS SEL CD4PE 100-249 Prem PUPPET LABS CD4PE100249SPRM \$386.15 31% \$266.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CD4PE10K19999P SEL CD4PE 1000019999 Prem \$198.46 31% \$136.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LARS CD4PF10K19999PI SEL CD4PE 1000019999 Pero Lic Only \$358.46 31% \$247.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LARS CD4PE10K19999PPS SEL CD4PE 1000019999 Prp Prm Supp \$126.15 31% \$87.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LARS SEL CD4PF 1-99 Stand PUPPET LABS CD4PF199S 31% \$180.46 \$0.00 \$0.00 \$0.00 \$261.54 \$0.00 \$0.00 \$0.00 \$0.00 CD4PE1K2499PPS SEL CD4PE 1000-2499 Prp Prm Supp \$163.08 31% \$112.53 \$0.00 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Prem \$161.54 31% \$111.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS \$0.00 SEL CD4PE 50.000+ Stand PUPPET LABS CD4PE50000S \$133.85 31% \$92.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CD4PE50009999P SEL CD4PE 5000-9999 Perp Lic Only \$398.46 31% \$274.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPETLABS \$0.00 \$0.00 CD4PF50009999S SEL CD4PF 5000-9999 Stand \$184.62 31% \$127.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPETLABS SEL CD4PE 500-999 Perp Lic Only \$495.38 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS SFI CD4PE 500-999 Prp Prm Supp CD4PE500999PPRMS \$173.85 31% \$119.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LARS CD4PE500999S SEL CD4PE 500-999 Stand \$221.54 31% \$152.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LARS CD4PE500999SPRM SEL CD4PE 500-999 Prem \$272.31 31% \$187.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LARS CD4PF5K9999PPS SEL CD4PE 5000-9999 Pro Prm Supp \$140.00 31% \$96.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CD4PF5K9999SP \$151.80 PUPPETLABS SEL CD4PE 5000-9999 Prem \$220.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL Cloudera Flow Management-AMBARI-1Y CDF-CFM-A-1Y \$70,769.23 \$48,830.77 HORTONWORKS 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 \$0.00 CDF-CFM-C-1Y SEL Cloudera Flow Management-CM-1 Yea \$70,769,23 \$48.830.77 \$0.00 \$0.00 \$0.00 HORTONWORKS CDF-CSM-A-1Y \$21,538.46 31% \$14,861.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORKS SEL Cloudera Streams Mamt-AGPL-AMBARI-1Y \$0.00 \$0.00 \$0.00 CDF-CSM-C-1Y SEL Cloudera Streams Mgmt-AGPL-CM-1Y \$21,538,46 31% \$14,861.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORKS CDF-CSP-A-1Y SEL Cloudera Stream Proc Subsc-AMBARI-1Y \$27,692.31 31% \$19.107.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORKS CDF-CSP-C-1Y SFL Cloudera Stream Processing-CM-1 Year \$27,692.31 31% \$19.107.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 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CDP-DC-GOLD-AGPL

CDP-STREAM-PROMO

CDP-STRMBASE-1Y

CEDHN-COMPLITE

CEDHN-STORAGE

CDP-DC-STORAGE

CDP-STREAM-1Y

SEL CDP Compute Price per CCU

SEL CDP Storage Price Per TB

SEL Cloudera CDP Data Center Sub 1 Node

SEL Cloudera Data Plat Stream Ed-AnnSub

SEL Cloudera Data Plat Stream Ed-Promo

SEL Storage per TB Over 48TB per Node

SEL Cloudera DataPlatStrm MsgBase-AnnSub

SEL perCCLLOver16 cores/128GBRAM perNode

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					NVP LEVEL 1		NVP MAINTENANO	E AND WARRANTY							
BAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	CEDSW-10	SEL Cloudera Data Science Workbench 10Pk		\$61,538.46		31%	\$42,461.54	\$0.00	\$0.00				\$0.00	\$0.00	CLOUDERA
5	CF4ADVC	SEL CF4-ADV-C )		\$21,495.00		31%	\$14,831.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4ADVC-I	SEL CF4-ADV-C )		\$25,149.15		31%	\$17,352.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4ADVC-K	SEL CF4-ADV-C		\$25,321.79		31%	\$17,472.04	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	CF4ADVESC	SEL CF4-ADV-ES-C )		\$20,495.00		31%	\$14,141.55	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4ADVESC-I	SEL CF4-ADV-ES-C )		\$23,979.15		31%	\$16,545.61	\$0.00	\$0.00		+		\$0.00	\$0.00	VMWARE
5	CF4ADVESC-K	SEL CF4-ADV-ES-C		\$24,172.54		31%	\$16,679.05	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1ADVADC	SEL CF4-B1-ADV-AD-C)		\$18,995.00		31%	\$13,106.55	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	CF4B1ADVADC-I	SEL CF4-B1-ADV-AD-C)		\$22,224.15		31%	\$15,334.66	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1ADVADC-K	SEL CF4-B1-ADV-AD-C		\$22,410.36		31%	\$15,463.15	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1ADVESADC	SEL CF4-B1-ADV-ES-AD-C )		\$17,395.00		31%	\$12,002.55	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1ADVESADC-I	SEL CF4-B1-ADV-ES-AD-C )		\$20,352.15		31%	\$14,042.98	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	CF4B1ADVESADC-K	SEL CF4-B1-ADV-ES-AD-C		\$20,494.94		31%	\$14,141.51	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1ENTADC	SEL CF4-B1-ENT-AD-C )		\$22,395.00		31%	\$15,452.55	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	CF4B1ENTADC-I	SEL CF4-B1-ENT-AD-C )		\$26,202.15		31%	\$18,079.48	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1ENTADC-K	SEL CF4-B1-ENT-AD-C		\$26,394.42		31%	\$18,212.15	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	CF4B1ENTESADC	SEL CF4-B1-ENT-ES-AD-C )		\$19,595.00		31%	\$13,520.55	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1ENTESADC-I	SEL CF4-B1-ENT-ES-AD-C )		\$22,926.15		31%	\$15,819.04	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	CF4B1ENTESADC-K	SEL CF4-B1-ENT-ES-AD-C		\$23,099.91		31%	\$15,938.94	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1STDADC	SEL CF4-B1-STD-AD-C )		\$10,695.00		31%	\$7,379.55	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1STDADC-I	SEL CF4-B1-STD-AD-C )		\$12,513.15		31%	\$8,634.07	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	CF4B1STDADC-K	SEL CF4-B1-STD-AD-C		\$12,603.43		31%	\$8,696.37	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1STDESADC	SEL CF4-B1-STD-ES-AD-C )		\$8,495.00		31%	\$5,861.55	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1STDESADC-I	SEL CF4-B1-STD-ES-AD-C )		\$9,939.15		31%	\$6,858.01	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1STDESADC-K	SEL CF4-B1-STD-ES-AD-C		\$9,998.47		31%	\$6,898.94	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1STRADC	SEL CF4-B1-STR-AD-C)		\$15,195.00		31%	\$10,484.55	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1STRADC-I	SEL CF4-B1-STR-AD-C)		\$17,778.15		31%	\$12,266.92	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1STRADC-K	SEL CF4-B1-STR-AD-C		\$17,889.98		31%	\$12,344.09	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1VDI100C	SEL CF4-B1-VDI-100-C )		\$0.00		31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1VDI100C1	SEL CF4-B1-VDI-100-C1 )		\$83,590.00		31%	\$57,677.10	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1VDI100C1-I	SEL CF4-B1-VDI-100-C1 )		\$97,800.30		31%	\$67,482.21	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1VDI100C1-K	SEL CF4-B1-VDI-100-C1 )		\$83,590.00		31%	\$57,677.10	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1VDI100C-I	SEL CF4-B1-VDI-100-C )		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	CF4B1VDI100C-K	SEL CF4-B1-VDI-100-C		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1VDI10C	SEL CF4-B1-VDI-10-C )		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	CF4B1VDI10C1	SEL CF4-B1-VDI-10-C1 )		\$8,359.00		31%	\$5,767.71	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1VDI10C1-I	SEL CF4-B1-VDI-10-C1 )		\$9,780.03		31%	\$6,748.22	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	CF4B1VDI10C1-K	SEL CF4-B1-VDI-10-C1 )		\$8,359.00		31%	\$5,767.71	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1VDI10C-I	SEL CF4-B1-VDI-10-C)		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	CF4B1VDI10C-K	SEL CF4-B1-VDI-10-C		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	VMWARE
5	CF4B2ADVADC	SEL CF4-B2-ADV-AD-C )		\$14,395.00		31%	\$9,932.55	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	CF4B2ADVADC-I	SEL CF4-B2-ADV-AD-C)		\$16,842.15		31%	\$11,621.08	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2ADVADC-K	SEL CF4-B2-ADV-AD-C		\$16,970.58		31%	\$11,709.70		\$0.00				\$0.00	\$0.00	VMWARE
5	CF4B2ADVESADC	SEL CF4-B2-ADV-ES-AD-C )		\$12,395.00		31%	\$8,552.55	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2ADVESADC-I	SEL CF4-B2-ADV-ES-AD-C )		\$14,502.15		31%	\$10,006.48	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2ADVESADC-K	SEL CF4-B2-ADV-ES-AD-C		\$14,595.46		31%	\$10,070.87	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2ENTADC	SEL CF4-B2-ENT-AD-C )		\$15,295.00		31%	\$10,553.55	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2ENTADC-I	SEL CF4-B2-ENT-AD-C )		\$17,895.15		31%	\$12,347.65	\$0.00	\$0.00	+	+	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2ENTADC-K	SEL CF4-B2-ENT-AD-C		\$18,043.21		31%	\$12,449.81	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2ENTESADC	SEL CF4-B2-ENT-ES-AD-C )		\$11,895.00		31%	\$8,207.55	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2ENTESADC-I	SEL CF4-B2-ENT-ES-AD-C )		\$13,917.15		31%	\$9,602.83	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
)	CF4B2ENTESADC-K	SEL CF4-B2-ENT-ES-AD-C		\$13,982.53		31%	\$9,647.95	\$0.00	\$0.00	+	+	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2STDADC	SEL CF4-B2-STD-AD-C)		\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
2	CF4B2STDADC-I	SEL CF4-B2-STD-AD-C )		\$6,429.15		31%	\$4,436.11	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	CF4B2STDADC-K	SEL CF4-B2-STD-AD-C		\$6,470.27		31%	\$4,464.49	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
	CF4B2STRADC	SEL CF4-B2-STR-AD-C )		\$10,395.00		31%	\$7,172.55	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
-	CF4B2STRADC-I	SEL CF4-B2-STR-AD-C )		\$12,162.15		31%	\$8,391.88	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
-	CF4B2STRADC-K	SEL CF4-B2-STR-AD-C		\$12,220.35		31%	\$8,432.04	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
)	CF4B2VDI100C	SEL CF4-B2-VDI-100-C )		\$14,090.00		31%	\$9,722.10	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
)	CF4B2VDI100C-I	SEL CF4-B2-VDI-100-C )		\$16,485.30		31%	\$11,374.86	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
-	CF4B2VDI100C-K	SEL CF4-B2-VDI-100-C		\$16,587.50		31%	\$11,445.38	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
-	CF4B2VDI10C	SEL CF4-B2-VDI-10-C )		\$1,409.00		31%	\$972.21	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
)	CF4B2VDI10C-I	SEL CF4-B2-VDI-10-C )		\$1,648.53		31%	\$1,137.49	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
-	CF4B2VDI10C-K	SEL CF4-B2-VDI-10-C		\$1,658.75		31%	\$1,144.54	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
	CF4B2VDIS100C	SEL CF4-B2-VDI-ST-100-C )		\$24,340.00		31%	\$16,794.60	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
-	CF4B2VDIS100C-I	SEL CF4-B2-VDI-ST-100-C )		\$28,477.80		31%	\$19,649.68	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
-	CF4B2VDIS100C-K	SEL CF4-B2-VDI-ST-100-C )		\$28,692.92		31%	\$19,798.11	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
-	CF4B2VDIST10C	SEL CF4-B2-VDI-ST-10-C )		\$2,434.00		31%	\$1,679.46	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
)	CF4B2VDIST10C-I	SEL CF4-B2-VDI-ST-10-C )		\$2,847.78		31%	\$1,964.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
-	CF4B2VDIST10C-K	SEL CF4-B2-VDI-ST-10-C )		\$2,869.29		31%	\$1,979.81	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
-	CF4B3ADVADC	SEL CF4-B3-ADV-AD-C )		\$11,695.00		31%	\$8,069.55	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
b	CF4B3ADVADC-I	SEL CF4-B3-ADV-AD-C )		\$13,683.15		31%	\$9,441.37	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
	CF4B3ADVADC-K	SEL CF4-B3-ADV-AD-C		\$13,752.68		31%	\$9,489.35	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
Ь	CF4B3ADVESADC	SEL CF4-B3-ADV-ES-AD-C)		\$9,595.00		31%	\$6,620.55	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
b	CF4B3ADVESADC-I	SEL CF4-B3-ADV-ES-AD-C )		\$11,226.15		31%	\$7,746.04		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
ь	CF4B3ADVESADC-K	SEL CF4-B3-ADV-ES-AD-C		\$11,300.95		31%	\$7,797.66	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3ENTADC	SEL CF4-B3-ENT-AD-C )		\$15,495.00		31%	\$10,691.55	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	CF4B3ENTADC-I	SEL CF4-B3-ENT-AD-C )		\$18,129.15	K	31%	\$12,509.11	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3ENTADC-K	SEL CF4-B3-ENT-AD-C		\$18,273.06		31%	\$12,608.41	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
_	CF4B3ENTESADC	SEL CF4-B3-ENT-ES-AD-C )		\$11,995.00	) K	31%	\$8,276.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

					NVP LEVEL 1		INVP IVIAINTENAN	E AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	CF4B3ENTESADC-I	SEL CF4-B3-ENT-ES-AD-C )		\$14,034.15	K	31%	\$9,683.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3ENTESADC-K	SEL CF4-B3-ENT-ES-AD-C		\$14,135.76		31%	\$9,753.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3STRADC	SEL CF4-B3-STR-AD-C )		\$11,695.00		31%	\$8,069.55		\$0.00					\$0.00	VMWARE
5	CF4B3STRADC-I	SEL CF4-B3-STR-AD-C )		\$13,683.15	K K	31%	\$9,441.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3STRADC-K	SEL CF4-B3-STR-AD-C		\$13,752.68		31%	\$9,489.35		\$0.00	\$0.00				\$0.00	VMWARE
5	CF4B3VDI100C	SEL CF4-B3-VDI-100-C )		\$20,090.00		31%	\$13,862.10		\$0.00					\$0.00	VMWARE
5	CF4B3VDI100C-I	SEL CF4-B3-VDI-100-C )		\$23,505.30		31%	\$16,218.66		\$0.00					\$0.00	VMWARE
5	CF4B3VDI100C-K	SEL CF4-B3-VDI-100-C		\$23,636.22		31%	\$16,308.99	\$0.00	\$0.00					\$0.00	VMWARE
5	CF4B3VDI10C	SEL CF4-B3-VDI-10-C)		\$2,009.00		31%	\$1,386.21	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	CF4B3VDI10C-I	SEL CF4-B3-VDI-10-C)		\$2,350.53		31%	\$1,621.87	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	CF4B3VDI10C-K	SEL CF4-B3-VDI-10-C		\$2,363.62		31%	\$1,630.90	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	CF4B3VDIST10C	SEL CF4-B3-VDI-ST-10-C)		\$3,309.00		31%	\$2,283.21	\$0.00	\$0.00					\$0.00	VMWARE
5	CF4B3VDIST10C-I	SEL CF4-B3-VDI-ST-10-C )		\$3,871.53		31%	\$2,671.36	\$0.00	\$0.00					\$0.00	VMWARE
5	CF4B3VDIST10C-K CF4B3VDIT100C	SEL CF4-B3-VDI-ST-10-C ) SEL CF4-B3-VDI-ST-100-C )		\$3,895.95		31% 31%	\$2,688.21	\$0.00 \$0.00	\$0.00					\$0.00	VMWARE VMWARE
5	CF4B3VDIT100C-I	SEL CF4-B3-VDI-ST-100-C )		\$33,090.00 \$38,715.30		31%	\$22,832.10 \$26,713.56	\$0.00	\$0.00 \$0.00				\$0.00 \$0.00	\$0.00 \$0.00	VMWARE
5	CF4B3VDIT100C-I	SEL CF4-B3-VDI-ST-100-C )		\$38,959.55		31%	\$26,882.09	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	CF4B4ADVADC	SEL CF4-B4-ADV-AD-C )		\$6,945.00		31%	\$4,792.05		\$0.00					\$0.00	VMWARE
5	CF4B4ADVADC-I	SEL CF4-B4-ADV-AD-C )		\$8,125.65		31%	\$5,606.70		\$0.00					\$0.00	VMWARE
5	CF4B4ADVADC-K	SEL CF4-B4-ADV-AD-C		\$8,159.67		31%	\$5,630.17	\$0.00	\$0.00					\$0.00	VMWARE
5	CF4B4ADVESADC	SEL CF4-B4-ADV-ES-AD-C )		\$4,395.00		31%	\$3,032.55		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	CF4B4ADVESADC-I	SEL CF4-B4-ADV-ES-AD-C )		\$5,142.15		31%	\$3,548.08		\$0.00					\$0.00	VMWARE
5	CF4B4ADVESADC-K	SEL CF4-B4-ADV-ES-AD-C		\$5,175.45		31%	\$3,571.06	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	CF4B4ENTADC	SEL CF4-B4-ENT-AD-C )		\$8,140.00		31%	\$5,616.60		\$0.00					\$0.00	VMWARE
5	CF4B4ENTADC-I	SEL CF4-B4-ENT-AD-C )		\$9,523.80		31%	\$6.571.42	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	CF4B4ENTADC-K	SEL CF4-B4-ENT-AD-C		\$9,615.38		31%	\$6,634.61	\$0.00	\$0.00		\$0.00		\$0.00	\$0.00	VMWARE
5	CF4B4ENTESADC	SEL CF4-B4-ENT-ES-AD-C )		\$4,050.00		31%	\$2,794.50		\$0.00					\$0.00	VMWARE
5	CF4B4ENTESADC-I	SEL CF4-B4-ENT-ES-AD-C )		\$4,738.50		31%	\$3,269.57	\$0.00	\$0.00					\$0.00	VMWARE
5	CF4B4ENTESADC-K	SEL CF4-B4-ENT-ES-AD-C		\$4,769.38	K K	31%	\$3,290.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4STRADC	SEL CF4-B4-STR-AD-C )		\$6,945.00	K	31%	\$4,792.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4STRADC-I	SEL CF4-B4-STR-AD-C )		\$8,125.65	K	31%	\$5,606.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4STRADC-K	SEL CF4-B4-STR-AD-C		\$8,159.67	' K	31%	\$5,630.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4ENTC	SEL CF4-ENT-C )		\$24,495.00	K	31%	\$16,901.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4ENTC-I	SEL CF4-ENT-C )		\$28,659.15	K K	31%	\$19,774.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4ENTC-K	SEL CF4-ENT-C		\$28,846.15		31%	\$19,903.84	\$0.00	\$0.00					\$0.00	VMWARE
5	CF4ENTESC	SEL CF4-ENT-ES-C )		\$22,495.00	K	31%	\$15,521.55	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	CF4ENTESC-I	SEL CF4-ENT-ES-C )		\$26,319.15		31%	\$18,160.21	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	CF4ENTESC-K	SEL CF4-ENT-ES-C		\$26,471.04		31%	\$18,265.02	\$0.00	\$0.00					\$0.00	VMWARE
5	CF4SDDCMC	SEL CF4-SDDCM-C)		\$3,100.00		31%	\$2,139.00	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	CF4SDDCMC-I	SEL CF4-SDDCM-C )		\$3,627.00		31%	\$2,502.63	\$0.00	\$0.00					\$0.00	VMWARE
5	CF4SDDCMC-K	SEL CF4-SDDCM-C )		\$3,650.78		31%	\$2,519.04	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	CF4SDDCMD100C	SEL CF4-SDDCM-D100-C)		\$3,085.00		31%	\$2,128.65		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	CF4SDDCMD100C-I	SEL CF4-SDDCM-D100-C)		\$3,609.45		31%	\$2,490.52	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	CF4SDDCMD100C-K CF4SDDCMD10C	SEL CF4-SDDCM-D100-C ) SEL CF4-SDDCM-D10-C )		\$3,635.46		31% 31%	\$2,508.47	\$0.00 \$0.00	\$0.00 \$0.00					\$0.00 \$0.00	VMWARE VMWARE
5	CF4SDDCMD10C-I	SEL CF4-SDDCM-D10-C )		\$309.00 \$361.53		31%	\$213.21 \$249.46	\$0.00	70.00				\$0.00	\$0.00	VMWARE
5	CF4SDDCMD10C-I CF4SDDCMD10C-K	SEL CF4-SDDCM-D10-C ) SEL CF4-SDDCM-D10-C )		\$361.53 \$364.31	S K	31%		\$0.00	\$0.00				\$0.00		VMWARE
5	CF4SDDCMD10C-K	SEL CF4-SDDCM-D10-C ) SEL CF4-SDDCM-VS-C )		\$1,535.00	K	31%	\$251.37 \$1,059.15		\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00	\$0.00 \$0.00	VMWARE
5	CF4SDDCMVSC-I	SEL CF4-SDDCM-VS-C )		\$1,795.95		31%	\$1,039.13	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	CF4SDDCMVSC-K	SEL CF4-SDDCM-VS-C )		\$1,804.32		31%	\$1,244.98	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	CF4STDC	SEL CF4-SDDCM-V3-C )		\$1,804.32	K K	31%	\$9,656.55	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	CF4STDC-I	SEL CF4-STD-C )		\$16,374.15		31%	\$11,298.16		\$0.00			70.00	\$0.00	\$0.00	VMWARE
5	CF4STDC-K	SEL CF4-STD-C )		\$16,510.88		31%	\$11,290.10	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	CF4STDESC	SEL CF4-STD-ES-C )		\$11,995.00		31%	\$8,276.55	\$0.00	\$0.00					\$0.00	VMWARE
5	CF4STDFSC-I	SEL CF4-STD-ES-C )		\$14,034.15		31%	\$9.683.56	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	CF4STDESC-K	SEL CF4-STD-ES-C )		\$14,135.76		31%	\$9,753.67	\$0.00	\$0.00	\$0.00	+	70.00	\$0.00	\$0.00	VMWARE
5	CF4STRC	SEL CF4-STR-C )		\$17,995.00		31%	\$12,416.55	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	CF4STRC-I	SEL CF4-STR-C )		\$21,054.15		31%	\$14,527.36	\$0.00	\$0.00					\$0.00	VMWARE
5	CF4STRC-K	SEL CF4-STR-C )		\$21,184.49		31%	\$14,617.30		\$0.00				\$0.00	\$0.00	VMWARE
5	CFADSTRPRO	SEL CF-AD-STR-PRO )		\$0.00	K	31%	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	\$0.00	VMWARE
5	CFADSTRPRO-I	SEL CF-AD-STR-PRO )		\$0.00		31%	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CFADSTRPRO-K	SEL CF-AD-STR-PRO )		\$0.00		31%	\$0.00	\$0.00	\$0.00					\$0.00	VMWARE
5	CF-B3-VS6-ADV-F	SEL: CF-B3-VS6-ADV-F		\$14,789.50		31%	\$10,204.76	\$0.00	\$0.00				\$0.00	\$0.00	CARAHSOFT
5	CF-B3-VS6-ENT-F	SEL: CF-B3-VS6-ENT-F		\$15,768.50		31%	\$10,880.27	\$0.00	\$0.00				\$0.00	\$0.00	CARAHSOFT
5	CF-B3-VS6-STD-F	SEL: CF-B3-VS6-STD-F		\$10,972.50		31%	\$7,571.03		\$0.00				\$0.00	\$0.00	CARAHSOFT
5	CF-CPU-B1-F	SEL: CF-CPU-B1-F		\$14,448.50		31%	\$9,969.47	\$0.00	\$0.00				\$0.00	\$0.00	CARAHSOFT
5	CF-CPU-B2-F	SEL: CF-CPU-B2-F		\$10,609.50		31%	\$7,320.56	\$0.00	\$0.00				\$0.00	\$0.00	CARAHSOFT
5	CF-ENT-F	SEL: CF-ENT-F		\$26,394.50		31%	\$18,212.21	\$0.00	\$0.00					\$0.00	CARAHSOFT
5	CF-PCES-ENT-F	SEL: CF-PCES-ENT-F		\$19,794.50		31%	\$13,658.21	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	CARAHSOFT
5	CFSDDC3M100C	SEL CF-SDDC3-M100-C)		\$0.00		31%	\$0.00	\$0.00	\$0.00					\$0.00	VMWARE
5	CFSDDC3M100C-I	SEL CF-SDDC3-M100-C)		\$0.00		31%	\$0.00	70.00	\$0.00	+			\$0.00	\$0.00	VMWARE
5	CFSDDC3M100C-K	SEL CF-SDDC3-M100-C )		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	CF-SDDC3-M100-F	SEL: CF-SDDC3-M100-F		\$3,393.50		31%	\$2,341.52		\$0.00					\$0.00	CARAHSOFT
5	CFSDDC3M10C	SEL CF-SDDC3-M10-C )		\$0.00		31%	\$0.00		\$0.00					\$0.00	VMWARE
5	CFSDDC3M10C-I	SEL CF-SDDC3-M10-C )		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	VMWARE
5	CFSDDC3M10C-K	SEL CF-SDDC3-M10-C )		\$0.00		31%	\$0.00		\$0.00					\$0.00	VMWARE
	CF-SDDC3-M10-F	SEL: CF-SDDC3-M10-F		\$339.90 \$0.00		31%	\$234.53		\$0.00					\$0.00	CARAHSOFT VMWARE
5	OFCDDOOMANCO				ı K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	CFSDDC3MACC CFSDDC3MACC-I	SEL CF-SDDC3-MAC-C ) SEL CF-SDDC3-MAC-C )		\$0.00		31%	\$0.00		\$0.00					\$0.00	VMWARE

AND SKU DESCRIPTION Model Sub sku PRICE USD CATEGORY CODE NASPO VP DISCOURT NASPO VP					NVP LEVEL 1		NVP MAINTENANG	E AND WARRANTY							
Company   Comp	BAND			PRICE USD			NET PRICE	T PLUS MNT		T ENH MNT	BASIC MINT		BASIC TO PS	RENEWAL	THIRD PARTY PRODUCT PARTNER
Controlled   Display   D	5				K			70.00	70.00	+	+	70.00	+	70.00	
Comment	5				K										
Color   March   Marc	5				K										
C. 1-40765	5				K										
C.   C.   C.   C.   C.   C.   C.   C.	5				K.	0170									
C. L. MARTEN   SEC. LEAST STUDY   S. C. L. MARTEN   S. C. L. MAR	5				r.										
C. L. PRINTONOM   SECULD STATE AND ADDRESS   1,000   100	5				K		\$2,288.70						\$0.00		
Column	5				K										
Constitution	5				K										
C.	5				K										
C. LIEBERADOR   S. C. LIEBERADOR   17000   K. 31h   542177   200   500	5	OL IO LITT I			K										
CAMPAINT   Sec. CL   Sept. 4TH LIGHT   Sept. 500   Sept. 10   Se	5				K										
Comparison   Com	5				K										
Company	5	CL18EPLSTDUGF			K	31%									
C.	5	CL180ENTADVUGF	SEL: CL18-OENT-ADV-UG-F		K	31%	\$4,550.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	CARAHSOFT
Committed   17.4-00   17	5	CL180ENTENTUGF	SEL: CL18-OENT-ENT-UG-F	\$8,244.50	K	31%	\$5,688.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
CLISTICATION   ST. CLISTICATION   T. 140.00   T. 140	5	CL180ENTSTDUGF	SEL: CL18-OENT-STD-UG-F	\$3,734.50	K	31%	\$2,576.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			CARAHSOFT
Comparison	5	CL180EPLADVUGF	SEL: CL18-OEPL-ADV-UG-F	\$5,841.00	K	31%	\$4,030.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
C.	5	CL180EPLENTUGF	SEL: CL18-OEPL-ENT-UG-F	\$7,491.00	K	31%	\$5,168.79		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
3 CLISTITUTION SEL CLIS	5				K			\$0.00							
5 CL SERTIF WILLIAM SEC LAST STATE SEC LAST SEC	5				K			\$0.00							
5 C. RETTETTUDE   SEC. CLISETTO STDUGE   \$5.0071.00   \$0.00	5				K										
5 C. ISANOV.  5	5				K										
S CLINGVICH SECLIPATION SECLIP	5				K										
C. INDEXES   SEC. OF SECTION	5				K										
S CLISENTAPUUC SE CLISENTAPUUC	5				K										
CLIENTAPOUCH   SELCIENTAPOUCH   SELCIE	5				K										
5 C. LIENTAPAUCICK SEL CLIENTATALUGC ) 59.7222 K 31% 50,000 50.00	5				K										
5 C. LIENTIFUTUC SEL CLIENT.TENT.UGC   \$0,000 K 311, \$1,000 S0.00	5				K										
5 C. (SENT/FETTUC) SEL CLISENT/ESTUC) SEL CLISENT/E	5				K										
5 C. ISENTPETRUCK SEL CLISENT STUDICS C. SARRESON K. 31% 57.22.167 SO.00 \$0.00	5				K K										
5 CLIENTIFUC SELCLISATISTUCS (S. 5.64.95 ). \$4.68.80 K 31% \$3.724.72 \$0.00 \$0.	5				K										
5 CLIENTETULCH SELCLIENTSTULCE SAME SAME SAME SAME SAME SAME SAME SAM	5				K										
5 C. LIBENTETUICA SEC. LIBENTATULGC   \$5,00.23 K 31% \$3,00.09 \$0.00 \$0.0	5				K										
C.   SENTADVUGC   SEL (19-ENT-ADV-UGC )   \$0.00   K   31%   \$0.00	5				K										
5 C. LISENTADUIGCH SEI. CLI SENTADUIGC) \$ 30.00 K 31% \$ 9.00 \$ 9.	5				K										
Section   Sect	5				K										
5 CLIBENTC   SELCLIPENTC   \$10,396,00   \$ 310,396,00   \$ 310,396,00   \$ 300,0	5				K										
5 CLISENTCH SEL CLISENTC   \$12,6215 K   \$11,6215 K   \$11,	5	CL19ENTC		\$10.395.00	K	31%	\$7.172.55		\$0.00				\$0.00	\$0.00	
5 C. LISENTENTUGC   SEL CLISENTENTUGC   SEL CLISENTENTUGC   SO. 0   K   31%   SO. 0	5				K										
5 C. LISENTENTUGC   SEL. CLISENTENTUGC   SEL. CLISENTENTUGC   SO. 00   SO.	5	CL19ENTC-K	SEL CL19-ENT-C)	\$12,220.35	K	31%	\$8,432.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5 CLISENTENTUGC SEL (1):SENT-STUJGC SEL (1):SE	5	CL19ENTENTUGC	SEL CL19-ENT-ENT-UG-C )		K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5 CLISENTSTDUGC SEL CLISENTSTDUGCS   SEL CLISENTSTD	5		SEL CL19-ENT-ENT-UG-C )	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5 CL19EPTSTDUCC SELCL19EPLYADVUCC SELC19EPLYADVUCC (SELC19EPLYADVUCC) SELC19EPLYADVUCC SELC19EPLYADVUCC SELC19EPLYADVUCC (SELC19EPLYADVUCC) SELC19EPLYADVUCC (SELC19EPLYADVUCC) SELC19EPLYADVUCC (SELC19EPLYADVUCC) SELC19EPLYADVUCC (SELC19EPLYADVUCC) SELC19EPLYADVUCC (SELC19EPLYADVUCC) SELC19EPLYADVUCC (SELC19EPLYADVUCC) SECURITION (SELC19EPLYADVUCC) SELC19EPLYADVUCC (SELC19EPLYADVUCC) SEROW (SELC19EPLYADVUCC) SELC19EPLYADVUCC (SELC19EPLYADVUCC (SELC19EPLYADVUC	5				K										
5 CL19ENTSTDUGC.K SEL CL19ENT-STDUGC) \$ 0.00 K 31% \$ 0.00	5				K						\$0.00	\$0.00			
5 CL19EPL7ADVLC SEL CL19EPL7ADVLG-C) \$6,765.00 K 31% \$4,667.85 \$0.00 \$0.	5			70.00	K		70.00		70.00					70.00	
5 CL19EPL7ADVUCH SEL CL19EPL7ADVUGC \$7915.05 K 31% \$5.461.38 \$0.00	5				K										
5 CL19EPL7ADVUCK SEL CL19EPL7ADVLIGC) \$8,8006.44 K 31% \$5,524.44 \$0.00 \$	5				K	0170									
C19EPL/ENTUC   SEL C119-EPL/ENTU-GC   S8.345.00   K   31%   85.798.06   S0.00   S0.0	5				K										
5 CL19EPLTENTUCH SEL CL19-EPLT-ENT-UG-C) \$9,763.65 K 31% \$6,798.92 \$0.00	5				K	0170		<b>\$0.00</b>				Ψ0.00			
5 CL19EPL7STDUC SEL CL19-EPL7-STDUGC) \$9,846.23 K 31% \$5,793.21 \$0.00 \$0	5				K										
5 CL19EPL7STDUC SEL CL19-EPL7-STD-UG-C	5				K K										
5 CL19EPL7STDUCH SEL CL19-EPL7-STD-UG-C)	5				K										
5 CL19EPLADVIGC SEL CL19-EPLASTIGU-GC)	5				K										
5 CL19EPLADVUIGC SEL CL19-EPLADVUIGC) \$0.00 K 31% \$0.00 \$0.0	5				K										
5 CL19EPLADVUGC-I SEL CL19-EPLADV-I-GC   \$0.00 K 31% \$0.00 \$	5				K										
5 CL19EPLADVUGCK SEL CL19-EPLENTUGC) \$0.00 K 31% \$0.00	5				ĸ										
5 CL19EPLENTUGC SEL CL19-EPL-ENT-UG-C) \$0.00 K 31% \$0.00 \$0.	5				ĸ										
5 CL19EPLENTUGC-I SEL CL19-EPL-ENT-UG-C) \$0.00 K 31% \$0.00 \$	5			70.00	ĸ										
5 CL19EPLENTUGCK SEL CL19-EPL-STD-UGC) \$0.00 K 31% \$0.00 \$0.	5				K										
5 CL19EPLSTDUGC SEL CL19-EPL-STD-UG-C) \$0.00 K 31% \$0.00 \$0.	5				K										
5 CL19EPLSTDUGCH SEL CL19-EPL-STD-UG-C) \$0.00 K 31% \$0.00 \$0	5				K	31%									VMWARE
5 CL19ERISTDUGCK SEL CL19-DEL-STD-UG-C) \$0.00 K 31% \$0.00 \$0	5														
5 CL190ELSTDUGC SEL CL19-OEL-STD-UG-C) \$2,846.00 K 31% \$1,963.74 \$0.00 \$	5				K										
5 CL190ELSTDUGC-I SEL CL19-OEL-STD-UG-C) \$3,329,82 K 31% \$2,297,58 \$0.00	5				K										
5 CL190ENTETUGC SEL CL19-0ENT-ET-UG-C) \$7,870.00 K 31% \$5,430.30 \$0.00 \$	5	CL19OELSTDUGC-I	SEL CL19-OEL-STD-UG-C )	\$3,329.82	K		\$2,297.58	\$0.00					\$0.00		
5 CL190ENTETUGC-I SEL CL19-OENT-ET-UG-C) \$9.207.90 K 31% \$8.353.45 \$0.00	5				K										
5 CL190ENTETUGC-K SEL CL19-0ENT-ET-UG-C) \$9,232.30 K 31% \$3,370.29 \$0.00	5				K										
5 CL190EPLETUGC SEL CL19-0EPL-ET-UG-C) \$7,151.00 K 31% \$4,934.19 \$0.00 \$	5				K										
5 CL190EPLETUGC! SELCL19-0EPL-ET-UG-C) \$8,366.67 K 31% \$5,773.00 \$0.00 \$	5				K										
5 CL190EPLETUGC-K SEL CL19-OEPL-ET-UG-C) \$8,389.52 K 31% \$5,788.77 \$0.00	5				K										
5 CL190ETADVUGC SEL CL19-0ET-ADV-UG-C) \$6,295.00 K 31% \$4,345.5 \$0.00 \$0	5				K										
5 CL190ETADVUGC-I SEL CL19-OET-ADV-UG-C) \$7,365.15 K 31% \$5,081.95 \$0.00	5				K										
5 CL190ETADVUGC-K SEL CL19-OET-ADV-UG-C) \$7,412.66 K 31% \$5,114.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE	5				K										
	5				K										
5 CL190ETSTDUGC SEL CL19-0ET-STD-UG-C) \$3,565.00 K 31% \$2,459.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE	5				K										
	5	CL19OETSTDUGC	SEL CL19-OET-STD-UG-C )	\$3,565.00	K	31%	\$2,459.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

					NVP LEVEL 1		INVI WAINTENAN	CE AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	CL19OETSTDUGC-I	SEL CL19-OET-STD-UG-C )		\$4,171.05	K	31%	\$2,878.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL190ETSTDUGC-K	SEL CL19-OET-STD-UG-C )		\$4,202.42		31%	\$2,899.67		\$0.00					\$0.00	VMWARE
5	CL19OPLADVUGC	SEL CL19-OPL-ADV-UG-C )		\$5,576.00		31%	\$3,847.44		\$0.00					\$0.00	VMWARE
5	CL19OPLADVUGC-I	SEL CL19-OPL-ADV-UG-C )		\$6,523.92		31%	\$4,501.50		\$0.00					\$0.00	VMWARE
5	CL19OPLADVUGC-K	SEL CL19-OPL-ADV-UG-C )		\$6,569.87		31%	\$4,533.21		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STD7ADVUC	SEL CL19-STD7-ADV-UG-C )		\$8,602.00		31%	\$5,935.38		\$0.00					\$0.00	VMWARE
5	CL19STD7ADVUC-I	SEL CL19-STD7-ADV-UG-C		\$10,064.34		31%	\$6,944.39		\$0.00					\$0.00	VMWARE
5	CL19STD7ADVUC-K	SEL CL19-STD7-ADV-UG-C )		\$10,004.34		31%	\$7,004.67		\$0.00					\$0.00	VMWARE
5						31%			\$0.00					\$0.00	VMWARE
5	CL19STD7ENTUC CL19STD7ENTUC-I	SEL CL19-STD7-ENT-UG-C ) SEL CL19-STD7-ENT-UG-C		\$10,340.00 \$12,097.80		31%	\$7,134.60 \$8,347.48		\$0.00	\$0.00 \$0.00				\$0.00	VMWARE
5						31%									VMWARE
5	CL19STD7ENTUC-K	SEL CL19-STD7-ENT-UG-C )		\$12,143.73			\$8,379.17	\$0.00	\$0.00				\$0.00	\$0.00	
5	CL19STD7STDUC	SEL CL19-STD7-STD-UG-C)		\$5,555.00		31%	\$3,832.95		\$0.00					\$0.00	VMWARE
5	CL19STD7STDUC-I	SEL CL19-STD7-STD-UG-C		\$6,499.35		31%	\$4,484.55		\$0.00					\$0.00	VMWARE
5	CL19STD7STDUC-K	SEL CL19-STD7-STD-UG-C)		\$6,546.89		31%	\$4,517.35		\$0.00					\$0.00	VMWARE
5	CL19STDADVUGC	SEL CL19-STD-ADV-UG-C )		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	VMWARE
5	CL19STDADVUGC-I	SEL CL19-STD-ADV-UG-C )		\$0.00		31%	\$0.00		\$0.00					\$0.00	VMWARE
5	CL19STDADVUGC-K	SEL CL19-STD-ADV-UG-C )		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	VMWARE
5	CL19STDC	SEL CL19-STD-C)		\$6,045.00	K	31%	\$4,171.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STDC-I	SEL CL19-STD-C )		\$7,072.65	K	31%	\$4,880.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STDC-K	SEL CL19-STD-C)		\$7,121.51	K	31%	\$4,913.84		\$0.00					\$0.00	VMWARE
5	CL19STDENTUGC	SEL CL19-STD-ENT-UG-C )		\$0.00		31%	\$0.00		\$0.00	\$0.00				\$0.00	VMWARE
5	CL19STDENTUGC-I	SEL CL19-STD-ENT-UG-C )		\$0.00		31%	\$0.00		\$0.00					\$0.00	VMWARE
5	CL19STDENTUGC-K	SEL CL19-STD-ENT-UG-C )		\$0.00		31%	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STDSTDUGC	SEL CL19-STD-STD-UG-C )		\$0.00		31%	\$0.00		\$0.00					\$0.00	VMWARE
5	CL19STDSTDUGC-I	SEL CL19-STD-STD-UG-C )		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STDSTDUGC-I	SEL CL19-STD-STD-UG-C )		\$0.00		31%	\$0.00		\$0.00		\$0.00		\$0.00	\$0.00	VMWARE
J															
5	CL-21-OS	SEL Collector OS		\$2,985.84		31%	\$2,060.23		\$0.00					\$0.00	VARONIS
5	CL-6-10OS	SEL Collector OS		\$5,733.00		31%	\$3,955.77		\$0.00					\$0.00	VARONIS
5	CLC-11-15OS	SEL Collector 100 SL OS		\$7,371.00		31%	\$5,085.99		\$0.00				\$0.00	\$0.00	VARONIS
5	CLC-1-5OS	SEL Collector 100 SL OS		\$16,380.00		31%	\$11,302.20		\$0.00					\$0.00	VARONIS
5	CLC-16-20OS	SEL Collector 100 SL OS		\$6,633.90	K	31%	\$4,577.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	CLC-21-OS	SEL Collector 100 SL OS		\$5,971.68	8 K	31%	\$4,120.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	CLC-6-10OS	SEL Collector 100 SL OS		\$11,466.00	) K	31%	\$7,911.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
	CLDR-HDP-EPL-COM	SEL Compute price per CCU over 16 cores		\$115.38		31%	\$79.61		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	HORTONWORKS
	CLDR-HDP-EPL-STO	SEL Storage: price per TB over 48TB		\$38.46		31%	\$26.54		\$0.00					\$0.00	HORTONWORKS
	CLOUDMANAGE	SEL Boomi CLOUD MANAGEMENT		\$1,300.00		31%	\$897.00		\$0.00	\$0.00			\$0.00	\$0.00	BOOMI
	CLU-11-150S	SEL Collector Upgrade OS		\$3,685.50		31%	\$2,543.00		\$0.00	\$0.00			\$0.00	\$0.00	VARONIS
_	CLU-1-50S	SEL Collector Upgrade OS		\$8,190.00		31%	\$5,651.10		\$0.00					\$0.00	VARONIS
5	CLU-16-200S			\$3,316.95		31%	\$2,288.70		\$0.00				\$0.00	\$0.00	VARONIS
-		SEL Collector Upgrade OS				31%									
	CLU-21-OS	SEL Collector Upgrade OS		\$2,985.84			\$2,060.23		\$0.00					\$0.00	VARONIS
	CLU-6-10OS	SEL Collector Upgrade OS		\$5,733.00		31%	\$3,955.77		\$0.00	\$0.00			\$0.00	\$0.00	VARONIS
5	CNAPKS3PTC	SEL CNA-PKS-3P-T-C)		\$1,500.00		31%	\$1,035.00		\$0.00	\$0.00				\$0.00	VMWARE
5	CNAPKS3PTC-I	SEL CNA-PKS-3P-T-C )		\$1,755.00		31%	\$1,210.95		\$0.00				\$0.00	\$0.00	VMWARE
5	CNAPKS3PTC-K	SEL CNA-PKS-3P-T-C )		\$1,766.01		31%	\$1,218.55		\$0.00					\$0.00	VMWARE
5	CNAPKS3PTLSSC	SEL CNA-PKS-3P-TLSS-C )		\$1,500.00		31%	\$1,035.00		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKS3PTLSSC-I	SEL CNA-PKS-3P-TLSS-C )		\$1,500.00	) K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	CNAPKS3PTLSSC-K	SEL CNA-PKS-3P-TLSS-C )		\$1,781.34	k K	31%	\$1,229.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	CNAPKSC3PTC	SEL CNA-PKSC-3P-T-C )		\$1,500.00		31%	\$1,035.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	CNAPKSC3PTC-I	SEL CNA-PKSC-3P-T-C )		\$1,755.00		31%	\$1,210.95		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	CNAPKSC3PTC-K	SEL CNA-PKSC-3P-T-C )		\$1,766.01		31%	\$1,218.55		\$0.00				\$0.00	\$0.00	VMWARE
	CNAPKSC3TLSSC	SEL CNA-PKSC-3P-TLSS-C )		\$1,700.00	) K	31%	\$1,210.33		\$0.00				\$0.00	\$0.00	VMWARE
	CNAPKSC3TLSSC-I	SEL CNA-PKSC-3P-TLSS-C )		\$1,500.00		31%	\$1,035.00		\$0.00				\$0.00	\$0.00	VMWARE
		SEL CNA-PKSC-3P-TLSS-C )				31%			\$0.00					\$0.00	VMWARE
	CNAPKSC3TLSSC-K			\$1,781.34			\$1,229.12			\$0.00			\$0.00		
	CNAPKSC83TLSC	SEL CNA-PKSC-8-3P-TLSS-C )		\$12,000.00		31%	\$8,280.00		\$0.00					\$0.00	VMWARE
	CNAPKSC83TLSC-I	SEL CNA-PKSC-8-3P-TLSS-C )		\$12,000.00		31%	\$8,280.00		\$0.00		+		\$0.00	\$0.00	VMWARE
)	CNAPKSC83TLSC-K	SEL CNA-PKSC-8-3P-TLSS-C )		\$14,212.38		31%	\$9,806.54		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	CNAPKSC8PTLSC	SEL CNA-PKSC-8-P-TLSS-C )		\$4,000.00		31%	\$2,760.00		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	CNAPKSC8PTLSC-I	SEL CNA-PKSC-8-P-TLSS-C )		\$4,000.00		31%	\$2,760.00		\$0.00					\$0.00	VMWARE
	CNAPKSC8PTLSC-K	SEL CNA-PKSC-8-P-TLSS-C )		\$4,746.40		31%	\$3,275.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	CNAPKSCPTC	SEL CNA-PKSC-P-T-C )		\$500.00	K	31%	\$345.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	CNAPKSCPTC-I	SEL CNA-PKSC-P-T-C )		\$585.00	K	31%	\$403.65	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	CNAPKSCPTC-K	SEL CNA-PKSC-P-T-C )		\$588.80	K	31%	\$406.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	CNAPKSCPTLSSC	SEL CNA-PKSC-P-TLSS-C )		\$500.00		31%	\$345.00		\$0.00				\$0.00	\$0.00	VMWARE
	CNAPKSCPTLSSC-I	SEL CNA-PKSC-P-TLSS-C )		\$500.00		31%	\$345.00		\$0.00				\$0.00	\$0.00	VMWARE
	CNAPKSCPTLSSC-K	SEL CNA-PKSC-P-TLSS-C )		\$593.40		31%	\$409.45		\$0.00				\$0.00	\$0.00	VMWARE
	CNAPKSP503PTC	SEL CNA-PKSP-50-3P-T-C )		\$75,000.00		31%	\$51,750.00		\$0.00				\$0.00	\$0.00	VMWARE
	CNAPKSP503PTC-I	SEL CNA-PKSP-50-3P-T-C ) SEL CNA-PKSP-50-3P-T-C )		\$87.750.00		31%	\$60.547.50		\$0.00				\$0.00	\$0.00	VMWARE
	CNAPKSP503PTC-K	SEL CNA-PKSP-50-3P-T-C )		\$88,492.19		31%	\$61,059.61	\$0.00	\$0.00					\$0.00	VMWARE
	CNAPKSP503TLC	SEL CNA-PKSP-50-3P-TLSS-C)		\$75,000.00		31%	\$51,750.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
•	CNAPKSP503TLC-I	SEL CNA-PKSP-50-3P-TLSS-C )		\$75,000.00		31%	\$51,750.00		\$0.00					\$0.00	VMWARE
i	CNAPKSP503TLC-K	SEL CNA-PKSP-50-3P-TLSS-C )		\$89,258.35		31%	\$61,588.26		\$0.00				\$0.00	\$0.00	VMWARE
	CNAPKSP50PTC	SEL CNA-PKSP-50-P-T-C )		\$25,000.00		31%	\$17,250.00		\$0.00				\$0.00	\$0.00	VMWARE
5	CNAPKSP50PTC-I	SEL CNA-PKSP-50-P-T-C )		\$29,250.00		31%	\$20,182.50		\$0.00					\$0.00	VMWARE
	CNAPKSP50PTC-K	SEL CNA-PKSP-50-P-T-C )		\$29,459.09	K	31%	\$20,326.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSP50PTLC	SEL CNA-PKSP-50-P-TLSS-C )		\$25,000.00		31%	\$17,250.00		\$0.00				\$0.00	\$0.00	VMWARE
5	CNAPKSP50PTLC-I	SEL CNA-PKSP-50-P-TLSS-C )		\$25,000.00		31%	\$17,250.00		\$0.00					\$0.00	VMWARE
	CNAPKSP50PTLC-K	SEL CNA-PKSP-50-P-TLSS-C )		\$29,688.94		31%	\$20.485.37		\$0.00					\$0.00	VMWARE
	CNAPKSPTC	SEL CNA-PKS-50-P-1ESS-C )		\$500.00		31%	\$345.00		\$0.00					\$0.00	VMWARE
,	CNAPKSPTC-I	SEL CNA-PKS-P-T-C )		\$585.00		31%	\$403.65		\$0.00					\$0.00	VMWARE
		OLE CIVA-ITA3-F-1-U I		JU.C0C¢	, r.	3170	\$4U3.00	φU.UU	\$0.00		φ0.00	φU.UU	φυ.00	φυ.00	VIVIVVARE

					NVP LEVEL 1		NVP MAINTENANC	E AND WARRANTY							
BAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	PROSUPPOR T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	CNAPKSPTLSSC	SEL CNA-PKS-P-TLSS-C )		\$500.00	к	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSPTLSSC-I	SEL CNA-PKS-P-TLSS-C )		\$500.00		31%	\$345.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	CNAPKSPTLSSC-K	SEL CNA-PKS-P-TLSS-C)		\$593.40	) K	31%	\$409.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CN-UNDM-UNIT-SUB	SEL Unl w/DM Cap Unit /year, see notes		\$1,333.00	) K	31%	\$919.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-UN-UNIT-SUB	SEL Unlimited Cap Unit /year, see notes		\$1,000.00	) K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CQSF2679	SEL VSPEX Branded 300VM 1 Dvn600x1200 2		\$0.00		31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	PANDUIT
5	CQSE4679	SEL VSPEX Branded 1000VM 2 Dyn600x1200		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	PANDUIT
5	CS-CUS-PARTRT-VSP1	PARTS RETENTION UPLIFT VSPEXB		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	NA NA
5	C-TPC	SEL BOOMI Trading Partner Connection		\$75.00		31%	\$51.75		\$0.00				\$0.00	\$0.00	BOOMI
-	C-TP-TEST	SEL BOOMI Trading Partner Connect Test		\$37.50		31%	\$25.88	\$0.00	\$0.00				\$0.00	\$0.00	BOOMI
5	D1VWSLL			\$0.00		31%	\$0.00	\$0.00	\$0.00			\$0.00		\$0.00	ASPERA
5		SEL IBMAspera Serv 45Mbps Inst Lic 12Mo											\$0.00		
5	D1VWULL	SEL IBMAspera Serv 100Mbps Inst Lic 12Mo		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	ASPERA
5	D1VWXLL	SEL IBMAspera Serv 300Mbps Inst Lic 12Mo		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	ASPERA
5	D1VX0LL	SEL IBMAspera Serv 500Mbps Inst Lic 12Mo		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	ASPERA
5	D1VX3LL	SEL IBMAspera Serv 1Gbps Inst Lic 12Mo		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	ASPERA
5	D1VX6LL	SEL IBMAspera Serv 5Gbps Inst Lic 12Mo		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	ASPERA
5	D1VX9LL	SEL IBMAspera Serv 10Gbps Inst Lic 12Mo		\$0.00		31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	ASPERA
5	D1VY9LL	SEL IBMAspera Serv Ent 20Gbps Lic 12Mo		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	D20HZLL	SEL IBMAspera Serv 2.5Gbps Inst Lic 12Mo		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	DAAZ-0-50OS	SEL DatAdvantage - Azure OS		\$151.34		31%	\$104.42	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
5	DAAZ-1001-1500OS	SEL DatAdvantage - Azure OS		\$43.35		31%	\$29.91	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	DAAZ-100K-150KOS	SEL DatAdvantage - Azure OS		\$22.82		31%	\$15.75	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	DAAZ-101-250OS	SEL DatAdvantage - Azure OS		\$82.89		31%	\$57.19	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
5	DAAZ-101-23003 DAAZ-10K-20KOS	SEL DatAdvantage - Azure OS SEL DatAdvantage - Azure OS		\$26.62		31%	\$18.37	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
5	DAAZ-10K-20KOS DAAZ-1501-2000OS	SEL DatAdvantage - Azure OS SEL DatAdvantage - Azure OS		\$20.02		31%	\$27.03	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	DAAZ-1501-2000OS DAAZ-150K-OS	SEL DatAdvantage - Azure OS SEL DatAdvantage - Azure OS		\$39.17 \$22.43		31%	\$27.03 \$15.48	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
5															
5	DAAZ-2001-2500OS	SEL DatAdvantage - Azure OS		\$36.50		31%	\$25.19		\$0.00				\$0.00	\$0.00	VARONIS
5	DAAZ-20K-35KOS	SEL DatAdvantage - Azure OS		\$25.10		31%	\$17.32	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
5	DAAZ-2501-4000OS	SEL DatAdvantage - Azure OS		\$34.22		31%	\$23.61	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	DAAZ-251-500OS	SEL DatAdvantage - Azure OS		\$63.12		31%	\$43.55	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	DAAZ-35K-50KOS	SEL DatAdvantage - Azure OS		\$24.34	1 K	31%	\$16.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAAZ-4001-6000OS	SEL DatAdvantage - Azure OS		\$31.94	1 K	31%	\$22.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAAZ-501-750OS	SEL DatAdvantage - Azure OS		\$50.95	5 K	31%	\$35.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAAZ-50K-100KOS	SEL DatAdvantage - Azure OS		\$23.58		31%	\$16.27	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	DAAZ-51-100OS	SEL DatAdvantage - Azure OS		\$105.7		31%	\$72.94	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	DAAZ-6001-8000OS	SEL DatAdvantage - Azure OS		\$29.66		31%	\$20.47	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	DAAZ-751-1000OS	SEL DatAdvantage - Azure OS		\$47.15		31%	\$32.53	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	DAAZ-8001-10KOS	SEL DatAdvantage - Azure OS		\$28.14		31%	\$19.42	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	DAD-0-50OS	SEL DatAdvantage - DS OS		\$232.83		31%	\$160.65	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
_	DAD-0-3003 DAD-1001-1500OS	SEL DatAdvantage - DS OS		\$66.69		31%	\$46.02	\$0.00					\$0.00	\$0.00	VARONIS
5	DAD-1001-150003	SEL DatAdvantage - DS OS SEL DatAdvantage - DS OS		\$35.10		31%	\$24.22	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VARONIS
5	DAD-100K-150KOS DAD-101-250OS	SEL DatAdvantage - DS OS SEL DatAdvantage - DS OS		\$127.53		31%	\$24.22	\$0.00	\$0.00			\$0.00		\$0.00	VARONIS
5						31%							\$0.00		
5	DAD-10K-20KOS	SEL DatAdvantage - DS OS		\$40.95			\$28.26	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	DAD-1501-2000OS	SEL DatAdvantage - DS OS		\$60.26		31%	\$41.58	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	DAD-150K-OS	SEL DatAdvantage - DS OS		\$34.52		31%	\$23.82	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-2001-2500OS	SEL DatAdvantage - DS OS		\$56.16		31%	\$38.75	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VARONIS
5	DAD-20K-35KOS	SEL DatAdvantage - DS OS		\$38.61		31%	\$26.64	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-2501-4000OS	SEL DatAdvantage - DS OS		\$52.65		31%	\$36.33	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-251-500OS	SEL DatAdvantage - DS OS		\$97.1	l K	31%	\$67.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-35K-50KOS	SEL DatAdvantage - DS OS		\$37.44	1 K	31%	\$25.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-4001-6000OS	SEL DatAdvantage - DS OS		\$49.14	1 K	31%	\$33.91	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-501-750OS	SEL DatAdvantage - DS OS		\$78.39		31%	\$54.09	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	DAD-50K-100KOS	SEL DatAdvantage - DS OS		\$36.27		31%	\$25.03	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-50K-100KOS DAD-51-100OS	SEL DatAdvantage - DS OS		\$162.63		31%	\$112.21	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
- 5	DAD-6001-8000OS	SEL DatAdvantage - DS OS		\$45.63		31%	\$31.48	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
- 5	DAD-751-1000OS	SEL DatAdvantage - DS OS		\$72.54		31%	\$50.05	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-8001-10KOS	SEL DatAdvantage - DS OS		\$43.29		31%	\$29.87	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
	DAEO-0-50OS	SEL DatAdvantage - DS OS SEL DatAdvantage - EXOL OS		\$232.83		31%	\$160.65	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5															
-	DAEO-1001-1500OS DAEO-100K-150KOS	SEL DatAdvantage - EXOL OS SEL DatAdvantage - EXOL OS		\$66.69 \$35.11		31% 31%	\$46.02 \$24.23	\$0.00 \$0.00	\$0.00 \$0.00				\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
-															
-	DAEO-101-250OS	SEL DatAdvantage - EXOL OS		\$127.52		31%	\$87.99	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VARONIS
-	DAEO-10K-20KOS	SEL DatAdvantage - EXOL OS		\$40.95		31%	\$28.26	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
)	DAEO-1501-2000OS	SEL DatAdvantage - EXOL OS		\$60.26		31%	\$41.58	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
)	DAEO-150K-OS	SEL DatAdvantage - EXOL OS		\$34.5		31%	\$23.81	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	DAEO-2001-2500OS	SEL DatAdvantage - EXOL OS		\$56.15		31%	\$38.74	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	DAEO-20K-35KOS	SEL DatAdvantage - EXOL OS		\$38.62		31%	\$26.65	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	DAEO-2501-4000OS	SEL DatAdvantage - EXOL OS		\$52.65		31%	\$36.33	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-251-500OS	SEL DatAdvantage - EXOL OS		\$97.11	l K	31%	\$67.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-35K-50KOS	SEL DatAdvantage - EXOL OS		\$37.45	5 K	31%	\$25.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-4001-6000OS	SEL DatAdvantage - EXOL OS		\$49.14		31%	\$33.91	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-501-750OS	SEL DatAdvantage - EXOL OS		\$78.38		31%	\$54.08	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	DAEO-50K-100KOS	SEL DatAdvantage - EXOL OS		\$36.28		31%	\$25.03	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-50K-100KOS	SEL DatAdvantage - EXOL OS		\$162.63		31%	\$112.21	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-6001-8000OS	SEL DatAdvantage - EXOL OS SEL DatAdvantage - EXOL OS		\$45.63		31%	\$31.48	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
-	DAEO-6001-80000S	SEL DatAdvantage - EXOL OS SEL DatAdvantage - EXOL OS		\$72.54		31%	\$51.48 \$50.05	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
						0170									
5	DAEO-8001-10KOS	SEL DatAdvantage - EXOL OS		\$43.29		31%	\$29.87	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	DAEX-0-50OS	SEL DatAdvantage for Exchange OS		\$232.83		31%	\$160.65	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	DAEX-1001-1500OS	SEL DatAdvantage for Exchange OS		\$66.69		31%	\$46.02	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	DAEX-100K-150KOS	SEL DatAdvantage for Exchange OS		\$35.11		31%	\$24.23	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
	DAEX-101-250OS	SEL DatAdvantage for Exchange OS		\$127.52	K	31%	\$87.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS

NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG PROSUPPOR PROSUPPOR Model Sub **EMC LIST** CATEGORY NASPO VP NVP LEVEL 1 T W/MC BASIC MNT **ENH TO PS** RAND DESCRIPTION BASIC TO PS THIRD PARTY PRODUCT PARTNER SKII T PI US MNT T FNH MNT RENEWAL PRICE USD CODE **NET PRICE** PREM MNT W/MC PREM LP LP ENH LP DAEX-10K-20KOS SEL DatAdvantage for Exchange OS \$0.00 VARONIS \$40.95 \$28.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAEX-1501-2000OS SEL DatAdvantage for Exchange OS \$60.26 31% \$41.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAEX-150K-OS SEL DatAdvantage for Exchange OS \$34.51 31% \$23.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAEX-2001-2500OS \$56.15 31% \$0.00 \$0.00 \$0.00 VARONIS SEL DatAdvantage for Exchange OS \$38.74 \$0.00 \$0.00 \$0.00 \$0.00 DAEX-20K-35KOS SEL DatAdvantage for Exchange OS \$38.62 31% \$26.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAEX-2501-4000OS SEL DatAdvantage for Exchange OS VARONIS \$52.65 31% \$36.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAEX-251-500OS SEL DatAdvantage for Exchange OS \$97.11 31% \$67.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAEX-35K-50KOS SEL DatAdvantage for Exchange OS \$37.45 31% \$25.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAEX-4001-6000OS SEL DatAdvantage for Exchange OS 31% \$33.91 \$0.00 \$0.00 VARONIS \$49.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAEX-501-750OS SEL DatAdvantage for Exchange OS \$78.38 31% \$54.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAEX-50K-100KOS SEL DatAdvantage for Exchange OS \$36.28 31% \$25.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAEX-51-100OS SEL DatAdvantage for Exchange OS \$162.63 31% \$112.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAEX-6001-8000OS \$45.63 31% \$0.00 VARONIS SEL DatAdvantage for Exchange OS \$31.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAEX-751-1000OS SEL DatAdvantage for Exchange OS \$72.54 31% \$50.05 \$0.00 VARONIS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAEX-8001-10KOS SEL DatAdvantage for Exchange OS 31% VARONIS \$43.29 \$29.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAOD-0-50OS SEL DatAdvantage - OD OS \$232.83 31% \$160.65 VARONIS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAOD-1001-1500OS SEL DatAdvantage - OD OS \$66.69 31% \$46.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOD-100K-150KOS SEL DatAdvantage - OD OS \$35.11 31% \$24.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOD-101-250OS SEL DatAdvantage - OD OS \$127.52 31% \$87.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS DAOD-10K-20KOS SFL DatAdvantage - OD OS \$40.95 31% \$28.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOD-1501-2000OS SFL DatAdvantage - OD OS \$60.26 31% \$41.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOD-150K-OS SFL DatAdvantage - OD OS \$34.51 31% \$23.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAOD-2001-2500OS SEL DatAdvantage - OD OS \$56.15 31% \$38.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOD-20K-35KOS SEL DatAdvantage - OD OS \$38.62 31% \$26.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS DAOD-2501-4000OS SEL DatAdvantage - OD OS \$52.65 31% \$36.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAOD-251-500OS SEL DatAdvantage - OD OS \$97.11 31% \$67.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOD-35K-50KOS SEL DatAdvantage - OD OS \$37.45 31% \$25.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOD-4001-6000OS SEL DatAdvantage - OD OS \$49.14 31% \$33.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOD-501-750OS 31% \$0.00 VARONIS SEL DatAdvantage - OD OS \$78.38 \$54.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOD-50K-100KOS SEL DatAdvantage - OD OS \$36.28 31% \$25.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOD-51-100OS SEL DatAdvantage - OD OS \$162.63 31% \$112.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAOD-6001-8000OS SEL DatAdvantage - OD OS \$45.63 VARONIS 31% \$31.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAOD-751-1000OS SEL DatAdvantage - OD OS \$72.54 31% \$50.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOD-8001-10KOS SEL DatAdvantage - OD OS \$43.29 31% \$29.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAdvantage - SPOL + OD OS VARONIS DAOS-0-50OS \$349.25 31% \$240.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAOS-1001-1500OS SEL DatAdvantage - SPOL + OD OS \$100.04 31% \$69.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOS-100K-150KOS SEL DatAdvantage - SPOL + OD OS \$52.65 31% \$36.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAdvantage - SPOL + OD OS DAOS-101-250OS \$191.30 31% \$132.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOS-10K-20KOS SFI DatAdvantage - SPOL + OD OS 31% VARONIS \$61.43 \$42.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAOS-1501-2000OS SEL DatAdvantage - SPOL + OD OS \$90.38 31% \$62.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOS-150K-OS SEL DatAdvantage - SPOL + OD OS VARONIS \$51.77 31% \$35.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAOS-2001-2500OS SEL DatAdvantage - SPOL + OD OS \$84.24 31% \$58.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAdvantage - SPOL + OD OS DAOS-20K-35KOS \$57.92 31% \$39.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOS-2501-4000OS SEL DatAdvantage - SPOL + OD OS \$78.98 31% \$54.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOS-251-500OS SEL DatAdvantage - SPOL + OD OS \$145.67 31% \$100.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS DAOS-35K-50KOS SFL DatAdvantage - SPOL + OD OS \$56.16 31% \$38.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAOS-4001-6000OS SEL DatAdvantage - SPOL + OD OS \$73.71 31% \$50.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOS-501-750OS SEL DatAdvantage - SPOL + OD OS \$117.59 31% \$81 14 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 \$0.00 \$0.00 DAOS-50K-100KOS SEL DatAdvantage - SPOL + OD OS \$54.41 31% \$37.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS DAOS-51-100OS SEL DatAdvantage - SPOL + OD OS \$243.95 31% \$168.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAOS-6001-8000OS SEL DatAdvantage - SPOL + OD OS \$68.45 31% \$0.00 VARONIS \$47.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAOS-751-1000OS SEL DatAdvantage - SPOL + OD OS \$108.81 31% \$75.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOS-8001-10KOS SEL DatAdvantage - SPOL + OD OS \$64.94 31% \$44.81 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 \$0.00 \$0.00 \$0.00 DASO-0-500S SEL DatAdvantage - SPOL OS \$232.83 31% \$160.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASO-1001-1500OS SEL DatAdvantage - SPOL OS VARONIS \$66.69 31% \$46.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DASO-100K-150KOS SEL DatAdvantage - SPOL OS \$35.11 31% \$24.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 DASO-101-250OS SEL DatAdvantage - SPOL OS \$127.52 VARONIS 31% \$87.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DASO-10K-20KOS SEL DatAdvantage - SPOL OS \$40.95 31% \$28.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 DASO-1501-2000OS SEL DatAdvantage - SPOL OS \$60.26 31% \$41.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASO-150K-OS SEL DatAdvantage - SPOL OS \$34.51 31% \$23.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASO-2001-2500OS SEL DatAdvantage - SPOL OS \$56.15 31% \$38.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASO-20K-35KOS SEL DatAdvantage - SPOL OS \$38.62 31% \$26.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASO-2501-4000OS SEL DatAdvantage - SPOL OS \$52.65 31% \$36.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAdvantage - SPOL OS VARONIS DASO-251-500OS \$97.11 31% \$67.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL DatAdvantage - SPOL OS \$37.45 31% \$25.84 VARONIS DASO-35K-50KOS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DASO-4001-6000OS SEL DatAdvantage - SPOL OS \$49.14 \$33.91 VARONIS 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$78.38 31% \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASO-501-750OS SEL DatAdvantage - SPOL OS \$54.08 \$0.00 \$0.00 DASO-50K-100KOS SEL DatAdvantage - SPOL OS 31% \$25.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$36.28 \$0.00 \$0.00 DASO-51-100OS SEL DatAdvantage - SPOL OS \$162.63 31% \$112.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASO-6001-8000OS SEL DatAdvantage - SPOL OS \$45.63 31% \$31.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASO-751-1000OS SFL DatAdvantage - SPOL OS \$72.54 31% \$50.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS DASO-8001-10KOS SFL DatAdvantage - SPOL OS \$43.29 31% \$29.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% SEL DatAdvantage - SP OS \$232.83 VARONIS DASP-0-50OS \$160.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DASP-1001-1500OS SEL DatAdvantage - SP OS \$66.69 31% \$0.00 \$0.00 \$0.00 VARONIS \$46.02 \$0.00 \$0.00 \$0.00 \$0.00 DASP-100K-150KOS SEL DatAdvantage - SP OS \$35.11 31% \$24.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASP-101-250OS SEL DatAdvantage - SP OS \$127.52 31% \$0.00 VARONIS \$87.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DASP-10K-20KOS SEL DatAdvantage - SP OS \$40.95 31% \$28.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASP-1501-2000OS SEL DatAdvantage - SP OS \$60.26 31% \$0.00 \$0.00 \$0.00 VARONIS \$41.58 \$0.00 \$0.00 \$0.00 \$0.00 DASP-150K-OS SEL DatAdvantage - SP OS \$34.51 31% \$23.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASP-2001-2500OS SEL DatAdvantage - SP OS VARONIS \$56.15 31% \$38.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00

NVP MAINTENANCE AND WARRANTY UPGRADE PRICE

NVP LEVEL 1

BAND	SKU	DESCRIPTION	sku	PRICE USD	CODE	Discount %	NET PRICE	LP LP	PREM MNT	LP	LP	W/MC PREM	ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTY
5	DASP-20K-35KOS	SEL DatAdvantage - SP OS		\$38.62	K	31%	\$26.65	\$0.00		\$0.00	\$0.0				VARONIS
5	DASP-2501-4000OS	SEL DatAdvantage - SP OS		\$52.65	K	31%	\$36.33	\$0.00	\$0.00	\$0.00	\$0.0				VARONIS
5	DASP-251-500OS	SEL DatAdvantage - SP OS		\$97.11	K	31%	\$67.01	\$0.00	\$0.00	\$0.00	\$0.0			\$0.00	VARONIS
5	DASP-35K-50KOS	SEL DatAdvantage - SP OS		\$37.45	K	31%	\$25.84	\$0.00		\$0.00	\$0.0				VARONIS
5	DASP-4001-6000OS	SEL DatAdvantage - SP OS		\$49.14	K	31%	\$33.91	\$0.00		\$0.00	\$0.0				VARONIS
5	DASP-501-750OS	SEL DatAdvantage - SP OS		\$78.38	K	31%	\$54.08	\$0.00		\$0.00	\$0.0				VARONIS
5	DASP-50K-100KOS	SEL DatAdvantage - SP OS		\$36.28	K	31%	\$25.03	\$0.00		\$0.00	\$0.0				VARONIS
5	DASP-51-100OS	SEL DatAdvantage - SP OS		\$162.63	K	31%	\$112.21	\$0.00		\$0.00	\$0.0				VARONIS
5	DASP-6001-8000OS	SEL DatAdvantage - SP OS		\$45.63	K	31%	\$31.48	\$0.00		\$0.00	\$0.0				VARONIS
5	DASP-751-1000OS	SEL DatAdvantage - SP OS		\$72.54	K	31%	\$50.05	\$0.00		\$0.00	\$0.0				VARONIS
5	DASP-8001-10KOS	SEL DatAdvantage - SP OS		\$43.29	K	31%	\$29.87	\$0.00		\$0.00	\$0.0				VARONIS
5	DAUX-0-50OS	SEL DatAdvantage - NIX OS		\$232.83	K	31%	\$160.65	\$0.00		\$0.00	\$0.0				VARONIS
5	DAUX-1001-1500OS	SEL DatAdvantage - NIX OS		\$66.69	K	31%	\$46.02	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00			VARONIS
5	DAUX-100K-150KOS	SEL DatAdvantage - NIX OS		\$35.11	K	31%	\$24.23	\$0.00		\$0.00	\$0.0				VARONIS
5	DAUX-101-250OS	SEL DatAdvantage - NIX OS		\$127.52	K	31%	\$87.99	\$0.00		\$0.00	\$0.0				VARONIS
5	DAUX-10K-20KOS	SEL DatAdvantage - NIX OS		\$40.95	K	31%	\$28.26	\$0.00		\$0.00	\$0.0				VARONIS
5	DAUX-1501-2000OS	SEL DatAdvantage - NIX OS		\$60.26	K	31%	\$41.58	\$0.00		\$0.00	\$0.0				VARONIS
5	DAUX-150K-OS	SEL DatAdvantage - NIX OS		\$34.51	K	31%	\$23.81	\$0.00	\$0.00	\$0.00	\$0.0				VARONIS
5	DAUX-2001-2500OS	SEL DatAdvantage - NIX OS		\$56.15	K	31%	\$38.74	\$0.00		\$0.00	\$0.0			\$0.00	VARONIS
5	DAUX-20K-35KOS	SEL DatAdvantage - NIX OS		\$38.62	K	31%	\$26.65	\$0.00		\$0.00	\$0.0				VARONIS
5	DAUX-2501-4000OS	SEL DatAdvantage - NIX OS		\$52.65	K	31%	\$36.33	\$0.00		\$0.00	\$0.0		\$0.00		VARONIS
5	DAUX-251-500OS	SEL DatAdvantage - NIX OS		\$97.11	K	31%	\$67.01	\$0.00		\$0.00	\$0.0				VARONIS
5	DAUX-35K-50KOS	SEL DatAdvantage - NIX OS		\$37.45	K	31%	\$25.84	\$0.00		\$0.00	\$0.0		\$0.00	\$0.00	VARONIS
5	DAUX-4001-6000OS	SEL DatAdvantage - NIX OS		\$49.14	K	31%	\$33.91	\$0.00		\$0.00	\$0.0				VARONIS
5	DAUX-501-750OS	SEL DatAdvantage - NIX OS		\$78.38	K	31%	\$54.08	\$0.00		\$0.00	\$0.0		\$0.00	\$0.00	VARONIS
5	DAUX-50K-100KOS	SEL DatAdvantage - NIX OS		\$36.28	K	31%	\$25.03	\$0.00		\$0.00	\$0.0		\$0.00		VARONIS
5	DAUX-51-100OS	SEL DatAdvantage - NIX OS		\$162.63	K	31%	\$112.21	\$0.00		\$0.00	\$0.0				VARONIS
5	DAUX-6001-8000OS	SEL DatAdvantage - NIX OS		\$45.63	K	31%	\$31.48	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-751-1000OS	SEL DatAdvantage - NIX OS		\$72.54	K	31%	\$50.05	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00			VARONIS
5	DAUX-8001-10KOS	SEL DatAdvantage - NIX OS		\$43.29	K	31%	\$29.87	\$0.00		\$0.00	\$0.0				VARONIS
5	DAW-0-50OS	SEL DatAdvantage for Windows OS		\$232.83	K	31%	\$160.65	\$0.00		\$0.00	\$0.0				VARONIS
5	DAW-1001-1500OS	SEL DatAdvantage for Windows OS		\$66.69	K	31%	\$46.02	\$0.00		\$0.00	\$0.0				VARONIS
	DAW-100K-150KOS	SEL DatAdvantage for Windows OS		\$35.11	K	31%	\$24.23	\$0.00		\$0.00	\$0.0				VARONIS
	DAW-101-250OS	SEL DatAdvantage for Windows OS		\$127.52	K	31%	\$87.99	\$0.00		\$0.00	\$0.0				VARONIS
	DAW-10K-20KOS	SEL DatAdvantage for Windows OS		\$40.95	ĸ	31%	\$28.26	\$0.00		\$0.00	\$0.0				VARONIS
	DAW-1501-2000OS	SEL DatAdvantage for Windows OS		\$60.26	K	31%	\$41.58	\$0.00		\$0.00	\$0.0				VARONIS
	DAW-150K-OS	SEL DatAdvantage for Windows OS		\$34.51	K	31%	\$23.81	\$0.00		\$0.00	\$0.0				VARONIS
	DAW-2001-2500OS	SEL DatAdvantage for Windows OS		\$56.15	K	31%	\$38.74	\$0.00		\$0.00	\$0.0				VARONIS
	DAW-20K-35KOS	SEL DatAdvantage for Windows OS		\$38.62	K	31%	\$26.65	\$0.00		\$0.00	\$0.0				VARONIS
	DAW-2501-4000OS	SEL DatAdvantage for Windows OS SEL DatAdvantage for Windows OS		\$52.65	K	31%	\$36.33	\$0.00		\$0.00	\$0.0				VARONIS
	DAW-251-500OS	SEL DatAdvantage for Windows OS		\$97.11	K	31%	\$67.01	\$0.00		\$0.00	\$0.0				VARONIS
,	DAW-35K-50KOS	SEL DatAdvantage for Windows OS SEL DatAdvantage for Windows OS		\$37.45	K	31%	\$25.84	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00			VARONIS
	DAW-4001-6000OS	SEL DatAdvantage for Windows OS		\$49.14	K	31%	\$33.91	\$0.00		\$0.00	\$0.0				VARONIS
	DAW-501-750OS	SEL DatAdvantage for Windows OS		\$78.38	K	31%	\$54.08	\$0.00		\$0.00	\$0.0				VARONIS
5	DAW-50K-100KOS	SEL DatAdvantage for Windows OS SEL DatAdvantage for Windows OS		\$36.28	K	31%	\$25.03	\$0.00		\$0.00	\$0.0				VARONIS
5	DAW-51-1000S	SEL DatAdvantage for Windows OS		\$162.63	K	31%	\$112.21	\$0.00		\$0.00	\$0.0				VARONIS
5	DAW-6001-8000OS	SEL DatAdvantage for Windows OS		\$45.63	K	31%	\$31.48	\$0.00		\$0.00	\$0.0				VARONIS
5	DAW-751-1000OS	SEL DatAdvantage for Windows OS  SEL DatAdvantage for Windows OS		\$72.54	, K	31%	\$50.05	\$0.00		\$0.00	\$0.0				VARONIS
	DAW-8001-10KOS	SEL DatAdvantage for Windows OS		\$43.29	K	31%	\$29.87	\$0.00		\$0.00	\$0.0				VARONIS
	DB-0-50OS	SEL DatAlert OS		\$162.98	K	31%	\$112.46	\$0.00		\$0.00	\$0.0				VARONIS
	DB-1001-1500OS	SEL DatAlert OS SEL DatAlert OS		\$46.68	K	31%	\$32.21	\$0.00		\$0.00	\$0.0				VARONIS
	DB-1001-1500OS DB-100K-150KOS	SEL DatAlert OS SEL DatAlert OS		\$24.57	K	31%		\$0.00			\$0.0				VARONIS
:	DB-100K-150KOS DB-101-250OS	SEL DatAlert OS SEL DatAlert OS		\$24.57 \$89.27	r r	31%	\$16.95 \$61.60	\$0.00		\$0.00 \$0.00	\$0.0				VARONIS VARONIS
					r.										
:	DB-10K-20KOS	SEL DatAlert OS SEL DatAlert OS		\$28.67 \$42.18	r.	31% 31%	\$19.78 \$29.10	\$0.00 \$0.00		\$0.00	\$0.0 \$0.0				VARONIS VARONIS
5	DB-1501-2000OS				K					\$0.00					
-	DB-150K-OS	SEL DatAlert OS		\$24.16	ĸ	31%	\$16.67	\$0.00		\$0.00	\$0.0				VARONIS
1	DB-2001-2500OS	SEL DatAlert OS		\$39.31	K	31%	\$27.12	\$0.00		\$0.00	\$0.0				VARONIS
	DB-20K-35KOS	SEL DatAlert OS		\$27.03	K	31%	\$18.65	\$0.00		\$0.00	\$0.0				VARONIS
	DB-2501-4000OS	SEL DatAlert OS		\$36.86	K	31%	\$25.43	\$0.00		\$0.00	\$0.0				VARONIS
	DB-251-500OS	SEL DatAlert OS		\$67.98	K	31%	\$46.91	\$0.00		\$0.00	\$0.0				VARONIS
	DB-35K-50KOS	SEL DatAlert OS		\$26.21	K	31%	\$18.08	\$0.00		\$0.00	\$0.0				VARONIS
	DB-4001-6000OS	SEL DatAlert OS		\$34.40	K	31%	\$23.74	\$0.00		\$0.00	\$0.0				VARONIS
	DB-501-750OS	SEL DatAlert OS		\$54.87	K	31%	\$37.86	\$0.00		\$0.00	\$0.0				VARONIS
	DB-50K-100KOS	SEL DatAlert OS		\$25.39	K	31%	\$17.52	\$0.00		\$0.00	\$0.0				VARONIS
)	DB-51-100OS	SEL DatAlert OS		\$113.84	K	31%	\$78.55	\$0.00		\$0.00	\$0.0				VARONIS
	DB-6001-8000OS	SEL DatAlert OS		\$31.94	K	31%	\$22.04	\$0.00		\$0.00	\$0.0				VARONIS
	DB-751-1000OS	SEL DatAlert OS		\$50.78	K	31%	\$35.04	\$0.00		\$0.00	\$0.0				VARONIS
i	DB-8001-10KOS	SEL DatAlert OS		\$30.30	K	31%	\$20.91	\$0.00		\$0.00	\$0.0				VARONIS
5	DBMC-LIC-007	SEL DOBIMINER LICENSE COMMERCIAL EDITION		\$231.00	K	31%	\$159.39	\$0.00	\$0.00	\$0.00	\$0.0				DATA DOBI
5	DBMC-LIC-008	SEL DOBIMINER LICENSE DR EDITION		\$308.00	K	31%	\$212.52	\$0.00		\$0.00	\$0.0				DATA DOBI
;	DBMC-LIC-009	SEL DOBIMINER LICENSE COMPLIANCE EDITION		\$462.00	K	31%	\$318.78	\$0.00		\$0.00	\$0.0				DATA DOBI
5	DBMC-LIC-010	SEL DOBIMINER LICENSE ENTERPRISE EDITION		\$538.00	K	31%	\$371.22	\$0.00		\$0.00	\$0.0				DATA DOBI
5	DBMI-LIC-002	SEL Tier 2: 9TB-12TB Node capacity		\$1,047.00	K	31%	\$722.43	\$0.00		\$0.00	\$0.0				DATA DOBI
5	DBMI-LIC-003	SEL Tier 3: 13TB-108TB Node Capacity		\$5,963.00	K	31%	\$4,114.47	\$0.00		\$0.00	\$0.0	0 \$0.00			DATA DOBI
5	DBMI-LIC-004	SEL Tier 4: 109TB-144TB Node Capacity		\$12,519.00	K	31%	\$8,638.11	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00		\$0.00	DATA DOBI
5	DBMI-LIC-005	SEL Tier 5: 145TB-216TB Node Capacity		\$17,882.00	K	31%	\$12,338.58	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMI-LIC-006	SEL Tier6 >216TB (236-354) Node Capacity		\$29,305.00	K	31%	\$20,220.45	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00	DATA DOBI
5	DBMI-MCD-000	SEL Migrate NAS-to-Isilon Unlimited TB		\$1,423,076.92	K	31%	\$981,923.07	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMI-MCD-020	SEL Migrate NAS-to-Isilon Initial 50		\$42,348.00	K	31%	\$29,220.12	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00	DATA DOBI
	DBMI-MCD-021	SEL Migrate NAS-to-Isilon Addl 10		\$6,489.00	K	31%	\$4,477.41	\$0.00		\$0.00	\$0.0				DATA DOBI

					NVP LEVEL 1				PROSUPPOR			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	DBMI-MCD-200	SEL Migrate NAS-to-Ision Initial 200		\$109,230.77	К	31%	\$75,369.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMI-MCD-500	SEL Migrate NAS-to-Isilon Initial 500		\$243,076.92		31%	\$167,723.07	\$0.00	\$0.00			\$0.00		\$0.00	DATA DOBI
5	DBMVNX-MCD-000	SEL Migrate NAS-to-VNX/Unity UnlimitedTB		\$1,423,076.92	K	31%	\$981,923.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMVNX-MCD-020	SEL Migrate NAS-to-VNX/Unity Initial 50		\$42,348.00		31%	\$29,220.12		\$0.00					\$0.00	DATA DOBI
5	DBMVNX-MCD-021	SEL Migrate NAS-to-VNX/Unity Addl 10		\$6,489.00	K	31%	\$4,477.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMVNX-MCD-200	SEL Migrate NAS-to-VNX/Unity Initial 200		\$109,230.77	K	31%	\$75,369.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMVNX-MCD-500	SEL Migrate NAS-to-VNX/Unity Initial 500		\$243,076.92	. K	31%	\$167,723.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBRECS-MCD-010	SEL Replicate 10TB to NAS Annual Sub		\$0.00		31%	\$0.00		\$0.00					\$0.00	DATA DOBI
5	DBRECS-MCD-050	SEL Replicate 50TB to NAS Annual Sub		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBRECS-MCD-060	SEL Replicate 50TB to NAS One-time Lic		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBRECS-MCD-062	SEL Replicate 10TB to NAS One-time Lic		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBRI-MCD-010	SEL Replicate 10TB to NAS Annual Sub		\$6,489.23	K	31%	\$4,477.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBRI-MCD-050	SEL Replicate 50TB to NAS Annual Sub		\$42,347.69	K	31%	\$29,219.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBRI-MCD-060	SEL Replicate 50TB to NAS One-time Lic		\$71,150.77	K	31%	\$49,094.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBRI-MCD-062	SEL Replicate 10TB to NAS One-time Lic		\$14,284.62		31%	\$9,856.39	\$0.00	\$0.00				\$0.00	\$0.00	DATA DOBI
5	DBRVNX-MCD-010	SEL Replicate 10TB to NAS Annual Sub		\$6,489.23	K	31%	\$4,477.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBRVNX-MCD-050	SEL Replicate 50TB to NAS Annual Sub		\$42,347.69	K	31%	\$29,219.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBRVNX-MCD-060	SEL Replicate 50TB to NAS One-time Lic		\$71,150.77	K	31%	\$49,094.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBRVNX-MCD-062	SEL Replicate 10TB to NAS One-time Lic		\$14,284.62	. K	31%	\$9,856.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBSECS-MCD-010	SEL Sync 10TB to S3 Annual Subscription		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DATA DOBI
5	DBSECS-MCD-050	SEL Sync 50TB to S3 Annual Subscription		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	DATA DOBI
5	DBSECS-MCD-060	SEL Sync 50TB to S3 One-time License		\$0.00	K	31%	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBSECS-MCD-062	SEL Sync 10TB to S3 One-time License		\$0.00	K	31%	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBSI-MCD-010	SEL Sync 10TB to S3 Annual Subscription		\$6,489.23	K	31%	\$4,477.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	DATA DOBI
5	DBSI-MCD-050	SEL Sync 50TB to S3 Annual Subscription		\$42,347.69		31%	\$29,219.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBSI-MCD-060	SEL Sync 50TB to S3 One-time License		\$71,150.77	K	31%	\$49,094.03	\$0.00	\$0.00				\$0.00	\$0.00	DATA DOBI
5	DBSI-MCD-062	SEL Sync 10TB to S3 One-time License		\$14,284.62	. K	31%	\$9,856.39		\$0.00					\$0.00	DATA DOBI
5	DBSVNX-MCD-010	SEL Sync 10TB to S3 Annual Subscription		\$6,489.23		31%	\$4,477.57	\$0.00	\$0.00					\$0.00	DATA DOBI
5	DBSVNX-MCD-050	SEL Sync 50TB to S3 Annual Subscription		\$42,347.69		31%	\$29,219.91	\$0.00	\$0.00				\$0.00	\$0.00	DATA DOBI
5	DBSVNX-MCD-060	SEL Sync 50TB to S3 One-time License		\$71,150.77	K	31%	\$49,094,03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBSVNX-MCD-062	SEL Sync 10TB to S3 One-time License		\$14,284.62		31%	\$9,856.39	\$0.00	\$0.00					\$0.00	DATA DOBI
	DCF-0-50OS	SEL Data Classification Framework OS		\$167.63		31%	\$115.66		\$0.00					\$0.00	VARONIS
,	DCF-1001-1500OS	SEL Data Classification Framework OS		\$48.02		31%	\$33.13		\$0.00				\$0.00	\$0.00	VARONIS
,	DCF-100K-150KOS	SEL Data Classification Framework OS		\$25.28		31%	\$17.44	\$0.00	\$0.00					\$0.00	VARONIS
	DCF-101-250OS	SEL Data Classification Framework OS		\$91.82		31%	\$63.36	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
,	DCF-10K-20KOS	SEL Data Classification Framework OS		\$29.48		31%	\$20.34	\$0.00	\$0.00	\$0.00				\$0.00	VARONIS
	DCF-1501-2000OS	SEL Data Classification Framework OS		\$43.38		31%	\$29.93	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VARONIS
	DCF-1501-200003	SEL Data Classification Framework OS  SEL Data Classification Framework OS		\$24.85		31%	\$17.15		\$0.00					\$0.00	VARONIS
5	DCF-150K-03	SEL Data Classification Framework OS SEL Data Classification Framework OS		\$40.43		31%	\$27.90		\$0.00				\$0.00	\$0.00	VARONIS
-	DCF-20K-35KOS	SEL Data Classification Framework OS		\$27.80		31%	\$19.18		\$0.00			\$0.00		\$0.00	VARONIS
	DCF-2501-4000OS	SEL Data Classification Framework OS  SEL Data Classification Framework OS		\$37.91	ı K	31%	\$26.16	+	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VARONIS
-	DCF-2501-40000S DCF-251-500OS	SEL Data Classification Framework OS SEL Data Classification Framework OS		\$69.92	K K	31%	\$48.24	\$0.00	\$0.00					\$0.00	VARONIS
:	DCF-251-50003	SEL Data Classification Framework OS SEL Data Classification Framework OS		\$26.95		31%	\$18.60		\$0.00					\$0.00	VARONIS
-	DOI 0011 001100	SEL Data Classification Framework OS SEL Data Classification Framework OS				0170	\$18.60						\$0.00		VARONIS
	DCF-4001-6000OS DCF-501-750OS	SEL Data Classification Framework OS SEL Data Classification Framework OS		\$35.38 \$56.45		31% 31%	\$24.41	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VARONIS
-	DCF-50K-100KOS	SEL Data Classification Framework OS  SEL Data Classification Framework OS		\$26.11		31%	\$18.02		\$0.00					\$0.00	VARONIS
	DCF-50K-100KOS DCF-51-100OS	SEL Data Classification Framework OS  SEL Data Classification Framework OS		\$117.00		31%	\$18.02								VARONIS
									\$0.00				\$0.00	\$0.00	
	DCF-6001-8000OS	SEL Data Classification Framework OS		\$32.85		31%	\$22.67	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS VARONIS
	DCF-751-1000OS	SEL Data Classification Framework OS		\$52.23		31%	\$36.04	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00 \$0.00	
	DCF-8001-10KOS DCFU-0-50OS	SEL Data Classification Framework OS SEL DataClass Framework for UNIX OS		\$31.17 \$167.64		31% 31%	\$21.51 \$115.67	\$0.00 \$0.00	\$0.00 \$0.00				\$0.00 \$0.00	\$0.00	VARONIS VARONIS
														70.00	
	DCFU-1001-1500OS DCFU-100K-150KOS	SEL DataClass Framework for UNIX OS		\$48.02 \$25.27		31%	\$33.13 \$17.44	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	VARONIS
		SEL DataClass Framework for UNIX OS							\$0.00					\$0.00	VARONIS
-	DCFU-101-250OS DCFU-10K-20KOS	SEL DataClass Framework for UNIX OS SEL DataClass Framework for UNIX OS		\$91.82 \$29.48		31% 31%	\$63.36 \$20.34	\$0.00 \$0.00	\$0.00 \$0.00					\$0.00 \$0.00	VARONIS VARONIS
													\$0.00	70.00	
	DCFU-1501-2000OS	SEL DataClass Framework for UNIX OS SEL DataClass Framework for UNIX OS		\$43.38		31%	\$29.93		\$0.00				\$0.00	\$0.00	VARONIS VARONIS
	DCFU-150K-OS			\$24.85			\$17.15		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	
	DCFU-2001-2500OS	SEL DataClass Framework for UNIX OS		\$40.44		31%	\$27.90		\$0.00					\$0.00	VARONIS
	DCFU-20K-35KOS	SEL DataClass Framework for UNIX OS		\$27.80		31%	\$19.18		\$0.00				\$0.00	\$0.00	VARONIS
	DCFU-2501-4000OS	SEL DataClass Framework for UNIX OS		\$37.91		31%	\$26.16	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VARONIS
	DCFU-251-500OS	SEL DataClass Framework for UNIX OS		\$69.92		31%	\$48.24		\$0.00					\$0.00	VARONIS
	DCFU-35K-50KOS	SEL DataClass Framework for UNIX OS		\$26.96		31%	\$18.60		\$0.00					\$0.00	VARONIS
	DCFU-4001-6000OS	SEL DataClass Framework for UNIX OS		\$35.38		31%	\$24.41	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
	DCFU-501-750OS	SEL DataClass Framework for UNIX OS		\$56.44		31%	\$38.94	\$0.00	\$0.00					\$0.00	VARONIS
	DCFU-50K-100KOS	SEL DataClass Framework for UNIX OS		\$26.11		31%	\$18.02		\$0.00					\$0.00	VARONIS
	DCFU-51-100OS	SEL DataClass Framework for UNIX OS		\$117.09		31%	\$80.79		\$0.00					\$0.00	VARONIS
	DCFU-6001-8000OS	SEL DataClass Framework for UNIX OS		\$32.85		31%	\$22.67	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
)	DCFU-751-1000OS	SEL DataClass Framework for UNIX OS		\$52.23		31%	\$36.04	\$0.00	\$0.00					\$0.00	VARONIS
5	DCFU-8001-10KOS	SEL DataClass Framework for UNIX OS		\$31.17		31%	\$21.51	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VARONIS
5	DCL-0-50OS	SEL Data Classification Labels OS		\$69.85		31%	\$48.20		\$0.00					\$0.00	VARONIS
5	DCL-1001-1500OS	SEL Data Classification Labels OS		\$20.01		31%	\$13.81	\$0.00	\$0.00					\$0.00	VARONIS
5	DCL-100K-150KOS	SEL Data Classification Labels OS		\$10.53		31%	\$7.27	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	DCL-101-250OS	SEL Data Classification Labels OS		\$38.26		31%	\$26.40		\$0.00					\$0.00	VARONIS
5	DCL-10K-20KOS	SEL Data Classification Labels OS		\$12.29		31%	\$8.48		\$0.00					\$0.00	VARONIS
5	DCL-1501-2000OS	SEL Data Classification Labels OS		\$18.08		31%	\$12.48		\$0.00				\$0.00	\$0.00	VARONIS
5	DCL-150K-OS	SEL Data Classification Labels OS		\$10.35		31%	\$7.14		\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
5	DCL-2001-2500OS	SEL Data Classification Labels OS		\$16.85	K	31%	\$11.63		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VARONIS
5	DCL-20K-35KOS	SEL Data Classification Labels OS		\$11.58	K	31%	\$7.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCL-2501-4000OS	SEL Data Classification Labels OS		\$15.80		31%	\$10.90		\$0.00					\$0.00	VARONIS
		SEL Data Classification Labels OS		\$29.13		31%	\$20.10		\$0.00			\$0.00		\$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANG	E AND WARRANTY							
AND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	DCL-35K-50KOS	SEL Data Classification Labels OS		\$11.23		31%	\$7.75	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
5	DCL-4001-6000OS	SEL Data Classification Labels OS		\$14.74		31%	\$10.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCL-501-750OS	SEL Data Classification Labels OS		\$23.52		31%	\$16.23	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCL-50K-100KOS	SEL Data Classification Labels OS		\$10.88		31%	\$7.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCL-51-100OS	SEL Data Classification Labels OS		\$48.79		31%	\$33.67	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
5	DCL-6001-8000OS	SEL Data Classification Labels OS		\$13.69		31%	\$9.45	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
5	DCL-751-1000OS	SEL Data Classification Labels OS		\$21.76	K	31%	\$15.01	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	DCL-8001-10KOS	SEL Data Classification Labels OS		\$12.99		31%	\$8.96	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-0-50OS	SEL DCF for OneDrive OS		\$167.63		31%	\$115.66	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-1001-1500OS	SEL DCF for OneDrive OS		\$48.02		31%	\$33.13		\$0.00				\$0.00	\$0.00	VARONIS
5	DCOD-100K-150KOS	SEL DCF for OneDrive OS		\$25.28		31%	\$17.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-101-250OS	SEL DCF for OneDrive OS		\$91.82		31%	\$63.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-10K-20KOS	SEL DCF for OneDrive OS		\$29.48		31%	\$20.34	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-1501-2000OS	SEL DCF for OneDrive OS		\$43.38		31%	\$29.93	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-150K-OS	SEL DCF for OneDrive OS		\$24.85		31%	\$17.15		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VARONIS
,	DCOD-2001-2500OS	SEL DCF for OneDrive OS		\$40.43		31%	\$27.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
)	DCOD-20K-35KOS	SEL DCF for OneDrive OS		\$27.80		31%	\$19.18		\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-2501-4000OS	SEL DCF for OneDrive OS		\$37.91		31%	\$26.16	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
5	DCOD-251-500OS	SEL DCF for OneDrive OS		\$69.92		31%	\$48.24	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-35K-50KOS	SEL DCF for OneDrive OS		\$26.95		31%	\$18.60		\$0.00		\$0.00		\$0.00	\$0.00	VARONIS
)	DCOD-4001-6000OS	SEL DCF for OneDrive OS		\$35.38		31%	\$24.41	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
	DCOD-501-750OS	SEL DCF for OneDrive OS		\$56.45		31%	\$38.95		\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
	DCOD-50K-100KOS	SEL DCF for OneDrive OS		\$26.11		31%	\$18.02	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
	DCOD-51-100OS	SEL DCF for OneDrive OS		\$117.09		31%	\$80.79	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
	DCOD-6001-8000OS	SEL DCF for OneDrive OS		\$32.85		31%	\$22.67	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
	DCOD-751-1000OS	SEL DCF for OneDrive OS		\$52.23		31%	\$36.04	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
	DCOD-8001-10KOS	SEL DCF for OneDrive OS		\$31.17		31%	\$21.51	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
	DCOS-0-50OS	SEL DCF for SP Online + OneDrive OS		\$251.46		31%	\$173.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
	DCOS-1001-1500OS	SEL DCF for SP Online + OneDrive OS		\$72.03		31%	\$49.70	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
	DCOS-100K-150KOS	SEL DCF for SP Online + OneDrive OS		\$37.91		31%	\$26.16	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
	DCOS-101-250OS	SEL DCF for SP Online + OneDrive OS		\$137.73		31%	\$95.03	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
	DCOS-10K-20KOS	SEL DCF for SP Online + OneDrive OS		\$44.23		31%	\$30.52	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VARONIS
	DCOS-1501-2000OS	SEL DCF for SP Online + OneDrive OS		\$65.08		31%	\$44.91	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
	DCOS-150K-OS	SEL DCF for SP Online + OneDrive OS		\$37.28		31%	\$25.72	\$0.00	\$0.00	+	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
	DCOS-2001-2500OS	SEL DCF for SP Online + OneDrive OS		\$60.65		31%	\$41.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
	DCOS-20K-35KOS	SEL DCF for SP Online + OneDrive OS		\$41.70		31%	\$28.77	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
	DCOS-2501-4000OS	SEL DCF for SP Online + OneDrive OS		\$56.86		31%	\$39.23	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
	DCOS-251-500OS	SEL DCF for SP Online + OneDrive OS		\$104.88		31%	\$72.37	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
	DCOS-35K-50KOS	SEL DCF for SP Online + OneDrive OS		\$40.44		31%	\$27.90	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
	DCOS-4001-6000OS	SEL DCF for SP Online + OneDrive OS		\$53.07		31%	\$36.62	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VARONIS
	DCOS-501-750OS	SEL DCF for SP Online + OneDrive OS		\$84.66		31%	\$58.42	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
	DCOS-50K-100KOS	SEL DCF for SP Online + OneDrive OS		\$39.17		31%	\$27.03	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
	DCOS-51-100OS	SEL DCF for SP Online + OneDrive OS		\$175.64		31%	\$121.19	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
	DCOS-6001-8000OS	SEL DCF for SP Online + OneDrive OS		\$49.28		31%	\$34.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VARONIS
	DCOS-751-1000OS	SEL DCF for SP Online + OneDrive OS		\$78.34		31%	\$54.05		\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
	DCOS-8001-10KOS	SEL DCF for SP Online + OneDrive OS		\$46.75		31%	\$32.26	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
	DCP-2-FAN-FB	SEL Fan unit, front to back airflow		\$310.77		31%	\$214.43	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SMARTOPTICS
	DCP-2-PSU-AC-FB	SEL AC PSU for DCP platform		\$553.85		31%	\$382.16	\$0.00	\$0.00				\$0.00	\$0.00	SMARTOPTICS
	DCP-2-PSU-DC-FB	SEL DC PSU for DCP platform		\$738.46		31%	\$509.54	\$0.00	\$0.00				\$0.00	\$0.00	SMARTOPTICS
	DCP-M40-PAM4-ER	SEL 40Chan D921-960 OSC0-40km PAM4NRZCoh		\$51,427.69		31%	\$35,485.11	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
	DCP-M40-PAM4-ZR	SEL 40 channel D921-D960, 40-80km, mixed		\$55,735.38		31%	\$38,457.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
	DCP-M8-PAM4	SEL 8 channel, OSC, 0-80km, PAM4		\$31,863.08		31%	\$21,985.53	\$0.00	\$0.00				\$0.00	\$0.00	SMARTOPTICS
	DCSO-0-50OS	SEL DCF for SharePoint Online OS		\$167.63		31% 31%	\$115.66	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
	DCSO-1001-1500OS	SEL DCF for SharePoint Online OS		\$48.02		31%	\$33.13	\$0.00 \$0.00	\$0.00 \$0.00				\$0.00	\$0.00	VARONIS VARONIS
	DCSO-100K-150KOS DCSO-101-250OS	SEL DCF for SharePoint Online OS SEL DCF for SharePoint Online OS		\$25.28 \$91.82		31%	\$17.44 \$63.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
	DCSO-10K-20KOS DCSO-1501-2000OS	SEL DCF for SharePoint Online OS SEL DCF for SharePoint Online OS		\$29.48 \$43.38		31% 31%	\$20.34 \$29.93	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
						31%									VARONIS VARONIS
	DCSO-150K-OS DCSO-2001-2500OS	SEL DCF for SharePoint Online OS SEL DCF for SharePoint Online OS		\$24.85 \$40.43		31%	\$17.15 \$27.90	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
	DCSO-20K-35KOS DCSO-2501-4000OS	SEL DCF for SharePoint Online OS SEL DCF for SharePoint Online OS		\$27.80 \$37.91		31% 31%	\$19.18 \$26.16	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
	DCSO-251-500OS DCSO-35K-50KOS	SEL DCF for SharePoint Online OS SEL DCF for SharePoint Online OS		\$69.92 \$26.95		31% 31%	\$48.24 \$18.60	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
	DCSO-4001-6000OS DCSO-501-750OS	SEL DCF for SharePoint Online OS SEL DCF for SharePoint Online OS		\$35.38 \$56.45		31% 31%	\$24.41 \$38.95	\$0.00 \$0.00	\$0.00 \$0.00				\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
	DCSO-501-750OS DCSO-50K-100KOS	SEL DCF for SharePoint Online OS SEL DCF for SharePoint Online OS		\$56.45 \$26.11		31%	\$38.95 \$18.02	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	VARONIS VARONIS
	DCSO-50K-100KOS DCSO-51-100OS	SEL DCF for SharePoint Online OS SEL DCF for SharePoint Online OS		\$26.11 \$117.09		31%	\$18.02		\$0.00				\$0.00	\$0.00	VARONIS
		SEL DCF for SharePoint Online OS SEL DCF for SharePoint Online OS													
	DCSO-6001-8000OS DCSO-751-1000OS	SEL DCF for SharePoint Online OS SEL DCF for SharePoint Online OS		\$32.85 \$52.23		31% 31%	\$22.67 \$36.04	\$0.00 \$0.00	\$0.00 \$0.00				\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
	DCSO-8001-10KOS	SEL DCF for SharePoint Online OS		\$31.17		31%	\$21.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
	DELL-CE	SEL Dell Customer Ed		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	DELL
	DELL-CLN-CE	SEL DELL Client Cust Ed		\$0.00		31%	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	\$0.00	DELL CLIENT
	DELL-CLN-HW	SEL DELL Client Hardware		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	DELL CLIENT
	DELL-CLN-HWM	SEL DELL Client Hardware Mtn		\$0.00		31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL CLIENT
	DELL-CLN-PS	SEL DELL Client Prof. Ser		\$0.00		31%	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	DELL CLIENT
	DELL-CLN-SW	SEL DELL Client Software		\$0.00		31%	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	\$0.00	DELL CLIENT
	DELL-CLN-SWM	SEL DELL Client Software Mtn		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	DELL CLIENT
	DELL-HW	SEL Dell Hardware		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	DELL
	DELL-HWM	SEL Dell Hardware Maintenance		\$0.00	K	31%	\$0.00	\$0.00	\$0.00		\$0.00				DELL

					NVP LEVEL 1				<b>PROSUPPOR</b>			WTY UPG	WENTLING		
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	DELL-NTW-CE	SEL DELL Networking Cust Ed		\$0.00	) К	31%	\$0.00	\$0.00	LP \$0.00	\$0.00	\$0.00	LP \$0.00		\$0.00	DELL NTW
5	DELL-NTW-HW	SEL DELL Networking Hardware		\$0.00		31%	\$0.00		\$0.00					\$0.00	DELL NTW
5	DELL-NTW-HWM	SEL DELL Networking Hardware Mtn		\$0.00		31%	\$0.00		\$0.00					\$0.00	DELL NTW
5	DELL-NTW-PS	SEL DELL Networking Prof. Ser		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	DELL NTW
	DELL-NTW-SW	SEL DELL Networking Software		\$0.00		31%	\$0.00		\$0.00					\$0.00	DELL NTW
		SEL DELL Networking Software													
	DELL-NTW-SWM	SEL DELL Networking Software Mtn		\$0.00		31%	\$0.00		\$0.00					\$0.00	DELL NTW
	DELL-PS	SEL Dell PS Deploy		\$0.00		31%	\$0.00		\$0.00					\$0.00	DELL
	DELL-SVR-CE	SEL DELL Server Cust Ed		\$0.00		31%	\$0.00		\$0.00					\$0.00	DELL SERVER
	DELL-SVR-HW	SEL DELL Server Hardware		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	DELL SERVER
	DELL-SVR-HWM	SEL DELL Server Hardware Mtn		\$0.00	K	31%	\$0.00		\$0.00					\$0.00	DELL SERVER
	DELL-SVR-PS	SEL DELL Server Prof. Ser		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL SERVER
	DELL-SVR-SW	SEL DELL Server Software		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL SERVER
	DELL-SVR-SWM	SEL DELL Server Software Mtn		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	DELL SERVER
	DELL-SW	SEL Dell Software		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	DELL
	DELL-SWM	SEL Dell Software Maintenance		\$0.00		31%	\$0.00		\$0.00					\$0.00	DELL
	DEXSELEMTSOL	SELECT DFXS File Mgnt Solution		\$13,846.15		31%	\$9,553.84		\$0.00					\$0.00	NTP-DEFENDX
	DFXSFSRB1TB	SELECT DEAS FILE MIGHT SOIGHOFF SELECT DefendX CT-FSR 10-100TB License		\$590.77		31%	\$407.63		\$0.00			\$0.00	\$0.00	\$0.00	NTP-DEFENDX NTP-DEFENDX
	DFXSFSRB2TB	SELECT DefendX CT-FSR 101-250TB License		\$563.08		31%	\$388.53		\$0.00					\$0.00	NTP-DEFENDX
	DFXSFSRB3TB	SELECT DefendX CT-FSR 251-500TB License		\$529.23		31%	\$365.17		\$0.00				\$0.00	\$0.00	NTP-DEFENDX
	DFXSFSRB4TB	SELECT DefendX CT-FSR 501-750TB License		\$498.46		31%	\$343.94	\$0.00	\$0.00			\$0.00		\$0.00	NTP-DEFENDX
	DFXSFSRB5TB	SELECT DefendX CT-FSR 751-1024TB License		\$466.15		31%	\$321.64		\$0.00			\$0.00	\$0.00	\$0.00	NTP-DEFENDX
	DFXSFSRB6TB	SELECT DefendX CT-FSR 1025+TB License		\$366.15		31%	\$252.64		\$0.00				\$0.00	\$0.00	NTP-DEFENDX
	DM-CAT-ED	SEL Boomi DATA CATALOG EDITION LICENSE		\$2,083.25		31%	\$1,437.44		\$0.00				\$0.00	\$0.00	BOOMI
	DM-CAT-U	SEL Boomi DATA CATALOG USER		\$91.50		31%	\$63.14		\$0.00	\$0.00				\$0.00	BOOMI
	DM-CLST-LIC	SEL Data Marshal Complete CLST License		\$51,281.54		31%	\$35,384.26		\$0.00				\$0.00	\$0.00	SUPERNA
	DM-NODE-LIC	SEL Data Marshal Complete Node License		\$2,564.62		31%	\$1,769.59	\$0.00	\$0.00					\$0.00	SUPERNA
	DM-PREP-ENT	SEL Boomi Data Prep Ent. Edit License		\$20,833.25		31%	\$1,769.58		\$0.00		\$0.00		\$0.00	\$0.00	BOOMI
	DM-PREP-PP DM-PREP-PRO	SEL Boomi Data Prep Pro Plus Edit Lic. SEL Boomi DATA PREP PRO EDITION LICENSE		\$16,666.50		31% 31%	\$11,499.89		\$0.00					\$0.00	BOOMI BOOMI
				\$6,250.00			\$4,312.50		\$0.00				\$0.00	\$0.00	
	DM-PREP-WN	SEL Boomi DATA PREPARATION WORKER NODES		\$666.50		31%	\$459.89	\$0.00	\$0.00				\$0.00	\$0.00	BOOMI
	DM-PRE-U	SEL Boomi DATA PREPARATION USER		\$170.75	K K	31%	\$117.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
	DMS-8000-LMA-ANN	SEL CDSI Appliance Pair Unlim Loc Mig 1y		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
	DMS-8000-LMA-PMU	SEL CDSI Upg Add pMotion DMS-8000-LMA 1Y		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
	DMS-8000-LMA-RLU	SEL CDSI Upg to Remote Lic DMS-8000-LMA		\$0.00	) K	31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
	DMS-8000-LMA-RNW	SEL CDSI 1Y renewal of DMS-8000-LMA-ANN		\$0.00		31%	\$0.00		\$0.00					\$0.00	CIRRUSDATA SOLUTIONS
	DMS-8000-LWA-KNV	SEL CDSI PerSite Unlim w Rem pMotion 1Y		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
	DMS-CAP-L1			\$0.00		31%	\$0.00		\$0.00					\$0.00	CIRRUSDATA SOLUTIONS
	Divid Or a E1	SEL CDSI Local Cap PerTB Up to 100TB													
	DMS-CAP-L2	SEL CDSI Local Cap PerTB 100-500TB		\$0.00		31%	\$0.00		\$0.00					\$0.00	CIRRUSDATA SOLUTIONS
	DMS-CAP-L3	SEL CDSI Local Cap PerTB 500-1000TB		\$0.00		31%	\$0.00		\$0.00					\$0.00	CIRRUSDATA SOLUTIONS
	DMS-CAP-L4	SEL CDSI Local Cap PerTB 1000-2000TB		\$0.00		31%	\$0.00		\$0.00					\$0.00	CIRRUSDATA SOLUTIONS
	DMS-CAP-L5	SEL CDSI Local Cap PerTB Over 2,000TB		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
	DMS-CAP-L-PMOTN	SEL CDSI Local Mig Cap pMotion Addon		\$215.38	8 K	31%	\$148.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
	DMS-CAP-L-PMOTN1	SEL CDSI LocMigCap pMotion Add Upto100TB		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
	DMS-CAP-L-PMOTN2	SEL CDSI LocMigCap pMotion Add 100-500TB		\$0.00	) K	31%	\$0.00		\$0.00				\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
	DMS-CAP-L-PMOTN3	SEL CDSI LocMigCap pMotion Add500-1000TB		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
	DMS-CAP-L-PMOTN4	SEL CDSI LocMigCap pMotion Add Over 1KTB		\$0.00		31%	\$0.00		\$0.00					\$0.00	CIRRUSDATA SOLUTIONS
	DMS-CAP-R1	SEL CDSI Remote Mig Cap PerTB Upto 100TB		\$0.00		31%	\$0.00						\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
									\$0.00						
	DMS-CAP-R2	SEL CDSI Remote Mig Cap PerTB 100-500TB		\$0.00		31%	\$0.00		\$0.00					\$0.00	CIRRUSDATA SOLUTIONS
	DMS-CAP-R3	SEL CDSI Remote Mig Cap PerTB 500-1000TB		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
	DMS-CAP-R4	SEL CDSI Remote Mig Cap PerTB Over1000TB		\$0.00		31%	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
	DMS-CAP-S1	SEL CDSI Scrubbing Cap PerTB Up to 100TB		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
	DMS-CAP-S2	SEL CDSI Scrubbing Cap PerTB 100-500TB		\$0.00	K	31%	\$0.00		\$0.00					\$0.00	CIRRUSDATA SOLUTIONS
	DMS-CAP-S3	SEL CDSI Scrubbing Cap PerTB 500-1000TB		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
	DMS-CAP-S4	SEL CDSI Scrubbing Cap PerTB Over 1000TB		\$0.00	K	31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
	DM-UNLOCK	SEL Data Marshal Unlock Kev		\$5.641.54		31%	\$3.892.66		\$0.00				\$0.00	\$0.00	SUPERNA
	DM-UPG-CLST-LIC	SEL Data Marshal Addon CLST License		\$35,043.08		31%	\$24,179.73		\$0.00					\$0.00	SUPERNA
	DM-UPG-LIC	SEL Data Marshal Addon Node License		\$1,752.31		31%	\$1,209.09		\$0.00				\$0.00	\$0.00	SUPERNA
	DP-0-50OS	SEL Data Marshal Addon Node License SEL DataPrivilege OS		\$1,752.31		31%	\$1,209.09		\$0.00					\$0.00	VARONIS
	DP-0-5005 DP-1001-1500OS			\$43.35		31%	\$104.42								VARONIS
		SEL DataPrivilege OS						\$0.00	\$0.00				\$0.00	\$0.00	
	DP-100K-150KOS	SEL DataPrivilege OS		\$22.82		31%	\$15.75		\$0.00	\$0.00			\$0.00	\$0.00	VARONIS
	DP-101-250OS	SEL DataPrivilege OS		\$82.89		31%	\$57.19		\$0.00					\$0.00	VARONIS
	DP-10K-20KOS	SEL DataPrivilege OS		\$26.62		31%	\$18.37		\$0.00					\$0.00	VARONIS
	DP-1501-2000OS	SEL DataPrivilege OS		\$39.17		31%	\$27.03		\$0.00				\$0.00	\$0.00	VARONIS
	DP-150K-OS	SEL DataPrivilege OS		\$22.43	K K	31%	\$15.48		\$0.00					\$0.00	VARONIS
	DP-2001-2500OS	SEL DataPrivilege OS		\$36.50		31%	\$25.19		\$0.00					\$0.00	VARONIS
	DP-20K-35KOS	SEL DataPrivilege OS		\$25.10		31%	\$17.32		\$0.00					\$0.00	VARONIS
	DP-2501-4000OS	SEL DataPrivilege OS		\$34.22		31%	\$23.61	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
	DP-251-500OS	SEL DataPrivilege OS SEL DataPrivilege OS		\$63.12		31%	\$43.55		\$0.00					\$0.00	VARONIS
	DP-35K-50KOS	SEL DataPrivilege OS		\$24.34		31%	\$16.79		\$0.00				\$0.00	\$0.00	VARONIS
	DP-4001-6000OS	SEL DataPrivilege OS		\$31.94		31%	\$22.04		\$0.00					\$0.00	VARONIS
	DP-501-750OS	SEL DataPrivilege OS		\$50.95		31%	\$35.16		\$0.00					\$0.00	VARONIS
	DP-50K-100KOS	SEL DataPrivilege OS		\$23.58		31%	\$16.27		\$0.00					\$0.00	VARONIS
	DP-51-100OS	SEL DataPrivilege OS		\$105.71		31%	\$72.94		\$0.00					\$0.00	VARONIS
	DP-6001-8000OS	SEL DataPrivilege OS		\$29.66		31%	\$20.47		\$0.00					\$0.00	VARONIS
	DP-751-1000OS	SEL DataPrivilege OS		\$47.15		31%	\$32.53		\$0.00				\$0.00	\$0.00	VARONIS
	DP-8001-10KOS	SEL DataPrivilege OS		\$28.14		31%	\$19.42		\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
	DPS-0-50OS	SEL DataPrivilege for SharePoint OS		\$151.34		31%	\$104.42		\$0.00					\$0.00	VARONIS
	DPS-1001-1500OS	SEL DataPrivilege for SharePoint OS		\$43.35		31%	\$29.91		\$0.00					\$0.00	VARONIS
	DPS-100K-150KOS	SEL DataPrivilege for SharePoint OS		\$22.82	K	31%	\$15.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
,				\$82.89		31%	\$57.19		\$0.00			\$0.00		\$0.00	

					NVP LEVEL 1		Territoria de la constanta de	CE AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	DPS-10K-20KOS	SEL DataPrivilege for SharePoint OS		\$26.62	2 K	31%	\$18.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-1501-2000OS	SEL DataPrivilege for SharePoint OS		\$39.17		31%	\$27.03		\$0.00					\$0.00	VARONIS
5	DPS-150K-OS	SEL DataPrivilege for SharePoint OS		\$22.43		31%	\$15.48		\$0.00					\$0.00	VARONIS
5	DPS-2001-2500OS	SEL DataPrivilege for SharePoint OS		\$36.50		31%	\$25.19		\$0.00					\$0.00	VARONIS
5	DPS-20K-35KOS	SEL DataPrivilege for SharePoint OS		\$25.10		31%	\$17.32		\$0.00	\$0.00				\$0.00	VARONIS
5	DPS-2501-4000OS	SEL DataPrivilege for SharePoint OS		\$34.22		31%	\$23.61		\$0.00					\$0.00	VARONIS
5	DPS-251-500OS	SEL DataPrivilege for SharePoint OS		\$63.12		31%	\$43.55		\$0.00					\$0.00	VARONIS
5	DPS-35K-50KOS	SEL DataPrivilege for SharePoint OS		\$24.34		31%	\$16.79		\$0.00					\$0.00	VARONIS
5	DPS-4001-6000OS	SEL DataPrivilege for SharePoint OS		\$31.94		31%	\$22.04		\$0.00	\$0.00				\$0.00	VARONIS
5	DPS-501-750OS	SEL DataPrivilege for SharePoint OS		\$50.95		31%	\$35.16		\$0.00					\$0.00	VARONIS
5	DPS-50K-100KOS	SEL DataPrivilege for SharePoint OS		\$23.58		31%	\$16.27	\$0.00	\$0.00					\$0.00	VARONIS
5	DPS-51-100OS	SEL DataPrivilege for SharePoint OS		\$105.7	l K	31%	\$72.94		\$0.00	\$0.00				\$0.00	VARONIS
5	DPS-6001-8000OS	SEL DataPrivilege for SharePoint OS		\$29.66		31%	\$20.47		\$0.00					\$0.00	VARONIS
5	DPS-751-1000OS	SEL DataPrivilege for SharePoint OS		\$47.15		31%	\$32.53		\$0.00					\$0.00	VARONIS
5	DPS-8001-10KOS	SEL DataPrivilege for SharePoint OS		\$28.14		31%	\$19.42		\$0.00					\$0.00	VARONIS
5	DPS-DAS-NOD-A-1Y	SEL HWX DAS Ent Sub AGPL 1Node 1Y Min 3N		\$1,153.85		31%	\$796.16		\$0.00					\$0.00	HORTONWORKS
5	DPS-DLM-TB-A-1Y	SEL HWX DLM Sup Sub AGPL 1TB 1Y Min50TB		\$307.69		31%	\$212.31		\$0.00	\$0.00		\$0.00		\$0.00	HORTONWORKS
5	DPS-DSS-TB-A-1Y	SEL HWX DSS Ent Sub AGPL 1TB 1Y Min200TB		\$153.85	5 K	31%	\$106.16		\$0.00			\$0.00		\$0.00	HORTONWORKS
5	DR-OS	SEL Disaster Recovery Add-on OS		\$11,700.00		31%	\$8,073.00		\$0.00					\$0.00	VARONIS
5	DS-0-50OS	SEL DatAlert Suite OS		\$232.83	3 K	31%	\$160.65	\$0.00	\$0.00					\$0.00	VARONIS
5	DS-1001-1500OS	SEL DatAlert Suite OS		\$66.69		31%	\$46.02		\$0.00	\$0.00				\$0.00	VARONIS
5	DS-100K-150KOS	SEL DatAlert Suite OS		\$35.10		31%	\$24.22		\$0.00					\$0.00	VARONIS
5	DS-101-250OS	SEL DatAlert Suite OS		\$127.53		31%	\$88.00		\$0.00			\$0.00		\$0.00	VARONIS
;	DS-10K-20KOS	SEL DatAlert Suite OS		\$40.95		31%	\$28.26		\$0.00					\$0.00	VARONIS
5	DS-1501-2000OS	SEL DatAlert Suite OS		\$60.26		31%	\$41.58		\$0.00	\$0.00				\$0.00	VARONIS
	DS-150K-OS	SEL DatAlert Suite OS		\$34.52		31%	\$23.82		\$0.00					\$0.00	VARONIS
	DS-16G-ER-D4851	SEL-SFP+,16/8/4Gbps,FC,D9360,13dB,40km		\$4,858.46		31%	\$3,352.34		\$0.00					\$0.00	SMARTOPTICS
	DS-16G-ER-D4932	SEL-SFP+,16/8/4Gbps,FC,D9350,13dB,40km		\$4,858.46		31%	\$3,352.34		\$0.00					\$0.00	SMARTOPTICS
	DS-16G-ER-D5012	SEL-SFP+,16/8/4Gbps,FC,D9340,13dB,40km		\$4,858.46		31%	\$3,352.34		\$0.00					\$0.00	SMARTOPTICS
	DS-16G-ER-D5092	SEL-SFP+,16/8/4Gbps,FC,D9330,13dB,40km		\$4,858.46		31%	\$3,352.34		\$0.00					\$0.00	SMARTOPTICS
	DS-16G-ER-D5172	SEL-SFP+,16/8/4Gbps,FC,D9320,13dB,40km		\$4,858.46		31%	\$3,352.34		\$0.00					\$0.00	SMARTOPTICS
	DS-16G-ER-D5252	SEL-SFP+,16/8/4Gbps,FC,D9310,13dB,40km		\$4,858.46		31%	\$3,352.34		\$0.00					\$0.00	SMARTOPTICS
	DS-16G-ER-D5333	SEL-SFP+,16/8/4Gbps,FC,D9300,13dB,40km		\$4,858.46		31%	\$3,352.34	\$0.00	\$0.00					\$0.00	SMARTOPTICS
	DS-16G-ER-D5413	SEL-SFP+,16/8/4Gbps,FC,D9290,13dB,40km		\$4,858.46		31%	\$3,352.34	\$0.00	\$0.00					\$0.00	SMARTOPTICS
	DS-16G-ER-D5494	SEL-SFP+,16/8/4Gbps,FC,D9280,13dB,40km		\$4,858.46		31%	\$3,352.34		\$0.00					\$0.00	SMARTOPTICS
	DS-16G-ER-D5575	SEL-SFP+,16/8/4Gbps,FC,D9270,13dB,40km		\$4,858.46		31%	\$3,352.34		\$0.00	\$0.00				\$0.00	SMARTOPTICS
	DS-16G-ER-D5655	SEL-SFP+, 16/8/4GbpsFC,D9260,13dB,40km		\$4,656.46		31%	\$3,352.34		\$0.00	\$0.00				\$0.00	SMARTOPTICS
	DS-16G-ER-D5736	SEL-SFP+, 16/8/4Gbps-FC,D9250,13dB,40km		\$4,858.46		31%	\$3,352.34		\$0.00					\$0.00	SMARTOPTICS
	DS-16G-ER-D5736 DS-16G-ER-D5817	SEL-SFP+,16/8/4Gbps,FC,D9250,13dB,40km		\$4,858.46		31%	\$3,352.34		\$0.00					\$0.00	SMARTOPTICS
	DS-16G-ER-D5898	SEL-SFP+,16/8/4Gbps,FC,D9230,13dB,40km		\$4,858.46		31%	\$3,352.34		\$0.00					\$0.00	SMARTOPTICS
	DS-16G-ER-D5979	SEL-SFP+,16/8/4Gbps,FC,D9230,13dB,40km		\$4,858.46		31%	\$3,352.34		\$0.00	\$0.00				\$0.00	SMARTOPTICS
	DS-16G-ER-D6061	SEL-SFP+,16/8/4Gbps,FC,D9220,13dB,40km		\$4,858.46		31%	\$3,352.34		\$0.00					\$0.00	SMARTOPTICS
	DS-2001-2500OS	SEL DatAlert Suite OS		\$56.16		31%	\$3,532.54		\$0.00					\$0.00	VARONIS
	DS-2001-250003 DS-20K-35KOS	SEL DatAlert Suite OS SEL DatAlert Suite OS		\$38.6		31%	\$26.64		\$0.00					\$0.00	VARONIS
	DS-2501-4000OS	SEL DatAlert Suite OS SEL DatAlert Suite OS		\$52.65		31%	\$36.33		\$0.00			\$0.00		\$0.00	VARONIS
	DS-251-500OS	SEL DatAlert Suite OS		\$97.1		31%	\$67.01		\$0.00					\$0.00	VARONIS
	DS-32G-IR-D4851	SEL-SFP28,32/16/8G FC,D9360,7dB,10km		\$6.146.15		31%	\$4.240.84		\$0.00					\$0.00	SMARTOPTICS
	DS-32G-IR-D4932	SEL-SFP28,32/16/8G FC,D9350,7dB,10km		\$6,146.15		31%	\$4,240.84		\$0.00	\$0.00				\$0.00	SMARTOPTICS
	DS-32G-IR-D5012	SEL-SEP28.32/16/8G FC.D9340.7dB.10km		\$6.146.15		31%	\$4,240.84	\$0.00	\$0.00	\$0.00				\$0.00	SMARTOPTICS
	DS-32G-IR-D5012 DS-32G-IR-D5092	SEL-SFP28,32/16/8G FC,D9340,7dB,10km SEL-SFP28,32/16/8G FC,D9330,7dB,10km		\$6,146.15		31%	\$4,240.84								SMARTOPTICS
	DS-32G-IR-D5092 DS-32G-IR-D5172	SEL-SFP28,32/16/8G FC,D9330,7dB,10km SEL-SFP28,32/16/8G FC,D9320,7dB,10km		\$6,146.15		31%	\$4,240.84 \$4.240.84		\$0.00 \$0.00					\$0.00 \$0.00	SMARTOPTICS
	DS-32G-IR-D5172 DS-32G-IR-D5252	SEL-SFP28,32/16/8G FC,D9320,7dB,10km		\$6,146.15		31%	\$4,240.84		\$0.00					\$0.00	SMARTOPTICS
	DS-32G-IR-D5252 DS-32G-IR-D5333	SEL-SFP28,32/16/8G FC,D9310,7dB,10km		\$6,146.15		31%	\$4,240.84 \$4,240.84		\$0.00	\$0.00				\$0.00	SMARTOPTICS
	DS-32G-IR-D5333 DS-32G-IR-D5413	SEL-SFP28,32/16/8G FC,D9300,7dB,10km		\$6,146.15		31%	\$4,240.84		\$0.00					\$0.00	SMARTOPTICS
	DS-32G-IR-D5494	SEL-SFP28,32/16/8G FC,D9290,7dB,10km		\$6,146.15		31%	\$4,240.84		\$0.00					\$0.00	SMARTOPTICS
	DS-32G-IR-D5575	SEL-SFP28,32/16/8G FC,D9270,7dB,10km		\$6,146.15		31%	\$4,240.84		\$0.00				70.00	\$0.00	SMARTOPTICS
	DS-32G-IR-D5575 DS-32G-IR-D5655	SEL-SFP28,32/16/8G FC,D9270,7dB,10km		\$6,146.15		31%	\$4,240.84		\$0.00	\$0.00				\$0.00	SMARTOPTICS
	DS-32G-IR-D5055 DS-32G-IR-D5736	SEL-SFP28,32/16/8G FC,D9260,7dB,10km		\$6,146.15		31%	\$4,240.84		\$0.00					\$0.00	SMARTOPTICS
	DS-32G-IR-D5736 DS-32G-IR-D5817	SEL-SFP28,32/16/8G FC,D9250,7dB,10km SEL-SFP28,32/16/8G FC,D9240,7dB,10km		\$6,146.15		31%	\$4,240.84 \$4.240.84		\$0.00					\$0.00	SMARTOPTICS
	DS-32G-IR-D5898	SEL-SFP28,32/16/8G FC,D9240,7dB,10km		\$6,146.15		31%	\$4,240.84		\$0.00			\$0.00		\$0.00	SMARTOPTICS
	DS-32G-IR-D5898 DS-32G-IR-D5979	SEL-SFP28,32/16/8G FC,D9230,7dB,10km		\$6,146.15		31%	\$4,240.84		\$0.00			\$0.00	\$0.00	\$0.00	SMARTOPTICS
	DS-32G-IR-D6061	SEL-SFP28,32/16/8G FC,D9210,7dB,10km		\$6,146.15		31%	\$4,240.84		\$0.00					\$0.00	SMARTOPTICS
	DS-35K-50KOS	SEL-SFP20,32/10/0G PC,D9210,7dB,10kill		\$37.44		31%	\$4,240.84		\$0.00					\$0.00	VARONIS
	DS-35K-50KOS DS-4001-6000OS	SEL DatAlert Suite OS SEL DatAlert Suite OS		\$49.14		31%	\$25.83	\$0.00	\$0.00					\$0.00	VARONIS
	DS-501-750OS	SEL DatAlert Suite OS SEL DatAlert Suite OS		\$78.39		31%	\$54.09		\$0.00					\$0.00	VARONIS
	DS-50K-100KOS	SEL DatAlert Suite OS SEL DatAlert Suite OS		\$36.27		31%	\$25.03		\$0.00					\$0.00	VARONIS
	DS-51-1000S	SEL DatAlert Suite OS SEL DatAlert Suite OS		\$162.63		31%	\$112.21		\$0.00					\$0.00	VARONIS
	DS-6001-8000OS	SEL DatAlert Suite OS SEL DatAlert Suite OS		\$45.63		31%	\$31.48		\$0.00					\$0.00	VARONIS
	DS-751-1000OS	SEL DatAlert Suite OS SEL DatAlert Suite OS		\$72.54		31%	\$50.05		\$0.00	\$0.00		\$0.00		\$0.00	VARONIS
	DS-8001-10KOS	SEL DatAlert Suite OS SEL DatAlert Suite OS		\$43.29		31%	\$29.87		\$0.00					\$0.00	VARONIS
	DTF-0-50OS	SEL Data Transport Engine OS		\$139.70		31%	\$96.39		\$0.00					\$0.00	VARONIS
	DTE-1001-1500OS	SEL Data Transport Engine OS SEL Data Transport Engine OS		\$40.0		31%	\$27.61		\$0.00					\$0.00	VARONIS
	DTE-1001-1500OS DTE-100K-150KOS	SEL Data Transport Engine OS SEL Data Transport Engine OS		\$40.0		31%	\$27.61 \$14.53		\$0.00					\$0.00	VARONIS VARONIS
	DTE-101-250OS	SEL Data Transport Engine OS SEL Data Transport Engine OS		\$76.52		31%	\$52.80		\$0.00					\$0.00	VARONIS
	DTE-101-250OS DTF-10K-20KOS	SEL Data Transport Engine OS SEL Data Transport Engine OS		\$76.52		31%	\$52.80 \$16.95		\$0.00					\$0.00	VARONIS VARONIS
						31%	\$16.95 \$24.94		\$0.00 \$0.00			\$0.00 \$0.00		\$0.00 \$0.00	VARONIS VARONIS
	DTE-1501-2000OS DTE-150K-OS	SEL Data Transport Engine OS SEL Data Transport Engine OS		\$36.15 \$20.7		31%	\$24.94 \$14.29		\$0.00 \$0.00					\$0.00	VARONIS VARONIS
	DTE-2001-2500OS DTE-20K-35KOS	SEL Data Transport Engine OS SEL Data Transport Engine OS		\$33.70 \$23.17		31% 31%	\$23.25 \$15.99		\$0.00 \$0.00					\$0.00 \$0.00	VARONIS VARONIS
					r K	31%		50.00	SO 00	50.00	\$0.00	50.00	\$0.00		

NVP MAINTENANCE AND WARRANTY UPGRADE PRICE NVP LEVEL 1 WTY UPG PROSUPPOR PROSUPPOR Model Sub **EMC LIST** CATEGORY NASPO VP NVP LEVEL 1 T W/MC BASIC MNT **ENH TO PS** RAND DESCRIPTION BASIC TO PS THIRD PARTY PRODUCT PARTNER SKII T PI US MNT T FNH MNT RENEWAL PRICE USD CODE **NET PRICE** PREM MNT LP W/MC PREM LP LP ENH LP DTE-251-500OS SEL Data Transport Engine OS \$0.00 VARONIS \$58.27 \$40.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DTE-35K-50KOS SEL Data Transport Engine OS \$22.46 31% \$15.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DTF\_4001\_60000S SEL Data Transport Engine OS \$29.48 \$47.03 31% 31% \$20.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DTE-501-750OS \$32.45 \$0.00 \$0.00 \$0.00 VARONIS SEL Data Transport Engine OS \$0.00 \$0.00 \$0.00 \$0.00 DTE-50K-100KOS SEL Data Transport Engine OS \$21.76 31% \$15.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DTE-51-100OS SEL Data Transport Engine OS \$97.58 31% \$67.33 \$0.00 VARONIS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DTE-6001-8000OS SEL Data Transport Engine OS \$27.38 31% \$18.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DTE-751-1000OS SEL Data Transport Engine OS \$43.52 31% \$30.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DTE-8001-10KOS SEL Data Transport Engine OS \$25.97 31% \$17.92 \$0.00 \$0.00 VARONIS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DW-0-50OS SEL DatAnswers - WIN OS \$116.42 31% \$80.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-1000I SEL DatAnswers for 100 users \$44 917 00 31% \$30,992,73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-1001-1500OS SEL DatAnswers - WIN OS \$33.35 31% \$23.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-100K-150KOS SEL DatAnswers - WIN OS 31% \$0.00 VARONIS \$17.55 \$12 11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DW-100KL SEL DatAnswers for 100000 users \$2,376,563.00 31% \$1,639,828.47 \$0.00 \$0.00 VARONIS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DW-101-250OS SEL DatAnswers - WIN OS 31% \$0.00 VARONIS \$63.77 \$44.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DW-10K-20KOS SEL DatAnswers - WIN OS \$20.48 31% \$14.13 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 \$0.00 \$0.00 \$0.00 DW-10KL SEL DatAnswers for 10000 users \$266,175,00 31% \$183,660.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-1500L SEL DatAnswers for 1500 users \$59,889.00 31% \$41,323.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-1501-2000OS SEL DatAnswers - WIN OS \$30.13 31% \$20.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$3,493,547,00 \$2,410,547,43 VARONIS DW-150KI SEL DatAnswers for 150000 users 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SFI DatAnswers - WIN OS VARONIS DW-150K-OS \$17.26 31% \$11.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL DatAnswers for 15000 users VARONIS DW-15KI \$399.263.00 31% \$275,491,47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DW-2000L SEL DatAnswers for 2000 users \$72,089.00 31% \$49.741.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-2001-2500OS SEL DatAnswers - WIN OS 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-20K-35KOS VARONIS SEL DatAnswers - WIN OS \$19.31 31% \$13.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DW-20KL SEL DatAnswers for 20000 users \$505,733.00 31% \$348,955.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-2500L SEL DatAnswers for 2500 users \$85,952.00 31% \$59,306.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$18.17 DW-2501-4000OS SEL DatAnswers - WIN OS \$26.33 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS DW-251-500OS 31% \$0.00 SEL DatAnswers - WIN OS \$48.56 \$33.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-25KL SEL DatAnswers for 25000 users \$632,166,00 31% \$436,194,54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-3000L SEL DatAnswers for 3000 users \$103,143,00 31% \$71,168,67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DW-3500L SEL DatAnswers for 3500 users \$120,333.00 \$83,029.77 \$0.00 \$0.00 VARONIS 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DW-35K-50KOS SEL DatAnswers - WIN OS \$18.72 31% \$12.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-35KL SEL DatAnswers for 35000 users \$871,406.00 31% \$601,270.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAnswers for 4000 users \$133,088.00 VARONIS DW-4000I 31% \$91,830.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DW-4001-60000S SEL DatAnswers - WIN OS \$24.57 31% \$16.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-4500I SEL DatAnswers for 4500 users \$149 723 00 31% \$103 308 87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-50001 SEL DatAnswers for 5000 users \$166,359,00 31% \$114 787 71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$24,954,00 31% \$17,218,26 VARONIS DW-500I SFL DatAnswers for 500 users \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DW-501-750OS SEL DatAnswers - WIN OS \$39.20 31% \$27.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-50K-100KOS SEL DatAnswers - WIN OS VARONIS \$18.14 31% \$12.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DW-50KL SEL DatAnswers for 50000 us \$1,227,891.00 31% \$847,244.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-51-100OS SEL DatAnswers - WIN OS \$81.32 31% \$56.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-6000L SEL DatAnswers for 6000 users \$176,341,00 31% \$121.675.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-6001-8000OS SFL DatAnswers - WIN OS \$22.82 31% \$15.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$205.731.00 \$141.954.39 VARONIS DW-7000I SFL DatAnswers for 7000 users 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$24,597.12 DW-750L SEL DatAnswers for 750 users \$35,648.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-751-1000OS SEL DatAnswers - WIN OS \$36.27 31% \$25.03 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 \$0.00 \$0.00 \$221,813.00 DW-8000L SEL DatAnswers for 8000 users 31% \$153,050.97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS DW-8001-10KOS SEL DatAnswers - 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NVP LEVEL 1

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SPOL OS \$30.13 31% \$20.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWSO-150K-OS SEL DatAnswers - SPOL OS VARONIS \$17.26 31% \$11.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DWSO-2001-25000S SEL DatAnswers - SPOL OS \$28.08 31% \$19.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWSO-20K-35KOS SEL DatAnswers - SPOL OS \$19.31 31% \$13.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWSO-2501-4000OS SEL DatAnswers - SPOL OS \$26.33 31% \$18.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWSO-251-500OS SEL DatAnswers - SPOL OS \$48.56 31% VARONIS \$33.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DWSO-35K-50KOS SEL DatAnswers - SPOL OS \$18.72 31% \$12.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWSO-4001-6000OS SEL DatAnswers - SPOL OS \$24.57 VARONIS 31% \$16.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DWSO-501-750OS SEL DatAnswers - SPOL OS \$39.20 31% \$27.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAnswers - SPOL OS DWSO-50K-100KOS \$18.14 31% \$12.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWSO-51-1000S SEL DatAnswers - SPOL OS \$81.32 31% \$56.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWSO-6001-8000OS SFI DatAnswers - SPOL OS \$22.82 31% \$15.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAnswers - SPOL OS VARONIS DWSO-751-1000OS \$36.27 31% \$25.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DWSO-8001-10KOS SEL DatAnswers - SPOL OS \$21.65 31% \$14.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAlert Analytics OS 31% \$64.26 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DX-0-50OS \$93.13 \$0.00 \$0.00 \$0.00 DX-1001-1500OS SEL DatAlert Analytics OS \$26.68 31% \$18.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS DX-100K-150KOS SEL DatAlert Analytics OS \$14.04 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DX-101-250OS SEL DatAlert Analytics OS \$51.01 31% \$0.00 VARONIS \$35.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DX-10K-20KOS SEL DatAlert Analytics OS \$16.38 31% \$11.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DX-1501-2000OS SEL DatAlert Analytics OS \$24.10 31% \$16.63 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 \$0.00 \$0.00 \$0.00 DX-150K-OS SEL DatAlert Analytics OS \$13.81 31% \$9.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DX-2001-2500OS VARONIS SEL DatAlert Analytics OS \$22.46 31% \$15.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DX-20K-35KOS SEL DatAlert Analytics OS \$15.44 31% \$10.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 DX-2501-4000OS SEL DatAlert Analytics OS VARONIS \$21.06 31% \$14.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DX-251-500OS SEL DatAlert Analytics OS \$38.84 31% \$26.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 DX-35K-50KOS SEL DatAlert Analytics OS \$14.98 31% \$10.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DX-4001-6000OS SEL DatAlert Analytics OS \$19.66 31% \$13.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DX-501-750OS SEL DatAlert Analytics OS \$31.36 31% \$21.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DX-50K-100KOS SEL DatAlert Analytics OS \$14.51 31% \$10.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DX-51-100OS SEL DatAlert Analytics OS \$65.05 31% \$44.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS DX-6001-8000OS SFL DatAlert Analytics OS \$18.25 31% \$12.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DX-751-1000OS SFI DatAlert Analytics OS 31% VARONIS \$29.02 \$20.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DX-8001-10KOS SEL DatAlert Analytics OS \$17.32 \$11.95 VARONIS 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$550.00 31% \$379.50 \$0.00 \$0.00 \$0.00 SEL BOOMI Trading Partner Edition \$0.00 \$0.00 \$0.00 BOOM

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SEL Kemp ECS CONXN Manager SFP 10M DAC

SEL Kemp ECS CONXN Manager SFP 10M DAC

SEL Kemp ECS CONXN Manager SEP10M DACx12

SEL Kemp ECS CONXN Manager SFP10M DACx12

SEL Kemp ECS CONXN Manager SFP10M DACx24

SEL Kemp ECS CONXN Manager SFP10M DACx24

SEL Kemp ECS CONXN Manager SFP10M DACx4

SEL Kemp ECS CONXN Manager SFP10M DACx4

SEL Kemp ECS CONXN Manager SFP10M DACx8

SEL Kemp ECS CONXN Manager SFP10M DACx8

SEL Kemp ECS CONXN Manager SFP 1M DAC

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					NVP LEVEL 1		NVP MAINTENAN	E AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNI
5	ECSCMGR-1M-DAC	SEL Kemp ECS CONXN Manager SFP 1M DAC		\$0.00	К	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-1MDAC12	SEL Kemp ECS CONXN Manager SFP 1M DACx12		\$1,476.92		31%	\$1,019.07	\$0.00	\$0.00					\$0.00	KEMP
5	ECSCMGR-1M-DAC12	SEL Kemp ECS CONXN Manager SFP 1M DACx12		\$0.00		31%	\$0.00		\$0.00					\$0.00	KEMP
5	ECSCMGR-1MDAC24	SEL Kemp ECS CONXN Manager SFP 1M DACx24		\$2,953.85	K	31%	\$2,038.16	\$0.00	\$0.00					\$0.00	KEMP
5	ECSCMGR-1M-DAC24	SEL Kemp ECS CONXN Manager SFP 1M DACx24		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	KEMP
5	ECSCMGR-1MDAC4	SEL Kemp ECS CONXN Manager SFP 1M DACx4		\$492.31	K	31%	\$339.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	KEMP
5	ECSCMGR-1M-DAC4	SEL Kemp ECS CONXN Manager SFP 1M DACx4		\$0.00		31%	\$0.00		\$0.00					\$0.00	KEMP
5	ECSCMGR-1MDAC8	SEL Kemp ECS CONXN Manager SFP 1M DACx8		\$984.62		31%	\$679.39		\$0.00					\$0.00	KEMP
5	ECSCMGR-1M-DAC8	SEL Kemp ECS CONXN Manager SFP 1M DACx8		\$0.00		31%	\$0.00		\$0.00	\$0.00				\$0.00	KEMP
5	ECSCMGR-3MDAC	SEL Kemp ECS CONXN Manager SFP 3M DAC		\$153.85		31%	\$106.16		\$0.00					\$0.00	KEMP
5	ECSCMGR-3M-DAC	SEL Kemp ECS CONXN Manager SFP 3M DAC		\$0.00		31%	\$0.00		\$0.00					\$0.00	KEMP
5	ECSCMGR-3MDAC12	SEL Kemp ECS CONXN Manager SFP 3M DACx12		\$1,846.15	K	31%	\$1,273.84	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	KEMP
5	ECSCMGR-3M-DAC12	SEL Kemp ECS CONXN Manager SFP 3M DACx12		\$0.00		31%	\$0.00		\$0.00					\$0.00	KEMP
5	ECSCMGR-3MDAC24	SEL Kemp ECS CONXN Manager SFP 3M DACx24		\$3,692.31	K	31%	\$2,547.69	\$0.00	\$0.00					\$0.00	KEMP
5	ECSCMGR-3M-DAC24	SEL Kemp ECS CONXN Manager SFP 3M DACx24		\$0.00		31%	\$0.00		\$0.00					\$0.00	KEMP
5	ECSCMGR-3MDAC4	SEL Kemp ECS CONXN Manager SFP 3M DACx4		\$615.38		31%	\$424.61	\$0.00	\$0.00					\$0.00	KEMP
5	ECSCMGR-3M-DAC4	SEL Kemp ECS CONXN Manager SFP 3M DACx4		\$0.00		31%	\$0.00		\$0.00					\$0.00	KEMP
5	FCSCMGR-3MDAC8	SEL Kemp ECS CONXN Manager SFP 3M DACx8		\$1,230.77	K	31%	\$849.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-3M-DAC8	SEL Kemp ECS CONXN Manager SFP 3M DACx8		\$0.00		31%	\$0.00		\$0.00					\$0.00	KEMP
5	ECSCMGR-5MDAC	SEL Kemp ECS CONXN Manager SFP 5M DAC		\$200.00		31%	\$138.00		\$0.00					\$0.00	KEMP
5	ECSCMGR-5M-DAC	SEL Kemp ECS CONXN Manager SFP 5M DAC		\$0.00		31%	\$0.00		\$0.00	\$0.00				\$0.00	KEMP
5	ECSCMGR-5MDAC12	SEL Kemp ECS CONXN Manager SFP 5M DACx12		\$2,400.00		31%	\$1,656.00		\$0.00					\$0.00	KEMP
5	ECSCMGR-5M-DAC12	SEL Kemp ECS CONXN Manager SFP 5M DACx12		\$0.00		31%	\$0.00		\$0.00					\$0.00	KEMP
5	ECSCMGR-5MDAC24	SEL Kemp ECS CONXN Manager SFP 5M DACx24		\$4,800.00		31%	\$3,312.00		\$0.00					\$0.00	KEMP
5	ECSCMGR-5M-DAC24	SEL Kemp ECS CONXN Manager SFP 5M DACx24		\$0.00		31%	\$0.00		\$0.00	\$0.00				\$0.00	KEMP
5	ECSCMGR-5MDAC4	SEL Kemp ECS CONXN Manager SFP 5M DACX24  SEL Kemp ECS CONXN Manager SFP 5M DACX4		\$800.00		31%	\$552.00	\$0.00	\$0.00					\$0.00	KEMP
5	ECSCMGR-5M-DAC4	SEL Kemp ECS CONXN Manager SEP 5M DACx4		\$0.00		31%	\$0.00		\$0.00					\$0.00	KEMP
5	ECSCMGR-5MDAC4	SEL Kemp ECS CONXN Manager SFP 5M DACx8		\$1,600.00		31%	\$1,104.00		\$0.00					\$0.00	KEMP
5	ECSCMGR-5M-DAC8	SEL Kemp ECS CONXN Manager SFP 5M DACX8		\$1,000.00		31%	\$1,104.00		\$0.00					\$0.00	KEMP
5	FCSCMGR-H1-CS1	SEL Kemp ECS Connection Manager H1 Spare		\$8,292.31		31%	\$5,721.69	\$0.00	\$0.00					\$0.00	KEMP
5	ECSCMGR-H1-HA3Y	SEL Kemp ECS Connection Manager H1 3Y		\$66,790.77		31%	\$46,085.63		\$0.00				70.00	\$0.00	KEMP
_	ECSCMGR-H1-HA5Y	SEL Kemp ECS Connection Manager H1 5Y		\$91,076.92		31%	\$62,843.07	\$0.00	\$0.00					\$0.00	KEMP
5	ECSCMGR-H2-CS1	SEL Kemp ECS Connection Manager H2 Spare		\$16,923.08		31%	\$11,676.93		\$0.00					\$0.00	KEMP
5 E	ECSCMGR-H2-HA3Y	SEL Kemp ECS Connection Manager H2 3Y		\$136,307.69		31%	\$94,052.31	\$0.00	\$0.00					\$0.00	KEMP
5															KEMP
5	ECSCMGR-H2-HA5Y ECSCMGR-H3-CS1	SEL Kemp ECS Connection Manager H2 5Y SEL Kemp ECS Connection Manager H3 Spare		\$186,153.85 \$25,384.62		31% 31%	\$128,446.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		\$0.00 \$0.00	KEMP
5	FCSCMGR-H3-UST					31%	\$17,515.39							\$0.00	KEMP
5	ECSCMGR-H3-HA5Y	SEL Kemp ECS Connection Manager H3 3Y		\$204,461.54			\$141,078.46		\$0.00						KEMP
5	ECSCMGR-H3-HAST ECSCMGR-SEPLR	SEL Kemp ECS Connection Manager H3 5Y SEL Kemp ECS CONXN Manager SFP LR		\$279,230.77		31% 31%	\$192,669.23 \$291.93	\$0.00 \$0.00	\$0.00 \$0.00					\$0.00 \$0.00	KEMP
5				\$423.08											
5	ECSCMGR-SFPLR12 ECSCMGR-SEPLR24	SEL Kemp ECS CONXN Manager SFP LR x12		\$5,076.92		31%	\$3,503.07	\$0.00	\$0.00					\$0.00	KEMP KEMP
5		SEL Kemp ECS CONXN Manager SFP LR x24		\$10,153.85		31%	\$7,006.16	\$0.00	\$0.00	\$0.00				\$0.00	
5	ECSCMGR-SFPLR4 ECSCMGR-SFPLR8	SEL Kemp ECS CONXN Manager SFP LR x4		\$1,692.31		31%	\$1,167.69	\$0.00	\$0.00	\$0.00				\$0.00	KEMP KEMP
5	EGGGINGIT GIT EITG	SEL Kemp ECS CONXN Manager SFP LR x8		\$3,384.62		31%	\$2,335.39		\$0.00					\$0.00	T CEITH
5	ECSCMGR-SFPSR FCSCMGR-SFP-SR	SEL Kemp ECS CONXN Manager SFP SR SEL Kemp ECS CONXN Manager SFP SR		\$307.69		31% 31%	\$212.31	\$0.00 \$0.00	\$0.00					\$0.00	KEMP KEMP
5				\$0.00			\$0.00		\$0.00			\$0.00		\$0.00	
5	ECSCMGR-SFPSR12 ECSCMGR-SEP-SR12	SEL Kemp ECS CONXN Manager SFP SR x12		\$3,692.31		31%	\$2,547.69		\$0.00					\$0.00	KEMP KEMP
5		SEL Kemp ECS CONXN Manager SFP SR x12		\$0.00		31%	\$0.00		\$0.00					\$0.00	
-	ECSCMGR-SFPSR24	SEL Kemp ECS CONXN Manager SFP SR x24		\$7,384.62		31%	\$5,095.39	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	KEMP
-	ECSCMGR-SFP-SR24	SEL Kemp ECS CONXN Manager SFP SR x24		\$0.00		31%	\$0.00	\$0.00	\$0.00					\$0.00	KEMP
-	ECSCMGR-SFPSR4	SEL Kemp ECS CONXN Manager SFP SR x4		\$1,230.77		31%	\$849.23		\$0.00					\$0.00	KEMP
-	ECSCMGR-SFP-SR4	SEL Kemp ECS CONXN Manager SFP SR x4		\$0.00		31%	\$0.00	\$0.00	\$0.00				70.00	\$0.00	KEMP
-	ECSCMGR-SFPSR8	SEL Kemp ECS CONXN Manager SFP SR x8		\$2,461.54		31%	\$1,698.46		\$0.00		\$0.00		\$0.00	\$0.00	KEMP
-	ECSCMGR-SFP-SR8	SEL Kemp ECS CONXN Manager SFP SR x8		\$0.00		31%	\$0.00		\$0.00					\$0.00	KEMP
-	ECSCMGR-VM1-HA3Y	SEL Kemp ECS Connection Manager VM1 3Y		\$27,261.54		31%	\$18,810.46		\$0.00					\$0.00	KEMP
-	ECSCMGR-VM1-HA5Y	SEL Kemp ECS Connection Manager VM1 5Y		\$37,230.77		31%	\$25,689.23	\$0.00	\$0.00		+		70.00	\$0.00	KEMP
-	ECSCMGR-VM2-HA3Y	SEL Kemp ECS Connection Manager VM2 3Y		\$61,338.46		31%	\$42,323.54	\$0.00	\$0.00	\$0.00				\$0.00	KEMP
)	ECSCMGR-VM2-HA5Y	SEL Kemp ECS Connection Manager VM2 5Y		\$83,769.23		31%	\$57,800.77	\$0.00	\$0.00	\$0.00				\$0.00	KEMP
-	ECSU1000	SELECT ECS U1000 ViPR Archiving License		\$41,823.00		31%	\$28,857.87	\$0.00	\$0.00					\$0.00	NTP SOFTWARE
)	ECSU1500	SELECT ECS U1500 ViPR Archiving License		\$55,765.00		31%	\$38,477.85	\$0.00	\$0.00					\$0.00	NTP SOFTWARE
)	ECSU300	SELECT ECS U300 ViPR Archiving License		\$26,263.00		31%	\$18,121.47	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	NTP SOFTWARE
	ECSU3000	SELECT ECS U3000 ViPR Archiving License		\$111,523.00		31%	\$76,950.87	\$0.00	\$0.00					\$0.00	NTP SOFTWARE
-	ECSU700	SELECT ECS U700 ViPR Archiving License		\$37,916.00		31%	\$26,162.04	\$0.00	\$0.00					\$0.00	NTP SOFTWARE
	EDGE-0-50OS	SEL Varonis - EDGE OS		\$151.34		31%	\$104.42		\$0.00					\$0.00	VARONIS
	EDGE-1001-1500OS	SEL Varonis - EDGE OS		\$43.35		31%	\$29.91	\$0.00	\$0.00					\$0.00	VARONIS
	EDGE-100K-150KOS	SEL Varonis - EDGE OS		\$22.82		31%	\$15.75		\$0.00					\$0.00	VARONIS
-	EDGE-101-250OS	SEL Varonis - EDGE OS		\$82.89		31%	\$57.19		\$0.00					\$0.00	VARONIS
-	EDGE-10K-20KOS	SEL Varonis - EDGE OS		\$26.62		31%	\$18.37	\$0.00	\$0.00					\$0.00	VARONIS
	EDGE-1501-2000OS	SEL Varonis - EDGE OS		\$39.17		31%	\$27.03		\$0.00					\$0.00	VARONIS
	EDGE-150K-OS	SEL Varonis - EDGE OS		\$22.43		31%	\$15.48		\$0.00			\$0.00		\$0.00	VARONIS
)	EDGE-2001-2500OS	SEL Varonis - EDGE OS		\$36.50		31%	\$25.19		\$0.00					\$0.00	VARONIS
5	EDGE-20K-35KOS	SEL Varonis - EDGE OS		\$25.10		31%	\$17.32		\$0.00	70.00			70.00	\$0.00	VARONIS
5	EDGE-2501-4000OS	SEL Varonis - EDGE OS		\$34.22		31%	\$23.61	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VARONIS
5	EDGE-251-500OS	SEL Varonis - EDGE OS		\$63.12		31%	\$43.55		\$0.00					\$0.00	VARONIS
5	EDGE-35K-50KOS	SEL Varonis - EDGE OS		\$24.34		31%	\$16.79		\$0.00					\$0.00	VARONIS
5	EDGE-4001-6000OS	SEL Varonis - EDGE OS		\$31.94		31%	\$22.04	\$0.00	\$0.00					\$0.00	VARONIS
5	EDGE-501-750OS	SEL Varonis - EDGE OS		\$50.95		31%	\$35.16		\$0.00					\$0.00	VARONIS
5	EDGE-50K-100KOS	SEL Varonis - EDGE OS		\$23.58		31%	\$16.27		\$0.00					\$0.00	VARONIS
5	EDGE-51-100OS	SEL Varonis - EDGE OS		\$105.71		31%	\$72.94	\$0.00	\$0.00					\$0.00	VARONIS
5	EDGE-6001-8000OS	SEL Varonis - EDGE OS		\$29.66	K	31%	\$20.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
	EDGE-751-1000OS	SEL Varonis - EDGE OS		\$47.15		31%	\$32.53	\$0.00	\$0.00					\$0.00	VARONIS

					NVP LEVEL 1		INVENTION OF THE PROPERTY OF T	CE AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	EDGE-8001-10KOS	SEL Varonis - EDGE OS		\$28.14	K	31%	\$19.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EF-VFRIDGE	VMAX AF DELL FRIDGE		\$12,770.00		31%	\$8,811.30		\$0.00					\$0.00	NA
5	EGL-0032PA14	SEL Eyeglass Cluster Cfg Rep Adv 2 Pack		\$7,235.00		31%	\$4,992.15		\$0.00					\$0.00	SUPERNA
5	EGL-0032PE14-I	SEL Eyeglass 2 Cluster Kit Ent-Installed		\$16,036.92		31%	\$11,065.47		\$0.00				\$0.00	\$0.00	SUPERNA
5	EGL-0032PE15-P	SEL IGLS 2 CLST KIT ENT-QUICK START PLUS		\$37,832.31		31%	\$26,104.29	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SUPERNA
5	EGL-0032PE15-Q	SEL IGLS 2 CLST KIT ENT-QUICK START		\$25,267.69		31%	\$17,434.71		\$0.00					\$0.00	SUPERNA
5	EGL-130-14 EGL2-SRM-LIC	SEL Eyeglass - Auto SynclQ Policy FO-FB SEL Cluster Storage Monitor Lic v2		\$1,411.00 \$9,231.00		31% 31%	\$973.59 \$6,369.39		\$0.00 \$0.00					\$0.00 \$0.00	SUPERNA SUPERNA
5	EGL2-SRM-LIC EGL-AUD-AGT	SEL Eyeglass Easy Auditor Agent Lic		\$4,615.00		31%	\$3,184.35		\$0.00	\$0.00		\$0.00		\$0.00	SUPERNA
5	EGL-AUD-LIC	SEL Eyeglass Easy Auditor Agent Lic SEL Eyeglass Easy Auditor Feature Lic		\$2,565.00		31%	\$1,769.85		\$0.00					\$0.00	SUPERNA
5	EGL-CONFIG	SEL Eveglass Configurator Site License		\$46,154.00		31%	\$31.846.26		\$0.00				\$0.00	\$0.00	SUPERNA
5	EGL-EDGE-LIC-2	SEL IsilonSD Edge node VAPP-v2		\$0.00		31%	\$0.00		\$0.00					\$0.00	SUPERNA
5	EGL-EDGE-LIC-3	SEL ISILONSD EDGE NODE VAPP-V3		\$0.00		31%	\$0.00		\$0.00					\$0.00	SUPERNA
5	EGL-ENT-NODE-LIC	SEL EYEGLASS DR MANAGER Enterprise VAPP		\$675.38		31%	\$466.01		\$0.00					\$0.00	SUPERNA
5	EGL-ES-C1-LIC	SEL Eyeglass Search+Recover 1 ClusterLic		\$9,743.08		31%	\$6,722.73		\$0.00				\$0.00		SUPERNA
5	EGL-ES-N1-LIC	SEL Eyeglass Search + Recover 1 Node Lic		\$812.31		31%	\$560.49		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-NODE-1M	SEL Superna Eyeglass DR MSP Node Monthly		\$92.31	K	31%	\$63.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-NTC-1	SEL Node to 1 Cluster DR Conversion		\$10,707.69		31%	\$7,388.31		\$0.00					\$0.00	SUPERNA
5	EGL-RAND-AGT	SEL Ransomware Defender Agent Lic		\$2,565.00	K	31%	\$1,769.85		\$0.00					\$0.00	SUPERNA
5	EGL-RAND-LIC	SEL Ransomware Defender Feature Lic		\$1,923.00		31%	\$1,326.87	\$0.00	\$0.00					\$0.00	SUPERNA
5	EGL-SRM-LIC	SEL Cluster Storage Monitor Lic		\$6,410.00		31%	\$4,422.90		\$0.00	\$0.00		\$0.00		\$0.00	SUPERNA
5	ENTCONNTEST	SEL BOOMI Enterprise Test Connection		\$450.00		31%	\$310.50	\$0.00	\$0.00					\$0.00	BOOMI
5	ESOSAC2A100DC	SEL ESO-SA-C2AD-100D-C )		\$25,000.00		31%	\$17,250.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSAC2A100DC-I	SEL ESO-SA-C2AD-100D-C )		\$29,250.00		31%	\$20,182.50		\$0.00					\$0.00	VMWARE
5	ESOSAC2A100DC-K ESOSAC2AD100D	SEL ESO-SA-C2AD-100D-C ) SEL ESO-SA-C2AD-100D-C )		\$29,459.09		31% 31%	\$20,326.77 \$17,250.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	VMWARE VMWARE
ن د	ESOSAC2AD100D ESOSAC2AD100D-I	SEL ESO-SA-C2AD-100D-C ) SEL ESO-SA-C2AD-100D-C )		\$25,000.00		31%	\$17,250.00 \$20,182.50		\$0.00						VMWARE VMWARE
ن د	ESOSAC2AD100D-I ESOSAC2AD100D-K	SEL ESO-SA-C2AD-100D-C ) SEL ESO-SA-C2AD-100D-C )		\$29,250.00 \$29,459.09		31%	\$20,182.50 \$20,326.77		\$0.00 \$0.00				\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
ນ 5	ESOSAC2AD100D-K	SEL ESO-SA-C2AD-100D-C ) SEL ESO-SA-C2AD-D-C )		\$29,459.09		31%	\$20,326.77		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	FSOSAC2ADDC-I	SEL ESO-SA-C2AD-D-C )		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	VMWARE
5	ESOSAC2ADDC-K	SEL ESO-SA-C2AD-D-C )		\$0.00		31%	\$0.00		\$0.00					\$0.00	VMWARE
5	ESOSADPLC-I	SEL ESO-SAD-PL-C )		\$0.00		31%	\$0.00		\$0.00					\$0.00	VMWARE
5	ESOSADPLC-K	SEL ESO-SAD-PL-C )		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	VMWARE
5	ESOSANCA100D	SEL ESO-SA-NCAD-100D-C)		\$1,000.00		31%	\$690.00		\$0.00					\$0.00	VMWARE
	ESOSANCA100DC	SEL ESO-SA-NCAD-100D-C )		\$1,000.00		31%	\$690.00		\$0.00				\$0.00	\$0.00	VMWARE
,	ESOSANCA100DC-I	SEL ESO-SA-NCAD-100D-C)		\$1,170.00		31%	\$807.30		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	ESOSANCA100DC-K	SEL ESO-SA-NCAD-100D-C )		\$1,176.06		31%	\$811.48		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCA100D-I	SEL ESO-SA-NCAD-100D-C)		\$1,170.00		31%	\$807.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	ESOSANCA100D-K	SEL ESO-SA-NCAD-100D-C)		\$1,176.07	' K	31%	\$811.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCADDC	SEL ESO-SA-NCAD-D-C )		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCADDC-I	SEL ESO-SA-NCAD-D-C )		\$0.00	K	31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCADDC-K	SEL ESO-SA-NCAD-D-C)		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	VMWARE
5	ESOSC100DC	SEL ESO-SC-100D-C)		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	VMWARE
5	ESOSC100DC-I	SEL ESO-SC-100D-C)		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	VMWARE
	ESOSC100DC-K	SEL ESO-SC-100D-C)		\$0.00		31%	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
-	ESOSC1AD100DC	SEL ESO-S-C1AD-100D-C)		\$0.00		31%	\$0.00		\$0.00					\$0.00	VMWARE VMWARE
-	ESOSCIADIODC-I	SEL ESO-S-C1AD-100D-C )		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	
	ESOSC1AD100DC-K ESOSC2AD100DC	SEL ESO-S-C1AD-100D-C ) SEL ESO-S-C2AD-100D-C )		\$0.00 \$25,000.00		31% 31%	\$0.00 \$17,250.00		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
:	ESOSC2AD100DC-I	SEL ESO-S-C2AD-100D-C ) SEL ESO-S-C2AD-100D-C )		\$29,250.00		31%	\$17,250.00						\$0.00		VMWARE
,	ESOSC2AD100DC-I ESOSC2AD100DC-K	SEL ESO-S-C2AD-100D-C ) SEL ESO-S-C2AD-100D-C )		\$29,250.00 \$29,459.09	K K	31%	\$20,182.50	\$0.00	\$0.00 \$0.00				\$0.00 \$0.00	\$0.00 \$0.00	VMWARE
	ESOSECPLC	SEL ESO-SEC-PL-C )		\$29,459.08		31%	\$20,320.77	+	\$0.00				\$0.00	\$0.00	VMWARE
	ESOSECPLC-I	SEL ESO-SEC-PL-C )		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
,	ESOSECPLC-K	SEL ESO-SEC-PL-C )		\$0.00		31%	\$0.00		\$0.00					\$0.00	VMWARE
5	ESOSNCAD100DC	SEL ESO-S-NCAD-100D-C)		\$1,000.00		31%	\$690.00		\$0.00				\$0.00	\$0.00	VMWARE
5	ESOSNCAD100DC-I	SEL ESO-S-NCAD-100D-C)		\$1,170.00		31%	\$807.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	ESOSNCAD100DC-K	SEL ESO-S-NCAD-100D-C)		\$1,176.07	K	31%	\$811.49		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	ESOSRAD100DC	SEL ESO-S-RAD-100D-C)		\$0.00	K	31%	\$0.00		\$0.00					\$0.00	VMWARE
	ESOSRAD100DC-I	SEL ESO-S-RAD-100D-C)		\$0.00		31%	\$0.00		\$0.00					\$0.00	VMWARE
	ESOSRAD100DC-K	SEL ESO-S-RAD-100D-C)		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	ESOSSAAD100DC	SEL ESO-S-SAAD-100D-C)		\$0.00		31%	\$0.00		\$0.00					\$0.00	VMWARE
	ESOSSAAD100DC-I	SEL ESO-S-SAAD-100D-C)		\$0.00		31%	\$0.00		\$0.00					\$0.00	VMWARE
	ESOSSAAD100DC-K	SEL ESO-S-SAAD-100D-C )		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	VMWARE
	ESTE-100-199AN-D ESTE-100-199AP-D	SEL Splunk Ent Sec Term SSup 100-199GBAN SEL Splunk Ent Sec Term Ssup 100-199GBAP		\$288.46 \$346.15		31% 31%	\$199.04 \$238.84		\$0.00 \$0.00				\$0.00 \$0.00	\$0.00 \$0.00	SPLUNK SPLUNK
	ESTE-100-199AP-D ESTE-100-199EM-D					31%	\$238.84 \$183.11		\$0.00 \$0.00					\$0.00 \$0.00	SPLUNK
	ESTE-100-199EM-D ESTE-100-199US-D	SEL Splunk Ent Sec Term Ssup 100-199GBEM SEL Splunk Ent Sec Term SSup100-199GBUS		\$265.38 \$230.77	K	31%	\$183.11 \$159.23		\$0.00			\$0.00	\$0.00	\$0.00 \$0.00	SPLUNK SPLUNK
	ESTE-100-1990S-D	SEL Splunk Ent Sec Term SSup 100-199GB0S SEL Splunk Ent Sec Term SSup 10-19GBAN		\$865.38		31%	\$597.11		\$0.00					\$0.00	SPLUNK
	ESTE-10-19AN-D ESTE-10-19AP-D	SEL Splunk Ent Sec Term Ssup 10-19GBAN SEL Splunk Ent Sec Term Ssup 10-19GBAP		\$1.038.46		31%	\$716.54	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-10-19AP-D ESTE-10-19EM-D	SEL Splunk Ent Sec Term Ssup 10-19GBAP SEL Splunk Ent Sec Term Ssup 10-19GBEM		\$796.15		31%	\$549.34		\$0.00					\$0.00	SPLUNK
5	ESTE-10-19US-D	SEL Splunk Ent Sec Term SSup10-19GBUS		\$692.31		31%	\$477.69		\$0.00					\$0.00	SPLUNK
5	ESTE-1K-1999AN-D	SEL Splunk Ent Sec Term SSup 1K-199GBAN		\$194.71		31%	\$134.35		\$0.00				\$0.00	\$0.00	SPLUNK
5	ESTE-1K-1999AN-D	SEL Splunk Ent Sec Term Ssup 1K-199GBAP		\$233.65		31%	\$161.22		\$0.00					\$0.00	SPLUNK
5	ESTE-1K-1999EM-D	SEL Splunk Ent Sec Term Ssup 1K-199GBEM		\$179.13		31%	\$123.60		\$0.00					\$0.00	SPLUNK
5	ESTE-1K-1999US-D	SEL Splunk Ent Sec Term SSup1K-199GBUS		\$155.77		31%	\$107.48		\$0.00				\$0.00	\$0.00	SPLUNK
5	ESTE-200-499AN-D	SEL Splunk Ent Sec Term SSup 200-499GBAN		\$223.56		31%	\$154.26		\$0.00			\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-200-499AP-D	SEL Splunk Ent Sec Term Ssup 200-499GBAP		\$268.27		31%	\$185.11		\$0.00					\$0.00	SPLUNK
5	ESTE-200-499EM-D	SEL Splunk Ent Sec Term Ssup 200-499GBEM		\$205.67	K	31%	\$141.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTE-200-499US-D	SEL Splunk Ent Sec Term SSup200-499GBUS		\$178.85		31%	\$123.41		\$0.00					\$0.00	SPLUNK
	ESTE-20-49AN-D	SEL Splunk Ent Sec Term SSup 20-49GBAN		\$663.46		31%	\$457.79		\$0.00			\$0.00		\$0.00	SPLUNK

NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE PRICE PROSUPPOR PROSUPPOR WTY UPG Model Sub **EMC LIST** CATEGORY NASPO VP NVP LEVEL 1 T W/MC BASIC MNT **ENH TO PS** RAND DESCRIPTION THIRD PARTY PRODUCT PARTNER SKII T PI US MNT T FNH MNT BASIC TO PS RENEWAL PRICE USD CODE **NET PRICE** PREM MNT W/MC PREM LP LP ENH LP ESTE-20-49AP-D SEL Splunk Ent Sec Term Ssup 20-49GBAP \$549.34 SPLUNK \$796.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ESTE-20-49EM-D SEL Splunk Ent Sec Term Ssup 20-49GBEM \$610.38 31% \$421.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK FSTF-20-49US-D SEL Splunk Ent Sec Term SSup20-49GBUS \$530.77 31% \$366.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK \$187.50 31% \$0.00 SPLUNK ESTE-2K-4999AN-D SEL Splunk Ent Sec Term SSup 2K-4999GBAN \$129.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ESTE-2K-4999AP-D SEL Splunk Ent Sec Term Ssup 2K-4999GBAF \$225.00 31% \$155.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$172.50 ESTE-2K-4999EM-D SEL Splunk Ent Sec Term Ssup 2K-4999GBEM 31% \$119.03 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 ESTE-2K-4999US-D SEL Splunk Ent Sec Term SSup2K-4999GBUS \$150.00 31% \$103.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 ESTE-500-999AN-D SEL Splunk Ent Sec Term SSup 500-999GBAN \$201.92 31% \$139.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTE-500-999AP-D \$242.31 31% SPLUNK SEL Splunk Ent Sec Term Ssup 500-999GBAP \$167.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ESTE-500-999EM-D SEL Splunk Ent Sec Term Ssup 500-999GBEM \$185.77 31% \$128.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTE-500-999US-D SEL Splunk Ent Sec Term SSup500-999GBUS \$161.54 31% \$111.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ESTE-50-99AN-D SEL Splunk Ent Sec Term SSun 50-99GBAN \$461.54 31% \$318.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK \$553.85 31% ESTE-50-99AP-D SEL Splunk Ent Sec Term Ssup 50-99GBAP \$382.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ESTE-50-99EM-D SEL Splunk Ent Sec Term Ssup 50-99GBEM \$424.62 31% SPLUNK \$292.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$254.77 SPLUNK ESTE-50-99US-D SEL Splunk Ent Sec Term SSup50-99GBUS \$369.23 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FSTF-5K-9999AN-D SEL Splunk Ent Sec Term SSup 5K-9999GBAN \$180.00 31% \$124.20 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ESTE-5K-9999AP-D SEL Splunk Ent Sec Term Ssup 5K-9999GBAP \$216.92 31% \$149.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTE-5K-9999EM-D SEL Splunk Ent Sec Term Ssup 5K-9999GBEM \$166.15 31% \$114.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTE-5K-9999US-D SEL Splunk Ent Sec Term SSup5K-9999GBUS \$144.23 31% \$99.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK \$0.00 FSTG-1K-1999AN-D SEL Splunk Ent Sec Term PSup1K-199GBAN \$230.77 31% \$159.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK FSTG-1K-1999AP-D SEL Splunk Ent Sec Term PSup1K-199GBAP \$276.92 31% \$191.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK FSTG-1K-1999FM-D SEL Splunk Ent Sec Term PSup1K-199GBEM \$212.31 31% \$146.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTG-1K-1999US-D SEL Splunk Ent Sec Term PSup1K-199GBUS \$184.62 31% \$127.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 ESTG-2K-4999AN-D SEL Splunk Ent Sec Term PSup2K-4999GBAN \$223.85 31% \$154.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTG-2K-4999AP-D SEL Splunk Ent Sec Term PSup2K-4999GBAP \$268.85 31% \$185.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTG-2K-4999EM-D SEL Splunk Ent Sec Term PSup2K-4999GBEM \$205.38 31% \$141.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTG-2K-4999US-D SEL Splunk Ent Sec Term PSup2K-4999GBUS \$178.85 31% \$123.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 FSTG-500-999AN-D SEL Splunk Ent Sec Term PSup500-999GBAN \$245.77 31% \$160.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTG-500-999AP-D SEL Splunk Ent Sec Term PSup500-999GBAF \$294 23 31% \$203.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK SEL Splunk Ent Sec Term PSup500-999GRFM ESTG-500-999EM-D \$226.15 31% \$156.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 ESTG-500-999US-D SEL Splunk Ent Sec Term PSup500-999GBUS \$196.15 31% \$135.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTG-5K-9999AN-D SEL Splunk Ent Sec Term PSup5K-9999GBAN SPLUNK \$216.92 31% \$149.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FSTG-5K-9999AP-D SEL Splunk Ent Sec Term PSup5K-9999GBAF \$259.62 31% \$179.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTG-5K-9999EM-D SEL Splunk Ent Sec Term PSup5K-9999GBEM \$199.62 31% \$137.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTG-5K-9999US-E SEL Splunk Ent Sec Term PSup5K-9999GBUS \$173.08 31% \$119.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK EST-PRM-1000-D SEL Splunk ES Term PrmSup Buck 1000 \$1,000,00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK EST-PRM-100-D SEL Splunk ES Term PrmSun Buck 100 \$100.00 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK EST-PRM-100K-D SEL Splunk ES Term PrmSup Buck 100K \$100,000,00 31% \$69,000,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK FST-PRM-10K-D 31% SPLUNK SFL Splunk FS Term PrmSup Buck 10K \$6,900.00 \$0.00 \$0.00 \$10,000.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EST-PRM-1-D SEL Splunk ES Term PrmSup Buck 1 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$1.00 EST-STD-1000-D SEL Splunk ES Term StdSup Buck 1000 \$690.00 SPLUNK \$1,000.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EST-STD-100-D SEL Splunk ES Term StdSup Buck 100 \$100.00 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK EST-STD-100K-D SEL Splunk ES Term StdSup Buck 100K \$100,000.00 31% \$69,000.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 **SPLUNK** \$0.00 EST-STD-10K-D SEL Splunk ES Term StdSup Buck 10K \$10,000.00 31% \$6,900.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK FST-STD-1-D SEL Splunk ES Term StdSup Buck 1 \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK FSTU-FS-1000AN-D SEL Splunk ES TermUPG SSup Buck 1000AN \$1,000.00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK FSTU-FS-1000AP-D SEL Splunk ES TermUPG SSup Buck 1000AP \$1,000.00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTU-ES-1000EM-D SEL Splunk ES TermUPG SSup Buck 1000EM 31% \$0.00 \$1,000.00 \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 ESTU-ES-1000US-D SEL Splunk ES TermUPG SSup Buck 1000US \$1,000.00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTU-ES-100AN-D SEL Splunk ES TermUPG SSup Buck 100AN \$100.00 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTU-ES-100AP-D SEL Splunk ES TermUPG SSup Buck 100AP 31% \$0.00 SPLUNK \$100.00 \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FSTU-FS-100FM-D SEL Splunk ES TermUPG SSup Buck 100EM \$100.00 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTU-ES-100US-D SEL Splunk ES TermUPG SSup Buck 100US \$100.00 31% \$69.00 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ESTU-ES-1AN-D SEL Splunk ES TermUPG SSup Buck 1AN \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ESTU-ES-1AP-D SEL Splunk ES TermUPG SSun Buck 1AP \$0.69 SPI LINK \$1.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ESTU-ES-1EM-D SEL Splunk ES TermUPG SSup Buck 1EM 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$1.00 \$0.00 \$0.00 \$0.00 ESTU-ES-1US-D SEL Splunk ES TermUPG SSup Buck 1US 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$1.00 ESTU-GS-1000AN-D SEL Splunk ES TermUPG PSup Buck 1000AN \$1,000.00 31% \$690.00 \$0.00 \$0.00 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Splunk ES TermUPG PSup Buck 1AN \$0.69 SPLUNK \$1.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 ESTU-GS-1AP-D SEL Splunk ES TermUPG PSup Buck 1AP \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK 31% \$0.69 \$0.00 \$0.00 SPLUNK ESTU-GS-1EM-D SEL Splunk ES TermUPG PSup Buck 1EM \$1.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ESTU-GS-1US-D SEL Splunk ES TermUPG PSup Buck 1US \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK FSTUS-1K-1999-FM SEL Splunk ES TRU SSup1K-1999GB/dayEM \$178.85 31% \$123.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 **SPLUNK** FSTUS-2K-4999-FM SEL Splunk ES TRU SSup2K-4999GB/davEM \$173.08 31% \$119.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK FSTUS-500-999-FM SEL Splunk ES TRU SSup500-999GB/davEM \$185.77 31% \$128.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK 31% ESTUS-5K-9999-EM SEL Splunk ES TRU SSup5K-9999GB/davEM \$166.15 \$114.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 ESUITE-PLUS1-3YE SEL Ent Plus Suite 1 Writeable CLSTR 3y \$84,118.46 31% \$58,041.74 \$0.00 \$0.00 SUPERNA \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ESUITE-PLUS1-5YF SEL Ent Plus Suite 1 Writeable CLSTR 5y \$100,556.92 31% \$69.384.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA

ESUITE-PLUS2-3YF

ESUITE-PLUS2-5YR

EXTE-100GB-AN-D

EXTE-100GR-AP-D

EXTE-100GB-EM-D

SEL Ent Plus Suite 2 Writeable CLSTR 3y

SEL Ent Plus Suite 2 Writeable CLSTR 5y

SEL Splunk EXCH Term SSup 51-100GB/dayAN

SEL Splunk EXCH Term SSup 51-100GB/davAP

SEL Splunk EXCH Term SSup 51-100GB/davEM

\$71,806.71

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31%

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\$126,472.31

\$43,269.23

\$51,923,08

\$39,807,69

					NVP LEVEL 1		1	CE AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	EXTE-100GB-US-D	SEL Splunk EXCH Term SSup 51-100GB/dayUS		\$34,615.38	К	31%	\$23,884.61	\$0.00	LP \$0.00	\$0.00	\$0.00	LP \$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-100GB-03-D	SEL Splunk EXCH Term SSup >100+GB/dayAN		\$107,668.27		31%	\$74,291.11		\$0.00					\$0.00	SPLUNK
5	EXTE-101GB-AP-D	SEL Splunk EXCH Term SSup > 100+GB/dayAP		\$129,201.92		31%	\$89,149.32		\$0.00					\$0.00	SPLUNK
5	EXTE-101GB-EM-D	SEL Splunk EXCH Term SSup >100+GB/dayFM		\$99,054.81		31%	\$68,347.82		\$0.00					\$0.00	SPLUNK
5	EXTE-101GB-US-D	SEL Splunk EXCH Term SSup >100+GB/dayUS		\$86,134.62		31%	\$59,432.89		\$0.00	\$0.00			\$0.00	\$0.00	SPLUNK
5	EXTE-10GB-AN-D	SEL Splunk EXCH Term SSup 6-10GB/dayAN		\$7,211.54		31%	\$4,975.96		\$0.00					\$0.00	SPLUNK
5	EXTE-10GB-AP-D	SEL Splunk EXCH Term SSup 6-10GB/dayAP		\$8,653.85		31%	\$5,971.16		\$0.00					\$0.00	SPLUNK
5	EXTE-10GB-EM-D	SEL Splunk EXCH Term SSup 6-10GB/dayEM		\$6,634.62		31%	\$4,577.89		\$0.00					\$0.00	SPLUNK
5	EXTE-10GB-US-D	SEL Splunk EXCH Term SSup 6-10GB/dayUS		\$5,769.23		31%	\$3,980.77		\$0.00	\$0.00				\$0.00	SPLUNK
5	EXTE-20GB-AN-D	SEL Splunk EXCH Term SSup 11-20GB/dayAN		\$12,980.77		31%	\$8,956.73		\$0.00					\$0.00	SPLUNK
5	EXTE-20GB-AP-D	SEL Splunk EXCH Term SSup 11-20GB/davAP		\$15,576.92		31%	\$10,748.07	\$0.00	\$0.00				\$0.00	\$0.00	SPLUNK
5	EXTE-20GB-EM-D	SEL Splunk EXCH Term SSup 11-20GB/dayEM		\$11,942.31		31%	\$8,240.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTE-20GB-US-D	SEL Splunk EXCH Term SSup 11-20GB/dayUS		\$10,384.62		31%	\$7,165.39		\$0.00					\$0.00	SPLUNK
5	EXTE-50GB-AN-D	SEL Splunk EXCH Term SSup 21-50GB/dayAN		\$27,403.85		31%	\$18,908.66		\$0.00					\$0.00	SPLUNK
5	EXTE-50GB-AP-D	SEL Splunk EXCH Term SSup 21-50GB/dayAP		\$32,884.62	. K	31%	\$22,690.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-50GB-EM-D	SEL Splunk EXCH Term SSup 21-50GB/dayEM		\$25,211.54		31%	\$17,395.96	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-50GB-US-D	SEL Splunk EXCH Term SSup 21-50GB/dayUS		\$21,923.08	K	31%	\$15,126.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-5GB-AN-D	SEL Splunk EXCH Term SSup 3-5GB/dayAN		\$4,326.92	. K	31%	\$2,985.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-5GB-AP-D	SEL Splunk EXCH Term SSup 3-5GB/dayAP		\$5,192.31	K	31%	\$3,582.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-5GB-EM-D	SEL Splunk EXCH Term SSup 3-5GB/dayEM		\$3,980.77		31%	\$2,746.73		\$0.00		\$0.00			\$0.00	SPLUNK
5	EXTE-5GB-US-D	SEL Splunk EXCH Term SSup 3-5GB/dayUS		\$3,461.54		31%	\$2,388.46		\$0.00	\$0.00				\$0.00	SPLUNK
5	EXTG-100GB-AN-D	SEL Splunk EXCH Term PSup 51-100GB/dayAN		\$51,923.08		31%	\$35,826.93		\$0.00			\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-100GB-AP-D	SEL Splunk EXCH Term PSup 51-100GB/dayAP		\$62,307.69	K	31%	\$42,992.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-100GB-EM-D	SEL Splunk EXCH Term PSup 51-100GB/dayEM		\$47,769.23	K	31%	\$32,960.77		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	EXTG-100GB-US-D	SEL Splunk EXCH Term PSup 51-100GB/dayUS		\$41,538.46	K	31%	\$28,661.54	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPLUNK
5	EXTG-101GB-AN-D	SEL Splunk EXCH Term PSup >100+GB/dayAN		\$129,201.92	K	31%	\$89,149.32		\$0.00				\$0.00	\$0.00	SPLUNK
5	EXTG-101GB-AP-D	SEL Splunk EXCH Term PSup >100+GB/dayAP		\$155,042.31	K	31%	\$106,979.19		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-101GB-EM-D	SEL Splunk EXCH Term PSup >100+GB/dayEM		\$118,865.77	K	31%	\$82,017.38		\$0.00	\$0.00				\$0.00	SPLUNK
5	EXTG-101GB-US-D	SEL Splunk EXCH Term PSup >100+GB/dayUS		\$103,361.54	K	31%	\$71,319.46		\$0.00			\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-10GB-AN-D	SEL Splunk EXCH Term PSup 6-10GB/dayAN		\$8,653.85		31%	\$5,971.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-10GB-AP-D	SEL Splunk EXCH Term PSup 6-10GB/dayAP		\$10,384.62	! K	31%	\$7,165.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-10GB-EM-D	SEL Splunk EXCH Term PSup 6-10GB/dayEM		\$7,961.54	K	31%	\$5,493.46	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	SPLUNK
5	EXTG-10GB-US-D	SEL Splunk EXCH Term PSup 6-10GB/dayUS		\$6,923.08	K	31%	\$4,776.93		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-20GB-AN-D	SEL Splunk EXCH Term PSup 11-20GB/dayAN		\$15,576.92	! K	31%	\$10,748.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-20GB-AP-D	SEL Splunk EXCH Term PSup 11-20GB/dayAP		\$18,692.31		31%	\$12,897.69		\$0.00	\$0.00			\$0.00	\$0.00	SPLUNK
5	EXTG-20GB-EM-D	SEL Splunk EXCH Term PSup 11-20GB/dayEM		\$14,330.77	K	31%	\$9,888.23		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-20GB-US-D	SEL Splunk EXCH Term PSup 11-20GB/dayUS		\$12,461.54	K	31%	\$8,598.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-50GB-AN-D	SEL Splunk EXCH Term PSup 21-50GB/dayAN		\$32,884.62		31%	\$22,690.39		\$0.00					\$0.00	SPLUNK
5	EXTG-50GB-AP-D	SEL Splunk EXCH Term PSup 21-50GB/dayAP		\$39,461.54		31%	\$27,228.46		\$0.00				\$0.00	\$0.00	SPLUNK
5	EXTG-50GB-EM-D	SEL Splunk EXCH Term PSup 21-50GB/dayEM		\$30,253.85	K	31%	\$20,875.16		\$0.00					\$0.00	SPLUNK
5	EXTG-50GB-US-D	SEL Splunk EXCH Term PSup 21-50GB/dayUS		\$26,307.69	K	31%	\$18,152.31		\$0.00	\$0.00			\$0.00	\$0.00	SPLUNK
5	EXTG-5GB-AN-D	SEL Splunk EXCH Term PSup 3-5GB/dayAN		\$5,192.31		31%	\$3,582.69		\$0.00	\$0.00				\$0.00	SPLUNK
5	EXTG-5GB-AP-D	SEL Splunk EXCH Term PSup 3-5GB/dayAP		\$6,230.77		31%	\$4,299.23		\$0.00				\$0.00	\$0.00	SPLUNK
5	EXTG-5GB-EM-D	SEL Splunk EXCH Term PSup 3-5GB/dayEM		\$4,776.92		31%	\$3,296.07		\$0.00					\$0.00	SPLUNK
5	EXTG-5GB-US-D	SEL Splunk EXCH Term PSup 3-5GB/dayUS		\$4,153.85		31%	\$2,866.16		\$0.00				\$0.00	\$0.00	SPLUNK
5	EYEGLASS-000	SEL EyeGlass Alarm Export v2		\$385.00		31%	\$265.65		\$0.00					\$0.00	SUPERNA
5	EYEGLASS-001	SEL EyeGlass Config Replication Isilon		\$1,128.00		31%	\$778.32		\$0.00				\$0.00	\$0.00	SUPERNA
5	EYEGLASS-002	SEL EyeGlass - Change Mgmt Reporting		\$667.00		31%	\$460.23		\$0.00				\$0.00	\$0.00	SUPERNA
5	EYEGLASS-0032PA	SEL Eyeglass Cluster Cfg Rep Adv 2 Pack		\$6,282.00		31%	\$4,334.58		\$0.00				\$0.00	\$0.00	SUPERNA
5	EYEGLASS-0032PB	SEL Eyeglass Cluster Cfg Rep Base 2 Pack		\$3,590.00	K	31%	\$2,477.10		\$0.00		\$0.00		\$0.00	\$0.00	SUPERNA
5	EYEGLASS-0032PE	SEL Eyeglass Cluster Cfg Rep Ent 2 Pack		\$7,692.00		31%	\$5,307.48		\$0.00				\$0.00	\$0.00	SUPERNA
5	EYEGLASS-0032UA	SEL Eyeglass Base to ADV Upgrade 2 Pack		\$3,590.00		31%	\$2,477.10		\$0.00				\$0.00	\$0.00	SUPERNA
5	EYEGLASS-0032UE	SEL IGLS BASIC-ADV TO ENT UPGRADE 2 PACK		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	SUPERNA
5	EYEGLASS-003E	SEL EyeGlass DR Single Cluster License		\$6,561.54		31%	\$4,527.46		\$0.00					\$0.00	SUPERNA
5	EYEGLASS-004	SEL EyeGlass Isilon - RTO Reporting		\$1,410.00		31%	\$972.90		\$0.00				\$0.00	\$0.00	SUPERNA
5	EYEGLASS-006	SEL Eyeglass-Folder and Config Migration		\$1,410.00		31%	\$972.90		\$0.00	\$0.00			\$0.00	\$0.00	SUPERNA
5	EYEGLASS-007	SEL EyeGlass - Advanced DR Orchestration		\$2,308.00		31%	\$1,592.52		\$0.00	\$0.00			\$0.00	\$0.00	SUPERNA
5	EYEGLASS-008	SEL EyeGlass - Logging Export		\$385.00		31%	\$265.65		\$0.00					\$0.00	SUPERNA
5	EYEGLASS-130	SEL Eyeglass - Auto Clstr Wide Failover		\$1,026.00		31%	\$707.94		\$0.00				\$0.00	\$0.00	SUPERNA
5	EYEGLASS-131	SEL Eyeglass - High Availability		\$1,410.00		31%	\$972.90		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLASS-132	SEL Eyeglass - Client Failover Steering		\$2,051.00		31%	\$1,415.19		\$0.00					\$0.00	SUPERNA
5	EYEGLASS-133	SEL Eyeglass - Application Failover		\$1,411.00		31%	\$973.59		\$0.00					\$0.00	SUPERNA
5	EYEGLASS-I1	SEL IGLS RHEL-Centos Installer License		\$3,077.00		31%	\$2,123.13		\$0.00				\$0.00	\$0.00	SUPERNA
5	EZ-VFRIDGE	PowerMax Dell EMC Fridge		\$12,770.00		31%	\$8,811.30		\$0.00				\$0.00	\$0.00	DELL EMC FRIDGE
5	FC-0-50OS	SEL Framework Connector OS		\$104.77		31%	\$72.29		\$0.00				\$0.00	\$0.00	VARONIS
5	FC-1001-1500OS	SEL Framework Connector OS		\$30.01		31%	\$20.71	\$0.00	\$0.00					\$0.00	VARONIS
5	FC-100K-150KOS	SEL Framework Connector OS		\$15.80		31%	\$10.90		\$0.00				\$0.00	\$0.00	VARONIS
5	FC-101-250OS	SEL Framework Connector OS		\$57.39		31%	\$39.60		\$0.00					\$0.00	VARONIS
5	FC-10K-20KOS	SEL Framework Connector OS		\$18.43		31%	\$12.72		\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
5	FC-1501-2000OS	SEL Framework Connector OS		\$27.11		31%	\$18.71		\$0.00					\$0.00	VARONIS
5	FC-150K-OS	SEL Framework Connector OS		\$15.53		31%	\$10.72		\$0.00					\$0.00	VARONIS
5	FC-2001-2500OS	SEL Framework Connector OS		\$25.27		31%	\$17.44		\$0.00				\$0.00	\$0.00	VARONIS
5	FC-20K-35KOS	SEL Framework Connector OS		\$17.37		31%	\$11.99		\$0.00					\$0.00	VARONIS
5	FC-2501-4000OS	SEL Framework Connector OS		\$23.69		31%	\$16.35		\$0.00					\$0.00	VARONIS
5	FC-251-500OS	SEL Framework Connector OS		\$43.70		31%	\$30.15		\$0.00				\$0.00	\$0.00	VARONIS
5	FC-35K-50KOS	SEL Framework Connector OS		\$16.85		31%	\$11.63		\$0.00					\$0.00	VARONIS
5	FC-4001-6000OS	SEL Framework Connector OS		\$22.11	K	31%	\$15.26	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
5	FC-501-750OS	SEL Framework Connector OS		\$35.28		31%	\$24.34		\$0.00					\$0.00	VARONIS
5	FC-50K-100KOS	SEL Framework Connector OS		\$16.32		31%	\$11.26		\$0.00					\$0.00	VARONIS
	FC-51-100OS	SEL Framework Connector OS		\$73.18		31%	\$50.49		\$0.00			\$0.00		\$0.00	VARONIS

SKU	1-8000OS -1000OS 1-10KOS DET1 DET2 DET3 DET4 EET1 EET2 EET3 EET4 PROC	DESCRIPTION  SEL Framework Connector OS SEL Framework Connector OS SEL Framework Connector OS SEL Boomi Flow Standard Edit - Tier 1 SEL Boomi Flow Standard Edition - Tier 2 SEL Boomi Flow Standard Edition - Tier 3 SEL Boomi Flow Standard Edition - Tier 4 SEL Boomi Flow Enterprise Edit - Tier 1 SEL Boomi Flow Enterprise Edit - Tier 1 SEL Boomi Flow Enterprise Edit - Tier 2 SEL Boomi Flow Enterprise Edit - Tier 3	Model Sub sku	\$20.53 \$20.53 \$32.64 \$19.48 \$3,000.00 \$5,000.00	K	NASPO VP Discount % 31% 31%	NVP LEVEL 1 NET PRICE \$14.17 \$22.52		T W/MC PREM MNT LP \$0.00	PROSUPPOR T ENH MNT LP \$0.00	LP	ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5 FC-751-1000OS 5 FC-801-10KOS 5 FC-801-10KOS 5 FC-801-10KOS 5 FC-801-10KOS 5 FC-801-10KOS 5 FLOW-CET1 5 FLOW-CET2 5 FLOW-CET3 6 FLOW-CET4 6 FLOW-EET4 7 FLOW-EET1 6 FLOW-EET2 7 FLOW-EET3	-10000S 1-10K0S DET1 DET2 DET3 DET4 EET1 EET2 EET1 EET2 EET4 PROC	SEL Framework Connector OS SEL Boomi Flow Standard Edit - Tier 1 SEL Boomi Flow Standard Editi - Tier 1 SEL Boomi Flow Standard Editin - Tier 2 SEL Boomi Flow Standard Editin - Tier 3 SEL Boomi Flow Standard Editin - Tier 4 SEL Boomi Flow Enterprise Edit - Tier 1 SEL Boomi Flow Enterprise Edit - Tier 1 SEL Boomi Flow Enterprise Edit - Tier 2		\$32.64 \$19.48 \$3,000.00	K	31%			\$0.00	\$0.00	\$0.00	LP			
5 FC-751-1000OS 5 FC-801-10KOS 5 FC-801-10KOS 5 FC-801-10KOS 5 FC-801-10KOS 5 FC-801-10KOS 5 FLOW-CET1 5 FLOW-CET2 5 FLOW-CET3 6 FLOW-CET4 6 FLOW-EET4 7 FLOW-EET1 6 FLOW-EET2 7 FLOW-EET3	-10000S 1-10K0S DET1 DET2 DET3 DET4 EET1 EET2 EET1 EET2 EET4 PROC	SEL Framework Connector OS SEL Boomi Flow Standard Edit - Tier 1 SEL Boomi Flow Standard Editi - Tier 1 SEL Boomi Flow Standard Editin - Tier 2 SEL Boomi Flow Standard Editin - Tier 3 SEL Boomi Flow Standard Editin - Tier 4 SEL Boomi Flow Enterprise Edit - Tier 1 SEL Boomi Flow Enterprise Edit - Tier 1 SEL Boomi Flow Enterprise Edit - Tier 2		\$32.64 \$19.48 \$3,000.00	K	31%						\$0.00	\$0.00	\$0.00	VARONIS
5 FC-8001-10KOS 5 FLOW-CET1 5 FLOW-CET2 5 FLOW-CET3 6 FLOW-CET3 6 FLOW-CET3 6 FLOW-CET3 6 FLOW-ET3 6 FLOW-ET1 6 FLOW-ET1 6 FLOW-ET1 7 FLOW-ET1 6 FLOW-ET3 6 FLOW-ET3 6 FLOW-ET3 6 FLOW-ET3 6 FLOW-ET3 6 FLOW-ET4 6 FUS11PROC- 6 FUS11PROC- 6 FUS11PROC- 6 FUS11PROC- 6 FUS11PROUC- 6 GUPR-10M-1500OS 6 GUPR-10M-1500OS 6 GUPR-10M-1500OS 6 GUPR-10M-1500OS 6 GUPR-10M-1500OS 6 GUPR-251-500OS 6 GUPR-251-500OS 6 GUPR-501-750OS	1-10KOS DET1 DET2 DET3 DET3 DET4 EET1 EET2 EET3 EET3 EET4 PROC-	SEL Framework Connector OS SEL Boomi Flow Standard Edit - Tier 1 SEL Boomi Flow Standard Edition - Tier 2 SEL Boomi Flow Standard Edition - Tier 3 SEL Boomi Flow Standard Edition - Tier 4 SEL Boomi Flow Standard Edition - Tier 4 SEL Boomi Flow Enterprise Edit - Tier 1 SEL Boomi Flow Enterprise Edit - Tier 1		\$19.48 \$3,000.00	K			\$0.00	\$0.00	\$0.00				\$0.00	VARONIS
FLOW-CET1	DET1 DET2 DET3 DET4 EET1 EET2 EET3 EET4 PROC	SEL Boomi Flow Standard Edit - Tier 1 SEL Boomi Flow Standard Edition - Tier 2 SEL Boomi Flow Standard Edition - Tier 3 SEL Boomi Flow Standard Edition - Tier 4 SEL Boomi Flow Enterprise Edit - Tier 1 SEL Boomi Flow Enterprise Edit - Tier 2		\$3,000.00	1 1	31%	\$13.44		\$0.00					\$0.00	VARONIS
5 FLOW-CET2 5 FLOW-CET3 6 FLOW-CET3 6 FLOW-CET4 6 FLOW-EET1 7 FLOW-EET1 7 FLOW-EET3 6 FUS11PROC 6 FUS11PROUC 6 FUS11PROUC-K 6 FUS11PROUC-K 6 FUS11PROUC-C 6 FUS11PROUC-C 6 FUS11PROUC-C 6 FUS11PROUC-C 6 FUS11PROUC-C 6 GDR-1001-15000S 6 GDR-101-15000S 6 GDR-101-1500S 6 GDR-101-1500S 6 GDR-10K-150KOS 6 GDR-10K-150KOS 6 GDR-10K-150KOS 6 GDR-20K-35KOS 6 GDR-20K-35KOS 6 GDR-20K-35KOS 6 GDR-20K-35KOS 6 GDR-251-500OS 6 GDR-301-750OS 6 GDR-501-100OS 6	DET2 DET3 DET4 EET1 EET2 EET3 EET4 PROC	SEL Boomi Flow Standard Edition - Tier 2 SEL Boomi Flow Standard Edit - Tier 3 SEL Boomi Flow Standard Edition - Tier 4 SEL Boomi Flow Enterprise Edit - Tier 1 SEL Boomi Flow Enterprise Edit - Tier 2			ı K	31%	\$2,070.00		\$0.00					\$0.00	BOOMI
FLOW-CET3	CET3 CET4 EET1 EET2 EET3 EET4 PROC	SEL Boomi Flow Standard Edit - Tier 3 SEL Boomi Flow Standard Edition - Tier 4 SEL Boomi Flow Enterprise Edit - Tier 1 SEL Boomi Flow Enterprise Edit - Tier 2		\$5,000.00		31%	\$3,450.00		\$0.00	\$0.00			\$0.00	\$0.00	BOOMI
5 FLOW-CET4 5 FLOW-EET3 5 FLOW-EET3 5 FLOW-EET3 6 FLOW-EET3 6 FLOW-EET3 6 FLOW-EET3 6 FLOW-EET3 6 FLOW-EET4 6 FUS11PROC - 6 FUS11PROC - 6 FUS11PROC - 7 FUS11PROUC - 7 FUS11PROUC - 7 FUS11PROUC - 7 FUS11PROUC - 8 FUS11PROUC - 8 FUS11PROUC - 9 GPR-1001-15000S 6 GPR-101-1500S 6 GPR-101-1500S 6 GPR-101-2500S 6 GPR-201-2500S 6 GPR-201-2500S 6 GPR-201-3500S 6 GPR-251-300S 6 GPR-251-300S 6 GPR-251-300S 6 GPR-251-300S 6 GPR-301-350CS 6 GPR-301-350CS 6 GPR-301-350CS 6 GPR-301-350CS 6 GPR-301-30CS 6 GPR-30CS 6 GPR-301-30CS 6 GPR-301-30CS 6 GPR-30CS 6 GPR-30CS 6 GPR	CET4 EET1 EET2 EET3 EET4 PROC	SEL Boomi Flow Standard Edition - Tier 4 SEL Boomi Flow Enterprise Edit - Tier 1 SEL Boomi Flow Enterprise Edit - Tier 2		\$9,166.66		31%	\$6,325.00		\$0.00					\$0.00	BOOMI
5 FLOW-EET1 5 FLOW-ET2 5 FLOW-ET3 6 FLOW-ET3 6 FLOW-ET3 6 FLOW-ET3 6 FLOW-ET3 6 FLOW-ET3 6 FLOW-ET4 6 FUS11PROC-I 6 FUS11PROC-I 6 FUS11PROC-F 6 FUS11PROUC-I 6 GDPR-05005 6 GDPR-100I-150005 6 GDPR-101-250005 6 GDPR-101-250005 6 GDPR-101-250005 6 GDPR-201-250005 6 GDPR-201-250005 6 GDPR-201-150005 6 GDPR-50K-05005 6 GDPR-50K-05005 6 GDPR-50K-05005 6 GDPR-50K-05005 6 GDPR-50K-10005 6	EET1 EET2 EET3 EET4 PROC PROC-I	SEL Boomi Flow Enterprise Edit - Tier 1 SEL Boomi Flow Enterprise Edit - Tier 2													
5 FLOW-EET2 5 FLOW-EET3 5 FLOW-EET3 5 FLOW-EET3 6 FLOW-EET3 6 FLOW-EET4 6 FUS11PROC-1 6 FUS11PROC-5 6 FUS11PROC-6 6 FUS11PROUC-7 6 FUS11PROUC-7 6 FUS11PROUC-7 6 FUS11PROUC-8 6 FUS11PROUC-8 6 FUS11PROUC-8 6 FUS11PROUC-8 6 GDPR-1001-15000S 6 GDPR-1001-1500S 6 GDPR-1001-1500S 6 GDPR-101-2500S 6 GDPR-101-2500S 6 GDPR-101-2500S 6 GDPR-201-2500S 6 GDPR-301-100S 6 GDPR-301-100S 6 GDPR-501-100S 6 GDPR-501-10S 6 GDP	EET2 EET3 EET4 PROC PROC-I	SEL Boomi Flow Enterprise Edit - Tier 2		\$13,333.33		31%	\$9,200.00		\$0.00					\$0.00	BOOMI
5 FLOW-EET3 5 FLOW-EET3 5 FLOW-EET4 5 FLOST-PROC-5 5 FUS11PROC-6 5 FUS11PROC-6 6 FUS11PROC-7 6 FUS11PROUC-8 6 FUS11PROUC-8 6 FUS11PROUC-9 6 FUS11PROUC-9 6 FUS11PROUC-9 6 FUS11PROUC-9 6 FUS11PROUC-9 6 GDPR-1001-15000S 6 GDPR-1001-15000S 6 GDPR-1001-15000S 6 GDPR-1001-15000S 6 GDPR-1001-2500S 6 GDPR-1001-2500S 6 GDPR-2501-25000S 6 GDPR-2501-25000S 6 GDPR-2501-3000S 6 GDPR-2501-300S 6 GDPR-2501-250S 6 G	EET3 EET4 PROC PROC-I			\$5,000.00		31%	\$3,450.00		\$0.00					\$0.00	BOOMI
5 FLOW-EET4 5 FLUSTIPROC   5 FUSTIPROC   5 FUSTIPROC   5 FUSTIPROC   5 FUSTIPROC   6 FUSTIPROC   6 FUSTIPROC   6 FUSTIPROUC   6 FUSTIPROUC   7 FUSTIPROUC   7 FUSTIPROUC   8 FUSTIPROUC   8 FUSTIPROUC   9 FUSTIPROUC	EET4 PROC PROC-I	SEL Boomi Flow Enterprise Edit - Tier 3		\$12,500.00		31%	\$8,625.00		\$0.00	\$0.00				\$0.00	BOOMI
FUS11PROC	PROC-I			\$20,000.00		31%	\$13,800.00		\$0.00					\$0.00	BOOMI
5 FUS11PROC-I 5 FUS11PROC-I 5 FUS11PROC-I 5 FUS11PROUC 6 FUS11PROUC 6 FUS11PROUC-I 6 GDPR-0500S 6 GDPR-1001-1500OS 6 GDPR-101-1500OS 6 GDPR-101-1500OS 6 GDPR-101-2500OS 6 GDPR-2501-2500OS 6 GDPR-2501-350OS 6 GDPR-2501-360OS 6 GDPR-2501-360OS 6 GDPR-2501-360OS 6 GDPR-36N-50OS 6 GDPR-50N-100OS	PROC-I	SEL Boomi Flow Enterprise Edit - Tier 4		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5 FUS11PROC-K 5 FUS11PROUC 5 FUS11PROUC 6 FUS11PROUC 6 FUS11PROUC-K 6 GDPR-1001-15000S 6 GDPR-1001-15000S 6 GDPR-101-2500S 6 GDPR-101-2500S 6 GDPR-101-2500S 6 GDPR-150K-OS 6 GDPR-201-2500S 6 GDPR-201-2500S 6 GDPR-201-2500S 6 GDPR-201-2500S 6 GDPR-201-2500S 6 GDPR-201-300S 6 GDPR-201-300S 6 GDPR-301-300S 6 GDPR-301-300S 6 GDPR-301-300S 6 GDPR-501-100S 6 GDPR-501-100S 6 GDPR-501-100S 6 GDPR-501-100S 6 GDPR-501-100S 6 GDPR-51-100S 6 GDPR-51-10S 6 GDPR-10T-10S 6 GDP		SEL FUS11-PRO-C )		\$159.99	K	31%	\$110.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
FUS11-PROJE		SEL FUS11-PRO-C )		\$159.99	K	31%	\$110.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
FUS11PROUC FUS11PROUC+ FUS11PROUC-K FUS11PROUC-K FUS11PROUC-K FUS11PROUC-K FUS11PROUC-K FUS11PROUC-K FUS11PROUC-K FUS11PROUC-K FUS11PROUS-G GDPR-1001-15000S GDPR-1001-15000S GDPR-101-25000S GDPR-101-25000S GDPR-201-25000S GDPR-201-25000S GDPR-201-25000S GDPR-201-25000S GDPR-201-25000S GDPR-201-25000S GDPR-301-0000S GDPR-301-0000S GDPR-501-1000S GDPR-501-7500S GDPR-501-7500S GDPR-501-7500S GDPR-501-7500S GDPR-501-7500S GDPR-501-7500S GDPR-51-1000S GDPR-501-7500S GDPR-51-1000S GDPR-501-7500S GDPR-501-75	ROC-K	SEL FUS11-PRO-C )		\$169.71	K	31%	\$117.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
FUS11PROUC FUS11PROUC+ FUS11PROUC- FUS11PROUC- FUS11PROUC- FUS11PROUC- FUS11PROUC- FUS11PROUC- FUS11PROUC- FUS11PROUC- GDPR-1001-15000S GDPR-1001-15000S GDPR-101-2500S GDPR-101-2500S GDPR-101-2500S GDPR-201-25000S GDPR-201-2500S GDPR-201-2500S GDPR-201-2500S GDPR-201-2500S GDPR-201-2500S GDPR-301-000S GDPR-501-1000S GDPR-501-1000S GDPR-501-1000S GDPR-501-1000S GDPR-501-1000S GDPR-501-1000S HNXEDC100C HNXEDC100C HNXEDC100C HNXEDC100C HNXEDC10C HNXEDC10C- HCENNCPUC HCIENNCPUC HCIEN	PRO-F	SEL: FUS11-PRO-F		\$175.99	K	31%	\$121.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
FUS11PROUC-I FUS11PROUC-I FUS11PROUC-I FUS11PROUC-K FUS11-PRO-UG-F GDPR-0-500S GDPR-1001-1500S GDPR-1001-1500S GDPR-1001-1500S GDPR-101-2500S GDPR-1501-2500OS GDPR-1501-2500OS GDPR-2501-4000OS GDPR-2501-4000OS GDPR-2501-4000OS GDPR-251-100OS GDPR-351-500OS GDPR-351-500OS GDPR-351-500OS GDPR-501-1750OS		SEL FUS11-PRO-U-C )		\$119.99		31%	\$82.79		\$0.00					\$0.00	VMWARE
FUS11PROUCK FUS11PROUCK FUS11PROUGE FUS11PROUGE FUS11PROUGE GDPR-1001-15000S GDPR-1001-15000S GDPR-1001-15000S GDPR-101-2500S GDPR-1501-2000S GDPR-2001-25000S GDPR-2001-25000S GDPR-201-25000S GDPR-201-25000S GDPR-201-3500S GDPR-301-4000S GDPR-351-5000S GDPR-351-500S GDPR-501-1700S GDPR-501-1700S GDPR-501-1700S GDPR-501-1700S GDPR-501-1700S GDPR-501-1700S HTNXEDC10C-1 HTNXEDC10C-1 HTNXEDC10C-1 HTNXEDC10C-1 HTNXEDC10C-1 HTNXEDC10C-1 HTNXEDC10C-1 HTNXEDC10C-1 HTNXEDC10C-1 HCIENNCPUC-1 HCIENNCC-1 H		SEL FUS11-PRO-U-C )		\$119.99		31%	\$82.79		\$0.00				\$0.00	\$0.00	VMWARE
FUS11-PRO-JUG-F GDPR-0-600S GDPR-1001-1500OS GDPR-1001-150COS GDPR-1001-150COS GDPR-1011-250OS GDPR-101-150COS GDPR-1501-250OS GDPR-1501-250OS GDPR-2501-2500OS GDPR-2501-2500OS GDPR-2501-360OS GDPR-251-500OS GDPR-251-500OS GDPR-35K-50KOS GDPR-501-750OS GDPR-501-750OS GDPR-501-750OS GDPR-501-750OS GDPR-501-100OS GDPR-501		SEL FUS11-PRO-U-C )		\$126.80		31%	\$87.49		\$0.00					\$0.00	VMWARE
GPR-0-500S GDPR-100K-150KOS GDPR-100K-150KOS GDPR-101-150OS GDPR-101-150OS GDPR-1501-2000OS GDPR-1501-2000OS GDPR-1501-2000OS GDPR-1501-2000OS GDPR-2501-150COS GDPR-2501-4000OS GDPR-2501-4000OS GDPR-2501-4000OS GDPR-2501-500OS GDPR-50K-100OS GDPR-50K-100OS GDPR-50K-100OS GDPR-50K-100OS GDPR-50K-100OS GDPR-50K-100OS GDPR-50K-100OS H7NXEDC-10OC-I H7NXEDC-10OC-I H7NXEDC-10OC-I H7NXEDC-10OC-I H7NXEDC-10C-I H7NXEDC-10C-I H7NXEDC-10C-I H7NXEDC-10C-I H7NXEDC-10C-I H7NXEDC-10C-I H7NXEDC-10C-I HCIENNCPUC-I HCIENNCC-I HCINCC-I HCINCC-I HCINCC-I HCINCC-I HCINCC-I HCINCC-I HCINCC-I HCIENNCC-I															
GPR-1001-15000S GPR-101-1500S GPR-101-2500S GPR-101-2500S GPR-101-2500S GPR-101-2500S GPR-1501-2000S GPR-1501-2000S GPR-2501-2500S GPR-2501-2500S GPR-2501-3000S GPR-2501-3000S GPR-251-300S GPR-251-300S GPR-350-1500S GPR-350-1500S GPR-350-1500S GPR-501-1500S GPR-501-1500S GPR-501-1000S GPR-501-1000S GPR-51-1000S GPR-51-1000S GPR-51-1000S GPR-751-1000S GPR-751-1000S H7NXEDC100C-1 HC1ENNCPUC-1 HC1ENSD2SVC-1 HC1RSD2SVC-1 HC1RSD2SVC-1 HC1RSD2SVC-1 HC100C-1 HC10C-1 HC10		SEL: FUS11-PRO-UG-F		\$131.99		31%	\$91.07	\$0.00	\$0.00					\$0.00	VMWARE
GPR-100K-150K0S GDPR-10K-20K0S GDPR-110K-20K0S GDPR-150K-20K0S GDPR-150K-2000OS GDPR-2001-2500OS GDPR-201-2500OS GDPR-205K-35KOS GDPR-250K-36KOS GDPR-251-500OS GDPR-251-500OS GDPR-35K-50KOS GDPR-35K-50KOS GDPR-50K-100OS GDPR-50K-100OS GDPR-50K-100OS GDPR-50K-100OS GDPR-50K-100OS GDPR-50K-100OS H7NXEDC-10C		SEL GDPR Patterns OS		\$58.21		31%	\$40.16		\$0.00					\$0.00	VARONIS
GPR-101-2500S GDPR-101-2500S GDPR-1501-2000OS GDPR-1501-2000OS GDPR-1501-2000OS GDPR-201-2500OS GDPR-201-2500OS GDPR-201-3500OS GDPR-2501-4000OS GDPR-3501-750OS GDPR-35K-50KOS GDPR-35K-50KOS GDPR-50K-100KOS GDPR-50K-100KOS GDPR-50K-100KOS GDPR-50K-100KOS GDPR-50K-100KOS GDPR-50K-100KOS H7NXEDC-100C-1 HCL-0M-CPU-F HCL-0M-CPU-F HCL-0M-KT-F HC		SEL GDPR Patterns OS		\$16.67		31%	\$11.50		\$0.00	\$0.00				\$0.00	VARONIS
GDPR-10K-20KOS GDPR-10K-20KOS GDPR-1501-2000OS GDPR-2001-2500OS GDPR-2001-2500OS GDPR-2501-4000OS GDPR-2501-4000OS GDPR-251-4000OS GDPR-35K-50KOS GDPR-51-100OS GDPR-50K-100KOS GDPR-50K-100KOS GDPR-50K-100COS GDPR-50K-100COS GDPR-50K-100COS GDPR-50K-100COS GDPR-50K-100COS GDPR-50K-100COS GDPR-50K-100COS GDPR-8001-10KOS H7NXEDC10CC-I H7NXEDC10CC-I H7NXEDC10CC-I H7NXEDC10CC-I H7NXEDC10CC-I H7NXEDC10CC-I H7NXEDC10CC-I H7NXEDC10CC-I HCIENNCPUC-I HCIENDCSVC-I HCIENDCSVC-I HCIENDCSVC-I HCIENDCSVC-I HCIENDC-I HEC10CC-I HEC10CC-I HEC10CC-I HEC10CC-I HEN10CC-I HEN10C-I HEN10C-I HEN10C-I HEN10C-I HEN10C-I HEN10C-I HEN10C-I HEN10C-I HEN10C-I		SEL GDPR Patterns OS		\$8.78		31%	\$6.06		\$0.00					\$0.00	VARONIS
GDPR-1501-2000OS GDPR-1501-2000OS GDPR-2001-2500OS GDPR-2001-2500OS GDPR-201-2500OS GDPR-2201-4000OS GDPR-2501-4000OS GDPR-35K-50KOS GDPR-36N-100KOS GDPR-36N-100KOS GDPR-36N-100KOS GDPR-36N-100KOS GDPR-36N-100COS GDPR-36N-100COS GDPR-36N-100COS GDPR-36N-100COS GDPR-36N-100COS H7NXEDC100C-I H7NXEDC100C-I H7NXEDC100C-I H7NXEDC10C-I H7NXEDC10C-		SEL GDPR Patterns OS		\$31.88		31%	\$22.00		\$0.00			\$0.00	\$0.00	\$0.00	VARONIS
GDPR-150K-OS GDPR-20K-35KOS GDPR-20K-35KOS GDPR-2501-4000OS GDPR-2501-4000OS GDPR-251-500OS GDPR-35K-50KOS GDPR-35K-50KOS GDPR-501-750OS GDPR-501-750OS GDPR-501-750OS GDPR-501-750OS GDPR-551-1000OS GDPR-5751-1000OS GDPR-5751-1000OS GDPR-5751-1000OS GDPR-5751-1000OS GDPR-5751-1000OS GDPR-500-10KOS H7NXEDC100C-I H7NXEDC100C-I H7NXEDC100C-I H7NXEDC100C-I H7NXEDC10C-I H7NXEDC10C-I H7NXEDC10C-I HCI-00C-I HCI		SEL GDPR Patterns OS		\$10.24	K	31%	\$7.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
GDPR-150K-OS GDPR-20K-35KOS GDPR-20K-35KOS GDPR-2501-4000OS GDPR-2501-4000OS GDPR-251-500OS GDPR-35K-50KOS GDPR-35K-50KOS GDPR-501-750OS GDPR-501-750OS GDPR-501-750OS GDPR-501-750OS GDPR-501-750OS GDPR-501-750OS GDPR-501-750OS GDPR-501-760OS GDPR		SEL GDPR Patterns OS		\$15.06	K	31%	\$10.39	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VARONIS
GPR-2001-25000S GDPR-201-40000S GDPR-2501-40000S GDPR-2501-40000S GDPR-35M-50KOS GDPR-4001-80000S GDPR-501-7500S GDPR-501-7500S GDPR-501-7500S GDPR-501-7500S GDPR-501-1000S GDPR-501-1000S GDPR-501-1000S H7NXEDC100C H7NXEDC100C H7NXEDC100C-I H7NXEDC100C-I H7NXEDC10C-I H6IBNCPUC-I H6IBNCC-I H6IB		SEL GDPR Patterns OS		\$8.63	K	31%	\$5.95	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
GDPR-20K-35KOS GDPR-25I-4000OS GDPR-25I-500OS GDPR-35K-50KOS GDPR-35K-50KOS GDPR-50I-750OS GDPR-50I-750OS GDPR-50I-750OS GDPR-50I-750OS GDPR-50I-700OS GDPR-50I-100OS GDPR-60I-8000OS GDPR-80I-100OS GDPR-80I-100OS GDPR-80I-100OS GDPR-80I-100OS H7NXEDC100C-H7NXEDC100C-H7NXEDC100C-H7NXEDC100C-H7NXEDC100C-H7NXEDC100C-H7NXEDC10C-KHCIENNCPUC HCIENNCPUC HCIENNCPUC HCIENNCPUC HCIENNCPUC-HCIENNCC-		SEL GDPR Patterns OS		\$14.04		31%	\$9.69		\$0.00					\$0.00	VARONIS
GDPR-2501-40000S GDPR-251-5000S GDPR-35K-50KOS GDPR-4001-6000OS GDPR-501-7500S GDPR-501-7500S GDPR-501-1000S GDPR-501-1000S GDPR-501-1000S GDPR-751-1000OS GDPR-751-1000OS GDPR-751-1000OS GDPR-751-1000OS H7NXEDC100C-I H7NXEDC100C-I H7NXEDC100C-I H7NXEDC100C-I H7NXEDC100C-I H7NXEDC100C-I H7NXEDC10C-I H7NXEDC10C-I H7NXEDC10C-I H7NXEDC10C-I H0IENNCPUC-I H0IENNCPUC-I H0IENNCPUC-I H0IENNCPUC-I H0IENNCPUC-I H0IENSCPUC-I H0IENDC-I H0IEND		SEL GDPR Patterns OS		\$9.65		31%	\$6.66		\$0.00					\$0.00	VARONIS
GDPR-251-500OS GDPR-35K-50KOS GDPR-4001-6000OS GDPR-501-750OS GDPR-501-750OS GDPR-501-750OS GDPR-561-100OS GDPR-561-100OS GDPR-51-100OS GDPR-561-100OS GDPR-561-100OS GDPR-751-100OS GDPR-751-100OS H7NXEDC10OC H7NXEDC10OC H7NXEDC10OC-1 H7NXED		SEL GDPR Patterns OS		\$13.16		31%	\$9.08		\$0.00				\$0.00	\$0.00	VARONIS
GDPR-35K-50KOS GDPR-4001-6000OS GDPR-50I-750OS GDPR-50I-750OS GDPR-50I-1750OS GDPR-50I-100OS GDPR-50I-100OS GDPR-8001-8000OS GDPR-8001-10KOS H7NXEDC100C-I H7NXEDC100C-I H7NXEDC100C-I H7NXEDC10C-I H7NXEDC10C-I H7NXEDC10C-I H7NXEDC10C-I H7NXEDC10C-I H7NXEDC10C-I H7NXEDC10C-I H7NXEDC10C-I HCIENNCPUC-I HCIENNCC-I HCIENNOC-I HCIENNOC-I HCIENNOC-I HCINOC-I H		SEL GDPR Patterns OS		\$24.28		31%	\$16.75		\$0.00					\$0.00	VARONIS
GDPR-4001-80000S GDPR-50K-100KOS GDPR-50K-100KOS GDPR-51-100OS GDPR-51-100OS GDPR-5601-80000S GDPR-751-1000OS GDPR-751-1000OS GDPR-751-1000OS GDPR-751-1000OS H7NXEDC100C-H7NXEDC100C-H7NXEDC100C-H7NXEDC100C-H7NXEDC10C-H7N						31%									VARONIS
GDPR-501-750OS GDPR-501-750OS GDPR-501-100OS GDPR-6001-8000OS GDPR-8001-100OS GDPR-8001-100OS GDPR-8001-10KOS H7NXEDC100C-1 H7NXEDC100C-1 H7NXEDC100C-1 H7NXEDC10C-1 H7NXEDC10C-1 H7NXEDC10C-1 H7NXEDC10C-1 H7NXEDC10C-1 HCIENNCPUC-1 HCIENOC-1 HCIENNCPUC-1 HCIENNCC-1 HCIENNCC-1 HCIENNCC-1 HCIENNCC-1 HCIENNCC-1 HCIENNCC-1 HCIENNCC-1 HCIENNCC-1 HCIENNCC-1 HCIENTCC-1 H		SEL GDPR Patterns OS		\$9.36			\$6.46		\$0.00					\$0.00	
GDPR-50K-100KOS GDPR-50K-100KOS GDPR-601-100OS GDPR-601-100OS GDPR-751-100OS GDPR-751-100OS GDPR-751-100OS H7NXEDC100C-1 H7NXEDC100C-1 H7NXEDC10C-1 H61-00C-1 H61-		SEL GDPR Patterns OS		\$12.29		31%	\$8.48		\$0.00					\$0.00	VARONIS
GDPR-51-100OS GDPR-6001-8000OS GDPR-8001-100OS GDPR-8001-10KOS H7NXEDC100C-I H7NXEDC100C-I H7NXEDC100C-I H7NXEDC100C-I H7NXEDC10C-I H7N		SEL GDPR Patterns OS		\$19.60		31%	\$13.52		\$0.00				\$0.00	\$0.00	VARONIS
GDPR-6001-80000S GDPR-8001-10KOS H7NXEDC100C H7NXEDC100C-H7NXEDC100C-K H7NXEDC100C-K H7NXEDC10C-K H7NXEDC10C-K H7NXEDC10C-K H7NXEDC10C-K HCLADV-CPU-F HCLENNCPUC-K HCLENNCPUC-		SEL GDPR Patterns OS		\$9.07		31%	\$6.26		\$0.00					\$0.00	VARONIS
GDPR-751-1000OS GDPR-8001-10KOS H7NXEDC100C-I H7NXEDC100C-I H7NXEDC100C-I H7NXEDC100C-I H7NXEDC100C-I H7NXEDC10C-I H7NXEDC	i1-100OS	SEL GDPR Patterns OS		\$40.66		31%	\$28.06		\$0.00	\$0.00			\$0.00	\$0.00	VARONIS
GPR-8001-10KOS H7NXEDC100C H7NXEDC100C-I H7NXEDC100C-K H7NXEDC10C-K H7NXEDC10C-K H7NXEDC10C-K H7NXEDC10C-I H7NXEDC10C-I H7NXEDC10C-I H7NXEDC10C-I HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-K HCIENNCPUC-K HCIENNCPUC-K HCIENNCPUC-K HCIENNCPUC-K HCIENNCPUC-I HCIENNCC-I HCIENNCPUC-I HCIENNCPUC-I HCIENNCC-I HCIENNCC-I HCINOC-I H	i001-8000OS	SEL GDPR Patterns OS		\$11.41	K	31%	\$7.87		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
H77NXEDC100C H77NXEDC100C-K H77NXEDC100C-K H77NXEDC100C-K H77NXEDC10C-K H77NXEDC10C-K HC10C-K	'51-1000OS	SEL GDPR Patterns OS		\$18.14	K	31%	\$12.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
HTNXEDC100C HTNXEDC100C-K HTNXEDC100C-K HTNXEDC100C-K HTNXEDC10C-K HTNXEDC10C-K HCLON-CPU-F HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-I HCIENST-25VM-F HCI-BST-25VM-F HCI-BST-25VM-F HCI-BST-25VM-F HCI-BST-25VM-F HCI-BST-25VM-F HCI-BST-25VM-F HCI-BST-25VM-F HCI-BST-25VM-F HCI-BST-25VC-I HCI-BST	3001-10KOS	SEL GDPR Patterns OS		\$10.82	. K	31%	\$7.47		\$0.00			\$0.00		\$0.00	VARONIS
HTNXEDC100C-I HTNXEDC10C-I HTNXEDC10C-I HTNXEDC10C-I HTNXEDC10C-I HTNXEDC10C-I HTNXEDC10C-I HCICADV-CPU-F HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-I HCIENS-KIT-F HCI-RSB-Z5VM-F HCI-RSB-Z5VM-F HCI-RSB-Z5VM-F HCI-RSB-Z5VM-F HCI-RSB-Z5VM-F HCI-RSB-Z5VC-I HCIRSDZ5VC-I HCIRSDZ5VC-I HCIRSDZ5VC-I HCIRSDZ5VC-I HCIRSDZ5VC-I HCIRSDZ5VC-I HCIRSDZ5VC-I HCI-RSC-Z5VC-I HCI		SEL H7NX-ED-C100-C )		\$76,250.00		31%	\$52,612.50		\$0.00				\$0.00	\$0.00	VMWARE
HTNXEDC100C-K HTNXEDC10C-I HTNXEDC10C-I HTNXEDC10C-I HTNXEDC10C-I HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-K HCI-ENT-CPU-F HCI-ES-KIT-F HCI-OM-KIT-F HCI-RBAD-Z5VM-F HCI-RBST-Z5VM-F HCI-RBST-Z5VM-F HCI-RBST-Z5VM-F HCIRBST-Z5VC-I HCIRBD-Z5VC-I HCIR		SEL H7NX-ED-C100-C )		\$81,808.63		31%	\$56,447.95		\$0.00					\$0.00	VMWARE
HTNXEDC10C HTNXEDC10C-I HTNXEDC10C-I HTNXEDC10C-K HCI-ADV-CPU-F HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-K HCI-EN-KIT-F HCI-BS-MIT-F HCI-RB-N-25WM-F HCI-RBST-25WM-F		SEL H7NX-ED-C100-C )		\$84,661.35		31%	\$58,416.33		\$0.00	\$0.00				\$0.00	VMWARE
HTNXEDC10C-I HTNXEDC10C-K HCI-ADV-CPU-F HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-I HCIEN-I HCI-ADV-CPU-F H		SEL H7NX-ED-C10-C )		\$7,625.00		31%	\$5,261.25		\$0.00					\$0.00	VMWARE
HTNXEDC10C-K HCI-ADV-CPU-F HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-K HCI-EN-KIT-F HCI-BN-KIT-F HCI-BN-Z9VM-F HCI-RBN-25VM-F HCI-RBN-S-M-F HCI-		SEL H7NX-ED-C10-C )		\$8,180,86		31%	\$5,644.79		\$0.00					\$0.00	VMWARE
HCI-ADV-CPU-F HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-I HCIENNCPUC-K HCI-MC-T-CPU-F HCI-S-KIT-F HCI-REN-Z5VM-F HCI-REN-Z5W-F HCI-													\$0.00		
HCIENNOPUC HCIENNOPUC-I HCIENNOPUC-I HCIENNOPUC-I HCIENNOPUC-I HCIENT-CPUJ-I HCI-SKIT-F HCI-MEN-25VM-F HCI-MEN-25VM-F HCI-MEN-25VM-F HCI-MEN-25VM-F HCI-MEN-25VC-I HEC-100C-I HEC-100C-I HEC-100C-I HEC-100C-I HEC-100C-I HEC-100C-I HEC-100C-I HEN-100C-I		SEL H7NX-ED-C10-C)		\$8,466.14		31%	\$5,841.64		\$0.00				\$0.00	\$0.00	VMWARE
HCIENNCPUC-I HCIENNCPUC-K HCIENT-CPU-F HCI-ES-KIT-F HCI-CM-KIT-F HCI-REN-25VM-F HCI-REN-25VM-F HCI-REN-25VC-I HCIRSD-25VC-I HEC100C-I HEC100C-I HEC100C-I HEC100C-I HEC100C-I HEC10C-I HEC10C-I HEC10C-I HEC10C-I HEC10C-I HEC10C-I HEC10C-I HEN10C-I		SEL: HCI-ADV-CPU-F		\$8,371.00		31%	\$5,775.99		\$0.00			\$0.00	\$0.00	\$0.00	CARAHSOFT
HCIENNOPUC-K HCIENT-CPU-F HCI-ES-KIT-F HCI-OM-KIT-F HCI-RBN-25VM-F HCI-RBEN-25VM-F HCI-RBST-25VM-F HCIRBST-25VG-HCIRBV25VC-K HCIRBV25VC-HCIRBV25VC-K HCIRSD25VC-HCIRSD25VC-K HEC100C-I HEC100C-I HEC10C-I HEN10C-I		SEL HCI-ENN-CPU-C )		\$9,250.00		31%	\$6,382.50		\$0.00					\$0.00	VMWARE
HCI-ENT-CPU-F HCI-ES-KIT-F HCI-ROM-KIT-F HCI-ROM-K HCI		SEL HCI-ENN-CPU-C )		\$10,822.50		31%	\$7,467.53		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
HCLES-KITF HCLOM-KITF HCLOM-KITF HCLRBAD-25VM-F HCLRBEN-25VM-F HCIRBST-25VM-F HCIRBST-25VM-F HCIRBSY25VC-I HCIRBV25VC-K HCIRBV25VC-K HCIRSD25VC-I HCIRSD25VC-I HCIRSD25VC-I HEC100C-I HEC100C-I HEC10C-I HEN10C-I	ICPUC-K	SEL HCI-ENN-CPU-C )		\$10,917.87	K	31%	\$7,533.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
HCI-OM-KIT-F HCI-RBAD-25VM-F HCI-RBEN-25VM-F HCI-RBST-25VM-F HCIRBV25VC-I HCIRBV25VC-I HCIRBV25VC-I HCIRBD25VC-I HCIRBD25VC-I HCIRBD25VC-I HCIRBD25VC-I HCIRBD25VC-I HCIRBD25VC-I HCIRBD25VC-I HCIRBD25VC-I HCIRBD25VC-I HCI	Γ-CPU-F	SEL: HCI-ENT-CPU-F		\$11,198.00	K	31%	\$7,726.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
HCI-OM-KIT-F HCI-RBAD-25VM-F HCI-RBEN-25VM-F HCI-RBST-25VM-F HCIRBV25VC-I HCIRBV25VC-I HCIRBV25VC-I HCIRBD25VC-I HCIRBD25VC-I HCIRBD25VC-I HCIRBD25VC-I HCIRBD25VC-I HCIRBD25VC-I HCIRBD25VC-I HCIRBD25VC-I HCIRBD25VC-I HCI	-KIT-F	SEL: HCI-ES-KIT-F		\$21,873.50	K	31%	\$15,092.72		\$0.00			\$0.00	\$0.00	\$0.00	CARAHSOFT
HCI-RBAD_25VM-F HCI-RBEN-25VM-F HCI-RBEN-25VM-F HCIRBST-26VM-F HCIRBV25VC-I HCIRBV25VC-I HCIRBV25VC-I HCIRBD25VC-I HCIRBD25VC-I HCIRBD25VC-I HCIRBD25VC-I HCIRBD25VC-I HCIDOC-I HCC100C-I HCC10C-I HCN100C-I HCN100C-I HCN100C-I HCN100C-I HCN10C-I HC		SEL: HCI-OM-KIT-F		\$13,183,50		31%	\$9.096.62		\$0.00				\$0.00	\$0.00	CARAHSOFT
HCI-RBEN-25VM-F HCI-RBST-25VM-F HCIRBST-25VM-F HCIRBV25VC-I HCIRBV25VC-I HCIRB025VC-I HCIRB025VC-I HCIRB025VC-I HCIRB025VC-I HEC100C-I HEC100C-I HEC100C-I HEC10C-I HEC10C-I HEC10C-I HEC10C-I HEC10C-I HEN100C-I HEN100C-I HEN100C-I HEN10C-I HEN10C-		SEL: HCI-RBAD-25VM-F		\$27,703.50		31%	\$19,115.42		\$0.00				\$0.00	\$0.00	CARAHSOFT
HCI-RBST-25VM-F HCIRBV25VC HCIRBV25VC-I HCIRBV25VC-I HCIRBSD25VC-I HCIRSD25VC-I HCIRSD25VC-I HCIRSD25VC-I HEC100C-I HEC100C-I HEC100C-I HEC100C-I HEC100C-I HEC100C-I HEC10C-I HEC10C-I HEC10C-I HEC10C-I HEC10C-I HEC10C-I HEC10C-I HEC10C-I HEN10C-I		SEL: HCI-RBEN-25VM-F		\$36 283 50		31%	\$25,035,62		\$0.00	\$0.00			\$0.00	\$0.00	CARAHSOFT
HCIRBV25VC HCIRBV25VC-H HCIRBV25VC-K HCIRBV25VC-K HCIRSD25VC-H HCIRSD25VC-H HCIRSD25VC-H HCCIBOC-I HEC100C-I HEC10C-I HEC10C-I HEC10C-I HEC10C-I HEC10C-I HEN100C HEN100C HEN10C-I HEN1		SEL: HCI-RBST-25VM-F		\$17,528.50		31%	\$12,094.67		\$0.00					\$0.00	CARAHSOFT
HCIRBV25VC-I HCIRBV25VC-I HCIRBV25VC-I HCIRBV25VC-I HCIRSD25VC-I HCIRSD25VC-I HEC100C-I HEC100C-I HEC10C-I HEN10C-I		SEL HCI-RBS1-25VM-F SEL HCI-RBV-25V-C )		\$17,528.50		31%	\$12,094.67		\$0.00				\$0.00	\$0.00	VMWARE
HCIRBV25VC-K HCIRBD25VC-I HCIRBD25VC-I HCIRBD25VC-I HCIRBD25VC-K HEC100C-I HEC100C-K HEC10C-I HEC10C-I HEC10C-I HEC10C-K HEN100C HEN100C-I HEN100C-I HEN100C-I HEN10C-I														70.00	
HCIRSD25VC-HCIRSD25VC-HCIRSD25VC-HCIRSD25VC-KHEC100C-HEC100C-HEC100C-KHEC10C-HEC10C-KH		SEL HCI-RBV-25V-C )		\$31,701.15		31%	\$21,873.79		\$0.00				\$0.00	\$0.00	VMWARE VMWARE
HCIRSD25VC-I HCIRSD25VC-K HEC100C-I HEC100C-I HEC100C-I HEC10C-I HEC10C-I HEC10C-I HEC10C-I HEC10C-I HEN10C-I		SEL HCI-RBV-25V-C )		\$31,910.82		31%	\$22,018.47	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	
HCIRSD25VC-K HEC100C-I HEC100C-I HEC100C-K HEC10C-I HEC10C-K HEC10C-K HEN100C-I HEN100C-I HEN100C-I HEN100C-I HEN10C-I		SEL HCI-RSD-25V-C )		\$19,395.00		31%	\$13,382.55		\$0.00					\$0.00	VMWARE
HEC100C HEC100C-I HEC100C-K HEC10C HEC10C-I HEC10C-I HEC10C-I HEC10C-I HEN100C HEN100C-K HEN10C-K HEN10C-I HENTOC-I HENT		SEL HCI-RSD-25V-C)		\$22,692.15		31%	\$15,657.58		\$0.00				\$0.00	\$0.00	VMWARE
HEC100C-I HEC100C-K HEC10C HEC10C-I HEC10C-I HEC10C-I HEN100C-I HEN100C-K HEN100C-I HEN10C-I HELX-TJA HFLEX-TJA		SEL HCI-RSD-25V-C )		\$22,870.06		31%	\$15,780.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
HEC100C-K HEC10C-I HEC10C-I HEC10C-K HEN100C-I HEN100C-I HEN10C-I HELEX-T1A		SEL HZ-ENTC-100-C)		\$50,000.00		31%	\$34,500.00		\$0.00					\$0.00	VMWARE
HEC100C-K HEC10C-I HEC10C-I HEC10C-K HEN100C-I HEN100C-I HEN10C-I HELEX-T1A	JC-I	SEL HZ-ENTC-100-C )		\$55,000.00	K	31%	\$37,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
HEC10C-I HEC10C-K HEN100C HEN100C-I HEN10C-K HEN10C HEN10C-I HEN10C-I HEN1EX-T1A HFLEX-T1A HFLEX-T2A		SEL HZ-ENTC-100-C )		\$52,743.00		31%	\$36,392.67	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
HEC10C-I HEC10C-K HEN100C-I HEN100C-I HEN10C-I HEN10C-I HEN10C-I HEN10C-I HEN10C-K HFLEX-T1A HFLEX-T2A HFLEX-T3A	3	SEL HZ-ENTC-10-C )		\$5,000.00		31%	\$3,450.00		\$0.00				\$0.00	\$0.00	VMWARE
HEC10C-K HEN100C HEN100C-I HEN100C-K HEN10C HEN10C-I HEN10C-I HEN10C-K HFLEX-T1A HFLEX-T2A HFLEX-T3A		SEL HZ-ENTC-10-C )		\$5,500.00		31%	\$3,795.00		\$0.00					\$0.00	VMWARE
HEN100C HEN100C-K HEN10C-K HEN10C-I HEN10C-I HEN10C-K HFLEX-T1A HFLEX-T2A HFLEX-T3A		SEL HZ-ENTC-10-C )		\$5,274.00		31%	\$3,639.06		\$0.00					\$0.00	VMWARE
HEN100C-I HEN100C-K HEN10C-I HEN10C-I HEN10C-K HFLEX-T1A HFLEX-T2A HFLEX-T3A		SEL HZ-ENTC-10-C )		\$3,274.00		31%	\$20,700.00		\$0.00				\$0.00	\$0.00	VMWARE
HEN100C-K HEN10C HEN10C-I HEN10C-K HFLEX-T1A HFLEX-T2A HFLEX-T3A															
HEN10C HEN10C-I HEN10C-K HFLEX-T1A HFLEX-T2A HFLEX-T3A		SEL HZ-ENTN-100-C )		\$33,000.00		31%	\$22,770.00		\$0.00					\$0.00	VMWARE
HEN10C-I HEN10C-K HFLEX-T1A HFLEX-T2A HFLEX-T3A		SEL HZ-ENTN-100-C)		\$31,594.00		31%	\$21,799.86	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
HEN10C-K HFLEX-T1A HFLEX-T2A HFLEX-T3A		SEL HZ-ENTN-10-C)		\$3,000.00		31%	\$2,070.00		\$0.00					\$0.00	VMWARE
HFLEX-T1A HFLEX-T2A HFLEX-T3A		SEL HZ-ENTN-10-C)		\$3,300.00		31%	\$2,277.00		\$0.00					\$0.00	VMWARE
HFLEX-T1A HFLEX-T2A HFLEX-T3A		SEL HZ-ENTN-10-C )		\$3,159.00		31%	\$2,179.71	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
HFLEX-T2A HFLEX-T3A		SEL Boomi HUB FLEX EDIT - TIER 1		\$260.00		31%	\$179.40		\$0.00					\$0.00	BOOMI
HFLEX-T3A		SEL Boomi HUB Flex Edition - Tier II		\$875.00		31%	\$603.75		\$0.00					\$0.00	BOOMI
		SEL Boomi HUB Flex Edition - Tier III		\$1,500,00		31%	\$1.035.00		\$0.00				\$0.00	\$0.00	BOOMI
TITLEA-14A		SEL Boomi HUB Flex Edition - Base		\$3,000.00		31%	\$2,070.00		\$0.00			\$0.00		\$0.00	BOOMI
LIEUEV TEA															
HFLEX-T5A		SEL Boomi HUB Flex Edition - Standard		\$4,250.00		31%	\$2,932.50		\$0.00					\$0.00	BOOMI
HFLEX-T6A		SEL Boomi HUB Flex Edit - Professional		\$6,000.00		31%	\$4,140.00		\$0.00					\$0.00	BOOMI
HFLEX-T7A HFLEX-T8A		SEL Boomi HUB Flex Edition - Enterprise SEL Boomi HUB Flex Edit - Lrg Ent		\$9,000.00 \$12,750.00		31% 31%	\$6,210.00 \$8,797.50		\$0.00 \$0.00			\$0.00 \$0.00		\$0.00 \$0.00	BOOMI BOOMI

CARAHSOFT

### EMC NASPO ValuePoint MNWNC-109 EMC Produce Price List Effective September 1, 2020

NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG PROSUPPOR PROSUPPOR Model Sub **EMC LIST** CATEGORY NASPO VP NVP LEVEL 1 T W/MC BASIC MNT **ENH TO PS** RAND DESCRIPTION THIRD PARTY PRODUCT PARTNER SKII T PI US MNT T FNH MNT BASIC TO PS RENEWAL PRICE USD CODE **NET PRICE** PREM MNT W/MC PREM LP LP ENH LP HUTE-100-249AN-D SEL Splunk-Hadoop Term+SSup100-249NdAN \$3,807.69 \$2,627.31 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HUTE-100-249AP-D SEL Splunk-Hadoop Term+SSup100-249NdAP \$4,569.23 31% \$3,152.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$2,417.13 HUTF-100-249FM-D SEL Splunk-Hadoop Term+SSup100-249NdEM \$3,503.08 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK HUTE-100-249US-D SEL Splunk-Hadoop Term+STDSup100-249NdUS 31% \$2,101,84 \$0.00 SPLUNK \$3.046.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HUTE-10-24AN-D SEL Splunk-Hadoop Term+SSup10-24NdAN \$4.326.92 31% \$2,985,57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTE-10-24AP-D SEL Splunk-Hadoop Term+SSup10-24NdAF \$5,192,31 31% \$3,582,69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 HUTE-10-24EM-D SEL Splunk-Hadoop Term+SSup10-24NdEM \$3,980.77 31% \$2,746.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 HUTE-10-24US-D SEL Splunk-Hadoop Term+STDSup10-24NdUS \$3,461.54 31% \$2,388.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTE-250-499AN-D \$3,461.54 31% \$2,388.46 SPLUNK SEL Splunk-Hadoop Term+SSup250-499NdAN \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HUTE-250-499AP-D SEL Splunk-Hadoop Term+SSup250-499NdAP \$4,153.85 31% \$2,866.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTE-250-499FM-D SEL Splunk-Hadoop Term+SSup250-499NdEM \$3 184 62 31% \$2 197 39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK HUTE-250-499US-D SEL Splunk-Hadoop Term+STDSup250-499NdUS \$2 769 23 31% \$1,910,77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK HUTF-25-49AN-D 31% SPI LINK SEL Splunk-Hadoon Term+SSun25-49NdAN \$4 153 85 \$2,866,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HUTE-25-49AP-D SEL Splunk-Hadoop Term+SSup25-49NdAF \$4,984.62 31% \$3,439.39 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HUTE-25-49EM-D SEL Splunk-Hadoop Term+SSup25-49NdEM \$3,821.54 31% SPLUNK \$2,636.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HUTF-25-49US-D SEL Splunk-Hadoop Term+STDSup25-49NdUS \$3,323.08 31% \$2,292.93 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HUTE-500-999AN-D SEL Splunk-Hadoop Term+SSup500-999NdAN \$3,028,85 31% \$2.089.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTE-500-999AP-D SEL Splunk-Hadoop Term+SSup500-999NdAP \$3.634.62 31% \$2,507,89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTE-500-999EM-D SEL Splunk-Hadoop Term+SSup500-999NdEM \$2 786 54 31% \$1,922,71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK \$0.00 HUTF-500-999US-D SEL Splunk-Hadoop Term+STDSup500-999NdUS \$2,423.08 31% \$1,671.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTF-50-99AN-D SEL Splunk-Hadoop Term+SSup50-99NdAN \$3.980.77 31% \$2,746.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTF-50-99AP-D SFL Splunk-Hadoop Term+SSup50-99NdAF \$4,776.92 31% \$3,296.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTE-50-99EM-D SEL Splunk-Hadoop Term+SSup50-99NdEM \$3,662.31 31% \$2.526.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 HUTE-50-99US-D SEL Splunk-Hadoop Term+STDSup50-99NdUS \$3,184,62 31% \$2,197,39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-100-249AN-D SEL Splunk-Hadoop Term +PSup100-249NdAN \$4.572.69 31% \$3,155,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-100-249AP-D SEL Splunk-Hadoop Term +PSup100-249NdAP \$5,486.54 31% \$3,785.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-100-249EM-D SEL Splunk-Hadoop Term +PSup100-249NdEM \$4,206.92 31% \$2,902.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$2,523.81 \$0.00 \$0.00 HUTG-100-249US-D SEL Splunk-Hadoop Term+PRMSup100-249NdUS \$3,657,69 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SEL Splunk-Hadoon Term +PSun10-24NdAN 31% \$0.00 SPLLINK HUTG-10-24AN-D \$5 192 31 \$3 582 69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HUTG-10-24AP-D SEL Splunk-Hadoop Term +PSup10-24NdAF \$6,230,77 31% \$4,299,23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 HUTG-10-24EM-D SEL Splunk-Hadoop Term +PSup10-24NdEM \$4,776,92 31% \$3,296,07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-10-24US-D SEL Splunk-Hadoop Term+PRMSup10-24NdUS SPLUNK \$4.153.85 31% \$2.866.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HUTG-250-499AN-D SEL Splunk-Hadoop Term +PSup250-499NdAN \$4,153,85 31% \$2,866,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-250-499AP-D SEL Splunk-Hadoop Term +PSup250-499NdAP \$4,984.62 31% \$3,439.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SEL Splunk-Hadoop Term +PSup250-499NdEM HUTG-250-499EM-D \$3,821.54 31% \$2,636.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-250-499US-D SEL Splunk-Hadoop Term+PRMSup250-499NdUS \$3,323,08 31% \$2 292 93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK HUTG-25-49AN-D SEL Splunk-Hadoop Term +PSup25-49NdAN \$4 983 46 31% \$3 438 59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK HUTG-25-49AP-D SEL Splunk-Hadoon Term +PSun25-49NdAF \$5,980,38 31% \$4 126 46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK HUTG-25-49FM-D SEL Splunk-Hadoop Term +PSup25-49NdFM \$4.584.23 31% SPLUNK \$3,163,12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HUTG-25-49US-D SEL Splunk-Hadoop Term+PRMSup25-49NdUS \$3,986.54 31% \$2,750.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-500-999AN-D SEL Splunk-Hadoop Term +PSup500-999NdAN \$3,634.62 \$2,507.89 SPLUNK 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HUTG-500-999AP-D SEL Splunk-Hadoop Term +PSup500-999NdAF \$4,361,54 31% \$3,009.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SEL Splunk-Hadoop Term +PSup500-999NdEM HUTG-500-999EM-D \$3.343.85 31% \$2,307.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 **SPLUNK** HUTG-500-999US-D SEL Splunk-Hadoop Term+PRMSup500-999NdUS \$2,907,69 31% \$2,006.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-50-99AN-D SEL Splunk-Hadoop Term +PSup50-99NdAN \$4,774.62 31% \$3,294,49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-50-99AP-D SFL Splunk-Hadoop Term +PSup50-99NdAF \$5,728.85 31% \$3,952,91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-50-99FM-D SEL Splunk-Hadoop Term +PSup50-99NdEM \$4,392,69 31% \$3,030.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-50-99US-D SEL Splunk-Hadoop Term+PRMSup50-99NdUS 31% \$0.00 \$0.00 \$0.00 SPLUNK \$3.819.23 \$2 635 27 \$0.00 \$0.00 \$0.00 \$0.00 HZ7ADAADC100UGI SEL: HZ7-ADA-ADC100-UG-F \$12,463.00 31% \$8,599,47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF HZ7ADAADC10UGF SEL: HZ7-ADA-ADC10-UG-F \$1,246,30 31% \$859.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ADAADN100UGF SEL: HZ7-ADA-ADN100-UG-F \$6,292.00 31% \$4,341.48 \$0.00 CARAHSOFT \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ7ADAADN10UGF SEL: HZ7-ADA-ADN10-UG-F \$629.20 31% \$434.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ADAENC100UGF SEL: HZ7-ADA-ENC100-UG-F \$34,364.00 31% \$23,711.16 \$0.00 CARAHSOFT \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ7ADAENC10LIGE SEL: HZ7-ADA-ENC10-LIG-E \$3 436 40 31% \$2 371 12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CARAHSOFT HZ7ADAENN100LIGE SEL: HZ7-ADA-ENN100-LIG-E \$18 755 00 31% \$12 940 95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ7ADAENN10UGF SEL: HZ7-ADA-ENN10-UG-F \$1.875.50 31% \$1,294,10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 HZ7-AP-ADC100-F SEL: HZ7-AP-ADC100-F CARAHSOFT \$36,795.00 31% \$25,388,55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ7-AP-ADC10-F SEL: HZ7-AP-ADC10-E \$3,679.50 31% \$2,538.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 \$0.00 HZ7-AP-ADN100-F SFI: HZ7-AP-ADN100-F \$22,605.00 31% \$15.597.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7-AP-ADN10-F SEL: HZ7-AP-ADN10-F \$2,260.50 31% \$1,559.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7APAENC100LIGE SEL: HZ7-APA-ENC100-LIG-F \$31 201 50 31% \$21 529 04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7APAENC10LIGE SEL: HZ7-APA-ENC10-UG-F \$3 120 70 31% \$2 153 28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7APAENN100LIGE SEL: HZ7-APA-ENN100-LIG-E \$18 697 80 31% \$12 901 48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7APAFNN10UGF CARAHSOFT SEL: HZ7-APA-ENN10-UG-E \$1.868.90 31% \$1,289.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ7APSENC100UGF SEL: HZ7-APS-ENC100-UG-F 31% \$32,310,63 CARAHSOFT \$46.827.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ7APSENC10UGF SEL: HZ7-APS-ENC10-UG-F \$4,682.70 \$3,231.06 CARAHSOFT 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 \$0.00 CARAHSOFT HZ7APSENN100UGF SEL: HZ7-APS-ENN100-UG-I \$28.072.00 \$19,369,68 \$0.00 \$0.00 \$0.00 \$0.00 HZ7APSENN10UGF SEL: HZ7-APS-ENN10-UG-F 31% \$1,936.97 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$2,807,20 \$0.00 \$0.00 \$0.00 HZ7-AP-STC100-F SEL: HZ7-AP-STC100-F \$22,605.00 31% \$15,597.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7-AP-STC10-F SFL: HZ7-AP-STC10-F \$2,260.50 31% \$1.559.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF HZ7-AP-STN100-F SFL: HZ7-AP-STN100-F \$14.135.00 31% \$9.753.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7-AP-STN10-F CARAHSOFT SFL: HZ7-AP-STN10-F \$1,413.50 31% \$975.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% HZ7AVAAPADC100UF SEL: HZ7-AVA-APADC100-UG-F \$15,028.20 CARAHSOFT \$21,780,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ7AVAAPADC10LIGE SEL: HZ7-AVA-APADC10-UG-F \$2,178.00 31% \$1,502.82 \$0.00 \$0.00 CARAHSOFT \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ7AVAAPADN100UF SEL: HZ7-AVA-APADN100-UG-F \$12,463.00 31% \$8,599,47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7AVAAPADN10UGF SEL: HZ7-AVA-APADN10-UG-F 31% CARAHSOFT \$1,246.30 \$859.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ7AVSAPADC100UF SEL: HZ7-AVS-APADC100-UG-F \$29,221.50 31% \$20,162.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7AVSAPADC10UGF SEL: HZ7-AVS-APADC10-UG-F 31% \$2,016.66 \$0.00 \$0.00 CARAHSOFT \$2,922.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ7AVSAPADN100LIE SEL: HZ7-AVS-APADN100-LIG-E \$17,363,50 31% \$11,980,82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT

HZ7AVSAPADN10LIGE

SEL: HZ7-AVS-APADN10-LIG-E

\$1,198,46

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

31%

\$1 736 90

					NVP LEVEL 1		NVP MAINTENAN	CE AND WARRANTY							
BAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	PROSUPPOR T W/MC PREM MNT LP	PROSUPPOR T ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	HZ7ENAENC100UGF	SEL: HZ7-ENA-ENC100-UG-F		\$18,755.00		31%	\$12,940.95		\$0.00		+	+	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENAENC10UGF	SEL: HZ7-ENA-ENC10-UG-F		\$1,875.50		31%	\$1,294.10		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENAENN100UGF	SEL: HZ7-ENA-ENN100-UG-F		\$8,107.00		31%	\$5,593.83		\$0.00	\$0.00			\$0.00	\$0.00	CARAHSOFT
5	HZ7ENAENN10UGF	SEL: HZ7-ENA-ENN10-UG-F		\$810.70	K	31%	\$559.38			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7STAADC100UGF	SEL: HZ7-STA-ADC100-UG-F		\$26,136.00		31%	\$18,033.84						\$0.00	\$0.00	CARAHSOFT
5	HZ7STAADC10UGF	SEL: HZ7-STA-ADC10-UG-F		\$2,613.60	K	31%	\$1,803.38			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7STAADCA100UGF	SEL: HZ7-STA-ADCA100-UG-F		\$13,673.00		31%	\$9,434.37	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	CARAHSOFT
5	HZ7STAADCA10UGF	SEL: HZ7-STA-ADCA10-UG-F		\$1,367.30		31%	\$943.44		\$0.00				\$0.00	\$0.00	CARAHSOFT
5	HZ7STAADN200UGF	SEL: HZ7-STA-ADN200-UG-F		\$38,659.50		31%	\$26,675.06						\$0.00	\$0.00	CARAHSOFT
5	HZ7STAADN20UGF	SEL: HZ7-STA-ADN20-UG-F		\$3,866.50	K	31%	\$2,667.89						\$0.00	\$0.00	CARAHSOFT
5	HZ7STAADNA200UGF	SEL: HZ7-STA-ADNA200-UG-F		\$26,075.50	K	31%	\$17,992.10		\$0.00				\$0.00	\$0.00	CARAHSOFT
5	HZ7STAADNA20UGF	SEL: HZ7-STA-ADNA20-UG-F		\$2,608.10		31%	\$1,799.59						\$0.00	\$0.00	CARAHSOFT
5	HZ7STAENCA100UGF	SEL: HZ7-STA-ENCA100-UG-F		\$29,288.60		31%	\$20,209.13						\$0.00	\$0.00	CARAHSOFT
5	HZ7STAENCA10UGF	SEL: HZ7-STA-ENCA10-UG-F		\$2,928.20		31%	\$2,020.46						\$0.00	\$0.00	CARAHSOFT
5	HZ7STAENNA200UGF	SEL: HZ7-STA-ENNA200-UG-F		\$11,842.60		31%	\$8,171.39						\$0.00	\$0.00	CARAHSOFT
5	HZ7STAENNA20UGF	SEL: HZ7-STA-ENNA20-UG-F		\$1,183.60		31%	\$816.68						\$0.00	\$0.00	CARAHSOFT
5	HZ8A100AERCC	SEL HZ8-A100-AERC-C )		\$34,450.00		31%	\$23,770.50						\$0.00	\$0.00	VMWARE
5	HZ8A100AERCC-I	SEL HZ8-A100-AERC-C )		\$36,000.25		31%	\$24,840.17						\$0.00	\$0.00	VMWARE
5	HZ8A100AERCC-K	SEL HZ8-A100-AERC-C)		\$37,657.06		31%	\$25,983.37		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8A10AERCC	SEL HZ8-A10-AERC-C )		\$3,445.00		31%	\$2,377.05						\$0.00	\$0.00	VMWARE
5	HZ8A10AERCC-I	SEL HZ8-A10-AERC-C )		\$3,600.03		31%	\$2,484.02						\$0.00	\$0.00	VMWARE
5	HZ8A10AERCC-K	SEL HZ8-A10-AERC-C )		\$3,765.71		31%	\$2,598.34						\$0.00	\$0.00	VMWARE VMWARE
5	HZ8ADAA100UGC	SEL HZ8-ADA-ADC100-UG-C )		\$11,330.00		31%	\$7,817.70						\$0.00	\$0.00	
5	HZ8ADAA100UGC-I	SEL HZ8-ADA-ADC100-UG-C )		\$11,839.85		31%	\$8,169.50						\$0.00	\$0.00	VMWARE
5	HZ8ADAA100UGC-K	SEL HZ8-ADA-ADC10-UG-C )		\$12,373.58		31%	\$8,537.77						\$0.00	\$0.00	VMWARE
5	HZ8ADAAD10UGC	SEL HZ8-ADA-ADC10-UG-C )		\$1,133.00		31%	\$781.77						\$0.00	\$0.00	VMWARE
5	HZ8ADAAD10UGC-I HZ8ADAAD10UGC-K	SEL HZ8-ADA-ADC10-UG-C ) SEL HZ8-ADA-ADC10-UG-C )		\$1,183.99 \$1,237.36		31% 31%	\$816.95 \$853.78						\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5						31%	\$853.78		\$0.00 \$0.00					\$0.00	VMWARE VMWARE
5	HZ8ADAAN10UGC HZ8ADAAN10UGC-I	SEL HZ8-ADA-ADN10-UG-C ) SEL HZ8-ADA-ADN10-UG-C )		\$572.00 \$597.74		31%	\$412.44						\$0.00 \$0.00	\$0.00	VMWARE
5	HZ8ADAAN10UGC-K	SEL HZ8-ADA-ADN10-UG-C )		\$624.81	K	31%	\$431.12						\$0.00	\$0.00	VMWARE
5	HZ8ADAAN10UGC-K	SEL HZ8-ADA-ADN10-UG-C )		\$5,720.00	K	31%	\$3,946.80		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ADAD100UGC-I	SEL HZ8-ADA-ADN100-UG-C )		\$5,720.00		31%	\$4,124.41						\$0.00	\$0.00	VMWARE
5	HZ8ADAD100UGC-I	SEL HZ8-ADA-ADN100-UG-C )		\$6.248.08		31%	\$4,124.41		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ADAE100UGC-K	SEL HZ8-ADA-ADN 100-UG-C )		\$31,240.00		31%	\$21,555.60		\$0.00		70.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADAE100UGC-I	SEL HZ8-ADA-ENC100-UG-C )		\$31,240.00		31%	\$21,555.60						\$0.00	\$0.00	VMWARE
5	HZ8ADAE100UGC-K	SEL HZ8-ADA-ENC100-UG-C )		\$32,045.00		31%	\$23,551.56						\$0.00	\$0.00	VMWARE
5	HZ8ADAE1000GC-K	SEL HZ8-ADA-ENC10-UG-C )		\$3,124.00		31%	\$2,155.56		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ADAEN10UGC-I	SEL HZ8-ADA-ENC10-UG-C )		\$3,264.58		31%	\$2,252.56						\$0.00	\$0.00	VMWARE
5	HZ8ADAEN10UGC-K	SEL HZ8-ADA-ENC10-UG-C )		\$3,413.27	K	31%	\$2,355.16						\$0.00	\$0.00	VMWARE
5	HZ8ADANN10UGC	SEL HZ8-ADA-ENN10-UG-C )		\$1,705.00	K	31%	\$1,176.45						\$0.00	\$0.00	VMWARE
5	HZ8ADANN10UGC-I	SEL HZ8-ADA-ENN10-UG-C )		\$1,781.73	K	31%	\$1,229.39		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ADANN10UGC-K	SEL HZ8-ADA-ENN10-UG-C )		\$1,865.61	K	31%	\$1,287.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADC100C	SEL HZ8-ADC-100-C )		\$41,150.00	K	31%	\$28,393.50		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ADC100C-I	SEL HZ8-ADC-100-C)		\$43,001.75		31%	\$29,671.21	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ADC100C-K	SEL HZ8-ADC-100-C)		\$44,935.64		31%	\$31,005.59						\$0.00	\$0.00	VMWARE
5	HZ8ADC10C	SEL HZ8-ADC-10-C)		\$4,115.00		31%	\$2,839.35		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADC10C-I	SEL HZ8-ADC-10-C)		\$4,300.18	K	31%	\$2,967.12	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ADC10C-K	SEL HZ8-ADC-10-C )		\$4,493.56	K	31%	\$3,100.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADCE100UGC	SEL HZ8-ADC-ENC-100-UG-C )		\$19,853.00	K	31%	\$13,698.57	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADCE100UGC-I	SEL HZ8-ADC-ENC-100-UG-C)		\$20,746.39		31%	\$14,315.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADCE100UGC-K	SEL HZ8-ADC-ENC-100-UG-C )		\$21,720.81	K	31%	\$14,987.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADCEN10UGC	SEL HZ8-ADC-ENC-10-UG-C)		\$1,984.00		31%	\$1,368.96					\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADCEN10UGC-I	SEL HZ8-ADC-ENC-10-UG-C )		\$2,073.28		31%	\$1,430.56						\$0.00	\$0.00	VMWARE
5	HZ8ADCEN10UGC-K	SEL HZ8-ADC-ENC-10-UG-C )		\$2,164.42		31%	\$1,493.45		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ADEN100UGC	SEL HZ8-ADA-ENN100-UG-C )		\$17,050.00		31%	\$11,764.50						\$0.00	\$0.00	VMWARE
5	HZ8ADEN100UGC-I	SEL HZ8-ADA-ENN100-UG-C )		\$17,817.25		31%	\$12,293.90						\$0.00	\$0.00	VMWARE
5	HZ8ADEN100UGC-K	SEL HZ8-ADA-ENN100-UG-C )		\$18,656.14		31%	\$12,872.74		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ADN100C	SEL HZ8-ADN-100-C)		\$25,750.00	K	31%	\$17,767.50						\$0.00	\$0.00	VMWARE
5	HZ8ADN100C-I	SEL HZ8-ADN-100-C)		\$26,908.75	K	31%	\$18,567.04		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ADN100C-K	SEL HZ8-ADN-100-C)		\$28,156.60		31%	\$19,428.05						\$0.00	\$0.00	VMWARE
5	HZ8ADN10C	SEL HZ8-ADN-10-C)		\$2,575.00		31%	\$1,776.75						\$0.00	\$0.00	VMWARE
5	HZ8ADN10C-I	SEL HZ8-ADN-10-C)		\$2,690.88	K	31%	\$1,856.71						\$0.00	\$0.00	VMWARE
5	HZ8ADN10C-K	SEL HZ8-ADN-10-C)		\$2,815.66	K	31%	\$1,942.81		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ADNA100C	SEL HZ8-ADN-A100-C )		\$21,530.00		31%	\$14,855.70						\$0.00	\$0.00	VMWARE
5	HZ8ADNA100C-I	SEL HZ8-ADN-A100-C)		\$22,498.85		31%	\$15,524.21						\$0.00	\$0.00	VMWARE
5	HZ8ADNA100C-K	SEL HZ8-ADN-A100-C )		\$23,482.99		31%	\$16,203.26						\$0.00	\$0.00	VMWARE
5	HZ8ADNA10C	SEL HZ8-ADN-A10-C)		\$2,153.00		31%	\$1,485.57		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ADNA10C-I	SEL HZ8-ADN-A10-C )		\$2,249.89	K	31%	\$1,552.42						\$0.00	\$0.00	VMWARE
5	HZ8ADNA10C-K	SEL HZ8-ADN-A10-C)		\$2,348.30	K	31%	\$1,620.33						\$0.00	\$0.00	VMWARE
5	HZ8ADNE100UGC	SEL HZ8-ADN-ENN-100-UG-C )		\$11,352.00		31%	\$7,832.88						\$0.00	\$0.00	VMWARE
5	HZ8ADNE100UGC-I	SEL HZ8-ADN-ENN-100-UG-C )		\$11,862.84		31%	\$8,185.36	\$0.00					\$0.00	\$0.00	VMWARE
5	HZ8ADNE100UGC-K	SEL HZ8-ADN-ENN-100-UG-C )		\$12,373.58		31%	\$8,537.77						\$0.00	\$0.00	VMWARE
5	HZ8ADNEN10UGC	SEL HZ8-ADN-ENN-10-UG-C )		\$1,135.00		31%	\$783.15						\$0.00	\$0.00	VMWARE
5	HZ8ADNEN10UGC-I	SEL HZ8-ADN-ENN-10-UG-C )		\$1,186.08		31%	\$818.40						\$0.00	\$0.00	VMWARE
5	HZ8ADNEN10UGC-K	SEL HZ8-ADN-ENN-10-UG-C )		\$1,237.36		31%	\$853.78		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8APADC100C	SEL HZ8-AP-ADC100-C)		\$33,450.00		31%	\$23,080.50						\$0.00	\$0.00	VMWARE
5	HZ8APADC100C-I	SEL HZ8-AP-ADC100-C )		\$34,955.25	K	31%	\$24,119.12						\$0.00	\$0.00	VMWARE
5	HZ8APADC100C-K	SEL HZ8-AP-ADC100-C)		\$36,507.81	K	31%	\$25,190.39						\$0.00	\$0.00	VMWARE
5	HZ8APADC10C	SEL HZ8-AP-ADC10-C)		\$3,345.00	K	31%	\$2,308.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENAN	CE AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNE
5	HZ8APADC10C-I	SEL HZ8-AP-ADC10-C)		\$3,495.53	в к	31%	\$2,411.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APADC10C-K	SEL HZ8-AP-ADC10-C)		\$3,650.78		31%	\$2,519.04		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8APADN100C	SEL HZ8-AP-ADN100-C)		\$20,550.00		31%	\$14,179.50		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8APADN100C-I	SEL HZ8-AP-ADN100-C)		\$21,474.75		31%	\$14,817.58		\$0.00					\$0.00	VMWARE
5	HZ8APADN100C-K	SEL HZ8-AP-ADN100-C)		\$22,410.36		31%	\$15,463.15		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APADN10C	SEL HZ8-AP-ADN10-C)		\$2,055.00		31%	\$1,417.95		\$0.00					\$0.00	VMWARE
5	HZ8APADN10C-I	SEL HZ8-AP-ADN10-C)		\$2,147.48		31%	\$1,481.76		\$0.00					\$0.00	VMWARE
5	HZ8APADN10C-K	SEL HZ8-AP-ADN10-C)		\$2,241.04		31%	\$1,546.32		\$0.00					\$0.00	VMWARE
5	HZ8APAE100UGC	SEL HZ8-APA-ENC100-UG-C )		\$28,365.00		31%	\$19,571.85		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APAE100UGC-I	SEL HZ8-APA-ENC100-UG-C )		\$29,641.43		31%	\$20,452.59		\$0.00	\$0.00				\$0.00	VMWARE
5	HZ8APAE100UGC-K	SEL HZ8-APA-ENC100-UG-C )		\$30,991.42		31%	\$21,384.08	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8APAEN10UGC	SEL HZ8-APA-ENC10-UG-C )		\$2,837.00		31%	\$1,957.53		\$0.00					\$0.00	VMWARE
5	HZ8APAEN10UGC-I	SEL HZ8-APA-ENC10-UG-C)		\$2,964.67		31%	\$2,045.62		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8APAEN10UGC-K	SEL HZ8-APA-ENC10-UG-C)		\$3,099.14		31%	\$2,138.41		\$0.00					\$0.00	VMWARE
5	HZ8APAN100UGC	SEL HZ8-APA-ENN100-UG-C )		\$16,998.00		31%	\$11,728.62		\$0.00					\$0.00	VMWARE
5	HZ8APAN100UGC-I	SEL HZ8-APA-ENN100-UG-C )		\$17,762.91		31%	\$12,256.41		\$0.00					\$0.00	VMWARE VMWARE
5	HZ8APAN100UGC-K	SEL HZ8-APA-ENN100-UG-C )		\$18,579.53		31%	\$12,819.88		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	
5	HZ8APANN10UGC	SEL HZ8-APA-ENN10-UG-C )		\$1,699.00		31%	\$1,172.31		\$0.00					\$0.00	VMWARE
5	HZ8APANN10UGC-I HZ8APANN10UGC-K	SEL HZ8-APA-ENN10-UG-C ) SEL HZ8-APA-ENN10-UG-C )		\$1,775.46 \$1,857.95		31% 31%	\$1,225.07 \$1,281.99		\$0.00 \$0.00					\$0.00 \$0.00	VMWARE VMWARE
5															VMWARE
ن د	HZ8APEN100UGC	SEL HZ8-APS-ENN100-UG-C )		\$25,520.00		31%	\$17,608.80	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	
5	HZ8APEN100UGC-I HZ8APEN100UGC-K	SEL HZ8-APS-ENN100-UG-C ) SEL HZ8-APS-ENN100-UG-C )		\$26,668.40 \$27,850.14		31% 31%	\$18,401.20 \$19,216.60		\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8APSA100UGC-K	SEL HZ8-APS-ENN100-UG-C ) SEL HZ8-AP-STN-ADN100-UG-C )		\$27,850.14		31%	\$19,216.60		\$0.00					\$0.00	VMWARE
5		SEL HZ8-AP-STN-ADN100-UG-C ) SEL HZ8-AP-STN-ADN100-UG-C )				31%			\$0.00						VMWARE VMWARE
5	HZ8APSA100UGC-I HZ8APSA100UGC-K	SEL HZ8-AP-STN-ADN100-UG-C ) SEL HZ8-AP-STN-ADN100-UG-C )		\$8,851.15 \$9,232.30	, K	31%	\$6,107.29 \$6,370.29		\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE
5	HZ8APSATUUUGC-K HZ8APSAD10UGC	SEL HZ8-AP-STN-ADN100-UG-C ) SEL HZ8-AP-STN-ADN10-UG-C )		\$9,232.30 \$847.00		31%	\$6,370.29 \$584.43		\$0.00					\$0.00	VMWARE
5	HZ8APSAD10UGC HZ8APSAD10UGC-I	SEL HZ8-AP-STN-ADN10-UG-C ) SEL HZ8-AP-STN-ADN10-UG-C )		\$847.00		31%	\$584.43 \$610.73		\$0.00					\$0.00	VMWARE
5	HZ8APSAD10UGC-I	SEL HZ8-AP-STN-ADN10-UG-C )		\$923.23		31%	\$637.03		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8APSF100UGC-K	SEL HZ8-APS-ENC100-UG-C )		\$42,570.00		31%	\$29,373.30		\$0.00					\$0.00	VMWARE
5	HZ8APSE100UGC-I	SEL HZ8-APS-ENC100-UG-C )		\$42,570.00		31%	\$30.695.10		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8APSE100UGC-K	SEL HZ8-APS-ENC100-UG-C )		\$46,467.97		31%	\$32,062.90		\$0.00					\$0.00	VMWARE
5	HZ8APSE1000GC-K	SEL HZ8-APS-ENC100-0G-C )		\$40,467.97		31%	\$2,937.33		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8APSEN10UGC-I	SEL HZ8-APS-ENC10-UG-C )		\$4,237.00		31%	\$3,069.51	\$0.00	\$0.00					\$0.00	VMWARE
5		SEL HZ8-APS-ENC10-UG-C ) SEL HZ8-APS-ENC10-UG-C )		\$4,448.57		31%	\$3,069.51								VMWARE
5	HZ8APSEN10UGC-K HZ8APSNN10UGC	SEL HZ8-APS-ENC10-UG-C )		\$2,552.00		31%	\$1,760.88		\$0.00 \$0.00			\$0.00 \$0.00		\$0.00 \$0.00	VMWARE
-	HZ8APSNN10UGC-I	SEL HZ8-APS-ENN10-UG-C )		\$2,666.84		31%	\$1,700.00		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8APSNN10UGC-K	SEL HZ8-APS-ENN10-UG-C )		\$2,785.01		31%	\$1,921.66		\$0.00					\$0.00	VMWARE
5	HZ8APSTA10UGC	SEL HZ8-AP-STC-ADC10-UG-C )		\$1,419.00		31%	\$979.11	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8APSTA10UGC-I	SEL HZ8-AP-STC-ADC10-UG-C )		\$1,482.86		31%	\$1,023.17		\$0.00					\$0.00	VMWARE
5	HZ8APSTA10UGC-K	SEL HZ8-AP-STC-ADC10-UG-C )		\$1,551.49		31%	\$1,070.53	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8APSTC100C	SEL HZ8-AP-STC100-C )		\$20,550.00		31%	\$14,179.50		\$0.00					\$0.00	VMWARE
5	HZ8APSTC100C-I	SEL HZ8-AP-STC100-C )		\$21,474.75		31%	\$14.817.58		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8APSTC100C-K	SEL HZ8-AP-STC100-C)		\$22,410.36		31%	\$15,463.15		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8APSTC10C	SEL HZ8-AP-STC10-C)		\$2.055.00		31%	\$1,417.95		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSTC10C-I	SEL HZ8-AP-STC10-C )		\$2,147.48		31%	\$1,481.76	70.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8APSTC10C-K	SEL HZ8-AP-STC10-C)		\$2,241.04		31%	\$1,546.32		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8APSTN100C	SEL HZ8-AP-STN100-C)		\$12,850.00		31%	\$8,866.50		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8APSTN100C-I	SEL HZ8-AP-STN100-C)		\$13,428.25		31%	\$9.265.49		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8APSTN100C-K	SEL HZ8-AP-STN100-C)		\$14,059.15		31%	\$9,700.81	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSTN10C	SEL HZ8-AP-STN10-C )		\$1,285.00		31%	\$886.65		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8APSTN10C-I	SEL HZ8-AP-STN10-C)		\$1,342.83		31%	\$926.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSTN10C-K	SEL HZ8-AP-STN10-C)		\$1,405.91	K	31%	\$970.08	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APTA100UGC	SEL HZ8-AP-STC-ADC100-UG-C )		\$14,190.00	K	31%	\$9,791.10	\$0.00	\$0.00			\$0.00		\$0.00	VMWARE
5	HZ8APTA100UGC-I	SEL HZ8-AP-STC-ADC100-UG-C)		\$14,828.55		31%	\$10,231.70		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8APTA100UGC-K	SEL HZ8-AP-STC-ADC100-UG-C)		\$15,514.86	K K	31%	\$10,705.25		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAA100UGC	SEL HZ8-AVA-APADC100-UG-C )		\$19,800.00		31%	\$13,662.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAA100UGC-I	SEL HZ8-AVA-APADC100-UG-C )		\$20,691.00	K	31%	\$14,276.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAA100UGC-K	SEL HZ8-AVA-APADC100-UG-C)		\$21,644.19	K	31%	\$14,934.49		\$0.00				\$0.00	\$0.00	VMWARE
	HZ8AVAAP10UGC	SEL HZ8-AVA-APADC10-UG-C)		\$1,980.00		31%	\$1,366.20	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAAP10UGC-I	SEL HZ8-AVA-APADC10-UG-C)		\$2,069.10		31%	\$1,427.68		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAAP10UGC-K	SEL HZ8-AVA-APADC10-UG-C)		\$2,164.42	2 K	31%	\$1,493.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	HZ8AVAE100UGC	SEL HZ8-AVA-ENC100-UG-C )		\$48,180.00	K	31%	\$33,244.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	HZ8AVAE100UGC-I	SEL HZ8-AVA-ENC100-UG-C )		\$50,348.10	K	31%	\$34,740.19		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8AVAE100UGC-K	SEL HZ8-AVA-ENC100-UG-C)		\$52,597.30	K	31%	\$36,292.14		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8AVAEN10UGC	SEL HZ8-AVA-ENC10-UG-C)		\$4,818.00	K	31%	\$3,324.42		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8AVAEN10UGC-I	SEL HZ8-AVA-ENC10-UG-C )		\$5,034.81	K	31%	\$3,474.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAEN10UGC-K	SEL HZ8-AVA-ENC10-UG-C )		\$5,259.73	K K	31%	\$3,629.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVANN10UGC	SEL HZ8-AVA-ENN10-UG-C )		\$2,838.00	K	31%	\$1,958.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVANN10UGC-I	SEL HZ8-AVA-ENN10-UG-C )		\$2,965.71		31%	\$2,046.34		\$0.00					\$0.00	VMWARE
5	HZ8AVANN10UGC-K	SEL HZ8-AVA-ENN10-UG-C )		\$3,099.14		31%	\$2,138.41		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8AVAP100UGC	SEL HZ8-AVA-APADN100-UG-C )		\$11,330.00		31%	\$7,817.70		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAP100UGC-I	SEL HZ8-AVA-APADN100-UG-C )		\$11,839.85	K K	31%	\$8,169.50	\$0.00	\$0.00					\$0.00	VMWARE
5	HZ8AVAP100UGC-K	SEL HZ8-AVA-APADN100-UG-C )		\$12,373.58		31%	\$8,537.77		\$0.00					\$0.00	VMWARE
5	HZ8AVAPA10UGC	SEL HZ8-AVA-APADN10-UG-C)		\$1,133.00		31%	\$781.77	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8AVAPA10UGC-I	SEL HZ8-AVA-APADN10-UG-C )		\$1,183.99		31%	\$816.95		\$0.00					\$0.00	VMWARE
5	HZ8AVAPA10UGC-K	SEL HZ8-AVA-APADN10-UG-C)		\$1,237.36		31%	\$853.78		\$0.00	\$0.00				\$0.00	VMWARE
5	HZ8AVEE100UGC	SEL HZ8-AVE-ENC100-UG-C )		\$44,770.00		31%	\$30,891.30		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8AVEE100UGC-I	SEL HZ8-AVE-ENC100-UG-C )		\$46,784.65		31%	\$32,281.41		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
	HZ8AVEE100UGC-K	SEL HZ8-AVE-ENC100-UG-C )		\$48,919.71		31%	\$33,754.60		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE

					NVP LEVEL 1		INVP IVIAINTENAN	CE AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	HZ8AVEEN10UGC	SEL HZ8-AVE-ENC10-UG-C )		\$4,477.00	K	31%	\$3,089.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVEEN10UGC-I	SEL HZ8-AVE-ENC10-UG-C)		\$4,678.47	K	31%	\$3,228.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVEEN10UGC-K	SEL HZ8-AVE-ENC10-UG-C)		\$4,891.97		31%	\$3,375.46		\$0.00					\$0.00	VMWARE
5	HZ8AVEN100UGC	SEL HZ8-AVE-ENN100-UG-C )		\$26,070.00	K	31%	\$17,988.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVEN100UGC-I	SEL HZ8-AVE-ENN100-UG-C )		\$27,243.15		31%	\$18,797.77		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVEN100UGC-K	SEL HZ8-AVE-ENN100-UG-C)		\$28,463.07		31%	\$19,639.52		\$0.00					\$0.00	VMWARE
5	HZ8AVENN10UGC	SEL HZ8-AVE-ENN10-UG-C)		\$2,607.00		31%	\$1,798.83		\$0.00					\$0.00	VMWARE
5	HZ8AVENN10UGC-I	SEL HZ8-AVE-ENN10-UG-C)		\$2,724.32	2 K	31%	\$1,879.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVENN10UGC-K	SEL HZ8-AVE-ENN10-UG-C)		\$2,846.31		31%	\$1,963.95		\$0.00			\$0.00		\$0.00	VMWARE
5	HZ8AVSA100UGC	SEL HZ8-AVS-APADC100-UG-C)		\$26,565.00	K	31%	\$18,329.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSA100UGC-I	SEL HZ8-AVS-APADC100-UG-C)		\$27,760.43		31%	\$19,154.70		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8AVSA100UGC-K	SEL HZ8-AVS-APADC100-UG-C)		\$28,999.39		31%	\$20,009.58		\$0.00					\$0.00	VMWARE
5	HZ8AVSAA10UGC	SEL HZ8-AVS-APADN10-UG-C)		\$1,579.00		31%	\$1,089.51	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8AVSAA10UGC-I	SEL HZ8-AVS-APADN10-UG-C )		\$1,650.06		31%	\$1,138.54		\$0.00					\$0.00	VMWARE
5	HZ8AVSAA10UGC-K	SEL HZ8-AVS-APADN10-UG-C)		\$1,727.70		31%	\$1,192.11		\$0.00					\$0.00	VMWARE
5	HZ8AVSAP10UGC	SEL HZ8-AVS-APADC10-UG-C)		\$2,657.00	K	31%	\$1,833.33		\$0.00					\$0.00	VMWARE
5	HZ8AVSAP10UGC-I	SEL HZ8-AVS-APADC10-UG-C)		\$2,776.57	K	31%	\$1,915.83		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSAP10UGC-K	SEL HZ8-AVS-APADC10-UG-C)		\$2,899.94	K K	31%	\$2,000.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSE100UGC	SEL HZ8-AVS-ENC100-UG-C)		\$54,945.00		31%	\$37,912.05		\$0.00					\$0.00	VMWARE
5	HZ8AVSE100UGC-I	SEL HZ8-AVS-ENC100-UG-C )		\$57,417.53	8 K	31%	\$39,618.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSE100UGC-K	SEL HZ8-AVS-ENC100-UG-C )		\$60,029.11	K	31%	\$41,420.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSEN10UGC	SEL HZ8-AVS-ENC10-UG-C )		\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	VMWARE
5	HZ8AVSEN10UGC-I	SEL HZ8-AVS-ENC10-UG-C )		\$5,742.28		31%	\$3,962.17		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8AVSEN10UGC-K	SEL HZ8-AVS-ENC10-UG-C)		\$6,002.91		31%	\$4,142.01		\$0.00					\$0.00	VMWARE
5	HZ8AVSN100UGC	SEL HZ8-AVS-ENN100-UG-C )		\$32.835.00		31%	\$22,656.15		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSN100UGC-I	SEL HZ8-AVS-ENN100-UG-C )		\$34,312.58		31%	\$23,675.68	\$0.00	\$0.00		\$0.00		\$0.00	\$0.00	VMWARE
5	HZ8AVSN100UGC-K	SEL HZ8-AVS-ENN100-UG-C )		\$35.894.88		31%	\$24,767.47		\$0.00					\$0.00	VMWARE
5	HZ8AVSNN10UGC	SEL HZ8-AVS-ENN10-UG-C )		\$3,284.00		31%	\$2,265.96		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8AVSNN10UGC-I	SEL HZ8-AVS-ENN10-UG-C)		\$3,431,78		31%	\$2,367.93		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8AVSNN10UGC-K	SEL HZ8-AVS-ENN10-UG-C )		\$3,589.49		31%	\$2,476.75		\$0.00					\$0.00	VMWARE
5	HZ8AVSP100UGC	SEL HZ8-AVS-APADN100-UG-C )		\$15,785.00		31%	\$10.891.65		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8AVSP100UGC-I	SEL HZ8-AVS-APADN100-UG-C )		\$16,495.33		31%	\$11,381.78		\$0.00					\$0.00	VMWARE
5	HZ8AVSP100UGC-K	SEL HZ8-AVS-APADN100-UG-C )		\$17,277.05		31%	\$11,921.16		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	HZ8E100AERCC	SEL HZ8-E100-AERC-C )		\$53,450.00		31%	\$36,880.50	\$0.00	\$0.00					\$0.00	VMWARE
5							+,								
5	HZ8E100AERCC-I HZ8E100AERCC-K	SEL HZ8-E100-AERC-C )		\$55,855.25 \$58,343.55		31% 31%	\$38,540.12		\$0.00			\$0.00		\$0.00	VMWARE VMWARE
5	HZ8E100AERCC-K	SEL HZ8-E100-AERC-C )				31%	\$40,257.05	\$0.00	\$0.00			\$0.00 \$0.00		\$0.00	VMWARE
5		SEL HZ8-E100-AERC-UG-C )		\$20,900.00			\$14,421.00		\$0.00	\$0.00			\$0.00	\$0.00	***************************************
5	HZ8E100AERUGC-I HZ8E100AERUGC-K	SEL HZ8-E100-AERC-UG-C ) SEL HZ8-E100-AERC-UG-C )		\$21,840.50		31% 31%	\$15,069.95 \$15,727.47	\$0.00 \$0.00	\$0.00 \$0.00				\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8E100AERUGU-K			\$22,793.44											
5		SEL HZ8-E10-AERC-C )		\$5,345.00		31%	\$3,688.05		\$0.00					\$0.00	VMWARE
5	HZ8E10AERCC-I	SEL HZ8-E10-AERC-C )		\$5,585.53		31%	\$3,854.02		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8E10AERCC-K	SEL HZ8-E10-AERC-C )		\$5,834.35		31%	\$4,025.70		\$0.00					\$0.00	VMWARE
5	HZ8E10AERCUGC	SEL HZ8-E10-AERC-UG-C )		\$2,090.00		31%	\$1,442.10		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8E10AERCUGC-I	SEL HZ8-E10-AERC-UG-C )		\$2,184.05		31%	\$1,506.99		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8E10AERCUGC-K	SEL HZ8-E10-AERC-UG-C )		\$2,279.34		31%	\$1,572.74		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8EADS100UGC	SEL HZ8-EAD-STD100-UG-C)		\$18,029.00		31%	\$12,440.01	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8EADS100UGC-I	SEL HZ8-EAD-STD100-UG-C )		\$18,840.31		31%	\$12,999.81	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8EADS100UGC-K	SEL HZ8-EAD-STD100-UG-C )		\$19,728.78		31%	\$13,612.86	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8EADST10UGC	SEL HZ8-EAD-STD10-UG-C )		\$1,803.00		31%	\$1,244.07		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8EADST10UGC-I	SEL HZ8-EAD-STD10-UG-C)		\$1,884.14		31%	\$1,300.06		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8EADST10UGC-K	SEL HZ8-EAD-STD10-UG-C )		\$1,972.88		31%	\$1,361.29	+	\$0.00		70.00	+	\$0.00	\$0.00	VMWARE
5	HZ8ENAE100UGC	SEL HZ8-ENA-ENC100-UG-C)		\$17,050.00		31%	\$11,764.50	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENAE100UGC-I	SEL HZ8-ENA-ENC100-UG-C )		\$17,817.25		31%	\$12,293.90	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENAE100UGC-K	SEL HZ8-ENA-ENC100-UG-C )		\$18,656.14		31%	\$12,872.74		\$0.00					\$0.00	VMWARE
5	HZ8ENAEN10UGC	SEL HZ8-ENA-ENC10-UG-C )		\$1,705.00		31%	\$1,176.45		\$0.00		70.00		\$0.00	\$0.00	VMWARE
5	HZ8ENAEN10UGC-I	SEL HZ8-ENA-ENC10-UG-C)		\$1,781.73	K K	31%	\$1,229.39		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENAEN10UGC-K	SEL HZ8-ENA-ENC10-UG-C )		\$1,865.61	K	31%	\$1,287.27		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENANN10UGC	SEL HZ8-ENA-ENN10-UG-C )		\$737.00		31%	\$508.53		\$0.00					\$0.00	VMWARE
5	HZ8ENANN10UGC-I	SEL HZ8-ENA-ENN10-UG-C)		\$770.17	K	31%	\$531.42		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ENANN10UGC-K	SEL HZ8-ENA-ENN10-UG-C)		\$808.31	K	31%	\$557.73	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENC100C	SEL HZ8-ENC-100-C)		\$59,250.00		31%	\$40,882.50		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ENC100C-I	SEL HZ8-ENC-100-C)		\$61,916.25		31%	\$42,722.21	\$0.00	\$0.00					\$0.00	VMWARE
5	HZ8ENC100C-K	SEL HZ8-ENC-100-C)		\$64,702.73		31%	\$44,644.88		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ENC10C	SEL HZ8-ENC-10-C)		\$5,925.00		31%	\$4,088.25		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ENC10C-I	SEL HZ8-ENC-10-C)		\$6,191.63	K K	31%	\$4,272.22		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8ENC10C-K	SEL HZ8-ENC-10-C)		\$6,470.27		31%	\$4,464.49		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ENEN100UGC	SEL HZ8-ENA-ENN100-UG-C )		\$7,370.00		31%	\$5,085.30	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ENEN100UGC-I	SEL HZ8-ENA-ENN100-UG-C)		\$7,701.65	K	31%	\$5,314.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENEN100UGC-K	SEL HZ8-ENA-ENN100-UG-C )		\$8,083.05		31%	\$5,577.30	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENN100C	SEL HZ8-ENN-100-C)		\$36,050.00	K	31%	\$24,874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	HZ8ENN100C-I	SEL HZ8-ENN-100-C )		\$37,672.25		31%	\$25,993.85		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ENN100C-K	SEL HZ8-ENN-100-C )		\$39,342.63		31%	\$27,146.41	\$0.00	\$0.00	\$0.00	70.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENN10C	SEL HZ8-ENN-10-C )		\$3,605.00		31%	\$2,487.45		\$0.00					\$0.00	VMWARE
5	HZ8ENN10C-I	SEL HZ8-ENN-10-C)		\$3,767.23		31%	\$2,599.39		\$0.00					\$0.00	VMWARE
5	HZ8ENN10C-K	SEL HZ8-ENN-10-C )		\$3,934.26		31%	\$2,714.64		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ENNA100C	SEL HZ8-ENN-A100-C )		\$33,405.00		31%	\$23,049.45		\$0.00					\$0.00	VMWARE
5	HZ8ENNA100C-I	SEL HZ8-ENN-A100-C )		\$34.908.23		31%	\$24,086,68		\$0.00	\$0.00				\$0.00	VMWARE
5	HZ8ENNA100C-K	SEL HZ8-ENN-A100-C )		\$34,906.23		31%	\$25,190.39		\$0.00					\$0.00	VMWARE
J	HZ8ENNA100UGC	SEL HZ8-ENN-A100-C )		\$13,063.00		31%	\$25,190.39		\$0.00					\$0.00	VMWARE
5				ψ13,003.0U	/ IN	J 170	ψ9,013.47	φυ.υυ	φυ.00	φυ.UU	φυ.00	φυ.υυ	φυ.υ0	φυ.υ0	V IVI V V ALVE

					NVP LEVEL 1		NVP MAINTENAN	CE AND WARRANTY							
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE		PROSUPPOR T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	HZ8ENNA100UGC-K	SEL HZ8-ENN-A100-UG-C )		\$14,289.00	K	31%	\$9,859.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENNA10C	SEL HZ8-ENN-A10-C)		\$3,340.50		31%	\$2,304.95		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8ENNA10C-I	SEL HZ8-ENN-A10-C)		\$3,490.82		31%	\$2,408.67		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ENNA10C-K	SEL HZ8-ENN-A10-C)		\$3,650.78		31%	\$2,519.04		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ENNA10UGC	SEL HZ8-ENN-A10-UG-C )		\$1,306.00		31%	\$901.14		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENNA10UGC-I	SEL HZ8-ENN-A10-UG-C )		\$1,364.77		31%	\$941.69		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ENNA10UGC-K	SEL HZ8-ENN-A10-UG-C)		\$1,428.90		31%	\$985.94		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ENNE100UGC	SEL HZ8-ENN-ENC-100-UG-C )		\$25,493.00		31%	\$17,590.17		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ENNE100UGC-I	SEL HZ8-ENN-ENC-100-UG-C )		\$26,640.19		31%	\$18,381.73		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ENNE100UGC-K HZ8ENNEN10UGC	SEL HZ8-ENN-ENC-100-UG-C ) SEL HZ8-ENN-ENC-10-UG-C )		\$27,850.14 \$2,549.00		31% 31%	\$19,216.60		\$0.00 \$0.00			\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8ENNEN10UGC-I	SEL HZ8-ENN-ENC-10-UG-C )		\$2,663.71		31%	\$1,758.81 \$1,837.96		\$0.00				\$0.00 \$0.00	\$0.00	VMWARE
5	HZ8ENNEN10UGC-K	SEL HZ8-ENN-ENC-10-UG-C )		\$2,785.01		31%	\$1,921.66		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENTAS10UGC	SEL HZ8-ENTA-STDA10-UG-C )		\$1,161.00		31%	\$801.09		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ENTAS10UGC-I	SEL HZ8-ENTA-STDA10-UG-C )		\$1,213.25		31%	\$837.14		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ENTAS10UGC-K	SEL HZ8-ENTA-STDA10-UG-C )		\$1,268.00		31%	\$874.92		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8ENTS100UGC	SEL HZ8-ENTA-STDA100-UG-C )		\$11,605.00		31%	\$8,007.45		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENTS100UGC-I	SEL HZ8-ENTA-STDA100-UG-C )		\$12,127.23		31%	\$8,367.79		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENTS100UGC-K	SEL HZ8-ENTA-STDA100-UG-C )		\$12,680.05	К	31%	\$8,749.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8LXC100C	SEL HZ8-LXC-100-C)		\$15,450.00		31%	\$10,660.50		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8LXC100C-I	SEL HZ8-LXC-100-C)		\$16,145.25	K K	31%	\$11,140.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8LXC100C-K	SEL HZ8-LXC-100-C)		\$16,893.96		31%	\$11,656.83		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8LXC10C	SEL HZ8-LXC-10-C)		\$1,545.00		31%	\$1,066.05		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8LXC10C-I	SEL HZ8-LXC-10-C)		\$1,614.53		31%	\$1,114.03		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8LXC10C-K	SEL HZ8-LXC-10-C )		\$1,689.40		31%	\$1,165.69	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8LXCE100UGC	SEL HZ8-LXC-ENC-100-UG-C )		\$48,180.00		31%	\$33,244.20		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8LXCE100UGC-I	SEL HZ8-LXC-ENC-100-UG-C )		\$50,348.10		31%	\$34,740.19		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8LXCE100UGC-K	SEL HZ8-LXC-ENC-100-UG-C ) SEL HZ8-LXC-ENC-10-UG-C )		\$52,597.30		31% 31%	\$36,292.14 \$3.324.42		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8LXCEN10UGC HZ8LXCEN10UGC-I	SEL HZ8-LXC-ENC-10-0G-C )		\$4,818.00 \$5,034.81		31%	\$3,324.42		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8LXCEN10UGC-K	SEL HZ8-LXC-ENC-10-UG-C )		\$5,034.81		31%	\$3,629.21		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MADN100UGC	SEL HZ8-MGP-ADN-100-UG-C )		\$11,330.00		31%	\$7,817.70		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8MADN100UGC-I	SEL HZ8-MGP-ADN-100-UG-C )		\$11,839.85		31%	\$8.169.50		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MADN100UGC-K	SEL HZ8-MGP-ADN-100-UG-C )		\$12,373.58		31%	\$8,537.77		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8MGADN10UGC	SEL HZ8-MGP-ADN-10-UG-C )		\$1,133.00		31%	\$781.77		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MGADN10UGC-I	SEL HZ8-MGP-ADN-10-UG-C )		\$1,183.99		31%	\$816.95		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8MGADN10UGC-K	SEL HZ8-MGP-ADN-10-UG-C )		\$1,237,36		31%	\$853.78		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MGPA100UGC	SEL HZ8-MGP-ADC-100-UG-C )		\$28,270.00	K	31%	\$19,506.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MGPA100UGC-I	SEL HZ8-MGP-ADC-100-UG-C )		\$29,542.15		31%	\$20,384.08		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MGPA100UGC-K	SEL HZ8-MGP-ADC-100-UG-C )		\$30,838.19	K	31%	\$21,278.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MGPAD10UGC	SEL HZ8-MGP-ADC-10-UG-C )		\$2,827.00		31%	\$1,950.63		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MGPAD10UGC-I	SEL HZ8-MGP-ADC-10-UG-C )		\$2,954.22		31%	\$2,038.41		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8MGPAD10UGC-K	SEL HZ8-MGP-ADC-10-UG-C )		\$3,083.82		31%	\$2,127.84		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8MRAD100UGC	SEL HZ8-MRG-ADN-100-UG-C )		\$11,330.00		31%	\$7,817.70		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MRAD100UGC-I	SEL HZ8-MRG-ADN-100-UG-C )		\$11,839.85		31%	\$8,169.50		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MRAD100UGC-K HZ8MRADN10UGC	SEL HZ8-MRG-ADN-100-UG-C ) SEL HZ8-MRG-ADN-10-UG-C )		\$12,373.58		31% 31%	\$8,537.77 \$781.77		\$0.00			\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8MRADN10UGC HZ8MRADN10UGC-I	SEL HZ8-MRG-ADN-10-UG-C ) SEL HZ8-MRG-ADN-10-UG-C )		\$1,133.00 \$1,183.99		31%	\$816.95		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00	\$0.00 \$0.00	\$0.00	VMWARE VMWARE
5	HZ8MRADN10UGC-K	SEL HZ8-MRG-ADN-10-UG-C )		\$1,237.36		31%	\$853.78		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MRGA100UGC	SEL HZ8-MRG-ADC-100-UG-C )		\$28,270.00		31%	\$19,506.30		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MRGA100UGC-I	SEL HZ8-MRG-ADC-100-UG-C )		\$29,542.15		31%	\$20,384.08		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MRGA100UGC-K	SEL HZ8-MRG-ADC-100-UG-C )		\$30,838.19		31%	\$21,278.35		\$0.00	\$0.00	+	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MRGAD10UGC	SEL HZ8-MRG-ADC-10-UG-C )		\$2.827.00		31%	\$1,950.63		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MRGAD10UGC-I	SEL HZ8-MRG-ADC-10-UG-C )		\$2,954.22		31%	\$2,038.41		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MRGAD10UGC-K	SEL HZ8-MRG-ADC-10-UG-C )		\$3,083.82		31%	\$2,127.84		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8STAA100UGC	SEL HZ8-STA-ADCA100-UG-C )		\$16,390.00		31%	\$11,309.10		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8STAA100UGC-I	SEL HZ8-STA-ADCA100-UG-C )		\$17,127.55	K K	31%	\$11,818.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAA100UGC-K	SEL HZ8-STA-ADCA100-UG-C )		\$17,889.98		31%	\$12,344.09		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8STAAA10UGC	SEL HZ8-STA-ADCA10-UG-C )		\$1,639.00		31%	\$1,130.91		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAAA10UGC-I	SEL HZ8-STA-ADCA10-UG-C )		\$1,712.76		31%	\$1,181.80	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAAA10UGC-K	SEL HZ8-STA-ADCA10-UG-C)		\$1,789.00		31%	\$1,234.41		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAAD10UGC	SEL HZ8-STA-ADC10-UG-C )		\$2,376.00		31%	\$1,639.44		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAAD10UGC-I	SEL HZ8-STA-ADC10-UG-C )		\$2,482.92		31%	\$1,713.21		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAAD10UGC-K HZ8STAD100UGC	SEL HZ8-STA-ADC10-UG-C ) SEL HZ8-ST-ADC-100-UG-C )		\$2,593.47 \$16.940.00		31% 31%	\$1,789.49 \$11,688.60		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5		SEL HZ8-ST-ADC-100-UG-C ) SEL HZ8-ST-ADC-100-UG-C )		\$16,940.00 \$17,702.30		31%	\$11,688.60 \$12,214.59		\$0.00 \$0.00				\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8STAD100UGC-I HZ8STAD100UGC-K	SEL HZ8-ST-ADC-100-UG-C ) SEL HZ8-ST-ADC-100-UG-C )		\$17,702.30 \$18.502.91		31%	\$12,214.59		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	HZ8STADC10UGC-K	SEL HZ8-ST-ADC-100-UG-C )		\$1,694.00		31%	\$12,767.0		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STADC10UGC-I	SEL HZ8-ST-ADC-10-UG-C )		\$1,094.00		31%	\$1,100.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STADC10UGC-K	SEL HZ8-ST-ADC-10-UG-C )		\$1,850.29		31%	\$1,276.70		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8STAE100UGC	SEL HZ8-STA-ENCA100-UG-C )		\$37,290.00		31%	\$25,730.10		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAE100UGC-I	SEL HZ8-STA-ENCA100-UG-C )		\$38,968.05		31%	\$26,887.95		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAE100UGC-K	SEL HZ8-STA-ENCA100-UG-C )		\$40,721.73		31%	\$28,097.99		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8STAEN10UGC	SEL HZ8-STA-ENCA10-UG-C )		\$3,729.00		31%	\$2,573.01		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8STAEN10UGC-I	SEL HZ8-STA-ENCA10-UG-C )		\$3,896.81	K	31%	\$2,688.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAEN10UGC-K	SEL HZ8-STA-ENCA10-UG-C)		\$4,072.17		31%	\$2,809.80		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8STD100C	SEL HZ8-STD-100-C)		\$25,750.00		31%	\$17,767.50		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8STD100C-I	SEL HZ8-STD-100-C)		\$26,908.75		31%	\$18,567.04		\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8STD100C-K	SEL HZ8-STD-100-C)		\$28,156.60		31%	\$19,428.05		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STD100UGC	SEL HZ8-STA-ADC100-UG-C )		\$23,760.00	) K	31%	\$16,394.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

					NVP LEVEL 1	1	NVP MAINTENANO	E AND WARRANTY I	PROSUPPOR			WTY UPG			
BAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	HZ8STD100UGC-I	SEL HZ8-STA-ADC100-UG-C )		\$24,829.20	K	31%	\$17,132.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STD100UGC-K	SEL HZ8-STA-ADC100-UG-C )		\$25,934.72		31%	\$17,894.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STD10C	SEL HZ8-STD-10-C)		\$2,575.00		31%	\$1,776.75	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	HZ8STD10C-I	SEL HZ8-STD-10-C)		\$2,690.88		31%	\$1,856.71	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	HZ8STD10C-K	SEL HZ8-STD-10-C)		\$2,815.66		31%	\$1,942.81	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8STDA100C	SEL HZ8-STD-A100-C )		\$19,550.00		31%	\$13,489.50	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	HZ8STDA100C-I HZ8STDA100C-K	SEL HZ8-STD-A100-C ) SEL HZ8-STD-A100-C )		\$20,429.75 \$21,337.73		31% 31%	\$14,096.53 \$14,723.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00				\$0.00 \$0.00	VMWARE VMWARE
5	HZ8STDA100C-K	SEL HZ8-STD-A100-C )		\$1,955.00		31%	\$1,348.95	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8STDA10C-I	SEL HZ8-STD-A10-C )		\$2,042.98		31%	\$1,409.66	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	HZ8STDA10C-K	SEL HZ8-STD-A10-C )		\$2,133.77		31%	\$1,472.30	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	HZ8STDAS10UGC	SEL HZ8-STDA-STD10-UG-C )		\$723.00		31%	\$498.87	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	HZ8STDAS10UGC-I	SEL HZ8-STDA-STD10-UG-C)		\$755.54		31%	\$521.32	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8STDAS10UGC-K	SEL HZ8-STDA-STD10-UG-C)		\$792.98		31%	\$547.16	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	HZ8STDS100UGC	SEL HZ8-STDA-STD100-UG-C )		\$7,233.00		31%	\$4,990.77	\$0.00	\$0.00					\$0.00	VMWARE
5	HZ8STDS100UGC-I	SEL HZ8-STDA-STD100-UG-C )		\$7,558.49		31%	\$5,215.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STDS100UGC-K	SEL HZ8-STDA-STD100-UG-C)		\$7,929.82		31%	\$5,471.58	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8STEN100UGC	SEL HZ8-ST-ENC-100-UG-C )		\$36,842.00		31%	\$25,420.98	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	HZ8STEN100UGC-I	SEL HZ8-ST-ENC-100-UG-C )		\$38,499.89		31%	\$26,564.92	\$0.00	\$0.00					\$0.00	VMWARE
5	HZ8STEN100UGC-K	SEL HZ8-ST-ENC-100-UG-C )		\$40,262.03		31%	\$27,780.80	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	HZ8STENC10UGC	SEL HZ8-ST-ENC-10-UG-C )		\$3,684.00		31%	\$2,541.96	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8STENC10UGC-I	SEL HZ8-ST-ENC-10-UG-C )		\$3,849.78		31% 31%	\$2,656.35	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE VMWARE
5	HZ8STENC10UGC-K HZ8TACS100UGC	SEL HZ8-ST-ENC-10-UG-C ) SEL HZ8-TAC-STA100-UG-C )		\$4,026.20 \$19,355.00		31%	\$2,778.08 \$13,354.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5		SEL HZ8-TAC-STA100-UG-C )				31%		\$0.00	\$0.00						VMWARE
5	HZ8TACS100UGC-I HZ8TACS100UGC-K	SEL HZ8-TAC-STA100-UG-C )		\$20,225.98 \$21,107.88		31%	\$13,955.93 \$14,564.44	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	VMWARE
5	HZ8TCLST10UGC	SEL HZ8-TCL-STA10-UG-C )		\$2,108.00		31%	\$1,454.52	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	HZ8TCLST10UGC-I	SEL HZ8-TCL-STA10-UG-C )		\$2,202.86		31%	\$1,519.97	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8TCLST10UGC-K	SEL HZ8-TCL-STA10-UG-C )		\$2,302.33		31%	\$1,588.61	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8THIS100UGC	SEL HZ8-THIN-ST100-UG-C )		\$20,605.00	) K	31%	\$14,217.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8THIS100UGC-I	SEL HZ8-THIN-ST100-UG-C )		\$21,532.23		31%	\$14,857.24	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8THIS100UGC-K	SEL HZ8-THIN-ST100-UG-C )		\$22,486.98		31%	\$15,516.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5	HZ8TPROS10UGC	SEL HZ8-TPRO-ST10-UG-C )		\$2,163.00		31%	\$1,492.47	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8TPROS10UGC-I	SEL HZ8-TPRO-ST10-UG-C )		\$2,260.34		31%	\$1,559.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8TPROS10UGC-K	SEL HZ8-TPRO-ST10-UG-C )		\$2,363.62		31%	\$1,630.90	\$0.00	\$0.00					\$0.00	VMWARE
5	HZ8UEME100UGC	SEL HZ8-UEM-ENC-100-UG-C )		\$54,100.00		31%	\$37,329.00	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	HZ8UEME100UGC-I	SEL HZ8-UEM-ENC-100-UG-C )		\$56,534.50		31%	\$39,008.81	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8UEME100UGC-K	SEL HZ8-UEM-ENC-100-UG-C )		\$59,109.71		31%	\$40,785.70	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	HZ8UEMEN10UGC	SEL HZ8-UEM-ENC-10-UG-C )		\$5,410.00		31%	\$3,732.90	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8UEMEN10UGC-I	SEL HZ8-UEM-ENC-10-UG-C )		\$5,653.45	K	31%	\$3,900.88	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE VMWARE
5	HZ8UEMEN10UGC-K HZ8UEMN100UGC	SEL HZ8-UEM-ENC-10-UG-C ) SEL HZ8-UEM-ENN-100-UG-C )		\$5,910.97 \$32,960.00	K K	31% 31%	\$4,078.57 \$22,742.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00	\$0.00 \$0.00	VMWARE
5	HZ8UEMN100UGC-I	SEL HZ8-UEM-ENN-100-UG-C )		\$32,960.00		31%	\$23,765.81	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
- 5	HZ8UEMN100UGC-K	SEL HZ8-UEM-ENN-100-UG-C )		\$35,971.50		31%	\$24,820.34	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8UEMNN10UGC	SEL HZ8-UEM-ENN-10-UG-C )		\$3,296.00		31%	\$2,274.24	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8UEMNN10UGC-I	SEL HZ8-UEM-ENN-10-UG-C )		\$3,444.32		31%	\$2,376.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8UEMNN10UGC-K	SEL HZ8-UEM-ENN-10-UG-C )		\$3,597.15		31%	\$2,482.03	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8VADA100UGC	SEL HZ8-VAD-ADC-100-UG-C )		\$23,760.00	K	31%	\$16,394.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8VADA100UGC-I	SEL HZ8-VAD-ADC-100-UG-C )		\$24,829.20		31%	\$17,132.15	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8VADA100UGC-K	SEL HZ8-VAD-ADC-100-UG-C )		\$25,934.72		31%	\$17,894.96	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8VADAD10UGC	SEL HZ8-VAD-ADC-10-UG-C )		\$2,376.00		31%	\$1,639.44	\$0.00	\$0.00	\$0.00	+	70.00	\$0.00	\$0.00	VMWARE
5	HZ8VADAD10UGC-I	SEL HZ8-VAD-ADC-10-UG-C )		\$2,482.92		31%	\$1,713.21	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
5	HZ8VADAD10UGC-K	SEL HZ8-VAD-ADC-10-UG-C )		\$2,593.47		31%	\$1,789.49	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8VADE100UGC	SEL HZ8-VAD-ENC-100-UG-C )		\$43,670.00		31% 31%	\$30,132.30	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00				\$0.00	VMWARE VMWARE
5	HZ8VADE100UGC-I HZ8VADE100UGC-K	SEL HZ8-VAD-ENC-100-UG-C ) SEL HZ8-VAD-ENC-100-UG-C )		\$45,635.15 \$47,693.84		31%	\$31,488.25 \$32,908.75	\$0.00	\$0.00 \$0.00	\$0.00	+		\$0.00 \$0.00	\$0.00 \$0.00	VMWARE
5	HZ8VADE1000GC-K	SEL HZ8-VAD-ENC-100-0G-C ) SEL HZ8-VAD-ENC-10-UG-C )		\$47,093.84		31%	\$32,908.75	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8VADEN10UGC-I	SEL HZ8-VAD-ENC-10-UG-C )		\$4,563.52		31%	\$3,148.83	\$0.00	\$0.00					\$0.00	VMWARE
5	HZ8VADEN10UGC-K	SEL HZ8-VAD-ENC-10-UG-C )		\$4,769.38		31%	\$3,290.87	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8VENS100UGC	SEL HZ8-VENT-ST100-UG-C )		\$10,300.00		31%	\$7,107.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8VENS100UGC-I	SEL HZ8-VENT-ST100-UG-C )		\$10,763.50		31%	\$7,426.82	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8VENS100UGC-K	SEL HZ8-VENT-ST100-UG-C)		\$11,224.33	8 K	31%	\$7,744.79	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8VENTS10UGC	SEL HZ8-VENT-ST10-UG-C)		\$1,030.00	K	31%	\$710.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8VENTS10UGC-I	SEL HZ8-VENT-ST10-UG-C )		\$1,076.35		31%	\$742.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8VENTS10UGC-K	SEL HZ8-VENT-ST10-UG-C)		\$1,122.43		31%	\$774.48	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8WADN100UGC	SEL HZ8-WSP-ADN-100-UG-C )		\$11,333.00		31%	\$7,819.77	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8WADN100UGC-I	SEL HZ8-WSP-ADN-100-UG-C )		\$11,842.99		31%	\$8,171.66	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8WADN100UGC-K	SEL HZ8-WSP-ADN-100-UG-C )		\$12,373.58		31%	\$8,537.77	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8WSADN10UGC	SEL HZ8-WSP-ADN-10-UG-C )		\$1,133.00		31%	\$781.77	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	HZ8WSADN10UGC-I	SEL HZ8-WSP-ADN-10-UG-C )		\$1,183.99		31%	\$816.95	\$0.00	\$0.00					\$0.00	VMWARE
5	HZ8WSADN10UGC-K	SEL HZ8-WSP-ADN-10-UG-C )		\$1,237.36		31%	\$853.78	\$0.00	\$0.00	\$0.00	70.00	70.00	\$0.00	\$0.00	VMWARE
5	HZVAE100UGC	SEL HZ-VAD-ENTC-100-UG-C )		\$34,000.00		31%	\$23,460.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
5	HZVAE100UGC-I	SEL HZ-VAD-ENTC-100-UG-C )		\$37,400.00		31%	\$25,806.00	\$0.00	\$0.00					\$0.00	VMWARE
_	HZVAE100UGC-K HZVAE10UGC	SEL HZ-VAD-ENTC-100-UG-C ) SEL HZ-VAD-ENTC-10-UG-C )		\$35,841.00 \$3.400.00		31% 31%	\$24,730.29 \$2,346.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5				\$3,400.00		31%	\$2,346.00 \$2,580.60	\$0.00 \$0.00	\$0.00	\$0.00				\$0.00	VMWARE VMWARE
5		SEL UZ VAD ENTO 10 LIC C \													
5 5 5	HZVAE10UGC-I	SEL HZ VAD ENTO 10 LIG C )													
5 5 5 5	HZVAE10UGC-I HZVAE10UGC-K	SEL HZ-VAD-ENTC-10-UG-C )		\$3,584.00	K	31%	\$2,472.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5 5 5 5 5	HZVAE10UGC-I				) K					\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		

NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG PROSUPPOR PROSUPPOR Model Sub **EMC LIST** CATEGORY NASPO VP NVP LEVEL 1 T W/MC BASIC MNT **ENH TO PS** RAND DESCRIPTION THIRD PARTY PRODUCT PARTNER SKII T PI US MNT T FNH MNT BASIC TO PS RENEWAL PRICE USD CODE **NET PRICE** PREM MNT W/MC PREM LP LP ENH LP IA-PER-T6 SEL InfoArchive 1001+2000 TB \$4,615.00 \$3,184.35 OPENTEXT \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IA-PER-T7 SEL InfoArchive 2001+5000 TB \$4,038.00 31% \$2,786.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 OPENTEXT \$2,521.26 IA-PER-TR SEL InfoArchive 5001+TB \$3,654,00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 OPENITEXT I-FLEX SEL Boomi INTEGRATION FLEX 31% \$1,437,44 \$0.00 BOOMI \$2.083.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IGL-CA-009 SEL Eveglass Isilon Probe-Basic \$1,795,00 31% \$1,238,55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA IGLS-AC-LIC SEL Superna Anycopy Cluster License \$5,127,69 31% \$3,538,11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA \$0.00 \$0.00 IGLS-CB-3YR SEL IGLS Data Protect 2 CLSTR Bundle 3y \$44,403.08 31% \$30,638.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA \$0.00 IGLS-CB-5YR SEL IGLS Data Protect 2 CLSTR Bundle 5y \$51,953.85 31% \$35,848.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA IGLS-ESUITE1-3YR \$59,627.69 31% \$41,143.11 \$0.00 SUPERNA SEL Enterprise Suite 1 Write CLSTR 3yr \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IGLS-ESUITE1-5YR SEL Enterprise Suite 1 Write CLSTR 5yr \$70,369.23 31% \$48,554.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA IGLS-ESUITE2-3YR SEL Enterprise Suite 2 Write CLSTR 3vi \$79.580.00 31% \$54 910 20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA IGLS-ESUITE2-5YR SEL Enterprise Suite 2 Write CLSTR 5vi \$96 284 62 31% \$66 436 39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA 31% SUPERNA IGLS-GC-LIC SEL Goldencopy Cluster License \$10 256 92 \$7 077 27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IGLS-NB-3YR SEL IGLS Data Protect 6 Node Bundle 3y \$36,490.77 31% \$25,178.63 \$0.00 SUPERNA \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IGLS-NB-5YR SEL IGLS Data Protect 6 Node Bundle 5y \$43,384.62 31% SUPERNA \$29,935.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IGLS-NB8-3YR SEL IGLS Data Protect 8 Node Bundle 3y \$38,318.46 31% \$26,439.74 SUPERNA \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IGLS-NB8-5YR SEL IGLS Data Protect 8 Node Bundle 5y \$45,849.23 31% \$31,635.97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA IGLS-QSB-CB-3Y SEL IGLS Quick Start Bundle 2 CLSTR 3 YR \$33,435,38 31% \$23,070,41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA IGLS-OSB-CR-5Y SEL IGLS Quick Start Bundle 2 CLSTR 5 YR \$38 872 31 31% \$26.821.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA \$0.00 IGLS-QSB-N8-3Y SFL IGLS Quick Start Bundle 8 Node 3 YR \$28.826.15 31% \$19.890.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA SEL IGLS Quick Start Bundle 8 Node 5 YR IGLS-QSB-N8-5Y \$34.530.77 31% \$23,826,23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA IGLS-SUITE-1YR SEL UPG Data Protect 1 Write Cluster 1vr \$20,415,38 31% \$14,086,61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA SEL UPG Data Protect 2 Write Cluster 1yr \$26,481,54 31% \$18.272.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA IGLS-SUITE2-1YR \$0.00 IGLS-SUITE2-3YR SEL UPG Data Protect 2 Write Cluster 3yr \$34.481.54 31% \$23,792,26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA SUPERNA IGLS-SUITE2-5YR SEL UPG Data Protect 2 Write Cluster 5vr \$42,481,54 31% \$29.312.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IGLS-SUITE-3YR SEL UPG Data Protect 1 Write Cluster 3yr \$25,615.38 31% \$17,674.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA IGLS-SUITE-5YR SEL UPG Data Protect 1 Write Cluster 5y \$30,815.38 31% \$21,262.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA SEL EYEGLASS DR MANAGER SDEdge 36TB \$0.00 ISD-ENT-NODE-LIC \$1,674.00 31% \$1,155.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA ITP-100-199AN-D 31% \$0.00 SEL Splunk ITSI Pern Lic100-199GB/dayAN \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITP-100-199AP-D SEL Splunk ITSI Perp Lic100-199GB/davAF \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 ITP-100-199EM-D SEL Splunk ITSI Perp Lic100-199GB/davEM \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-100-199US-D SEL Splunk ITSI Perp Lic100-199GB/dayUS SPLUNK \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITP-10-19AN-D SEL Splunk ITSI Perp Lic10-19GB/dayAN \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SEL Splunk ITSI Perp Lic10-19GB/dayAP ITP-10-19AP-D \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SEL Splunk ITSI Perp Lic10-19GB/dayEM ITP-10-19EM-D 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-10-19US-D SEL Splunk ITSI Perp Lic10-19GB/davUS \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITP-1K-1999AN-D SEL Splunk ITSI Perp Lic1K-1999GB/davAN \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ITP-1K-1999AP-D SEL Splunk ITSI Perp Lic1K-1999GB/davAP \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ITP-1K-1999FM-D 31% SPLUNK SEL Splunk ITSI Perp Lic1K-1999GB/davEM \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITP-1K-1999US-D SEL Splunk ITSI Perp Lic1K-1999GB/dayUS \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-200-499AN-D SEL Splunk ITSI Perp Lic200-499GB/dayAN SPLUNK \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITP-200-499AP-D SEL Splunk ITSI Perp Lic200-499GB/dayAP \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-200-499EM-D SEL Splunk ITSI Perp Lic200-499GB/dayEM \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 **SPLUNK** \$0.00 ITP-200-499US-D SEL Splunk ITSI Perp Lic200-499GB/dayUS 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-20-49AN-D SEL Splunk ITSI Perp Lic20-49GB/dayAN \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-20-49AP-D SEL Splunk ITSI Perp Lic20-49GB/dayAP \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-20-49FM-D SEL Splunk ITSI Perp Lic20-49GB/dayEM \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-20-49US-D SEL Splunk ITSI Perp Lic20-49GB/dayUS 31% \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITP2K-4999AN-D SEL Splunk ITSI Perp Lic2K-4999GB/dayAN \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-2K-4999AP-D SEL Splunk ITSI Perp Lic2K-4999GB/dayAF \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-2K-4999EM-D SEL Splunk ITSI Perp Lic2K-4999GB/dayEM 31% \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITP-2K-4999US-D SEL Splunk ITSI Perp Lic2K-4999GB/dayUS \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-500-999AN-D SEL Splunk ITSI Perp Lic500-999GB/dayAN 31% \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITP-500-999AP-D SEL Splunk ITSI Perp Lic500-999GB/davAF \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ITP-500-999EM-D SEL Splunk ITSI Pern Lic500-999GB/dayEM 31% \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITP-500-999US-D SEL Splunk ITSI Perp Lic500-999GB/dayUS \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 ITP-50-99AN-D SEL Splunk ITSI Perp Lic50-99GB/davAN \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-50-99AP-D SEL Splunk ITSI Perp Lic50-99GB/dayAP \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 ITP-50-99FM-D SEL Splunk ITSI Perp Lic50-99GB/dayEM \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-50-99US-D SEL Splunk ITSI Perp Lic50-99GB/dayUS \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-5K-9999AN-D SEL Splunk ITSI Perp Lic5K-9999GB/davAN \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ITP-5K-9999AP-D SEL Splunk ITSI Perp Lic5K-9999GB/davAP \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ITP-5K-9999FM-D SEL Splunk ITSI Perp Lic5K-9999GB/davEM \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ITP-5K-9999US-D SFL Splunk ITSI Perp Lic5K-9999GB/dayUS \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITPU-100-199AN-D SEL Splunk ITSI Perp UPG100-199GB/davAN 31% SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITPU-100-199AP-D SEL Splunk ITSI Perp UPG100-199GB/dayAF \$0.00 SPLUNK \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL Splunk ITSI Perp UPG100-199GB/dayEM 31% \$0.00 \$0.00 \$0.00 SPLUNK ITPU-100-199EM-D \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITPU-100-199US-D SEL Splunk ITSI Perp UPG100-199GB/dayUS 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 ITPU-10-19AN-D SEL Splunk ITSI Perp UPG10-19GB/dayAN \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITPU-10-19AP-D SEL Splunk ITSI Perp UPG10-19GB/dayAP \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 **SPLUNK** ITPU-10-19FM-D SEL Splunk ITSI Perp UPG10-19GB/dayEM \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITPU-10-19US-D SFL Splunk ITSI Perp UPG10-19GB/dayUS \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK 31% SEL Splunk ITSI Perp UPG1K-1999GB/dayAN ITPU-1K-1999AN-D \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITPU-1K-1999AP-F SEL Splunk ITSI Perp UPG1K-1999GB/dayAP 31% \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITPU-1K-1999EM-D SEL Splunk ITSI Perp UPG1K-1999GB/dayEM \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SEL Splunk ITSI Perp UPG1K-1999GB/dayUS 31% SPLUNK ITPU-1K-1999US-E \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITPU-200-499AN-D SEL Splunk ITSI Perp UPG200-499GB/dayAN \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITPU-200-499AP-D SEL Splunk ITSI Perp UPG200-499GB/dayAP 31% \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITPU-200-499FM-D SEL Splunk ITSI Perp UPG200-499GB/davEM \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK SEL Splunk ITSI Perp UPG200-499GB/dayUS ITPU-200-499US-D \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK

					NVP LEVEL 1		The state of the s	CE AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	ITPU-20-49AN-D	SEL Splunk ITSI Perp UPG20-49GB/dayAN		\$0.00	) К	31%	\$0.00	\$0.00	LP \$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPLUNK
5	ITPU-20-49AP-D	SEL Splunk ITSI Perp UPG20-49GB/dayAP		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
5	ITPU-20-49EM-D	SEL Splunk ITSI Perp UPG20-49GB/dayEM		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
5	ITPU-20-49US-D	SEL Splunk ITSI Perp UPG20-49GB/dayUS		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
-	ITPU2K-4999AN-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayAN		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	SPLUNK
5	ITPU-2K-4999AN-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayAP		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
5															
5	ITPU-2K-4999EM-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayEM		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
5	ITPU-2K-4999US-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayUS		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
5	ITPU-500-999AN-D	SEL Splunk ITSI Perp UPG500-999GB/dayAN		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	SPLUNK
5	ITPU-500-999AP-D	SEL Splunk ITSI Perp UPG500-999GB/dayAP		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
5	ITPU-500-999EM-D	SEL Splunk ITSI Perp UPG500-999GB/dayEM		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
5	ITPU-500-999US-D	SEL Splunk ITSI Perp UPG500-999GB/dayUS		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
5	ITPU-50-99AN-D	SEL Splunk ITSI Perp UPG50-99GB/dayAN		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-50-99AP-D	SEL Splunk ITSI Perp UPG50-99GB/dayAP		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-50-99EM-D	SEL Splunk ITSI Perp UPG50-99GB/dayEM		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-50-99US-D	SEL Splunk ITSI Perp UPG50-99GB/dayUS		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00					\$0.00	SPLUNK
5	ITPU-5K-9999AN-D	SEL Splunk ITSI Perp UPG5K-9999GB/dayAN		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	SPLUNK
5	ITPU-5K-9999AP-D	SEL Splunk ITSI Perp UPG5K-9999GB/dayAP		\$0.00	) K	31%	\$0.00		\$0.00			\$0.00		\$0.00	SPLUNK
5	ITPU-5K-9999EM-D	SEL Splunk ITSI Perp UPG5K-9999GB/dayEM		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
5	ITPU-5K-9999US-D	SEL Splunk ITSI Perp UPG5K-9999GB/dayEM SEL Splunk ITSI Perp UPG5K-9999GB/dayUS		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
_	ITTE-100-199AN			\$432.69		31%	\$298.56		\$0.00	\$0.00				\$0.00	SPLUNK SPLUNK
_		SEL Splunk ITSI Term SSup100-199GB/dayAN													
-	ITTE-100-199AN-D	SEL Splunk ITSI Term SSup100-199GB/dayAN		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
	ITTE-100-199AP	SEL Splunk ITSI Term SSup100-199GB/dayAP		\$519.23		31%	\$358.27		\$0.00	\$0.00		\$0.00		\$0.00	SPLUNK
)	ITTE-100-199AP-D	SEL Splunk ITSI Term SSup100-199GB/dayAP		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
5	ITTE-100-199EM	SEL Splunk ITSI Term SSup100-199GB/dayEM		\$398.08		31%	\$274.68		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-100-199EM-D	SEL Splunk ITSI Term SSup100-199GB/dayEM		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
	ITTE-100-199US	SEL Splunk ITSI Term SSup100-199GB/dayUS		\$346.15	5 K	31%	\$238.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
	ITTE-100-199US-D	SEL Splunk ITSI Term SSup100-199GB/dayUS		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
	ITTE-10-19AN	SEL Splunk ITSI Term SSup10-19GBAN		\$1,298.08		31%	\$895.68		\$0.00					\$0.00	SPLUNK
	ITTE-10-19AN-D	SEL Splunk ITSI Term SSup10-19GBAN		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	SPLUNK
	ITTE-10-19AP	SEL Splunk ITSI Term SSup10-19GBAP		\$1,557.69		31%	\$1,074.81		\$0.00					\$0.00	SPLUNK
	ITTE-10-19AP-D	SEL Splunk ITSI Term SSup10-19GBAP		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
	ITTE-10-19AF-D			\$1.194.23		31%			\$0.00	\$0.00				\$0.00	SPLUNK
		SEL Splunk ITSI Term SSup10-19GBEM				0170	\$824.02								
	ITTE-10-19EM-D	SEL Splunk ITSI Term SSup10-19GBEM		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
	ITTE-10-19US	SEL Splunk ITSI Term SSup10-19GBUS		\$1,038.46		31%	\$716.54		\$0.00					\$0.00	SPLUNK
	ITTE-10-19US-D	SEL Splunk ITSI Term SSup10-19GBUS		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	SPLUNK
	ITTE-1K-1999AN	SEL Splunk ITSI Term SSup1K-1999GB/dayAN		\$243.46		31%	\$167.99		\$0.00	\$0.00				\$0.00	SPLUNK
	ITTE-1K-1999AN-D	SEL Splunk ITSI Term SSup1K-1999GB/dayAN		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
	ITTE-1K-1999AP	SEL Splunk ITSI Term SSup1K-1999GB/dayAP		\$291.92	2 K	31%	\$201.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-1K-1999AP-D	SEL Splunk ITSI Term SSup1K-1999GB/dayAP		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
	ITTE-1K-1999EM	SEL Splunk ITSI Term SSup1K-1999GB/dayEM		\$223.85	5 K	31%	\$154.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
	ITTE-1K-1999EM-D	SEL Splunk ITSI Term SSup1K-1999GB/dayEM		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
	ITTE-1K-1999US	SEL Splunk ITSI Term SSup1K-1999GB/davUS		\$195.00	) K	31%	\$134.55	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPLUNK
	ITTE-1K-1999US-D	SEL Splunk ITSI Term SSup1K-1999GB/dayUS		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
	ITTE-200-499AN	SEL Splunk ITSI Term SSup200-499GB/dayAN		\$333.46		31%	\$230.09		\$0.00	\$0.00		\$0.00		\$0.00	SPLUNK
	ITTE-200-499AN-D	SEL Splunk ITSI Term SSup200-499GB/dayAN		\$0.00		31%	\$0.00	70.00	\$0.00	\$0.00			70.00	\$0.00	SPLUNK
	ITTE-200-499AP	SEL Splunk ITSI Term SSup200-499GB/dayAP		\$400.38		31%	\$276.26		\$0.00					\$0.00	SPLUNK
	ITTE-200-499AP-D			\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	SPLUNK
		SEL Splunk ITSI Term SSup200-499GB/dayAP													SPLUNK
	ITTE-200-499EM	SEL Splunk ITSI Term SSup200-499GB/dayEM		\$306.92		31%	\$211.77		\$0.00	\$0.00				\$0.00	
	ITTE-200-499EM-D	SEL Splunk ITSI Term SSup200-499GB/dayEM		\$0.00		31%	\$0.00	\$0.00	\$0.00			\$0.00		\$0.00	SPLUNK
	ITTE-200-499US	SEL Splunk ITSI Term SSup200-499GB/dayUS		\$266.54		31%	\$183.91		\$0.00		70.00	70.00	70.00	\$0.00	SPLUNK
	ITTE-200-499US-D	SEL Splunk ITSI Term SSup200-499GB/dayUS		\$0.00		31%	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	SPLUNK
	ITTE-20-49AN	SEL Splunk ITSI Term SSup20-49GBAN		\$973.85		31%	\$671.96		\$0.00	\$0.00		\$0.00		\$0.00	SPLUNK
	ITTE-20-49AN-D	SEL Splunk ITSI Term SSup20-49GBAN		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
	ITTE-20-49AP	SEL Splunk ITSI Term SSup20-49GBAP		\$1,168.85	K	31%	\$806.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
	ITTE-20-49AP-D	SEL Splunk ITSI Term SSup20-49GBAP		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
	ITTE-20-49EM	SEL Splunk ITSI Term SSup20-49GBEM		\$895.38		31%	\$617.81		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPLUNK
	ITTE-20-49EM-D	SEL Splunk ITSI Term SSup20-49GBEM		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
	ITTE-20-49US	SEL Splunk ITSI Term SSup20-49GBUS		\$778.85		31%	\$537.41		\$0.00					\$0.00	SPLUNK
	ITTE-20-49US-D	SEL Splunk ITSI Term SSup20-49GBUS		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	SPLUNK
	ITTE-20-4905-D	SEL Splunk ITSI Term SSup20-49GB0S SEL Splunk ITSI Term SSup2K-4999GB/davAN		\$234.23	S K	31%	\$161.62	\$0.00	\$0.00			\$0.00		\$0.00	SPLUNK
	ITTE-2K-4999AN-D	SEL Splunk ITSI Term SSup2K-4999GB/dayAN		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
	ITTE-2K-4999AP	SEL Splunk ITSI Term SSup2K-4999GB/dayAP		\$281.54		31%	\$194.26		\$0.00					\$0.00	SPLUNK
	ITTE-2K-4999AP-D	SEL Splunk ITSI Term SSup2K-4999GB/dayAP		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
	ITTE-2K-4999EM	SEL Splunk ITSI Term SSup2K-4999GB/dayEM		\$215.77		31%	\$148.88		\$0.00	\$0.00				\$0.00	SPLUNK
	ITTE-2K-4999EM-D	SEL Splunk ITSI Term SSup2K-4999GB/dayEM		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	SPLUNK
	ITTE-2K-4999US	SEL Splunk ITSI Term SSup2K-4999GB/dayUS		\$188.08	8 K	31%	\$129.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
	ITTE-2K-4999US-D	SEL Splunk ITSI Term SSup2K-4999GB/dayUS		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
	ITTE-500-999AN	SEL Splunk ITSI Term SSup500-999GB/davAN		\$252.69		31%	\$174.36		\$0.00	\$0.00		\$0.00		\$0.00	SPLUNK
	ITTE-500-999AN-D	SEL Splunk ITSI Term SSup500-999GB/dayAN		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
	ITTE-500-999AP	SEL Splunk ITSI Term SSup500-999GB/dayAP		\$303.46		31%	\$209.39		\$0.00					\$0.00	SPLUNK
	ITTE-500-999AP-D	SEL Splunk ITSI Term SSup500-999GB/dayAP SEL Splunk ITSI Term SSup500-999GB/dayAP		\$0.00		31%	\$0.00		\$0.00	\$0.00	70.00		\$0.00	\$0.00	SPLUNK
	ITTE-500-999AP-D	SEL Splunk ITSI Term SSup500-999GB/dayAP SEL Splunk ITSI Term SSup500-999GB/dayEM		\$0.00		31%	\$0.00 \$160.02		\$0.00					\$0.00	SPLUNK
	ITTE-500-999EM-D	SEL Splunk ITSI Term SSup500-999GB/dayEM		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
	ITTE-500-999US	SEL Splunk ITSI Term SSup500-999GB/dayUS		\$201.92		31%	\$139.32		\$0.00					\$0.00	SPLUNK
)	ITTE-500-999US-D	SEL Splunk ITSI Term SSup500-999GB/dayUS		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPLUNK
	ITTE-50-99AN	SEL Splunk ITSI Term SSup50-99GB/dayAN		\$685.38		31%	\$472.91		\$0.00					\$0.00	SPLUNK
	ITTE-50-99AN-D	SEL Splunk ITSI Term SSup50-99GB/dayAN		\$0.00		31%	\$0.00		\$0.00	\$0.00				\$0.00	SPLUNK
	ITTE-50-99AP	SEL Splunk ITSI Term SSup50-99GB/dayAP		\$822.69	K	31%	\$567.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
	ITTE-50-99AP-D	SEL Splunk ITSI Term SSup50-99GB/dayAP		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	SPLUNK

NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG PROSUPPOR PROSUPPOR Model Sub **EMC LIST** CATEGORY NASPO VP NVP LEVEL 1 T W/MC BASIC MNT **ENH TO PS** RAND DESCRIPTION THIRD PARTY PRODUCT PARTNER SKII T PI US MNT T FNH MNT BASIC TO PS RENEWAL PRICE USD CODE **NET PRICE** PREM MNT W/MC PREM LP LP ENH LP ITTE-50-99EM SEL Splunk ITSI Term SSup50-99GB/dayEM SPLUNK \$630.00 \$434.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITTE-50-99EM-D SEL Splunk ITSI Term SSup50-99GB/dayEM \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-50-00LIS SEL Splunk ITSI Term SSup50-99GB/dayUS \$548.08 31% \$378.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITTE-50-99US-D 31% \$0.00 SPLUNK SEL Splunk ITSI Term SSup50-99GB/davUS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITTE-5K-9999AN SEL Splunk ITSI Term SSup5K-9999GB/davAN \$225.00 31% \$155.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-5K-9999AN-D SEL Splunk ITSI Term SSup5K-9999GB/davAN \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 ITTE-5K-9999AP SEL Splunk ITSI Term SSup5K-9999GB/dayAP \$270.00 31% \$186.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 ITTE-5K-9999AP-D SEL Splunk ITSI Term SSup5K-9999GB/dayAP \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-5K-9999EM SEL Splunk ITSI Term SSup5K-9999GB/dayEM \$207.69 31% \$143.31 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITTF-5K-9999FM-D SEL Splunk ITSI Term SSup5K-9999GB/dayEM 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTF-5K-9999LIS SEL Splunk ITSI Term SSup5K-9999GB/dayLIS \$180.00 31% \$124.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ITTF-5K-9999LIS-D SEL Splunk ITSI Term SSup5K-9999GB/dayLIS \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK \$288.46 31% \$199.04 SPI LINK ITTG-1K-1999AN SEL Splink ITSI Term PSiin1K-1999GB/dayAN \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITTG-1K-1999AN-D SEL Splunk ITSI Term PSup1K-1999GB/dayAN 31% SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITTG-1K-1999AP SEL Splunk ITSI Term PSup1K-1999GB/dayAP \$346.15 \$238.84 SPLUNK 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITTG-1K-1999AP-D SEL Splunk ITSI Term PSup1K-1999GB/dayAP \$0.00 31% SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITTG-1K-1999EM SEL Splunk ITSI Term PSup1K-1999GB/dayEM \$265.38 31% \$183.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-1K-1999EM-D SEL Splunk ITSI Term PSup1K-1999GB/dayEM \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-1K-1999US SEL Splunk ITSI Term PSup1K-1999GB/dayUS \$230.77 31% \$159.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 ITTG-1K-1999US-D SFL Splunk ITSI Term PSup1K-1999GB/dayUS \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$186.30 ITTG-2K-4999AN SFL Splunk ITSI Term PSup2K-4999GB/davAN \$270.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-2K-4999AN-D SFL Splunk ITSI Term PSup2K-4999GB/davAN \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-2K-4999AF SEL Splunk ITSI Term PSup2K-4999GB/dayAF \$324.23 31% \$223.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 ITTG-2K-4999AP-D SEL Splunk ITSI Term PSup2K-4999GB/dayAP \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$249.23 \$171.97 ITTG-2K-4999EM SEL Splunk ITSI Term PSup2K-4999GB/davEM 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-2K-4999EM-D SEL Splunk ITSI Term PSup2K-4999GB/dayEM \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-2K-4999US SEL Splunk ITSI Term PSup2K-4999GB/dayUS \$216.92 31% \$149.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$211.77 \$0.00 ITTG-2K-4999US-D SEL Splunk ITSI Term PSup2K-4999GB/dayUS \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-500-999AN \$306.92 31% \$0.00 SPLLINK SEL Splunk ITSI Term PSup500-999GB/dayAN \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITTG-500-999AN-D SEL Splunk ITSI Term PSup500-999GB/davAN \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 ITTG-500-999AP SEL Splunk ITSI Term PSup500-999GB/davAF \$368.08 31% \$253.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-500-999AP-D SEL Splunk ITSI Term PSup500-999GB/dayAF SPLUNK \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITTG-500-999FM SEL Splunk ITSI Term PSup500-999GB/dayEM \$281.54 31% \$194.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-500-999EM-D SEL Splunk ITSI Term PSup500-999GB/dayEM \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-500-999US SEL Splunk ITSI Term PSup500-999GB/dayUS \$245.77 31% \$169.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-500-999US-D SEL Splunk ITSI Term PSup500-999GB/dayUS \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ITTG-5K-9999AN SEL Splunk ITSI Term PSup5K-9999GB/davAN \$252.69 31% \$174.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ITTG-5K-9999AN-D SEL Splunk ITSI Term PSup5K-9999GB/dayAN \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ITTG-5K-9999AF \$303.46 SPLUNK SFL Splunk ITSI Term PSup5K-9999GB/davAP 31% \$209.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITTG-5K-9999AP-D SFI. Splunk ITSI Term PSup5K-9999GB/davAP \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-5K-9999EM SEL Splunk ITSI Term PSup5K-9999GB/dayEM \$160.02 SPLUNK \$231.92 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITTG-5K-9999EM-D SEL Splunk ITSI Term PSup5K-9999GB/dayEM \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-5K-9999US SEL Splunk ITSI Term PSup5K-9999GB/dayUS \$201.92 31% \$139.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 **SPLUNK** ITTG-5K-9999US-D SEL Splunk ITSI Term PSup5K-9999GB/dayUS \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITT-PRM-1000-D SEL Splunk ITSI Term PrmSup Buck 1000 \$1,000.00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITT-PRM-100-D SFL Splunk ITSI Term PrmSup Buck 100 \$100.00 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITT-PRM-100K-D SFL Splunk ITSI Term PrmSup Buck 100k \$100,000.00 31% \$69,000,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITT-PRM-10K-D SEL Splunk ITSI Term PrmSup Buck 10K 31% \$6,900,00 \$0.00 \$0.00 \$0.00 SPLUNK \$10,000,00 \$0.00 \$0.00 \$0.00 \$0.00 ITT-PRM-1-D SEL Splunk ITSI Term PrmSup Buck 1 \$1.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITT-STD-1000-D SEL Splunk ITSI Term StdSup Buck 1000 \$1,000,00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SEL Splunk ITSI Term StdSup Buck 100 31% \$0.00 SPLUNK ITT-STD-100-D \$100.00 \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITT-STD-100K-D SEL Splunk ITSI Term StdSup Buck 100K \$100,000.00 31% \$69,000.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITT-STD-10K-D SEL Splunk ITSI Term StdSup Buck 10K \$10,000.00 31% \$6,900.00 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITT-STD-1-D SEL Splunk ITSI Term StdSup Buck 1 \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ITTU-ES-1000AN-D SEL Splunk IT TermUPG SSup Buck 1000AN \$1,000,00 31% \$690.00 \$0.00 \$0.00 \$0.00 SPI LINK \$0.00 \$0.00 \$0.00 \$0.00 ITTU-ES-1000AP-D SEL Splunk IT TermUPG SSup Buck 1000AF \$1,000.00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 ITTU-ES-1000EM-D SEL Splunk IT TermUPG SSup Buck 1000EM \$1,000,00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTU-ES-1000US-D SEL Splunk IT TermUPG SSup Buck 1000US \$1,000.00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 ITTU-FS-100AN-D SEL Splunk IT TermUPG SSup Buck 100AN \$100.00 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTU-ES-100AP-D SEL Splunk IT TermUPG SSup Buck 100AP \$100.00 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTU-ES-100EM-D SEL Splunk IT TermUPG SSup Buck 100EM \$100.00 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ITTU-ES-100US-D SEL Splunk IT TermUPG SSup Buck 100US \$100.00 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ITTU-FS-1AN-D SEL Splunk IT TermI IPG SSun Buck 1AN \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ITTU-ES-1AP-D SEL Splunk IT TermUPG SSup Buck 1AP \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTU-FS-1FM-D SEL Splunk IT TermUPG SSup Buck 1FM 31% SPLUNK \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1.00 \$0.00 ITTU-ES-1US-D SEL Splunk IT TermUPG SSup Buck 1US \$0.69 SPLUNK \$1.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,000.00 31% \$0.00 \$0.00 SPLUNK ITTU-GS-1000AN-D SEL Splunk IT TermUPG PSup Buck 1000AN \$690.00 \$0.00 \$0.00 \$0.00 ITTU-GS-1000AP-D SEL Splunk IT TermUPG PSup Buck 1000AP \$1,000.00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 ITTU-GS-1000EM-D SEL Splunk IT TermUPG PSup Buck 1000EM \$1,000.00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTU-GS-1000US-D SEL Splunk IT TermUPG PSup Buck 1000US \$1,000.00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 **SPLUNK** ITTU-GS-100AN-D SEL Splunk IT TermUPG PSup Buck 100AN \$100.00 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTU-GS-100AP-D SEL Splunk IT TermUPG PSup Buck 100AP \$100.00 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK 31% ITTU-GS-100EM-D SEL Splunk IT TermUPG PSup Buck 100EM \$100.00 \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTU-GS-100US-D SEL Splunk IT TermUPG PSup Buck 100US \$100.00 31% \$69.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITTU-GS-1AN-D SEL Splunk IT TermUPG PSup Buck 1AN \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK 31% SPLUNK ITTU-GS-1AP-D SEL Splunk IT TermUPG PSup Buck 1AP \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00

ITTU-GS-1EM-D

ITTU-GS-1US-D

ITTUS-1K-1999-FM

ITTUS-2K-4999-FM

SEL Splunk IT TermUPG PSup Buck 1EM

SEL Splunk IT TermUPG PSup Buck 1US

SEL Splunk IT TRU SSup1K-1999GB/davEM

SEL Splunk IT TRU SSup2K-4999GB/davEM

\$0.69

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\$1.00

\$178.85

\$173.08

					NVP LEVEL 1		NVP MAINTENANG	E AND WARRANTY	DDOCUDDOD			WTYLIDO			
AND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	PROSUPPOR T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTS
5	ITTUS-500-999-EM	SEL Splunk IT TRU SSup500-999GB/dayEM		\$185.77		31%	\$128.18		\$0.00				\$0.00	\$0.00	SPLUNK
5	ITTUS-5K-9999-EM	SEL Splunk IT TRU SSup5K-9999GB/dayEM		\$166.15		31%	\$114.64	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPLUNK
5	LIC-RG-AGT-1Y	SEL RG 1Y SUBSCRIPTION 1 RG SYSTEM AGT		\$23.08		31%	\$15.93		\$0.00				\$0.00	\$0.00	RG SYSTEMS
5	LIC-RG-AGT-3Y	SEL RG 3Y SUBSCRIPTION 1 RG SYSTEM AGT		\$46.15		31%	\$31.84	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	RG SYSTEMS
	LIC-RG-ORCH-1Y	SEL RG SW SUB. PER TB-BACK END VOLUME 1Y		\$392.31	K	31%	\$270.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
	LIC-RG-ORCH-3Y	SEL RG SW SUB. PER TB-BACK END VOLUME 3Y		\$753.85	K	31%	\$520.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
	LIC-RGSTACK10	SEL RG STACK10 SW FOR PRIV. CLOUD		\$184,615.38	K	31%	\$127,384.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
	LIC-RGSTACK5	SEL RG STACK5 SW FOR PRIV. CLOUD		\$138,461.54	K	31%	\$95,538.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
	LIC-RGSTACK50	SEL RG STACK50 SW FOR PRIV. CLOUD		\$295,384.62	. K	31%	\$203,815.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
	LIFTCD4PESITET1	SEL CD4PE Site-Tier 1-Lift 0 ? 4,999		\$5,760.00		31%	\$3,974.40	\$0.00	\$0.00				\$0.00	\$0.00	PUPPET LABS
	LIFTCD4PESITET10	SEL CD4PE Site-Tier 10-Lift 120k-139.999		\$46,081.54		31%	\$31,796.26	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	PUPPET LABS
	LIFTCD4PESITET2	SEL CD4PE Site-Tier 2-Lift 5k - 9.999		\$7,680.00		31%	\$5,299.20	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	PUPPET LABS
	LIFTCD4PESITET3	SEL CD4PE Site-Tier 3-Lift 10k ?14,999		\$9,600.00	K	31%	\$6,624.00		\$0.00				\$0.00	\$0.00	PUPPET LABS
	LIFTCD4PESITET4	SEL CD4PE Site-Tier 4-Lift 15k ? 24,999		\$11,521.54		31%	\$7,949.86	\$0.00	\$0.00				\$0.00	\$0.00	PUPPET LABS
	LIFTCD4PESITET5	SEL CD4PE Site-Tier 5-Lift 25k ? 49,999		\$17,280.00		31%	\$11,923.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
	LIFTCD4PESITET6	SEL CD4PE Site-Tier 6-Lift 50k - 74.999		\$23,040.00		31%	\$15.897.60	\$0.00	\$0.00				\$0.00	\$0.00	PUPPET LABS
	LIFTCD4PESITET7	SEL CD4PE Site-Tier 7-Lift 60k ? 79,999		\$28,801.54		31%	\$19,873.06	\$0.00	\$0.00				\$0.00	\$0.00	PUPPET LABS
	LIFTCD4PESITET8	SEL CD4PE Site-Tier 8-Lift 80k - 99.999		\$34,561.54		31%	\$23.847.46		\$0.00				\$0.00	\$0.00	PUPPET LABS
	LIFTCD4PESITET9	SEL CD4PE Site-Tier 9-Lift 100k - 99,999		\$40,321.54		31%	\$27,821.86	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	PUPPET LABS
	LM-SFP-DAC-10M	SEL KEMP 10M SEP+ Direct Attached Copper		\$0.00		31%	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	KEMP
	LM-SFP-DAC-10M	SEL KEMP 10M SFP+ Direct Attached Copper SEL KEMP 1M SFP+ Direct Attached Copper		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	KEMP
	LM-SFP-DAC-1M	SEL KEMP 1M SFP+ Direct Attached Copper SEL KEMP 3M SFP+ Direct Attached Copper		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	KEMP
	LM-SFP-DAC-3M LM-SFP-DAC-5M	SEL KEMP 3M SFP+ Direct Attached Copper SEL KEMP 5M SFP+ Direct Attached Copper		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	KEMP
	LM-SFP-DAC-5M LM-SFP-SR	SEL KEMP 5M SFP+ Direct Attached Copper SEL KEMP SFP+ SR Transceiver 850NM/300M				31%	\$0.00		\$0.00				\$0.00	\$0.00	KEMP
				\$0.00											
	LMX15-HA-EMC3Y	SEL KEMP LoadMaster X15 EMC HA 3Y Bundle		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	KEMP
	LMX15-HA-EMC5Y	SEL KEMP LoadMaster X15 EMC HA 5Y Bundle		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	KEMP
	LMX25-HA-EMC3Y	SEL KEMP LoadMaster X25 EMC HA 3Y Bundle		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	KEMP
	LMX25-HA-EMC5Y	SEL KEMP LoadMaster X25 EMC HA 5Y Bundle		\$0.00		31%	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	KEMP
	LMX40-HA-EMC3Y	SEL KEMP LoadMaster X40 EMC HA 3Y Bundle		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	KEMP
	LMX40-HA-EMC5Y	SEL KEMP LoadMaster X40 EMC HA 5Y Bundle		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	KEMP
	M_MOL1YR	SEL BOOMI Molecule		\$1,300.00		31%	\$897.00		\$0.00				\$0.00	\$0.00	BOOMI
	M QUEUING	SEL BOOMI Message Queuing		\$650.00	K	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
	M16-2136-C0000C1	SEL-16ch. exp port,D921-936,OSC,IL=6.6dB		\$19,550.77		31%	\$13,490.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
	M16-2136-D0030C1	SEL-16ch. exp port,D921-D936,OSC,Rx EDF		\$30,715.38	K	31%	\$21,193.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
	M16-2136-D003AC1	SEL-D921-D936,OSC,Rx EDFA,Rx DC 40km		\$35,043.08	K	31%	\$24,179.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
	M16-2136-D1A3TC1	SEL-D921-D936,Tx ED,Tx D40,Rx ED,Rx TD		\$52,076.92	. K	31%	\$35,933.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
	M-3809-921928-M	SEL-8 ch. M/Demux,D921-D928,IL=4.8dB		\$2,815.38	K	31%	\$1,942.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
	M-3809-929936-M	SEL-8 ch. M/Demux.D929-D936.IL=4.8dB		\$2,815,38	K	31%	\$1,942,61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
	M-3840-LL	SEL-40 ch. M/Demux,D921-D960, IL=7.5dB		\$10,446.15	K	31%	\$7,207.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
	M-410	SEL-DC power supply, M-series		\$1,215,38		31%	\$838.61	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SMARTOPTICS
	M-420	SEL-AC power supply, M-series		\$1,061.54	K	31%	\$732.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
	M5100C	SEL MG5-100-C )		\$15,000.00		31%	\$10,350.00		\$0.00				\$0.00	\$0.00	VMWARE
	M5100C-I	SEL MG5-100-C )		\$16,500.00		31%	\$11,385.00		\$0.00				\$0.00	\$0.00	VMWARE
	M5100C-K	SEL MG5-100-C )		\$15,819.00		31%	\$10.915.11	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
	M510C-I	SEL MG5-10-C)		\$1,650.00		31%	\$1,138.50		\$0.00				\$0.00	\$0.00	VMWARE
	M510C-K	SEL MG5-10-C )		\$1.582.00		31%	\$1.091.58		\$0.00				\$0.00	\$0.00	VMWARE
	M-ADJ-19	SEL-Smartoptics 19 AdjKit-2 8ch modul		\$150.77		31%	\$104.03		\$0.00				\$0.00	\$0.00	SMARTOPTICS
	MDMBASECPQ	SEL Boomi HUB EDITION (BASE TIER)		\$6,000.00		31%	\$4,140.00		\$0.00				\$0.00	\$0.00	BOOMI
	MDMENTERPRISE	SEL Boomi HUB EDITION (ENTERPRISE TIER)		\$18,000.00		31%	\$12,420.00		\$0.00				\$0.00	\$0.00	BOOMI
	MDMTIER1	SEL Boomi HUB (Tier 1 <10K Golden Rec)		\$520.00		31%	\$358.80		\$0.00				\$0.00	\$0.00	BOOMI
	MDMTIER2	SEL Boomi HUB (Tier 2 <50K Golden Rec)		\$1,750.00		31%	\$1,207.50		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	BOOMI
	MDMTIER3	SEL Boomi HUB Tier 3 <100K Golden Rec)		\$3,000.00		31%	\$2,070.00		\$0.00				\$0.00	\$0.00	BOOMI
	MNT-IAPER-T6	SEL OT Enhanced Maint 1001-2kTB IAPER-T6		\$1,062.00		31%	\$732.78		\$0.00				\$0.00	\$0.00	OPENTEXT
	MNT-IAPER-T7	SEL OT Enhanced Maint 1001-2kTB IAPER-16 SEL OT Enhanced Maint 2001-5kTB IAPER-17		\$1,062.00		31%	\$641.01	\$0.00	\$0.00				\$0.00	\$0.00	OPENTEXT
	MNT-IAPER-T8	SEL OT Enhanced Maint 5001+TB IAPER-17 SEL OT Enhanced Maint 5001+TB IAPER-18		\$840.00		31%	\$579.60		\$0.00				\$0.00	\$0.00	OPENTEXT
	M-PS1-SW-TLA-026	ProSupport One 4HR/MC SW Support-Clink		\$299.827.00		31%	\$206.880.63		\$0.00				\$0.00	\$0.00	NA NA
	M-PSM-SW-TLA-026	PROSUPPORT 4HR/MC SW SUPPORT CL		\$299,827.00		31%	\$206,880.63		\$0.00				\$0.00	\$0.00	NA NA
	M-PSP-SW-TLA-026	PROSUPPORT 4HR/MC SW SUPPORT CLINK		\$299,827.00		31%	\$206,880.63		\$0.00				\$0.00	\$0.00	NA NA
	NEWCD4PESITET1 NEWCD4PESITET10	SEL CD4PE Site-Tier 1-New 0 ? 4,999 SEL CD4PE Site-Tier10-New 120k - 139.999		\$34,561.54 \$276.489.23		31% 31%	\$23,847.46 \$190.777.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00	\$0.00 \$0.00	PUPPET LABS PUPPET LABS
	NEWCD4PESITET2	SEL CD4PE Site-Tier 2-New 5k - 9,999		\$46,081.54		31%	\$31,796.26	\$0.00	\$0.00				\$0.00	\$0.00	PUPPET LABS
	NEWCD4PESITET3	SEL CD4PE Site-Tier 3-New 10k ?14,999		\$57,601.54		31%	\$39,745.06		\$0.00				\$0.00	\$0.00	PUPPET LABS
	NEWCD4PESITET4	SEL CD4PE Site-Tier 4-New 15k ? 24,999		\$69,123.08		31%	\$47,694.93		\$0.00				\$0.00	\$0.00	PUPPET LABS
	NEWCD4PESITETS	SEL CD4PE Site-Tier 5-New 25k ? 49,999		\$103,683.08		31%	\$71,541.33		\$0.00				\$0.00	\$0.00	PUPPET LABS
	NEWCD4PESITET6	SEL CD4PE Site-Tier 6-New 50k - 74,999		\$138,244.62		31%	\$95,388.79		\$0.00				\$0.00	\$0.00	PUPPET LABS
	NEWCD4PESITET7	SEL CD4PE Site-Tier 7-New 60k ? 79,999		\$172,806.15		31%	\$119,236.24	\$0.00	\$0.00				\$0.00	\$0.00	PUPPET LABS
	NEWCD4PESITET8	SEL CD4PE Site-Tier 8-New 80k - 99,999		\$207,367.69		31%	\$143,083.71	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	PUPPET LABS
	NEWCD4PESITET9	SEL CD4PE Site-Tier 9-New 100k - 119,999		\$241,929.23		31%	\$166,931.17	\$0.00	\$0.00				\$0.00	\$0.00	PUPPET LABS
	NXALBADCT1YC	SEL NX-ALB-AD-CT-1Y-C)		\$20,000.00		31%	\$13,800.00		\$0.00				\$0.00	\$0.00	VMWARE
	NXALBADCT1YC-I	SEL NX-ALB-AD-CT-1Y-C)		\$23,400.00		31%	\$16,146.00		\$0.00				\$0.00	\$0.00	VMWARE
	NXALBADCT1YC-K	SEL NX-ALB-AD-CT-1Y-C)		\$23,559.61		31%	\$16,256.13		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	NXALBC	SEL NX-ALB-C )		\$4,248.00		31%	\$2,931.12		\$0.00				\$0.00	\$0.00	VMWARE
	NXALBC-I	SEL NX-ALB-C )		\$4,970.16		31%	\$3,429.41	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
	NXALBC-K	SEL NX-ALB-C )		\$5,006.90	K	31%	\$3,454.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	NXALBSCC	SEL NX-ALB-SC-C )		\$16,995.00		31%	\$11,726.55		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	NXALBSCC-I	SEL NX-ALB-SC-C )		\$19,884.15		31%	\$13,720.06		\$0.00				\$0.00	\$0.00	VMWARE
	NXALBSCC-K	SEL NX-ALB-SC-C)		\$20,035.24		31%	\$13,824.32		\$0.00				\$0.00	\$0.00	VMWARE
	NXDCADEPLC100UGF	SEL: NX-DC-ADEPLC-100-UG-F		\$7,260.00		31%	\$5,009.40		\$0.00				\$0.00	\$0.00	CARAHSOFT
	NXDCADEPLC10UGF	SEL: NX-DC-ADEPLC-10-UG-F		\$726.00		31%	\$500.94	\$0.00	\$0.00				\$0.00	\$0.00	CARAHSOFT
	NX-DC-ADEPL-UG-F	SEL: NX-DC-ADEPL-UG-F		\$3,630.00		31%	\$2,504.70	ψ0.00	\$0.00		Ψ0.00	Ψ0.00	\$0.00	\$0.00	CARAHSOFT

				NVP LEVEL 1		NVP MAINTENANC	E AND WARRANTY				WTVUDO			
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	PROSUPPOR T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	NX-DC-ADVC-100-F	SEL: NX-DC-ADVC-100-F	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NX-DC-ADVC-10-F	SEL: NX-DC-ADVC-10-F	\$1,210.00		31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NX-DC-ADV-F	SEL: NX-DC-ADV-F	\$6,044.50		31%	\$4,170.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NX-DC-AK-F	SEL: NX-DC-AK-F	\$26,394.50		31%	\$18,212.21	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	CARAHSOFT
5	NXDCENEPLC100UGF	SEL: NX-DC-ENEPLC-100-UG-F	\$2,849.00	K	31%	\$1,965.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCENEPLC10UGF	SEL: NX-DC-ENEPLC-10-UG-F	\$284.90	K	31%	\$196.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NX-DC-ENEPL-UG-F	SEL: NX-DC-ENEPL-UG-F	\$1,424.50	K	31%	\$982.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NX-DC-EPA100-F	SEL: NX-DC-EPA100-F	\$2,090.00		31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NX-DC-EPA10-F	SEL: NX-DC-EPA10-F	\$209.00	K	31%	\$144.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCEPL25TLE	SEL: NX-DC-EPI -25-TI -E	\$15,950.00		31%	\$11.005.50	\$0.00	\$0.00				\$0.00	\$0.00	CARAHSOFT
5	NX-DC-EPL-AD-F	SEL: NX-DC-EPL-AD-F	\$1,045.00	K	31%	\$721.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NX-DC-EPLC-100-F	SEL: NX-DC-EPLC-100-F	\$18,700.00		31%	\$12,903.00	\$0.00	\$0.00				\$0.00	\$0.00	CARAHSOFT
5	NX-DC-EPLC-10-F	SEL: NX-DC-EPLC-10-F	\$1,870.00		31%	\$1,290.30	\$0.00	\$0.00				\$0.00	\$0.00	CARAHSOFT
5	NX-DC-EPL-F	SEL: NX-DC-EPL-F	\$9,344.50		31%	\$6,447.71	\$0.00	\$0.00				\$0.00	\$0.00	CARAHSOFT
5	NXDCP50PTLSSF	SEL: NX-DCP50-P-TLSS-F	\$5,940.00		31%	\$4,098.60	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	CARAHSOFT
5	NX-DC-PFADV-UG-F	SEL: NX-DC-PFADV-UG-F	\$1,815.00		31%	\$1,252.35	\$0.00	\$0.00				\$0.00	\$0.00	CARAHSOFT
5	NX-DC-PFEPL-UG-F	SEL: NX-DC-PFEPL-UG-F	\$5,445.00		31%	\$3.757.05	\$0.00	\$0.00				\$0.00	\$0.00	CARAHSOFT
5	NX-DC-PF-F	SEL: NX-DC-PF-F	\$4,394.50		31%	\$3,032.21	\$0.00	\$0.00				\$0.00	\$0.00	CARAHSOFT
5	NX-DCRB-25VM-F	SEL: NX-DCRB-25VM-F	\$16,775.00		31%	\$11.574.75	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NX-DCRB-25VW-F	SEL: NX-DCRB-23VM-F SEL: NX-DC-STADV-UG-F	\$4,235.00		31%	\$2,922.15	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NX-DC-STADV-UG-F	SEL: NX-DC-STADV-0G-F	\$2,194.50		31%	\$1,514.21	\$0.00	\$0.00				\$0.00	\$0.00	CARAHSOFT
5	NX-DC-STDPF-UG-F	SEL: NX-DC-STD-F SEL: NX-DC-STDPF-UG-F	\$2,194.50		31%	\$1,669.80	\$0.00	\$0.00				\$0.00	\$0.00	CARAHSOFT
5	NX-DC-STDPF-UG-F	SEL: NX-DC-STDPF-UG-F SEL: NX-DC-STEPL-UG-F	\$7,865.00		31%	\$1,009.80	\$0.00	\$0.00				\$0.00	\$0.00	CARAHSOFT
5	OSPA1W	SEL Open Source Puppet Assessment 1-week	\$11,758.82		31%	\$8,113.59	\$0.00	\$0.00	+			\$0.00	\$0.00	PUPPET LABS
5	PC15USA	PWRCORD RPS4 + SI-ACPWR USA NEMA 5-20P P	\$11,758.82		31%	\$8,113.59	\$0.00	\$0.00					\$0.00	BROCADE ETHERNET
5	PC15USA PCUSA2	SEL-PWR CRD,USA,NEMA5-15/C13, 13A, 125V	\$33.00		31%	\$22.77	\$0.00	\$0.00				\$0.00 \$0.00	\$0.00	BROCADE ETHERNET
5	PCUSA2 PCUSA-3M	SEL-PWR CRD,USA,NEMA5-15/C13, 13A, 125V SEL Pwrcrd-RPS2/3/5/9 USA-NEMA5-15P Plug	\$11.00		31%	\$0.00 \$7.59	\$0.00	\$0.00				\$0.00	\$0.00	BROCADE ETHERNET
5			4			4		+					70.00	
5	PCUSA-C19C20 PCUSA-NEMA620	PWR CORD IEC 60320-C19 TO IEC 60320-C20 PWR CORD FOR 2500220V SX-ACPWR-2500-POF	\$72.00 \$76.00		31% 31%	\$49.68 \$52.44	\$0.00 \$0.00	\$0.00 \$0.00				\$0.00 \$0.00	\$0.00 \$0.00	BROCADE ETHERNET BROCADE ETHERNET
ວ -														
5	PE199SSTD	SEL Puppet Ent 1-99 nodes Stnd Sub	\$215.38		31%	\$148.61	\$0.00	\$0.00				\$0.00	\$0.00	PUPPET LABS
5	PE50000PL	SEL PupEnt PE 50,000+ Perp Lic Only	\$244.62		31%	\$168.79	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	PUPPET LABS
5	PE50000PPRMS	SEL PE 50,000+ Prp Prm Supp	\$84.62		31%	\$58.39	\$0.00	\$0.00				\$0.00	\$0.00	PUPPET LABS
5	PE50000SPRM	SEL Puppet Ent 50K+ nodes Prem Sub	\$133.85		31%	\$92.36	\$0.00	\$0.00				\$0.00	\$0.00	PUPPET LABS
5	PE50000SSTD	SEL Puppet Ent 50K+ nodes Stnd Sub	\$110.77		31%	\$76.43	\$0.00	\$0.00				\$0.00	\$0.00	PUPPET LABS
5	PE-OS	SEL Production Environment Add-on OS	\$11,700.00		31%	\$8,073.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VARONIS
5	PKSENS1003TLC	SEL PKS-ENS-100C-3P-TLSS-C )	\$150,000.00		31%	\$103,500.00	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	PKSENS1003TLC-I	SEL PKS-ENS-100C-3P-TLSS-C )	\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS1003TLC-K	SEL PKS-ENS-100C-3P-TLSS-C )	\$178,133.62		31%	\$122,912.20	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	PKSENS100P3TC	SEL PKS-ENS-100P-3P-TLSS-C )	\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100P3TC-I	SEL PKS-ENS-100P-3P-TLSS-C )	\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100P3TC-K	SEL PKS-ENS-100P-3P-TLSS-C )	\$178,133.62	. K	31%	\$122,912.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100PPTC	SEL PKS-ENS-100P-P-TLSS-C )	\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100PPTC-I	SEL PKS-ENS-100P-P-TLSS-C )	\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100PPTC-K	SEL PKS-ENS-100P-P-TLSS-C )	\$59,339.56	K	31%	\$40,944.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100PTLC	SEL PKS-ENS-100C-P-TLSS-C )	\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100PTLC-I	SEL PKS-ENS-100C-P-TLSS-C )	\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100PTLC-K	SEL PKS-ENS-100C-P-TLSS-C )	\$59,339.56		31%	\$40,944.30	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100C3TLC	SEL PKS-ES-100C-3-TL-C )	\$150,000.00		31%	\$103,500.00	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	PKSES100C3TLC-I	SEL PKS-ES-100C-3-TL-C)	\$175,500.00	K	31%	\$121,095.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100C3TLC-K	SEL PKS-ES-100C-3-TL-C)	\$176,601.29		31%	\$121,854.89	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100CPTLC	SEL PKS-ES-100C-P-TL-C )	\$50,000.00		31%	\$34,500.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100CPTLC-I	SEL PKS-ES-100C-P-TL-C )	\$58,500.00		31%	\$40.365.00	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	PKSES100CPTLC-K	SEL PKS-ES-100C-P-TL-C )	\$58,879.87		31%	\$40,627.11	\$0.00	\$0.00	\$0.00	+	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100P3TLC	SEL PKS-ES-100P-3-TL-C )	\$150,000.00		31%	\$103,500.00	\$0.00	\$0.00		\$0.00		\$0.00	\$0.00	VMWARE
5	PKSES100P3TLC-I	SEL PKS-ES-100P-3-TL-C )	\$175,500.00		31%	\$121,095.00	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	PKSES100P3TLC-K	SEL PKS-ES-100P-3-TL-C )	\$176,601.29		31%	\$121,854.89	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	PKSES100PPTLC	SEL PKS-ES-100P-P-TL-C )	\$50,000.00		31%	\$34,500.00	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	PKSES100PPTLC-I	SEL PKS-ES-100P-P-TL-C )	\$58,500.00		31%	\$40,365.00	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	PKSES100PPTLC-K	SEL PKS-ES-100P-P-TL-C )	\$58,879.87		31%	\$40,627.11	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	PKSESC3S500AC	SEL PKS-ESC-3SUB-500AD-C )	\$337.500.00		31%	\$232,875.00	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
;	PKSESC3S500AC-I	SEL PKS-ESC-3SUB-500AD-C )	\$337,500.00		31%	\$232,875.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	PKSESC3S500AC-K	SEL PKS-ESC-3SUB-500AD-C )	\$401,087.96		31%	\$276,750.69	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
	PKSESC3SU8ADC	SEL PKS-ESC-3SUB-8AD-C )	\$5,400.00		31%	\$3,726.00	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
	PKSESC3SU8ADC-I	SEL PKS-ESC-3SUB-8AD-C ) SEL PKS-ESC-3SUB-8AD-C )	\$5,400.00		31%	\$3,726.00	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
	PKSESC3SU8ADC-I	SEL PKS-ESC-3SUB-8AD-C )	\$6,408.98		31%	\$4,422.20	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	PKSESCS500ADC-K	SEL PKS-ESC-SUB-500AD-C )	\$112,500.00		31%	\$77,625.00	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
	PKSESCS500ADC-I	SEL PKS-ESC-SUB-500AD-C )	\$112,500.00		31%	\$77,625.00	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
	PKSESCS500ADC-K	SEL PKS-ESC-SUB-500AD-C ) SEL PKS-ESC-SUB-500AD-C )	\$112,500.00		31%	\$92,250.23	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
	PKSESCSSUBBADC-K	SEL PKS-ESC-SUB-500AD-C ) SEL PKS-ESC-SUB-8AD-C )	\$1.800.00		31%	\$92,250.23	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	PKSESCSUB8ADC-I	SEL PKS-ESC-SUB-8AD-C ) SEL PKS-ESC-SUB-8AD-C )	\$1,800.00		31%	\$1,242.00 \$1,242.00	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
														VMWARE
-	PKSESCSUB8ADC-K	SEL PKS-ESC-SUB-8AD-C )	\$2,133.77		31%	\$1,472.30	\$0.00	\$0.00				\$0.00	\$0.00	VIII VI II II I
	PROSERV-1DAY	SEL Faction Pro Serv - 1 Day - Any - NA	\$2,727.27		31%	\$1,881.82	\$0.00	\$0.00				\$0.00	\$0.00	FACTION
-	PVCC25B2PTLSC	SEL PV-CC25-B-2P-TLSS-C )	\$257,140.00		31%	\$177,426.60	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
	PVCC25B2PTLSC-I	SEL PV-CC25-B-2P-TLSS-C )	\$257,140.00		31%	\$177,426.60	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
2	PVCC25B2PTLSC-K	SEL PV-CC25-B-2P-TLSS-C )	\$305,317.19		31%	\$210,668.86	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
)	PVCC25B3PTLSC	SEL PV-CC25-B-3P-TLSS-C )	\$385,710.00		31%	\$266,139.90	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	PVCC25B3PTLSC-I	SEL PV-CC25-B-3P-TLSS-C )	\$385,710.00		31%	\$266,139.90	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	PVCC25B3PTLSC-K	SEL PV-CC25-B-3P-TLSS-C )	\$457,784.25		31%	\$315,871.13	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	PVCC25BPTLSSC	SEL PV-CC25-B-P-TLSS-C )	\$128,570.00		31%	\$88,713.30	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
	PVCC25BPTLSSC-I	SEL PV-CC25-B-P-TLSS-C )	\$128,570.00	K	31%	\$88,713.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENAN	CE AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	PVCC25BPTLSSC-K	SEL PV-CC25-B-P-TLSS-C )		\$152,850.14	К	31%	\$105,466.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC5B2PTLSSC	SEL PV-CC5-B-2P-TLSS-C )		\$51,428.00	K	31%	\$35,485.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC5B2PTLSSC-I	SEL PV-CC5-B-2P-TLSS-C )		\$51,428.00		31%	\$35,485.32		\$0.00					\$0.00	VMWARE
5	PVCC5B2PTLSSC-K	SEL PV-CC5-B-2P-TLSS-C)		\$61,101.75		31%	\$42,160.21		\$0.00					\$0.00	VMWARE
5	PVCC5B3PTLSSC	SEL PV-CC5-B-3P-TLSS-C)		\$77,142.00		31%	\$53,227.98		\$0.00	\$0.00		\$0.00		\$0.00	VMWARE
5	PVCC5B3PTLSSC-I	SEL PV-CC5-B-3P-TLSS-C )		\$77,142.00		31%	\$53,227.98		\$0.00					\$0.00	VMWARE
5	PVCC5B3PTLSSC-K	SEL PV-CC5-B-3P-TLSS-C )		\$91,556.85		31%	\$63,174.23		\$0.00					\$0.00	VMWARE
5	PVCC5BPTLSSC	SEL PV-CC5-B-P-TLSS-C )		\$25,714.00		31%	\$17,742.66		\$0.00					\$0.00	VMWARE
5	PVCC5BPTLSSC-I	SEL PV-CC5-B-P-TLSS-C )		\$25,714.00		31%	\$17,742.66		\$0.00			\$0.00		\$0.00	VMWARE
5	PVCC5BPTLSSC-K	SEL PV-CC5-B-P-TLSS-C )		\$30,531.72	K	31%	\$21,066.89		\$0.00	\$0.00				\$0.00	VMWARE
5	PVCFERS2PTLSC	SEL PV-CFERS-2P-TLSS-C )		\$314,280.00	K	31%	\$216,853.20		\$0.00				\$0.00	\$0.00	VMWARE
5	PVCFERS2PTLSC-I	SEL PV-CFERS-2P-TLSS-C )		\$314,280.00	K	31%	\$216,853.20		\$0.00					\$0.00	VMWARE
5	PVCFERS2PTLSC-K	SEL PV-CFERS-2P-TLSS-C )		\$373,505.98	K	31%	\$257,719.13		\$0.00					\$0.00	VMWARE
5	PVCFERS3PTLSC	SEL PV-CFERS-3P-TLSS-C )		\$471,420.00		31%	\$325,279.80		\$0.00					\$0.00	VMWARE
5	PVCFERS3PTLSC-I PVCFERS3PTLSC-K	SEL PV-CFERS-3P-TLSS-C ) SEL PV-CFERS-3P-TLSS-C )		\$471,420.00 \$559,684.34		31% 31%	\$325,279.80 \$386,182.19		\$0.00 \$0.00					\$0.00 \$0.00	VMWARE VMWARE
5	PVCFERS3PTLSC-K PVCFERSPTLSSC	SEL PV-CFERS-3P-TLSS-C ) SEL PV-CFERS-P-TLSS-C )		\$559,684.34 \$157.140.00	K	31%	\$386,182.19		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	PVCFERSPTLSSC-I	SEL PV-CFERS-P-TLSS-C )		\$157,140.00	K	31%	\$108,426.60		\$0.00					\$0.00	VMWARE
5															VMWARE
5	PVCFERSPTLSSC-K PVCFFD2B2PTLC	SEL PV-CFERS-P-TLSS-C ) SEL PV-CFFD2-B-2P-TLSS-C )		\$186,561.45 \$62,218.00		31% 31%	\$128,727.40 \$42,930.42		\$0.00 \$0.00					\$0.00 \$0.00	VMWARE
5	PVCFFD2B2PTLC-I	SEL PV-CFFD2-B-2P-TLSS-C )		\$62,218.00	K	31%	\$42,930.42	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	PVCFFD2B2PTLC-I PVCFFD2B2PTLC-K	SEL PV-CFFD2-B-2P-TLSS-C ) SEL PV-CFFD2-B-2P-TLSS-C )		\$73,896.72	K	31%	\$50,988.74		\$0.00					\$0.00	VMWARE
5	PVCFFD2B2PTLC-K	SEL PV-CFFD2-B-3P-TLSS-C )		\$93,327.00	K	31%	\$64.395.63		\$0.00				\$0.00	\$0.00	VMWARE
5	PVCFFD2B3PTLC-I	SEL PV-CFFD2-B-3P-TLSS-C )		\$93,327.00	K	31%	\$64,395.63		\$0.00					\$0.00	VMWARE
5	PVCFFD2B3PTLC-K	SEL PV-CFFD2-B-3P-TLSS-C )		\$110.711.00	K	31%	\$76.390.59	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	PVCFFD2B3FTLC-K PVCFFD2BPTLSC	SEL PV-CFFD2-B-P-TLSS-C )		\$31,109.00	K	31%	\$21,465.21		\$0.00		\$0.00	\$0.00		\$0.00	VMWARE
5	PVCFFD2BPTLSC-I	SEL PV-CFFD2-B-P-TLSS-C )		\$31,109.00	K	31%	\$21,465.21	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	PVCFFD2BPTLSC-K	SEL PV-CFFD2-B-P-TLSS-C )		\$36,967.51	K	31%	\$25,507.58		\$0.00				\$0.00	\$0.00	VMWARE
5	PVCFFDN2PTLSC	SEL PV-CFFDN-2P-TLSS-C )		\$56,562.00	K	31%	\$39.027.78		\$0.00				\$0.00	\$0.00	VMWARE
5	PVCFFDN2PTLSC-I	SEL PV-CFFDN-2P-TLSS-C )		\$56,562.00	K	31%	\$39,027.78		\$0.00					\$0.00	VMWARE
5	PVCFFDN2PTLSC-K	SEL PV-CFFDN-2P-TLSS-C )		\$67,154.46		31%	\$46.336.58		\$0.00				\$0.00	\$0.00	VMWARE
5	PVCFFDN3PTLSC	SEL PV-CFFDN-3P-TLSS-C )		\$84,843.00		31%	\$58,541.67		\$0.00					\$0.00	VMWARE
5	PVCFFDN3PTLSC-I	SEL PV-CFFDN-3P-TLSS-C )		\$84.843.00	K	31%	\$58.541.67	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	PVCFFDN3PTLSC-K	SEL PV-CFFDN-3P-TLSS-C )		\$100,750.84	K	31%	\$69,518.08		\$0.00					\$0.00	VMWARE
5	PVCFFDNPTLSSC	SEL PV-CFFDN-P-TLSS-C )		\$28,281.00	K	31%	\$19,513.89		\$0.00			\$0.00		\$0.00	VMWARE
5	PVCFFDNPTLSSC-I	SEL PV-CFFDN-P-TLSS-C )		\$28,281.00	K	31%	\$19,513.89		\$0.00			\$0.00		\$0.00	VMWARE
5	PVCFFDNPTLSSC-K	SEL PV-CFFDN-P-TLSS-C )		\$33,596,38	K	31%	\$23,181.50		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	PVENTSAAS1TLC	SEL PV-ENTSAAS1-TLSS-C )		\$300.00	K	31%	\$207.00		\$0.00					\$0.00	VMWARE
5	PVENTSAASTTLC-I	SEL PV-ENTSAAS1-TLSS-C )		\$300.00	K	31%	\$207.00		\$0.00				\$0.00	\$0.00	VMWARE
5	PVENTSAAS1TLC-K	SEL PV-ENTSAAS1-TLSS-C )		\$355.88	K	31%	\$245.56		\$0.00					\$0.00	VMWARE
5	PVENTSAAS2TLC	SEL PV-ENTSAAS2-TLSS-C )		\$600.00		31%	\$414.00		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	PVENTSAAS2TLC-I	SEL PV-ENTSAAS2-TLSS-C )		\$600.00		31%	\$414.00		\$0.00					\$0.00	VMWARE
5	PVENTSAAS2TLC-K	SEL PV-ENTSAAS2-TLSS-C )		\$712.15		31%	\$491.38		\$0.00				\$0.00	\$0.00	VMWARE
5	PVENTSAAS3TLC	SEL PV-ENTSAAS3-TLSS-C )		\$900.00		31%	\$621.00		\$0.00					\$0.00	VMWARE
5	PVENTSAAS3TLC-I	SEL PV-ENTSAAS3-TLSS-C )		\$900.00		31%	\$621.00		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	PVENTSAAS3TLC-K	SEL PV-ENTSAAS3-TLSS-C )		\$1,068.80		31%	\$737.47		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	PVSPRT50P2TLC	SEL PV-SPRT-50P-2P-TLSS-C )		\$50,000.00		31%	\$34,500.00		\$0.00				\$0.00	\$0.00	VMWARE
5	PVSPRT50P2TLC-I	SEL PV-SPRT-50P-2P-TLSS-C )		\$50,000.00		31%	\$34,500.00		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	PVSPRT50P2TLC-K	SEL PV-SPRT-50P-2P-TLSS-C )		\$59,339,56	K	31%	\$40.944.30		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	PVSPRT50P3TLC	SEL PV-SPRT-50P-3P-TLSS-C)		\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00			\$0.00		\$0.00	VMWARE
5	PVSPRT50P3TLC-I	SEL PV-SPRT-50P-3P-TLSS-C )		\$75,000.00	K	31%	\$51,750.00		\$0.00				\$0.00	\$0.00	VMWARE
5	PVSPRT50P3TLC-K	SEL PV-SPRT-50P-3P-TLSS-C )		\$89,258.35		31%	\$61,588.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVSPRT50PPTLC	SEL PV-SPRT-50P-P-TLSS-C )		\$25,000.00	K	31%	\$17,250.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	PVSPRT50PPTLC-I	SEL PV-SPRT-50P-P-TLSS-C )		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00			\$0.00		\$0.00	VMWARE
5	PVSPRT50PPTLC-K	SEL PV-SPRT-50P-P-TLSS-C )		\$29,688,94	K	31%	\$20,485,37	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	PVSPRT8C2PTLC	SEL PV-SPRT-8C-2P-TLSS-C )		\$8,000.00	K	31%	\$5,520.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	PVSPRT8C2PTLC-I	SEL PV-SPRT-8C-2P-TLSS-C )		\$8,000.00	K	31%	\$5,520.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	PVSPRT8C2PTLC-K	SEL PV-SPRT-8C-2P-TLSS-C )		\$9,462.15	K	31%	\$6,528.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVSPRT8C3PTLC	SEL PV-SPRT-8C-3P-TLSS-C )		\$12,000.00		31%	\$8,280.00		\$0.00				\$0.00	\$0.00	VMWARE
5	PVSPRT8C3PTLC-I	SEL PV-SPRT-8C-3P-TLSS-C )		\$12,000.00	K	31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVSPRT8C3PTLC-K	SEL PV-SPRT-8C-3P-TLSS-C )		\$14,212.38	K	31%	\$9,806.54	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	PVSPRT8CPTLSC	SEL PV-SPRT-8C-P-TLSS-C )		\$4,000.00		31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVSPRT8CPTLSC-I	SEL PV-SPRT-8C-P-TLSS-C )		\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVSPRT8CPTLSC-K	SEL PV-SPRT-8C-P-TLSS-C )		\$4,746.40		31%	\$3,275.02		\$0.00				\$0.00	\$0.00	VMWARE
5	PVTBS1CO1PTLC	SEL PV-TBS-1CO-1P-TLSS-C )		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTBS1CO1PTLC-I	SEL PV-TBS-1CO-1P-TLSS-C )		\$500.00	K	31%	\$345.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTBS1CO1PTLC-K	SEL PV-TBS-1CO-1P-TLSS-C )		\$593.40	K	31%	\$409.45		\$0.00				\$0.00	\$0.00	VMWARE
5	PVTBS1CO2PTLC	SEL PV-TBS-1CO-2P-TLSS-C )		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTBS1CO2PTLC-I	SEL PV-TBS-1CO-2P-TLSS-C )		\$1,000.00	K	31%	\$690.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	PVTBS1CO2PTLC-K	SEL PV-TBS-1CO-2P-TLSS-C )		\$1,183.73		31%	\$816.77		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTBS1CO3PTLC	SEL PV-TBS-1CO-3P-TLSS-C )		\$1,500.00		31%	\$1,035.00		\$0.00				\$0.00	\$0.00	VMWARE
5	PVTBS1CO3PTLC-I	SEL PV-TBS-1CO-3P-TLSS-C )		\$1,500.00		31%	\$1,035.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTBS1CO3PTLC-K	SEL PV-TBS-1CO-3P-TLSS-C )		\$1,781.34		31%	\$1,229.12		\$0.00					\$0.00	VMWARE
5	PVTBS50CO1TLC	SEL PV-TBS-50CO-1P-TLSS-C )		\$25,000.00		31%	\$17,250.00		\$0.00				\$0.00	\$0.00	VMWARE
5	PVTBS50CO1TLC-I	SEL PV-TBS-50CO-1P-TLSS-C )		\$25,000.00		31%	\$17,250.00		\$0.00				\$0.00	\$0.00	VMWARE
5	PVTBS50CO1TLC-K	SEL PV-TBS-50CO-1P-TLSS-C )		\$29,688.94		31%	\$20,485.37		\$0.00					\$0.00	VMWARE
5	PVTBS50CO2TLC	SEL PV-TBS-50CO-2P-TLSS-C )		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTBS50CO2TLC-I	SEL PV-TBS-50CO-2P-TLSS-C )		\$50,000.00		31%	\$34,500.00		\$0.00					\$0.00	VMWARE
5	PVTBS50CO2TLC-K	SEL PV-TBS-50CO-2P-TLSS-C )		\$59,339.56		31%	\$40,944.30		\$0.00					\$0.00	VMWARE
	PVTBS50CO3TLC	SEL PV-TBS-50CO-3P-TLSS-C)		\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

5 5 5 5 5 5 5 5	SKU  PVTBS50CO3TLC-I PVTBS50CO3TLC-K PVTDS1PTLSSC	DESCRIPTION	Model Sub	EMC LIST	CATEGORY	NASPO VP	NVP LEVEL 1	PROSUPPOR T PLUS MNT	PROSUPPOR T W/MC	PROSUPPOR T ENH MNT	BASIC MNT	WTY UPG ENH TO PS	WTY UPG BASIC TO PS	RENEWAL	
5 5 5 5 5 5 5 5	PVTBS50CO3TLC-K			PRICE USD	CODE	Discount %	NET PRICE	LP LP	PREM MNT	LP	LP	W/MC PREM LP	ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5 5 5 5 5 5 5		SEL PV-TBS-50CO-3P-TLSS-C )		\$75,000.00		31%	\$51,750.00	\$0.00	\$0.00				\$0.00		VMWARE
5 5 5 5 5 5		SEL PV-TBS-50CO-3P-TLSS-C )		\$89,258.35		31%	\$61,588.26		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5 5 5 5		SEL PV-TDS-1P-TLSS-C )		\$36,000.00		31%	\$24,840.00		\$0.00				\$0.00		VMWARE
5 5 5	PVTDS1PTLSSC-I	SEL PV-TDS-1P-TLSS-C )		\$36,000.00		31%	\$24,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5 5 5	PVTDS1PTLSSC-K	SEL PV-TDS-1P-TLSS-C )		\$42,713.76		31%	\$29,472.49		\$0.00	\$0.00			\$0.00		VMWARE
5 5	PVTDS2PTLSSC	SEL PV-TDS-2P-TLSS-C )		\$72,000.00		31%	\$49,680.00		\$0.00						
5	PVTDS2PTLSSC-I	SEL PV-TDS-2P-TLSS-C )		\$72,000.00		31%	\$49,680.00		\$0.00						VMWARE
	PVTDS2PTLSSC-K	SEL PV-TDS-2P-TLSS-C )		\$85,427.52		31%	\$58,944.99	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
	PVTDS3PTLSSC	SEL PV-TDS-3P-TLSS-C )		\$108,000.00		31%	\$74,520.00		\$0.00						VMWARE
	PVTDS3PTLSSC-I	SEL PV-TDS-3P-TLSS-C )		\$108,000.00		31%	\$74,520.00		\$0.00				\$0.00		VMWARE
	PVTDS3PTLSSC-K PVTGF1CO1PTLC	SEL PV-TDS-3P-TLSS-C ) SEL PV-TGF-1CO-1P-TLSS-C )		\$128,332.82		31% 31%	\$88,549.65		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
				\$2,000.00			\$1,380.00								VMWARE
	PVTGF1CO1PTLC-I PVTGF1CO1PTLC-K	SEL PV-TGF-1CO-1P-TLSS-C ) SEL PV-TGF-1CO-1P-TLSS-C )		\$2,000.00 \$2,371.28		31% 31%	\$1,380.00 \$1,636.18		\$0.00 \$0.00		\$0.00 \$0.00		\$0.00 \$0.00		
	PVTGF1CO1F1LC-K	SEL PV-TGF-1CO-1F-1LS3-C )		\$4,000.00		31%	\$2,760.00		\$0.00			\$0.00	\$0.00		VMWARE
	PVTGF1CO2PTLC-I	SEL PV-TGF-TCO-2P-TLSS-C )		\$4,000.00		31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
	PVTGF1CO2PTLC-I	SEL PV-TGF-1CO-2P-TLSS-C )		\$4,746.40		31%	\$3,275.02		\$0.00						VMWARE
	PVTGF1CO3PTLC	SEL PV-TGF-1CO-3P-TLSS-C )		\$6,000.00		31%	\$4,140.00		\$0.00		\$0.00		\$0.00		VMWARE
	PVTGF1CO3PTLC-I	SEL PV-TGF-1CO-3P-TLSS-C )		\$6,000.00		31%	\$4,140.00		\$0.00			\$0.00	\$0.00		VMWARE
	PVTGF1CO3PTLC-K	SEL PV-TGF-1CO-3P-TLSS-C )		\$7,121.51	K	31%	\$4,913.84	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	PVTGP1CO1PTLC	SEL PV-TGP-1CO-1P-TLSS-C )		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00						VMWARE
	PVTGP1CO1PTLC-I	SEL PV-TGP-1CO-1P-TLSS-C )		\$1,000.00		31%	\$690.00	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
	PVTGP1CO1PTLC-K	SEL PV-TGP-1CO-1P-1LSS-C )		\$1,183.73		31%	\$816.77	\$0.00	\$0.00				\$0.00		VMWARE
	PVTGP1CO2PTLC	SEL PV-TGP-1CO-1P-1ESS-C )		\$2,000.00		31%	\$1.380.00	\$0.00	\$0.00		\$0.00		\$0.00	\$0.00	VMWARE
	PVTGP1CO2PTLC-I	SEL PV-TGP-1CO-2P-TLSS-C )		\$2,000.00		31%	\$1,380.00		\$0.00	70.00			\$0.00		VMWARE
	PVTGP1CO2PTLC-K	SEL PV-TGP-1CO-2P-TLSS-C )		\$2,000.00		31%	\$1,636.18		\$0.00		\$0.00		\$0.00	\$0.00	VMWARE
	PVTGP1CO3PTLC	SEL PV-TGP-1CO-3P-TLSS-C )		\$3,000.00		31%	\$2,070.00		\$0.00						VMWARE
	PVTGP1CO3PTLC-I	SEL PV-TGP-1CO-3P-TLSS-C )		\$3,000.00		31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	PVTGP1CO3PTLC-K	SEL PV-TGP-1CO-3P-TLSS-C )		\$3,558.84		31%	\$2,455.60		\$0.00						VMWARE
	PVTSQL1CO1TLC	SEL PV-TSQL-1CO-1P-TLSS-C )		\$1,000.00		31%	\$690.00	\$0.00	\$0.00		\$0.00		\$0.00	\$0.00	VMWARE
	PVTSQL1CO1TLC-I	SEL PV-TSQL-1CO-1P-TLSS-C )		\$1,000.00		31%	\$690.00		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	PVTSQL1CO1TLC-K	SEL PV-TSQL-1CO-1P-TLSS-C )		\$1,183.73		31%	\$816.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	PVTSQL1CO2TLC	SEL PV-TSQL-1CO-2P-TLSS-C )		\$2,000.00		31%	\$1,380.00	\$0.00	\$0.00						VMWARE
	PVTSQL1CO2TLC-I	SEL PV-TSQL-1CO-2P-TLSS-C )		\$2,000.00		31%	\$1,380.00		\$0.00		\$0.00		\$0.00		VMWARE
	PVTSQL1CO2TLC-K	SEL PV-TSQL-1CO-2P-TLSS-C )		\$2,371.28		31%	\$1,636,18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
	PVTSQL1CO3TLC	SEL PV-TSQL-1CO-3P-TLSS-C )		\$3,000.00		31%	\$2,070.00		\$0.00				\$0.00	\$0.00	
	PVTSQL1CO3TLC-I	SEL PV-TSQL-1CO-3P-TLSS-C )		\$3,000.00	K	31%	\$2,070.00		\$0.00						
	PVTSQL1CO3TLC-K	SEL PV-TSQL-1CQ-3P-TLSS-C )		\$3,558.84		31%	\$2,455,60	\$0.00	\$0.00		\$0.00		\$0.00		VMWARE
	S42-0004-813	SEL SW MEDIA , CN4200, R8.1.3		\$156.00		31%	\$107.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CIENA
	S42-0005-813	SEL SW CERT 1 PER ANY CHASSIS R8.1.3		\$2.00		31%	\$1.38	\$0.00	\$0.00	\$0.00			\$0.00		CIENA
	SB365-10001-2Y	SEL Spanning 2Y O365 Base 10001+		\$45.60	K	31%	\$31.46		\$0.00						SPANNING
	SB365-10001-2Y-P	SEL Spanning 2Y O365 Base 10001+ PRORTD		\$3.80		31%	\$2.62		\$0.00					\$0.00	
	SB365-10001-4Y	SEL Spanning 4Y O365 Base 10001+		\$81.60		31%	\$56.30		\$0.00						SPANNING
	SB365-10001-4Y-P	SEL Spanning 4Y O365 Base 10001+ PRORTD		\$6.80		31%	\$4.69		\$0.00	\$0.00			\$0.00	\$0.00	SPANNING
	SB365-10001-5Y	SEL Spanning 5Y O365 Base 10001+		\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
	SB365-10001-5Y-P	SEL Spanning 5Y O365 Base 10001+ PRORTD		\$8.00		31%	\$5.52	\$0.00	\$0.00					\$0.00	
	SB365-1-2Y	SEL Spanning 2Y O365 Base 1-500		\$91.20	K	31%	\$62.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
	SB365-1-2Y-P	SEL Spanning 2Y O365 Base 1-500 PRORATED		\$7.60	K	31%	\$5.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
	SB365-1-4Y	SEL Spanning 4Y O365 Base 1-500		\$163.20	K	31%	\$112.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
	SB365-1-4Y-P	SEL Spanning 4Y O365 Base 1-500 PRORTD		\$13.60	K	31%	\$9.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
	SB365-1-5Y	SEL Spanning 5Y O365 Base 1-500		\$192.00		31%	\$132.48		\$0.00	\$0.00	\$0.00	\$0.00			SPANNING
	SB365-1-5Y-P	SEL Spanning 5Y O365 Base 1-500 PRORTD		\$16.00	K	31%	\$11.04	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	
	SB365-2001-2Y	SEL Spanning 2Y O365 Base 2001-5000		\$63.84		31%	\$44.05		\$0.00						
	SB365-2001-2Y-P	SEL Spanning 2Y O365 Base 2k-5k PRORTD		\$5.32		31%	\$3.67	\$0.00	\$0.00						
	SB365-2001-4Y	SEL Spanning 4Y O365 Base 2001-5000		\$114.24		31%	\$78.83		\$0.00						
	SB365-2001-4Y-P	SEL Spanning 4Y O365 Base 2001-5K PRORTD		\$9.52		31%	\$6.57	\$0.00	\$0.00						
	SB365-2001-5Y	SEL Spanning 5Y O365 Base 2001-5000		\$134.40		31%	\$92.74		\$0.00						SPANNING
	SB365-2001-5Y-P	SEL Spanning 5Y O365 Base 2001-5K PRORTD		\$11.20		31%	\$7.73		\$0.00						
	SB365-5001-2Y	SEL Spanning 2Y O365 Base 5001-10K		\$54.72		31%	\$37.76		\$0.00						
	SB365-5001-2Y-P	SEL Spanning 2Y O365 Base 5k-10K PRORTD		\$4.56	K	31%	\$3.15		\$0.00	\$0.00					SPANNING
	SB365-5001-4Y	SEL Spanning 4Y O365 Base 5001-10K		\$97.92	K	31%	\$67.56		\$0.00						SPANNING
	SB365-5001-4Y-P	SEL Spanning 4Y O365 Base5001-10K PRORTD		\$8.16		31%	\$5.63	\$0.00	\$0.00						
	SB365-5001-5Y	SEL Spanning 5Y O365 Base 5001-10K		\$115.20		31%	\$79.49		\$0.00						
	SB365-5001-5Y-P	SEL Spanning 5Y O365 Base5001-10K PRORTD		\$9.60		31%	\$6.62		\$0.00						
	SB365-501-2Y	SEL Spanning 2Y O365 Base 501-2000		\$72.96		31%	\$50.34		\$0.00						
	SB365-501-2Y-P	SEL Spanning 2Y O365 Base 501-2K PRORTD		\$6.08	K	31%	\$4.20		\$0.00						
	SB365-501-4Y	SEL Spanning 4Y O365 Base 501-2000		\$130.56	K	31%	\$90.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
	SB365-501-4Y-P	SEL Spanning 4Y O365 Base 501-2K PRORTD		\$10.88		31%	\$7.51		\$0.00						
	SB365-501-5Y	SEL Spanning 5Y O365 Base 501-2000		\$153.60		31%	\$105.98		\$0.00						
	SB365-501-5Y-P	SEL Spanning 5Y O365 Base 501-2K PRORTD		\$12.80		31%	\$8.83		\$0.00						
	SB4GS-10001-2Y	SEL Spanning 2Y GSuite Base 10001+		\$45.60		31%	\$31.46	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		SPANNING
	SB4GS-10001-2Y-P	SEL Spanning 2Y GSuiteBase 10001+ PRORTD		\$173.28		31%	\$119.56		\$0.00						SPANNING
	SB4GS-10001-4Y	SEL Spanning 4Y GSuite Base 10001+		\$81.60		31%	\$56.30		\$0.00		\$0.00		\$0.00	\$0.00	SPANNING
	SB4GS-10001-4Y-P	SEL Spanning 4Y GSte Base 10001+ PRORTD		\$6.80		31%	\$4.69		\$0.00						
	SB4GS-10001-5Y	SEL Spanning 5Y GSuite Base 10001+		\$96.00		31%	\$66.24		\$0.00	\$0.00					
	SB4GS-10001-5Y-P	SEL Spanning 5Y GSte Base 10001+ PRORTD		\$8.00		31%	\$5.52		\$0.00						
	SB4GS-1-2Y	SEL Spanning 2Y GSuite Base 1-500		\$91.20		31%	\$62.93		\$0.00		\$0.00		\$0.00		SPANNING
	SB4GS-1-2Y-P	SEL Spanning 2Y GSuite Base 1-500 PRORTD		\$7.60		31%	\$5.24		\$0.00						
,	SB4GS-1-4Y SB4GS-1-4Y-P	SEL Spanning 4Y GSuite Base 1-500 SEL Spanning 4Y GSte Base 1-500 PRORTD		\$163.20 \$13.60		31% 31%	\$112.61 \$9.38	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	SPANNING SPANNING

NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG PROSUPPOR PROSUPPOR Model Sub **EMC LIST** CATEGORY NASPO VP NVP LEVEL 1 T W/MC BASIC MNT **ENH TO PS** RAND DESCRIPTION THIRD PARTY PRODUCT PARTNER SKII T PI US MNT T FNH MNT BASIC TO PS RENEWAL PRICE USD CODE **NET PRICE** PREM MNT W/MC PREM LP LP ENH LP SB4GS-1-5Y SEL Spanning 5Y GSuite Base 1-500 SPANNING \$192.00 \$132.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SB4GS-1-5Y-P SEL Spanning 5Y GSte Base 1-500 PRORTD \$16.00 31% \$11.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-2001-2Y SEL Spanning 2Y GSuite Base 2001-5000 \$63.84 31% \$44.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning 2Y GSuiteBase2001-5K PRORTE SB4GS-2001-2Y-F \$5.32 31% \$0.00 SPANNING \$3.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SB4GS-2001-4Y SEL Spanning 4Y GSuite Base 2001-5000 \$114.24 31% \$78.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-2001-4Y-P SEL Spanning 4Y GSte Base 2001-5K PRORTD SPANNING \$9.52 31% \$6.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SB4GS-2001-5Y SEL Spanning 5Y GSuite Base 2001-5000 \$134.40 31% \$92.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING \$0.00 SB4GS-2001-5Y-P SEL Spanning 5Y GSte Base 2001-5K PRORTD \$11.20 31% \$7.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning 2Y GSuite Base 5001-10K 31% SPANNING SB4GS-5001-2Y \$54.72 \$37.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SB4GS-5001-2Y-P SEL Spanning 2Y GSuiteBase 5K-10K PRORTD \$4.56 31% \$3.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-5001-4Y SEL Spanning 4Y GSuite Base 5001-10K \$97.92 31% \$67.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-5001-4Y-F SEL Spanning 4Y GSteBase5001-10K PRORTD \$8.16 31% \$5.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-5001-5Y SEL Spanning 5Y GSuite Base 5001-10K \$115.20 31% \$79.49 SPANNING \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SB4GS-5001-5Y-F SEL Spanning 5Y GSteBase5001-10K PRORTD 31% SPANNING \$9.60 \$6.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SB4GS-501-2Y SEL Spanning 2Y GSuite Base 501-2000 \$72.96 \$50.34 SPANNING 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SB4GS-501-2Y-P SEL Spanning 2Y GSuiteBase 501-2K PRORTD 31% \$4.20 SPANNING \$6.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SB4GS-501-4Y SEL Spanning 4Y GSuite Base 501-2000 \$130.56 31% \$90.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-501-4Y-F SEL Spanning 4Y GSte Base 501-2K PRORTD \$10.88 31% \$7.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-501-5Y SEL Spanning 5Y GSuite Base 501-2000 \$153.60 31% \$105.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING \$0.00 SB4GS-501-5Y-F SEL Spanning 5Y GSte Base 501-2K PRORTD \$12.80 31% \$8.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SPANNING SBSF-1001-2Y SEL Spanning BU 2Y Salesforce 1001-5000 \$54.72 31% \$37.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-1001-2Y-F SEL Spanning BU 2Y SEDC 1001-5K PRTD \$4.56 31% \$3.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL Spanning BU 4Y Salesforce 1001-5000 \$97.92 31% \$67.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-1001-4Y \$0.00 SBSF-1001-4Y-P SEL Spanning BU 4Y SFDC 1001-5K PRTD \$8.16 31% \$5.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-1001-5Y SEL Spanning BU 5Y Salesforce 1001-5000 \$115.20 31% \$79.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-1001-5Y-P SEL Spanning BU 5Y SFDC 1001-5K PRTD \$9.60 31% \$6.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-1-2Y SEL Spanning BU 2Y Salesforce 1-50 \$91.20 31% \$62.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING \$0.00 SBSF-1-2Y-P SEL Spanning BU 2Y SFDC 1-50 PRTD \$7.60 31% \$5.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING \$112.61 \$163.20 31% SPANNING SRSF-1-4Y SEL Spanning BLL4Y Salesforce 1-50. \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SBSF-1-4Y-P SEL Spanning BU 4Y SFDC 1-50 PRTD \$13.60 31% \$9.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING \$0.00 \$0.00 SBSF-1-5Y SEL Spanning BU 5Y Salesforce 1-50 \$192.00 31% \$132.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-1-5Y-P SEL Spanning BU 5Y SFDC 1-50 PRTD SPANNING \$16.00 31% \$11.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SBSF-201-2Y SEL Spanning BU 2Y Salesforce 201-1000 \$63.84 31% \$44.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-201-2Y-F SEL Spanning BU 2Y SFDC 201-1000 PRORTD \$5.32 31% \$3.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SPANNING SEL Spanning BU 4Y Salesforce 201-1000 \$114.24 31% \$78.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SRSF-201-4Y-F SEL Spanning BU 4Y SFDC 201-1000 PRORTD \$9.52 31% \$6.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-201-5Y SEL Spanning BU 5Y Salesforce 201-1000 \$134.40 31% \$92.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-201-5Y-F SEL Spanning BLL5Y SEDC 201-1000 PRORTD \$11.20 31% \$7.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SPANNING SBSF-5001-2Y SEL Spanning BU 2Y Salesforce 5001+ 31% \$31.46 \$0.00 \$0.00 \$0.00 \$45.60 \$0.00 \$0.00 \$0.00 \$0.00 SEL Spanning BU 2Y SFDC 5001+ PRTD SBSF-5001-2Y-F \$3.80 31% \$2.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning BU 4Y Salesforce 5001+ SPANNING SBSF-5001-4Y \$81.60 31% \$56.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SBSF-5001-4Y-P SEL Spanning BU 4Y SFDC 5001+ PRTD \$6.80 31% \$4.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-5001-5Y SEL Spanning BU 5Y Salesforce 5001+ \$96.00 31% \$66.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-5001-5Y-P SEL Spanning BU 5Y SFDC 5001+ PRTD \$8.00 31% \$5.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-51-2Y SEL Spanning BU 2Y Salesforce 51-200 \$72.96 31% \$50.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-51-2Y-P SEL Spanning BU 2Y SFDC 51-200 PRTD \$6.08 31% \$4.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-51-4Y SEL Spanning BU 4Y Salesforce 51-200 \$130.56 31% \$90.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-51-4Y-F SEL Spanning BU 4Y SFDC 51-200 PRTD 31% \$0.00 \$0.00 \$0.00 SPANNING \$10.88 \$7.51 \$0.00 \$0.00 \$0.00 \$0.00 SEL Spanning BU 5Y Salesforce 51-200 \$153.60 31% \$105.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-51-5Y-P SEL Spanning BU 5Y SFDC 51-200 PRTD \$12.80 31% \$8.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SETE-100-199AN-D SEL Splunk Ent TermL SSup100-199GB/dayAN 31% \$0.00 \$865.38 \$597.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 **SPLUNK** SETE-100-199AP-D SEL Splunk Ent TermL SSup100-199GB/dayAP \$1,038.46 31% \$716.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-100-199EM-D SEL Splunk Ent TermL SSup100-199GB/dayEM \$796.15 31% \$549.34 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SETE-100-199US-D SEL Splunk Ent Terml, SSup100-199GB/dayLIS \$692.31 31% \$477.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK SEL Splunk Ent Terml SSup10-19GB/dayAN \$1 442 31 \$995 19 \$0.00 \$0.00 SPI LINK SETE-10-19AN-D 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SETE-10-19AP-D SEL Splunk Ent TermL SSup10-19GB/davAP \$1,730,77 31% \$1,194,23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 SETE-10-19EM-D SEL Splunk Ent TermL SSup10-19GB/davEM \$1,326,92 31% \$915.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-10-19US-D SEL Splunk Ent TermL SSup10-19GB/dayUS \$1,153.85 31% \$796.16 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 SFTF-1K-1999AN-D SEL Splunk Ent TermL SSup1K-1999GB/dayAN \$778.85 31% \$537.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-1K-1999AP-D SEL Splunk Ent TermL SSup1K-1999GB/dayAF \$934.62 31% \$644.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-1K-1999EM-D SEL Splunk Ent TermL SSup1K-1999GB/davEM \$716.54 31% \$494.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK SETE-1K-1999LIS-D SEL Splunk Ent TermL SSup1K-1999GB/davUS \$623.08 31% \$429 93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK SETE-200-499AN-D SEL Splunk Ent Terml SSup200-499GB/dayAN \$836.54 31% \$577.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK SFTF-200-499AP-D SEL Splunk Ent Terml, SSup200-499GB/dayAP \$1,003.85 31% \$692.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SFTF-200-499FM-D SEL Splunk Ent Terml SSup200-499GB/davEM SPLUNK \$769.62 31% \$531.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SETE-200-499US-D SEL Splunk Ent TermL SSup200-499GB/dayUS \$669.23 SPLUNK 31% \$461.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL Splunk Ent TermL SSup20-49GB/dayAN 31% \$895.68 \$0.00 \$0.00 SETE-20-49AN-D \$1,298,08 \$0.00 \$0.00 \$0.00 SPLUNK SETE-20-49AP-D \$1,557.69 31% \$1,074.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SEL Splunk Ent TermL SSup20-49GB/davAP \$0.00 \$0.00 \$1,194.23 SETE-20-49EM-D SEL Splunk Ent TermL SSup20-49GB/dayEM 31% \$824.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-20-49US-D SEL Splunk Ent TermL SSup20-49GB/dayUS \$1,038.46 31% \$716.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 **SPLUNK** SFTF-2K-4999AN-D SEL Splunk Ent Terml, SSup2K-4999GB/davAN \$750.00 31% \$517.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SFTF-2K-4999AP-D SEL Splunk Ent Terml SSup2K-4999GB/davAP \$900.00 31% \$621.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK 31% SETE-2K-4999EM-D SEL Splunk Ent TermL SSup2K-4999GB/davEM \$690.00 \$476.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-2K-4999LIS-D SEL Splunk Ent TermL SSup2K-4999GB/dayUS \$600.00 31% \$414.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SETE-500-999AN-D SEL Splunk Ent TermL SSup500-999GB/dayAN \$807.69 31% \$557.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK 31% \$0.00 SETE-500-999AP-D SEL Splunk Ent TermL SSup500-999GB/dayAP \$969.23 \$668.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-500-999EM-D SEL Splunk Ent TermL SSup500-999GB/dayEM \$743.08 31% \$512.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-500-999US-D SEL Splunk Ent TermL SSup500-999GB/dayUS \$646.15 31% \$445.84 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SETE-50-99AN-D SEL Splunk Ent Terml SSup50-99GB/dayAN \$1,096,15 31% \$756.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK

SETE-50-99AP-D

SEL Splunk Ent TermL SSup50-99GB/davAP

\$907.61

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

SPI LINK

31%

\$1,315,38

NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG PROSUPPOR PROSUPPOR Model Sub **EMC LIST** CATEGORY NASPO VP NVP LEVEL 1 T W/MC BASIC MNT **ENH TO PS** RAND DESCRIPTION THIRD PARTY PRODUCT PARTNER SKII T PI US MNT T FNH MNT BASIC TO PS RENEWAL PRICE USD CODE **NET PRICE** PREM MNT W/MC PREM LP LP ENH LP SETE-50-99EM-D SEL Splunk Ent TermL SSup50-99GB/dayEM \$1,008.46 SPLUNK \$695.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SETE-50-99US-D SEL Splunk Ent TermL SSup50-99GB/dayUS \$876.92 31% \$605.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-5K-0000ANLD SEL Splunk Ent TermL SSup5K-9999GB/dayAN \$721.15 31% \$407.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK SETE-5K-9999AP-D 31% \$597.11 \$0.00 SPLUNK SEL Splunk Ent TermL SSup5K-9999GB/davAF \$865.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SETE-5K-9999EM-D SEL Splunk Ent TermL SSup5K-9999GB/davEM \$663.46 31% \$457.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-5K-9999US-D SEL Splunk Ent TermL SSup5K-9999GB/davUS \$576.92 31% \$398.07 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 SETG-1K-1999AN-D SEL Splunk Ent TermL PSup1K-1999GB/dayAN \$938.08 31% \$647.28 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 SETG-1K-1999AP-D SEL Splunk Ent TermL PSup1K-1999GB/dayAF \$1,125.00 31% \$776.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETG-1K-1999EM-D \$863.08 31% SPLUNK SEL Splunk Ent TermL PSup1K-1999GB/dayEM \$595.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SETG-1K-1999US-E SEL Splunk Ent TermL PSup1K-1999GB/dayUS \$750.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETG-2K-4999AN-D SEL Splunk Ent Terml PSun2K-4999GB/dayAN \$901.15 31% \$621.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK SETG-2K-4999AP-D SEL Splunk Ent Terml PSup2K-4999GB/dayAP \$1 082 31 31% \$746.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK 31% SETG-2K-4999EM-D SEL Splunk Ent Terml PSun2K-4999GB/davEM \$829.62 \$572 44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK SETG-2K-4999US-D SEL Splunk Ent TermL PSup2K-4999GB/dayUS \$721.15 31% SPLUNK \$497.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SETG-500-999AN-D SEL Splunk Ent TermL PSup500-999GB/dayAN \$667.17 SPLUNK \$966.92 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SETG-500-999AP-D SEL Splunk Ent TermL PSup500-999GB/dayAP \$1,159.62 31% SPLUNK \$800.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SETG-500-999EM-D SEL Splunk Ent TermL PSup500-999GB/dayEM \$889.62 31% \$613.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETG-500-999US-D SEL Splunk Ent TermL PSup500-999GB/dayUS \$773.08 31% \$533.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETG-5K-9999AN-D SEL Splunk Ent TermL PSup5K-9999GB/davAN \$865.38 31% \$597 11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK \$0.00 SFTG-5K-9999AP-D SEL Splunk Ent Terml. PSup5K-9999GB/davAF \$1.038.46 31% \$716.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SEL Splunk Ent Terml PSup5K-9999GB/davFM SFTG-5K-9999FM-D \$796.15 31% \$549.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SFTG-5K-9999US-D SEL Splunk Ent Terml. PSup5K-9999GB/dayUS \$692.31 31% \$477.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SET-PRM-1000-D SEL Splunk Ent Term PrmSup Buck 1000 \$1,000.00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 SET-PRM-100-D SEL Splunk Ent Term PrmSup Buck 100 \$100.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$69,000.00 SET-PRM-100K-D SEL Splunk Ent Term PrmSup Buck 100k \$100,000,00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SET-PRM-10K-D SEL Splunk Ent Term PrmSup Buck 10K \$10,000.00 31% \$6,900.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SFT-PRM-1-D SEL Splunk Ent Term PrmSup Buck 1 \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 SET-STD-1000-D SEL Splunk Ent Term StdSup Buck 1000 \$1,000.00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SET-STD-100-D 31% SEL Splunk Ent Term StdSup Buck 100 \$100.00 \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK SET-STD-100K-D SEL Splunk Ent Term StdSup Buck 100K \$100,000,00 31% \$69,000.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 SET-STD-10K-D SEL Splunk Ent Term StdSup Buck 10K \$10,000,00 31% \$6,900.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SPLUNK SET-STD-1-D SEL Splunk Ent Term StdSup Buck 1 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1.00 \$0.69 \$0.00 SETU-ES-1000AN-D SEL Splunk Ent TermUPG SSup Buck 1000AN \$1,000.00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETU-ES-1000AP-D SEL Splunk Ent TermUPG SSup Buck 1000AF \$1,000.00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETU-ES-1000EM-D SEL Splunk Ent TermUPG SSup Buck 1000EN \$1,000.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETU-ES-1000US-D SEL Splunk Ent TermUPG SSup Buck 1000US \$1,000.00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK SETU-ES-100AN-D SEL Splunk Ent TermUPG SSup Buck 100AN \$100.00 31% \$69.00 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PSup Buck 1000AN \$1,000.00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETU-GS-1000AP-D SEL Splunk Ent TermUPG PSup Buck 1000AF \$1,000.00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETU-GS-1000FM-D SEL Splunk Ent TermUPG PSup Buck 1000EM \$1,000.00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETU-GS-1000US-D SEL Splunk Ent TermUPG PSup Buck 1000US 31% \$0.00 \$0.00 SPLUNK \$1,000.00 \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SETU-GS-100AN-D SEL Splunk Ent TermUPG PSup Buck 100AN \$100.00 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETU-GS-100AP-D SEL Splunk Ent TermUPG PSup Buck 100AF \$100.00 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETU-GS-100EM-D SEL Splunk Ent TermUPG PSup Buck 100EM 31% \$0.00 SPLUNK \$100.00 \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SETU-GS-100US-D SEL Splunk Ent TermUPG PSup Buck 100US \$100.00 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETU-GS-1AN-D SEL Splunk Ent TermUPG PSup Buck 1AN 31% \$0.00 SPLUNK \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SETU-GS-1AP-D SEL Solunk Ent TermUPG PSun Buck 1AP \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK SEL Splunk Ent TermUPG PSun Buck 1EM \$0.69 SPI LINK SETU-GS-1FM-D \$1.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SETU-GS-1US-D SEL Splunk Ent TermUPG PSup Buck 1US 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$1.00 \$0.00 \$0.00 \$0.00 SETUS-1K-1999-EM SEL Splunk Ent TRU SSup1K-1999GB/davEM \$716.54 31% \$494.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETUS-2K-4999-EM SEL Splunk Ent TRU SSup2K-4999GB/dayEM \$690.00 31% \$476.10 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 SFTUS-500-999-FM SEL Splunk Ent TRU SSup500-999GB/dayEM \$743.08 31% \$512.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETUS-5K-9999-EN SEL Splunk Ent TRU SSup5K-9999GB/dayEM \$663.46 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SEDC-1001NP-1Y-F SEL Spanning NonProf SFDC 1001-5K PRORTD \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEDC-1001NP-2Y-P SEL Spanning 2YNonProfSFDC1001-5K PRORTD \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEDC-1001NP-3Y-F SEL Spanning 3YNonProfSFDC1001-5K PRORTD \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEDC-1001NP-4Y-P SEL Spanning 4YNonProfSEDC1001-5K PRORTD \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEDC-1001NP-5Y-P SEL Spanning 5YNonProfSEDC1001-5K PRORTD SPANNING \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SFDC-1-NP-2Y-P SEL Spanning 2Y NonProf SFDC 1-50 PRORTD SPANNING \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% \$0.00 \$0.00 \$0.00 SFDC-1-NP-3Y-P SEL Spanning 3YNonProf SFDC 1-50 PRORTD \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SFDC-1-NP-4Y-P SEL Spanning 4Y NonProfSFDC 1-50 PRORTD 31% \$0.00 \$0.00 \$0.00 SPANNING \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SFDC-1-NP-5Y-P SEL Spanning BU5Y NonProfSF 1-50 MNT PRO \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SFDC-201-NP-2Y-P SEL Spanning 2Y NonProfSFDC201-1K PRORTD \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEDC-201-NP-3Y-P SEL Spanning 3Y NonProfSFDC 201-1KPRORTD \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SFDC-201-NP-4Y-P SEL Spanning 4YNonProfSEDC 201-1K PRORTD \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning 5YNonProfSFDC 201-1K PRORTD 31% SPANNING SFDC-201-NP-5Y-F \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SFDC-5001NP-1Y-F SEL Spanning Non Prof SFDC 5001+ PRORTD 31% \$0.00 \$0.00 \$0.00 SPANNING \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SFDC-5001NP-2Y-F SEL Spanning 2Y NonProfSFDC 5001+ PRORTD \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING 31% SPANNING SFDC-5001NP-3Y-P SEL Spanning 3YNonProfSFDC 5001+ PRORTD \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SFDC-5001NP-4Y-P SEL Spanning 4Y NonProfSFDC 5001+ PRORTD \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SFDC-5001NP-5Y-P SEL Spanning 5YNonProfSFDC 5001+ PRORTD 31% \$0.00 SPANNING \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEDC-51-NP-1Y-P SEL Spanning Non Prof SFDC 51-200 PRORTD \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING

SEDC-51-NP-2Y-P

SEL Spanning 2Y NonProfSFDC51-200 PRORTD

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

SPANNING

31%

\$0.00

					NVP LEVEL 1			E AND WARRANTY U	PROSUPPOR			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	SFDC-51-NP-3Y-P	SEL Spanning 3YNonProfSFDC 51-200 PRORTD		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-NP-4Y-P	SEL Spanning 4YNonProfSFDC 51-200 PRORTD		\$0.00		31%	\$0.00		\$0.00	\$0.00				\$0.00	SPANNING
5	SFDC-51-NP-5Y-P	SEL Spanning 5Y NonProfSFDC 51-200PRORTD		\$0.00		31%	\$0.00		\$0.00	\$0.00				\$0.00	SPANNING
5	SFDC-ORG-1Y-P	SEL Spanning 1Y SFDC Org UNLTD PRORATD		\$0.00		31%	\$0.00		\$0.00	\$0.00				\$0.00	SPANNING
_	SFDC-ORG-2Y-P	SEL Spanning 11 SI DC OIG UNLTD PRORATD		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	SPANNING
5	SFDC-ORG-3Y-P	SEL Spanning 3Y SFDC Org UNLTD PRORATD		\$0.00		31%	\$0.00		\$0.00	\$0.00				\$0.00	SPANNING
5															
2	SFDC-ORG-4Y-P	SEL Spannig 4Y SFDC Org UNLTD PRORATD		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPANNING
)	SFDC-ORG-5Y-P	SEL Spanning 5Y SFDC Org UNLTD PRORATD		\$0.00		31%	\$0.00		\$0.00	\$0.00				\$0.00	SPANNING
5	SFDC-ORG-SB-1Y-P	SEL Spanning1YSFDCOrgSandboxUNLTD PRORTD		\$0.00		31%	\$0.00		\$0.00	\$0.00				\$0.00	SPANNING
	SFDC-ORG-SB-2Y-P	SEL Spanning 2YSFDCOrgSandboxUNLTDPRORTD		\$0.00		31%	\$0.00		\$0.00	\$0.00				\$0.00	SPANNING
5	SFDC-ORG-SB-3Y-P	SEL Spanning 3YSFDCOrgSandboxUNLTDPRORTD		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
	SFDC-ORG-SB-4Y-P	SEL Spanning4YSFDCOrgSandboxUNLTDPRORTD		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
	SFDC-ORG-SB-5Y-P	SEL Spanning 5YSFDCOrgSandboxUNLTDPRORTD		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
	SH-458-000-168	Secure VM SecVM Sub		\$0.00		31%	\$0.00		\$0.00	\$0.00				\$0.00	CLOUDLINK
	SH-458-000-255	Secure VM SecVM 6.0 Sub HCP Bundle=IB		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
	SH-458-000-408	Secure VM Encrypt Mach PSMC Sub Tier1=IB		\$58.50		31%	\$40.37	\$0.00	\$0.00	\$0.00				\$0.00	CLOUDLINK
	SH-458-000-409	Secure VM Encrypt Mach PSMC Sub Tier2=IB		\$48.00		31%	\$33.12		\$0.00	\$0.00			\$0.00	\$0.00	CLOUDLINK
	SH-458-000-410	Secure VM Encrypt Mach PSMC Sub Tier3=IB		\$41.50		31%	\$28.64	\$0.00	\$0.00	\$0.00				\$0.00	CLOUDLINK
	SH-458-000-411	Secure VM Encrypt Mach PSMC Sub Tier4=IB		\$32.00		31% 31%	\$22.08		\$0.00					\$0.00	CLOUDLINK
	SH-458-000-412	Secure VM Encrypt Mach PSP Sub Tier1=IB		\$59.50			\$41.06		\$0.00	\$0.00				\$0.00	CLOUDLINK
	SH-458-000-413	Secure VM Encrypt Mach PSP Sub Tier2=IB		\$49.00		31%	\$33.81	\$0.00	\$0.00	\$0.00				\$0.00	CLOUDLINK
	SH-458-000-414	Secure VM Encrypt Mach PSP Sub Tier3=IB		\$42.00		31%	\$28.98		\$0.00	\$0.00				\$0.00	CLOUDLINK
	SH-458-000-415	Secure VM Encrypt Mach PSP Sub Tier4=IB		\$32.50		31%	\$22.43		\$0.00	\$0.00			\$0.00	\$0.00	CLOUDLINK
	SH-458-000-525	Secure VM SecVM PS1 Sub Tier 1=IB		\$59.00		31%	\$40.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
	SH-458-000-526	Secure VM SecVM PS1 Sub Tier 2=IB		\$48.50		31%	\$33.47	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	CLOUDLINK
	SH-458-000-527	Secure VM SecVM PS1 Sub Tier 3=IB		\$41.75		31%	\$28.81	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	CLOUDLINK
	SH-458-000-528	Secure VM SecVM PS1 Sub Tier 4=IB		\$32.25		31%	\$22.25		\$0.00	\$0.00				\$0.00	CLOUDLINK
	SMBCONNTEST	SEL BOOMI SMB Test Connection		\$32.50		31%	\$22.43		\$0.00	\$0.00				\$0.00	BOOMI
	SOA FRAMEWORK	SEL BOOMI SIND Test conflection SEL BOOMI Services Enablement		\$1,300.00		31%	\$897.00		\$0.00	\$0.00			\$0.00	\$0.00	BOOMI
	SOAWORKER	SEL BOOMI Services Enablement SEL BOOMI Atom Worker				31%									
				\$250.00			\$172.50		\$0.00	\$0.00				\$0.00	BOOMI
	SO-QSFP28-D44	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31		31%	\$5,307.69		\$0.00	\$0.00				\$0.00	SMARTOPTICS
	SO-QSFP28-D45	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31		31%	\$5,307.69		\$0.00	\$0.00				\$0.00	SMARTOPTICS
	SO-QSFP28-D46	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31		31%	\$5,307.69	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SMARTOPTICS
	SO-QSFP28-D47	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
	SO-QSFP28-D48	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
	SO-QSFP28-D49	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
	SO-OSFP28-D50	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31		31%	\$5,307,69	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SMARTOPTICS
	SO-QSFP28-D51	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31		31%	\$5,307.69	\$0.00	\$0.00	\$0.00				\$0.00	SMARTOPTICS
	SR-UNLOCK	SEL Search + Recover Unlock Kev		\$5,641.54		31%	\$3,892.66		\$0.00	\$0.00			\$0.00	\$0.00	SUPERNA
	ST6ADEPLUGC	SEL ST6-AD-EPL-UG-C )		\$0.00		31%	\$0.00		\$0.00	\$0.00				\$0.00	VMWARE
		SEL STO-AD-EPL-UG-C )													
	ST6ADEPLUGC-I	SEL ST6-AD-EPL-UG-C )		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	ST6ADEPLUGC-K	SEL ST6-AD-EPL-UG-C )		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
	ST6-EN-D100-F	SEL: ST6-EN-D100-F		\$14,300.00		31%	\$9,867.00		\$0.00	\$0.00			\$0.00	\$0.00	CARAHSOFT
	ST6-EN-D10-F	SEL: ST6-EN-D10-F		\$1,430.00		31%	\$986.70		\$0.00	\$0.00				\$0.00	CARAHSOFT
	ST6ENEPLUGC	SEL ST6-EN-EPL-UG-C )		\$0.00	K	31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	ST6ENEPLUGC-I	SEL ST6-EN-EPL-UG-C )		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	ST6ENEPLUGC-K	SEL ST6-EN-EPL-UG-C )		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	ST6EPLC	SEL ST6-EPL-C)		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	ST6FPLC-I	SEL ST6-EPL-C )		\$0.00	K	31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	ST6EPLC-K	SEL ST6-EPL-C )		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	ST6STADD100UGF	SEL: ST6-STAD-D100-UG-F		\$5.714.50		31%	\$3.943.01	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	CARAHSOFT
	ST6STADD1000GF	SEL: ST6-STAD-D100-0G-F		\$5,714.50		31%	\$398.48		\$0.00	\$0.00			\$0.00	\$0.00	CARAHSOFT
	ST6STADD100GF ST6STEND100LIGE	SEL: ST6-STAD-D10-UG-F SEL: ST6-STEN-D100-UG-F				31%			\$0.00					\$0.00	CARAHSOFT
				\$9,075.00			\$6,261.75			\$0.00			\$0.00		
	ST6STEND10UGF	SEL: ST6-STEN-D10-UG-F		\$907.50		31%	\$626.18		\$0.00					\$0.00	CARAHSOFT
	ST6VSANEPLUGC	SEL ST6-VSAN-EPL-UG-C )		\$0.00		31%	\$0.00	70.00	\$0.00		+		\$0.00	\$0.00	VMWARE
	ST6VSANEPLUGC-I	SEL ST6-VSAN-EPL-UG-C )		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	ST6VSANEPLUGC-K	SEL ST6-VSAN-EPL-UG-C )		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	ST6-VSDT100-F	SEL: ST6-VSDT100-F		\$6,050.00	K	31%	\$4,174.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
	ST6-VSDT10-F	SEL: ST6-VSDT10-F		\$605.00		31%	\$417.45		\$0.00	\$0.00			\$0.00	\$0.00	CARAHSOFT
	ST7ADVC	SEL ST7-ADV-C )		\$4,115.00		31%	\$2,839.35		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	ST7ADVC-I	SFL ST7-ADV-C		\$4,814.55		31%	\$3,322.04	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
	ST7ADVC-K	SEL ST7-ADV-C )		\$4,846.00		31%	\$3,343.74	\$0.00	\$0.00					\$0.00	VMWARE
	ST7ADVDT100C	SEL ST7-ADV-C )		\$10,250.00		31%	\$7,072.50		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	ST7ADVDT100C	SEL ST7-ADV-DT100-C )		\$10,250.00		31%	\$8,274.83		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	ST7ADVDT100C-K	SEL ST7-ADV-DT100-C )		\$12,067.12		31%	\$8,326.31	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	ST7ADVDT10C	SEL ST7-ADV-DT10-C)		\$1,025.00		31%	\$707.25		\$0.00					\$0.00	VMWARE
	ST7ADVDT10C-I	SEL ST7-ADV-DT10-C		\$1,199.25		31%	\$827.48	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	ST7ADVDT10C-K	SEL ST7-ADV-DT10-C)		\$1,206.71		31%	\$832.63		\$0.00			\$0.00		\$0.00	VMWARE
	ST7ADVENTUGC	SEL ST7-ADV-ENT-UG-C )		\$1,694.00		31%	\$1,168.86	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	ST7ADVENTUGC-I	SEL ST7-ADV-ENT-UG-C		\$1,981.98		31%	\$1,367.57	\$0.00	\$0.00					\$0.00	VMWARE
	ST7ADVENTUGC-K	SEL ST7-ADV-ENT-UG-C )		\$1,995.86		31%	\$1,377.14		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	ST7ADVENTUGC-K	SEL ST7-ADV-ENT-UG-C )		\$3,718.00		31%	\$2,565.42		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	ST7ADVEPLUGC-I	SEL ST7-ADV-EPL-UG-C		\$4,350.06		31%	\$3,001.54	\$0.00	\$0.00					\$0.00	VMWARE
	ST7ADVEPLUGC-K	SEL ST7-ADV-EPL-UG-C )		\$4,378.64		31%	\$3,021.26		\$0.00					\$0.00	VMWARE
	ST7D100DENTUC	SEL ST7-D100-STD-ENT-UG-C)		\$8,250.00		31%	\$5,692.50		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	ST7D100DENTUC-I	SEL ST7-D100-STD-ENT-UG-C		\$9,652.50		31%	\$6,660.23		\$0.00	\$0.00				\$0.00	VMWARE
				\$9,692,00		31%	\$6,687,48		\$0.00					\$0.00	VMWARE
	ST7D100DENTUC-K	SEL ST7-D100-STD-ENT-UG-C )		28.087 11											
	ST7D100DENTUC-K														
		SEL ST7-D100-STD-ENT-UG-C ) SEL ST7-D100-STD-ADV-UG-C ) SEL ST7-D100-STD-ADV-UG-C		\$5,225.00 \$6,113.25	K	31% 31%	\$3,605.25 \$4,218.14	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	VMWARE VMWARE

					NVP LEVEL 1		INVP IVIAINTENAN	E AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	ST7D100VENTUC	SEL ST7-D100-ADV-ENT-UG-C)		\$3,025.00	К	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D100VENTUC-I	SEL ST7-D100-ADV-ENT-UG-C		\$3,539.25		31%	\$2,442.08		\$0.00			\$0.00		\$0.00	VMWARE
5	ST7D100VENTUC-K	SEL ST7-D100-ADV-ENT-UG-C )		\$3,566.50		31%	\$2,460.89		\$0.00					\$0.00	VMWARE
5	ST7D10DENTUC	SEL ST7-D10-STD-ENT-UG-C)		\$825.00		31%	\$569.25		\$0.00					\$0.00	VMWARE
5	ST7D10DENTUC-I	SEL ST7-D10-STD-ENT-UG-C		\$965.25	K	31%	\$666.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D10DENTUC-K	SEL ST7-D10-STD-ENT-UG-C)		\$969.20	K	31%	\$668.75	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	VMWARE
5	ST7D10STDVUC	SEL ST7-D10-STD-ADV-UG-C )		\$523.00		31%	\$360.87	\$0.00	\$0.00					\$0.00	VMWARE
5	ST7D10STDVUC-I	SEL ST7-D10-STD-ADV-UG-C		\$611.91	K	31%	\$422.22		\$0.00					\$0.00	VMWARE
5	ST7D10STDVUC-K	SEL ST7-D10-STD-ADV-UG-C )		\$616.38	К	31%	\$425.30		\$0.00	\$0.00		\$0.00		\$0.00	VMWARE
5	ST7D10VENTUC	SEL ST7-D10-ADV-ENT-UG-C )		\$303.00		31%	\$209.07	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	ST7D10VENTUC-I	SEL ST7-D10-ADV-ENT-UG-C		\$354.51	K	31%	\$244.61	\$0.00	\$0.00					\$0.00	VMWARE
5	ST7D10VENTUC-K	SEL ST7-D10-ADV-ENT-UG-C )		\$356.65	K	31%	\$246.09		\$0.00					\$0.00	VMWARE
5	ST7ENTC	SEL ST7-D10-ADV-ENT-0G-C )		\$5,655.00		31%	\$3,901.95	\$0.00	\$0.00					\$0.00	VMWARE
5	ST7ENTC-I	SEL ST7-ENT-C		\$6,616.35		31%	\$4,565.28		\$0.00					\$0.00	VMWARE
_	ST7ENTC-K	SEL ST7-ENT-C )		\$6,661.81	K	31%	\$4,596.65		\$0.00					\$0.00	VMWARE
-	ST7ENTDT100C	SEL ST7-ENT-C ) SEL ST7-ENT-DT100-C )		\$13,000.00	K	31%	\$8,970.00		\$0.00					\$0.00	VMWARE
5	ST7ENTDT100C	SEL ST7-ENT-DT100-C ) SEL ST7-ENT-DT100-C		\$15,000.00	K K	31%	\$10.494.90	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	VMWARE
5					K K										
	ST7ENTDT100C-K	SEL ST7-ENT-DT100-C)		\$15,285.01	K	31%	\$10,546.66		\$0.00					\$0.00	VMWARE
-	ST7ENTDT10C	SEL ST7-ENT-DT10-C)		\$1,300.00		31%	\$897.00	\$0.00	\$0.00					\$0.00	VMWARE
-	ST7ENTDT10C-I	SEL ST7-ENT-DT10-C		\$1,521.00	K	31%	\$1,049.49		\$0.00					\$0.00	VMWARE
)	ST7ENTDT10C-K	SEL ST7-ENT-DT10-C)		\$1,528.50	K	31%	\$1,054.67	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
	ST7ENTEPLUGC	SEL ST7-ENT-EPL-UG-C )		\$2,024.00		31%	\$1,396.56		\$0.00					\$0.00	VMWARE
	ST7ENTEPLUGC-I	SEL ST7-ENT-EPL-UG-C		\$2,368.08	K	31%	\$1,633.98	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	VMWARE
	ST7ENTEPLUGC-K	SEL ST7-ENT-EPL-UG-C )		\$2,386.61	K	31%	\$1,646.76		\$0.00					\$0.00	VMWARE
	ST7ENTHA100C	SEL ST7-ENT-HA100-C)		\$3,400.00		31%	\$2,346.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	ST7ENTHA100C-I	SEL ST7-ENT-HA100-C		\$3,978.00		31%	\$2,744.82	\$0.00	\$0.00					\$0.00	VMWARE
	ST7ENTHA100C-K	SEL ST7-ENT-HA100-C)		\$4,003.22		31%	\$2,762.22		\$0.00					\$0.00	VMWARE
	ST7ENTHA10C	SEL ST7-ENT-HA10-C)		\$340.00		31%	\$234.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	ST7ENTHA10C-I	SEL ST7-ENT-HA10-C		\$397.80	K	31%	\$274.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	ST7ENTHA10C-K	SEL ST7-ENT-HA10-C)		\$400.32	K	31%	\$276.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	ST7EPLC	SEL ST7-EPL-C)		\$7,495.00		31%	\$5,171.55	\$0.00	\$0.00					\$0.00	VMWARE
	ST7EPLC-I	SEL ST7-EPL-C		\$8,769.15		31%	\$6,050.71	\$0.00	\$0.00					\$0.00	VMWARE
	ST7EPLC-K	SEL ST7-EPL-C )		\$8,849.22		31%	\$6,105.96	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
	ST7RB25DENTUC	SEL ST7-RB25-STD-ENT-UG-C )		\$17,050.00		31%	\$11,764.50		\$0.00					\$0.00	VMWARE
	ST7RB25DENTUC-I	SEL ST7-RB25-STD-ENT-UG-C		\$19,948.50		31%	\$13,764.47	\$0.00	\$0.00			\$0.00		\$0.00	VMWARE
	ST7RB25DENTUC-K	SEL ST7-RB25-STD-ENT-UG-C )		\$20,111.86		31%	\$13,877.18		\$0.00	\$0.00		\$0.00		\$0.00	VMWARE
	ST7RB25DENTUC-K	SEL ST7-RB25-STD-ENT-UG-C )		\$8,470.00	K	31%	\$5,844.30	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	VMWARE
					K										VMWARE
	ST7RB25STDVUC-I ST7RB25STDVUC-K	SEL ST7-RB25-STD-ADV-UG-C SEL ST7-RB25-STD-ADV-UG-C )		\$9,909.90 \$9,998.47	K K	31% 31%	\$6,837.83 \$6,898.94	\$0.00 \$0.00	\$0.00 \$0.00					\$0.00 \$0.00	VMWARE
	ST7RB25STDVUC-K ST7RB25VENTUC				K K	31%									
		SEL ST7-RB25-ADV-ENT-UG-C )		\$8,580.00			\$5,920.20		\$0.00					\$0.00	VMWARE
	ST7RB25VENTUC-I	SEL ST7-RB25-ADV-ENT-UG-C		\$10,038.60	K	31%	\$6,926.63		\$0.00	\$0.00				\$0.00	VMWARE
	ST7RB25VENTUC-K	SEL ST7-RB25-ADV-ENT-UG-C )		\$10,075.08	K	31%	\$6,951.81	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	ST7RBADV25VMC	SEL ST7-RBADV-25VM-C )		\$20,550.00		31%	\$14,179.50	\$0.00	\$0.00					\$0.00	VMWARE
	ST7RBADV25VMC-I	SEL ST7-RBADV-25VM-C		\$24,043.50	K	31%	\$16,590.02	\$0.00	\$0.00					\$0.00	VMWARE
	ST7RBADV25VMC-K	SEL ST7-RBADV-25VM-C )		\$24,172.54	K	31%	\$16,679.05	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	VMWARE
	ST7RBENT25VMC	SEL ST7-RBENT-25VM-C)		\$28,350.00	K	31%	\$19,561.50	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
	ST7RBENT25VMC-I	SEL ST7-RBENT-25VM-C		\$33,169.50		31%	\$22,886.96	\$0.00	\$0.00					\$0.00	VMWARE
	ST7RBENT25VMC-K	SEL ST7-RBENT-25VM-C)		\$33,366.53		31%	\$23,022.91	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	ST7RBSTD25VMC	SEL ST7-RBSTD-25VM-C)		\$12,850.00	K	31%	\$8,866.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	ST7RBSTD25VMC-I	SEL ST7-RBSTD-25VM-C		\$15,034.50		31%	\$10,373.81	\$0.00	\$0.00			\$0.00		\$0.00	VMWARE
	ST7RBSTD25VMC-K	SEL ST7-RBSTD-25VM-C)		\$15,131.78		31%	\$10,440.93	\$0.00	\$0.00					\$0.00	VMWARE
	ST7STDADVUGC	SEL ST7-STD-ADV-UG-C )		\$1,705.00	K	31%	\$1,176.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	ST7STDADVUGC-I	SEL ST7-STD-ADV-UG-C		\$1,994.85	K	31%	\$1,376.45	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	VMWARE
	ST7STDADVUGC-K	SEL ST7-STD-ADV-UG-C )		\$2,011.19	K	31%	\$1,387.72	\$0.00	\$0.00			\$0.00		\$0.00	VMWARE
	ST7STDC	SEL ST7-STD-C)		\$2,565.00		31%	\$1,769.85	\$0.00	\$0.00					\$0.00	VMWARE
	ST7STDC-I	SEL ST7-STD-C		\$3,001.05		31%	\$2,070.72		\$0.00	\$0.00	+	\$0.00		\$0.00	VMWARE
	ST7STDC-K	SEL ST7-STD-C )		\$3,022.53		31%	\$2,075.72	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	ST7STDDT100C	SEL ST7-STD-DT100-C )		\$5,500.00		31%	\$3,795.00		\$0.00					\$0.00	VMWARE
	ST7STDDT100C-I	SEL ST7-STD-DT100-C		\$6,435.00		31%	\$4,440.15		\$0.00					\$0.00	VMWARE
	ST7STDDT100C-K	SEL ST7-STD-DT100-C )		\$6,477.93		31%	\$4,469.77	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	ST7STDDT100C-K	SEL ST7-STD-DT100-C )		\$550.00	K	31%	\$379.50	\$0.00	\$0.00					\$0.00	VMWARE
	ST7STDDT10C	SEL ST7-STD-DT10-C )		\$643.50	K	31%	\$444.02	\$0.00	\$0.00					\$0.00	VMWARE
	ST7STDDT10C-I	SEL ST7-STD-DT10-C		\$647.79	K	31%	\$444.02	\$0.00	\$0.00					\$0.00	VMWARE
	ST7STDENTUGC	SEL ST7-STD-DT10-C ) SEL ST7-STD-ENT-UG-C )		\$3,399.00	K	31%	\$2,345.31	\$0.00	\$0.00					\$0.00	VMWARE
	ST7STDENTUGC	SEL ST7-STD-ENT-UG-C		\$3,399.00	K	31%	\$2,345.31	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
								70.00	70.00	\$0.00			\$0.00	70.00	VMWARE
	ST7STDENTUGC-K ST7STDEPLUGC	SEL ST7-STD-ENT-UG-C ) SEL ST7-STD-EPL-UG-C )		\$4,003.22 \$5,423.00	K	31% 31%	\$2,762.22 \$3,741.87	\$0.00 \$0.00	\$0.00 \$0.00					\$0.00 \$0.00	VMWARE VMWARE
					K										
	ST7STDEPLUGC-I	SEL ST7-STD-EPL-UG-C		\$6,344.91	K	31%	\$4,377.99	\$0.00	\$0.00					\$0.00	VMWARE
	ST7STDEPLUGC-K	SEL ST7-STD-EPL-UG-C )		\$6,385.99	K	31%	\$4,406.33	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	VMWARE
	STACK-7-H-A-1-40	SEL: STACK,LTO-7,HH,SAS,1DR,40S		\$13,846.00		31%	\$9,553.74	\$0.00	\$0.00					\$0.00	SPECTRALOGIC
	STACK-7-H-A-1-80	SEL: STACK,LTO-7,HH,SAS,1DR,80S		\$20,000.00		31%	\$13,800.00		\$0.00	70.00	70.00	70.00	70.00	\$0.00	SPECTRALOGIC
	STACK-7-H-A-2-40	SEL: STACK,LTO-7,HH,SAS,2DR,40S		\$20,000.00		31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	STACK-7-H-A-2-80	SEL: STACK,LTO-7,HH,SAS,2DR,80S		\$26,154.00		31%	\$18,046.26		\$0.00					\$0.00	SPECTRALOGIC
	STACK-7-H-A-4-80	SEL: STACK,LTO-7,HH,SAS,4DR,80S		\$38,462.00		31%	\$26,538.78		\$0.00					\$0.00	SPECTRALOGIC
	STACK-7-H-F-1-40	SEL: STACK,LTO-7,HH,FC,1DR,40S		\$15,385.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	STACK-7-H-F-1-80	SEL: STACK,LTO-7,HH,FC,1DR,80S		\$21,538.00		31%	\$14,861.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	STACK-7-H-F-2-40	SEL: STACK.LTO-7.HH.FC.2DR.40S		\$23,077.00		31%	\$15,923,13		\$0.00	\$0.00				\$0.00	SPECTRALOGIC
	STACK-7-H-F-2-80	SEL: STACK,LTO-7,HH,FC,2DR,80S		\$29,231.00		31%	\$20,169.39		\$0.00					\$0.00	SPECTRALOGIC
	STACK-7-H-F-4-80	SEL: STACK,LTO-7,HH,FC,4DR,80S		\$44,615.00		31%	\$30,784.35		\$0.00	\$0.00				\$0.00	SPECTRALOGIC
	O	SEL: STACK,LTO-8,HH,SAS,1DR,40S		\$16,154.00		31%	\$11,146.26	\$0.00	\$0.00			\$0.00		\$0.00	SPECTRALOGIC

					NVP LEVEL 1		INVI IVIAIINTEINAIN	CE AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTM
5	STACK-8-H-A-1-80	SEL: STACK,LTO-8,HH,SAS,1DR,80S		\$22,308.00	K	31%	\$15.392.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STACK-8-H-A-2-40	SEL: STACK,LTO-8,HH,SAS,2DR,40S		\$24,615.00		31%	\$16,984.35		\$0.00					\$0.00	SPECTRALOGIC
5	STACK-8-H-A-2-80	SEL: STACK,LTO-8,HH,SAS,2DR,80S		\$30,769.00		31%	\$21,230.61	\$0.00	\$0.00					\$0.00	SPECTRALOGIC
5	STACK-8-H-A-4-80	SEL: STACK,LTO-8,HH,SAS,4DR,80S		\$47,692.00		31%	\$32,907.48		\$0.00					\$0.00	SPECTRALOGIC
5	STACK-8-H-F-1-40	SEL: STACK,LTO-8,HH,FC,1DR,40S		\$18,462.00		31%	\$12,738.78		\$0.00	\$0.00		\$0.00		\$0.00	SPECTRALOGIC
5	STACK-8-H-F-1-80	SEL: STACK,LTO-8,HH,FC,1DR,80S		\$24,615.00		31%	\$16,984.35		\$0.00					\$0.00	SPECTRALOGIC
5															
5	STACK-8-H-F-2-40	SEL: STACK,LTO-8,HH,FC,2DR,40S		\$29,231.00		31%	\$20,169.39		\$0.00					\$0.00	SPECTRALOGIC
5	STACK-8-H-F-2-80	SEL: STACK,LTO-8,HH,FC,2DR,80S		\$35,385.00		31%	\$24,415.65		\$0.00					\$0.00	SPECTRALOGIC
5	STACK-8-H-F-4-80	SEL: STACK,LTO-8,HH,FC,4DR,80S		\$56,923.00		31%	\$39,276.87		\$0.00	\$0.00		\$0.00		\$0.00	SPECTRALOGIC
5	STACKBASE	SEL: SPECTRA,STACKABLE,BASE CHASSIS		\$13,462.00		31%	\$9,288.78		\$0.00					\$0.00	SPECTRALOGIC
5	STACKEXP	SEL: SPECTRA,STACKABLE,EXP CHASSIS		\$13,077.00		31%	\$9,023.13		\$0.00					\$0.00	SPECTRALOGIC
5	STACKEXP-F	SEL: UPG,SPECTRA,STACK,EXP CHASSIS		\$13,077.00	K	31%	\$9,023.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STDCONNTEST	SEL BOOMI Standard Test Connection		\$150.00	) K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	STH4001001-PKG	SEL Stealth Dell BASE PKG - Small- 1 Yr		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4001002-PKG	SEL Stealth Dell BASE PKG - Medium-1 Yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4001003-PKG	SEL Stealth Dell BASE PKG - Large -1 Yr		\$0.00		31%	\$0.00	\$0.00	\$0.00					\$0.00	UNISYS
5	STH4003001-PKG	SEL Stealth Dell BASE PKG - Small -3 Yr		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	UNISYS
5	STH4003002-PKG	SEL Stealth Dell BASE PKG - Medium-3 Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	UNISYS
	STH4003002-PKG	SEL Stealth Dell BASE PKG - Large -3 Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	UNISYS
	STH4003003-PKG STH4005001-PKG	SEL Stealth Dell BASE PKG - Large -3 Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	UNISYS
						31%	70.00								UNISYS
	STH4005002-PKG	SEL Stealth Dell BASE PKG - Medium-5 Yr		\$0.00			\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	
	STH4005003-PKG	SEL Stealth Dell BASE PKG - Large -5 Yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	UNISYS
	STH4011001-LIC	SEL Stealth SERVER Lic(Tier 1-499)1YR-EA		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	UNISYS
	STH4011002-LIC	SEL Stealth SERVERLic(Tier500-999)1YR-EA		\$0.00		31%	\$0.00		\$0.00					\$0.00	UNISYS
	STH4011003-LIC	SEL Stealth SRVRLic(Tier1000-4999)1YR-EA		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	UNISYS
	STH4011004-LIC	SEL StealthSRVRLic(Tier 5K-99,999)1YR-EA		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	UNISYS
	STH4011005-LIC	SEL Stealth SRVR Lic(100K-499,999)1YR-EA		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
	STH4011006-LIC	SEL Stealth SRVR Lic(500K-999,999)1YR-EA		\$0.00	K	31%	\$0.00		\$0.00					\$0.00	UNISYS
	STH4011007-LIC	SEL Stealth SERVER Lic (Tier1M+) 1YR -EA		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	UNISYS
	STH4012001-LIC	SEL Stealth SERVER Lic(Tier 1-499)2YR-EA		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	UNISYS
	STH4012002-LIC	SEL Stealth SERVERLic(Tier500-999)2YR-EA		\$0.00		31%	\$0.00	+	\$0.00			\$0.00		\$0.00	UNISYS
	STH4012003-LIC	SEL Stealth SERVERIC (Tier 1000-4999) 2YR-EA		\$0.00		31%	\$0.00		\$0.00					\$0.00	UNISYS
	STH4012003-LIC STH4012004-LIC			\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00			UNISYS
		SEL StealthSRVRLic(Tier 5K-99,999)2YR-EA				0170							\$0.00		
	STH4012005-LIC	SEL Stealth SRVR Lic(100K-499,999)2YR-EA		\$0.00		31%	\$0.00		\$0.00					\$0.00	UNISYS
	STH4012006-LIC	SEL Stealth SRVR Lic(500K-999,999)2YR-EA		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	UNISYS
	STH4012007-LIC	SEL Stealth SERVER Lic (Tier1M+) 2YR -EA		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	UNISYS
	STH4013001-LIC	SEL Stealth SERVER Lic(Tier 1-499)3YR-EA		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	UNISYS
	STH4013002-LIC	SEL Stealth SERVERLic(Tier500-999)3YR-EA		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
	STH4013003-LIC	SEL Stealth SRVRLic(Tier1000-4999)3YR-EA		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
	STH4013004-LIC	SEL StealthSRVRLic(Tier 5K-99,999)3YR-EA		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
	STH4013005-LIC	SEL Stealth SRVR Lic(100K-499,999)3YR-EA		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
	STH4013006-LIC	SEL Stealth SRVR Lic(500K-999,999)3YR-EA		\$0.00	) K	31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	UNISYS
	STH4013007-LIC	SEL Stealth SERVER Lic (Tier1M+) 3YR -EA		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
	STH4014001-LIC	SEL Stealth SERVER Lic(Tier 1-499)4YR-EA		\$0.00		31%	\$0.00		\$0.00					\$0.00	UNISYS
	STH4014002-LIC	SEL Stealth SERVERLic(Tier500-999)4YR-EA		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	UNISYS
	STH4014003-LIC	SEL Stealth SRVRLic(Tier1000-4999)4YR-EA		\$0.00		31%	\$0.00	+	\$0.00	\$0.00		\$0.00	70.00	\$0.00	UNISYS
	STH4014003-LIC	SEL StealthSRVRLic(Tier 5K-99.999)4YR-EA		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	UNISYS
	STH4014004-LIC STH4014005-LIC	SEL Stealth SRVR Lic(100K-499,999)4YR-EA		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	UNISYS
	STH4014006-LIC	SEL Stealth SRVR Lic(500K-999,999)4YR-EA		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	UNISYS
	STH4014007-LIC	SEL Stealth SERVER Lic (Tier1M+) 4YR -EA		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	UNISYS
	STH4015001-LIC	SEL Stealth SERVER Lic(Tier 1-499)5YR-EA		\$0.00		31%	\$0.00	+	\$0.00	70.00	70.00	70.00	70.00	\$0.00	UNISYS
	STH4015002-LIC	SEL Stealth SERVERLic(Tier500-999)5YR-EA		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	UNISYS
	STH4015003-LIC	SEL Stealth SRVRLic(Tier1000-4999)5YR-EA		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	UNISYS
	STH4015004-LIC	SEL StealthSRVRLic(Tier 5K-99,999)5YR-EA		\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
	STH4015005-LIC	SEL Stealth SRVR Lic(100K-499,999)5YR-EA		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
	STH4015006-LIC	SEL Stealth SRVR Lic(500K-999,999)5YR-EA		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
	STH4015007-LIC	SEL Stealth SERVER Lic (Tier1M+) 5YR -EA		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	UNISYS
	STH4021001-LIC	SEL Stealth CLIENT Lic(Tier 1-499)1YR-EA		\$0.00		31%	\$0.00		\$0.00					\$0.00	UNISYS
	STH4021001-LIC	SEL Stealth CLIENTLic(Tier500-999)1YR-EA		\$0.00		31%	\$0.00		\$0.00					\$0.00	UNISYS
	STH4021002-LIC STH4021003-LIC	SEL Stealth CLIENT Lic(1K-4999)1YR-FACH		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	UNISYS
	STH4021003-LIC STH4021004-LIC	SEL Stealth CLIENT Lic(TK-4999)TYR-EACH SEL Stealth CLIENT Lic(5K-99 999) TYR-EACH		\$0.00		31%	\$0.00		\$0.00					\$0.00	UNISYS
				70.00			70.00		+						
	STH4021005-LIC	SEL Stealth CLNT Lic(100K-499,999)1YR-EA		\$0.00		31%	\$0.00		\$0.00					\$0.00	UNISYS
	STH4021006-LIC	SEL Stealth CLNT Lic(500K-999,999)1YR-EA		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	UNISYS
	STH4021007-LIC	SEL Stealth CLIENT Lic (Tier1M+)1YR-EACH		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	UNISYS
	STH4022001-LIC	SEL Stealth CLIENT Lic(Tier 1-499)2YR-EA		\$0.00		31%	\$0.00	70.00	\$0.00	\$0.00	70.00	70.00	70.00	\$0.00	UNISYS
	STH4022002-LIC	SEL Stealth CLIENTLic(Tier500-999)2YR-EA		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	UNISYS
	STH4022003-LIC	SEL Stealth CLIENT Lic(1K-4999)2YR-EACH		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
	STH4022004-LIC	SEL Stealth CLIENT Lic(5K-99,999) 2YR-EA		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
	STH4022005-LIC	SEL Stealth CLNT Lic(100K-499.999)2YR-FA		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	UNISYS
	STH4022006-LIC	SEL Stealth CLNT Lic(500K-999,999)2YR-EA		\$0.00		31%	\$0.00		\$0.00					\$0.00	UNISYS
	STH4022007-LIC	SEL Stealth CLIENT Lic (Tier1M+)2YR-FACH		\$0.00		31%	\$0.00		\$0.00					\$0.00	UNISYS
	STH4023001-LIC	SEL Stealth CLIENT Lic (Tier 11-499)3YR-EACH		\$0.00		31%	\$0.00	70.00	\$0.00	\$0.00	70.00	\$0.00	\$0.00	\$0.00	UNISYS
	STH4023001-LIC STH4023002-LIC	SEL Stealth CLIENT Lic(Tier 1-499)3YR-EA SEL Stealth CLIENTLic(Tier500-999)3YR-EA		\$0.00		31%	\$0.00		\$0.00					\$0.00	UNISYS
	STH4023003-LIC	SEL Stealth CLIENT Lic(1K-4999)3YR-EACH		\$0.00		31%	\$0.00		\$0.00					\$0.00	UNISYS
	STH4023004-LIC	SEL Stealth CLIENT Lic(5K-99,999) 3YR-EA		\$0.00		31%	\$0.00		\$0.00					\$0.00	UNISYS
i	STH4023005-LIC	SEL Stealth CLNT Lic(100K-499,999)3YR-EA		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	UNISYS
5	STH4023006-LIC	SEL Stealth CLNT Lic(500K-999,999)3YR-EA		\$0.00		31%	\$0.00		\$0.00	\$0.00				\$0.00	UNISYS
5	STH4023007-LIC	SEL Stealth CLIENT Lic (Tier1M+)3YR-EACH		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	UNISYS
5	STH4024001-LIC	SEL Stealth CLIENT Lic(Tier 1-499)4YR-EA		\$0.00		31%	\$0.00		\$0.00	\$0.00				\$0.00	UNISYS
	STH4024002-LIC	SEL Stealth CLIENTLic(Tier500-999)4YR-EA		\$0.00		31%	\$0.00		\$0.00			\$0.00		\$0.00	UNISYS

STH4024003-LIC   SEL Stealth CLIENT Lic(1K-4999)4/R-EACH	Model Sub						<b>PROSUPPOR</b>			WTY UPG			
STH4024005-LIC   SEL Steath CLIENT Lic(GK-99,999) 47R-EA	sku	ub EMC LIST PRICE USE	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNI
STH4024004-LIC   SEL Steatth CLIF Lic(50K-99.999) 4/R-EA		\$0	00 K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5 STH4024007-LIC 5 STH4025002-LIC 5 STH4025001-LIC 5 STH4025001-LIC 5 STH4025001-LIC 5 STH4025003-LIC 5 STH4025006-LIC 5 STH4025006-LIC 5 STH4025006-LIC 5 STH4025006-LIC 5 STH4025006-LIC 5 STH4025006-LIC 5 STH5001001-PKG 5 STH4025007-LIC 5 STH5001001-PKG 5 STH5001003-PKG 5 STH5001003-PKG 5 STH5003002-PKG 5 STH5003001-PKG 5 STH5003001-PKG 5 STH5005001-PKG 5 STH501000-LIC 5 SEL Stealth Dell BASE PKG - Medium-5 Yr 5 STH5011001-LIC 5 SEL Stealth Dell BASE PKG - Medium-6 Yr 5 STH5011002-LIC 5 SEL Stealth SRVR(CTY01-499 lic)1YR-EA 5 STH5011000-LIC 5 SEL Stealth SRVR(CTY01-499 lic)1YR-EA 5 STH5011000-LIC 5 SEL Stealth SRVR(CTY01-499 lic)1YR-EA 5 STH5011000-LIC 5 SEL Stealth SRVR(CTY01-499 lic)1YR-EA 5 STH5013000-LIC 5 SEL Stealth SRVR(CTY01-499 lic)1YR-EA 5 STH5013000-LIC 5 SEL Stealth SRVR(CTY01-499 lic)1YR-EA 5 STH5013000-LIC 5 SEL Stealth SRVR(CTY00-999)1YR-EA 5 STH5013000-LIC 5 SEL Stealth SRVR(CTY00-4999)1YR-EA 5 STH5013000-LIC 5 SEL Stealth SRVR(CTY00-4999)1YR-EA 5 STH5013000-LIC 5 SEL Stealth SRVR(CTY00-4999)3YR-EA 5 STH501000-LIC 5 SEL Stealth SRVR(CTY00-4999)3YR-EA 5 STH502000-LIC 5 SEL Stealth SRVR(CTY00-4999)3YR-EA 5 STH502000-LIC 5 SEL Stealth SRVR(CTY00-49999)3YR-EA 5 STH502000-LIC 5 SEL Stealth SVG(CTY00-4999)3YR-EA 5 ST		\$0	00 K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	UNISYS
5 STH4024007-LIC 5 STH4025002-LIC 5 STH4025001-LIC 5 STH4025001-LIC 5 STH4025001-LIC 5 STH4025003-LIC 5 STH4025006-LIC 5 STH4025006-LIC 5 STH4025006-LIC 5 STH4025006-LIC 5 STH4025006-LIC 5 STH4025006-LIC 5 STH5001001-PKG 5 STH4025007-LIC 5 STH5001001-PKG 5 STH5001003-PKG 5 STH5001003-PKG 5 STH5003002-PKG 5 STH5003001-PKG 5 STH5003001-PKG 5 STH5005001-PKG 5 STH501000-LIC 5 SEL Stealth Dell BASE PKG - Medium-5 Yr 5 STH5011001-LIC 5 SEL Stealth Dell BASE PKG - Medium-6 Yr 5 STH5011002-LIC 5 SEL Stealth SRVR(CTY01-499 lic)1YR-EA 5 STH5011000-LIC 5 SEL Stealth SRVR(CTY01-499 lic)1YR-EA 5 STH5011000-LIC 5 SEL Stealth SRVR(CTY01-499 lic)1YR-EA 5 STH5011000-LIC 5 SEL Stealth SRVR(CTY01-499 lic)1YR-EA 5 STH5013000-LIC 5 SEL Stealth SRVR(CTY01-499 lic)1YR-EA 5 STH5013000-LIC 5 SEL Stealth SRVR(CTY01-499 lic)1YR-EA 5 STH5013000-LIC 5 SEL Stealth SRVR(CTY00-999)1YR-EA 5 STH5013000-LIC 5 SEL Stealth SRVR(CTY00-4999)1YR-EA 5 STH5013000-LIC 5 SEL Stealth SRVR(CTY00-4999)1YR-EA 5 STH5013000-LIC 5 SEL Stealth SRVR(CTY00-4999)3YR-EA 5 STH501000-LIC 5 SEL Stealth SRVR(CTY00-4999)3YR-EA 5 STH502000-LIC 5 SEL Stealth SRVR(CTY00-4999)3YR-EA 5 STH502000-LIC 5 SEL Stealth SRVR(CTY00-49999)3YR-EA 5 STH502000-LIC 5 SEL Stealth SVG(CTY00-4999)3YR-EA 5 ST		\$0		31%	\$0.00		\$0.00					\$0.00	UNISYS
STH4024007-LIC   SEL Steatth CLIENT Lic (Tier1M+MYR-EACH		\$0		31%	\$0.00		\$0.00					\$0.00	UNISYS
5 STH4025002-LIC         SEL Steatth CLIENT LIGHT 1-(9)95/R-EA           5 STH4025003-LIC         SEL Steatth CLIENT LIGHT (K-4999)5/R-EACH           5 STH4025004-LIC         SEL Steatth CLIENT LIGHT (K-6999)95/R-EACH           5 STH4025006-LIC         SEL Steatth CLIENT LIGHT (K-6999)99)97/R-EA           5 STH4025006-LIC         SEL Steatth CLIENT LIGHT (K-6999)99)97/R-EA           5 STH5001001-PKG         SEL Steatth Dell BASE PKG - Medium-1 Yr           5 STH50011002-PKG         SEL Steatth Dell BASE PKG - Medium-1 Yr           5 STH5001003-PKG         SEL Steatth Dell BASE PKG - Medium-1 Yr           5 STH5003002-PKG         SEL Steatth Dell BASE PKG - Medium-1 Yr           5 STH5003002-PKG         SEL Steatth Dell BASE PKG - Medium-1 Yr           5 STH5003002-PKG         SEL Steatth Dell BASE PKG - Medium-3 Yr           5 STH5003002-PKG         SEL Steatth Dell BASE PKG - Medium-3 Yr           5 STH5005001-PKG         SEL Steatth Dell BASE PKG - Medium-4 Yr           5 STH5005002-PKG         SEL Steatth Dell BASE PKG - Large - SYr           5 STH5005003-PKG         SEL Steatth Dell BASE PKG - Large - SYr           5 STH50011001-LIC         SEL Steatth SRVRICYTY-199 Inc)17K-EA           5 STH5011001-LIC         SEL Steatth SRVRICYTY-199 Inc)17K-EA           5 STH5011002-LIC         SEL Steatth SRVRICYTY-1999)17K-EA           5 STH5011003-LIC         SEL Stea		\$0		31%	\$0.00		\$0.00	\$0.00				\$0.00	UNISYS
5         STH4025003-LIC         SEL Steatth CLIENT Lic (K-999) SPR-EACH           5         STH4025004-LIC         SEL Steatth CLIENT Lic (K-99) 999) SPR-EACH           5         STH4025005-LIC         SEL Steatth CLIENT Lic (K-99) 999) SPR-EA           5         STH4025007-LIC         SEL Steatth CLIENT Lic (Fire 1M+) SPR-EACH           6         STH5001001-PKG         SEL Steatth CLIENT Lic (Fire 1M+) SPR-EACH           6         STH5001002-PKG         SEL Steatth Dell BASE PKG - Small- 1 Yr           5         STH5001003-PKG         SEL Steatth Dell BASE PKG - Medium- 1 Yr           5         STH50000001-PKG         SEL Steatth Dell BASE PKG - Large - 1 Yr           5         STH50000001-PKG         SEL Steatth Dell BASE PKG - Large - 1 Yr           5         STH50000001-PKG         SEL Steatth Dell BASE PKG - Large - 3 Yr           5         STH50000002-PKG         SEL Steatth Dell BASE PKG - Large - 3 Yr           5         STH50005002-PKG         SEL Steatth Dell BASE PKG - Medium- 3 Yr           5         STH50005002-PKG         SEL Steatth Dell BASE PKG - Large - 5 Yr           5         STH50011001-LIC         SEL Steatth Dell BASE PKG - Large - 5 Yr           5         STH50011002-LIC         SEL Steatth Dell BASE PKG - Large - 5 Yr           5         STH5011002-LIC         SEL Steatth Dell BASE PKG - Large - 5		\$0		31%	\$0.00		\$0.00					\$0.00	UNISYS
5         STH4025003-LIC         SEL Steatth CLIPT Lich(Sk-99,999) SYR-EA           6         STH4025006-LIC         SEL Steatth CLIPT Lich(Sk-99,999) SYR-EA           5         STH4025006-LIC         SEL Steatth CLIPT Lich(Sk-99,999) SYR-EA           5         STH4025007-LIC         SEL Steatth CLIENT Lic (Tier/IM-) SYR-EACH           5         STH5001002-PKG         SEL Steatth Dell BASE PKG - Medium-1 Yr           5         STH5001002-PKG         SEL Steatth Dell BASE PKG - Medium-1 Yr           5         STH5001002-PKG         SEL Steatth Dell BASE PKG - Medium-1 Yr           5         STH5003002-PKG         SEL Steatth Dell BASE PKG - Medium-3 Yr           5         STH5003002-PKG         SEL Steatth Dell BASE PKG - Medium-3 Yr           5         STH5003002-PKG         SEL Steatth Dell BASE PKG - Medium-5 Yr           5         STH5005002-PKG         SEL Steatth Dell BASE PKG - Medium-5 Yr           5         STH5005002-PKG         SEL Steatth Dell BASE PKG - Medium-5 Yr           5         STH5011002-LIC         SEL Steatth Dell BASE PKG - Medium-5 Yr           5         STH5011002-LIC         SEL Steatth Dell BASE PKG - Medium-5 Yr           5         STH5011003-LIC         SEL Steatth Dell BASE PKG - Medium-5 Yr           5         STH5011003-LIC         SEL Steatth Dell BASE PKG - Medium-5 Yr <t< td=""><td></td><td>\$0</td><td></td><td>31%</td><td>\$0.00</td><td></td><td>\$0.00</td><td></td><td></td><td></td><td></td><td>\$0.00</td><td>UNISYS</td></t<>		\$0		31%	\$0.00		\$0.00					\$0.00	UNISYS
5         STH4025004-LC         SEL Steatth CLINT Lic(500K-999) 999) SYR-EA           5         STH4025006-LC         SEL Steatth CLINT Lic(500K-999) 999) SYR-EA           5         STH4025007-LC         SEL Steatth CLINT Lic(500K-999) 999) SYR-EA           5         STH5001001-PKG         SEL Steatth Dell BASE PKG - Small - 1 Yr           5         STH5001003-PKG         SEL Steatth Dell BASE PKG - Medium-1 Yr           5         STH5001003-PKG         SEL Steatth Dell BASE PKG - Large - 1 Yr           5         STH50001002-PKG         SEL Steatth Dell BASE PKG - Medium-3 Yr           5         STH5000002-PKG         SEL Steatth Dell BASE PKG - Medium-3 Yr           5         STH5000002-PKG         SEL Steatth Dell BASE PKG - Medium-3 Yr           5         STH5000002-PKG         SEL Steatth Dell BASE PKG - Medium-3 Yr           5         STH5000002-PKG         SEL Steatth Dell BASE PKG - Medium-5 Yr           5         STH5011001-LC         SEL Steatth Dell BASE PKG - Large - 3 Yr           5         STH5011001-LC         SEL Steatth Dell BASE PKG - Large - 5 Yr           5         STH5011002-LC         SEL Steatth Dell BASE PKG - Large - 5 Yr           5         STH5011002-LC         SEL Steatth STRVR(CTYT-4-99 lic)TYR-EA           5         STH5011002-LC         SEL Steatth STRVR(CTYT-4-99 lic)TYR-EA		\$0		31%	\$0.00		\$0.00					\$0.00	UNISYS
5         STH4025005-LIC         SEL Steatth CLIT Lic(100K-499,999)99/RR-EA           5         STH4025007-LIC         SEL Steatth CLIENT Lic (Ther IM-) EVR-EACH           5         STH5001002-PKG         SEL Steatth Dell BASE PKG - Medium-1 VY           5         STH5001002-PKG         SEL Steatth Dell BASE PKG - Medium-1 VY           5         STH5001002-PKG         SEL Steatth Dell BASE PKG - Medium-1 VY           5         STH5003001-PKG         SEL Steatth Dell BASE PKG - Large - 1 VY           5         STH5003002-PKG         SEL Steatth Dell BASE PKG - Large - 3 VY           5         STH5003003-PKG         SEL Steatth Dell BASE PKG - Medium-3 VY           5         STH5000002-PKG         SEL Steatth Dell BASE PKG - Medium-5 VY           5         STH5000002-PKG         SEL Steatth Dell BASE PKG - Medium-5 VY           5         STH5011001-LIC         SEL Steatth Dell BASE PKG - Medium-5 VY           5         STH5011001-LIC         SEL Steatth SRVR(QTY14-99 lic)1YR-EA           5         STH5011001-LIC         SEL Steatth SRVR(QTY14-499 lic)1YR-EA           5         STH5011002-LIC         SEL Steatth SRVR(QTY14-499 lic)3YR-EA           5         STH5013002-LIC         SEL Steatth SRVR(QTY14-999)1YR-EA           5         STH5013002-LIC         SEL Steatth SRVR(QTY14-999)1YR-EA           5<		\$0		31%	\$0.00		\$0.00					\$0.00	UNISYS
5         STH4025006-LIC         SEL Steatth CLENT LLCK0TOL-PRG           5         STH5001001-PRG         SEL Steatth Dell BASE PKG - Small - 1 Yr           5         STH5001002-PKG         SEL Steatth Dell BASE PKG - Medium-1 Yr           5         STH5001003-PKG         SEL Steatth Dell BASE PKG - Large - 1 Yr           5         STH5000002-PKG         SEL Steatth Dell BASE PKG - Large - 1 Yr           5         STH5000002-PKG         SEL Steatth Dell BASE PKG - Medium-3 Yr           5         STH5000002-PKG         SEL Steatth Dell BASE PKG - Medium-3 Yr           5         STH5000002-PKG         SEL Steatth Dell BASE PKG - Medium-5 Yr           5         STH5000003-PKG         SEL Steatth Dell BASE PKG - Medium-5 Yr           5         STH5010002-LIC         SEL Steatth Dell BASE PKG - Large - 5 Yr           5         STH5011002-LIC         SEL Steatth SRVR(QTY14-499 lic)1YR-EA           5         STH5011003-LIC         SEL Steatth SRVR(QTY16-4999)1YR-EA           5         STH5011004-LIC         SEL Steatth SRVR(QTY16-499)99)1YR-EA           5         STH5011004-LIC         SEL Steatth SRVR(QTY100-499)99)1YR-EA           5         STH5013001-LIC         SEL Steatth SRVR(QTY100-999)1YR-EA           5         STH5013002-LIC         SEL Steatth SRVR(QTY100-999)3YR-EA           5 <td< td=""><td></td><td>\$0</td><td></td><td>31%</td><td>\$0.00</td><td></td><td>\$0.00</td><td>\$0.00 \$0.00</td><td></td><td></td><td></td><td>\$0.00</td><td>UNISYS</td></td<>		\$0		31%	\$0.00		\$0.00	\$0.00 \$0.00				\$0.00	UNISYS
5         STH40025007-LIC         SEL Stealth Dell BASE PKG - SEL Stealth 1 Yr           5         STH5001002-PKG         SEL Stealth Dell BASE PKG - Medium-1 Yr           5         STH5001003-PKG         SEL Stealth Dell BASE PKG - Medium-1 Yr           5         STH500003001-PKG         SEL Stealth Dell BASE PKG - Large -1 Yr           5         STH50003002-PKG         SEL Stealth Dell BASE PKG - Medium-3 Yr           5         STH50005002-PKG         SEL Stealth Dell BASE PKG - Medium-3 Yr           5         STH50050002-PKG         SEL Stealth Dell BASE PKG - Medium-5 Yr           5         STH50050002-PKG         SEL Stealth Dell BASE PKG - Medium-5 Yr           5         STH50050002-PKG         SEL Stealth Dell BASE PKG - Medium-5 Yr           5         STH5011001-LIC         SEL Stealth SERVER(OTY-1499 led) YrR-EA           5         STH5011002-LIC         SEL Stealth SRVR(OTY-1499 led) YrR-EA           5         STH5011004-LIC         SEL Stealth SRVR(OTY-1499 led) YrR-EA           5         STH5011004-LIC         SEL Stealth SRVR(OTY-1499 led) YrR-EA           5         STH5011004-LIC         SEL Stealth SRVR(OTY-1499 led) YrR-EA           5         STH5013005-LIC         SEL Stealth SRVR(OTY-1499 led) YrR-EA           5         STH5013006-LIC         SEL Stealth SRVR(OTY-1499 led) YrR-EA				31%									
5         STH5001001-PKG         SEL Stealth Dell BASE PKG - Small- 1 Yr           5         STH5001002-PKG         SEL Stealth Dell BASE PKG - Large -1 Yr           5         STH5003001-PKG         SEL Stealth Dell BASE PKG - Large -1 Yr           5         STH5003002-PKG         SEL Stealth Dell BASE PKG - Small -3 Yr           5         STH5003002-PKG         SEL Stealth Dell BASE PKG - Large -3 Yr           5         STH50005002-PKG         SEL Stealth Dell BASE PKG - Large -3 Yr           5         STH50005002-PKG         SEL Stealth Dell BASE PKG - Medium-3 Yr           5         STH50005002-PKG         SEL Stealth BERSE PKG - Medium-5 Yr           5         STH5011001-LIC         SEL Stealth SRVR(GTY50-999)1YR-EA           5         STH5011002-LIC         SEL Stealth SRVR(GTY50-999)1YR-EA           5         STH5011003-LIC         SEL Stealth SRVR(GTY50-999)1YR-EA           5         STH5011003-LIC         SEL Stealth SRVR(GTY10K9-9999)1YR-EA           5         STH5011000-LIC         SEL Stealth SRVR(GTY10K9-9999)1YR-EA           5         STH5013001-LIC         SEL Stealth SRVR(GTY10K9-999)1YR-EA           5         STH5013002-LIC         SEL Stealth SRVR(GTY16-999)3YR-EA           5         STH5013003-LIC         SEL Stealth SRVR(GTY16-999)3YR-EA           5         STH5013004-LI		\$0			\$0.00		\$0.00					\$0.00	UNISYS
5         STH5001002-PKG         SEL Stealth Dell BASE PKG - Medium-1 Yr           5         STH5003001-PKG         SEL Stealth Dell BASE PKG - Small -3 Yr           5         STH5003002-PKG         SEL Stealth Dell BASE PKG - Small -3 Yr           5         STH5003003-PKG         SEL Stealth Dell BASE PKG - Large -3 Yr           5         STH5005001-PKG         SEL Stealth Dell BASE PKG - Large -3 Yr           5         STH5005002-PKG         SEL Stealth Dell BASE PKG - Large -5 Yr           5         STH5005003-PKG         SEL Stealth SER PKG - Large -5 Yr           5         STH5011001-LIC         SEL Stealth SRVR(QTY1-499 lic)1YR-EA           5         STH5011001-LIC         SEL Stealth SRVR(QTY1K-4999)99)1YR-EA           5         STH5011003-LIC         SEL Stealth SRVR(QTY100K-499,999)1YR-EA           5         STH5011005-LIC         SEL Stealth SRVR(QTY100K-499,999)1YR-EA           5         STH5013002-LIC         SEL Stealth SRVR(QTY1-199 lic)3YR-EA           5         STH5013002-LIC         SEL Stealth SRVR(QTY1-199 lic)3YR-EA           5         STH5013002-LIC         SEL Stealth SRVR(QTY1K-4999)3YR-EA           5         STH5013003-LIC         SEL Stealth SRVR(QTY10K-499,999)3YR-EA           5         STH5015004-LIC         SEL Stealth SRVR(QTY1K-4999)5YR-EA           5		\$0		31%	\$0.00		\$0.00					\$0.00	UNISYS
55         STH5003001-PKG         SEL Steath Dell BASE PKG - Large-1 Yr           56         STH5003001-PKG         SEL Steath Dell BASE PKG - Medium-3 Yr           57         STH5003002-PKG         SEL Steath Dell BASE PKG - Medium-3 Yr           56         STH5003002-PKG         SEL Steath Dell BASE PKG - Large-3 Yr           56         STH5005001-PKG         SEL Steath Dell BASE PKG - Large-3 Yr           57         STH5005002-PKG         SEL Steath BARP REF - Large-5 Yr           58         STH5005002-PKG         SEL Steath SRVR(QTY1-1499 lic)1YR-EA           59         STH5011001-LIC         SEL Steath SRVR(QTY1-1499 lic)1YR-EA           50         STH5011002-LIC         SEL Steath SRVR(QTY50-999)1YR-EA           50         STH5011004-LIC         SEL Steath SRVR(QTY56-9999)1YR-EA           51         STH5011005-LIC         SEL Steath SRVR(QTY500-999)3YR-EA           52         STH5013001-LIC         SEL Steath SRVR(QTY500-999)3YR-EA           53         STH5013001-LIC         SEL Steath SRVR(QTY1-1499 lic)3YR-EA           54         STH5013001-LIC         SEL Steath SRVR(QTY1-1499 lic)3YR-EA           55         STH5013004-LIC         SEL Steath SRVR(QTY1-1499 lic)3YR-EA           56         STH5013004-LIC         SEL Steath SRVR(QTY1-1499 lic)3YR-EA           57         STH5013004-LI		\$28,716		31%	\$19,814.67		\$0.00					\$0.00	UNISYS
STH5003001-PKG		\$35,473		31%	\$24,476.96		\$0.00					\$0.00	UNISYS
STH5003002-PKG   SEL Stealth Dell BASE PKG - Medium-3 Yr		\$42,230		31%	\$29,139.23		\$0.00					\$0.00	UNISYS
STH5003003-PKG   SEL Stealth Dell BASE PKG - Large -3 Yr		\$76,458		31%	\$52,756.34		\$0.00					\$0.00	UNISYS
STH5005001-PKG   SEL Stealth Dell BASE PKG - Small -5 Yr		\$95,344		31%	\$65,787.79		\$0.00	\$0.00				\$0.00	UNISYS
STH5005002-PKG		\$114,230	77 K	31%	\$78,819.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
STH5005003-PKG		\$107,584		31%	\$74,233.39	\$0.00	\$0.00					\$0.00	UNISYS
STH5005003-PKG		\$135,830		31%	\$93,723.23		\$0.00					\$0.00	UNISYS
STH5011001-LIC   SEL Steatth SRVR(QTY16-09-99)1/R-EA   STH5011002-LIC   SEL Steatth SRVR(QTY16-09-99)1/R-EA   STH5011003-LIC   SEL Steatth SRVR(QTY16-09-99)1/R-EA   STH5011005-LIC   SEL Steatth SRVR(QTY16-09-99)91/R-EA   STH5011005-LIC   SEL Steatth SRVR(QTY100K-499-99)91/R-EA   STH5013001-LIC   SEL Steatth SRVR(QTY100K-499-99)91/R-EA   STH5013001-LIC   SEL Steatth SRVR(QTY106-09-99)91/R-EA   STH5013001-LIC   SEL Steatth SRVR(QTY16-09-99)91/R-EA   STH5013001-LIC   SEL Steatth SRVR(QTY16-09-99)91/R-EA   STH5013001-LIC   SEL Steatth SRVR(QTY16-09-99)91/R-EA   STH5013001-LIC   SEL Steatth SRVR(QTY16-09-99)91/R-EA   STH5015001-LIC   SEL Steatth SRVR(QTY10-06-99-99)91/R-EA   STH5015001-LIC   SEL Steatth SRVR(QTY16-09-99-99)91/R-EA   STH5015001-LIC   SEL Steatth SRVR(QTY16-09-99-99-17-EA   STH5011001-LIC   SEL Steatth SRVR(QTY16-09-99-99-17-EA   STH5021001-LIC   SEL Steatth SRVR(QTY16-09-99-99-17-EA   STH5021001-LIC   SEL Steatth SRVR(QTY16-09-99-99-17-EA   STH5021001-LIC   SEL Steatth SRVR(QTY16-09-99-99-17-EA   STH5021001-LIC   SEL Steatth Client(QTY16-09-99-99-17-EA   STH5021001-LIC   SEL Steatth Client(QTY16-09-99-99-17-EA   STH5023001-LIC   SEL Steatth Client(QTY16-09-99-99-17-EA   STH5023001-LIC   SEL Steatth Client(QTY16-09-99-99-17-EA   STH5023001-LIC   SEL Steatth Client(QTY16-09-99-99-17-EA   STH5023001-LIC   SEL Steatth Client(QTY-14-99-99-17-EA   STH5023001-LIC   SEL Steatth Client(QTY-14-99-99-17-EA   STH5023001-LIC   SEL Steatth Client(QTY-14-99-99-17-EA   STH5025001-LIC   SEL Steatth Client(QTY-14-99-19-17-EA   STH5025001-LIC   SEL Steatth Client(QTY-14-99-19-17-EA   STH5025001-LIC   SEL Steatth Client(QTY-14-99-19-17-EA   STH5031001-LIC   SEL Steatth Client(QTY-14-99-19-17-EA   STH5031001-LIC   SEL Steatth Client(QTY-14		\$165,461		31%	\$114,168.46	\$0.00	\$0.00	\$0.00				\$0.00	UNISYS
STH5011002-LIC   SEL Steatth SRVR(QTY)K-4999)1YR-EA   STH5011004-LIC   SEL Steatth SRVR(QTY)K-4999)1YR-EA   STH5011004-LIC   SEL Steatth SRVR(QTY)K-4999)1YR-EA   STH5011005-LIC   SEL Steatth SRVR(QTY)K-4999)1YR-EA   STH5013001-LIC   SEL Steatth SRVR(QTY)K-4999)1YR-EA   STH5013001-LIC   SEL Steatth SRVR(QTY)K-4999)9YR-EA   STH5013003-LIC   SEL Steatth SRVR(QTY)K-4999)9YR-EA   STH5013004-LIC   SEL Steatth SRVR(QTY)K-49999)9YR-EA   STH5013005-LIC   SEL Steatth SRVR(QTY)K-49999)9YR-EA   STH5015001-LIC   SEL Steatth SRVR(QTY)K-49999)9YR-EA   STH5015001-LIC   SEL Steatth SRVR(QTY)K-49999)9YR-EA   STH5015001-LIC   SEL Steatth SRVR(QTY)K-49999)9YR-EA   STH5015001-LIC   SEL Steatth SRVR(QTY)K-4999)9YR-EA   STH501001-LIC   SEL Steatth SRVR(QTY)K-4999)9YR-EA   STH5021001-LIC   SEL Steatth Client(QTY)K-4999)9YR-EA   STH5023001-LIC   SEL Steatth Client(QTY)K-4999)9YR-EA   STH5023001-LIC   SEL Steatth Client(QTY)K-4999)9YR-EA   STH5023001-LIC   SEL Steatth Client(QTY)K-4999)9YR-EA   STH5023001-LIC   SEL Steatth Client(QTY)K-4999)3YR-EA   STH5025001-LIC   SEL Steatth Client(QTY)K-4999)3YR-EA   STH5025001-LIC   SEL Steatth Client(QTY)K-49999)3YR-EA   STH5025001-LIC   SEL Steatth Client(QTY)K-49999)3YR-EA   STH5033001-LIC   SEL Steatth SVG(QTY)K-499,999)3YR-EA   STH5		\$668		31%	\$461.57		\$0.00					\$0.00	UNISYS
STH5011003-LIC   SEL Stealth SRVR(QTY16X-99.99)1YR-EA   STH5011005-LIC   SEL Stealth SRVR(QTY100K-499.99)1YR-EA   STH5013001-LIC   SEL Stealth SRVR(QTY100K-499.99)1YR-EA   STH5013001-LIC   SEL Stealth SRVR(QTY100K-499.99)1YR-EA   STH5013001-LIC   SEL Stealth SRVR(QTY1500-999)3YR-EA   STH5013001-LIC   SEL Stealth SRVR(QTY1500-999)3YR-EA   STH5013001-LIC   SEL Stealth SRVR(QTY16X-9999)3YR-EA   STH5013005-LIC   SEL Stealth SRVR(QTY16X-9999)3YR-EA   STH5013005-LIC   SEL Stealth SRVR(QTY16X-9999)3YR-EA   STH5015001-LIC   SEL Stealth SRVR(QTY16X-99.99)3YR-EA   STH5021001-LIC   SEL Stealth SRVR(QTY14-99)1YR-EA   STH5021001-LIC   SEL Stealth Client(QTY14-99)1YR-EA   STH5021003-LIC   SEL Stealth Client(QTY16X-99.99)1YR-EA   STH5021003-LIC   SEL Stealth Client(QTY16X-99.99)1YR-EA   STH5021003-LIC   SEL Stealth Client(QTY16X-99.99)1YR-EA   STH5023001-LIC   SEL Stealth Client(QTY16X-99.99)1YR-EA   STH5023001-LIC   SEL Stealth Client(QTY5X-99.99)1YR-EA   STH5023001-LIC   SEL Stealth Client(QTY5X-99.99)3YR-EA   STH5023003-LIC   SEL Stealth Client(QTY5X-99.99)3YR-EA   STH5023003-LIC   SEL Stealth Client(QTY5X-99.99)3YR-EA   STH5023003-LIC   SEL Stealth Client(QTY5X-99.99)3YR-EA   STH5025001-LIC   SEL Stealth Client(QTY5X-99.99)3YR-EA   STH5025001-LIC   SEL Stealth Client(QTY5X-99.99)3YR-EA   STH5025001-LIC   SEL Stealth Client(QTY5X-99.99)3YR-EA   STH5025001-LIC   SEL Stealth Client(QTY5X-99.99)3YR-EA   STH5025003-LIC   SEL Stealth Client(QTY5X-99.99)3YR-EA   STH5025003-LIC   SEL Stealth Client(QTY5X-99.99)3YR-EA   STH5031003-LIC   SEL Stealth Client(QTY5X-99.99)3YR-EA   STH5031003-LIC   SEL Stealth Client(QTY5X-99.99)3YR-EA   STH5031003-LIC   SEL Stealth SVG(QTY50X-99.99)3YR-EA   STH5033003-LI		\$501		31%	\$346.17	\$0.00	\$0.00	\$0.00				\$0.00	UNISYS
STH5011004-LIC   SEL Stealth SRVR(QTY10K-499.999)1YR-EA   STH5013001-LIC   SEL Stealth SRVR(QTY10K-499.999)1YR-EA   STH5013001-LIC   SEL Stealth SRVR(QTY10K-499.999)1YR-EA   STH5013003-LIC   SEL Stealth SRVR(QTY1K-499.999)1YR-EA   STH5013003-LIC   SEL Stealth SRVR(QTY1K-499.999)1YR-EA   STH5013003-LIC   SEL Stealth SRVR(QTY1K-499.999)1YR-EA   STH5013005-LIC   SEL Stealth SRVR(QTY1K-499.999)1YR-EA   STH5015001-LIC   SEL Stealth SRVR(QTY1K-499.999)1YR-EA   STH5015001-LIC   SEL Stealth SRVR(QTY16X-99.999)1YR-EA   STH5021001-LIC   SEL Stealth SRVR(QTY16X-99.999)1YR-EA   STH5021001-LIC   SEL Stealth Client(QTY1-499)1YR-EA   STH5021001-LIC   SEL Stealth Client(QTY1-499)1YR-EA   STH5021001-LIC   SEL Stealth Client(QTY16X-99.999)1YR-EA   STH5021001-LIC   SEL Stealth Client(QTY16X-99.999)1YR-EA   STH5021001-LIC   SEL Stealth Client(QTY1-499)1YR-EA   STH5021001-LIC   SEL Stealth Client(QTY1-499)1YR-EA   STH5021001-LIC   SEL Stealth Client(QTY1-499)3YR-EA   STH5023001-LIC   SEL Stealth Client(QTY1-499)3YR-EA   STH5025001-LIC   SEL Stealth Client(QTY1-499)3YR-EA   STH5033001-LIC   SEL Stealth SVG(QTY500-99)3YR-EA   STH5033001-LIC   SEL Stealth SVG(QTY500-99)3YR-EA   STH5033001-LIC   SEL Stealth SVG(QTY500-99)3YR-EA   STH5033001-LIC   SEL Stealth SVG(QTY600-99)3YR-E		\$445		31%	\$307.71		\$0.00					\$0.00	UNISYS
STH5011005-LIC   SEL Steatth SRVR(QTY-100K-499,999)1YR-EA   STH5013001-LIC   SEL Steatth SRVR(QTY-1499 ib)3YR-EA   STH5013002-LIC   SEL Steatth SRVR(QTY-1500-999)3YR-EA   STH5013003-LIC   SEL Steatth SRVR(QTY-1500-999)3YR-EA   STH5013003-LIC   SEL Steatth SRVR(QTY-1500-999)3YR-EA   STH5013003-LIC   SEL Steatth SRVR(QTY-150K-9999)3YR-EA   STH5015001-LIC   SEL Steatth SRVR(QTY-150K-9999)3YR-EA   STH5015001-LIC   SEL Steatth SRVR(QTY-100K-499,999)3YR-EA   STH5015003-LIC   SEL Steatth SRVR(QTY-14-99) ib)3YR-EA   STH5015003-LIC   SEL Steatth SRVR(QTY-1500-999)5YR-EA   STH5015003-LIC   SEL Steatth SRVR(QTY-16K-99,999)5YR-EA   STH5015003-LIC   SEL Steatth SRVR(QTY-16K-99,999)5YR-EA   STH5015003-LIC   SEL Steatth SRVR(QTY-16K-99,999)5YR-EA   STH5021001-LIC   SEL Steatth Client(QTY-100K-499,999)5YR-EA   STH5021001-LIC   SEL Steatth Client(QTY-14-99)1YR-EA   STH5021003-LIC   SEL Steatth Client(QTY-14-99)1YR-EA   STH5021003-LIC   SEL Steatth Client(QTY-16K-99,999)1YR-EA   STH5023003-LIC   SEL Steatth Client(QTY-16K-99,999)1YR-EA   STH5023003-LIC   SEL Steatth Client(QTY-16K-99,999)1YR-EA   STH5023003-LIC   SEL Steatth Client(QTY-16K-99,999)1YR-EA   STH5023003-LIC   SEL Steatth Client(QTY-16K-99,999)3YR-EA   STH5023003-LIC   SEL Steatth Client(QTY-16K-99,999)3YR-EA   STH5023003-LIC   SEL Steatth Client(QTY-16K-99,999)3YR-EA   STH5023003-LIC   SEL Steatth Client(QTY-16K-99,999)3YR-EA   STH5025003-LIC   SEL Steatth Client(QTY-16K-99,999)3YR-EA   STH5031003-LIC   SEL Steatth Client(QTY-16K-99,999)3YR-EA   STH5031003-LIC   SEL Steatth Client(QTY-16K-99,999)3YR-EA   STH5031003-LIC   SEL Steatth Client(QTY-16K-99,999)3YR-EA   STH5031003-LIC   SEL Steatth SVG(QTY-1-499) SPSYR-EA   STH5033003-LIC   SEL Steatth SVG(QTY-1-499) SPSYR-EA   STH5033003-LIC   SEL Steatth SVG(QTY-1-499) SPSYR-EA   STH		\$312		31%	\$215.63	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	UNISYS
STH5013001-LIC   SEL Stealth SRVR(QTY-14-99 lbc)3YR-EA   STH5013002-LIC   SEL Stealth SRVR(QTY-16-99-9)3YR-EA   STH5013003-LIC   SEL Stealth SRVR(QTY-16-99-99)3YR-EA   STH5013005-LIC   SEL Stealth SRVR(QTY-16-99-99-17-EA   STH5013005-LIC   SEL Stealth SRVR(QTY-16-99-99-17-EA   STH5015001-LIC   SEL Stealth SRVR(QTY-16-99-99-17-EA   STH5021001-LIC   SEL Stealth Client(QTY-16-99-99-17-EA   STH5023001-LIC   SEL Stealth Client(QTY-16-99-99-17-EA   STH5023001-LIC   SEL Stealth Client(QTY-16-99-99-17-EA   STH5023001-LIC   SEL Stealth Client(QTY-16-99-99-17-EA   STH5023001-LIC   SEL Stealth Client(QTY-16-99-99-17-EA   STH5025001-LIC   SEL Stealth Client(QTY-16-99-99-17-EA   STH5023001-LIC   SEL Stealth SVG(QTY-16-99-99-17-EA   STH5033001-LIC   SEL Stealth SVG(QTY-16-99-99-17-EA   STH5033001-LIC   SEL		\$266		31%	\$184.16		\$0.00					\$0.00	UNISYS
STH5013002-LIC   SEL Steatth SRVR(QTY1K-4999)3YR-EA   STH5013003-LIC   SEL Steatth SRVR(QTY1K-4999)3YR-EA   STH5013004-LIC   SEL Steatth SRVR(QTY10K-9999)3YR-EA   STH5013005-LIC   SEL Steatth SRVR(QTY10K-9999)3YR-EA   STH5015001-LIC   SEL Steatth SRVR(QTY10H-499)5YR-EA   STH5015002-LIC   SEL Steatth SRVR(QTY1-499)5YR-EA   STH5015002-LIC   SEL Steatth SRVR(QTY1K-4999)5YR-EA   STH5015003-LIC   SEL Steatth SRVR(QTY1K-4999)5YR-EA   STH5015005-LIC   SEL Steatth SRVR(QTY1K-4999)5YR-EA   STH5015005-LIC   SEL Steatth SRVR(QTY1K-4999)5YR-EA   STH5015005-LIC   SEL Steatth SRVR(QTY10K-499,999)5YR-EA   STH5021001-LIC   SEL Steatth SIDER STH5021001-LIC   SEL Steatth SIDER STH5021001-LIC   SEL Steatth SIDER STH5021003-LIC   SEL Steatth Client(QTY1-499)1YR-EA   STH5021003-LIC   SEL Steatth Client(QTY1K-499)1YR-EA   STH5021003-LIC   SEL Steatth Client(QTY1-499)1YR-EA   STH5023001-LIC   SEL Steatth Client(QTY1-499)3YR-EA   STH5023001-LIC   SEL Steatth Client(QTY1-499)3YR-EA   STH5023003-LIC   SEL Steatth Client(QTY1-499)3YR-EA   STH5023003-LIC   SEL Steatth Client(QTY1-499)3YR-EA   STH5023003-LIC   SEL Steatth Client(QTY1-499)3YR-EA   STH5023003-LIC   SEL Steatth Client(QTY5K-99,999)3YR-EA   STH5025001-LIC   SEL Steatth Client(QTY5K-99,999)3YR-EA   STH5031001-LIC   SEL Steatth Client(QTY5K-99,999)3YR-EA   STH5031001-LIC   SEL Steatth Client(QTY5K-99,999)3YR-EA   STH5031001-LIC   SEL Steatth SVG(QTY500-999)3YR-EA   STH5031001-LIC   SEL Steatth SVG(QTY500-999)3YR-EA   STH5031001-LIC   SEL Steatth SVG(QTY500-999)3YR-EA   STH5033001-LIC   SEL Steatth SVG(QTY500-999)3YR-EA		\$1,869		31%	\$1,290.11		\$0.00					\$0.00	LINISYS
STH5013003-LIC   SEL Steatth SRVR(GTY)K-4999)3/R-EA   STH5013005-LIC   SEL Steatth SRVR(GTY)K-69.999)3/R-EA   STH5015001-LIC   SEL Steatth SRVR(GTY)T-6999   Iol5YR-EA   STH5015001-LIC   SEL Steatth SRVR(GTY)T-6999   Iol5YR-EA   STH5015003-LIC   SEL Steatth SRVR(GTY)T-6999   Iol5YR-EA   STH5015003-LIC   SEL Steatth SRVR(GTY)K-69999)5/R-EA   STH5015003-LIC   SEL Steatth SRVR(GTY)K-69999)5/R-EA   STH5015003-LIC   SEL Steatth SRVR(GTY)K-69999)5/R-EA   STH5015003-LIC   SEL Steatth SRVR(GTY)K-699999)5/R-EA   STH5021001-LIC   SEL Steatth SRVR(GTY)K-699999)5/R-EA   STH5021001-LIC   SEL Steatth Client(GTY)K-699999)1/R-EA   STH5021003-LIC   SEL Steatth Client(GTY)K-69999)1/R-EA   STH5021003-LIC   SEL Steatth Client(GTY)K-69999)1/R-EA   STH5021004-LIC   SEL Steatth Client(GTY)K-69999)1/R-EA   STH5023001-LIC   SEL Steatth Client(GTY)K-69999)1/R-EA   STH5023001-LIC   SEL Steatth Client(GTY)K-69999)3/R-EA   STH5023001-LIC   SEL Steatth Client(GTY)K-69999)3/R-EA   STH5023003-LIC   SEL Steatth Client(GTY)K-69999)3/R-EA   STH5023003-LIC   SEL Steatth Client(GTY)K-69999)3/R-EA   STH5023003-LIC   SEL Steatth Client(GTY)K-69999)3/R-EA   STH5023003-LIC   SEL Steatth Client(GTY)K-6999993/R-EA   STH5025003-LIC   SEL Steatth Client(GTY)K-6999993/R-EA   STH5025003-LIC   SEL Steatth Client(GTY)K-6999995/R-EA   STH5031001-LIC   SEL Steatth Client(GTY)K-69999995/R-EA   STH5031001-LIC   SEL Steatth Client(GTY)K-69999995/R-EA   STH5031001-LIC   SEL Steatth Client(GTY)K-69999995/R-EA   STH5031001-LIC   SEL Steatth SVG(GTY-600-9999)FR-EA   STH5031001-LIC   SEL Steatth SVG(GTY-600-9999)FR-EA   STH5033001-LIC   SEL Steatth SVG(GTY-600-9999)FR-EA   STH5033001-LIC   SEL Steatth SVG(GTY-600-9999)FR-EA   STH503													
STH5013004-LIC   SEL Steatth SPK/QT/150K-99.999/3YR-EA   STH5015001-LIC   SEL Steatth SPK/QT/100K-499.999/3YR-EA   STH5015001-LIC   SEL Steatth SPK/QT/100K-499.999/3YR-EA   STH5015002-LIC   SEL Steatth SPK/QT/10K-499.999/3YR-EA   STH5015003-LIC   SEL Steatth SPK/QT/150K-99.999/3YR-EA   STH5015003-LIC   SEL Steatth SPK/QT/150K-99.999/3YR-EA   STH5015006-LIC   SEL Steatth SPK/QT/10K-499.999/3YR-EA   STH5021001-LIC   SEL Steatth SPK/QT/10K-499.999/3YR-EA   STH5021001-LIC   SEL Steatth SEL Steatth SPK/QT/10K-499.999/3YR-EA   STH5021002-LIC   SEL Steatth Client(QT/15K-99.999)/3YR-EA   STH5021003-LIC   SEL Steatth Client(QT/15K-99.999)/3YR-EA   STH5021004-LIC   SEL Steatth Client(QT/15K-99.999)/3YR-EA   STH5023001-LIC   SEL Steatth Client(QT/15K-99.999)/3YR-EA   STH5025001-LIC   SEL Steatth Client(QT/14M-99.99)/3YR-EA   STH5025001-LIC   SEL Steatth Client(QT/14-99)/3YR-EA   STH5031001-LIC   SEL Steatth SVG(QT/500-99)/3YR-EA   STH5033001-LIC   SEL Steatth SVG(QT/500-99)/3YR-EA   STH5033001-LIC   SEL Steatth SVG(QT/500-99)/3YR-EA   STH5033001-LIC   SEL Steatth SVG(QT/500-99)/3YR-EA   STH5033001-LIC   SEL Steatth SVG(QT/500-99)/3YR-EA   STH5035001-LIC   SEL Steatth SVG(QT/500-99)/3YR-		\$1,402		31%	\$967.82		\$0.00					\$0.00	UNISYS
STH5013005-LIC   SEL Steatth SRV(GTY100K-499,999)3YR-EA   STH5015002-LIC   SEL Steatth SRVR(GTY10OR-999)5YR-EA   STH5015002-LIC   SEL Steatth SRVR(GTY50O-999)5YR-EA   STH5015003-LIC   SEL Steatth SRVR(GTY50O-999)5YR-EA   STH5015003-LIC   SEL Steatth SRVR(GTY50O-999)5YR-EA   STH5015003-LIC   SEL Steatth SRVR(GTY56O-999)5YR-EA   STH5021001-LIC   SEL Steatth SRVR(GTY56O-9999)5YR-EA   STH5021001-LIC   SEL Steatth Client(GTY56O-9999)5YR-EA   STH5021003-LIC   SEL Steatth Client(GTY56O-999)1YR-EA   STH5023001-LIC   SEL Steatth Client(GTY56O-999)3YR-EA   STH5023001-LIC   SEL Steatth Client(GTY56O-999)3YR-EA   STH5023001-LIC   SEL Steatth Client(GTY56O-999)3YR-EA   STH5023003-LIC   SEL Steatth Client(GTY56O-999)3YR-EA   STH5023003-LIC   SEL Steatth Client(GTY56O-999)3YR-EA   STH5023003-LIC   SEL Steatth Client(GTY56O-999)3YR-EA   STH5025001-LIC   SEL Steatth Client(GTY56O-999)5YR-EA   STH5025001-LIC   SEL Steatth Client(GTY56O-999)5YR-EA   STH5025002-LIC   SEL Steatth Client(GTY56O-999)5YR-EA   STH5025003-LIC   SEL Steatth Client(GTY56O-999)5YR-EA   STH5025003-LIC   SEL Steatth Client(GTY56O-999)5YR-EA   STH5025003-LIC   SEL Steatth Client(GTY56O-999)5YR-EA   STH5025003-LIC   SEL Steatth Client(GTY56O-999)5YR-EA   STH5031001-LIC   SEL Steatth SVG(GTY50O-999)5YR-EA   STH5031001-LIC   SEL Steatth SVG(GTY50O-999)5YR-EA   STH5033001-LIC   SEL Steatth SVG(GTY50O-999)3YR-EA   STH5033001-LIC   SEL Steatth SVG(GTY50O-999)3YR-EA   STH5033001-LIC   SEL Steatth SVG(GTY6OO-999)3YR		\$1,246		31%	\$860.08	\$0.00	\$0.00	\$0.00				\$0.00	UNISYS
STH5015001-LIC   SEL Stealth SRVR(QTY-1-499 lic)syR-EA   STH5015002-LIC   SEL Stealth SRVR(QTY-1600-999)SyR-EA   STH5015003-LIC   SEL Stealth SRVR(QTY-16-499-999)SyR-EA   STH5015003-LIC   SEL Stealth SRVR(QTY-16-499-999)SyR-EA   STH5015003-LIC   SEL Stealth SRVR(QTY-16-499-999)SyR-EA   STH5021001-LIC   SEL Stealth SRVR(QTY-16-99-999)SyR-EA   STH5021001-LIC   SEL Stealth SRVR(QTY-16-99-999)SyR-EA   STH5021002-LIC   SEL Stealth Client(QTY-16-99-999-17-R-EA   STH5021003-LIC   SEL Stealth Client(QTY-16-99-999-17-R-EA   STH5021003-LIC   SEL Stealth Client(QTY-16-99-99-17-R-EA   STH5023003-LIC   SEL Stealth Client(QTY-16-99-99-17-R-EA   STH5023002-LIC   SEL Stealth Client(QTY-16-99-99-17-R-EA   STH5023003-LIC   SEL Stealth Client(QTY-16-99-99-17-R-EA   STH5023004-LIC   SEL Stealth Client(QTY-16-99-99-17-R-EA   STH5025001-LIC   SEL Stealth Client(QTY-16-99-99-17-R-EA   STH5025003-LIC   SEL Stealth Client(QTY-16-99-99-17-R-EA   STH5025003-LIC   SEL Stealth Client(QTY-16-99-99-16-R-EA   STH5025003-LIC   SEL Stealth Client(QTY-16-99-99-16-R-EA   STH5025003-LIC   SEL Stealth Client(QTY-16-99-99-16-R-EA   STH5025003-LIC   SEL Stealth SVG(QTY-16-99-99-16-R-EA   STH5031003-LIC   SEL Stealth SVG(QTY-16-99-99-16-R-EA   STH5031003-LIC   SEL Stealth SVG(QTY-16-99-99-16-R-EA   STH5033003-LIC   SEL Stealth SVG(QTY-16-99-99-16-R-EA   STH5035003-LIC   SEL Stealth SVG(QTY-16-99-99-16-R-EA   STH5035003-LIC   SEL S		\$872		31%	\$601.99	\$0.00	\$0.00					\$0.00	UNISYS
STH5015002-LIC   SEL Steatth SPK/R(GTY500-999)SYR-EA   STH5015004-LIC   SEL Steatth SPK/R(GTY16K-99)99)SYR-EA   STH5015004-LIC   SEL Steatth SPK/R(GTY16K-99)99)SYR-EA   STH5015004-LIC   SEL Steatth SPK/R(GTY16K-99)99)SYR-EA   STH5021001-LIC   SEL Steatth Client(GTY1-499)YR-EA   STH5021002-LIC   SEL Steatth Client(GTY1-499)YR-EA   STH5021003-LIC   SEL Steatth Client(GTY1-499)YR-EA   STH5021004-LIC   SEL Steatth Client(GTY1-499)YR-EA   STH5021004-LIC   SEL Steatth Client(GTY1-499)SYR-EA   STH5023001-LIC   SEL Steatth Client(GTY1-499)SYR-EA   STH5023001-LIC   SEL Steatth Client(GTY1-499)SYR-EA   STH5023003-LIC   SEL Steatth Client(GTY1-499)SYR-EA   STH5023003-LIC   SEL Steatth Client(GTY5-69-999)SYR-EA   STH5023004-LIC   SEL Steatth Client(GTY5-68-999)SYR-EA   STH5023004-LIC   SEL Steatth Client(GTY5-68-999)SYR-EA   STH5025001-LIC   SEL Steatth Client(GTY5-68-999)SYR-EA   STH5031001-LIC   SEL Steatth Client(GTY5-68-999)SYR-EA   STH5031001-LIC   SEL Steatth Client(GTY5-68-999)SYR-EA   STH5031001-LIC   SEL Steatth Client(GTY5-68-9999)SYR-EA   STH5031001-LIC   SEL Steatth SVG(GTY-100K-499-999)SYR-EA   STH5031001-LIC   SEL Steatth SVG(GTY-100K-499-999)SYR-EA   STH5031001-LIC   SEL Steatth SVG(GTY-100K-499-999)SYR-EA   STH5031001-LIC   SEL Steatth SVG(GTY-100K-499-999)SYR-EA   STH5033001-LIC   SEL Steatth SVG(GTY-100K-499-999)SYR-EA   STH5033001-LIC   SEL Steatth SVG(GTY-100K-499-999)SYR-EA   STH5033001-LIC   SEL Steatth SVG(GTY-100K-499-999)SYR-EA   STH5033001-LIC   SEL Steatth SVG(GTY-100K-499-999)SYR-EA   STH50		\$748		31%	\$516.18		\$0.00					\$0.00	UNISYS
STH5015003-LIC   SEL Stealth SRVR(0TY1K-4999)5VR-EA   STH5015005-LIC   SEL Stealth SRVR(0TY10K-69.999)5VR-EA   STH5021007-LIC   SEL Stealth SRVR(0TY100K-499.999)5VR-EA   STH5021007-LIC   SEL Stealth SRVR(0TY100K-499.999)5VR-EA   STH5021007-LIC   SEL Stealth Client(0TY16K-99.999)1VR-EA   STH5021005-LIC   SEL Stealth Client(0TY16K-99.999)1VR-EA   STH5021004-LIC   SEL Stealth Client(0TY16K-99.999)1VR-EA   STH5021005-LIC   SEL Stealth Client(0TY16K-99.999)1VR-EA   STH5022001-LIC   SEL Stealth Client(0TY16K-99.999)1VR-EA   STH5023001-LIC   SEL Stealth Client(0TY16K-99.999)3VR-EA   STH5023001-LIC   SEL Stealth Client(0TY56N-99.999)3VR-EA   STH5023003-LIC   SEL Stealth Client(0TY56N-99.999)3VR-EA   STH5023005-LIC   SEL Stealth Client(0TY56N-99.999)3VR-EA   STH5023005-LIC   SEL Stealth Client(0TY16K-99.999)3VR-EA   STH5023005-LIC   SEL Stealth Client(0TY16K-99.999)3VR-EA   STH5025001-LIC   SEL Stealth Client(0TY16K-99.999)3VR-EA   STH5031001-LIC   SEL Stealth SVG(0TY100K-499.999)3VR-EA   STH5033001-LIC   SEL Stealth SVG(0TY1-499 Ic)3VR-EA   STH5033001-LIC   SEL Stealth SVG(0TY1-499 Ic)3VR-EA   STH5033001-LIC   SEL Stealth SVG(0TY1-499 Ic)3VR-EA   STH5033001-LIC   SEL Stealth SVG(0TY100K-499.999)3VR-EA   STH5033001-LIC   SEL Stealth SVG(0TY100K-499.999)3VR-EA   STH5035001-LIC   SEL Stealth SVG(0TY100K-99.999)3VR-EA   STH503		\$2,887		31%	\$1,992.55		\$0.00					\$0.00	UNISYS
STH5015004-LIC   SEL Steatth SRVR(QTY10K-499, 999)SYR-EA   STH5015005-LIC   SEL Steatth SRVR(QTY10K-499, 999)SYR-EA   STH5021001-LIC   SEL Steatth Client(QTY1-499)1YR-EA   STH5021001-LIC   SEL Steatth Client(QTY1-499)1YR-EA   STH5021003-LIC   SEL Steatth Client(QTY1-499)1YR-EA   STH5021004-LIC   SEL Steatth Client(QTY1-499)1YR-EA   STH5021004-LIC   SEL Steatth Client(QTY1-499)1YR-EA   STH5021004-LIC   SEL Steatth Client(QTY1-499)3YR-EA   STH5023001-LIC   SEL Steatth Client(QTY1-499)3YR-EA   STH5023001-LIC   SEL Steatth Client(QTY1-499)3YR-EA   STH5023003-LIC   SEL Steatth Client(QTY1-499)3YR-EA   STH5023004-LIC   SEL Steatth Client(QTY50K-999)3YR-EA   STH5023004-LIC   SEL Steatth Client(QTY5K-99,999)3YR-EA   STH5023004-LIC   SEL Steatth Client(QTY5K-99,999)3YR-EA   STH5025001-LIC   SEL Steatth Client(QTY5K-99,999)3YR-EA   STH5025001-LIC   SEL Steatth Client(QTY1-499)5YR-EA   STH5025001-LIC   SEL Steatth Client(QTY1-499)5YR-EA   STH5025001-LIC   SEL Steatth Client(QTY1-499)5YR-EA   STH5025001-LIC   SEL Steatth Client(QTY5K-99,99)5YR-EA   STH5025001-LIC   SEL Steatth Client(QTY5K-99,99)5YR-EA   STH5031001-LIC   SEL Steatth Client(QTY5K-99,99)5YR-EA   STH5031001-LIC   SEL Steatth SVG(QTY-100K-499,99)5YR-EA   STH5031001-LIC   SEL Steatth SVG(QTY500-999)5YR-EA   STH5031003-LIC   SEL Steatth SVG(QTY500-999)5YR-EA   STH5031003-LIC   SEL Steatth SVG(QTY500-999)5YR-EA   STH5033001-LIC   SEL Steatth SVG(QTY500-999)5YR-EA   STH5033001-LIC   SEL Steatth SVG(QTY500-999)3YR-EA   STH5033001-LIC   SEL Steatth SVG(QTY500-999)3YR-EA   STH5033001-LIC   SEL Steatth SVG(QTY500-999)3YR-EA   STH5033001-LIC   SEL Steatth SVG(QTY500-999)3YR-EA   STH5035001-LIC   SEL Steatth MODIQTY5K-99,999)3YR-EA   STH5035001-LIC   SEL S		\$2,166	51 K	31%	\$1,494.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
STH5015005-LIC   SEL Steatth Client(QTY1-499)17R-EA		\$1,925	17 K	31%	\$1,328.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
STH5021001-LIC   SEL Stealth Client(GTY1-499)1YR-EA		\$1,347	92 K	31%	\$930.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
STH5021001-LIC   SEL Stealth Client(OTY1-499)1YR-EA		\$1,154	49 K	31%	\$796.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
STH5021002-LIC   SEL Stealth Client(OTY500-9999)1YR-EA		\$111		31%	\$76.93		\$0.00	\$0.00			\$0.00	\$0.00	UNISYS
STH5021003-LIC   SEL Steatth Client(0TY1K-4999)1YR-EA		\$97	08 K	31%	\$67.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	UNISYS
STH5021004-LIC   SEL Stealth Client(OTY5K-99,999)1YR-EA   STH5023001-LIC   SEL Stealth Client(OTY10K-499,999)1YR-EA   STH5023001-LIC   SEL Stealth Client(OTY1-499)3YR-EA   STH5023001-LIC   SEL Stealth Client(OTY1-499)3YR-EA   STH5023003-LIC   SEL Stealth Client(OTY1-499)3YR-EA   STH5023003-LIC   SEL Stealth Client(OTY1-499)3YR-EA   STH5023003-LIC   SEL Stealth Client(OTY5K-99,999)3YR-EA   STH5023005-LIC   SEL Stealth Client(OTY5K-99,999)3YR-EA   STH5025001-LIC   SEL Stealth Client(OTY1-499)3YR-EA   STH5025001-LIC   SEL Stealth Client(OTY1-499)5YR-EA   STH5025001-LIC   SEL Stealth Client(OTY5K-99,999)5YR-EA   STH5031001-LIC   SEL Stealth Client(OTY5K-99,999)5YR-EA   STH5031001-LIC   SEL Stealth SVG(OTY1-499 LiC)1YR-EA   STH5031001-LIC   SEL Stealth SVG(OTY1000-999)9TR-EA   STH5033001-LIC   SEL Stealth SVG(OTY1000-999)9TR-EA   STH5035001-LIC   SEL Stealth MODICOTY1000-999)9TR-EA   STH5051001-LIC   SEL Stealth MODICOTY1000-9999)9TR-EA   STH5051001-LIC		\$84		31%	\$58.28		\$0.00					\$0.00	UNISYS
STH5021005-LIC   SEL Steatth Citer(1QTY-100K-499-999)1YR-EA   STH5023001-LIC   SEL Steatth Citer(1QTY-1499)3YR-EA   STH5023002-LIC   SEL Steatth Citer(1QTY-1499)3YR-EA   STH5023002-LIC   SEL Steatth Citer(1QTY-16W-9999)3YR-EA   STH5023004-LIC   SEL Steatth Citer(1QTY-16W-9999)3YR-EA   STH5023004-LIC   SEL Steatth Citer(1QTY-16W-9999)3YR-EA   STH5023005-LIC   SEL Steatth Citer(1QTY-16W-9999)3YR-EA   STH5025001-LIC   SEL Steatth Citer(1QTY-1499)5YR-EA   STH5025002-LIC   SEL Steatth Citer(1QTY-1499-16W-16A   STH5025003-LIC   SEL Steatth Citer(1QTY-16W-9999)5YR-EA   STH5025003-LIC   SEL Steatth Citer(1QTY-16W-9999)5YR-EA   STH5025003-LIC   SEL Steatth Citer(1QTY-16W-9999)5YR-EA   STH5025003-LIC   SEL Steatth SWG(17Y-1499-16W-17W-EA   STH5031001-LIC   SEL Steatth SWG(17Y-1499-16W-17W-EA   STH5031003-LIC   SEL Steatth SWG(17Y-100W-9999)1YR-EA   STH5031003-LIC   SEL Steatth SWG(17Y-100W-9999)1YR-EA   STH5031003-LIC   SEL Steatth SWG(17Y-100W-9999)1YR-EA   STH5033001-LIC   SEL Steatth SWG(17Y-100W-9999)1YR-EA   STH5033001-LIC   SEL Steatth SWG(17Y-1499-16W-17W-EA   STH5033001-LIC   SEL Steatth SWG(17Y-16W-999-999)3YR-EA   STH5035001-LIC   SEL Steatth SWG(17Y-16W-999-999)3YR-EA   STH5035001-LIC   SEL Steatth SWG(17Y-16W-999-999)3YR-EA   STH5035001-LIC   SEL Steatth SWG(17Y-16W-999-999)3YR-EA   STH5035001-LIC   SEL Steatth SWG(17Y-16W-99-999)3YR-EA   STH5051002-LIC   SEL Steatth MOBIC(17Y-1499-19)3YR-EA   STH5053001-LIC   SEL Steatth MOBIC(17Y-1499-19)3YR-EA   STH5053001-LIC   SEL Steatth MOBIC(17Y-1499-19)3YR-EA   STH5053001		\$67		31%	\$46.62		\$0.00					\$0.00	UNISYS
STH5023001-LIC   SEL Steatth Client(QTY1-499)3YR-EA   STH5023002-LIC   SEL Steatth Client(QTY500-999)3YR-EA   STH5023003-LIC   SEL Steatth Client(QTY5K-99,99)3YR-EA   STH5023003-LIC   SEL Steatth Client(QTY5K-99,99)3YR-EA   STH5023005-LIC   SEL Steatth Client(QTY5K-99,999)3YR-EA   STH5025001-LIC   SEL Steatth Client(QTY1-MOK-499,999)3YR-EA   STH5025001-LIC   SEL Steatth Client(QTY1-MOK-499,999)3YR-EA   STH5025001-LIC   SEL Steatth Client(QTY1-MOK-499,999)3YR-EA   STH5025001-LIC   SEL Steatth Client(QTY1-MOK-499,99)5YR-EA   STH5025001-LIC   SEL Steatth Client(QTY5K-99,99)5YR-EA   STH5025001-LIC   SEL Steatth SVG(QTY500-99)99-STR-EA   STH5031001-LIC   SEL Steatth SVG(QTY500-99)99-STR-EA   STH5031001-LIC   SEL Steatth SVG(QTY500-99)99-STR-EA   STH5031001-LIC   SEL Steatth SVG(QTY500-99)99-STR-EA   STH5031001-LIC   SEL Steatth SVG(QTY500-99)99-STR-EA   STH5033001-LIC   SEL Steatth SVG(QTY500-99)99-STR-EA   STH5035001-LIC   SEL Steatth SVG(QTY500-99)99-STR-EA   STH5035001-LIC   SEL Steatth SVG(QTY50-99)99-STR-EA   STH5035001-LIC   SEL Steatth SVG(QTY50-999)99-STR-EA   STH5035001-LIC   SEL Steatth SVG(QTY50-9999)99-R-EA   STH5035001-LIC   SEL Steatth MOWLQTY50-99999-STR-EA   STH5051001-LIC   SEL Steatth MOWLQTY50-9999-STR-EA   STH5051001-LIC   SEL Steatth MOWLQTY50-9999-STR-EA   STH5051001-LIC   SEL Steatth MOWLQTY50-9999-STR-EA   STH5053001-LIC   SEL Steatth MOWLQTY50-9999-STR-EA   STH5053001-LIC   SEL Steatth MOWLQTY50-9999-STR-EA   STH5053001-LIC   SEL Steatth MOWLQT-10-499-99		\$43		31%	\$30.30		\$0.00	\$0.00			\$0.00	\$0.00	UNISYS
STH5023002-LIC   SEL Stealth Client(OTY500-999)3YR-EA		\$312		31%	\$215.49		\$0.00	\$0.00			\$0.00	\$0.00	UNISYS
STH5023003-LIC   SEL Stealth Client(OTY1K-4999)3YR-EA   STH5023005-LIC   SEL Stealth Client(QTY5K-99,999)3YR-EA   STH5023005-LIC   SEL Stealth Client(QTY10K-499,999)3YR-EA   STH5025007-LIC   SEL Stealth Client(QTY1-499)5YR-EA   STH5025002-LIC   SEL Stealth Client(QTY1-499)5YR-EA   STH5025003-LIC   SEL Stealth Client(QTY1-499)5YR-EA   STH5025003-LIC   SEL Stealth Client(QTY1-499)5YR-EA   STH5025003-LIC   SEL Stealth Client(QTY1-499)5YR-EA   STH5025003-LIC   SEL Stealth Client(QTY1-499)5YR-EA   STH5031001-LIC   SEL Stealth SVG(QTY1-499) LiC)1YR-EA   STH5031003-LIC   SEL Stealth SVG(QTY500-999)1YR-EA   STH5031003-LIC   SEL Stealth SVG(QTY500-999)1YR-EA   STH5031003-LIC   SEL Stealth SVG(QTY500-999)1YR-EA   STH5033001-LIC   SEL Stealth SVG(QTY500-999)1YR-EA   STH5033003-LIC   SEL Stealth SVG(QTY500-999)1YR-EA   STH5035003-LIC   SEL Stealth SVG(QTY500-999)1YR-EA   STH5033003-LIC   SEL Stealth SVG(QTY500-999)1YR-EA   STH5035003-LIC   SEL Stealth SVG(QTY500-999)1YR-EA   STH5051003-LIC   SEL Stealth SVG(QTY500-999)1YR-EA   STH5051003-LIC   SEL Stealth SVG(QTY500-999)1YR-EA   STH5051003-LIC   SEL Stealth SVG(QTY500-999)1YR-EA   STH5051003-LIC   SEL Stealth MOBIQ(QTY500-999)1YR-EA   STH5051003-LIC   SEL Stealth MOBIQ(QTY500-999)1YR-EA   STH5051003-LIC   SEL Stealth MOBIQ(QTY600-999)1YR-EA   STH5053003-LIC   SEL Stealth MOBIQ(QTY600-999)1YR-EA		\$274		31%	\$189.43							\$0.00	UNISYS
STH5023004-LIC   SEL Steatth Client(QTY5K-99,999)3YR-EA   STH5023005-LIC   SEL Steatth Client(QTY1-499)5YR-EA   STH5025001-LIC   SEL Steatth Client(QTY1-499)5YR-EA   STH5025001-LIC   SEL Steatth Client(QTY1-499)5YR-EA   STH5025003-LIC   SEL Steatth Client(QTY1-499)5YR-EA   STH5025003-LIC   SEL Steatth Client(QTY1-499)5YR-EA   STH5025004-LIC   SEL Steatth Client(QTY5K-99,999)5YR-EA   STH5025005-LIC   SEL Steatth SUG(QTY5M-499)9997-REA   STH5031001-LIC   SEL Steatth SUG(QTY1-499 Ic)14YR-EA   STH5031001-LIC   SEL Steatth SVG(QTY500-999)14YR-EA   STH5031003-LIC   SEL Steatth SVG(QTY500-999)14YR-EA   STH5031005-LIC   SEL Steatth SVG(QTY500-999)14YR-EA   STH5033001-LIC   SEL Steatth SVG(QTY500-999)14YR-EA   STH5033001-LIC   SEL Steatth SVG(QTY500-999)3YR-EA   STH5033001-LIC   SEL Steatth SVG(QTY500-999)3YR-EA   STH5033001-LIC   SEL Steatth SVG(QTY5M-999)3YR-EA   STH5033001-LIC   SEL Steatth SVG(QTY5M-999)3YR-EA   STH5033001-LIC   SEL Steatth SVG(QTY5M-99,999)3YR-EA   STH5033001-LIC   SEL Steatth SVG(QTY5M-99,999)3YR-EA   STH5033001-LIC   SEL Steatth SVG(QTY5M-99,999)3YR-EA   STH5035001-LIC   SEL Steatth SVG(QTY5M-99,999)3YR-EA   STH5051001-LIC   SEL Steatth SVG(QTY5M-99,999)3YR-EA   STH5051001-LIC   SEL Steatth SVG(QTY5M-99,999)3YR-EA   STH5051001-LIC   SEL Steatth SVG(QTY5M-99,999)3YR-EA   STH5051001-LIC   SEL Steatth MODIQ(QTY10M-499)1YR-EA   STH5051001-LIC   SEL Steatth MODIQ(QTY10M-499)1YR-EA   STH5051001-LIC   SEL Steatth MODIQ(QTY10M-499,999)3YR-EA   STH5053001-LIC   SEL Steatth MODIQ(QTY10M-499,999)3YR-EA   STH5053001-LIC   SEL Steatth MODIQ(QT90-99)3YR-EA   STH5053001-LIC   SEL Steatth MODIQ(QT90-99)3YR-EA   STH5053001-LIC   SEL Steatth MODIQ(QT90-99)3YR-EA   STH5053001-LIC   SEL Ste				0170			\$0.00						
STH5023005-LiC   SEL Stealth Cint(QTY100K-499,99)3YR-EA   STH5025007-LiC   SEL Stealth Client(QTY140F)5YR-EA   STH5025007-LiC   SEL Stealth Client(QTY500-999)5YR-EA   STH5025003-LiC   SEL Stealth Client(QTY500-999)5YR-EA   STH5025003-LiC   SEL Stealth Client(QTY16K-99,999)5YR-EA   STH5025004-LiC   SEL Stealth Client(QTY50K-99,999)5YR-EA   STH5031001-LiC   SEL Stealth SVG(QTY100K-99,999)5YR-EA   STH5031001-LiC   SEL Stealth SVG(QTY100K-99,999)5YR-EA   STH5031003-LiC   SEL Stealth SVG(QTY500-999)1YR-EA   STH5031003-LiC   SEL Stealth SVG(QTY500-999)1YR-EA   STH5031003-LiC   SEL Stealth SVG(QTY100K-99,999)1YR-EA   STH5031003-LiC   SEL Stealth SVG(QTY100K-99,999)1YR-EA   STH5033001-LiC   SEL Stealth SVG(QTY10K-99,999)1YR-EA   STH5033001-LiC   SEL Stealth SVG(QTY500-999)3YR-EA   STH5033003-LiC   SEL Stealth SVG(QTY500-999)3YR-EA   STH5033003-LiC   SEL Stealth SVG(QTY500-999)3YR-EA   STH5033003-LiC   SEL Stealth SVG(QTY10K-99,999)3YR-EA   STH5033003-LiC   SEL Stealth SVG(QTY10K-99,999)3YR-EA   STH5035001-LiC   SEL Stealth SVG(QTY10K-99,999)3YR-EA   STH5035001-LiC   SEL Stealth SVG(QTY500-999)5YR-EA   STH5035001-LiC   SEL Stealth SVG(QTY500-999)5YR-EA   STH5035003-LiC   SEL Stealth SVG(QTY500-999)5YR-EA   STH5051001-LiC   SEL Stealth SVG(QTY500-999)5YR-EA   STH5051001-LiC   SEL Stealth SVG(QTY500-999)5YR-EA   STH5051001-LiC   SEL Stealth MOBIQ(QTY10K-4999)5YR-EA   STH5051001-LiC   SEL Stealth MOBIQ(QTY10K-4999)5YR-EA   STH5051003-LiC   SEL Stealth MOBIQ(QTY10K-499,999)5YR-EA   STH5051003-LiC   SEL Stealth MOBIQ(QTY10K-499,999)5YR-EA   STH5051003-LiC   SEL Stealth MOBIQ(QTY10K-499,999)5YR-EA   STH5053001-LiC   SEL Stealth MOBIQ(QTY10K-499,999)5YR-EA   STH5053001-LiC   SEL Stealth MOBIQ(QTY10K-499,999)5YR-EA   STH5053001-LiC   SEL Stealth MOBIQ(QTY10K-499,999)5YR-EA   STH5053001-LiC   SEL Stealth MOBIQ(QTY10K-4		\$236		31%	\$163.37	\$0.00	\$0.00					\$0.00	UNISYS
STH5025001-LIC   SEL Stealth Client(OTY1-4-99)SYR-EA		\$187		31%	\$129.36	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	UNISYS
\$TH5025002-LIC		\$124		31%	\$86.14	\$0.00	\$0.00	\$0.00				\$0.00	UNISYS
STH5025003-LIC   SEL Stealth Client(QTY1K-4999)5YR-EA		\$481		31%	\$332.09		\$0.00					\$0.00	UNISYS
STH5025004_LIC   SEL Steatth Clemt(QTY10K-M99,999)5YR-EA   STH5025005_LIC   SEL Steatth Clmt(QTY10K-M99,999)5YR-EA   STH5021001-LIC   SEL Steatth SVG(QTY1-M99 lic)1YR-EA   STH5031001-LIC   SEL Steatth SVG(QTY500-999)1YR-EA   STH5031003_LIC   SEL Steatth SVG(QTY500-999)1YR-EA   STH5031004_LIC   SEL Steatth SVG(QTY500-999)91YR-EA   STH5031004_LIC   SEL Steatth SVG(QTY500-999)91YR-EA   STH5033001_LIC   SEL Steatth SVG(QTY500-999)91YR-EA   STH5033001_LIC   SEL Steatth SVG(QTY160-999)91YR-EA   STH5033002_LIC   SEL Steatth SVG(QTY160-999)91YR-EA   STH5033004_LIC   SEL Steatth SVG(QTY160-999)91YR-EA   STH5033005_LIC   SEL Steatth SVG(QTY160-9999)91YR-EA   STH5033005_LIC   SEL Steatth SVG(QTY160-9999)91YR-EA   STH5035001_LIC   SEL Steatth SVG(QTY1000-4999)91YR-EA   STH5035001_LIC   SEL Steatth SVG(QTY1000-4999)91YR-EA   STH5051001_LIC   SEL Steatth SVG(QTY160-9999)91YR-EA   STH5051001_LIC   SEL Steatth SVG(QTY160-9999)91YR-EA   STH5051001_LIC   SEL Steatth SVG(QTY1000-4999)91YR-EA   STH5051001_LIC   SEL Steatth SVG(QTY1000-4999)91YR-EA   STH5051001_LIC   SEL Steatth M0bl(QTY16-99-999)1YR-EA   STH5051004_LIC   SEL Steatth M0bl(QTY16-99-999)1YR-EA   STH5053001_LIC   SEL Steatth M0bl(QTY16-99-999)3YR-EA   STH5053001_LIC   SEL Steatth M0bl(QTY100-4999-399)3YR-EA   STH5053001_LIC   SEL Steatth M0bl(QTY16-99-999)3YR-EA   STH5053001_LIC   SEL Steatth M0bl(QTY100-499-99-99-EA   STH5053001_LIC   SEL Steatth M0bl(QTY16-99-999)3		\$423		31%	\$292.16		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	UNISYS
\$\text{STH5025005-LIC}\$EL Stealth Chri(\text{QTY100K-499.999}\text{SYR-EA}\$ \$\text{STH5031007-LIC}\$EL Stealth SVG(\text{QTY1-499 ic)}\text{1YR-EA}\$ \$\text{STH5031007-LIC}\$EL Stealth SVG(\text{QTY1-099}\text{iy})\text{YR-EA}\$ \$\text{STH5031007-LIC}\$EL Stealth SVG(\text{QTY1-000-999}\text{YR-EA}\$ \$\text{STH5031004-LIC}\$EL Stealth SVG(\text{QTY1-1000-4999}\text{YR-EA}\$ \$\text{STH5031005-LIC}\$EL Stealth SVG(\text{QTY1-1049}\text{ ie)}\text{3YR-EA}\$ \$\text{STH5033001-LIC}\$EL Stealth SVG(\text{QTY1-1049}\text{ ie)}\text{3YR-EA}\$ \$\text{STH5033007-LIC}\$EL Stealth SVG(\text{QTY1-1499}\text{ ie)}\text{3YR-EA}\$ \$\text{STH5033002-LIC}\$EL Stealth SVG(\text{QTY1-1499}\text{ ie)}\text{3YR-EA}\$ \$\text{STH5033000-LIC}\$EL Stealth SVG(\text{QTY1-100K-499.999}\text{3YR-EA}\$ \$\text{STH5033000-LIC}\$EL Stealth SVG(\text{QTY1-1049}\text{ ie)}\text{9yR-EA}\$ \$\text{STH5035001-LIC}\$EL Stealth SVG(\text{QTY1-1049}\text{ ie)}\text{9yR-EA}\$ \$\text{STH5035001-LIC}\$EL Stealth SVG(\text{QTY1-109-ie)}\text{9y8-999}\text{SYR-EA}\$ \$\text{STH5035000-LIC}\$EL Stealth SVG(\text{QTY1-100-499-999}\text{SYR-EA}\$ \$\text{STH5035000-LIC}\$EL Stealth SVG(\text{QTY1-100-499-999}\text{SYR-EA}\$ \$\text{STH5035000-LIC}\$EL Stealth SVG(\text{QTY1-100-499-999}\text{SYR-EA}\$ \$\text{STH5035000-LIC}\$EL Stealth SVG(\text{QTY1-100-499-999}\text{SYR-EA}\$ \$\text{STH5051000-LIC}\$EL Stealth Mobil(\text{QTY1-100-499-999}\text{SYR-EA}\$ \$\text{STH5051000-LIC}\$EL Stealth Mobil(\text{QTY1-100-499-999}\text{1YR-EA}\$ \$\text{STH5051000-LIC}\$EL Stealth Mobil(\text{QTY50-99-999}\text{1YR-EA}\$ \$\text{STH5051000-LIC}\$EL Stealth Mobil(\text{QTY50-99-999}\text{1YR-EA}\$ \$\text{STH5053000-LIC}\$EL Stealth Mobil(\text{QTY50-99-999}\text{1YR-EA}\$ \$\text{STH5053000-LIC}\$EL Stealth Mobil(\text{QTY50-99-999}\text{3YR-EA}\$ \$\text{STH5053000-LIC}\$EL Stealth Mobil(\text{QTY50-99-999}\text{3YR-EA}\$ \$\text{STH5053000-LIC}\$EL SEL Stealth Mobil(\text{QTY50-99-999}\text{3YR-EA}\$ \$\text{STH5053000-LIC}\$EL SEL Stealth Mobil(\text{QTY50-99-999}\text{3YR-EA}\$ \$\text{STH5053000-LIC}\$EL SEL Stealth Mobil(\tex		\$365	54 K	31%	\$252.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
STH5031001-LIC  SEL Steatth SVG(QTY1-499 ic)1YR-EA STH5031002-LIC SEL Steatth SVG(QTY500-999)1YR-EA STH5031003-LIC SEL Steatth SVG(QTY500-999)1YR-EA STH5031004-LIC SEL Steatth SVG(QTY500-999,999)1YR-EA STH5031005-LIC SEL Steatth SVG(QTY100K-499,999)1YR-EA STH5033001-LIC SEL Steatth SVG(QTY1-499 ic)3YR-EA STH5033002-LIC SEL Steatth SVG(QTY1-499 ic)3YR-EA STH5033003-LIC SEL Steatth SVG(QTY16K-999)3YR-EA STH5033005-LIC SEL Steatth SVG(QTY10K-499,999)3YR-EA STH5033005-LIC SEL Steatth SVG(QTY10K-499,999)3YR-EA STH5033005-LIC SEL Steatth SVG(QTY10W-499)99)3YR-EA STH5035001-LIC SEL Steatth SVG(QTY10W-499)99)3YR-EA STH5035001-LIC SEL Steatth SVG(QTY10W-499)99)3YR-EA STH5035003-LIC SEL Steatth SVG(QTY10W-499)99)3YR-EA STH5035005-LIC SEL Steatth SVG(QTY10W-499)99)3YR-EA STH5035006-LIC SEL Steatth SVG(QTY10W-499)99)3YR-EA STH5051001-LIC SEL Steatth SVG(QTY10W-499)99)3YR-EA STH5051001-LIC SEL Steatth Mobil(QTY1-499)1YR-EA STH5051001-LIC SEL Steatth Mobil(QTY500-999)1YR-EA STH5051003-LIC SEL Steatth Mobil(QTY500-999)1YR-EA STH5051004-LIC SEL Steatth Mobil(QTY10W-499,999)1YR-EA STH5051004-LIC SEL Steatth Mobil(QTY10W-499,999)1YR-EA STH5053001-LIC SEL Steatth Mobil(QTY10W-499,999)1YR-EA STH5053001-LIC SEL Steatth Mobil(QTY10W-499,999)3YR-EA STH5053001-LIC SEL Steatth Mobil(QTY10W-499,999)3YR-EA STH5053003-LIC SEL Steatth Mobil(QTY10W-499,999)3YR-EA		\$289		31%	\$199.67	\$0.00	\$0.00					\$0.00	UNISYS
STH5031002-LIC   SEL Stealth SVG(QTY500-999)1YR-EA		\$191	91 K	31%	\$132.42	\$0.00	\$0.00		\$0.00			\$0.00	UNISYS
STH5031002-LIC   SEL Stealth SVG(QTY500-999)1YR-EA   STH5031003-LIC   SEL Stealth SVG(QTY1000-4999)1YR-EA   STH5031004-LIC   SEL Stealth SVG(QTY1000-499,999)1YR-EA   STH5031005-LIC   SEL Stealth SVG(QTY100K-499,999)1YR-EA   STH5033001-LIC   SEL Stealth SVG(QTY10499,1997)1YR-EA   STH5033002-LIC   SEL Stealth SVG(QTY10499,1997)1YR-EA   STH5033004-LIC   SEL Stealth SVG(QTY500-999,197R-EA   STH5033004-LIC   SEL Stealth SVG(QTY500-999,197R-EA   STH5033005-LIC   SEL Stealth SVG(QTY500-999,197R-EA   STH5033005-LIC   SEL Stealth SVG(QTY100K-499,1999,197R-EA   STH5035001-LIC   SEL Stealth SVG(QTY100R-499,1999,197R-EA   STH5035003-LIC   SEL Stealth SVG(QTY1000-4999,197R-EA   STH5035003-LIC   SEL Stealth SVG(QTY500-999,197R-EA   STH5035004-LIC   SEL Stealth SVG(QTY100K-499,1999,197R-EA   STH5035005-LIC   SEL Stealth SVG(QTY100K-499,1999,197R-EA   STH5051001-LIC   SEL Stealth Mobi(QTY10K-499,1999,197R-EA   STH5051002-LIC   SEL Stealth Mobi(QTY10K-499,1999,197R-EA   STH5051003-LIC   SEL Stealth Mobi(QTY500-99,1999,197R-EA   STH5051004-LIC   SEL Stealth Mobi(QTY500-99,1999,197R-EA   STH5051004-LIC   SEL Stealth Mobi(QTY500-99,1999,197R-EA   STH5051004-LIC   SEL Stealth Mobi(QTY500-99,1999,197R-EA   STH5051004-LIC   SEL Stealth Mobi(QTY500-99,1999,197R-EA   STH5053004-LIC   SEL Stealth Mobi(QTY500-99,199,197R-EA   STH5053004-LIC   SEL Stealth Mobi(QTY500-99,197R-EA   STH5055004-LIC   SEL		\$14,189	54 K	31%	\$9,790.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
\$TH5031004-LIC		\$10,642		31%	\$7,343.08	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	UNISYS
\$TH5031004-LIC		\$9,471	52 K	31%	\$6,535.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	UNISYS
STH5031005-LIC   SEL Stealth SVG(QTY100K-499,999)1YR-EA		\$6,630		31%	\$4.574.86	\$0.00	\$0.00					\$0.00	UNISYS
\$\text{STH5033001-LIC}\$ EL Steath \$VG(\text{CITY}1-499 \text{ic}) \text{R-A}\$ \$\text{STH5033002-LIC}\$ SEL Steath \$VG(\text{CITY}1-499) \text{ic}) \text{R-A}\$ \$\text{STH5033003-LIC}\$ SEL Steath \$VG(\text{CITY}16-09-99)3\text{R-A}\$ \$\text{STH5033003-LIC}\$ SEL Steath \$VG(\text{CITY}16-99-999)3\text{R-A}\$ \$\text{STH5033005-LIC}\$ SEL Steath \$VG(\text{CITY}100\text{R-99-999})3\text{R-A}\$ \$\text{STH5035001-LIC}\$ SEL Steath \$VG(\text{CITY}100\text{R-99-999})3\text{R-A}\$ \$\text{STH5035003-LIC}\$ SEL Steath \$VG(\text{CITY}100-0999)5\text{VR-EA}\$ \$\text{STH5035003-LIC}\$ SEL Steath \$VG(\text{CITY}100-499-999)5\text{VR-EA}\$ \$\text{STH5035006-LIC}\$ SEL Steath \$VG(\text{CITY}100-499-999)5\text{VR-EA}\$ \$\text{STH5051001-LIC}\$ SEL Steath \$VG(\text{CITY}100-499-999)5\text{VR-EA}\$ \$\text{STH5051001-LIC}\$ SEL Steath \$VG(\text{CITY}100-999)\text{VR-EA}\$ \$\text{STH5051003-LIC}\$ SEL Steath \$VG(\text{CITY}100-999)\text{VR-EA}\$ \$\text{STH5051003-LIC}\$ SEL Steath \$VG(\text{CITY}100\text{VR-99-999})\text{VR-EA}\$ \$\text{STH5051004-LIC}\$ SEL Steath \$VG(\text{CITY}100-999)\text{VR-EA}\$ \$\text{STH5051004-LIC}\$ SEL Steath \$VG(\text{CITY}100-999)\text{VR-EA}\$ \$\text{STH5053001-LIC}\$ SEL Steath \$VG(\text{CITY}100-999)\text{VR-EA}\$ \$\text{STH5053000-LIC}\$ SEL Steath \$VG(\text{CITY}100-999)\text{VR-EA}\$ \$\text{STH5053000-LIC}\$ SEL Steath \$VG(\text{CITY}100-999)\text{VR-EA}\$ \$\text{STH5053000-LIC}\$ SEL Steath \$VG(\text{CITY}100-9999)\text{VR-EA}\$ \$\text{STH5053000-LIC}\$ SEL Steath \$VG(\text{CITY}100-9999)\text{VR-EA}\$ \$\text{STH5053000-LIC}\$ SEL Steath \$VG(\text{CITY}100-99999)\text{VR-EA}\$		\$5,701		31%	\$3,933.79		\$0.00	\$0.00	\$0.00	70.00	\$0.00	\$0.00	UNISYS
\$TH5033002-LIC \$EL Stealth \$VG(QTY500-999)3YR-EA \$TH5033004-LIC \$EL Stealth \$VG(QTY500-999)3YR-EA \$TH5033004-LIC \$EL Stealth \$VG(QTY100K-499)99)3YR-EA \$TH5033004-LIC \$EL Stealth \$VG(QTY100K-499,999)3YR-EA \$TH5035001-LIC \$EL Stealth \$VG(QTY10499 Lip9YR-EA \$TH5035002-LIC \$EL Stealth \$VG(QTY10499 Lip9YR-EA \$TH5035003-LIC \$EL Stealth \$VG(QTY500-999)5YR-EA \$TH5035004-LIC \$EL Stealth \$VG(QTY100K-499)95YR-EA \$TH5035004-LIC \$EL Stealth \$VG(QTY100K-499,999)5YR-EA \$TH503500101-LIC \$EL Stealth \$VG(QTY100K-499,999)5YR-EA \$TH5051001-LIC \$EL Stealth Mobi(QTY10K-499)1YR-EA \$TH5051004-LIC \$EL Stealth Mobi(QTY10K-499)1YR-EA \$TH5051004-LIC \$EL Stealth Mobi(QTY10K-499)1YR-EA \$TH5051004-LIC \$EL Stealth Mobi(QTY10K-499)1YR-EA \$TH5051004-LIC \$EL Stealth Mobi(QTY10K-499)1YR-EA \$TH5053001-LIC \$EL Stealth Mobi(QTY10K-499)3YR-EA \$TH5053001-LIC \$EL Stealth Mobi(QTY10K-499)3YR-EA \$TH5053004-LIC \$EL Stealth Mobi(QTY10K-499)3YR-EA \$TH5055006-LIC \$EL Stealth Mobi(QTY10K-499)3YR-EA \$TH5055006-LIC \$EL Stealth Mobi(QTY10K-499)3YR-EA \$TH5055006-LIC \$EL Stealth Mobi(QTY10K-499)3YR-EA		\$39,660		31%	\$27.366.03	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	LINISYS
\$TH5033003-LIC		\$29,745		31%	\$20,524.53		\$0.00					\$0.00	UNISYS
STH5033004-LIC   SEL Steatth SVG(QTY5K-99, 999)3YR-EA		\$26,473		31%	\$18.266.59		\$0.00					\$0.00	UNISTS
\$TH5033005-LIC \$EL Stealth \$VG(QTY100K-499,999)3YR-EA \$TH5035001-LIC \$EL Stealth \$VG(QTY1409 ic)9YR-EA \$TH5035002-LIC \$EL Stealth \$VG(QTY1409 ic)9YR-EA \$TH5035002-LIC \$EL Stealth \$VG(QTY1000-4999)5YR-EA \$TH5035004-LIC \$EL Stealth \$VG(QTY1000-4999)5YR-EA \$TH5035006-LIC \$EL Stealth \$VG(QTY100K-499,999)5YR-EA \$TH5051001-LIC \$EL Stealth \$VG(QTY100K-499,999)5YR-EA \$TH5051001-LIC \$EL Stealth MobiQTY100K-499,999)1YR-EA \$TH5051002-LIC \$EL Stealth MobiQTY1609-999)1YR-EA \$TH5051004-LIC \$EL Stealth MobiQTY16099)1YR-EA \$TH5051004-LIC \$EL Stealth MobiQTY16099,999)1YR-EA \$TH5051004-LIC \$EL Stealth MobiQTY16099,999)1YR-EA \$TH5051004-LIC \$EL Stealth MobiQTY16099,999)1YR-EA \$TH5051004-LIC \$EL Stealth MobiQTY160K-99,999)1YR-EA \$TH5053004-LIC \$EL Stealth MobiQTY16099,999)3YR-EA \$TH5053004-LIC \$EL Stealth MobiQTY100K-499,999)3YR-EA \$TH5053004-LIC \$EL Stealth MobiQTY100K-499,999)3YR-EA \$TH5053004-LIC \$EL Stealth MobiQTY100K-499,999)3YR-EA \$TH5055001-LIC \$EL Stealth MobiQTY100K-499,999)3YR-EA \$TH5055001-LIC \$EL Stealth MobiQTY100K-499,999)3YR-EA \$TH5055001-LIC \$EL Stealth MobiQTY100K-499,999)3YR-EA \$TH5055001-LIC \$EL Stealth MobiQTY100K-499,999)3YR-EA		\$26,473 \$18.531		31%	\$18,266.59	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	UNISYS
STH5035001-LIC   SEL Stealth SVG(QTY1-499 ic)5YR-EA		\$18,531 \$15,936		31%			\$0.00 \$0.00					\$0.00 \$0.00	UNISYS
\$TH5035002-LIC \$EL Steatth \$VG(\text{QTY500-999}\(\text{fyr.EA}\) \$TH5035003-LIC \$EL Steatth \$VG(\text{QTY1000-4999}\) \$FYR-EA \$TH5035004-LIC \$EL Steatth \$VG(\text{QTY1000-4999}\) \$FYR-EA \$TH5035004-LIC \$EL Steatth \$VG(\text{QTY100K-499}\) \$FYR-EA \$TH5051001-LIC \$EL Steatth \$VG(\text{QTY100K-499}\) \$FYR-EA \$TH5051002-LIC \$EL Steatth Mobi(\text{QTY500-999}\) \$FYR-EA \$TH5051003-LIC \$EL Steatth Mobi(\text{QTY500-999}\) \$FYR-EA \$TH5051004-LIC \$EL Steatth Mobi(\text{QTY500-999}\) \$FYR-EA \$TH5051004-LIC \$EL Steatth Mobi(\text{QTY10K-499}\) \$FYR-EA \$TH5051004-LIC \$EL Steatth Mobi(\text{QTY10K-499}\) \$FYR-EA \$TH5053001-LIC \$EL Steatth Mobi(\text{QTY10K-499}\) \$FYR-EA \$TH5053002-LIC \$EL Steatth Mobi(\text{QTY10K-499}\) \$FYR-EA \$TH5053004-LIC \$EL Steatth Mobi(\text{QTY500-999}\) \$FYR-EA \$TH5053004-LIC \$EL Steatth Mobi(\text{QTY5K-99,999}\) \$FYR-EA \$TH5053004-LIC \$EL Steatth Mobi(\text{QTY5K-99,999}\) \$FYR-EA \$TH5053004-LIC \$EL Steatth Mobi(\text{QTY5K-99,999}\) \$FYR-EA \$TH5055004-LIC \$EL STEATH \Text{QSTY5K-90,999}\) \$FYR-EA \$TH5055004-LIC \$EL STEATH \Text{QSTY5K-90,999}\)		+ ,			\$10,996.00		+						
\$TH5035003-LIC		\$61,255		31%	\$42,266.21	\$0.00	\$0.00					\$0.00	UNISYS
\$TH5035004-LIC \$EL Stealth \$VG(QTY5K-99,999)\$YR-EA \$TH5035005-LIC \$EL Stealth \$VG(QTY10K-49,999)\$YR-EA \$TH5035005-LIC \$EL Stealth Mobil(QTY1-499)\$YR-EA \$TH5051007-LIC \$EL Stealth Mobil(QTY1-499)\$YR-EA \$TH5051002-LIC \$EL Stealth Mobil(QTY50-999)\$YR-EA \$TH5051004-LIC \$EL Stealth Mobil(QTY1-499)\$YR-EA \$TH5051004-LIC \$EL Stealth Mobil(QTY1-499)\$YR-EA \$TH5053001-LIC \$EL Stealth Mobil(QTY1-499)\$YR-EA \$TH5053007-LIC \$EL Stealth Mobil(QTY1-499)\$YR-EA \$TH5053003-LIC \$EL Stealth Mobil(QTY1-499)\$YR-EA \$TH5053003-LIC \$EL Stealth Mobil(QTY50-999)\$YR-EA \$TH5053004-LIC \$EL Stealth Mobil(QTY5K-99,999)\$YR-EA \$TH5053005-LIC \$EL Stealth Mobil(QTY5K-99,999)\$YR-EA \$TH5053005-LIC \$EL Stealth Mobil(QTY1-499)\$YR-EA \$TH5053005-LIC \$EL Stealth Mobil(QTY1-499)\$YR-EA \$TH5055001-LIC \$EL Stealth Mobil(QTY1-499)\$YR-EA \$TH5055001-LIC \$EL Stealth Mobil(QTY1-499)\$YR-EA		\$45,941		31%	\$31,699.66	\$0.00	\$0.00					\$0.00	UNISYS
\$TH5035005-LIC \$EL Steatth \$VG/QTY100K-499.999)\$YR-EA \$TH5051007-LIC \$EL Steatth Mobl(QTY 1-499)1YR-EA \$TH5051002-LIC \$EL Steatth Mobl(QTY 1-499)1YR-EA \$TH5051002-LIC \$EL Steatth Mobl(QTY1K-4999)1YR-EA \$TH5051004-LIC \$EL Steatth Mobl(QTY1K-999.999)1YR-EA \$TH5051005-LIC \$EL Steatth Mobl(QTY10K-99,999)1YR-EA \$TH5053001-LIC \$EL Steatth Mobl(QTY10K-99,999)1YR-EA \$TH5053001-LIC \$EL Steatth Mobl(QTY11-499)3YR-EA \$TH5053003-LIC \$EL Steatth Mobl(QTY1K-999,999)3YR-EA \$TH5053004-LIC \$EL Steatth Mobl(QTY1K-99,999)3YR-EA \$TH5053004-LIC \$EL Steatth Mobl(QTY10K-99,999)3YR-EA \$TH5053005-LIC \$EL Steatth Mobl(QTY10K-99,999)3YR-EA \$TH5053005-LIC \$EL Steatth Mobl(QTY10K-99,999)3YR-EA \$TH5053005-LIC \$EL Steatth Mobl(QTY10K-99,999)3YR-EA \$TH5055001-LIC \$EL Steatth Mobl(QTY10K-99,999)3YR-EA		\$40,888		31%	\$28,213.18		\$0.00	\$0.00			\$0.00	\$0.00	UNISYS
\$TH5051001-LIC \$EL Stealth Mobil(QTY 1-499)1YR-EA \$TH5051002-LIC \$EL Stealth Mobil(QTY500-999)1YR-EA \$TH5051003-LIC \$EL Stealth Mobil(QTY5K-99-999)1YR-EA \$TH5051004-LIC \$EL Stealth Mobil(QTY5K-99-999)1YR-EA \$TH5051005-LIC \$EL Stealth Mobil(QTY10K-499-999)1YR-EA \$TH5053001-LIC \$EL Stealth Mobil(QTY1-499)3YR-EA \$TH5053002-LIC \$EL Stealth Mobil(QTY1-499)3YR-EA \$TH5053003-LIC \$EL Stealth Mobil(QTY500-999)3YR-EA \$TH5053004-LIC \$EL Stealth Mobil(QTY5K-99-999)3YR-EA \$TH5053005-LIC \$EL Stealth Mobil(QTY6K-99-999)3YR-EA \$TH5053005-LIC \$EL Stealth Mobil(QTY1-499)3YR-EA \$TH5055001-LIC \$EL Stealth Mobil(QTY1-499)3YR-EA \$TH5055001-LIC \$EL Stealth Mobil(QTY1-499)3YR-EA		\$28,622		31%	\$19,749.24	\$0.00	\$0.00	\$0.00	70.00	70.00	70.00	\$0.00	UNISYS
\$TH5051002-LIC \$EL Stealth Mobi(QTY500-999)1YR-EA \$TH5051004-LIC \$EL Stealth Mobi(QTY50-999)1YR-EA \$TH5051004-LIC \$EL Stealth Mobi(QTY5K-99,999)1YR-EA \$TH5051004-LIC \$EL Stealth Mobi(QTY5K-99,999)1YR-EA \$TH5053001-LIC \$EL Stealth Mobi(QTY100K-499,999)1YR-EA \$TH5053002-LIC \$EL Stealth Mobi(QTY500-999)3YR-EA \$TH5053004-LIC \$EL Stealth Mobi(QTY5K-99,999)3YR-EA \$TH5053004-LIC \$EL Stealth Mobi(QTY5K-99,999)3YR-EA \$TH5053004-LIC \$EL Stealth Mobi(QTY10K-499,999)3YR-EA \$TH5055001-LIC \$EL Stealth Mobi(QTY10K-99,999)3YR-EA \$TH5055001-LIC \$EL STEALTH \$TH50FEA \$TH5055001-LIC \$TH50FEA \$TH505001-LIC \$TH50FEA \$TH5055001-LIC \$TH50FEA \$TH505001-LIC \$TH50FEA \$TH505001-LIC \$TH50FEA \$TH505001-LIC \$TH505001-		\$24,613		31%	\$16,983.40		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	UNISYS
STH5051003-LIC   SEL Stealth Mobil(QTY1K-4999)1YR-EA		\$50		31%	\$34.97	\$0.00	\$0.00					\$0.00	UNISYS
\$TH5051003-LIC \$EL Stealth Mobil(QTY1K-4999)1YR-EA \$TH5051005-LIC \$EL Stealth Mobil(QTY5K-99,999)1YR-EA \$TH5051005-LIC \$EL Stealth Mobil(QTY100K-499,999)1YR-EA \$TH5053001-LIC \$EL Stealth Mobil(QTY100Y1-499)3YR-EA \$TH5053002-LIC \$EL Stealth Mobil(QTY50-999)3YR-EA \$TH5053003-LIC \$EL Stealth Mobil(QTY1K-4999)3YR-EA \$TH5053004-LIC \$EL Stealth Mobil(QTY5K-99,999)3YR-EA \$TH5053005-LIC \$EL Stealth Mobil(QTY10K-499,999)3YR-EA \$TH5055005-LIC \$EL Stealth Mobil(QTY1-499)5YR-EA \$TH5055001-LIC \$EL Stealth Mobil(QTY1-499)5YR-EA		\$43	92 K	31%	\$30.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
\$TH5051005-LIC		\$38		31%	\$26.81	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	UNISYS
\$TH5051005-LIC		\$30	41 K	31%	\$20.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
\$\text{STH5053001-LiC}\$ SEL Stealth Mobil(QTY 1-499)3YR-EA\$ \$\text{STH5053002-LiC}\$ SEL Stealth Mobil(QTY500-999)3YR-EA\$ \$\text{STH5053003-LiC}\$ SEL Stealth Mobil(QTY1K-499)3YR-EA\$ \$\text{STH5053004-LiC}\$ SEL Stealth Mobil(QTY6K-99,999)3YR-EA\$ \$\text{STH5053005-LiC}\$ SEL Stealth Mobil(QTY10K-499,999)3YR-EA\$ \$\text{STH5055001-LiC}\$ SEL Stealth Mobil(QTY1-499)5YR-EA\$		\$20		31%	\$13.99		\$0.00	\$0.00				\$0.00	UNISYS
\$TH5053002-LIC		\$142		31%	\$98.21	\$0.00	\$0.00	\$0.00	\$0.00	70.00	\$0.00	\$0.00	UNISYS
STH5053003-LIC         SEL Stealth Mobil(QTY1K-4999)3YR-EA           STH5053004-LIC         SEL Stealth Mobil(QTY5K-99,999)3YR-EA           STH5053005-LIC         SEL Stealth Mobil(QTY10K-499)5YR-EA           STH5055001-LIC         SEL Stealth Mobil(QTY1-499)5YR-EA		\$142		31%	\$86.14		\$0.00	\$0.00				\$0.00	UNISYS
\$TH5053004-LIC		\$108		31%	\$74.69		\$0.00					\$0.00	UNISYS
STH5053005-LIC SEL Stealth Mobi(QTY100K-499,999)3YR-EA STH5055001-LIC SEL Stealth Mobi(QTY 1-499)5YR-EA													
STH5055001-LIC SEL Stealth Mobi(QTY 1-499)5YR-EA		\$85		31%	\$59.12		\$0.00					\$0.00	UNISYS
		\$56		31%	\$39.10		\$0.00	\$0.00				\$0.00	UNISYS
STH5055002-LIC SEL Stealth MAN/OTV500 000/EVP EA		\$218		31%	\$150.95		\$0.00	\$0.00				\$0.00	UNISYS
		\$191		31%	\$132.42		\$0.00					\$0.00	UNISYS
STH5055003-LIC SEL Stealth Mobi(QTY1K-4999)5YR-EA STH5055004-LIC SEL Stealth Mobi(QTY5K-99,999)5YR-EA		\$166 \$131		31% 31%	\$114.93 \$90.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00	UNISYS UNISYS

					NVP LEVEL 1			CE AND WARRANTY	PROSUPPOR			WTY UPG			THIRD PARTY PRODUCT PARTNER
### STATE OF THE PROPERTY ADMINISTRY ADMINIS	BAND	SKU	DESCRIPTION					T PLUS MNT	T W/MC		BASIC MNT			RENEWAL	
### STATE OF THE PROPERTY ADMINISTRY ADMINIS	5	STH5055005-LIC	SEL Stealth Mohl/OTY100K-499 999)5YR-FA	\$87.51	ı K	31%	\$60.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	LINISYS
STREET   1   Section   1   S	5														
THE COLOR   15   15   15   15   15   15   15   1	5														
STREET	5														
STITUTION   S.C.   SENSING CONTROL   STITUTION   STITUTION   STORY	5														
Section   Sect	5														
### 110000   100	5														
### STATE OF	5														
## Company of the Com	5														
Production	5														
### Common Commo	5	STH5063004-LIC	SEL Stealth SVG-S(QTY5K-99,999)3YR-EA	\$698.79	9 K	31%	\$482.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
THE PRINCIPAL   S. F. Branch Ford Service (CENTRAL DESCRIPTION A)   1.944   2.945   3.945	5	STH5063005-LIC	SEL Stealth SVG-S(QTY100K-499,999)3YR-EA	\$597.90	) K	31%	\$412.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
### STREET COLUMN   STREET COL	5	STH5065001-LIC				31%			\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	UNISYS
Section   Sect	5														
STATEMENT   STAT	5														
STITEMEND   STIT	5														
STRENDING   Column	5														
ST-007/004-LC   St. Seeth POW-RECTIVE AND STORY AND ST	5														
STROPTOBALIC   Ellis Ballam PV-Re(CTPT-VER) PV-RE   56.00   50.00	5														
STH-007004-LC    St. Deside SCH-05(C)TY-06-25(C)TY-06	5														
STRONOBLE   SEL Seales STORY AGE   SEL SEAL SEALES STORY AGE   SEL SEAL SEAL SEAL SEAL SEAL SEAL SEAL	5														
STRENGY   Color   Co	5	STH5071004-LIC	SEL Stealth SVG-NS(QTY5K-99,999)1YR-EA	\$54.06	6 K	31%	\$37.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
STRENGY   Color   Co	5					31%									UNISYS
STREPTION   Color	5														
STROMONIC   SEE   Seath SYCK-SQUITY 6-4-2001   SEE															
STISSTONELLED   SEE   Seath SPICE SCOTE   SEE   Seath SPICE SCOTE   SEE   Seath SPICE SCOTE   SEE   Seath SPICE SCOTE   SEE						0170									
STRANDOWN   SEE   Summ PV-AS(INTER-409)   SEE   SUMMAPS   SEE   SUMMAPS   SEE   SUMMAPS   SEE   SUMMAPS   SEE   SUMMAPS   SUMMAPS   SEE   SUMMAPS   SUMMAP	-														
STH-STORD-LC  St. St. Health SV-0-NG/GTV-46990F4-A    \$40.00   \$								\$0.00					\$0.00		
\$THORDSCALC SLL Seath SVI-ANGOT (1709-9999) REA															
STH-007003-LC    SE, Seemin SVC-ANGCYTY-C-40009/VF-A   \$202 15   K   31th   \$10.74   \$0.00															
STHANDOLL   D. SEL SAMPS SVA-ANICO   S. S. SAMP SVA-ANICO   S. SAMP S		STH5075002-LIC	SEL Stealth SVG-NS(QTY500-999)5YR-EA			31%			\$0.00	\$0.00			\$0.00	\$0.00	
STH-00000-LC   SEL Sealer SV-0-NSICTIVIS-001-0009/FREA   \$15.58   K   31%   \$10.04   \$0.00		STH5075003-LIC	SEL Stealth SVG-NS(QTY1K-4999)5YR-EA	\$292.15	5 K	31%	\$201.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
STYAMATIC: SEL STYMAMIC: SEL S			SEL Stealth SVG-NS(OTY5K-99 999)5YR-FA	\$231.51	ı K	31%	\$159.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	LINISYS
STYAMHOC SE, STYAMHOCO SE, STYAMHOCO SE, STAMHOCO SE, STA															
STYAMHOCK BELSTYRAMHOCK)															
STYAMHOCK SELETY/SANDTOC)															
STYSAMIC SEL STYAMURC SELS STAAMURC SELS STYAMURC SELS STAAMURC SELS STAAM						0170									
STYSANICE SEL ST						31%			\$0.00					\$0.00	
STYSAMOCK   SEL STYSAMOLOC)   \$583.00   K   31%   \$402.27   \$0.00			SEL ST-VSAND10-C)			31%			\$0.00	\$0.00				\$0.00	
STYSANIOCK SEL STYSANIOC)		STVSAN10C-I	SEL ST-VSAND10-C)	\$550.00	) K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
STYSANC SELSTVANC)		STVSAN10C-K	SFL ST-VSAND10-C)			31%	\$402.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
STYSANCE SELSTVANCE) \$2,74500 K 31% \$1,98465 \$0.00 \$0.		STVSANC	SEL ST-VSAN-C.)			31%			\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
SUP-RG-GB-Y SEL RG YANNUAL SUBSC 1 GB N RG CLOUD \$22.31 K 31% \$22.06.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 RG SYSTEMS SUP-RG-GB-W SEL RG XCMTHLY SUBSC 1 GB N RG CLOUD \$1.51.54 K 31% \$22.00 \$0															
SUR-RG-GB-Y SER RG 3Y ANNIAL SURSC 1 GB N RG CLOUD \$1.54 K 31% \$10.0 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 RG SYSTEMS SUR-RG-GB-M SER RG MONTHLY SURSC 1 GB N RG CLOUD \$1.54 K 31% \$1.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 RG SYSTEMS SUR-RG-GB-M SER RG MONTHLY SURSC 1 TB N RG CLOUD \$1.54 K 31% \$1.00 \$0.															
SUB-RG-GBM   SEL RG MONTHLY SUBSC 1GB N RG CLOUD   \$1.54   K   31%   \$1.66   \$0.00															
SUB-RG-GB-Y SEL RG 17 ANNUAL SUBSC 1 GB N RG CLOUD \$15.231 K 31% \$34.00 \$0.00															
SUB-RG-T8-3Y  SEL RG 3Y ANNIAL SUBSC 1T BIN RG CLOUD  \$11,58846  K  \$14,5776  \$15,000  \$00															
SUB-RG-TE-M   SEL RG MONTHLY SUBSC 1TB IN RG CLOUD   \$802.31   K   31%   \$477.60   \$0.00   \$		SUB-RG-GB-Y	SEL RG 1Y ANNUAL SUBSC 1 GB IN RG CLOUD	\$12.31	I K	31%	\$8.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
SHOCD-STG-1Y SHE, RG 1Y ANNUAL SUBSC. 1 TB N RG CLOUD \$3,346 15 K 31% \$2,653.84 50.00 \$0.0		SUB-RG-TB-3Y	SEL RG 3Y ANNUAL SUBSC 1 TB IN RG CLOUD	\$11,538.46	6 K	31%	\$7,961.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
SURCE-STE-TY  SEL RG IY ANNUAL SUBSC IT BN RG CLOUD  \$3,846 15 K  31% \$2,663.84 \$0.00 \$0.0		SUB-RG-TB-M	SEL RG MONTHLY SUBSC 1 TB IN RG CLOUD	\$692.31	I K	31%	\$477.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
SYNCCD-STG-1M-R   SEL Sync EE CLD Storage 100B 1 yr   \$206.00   K   31%   \$0.08   \$0.00   \$0		SUB-RG-TR-V	SEL RG 1V ANNUAL SURSC 1 TR IN RG CLOUD			31%	\$2,653.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
SYNCCD-STG-1Y  SEL Synce EC LOS Strange 10 (GR) 1 yr  \$10.0 K  \$11%  \$10.0 K  \$11%  \$10.0 K  \$11%  \$10.0 K  \$11%  \$10.0 S  \$10.0															
SYNCCD-STG-127 SEL Sync EE CLD Storage 100 B 2 yr S392.00 K 31% \$0.09 \$0.00 \$0															
SYNCCD-STG-2Y   SEL Sync EE CLD Storage 100GB 2 yr   \$392.00   K   31%   \$370.48   \$0.00   \$															
SYNCCD-STG-3TY SEL Synce EC LD Storage 1-100 E3 yr SSYNCCD-STG-T1-1Y SEL Synce EC LD Storage 1-100 E1 yr SSYNCCD-STG-T1-3Y SEL Synce EC LD Storage 1-100 E1 yr SSYNCCD-STG-T1-3Y SEL Synce EC LD Storage 1-100 E3 yr SSYNCCD-STG-T1-3Y SEL Synce EC LD Storage 1-100 E3 yr SSYNCCD-STG-T1-3Y SEL Synce EC LD Storage 1-100 E3 yr SSYNCCD-STG-T1-3Y SEL Synce EC LD Storage 1-100 E3 yr SSYNCCD-STG-T1-3Y SEL Synce EC LD Storage 1-100 E3 yr SSYNCCD-STG-T1-3Y SSYNCCD-STG-T1-3Y SEL Synce EC LD Storage 1-100 E3 yr SSYNCCD-STG-T2-3Y SEL Synce EC LD Storage 1-100 E3 yr SSYNCCD-STG-T2-3Y SSYNCCD-STG-T2-3Y SEL Synce EC LD Storage 1-100 E3 yr SSYNCCD-STG-T2-3Y SSYNCCD-STG-T2-															
SYNCCD-STG-T1-17 SEL Sync EE CLD Storage 1-10 TB 1 yr \$3,499.88 K 31% \$2,273.17 \$0.00 \$0.0			SEL Sync EE CLD Storage 100GB 2 yr	\$392.00	K										
SYNCCD-STG-T1-2Y SEL Sync EE CLD Storage 1-10 TB 2 yr SSA,306.92 K 31% \$4,351.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$YNCPLICITY SYNCCD-STG-T2-1Y SEL Sync EE CLD Storage 11-10 TB 2 yr \$2,866.15 K 31% \$1,977.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$YNCPLICITY SYNCCD-STG-T2-2Y SEL Sync EE CLD Storage 11-10 TB 2 yr \$5,256.00 K 31% \$3,526.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$YNCPLICITY SYNCCD-STG-T2-3Y SEL Sync EE CLD Storage 11-10 TB 3 yr \$7,000 STA,000 STA														70.00	
SYNCCD-STG-T1-2Y SEL Sync EE CLD Storage 1-10 TB 2 yr SRAG0-STG-T1-3Y SEL Sync EE CLD Storage 1-10 TB 3 yr SRAG0-STG-T2-1Y SEL Sync EE CLD Storage 1-10 TB 3 yr SRAG0-STG-T2-1Y SEL Sync EE CLD Storage 1-10 TB 2 yr SRAG0-STG-T2-1Y SEL Sync EE CLD Storage 1-10 TB 2 yr SRAG0-STG-T2-1Y SEL Sync EE CLD Storage 1-10 TB 2 yr SRAG0-STG-T2-1Y SEL Sync EE CLD Storage 1-10 TB 2 yr SRAG0-STG-T2-1Y SEL Sync EE CLD Storage 1-10 TB 2 yr SRAG0-STG-T2-1Y SEL Sync EE CLD Storage 1-10 TB 2 yr SRAG0-STG-T2-1Y SEL Sync EE CLD Storage 1-10 TB 2 yr SRAG0-STG-T2-1Y SEL Sync EE CLD Storage 1-10 TB 2 yr SRAG0-STG-T2-1Y SEL Sync EE CLD Storage 1-10 TB 2 yr SRAG0-STG-T2-1Y SRAG0-STG-T2-1Y SEL Sync EE CLD Storage 10-10 TB 2 yr SRAG0-STG-T3-1Y SEL Sync EE CLD Storage 10-10 TB 2 yr SRAG0-STG-T3-1Y SEL Sync EE CLD Storage 10-10 TB 2 yr SRAG0-STG-T3-1Y SEL Sync EE CLD Storage 10-10 TB 2 yr SRAG0-STG-T3-1Y SEL Sync EE CLD Storage 10-10 TB 2 yr SRAG0-STG-T3-1Y SEL Sync EE CLD Storage 10-10 TB 2 yr SRAG0-STG-T3-1Y SEL Sync EE CLD Storage 10-10 TB 2 yr SRAG0-STG-T3-1Y SEL Sync EE CLD Storage 10-10 TB 2 yr SRAG0-STG-T3-1Y SEL Sync EE CLD Storage 10-10 TB 2 yr SRAG0-STG-T3-1Y SEL Sync EE CLD Storage 10-10 TB 2 yr SRAG0-STG-T3-1Y SEL Sync EE CLD Storage 10-10 TB 2 yr SRAG0-STG-T3-1Y SEL Sync EE CLD Storage 10-10 TB 2 yr SRAG0-STG-T3-1Y SEL Sync EE CLD Storage 10-10 TB 2 yr SRAG0-STG-T3-1Y SEL Sync EE CLD Storage 10-10 TB 2 yr SRAG0-STG-T3-1Y SEL Sync EE CLD Storage 10-10 TB 2 yr SRAG0-STG-T3-1Y SEL Sync EE CLD Storage 10-10 TB 2 yr SRAG0-STG-T3-1Y SEL Sync EE CLD Storage 10-10 TB 2 yr SRAG0-STG-T3-1Y SEL Sync EE CLD Storage 10-10 TB 2 yr SRAG0-STG-T3-1Y SEL Sync EE CLD Storage 10-10 TB 2 yr SRAG0-STG-T3-1Y SRAG0-STG-T3-1Y SEL Sync EE CLD Storage 10-10 TB 2 yr SRAG0-STG-T3-1Y SRAG0-STG			SEL Sync EE CLD Storage 1-10 TB 1 yr				\$2,373.17		\$0.00					\$0.00	
SYNCCD-STG-T1-37 SEL Symc EE CLD Storage 1-10 TB 3 yr			SEL Sync EE CLD Storage 1-10 TB 2 yr											\$0.00	
SYNCCD-STG-T2-17 SEL Syne EE CLD Storage 11-100 TB 1 yr		SYNCCD-STG-T1-3Y		\$8.640.00	) K	31%	\$5,961.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
SYNCCD-STG-T2-2Y SEL Sync EC LD Storage 11-100 TB 2 yr															
SYNCCD-STG-T3-27 SEL Sync EE CLD Storage 11-100 TB 3 yr S7.200.00 K 31% \$4.988.00 \$0									70.00	70.00				70.00	
SYNCCD-STG-73-17   SEL Sync EE CLD Storage 101-1.000 TB 1yr   \$2,579.94   K   31%   \$1,779.88   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$NNCPLICITY   SYNCCD-STG-73-37   SEL Sync EE CLD Storage 101-1.000 TB 3yr   \$6,480.00   K   31%   \$3,284.55   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$NNCPLICITY   SYNCCD-STG-T3-37   SEL Sync EE CLD Storage 101-1.000 TB 3yr   \$6,480.00   K   31%   \$4,471.20   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$NNCPLICITY   SYNCCD-STG-T4-14Y   SEL Sync EE CLD Storage 1,001 TB+ 2yr   \$4,205.08   K   31%   \$1,582.11   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$NNCPLICITY   SYNCCD-STG-T4-2Y   SEL Sync EE CLD Storage 1,001 TB+ 3yr   \$4,205.08   K   31%   \$3,971.40   \$0.00   \$															
SYNCCD-STG-T3-2Y SEL Sync EC CLD Storage 101-1,000 TB 2yr															
SYNCCD-STG-T3-3Y  SEL Sync EE CLD Storage 101-100 TB 3yr  SYNCCD-STG-T4-2Y  SEL Sync EE CLD Storage 1.001 TB+ 1yr  SYNCCD-STG-T4-2Y  SEL Sync EE CLD Storage 1.001 TB+ 2yr  SYNCCD-STG-T4-2Y  SEL Sync EE CLD Storage 1.001 TB+ 2yr  SYNCCD-STG-T4-2Y  SEL Sync EE CLD Storage 1.001 TB+ 2yr  SYNCCD-STG-T4-2Y  SEL Sync EE CLD Storage 1.001 TB+ 3yr  SYNCCD-STG-T4-3Y  SEL Sync EE CLD Storage 1.001 TB+ 3yr  SYNCCD-STG-T4-3Y  SEL Sync EE CLD Storage 1.001 TB+ 3yr  SYNCCD-STG-T4-3Y  SEL Sync EE CLD Storage 1.001 TB+ 3yr  SYNCCD-BH-TM-R  SEL Sync DH sts - 1 month Renewal  SILON  K  STS,60.00  K  STS,60.00  K  STS,60.00  K  STS,60.00  K  STS,60.00  SUNC SUNC SUNC SUNC SUNC SUNC SUNC SUNC															
SYNCCD-STG-T4-1Y SEL Sync EE CLD Storage 1,001 TB+ 1yr SYNCCD-STG-T4-3Y SEL Sync EE CLD Storage 1,001 TB+ 2 yr SYNCCD-STG-T4-3Y SEL Sync EE CLD Storage 1,001 TB+ 2 yr SYNCCD-STG-T4-3Y SEL Sync EE CLD Storage 1,001 TB+ 3 yr SYNCCD-STG-T4-3Y SEL Sync EE CLD Storage 1,001 TB+ 3 yr SYNC-DHB-TH-R SEL Sync DH sts-1 month Renewal S1.00 K 31% S3.974.40 S0.00 S															
SYNCCD-STG-T4-1Y SEL Sync EE CLD Storage 1,001 TB+ 1yr SYNCCD-STG-T4-3Y SEL Sync EE CLD Storage 1,001 TB+ 2yr SYNCCD-STG-T4-3Y SEL Sync EE CLD Storage 1,001 TB+ 2yr SYNCCD-STG-T4-3Y SEL Sync EE CLD Storage 1,001 TB+ 3yr SYNCCD-STG-T4-3Y SEL Sync EE CLD Storage 1,001 TB+ 3yr SYNC-DHB-1M-R SEL Sync DH sis- 1 month Renewal S1.00 K 31% S0.09 S0.00 SYNCPLCITY SYNC-DHB-1Y-R SEL Sync DH sis- 1 yr Renewal S1.00 K 31% S0.69 S0.00 SYNCPLCITY SYNC-DHB-CN-1Y SEL Sync DH Specialty Connector 1 yr SYNC-DHB-CON-1Y SYNC-DHB-CON-3Y SEL Sync DH Specialty Connector 2 yr SYNC-DHB-CN-3Y SYNC-DHB-T1-3Y SEL Sync DH Specialty Connector 3 yr S242,5266 K 31% S167,354.44 S0.00 S0			SEL Sync EE CLD Storage 101-1,000 TB 3yr									\$0.00			
SYNCCD-STG-T4-2Y SEL Sync EE CLD Storage 1,001 TB+ 2 yr \$4,205.08 K 31% \$2,901.51 \$0.00 \$0		SYNCCD-STG-T4-1Y	SEL Sync EE CLD Storage 1,001 TB+ 1yr	\$2,292.92	2 K	31%	\$1,582.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
SYNCCD-STG-T4-3Y SEL Sync EE CLD Storace 1,001 TB+ 3 yr S,760.00 K 31% S,397.4.0 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 SYNCPLICITY SYNC-DHB-1V-R SEL Sync DH sts -1 yr Renewal S1.00 K 31% S0.69 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 SYNCPLICITY SYNC-DHB-CN-1Y SEL Sync DH sts -1 yr Renewal S1.00 K 31% S0.69 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 SYNCPLICITY SYNC-DHB-CON-1Y SEL Sync DH Specialty Connector 1 yr S109,869.23 K 31% S75,809.77 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 SYNCPLICITY SYNC-DHB-CON-1Y SEL Sync DH Specialty Connector 2 yr S184,246.34 K 31% S127,129.97 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 SYNCPLICITY SYNC-DHB-CON-1Y SEL Sync DH Specialty Connector 3 yr S109,869.23 K 31% S127,129.97 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 SYNCPLICITY SYNC-DHB-T1-1Y SEL Sync DH Specialty Connector 3 yr S122,542.66 K 31% S167,354.44 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 SYNCPLICITY SYNC-DHB-T1-1Y SEL Sync DH 35-1000 sts 1 yr S184.43 K 31% S157,354.44 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 SYNCPLICITY SYNC-DHB-T1-1Y SEL Sync DH 35-1000 sts 2 yr S184.43 K 31% S167,354.54 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 SYNCPLICITY SYNC-DHB-T1-1Y SEL Sync DH 35-1000 sts 3 yr S184.43 K 31% S167,66 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 SYNCPLICITY SYNC-DHB-T2-1Y SEL Sync DH 35-1000 sts 3 yr S242.97 K 31% S167,66 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 SYNCPLICITY SYNC-DHB-T2-1Y SEL Sync DH 1,001-5,000 sts 2 yr S146.01 K 31% S100.75 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 SYNCPLICITY SYNC-DHB-T2-1Y SEL Sync DH 1,001-5,000 sts 1 yr S146.01 K 31% S100.75 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 SYNCPLICITY SYNC-DHB-T3-1Y SEL Sync DH 1,001-5,000 sts 1 yr S146.01 K 31% S100.75 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 SYNCPLICITY SYNC-DHB-T3-1Y SEL Sync DH 1,001-5,000 sts 1 yr S146.01 K 31% S100.00 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 SYNCPLICITY SYNC-DHB-T3-1Y SEL Sync DH 1,001-5,000 sts 1 yr S146.00 K 31% S100.00 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 S0.00 SYNCPLICITY		SYNCCD-STG-T4-2Y		\$4.205.08	3 K	31%	\$2.901.51	\$0,00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
SYNC-DHB-IM-R   SEL Sync DH sts - 1 month Renewal   \$1.00   K   31%   \$0.69   \$0.00				\$5.760.00	) K										
SYNC-DHB-CON-1Y   SEL Sync DH Specialty Connector 1 yr   S109,869,23   K   31%   S75,809,77   S0.00															
SYNC-DHB-CON-1Y SEL Sync DH Specialty Connector 1 vr \$109.869.23 K 31% \$75.809.77 \$0.00 \$0															
SYNC-DHB-CON-2Y   SEL Sync DH Specialty Connector 2 yr   S184,246.34   K   31%   \$127,129.97   \$0.00														70.00	
SYNC-DHB-CDN-3Y															
SYNC-DHB-T1-1Y SEL Sync DH 35-1,000 sts 1 yr \$109.87 K 31% \$75.81 \$0.00															
SYNC-DHB-T1-2Y SEL Sync DH 35-1,000 sts 2 yr							\$167,354.44		\$0.00						
SYNC-DHB-T1-2Y SEL Sync DH 35-1,000 sts 2 yr		SYNC-DHB-T1-1Y	SEL Sync DH 35-1,000 sts 1 yr	\$109.87	7 K	31%	\$75.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
SYNC-DHB-T1-3Y SEL Sync DH 35-1,000 sts 3 yr		SYNC-DHB-T1-2Y	SEL Sync DH 35-1,000 sts 2 vr	\$184.43	3 K	31%	\$127.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
\$YNC_DHB-T2-1Y \$EL \$ync DH 1,001-5,000 sts 1 yr \$87.58 K 31% \$0.00															
SYNC_DHB-T2-2Y   SEL Sync DH 1,001-5,000 sts 2 yr   \$146.01   K   31%   \$100.75   \$0.00   \$0														70.00	
SYNC-DHB-T2-3Y         SEL Sync DH 1,001-5,000 sts 3 yr         \$194.08         K         31%         \$13.32         \$0.00															
\$\text{SYNC_DHB-T3-1Y} \text{ SEL Sync DH 5,001-10,000 sts 1 yr} \text{ \$56.33 K} \text{ \$31\%} \text{ \$52.74 } \text{ \$50.00 } \text{ \$50.00} \text{ \$50.00 }															
SYNC-DHB-T3-2Y         SEL Sync DH 5,001-10,000 sts 2 yr         \$129.10         K         31%         \$89.08         \$0.00															
SYNC-DHB-T3-3Y SEL Sync DH 5,001-10,000 sis 3 yr \$168.90 K 31% \$116.54 \$0.00 \$		SYNC-DHB-T3-1Y	SEL Sync DH 5,001-10,000 sts 1 yr	\$76.43	8 K	31%	\$52.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
\$YNC-DHB-T3-3Y \$EL \$ync DH 5,001-10,000 sts 3 yr \$168.90 K 31% \$116.54 \$0.00 \$		SYNC-DHB-T3-2Y	SEL Sync DH 5,001-10,000 sts 2 yr	\$129.10	) K	31%	\$89.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
SYNC-DHB-T4-1Y         SEL Sync DH 10,001-20,000 sts 1 yr         \$70.06         K         31%         \$48.34         \$0.00															
SYNC-DHB-T4-2Y SEL Sync DH 10,001-20,000 sts 2 yr \$115.27 K 31% \$79.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00															
5 SYNC-DHB-T4-3Y SEL Sync DH 10,001-20,000 sts 3 yr \$152.60 K 31% \$105.29 \$0.00 \$0.0		OTING-DHD-14-2Y	SEL SYNC DM 10,001-20,000 STS 2 Yr												

					NVP LEVEL 1		NVP MAINTENANC	E AND WARRANTY							
AND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	PROSUPPOR T W/MC PREM MNT LP	PROSUPPOR T ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	SYNC-DHB-T5-1Y	SEL Sync DH 20,001+ sts 1 yr		\$60.51	K	31%	\$41.75	\$0.00	\$0.00	+	+	70.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-DHB-T5-2Y	SEL Sync DH 20,001+ sts 2 yr		\$99.90	K	31%	\$68.93	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-DHB-T5-3Y	SEL Sync DH 20,001+ sts 3 yr		\$133.34	K	31%	\$92.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-DHB-UNL-1Y	SEL Sync DH Unlimited TB 1 yr		\$549,346.15		31%	\$379,048.84	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
5	SYNC-DHB-UNL-2Y	SEL Sync DH Unlimited TB 2 yr		\$921,231.69	K	31%	\$635,649.87	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
5	SYNC-DHB-UNL-3Y	SEL Sync DH Unlimited TB 3 yr		\$1,212,713.31	K	31%	\$836,772.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-DH-CON-1M-R	SEL Sync DH Specialty Conn 1 mon Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
5	SYNC-DH-CON-1Y-R	SEL Sync DH Specialty Conn 1 yr Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-DH-UNL-1M-R	SEL Sync DH Unlimited TB 1 month Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-DH-UNL-1Y-R	SEL Sync DH Unlimited TB 1 yr Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-ED-1M-R	SEL Sync EE EDU TB sts 1 month Renewal		\$1.00		31%	\$0.69	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
5	SYNC-ED-1Y-R	SEL Sync EE EDU TB sts 1 yr Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-EE-1M-R	SEL Sync EE Renewal sts 1 month		\$1.00		31%	\$0.69	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
5	SYNC-EE-1Y-R	SEL Sync EE Renewal sts - 1 yr		\$1.00		31%	\$0.69	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-EE-T1-1Y	SEL Sync EE 25-1.000 sts 1 yr		\$239.54	K	31%	\$165.28	\$0.00					\$0.00	\$0.00	SYNCPLICITY
	SYNC-EE-T1-2Y	SEL Sync EE 25-1,000 sts 2 yr		\$438.92	K	31%	\$302.85	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-EE-T1-3Y	SEL Sync EE 25-1,000 sts 2 yr		\$600.02		31%	\$414.01	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
-															
	SYNC-EE-T2-1Y	SEL Sync EE 1,001-5,000 sts 1 yr		\$191.08	r.	31%	\$131.85	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-EE-T2-2Y	SEL Sync EE 1,001-5,000 sts 2 yr		\$350.31	K	31%	\$241.71	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
)	SYNC-EE-T2-3Y	SEL Sync EE 1,001-5,000 sts 3 yr		\$480.46	K	31%	\$331.52	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
)	SYNC-EE-T3-1Y	SEL Sync EE 5,001-10,000 sts 1 yr		\$152.31	K	31%	\$105.09		\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-EE-T3-2Y	SEL Sync EE 5,001-10,000 sts 2 yr		\$279.69		31%	\$192.99	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-EE-T3-3Y	SEL Sync EE 5,001-10,000 sts 3 yr		\$382.15		31%	\$263.68	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-EE-T4-1Y	SEL Sync EE 10,001+ sts 1 yr		\$135.69		31%	\$93.63	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-EE-T4-2Y	SEL Sync EE 10,001+ sts 2 yr		\$246.46		31%	\$170.06	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-EE-T4-3Y	SEL Sync EE 10,001+ sts 3 yr		\$333.69		31%	\$230.25	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-EE-1M-R	SEL Sync Gov EE sts 1 month Renewal		\$1.00		31%	\$0.69	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-EE-1Y-R	SEL Sync Gov EE sts - 1 yr Renewal		\$1.00		31%	\$0.69		\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-EE-T1-1Y	SEL Sync Gov EE 25-1,000 sts 1 yr		\$360.00		31%	\$248.40		\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-EE-T1-2Y	SEL Sync Gov EE 25-1,000 sts 2 yr		\$659.08		31%	\$454.77	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-EE-T1-3Y	SEL Sync Gov EE 25-1,000 sts 3 yr		\$900.00		31%	\$621.00	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-EE-T2-1Y	SEL Sync Gov EE 25-1,000 sts 3 yr SEL Sync Gov EE 1,001-5,000 sts 1 yr		\$286.62		31%	\$197.77	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
						31%									
	SYNC-GV-EE-T2-2Y	SEL Sync Gov EE 1,001-5,000 sts 2 yr		\$526.15			\$363.04	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-EE-T2-3Y	SEL Sync Gov EE 1,001-5,000 sts 3 yr		\$721.38		31%	\$497.75		\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-EE-T3-1Y	SEL Sync Gov EE 5,001-10,000 sts 1 yr		\$228.46		31%	\$157.64	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-EE-T3-2Y	SEL Sync Gov EE 5,001-10,000 sts 2 yr		\$419.54		31%	\$289.48		\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-EE-T3-3Y	SEL Sync Gov EE 5,001-10,000 sts 3 yr		\$573.23	K	31%	\$395.53	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-EE-T4-1Y	SEL Sync Gov EE 10,001+ sts 1 yr		\$203.54	K	31%	\$140.44	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-EE-T4-2Y	SEL Sync Gov EE 10,001+ sts 2 yr		\$369.69		31%	\$255.09	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-EE-T4-3Y	SEL Sync Gov EE 10,001+ sts 3 yr		\$501.23	K	31%	\$345.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-ST-1M-R	SEL Sync Gov CLD STG TB+ 1 Month Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-ST-1Y-R	SEL Sync Gov CLD STG TB+ 1 yr Renewal		\$1.00		31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-ST-T1-1Y	SEL Sync Gov EE CLD STG 1-10 TB 1 yr		\$5,159.08	K	31%	\$3,559.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-ST-T1-2Y	SEL Sync Gov EE CLD STG 1-10 TB 2 yr		\$9.461.30		31%	\$6,528,30	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-ST-T1-3Y	SEL Sync Gov EE CLD STG 1-10 TB 3 yr		\$12,960.50		31%	\$8,942.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-ST-T2-1Y	SEL Sync Gov EE CLD STG 11-100 TB 1 yr		\$4,299.23		31%	\$2,966.47	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-ST-T2-2Y	SEL Sync Gov EE CLD STG 11-100 TB 2 yr		\$7,884.42		31%	\$5,440.25	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-ST-T2-3Y	SEL Sync Gov EE CLD STG 11-100 TB 2 VI		\$10,800.42		31%	\$7.452.29	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-ST-T3-1Y	SEL Sync Gov EE CLD STG 101-1.000 TB 1vr		\$3,869.31	IX.	31%	\$2,669.82	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-ST-T3-11			\$7,095,97	K	31%	\$4.896.22	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
		SEL Sync Gov EE CLD STG 101-1,000 TB 2yr			N I										
	SYNC-GV-ST-T3-3Y	SEL Sync Gov EE CLD STG 101-1,000 TB 3yr		\$9,720.37	K	31%	\$6,707.06	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-ST-T4-1Y	SEL Sync Gov EE CLD STG 1,001 TB+ 1 yr		\$3,439.38	K	31%	\$2,373.17	\$0.00	\$0.00			Ψ0.00	\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-ST-T4-2Y	SEL Sync Gov EE CLD STG 1,001 TB+ 2 yr		\$6,307.53	K	31%	\$4,352.20	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-GV-ST-T4-3Y	SEL Sync Gov EE CLD STG 1,001 TB+ 3 yr		\$8,640.33	K	31%	\$5,961.83	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-S1-DE-1Y	SEL Sync DE 1-10TB 1 yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SYNCPLICITY
	SYNC-S1-DE-2Y	SEL Sync DE 1-10TB 2 yr		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-S1-DE-3Y	SEL Sync DE 1-10TB 3 yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-S1-EE-1M-R	SEL Sync EE 1-10TB - 1 month Renewal		\$1.00		31%	\$0.69	\$0.00					\$0.00	\$0.00	SYNCPLICITY
	SYNC-S1-EE-1Y	SEL Sync EE 1-10TB 1 yr		\$41,599.38	K	31%	\$28,703.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
	SYNC-S1-EE-1Y-R	SEL Sync EE 1-10TB - 1 yr Renewal		\$1.00		31%	\$0.69	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-S1-EE-2Y	SEL Sync EE 1-10TB 2 yr		\$76,500.00		31%	\$52,785.00	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-S1-EE-3Y	SEL Sync EE 1-10TB 3 yr		\$105,522.92		31%	\$72,810.81	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-S2-DE-1Y	SEL Sync DE 11-25TB 1 yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-S2-DE-2Y	SEL Sync DE 11-25TB 2 yr		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-S2-DE-3Y	SEL Sync DE 11-25TB 2 yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-S2-EE-1Y SYNC-S2-EE-2Y	SEL Sync EE 11-25TB 1 yr SEL Sync EE 11-25TB 2 yr		\$21,175.00 \$40,425.00		31% 31%	\$14,610.75 \$27,893.25	\$0.00 \$0.00	\$0.00 \$0.00				\$0.00 \$0.00	\$0.00 \$0.00	SYNCPLICITY SYNCPLICITY
	SYNC-S2-EE-3Y	SEL Sync EE 11-25TB 3 yr		\$57,750.00		31%	\$39,847.50		\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-S3-DE-1Y	SEL Sync DE 26-50TB 1 yr		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-S3-DE-2Y	SEL Sync DE 26-50TB 2 yr		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-S3-DE-3Y	SEL Sync DE 26-50TB 3 yr		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-S3-EE-1Y	SEL Sync EE 26-50TB 1 yr		\$19,800.00		31%	\$13,662.00	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-S3-EE-2Y	SEL Sync EE 26-50TB 2 yr		\$37,950.00		31%	\$26,185.50	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-S3-EE-3Y	SEL Sync EE 26-50TB 3 yr		\$54,175.00		31%	\$37,380.75		\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-S4-DE-1Y	SEL Sync DE 51TB + 1 yr		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-S4-DE-2Y	SEL Sync DE 51TB + 2 yr		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-S4-DE-3Y	SEL Sync DE 51TB + 3 yr		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-S4-DE-3Y SYNC-S4-EE-1Y	SEL Sync DE 511B + 3 yr SEL Sync EE 51TB + 1 yr		\$18,150.00		31%	\$12,523.50		\$0.00				\$0.00	\$0.00	SYNCPLICITY
		SEL Sync EE 51TB + 1 yr SEL Sync EE 51TB + 2yr		\$18,150.00 \$34,925.00		31%	\$12,523.50 \$24,098.25		\$0.00				\$0.00	\$0.00	SYNCPLICITY
	SYNC-S4-EE-2Y														

					NVP LEVEL 1		NVP WAINTENAN	CE AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	SYNC-T1-DE-1Y	SEL Sync DE 1 yr		\$0.00	К	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-T1-DE-2Y	SEL Sync DE 2 yr		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SYNCPLICITY
5	SYNC-T1-DE-3Y	SEL Sync DE 3 yr		\$0.00		31%	\$0.00		\$0.00					\$0.00	SYNCPLICITY
5	SYNC-T1-EE-1Y	SEL Sync EE 25-200 sts 1 yr		\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-T1-EE-2Y	SEL Sync EE 25-200 sts 2 yr		\$286.00		31%	\$197.34	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-T1-EE-3Y	SEL Sync EE 25-200 sts 3 yr		\$405.00		31%	\$279.45		\$0.00					\$0.00	SYNCPLICITY
5	SYNC-T2-EE-1Y	SEL Sync EE 201-1,000 sts 1 yr		\$120.00		31%	\$82.80		\$0.00					\$0.00	SYNCPLICITY
5	SYNC-T2-EE-2Y	SEL Sync EE 201-1,000 sts 2 yr		\$228.00	K	31%	\$157.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-T2-EE-3Y	SEL Sync EE 201-1,000 sts 3 yr		\$324.00		31%	\$223.56	\$0.00	\$0.00	\$0.00				\$0.00	SYNCPLICITY
5	SYNC-T3-EE-1Y	SEL Sync EE 1,001+ sts 1 yr		\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-T3-EE-2Y	SEL Sync EE 1,001+ sts 2 yr		\$182.00		31%	\$125.58		\$0.00				\$0.00	\$0.00	SYNCPLICITY
5	SYNC-T3-EE-3Y	SEL Sync EE 1,001+ sts 3 yr		\$258.00	K	31%	\$178.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	T120D-S-L-1	SEL: T120BUNDLE1 LTO-5HHSAS30S		\$18,917.00		31%	\$13,052.73		\$0.00					\$0.00	SPECTRALOGIC
5	T120D-SL-2-50	SEL: T120BUNDLE2 LTO-5HHSAS50S		\$32,768.00	K	31%	\$22,609.92	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
5	T120D-SL-3-50	SEL: T120BUNDLE3 LTO-5HHSAS50S		\$42,955.00		31%	\$29,638.95		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
5	T120D-SL-4-50	SEL: T120BUNDLE4 LTO-5HHSAS50S		\$54,688.00		31%	\$37,734.72		\$0.00					\$0.00	SPECTRALOGIC
5	T120D-S-M-1	SEL: T120BUNDLE1 LTO-5HHFC30S		\$22,701.00		31%	\$15,663.69	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
,	T120D-SM-2-50	SEL: T120BUNDLE2 LTO-5HHFC50S		\$39,076.00	K	31%	\$26,962.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120D-SM-3-50	SEL: T120BUNDLE3 LTO-5HHFC50S		\$48,632.00		31%	\$33,556.08		\$0.00					\$0.00	SPECTRALOGIC
5	T120D-SM-4-50	SEL: T120BUNDLE4 LTO-5HHFC50S		\$59,608.00	K	31%	\$41,129.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	T380-DBA-1	SEL: T380BASE UNIT W-1 DBA		\$67,189.00		31%	\$46,360.41	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	T380-DBA-1SL	SEL: T380,BASE UNIT W-1 DBA		\$67,189.00		31%	\$46,360.41	\$0.00	\$0.00					\$0.00	SPECTRALOGIC
	T380-DBA-1SLC	SEL: T380,BASE UNIT W-1 DBA		\$67,189.00		31%	\$46,360.41		\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	T380-DBA-2	SEL: T380BASE UNIT W- 2 DBA		\$73,074.00	K	31%	\$50,421.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	T380-DBA-2SL	SEL: T380,BASE UNIT W- 2 DBA		\$73,074.00	K	31%	\$50,421.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	T380-DBA-2SLC	SEL: T380,BASE UNIT W- 2 DBA		\$73,074.00		31%	\$50,421.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	T380-DBA-3	SEL: T380BASE UNIT W- 3 DBA		\$78,958.00		31%	\$54,481.02		\$0.00					\$0.00	SPECTRALOGIC
	T380-DBA-3SL	SEL: T380,BASE UNIT W- 3 DBA		\$78,958.00		31%	\$54,481.02	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	T380-DBA-3SLC	SEL: T380,BASE UNIT W- 3 DBA		\$78,958.00		31%	\$54,481.02		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	T380-J-DBA-1	SEL: T380 ENT BASE UNIT W-1 DBA		\$67,189.00	K	31%	\$46,360.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	T380-J-DBA-2	SEL: T380 ENT.BASE UNIT W- 2 DBA		\$73,074.00		31%	\$50,421.06		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	T380-J-DBA-3	SEL: T380 ENT,BASE UNIT W- 3 DBA		\$78,958.00		31%	\$54,481.02		\$0.00					\$0.00	SPECTRALOGIC
	T50F-5-H-A-1	SEL: T50ELTO-5HHSAS1DR10S		\$12,750.00		31%	\$8,797.50		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	T50E-5-HA2-25	SEL: T50ELTO5HHSAS2DR25S		\$21,577.00		31%	\$14,888.13		\$0.00					\$0.00	SPECTRALOGIC
	T50E-5-H-F-1	SEL: T50ELTO5HHEIBRE1DR10S		\$15,627.00		31%	\$10,782.63		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	T50E-5-HF2-25	SEL: T50ELTO5HHFIBRE2DR25S		\$23,212.00		31%	\$16,016.28		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	T680-DBA-1	SEL: T680BASE UNIT W- 1 DBA		\$102.366.00		31%	\$70,632.54		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	T680-DBA-1SL	SEL: T680 BASE UNIT W- 1 DBA		\$102,366.00		31%	\$70,632.54	\$0.00	\$0.00					\$0.00	SPECTRALOGIC
	T680-DBA-1SLC	SEL: T680.BASE UNIT W- 1 DBA		\$102,366.00		31%	\$70,632.54	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	T680-DBA-13LC	SEL: T680BASE UNIT W- 1 DBA		\$102,366.00		31%	\$74,693.19		\$0.00					\$0.00	SPECTRALOGIC SPECTRALOGIC
	T680-DBA-2SL	SEL: 1000BASE UNIT W- 2 DBA SEL: T680 BASE UNIT W- 2 DBA		\$108,251.00		31%	\$74,693.19		\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	T680-DBA-2SLC	SEL: T680,BASE UNIT W- 2 DBA SEL: T680,BASE UNIT W- 2 DBA		\$108,251.00		31%	\$74,693.19		\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	T680-DBA-2SLC	SEL: T680BASE UNIT W- 2 DBA SEL: T680BASE UNIT W- 3 DBA				31%			\$0.00					\$0.00	SPECTRALOGIC
				\$114,135.00		0170	\$78,753.15						\$0.00		
	T680-DBA-3SL T680-DBA-3SLC	SEL: T680,BASE UNIT W- 3 DBA SEL: T680,BASE UNIT W- 3 DBA		\$114,135.00 \$114,135.00		31% 31%	\$78,753.15 \$78,753.15		\$0.00 \$0.00			\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
	T9502FRMEXP	SEL: T950 2 FRAME HAX EXPANSION KIT		\$114,135.00		31%	\$0.00		\$0.00	70.00			\$0.00	\$0.00	SPECTRALOGIC
	T9503FRMEXP	SEL: 1950 2 FRAME HAX EXPANSION KIT				31%									
				\$0.00			\$0.00		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	T9504FRMEXP T9505FRMEXP	SEL: T950 4 FRM HAX EXPANSION KIT SEL: T950 5 FRAME HAX EXPANSION KIT		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
				\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	T9506FRMEXP T9508FRMEXP	SEL: T950 6 FRAME HAX EXPANSION KIT SEL: T950 8 FRAME HAX EXPANSION KIT		\$0.00 \$0.00		31% 31%	\$0.00 \$0.00		\$0.00 \$0.00				\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
													+	+	
	T950B1D	SEL: T950B WITH 1 DBA		\$112,658.00 \$112,658.00		31%	\$77,734.02		\$0.00	\$0.00 \$0.00			\$0.00 \$0.00	\$0.00	SPECTRALOGIC SPECTRALOGIC
	T950B3D3T	SEL: T950 W-3 DBA'S + 3 TBA'S				31%	\$77,734.02		\$0.00					\$0.00	
	T950B3D3TDVXP	SEL: T950 DRV EXP 3D 3T		\$49,758.00		31%	\$34,333.02		\$0.00					\$0.00	SPECTRALOGIC
	T950B3D3TDX-F	SEL: T950 DRV EXP 3D 3T		\$49,758.00		31%	\$34,333.02		\$0.00	70.00	70.00	70.00	\$0.00	\$0.00	SPECTRALOGIC
	T950B6D0DVXP	SEL: T950 DRV EXP 6D 0T		\$63,292.00		31%	\$43,671.48		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	T950B6D0T	SEL: T950 W- 6 DBA'S + 0 TBA'S		\$128,808.00		31%	\$88,877.52	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	T950B6D0TDX-F	SEL: T950 DRV EXP 6D 0T		\$63,292.00		31%	\$43,671.48		\$0.00					\$0.00	SPECTRALOGIC
	T950B-J-1D	SEL: T950B ENT 1 DBA		\$112,658.00		31%	\$77,734.02		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	T950B-J-3D	SEL: T950B ENT 3 DBA		\$112,658.00		31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	T950B-J3DDVXP	SEL: T950B ENT DRV EXP 3DBA		\$49,758.00		31%	\$34,333.02		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	T950BJ3DDVXPF	SEL: FRU,T950B ENT DRV EXP 3DBA		\$49,758.00		31%	\$34,333.02		\$0.00					\$0.00	SPECTRALOGIC
	T950B-J-6D	SEL: T950B ENT 6 DBA		\$128,808.00		31%	\$88,877.52		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	T950B-J6DDVXP	SEL: T950B ENT DRV EXP 6DBA		\$63,292.00		31%	\$43,671.48		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	T950BJ6DDVXPF	SEL: FRU,T950B ENT DRV EXP 6DBA		\$63,292.00		31%	\$43,671.48		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	T950B-JMEDEXF	SEL: FRU,T950 ENT MEDIA EXP FRAME		\$0.00		31%	\$0.00	\$0.00	\$0.00					\$0.00	SPECTRALOGIC
	T950BJMEDIAEX	SEL: T950B ENT MEDIA EXP		\$26,023.00		31%	\$17,955.87		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	T950BJMULTI1D	SEL: T950B ENT,MULTI,1 DBA		\$112,658.00		31%	\$77,734.02		\$0.00					\$0.00	SPECTRALOGIC
	T950BJMULTI3D	SEL: T950B ENT,MULTI,3 DBA		\$112,658.00		31%	\$77,734.02		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	T950BJMULTI6D	SEL: T950B ENT,MULTI,6 DBA		\$128,808.00		31%	\$88,877.52		\$0.00					\$0.00	SPECTRALOGIC
	T950BMEDBLJ-F	SEL: T950B ENT BULK TAP		\$0.00	K	31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	T950BMEDBLK-F	SEL: T950,LEFT,MED,EX,FR,W-BULK,UPG		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	T950BMEDBULK	SEL: T950,LEFT,MED,EX,FRAME,W-BULK		\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00					\$0.00	SPECTRALOGIC
	T950BMEDEX-F	SEL: T950 MEDIA ONLY EXPANSN FRAME		\$26,023.00		31%	\$17,955.87	\$0.00	\$0.00					\$0.00	SPECTRALOGIC
	T950BMEDIAEXP	SEL: T950 MEDIA ONLY EXPANSN FRAME		\$26,023.00		31%	\$17,955.87		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	T950BMEDLBLKJ	SEL: T950B ENT BULK TAP		\$0.00		31%	\$0.00		\$0.00					\$0.00	SPECTRALOGIC
	T950BMULT1D	SEL: T950.MULTI.WITH 1 DBA		\$112.658.00		31%	\$77.734.02		\$0.00					\$0.00	SPECTRALOGIC
	T950BMULT3D3T	SEL: T950,MULTI,W-3 DBA'S & 3 TBA'S		\$112,658.00		31%	\$77,734.02		\$0.00					\$0.00	SPECTRALOGIC
	T950BMULT6D0T	SEL: T950,MULTI,W-6DBA'S & 0TBA'S		\$128,808.00		31%	\$88,877.52		\$0.00					\$0.00	SPECTRALOGIC
λ.				₩ . = 0,000.00	- 18	31%	\$61,913.70		\$0.00			\$0.00		Ψ0.00	3. L311V1L0010

					NVP LEVEL 1		NVP MAINTENANO	E AND WARRANTY				WTVUDO			
AND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	PROSUPPOR T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	TAMTI2	SEL TAM-TIER-2)		\$217,596.00		31%	\$150,141.24	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	TAMTI3	SEL TAM-TIER-3)		\$421,732.00		31%	\$290,995.08	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	TELCLC1AD100C	SEL TEL-CL-C1AD-100-C)		\$15,000.00		31%	\$10,350.00	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
	TELCLC1AD100C-I	SEL TEL-CL-C1AD-100-C)		\$17,550.00		31%	\$12,109.50	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	TELCLC1AD100C-K	SEL TEL-CL-C1AD-100-C)		\$17,660.13	K	31%	\$12,185.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	TELCLC1ADC	SEL TEL-CL-C1AD-C )		\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	TELCLC1ADC-I	SEL TEL-CL-C1AD-C)		\$175.50	K	31%	\$121.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	TELCLC1ADC-K	SEL TEL-CL-C1AD-C)		\$176.60	K	31%	\$121.85	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	TELCLCPL100C	SEL TEL-CL-CPL-100-C )		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	TELCLCPL100C-I	SEL TEL-CL-CPL-100-C)		\$3,510.00		31%	\$2,421.90		\$0.00				\$0.00	\$0.00	VMWARE
	TELCLCPL100C-K	SEL TEL-CL-CPL-100-C )		\$3,535.86		31%	\$2,439.74	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
	TELCLOPIC	SEL TEL-CL-CPL-C )		\$30.00		31%	\$20.70	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
	TELCLCPLC-I	SEL TEL-CL-CPL-C )		\$35.10		31%	\$24.22	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
	TELCLCPLC-K	SEL TEL-CPL-C )		\$35.36	K	31%	\$24.22	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
	TELCLSTAA100C	SEL TEL-CL-STA-AD-100-C)		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	TELCLSTAA100C-I			\$3,510.00		31%	\$2,070.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
		SEL TEL-CL-STA-AD-100-C )													
	TELCLSTAADOC-K	SEL TEL-CL-STA-AD-100-C)		\$3,535.86		31% 31%	\$2,439.74	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE VMWARE
	TELCLSTAADC	SEL TEL-CL-STA-AD-C )		\$30.00	K		\$20.70	\$0.00	\$0.00				\$0.00	\$0.00	
	TELCLSTAADC-I	SEL TEL-CL-STA-AD-C )		\$35.10	K	31%	\$24.22	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	TELCLSTAADC-K	SEL TEL-CL-STA-AD-C)		\$35.36	К	31%	\$24.40	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
	TE-OS	SEL Test Environment Add-on OS		\$11,700.00		31%	\$8,073.00	\$0.00	\$0.00				\$0.00	\$0.00	VARONIS
	TERM-TP-00035000	SEL INDEX ENGINES 35000 TAPE INDEX		\$1,154,462.00		31%	\$796,578.78		\$0.00				\$0.00	\$0.00	INDEX ENGINES
	TESTSOAWORKER	SEL BOOMI Atom Worker - Test		\$125.00		31%	\$86.25	\$0.00	\$0.00				\$0.00	\$0.00	BOOMI
	TFIN3D3T	SEL: TFIN W- 3 DBA'S + 3 TBA'S		\$122,923.00		31%	\$84,816.87	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	TFIN3D3TDVX-F	SEL: TFINUPGDRV EXP 3D 3T		\$57,538.00	K	31%	\$39,701.22	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	TFIN3D3TDVXP	SEL: TFIN DRV EXP 3D 3T		\$57,538.00		31%	\$39,701.22	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	TFIN3D3T-F	SEL: TFIN UPG W- 3 DBA'S + 3 TBA'S		\$129,462.00	K	31%	\$89,328.78	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	TFIN6D0T	SEL: TFIN W- 6 DBA'S + 0 TBA'S		\$142,538.00	K	31%	\$98,351.22	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	TFIN6D0TDVX-F	SEL: TFINUPGDRV EXP 6D 0T		\$73,231.00	K	31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	TEIN6D0TDVXP	SEL: TEIN DRV EXP 6D 0T		\$73,231.00		31%	\$50,529,39	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	TFIN6D0T-F	SEL: TFIN UPG W- 6 DBA'S + 0 TBA'S		\$149,077.00		31%	\$102,863.13	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	TEINBSB-I FET	SEL: TEIN BUILK SERV BAYLEET		\$58,846,00		31%	\$40,603,74	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	TFINBSBLFT-F	SEL: FRUTFIN BULK SV BAYLEFT		\$58,846.00		31%	\$40,603.74	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	TFINBSBRIGHT	SEL: TEIN BULK SERV BAYRIGHT		\$54,643.00		31%	\$37,703,67	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRAL OGIC
	TFIN-BSB-RIGHT	SEL: TFIN BULK SERV BAY,RIGHT WITH ROBOT		\$91,538.00		31%	\$63,161.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	SPECTRALOGIC
	TFIN-J3D3S	SEL: TFIN BOLK SERV BAT, RIGHT WITH ROBOT		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00 \$0.00	\$0.00	SPECTRALOGIC SPECTRALOGIC
	TFINJ3D3SDVXP	SEL: TFIN ENT 3D 33 SEL: TFIN ENT DRV EXP 3D 3S		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	TFINJ3D3SDVXP	SEL: THIN ENT DRV EXP 3D 3S SEL: FRUTFIN ENT DRV EXP 3D 3S				31%	\$0.00	\$0.00	\$0.00					\$0.00	SPECTRALOGIC SPECTRALOGIC
				\$0.00									\$0.00		
	TFIN-J6D0S TFIN.J6D0SDVXP	SEL: TFIN ENT 6D 0S SEL: TFIN ENT DRV EXP 6D 0S		\$142,538.00 \$73.231.00		31% 31%	\$98,351.22 \$50,529.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
	TFINJ6D0SDX-F TFIN-J6DBC	SEL: FRUTFIN ENT DRV EXP 6D 0S		\$73,231.00		31%	\$50,529.39	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
		SEL: TFIN ENT CUST 6D BASE		\$142,538.00		31%	\$98,351.22	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	TFINJBSBLEFT	SEL: TFIN ENT BULK SERV BAYLEFT		\$58,846.00		31%	\$40,603.74	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	TFINJBSBLFT-F	SEL: FRUTFIN ENT BULK SV BAYLEFT		\$58,846.00		31%	\$40,603.74	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	TFINJBSBRIGHT	SEL: TFIN ENT BULK SERV BAYRIGHT		\$54,643.00		31%	\$37,703.67	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	TFIN-J-BSB-RIGHT	SEL: TFIN ENT BULK SERV BAY,RGT W/ROBOT		\$91,538.00		31%	\$63,161.22	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	TFINJMEDEX-F	SEL: FRUTFIN ENT MEDIA EXP FRAME		\$26,154.00		31%	\$18,046.26	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	TFINJMEDIAEXP	SEL: TFIN ENT MEDIA EXP		\$26,154.00		31%	\$18,046.26	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	TFINJSBLEFT	SEL: TFIN ENT SERV BAYLEFT		\$45,769.00		31%	\$31,580.61	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	TFINJSBLEFT-F	SEL: FRUTFIN ENT SERV BAYLEFT		\$45,769.00		31%	\$31,580.61	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	TFINJSBRIGHT	SEL: TFIN ENT SERV BAYRIGHT		\$42,500.00		31%	\$29,325.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPECTRALOGIC
	TFIN-J-SB-RIGHT	SEL: TFIN ENT SERV BAY,RIGHT WITH ROBOT		\$78,462.00		31%	\$54,138.78		\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	TFIN-JSLC	SEL: TFIN ENT CUST SB,LEFT		\$45,769.00		31%	\$31,580.61	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	TFIN-JSRC	SEL: TFIN ENT SERV BAY, RIGHT WITH ROBOT		\$78,462.00		31%	\$54,138.78	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	TFINMEDEX-F	SEL: TFINUPGMEDIA EXP		\$26,154.00		31%	\$18,046.26	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	TFINMEDIAEXP	SEL: TFIN MEDIA EXP		\$26,154.00		31%	\$18,046.26	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	TFINSB-LEFT	SEL: TFIN SERV BAYLEFT		\$45,769.00		31%	\$31,580.61	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	TFINSBLEFT-F	SEL: TFINUPGSERV BAYLEFT		\$45,769.00		31%	\$31,580.61	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	TFINSB-RIGHT	SEL: TFIN SERV BAYRIGHT		\$42,500.00		31%	\$29,325.00	\$0.00	\$0.00				\$0.00	\$0.00	SPECTRALOGIC
	TFIN-SB-RIGHT	SEL: TFIN SERV BAY.RIGHT, WITH ROBOT		\$78,462.00		31%	\$54.138.78		\$0.00	\$0.00			\$0.00	\$0.00	SPECTRALOGIC
	U-ARXCXT100-500	SEL Upgrade ARXCXT100 to ARXCXT500		\$227,175.00		31%	\$156,750.75	\$0.00	\$0.00				\$0.00	\$0.00	RIVERBED
	U-ARXCXT10-300	SEL Upgrade ARXCXT100 to ARXCXT100		\$128,726.00		31%	\$88,820.94	\$0.00	\$0.00				\$0.00	\$0.00	RIVERBED
	U-ARXCXT10-100	SEL Upgrade ARXCXT10 to ARXCXT100 SEL Upgrade ARXCXT10 to ARXCXT500		\$355,902.00		31%	\$245,572.38	\$0.00	\$0.00				\$0.00	\$0.00	RIVERBED
	U-ARXVOI250-1K	SEL Upgrade ARXVOI250 to ARXVOI1K		\$13,625.00		31%	\$9,401.25	\$0.00	\$0.00				\$0.00	\$0.00	RIVERBED
	U-ARXVOI250-1K	SEL Upgrade ARXVOI250 to ARXVOITK SEL Upgrade ARXVOI250 to ARXVOI500		\$6,055.00		31%	\$4,177.95	\$0.00	\$0.00				\$0.00	\$0.00	RIVERBED
	U-ARXVOI250-500 U-ARXVOI500-1K	SEL Upgrade ARXVOI250 to ARXVOI1600 SEL Upgrade ARXVOI500 to ARXVOI1K		\$6,055.00		31%	\$4,177.95	\$0.00	\$0.00				\$0.00	\$0.00	RIVERBED
				\$7,569.00 \$25.477.00	r.	31%		\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	RIVERBED
	U-L-CAX460-H-VH	SEL Upgrade a CAX-460-H to VH			, K		\$17,579.13								
	U-L-CAX460-L-H	SEL Upgrade a CAX-460-L to H		\$59,446.00		31%	\$41,017.74	\$0.00	\$0.00				\$0.00	\$0.00	RIVERBED
	U-L-CAX460-L-M	SEL Upgrade a CAX-460-L to M		\$31,138.00		31%	\$21,485.22	\$0.00	\$0.00				\$0.00	\$0.00	RIVERBED
	U-L-CAX460-L-VH	SEL Upgrade a CAX-460-L- to VH		\$84,923.00		31%	\$58,596.87	\$0.00	\$0.00				\$0.00	\$0.00	RIVERBED
	U-L-CAX460-M-H	SEL Upgrade a CAX-460-M to H		\$28,308.00		31%	\$19,532.52	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	RIVERBED
	U-L-CAX460-M-VH	SEL Upgrade a CAX-460-M to VH		\$53,785.00	K	31%	\$37,111.65	\$0.00	\$0.00				\$0.00	\$0.00	RIVERBED
	U-L-CAX460-U-H	SEL Upgrade a CAX-460-U to H		\$79,262.00	K	31%	\$54,690.78	\$0.00	\$0.00				\$0.00	\$0.00	RIVERBED
	U-L-CAX460-U-L	SEL Upgrade a CAX-460-U to L		\$19,815.00		31%	\$13,672.35	\$0.00	\$0.00				\$0.00	\$0.00	RIVERBED
	U-L-CAX460-U-M	SEL Upgrade a CAX-460-U to M		\$50,954.00		31%	\$35,158.26	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	RIVERBED
	U-L-CAX460-U-VH	SEL Upgrade a CAX-460-U to VH		\$104,738.00		31%	\$72,269.22	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	RIVERBED
	UPG-ES-PLUS1-1YR	SEL IGLS ES Plus upg 1 Write Cluster 1yr		\$41,824.62	K	31%	\$28,858.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
	UPG-ES-PLUS1-3YR	SEL IGLS ES Plus upg 1 Write Cluster 3yr		\$58,592.31	K	31%	\$40,428.69	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SUPERNA
	UPG-ES-PLUS1-5YR	SEL IGLS ES Plus upg 1 Write Cluster 5yr		\$72,858.46	K	31%	\$50,272.34	\$0.00	\$0.00				\$0.00	\$0.00	SUPERNA
	UPG-ES-PLUS2-1YR	SEL IGLS ES Plus upg 2 Write Cluster 1yr		\$55,807.69	K	31%	\$38,507.31	\$0.00	\$0.00				\$0.00	\$0.00	SUPERNA

					NVP LEVEL 1		NVP WAINTENAN	CE AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	sкu	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	UPG-ES-PLUS2-3YR	SEL IGLS ES Plus upg 2 Write Cluster 3yr		\$78,541.54	К	31%	\$54,193.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	UPG-ES-PLUS2-5YR	SEL IGLS ES Plus upg 2 Write Cluster 5yr		\$98,775.38		31%	\$68,155.01		\$0.00					\$0.00	SUPERNA
5	UPG-ESUITE1-1YR	SEL IGLS eBundle upg 1 Write Cluster 1yr		\$29,918.46		31%	\$20,643.74		\$0.00					\$0.00	SUPERNA
5	UPG-ESUITE1-3YR	SEL IGLS eBundle upg 1 Write Cluster 3yr		\$37,641.54		31%	\$25,972.66		\$0.00					\$0.00	SUPERNA
5	UPG-ESUITE1-5YR	SEL IGLS eBundle upg 1 Write Cluster 5yr		\$45,364.62	K	31%	\$31,301.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	UPG-ESUITE2-1YR	SEL IGLS eBundle upg 2 Write Cluster 1yr		\$42,826.15		31%	\$29,550.04		\$0.00	\$0.00	\$0.00			\$0.00	SUPERNA
5	UPG-ESUITE2-3YR	SEL IGLS eBundle upg 2 Write Cluster 3yr		\$56,056.92		31%	\$38,679.27		\$0.00					\$0.00	SUPERNA
5	UPG-ESUITE2-5YR	SEL IGLS eBundle upg 2 Write Cluster 5yr		\$69,287.69		31%	\$47,808.51	\$0.00	\$0.00					\$0.00	SUPERNA
5	V5EPVEAKUGC	SEL VS5-ESP-VENT-AK-UG-C )		\$16,500.00		31%	\$11,385.00		\$0.00	\$0.00				\$0.00	VMWARE
5	V5EPVEAKUGC-I	SEL VS5-ESP-VENT-AK-UG-C )		\$18,150.00		31%	\$12,523.50		\$0.00					\$0.00	VMWARE
5	V5EPVEAKUGC-K	SEL VS5-ESP-VENT-AK-UG-C )		\$19,979.00	K	31%	\$13,785,51	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	V5EPVEPAKUC	SEL VS5-ESP-VEPL-AK-UG-C )		\$20,900.00	K	31%	\$14,421.00		\$0.00					\$0.00	VMWARE
5	V5EPVEPAKUC-I	SEL VS5-ESP-VEPL-AK-UG-C )		\$22,990.00		31%	\$15,863.10		\$0.00					\$0.00	VMWARE
5	V5EPVEPAKUC-K	SEL VS5-ESP-VEPL-AK-UG-C )		\$25,353.00		31%	\$17,493.57		\$0.00					\$0.00	VMWARE
5	V5EVEAKUGC	SEL VS5-ES-VENT-AK-UG-C)		\$19,245.00		31%	\$13,279.05		\$0.00				\$0.00	\$0.00	VMWARE
5	V5EVEAKUGC-I	SEL VS5-ES-VENT-AK-UG-C )		\$21,170.00		31%	\$14,607.30		\$0.00					\$0.00	VMWARE
5	V5EVEAKUGC-K	SEL VS5-ES-VENT-AK-UG-C )		\$23,360.00	K	31%	\$16,118,40		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	V5EVEPAKUGC	SEL VS5-ES-VEPL-AK-UG-C)		\$23,245.00	K	31%	\$16,039.05		\$0.00			\$0.00		\$0.00	VMWARE
5	V5EVEPAKUGC-I	SEL VS5-ES-VEPL-AK-UG-C )		\$25,570.00		31%	\$17,643.30		\$0.00					\$0.00	VMWARE
5	V5EVEPAKUGC-K	SEL VS5-ES-VEPL-AK-UG-C )		\$28,214.00		31%	\$19,467.66		\$0.00					\$0.00	VMWARE
5	V5VENTAKC	SEL VS5-VENT-AK-C )		\$19,495.00	K	31%	\$13.451.55	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	V5VENTAKC-I	SEL VS5-VENT-AK-C )		\$21,445.00	K	31%	\$14,797.05		\$0.00					\$0.00	VMWARE
5	V5VENTAKC-K	SEL VS5-VENT-AK-C )		\$23,620.00		31%	\$16,297.80		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	V5VEPLAKC	SEL VS5-VEPL-AK-C )		\$23,495.00		31%	\$16,211.55		\$0.00					\$0.00	VMWARE
5	V5VEPLAKC-I	SEL VS5-VEPL-AK-C )		\$25,845.00		31%	\$17,833.05		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	V5VEPLAKC-I	SEL VS5-VEPL-AK-C )		\$28,474.00		31%	\$19,647.06		\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAARMTI SSD3PF	SEL: VA-ARM-TLSS-D-3P-F		\$20,474.00		31%	\$19,647.00		\$0.00					\$0.00	CARAHSOFT
	VAARMTLSSDFF	SEL: VA-ARM-TLSS-D-P-F		\$7.25		31%	\$5.00		\$0.00					\$0.00	CARAHSOFT
5	VAARMTI SSU3PF	SEL: VA-ARM-TLSS-U-3P-F		\$34.56		31%	\$23.85		\$0.00				\$0.00	\$0.00	CARAHSOFT
-	VAARMTI SSUPF	SEL: VA-ARM-TLSS-U-P-F		\$13.09		31%	\$9.03		\$0.00					\$0.00	CARAHSOFT
5	VACLCTLSSD3PF	SEL: VA-ARWI-1ESS-U-F-F SEL: VA-CLC-TLSS-D-3P-F		\$125.74		31%	\$86.76		\$0.00					\$0.00	CARAHSOFT
5															
5	VACLCTLSSDPF	SEL: VA-CLC-TLSS-D-P-F		\$47.63	K K	31%	\$32.86 \$156.29		\$0.00 \$0.00					\$0.00 \$0.00	CARAHSOFT CARAHSOFT
5	VACLCTLSSU3PF VACLCTLSSUPF	SEL: VA-CLC-TLSS-U-3P-F		\$226.51	K K	0170							\$0.00		CARAHSOFT
5		SEL: VA-CLC-TLSS-U-P-F		\$85.80	K	31%	\$59.20		\$0.00					\$0.00	
5	VACLVTLSSD3PF VACLVTLSSDPF	SEL: VA-CLV-TLSS-D-3P-F SEL: VA-CLV-TLSS-D-P-F		\$56.91 \$21.56	K	31% 31%	\$39.27 \$14.88	\$0.00 \$0.00	\$0.00				\$0.00	\$0.00 \$0.00	CARAHSOFT CARAHSOFT
5							\$14.88		\$0.00			\$0.00 \$0.00			CARAHSOFT
5	VACLVTLSSU3PF	SEL: VA-CLV-TLSS-U-3P-F		\$102.37		31%			\$0.00	\$0.00			\$0.00	\$0.00	
5	VACLVTLSSUPF	SEL: VA-CLV-TLSS-U-P-F		\$38.78		31% 31%	\$26.76		\$0.00					\$0.00	CARAHSOFT CARAHSOFT
5	VAINBTLSSD3PF	SEL: VA-INB-TLSS-D-3P-F		\$38.92			\$26.85		\$0.00				\$0.00	\$0.00	
5	VAINBTLSSDPF	SEL: VA-INB-TLSS-D-P-F		\$14.74	K	31%	\$10.17		\$0.00					\$0.00	CARAHSOFT
5	VAMBMTLSSD3PF	SEL: VA-MBM-TLSS-D-3P-F		\$38.92	K	31%	\$26.85		\$0.00	\$0.00				\$0.00	CARAHSOFT
5	VAMBMTLSSDPF	SEL: VA-MBM-TLSS-D-P-F		\$14.74		31%	\$10.17		\$0.00					\$0.00	CARAHSOFT
5	VAMBMTLSSU3PF	SEL: VA-MBM-TLSS-U-3P-F		\$70.14	K	31%	\$48.40		\$0.00				\$0.00	\$0.00	CARAHSOFT
5	VAMBMTLSSUPF	SEL: VA-MBM-TLSS-U-P-F		\$26.57	K	31%	\$18.33		\$0.00					\$0.00	CARAHSOFT
5	VANBKDC	SEL VA-NBK-D-C )		\$20.50		31%	\$14.15		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	VANBKDC-I	SEL VA-NBK-D-C )		\$21.42		31%	\$14.78		\$0.00				\$0.00	\$0.00	VMWARE
5	VANBKDC-K	SEL VA-NBK-D-C )		\$22.41		31%	\$15.46		\$0.00				\$0.00	\$0.00	VMWARE
5	VANBKUC	SEL VA-NBK-U-C )		\$33.25		31%	\$22.94		\$0.00				\$0.00	\$0.00	VMWARE
5	VANBKUC-I	SEL VA-NBK-U-C )		\$34.75		31%	\$23.98	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VANBKUC-K	SEL VA-NBK-U-C )		\$36.28	K	31%	\$25.03		\$0.00				\$0.00	\$0.00	VMWARE
5	VAPSACCELER	SEL VA-PS-ACCELER )		\$9,025.00		31%	\$6,227.25		\$0.00				\$0.00	\$0.00	VMWARE
5	VAPSACCELER-I	SEL VA-PS-ACCELER )		\$9,431.13		31%	\$6,507.48		\$0.00				\$0.00	\$0.00	VMWARE
5	VAPSACODEP	SEL VA-PS-ACO-DEP )		\$18,055.00		31%	\$12,457.95		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSACODEP-I	SEL VA-PS-ACO-DEP )		\$18,867.48		31%	\$13,018.56		\$0.00					\$0.00	VMWARE
5	VAPSACOPRE	SEL VA-PS-ACO-PRF )		\$0.00		31%	\$0.00	+	\$0.00		70.00		\$0.00	\$0.00	VMWARE
5	VAPSACOPRE-I	SEL VA-PS-ACO-PRF )		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	VMWARE
5	VAPSACOPRF-K	SEL VA-PS-ACO-PRF )		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSAODP	SEL VA-PS-AO-DP )		\$0.00		31%	\$0.00		\$0.00					\$0.00	VMWARE
5	VAPSAODP-I	SEL VA-PS-AO-DP)		\$0.00	K	31%	\$0.00		\$0.00				\$0.00	\$0.00	VMWARE
5	VAPSAODP-K	SEL VA-PS-AO-DP )		\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSDM	SEL VA-PS-DM )		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	VMWARE
5	VAPSDM-I	SEL VA-PS-DM )		\$0.00		31%	\$0.00		\$0.00					\$0.00	VMWARE
5	VAPSDM-K	SEL VA-PS-DM )		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	VMWARE
5	VAPSMEP	SEL VA-PS-MEP )		\$11,285.00		31%	\$7,786.65		\$0.00				\$0.00	\$0.00	VMWARE
5	VAPSMEP-I	SEL VA-PS-MEP )		\$11,792.83		31%	\$8,137.05		\$0.00				\$0.00	\$0.00	VMWARE
5	VAPSSODP	SEL VA-PS-SO-DP )		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	VMWARE
5	VAPSSODP-I	SEL VA-PS-SO-DP )		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	VMWARE
5	VAPSSODP-K	SEL VA-PS-SO-DP )		\$0.00		31%	\$0.00		\$0.00					\$0.00	VMWARE
5	VAPSWADD	SEL VA-PS-WA-DP )		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
0	VAPSWADP-I	SEL VA-PS-WA-DP )		\$0.00		31%	\$0.00		\$0.00					\$0.00	VMWARE
5	VAPSWADP-K	SEL VA-PS-WA-DP )		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	VMWARE
5	VAPSWSDP	SEL VA-PS-WS-DP )		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	VMWARE
5	VAPSWSDP-I	SEL VA-PS-WS-DP )		\$0.00		31%	\$0.00		\$0.00					\$0.00	VMWARE
5	VAPSWSDP-K	SEL VA-PS-WS-DP )		\$0.00		31%	\$0.00		\$0.00					\$0.00	VMWARE
5	VATELTLSSD3PF	SEL: VA-TEL-TLSS-D-3P-F		\$38.92		31%	\$26.85		\$0.00				\$0.00	\$0.00	CARAHSOFT
5	VATELTLSSDPF	SEL: VA-TEL-TLSS-D-P-F		\$14.74		31%	\$10.17		\$0.00					\$0.00	CARAHSOFT
5	VAWADWAPLAUGC	SEL VA-WOAA-PLL-AUG-C )		\$122.50	K	31%	\$84.53		\$0.00					\$0.00	VMWARE
5	VAWADWAPLAUGC-I	SEL VA-WAD-WA-PLAUG-C )		\$128.01	K	31%	\$88.33		\$0.00					\$0.00	VMWARE
5	VAWADWAPLAUGC-K	SEL VA-WAD-WA-PLAUG-C )		\$133.70		31%	\$92.25		\$0.00					\$0.00	VMWARE
5	VAWAOAPLLAUGC	SEL VA-WOAA-PLL-A-U-C)		\$196.00	K	31%	\$135.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

					NVP LEVEL 1		INVP IVIAINTENANC	E AND WARRANTY	PROSUPPOR			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	VAWAOAPLLAUGC-I	SEL VA-WAOA-PLL-AUG-C )		\$204.82	K K	31%	\$141.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOAPLLAUGC-K	SEL VA-WAOA-PLL-AUG-C )		\$214.14		31%	\$147.76	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOAPLLDUGC	SEL VA-WAOA-PLLD-UG-C )		\$215.00		31%	\$148.35	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VAWAOAPLLDUGC-I	SEL VA-WAOA-PLLD-UG-C )		\$224.68		31%	\$155.03	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	VAWAOAPLLDUGC-K	SEL VA-WAOA-PLLD-UG-C )		\$234.83		31%	\$162.03	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOAPLLUUGC	SEL VA-WAOS-PLL-UGU-C )		\$92.50		31%	\$63.83	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	VAWAOAPLLUUGC-I	SEL VA-WAOA-PLL-U-UG-C )		\$96.66		31%	\$66.70	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	VAWAOAPLLUUGC-K	SEL VA-WAOA-PLL-U-UG-C )		\$100.75		31%	\$69.52	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	VAWAOSPLLDUGC	SEL VA-WAD-WA-PLAUG-C )		\$38.40		31%	\$26.50	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VAWAOSPLLDUGC-I	SEL VA-WAOS-PLL-D-UG-C )		\$40.13		31%	\$27.69	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	VAWAOSPLLDUGC-K	SEL VA-WAOS-PLL-D-UG-C ) SEL VA-WAOS-PLL-D-UG-C )		\$41.95		31%	\$28.95	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VAWAOSPLLUGUC VAWAOSPLLUGUC	SEL VA-WAOS-PLL-D-0G-C ) SEL VA-WSD-WA-PLAUG-C )		\$73.50		31%	\$50.72		\$0.00	\$0.00				\$0.00	VMWARE
5															
5	VAWAOSPLLUGUC-I	SEL VA-WAOS-PLL-UGU-C )		\$76.81		31% 31%	\$53.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VAWAOSPLLUGUC-K	SEL VA-WAOS-PLL-UGU-C )		\$80.06			\$55.24	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	VAWAOSPLLUUGC	SEL VA-WSA-PLLA-U-UG-C )		\$92.50		31%	\$63.83		\$0.00	\$0.00				\$0.00	VMWARE
5	VAWAOSPLLUUGC-I	SEL VA-WAOS-PLL-U-UG-C )		\$96.66		31%	\$66.70		\$0.00	\$0.00				\$0.00	VMWARE
5	VAWAOSPLLUUGC-K	SEL VA-WAOS-PLL-U-UG-C )		\$100.75		31%	\$69.52	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	VAWOAAPLLAUGC	SEL VA-WAOA-PLL-AUG-C )		\$19.20		31%	\$13.25	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	VAWOAAPLLAUGC-I	SEL VA-WOE-PLL-U-C )		\$20.06		31%	\$13.84	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	VAWOAAPLLAUGC-K	SEL VA-WOAA-PLL-AUG-C )		\$20.95	K K	31%	\$14.46	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VAWOAATLSSD3PF	SEL: VA-WOA-A-TLSS-D-3P-F		\$174.90		31%	\$120.68	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	CARAHSOFT
5	VAWOAATLSSDPF	SEL: VA-WOA-A-TLSS-D-P-F		\$66.00		31%	\$45.54	\$0.00	\$0.00	\$0.00				\$0.00	CARAHSOFT
5	VAWOAATLSSU3PF	SEL: VA-WOA-A-TLSS-U-3P-F		\$308.55		31%	\$212.90	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	CARAHSOFT
5	VAWOAATLSSUPF	SEL: VA-WOA-A-TLSS-U-P-F		\$117.15		31%	\$80.83	\$0.00	\$0.00	\$0.00				\$0.00	CARAHSOFT
5	VA-WOE-PLL-10U-F	SEL: VA-WOE-PLL-10U-F		\$4,526.50		31%	\$3,123.29	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VA-WOE-PLL-U-F	SEL: VA-WOE-PLL-U-F		\$45,265.00		31%	\$31,232.85	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VAWOIADTLSSD3PF	SEL: VA-WOI-AD-TLSS-D-3P-F		\$139.39		31%	\$96.18	\$0.00	\$0.00	\$0.00				\$0.00	CARAHSOFT
	VAWOIADTLSSDPF	SEL: VA-WOI-AD-TLSS-D-P-F		\$52.80		31%	\$36.43	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	CARAHSOFT
	VAWOIADTLSSU3PF	SEL: VA-WOI-AD-TLSS-U-3P-F		\$223.61	K	31%	\$154.29	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	CARAHSOFT
	VAWOIADTLSSUPF	SEL: VA-WOI-AD-TLSS-U-P-F		\$84.70	\ K	31%	\$58.44	\$0.00	\$0.00	\$0.00				\$0.00	CARAHSOFT
	VAWOSATLSSD3PF	SEL: VA-WOFAD-1LSS-U-P-P SEL: VA-WOS-A-TLSS-D-3P-F		\$96.80		31%	\$66.79		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	CARAHSOFT
	VAWOSATLSSDPF VAWOSATLSSU3PF	SEL: VA-WOS-A-TLSS-D-P-F		\$36.30 \$156.75		31%	\$25.05 \$108.16	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00				\$0.00	CARAHSOFT CARAHSOFT
		SEL: VA-WOS-A-TLSS-U-3P-F				0170			\$0.00			\$0.00	\$0.00	\$0.00	
	VAWOSATLSSUPF	SEL: VA-WOS-A-TLSS-U-P-F		\$59.40	K	31%	\$40.99	\$0.00	\$0.00	\$0.00				\$0.00	CARAHSOFT
	VAWPDADTLSSDPF	SEL: VA-WPD-AD-TLSS-D-P-F		\$10.01	K	31%	\$6.91	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	CARAHSOFT
	VAWSAPLLADUGC	SEL VA-WSD-WS-PLAUG-C )		\$55.50		31%	\$38.30	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	VMWARE
	VAWSAPLLADUGC-I	SEL VA-WSA-PLLA-D-UG-C )		\$58.00		31%	\$40.02	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
	VAWSAPLLADUGC-K	SEL VA-WSA-PLLA-D-UG-C )		\$49.76		31%	\$34.33	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
	VAWSAPLLAUUGC	SEL VA-WOA-PLL-A-D-C )		\$122.50		31%	\$84.53	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VAWSAPLLAUUGC-I	SEL VA-WSA-PLLA-U-UG-C )		\$128.01	K	31%	\$88.33	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
	VAWSAPLLAUUGC-K	SEL VA-WSA-PLLA-U-UG-C )		\$117.61	K	31%	\$81.15	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VAWSDWAPLAUGC	SEL VA-WAOA-PLL-U-UG-C )		\$176.50		31%	\$121.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VAWSDWAPLAUGC-I	SEL VA-WSD-WA-PLAUG-C )		\$184.44	K K	31%	\$127.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VAWSDWAPLAUGC-K	SEL VA-WSD-WA-PLAUG-C )		\$192.69	K	31%	\$132.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VAWSDWSPLAUGC	SEL VA-WAOS-PLL-D-UG-C )		\$55.50	K	31%	\$38.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VAWSDWSPLAUGC-I	SEL VA-WSD-WS-PLAUG-C )		\$58.00	) K	31%	\$40.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VAWSDWSPLAUGC-K	SEL VA-WSD-WS-PLAUG-C)		\$60.64		31%	\$41.84	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	V-BMS-PL-DV2-F	SEL: V-BMS-PL-DV2-F		\$90.00	) K	31%	\$62.10	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VBMSSBCLDDV21YF	SEL: V-BMS-SB-CLDDV2-1Y-F		\$75.00		31%	\$51.75	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VBMSSBCLDDV2111	SEL: V-BMS-SB-CLDDV2-YY-F		\$150.00		31%	\$103.50	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VBMSSBCLDDV22YF	SEL: V-BMS-SB-CLDDV2-2Y-F SEL: V-BMS-SB-CLDDV2-3Y-F		\$150.00		31%	\$103.50	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VBMSSBCLDDV231F VBMSSBDCLDDV21YF	SEL: V-BMS-SB-CLDDV2-3Y-F SEL: V-BMS-SBDCLDDV2-1Y-F		\$87.00		31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VBMSSBDCLDDV21YF	SEL: V-BMS-SBDCLDDV2-1Y-F SEL: V-BMS-SBDCLDDV2-2Y-F		\$87.00		31%	\$120.06	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00 \$0.00	VMWARE
	VBMSSBDCLDDV22YF VBMSSBDCLDDV23YF	SEL: V-BMS-SBDCLDDV2-2Y-F SEL: V-BMS-SBDCLDDV2-3Y-F		\$174.00 \$261.00		31%	\$120.06 \$180.09	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE VMWARE
	VBMSSBDCLDDV23YF VBMSSBOPDV21YF	SEL: V-BMS-SBDCLDDV2-3Y-F SEL: V-BMS-SB-OP-DV2-1Y-F				31%	\$180.09 \$43.47	\$0.00		\$0.00					VMWARE VMWARE
				\$63.00			¥	70.00	\$0.00		+		\$0.00	\$0.00	
	VBMSSBOPDV22YF	SEL: V-BMS-SB-OP-DV2-2Y-F		\$126.00		31%	\$86.94	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VBMSSBOPDV23YF	SEL: V-BMS-SB-OP-DV2-3Y-F		\$189.00		31%	\$130.41	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VC-EPIC-F	SEL: VC-EPIC-F		\$67,925.00		31%	\$46,868.25	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
	VCS6-FND-F	SEL: VCS6-FND-F		\$1,688.50		31%	\$1,165.07	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VCS6FNDSTDUGF	SEL: VCS6-FND-STD-UG-F		\$5,614.40		31%	\$3,873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VCS6-STD-F	SEL: VCS6-STD-F		\$6,792.50		31%	\$4,686.83	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VCS7FNDC	SEL VCS7-FND-C)		\$1,535.00		31%	\$1,059.15	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
	VCS7FNDC-I	SEL VCS7-FND-C		\$1,795.95		31%	\$1,239.21	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VCS7FNDC-K	SEL VCS7-FND-C)		\$1,804.32		31%	\$1,244.98	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VCS7FNDSTDUGC	SEL VCS7-FND-STD-UG-C )		\$5,104.00		31%	\$3,521.76	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VCS7FNDSTDUGC-I	SEL VCS7-FND-STD-UG-C		\$5,971.68	K K	31%	\$4,120.46	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VCS7FNDSTDUGC-K	SEL VCS7-FND-STD-UG-C )		\$6,010.57	K	31%	\$4,147.29	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VCS7STDC	SEL VCS7-STD-C)		\$6,175.00	K	31%	\$4,260.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VCS7STDC-I	SEL VCS7-STD-C		\$7,224.75		31%	\$4,985.08	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VCS7STDC-K	SEL VCS7-STD-C)		\$7,274.75		31%	\$5,019.58	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
	VCSRM14EPLUGF	SEL: VC-SRM1-4EPI -UG-F		\$4.180.00		31%	\$2.884.20	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VC-SRM8-25E-F	SEL: VC-SRM8-25E-F		\$14,025.00		31%	\$9,677.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VC-SRW6-25E-F VCSRM825SEUGF	SEL: VC-SRM8-25SE-UG-F		\$9,347.80		31%	\$6,449.98	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
	VC-SRM8-25S-F	SEL: VC-SRM8-25SE-UG-F SEL: VC-SRM8-25S-F		\$5,527.50		31%	\$3,813.98	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
	VIPRARCH250TB	SEL: VC-SKIM8-255-F SELECT 250TB VIPR ArchLic SrvPro		\$1,527.50		31%	\$72.286.47	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	NTP SOFTWARE
9						31%		\$0.00						\$0.00	NTP SOFTWARE KEMP
	VLM10GS-HA-EMC3Y	SEL KEMP VLM-10G EMC HA 3Y Subscription		\$0.00			\$0.00		\$0.00	\$0.00					
	VALLACCO LIA ENGELI			\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
j j	VLM10GS-HA-EMC5Y	SEL KEMP VLM-10G EMC HA 5Y Subscription													
i i	VLM10GS-HA-EMC5Y VLM3000-HA-EMC3Y VLM3000-HA-EMC5Y	SEL KEMP VLM-10G EMC HA 5Y Subscription SEL KEMP VLM-3000 EMC HA 3Y Bundle SEL KEMP VLM-3000 EMC HA 5Y Bundle		\$0.00 \$0.00		31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	KEMP KEMP

					NVP LEVEL 1		NVP MAINTENANO	E AND WARRANTY							
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	PROSUPPOR T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	VMTE-100GB-AP-D	SEL Splunk VM Term SSup 21-100GB/dayAP		\$13,846.15		31%	\$9,553.84	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPLUNK
5	VMTE-100GB-EM-D	SEL Splunk VM Term SSup 21-100GB/dayEM		\$10,615.38		31%	\$7,324.61	\$0.00	\$0.00	\$0.00	+		\$0.00	\$0.00	SPLUNK
5	VMTE-100GB-US-D	SEL Splunk VM Term SSup 21-100GB/dayUS		\$9,230.77		31%	\$6,369.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	VMTE-101GB-AN-D	SEL Splunk VM Term SSup 101+GB/dayAN		\$26,899.04		31%	\$18,560.34	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	SPLUNK
5	VMTE-101GB-AP-D	SEL Splunk VM Term SSup 101+GB/dayAP		\$32,278.85		31%	\$22,272.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	VMTE-101GB-EM-D	SEL Splunk VM Term SSup 101+GB/dayEM		\$24,747.12	2 K	31%	\$17,075.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	VMTE-101GB-US-D	SEL Splunk VM Term SSup 101+GB/dayUS		\$21,519.23	8 K	31%	\$14,848.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	VMTE-20GB-AN-D	SEL Splunk VM Term SSup 6-20GB/dayAN		\$5,769.23	8 K	31%	\$3,980.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	VMTE-20GB-AP-D	SEL Splunk VM Term SSup 6-20GB/dayAP		\$6,923.08	8 K	31%	\$4,776.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	VMTE-20GB-EM-D	SEL Splunk VM Term SSup 6-20GB/dayEM		\$5,307.69		31%	\$3,662,31	\$0.00	\$0.00				\$0.00	\$0.00	SPLUNK
5	VMTE-20GB-US-D	SEL Splunk VM Term SSup 6-20GB/dayUS		\$4,615.38	8 K	31%	\$3,184.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	VMTE-5GB-AN-D	SEL Splunk VM Term SSup 1-5GB/dayAN		\$2,884.62		31%	\$1,990.39	\$0.00	\$0.00				\$0.00	\$0.00	SPLUNK
5	VMTE-5GB-AP-D	SEL Splunk VM Term SSup 1-5GB/dayAP		\$3,461.54	K	31%	\$2,388.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	VMTE-5GB-EM-D	SEL Splunk VM Term SSup 1-5GB/dayEM		\$2,653.85		31%	\$1,831.16		\$0.00				\$0.00	\$0.00	SPLUNK
5	VMTE-5GB-US-D	SEL Splunk VM Term SSup 1-5GB/dayUS		\$2,307.69	) K	31%	\$1,592,31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	VMTG-100GB-AN-D	SEL Splunk VM Term PSup 21-100GB/dayAN		\$13,846.15		31%	\$9,553.84	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPLUNK
5	VMTG-100GB-AP-D	SEL Splunk VM Term PSup 21-100GB/davAP		\$16,615.38		31%	\$11,464,61	\$0.00	\$0.00				\$0.00	\$0.00	SPLUNK
5	VMTG-100GB-EM-D	SEL Splunk VM Term PSup 21-100GB/dayEM		\$12,738.46		31%	\$8,789.54	\$0.00	\$0.00				\$0.00	\$0.00	SPLUNK
5	VMTG-100GB-US-D	SEL Splunk VM Term PSup 21-100GB/dayUS		\$11,076.92		31%	\$7.643.07	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	SPLUNK
5	VMTG-101GB-AN-D	SEL Splunk VM Term PSup 101+GB/dayAN		\$32,278.85		31%	\$22,272.41	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPLUNK
5	VMTG-101GB-AP-D	SEL Splunk VM Term PSup 101+GB/dayAP		\$38,734.62		31%	\$26,726.89	\$0.00	\$0.00				\$0.00	\$0.00	SPLUNK
5	VMTG-101GB-EM-D	SEL Splunk VM Term PSup 101+GB/dayEM		\$29,696.54		31%	\$20,490.61	\$0.00	\$0.00				\$0.00	\$0.00	SPLUNK
5	VMTG-101GB-US-D	SEL Splunk VM Term PSup 101+GB/dayUS		\$25,823.08		31%	\$17.817.93	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPLUNK
5	VMTG-20GB-AN-D	SEL Splunk VM Term PSup 6-20GB/dayAN		\$6,923.08		31%	\$4,776.93	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPLUNK
5	VMTG-20GB-AP-D	SEL Splunk VM Term PSup 6-20GB/dayAP		\$8,307.69		31%	\$5,732.31	\$0.00	\$0.00				\$0.00		SPLUNK
5	VMTG-20GB-EM-D	SEL Splunk VM Term PSup 6-20GB/dayFM		\$6,369.23		31%	\$4,394.77	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPLUNK
5	VMTG-20GB-US-D	SEL Splunk VM Term PSup 6-20GB/dayUS		\$5,538.46		31%	\$3.821.54	\$0.00	\$0.00				\$0.00	\$0.00	SPLUNK
5	VMTG-5GB-AN-D	SEL Splunk VM Term PSup 1-5GB/dayAN		\$3,461.54		31%	\$2,388.46	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	SPLUNK
5	VMTG-5GB-AN-D	SEL Splunk VM Term PSup 1-5GB/dayAP		\$4,153.85		31%	\$2,866.16		\$0.00				\$0.00	\$0.00	SPLUNK
5	VMTG-5GB-EM-D	SEL Splunk VM Term PSup 1-5GB/dayAP		\$3,184.62		31%	\$2,197.39	\$0.00	\$0.00				\$0.00	\$0.00	SPLUNK
5	VMTG-5GB-US-D	SEL Splunk VM Term PSup 1-5GB/dayUS		\$2,769.23		31%	\$1,910.77	\$0.00	\$0.00				\$0.00	\$0.00	SPLUNK
_	V-PS-AWC-OP-SP-F	SEL: V-PS-AWC-OP-SP-F		\$1,000.00		31%	\$690.00	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	V-PS-AWV-SP-F	SEL: V-PS-AWV-SP-F		\$500.00		31%	\$345.00		\$0.00				\$0.00	\$0.00	VMWARE
5	V-PS-CERT-TCP-F	SEL: V-PS-CERT-TCP-F		\$0.00		31%	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-CERT-TOPE-F	SEL: V-PS-CERT-TOPE-F		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	CARAHSOFT
-															
5	V-PS-CERT-TP-F	SEL: V-PS-CERT-TP-F		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	CARAHSOFT
5	V-PS-MCC-BMS-SPF	SEL: V-PS-MCC-BMS-SP-F		\$1,000.00		31%	\$690.00		\$0.00				\$0.00	\$0.00	VMWARE
5	V-PS-MCC-MBS-SPF V-PS-MCMCL DHZSPF	SEL: V-PS-MCC-MBS-SP-F SEL: V-PS-MCM-CLD-HZ-SP-F		\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5				\$4,400.00		31%	\$3,036.00		\$0.00				\$0.00	\$0.00	VMWARE
5	V-PS-MCM-CLDSPF	SEL: V-PS-MCM-CLD-SP-F		\$0.00		31%	\$0.00		\$0.00		\$0.00		\$0.00	\$0.00	CARAHSOFT
5	V-PS-MCM-OPHZSPF V-PS-MCM-OP-SP-F	SEL: V-PS-MCM-OP-HZ-SP-F SEL: V-PS-MCM-OP-SP-F		\$5,500.00		31% 31%	\$3,795.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	VMWARE CARAHSOFT
5	V 1 0 1110111 01 01 1	CEE. V. C. MOM. CI. CI.		\$0.00									\$0.00		VMWARE
5	V-PS-SC-CLD-SP-F	SEL: V-PS-SC-CLD-SP-F SEL: V-PS-SC-OP-SP-F		\$5,000.00		31%	\$3,450.00		\$0.00				\$0.00	\$0.00	VMWARE
5	V-PS-SC-OP-SP-F V-PS-SVR-MIGSPF	SEL: V-PS-SVR-MIG-SP-F		\$7,500.00 \$550.00	) K	31% 31%	\$5,175.00 \$379.50	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE
5	V-PS-SVR-MIGSPF V-PS-TRN-BTCMP-F	SEL: V-PS-SVR-MIG-SP-F SEL: V-PS-TRN-BTCMP-F							\$0.00	\$0.00		\$0.00			
5				\$0.00		31%	\$0.00	\$0.00		\$0.00			\$0.00	\$0.00	CARAHSOFT
5	V-PS-TRN-EXP-F V-PS-TRN-PROAWF	SEL: V-PS-TRN-EXP-F SEL: V-PS-TRN-PRO-AW-F		\$0.00 \$0.00		31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	CARAHSOFT CARAHSOFT
5	V-PS-TRN-PROAWF	SEL: V-PS-TRN-PRO-AW-F		70.00			\$0.00					70.00	\$0.00	+	CARAHSOFT
5	V-PS-TRN-PUTCPAWF	SEL: V-PS-TRN-PU-TCP-AW-F		\$0.00		31%			\$0.00 \$0.00			\$0.00 \$0.00	\$0.00	\$0.00	CARAHSOFT
υ _	V-PS-TRN-PUTCPF V-PS-TRNPUTOPAWF	SEL: V-PS-TRN-PU-TCP-F SEL: V-PS-TRN-PU-TOP-AW-F		\$0.00		31% 31%	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	CARAHSOFT
,	V-PS-TRNPUTOPAWF	SEL: V-PS-TRN-PU-TOP-AW-F		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	CARAHSOFT
,															
υ 5	V-PS-TRN-PU-TP-F V-PS-VCB-CLD-S-F	SEL: V-PS-TRN-PU-TP-F SEL: V-PS-VCB-CLD-SP-F		\$0.00 \$6,000.00	K K	31% 31%	\$0.00 \$4,140.00		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	CARAHSOFT VMWARE
5	V-PS-VCB-CLD-S-F V-PS-VCB-OP-SP-F	SEL: V-PS-VCB-CLD-SP-F SEL: V-PS-VCB-OP-SP-F		\$9,500.00		31%	\$4,140.00		\$0.00				\$0.00	\$0.00	VMWARE
5	V-PS-VCB-OP-SP-F V-PS-VMW-WKS-SPF	SEL: V-PS-VCB-OP-SP-F SEL: V-PS-VMW-WKS-SP-F		\$9,500.00		31%	\$6,555.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18AADOADV2UGF	SEL: V-PS-VMW-WKS-SP-F SEL: VR18-AADO-ADV2-UG-F		\$7,024.60		31%	\$4,846.97	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	CARAHSOFT
	VR18AADOADV2UGF VR18AADOENT2UGF	SEL: VR18-AADO-ADV2-UG-F SEL: VR18-AADO-ENT2-UG-F		\$4,404.40		31%	\$4,846.97	\$0.00	\$0.00				\$0.00	\$0.00	CARAHSOFT
	VR18AADOENTUGF	SEL: VR18-AADO-ENT2-UG-F SEL: VR18-AADO-ENT-UG-F		\$1,040.60		31%	\$3,039.04	\$0.00	\$0.00				\$0.00	\$0.00	CARAHSOFT
-	VR18ADVENTUGF	SEL: VR18-AADU-ENT-UG-F SEL: VR18-ADV-ENT-UG-F		\$1,040.60		31%	\$718.01		\$0.00				\$0.00	\$0.00	CARAHSOFT
	VR18-ADV-F	SEL: VR18-ADV-EN1-UG-F SEL: VR18-ADV-F		\$1,870.00		31%	\$1,290.30		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	CARAHSOFT
	VR18BCLCADVUGF	SEL: VR18-BCLC-ADV-UG-F		\$4,065.60		31%	\$2,805.26	\$0.00	\$0.00				\$0.00	\$0.00	CARAHSOFT
	VR18BCLCENTUGF VR18BCLOADVUGF	SEL: VR18-BCLC-ENT-UG-F SEL: VR18-BCLO-ADV-UG-F		\$5,880.60 \$1,573.00	, K	31% 31%	\$4,057.61 \$1,085.37	\$0.00 \$0.00	\$0.00 \$0.00				\$0.00 \$0.00	\$0.00 \$0.00	CARAHSOFT CARAHSOFT
,	VR18BCLOENTUGF	SEL: VR18-BCLO-ADV-UG-F SEL: VR18-BCLO-ENT-UG-F				31%			\$0.00			\$0.00		\$0.00	CARAHSOFT
-				\$3,388.00			\$2,337.72						\$0.00		
	VR18-ENT-F VR18LI4CADVUGF	SEL: VR18-LNC ADVING E		\$8,739.50		31% 31%	\$6,030.26	\$0.00 \$0.00	\$0.00			\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	CARAHSOFT CARAHSOFT
	VR18LI4CADVUGF VR18LI4CENTUGF	SEL: VR18-LI4C-ADV-UG-F		\$5,929.00 \$7,744.00			\$4,091.01		\$0.00				\$0.00		CARAHSOFT
-		SEL: VR18-LI4C-ENT-UG-F				31%	\$5,343.36	\$0.00	\$0.00				\$0.00	\$0.00	
-	VR18LI4CSTDUGF	SEL: VR18-LI4C-STD-UG-F		\$2,783.00		31%	\$1,920.27	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18LI4OADVUGF	SEL: VR18-LI40-ADV-UG-F		\$1,567.50		31%	\$1,081.58	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18LI4OENTUGF	SEL: VR18-LI4O-ENT-UG-F		\$3,382.50		31%	\$2,333.93		\$0.00			\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18LI4OSTD2UGF	SEL: VR18-LI4O-STD2-UG-F		\$3,073.40		31%	\$2,120.65	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OADCADVUGF	SEL: VR18-OADC-ADV-UG-F		\$4,368.10		31%	\$3,013.99	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OADCENTUGF	SEL: VR18-OADC-ENT-UG-F		\$6,183.10		31%	\$4,266.34	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OADCSTDUGF	SEL: VR18-OADC-STD-UG-F		\$1,222.10		31%	\$843.25		\$0.00				\$0.00	\$0.00	CARAHSOFT
5	VR18OADOADV2UGF	SEL: VR18-OADO-ADV2-UG-F		\$7,024.60		31%	\$4,846.97	\$0.00	\$0.00				\$0.00	\$0.00	CARAHSOFT
5	VR18OADOENTUGF	SEL: VR18-OADO-ENT-UG-F		\$1,040.60		31%	\$718.01	\$0.00	\$0.00				\$0.00	\$0.00	CARAHSOFT
5	VR18OADOSTD2UGF	SEL: VR18-OADO-STD2-UG-F		\$732.60	K	31%	\$505.49	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR180CSPUPRO	SEL VR18-OC-S-P-U-PRO )		\$0.00		31%	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
-	VR180CSPUPRO-I	SEL VR18-OC-S-P-U-PRO )		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

					NVP LEVEL 1			E AND WARRANTY							
BAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	VR180CSPUPRO-K	SEL VR18-OC-S-P-U-PRO )		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR180ENOAAM3UGF	SEL: VR18-OENO-AAM3-UG-F		\$7,304.00		31%	\$5,039.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR180EN0ENT3UGF	SEL: VR18-OENO-ENT3-UG-F		\$7,242.40		31%	\$4,997.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR180ENOSAM4UGF	SEL: VR18-OENO-SAM4-UG-F		\$4,370.30		31%	\$3,015.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR180ICADVUGF	SEL: VR18-OIC-ADV-UG-F		\$5,311.90		31%	\$3,665.21	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR180ICENTUGF	SEL: VR18-OIC-ENT-UG-F		\$7,126.90		31%	\$4,917.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR180ICSTDUGF	SEL: VR18-OIC-STD-UG-F		\$2,165.90		31%	\$1,494.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OSCSPUPRO	SEL VR18-OSC-S-P-U-PRO )		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18OSCSPUPRO-I	SEL VR18-OSC-S-P-U-PRO )		\$0.00		31%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18OSCSPUPRO-K	SEL VR18-OSC-S-P-U-PRO )		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18OSTCADVUGF VR18OSTCENTUGF	SEL: VR18-OSTC-ADV-UG-F SEL: VR18-OSTC-ENT-UG-F		\$6,243.60 \$8,058.60		31% 31%	\$4,308.08 \$5,560.43	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	CARAHSOFT CARAHSOFT
5	VR18OSTCSTDUGF	SEL: VR18-OSTC-ENT-UG-F		\$3,097.60		31%	\$2,137.34	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OSTVADVUGF	SEL: VR18-OSTV-ADV-UG-F		\$3,908.30		31%	\$2,696.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OSTVCADVUGF	SEL: VR18-OSTVC-ADV-UG-F		\$6,848.60		31%	\$4,725.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OSTVCENTUGF	SEL: VR18-OSTVC-ENT-UG-F		\$8,675.70		31%	\$5,986.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OSTVCSTDUGF	SEL: VR18-OSTVC-STD-UG-F		\$3,733.40		31%	\$2,576.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OSTVENTUGF	SEL: VR18-OSTV-ENT-UG-F		\$5,723.30		31%	\$3,949.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18OSTVSTDUGF	SEL: VR18-OSTV-STD-UG-F		\$762.30		31%	\$525.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18STDADVUGF	SEL: VR18-STD-ADV-UG-F		\$3,146.00	K	31%	\$2,170.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18STDENTUGF	SEL: VR18-STD-ENT-UG-F		\$4,961.00	K	31%	\$3,423.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR18-STD-F	SEL: VR18-STD-F		\$4,229.50	K	31%	\$2,918.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR19AAM3C	SEL VR19-AAM3-C)		\$20,050.00		31%	\$13,834.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19AAM3C-I	SEL VR19-AAM3-C )		\$23,458.50		31%	\$16,186.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19AAM3C-K	SEL VR19-AAM3-C )		\$23,636.22		31%	\$16,308.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADOADV2UC	SEL VR19-ADO-ADV2-U-C )		\$7,089.50		31%	\$4,891.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADOADV2UC-I	SEL VR19-ADO-ADV2-U-C )		\$8,294.72		31%	\$5,723.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADOADV2UC-K VR19ADOENT2UC	SEL VR19-ADO-ADV2-U-C ) SEL VR19-ADO-ENT2-U-C )		\$8,312.90 \$4,884.00		31% 31%	\$5,735.90 \$3,369.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5															
5	VR19ADOENT2UC-I VR19ADOENT2UC-K	SEL VR19-ADO-ENT2-U-C ) SEL VR19-ADO-ENT2-U-C )		\$5,714.28 \$5,750.08		31% 31%	\$3,942.85 \$3,967.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR19ADV2C	SEL VR19-ADV2-C )		\$5,750.00		31%	\$9,335.70	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADV2C-I	SEL VR19-ADV2-C )		\$15,830.10	) K	31%	\$10.922.77	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADV2C-K	SEL VR19-ADV2-C )		\$15,974.56		31%	\$11,022.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADVC	SEL VR19-ADV-C )		\$6.765.00		31%	\$4.667.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADVC-I	SEL VR19-ADV-C )		\$7,915.05		31%	\$5,461.38	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADVC-K	SEL VR19-ADV-C )		\$8,006.44		31%	\$5,524.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADVENTUGC	SEL VR19-ADV-ENT-UG-C )		\$1,738.00		31%	\$1,199.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADVENTUGC-I	SEL VR19-ADV-ENT-UG-C )		\$2,033.46		31%	\$1,403.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADVENTUGC-K	SEL VR19-ADV-ENT-UG-C )		\$2,049.49	K	31%	\$1,414.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19AOENTUGC	SEL VR19-AO-ENT-UG-C )		\$1,386.00		31%	\$956.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19AOENTUGC-I	SEL VR19-AO-ENT-UG-C )		\$1,621.62		31%	\$1,118.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19AOENTUGC-K	SEL VR19-AO-ENT-UG-C )		\$1,635.76		31%	\$1,128.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ENT2C	SEL VR19-ENT2-C)		\$16,690.00	K	31%	\$11,516.10	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ENT2C-I	SEL VR19-ENT2-C )		\$19,527.30		31%	\$13,473.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ENT2C-K	SEL VR19-ENT2-C )		\$19,652.16		31%	\$13,559.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ENT3C VR19ENT3C-I	SEL VR19-ENT3-C ) SEL VR19-ENT3-C )		\$25,035.00 \$29,290.95		31% 31%	\$17,274.15 \$20,210.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR19ENT3C-K	SEL VR19-ENT3-C )		\$29,459.09		31%	\$20,210.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ENTC	SEL VR19-ENT-C )		\$8.345.00		31%	\$5.758.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ENTC-I	SEL VR19-ENT-C )		\$9,763.65		31%	\$6,736.92	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ENTC-K	SEL VR19-ENT-C )		\$9,845.23		31%	\$6,793.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19LI8ADVUGC	SEL VR19-LI8-ADV-UG-C )		\$5,742.00		31%	\$3,961.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19LI8ADVUGC-I	SEL VR19-LI8-ADV-UG-C )		\$6,718.14		31%	\$4,635.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19LI8CENUGC	SEL VR19-LI8C-EN-UG-C )		\$7,480.00	K	31%	\$5,161.20	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19LI8CENUGC-I	SEL VR19-LI8C-EN-UG-C )		\$8,751.60		31%	\$6,038.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19LI8CENUGC-K	SEL VR19-LI8C-EN-UG-C )		\$8,772.60		31%	\$6,053.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19LI8CSTUGC	SEL VR19-LI8C-ST-UG-C)		\$2,695.00		31%	\$1,859.55	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19LI8CSTUGC-I	SEL VR19-LI8C-ST-UG-C)		\$3,153.15		31%	\$2,175.67	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19LI8CSTUGC-K	SEL VR19-LI8C-ST-UG-C )		\$3,175.76		31%	\$2,191.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19LI8ENTUGC	SEL VR19-LI8-ENT-UG-C)		\$3,514.50		31%	\$2,425.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19LI8ENTUGC-I	SEL VR19-LI8-ENT-UG-C )		\$4,111.97		31%	\$2,837.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19LI8ENTUGC-K	SEL VR19-LI8-ENT-UG-C )		\$4,141.13		31%	\$2,857.38	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19LI8OADVUC	SEL VR19-LI8O-ADV-U-C )		\$1,776.50		31%	\$1,225.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19LI8OADVUC-I	SEL VR19-LI8O-ADV-U-C )		\$2,078.51		31%	\$1,434.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19LI8STD2UC	SEL VR19-LI8-STD2-U-C )		\$3,124.00		31% 31%	\$2,155.56 \$2,522.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	VR19LI8STD2UC-I VR19LI8STD2UC-K	SEL VR19-LI8-STD2-U-C ) SEL VR19-LI8-STD2-U-C )		\$3,655.08 \$3,681.43		31%	\$2,522.01 \$2,540.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR19LI8STD2UC-K VR19OACADVUGC	SEL VR19-LI8-STD2-U-C ) SEL VR19-OAC-ADV-UG-C )				31%	\$2,540.19	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OACADVUGC-I	SEL VR19-OAC-ADV-UG-C ) SEL VR19-OAC-ADV-UG-C )		\$4,323.00 \$5,057.91	r r	31%	\$2,982.87 \$3,489.96	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OACADVUGC-I	SEL VR19-OAC-ADV-UG-C ) SEL VR19-OAC-ENT-UG-C )		\$5,057.91		31%	\$3,489.96	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OACENTUGC-I	SEL VR19-OAC-ENT-UG-C )		\$7,091.37		31%	\$4,893.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OACENTUGC-K	SEL VR19-OAC-ENT-UG-C )		\$7,091.37		31%	\$4,093.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OADADV2UC	SEL VR19-OAD-ADV2-U-C )		\$7,089.50		31%	\$4,891.76	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OADADV2UC-I	SEL VR19-OAD-ADV2-U-C )		\$8,294.72		31%	\$5,723.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OADADV2UC-K	SEL VR19-OAD-ADV2-U-C )		\$8,312.90		31%	\$5,735.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OADSTDUGC	SEL VR19-OAD-STD-UG-C )		\$1,276.00		31%	\$880.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OADSTDUGC-I	SEL VR19-OAD-STD-UG-C )		\$1,492.92		31%	\$1,030.11	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
				\$1,505.52	) K	31%	\$1,038.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OADSTDUGC-K	SEL VR19-OAD-STD-UG-C)		φ1,000.02		3170	φ1,030.01					90.00			

5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	SKU  VR19OASTD2UGC-I VR19OASTD2UGC-K VR19ODENTUGC-I VR19ODENTUGC-I VR19ODENTUGC-K VR19OECENTPUC-I VR19OECENTPU	DESCRIPTION  SEL VR19-OA-STD2-UG-C ) SEL VR19-OA-STD2-UG-C ) SEL VR19-OD-ENT-UG-C )	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	T PLUS MNT	PROSUPPOR T W/MC PREM MNT	PROSUPPOR T ENH MNT	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS	RENEWAL	THIRD PARTY PRODUCT PARTNER
5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	VR19OASTD2UGC-K VR19ODENTUGC-I VR19ODENTUGC-I VR19ODENTUGC-K VR19OECENTPUC-I VR19OECENTPUC-I	SEL VR19-OA-STD2-UG-C ) SEL VR19-OD-ENT-UG-C )						LP	I P	LP		I P	ENH LP		
5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	VR19OASTD2UGC-K VR19ODENTUGC-I VR19ODENTUGC-I VR19ODENTUGC-K VR19OECENTPUC-I VR19OECENTPUC-I	SEL VR19-OA-STD2-UG-C ) SEL VR19-OD-ENT-UG-C )		\$1,164.74	К	31%	\$803.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	VR19ODENTUGC-I VR19ODENTUGC-K VR19OECENTPUC VR19OECENTPUC-I			\$1,176.07	K	31%	\$811.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	VR19ODENTUGC-K VR19OECENTPUC VR19OECENTPUC-I	OFF VIDAG OF FAIT HO O )		\$1,386.00	K	31%	\$956.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	VR190ECENTPUC VR190ECENTPUC-I	SEL VR19-OD-ENT-UG-C )		\$1,621.62	K	31%	\$1,118.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	VR190ECENTPUC-I	SEL VR19-OD-ENT-UG-C )		\$1,635.76	K	31%	\$1,128.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5		SEL VR19-OEC-ENTP-U-C )		\$4,361.50	K	31%	\$3,009.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5 5 5 5 5 5 5 5 5 5 5		SEL VR19-OEC-ENTP-U-C )		\$5,102.96	K	31%	\$3,521.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5 5 5 5 5 5 5 5 5 5 5 5 5	VR190ECENTPUC-K	SEL VR19-OEC-ENTP-U-C )		\$5,137.14		31%	\$3,544.63		\$0.00					\$0.00	VMWARE
5 5 5 5 5 5 5 5 5	VR1900AAM3UGC	SEL VR19-OO-AAM3-UG-C )		\$7,788.00	K	31%	\$5,373.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5 5 5 5 5 5 5 5	VR1900AAM3UGC-I	SEL VR19-OO-AAM3-UG-C )		\$9,111.96		31%	\$6,287.25		\$0.00	\$0.00				\$0.00	VMWARE
5 5 5 5 5 5 5	VR1900AAM3UGC-K	SEL VR19-OO-AAM3-UG-C )		\$9,155.69	K	31%	\$6,317.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5 5 5 5 5 5 5	VR1900ENT3UGC	SEL VR19-OO-ENT3-UG-C )		\$7,903.50	K	31%	\$5,453.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5 5 5 5 5 5	VR1900ENT3UGC-I	SEL VR19-OO-ENT3-UG-C )		\$9,247.10	K	31%	\$6,380.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5 5 5 5 5	VR1900ENT3UGC-K	SEL VR19-OO-ENT3-UG-C )		\$9,308.92		31%	\$6,423.15		\$0.00					\$0.00	VMWARE
5 5 5 5	VR1900SAM4UGC	SEL VR19-OO-SAM4-UG-C )		\$4,741.00	K	31%	\$3,271.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5 5 5	VR1900SAM4UGC-I	SEL VR19-OO-SAM4-UG-C )		\$5,546.97	K	31%	\$3,827.41		\$0.00					\$0.00	VMWARE
5 5	VR1900SAM4UGC-K	SEL VR19-OO-SAM4-UG-C )		\$5,581.52	K	31%	\$3,851.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OSCADVUGC	SEL VR19-OSC-ADV-UG-C )		\$6,028.00	K	31%	\$4,159.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OSCADVUGC-I	SEL VR19-OSC-ADV-UG-C )		\$7,052.76		31%	\$4,866.40		\$0.00					\$0.00	VMWARE
	VR19OSCADVUGC-K	SEL VR19-OSC-ADV-UG-C )		\$7,098.53		31%	\$4,897.99		\$0.00					\$0.00	VMWARE
5	VR19OSCENUGC	SEL VR19-OSC-EN-UG-C )		\$7,766.00		31%	\$5,358.54		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR19OSCENUGC-I	SEL VR19-OSC-EN-UG-C )		\$9,086.22		31%	\$6,269.49		\$0.00					\$0.00	VMWARE
5	VR19OSCENUGC-K	SEL VR19-OSC-EN-UG-C )		\$9,155.69	K	31%	\$6,317.43		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OSTSTDUGC	SEL VR19-OST-STD-UG-C )		\$2,981.00	K	31%	\$2,056.89		\$0.00					\$0.00	VMWARE
5	VR19OSTSTDUGC-I	SEL VR19-OST-STD-UG-C )		\$3,487,77	K	31%	\$2,406.56		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OSTSTDUGC-K	SEL VR19-OST-STD-UG-C )		\$3,512.87	K	31%	\$2,423.88		\$0.00		\$0.00		\$0.00	\$0.00	VMWARE
5	VR19OSTVSDUGC	SEL VR19-OSTV-SD-UG-C )		\$858.00	K	31%	\$592.02		\$0.00					\$0.00	VMWARE
5	VR19OSTVSDUGC-I	SEL VR19-OSTV-SD-UG-C )		\$1,003.86		31%	\$692.66		\$0.00					\$0.00	VMWARE
5	VR19OSTVSDUGC-K	SEL VR19-OSTV-SD-UG-C )		\$1,007.51	K	31%	\$695.18		\$0.00				\$0.00	\$0.00	VMWARE
5	VR19OSVADVUGC	SEL VR19-OSV-ADV-UG-C )		\$3,905.00	K	31%	\$2,694.45		\$0.00					\$0.00	VMWARE
5	VR19OSVADVUGC-I	SEL VR19-OSV-ADV-UG-C )		\$4,568.85		31%	\$3,152.51		\$0.00				\$0.00	\$0.00	VMWARE
5	VR19OSVADVUGC-K	SEL VR19-OSV-ADV-UG-C )		\$4,600.83		31%	\$3,174.57		\$0.00					\$0.00	VMWARE
5	VR19OSVAVUGC	SEL VR19-OSV-AV-UG-C )		\$6,578.00		31%	\$4.538.82	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	VR190SVAVUGC-I	SEL VR19-OSV-AV-UG-C )		\$7,696.26		31%	\$5,310.42		\$0.00					\$0.00	VMWARE
	VR19OSVAVUGC-K	SEL VR19-OSV-AV-UG-C )		\$7,776.59		31%	\$5,365.85								VMWARE
5	VR19OSVAVOGC-K	SEL VR19-OSVC-ET-UG-C )		\$8,327.00		31%	\$5,745.63		\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE
5	VR190SVCETUGC-I	SEL VR19-OSVC-ET-UG-C )		\$9,742.59		31%			\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR190SVCETUGC-K	SEL VR19-OSVC-ET-UG-C )		\$9,742.39		31%	\$6,722.39 \$6,793.21		\$0.00					\$0.00	VMWARE
5	VR190SVENUGC	SEL VR19-OSVC-E1-UG-C )		\$5,643.00		31%	\$3,893.67		\$0.00				\$0.00	\$0.00	VMWARE
5	VR19OSVENUGC-I	SEL VR19-OSV-EN-UG-C )		\$6,602.31	K	31%	\$4,555.59		\$0.00					\$0.00	VMWARE
5	VR190SVENUGC-K	SEL VR19-OSV-EN-UG-C )		\$6,602.31	K	31%	\$4,586.08		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR19O3VENUGC-K	SEL VR19-O3V-EN-0G-C )		\$3,558.50	K	31%	\$2,455.37		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
-	VR19OTCSTDUGC-I	SEL VR19-OTC-STD-UG-C )		\$4,163.45		31%	\$2,872.78		\$0.00				\$0.00	\$0.00	VMWARE
5	VR19OTCSTDUGC-K	SEL VR19-OTC-STD-UG-C )		\$4,194.76		31%	\$2,894.38		\$0.00					\$0.00	VMWARE
5	VR19SAM4C	SEL VR19-SAM4-C )		\$15.850.00	K	31%	\$10.936.50		\$0.00				\$0.00	\$0.00	VMWARE
5	VR19SAM4C-I	SEL VR19-SAM4-C)		\$18,544.50	K	31%	\$12,795.71	+	\$0.00	+			\$0.00	\$0.00	VMWARE
	VR19SAM4C-K	SEL VR19-SAM4-C )		\$18,656.14		31%	\$12,872.74		\$0.00				\$0.00	\$0.00	VMWARE
5	VR19STD2C	SEL VR19-STD2-C )		\$7,990.00		31%	\$5,513.10		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR19STD2C-I	SEL VR19-STD2-C )		\$9.348.30	K	31%	\$6,450.33		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR19STD2C-K	SEL VR19-STD2-C )		\$9,385.53	K	31%	\$6,476.02		\$0.00			\$0.00		\$0.00	VMWARE
5	VR19STDADVUGC	SEL VR19-STD-ADV-UG-C )		\$3,047.00		31%	\$2,102.43		\$0.00				\$0.00	\$0.00	VMWARE
5	VR19STDADVUGC-I	SEL VR19-STD-ADV-UG-C )		\$3,564.99		31%	\$2,459.84		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	VR19STDADVUGC-I	SEL VR19-STD-ADV-0G-C )		\$3,304.99	K	31%	\$2,459.64		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR19STDC-I	SEL VR19-STD-C )		\$4,674.15	K	31%	\$2,750.55		\$0.00					\$0.00	VMWARE
5	VR19STDC-I	SEL VR19-STD-C )		\$4,708.09		31%	\$3,225.10		\$0.00				\$0.00	\$0.00	VMWARE
5	VR19STDENTUGC	SEL VR19-STD-C ) SEL VR19-STD-ENT-UG-C )		\$4,785.00		31%	\$3,301.65		\$0.00	\$0.00	70.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19STDENTUGC-I	SEL VR19-STD-ENT-UG-C )		\$5,598.45	K	31%	\$3,862.93	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	VR19STDENTUGC-I	SEL VR19-STD-ENT-UG-C ) SEL VR19-STD-ENT-UG-C )		\$5,635.15	L L	31%	\$3,888.25		\$0.00					\$0.00	VMWARE
5	VR7-OADC-F	SEL VR7-OADC-F		\$3,118.50		31%	\$2,151.77		\$0.00				\$0.00	\$0.00	CARAHSOFT
5	VR7-OADO-F VR7-OADO25-F	SEL: VR7-OADC-F SEL: VR7-OADO25-F		\$7,793.50		31%	\$5,377.52		\$0.00			\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR7-OADO25-F VR7OADOOENOUGF	SEL: VR7-OADO-OENO-UG-F		\$7,793.50		31%	\$5,377.52		\$0.00			\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR7-OENO25-F	SEL: VR7-OADO-OENO-OG-F SEL: VR7-OENO25-F		\$13,026.20		31%	\$13,548.15		\$0.00					\$0.00	CARAHSOFT
5	VR7-UENU25-F VR7OSCOCPUPRO	SEL: VR7-OENO25-F SEL VR7-OSC-OC-P-U-PRO )		\$19,635.00		31%			\$0.00				\$0.00	\$0.00	VMWARE
5	VR7OSCOCPUPRO-I	SEL VR7-OSC-OC-P-U-PRO ) SEL VR7-OSC-OC-P-U-PRO )		\$0.00		31%	\$0.00 \$0.00		\$0.00				\$0.00	\$0.00	VMWARE
5	VR7OSCOCPUPRO-K	SEL VR7-OSC-OC-P-U-PRO )		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	VMWARE
5		SEL: VR7-OSC-OC-P-U-PRO ) SEL: VR7-OSTC-F					\$975.32		\$0.00					+	CARAHSOFT
5	VR7-OSTC-F VR7OSTCOADCUGF	SEL: VR7-OSTC-F SEL: VR7-OSTC-OADC-UG-F		\$1,413.50 \$1,875.50	K	31% 31%	\$975.32 \$1,294.10		\$0.00				\$0.00 \$0.00	\$0.00 \$0.00	CARAHSOFT CARAHSOFT
5					N.										
5	VR7OSTCVSOADCUGF VR7-OSTV25-F	SEL: VR7-OSTCVS-OADC-UG-F SEL: VR7-OSTV25-F		\$2,492.60 \$3,536.50		31% 31%	\$1,719.89 \$2,440.19		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	CARAHSOFT CARAHSOFT
5					K										
5	VR7OSTVOADOUGF VR7OSTVOENOUGF	SEL: VR7-OSTV-OADO-UG-F SEL: VR7-OSTV-OENO-UG-F		\$4,682.70 \$17.708.90		31% 31%	\$3,231.06 \$12.219.14		\$0.00 \$0.00				\$0.00 \$0.00	\$0.00 \$0.00	CARAHSOFT CARAHSOFT
5									70.00				70.00	+	
5	VR70VS0CPUPRO	SEL VR7-OVS-OC-P-U-PRO )		\$0.00 \$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR70VS0CPUPRO-I	SEL VR7-OVS-OC-P-U-PRO )				31%	\$0.00		\$0.00					\$0.00	VMWARE
5	VR70VSOCPUPRO-K	SEL VR7-OVS-OC-P-U-PRO )		\$0.00	K	31%	\$0.00		\$0.00					\$0.00	VMWARE
5	VR7VU100C	SEL VR7-VU100-C )		\$7,725.00	K	31% 31%	\$5,330.25		\$0.00				\$0.00	\$0.00	VMWARE VMWARE
5	VR7VU100C-I VR7VU100C-K	SEL VR7-VU100-C ) SEL VR7-VU100-C )		\$9,038.25 \$9.079.07		31%	\$6,236.39 \$6,264.56		\$0.00 \$0.00					\$0.00 \$0.00	VMWARE VMWARE
5															
-	VR7VU10C VR7VU10C-I	SEL VR7-VU10-C ) SEL VR7-VU10-C )		\$772.50 \$903.83		31% 31%	\$533.03 \$623.64		\$0.00 \$0.00					\$0.00 \$0.00	VMWARE VMWARE
5	VR7VU10C-I VR7VU10C-K	SEL VR7-VU10-C ) SEL VR7-VU10-C )		\$903.83 \$907.91	K	31% 31%	\$623.64 \$626.46		\$0.00 \$0.00					\$0.00 \$0.00	VMWARE VMWARE

					NVP LEVEL 1		NVP MAINTENANC	E AND WARRANTY							
SAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	PROSUPPOR T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	VR8ADOONO25UC	SEL VR8-ADO-ONO-25-U-C )		\$11,842.00	K	31%	\$8,170.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8ADOONO25UC-I	SEL VR8-ADO-ONO-25-U-C )		\$13,855.14		31%	\$9,560.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8ADOONO25UC-K	SEL VR8-ADO-ONO-25-U-C )		\$13,982.53		31%	\$9,647.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8ATAATN25UC	SEL VR8-ATA-ATN-25-U-C )		\$5,682.00	K	31%	\$3,920.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8ATAATN25UC-I	SEL VR8-ATA-ATN-25-U-C)		\$6,647.94	K	31%	\$4,587.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8ATAATN25UC-K	SEL VR8-ATA-ATN-25-U-C)		\$6,692.46	K	31%	\$4,617.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8ATAD25C	SEL VR8-ATAD25-C )		\$7,085.00		31%	\$4,888.65	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	VR8ATAD25C-I	SEL VR8-ATAD25-C )		\$8,289.45		31%	\$5,719.72		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
5	VR8ATAD25C-K	SEL VR8-ATAD25-C )		\$8,312.90		31%	\$5,735.90	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	VR8ATEN25C	SEL VR8-ATEN25-C )		\$12,250.00		31%	\$8.452.50		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR8ATEN25C-I	SEL VR8-ATEN25-C )		\$14,332.50		31%	\$9,889.43	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR8ATEN25C-K	SEL VR8-ATEN25-C )		\$14,442.23		31%	\$9,965.14		\$0.00				\$0.00	\$0.00	VMWARE
5	VR8OADCC	SEL VR8-OADC-C )		\$2,835.00		31%	\$1,956.15		\$0.00				\$0.00	\$0.00	VMWARE
5	VR8OADCC-I	SEL VR8-OADC-C )		\$3,316.95		31%	\$2,288.70		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR8OADCC-K	SEL VR8-OADC-C )		\$3,336.65		31%	\$2,302.29	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR8OADCOECUGC	SEL VR8-OADC-OEC-UG-C )		\$1,700.00		31%	\$1,173.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR8OADCOECUGC-I	SEL VR8-OADC-OEC-UG-C )		\$1,700.00		31%	\$1,372.41	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VR8OADCOECUGC-K	SEL VR8-OADC-OEC-UG-C )		\$2,003.52		31%	\$1,382.43	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR8OADCOECUGC-K	SEL VR8-OADO25-C )		\$7.085.00			\$4.888.65	\$0.00	\$0.00			\$0.00		\$0.00	VMWARE
5	VR8OADO25C-I	SEL VR8-OADO25-C )				31% 31%			\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5				\$8,289.45		31%	\$5,719.72			\$0.00			\$0.00		VMWARE VMWARE
5	VR8OADO25C-K	SEL VR8-OADO25-C )		\$8,312.90			\$5,735.90	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	
5	VR8OAMADC	SEL VR8-OAMAD-C )		\$1,545.00		31%	\$1,066.05	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR8OAMADC-I	SEL VR8-OAMAD-C )		\$1,807.65		31%	\$1,247.28	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR8OAMADC-K	SEL VR8-OAMAD-C )		\$1,819.64		31%	\$1,255.55	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	VR80ENCC	SEL VR8-OENC-C )		\$4,380.00		31%	\$3,022.20	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR80ENCC-I	SEL VR8-OENC-C )		\$5,124.60		31%	\$3,535.97	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR80ENCC-K	SEL VR8-OENC-C )		\$5,160.13		31%	\$3,560.49	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR80ENO25C	SEL VR8-OENO25-C)		\$17,850.00	K	31%	\$12,316.50	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	VR80EN025C-I	SEL VR8-OENO25-C)		\$20,884.50		31%	\$14,410.31	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR80EN025C-K	SEL VR8-OENO25-C)		\$21,031.26	K	31%	\$14,511.57	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR8OSCODCUPRO	SEL VR8-OSC-ODC-U-PRO )		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSCODCUPRO-I	SEL VR8-OSC-ODC-U-PRO )		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSCODCUPRO-K	SEL VR8-OSC-ODC-U-PRO )		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSCOENCUGC	SEL VR8-OSC-OENC-UG-C )		\$3,405.00	K	31%	\$2,349.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSCOENCUGC-I	SEL VR8-OSC-OENC-UG-C )		\$3,983,85		31%	\$2,748,86	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR8OSCOENCUGC-K	SEL VR8-OSC-OENC-UG-C )		\$4,010.88		31%	\$2,767.51	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	VR8OSTCC	SEL VR8-OSTC-C)		\$1,285.00		31%	\$886.65	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	VR8OSTCC-I	SEL VR8-OSTC-C)		\$1,503.45		31%	\$1,037.38	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR8OSTCC-K	SEL VR8-OSTC-C )		\$1,513.18		31%	\$1,044.09	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR8OSTCOADUGC	SEL VR8-OSTC-OAD-UG-C )		\$1,705.00		31%	\$1,176.45		\$0.00				\$0.00	\$0.00	VMWARE
5	VR8OSTCOADUGC-I	SEL VR8-OSTC-OAD-UG-C )		\$1,994.85		31%	\$1,376.45	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR8OSTCOADUGC-K	SEL VR8-OSTC-OAD-UG-C )		\$2.011.19		31%	\$1,387.72	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR8OSTV25C	SEL VR8-OSTV25-C )		\$3,215.00		31%	\$2,218.35	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	VR8OSTV25C-I	SEL VR8-OSTV25-C )		\$3,761.55		31%	\$2,595.47	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	VR8OSTV25C-K	SEL VR8-OSTV25-C)		\$3,788.69		31%	\$2,614.20	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VR8OSVODO25UC	SEL VR8-OSV-ODO-25-U-C )		\$4,257.00		31%	\$2,937.33	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VR8OSVODO25UC-I	SEL VR8-OSV-ODO-25-U-C )		\$4,980.69		31%	\$3,436.68	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VR8OSVODO25UC-K	SEL VR8-OSV-ODO-25-U-C )		\$5,014.56		31%	\$3,450.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
-	VR8OSVSOADCUC	SEL VR8-OSVS-OADC-U-C )					\$1,563.54	70.00	70.00	70.00	70.00	70.00		70.00	VMWARE
:	VR8OSVSOADCUC-I	SEL VR8-OSVS-OADC-U-C )		\$2,266.00 \$2.651.22		31% 31%	\$1,563.54 \$1.829.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE
_	VR8OSVSOADCUC-K VR8OTSODCUPRO	SEL VR8-OSVS-OADC-U-C ) SEL VR8-OTS-ODC-U-PRO )		\$2,670.09 \$0.00		31% 31%	\$1,842.36 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00	\$0.00 \$0.00	VMWARE VMWARE
				+			70.00	70.00	+	70.00	70.00	70.00	\$0.00	70.00	
	VR8OTSODCUPRO-I	SEL VR8-OTS-ODC-U-PRO )		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
-	VR8OTSODCUPRO-K	SEL VR8-OTS-ODC-U-PRO )		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
-	VR8STVOEO25UC	SEL VR8-STV-OEO-25-U-C )		\$16,099.00		31%	\$11,108.31	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
	VR8STVOEO25UC-I	SEL VR8-STV-OEO-25-U-C )		\$18,835.83		31%	\$12,996.72	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VR8STVOEO25UC-K	SEL VR8-STV-OEO-25-U-C )		\$18,962.61		31%	\$13,084.20	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VR8VU100C	SEL VR8-VU100-C)		\$7,725.00		31%	\$5,330.25	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
1	VR8VU100C-I	SEL VR8-VU100-C)		\$9,038.25		31%	\$6,236.39	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
	VR8VU100C-K	SEL VR8-VU100-C)		\$9,079.07		31%	\$6,264.56	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VR8VU10C	SEL VR8-VU10-C)		\$772.50		31%	\$533.03	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
i	VR8VU10C-I	SEL VR8-VU10-C)		\$903.83		31%	\$623.64	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
	VR8VU10C-K	SEL VR8-VU10-C)		\$907.91		31%	\$626.46	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
	VRADAOISTUGC	SEL VR-ADA-OIST-UG-C )		\$550.00		31%	\$379.50	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
i	VRLIS8CPUC	SEL VR-LIS8-CPU-C )		\$1,545.00		31%	\$1,066.05	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VRLIS8CPUC-I	SEL VR-LIS8-CPU-C )		\$1,807.65		31%	\$1,247.28	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VRLIS8CPUC-K	SEL VR-LIS8-CPU-C )		\$1,819.64		31%	\$1,255.55	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VRLIS8O25C	SEL VR-LIS8O-25-C)		\$5,150.00	K	31%	\$3,553.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRLIS8O25C-I	SEL VR-LIS8O-25-C)		\$6,025.50		31%	\$4,157.60	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
5	VRLIS8O25C-K	SEL VR-LIS8O-25-C)		\$6,064.20	K	31%	\$4,184.30		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VR-NI-RBAD25-F	SEL: VR-NI-RBAD25-F		\$3,987.50		31%	\$2,751.38	\$0.00	\$0.00				\$0.00	\$0.00	CARAHSOFT
5	VROADVC	SEL VR-OADV-C )		\$275.00		31%	\$189.75	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VROADVC-I	SEL VR-OADV-C )		\$303.00		31%	\$209.07	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
;	VROADVC-K	SEL VR-OADV-C )		\$274.00		31%	\$189.06	\$0.00	\$0.00				\$0.00	\$0.00	VMWARE
5	VROENTC	SEL VR-OENT-C )		\$695.00		31%	\$479.55		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VROENTC-I	SEL VR-OENT-C )		\$765.00		31%	\$527.85	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VROENTC-K	SEL VR-OENT-C )		\$693.00		31%	\$478.17		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
- 5	VR-OST5-AD-F	SEL: VR-OST5-AD-F		\$544.50		31%	\$375.71	\$0.00	\$0.00				\$0.00	\$0.00	CARAHSOFT
	VR-OST5-AD-F	SEL: VR-OST5-AD-F		\$1,094.50		31%	\$755.21	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	CARAHSOFT
5															

					NVP LEVEL 1		INVENIALIVI ENAIN	CE AND WARRANTY	DDOCLIDDOD			WTY UPG			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE		T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	VROST6ADC-I	SEL VR-OST6-AD-C )		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROST6ADC-K	SEL VR-OST6-AD-C)		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
5	VROST6CEC	SEL VR-OST6-CE-C)		\$0.00		31%	\$0.00		\$0.00					\$0.00	VMWARE
5	VROST6CEC-I	SEL VR-OST6-CE-C )		\$0.00		31%	\$0.00		\$0.00					\$0.00	VMWARE
5	VROST6CEC-K	SEL VR-OST6-CE-C )		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00	VMWARE
5	VROST6CEUGC	SEL VR-OST6-CE-UG-C )		\$0.00		31%	\$0.00		\$0.00					\$0.00	VMWARE
5	VROST6CEUGC-I	SEL VR-OST6-CE-UG-C )		\$0.00		31%	\$0.00		\$0.00					\$0.00	VMWARE
5	VROST6CEUGC-K	SEL VR-OST6-CE-UG-C )		\$0.00		31%	\$0.00		\$0.00					\$0.00	VMWARE
5	VROST6DCC	SEL VR-OST6-DC-C )				31%			\$0.00					\$0.00	VMWARE
5	VROST6DCC-I	SEL VR-OST6-DC-C )		\$0.00 \$0.00		31%	\$0.00 \$0.00		\$0.00	\$0.00 \$0.00		\$0.00 \$0.00		\$0.00	VMWARE
5						31%									VMWARE
5	VROST6DCC-K	SEL VR-OST6-DC-C )		\$0.00			\$0.00		\$0.00				\$0.00	\$0.00	
5	VROST7CEC	SEL VR-OST7-CE-C )		\$1,995.00		31%	\$1,376.55		\$0.00					\$0.00	VMWARE
5	VROST7CEC-I	SEL VR-OST7-CE-C )		\$2,334.15		31%	\$1,610.56		\$0.00					\$0.00	VMWARE
5	VROST7CEC-K	SEL VR-OST7-CE-C)		\$2,348.30		31%	\$1,620.33		\$0.00					\$0.00	VMWARE
5	VROST7CEUGC	SEL VR-OST7-CE-UG-C )		\$1,100.00		31%	\$759.00		\$0.00				\$0.00	\$0.00	VMWARE
5	VROST7CEUGC-I	SEL VR-OST7-CE-UG-C)		\$1,287.00		31%	\$888.03		\$0.00					\$0.00	VMWARE
5	VROST7CEUGC-K	SEL VR-OST7-CE-UG-C)		\$1,298.65		31%	\$896.07		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDC	SEL VR-OSTD-C)		\$125.00	) K	31%	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDC-I	SEL VR-OSTD-C)		\$138.00		31%	\$95.22		\$0.00					\$0.00	VMWARE
5	VROSTDC-K	SEL VR-OSTD-C)		\$125.00		31%	\$86.25		\$0.00					\$0.00	VMWARE
5	VS5DPABUNC	SEL VS5-DPA-BUN-C )		\$3,945.00		31%	\$2,722.05		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
;	VS5DPABUNC-I	SEL VS5-DPA-BUN-C )		\$4,400.00		31%	\$3,036.00		\$0.00					\$0.00	VMWARE
;	VS5DPABUNC-K	SEL VS5-DPA-BUN-C )		\$5,014.00		31%	\$3,459.66		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
	VS6-DT100VM-F	SEL: VS6-DT100VM-F		\$9,058.50		31%	\$6,250.37		\$0.00					\$0.00	VMWARE
	VS6-ENT-EPL-UG-F	SEL: VS6-ENT-EPL-UG-F		\$750.20		31%	\$517.64		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VS6ENTOEPLUGF	SEL: VS6-ENT-EPL-UG-F SEL: VS6-ENT-OEPL-UG-F		\$1,996.50	, K	31%	\$1,377.59		\$0.00		\$0.00			\$0.00	VMWARE
						31%									VMWARE
	VS6-EPL-AK-F	SEL: VS6-EPL-AK-F		\$26,015.00			\$17,950.35		\$0.00					\$0.00	
	VS6-EPL-F	SEL: VS6-EPL-F		\$3,844.50		31%	\$2,652.71		\$0.00					\$0.00	VMWARE VMWARE
	VS6-EPL-NS-F	SEL: VS6-EPL-NS-F		\$13,189.00		31%	\$9,100.41		\$0.00				\$0.00	\$0.00	
	VS6ESEPLAKUGF	SEL: VS6-ES-EPL-AK-UG-F		\$25,753.20		31%	\$17,769.71		\$0.00					\$0.00	VMWARE
	VS6-ES-ESPL-UG-F	SEL: VS6-ES-ESPL-UG-F		\$4,840.00		31%	\$3,339.60		\$0.00				\$0.00	\$0.00	VMWARE
	VS6ESOEPLAKUGF	SEL: VS6-ES-OEPL-AK-UG-F		\$27,780.50	) K	31%	\$19,168.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VS6ESPEPLAKUGF	SEL: VS6-ESP-EPL-AK-UG-F		\$23,993.20	) K	31%	\$16,555.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VS6-ESP-KIT-F	SEL: VS6-ESP-KIT-F		\$4,944.50	) K	31%	\$3,411.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
	VS6ESPOEPLAKUGF	SEL: VS6-ESP-OEPL-AK-UG-F		\$26,534.20		31%	\$18,308,60		\$0.00			\$0.00		\$0.00	VMWARE
	VS6ESPSTDAKUGF	SEL: VS6-ESP-STD-AK-UG-F		\$8,281.90		31%	\$5,714.51		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VS6-ESSI -KIT-F	SEL: VS6-ESSI -KIT-F		\$544.50		31%	\$375.71		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VS6ESSTDAKUGF	SEL: VS6-ES-STD-AK-UG-F		\$12,224.30		31%	\$8,434.77		\$0.00					\$0.00	VMWARE
	VS6-HYP-EPL-UG-F	SEL: VS6-HYP-EPL-UG-F		\$3.844.50		31%	\$2,652.71		\$0.00				\$0.00	\$0.00	VMWARE
	VS6HYPOFPLUGF	SEL: VS6-HYP-EPL-UG-F SEL: VS6-HYP-OFPL-UG-F				31%									
				\$4,977.50			\$3,434.48		\$0.00					\$0.00	VMWARE
	VS6-HYP-STD-UG-F	SEL: VS6-HYP-STD-UG-F		\$1,094.50		31%	\$755.21		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VS60ENTOEPLUGF	SEL: VS6-OENT-OEPL-UG-F		\$955.90		31%	\$659.57		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VS6-OEPL-AK-F	SEL: VS6-OEPL-AK-F		\$28,325.00		31%	\$19,544.25		\$0.00				\$0.00	\$0.00	VMWARE
	VS6-OEPL-F	SEL: VS6-OEPL-F		\$4,977.50	K	31%	\$3,434.48		\$0.00					\$0.00	VMWARE
	VS6RBADET25UC	SEL VS6-RBAD-ET25-U-C)		\$0.00	) K	31%	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
	VS6RBADET25UC-I	SEL VS6-RBAD-ET25-U-C)		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VS6RBADET25UC-K	SEL VS6-RBAD-ET25-U-C)		\$0.00	) K	31%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
	VS6-RBADV25-F	SEL: VS6-RBADV25-F		\$5,098.50	) K	31%	\$3,517.97	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VS6RBENT25C	SEL VS6-RBENT25-C )		\$0.00		31%	\$0.00		\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VS6RBENT25C-I	SEL VS6-RBENT25-C )		\$0.00		31%	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	VMWARE
	VS6RBENT25C-K	SEL VS6-RBENT25-C )		\$0.00		31%	\$0.00		\$0.00				\$0.00	\$0.00	VMWARE
	VS6-RBSTD25-F	SEL: VS6-RBSTD25-F		\$3,393.50		31%	\$2.341.52	,,,,,,	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VS6RRSTDADV25LIGE	SEL: VS6-RBSTD-ADV25-LIG-F		\$1,875.50		31%	\$1,294.10		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VS6RBSTDADV25UGF VS6RBSTDADV2UGF	SEL: VS6-RBSTD-ADV25-UG-F SEL: VS6-RBSTD-ADV2-UG-F		\$1,875.50 \$149.60		31%	\$1,294.10 \$103.22		\$0.00					\$0.00	VMWARE
	VS6RBSTDADV2UGF VS6RBSTET25UC	SEL: VS6-RBSTD-ADV2-UG-F SEL VS6-RBST-ET25-U-C )		\$149.60		31%	\$103.22								VMWARE VMWARE
				70.00			70.00		\$0.00	70.00	+	+	\$0.00	\$0.00	
	VS6RBSTET25UC-I	SEL VS6-RBST-ET25-U-C )		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VS6RBSTET25UC-K	SEL VS6-RBST-ET25-U-C )		\$0.00		31%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VS6-STD-8AK-F	SEL: VS6-STD-8AK-F		\$9,762.50		31%	\$6,736.13		\$0.00					\$0.00	VMWARE
	VS6-STD-AK-F	SEL: VS6-STD-AK-F		\$12,485.00		31%	\$8,614.65		\$0.00				\$0.00	\$0.00	VMWARE
	VS6-STD-EPL-UG-F	SEL: VS6-STD-EPL-UG-F		\$3,025.00		31%	\$2,087.25		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VS6-STD-F	SEL: VS6-STD-F		\$1,094.50		31%	\$755.21		\$0.00				\$0.00	\$0.00	VMWARE
	VS6STDOEPLUGF	SEL: VS6-STD-OEPL-UG-F		\$4,271.30		31%	\$2,947.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VS7BFC	SEL VS7-BF-C)		\$200.00		31%	\$138.00		\$0.00				\$0.00	\$0.00	VMWARE
	VS7BFC-I	SEL VS7-BF-C)		\$234.00		31%	\$161.46		\$0.00				\$0.00	\$0.00	VMWARE
	VS7BFC-K	SEL VS7-BF-C )		\$235.60		31%	\$162.56		\$0.00				\$0.00	\$0.00	VMWARE
	VS7DT100VMC	SEL VS7-DT100VM-C )		\$8,235.00		31%	\$5,682.15		\$0.00	70.00			\$0.00	\$0.00	VMWARE
	VS7DT100VMC-I	SEL VS7-DT100VM-C		\$9,634.95		31%	\$6,648.12		\$0.00				\$0.00	\$0.00	VMWARE
	VS7DT100VMC-I	SEL VS7-DT100VM-C		\$9,692.00		31%	\$6,687.48		\$0.00				\$0.00	\$0.00	VMWARE
	VS7ENTEPLUGC	SEL VS7-ENT-EPI -UG-C )		\$9,692.00		31%	\$6,687.48		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VS7ENTEPLUGC-I	SEL VS7-ENT-EPL-UG-C		\$815.49		31%	\$562.69		\$0.00					\$0.00	VMWARE
	VS7ENTEPLUGC-K	SEL VS7-ENT-EPL-UG-C )		\$823.63		31%	\$568.30		\$0.00	70.00	70.00	+	\$0.00	\$0.00	VMWARE
	VS7EPL6AKC	SEL VS7-EPL-6AK-C )		\$24,250.00		31%	\$16,732.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VS7EPL6AKC-I	SEL VS7-EPL-6AK-C		\$28,372.50		31%	\$19,577.03		\$0.00					\$0.00	VMWARE
	VS7EPL6AKC-K	SEL VS7-EPL-6AK-C )		\$28,539.69	K	31%	\$19,692.39		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VS7EPLC	SEL VS7-EPL-C)		\$3,595.00		31%	\$2,480.55		\$0.00				\$0.00	\$0.00	VMWARE
	VS7EPLC-I	SEL VS7-EPL-C		\$4,206.15	5 K	31%	\$2,902.24		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VS7EPLC-K	SEL VS7-EPL-C )		\$4,233.07		31%	\$2,920.82		\$0.00	\$0.00				\$0.00	VMWARE
	VS7ESEPLAKUGC	SEL VS7-ES-EPL-AK-UG-C )		\$23,740.00		31%	\$16,380.60		\$0.00					\$0.00	VMWARE
	VS7ESEPLAKUGC-I	SEL VS7-ES-EPL-AK-UG-C		\$27,775.80		31%	\$19,165.30		\$0.00					\$0.00	VMWARE
	VOI LOLF LANGUOTI	SEL VS7-ES-EPL-AK-UG-C )		\$27,775.80		31%	\$19,165.30		\$0.00			\$0.00		\$0.00	VMWARE

					NVP LEVEL 1			E AND WARRANTY I	PROSUPPOR			WTY UPG			
SAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	T W/MC PREM MNT	PROSUPPOR T ENH MNT LP	BASIC MNT LP	ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTN
5	VS7ESESPLUGC	SEL VS7-ES-ESPL-UG-C )		\$4,527.00	K	31%	\$3,123.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESESPLUGC-I	SEL VS7-ES-ESPL-UG-C		\$4,527.00		31%	\$3,123.63	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESESPLUGC-K	SEL VS7-ES-ESPL-UG-C )		\$5,328.69		31%	\$3,676.80	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	VS7ESPEPLAKUC	SEL VS7-ESP-EPL-AK-UG-C )		\$21,582.00		31%	\$14,891.58	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	VS7ESPEPLAKUC-I	SEL VS7-ESP-EPL-AK-UG-C		\$25,250.94		31%	\$17,423.15	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	VMWARE
5	VS7ESPEPLAKUC-K	SEL VS7-ESP-EPL-AK-UG-C )		\$25,398.41		31%	\$17,524.90	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	VS7ESPKITC	SEL VS7-ESP-KIT-C )		\$4,625.00		31%	\$3,191.25	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	VS7ESPKITC-I	SEL VS7-ESP-KIT-C )		\$4,625.00		31%	\$3,191.25	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5						31%		\$0.00	\$0.00					\$0.00	VMWARE
5	VS7ESPKITC-K	SEL VS7-ESP-KIT-C )		\$5,451.27			\$3,761.38 \$5,104.62		\$0.00	\$0.00		\$0.00			
5	VS7ESPSTDAKUC	SEL VS7-ESP-STD-AK-UG-C )		\$7,398.00		31%		\$0.00		\$0.00				\$0.00	VMWARE VMWARE
5	VS7ESPSTDAKUC-I	SEL VS7-ESP-STD-AK-UG-C		\$8,655.66		31%	\$5,972.41	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	
5	VS7ESPSTDAKUC-K	SEL VS7-ESP-STD-AK-UG-C )		\$8,695.99		31%	\$6,000.23	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	VS7ESSL1PAKC	SEL VS7-ESSL-1PAK-C )		\$308.00		31%	\$212.52	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	VS7ESSL1PAKC-I	SEL VS7-ESSL-1PAK-C		\$360.36		31%	\$248.65	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	VS7ESSL1PAKC-K	SEL VS7-ESSL-1PAK-C)		\$362.78		31%	\$250.32	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VS7ESSL3PAKC	SEL VS7-ESSL-3PAK-C )		\$775.00		31%	\$534.75	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	VS7ESSL3PAKC-I	SEL VS7-ESSL-3PAK-C		\$906.75	K K	31%	\$625.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSL3PAKC-K	SEL VS7-ESSL-3PAK-C )		\$915.57	K	31%	\$631.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSL3SUBC	SEL VS7-ESSL-3SUB-C )		\$176.77	K	31%	\$121.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSL3SUBC-I	SEL VS7-ESSL-3SUB-C		\$206.82		31%	\$142.71	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
5	VS7ESSL3SUBC-K	SEL VS7-ESSL-3SUB-C )		\$208.22		31%	\$143.67	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
5	VS7ESSL5PAKC	SEL VS7-ESSL-5PAK-C )		\$1,185.00		31%	\$817.65	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
	VS7ESSL5PAKC-I	SEL VS7-ESSL-5PAK-C		\$1,386.45		31%	\$956.65	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
				\$1,386.45		31%									VMWARE
	VS7ESSL5PAKC-K	SEL VS7-ESSL-5PAK-C )					\$964.79		\$0.00	\$0.00				\$0.00	
	VS7ESSLKITC	SEL VS7-ESSL-KIT-C )		\$510.00		31%	\$351.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VS7ESSLKITC-I	SEL VS7-ESSL-KIT-C		\$596.70		31%	\$411.72	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
	VS7ESSLKITC-K	SEL VS7-ESSL-KIT-C)		\$601.06		31%	\$414.73	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
	VS7ESSLSUBC	SEL VS7-ESSL-SUB-C)		\$66.96	S K	31%	\$46.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VS7ESSLSUBC-I	SEL VS7-ESSL-SUB-C		\$78.34	K K	31%	\$54.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VS7ESSLSUBC-K	SEL VS7-ESSL-SUB-C )		\$78.87	K	31%	\$54.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VS7ESSTDAKUGC	SEL VS7-ES-STD-AK-UG-C )		\$10,840.00		31%	\$7,479.60	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VS7ESSTDAKUGC-I	SEL VS7-ES-STD-AK-UG-C		\$12,682.80		31%	\$8,751.13		\$0.00	\$0.00				\$0.00	VMWARE
	VS7ESSTDAKUGC-K	SEL VS7-ES-STD-AK-UG-C )		\$12,756.67	K	31%	\$8.802.10	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VS7HYPSTDUGC	SEL VS7-HYP-STD-UG-C )		\$995.00	\ K	31%	\$686.55	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
	VS7HYPSTDUGC-I	SEL VS7-HYP-STD-UG-C		\$1,164.15		31%	\$803.26	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	VMWARE
	VS7HYPSTDUGC-K	SEL VS7-HYP-STD-UG-C)		\$1,168.40		31%	\$806.20	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VS7RBADV25C	SEL VS7-RBADV25-C)		\$4,635.00		31%	\$3,198.15	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VS7RBADV25C-I	SEL VS7-RBADV25-C		\$5,422.95		31%	\$3,741.84	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
	VS7RBADV25C-K	SEL VS7-RBADV25-C)		\$5,458.93		31%	\$3,766.66	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VS7RBENT25C	SEL VS7-RBENT25-C )		\$6,545.00		31%	\$4,516.05	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
	VS7RBENT25C-I	SEL VS7-RBENT25-C		\$7,657.65		31%	\$5,283.78	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VS7RBENT25C-K	SEL VS7-RBENT25-C)		\$7,699.97	′ K	31%	\$5,312.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VS7RBSTD25C	SEL VS7-RBSTD25-C)		\$3,085.00	K	31%	\$2,128.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VS7RBSTD25C-I	SEL VS7-RBSTD25-C		\$3,609.45	5 K	31%	\$2,490.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	VMWARE
	VS7RBSTD25C-K	SFL VS7-RBSTD25-C )		\$3,635.46		31%	\$2,508,47	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VS7RBVENT25UC	SEL VS7-RBADV-ENT25-UG-C )		\$2,101.00		31%	\$1,449.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VS7RBVENT25UC-I	SEL VS7-RBADV-ENT25-UG-C		\$2,458.17		31%	\$1,696.14	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VS7RBVENT25UC-K	SEL VS7-RBADV-ENT25-UG-C )		\$2,478.55		31%	\$1,710.20	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VS7RBVENT2UC	SEL VS7-RBADV-ENT2-UG-C )		\$168.00		31%	\$1,710.20	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VS7RBVENT2UC-I	SEL VS7-RBADV-ENT2-UG-C		\$196.56		31%	\$135.63	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VS7RBVENT2UC-K	SEL VS7-RBADV-ENT2-UG-C )		\$198.05		31%	\$136.65	\$0.00	\$0.00	\$0.00	+	+	\$0.00	\$0.00	VMWARE
	VS7RSDADV25UC	SEL VS7-RBSTD-ADV25-UG-C )		\$1,705.00		31%	\$1,176.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VS7RSDADV25UC-I	SEL VS7-RBSTD-ADV25-UG-C		\$1,994.85		31%	\$1,376.45	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VS7RSDADV25UC-K	SEL VS7-RBSTD-ADV25-UG-C)		\$2,011.19		31%	\$1,387.72	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
	VS7RSDADV2UC	SEL VS7-RBSTD-ADV2-UG-C)		\$136.00		31%	\$93.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VS7RSDADV2UC-I	SEL VS7-RBSTD-ADV2-UG-C		\$159.12	2 K	31%	\$109.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VS7RSDADV2UC-K	SEL VS7-RBSTD-ADV2-UG-C)		\$160.51	K	31%	\$110.75	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VS7RSDENT25UC	SEL VS7-RBSTD-ENT25-UG-C )		\$3,806.00	K	31%	\$2,626.14	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
	VS7RSDENT25UC-I	SEL VS7-RBSTD-ENT25-UG-C		\$4,453.02		31%	\$3,072.58	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VS7RSDENT25UC-K	SEL VS7-RBSTD-ENT25-UG-C )		\$4,485.90		31%	\$3,095.27	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VS7RSDENT2UC	SEL VS7-RBSTD-ENT2-UG-C )		\$304.00		31%	\$209.76	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VS7RSDENT2UC-I	SEL VS7-RBSTD-ENT2-UG-C )		\$355.68		31%	\$245.42	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
	VS7RSDENT2UC-I VS7RSDENT2UC-K	SEL VS7-RBSTD-ENT2-UG-C SEL VS7-RBSTD-ENT2-UG-C )		\$358.18		31%	\$245.42 \$247.14	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VS7STD6AKC	SEL VS7-STD-6AK-C )		\$11,350.00		31%	\$7,831.50	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VS7STD6AKC-I	SEL VS7-STD-6AK-C		\$13,279.50		31%	\$9,162.86	\$0.00	\$0.00	\$0.00		+	\$0.00	\$0.00	VMWARE
	VS7STD6AKC-K	SEL VS7-STD-6AK-C)		\$13,369.60		31%	\$9,225.02	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VS7STD8AKC	SEL VS7-STD-8AK-C )		\$8,875.00		31%	\$6,123.75	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VS7STD8AKC-I	SEL VS7-STD-8AK-C		\$10,383.75		31%	\$7,164.79	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VS7STD8AKC-K	SEL VS7-STD-8AK-C )		\$10,458.17		31%	\$7,216.14	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VMWARE
	VS7STDC	SEL VS7-STD-C)		\$995.00	K	31%	\$686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VS7STDC-I	SEL VS7-STD-C		\$1,164,15		31%	\$803.26	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VS7STDC-K	SEL VS7-STD-C )		\$1,168.40		31%	\$806.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	VS7STDEPLUGC	SEL VS7-STD-EPL-UG-C )		\$2,860.00		31%	\$1,973.40	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
	VS7STDEPLUGC-I	SEL VS7-STD-EPL-UG-C )		\$3,346.20		31%	\$2,308.88	\$0.00	\$0.00	\$0.00				\$0.00	VMWARE
	VS7STDEPLUGC-I	SEL VS7-STD-EPL-UG-C		\$3,346.20		31%	\$2,308.88	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	VMWARE
	VSB-CRU-PWR SUPPLY	VSPEX BLUE Intel 1200W Power Supply		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00				\$0.00	VSPEX BLUE HARDWARE
	VSB-FRU-CHASSIS	VSPEX BLUE Dense 2U-16 Chassis		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00				\$0.00	VSPEX BLUE HARDWARE
5 5	VSB-FRU-HDD VSB-FRU-PRF CPR	VSPEX BLUE 1.2TB 2.5 10K RPM SAS 512b VSPEX BLUE Performance 10GBASET Blade		\$0.00 \$0.00		31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00				\$0.00 \$0.00	VSPEX BLUE HARDWARE VSPEX BLUE HARDWARE

NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE PRICE WTY UPG PROSUPPOR PROSUPPOR Model Sub **EMC LIST** CATEGORY NASPO VP NVP LEVEL 1 T W/MC BASIC MNT **ENH TO PS** RAND DESCRIPTION THIRD PARTY PRODUCT PARTNER SKII T PI US MNT T FNH MNT BASIC TO PS RENEWAL PRICE USD CODE **NET PRICE** PREM MNT W/MC PREM LP LP ENH LP VSB-FRU-SSD VSPEX BLUE 400GB SSD in 2.5 w/o encry \$0.00 \$0.00 VSPEX BLUE HARDWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSB-FRU-STD CPF VSPEX BLUE Standard 10GBASET Blade \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSPEX BLUE HARDWARE VSR-FRILSTD OPT VSPEX BLUE Standard SEP+ Blade \$0.00 31% \$0.00 \$0.00 \$17.748.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSPEX BLUE HARDWARE VSPEX BLUE VMW HW 2U/4N Prf RJ45 31% \$17,400,00 \$10,000.00 \$3,760.00 \$0.00 \$17,400.00 VSPEX BLUE HARDWARE VSB-V-HW-2U4N-PC \$0.00 \$0.00 \$0.00 VSB-V-HW-2U4N-PC VSPEX BLUE VMW HW 2U/4N Prf SFP+ \$0.00 31% \$0.00 \$17,748.00 \$17,400,00 \$10.000.00 \$3,760.00 \$0.00 \$0.00 \$17,400.00 VSPEX BLUE HARDWARE VSPEX BLUE VMW HW 2U/4N Std RJ45 \$17,748.00 \$17,400.00 \$17,400.00 VSB-V-HW-2U4N-SC \$0.00 31% \$0.00 \$10.000.00 \$3,760,00 \$0.00 \$0.00 VSPEX BLUE HARDWARE VSB-V-HW-2U4N-SO VSPEX BLUE VMW HW 2U/4N Std SFP+ 31% \$0.00 \$17,748.00 \$17,400.00 \$10,000.00 \$0.00 \$0.00 \$17,400.00 VSPEX BLUE HARDWARE \$0.00 \$3,760,00 VSB-V-HWR-2U4N-PC VSPEX BLUE VMW HWR 2U/4N Prf RJ45 \$0.00 31% \$0.00 \$17,748.00 \$17,400.00 \$10,000.00 \$3,760.00 \$0.00 \$0.00 \$17,400.00 VSPEX BLUE HARDWARE VSB-V-HWR-2U4N-PO VSPEX BLUE VMW HWR 2U/4N Prf SFP+ 31% \$17,748.00 \$17,400.00 \$3,760.00 VSPEX BLUE HARDWARE \$0.00 \$0.00 \$10,000.00 \$0.00 \$0.00 \$17,400.00 VSB-V-HWR-2U4N-SC VSPEX BLUE HARDWARE VSPEX BLUE VMW HWR 2U/4N Std RJ45 \$0.00 31% \$0.00 \$17,748.00 \$17,400.00 \$10,000.00 \$3,760.00 \$0.00 \$0.00 \$17,400.00 VSB-V-HWR-2U4N-SO VSPEX BLUE VMW HWR 2U/4N Std SEP+ \$0.00 31% \$0.00 \$17,748,00 \$17,400,00 \$10,000,00 \$3,760,00 \$0.00 \$0.00 \$17,400,00 VSPEX BLUE HARDWARE VSR-V-LS-SN VSPEX BLUE APPLIANCE SWILLC SOLN=MA \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSPEX BLUE SOFTWARE VSB-V-ROY-2LI4N-PC 31% VSPEX BLUE SOFTWARE VSPEX BLUE Appliance Royalty 2LIAN-PC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSB-V-ROY-2U4N-PO VSPEX BLUE Appliance Royalty 2U4N-PO 31% VSPEX BLUE SOFTWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSB-V-ROY-2U4N-SC 31% VSPEX BLUE SOFTWARE VSPEX BLUE Appliance Royalty 2U4N-SC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSB-V-ROY-2U4N-SO VSPEX BLUE Appliance Royalty 2U4N-SO 31% \$0.00 VSPEX BLUE SOFTWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSB-V-SW-MGR HCIA Manager Software =MA \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSPEX BLUE SOFTWARE VSC-OS-PRM-12-T5 SEL VTS-OS Prm 12 mo. Over 5000TB \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSC CLOUD SOFT VS-CUS-M-EXPVS VST expense model \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK VSI 3-002-525 Secure VM SecVM Perpetual TI A=IB \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK VSI 3-002-526 Secure VM KMIP Client Perpetual TLA=IA \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSI 3-002-527 Secure VM Key Management for SED TLA=IA \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK VSL3-002-528 Secure VM Key Management for KMIP TLA=IA \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINE \$0.00 VSL3-002-529 Secure VM Encryption for Machines TLA=IB \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINE CLOUDLINK VSL3-002-672 Secure VM Encrypt for Containers TLA=IA \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSPHERE-ELIM-PPM VSPHERE FLIM MODEL - PPM \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSPHERE-FLIM-PRD VSPHERE ELIM MODEL - PRODUCT \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NA VLIGROWOACI DLIPE SFL: V-UG-BDWOA-CLD-U-P-F \$58.58 31% \$40.42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% \$0.00 VMWARE VUPGRM2PLYMSE SEL: V-LIPG-RM2-PL-YMS-F \$44.00 \$30.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VUPGBM2SBCLYMSF SEL: V-UPG-BM2-SB-CLYMS-F \$39.00 31% \$26.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 VUPGBM2SBOPYMSF SEL: V-UPG-BM2-SB-OPYMS-F \$39.00 31% \$26.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VUPGGM2PLBMSF SEL: V-UPG-GM2-PL-BMS-F \$44.00 VMWARE 31% \$30.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VUPGGM2PLOMSE SFL: V-UPG-GM2-PL-OMS-I \$22.00 31% \$15.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VUPGGM2PLYMSF SEL: V-UPG-GM2-PL-YMS-F \$88.00 31% \$60.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL: V-UPG-GM2-SB-CLBMS-F VMWARE VUPGGM2SBCLBMSF \$27.00 31% \$18.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VLIPGGM2SBCI OMSE SEL: V-LIPG-GM2-SB-CLOMS-F \$10.00 31% \$6.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VUPGGM2SBCLYMSE SEL: V-LIPG-GM2-SB-CLYMS-F \$65.00 31% \$44.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VLIPGGM2SBOPBMSE SEL: V-LIPG-GM2-SR-OPRMS-F \$27.00 31% \$18.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VUPGGM2SBOPOMSE SEL: V-UPG-GM2-SB-OPOMS-I VMWARE \$10.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$6.90 \$0.00 \$0.00 \$0.00 VUPGGM2SBOPYMSF SEL: V-UPG-GM2-SB-OPYMS-F \$65.00 31% \$44.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VUPGMDCV2OPYMSF SEL: V-UPG-MDCV2-OPYMS-F \$45.00 VMWARE 31% \$31.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VUPGMDCV2PYMF SEL: V-UPG-MDCV2-PYM-F \$66.00 31% \$45.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VUPGMDCV2SYMF SEL: V-UPG-MDCV2-SYM-F \$45.00 31% \$31.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V-WBSBDCL-3US1YF SEL: V-WBSBDCL-3US1Y-F \$36.00 31% \$24.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V-WBSBOP-DEV1Y-F SFL: V-WBSBOP-DEV1Y-F \$12.00 31% \$8.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V-WBSBSCL-DEV1YE SFL: V-WBSBSCL-DEV1Y-F \$24.00 31% \$16.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V-WCSBDCL-3US1YF SFI: V-WCSBDCI -3US1Y-F \$72.00 31% \$49.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL: V-WCSBSCL-3US1Y-F 31% \$33.12 \$0.00 \$0.00 \$0.00 VMWARE V-WCSBSCL-3US1YF \$48.00 \$0.00 \$0.00 \$0.00 \$0.00 V-WVSBDCL-3US1YF SEL: V-WVSBDCL-3US1Y-I \$84.00 31% \$57.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V-WVSBSCL-3US1YF SEL: V-WVSBSCL-3US1Y-F \$60.00 31% \$41.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V-YMS-PL-DV2-F SEL: V-YMS-PL-DV2-F \$130.00 31% \$0.00 VMWARE \$89.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VYMSSBCLDDV21YF SEL: V-YMS-SB-CLDDV2-1Y-F \$110.00 31% \$75.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VYMSSBCLDDV22YF SEL: V-YMS-SB-CLDDV2-2Y-F 31% \$151.80 \$0.00 \$0.00 VMWARE \$220.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VYMSSRCI DDV23YE SEL: V-YMS-SR-CLDDV2-3Y-F \$330.00 31% \$227.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VYMSSBDCI DDV21YE SEL: V-YMS-SBDCLDDV2-1Y-F \$122.00 \$0.00 \$0.00 \$0.00 VMWARE 31% \$84.18 \$0.00 \$0.00 \$0.00 \$0.00 VYMSSBDCLDDV22YF SEL: V-YMS-SBDCLDDV2-2Y-F \$244.00 31% \$168.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VYMSSBDCLDDV23YF SEL: V-YMS-SBDCLDDV2-3Y-F VMWARE \$366.00 31% \$252.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VYMSSBOPDV21YF SFI: V-YMS-SB-OP-DV2-1Y-F \$98.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$67.62 \$0.00 \$0.00 VYMSSBOPDV22YF SEL: V-YMS-SB-OP-DV2-2Y-F \$196.00 31% \$135.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VYMSSBOPDV23YF SEL: V-YMS-SB-OP-DV2-3Y-F \$294.00 31% \$202.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE WS15PLAYC SEL WS15-PLAY-C \$149.99 31% \$103.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE WS15PLAYC-SEL WS15-PLAY-C \$149.99 31% \$103.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE WS15PLAYC-K SEL WS15-PLAY-C \$158.98 31% \$109.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SFL: WS15-PLAY-F VMWARE WS15-PLAY-F \$164.99 31% \$113.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 WS15-PLAY-UG-F SFI: WS15-PLAY-UG-F VMWARE \$87.99 31% \$60.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 WS15PROC SEL WS15-PRO-C ) \$249.99 \$172.49 VMWARE 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL WS15-PRO-C \$249.99 31% \$0.00 \$0.00 WS15PROC-\$172.49 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL WS15-PRO-C \$264.71 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE WS15PROC-K \$182.65 \$0.00 \$0.00 WS15-PRO-F SEL: WS15-PRO-F \$274.99 31% \$189.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE WS15PROPLAYUC SEL WS15-PRO-PLAY-U-C \$99.99 31% \$68.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \/M\M\ARE WS15PROPLAYUC-SEL WS15-PRO-PLAY-U-C \$99.99 31% \$68.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL WS15-PRO-PLAY-U-C WS15PROPLAYUC-K \$106.11 31% \$73.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% SEL: WS15-PRO-PLAY-UG-F VMWARE WS15PROPLAYUGE \$109.99 \$75.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 WS15PROLIC SEL WS15-PRO-U-C) \$149.99 31% \$103.49 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 WS15PROUC-SEL WS15-PRO-U-C) \$149.99 31% \$103.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL WS15-PRO-U-C 31% WS15PROUC-F \$158.98 \$109.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE WS15-PRO-UG-F SEL: WS15-PRO-UG-F \$164.99 31% \$113.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE X15-SFP-DAC-10M SEL KEMP X15 10M SFP+ DAC Bundle 31% \$0.00 \$0.00 KEMP \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 X15-SEP-DAC-1M SEL KEMP X15 1M SEP+ DAC Bundle \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP X15-SEP-DAC-3M SEL KEMP X15 3M SEP+ DAC Bundle \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPOR T PLUS MNT LP	PROSUPPOR T W/MC PREM MNT LP	PROSUPPOR T ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	X15-SFP-DAC-5M	SEL KEMP X15 5M SFP+ DAC Bundle		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	X15-SFP-SR	SEL KEMP X15 SFP+ SR Bundle		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	X25-SFP-DAC-10M	SEL KEMP X25 10M SFP+ DAC Bundle		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	X25-SFP-DAC-1M	SEL KEMP X25 1M SFP+ DAC Bundle		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	X25-SFP-DAC-3M	SEL KEMP X25 3M SFP+ DAC Bundle		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	X25-SFP-DAC-5M	SEL KEMP X25 5M SFP+ DAC Bundle		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	X25-SFP-SR	SEL KEMP X25 SFP+ SR Bundle		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	X40-SFP-DAC-10M	SEL KEMP X40 10M SFP+ DAC Bundle		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	X40-SFP-DAC-1M	SEL KEMP X40 1M SFP+ DAC Bundle		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	X40-SFP-DAC-3M	SEL KEMP X40 3M SFP+ DAC Bundle		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	X40-SFP-DAC-5M	SEL KEMP X40 5M SFP+ DAC Bundle		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	X40-SFP-SR	SEL KEMP X40 SFP+ SR Bundle		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP