The color of the				EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
The Company	MODEL CODE	DESCRIPTION		FPI DISCOUNT %	FPI NET PRICE							FAMILY
Series APRING CERT APRIL CONTROL APRIL APRIL CONTROL	A2-12-RE											
ADDITION	A2-8-RE	ATMOS G2 PLATFORM BASE	\$24,310	26%	\$17,989	\$0	\$0	\$0	\$0	\$0	PM	ATMOS
SCHOOLSTEFF ALTON SERVICE POLICY TO SERVICE POLI	A2-T-RC											
SCHOOL TEACH AND SCHOOL AND SCHOOL STORY AND SCHOOL AND												
SCHOOLST-12						7-,	T - 1		¥ · · ·			
SENDECT AMASS GOD ALFSEMMONDS 6 DIRECT 52.075 250, 250 2	3D-ND30-T4											
12-10-10-10-10-10-10-10-10-10-10-10-10-10-	3D-ND60-T2											
READS TOTAL ATMOST CIPE PLATFORM NOCE & DIDENT T												
F-901F-T2 ATMOS GEP EATTOFF MODE S DERK ST \$1,000 \$			T									
SEASON_CLIS ATMOS CLIP FLATFORM NODE BOOKS TT \$23.00 20 No. \$17.00 \$2.30 \$1.073 \$0 \$71.71 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	3F-ND15-T2											
Findoor 12 ATMOS CIRC PHATFORM NOCE SD DISK 2T 931,700 295 92 91,101 90 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 931,700 956 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 931,700 956 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 931,700 956 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 956 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 956 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 950 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 PM ATMOS SERVICES AND STATE OF THE PATRON NOCE SD DISK 2T 951,700 PM ATMOS SERVICES AND STATE OF THE P	3F-ND15-T4											
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DR-SWA-FTID ATMOS COP CAP TER (91-5007TB) 1175 29% 3180 20% 328 20% 328 20% 328 328 328 328 328 328 328 328 328 328												
PR-99-11 ATMOS CIPC PAF TIR [901-190719]	DP-SW-B-T00											
PR-WH-713 ATMOS DE PAP TE \$65 \$600TS \$34 20% \$22 \$15 \$13 \$12 \$0 \$0 \$0 M ATMOS PR-WH-714 ATMOS PR-WH-714 ATMOS PAP TE TE TE TE TE TE TE TE	DP-SW-B-T01		\$125			\$23			\$0			
PR-WS-611 ATMOS (DP CAP THE (BODTIPS) \$70 29% \$82 \$13 \$11 \$10 \$50 \$50 \$M ATMOS PR-WS-612 ATMOS (DP CAP THE (BODTIPS) \$20 29% \$13.48 \$10 \$10 \$50 \$50 \$M ATMOS PR-WS-612 ATMOS (DP CAP THE (BODTIPS) \$417 29% \$330 \$50 \$50 \$M ATMOS PR-WS-612 ATMOS (MARCH TER) (TO SAPE) (TO SAPE) \$417 29% \$330 \$50 \$50 \$M ATMOS PR-WS-612 ATMOS (MARCH TER) (TO SAPE) (TO SAPE) \$417 29% \$320 \$77 \$36 \$60 \$50 \$0 \$M ATMOS \$90 \$90 \$M ATMOS \$90 \$90 \$M ATMOS \$90 \$90 \$M ATMOS \$90						ψ.0	Ψ		ΨŪ	Ψ		/ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
DR-9W-SU-SU-SU-SU-SU-SU-SU-SU-SU-SU-SU-SU-SU-												
DS-SW-CTID ATMOS BY CAP TED (501-1500TB) \$223 25% \$3307 \$94 \$94 \$94 \$77 \$90 \$10 DM ATMOS DESW-CTID (1501-4500TB) \$477 26% \$320 896 \$77 \$95 \$10 DM ATMOS DESW-CTID (1501-4500TB) \$477 26% \$320 896 \$77 \$96 \$10 DM ATMOS DESW-CTID (1501-4500TB) \$977 26% \$320 896 \$77 \$96 \$10 DM ATMOS DESW-CTID (1501-4500TB) \$977 26% \$320 896 \$77 \$96 \$10 DM ATMOS DESW-CTID (1501-4500TB) \$977 26% \$320 896 \$77 \$96 \$10 DM ATMOS DESW-CTID (1501-4500TB) \$977 26% \$320 896 \$77 \$96 \$10 DM ATMOS DESW-CTID (1501-4500TB) \$977 26% \$320 896 \$77 \$96 \$10 DM ATMOS DESW-CTID (1501-4500TB) \$977 26% \$970 896 \$970 89						7.7	T	7	***			
Sewic-Crig ATMOS BY CAP TB (1901-40078)	COS-SW-C-T01	ATMOS SW CAP 1TB (501-1500TB)	\$523	26%	\$387	\$94	\$84	\$73		\$0	DM	ATMOS
DS-SWY-CP14 ATMOS SW AGE TITE (1600TTB) \$507 20% \$4170 \$508 20% \$4171 \$508	OS-SW-C-T02	ATMOS SW CAP 1TB (1501-4500TB)	Ŧ · · · ·		7	7	7		***			
DS-SWY-SQL ATMOS SW BASE ITE (1-500TB)					7							
ECOS-CTION ATMOS VE CAP TRIS (601-14000TB) AVAILABLE OF												
E-COSE-C1702 ATMOS VE CAP ITRI (1901-4900TB) \$427 29% \$320 \$77 \$90 \$90 \$90 \$90 \$90 \$90 \$9												
E-COS-C17-04 ATMOS VE CAP ITE (9800TB-) 3387 29% 3294 3710 3880 378 30 30 ATMOS CECAPS ITE (1900TB-) 3868 29% 3713 3800 380 378 30 30 ATMOS CECAPS ITE (1900TB-) 3808 378 30 30 ATMOS CECAPS ITE (1900TB-) 3808 378 30 370	E-COS-C-T02	ATMOS VE CAP 1TB (1501-4500TB)	\$477	26%	\$353			\$67	\$0	\$0	DM	ATMOS
E-COS-SVI-SOL ATMOS VE BASE TTR (1-SOTE)	E-COS-C-T03								***			
MAIDOFGATT												
MAIDDIGF4TD Anamor GAT MIZDO Node File Instit \$24,250 26% \$17,945 \$2,425 \$1,898 \$0 \$728 \$0 \$PM AVAMAR AV												
WINDOWGRIT Avamac CAT MIZOU NODE Manf Intal \$24,250 28% \$17,945 \$2,425 \$1,888 \$0 \$728 \$0 \$PM AVAMAR WINDOWGRIT Avamac CAT MIZOU DUGRO PLD INST. \$30,313 28% \$22,432 \$3,031 \$2,122 \$0 \$909 \$0 \$PM AVAMAR WINDOWGRIT Avamac CAT MIZOU DUGRO PLD INST. \$30,313 28% \$22,432 \$3,031 \$2,122 \$0 \$909 \$0 \$PM AVAMAR WINDOWGRIT Avamac CAT MIZOU DUGRO PLD INST. \$30,313 28% \$22,432 \$3,031 \$2,122 \$0 \$909 \$0 \$PM AVAMAR WINDOWGRIT Avamac CAT MIZOU DUGRO PLD INST. \$30,013 28% \$22,432 \$3,031 \$2,122 \$0 \$909 \$0 \$PM AVAMAR WINDOWGRIT Avamac CAT MIZOU DUGRO PLD INST. \$30,012 28% \$32,022 \$0 \$0 \$0 \$0 \$0 \$0 \$0					T 1	7-,			T			
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MAIDOUGGTD												
\(\text{M19CBITG4S}\) AVAMAR GSINTERNÅL 19-CABLE BUNDLE \\ \text{320}\) 26% \\ \text{330}\) 26% \\ \text{320}\) 360 \\ \text{320}\) 26% \\ \text{320}\) 360 \\ \text{320}\) 26% \\ \text{320}\) 360 \\ \text{320}\) 26% \\ \text{320}\) 33,465 \\ \text{320}\) 360 \\ \tex												
MITTERN TELCO RAIL FOR NODES \$400 26% \$296 \$0 \$0 \$0 \$0 \$0 \$0 \$M AVAMAR MITTERSW TELCO RAIL FOR SWITCH \$300 26% \$222 \$0 \$0 \$0 \$0 \$0 \$0												
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MAZGOLIGATE Avamar G4T MZGOU Upgr Fid Instit \$6,6563 28% \$41,857 \$5,656 \$3,959 \$0 \$1,097 \$0 PM AVAMAR MAGOUG-SECURE2 ANTI-IP KIT, 12°, TITAN \$1,000 28% \$740 \$0 \$0 \$0 \$0 \$0 \$0 \$0	VM2400MG4TD											
M-MOUC-SECURE1 ANTI-TIP KIT, 12", TITÁN \$2,500 26% \$1,850 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	VM2400UG4T											
\(\text{M-40UC-SECURE 2} \) ANTI-MOVE KIT, TITAN \$1,000 26% \$740 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0												
\(\text{VM-40UC-SEISMIC} \) \(SEISMIC KIT, ITTAN \) \(\text{SIMIC}												
\[\text{VM600PG4TD} \text{Avamar G4T M600 Node Fid InstI} \text{\$14.250} 26\text{\$\frac{8}{26}\text{\$\frac{8}{3}} \qquad \qquad \qquad \qqq \qua	VM-40UC-SEISMIC				7	**			***			
\(\text{VM600MG4T}\) AVAMAR G4T M600 NODE MANF INSTL \\ \$14,250 \\ 26\% \\ \$10,545 \\ \$1,425 \\ \$998 \\ \$0 \\ \$428 \\ \$0 \\ PM \\ AVAMAR \\ VM600MG4TD \\ Avamar G4T M600 NoDe Manf Instl \\ \$14,250 \\ 26\% \\ \$10,545 \\ \$1,425 \\ \$998 \\ \$0 \\ \$428 \\ \$0 \\ PM \\ AVAMAR \\ VM600MG4TD \\ Avamar G4T M600 UPGRD FLD INSTL \\ \$17,813 \\ 26\% \\ \$13,182 \\ \$13,182 \\ \$1,781 \\ \$1,247 \\ \$0 \\ \$534 \\ \$0 \\ PM \\ AVAMAR \\ VM600MG4T \\ AVAMAR C4T M600 UPGRD FLD INSTL \\ \$17,813 \\ 26\% \\ \$13,182 \\ \$17,811 \\ \$1,247 \\ \$0 \\ \$534 \\ \$0 \\ PM \\ AVAMAR \\ VM60BLEXT \\ 6 NODE LONG CABLE BNDL EXTERNAL ROUTING \\ \$150 \\ 26\% \\ \$111 \\ \$0	VM600FG4T											
\(\text{\text{M600MG4TD}\) Avamar G4T M600 Node Manf Instl \\ \$14,250 \\ 26\% \\ \$10,545 \\ \$1,425 \\ \$998 \\ \$0 \\ \$428 \\ \$0 \\ PM \\ AVAMAR \\ AVMORDUG4T \\ AVAMAR G4T M600 UPGRD FLD INSTL \\ \$17,813 \\ 26\% \\ \$13,182 \\ \$17,815 \\ \$12,47 \\ \$0 \\ \$534 \\ \$0 \\ PM \\ AVAMAR \\ AVMORDUG4TD \\ Avamar G4T M600 UPGRD FLD INSTL \\ \$17,813 \\ 26\% \\ \$13,182 \\ \$17,815 \\ \$12,47 \\ \$0 \\ \$534 \\ \$0 \\ PM \\ AVAMAR \\ AVMORDUG4TD \\ Avamar G4T M600 UPGRD FLD INSTL \\ \$17,813 \\ 26\% \\ \$13,182 \\ \$17,815 \\ \$12,47 \\ \$0 \\ \$534 \\ \$0 \\ PM \\ AVAMAR \\ AVMORDUG4TD \\ Avamar G4T M600 Upgrd Fid Instl \\ \$100 \\ \$100 \\ \$100 \\ \$0 \\							4000		ψ. <u>-</u> -υ			, , , , , , , , , , , , , , , , , , , ,
\(\text{VM600UG4T}\) AVMAR G4T M600 UPGRD FLD INSTL \\ \$17.813 \\ 26\% \\ \$13.182 \\ \$17.811 \\ \$12.47 \\ \$0 \\ \$534 \\ \$0 \\ PM \\ AVAMAR W600UG4TD \\ Avamar G4T M600 UPgrd Fid Instl \\ \$17.813 \\ 26\% \\ \$13.182 \\ \$17.811 \\ \$1.247 \\ \$0 \\ \$534 \\ \$0 \\ PM \\ AVAMAR W600UG4TD \\ Avamar G4T M600 UPgrd Fid Instl \\ \$17.813 \\ 26\% \\ \$111 \\ \$0							7					
\(\text{VM6CBLEXT}\) 6 NODE LONG CABLE BNDL EXTERNAL ROUTING \\ \$150 \\ 26\% \\ \$111 \\ \$0												
\(\text{M6CBLINT}\) 6 NODE SHORT CABLE BNDL INTERNAL ROUTING \\ \$100 \\ 26\\ 26\\ \$1,000 \\ \$17,945 \\ \$2,425 \\ \$1,698 \\ \$0		Avamar G4T M600 Upgrd Fld Instl										
MA1200FG4T			7		¥ · · · ·	**						
\(\text{MA1200FG4TD} \text{ Avamar G4T M1200 Syr Fid Instl } \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\					T	**			***			
MA2400FG4T												
\(\text{MA600FG4T}\) AVAMAR G4T M600 SVR FLD INSTL \\ \text{\$14,250}\) 26% \\ \text{\$10,545}\\ \text{\$\$1,425}\\ \text{\$\$998}\\ \text{\$\$0}\\ \text{\$\$428}\\ \text{\$\$0}\\ PM\\ AVAMAR\\ \(\text{MA600FG4TD}\\ Avamar G4T M600 SVR FLD INSTL\\ \text{\$\$14,250}\\ 26% \\ \text{\$\$10,545}\\ \text{\$\$1,425}\\ \text{\$\$998}\\ \text{\$\$0}\\ \text{\$\$428}\\ \text{\$\$0}\\ PM\\ AVAMAR\\ \(\text{MAC010FG4TD}\\ AVAMAR G4T ACCELERATOR 10GB FLD INSTL\\ \text{\$\$14,000}\\ 26% \\ \text{\$\$10,360}\\ \text{\$\$1,400}\\ \text{\$\$998}\\ \text{\$\$0}\\ \text{\$\$0}\\ \text{\$\$998}\\ \text{\$\$0}\\ \text{\$\$428}\\ \text{\$\$0}\\ PM\\ AVAMAR\\\ \(\text{MAC10FG4TD}\\ AVAMAR G4T Accelerator 10GB Fld Instl\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\						\$4,525	\$3,168		\$1,358	\$0	PM	AVAMAR
\(\text{MA600FG4TD}\) Avamar G4T M600 Svr Fid Inst\(\text{Inst}\) \(\text{14}\) \(\text{25}\) \(\text{26}\) \(\text{15}\) \(\text{15}\) \(\text{15}\) \(\text{15}\) \(\text{14}\) \(\text{25}\) \(\text{26}\) \(\text{15}\) \(\text{15}\) \(\text{15}\) \(\text{14}\) \(\text{25}\) \(\text{298}\) \(\text{10}\) \(\text{25}\) \(\text{298}\) \(\text{298}\) \(\text{20}\) \(\												
\(\text{MACC10FG4T} \) AVAMAR G4T ACCELERATOR 10GB FLD INSTL \\ \$14,000 \\ 26\% \\ \$10,360 \\ \$1,400 \\ \$980 \\ \$0 \\ \$420 \\ \$0 \\ PM \\ AVAMAR \\ \(\text{MACC10FG4T} \) Avamar G4T Accelerator 10GB Fld Instl \\ \$14,000 \\ 26\% \\ \$10,360 \\ \$1,400 \\ \$980 \\ \$0 \\ \$1,400 \\ \$980 \\ \$0 \\ \$420 \\ \$0 \\ PM \\ AVAMAR \\ \(\text{MCOMFG4S} \) Avamar Gen4S Int Comm Module (Fld Inst) \\ \$4,000 \\ 26\% \\ \$2,960 \\ \$400 \\ \$280 \\ \$0 \\ \$1120 \\ \$0 \\ PM \\ AVAMAR \\ \(\text{MCOMG4S} \) AVAMAR G4S INTERNAL COMM MODULE \\ \$4,000 \\ 26\% \\ \$2,960 \\ \$400 \\ \$280 \\ \$0 \\ \$1120 \\ \$0 \\ PM \\ AVAMAR \\ \(\text{MCOMG4SM-1} \) AVAMAR GEN4S INT COMM MODULE SW FAC INST \\ \$4,000 \\ 26\% \\ \$2,960 \\ \$400 \\ \$280 \\ \$0 \\ \$1120 \\ \$0 \\ PM \\ AVAMAR \\ \(\text{MCOMG4SM-1} \) AVAMAR G4T COMM MODULE SW FAC INST \\ \$4,000 \\ 26\% \\ \$2,960 \\ \$400 \\ \$280 \\ \$0 \\ \$1120 \\ \$0 \\ PM \\ AVAMAR \\ \(\text{MCOMG4TF} \) AVAMAR G4T COMM MODULE HD INSTL \\ \$4,000 \\ 26\% \\ \$2,960 \\ \$400 \\ \$280 \\ \$0 \\ \$1120 \\ \$0 \\ PM \\ AVAMAR \\ \(\text{MCOMG4TF} \) AVAMAR G4T COMM MODULE HD INSTL \\ \$4,000 \\ 26\% \\ \$2,960 \\ \$400 \\ \$280 \\ \$0 \\ \$120 \\ \$0 \\ PM \\ AVAMAR \\ \(\text{MCOMG4TF} \) AVAMAR G4T COMM MODULE MANF INSTL \\ \$4,000 \\ 26\% \\ \$2,960 \\ \$400 \\ \$280 \\ \$0 \\ \$0 \\ \$120 \\ \$0 \\ PM \\ AVAMAR \\ \(\text{MCOMG4TF} \) AVAMAR G4T COMM MODULE MANF INSTL \\ \$4,000 \\ 26\% \\ \$2,960 \\ \$148 \\ \$0							,					
//MACC10FG4TD Avamar G4T Accelerator 10GB Fid Instl \$14,000 26% \$10,360 \$1,400 \$980 \$0 \$420 \$0 PM AVAMAR //MCOMFG4S Avamar Gen4S Int Comm Module (Fid Inst) \$4,000 26% \$2,960 \$400 \$280 \$0 \$120 \$0 PM AVAMAR //MCOMG4S AVAMAR GEN4S INT COMM MODULE \$4,000 26% \$2,960 \$400 \$280 \$0 \$120 \$0 PM AVAMAR //MCOMG4SF-1 AVAMAR GEN4S INT COMM MODULE SW FLD INST \$4,000 26% \$2,960 \$400 \$280 \$0 \$120 \$0 PM AVAMAR //MCOMG4SM-1 AVAMAR GEN4S INT COMM MODULE SW FLD INST \$4,000 26% \$2,960 \$400 \$280 \$0 \$120 \$0 PM AVAMAR //MCOMG4TF AVAMAR GEN4S INT COMM MODULE FLD INSTL \$4,000 26% \$2,960 \$400 \$280 \$0 \$120 \$0 PM AVAMAR //MCOMG4TF AVAMAR GEN4S COMM MODULE MANF INSTL \$4,000												
\(\text{MCOMFG4S}\) Avamar Gen4S Int Comm Module (Fld Inst) \(\frac{\frac{\psi_4}{000}}{\psi_6} \) \(\frac{\psi_4}{000} \) \(\frac{\psi_5}{2} \) \(\frac{\psi_6}{900} \) \(\frac{\psi_4}{2} \) \(\frac{\psi_6}{2} \) \(\							4000					
/MCOMG4SF-1 AVAMAR GEN4S INT COMM MODULE SW FLD INST \$4,000 26% \$2,960 \$400 \$280 \$0 \$120 \$0 PM AVAMAR /MCOMG4SM-1 AVAMAR GEN4S INT COMM MODULE SW FAC INST \$4,000 26% \$2,960 \$400 \$280 \$0 \$120 \$0 PM AVAMAR /MCOMG4TF AVAMAR G4T COMM MODULE FLD INSTL \$4,000 26% \$2,960 \$400 \$280 \$0 \$120 \$0 PM AVAMAR /MCOMG4TM AVAMAR G4T COMM MODULE MANF INSTL \$4,000 26% \$2,960 \$400 \$280 \$0 \$120 \$0 PM AVAMAR /MCOMG4TM AVAMAR G4T COMM MODULE MANF INSTL \$4,000 26% \$2,960 \$400 \$280 \$0 \$120 \$0 PM AVAMAR /MCOMKIT4S-1 AVAMAR GEN4S COMM RAIL INSTALL KIT \$200 26% \$148 \$0 \$0 \$0 \$0 \$0 \$0 \$0 PM AVAMAR /MCOMKIT4S-1	/MCOMFG4S		\$4,000	26%		\$400	\$280	\$0	\$120	\$0	PM	AVAMAR
VMCOMG4SM-1 AVAMAR GEN4S INT COMM MODULE SW FAC INST \$4,000 26% \$2,960 \$400 \$280 \$0 \$120 \$0 PM AVAMAR PARCHER AVAMAR GAT COMM MODULE FLD INSTL \$4,000 26% \$2,960 \$400 \$280 \$0 \$120 \$0 PM AVAMAR AVAMAR GAT COMM MODULE MANF INSTL \$4,000 26% \$2,960 \$400 \$280 \$0 \$120 \$0 PM AVAMAR AVAMAR GAT COMM MODULE MANF INSTL \$4,000 26% \$2,960 \$400 \$280 \$0 \$120 \$0 PM AVAMAR AVAMAR AVAMAR GAT COMM MODULE MANF INSTL \$4,000 26% \$2,960 \$400 \$280 \$0 \$120 \$0 PM AVAMAR AVAMAR AVAMAR GEN4S COMM RAIL INSTALL KIT \$200 26% \$148 \$0 \$0 \$0 \$0 \$0 \$0 PM AVAMAR AVAMAR AVAMAR AVAMAR GEN4S COMM RAIL INSTALL KIT												
/MCOMG4TF AVAMAR G4T COMM MODULE FLD INSTL \$4,000 26% \$2,960 \$400 \$280 \$0 \$120 \$0 PM AVAMAR //MCOMG4TM AVAMAR G4T COMM MODULE MANF INSTL \$4,000 26% \$2,960 \$400 \$280 \$0 \$120 \$0 PM AVAMAR //MCOMKIT4S-1 AVAMAR GEN4S COMM RAIL INSTALL KIT \$200 26% \$148 \$0 \$0 \$0 \$0 \$0 \$0 PM AVAMAR												
/MCOMG4TM AVAMAR G4T COMM MODULE MANF INSTL \$4,000 26% \$2,960 \$400 \$280 \$0 \$120 \$0 PM AVAMAR /MCOMKIT4S-1 AVAMAR GEN4S COMM RAIL INSTALL KIT \$200 26% \$148 \$0 \$0 \$0 \$0 \$0 PM AVAMAR					7-,	7	7		T			
VMCOMKIT4S-1 AVAMAR GEN4S COMM RAIL INSTALL KIT \$200 26% \$148 \$0 \$0 \$0 \$0 \$0 PM AVAMAR												
/MCOMKIT4T AVAMAR G4T COMM MODULE INSTALL KIT \$200 26% \$148 \$20 \$14 \$0 \$6 \$0 PM AVAMAR	VMCOMKIT4S-1	AVAMAR GEN4S COMM RAIL INSTALL KIT	\$200	26%	\$148	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
	VMCOMKIT4T	AVAMAR G4T COMM MODULE INSTALL KIT	\$200	26%	\$148	\$20	\$14	\$0	\$6	\$0	PM	AVAMAR

			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC	EPL DISCOUNT %	EDI NET DDICE	MNT ANNUAL	MNT ANNUAL	MNT ANNUAL	WARR UPG	WARR UPG	DISCOUNT	FAMILY
AVMCOMKITG4S	AVAMAR G4S COM INSTALL KIT	LIST PRICE USD	26%	\$148	(PREMIUM)	(STANDARD)	(BASIC)	(PREMIUM)	(STANDARD)	CLASS PM	AVAMAR
AVM-MDS-TWNX-5M	10G BASE COPPER PASSIVE TWINAX CABLE; 5M	\$200 \$325	26%	\$148 \$241	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		AVAMAR
AVM-PWR-1PH-01	PWR CORD 24A SP 15FT 56PA332	\$2,485	26%	\$1,839	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVM-PWR-1PH-03	POWER CORD SINGLE PHASE US&JAP RACK	\$470	26%	\$348	\$0	\$0		\$0	\$0	PM	AVAMAR
AVM-PWR-1PH-04	PWR CORD 24A SP 15FT 3750DP PWR CORD 3-PH DELTA, 40A, 15FT, N. Am.	\$2,194 \$1,754	26% 26%	\$1,624 \$1,298	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PM PM	AVAMAR AVAMAR
	PWR CORD 3-PH DELTA, 40A, 15FT, N. AIII. PWR CORD 3-PH DELTA, 40A/RS 15FT, N.A.	\$1,754 \$3.175	26%	\$2.350	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0	PM PM	AVAMAR
	CABLE SINGLE PHASE PDU JUMPER	\$2,050	26%	\$1,517	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVMRACKG4S	AVAMAR G4S 40U TITAN RACK	\$4,200	26%	\$3,108	\$0	\$0		\$0	\$0	PM	AVAMAR
AVMRAILG4T AVMS2400FG4T	AVAMAR G4T RAIL KIT LEFT AND RIGHT AVAMAR G4T S2400 ABE FLD INSTL	\$200 \$27,000	26% 26%	\$148 \$19.980	\$20 \$2,700	\$14 \$1.890	\$0 \$0	\$6 \$810	\$0 \$0	PM PM	AVAMAR AVAMAR
AVMS2400FG4TD	Avamar G4T S2400 ABE FID INSTE	\$27,000 \$27.000	26%	\$19,980	\$2,700	\$1,890	\$0 \$0	\$810	\$0 \$0		AVAMAR
AVMTITAN1PHASE	AVAMAR G4T TITAN RACK SINGLE PHASE	\$4,200	26%	\$3,108	\$420	\$294	\$0	\$126	\$0		AVAMAR
AVMTITAN1PHASED	Avamar G4T Titan Rack Single Phase	\$4,200	26%	\$3,108	\$420	\$294	\$0	\$126	\$0		AVAMAR
AVMTITAN3DELTA AVMTITAN3DELTAD	AVAMAR G4T TITAN RACK 3-PHASE DELTA Avamar G4T Titan Rack 3-Phase Delta	\$4,200 \$4,200	26% 26%	\$3,108 \$3,108	\$420 \$420	\$294 \$294	\$0 \$0	\$126 \$126	\$0 \$0	PM PM	AVAMAR AVAMAR
AVMTITAN3DELTAD	AVAMAR G4T TITAN RACK 3-PHASE WYE	\$4,200 \$4,200	26%	\$3,108	\$420 \$420	\$294 \$294	\$0 \$0	\$126 \$126	\$0 \$0	PM	AVAMAR
AVMTITAN3WYED	Avamar G4T Titan Rack 3-Phase WYE	\$4,200	26%	\$3,108	\$420	\$294	\$0	\$126	\$0	PM	AVAMAR
AVMUTILFG4T	AVAMAR G4T UTILITY NODE FLD INSTL	\$14,000	26%	\$10,360	\$1,400	\$980	\$0	\$420	\$0	PM	AVAMAR
AVMUTILFG4TD	Avamar G4T Utility Node Fld Instl	\$14,000	26%	\$10,360	\$1,400	\$980	\$0	\$420	\$0	PM	AVAMAR
AVMUTILMG4T AVMUTILMG4TD	AVAMAR G4T UTILITY NODE MANF INSTL Avamar G4T Utility Node Manf Instl	\$14,000 \$14,000	26% 26%	\$10,360 \$10,360	\$1,400 \$1,400	\$980 \$980	\$0 \$0	\$420 \$420	\$0 \$0	PM PM	AVAMAR AVAMAR
AVM-XC-CBLJUMP-2	3P DELTA PDU TO PDU JMPR CABLE	\$2,050	26%	\$1,517	\$1,400	\$0	\$0	\$0	\$0		AVAMAR
DSKRTAV-2	DISK RETENTION UPLIFT 2YR-AVAMAR	\$28	26%	\$21	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
DSKRTAV-3	DISK RETENTION UPLIFT 3YR-AVAMAR	\$42	26%	\$31	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
DSKRTAV-4 DSKRTAV-5	DISK RETENTION UPLIFT 4YR-AVAMAR DISK RETENTION UPLIFT 5YR-AVAMAR	\$56 \$70	26% 26%	\$41 \$52	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PM PM	AVAMAR AVAMAR
X-CHA-2600-12	SR2600 SPARE CHASSIS; MDL 1000/2000	\$16,194	26%	\$11,984	\$1,943	\$1,619		\$0	\$0	PM	BUS TECH MODELS
X-CHA-2600-46	SPARE CHASSIS SR2600	\$15,722	26%	\$11,634	\$1,887	\$1,572		\$0	\$0		BUS TECH MODELS
X-DIMM1G-DDR3	DIMM 1GB DDR3	\$1,604	26%	\$1,187	\$192	\$160	\$0	\$0	\$0		BUS TECH MODELS
X-DISK-300-15 X-DVDR-SR2600	DISK; SAS 300; 300 GB; 15K RPM DVD/CDRW DRIVE	\$2,444 \$262	26% 26%	\$1,809 \$194	\$293 \$31	\$244 \$26	\$0 \$0	\$0 \$0	\$0 \$0		BUS TECH MODELS BUS TECH MODELS
X-ETH-10GB-SR	2 PORT 10 GB ETHERNET ADAPTER SR	\$5,816	26%	\$4.304	\$698	\$582	\$0 \$0	\$0	\$0		BUS TECH MODELS
X-FAN-SR2600C	FAN KIT; SR2600	\$300	26%	\$222	\$36	\$30	\$0	\$0	\$0	PM	BUS TECH MODELS
X-IOMOD-10GX2	I/O MODULE; 10 GIGE; DUAL PORT	\$3,050	26%	\$2,257	\$366	\$305		\$0	\$0	PM	BUS TECH MODELS
X-IOMOD-1GBX2 X-IOMOD-1GBX4	I/O DUAL GIG E I/O MODULE; GIGE; QUAD PORT	\$665 \$2,158	26% 26%	\$492 \$1,597	\$80 \$259	\$67 \$216	\$0 \$0	\$0 \$0	\$0 \$0	PM PM	BUS TECH MODELS BUS TECH MODELS
X-PEFA-MULTIM	PEFA-LP MULTI MODE FICON ADAPTER	\$6,022	26%	\$1,597 \$4,456	\$723	\$602	\$0 \$0	\$0 \$0	\$0 \$0	PM	BUS TECH MODELS
X-PEFA-SINGLE	PEFA-LP SINGLE MODE FICON ADAPTER	\$6,492	26%	\$4,804	\$779	\$649	\$0	\$0	\$0	PM	BUS TECH MODELS
X-PESA-W-CABL	ESCON SPARE PCI-E W/CABLE	\$11,603	26%	\$8,586	\$1,392	\$1,160	\$0	\$0	\$0		BUS TECH MODELS
X-PSUP-SR2600	POWER SUPPLY 750W SR2600	\$1,025	26%	\$759	\$123	\$103	\$0	\$0 \$4.349	\$0		BUS TECH MODELS
C4BCEX5 C4BFSAW	2.2TB4N MRDWIN LGT3YRMNT 2.2TB4N MRDWIN LGT2YRMNT	\$163,033 \$137,013	38% 38%	\$101,080 \$84.948	\$24,455 \$20.552	\$17,934 \$15.071	\$0 \$0	\$4,348 \$3.654	\$0 \$0		CENTERA CENTERA
C4CEX1K	2.2TB4NOD LGTO1000MAILBX	\$201,633	38%	\$125,012	\$30,245	\$22,180	\$0	\$5,378	\$0	В	CENTERA
C4NBRMS	4NODEMRRD MAIN3YR S/HMNT	\$123,252	38%	\$76,416	\$18,488	\$13,558	\$0	\$3,287	\$0	В	CENTERA
C4NBRSS	4NODEMRRD CNTINSTL3YRMNT	\$99,102	38%	\$61,443	\$14,865	\$10,901	\$0	\$2,643	\$0	В	CENTERA
C8BCEX5 C8BFSAW	4.4TB8NODE LGTO500MAILBXS 4.4TB8N MRDWIN LGT3YRMNT	\$220,268 \$179,613	38% 38%	\$136,566 \$111,360	\$33,040 \$26,942	\$24,229 \$19,757	\$0 \$0	\$5,875 \$4,790	\$0 \$0	B B	CENTERA CENTERA
C8CEX1K	4.4TB8NOD LGTO1000MAILBX	\$247,768	38%	\$153,616	\$37,165	\$27,254	\$0	\$6,608	\$0	В	CENTERA
C8NBRMS	4.4TB8NODEMRD MAIN3YRMNT	\$172,154	38%	\$106,735	\$25,823	\$18,937	\$0	\$4,591	\$0	В	CENTERA
C8NBRSS	4.4TB8NODE CNRINSTL3YRMNT	\$157,504	38%	\$97,652	\$23,626	\$17,325	\$0	\$4,201	\$0		CENTERA
CAT6CBL100 CAT6CBL15	UTP CAT6 CABLE 100 WHITE 2 15' (BRN) CAT6 LAN CBL INTER	\$200 \$100	38% 38%	\$124 \$62	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	B B	CENTERA CENTERA
CAT6CBL25	UTP CAT 6 CABLE 25 WHITE	\$100	38%	\$62	\$0	\$0		\$0	\$0	В	CENTERA
CAT6CBL70	2 70' (BRN) CAT6 LAN CBL INTER	\$200	38%	\$124	\$0	\$0	\$0	\$0	\$0	В	CENTERA
CN4NMBD	2.2TB 4NODECNTRA2YRS/HMNT	\$102,300	38%	\$63,426	\$15,345	\$11,253		\$2,728	\$0	В	CENTERA
CNA2N1FUPG4LP CNA2N1MEXG4LP	UNBUNDLED 2 NODE GEN4LP 1TB UPG FLD INST BUNDLED 2 NODE GEN4LP 1TB UPG FACT INST	\$9,990 \$9,990	38% 38%	\$6,194 \$6,194	\$1,499 \$1,499	\$1,099 \$1,099	\$0 \$0	\$400 \$400	\$0 \$0	B B	CENTERA CENTERA
CNA2N1MEXG4LF CNA2N2FUPG4LP	UNBUNDLED 2 NODE GEN4LF 1TB OFG FACT INST	\$17,760	38%	\$11,011	\$2,664	\$1,954	\$0	\$710	\$0	В	CENTERA
CNA2N2MEXG4LP	BUNDLED 2 NODE GEN4LP 2TB UPG FACT INST	\$17,760	38%	\$11,011	\$2,664	\$1,954	\$0	\$710	\$0	В	CENTERA
CNA2N3FUPG4LP	UNBUNDLED 2 NODE GEN4LP 3TB UPG FLD INST	\$24,770	38%	\$15,357	\$3,716	\$2,725	\$0	\$991	\$0		CENTERA
CNA2N3MEXG4LP CNA3PHINT	BUNDLED 2 NODE GEN4LP 3TB UPG FACT INST 3 PHASE WYE DUAL PDP INT PWR OP T RK FLD	\$24,770 \$1,200	38% 38%	\$15,357 \$744	\$3,716 \$0	\$2,725 \$0	\$0 \$0	\$991 \$0	\$0 \$0	B B	CENTERA CENTERA
CNA3PHNAM	3 PHASE DELTA DUAL PDP NAM PWR RK FLD	\$1,200 \$1,200	38%	\$744 \$744	\$180	\$0 \$132		\$0 \$32	\$0 \$0	В	CENTERA
CNA4N1FBAG4LP	UNBUNDLED 4 NODE GEN4LP 1TB FLD INST	\$20,940	38%	\$12,983	\$3,141	\$2,303	\$0	\$838	\$0	В	CENTERA
CNA4N1MBAG4LP	BUNDLED 4 NODE GEN4LP 1TB FACTORY INST	\$20,940	38%	\$12,983	\$3,141	\$2,303	\$0	\$838	\$0	В	CENTERA
CNA4N2FBAG4LP	UNBUNDLED 4 NODE GEN4LP 2TB FLD INST	\$38,350	38%	\$23,777	\$5,753	\$4,219		\$1,534 \$1,534	\$0 \$0	B B	CENTERA
CNA4N2MBAG4LP CNA4N3FBAG4LP	BUNDLED 4 NODE GEN4LP 2TB FACTORY INST UNBUNDLED 4 NODE GEN4LP 3TB FLD INST	\$38,350 \$53,350	38% 38%	\$23,777 \$33,077	\$5,753 \$8,003	\$4,219 \$5,869	\$0 \$0	\$1,534 \$2,134	\$0 \$0	B	CENTERA CENTERA
CNA4N3MBAG4LP	BUNDLED 4 NODE GEN4LP 3TB FACTORY INST	\$53,350	38%	\$33,077	\$8,003	\$5,869	\$0	\$2,134	\$0	В	CENTERA
CNACLUSTER	CLUSTER UPG KIT	\$10,200	38%	\$6,324	\$0	\$0	\$0	\$0	\$0	В	CENTERA
CNACUA1NG4	SINGLE CUA NODE G4LP	\$6,200	38%	\$3,844	\$930	\$682	\$0	\$165	\$0	В	CENTERA
CNACUAISW CNARK	CENTERA INTERNAL BOX CUA SW 40U VNX TITAN RACK SINGLE PHASE POWER	\$11,600 \$4,200	26% 38%	\$8,584 \$2,604	\$2,088 \$0	\$1,856 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 B	CENTERA CENTERA
CHAIN	TOO VIVY ITTAIN INTOIN DINOLE FRANCE FOWER	φ4,200	JU /0	φ2,004	\$0	\$0	φ0	\$0	Φ0	ь	CENTEIN

			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
CNR1PH	SP PWR EXP EMC RK	\$1,200	38%	\$744	\$0	(STANDARD) \$0	(BASIC) \$0	\$0	(STANDARD) \$0	B	CENTERA
CNR2N1FUPG4LP	UNBUNDLED 2 NODE GEN4LP WITH 1TB DRIVES	\$9,990	38%	\$6,194	\$1,499	\$1,099	\$0	\$400	\$0	В	CENTERA
CNR2N1MEXG4LP	BUNDLED 2 NODE GEN4LP WITH 1TB DRIVES IN	\$9,990	38%	\$6,194	\$1,499	\$1,099	\$0	\$400	\$0 \$0	В	CENTERA
CNR2N2FUPG4LP CNR2N2MEXG4LP	Centera 2-node field upgrade model with Centera 2-node manufacturing expansion m	\$17,760 \$17,760	38% 38%	\$11,011 \$11,011	\$2,664 \$2,664	\$1,954 \$1,954	\$0 \$0	\$710 \$710	\$0 \$0	B B	CENTERA CENTERA
CNR2N3FUPG4LP	UNBUNDLED 2 NODE CENTERA GEN4LP 3TB DRIV	\$24,770	38%	\$15,357	\$3,716	\$2,725	\$0	\$991	\$0		CENTERA
CNR2N3MEXG4LP	BUNDLED 2 NODE CENTERA GEN4LP 3TB DRIVES	\$24,770	38%	\$15,357	\$3,716	\$2,725	\$0	\$991	\$0		CENTERA
CNR2NADVRMLIC	EMC CENTERA ADVANCED RETENTION MANAGENT	\$1,400	26%	\$1,036	\$252	\$224	\$0	\$0	\$0		CENTERA
CNR2NCEPLSLIC CNR2NGOVEDLIC	EMC CENTERA CE+ 2-NODE RIGHT-TO-USE-LICE EMC CENTERA GOVERNANCE 2-NODE RIGHT-TO-U	\$3,100 \$3,100	26% 26%	\$2,294 \$2,294	\$558 \$558	\$496 \$496	\$0 \$0	\$0 \$0	\$0 \$0		CENTERA CENTERA
CNR2NMSWG4	EMC CENTERA BASIC - MIRRORED 2-NODE RIGH	\$14,000	26%	\$10,360	\$980	\$980	\$0	\$0	\$0	D2	CENTERA
CNR2NPSWG4	RTU CENTERA BASIC - PARITY 2-NODE RIGHT-	\$16,300	26%	\$12,062	\$1,141	\$1,141	\$0	\$0	\$0	D2	CENTERA
CNR2NPUPG4	EMC CENTERA GEN 4 - PARITY (UPGRADE) 2-N	\$3,000	26%	\$2,220	\$210	\$210	\$0	\$0	\$0	D2	CENTERA
CNR2NREPLIC CNR2NUPGFIK	EMC CENTERA GEN 4 REPLICATION 2-NODE RIG CENTERA 2-NODE UPGRADE FIELD INSTALL KIT	\$2,500 \$950	26% 38%	\$1,850 \$589	\$450 \$0	\$400 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 B	CENTERA CENTERA
CNR2NOFGFIK CNR2SEEKLIC	EMC CENTERA SEEK BASE 2-NODE RIGHT-TO-US	\$2,000	26%	\$1,480	\$360	\$320	\$0 \$0	\$0 \$0	\$0 \$0	D2	CENTERA
CNR2SKCBLIC	EMC CENTERA SEEK & CHARGEBACK REPORTER C	\$2,500	26%	\$1,850	\$450	\$400	\$0	\$0	\$0	D2	CENTERA
CNR3PHINT	3P INT PWR OP T RK	\$1,200	38%	\$744	\$0	\$0	\$0	\$0	\$0	В	CENTERA
CNR3PHNAM CNR4N1FBAG4LP	3P NAM PWR RK FLD UNBUNDLED 4 NODE GEN4LP WITH 1TB DRIVES	\$1,200 \$20,940	38% 38%	\$744 \$12,983	\$180 \$3,141	\$132 \$2,303	\$0 \$0	\$32 \$838	\$0 \$0	B B	CENTERA CENTERA
CNR4N1MBAG4LP	BUNDLED 4 NODE GEN4LP WITH TTB DRIVES BUNDLED 4 NODE GEN4LP WITH 1TB DRIVES WI	\$20,940 \$20,940	38%	\$12,983	\$3,141 \$3,141	\$2,303	\$0 \$0	\$838	\$0 \$0	В	CENTERA
CNR4N2FBAG4LP	Centera 4-node base field model with 2TB	\$38,350	38%	\$23,777	\$5,753	\$4,219	\$0	\$1,534	\$0	В	CENTERA
CNR4N2MBAG4LP	Centera 4-node base manufacturing model	\$38,350	38%	\$23,777	\$5,753	\$4,219	\$0	\$1,534	\$0	В	CENTERA
CNR4N3FBAG4LP	UNBUNDLED 4 NODE CENTERA GEN4LP 3TB DRIV	\$53,350	38%	\$33,077	\$8,003	\$5,869	\$0	\$2,134	\$0	В	CENTERA
CNR4N3MBAG4LP CNR4NADVRMLIC	BUNDLED 4 NODE CENTERA GEN4LP 3TB DRIVES 4NODE ADVRETN MGMT SW LIC	\$53,350 \$2,800	38% 26%	\$33,077 \$2,072	\$8,003 \$504	\$5,869 \$448	\$0 \$0	\$2,134 \$0	\$0 \$0	B D2	CENTERA CENTERA
CNR4NBASFIK	CENTERA 4-NODE BASE FIELD INSTALL KIT	\$1,400	38%	\$868	\$0	\$0	\$0	\$0	\$0		CENTERA
CNR4NCEPLSLIC	NODE COMP PLUS SW LIC	\$6,200	26%	\$4,588	\$1,116	\$992	\$0	\$0	\$0	D2	CENTERA
CNR4NGOVEDLIC	4NODE GOV EDITION SW LIC	\$6,200	26%	\$4,588	\$1,116	\$992	\$0	\$0	\$0		CENTERA
CNR4NMSWG4 CNR4NPSWG4	MIRR SW RTU LIC PAR SW RTU LIC	\$32,700 \$38,200	26% 26%	\$24,198 \$28,268	\$2,289 \$2,674	\$2,289 \$2,674	\$0 \$0	\$0 \$0	\$0 \$0		CENTERA CENTERA
CNR4NPUPG4	SW RTU LIC	\$10,000	26%	\$7,400	\$700	\$700	\$0	\$0	\$0	D2	CENTERA
CNR4NREPLIC	4NODE REPLICATION SW LIC	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	D2	CENTERA
CNR8NPANSW	3 CNR ACCESSNODE PTY SW	\$23,400	26%	\$17,316	\$1,638	\$1,638	\$0	\$0	\$0	D2	CENTERA
CNR8TB CNR8TBUP	CNR 8TB RAW INCRE FAC INS CNR 8TB RAW INCRE FLD INS	\$40,300 \$44,180	38% 38%	\$24,986 \$27,392	\$6,045 \$6,627	\$4,433 \$4,860	\$0 \$0	\$1,075 \$1,178	\$0 \$0	B B	CENTERA CENTERA
CNRAN2SNLIC	ACCS NODE 2 STRG NODE LIC	\$20,000	26%	\$14,800	\$1,400	\$1,400	\$0 \$0	\$1,176	\$0 \$0	D2	CENTERA
CNRANPUPG3	1 ACSNODE PTY UPGRADE	\$8,000	26%	\$5,920	\$560	\$560	\$0	\$0	\$0	D2	CENTERA
CNRCAPEX	CNR 4N CAP EXPAN SW	\$50,000	26%	\$37,000	\$3,500	\$3,500	\$0	\$0	\$0	D2	CENTERA
CNR-CBL15-G4	SHORT UPLINK CBL KIT	\$100	38%	\$62	\$0	\$0	\$0	\$0	\$0	В	CENTERA
CNR-CBL70-G4 CNRCELIC	LONG UPLINK CBL KIT CENTERA COMP ED RTU	\$200 \$12,400	38% 26%	\$124 \$9,176	\$0 \$2,232	\$0 \$1,984	\$0 \$0	\$0 \$0	\$0 \$0	B D2	CENTERA CENTERA
CNRCELICG4	CE SW RTU LIC	\$9,600	26%	\$7,104	\$1,728	\$1,536	\$0	\$0	\$0	D2	CENTERA
CNRCEPLUSG4	CE SW RTU LIC	\$9,600	26%	\$7,104	\$1,728	\$1,536	\$0	\$0	\$0	D2	CENTERA
CNRCEPLUSLIC	CENTERA COMP ED PLUS RTU	\$12,400	26%	\$9,176	\$2,232	\$1,984	\$0	\$0	\$0	D2	CENTERA
CNRCHBKLIC CNRCLUSTER	4 NODE CHARGEBACK RTU LIC CLUST UPG KIT	\$3,000 \$10,200	26% 38%	\$2,220 \$6,324	\$540 \$0	\$480 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 B	CENTERA CENTERA
CNRCUA1NG4	SINGLE CUA NODE G4	\$6,200	38%	\$3.844	\$930	\$682	\$0 \$0	\$165	\$0 \$0		CENTERA
CNRCUAISW	CNR INT BOX CUA SW	\$11,600	26%	\$8,584	\$2,088	\$1,856	\$0	\$0	\$0	D2	CENTERA
CNRGTWYPROG	UNIV ACCESS PROGRAM	\$1	26%	\$1	\$0	\$0	\$0	\$0	\$0		CENTERA
CNRRK CNRRTSWCH	40U T RACK SP POWER DI 8pt GbEth swtch inter	\$4,200 \$18,000	38% 38%	\$2,604 \$11,160	\$0 \$2,700	\$0 \$1,980	\$0 \$0	\$0 \$480	\$0 \$0		CENTERA CENTERA
CNRSDK	CNR ENT SW DV KIT	\$10,000	26%	\$8.606	\$2,700	\$1,861	\$0 \$0	\$460 \$0	\$0 \$0	D2	CENTERA
CNRSEEKLIC	4 NODE RTU CNR SEEK LIC	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	D2	CENTERA
CNRSEEKSVR	CNR SEEK APPLIANCE SERVER (EMC OEM Products)	\$9,500	15%	\$8,075	\$950	\$665	\$0	\$190	\$0	E	CENTERA
CNRSFPLX10K	LX LONG WAVE SEP OPTION	\$800	38%	\$496	\$0 \$0	\$0	\$0	\$0 ***	\$0	В	CENTERA
CNRSFPLX35K CNRSFPSX	LONG WAVE SFP OPT SHORT WAVE SFP OPTION	\$2,400 \$400	38% 38%	\$1,488 \$248	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	B B	CENTERA CENTERA
CNRSKCBLIC	4N SEEK & CHBK RTU LIC	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0 \$0	\$0 \$0	D2	CENTERA
CNRSWRK2RK	CNR RACK TO RACK ENT SW	\$3,000	26%	\$2,220	\$540	\$480	\$0	\$0	\$0	D2	CENTERA
CR8NMBD	4.4TB 8NODECNTR3YRS/HMNT	\$144,900	38%	\$89,838	\$21,735	\$15,939	\$0	\$3,864	\$0	В	CENTERA
PW3PHD PW3PHD-RS	3PH DELTA PDP CORD NAM 3PH DELTA PDP CORD NAM	\$1,000 \$1,000	38% 38%	\$620 \$620	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	B B	CENTERA CENTERA
PW3PHW-FL	3PH PDP CORD FLY LEADS	\$1,000	38%	\$620 \$620	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	В	CENTERA
PW3PHW-G	32A 3PH PDP CORD INT	\$1,000	38%	\$620	\$0	\$0	\$0	\$0	\$0	В	CENTERA
PW40U-US	Dual 40U Rack Power Cord US	\$800	38%	\$496	\$0	\$0	\$0	\$0	\$0	В	CENTERA
3250-VL2E	EOU 8-PORT FOR AX100	\$3,000	10%	\$2,700	\$500	\$0	\$200	\$600	\$0	J	CLARIION
3250-VL2EU 40UC-SECURE2	EOU 8-PORT (US) FOR AX100 CLRN 40UC ANTI-MOVE KIT	\$3,000 \$1.000	10% 38%	\$2,700 \$620	\$500 \$0	\$0 \$0	\$200 \$0	\$600 \$0	\$0 \$0	J B	CLARIION CLARIION
ALGX-ESNUP	Access Logix to ESN Mgr. Upgrade	\$7,750	26%	\$5,735	\$1,395	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2	CLARIION
AX100I-SPKIT	AX100I SPARES KIT	\$5,500	10%	\$4,950	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX100I-SUIT	AX100I SUITCASE SPARE	\$5,300	10%	\$4,770	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX100MEM	SPARE - 512 MEM DIMM	\$350	10% 10%	\$315	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J	CLARIION
AX100PFAN	SPARE - Processor FAN	\$30	10%	\$27	\$0	\$0	\$0	\$0	\$0	J	CLARIION

			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
AX100PS	SPARE - Power Supply	\$150	10%	\$135	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX100SCI-SPKIT	AX100SCI SPARES KIT	\$4,000	10%	\$3,600	\$0	\$0		\$0	\$0	J	CLARIION
AX100SCI-SUIT AX100SC-SPKIT	AX100SCI SUITCASE SPARE AX100SC SPARES KIT	\$2,700 \$4,000	10% 10%	\$2,430 \$3,600	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	J J	CLARIION CLARIION
AX100SC-SUIT	AX100SC SUITCASE SPARE	\$2,700	10%	\$2,430	\$0	\$0		\$0	\$0	J	CLARIION
AX100SFAN	SPARE - System FAN	\$110	10%	\$99	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150CACHE	SPARE AX150SC CACHE MEM	\$1,100	10%	\$990	\$0	\$0		\$0	\$0	J	CLARIION
AX150-CHASSIS AX150I-SPKIT	SPARE AX150 CHASSIS SPARE KIT FOR AX150I	\$400 \$5,500	10% 10%	\$360 \$4,950	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	J J	CLARIION CLARIION
AX150I-SUIT	SPARE AX150I SP SUITCASE	\$5,300 \$5,300	10%	\$4,950 \$4,770	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J	CLARIION
AX150MEM	SPARE AX150 512 MEM DIMM	\$350	10%	\$315	\$0	\$0		\$0	\$0	Ĵ	CLARIION
AX150PFAN	SPARE AX150 PROCESSOR FAN	\$150	10%	\$135	\$0	\$0		\$0	\$0	J	CLARIION
AX150-PS	SPARE AX150 POWER SUPPLY	\$400	10%	\$360	\$0	\$0		\$0	\$0	J	CLARIION
AX150SC-AX150 AX150SCI-150I	AX150 SINGLE TO DUAL UPGR AX150I ISCSI SINGLE TO DUAL UPGRADE	\$5,700 \$5,700	10% 10%	\$5,130 \$5,130	\$800 \$800	\$800 \$800		\$160 \$160	\$0 \$0	J J	CLARIION CLARIION
AX150SCI-1501 AX150SCI-SPKIT	SPARE KIT FOR AX150SCI	\$3,700 \$4,000	10%	\$3,600	\$000	\$000	\$040	\$100	\$0 \$0	J	CLARIION
AX150SCI-SUIT	SPARE AX150SCI SUITCASE	\$2,700	10%	\$2,430	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150SC-SPKIT	SPARE KIT FOR AX150SC FC	\$4,000	10%	\$3,600	\$0	\$0		\$0	\$0	J	CLARIION
AX150SC-SUIT	SPARE - AX100SC SUITCASE	\$2,700	10%	\$2,430	\$0	\$0		\$0	\$0	J	CLARIION
AX150SCXI-250 AX150SFAN	2U SINGLE ISCSI SATA DPE-3 250GB - NO US SPARE AX150 SYSTEM FAN	\$5,600 \$175	10% 10%	\$5,040 \$158	\$800 \$0	\$800 \$0		\$160 \$0	\$0 \$0	J J	CLARIION CLARIION
AX150-SPKIT	SPARE KIT FOR AX150	\$5,500	10%	\$4,950	\$0 \$0	\$0	\$0 \$0	\$0	\$0 \$0	J	CLARIION
AX150-SUIT	SPARE AX150 SUITCASE	\$5,300	10%	\$4,770	\$0	\$0	\$0	\$0	\$0	Ĵ	CLARIION
AX4-5FDC-PPS	AX4 2U DUAL SP DPE W DC SUPPLY - FC-PPS	\$8,488	10%	\$7,639	\$1,663	\$1,165		\$1,492	\$0	J	CLARIION
AX4-5F-PPS AX4-5FSC-750	2U SAS/SATA DPE - FC- PPS 2U 1 SP DPEFC FE & 4X750GB 7200K VAULT	\$7,687 \$7,133	10% 10%	\$6,918 \$6,420	\$1,663 \$1,663	\$1,165 \$1,165		\$1,492 \$1,492	\$0 \$0	J J	CLARIION CLARIION
AX4-5FSC-PPS	AX4 FC SINGLE SP - PPS	\$7,133 \$4,916	10%	\$4,424	\$1,663	\$1,165 \$1.165	\$0 \$0	\$1,492	\$0 \$0	J	CLARIION
AX4-5FSCX-750	2U SINGLE SP DPEFC FE-4FC & 750GB VAULT	\$7,806	10%	\$7,025	\$1,663	\$1,165		\$1,492	\$0	Ĵ	CLARIION
AX4-5FSCX-NEC	2U 1SP DPEFC FRONT END 4 FC PORT NEC	\$5,914	10%	\$5,323	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX4-5FSCX-PPS	AX4 2U SINGLE SP DPEFC FE-4 FC PORTS PPS	\$5,589	10%	\$5,030	\$1,663	\$1,165		\$1,492	\$0	J	CLARIION
AX4-5FX-NEC AX4-5FX-PPS	2U DUAL SP DPE FC FE - 8FC PORTS FOR NEC DUAL SP DPE FC FRONT END 8 FC PORTS- PPS	\$9,690 \$9,365	10% 10%	\$8,721 \$8,429	\$0 \$1,663	\$0 \$1,165	\$0 \$0	\$0 \$1,492	\$0	J J	CLARIION CLARIION
AX4-5IDC-PPS	AX4 2U DPE W DC SUPPLY ISCSI PPS	\$9,365 \$8.018	10%	\$8,429 \$7,216	\$1,663	\$1,165		\$1,492 \$1,492	\$0 \$0	J	CLARIION
AX4-5I-PPS	2U SAS/SATA DPE - ISCSI- PPS	\$7,236	10%	\$6,512	\$1,663	\$1,165		\$1,492	\$0	Ĵ	CLARIION
AX4-5ISC-750	2U 1SP DPEISCSI FE & 4X750GB 7200K VAULT	\$7,133	10%	\$6,420	\$1,663	\$1,165	\$0	\$1,492	\$0	J	CLARIION
AX4-5ISC-PPS	AX4 ISCSI SINGLE SP-PPS	\$4,681	10%	\$4,213	\$1,163	\$1,165		\$1,492	\$0	J	CLARIION
AX-S207-250 AX-S207-750	250GB 7.2K SATA II DISK 750GB 7200RPM SATA II DRIVE	\$325 \$775	10% 10%	\$293 \$698	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J	CLARIION CLARIION
AX-SA07-160	160GB 7200RPM SATA II DRIVE	\$225	10%	\$203	\$0 \$0	\$0	\$0 \$0	\$0	\$0 \$0	J	CLARIION
AX-SA07-250	250GB 7200RPM SATA	\$325	10%	\$293	\$0	\$0		\$0	\$0	Ĵ	CLARIION
AX-SA07-500	500GB 7200RPM SATA DISK	\$630	10%	\$567	\$0	\$0		\$0	\$0	J	CLARIION
AX-SS07-750	750GB 7200RPM SATA II DRIVE	\$580	10% 10%	\$522	\$0	\$0 \$0		\$0	\$0	J	CLARIION
AX-SS10-400 AX-SS15-146	400GB 10K SAS DRIVE 146GB 15K SAS DRIVE	\$910 \$485	10%	\$819 \$437	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J J	CLARIION CLARIION
CX200-CX600	CX200 TO CX600 UPGRADE	\$85,250	38%	\$52,855	\$12,788	\$9,378		\$0	\$0	В	CLARIION
CX200-R3610	CX200 WDRIVES FACT INST	\$23,250	38%	\$14,415	\$3,488	\$2,558	\$0	\$930	\$0	В	CLARIION
CX200-R7310	CX200 BUNDLE FOR EMC RACK W/ 10 73GB 10K	\$26,800	38%	\$16,616	\$4,020	\$2,948	\$0	\$1,072	\$0	В	CLARIION
CX204080DP CX204080EN	CX3-20/40 TO CX3-80 NAVI DP Upg Lic	\$29,400 \$43.560	26% 26%	\$21,756 \$32,234	\$5,292 \$7.841	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 D2	CLARIION CLARIION
CX204080EN CX204080MVA	CX3-20/40 TO CX3-80 NAVI EN Upg Lic CX3-20 OR CX3-40 TO CX3-80 MV/A UPGRADE	\$43,560 \$19,800	26%	\$32,234 \$14,652	\$7,841 \$3,564	\$0 \$0		\$0 \$0	\$0 \$0	D2 D2	CLARIION
CX204080MVAL	CX3-20/40 TO CX3-80 MIRRORVIEW BOTH UPG	\$34,560	26%	\$25,574	\$6,221	\$0		\$0	\$0	D2	CLARIION
CX204080MVS	CX3-20 OR CX3-40 TO CX3-80 MV/S UPGRADE	\$26,250	26%	\$19,425	\$4,725	\$0	\$0	\$0	\$0	D2	CLARIION
CX204080WG	CX3-20/40 TO CX3-80 NAVI WG Upg Lic	\$16,140	26%	\$11,944	\$2,905	\$0	\$0	\$0	\$0	D2	CLARIION
CX2-3-20EN CX2-3-20WG	CX2/300 TO CX3-20 NAVI Ent Upg Lic CX2/300 TO CX3-20 NAVI WORKGROUP UPGRADE	\$18,600 \$4,500	26% 26%	\$13,764 \$3,330	\$3,348 \$810	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 D2	CLARIION CLARIION
CX2345-3-40C	CX2/300 TO CX3-20 NAVI WORKGROOP OPGRADE CX2/3/4/5/300I/500I UPGRADE TO MODEL CX3	\$4,300 \$42,300	38%	\$26,226	\$6,345	\$4,653		\$1,692	\$0 \$0	B	CLARIION
CX2345-40DP	CX2/3/4/500 TO CX3-40 NAVI Dept Upg	\$26,100	26%	\$19,314	\$4,698	\$0	\$0	\$0	\$0	D2	CLARIION
CX2345-40EN	CX2/3/4/500 TO CX3-40 NAVI Ent Upg LIC	\$38,700	26%	\$28,638	\$6,966	\$0		\$0	\$0	D2	CLARIION
CX2345-40WG	CX2/3/4/500 TO CX3-40 NAVI Wkg Upg	\$12,900	26%	\$9,546	\$2,322	\$0	\$0	\$0	\$0	D2	CLARIION
CX2345-80DP CX2345-80EN	CX2/3/4/500 TO CX3-80 NAVI Dept Upg CX2/3/4/500 TO CX3-80 NAVI Ent Upg LIC	\$32,640 \$48,360	26% 26%	\$24,154 \$35,786	\$5,875 \$8,705	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 D2	CLARIION CLARIION
CX2345-80WG	CX2/3/4/500 TO CX3-80 NAVI Wkg Upg	\$26,900	26%	\$19,906	\$4,842	\$0	\$0 \$0	\$0	\$0 \$0	D2	CLARIION
CX-2DDAE-70FD	2G DAE CX700 DC PWR FDINS	\$7,300	38%	\$4,526	\$1,095	\$803	\$0	\$292	\$0	В	CLARIION
CX-2DDAE-FD	2G DAE W DC PWR FIELD INS	\$7,300	38%	\$4,526	\$1,095	\$803	\$0	\$292	\$0	В	CLARIION
CX-2G10-146	146GB 10K 2GB FC	\$1,020 \$5,100	38% 38%	\$632 \$3.163	\$153 \$765	\$112 \$561	\$0 \$0	\$41 \$204	\$0 \$0	B B	CLARIION CLARIION
CX2G10-146-5 CX-2G10-36	FC 146GB 10K 520B 2Gb 5PK CHV 36Gb 10K 520BPS 12V 2Gb	\$5,100 \$1,140	38% 38%	\$3,162 \$707	\$765 \$171	\$561 \$125		\$204 \$46	\$0 \$0	В	CLARIION
CX-2G10-30 CX-2G10-73	73GB 10K 2Gb FC	\$755	38%	\$468	\$113	\$83	\$0 \$0	\$30	\$0 \$0	В	CLARIION
CX2G10-73-5	FC 73GB 10K 520B 2Gb 5PK	\$3,775	38%	\$2,341	\$566	\$415	\$0	\$151	\$0	В	CLARIION
CX-2G15-146	146GB 15K 2GB FC	\$1,330	38%	\$825	\$200	\$146		\$53	\$0	В	CLARIION
CX-2G15-146U CX-2G15-36	146GB 15K 2G FC UPG FC 36GB 15K 520B 2Gb	\$1,800 \$685	38% 38%	\$1,116 \$425	\$200 \$103	\$147 \$75		\$53 \$27	\$0 \$0	B B	CLARIION CLARIION
CX-2G15-36 CX2G15-36-5	FC 36GB 15K 520B 2Gb FC 36GB 15K 520B 2Gb 5PK	\$685 \$3,425	38% 38%	\$425 \$2,124	\$103 \$514	\$75 \$377	\$0 \$0	\$27 \$137	\$0 \$0	B	CLARIION
CX-2G15-36U	FC 36GB 15K 520B 2Gb UPG	\$925	38%	\$574	\$103	\$75	**	\$27	\$0	В	CLARIION
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			EPL Pi	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL	MNT ANNUAL	MNT ANNUAL	WARR UPG	WARR UPG	DISCOUNT	FAMILY
CX-2G15-73	73GB 15K 2GB FC	LIST PRICE USD \$1,030	38%	\$639	(PREMIUM) \$155	(STANDARD) \$113	(BASIC)	(PREMIUM) \$41	(STANDARD) \$0	CLASS B	CLARIION
CX2G15-73-5	FC 73GB 15K 520B 2Gb 5PK	\$5,150	38%	\$3,193	\$773	\$567	\$0	\$206	\$0	В	CLARIION
CX-2GDAE	DAE FC 2Gb EXPANS FOR CX	\$5,900	38%	\$3,658	\$885	\$649			\$0		CLARIION
CX-2GDAE-70 CX-2GDAE-70FD	CX700 DAE EXP W FLARE OS CX700 DAE W FLAR FLD INST	\$5,900 \$5,900	38% 38%	\$3,658 \$3,658	\$885 \$885	\$649 \$649		\$236 \$236	\$0 \$0		CLARIION CLARIION
CX-2GDAE-70FD	DAE FC 2Gb EXP FLD INSTAL	\$5,900 \$5,900	38%	\$3,658	\$885	\$649	\$0 \$0	\$236	\$0	В	CLARIION
CX-2GDAE-OS	2Gb DAE EXP w/FLAREOS	\$6,200	38%	\$3,844	\$930	\$682	\$0	\$248	\$0	В	CLARIION
CX-2GDAE-OSFD	2Gb DAE EXP WFLAREOS FIELD	\$6,200	38%	\$3,844	\$930	\$682	\$0	\$248	\$0	В	CLARIION
CX-2PDAE-70 CX-2PDAE-70FD	CX700 2G FC DAE W/FLARE CX700 2G FC DAE W/FLARE	\$5,900 \$5,900	38% 38%	\$3,658 \$3,658	\$885 \$885	\$649 \$649	\$0 \$0	\$236 \$236	\$0 \$0	B B	CLARIION CLARIION
CX300-412C-DC	DC CX4 CONV-KIT CX-2D300FD TO CX4-120CDC	\$17,750	38%	\$11,005	\$2,663	\$1,953	\$0		\$0 \$0	В	CLARIION
CX300-BAS	CX300 FC BASIC SVC	\$11,040	38%	\$6,845	\$1,656	\$1,214	\$0	\$442	\$0	В	CLARIION
CX300-BAS-FD	CX300 FC FLD BASIC SVC	\$11,040	38%	\$6,845	\$1,656	\$1,214	\$0	\$442	\$0		CLARIION
CX300-BSP CX300-BSP-FD	CX300 FC BAS PLUS SVC CX300 FC FLD BAS PLUS SVC	\$12,350 \$12,350	38% 38%	\$7,657 \$7,657	\$1,853 \$1,853	\$1,359 \$1,359	\$0 \$0	\$494 \$494	\$0 \$0		CLARIION CLARIION
CX3-10-20DP	CX3-10 TO CX3-20 NAVI Dept Lic Upg	\$12,360	26%	\$9,146	\$2,225	\$0	\$0	\$0	\$0	D2	CLARIION
CX3-10-20EN	CX3-10 TO CX3-20 NAVI Ent Lic Upg	\$18,600	26%	\$13,764	\$3,348	\$0		\$0	\$0	D2	CLARIION
CX3-10-20MVA	CX3-10 TO CX3-20 MIRRORVIEW/A LICENSE UP	\$9,000	26% 26%	\$6,660	\$1,620	\$0 \$0	\$0 \$0	\$0	\$0 \$0	D2 D2	CLARIION CLARIION
CX3-10-20MVAL CX3-10-20MVS	CX310 TO CX320 MVIEW BUNDLE LICENSE UPG CX3-10 TO CX3-20 MIRRORVIEW/S LICENSE UP	\$15,720 \$11,940	26%	\$11,633 \$8,836	\$2,830 \$2,149	\$0		\$0 \$0	\$0 \$0	D2 D2	CLARIION
CX3-10-20NQM	CX3-10 TO CX3-20 NQM LICENSE UPGRADE	\$6,000	26%	\$4,440	\$1,080	\$0		\$0	\$0	D2	CLARIION
CX3-10-40DP	CX3-10 TO CX3-40 NAVI Dept Lic Upg	\$23,520	26%	\$17,405	\$4,234	\$0	\$0	\$0	\$0	D2	CLARIION
CX3-10-40EN CX3-10-40MVA	CX3-10 TO CX3-40 NAVI Ent Lic Upg	\$34,800	26% 26%	\$25,752 \$11,722	\$6,264 \$2,851	\$0 \$0	\$0 \$0	\$0	\$0	D2 D2	CLARIION CLARIION
CX3-10-40MVAL	CX3-10 TO CX3-40 MIRRORVIEW/A LICENSE UP CX310 TO CX340 MVIEW BUNDLE LICENSE UPG	\$15,840 \$27,600	26%	\$11,722 \$20,424	\$2,851 \$4.968	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 D2	CLARIION
CX3-10-40MVS	CX3-10 TO CX3-40 MIRRORVIEW/S LICENSE UP	\$21,000	26%	\$15,540	\$3,780	\$0	\$0	\$0	\$0	D2	CLARIION
CX3-10-40NQM	CX3-10 TO CX3-40 NQM LICENSE UPGRADE	\$13,800	26%	\$10,212	\$2,484	\$0	\$0	\$0	\$0	D2	CLARIION
CX314615-10	CX300 BUNDLE WITH 10 146GB-15K DRIVES	\$22,385	38% 38%	\$13,879	\$3,358 \$3,358	\$2,462 \$2.462		\$895 \$895	\$0 \$0	B B	CLARIION CLARIION
CX314615-10FD CX314615-5	CX300 BUNDLE WITH 10 146GB-15K CX300 BUNDLE W5 146GB 15K 2GB FC DRIVES	\$22,385 \$17.965	38%	\$13,879 \$11,138	\$3,350 \$2.695	\$2,462 \$1.976		\$719	\$0 \$0		CLARIION
CX314615-5FD	CX300 BUNDLE W5 146GB 15K 2Gb FC DRIVES	\$17,965	38%	\$11,138	\$2,695	\$1,976	\$0		\$0	В	CLARIION
CX3146-15FD	CX300 BUNDLE-15 146GB 10K	\$24,025	38%	\$14,896	\$3,604	\$2,643	\$0	\$961	\$0		CLARIION
CX3204080N	NQM Upg CX3-20/40 TO CX3-80	\$19,800	26%	\$14,652 \$17,405	\$3,564	\$0 \$0	\$0 \$0	\$0 ©0	\$0		CLARIION
CX3-20-40DP CX3-20-40EN	CX3-20 TO CX3-40 NAVI Dept Lic Upg CX3-20 TO CX3-40 NAVI Ent Upg Lic	\$23,520 \$34.800	26% 26%	\$17,405 \$25.752	\$4,234 \$6.264	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 D2	CLARIION CLARIION
CX3-20-40MVA	CX3-20 TO CX3-40 MIRRORVIEW A UPGRADE LI	\$15,840	26%	\$11,722	\$2,851	\$0	\$0	\$0	\$0	D2	CLARIION
CX3-20-40MVAL	CX3-20 TO CX3-40 MIRRORVIEW UPG LIC	\$27,600	26%	\$20,424	\$4,968	\$0		\$0	\$0	D2	CLARIION
CX3-20-40MVS CX3-20-40NQM	CX3-20 TO CX3-40 MV/S UPGRADE LICENSE	\$21,000 \$13,800	26% 26%	\$15,540 \$10,212	\$3,780 \$2.484	\$0 \$0		\$0 \$0	\$0 \$0	D2 D2	CLARIION CLARIION
CX3-20-40NGW	NQM Upg CX3-20 TO CX3-40 CX3-20 TO CX3-40 NAVI WORKGROUP UPGRADE	\$13,600 \$12.900	26%	\$10,212	\$2,464 \$2.322	\$0 \$0		\$0 \$0	\$0 \$0	D2 D2	CLARIION
CX3-20NQM	NQM Upg CX300 TO CX3-20	\$6,000	26%	\$4,440	\$1,080	\$0		\$0	\$0		CLARIION
CX3-424C-DC	CONVERT CX3-20FDC TO CX4-240CDC	\$30,100	38%	\$18,662	\$4,515	\$3,311	\$0	\$1,204	\$0		CLARIION
CX3-448C-DC CX35-40NQM	CX4 CONV KIT CX3-20F/40FDC TO CX4-480CDC NQM Upg CX300/500 TO CX3-40	\$80,100 \$13,800	38% 26%	\$49,662 \$10,212	\$12,015 \$2.484	\$8,811 \$0	\$0 \$0	\$3,204 \$0	\$0 \$0	B D2	CLARIION CLARIION
CX35-40NQW CX35-424C-DC	DC CX4 CONVKIT CX-2D300/500 TO CX4-240CD	\$30,100	38%	\$10,212 \$18,662	\$2,464 \$4,515	\$3,311	\$0 \$0	\$1,204	\$0 \$0	D2 B	CLARIION
CX35-448C-DC	DC CX4 CONVKIT FOR CX-2D500 TO CX4-480CD	\$80,100	38%	\$49,662	\$12,015	\$8,811	\$0	\$3,204	\$0	В	CLARIION
CX37315-15	CX300 BUNDLE-15 73GB 15K	\$24,150	38%	\$14,973	\$3,623	\$2,657	\$0	\$966	\$0	В	CLARIION
CX37315-15FD CX3I7315-15FD	CX300 BUNDLE-15 73GB 15K CX300I BNDL 15 73GB 15KFD	\$24,150 \$25,255	38% 38%	\$14,973 \$15.658	\$3,623 \$3,788	\$2,657 \$2,778	\$0 \$0	\$966 \$1.010	\$0 \$0	B B	CLARIION CLARIION
CX3-LP010-15	CX3 FACTORY DAE BNDL W/ 15 1TB SATA 5400	\$25,255 \$31,025	38%	\$19,236	\$4,654	\$2,776 \$3,413	\$0 \$0	\$1,010 \$1,241	\$0 \$0	В	CLARIION
CX3LP010-15F	DAE BNDL W/ 15 1TB SATA 5400 RPM DRIVES	\$31,025	38%	\$19,236	\$4,654	\$3,413			\$0		CLARIION
CX3-LP010-15U	CX3 UPGRADE DAE BNDL W/ 15 1TB SATA 5400	\$31,120	38%	\$19,294	\$4,668	\$3,423	\$0		\$0	В	CLARIION
CX3-SPS CX412-24C-DC	CX3-10 OPTIONAL SECOND SPS FACT INSTALL DC CX4 CONV CX4-120CDC TO CX4-240CDC	\$900 \$30,100	38% 38%	\$558 \$18,662	\$135 \$4,515	\$99 \$3,311	\$0 \$0	\$36 \$1,204	\$0 \$0	B B	CLARIION CLARIION
CX412-48C-DC	CONVERSION FOR CX4-120CDC TO CX4-480CDC	\$80,100	38%	\$49,662	\$12,015	\$8,811	\$0	\$3,204	\$0	В	CLARIION
CX424-48C-DC	DC CX4 CONV FOR CX4-240CDC TO 480CDC	\$80,100	38%	\$49,662	\$12,015	\$8,811	\$0	\$3,204	\$0	В	CLARIION
CX45-40MVA	CX4/500 TO CX3-40 MV/A UPGRADE LICENSE	\$15,840	26%	\$11,722	\$2,851	\$0	\$0	\$0	\$0	D2	CLARIION
CX45-40MVAL CX45-40MVS	CX4/500 TO CX340 MVIEW BUNDLE UPG LIC CX4/500 TO CX3-40 MV/S UPGRADE LICENSE	\$27,600 \$21,000	26% 26%	\$20,424 \$15,540	\$4,968 \$3,780	\$0 \$0		\$0 \$0	\$0 \$0	D2 D2	CLARIION CLARIION
CX45-80MVA	CX4/500 TO CX3-80 MV/A UPGRADE LICENSE	\$19,800	26%	\$14,652	\$3,564	\$0		\$0	\$0		CLARIION
CX45-80MVAL	CX4/500 TO CX3-80 MVIEW UPGRADE LICENSE	\$34,560	26%	\$25,574	\$6,221	\$0		\$0	\$0	D2	CLARIION
CX45-80MVS	CX4/500 TO CX3-80 MV/S UPGRADE LICENSE	\$26,250	26%	\$19,425	\$4,725	\$0		\$0	\$0	D2	CLARIION
CX-4DDAE-10FD CX-4G10-300	CX3-10 DAE OS DC FIELD INSTALL 300GB 10K 4Gb FC	\$7,900 \$1,345	38% 38%	\$4,898 \$834	\$1,185 \$202	\$869 \$148	\$0 \$0	\$316 \$54	\$0 \$0	B B	CLARIION CLARIION
CX-4G10-300 CX-4G10-400	400GB 10K 4Gb FC	\$1,850	38%	\$1,147	\$278	\$204	\$0 \$0	\$74 \$74	\$0	В	CLARIION
CX-4G15-146U	146GB 15K 4GB FC UPG	\$1,800	38%	\$1,116	\$200	\$147	\$0	\$53	\$0	В	CLARIION
CX-4G15-73	73GB 15K 4GB FC	\$1,030	38%	\$639	\$155	\$113	\$0	\$41	\$0	В	CLARIION
CX4-LP010-15U CX-4PDAE	DAE W/ 15 1TB SATA 5400RPM DRIVES U/G 4G DAE FACTORY INSTALL	\$25,650 \$5,900	38% 38%	\$15,903 \$3,658	\$3,848 \$885	\$2,822 \$649	\$0 \$0	\$1,026 \$236	\$0 \$0	B B	CLARIION CLARIION
CX-4PDAE-20	CX3-20 DAE OS	\$5,900 \$5,900	38%	\$3,658	\$885	\$649		\$236	\$0		CLARIION
CX-4PDAE-20FD	CX3-20 DAE OS FIELD INST	\$5,900	38%	\$3,658	\$885	\$649	\$0	\$236	\$0	В	CLARIION
CX-4PDAE-40 CX-4PDAE40F	CX3-40 DAE OS	\$5,900	38% 38%	\$3,658 \$3,658	\$885 \$885	\$649 \$649	\$0 \$0	\$236 \$236	\$0	В	CLARIION CLARIION
CX-4PDAE40F CX-4PDAE-40FD	CX3-40 DAE OS FACTORY INSTALLED CX3-40 DAE OS FIELD INST	\$5,900 \$5,900	38% 38%	\$3,658 \$3,658	\$885 \$885	\$649 \$649	\$0 \$0	\$236 \$236	\$0 \$0	B B	CLARIION
D OI D	1.1 b oo	ψ0,000	5570	ψ0,000	φοσο	Ψ040	ψΟ	Ψ2.00	ΨΟ		

			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
CX-4PDAE40FFD	CX3-40F DAE OS FIELD INSTALLE	\$5,900	38%	\$3,658	\$885	\$649	\$0	\$236	\$0	В	CLARIION
X-4PDAE-80 X-4PDAE-80FD	CX3-80 DAE OS FAC INSTALL CX3-80 DAE OS FLD INSTALL	\$5,900 \$5,900	38% 38%	\$3,658 \$3,658	\$885 \$885	\$649 \$649	\$0 \$0	\$236 \$236	\$0 \$0	B B	CLARIION CLARIION
X600-40DP	CX600 TO CX3-40 NAVI Dept Upg	\$26,100	26%	\$19,314	\$4,698	\$0	\$0	\$0	\$0	D2	CLARIION
X600-40EN	CX600 TO CX3-40 NAVI Ent Upg Lic	\$38,700	26%	\$28,638	\$6,966	\$0	\$0	\$0	\$0	D2	CLARIION
X600-40MVA	CX600 TO CX3-40 MV/A UPGRADE LICENSE	\$15,840	26%	\$11,722	\$2,851	\$0	\$0	\$0	\$0	D2	CLARIION
X600-40MVAL	CX600 TO CX3-40 MIRRORVIEW BOTH UPGRADE	\$27,600	26%	\$20,424	\$4,968	\$0	\$0	\$0	\$0	D2	CLARIION
X600-40MVS	CX600 TO CX3-40 MV/S UPGRADE LICENSE	\$21,000	26%	\$15,540	\$3,780	\$0	\$0	\$0	\$0	D2	CLARIION
X600-40WG X6-7-80DP	CX600 TO CX3-40 NAVI WORKGROUP UPGRADE CX6/700 TO CX3-80 NAVI Dept Upg	\$12,900 \$32,640	26% 26%	\$9,546 \$24,154	\$2,322 \$5,875	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 D2	CLARIION CLARIION
X6-7-80EN	CX6/700 TO CX3-80 NAVI Ent Upg Lic	\$48,360	26%	\$35.786	\$8,705	\$0	\$0 \$0	\$0	\$0 \$0	D2	CLARIION
X6-7-80MVA	CX6/700 TO CX3-80 MV/A UPGRADE LICENSE	\$19,800	26%	\$14,652	\$3,564	\$0	\$0	\$0	\$0	D2	CLARIION
(6-7-80MVAL	CX6/700 TO CX3-80 MIRRORVIEW BOTH UPGRAD	\$34,560	26%	\$25,574	\$6,221	\$0	\$0	\$0	\$0	D2	CLARIION
K6-7-80MVS	CX6/700 TO CX3-80 MV/S UPGRADE LICENSE	\$26,250	26%	\$19,425	\$4,725	\$0	\$0	\$0	\$0	D2	CLARIION
(6-7-80WG (7-40DP	CX6/700 TO CX3-80 NAVI WORKGROUP UPGRADE	\$16,140 \$23,520	26% 26%	\$11,944 \$17,405	\$2,905 \$4,234	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2	CLARIION CLARIION
(7-40DP (7-40EN	CX700 TO CX3-40 NAVI Dept Lic Upg CX700 TO CX3-40 NAVI Ent Lic Upg	\$23,520 \$34,800	26%	\$17,405 \$25,752	\$4,234 \$6,264	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 D2	CLARIION
(7-40MVA	CX700 TO CX3-40 NAVI EIII LIC OPG	\$15,840	26%	\$11,722	\$2,851	\$0	\$0 \$0	\$0	\$0 \$0	D2	CLARIION
7-40MVAL	CX700 TO CX3-40 MIRRORVIEW BUNDLE LICENS	\$27,600	26%	\$20,424	\$4,968	\$0	\$0	\$0	\$0	D2	CLARIION
(7-40MVS	CX700 TO CX3-40 MIRRORVIEW/S LICENSE UPG	\$21,000	26%	\$15,540	\$3,780	\$0	\$0	\$0	\$0	D2	CLARIION
7-40NQM	CX700 TO CX3-40 NQM LICENSE UPGRADE	\$13,800	26%	\$10,212	\$2,484	\$0	\$0	\$0	\$0	D2	CLARIION
7-80NQM	NQM UPGRADE CX700 TO CX3-80	\$19,800	26%	\$14,652	\$3,564	\$0	\$0	\$0	\$0	D2	CLARIION
-AT05-250	250GB PATA 5400RPM	\$950	38%	\$589	\$143	\$105	\$0	\$38	\$0	В	CLARIION
(-AT05-250U (-AT05-320	250GB PATA 5400RPM ATA 320GB 5400RPM	\$1,280 \$950	38% 38%	\$794 \$589	\$142 \$143	\$104 \$105	\$0 \$0	\$38 \$38	\$0 \$0	B B	CLARIION CLARIION
(-A105-320 (AT05-320-5	ATA 320GB 5400RPM ATA 320GB 5400RPM 5PK	\$950 \$4,750	38% 38%	\$589 \$2,945	\$143 \$713	\$105 \$523	\$0 \$0	\$38 \$190	\$0 \$0	B B	CLARIION
AT05-320U	ATA 320GB 5400RPM UPG	\$1,280	38%	\$794	\$142	\$104	\$0	\$38	\$0	В	CLARIION
C-AT07-010	1000GB 7200RPM SATA II	\$1,450	38%	\$899	\$218	\$160	\$0	\$58	\$0	В	CLARIION
-AT07-250	250GB 7200RPM SATA Drive	\$950	38%	\$589	\$143	\$105	\$0	\$38	\$0	В	CLARIION
-AT07-250U	250GB 7200RPM ATA DRIVE	\$1,280	38%	\$794	\$142	\$104	\$0	\$38	\$0	В	CLARIION
-AT07-500	500GB 7200RPM SATA DISK	\$1,330	38%	\$825	\$200	\$146	\$0	\$53	\$0	В	CLARIION
-AT07-500U	500GB 7200RPM SATA II UPG	\$1,795	38% 38%	\$1,113 \$1.175	\$199 \$284	\$146 \$208	\$0 \$0	\$53 \$76	\$0 \$0	В	CLARIION CLARIION
-AT07-750 -AT07-750U	750GB 7200RPM SATA II 750GB 7200RPM SATA II UPG	\$1,895 \$2.558	38%	\$1,175 \$1.586	\$284 \$284	\$208 \$208	\$0 \$0	\$76 \$76	\$0 \$0	B B	CLARIION
-FRAME-1UADJ	1U ADJUSTABLE RAIL KIT	\$2,556 \$160	38%	\$99	\$0	\$200	\$0	\$0	\$0 \$0	В	CLARIION
-FRAME-4UADJ	4U ADJUSTABLE RAIL KIT	\$160	38%	\$99	\$0	\$0	\$0	\$0	\$0	В	CLARIION
-FRAME-ADJ	CX DPEDAE ADJ RAIL KIT	\$160	38%	\$99	\$0	\$0	\$0	\$0	\$0	В	CLARIION
-FRAME-PADJ	ADJUSTABLE RAILS 2PDAE	\$150	38%	\$93	\$0	\$0	\$0	\$0	\$0	В	CLARIION
-M1GI-U	UPGRADE PAIR 1G ISCSI - TOTAL 4 FE PORTS	\$7,000	38%	\$4,340	\$1,050	\$770	\$0	\$280	\$0	В	CLARIION
(-M4GF-FE-U	UPGRADE PAIR 4G FC - TOTAL 8 FE PORTS	\$7,000	38%	\$4,340	\$1,050	\$770	\$0	\$280	\$0	В	CLARIION
(-M8GF-FE-U (-MXGFCOEOPU	UPGRADE PAIR 8 GB FC - TOTAL 8 FE PORTS FCOE 1 PAIR ADD-ON 2 PORT OPT IO MODULE	\$8,750 \$8,400	38% 38%	\$5,425 \$5,208	\$1,313 \$1,260	\$963 \$924	\$0 \$0	\$350 \$336	\$0 \$0	B B	CLARIION CLARIION
-MXGFCOETWU	FCOE 1 PAIR ADD-ON 2 PORT IO MODULE FCOE 1 PAIR ADD-ON 2 PORT IO ACTIVETWINAX	\$5,880	38%	\$3,646	\$882	\$647	\$0 \$0	\$235	\$0 \$0	В	CLARIION
(-MXGI-U	UPGRADE PAIR 10G ISCSI OPTICAL IO MODS	\$21,000	38%	\$13,020	\$3,150	\$2,310	\$0	\$840	\$0	В	CLARIION
C-OM3-100M	OM3 50/125 MICRON OPT CABLE LC- LC 100M	\$570	38%	\$353	\$0	\$0	\$0	\$0	\$0	В	CLARIION
C-OM3-10M	OM3 50/125 MICRON OPT CABLE LC- LC 10M	\$290	38%	\$180	\$0	\$0	\$0	\$0	\$0	В	CLARIION
-OM3-1M	OM3 50/125 MICRON OPT CABLE LC- LC 1M	\$230	38%	\$143	\$0	\$0	\$0	\$0	\$0	В	CLARIION
-OM3-30M	OM3 50/125 MICRON OPT CABLE LC- LC 30M	\$310	38%	\$192	\$0	\$0	\$0	\$0	\$0	В	CLARIION
-OM3-3M -OM3-50M	OM3 50/125 MICRON OPT CABLE LC- LC 3M OM3 50/125 MICRON OPT CABLE LC- LC 50M	\$250 \$390	38% 38%	\$155 \$242	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	B B	CLARIION CLARIION
-OM3-50W	OM3 50/125 MICRON OPT CABLE LC- LC 50M	\$260	38%	\$161	\$0 \$0	\$0	\$0 \$0	\$0	\$0 \$0	В	CLARIION
-SA07-500	500GB SATA II DISK FOR 4G DAE	\$1,530	38%	\$949	\$230	\$168	\$0	\$61	\$0	В	CLARIION
-SA07-500U	500GB 7200RPM SATA II UPG FOR 4G DAE	\$2,065	38%	\$1,280	\$229	\$168	\$0	\$61	\$0	В	CLARIION
-SA07-750	750GB 7200RPM SATA II	\$1,895	38%	\$1,175	\$284	\$208	\$0	\$76	\$0	В	CLARIION
-SA07-750U	750GB 7200RPM SATA II UPG FOR 4G DAE	\$2,558	38%	\$1,586	\$284	\$208	\$0	\$76	\$0	В	CLARIION
E	ARRAY EXPANSION NEW SYS	\$5,400	38%	\$3,348	\$810	\$594	\$0	\$216	\$0	В	CLARIION
EFLD 210EXP	DAE FIELD UPGRADE DL210 EXPANSION ARRAY	\$5,400 \$23,000	38% 38%	\$3,348 \$14,260	\$810 \$3,450	\$594 \$2,530	\$0 \$0	\$216 \$0	\$0 \$0	B B	CLARIION CLARIION
210EXP-FD	FIELD DL210 EXP ARRAY	\$23,000	38%	\$14,260	\$3,450	\$2,530	\$0	\$0	\$0 \$0	В	CLARIION
300-310 UPG	UGRD KIT DL300 TO DL310	\$60,000	38%	\$37,200	\$9,000	\$6,600	\$0	\$0	\$0	В	CLARIION
700-STBY	DL700 STANDBY SERVER	\$28,300	38%	\$17,546	\$4,245	\$3,113	\$0	\$0	\$0	В	CLARIION
'00-STBY-FD	FLD INST. DL700 STBY SVR	\$28,300	38%	\$17,546	\$4,245	\$3,113	\$0	\$0	\$0	В	CLARIION
750S-DAE	FULLY LOADED 4GB STILETTO DAE W/NORTHSTA	\$38,600	38%	\$23,932	\$5,790	\$4,246	\$0	\$0	\$0	В	CLARIION
750S-DAEFD	FIELD INSTALL DAE 4GB STILETTO W/750GB D	\$38,600	38%	\$23,932	\$5,790	\$4,246	\$0	\$0	\$0	В	CLARIION
ENGINE	DISK LIBRARY ENGINE CLAR RAIL KIT FOR DS-16B	\$34,900	38% 38%	\$21,638 \$211	\$5,235 \$0	\$3,839 \$0	\$0 \$0	\$0 \$0	\$0 \$0	B B	CLARIION CLARIION
-16B-CRK 16M-CRKL	CLAN NAIL NIT FUN DO-10D	\$340 \$660	38%	\$409	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	В	CLARIION
TOWNOUNCE	16PORT RAII KIT I O-P REZEI		JU /U			\$0	\$0 \$0	\$0	\$0 \$0	В	CLARIION
24M2RK39	16PORT RAILKIT LO-P BEZEL DS24M MOUNT-CLAR 39U RACK		38%	\$217	,711						CLARIION
	16PORT RAILKIT LO-P BEZEL DS24M MOUNT-CLAR 39U RACK DS24M MOUNT-CLAR 40U RACK	\$350 \$350 \$275	38% 38%	\$217 \$171	\$0 \$0	\$0 \$0	\$0	\$0	\$0	В	CLARIION
24M2RK40 2-RK1U-T	DS24M MOUNT-CLAR 39U RACK DS24M MOUNT-CLAR 40U RACK TELCO RKT FOR 1U CL	\$350 \$275 \$360	38% 38%	\$171 \$223	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	B B	CLARIION CLARIION
24M2RK40 2-RK1U-T 32B2RK39	DS24M MOUNT-CLAR 39U RACK DS24M MOUNT-CLAR 40U RACK TELCO RKT FOR 1U CL DS-32B2-0D RAIL KIT FOR THE 39U HIGH CAB	\$350 \$275 \$360 \$650	38% 38% 38%	\$171 \$223 \$403	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	B B B	CLARIION CLARIION CLARIION
24M2RK40 2-RK1U-T 32B2RK39 32B2RK40	DS24M MOUNT-CLAR 39U RACK DS24M MOUNT-CLAR 40U RACK TELCO RKT FOR 1U CL DS-3282-0D RAIL KIT FOR THE 39U HIGH CAB DS-32B2-0D 40U RAIL KIT	\$350 \$275 \$360 \$650 \$230	38% 38% 38% 38%	\$171 \$223 \$403 \$143	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	В В В В	CLARIION CLARIION CLARIION CLARIION
524M2RK39 524M2RK40 52-RK1U-T 532B2RK39 532B2RK40 532B2RK40-FD 5B2RK40EXT	DS24M MOUNT-CLAR 39U RACK DS24M MOUNT-CLAR 40U RACK TELCO RKT FOR 1U CL DS-32B2-0D RAIL KIT FOR THE 39U HIGH CAB	\$350 \$275 \$360 \$650	38% 38% 38%	\$171 \$223 \$403	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	B B B	CLARIION CLARIION CLARIION

			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
DSB2RK40-FD ESNT1-4UP	DS8B/16B RK-VARIABLE ESN Mgr & Access Logix Tier 1 to Tier 4	\$275 \$1.090		\$171 \$807	\$0 \$196	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	B D2	CLARIION CLARIION
FC1-HSSDC-2M	2M HSSDC to HSSDC2 bus cbl Qty 1	\$1,090		\$93	\$196	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	B	CLARIION
FC1-HSSDC-5M	5M HSSDC to HSSDC2 bus cbl Qty 1	\$275		\$171	\$0	\$0	\$0	\$0	\$0	В	CLARIION
FC1-HSSDC-8M	8M HSSDC to HSSDC2 bus cbl Qty 1	\$500		\$310	\$0	\$0	\$0	\$0	\$0	В	CLARIION
FC2-HSSDC-2M	2M HSSDC2 to HSSDC2 bus cbl Qty 1	\$250		\$155	\$0	\$0	\$0	\$0	\$0	В	CLARIION
FC2-HSSDC-8M FC-31-146	8M HSSDC2 to HSSDC2 bus cbl Qty 1 146GB 10K 520BPS 1GB 12V	\$600 \$2,050		\$372 \$1,271	\$0 \$308	\$0 \$226	\$0 \$0	\$0 \$0	\$0 \$0	B B	CLARIION CLARIION
FC-31-146UPG	146GB 10K 320BF3 1GB 12V 146GB 10K 1Gb 520BP UPG	\$1,835		\$1,138	\$204	\$149	\$0 \$0	\$54	\$0 \$0	В	CLARIION
FC-315-36U	36GB 15K, 520BPS Upgrade	\$960		\$595	\$107	\$78	\$0	\$28	\$0	В	CLARIION
FC-315-73UPG	73GB 15K 12V 520BPS 1GB UPGRADE	\$1,790	38%	\$1,110	\$199	\$146	\$0	\$53	\$0	В	CLARIION
FC-31-73	FC 73GB DRIVE 10K	\$1,280		\$794	\$192	\$141	\$0	\$0	\$0	В	CLARIION
FC-31-73UP	FC73GB DRIVE UPG	\$1,095		\$679	\$122	\$89	\$0	\$32	\$0	В	CLARIION
FC-HS2-10M FC-HS2-1M	10M HSSDC to HSSDC bus cbl Qty 1 1M HSSDC to HSSDC bus cbl Qty 1	\$230 \$80	38% 38%	\$143 \$50	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	B B	CLARIION CLARIION
FC-HS2-5M	5M HSSDC to HSSDC bus cbl Qty 1	\$160 \$160		\$99	\$0	\$0 \$0	\$0	\$0 \$0	\$0	В	CLARIION
FC-OPT100M	100M OPTICAL CABLE	\$570	38%	\$353	\$0	\$0	\$0	\$0	\$0	В	CLARIION
FC-OPT10M	10M OPTICAL CABLE	\$120		\$74	\$0	\$0	\$0	\$0	\$0	В	CLARIION
FC-OPT250M	250M OPTICAL CABLE	\$1,300		\$806	\$0	\$0	\$0	\$0	\$0	В	CLARIION
FC-OPT500M FC-OPT50M	500M OPTICAL CABLE 50M OPTICAL CABLE	\$2,500 \$290		\$1,550 \$180	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	B B	CLARIION CLARIION
FC-OPT5M	5M OPTICAL CABLE	\$290 \$110		\$100 \$68	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	В	CLARIION
FLMS4-240UPG	FAST SUITE UPGRADE FOR THE CX4-240	\$15,000		\$11,100	\$2,700	\$0	\$0	\$0	\$0	D2	CLARIION
FLMS4-480UPG	FAST SUITE UPGRADE FOR THE CX4-480	\$39,000		\$28,860	\$7,020	\$0	\$0	\$0	\$0	D2	CLARIION
FLMS4-960UPG	FAST SUITE UPGRADE FOR THE CX4-960	\$63,000		\$46,620	\$11,340	\$0	\$0	\$0	\$0	D2	CLARIION
FM-LL100MD	100M MM FIBRE CABLE LC-LC	\$570		\$353	\$0	\$0	\$0	\$0	\$0	В	CLARIION
FM-LL10MD FM-LL1MD	10M MM FIBRE CABLE LC-LC 1M MM FIBRE CABLE LC-LC	\$290 \$230		\$180 \$143	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	B B	CLARIION CLARIION
FM-LL30MD	30M MM FIBRE CABLE LC-LC	\$310		\$192	\$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0	В	CLARIION
FM-LL3MD	3M MM FIBRE CABLE LC-LC	\$250		\$155	\$0	\$0	\$0	\$0	\$0	В	CLARIION
FM-LL50MD	50M MM FIBRE CABLE LC-LC	\$390	38%	\$242	\$0	\$0	\$0	\$0	\$0	В	CLARIION
FM-LL5MD	5M MM FIBRE CABLE LC-LC	\$260		\$161	\$0	\$0	\$0	\$0	\$0	В	CLARIION
FM-LS100MD	100M MM FIBRE CABLE LC-SC	\$570		\$353	\$0	\$0	\$0 \$0	\$0	\$0	В	CLARIION
FM-LS10MD FM-LS1MD	10M MM FIBRE CABLE LC-SC 1M MM FIBRE CABLE LC-SC	\$290 \$230		\$180 \$143	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	B B	CLARIION CLARIION
FM-LS30MD	30M MM FIBRE CABLE LC-SC	\$310		\$192	\$0	\$0	\$0 \$0	\$0	\$0	В	CLARIION
FM-LS3MD	3M MM FIBRE CABLE LC-SC	\$250		\$155	\$0	\$0	\$0	\$0	\$0	В	CLARIION
FM-LS50MD	50M MM FIBRE CABLE LC-SC	\$390		\$242	\$0	\$0	\$0	\$0	\$0	В	CLARIION
FM-LS5MD	5M MM FIBRE CABLE LC-SC	\$260		\$161	\$0	\$0	\$0	\$0	\$0	В	CLARIION
FRAME-ADJ FRAME-T	ADJ RACK RAIL KIT-DAE/DPE TELCO RAILS FOR DAE/DPE	\$160 \$540		\$99 \$335	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	B B	CLARIION CLARIION
FRAME-T-CS	TELCO RAIL KIT FOR NS CS	\$565		\$350 \$350	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	В	CLARIION
FRAME-T-DAE2	TELCO RAIL KIT - DAE2	\$340		\$211	\$0	\$0	\$0	\$0	\$0	В	CLARIION
FRAME-T-PDAE	TELCO RAIL KIT	\$340	38%	\$211	\$0	\$0	\$0	\$0	\$0	В	CLARIION
FRAME-T-SPE	TELCO RAIL KIT - SPE	\$340		\$211	\$0	\$0	\$0	\$0	\$0	В	CLARIION
M4GB-CX600	4GB CACHE UPG CX600-F INS	\$6,200		\$3,844	\$930	\$682		\$248	\$0	В	CLARIION
NAV100 NAV31-DP-EN	NAVI MANAGER AX100 SERIES NAVI MGR DP TO EN Lic Upg CX3-10	\$1,100 \$3,000		\$990 \$2,220	\$198 \$540	\$176 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J D2	CLARIION CLARIION
NAVAGT-AIX	NAVISPHERE AGENT AIX	\$1,200		\$888	\$216	\$0	\$0	\$0	\$0 \$0	D2	CLARIION
NAVAGT-HP	NAVISPHERE AGENT HPUX	\$1,200		\$888	\$216	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAGT-IRX	NAVISPHERE AGENT IRIX	\$1,200		\$888	\$216	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAGT-LNX	NAVISPHERE AGENT LINUX	\$550 \$550		\$407	\$99	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAGT-NW NAVAGT-SUN	NAVISPHERE AGENT NETWARE NAVISPHERE AGENT SUN	\$550 \$1,200		\$407 \$888	\$99 \$216	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 D2	CLARIION CLARIION
NAVAGT-SUN NAVAGT-VMW	NAVI AGENT VMWARE	\$1,200 \$550		\$407	\$99	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 D2	CLARIION
NAVAGT-WIN	NAVISPHERE AGENT NT/W2K	\$550		\$407	\$99	\$0	\$0	\$0	\$0	D2	CLARIION
NAVATF-AIX	NAVISPHERE ATF FOR AIX	\$1,940	26%	\$1,436	\$349	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAYZ2-3UP	ANALYZER CX2 TO CX3 UPG	\$1,600		\$1,184	\$288	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAYZ2-5UP	ANALYZER CX2 TO CX5 UPG	\$14,650		\$10,841	\$2,637	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAYZ2-7UP NAVAYZ3-5UP	ANALYZER CX2 TO CX7 UPG ANALYZER CX3 TO CX5 UPG	\$30,900 \$13,000		\$22,866 \$9,620	\$5,562 \$2,340	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 D2	CLARIION CLARIION
NAVAYZ3-5UP	ANALYZER CX3 TO CX3 UPG ANALYZER CX3 TO CX7 UPG	\$29,300		\$21,682	\$2,340 \$5,274	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 D2	CLARIION
NAVAYZ4-5UP	ANALYZER CX4 TO CX5 UPG	\$8,100	26%	\$5,994	\$1,458	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAYZ5-7UP	ANALYZER CX5 TO CX7 UPG	\$16,300		\$12,062	\$2,934	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAYZ6-7UP	ANALYZER CX6 TO CX7 UPG	\$16,300		\$12,062	\$2,934	\$0	\$0	\$0	\$0	D2	CLARIION
NB-2G10-146	NEBS system 146GB 10K 2Gb FC	\$1,020		\$632	\$153	\$112	\$0	\$41	\$0	В	CLARIION
NB-2G10-300U NB-2G10-73	NEBS 300GB 10K 2Gb FC UPG NEBS system 73GB 10K 2Gb FC	\$1,980 \$755		\$1,228 \$468	\$220 \$113	\$161 \$83	\$0 \$0	\$59 \$30	\$0 \$0	B B	CLARIION CLARIION
NB-4G10-300	300GB 10K 4GB FC NEBS	\$1,345		\$834	\$202	\$148	\$0 \$0	\$50 \$54	\$0 \$0	В	CLARIION
NB-4G10-300U	300GB 10K 4GB FC NEBS UPGRADE DISK DRIVE	\$1,980		\$1,228	\$220	\$161	\$0	\$59	\$0	В	CLARIION
NB-4G15-146U	NEBS 146GB 15K 4GB FC UPG	\$1,800	38%	\$1,116	\$200	\$147	\$0	\$53	\$0	В	CLARIION
NB-4G15-300U	NEBS 300GB 15K 4GB FC UPG	\$2,154		\$1,335	\$239	\$175	\$0	\$64	\$0	В	CLARIION
NB-4G15-450U	450GB 15K 4GB FC NEBS UPGRADE DISK DRIVE	\$2,852	38%	\$1,768	\$317	\$232	\$0	\$85	\$0	В	CLARIION
NB-4G15-73	NEBS 73GB 15K 4GB FC	\$1,030	38%	\$639	\$155	\$113	\$0	\$41	\$0	В	CLARIION

			EPL Pr	ricing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %		MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS	FAMILY
NB-SS15-146 OM-CLR-DB-UNX	146GB 15K SAS 3GB NEBS DISK DRIVE OM CLARIION UNIX DEPT	\$485 \$6,050	10% 26%	\$437 \$4,477	\$0 \$1,089	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J D2	CLARIION CLARIION
OM-CLR-EN-UNX	OM CLARIION UNIX BEFT	\$12,450	26%	\$9.213	\$2,241	\$0 \$0	\$0	\$0	\$0	D2	CLARIION
OM-CLR-WG-UNX	OM CLARIION UNIX WRKGP	\$2,500	26%	\$1,850	\$450	\$0	\$0	\$0	\$0	D2	CLARIION
PPEN-UX-DP	PPATH ENT UNIX DEP	\$7,520	26%	\$5,565	\$1,354	\$0		\$0	\$0	D2	CLARIION
PPEN-UX-EN	PPATH ENT UNIX ENT	\$15,500	26%	\$11,470	\$2,790	\$0		\$0	\$0	D2	CLARIION
PPEN-UX-GB	PPATH ENT UNIX GLB	\$42,630 \$3,100	26%	\$31,546 \$2,294	\$7,673 \$558	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2	CLARIION CLARIION
PPEN-UX-WG PW40U-60-RS	PPATH ENT UNIX WGR RACK-40U-60 PWR CORD	\$3,100 \$2,200	26% 38%	\$2,294 \$1.364	\$558 0.	\$0 \$0	Ψ	\$0 \$0	\$0 \$0	D2 B	CLARIION
PW40U-60-US	RACK-40U-60 PWR CORD US	\$1,150	38%	\$713	\$0	\$0		\$0	\$0	В	CLARIION
PW40U-C-RS	40U-C PWR CORD - RS	\$1,150	38%	\$713	\$0	\$0		\$0	\$0	В	CLARIION
PW40U-C-US	40U-C PWR CORD - US	\$1,150	38%	\$713	\$0	\$0		\$0	\$0	В	CLARIION
PW40UD-RS	40U DEEP RACK PWR CORD R&S PLUG - QTY 2	\$4,529	38%	\$2,808	\$0	\$0	\$0	\$0	\$0	В	CLARIION
PWCAB-USL	DUAL PWR RACK US TWIST	\$670	38%	\$415	\$0	\$0	\$0	\$0	\$0	В	CLARIION
RACK-40U-C RCK40U-SECURE	40U COMMON RACK ANTI-TIP BRACKET, 40U CAB	\$4,200 \$160	38% 38%	\$2,604 \$99	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	B B	CLARIION CLARIION
RP-CDP-CX1	CX3-10 CDP	\$20,000	26%	\$14,800	\$3,600	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CDP-CX1-2U	CDP CX3-10 CX3-20 UPGRD	\$20,250	26%	\$14,985	\$3,645	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CDP-CX1-4U	CDP CX3-10 CX3-40 UPGRD	\$54,750	26%	\$40,515	\$9,855	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CDP-CX1-8U	CDP CX3-10 CX3-80 UPGRD	\$95,000	26%	\$70,300	\$17,100	\$0		\$0	\$0	D2	CLARIION
RP-CDP-CX2	CX3-20 CDP	\$35,000	26%	\$25,900	\$6,300	\$0		\$0	\$0	D2	CLARIION
RP-CDP-CX2-4U	CDP CX3-20 CX3-40 UPGRD	\$39,750	26%	\$29,415	\$7,155	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CDP-CX2-8U RP-CDP-CX4	CDP CX3-20 CX3-80 UPGRD CX3-40 CDP	\$80,000 \$65,000	26% 26%	\$59,200 \$48,100	\$14,400 \$11.700	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 D2	CLARIION CLARIION
RP-CDP-CX4-8U	CDP CX3-40 CX3-80 UPGRD	\$50,000	26%	\$37,000	\$9,000	\$0 \$0		\$0	\$0 \$0	D2 D2	CLARIION
RP-CDP-CX8	CX3-80 CDP	\$100,000	26%	\$74,000	\$18,000	\$0		\$0	\$0 \$0	D2	CLARIION
RP-CLR-CX1	CX3-10 CLR	\$20,000	26%	\$14,800	\$3,600	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CLR-CX1-2U	CLR CX1 CX2 UPGD	\$15,500	26%	\$11,470	\$2,790	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CLR-CX1-4U	CLR CX1 CX4 UPGD	\$57,500	26%	\$42,550	\$10,350	\$0		\$0	\$0	D2	CLARIION
RP-CLR-CX1-8U	CLR CX1 CX8 UPGD	\$100,000	26%	\$74,000	\$18,000	\$0		\$0	\$0	D2	CLARIION
RP-CLR-CX2	CX3-20 CLR	\$35,500	26%	\$26,270	\$6,390	\$0		\$0	\$0	D2	CLARIION
RP-CLR-CX2-4U RP-CLR-CX2-8U	CLR CX2 CX4 UPGD CLR CX2 CX8 UPGD	\$42,000 \$84,500	26% 26%	\$31,080 \$62,530	\$7,560 \$15,210	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 D2	CLARIION CLARIION
RP-CLR-CX4	CX3-40 CLR	\$77.500	26%	\$57.350	\$13,950	\$0		\$0	\$0 \$0	D2	CLARIION
RP-CLR-CX4-8U	CLR CX4 CX8 UPGD	\$42,500	26%	\$31,450	\$7,650	\$0		\$0	\$0	D2	CLARIION
RP-CLR-CX8	CX3-80 CLR	\$120,000	26%	\$88,800	\$21,600	\$0		\$0	\$0	D2	CLARIION
RP-CP-UG-CLR2	CDP CX2 CLR CX2 UPGD	\$500	26%	\$370	\$90	\$0		\$0	\$0	D2	CLARIION
RP-CP-UG-CLR4	CDP CX4 CLR CX4 UPGD	\$12,500	26%	\$9,250	\$2,250	\$0		\$0	\$0	D2	CLARIION
RP-CP-UG-CLR8	CDP CX8 CLR CX8 UPGD	\$20,000	26%	\$14,800	\$3,600	\$0		\$0	\$0	D2	CLARIION
RPCP-UG-CPCX1 RPCP-UG-CPCX2	CDP BASE 4TB UG CX1 CDP CDP BASE 4TB UG CX2 CDP	\$134,100 \$119,100	26% 26%	\$99,234 \$88,134	\$24,138 \$21,438	\$0 \$0		\$0 \$0	\$0 \$0	D2 D2	CLARIION CLARIION
RPCP-UG-CPCX4	CDP BASE 4TB UG CX2 CDP	\$89,100	26%	\$65,934	\$16.038	\$0	\$0	\$0	\$0	D2	CLARIION
RPCP-UG-CPCX8	CDP BASE 4TB UG CX8 CDP	\$54.100	26%	\$40.034	\$9.738	\$0	\$0	\$0	\$0	D2	CLARIION
RPLR-UG-LRCX1	CLR CX1 RP CLR 8TB UPGD	\$168,000	26%	\$124,320	\$30,240	\$0	\$0	\$0	\$0	D2	CLARIION
RPLR-UG-LRCX2	CLR CX2 RP CLR 8TB UPGD	\$152,500	26%	\$112,850	\$27,450	\$0	\$0	\$0	\$0	D2	CLARIION
RPLR-UG-LRCX4	CLR CX4 RP CLR 8TB UPGD	\$110,500	26%	\$81,770	\$19,890	\$0		\$0	\$0	D2	CLARIION
RPLR-UG-LRCX8 RP-RR-CX1	CLR CX8 RP CLR 8TB UPGD	\$68,000 \$10,000	26% 26%	\$50,320 \$7.400	\$12,240	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2	CLARIION CLARIION
RP-RR-CX1-2U	CX3-10 CRR CRR CX3-10 CX3-20 UPGRD	\$10,000	26%	\$7,400 \$7,918	\$1,800 \$1,926	\$0 \$0		\$0 \$0	\$0 \$0	D2 D2	CLARIION
RP-RR-CX1-4U	CRR CX3-10 CX3-20 0PGRD	\$41,750	26%	\$30,895	\$7,515	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-CX1-8U	CRR CX3-10 CX3-80 UPGRD	\$70,500	26%	\$52,170	\$12,690	\$0		\$0	\$0	D2	CLARIION
RP-RR-CX2	CX3-20 CRR	\$18,000	26%	\$13,320	\$3,240	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-CX2-4U	CRR CX3-20 CX3-40 UPGRD	\$33,750	26%	\$24,975	\$6,075	\$0		\$0	\$0	D2	CLARIION
RP-RR-CX2-8U	CRR CX3-20 CX3-80 UPGRD	\$62,500	26%	\$46,250	\$11,250	\$0		\$0	\$0	D2	CLARIION
RP-RR-CX4	CX3-40 CRR	\$45,000 \$35,500	26% 26%	\$33,300	\$8,100	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2	CLARIION CLARIION
RP-RR-CX4-8U RP-RR-CX8	CRR CX3-40 CX3-80 UPGRD CX3-80 CRR	\$35,500 \$70,000	26% 26%	\$26,270 \$51,800	\$6,390 \$12,600	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 D2	CLARIION
RP-RR-CXBW	CX BW REDUCTION OPTION	\$30,000	26%	\$22.200	\$5.400	\$0 \$0		\$0 \$0	\$0 \$0	D2 D2	CLARIION
RP-RR-UG-CLR1	CRR CX1 CLR CX1 UPGD	\$10,000	26%	\$7,400	\$1,800	\$0		\$0	\$0	D2	CLARIION
RP-RR-UG-CLR2	CRR CX2 CLR CX2 UPGD	\$17,500	26%	\$12,950	\$3,150	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-UG-CLR4	CRR CX4 CLR CX4 UPGD	\$32,500	26%	\$24,050	\$5,850	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-UG-CLR8	CRR CX8 CLR CX8 UPGD	\$50,000	26%	\$37,000	\$9,000	\$0	\$0	\$0	\$0	D2	CLARIION
RPRR-UG-RRCX1	CRR BASE 8TB UG CX1 CRRR	\$114,150 \$106,150	26%	\$84,471 \$79,551	\$20,547 \$10,107	\$0 \$0		\$0 \$0	\$0 \$0	D2 D2	CLARIION CLARIION
RPRR-UG-RRCX2 RPRR-UG-RRCX4	CRR BASE 8TB UG CX2 CRR CRR BASE 8TB UG CX4 CRR	\$106,150 \$79,150	26% 26%	\$78,551 \$58.571	\$19,107 \$14.247	\$0 \$0		\$0 \$0	\$0 \$0	D2 D2	CLARIION
RPRR-UG-RRCX8	CRR BASE 8TB UG CX4 CRR	\$79,150 \$54,150	26%	\$40,071	\$9,747	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 D2	CLARIION
SCE100	SAN COPY/E AX100	\$2,000	10%	\$1,800	\$360	\$320		\$0	\$0	J	CLARIION
SFP-HSSDC-10M	10M SFP to HSSDC encl-0 bus cbl Qty 1	\$550	38%	\$341	\$0	\$0		\$0	\$0	В	CLARIION
SFP-HSSDC-2.5M	2.5M SFP to HSSDC encl-0 bus cbl Qty 1	\$130	38%	\$81	\$0	\$0		\$0	\$0	В	CLARIION
SFP-HSSDC2-2M	2M SFP to HSSDC2 encl-0 bus cbl Qty 1	\$150	38%	\$93	\$0	\$0		\$0	\$0	В	CLARIION
SFP-HSSDC2-5M	5M SFP to HSSDC2 encl-0 bus cbl Qty 1	\$275	38%	\$171	\$0	\$0	\$0	\$0	\$0	В	CLARIION
SFP-HSSDC-6M SFP-TWNACT-1M	6M SFP to HSSDC encl-0 bus cbl Qty 1 SFP+ TO SFP+ 1M ACTIVE 10G CABLE - PAIR	\$275 \$750	38% 38%	\$171 \$465	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	B B	CLARIION CLARIION
SFP-TWNACT-1M	SFP+ TO SFP+ 1M ACTIVE 10G CABLE - PAIR SFP+ TO SFP+ 3M ACTIVE 10G CABLE	\$900	38%	\$558	\$0 \$0	\$0 \$0		\$0	\$0 \$0	В	CLARIION
S 1 1111/10 1-0191	S S GIT - GWINGHVE 100 CABLE	ψ900	5570	ψυυο	Φυ	φυ	φυ	Φυ	ΦΟ	D	52 mmon

			EPL Pr	cing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %		MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS	FAMILY
SFP-TWNACT-5M	SFP+ TO SFP+ 5M ACTIVE 10G CABLE SNAPVIEW INT MOD FOR SQL	\$1,100	38%	\$682 \$592	\$0 \$144	\$0		\$0 ©0	\$0	В	CLARIION
	1U SOLID FILLER FOR USE BEHIND 1U FILLER	\$800 \$40	26% 38%	\$592 \$25	\$144 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 B	CLARIION CLARIION
	2U SOLID FILLER FOR USE BEHIND 2U FILLER	\$45	38%	\$28	\$0	\$0	\$0	\$0	\$0	В	CLARIION
	3U SOLID FILLER FOR USE BEHIND 3U FILLER	\$50	38%	\$31	\$0	\$0		\$0	\$0	В	CLARIION
	CX4 TELCO ADJUSTABLE RAIL KIT FOR 2U SPE	\$750	38%	\$465	\$0	\$0		\$0	\$0	В	CLARIION
	ADJ RACK RAIL KIT FOR SPS TELCO RAILS FOR SPS	\$420 \$600	38% 38%	\$260 \$372	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	В	CLARIION CLARIION
0. 0.	TELCO RAIL KIT - 2GB SPS	\$420	38%	\$260	\$0 \$0	\$0 \$0	Ψ	\$0 \$0	\$0 \$0	B B	CLARIION
SP-TELCO-1U	1U STORAGE PROCESSOR TELCO RAIL KIT	\$500	38%	\$310	\$0	\$0		\$0	\$0 \$0	В	CLARIION
	2U STORAGE PROCESSOR TELCO RAIL KIT	\$750	38%	\$465	\$0	\$0		\$0	\$0	В	CLARIION
	4U STORAGE PROCESSOR TELCO RAIL KIT	\$1,500	38%	\$930	\$0	\$0		\$0	\$0	В	CLARIION
	CX400 SV V2.1 MEDIA	\$1	26%	\$1	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
	CX400 SV V1.8 MEDIA BUNDLE FOR SV + RM FOR CX4-120	\$1 \$4,175	26% 26%	\$1 \$3,090	\$0 \$752	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 D2	CLARIION CLARIION
	BUNDLE FOR SV + RM FOR CX4-120	\$9,035	26%	\$6,686	\$1,626	\$0		\$0 \$0	\$0 \$0	D2	CLARIION
	4 - 146 GB 15K SAS W VAULT SOFTWARE	\$1,940	10%	\$1,746	\$0	\$0	\$0	\$0	\$0	J	CLARIION
V-AX4514615KN	AX4-5 VAULT 4 NEBS 146 GB 15K SAS	\$1,940	10%	\$1,746	\$0	\$0	\$0	\$0	\$0	J	CLARIION
	4 - 400 GB 10K SAS W VAULT SOFTWARE	\$3,640	10%	\$3,276	\$0	\$0		\$0	\$0	J	CLARIION
	4 - 750GB 7.2K SATA W VAULT SOFTWARE	\$2,320	10%	\$2,088	\$0	\$0		\$0	\$0	J	CLARIION
	VAULT PACK CX3-20 146GB 10K 2GB DRIVES Q VAULT PACK CX3-20 146GB 10K 2GB NEBS DRI	\$5,100 \$5,100	38% 38%	\$3,162 \$3,162	\$765 \$765	\$561 \$561	\$0 \$0	\$204 \$204	\$0 \$0	B B	CLARIION CLARIION
	VAULT PACK CX3-20 146GB 10K 2GB NEBS DRI VAULT PACK CX3-20 146GB 15K 4GB DRIVES Q	\$5,100 \$6.665	38%	\$4.132	\$1,000	\$733	\$0 \$0	\$204 \$267	\$0 \$0	В	CLARIION
	VAULT PACK CX3-20 146GB 15K 4GB NEBS DRI	\$6,665	38%	\$4,132	\$1,000	\$733		\$267	\$0	В	CLARIION
V-CX2030010K	VAULT PACK CX3-20 300GB 10K 4GB DRIVES Q	\$6,715	38%	\$4,163	\$1,007	\$739	\$0	\$269	\$0	В	CLARIION
	VAULT PACK CX3-20 300GB 10K 4GB NEBS DRI	\$6,715	38%	\$4,163	\$1,007	\$739	\$0	\$269	\$0	В	CLARIION
	VAULT PACK CX3-20 300GB 15K 4GB DRIVES Q	\$8,400	38%	\$5,208	\$1,260	\$924	\$0	\$336	\$0	В	CLARIION
	VAULT PACK CX3-20 300GB 15K 4GB NEBS DRI VAULT PACK CX3-20 400GB 10K 4GB DRIVES Q	\$8,400 \$9,240	38% 38%	\$5,208 \$5,729	\$1,260 \$1.386	\$924 \$1.016	\$0 \$0	\$336 \$370	\$0 \$0	B B	CLARIION CLARIION
	VAULT PACK CX3-20 400GB 10K 4GB DRIVES Q	\$9,240	38%	\$5,729	\$1,386	\$1,016		\$370	\$0 \$0	В	CLARIION
	VAULT PACK CX3-20 450GB 15K 4GB DRIVES Q	\$11,125	38%	\$6,898	\$1,669	\$1,224		\$445	\$0	В	CLARIION
V-CX2045015KN	VAULT PACK CX3-20 450GB 15K 4GB NEBS DRI	\$11,125	38%	\$6,898	\$1,669	\$1,224	\$0	\$445	\$0	В	CLARIION
	VAULT PACK CX3-20 73GB 10K 2GB DRIVES QT	\$3,775	38%	\$2,341	\$566	\$415	\$0	\$151	\$0	В	CLARIION
	VAULT PACK CX3-20 73GB 10K 2GB NEBS DRIV	\$3,775	38%	\$2,341	\$566	\$415		\$151	\$0	В	CLARIION
	VAULT PACK CX3-20 73GB 15K 4GB DRIVES QT VAULT PACK CX3-20 73GB 15K 4GB NEBS DRIV	\$5,150 \$5,150	38% 38%	\$3,193 \$3,193	\$773 \$773	\$567 \$567	\$0 \$0	\$206 \$206	\$0 \$0	B B	CLARIION CLARIION
	VAULT PACK CX3-20 73GB 13K 4GB NEBS DRIV VAULT PACK CX3-40 146GB 10K 2GB DRIVES Q	\$5,100 \$5.100	38%	\$3,162	\$765	\$561	\$0	\$204	\$0 \$0	В	CLARIION
	VAULT PACK CX3-40 146GB 10K 2GB NEBS DRI	\$5,100	38%	\$3,162	\$765	\$561	\$0	\$204	\$0	В	CLARIION
	VAULT PACK CX3-40 146GB 15K 4GB DRIVES Q	\$6,665	38%	\$4,132	\$1,000	\$733	\$0	\$267	\$0	В	CLARIION
	VAULT PACK CX3-40 146GB 15K 4GB NEBS DRI	\$6,665	38%	\$4,132	\$1,000	\$733		\$267	\$0	В	CLARIION
	VAULT PACK CX3-40 300GB 10K 4GB DRIVES Q	\$6,715	38%	\$4,163	\$1,007	\$739		\$269	\$0	В	CLARIION
	VAULT PACK CX3-40 300GB 10K 4GB NEBS DRI VAULT PACK CX3-40 300GB 15K 4GB DRIVES Q	\$6,715 \$8,400	38% 38%	\$4,163 \$5,208	\$1,007 \$1,260	\$739 \$924	\$0 \$0	\$269 \$336	\$0 \$0	B B	CLARIION CLARIION
	VAULT PACK CX3-40 300GB 15K 4GB NEBS DRI	\$8,400	38%	\$5,208	\$1,260 \$1,260	\$924	\$0	\$336	\$0 \$0	В	CLARIION
	VAULT PACK CX3-40 400GB 10K 4GB DRIVES Q	\$9,240	38%	\$5,729	\$1,386	\$1,016		\$370	\$0	В	CLARIION
	VAULT PACK CX3-40 400GB 10K 4GB NEBS DRI	\$9,240	38%	\$5,729	\$1,386	\$1,016		\$370	\$0	В	CLARIION
	VAULT PACK CX3-40 450GB 15K 4GB DRIVES Q	\$11,125	38%	\$6,898	\$1,669	\$1,224	\$0	\$445	\$0	В	CLARIION
	VAULT PACK CX3-40 450GB 15K 4GB NEBS DRI VAULT PACK CX3-40 73GB 10K 2GB DRIVES QT	\$11,125 \$3,775	38% 38%	\$6,898 \$2,341	\$1,669 \$566	\$1,224 \$415	\$0 \$0	\$445 \$151	\$0 \$0	B B	CLARIION CLARIION
	VAULT PACK CX3-40 73GB 10K 2GB DRIVES Q1 VAULT PACK CX3-40 73GB 10K 2GB NEBS DRIV	\$3,775	38%	\$2,341 \$2,341	\$566	\$415 \$415	\$0 \$0	\$151 \$151	\$0 \$0	В	CLARIION
	VAULT PACK CX3-40 73GB 15K 4GB DRIVES QT	\$5,150	38%	\$3,193	\$773	\$567	\$0	\$206	\$0	В	CLARIION
V-CX407315KN	VAULT PACK CX3-40 73GB 15K 4GB NEBS DRIV	\$5,150	38%	\$3,193	\$773	\$567	\$0	\$206	\$0	В	CLARIION
	CX4 VAULT PACK 300GB 10K 4G DRIVES QTY 5	\$6,725	38%	\$4,170	\$1,009	\$740		\$269	\$0	В	CLARIION
	VAULT W/300GB 10K 4GB DRIVES NEBS	\$6,725	38%	\$4,170	\$1,009	\$740		\$269	\$0	В	CLARIION
V-CX4-40010K V-CX4-40010KN	CX4 VAULT PACK 400GB 10K 4G DRIVES QTY 5 VAULT PACK 400GB 10K 4G NEBS DRIVES QTY5	\$9,240 \$9,240	38% 38%	\$5,729 \$5,729	\$1,386 \$1,386	\$1,016 \$1,016	\$0 \$0	\$370 \$370	\$0 \$0	B B	CLARIION CLARIION
	VAULT PACK 400GB 10K 4G NEBS DRIVES Q115 VAULT PACK CX3-80 146GB 10K 2GB DRIVES	\$9,240 \$5,100	38%	\$5,729 \$3,162	\$1,386 \$765	\$1,016 \$561	\$0 \$0	\$370 \$204	\$0 \$0	В	CLARIION
	VAULT PACK CX3-80 146GB 10K 2GB DRIVES	\$5,100	38%	\$3,162	\$765	\$561	\$0	\$204	\$0 \$0	В	CLARIION
	VAULT PACK CX3-80 146GB 15K 4GB DRIVES Q	\$6,665	38%	\$4,132	\$1,000	\$733		\$267	\$0	В	CLARIION
	VAULT PACK CX3-80 146GB 15K 4GB NEBS DRI	\$6,665	38%	\$4,132	\$1,000	\$733		\$267	\$0	В	CLARIION
	VAULT PACK CX3-80 300GB 10K 4GB DRIVES Q	\$6,715	38%	\$4,163	\$1,007	\$739		\$269	\$0	В	CLARIION
	VAULT PACK CX3-80 300GB 10K 4GB NEBS DRI VAULT PACK CX3-80 300GB 15K 4GB DRIVES Q	\$6,715 \$8,400	38% 38%	\$4,163 \$5,208	\$1,007 \$1,260	\$739 \$924	\$0 \$0	\$269 \$336	\$0 \$0	B B	CLARIION CLARIION
	VAULT PACK CX3-00 300GB 15K 4GB DRIVES Q VAULT PACK CX3-80 300GB 15K 4GB NEBS DRI	\$8,400	38%	\$5,208 \$5,208	\$1,260	\$924 \$924	\$0 \$0	\$336	\$0 \$0	В	CLARIION
	VAULT PACK CX3-80 400GB 10K 4GB DRIVES Q	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$370	\$0	В	CLARIION
	VAULT PACK CX3-80 400GB 10K 4GB NEBS DRI	\$9,240	38%	\$5,729	\$1,386	\$1,016		\$370	\$0	В	CLARIION
	VAULT PACK CX3-80 450GB 15K 4GB DRIVES Q	\$11,125	38%	\$6,898	\$1,669	\$1,224	\$0	\$445	\$0	В	CLARIION
	VAULT PACK CX3-80 450GB 15K 4GB NEBS DRI	\$11,125	38%	\$6,898	\$1,669	\$1,224	\$0	\$445	\$0	В	CLARIION
	VAULT PACK CX3-80 73GB 10K 2GB DRIVES QT VAULT PACK CX3-80 73GB 10K 2GB NEBS DRIV	\$3,775 \$3,775	38% 38%	\$2,341 \$2,341	\$566 \$566	\$415 \$415		\$151 \$151	\$0 \$0	В	CLARIION CLARIION
	VAULT PACK CX3-80 73GB 10K 2GB NEBS DRIV VAULT PACK CX3-80 73GB 15K 4GB DRIVES QT	\$3,775 \$5,150	38% 38%	\$2,341 \$3,193	\$566 \$773	\$415 \$567	\$0 \$0	\$151 \$206	\$0 \$0	B B	CLARIION
	VAULT PACK CX3-80 73GB 15K 4GB NEBS DRIV	\$5,150 \$5,150	38%	\$3,193	\$773	\$567	\$0	\$206	\$0 \$0	В	CLARIION
										_	
	DCX8510 ICL 2KM QSFP 1 Pack VDX-6740 MP-7840 EMC UNIV RACK KIT (EMC OEM Products)	\$11,980 \$600	34% 15%	\$7,907 \$510	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	C E	CONNECTRIX CONNECTRIX

Based on EMC January, 2016 Price List

			EPL Pricing EPL Maintenance and Warranty Uprade Pricing							1	
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
BRDCX-8GSW8P	BRCD LBL DCX 8GB SHORT WAVE SFPS 8PACK (EMC OEM Prod	\$1,400		\$1,190	\$70	\$49	\$0	\$21	\$0	E	CONNECTRIX
BRQSFP40GDA1M BRQSFP40GDA3M	BRCD QSFP 40G DIRECT ATTACH 1 METER (EMC OEM Products) BRCD QSFP 40G DIRECT ATTACH 3 METER (EMC OEM Products)	\$500 \$640	15% 15%	\$425 \$544	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
BRQSFP40GDA5M	BRCD QSFP 40G DIRECT ATTACH 5 METER (EMC OEM Products)	\$800	15%	\$680	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX
BRQSFP40GESR4	BRCD QSFP 40G eSR4 QSFP 300M (EMC OEM Products)	\$3,995	15%	\$3,396	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
BRQSFP-40KMQSFP	BRCD 40G-ER4 QSFP LC 40KM SMF (EMC OEM Products)	\$98,853	15%	\$84,025	\$4,943	\$3,460	\$0	\$1,483	\$0		CONNECTRIX
BRQSFP-4X10G	BRCD LBL 4x10GbE SR 40G QSFP 1PACK	\$3,995	34%	\$2,637	\$400	\$280	\$0	\$120	\$0		CONNECTRIX
BRQSFP-4X16G	BRCD LBL 4X16GB SHORT WAVE QSFP 1PACK	\$2,741	34%	\$1,809	\$274	\$192	\$0	\$82	\$0		CONNECTRIX
BRQSFP-4X32G	BRCD LBL 4X32GB SHORT WAVE QSFP 1PACK	\$7,256	34%	\$4,789	\$726	\$508	\$0	\$218	\$0		CONNECTRIX
BRQSFP-4X32G-2KM BROSEP-4X32G-BRKO	BRCD LBL 4X32GB 2KM QSFP 1PACK T BRCD LBL 4X32GB SW BREAKOUT QSFP 1PACK (EMC OEM Proc	\$11,910 \$7.250	34% 15%	\$7,861 \$6,163	\$1,191 \$0	\$834 \$0	\$0 \$0	\$357 \$0	\$0 \$0	C E	CONNECTRIX CONNECTRIX
BRSFP-10G10K	BRCD 10GBE SFP+ 10K LONG WAVE 1PACK (EMC OEM Products	\$2,200	15%	\$1,870	\$110	\$77	\$0	\$33	\$0 \$0		CONNECTRIX
BRSFP-10G10K8	BRCD 10GBE SFP+ 10K LONG WAVE 8PACK (EMC OEM Products	\$15,500	15%	\$13,175	\$775	\$543	\$0	\$233	\$0		CONNECTRIX
BRSFP-10GE1PK	BRCD LBL SFP 10GbE SW USR OPTIC 1PACK (EMC OEM Product	\$450	15%	\$383	\$23	\$16	\$0	\$7	\$0		CONNECTRIX
BRSFP-10GE8PK	BRCD LBL SFP 10GbE SW USR OPTIC 8PACK (EMC OEM Product	\$3,200	15%	\$2,720	\$160	\$112	\$0	\$48	\$0		CONNECTRIX
BRSFP-10G-ER	BRCD LBL SFP 10GbE ER 40KM OPTIC 1PACK (EMC OEM Produc	\$10,000	15%	\$8,500	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
BRSFP-10GFCLW BRSFP-10GFCSW	BRCD LBL 10GB FC 10KM LONG WAVE SFP (EMC OEM Products) BRCD LBL 10GB FC SHORT WAVE SFP (EMC OEM Products)	\$1,900 \$600	15% 15%	\$1,615 \$510	\$95 \$30	\$67 \$21	\$0 \$0	\$29 \$9	\$0 \$0		CONNECTRIX CONNECTRIX
BRSFP-10GSW1P	BRCD 10GBE SFP+ SHORT WAVE 1PACK (EMC OEM Products)	\$780		\$663	\$39	\$27	\$0	\$12	\$0		CONNECTRIX
BRSFP-10GSW8P	BRCD 10GBE SFP+ SHORT WAVE 8PACK (EMC OEM Products)	\$4,400		\$3,740	\$220	\$154	\$0	\$66	\$0	Ē	CONNECTRIX
BRSFP16G10K8P	BRCD LBL 16GB 10KM LONG WAVE SFPS 8PACK	\$33,710		\$22,249	\$3,371	\$2,360	\$0	\$1,011	\$0		CONNECTRIX
BRSFP16G10KLW	BRCD LBL 16GB 10KM LONG WAVE SFP	\$4,890	34%	\$3,227	\$489	\$342	\$0	\$147	\$0		CONNECTRIX
BRSFP16G25KLW	BRCD LBL 16GB 25KM LONG WAVE SFP	\$12,500	34%	\$8,250	\$1,250	\$875	\$0	\$375	\$0		CONNECTRIX
BRSFP-16GSW BRSFP-16GSW8P	BRCD LBL 16GB SHORT WAVE SFP BRCD LBL 16GB SHORT WAVE SFPS 8PACK	\$1,110 \$7,740		\$733 \$5,108	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	C C	CONNECTRIX CONNECTRIX
BRSFP-1GBE-OP	BRCD LBL 1GbE Optical SFP for 7840	\$7,740 \$910		\$601	\$0 \$0	\$0	\$0 \$0	\$0	\$0 \$0		CONNECTRIX
BRSFP-1GECOPR	BRSFP 1GBE COP SFP FOR MP-7800B & FX8-24 (EMC OEM Produ	\$400	15%	\$340	\$20	\$14	\$0	\$6	\$0		CONNECTRIX
BRSFP-1GELX1P	BRCD LBL SFP 1GbE LX OPTIC 1PACK (EMC OEM Products)	\$1,089	15%	\$926	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
BRSFP-1GELX8P	BRCD LBL SFP 1GbE LX OPTIC 8PACK (EMC OEM Products)	\$8,195	15%	\$6,966	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
BRSFP-1GESX8P	BRCD LBL SFP 1GbE SX OPTIC 8PACK (EMC OEM Products)	\$3,740	15%	\$3,179	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
BRSFP32G10K8P BRSFP32G10KLW	BRCD LBL 32GB 10KM LONG WAVE SFPs 8PACK BRCD LBL 32GB 10KM LONG WAVE SFP	\$43,636 \$6,331	34% 34%	\$28,800 \$4,178	\$4,364 \$633	\$3,055 \$443	\$0 \$0	\$1,309 \$190	\$0 \$0		CONNECTRIX CONNECTRIX
BRSFP-32GSW	BRCD LBL 32GB HORT WAVE SFP	\$1,650	34%	\$1,089	\$0	\$0	\$0 \$0	\$0	\$0 \$0		CONNECTRIX
BRSFP-32GSW8P	BRCD LBL 32GB SHORT WAVE SFPs 8PACK	\$11,368		\$7,503	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
BRSFP40GQSFPL	BRCD LBL QSFP 40GbE LW OPTIC 1PACK (EMC OEM Products)	\$24,050	15%	\$20,443	\$1,203	\$842	\$0	\$361	\$0	E	CONNECTRIX
BRSFP40GQSFPS	BRCD LBL QSFP 40GbE SW OPTIC 1PACK (EMC OEM Products)	\$5,150		\$4,378	\$258	\$180	\$0	\$77	\$0		CONNECTRIX
BRSFP-4G10KLW	BRCD LBL 4GB 10KM LONG WAVE SFP	\$2,300	34%	\$1,518	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
BRSFP-4G30KLW BRSFP-4G4KLW	BRCD LBL 4GB 30KM LONG WAVE SFP BRCD LBL 4GB 4KM LONG WAVE SFP	\$4,550 \$1,320	34% 34%	\$3,003 \$871	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
BRSFP-4G4KLW	BRCD LBL 4GB SHORT WAVE SFP	\$1,320 \$240		\$158	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	C	CONNECTRIX
BRSFP-4GSW128	BRCD LBL 4GB SHORT WAVE SFPS 128PACK	\$21,180	34%	\$13,979	\$0 \$0	\$0	\$0	\$0	\$0 \$0		CONNECTRIX
BRSFP-4GSW8P	BRCD LBL 4GB SHORT WAVE SFPS 8PACK	\$1,450	34%	\$957	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
BRSFP-8G10K8P	BRCD LBL 8GB 10KM LONG WAVE SFPS 8PACK	\$16,500	34%	\$10,890	\$0	\$0	\$0	\$0	\$0	С	CONNECTRIX
BRSFP-8G10KLW	BRCD LBL 8GB 10KM LONG WAVE SFP	\$2,300	34%	\$1,518	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
BRSFP-8G25KLW	BRCD LBL 8GB 25KM LONG WAVE SFP	\$9,830	34% 34%	\$6,488	\$983	\$688	\$0 \$0	\$295	\$0	•	CONNECTRIX
BRSFP-8GSW BRSFP-8GSW128	BRCD LBL 8GB SHORT WAVE SFP BRCD LBL 8GB SHORT WAVE SFPS 128PACK	\$240 \$57.190	34%	\$158 \$37,745	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
BRSFP-8GSW8P	BRCD LBL 8GB SHORT WAVE SFPS 8PACK	\$1,450	34%	\$957	\$0	\$0	\$0	\$0	\$0 \$0	Č	CONNECTRIX
BRSFP-N8GSW	BRCD NEW 8GB SHORT WAVE SFP	\$240	34%	\$158	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
BRSFP-N8GSW8P	BRCD NEW 8GB SHORT WAVE SFPS 8PACK	\$1,450		\$957	\$0	\$0	\$0	\$0	\$0	С	CONNECTRIX
BRSFP-TX1M1P	BRCD 10GBE TWINAX COPPER 1M 1PACK (EMC OEM Products)	\$200	15%	\$170	\$10	\$7	\$0	\$3	\$0		CONNECTRIX
BRSFP-TX1M8P	BRCD 10GBE TWINAX COPPER 1M 8PACK (EMC OEM Products)	\$1,900	15%	\$1,615	\$95 \$15	\$67 \$11	\$0 \$0	\$29	\$0 \$0		CONNECTRIX
BRSFP-TX3M1P BRSFP-TX3M8P	BRCD 10GBE TWINAX COPPER 3M 1PACK (EMC OEM Products) BRCD 10GBE TWINAX COPPER 3M 8PACK (EMC OEM Products)	\$300 \$2,100	15% 15%	\$255 \$1,785	\$15 \$105	\$11 \$74	\$0 \$0	\$5 \$32	\$0 \$0		CONNECTRIX CONNECTRIX
BRSFP-TX5M1P	BRCD 10GBE TWINAX COPPER 5M 1PACK (EMC OEM Products)	\$400	15%	\$340	\$20	\$14	\$0	\$6	\$0 \$0		CONNECTRIX
BRSFP-TX5M8P	BRCD 10GBE TWINAX COPPER 5M 8PACK (EMC OEM Products)	\$3,100	15%	\$2,635	\$155	\$109	\$0	\$47	\$0		CONNECTRIX
CMCNE-SAN-ENT-CF	CTX MGR CNE SAN Enterprise (EMC OEM Products)	\$37,600	15%	\$31,960	\$6,768	\$0	\$0	\$0	\$0		CONNECTRIX
CMCNE-SAN-PLU-CF	CTX MGR CNE SAN Pro Plus (EMC OEM Products)	\$15,000	15%	\$12,750	\$2,700	\$0	\$0	\$0	\$0	E	CONNECTRIX
CNESANPLUSUPG-CF		\$24,800		\$21,080	\$4,464	\$0	\$0	\$0	\$0		CONNECTRIX
	M CNX DN QSFP 40G DIRECT ATTACH 1 METER (EMC OEM Produc M CNX DN QSFP 40G DIRECT ATTACH 5 METER (EMC OEM Produc	\$400 \$675	15% 15%	\$340 \$574	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	E E	CONNECTRIX CONNECTRIX
	P CNX DN QSFP 40G BIRECT ATTACH 3 METER (EMC OEM Floducts)	\$2,250	15%	\$1,913	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX
	P CNX DN 1GbE SR COPPER SFP 1PACK (EMC OEM Products)	\$2,230	15%	\$234	\$14	\$10	\$0	\$4	\$0 \$0		CONNECTRIX
CNX-DN-SFP-1GOPT1F	P CNX DN 1GbE SR OPTICAL SFP 1PACK (EMC OEM Products)	\$300	15%	\$255	\$15	\$11	\$0	\$5	\$0	E	CONNECTRIX
CNX-DN-SFP-TX1M1P		\$120	15%	\$102	\$6	\$4	\$0	\$2	\$0		CONNECTRIX
CNX-DN-SFP-TX3M1P	CNX DN 10GbE DAC TWINAX COPPER 3M 1PACK (EMC OEM Pro	\$160	15%	\$136	\$8	\$6	\$0	\$2	\$0		CONNECTRIX
CNX-DN-SFP-TX5M1P	CNX DN 10GbE DAC TWINAX COPPER 5M 1PACK (EMC OEM Pro	\$200 \$12.450	15%	\$170 \$10.592	\$10 \$622	\$7 \$426	\$0 \$0	\$3 \$107	\$0 \$0		CONNECTRIX
CNX-S4048-DN-48R CNXSFP-10G-SR	CNX DN S4048 48PORT 10GbE Switch RTF AIR (EMC OEM Produc CNX SFP 10GbE SR OPTIC 1 PACK (EMC OEM Products)	\$12,450 \$650	15% 15%	\$10,583 \$553	\$623 \$33	\$436 \$23	\$0 \$0	\$187 \$10	\$0 \$0	E E	CONNECTRIX CONNECTRIX
CNXSFP-10G-SR CNXSFP-10GSR8	CNX SFP 10GDE SR OPTIC 1 PACK (EMC OEM Products) CNX SFP 10GDE SR OPTIC 8 PACK (EMC OEM Products)	\$3.200	15%	\$2.720	ანა \$160	\$23 \$112	\$0 \$0	\$10 \$48	\$0 \$0		CONNECTRIX
CTX-OM3-100M	OM3 50/125 FIBER CABLE LC- LC 100 METER (EMC OEM Products)	\$5,200 \$570	15%	\$485	\$0	\$0	\$0 \$0	\$0	\$0 \$0	Ē	CONNECTRIX
CTX-OM3-10M	OM3 50/125 FIBER CABLE LC- LC 10 METER (EMC OEM Products)	\$290	15%	\$247	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
CTX-OM3-1M	OM3 50/125 FIBER CABLE LC- LC 1 METER (EMC OEM Products)	\$230	15%	\$196	\$0	\$0	\$0	\$0	\$0	_	CONNECTRIX
CTX-OM3-30M	OM3 50/125 FIBER CABLE LC- LC 30 METER (EMC OEM Products)	\$310	15%	\$264	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX

			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS	FAMILY
CTX-OM3-3M CTX-OM3-50M	OM3 50/125 FIBER CABLE LC- LC 3 METER (EMC OEM Products) OM3 50/125 FIBER CABLE LC- LC 50 METER (EMC OEM Products)	\$250 \$390	15% 15%	\$213 \$332	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
CTX-OM3-5M	OM3 50/125 FIBER CABLE LC- LC 5 METER (EMC OEM FIDURES)	\$260	15%	\$221	\$0 \$0	\$0	\$0	\$0	\$0		CONNECTRIX
CTX-OM4-100M	OM4 50/125 MICRON OPTICL CBL LC-LC 100M (EMC OEM Produc	\$1,000	15%	\$850	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
CTX-OM4-10M	OM4 50/125 MICRON OPTICAL CBL LC-LC 10M (EMC OEM Produc	\$320	15%	\$272	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
CTX-OM4-1M	OM4 50/125 MICRON OPTICAL CBL LC-LC 1M (EMC OEM Products	\$255	15%	\$217	\$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0		CONNECTRIX
CTX-OM4-30M CTX-OM4-3M	OM4 50/125 MICRON OPTICAL CBL LC-LC 30M (EMC OEM Product OM4 50/125 MICRON OPTICAL CBL LC-LC 3M (EMC OEM Product:	\$465 \$255	15% 15%	\$395 \$217	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
CTX-OM4-50M	OM4 50/125 MICRON OPTICAL CBL LC-LC 50M (EMC OEM Produc	\$630	15%	\$536	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
CTX-OM4-5M	OM4 50/125 MICRON OPTICAL CBL LC-LC 5M (EMC OEM Products	\$290	15%	\$247	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DCX-16EB48G-CF	ED-DCX-B-16EB 48G ENCRYPTION BW UPG LIC (EMC OEM Produ	\$127,800	15%	\$108,630	\$23,004	\$0	\$0	\$0	\$0		CONNECTRIX
DCX2PS-PWRCRD	CNX CAB DCX8510-8 2PS UPG PWR CORDS	\$50	34%	\$33	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
DCX-2PS-UPG DCX4S-FIC-CUP-CF	DCX DUAL POWER SUPPLY UPGRADE KIT DCX-4S FICON CUP LICENSE (EMC OEM Products)	\$19,300 \$24,800	34% 15%	\$12,738 \$21,080	\$0 \$4,464	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
DCX4S-FIC-CUP-CF	DCX-4S FICON COP LICENSE (EMC DEM PIDULCIS) DCX4S GENERIC CABINET RACK MOUNT KIT	\$3,190	34%	\$2,105	\$4,464 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0		CONNECTRIX
DCX-4S-IR-CF	DCX-4S INTEGRATED ROUTING LICENSE (EMC OEM Products)	\$32,700	15%	\$27,795	\$5,886	\$0	\$0	\$0	\$0		CONNECTRIX
DCX6-4 NPE 2PS KIT	DCX6-4 NON PORT EXHAUST 2 PWR SUP KIT	\$17,754	34%	\$11,718	\$1,775	\$1,243	\$0	\$533	\$0		CONNECTRIX
DCX6-4 NPE FAN KIT	DCX6-4 NON PORT EXHAUST 2 FAN KIT	\$15,485	34%	\$10,220	\$1,549	\$1,084	\$0	\$465	\$0		CONNECTRIX
DCX6-4 NPI 2PS KIT	DCX6-4 NON PORT INTAKE 2 PWR SUP KIT	\$17,754	34%	\$11,718	\$1,775	\$1,243	\$0	\$533	\$0		CONNECTRIX
DCX6-4 NPI FAN KIT DCX6-4-16G ICL100	DCX6-4 NON PORT INTAKE 2 FAN KIT DCX6-4 16GB ICL POD W 8 16G QSFPS 100M	\$15,485 \$67,956	34% 34%	\$10,220 \$44,851	\$1,549 \$0	\$1,084 \$0	\$0 \$0	\$465 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
DCX6-4-16G ICL2KM	DCX6-4 2KM ICL POD W 8 2KM 16G QSFPS	\$134,828	34%	\$88,986	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
DCX6-4-32G BRKOICL	DCX6-4 BRKOUT ICL POD W 8 32G B0-QSFPS	\$82,500	34%	\$54,450	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
DCX6-4-32G ICL100	DCX6-4 32GB ICL POD W 8 32G QSFPS 100M	\$83,727	34%	\$55,260	\$0	\$0	\$0	\$0	\$0	С	CONNECTRIX
DCX6-4-32G ICL2KM	DCX6-4 2KM ICL POD W 8 2KM 32G QSFPS	\$166,540	34%	\$109,916	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
DCX6-8 NPE 4PS KIT	DCX6-8 NON PORT EXHAUST 4 PWR SUP KIT	\$35,507	34%	\$23,435	\$3,551	\$2,485	\$0	\$1,065	\$0		CONNECTRIX
DCX6-8 NPE FAN KIT DCX6-8 NPI 4PS KIT	DCX6-8 NON PORT EXHAUST 3FAN KIT DCX6-8 NON PORT INTAKE 4 PWR SUP KIT	\$23,227 \$35,507	34% 34%	\$15,330 \$23,435	\$2,323 \$3,551	\$1,626 \$2,485	\$0 \$0	\$697 \$1,065	\$0 \$0		CONNECTRIX CONNECTRIX
DCX6-8 NPI FAN KIT	DCX6-8 NON PORT INTAKE 3 FAN KIT	\$23,227	34%	\$15.330	\$2,323	\$1,626	\$0	\$697	\$0		CONNECTRIX
DCX6-8-16G ICL100	DCX6-8 16GB ICL POD W 16 16G QSFPS 100M	\$135,912	34%	\$89,702	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
DCX6-8-16G ICL2KM	DCX6-8 2KM ICL POD W 8 2KM 16G QSFPS	\$193,898	34%	\$127,973	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
DCX6-8-32G BRKOICL	DCX6-8 BRKOUT ICL POD W 16 32G BO-QSFPS	\$159,540	34%	\$105,296	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
DCX6-8-32G ICL100	DCX6-8 32GB ICL POD W 16 32G QSFPS 100M	\$161,912	34%	\$106,862	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
DCX6-8-32G ICL2KM DCX8510CL100M	DCX6-8 2KM ICL POD W 8 2KM 32G QSFPS CNX DCX8510 ICL Cable 100 Meter	\$224,780 \$2,730	34% 34%	\$148,355 \$1,802	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
DCX8510CL100W	DCX8510 100M ICL POD Kit w 16 QSFPS	\$105,090	34%	\$69,359	\$0 \$0	\$0	\$0	\$0	\$0		CONNECTRIX
DCX8510ICL15M	CNX DCX8510 ICL CABLE 15 METER	\$630	34%	\$416	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
DCX8510ICL2KM	DCX8510 2KM ICL POD Kit w8 2KM QSFPs	\$144,680	34%	\$95,489	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
DCX8510ICL50M	CNX DCX8510 ICL CABLE 50 METER	\$1,300	34%	\$858	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
DCX8510ICL5M	CNX DCX8510 ICL CABLE 5 METER	\$410	34%	\$271	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
DCX854-ENTICL DCX-CUP-LIC-CF	DCX8510-4 ENTERPRISE ICL 1PER CHASSIS DCX FICON CUP LICENSE (EMC OEM Products)	\$185,600 \$33,800	34% 15%	\$122,496 \$28,730	\$0 \$6,084	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
DCX-FCIP-LIC-CF	DCX+48K 18I HI-PERF FCIP/FC EXT LICENSE (EMC OEM Products	\$23,500	15%	\$19,975	\$4,230	\$0	\$0	\$0	\$0		CONNECTRIX
DCX-FIPS-KIT	DCX FIPS KIT	\$44,200	34%	\$29,172	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
DCX-GENRLKT	DCX GENERIC CAB RACK MOUNT KIT	\$500	34%	\$330	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
DCX-LCMPO100M	CNX DCX8510 4LC-1MPO Cable 100 Meter	\$2,800	34%	\$1,848	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
DCX-LC-MPO15M DCX-LC-MPO50M	CNX DCX8510 4LC-1MPO Cable 15 Meter CNX DCX8510 4LC-1MPO Cable 50 Meter	\$670 \$1.530	34% 34%	\$442 \$1.010	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
DCX-LC-MPO5M	CNX DCX8510 4EC-1MPO Cable 50 Meter	\$420	34%	\$277	\$0 \$0	\$0	\$0	\$0 \$0	\$0		CONNECTRIX
DS-300B-8G	DS-300B 8/24P 8G BASE SWITCH (EMC OEM Products)	\$4,200	15%	\$3,570	\$210	\$147	\$0	\$63	\$0		CONNECTRIX
DS300B-8G8PU	DS-300B 8G 8PORT UPGRADE KIT (EMC OEM Products)	\$2,940	15%	\$2,499	\$147	\$103	\$0	\$44	\$0		CONNECTRIX
DS-300B-AN-CF	DS-300B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$3,040	15%	\$2,584	\$547	\$0	\$0	\$0	\$0		CONNECTRIX
DS-300B-EGM DS-300B-ENT-CF	DS-300B ENHANCED GROUP MANAGEMENT LIC (EMC OEM Proc DS-300B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$590 \$5,780	15% 15%	\$502 \$4,913	\$106 \$1,040	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
DS-300B-ENTEP-CF	DS-300B ENTERPRISE SW BONDLE (EMC GEM PIGUICIS) DS-300B ENTERPRIS SW BNDL FOR ENT SWITCH (EMC GEM Pro	\$5,760	15%	\$4,913 \$4,250	\$1,040	\$0 \$0	\$0 \$0	\$0 \$0	\$0		CONNECTRIX
DS-300B-EP	DS-300B 8G 24/24P ENTERPRISE SWITCH (EMC OEM Products)	\$10,100	15%	\$8,585	\$505	\$354	\$0	\$152	\$0		CONNECTRIX
DS-300B-FV-CF	DS-300B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$5,600	15%	\$4,760	\$1,008	\$0	\$0	\$0	\$0		CONNECTRIX
DS-300B-FW-CF	DS-300B FABRIC WATCH LICENSE (EMC OEM Products)	\$2,400	15%	\$2,040	\$432	\$0	\$0	\$0	\$0		CONNECTRIX
DS-300B-PM-CF	DS-300B PERFORMANCE MONITOR LICENSE (EMC OEM Product	\$2,500	15%	\$2,125	\$450	\$0	\$0	\$0	\$0		CONNECTRIX
DS-300B-TR-CF DS-300B-XF-CF	DS-300B TRUNKING LICENSE (EMC OEM Products) DS-300B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$4,800 \$1,200	15% 15%	\$4,080 \$1,020	\$864 \$216	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
DS-5100B-ENTE-CF	DS-5100B ENTERPRS SW BNDL FOR ENT SWITCH (EMC OEM Pr	\$8,600	15%	\$7,310	\$216 \$1,548	\$0 \$0	\$0 \$0	\$0 \$0	\$0		CONNECTRIX
DS5300B8G16PU	DS-5300B 8G 16PORT UPGRADE KIT (EMC OEM Products)	\$14,700	15%	\$12,495	\$735	\$515	\$0	\$221	\$0		CONNECTRIX
DS-5300B-AN-CF	DS-5300B ADAPTIVE NETWORKING LICENSE (EMC OEM Product	\$8,230	15%	\$6,996	\$1,481	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-CU-CF	DS-5300B FICON CUP LICENSE (EMC OEM Products)	\$11,800	15%	\$10,030	\$2,124	\$0	\$0	\$0	\$0		CONNECTRIX
DS-5300B-EGM	DS-5300B ENHANCED GROUP MANAGMENT LIC (EMC OEM Prod	\$3,135	15%	\$2,665	\$564	\$0	\$0	\$0	\$0		CONNECTRIX
DS-5300B-ENT-CF DS-5300B-ENTE-CF	DS-5300B ENTERPRISE SW BUNDLE (EMC OEM Products) DS-5300B ENTERPRS SW BNDL FOR ENT SWITCH (EMC OEM Pr	\$19,010 \$16,800	15% 15%	\$16,159 \$14,280	\$3,422 \$3,024	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
DS-5300B-ENTE-CF DS-5300B-FV-CF	DS-5300B ENTERPRS SW BNDL FOR ENT SWITCH (EMC OEM PR DS-5300B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$16,800 \$15,720	15%	\$14,280 \$13,362	\$3,024 \$2,830	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX
DS-5300B-FV-CF	DS-5300B FABRIC WATCH LICENSE (EMC OEM Products)	\$7,300	15%	\$6,205	\$1,314	\$0	\$0 \$0	\$0 \$0	\$0		CONNECTRIX
DS-5300B-IR-CF	DS-5300B INTERGRATED ROUTING LICENSE (EMC OEM Product	\$23,715	15%	\$20,158	\$4,269	\$0	\$0	\$0	\$0		CONNECTRIX
DS-5300B-PM-CF	DS-5300B PERFORMANCE MONITOR LICENSE (EMC OEM Produc	\$7,300	15%	\$6,205	\$1,314	\$0	\$0	\$0	\$0		CONNECTRIX
DS-5300B-TR-CF	DS-5300B TRUNKING LICENSE (EMC OEM Products)	\$8,800	15%	\$7,480	\$1,584	\$0	\$0	\$0	\$0		CONNECTRIX
DS-5300B-XF-CF	DS-5300B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$5,800	15%	\$4,930	\$1,044	\$0	\$0	\$0	\$0	E	CONNECTRIX

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De-650Fin-Gab De-650Fin-Ga 24PM4P RGG FT FT RASE SWITCH (EMC CGM Products) 19% 116,405 3605 5070 10 5000 50 E CONNECTRIX (EMC CGM Products) 19% 116,405 117,007												
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D8-850F6-BEPK D8-850FR-84BP48 D8-850FR-84B												
D8851G-PROMINED D8-65021 REGARD MOUNT INT (EMC ORM Products) \$23,712 \$15% \$20,155 \$1,186 \$80.0 \$0 \$0 \$0 \$0 \$0 \$0 \$0												
DeSS204-PUC De-S6208 FOC Full Products De-S6208 FOC De-S		DS-6510-B RACK MOUNT KIT (EMC OEM Products)		15%		\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DB-65026-19G-CF DB-65026-1												
De-65008-ENT-CF De-65008 Factor De-65008 F												
D8-65206-PV-CF D8-65208-PV-CF D8-652												
De-8502B-R-CF De-8502B Integrated Routing License (EMC OEM Products) \$2,5.50 15% \$2,1682 \$4,594 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$												
De-Se209R-MCF De-Se209R Defermance Monifer License (EMC OEM Products) \$7,560 \$15% \$8,426 \$1,361 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$												
De-Se20B1-TR-CF De-Se20B1 Frunking License (EMC OEM Products) \$9,070 15% \$7,710 \$1,633 \$0 \$0 \$0 \$0 \$0 \$0 \$0									, ,			
D6-6520FB-KF-CP D8-6520FB Extended Fabric Licenses (EMC) CEM Products) \$6,000 15% \$5,143 \$1,090 \$0 \$0 \$0 \$0 \$0 \$0 \$0												
D8-8520F-8 D8-8520F-8 A8P/98P9 FIGSE FTR Base Swintch (EMC OEM Products) \$56,866 15% \$48,336 \$2,443 \$1,990 \$0 \$853 \$0 E CONNECTRIX D8-6520R-8 D8-6520F-8 A8P/98P9 FIGSE RT Base Swintch (EMC OEM Products) \$11,660 15% \$48,336 \$2,248 \$1,923 \$0 \$853 \$0 E CONNECTRIX D8-6520R-8 D8-6520F-8 A8P/98P9 FIGSE RT Ent Swintch (EMC OEM Products) \$11,660 15% \$48,336 \$2,843 \$1,990 \$0 \$853 \$0 E CONNECTRIX D8-6520R-8 D8-6520F-8 B899P9 FIGSE RT Ent Swintch (EMC OEM Products) \$11,660 15% \$48,336 \$2,843 \$1,990 \$0 \$51,675 \$0 E CONNECTRIX D8-6520R-8 D8-6520F-8 B899P9 FIGSE RT Ent Swintch (EMC OEM Products) \$2,500 15% \$2,50												
D8-6520R-8-B6												
DS-6520R-B DS-6520R-B 4BP96P 16GB RTF Ease Switch (EMC OEM Products) \$56,866 15% \$48,336 \$2,843 \$1,990 \$0 \$853 \$0 E CONNECTRIX DS-6520R-BEFP DS-6520R-B 4BP96P 16GB RTF East Switch (EMC OEM Products) \$2,500 15% \$2,125 \$125 \$88 \$0 \$38 \$0 E CONNECTRIX DS-6520R-BEPP DS-6520R ADD IN PWR SUPPLY (EMC OEM Products) \$2,500 15% \$2,125 \$125 \$88 \$0 \$38 \$0 E CONNECTRIX DS-6510B-BPO DS-6510B BPO11 SFP POD Lie - O SFPs = MA (EMC OEM Products) \$4,460 15% \$3,791 \$223 \$156 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$												
DS-6520R-8 EPP DS-6520R-8 96P)96P 16GB RTF Ent Switch (EMC OEM Products) \$111,690 15% \$94,937 \$5,585 \$3,909 \$0 \$1,675 \$0 E CONNECTRIX DS-650RS PARTS DD DS-650RS ADD ON PINE SUPPLY (EMC OEM Products) \$2,500 15% \$2,125 \$185 \$88 \$0 \$38 \$0 E CONNECTRIX DS-6610B APOLITIC DS-												
DS8610-16GBPU DS-66108 BPOT 15G SFP Upgrade KII (EMC OEM Products) \$4,460 15% \$3,791 \$223 \$156 \$0 \$67 \$0 \$E CONNECTRIX DS-66108 BPOT 15FD POD Le - 0 SFP = MA (EMC OEM Products) \$4,560 15% \$4,667 \$988 \$0 \$0 \$0 \$0 \$0 \$E CONNECTRIX DS-6610R-B-0 DS-6610R-B R074 PTF TO SFP Switch (EMC OEM Products) \$5,340 15% \$4,667 \$988 \$0 \$0 \$0 \$0 \$E CONNECTRIX DS-6610R-B-0 DS-6610R-B R074 PTF TO SFP Switch (EMC OEM Products) \$5,340 15% \$4,667 \$988 \$0 \$0 \$0 \$0 \$E CONNECTRIX DS-6610R-B-0 DS-6610R-B R074 PTF UWB 16G SFP Switch (EMC OEM Products) \$5,780 15% \$4,913 \$289 \$202 \$0 \$87 \$0 \$E CONNECTRIX DS-6610R-B-EP DS-6610R-B 24/24P W16G RTF ENT Switch (EMC OEM Products) \$17,700 15% \$15,113 \$889 \$622 \$0 \$867 \$0 \$E CONNECTRIX DS6620-12PODLIC DS-6200 BP074 CSFP = MA (EMC OEM Products) \$11,800 15% \$8,976 \$1,901 \$0 \$0 \$0 \$0 \$E CONNECTRIX DS6620-12PODLIC DS-6200 BP074 CSFP = DOL 1c 0 SFPS = MA (EMC OEM Products) \$11,800 15% \$1,901 \$0 \$0 \$0 \$0 \$E CONNECTRIX DS6620-12PODLIC DS-6200 BP074 CSFP = MA (EMC OEM Products) \$11,800 15% \$1,901 \$0 \$0 \$0 \$0 \$E CONNECTRIX DS6620-12PODLIC DS-6200 BP074 CSFP = DOL 1c 0 SFPS = MA (EMC OEM Products) \$11,800 15% \$1,901 \$0 \$0 \$0 \$0 \$E CONNECTRIX DS6620-32G12POD DS-6200 BP074 CSFP = DOL 1c 0 SFPS = MA (EMC OEM Products) \$12,344 \$0 \$177 \$0 \$E CONNECTRIX DS6620-32G12POD DS-6200 BP074 CSFP = DOL 1c 0 SFPS = MA (EMC OEM Products) \$23,640 15% \$20,044 \$1,162 \$827 \$0 \$355 \$0 \$355 \$0 \$E CONNECTRIX DS6620-32G12POD DS-6200 BP074 CSFP = DOL 1c 0 SFPS = MA (EMC OEM Products) \$23,640 15% \$20,044 \$1,162 \$827 \$0 \$355 \$0 \$355 \$0 \$E CONNECTRIX DS6620-32G12POD DS-6200 BP074 CSFP = DS-620												
DS-6610B-BPODLIC DS-6610B Brott SFP POD Lic - O SFPs = MA (EMC OEM Products) S4,660 15% S4,876 S0 S0 S0 S0 S0 S0 S0 S												
DS-6610B-ENT DS-6610B Enterprise SW Bundle =MA (EMC OEM Products) S5,490 15% S4,667 S988 \$0 \$0 \$0 \$0 \$0 \$0 \$0												
DS-6610R-B-0 DS-6610R-B 8/24P RTF 0 SFP Switch (EMC OEM Products) \$5,320 15% \$4,522 \$266 \$186 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$												
DS-6610R-B-EP DS-6610R-B-EP DS-6610R-B24/24P W116GB RTF ENT Switch (EMC OEM Products) \$17,780 15% \$15,113 \$889 \$822 \$0 \$267 \$0 E CONNECTRIX DS6620-12POULC DS-6620B 12POT LOS FPP =MA (EMC OEM Products) \$10,560 15% \$1,968 \$2,534 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$		DS-6610R-B 8/24P RTF 0 SFP Switch (EMC OEM Products)										
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DS6620-16QSFPLIC DS-6620B 16Port QSFP POD Lic 0 QSFPs = MÅ (EMC OEM Products \$14,080 15% \$11,968 \$2,534 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$												
DS6620-32G/12PU DS-6620B 82G 12Port 32G SFP Upgrade Kit (EMC OEM Products) \$11,820 15% \$10,047 \$591 \$414 \$0 \$11.77 \$0 E CONNECTRIX DS-6620B 16Port 4X32G OSFP Upg Kit (EMC OEM Products) \$23,640 15% \$20,069 \$1,181 \$826 \$0 \$355 \$0 E CONNECTRIX DS-6620B 16Port 4X32G DSRAUT QSFP POD KIT (EMC OEM Products) \$23,640 15% \$20,069 \$1,181 \$826 \$0 \$355 \$0 E CONNECTRIX DS-6620B ENTERPRISES SW BUNDLE-MA (EMC OEM Products) \$12,144 15% \$10,314 \$2,184 \$0 \$0 \$0 \$0 \$0 E CONNECTRIX DS-6620B-HR DS-6620B-HR DS-6620B-HR EGRATED ROUTING LICENSE-MA (EMC OEM Products) \$17,770 15% \$15,045 \$3,186 \$0 \$0 \$0 \$0 \$0 E CONNECTRIX DS-6620B-HR ED-6620B-HR EINERPRISE SW BUNDLE-MA (EMC OEM Products) \$17,770 15% \$15,105 \$3,198 \$0 \$0 \$0 \$0 \$0 E CONNECTRIX DS-6620B-HR EINERPRISE SW BUNDLE-MA (EMC OEM Products) \$17,770 15% \$15,105 \$3,198 \$0 \$0 \$0 \$0 \$0 E CONNECTRIX DS-6620B-B-D DS-6620F-B-24 PM-48P 32GB FTR 0 SFP Switch (EMC OEM Products) \$24,604 15% \$20,913 \$1,230 \$861 \$0 \$369 \$0 E CONNECTRIX DS-6620F-B-EP DS-6620F-B-B-P DS-6620F-B-P FO SFP Switch (EMC OEM Products) \$24,604 15% \$45,602 \$2,682 \$1,878 \$0 \$315 \$0 E CONNECTRIX DS-6620R-B-24 PM-48P 32GB FTR Ent Switch (EMC OEM Products) \$24,604 15% \$45,602 \$2,682 \$1,878 \$0 \$360 \$0 \$0 E CONNECTRIX DS-6620R-B-24												
DS-66203-23CSFP-BRKO DS-6620B 16P-4X32G BRKOUT ÓSFP POD KIT (EMC OEM Products \$23,610 15% \$20,069 \$1,181 \$826 \$0 \$334 \$0 E CONNECTRIX DS-6620B-IRT DS-6620B INTEGRATED ROUTING LICENSE—MA (EMC OEM Products) \$12,134 15% \$10,314 \$2,184 \$0 \$0 \$0 \$0 \$0 \$0 E CONNECTRIX DS-6620B-IRT DS-6620B INTEGRATED ROUTING LICENSE—MA (EMC OEM Products) \$17,770 15% \$15,045 \$33,186 \$0 \$0 \$0 \$0 \$0 \$0 E CONNECTRIX DS-6620B-IRT DS-6620B Main Frame Enterprise Lic =MA (EMC OEM Products) \$17,770 15% \$15,045 \$33,186 \$0 \$0 \$0 \$0 \$0 \$0 E CONNECTRIX DS-6620F-B-0 DS-6620B System (EMC OEM Products) \$17,770 15% \$15,045 \$3,199 \$0 \$0 \$30 \$0 \$0 E CONNECTRIX DS-6620F-B-24 DS-6620F-B 24P/48P 32GB FTR QSFP Switch (EMC OEM Products) \$24,604 15% \$20,913 \$1,230 \$861 \$0 \$369 \$0 E CONNECTRIX DS-6620F-B-B-P DS-6620F-B 48P/48P 32GB FTR QSFP Switch (EMC OEM Products) \$53,649 15% \$45,602 \$2,682 \$1,878 \$0 \$315 \$0 E CONNECTRIX DS-6620F-B-24 DS-6620F-B 24P/48P 32GB FTR QSFP Switch (EMC OEM Products) \$53,649 15% \$45,602 \$2,682 \$1,878 \$0 \$315 \$0 E CONNECTRIX DS-6620F-B-24 DS-6620F-B 24P/48P 32GB FTF 0 SFP Switch (EMC OEM Products) \$24,604 15% \$20,913 \$1,230 \$861 \$0 \$369 \$0 E CONNECTRIX DS-6620F-B-24 DS-6620F-B 24P/48P 32GB FTF 0 SFP Switch (EMC OEM Products) \$24,604 15% \$20,913 \$1,230 \$861 \$0 \$369 \$0 E CONNECTRIX DS-6620F-B-24 DS-6620F-B 24P/48P 32GB FTF 0 SFP Switch (EMC OEM Products) \$24,604 15% \$20,913 \$1,230 \$861 \$0 \$369 \$0 E CONNECTRIX DS-6620F-B-P DS-6620F-B 24P/48P 32GB FTF 0 SFP Switch (EMC OEM Products) \$24,604 15% \$24,604 15% \$24,604 15% \$24,604 15% \$24,604 15% \$24,604 15% \$24,604 15% \$24,604 15% \$24,604 15% \$24,604 15% \$24,604 15% \$24,604 15% \$24,604 15% \$24,604 15% \$24,604 15% \$24,604 15% \$24,604 15% \$24,604												
DS-6620B-ENT DS-6620B ENTERPRISE SW BUNDLE=MA (EMC OEM Products) \$12,134 15% \$10,314 \$2,184 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$												
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DS-6620F-B-EP DS-6620F-B 48P/48P 32GB FTR Ent Switch (EMC OEM Products) \$53,649 15% \$45,602 \$2,682 \$1,878 \$0 \$805 \$0 E CONNECTRIX DS-6620R-B-0 DS-6620R-B 24P/48P 32GB RTF 24FV4P3 22GB RTF 0 SFP Switch (EMC OEM Products) \$20,992 15% \$17,843 \$1,050 \$735 \$0 \$315 \$0 E CONNECTRIX DS-6620R-B-24 DS-6620R-B 24P/48P 32GB RTF 24FSF Switch (EMC OEM Products) \$24,604 15% \$20,913 \$1,230 \$861 \$0 \$369 \$0 E CONNECTRIX DS-6620R-B-EP DS-6620R-B 48P/48P 32GB RTF ent Switch (EMC OEM Products) \$53,649 15% \$45,602 \$2,682 \$1,878 \$0 \$805 \$0 E CONNECTRIX DSBC40P-DD DLOOP LIC FOR DSB (EMC OEM Products) \$2,900 15% \$2,465 \$522 \$0 \$0 \$0 E CONNECTRIX DSBRK40-FD-B DSBRK40-FD-B DSBRX40-FD-B DSB SWITCH CLAR FIELD RCK KIT -B \$20 34% \$191 \$0 \$0 \$0 \$0 C												
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DS-6620R-B-24 DS-6620R-B 24P/48P 32GB RTF 24SFP Switch (EMC OEM Products \$24,604 15% \$20,913 \$1,230 \$861 \$0 \$369 \$0 E CONNECTRIX DS-6620R-B-EP DS-6620R-B 48P/48P 32GB RTF 24SFP Switch (EMC OEM Products) \$53,649 15% \$45,602 \$2,682 \$1,878 \$0 \$805 \$0 E CONNECTRIX DS-6620R-B 48P/48P 32GB RTF Ent Switch (EMC OEM Products) \$2,900 15% \$2,465 \$522 \$0 \$0 \$0 \$0 \$0 E CONNECTRIX DS-6620R-B 48P/48P 32GB RTF Ent Switch (EMC OEM Products) \$2,900 15% \$2,465 \$522 \$0 \$0 \$0 \$0 \$0 E CONNECTRIX DS-6620R-B 48P/48P 32GB RTF Ent Switch (EMC OEM Products) \$2,900 15% \$2,465 \$522 \$0 \$0 \$0 \$0 \$0 E CONNECTRIX DS-6620R-B 48P/48P 32BR/40 EXTENSION RAIL -B SAN												
DS-6620R-B-EP DS-6620R-B 48P/48P 32GB RTF Ent Switch (EMC OEM Products) \$53,649 15% \$45,602 \$2,682 \$1,878 \$0 \$805 \$0 E CONNECTRIX DSBQLP-0D QLOOP LIC FOR DSB (EMC OEM Products) \$2,900 15% \$2,465 \$522 \$0 \$0 \$0 \$0 E CONNECTRIX DSBRK40-EXT-B DSBRK40 EXTENSION RAIL -B \$210 34% \$139 \$0 \$0 \$0 \$0 \$0 \$0 C CONNECTRIX DSBRK40-FD-B DSB SWITCH CLAR FIELD RCK KIT -B \$290 34% \$191 \$0 \$0 \$0 \$0 \$0 C CONNECTRIX DSBRK40-FD-B DSB SW GEN RCK KIT -B \$600 34% \$191 \$0 \$0 \$0 \$0 \$0 C CONNECTRIX DSBLY-BY DSB SW GEN RCK KIT -B \$600 34% \$396 \$0 \$0 \$0 \$0 \$0 C CONNECTRIX DS-CUPSW-4700 CUP LIC FOR THE DS-4700M (EMC OEM Products) \$300 \$4,420												
DSBRK40EXT-B DSBRK40 EXTENSION RAIL -B \$210 34% \$139 \$0 \$0 \$0 \$0 \$0 \$0 \$C CONNECTRIX DSBRK40-FD-B DSB SWITCH CLAR FIELD RCK KIT -B \$290 34% \$191 \$0	DS-6620R-B-EP	DS-6620R-B 48P/48P 32GB RTF Ent Switch (EMC OEM Products)	\$53,649	15%	\$45,602	\$2,682	\$1,878	\$0	\$805	\$0	E	
DSBRK40-FD-B DSB SWITCH CLAR FIELD RCK KIT -B \$290 34% \$191 \$0 \$0 \$0 \$0 \$0 \$0 C CONNECTRIX DSBLKYT-B DSB SW GEN RCK KIT -B \$600 34% \$396 \$0 \$0 \$0 \$0 \$0 C CONNECTRIX DS-CUPSW-4700 CUP LIC FOR THE DS-4700M (EMC OEM Products) \$5,200 15% \$4,420 \$936 \$0 \$0 \$0 \$0 E CONNECTRIX DSED-LWKT10 LW OPTIC KIT-10KIM \$300 34% \$198 \$0 \$0 \$0 \$0 \$0 \$0 C CONNECTRIX									, ,			
DSBRLKT-B DSB SW GEN RCK KIT -B \$600 34% \$396 \$0 \$0 \$0 \$0 C CONNECTRIX DS-CUPSW-4700 CUP LIC FOR THE DS-4700M (EMC OEM Products) \$5,200 15% \$4,420 \$936 \$0 \$0 \$0 \$0 E CONNECTRIX DSED-LWKT10 LW OPTIC KIT-10KM \$300 34% \$198 \$0 \$0 \$0 \$0 \$0 C CONNECTRIX												
DS-CUPSW-4700 CUP LIC FOR THE DS-4700M (EMC OEM Products) \$5,200 15% \$4,420 \$936 \$0 \$0 \$0 \$0 E CONNECTRIX DSED-LWKT10 LW OPTIC KIT-10KM \$300 34% \$198 \$0 \$0 \$0 \$0 C CONNECTRIX												
	DS-CUPSW-4700	CUP LIC FOR THE DS-4700M (EMC OEM Products)	\$5,200	15%	\$4,420	\$936	\$0	\$0	\$0	\$0	E	CONNECTRIX
DSED-LWK12U LW OPTIG KIT-2U KM \$1,200 34% \$792 \$0 \$0 \$0 \$0 \$0 C CONNECTRIX												
	D9ED-LWK120	LW OPTIC KIT-20 KM	\$1,200	34%	\$792	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX

			EPL Pi	icing		EPL Maintenance	e and Warranty Upr	ade Pricing		Ī	
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
DSED-LWKT35	LW OPTIC KIT-35 KM	\$1,200	34%	\$792	\$0	\$0	\$0	\$0	\$0	С	CONNECTRIX
DSED-LWKT4G04 DSED-LWKT4G10	4GB 4KM LW SFP OPTIC MCD 4GB 10KM LW SFP OPTIC MCD	\$2,100 \$3,500	34% 34%	\$1,386 \$2,310	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
DSED-LWKTB4G4	4GB 4KM LW SFP OPTIC BRCD	\$1,275	34%	\$842	\$0	\$0	\$0 \$0	\$0	\$0 \$0		CONNECTRIX
DSED-LWKT-XG1	XFP 10 GBPS L/W	\$3,600	34%	\$2,376	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
DSED-LWKT-XG4	XFP 10GBPS LONGWAVE 40 KM OPTIC KIT	\$10,200	34%	\$6,732	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
DSED-SWKT	ED OR DSSW OPTIC KIT	\$100	34%	\$66	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
DSED-SWKT-XG EC1500BRLKT	XFP 10 GBPS S/W	\$1,600 \$305	34% 34%	\$1,056 \$201	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
EC-1700-B	MOUNT ED-XXB IN EC-1500B CONNECTRIX B SERIES CABINET	\$9,400	34%	\$6,204	\$940	\$658	\$0 \$0	\$282	\$0 \$0		CONNECTRIX
EC-1700-C	CONNECTRIX MDS SERIES CABINET	\$9,400	34%	\$6,204	\$940	\$658	\$0	\$282	\$0		CONNECTRIX
ED-12000B-CNV	12K/24K - NEMA RACK KIT	\$1,745	34%	\$1,152	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
ED-DCX6-4B	ED-DCX6-4B Base Chassis, 0 Ports	\$138,703	34%	\$91,544	\$13,870	\$9,709	\$0	\$4,161	\$0		CONNECTRIX
ED-DCX6-8B ED-DCX6-IR-LIC	ED-DCX6-8B Base Chassis, 0 Ports	\$208,774 \$38,452	34% 15%	\$137,791 \$32,684	\$20,877 \$6,921	\$14,614 \$0	\$0 \$0	\$6,263 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
ED-DCX8-IR-LIC ED-DCX8510-4B	ED-DCX6 INTEGRATED ROUTING LICENSE =MA (EMC OEM Prod ED-8510-4-B BASE CHASSIS; 0 PORTS	\$30,452 \$104,800	34%	\$69,168	\$10,480	\$7,336	\$0 \$0	\$3,144	\$0 \$0		CONNECTRIX
ED-DCX8510-8B	ED-8510-8-B BASE CHASSIS; 0 PORTS	\$181,800	34%	\$119,988	\$18,180	\$12,726	\$0	\$5,454	\$0		CONNECTRIX
ED-DCX-B-IR-CF	ED-DCX-B INTEGRATED ROUTING LICENSE (EMC OEM Products)	\$38,810	15%	\$32,989	\$6,986	\$0	\$0	\$0	\$0		CONNECTRIX
ED-MDS-RLKT-AD	ED-XX ADJUSTABLE RAILKIT	\$480	34%	\$317	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
ENCSMRTCRDS	ES-5832B + PB-DCX-16EB SMART CARDS10-PK (EMC OEM Produ	\$393	15%	\$334	\$20	\$14	\$0	\$6 \$0	\$0		CONNECTRIX
ES5832B-48GBW-CF ES-5832B-AN-CF	ES-5832B 48G ENCRYPTBW UPGRADE LICENSE (EMC OEM Proc ES-5832B ADAPTIVE NETWORKING LICENSE (EMC OEM Product:	\$93,200 \$8,230	15% 15%	\$79,220 \$6,996	\$16,776 \$1,481	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
ES-5832B-ENT-CF	ES-5832B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$13,400	15%	\$11,390	\$2,412	\$0 \$0	\$0	\$0	\$0 \$0		CONNECTRIX
ES-5832B-FV-CF	ES-5823B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$15,720	15%	\$13,362	\$2,830	\$0	\$0	\$0	\$0		CONNECTRIX
ES-5832B-FW-CF	ES-5832B FABRIC WATCH LICENSE (EMC OEM Products)	\$7,055	15%	\$5,997	\$1,270	\$0	\$0	\$0	\$0		CONNECTRIX
ES-5832B-IR-CF	ES-5832B INTERGRATED ROUTING LICENSE (EMC OEM Products	\$24,200	15%	\$20,570	\$4,356	\$0	\$0	\$0	\$0		CONNECTRIX
ES-5832B-PM-CF	ES-5832B PERFORMANCE MONITOR LICENSE (EMC OEM Produc	\$7,055	15%	\$5,997	\$1,270	\$0 \$0	\$0	\$0 ©0	\$0		CONNECTRIX
ES-5832B-TR-CF ES-5832B-XF-CF	ES-5832B TRUNKING LICENSE (EMC OEM Products) ES-5832B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$8,600 \$5,700	15% 15%	\$7,310 \$4,845	\$1,548 \$1,026	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
FX8-24-10GBE-CF	ED-DCX FX8-24 2P 10GBE LICENSE (EMC OEM Products)	\$30,800	15%	\$26,180	\$5.544	\$0	\$0	\$0	\$0		CONNECTRIX
FX8-24-ADVEXT-CF	ED-DCX FX8-24 ADVANCED EXTENSION LICENSE (EMC OEM Pro	\$14,100	15%	\$11,985	\$2,538	\$0	\$0	\$0	\$0		CONNECTRIX
INTCABPWRCD-B	C14-TO-C13 1M INTERNAL CAB POWER CORDS-B	\$6	34%	\$4	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
INTCAB-PWRCRD	C14-TO-C13 1METER INTERNAL CAB PWR CORDS	\$6	34%	\$4	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
MDS-10GE-SFPL MDS-10GE-SFPS	MDS 10GbE LW Switch Optic (EMC OEM Products) MDS 10GbE SW Switch Optic (EMC OEM Products)	\$3,230 \$800	15% 15%	\$2,746 \$680	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
MDS-10GE-SFF3	10GBASE-LR SFP+ MODULE	\$4,900	34%	\$3,234	\$490	\$343	\$0	\$147	\$0 \$0		CONNECTRIX
MDS-10G-SR	10GBASE-SR SFP+ MODULE	\$1,220	34%	\$805	\$122	\$85	\$0	\$37	\$0		CONNECTRIX
MDS-16FC-SFPL	MDS 16Gb FC LW Switch Optic (EMC OEM Products)	\$2,990	15%	\$2,542	\$150	\$105	\$0	\$45	\$0		CONNECTRIX
MDS-16FC-SFPS	MDS 16Gb FC SW Switch Optic (EMC OEM Products)	\$268	15%	\$228	\$13	\$9	\$0	\$4	\$0		CONNECTRIX
MDS-32G-LW	MDS 32G Switch LW Optics SFP+ (EMC OEM Products) MDS 32G Switch SW Optics SFP+ (EMC OEM Products)	\$4,850 \$810	15% 15%	\$4,123 \$689	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX
MDS-32G-SW MDS-48P-16GFC	MDS 9000 48-Port 16-Gbps FC Module	\$93,660	34%	\$61,816	\$9,366	\$6,556	\$0	\$2,810	\$0 \$0		CONNECTRIX CONNECTRIX
MDS-48P16GFCU	MDS 9000 48-Port 16-Gbps FC Module UPG	\$118,640	34%	\$78,302	\$9,135	\$6,407	\$0	\$2,729	\$0		CONNECTRIX
MDS-48P-32GFC	MDS 9700 48-Port 32Gbps FC Module	\$98,260	34%	\$64,852	\$9,826	\$6,878	\$0	\$2,948	\$0		CONNECTRIX
MDS-48P-32GFCU	MDS 9700 48-Port 32Gbps FC Module Upg	\$127,750	34%	\$84,315	\$9,837	\$6,899	\$0	\$2,938	\$0		CONNECTRIX
MDS-8G-ER	MDS 8G FC EXT Range Directr Optic	\$9,900	34%	\$6,534	\$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX
MDS-8G-LW MDS-8G-SW	MDS 2/4/8-GBPS FC LONGWAVE SFP LC MDS 2/4/8-GBPS FC SHORTWAVE SFP LC	\$2,700 \$240	34% 34%	\$1,782 \$158	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
MDS-9124-0D	24 PORT 4GB SWITCH W/8 ACTIVE PORTS (EMC OEM Products)	\$5,200	15%	\$4,420	\$260	\$182	\$0	\$78	\$0		CONNECTRIX
MDS-9124-8	4GB 8-PORT FC OPTIC KIT (EMC OEM Products)	\$1,900	15%	\$1,615	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-9124-8D	4GB 8-PORT FC OPTIC KIT (EMC OEM Products)	\$3,000	15%	\$2,550	\$150	\$105	\$0	\$45	\$0		CONNECTRIX
MDS-9132T-24E-16	MDS-9132T Switch w/24 16G SFPs PSE (EMC OEM Products)	\$17,640	15% 15%	\$14,994	\$882 \$1,252	\$617	\$0	\$265	\$0		CONNECTRIX
MDS-9132T-24E-32 MDS-9132T-24I-16	MDS-9132T Switch w/24 32G SFPs PSE (EMC OEM Products) MDS-9132T Switch w/24 16G SFPs PSI (EMC OEM Products)	\$25,040 \$17,640	15%	\$21,284 \$14,994	\$1,252 \$882	\$876 \$617	\$0 \$0	\$376 \$265	\$0 \$0		CONNECTRIX CONNECTRIX
MDS-9132T-24I-32	MDS-9132T Switch w/24 32G SFPs PSI (EMC OEM Products)	\$25,040	15%	\$21,284	\$1,252	\$876	\$0	\$376	\$0		CONNECTRIX
MDS-9132T-8E-16	MDS-9132T Switch w/8 16G SFPs PSE (EMC OEM Products)	\$5,490	15%	\$4,667	\$275	\$192	\$0	\$82	\$0		CONNECTRIX
MDS-9132T-8E-32	MDS-9132T Switch w/8 32G SFPs PSE (EMC OEM Products)	\$9,130	15%	\$7,761	\$457	\$320	\$0	\$137	\$0		CONNECTRIX
MDS-9132T-8I-16	MDS-9132T Switch w/8 16G SFPs PSI (EMC OEM Products)	\$5,490	15%	\$4,667	\$275	\$192	\$0	\$82	\$0		CONNECTRIX
MDS-9132T-8I-32 MDS-9132T-E	MDS-9132T Switch w/8 32G SFPs PSI (EMC OEM Products) MDS-9132T Base Switch no SFPs PSE (EMC OEM Products)	\$9,130 \$4,690	15% 15%	\$7,761 \$3,987	\$457 \$235	\$320 \$164	\$0 \$0	\$137 \$70	\$0 \$0		CONNECTRIX CONNECTRIX
MDS-9132T-EXP	MDS-9132T Expansion Module (EMC OEM Products)	\$9,690	15%	\$8,237	\$485	\$339	\$0	\$145	\$0 \$0		CONNECTRIX
MDS-9132T-I	MDS-9132T Base Switch no SFPs PSI (EMC OEM Products)	\$4,690	15%	\$3,987	\$235	\$164	\$0	\$70	\$0		CONNECTRIX
MDS-9132T-POD-CF	MDS-9132T 32G FC 8 Port Upg Lic=MA (EMC OEM Products)	\$5,140	15%	\$4,369	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-9134-2-CF	2-PORT 10GB ACTIVATION LICENSE (EMC OEM Products)	\$1,600	15%	\$1,360	\$288	\$0	\$0	\$0	\$0		CONNECTRIX
MDS-9134-8-CF	8-PORT 4GB ACTIVATION LICENSE (EMC OEM Products)	\$3,100	15%	\$2,635	\$558	\$0 \$0	\$0	\$0	\$0		CONNECTRIX
MDS-9148-POD MDS-9148S-12	CISCO 9148 8-PORT POD LICENSE (EMC OEM Products) MDS-9148S 16Gb Switch - 12 active ports (EMC OEM Products)	\$6,400 \$4,580	15% 15%	\$5,440 \$3,893	\$0 \$229	\$0 \$160	\$0 \$0	\$0 \$69	\$0 \$0		CONNECTRIX CONNECTRIX
MDS-9148S-POD	Connectrix 9148S 16G FC 12P Upg Lic=MA (EMC OEM Products)	\$4,500 \$4,500	15%	\$3,825	\$229	\$160	\$0 \$0	\$09 \$0	\$0 \$0		CONNECTRIX
MDS-9148S-POD-CF	CONNECTRIX 9148S 16G FC 12P UPG LIC=MA (EMC OEM Produc	\$4,500	15%	\$3,825	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
MDS-9250I	16Gb, 50-Port 9250i, 20 active ports (EMC OEM Products)	\$53,900	15%	\$45,815	\$2,695	\$1,887	\$0	\$809	\$0	E	CONNECTRIX
MDS-9250I-20-CF	16Gb, 20-Port 9250i port upg license=MA (EMC OEM Products)	\$15,710		\$13,354	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
MDS-9250I-IOA	MDS IOA LICENSE FOR 02501=MA (EMC OEM Products)	\$47,720 \$47,720	15%	\$40,562	\$8,590	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
MDS-9250I-IOA-CF MDS-9396S-48	MDS IOA LICENSE FOR 9250I=MA (EMC OEM Products) MDS-9396S 16Gb Switch - 48 active ports (EMC OEM Products)	\$47,720 \$36,941	15% 15%	\$40,562 \$31,400	\$8,590 \$1,847	\$0 \$1,293	\$0 \$0	\$0 \$554	\$0 \$0		CONNECTRIX
50 00005 40	2 22200 1000 0 miles. 10 desire porte (Line OLIVI Founds)	ψ00,541	.570	ψ01,-00	ψ1,047	Ψ1,233	ΨΟ	ΨΟΟΨ	ΨΟ	-	- 320/\

Based on EMC January, 2016 Price List

MDS-SME-9200-CF

MDS 9200 SME LICENSE FOR MDS- (EMC OEM Products)

\$2.862

\$13.515

\$0

\$0

\$0

\$0

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CONNECTRIX

15%

\$15,900

			EPL Pr	icing		EPL Maintenand	ce and Warranty Upr	ade Pricing		1	
MODEL CODE	DESCRIPTION	EMC	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL	MNT ANNUAL	MNT ANNUAL	WARR UPG	WARR UPG	DISCOUNT	FAMILY
MDS-SME-9200E-CF	SME LIC FOR EXPANSION SLOT IN MDS-9222I (EMC OEM Produc	\$15,900	15%	\$13,515	(PREMIUM) \$2,862	(STANDARD) \$0	(BASIC)	(PREMIUM) \$0	(STANDARD) \$0	CLASS E	CONNECTRIX
MDS-SME92-SSN-CF	SME LICENSE (1 ENGINE) FOR TH (EMC OEM Products)	\$17,900	15%	\$15,215	\$3,222	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-SME-9500-CF MDS-SME95-SSN-CF	DIRECTOR SME LICENSE FOR MDS-PBFI-1804 (EMC OEM Production SME LIC (1 ENGINE) FOR T (EMC OEM Products)	\$15,900 \$17,900	15% 15%	\$13,515 \$15,215	\$2,862 \$3,222	\$0 \$0		\$0 \$0	\$0 \$0		CONNECTRIX
MDS-TRI-LW	1-Gb Ethernet 2-Gb FC Tri-mode Longwave	\$17,900	34%	\$15,215 \$1,122	\$3,222	\$0 \$0		\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
MDS-TRI-SW	1-Gb Ethernet 2-Gb FC Tri-mode Shortwave	\$300	34%	\$198	\$0	\$0	\$0	\$0	\$0	С	CONNECTRIX
MDS-TWNX-10M	10G BASE COPPER ACTIVE TWINAX CABLE; 10M	\$510 \$185	34% 34%	\$337	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0		CONNECTRIX
MDS-TWNX-1M MDS-TWNX-3M	10G BASE COPPER PASSIVE TWINAX CABLE; 1M 10G BASE COPPER PASSIVE TWINAX CABLE, 3M	\$265	34%	\$122 \$175	\$0	\$0 \$0		\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
MDS-TWNX-5M	10G BASE COPPER PASSIVE TWINAX CABLE; 5M	\$325	34%	\$215	\$0	\$0	\$0	\$0	\$0	С	CONNECTRIX
MDS-TWNX-7M	10G BASE COPPER ACTIVE TWINAX CABLE, 7M	\$450	34%	\$297	\$0	\$0		\$0	\$0		CONNECTRIX
MP-7800B MP-7800B-ADVX-CF	MP-7800B BASE 4P FC 2P 1GBE MP SWITCH (EMC OEM Products MP-7800B ADVANCED EXTENSION LICENSE (EMC OEM Products	\$13,900 \$9,505	15% 15%	\$11,815 \$8,079	\$695 \$1,711	\$487 \$0	\$0 \$0	\$209 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
MP-7800B-AN-CF	MP-7800B ADAPTIVE NETWORKING LICENSE (EMC OEM Product	\$4,215		\$3,583	\$759	\$0		\$0	\$0		CONNECTRIX
MP-7800B-ENT-CF	MP-7800B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$11,565	15%	\$9,830	\$2,082	\$0	\$0	\$0	\$0		CONNECTRIX
MP7800B-ENTFC MP-7800B-FIC-CF	MP-7800B ENTERPRISE UPG W/12 8GB FC SFPS (EMC OEM Proc MP-7800B FICON CUP LICENSE (EMC OEM Products)	\$44,700 \$5,195	15% 15%	\$37,995 \$4,416	\$2,235 \$935	\$1,565 \$0		\$671 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
MP-7800B-FV-CF	MP-7800B FABRIC VISION LICENSE (EMC OEM Products)	\$5,195 \$5,820	15%	\$4,416	\$1,048	\$0 \$0		\$0 \$0	\$0 \$0		CONNECTRIX
MP-7800B-FW-CF	MP-7800B FABRIC WATCH LICENSE (EMC OEM Products)	\$2,550	15%	\$2,168	\$459	\$0	\$0	\$0	\$0	E	CONNECTRIX
MP-7800B-IR-CF	MP-7800B INTERGRATED ROUTING LICENSE (EMC OEM Product	\$12,350	15%	\$10,498	\$2,223	\$0		\$0	\$0		CONNECTRIX
MP-7800B-PM-CF MP-7800B-SAO-CF	MP-7800B PERFORMANCE MONITOR LICENSE (EMC OEM Produ MP-7800B SERVER APPLICATION OPTIMIZA LIC (EMC OEM Produ	\$2,845 \$1,375	15% 15%	\$2,418 \$1,169	\$512 \$248	\$0 \$0		\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
MP-7800B-TR-CF	MP-7800B TRUNKING LICENSE (EMC OEM Products)	\$4,215		\$3,583	\$759	\$0		\$0	\$0 \$0		CONNECTRIX
MP-7800B-XF-CF	MP-7800B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$2,845	15%	\$2,418	\$512	\$0	\$0	\$0	\$0	E	CONNECTRIX
MP-7840B	MP-7840B Base 24P FC 2P 1GbE MP Switch (EMC OEM Products)	\$88,650	15%	\$75,353	\$4,433	\$3,103		\$1,330	\$0		CONNECTRIX
MP-7840B-CU MP-7840B-CU-CF	MP-7840B FICON CUP Lic=MA (EMC OEM Products) MP-7840B FICON CUP Lic=MA (EMC OEM Products)	\$7,800 \$7,800	15% 15%	\$6,630 \$6,630	\$1,404 \$1,404	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
MP-7840B-IR	MP-7840B Intergrated Routing Lic=MA (EMC OEM Products)	\$17,700	15%	\$15,045	\$3,186	\$0		\$0	\$0		CONNECTRIX
MP-7840B-IR-CF	MP-7840B Intergrated Routing Lic=MA (EMC OEM Products)	\$17,700	15%	\$15,045	\$3,186	\$0		\$0	\$0		CONNECTRIX
MP-7840B-WU1 MP-7840B-WU1-CF	MP-7840B Wan Upgrade1 Lic=MA (EMC OEM Products) MP-7840B Wan Upgrade1 Lic=MA (EMC OEM Products)	\$36,580 \$36,580	15% 15%	\$31,093 \$31,093	\$6,584 \$6,584	\$0 \$0		\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
MP-7840B-WU2	MP-7840B Wan Upgrade2 Lic=MA (EMC OEM Products)	\$59,030	15%	\$50,176	\$10,625	\$0		\$0 \$0	\$0 \$0		CONNECTRIX
MP-7840B-WU2-CF	MP-7840B Wan Upgrade2 Lic=MA (EMC OEM Products)	\$59,030	15%	\$50,176	\$10,625	\$0		\$0	\$0		CONNECTRIX
MP-8000B-FW-CF	MP-8000B FABRIC WATCH LICENSE (EMC OEM Products)	\$4,100	15%	\$3,485	\$738	\$0		\$0	\$0		CONNECTRIX
MP-8000B-PM-CF MP-8000B-TR-CF	MP-8000B PERFORMANCE MONITOR LICENSE (EMC OEM Produ MP-8000B TRUNKING LICENSE (EMC OEM Products)	\$4,500 \$5,700	15% 15%	\$3,825 \$4,845	\$810 \$1,026	\$0 \$0		\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
PB-DCX-24FCOE	ED-DCX-B 24P FCOE BLADE	\$105,100	34%	\$69,366	\$10,510	\$7,357	\$0	\$3,153	\$0 \$0		CONNECTRIX
PB-DCX24FCOEU	ED-DCX-B 24P FCOE BLADE UPGRADE	\$139,375	34%	\$91,988	\$13,938	\$9,756		\$4,181	\$0		CONNECTRIX
PB-DCX-32P16G PB-DCX32P16GE	DCX PORT BLADE 32P 32 16G SFPS	\$82,600 \$64.100	34% 34%	\$54,516 \$42,306	\$8,260	\$5,782		\$2,478 \$1.923	\$0		CONNECTRIX
PBDCX32P16GEU	DCX 16G PORT BLADE 32P 0 SFPS DCX 16G PORT BLADE 32P 0 SFPS UPG	\$83,330	34%	\$42,306 \$54,998	\$6,410 \$6,416	\$4,487 \$4,500	\$0 \$0	\$1,923 \$1,917	\$0 \$0		CONNECTRIX CONNECTRIX
PB-DCX32P16GU	DCX UPGRADE PORT BLADE 32P 32 16G SFPS	\$109,590	34%	\$72,329	\$10,959	\$7,671	\$0	\$3,288	\$0	С	CONNECTRIX
PB-DCX-48P16G	DCX PORT BLADE 48P 48 16G SFPS	\$115,800	34%	\$76,428	\$11,580	\$8,106	\$0	\$3,474	\$0		CONNECTRIX
PB-DCX48P16GE PBDCX48P16GEU	DCX 16G PORT BLADE 48P 0 SFPS DCX 16G PORT BLADE 48P 0 SFPS UPG	\$89,200 \$115,960	34% 34%	\$58,872 \$76,534	\$8,920 \$8,929	\$6,244 \$6,262	\$0 \$0	\$2,676 \$2,667	\$0 \$0		CONNECTRIX CONNECTRIX
PB-DCX48P16GU	DCX UPGRADE PORT BLADE 48P 48 16G SFPS	\$153,530	34%	\$101,330	\$15,353	\$10,747	\$0	\$4,606	\$0 \$0		CONNECTRIX
PB-DCX6-48P32G	DCX6 32G PORT BLADE 48P 48 SW 32G SFPS	\$180,501	34%	\$119,131	\$18,050	\$12,635	\$0	\$5,415	\$0	С	CONNECTRIX
PB-DCX6-48P32GE	DCX6 32G PORT BLADE 48P 0 SFPS	\$128,374	34%	\$84,727	\$12,837	\$8,986	\$0	\$3,851	\$0		CONNECTRIX
PB-DCX6-48P32GEU PB-DCX6-48P32GU	DCX6 32G PORT BLADE 48P 0 SFPS UPG DCX6 32G PORT BLADE 48P 48 SW SFPS UPG	\$166,887 \$234,651	34% 34%	\$110,145 \$154,870	\$16,689 \$23,465	\$11,682 \$16,426		\$5,007 \$7,040	\$0 \$0		CONNECTRIX CONNECTRIX
PBDCX-64P-16G	DCX8510 16G 64P PORT BLADE 16-QSFPS	\$153,300	34%	\$101,178	\$15,330	\$10,731	\$0	\$4,599	\$0		CONNECTRIX
PBDCX-64P16GU	DCX8510 16G 64P UPG PORT BLADE 16-QSFPS	\$199,290	34%	\$131,531	\$15,345	\$10,762		\$4,584	\$0		CONNECTRIX
PB-DCX-FX8-24 PB-DCXFX8-24U	ED-DCX-B FX8-24 FCIP BLADE ED-DCX-B FX8-24 FCIP BLADE UPGRADE	\$109,660 \$142,000	34% 34%	\$72,376 \$93,720	\$10,966 \$14,200	\$7,676 \$9,940	\$0 \$0	\$3,290 \$4,260	\$0 \$0		CONNECTRIX CONNECTRIX
PWRC-DCX-EU	DCX EU CEE7/7 PWR CRD KIT - 2PER	\$400	34%	\$264	\$0	\$0,540	\$0	\$0	\$0 \$0		CONNECTRIX
PWRC-DCX-NA	DCX NORTHAM 250V PWR CRD KIT - 2PER	\$400	34%	\$264	\$0	\$0		\$0	\$0		CONNECTRIX
PWRC-DCX-NALV	DCX NORTHAM 110V PWR CRD KIT - 2PER	\$400 \$400	34%	\$264 \$264	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0		CONNECTRIX
PWRC-DCX-OT SP-HUB-ETH	DCX NON-EU 230V PWR CRD KIT - 2PER CONNECTRIX ETHERNET HUB	\$400 \$1,300	34% 34%	\$264 \$858	\$0 \$130	\$0 \$91	\$0 \$0	\$0 \$39	\$0 \$0		CONNECTRIX CONNECTRIX
VDX6740-2P40G-CF	VDX-6740 2X40GBE POD Upgrade Lic=MA (EMC OEM Products)	\$4,800	15%	\$4,080	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
VDX6740-8P10G-CF	VDX-6740 8X10GBE POD Upgrade Lic=MA (EMC OEM Products)	\$4,400	15%	\$3,740	\$0	\$0	\$0	\$0	\$0		CONNECTRIX
VDX-6740B-24F VDX-6740B-24R	VDX-6740B 24P/48P 10GbE Switch FTR Air (EMC OEM Products) VDX-6740B 24P/48P 10GbE Switch RTF Air (EMC OEM Products)	\$15,995 \$15,995	15% 15%	\$13,596 \$13,596	\$800 \$800	\$560 \$560	\$0 \$0	\$240 \$240	\$0 \$0		CONNECTRIX CONNECTRIX
VDX-6740B-64F	VDX-6740B 48P 10GbE 4-40GbE Switch FTR (EMC OEM Products)	\$34,995	15%	\$29,746	\$1,750	\$1,225		\$525	\$0		CONNECTRIX
VDX-6740B-64R	VDX-6740B 48P 10GbE 4-40GbE Switch RTF (EMC OEM Products)	\$34,995	15%	\$29,746	\$1,750	\$1,225	\$0	\$525	\$0		CONNECTRIX
VDX6740-FCOE-CF	VDX-6740 FCoE Lic=MA (EMC OEM Products)	\$12,000	15%	\$10,200	\$0 \$0	\$0	\$0	\$0	\$0		CONNECTRIX
VDX6740RCKMNT VDXSFP-10G-SR	VDX-6740 27-31 Rack Mount Kit (EMC OEM Products) VDX SFP 10GbE SR OPTIC 1 PACK (EMC OEM Products)	\$175 \$750	15% 15%	\$149 \$638	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0		CONNECTRIX CONNECTRIX
VDXSFP-10GSR8	VDX SFP 10GbE SR OPTIC 8 PACK (EMC OEM Products)	\$3,400	15%	\$2,890	\$0	\$0		\$0	\$0		CONNECTRIX
456-107-988	DD VE PERPETUAL CAP 1TB=CA	\$1,675	26%	\$1,240	\$385	\$352		\$0	\$0		DATA DOMAIN
456-107-989	DD VE PERPETUAL CAP NF 1TB=CA LICENSE DD OE PER TB MID CAPACITY ACT=CB	\$1,355 \$1,450	15% 26%	\$1,152 \$1,072	\$312 \$174	\$285 \$145		\$0 \$0	\$0 \$0		DATA DOMAIN
456-109-422 456-109-423	LICENSE DD OE PER TB MID CAPACITY ACT=CB	\$1,450 \$785	26%	\$1,073 \$581	\$174 \$94	\$145 \$79	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-424	LICENSE BASE DD OE DD6300=IA	\$16,200	15%	\$13,770	\$1,944	\$1,620		\$0	\$0		DATA DOMAIN

			EPL Pr	icing		EPL Maintenanc	e and Warranty Upra	ade Pricing		1	
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
456-109-427	LICENSE DD OE PER TB UPG ACTIVE=CB	\$1,750	26%	\$1,295	\$210	\$175	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-428 456-109-432	LICENSE DD OE PER TB UPG ER=CB LICENSE DD OE PER TB HI CAPACITY ACT=CB	\$915 \$1,450	26% 26%	\$677 \$1,073	\$110 \$174	\$92 \$145	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-433	LICENSE BASE DD OE DD9800=IA	\$1,430 \$16,200	15%	\$13,770	\$1,944	\$1,620	\$0	\$0	\$0 \$0		DATA DOMAIN
456-109-596	LICENSE BASE DD OE DD2200-14=IA	\$5,896	15%	\$5,012	\$708	\$590	\$0	\$0	\$0		DATA DOMAIN
456-109-597	LICENSE BASE DD OE DD2200-24=IA	\$10,736	15%	\$9,126	\$1,288	\$1,074	\$0	\$0	\$0		DATA DOMAIN
456-109-598 456-109-600	LICENSE BASE DD OE DD2200-4=IA LIC BOOST DD2200=IA	\$3,168 \$1,500	15% 15%	\$2,693 \$1,275	\$380 \$270	\$317 \$240	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-601	LICENSE ENCRYPTION DD2200=IA	\$1,500 \$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0 \$0		DATA DOMAIN
456-109-602	LIC REPLICATOR DD2200=IA	\$2,540	15%	\$2,159	\$457	\$406	\$0	\$0	\$0		DATA DOMAIN
456-109-604	LICENSE RETENTION LOCK COMPL DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0		DATA DOMAIN
456-109-605 456-109-606	LICENSE RETENTION LOCK GOVERN DD2200=IA LIC VTL OPEN SYSTEMS DD2200=IA	\$1,500 \$1,500	15% 15%	\$1,275 \$1,275	\$270 \$270	\$240 \$240	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-607	LIC VTL NDMP TAPE SVR ETH DD2200=IA	\$1,500 \$1,500	15%	\$1,275	\$270 \$270	\$240	\$0	\$0	\$0 \$0		DATA DOMAIN
456-109-608	LIC VTL IBM IOS DD2200=IA	\$2,250	15%	\$1,913	\$405	\$360	\$0	\$0	\$0		DATA DOMAIN
456-109-609	LICENSE EXPSTOR DD2200=IA	\$8,500	15%	\$7,225	\$1,020	\$850	\$0	\$0	\$0		DATA DOMAIN
456-109-611 456-109-612	UPG BOOST 2200=IA LICENSE ENCRYPTION 2200 UPGRADE=IA	\$1,500 \$1,500	15% 15%	\$1,275 \$1,275	\$270 \$270	\$240 \$240	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-613	LIC REPLICATOR 2200, UPGRADE=IA	\$1,500 \$2,540	15%	\$2,159	\$457	\$406	\$0	\$0 \$0	\$0 \$0		DATA DOMAIN
456-109-614	LIC RTN LOCK COMPL EDTN DD2200 UPG=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0		DATA DOMAIN
456-109-615	LIC RTN LOCK GOV EDTN DD2200 UPG=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0		DATA DOMAIN
456-109-616	LIC VTL OPEN SYSTEMS DD2200 UPGRADE=IA	\$1,500 \$1,500	15% 15%	\$1,275	\$270	\$240	\$0	\$0	\$0 \$0		DATA DOMAIN
456-109-617 456-109-618	LIC VTL NDMP TAPE SVR ETH DD2200 UPG=IA LIC VTL IBM IOS DD2200 UPGRADE=IA	\$1,500 \$2,250	15%	\$1,275 \$1,913	\$270 \$405	\$240 \$360	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-619	LIC VTL OPEN SYS TO IBM IOS 2200 UPG=IA	\$750	15%	\$638	\$135	\$120	\$0	\$0	\$0		DATA DOMAIN
456-109-620	LICENSE EXPSTOR 2200 UPG=IA	\$8,500	15%	\$7,225	\$1,020	\$850	\$0	\$0	\$0		DATA DOMAIN
456-109-621	LICENSE CAP ON DEMAND 2200 4TB UPG=IA	\$11,500	15%	\$9,775	\$1,380	\$1,150	\$0	\$0	\$0		DATA DOMAIN
456-109-622 456-109-623	LICENSE BASE DD OE DD2500-21=IA LICENSE BASE DD OE DD2500-36=IA	\$15,000 \$15,000	26% 26%	\$11,100 \$11,100	\$1,800 \$1,800	\$1,500 \$1,500	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-624	LIC BOOST,DD2500=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0 \$0	\$0 \$0		DATA DOMAIN
456-109-625	LICENSE,ENCRYPTION,DD2500=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0		DATA DOMAIN
456-109-626	LIC REPLICATOR,DD2500=IA	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0		DATA DOMAIN
456-109-627 456-109-628	LICENSE,RETENTION LOCK COMPL,DD2500=IA LICENSE,RETENTION LOCK GOV,DD2500=IA	\$4,000 \$4,000	26% 26%	\$2,960 \$2,960	\$720 \$720	\$640 \$640	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-629	LIC VTL,OPEN SYSTEMS,DD2500=IA	\$4,000	26%	\$2,960	\$720 \$720	\$640	\$0	\$0 \$0	\$0 \$0		DATA DOMAIN
456-109-630	LIC VTL,NDMP TAPE SERVER,ETH,DD2500=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0		DATA DOMAIN
456-109-631	LIC VTL,IBM IOS,DD2500=IA	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0		DATA DOMAIN
456-109-634 456-109-635	UPG BOOST,2500=IA LICENSE,ENCRYPTION,2500,UPGRADE=IA	\$4,000 \$4,000	26% 26%	\$2,960 \$2,960	\$720 \$720	\$640 \$640	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-636	LIC REPLICATOR, 2500, UPGRADE=IA	\$5,000 \$5,000	26%	\$3,700	\$900	\$800	\$0	\$0 \$0	\$0 \$0		DATA DOMAIN
456-109-637	LIC,RETENTION LOCK COMPL ,DD2500,UPG=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0		DATA DOMAIN
456-109-638	LIC,RETENTION LOCK GOV ,DD2500,UPG=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0		DATA DOMAIN
456-109-639 456-109-640	LIC,VTL,OPEN SYSTEMS,DD2500,UPG=IA LIC,VTL,NDMP TAPE SVR,ETH,DD2500,UPG=IA	\$4,000 \$4,000	26% 26%	\$2,960 \$2,960	\$720 \$720	\$640 \$640	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-641	LIC,VTL,IBM IOS,DD2500,UPG=IA	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0 \$0	\$0 \$0		DATA DOMAIN
456-109-642	LIC VTL,OPEN SYS TO IBM IOS,2500=IA	\$2,000	26%	\$1,480	\$360	\$320	\$0	\$0	\$0		DATA DOMAIN
456-109-644	LICENSE BASE DD OE DD4200=IA	\$15,000	26%	\$11,100	\$1,800	\$1,500	\$0	\$0	\$0		DATA DOMAIN
456-109-645 456-109-646	LIC BOOST,DD4200=IA LICENSE,ENCRYPTION,DD4200=IA	\$9,000 \$9,000	26% 26%	\$6,660 \$6,660	\$1,620 \$1,620	\$1,440 \$1,440	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-648	LIC REPLICATOR, DD4200=IA	\$10,000	26%	\$7,400	\$1,800	\$1,600	\$0	\$0	\$0 \$0		DATA DOMAIN
456-109-649	LICENSE, RETENTION LOCK COMPL, DD4200=IA	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-650	LICENSE, RETENTION LOCK GOV, DD4200=IA	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0		DATA DOMAIN
456-109-651 456-109-652	LIC VTL,OPEN SYSTEMS,DD4200=IA LIC VTL,NDMP TAPE SERVER,ETH,DD4200=IA	\$9,000 \$9,000	26% 26%	\$6,660 \$6,660	\$1,620 \$1,620	\$1,440 \$1,440	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-653	LIC VTL,IBM IOS,DD4200=IA	\$13,500	26%	\$9,990	\$2,430	\$2,160	\$0	\$0	\$0		DATA DOMAIN
456-109-654	LICENSE,EXP CAP,DD4200,ABOVE 120TB=IA	\$20,000	26%	\$14,800	\$2,400	\$2,000	\$0	\$0	\$0		DATA DOMAIN
456-109-656	UPG BOOST,DD4200=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0		DATA DOMAIN
456-109-657 456-109-659	LICENSE,ENCRYPTION,DD4200,UPGRADE=IA LIC REPLICATOR DD4200,UPGRADE=IA	\$9,000 \$10,000	26% 26%	\$6,660 \$7,400	\$1,620 \$1,800	\$1,440 \$1,600	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-660	LIC,RETENTION LOCK COMPL ,DD4200,UPG=IA	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0 \$0		DATA DOMAIN
456-109-661	LIC,RETENTION LOCK GOV ,DD4200,UPG=IA	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-662	LIC,VTL,OPEN SYSTEMS,DD4200,UPG=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0		DATA DOMAIN
456-109-663 456-109-664	LIC,VTL,NDMP TAPE SVR,ETH,DD4200,UPG=IA LIC,VTL,IBM IOS,DD4200,UPG=IA	\$9,000 \$13,500	26% 26%	\$6,660 \$9,990	\$1,620 \$2,430	\$1,440 \$2,160	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-665	LIC,VTL,OPEN SYS TO IBM IOS,DD4200=IA	\$4,500		\$3,330	\$810	\$720	\$0	\$0 \$0	\$0 \$0		DATA DOMAIN
456-109-666	LICENSE,EXPCAP,DD4200,ABOVE 120TB,UPG=IA	\$20,000	26%	\$14,800	\$2,400	\$2,000	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-667	LICENSE BASE DD OE DD4500=IA	\$15,000		\$11,100	\$1,800	\$1,500	\$0	\$0	\$0		DATA DOMAIN
456-109-668 456-109-669	LIC BOOST,DD4500=IA LICENSE,ENCRYPTION,DD4500=IA	\$19,000 \$19,000		\$14,060 \$14,060	\$3,420 \$3,420	\$3,040 \$3,040	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-669	LIC REPLICATOR, DD4500=IA	\$30,000		\$14,060 \$22,200	\$3,420 \$5,400	\$3,040 \$4,800	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-672	LICENSE, RETENTION LOCK COMPL, DD4500=IA	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-673	LICENSE, RETENTION LOCK GOV, DD4500=IA	\$20,400		\$15,096	\$3,672	\$3,264	\$0	\$0	\$0		DATA DOMAIN
456-109-674 456-109-675	LIC VTL,OPEN SYSTEMS,DD4500=IA LIC VTL,NDMP TAPE SERVER,ETH,DD4500=IA	\$19,000 \$19,000		\$14,060 \$14,060	\$3,420 \$3,420	\$3,040 \$3,040	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
700-103-013	LIG VIL, NUIVIF TAFE SERVEN, ETH, DU4300-IA	\$19,000	∠070	\$ 14,UOU	 გა,420	ა ა,040	\$0	\$ U	\$0	ואוט	DATA DOWNIN

			EPL PI	ricing		EPL Maintenanc	e and Warranty Upr	ade Pricing		1	
MODEL CODE	DESCRIPTION	EMC	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL	MNT ANNUAL	MNT ANNUAL	WARR UPG	WARR UPG	DISCOUNT	FAMILY
456-109-676	LIC VTL,IBM IOS,DD4500=IA	LIST PRICE USD \$28,500	26%	\$21,090	(PREMIUM) \$5.130	(STANDARD) \$4,560	(BASIC) \$0	(PREMIUM) \$0	(STANDARD) \$0	CLASS DM	DATA DOMAIN
456-109-677	LICENSE,EXP CAP,DD4500,ABOVE 180TB=IA	\$30,000	26%	\$22,200	\$3,600	\$3,000	\$0	\$0	\$0		DATA DOMAIN
456-109-679	UPG BOOST,DD4500=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0		DATA DOMAIN
456-109-680 456-109-682	LICENSE,ENCRYPTION,DD4500,UPGRADE=IA LIC REPLICATOR, DD4500.UPGRADE=IA	\$19,000 \$30,000	26% 26%	\$14,060 \$22,200	\$3,420 \$5,400	\$3,040 \$4.800	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-683	LIC,RETENTION LOCK COMPL,DD4500,UPG=IA	\$20,400	26%	\$22,200 \$15,096	\$3,672	\$3,264	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-684	LIC,RETENTION LOCK GOV ,DD4500,UPG=IA	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0		DATA DOMAIN
456-109-685	LIC,VTL,OPEN SYSTEMS,DD4500,UPG=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0		DATA DOMAIN
456-109-686 456-109-687	LIC,VTL,NDMP TAPE SVR,ETH,DD4500,UPG=IA LIC,VTL,IBM IOS,DD4500,UPG=IA	\$19,000 \$28,500	26% 26%	\$14,060 \$21,090	\$3,420 \$5,130	\$3,040 \$4,560	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-688	LIC,VTL,OPEN SYS TO IBM IOS,DD4500=IA	\$9,500	26%	\$7,030	\$1,710	\$4,560 \$1,520	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-689	LICENSE,EXPCAP,DD4500,ABOVE 180TB,UPG=IA	\$30,000	26%	\$22,200	\$3,600	\$3,000	\$0	\$0	\$0		DATA DOMAIN
456-109-690	LICENSE BASE DD OE DD7200=IA	\$20,000	26%	\$14,800	\$2,400	\$2,000	\$0	\$0	\$0		DATA DOMAIN
456-109-691	LIC BOOST,DD7200=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0		DATA DOMAIN
456-109-692 456-109-694	LICENSE,ENCRYPTION,DD7200=IA LIC REPLICATOR,DD7200=IA	\$38,000 \$60,000	26% 26%	\$28,120 \$44,400	\$6,840 \$10,800	\$6,080 \$9,600	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-695	LICENSE,RETENTION LOCK COMPL,DD7200=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-696	LICENSE,RETENTION LOCK GOV,DD7200=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0		DATA DOMAIN
456-109-697	LIC VTL,OPEN SYSTEMS,DD7200=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0 \$0	\$0		DATA DOMAIN
456-109-698 456-109-699	LIC VTL,NDMP TAPE SVR,ETH,DD7200=IA LIC VTL,IBM IOS,DD7200=IA	\$38,000 \$57,000	26% 26%	\$28,120 \$42,180	\$6,840 \$10,260	\$6,080 \$9,120	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-700	LICENSE,EXP CAP,DD7200,ABOVE 360TB=IA	\$40,000	26%	\$29,600	\$4,800	\$4,000	\$0	\$0	\$0		DATA DOMAIN
456-109-706	UPG BOOST,DD7200=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-707	LICENSE,ENCRYPTION,DD7200,UPGRADE=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0		DATA DOMAIN
456-109-709 456-109-710	LIC REPLICATOR, DD7200,UPGRADE=IA LIC.RETENTION LOCK COMPL ;DD7200,UPG=IA	\$60,000 \$38,000	26% 26%	\$44,400 \$28,120	\$10,800 \$6,840	\$9,600 \$6,080	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-711	LIC,RETENTION LOCK GOV ,DD7200,UPG=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0 \$0		DATA DOMAIN
456-109-712	LIC,VTL,OPEN SYSTEMS,DD7200,UPG=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-713	LIC,VTL,NDMP TAPE SVR,ETH,DD7200,UPG=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0		DATA DOMAIN
456-109-714 456-109-715	LIC,VTL,IBM IOS,DD7200,UPG=IA LIC,VTL,OPEN SYS TO IBM IOS,DD7200=IA	\$57,000 \$19,000	26% 26%	\$42,180 \$14,060	\$10,260 \$3,420	\$9,120 \$3,040	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-716	LICENSE,EXPCAP,DD7200,ABOVE 360TB,UPG=IA	\$40,000	26%	\$29,600	\$4,800	\$4,000	\$0	\$0	\$0 \$0		DATA DOMAIN
456-109-724	LICENSE BASE DD OE DD6800=IA	\$16,200	15%	\$13,770	\$1,944	\$1,620	\$0	\$0	\$0		DATA DOMAIN
456-109-751	LICENSE BASE DD OE DD9300=IA	\$16,200	15%	\$13,770	\$1,944	\$1,620	\$0	\$0	\$0		DATA DOMAIN
456-109-775 456-109-776	LICENSE BASE DD OE DD9500=IA LIC BOOST DD9500=IA	\$20,000 \$45,000	26% 26%	\$14,800 \$33,300	\$2,400 \$8,100	\$2,000 \$7,200	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-776	LIC ENCRYPTION DD9500=IA	\$45,000 \$45,000	26%	\$33,300	\$8,100	\$7,200 \$7,200	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-779	LIC REPLICATOR DD9500=IA	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0		DATA DOMAIN
456-109-780	LIC RETENTION LOCK COMPLIANCE DD9500=IA	\$90,000	26%	\$66,600	\$16,200	\$14,400	\$0	\$0	\$0		DATA DOMAIN
456-109-781 456-109-782	LIC RETENTION LOCK GOVERNANCE DD9500=IA LIC VTL OPEN SYSTEMS DD9500=IA	\$45,000 \$45,000	26% 26%	\$33,300 \$33,300	\$8,100 \$8,100	\$7,200 \$7,200	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-783	LIC VTL OPEN STSTEMS DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-784	LIC VTL IBM IOS DD9500=IA	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0		DATA DOMAIN
456-109-785	LIC EXP CAP DD9500 MORE THAN 540TB=IA	\$50,000	26%	\$37,000	\$6,000	\$5,000	\$0	\$0	\$0		DATA DOMAIN
456-109-788	UPG BOOST;DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0 \$0	\$0 *0	\$0 \$0		DATA DOMAIN
456-109-789 456-109-791	LIC ENCRYPTION DD9500 UPG=IA LIC REPLICATOR DD9500 UPG=IA	\$45,000 \$70,000	26% 26%	\$33,300 \$51,800	\$8,100 \$12,600	\$7,200 \$11,200	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-792	LIC RETN LOCK COMPL EDTN DD9500 UPG=IA	\$90,000	26%	\$66,600	\$16,200	\$14,400	\$0	\$0	\$0		DATA DOMAIN
456-109-793	LIC RETN LOCK GOV EDTION DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0		DATA DOMAIN
456-109-794	LIC VTL OPEN SYSTEMS DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0 \$0	\$0 *0	\$0 \$0		DATA DOMAIN
456-109-795 456-109-796	LIC VTL NDMP TAPE SERV ETH DD9500 UPG=IA LIC VTL IBM IOS DD9500 UPG=IA	\$45,000 \$72,000	26% 26%	\$33,300 \$53,280	\$8,100 \$12,960	\$7,200 \$11,520	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-797	LIC VTL OPEN SYS IBM IOS DD9500 UPG=IA	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0		DATA DOMAIN
456-109-798	LIC EXPCAP DD9500 ABOVE 540TB UPG=IA	\$50,000	26%	\$37,000	\$9,000	\$8,000	\$0	\$0	\$0		DATA DOMAIN
456-109-817	UPG BOOST;DD160=IA	\$350	15% 15%	\$298	\$63 \$63	\$56 \$56	\$0 \$0	\$0 \$0	\$0		DATA DOMAIN
456-109-818 456-109-819	LICENSE;ENCRYPTION;DD160;UPGRADE=IA LIC:RETENTION LOCK COMPL; DD160;UPG=IA	\$350 \$500	15%	\$298 \$425	\$90	\$50 \$80	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-820	LIC;RETENTION LOCK GOV; DD160;UPG=IA	\$500	15%	\$425	\$90	\$80	\$0	\$0	\$0		DATA DOMAIN
456-109-821	LIC;VTL;160INCL:1XPCIE CARD;DP;4G;UPG=IA	\$3,000	15%	\$2,550	\$540	\$480	\$0	\$0	\$0		DATA DOMAIN
456-109-822	LIC;VTL;NDMP TAPE SVR;ETH;DD160;UPG=IA	\$350	15%	\$298	\$63	\$56	\$0	\$0	\$0		DATA DOMAIN
456-109-823 456-109-824	LIC;VTL;IBM I/OS;FC;DD160;1XDP;4G;UPG=IA LIC VTL;OPEN SYS TO IBM I/OS;DD160=IA	\$3,175 \$175	15% 15%	\$2,699 \$149	\$572 \$32	\$508 \$28	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-825	UPGRADE;DD160; LICENSE;5 HDD(2.5TB)=IA	\$3,000	15%	\$2,550	\$540	\$480	\$0	\$0	\$0 \$0		DATA DOMAIN
456-109-839	UPG BOOST;DD620=IA	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-840	LICENSE;ENCRYPTION;DD620;UPGRADE=IA	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0		DATA DOMAIN
456-109-841 456-109-842	LIC REPLICATOR DD620,UPGRADE=IA LIC:RETENTION LOCK COMPL; DD620;UPG=IA	\$2,540 \$1,500	26% 26%	\$1,880 \$1,110	\$457 \$270	\$406 \$240	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-843	LIC;RETENTION LOCK COMPL, DD620;UPG=IA	\$1,500 \$1,500	26%	\$1,110	\$270 \$270	\$240 \$240	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-844	LIC;VTL;620INCL:1XPCIE CARD;DP;4G;UPG=IA	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-845	LIC;VTL;NDMP TAPE SVR;ETH;DD620;UPG=IA	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0		DATA DOMAIN
456-109-846 456-109-847	LIC;VTL;IBM I/OS;FC;DD620;1XDP;4G;UPG=IA LIC;VTL;OPEN SYS TO IBM I/OS;DD620=IA	\$6,750 \$750	26% 26%	\$4,995 \$555	\$1,215 \$135	\$1,080 \$120	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-847 456-109-848	UPGRADE;DD620;INCL LICENSE;5 HDD(5TB)=IA	\$10,000	26%	\$555 \$7,400	\$135 \$1,800	\$120 \$1,600	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-862	UPG BOOST;DD640=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0		DATA DOMAIN

			EPL P	ricing		EPL Maintenanc	ce and Warranty Upra	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
456-109-863	LICENSE;ENCRYPTION;DD640;UPGRADE=IA	\$4,000		\$2,960	\$720	\$640		\$0	\$0	DM	DATA DOMAIN
456-109-864 456-109-865	LIC REPLICATOR DD640,UPGRADE=IA LIC;RETENTION LOCK COMPL; DD640;UPG=IA	\$5,000 \$4,000		\$3,700 \$2,960	\$900 \$720	\$800 \$640		\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-866	LIC;RETENTION LOCK GOV; DD640;UPG=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-867	LIC;VTL;640INCL 1XPCIE CARD;DP;8G;UPG=IA	\$8,500	26%	\$6,290	\$1,530	\$1,360		\$0	\$0	DM	DATA DOMAIN
456-109-868	LIC;VTL;640INCL 2XPCIE CARD;DP;8G;UPG=IA	\$13,000	26%	\$9,620	\$2,340	\$2,080	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-869 456-100-870	LIC;VTL;OPEN SYS TO IBM I/OS;DD640=IA	\$2,000	26%	\$1,480	\$360 \$1,200	\$320	\$0 \$0	\$0 \$0	\$0 \$0	DM DM	DATA DOMAIN
456-109-870 456-109-874	LICENSE;EXPSTOR;DD640;UPGRADE=IA UPGRADE; LICENSE; ENCRYPTION; DD670=IA	\$10,000 \$9.000	26% 26%	\$7,400 \$6,660	\$1,200 \$1,620	\$1,000 \$1,440		\$0 \$0	\$0 \$0	DM DM	DATA DOMAIN DATA DOMAIN
456-109-875	LIC REPLICATOR DD670,UPGRADE=IA	\$10,000	26%	\$7,400	\$1,800	\$1,600		\$0	\$0 \$0		DATA DOMAIN
456-109-877	LIC;RETENTION LOCK GOV; DD670;UPG=IA	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-878	LIC;VTL;IBM I/OS;FC;DD670;1XDP;8G;UPG=IA	\$18,000	26%	\$13,320	\$3,240	\$2,880		\$0	\$0		DATA DOMAIN
456-109-879	LIC;VTL;IBM I/OS;FC;DD670;2XDP;8G;UPG=IA	\$22,500	26%	\$16,650	\$4,050	\$3,600		\$0	\$0	DM	DATA DOMAIN
456-109-880 456-109-889	LIC;VTL;OPEN SYS TO IBM I/OS;DD670=IA UPG BOOST;DD860=IA	\$4,500 \$19,000	26% 26%	\$3,330 \$14,060	\$810 \$3,420	\$720 \$3,040		\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-890	LICENSE:ENCRYPTION:DD860:UPGRADE=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040		\$0 \$0	\$0 \$0	DH	DATA DOMAIN
456-109-892	LIC REPLICATOR DD860,UPGRADE=IA	\$30,000	26%	\$22,200	\$5,400	\$4,800		\$0	\$0	DH	DATA DOMAIN
456-109-893	LIC;RETENTION LOCK COMPL; DD860;UPG=IA	\$20,400	26%	\$15,096	\$3,672	\$3,264		\$0	\$0	DH	DATA DOMAIN
456-109-894	LIC;RETENTION LOCK GOV; DD860;UPG=IA	\$20,400		\$15,096	\$3,672	\$3,264		\$0	\$0	DH	DATA DOMAIN
456-109-895 456-109-896	LIC;VTL;860INCL 1XPCIE CARD;DP;8G;UPG=IA LIC;VTL;860INCL 2XPCIE CARD;DP;8G;UPG=IA	\$23,500 \$28,000	26% 26%	\$17,390 \$20,720	\$4,230 \$5,040	\$3,760 \$4,480		\$0 \$0	\$0 \$0	DH DH	DATA DOMAIN DATA DOMAIN
456-109-897	LIC;VTL;NDMP TAPE SVR;ETH;DD860;UPG=IA	\$26,000 \$19,000	26%	\$20,720 \$14.060	\$3,040 \$3.420	\$3,040		\$0 \$0	\$0 \$0	DH	DATA DOMAIN
456-109-898	LIC;VTL;IBM I/OS;FC;DD860;1XDP;8G;UPG=IA	\$33,000	26%	\$24,420	\$5,940	\$5,280		\$0	\$0 \$0		DATA DOMAIN
456-109-899	LIC;VTL;IBM I/OS;FC;DD860;2XDP;8G;UPG=IA	\$37,500	26%	\$27,750	\$6,750	\$6,000		\$0	\$0	DH	DATA DOMAIN
456-109-900	LIC;VTL;OPEN SYS TO IBM I/OS;DD860=IA	\$9,500	26%	\$7,030	\$1,710	\$1,520		\$0	\$0		DATA DOMAIN
456-109-901	LICENSE;DD860 CAP EXP;ABOVE 60TB;UPG=IA	\$30,000	26%	\$22,200	\$3,600	\$3,000		\$0	\$0	DH	DATA DOMAIN
456-109-902 456-109-903	UPG BOOST;DD890=IA UPG BOOST;DD890;CTL2=IA	\$38,000 \$22,500	26% 26%	\$28,120 \$16,650	\$6,840 \$4,050	\$6,080 \$3,600		\$0 \$0	\$0 \$0	DH DH	DATA DOMAIN DATA DOMAIN
456-109-903 456-109-904	LICENSE;ENCRYPTION;DD890;UPGRADE=IA	\$22,500	26%	\$28.120	\$4,050 \$6.840	\$5,600 \$6.080		\$0 \$0	\$0 \$0		DATA DOMAIN
456-109-905	LIC REPLICATOR DD890.UPGRADE=IA	\$60,000	26%	\$44.400	\$10.800	\$9,600		\$0	\$0		DATA DOMAIN
456-109-906	LIC REPLICATOR DD890;CTL2;UPG=IA	\$70,000	26%	\$51,800	\$12,600	\$11,200		\$0	\$0	DH	DATA DOMAIN
456-109-907	LIC;RETENTION LOCK COMPL; DD890;UPG=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080		\$0	\$0		DATA DOMAIN
456-109-908	LIC;RETENTION LOCK GOV; DD890;UPG=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080		\$0	\$0		DATA DOMAIN
456-109-909 456-109-910	LIC;VTL;890INCL 1XPCIE CARD;DP;8G;UPG=IA LIC;VTL;890INCL 2XPCIE CARD;DP;8G;UPG=IA	\$42,500 \$47,000	26% 26%	\$31,450 \$34,780	\$7,650 \$8,460	\$6,800 \$7,520		\$0 \$0	\$0 \$0	DH DH	DATA DOMAIN DATA DOMAIN
456-109-911	LIC;VTL;NDMP TAPE SVR;ETH;DD890;UPG=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080		\$0 \$0	\$0 \$0	DH	DATA DOMAIN
456-109-912	LIC;VTL;IBM I/OS;FC;DD890;1XDP;8G;UPG=IA	\$61,500		\$45,510	\$11,070	\$9,840		\$0	\$0	DH	DATA DOMAIN
456-109-913	LIC;VTL;IBM I/OS;FC;DD890;2XDP;8G;UPG=IA	\$66,000		\$48,840	\$11,880	\$10,560	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-914	LIC;VTL;890INCL 1XPCIE;DP;8G;CTL2;UPG=IA	\$27,000	26%	\$19,980	\$4,860	\$4,320		\$0	\$0	DH	DATA DOMAIN
456-109-915	LIC;VTL;OPEN SYS TO IBM I/OS;DD890=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040		\$0	\$0	DH	DATA DOMAIN
456-109-916 456-109-917	LICENSE;DD890;EXPCAP180T TO 384T;UPG=IA UPG BOOST:DD990=IA	\$40,000 \$45,000	26% 26%	\$29,600 \$33,300	\$4,800 \$8,100	\$4,000 \$7,200		\$0 \$0	\$0 \$0	DH DH	DATA DOMAIN DATA DOMAIN
456-109-918	LICENSE; ENCRYPTION;DD990;UPGRADE=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200		\$0 \$0	\$0 \$0	DH	DATA DOMAIN
456-109-920	LIC REPLICATOR DD990,UPGRADE=IA	\$70,000	26%	\$51,800	\$12,600	\$11,200		\$0	\$0	DH	DATA DOMAIN
456-109-921	LIC;RETENTION LOCK COMPL; DD990;UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200		\$0	\$0	DH	DATA DOMAIN
456-109-922	LIC;RETENTION LOCK GOV; DD990;UPG=IA	\$45,000		\$33,300	\$8,100	\$7,200		\$0	\$0		DATA DOMAIN
456-109-923 456-100-024	LIC;VTL;990INCL 1XPCIE CARD;DP;8G;UPG=IA LIC;VTL;990INCL 2XPCIE CARD;DP;8G;UPG=IA	\$49,500 \$54,000	26% 26%	\$36,630 \$39,960	\$8,910 \$9,720	\$7,920 \$8,640	\$0 \$0	\$0 \$0	\$0 \$0	DH DH	DATA DOMAIN
456-109-924 456-109-925	LIC;VTL;990INCL 3XPCIE CARD;DP;8G;UPG=IA	\$54,000 \$58,500	26%	\$43,290	\$9,720 \$10,530	\$9,360		\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
456-109-926	LIC;VTL;NDMP TAPE SVR;ETH;DD990;UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200		\$0	\$0		DATA DOMAIN
456-109-927	LIC;VTL;IBM I/OS;FC;DD990;1XDP;8G;UPG=IA	\$72,000	26%	\$53,280	\$12,960	\$11,520		\$0	\$0		DATA DOMAIN
456-109-928	LIC;VTL;IBM I/OS;FC;DD990;2XDP;8G;UPG=IA	\$76,500	26%	\$56,610	\$13,770	\$12,240		\$0	\$0	DH	DATA DOMAIN
456-109-929	LIC;VTL;IBM I/OS;FC;DD990;3XDP;8G;UPG=IA	\$81,000	26%	\$59,940	\$14,580	\$12,960		\$0	\$0	DH	DATA DOMAIN
456-109-930 456-109-931	LIC;VTL;OPEN SYS TO IBM I/OS;DD990-=IA LICENSE;EXPCAP;DD990; ABOVE 360TB;UPG=IA	\$22,500 \$50,000	26% 26%	\$16,650 \$37,000	\$4,050 \$6,000	\$3,600 \$5,000		\$0 \$0	\$0 \$0	DH DH	DATA DOMAIN DATA DOMAIN
456-111-301	LIC DLM 7200 Enabler =IA	\$50,000		\$37,000	\$9,000	\$5,000		\$0 \$0	\$0 \$0		DATA DOMAIN
456-111-302	LIC DLM 9500 Enabler =IA	\$50,000	26%	\$37,000	\$9,000	\$0		\$0	\$0	DH	DATA DOMAIN
456-111-977	LICENSE ES30 1TB ER TO ACTIVE UPGRADE=IA	\$11,016	15%	\$9,364	\$1,322	\$1,102	\$0	\$0	\$0	DD-1	DATA DOMAIN
456-111-978	LICENSE ES30 2TB ER TO ACTIVE UPGRADE=IA	\$18,630	15%	\$15,836	\$2,236	\$1,863		\$0	\$0		DATA DOMAIN
456-111-979	LICENSE ES30 3TB ER TO ACTIVE UPGRADE=IA	\$30,375	15%	\$25,819	\$3,645	\$3,038	\$0	\$0	\$0		DATA DOMAIN
456-111-980 456-111-981	LICENSE DS60 3TB ER TO ACTIVE UPGRADE=IA LICENSE ES30 4TB ER TO ACTIVE UPGRADE=IA	\$30,375 \$40,419	15% 15%	\$25,819 \$34,356	\$3,645 \$4.850	\$3,038 \$4.042		\$0 \$0	\$0 \$0	DD-1 DD-1	DATA DOMAIN DATA DOMAIN
456-111-982	LICENSE ES30 41B ER TO ACTIVE UPGRADE=IA	\$40,419 \$40,419		\$34,356	\$4,850 \$4,850	\$4,042		\$0 \$0	\$0 \$0		DATA DOMAIN
456-111-984	LICENSE DD OE PER TB CAPACITY ER=CB	\$636	15%	\$541	\$76	\$64	\$0	\$0	\$0	DD-1	DATA DOMAIN
456-111-985	LICENSE DD OE PER TB UPG ER=CB	\$741	15%	\$630	\$89	\$74		\$0	\$0		DATA DOMAIN
456-112-239	VIPR SRM for Data Domain MID=IC	\$16,160	15%	\$13,736	\$2,909	\$2,586		\$0	\$0		DATA DOMAIN
456-112-240	VIPR SRM for Data Domain ENT=IC	\$32,320	15%	\$27,472	\$5,818 \$146	\$5,171		\$0 \$0	\$0 \$0		DATA DOMAIN
458-001-800 458-001-801	DD Software=CB DD Boost Software Option=CB	\$1,215 \$60	15% 15%	\$1,033 \$51	\$146 \$11	\$122 \$10		\$0 \$0	\$0 \$0	DD-1 DD-1	DATA DOMAIN DATA DOMAIN
458-001-802	DD Replication Software Option=CB	\$80	15%	\$68	\$14	\$10		\$0 \$0	\$0 \$0	DD-1	DATA DOMAIN
	DD Software EDP=CB	\$1,215	15%	\$1,033	\$146	\$122		\$0	\$0 \$0	DD-1	DATA DOMAIN
458-001-823	DD Gottware LDT -CD										
458-001-824	DD Boost Software Option UPG=CB	\$75	15%	\$64	\$14	\$12		\$0	\$0	DD-1	DATA DOMAIN
			15% 15%			\$12 \$16 \$152	\$0	\$0 \$0 \$0	\$0 \$0 \$0		DATA DOMAIN DATA DOMAIN DATA DOMAIN

			EPL Pr	icing		EPL Maintenance	and Warranty Upr	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
458-001-827	DD SOFTWARE EDP UPG=CB	\$1,520	15%	\$1,292	\$182	\$152	\$0	\$0	\$0	DD-1	DATA DOMAIN
458-002-167	DD Replication Controller Upg Enabler=CB	\$1		\$1	\$14	\$13	\$0	\$0	\$0	DD-1	DATA DOMAIN
458-002-168 458-002-198	DD Boost Controller Upgrade Enabler=CB DD VE Channel Capacity 4TB	\$1 \$4.800	15% 15%	\$1 \$4,080	\$11 \$1.104	\$10 \$1,008	\$0 \$0	\$0 \$0	\$0 \$0	DD-1 DD-1	DATA DOMAIN DATA DOMAIN
458-002-190	DD VE Channel 4TB Base=IA	\$4,800		\$4,080	\$1,104	\$1,008	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-10GBTM4P	OPTION DD 10GBASE T IO MODULE 4PORT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-10GBTM4P-NF	DD 10GBASE T IO MODULE 4PORT	\$4,050		\$3,443	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-10GMCU2P C-10GMCU4P	OPTION,DD 10GBE,IO MODULE,CU SFP,2PORT DD 10GBE IO MOD CU TWINAX 4PORT OPTION	\$5,000 \$6,000		\$3,700 \$4,440	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PH PH	DATA DOMAIN DATA DOMAIN
C-10GMCU4P-NF	DD 10GBE IO MOD CU TWINAX 4PORT OPTION	\$4,860		\$4,131	\$0	\$0 \$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-10GMOP2P	OPTION,DD 10GBE,IO MODULE,OP SFP,2PORT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-10GMOP4P	DD 10GBE IO MOD OPTICAL SFP 4PORT OPTION	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-10GMOP4P-NF C-10G-S2PC	DD 10GBE IO MOD OPTICAL SFP 4PORT OPTION OPTION:NIC;10GBE;SP;PCIE;SFPP;DP;COP	\$4,860 \$5,000	15% 26%	\$4,131 \$3,700	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	DD-1 PH	DATA DOMAIN DATA DOMAIN
C-10G-32PC C-10G-S2PO	OPTION;NIC;10GBE;SP;PCIE;SFPP;LC;DP;OPT	\$5,000 \$5,000	26%	\$3,700	\$0	\$0 \$0	\$0	\$0	\$0 \$0	PH	DATA DOMAIN
C-16GFC-M2P	DD 16GBIT FC IO MOD LC 2PORT OPTION	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-16GFC-M2P-NF	DD 16GBIT FC IO MOD LC 2PORT OPTION	\$4,860		\$4,131	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-1G-L2PC C-1G-L2PO	OPTION;NIC;GBE;LP;PCIE;TX;2-PORT;COPPER OPTION;NIC;GBE;LP;PCIE;FX;2-PORT;FIBOPT	\$900 \$3.700		\$666 \$2,738	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PH PH	DATA DOMAIN DATA DOMAIN
C-1G-L2PO C-1G-L4PC1	OPTION,NIC;GBE;LP;PCIE;FX,2-PORT;FIBOPT OPTION;NIC;GBE;LP;PCIE;TX;4-PORT;COP	\$3,700 \$2,500		\$2,736 \$1,850	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PH	DATA DOMAIN DATA DOMAIN
C-1GMCU4P	OPTION,DD 1GBE,IO MODULE,CU,4PORT	\$2,500		\$1,850	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-1GMCUOP4P	OPTION,DD 1GBE,IO MODULE,2P CU,2P OP	\$3,700		\$2,738	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-1G-S2PO	OPTION; NIC;GBE;PCIE;FX;2-PORT;FIBER OPT	\$3,700		\$2,738	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-1G-S4PC1 C-2200XMEM	OPTION;NIC;GBE;SP;PCIE;TX;4-PORT;COP OPTION CAP EXP KIT MORETHAN 14TB DD2200	\$2,500 \$1,500		\$1,850 \$1,275	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PH PE	DATA DOMAIN DATA DOMAIN
C-2500-AES	OPTION,DD2500 ADD ES EXP KIT,DUAL PATH	\$3,750		\$2,775	\$0	\$0	\$0	\$0	\$0 \$0	PM	DATA DOMAIN
C-2500XMEM	OPTION,MEMKIT,DD2500,MORE THAN 66TB	\$6,000		\$4,440	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
C-4GFC-G2P	OPTION HBA 4GBIT FC PCIE 2-PORT	\$4,500		\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-6300-SAS-SLIC-G2 C-8GFC-G2P	ADD ES EXP KIT,DUAL PATH,DD6300,UPG OPTION:FC HBA;8GBIT:PCIE;2 PORT	\$3,000 \$4.500	15% 26%	\$2,550 \$3,330	\$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0	DD-1 PH	DATA DOMAIN
C-8GFC-M2P	OPTION,FC HBA,8GBIT,FCIE,2 PORT	\$4,500 \$4.500		\$3,330	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PH	DATA DOMAIN DATA DOMAIN
C-9500-MEM256	MEMKIT ADD 256GB DD9500 16X16GB OPTION	\$30,000		\$22,200	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-9800-MEM512	MEMKIT ADD 512GB DD9800 32X16GB OPTION	\$29,250		\$24,863	\$3,510	\$2,925	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-A12E30	OPTION;ADD 6 TO 12 ES30;8X2M CBLKIT	\$1,100	26%	\$814	\$0	\$0	\$0 \$0	\$0 \$0	\$0	PH PH	DATA DOMAIN
C-A16E30 C-A16E30-H	OPT ADD9TO16ES30 2X2M 2X3M CBLKT FLD INS OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$600 \$600	26% 26%	\$444 \$444	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PH PH	DATA DOMAIN DATA DOMAIN
C-A16E30-H-NF	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$486	15%	\$413	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-A24E30	OPT ADD 17TO24 ES30 4X3M CBLKIT FLD INS	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-A24E30-H	OPTION,ADD 17TO24 ES30 SAS CABLE KIT	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-A24E30-H-NF C-A6E30	OPTION,ADD 17TO24 ES30 SAS CABLE KIT OPTION;ADD 1 TO 6 ES30;4X2M CBLKIT	\$486 \$600	15% 26%	\$413 \$444	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	DD-1 PH	DATA DOMAIN DATA DOMAIN
C-A8E30-HN	OPTION ADD 1TO 8 ES30, 4X2W OBERT	\$600		\$444	\$0	\$0 \$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-A8E30-HN-NF	OPTION ADD 1TO8 ES30 SAS CABLE KIT	\$486	15%	\$413	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DD6300EXPKIT	DD6300 OPTION - EXPANSION KIT DIMM SSD	\$8,550		\$7,268	\$1,026	\$855	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DD6800EXPKIT C-DD9300EXPKIT	DD6800 OPTION - EXPANSION KIT SSD DD9300 OPTION - EXPANSION KIT DIMM	\$22,050 \$22,050		\$18,743 \$18,743	\$2,646 \$2,646	\$2,205 \$2,205	\$0 \$0	\$0 \$0	\$0 \$0	DD-1 DD-1	DATA DOMAIN DATA DOMAIN
C-DD-CBLCAT6A1M	CAT6A CBL HA CTLR INTERCONNECT 1M	\$405		\$344	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DD-EOS-CMA	DD MID-TIER CABLE MNGMNT ASSY - FIELD	\$167	15%	\$142	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DD-EOS-RAILKIT	DD MID-TIER RAILKIT - FIELD	\$179	15%	\$152	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DS60-3-135S C-DS60-3-135SE	OPT DS60 SHELF 45X3TB SAS HDD OPT DS60 SHELF 45X3TB SAS HDD E	\$157,250 \$157,250		\$116,365 \$116,365	\$18,870 \$18,870	\$15,725 \$15,725	\$0 \$0	\$0 \$0	\$0 \$0	PH PH	DATA DOMAIN DATA DOMAIN
C-DS60-3-135S-G3	OPT DS60 SHELF 45X3TB SAS HDD E OPT DS60 SHELF 45X3TB SAS HDD G3	\$137,230		\$95,275	\$13,451	\$13,723 \$11,209	\$0	\$0	\$0 \$0	DD-1	DATA DOMAIN
C-DS60-3-135SN	OPT DS60 SHELF 45X3TB SAS HDD	\$157,250		\$116,365	\$18,870	\$15,725	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-135SR	OPT DS60 SHELF 45X3TB SAS HDD RETN	\$157,250		\$116,365	\$18,870	\$15,725	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-135SRE	OPT DS60 SHELF 45X3TB SAS HDD RETN E OPT DS60 SHELF 45X3TB SAS HDD RETN G3	\$157,250		\$116,365	\$18,870	\$15,725	\$0	\$0	\$0 \$0	PH DD-1	DATA DOMAIN
C-DS60-3-135SR-G3 C-DS60-3-135SRN	OPT DS60 SHELF 45X3TB SAS HDD RETN GS OPT DS60 SHELF 45X3TB SAS HDD RETN	\$112,088 \$157,250		\$95,275 \$116,365	\$13,451 \$18,870	\$11,209 \$15,725	\$0 \$0	\$0 \$0	\$0 \$0	PH	DATA DOMAIN DATA DOMAIN
C-DS60-3-180S	OPT DS60 SHELF 60X3TB SAS HDD	\$209,000		\$154,660	\$25,080	\$20,900	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-180SE	OPT DS60 SHELF 60X3TB SAS HDD E	\$209,000		\$154,660	\$25,080	\$20,900	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-180S-G3	OPT DS60 SHELF 60X3TB SAS HDD G3	\$148,975		\$126,629	\$17,877	\$14,898	\$0	\$0 \$0	\$0	DD-1	DATA DOMAIN
C-DS60-3-180SN C-DS60-3-180SR	OPT DS60 SHELF 60X3TB SAS HDD OPT DS60 SHELF 60X3TB SAS HDD RETN	\$209,000 \$209,000		\$154,660 \$154,660	\$25,080 \$25,080	\$20,900 \$20,900	\$0 \$0	\$0 \$0	\$0 \$0	PH PH	DATA DOMAIN DATA DOMAIN
C-DS60-3-180SRE	OPT DS60 SHELF 60X3TB SAS HDD RETN E	\$209,000		\$154,660	\$25,080	\$20,900	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-180SR-G3	OPT DS60 SHELF 60X3TB SAS HDD RETN G3	\$148,975		\$126,629	\$17,877	\$14,898	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DS60-3-180SRN	OPT DS60 SHELF 60X3TB SAS HDD RETN	\$209,000		\$154,660	\$25,080	\$20,900	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-45S C-DS60-3-45SE	OPT DS60 SHELF 15X3TB SAS HDD OPT DS60 SHELF 15X3TB SAS HDD E	\$55,950 \$55,950	26% 26%	\$41,403 \$41,403	\$6,714 \$6,714	\$5,595 \$5,595	\$0 \$0	\$0 \$0	\$0 \$0	PH PH	DATA DOMAIN DATA DOMAIN
C-DS60-3-45S-G3	OPT DS60 SHELF 15X3TB SAS HDD E OPT DS60 SHELF 15X3TB SAS HDD G3	\$39,882	15%	\$33,900	\$4,786	\$3,988	\$0 \$0	\$0 \$0	\$0 \$0	DD-1	DATA DOMAIN DATA DOMAIN
C-DS60-3-45SN	OPT DS60 SHELF 15X3TB SAS HDD	\$55,950		\$41,403	\$6,714	\$5,595	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-45SR	OPT DS60 SHELF 15X3TB SAS HDD RETN	\$55,950		\$41,403	\$6,714	\$5,595	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-45SRE C-DS60-3-45SR-G3	OPT DS60 SHELF 15X3TB SAS HDD RETN E OPT DS60 SHELF 15X3TB SAS HDD RETN G3	\$55,950 \$39,882	26% 15%	\$41,403 \$33,900	\$6,714 \$4,786	\$5,595 \$3,988	\$0 \$0	\$0 \$0	\$0 \$0	PH DD-1	DATA DOMAIN DATA DOMAIN
C-DS60-3-45SR-G3 C-DS60-3-45SRN	OPT DS60 SHELF 15X3TB SAS HDD RETN G3 OPT DS60 SHELF 15X3TB SAS HDD RETN	\$39,882 \$55,950		\$33,900 \$41,403	\$4,786 \$6,714	\$3,988 \$5,595	\$0 \$0	\$0 \$0	\$0 \$0	PH	DATA DOMAIN DATA DOMAIN
C-DS60-3-90S	OPT DS60 SHELF 30X3TB SAS HDD	\$104,950		\$77,663	\$12,594	\$10,495	\$0	\$0	\$0	PH	DATA DOMAIN

			EPL P	ricing		EPL Maintenanc	e and Warranty Upra	ade Pricing			
MODEL CODE	DESCRIPTION	EMC	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL	MNT ANNUAL	MNT ANNUAL	WARR UPG	WARR UPG	DISCOUNT	FAMILY
C-DS60-3-90SE	OPT DS60 SHELF 30X3TB SAS HDD E	LIST PRICE USD \$104,950		\$77,663	(PREMIUM) \$12,594	(STANDARD) \$10,495	(BASIC)	(PREMIUM) \$0	(STANDARD) \$0	CLASS PH	DATA DOMAIN
C-DS60-3-90S-G3	OPT DS60 SHELF 30X3TB SAS HDD G3	\$74,809	15%	\$63,588	\$8,977	\$7,481	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DS60-3-90SN	OPT DS60 SHELF 30X3TB SAS HDD	\$104,950		\$77,663	\$12,594	\$10,495	\$0	\$0	\$0		DATA DOMAIN
C-DS60-3-90SR	OPT DS60 SHELF 30X3TB SAS HDD RETN	\$104,950		\$77,663	\$12,594	\$10,495	\$0	\$0	\$0		DATA DOMAIN
C-DS60-3-90SRE C-DS60-3-90SR-G3	OPT DS60 SHELF 30X3TB SAS HDD RETN E OPT DS60 SHELF 30X3TB SAS HDD RETN G3	\$104,950 \$74,809		\$77,663 \$63,588	\$12,594 \$8,977	\$10,495 \$7,481	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
C-DS60-3-90SRN	OPT DS60 SHELF 30X3TB SAS HDD RETN	\$104,950		\$77,663	\$12.594	\$10,495	\$0	\$0	\$0		DATA DOMAIN
C-DS60-4-120S	OPT DS60 SHELF 30X4TB SAS HDD	\$127,200		\$94,128	\$15,264	\$12,720	\$0	\$0	\$0		DATA DOMAIN
C-DS60-4-120SE	OPT DS60 SHELF 30X4TB SAS HDD E	\$127,200		\$94,128	\$15,264	\$12,720	\$0	\$0	\$0		DATA DOMAIN
C-DS60-4-120S-G3	OPT DS60 SHELF 30X4TB SAS HDD G3	\$90,668		\$77,068	\$10,880	\$9,067	\$0	\$0 \$0	\$0		DATA DOMAIN
C-DS60-4-120SN C-DS60-4-120SR	OPT DS60 SHELF 30X4TB SAS HDD OPT DS60 SHELF 30X4TB SAS HDD RETN	\$127,200 \$127,200		\$94,128 \$94.128	\$15,264 \$15,264	\$12,720 \$12,720	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
C-DS60-4-120SRE	OPT DS60 SHELF 30X4TB SAS HDD RETN	\$127,200		\$94,128	\$15,264	\$12,720	\$0	\$0	\$0 \$0		DATA DOMAIN
C-DS60-4-120SR-G3	OPT DS60 SHELF 30X4TB SAS HDD RETN G3	\$90,668		\$77,068	\$10,880	\$9,067	\$0	\$0	\$0		DATA DOMAIN
C-DS60-4-120SRN	OPT DS60 SHELF 30X4TB SAS HDD RETN	\$127,200		\$94,128	\$15,264	\$12,720	\$0	\$0	\$0		DATA DOMAIN
C-DS60-4-180S	OPT DS60 SHELF 45X4TB SAS HDD	\$190,600		\$141,044	\$22,872	\$19,060	\$0	\$0	\$0		DATA DOMAIN
C-DS60-4-180SE	OPT DS60 SHELF 45X4TB SAS HDD E	\$190,600		\$141,044	\$22,872	\$19,060	\$0	\$0	\$0		DATA DOMAIN
C-DS60-4-180S-G3 C-DS60-4-180SN	OPT DS60 SHELF 45X4TB SAS HDD G3 OPT DS60 SHELF 45X4TB SAS HDD	\$135,860 \$190,600		\$115,481 \$141,044	\$16,303 \$22,872	\$13,586 \$19,060	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
C-DS60-4-180SR	OPT DS60 SHELF 45X4TB SAS HDD RETN	\$190,600		\$141.044	\$22,872	\$19.060	\$0	\$0	\$0		DATA DOMAIN
C-DS60-4-180SRE	OPT DS60 SHELF 45X4TB SAS HDD RETN E	\$190,600		\$141,044	\$22,872	\$19,060	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-4-180SR-G3	OPT DS60 SHELF 45X4TB SAS HDD RETN G3	\$135,860		\$115,481	\$16,303	\$13,586	\$0	\$0	\$0		DATA DOMAIN
C-DS60-4-180SRN	OPT DS60 SHELF 45X4TB SAS HDD RETN	\$190,600		\$141,044	\$22,872	\$19,060	\$0	\$0	\$0		DATA DOMAIN
C-DS60-4-240S C-DS60-4-240SE	OPT DS60 SHELF 60X4TB SAS HDD OPT DS60 SHELF 60X4TB SAS HDD E	\$253,300 \$253,300		\$187,442 \$187,442	\$30,396 \$30,396	\$25,330 \$25,330	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
C-DS60-4-240S-G3	OPT DS60 SHELF 60X4TB SAS HDD G3	\$253,300 \$180,552		\$153,469	\$21,666	\$25,330 \$18,055	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
C-DS60-4-240SG3-CT	OPT DS60 SHELF 60X4TB SAS HDD G3 CT	\$1	15%	\$1	\$21,666	\$18,055	\$0	\$0	\$0		DATA DOMAIN
C-DS60-4-240SN	OPT DS60 SHELF 60X4TB SAS HDD	\$253,300	26%	\$187,442	\$30,396	\$25,330	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-4-240SR	OPT DS60 SHELF 60X4TB SAS HDD RETN	\$253,300		\$187,442	\$30,396	\$25,330	\$0	\$0	\$0		DATA DOMAIN
C-DS60-4-240SRE	OPT DS60 SHELF 60X4TB SAS HDD RETN E	\$253,300		\$187,442	\$30,396	\$25,330	\$0	\$0	\$0		DATA DOMAIN
C-DS60-4-240SR-G3 C-DS60-4-240SRN	OPT DS60 SHELF 60X4TB SAS HDD RETN G3 OPT DS60 SHELF 60X4TB SAS HDD RETN	\$180,552 \$253,300		\$153,469 \$187,442	\$21,666 \$30,396	\$18,055 \$25,330	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
C-DS60-4-2403KN C-DS60-4-60S	OPT DS60 SHELF 60X4TB SAS HDD RETN	\$67,850		\$50,209	\$8,142	\$6,785	\$0	\$0	\$0 \$0		DATA DOMAIN
C-DS60-4-60SE	OPT DS60 SHELF 15X4TB SAS HDD E	\$67,850		\$50,209	\$8,142	\$6,785	\$0	\$0	\$0		DATA DOMAIN
C-DS60-4-60S-G3	OPT DS60 SHELF 15X4TB SAS HDD G3	\$48,364		\$41,109	\$5,804	\$4,836	\$0	\$0	\$0		DATA DOMAIN
C-DS60-4-60SN	OPT DS60 SHELF 15X4TB SAS HDD	\$67,850		\$50,209	\$8,142	\$6,785	\$0	\$0	\$0		DATA DOMAIN
C-DS60-4-60SR C-DS60-4-60SRE	OPT DS60 SHELF 15X4TB SAS HDD RETN OPT DS60 SHELF 15X4TB SAS HDD RETN E	\$67,850 \$67.850		\$50,209 \$50,209	\$8,142 \$8.142	\$6,785 \$6,785	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
C-DS60-4-60SR-G3	OPT DS60 SHELF 15X4TB SAS HDD RETN E	\$48,364		\$41,109	\$5,804	\$4,836	\$0	\$0 \$0	\$0 \$0		DATA DOMAIN
C-DS60-4-60SRN	OPT DS60 SHELF 15X4TB SAS HDD RETN	\$67,850		\$50,209	\$8,142	\$6,785	\$0	\$0	\$0		DATA DOMAIN
C-DS60-SAS-4M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$250		\$213	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
C-DS60-SAS-5M	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$310		\$264	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
C-ES30-15	OPTION;ES30 SHELF;15X1TB HDD;2XLCC	\$26,250		\$19,425	\$3,150	\$2,625	\$0	\$0	\$0		DATA DOMAIN
C-ES30-15A C-ES30-30	OPTION;ES30 SHELF;15X1T SATA HDD;EXTDRET OPTION;ES30 SHELF;15X2TB HDD;2XLCC	\$25,500 \$36,400		\$18,870 \$26,936	\$3,060 \$4,368	\$2,550 \$3,640	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
C-ES30-30A	OPTION;ES30 SHELF;15X2T SATA HDD;EXTDRET	\$36,400		\$26,936	\$4,368	\$3,640	\$0 \$0	\$0	\$0 \$0		DATA DOMAIN
C-ES30-30S	OPTION,ES30 SHELF,15X2TB SAS HDD	\$36,400		\$26,936	\$4,368	\$3,640	\$0	\$0	\$0		DATA DOMAIN
C-ES30-30SE	OPTION,ES30 SHELF,15X2TB SAS HDD,RACK E	\$36,400		\$26,936	\$4,368	\$3,640	\$0	\$0	\$0		DATA DOMAIN
C-ES30-30SR	OPTION,ES30 SHELF,15X2TB SAS HDD,RETN	\$36,400		\$26,936	\$4,368	\$3,640	\$0	\$0	\$0		DATA DOMAIN
C-ES30-30SRE C-ES30-45	OPTION,ES30 SHELF,15X2TB SAS HDD,RETN E OPTION:ES30 SHELF;15X3TB SATA HDD	\$36,400 \$53,150		\$26,936 \$39,331	\$4,368 \$6,378	\$3,640 \$5,315	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
C-ES30-45 C-ES30-45A	OPTION:ES30 SHELF:15X3TB SATA HDD: OPTION:ES30 SHELF:15X3TB SATA HDD:RETN	\$53,150 \$53,150		\$39,331	\$6.378	\$5,315	\$0	\$0	\$0 \$0		DATA DOMAIN
C-ES30-45S	OPTION,ES30 SHELF,15X3TB SAS HDD	\$53,150		\$39,331	\$6,378	\$5,315	\$0	\$0	\$0		DATA DOMAIN
C-ES30-45SE	OPTION,ES30 SHELF,15X3TB SAS HDD E	\$53,150		\$39,331	\$6,378	\$5,315	\$0	\$0	\$0		DATA DOMAIN
C-ES30-45S-G3	OPT,ES30 SHELF,15X3TB SAS HDD,FIELD G3	\$37,886		\$32,203	\$4,546	\$3,789	\$0	\$0	\$0		DATA DOMAIN
C-ES30-45S-G3-CT C-ES30-45SR	OPT,ES30 SHELF,15X3TB SAS HDD,FIELD CT OPTION,ES30 SHELF,15X3TB SAS HDD,RETN	\$1 \$53,150	15% 26%	\$1 \$39,331	\$4,546 \$6,378	\$3,789 \$5,315	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
C-ES30-45SRE	OPTION,ES30 SHELF, 15X3TB SAS HDD,RETN OPTION,ES30 SHELF,15X3TB SAS HDD,RETN E	\$53,150 \$53,150		\$39,331	\$6,378	\$5,315	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
C-ES30-45SR-G3	OPT,ES30 SHELF,15X3TB SAS,FIELD RETN G3	\$37,886		\$32,203	\$4,546	\$3,789	\$0	\$0	\$0		DATA DOMAIN
C-ES30-60S	OPTION ES30 SHELF 15X4TB SAS HDD	\$63,800		\$47,212	\$7,656	\$6,380	\$0	\$0	\$0	PH	DATA DOMAIN
C-ES30-60SE	OPTION ES30 SHELF 15X4TB SAS HDD E	\$63,800		\$47,212	\$7,656	\$6,380	\$0	\$0	\$0		DATA DOMAIN
C-ES30-60S-G3	OPT,ES30 SHELF,15X4TB SAS HDD,FIELD G3	\$45,477	15%	\$38,655	\$5,457	\$4,548	\$0	\$0	\$0		DATA DOMAIN
C-ES30-60S-G3-CT C-ES30-60SR	OPT,ES30 SHELF,15X4TB SAS HDD,FIELD CT OPTION ES30 SHELF 15X4TB SAS HDD RETN	\$1 \$63,800	15% 26%	\$1 \$47,212	\$5,457 \$7.656	\$4,548 \$6.380	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
C-ES30-60SRE	OPTION ES30 SHELF 15X4TB SAS HDD RETN E	\$63,800 \$63.800		\$47,212 \$47.212	\$7,656 \$7.656	\$6,380	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
C-ES30-60SR-G3	OPT,ES30 SHELF,15X4TB SAS,FIELD RETN G3	\$45,477		\$38,655	\$5,457	\$4,548	\$0	\$0	\$0 \$0		DATA DOMAIN
C-HA-DS60-SAS-3	CABLE HA INTERCONNECT DS60 3M;	\$322	26%	\$238	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-HA-DS60-SAS-3-NF	CABLE HA INTERCONNECT DS60 3M;	\$261	15%	\$222	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
C-HA-ES30-SAS-2	CABLE HA INTERCONNECT ES30 2M	\$150		\$111	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
C-HA-ES30-SAS-2-NF C-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 2M CABLE HA INTERCONNECT ES30 5M	\$122 \$380		\$104 \$281	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
C-HA-ES30-SAS-5-NF	CABLE HA INTERCONNECT ES30 5M	\$308		\$262	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
C-HA-INTER-1	CABLE HA INTERCONNECT CTLR 1M	\$500	26%	\$370	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-HA-INTER-1-NF	CABLE HA INTERCONNECT CTLR 1M	\$405	15%	\$344	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN

Column C				EPL P	ricing		EPL Maintenance	e and Warranty Upra	ade Pricing			
Colored	MODEL CODE	DESCRIPTION		EPL DISCOUNT %	EPL NET PRICE							FAMILY
- 2-848-1000-2 Marie Horozophic Control Cont	C-SAS2-4P		\$4,500	2070		\$0	\$0	\$0	\$0	\$0	PH	Di tii t D O itii tii t
Colorado												
Company Comp												
SOMEWAND 10 OOST SOUTH MADERNAL 10 ST	C-SAS-M4P											
SAME	C-SAS-M4PMC											
STEEN DOOKSC-TITE ASK 14TH MET CITE												
1000000-15 100000-100000-100000-100000-100000-100000-100000-10												
STEELDOCKO-15318 SAS STEELDOCKO-15318 SAS STEELS SAS	DD2200-24TB											
STATEMENT STAT	DD2200-4TB											
STEELDOSCO-7-1015 SAC-21TH STEELDOSCO-7-1015 SAC-21TH SAC-2005 SA												
STEELDOORDING-ESS SAS SATE PART OF STEELDOORDING-ESS SAS SAS SATE PART OF STEELDOORDING-ESS SAS SATE PART OF STEELDOORD												
0000001666 SYSTEMOSER-CESS 508-318TM SCIPS	DD2500-211B DD2500-2E30											
DESCRIPTION SYSTEM DIDOTON SERVED SAME PROPERS 51,500 29% 157,777 19,086 19,165 10 10 10 10 10 10 10 1	DD2500-2E45		\$90,600									
DEDISON_1645 SYSTEM_DOUGNING-1554-SAS_171 TELLY SEC. STORY STATE STORY SEC. STORY S												
DESCOLAGE SYSTEMDEDSCONESS SAS ASSIDED, NS CIPS 10,4500 20% 83,000 10 10 10 10 10 10 10												
DRODOS-FEID SYSTEM DOBOSIN-TESS, 27ES AS PIDARES, GIPS SALES, 286												
D002002-2650 9***STEELDQD-2007-26533/TS 84-0 PM***SCP\$ \$114,000 279****SEAL DQD-2007-26533/TS 84-0 PM***SCP\$ \$23,000 279****SEAL DQD-2007-26533/TS 84-0 PM***SCP\$ \$23,000 279****SEAL DQD-2007-26533/TS 84-0 PM***SCP\$ \$23,000 279***SEAL DQD-2007-26533/TS 84-0 PM***SCP\$ \$24,000 279***SEAL DQD-2007-2653/TS 84-0 PM***SCP\$ \$24,000 279**SEAL DQD-20	DD4200-1E30											
DEFORMS-646 SYSTEMD/DEFORMS-803.718 AS HOUNTS-GIFS	DD4200-1E45											
Dispose SYSTEM DIAGNO-1958-03 198.5 199.5 1												
DRAGOL-64-64 SYSTEM DRAGOL-65 SAS SAS BASED NESS \$20,600 DRAGOL-65 SAS SAS SAS SAS SAS SAS SAS SAS SAS SA												
DBASSO-2500 SYSTEM DIOMOSCO-SESSO, 2718 ASS 100 NYS, CIFS 170 20% 110 SZ, 170 SZ	DD4200-4E45											
D04500-2645 SYSTEM D00500-2850.03 TSS AS HDD NYS. CIFS S200.5700 29% S194.000 315.52 520.375 50 50 50 PM DATA D0MAN D00500-1645 SYSTEM D00500-1650 180 180 180 190 190 190 190 190 190 190 190 190 19	DD4200-CTL											
DIASSOS-SEGS SYSTEM DIASSOS - LESS STORY - L	DD4500-2E30											
DASSID_CTL SYSTEM DOSSOD_TAMES (CFS S103,500 20% S76,500 \$11,250 \$10,500 \$0 \$0 \$0 \$0 DATA DOMAIN												
DEBSSOL-14TB SYSTEM DESSOLO-74 14TB NPS CIPS \$23,400 19% \$19,890 \$2,240 \$0 \$0 \$0 DATA DOMAIN												
DES00-1660 SYSTEM DDS00-16500 S0 S0 S0 S0 S0 S0 D0-1 DATA DOMAIN	DD6300-14TB											
D05800-2EAS	DD6300-1E45											
D080004-EBO SYSTEM D08000-128-80 ST 1-270 15% \$65,860 \$9.272 \$7.727 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0												
DB800-34TB SYSTEM DD800-12x4 34TB NFS CIFS S44,000 15% S46,866 8,8.88 8,400 S0 S0 DD-1 DATA DOMAIN DD800-32x5 SYSTEM DD8000-32x5 SYSTEM DD8000-32x									ų.			
DESGO-SEER SYSTEM DDGSO0+ESSO0 S10,5610 15% S89,769 S12,673 S10,561 S0 S0 DD-1 DATA DOMAN	DD6300-34TB											
DB05004-E45 SYSTEM DD05004-E854 S10.577 S10 S10.570 S1	DD6300-3E45											
DB88001-CTL SYSTEM DD8800 CTL FOR HA - NFS GIFS \$40,920 15% \$34,782 \$4,910 \$4,092 \$0 \$0 \$0 DD-1 DATA DOMAN DD7800-CTL SYSTEM DD7800 CTL ENTRY MEM NFS, GIFS \$234,000 26% \$173,160 \$22,080 \$23,400 \$0 \$0 \$0 DT-1 DATA DOMAN DD7800-CTL ENTRY MEM NFS, GIFS \$256,640 26% \$189,033 \$30,684 \$25,545 \$0 \$0 \$0 DT-1 DATA DOMAN DD8800-CTL SYSTEM DD8300 CTL DATA SYSTEM DD8300 CTL DATA SYSTEM DD8300 CTL DATA COMAN \$198,033 \$30,684 \$25,545 \$0 \$0 \$0 DT-1 DATA DOMAN DD8800-CTL SYSTEM DD8300 CTL DATA SYSTEM DD8300 CTL DA												
D08800Ha-CTL SYSTEM D08800 CTL FOR HA - NFS GIFS									ų.			
DD7200-CTLX SYSTEM DD7200 CTL.EXP MEM.NFS.GIFS \$25,450 \$25,450 \$30 \$50 PH DATA DOMAIN	DD6800HA-CTL											
D0930904-CTL SYSTEM D09300 CTL NFS CIFS S171,000 15% S145,350 S20,520 S17,100 S0 S0 S0 D0-1 DATA DOMAIN D09300-CTL CRIST SYSTEM D09300 CTL NFS CIFS S171,000 15% S145,350 S20,520 S17,100 S0 S0 S0 D0-1 DATA DOMAIN D0PACK-FIP+3 RACK DATA DOMAIN 400 SNGL PHASE RK-BEZEL S4,200 26% S3,108 S504 S420 S0 S0 S0 D0-1 DATA DOMAIN D0PACK-FIP+3 RACK DATA DOMAIN 400 SNGL PHASE RK-BEZEL S4,200 26% S2,890 S408 S340 S0 S0 S0 D0-1 DATA DOMAIN D0PACK-FIP+3 RACK DATA DOMAIN 400 SNGL PHASE RK-BEZEL S4,200 15% S2,890 S408 S340 S0 S0 S0 D0-1 DATA DOMAIN D0PACK-FIP+3E RACK DATA DOMAIN 400 SNGL PHASE DOOR S4,200 26% S3,108 S504 S420 S0 S0 S0 D0-1 DATA DOMAIN D0PACK-FIP+3E RACK DATA DOMAIN 400 SNGL PHASE DOOR S4,200 26% S3,108 S504 S420 S0 S0 S0 D0-1 DATA DOMAIN D0PACK-FIP+3E RACK DATA DOMAIN 400 SPIELT RK-BEZEL S4,200 26% S3,108 S504 S420 S0 S0 S0 D0-1 DATA DOMAIN D0PACK-SPD-2R RACK DATA DOMAIN 400 SPIELT RK-BEZEL S4,200 26% S3,108 S504 S420 S0 S0 S0 D0-1 DATA DOMAIN D0PACK-SPD-3B RACK DATA DOMAIN 400 SPIELT RK-BEZEL S4,200 26% S3,108 S504 S420 S0 S0 S0 D0-1 DATA DOMAIN D0PACK-SPD-3B RACK DATA DOMAIN 400 SPIELT RK-BEZE EMC S4,200 26% S3,108 S504 S420 S0 S0 S0 D0-1 DATA DOMAIN D0PACK-SPD-3B RACK DATA DOMAIN 400 SPIELT RK-BEZE EMC S4,200 26% S3,108 S504 S420 S0 S0 S0 D0-1 DATA DOMAIN D0PACK-SPD-3B RACK DATA DOMAIN 400 SPIELT RK-BEZE EMC S4,200 26% S3,108 S504 S420 S0 S0 S0 D0-1 DATA DOMAIN D0PACK-SPD-3B RACK DATA DOMAIN 400 SPIELT RK-BEZE EMC S4,200 26% S3,108 S504 S420 S0 S0 S0 D0-1 DATA DOMAIN D0PACK-SPD-3B RACK DATA DOMAIN 400 SPIELT RK-BEZE EMC S4,200 26% S3,108 S504 S420 S0 S0 S0 D0-1 DATA DOMAIN D0PACK-SPD-2B RACK DATA DOMAIN 400 SPIELT RK-BEZE EMC S4,200 26% S3,108 S	DD7200-CTL											
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DDRACK-3PY-3 RACK DATA DOMAIN 40U 3P WYE RK-BEZEL \$3,400 15% \$2,890 \$408 \$340 \$0 \$0 \$0 \$0 DD-1 DATA DOMAIN DDRACK-3PY-3E RACK DATA DOMAIN 40U 3P WYE RK-BEZEL EMC \$3,400 15% \$2,890 \$408 \$340 \$0 \$0 \$0 DD-1 DATA DOMAIN DDRACK-3PY-DR2N RACK DATA DOMAIN 40U 3P WYE;DOOR \$4,200 26% \$3,108 \$504 \$420 \$0 \$0 \$0 \$0 DD-1 DATA DOMAIN DDRACK-3PY-DR2N RACK DATA DOMAIN 40U 3P WYE;DOOR DE \$3,400 15% \$2,890 \$408 \$340 \$0 \$0 \$0 \$0 DD-1 DATA DOMAIN DDRACK-40U RACK; DATA DOMAIN 40U 3P WYE;DOOR DE \$3,400 15% \$2,890 \$408 \$340 \$0 \$0 \$0 \$0 DD-1 DATA DOMAIN DDRACK-40U-1 RACK DATA DOMAIN 40U SINGLE PHASE \$4,200 26% \$3,108 \$504 \$420 \$0 \$0 \$0 \$0 PH DATA DOMAIN DDRACK-40U-1 RACK DATA DOMAIN 40U SINGLE PHASE \$4,200 26% \$3,108 \$504 \$420 \$0 \$0 \$0 \$0 PH DATA DOMAIN DDRACK-40U-1 RACK DATA DOMAIN 40U SINGLE PHASE \$4,200 26% \$3,108 \$504 \$420 \$0 \$0 \$0 \$0 PH DATA DOMAIN DDRACK-40U-1 RACK DATA DOMAIN,40U \$4,200 26% \$3,108 \$504 \$420 \$0 \$0 \$0 \$0 PH DATA DOMAIN DDRACK-40U-1 RACK DATA DOMAIN,40U \$4,200 26% \$3,108 \$504 \$420 \$0 \$0 \$0 \$0 PH DATA DOMAIN DDRACK-40U-1 RACK DATA DOMAIN,40U \$4,200 26% \$3,108 \$504 \$420 \$0 \$0 \$0 \$0 PH DATA DOMAIN DDRACK-40U-1 RACK DATA DOMAIN,40U \$4,200 26% \$3,108 \$504 \$420 \$0 \$0 \$0 \$0 PH DATA DOMAIN DDRACK-40U-1 RACK DATA DOMAIN,40U \$4,200 26% \$3,108 \$504 \$420 \$0 \$0 \$0 \$0 PH DATA DOMAIN L-BST-2200- LICENSE BOOST DD2200=IA \$1,500 15% \$1,500 15% \$1,275 \$270 \$240 \$0 \$0 \$0 \$0 DE DATA DOMAIN L-BST-2500 LICENSE,BOOST,DD2500 \$4,000 26% \$2,960 \$720 \$640 \$0 \$0 \$0 \$0 DE DATA DOMAIN L-BST-4200 LICENSE,BOOST,DD4200 \$9,000 26% \$1,620 \$1,440 \$0 \$0 \$0 \$0 DM DATA DOMAIN L-BST-4500 LICENSE,BOOST,DD4500 \$1,900 26% \$1,600 \$3,420 \$3,040 \$0 \$0 \$0 DM DATA DOMAIN L-BST-4200 LICENSE,BOOST,DD4500 \$1,900 26% \$1,500 \$1,100 \$3,400 \$0 \$0 \$0 DM DATA DOMAIN L-BST-4200 LICENSE,BOOST,DD4500 \$1,500 \$1,500 26% \$1,400 \$0 \$0,684 \$0,684 \$0,680 \$0 \$0 DM DATA DOMAIN L-BST-4200 LICENSE,BOOST,DD4500 \$1,500 26% \$1,500 26% \$1,400 \$0 \$0,684 \$0,684 \$0,680 \$0 \$0 DM DATA DOMAIN L-BST-4200 LICENSE,BOOST,DD4500 \$1,500 26% \$1,500 26% \$1,400 \$0 \$0,684 \$0,684 \$0,680 \$0 DM DATA DOMAIN	DDRACK-3PY											
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	L-BST-620 L-BST-7200											
	L-BST-9500				7,				ΨŪ			

			EPL Pr	icing		EPL Maintenanc	e and Warranty Upr	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
L-DDOE-CAP-ER	LICENSE DD OE PER TB CAPACITY ER=CB	\$785	26%	\$581	\$94	\$79	\$0	\$0	\$0	DH	DATA DOMAIN
L-DDOE-CAP-ER-NC L-DDOE-DD2200-14	LICENSE DD OE PER TB CAPACITY ER=CB LICENSE BASE DD OE DD2200-14=IA	\$785 \$5,896	26% 15%	\$581 \$5,012	\$94 \$708	\$79 \$590	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
L-DDOE-DD2200-14CF	License Base DD OE DD2200-14-IA	\$5,896	15%	\$5,012	\$708	\$590 \$590	\$0	\$0	\$0 \$0		DATA DOMAIN
L-DDOE-DD2200-24	LICENSE BASE DD OE DD2200-24=IA	\$10,736	15%	\$9,126	\$1,288	\$1,074	\$0	\$0	\$0		DATA DOMAIN
L-DDOE-DD2200-24CF	License Base DD OE DD2200-24=IA	\$10,736	15%	\$9,126	\$1,288	\$1,074	\$0	\$0	\$0		DATA DOMAIN
L-DDOE-DD2200-4 L-DDOE-DD2200-4CF	LICENSE BASE DD OE DD2200-4=IA	\$3,168 \$3,168	15% 15%	\$2,693 \$2,693	\$380 \$380	\$317 \$317	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
L-DDOE-DD2200-4CF	License Base DD OE DD2200-4=IA LICENSE BASE DD OE DD2500-21=IA	\$15,000	26%	\$11.100	\$1.800	\$1.500	\$0	\$0	\$0 \$0		DATA DOMAIN
L-DDOE-DD2500-36	LICENSE BASE DD OE DD2500-36=IA	\$15,000	26%	\$11,100	\$1,800	\$1,500	\$0	\$0	\$0	DM	DATA DOMAIN
L-DDOE-DD4200	LICENSE BASE DD OE DD4200=IA	\$15,000	26%	\$11,100	\$1,800	\$1,500	\$0	\$0	\$0		DATA DOMAIN
L-DDOE-DD4500 L-DDOE-DD7200	LICENSE BASE DD OE DD4500=IA LICENSE BASE DD OE DD7200=IA	\$15,000 \$20,000	26% 26%	\$11,100 \$14,800	\$1,800 \$2,400	\$1,500 \$2,000	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
L-DDOE-DD7200 L-DDOE-DD9500	LICENSE BASE DD OE DD9500=IA	\$20,000	26%	\$14,800	\$2,400	\$2,000	\$0	\$0	\$0 \$0		DATA DOMAIN
L-DDOE-HICAP-ACT	LICENSE DD OE PER TB HI CAPACITY ACT=CB	\$1,450	26%	\$1,073	\$174	\$145	\$0	\$0	\$0	DH	DATA DOMAIN
	LICENSE DD OE PER TB HI CAPACITY ACT=CB	\$1,450	26%	\$1,073	\$174	\$145	\$0	\$0	\$0		DATA DOMAIN
L-DDOE-MCAP-ACT L-DDOE-MCAP-ACT-N	LICENSE DD OE PER TB MID CAPACITY ACT=CB LICENSE DD OE PER TB MID CAPACITY ACT=CB	\$1,450 \$1,450	26% 26%	\$1,073 \$1.073	\$174 \$174	\$145 \$145	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
L-DLM8100	LICENSE DLM8100 DEDUPE STORAGE =IA	\$50.000	26%	\$37.000	\$9.000	\$8.000	\$0	\$0	\$0 \$0		DATA DOMAIN
L-DLM8100N-CF	LICENSE DLM8100 DEDUPE STORAGE =IA	\$50,000	26%	\$37,000	\$9,000	\$8,000	\$0	\$0	\$0	DH	DATA DOMAIN
L-ENC-2200	LICENSE ENCRYPTION DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0		DATA DOMAIN
L-ENC-2200-CF L-ENC-2500	License Encryption DD2200=IA LICENSE,ENCRYPTION,DD2500	\$1,500 \$4,000	15% 26%	\$1,275 \$2,960	\$270 \$720	\$240 \$640	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
L-ENC-4200	LICENSE,ENCRYPTION,DD4200	\$9,000	26%	\$6,660	\$1.620	\$1.440	\$0	\$0	\$0 \$0		DATA DOMAIN
L-ENC-4500	LICENSE,ENCRYPTION,DD4500	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0		DATA DOMAIN
L-ENC-620	LICENSE;ENCRYPTION;DD620	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0		DATA DOMAIN
L-ENC-7200 L-ENC-9500	LICENSE,ENCRYPTION,DD7200 LIC ENCRYPTION DD9500=IA	\$38,000 \$45,000	26% 26%	\$28,120 \$33,300	\$6,840 \$8.100	\$6,080 \$7,200	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
L-REP-2200	LICENSE REPLICATOR DD2200=IA	\$45,000 \$2.540	15%	\$33,300 \$2,159	\$6,100 \$457	\$7,200 \$406	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
L-REP-2200-CF	License Replicator DD2200=IA	\$2,540	15%	\$2,159	\$457	\$406	\$0	\$0	\$0		DATA DOMAIN
L-REP-2500	LICENSE,REPLICATOR,DD2500	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0		DATA DOMAIN
L-REP-4200 L-REP-4500	LICENSE,REPLICATOR,DD4200 LICENSE,REPLICATOR,DD4500	\$10,000	26%	\$7,400	\$1,800	\$1,600	\$0 \$0	\$0 \$0	\$0		DATA DOMAIN
L-REP-4500 L-REP-620	LICENSE; REPLICATOR; DD620	\$30,000 \$2,540	26% 26%	\$22,200 \$1,880	\$5,400 \$457	\$4,800 \$406	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
L-REP-7200	LICENSE, REPLICATOR, DD7200	\$60,000	26%	\$44,400	\$10,800	\$9,600	\$0	\$0	\$0		DATA DOMAIN
L-REP-9500	LIC REPLICATOR DD9500=IA	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0		DATA DOMAIN
L-RL-620 L-RLC-2200	LIC;RETENTION LOCK GOV EDITION;DD620 LICENSE RETENTION LOCK COMPL DD2200=IA	\$1,500 \$1.500	26% 15%	\$1,110 \$1,275	\$270 \$270	\$240 \$240	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
L-RLC-2200 L-RLC-2200-CF	License Retention Lock Complet DD2200=IA Lic Retention Lock Compliance DD2200=IA	\$1,500 \$1,500	15%	\$1,275 \$1,275	\$270 \$270	\$240 \$240	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
L-RLC-2500	LICENSE, RETENTION LOCK COMPLIANCE, DD2500	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0		DATA DOMAIN
L-RLC-4200	LICENSE, RETENTION LOCK COMPLIANCE, DD4200	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0		DATA DOMAIN
L-RLC-4500 L-RLC-620	LICENSE, RETENTION LOCK COMPLIANCE, DD4500 LIC: RETENTION LOCK COMPL EDITN: DD620	\$20,400 \$1,500	26% 26%	\$15,096 \$1,110	\$3,672 \$270	\$3,264 \$240	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
L-RLC-7200	LICENSE, RETENTION LOCK COMPLIANCE, DD7200	\$1,500	26%	\$28,120	\$6,840	\$6,080	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
L-RLC-9500	LIC RETENTION LOCK COMPLIANCE DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0		DATA DOMAIN
L-RLG-2200	LICENSE RETENTION LOCK GOVERN DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0		DATA DOMAIN
L-RLG-2200-CF	Lic Retention Lock Governance DD2200=IA	\$1,500 \$4.000	15% 26%	\$1,275 \$2,960	\$270 \$720	\$240 \$640	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
L-RLG-2500 L-RLG-4200	LICENSE,RETENTION LOCK GOVERANCE,DD2500 LICENSE,RETENTION LOCK GOVERANCE,DD4200	\$4,000 \$7,000	26% 26%	\$2,960 \$5,180	\$720 \$1,260	\$640 \$1,120	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
L-RLG-4500	LICENSE, RETENTION LOCK GOVERANCE, DD4500	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0 \$0		DATA DOMAIN
L-RLG-7200	LICENSE, RETENTION LOCK GOVERANCE, DD7200	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0		DATA DOMAIN
L-RLG-9500	LIC RETENTION LOCK GOVERNANCE DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0		DATA DOMAIN
L-VTL-2200 L-VTL-2200-CF	LICENSE VTL OPEN SYSTEMS DD2200=IA License VTL Open Systems DD2200=IA	\$1,500 \$1,500	15% 15%	\$1,275 \$1,275	\$270 \$270	\$240 \$240	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
L-VTL-2200-C1	LICENSE VTL NDMP TAPE SVR ETH DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0 \$0		DATA DOMAIN
L-VTL-2200E-CF	License VTL Ndmp Tape Svr Eth DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
L-VTL-2200F	LICENSE VTL IBM IOS DD2200=IA	\$2,250	15%	\$1,913	\$405	\$360	\$0	\$0	\$0		DATA DOMAIN
L-VTL-2200F-CF L-VTL-2500	License VTL IBM IOS DD2200=IA LICENSE,VTL,OPEN SYSTEMS,DD2500	\$2,250 \$4,000	15% 26%	\$1,913 \$2,960	\$405 \$720	\$360 \$640	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
L-VTL-2500E	LICENSE,VTL,NDMP TAPE SERVER,ETH,DD2500	\$4,000	26%	\$2,960	\$720 \$720	\$640	\$0	\$0	\$0 \$0		DATA DOMAIN
L-VTL-2500F	LICENSE,VTL,IBM IOS,DD2500	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0		DATA DOMAIN
L-VTL-4200	LICENSE,VTL,OPEN SYSTEMS,DD4200	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0		DATA DOMAIN
L-VTL-4200E L-VTL-4200F	LICENSE,VTL,NDMP TAPE SERVER,ETH,DD4200 LICENSE,VTL,IBM IOS,DD4200	\$9,000 \$13,500	26% 26%	\$6,660 \$9,990	\$1,620 \$2,430	\$1,440 \$2,160	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
L-VTL-4200F L-VTL-4500	LICENSE,VTL,IBM IOS,DD4200 LICENSE,VTL,OPEN SYSTEMS,DD4500	\$13,500 \$19.000	26%	\$9,990 \$14.060	\$2,430 \$3,420	\$2,160	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
L-VTL-4500E	LICENSE,VTL,NDMP TAPE SERVER,ETH,DD4500	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL-4500F	LICENSE,VTL,IBM IOS,DD4500	\$28,500	26%	\$21,090	\$5,130	\$4,560	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL-620-1	LIC;VTL;620. INCL:1XPCIE CARD;DP;4G	\$6,000	26%	\$4,440	\$1,080	\$960	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN
L-VTL620-E L-VTL620-F1	LIC;VTL;NDMP TAPE SVR;ETH;DD620 LIC;VTL;IBM I/OS;FC;DD620;1XPCIE;DP;4G	\$1,500 \$6,750	26% 26%	\$1,110 \$4,995	\$270 \$1,215	\$240 \$1,080	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
L-VTL-7200	LICENSE,VTL,OPEN SYSTEMS,DD7200	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0 \$0		DATA DOMAIN
L-VTL-7200E	LICENSE,VTL,NDMP TAPE SVR,ETH,DD7200	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL-7200F	LICENSE,VTL,IBM IOS,DD7200	\$57,000	26%	\$42,180	\$10,260	\$9,120	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN
L-VTL-9500	LIC VTL OPEN SYSTEMS DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN

			EPL Pr	icing	_	EPL Maintenanc	e and Warranty Upr	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
L-VTL-9500E	LIC VTL NDMP TAPE SVR ETH DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	(BASIC) \$0	(PREMION) \$0	(STANDARD) \$0		DATA DOMAIN
L-VTL-9500F	LIC VTL IBM IOS DD9500=IA	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0		DATA DOMAIN
L-XCAP2200 L-XCAP2200-CF	LICENSE EXPSTOR DD2200=IA License Expstor DD2200=IA	\$8,500 \$8,500	15% 15%	\$7,225 \$7,225	\$1,020 \$1,020	\$850 \$850	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
L-XCAP2200-CF L-XCAP4200	LICENSE.EXP CAP.DD4200.MORE THAN 120TB	\$20.000	26%	\$14.800	\$2,400	\$2.000	\$0	\$0	\$0 \$0		DATA DOMAIN
L-XCAP4500	LICENSE,EXP CAP,DD4500,MORE THAN 180TB	\$30,000	26%	\$22,200	\$3,600	\$3,000	\$0	\$0	\$0		DATA DOMAIN
L-XCAP7200	LICENSE,EXP CAP,DD7200,MORE THAN 360TB	\$40,000	26%	\$29,600	\$4,800	\$4,000	\$0	\$0	\$0		DATA DOMAIN
L-XCAP9500 PC-RK30-RS	LIC EXP CAP DD9500 MORE THAN 540TB=IA POWER CORD;US;RACK;DUAL;R&S CONNECTOR	\$50,000 \$1,100	26% 26%	\$37,000 \$814	\$6,000 \$0	\$5,000 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
PC-RK30-RS-1	POWER CORD, US, RACK, DUAL, R&S CONNECTOR POWER CORD SINGLE PHASE US RACK DUAL R&S	\$1,100	26%	\$814	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
PC-RK30-RSN	POWER CORD,US,RACK,DUAL,R&S CONNECTOR	\$1,100	26%	\$814	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
PC-RK30-US	POWER CORD;US&JAPRACK;DUAL;TWISTLOCK	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
PC-RK30-US-1 PC-RK30-USN	POWER CORD SINGLE PHASE US&JAP RACK DUAL POWER CORD.US&JAP.RACK.DUAL.TWISTLOCK	\$575 \$575	26% 26%	\$426 \$426	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
PC-RK3D-USN PC-RK3D50HH	POWER CORD, US&JAP, RACK, DUAL, TWISTLOCK POWER CORD, 3PH, 50A, DELTA, HBL-HBL, N. AMER	\$575 \$2,255	26%	\$426 \$1,669	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
PC-RK3D50HR	POWER CORD,3PH,50A,DELTA,HBL-R&S,N.AMER	\$2,255	26%	\$1,669	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
PC-RK3DPPH-1	POWER CORD 3PH 40A DELTA PP-HBL N AMER	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
PC-RK3DPPRS-1	POWER CORD 3PH 40A DELTA PP-RS N AMER	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
PC-RK3Y32FLA PC-RK3YFLA-1	POWER CORD,3PH,32A,FLYINGLEAD,N.AMER POWER CORD 3PH 32A FLYINGLEAD N AMER	\$2,255 \$575	26% 26%	\$1,669 \$426	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
R-A12E30	OPT;ADD 7TO12 ES30;4X3M CBLKIT;FAC INS	\$1,100	26%	\$814	\$0	\$0	\$0	\$0	\$0 \$0		DATA DOMAIN
R-A16E30	OPT/ADD 9TO16 ES30/2X2M/2X3M/CBLKIT/40U	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-A16E30-H	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
R-A16E30-H-NF R-A24E30	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT OPT:ADD 17TO24 ES30;4X5M CBLKIT;40U	\$486 \$600	15% 26%	\$413 \$444	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
R-A24E30-H	OPTION,ADD 17TO24 ES30,4X5M CBERT,400 OPTION,ADD 17TO24 ES30 SAS,CABLE KIT	\$600	26%	\$444 \$444	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
R-A24E30-H-NF	OPTION,ADD 17TO24 ES30 SAS,CABLE KIT	\$486	15%	\$413	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
R-A6E30	OPT;ADD1TO6ES30;2X2M;2X3M;CBLKT;FAC INS	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
R-DD-EMI-SHLDEOS	DD MID-TIER EMI SHIELD EOS - FAC W-DOOR	\$89	15%	\$76	\$0	\$0	\$0 \$0	\$0	\$0 \$0		DATA DOMAIN
R-DS60-3-135S R-DS60-3-135SE	OPT DS60 SHELF 45X3TB SAS HDD RACK OPT DS60 SHELF 45X3TB SAS HDD RACK E	\$157,250 \$157,250	26% 26%	\$116,365 \$116,365	\$18,870 \$18,870	\$15,725 \$15,725	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
R-DS60-3-135S-G3	OPT DS60 SHELF 45X3TB SAS HDD RACK G3	\$112,088	15%	\$95,275	\$13,451	\$11,209	\$0	\$0	\$0		DATA DOMAIN
R-DS60-3-135SN	OPT DS60 SHELF 45X3TB SAS HDD RACK	\$157,250	26%	\$116,365	\$18,870	\$15,725	\$0	\$0	\$0		DATA DOMAIN
R-DS60-3-135SR	OPT DS60 SHELF 45X3T SASHD RACK RETN	\$157,250	26%	\$116,365	\$18,870	\$15,725	\$0	\$0	\$0		DATA DOMAIN
R-DS60-3-135SRE R-DS60-3-135SR-G3	OPT DS60 SHELF 45X3T SASHD RACK RETN E OPT DS60 SHELF 45X3TB SAS RACK RETN G3	\$157,250 \$112,088	26% 15%	\$116,365 \$95,275	\$18,870 \$13,451	\$15,725 \$11,209	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
R-DS60-3-135SRN	OPT DS60 SHELF 45X3T SASHD RACK RETN	\$157,250	26%	\$116,365	\$18,870	\$15,725	\$0	\$0	\$0		DATA DOMAIN
R-DS60-3-180S	OPT DS60 SHELF 60X3TB SAS HDD RACK	\$209,000	26%	\$154,660	\$25,080	\$20,900	\$0	\$0	\$0		DATA DOMAIN
R-DS60-3-180SE	OPT DS60 SHELF 60X3TB SAS HDD RACK E	\$209,000	26%	\$154,660	\$25,080	\$20,900	\$0	\$0	\$0		DATA DOMAIN
R-DS60-3-180S-G3 R-DS60-3-180SN	OPT DS60 SHELF 60X3TB SAS HDD RACK G3 OPT DS60 SHELF 60X3TB SAS HDD RACK	\$148,975 \$209,000	15% 26%	\$126,629 \$154,660	\$17,877 \$25,080	\$14,898 \$20,900	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
R-DS60-3-180SR	OPT DS60 SHELF 60X3T SASHD RACK RETN	\$209,000	26%	\$154,660	\$25,000	\$20,900	\$0	\$0	\$0 \$0		DATA DOMAIN
R-DS60-3-180SRE	OPT DS60 SHELF 60X3T SASHD RACK RETN E	\$209,000	26%	\$154,660	\$25,080	\$20,900	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-180SR-G3	OPT DS60 SHELF 60X3TB SAS RACK RETN G3	\$148,975	15%	\$126,629	\$17,877	\$14,898	\$0	\$0	\$0		DATA DOMAIN
R-DS60-3-180SRN R-DS60-3-45S	OPT DS60 SHELF 60X3T SASHD RACK RETN OPT DS60 SHELF 15X3TB SAS HDD RACK	\$209,000 \$55,950	26% 26%	\$154,660 \$41,403	\$25,080 \$6,714	\$20,900 \$5,595	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
R-DS60-3-45SE	OPT DS60 SHELF 15X3TB SAS HDD RACK OPT DS60 SHELF 15X3TB SAS HDD RACK E	\$55,950	26%	\$41,403	\$6,714	\$5,595	\$0	\$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
R-DS60-3-45S-G3	OPT DS60 SHELF 15X3TB SAS HDD RACK G3	\$39,882	15%	\$33,900	\$4,786	\$3,988	\$0	\$0	\$0		DATA DOMAIN
R-DS60-3-45SN	OPT DS60 SHELF 15X3TB SAS HDD RACK	\$55,950	26%	\$41,403	\$6,714	\$5,595	\$0	\$0	\$0		DATA DOMAIN
R-DS60-3-45SR	OPT DS60 SHELF 15X3T SASHD RACK RETN	\$55,950	26%	\$41,403	\$6,714	\$5,595	\$0	\$0 *0	\$0 \$0		DATA DOMAIN
R-DS60-3-45SRE R-DS60-3-45SR-G3	OPT DS60 SHELF 15X3T SASHD RACK RETN E OPT DS60 SHELF 15X3TB SAS HDD RETN G3	\$55,950 \$39,882	26% 15%	\$41,403 \$33,900	\$6,714 \$4,786	\$5,595 \$3,988	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
R-DS60-3-45SRN	OPT DS60 SHELF 15X3T SASHD RACK RETN	\$55,950	26%	\$41,403	\$6,714	\$5,595	\$0	\$0	\$0		DATA DOMAIN
R-DS60-3-90S	OPT DS60 SHELF 30X3TB SAS HDD RACK	\$104,950	26%	\$77,663	\$12,594	\$10,495	\$0	\$0	\$0		DATA DOMAIN
R-DS60-3-90SE	OPT DS60 SHELF 30X3TB SAS HDD RACK E	\$104,950	26%	\$77,663	\$12,594	\$10,495	\$0	\$0	\$0		DATA DOMAIN
R-DS60-3-90S-G3 R-DS60-3-90SN	OPT DS60 SHELF 30X3TB SAS HDD RACK G3 OPT DS60 SHELF 30X3TB SAS HDD RACK	\$74,809 \$104,950	15% 26%	\$63,588 \$77,663	\$8,977 \$12,594	\$7,481 \$10,495	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
R-DS60-3-90SR	OPT DS60 SHELF 30X3T SASHD RACK RETN	\$104,950	26%	\$77,663	\$12,594	\$10,495	\$0	\$0	\$0 \$0		DATA DOMAIN
R-DS60-3-90SRE	OPT DS60 SHELF 30X3T SASHD RACK RETN E	\$104,950	26%	\$77,663	\$12,594	\$10,495	\$0	\$0	\$0		DATA DOMAIN
R-DS60-3-90SR-G3	OPT DS60 SHELF 30X3TB SAS RACK RETN G3	\$74,809	15%	\$63,588	\$8,977	\$7,481	\$0	\$0	\$0		DATA DOMAIN
R-DS60-3-90SRN R-DS60-4-120S	OPT DS60 SHELF 30X3T SASHD RACK RETN OPT DS60 SHELF 30X4TB SAS HDD RACK	\$104,950 \$127,200	26% 26%	\$77,663 \$94,128	\$12,594 \$15,264	\$10,495 \$12,720	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
R-DS60-4-120SE	OPT DS60 SHELF 30X4TB SAS HDD RACK OPT DS60 SHELF 30X4TB SAS HDD RACK E	\$127,200	26%	\$94,128	\$15,264 \$15,264	\$12,720	\$0 \$0	\$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
R-DS60-4-120S-G3	OPT DS60 SHELF 30X4TB SAS HDD RACK G3	\$90,668	15%	\$77,068	\$10,880	\$9,067	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-DS60-4-120SN	OPT DS60 SHELF 30X4TB SAS HDD RACK	\$127,200	26%	\$94,128	\$15,264	\$12,720	\$0	\$0	\$0		DATA DOMAIN
R-DS60-4-120SR	OPT DS60 SHELF 30X4T SAS HDD RACK RETN	\$127,200	26% 26%	\$94,128	\$15,264 \$15,264	\$12,720 \$12,720	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN
R-DS60-4-120SRE R-DS60-4-120SR-G3	OPT DS60 SHELF 30X4T SAS HDD RACK RETN E OPT DS60 SHELF 30X4TB SAS RACK RETN G3	\$127,200 \$90,668	26% 15%	\$94,128 \$77,068	\$15,264 \$10,880	\$12,720 \$9,067	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
R-DS60-4-120SRN	OPT DS60 SHELF 30X4T SAS HDD RACK RETN	\$127,200	26%	\$94,128	\$15,264	\$12,720	\$0	\$0	\$0		DATA DOMAIN
R-DS60-4-180S	OPT DS60 SHELF 45X4TB SAS HDD RACK	\$190,600	26%	\$141,044	\$22,872	\$19,060	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-180SE	OPT DS60 SHELF 45X4TB SAS HDD RACK E	\$190,600	26%	\$141,044	\$22,872	\$19,060	\$0	\$0	\$0		DATA DOMAIN
R-DS60-4-180S-G3 R-DS60-4-180SN	OPT DS60 SHELF 45X4TB SAS HDD RACK G3 OPT DS60 SHELF 45X4TB SAS HDD RACK	\$135,860 \$190,600	15% 26%	\$115,481 \$141,044	\$16,303 \$22,872	\$13,586 \$19,060	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
R-DS60-4-180SR	OPT DS60 SHELF 45X4T SASHD RACK	\$190,600	26%	\$141,044	\$22,872	\$19,060	\$0	\$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
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MODEL CODE R-DS60-4-180SRE R-DS60-4-180SRN R-DS60-4-180SRN R-DS60-4-240SE R-DS60-4-240SE R-DS60-4-240SG3-CT R-DS60-4-240SR R-DS60-4-240SR R-DS60-4-240SR R-DS60-4-240SR R-DS60-4-240SR R-DS60-4-240SRN R-DS60-4-240SRN R-DS60-4-240SRN R-DS60-4-240SRN R-DS60-4-260SE	DESCRIPTION OPT DS60 SHELF 45X4T SASHD RACK RETN E OPT DS60 SHELF 45X4TB SAS RACK RETN G3 OPT DS60 SHELF 45X4TB SAS RACK RETN OPT DS60 SHELF 60X4TB SAS HDD RACK OPT DS60 SHELF 60X4TB SAS HDD RACK G3 OPT DS60 SHELF 60X4TB SAS HDD RACK G3 OPT DS60 SHELF 60X4TB SAS HDD RACK G3 CT OPT DS60 SHELF 60X4TB SAS HDD RACK G3 CT OPT DS60 SHELF 60X4TB SAS HDD RACK OPT DS60 SHELF 60X4TB SAS HDD RACK OPT DS60 SHELF 60X4TB SAS HDD RACK RETN OPT DS60 SHELF 60X4TB SAS HDD RACK RETN G3 OPT DS60 SHELF 60X4TB SAS RACK RETN G3 OPT DS60 SHELF 60X4TB SAS RACK RETN G3	EMC LIST PRICE USD \$190,600 \$135,860 \$190,600 \$253,300 \$253,300 \$180,552 \$1 \$253,300 \$253,300 \$253,300	15%	\$141,044 \$115,481 \$141,044 \$187,442 \$187,442 \$153,469	MNT ANNUAL (PREMIUM) \$22,872 \$16,303 \$22,872 \$30,396	MNT ANNUAL (STANDARD) \$19,060 \$13,586 \$19,060	MNT ANNUAL (BASIC) \$0 \$0 \$0	WARR UPG (PREMIUM) \$0 \$0	WARR UPG (STANDARD) \$0 \$0	DISCOUNT CLASS PH	FAMILY DATA DOMAIN
R-DS60.4-180SR-G3 R-DS60.4-180SRN R-DS60.4-240S R-DS60.4-240SE R-DS60.4-240S-G3 R-DS60.4-240SG3-CT R-DS60.4-240SN R-DS60.4-240SR R-DS60.4-240SR R-DS60.4-240SRN R-DS60.4-240SRN R-DS60.4-240SRN R-DS60.4-240SRN R-DS60.4-240SRN	OPT DS60 SHELF 45X4TB SAS RACK RETN G3 OPT DS60 SHELF 45X4T SASHD RACK RETN OPT DS60 SHELF 60X4TB SAS HDD RACK OPT DS60 SHELF 60X4TB SAS HDD RACK OPT DS60 SHELF 60X4TB SAS HDD RACK G3 OPT DS60 SHELF 60X4TB SAS HDD RACK G3 OPT DS60 SHELF 60X4TB SAS HDD RACK OPT DS60 SHELF 60X4TB SAS HDRACK OPT DS60 SHELF 60X4T SASHD RACK RETN OPT DS60 SHELF 60X4T SASHD RACK RETN E OPT DS60 SHELF 60X4TB SAS RACK RETN G3 OPT DS60 SHELF 60X4TB SAS RACK RETN G3 OPT DS60 SHELF 60X4T SASHD RACK RETN	\$135,860 \$190,600 \$253,300 \$253,300 \$180,552 \$1 \$253,300 \$253,300	15% 26% 26% 26% 15%	\$115,481 \$141,044 \$187,442 \$187,442 \$153,469	\$16,303 \$22,872	\$13,586	\$0				
R-DS60-4-180SRN R-DS60-4-240SE R-DS60-4-240SE R-DS60-4-240S-G3 R-DS60-4-240SO3-CT R-DS60-4-240SN R-DS60-4-240SR R-DS60-4-240SRE R-DS60-4-240SRN R-DS60-4-240SRN R-DS60-4-240SRN R-DS60-4-240SRN R-DS60-4-60S	OPT DS60 SHELF 45X4T SASHD RACK RETN OPT DS60 SHELF 60X4TB SAS HDD RACK OPT DS60 SHELF 60X4TB SAS HDD RACK E OPT DS60 SHELF 60X4TB SAS HDD RACK G3 OPT DS60 SHELF 60X4TB SAS HDD RACK G3 CT OPT DS60 SHELF 60X4TB SAS HDD RACK OPT DS60 SHELF 60X4TB SAS HDD RACK OPT DS60 SHELF 60X4T SASHD RACK RETN OPT DS60 SHELF 60X4T SASHD RACK RETN E OPT DS60 SHELF 60X4TB SAS RACK RETN G3 OPT DS60 SHELF 60X4T SASHD RACK RETN	\$190,600 \$253,300 \$253,300 \$180,552 \$1 \$253,300 \$253,300	26% 26% 26% 15% 15%	\$141,044 \$187,442 \$187,442 \$153,469	\$22,872			\$0			
R-DS60-4-240S R-DS60-4-240S-G3 R-DS60-4-240S-G3 R-DS60-4-240SG3-CT R-DS60-4-240SN R-DS60-4-240SR R-DS60-4-240SRE R-DS60-4-240SRN R-DS60-4-240SRN R-DS60-4-60S	OPT DS60 SHELF 60X4TB SAS HDD RACK OPT DS60 SHELF 60X4TB SAS HDD RACK E OPT DS60 SHELF 60X4TB SAS HDD RACK G3 OPT DS60 SHELF 60X4TB SAS HDD RACK G3 CT OPT DS60 SHELF 60X4TB SAS HDD RACK OPT DS60 SHELF 60X4T SASH DRACK RETN OPT DS60 SHELF 60X4T SASHD RACK RETN OPT DS60 SHELF 60X4T SASHD RACK RETN E OPT DS60 SHELF 60X4TB SAS RACK RETN G3 OPT DS60 SHELF 60X4T SASHD RACK RETN	\$253,300 \$253,300 \$180,552 \$1 \$253,300 \$253,300	26% 26% 15% 15%	\$187,442 \$187,442 \$153,469				\$0	\$0 \$0	DD-1 PH	DATA DOMAIN DATA DOMAIN
R-DS60-4-240SE R-DS60-4-240S-G3 R-DS60-4-240SG3-CT R-DS60-4-240SN R-DS60-4-240SN R-DS60-4-240SRE R-DS60-4-240SR-G3 R-DS60-4-240SN R-DS60-4-60S	OPT DS60 SHELF 60X4TB SAS HDD RACK E OPT DS60 SHELF 60X4TB SAS HDD RACK G3 OPT DS60 SHELF 60X4TB SAS HDD RACK G3 CT OPT DS60 SHELF 60X4TB SAS HDD RACK OPT DS60 SHELF 60X4T SAS HDD RACK OPT DS60 SHELF 60X4T SASHD RACK RETN OPT DS60 SHELF 60X4T SASHD RACK RETN E OPT DS60 SHELF 60X4TB SAS RACK RETN G3 OPT DS60 SHELF 60X4T SASHD RACK RETN	\$253,300 \$180,552 \$1 \$253,300 \$253,300	26% 15% 15%	\$187,442 \$153,469	ψ00,000	\$25,330	\$0 \$0	\$0 \$0	\$0 \$0	PH	DATA DOMAIN
R-DS60-4-240S-G3 R-DS60-4-240SG3-CT R-DS60-4-240SN R-DS60-4-240SN R-DS60-4-240SRE R-DS60-4-240SRE R-DS60-4-240SR-G3 R-DS60-4-240SRN R-DS60-4-60S	OPT DS60 SHELF 60X4TB SAS HDD RACK G3 OPT DS60 SHELF 60X4TB SAS HDD RACK G3 CT OPT DS60 SHELF 60X4TB SAS HDD RACK OPT DS60 SHELF 60X4T SASHD RACK RETN OPT DS60 SHELF 60X4T SASHD RACK RETN E OPT DS60 SHELF 60X4TB SAS RACK RETN G3 OPT DS60 SHELF 60X4T SASHD RACK RETN	\$180,552 \$1 \$253,300 \$253,300	15% 15%	\$153,469	\$30,396	\$25,330	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-240SN R-DS60-4-240SR R-DS60-4-240SRE R-DS60-4-240SR-G3 R-DS60-4-240SRN R-DS60-4-60S	OPT DS60 SHELF 60X4TB SAS HDD RACK OPT DS60 SHELF 60X4T SASHD RACK RETN OPT DS60 SHELF 60X4T SASHD RACK RETN E OPT DS60 SHELF 60X4TB SAS RACK RETN G3 OPT DS60 SHELF 60X4T SASHD RACK RETN	\$253,300 \$253,300			\$21,666	\$18,055	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-DS60-4-240SR R-DS60-4-240SRE R-DS60-4-240SR-G3 R-DS60-4-240SRN R-DS60-4-60S	OPT DS60 SHELF 60X4T SASHD RACK RETN OPT DS60 SHELF 60X4T SASHD RACK RETN E OPT DS60 SHELF 60X4TB SAS RACK RETN G3 OPT DS60 SHELF 60X4T SASHD RACK RETN	\$253,300	26%	\$1	\$21,666	\$18,055	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-DS60-4-240SRE R-DS60-4-240SR-G3 R-DS60-4-240SRN R-DS60-4-60S	OPT DS60 SHELF 60X4T SASHD RACK RETN E OPT DS60 SHELF 60X4TB SAS RACK RETN G3 OPT DS60 SHELF 60X4T SASHD RACK RETN			\$187,442	\$30,396	\$25,330	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-240SR-G3 R-DS60-4-240SRN R-DS60-4-60S	OPT DS60 SHELF 60X4TB SAS RACK RETN G3 OPT DS60 SHELF 60X4T SASHD RACK RETN	\$253,300	26%	\$187,442	\$30,396	\$25,330	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-240SRN R-DS60-4-60S	OPT DS60 SHELF 60X4T SASHD RACK RETN	\$180,552		\$187,442 \$153,469	\$30,396 \$21,666	\$25,330 \$18,055	\$0 \$0	\$0 \$0	\$0 \$0	PH DD-1	DATA DOMAIN DATA DOMAIN
R-DS60-4-60S		\$253.300		\$187.442	\$30.396	\$25.330	\$0 \$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-60SE	OPT DS60 SHELF 15X4TB SAS HDD RACK	\$67,850	26%	\$50,209	\$8,142	\$6,785	\$0	\$0	\$0	PH	DATA DOMAIN
	OPT DS60 SHELF 15X4TB SAS HDD RACK E	\$67,850	26%	\$50,209	\$8,142	\$6,785	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-60S-G3	OPT DS60 SHELF 15X4TB SAS HDD RACK G3	\$48,364	15%	\$41,109	\$5,804	\$4,836	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-DS60-4-60SN	OPT DS60 SHELF 15X4TB SAS HDD RACK	\$67,850	26%	\$50,209	\$8,142	\$6,785	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-60SR	OPT DS60 SHELF 15X4T SASHD RACK RETN	\$67,850	26%	\$50,209	\$8,142	\$6,785	\$0 \$0	\$0 ***	\$0	PH	DATA DOMAIN
R-DS60-4-60SRE R-DS60-4-60SR-G3	OPT DS60 SHELF 15X4T SASHD RACK RETN E OPT DS60 SHELF 15X4TB SAS RACK RETN G3	\$67,850 \$48,364	26% 15%	\$50,209 \$41,109	\$8,142 \$5,804	\$6,785 \$4,836	\$0 \$0	\$0 \$0	\$0 \$0	PH DD-1	DATA DOMAIN DATA DOMAIN
R-DS60-4-60SRN	OPT DS60 SHELF 15X4T SASHD RACK RETN	\$67,850	26%	\$50,209	\$8,142	\$6,785	\$0 \$0	\$0 \$0	\$0 \$0	PH	DATA DOMAIN
R-DS60-SAS-4M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$492		\$418	\$0	\$0,780	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-DS60-SAS-5M	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$592	15%	\$503	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-EMISHIELD-3U	EMI Shield for 3U Shelf	\$83	15%	\$71	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-ES30-15	OPTION;ES30 SHELF;15X1TB SATA HDD;RACK	\$26,250	26%	\$19,425	\$3,150	\$2,625	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-15A	OPTION;ES30 SHELF;15X1TSATAHD;RK;EXTDRET	\$26,250	26%	\$19,425	\$3,150	\$2,625	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-30 R-ES30-30A	OPTION;ES30 SHELF;15X2TB SATA HDD;RACK OPTION;ES30 SHELF;15X2TSATAHD;RK;EXTDRET	\$36,400 \$36,400	26% 26%	\$26,936 \$26,936	\$4,368 \$4,368	\$3,640 \$3,640	\$0 \$0	\$0 \$0	\$0 \$0	PH PH	DATA DOMAIN DATA DOMAIN
R-ES30-30A R-ES30-30S	OPTION,ES30 SHELF, 15X2TSATAHD,RK,EXTDRET OPTION,ES30 SHELF,15X2TB SAS HDD,RACK	\$36,400 \$36,400		\$26,936	\$4,368 \$4.368	\$3,640	\$0 \$0	\$0 \$0	\$0 \$0	PH	DATA DOMAIN
R-ES30-30SE	OPTION,ES30 SHELF,15X2TB SAS HDD,RACK E	\$36,400		\$26,936	\$4,368	\$3,640	\$0 \$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-30SR	OPTION,ES30 SHELF,15X2T SASHD,RACK,RETN	\$36,400		\$26,936	\$4,368	\$3,640	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-30SRE	OPTION, ES30SHELF, 15X2T SASHD, RACK, RETN E	\$36,400	26%	\$26,936	\$4,368	\$3,640	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-45	OPTION;ES30 SHELF;15X3TB SATA HDD;RACK	\$53,150		\$39,331	\$6,378	\$5,315	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-45A	OPTION;ES30 SHELF;15X3T SATAHD;RACK;RETN	\$53,150		\$39,331	\$6,378	\$5,315	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-45S	OPTION,ES30 SHELF,15X3TB SAS HDD,RACK	\$53,150		\$39,331	\$6,378	\$5,315	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-45SE R-ES30-45S-G3	OPTION,ES30 SHELF,15X3TB SAS HDD,RACK E OPT,ES30 SHELF,15X3TB SAS HDD,RACK G3	\$53,150 \$37,886		\$39,331 \$32,203	\$6,378 \$4,546	\$5,315 \$3,789	\$0 \$0	\$0 \$0	\$0 \$0	PH DD-1	DATA DOMAIN DATA DOMAIN
R-ES30-45S-G3-CT	OPT,ES30 SHELF,15X3TB SAS HDD,RACK CT	\$37,000 \$1	15%	\$32,203 \$1	\$4,546 \$4,546	\$3,789	\$0 \$0	\$0 \$0	\$0 \$0	DD-1	DATA DOMAIN
R-ES30-45SR	OPTION,ES30 SHELF,15X3T SASHD,RACK,RETN	\$53.150		\$39.331	\$6.378	\$5.315	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-45SRE	OPTION,ES30 SHELF,15X3TSASHD,RACK,RETN E	\$53,150	26%	\$39,331	\$6,378	\$5,315	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-45SR-G3	OPT,ES30 SHELF,15X3TB SAS,RACK RETN G3	\$37,886	15%	\$32,203	\$4,546	\$3,789	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-ES30-60S	OPTION ES30 SHELF 15X4TB SAS HDD	\$63,800	26%	\$47,212	\$7,656	\$6,380	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-60SE	OPTION ES30 SHELF 15X4TB SAS HDD E	\$63,800	26%	\$47,212	\$7,656	\$6,380	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-60S-G3 R-ES30-60S-G3-CT	OPT,ES30 SHELF,15X4TB SAS HDD,RACK G3 OPT,ES30 SHELF,15X4TB SAS HDD,RACK CT	\$45,477 \$1	15% 15%	\$38,655 \$1	\$5,457 \$5,457	\$4,548 \$4,548	\$0 \$0	\$0 \$0	\$0 \$0	DD-1 DD-1	DATA DOMAIN DATA DOMAIN
R-ES30-60SR	OPTION ES30 SHELF 15X4TB SAS HDD RETN	\$63,800		\$47,212	\$7,656	\$6,380	\$0 \$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-60SRE	OPTION ES30 SHELF 15X4TB SAS HDD RETN E	\$63,800		\$47,212	\$7,656	\$6,380	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-60SR-G3	OPT,ES30 SHELF,15X4TB SAS,RACK RETN G3	\$45,477	15%	\$38,655	\$5,457	\$4,548	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-HA-DS60-SAS-3	CABLE HA INTERCONNECT DS60 3M;RACK	\$322	26%	\$238	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-HA-DS60-SAS-3-NF	CABLE HA INTERCONNECT DS60 3M;RACK	\$261	15%	\$222	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-HA-ES30-SAS-2 R-HA-ES30-SAS-2-NF	CABLE HA INTERCONNECT ES30 2M,RACK CABLE HA INTERCONNECT ES30 2M,RACK	\$150 \$122	26% 15%	\$111 \$104	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PH DD-1	DATA DOMAIN DATA DOMAIN
R-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 5M; RACK	\$380	26%	\$281	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0	PH	DATA DOMAIN
R-HA-ES30-SAS-5-NF	CABLE HA INTERCONNECT ES30 5M; RACK	\$308	15%	\$262	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-HA-INTER-1	CABLE HA INTERCONNECT CTLR 1M;RACK	\$500	26%	\$370	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-HA-INTER-1-NF	CABLE HA INTERCONNECT CTLR 1M;RACK	\$405	15%	\$344	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-SAS-HDMS2	R CABLE, DD, SASMINISAS HD-MINISAS, 2 METER	\$150	15%	\$128	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-SAS-HDMS5	5M MINI-HDX4 TO MINI-SASX4 CABLE	\$380	15%	\$323	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-SAS-MSMS3	3M M-SAS TO M-SAS CABLE	\$200 \$70	15% 15%	\$170 \$60	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	DD-1 DD-1	DATA DOMAIN
SU-458-000-569 SU-458-000-571	DD VE Capacity 1 yr prepay=CA DD VE Channel 4TB Capacity 1yr Prepay=CA	\$70 \$248	15%	\$211	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0	DD-1	DATA DOMAIN DATA DOMAIN
SU-458-000-572	DD VE Capacity 1yr Pre 3yr Commit=CA	\$64	15%	\$54	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
SU-458-000-574	DD VE Channel 4TB Cap 1yr Pre 3yr Com=CA	\$225	15%	\$191	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
SU-458-000-575	DD VE Capacity 3yr prepay=CA	\$57	15%	\$48	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
SU-458-000-577	DD VE Channel 4TB Capacity 3yr Prepay=CA	\$203		\$173	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-10GBTM4P	DD 10GBASE T IO MODULE 4PORT UPGRADE	\$5,000		\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-10GBTM4P-NF	DD 10GBASE T IO MODULE 4PORT UPGRADE	\$4,050 \$5,000	15%	\$3,443	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	DD-1	DATA DOMAIN
U-10G-L2PC U-10G-L2PO	UPGRADE;NIC;10GBE;LP;PCIE;SFPP;DP;COP UPGRADE;NIC;10GBE;LP;PCIE;SFPP;LC;DP;OPT	\$5,000 \$5,000		\$3,700 \$3,700	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PH PH	DATA DOMAIN DATA DOMAIN
U-10GMCU2P	DD 10GBE,IO MODULE,CU SFP,2PORT,UPGRADE	\$5,000		\$3,700	\$0 \$0	\$0	\$0 \$0	\$0	\$0 \$0	PH	DATA DOMAIN
U-10GMCU4P	DD 10GBE IO MOD CU TWINAX 4PORT UPG	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-10GMCU4P-NF	DD 10GBE IO MOD CU TWINAX 4PORT UPG	\$4,860	15%	\$4,131	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-10GMOP2P	DD 10GBE,IO MODULE,OP SFP,2PORT,UPGRADE	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-10GMOP4P	DD 10GBE IO MOD OPTICAL SFP 4PORT UPG	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-10GMOP4P-NF	DD 10GBE IO MOD OPTICAL SFP 4PORT UPG	\$4,860	15%	\$4,131	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN

			EPL Pi	icing		EPL Maintenanc	e and Warranty Upra	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS	FAMILY
10G-S2PC 10G-S2PO	UPGRADE;NIC;10GBE;SP;PCIE;SFPP;DP;COP	\$5,000		\$3,700 \$3,700	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN
160-82PU	UPGRADE;NIC;10GBE;SP;PCIE;SFPP;LC;DP;OPT DD160;INCL: LICENSE;5 HDD(2.5TB)	\$5,000 \$3,000		\$3,700 \$2,550	\$360	\$300	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
16GFC-M2P	DD 16GBIT FC IO MOD LC 2PORT UPG	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
16GFC-M2P-NF	DD 16GBIT FC IO MOD LC 2PORT UPG	\$4,860	15%	\$4,131	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
1G-L2PC	UPGRADE;NIC;GBE;LP;PCIE;TX;2-PORT;COPPER	\$900	26%	\$666	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
IG-L2PO	UPGRADE;NIC;GBE;LP;PCIE;FX;2-PORT;FIBOPT	\$3,700	26%	\$2,738	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
1G-L4PC 1G-L4PC1	NIC;GBE;LP;PCIE;TX;4-PORT;COP;UPGRADE NIC,GBE,LP,PCIE,TX,4-PORT,COP,UPGRADE	\$2,500 \$2,500	26% 26%	\$1,850 \$1,850	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
IGMCU4P	DD 1GBE,IO MODULE,CU,4PORT,UPGRADE	\$2,500		\$1,850	\$0 \$0	\$0	\$0	\$0	\$0		DATA DOMAIN
GMCUOP4P	DD 1GBE, IO MODULE,2P CU,2P OP,UPGRADE	\$3,700		\$2,738	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
G-S2PC	UPGRADE; NIC;GBE;PCIE;TX;2-PORT;COPPER	\$900	26%	\$666	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
G-S2PO	UPGRADE; NIC;GBE;PCIE;FX;2-PORT;FIBEROPT	\$3,700	26%	\$2,738	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
G-S4PC	NIC;GBE;SP;PCIE;TX;4-PORT;COP;UPGRADE	\$2,500		\$1,850	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
G-S4PC1	NIC;GBE;SP;PCIE;TX;4-PORT;COP;UPGRADE	\$2,500		\$1,850	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
200-AX 200XMEM	ADD 5X2TB SAS HDD 10TB DD2200 UPGRADE MEM KIT CAP EXP MORETHAN 14TB DD2200 UPG	\$4,400 \$1,500	15% 15%	\$3,740 \$1,275	\$528 \$0	\$440 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
500-AES	ADD ES EXP KIT, DUAL PATH, DD2500, UPG	\$3,750	26%	\$2,775	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN
500-AX	ADD 5X3TB SAS HDD,15TB,DD2500,UPGRADE	\$24,250		\$17,945	\$2,910	\$2,425	\$0	\$0	\$0		DATA DOMAIN
500XMEM	MEMKIT,DD2500,MORE THAN 66TB,UPGRADE	\$6,000		\$4,440	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
TB-ER-ACT-DS60	LICENSE DS60 3TB ER TO ACTIVE UPGRADE=IA	\$37,500	26%	\$27,750	\$4,500	\$3,750	\$0	\$0	\$0	DH	DATA DOMAIN
TB-ER-ACT	LICENSE ES30 4TB ER TO ACTIVE UPGRADE=IA	\$49,900	26%	\$36,926	\$5,988	\$4,990	\$0	\$0	\$0		DATA DOMAIN
TB-ER-ACT-DS60	LICENSE DS60 4TB ER TO ACTIVE UPGRADE=IA	\$49,900	26%	\$36,926	\$5,988	\$4,990	\$0	\$0	\$0		DATA DOMAIN
10-AX 20-AX	UPGRADE;DD510;INCL: LICENSE;6 HDD(1.5TB)	\$13,000	26% 26%	\$9,620 \$7,400	\$1,560	\$1,300	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
20-AX 300-SAS-SLIC-G2	DD620;INCL: LICENSE;5 HDD(5TB) ADD ES EXP KIT,DUAL PATH,DD6300,UPG	\$10,000 \$3,000	26% 15%	\$7,400 \$2,550	\$1,200 \$0	\$1,000 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
40-AES	DD640 ADD ES EXP KIT;DUAL PATH;UPG	\$3,000 \$7,500	26%	\$5,550	\$0 \$0	\$0	\$0	\$0 \$0	\$0		DATA DOMAIN
40-AX	DD640;ADD 5X1TBHDD(5TB);UPGRADE	\$4,850	26%	\$3.589	\$582	\$485	\$0	\$0	\$0		DATA DOMAIN
40-XCAP	LICENSE;EXPSTOR;DD640;UPGRADE	\$10,000	26%	\$7,400	\$1,200	\$1,000	\$0	\$0	\$0	DM	DATA DOMAIN
70-AES	UPGRADE; DD670 ADD ES EXP KIT; DUAL PATH	\$7,500		\$5,550	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
70-AES30	DD670 ADD ES30 EXP KIT; DUAL PATH;UPG	\$7,500	26%	\$5,550	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
70AUP76T	UPGRADE; DD670 CAP EXPKIT; 30TB TO 76TB	\$19,400		\$14,356	\$2,328	\$1,940	\$0	\$0	\$0		DATA DOMAIN
90AUP48T 200XMEM	UPG;DD690 EXPKIT;33TO48TB;2P;MULTPATH DD MEMKIT.DD7200.MORE THAN 360TB.UPGRADE	\$10,000 \$22.000	26% 26%	\$7,400 \$16,280	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
200XMEM 30AU192T	DD860 CAP EXP KIT;MORE THAN 360TB;UPG	\$22,000 \$9,700	26%	\$16,280	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
60-XCAP	LICENSE;DD860 CAP EXP;MORE THAN 60TB;UPG	\$30,000	26%	\$22,200	\$3,600	\$3,000	\$0	\$0	\$0		DATA DOMAIN
80AE97+T	DD880 EXPKIT;97TO192T;2P;MULTPATH;UPG	\$9.700	26%	\$7,178	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
80U192T	UPGRADE;LIC; DD880 EXP CAP 97T TO 192T	\$50,000	26%	\$37,000	\$6,000	\$5,000	\$0	\$0	\$0	DH	DATA DOMAIN
90AU384T	LICENSE;DD890;EXPCAP180T TO 384T;UPGRADE	\$40,000	26%	\$29,600	\$4,800	\$4,000	\$0	\$0	\$0		DATA DOMAIN
GFC-M2P	DD 8GBIT FC,IO MODULE,LC,2PORT,UPGRADE	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
500-MEM256	MEMKIT ADD 256GB DD9500 16X16GB UPG	\$30,000	26%	\$22,200	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
800-MEM512 90XMEM	MEMKIT ADD 512GB DD9800 32X16GB UPG MEMKIT;DD990;MORE THAN 360TB;UPGRADE	\$29,250 \$22,000	15% 26%	\$24,863 \$16,280	\$3,510 \$0	\$2,925 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
12E30	ADD 6 TO 12 ES30X3D;8X2M CBLKIT;UPGRADE	\$1,100	26%	\$814	\$0 \$0	\$0	\$0	\$0 \$0	\$0		DATA DOMAIN
16E30	ADD 9TO16 ES30;2X2M;2X5M;CBLKIT;40U;UPG	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
16E30-1	ADD 9TO16 ES30,CBLKIT,40U, UPGRADE	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
.16E30-H	ADD 9TO16 ES30;2X2M;2X5M;CBLKIT;40U;UPG	\$578		\$428	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
16E30-H-NF	ADD 9TO16 ES30;2X2M;2X5M;CBLKIT;40U;UPG	\$486	15%	\$413	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
24E30	ADD 17TO24 ES30;4X5M CBLKIT;40U;UPGRADE	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
24E30-1 24E30-H	ADD 17TO24 ES30,CBLKIT 40U,UPGRADE ADD 17TO24 ES30;4X5M CBLKIT;40U;UPGRADE	\$600 \$578	26% 26%	\$444 \$428	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
24E30-H 24E30-H-NF	ADD 17TO24 ES30;4X5M CBLKIT;40U;UPGRADE	\$576 \$486	15%	\$420 \$413	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN
6E30	ADD 1 TO 6 ES30 EXP;4X2M CBLKIT;UPGRADE	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
ST-2200	LICENSE BOOST 2200 UPGRADE=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0		DATA DOMAIN
ST-2200-CF	License Boost DD2200 Upgrade=IA	\$1,500		\$1,275	\$270	\$240	\$0	\$0	\$0		DATA DOMAIN
ST-2500	LICENSE,BOOST,2500,UPGRADE	\$4,000		\$2,960	\$720	\$640	\$0	\$0	\$0		DATA DOMAIN
ST-2500-CF	License,Boost,DD2500,Upgrade=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0		DATA DOMAIN
ST-4200 ST-4200-CF	LICENSE,BOOST,DD4200,UPGRADE	\$9,000 \$9.000	26% 26%	\$6,660	\$1,620	\$1,440	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN
ST-4200-CF ST-4500	License,Boost,DD4200,Upgrade=IA LICENSE,BOOST,DD4500,UPGRADE	\$9,000 \$19,000	26%	\$6,660 \$14.060	\$1,620 \$3,420	\$1,440 \$3,040	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
ST-4500-CF	License,Boost,DD4500,Upgrade=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0		DATA DOMAIN
ST-7200	LICENSE,BOOST,DD7200,UPGRADE	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0		DATA DOMAIN
ST-7200-CF	License,Boost,DD7200,Upgrade=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
ST-9500	LIC BOOST DD9500 UPG=IA	\$45,000		\$33,300	\$8,100	\$7,200	\$0	\$0	\$0		DATA DOMAIN
ST-990	LICENSE;BOOST;DD990;UPGRADE	\$45,000		\$33,300	\$8,100	\$7,200	\$0	\$0	\$0		DATA DOMAIN
D6300DISKEXPKIT	DD6300 OPTION - EXPANSION KIT 5HDD	\$31,500	15%	\$26,775	\$3,780	\$3,150	\$0	\$0	\$0		DATA DOMAIN
D6300EXPKIT	UPGD DD6300 EXPANSION KIT DIMM SSD FIELD UPGD DD6800 EXPANSION KIT SSD FIELD	\$8,550 \$22,050	15% 15%	\$7,268 \$18,743	\$1,026 \$2,646	\$855 \$2.205	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN
D6800EXPKIT D6800HA-CTL	SYSTEM DD6800 HA CTL NFS CIFS UPGRADE	\$22,050 \$51,040	15%	\$18,743 \$43,384	\$2,646 \$6,125	\$2,205 \$5,104	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
D9300EXPKIT	UPGD DD9300 EXPANSION KIT DIMM FIELD	\$31,040 \$22,050	15%	\$18,743	\$2,646	\$2,205	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN
D9300EAFRT	SYSTEM DD9300 HA CTL NFS CIFS UPGRADE	\$213,885	15%	\$181,802	\$25,666	\$21,389	\$0	\$0	\$0		DATA DOMAIN
D-CBLCAT6A1M	CAT6A CBL HA CTLR INTERCONNECT 1M UPG	\$405	15%	\$344	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
DD-CBLCAT6A1M DDOE-ACT DDOE-ACT-MCAP	CAT6A CBL HA CTLR INTERCONNECT 1M UPG LICENSE DD OE PER TB UPG ACTIVE=CB License DD OE Per TB UPG Active=CB	\$405 \$1,750 \$1,750	15% 26% 26%	\$344 \$1,295 \$1,295	\$0 \$210 \$210	\$0 \$175 \$175	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	DH	DATA DOMAIN DATA DOMAIN DATA DOMAIN

			EPL Pr	icing		EPL Maintenanc	e and Warranty Upr	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS	FAMILY
U-DDOE-ACT-NC	LICENSE DD OE PER TB UPG ACTIVE=CB	\$1,750	26%	\$1,295	\$210	\$175	\$0	\$0	\$0	DH	DATA DOMAIN
U-DDOE-ER U-DDOE-ER-CF	LICENSE DD OE PER TB UPG ER=CB LICENSE DD OE PER TB UPG ER=CB	\$915 \$915	26% 26%	\$677 \$677	\$110 \$110	\$92 \$92	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-DDOE-ER-MCAP	License DD OE Per TB UPG ER=CB	\$915 \$915	26%	\$677	\$165	\$146	\$0	\$0	\$0 \$0		DATA DOMAIN
U-DS60-3-135S	DS60 SHELF 45X3TB SAS HDD UPGRADE	\$196,550	26%	\$145,447	\$23,586	\$19,655	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3-135SE	DS60 SHELF 45X3TB SAS HDD UPGRADE E	\$196,550	26%	\$145,447	\$23,586	\$19,655	\$0	\$0	\$0		DATA DOMAIN
U-DS60-3-135S-G3 U-DS60-3-135SR	DS60 SHELF 45X3TB SAS HDD UPGRD G3 DS60 SHELF 45X3TB SAS HDD RETN UPGRADE	\$140,101 \$196,550	15% 26%	\$119,086 \$145,447	\$16,812 \$23,586	\$14,010 \$19,655	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-DS60-3-135SRE	DS60 SHELF 45X3TB SAS HDD RETN UPGRADE E	\$196,550	26%	\$145,447	\$23,586	\$19,655	\$0	\$0	\$0		DATA DOMAIN
U-DS60-3-135SR-G3	DS60 SHELF 45X3TB SAS HDD RETN UPGRD G3	\$140,101	15%	\$119,086	\$16,812	\$14,010	\$0	\$0	\$0		DATA DOMAIN
U-DS60-3-180S	DS60 SHELF 60X3TB SAS HDD UPGRADE	\$261,200	26%	\$193,288	\$31,344	\$26,120	\$0	\$0	\$0		DATA DOMAIN
U-DS60-3-180SE U-DS60-3-180S-G3	DS60 SHELF 60X3TB SAS HDD UPGRADE E DS60 SHELF 60X3TB SAS HDD UPGRD G3	\$261,200 \$186,183	26% 15%	\$193,288 \$158,256	\$31,344 \$22,342	\$26,120 \$18,618	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-DS60-3-180SR	DS60 SHELF 60X3TB SAS HDD RETN UPGRADE	\$261,200	26%	\$193,288	\$31.344	\$26.120	\$0	\$0	\$0 \$0		DATA DOMAIN
U-DS60-3-180SRE	DS60 SHELF 60X3TB SAS HDD RETN UPGRADE E	\$261,200	26%	\$193,288	\$31,344	\$26,120	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3-180SR-G3	DS60 SHELF 60X3TB SAS HDD RETN UPGRD G3	\$186,183	15%	\$158,256	\$22,342	\$18,618	\$0	\$0	\$0		DATA DOMAIN
U-DS60-3-45S U-DS60-3-45SE	DS60 SHELF 15X3TB SAS HDD UPGRADE DS60 SHELF 15X3TB SAS HDD UPGRADE E	\$69,950 \$69,950	26% 26%	\$51,763 \$51,763	\$8,394 \$8.394	\$6,995 \$6,995	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-DS60-3-45S-G3	DS60 SHELF 15X3TB SAS HDD UPGRD G3	\$49.861	15%	\$42.382	\$5.983	\$4.986	\$0	\$0	\$0 \$0		DATA DOMAIN
U-DS60-3-45SR	DS60 SHELF 15X3TB SAS HDD RETN UPGRADE	\$69,950	26%	\$51,763	\$8,394	\$6,995	\$0	\$0	\$0		DATA DOMAIN
U-DS60-3-45SRE	DS60 SHELF 15X3TB SAS HDD RETN UPGRADE E	\$69,950	26%	\$51,763	\$8,394	\$6,995	\$0	\$0	\$0		DATA DOMAIN
U-DS60-3-45SR-G3	DS60 SHELF 15X3TB SAS HDD RETN UPGRD G3 DS60 SHELF 30X3TB SAS HDD UPGRADE	\$49,861 \$131,150	15% 26%	\$42,382 \$97,051	\$5,983 \$15,738	\$4,986 \$13,115	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-DS60-3-90S U-DS60-3-90SE	DS60 SHELF 30X3TB SAS HDD UPGRADE DS60 SHELF 30X3TB SAS HDD UPGRADE E	\$131,150 \$131.150	26%	\$97,051 \$97.051	\$15,738 \$15.738	\$13,115 \$13.115	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-DS60-3-90S-G3	DS60 SHELF 30X3TB SAS HDD UPGRD G3	\$93,484	15%	\$79,461	\$11,218	\$9,348	\$0	\$0	\$0		DATA DOMAIN
U-DS60-3-90SR	DS60 SHELF 30X3TB SAS HDD RETN UPGRADE	\$131,150	26%	\$97,051	\$15,738	\$13,115	\$0	\$0	\$0		DATA DOMAIN
U-DS60-3-90SRE	DS60 SHELF 30X3TB SAS HDD RETN UPGRADE E	\$131,150	26%	\$97,051	\$15,738	\$13,115	\$0	\$0	\$0		DATA DOMAIN
U-DS60-3-90SR-G3 U-DS60-3HDD-15	DS60 SHELF 30X3TB SAS HDD RETN UPGRD G3 HDD EXP PACK 15X3TB SAS W/ DS60 CARR	\$93,484 \$64.750	15% 26%	\$79,461 \$47,915	\$11,218 \$7,770	\$9,348 \$6.475	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-DS60-3HDD-15-CT	HDD EXP PACK 15X3TB SAS W/ DS60 CARR CT	\$1	26%	\$1	\$7,770	\$6,475	\$0	\$0	\$0 \$0		DATA DOMAIN
U-DS60-3HDD15-CTDR	HDD EXPPACK 15X3TB SAS W/DS60 CARR CT DR	\$1	15%	\$1	\$6,838	\$5,698	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-3HDD-15-NF	HDD EXP PK 15X3TB SAS W/ DS60 CR - NF	\$46,154	15%	\$39,231	\$5,538	\$4,615	\$0	\$0	\$0		DATA DOMAIN
U-DS60-3HDD-15R U-DS60-3HDD-15R-NF	HDD EXP PACK 15X3TB SAS W/ DS60 CARR RET HDD EXP PK 15X3TB SAS W/ DS60 CR RET- NF	\$64,750 \$46,154	26% 15%	\$47,915 \$39,231	\$7,770 \$5.538	\$6,475 \$4.615	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-DS60-3HDD-T3K-NF	HDD EXP PK 15X3TB SAS W/ DS60 CR RE1-NF	\$40,134	15%	φ39,231 \$1	\$5,538	\$4,615	\$0	\$0	\$0 \$0		DATA DOMAIN
U-DS60-4-120S	DS60 SHELF 30X4TB SAS HDD UPGRADE	\$159,000	26%	\$117,660	\$19,080	\$15,900	\$0	\$0	\$0		DATA DOMAIN
U-DS60-4-120SE	DS60 SHELF 30X4TB SAS HDD UPGRADE E	\$159,000	26%	\$117,660	\$19,080	\$15,900	\$0	\$0	\$0		DATA DOMAIN
U-DS60-4-120S-G3 U-DS60-4-120SR	DS60 SHELF 30X4TB SAS HDD UPGRD G3 DS60 SHELF 30X4TB SAS HDD RETN UPGRADE	\$113,335 \$159,000	15% 26%	\$96,335 \$117,660	\$13,600 \$19,080	\$11,334 \$15,900	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-DS60-4-120SRE	DS60 SHELF 30X4TB SAS HDD RETN UPGRADE E	\$159,000	26%	\$117,660	\$19,080	\$15,900	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-DS60-4-120SR-G3	DS60 SHELF 30X4TB SAS HDD RETN UPGRD G3	\$113,335	15%	\$96,335	\$13,600	\$11,334	\$0	\$0	\$0		DATA DOMAIN
U-DS60-4-180S	DS60 SHELF 45X4TB SAS HDD UPGRADE	\$238,200	26%	\$176,268	\$28,584	\$23,820	\$0	\$0	\$0		DATA DOMAIN
U-DS60-4-180SE	DS60 SHELF 45X4TB SAS HDD UPGRADE E	\$238,200	26%	\$176,268	\$28,584	\$23,820	\$0	\$0	\$0		DATA DOMAIN
U-DS60-4-180S-G3 U-DS60-4-180SR	DS60 SHELF 45X4TB SAS HDD UPGRD G3 DS60 SHELF 45X4TB SAS HDD RETN UPGRADE	\$169,789 \$238,200	15% 26%	\$144,321 \$176,268	\$20,375 \$28,584	\$16,979 \$23,820	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-DS60-4-180SRE	DS60 SHELF 45X4TB SAS HDD RETN UPGRADE E	\$238,200	26%	\$176,268	\$28,584	\$23,820	\$0	\$0	\$0		DATA DOMAIN
U-DS60-4-180SR-G3	DS60 SHELF 45X4TB SAS HDD RETN UPGRD G3	\$169,789	15%	\$144,321	\$20,375	\$16,979	\$0	\$0	\$0		DATA DOMAIN
U-DS60-4-240S-CTDR	DS60 SHELF 60X4TB SAS HDD UPGRD CT	\$1	26%	\$1	\$37,992	\$31,660	\$0	\$0	\$0		DATA DOMAIN
U-DS60-4-240S-G3 U-DS60-4-240SG3-CT	DS60 SHELF 60X4TB SAS HDD UPGRD G3 DS60 SHELF 60X4TB SAS HDD UPGRD G3 CT	\$225,672 \$1	15% 15%	\$191,821 \$1	\$27,081 \$27,081	\$22,567 \$22,567	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-DS604-240SG3CTDR		\$1	15%	\$1	\$27,081	\$22,567	\$0	\$0	\$0 \$0		DATA DOMAIN
U-DS60-4-240SR-G3	DS60 SHELF 60X4TB SAS HDD RETN UPGRD G3	\$225,672	15%	\$191,821	\$27,081	\$22,567	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-4-60S	DS60 SHELF 15X4TB SAS HDD UPGRADE	\$84,800	26%	\$62,752	\$10,176	\$8,480	\$0	\$0	\$0		DATA DOMAIN
U-DS60-4-60SE U-DS60-4-60S-G3	DS60 SHELF 15X4TB SAS HDD UPGRADE E DS60 SHELF 15X4TB SAS HDD UPGRD G3	\$84,800 \$60,445	26% 15%	\$62,752 \$51,378	\$10,176 \$7,253	\$8,480 \$6.045	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-DS60-4-60SR	DS60 SHELF 15X4TB SAS HDD OFGRD GS DS60 SHELF 15X4TB SAS HDD RETN UPGRADE	\$84,800	26%	\$62,752	\$10,176	\$8,480	\$0	\$0	\$0 \$0		DATA DOMAIN
U-DS60-4-60SRE	DS60 SHELF 15X4TB SAS HDD RETN UPGRADE E	\$84,800	26%	\$62,752	\$10,176	\$8,480	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-4-60SR-G3	DS60 SHELF 15X4TB SAS HDD RETN UPGRD G3	\$60,445	15%	\$51,378	\$7,253	\$6,045	\$0	\$0	\$0		DATA DOMAIN
U-DS60-4HDD-15 U-DS60-4HDD-15-CT	HDD EXP PACK 15X4TB SAS W/ DS60 CARR HDD EXP PACK 15X4TB SAS W/ DS60 CARR CT	\$79,750 \$1	26% 26%	\$59,015 \$1	\$9,570 \$9.570	\$7,975 \$7.975	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-DS60-4HDD15-CTDR		\$1	15%	\$1	\$8,422	\$7,973	\$0	\$0	\$0 \$0		DATA DOMAIN
U-DS60-4HDD-15-NF	HDD EXP PK 15X4TB SAS W/ DS60 CR- NF	\$56,846	15%	\$48,319	\$6,822	\$5,685	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-4HDD-15R	HDD EXP PACK 15X4TB SAS W/ DS60 CARR RET	\$79,750	26%	\$59,015	\$9,570	\$7,975	\$0	\$0	\$0		DATA DOMAIN
U-DS60-4HDD-15R-NF U-DS60-4HDD-CT-NF	HDD EXP PK 15X4TB SAS W/ DS60 CR RET- NF HDD EXP PK 15X4TB SAS W/ DS60 CR CT- NF	\$56,846 \$1	15% 15%	\$48,319 \$1	\$6,822 \$6,922	\$5,685 \$5,685	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN
U-DS60-4HDD-CT-NF U-DS60-SAS-4M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$1 \$492	15% 15%	\$1 \$418	\$6,822 \$0	\$5,685 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-DS60-SAS-5M	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$592	15%	\$503	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
U-ENC-2200	LICENSE ENCRYPTION 2200 UPGRADE=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
U-ENC-2200-CF	License Encryption DD2200 Upgrade=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0		DATA DOMAIN
U-ENC-2500 U-ENC-2500-CF	LICENSE,ENCRYPTION,2500,UPGRADE License,Encryption,DD2500,Upgrade=IA	\$4,000 \$4,000	26% 26%	\$2,960 \$2,960	\$720 \$720	\$640 \$640	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-ENC-4200	LICENSE,ENCRYPTION,DD4200,UPGRADE	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-ENC-4200-CF	License, Encryption, DD4200, Upgrade=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
U-ENC-4500	LICENSE,ENCRYPTION,DD4500,UPGRADE	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN

## SECTION OF THE PROPERTY DOUBLE PROPERTY DOU				EPL Pi	icing		EPL Maintenanc	e and Warranty Upr	ade Pricing			
140-0500_07	MODEL CODE	DESCRIPTION		EPL DISCOUNT %	EPL NET PRICE							FAMILY
Feb-Corporal Colored	U-ENC-4500-CF			26%	\$14,060							DATA DOMAIN
48 Cross Company C	U-ENC-670											
## ## ## ## ## ## ## #		License, Encryption DD7200, Upgrade=IA										
##							+-,					
\$600 \$600	U-ENC-990											
FEBSISSAID FESS SPHIF PROTECT AND SECURITY PROTECT 1.00	U-ES30-15		\$27,450	26%		\$3,294	\$2,745	\$0		\$0	PH	
### ### ### ### ### ### ### ### ### ##	U-ES30-15A								ΨŪ			
## ## ## ## ## ## ## #												
FERSONSEE SSC SHEET ISSUE STEEN SERVICE SCAN 20												
1850-0560 185												
ABSOLUTION AND PROPERTY AND PR	U-ES30-30SR											
SERIJARIA SEX SHEET INCRITE SATA - PRICE APPROXIMENT STATE APP	U-ES30-30SRE			26%		\$4,602	\$3,835	\$0	\$0			
FESSAS-SET SSO SIELE TIXTIS SATA FIGURARIES CT \$1 \$2 /9 \$1 \$3 /28 \$6 /15 \$0 \$0 \$1 \$1 \$2 /9 \$1 \$3 /28 \$1 \$1 \$2 /9 \$1 \$3 /28 \$1 \$1 \$2 /9 \$1 \$3 /28 \$1 \$2 /9 \$1 \$3 /28 \$1 \$2 /9 \$1 \$3 /28 \$1 \$2 /9 \$1 \$3 /28 \$1 \$2 /9 \$3 /9 \$	U-ES30-45											
JESON-SEG-TITE ESON SHIFE TEXTS BASE FOLLOW TEXTS												
## ## ## ## ## ## ## ## ## ## ## ## ##												
FESS-45SCT S00 SMELT, FINATE SAS HOULPROADE CT \$1 20% \$1 32.09 \$6.15 \$0 50 \$0 \$0 \$PH DATA DOMAN												
## #553-58-5CTOR \$53.0 PM \$53												
ASSESSABLES OFFERS SHEET STATES SAS HOLDUPGRODE	U-ES30-45S-CTDR								\$0			
## ## ## ## ## ## ## #	U-ES30-45SE											
## ## ## ## ## ## ## #	U-ES30-45S-G3											
## 1850-458R \$500 SEEL FLATTER SAS FILD CRETALIFER FACE \$98,150 29% \$1.171 \$8,288 \$6,915 \$0 \$0 \$9 \$P1 DATA DOMAIN ## 1852-0658 \$200 SEEL FLATTER SAS FILD CRETALIFE \$98,150 29% \$9,015 \$0 \$0 \$9 \$P1 DATA DOMAIN ## 1852-0659 \$200 SEEL FLATTER SAS FILD CRETALIFE \$9,000 SEEL FLATTER SAS FILD CRETALIFIE \$9,000 SEEL FLATTER SAS FILD CRETALIFI			T .									
## ## ## ## ## ## ## ## ## ## ## ## ##												
JESDAMSERG OPTESSO SHEEL FISATES SAS JUPGED RETN GS \$44,291 15% \$41,897 \$5,915 \$44,292 \$0 \$0 \$0 \$0.1 \$0.14												
ASSISTANCE SANS SHEEF ISAMES SAN BOU UPGROED OF \$1 29% \$1 30,570 \$7,775 \$0 50 \$0 9PH DATA DOMAIN	U-ES30-45SR-G3											
Jession-Service Person Service Person Service Person Service Person Service Person Service Person Service Service Person Service Ser	U-ES30-60S	ES30 SHELF 15X4TB SAS HDD UPGRADE	\$79,750	26%	\$59,015	\$9,570	\$7,975		\$0			DATA DOMAIN
JESSIONGE SSIO SELP INSTITE BASE INDID UPGRADE \$79,750 29% \$59,015 \$39,570 \$7,975 \$0 \$0 \$0 \$Pi DATA DOMAIN	U-ES30-60S-CT											
JESS-046-G3												
JESSI-086-G3-CT OPT-ESSI-08-HEIT-INSTRAS SH-DUIPCRDG SCT S1 15% S1 58.822 S6.865 S0 S0 DD-1 DATA DOMAIN												
JESSO-BORG-CATEN OPT_ESSO SHELLFISATE SAS HODUPGROSC TOTR 1 15% \$1 56.822 \$5.685 \$0 50 \$0 D.1 DATA DOMAIN LESSO-BORG ESSO SHELL STATE SAS HOD ETT IN UPGRADE \$79,700 26% \$39,015 \$9,777 \$7,975 \$0 S D S D PH DATA DOMAIN LESSO-BORG ESSO SHELL STATE SAS HOD ETT IN UPGRADE \$70,700 26% \$39,015 \$9,070 \$7,975 \$0 S D S D PH DATA DOMAIN LESSO-BORG ESSO SHELL STATE SAS HOD ETT IN UPGRADE \$70,700 26% \$39,015 \$9,070 \$7,975 \$0 S D S D PH DATA DOMAIN LESSO-BORG ESSO SHELL STATE SAS HOD ETT IN UPGRADE \$322 26% \$31,010 \$9,070 \$9,000 \$0 D D D DATA DOMAIN LESSO-BORG ESSO SHELL STATE SAS HOD ETT IN UPGRADE \$322 26% \$328 \$10 D D DATA DOMAIN LESSO-BORG ESSO SHELL STATE SAS HOD ETT IN UPGRADE \$322 26% \$328 \$10 D D DATA DOMAIN LESSO-BORG ESSO SHELL STATE SAS HOD ETT IN UPGRADE \$322 26% \$328 \$10 D D DATA DOMAIN LESSO-BORG ESSO SHUPERADE \$320 26% \$3111 \$0 S D D D DATA DOMAIN LESSO-BORG ESSO SHUPERADE \$150 26% \$111 \$0 S D D D D DATA DOMAIN LESSO-BORG ESSO SHUPERADE \$150 26% \$111 \$0 S D D D D D DATA DOMAIN LESSO-BORG ESSO SHUPERADE \$150 26% \$111 \$0 S D D D D D D D D D D D D D D D D D D												
LESSO-069R E S30 SHELF ISA/ITS AS HOD RETN UPGRADE	U-ES30-60S-G3-CTDR											
JESD-069SR-G3 OPTE-S30 SHELF ISSNET SASL PGRD RETH G3 S6,646 15% \$48,191 \$6,802 \$5,665 \$0 \$0 D-1 DATA DOMAIN JEFS-11-05000-S55 UPGRD RETS ISSNED UPGRD RETS ISSNED UPGRD RETS ISSNED S0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	U-ES30-60SR		\$79,750	26%								
JEFSIEL-DROBOG-SSD UPGFOR -FSIE 15x8000B SSD FILED INSTIT.	U-ES30-60SRE											
JHADSBO-SAS-3 CABLE HA INTERCONNECT DSBO SMUPGRADE \$322 26% \$238 50 50 50 50 50 D-1 DATA DOMAIN JHAL-ROSBO-SAS-2 AND CABLE HA INTERCONNECT DSBO SMUPGRADE \$150 26% \$1111 50 50 50 50 50 50 D-1 DATA DOMAIN JHAL-ROSBO-SAS-2 AND CABLE HA INTERCONNECT ESSO ZMUPGRADE \$150 26% \$1111 50 50 50 50 50 D-1 DATA DOMAIN JHAL-ROSBO-SAS-2 AND CABLE HA INTERCONNECT ESSO ZMUPGRADE \$122 15% \$100 50 50 50 50 D-1 DATA DOMAIN JHAL-ROSBO-SAS-2 AND CABLE HA INTERCONNECT ESSO ZMUPGRADE \$122 15% \$100 50 50 50 D-1 DATA DOMAIN JHAL-ROSBO-SAS-2 AND CABLE HA INTERCONNECT ESSO ZMUPGRADE \$122 15% \$100 50 50 50 D-1 DATA DOMAIN JHAL-ROSBO-SAS-3 AND CABLE HA INTERCONNECT ESSO ZMUPGRADE \$122 15% \$100 50 50 D-1 DATA DOMAIN JHAL-ROSBO-SAS-3 AND CABLE HA INTERCONNECT ESSO ZMUPGRADE \$100			+,									
JHAD-950-9AS-3-MF CABLE HA INTERCONNECT DS90 3MURPGRADE \$150 26% \$111 \$0 \$ \$0 \$ \$0 \$ \$0 \$ \$0 \$ \$0 \$ \$0												
## 14 - 1												
HAH-ESSO-SAS-2-NF	U-HA-ES30-SAS-2											
JHALESSOSAS-S-NF CABLE HA INTERCONNECT ES30 BM/UPGRADE \$308 15% \$262 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	U-HA-ES30-SAS-2-NF		\$122		\$104				\$0			
JHAINTER-I CABLE HA INTERCONNECT CTLR IMIUPGRADE \$500 26% \$370 \$0 \$0 \$0 \$0 \$0 \$0 \$0	U-HA-ES30-SAS-5											
JHAINTER-1-NF CABLE HA INTERCONNECT CTLR 1M; UPGRADE												
JIGSUPP2200												
JIGSUP2200-CF Lic VII Open Sys IBM IOS DD2200 Upg=IA												
JIGSUP2500 LIC,YTL,OPEN SYS TO IBM IOS,250,UPG	U-IOSUP2200-CF											
JIOSUP4200	U-IOSUP2500											
JIOSUP4200-CF Lic VII Open Sys IBM (OS DD4200 Upg=IA \$4,500 28% \$3,330 \$810 \$720 \$0 \$0 \$0 DM DATA DOMAIN	U-IOSUP2500-CF											
JI-OSUP4500												
JIOSUP4500-CF Lic \forall IOSUP600 CF Lic \forall IOSUP600												
J-IOSUPEQD												
JIOSUP640	U-IOSUP620		7-1									
J-IOSUP670	U-IOSUP640				\$1,480				\$0			
JIOSUP7200	U-IOSUP660	LIC;VTL;OPEN SYS TO IBM I/OS;DD660;UPG										
JIOSUP7200-CF Lic VII Open Sys IBM IOS DD7200 Upg=IA \$19,000 26% \$14,060 \$3,420 \$3,040 \$0 \$0 \$0 \$0 \$0 \$0 \$0	U-IOSUP670											
JIOSUP9500-CF												
J-IOSUP990												
JREP-2200												
J-REP-2500 LICENSE, REPLICATOR, 2500, Upgrade=IA \$5,000 26% \$3,700 \$900 \$800 \$0 \$0 \$0 DM DATA DOMAIN J-REP-2500-CF License, Replicator, DD2500, Upgrade=IA \$5,000 26% \$3,700 \$900 \$800 \$0 \$0 DM DATA DOMAIN J-REP-4200 LICENSE, REPLICATOR, DD4200, Upgrade=IA \$10,000 26% \$7,400 \$1,800 \$1,600 \$0 \$0 \$0 DM DATA DOMAIN J-REP-4200-CF License, Replicator, DD4200, Upgrade=IA \$10,000 26% \$7,400 \$1,800 \$1,600 \$0 \$0 \$0 DM DATA DOMAIN J-REP-4500 LICENSE, REPLICATOR, DD4500, Upgrade=IA \$30,000 26% \$22,200 \$5,400 \$4,800 \$0 \$0 DM DATA DOMAIN J-REP-4500-CF License, Replicator, DD4500, Upgrade=IA \$30,000 26% \$22,200 \$5,400 \$4,800 \$0 \$0 DM DATA DOMAIN J-REP-4500-CF License, Replicator, DD4500, Upgrade=IA \$30,000 26% \$22,200 \$5,400 \$4,800 \$0 \$0 DM DATA DOMAIN J-REP-4500-CF License, Replicator, DD4500, Upgrade=IA \$30,000 26% \$22,200 \$5,400 \$4,800 \$0 \$0 DM DATA DOMAIN J-REP-620 LICENSE; REPLICATOR; DD620; UpGRADE \$2,540 26% \$1,880 \$457 \$406 \$0 \$0 \$0 DM DATA DOMAIN J-REP-640 LICENSE; REPLICATOR; DD640; UPGRADE \$5,000 26% \$3,700 \$800 \$800 \$0 \$0 DM DATA DOMAIN	U-REP-2200											
J-REP-2500-CF License, Replicator, DD2500, Upgrade=IA \$5,000 26% \$3,700 \$900 \$800 \$0 \$0 \$0 DM DATA DOMAIN J-REP-4200 LICENSE, REPLICATOR, DD4200, UPGRADE \$10,000 26% \$7,400 \$1,800 \$1,600 \$0 \$0 DM DATA DOMAIN J-REP-4200-CF License, Replicator, DD4200, Upgrade=IA \$10,000 26% \$7,400 \$1,800 \$1,600 \$0 \$0 \$0 DM DATA DOMAIN J-REP-4500 LICENSE, REPLICATOR, DD4500, Upgrade=IA \$30,000 26% \$22,200 \$5,400 \$4,800 \$0 \$0 \$0 DM DATA DOMAIN J-REP-4500-CF License, Replicator, DD4500, Upgrade=IA \$30,000 26% \$22,200 \$5,400 \$4,800 \$0 \$0 \$0 DM DATA DOMAIN J-REP-4500-CF License, Replicator, DD4500, Upgrade=IA \$30,000 26% \$22,200 \$5,400 \$4,800 \$0 \$0 DM DATA DOMAIN J-REP-620 LICENSE; REPLICATOR; DD620; UPGRADE \$2,540 26% \$1,880 \$457 \$40 \$0 \$0 \$0 DM DATA DOMAIN J-REP-640 LICENSE; REPLICATOR; DD640; UPGRADE \$5,000 26% \$3,700 \$900 \$800 \$0 \$0 DM DATA DOMAIN J-REP-640 LICENSE; REPLICATOR; DD640; UPGRADE \$5,000 26% \$3,700 \$900 \$800 \$0 \$0 DM DATA DOMAIN	U-REP-2200-CF	License Replicator DD2200 Upgrade=IA	\$2,540	15%	\$2,159	\$457	\$406	\$0	\$0	\$0	DE	DATA DOMAIN
J-REP-4200 LICENSE, REPLICATOR, DD4200, UPGRADE \$10,000 26% \$7,400 \$1,800 \$1,600 \$0 \$0 \$0 DM DATA DOMAIN J-REP-4200-CF License, Replicator, DD4200, Upgrade=IA \$10,000 26% \$7,400 \$1,800 \$1,600 \$0 \$0 \$0 DM DATA DOMAIN J-REP-4500 LICENSE, REPLICATOR, DD4500, Upgrade=IA \$30,000 26% \$22,200 \$5,400 \$4,800 \$0 \$0 \$0 DM DATA DOMAIN J-REP-4500-CF License, Replicator, DD4500, Upgrade=IA \$30,000 26% \$22,200 \$5,400 \$4,800 \$0 \$0 \$0 DM DATA DOMAIN J-REP-620 LICENSE; REPLICATOR; DD620; UPGRADE \$2,540 26% \$1,880 \$457 \$406 \$0 \$0 \$0 DM DATA DOMAIN J-REP-640 LICENSE; REPLICATOR; DD640; UPGRADE \$5,000 26% \$3,700 \$900 \$800 \$0 \$0 \$0 DM DATA DOMAIN J-REP-640 LICENSE; REPLICATOR; DD640; UPGRADE \$5,000 26% \$3,700 \$900 \$800 \$0 \$0 \$0 DM DATA DOMAIN	U-REP-2500											
J-REP-4200-CF License,Replicator,DD4200,Upgrade=IA \$10,000 26% \$7,400 \$1,800 \$1,600 \$0 \$0 \$0 DM DATA DOMAIN J-REP-4500 LICENSE, REPLICATOR, DD4500,UPGRADE \$30,000 26% \$22,200 \$5,400 \$4,800 \$0 \$0 DM DATA DOMAIN J-REP-4500-CF License,Replicator,DD4500,Upgrade=IA \$30,000 26% \$22,200 \$5,400 \$4,800 \$0 \$0 \$0 DM DATA DOMAIN J-REP-620 LICENSE,REPLICATOR; DD620;UPGRADE \$2,540 26% \$1,880 \$457 \$406 \$0 \$0 \$0 DM DATA DOMAIN J-REP-640 LICENSE; REPLICATOR; DD640;UPGRADE \$5,000 26% \$3,700 \$900 \$800 \$0 \$0 DM DATA DOMAIN	U-REP-2500-CF								ΨŪ			
J-REP-4500 LICENSE, REPLICATOR, DD4500,UPGRADE \$30,000 26% \$22,200 \$5,400 \$4,800 \$0 \$0 \$0 DM DATA DOMAIN J-REP-4500-CF License, Replicator, DD4500,Upgrade=IA \$30,000 26% \$22,200 \$5,400 \$4,800 \$0 \$0 DM DATA DOMAIN J-REP-620 LICENSE; REPLICATOR; DD620; UPGRADE \$2,540 26% \$1,880 \$457 \$406 \$0 \$0 \$0 DM DATA DOMAIN J-REP-640 LICENSE; REPLICATOR; DD640; UPGRADE \$5,000 26% \$3,700 \$900 \$800 \$0 \$0 DM DATA DOMAIN												
J-REP-4500-CF License, Replicator, DD4500, Upgrade=IA \$30,000 26% \$22,200 \$5,400 \$4,800 \$0 \$0 \$0 DM DATA DOMAIN J-REP-620 LICENSE; REPLICATOR; DD620; UPGRADE \$2,540 26% \$1,880 \$457 \$406 \$0 \$0 \$0 DM DATA DOMAIN J-REP-640 LICENSE; REPLICATOR; DD640; UPGRADE \$5,000 26% \$3,700 \$900 \$800 \$0 \$0 \$0 DM DATA DOMAIN												
J-REP-620 LICENSE;REPLICATOR; DD620;UPGRADE \$2,540 26% \$1,880 \$457 \$406 \$0 \$0 \$0 DM DATA DOMAIN J-REP-640 LICENSE; REPLICATOR; DD640;UPGRADE \$5,000 26% \$3,700 \$900 \$800 \$0 \$0 DM DATA DOMAIN	U-REP-4500-CF											
	U-REP-620	LICENSE;REPLICATOR; DD620;UPGRADE	\$2,540	26%	\$1,880	\$457	\$406	\$0	\$0	\$0	DM	DATA DOMAIN
J-REP-660 UPGRADE; LICENSE; REPLICATOR; DD660 \$25,000 26% \$18,500 \$4,500 \$4,000 \$0 \$0 DM DATA DOMAIN	U-REP-640											
	U-REP-660	UPGRADE; LICENSE; REPLICATOR; DD660	\$25,000	26%	\$18,500	\$4,500	\$4,000	\$0	\$0	\$0	DM	DATA DOMAIN

			EPL Pi	icing		EPL Maintenanc	e and Warranty Upr	ade Pricing		1	
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
U-REP-670	UPGRADE; LICENSE; REPLICATOR; DD670	\$10,000	26%	\$7,400	\$1,800	\$1,600	(BASIC) \$0	(PREMIUM) \$0	(STANDARD) \$0		DATA DOMAIN
U-REP-7200	LICENSE, REPLICATOR, DD7200,UPGRADE	\$60,000	26%	\$44,400	\$10,800	\$9,600	\$0	\$0	\$0		DATA DOMAIN
U-REP-7200-CF U-REP-9500	License,Replicator,DD7200,Upgrade=IA	\$60,000	26%	\$44,400	\$10,800	\$9,600	\$0	\$0 \$0	\$0		DATA DOMAIN
U-REP-9500 U-REP-990	LIC REPLICATOR DD9500 UPG=IA LICENSE: REPLICATOR: DD990:UPGRADE	\$70,000 \$70.000	26% 26%	\$51,800 \$51,800	\$12,600 \$12.600	\$11,200 \$11,200	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-RL-620	LIC;RETENTION LOCK GOV EDITION;DD620;UPG	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0 \$0		DATA DOMAIN
U-RL-640	LIC;RETENTION LOCK GOV EDITION;DD640;UPG	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0		DATA DOMAIN
U-RL-660	LIC;RETENTION LOCK GOV EDITION;DD660;UPG	\$20,000	26%	\$14,800	\$3,600	\$3,200	\$0	\$0	\$0		DATA DOMAIN
U-RL-670 U-RL-990	LIC;RETENTION LOCK GOV EDITION;DD670;UPG LIC;RETENTION LOCK GOV EDITION;DD990;UPG	\$7,000 \$45,000	26% 26%	\$5,180 \$33,300	\$1,260 \$8,100	\$1,120 \$7,200	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-RLC-2200	LIC RTN LOCK COMPL EDTN DD2200 UPG=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0 \$0		DATA DOMAIN
U-RLC-2200-CF	Lic Retention Lock Compl DD2200 Upg=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0		DATA DOMAIN
U-RLC-2500	LIC,RETENTION LOCK COMPL EDTN,DD2500,UPG	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0		DATA DOMAIN
U-RLC-2500-CF U-RLC-4200	Lic,Retention Lock Compl,DD2500,Upg=IA LIC,RETENTION LOCK COMPL EDTN,DD4200,UPG	\$4,000 \$7,000	26% 26%	\$2,960 \$5,180	\$720 \$1,260	\$640 \$1,120	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-RLC-4200 U-RLC-4200-CF	Lic,Retention Lock Compl.DD4200,Upg=IA	\$7,000	26%	\$5,180 \$5,180	\$1,260	\$1,120	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-RLC-4500	LIC, RETENTION LOCK COMPL EDTN, DD4500, UPG	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0		DATA DOMAIN
U-RLC-4500-CF	Lic,Retention Lock Compl,DD4500,Upg=IA	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0		DATA DOMAIN
U-RLC-620	LIC;RETENTION LOCK COMPL EDITN;DD620;UPG	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0 \$0	\$0		DATA DOMAIN
U-RLC-640 U-RLC-660	LIC;RETENTION LOCK COMPL EDITN;DD640;UPG LIC;RETENTION LOCK COMPL EDITN;DD660;UPG	\$4,000 \$20,000	26% 26%	\$2,960 \$14,800	\$720 \$3,600	\$640 \$3,200	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-RLC-690	LIC;RETENTION LOCK COMPL EDITN;DD690;UPG	\$24,000	26%	\$17,760	\$4,320	\$3,840	\$0	\$0	\$0		DATA DOMAIN
U-RLC-7200	LIC,RETENTION LOCK COMPL EDTN,DD7200,UPG	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
U-RLC-7200-CF	Lic,Retention Lock Compl,DD7200,Upg=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0		DATA DOMAIN
U-RLC-9500 U-RLC-990	LIC RETN LOCK COMPL EDTN DD9500 UPG=IA LIC:RETENTION LOCK COMPL EDITN;DD990;UPG	\$90,000 \$45,000	26% 26%	\$66,600 \$33,300	\$16,200 \$8,100	\$14,400 \$7,200	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-RLG-2200	LIC RTN LOCK GOV EDTN DD2200 UPG=IA	\$1,500	15%	\$33,300 \$1,275	\$0,100 \$270	\$240	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-RLG-2200-CF	Lic Retention Lock Gov Edt DD2200 Upg=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0		DATA DOMAIN
U-RLG-2500	LIC,RETENTION LOCK GOV EDTN,DD2500,UPG	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0		DATA DOMAIN
U-RLG-2500-CF	Lic,Retention Lock Gov Edt,DD2500,Upg=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0		DATA DOMAIN
U-RLG-4200 U-RLG-4200-CF	LIC,RETENTION LOCK GOV EDTION,DD4200,UPG Lic,Retention Lock Gov Edt,DD4200,Upg=IA	\$7,000 \$7,000	26% 26%	\$5,180 \$5,180	\$1,260 \$1,260	\$1,120 \$1,120	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-RLG-4500	LIC,RETENTION LOCK GOV EDTION,DD4500,UPG	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0 \$0		DATA DOMAIN
U-RLG-4500-CF	Lic,Retention Lock Gov Edt,DD4500,Upg=IA	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLG-7200	LIC,RETENTION LOCK GOV EDTION,DD7200,UPG	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0		DATA DOMAIN
U-RLG-7200-CF U-RLG-9500	Lic,Retention Lock Gov Edt,DD7200,Upg=IA LIC RETN LOCK GOV EDTION DD9500 UPG=IA	\$38,000 \$45,000	26% 26%	\$28,120 \$33,300	\$6,840 \$8,100	\$6,080 \$7,200	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-SAS2-4P	EXTENDED RETENTION;1X QUAD SAS HBA;UPGR	\$45,000 \$4.500	26%	\$3,300	\$0,100	\$7,200	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-SAS-HDMS2	U CABLE,DD,SASMINISAS HD-MINISAS,2 METER	\$150	15%	\$128	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
U-SAS-HDMS5	5M MINI-HDX4 TO MINI-SASX4 CABLE	\$380	15%	\$323	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
U-SAS-M4P	DD SAS,6G,EXTD RETN,IO MODULE,4PORT,UPGR	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
U-SAS-M4PMC U-SAS-MSMS3	DD 6GBIT SAS IO MOD 4PORT ER UPG 3M M-SAS TO M-SAS CABLE	\$5,000 \$200	26% 15%	\$3,700 \$170	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-VTL-2200	LIC VTL OPEN SYSTEMS DD2200 UPGRADE=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0		DATA DOMAIN
U-VTL-2200-CF	Lic Vtl Open Systems DD2200 Upgrade=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0		DATA DOMAIN
U-VTL-2200E	LIC VTL NDMP TAPE SRVR ETH DD2200 UPG=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0		DATA DOMAIN
U-VTL-2200E-CF U-VTL-2200F	Lic Vtl Ndmp Tape Srv Eth DD2200 Upgr=IA LIC VTL IBM IOS DD2200 UPGRADE=IA	\$1,500 \$2.250	15% 15%	\$1,275 \$1,913	\$270 \$405	\$240 \$360	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-VTL-2200F-CF	Lic Vtl IBM IOS DD2200 Upgrade=IA	\$2,250	15%	\$1,913	\$405	\$360	\$0	\$0	\$0		DATA DOMAIN
U-VTL-2500	LIC,VTL,OPEN SYSTEMS,DD2500,UPGRADE	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0		DATA DOMAIN
U-VTL-2500-CF	Lic,Vtl,Open Systems,DD2500,Upgrade=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0		DATA DOMAIN
U-VTL-2500E U-VTL-2500E-CF	LIC,VTL,NDMP TAPE SERVER,ETH,DD2500,UPGR Lic,Vtl,Ndmp Tape Srv,Eth,DD2500,Upgr=IA	\$4,000 \$4,000	26% 26%	\$2,960 \$2,960	\$720 \$720	\$640 \$640	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-VTL-2500E-01	LIC,VTL,IBM IOS,DD2500,UPGRADE	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0 \$0		DATA DOMAIN
U-VTL-2500F-CF	Lic,Vtl,IBM IOS,DD2500,Upgrade=IA	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0		DATA DOMAIN
U-VTL-4200	LIC,VTL,OPEN SYSTEMS,DD4200,UPGRADE	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0		DATA DOMAIN
U-VTL-4200-CF U-VTL-4200E	Lic,Vtl,Open Systems,DD4200,Upgrade=IA	\$9,000 \$9.000	26% 26%	\$6,660 \$6,660	\$1,620 \$1.620	\$1,440 \$1.440	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-VTL-4200E-CF	LIC,VTL,NDMP TAPE SERVER,ETH,DD4200,UPGR Lic,Vtl,Ndmp Tape Srv,Eth,DD4200,Upgr=IA	\$9,000	26%	\$6,660	\$1,620 \$1,620	\$1,440 \$1,440	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-VTL-4200F	LIC,VTL,IBM IOS,DD4200,UPGRADE	\$13,500	26%	\$9,990	\$2,430	\$2,160	\$0	\$0	\$0		DATA DOMAIN
U-VTL-4200F-CF	Lic,Vtl,IBM IOS,DD4200,Upgrade=IA	\$13,500	26%	\$9,990	\$2,430	\$2,160	\$0	\$0	\$0		DATA DOMAIN
U-VTL-4500	LIC,VTL,OPEN SYSTEMS,DD4500,UPGRADE	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0		DATA DOMAIN
U-VTL-4500-CF U-VTL-4500E	Lic,Vtl,Open Systems,DD4500,Upgrade=IA LIC,VTL,NDMP TAPE SERVER,ETH,DD4500,UPGR	\$19,000 \$19,000	26% 26%	\$14,060 \$14,060	\$3,420 \$3,420	\$3,040 \$3,040	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-VTL-4500E-CF	Lic,VtI,Ndmp Tape Srv,Eth,DD4500,Upgr=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0 \$0	\$0	\$0 \$0		DATA DOMAIN
U-VTL-4500F	LIC,VTL,IBM IOS,DD4500,UPGRADE	\$28,500	26%	\$21,090	\$5,130	\$4,560	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-4500F-CF	Lic,Vtl,IBM IOS,DD4500,Upgrade=IA	\$28,500	26%	\$21,090	\$5,130	\$4,560	\$0	\$0	\$0		DATA DOMAIN
U-VTL-4G-2P U-VTL-4GL2P	UPGRADE;VTL;PCIE;4GB FC;DUALPORT;DD5XX/G UPGRADE:VTL;LP;PCIE;4GB FC;DUALPORT	\$4,500 \$4,500	26% 26%	\$3,330 \$3,330	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-VTL-4GL2P U-VTL-620-1	LIC;VTL;620.INCL:1XPCIE CARD;DP;4G;UPG	\$4,500 \$6,000	26%	\$3,330 \$4,440	\$0 \$1,080	\$0 \$960	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-VTL620-E	LIC;VTL;NDMP TAPE SVR;ETH;DD620;UPG	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0		DATA DOMAIN
U-VTL620-F1	LIC;VTL;IBM I/OS;FC;DD620;1XDP;4G;UPG	\$6,750	26%	\$4,995	\$1,215	\$1,080	\$0	\$0	\$0		DATA DOMAIN
U-VTL-640-1	LIC;VTL;640; INCL 1XPCIE CARD;DP;8G;UPG LIC;VTL;640; INCL 2XPCIE CARD;DP;8G;UPG	\$8,500	26% 26%	\$6,290	\$1,530 \$2,340	\$1,360	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-VTL-640-2	LIC, VIL, 040, INCL ZAPCIE CARD; DP; 8G; UPG	\$13,000	∠0%	\$9,620	\$2,340	\$2,080	\$0	\$0	\$0	DIVI	DATA DUMAIN

			EPL Pi	ricing		EPL Maintenance	e and Warranty Upra	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL	MNT ANNUAL	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
U-VTL640-E	VTL;NDMP TAPE SVR;ETH;DD640;UPG	\$4,000	26%	\$2,960	\$720	(STANDARD) \$640	(BASIC) \$0	(PREMIUM) \$0	(STANDARD) \$0	CLASS DM	DATA DOMAIN
U-VTL640-F1	VTL;IBM I/OS;FC;DD640;1XPCIE;DP;8G;UPG	\$10,500	26%	\$7,770	\$1,890	\$1,680	\$0	\$0	\$0		DATA DOMAIN
U-VTL640-F2 U-VTL-660-1	VTL;IBM I/OS;FC;DD640;2XPCIE;DP;8G;UPG UPG;LIC;VTL;660. INCL:1XPCIE CARD;DP;4G	\$15,000 \$19,500	26% 26%	\$11,100 \$14,430	\$2,700 \$3,510	\$2,400 \$3,120	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-VTL-660-2	UPG;LIC;VTL;660. INCL:2XPCIE CARD;DP;4G	\$24,000	26%	\$17,760	\$4,320	\$3,840	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL660-E	LIC;VTL;NDMP TAPE SVR;ETH;DD660;UPG	\$15,000	26%	\$11,100	\$2,700	\$2,400	\$0	\$0	\$0		DATA DOMAIN
U-VTL660-F1	LIC;VTL;IBM I/OS;FC;DD660;1XDP;4G;UPG	\$27,000	26%	\$19,980	\$4,860	\$4,320	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL660-F2 U-VTL-670-1	LIC;VTL;IBM I/OS;FC;DD660;2XDP;4G;UPG UPG;LIC;VTL;670; INCL 1XPCIE CARD;DP;8G	\$31,500 \$13,500	26% 26%	\$23,310 \$9,990	\$5,670 \$2,430	\$5,040 \$2,160	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-VTL-670-1	UPG;LIC;VTL;670; INCL 1XPCIE CARD;DP;8G	\$18,000	26%	\$13,320	\$3,240	\$2,160 \$2,880	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-VTL670-E	LIC;VTL;NDMP TAPE SVR;ETH;DD670;UPG	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0		DATA DOMAIN
U-VTL670-F1	LIC;VTL;IBM I/OS;FC;DD670;1XDP;8G;UPG	\$18,000	26%	\$13,320	\$3,240	\$2,880	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL670-F2	LIC;VTL;IBM I/OS;FC;DD670;2XDP;8G;UPG	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0		DATA DOMAIN
U-VTL-7200 U-VTL-7200-CF	LIC,VTL,OPEN SYSTEMS,DD7200,UPGRADE Lic,Vtl,Open Systems,DD7200,Upgrade=IA	\$38,000 \$38,000	26% 26%	\$28,120 \$28,120	\$6,840 \$6,840	\$6,080 \$6,080	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-VTL-7200E	LIC, VTL, NDMP TAPE SERVER, ETH, DD7200, UPGR	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0		DATA DOMAIN
U-VTL-7200E-CF	Lic,VtI,Ndmp Tape Srv,Eth,DD7200,Upgr=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0		DATA DOMAIN
U-VTL-7200F	LIC,VTL,IBM IOS,DD7200,UPGRADE	\$57,000	26%	\$42,180	\$10,260	\$9,120	\$0	\$0	\$0		DATA DOMAIN
U-VTL-7200F-CF	Lic,Vtl,IBM IOS,DD7200,Upgrade=IA	\$57,000	26% 26%	\$42,180	\$10,260	\$9,120	\$0 \$0	\$0 \$0	\$0		DATA DOMAIN DATA DOMAIN
U-VTL-8G2P U-VTL-8GL2P	UPGRADE;VTL;SP;PCIE;8GB FC;DUALPORT UPGRADE:VTL:LP:PCIE:8GB FC:DUALPORT	\$4,500 \$4,500	26%	\$3,330 \$3,330	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-VTL-9500	LIC VTL OPEN SYSTEMS DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL-9500E	LIC VTL NDMP TAPE SERV ETH DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0		DATA DOMAIN
U-VTL-9500F	LIC VTL IBM IOS DD9500 UPG=IA	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0		DATA DOMAIN
U-VTL-990-1 U-VTL-990-2	LIC;VTL;990; INCL 1XPCIE CARD;DP;8G;UPG LIC;VTL;990; INCL 2XPCIE CARD;DP;8G;UPG	\$49,500 \$54,000	26% 26%	\$36,630 \$39.960	\$8,910 \$9,720	\$7,920 \$8.640	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-VTL-990-3	LIC;VTL;990; INCL 3XPCIE CARD;DP;8G;UPG	\$58,500	26%	\$43,290	\$10,530	\$9,360	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL990-E	LIC;VTL;NDMP TAPE SVR;ETH;DD990;UPG	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0		DATA DOMAIN
U-VTL990-F1	LIC;VTL;IBM I/OS;FC;DD990;1XDP;8G;UPG	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0		DATA DOMAIN
U-VTL990-F2	LIC;VTL;IBM I/OS;FC;DD990;2XDP;8G;UPG	\$76,500	26%	\$56,610	\$13,770	\$12,240	\$0	\$0	\$0		DATA DOMAIN
U-VTL990-F3 U-VTLC2-890	LIC;VTL;IBM I/OS;FC;DD990;3XDP;8G;UPG LIC;VTL;890;INCL 1XPCIE;DP;8G;CTL2;UPG	\$81,000 \$27,000	26% 26%	\$59,940 \$19,980	\$14,580 \$4,860	\$12,960 \$4,320	\$0 \$0	\$0 \$0	\$0 \$0	DH DH	DATA DOMAIN DATA DOMAIN
U-VTLC2-892	LIC;VTL;890;INCL 2XPCIE;DP;8G;CTL2;UPG	\$31,500	26%	\$23,310	\$5,670	\$5,040	\$0	\$0	\$0		DATA DOMAIN
U-XCAP2200	LICENSE EXPSTOR 2200 UPG=IA	\$8,500	15%	\$7,225	\$1,020	\$850	\$0	\$0	\$0		DATA DOMAIN
U-XCAP2200-1	LICENSE CAP ON DEMAND 2200 4TB UPG=IA	\$11,500	15%	\$9,775	\$1,380	\$1,150	\$0	\$0	\$0		DATA DOMAIN
U-XCAP2200-1-CF U-XCAP2200-CF	License Cap On Demand 2200 4TB Upg=IA	\$11,500 \$8,500	15% 15%	\$9,775 \$7,225	\$1,380 \$1,020	\$1,150	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN
U-XCAP2200-CF U-XCAP4200	Lic Expstor DD2200 Upg=IA LICENSE,EXPCAP,DD4200,MORETHAN 120TB,UPG	\$20,000	26%	\$14,800	\$2,400	\$850 \$2,000	\$0 \$0	\$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
U-XCAP4200-CF	Lic Expcap DD4200 Above 120TB Upg=IA	\$20,000	26%	\$14,800	\$2,400	\$2,000	\$0	\$0	\$0		DATA DOMAIN
U-XCAP4500	LICENSE,EXPCAP,DD4500,MORETHAN 180TB,UPG	\$30,000	26%	\$22,200	\$3,600	\$3,000	\$0	\$0	\$0		DATA DOMAIN
U-XCAP4500-CF	Lic Expcap DD4500 Above 180TB Upg=IA	\$30,000	26%	\$22,200	\$5,400	\$4,800	\$0	\$0	\$0		DATA DOMAIN
U-XCAP7200 U-XCAP7200-CF	LICENSE,EXPCAP,DD7200,MORETHAN 360TB,UPG Lic Expcap DD7200 Above 360TB Upg=IA	\$40,000 \$40,000	26% 26%	\$29,600 \$29,600	\$4,800 \$4,800	\$4,000 \$4,000	\$0 \$0	\$0 \$0	\$0 \$0	DH DH	DATA DOMAIN DATA DOMAIN
U-XCAP9500-CF	LIC EXPCAP DD9500 ABOVE 540TB UPG=IA	\$50,000	26%	\$37,000	\$6,000	\$5,000	\$0	\$0	\$0		DATA DOMAIN
U-XCAP990	LICENSE;EXPCAP;DD990;MORE THAN 360TB;UPG	\$50,000	26%	\$37,000	\$6,000	\$5,000	\$0	\$0	\$0		DATA DOMAIN
X-10GBTM4P	SPARE DD 10GBASE T IO MODULE 4PORT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-10GBTM4P-NF X-10GMCU2P	SPARE DD 10GBASE T IO MODULE 4PORT SPARE,DD 10GBE,IO MODULE,CU SFP,2PORT	\$4,050 \$5,000	15% 26%	\$3,443 \$3,700	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
X-10GMCU4P	DD 10GBE IO MOD CU TWINAX 4PORT SPARE	\$6,000	26%	\$4.440	\$0 \$0	\$0 \$0	\$0	\$0	\$0		DATA DOMAIN
X-10GMCU4P-NF	DD 10GBE IO MOD CU TWINAX 4PORT SPARE	\$4,860	15%	\$4,131	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-10GMOP2P	SPARE,DD 10GBE,IO MODULE,OP SFP,2PORT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-10GMOP4P	DD 10GBE IO MOD OPTICAL SFP 4PORT SPARE	\$6,000	26%	\$4,440	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0		DATA DOMAIN
X-10GMOP4P-NF X-160-CHAS1	DD 10GBE IO MOD OPTICAL SFP 4PORT SPARE SPARE.CHASSIS W/O HDD.DD160	\$4,860 \$5.040	15% 15%	\$4,131 \$4,284	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
X-16GB-DIMM	SPARE 16GB DDR3-1600 RDIMM DD9500	\$1,600	26%	\$1,184	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-16GB-DIMM-NF	SPARE 16GB DDR3-1600 RDIMM DD9500	\$1,296	15%	\$1,102	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-16GFC-M2P	DD 16GBIT FC IO MOD LC 2PORT SPARE	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-16GFC-M2P-NF X-16G-XDRAM	DD 16GBIT FC IO MOD LC 2PORT SPARE 16G DIMM REVENUE SPARE	\$4,860 \$562	15% 15%	\$4,131 \$478	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
X-100-XDTAW X-1GMCU4P	SPARE.DD 1GBE.IO MODULE.CU.4PORT	\$2.500	26%	\$1.850	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-1GMCUOP4P	SPARE,DD 1GBE, IO MODULE,2P CU,2P OP	\$3,700	26%	\$2,738	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-2200SPMOD	SPARE STOR PROCESSOR W/O DIMMS PS DD2200	\$7,500	15%	\$6,375	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-2500SPMOD	SPARE,STORAGE PROCESSOR W/O DIMMS,DD2500	\$13,000	26% 26%	\$9,620 \$1,480	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN
X-2G-MNVRM X-2UA-RISRPG	SPARE,DD,NVRAM,IO MODULE,2GB,DD2500 SPARE RISER MODULE DD140 160 610 620 630	\$2,000 \$2,200	26% 26%	\$1,480 \$1.628	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
X-2UB-1TB	SPARE;HDD;1TB W/DD620 CARRIER;3G	\$900	26%	\$666	\$0 \$0	\$0 \$0	\$0	\$0	\$0		DATA DOMAIN
X-2UB-BEZEL	SPARE;BEZEL;DD160;620	\$100	26%	\$74	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-2UB-NVBB1	SPARE;BBU;NVRAM;DD160;620	\$1,010	26%	\$747	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-2UB-RISRPG X-2UC-2TBS	SPARE RISER MODULE DD140 160 610 620 630 SPARE DD HDD 2TB SAS W/2200 CARRIER	\$2,200 \$1.800	26% 15%	\$1,628 \$1,530	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
X-2UC-2TBS X-2UC-3TBS	SPARE DD HDD 21B SAS W/2200 CARRIER SPARE,DD,HDD,3TB SAS,W/2500 CARRIER	\$1,800 \$2,700	15% 26%	\$1,530 \$1,998	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
X-2UC-4TBS	HDD REVENUE SPARE	\$780	15%	\$663	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-2UC-BEZEL	SPARE,DD,BEZEL,DD2500	\$100	26%	\$74	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-2UC-CHASS	SPARE,CHASS W/O HDD,STORPROC,DD2500	\$2,000	26%	\$1,480	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN

			EPL Pi	ricing		EPL Maintenanc	e and Warranty Upra	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
X-2UC-FAN	SPARE,DD,FAN,DD2500	\$175		\$130	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-2UC-NVBB X-2UC-URAIL	SPARE,DD,BBU,NVRAM,DD2500 SPARE,UNIV RAILKIT,DD2500	\$1,100 \$180		\$814 \$133	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PM PM	DATA DOMAIN DATA DOMAIN
X-2UC-VLTBB	SPARE DD BBU VAULT DD2200	\$1,100		\$935	\$0 \$0	\$0	\$0	\$0	\$0 \$0	PE	DATA DOMAIN
X-32G-XDRAM	32G DIMM REVENUE SPARE	\$1,192	15%	\$1,013	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-400FAN-CT	SPARE; FAN; CENTER; DD400 AND DD500	\$136		\$101	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-4500SPMOD	SPARE,STORAGE PROCESSOR W/O DIMMS,DD4500	\$42,700		\$31,598	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-4G-FC-L2P	SPARE;PCIE;4GB FC;DUALPORT;3U/LP	\$4,500		\$3,330	\$0 ***	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4G-MNVRM X-4UB-ACPWR	SPARE NVRAM IO MOD 4GB DD4200 4500 7200 SPARE DD AC PWR EXTNDR DD4200 4500 7200	\$2,000 \$350		\$1,480 \$259	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PH PH	DATA DOMAIN DATA DOMAIN
X-4UB-BEZEL	SPARE DD BEZEL DD4200 4500 7200	\$100 \$100		\$74	\$0	\$0	\$0 \$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-BEZEL-A	SPARE BEZEL DD9500 NO LOGO	\$200		\$148	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-BEZEL-AF	SPARE BEZEL DD9500 WITH LOGO	\$200	26%	\$148	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-CHASS	SPARE CHASS W/O HDD SP DD4200 4500 7200	\$6,000		\$4,440	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-CHASS-A	SPARE CHASS W/O HDD STORPROC DD9500 SPARE DD FAN DD4200 4500 7200	\$6,000 \$150		\$4,440	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PH PH	DATA DOMAIN DATA DOMAIN
X-4UB-FAN X-4UB-FAN-A	SPARE DD FAN DD4200 4500 7200 SPARE FAN DD9500	\$150 \$250		\$111 \$185	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PH PH	DATA DOMAIN DATA DOMAIN
X-4UBMGTMOD	SPARE DD MGMT MODULE DD4200 4500 7200	\$1,850		\$1,369	\$0 \$0	\$0	\$0	\$0	\$0 \$0	PH	DATA DOMAIN
X-4UB-MNVBB	SPARE BBU NVRAM IO MOD DD4200 4500 7200	\$1,600		\$1,184	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-PS	SPARE POWERSUPPLY DD3300	\$350		\$259	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-PS-A	SPARE POWER SUPPLY DD9500	\$350		\$259	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-URAIL	SPARE UNIV RAILKIT DD4200 4500 7200	\$300		\$222	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-URAIL-A	SPARE UNIVERSAL RAIL KIT DD9500	\$350		\$259	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-620-CHAS1	SPARE,CHASSIS W/O HDD,DD620 ADD ES EXP KIT,DUAL PATH,DD6300,UPG	\$13,700		\$10,138 \$2,550	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PM DD-1	DATA DOMAIN
X-6300-SAS-SLIC-G2 X-6300SPMOD	T2 PACK SP REVENUE SPARE	\$3,000 \$19.703		\$2,550 \$16.748	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	DD-1	DATA DOMAIN DATA DOMAIN
X-640-CHAS1	SPARE, CHASSIS W/O HDD, DD640	\$14,700		\$10,878	\$0 \$0	\$0	\$0	\$0	\$0 \$0	PM	DATA DOMAIN
X-670-CHAS1	SPARE,CHASSIS W/O HDD,DD670	\$40,000		\$29,600	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-670-CHSX1	SPARE,CHASSIS W/O HDD,DD670	\$40,000	26%	\$29,600	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-6800SPMOD	T3 PACK SP REVENUE SPARE	\$26,542		\$22,561	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-7200SPMOD	SPARE,STORAGE PROCESSOR W/O DIMMS,DD7200	\$74,000		\$54,760	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-860-CHAS1	SPARE, CHASSIS W/O HDD, DD860	\$50,000		\$37,000	\$0	\$0	\$0 \$0	\$0	\$0	PH	DATA DOMAIN
X-860-CHSX1 X-890-CHAS1	SPARE,CHASSIS W/O HDD,DD860 SPARE,CHASSIS W/O HDD,DD890	\$50,000 \$80,000		\$37,000 \$59,200	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PH PH	DATA DOMAIN DATA DOMAIN
X-890-CHSX1	SPARE.CHASSIS W/O HDD.DD890	\$80,000		\$59,200	\$0 \$0	\$0	\$0	\$0	\$0 \$0	PH	DATA DOMAIN
X-8GB-DIMM	SPARE 8GB DDR3-1600 RDIMM DD9500	\$800		\$592	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-8GFC-2P-G	SPARE;8GBIT FC HBA;LP;PCIE;2-PORT	\$4,500		\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-8GFC-M2P	SPARE,DD 8GBIT FC,IO MODULE,LC,2PORT	\$4,500		\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-8G-XDRAM	8G DIMM REVENUE SPARE	\$351	15%	\$298	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-9300SPMOD X-9500-MEMR	T4 PACK SP REVENUE SPARE SPARE MEM RISER DD9500	\$43,130 \$1,200		\$36,661 \$888	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	DD-1 PH	DATA DOMAIN DATA DOMAIN
X-9500-MEMT	SPARE IO MANAGEMENT MOD DD9500	\$1,200 \$350		\$259	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PH	DATA DOMAIN DATA DOMAIN
X-9500SPMOD	SPARE STOR PROCESSOR W/O DIMMS PS DD9500	\$148,000		\$109,520	\$0	\$0	\$0 \$0	\$0	\$0	PH	DATA DOMAIN
XC-10GBT15M	CABLE 10GBASE-T 15 METER	\$225		\$167	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GBT15M-NF	CABLE 10GBASE-T 15 METER	\$182		\$155	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-10GBT5M	CABLE 10GBASE-T 5 METER	\$75		\$56	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GBT5M-NF	CABLE 10GBASE-T 5 METER	\$61		\$52	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-10GCX-15 XC-10GCX-15-NF	CABLE;10GBE;CX4;COPPER;15 METER CABLE;10GBE;CX4;COPPER;15 METER	\$650 \$527		\$481 \$448	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PH DD-1	DATA DOMAIN DATA DOMAIN
XC-10GCX-15-NF XC-10GCX-5	SPARE; CABLE; 10GBE;CX4;COPPER;5 METER	\$327 \$325		\$241	\$0 \$0	\$0	\$0	\$0 \$0	\$0 \$0	PH	DATA DOMAIN
XC-10GCX-5-NF	SPARE; CABLE; 10GBE;CX4;COPPER;5 METER	\$263		\$224	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-10GOP-15	CABLE;10GBE;LC;OPTICAL;15 METER	\$325		\$241	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GOP-15-NF	CABLE;10GBE;LC;OPTICAL;15 METER	\$263		\$224	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-10GOP-30	SPARE,CABLE,10GBE,LC,IO MOD,OPTICAL,30M	\$325		\$241	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GOP-30-NF XC-10GSFP10	SPARE,CABLE,10GBE,LC,IO MOD,OPTICAL,30M CABLE;10GBE;SFP+;COPPER;10 METER	\$263 \$400		\$224 \$296	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	DD-1 PH	DATA DOMAIN DATA DOMAIN
XC-10GSFP10 XC-10GSFP10-NF	CABLE;10GBE;SFP+;COPPER;10 METER	\$324		\$275	\$0 \$0	\$0	\$0	\$0 \$0	\$0 \$0	DD-1	DATA DOMAIN
XC-10GSFP-5	CABLE;10GBE;SFP+;COPPER;5 METER	\$325		\$241	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GSFP5MN	SPARE,CABLE,10GBE,SFP+,IO MOD,COPPER,5M	\$325		\$241	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GSFP5M-NF	SPARE,CABLE,10GBE,SFP+,IO MOD,COPPER,5M	\$263	15%	\$224	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-10GSFP-5-NF	CABLE;10GBE;SFP+;COPPER;5 METER	\$263		\$224	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-160SPKIT	SPARE KIT;1XFANTRAY;PWRSUP;500GB HDD;160	\$1,780		\$1,513	\$0	\$0	\$0	\$0	\$0	PE	DATA DOMAIN
XC-2200SPKT XC-2500SPKT	SPARE 1XFAN PWRSUP 2TB SAS HDD DD2200 SPARE,1XFAN,PWRSUP,3TB SAS HDD,DD2500	\$2,325 \$1,725		\$1,976 \$1,277	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PE PM	DATA DOMAIN DATA DOMAIN
XC-2500SPKT XC-4500SPKT	SPARE,1XFAN,PWRSUP,31B SAS HDD,DD2500 SPARE.1xFAN.POWER SUPPLY.SSD.DD4500	\$1,725 \$1.700		\$1,277 \$1.258	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PM PM	DATA DOMAIN DATA DOMAIN
XC-4500SPKT XC-620SPKIT	SPARE, IXPAN, POWER SUPPLY, SSD, DD 4500 SPARE KIT; 1XFANTRAY; PWRSUP; 1TB HDD; 620	\$1,700 \$2.170		\$1,236 \$1.606	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PM	DATA DOMAIN DATA DOMAIN
XC-7200SPKT	SPARE,POWER SUPPLY,FAN,SDD,DD7200	\$1,700		\$1,258	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-880-SHLF	SPARE; SHELF; 24+ IN; 0U	\$500	26%	\$370	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-9500SPKT	SPARE POWER SUPPLY FAN SDD DD9500	\$2,500		\$1,850	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-BLANK-1U	SPARE;BLANKING PANEL;1U; DDRACK	\$50		\$37	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-BLANK-2U	SPARE;BLANKING PANEL;2U; DDRACK	\$60		\$44	\$0 ***	\$0	\$0 *0	\$0 \$0	\$0	PH	DATA DOMAIN
XC-BLANK-3U XC-CBLJUMP-1	SPARE;BLANKING PANEL;3U; DDRACK CABLE SINGLE PHASE PDU JUMPER	\$70 \$2.050		\$52 \$1.517	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PH PH	DATA DOMAIN DATA DOMAIN
XC-CBLJUMP-1-NF	CABLE SINGLE PHASE PDU JUMPER	\$1,661	15%	\$1,412	\$0 \$0	\$0	\$0	\$0	\$0 \$0	DD-1	DATA DOMAIN
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XICDBBSS-SS-MAM M 16 MM-HTMAY TO MINI-HTMAY CABLE	XC-DS60-CBL66IN-N					\$0	\$0			***		
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XC1980S-854-MI AM 170 MMH-HDX CARLE* **S000*** **S000** **S000*** **S00												
XC-9509-A54-MANF MI 120 MINH-HDW TO MINH-HDW CABLE 973 20% \$51 0 0 50 50 50 50 FH DATA DOMANIN MI 120 MINH-HDW TO MINH-HDW CABLE 973 20% \$51 0 50 50 50 50 FH DATA DOMANIN MI 120 MINH-HDW TO MINH-HDW CABLE 973 20% \$51 0 50 50 50 50 50 50 50 FH DATA DOMANIN MI 120 MINH-HDW CABLE 974 20% \$52 0 50 50 50 50 50 50 50 50 FH DATA DOMANIN MI 120 MINH-HDW CABLE 974 20% \$52 0 50 50 50 50 50 50 50 50 50 50 50 50 5	XC-DS60-SAS-4M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$608		\$450	\$0	\$0				PH	DATA DOMAIN
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XC DS00-63-59-MN SM 122 MINI-HDX TO MINI-HDX CABLE												
XCOSBOGAS-SA-MAR SM 250 MIN-HDVA TO MIN-HDVA CABLE \$502 \$50												
XCOS96-AS-PAPAN 7M 125 MINH-IDX TO MINH-DX T	XC-DS60-SAS-5M-NF											
XCD-506-36-37-MAPF 74 1/20 MINH-HIDX TO MINH-HIDX CABLE	XC-DS60-SAS-7M											
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XC-SECUR-4ION SPARE, SECURIRE STABILIZING XIT, 40U DDRACK \$1,000 29% \$740 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	XC-RKPDP3YU			26%	\$1,983	\$0	\$0					
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X-DD-EOS-MA GM REVENUE SPARE	X-DD-CBLCAT6A1M											
X-DD-EOS-PAN FAN REVENUE SPARE \$49,3 15% \$419 \$0 \$0 \$0 \$0 \$0 \$0 D-1 DATA DOMAIN X-DD-EOS-PAN PS POLI REVENUE SPARE \$546 15% \$464 \$0 \$0 \$0 \$0 \$0 \$0 \$0 D-1 DATA DOMAIN X-DD-EOS-RAILKIT REVENUE SPARE \$179 15% \$156 \$152 \$0 \$0 \$0 \$0 \$0 \$0 \$0 D-1 DATA DOMAIN X-DD-EOS-RAILKIT REVENUE SPARE \$179 15% \$156 \$152 \$0 \$0 \$0 \$0 \$0 \$0 \$0 D-1 DATA DOMAIN X-DS-EOS-RAILKIT REVENUE SPARE \$179 15% \$156 \$152 \$0 \$0 \$0 \$0 \$0 \$0 \$0 D-1 DATA DOMAIN X-DS-EOS-RAILKIT REVENUE SPARE \$179 15% \$156 \$152 \$0 \$0 \$0 \$0 \$0 \$0 \$0 D-1 DATA DOMAIN X-DS-EOS-RAILKIT REVENUE SPARE DI HDD 3TB SAS WIDSEO CARR \$4,700 20% \$3,478 \$0 \$0 \$0 \$0 \$0 \$0 \$0 D-1 DATA DOMAIN X-DS-EOS-RAILKIT SPARE DI HDD 3TB SAS WIDSEO CARR \$3,807 15% \$3,236 \$0 \$0 \$0 \$0 \$0 \$0 \$0 D-1 DATA DOMAIN X-DS-EOS-RAILKIT SPARE DO HDD 3TB SAS WIDSEO CARR \$3,807 15% \$3,228 \$0 \$0 \$0 \$0 \$0 \$0 \$0 D-1 DATA DOMAIN X-DS-EOS-RAILKIT SPARE DO HDD 3TB SAS WIDSEO CARR \$3,807 15% \$3,224 \$0 0 \$0 \$0 \$0 \$0 \$0 D-1 DATA DOMAIN X-DS-EOS-RAILKIT SPARE DO HDD 3TB SAS WIDSEO CARR \$4,171 15% \$3,924 \$0 0 \$0 \$0 \$0 \$0 \$0 D-1 DATA DOMAIN X-DS-EOS-RAILKIT SPARE DO HDD 3TB SAS WIDSEO CARR \$4,171 15% \$3,924 \$0 0 \$0 \$0 \$0 \$0 \$0 D-1 DATA DOMAIN X-DS-EOS-RAILKIT SPARE DO HDD 3TB SAS WIDSEO CARR \$4,171 15% \$3,924 \$0 0 \$0 \$0 \$0 D-1 DATA DOMAIN X-DS-EOS-RAILKIT SPARE DO HDD 3TB SAS WIDSEO CARR \$4,171 15% \$3,924 \$0 0 \$0 D-1 DATA DOMAIN X-DS-EOS-RAILKIT SPARE DS-EOS-RAILKIT SPARE DS-EOS-RAILK	/ DD 200 01 # 100											Di tii t D O iii ii tii t
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X-DS60-3TBS S PARE DD HDD 3TB SAS WIDS80 CARR \$4,700 26% \$3,478 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 D-1 DATA DOMAIN X-DS60-4TBS S PARE DD HDD 3TB SAS WIDS80 CARR \$3,800 26% \$4,218 \$0 \$0 \$0 \$0 \$0 \$0 D-1 DATA DOMAIN X-DS60-4TBS S PARE DD HDD 4TB SAS WIDS80 CARR \$5,700 26% \$4,218 \$0 \$0 \$0 \$0 \$0 \$0 \$0 D-1 DATA DOMAIN X-DS60-4TBS-NF SPARE DD HDD 4TB SAS WIDS80 CARR \$4,617 15% \$3,324 \$0 \$0 \$0 \$0 \$0 \$0 D-1 DATA DOMAIN X-DS60-BEZ-1LD \$PARE CMA 1U BEZEL \$2.26% \$3.8 \$0 \$0 \$0 \$0 \$0 D-1 DATA DOMAIN X-DS60-BEZ-1LD \$PARE CMA 1U BEZEL \$2.26% \$3.8 \$0 \$0 \$0 \$0 \$0 D-1 DATA DOMAIN X-DS60-BEZ-1LD \$4.25% \$3.8 \$0 \$0 \$0 \$0 \$0 \$0 D-1 DATA DOMAIN X-DS60-BEZ-1LD \$4.25% \$3.8 \$0 \$0 \$0 \$0 \$0 \$0 D-1 DATA DOMAIN X-DS60-BEZ-1LD \$4.25% \$3.8 \$0 \$0 \$0 \$0 \$0 \$0 D-1 DATA DOMAIN X-DS60-BEZ-1LD \$4.25% \$3.8 \$0 \$0 \$0 \$0 \$0 \$0 D-1 DATA DOMAIN X-DS60-BEZ-1LD \$4.25% \$3.8 \$0 \$0 \$0 \$0 \$0 \$0 \$0 D-1 DATA DOMAIN X-DS60-BEZ-1LD \$4.25% \$4.2	X-DD-EOS-PS											
X-DS60-3TBS-NF SPARE DD HDD 3TB SAS WIDS60 CARR \$3,807 15% \$3,226 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	X-DD-EOS-RAILKIT											
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X-DS60-BEZ-1U-NF SPARE DS60 UB EZEL \$42 15% \$36 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	X-DS60-4TBS-NF						\$0					
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X-DS60-CMA-REAR-NF SPARE CMA REAR \$1,454 15% \$1,236 \$0 \$0 \$0 \$0 \$0 \$0 \$0 DD-1 DATA DOMAIN X-DS60-CTL SPARE DS60 CONTROLLER \$4,326 26% \$3,201 \$0 \$0 \$0 \$0 \$0 \$0 DD-1 DATA DOMAIN X-DS60-CTL-NF SPARE DS60 CONTROLLER \$4,326 26% \$3,201 \$0 \$0 \$0 \$0 \$0 DD-1 DATA DOMAIN X-DS60-CTL-NF SPARE DS60 CONTROLLER \$3,504 15% \$2,978 \$0 \$0 \$0 \$0 \$0 DD-1 DATA DOMAIN X-DS60-FAN SPARE DS60 FAN \$231 26% \$171 \$0 \$0 \$0 \$0 \$0 \$0 DD-1 DATA DOMAIN X-DS60-FAN SPARE DS60 FAN \$187 15% \$159 \$0 \$0 \$0 \$0 DD-1 DATA DOMAIN X-DS60-FAN SPARE DS60 FAN \$1,692 \$0 \$0 \$0 DD-1 DATA DOMAIN X-DS60-PS-NF SPARE DS60 PSU \$2,287 26% \$1,692 \$0 \$0 \$0 \$0 \$0 DD-1 DATA DOMAIN X-DS60-PS-NF SPARE DS60 PSU \$1,852 15% \$1,574 \$0 \$0 \$0 \$0 \$0 DD-1 DATA DOMAIN X-DS60-PS-NF SPARE DS60 PSU \$1,852 15% \$1,574 \$0 \$0 \$0 \$0 \$0 DD-1 DATA DOMAIN X-DS60-PS-NF SPARE DS60 PSU \$1,435 26% \$1,062 \$0 \$0 \$0 DD-1 DATA DOMAIN X-DS60-PAIL-NF SPARE RAIL DS60 (PAIR) \$1,435 26% \$1,692 \$0 \$0 DD-1 DATA DOMAIN X-DS60-PAIL-NF SPARE RAIL DS60 (PAIR) \$1,435 26% \$1,574 \$0 S0 S0 S0 S0 DD-1 DATA DOMAIN X-DS60-PAIL-NF SPARE RAIL DS60 (PAIR) \$1,435 26% \$1,574 \$0 S0 S0 S0 S0 DD-1 DATA DOMAIN X-DS60-PAIL-NF SPARE RAIL DS60 (PAIR) \$1,435 26% \$1,574 \$0 S0 S0 S0 S0 DD-1 DATA DOMAIN X-DS60-PAIL-NF SPARE RAIL DS60 (PAIR) \$1,435 26% \$1,574 \$0 S0 S0 S0 S0 DD-1 DATA DOMAIN X-DS60-PAIL-NF SPARE RAIL DS60 (PAIR) \$1,435 26% \$1,574 \$0 S0 S0 S0 S0 DD-1 DATA DOMAIN X-DS60-PAIL-NF SPARE PAIL DS60 (PAIR) \$1,435 26% \$1,574 \$0 S0 S0 S0 S0 DD-1 DATA DOMAIN X-DS60-PAIL-NF SPARE PAIL DS60 (PAIR) \$1,435 26% \$1,574 \$0 S0 S0 S0 S0 DD-1 DATA DOMAIN X-DS60-PAIL-NF SPARE PAIL DS60 (PAIR) \$1,435 26% \$1,570 26% \$1,524 \$0 S0 S0 S0 S0 DD-1 DATA DOMAIN X-DS60-PAIL-NF SPARE PAIL DS60 (PAIR) \$1,435 26% \$1,570 26% \$1,524 \$0 S0 S0 S0 S0 S0 DD-1 DATA DOMAIN X-ES30-2TB \$1,574 S0 S0 S0 S0 S0 S0 S0 DD-1 DATA DOMAIN X-ES30-2TB \$1,574 S0 S0 S0 S0 S0 S0 S0 S0 DD-1 DATA DOMAIN X-ES30-2TB \$1,570 26% \$1,570 26% \$1,570 26% \$1,570 26% \$1,570 26% \$1,570 26% \$1,570 26% \$1,570 26% \$1,570 26% \$1,570 26% \$1,570 26% \$1,570 26% \$1,570 26% \$1,570 26% \$1,570 26% \$1	X-DS60-CMA-REAR		***					7.				
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X-ES30-1TB SPARE;DISK DRIVE;1TB W/ ES30 CARRIER \$1,700 26% \$1,258 \$0 \$0 \$0 \$0 \$0 PH DATA DOMAIN X-ES30-2TB SPARE;DISK DRIVE;2TB W/ ES30 CARRIER \$2,600 26% \$1,924 \$0 \$0 \$0 \$0 \$0 PH DATA DOMAIN	X-DS60-RAIL	SPARE RAIL DS60 (PAIR)										
X-ES30-2TB SPARE;DISK DRIVE;2TB W/ ES30 CARRIER \$2,600 26% \$1,924 \$0 \$0 \$0 \$0 \$0 PH DATA DOMAIN												
	X-ES30-2TB											
	X-ES30-2TBS	SPARE,DD,HDD,2TB SAS,W/ES30 CARRIER	\$2,600	26%	\$1,924	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN

			EPL Pi	ricing		EPL Maintenand	e and Warranty Upr	ade Pricing		1	
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
X-ES30-3TB	SPARE;DISK DRIVE;3TB SATA;ES30 CARRIER	\$3,500	26%	\$2,590	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-ES30-3TB-NF X-ES30-3TBS	SPARE;DISK DRIVE;3TB SATA;ES30 CARRIER SPARE,DD,HDD,3TB SAS,W/ES30 CARRIER	\$2,835 \$3,500		\$2,410 \$2,590	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
X-ES30-3TBS-NF	SPARE,DD,HDD,3TB SAS,W/ES30 CARRIER	\$2.835	15%	\$2,410	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-ES30-4TBS	SPARE DD HDD 4TB SAS W/ES30 CARRIER	\$1,078	26%	\$798	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-ES30-4TBS-NF	SPARE DD HDD 4TB SAS W/ES30 CARRIER	\$873	15%	\$742	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-ES30-BEZL X-ES30-BEZL-NE	SPARE;BEZEL;ES30 SPARE:BEZEL:ES30	\$100 \$81	26%	\$74 \$69	\$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN
X-ES30-BEZL-NF X-ES30-CHAS	SPARE;BEZEL;ES30 SPARE:CHASSIS W/O HDD & 2XLCC:ES30	\$81 \$10.100	15% 26%	\$69 \$7.474	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
X-ES30-CHAS-NF	SPARE;CHASSIS W/O HDD & 2XLCC;ES30	\$8,181	15%	\$6,954	\$0	\$0	\$0	\$0	\$0 \$0		DATA DOMAIN
X-ES30-CTL	SPARE;SHELF CONTROLLER;LCC;ES30	\$3,000	26%	\$2,220	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-ES30-CTL-NF	SPARE;SHELF CONTROLLER;LCC;ES30	\$2,430		\$2,066	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-ES30-PS	SPARE;POWER SUPPLY AND FAN;ES30	\$2,000	26%	\$1,480	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-ES30-PS-NF	SPARE;POWER SUPPLY AND FAN;ES30	\$1,620		\$1,377	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-ES30-RAIL X-ES30-RAIL-NF	SSPARE;UNIV RAILKIT;ES30 SSPARE;UNIV RAILKIT;ES30	\$120 \$97	26% 15%	\$89 \$82	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
X-HA-DS60-SAS-3	CABLE HA INTERCONNECT DS60 3M;SPARE	\$322	26%	\$238	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-HA-DS60-SAS-3-NF	CABLE HA INTERCONNECT DS60 3M;SPARE	\$261	15%	\$222	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-HA-ES30-SAS-2	CABLE HA INTERCONNECT ES30 2M; SPARE	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-HA-ES30-SAS-2-NF	CABLE HA INTERCONNECT ES30 2M; SPARE	\$122	15%	\$104	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 5M;SPARE	\$380 \$308	26% 15%	\$281	\$0	\$0	\$0 \$0	\$0	\$0 \$0		DATA DOMAIN
X-HA-ES30-SAS-5-NF X-HA-INTER-1	CABLE HA INTERCONNECT ES30 5M;SPARE CABLE HA INTERCONNECT CTLR 1M;SPARE	\$308 \$125	26%	\$262 \$93	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	DD-1 PH	DATA DOMAIN DATA DOMAIN
X-HA-INTER-1-NF	CABLE HA INTERCONNECT CTLR 1M:SPARE	\$101	15%	\$86	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-HA-INTER-5	CABLE HA INTERCONNECT CTLR 5M;SPARE	\$125	26%	\$93	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-HA-INTER-5-NF	CABLE HA INTERCONNECT CTLR 5M;SPARE	\$101	15%	\$86	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-MEM1X4G-2	SPARE DD DIMM 4GB 1XDIMM DD2200	\$1,750		\$1,488	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-MEM1X8G-1 X-MEM1X8G-2	SPARE DIMM 8GB 1XDIMM DD4200 4500 7200 SPARE.DD.DIMM.8GB.1XDIMMS.DD2500	\$3,500 \$3.500	26% 26%	\$2,590 \$2,590	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
X-MEM1X8G-2 X-NVRAM2GS	SPARE;NVRAM;SP;PCIE;2GB;DD990	\$3,500 \$2,300	26%	\$2,590 \$1,702	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
X-NVRAM-8G	DD NVRAM IO MOD 8G SPARE	\$6,000		\$4,440	\$0	\$0	\$0	\$0	\$0 \$0		DATA DOMAIN
X-NVRAM-8G-NF	DD NVRAM IO MOD 8G SPARE	\$4,860		\$4,131	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-RAIL-XTND	SPARE; RAIL EXTENDER	\$180	26%	\$133	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-RAIL-XTND-NF	SPARE; RAIL EXTENDER	\$146	15%	\$124	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-RKCONSOLE	SPARE; CONSOLE KIT; 40U DDRACK	\$1,000	26%	\$740	\$0	\$0	\$0	\$0 \$0	\$0		DATA DOMAIN
X-RKCONSOLE-2 X-RKFRONTDOOR	SPARE,CONSOLE KIT,40U DDRACK V2 SPARE,FRONT DOOR KIT,40U DDRACK	\$1,000 \$1,000	26% 26%	\$740 \$740	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PH PH	DATA DOMAIN DATA DOMAIN
X-RKFRONTDOOR-3	SPARE.FRONT DOOR KIT.40U DDRACK DE	\$810	15%	\$689	\$0 \$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-RK-PDP-SP	SPARE;PDP;SINGLE PHASE;L6-30;DDRACK	\$450	26%	\$333	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-RK-PDP-SP-NF	SPARE;PDP;SINGLE PHASE;L6-30;DDRACK	\$365	15%	\$310	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-RK-PDU	SPARE;PDU;C13;DDRACK	\$450	26%	\$333	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-RKPDU3D-1 X-RKPDU3D-1-NF	SPARE PDU 3PH DELTA N AMER JAPAN DDRACK SPARE PDU 3PH DELTA N AMER JAPAN DDRACK	\$2,680 \$2,171	26% 15%	\$1,983 \$1.845	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
X-RKPDU3Y-1	SPARE PDU 3PH WYE N AMER INTL DDRACK	\$2,680	26%	\$1,983	\$0	\$0	\$0	\$0	\$0 \$0		DATA DOMAIN
X-RKPDU3Y-1-NF	SPARE PDU 3PH WYE N AMER INTL DDRACK	\$2,171	15%	\$1,845	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-RK-PDU-NF	SPARE;PDU;C13;DDRACK	\$365	15%	\$310	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-RKPDUSP-1	SPARE PDU SINGLE PHASE DDRACK	\$450	26%	\$333	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-RKPDUSP-1-NF	SPARE PDU SINGLE PHASE DDRACK	\$365	15%	\$310	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-RRDOOR-40 X-RRDOOR-40-NF	SPARE;REAR DOOR;40U DDRACK SPARE;REAR DOOR;40U DDRACK	\$1,800 \$1,458	26% 15%	\$1,332 \$1,239	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
X-SAS-0.5M	CABLE; SAS; IB-IB; 0.5 METER	\$220		\$163	\$0	\$0	\$0	\$0	\$0 \$0		DATA DOMAIN
X-SAS-2M	CABLE; SAS; IB-IB; 2 METER	\$220		\$163	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-SAS-5M	CABLE; SAS; IB-IB; 5 METER	\$430	26%	\$318	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-SAS-HDMS1	CABLE, DD, SAS, MINISAS HD-MINISAS, 1 METER	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-SAS-HDMS1-NF X-SAS-HDMS2	CABLE, DD, SAS, MINISAS HD-MINISAS, 1 METER	\$122	15% 26%	\$104	\$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN
X-SAS-HDMS2-NF	CABLE,DD,SAS,MINISAS HD-MINISAS,2 METER CABLE,DD,SAS,MINISAS HD-MINISAS,2 METER	\$150 \$122		\$111 \$104	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
X-SAS-HDMS3	CABLE.DD.SAS.MINISAS HD-MINISAS.3 METER	\$200		\$148	\$0 \$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-SAS-HDMS3-NF	CABLE,DD,SAS,MINISAS HD-MINISAS,3 METER	\$162	15%	\$138	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-SAS-HDMS5	CABLE, DD, SAS, MINISAS HD-MINISAS, 5 METER	\$380	26%	\$281	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-SAS-HDMS5-NF	CABLE, DD, SAS, MINISAS HD-MINISAS, 5 METER	\$308	15%	\$262	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-SAS-M4P	SPARE,DD 6G SAS,EXTD RETN,IO MOD,4PORT	\$4,500		\$3,330	\$0 *0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-SAS-M4PMC X-SAS-M4PMC-NF	DD 6GBIT SAS IO MOD 4PORT ER UPG DD 6GBIT SAS IO MOD 4PORT ER UPG	\$5,000 \$3,645	26% 15%	\$3,700 \$3,098	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
X-SAS-MSIB1	CABLE: SAS:MINISAS-IB:1 METER	\$280		\$207	\$0	\$0	\$0	\$0	\$0 \$0		DATA DOMAIN
X-SAS-MSIB2	CABLE; SAS;MINISAS-IB;2 METER	\$280	26%	\$207	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-SAS-MSIB3	CABLE;SAS;MINISAS-IB;3 METER	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-MSIB5	CABLE; SAS;MINISAS-IB;5 METER	\$470		\$348	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-SAS-MSMS1	CABLE;SAS;MINISAS-MINISAS;1 METER	\$120	26%	\$89	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-SAS-MSMS1-NF X-SAS-MSMS2	CABLE;SAS;MINISAS-MINISAS;1 METER CABLE:SAS:MINISAS-MINISAS:2 METER	\$97 \$150	15% 26%	\$82 \$111	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	DD-1 PH	DATA DOMAIN DATA DOMAIN
X-SAS-MSMS2-NF	CABLE:SAS:MINISAS-MINISAS:2 METER	\$150 \$122		\$104	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	DD-1	DATA DOMAIN DATA DOMAIN
X-SAS-MSMS3	SPARE;CBL;SAS;MINISAS-MINISAS;3 METER	\$200	26%	\$148	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-SAS-MSMS3-NF	SPARE;CBL;SAS;MINISAS-MINISAS;3 METER	\$162	15%	\$138	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN

			EPL Pr	icing		EPL Maintenanc	e and Warranty Up	rade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %		MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS	FAMILY
X-SAS-MSMS4	SPARE;CBL;SAS;MINISAS-MINISAS;4 METER	\$310	26%	\$229	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-MSMS4-NF X-SAS-MSMS5	SPARE;CBL;SAS;MINISAS-MINISAS;4 METER CABLE;SAS;MINISAS-MINISAS;5 METER	\$251 \$380	15% 26%	\$213 \$281	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
X-SAS-MSMS5-NF	CABLE:SAS:MINISAS-MINISAS:5 METER	\$308	15%	\$262	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-SIDEPNL40	SPARE;SIDE PANEL;40U DDRACK	\$1,800	26%	\$1,332	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-SSD-400GB	SPARE SSD 400G 2.5 SATA 512 DV DD9500	\$1,900	26%	\$1,406	\$0	\$0	\$0	\$0	\$0		DATA DOMAIN
X-SSD-4UB	SPARE DD 200GB SSD DD4200 4500 7200	\$1,200	26% 15%	\$888	\$0	\$0	\$0	\$0 \$0	\$0		DATA DOMAIN
X-SSDF-800GBS X-SSDR-800GBS	FRONT 3,5 SSD REVENUE SPARE REAR 2.5 SSD REVENUE SPARE	\$3,650 \$3,100	15%	\$3,103 \$2.635	\$438 \$372	\$365 \$310	\$0 \$0	\$0 \$0	\$0 \$0		DATA DOMAIN DATA DOMAIN
DPACCELG4T-DP	DP APPL ACCELERATOR G4T 10GB	\$14,000	15%	\$11,900	\$1,680	\$1,400	\$0	\$0	\$0		DATA PROTECTION APPLIA
DPCBL-LC-OM4-10M	10 M LC to LC Cable Kit	\$61	15%	\$51	\$0	\$0	\$0	\$0	\$0		DATA PROTECTION APPLIAL
	5 M QSFP to QSFP Cable Kit	\$720	15%	\$612	\$0	\$0	\$0	\$0	\$0		DATA PROTECTION APPLIAL
	7 M QSFP to QSFP Cable Kit	\$860	15%	\$731	\$0	\$0	\$0	\$0	\$0		DATA PROTECTION APPLIAL
	1 M QSFP to RJ45 Breakout Kit 10 M QSFP to SFP Cable Kit	\$1,350 \$1,000	15% 15%	\$1,148 \$850	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA PROTECTION APPLIAL DATA PROTECTION APPLIAL
	30 M QSFP to SFP Cable Kit	\$1,000	15%	\$978	\$0	\$0 \$0	\$0	\$0	\$0		DATA PROTECTION APPLIAL
	5 M QSFP to SFP Cable Kit	\$860	15%	\$731	\$0	\$0	\$0	\$0	\$0		DATA PROTECTION APPLIAL
DPCB-QSFP-QSFP-10M	10 M QSFP to QSFP Cable Kit	\$1,800	15%	\$1,530	\$0	\$0	\$0	\$0	\$0	DD-1	DATA PROTECTION APPLIA
	50 M QSFP to QSFP Cable Kit	\$2,000	15%	\$1,700	\$0	\$0	\$0	\$0	\$0		DATA PROTECTION APPLIAL
	XCVR 100 M QSFP Optics	\$2,500	15%	\$2,125	\$0	\$0	\$0	\$0	\$0		DATA PROTECTION APPLIAL
	XCVR 400 M QSFP Optics XCVR 100 M QSFP Optics	\$3,100 \$934	15% 15%	\$2,635 \$794	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		DATA PROTECTION APPLIAL DATA PROTECTION APPLIAL
	XCVR 300 M SFP Optics	\$947	15%	\$805	\$0 \$0	\$0	\$0	\$0	\$0		DATA PROTECTION APPLIA
IDPA CAP PK 60TB	IDPA 60TB Capacity Expansion Pack	\$197,368	15%	\$167,763	\$31,579	\$0	\$0	\$0	\$0		DATA PROTECTION APPLIAL
IDPA_DP5300_CUBE	IDPA DP5300 Base Cube	\$168,421	15%	\$143,158	\$26,947	\$0	\$0	\$0	\$0		DATA PROTECTION APPLIAL
456-111-898	DLm8100 VTE OS Storage Group 1=IE	\$47,500	26%	\$35,150	\$8,550	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
456-111-899 456-111-901	DLm8100 VTE OS Storage Group 2=IE	\$98,000 \$13,200	26% 26%	\$72,520 \$9,768	\$17,640 \$2,376	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		EMC DISK LIBRARY EMC DISK LIBRARY
456-111-901	DLm2100 VTE OS Single Channel=IE DLm2100 VTE OS Two Channel=IE	\$13,200 \$26.400	26%	\$9,766 \$19.536	\$2,376 \$4.752	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		EMC DISK LIBRARY
456-111-905	DLm8100 VTE OS Storage Group 3=IE	\$195,000	26%	\$144,300	\$35,100	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
456-112-100	DLm8100 VTE OS Storage Group 1 UPG=IE	\$195,000	26%	\$144,300	\$35,100	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
456-112-101	DLm8100 VTE OS Storage Group 2 UPG=IE	\$98,000	26%	\$72,520	\$17,640	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
456-112-102	DLm8100 VTE OS Storage Group 3 UPG=IE	\$47,500	26%	\$35,150	\$8,550	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
456-112-106 DLM1010-LIC	DLm GDDR Tape=IF DLM1000 WITH 1 FICON VTEOS LICENSE	\$87,000 \$13,200	26% 26%	\$64,380 \$9,768	\$15,660 \$2,376	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		EMC DISK LIBRARY EMC DISK LIBRARY
DLM1020-LIC	DLM1000 WITH 1 FICON VTEOS LICENSE	\$26,400	26%	\$19,536	\$4,752	\$0 \$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM-10GB6740	DLm Brocade VDX6740 10GigE switch	\$15,995	26%	\$11,836	\$2,399	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM-2000V-DAE	DLM 2TB VIPER DAE	\$22,779	26%	\$16,856	\$2,278	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM-2000V-FD	DLM 2TB VIPER DAE FIELD DEPLOY	\$22,779	26%	\$16,856	\$2,278	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM2K-GES DLM3-10GES	DLM2000 - 1 GIGE SWITCHES AT-9924TL DLM 10 GIGE SWITCH	\$7,625 \$39,667	26% 26%	\$5,643 \$29,354	\$1,144 \$5,950	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		EMC DISK LIBRARY EMC DISK LIBRARY
DLM3-ACP	DLM GEN 3 - ACCESS CONTROL POINT	\$8,198	26%	\$6,067	\$820	\$0 \$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM3-CAPTB-L-CF	DLM3 VNX STORAGE CAPACITY LICENSE	\$806	26%	\$596	\$145	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM3-CS2	DLM GEN3 2ND CONTROL STATION	\$5,000	26%	\$3,700	\$500	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM3-DD-BASE	DLM GEN3 DATA DOMAIN RACK BASE	\$5,000	26%	\$3,700	\$500	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM3-DM DLM3-DME	DLM3 STORAGE CONTROLLER DLM3 DUAL STORAGE CONTROLLER ENCLOSURE	\$17,500	26% 26%	\$12,950 \$29.600	\$1,750 \$4.000	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		EMC DISK LIBRARY EMC DISK LIBRARY
DLM3-DME-U	DLM3 DUAL STORAGE CONTROLLER ENCLUSURE DLM3 DUAL STORAGE CONTROLLER ENCL UPGRAD	\$40,000 \$54,000	26%	\$39,960	\$4,000 \$4.001	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		EMC DISK LIBRARY
DLM3-DMEX	DLM3 EMPTY STORAGE CONTROLLER ENCLOSURE	\$9,402	26%	\$6,957	\$940	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM3-DMEX-U	DLM3 EMPTY SC ENCLOSURE - UPGRADE	\$12,693	26%	\$9,393	\$941	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM3-DM-U	DLM3 STORAGE CONTROLLER UPGRADE	\$23,625	26%	\$17,483	\$1,751	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM3-GES DLM3-RACK-SL	DLM GEN 3 - 1 GIGE SWITCHES AT-9924TL DLM GEN3 SKINLESS 40U TITAN RACK	\$7,625 \$8,465	26% 26%	\$5,643 \$6,264	\$1,144 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		EMC DISK LIBRARY EMC DISK LIBRARY
DLM3-REPL-CF	DLM3 VNX REPLICATOR LICENSE	\$6,465 \$72,881	26%	\$53,932	\$13,119	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		EMC DISK LIBRARY
DLM3-SPE	DLM GEN3 SPE	\$85,347	26%	\$63,157	\$8,535	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM3-SPS	DLM GEN3 STANDBY POWER SUPPLY	\$1,500	26%	\$1,110	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-STR-BASE	DLM GEN3 STORAGE RACK BASE	\$2,600	26%	\$1,924	\$0	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM3-VAULTDAE	DLM GEN3 DISK ARRAY ENCLOSURE	\$16,649	26%	\$12,320	\$1,665	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM3-VNX-BASE DLM3-VNX-L-CF	DLM GEN3 VNX RACK BASE DLM3 VNX USAGE LICENSE	\$4,500 \$72,692	26% 26%	\$3,330 \$53,792	\$0 \$13,085	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		EMC DISK LIBRARY EMC DISK LIBRARY
DLM3-VNX-UPG	DLM3 EXP VNX UPGRADE RACK BASE	\$6,075	26%	\$4,496	\$13,063	\$0 \$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM3-VTECBASE	DLM GEN3 VTEC RACK BASE	\$4,000	26%	\$2,960	\$0	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM3-VTEFMM	DLM GEN3 - FICON MULTI-MODE VTE	\$120,000	26%	\$88,800	\$12,000	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-VTEFMMFD	DLM GEN 3 - FICON MULTI-MODE VTE UPGRADE	\$162,000	26%	\$119,880	\$12,004	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM3-VTEFSM	DLM GEN3 - FICON SINGLE-MODE VTE	\$120,000 \$163,000	26%	\$88,800	\$12,000 \$12,004	\$0 \$0	\$0 \$0	\$0 *0	\$0 \$0		EMC DISK LIBRARY
DLM3-VTEFSMFD DLM3-VTEOS	DLM GEN3 - FICON SINGLE-MODE VTE UPGRADE DLM GEN3 OPERATING SYSTEM LICENSE	\$162,000 \$97,500	26% 26%	\$119,880 \$72,150	\$12,004 \$17,550	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		EMC DISK LIBRARY EMC DISK LIBRARY
DLM3-WORM	DLM3 VNX FLR LICENSE	\$4,972	26%	\$3,679	\$895	\$0 \$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM42100DFM12	DLm2100 DD Ficon MM 1 Channel IVB	\$52,500	26%	\$38,850	\$5,250	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM42100DFMM2	DLm2100 DD Ficon MM 2 Channel IVB	\$97,500	26%	\$72,150	\$9,750	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM42100DFS12	DLm2100 DD Ficon SM 1 Channel IVB	\$52,500	26%	\$38,850	\$5,250	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM42100DFSM2 DLM4-2100VBAS	DLm2100 DD Ficon SM 2 Channel IVB DLM2100V RACK BASE	\$97,500 \$5,000	26% 26%	\$72,150 \$3,700	\$9,750 \$500	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		EMC DISK LIBRARY EMC DISK LIBRARY
DLM42100VBA3	DLm2100V FICON Multi-Mode VTE IVB	\$97,500	26%	\$3,700 \$72,150	\$9,750	\$0 \$0	\$0	\$0	\$0		EMC DISK LIBRARY
		401,000	2070	ψ. Ξ, 100	ψ0,700	ΨΟ	ΨΟ	ΨŪ	ΨΟ		

			EPL Pi	icing		EPL Maintenand	ce and Warranty Up	rade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS	FAMILY
DLM42100VFMU2	DLm2100V FICON Multi-Mode VTE Upg IVB	\$129,000	26%	\$95,460	\$12,900	\$0		\$0	\$0		EMC DISK LIBRARY
DLM42100VFSM2	DLm2100V FICON Single-Mode VTE IVB	\$97,500	26%	\$72,150	\$9,750	\$0		\$0 \$0	\$0 \$0		EMC DISK LIBRARY
DLM42100VFSU2 DLM42KVTEOS1-CF	DLm2100V FICON Single-Mode VTE Upg IVB DLM2100 - VTE DD OS LICENSE 1 CHANNEL	\$129,000 \$13,200	26% 26%	\$95,460 \$9,768	\$12,900 \$2,376	\$0 \$0		\$0 \$0	\$0 \$0		EMC DISK LIBRARY EMC DISK LIBRARY
DLM42KVTEOS2-CF	DLM2100 - VTE DD OS LICENSE 1 CHANNEL	\$26,400	26%	\$19,536	\$4,752	\$0 \$0		\$0 \$0	\$0		EMC DISK LIBRARY
DLM4-2KVTEOS-CF	DLM2100 - VTE OPERATING SYSTEM LICENSE	\$47,500	26%	\$35,150	\$8,550	\$0		\$0	\$0		EMC DISK LIBRARY
DLM4-2KVTEOSU-CF	DLM2100 - VTE OS LICENSE UPGRADE	\$47,500	26%	\$35,150	\$8,550	\$0		\$0	\$0	DM	EMC DISK LIBRARY
DLM4-5300-CS2	DLM2100 VNX5300 2ND CONTROL STATION	\$4,700	26%	\$3,478	\$470	\$0		\$0	\$0		EMC DISK LIBRARY
DLM4-5300-DPE	DLM2100 VNX5300 DPE W/ VAULT + 2ND SPS	\$27,818	26%	\$20,585	\$2,782	\$0		\$0	\$0		EMC DISK LIBRARY
DLM4-6510-KIT DLM4-6510R-8G	DLm8100 S-6510-B Rack Mount Kit DLm8100 FC Switch DS-6510R-B 24P/48P 8GB	\$600 \$19,300	26% 26%	\$444 \$14,282	\$0 \$1,930	\$0 \$0		\$0 \$0	\$0 \$0		EMC DISK LIBRARY EMC DISK LIBRARY
DLM4-7500BASE	DLm4 VNX7500 rack base	\$4.500	26%	\$3.330	\$1,930	\$0 \$0		\$0 \$0	\$0		EMC DISK LIBRARY
DLM4-7500-CS2	DLm8100 VNX7500 2nd Control Station	\$5,000	26%	\$3,700	\$500	\$0		\$0	\$0		EMC DISK LIBRARY
DLM4-7500-VLT	DLm8100 VNX7500 Vault DAE	\$16,649	26%	\$12,320	\$1,665	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM4-8100FMM2	DLm8100 FICON Multi-Mode VTE IVB	\$97,500	26%	\$72,150	\$9,750	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM48100FMMU2	DLm8100 FICON Multi-Mode VTE Upg IVB	\$131,625	26%	\$97,403	\$13,163	\$0		\$0	\$0		EMC DISK LIBRARY
DLM4-8100FSM2 DLM48100FSMU2	DLm8100 FICON Single-Mode VTE IVB	\$97,500	26% 26%	\$72,150 \$97,403	\$9,750 \$13,163	\$0 \$0		\$0 \$0	\$0 \$0	PM PM	EMC DISK LIBRARY EMC DISK LIBRARY
DLM4-8G12PU	DLm8100 FICON Single-Mode VTE Upg IVB DLm8100 DS-6510B 8G 12Port Upgrade Kit	\$131,625 \$8,300	26%	\$6.142	\$830	\$0 \$0		\$0 \$0	\$0		EMC DISK LIBRARY
DLM4-8KVTEOS-CF	DLM8100 - VTE OPERATING SYSTEM LICENSE	\$98,000	26%	\$72.520	\$17.640	\$0		\$0	\$0		EMC DISK LIBRARY
DLM4-8KVTEOSU-CF	DLM8100 - VTE OS LICENSE UPGRADE	\$98,000	26%	\$72,520	\$17,640	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM4-8KXVTEOS-CF	DLM8100 VMAX - VTE OS LICENSE =ID	\$195,000	26%	\$144,300	\$35,100	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM48KXVTEOSU-CF	DLM8100 VMAX - VTE OS LICENSE UPGRADE=ID	\$195,000	26%	\$144,300	\$35,100	\$0		\$0	\$0		EMC DISK LIBRARY
DLM4-DD890BAS	DLm4 DD rack base for DD890	\$5,000	26%	\$3,700	\$500	\$0		\$0	\$0		EMC DISK LIBRARY
DLM4-DD990BAS	DLm4 DD rack base for DD990	\$5,000	26% 26%	\$3,700	\$500	\$0 \$0		\$0 \$0	\$0 \$0		EMC DISK LIBRARY EMC DISK LIBRARY
DLM4-DD-BASE2 DLM4-DDSTRBAS	DLm4 Generic DD base kit2 DLm4 DD Rack Base for Expansion Storage	\$5,000 \$5,000	26%	\$3,700 \$3,700	\$0 \$500	\$0 \$0		\$0 \$0	\$0 \$0		EMC DISK LIBRARY
DLM4-RACK	DLm 4 40U Titan Rack skins/doors/blue	\$12,000	26%	\$8,880	\$0	\$0		\$0	\$0	PH	EMC DISK LIBRARY
DLM4-VG8-BASE	DLm4 VG8 rack base	\$5,200	26%	\$3,848	\$0	\$0		\$0	\$0		EMC DISK LIBRARY
DLM4-VNXBRACK	DLm VNX2 40U rack with front panel	\$2,484	26%	\$1,838	\$0	\$0		\$0	\$0		EMC DISK LIBRARY
DLM4-VNX-UPG	DLm4 Exp VNX upgrade rack base	\$6,075	26%	\$4,496	\$0	\$0		\$0	\$0		EMC DISK LIBRARY
DLM4-VTECBASE	DLm8100 VTEC rack base	\$6,800	26%	\$5,032	\$0	\$0		\$0	\$0		EMC DISK LIBRARY
DLM4VTECBASE2 DLM4VTECBASE3	DLm8100 VTEC rack base #2 DLM VTEC BASE KIT #3	\$6,800 \$6.800	26% 26%	\$5,032 \$5.032	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0		EMC DISK LIBRARY EMC DISK LIBRARY
DLM-5400-REPL-CF	DLM VNX5400 REPLICATOR LICENSE =MA	\$15,313	26%	\$11,332	\$2,756	\$0 \$0		\$0 \$0	\$0 \$0		EMC DISK LIBRARY
DLM-5400-REPU-CF	DLM VNX5400 REPLICATOR UPG LICENSE =MA	\$15,313	26%	\$11,332	\$2,756	\$0		\$0	\$0		EMC DISK LIBRARY
DLM-7600-REPL-CF	DLM VNX7600 REPLICATOR LICENSE =MA	\$67,051	26%	\$49,618	\$12,069	\$0		\$0	\$0	DM	EMC DISK LIBRARY
DLM-7600REPU-CF	DLM VNX7600 REPLICATOR UPG LICENSE =MA	\$67,051	26%	\$49,618	\$12,069	\$0		\$0	\$0		EMC DISK LIBRARY
DLM8K-10GES	DLM8000 10GIGE SWITCH	\$48,800	26%	\$36,112	\$7,320	\$0		\$0	\$0		EMC DISK LIBRARY
DLM8K-5100KIT	DLm8000 DS-5100B install kit	\$290	26% 26%	\$215	\$0 \$809	\$0		\$0	\$0		EMC DISK LIBRARY
DLM8K-8G8PU DLM8K-ACP	DLm8000 DS-5100B 8G 8Port Upgrade Kit DLM GEN 3 - ACCESS CONTROL POINT	\$5,390 \$8.198	26%	\$3,989 \$6,067	\$820	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		EMC DISK LIBRARY EMC DISK LIBRARY
DLM8K-CSB	DLm8000 Control Station	\$6,350	26%	\$4,699	\$635	\$0		\$0	\$0	PM	EMC DISK LIBRARY
DLM8K-CSB2	DLm8000 2nd Control Station	\$6,350	26%	\$4,699	\$635	\$0		\$0	\$0		EMC DISK LIBRARY
DLM8K-DME0	DLm8000 Dual Storage Controller Enc	\$111,450	26%	\$82,473	\$11,145	\$0		\$0	\$0	PM	EMC DISK LIBRARY
DLM8K-DS5100B	DLm8000 FC Switch DS-5100B	\$18,900	26%	\$13,986	\$2,835	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM8K-GES	DLM8000 - 1 GIGE SWITCHES AT-9924TL DLM8000 40U TITAN RACK SKINS/DOORS/BLUE	\$7,625 \$12,000	26% 26%	\$5,643 \$8,880	\$1,144 \$0	\$0 \$0		\$0 \$0	\$0 \$0		EMC DISK LIBRARY EMC DISK LIBRARY
DLM8K-RACK DLM8K-UNIFVG8-CF	DLM8000 UNISPHERE SOFTWARE LICENSE	\$12,000 \$20,000	26%	\$14,800	\$3,600	\$0 \$0		\$0 \$0	\$0 \$0		EMC DISK LIBRARY
DLM8K-VG8ADVL-CF	DLM8000 VG8 ADVANCED PROTOCOL LICENSE	\$30,000	26%	\$22,200	\$5,400	\$0		\$0	\$0		EMC DISK LIBRARY
DLM8K-VG8-DM	DLm8000 VG8 Storage Controller	\$73,325	26%	\$54,261	\$7,333	\$0		\$0	\$0	PM	EMC DISK LIBRARY
DLM8K-VG8DMEX	DLm8000 VG8 Empty Storage Controller Enc	\$35,000	26%	\$25,900	\$3,500	\$0		\$0	\$0		EMC DISK LIBRARY
DLM8KVG8DMEXU	DLm8000 VG8 Empty SC Enclosure - Upg	\$47,250	26%	\$34,965	\$3,501	\$0		\$0	\$0		EMC DISK LIBRARY
DLM8K-VG8DM-U	DLm8000 VG8 Storage Controller Upgrade	\$98,990	26%	\$73,253	\$7,335	\$0		\$0	\$0		EMC DISK LIBRARY
DLM8K-VG8RACK DLM8K-VTECBAS	DLm8000 VG8 RACK DLM8000 VTEC RACK BASE	\$5,200 \$6.800	26% 26%	\$3,848 \$5.032	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0		EMC DISK LIBRARY EMC DISK LIBRARY
DLM8K-VTEFMM	DLM8000 - FICON MULTI-MODE VTE	\$120,000	26%	\$88,800	\$12,000	\$0		\$0	\$0		EMC DISK LIBRARY
DLM8K-VTEFMMU	DLM8000 - FICON MULTI-MODE VTE UPGRADE	\$162,000	26%	\$119,880	\$12,004	\$0		\$0	\$0		EMC DISK LIBRARY
DLM8K-VTEFSM	DLM8000 - FICON SINGLE-MODE VTE	\$120,000	26%	\$88,800	\$12,000	\$0		\$0	\$0		EMC DISK LIBRARY
DLM8K-VTEFSMU	DLM8000 - FICON SINGLE-MODE VTE UPGRADE	\$162,000	26%	\$119,880	\$12,004	\$0		\$0	\$0	PH	EMC DISK LIBRARY
DLM8K-VTEOS	DLM GEN3 - VTE OPERATING SYSTEM LICENSE	\$97,500	26%	\$72,150	\$17,550	\$0		\$0	\$0		EMC DISK LIBRARY
DLM-8P10G6740	DLm Brocade VDX6740 8-port 10G upg =MA	\$4,400	26%	\$3,256	\$792	\$0		\$0	\$0 \$0	DH DM	EMC DISK LIBRARY
DLM-FSTVP5400-CF DLM-FSTVP7600-CF	DLM FAST VP FOR VNX5400 LICENSE =MA DLM FAST VP FOR VNX7600 LICENSE =MA	\$8,543 \$21,358	26% 26%	\$6,322 \$15,805	\$1,538 \$3,844	\$0 \$0		\$0 \$0	\$0 \$0		EMC DISK LIBRARY EMC DISK LIBRARY
DLM-SFPP	DLM OPTICAL SFP+	\$950	26%	\$703	\$95	\$0 \$0		\$0 \$0	\$0		EMC DISK LIBRARY
DLM-V54CAPTBL-CF	DLM VNX5400 STORAGE CAP LICENSE=CB	\$400	26%	\$296	\$72	\$0		\$0	\$0		EMC DISK LIBRARY
DLM-V54CAPTBU-CF	DLM VNX5400 STORAGE CAP UPG LICENSE=CB	\$400	26%	\$296	\$72	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-V54STR-BA	DLm2100 VNX5400 Storage rack base	\$2,600	26%	\$1,924	\$260	\$0		\$0	\$0		EMC DISK LIBRARY
DLM-V76CAPTBL-CF	DLM VNX7600 STORAGE CAP LICENSE=CB	\$400	26%	\$296	\$72	\$0		\$0	\$0		EMC DISK LIBRARY
DLM-V76CAPTBU-CF DLM-V76STR-BA	DLM VNX7600 STORAGE CAP UPG LICENSE=CB DLm VNX7600 Storage Rack Base	\$400 \$2,600	26% 26%	\$296 \$1,924	\$72 \$0	\$0 \$0		\$0 \$0	\$0 \$0		EMC DISK LIBRARY EMC DISK LIBRARY
DLM-VNX2-10PK	DLm VNX2 000 Storage Rack Base DLm VNX2 2TB Viper Drive 10-pack	\$2,600 \$8,950	26%	\$1,924 \$6,623	\$0 \$1,074	\$0 \$0		\$0 \$0	\$0 \$0		EMC DISK LIBRARY
DLM-VNX210PKU	DLm VNX2 2TB Viper Drive 10-pack DLm VNX2 2TB Viper Drive 10-pack Upg	\$12,150	26%	\$8,991	\$1,080	\$0		\$0 \$0	\$0 \$0		EMC DISK LIBRARY
DLM-VNX2-2TB	DLm VNX2 2TB Viper Drive Hot Spare	\$895	26%	\$662	\$107	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
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			EPL Pr	icing		EPL Maintenand	ce and Warranty Up	rade Pricing			
MODEL CODE	DESCRIPTION	EMC	EPL DISCOUNT %	EDI NET DDICE	MNT ANNUAL	MNT ANNUAL	MNT ANNUAL	WARR UPG	WARR UPG	DISCOUNT	FAMILY
DLM-VNX2-2TBU	DLm VNX2 2TB Viper Drive Hot Spare Upg	LIST PRICE USD	26%	\$899	(PREMIUM)	(STANDARD) \$0	(BASIC) \$0	(PREMIUM)	(STANDARD)	CLASS PM	
DLM-VNX2-BASE	DLm Generic VNX2 Controller Rack Base	\$1,215 \$5,000	26%	\$3,700	\$108 \$0	\$0 \$0		\$0 \$0	\$0 \$0		EMC DISK LIBRARY EMC DISK LIBRARY
DLM-VNX2STRBA	DLm Generic VNX2 Storage rack base	\$2,600	26%	\$1,924	\$0	\$0		\$0	\$0		EMC DISK LIBRARY
DLM-VNX3TBDAE	DLm VNX 15x3.5" 3TB SAS DAE DLm VNX 15x3.5" 3TB SAS DAE field	\$21,713 \$21,713	26% 26%	\$16,068	\$2,606 \$2,606	\$0		\$0 \$0	\$0 \$0		EMC DISK LIBRARY
DLMVNX3TBDAEF DLM-VNX4TBDAE	DLm VNX 15x3.5 31B SAS DAE field DLm VNX 15x3.5" 4TB SAS DAE	\$21,713 \$23,963	26%	\$16,068 \$17,733	\$2,606 \$2,876	\$0 \$0		\$0 \$0	\$0 \$0		EMC DISK LIBRARY EMC DISK LIBRARY
DLMVNX4TBDAEF	DLm VNX 15x3.5" 4TB SAS DAE field	\$23,963	26%	\$17,733	\$2,876	\$0		\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX5400BA	DLm2100 VNX5400 VTEC Base	\$5,000	26%	\$3,700	\$0	\$0		\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX5400L-CF	DLM VNX5400 USAGE LICENSE =MA	\$10,744	26% 26%	\$7,951	\$1,934	\$0		\$0	\$0 \$0		EMC DISK LIBRARY
DLM-VNX54-DAE DLM-VNX54DAEF	DLm VNX5400 15x3.5"" 2TB SAS DAE DLm VNX5400 15x3.5"" 2TB SAS DAE Field	\$3,488 \$3,488		\$2,581 \$2.581	\$349 \$349	\$0 \$0		\$0 \$0	\$0 \$0		EMC DISK LIBRARY EMC DISK LIBRARY
DLMVNX54DAEHS	DLm VNX5400 15x3.5"" 2TB Hot Spare DAE	\$7,963	26%	\$5,893	\$796	\$0		\$0	\$0		EMC DISK LIBRARY
DLM-VNX54DMEX	DLm VNX5400 Empty DM Enclosure	\$7,992	26%	\$5,914	\$799	\$0		\$0	\$0		EMC DISK LIBRARY
DLMVNX54DMEXU DLM-VNX54DPEM	DLm VNX5400 Empty DM Enclosure - upgrade DLm VNX5400 DPE w/ Vault - modular	\$10,789 \$16,121	26% 26%	\$7,984 \$11,930	\$1,079 \$1,612	\$0 \$0		\$0 \$0	\$0 \$0		EMC DISK LIBRARY EMC DISK LIBRARY
DLM-VNX7600BA	DLm VNX7600 Bre w/ Vadit - modular	\$4.500	26%	\$3.330	\$1,012	\$0 \$0		\$0 \$0	\$0 \$0	PM	EMC DISK LIBRARY
DLM-VNX7600BU	DLm Expansion VNX7600 Rack Base	\$4,500	26%	\$3,330	\$0	\$0		\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX7600L-CF	DLM VNX7600 USAGE LICENSE =MA	\$89,567	26%	\$66,280	\$16,122	\$0		\$0	\$0	DM	EMC DISK LIBRARY
DLM-VNX7600LU-CF DLM-VNX76-DAE	DLM VNX7600 USAGE UPG LICENSE =MA DLm VNX7600 15x3.5"" 2TB SAS DAE	\$89,567 \$16,913	26% 26%	\$66,280 \$12,516	\$16,122 \$1,691	\$0 \$0		\$0 \$0	\$0 \$0		EMC DISK LIBRARY EMC DISK LIBRARY
DLM-VNX76-DAE DLM-VNX76DAEF	DLm VNX7600 15x3.5" 2TB SAS DAE DLm VNX7600 15x3.5"" 2TB SAS DAE Field	\$16,913	26%	\$12,516	\$1,691	\$0 \$0		\$0 \$0	\$0 \$0		EMC DISK LIBRARY
DLMVNX76DAEHS	DLm VNX7600 15x3.5"" 2TB Hot Spare DAE	\$8,858	26%	\$6,555	\$886	\$0		\$0	\$0		EMC DISK LIBRARY
DLM-VNX76DME	DLm VNX7600 DME: 2 DM+FC SLICs+cbls	\$21,776	26%	\$16,114	\$2,178	\$0		\$0	\$0		EMC DISK LIBRARY
DLMVNX76DMEX	DLm VNX7600 Empty DM Enclosure	\$7,992	26% 26%	\$5,914	\$799	\$0		\$0	\$0	PM PM	EMC DISK LIBRARY
DLMVNX76DMEXU DLM-VNXB1UFIL	DLm VNX7600 Empty DM Enclosure Upg DLm 1U Solid Filler for VNX 40U rack	\$10,789 \$34	26%	\$7,984 \$25	\$799 \$0	\$0 \$0		\$0 \$0	\$0 \$0	PM PM	EMC DISK LIBRARY EMC DISK LIBRARY
DLM-VNXB2UFIL	DLm 2U Solid Filler for VNX 40U rack	\$38	26%	\$28	\$0	\$0		\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNXB3UFIL	DLm 3U Solid Filler for VNX 40U rack	\$43	26%	\$32	\$0	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
DLM-VNXB54DM	DLm VNX5400 DM + SLICs + cables	\$7,741	26%	\$5,728	\$774	\$0		\$0	\$0		EMC DISK LIBRARY
DLM-VNXB54DME DLMVNXB54DMEM	DLm VNX5400 DME: 2 DM+SLICs+cbls DLm VNX5400 DME: 2 DM - Modular	\$13,653 \$13,653	26% 26%	\$10,103 \$10,103	\$1,365 \$1,365	\$0 \$0		\$0 \$0	\$0 \$0		EMC DISK LIBRARY EMC DISK LIBRARY
DLM-VNXB54DMU	DLm VNX5400 DM + SLICs + cables upgrade	\$8,381	26%	\$6,202	\$838	\$0		\$0	\$0		EMC DISK LIBRARY
DLM-VNXB54DPE	DLm VNX5400 DPE w/Vault	\$16,675	26%	\$12,340	\$1,668	\$0		\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNXB76DM	DLm VNX7600 Storage Controller	\$36,441	26%	\$26,966	\$3,644	\$0		\$0	\$0		EMC DISK LIBRARY
DLM-VNXB76DMU DLM-VNXB76DPE	DLm VNX7600 Storage Controller Upg DLm VNX7600 DPE 25X2.5" Vault	\$46,862 \$68,316	26% 26%	\$34,678 \$50,554	\$3,472 \$8,198	\$0 \$0		\$0 \$0	\$0 \$0	PM PM	EMC DISK LIBRARY EMC DISK LIBRARY
DLM-VNXBCS2	DLm VNX2 2nd Control Station	\$1,935	26%	\$1,432	\$194	\$0		\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNXBCS2-M	DLm VNX2 2nd Control Station - Modular	\$1,935	26%	\$1,432	\$194	\$0	\$0	\$0	\$0		EMC DISK LIBRARY
SH-458-000-373	EHC ON VXRAIL SW 1 YR PP SUB=ZC	\$471	10%	\$424	\$0	\$0		\$0	\$0		ENTERPRISE HYBRID CLOU
SH-458-000-374 SH-458-000-375	EHC ON VxRAIL SW 3 YR COMMIT SUB=ZC EHC ON VxRAIL SW 3 YR PP SUB=ZC	\$428 \$385	10% 10%	\$385 \$347	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0		ENTERPRISE HYBRID CLOU ENTERPRISE HYBRID CLOU
DCA2-DIA02MA	GP DIA 256GBMEM MOD 300GB HD UPG FCT (EMC OEM Product)	\$125,000	15%	\$106,250	\$6,250	\$0		\$0	\$0		GREENPLUM
DCA2-DIA02MU	GP DIA 256GBMEM MOD 300GB HD UPG FLD (EMC OEM Products	\$125,000	15%	\$106,250	\$6,250	\$0		\$0	\$0		GREENPLUM
INV-BSV-BASEF	INV-BSV BASE LICENSE FOR CISCO PROMOTION	\$5,000	26%	\$3,700	\$1,150	\$0		\$0	\$0	D2	INVISTA
INV-BSVT11LIC INV-CL-T11LIC	INV-BSV 1TB(1001-1500 TB) INV-CL 1TB(1001-1500 TB)	\$2,350 \$990	26% 26%	\$1,739 \$733	\$541 \$228	\$0 \$0		\$0 \$0	\$0 \$0	D2 D2	INVISTA INVISTA
INV-CTL	INV CONTROLLER	\$20,000	38%	\$12,400	\$3,000	\$2,200		\$533	\$0		INVISTA
INV-CTL-FD	INV CONTROLLER FLD MNT	\$20,000	38%	\$12,400	\$3,000	\$2,200	\$0	\$533	\$0	В	INVISTA
INV-STG	INV METADATA STORAGE	\$7,000	38%	\$4,340	\$1,050	\$770		\$187	\$0		INVISTA
INV-STG-FD INV-T1B1LIC	INV METADATA STG FLD MNT INV BASE LIC 1 T-1 DPC	\$7,000 \$120,000	38% 26%	\$4,340 \$88,800	\$1,050 \$27,600	\$770 \$0		\$187 \$0	\$0 \$0		INVISTA INVISTA
INV-T1B1LIC	INV BASE LIC 2 T-1 DPC	\$240,000	26%	\$177,600	\$55,200	\$0		\$0	\$0		INVISTA
INV-T1C1LIC	INV CLONE LIC 1 T-1 DPC	\$40,000	26%	\$29,600	\$9,200	\$0		\$0	\$0	D2	INVISTA
INV-T1C2LIC	INV CLONE LIC 2 T-1 DPC	\$80,000	26%	\$59,200	\$18,400	\$0		\$0	\$0	D2	INVISTA
INV-T1C4LIC PPMEINV-B1B2U	INV CLONE LIC 4 T-1 DPC PPME-INVISTA UPGRADE 1 TO 2 DPC LIC	\$160,000 \$18,000	26% 26%	\$118,400 \$13,320	\$36,800 \$4,140	\$0 \$0		\$0 \$0	\$0 \$0	D2 D2	INVISTA INVISTA
PPMEINV-B2B4U	PPME-INVISTA UPGRADE 2 TO 4 DPC LIC	\$36,000	26%	\$26,640	\$8,280	\$0		\$0	\$0		INVISTA
200-0245-CF	Enterprise-Smartpools Tier 1 Gen5 =ID	\$3,465	24%	\$2,633	\$624	\$554		\$0	\$0		ISILON
200-0247-CF	Enterprise-SnapshotIQ Tier 1 Gen5 =ID	\$2,065	24%	\$1,569	\$372	\$330		\$0	\$0		ISILON
200-0248-CF 200-0249-CF	Enterprise-Smartconn Adv Tier 1 Gen5=ID Enterprise-SyncIQ Tier 1 Gen5 =ID	\$3,465 \$3,465	24% 24%	\$2,633 \$2,633	\$624 \$624	\$554 \$554		\$0 \$0	\$0 \$0		ISILON ISILON
200-0243-CF	Enterprise-Syntia Her Foelis -ID	\$1,365	24%	\$1,037	\$246	\$218		\$0	\$0	IS	ISILON
200-0252-CF	Enterprise-Smartpools Tier 2 Gen5 =ID	\$4,655	24%	\$3,538	\$838	\$745		\$0	\$0	IS	ISILON
200-0254-CF	Enterprise-SnapshotIQ Tier 2 Gen5 =ID	\$2,765	24%	\$2,101	\$498	\$442		\$0	\$0	IS	ISILON
200-0255-CF 200-0256-CF	Enterprise-Smartconn Adv Tier 2 Gen5=ID Enterprise-SyncIQ Tier 2 Gen5 =ID	\$4,655 \$4,655	24% 24%	\$3,538 \$3,538	\$838 \$838	\$745 \$745		\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
200-0258-CF	Enterprise-Syncial fier 2 Gens =ID Enterprise-Smartquotas Tier 2 Gens =ID	\$4,655 \$1,855	24%	\$3,538 \$1,410	\$838 \$334	\$745 \$297		\$0 \$0	\$0 \$0		ISILON
200-0259-CF	Enterprise-Smartpools Tier 3 Gen5 =ID	\$6,615	24%	\$5,027	\$1,191	\$1,058	\$0	\$0	\$0	IS	ISILON
200-0261-CF	Enterprise-SnapshotIQ Tier 3 Gen5 =ID	\$3,885	24%	\$2,953	\$699	\$622		\$0	\$0		ISILON
200-0262-CF	Enterprise-Smartconn Adv Tier 3 Gen5=ID	\$6,615 \$6,615	24% 24%	\$5,027 \$5,027	\$1,191 \$1,101	\$1,058 \$1,058		\$0 \$0	\$0 \$0		ISILON ISILON
200-0263-CF 200-0265-CF	Enterprise-SynclQ Tier 3 Gen5 =ID Enterprise-Smartquotas Tier 3 Gen5 =ID	\$6,615 \$2.695	24%	\$5,027 \$2.048	\$1,191 \$485	\$1,058 \$431		\$0 \$0	\$0 \$0	IS	ISILON
200-0289-CF	Enterprise-Vcenter Tier 1 Gen5 =ID	\$1,365	24%	\$1,037	\$246	\$218	\$0	\$0	\$0	IS	ISILON
200-0290-CF	Enterprise-Vcenter Tier 2 Gen5 =ID	\$1,855	24%	\$1,410	\$334	\$297	\$0	\$0	\$0	IS	ISILON

			EPL Pi	icing		EPL Maintenanc	e and Warranty Upr	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
200-0291-CF	Enterprise-Vcenter Tier 3 Gen5 =ID	\$2,695		\$2,048	\$485	\$431	\$0	\$0	\$0	IS	ISILON
200-0349-CF 200-0350-CF	Enterprise-Smartquotas Tier 4 Gen5 =ID Enterprise-Vcenter Tier 4 Gen5 =ID	\$3,480 \$3,480		\$2,645 \$2,645	\$626 \$626	\$557 \$557	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
100-0351-CF	Enterprise-Smartlock Tier 4 Gen5 =ID	\$3,480		\$2,645	\$626	\$557	\$0	\$0	\$0	IS	ISILON
00-0352-CF	Enterprise-SnapshotIQ Tier 4 Gen5 =ID	\$5,016	24%	\$3,812	\$903	\$803	\$0	\$0	\$0	IS	ISILON
00-0353-CF	Enterprise-Smartconn Adv Tier 4 Gen5=ID	\$8,541		\$6,491	\$1,537	\$1,367	\$0	\$0	\$0	IS	ISILON
00-0354-CF 00-0355-CF	Enterprise-Smartpools Tier 4 Gen5 =ID Enterprise-SynclQ Tier 4 Gen5 =ID	\$8,541 \$8,541		\$6,491 \$6,491	\$1,537 \$1,537	\$1,367 \$1,367	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
00-0357-CF	Enterprise-Syntia Tier 4 Gens =ID	\$3,465		\$2,633	\$624	\$554	\$0	\$0	\$0 \$0	IS	ISILON
00-0358-CF	Enterprise-Smartdedupe Tier 2 Gen5 =ID	\$4,655	24%	\$3,538	\$838	\$745	\$0	\$0	\$0	IS	ISILON
00-0359-CF	Enterprise-Smartdedupe Tier 3 Gen5 =ID	\$8,678		\$6,595	\$1,562	\$1,388	\$0	\$0	\$0	IS	ISILON
00-0360-CF	Enterprise-Smartdedupe Tier 4 Gen5 =ID	\$12,317		\$9,361	\$2,217	\$1,971	\$0	\$0	\$0	IS	ISILON
00-0368-CF 00-0369-CF	Enterprise-Smartconn Adv Tier 5 Gen5=ID Enterprise-Smartconn Adv Tier 7 Gen5=ID	\$12,456 \$20,600		\$9,467 \$15,656	\$2,242 \$3,708	\$1,993 \$3,296	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
00-0309-CF	Enterprise-Smartlock Tier 5 Gen5 =ID	\$5,075		\$3,857	\$914	\$812	\$0	\$0	\$0	IS	ISILON
00-0371-CF	Enterprise-Smartlock Tier 7 Gen5 =ID	\$8,394		\$6,379	\$1,511	\$1,343	\$0	\$0	\$0	IS	ISILON
00-0372-CF	Enterprise-Smartpools Tier 5 Gen5 =ID	\$12,456		\$9,467	\$2,242	\$1,993	\$0	\$0	\$0	IS	ISILON
00-0373-CF	Enterprise-Smartpools Tier 7 Gen5 =ID	\$20,600		\$15,656	\$3,708	\$3,296	\$0	\$0	\$0	IS	ISILON
00-0374-CF 00-0375-CF	Enterprise-Smartquotas Tier 5 Gen5 =ID Enterprise-Smartquotas Tier 7 Gen5 =ID	\$5,075 \$8,394		\$3,857 \$6,379	\$914 \$1,511	\$812 \$1,343	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
00-0375-CF 00-0376-CF	Enterprise-Smanquotas Tier 7 Gens =ID	\$6,394 \$7,315		\$5,559	\$1,317 \$1,317	\$1,343	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
00-0377-CF	Enterprise-SnapshotIQ Tier 7 Gen5 =ID	\$12,098	24%	\$9,194	\$2,178	\$1,936	\$0	\$0	\$0	IS	ISILON
00-0378-CF	Enterprise-SynclQ Tier 5 Gen5 =ID	\$12,456		\$9,467	\$2,242	\$1,993	\$0	\$0	\$0	IS	ISILON
00-0379-CF	Enterprise-SynclQ Tier 7 Gen5 =ID	\$20,600		\$15,656	\$3,708	\$3,296	\$0	\$0	\$0	IS	ISILON
00-0380-CF 00-0381-CF	Enterprise-Smartdedupe Tier 5 Gen5 =ID Enterprise-Smartdedupe Tier 7 Gen5 =ID	\$17,962 \$29.708		\$13,651 \$22.578	\$3,233 \$5.347	\$2,874 \$4.753	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
00-0384-CF	Enterprise-Voenter Tier 5 Gen5 =ID	\$5,075		\$3,857	\$914	\$812	\$0	\$0	\$0	IS	ISILON
00-0385-CF	Enterprise-Vcenter Tier 7 Gen5 =ID	\$8,394		\$6,379	\$1,511	\$1,343	\$0	\$0	\$0	is	ISILON
0-0388-CF	Enterprise-Smartconn Adv Tier 6 Gen5=ID	\$16,294		\$12,383	\$2,933	\$2,607	\$0	\$0	\$0	IS	ISILON
0-0389-CF	Enterprise-Smartlock Tier 6 Gen5 =ID	\$6,639		\$5,046	\$1,195	\$1,062	\$0	\$0	\$0	IS	ISILON
0-0390-CF	Enterprise-Smartpools Tier 6 Gen5 =ID	\$16,294		\$12,383	\$2,933	\$2,607	\$0	\$0 \$0	\$0 \$0	IS IS	ISILON
0-0391-CF 0-0392-CF	Enterprise-Smartquotas Tier 6 Gen5 =ID Enterprise-SnapshotIQ Tier 6 Gen5 =ID	\$6,639 \$9,569		\$5,046 \$7,272	\$1,195 \$1,722	\$1,062 \$1,531	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON ISILON
0-0393-CF	Enterprise-SynclQ Tier 6 Gen5 =ID	\$16,294		\$12,383	\$2,933	\$2,607	\$0	\$0	\$0	IS	ISILON
0-0394-CF	Enterprise-Smartdedupe Tier 6 Gen5 =ID	\$23,498	24%	\$17,858	\$4,230	\$3,760	\$0	\$0	\$0	IS	ISILON
0-0395-CF	Enterprise-Vcenter Tier 6 Gen5 =ID	\$6,639		\$5,046	\$1,195	\$1,062	\$0	\$0	\$0	IS	ISILON
00-0396-CF	Enterprise-Smartconn Adv Tier 8 Gen5=ID	\$26,949		\$20,481	\$4,851	\$4,312	\$0	\$0	\$0	IS	ISILON
00-0397-CF 00-0398-CF	Enterprise-Smartlock Tier 8 Gen5 =ID Enterprise-Smartpools Tier 8 Gen5 =ID	\$10,980 \$26,949		\$8,345 \$20,481	\$1,976 \$4,851	\$1,757 \$4,312	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
00-0399-CF	Enterprise-Smartquotas Tier 8 Gen5 =ID	\$10,980		\$8,345	\$1,976	\$1,757	\$0	\$0	\$0 \$0	IS	ISILON
00-0400-CF	Enterprise-SnapshotIQ Tier 8 Gen5 =ID	\$15,827		\$12,029	\$2,849	\$2,532	\$0	\$0	\$0	IS	ISILON
00-0401-CF	Enterprise-SynclQ Tier 8 Gen5 =ID	\$26,949		\$20,481	\$4,851	\$4,312	\$0	\$0	\$0	IS	ISILON
00-0402-CF	Enterprise-Smartdedupe Tier 8 Gen5 =ID	\$38,863		\$29,536	\$6,995	\$6,218	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON ISILON
00-0403-CF 00-0405	Enterprise-Vcenter Tier 8 Gen5 =ID OneFS OF Tier 2 Capacity	\$10,980 \$333		\$8,345 \$253	\$1,976 \$40	\$1,757 \$33	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
00-0406	OneFS OE Tier 3 Capacity	\$208		\$158	\$25	\$33 \$21	\$0	\$0	\$0	IS	ISILON
00-0410	OneFS OE Tier 1 Base	\$68,750	24%	\$52,250	\$8,250	\$6,875	\$0	\$0	\$0	IS	ISILON
00-0411	OneFS OE Tier 2 Base	\$12,500		\$9,500	\$1,500	\$1,250	\$0	\$0	\$0	IS	ISILON
00-0412	OneFS OE Tier 3 Base	\$4,167		\$3,167	\$500	\$417	\$0	\$0	\$0	IS	ISILON
10-0413 10-0422	OneFS OE Tier 1 Capacity OneFS OE Encryption Key Mgmt Tier 1 TRK	\$333 \$20,833		\$253 \$15,833	\$40 \$2,500	\$33 \$2,083	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
00-0423	OneFS OE Encryption Key Mgmt Tier 2 TRK	\$20,633 \$11,458		\$8,708	\$2,300 \$1,375	\$1,146	\$0	\$0	\$0 \$0	IS	ISILON
0-0424	OneFS OE Encryption Key Mgmt Tier 3 TRK	\$11,458	24%	\$8,708	\$1,375	\$1,146	\$0	\$0	\$0	IS	ISILON
0-0983-CF	Enterprise-Smartlock Tier 1 Gen5 =ID	\$1,365		\$1,037	\$246	\$218	\$0	\$0	\$0	IS	ISILON
0-0984-CF	Enterprise-Smartlock Tier 2 Gen5 =ID	\$1,855 \$2,695		\$1,410 \$2,048	\$334 \$485	\$297 \$431	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
0-0986-CF 1-0295-CF	Enterprise-Smartlock Tier 3 Gen5 =ID SW: Basic Bundle Tier 1 Gen5 =ID	\$2,695 \$4,978		\$2,048 \$3,783	\$485 \$896	\$431 \$796	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
11-0296-CF	SW: Basic Bundle Tier 2 Gen5 =ID	\$6,679		\$5,076	\$1,202	\$1,069	\$0	\$0	\$0	IS	ISILON
11-0297-CF	SW: Basic Bundle Tier 3 Gen5 =ID	\$9,451	24%	\$7,183	\$1,701	\$1,512	\$0	\$0	\$0	IS	ISILON
1-0298-CF	SW: Basic Bundle Tier 4 Gen5 =ID	\$12,201		\$9,273	\$2,196	\$1,952	\$0	\$0	\$0	IS	ISILON
11-0299-CF	SW: Enterprise Bundle Tier 1 Gen5 =ID	\$6,206		\$4,717	\$1,117	\$993	\$0	\$0	\$0	IS	ISILON
1-0300-CF 1-0301-CF	SW: Enterprise Bundle Tier 2 Gen5 =ID SW: Enterprise Bundle Tier 3 Gen5 =ID	\$8,348 \$11,876		\$6,344 \$9.026	\$1,503 \$2,138	\$1,336 \$1,900	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
1-0301-CF 1-0302-CF	SW: Enterprise Bundle Tier 4 Gen5 =ID	\$15,333		\$11,653	\$2,760	\$2,453	\$0	\$0	\$0 \$0	IS	ISILON
1-0303-CF	SW: Enterprise Adv Bundle Tier 1 Gen5=ID	\$12,443	24%	\$9,457	\$2,240	\$1,991	\$0	\$0	\$0	IS	ISILON
11-0304-CF	SW: Enterprise Adv Bundle Tier 2 Gen5=ID	\$16,727		\$12,713	\$3,011	\$2,676	\$0	\$0	\$0	IS	ISILON
01-0305-CF	SW: Enterprise Adv Bundle Tier 3 Gen5=ID	\$23,783		\$18,075	\$4,281	\$3,805	\$0	\$0	\$0	IS	ISILON
01-0306-CF 01-0311-CF	SW: Enterprise Adv Bundle Tier 4 Gen5=ID SW: Basic Bundle Tier 5 Gen5 =ID	\$30,707 \$17,793		\$23,337 \$13,523	\$5,527 \$3,203	\$4,913 \$2.847	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
01-0311-CF 01-0312-CF	SW: Basic Bundle Tier 5 Gen5 =ID SW: Basic Bundle Tier 7 Gen5 =ID	\$17,793 \$29.427		\$13,523 \$22.365	\$3,203 \$5.297	\$2,847 \$4.708	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
01-0312-01 01-0313-CF	SW: Enterprise Bundle Tier 5 Gen5 =ID	\$22,361	24%	\$16,994	\$4,025	\$3,578	\$0	\$0	\$0	IS	ISILON
1-0314-CF	SW: Enterprise Bundle Tier 7 Gen5 =ID	\$36,982	24%	\$28,106	\$6,657	\$5,917	\$0	\$0	\$0	IS	ISILON
01-0315-CF	SW: Enterprise Adv Bundle Tier 5 Gen5=ID	\$44,781	24%	\$34,034	\$8,061	\$7,165	\$0	\$0	\$0	IS	ISILON
01-0316-CF	SW: Enterprise Adv Bundle Tier 7 Gen5=ID	\$74,063	24%	\$56,288	\$13,331	\$11,850	\$0	\$0	\$0	IS	ISILON

			EPL Pr	icing		EPL Maintenanc	e and Warranty Up	rade Pricing				
MODEL CODE	DESCRIPTION	EMC	EPL DISCOUNT %	FPI NET PRICE	MNT ANNUAL	MNT ANNUAL	MNT ANNUAL	WARR UPG	WARR UPG	DISCOUNT		FAMILY
201-0341-CF	SW: Basic Bundle Tier 6 Gen5 =ID	LIST PRICE USD \$23,277	24%	\$17,691	(PREMIUM) \$4.190	(STANDARD) \$3,724	(BASIC)	(PREMIUM) \$0	(STANDARD) \$0	CLASS IS	ISILON	.,
201-0342-CF	SW: Enterprise Bundle Tier 6 Gen5 =ID	\$29,252	24%	\$22,232	\$5,265	\$4,680	\$0	\$0	\$0	IS	ISILON	
201-0343-CF	SW: Enterprise Adv Bundle Tier 6 Gen5=ID	\$58,582	24%	\$44,522	\$10,545	\$9,373	\$0	\$0	\$0	IS	ISILON	
201-0344-CF	SW: Basic Bundle Tier 8 Gen5 =ID	\$38,498	24%	\$29,258	\$6,930	\$6,160	\$0	\$0	\$0	IS	ISILON	
201-0345-CF 201-0346-CF	SW: Enterprise Bundle Tier 8 Gen5 =ID SW: Enterprise Adv Bundle Tier 8 Gen5=ID	\$48,380 \$96,889	24% 24%	\$36,769 \$73.636	\$8,708 \$17.440	\$7,741 \$15,502	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
456-110-166	IsilonSD Edge 36TB 3-6 Node Cluster =ID	\$15.000	24%	\$11,400	\$3,450	\$3,150	\$0	\$0	\$0	IS	ISILON	
456-110-765	VIPR SRM ISILON LO DNSTY =ID	\$3,930	24%	\$2,987	\$707	\$629	\$0	\$0	\$0	IS	ISILON	
456-110-766	VIPR SRM ISILON MED DNSTY =ID	\$5,280	24%	\$4,013	\$950	\$845	\$0	\$0	\$0	IS	ISILON	
456-110-767 456-110-780	VIPR SRM ISILON HI DNSTY =ID VIPR SRM ISILON UPR DNSTY =ID	\$7,510 \$10,670	24% 24%	\$5,708 \$8,109	\$1,352 \$1,921	\$1,202 \$1,707	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
456-111-305	ESA FOR ISILON TIER 1 LIC=ID	\$1.365	24%	\$1.037	\$246	\$218	\$0	\$0	\$0 \$0	IS	ISILON	
456-111-306	ESA FOR ISILON TIER 2 LIC=ID	\$1,855	24%	\$1,410	\$334	\$297	\$0	\$0	\$0		ISILON	
456-111-307	ESA FOR ISILON TIER 3 LIC=ID	\$2,695	24%	\$2,048	\$485	\$431	\$0	\$0	\$0		ISILON	
456-111-308 456-111-309	ESA FOR ISILON TIER 4 LIC=ID ESA FOR ISILON TIER 5 LIC=ID	\$3,480 \$5,075	24% 24%	\$2,645 \$3.857	\$626 \$914	\$557 \$812	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
456-111-310	ESA FOR ISILON TIER 6 LIC=ID	\$6,639	24%	\$5,046	\$1,195	\$1,062	\$0	\$0	\$0	IS	ISILON	
456-111-311	ESA FOR ISILON TIER 7 LIC=ID	\$8,394	24%	\$6,379	\$1,511	\$1,343	\$0	\$0	\$0	IS	ISILON	
456-111-312	ESA FOR ISILON TIER 8 LIC=ID	\$10,980	24%	\$8,345	\$1,976	\$1,757	\$0	\$0	\$0	IS	ISILON	
456-111-509 456-111-510	OneFS Sub Gen5 Esntl Base Lic T1=ID OneFS Sub Gen5 Esntl Base Lic T2=ID	\$2,954 \$829	24% 24%	\$2,245 \$630	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
456-111-511	OneFS Sub Gen5 Esnit Base Lic T3=ID	\$514	24%	\$391	\$0	\$0	\$0	\$0 \$0	\$0	IS	ISILON	
456-111-512	OneFS Sub Gen5 Esntl Capacity T1=CB	\$15	24%	\$12	\$0	\$0	\$0	\$0	\$0	IS	ISILON	
456-111-513	OneFS Sub Gen5 Esntl Capacity T2=CB	\$15	24%	\$12	\$0	\$0	\$0	\$0	\$0	IS	ISILON	
456-111-514 456-111-515	OneFS Sub Gen5 Esntl Capacity T3=CB OneFS Sub Gen5 Esntl REN Base T1=ID	\$11 \$2,954	24% 24%	\$8 \$2,245	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
456-111-516	OneFS Sub Gen5 Esntl REN Base T2=ID	\$829	24%	\$630	\$0	\$0 \$0	\$0	\$0 \$0	\$0	IS	ISILON	
456-111-517	OneFS Sub Gen5 Esntl REN Base T3=ID	\$514	24%	\$391	\$0	\$0	\$0	\$0	\$0	IS	ISILON	
456-111-518	OneFS Sub Gen5 Esntl REN Cap T1=CB	\$15	24%	\$12	\$0	\$0	\$0	\$0	\$0	IS	ISILON	
456-111-519 456-111-520	OneFS Sub Gen5 Esntl REN Cap T2=CB OneFS Sub Gen5 Esntl REN Cap T3=CB	\$15 \$11	24% 24%	\$12 \$8	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
456-111-520 456-111-521	OneFS Sub Gen5 Esntl Bse Lic 2Y/PP T1=ID	\$2,806	24%	\$2,133	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		ISILON	
456-111-522	OneFS Sub Gen5 Esntl Bse Lic 2Y/PP T2=ID	\$787	24%	\$598	\$0	\$0	\$0	\$0	\$0		ISILON	
456-111-523	OneFS Sub Gen5 Esntl Bse Lic 2Y/PP T3=ID	\$488	24%	\$371	\$0	\$0	\$0	\$0	\$0	IS	ISILON	
456-111-524	OneFS Sub Gen5 Esntl Cap 2Y/PP T1=CB	\$15	24% 24%	\$11	\$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0	IS	ISILON	
456-111-525 456-111-526	OneFS Sub Gen5 Esntl Cap 2Y/PP T2=CB OneFS Sub Gen5 Esntl Cap 2Y/PP T3=CB	\$15 \$10	24%	\$11 \$8	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
456-111-527	OneFS Sub Gen5 Esntl REN Bse 2Y/PP T1=ID	\$2,806	24%	\$2,133	\$0	\$0	\$0	\$0	\$0	is	ISILON	
456-111-528	OneFS Sub Gen5 Esntl REN Bse 2Y/PP T2=ID	\$787	24%	\$598	\$0	\$0	\$0	\$0	\$0	IS	ISILON	
456-111-529	OneFS Sub Gen5 Esntl REN Bse 2Y/PP T3=ID	\$488	24%	\$371	\$0	\$0	\$0	\$0	\$0	IS	ISILON	
456-111-530 456-111-531	OneFS Sub Gen5 Esntl REN Cap 2Y/PP T1=CB OneFS Sub Gen5 Esntl REN Cap 2Y/PP T2=CB	\$15 \$15	24% 24%	\$11 \$11	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		ISILON ISILON	
456-111-532	OneFS Sub Gen5 Esntl REN Cap 2Y/PP T3=CB	\$10 \$10	24%	\$8	\$0	\$0	\$0	\$0	\$0	IS	ISILON	
456-111-533	OneFS Sub Gen5 Esntl Bse Lic 3Y/PP T1=ID	\$2,658	24%	\$2,020	\$0	\$0	\$0	\$0	\$0	IS	ISILON	
456-111-534	OneFS Sub Gen5 Esntl Bse Lic 3Y/PP T2=ID	\$746	24%	\$567	\$0	\$0	\$0	\$0	\$0	IS	ISILON	
456-111-535 456-111-536	OneFS Sub Gen5 Esntl Bse Lic 3Y/PP T3=ID OneFS Sub Gen5 Esntl Cap 3Y/PP T1=CB	\$463 \$14	24% 24%	\$352 \$10	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
456-111-537	OneFS Sub Gen5 Esntl Cap 3Y/PP T2=CB	\$14	24%	\$10	\$0	\$0 \$0	\$0	\$0	\$0 \$0	IS	ISILON	
456-111-538	OneFS Sub Gen5 Esntl Cap 3Y/PP T3=CB	\$9	24%	\$7	\$0	\$0	\$0	\$0	\$0	IS	ISILON	
456-111-539	OneFS Sub Gen5 Esntl REN Bse 3Y/PP T1=ID	\$2,658	24%	\$2,020	\$0	\$0	\$0	\$0	\$0	IS	ISILON	
456-111-540 456-111-541	OneFS Sub Gen5 Esntl REN Bse 3Y/PP T2=ID OneFS Sub Gen5 Esntl REN Bse 3Y/PP T3=ID	\$746 \$463	24% 24%	\$567 \$352	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
456-111-542	OneFS Sub Gen5 Esntl REN Cap 3Y/PP T1=CB	\$14	24%	\$332 \$10	\$0	\$0 \$0	\$0	\$0 \$0	\$0 \$0	IS	ISILON	
456-111-543	OneFS Sub Gen5 Esntl REN Cap 3Y/PP T2=CB	\$14	24%	\$10	\$0	\$0	\$0	\$0	\$0	IS	ISILON	
456-111-544	OneFS Sub Gen5 Esntl REN Cap 3Y/PP T3=CB	\$9	24%	\$7	\$0	\$0	\$0	\$0	\$0	IS	ISILON	
456-111-545	OneFS Sub Gen5 Adv Base Lic T1=ID	\$3,667	24% 24%	\$2,787	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
456-111-546 456-111-547	OneFS Sub Gen5 Adv Base Lic T2=ID OneFS Sub Gen5 Adv Base Lic T3=ID	\$1,542 \$1,227	24%	\$1,172 \$932	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
456-111-548	OneFS Sub Gen5 Adv Capacity T1=CB	\$20	24%	\$15	\$0	\$0	\$0	\$0	\$0	is	ISILON	
456-111-549	OneFS Sub Gen5 Adv Capacity T2=CB	\$20	24%	\$15	\$0	\$0	\$0	\$0	\$0	IS	ISILON	
456-111-550 456-111-551	OneFS Sub Gen5 Adv Capacity T3=CB	\$15 \$2.667	24%	\$11 \$2.797	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON	
456-111-551 456-111-552	OneFS Sub Gen5 Adv REN Base T1=ID OneFS Sub Gen5 Adv REN Base T2=ID	\$3,667 \$1,542	24% 24%	\$2,787 \$1,172	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
456-111-553	OneFS Sub Gen5 Adv REN Base T3=ID	\$1,227	24%	\$932	\$0	\$0	\$0	\$0	\$0	IS	ISILON	
456-111-554	OneFS Sub Gen5 Adv REN Cap T1=CB	\$20	24%	\$15	\$0	\$0	\$0	\$0	\$0	IS	ISILON	
456-111-555	OneFS Sub Gen5 Adv REN Cap T2=CB	\$20	24%	\$15	\$0	\$0	\$0	\$0	\$0	IS	ISILON	
456-111-556 456-111-557	OneFS Sub Gen5 Adv REN Cap T3=CB OneFS Sub Gen5 Adv Base Lic 2Y/PP T1=ID	\$15 \$3,483	24% 24%	\$11 \$2,647	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
456-111-558	OneFS Sub Gen5 Adv Base Lic 21/PP T1=ID OneFS Sub Gen5 Adv Base Lic 2Y/PP T2=ID	\$1,465	24%	\$1,113	\$0	\$0 \$0	\$0	\$0 \$0	\$0		ISILON	
456-111-559	OneFS Sub Gen5 Adv Base Lic 2Y/PP T3=ID	\$1,166	24%	\$886	\$0	\$0	\$0	\$0	\$0	IS	ISILON	
456-111-560	OneFS Sub Gen5 Adv Capacity 2Y/PP T1=CB	\$19	24%	\$14	\$0	\$0	\$0	\$0	\$0	IS	ISILON	
456-111-561 456-111-562	OneFS Sub Gen5 Adv Capacity 2Y/PP T2=CB OneFS Sub Gen5 Adv Capacity 2Y/PP T3=CB	\$19 \$14	24% 24%	\$14 \$11	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
456-111-563	OneFS Sub Gen5 Adv Capacity 21/PP 13-CB OneFS Sub Gen5 Adv REN Base 2Y/PP T1=ID	\$3,483	24%	\$2,647	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON	
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			EPL Pi	ricing		EPL Maintenand	ce and Warranty Upr	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
456-111-564 456-111-565	OneFS Sub Gen5 Adv REN Base 2Y/PP T2=ID OneFS Sub Gen5 Adv REN Base 2Y/PP T3=ID	\$1,465	24% 24%	\$1,113 \$886	\$0	\$0 \$0	\$0	\$0 \$0	\$0	IS	ISILON ISILON
456-111-566	OneFS Sub Gen5 Adv REN Base 2Y/PP 13=ID OneFS Sub Gen5 Adv REN Cap 2Y/PP T1=CB	\$1,166 \$19		\$886 \$14	\$0 \$0	\$0 \$0		\$0 \$0		IS IS	ISILON
456-111-567	OneFS Sub Gen5 Adv REN Cap 2Y/PP T2=CB	\$19		\$14	\$0	\$0		\$0		IS	ISILON
456-111-568	OneFS Sub Gen5 Adv REN Cap 2Y/PP T3=CB	\$14		\$11	\$0	\$0		\$0		IS	ISILON
456-111-569 456-111-570	OneFS Sub Gen5 Adv Base Lic 3Y/PP T1=ID OneFS Sub Gen5 Adv Base Lic 3Y/PP T2=ID	\$3,300 \$1.388		\$2,508 \$1,055	\$0 \$0	\$0 \$0		\$0 \$0		IS IS	ISILON ISILON
456-111-570 456-111-571	OneFS Sub Gen5 Adv Base Lic 31/PP 12-ID OneFS Sub Gen5 Adv Base Lic 31/PP T3-ID	\$1,300 \$1,104		\$839	\$0 \$0	\$0 \$0		\$0 \$0		IS	ISILON
456-111-572	OneFS Sub Gen5 Adv Capacity 3Y/PP T1=CB	\$18		\$13	\$0	\$0		\$0		is	ISILON
456-111-573	OneFS Sub Gen5 Adv Capacity 3Y/PP T2=CB	\$18		\$13	\$0	\$0	\$0	\$0		IS	ISILON
456-111-574 456-111-575	OneFS Sub Gen5 Adv Capacity 3Y/PP T3=CB OneFS Sub Gen5 Adv REN Base 3Y/PP T1=ID	\$14 \$3,300	24% 24%	\$10 \$2,508	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		IS IS	ISILON ISILON
456-111-575 456-111-576	OneFS Sub Gen5 Adv REN Base 3Y/PP 11-ID OneFS Sub Gen5 Adv REN Base 3Y/PP T2=ID	\$3,300 \$1,388		\$2,506	\$0 \$0	\$0 \$0		\$0 \$0		IS	ISILON
456-111-577	OneFS Sub Gen5 Adv REN Base 3Y/PP T3=ID	\$1,104		\$839	\$0	\$0		\$0	\$0	IS	ISILON
456-111-578	OneFS Sub Gen5 Adv REN Cap 3Y/PP T1=CB	\$18		\$13	\$0	\$0		\$0		IS	ISILON
456-111-579	OneFS Sub Gen5 Adv REN Cap 3Y/PP T2=CB	\$18		\$13	\$0	\$0		\$0 \$0		IS IS	ISILON
456-111-580 456-111-588	OneFS Sub Gen5 Adv REN Cap 3Y/PP T3=CB OneFS Sub Gen5 Adv REN Encr 3Y/PP T1=ID	\$14 \$708		\$10 \$538	\$0 \$0	\$0 \$0		\$0 \$0		IS IS	ISILON ISILON
456-111-589	OneFS Sub Gen5 Adv REN Encr 3Y/PP T2=ID	\$390		\$296	\$0	\$0		\$0		is	ISILON
456-111-590	OneFS Sub Gen5 Adv REN Encr 3Y/PP T3=ID	\$390	24%	\$296	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-597	OneFS Sub Gen5 Esntl Encrypt T1=ID	\$787		\$598	\$0	\$0		\$0		IS	ISILON
456-111-598 456-111-599	OneFS Sub Gen5 Esntl Encrypt T2=ID OneFS Sub Gen5 Esntl Encrypt T3=ID	\$433 \$433		\$329 \$329	\$0 \$0	\$0 \$0		\$0 \$0		IS IS	ISILON ISILON
456-111-600	OneFS Sub Gen5 Esntl REN Encr T1=ID	\$787		\$598	\$0	\$0		\$0		is	ISILON
456-111-601	OneFS Sub Gen5 Esntl REN Encr T2=ID	\$433	24%	\$329	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-602	OneFS Sub Gen5 Esntl REN Encr T3=ID	\$433		\$329	\$0	\$0		\$0		IS	ISILON
456-111-603 456-111-604	OneFS Sub Gen5 Esntl Encrypt 2Y/PP T1=ID OneFS Sub Gen5 Esntl Encrypt 2Y/PP T2=ID	\$748 \$411		\$568 \$313	\$0 \$0	\$0 \$0		\$0 \$0		IS IS	ISILON ISILON
456-111-605	OneFS Sub Gen5 Esntl Encrypt 2Y/PP T3=ID	\$411		\$313	\$0 \$0	\$0 \$0		\$0		IS	ISILON
456-111-606	OneFS Sub Gen5 Esntl REN Enc 2Y/PP T1=ID	\$748		\$568	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-607	OneFS Sub Gen5 Esntl REN Enc 2Y/PP T2=ID	\$411		\$313	\$0	\$0		\$0		IS	ISILON
456-111-608 456-111-609	OneFS Sub Gen5 Esntl REN Enc 2Y/PP T3=ID OneFS Sub Gen5 Esntl Encrypt 3Y/PP T1=ID	\$411 \$708		\$313 \$538	\$0 \$0	\$0 \$0		\$0 \$0		IS IS	ISILON ISILON
456-111-610	OneFS Sub Gen5 Esntl Encrypt 3Y/PP T2=ID	\$390		\$296	\$0 \$0	\$0 \$0		\$0		IS	ISILON
456-111-611	OneFS Sub Gen5 Esntl Encrypt 3Y/PP T3=ID	\$390		\$296	\$0	\$0	\$0	\$0		is	ISILON
456-111-612	OneFS Sub Gen5 Esntl REN Enc 3Y/PP T1=ID	\$708		\$538	\$0	\$0		\$0		IS	ISILON
456-111-613	OneFS Sub Gen5 Esntl REN Enc 3Y/PP T2=ID	\$390		\$296	\$0	\$0		\$0		IS	ISILON
456-111-614 456-111-615	OneFS Sub Gen5 Esntl REN Enc 3Y/PP T3=ID OneFS Sub Gen5 Adv Encrypt T1=ID	\$390 \$787		\$296 \$598	\$0 \$0	\$0 \$0		\$0 \$0		IS IS	ISILON ISILON
456-111-616	OneFS Sub Gen5 Adv Encrypt T2=ID	\$433		\$329	\$0	\$0		\$0		IS	ISILON
456-111-617	OneFS Sub Gen5 Adv Encrypt T3=ID	\$433		\$329	\$0	\$0		\$0	\$0	IS	ISILON
456-111-618	OneFS Sub Gen5 Adv REN Encr T1=ID	\$787		\$598	\$0	\$0		\$0		IS	ISILON
456-111-619 456-111-620	OneFS Sub Gen5 Adv REN Encr T2=ID OneFS Sub Gen5 Adv REN Encr T3=ID	\$433 \$433		\$329 \$329	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		IS IS	ISILON ISILON
456-111-621	OneFS Sub Gen5 Adv Renypt 2Y/PP T1=ID	\$748		\$568	\$0 \$0	\$0	\$0	\$0		IS	ISILON
456-111-622	OneFS Sub Gen5 Adv Encrypt 2Y/PP T2=ID	\$411		\$313	\$0	\$0		\$0	\$0	IS	ISILON
456-111-623	OneFS Sub Gen5 Adv Encrypt 2Y/PP T3=ID	\$411		\$313	\$0	\$0		\$0		IS	ISILON
456-111-624 456-111-625	OneFS Sub Gen5 Adv REN Encr 2Y/PP T1=ID OneFS Sub Gen5 Adv REN Encr 2Y/PP T2=ID	\$748 \$411		\$568 \$313	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		IS IS	ISILON ISILON
456-111-626	OneFS Sub Gen5 Adv REN Encr 2Y/PP T3=ID	\$411		\$313	\$0 \$0	\$0	\$0	\$0		IS	ISILON
456-111-627	OneFS Sub Gen5 Adv Encrypt 3Y/PP T1=ID	\$708		\$538	\$0	\$0		\$0	\$0	IS	ISILON
456-111-628	OneFS Sub Gen5 Adv Encrypt 3Y/PP T2=ID	\$390		\$296	\$0	\$0		\$0	\$0	IS	ISILON
456-111-629 456-111-834	OneFS Sub Gen5 Adv Encrypt 3Y/PP T3=ID OneFS Base License Tier 1=ID	\$390 \$23.333		\$296 \$17.733	\$0 \$2.333	\$0 \$1.867	\$0 \$0	\$0 \$0		IS IS2	ISILON ISILON
456-111-835	OneFS Base License Tier 1=ID	\$23,333 \$19,600	24%	\$17,733 \$14,896	\$2,353 \$2,352	\$1,967 \$1,960	\$0 \$0	\$0 \$0		IS2	ISILON
456-111-836	OneFS Base License Tier 3=ID	\$19,600	24%	\$14,896	\$2,352	\$1,960	\$0	\$0	\$0	IS2	ISILON
456-111-837	OneFS Base License Tier 4=ID	\$8,167		\$6,207	\$980	\$817	\$0	\$0		IS2	ISILON
456-111-838 456-111-839	OneFS Capacity License Tier 1 = CB OneFS Capacity License Tier 2 = CB	\$1,417 \$1,388		\$1,077 \$1,055	\$142 \$167	\$113 \$139		\$0 \$0		IS2 IS2	ISILON ISILON
456-111-839 456-111-840	OneFS Capacity License Tier 2 = CB OneFS Capacity License Tier 3 = CB	\$1,388 \$474		\$1,055	\$167 \$57	\$139 \$47	\$0 \$0	\$0 \$0		IS2	ISILON
456-111-841	OneFS Capacity License Tier 4 = CB	\$91	24%	\$70	\$11	\$9	\$0	\$0	\$0	IS2	ISILON
456-111-842	OneFS Enc/Key Mgt License Tier 1 =ID	\$9,000		\$6,840	\$900	\$720		\$0		IS2	ISILON
456-111-843 456-111-844	OneFS Enc/Key Mgt License Tier 2 =ID	\$9,000		\$6,840	\$1,080 \$1,080	\$900 \$900	\$0 \$0	\$0 \$0		IS2 IS2	ISILON ISILON
456-111-844 456-111-845	OneFS Enc/Key Mgt License Tier 3 =ID OneFS Enc/Key Mgt License Tier 4 =ID	\$9,000 \$2.500		\$6,840 \$1,900	\$1,080 \$300	\$900 \$250		\$0 \$0		IS2 IS2	ISILON
456-111-996	SmartPools Base License Tier 1=ID	\$4,167	24%	\$3,167	\$750	\$667	\$0	\$0		IS2	ISILON
456-111-997	SmartPools Base License Tier 2=ID	\$4,167	24%	\$3,167	\$750	\$667	\$0	\$0	\$0	IS2	ISILON
456-111-998	SmartPools Base License Tier 3=ID	\$1,667		\$1,267	\$300	\$267	\$0	\$0		IS2	ISILON
456-111-999 456-112-000	SmartPools Base License Tier 4=ID SmartPools Capacity License Tier 1 =CB	\$1,192 \$50	24% 24%	\$906 \$38	\$215 \$9	\$191 \$8	\$0 \$0	\$0 \$0		IS2 IS2	ISILON ISILON
456-112-000	SmartPools Capacity License Tier 1 = CB SmartPools Capacity License Tier 2 = CB	\$50 \$50		\$38 \$38	\$9 \$9	\$8 \$8	\$0 \$0	\$0 \$0		IS2	ISILON
456-112-002	SmartPools Capacity License Tier 3 =CB	\$27	24%	\$21	\$5	\$4	\$0	\$0	\$0	IS2	ISILON
456-112-003	SmartPools Capacity License Tier 4 =CB	\$25		\$19	\$5	\$4	\$0	\$0		IS2	ISILON
456-112-004	SnapshotIQ Base License Tier 1=ID	\$2,458	24%	\$1,868	\$442	\$393	\$0	\$0	\$0	IS2	ISILON

			EPL P	ricing		EPL Maintenance	e and Warranty Upra	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
456-112-005	SnapshotIQ Base License Tier 2=ID	\$2,458		\$1,868	\$442	\$393	\$0	\$0	\$0	IS2	ISILON
456-112-006 456-112-007	SnapshotlQ Base License Tier 3=ID SnapshotlQ Base License Tier 4=ID	\$983 \$703		\$747 \$534	\$177 \$127	\$157 \$112	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
456-112-008	SnapshotIQ Capacity License Tier 1 =CB	\$30		\$23	\$5	\$5	\$0	\$0	\$0	IS2	ISILON
456-112-009	SnapshotIQ Capacity License Tier 2 = CB	\$30		\$23	\$5	\$5	\$0	\$0	\$0	IS2	ISILON
456-112-010 456-112-011	SnapshotlQ Capacity License Tier 3 =CB SnapshotlQ Capacity License Tier 4 =CB	\$16 \$15		\$12 \$11	\$3 \$3	\$3 \$2	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
456-112-011	SmartConnect Base License Tier 1=ID	\$4,167		\$3,167	\$750	\$667	\$0 \$0	\$0 \$0	\$0 \$0	IS2	ISILON
456-112-013	SmartConnect Base License Tier 2=ID	\$4,167		\$3,167	\$750	\$667	\$0	\$0	\$0	IS2	ISILON
456-112-014	SmartConnect Base License Tier 3=ID	\$1,667		\$1,267	\$300	\$267	\$0	\$0	\$0	IS2	ISILON
456-112-015 456-112-016	SmartConnect Base License Tier 4=ID SmartConnect Capacity License Tier 1 =CB	\$1,192 \$50		\$906 \$38	\$215 \$9	\$191 \$8	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
456-112-016	SmartConnect Capacity License Tier 1 = CB SmartConnect Capacity License Tier 2 = CB	\$50 \$50		\$38	\$9	\$6 \$8	\$0 \$0	\$0 \$0	\$0 \$0	IS2	ISILON
456-112-018	SmartConnect Capacity License Tier 3 = CB	\$27		\$21	\$5	\$4	\$0	\$0	\$0	IS2	ISILON
456-112-019	SmartConnect Capacity License Tier 4 =CB	\$25		\$19	\$5	\$4	\$0	\$0	\$0	IS2	ISILON
456-112-020 456-112-021	SynclQ Base License Tier 1=ID SynclQ Base License Tier 2=ID	\$4,167 \$4,167		\$3,167 \$3,167	\$750 \$750	\$667 \$667	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
456-112-021	SynciQ Base License Tier 3=ID	\$4,167		\$1,267	\$300	\$267	\$0 \$0	\$0 \$0	\$0 \$0	IS2	ISILON
456-112-023	SynclQ Base License Tier 4=ID	\$1,192		\$906	\$215	\$191	\$0	\$0	\$0	IS2	ISILON
456-112-024	SynclQ Capacity License Tier 1 =CB	\$50		\$38	\$9	\$8	\$0	\$0	\$0	IS2	ISILON
456-112-025	SynclQ Capacity License Tier 2 = CB	\$50 \$27		\$38 \$31	\$9 \$5	\$8 ¢4	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON
456-112-026 456-112-027	SynclQ Capacity License Tier 3 = CB SynclQ Capacity License Tier 4 = CB	\$27 \$25		\$21 \$19	\$5 \$5	\$4 \$4	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
456-112-028	SmartQuotas Base License Tier 1=ID	\$1,696		\$1,289	\$305	\$271	\$0	\$0	\$0	IS2	ISILON
456-112-029	SmartQuotas Base License Tier 2=ID	\$1,696		\$1,289	\$305	\$271	\$0	\$0	\$0	IS2	ISILON
456-112-030	SmartQuotas Base License Tier 3=ID	\$679		\$516	\$122	\$109	\$0	\$0	\$0	IS2	ISILON
456-112-031 456-112-032	SmartQuotas Base License Tier 4=ID SmartQuotas Capacity License Tier 1 =CB	\$485 \$20		\$369 \$15	\$87 \$4	\$78 \$3	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
456-112-033	SmartQuotas Capacity License Tier 2 = CB	\$20		\$15	\$4	\$3	\$0	\$0	\$0	IS2	ISILON
456-112-034	SmartQuotas Capacity License Tier 3 =CB	\$11	24%	\$8	\$2	\$2	\$0	\$0	\$0	IS2	ISILON
456-112-035	SmartQuotas Capacity License Tier 4 =CB	\$10		\$8	\$2	\$2	\$0	\$0	\$0	IS2	ISILON
456-112-036 456-112-037	SmartDedupe Base License Tier 1=ID SmartDedupe Base License Tier 2=ID	\$5,462 \$5,462		\$4,151 \$4,151	\$983 \$983	\$874 \$874	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
456-112-038	SmartDedupe Base License Tier 3=ID	\$2,103		\$1,598	\$379	\$336	\$0 \$0	\$0	\$0	IS2	ISILON
456-112-039	SmartDedupe Base License Tier 4=ID	\$1,737	24%	\$1,320	\$313	\$278	\$0	\$0	\$0	IS2	ISILON
456-112-040	SmartDedupe Capacity License Tier 1 =CB	\$66		\$50	\$12	\$11	\$0	\$0	\$0	IS2	ISILON
456-112-041 456-112-042	SmartDedupe Capacity License Tier 2 = CB SmartDedupe Capacity License Tier 3 = CB	\$66 \$37		\$50 \$28	\$12 \$7	\$11 \$6	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
456-112-043	SmartDedupe Capacity License Tier 3 = CB SmartDedupe Capacity License Tier 4 = CB	\$36 \$36		\$27	\$6	\$6	\$0 \$0	\$0 \$0	\$0	IS2	ISILON
456-112-044	SmartLock Base License Tier 1=ID	\$1,696		\$1,289	\$305	\$271	\$0	\$0	\$0	IS2	ISILON
456-112-045	SmartLock Base License Tier 2=ID	\$1,696		\$1,289	\$305	\$271	\$0	\$0	\$0	IS2	ISILON
456-112-046 456-112-047	SmartLock Base License Tier 3=ID SmartLock Base License Tier 4=ID	\$679 \$485		\$516 \$369	\$122 \$87	\$109 \$78	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
456-112-048	SmartLock Capacity License Tier 1 = CB	\$20		\$15	\$4	\$3	\$0 \$0	\$0 \$0	\$0	IS2	ISILON
456-112-049	SmartLock Capacity License Tier 2 = CB	\$20		\$15	\$4	\$3	\$0	\$0	\$0	IS2	ISILON
456-112-050	SmartLock Capacity License Tier 3 =CB	\$11		\$8	\$2	\$2	\$0	\$0	\$0	IS2	ISILON
456-112-051	SmartLock Capacity License Tier 4 = CB	\$10 \$15,000		\$8 \$11,400	\$2 \$3,450	\$2 \$3.150	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS	ISILON
456-112-871 456-113-383	IsilonSD Flex 1Host/36T ShareStorage=IF OneFS Base License PROMO Tier 4=ID	\$15,000 \$6,369		\$11,400 \$4,840	\$3,450 \$764	\$3,150 \$637	\$0 \$0	\$0 \$0	\$0 \$0	IS2	ISILON ISILON
456-113-384	OneFS Cap License PROMO Tier 4 =CB	\$71		\$54	\$9	\$7	\$0	\$0	\$0	IS2	ISILON
458-001-864	Basic Bundle Tier 3=ID	\$2,385		\$1,813	\$429	\$382	\$0	\$0	\$0	IS2	ISILON
458-001-865 458-001-866	Basic Bundle Capacity Tier 3 Per TB=CB	\$38 \$2,996		\$29 \$2,277	\$7 \$539	\$6 \$479	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
458-001-867	Enterprise Bundle Tier 3=ID Enterprise Bundle Capacity T3 Per TB=CB	\$48		\$36	\$9	\$8 \$8	\$0 \$0	\$0	\$0 \$0	IS2	ISILON
458-001-868	Enterprise Advanced Bundle Tier 3=ID	\$5,996		\$4,557	\$1,079	\$959	\$0	\$0	\$0	IS2	ISILON
458-001-869	Enterprise Adv Bundle Cap T3 Per TB=CB	\$96		\$73	\$17	\$15	\$0	\$0	\$0	IS2	ISILON
458-001-948	Basic Bundle Tier 2=ID	\$5,963		\$4,532	\$1,073	\$954	\$0 \$0	\$0	\$0	IS2 IS2	ISILON ISILON
458-001-949 458-001-950	Basic Bundle Capacity Tier 2 Per TB=CB Enterprise Bundle Tier 2=ID	\$72 \$7,489		\$55 \$5,692	\$13 \$1,348	\$12 \$1,198	\$0 \$0	\$0 \$0	\$0 \$0	IS2	ISILON
458-001-951	Enterprise Bundle Capacity T2 Per TB=CB	\$90		\$68	\$16	\$14	\$0	\$0	\$0	IS2	ISILON
458-001-952	Enterprise Advanced Bundle Tier 2=ID	\$14,989		\$11,392	\$2,698	\$2,398	\$0	\$0	\$0	IS2	ISILON
458-001-953	Enterprise Adv Bundle Cap T2 Per TB=CB	\$180		\$137 \$4.532	\$32	\$29	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON
458-001-954 458-001-955	Basic Bundle Tier 1=ID Basic Bundle Capacity Tier 1 Per TB=CB	\$5,963 \$72	2.70	\$4,532 \$55	\$1,073 \$13	\$954 \$12	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
458-001-956	Enterprise Bundle Tier 1=ID	\$7,489		\$5,692	\$1,348	\$1,198	\$0	\$0 \$0	\$0	IS2	ISILON
458-001-957	Enterprise Bundle Capacity T1 Per TB=CB	\$90	24%	\$68	\$16	\$14	\$0	\$0	\$0	IS2	ISILON
458-001-958	Enterprise Advanced Bundle Tier 1=ID	\$14,989		\$11,392	\$2,698	\$2,398	\$0	\$0	\$0	IS2	ISILON
458-001-959 458-001-960	Enterprise Adv Bundle Cap T1 Per TB=CB Basic Bundle Tier 4=ID	\$180 \$1,705		\$137 \$1,296	\$32 \$307	\$29 \$273	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
458-001-960 458-001-961	Basic Bundle Capacity Tier 4 Per TB=CB	\$1,705		\$1,296 \$27	\$307 \$6	\$273 \$6	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON
458-001-962	Enterprise Bundle Tier 4=ID	\$2,142		\$1,628	\$386	\$343	\$0	\$0	\$0	IS2	ISILON
458-001-963	Enterprise Bundle Capacity T4 Per TB=CB	\$45		\$34	\$8	\$7	\$0	\$0	\$0	IS2	ISILON
458-001-964 458-001-965	Enterprise Advanced Bundle Tier 4=ID	\$4,287 \$90		\$3,258 \$68	\$772 \$16	\$686 \$14	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
400-001-900	Enterprise Adv Bundle Cap T4 Per TB=CB	\$90	24%	\$68	\$16	\$14	\$0	\$0	\$0	152	IOILUN

			EPL Pr	ricing		EPL Maintenand	ce and Warranty Upr	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
800-0010 800-0029	PWRCRD,2,NEMA 5-15A-C13,110V NORTH AMER PWRCRD,2,NEMA 5-15A-C19,110V North AMER	\$40 \$110	24% 24%	\$30 \$84	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
00-0029	MOUNTING KIT; TITAN RACK; ANTI-TIP	\$1,630	24%	\$84 \$1,239	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
00-0055	MOUNTING KIT; TITAN RACK; ANTI-MOVE	\$299	24%	\$227	\$0	\$0		\$0	\$0	IS	ISILON
00-0056	MOUNTING KIT; TITAN RACK; SEISMIC	\$1,702	24%	\$1,294	\$0	\$0	\$0	\$0	\$0	IS	ISILON
00-0057 00-0061	TOP ROUTING KIT; TITAN RACK PWRCRD.1.TITAN.15F.L6-30P.250V NO AM/JAP	\$830 \$268	24% 24%	\$631 \$204	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
00-0062	PWRCRD,1,TITAN,15F,2750DP,250V NO AM/JAP	\$1,341	24%	\$1,019	\$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
00-0064	PWRCRD,1,TITAN,15F,56PA332,250V AU	\$569	24%	\$432	\$0	\$0		\$0	\$0	IS	ISILON
00-0067	PWRCRD 1 TITAN 3-PHASE 40A 15FT NO AM	\$828	24%	\$629	\$0	\$0	\$0	\$0	\$0	IS	ISILON
00-0069 00-0070	TITAN D RACK ANTI-TIP MOUNT KIT TITAN D RACK ANTI-MOVE MOUNT KIT	\$287 \$1,732	24% 24%	\$218 \$1,316	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
00-0070	TITAN D RACK ANTI-MOVE MOONT KIT TITAN-D ANCHORING BRACKET KIT	\$1,732 \$2.749	24%	\$2.089	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	IS	ISILON
00-0072	TITAN-D TOP COVER ROUTING KIT	\$717	24%	\$545	\$0	\$0		\$0	\$0	IS	ISILON
00-0074	HD400 Pre-Racked Install Kit	\$11,835	24%	\$8,995	\$0	\$0	\$0	\$0	\$0	IS	ISILON
0-0075	PWRCRD 3-PHASE WYE 32A 15FT NO AM	\$750	24%	\$570	\$0	\$0	\$0	\$0	\$0	IS	ISILON
10-0077 10-0077-PR	PWCRD KIT for Gen6 Deep Chassis PWCRD KIT for Gen6 Deep Chassis/PROMO	\$22 \$17	24% 24%	\$17 \$13	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
0-0078	PWCRD KIT for Gen6 Normal Chassis	\$23	24%	\$17	\$0	\$0		\$0	\$0	IS2	ISILON
0-0079	PWCRD,6,TITAN-HD 15F L6-30P/NORTH AMER	\$344	24%	\$261	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
0-0080	PWCRD,6,TITAN-HD 15F 56PA332/AU	\$1,244	24%	\$945	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
0-0081 0-0082	PWCRD,6,TITAN-HD 15F 332P6W/EU PWCRD,6,TITAN-HD 15F 3750DP/UNIV	\$509 \$1,682	24% 24%	\$387 \$1,278	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
0-0083	PWCRD,6,TITAN-HD 15F 3750DP/UNIV PWCRD,6,TITAN-HD 15F L7-30P/NORTH AMER	\$1,662 \$631	24%	\$1,276 \$480	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2	ISILON
0-0084	PWCRD,2,TITAN-HD 3P-DELTA 15F CS-8365C	\$1,522	24%	\$1,157	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
0-0086	PWCRD,2,TITAN-HD 3P-WYE 15F C530P6S/US	\$1,078	24%	\$819	\$0	\$0		\$0	\$0	IS2	ISILON
0-0089	PWCRD,2,TITAN-HD 3P-WYE 15F FLYLEAD/US	\$880	24%	\$669	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
0-0090 0-0091	Node Pair Shipping Kit Gen6-EMC	\$208	24% 24%	\$158 \$150	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
0-0091	Node Pair Shipping Kit Gen6 Node Pair Shipping Kit Gen6 DEEP-EMC	\$208 \$256	24%	\$158 \$195	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2	ISILON
0-0093	Node Pair Shipping Kit Gen6 DEEP	\$256	24%	\$195	\$0	\$0		\$0	\$0	IS2	ISILON
0-0003	FLD UPGRD KIT X-Series 1 x 200GB SSD	\$8,373	24%	\$6,363	\$1,005	\$837		\$0	\$0	IS	ISILON
0-0004	FLD UPGRD KIT X-Series 2 x 200GB SSD	\$16,731	24%	\$12,716	\$2,008	\$1,673		\$0	\$0	IS	ISILON
0-0005 0-0006	FLD UPGRD KIT X-Series 3 x 200GB SSD FLD UPGRD KIT X-Series 4 x 200GB SSD	\$25,515 \$33,403	24% 24%	\$19,391 \$25,386	\$3,062 \$4,008	\$2,552 \$3.340	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
0-0007	FLD UPGRD KIT X-Series 4 X 200GB SSD FLD UPGRD KIT X-Series 5 X 200GB SSD	\$41,738	24%	\$31,721	\$5,009	\$4,174	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
0-0008	FLD UPGRD KIT X-Series 6 x 200GB SSD	\$50,074	24%	\$38,056	\$6,009	\$5,007	\$0	\$0	\$0	IS	ISILON
0-0009	FLD UPGRD KIT S-Series 1 x 200GB SSD	\$8,419	24%	\$6,398	\$1,010	\$842	\$0	\$0	\$0	IS	ISILON
0-0010	FLD UPGRD KIT S-Series 2 x 200GB SSD	\$16,678	24%	\$12,675	\$2,001	\$1,668		\$0	\$0	IS	ISILON ISILON
0-0011 0-0012	FLD UPGRD KIT S-Series 4 x 200GB SSD FLD UPGRD KIT S-Series 5 x 200GB SSD	\$33,212 \$41,500	24% 24%	\$25,241 \$31,540	\$3,985 \$4,980	\$3,321 \$4,150	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
0-0012	FLD UPGRD KIT S-Series 6 x 200GB SSD	\$49,788	24%	\$37,839	\$5,975	\$4.979	\$0	\$0	\$0	IS	ISILON
0-0014	FLD UPGRD KIT DDR3 MEMORY 3 x 2GB	\$1,043	24%	\$793	\$125	\$104	\$0	\$0	\$0	IS	ISILON
0-0015	FLD UPGRD KIT DDR3 MEMORY 6 x 4GB	\$2,514	24%	\$1,911	\$302	\$251	\$0	\$0	\$0	IS	ISILON
0-0016 0-0017	FLD UPGRD KIT DDR3 MEMORY 6 x 8GB FLD UPGRD KIT DDR3 MEMORY 12 x 4GB	\$4,268 \$4,947	24% 24%	\$3,244 \$3,760	\$512 \$594	\$427 \$495	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
0-0017	FLD UPGRD KIT DDR3 MEMORY 12 x 8GB	\$9.039	24%	\$6.870	\$1.085	\$904	\$0	\$0 \$0	\$0 \$0	IS	ISILON
0-0019	FLD UPGRD KIT 200/400 Dual 1GbE BaseT	\$1,203	24%	\$914	\$144	\$120		\$0	\$0	IS	ISILON
0-0020	FLD UPGRD KIT 200/400 2x10GE SFP+ NO OP	\$3,597	24%	\$2,734	\$432	\$360	\$0	\$0	\$0	IS	ISILON
0-0032	FLD UPGRD KIT DDR3 MEMORY 12 x 16GB	\$22,240	24%	\$16,902	\$2,669	\$2,224	\$0	\$0	\$0	IS	ISILON
0-0033 0-0034	FLD UPGRD KIT X-Series 1 x 400GB SSD FLD UPGRD KIT X-Series 2 x 400GB SSD	\$15,160 \$30.374	24% 24%	\$11,522 \$23.084	\$1,819 \$3,645	\$1,516 \$3.037	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
0-0035	FLD UPGRD KIT X-Series 2 x 400GB SSD FLD UPGRD KIT X-Series 3 x 400GB SSD	\$45,479	24%	\$34,564	\$5,457	\$4,548	\$0	\$0	\$0 \$0	IS	ISILON
0-0036	FLD UPGRD KIT X-Series 4 x 400GB SSD	\$60,639	24%	\$46,086	\$7,277	\$6,064	\$0	\$0	\$0	IS	ISILON
0-0038	FLD UPGRD KIT 3.5IN 5x800GB SSD	\$141,486	24%	\$107,529	\$16,978	\$14,149	\$0	\$0	\$0	IS	ISILON
0-0039	FLD UPGRD KIT X Sorios 4 x 100CB SSD	\$183,932	24%	\$139,788	\$22,072	\$18,393	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
0-0043 0-0044	FLD UPGRD KIT X-Series 4 x 100GB SSD FLD UPGRD KIT X-Series 5 x 400GB SSD	\$18,604 \$75,799	24% 24%	\$14,139 \$57.607	\$2,232 \$9.096	\$1,860 \$7.580	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
0-0045	FLD UPGRD KIT S-Series 3 x 400GB SSD	\$44,345	24%	\$33,702	\$5,321	\$4,435		\$0	\$0	IS	ISILON
0-0056	FLD UPGRD KIT X-Series 6 x 400GB SSD	\$92,218	24%	\$70,086	\$11,066	\$9,222	\$0	\$0	\$0	IS	ISILON
0-0058	FLD UPGRD KIT DDR3 MEMORY 3 x 16GB	\$4,689	24%	\$3,564	\$563	\$469	\$0	\$0	\$0	IS	ISILON
D-0059 D-0060	FLD UPGRD KIT DDR3 MEMORY 3 x 8GB FLD UPGRD KIT DDR3 MEMORY 6 x 16GB	\$2,733 \$9,247	24% 24%	\$2,077 \$7,028	\$328 \$1.110	\$273 \$925	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
D-0060 D-0061	FLD UPGRD KIT DDR3 MEMORY 6 X 16GB FLD UPGRD KIT S-Series 2 X 800GB SSD	\$9,247 \$58,038	24%	\$7,028 \$44,109	\$1,110 \$6,965	\$925 \$5.804	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
0-0062	FLD UPGRD KIT X-Series 6 x 800GB SSD	\$173,972	24%	\$132,219	\$20,877	\$17,397	\$0	\$0	\$0 \$0	IS	ISILON
0-0063	FLD UPGRD KIT X-Series 4 x 800GB SSD	\$116,231	24%	\$88,336	\$13,948	\$11,623	\$0	\$0	\$0	IS	ISILON
0-0064	FLD UPGRD KIT S-Series 1 x 800GB SSD	\$29,057	24%	\$22,083	\$3,487	\$2,906		\$0	\$0	IS	ISILON
0-0065	FLD UPGRD KIT X-Series 2 x 800GB SSD	\$54,653 \$27,226	24% 24%	\$41,536	\$6,558 \$2,270	\$5,465 \$2,733	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON ISILON
0-0066 0-0067	FLD UPGRD KIT X-Series 1 x 800GB SSD FLD UPGRD KIT 3.5 IN 3 x 800GB SSD	\$27,326 \$81,429	24%	\$20,768 \$61,886	\$3,279 \$9,771	\$2,733 \$8.143	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
0-0068	FLD UPGRD KIT 3.5 IN 3 x 800GB 33D FLD UPGRD KIT 3.5 IN 1 x 800GB SED SSD	\$35,524	24%	\$26,998	\$4,263	\$3,552	\$0 \$0	\$0	\$0 \$0	IS	ISILON
0-0069	FLD UPGRD KIT 3.5 IN 2 x 800GB SED SSD	\$71,048	24%	\$53,996	\$8,526	\$7,105	\$0	\$0	\$0	IS	ISILON
0-0070	FLD UPGRD KIT 3.5 IN 3 x 800GB SED SSD	\$106,573	24%	\$80,995	\$12,789	\$10,657	\$0	\$0	\$0	IS	ISILON
20-0071	FLD UPGRD KIT 3.5 IN 4 x 800GB SED SSD	\$151,100	24%	\$114,836	\$18,132	\$15,110	\$0	\$0	\$0	IS	ISILON

20 20 20 20 20 20 20 20				EPL Pi	ricing		EPL Maintenance	e and Warranty Upra	ade Pricing			
Part	MODEL CODE	DESCRIPTION		EPL DISCOUNT %	EPL NET PRICE							FAMILY
25 ASSAT 1.1 DIFFERENT PLAN 1.2 DIFFERENT PLAN	820-0072		\$226,163			\$27,140	\$22,616	\$0	\$0	\$0	IS	
11 12 15 16 16 17 17 17 17 17 17												
Security Page Depth of 17 2 34 h 3 a b 2002 \$1.0	820-0074							**				
SOUTH FLD WINDOW FLD WIND	820-0076			24%					\$0	\$0	IS	ISILON
20.0000	820-0077				T,							
The Company of the												
20-0816 Fig.	820-0079											
20-0802 PLD UPPERDIT 2-38 64 of 19 800 S0 10 SELON MONTHS AND MONT	820-0081	FLD UPGRD KIT 3.5IN 4x1.6 TB SSD										
December PLD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD PPERD	820-0082	FLD UPGRD KIT 3.5IN 6x1.6 TB SSD				T	+,					
20.0006 FLD DPGROT 7.20 A 47T 850 \$14,679 \$246 \$10,254 \$31,247 \$1,248 \$0 \$0 \$0 \$0 \$0 \$0 \$10,000 \$1	820-0083											
20 00000 FLU UPGR NY 29N E4 18T9 8500 SQ 00000 FLU UPGR NY 29N E4 18T9 8500 SQ 000000 FLU UPGR NY 29N E4 18T9 8500 SQ 000000000000000000000000000000000							, . ,					
20 00909 FIELD DIPERDAL RYS MALMORY SWEED 39,782 24% 35,754 501 50 50 50 50 50 50 5	820-0086											
750-7500 FILUPERINT 2 SIX 14 TH 5850 SD 50 50 50 50 50 50 50 50 50 50 50 50 50	820-0087	FIELD UPGRADE KIT MEMORY 8X8GB	\$6,782	24%	\$5,154	\$814	\$678		\$0	\$0	IS	ISILON
12-0-1	820-0088											
20-000 FLU UPGEN ITS SINCY 16 THE SIGN SECTION 15 NO. 10 10 10 10 10 10 10 10 10 10 10 10 10												
25.00006 FLD UPERD OT 7 2 And 1 At 10 TE 50 SEC 10 At	820-0090											
26 OSIGN FLO LUFFID NT Z-SEN 11.6 TO TS SSS SED 540,633 24% \$30,779 \$4.878 \$4.003 \$0 \$0 \$0 \$0 \$1 \$1 \$10.000 \$1.0000 \$1.0000 \$1.0000 \$1.0000 \$1.0000 \$1.0000 \$1.0000 \$1.0000 \$1.0000 \$1.0	820-0092										IS	
PLD UPPORD NT 2 all x 24 ft PS SSSD SED	820-0093											
20.0007 FLD UPCRD RT 25 N 41 & TS SSD SED \$11,074 24% \$12,100 \$10,437 \$10,107 \$0 \$0 \$0 \$0 \$0 \$0 \$0												
20.0060 FLD UPGRON KIT 2010 MEDIALORY 3 X 806 GENNS												
Solicion CABLE, IB DDR, CACACA, MEJEKO CEMP Products) \$224 15% \$190 \$0 \$0 \$0 \$0 \$0 \$0 \$0	820-0098											
Section Care Bid DOR, CAP-CAY, My (EMC CEM Products) \$396 15% \$322 \$0 \$0 \$0 \$0 \$0 \$0 \$0	820-0099											
Second 1 METER SSCABLE (EMC COEM Products) \$220 15% \$213 \$5 \$5 \$5 \$5 \$5 \$5 \$5 \$	850-0029											
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SADISTIC SATISTIC	850-0032											
51-0056 R-SPER NTI - Laginey Note 2 x 50008 HDD \$788 24% \$576 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$ISLON \$15-0056 R-SPER NTI - Laginey Note 2 x 50008 HDD \$1,242 24% \$44% \$374 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$ISLON \$15-0056 R-SPER NTI - Laginey Note 2 x 178 HDD \$5,000 24% \$120 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	850-0035											
51-0006 R-SPR KT - Legiscy Node 2 x 750GB HDD	851-0053											
51-0002 R-SPR KT - Leigney Node 2 x 40060 HDD	851-0055						, ,	7.7				
51-0064 R-SPR KIT - Legiany Mode 2 x 4900B HDD \$1,672	851-0062				ΨΟΙΙ		ΨŪ	Ψ				
51-0099 2 SPP OPTICS KIT - 10GDE \$4,989 24% \$378 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$1	851-0084											
51-0148 R-SPR KIT - 109NL Node 2 x 3TB HDD	851-0098											
Short Switch Intel B QDR 44 Port ZPS 5U - QAQ (EMC CEM Products) \$141,431 15% \$120,216 \$7,072 \$4,950 \$0 \$0 \$0 \$0 \$E ISILON	851-0099						, ,					
Stock Stoc							ΨŪ					
51-0153 CABLE, IB HYBRID, QSFP-CX4, 3 ME(MC OEM Products) \$164 15% \$198 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	851-0150											
St-0154 CABLE, IB HYBRID, QSFP-CX4, SM (EMC OEM Products) \$208 15% \$175 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	851-0151		\$216,100									
51-0155 CABLE, IB HYBRID, OSFP-CX4, 5M (EMC OEM Products) \$319 15% \$271 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 E ISILON 51-0156 CABLE, IB HYBRID, OSFP-CX4, 5M (EMC OEM Products) \$343 15% \$292 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 E ISILON 51-0157 R-SPR KIT -XINL-Series 2 x 71B HDD \$1,603 24% \$719 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0159 R-SPR KIT -XINL-Series 2 x 71B HDD \$2,189 24% \$1,604 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0159 R-SPR KIT -XINL-Series 2 x 37B HDD \$2,189 24% \$1,604 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0159 R-SPR KIT -XINL-Series 2 x 300GB HDD \$1,199 24% \$1,604 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0160 R-SPR KIT -S-Series 2 x 500GB HDD \$1,111 24% \$1,300 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0161 R-SPR KIT -X20N toda 2 x 500GB HDD \$1,711 24% \$1,300 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0163 R-SPR KIT -X20N toda 2 x 500GB HDD \$3,8683 24% \$2,799 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0163 R-SPR KIT -S-Series 1 x 200GB SLC SSD \$3,8683 24% \$2,799 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0164 R-SPR KIT -S-Series 1 x 200GB SLC SSD \$3,8683 24% \$2,801 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0167 MELLANOX 8 PORT QOR SWITCH (EMC OEM Products) \$1,168 15% \$4,789 \$262 \$197 \$0 \$0 \$0 \$0 E ISILON 51-0167 MELLANOX 8 PORT QOR SWITCH (EMC OEM Products) \$11,168 15% \$9,493 \$556 \$391 \$0 \$0 \$0 \$0 E ISILON 51-0170 SWItch IB QOR 18 Port 1PS 1U Intella (EMC OEM Products) \$11,168 15% \$9,493 \$556 \$391 \$0 \$0 \$0 \$0 E ISILON 51-0170 SWITCH (EMC OEM Products) \$11,168 15% \$9,493 \$556 \$391 \$0 \$0 \$0 \$0 E ISILON 51-0170 SWITCH (EMC OEM Products) \$11,168 15% \$9,493 \$556 \$391 \$0 \$0 \$0 \$0 E ISILON 51-0170 SWITCH (EMC OEM Products) \$11,168 15% \$9,493 \$556 \$391 \$0 \$0 \$0 \$0 S0 IS ISILON 51-0170 SWITCH (EMC OEM Products) \$11,168 15% \$9,493 \$556 \$391 \$0 \$0 \$0 \$0 S0 IS ISILON 51-0170 SWITCH (EMC OEM Products) \$11,168 15% \$9,493 \$556 \$391 \$0 \$0 \$0 \$0 S0 IS ISILON 51-0170 SWITCH (EMC OEM Products) \$2,44 \$3,121 \$0 \$0 \$0 \$0 \$0 S0 S0 IS ISILON 51-0170 SWITCH (EMC OEM Products) \$2,44 \$3,121 \$0 \$0 \$0 \$0 S0 S0 IS ISILON 51-0170 SWITCH (EMC OEM Products) \$3,685 24% \$4,943 \$0 \$0 \$0 S0 S0 S0 S0 IS ISILON 51-0170 SWITCH (EMC OEM	851-0153						**	**				
51-0156 CABLE, IB HYBRID, QSFP-CX4, 6M (EMC QEM Products) \$343 15% \$292 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	00.0.0.				ψιιο	ΨŪ	ΨŪ	Ψ				.0.20.1
51-0157 R-SPR KIT -XNIL-Series 2 x 17B HDD	851-0156											
51-0159 R.SPR KIT - XNIL-Series 2 x 300GB HDD \$1.089 24% \$1,664 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$1 \$ILON 51-0150 R.SPR KIT - SSeries 2 x 300GB HDD \$1.089 24% \$828 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$1 \$ILON 51-0161 R.SPR KIT - SSeries 2 x 300GB HDD \$1.711 24% \$1.300 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$1 \$ILON 51-0162 R.SPR KIT - SSeries 2 x 300GB HDD \$1.711 24% \$1.300 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$1 \$ILON 51-0162 R.SPR KIT - X-Series 1 x 200GB SLC SSD \$3.863 24% \$2.799 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$1 \$ILON 51-0163 R.SPR KIT - X-Series 1 x 200GB SLC SSD \$3.863 24% \$2.801 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$1 \$ILON 51-0164 R.SPR KIT - S-Series 1 x 200GB SLC SSD \$3.865 24% \$2.801 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$1 \$ILON 51-0164 R.SPR KIT - S-Series 1 x 200GB SLC SSD \$3.865 24% \$2.801 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$1 \$ILON 51-0166 Switch IB QDR 18 Port 1PS 1 Unlet (EMC OEM Products) \$11,168 15% \$9,493 \$558 \$391 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$1 \$ILON 51-0170 Switch IB QDR 18 Port 1PS 1 Unlet (EMC OEM Products) \$11,168 15% \$9,493 \$558 \$391 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$1 \$ILON 51-0173 \$CABLE, IB HYBRID, QSFP-CX4, 10M (EMC OEM Products) \$745 15% \$833 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$1 \$ILON 51-0173 \$CABLE, IB HYBRID, QSFP-CX4, 10M (EMC OEM Products) \$745 15% \$833 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$1 \$ILON 51-0193 R.SPR KIT - S-Series 1 x 400GB SLC SSD \$3.465 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$1 \$ILON 51-0193 R.SPR KIT - S-Series 1 x 400GB SLC SSD \$3.645 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$1 \$ILON 51-0196 R.SPR KIT - S-Series 1 x 400GB SLC SSD \$3.683 24% \$2.799 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$1 \$ILON 51-0196 R.SPR KIT - S-Series 1 x 400GB SLC SSD \$3.683 24% \$2.799 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$1 \$ILON 51-0196 R.SPR KIT - S-Series 1 x 400GB SSD \$3.683 24% \$2.799 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$1 \$ILON 51-0196 R.SPR KIT - S-Series 1 x 400GB SSD \$3.685 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$1 \$ILON 51-0196 R.SPR KIT - S-Series 1 x 400GB SSD \$3.685 24% \$4,940 \$2.799 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$1 \$ILON 51-0196 R.SPR KIT - S-Series 1 x 400GB SSD \$3.685 24% \$4,940 \$2.799 \$0 \$0 \$0 \$0 \$0	851-0157		\$946		\$719	\$0	\$0	\$0			IS	ISILON
51-0160 R-SPR KITS-Series 2 x 300GB HDD	851-0158						**	7.7				
51-0161 R. SPR KIT - Series 2 x 600GB HDD \$1,711 24% \$1,300 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$1 \$ISLON \$1,000	00.00		Ψ=,.00		ψ1,001		ΨŪ	Ψ				.0.20.1
51-0162 R-SPR KIT - X200 Node 2 x 500GB HDD \$728 24% \$553 \$0 \$0 \$0 \$0 \$0 \$15 ISILON 51-0163 R-SPR KIT - X-Series 1 x 200GB SLC SSD \$3.883 24% \$2.799 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$15 ISILON 51-0164 R-SPR KIT - X-Series 1 x 200GB SLC SSD \$3.883 24% \$2.799 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$15 ISILON 51-0167 MELLANOX 8 PORT QDR SWITCH (EMC CBM Products) \$5.634 15% \$4.789 \$282 \$197 \$0 \$0 \$0 \$0 \$0 \$0 E ISILON 51-0168 Switch IB QDR 18 Port 1PS 1U Mellanox (EMC CBM Products) \$11,168 15% \$9.493 \$558 \$391 \$0 \$0 \$0 \$0 E ISILON 51-0170 Switch IB QDR 18 Port 1PS 1U Mellanox (EMC CBM Products) \$11,168 15% \$9.493 \$558 \$391 \$0 \$0 \$0 \$0 E ISILON 51-0170 Switch IB QDR 18 Port 1PS 1U Mellanox (EMC CBM Products) \$11,168 15% \$9.493 \$558 \$391 \$0 \$0 \$0 \$0 E ISILON 51-0170 Switch IB QDR 18 Port 1PS 1U Mellanox (EMC CBM Products) \$11,168 15% \$9.493 \$558 \$391 \$0 \$0 \$0 \$0 E ISILON 51-0170 Switch IB QDR 18 Port 1PS 1U Mellanox (EMC CBM Products) \$11,168 15% \$9.493 \$558 \$391 \$0 \$0 \$0 \$0 E ISILON 51-0170 Switch IB QDR 18 Port 1PS 1U Mellanox (EMC CBM Products) \$11,168 15% \$9.493 \$558 \$391 \$0 \$0 \$0 \$0 E ISILON 51-0170 Switch IB QDR 18 Port 1PS 1U Mellanox (EMC CBM Products) \$11,168 15% \$9.493 \$558 \$391 \$0 \$0 \$0 \$0 E ISILON 51-0170 Switch IB QDR 18 Port 1PS 1U Intel (EMC CBM Products) \$11,168 15% \$9.493 \$558 \$391 \$0 \$0 \$0 \$0 E ISILON 51-0192 R-SPR KIT - S-Series 2 x 900GB HDD \$2.264 24% \$1,721 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0192 R-SPR KIT - S-Series 1 x 400GB SLC SSD \$6.465 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0194 RACK ASSY,TITAN 40U,4 PDU, EMC/ISILON \$11,202 24% \$8,514 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0194 R-SPR KIT - S-Series 1 x 200GB SSD \$3.683 24% \$2,801 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0196 R-SPR KIT - S-Series 1 x 200GB SSD \$3.683 24% \$2,801 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0196 R-SPR KIT - S-Series 1 x 200GB SSD \$3.683 24% \$2,901 \$0 \$0 \$0 \$0 IS ISILON 51-0196 R-SPR KIT - S-Series 1 x 200GB SSD \$3.683 24% \$2,901 \$0 \$0 \$0 \$0 IS ISILON 51-0196 R-SPR KIT - S-Series 1 x 200GB SSD \$3.685 24% \$4,902 \$0 \$0 \$0 \$0 IS ISILON 51-0196 R-SPR KIT - S-Series 1 x 200G	851-0161				7							
51-0164 RSPR KIT - S-Series 1 x 200GB SLC SSD \$3.685	851-0162		\$728						\$0	\$0	IS	
51-0167 MELLANOX 8 PORT QDR SWITCH (EMC 0EM Products) \$5,634 15% \$4,789 \$282 \$197 \$0 \$0 \$0 \$0 E ISILON 51-0168 Switch IB QDR 18 Port 1PS 1U Mellanox (EMC 0EM Products) \$11,168 15% \$9,493 \$558 \$391 \$0 \$0 \$0 \$0 E ISILON 51-0170 Switch IB QDR 18 Port 1PS 1U Intel (EMC 0EM Products) \$11,168 15% \$9,493 \$558 \$391 \$0 \$0 \$0 \$0 E ISILON 51-0173 CABLE, IB HYBRID, QSFP-CX4, 10M (EMC 0EM Products) \$745 15% \$633 \$0 \$0 \$0 \$0 \$0 \$0 \$0 E ISILON 51-0193 R-SPR KIT - S-Series 2 x 9006B HDD \$2,244 24% \$1,721 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0193 R-SPR KIT - S-Series 1 x 400GB SLC SSD \$6,465 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0194 RACK ASSY,TITAN 40U,4 PDU, EMCISILON \$11,202 24% \$8,514 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0196 R-SPR KIT - S-Series 1 x 400GB SLC SSD \$3,865 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0196 R-SPR KIT - S-Series 1 x 200GB SSD \$3,865 24% \$2,801 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0198 R-SPR KIT - S-Series 1 x 400GB SSD \$3,865 24% \$2,801 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0198 R-SPR KIT - S-Series 1 x 400GB SSD \$3,865 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0198 R-SPR KIT - S-Series 1 x 400GB SSD \$3,865 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0198 R-SPR KIT - S-Series 1 x 400GB SSD \$6,465 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0198 R-SPR KIT - S-Series 1 x 400GB SSD \$6,465 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0198 R-SPR KIT - S-Series 1 x 400GB SSD \$6,465 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0199 R-SPR KIT - S-Series 1 x 400GB SSD \$6,465 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0199 R-SPR KIT - S-Series 1 x 400GB SSD \$6,465 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0199 R-SPR KIT - S-Series 1 x 400GB SSD \$6,465 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0199 R-SPR KIT - S-Series 1 x 400GB SSD \$6,465 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0199 R-SPR KIT - S-Series 1 x 400GB SSD \$6,465 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0199 R-SPR KIT - S-Series 1 x 400GB SSD \$6,465 24% \$4,913 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0199 R-SPR KIT - S-SERIES 1 x 400GB SSD \$6,465	851-0163						ų.	ΨŪ				
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51-0170 Switch IB QDR 18 Port 1PS 1U Intel (EMC OEM Products) \$11,168 15% \$9,493 \$558 \$391 \$0 \$0 \$0 E ISILON CABLE, IB HYBRID, QSFP-CX4, 10M (EMC OEM Products) \$745 15% \$633 \$0 \$0 \$0 \$0 \$0 \$0 \$0 E ISILON 51-0192 R-SPR KIT - S-Series 2 x 900GB HDD \$2,264 24% \$1,721 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0193 R-SPR KIT - S-Series 1 x 400GB SLC SSD \$6,465 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0194 RACK ASSY, TITAN 4014 PDU, EMC/ISILON \$11,202 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0195 R-SPR KIT - S-Series 1 x 400GB SLC SSD \$6,529 24% \$4,962 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0195 R-SPR KIT - S-Series 1 x 200GB SSD \$3,685 24% \$4,962 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0196 R-SPR KIT - S-Series 1 x 200GB SSD \$3,685 24% \$2,801 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0196 R-SPR KIT - S-Series 1 x 400GB SLC SSD \$3,685 24% \$2,801 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0198 R-SPR KIT - S-Series 1 x 400GB SSD \$3,685 24% \$2,801 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0198 R-SPR KIT - S-Series 1 x 400GB SSD \$3,685 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0199 R-SPR KIT - S-Series 1 x 400GB SSD \$3,685 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0199 R-SPR KIT - S-Series 1 x 400GB SSD \$3,645 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0199 R-SPR KIT - S-Series 1 x 400GB SSD \$3,645 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0200 CABLE, IB DDR, CX4-CX4, 8M (EMC OEM Products) \$5,6529 24% \$4,962 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0200 R-SPR KIT - X-Series 2 x 4TB HDD \$2,903 24% \$2,206 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0200 CABLE, IB DDR, CX4-CX4, 8M (EMC OEM Products) \$15,00 \$15,00 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0200 CABLE, IB DDR, CX5-PCPP, 1M (EMC OEM Products) \$15,00 \$15,00 \$10 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 61-0201 CABLE, IB DDR, CX5-PCPP, 1M (EMC OEM Products) \$15,00 \$10 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	851-0168				T .,							
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\$1-0193 R-SPR KIT - S-Series 1 x 400GB SLC SSD \$6,465 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON \$1-0194 RACK ASSY,TITIAN 400,4 PDU, EMC/ISILON \$11,202 24% \$8,5.14 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON \$1-0195 R-SPR KIT - X-Series 1 x 400GB SLC SSD \$6,529 24% \$4,662 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON \$1-0196 R-SPR KIT - X-Series 1 x 200GB SSD \$3,685 24% \$2,801 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON \$1-0196 R-SPR KIT - X-Series 1 x 200GB SSD \$3,685 24% \$2,801 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON \$1-0197 R-SPR KIT - X-Series 1 x 200GB SSD \$3,683 24% \$2,799 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON \$1-0199 R-SPR KIT - X-Series 1 x 400GB SSD \$3,685 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON \$1-0199 R-SPR KIT - X-Series 1 x 400GB SSD \$3,685 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON \$1-0199 R-SPR KIT - X-Series 1 x 400GB SSD \$3,685 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON \$1-0199 R-SPR KIT - X-Series 1 x 400GB SSD \$3,685 24% \$4,962 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON \$1-0199 R-SPR KIT - X-Series 1 x 400GB SSD \$3,685 24% \$4,962 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON \$1-0201 CABLE, IB DDR, CX4-CX4, 8M (EMC OEM Products) \$560 15% \$4,76 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON \$1-0202 R-SPR KIT - XIN-Series 2 x 4TB HDD \$2,903 24% \$2,206 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON \$1-0209 CABLE, IB QDR, QSFP-QSFP, 1M (EMC OEM Products) \$2,205 15% \$132 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 E ISILON \$1-0210 CABLE, IB QDR, QSFP-QSFP, 5M (EMC OEM Products) \$4,48 15% \$3,64 \$0 \$0 \$0 \$0 \$0 \$0 \$0 E ISILON \$1-0210 CABLE, IB QDR, QSFP-QSFP, 5M (EMC OEM Products) \$4,48 15% \$3,64 \$0 \$0 \$0 \$0 \$0 \$0 \$0 E ISILON \$1-0210 CABLE, IB QDR, QSFP-QSFP, 5M (EMC OEM Products) \$4,48 15% \$3,64 \$0 \$0 \$0 \$0 \$0 \$0 \$0 E ISILON \$1-0210 CABLE, IB QDR, QSFP-QSFP, 5M (EMC OEM Products) \$4,48 15% \$3,64 \$0 \$0 \$0 \$0 \$0 \$0 \$0 E ISILON \$1-0210 CABLE, IB QDR, QSFP-QSFP, 5M (EMC OEM Products) \$4,48 15% \$3,64 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 E ISILON \$1-0210 CABLE, IB QDR, QSFP-QSFP, 5M (EMC OEM Products) \$4,48 15% \$3,64 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 E ISILON \$1-0210 CABLE, IB QDR, QSFP-QSFP, 5M (EMC OEM Products) \$4,48 15% \$3,64 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	851-0173		\$745	15%	\$633	\$0	\$0	ΨΟ	\$0	\$0	E	
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51-0195 R-SPR KIT - X-Series 1 x 400GB SLC SSD \$6,529 24% \$4,962 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISLON 51-0196 R-SPR KIT - S-Series 1 x 200GB SSD \$3,685 24% \$2,801 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISLON 51-0197 R-SPR KIT - X-Series 1 x 200GB SSD \$3,683 24% \$2,799 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISLON 51-0198 R-SPR KIT - S-Series 1 x 400GB SSD \$6,665 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISLON 51-0199 R-SPR KIT - X-Series 1 x 400GB SSD \$6,665 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISLON 51-0199 R-SPR KIT - X-Series 1 x 400GB SSD \$6,520 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISLON 51-0201 CABLE, IB DDR, CX4-CX4, 8M (EMC OEM Products) \$560 15% \$476 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISLON 51-0202 R-SPR KIT - X/INL-Series 2 x 4TB HDD \$2,903 24% \$2,206 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISLON 51-0208 CABLE, IB GDR, QSFP-QSFP, 1M (EMC OEM Products) \$155 15% \$132 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISLON 51-0209 CABLE, IB GDR, QSFP-QSFP, 3M (EMC OEM Products) \$225 15% \$191 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 E ISLON 51-0210 CABLE, IB GDR, QSFP-QSFP, 3M (EMC OEM Products) \$428 15% \$384 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 E ISLON 51-0210 CABLE, IB GDR-QSFP/QSFP-ACT OFT-10M (EMC OEM Products) \$428 15% \$384 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 E ISLON 51-0210 CABLE, IB GDR-QSFP/QSFP-ACT OFT-10M (EMC OEM Products) \$428 15% \$384 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 E ISLON 51-0210 CABLE, IB GDR-QSFP/QSFP-ACT OFT-10M (EMC OEM Products) \$428 15% \$384 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 E ISLON 51-0210 CABLE, IB GDR-QSFP/QSFP-ACT OFT-10M (EMC OEM Products) \$428 15% \$384 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 E ISLON 51-0210 CABLE, IB GDR-QSFP/QSFP-ACT OFT-10M (EMC OEM Products) \$428 15% \$384 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 E ISLON 51-0210 CABLE, IB GDR-QSFP/QSFP-ACT OFT-10M (EMC OEM Products) \$428 15% \$384 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 E ISLON 51-0210 CABLE, IB GDR-QSFP/QSFP-ACT OFT-10M (EMC OEM Products) \$428 15% \$384 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	851-0193 851-0194				T -,		***	**				
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51-0198 R-SPR KIT - S-Series 1 x 400GB SSD \$6,465 24% \$4,913 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0199 R-SPR KIT - X-Series 1 x 400GB SSD \$6,529 24% \$4,962 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0201 CABLE, IB DDR, CX4-CX4, 8M (EMC OEM Products) \$560 15% \$476 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0202 R-SPR KIT - X/IN-Series 2 x 4TB HDD \$2,903 24% \$2,206 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0208 CABLE, IB QDR, QSFP-QSFP, 1M (EMC OEM Products) \$155 15% \$132 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0209 CABLE, IB QDR, QSFP-QSFP, 3M (EMC OEM Products) \$225 15% \$191 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0210 CABLE, IB QDR, QSFP-QSFP, 5M (EMC OEM Products) \$428 15% \$191 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0210 CABLE, IB QDR, QSFP-QSFP, 5M (EMC OEM Products) \$428 15% \$364 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0210 CABLE, IB QDR, QSFP-QSFP, 5M (EMC OEM Products) \$1,043 15% \$887 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON 51-0210 CABLE, IB QDR-QSFP/QSFP-ACT OPT-10M (EMC OEM Products) \$1,043 15% \$887 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 IS ISILON	851-0196	R-SPR KIT - S-Series 1 x 200GB SSD	\$3,685	24%	Ψ=,001		ΨŪ	Ψ			IS	.0.20.1
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51-0210 CABLE, IB QDR, QSFP-QSFP, 5M (EMC OEM Products) \$428 15% \$364 \$0 \$0 \$0 \$0 \$0 E ISILON 51-0211 CABLE-IB QDR-QSFP/QSFP-ACT OPT-10M (EMC OEM Products) \$1,043 15% \$887 \$0 \$0 \$0 \$0 \$0 \$0 E ISILON	851-0208		7		T			**				
51-0211 CABLE-IB QDR-QSFP/QSFP-ACT OPT-10M (EMC OEM Products) \$1,043 15% \$887 \$0 \$0 \$0 \$0 \$0 E ISILON	851-0209 851-0210						, ,					
	851-0210 851-0211											
	851-0213				\$2,329	\$0	\$0	\$0		\$0		ISILON

			EPL Pr	icing		EPL Maintenand	e and Warranty Upr	rade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
1-0214	SWITCH IB QDR 36 PORT 2PS 1U INTEL (EMC OEM Products)	\$23,489	15%	\$19,966	\$1,174	\$822	\$0	\$0	\$0	Е	ISILON
1-0215 1-0216	R-SPR KIT - X-Series 1 x 800GB SSD R-SPR KIT - S-Series 1 x 800GB SSD	\$12,247 \$12,247	24% 24%	\$9,308 \$9,308	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
1-0216	R-SPR KIT - S-Series 1 x 000GB 55D R-SPR KIT - S-Series 1 x 1.2TB HDD	\$12,247 \$1,597	24%	\$9,306 \$1,214	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
1-0218	R-SPR KIT - X/NL-Series 2 x 4TB SED HDD	\$2,479	24%	\$1,884	\$0	\$0	\$0	\$0	\$0	IS	ISILON
1-0219	R-SPR KIT - S210 2 x 900GB SED HDD	\$2,717	24%	\$2,065	\$0	\$0	\$0	\$0	\$0	IS	ISILON
1-0220	R-SPR KIT - S210 1 x 800GB SED SSD	\$14,696	24%	\$11,169	\$0	\$0	\$0	\$0	\$0	IS	ISILON
1-0221	R-SPR KIT - X-Series 1 x 800GB SED SSD	\$15,921	24%	\$12,100	\$0	\$0	\$0	\$0	\$0	IS	ISILON
1-0222 1-0223	Transceiver/Optic/SFP+/SR/ 40Gbe R-SPR KIT - NL-Series 1 x 6TB HDD	\$2,369 \$1,537	24% 24%	\$1,800 \$1,168	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
1-0224	CABLE IB/40GBE MPO TRANSCEIVER 10M	\$468	24%	\$356	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
1-0225	CABLE IB/40GBE MPO TRANSCEIVER 30M	\$991	24%	\$753	\$0	\$0	\$0	\$0	\$0	IS	ISILON
1-0226	CABLE IB/40GBE MPO TRANSCEIVER 50M	\$1,679	24%	\$1,276	\$0	\$0	\$0	\$0	\$0	IS	ISILON
1-0227	CABLE IB/40GBE MPO TRANSCEIVER 100M	\$2,818	24%	\$2,142	\$0	\$0	\$0	\$0	\$0	IS	ISILON
1-0229	RACK ASSY TITAN D 40U 4 PDU SINGLE PHASE	\$17,419	24%	\$13,238	\$0	\$0	\$0	\$0	\$0	IS	ISILON
1-0230	RACK ASSY TITAN-D 40U 4PDU 3-PHASE DELTA	\$19,908	24%	\$15,130	\$0	\$0	\$0	\$0	\$0	IS	ISILON
1-0231 1-0232	R-SPR KIT - HD-Series 1 x 6TB HDD R-SPR KIT - HD-Series 1 x 800GB SSD	\$1,596 \$8,973	24% 24%	\$1,213 \$6,819	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
1-0232	R-SPR KIT - \$210 1 X 1.6TB SSD	\$10,847	24%	\$8,244	\$0	\$0	\$0	\$0	\$0	IS	ISILON
1-0234	R-SPR KIT - X410 1 X 1.6TB SSD	\$10.849	24%	\$8.245	\$0	\$0	\$0	\$0	\$0	IS	ISILON
-0235	R-SPR KIT - NL-Series 1 X 8TB HDD	\$1,684	24%	\$1,280	\$0	\$0	\$0	\$0	\$0	IS	ISILON
-0236	R-SPR KIT - NL-Series 1 x 6TB HDD 4kn	\$1,304	24%	\$991	\$0	\$0	\$0	\$0	\$0	IS	ISILON
-0237	R-SPR KIT - HD-Series 1 x 6TB HDD 4kn	\$1,377	24%	\$1,047	\$0	\$0	\$0	\$0	\$0	IS	ISILON
-0238	R-SPR KIT - NL-Series 1 x 6TB SED HDD	\$1,422	24%	\$1,081	\$0	\$0	\$0	\$0	\$0	IS	ISILON
-0239	R-SPR KIT - HD-Series 1 x 6TB SED HDD	\$1,499	24%	\$1,139	\$0	\$0	\$0	\$0	\$0	IS	ISILON
-0240 -0241	R-SPR KIT - HD-Series 1 x 8TB HDD R-SPR KIT - S210 1 x 1.6TB SED SSD	\$1,472 \$9,410	24% 24%	\$1,119 \$7,152	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
-0242	R-SPR KIT - 3210 T X 1.01B SED SSD R-SPR KIT - X410/NL410 1 x 1.6TB SED SSD	\$9,410	24%	\$7,152	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
-0243	RACK ASSY TITAN-D 40U 4 PDU 3-PHASE WYE	\$17.121	24%	\$13,012	\$0	\$0	\$0	\$0	\$0	IS	ISILON
-0244	TITAN-D 40U 4 PDU 3-PHASE WYE CONVERSION	\$10.069	24%	\$7.652	\$0	\$0	\$0	\$0	\$0	IS	ISILON
-0245	R-SPR KIT - NL-Series 1 x 8TB HDD SED	\$2,523	24%	\$1,917	\$0	\$0	\$0	\$0	\$0	IS	ISILON
-0246	R-SPR KIT - HD-Series 1 x 8TB HDD SED	\$2,801	24%	\$2,129	\$0	\$0	\$0	\$0	\$0	IS	ISILON
-0247	CABLE/IB QDR/QSFP-QSFP/1M ORANGE	\$303	24%	\$230	\$0	\$0	\$0	\$0	\$0	IS	ISILON
-0248	CABLE/IB QDR/QSFP-QSFP/1M GREEN	\$303	24%	\$230	\$0	\$0	\$0	\$0	\$0	IS	ISILON
-0249 -0250	CABLE/IB QDR/QSFP-QSFP/3M ORANGE CABLE/IB QDR/QSFP-QSFP/3M GREEN	\$787 \$787	24% 24%	\$598 \$598	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
I-0250 I-0251	CABLE/IB QDR/QSFP-QSFP/5M GREEN CABLE/IB QDR/QSFP-QSFP/5M ORANGE	\$1,525	24%	\$1,159	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
1-0252	CABLE/IB QDR/QSFP-QSFP/5M GREEN	\$1,525	24%	\$1,159	\$0	\$0	\$0	\$0	\$0	IS	ISILON
1-0253	CABLE, ETHERNET, 40G, PASS, HALFREE, 1M	\$224	24%	\$170	\$0	\$0	\$0	\$0	\$0	IS	ISILON
1-0254	CABLE, ETHERNET, 40G, PASS, HALFREE, 3M	\$323	24%	\$245	\$0	\$0	\$0	\$0	\$0	IS	ISILON
-0255	CABLE, ETHERNET, 40G, PASS, PLENUM, 5M	\$893	24%	\$679	\$0	\$0	\$0	\$0	\$0	IS	ISILON
1-0256	CABLE, ETHERNET, 40GbE, ACT OPT, 10M	\$1,389	24%	\$1,056	\$0	\$0	\$0	\$0	\$0	IS	ISILON
1-0257	SWITCH 10GBE 48P 2PS Celestica (EMC OEM Products)	\$10,950	15%	\$9,308	\$548	\$383	\$0	\$0	\$0	E	ISILON
-0258 -0259	SWITCH 10GBE 24P 2PS Celestica (EMC OEM Products) SWITCH 40GBE 32P 2PS Celestica (EMC OEM Products)	\$7,280 \$13,433	15% 15%	\$6,188 \$11,418	\$364 \$672	\$255 \$470	\$0 \$0	\$0 \$0	\$0 \$0	E E	ISILON ISILON
-0259 -0260	SWITCH 40GBE 32P 2P3 Celestica (EMC OEM Products) SWITCH CHASSIS 96P x 10GBE SFP+ Arista (EMC OEM Products)	\$195,770	15%	\$166,405	\$9,789	\$6,852	\$0 \$0	\$0 \$0	\$0 \$0	Ē	ISILON
-0262	CABLE ETHERNET 10G PASS SFP+ 1M	\$127	24%	\$97	\$0	\$0,002	\$0	\$0	\$0	IS2	ISILON
-0263	CABLE ETHERNET 10G PASS SFP+ 3M	\$151	24%	\$115	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
-0264	CABLE ETHERNET 10G PASS SFP+ 5M	\$143	24%	\$109	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
-0266	CABLE ETHERNET 10G PASS OM4 LC-LC 10M	\$248	24%	\$188	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
-0267	CABLE ETHERNET 10G PASS OM4 LC-LC 30M	\$311	24%	\$236	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
-0268	CABLE ETHERNET 10G PASS OM4 LC-LC 50M	\$374	24%	\$284	\$0 \$0	\$0	\$0	\$0	\$0	IS2	ISILON
-0269 -0270	CABLE ETHERNET 10G PASS OM4 LC-LC 100M CABLE ETHERNET 10G PASS OM4 LC-LC 150M	\$527 \$696	24% 24%	\$401 \$529	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
-0270 -0271	CABLE ETHERNET 10G PASS OM4 LC-LC 150M CABLE ETHERNET 10G PASS SFP+ 1M FLEX	\$696 \$127	24%	\$529 \$97	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2	ISILON
-0271	CABLE ETHERNET 10G PASS SFP+ 1.5M FLEX	\$99	24%	\$75	\$0	\$0	\$0	\$0	\$0 \$0	IS2	ISILON
-0273	CABLE ETHERNET 10G PASS SFP+ 2M FLEX	\$119	24%	\$90	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
-0274	CABLE IB PASS OPT MPO TRANSCEIVER 1M	\$263	24%	\$200	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
-0275	CABLE IB PASS OPT MPO TRANSCEIVER 3M	\$289	24%	\$220	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
-0276	CABLE IB PASS OPT MPO TRANSCEIVER 5M	\$309	24%	\$235	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
-0277 -0278	CABLE IB/40GBE PASS OPT MPO TRNSCVR 150M CABLE ETHERNET QSFP+-SFP+ BREAKOUT 1M	\$3,702	24% 24%	\$2,814 \$198	\$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0	IS2	ISILON ISILON
-0278 -0279	CABLE ETHERNET QSFP+-SFP+ BREAKOUT 1M CABLE ETHERNET QSFP+-SFP+ BREAKOUT 3M	\$261 \$369	24%	\$198 \$280	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON
-0280	CABLE ETHERNET QSFP+-SFP+ BREAKOUT 5M	\$495	24%	\$376	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2	ISILON
-0281	Step Up Transformer	\$14.419	24%	\$10.958	\$0 \$0	\$0	\$0	\$0	\$0 \$0	IS2	ISILON
-0282	Switch 40GBE 32 Port Upgrade Leaf Arista (EMC OEM Products)	\$29,852	15%	\$25,374	\$1,493	\$1,045	\$0	\$0	\$0	E	ISILON
-0283	Switch 10GBE 48 Port Upgrade Leaf Arista (EMC OEM Products)	\$66,333	15%	\$56,383	\$3,317	\$2,322	\$0	\$0	\$0	E	ISILON
-0284	Switch IB QDR 36 Port, 2PS, 1U, Mellanox (EMC OEM Products)	\$23,489	15%	\$19,966	\$1,174	\$822	\$0	\$0	\$0	E	ISILON
-0285	Transceivers/Optic/QSFP/SR/40GbE/2 GEN6	\$1,717	24%	\$1,305	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
-0286	R-SPR KIT - 8TB HDD GEN6	\$1,531	24%	\$1,164	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
	R-SPR KIT - 10TB HDD GEN6	\$1,942	24%	\$1,476	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
1-0287		0400	240/	6070	60	60	40	**	A0	16.0	ICII ON
-0288 -0289	R-SPR KIT - 2TB HDD GEN6 R-SPR KIT - 4TB HDD GEN6	\$490 \$627	24% 24%	\$372 \$477	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON

			EPL Pr	icing		EPL Maintenand	e and Warranty Upr	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS	FAMILY
51-0291 51-0292	R-SPR KIT - 1.2TB HDD GEN6 R-SPR KIT - 1.6TB SSD GEN6	\$705 \$4.592	24% 24%	\$536 \$3.490	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
51-0292	R-SPR KIT - 1.61B SSD GEN6 R-SPR KIT - 3.2TB SSD GEN6	\$4,592 \$8.629	24%	\$3,490 \$6,558	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2	ISILON
51-0294	R-SPR KIT - 15.4TB SSD GEN6	\$35,709	24%	\$27,139	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
1-0295	R-SPR KIT - HD-Series 1 x 1.6TB SSD	\$29,080 \$185	24% 24%	\$22,101 \$141	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS2	ISILON ISILON
1-0296 1-0297	Transceivers/Optic/SFP+/SR/10GbE/2 GEN6 RACK ASSY TITAN-HD 40U 4PDU SINGLE PHASE	\$185 \$23.318	24%	\$141 \$17.722	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2	ISILON
1-0298	RACK ASSY TITAN-HD 40U 4PDU 3PHASE DELTA	\$23,421	24%	\$17,800	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
1-0299	RACK ASSY TITAN-HD 40U 4PDU 3PHASE WYE	\$28,317	24%	\$21,521	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
1-0301 1-0302	CABLE, ETHERNET, 40G, PASS, HALFREE, 4M R-SPR KIT - 8TB SED HDD GEN6	\$420 \$1.452	24% 24%	\$319 \$1.104	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS2	ISILON ISILON
1-0302	R-SPR KIT - 10TB SED HDD GEN6	\$1,810	24%	\$1,104	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
1-0304	R-SPR KIT - 2TB SED HDD GEN6	\$588	24%	\$447	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
1-0305	R-SPR KIT - 4TB SED HDD GEN6	\$732	24%	\$556	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
1-0306 1-0307	R-SPR KIT - 600GB SED HDD GEN6 R-SPR KIT - 1.2TB SED HDD GEN6	\$572 \$596	24% 24%	\$435 \$453	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
1-0308	R-SPR KIT - 1.6TB SED SSD GEN6	\$4,873	24%	\$3,703	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
1-0309	R-SPR KIT - 3.2TB SED SSD GEN6	\$8,787	24%	\$6,678	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
1-0310 1-0022	CABLE KIT 10GE QTY72 A2000 PRE-RACK	\$7,351 \$73,304	24%	\$5,587	\$0 60.704	\$0 \$7,330	\$0	\$0 *0	\$0 *0	IS2	ISILON
1-0022 1-0024	X400-36TB 24GB RAM 2X10GESFP+2X1GE X400-72TB 24GB 2X10GESFP+2X1GE	\$73,204 \$95,222	24% 24%	\$55,635 \$72,369	\$8,784 \$11.427	\$7,320 \$9.522	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
-0025	X400-108TB 24GB 2X10GESFP+2X1GE	\$114,830	24%	\$87,271	\$13,780	\$11,483	\$0	\$0	\$0	IS	ISILON
-0026	NL400-36TB 12GB 2X10GESFP+2X1GE	\$55,846	24%	\$42,443	\$6,702	\$5,585	\$0	\$0	\$0	IS	ISILON
I-0027 I-0028	NL400-72TB 12GB 2X10GESFP+2X1GE NL400-108TB 12GB 2X10GESFP+2X1GE	\$72,471 \$90,518	24% 24%	\$55,078 \$68,794	\$8,697 \$10,862	\$7,247 \$9,052	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
I-0026 I-0029	X400-144TB 24GB 2X10GESFP+2X1GE	\$138.315	24%	\$105,119	\$10,662 \$16.598	\$9,052 \$13.832	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
-0030	NL400-144TB 12GB 2X10GESFP+2X1GE	\$107,986	24%	\$82,069	\$12,958	\$10,799	\$0	\$0	\$0	IS	ISILON
-0031	X400-34TB 800GBSSD 24GB 2X10GESFP+2X1GE	\$96,565	24%	\$73,389	\$11,588	\$9,657	\$0	\$0	\$0	IS	ISILON
-0032 -0033	S200-13.2TB 400GBSSD 96G 2X10GESFP+2X1GE S200-10.8TB SSD 1.2T SSD 96GB 4X1GE	\$70,557 \$87,163	24% 24%	\$53,623 \$66,244	\$8,467 \$10,460	\$7,056 \$8,716	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
-0033 -0034	X200-24TB 6GB 4X1GE	\$38,957	24%	\$29,607	\$4,675	\$3,896	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
-0035	X200-36TB 24GB 2X10GESFP+2X1GE	\$50,681	24%	\$38,518	\$6,082	\$5,068	\$0	\$0	\$0	IS	ISILON
-0036	X400-66TB 1.2T SSD 24GB 2X10GESFP+2X1GE	\$128,351	24%	\$97,547	\$15,402	\$12,835	\$0	\$0	\$0	IS	ISILON
-0038 -0039	NL400-36TB 12GB 4x1GE NL400-72TB 12GB 4x1GE	\$53,363 \$70.084	24% 24%	\$40,556 \$53,264	\$6,404 \$8,410	\$5,336 \$7,008	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
-0040	NL400-108TB 12GB 4x1GE	\$88,824	24%	\$67,506	\$10,659	\$8,882	\$0	\$0	\$0	IS	ISILON
-0042	X400-36TB 24GB 4x1GE	\$71,260	24%	\$54,158	\$8,551	\$7,126	\$0	\$0	\$0	IS	ISILON
1-0043	X400-72TB 24GB 4x1GE	\$93,014	24%	\$70,691	\$11,162	\$9,301	\$0	\$0	\$0	IS	ISILON
1-0044 1-0046	X400-108TB 24GB RAM 4x1GE X400-34TB 800GBSSD 24GB 4X1GE	\$112,458 \$82,612	24% 24%	\$85,468 \$62,785	\$13,495 \$9,913	\$11,246 \$8,261	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
1-0056	X400-120T/2.4 T/SSD/24G/2X10GESFP+2X1GE	\$198,117	24%	\$150,569	\$23,774	\$19,812	\$0	\$0	\$0	is	ISILON
1-0057	X400-108TB, 48GB RAM, 2x10GE SFP+ & 2x1G	\$118,050	24%	\$89,718	\$14,166	\$11,805	\$0	\$0	\$0	IS	ISILON
1-0058 1-0059	NL400-108TB, 48GB RAM, 2x10GE SFP+ & 2x1	\$93,669 \$40,423	24% 24%	\$71,188 \$30,721	\$11,240 \$4.851	\$9,367 \$4,042	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
1-0059	X200-24TB, 12GB RAM, 2x10GE SFP+ & 2x1GE NL400-108TB/24GB/2x10GE SFP+/2x1GE	\$40,423 \$92,427	24%	\$30,721 \$70,245	\$11,091	\$4,042 \$9,243	\$0 \$0	\$0 \$0	\$0	IS	ISILON ISII ON
1-0065	NL400-144TB/24GB/2x10GE SFP+/2x1GE	\$109,709	24%	\$83,379	\$13,165	\$10,971	\$0	\$0	\$0	IS	ISILON
-0066	NL400-144TB/48GB/2x10GE SFP+/2x1GE	\$110,914	24%	\$84,295	\$13,310	\$11,091	\$0	\$0	\$0	IS	ISILON
-0067 -0114	X400-96TB+1.6TBSSD/48G/2x10GE SFP+/2x1GE X200-12TB 6GB 4X1GE	\$156,952 \$25,654	24% 24%	\$119,284 \$19,497	\$18,834 \$3,078	\$15,695 \$2,565	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
I-011 4 I-0115	X200-12TB 6GB 2X10GESFP+2X1GE	\$27,375	24%	\$20.805	\$3,285	\$2,738	\$0	\$0	\$0	IS	ISILON
-0116	X200-12TB 12GB 2X10GESFP+2X1GE	\$27,658	24%	\$21,020	\$3,319	\$2,766	\$0	\$0	\$0	IS	ISILON
I-0117	X200-36TB 6GB 4X1GE	\$46,833	24%	\$35,593	\$5,620	\$4,683	\$0 \$0	\$0	\$0	IS	ISILON
-0118 -0119	X200-36TB 12GB 4X1GE X200-36TB 6GB 2X10GESFP+2X1GE	\$47,182 \$48,953	24% 24%	\$35,858 \$37,204	\$5,662 \$5.874	\$4,718 \$4.895	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
-0120	X200-36TB 12GB 2X10GESFP+2X1GE	\$49,306	24%	\$37,473	\$5,917	\$4,931	\$0	\$0	\$0	IS	ISILON
I-0121	X200-11TB 200GBSSD 24GB 2X10GESFP+2X1GE	\$39,703	24%	\$30,174	\$4,764	\$3,970	\$0	\$0	\$0	IS	ISILON
-0122	X200-20TB 400GBSSD 24GB 2X10GESFP+2X1GE	\$50,398 \$74,093	24% 24%	\$38,302	\$6,048 \$8,890	\$5,040 \$7,408	\$0	\$0 \$0	\$0 \$0	IS	ISILON ISILON
-0123 -0124	X200-12T+1.2T SSD/24G/2X10GE SFP+2X1GE X200-27TB 600GBSSD 24GB 2X10GESFP+2X1GE	\$74,082 \$62,168	24%	\$56,302 \$47,248	\$8,890 \$7,460	\$7,408 \$6,217	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISII ON
-0125	S200-7.2TB 24GB 4X1GE	\$48,255	24%	\$36,674	\$5,791	\$4,826	\$0	\$0	\$0	IS	ISILON
-0126	S200-7.2TB 24GB 2X10GESFP+2X1GE	\$50,320	24%	\$38,243	\$6,038	\$5,032	\$0	\$0	\$0	IS	ISILON
-0127 -0128	S200-6.9TB 200GBSSD 48GB 2X10GESFP+2X1GE S200-14.4TB 24GB 4X1GE	\$52,767 \$61,598	24% 24%	\$40,103 \$46,814	\$6,332 \$7,392	\$5,277 \$6,160	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
-0128 -0129	\$200-14.4TB 24GB 4XTGE \$200-14.4TB 24GB 2X10GESFP+2X1GE	\$61,598 \$63,527	24%	\$46,814 \$48.281	\$7,392 \$7,623	\$6,353	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
-0130	S200-13.2TB 400GBSSD 48G 2X10GESFP+2X1GE	\$68,927	24%	\$52,385	\$8,271	\$6,893	\$0	\$0	\$0	IS	ISILON
00-BACKUP	A100 Backup 4x8GFC 4x1GE	\$36,158	24%	\$27,480	\$4,339	\$3,616	\$0	\$0	\$0	IS	ISILON
00-BACKUP-64 00-PERF-256	A100 Backup Accelerator 64G 4x8GFC 4x1GE A100 Performance 256GB 2x10GE 4x1GE	\$39,183 \$42,750	24% 24%	\$29,779 \$32,490	\$4,702 \$5.130	\$3,918 \$4,275	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
400-RACK-S17	HD400 PRERACK-354T+800G SSD/24G/2x10GE	\$42,750 \$213,810	24%	\$162,496	\$25,657	\$4,275 \$21.381	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
400-RACK-S17-HO	HD400 PRERACK-354T+800G SSD/24G/2x10G HO	\$138,514	24%	\$105,271	\$16,622	\$13,851	\$0	\$0	\$0	IS	ISILON
400-RACK-S18	HD400 PRERACK-354T+800G SSD/48G/2x10GE	\$216,158	24%	\$164,280	\$25,939	\$21,616	\$0	\$0	\$0	IS	ISILON
	LID 400 DDED 4 01/ 05/17: 0000 000 1:00 1:00 1:00										
0400-RACK-S18-HO 0400-RACK-S37	HD400 PRERACK-354T+800G SSD/48G/2x10G HO HD400 PRERACK-472T+1.6T SSD/24G/2x10GE	\$139,191 \$256,572	24% 24%	\$105,785 \$194.995	\$16,703 \$30,789	\$13,919 \$25,657	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISII ON

			EPL Pr	icing		EPL Maintenanc	e and Warranty Upr	ade Pricing				
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS		FAMILY
HD400-RACK-S38	HD400 PRERACK-472T+1.6T SSD/48G/2x10GE	\$259,390	24%	\$197,136	\$31,127	\$25,939	\$0	\$0	\$0	IS	ISILON	•
HD400-RACK-S38-HO	HD400 PRERACK-472T+1.6T SSD/48G/2x10G HO	\$158,648	24%	\$120,572	\$19,038	\$15,865	\$0	\$0	\$0		ISILON	
HD400-RACK-S39 HD400-RACK-S39-HO	HD400 PRERACK-354T+800G SSD4kn/24G/2x10G HD400 RACK-354T+800G SSD4kn/24G/2x10G HO	\$213,810 \$138,514	24% 24%	\$162,496 \$105,271	\$25,657 \$16,622	\$21,381 \$13,851	\$0 \$0	\$0 \$0	\$0 \$0		ISILON	
HD400-RACK-S40	HD400 PRERACK-354T+800G SSD4kti/24G/2X10G HO	\$216.158	24%	\$164.280	\$25.939	\$21.616	\$0 \$0	\$0	\$0		ISILON	
HD400-RACK-S40-HO	HD400 RACK-354T+800G SSD4kn/48G/2x10G HO	\$139,191	24%	\$105,785	\$16,703	\$13,919	\$0	\$0	\$0		ISILON	
HD400-SATA-E07-HO	HD400-354T+800G SSD-SED/24G/2x10GE/HO	\$186,993	24%	\$142,115	\$22,439	\$18,699	\$0	\$0	\$0		ISILON	
HD400-SATA-E08-HO	HD400-354T+800G SSD-SED/48G/2x10GE/HO	\$187,908	24%	\$142,810	\$22,549	\$18,791	\$0	\$0	\$0		ISILON	
HD400-SATA-E09-HO HD400-SATA-E10-HO	HD400-472T+1.6T SSD-SED/24G/2x10GE/HO HD400-472T+1.6T SSD-SED/48G/2x10GE/HO	\$210,448 \$214,175	24% 24%	\$159,940 \$162,773	\$25,254 \$25,701	\$21,045 \$21,418	\$0 \$0	\$0 \$0	\$0 \$0		ISILON ISILON	
HD400-SATA-E10-HO	HD400-4721+1.61 SSD-SED/48G/2X10GE/HO HD400-354T+800G SSD/24G/2X10GE/2X1GE	\$214,175 \$213,810	24%	\$162,773 \$162,496	\$25,701 \$25,657	\$21,418 \$21,381	\$0 \$0	\$0 \$0	\$0 \$0		ISILON	
HD400-SATA-S17-HO	HD400-354T+800G SSD/24G/2x10GE/2x1GE	\$138,514	24%	\$105,271	\$16,622	\$13,851	\$0	\$0	\$0		ISILON	
HD400-SATA-S18	HD400-354T+800G SSD/48G/2x10GE/2x1GE	\$216,158	24%	\$164,280	\$25,939	\$21,616	\$0	\$0	\$0	IS	ISILON	
HD400-SATA-S18-HO	HD400-354T+800G SSD/48G/2x10GE 2x1GE/HO	\$139,191	24%	\$105,785	\$16,703	\$13,919	\$0	\$0	\$0		ISILON	
HD400-SATA-S37	HD400-472TB+1.6TB SSD/24G/2x10GbE+2x1GE	\$256,572	24%	\$194,995	\$30,789	\$25,657	\$0	\$0	\$0	IS	ISILON	
HD400-SATA-S37-HO HD400-SATA-S38	HD400-472TB+1.6TB SSD/24G/2x10GE/HO HD400-472TB+1.6TB SSD/48G/2x10GbE+2x1GE	\$155,888 \$259,390	24% 24%	\$118,475 \$197,136	\$18,707 \$31,127	\$15,589 \$25,939	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
HD400-SATA-S38-HO	HD400-472TB+1.6TB SSD/48G/2x10GBE+2x1GE HD400-472TB+1.6TB SSD/48G/2x10GE/HO	\$158,648	24%	\$120,572	\$19.038	\$15,865	\$0	\$0 \$0	\$0		ISILON	
HD400-SATA-S39	HD400-354T+800G SSD 4kn/24G/2x10GE/2x1GE	\$213,810	24%	\$162,496	\$25,657	\$21,381	\$0	\$0	\$0		ISILON	
HD400-SATA-S39-HO	HD400-354T+800G SSD 4kn/24G/2x10GE/HO	\$138,514	24%	\$105,271	\$16,622	\$13,851	\$0	\$0	\$0		ISILON	
HD400-SATA-S40	HD400-354T+800G SSD 4kn/48G/2x10GE/2x1GE	\$216,158	24%	\$164,280	\$25,939	\$21,616	\$0	\$0	\$0		ISILON	
HD400-SATA-S40-HO	HD400-354T+800G SSD 4kn/48G/2x10GE/HO	\$139,191	24% 24%	\$105,785	\$16,703	\$13,919	\$0 \$0	\$0 *0	\$0		ISILON ISILON	
IA2000-10T-400G IA2000-10T-400G-VS	A2000-2.2GHZ/2C/16G+20x10TB SAT/400GB A2000-10TB SAT/400GB/VS PROMO	\$34,627 \$27,005	24%	\$26,317 \$20.524	\$4,155 \$3.241	\$3,463 \$2,701	\$0 \$0	\$0 \$0	\$0 \$0		ISILON	
IA2000-101-400G-VS	A2000-101B SAT/400GB/VS PROMO A2000-2.2GHZ/2C/16G+SED/20x10T SAT/400GB	\$46,746	24%	\$20,524 \$35,527	\$5,241 \$5,610	\$4,675	\$0 \$0	\$0 \$0	\$0 \$0		ISILON	
IA200-2T-400G	A200-2.2GHZ/2C/16G+15x2TB SAT/400GB	\$15,320	24%	\$11,643	\$1,838	\$1,532	\$0	\$0	\$0		ISILON	
IA200-4T-400G	A200-2.2GHZ/2C/16G+15x4TB SAT/400GB	\$18,619	24%	\$14,150	\$2,234	\$1,862	\$0	\$0	\$0		ISILON	
IA200-8T-400G	A200-2.2GHZ/2C/16G+15x8TB SAT/400GB	\$26,315	24%	\$19,999	\$3,158	\$2,632	\$0	\$0	\$0		ISILON	
IA200-E-2T-400G	A200-2.2GHZ/2C/16G+SED/15x2TB SAT/400GB	\$20,682	24%	\$15,718	\$2,482	\$2,068	\$0	\$0	\$0		ISILON	
IA200-E-4T-400G IA200-E-8T-400G	A200-2.2GHZ/2C/16G+SED/15x4TB SAT/400GB A200-2.2GHZ/2C/16G+SED/15x8TB SAT/400GB	\$25,135 \$35,525	24% 24%	\$19,103 \$26,999	\$3,016 \$4,263	\$2,514 \$3,553	\$0 \$0	\$0 \$0	\$0 \$0		ISILON ISILON	
IBEIO-10GBE	2x10GbE (SFP+)Back End	\$761	24%	\$578	\$4,203	\$76	\$0 \$0	\$0	\$0		ISILON	
IBEIO-10GBE-PR	2x10GbE (SFP+) Back End/PROMO	\$593	24%	\$451	\$71	\$59	\$0	\$0	\$0		ISILON	
IBEIO-40GBE	2x40GbE (QSFP+)Back End	\$977	24%	\$743	\$117	\$98	\$0	\$0	\$0	IS2	ISILON	
IBEIO-40GBE-F	2x40GbE (QSFP+)Back End - F800	\$997	24%	\$758	\$100	\$80	\$0	\$0	\$0	IS2	ISILON	
IBEIO-IB-40GBE	Infiniband Back End - 40GbE Mig Ready	\$3,346	24%	\$2,543	\$402	\$335	\$0	\$0	\$0		ISILON	
IBEIO-IB40GE-F IBEIO-IBODR	Infiniband BackEnd - 40GbE Mig F800 Infiniband Back End - 10GbE Mig Ready	\$3,415 \$1.620	24% 24%	\$2,595 \$1,231	\$342 \$194	\$273 \$162	\$0 \$0	\$0 \$0	\$0 \$0		ISILON ISILON	
IBEIO-IBQDR-PR	IB Back End - 10GbE Mig Ready/PROMO	\$1,263	24%	\$960	\$152	\$126	\$0	\$0	\$0		ISILON	
ICH-DEEP	Base Chassis - Deep	\$4,266	24%	\$3,242	\$512	\$427	\$0	\$0	\$0		ISILON	
ICH-DEEP-EMC	Base Chassis - Deep	\$4,266	24%	\$3,242	\$512	\$427	\$0	\$0	\$0		ISILON	
ICH-DEEP-PR	Base Chassis - Deep/PROMO	\$3,327	24%	\$2,529	\$399	\$333	\$0	\$0	\$0		ISILON	
ICH-DEEP-RACK	Base Chassis - Deep - Pre-Racked	\$4,353	24%	\$3,308	\$522	\$435	\$0	\$0	\$0		ISILON	
ICH-NORM ICH-NORM-EMC	Base Chassis - Normal Base Chassis - Normal	\$4,182 \$4,182	24% 24%	\$3,178 \$3,178	\$502 \$502	\$418 \$418	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON	
ICH-NORM-EMC-F	Base Chassis - Normal EMC - F800	\$4,162 \$4,267	24%	\$3,243	\$427	\$341	\$0 \$0	\$0	\$0 \$0		ISILON	
ICH-NORM-F800	Base Chassis - Normal - F800	\$4,267	24%	\$3,243	\$427	\$341	\$0	\$0	\$0		ISILON	
IF800-1.6T	F800-2.6GHZ/16C/256G+15x1.6TB SSD	\$86,772	24%	\$65,947	\$8,677	\$6,942	\$0	\$0	\$0	IS2	ISILON	
IF800-1.6T-PR	F800-2.6GHZ/16C/256G+15x1.6TB SSD-PROMO	\$65,053	24%	\$49,440	\$6,505	\$5,204	\$0	\$0	\$0		ISILON	
IF800-3.2T	F800-2.6GHZ/16C/256G+15x3.2TB SSD	\$154,882	24%	\$117,710	\$15,488	\$12,391	\$0	\$0	\$0		ISILON	
IF800-3.2T-PR IF800-E-1.6T	F800-2.6GHZ/16C/256G+15x3.2TB SSD-PROMO F800-2.6GHZ/16C/256G+SED/15x1.6T SSD-PRO	\$118,239 \$98,711	24% 24%	\$89,862 \$75,020	\$11,824 \$9,871	\$9,459 \$7,897	\$0 \$0	\$0 \$0	\$0 \$0		ISILON ISILON	
IF800-E-1.61 IF800-E-3.2T	F800-2.6GHZ/16C/256G+SED/15x1.61 SSD-PRO F800-2.6GHZ/16C/256G+SED/15x3.2TB SSD	\$98,711 \$176,193	24%	\$75,020 \$133.907	\$9,871 \$17.619	\$7,897 \$14.095	\$0 \$0	\$0 \$0	\$0 \$0		ISILON	
IFEIO-10GBE	2x10GbE (SFP+)	\$759	24%	\$577	\$91	\$76	\$0	\$0	\$0	IS2	ISILON	
IFEIO-10GBE-B	2x10GbE (SFP+) L/M	\$223	24%	\$169	\$27	\$22	\$0	\$0	\$0	IS2	ISILON	
IFEIO-10GBE-B-PR	2x10GbE (SFP+) L/M/PROMO	\$174	24%	\$132	\$21	\$17	\$0	\$0	\$0		ISILON	
IFEIO-10GBE-F IFEIO-40GBE	2x10GbE (SFP+) - F800 2x40GbE (QSFP+)	\$774 \$1.023	24% 24%	\$588 \$777	\$77 \$123	\$62 \$102	\$0 \$0	\$0 \$0	\$0 \$0		ISILON ISILON	
IFEIO-40GBE IFEIO-40GBE-F	2x40GbE (QSFP+) 2x40GbE (QSFP+) - F800	\$1,023 \$1,044	24%	\$777 \$793	\$123 \$104	\$102 \$84	\$0 \$0	\$0 \$0	\$0 \$0		ISILON	
IFILL-NODE-DEEP	Node Filler with Deep Sleds	\$1,044	24%	\$1,130	\$104	\$0	\$0 \$0	\$0	\$0		ISILON	
IFILL-NODE-NORM	Node Filler with Normal Sleds	\$1,322	24%	\$1,005	\$0	\$0	\$0	\$0	\$0		ISILON	
IH400-2T-1.6T	H400-2.2GHZ/4C/64G+15x2TB SAT/1.6TB	\$20,604	24%	\$15,659	\$2,472	\$2,060	\$0	\$0	\$0	IS2	ISILON	
IH400-2T-3.2T	H400-2.2GHZ/4C/64G+15x2TB SAT/3.2TB	\$24,638	24%	\$18,725	\$2,957	\$2,464	\$0	\$0	\$0		ISILON	
IH400-2T-800G	H400-2.2GHZ/4C/64G+15x2TB SAT/800GB	\$18,587	24%	\$14,126	\$2,230	\$1,859	\$0	\$0 ©0	\$0	IS2	ISILON	
IH400-4T-1.6T IH400-4T-3.2T	H400-2.2GHZ/4C/64G+15x4TB SAT/1.6TB H400-2.2GHZ/4C/64G+15x4TB SAT/3.2TB	\$22,919 \$26,953	24% 24%	\$17,418 \$20,484	\$2,750 \$3,234	\$2,292 \$2,695	\$0 \$0	\$0 \$0	\$0 \$0		ISILON ISILON	
IH400-4T-800G	H400-2.2GHZ/4C/64G+15x4TB SAT/800GB	\$20,902	24%	\$15,886	\$2,508	\$2,090	\$0 \$0	\$0	\$0		ISILON	
IH400-8T-1.6T	H400-2.2GHZ/4C/64G+15x8TB SAT/1.6TB	\$31,599	24%	\$24,015	\$3,792	\$3,160	\$0	\$0	\$0		ISILON	
IH400-8T-3.2T	H400-2.2GHZ/4C/64G+15x8TB SAT/3.2TB	\$35,633	24%	\$27,081	\$4,276	\$3,563	\$0	\$0	\$0		ISILON	
IH400-8T-800G	H400-2.2GHZ/4C/64G+15x8TB SAT/800GB	\$29,582	24%	\$22,482	\$3,550	\$2,958	\$0	\$0	\$0		ISILON	
IH400-E-2T-1.6T	H400-2.2GHZ/4C/64G+SED/15x2TB SAT/1.6TB	\$27,815	24%	\$21,139	\$3,338	\$2,782	\$0	\$0	\$0		ISILON	
IH400-E-2T-3.2T IH400-E-2T-800G	H400-2.2GHZ/4C/64G+SED/15x2TB SAT/3.2TB H400-2.2GHZ/4C/64G+SED/15x2TB SAT/800GB	\$33,261 \$25,092	24% 24%	\$25,278 \$19,070	\$3,991 \$3,011	\$3,326 \$2,509	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON	
IH400-E-4T-1.6T	H400-2.2GHZ/4C/64G+SED/15x4TB SAT/1.6TB	\$30,941	24%	\$23,515	\$3,713	\$3,094	\$0 \$0	\$0	\$0	IS2	ISILON	
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			EPL Pi	ricing		EPL Maintenanc	e and Warranty Upr	ade Pricing			
MODEL CODE	DESCRIPTION	EMC	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL	MNT ANNUAL	MNT ANNUAL	WARR UPG	WARR UPG	DISCOUNT	FAMILY
IH400-E-4T-3.2T	H400-2.2GHZ/4C/64G+SED/15x4TB SAT/3.2TB	LIST PRICE USD \$36,387	24%	\$27,654	(PREMIUM) \$4,366	(STANDARD) \$3.639	(BASIC)	(PREMIUM) \$0	(STANDARD) \$0	CLASS IS2	ISILON
IH400-E-4T-800G	H400-2.2GHZ/4C/64G+SED/15x4TB SAT/800GB	\$28,218		\$21,446	\$3,386	\$2,822	\$0	\$0	\$0	IS2	ISILON
IH400-E-8T-1.6T	H400-2.2GHZ/4C/64G+SED/15x8TB SAT/1.6TB	\$42,658		\$32,420	\$5,119	\$4,266	\$0	\$0	\$0	IS2	ISILON
IH400-E-8T-3.2T IH400-E-8T-800G	H400-2.2GHZ/4C/64G+SED/15x8TB SAT/3.2TB H400-2.2GHZ/4C/64G+SED/15x8TB SAT/800GB	\$48,104 \$39,935		\$36,559 \$30.351	\$5,772 \$4,792	\$4,810 \$3.994	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
IH500-2T-1.6T	H500-2.2GHZ/10C/128G+15x2TB SAT/1.6TB	\$28,268		\$21,484	\$3,392	\$2,827	\$0	\$0	\$0 \$0	IS2	ISILON
IH500-2T-3.2T	H500-2.2GHZ/10C/128G+15x2TB SAT/3.2TB	\$32,302		\$24,550	\$3,876	\$3,230	\$0	\$0	\$0	IS2	ISILON
IH500-4T-1.6T	H500-2.2GHZ/10C/128G+15x4TB SAT/1.6TB	\$30,583		\$23,243	\$3,670	\$3,058	\$0	\$0	\$0	IS2	ISILON
IH500-4T-3.2T IH500-8T-1.6T	H500-2.2GHZ/10C/128G+15x4TB SAT/3.2TB H500-2.2GHZ/10C/128G+15x8TB SAT/1.6TB	\$34,618 \$39,263	24% 24%	\$26,310 \$29,840	\$4,154 \$4,712	\$3,462 \$3,926	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
IH500-8T-3.2T	H500-2.2GHZ/10C/128G+15x81B SAT/1.01B	\$39,263 \$43,297		\$32,906	\$4,712 \$5.196	\$4,330	\$0 \$0	\$0 \$0	\$0 \$0	IS2	ISILON
IH500-E-2T-1.6T	H500-2.2GHZ/10C/128G+SED/15x2T SAT/1.6TB	\$38,162		\$29,003	\$4,579	\$3,816	\$0	\$0	\$0	IS2	ISILON
IH500-E-2T-3.2T	H500-2.2GHZ/10C/128G+SED/15x2T SAT/3.2TB	\$43,608	24%	\$33,142	\$5,233	\$4,361	\$0	\$0	\$0	IS2	ISILON
IH500-E-4T-1.6T	H500-2.2GHZ/10C/128G+SED/15x4T SAT/1.6TB	\$41,287		\$31,378	\$4,954	\$4,129	\$0	\$0	\$0	IS2	ISILON
IH500-E-4T-3.2T IH500-E-8T-1.6T	H500-2.2GHZ/10C/128G+SED/15x4T SAT/3.2TB H500-2.2GHZ/10C/128G+SED/15x8T SAT/1.6TB	\$46,734 \$53,005		\$35,518 \$40,284	\$5,608 \$6,361	\$4,673 \$5,301	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
IH500-E-8T-3.2T	H500-2.2GHZ/10C/128G+SED/15x8T SAT/1.0TB	\$58,451		\$44,423	\$7,014	\$5,845	\$0	\$0	\$0 \$0	IS2	ISILON
IH600-1.2T-1.6T	H600-2.2GHZ/14C/256G+30x1.2TB SAS/1.6TB	\$49,099	24%	\$37,315	\$5,892	\$4,910	\$0	\$0	\$0	IS2	ISILON
IH600-1.2T-3.2T	H600-2.2GHZ/14C/256G+30x1.2TB SAS/3.2TB	\$53,134		\$40,382	\$6,376	\$5,313	\$0	\$0	\$0	IS2	ISILON
IH600-600G-1.6T	H600-2.2GHZ/14C/256G+30x600GB SAS/1.6TB	\$42,647		\$32,412	\$5,118	\$4,265	\$0	\$0	\$0	IS2	ISILON
IH600-600G-3.2T IH600-E-1.2T-1.6T	H600-2.2GHZ/14C/256G+30x600GB SAS/3.2TB H600-2.2GH/14C/256G+SED/30x1.2T SAS/1.6T	\$46,681 \$66,284		\$35,478 \$50,376	\$5,602 \$7,954	\$4,668 \$6,628	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
IH600-E-1.2T-3.2T	H600-2.2GH/14C/256G+SED/30x1.2T SAS/1.0T	\$71.730		\$54.515	\$8.608	\$7,173	\$0	\$0	\$0	IS2	ISILON
IH600-E-600G-1.6T	H600-2.2GH/14C/256G+SED/30x600G SAS/1.6T	\$57,573		\$43,755	\$6,909	\$5,757	\$0	\$0	\$0	IS2	ISILON
IH600-E-600G-3.2T	H600-2.2GH/14C/256G+SED/30x600G SAS/3.2T	\$63,020		\$47,895	\$7,562	\$6,302	\$0	\$0	\$0	IS2	ISILON
ISSD-1.6TB	ISD - 1.6TB SSD	\$4,592		\$3,490	\$551	\$459	\$0	\$0	\$0	IS2	ISILON
ISSD-3.2TB ISSD-400GB	ISD - 3.2TB SSD ISD - 400GB SSD	\$8,708 \$1,557	24% 24%	\$6,618 \$1,183	\$1,045 \$187	\$871 \$156	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
ISSD-400GB-PR	ISD - 400GB SSD/PROMO	\$1,557 \$1,557		\$1,183	\$187	\$156 \$156	\$0	\$0 \$0	\$0 \$0	IS2	ISILON
ISSD-800GB	ISD - 800GB SSD	\$2,533		\$1,925	\$304	\$253	\$0	\$0	\$0	IS2	ISILON
ISSD-E-1.6TB	ISD - 1.6TB SED SSD	\$5,969	24%	\$4,536	\$716	\$597	\$0	\$0	\$0	IS2	ISILON
ISSD-E-3.2TB	ISD - 3.2TB SED SSD	\$11,321		\$8,604	\$1,359	\$1,132	\$0	\$0	\$0	IS2	ISILON
ISSD-E-400GB ISSD-E-800GB	ISD - 400GB SED SSD ISD - 800GB SED SSD	\$2,024 \$3,293		\$1,538 \$2,503	\$243 \$395	\$202 \$329	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
NL400-SAS-E01	NL400-108TB-SED/12G/4x1GE	\$3,293 \$115,472		\$87,759	\$13,857	\$11,547	\$0	\$0 \$0	\$0 \$0	IS	ISILON
NL400-SAS-E02	NL400-108TB-SED/12G/2x10GE SFP 2x1GE	\$117,673	24%	\$89,431	\$14,121	\$11,767	\$0	\$0	\$0	IS	ISILON
NL400-SAS-E03	NL400-108TB-SED/24G/4x1GE	\$117,875	24%	\$89,585	\$14,145	\$11,788	\$0	\$0	\$0	IS	ISILON
NL400-SAS-E04 NL400-SAS-E05	NL400-108TB-SED/24G/2x10GE SFP 2x1GE NL400-108TB-SED/48G/4x1GE	\$120,155 \$119,490		\$91,318 \$90,812	\$14,419 \$14,339	\$12,016 \$11,949	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON ISILON
NL400-SAS-E06	NL400-1061B-SED/48G/4x1GE NL400-108TB-SED/48G/2x10GE SFP 2x1GE	\$119,490 \$121,770		\$90,612	\$14,539	\$11,949 \$12,177	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
NL400-SAS-E07	NL400-144TB-SED/12G/4x1GE	\$138,979		\$105,624	\$16,677	\$13,898	\$0	\$0	\$0	is	ISILON
NL400-SAS-E08	NL400-144TB-SED/12G/2x10GE SFP 2x1GE	\$140,382	24%	\$106,690	\$16,846	\$14,038	\$0	\$0	\$0	IS	ISILON
NL400-SAS-E09	NL400-144TB-SED/24G/4x1GE	\$140,410		\$106,712	\$16,849	\$14,041	\$0	\$0	\$0	IS	ISILON
NL400-SAS-E10	NL400-144TB-SED/24G/2x10GE SFP 2x1GE	\$142,622 \$141,077		\$108,393	\$17,115	\$14,262 \$14.198	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
NL400-SAS-E11 NL400-SAS-E12	NL400-144TB-SED/48G/4x1GE NL400-144TB-SED/48G/2x10GE SFP 2x1GE	\$141,977 \$144,188	24%	\$107,903 \$109,583	\$17,037 \$17.303	\$14,190	\$0	\$0	\$0	IS	ISILON
NL400-SAT-001	NL400-36T/24G/4x1GE	\$56,105		\$42,640	\$6,733	\$5,611	\$0	\$0	\$0	IS	ISILON
NL400-SAT-002	NL400-36T/24G/2x10GE SFP+2x1GE	\$57,858		\$43,972	\$6,943	\$5,786	\$0	\$0	\$0	IS	ISILON
NL400-SAT-003	NL400-36T/48G/4x1GE	\$57,347		\$43,584	\$6,882	\$5,735	\$0	\$0	\$0	IS	ISILON
NL400-SAT-004 NL400-SAT-005	NL400-36T/48G/2x10GE SFP+2x1GE NL400-72T/24G/4x1GE	\$59,101 \$72.932		\$44,917 \$55,428	\$7,092 \$8.752	\$5,910 \$7.293	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
NL400-SAT-006	NL400-72T/24G/2x10GE SFP+2x1GE	\$74,633		\$56,721	\$8,956	\$7,463	\$0	\$0	\$0	IS	ISILON
NL400-SAT-007	NL400-72T/48G/4x1GE	\$74,137	24%	\$56,344	\$8,896	\$7,414	\$0	\$0	\$0	IS	ISILON
NL400-SAT-008	NL400-72T/48G/2x10GE SFP+2x1GE	\$75,838		\$57,637	\$9,101	\$7,584	\$0	\$0	\$0	IS	ISILON
NL400-SAT-009 NL400-SAT-010	NL400-108T/24G/4x1GE NL400-108T/24G/2x10GE SFP+2x1GE	\$90,673 \$95,285	24% 24%	\$68,911 \$72,417	\$10,881 \$11,434	\$9,067 \$9,529	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
NL400-SAT-010 NL400-SAT-011	NL400-1081/24G/2X10GE SFF+2X1GE NL400-108T/48G/4x1GE	\$95,265 \$91,915		\$69,855	\$11,434	\$9,529 \$9,192	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
NL400-SAT-012	NL400-108T/48G/2x10GE SFP+2x1GE	\$96,566		\$73,390	\$11,588	\$9,657	\$0	\$0	\$0	IS	ISILON
NL400-SAT-013	NL400-144T/12G/4x1GE	\$106,907		\$81,249	\$12,829	\$10,691	\$0	\$0	\$0	IS	ISILON
NL400-SAT-014	NL400-144T/24G/4x1GE	\$108,008		\$82,086	\$12,961	\$10,801	\$0	\$0	\$0	IS	ISILON
NL400-SAT-015 NL400-SAT-016	NL400-144T/24G/2x10GE SFP+2x1GE NL400-144T/48G/4x1GE	\$116,600 \$109,213		\$88,616 \$83,002	\$13,992 \$13,106	\$11,660 \$10.921	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
NL400-SAT-010 NL400-SAT-017	NL400-144T/48G/2x10GE SFP+2x1GE	\$117,881	24%	\$89,590	\$14,146	\$11,788	\$0	\$0 \$0	\$0 \$0	IS	ISILON
NL400-SATA-E01	NL400-140T/800G SSD-SED/12G/2X10GE+2X1GE	\$181,561	24%	\$137,986	\$21,787	\$18,156	\$0	\$0	\$0	IS	ISILON
NL400-SATA-E02	NL400-140T/800G SSD-SED/12G/4x1GE	\$178,094		\$135,351	\$21,371	\$17,809	\$0	\$0	\$0	IS	ISILON
NL400-SATA-E03	NL400-140T/800G SSD-SED/24G/2X10GE+2X1GE	\$182,673		\$138,831	\$21,921	\$18,267	\$0	\$0	\$0	IS	ISILON
NL400-SATA-E04 NL400-SATA-E05	NL400-140T/800G SSD-SED/24G/4x1GE NL400-140T/800G SSD-SED/48G/2X10GE+2X1GE	\$179,206 \$185,715		\$136,197 \$141.143	\$21,505 \$22,286	\$17,921 \$18.572	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
NL400-SATA-E05	NL400-140T/800G SSD-SED/48G/2X10GE+2X1GE NL400-140T/800G SSD-SED/48G/4x1GE	\$182,248		\$138,508	\$21,870	\$18,225	\$0	\$0 \$0	\$0 \$0	IS	ISILON
NL400-SAT-S01	NL400-120T+2.4T SSD/12G/4x1GE	\$181,620	24%	\$138,031	\$21,794	\$18,162	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S02	NL400-120T+2.4T SSD/12G/2x10GE SFP+2x1GE	\$183,659		\$139,581	\$22,039	\$18,366	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S03 NL400-SAT-S04	NL400-120T+2.4T SSD/24G/4x1GE	\$182,940 \$184,070	24% 24%	\$139,034 \$140,594	\$21,953 \$22,197	\$18,294 \$18,498	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON ISILON
NL400-SAT-S05	NL400-120T+2.4T SSD/24G/2x10GE SFP+2x1GE NL400-120T+2.4T SSD/48G/4x1GE	\$184,979 \$184,385	- 170	\$140,584 \$140,133	\$22,197 \$22,126	\$18,498 \$18,439	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
		ψ104,303	2-7/0	ψ1+0,133	ΨΖΖ, 1ΖΟ	₩10,438	φ0	φυ	40	.0	

NL400-SAT-S66 NL400-120T+2.4T SSD/48G/2x10GE SFP+2x1GE \$186,424 24% \$141,682 \$22,371 \$18,642 \$180,045 \$	T ANNUAL WARR UPG (BASIC) (PREMIUM) \$0 \$0	WARR UPG (STANDARD)	DISCOUNT	1
NL400-SAT-S06 NL400-120T+2.4T SSD/48G/2x10GE SFP+2x1GE \$186.424 24% \$141.682 \$22,371 \$18,642 \$140.0-SAT-S41 NL400-102T+1.6T SSD/48G/2x10GE SFP+2x1GE \$170,417 24% \$12.9517 \$20,450 \$17,042 \$140.0-SAT-S45 NL400-210T+800G SSD/48G/2x10GE 2x1GE \$161,750 24% \$122.930 \$19,410 \$16,175 \$16,175 \$18,402 \$18.0-SAT-S45 NL400-210T+800G SSD/48G/2x10GE 2x1GE \$161,750 24% \$122.930 \$19,410 \$16,175 \$16,175 \$18,042 \$159,269 24% \$121,044 \$19,112 \$15,927 \$18,040 \$18,709 \$15,997 \$18,040 \$18,748 \$18,748 \$157,480 24% \$119,685 \$18,898 \$15,748 \$15,748 \$159,269 24% \$1118,489 \$18,709 \$15,591 \$15,991	\$0 \$0	(STANDARD)		FAMILY
NL400-SAT-S41 NL400-102T+1.6T SSD/48G/2x10GE SFP+2x1GE \$170,417 24% \$129,517 \$20,450 \$17,042 NL400-SAT-S45 NL400-210T+800G SSD/48G/2x10GE 2x1GE \$16,750 24% \$122,930 \$19,410 \$16,175 NL400-SAT-S46 NL400-210T+800G SSD/48G/2x10GE 2x1GE \$159,269 24% \$121,044 \$19,112 \$15,927 NL400-SAT-S47 NL400-210T+800G SSD/48G/2x10GE 2x1GE \$157,480 24% \$119,685 \$18,898 \$15,748 NL400-210T+800G SSD/12G/2x10GE 2x1GE \$157,480 24% \$118,489 \$18,709 \$15,591 NL400-SAT-S49 NL400-210T+800G SSD/12G/2x10GE 2x1GE \$159,966 24% \$118,489 \$18,709 \$15,591 NL400-SAT-S49 NL400-210T+800G SSD/24G/2x10GE 2x1GE \$159,993 24% \$121,595 \$19,199 \$15,999 NL400-SAT-S50 NL400-210T+800G SSD/24G/2x10GE 2x1GE \$157,512 24% \$119,709 \$18,901 \$15,751 NL400-40T+800G SSD/12G/2x10GE \$136,995 24% \$104,116 \$16,439 \$13,700 NL400-SAT-S51 NL400-140T+800G SSD/12G/2x10GE 2x1GE \$136,695 24% \$104,116 \$16,439 \$13,700 NL400-SAT-S52 NL400-140T+800G SSD/12G/2x10GE 2x1GE \$139,662 24% \$106,143 \$16,759 \$13,966 NL400-SAT-S53 NL400-140T+800G SSD/12G/2x10GE 2x1GE \$137,851 24% \$104,767 \$16,542 \$13,785 NL400-140T+800G SSD/24G/2x10GE 2x1GE \$137,851 24% \$104,767 \$16,542 \$13,785 NL400-140T+800G SSD/24G/2x10GE 2x1GE \$140,190 24% \$106,794 \$16,862 \$14,052 NL400-SAT-S55 NL400-140T+800G SSD/24G/2x10GE 2x1GE \$140,190 24% \$106,574 \$16,862 \$14,052 NL400-SAT-S55 NL400-140T+800G SSD/24G/2x10GE 2x1GE \$140,190 24% \$106,572 \$17,143 \$14,286 NL400-SAT-S55 NL400-140T+800G SSD/12G/4x1GE \$140,190 24% \$99,582 \$15,723 \$13,103 NL400-SAT-S57 NL400-15T+800G SSD/12G/4x1GE \$13,099 24% \$99,582 \$15,723 \$13,103 NL400-SAT-S58 NL400-15T+800G SSD/12G/4x1GE \$131,099 24% \$99,582 \$15,723 \$13,103 NL400-SAT-S58 NL400-15T+800G SSD/12G/4x1GE \$130,099 24% \$99,582 \$15,723 \$13,103 NL400-SAT-S58 NL400-15T+800G SSD/12G/4x1GE \$87,999 24% \$86,879 \$10,550 \$8,800		\$0	CLASS IS	ISILON
NL400-SAT-S45 NL400-210T+800G SSD/48G/2x10GE 2x1GE \$161,750 24% \$122,930 \$19,410 \$16,175 NL400-SAT-S46 NL400-210T+800G SSD/48G/4x1GE \$159,269 24% \$121,044 \$19,112 \$15,927 NL400-SAT-S47 NL400-210T+800G SSD/12G/2x10GE 2x1GE \$157,480 24% \$119,685 \$18,898 \$15,748 NL400-210T+800G SSD/12G/2x10GE 2x1GE \$155,906 24% \$118,489 \$18,709 \$15,591 NL400-SAT-S49 NL400-210T+800G SSD/24G/2x10GE 2x1GE \$159,993 24% \$121,595 \$19,199 \$15,999 NL400-SAT-S50 NL400-210T+800G SSD/24G/2x10GE 2x1GE \$159,993 24% \$119,709 \$18,901 \$15,751 NL400-AT-S50 NL400-140T+800G SSD/24G/4x1GE \$157,512 24% \$119,709 \$18,901 \$15,751 NL400-140T+800G SSD/24G/2x10GE 2x1GE \$138,995 24% \$104,116 \$16,439 \$13,700 NL400-SAT-S52 NL400-140T+800G SSD/24G/2x10GE 2x1GE \$139,662 24% \$106,143 \$16,759 \$13,966 NL400-SAT-S53 NL400-140T+800G SSD/24G/4x1GE \$137,851 24% \$104,767 \$16,542 \$13,785 NL400-140T+800G SSD/24G/2x10GE 2x1GE \$137,851 24% \$104,767 \$16,542 \$13,785 NL400-SAT-S55 NL400-140T+800G SSD/24G/2x10GE 2x1GE \$140,518 24% \$106,794 \$16,862 \$14,052 NL400-SAT-S55 NL400-140T+800G SSD/24G/2x10GE 2x1GE \$140,518 24% \$106,794 \$16,862 \$14,052 NL400-SAT-S55 NL400-140T+800G SSD/24G/2x10GE 2x1GE \$140,518 24% \$106,794 \$16,862 \$14,052 NL400-SAT-S55 NL400-140T+800G SSD/24G/2x10GE 2x1GE \$140,518 24% \$106,579 \$11,143 \$14,286 NL400-SAT-S55 NL400-150T+800G SSD/2G/4x1GE \$140,518 24% \$108,572 \$17,143 \$14,286 NL400-SAT-S55 NL400-150T+800G SSD/12G/4x1GE \$131,029 24% \$99,582 \$15,733 \$13,103 NL400-SAT-S55 NL400-150T+800G SSD/12G/4x1GE \$131,029 24% \$99,582 \$15,733 \$13,103 NL400-SAT-S55 NL400-150T+800G SSD/12G/4x1GE \$131,029 24% \$80,572 \$17,143 \$14,286 NL400-SAT-S56 NL400-150T+800G SSD/12G/4x1GE \$131,029 24% \$80,572 \$17,143 \$14,286 NL400-SAT-S56 NL400-150T+800G SSD/12G/4x1GE \$131,029 24% \$80,579 \$10,560 \$8,800 \$10,5	\$0 \$0	\$0 \$0		ISILON
NL400-SAT-S47 NL400-210T+800G SSD/12G/2x10GE 2x1GE \$157,480 24% \$119,685 \$18,898 \$15,748 NL400-SAT-S48 NL400-210T+800G SSD/12G/3x1GE \$155,906 24% \$118,489 \$18,709 \$15,591 NL400-SAT-S49 NL400-210T+800G SSD/24G/2x1GE \$159,993 24% \$121,595 \$19,199 \$15,999 NL400-SAT-S50 NL400-210T+800G SSD/24G/3x1GE \$157,512 24% \$119,709 \$18,901 \$15,751 NL400-140T+800G SSD/12G/3x1GE \$157,512 24% \$119,709 \$18,901 \$15,751 NL400-140T+800G SSD/12G/3x1GE \$136,995 24% \$104,116 \$16,439 \$13,700 NL400-SAT-S51 NL400-140T+800G SSD/12G/2x1GE \$139,662 24% \$106,143 \$16,759 \$13,966 NL400-SAT-S52 NL400-140T+800G SSD/12G/2x1GE \$139,662 24% \$106,143 \$16,759 \$13,966 NL400-SAT-S53 NL400-140T+800G SSD/24G/2x1GE \$137,851 24% \$104,767 \$16,542 \$13,785 NL400-140T+800G SSD/24G/2x10GE 2x1GE \$137,851 24% \$104,767 \$16,542 \$13,785 NL400-140T+800G SSD/24G/2x10GE 2x1GE \$140,518 24% \$106,794 \$16,862 \$14,052 NL400-SAT-S55 NL400-140T+800G SSD/24G/2x10GE 2x1GE \$140,190 24% \$106,544 \$16,823 \$14,019 NL400-SAT-S55 NL400-140T+800G SSD/48G/2x10GE 2x1GE \$142,858 24% \$108,572 \$17,143 \$14,286 NL400-SAT-S57 NL400-140T+800G SSD/12G/4x1GE \$131,029 24% \$99,582 \$15,723 \$13,103 NL400-SAT-S58 NL400-35T+800G SSD/12G/4x1GE \$87,999 24% \$66,879 \$10,560 \$8,800	\$0 \$0	\$0		ISILON
NL400-SAT-S48 NL400-210T+800G SSD/12G/4x1GE \$155,906 24% \$118,489 \$18,709 \$15,591 NL400-SAT-S49 NL400-210T+800G SSD/24G/2x10GE 2x1GE \$159,993 24% \$121,595 \$19,199 \$15,999 NL400-SAT-S50 NL400-140T+800G SSD/24G/4x1GE \$157,512 24% \$119,709 \$18,901 \$15,751 NL400-SAT-S51 NL400-140T+800G SSD/12G/4x1GE \$136,995 24% \$104,116 \$16,439 \$13,700 NL400-SAT-S52 NL400-140T+800G SSD/12G/2x10GE 2x1GE \$139,662 24% \$104,116 \$16,759 \$13,966 NL400-SAT-S53 NL400-140T+800G SSD/12G/2x10GE 2x1GE \$137,851 24% \$104,767 \$16,542 \$13,785 NL400-140T+800G SSD/24G/2x10GE 2x1GE \$140,518 24% \$106,764 \$16,862 \$14,052 NL400-SAT-S55 NL400-140T+800G SSD/24G/2x10GE 2x1GE \$140,518 24% \$106,794 \$16,862 \$14,052 NL400-SAT-S55 NL400-140T+800G SSD/24G/2x10GE 2x1GE \$140,190 24% \$106,544 \$16,823 \$14,019 NL400-SAT-S55 NL400-140T+800G SSD/45G/2x10GE 2x1GE \$140,190 24% \$106,544 \$16,823 \$14,019 NL400-SAT-S55 NL400-140T+800G SSD/12G/4x1GE \$140,190 24% \$106,544 \$16,823 \$14,019 NL400-SAT-S57 NL400-140T+800G SSD/12G/4x1GE \$140,190 24% \$106,544 \$16,823 \$14,019 NL400-SAT-S57 NL400-140T+800G SSD/12G/4x1GE \$140,190 24% \$106,544 \$16,823 \$14,019 NL400-SAT-S57 NL400-140T+800G SSD/12G/4x1GE \$131,029 24% \$99,582 \$15,723 \$13,103 NL400-SAT-S58 NL400-35T-800G SSD/12G/4x1GE \$131,029 24% \$86,879 \$10,560 \$8,800	\$0 \$0	\$0		ISILON
NL400-SAT-S49 NL400-210T+800G SSD/24G/2x10GE 2x1GE \$159,993 24% \$121,595 \$19,199 \$15,999 NL400-SAT-S50 NL400-210T+800G SSD/24G/4x1GE \$157,512 24% \$119,709 \$18,901 \$15,751 NL400-3AT-S51 NL400-140T+800G SSD/12G/4x1GE \$136,995 24% \$104,116 \$16,439 \$13,700 NL400-SAT-S52 NL400-140T+800G SSD/12G/2x10GE 2x1GE \$138,965 24% \$106,143 \$16,759 \$13,966 NL400-SAT-S53 NL400-140T+800G SSD/12G/2x10GE 2x1GE \$139,662 24% \$106,143 \$16,759 \$13,966 NL400-SAT-S53 NL400-140T+800G SSD/24G/2x10GE 2x1GE \$137,851 24% \$104,767 \$16,542 \$13,785 NL400-140T+800G SSD/24G/2x10GE 2x1GE \$140,518 24% \$106,794 \$16,862 \$14,052 NL400-SAT-S55 NL400-140T+800G SSD/24G/2x10GE 2x1GE \$140,190 24% \$106,594 \$16,862 \$14,052 NL400-SAT-S55 NL400-140T+800G SSD/48G/2x10GE 2x1GE \$142,858 24% \$108,572 \$17,143 \$14,286 NL400-SAT-S57 NL400-140T+800G SSD/12G/4x1GE \$131,029 24% \$99,582 \$15,723 \$13,103 NL400-SAT-S58 NL400-35T+800G SSD/12G/4x1GE \$87,999 24% \$99,582 \$15,050 \$88,800	\$0 \$0	\$0		ISILON
NL400-SAT-S50 NL400-210T+800G SSD/24G/4x1GE \$157,512 24% \$119,709 \$18,901 \$15,751 NL400-SAT-S51 NL400-140T+800G SSD/12G/4x1GE \$138,995 24% \$104,116 \$16,439 \$13,700 NL400-SAT-S52 NL400-140T+800G SSD/12G/2x1GE \$139,662 24% \$106,143 \$16,759 \$13,966 NL400-SAT-S53 NL400-140T+800G SSD/24G/2x1GE \$139,662 24% \$106,743 \$16,767 \$16,742 \$13,785 NL400-140T+800G SSD/24G/2x10GE \$137,851 24% \$104,767 \$16,542 \$13,785 NL400-140T+800G SSD/24G/2x10GE \$140,518 24% \$106,794 \$16,862 \$14,052 NL400-SAT-S55 NL400-140T+800G SSD/24G/2x10GE \$140,190 24% \$106,544 \$16,823 \$14,019 NL400-SAT-S56 NL400-140T+800G SSD/48G/2x10GE \$140,190 24% \$108,572 \$17,143 \$14,286 NL400-SAT-S57 NL400-140T+800G SSD/12G/4x1GE \$142,858 24% \$198,572 \$17,143 \$14,286 NL400-SAT-S57 NL400-15T+800G SSD/12G/4x1GE \$131,029 24% \$99,582 \$15,723 \$13,103 NL400-SAT-S58 NL400-35T+800G SSD/12G/4x1GE \$87,999 24% \$86,879 \$10,560 \$8,800	\$0 \$0 \$0 \$0	\$0 \$0		ISILON ISILON
NL400-SAT-S51 NL400-140T+800G SSD/12G/4x1GE \$136,995 24% \$104,116 \$16,439 \$13,700 NL400-SAT-S52 NL400-140T+800G SSD/12G/2x1GE \$139,662 24% \$106,143 \$16,759 \$13,966 NL400-SAT-S53 NL400-140T+800G SSD/24G/2x1GE \$137,851 24% \$104,767 \$16,542 \$13,785 NL400-140T+800G SSD/24G/2x1GE \$140,518 24% \$106,794 \$16,862 \$14,052 NL400-SAT-S55 NL400-140T+800G SSD/24G/2x1GE \$140,190 24% \$106,544 \$16,823 \$14,019 NL400-SAT-S56 NL400-140T+800G SSD/48G/4x1GE \$140,190 24% \$106,544 \$16,823 \$14,019 NL400-SAT-S56 NL400-140T+800G SSD/48G/2x1GE \$140,190 24% \$108,572 \$17,143 \$14,286 NL400-140T+800G SSD/42G/4x1GE \$131,029 24% \$99,582 \$15,723 \$13,103 NL400-SAT-S57 NL400-165T-800G SSD/12G/4x1GE \$131,029 24% \$66,879 \$10,560 \$8,800	\$0 \$0	\$0 \$0		ISILON
NL400-SAT-S53 NL400-140T+800G SSD/24G/4x1GE \$137,851 24% \$104,767 \$16,542 \$13,785 NL400-SAT-S54 NL400-140T+800G SSD/24G/2x10GE 2x1GE \$140,518 24% \$106,794 \$16,862 \$14,052 NL400-SAT-S55 NL400-140T+800G SSD/48G/2x10GE 2x1GE \$140,190 24% \$106,544 \$16,823 \$14,019 NL400-SAT-S56 NL400-140T+800G SSD/48G/2x10GE 2x1GE \$142,858 24% \$108,572 \$17,143 \$14,286 NL400-SAT-S57 NL400-105T+800G SSD/12G/4x1GE \$131,029 24% \$99,582 \$15,723 \$13,103 NL400-SAT-S58 NL400-	\$0 \$0	\$0		ISILON
NL400-SAT-S54 NL400-140T+800G SSD/24G/2x10GE 2x1GE \$140,518 24% \$100,794 \$16,862 \$14,052 NL400-SAT-S55 NL400-140T+800G SSD/48G/4x1GE \$140,190 24% \$106,544 \$16,823 \$14,019 NL400-SAT-S56 NL400-140T+800G SSD/48G/2x10GE 2x1GE \$142,858 24% \$108,572 \$17,143 \$14,286 NL400-SAT-S57 NL400-105T+800G SSD/12G/4x1GE \$131,029 24% \$99,582 \$15,723 \$13,103 NL400-SAT-S58 NL400-35T+800G SSD/12G/4x1GE \$87,999 24% \$66,879 \$10,560 \$8,800	\$0 \$0	\$0		ISILON
NL400-SAT-S55 NL400-140T+800G SSD/48G/4x1GE \$140,190 24% \$106,544 \$16,823 \$14,019 NL400-SAT-S56 NL400-140T+800G SSD/48G/2x10GE 2x1GE \$142,858 24% \$108,572 \$17,143 \$14,286 NL400-SAT-S57 NL400-105T+800G SSD/12G/4x1GE \$131,029 24% \$99,582 \$15,723 \$13,103 NL400-SAT-S58 NL400-35T+800G SSD/12G/4x1GE \$87,999 24% \$66,879 \$10,560 \$8,800	\$0 \$0	\$0		ISILON
NL400-SAT-S56 NL400-140T+800G SSD/48G/2x10GE 2x1GE \$142,858 24% \$108,572 \$17,143 \$14,286 NL400-SAT-S57 NL400-105T+800G SSD/12G/4x1GE \$131,029 24% \$99,582 \$15,723 \$13,103 NL400-SAT-S58 NL400-35T+800G SSD/12G/4x1GE \$87,999 24% \$66,879 \$10,560 \$8,800	\$0 \$0 \$0 \$0	\$0		ISILON ISILON
NL400-SAT-S57 NL400-105T+800G SSD/12G/4x1GE \$131,029 24% \$99,582 \$15,723 \$13,103 NL400-SAT-S58 NL400-35T+800G SSD/12G/4x1GE \$87,999 24% \$66,879 \$10,560 \$8,800	\$0 \$0	\$0 \$0		ISILON
NL400-SAT-S58 NL400-35T+800G SSD/12G/4x1GE \$87,999 24% \$66,879 \$10,560 \$8,800	\$0 \$0	\$0		ISILON
	\$0 \$0	\$0		ISILON
NL400-SAT-S59 NL400-35T+800G SSD/12G/2x10GE 2x1GE \$90,623 24% \$68,873 \$10,875 \$9,062	\$0 \$0	\$0		ISILON
NL400-SAT-S60 NL400-35T+800G SSD/24G/4x1GE \$89,036 24% \$67,667 \$10,684 \$8,904	\$0 \$0	\$0		ISILON
NL400-SAT-S61 NL400-35T+800G SSD/24G/2x10GE 2x1GE \$91,661 24% \$69,662 \$10,999 \$9,166 NL400-SAT-S62 NL400-35T+800G SSD/48G/4x1GE \$91,299 24% \$69,387 \$10,956 \$9,130	\$0 \$0 \$0 \$0	\$0 \$0		ISILON ISILON
NL400-5AT-563 NL400-105T+800G SSDI/12G/2x10GE 2x1GE \$124,346 24% \$94,503 \$14,922 \$12,435	\$0 \$0	\$0 \$0		ISILON
NL400-SAT-S64 NL400-105T+800G SSD/24G/4x1GE \$122,711 24% \$93,260 \$14,725 \$12,271	\$0 \$0	\$0		ISILON
NL400-SAT-S65 NL400-105T+800G SSD/24G/2x10GE 2x1GE \$125,416 24% \$95,316 \$15,050 \$12,542	\$0 \$0	\$0		ISILON
NL400-SAT-S66 NL400-105T+800G SSD/48G/4x1GE \$125,044 24% \$95,033 \$15,005 \$12,504	\$0 \$0	\$0		ISILON
NL400-SAT-S67 NL400-105T+800G SSD/48G/2x10GE 2x1GE \$127,749 24% \$97,089 \$15,330 \$12,775	\$0 \$0	\$0		ISILON
NL400-SAT-S68 NL400-70T+800G SSD/12G/4x1GE \$105,523 24% \$80,197 \$12,663 \$10,552 NL400-SAT-S69 NL400-70T+800G SSD/12G/2x10GE 2x1GE \$108,229 24% \$82,254 \$12,987 \$10,823	\$0 \$0 \$0	\$0 \$0		ISILON ISILON
NL400-SAT-S69 NL400-70T+800G SSD/12G/2x10GE 2x1GE \$108,229 24% \$82,254 \$12,987 \$10,823 NL400-SAT-S70 NL400-70T+800G SSD/24G/4x1GE \$106,593 24% \$81,011 \$12,791 \$10,659	\$0 \$0 \$0 \$0	\$0 \$0		ISILON
NL400-SAT-S71 NL400-70T+800G SSD/24G/2x10GE 2x1GE \$109,298 24% \$83,066 \$13,116 \$10,930	\$0 \$0	\$0		ISILON
NL400-SAT-S72 NL400-70T+800G SSD/48G/4x1GE \$108,926 24% \$82,784 \$13,071 \$10,893	\$0 \$0	\$0	IS	ISILON
NL400-SAT-S73 NL400-70T+800G SSD/48G/2x10GE 2x1GE \$111,631 24% \$84,840 \$13,396 \$11,163	\$0 \$0	\$0		ISILON
NL410-SAT-002 NL410-72T/24G/2x10GE 2x1GE \$71,678 24% \$54,475 \$8,601 \$7,168	\$0 \$0	\$0		ISILON
NL410-SAT-002-HO NL410-72T/24G/2x10GE 2x1GE/HO \$41,954 24% \$31,885 \$5,034 \$4,195 NL410-SAT-003 NL410-72T/48G/2x10GE 2x1GE \$72,835 24% \$55,355 \$8,740 \$7,284	\$0 \$0 \$0 \$0	\$0 \$0		ISILON ISILON
NL410-9A1-003 NL410-7Z1748G2A10GE ZA1GEHO \$42,689 24% \$32,444 \$5,123 \$4,269	\$0 \$0	\$0 \$0		ISILON
NL410-SAT-005 NL410-144T/24G/2x10GE 2x10E \$105,365 24% \$80,077 \$12,644 \$10,537	\$0 \$0	\$0		ISILON
NL410-SAT-005-HO NL410-144T/24G/2x10GE 2x1GE/HO \$49,072 24% \$37,295 \$5,889 \$4,907	\$0 \$0	\$0	IS	ISILON
NL410-SAT-006 NL410-144T/48G/2x10GE 2x1GE \$106,522 24% \$80,957 \$12,783 \$10,652	\$0 \$0	\$0		ISILON
NL410-SAT-006-HO NL410-144T/48G/2x10GE 2x1GE/HO \$49,808 24% \$37,854 \$5,977 \$4,981	\$0 \$0	\$0		ISILON
NL410-SAT-008 NL410-36T/24G/2x10GE 2x1GE \$55,567 24% \$42,231 \$6,668 \$5,557 NL410-SAT-008-HO NL410-36T/24G/2x10GE 2x1GE/HO \$39,129 24% \$29,738 \$4,695 \$3,913	\$0 \$0 \$0 \$0	\$0 \$0		ISILON ISILON
NL410-581-000-110 NL410-301/24G/2X10GE ZX1GE	\$0 \$0	\$0		ISILON
NL410-3AT-009-HO NL410-35T/48G/2x10GE 2x1GE/HO \$39,865 24% \$30,297 \$4,784 \$3,987	\$0 \$0	\$0		ISILON
NL410-SAT-011 NL410-108T/24G/2x10GE 2x1GE \$88,767 24% \$67,463 \$10,652 \$8,877	\$0 \$0	\$0		ISILON
NL410-SAT-011-HO NL410-108T/24G/2x10GE 2x1GE/HO \$47,467 24% \$36,075 \$5,696 \$4,747	\$0 \$0	\$0		ISILON
NL410-SAT-012 NL410-108T/48G/2x10GE 2x1GE \$89,960 24% \$68,370 \$10,795 \$8,996	\$0 \$0	\$0		ISILON
NL410-SAT-012-HO NL410-108T/48G/2x10GE 2x1GE/HO \$48,203 24% \$36,634 \$5,784 \$4,820 NL410-SAT-E02 NL410-144T SED/24G/2x10GE 2x1GE \$136,974 24% \$104,100 \$16,437 \$13,697	\$0 \$0 \$0 \$0	\$0 \$0		ISILON ISILON
NL410-SAT-E02-HO NL410-1441 SED/24G/2x10GE 2x1GE/HO \$66.247 24% \$50.348 \$7.950 \$6.625	\$0 \$0	\$0 \$0		ISILON
NL410-SAT-E03 NL410-144T SED/4BG/2x10GE 2x1GE \$138,479 24% \$105,244 \$16,617 \$13,848	\$0 \$0	\$0		ISILON
NL410-SAT-E03-HO NL410-144T SED/48G/2x10GE 2x1GE/HO \$67,241 24% \$51,103 \$8,069 \$6,724	\$0 \$0	\$0	IS	ISILON
NL410-SAT-E04 INA NL410-140T+800G SSD-SED/12G/2x10GE \$181,561 24% \$137,986 \$21,787 \$18,156	\$0 \$0	\$0		ISILON
NL410-SAT-E05 NL410-140T-800G SSD-SED/24G/2x10GE 2x1GE \$168,422 24% \$128,001 \$20,211 \$16,842 NL410-140T-800C SSD-SED/24G/2x40CE/LDC \$23,672 24% \$2,001 \$20,211 \$16,842	\$0 \$0 \$0	\$0 \$0		ISILON
NL410-SAT-E05-HO NL410-140T+800G SSD-SED/24G/2x10GE/HO \$83,575 24% \$63,517 \$10,029 \$8,358 NL410-SAT-E06 NL410-140T+800G SSD-SED/48G/2x10GE 2x1GE \$171,226 24% \$130,132 \$20,547 \$17,123	\$0 \$0 \$0 \$0	\$0 \$0		ISILON ISILON
NL410-541-E00 NL410-1401-800G SSD-SED/48G/2x10GE/HO \$84,650 24% \$130,132 \$20,947 \$17,125 NL410-1401-800G SSD-SED/48G/2x10GE/HO \$84,650 24% \$64,334 \$10,158 \$8,465	\$0 \$0 \$0 \$0	\$0 \$0		ISILON
NL410-SAT-E08 NL410-108T SED/24G/2x10GE 2x1GE \$115,397 24% \$87,702 \$13,848 \$11,540	\$0 \$0	\$0	IS	ISILON
NL410-SAT-E08-HO NL410-108T SED/24G/2x10GE 2x1GE/HO \$64,080 24% \$48,701 \$7,690 \$6,408	\$0 \$0	\$0	IS	ISILON
NL410-SAT-E09 NL410-108T SED/48G/2x10GE 2x1GE \$116,948 24% \$88,880 \$14,034 \$11,695	\$0 \$0	\$0		ISILON
NL410-SAT-E09-HO NL410-108T SED/I486/2x10GE 2x1GE/HO \$65,074 24% \$49,456 \$7,809 \$6,507	\$0 \$0	\$0		ISILON
NL410-SAT-E11 NL410-105T+800G SSD-SED/24G/2x10GE 2x1GE \$150,321 24% \$114,244 \$18,039 \$15,032 NL410-SAT-E11-HO NL410-105T+800G SSD-SED/24G/2x10GE/HO \$81,428 24% \$61,885 \$9,771 \$8,143	\$0 \$0 \$0 \$0	\$0 \$0		ISILON ISILON
NL410-3A1-E11-IIO NL410-1031-8000-SSD-SED/48G/2x10SE/IIO \$01,420 24% \$01,000 \$9,771 \$0,143 NL410-3A1-E12 NL410-105T-800G SSD-SED/48G/2x10GE 155,117 24% \$116,369 \$18,374 \$15,312	\$0 \$0 \$0 \$0	\$0 \$0		ISILON
NL410-SAT-E12-HO NL410-105T+800G SSD-SED/48G/2x10GE/HO \$82,483 24% \$62,687 \$9,898 \$8,248	\$0 \$0	\$0		ISILON
NL410-SAT-E31 NL410-210T+800G SSD-SED/24G/2x10GE 2x1GE \$191,764 24% \$145,741 \$23,012 \$19,176	\$0 \$0	\$0	IS	ISILON
NL410-SAT-E31-HO NL410-210T+800G SSD-SED/24G/2x10GE/HO \$111,025 24% \$84,379 \$13,323 \$11,103	\$0 \$0	\$0	IS	ISILON
NL410-SAT-E32 NL410-210T-800G SSD-SED/489(2/10GE 2/1GE \$193.870 24% \$147.341 \$23,264 \$19,387	\$0 \$0	\$0		ISILON
NL410-SAT-E32-HO NL410-210T+800G SSD-SED/48G/2x10GE/HO \$111,999 24% \$85,119 \$13,440 \$11,200 NL410-SAT-E33 NL410-280T+1.6T SSD SED/24G/2x10GE 2x1GE \$230,116 24% \$174,888 \$27,614 \$23,012	\$0 \$0 \$0 \$0	\$0 \$0		ISILON ISILON
NL4 IU-SA1-E-33 NL4 IU-2601+1.61 SSD SEDI/24G/ZX10E	\$0 \$0 \$0 \$0	\$0 \$0		ISILON
NL410-3AT-E34 NL410-280T+1.6T SSD SED/48G/2x10GE 2x1GE \$232,644 24% \$176,809 \$27,917 \$23,264	\$0 \$0	\$0		ISILON
NL410-SAT-E34-HO NL410-280T+1.6T SSD SED/48G/2x10GE/HO \$120,882 24% \$91,870 \$14,506 \$12,088	\$0 \$0	\$0	IS	ISILON
NL410-SAT-S02 NL410-90T+2.4T SSD/24G/2x10GE 2x1GE \$156,960 24% \$119,290 \$18,835 \$15,696	\$0 \$0	\$0		ISILON
NL410-SAT-S03 NL410-90T+2.4T SSD/48G/2x10GE 2x1GE \$159,202 24% \$120,994 \$19,104 \$15,920	\$0 \$0	\$0	IS	ISILON

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N.410-SAT-540 N.410-ST-200C SSD/240/2-100E 2x1GEHO \$42.244 \$49.8 \$48.724 \$7.893 \$8.411 \$0 \$0 \$0 \$0 \$1 \$1 \$1.0N \$1.410-ST-200C SSD/240/2-100E 2x1GEHO \$42.244 \$49.8 \$49.592 \$7.830 \$8.525 \$0 \$0 \$0 \$0 \$1 \$1 \$1.0N \$1.410-ST-200C SSD/240/2-100E 2x1GEHO \$85.222 244 \$49.8 \$49.592 \$7.830 \$8.525 \$0 \$0 \$0 \$0 \$1 \$1 \$1.0N \$1.410-ST-200C SSD/240/2-100E 2x1GEHO \$85.222 244 \$49.8 \$49.592 \$7.830 \$8.525 \$0 \$0 \$0 \$0 \$1 \$1 \$1.0N \$1.410-ST-200C SSD/240/2-100E 2x1GE \$1.0N \$	NL410-SAT-S38		\$84,125					\$0					
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N.410-8AT-94-H0 N.410-9ST-900G SSD/46C/2410GE Ze1GEHO \$43,078 \$43,078 \$47,078 N.410-10FF-900G SSD/24C/2410GE Ze1GEHO \$60,0317 24% \$48,841 \$72,38 \$60,03 \$0 \$0 \$0 \$0 \$0 \$15 \$15LON N.410-8AT-94-H0 N.410-10FF-900G SSD/24C/2410GE Ze1GEHO \$60,0317 24% \$48,841 \$72,38 \$60,03 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$15 \$15LON N.410-8AT-94-H0 N.410-10FF-900G SSD/24C/2410GE Ze1GEHO \$60,0317 24% \$48,841 \$72,38 \$60,03 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$15 \$15LON N.410-8AT-94-H0 N.410-10FF-900G SSD/24C/2410GE Ze1GEHO \$60,0317 24% \$48,841 \$41,443 \$11,778 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$15 \$15LON N.410-8AT-94-H0 N.410-10FF-900G SSD/44C/2410GE Ze1GEHO \$60,000 \$15 \$15LON N.410-8AT-94-H0 N.410-10FF-900G SSD/44C/2410GE Ze1GEHO \$60,000 \$15 \$15LON N.410-8AT-94-H0 N.410-10FF-900G SSD/44C/2410GE Ze1GEH \$60,000 \$15 \$15LON N.410-8AT-94-H0 N.4													
N.410-167-8000 SSD/24/CZY10GE Z1GEHO \$60,317 24% \$45,841 \$7.289 \$6,032 \$0 \$0 \$0 \$1 \$1 \$ILON \$1.410-167-8000 SSD/24/CZY10GE Z1GEHO \$91.776 24% \$85,514 \$14,134 \$11,78 \$0 \$0 \$0 \$0 \$1 \$1 \$ILON \$1.410-167-8000 SSD/24/CZY10GE Z1GEHO \$91.702 24% \$85,514 \$14,134 \$11,78 \$0 \$0 \$0 \$0 \$1 \$1 \$ILON \$1.410-167-8000 SSD/24/CZY10GE Z1GEHO \$91.702 24% \$85,851 \$1,78 \$1.700 \$1,700 \$1.7000 \$1.700 \$1.700 \$1.7000 \$1.7000 \$1.7000 \$1.7000 \$1.7000 \$1.	NL410-SAT-S41-HO												
NL410-SAT-S43 NL410-10FT+800G SSDIA8GZ+10GE Z+1GE	NL410-SAT-S42												
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NL410-24107-8000S SD 4447/240/24/10GE 241GE													
NL410-2AT-545 NL410-210T-8000G SSD 4m/4Bd/2x10GE 2x1GE \$149,131 24% \$13,340 \$17,896 \$14,913 \$0 \$0 \$0 \$0 \$1 \$1 \$ISLON NL410-SAT-540 \$1,0410-GAT-600 \$1,0510-GAT-6000 \$1,0510-GAT-	NL410-SAT-S44												
NL820-0066 NL400 GNA ENABLER KIT 2 X 800GB \$99,722 24% \$52,989 \$8.367 \$6,972 \$0 \$0 \$0 \$0 \$1 \$1 ISLON NL820-0069 Field Upgrade Kit,3.5in,2x800G8 SED SSD \$46,168 \$35,088 \$5,542 \$4,618 \$0 \$0 \$0 \$0 \$1 \$1 ISLON NL820-0079 Field Upgrade Kit,3.5in,2x800G8 SED SSD \$136,229 \$4% \$88,886 \$10,877 \$9,064 \$0 \$0 \$0 \$0 \$0 \$1 \$1 ISLON NL820-0071 Field Upgrade Kit,3.5in,3x800G8 SED SSD \$136,829 \$24% \$103,554 \$16,477 \$13,623 \$0 \$0 \$0 \$0 \$0 \$1 \$1 ISLON NL820-0071 Field Upgrade Kit,3.5in,4x800G8 SED SSD \$156,802 \$24% \$119,170 \$18,816 \$15,860 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$1 ISLON NL820-0071 Field Upgrade Kit,3.5in,4x800G8 SED SSD \$156,802 \$24% \$119,170 \$18,816 \$15,860 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$1 ISLON NL820-0071 \$200-7214664/x1GE \$10 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	NL410-SAT-S45		\$149,131										
NLB20-0068 Field Upgrade Kit3.5in ;1x800GB SED SSD \$46.182 24% \$35.098 \$5.542 \$4.618 \$0 \$0 \$0 \$0 \$1 \$S ISLON NLB20-0070 Field Upgrade Kit3.5in ;2x800GB SED SSD \$90.630 \$136.229 24% \$103.534 \$16.347 \$13.623 \$0 \$0 \$0 \$0 \$S IS ISLON NLB20-0070 Field Upgrade Kit3.5in ;3x800GB SED SSD \$136.229 24% \$103.534 \$16.347 \$13.623 \$0 \$0 \$0 \$0 \$S IS ISLON NLB20-0071 Field Upgrade Kit3.5in ;4x800GB SED SSD \$156.802 24% \$119.170 \$18.816 \$15.680 \$0 \$0 \$0 \$S IS ISLON NLB20-0071 Field Upgrade Kit3.5in ;4x800GB SED SSD \$156.802 24% \$119.170 \$18.816 \$15.680 \$0 \$0 \$0 \$S IS ISLON NLB20-0072 TY/48G/24/10GE SFP+2x1GE \$50.689 24% \$383.524 \$6.083 \$5.089 \$0 \$0 \$0 \$S IS ISLON NLB20-0072 TY/48G/24/10GE SFP+2x1GE \$52.082 24% \$389.86 \$6.314 \$5.261 \$0 \$0 \$0 \$S IS ISLON NLB20-05AS-001 \$200-72.71/8G/24/10GE SFP+2x1GE \$52.082 24% \$40.266 \$5.358 \$5.298 \$0 \$0 \$0 \$S IS ISLON NLB20-05AS-003 \$200-72.71/8G/24/10GE SFP+2x1GE \$54.082 24% \$44.266 \$5.358 \$5.298 \$0 \$0 \$0 \$S IS ISLON NLB20-05AS-003 \$200-14.47/8G/24/10GE SFP+2x1GE \$54.082 24% \$44.266 \$5.358 \$5.298 \$0 \$0 \$0 \$S IS ISLON NLB20-05AS-005 \$200-14.47/8G/24/10GE SFP+2x1GE \$54.082 \$44 \$44.266 \$5.358 \$5.298 \$0 \$0 \$0 \$S IS ISLON NLB20-05AS-005 \$200-14.47/8G/24/10GE SFP+2x1GE \$55.589 24% \$44.266 \$5.358 \$5.298 \$0 \$0 \$0 \$S IS ISLON NLB20-05AS-007 \$200-14.47/8G/24/10GE SFP+2x1GE \$55.589 24% \$44.266 \$5.358 \$5.298 \$0 \$0 \$0 \$S IS ISLON NLB20-05AS-007 \$200-14.47/8G/24/10GE SFP+2x1GE \$56.589 24% \$44.266 \$5.358 \$0.358 \$0 \$0 \$S IS ISLON NLB20-05AS-007 \$200-14.47/8G/24/10GE SFP+2x1GE \$6.589 24% \$44.266 \$5.7905 \$6.588 \$0 \$0 \$0 \$S IS ISLON NLB20-05AS-007 \$200-14.47/8G/24/10GE SFP+2x1GE \$6.580 \$1 \$1.000 \$1 \$1.000 \$1 \$1.00000 \$1 \$1.00000 \$1 \$1.0	NL410-SAT-S47		+,		+,		+-,						
NLB20-00099 Field Upgrade Kit, 35in, 2x8000GB SED SSD \$0,083 24% \$68,888 \$10,877 \$9,064 \$0 \$0 \$0 \$0 \$1 \$1 \$10.0N \$10.820-0070 Field Upgrade Kit, 35in, 3x800GB SED SSD \$136,220 24% \$110,534 \$16,347 \$13,623 \$0 \$0 \$0 \$0 \$0 \$1 \$1 \$10.0N \$10.820-0071 Field Upgrade Kit, 35in, 3x800GB SED SSD \$156,802 24% \$110,170 \$18,816 \$15,680 \$0 \$0 \$0 \$0 \$0 \$1 \$1 \$10.0N \$10.8200-SAS-002 \$200-7,271486G4725 \$10.00 \$50,689 \$24% \$38,524 \$5.083 \$5.069 \$0 \$0 \$0 \$0 \$1 \$1 \$10.0N \$200-SAS-002 \$200-7,271486G4725 \$10.00 \$50,689 \$24% \$38,524 \$5.083 \$5.069 \$0 \$0 \$0 \$0 \$1 \$1 \$10.0N \$200-SAS-002 \$200-7,271486G4716E \$52,613 \$24% \$39,986 \$6.314 \$5.261 \$0 \$0 \$0 \$0 \$1 \$1 \$10.0N \$200-SAS-004 \$200-7,271486G4716E \$52,613 \$24% \$41,228 \$5.599 \$5.491 \$0 \$0 \$0 \$0 \$1 \$1 \$10.0N \$200-SAS-004 \$200-7,271486G4716E \$6.00 \$1,00 \$10.0N					7,								
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\$200-\$AS-018 \$200-21.6T/48G/2x10GE \$FP+2x1GE \$79,391 24% \$60,337 \$9,527 \$7,939 \$0 \$0 \$0 \$0 \$1S ISILON \$200-\$AS-019 \$200-28.8T/48G/2x10GE \$FP+2x1GE \$91,801 24% \$69,769 \$11,016 \$9,180 \$0 \$0 \$0 \$0 IS ISILON \$2200-\$AS-020 \$200-28.8T/96G/2x10GE \$FP+2x1GE \$95,508 24% \$72,586 \$11,461 \$9,551 \$0 \$0 \$0 \$0 IS ISILON \$200-\$AS-020 \$200-68.8T/96G/2x10GE \$FP+2x1GE \$95,508 24% \$72,586 \$11,461 \$9,551 \$0 \$0 \$0 \$0 IS ISILON \$200-\$AS-021 \$200-6.9T+200G \$SD/24G/4x1GE \$50,215 24% \$38,163 \$6,026 \$5,022 \$0 \$0 \$0 \$0 IS ISILON \$200-\$AS-S02 \$200-6.9T+200G \$SD/24G/2x10GE \$FP+2x1GE \$51,975 24% \$39,501 \$6,237 \$5,198 \$0 \$0 \$0 \$0 IS ISILON \$200-\$AS-S03 \$200-6.9T+200G \$SD/48G/4x1GE \$51,462 24% \$39,111 \$6,175 \$5,146 \$0 \$0 \$0 \$0 IS ISILON \$200-\$AS-S04 \$200-6.9T+200G \$SD/96G/4x1GE \$53,559 24% \$40,705 \$6,427 \$5,356 \$0 \$0 \$0 \$0 IS ISILON \$200-\$AS-S04 \$200-6.9T+200G \$SD/96G/4x1GE \$53,559 24% \$40,705 \$6,427 \$5,356 \$0 \$0 \$0 \$0 IS ISILON \$200-\$AS-S05 \$200-6.9T+200G \$SD/96G/4x1GE \$55,320 24% \$42,043 \$6,638 \$5,532 \$0 \$0 \$0 \$0 IS ISILON \$200-\$AS-S05 \$200-6.9T+200G \$SD/96G/2x10GE \$FP+2x1GE \$55,320 24% \$42,043 \$6,638 \$5,532 \$0 \$0 \$0 \$0 IS ISILON \$200-\$AS-S05 \$200-6.9T+200G \$SD/96G/2x10GE \$FP+2x1GE \$55,320 24% \$42,043 \$6,638 \$5,532 \$0 \$0 \$0 \$0 IS ISILON \$200-\$AS-S05 \$200-6.9T+200G \$SD/96G/2x10GE \$FP+2x1GE \$55,320 24% \$42,043 \$6,638 \$5,532 \$0 \$0 \$0 \$0 IS ISILON \$200-\$AS-S05 \$200-6.9T+200G \$SD/96G/2x10GE \$FP+2x1GE \$55,320 24% \$42,043 \$6,638 \$5,532 \$0 \$0 \$0 \$0 IS ISILON \$200-\$AS-S05 \$200-6.9T+200G \$SD/96G/2x10GE \$FP+2x1GE \$55,320 24% \$42,043 \$6,638 \$5,532 \$0 \$0 \$0 \$0 IS ISILON \$200-\$AS-S05 \$200-6.9T+200G \$SD/96G/2x10GE \$FP+2x1GE \$55,320 24% \$42,043 \$6,638 \$5,532 \$0 \$0 \$0 \$0 IS ISILON \$200-\$AS-S05 \$200-6.9T+200G \$SD/96G/2x10GE \$FP+2x1GE \$55,320 24% \$42,043 \$6,638 \$5,532 \$0 \$0 \$0 \$0 IS ISILON \$200-\$AS-S05 \$200-6.9T+200G \$SD/96G/2x10GE \$FP+2x1GE \$25,000 \$200-\$AS-S05 \$200-6.9T+200G \$SD	S200-SAS-016 S200-SAS-017								ΨŪ				
\$200-\$A\$-019 \$200-28.8T/\(\text{B6}\)\(\text{C}\)\(\text{210GE}\) \$\$91,801 \$24\\ \qquad \qquad \qquad \qqqqqqqqqqqqqqqqqqqqqqqqqqqqqqqqqqqq	S200-SAS-018		T,										
\$200-\$AS-\$01 \$200-6.9T+200G \$SD/24G/4x1GE \$50,215 24% \$38,163 \$6,026 \$5,022 \$0 \$0 \$0 \$0 IS ISILON \$200-\$AS-\$02 \$200-6.9T+200G \$SD/24G/2x10GE \$FP+2x1GE \$51,975 24% \$39,501 \$6,237 \$5,198 \$0 \$0 \$0 IS ISILON \$200-\$AS-\$03 \$200-6.9T+200G \$SD/24G/2x10GE \$FP+2x1GE \$51,462 24% \$39,111 \$6,175 \$5,146 \$0 \$0 \$0 IS ISILON \$200-\$AS-\$04 \$200-6.9T+200G \$SD/96G/4x1GE \$51,462 24% \$39,111 \$6,175 \$5,146 \$0 \$0 \$0 IS ISILON \$200-\$AS-\$04 \$200-6.9T+200G \$SD/96G/4x1GE \$53,559 24% \$40,705 \$6,427 \$5,366 \$0 \$0 \$0 \$0 IS ISILON \$200-\$AS-\$05 \$200-6.9T+200G \$SD/96G/2x10GE \$FP+2x1GE \$55,320 24% \$42,043 \$6,638 \$5,532 \$0 \$0 \$0 \$0 IS ISILON	S200-SAS-019	S200-28.8T/48G/2x10GE SFP+2x1GE	\$91,801		\$69,769	\$11,016		\$0			IS		
\$200-\$AS-\$02 \$200-6.9T+200G \$SD/24G/2x10GE \$FP+2x1GE \$51,975 24% \$39,501 \$6,237 \$5,198 \$0 \$0 \$0 \$0 IS ISILON \$200-\$AS-\$03 \$200-6.9T+200G \$SD/48G/4x1GE \$51,462 24% \$39,111 \$6,175 \$5,146 \$0 \$0 \$0 IS ISILON \$10.00 \$200-\$AS-\$04 \$200-6.9T+200G \$SD/96G/4x1GE \$53,559 24% \$40,705 \$6,427 \$5,356 \$0 \$0 \$0 IS ISILON \$200-\$AS-\$05 \$200-6.9T+200G \$SD/96G/2x10GE \$FP+2x1GE \$55,320 24% \$42,043 \$6,638 \$5,552 \$0 \$0 \$0 \$0 IS ISILON	S200-SAS-020												
\$200-\$A\$-\$03 \$200-6.9T+200G \$SD/48G/4x1GE \$51,462 24% \$39,111 \$6,175 \$5,146 \$0 \$0 \$0 IS ISILON \$200-\$A\$-\$05 \$200-6.9T+200G \$SD/96G/4x1GE \$53,559 24% \$40,705 \$6,427 \$5,356 \$0 \$0 \$0 IS ISILON \$200-\$A\$-\$05 \$200-6.9T+200G \$SD/96G/2x10GE \$FP+2x1GE \$55,320 24% \$42,043 \$6,638 \$5,532 \$0 \$0 \$0 \$0 IS ISILON													
\$200-\$A\$-\$04 \$200-6.9T+200G \$SD/96G/4x1GE \$53,559 24% \$40,705 \$6,427 \$5,356 \$0 \$0 \$0 IS ISILON \$200-\$A\$-\$05 \$200-6.9T+200G \$SD/96G/2x10GE \$FP+2x1GE \$55,320 24% \$42,043 \$6,638 \$5,532 \$0 \$0 \$0 \$0 IS ISILON	S200-SAS-S02 S200-SAS-S03												
	S200-SAS-S04	S200-6.9T+200G SSD/96G/4x1GE	\$53,559	24%	\$40,705	\$6,427	\$5,356	\$0	\$0	\$0	IS	ISILON	
SZUU-SAS-SU6 SZUU-5.41+1.21 SSDI/Z4G/4X1GE \$75,281 24% \$57,214 \$9,034 \$7,528 \$0 \$0 \$0 IS ISILON	S200-SAS-S05				T	7-,							
	S200-SAS-S06	S200-5.41+1.21 SSD/24G/4x1GE	\$75,281	24%	\$57,214	\$9,034	\$7,528	\$0	\$0	\$0	IS	ISILON	

			EPL Pr	icing		EPL Maintenanc	e and Warranty Upr	ade Pricing				
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS		FAMILY
S200-SAS-S07	S200-5.4T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$77,112	24%	\$58,605	\$9,253	\$7,711	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S08 S200-SAS-S09	S200-5.4T+1.2T SSD/48G/4x1GE S200-5.4T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$76,477 \$78,308	24% 24%	\$58,123 \$59,514	\$9,177 \$9.397	\$7,648 \$7,831	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
S200-SAS-S10	S200-5.4T+1.2T SSD/96G/4x1GE	\$78,206	24%	\$59,437	\$9,385	\$7,821	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S11	S200-5.4T+1.2T SSD/96G/2x10GE SFP+2x1GE	\$79,966	24%	\$60,774	\$9,596	\$7,997	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S12	S200-13.2T+400G SSD/24G/4x1GE	\$66,210	24%	\$50,320	\$7,945	\$6,621	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S13	S200-13.2T+400G SSD/24G/2x10GE SFP+2x1GE	\$67,970	24% 24%	\$51,657	\$8,156	\$6,797	\$0 \$0	\$0 \$0	\$0	IS	ISILON ISILON	
S200-SAS-S14 S200-SAS-S15	S200-13.2T+400G SSD/48G/4x1GE S200-13.2T+400G SSD/96G/4x1GE	\$67,457 \$69,554	24%	\$51,267 \$52,861	\$8,095 \$8,346	\$6,746 \$6,955	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
S200-SAS-S16	S200-10.211400G SGD/30G/4X1GE	\$84,488	24%	\$64,211	\$10,139	\$8,449	\$0	\$0	\$0 \$0	IS	ISILON	
S200-SAS-S17	S200-10.8T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$86,248	24%	\$65,548	\$10,350	\$8,625	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S18	S200-10.8T+1.2T SSD/48G/4x1GE	\$85,735	24%	\$65,159	\$10,288	\$8,574	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S19	S200-10.8T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$87,495	24%	\$66,496	\$10,499	\$8,750	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S20 S200-SAS-S21	S200-10.8T+1.2T SSD/96G/2x10GE SFP+2x1GE S200-5.5T+200G SSD/24G/2x10GE SFP+2x1GE	\$89,593 \$99,562	24% 24%	\$68,091 \$75,667	\$10,751 \$11,947	\$8,959 \$9,956	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
S200-SAS-S21	S200-6.9T+200G SSD/24G/2X10GE SFF+2X1GE S200-6.9T+200G SSD/24G/2X10GE SFP+2X1GE	\$100,713	24%	\$76,542	\$12,086	\$10,071	\$0 \$0	\$0	\$0 \$0	IS	ISILON	
S200-SAS-S23	S200-6.9T+200G SSD/48G/2x10GE SFP+2x1GE	\$100,189	24%	\$76,144	\$12,023	\$10,019	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S24	S200-6.9T+200G SSD/48G/2x1GE	\$105,140	24%	\$79,906	\$12,617	\$10,514	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S25	S200-13.2T+400G SSD/48G/2x10GE SFP+2x1GE	\$102,330	24%	\$77,771	\$12,280	\$10,233	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S26 S200-SAS-S27	S200-10.8T+1.2T SSD/48G/2x10GE SFP+2x1GE S200-19.8T+400G SSD/24G/4x1GE	\$104,126 \$77,841	24% 24%	\$79,136 \$59,159	\$12,495 \$9,341	\$10,413 \$7,784	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
S200-SAS-S28	S200-19.8T+400G SSD/24G/4x1GE S200-19.8T+400G SSD/24G/2x10GE SFP+2x1GE	\$79,602	24%	\$60,498	\$9,552	\$7,764	\$0 \$0	\$0	\$0 \$0	IS	ISILON	
S200-SAS-S29	S200-19.8T+400G SSD/48G/4x1GE	\$79,088	24%	\$60,107	\$9,491	\$7,909	\$0	\$0	\$0	is	ISILON	
S200-SAS-S30	S200-19.8T+400G SSD/48G/2x10GE SFP+2x1GE	\$80,849	24%	\$61,445	\$9,702	\$8,085	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S31	S200-19.8T+400G SSD/96G/4x1GE	\$81,186	24%	\$61,701	\$9,742	\$8,119	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S32	S200-19.8T+400G SSD/96G/2x10GE SFP+2x1GE	\$82,946	24%	\$63,039	\$9,954	\$8,295	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON ISILON	
S200-SAS-S33 S200-SAS-S34	S200-18.9T+1.2T SSD/24G/4x1GE S200-18.9T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$97,014 \$98,855	24% 24%	\$73,731 \$75,130	\$11,642 \$11,863	\$9,701 \$9,886	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
S200-SAS-S35	S200-18.9T+1.2T SSD/48G/4x1GE	\$98,294	24%	\$74,703	\$11,795	\$9,829	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S36	S200-18.9T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$100,135	24%	\$76,103	\$12,016	\$10,014	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S37	S200-18.9T+1.2T SSD/96G/4x1GE	\$100,521	24%	\$76,396	\$12,063	\$10,052	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S38 S200-SAS-S39	S200-18.9T+1.2T SSD/96G/2x10GE SFP+2x1GE S200-13.2T+800G SSD/48G/2x10GE SFP+2x1GE	\$102,361 \$91,012	24% 24%	\$77,794 \$69,169	\$12,283 \$10,921	\$10,236 \$9,101	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
S200-SAS-S39 S200-SAS-S40	S200-16.2T+2.4T SSD/48G/2x10GE SFP+2x1GE	\$1,012 \$145.651	24%	\$110.695	\$10,921 \$17.478	\$9,101 \$14.565	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON	
S200-SAS-S41	S200-13.2T 800G SSD/48G/4x1GE	\$75,998	24%	\$57,758	\$9,120	\$7,600	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S42	S200-13.2T 800G SSD/24G/4x1GE	\$74,751	24%	\$56,811	\$8,970	\$7,475	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S43	S200-13.2T 800G SSD/24G/2x10GE SFP 2x1GE	\$76,511	24%	\$58,148	\$9,181	\$7,651	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S44	S200-13.2T 800G SSD/96G/4x1GE	\$78,096	24%	\$59,353	\$9,372	\$7,810	\$0	\$0	\$0	IS IS	ISILON	
S200-SAS-S45 S200-SAS-S46	S200-13.2T 800G SSD/96G/2x10GE SFP 2x1GE S200-16.2T 2.4T SSD/48G/4x1GE	\$79,856 \$122,600	24% 24%	\$60,691 \$93,176	\$9,583 \$14,712	\$7,986 \$12,260	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
S200-SAS-S47	S200-16.2T 2.4T SSD/24G/4x1GE	\$121,322	24%	\$92,205	\$14,712	\$12,132	\$0	\$0	\$0 \$0	IS	ISILON	
S200-SAS-S48	S200-16.2T 2.4T SSD/24G/2x10GE SFP 2x1GE	\$123,162	24%	\$93,603	\$14,779	\$12,316	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S49	S200-16.2T 2.4T SSD/96G/4x1GE	\$124,818	24%	\$94,862	\$14,978	\$12,482	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S50	S200-16.2T 2.4T SSD/96G/2x10GE SFP 2x1GE	\$126,656	24%	\$96,259	\$15,199	\$12,666	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S51 S200-SAS-S52	S200-10.8TB/2.4 TB/96G/4x1GE S200-13.2T/1.6T SSD/48G/2X10GE SFP 2X1GE	\$121,122 \$98,991	24% 24%	\$92,053 \$75,233	\$14,535 \$11,879	\$12,112 \$9,899	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
S200-SAS-S53	S200-26.4T/1.6T SSD/48G/4x1GE	\$130,542	24%	\$99.212	\$15.665	\$13,054	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S54	S200-26.4T/1.6T SSD/48G/2x10GE SFP 2x1GE	\$132,503	24%	\$100,702	\$15,900	\$13,250	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S55	S200-13.2T/1.6T SSD/48G/4X1GE	\$97,031	24%	\$73,744	\$11,644	\$9,703	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S56	\$200-26.4T/1.6T \$\$D/96G/2x10GE \$FP 2x1GE	\$136,210	24%	\$103,520	\$16,345	\$13,621	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S57 S200-SAS-S58	S200-25.2T/2.4T SSD/96G/2x10GE SFP 2x1GE S200-24T/3.2T SSD/96G/2x10GE SFP 2x1GE	\$150,536 \$164.862	24% 24%	\$114,407 \$125,295	\$18,064 \$19,783	\$15,054 \$16,486	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
S200-SAS-S59	S200-24173.21 33D/90G/2X10GE 3FF 2X1GE S200-26.4T/800G SSD/48G/2X10GE 2X1GE	\$106,084	24%	\$80,624	\$12,730	\$10,400	\$0 \$0	\$0	\$0 \$0	IS	ISILON	
S200-SAS-S60	S200-6.9T/800GB SSD/48G/2x10GE/2x1GE	\$66,005	24%	\$50,164	\$7,921	\$6,601	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S61	S200-6.9T/800GB SSD/96G/2x10GE/2x1GE	\$69,396	24%	\$52,741	\$8,328	\$6,940	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S62 S200-SAS-S63	S200-13.8T/800GB SSD/48G/2x10GE/2x1GE	\$77,221	24% 24%	\$58,688	\$9,267	\$7,722	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON ISILON	
S200-SAS-S63 S200-SAS-S64	S200-13.8T/800GB SSD/96G/2x10GE/2x1GE S200-20.7T/800GB SSD/48G/2x10GE/2x1GE	\$80,612 \$83.014	24%	\$61,265 \$63.091	\$9,673 \$9.962	\$8,061 \$8.301	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
S200-SAS-S65	S200-20.7T/800GB SSD/96G/2x10GE/2x1GE	\$86,323	24%	\$65,605	\$10,359	\$8,632	\$0	\$0	\$0 \$0	IS	ISILON	
S200-SAS-S66	S200-19.8T/1.6T SSD/48G/2x10GE/2x1GE	\$97,345	24%	\$73,982	\$11,681	\$9,735	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S67	S200-19.8T/1.6T SSD/96G/2x10GE/2x1GE	\$100,654	24%	\$76,497	\$12,078	\$10,065	\$0	\$0	\$0	IS	ISILON	
S200-SAS-S68	S200-27.6T/800GB SSD/48G/2x10GE/2x1GE	\$106,392	24%	\$80,858	\$12,767	\$10,639	\$0	\$0 *0	\$0	IS	ISILON	
S200-SAS-S69 S200-SAS-S70	S200-27.6T/800GB SSD/96G/2x10GE/2x1GE S200-13.2T/1.6T SSD/96G/2x10GE/2x1GE	\$110,037 \$101,342	24% 24%	\$83,628 \$77,020	\$13,204 \$12,161	\$11,004 \$10,134	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
S200-SAS-570 S200-SSD-007	\$200-13.2171.01 \$35D/90G/2X10GE/2X1GE \$200-4.8T/24G/4x1GE	\$166,839	24%	\$126,798	\$20,021	\$16,684	\$0 \$0	\$0	\$0 \$0	IS	ISILON	
S200-SSD-008	S200-4.8T/24G/2x10GE SFP+2x1GE	\$168,691	24%	\$128,205	\$20,243	\$16,869	\$0	\$0	\$0	IS	ISILON	
S200-SSD-009	S200-4.8T/48G/4x1GE	\$168,151	24%	\$127,795	\$20,178	\$16,815	\$0	\$0	\$0	IS	ISILON	
S200-SSD-010	S200-4.8T/48G/2x10GE SFP+2x1GE	\$170,002	24%	\$129,202	\$20,400	\$17,000	\$0	\$0	\$0	IS	ISILON	
S200-SSD-011 S200-SSD-012	S200-4.8T/96G/4x1GE S200-4.8T/96G/2x10GE SFP+2x1GE	\$170,357 \$172,209	24% 24%	\$129,471 \$130,879	\$20,443 \$20,665	\$17,036 \$17,221	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON ISILON	
32UU-33D-U12	GZUU-4.01/MDG/ZXTUGE OFFTZXTGE	T = ,=			+,		\$0 \$0		\$0 \$0	IS	ISILON	
S210-SAS-001		\$53 752	24%	\$40.852	\$6.450							
	S210-7.2TB/32G/2x10GE+2x1GE S210-7.2TB/64G/2x10GE+2x1GE	\$53,752 \$55,899	24% 24%	\$40,852 \$42,483	\$6,450 \$6,708	\$5,375 \$5,590	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
S210-SAS-001 S210-SAS-002 S210-SAS-003 S210-SAS-004	S210-7.2TB/32G/2x10GE+2x1GE											

			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing							
MODEL CODE	DESCRIPTION	EMC	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL	MNT ANNUAL	MNT ANNUAL	WARR UPG	WARR UPG	DISCOUNT		FAMILY
S210-SAS-005	S210-21.6TB/64G/2x10GE+2x1GE	LIST PRICE USD \$76,789	24%	\$58,360	(PREMIUM) \$9,215	(STANDARD) \$7.679	(BASIC) \$0	(PREMIUM) \$0	(STANDARD) \$0	CLASS IS	ISILON	.,
S210-SAS-006	S210-21.6TB/128G/2x10GE+2x1GE	\$81,485	24%	\$61,929	\$9,778	\$8,149	\$0		\$0		ISILON	
S210-SAS-007	S210-21.6TB/256G/2x10GE+2x1GE	\$92,218	24%	\$70,086	\$11,066	\$9,222	\$0	\$0	\$0		ISILON	
S210-SAS-008 S210-SAS-009	S210-28.8TB/64G/2x10GE+2x1GE S210-28.8TB/128G/2x10GE+2x1GE	\$91,925 \$96,621	24% 24%	\$69,863 \$73,432	\$11,031 \$11.595	\$9,193 \$9.662	\$0 \$0	\$0 \$0	\$0 \$0		ISILON	
S210-SAS-009 S210-SAS-010	S210-28.8TB/128G/2X10GE+2X1GE S210-28.8TB/256G/2X10GE+2X1GE	\$90,621 \$107,354	24%	\$73,432 \$81.589	\$11,595 \$12,882	\$9,662 \$10,735	\$0 \$0	\$0 \$0	\$0 \$0		ISILON	
S210-SAS-011	S210-14.4T/128G/2x10GE/2x1GE	\$76,200	24%	\$57,912	\$9,144	\$7,620	\$0	\$0	\$0		ISILON	
S210-SAS-012	S210-14.4T/256G/2x10GE/2x1GE	\$87,214	24%	\$66,283	\$10,466	\$8,721	\$0		\$0		ISILON	
S210-SAS-013	\$210-7.2T/128G/2x10GE/2x1GE	\$63,379	24%	\$48,168	\$7,605	\$6,338	\$0		\$0		ISILON	
S210-SAS-014 S210-SAS-015	S210-7.2T/256G/2x10GE/2x1GE S210-14.4T/128G/2x40GE/2x1GE	\$74,110 \$77,847	24% 24%	\$56,324 \$59,164	\$8,893 \$9,342	\$7,411 \$7,785	\$0 \$0	\$0 \$0	\$0 \$0		ISILON ISILON	
S210-SAS-016	S210-14.4T/256G/2x40GE/2x1GE	\$88,903	24%	\$67,566	\$10,668	\$8,890	\$0	\$0	\$0		ISILON	
S210-SAS-017	S210-14.4T/64G/2x40GE/2x1GE	\$70,068	24%	\$53,252	\$8,408	\$7,007	\$0	\$0	\$0		ISILON	
S210-SAS-018	S210-21.6T/128G/2x40GE/2x1GE	\$83,117	24%	\$63,169	\$9,974	\$8,312	\$0	\$0	\$0		ISILON	
S210-SAS-019 S210-SAS-020	S210-21.6T/256G/2x40GE/2x1GE S210-21.6T/64G/2x40GE/2x1GE	\$93,885 \$78,406	24% 24%	\$71,353 \$59,589	\$11,266 \$9,409	\$9,389 \$7,841	\$0 \$0	\$0 \$0	\$0 \$0		ISILON ISILON	
S210-SAS-021	S210-28.8T/128G/2x40GE/2x1GE	\$98,368	24%	\$74,760	\$11,804	\$9,837	\$0	\$0	\$0 \$0		ISILON	
S210-SAS-022	S210-28.8T/256G/2x40GE/2x1GE	\$109,122	24%	\$82,933	\$13,095	\$10,912	\$0		\$0	IS	ISILON	
S210-SAS-023	S210-28.8T/64G/2x40GE/2x1GE	\$93,664	24%	\$71,185	\$11,240	\$9,366	\$0		\$0		ISILON	
S210-SAS-024	S210-7.2T/128G/2x40GE/2x1GE	\$64,841	24%	\$49,279	\$7,781	\$6,484	\$0		\$0		ISILON	
S210-SAS-025 S210-SAS-026	S210-7.2T/256G/2x40GE/2x1GE S210-7.2T/64G/2x40GE/2x1GE	\$75,631 \$57,266	24% 24%	\$57,480 \$43,522	\$9,076 \$6,872	\$7,563 \$5,727	\$0 \$0	\$0 \$0	\$0 \$0		ISILON ISILON	
S210-SAS-E01	S210-21.6T SED/64G/2x10GE+2x1GE	\$96,056	24%	\$73,003	\$11,527	\$9,606	\$0	\$0 \$0	\$0 \$0		ISILON	
S210-SAS-E01-HO	S210-21.6T SED/64G/2x10GE 2x1GE/HO	\$46,070	24%	\$35,013	\$5,528	\$4,607	\$0	\$0	\$0	IS	ISILON	
S210-SAS-E02	S210-21.6T SED/128G/2x10GE+2x1GE	\$101,737	24%	\$77,320	\$12,208	\$10,174	\$0	\$0	\$0		ISILON	
S210-SAS-E02-HO	S210-21.6T SED/128G/2x10GE 2x1GE/HO	\$49,050	24% 24%	\$37,278	\$5,886	\$4,905	\$0	\$0 \$0	\$0 \$0		ISILON	
S210-SAS-E03 S210-SAS-E03-HO	S210-21.6T SED/256G/2x10GE+2x1GE S210-21.6T SED/256G/2x10GE 2x1GE/HO	\$114,722 \$55,789	24%	\$87,189 \$42,400	\$13,767 \$6.695	\$11,472 \$5,579	\$0 \$0	\$0 \$0	\$0 \$0		ISILON ISILON	
S210-SAS-E04	S210-20.7T+800G SSD-SED/64G/2x10GE+2x1GE	\$114,547	24%	\$87,056	\$13,746	\$11,455	\$0	\$0	\$0		ISILON	
S210-SAS-E04-HO	S210-20.7T/800G SSD-SED/64G/2x10GE/HO	\$55,615	24%	\$42,267	\$6,674	\$5,562	\$0	\$0	\$0	IS	ISILON	
S210-SAS-E05	S210-20.7T+800G SSD-SED/128G/2x10GE2x1GE	\$120,417	24%	\$91,517	\$14,450	\$12,042	\$0	\$0	\$0		ISILON	
S210-SAS-E05-HO S210-SAS-E06	S210-20.7T/800G SSD-SED/128G/2x10GE/HO S210-20.7T+800G SSD-SED/256G/2x10GE2x1GE	\$58,595 \$133,834	24% 24%	\$44,532 \$101,714	\$7,031 \$16,060	\$5,860 \$13,383	\$0 \$0	\$0 \$0	\$0 \$0		ISILON ISILON	
S210-SAS-E06-HO	S210-20.7T/800G SSD-SED/256G/2x10GEZx1GE S210-20.7T/800G SSD-SED/256G/2x10GE/HO	\$65.334	24%	\$49.654	\$7,840	\$6.533	\$0 \$0	\$0 \$0	\$0 \$0		ISILON	
S210-SAS-E07	S210-19.8T+1.6T SSD-SED/64G/2x10GE+2x1GE	\$134,240	24%	\$102,022	\$16,109	\$13,424	\$0	\$0	\$0		ISILON	
S210-SAS-E07-HO	S210-19.8T/1.6T SSD-SED/64G/2x10GE/HO	\$65,267	24%	\$49,603	\$7,832	\$6,527	\$0	\$0	\$0		ISILON	
S210-SAS-E08	S210-19.8T+1.6T SSD-SED/128G/2x10G+2x1GE	\$140,110	24%	\$106,484	\$16,813	\$14,011	\$0	\$0	\$0		ISILON	
S210-SAS-E08-HO S210-SAS-E09	S210-19.8T/1.6T SSD-SED/128G/2x10G/HO S210-19.8T+1.6T SSD-SED/256G/2x10G+2x1GE	\$68,247 \$153,526	24% 24%	\$51,868 \$116,680	\$8,190 \$18,423	\$6,825 \$15,353	\$0 \$0	\$0 \$0	\$0 \$0		ISILON ISILON	
S210-SAS-E09-HO	S210-19.8T/1.6T SSD-SED/256G/2x10G/HO	\$74,986	24%	\$56,989	\$8,998	\$7,499	\$0	\$0	\$0		ISILON	
S210-SAS-E10	S210-20.7T+1.6T SSD-SED/64G/2x10GE 2x1GE	\$122,654	24%	\$93,217	\$14,718	\$12,265	\$0	\$0	\$0		ISILON	
S210-SAS-E11	S210-20.7T+1.6T SSD-SED/128G/2x10GE 2x1	\$128,080	24%	\$97,341	\$15,370	\$12,808	\$0	\$0	\$0		ISILON	
S210-SAS-E12	S210-20.7T+1.6T SSD-SED/256G/2x10GE 2x1	\$140,481	24%	\$106,766	\$16,858	\$14,048	\$0	\$0	\$0		ISILON	
S210-SAS-E13 S210-SAS-E14	S210-19.8T+3.2T SSD-SED/64G/2x10GE 2x1GE S210-19.8T+3.2T SSD-SED/128G/2x10GE 2x1	\$168,488 \$174,123	24% 24%	\$128,051 \$132,333	\$20,219 \$20,895	\$16,849 \$17,412	\$0 \$0	\$0 \$0	\$0 \$0		ISILON ISILON	
S210-SAS-E15	S210-19.8T+3.2T SSD-SED/256G/2x10GE 2x1	\$187,003	24%	\$142,122	\$22,440	\$18,700	\$0	\$0	\$0		ISILON	
S210-SAS-E22	S210-19.8T/1.6T SSD-SED/128G/2x40GE/2x1G	\$142,105	24%	\$108,000	\$17,053	\$14,211	\$0	\$0	\$0	IS	ISILON	
S210-SAS-E23	S210-19.8T/1.6T SSD-SED/256G/2x40GE/2x1G	\$155,557	24%	\$118,223	\$18,667	\$15,556	\$0	\$0	\$0		ISILON	
S210-SAS-E24 S210-SAS-E25	S210-19.8T/1.6T SSD-SED/64G/2x40GE/2x1GE S210-19.8T+3.2T SSD-SED/128G/2x40GE 2x1G	\$136,221 \$176,399	24% 24%	\$103,528 \$134,063	\$16,347 \$21,168	\$13,622 \$17,640	\$0 \$0	\$0 \$0	\$0 \$0		ISILON ISILON	
S210-SAS-E25 S210-SAS-E26	S210-19.81+3.21 SSD-SED/128G/2x40GE 2x1G S210-19.8T+3.2T SSD-SED/256G/2x40GE 2x1G	\$176,399 \$189,286	24%	\$134,063 \$143,857	\$21,168 \$22,714	\$17,640 \$18,929	\$0 \$0	\$0 \$0	\$0 \$0		ISILON	
S210-SAS-E27	S210-19.8T+3.2T SSD-SED/64G/2x40GE 2x1GE	\$170,763	24%	\$129,780	\$20,492	\$17,076	\$0	\$0	\$0	IS	ISILON	
S210-SAS-E28	S210-20.7T/800G SSD-SED/128G/2x40GE2x1GE	\$122,302	24%	\$92,950	\$14,676	\$12,230	\$0	\$0	\$0		ISILON	
S210-SAS-E29	S210-20.7T/800G SSD-SED/256G/2x40GE2x1GE	\$135,765	24%	\$103,181	\$16,292	\$13,577	\$0	\$0 \$0	\$0		ISILON	
S210-SAS-E30 S210-SAS-E31	S210-20.7T/800G SSD-SED/64G/2x40GE/2x1GE S210-20.7T+1.6T SSD-SED/128G/2x40GE 2x1G	\$116,412 \$130,110	24% 24%	\$88,473 \$98,884	\$13,969 \$15,613	\$11,641 \$13,011	\$0 \$0	\$0 \$0	\$0 \$0		ISILON ISILON	
S210-SAS-E32	S210-20.7T+1.6T SSD-SED/256G/2x40GE 2x1G	\$142,532	24%	\$108,324	\$17,104	\$14,253	\$0	\$0	\$0		ISILON	
S210-SAS-E33	S210-20.7T+1.6T SSD-SED/64G/2x40GE 2x1GE	\$124,677	24%	\$94,755	\$14,961	\$12,468	\$0	\$0	\$0	IS	ISILON	
S210-SAS-E34	S210-21.6T SED/128G/2x40GE/2x1GE	\$103,511	24%	\$78,668	\$12,421	\$10,351	\$0	\$0	\$0		ISILON	
S210-SAS-E35 S210-SAS-E36	S210-21.6T SED/256G/2x40GE/2x1GE S210-21.6T SED/64G/2x40GE/2x1GE	\$116,550 \$97,806	24% 24%	\$88,578 \$74,333	\$13,986 \$11,737	\$11,655 \$9,781	\$0 \$0	\$0 \$0	\$0 \$0		ISILON ISILON	
S210-SAS-E36 S210-SAS-S01	S210-21.61 SED/64G/2x40GE/2x1GE S210-13.2T/1.6T SSD/64G/2x10GE 2x1GE	\$97,806 \$98,086	24%	\$74,333 \$74,545	\$11,737 \$11.770	\$9,781	\$0 \$0	\$0 \$0	\$0 \$0		ISILON	
S210-SAS-S02	S210-13.2T/1.6T SSD/256G/2x10GE 2x1GE	\$113,515	24%	\$86,271	\$13,622	\$11,352	\$0	\$0	\$0		ISILON	
S210-SAS-S02-HO	S210-13.2T/1.6T SSD/256G/2x10GE 2x1GE/HO	\$56,041	24%	\$42,591	\$6,725	\$5,604	\$0	\$0	\$0		ISILON	
S210-SAS-S03	S210-6.9TB+400GB SSD/32G/2x10GE+2x1GE	\$63,539	24%	\$48,290	\$7,625	\$6,354	\$0	\$0	\$0		ISILON	
S210-SAS-S04 S210-SAS-S05	S210-6.9TB+400GB SSD/64G/2x10GE+2x1GE S210-6.9TB+800GB SSD/32G/2x10GE+2x1GE	\$65,754 \$67,488	24% 24%	\$49,973 \$51,291	\$7,890 \$8.099	\$6,575 \$6,749	\$0 \$0	\$0 \$0	\$0 \$0		ISILON ISILON	
S210-SAS-S05 S210-SAS-S06	S210-6.9TB+800GB SSD/32G/2X10GE+2X1GE S210-6.9TB+800GB SSD/64G/2x10GE+2x1GE	\$67,488 \$69,801	24%	\$51,291 \$53,049	\$8,099 \$8,376	\$6,749 \$6,980	\$0 \$0	\$0 \$0	\$0 \$0		ISILON	
S210-SAS-S07	S210-13.8TB+400GB SSD/32G/2x10GE+2x1GE	\$73,203	24%	\$55,634	\$8,784	\$7,320	\$0	\$0	\$0		ISILON	
S210-SAS-S07-SB-C	S210-13.8T+400G/32G/2X10GE 2X1 BRZ-SW=ID	\$45,733	24%	\$34,757	\$5,488	\$4,573	\$0	\$0	\$0	IS	ISILON	
S210-SAS-S08	S210-13.8TB+400GB SSD/64G/2x10GE+2x1GE	\$75,724	24%	\$57,550	\$9,087	\$7,572	\$0	\$0	\$0		ISILON	
S210-SAS-S09 S210-SAS-S09-SB-C	S210-13.8TB+800GB SSD/32G/2x10GE+2x1GE S210-13.8T+800G/32G/2X10GE 2X1 BRZ-SW=ID	\$78,989 \$49,348	24% 24%	\$60,032 \$37,504	\$9,479 \$5,922	\$7,899 \$4,935	\$0 \$0	\$0 \$0	\$0 \$0		ISILON ISILON	
S210-SAS-S09-SB-C	S210-13.8TB+800GB SSD/64G/2x10GE+2x1GE	\$49,346 \$81,413	24%	\$61,874	\$5,922 \$9,770	\$8,141	\$0 \$0	\$0 \$0	\$0 \$0		ISILON	
		Ψ01,+10		Ψ0.,014	40,110	ψ0,111	ΨΟ	ΨΟ	ΨΟ			

			EPL Pricing			EPL Maintenanc	e and Warranty Upr	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
S210-SAS-S100	S210-6.9T+1.6T SSD/256G/2x10GE 2x1GE	\$106,272		\$80,767	\$12,753	\$10,627	\$0	\$0	\$0	IS	ISILON
\$210-SAS-S101 \$210-SAS-S102	S210-13.8T+1.6T SSD/64G/2x10GE 2x1GE S210-13.8T+1.6T SSD/128G/2x10GE 2x1GE	\$98,086 \$103,394		\$74,545 \$78,579	\$11,770 \$12,407	\$9,809 \$10,339	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
210-SAS-S103	S210-13.8T+1.6T SSD/256G/2x10GE 2x1GE	\$113,515		\$86,271	\$13,622	\$11,352	\$0	\$0	\$0	IS	ISILON
210-SAS-S104	S210-13.2T+3.2T SSD/64G/2x10GE 2x1GE	\$138,326		\$105,128	\$16,599	\$13,833	\$0	\$0	\$0	IS	ISILON
210-SAS-S105	S210-13.2T+3.2T SSD/128G/2x10GE 2x1GE	\$144,638		\$109,925	\$17,357	\$14,464	\$0	\$0	\$0	IS	ISILON
210-SAS-S106 210-SAS-S107	S210-13.2T+3.2T SSD/256G/2x10GE 2x1GE S210-20.7T+1.6T SSD/64G/2x10GE 2x1GE	\$158,925 \$102,212		\$120,783 \$77,681	\$19,071 \$12,265	\$15,893 \$10.221	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
210-SAS-S108	S210-20.7T+1.6T SSD/128G/2x10GE 2x1GE	\$106,733		\$81,117	\$12,808	\$10,673	\$0	\$0	\$0	IS	ISILON
210-SAS-S109	S210-20.7T+1.6T SSD/256G/2x10GE 2x1GE	\$117,067	24%	\$88,971	\$14,048	\$11,707	\$0	\$0	\$0	IS	ISILON
210-SAS-S11	S210-13.8TB+800GB SSD/256G/2x10GE+2x1GE	\$96,636	24%	\$73,443	\$11,596	\$9,664	\$0	\$0	\$0	IS	ISILON
210-SAS-S110 210-SAS-S111	S210-19.8T+3.2T SSD/64G/2x10GE 2x1GE S210-19.8T+3.2T SSD/128G/2x10GE 2x1GE	\$140,407 \$145,103		\$106,709 \$110,278	\$16,849 \$17.412	\$14,041 \$14.510	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
210-SAS-S112	S210-19.8T+3.2T SSD/256G/2x10GE 2x1GE	\$155,836		\$118,435	\$18,700	\$15,584	\$0	\$0	\$0	IS	ISILON
210-SAS-S113	S210-18T+6.4T SSD/64G/2x10GE 2x1GE	\$224,188	24%	\$170,383	\$26,903	\$22,419	\$0	\$0	\$0	IS	ISILON
210-SAS-S114	S210-18T+6.4T SSD/128G/2x10GE 2x1GE	\$231,343	24%	\$175,821	\$27,761	\$23,134	\$0	\$0	\$0	IS	ISILON
210-SAS-S115 210-SAS-S116	S210-18T+6.4T SSD/256G/2x10GE 2x1GE S210-27.6T+1.6T SSD/64G/2x10GE 2x1GE	\$247,539 \$120,976		\$188,130 \$91,942	\$29,705 \$14,517	\$24,754 \$12,098	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
210-SAS-S116 210-SAS-S117	S210-27.6T+1.6T SSD/04G/2x10GE 2x1GE S210-27.6T+1.6T SSD/128G/2x10GE 2x1GE	\$120,976 \$125,672		\$91,942 \$95,511	\$14,517 \$15,081	\$12,096 \$12,567	\$0 \$0	\$0 \$0	\$0	IS	ISILON
210-SAS-S118	S210-27.6T+1.6T SSD/256G/2x10GE 2x1GE	\$136,405	24%	\$103,668	\$16,369	\$13,641	\$0	\$0	\$0	IS	ISILON
210-SAS-S118-HO	S210-27.6T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$64,777	24%	\$49,231	\$7,773	\$6,478	\$0	\$0	\$0	IS	ISILON
10-SAS-S119	\$210-26.4T+3.2T \$\$D/64G/2x10GE 2x1GE	\$160,347		\$121,864	\$19,242 \$6,112	\$16,035 \$5,003	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
210-SAS-S11-HO 210-SAS-S12	S210-13.8T+800G SSD/256G/2x10GE 2x1GE/HO S210-20.7TB+400GB SSD/64G/2x10GE+2x1GE	\$50,931 \$83,838		\$38,708 \$63,717	\$6,112 \$10,061	\$5,093 \$8,384	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
210-SAS-S120	S210-26.4T+3.2T SSD/128G/2x10GE 2x1GE	\$165,265		\$125,601	\$19,832	\$16,527	\$0	\$0	\$0	IS	ISILON
210-SAS-S121	S210-26.4T+3.2T SSD/256G/2x10GE 2x1GE	\$176,507	24%	\$134,145	\$21,181	\$17,651	\$0	\$0	\$0	IS	ISILON
210-SAS-S121-HO	S210-26.4T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$85,713		\$65,142	\$10,286	\$8,571	\$0	\$0	\$0	IS	ISILON
210-SAS-S122 210-SAS-S123	S210-24T+6.4T SSD/64G/2x10GE 2x1GE	\$238,864		\$181,537	\$28,664	\$23,886	\$0 \$0	\$0 *0	\$0 *0	IS	ISILON ISILON
10-SAS-S123	S210-24T+6.4T SSD/128G/2x10GE 2x1GE S210-24T+6.4T SSD/256G/2x10GE 2x1GE	\$246,019 \$262,216		\$186,974 \$199,284	\$29,522 \$31.466	\$24,602 \$26,222	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
10-SAS-S124-HO	S210-24T+6.4T SSD/256G/2x10GE 2x1GE/HO	\$127,584		\$96,964	\$15,310	\$12,758	\$0	\$0	\$0	is	ISILON
10-SAS-S128	S210-10.8T+1.2T SSD/128/2x40GE 2x1GE	\$97,878		\$74,387	\$11,745	\$9,788	\$0	\$0	\$0	IS	ISILON
10-SAS-S129	S210-10.8T+1.2T SSD/64G/2x40GE 2x1GE	\$92,802		\$70,530	\$11,136	\$9,280	\$0	\$0	\$0	IS	ISILON
110-SAS-S13 110-SAS-S130	S210-20.7TB+400GB SSD/128G/2x10GE+2x1GE S210-13.2T/1.6T SSD/128G/2x40GE/2x1GE	\$88,534 \$109,507		\$67,286 \$83,225	\$10,624 \$13,141	\$8,853 \$10,951	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SAS-S131	S210-13.2T/1.6T SSD/256G/2x40GE/2x1GE S210-13.2T/1.6T SSD/256G/2x40GE 2x1GE	\$120,062		\$91,247	\$14,407	\$12,006	\$0	\$0 \$0	\$0	IS	ISILON
10-SAS-S132	S210-13.2T/1.6T SSD/64G/2x40GE 2x1GE	\$103,958		\$79,008	\$12,475	\$10,396	\$0	\$0	\$0	IS	ISILON
210-SAS-S133	S210-13.2T+3.2T SSD/128G/2x40GE 2x1GE	\$152,737		\$116,080	\$18,328	\$15,274	\$0	\$0	\$0	IS	ISILON
210-SAS-S134 210-SAS-S135	S210-13.2T+3.2T SSD/256G/2x40GE 2x1GE S210-13.2T+3.2T SSD/64G/2x40GE 2x1GE	\$167,666		\$127,426 \$111,067	\$20,120 \$17.537	\$16,767 \$14,614	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON ISILON
210-SAS-S136	S210-13.2T+3.2T SSD/64G/2X40GE 2X1GE S210-13.2T+400G SSD/128/2X40GE 2X1GE	\$146,141 \$81,757		\$62,135	\$9,811	\$8,176	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
210-SAS-S137	S210-13.2T+400G SSD/64G/2x40GE 2x1GE	\$76,724		\$58,310	\$9,207	\$7,672	\$0	\$0	\$0	IS	ISILON
210-SAS-S138	S210-13.2T+800G SSD/128/2x40GE 2x1GE	\$87,594		\$66,571	\$10,511	\$8,759	\$0	\$0	\$0	IS	ISILON
210-SAS-S139 210-SAS-S14	S210-13.2T+800G SSD/64G/2x40GE 2x1GE	\$82,711	24%	\$62,860	\$9,925	\$8,271 \$9,927	\$0 \$0	\$0 \$0	\$0	IS	ISILON ISILON
210-SAS-S14 210-SAS-S140	S210-20.7TB+400GB SSD/256G/2x10GE+2x1GE S210-13.8T/400GB SSD/128G/2x40GE/2x1GE	\$99,267 \$82,164		\$75,443 \$62,445	\$11,912 \$9,860	\$9,927 \$8,216	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
210-SAS-S141	S210-13.8T/400GB SSD/256G/2x40GE/2x1GE	\$94.620	24%	\$71.911	\$11.354	\$9.462	\$0	\$0	\$0	IS	ISILON
210-SAS-S142	S210-13.8T/400GB SSD/64G/2x40GE/2x1GE	\$77,327	24%	\$58,769	\$9,279	\$7,733	\$0	\$0	\$0	IS	ISILON
10-SAS-S143	S210-13.8T/800GB SSD/128G/2x40GE/2x1GE	\$85,418		\$64,918	\$10,250	\$8,542	\$0	\$0	\$0	IS	ISILON
10-SAS-S144 10-SAS-S145	S210-13.8T/800GB SSD/256G/2x40GE/2x1GE S210-13.8T/800GB SSD/64G/2x40GE/2x1GE	\$98,295 \$83,028		\$74,704 \$63,101	\$11,795 \$9,963	\$9,830 \$8,303	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SAS-S146	S210-13.8T+1.6T SSD/128G/2x40GE 2x1GE	\$109.514	24%	\$83.231	\$13.142	\$10.951	\$0	\$0	\$0	IS	ISILON
10-SAS-S147	S210-13.8T+1.6T SSD/256G/2x40GE 2x1GE	\$120,069	24%	\$91,252	\$14,408	\$12,007	\$0	\$0	\$0	IS	ISILON
10-SAS-S148	S210-13.8T+1.6T SSD/64G/2x40GE 2x1GE	\$103,966		\$79,014	\$12,476	\$10,397	\$0	\$0	\$0	IS	ISILON
10-SAS-S149 10-SAS-S14-HO	S210-16.2T+2.4T SSD/128/2x40GE 2x1GE S210-20.7T+400G SSD/256G/2x10GE 2x1GE/HO	\$131,310 \$50,223		\$99,796 \$38,169	\$15,757 \$6,027	\$13,131 \$5,022	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SAS-S14-HU 10-SAS-S15	S210-20.7TB+800GB SSD/250G/2x10GE 2x1GE/HO S210-20.7TB+800GB SSD/64G/2x10GE+2x1GE	\$30,223 \$87,375		\$66,405	\$10,485	\$8,738	\$0 \$0	\$0 \$0	\$0	IS	ISILON
10-SAS-S150	S210-16.2T+2.4T SSD/64G/2x40GE 2x1GE	\$126,223		\$95,929	\$15,147	\$12,622	\$0	\$0	\$0	is	ISILON
10-SAS-S151	S210-16.2T+4.8T SSD/128/2x40GE 2x1GE	\$177,454		\$134,865	\$21,294	\$17,745	\$0	\$0	\$0	IS	ISILON
10-SAS-S152	S210-16.2T+4.8T SSD/256/2x40GE 2x1GE	\$188,190		\$143,024	\$22,583	\$18,819	\$0	\$0	\$0	IS	ISILON
10-SAS-S153 10-SAS-S154	S210-16.2T+4.8T SSD/64G/2x40GE 2x1GE S210-18.9T+1.2T SSD/128/2x40GE 2x1GE	\$172,759 \$106,821	24% 24%	\$131,297 \$81,184	\$20,731 \$12.819	\$17,276 \$10,682	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SAS-S155	S210-18.9T+1.2T SSD/120/2X40GE 2X1GE S210-18.9T+1.2T SSD/64G/2X40GE 2X1GE	\$100,821		\$77,357	\$12,214	\$10,082	\$0	\$0	\$0	IS	ISILON
10-SAS-S156	S210-18.9T+2.4T SSD/128/2x40GE 2x1GE	\$131,749	24%	\$100,129	\$15,810	\$13,175	\$0	\$0	\$0	IS	ISILON
10-SAS-S157	S210-18.9T+2.4T SSD/256/2x40GE 2x1GE	\$142,492		\$108,294	\$17,099	\$14,249	\$0	\$0	\$0	IS	ISILON
210-SAS-S158	S210-18.9T+2.4T SSD/64G/2x40GE 2x1GE	\$127,051		\$96,559	\$15,246	\$12,705	\$0	\$0	\$0 \$0	IS	ISILON
10-SAS-S159 10-SAS-S16	S210-18T+3.2T SSD/128/2x40GE 2x1GE S210-20.7TB+800GB SSD/128G/2x10GE+2x1GE	\$146,992 \$91,896		\$111,714 \$69.841	\$17,639 \$11.028	\$14,699 \$9,190	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
210-SAS-S160	S210-18T+3.2T SSD/256/2x40GE 2x1GE	\$157,732		\$119,876	\$18,928	\$15,773	\$0	\$0	\$0	IS	ISILON
210-SAS-S161	S210-18T+3.2T SSD/64G/2x40GE 2x1GE	\$142,295	24%	\$108,144	\$17,075	\$14,230	\$0	\$0	\$0	IS	ISILON
10-SAS-S162	S210-18T+6.4T SSD/128G/2x40GE 2x1GE	\$233,602		\$177,538	\$28,032	\$23,360	\$0	\$0	\$0	IS	ISILON
210-SAS-S163 210-SAS-S164	S210-18T+6.4T SSD/256G/2x40GE 2x1GE S210-18T+6.4T SSD/64G/2x40GE 2x1GE	\$249,835		\$189,875	\$29,980 \$27,172	\$24,984 \$22,643	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
210-SAS-S164 210-SAS-S165	S210-181+6.41 SSD/64G/2X40GE 2X1GE S210-19.8T/1.6T SSD/128G/2X40GE/2X1GE	\$226,430 \$108,417		\$172,087 \$82,397	\$27,172 \$13.010	\$22,643 \$10,842	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
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			EPL Pr	icing	EPL Maintenance and Warranty U			rade Pricing				
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS		FAMILY
S210-SAS-S166	S210-19.8T/1.6T SSD/256G/2x40GE/2x1GE	\$118,770	24%	\$90,265	\$14,252	\$11,877	\$0	\$0	\$0	IS	ISILON	
S210-SAS-S167	S210-19.8T/1.6T SSD/64G/2x40GE/2x1GE	\$103,890	24%	\$78,956	\$12,467	\$10,389	\$0		\$0		ISILON	
S210-SAS-S168 S210-SAS-S169	S210-19.8T+3.2T SSD/128G/2x40GE 2x1GE S210-19.8T+3.2T SSD/256G/2x40GE 2x1GE	\$146,999 \$157,738	24% 24%	\$111,719 \$119,881	\$17,640 \$18,929	\$14,700 \$15,774	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
S210-SAS-S16-HO	S210-20.7T+800G SSD/128G/2x10GE 2x1GE/HO	\$48.829	24%	\$37.110	\$5.859	\$4.883	\$0	\$0	\$0	IS	ISILON	
S210-SAS-S17	S210-20.7TB+800GB SSD/256G/2x10GE+2x1GE	\$102,230	24%	\$77,695	\$12,268	\$10,223	\$0	\$0	\$0		ISILON	
S210-SAS-S170	S210-19.8T+3.2T SSD/64G/2x40GE 2x1GE	\$142,303	24%	\$108,150	\$17,076	\$14,230	\$0	\$0	\$0		ISILON	
S210-SAS-S171	S210-19.8T+400G SSD/128/2x40GE 2x1GE	\$90,965	24%	\$69,133	\$10,916	\$9,097	\$0	\$0	\$0		ISILON	
S210-SAS-S172	S210-19.8T+400G SSD/64G/2x40GE 2x1GE	\$85,901	24%	\$65,285	\$10,308	\$8,590	\$0	\$0	\$0		ISILON	
S210-SAS-S173 S210-SAS-S174	S210-20.7T/400GB SSD/128G/2x40GE/2x1GE S210-20.7T/400GB SSD/256G/2x40GE/2x1GE	\$90,194 \$100,958	24% 24%	\$68,547 \$76,728	\$10,823 \$12,115	\$9,019 \$10,096	\$0 \$0	\$0 \$0	\$0 \$0		ISILON ISILON	
S210-SAS-S174	S210-20.7T/400GB SSD/230G/2x40GE/2x1GE S210-20.7T/400GB SSD/64G/2x40GE/2x1GE	\$85,486	24%	\$64,969	\$10,258	\$8,549	\$0	\$0	\$0		ISILON	
S210-SAS-S176	S210-20.7T/800GB SSD/128G/2x40GE/2x1GE	\$93,517	24%	\$71,073	\$11,222	\$9,352	\$0	\$0	\$0	IS	ISILON	
S210-SAS-S177	S210-20.7T/800GB SSD/256G/2x40GE/2x1GE	\$103,877	24%	\$78,947	\$12,465	\$10,388	\$0	\$0	\$0	IS	ISILON	
S210-SAS-S178	S210-20.7T/800GB SSD/64G/2x40GE/2x1GE	\$88,986	24%	\$67,629	\$10,678	\$8,899	\$0	\$0	\$0		ISILON	
S210-SAS-S179	S210-20.7T+1.6T SSD/128G/2x40GE 2x1GE	\$108,425	24%	\$82,403	\$13,011	\$10,843	\$0	\$0	\$0		ISILON	
S210-SAS-S17-HO	S210-20.7T+800G SSD/256G/2x10GE 2x1GE/HO	\$54,445	24% 24%	\$41,378	\$6,533	\$5,445	\$0 \$0	\$0 \$0	\$0 \$0		ISILON	
S210-SAS-S18 S210-SAS-S180	S210-19.8TB+1.6TB SSD/64G/2x10GE+2x1GE S210-20.7T+1.6T SSD/256G/2x40GE 2x1GE	\$102,212 \$118,777	24%	\$77,681 \$90,271	\$12,265 \$14,253	\$10,221 \$11.878	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
S210-SAS-S181	S210-20.7T+1.6T SSD/230G/2X40GE 2X1GE S210-20.7T+1.6T SSD/64G/2X40GE 2X1GE	\$103,898	24%	\$78,962	\$12,468	\$10,390	\$0	\$0	\$0		ISILON	
S210-SAS-S182	S210-21.6T+4.8T SSD/128/2x40GE 2x1GE	\$188,932	24%	\$143,588	\$22,672	\$18,893	\$0	\$0	\$0		ISILON	
S210-SAS-S183	S210-21.6T+4.8T SSD/256/2x40GE 2x1GE	\$199,664	24%	\$151,745	\$23,960	\$19,966	\$0	\$0	\$0		ISILON	
S210-SAS-S184	S210-21.6T+4.8T SSD/64G/2x40GE 2x1GE	\$184,238	24%	\$140,021	\$22,109	\$18,424	\$0	\$0	\$0	IS	ISILON	
S210-SAS-S188	S210-24T+3.2T SSD/128/2x40GE 2x1GE	\$167,302	24%	\$127,150	\$20,076	\$16,730	\$0	\$0	\$0		ISILON	
S210-SAS-S189	S210-24T+3.2T SSD/256/2x40GE 2x1GE	\$178,546	24%	\$135,695	\$21,426	\$17,855	\$0	\$0	\$0	IS	ISILON	
S210-SAS-S18-SB-C	S210-19.8T+1.6T/64G/2X10GE 2X1 BRZ-SW=ID	\$63,856	24% 24%	\$48,531	\$7,663	\$6,386	\$0	\$0 \$0	\$0 \$0		ISILON	
S210-SAS-S19 S210-SAS-S190	S210-19.8TB+1.6TB SSD/128G/2x10GE+2x1GE S210-24T+3.2T SSD/64G/2x40GE 2x1GE	\$106,733 \$162,385	24%	\$81,117 \$123,413	\$12,808 \$19,486	\$10,673 \$16,239	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
S210-SAS-S191	S210-24T+6.4T SSD/128G/2x40GE 2x1GE	\$248.324	24%	\$188.726	\$29.799	\$24.832	\$0	\$0	\$0		ISILON	
S210-SAS-S193	S210-24T+6.4T SSD/64G/2x40GE 2x1GE	\$241,154	24%	\$183,277	\$28,938	\$24,115	\$0	\$0	\$0		ISILON	
S210-SAS-S194	S210-25.2T+2.4T SSD/128/2x40GE 2x1GE	\$153,064	24%	\$116,329	\$18,368	\$15,306	\$0	\$0	\$0		ISILON	
S210-SAS-S195	S210-25.2T+2.4T SSD/256/2x40GE 2x1GE	\$164,389	24%	\$124,936	\$19,727	\$16,439	\$0	\$0	\$0		ISILON	
S210-SAS-S196	S210-25.2T+2.4T SSD/64G/2x40GE 2x1GE	\$148,112	24%	\$112,565	\$17,773	\$14,811	\$0	\$0	\$0		ISILON	
S210-SAS-S197	S210-26.4T/1.6T SSD/128G/2x40GE/2x1GE	\$127,520	24% 24%	\$96,915	\$15,302	\$12,752	\$0	\$0	\$0		ISILON	
S210-SAS-S198 S210-SAS-S199	S210-26.4T/1.6T SSD/256G/2x40GE/2x1GE S210-26.4T/1.6T SSD/64G/2x40GE/2x1GE	\$138,263 \$122,821	24%	\$105,080 \$93,344	\$16,592 \$14,739	\$13,826 \$12,282	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
S210-SAS-S199	S210-20.4171.01 S3D/04G/2X40GE/2X1GE S210-19.8TB+1.6TB SSD/256G/2X10GE+2x1GE	\$117,067	24%	\$88,971	\$14,048	\$12,202	\$0	\$0	\$0	IS	ISILON	
S210-SAS-S200	S210-26.4T+3.2T SSD/128G/2x40GE 2x1GE	\$167,306	24%	\$127,153	\$20,077	\$16,731	\$0	\$0	\$0		ISILON	
S210-SAS-S201	S210-26.4T+3.2T SSD/256G/2x40GE 2x1GE	\$178,550	24%	\$135,698	\$21,426	\$17,855	\$0	\$0	\$0	IS	ISILON	
S210-SAS-S202	S210-26.4T+3.2T SSD/64G/2x40GE 2x1GE	\$162,389	24%	\$123,416	\$19,487	\$16,239	\$0	\$0	\$0		ISILON	
S210-SAS-S203	S210-26.4T+800G SSD/64G/2x40GE 2x1GE	\$107,743	24%	\$81,885	\$12,929	\$10,774	\$0	\$0	\$0		ISILON	
S210-SAS-S204	S210-27.6T/400GB SSD/128G/2x40GE/2x1GE	\$104,560	24%	\$79,466	\$12,547	\$10,456	\$0	\$0	\$0	IS	ISILON ISILON	
S210-SAS-S205 S210-SAS-S206	S210-27.6T/400GB SSD/256G/2x40GE/2x1GE S210-27.6T/400GB SSD/64G/2x40GE/2x1GE	\$115,313 \$99,858	24% 24%	\$87,638 \$75,892	\$13,838 \$11,983	\$11,531 \$9,986	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
S210-SAS-S200	S210-27.61/400GB SSD/128G/2x40GE/2x1GE S210-27.6T/800GB SSD/128G/2x40GE/2x1GE	\$112,774	24%	\$85,708	\$13,533	\$11,277	\$0	\$0	\$0	IS	ISILON	
S210-SAS-S208	S210-27.6T/800GB SSD/256G/2x40GE/2x1GE	\$123,522	24%	\$93,877	\$14,823	\$12,352	\$0	\$0	\$0		ISILON	
S210-SAS-S209	S210-27.6T/800GB SSD/64G/2x40GE/2x1GE	\$108,074	24%	\$82,136	\$12,969	\$10,807	\$0	\$0	\$0	IS	ISILON	
S210-SAS-S20-HO	S210-19.8T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$62,488	24%	\$47,491	\$7,499	\$6,249	\$0	\$0	\$0		ISILON	
S210-SAS-S21	S210-27.6TB+400GB SSD/64G/2x10GE+2x1GE	\$98,105	24%	\$74,560	\$11,773	\$9,811	\$0	\$0	\$0		ISILON	
S210-SAS-S210	S210-27.6T+1.6T SSD/128G/2x40GE 2x1GE	\$127,522	24% 24%	\$96,917	\$15,303	\$12,752	\$0	\$0 ©0	\$0	IS	ISILON	
S210-SAS-S211 S210-SAS-S212	S210-27.6T+1.6T SSD/256G/2x40GE 2x1GE S210-27.6T+1.6T SSD/64G/2x40GE 2x1GE	\$138,265 \$122,823	24%	\$105,081 \$93,345	\$16,592 \$14,739	\$13,827 \$12,282	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
S210-SAS-S212	S210-5.4T+1.2T SSD/128/2x40GE 2x1GE	\$88,609	24%	\$67,343	\$10,633	\$8,861	\$0	\$0	\$0		ISILON	
S210-SAS-S214	S210-5.4T+1.2T SSD/64G/2x40GE 2x1GE	\$83,903	24%	\$63,766	\$10,068	\$8,390	\$0	\$0	\$0		ISILON	
S210-SAS-S215	S210-6.6T+1.6T SSD/128/2x40GE 2x1GE	\$97,205	24%	\$73,876	\$11,665	\$9,721	\$0	\$0	\$0	IS	ISILON	
S210-SAS-S216	S210-6.6T+1.6T SSD/256/2x40GE 2x1GE	\$107,965	24%	\$82,053	\$12,956	\$10,797	\$0	\$0	\$0	IS	ISILON	
S210-SAS-S217	S210-6.6T+1.6T SSD/64G/2x40GE 2x1GE	\$92,499	24%	\$70,299	\$11,100	\$9,250	\$0	\$0	\$0	IS	ISILON	
S210-SAS-S218 S210-SAS-S219	S210-6.9T/400GB SSD/128G/2x40GE/2x1GE S210-6.9T/400GB SSD/256G/2x40GE/2x1GE	\$72,835 \$83,615	24% 24%	\$55,355 \$63,547	\$8,740 \$10,034	\$7,284 \$8,362	\$0 \$0	\$0 \$0	\$0 \$0		ISILON ISILON	
S210-SAS-S219 S210-SAS-S21-HO	S210-6.91/400GB SSD/256G/2x40GE/2x1GE S210-27.6TB+400GB SSD/64G/2x10GE/HO	\$49,252	24%	\$37,432	\$5,910	\$4,925	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON	
S210-SAS-S22	S210-27.6TB+400GB SSD/128G/2x10GE/10 S210-27.6TB+400GB SSD/128G/2x10GE+2x1GE	\$102,801	24%	\$78,129	\$12,336	\$10,280	\$0 \$0	\$0	\$0		ISILON	
S210-SAS-S220	S210-6.9T/400GB SSD/64G/2x40GE/2x1GE	\$67,225	24%	\$51,091	\$8,067	\$6,723	\$0	\$0	\$0	IS	ISILON	
S210-SAS-S221	S210-6.9T/800GB SSD/128G/2x40GE/2x1GE	\$75,914	24%	\$57,695	\$9,110	\$7,591	\$0	\$0	\$0		ISILON	
S210-SAS-S222	S210-6.9T/800GB SSD/256G/2x40GE/2x1GE	\$86,551	24%	\$65,779	\$10,386	\$8,655	\$0	\$0	\$0		ISILON	
S210-SAS-S223	S210-6.9T/800GB SSD/64G/2x40GE/2x1GE	\$71,260	24%	\$54,158	\$8,551 \$11,667	\$7,126	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON	
S210-SAS-S224 S210-SAS-S225	S210-6.9T+1.6T SSD/128G/2x40GE 2x1GE S210-6.9T+1.6T SSD/256G/2x40GE 2x1GE	\$97,222 \$107.981	24% 24%	\$73,889 \$82,066	\$11,667 \$12.958	\$9,722 \$10,798	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
S210-SAS-S225 S210-SAS-S226	S210-6.9T+1.6T SSD/256G/2X40GE 2X1GE S210-6.9T+1.6T SSD/64G/2X40GE 2X1GE	\$107,981	24%	\$70,313	\$12,958 \$11,102	\$10,798 \$9,252	\$0 \$0	\$0 \$0	\$0 \$0		ISILON	
S210-SAS-S227	S210-6.9T+200G SSD/128/2x40GE 2x1GE	\$63,700	24%	\$48,412	\$7,644	\$6,370	\$0	\$0	\$0		ISILON	
S210-SAS-S228	S210-6.9T+200G SSD/64G/2x40GE 2x1GE	\$59,160	24%	\$44,962	\$7,099	\$5,916	\$0	\$0	\$0	IS	ISILON	
S210-SAS-S23	S210-27.6TB+400GB SSD/256G/2x10GE+2x1GE	\$113,534	24%	\$86,286	\$13,624	\$11,353	\$0	\$0	\$0	IS	ISILON	
S210-SAS-S23-HO	S210-27.6T+400G SSD/256G/2x10GE 2x1GE/HO	\$55,381	24%	\$42,090	\$6,646	\$5,538	\$0	\$0	\$0	IS	ISILON	
S210-SAS-S24	S210-27.6TB+800GB SSD/64G/2x10GE+2x1GE	\$106,276	24%	\$80,770	\$12,753	\$10,628	\$0 \$0	\$0 ©0	\$0		ISILON	
S210-SAS-S25	S210-27.6TB+800GB SSD/128G/2x10GE+2x1GE	\$110,972	24%	\$84,339	\$13,317	\$11,097	\$0	\$0	\$0	IS	ISILON	

			EPL Pricing			EPL Maintenance	e and Warranty Upr	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
210-SAS-S26	S210-27.6TB+800GB SSD/256G/2x10GE+2x1GE	\$121,705	24%	\$92,496	\$14,605	\$12,171	\$0	\$0	\$0	IS	ISILON
210-SAS-S26-HO 210-SAS-S27	S210-27.6T+800G SSD/256G/2x10GE 2x1GE/HO S210-26.4TB+1.6TB SSD/64G/2x10GE+2x1GE	\$59,602 \$120,976	24% 24%	\$45,298 \$91,942	\$7,152 \$14,517	\$5,960 \$12,098	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
210-SAS-S27-SB-C	S210-26.4T+1.6T/64G/2X10GE 2X1 BRZ-SW=ID	\$75,579	24%	\$57,440	\$9,069	\$7,558	\$0	\$0 \$0	\$0	IS	ISILON
210-SAS-S28	S210-26.4TB+1.6TB SSD/128G/2x10GE+2x1GE	\$125,672	24%	\$95,511	\$15,081	\$12,567	\$0	\$0	\$0	IS	ISILON
210-SAS-S29	S210-26.4TB+1.6TB SSD/256G/2x10GE+2x1GE	\$136,405	24%	\$103,668	\$16,369	\$13,641	\$0	\$0	\$0	IS	ISILON
210-SAS-S29-HO	S210-26.4T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$67,422	24%	\$51,241	\$8,091	\$6,742	\$0	\$0	\$0	IS	ISILON
210-SAS-S30 210-SAS-S30-HO	S210-13.8TB+400GB SSD/256G/2x10GE+2x1GE S210-13.8T+400G SSD/256G/2x10GE 2x1GE/HO	\$92,933 \$46,710	24% 24%	\$70,629 \$35,500	\$11,152 \$5,605	\$9,293 \$4,671	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
210-SAS-S30-FIO 210-SAS-S31	S210-13.81+400G 33D/230G/2X10GE 2X1GE/110 S210-13.2T/1.6T SSD/128G/2X10GE/2X1GE	\$103,394	24%	\$78,579	\$12,407	\$10,339	\$0	\$0 \$0	\$0	IS	ISILON
210-SAS-S31-HO	S210-13.2T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$53,512	24%	\$40,669	\$6,421	\$5,351	\$0	\$0	\$0	is	ISILON
210-SAS-S32	S210-13.2T/1.6T SSD/32G/2x10GE/2x1GE	\$96,112	24%	\$73,045	\$11,533	\$9,611	\$0	\$0	\$0	IS	ISILON
210-SAS-S33	S210-13.8T/400GB SSD/128G/2x10GE/2x1GE	\$80,543	24%	\$61,213	\$9,665	\$8,054	\$0	\$0	\$0	IS	ISILON
210-SAS-S34 210-SAS-S35	S210-13.8T/800GB SSD/128G/2x10GE/2x1GE	\$83,832	24% 24%	\$63,712	\$10,060 \$8.559	\$8,383 \$7,132	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON ISILON
10-SAS-S35 210-SAS-S36	S210-6.9T/400GB SSD/128G/2x10GE/2x1GE S210-6.9T/400GB SSD/256G/2x10GE/2x1GE	\$71,323 \$82.054	24%	\$54,205 \$62.361	\$9,846	\$7,132 \$8,205	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
10-SAS-S37	S210-6.9T/800GB SSD/128G/2x10GE/2x1GE	\$74,434	24%	\$56,570	\$8,932	\$7,443	\$0	\$0	\$0	IS	ISILON
10-SAS-S38	S210-6.9T/800GB SSD/256G/2x10GE/2x1GE	\$85,024	24%	\$64,618	\$10,203	\$8,502	\$0	\$0	\$0	IS	ISILON
10-SAS-S39	S210-16.2T+4.8T SSD/256/2x10GE 2x1GE	\$186,250	24%	\$141,550	\$22,350	\$18,625	\$0	\$0	\$0	IS	ISILON
10-SAS-S40	S210-16.2T+4.8T SSD/64G/2x10GE 2x1GE	\$170,821	24%	\$129,824	\$20,499	\$17,082	\$0	\$0	\$0	IS	ISILON
10-SAS-S41 10-SAS-S42	S210-16.2T+4.8T SSD/128/2x10GE 2x1GE S210-18.9T+2.4T SSD/128/2x10GE 2x1GE	\$175,517 \$129,896	24% 24%	\$133,393 \$98,721	\$21,062 \$15,588	\$17,552 \$12,990	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SAS-S42 10-SAS-S43	S210-18.91+2.41 SSD/128/2X10GE 2X1GE S210-18.9T+2.4T SSD/256/2X10GE 2X1GE	\$129,896 \$140,628	24%	\$98,721 \$106,877	\$15,588 \$16,875	\$12,990 \$14,063	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
10-SAS-S44	S210-18.9T+2.4T SSD/64G/2x10GE 2x1GE	\$125,200	24%	\$95,152	\$15,024	\$12,520	\$0	\$0	\$0	IS	ISILON
10-SAS-S45	S210-18T+3.2T SSD/128/2x10GE 2x1GE	\$145,103	24%	\$110,278	\$17,412	\$14,510	\$0	\$0	\$0	IS	ISILON
10-SAS-S46	S210-18T+3.2T SSD/256/2x10GE 2x1GE	\$155,836	24%	\$118,435	\$18,700	\$15,584	\$0	\$0	\$0	IS	ISILON
10-SAS-S47	S210-18T+3.2T SSD/64G/2x10GE 2x1GE	\$140,407	24%	\$106,709	\$16,849	\$14,041	\$0	\$0	\$0	IS	ISILON
110-SAS-S48 110-SAS-S49	S210-21.6T+4.8T SSD/128/2x10GE 2x1GE S210-21.6T+4.8T SSD/256/2x10GE 2x1GE	\$186,936 \$197,669	24% 24%	\$142,071 \$150,228	\$22,432 \$23,720	\$18,694 \$19,767	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SAS-S49 10-SAS-S49-HO	S210-21.6T+4.8T SSD/256/2x10GE 2x1GE S210-21.6T+4.8T SSD/256/2x10GE 2x1GE/HO	\$109,293	24%	\$83,063	\$23,720 \$13.115	\$10,929	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
10-SAS-S50	S210-21.6T+4.8T SSD/64G/2x10GE 2x1GE	\$182,240	24%	\$138,502	\$21,869	\$18,224	\$0	\$0	\$0	is	ISILON
10-SAS-S51	S210-24T+3.2T SSD/128/2x10GE 2x1GE	\$165,265	24%	\$125,601	\$19,832	\$16,527	\$0	\$0	\$0	IS	ISILON
10-SAS-S52	S210-24T+3.2T SSD/256/2x10GE 2x1GE	\$176,507	24%	\$134,145	\$21,181	\$17,651	\$0	\$0	\$0	IS	ISILON
10-SAS-S53	S210-24T+3.2T SSD/64G/2x10GE 2x1GE	\$160,347	24%	\$121,864	\$19,242	\$16,035	\$0	\$0	\$0	IS	ISILON
10-SAS-S54 10-SAS-S55	S210-25.2T+2.4T SSD/128/2x10GE 2x1GE S210-25.2T+2.4T SSD/256/2x10GE 2x1GE	\$151,041 \$162,360	24% 24%	\$114,791 \$123,394	\$18,125 \$19,483	\$15,104 \$16,236	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SAS-S55 10-SAS-S56	S210-25.2T+2.4T SSD/250/2x10GE 2x1GE S210-25.2T+2.4T SSD/64G/2x10GE 2x1GE	\$162,360 \$146,088	24%	\$123,394 \$111,027	\$19,463 \$17,531	\$14,609	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
10-SAS-S57	S210-6.6T+1.6T SSD/128/2x10GE 2x1GE	\$95,541	24%	\$72,611	\$11,465	\$9,554	\$0	\$0	\$0	IS	ISILON
10-SAS-S58	S210-6.6T+1.6T SSD/256/2x10GE 2x1GE	\$106,272	24%	\$80,767	\$12,753	\$10,627	\$0	\$0	\$0	IS	ISILON
10-SAS-S59	S210-6.6T+1.6T SSD/32G/2x10GE 2x1GE	\$88,390	24%	\$67,176	\$10,607	\$8,839	\$0	\$0	\$0	IS	ISILON
210-SAS-S60	S210-6.6T+1.6T SSD/64G/2x10GE 2x1GE	\$90,846	24%	\$69,043	\$10,902	\$9,085	\$0	\$0	\$0	IS	ISILON
110-SAS-S61 110-SAS-S62	INA S210-5.4T+1.2T SSD/32G/2x10GE/2x1GE S210-5.4T+1.2T SSD/64G/2x10GE/2x1GE	\$83,963 \$82,307	24% 24%	\$63,812 \$62,553	\$10,076 \$9,877	\$8,396 \$8,231	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SAS-S63	S210-5.4T+1.2T SSD/128G/2x10GE/2x1GE S210-5.4T+1.2T SSD/128G/2x10GE/2x1GE	\$86.999	24%	\$66,119	\$10,440	\$8,700	\$0	\$0 \$0	\$0	IS	ISILON
10-SAS-S64	INA S210-5.4T+1.2T SSD/256G/2x10GE/2x1GE	\$99.912	24%	\$75.933	\$11.989	\$9.991	\$0	\$0	\$0	IS	ISILON
10-SAS-S65	S210-6.9T+200G SSD/32G/2x10GE/2x1GE	\$56,536	24%	\$42,967	\$6,784	\$5,654	\$0	\$0	\$0	IS	ISILON
10-SAS-S66	S210-6.9T+200G SSD/64G/2x10GE/2x1GE	\$57,807	24%	\$43,933	\$6,937	\$5,781	\$0	\$0	\$0	IS	ISILON
10-SAS-S66-HO	S210-6.9T+200G SSD/64G/2x10GE 2x1GE HO	\$35,026	24%	\$26,620	\$4,203	\$3,503	\$0	\$0	\$0	IS	ISILON
10-SAS-S67 10-SAS-S68	S210-6.9T+200G SSD/128G/2x10GE/2x1GE INA S210-6.9T+200G SSD/256G/2x10GE/2x1GE	\$62,321 \$74,592	24% 24%	\$47,364 \$56.690	\$7,479 \$8,951	\$6,232 \$7,459	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SAS-S68 10-SAS-S69	S210-10.8T+1.2T SSD/32G/2x10GE/2x1GE S210-10.8T+1.2T SSD/32G/2x10GE/2x1GE	\$74,592 \$89,050	24%	\$56,690 \$67,678	\$8,951 \$10,686	\$7,459 \$8,905	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
10-SAS-S70	S210-10.8T+1.2T SSD/64G/2x10GE/2x1GE	\$91,113	24%	\$69,246	\$10,934	\$9,111	\$0	\$0	\$0	IS	ISILON
10-SAS-S71	S210-10.8T+1.2T SSD/128G/2x10GE/2x1GE	\$96,172	24%	\$73,091	\$11,541	\$9,617	\$0	\$0	\$0	IS	ISILON
10-SAS-S71-HO	S210-10.8T+1.2T SSD/128/2x10GE 2x1GE/HO	\$49,834	24%	\$37,874	\$5,980	\$4,983	\$0	\$0	\$0	IS	ISILON
10-SAS-S72	INA S210-10.8T+1.2T SSD/256G/2x10GE/2x1G	\$109,933	24%	\$83,549	\$13,192	\$10,993	\$0	\$0	\$0	IS	ISILON
10-SAS-S73 10-SAS-S74	S210-13.2T+400G SSD/32G/2x10GE/2x1GE S210-13.2T+400G SSD/64G/2x10GE/2x1GE	\$73,327 \$75,128	24% 24%	\$55,729 \$57,097	\$8,799 \$9,015	\$7,333 \$7,513	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SAS-S74 10-SAS-S79	S210-13.2T+400G SSD/04G/2X10GE/2X1GE S210-13.2T+800G SSD/128G/2X10GE/2X1GE	\$75,126 \$85,982	24%	\$65,346	\$9,015 \$10.318	\$7,513 \$8.598	\$0 \$0	\$0 \$0	\$0	IS	ISILON
10-SAS-S80	INA S210-13.2T+800G SSD/256G/2x10GE/2x1G	\$101,105	24%	\$76,840	\$12,133	\$10,111	\$0	\$0	\$0	IS	ISILON
10-SAS-S81	S210-16.2T+2.4T SSD/32G/2x10GE/2x1GE	\$122,415	24%	\$93,035	\$14,690	\$12,242	\$0	\$0	\$0	IS	ISILON
10-SAS-S82	S210-16.2T+2.4T SSD/64G/2x10GE/2x1GE	\$124,398	24%	\$94,542	\$14,928	\$12,440	\$0	\$0	\$0	IS	ISILON
10-SAS-S83	S210-16.2T+2.4T SSD/128G/2x10GE/2x1GE	\$129,476	24%	\$98,402	\$15,537	\$12,948	\$0	\$0	\$0	IS	ISILON
10-SAS-S84 10-SAS-S85	INA S210-16.2T+2.4T SSD/256G/2x10GE/2x1G S210-18.9T+1.2T SSD/32G/2x10GE/2x1GE	\$153,020 \$98,011	24% 24%	\$116,295 \$74,488	\$18,362 \$11.761	\$15,302 \$9.801	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SAS-S85 10-SAS-S86	\$210-18.91+1.21 \$\$D/32G/2X10GE/2X1GE \$210-18.9T+1.2T \$\$D/64G/2X10GE/2X1GE	\$98,011 \$100.049	24%	\$74,488 \$76.037	\$11,761 \$12.006	\$9,801 \$10.005	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
10-SAS-S87	S210-18.9T+1.2T SSD/04G/2X10GE/2X1GE S210-18.9T+1.2T SSD/128G/2x10GE/2x1GE	\$105,072	24%	\$79,855	\$12,609	\$10,503	\$0	\$0 \$0	\$0	IS	ISILON
10-SAS-S88	INA S210-18.9T+1.2T SSD/256G/2x10GE/2x1G	\$126,415	24%	\$96,075	\$15,170	\$12,642	\$0	\$0	\$0	IS	ISILON
10-SAS-S89	S210-19.8T+400G SSD/32G/2x10GE/2x1GE	\$82,170	24%	\$62,449	\$9,860	\$8,217	\$0	\$0	\$0	IS	ISILON
210-SAS-S90	S210-19.8T+400G SSD/64G/2x10GE/2x1GE	\$84,230	24%	\$64,015	\$10,108	\$8,423	\$0	\$0	\$0	IS	ISILON
210-SAS-S91	S210-19.8T+400G SSD/128G/2x10GE/2x1GE	\$89,276	24% 24%	\$67,850	\$10,713 \$5.350	\$8,928 \$4.458	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
	\$210-19.8T+400G \$\$D/128/2x10GE 2x1GE/HO	\$44,584 \$104,966		\$33,884 \$70,774							
210-SAS-S91-HO 210-SAS-S92 210-SAS-S93	S210-19.81+400G SSD/128/2X10GE 2X1GE/HO INA S210-19.8T+400G SSD/256G/2X10GE/2X1G INA S210-26.4T+800G SSD/32G/2X10GE/2X1GE	\$44,584 \$104,966 \$112,089	24% 24% 24%	\$33,884 \$79,774 \$85,188	\$12,596 \$13.451	\$10,497 \$11,209	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	IS IS	ISILON ISILON

			EPL P	ricing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
S210-SAS-S95	INA S210-26.4T+800G SSD/128G/2x10GE/2x1G	\$120,342		\$91,460	\$14,441	\$12,034	\$0	\$0	\$0	IS	ISILON
S210-SAS-S96 S210-SAS-S97	INA S210-26.4T+800G SSD/256G/2x10GE/2x1G S210-21.6TB/32G/2x10GE 2x1GE	\$132,726 \$74,331	24% 24%	\$100,872 \$56,492	\$15,927 \$8,920	\$13,273 \$7,433	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
S210-SAS-S98	S210-6.9T+1.6T SSD/64G/2x10GE 2x1GE	\$90,846		\$69,043	\$10,902	\$9,085	\$0	\$0 \$0	\$0	IS	ISILON
S210-SAS-S99	S210-6.9T+1.6T SSD/128G/2x10GE 2x1GE	\$95,541	24%	\$72,611	\$11,465	\$9,554	\$0	\$0	\$0	IS	ISILON
S210-SSD-005-HO	S210-9.6T SSD/2.5in./64G/2x10GE 2x1GE	\$221,670		\$168,469	\$26,600	\$22,167	\$0	\$0	\$0	IS	ISILON
S210-SSD-008 S210-SSD-009	INA S210-4.8T SSD/32G/2x10GE/2x1GE S210-4.8T SSD/64G/2x10GE/2x1GE	\$184,990 \$172,311		\$140,592 \$130,956	\$22,199 \$20.677	\$18,499 \$17,231	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
S210-SSD-009 S210-SSD-010	S210-4.8T SSD/04G/2x10GE/2x1GE S210-4.8T SSD/128G/2x10GE/2x1GE	\$172,311 \$177,367		\$130,956	\$20,677 \$21,284	\$17,231 \$17,737	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
S210-SSD-011	INA S210-4.8T SSD/256G/2x10GE/2x1GE	\$204,837		\$155,676	\$24,580	\$20,484	\$0	\$0	\$0	is	ISILON
S210-SSD-016	S210-4.8T SSD/128/2x40GE 2x1GE	\$179,422		\$136,361	\$21,531	\$17,942	\$0	\$0	\$0	IS	ISILON
S210-SSD-017	S210-4.8T SSD/64G/2x40GE 2x1GE	\$174,366		\$132,518	\$20,924	\$17,437	\$0	\$0	\$0	IS	ISILON
SH-458-000-169 SH-458-000-170	OneFS Sub Essential Base T1 w/HW=ID OneFS Sub Enc Key Mgt 3Y/PP T1 w/HW=ID	\$1,163 \$293		\$884 \$223	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
SH-458-000-170	OneFS Sub Enc Key Mgt T2 w/HW=ID	\$340		\$258	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-172	OneFS Sub Enc Key Mgt 2Y/PP T2 w/HW=ID	\$323	24%	\$245	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-173	OneFS Sub Enc Key Mgt 3Y/PP T2 w/HW=ID	\$306		\$233	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-174	OneFS Sub Enc Key Mgt T3 w/HW=ID	\$340		\$258	\$0	\$0 \$0	\$0 \$0	\$0	\$0	IS2	ISILON
SH-458-000-175 SH-458-000-176	OneFS Sub Enc Key Mgt 2Y/PP T3 w/HW=ID OneFS Sub Enc Key Mgt 3Y/PP T3 w/HW=ID	\$323 \$306		\$245 \$233	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
SH-458-000-177	OneFS Sub Advanced Base T1 w/HW=ID	\$1,790		\$1,360	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-178	OneFS Sub Advanced Base 2Y/PP T1 w/HW=ID	\$1,701		\$1,292	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-179	OneFS Sub Advanced Base 3Y/PP T1 w/HW=ID	\$1,611		\$1,224	\$0	\$0 \$0	\$0 \$0	\$0	\$0	IS2	ISILON
SH-458-000-180 SH-458-000-181	OneFS Sub Advanced Base T2 w/HW=ID OneFS Sub Advanced Base 2Y/PP T2 w/HW=ID	\$1,703 \$1,618		\$1,294 \$1,230	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
SH-458-000-181	OneFS Sub Advanced Base 21/FF 12 w/HW=ID	\$1,533		\$1,230	\$0	\$0	\$0	\$0	\$0 \$0	IS2	ISILON
SH-458-000-183	OneFS Sub Advanced Base T3 w/HW=ID	\$1,131	24%	\$860	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-184	OneFS Sub Advanced Base 2Y/PP T3 w/HW=ID	\$1,074		\$817	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-185	OneFS Sub Advanced Base 3Y/PP T3 w/HW=ID	\$1,018		\$774	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-186 SH-458-000-187	OneFS Sub Advanced Base T4 w/HW=ID OneFS Sub Advanced Base 2Y/PP T4 w/HW=ID	\$593 \$564		\$451 \$428	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
SH-458-000-188	OneFS Sub Advanced Base 3Y/PP T4 w/HW=ID	\$534		\$406	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-189	OneFS Sub Advanced Cap T1 w/HW=CB	\$63	24%	\$48	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-190	OneFS Sub Advanced Cap 2Y/PP T1 w/HW=CB	\$59		\$45	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-191 SH-458-000-192	OneFS Sub Advanced Cap 3Y/PP T1 w/HW=CB OneFS Sub Advanced Cap T2 w/HW=CB	\$56 \$65		\$43 \$49	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
SH-458-000-193	OneFS Sub Advanced Cap 12 w/HW=CB	\$62		\$47	\$0	\$0 \$0	\$0	\$0 \$0	\$0	IS2	ISILON
SH-458-000-194	OneFS Sub Advanced Cap 3Y/PP T2 w/HW=CB	\$58		\$44	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-195	OneFS Sub Advanced Cap T3 w/HW=CB	\$24		\$19	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-196	OneFS Sub Essenti Base 2Y/PP T1 w/HW=ID	\$1,105		\$840	\$0	\$0 \$0	\$0 *0	\$0	\$0	IS2	ISILON
SH-458-000-197 SH-458-000-198	OneFS Sub Advanced Cap 2Y/PP T3 w/HW=CB OneFS Sub Advanced Cap 3Y/PP T3 w/HW=CB	\$23 \$22		\$18 \$17	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
SH-458-000-199	OneFS Sub Advanced Cap T4 w/HW=CB	\$9		\$7	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-200	OneFS Sub Advanced Cap 2Y/PP T4 w/HW=CB	\$9		\$7	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-201	OneFS Sub Advanced Cap 3Y/PP T4 w/HW=CB	\$8		\$6	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-205 SH-458-000-206	OneFS Sub Essentl Base 3Y/PP T1 w/HW=ID OneFS Sub Essential Base T2 w/HW=ID	\$1,047 \$1.076		\$795 \$818	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
SH-458-000-207	OneFS Sub Essenti Base 2Y/PP T2 w/HW=ID	\$1,022		\$777	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-208	OneFS Sub Essentl Base 3Y/PP T2 w/HW=ID	\$968	24%	\$736	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-209	OneFS Sub Essential Base T3 w/HW=ID	\$884	- 170	\$672	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-210 SH-458-000-211	OneFS Sub Essentl Base 2Y/PP T3 w/HW=ID OneFS Sub Essentl Base 3Y/PP T3 w/HW=ID	\$840 \$795		\$638 \$604	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
SH-458-000-211	OneFS Sub Essential Base T4 w/HW=ID	\$406		\$309	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$0 \$0	IS2	ISILON
SH-458-000-213	OneFS Sub Essentl Base 2Y/PP T4 w/HW=ID	\$386	24%	\$293	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-214	OneFS Sub Essentl Base 3Y/PP T4 w/HW=ID	\$366		\$278	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-215 SH-458-000-216	OneFS Sub Essential Cap T1 w/HW=CB	\$55 \$52		\$42 \$40	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
SH-458-000-216 SH-458-000-217	OneFS Sub Essential Cap 2Y/PP T1 w/HW=CB OneFS Sub Essential Cap 3Y/PP T1 w/HW=CB	\$52 \$50		\$40 \$38	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2	ISILON
SH-458-000-218	OneFS Sub Essential Cap T2 w/HW=CB	\$57	24%	\$44	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-219	OneFS Sub Essential Cap 2Y/PP T2 w/HW=CB	\$54	24%	\$41	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-220	OneFS Sub Essential Cap 3Y/PP T2 w/HW=CB	\$52		\$39	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-221 SH-458-000-222	OneFS Sub Essential Cap T3 w/HW=CB OneFS Sub Essential Cap 2Y/PP T3 w/HW=CB	\$20 \$19		\$15 \$15	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
SH-458-000-223	OneFS Sub Essential Cap 3Y/PP T3 w/HW=CB	\$18		\$14	\$0	\$0 \$0	\$0	\$0 \$0	\$0	IS2	ISILON
SH-458-000-224	OneFS Sub Essential Cap T4 w/HW=CB	\$5	24%	\$4	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-225	OneFS Sub Essential Cap 2Y/PP T4 w/HW=CB	\$5		\$4	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-226	OneFS Sub Essential Cap 3Y/PP T4 w/HW=CB	\$5		\$4 \$247	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2	ISILON
SH-458-000-227 SH-458-000-228	OneFS Sub Enc Key Mgt T1 w/HW=ID OneFS Sub Enc Key Mgt 2Y/PP T1 w/HW=ID	\$325 \$309		\$247 \$235	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
SH-458-000-240	OneFS Sub Enc Key Mgt 3Y/PP T4 w/HW=ID	\$85		\$65	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-241	OneFS Sub Enc Key Mgt T4 w/HW=ID	\$94	24%	\$71	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-242	OneFS Sub Enc Key Mgt 2Y/PP T4 w/HW=ID	\$90		\$68	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP106-575-003 SP811-0176	SPARES KIT 2U SLIDE RAIL INSTL KIT MLNX IS5022 SIDEBYSIDE MOUNT	\$233 \$667		\$177 \$507	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
51 511-0170	INOTE INT WILING ISSUEZ SIDED I SIDE WICHNI	\$007	Z4 /0	\$507	φυ	φU	φU	\$ 0	φυ	10	IGILON

			EPL Pricing			EPL Maintenand	ce and Warranty Upr	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
SP811-0182 SP811-0236	R-SPR KIT - HW KIT FOR SIDE RAIL 4U R-SPR KIT - COVER SENSOR ASSEMBLY HD400	\$54 \$185	24% 24%	\$41 \$141	\$0	\$0 \$0	\$0	\$0 \$0	\$0	IS IS	ISILON ISILON
SP811-0236 SP811-0237	R-SPR KIT - COVER SENSOR ASSEMBLY HD400 R-SPR KIT - ASSY DISPLAY BOARD HD400	\$185 \$480	24%	\$141 \$365	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		IS IS	ISILON
SP811-0238	R-SPR KIT - DENSE DPE SUITCASE HD400	\$6,016	24%	\$4,572	\$0	\$0		\$0		is	ISILON
SP811-0240	R-SPR KIT - CHASSIS WITH BASEBOARD HD400	\$4,634	24%	\$3,522	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0241 SP811-0244	R-SPR KIT - DUAL SAS QUAD PORT HBA R-SPR KIT - PCB M SATA CARR W/HOLD	\$533 \$273	24% 24%	\$405 \$207	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		IS IS	ISILON ISILON
SP811-0244 SP811-0248	R-SPR KIT - PCB W SATA CARR WHOLD R-SPR KIT -ASSY 4U FRONT DENSE DPE HD400	\$273 \$257	24%	\$207 \$195	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		IS	ISILON
SP811-0264	R-SPR KIT-FRONT PANEL ASSY-4U-NL410	\$480	24%	\$365	\$0	\$0		\$0		is	ISILON
SP811-0265	R-SPR KIT - FRONT PANEL ASSEMBLY X210	\$427	24%	\$325	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0266	R-SPR KIT - POWER SUPPLY MODULE NL410	\$499	24%	\$379	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0267 SP811-0268	R-SPR KIT - PCB LOX PCIe NVRAM w/ MLC R-SPR KIT - DIMM 8GB DDR3-1600	\$1,207 \$298	24% 24%	\$917 \$226	\$0 \$0	\$0 \$0		\$0 \$0		IS IS	ISILON ISILON
SP811-0269	R-SPR KIT - 2U SLIDE RAIL	\$244	24%	\$185	\$0	\$0		\$0		is	ISILON
SP811-0270	R-SPR KIT - BATTERY PACK/LI-ION/18650	\$68	24%	\$52	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0273	R-SPR KIT - INTEL 48 PT 5U 2PS ACC KIT	\$9,483	24%	\$7,207	\$0	\$0		\$0		IS	ISILON
SP811-0274 SP811-0275	R-SPR KIT - INTEL 48 PT 10U 2PS ACC KIT R-SPR KIT - MELLANOX 8 PT ACCESSORY KIT	\$14,428 \$825	24% 24%	\$10,965 \$627	\$0 \$0	\$0 \$0		\$0 \$0		IS IS	ISILON ISILON
SP811-0276	R-SPR KIT - MELLANOX 18 PT ACCESSORY KIT	\$997	24%	\$758	\$0	\$0 \$0		\$0		IS	ISILON
SP811-0277	R-SPR KIT - INTEL 18 PORT ACCESSORY KIT	\$1,456	24%	\$1,107	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0278	R-SPR KIT - MELLANOX 36 PT ACCESSORY KIT	\$997	24%	\$758	\$0	\$0	\$0	\$0		IS	ISILON
SP811-0279 SP811-0280	R-SPR KIT - INTEL 36 PORT ACCESSORY KIT R-SPR KIT -TITAN-D 3-PHASE WYE PDU QTY 1	\$4,698 \$3,971	24% 24%	\$3,570 \$3,018	\$0 \$0	\$0 \$0		\$0 \$0		IS IS	ISILON ISILON
SP811-0281	R-SPR KIT - 111AN-D 3-FRASE WTE FD0 QTT T	\$772	24%	\$5,016 \$587	\$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0	IS	ISILON
SP811-0282	R-SPR KIT - LOW COMPUTE NODE FRU GEN6	\$10,237	24%	\$7,780	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0283	R-SPR KIT - MEDIUM COMPUTE NODE FRU GEN6	\$10,806	24%	\$8,213	\$0	\$0		\$0		IS2	ISILON
SP811-0284	R-SPR KIT - HIGH COMPUTE NODE FRU GENG	\$12,415	24%	\$9,435	\$0	\$0	\$0	\$0		IS2	ISILON
SP811-0285 SP811-0286	R-SPR KIT - TURBO COMPUTE NODE FRU GEN6 R-SPR KIT - ULTRA COMPUTE NODE FRU GEN6	\$18,961 \$17,062	24% 24%	\$14,410 \$12,967	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		IS2 IS2	ISILON ISILON
SP811-0287	R-SPR KIT - GEN2 CFF 1100W AC DC PSU AET	\$449	24%	\$341	\$0	\$0 \$0	\$0 \$0	\$0		IS2	ISILON
SP811-0288	R-SPR KIT - GEN2 CFF 1450W AC DC PSU AET	\$554	24%	\$421	\$0	\$0		\$0	\$0	IS2	ISILON
SP811-0289	R-SPR KIT - DEEP ADJ RAIL ASSEMBLY GEN6	\$188	24%	\$143	\$0	\$0		\$0		IS2	ISILON
SP811-0290 SP811-0291	R-SPR KIT - NORM ADJ RAIL ASSEMBLY GEN6 R-SPR KIT - FILLER DRIVE SLED DEEP GEN6	\$175 \$137	24% 24%	\$133 \$104	\$0 \$0	\$0 \$0		\$0 \$0		IS2 IS2	ISILON ISILON
SP811-0292	R-SPR KIT - FILLER DRIVE SLED NORM GEN6	\$95	24%	\$72	\$0	\$0 \$0	\$0	\$0		IS2	ISILON
SP811-0293	R-SPR KIT - FILLER COMPUTE GEN6	\$22	24%	\$17	\$0	\$0	\$0	\$0		IS2	ISILON
SP811-0294	R-SPR KIT - FAN ASSEMBLY GEN6	\$81	24%	\$62	\$0	\$0	\$0	\$0		IS2	ISILON
SP811-0295 SP811-0296	R-SPR KIT - 30% BATTERY/RISER FRU GEN6 R-SPR KIT - CHASSIS FRU DEEP GEN6	\$1,710 \$15,833	24% 24%	\$1,300 \$12,033	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		IS2 IS2	ISILON ISILON
SP811-0297	R-SPR KIT - CHASSIS FRU NORM GEN6	\$15,041	24%	\$11,431	\$0	\$0 \$0	\$0 \$0	\$0		IS2	ISILON
SP811-0298	R-SPR KIT - FRONT LCD DISPLAY GEN6	\$630	24%	\$479	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0299	R-SPR KIT - FILLER 2.5 DRIVE SLOT GEN6	\$3	24%	\$2	\$0	\$0	\$0	\$0		IS2	ISILON
SP811-0300 SP811-0301	R-SPR KIT - FILLER 2.5 DRIVE SLED F800 R-SPR KIT - 32G DIMM DDR4-2400 GEN6	\$588 \$1,756	24% 24%	\$447 \$1,335	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
SP811-0302	R-SPR KIT - 16G DIMM DDR4-2400 GEN6	\$965	24%	\$733	\$0	\$0 \$0	\$0 \$0	\$0	\$0	IS2	ISILON
SP811-0303	R-SPR KIT - DEEP 3.5 DRIVE SLED GEN6	\$617	24%	\$469	\$0	\$0	\$0	\$0		IS2	ISILON
SP811-0304	R-SPR KIT - NORMAL 3.5 DRIVE SLED GEN6	\$407	24%	\$309	\$0	\$0	\$0	\$0		IS2	ISILON
SP811-0305 SP811-0306	R-SPR KIT - NORMAL 2.5 DRIVE SLED GEN6 R-SPR KIT - 64G LRDIMM DDR4-2400 GEN6	\$566 \$3,113	24% 24%	\$430 \$2,366	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
SP811-0307	R-SPR KIT - 44 DE Bezel GEN6	\$3,113 \$105	24%	\$80	\$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0	IS2	ISILON
SP811-0308	R-SPR KIT - F800 Nameplate GEN6	\$21	24%	\$16	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0309	R-SPR KIT - H600 Nameplate GEN6	\$21	24%	\$16	\$0	\$0	\$0	\$0		IS2	ISILON
SP811-0310 SP811-0311	R-SPR KIT - H500 Nameplate GEN6 R-SPR KIT - H400 Nameplate GEN6	\$21 \$21	24% 24%	\$16 \$16	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS2 IS2	ISILON ISILON
SP811-0312	R-SPR KIT - n400 Nameplate GEN6	\$21 \$21	24%	\$16 \$16	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		IS2	ISILON
SP811-0313	R-SPR KIT - A2000 Nameplate GEN6	\$21	24%	\$16	\$0	\$0	\$0	\$0		IS2	ISILON
SP811-0314	R-SPR KIT - 4U EMC Bezel GEN6	\$110	24%	\$84	\$0	\$0		\$0		IS2	ISILON
SP811-0315 SP811-0316	R-SPR KIT - X10 64G MLC BOOT DRIVE GEN6	\$301	24%	\$229 \$349	\$0 \$0	\$0 \$0	\$0 \$0	\$0 ©0	\$0	IS2	ISILON ISILON
SP811-0316 SP812-0024	R-SPR KIT - X10 128G MLC BOOT DRIVE GEN6 R-SPR KIT - X210 CHASSIS - 2U	\$459 \$11,422	24% 24%	\$349 \$8.681	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		IS2 IS	ISILON
SP812-0024	R-SPR KIT - NL410 CHASSIS - 4U	\$10,995	24%	\$8,356	\$0	\$0	\$0	\$0		IS	ISILON
SP812-0027	R-SPR KIT - CHASSIS WITH WR PSU X410	\$20,793	24%	\$15,803	\$0	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E01	X200-36TB-SED/12G/4x1GE	\$64,666	24% 24%	\$49,146	\$7,760	\$6,467		\$0 \$0	\$0 \$0	IS	ISILON ISILON
X200-SAS-E02 X200-SAS-E03	X200-36TB-SED/12G/2x10GE SFP 2x1GE X200-36TB-SED/24G/4x1GE	\$65,168 \$65.524	24%	\$49,528 \$49,798	\$7,820 \$7.863	\$6,517 \$6.552		\$0 \$0		IS IS	ISILON
X200-SAS-E03 X200-SAS-E04	X200-36TB-SED/24G/4xTGE X200-36TB-SED/24G/2x10GE SFP 2x1GE	\$66,985	24%	\$50,909	\$8,038	\$6,699	\$0 \$0	\$0 \$0		IS	ISILON
X200-SAS-E05	X200-36TB-SED/48G/4x1GE	\$67,186	24%	\$51,061	\$8,062	\$6,719	\$0	\$0	\$0	IS	ISILON
X200-SAS-E06	X200-36TB-SED/48G/2x10GE SFP 2x1GE	\$70,059	24%	\$53,245	\$8,407	\$7,006	\$0	\$0		IS	ISILON
X200-SAS-E07 X200-SAS-E08	X200-33T+800G SSD-SED/12G/2x10GE+2x1GE X200-33T+800G SSD-SED/12G/4x1GE	\$88,619 \$85,472	24% 24%	\$67,350 \$64.959	\$10,634 \$10,257	\$8,862 \$8.547	\$0 \$0	\$0 \$0		IS	ISILON ISILON
X200-SAS-E08 X200-SAS-E09	X200-331+800G SSD-SED/12G/4X1GE X200-33T+800G SSD-SED/24G/2X10GE+2X1GE	\$85,472 \$90.571	24%	\$64,959 \$68.834	\$10,257 \$10.869	\$8,547 \$9.057	\$0 \$0	\$0 \$0		IS IS	ISILON
X200-SAS-E10	X200-33T+800G SSD-SED/24G/4x1GE	\$87,424	24%	\$66,442	\$10,491	\$8,742		\$0		IS	ISILON
X200-SAS-E11	X200-33T+800G SSD-SED/48G/2X10GE+2X1GE	\$93,318	24%	\$70,922	\$11,198	\$9,332	\$0	\$0		IS	ISILON
X200-SAS-E12	X200-33T+800G SSD-SED/48G/4x1GE	\$90,171	24%	\$68,530	\$10,821	\$9,017	\$0	\$0	\$0	IS	ISILON

			EPL Pr	ricing	EPL Maintenance and Warranty Uprade Pricing							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT		FAMILY
X200-SAS-E13	X200-30T+1.6T SSD-SED/12G/2X10GE+2X1GE	\$110,880	24%	\$84,269	\$13,306	\$11,088	\$0	\$0	\$0	IS	ISILON	
X200-SAS-E14	X200-30T+1.6T SSD-SED/12G/4x1GE	\$107,757	24%	\$81,895	\$12,931	\$10,776	\$0	\$0	\$0	IS	ISILON	
X200-SAS-E15 X200-SAS-E16	X200-30T+1.6T SSD-SED/24G/2X10GE+2X1GE X200-30T+1.6T SSD-SED/24G/4x1GE	\$112,818 \$109,694	24% 24%	\$85,742 \$83,367	\$13,538 \$13,163	\$11,282 \$10.969	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
X200-SAS-E16 X200-SAS-E17	X200-30T+1.6T SSD-SED/24G/4XTGE X200-30T+1.6T SSD-SED/48G/2X10GE+2X1GE	\$109,694 \$115.545	24%	\$87.814	\$13,163 \$13.865	\$10,969	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON	
X200-SAS-E17 X200-SAS-E18	X200-30T+1.6T SSD-SED/48G/2X10GE+2X1GE X200-30T+1.6T SSD-SED/48G/4x1GE	\$112,421	24%	\$85,440	\$13,491	\$11,242	\$0 \$0	\$0	\$0 \$0	IS	ISILON	
X200-SAS-E19	X200-24T+3.2T SSD-SED/12G/2X10GE+2X1GE	\$155,402	24%	\$118,106	\$18,648	\$15,540	\$0	\$0	\$0	IS	ISILON	
X200-SAS-E20	X200-24T+3.2T SSD-SED/12G/4x1GE	\$152,954	24%	\$116,245	\$18,354	\$15,295	\$0	\$0	\$0	IS	ISILON	
X200-SAS-E21	X200-24T+3.2T SSD-SED/24G/2X10GE+2X1GE	\$154,552	24%	\$117,460	\$18,546	\$15,455	\$0	\$0	\$0	IS	ISILON	
X200-SAS-E22	X200-24T+3.2T SSD-SED/24G/4x1GE	\$153,235	24%	\$116,459	\$18,388	\$15,324	\$0	\$0	\$0	IS	ISILON	
X200-SAS-E23	X200-24T+3.2T SSD-SED/48G/2X10GE+2X1GE	\$156,218	24%	\$118,726	\$18,746	\$15,622	\$0	\$0	\$0	IS	ISILON	
X200-SAS-E24	X200-24T+3.2T SSD-SED/48G/4x1GE	\$153,701	24%	\$116,813	\$18,444	\$15,370	\$0	\$0	\$0	IS	ISILON	
X200-SATA-007	X200-12T/12G/4x1GE	\$27,601	24%	\$20,977	\$3,312	\$2,760	\$0	\$0	\$0	IS	ISILON	
X200-SATA-008 X200-SATA-009	X200-12T/24G/4x1GE X200-12T/24G/2x10GE SFP+2x1GE	\$28,124 \$29,876	24% 24%	\$21,374 \$22,706	\$3,375 \$3,585	\$2,812 \$2,988	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
X200-SATA-009 X200-SATA-010	X200-12T/24G/2X10GE SFF+2X1GE X200-12T/48G/4x1GE	\$29,076 \$29,138	24%	\$22,706	\$3,497	\$2,900 \$2,914	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON	
X200-SATA-010	X200-12T/46G/4x1GE X200-12T/48G/2x10GE SFP+2x1GE	\$30,889	24%	\$23,476	\$3,707	\$3,089	\$0	\$0	\$0 \$0	IS	ISILON	
X200-SATA-012	X200-24T/6G/2x10GE SFP+2x1GE	\$40,043	24%	\$30,433	\$4.805	\$4.004	\$0	\$0	\$0	IS	ISILON	
X200-SATA-013	X200-24T/12G/4x1GE	\$40.796	24%	\$31.005	\$4.896	\$4.080	\$0	\$0	\$0	IS	ISILON	
X200-SATA-014	X200-24T/12G/2x10GE SFP+2x1GE	\$46,769	24%	\$35,544	\$5,612	\$4,677	\$0	\$0	\$0	IS	ISILON	
X200-SATA-015	X200-24T/24G/4x1GE	\$41,426	24%	\$31,484	\$4,971	\$4,143	\$0	\$0	\$0	IS	ISILON	
X200-SATA-016	X200-24T/24G/2x10GE SFP+2x1GE	\$43,534	24%	\$33,086	\$5,224	\$4,353	\$0	\$0	\$0	IS	ISILON	
X200-SATA-017	X200-24T/48G/4x1GE	\$42,646	24%	\$32,411	\$5,118	\$4,265	\$0	\$0	\$0	IS	ISILON	
X200-SATA-018	X200-24T/48G/2x10GE SFP+2x1GE	\$44,754	24%	\$34,013	\$5,370	\$4,475	\$0	\$0	\$0	IS	ISILON	
X200-SATA-019	X200-36T/24G/4x1GE	\$49,575	24%	\$37,677	\$5,949	\$4,958	\$0	\$0	\$0	IS	ISILON	
X200-SATA-020	X200-36T/48G/4x1GE	\$50,833	24%	\$38,633	\$6,100	\$5,083	\$0	\$0	\$0	IS	ISILON	
X200-SATA-021 X200-SATA-023	X200-36T/48G/2x10GE SFP+2x1GE X200-36T/12G/4x1GE	\$53,006 \$50,181	24% 24%	\$40,285 \$38,138	\$6,361 \$6,022	\$5,301 \$5,018	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
X200-SATA-023 X200-SATA-S100	X200-301/12G/4x1GE X200-12TB+4.8TB/12GB/4x1GE	\$156.437	24%	\$30,130 \$118.892	\$6,022 \$18.772	\$15.644	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON	
X200-SATA-S100	X200-12TB+4.8TB/12GB/4XTGE X200-12TB+4.8TB/24GB/2x10GE 2x1GE	\$156,807	24%	\$119,173	\$18,817	\$15,681	\$0 \$0	\$0	\$0 \$0	IS	ISILON	
X200-SATA-S101	X200-12TB+4.8TB/24GB/4x1GE	\$156,514	24%	\$118,951	\$18,782	\$15,651	\$0	\$0	\$0 \$0	IS	ISILON	
X200-SATA-S103	X200-12TB+4.8TB/48GB/2x10GE 2x1GE	\$158,400	24%	\$120,384	\$19,008	\$15,840	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S104	X200-12TB+4.8TB/48GB/4x1GE	\$156,581	24%	\$119,002	\$18,790	\$15,658	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S105	X200-33TB+800GB/12GB/2x10GE 2x1GE	\$70,895	24%	\$53,880	\$8,507	\$7,090	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S106	X200-33TB+800GB/12GB/4x1GE	\$68,743	24%	\$52,245	\$8,249	\$6,874	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S107	X200-33TB+800GB/24GB/2x10GE 2x1GE	\$70,982	24%	\$53,946	\$8,518	\$7,098	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S108	X200-33TB+800GB/24GB/4x1GE	\$69,359	24%	\$52,713	\$8,323	\$6,936	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S109	X200-33TB+800GB/48GB/2x10GE 2x1GE	\$72,703	24%	\$55,254	\$8,724	\$7,270	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S110	X200-33TB+800GB/48GB/4x1GE	\$70,547	24%	\$53,616	\$8,466	\$7,055	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S111	X200-11T+800GB/12GB/2x10GE 2x1GE	\$55,129	24%	\$41,898	\$6,615	\$5,513	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S112 X200-SATA-S113	X200-11T+800GB/12GB/4x1GE	\$52,991 \$54,892	24% 24%	\$40,273 \$41,718	\$6,359 \$6,587	\$5,299 \$5.489	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
X200-SATA-S113 X200-SATA-S114	X200-11T+800GB/24GB/2x10GE 2x1GE X200-11T+800GB/24GB/4x1GE	\$53.514	24%	\$41,716 \$40.671	\$6,567 \$6,422	\$5,469 \$5,351	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON	
X200-SATA-S115	X200-11T+800GB/48GB/2x10GE 2x1GE	\$56,671	24%	\$43,070	\$6,801	\$5,667	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S116	X200-11T+800GB/48GB/4x1GE	\$54,513	24%	\$41,430	\$6,542	\$5,451	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S117	X200-22TB+800GB/12GB/2x10GE 2x1GE	\$61,615	24%	\$46,827	\$7,394	\$6,162	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S118	X200-22TB+800GB/12GB/4x1GE	\$59,538	24%	\$45,249	\$7,145	\$5,954	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S119	X200-22TB+800GB/24GB/2x10GE 2x1GE	\$62,111	24%	\$47,204	\$7,453	\$6,211	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S120	X200-22TB+800GB/24GB/4x1GE	\$60,102	24%	\$45,678	\$7,212	\$6,010	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S121	X200-22TB+800GB/48GB/2x10GE 2x1GE	\$63,274	24%	\$48,088	\$7,593	\$6,327	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S122	X200-22TB+800GB/48GB/4x1GE	\$61,187	24%	\$46,502	\$7,342	\$6,119	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S123	X200-30TB+1.6TB/12GB/2x10GE 2x1GE	\$88,704	24%	\$67,415	\$10,644	\$8,870	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S124	X200-30TB+1.6TB/12GB/4x1GE	\$86,617	24%	\$65,829	\$10,394 \$10,634	\$8,662	\$0	\$0 \$0	\$0	IS	ISILON	
X200-SATA-S125	X200-30TB+1.6TB/24GB/2x10GE 2x1GE	\$88,535 \$87,102	24% 24%	\$67,287 \$66,109	\$10,624 \$10,452	\$8,854 \$8,710	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
X200-SATA-S126 X200-SATA-S127	X200-30TB+1.6TB/24GB/4x1GE X200-30TB+1.6TB/48GB/2x10GE 2x1GE	\$87,102 \$90,127	24%	\$66,198 \$68,497	\$10,452 \$10,815	\$8,710 \$9,013	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
X200-SATA-S127 X200-SATA-S128	X200-30TB+1.6TB/46GB/2XT0GE 2XTGE X200-30TB+1.6TB/48GB/4x1GE	\$88,018	24%	\$66,894	\$10,562	\$8,802	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON	
X200-SATA-S129	X200-24TB+3.2TB/12GB/2x10GE 2x1GE	\$124.322	24%	\$94.485	\$14,919	\$12.432	\$0 \$0	\$0	\$0 \$0	IS	ISILON	
X200-SATA-S130	X200-24TB+3.2TB/12GB/4x1GE	\$122,364	24%	\$92,997	\$14,684	\$12,236	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S131	X200-24TB+3.2TB/24GB/2x10GE 2x1GE	\$123,642	24%	\$93,968	\$14,837	\$12,364	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S132	X200-24TB+3.2TB/24GB/4x1GE	\$122,588	24%	\$93,167	\$14,711	\$12,259	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S133	X200-24TB+3.2TB/48GB/2x10GE 2x1GE	\$124,974	24%	\$94,980	\$14,997	\$12,497	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S134	X200-24TB+3.2TB/48GB/4x1GE	\$122,961	24%	\$93,450	\$14,755	\$12,296	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S135	X200-18TB+4.8TB/12GB/2x10GE 2x1GE	\$163,770	24%	\$124,465	\$19,652	\$16,377	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S136	X200-18TB+4.8TB/12GB/4x1GE	\$161,908	24%	\$123,050	\$19,429	\$16,191	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S137	X200-18TB+4.8TB/24GB/2x10GE 2x1GE	\$163,913	24%	\$124,574	\$19,670	\$16,391	\$0	\$0	\$0	IS	ISILON	
X200-SATA-S138	X200-18TB+4.8TB/24GB/4x1GE	\$162,031	24%	\$123,144	\$19,444	\$16,203	\$0	\$0 *0	\$0 \$0	IS IS	ISILON	
X200-SATA-S139 X200-SATA-S140	X200-18TB+4.8TB/48GB/2x10GE 2x1GE X200-18TB+4.8TB/48GB/4x1GE	\$164,108 \$162,187	24% 24%	\$124,722 \$123,262	\$19,693 \$19,462	\$16,411 \$16,219	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
X200-SATA-S140 X200-SATA-S141	X200-181B+4.81B/48GB/4X1GE X200-30T+400G SSD/48G/2x10GE 2x1GE	\$162,187 \$60.735	24% 24%	\$123,262 \$46,159	\$19,462 \$7,288	\$16,219 \$6,074	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
X200-SATA-S141 X200-SATA-S17	X200-301+400G SSD/48G/2X10GE 2X1GE X200-11T+200G SSD/6G/4x1GE	\$60,735 \$37,420	24% 24%	\$46,159 \$28,439	\$7,288 \$4.490	\$6,074 \$3,742	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
X200-SATA-S17 X200-SATA-S18	X200-111+200G SSD/6G/4x1GE X200-11T+200G SSD/6G/2x10GE SFP+2x1GE	\$37,420 \$39,470	24%	\$20,439 \$29,997	\$4,490 \$4.736	\$3,742 \$3.947	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON	
X200-SATA-S19	X200-11T+200G SSD/12G/4x1GE	\$38,280	24%	\$29,093	\$4,594	\$3,828	\$0	\$0	\$0 \$0	IS	ISILON	
X200-SATA-S20	X200-11T+200G SSD/12G/2x10GE SFP+2x1GE	\$40,330	24%	\$30,651	\$4,840	\$4,033	\$0	\$0	\$0	IS	ISILON	
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			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC	EPL DISCOUNT %		MNT ANNUAL	MNT ANNUAL	MNT ANNUAL	WARR UPG	WARR UPG	DISCOUNT	FAMILY
X200-SATA-S21	X200-11T+200G SSD/24G/4x1GE	LIST PRICE USD \$38.892	24%	\$29,558	(PREMIUM) \$4.667	(STANDARD) \$3.889	(BASIC)	(PREMIUM) \$0	(STANDARD) \$0	CLASS IS	ISILON
X200-SATA-S22	X200-11T+200G SSD/48G/4x1GE	\$40,079	24%	\$30,460	\$4,809	\$4,008	\$0	\$0	\$0	IS	ISILON
X200-SATA-S23	X200-11T+200G SSD/48G/2x10GE SFP+2x1GE	\$42,129	24%	\$32,018	\$5,055	\$4,213	\$0	\$0	\$0	IS	ISILON
X200-SATA-S24 X200-SATA-S25	X200-6T+1.2T SSD/6G/4x1GE X200-6T+1.2T SSD/6G/2x10GE SFP+2x1GE	\$68,065 \$70,195	24% 24%	\$51,729 \$53,348	\$8,168 \$8,423	\$6,807 \$7,020	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X200-SATA-S25	X200-6T+1.2T SSD/0G/2X10GE SFF+2X1GE X200-6T+1.2T SSD/12G/4X1GE	\$68,548	24%	\$52,096	\$8,226	\$6,855	\$0	\$0	\$0 \$0	IS	ISILON
X200-SATA-S27	X200-6T+1.2T SSD/12G/2x10GE SFP+2x1GE	\$70,681	24%	\$53,718	\$8,482	\$7,068	\$0	\$0	\$0	IS	ISILON
X200-SATA-S28	X200-6T+1.2T SSD/24G/4x1GE	\$68,269	24%	\$51,884	\$8,192	\$6,827	\$0	\$0	\$0	IS IS	ISILON
X200-SATA-S29 X200-SATA-S30	X200-6T+1.2T SSD/24G/2x10GE SFP+2x1GE X200-6T+1.2T SSD/48G/4x1GE	\$70,319 \$69,455	24% 24%	\$53,442 \$52,786	\$8,438 \$8,335	\$7,032 \$6,946	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X200-SATA-S31	X200-6T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$71,505	24%	\$54,344	\$8,581	\$7,151	\$0	\$0	\$0	IS	ISILON
X200-SATA-S32	X200-20T+400G SSD/6G/4x1GE	\$48,177	24%	\$36,615	\$5,781	\$4,818	\$0	\$0	\$0	IS	ISILON
X200-SATA-S33 X200-SATA-S34	X200-20T+400G SSD/6G/2x10GE SFP+2x1GE X200-20T+400G SSD/12G/4x1GE	\$50,165 \$49,011	24% 24%	\$38,125 \$37,248	\$6,020 \$5,881	\$5,017 \$4,901	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X200-SATA-S35	X200-201+400G SSD/12G/4X1GE X200-20T+400G SSD/12G/2x10GE SFP+2x1GE	\$49,011 \$51.000	24%	\$37,246 \$38,760	\$6,120	\$4,901	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
X200-SATA-S36	X200-20T+400G SSD/24G/4x1GE	\$49,605	24%	\$37,700	\$5,953	\$4,961	\$0	\$0	\$0	IS	ISILON
X200-SATA-S37	X200-20T+400G SSD/48G/4x1GE	\$50,756	24%	\$38,575	\$6,091	\$5,076	\$0	\$0	\$0	IS	ISILON
X200-SATA-S38	X200-20T+400G SSD/48G/2x10GE SFP+2x1GE X200-12T+1200G SSD/6G/4x1GE	\$52,789 \$72,110	24% 24%	\$40,120 \$54.804	\$6,335 \$8.653	\$5,279 \$7,211	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X200-SATA-S39 X200-SATA-S40	X200-12T+1200G SSD/6G/4x1GE X200-12T+1200G SSD/6G/2x10GE SFP+2x1GE	\$72,110 \$74,227	24%	\$56,413	\$8,907	\$7,211 \$7,423	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
X200-SATA-S41	X200-12T+1200G SSD/12G/4x1GE	\$72,985	24%	\$55,469	\$8,758	\$7,299	\$0	\$0	\$0	IS	ISILON
X200-SATA-S42	X200-12T+1200G SSD/12G/2x10GE SFP+2x1GE	\$75,102	24%	\$57,078	\$9,012	\$7,510	\$0	\$0	\$0	IS	ISILON
X200-SATA-S43 X200-SATA-S44	X200-12T+1200G SSD/24G/4x1GE X200-12T+1200G SSD/48G/4x1GE	\$73,793 \$75,320	24% 24%	\$56,083 \$57,243	\$8,855 \$9,038	\$7,379 \$7,532	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X200-SATA-S45	X200-12T+1200G SSD/48G/2x10GE SFP+2x1GE	\$77,432	24%	\$58,848	\$9,292	\$7,743	\$0	\$0	\$0 \$0	IS	ISILON
X200-SATA-S46	X200-27T+600G SSD/6G/4x1GE	\$60,038	24%	\$45,629	\$7,205	\$6,004	\$0	\$0	\$0	IS	ISILON
X200-SATA-S47	X200-27T+600G SSD/6G/2x10GE SFP+2x1GE	\$62,088	24%	\$47,187	\$7,451	\$6,209	\$0	\$0	\$0	IS	ISILON
X200-SATA-S48 X200-SATA-S49	X200-27T+600G SSD/12G/4x1GE X200-27T+600G SSD/12G/2x10GE SFP+2x1GE	\$60,898 \$62,948	24% 24%	\$46,282 \$47,840	\$7,308 \$7,554	\$6,090 \$6,295	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X200-SATA-S50	X200-27T+600G SSD/24G/4x1GE	\$61,511	24%	\$46,748	\$7,381	\$6,151	\$0	\$0	\$0 \$0	IS	ISILON
X200-SATA-S51	X200-27T+600G SSD/48G/4x1GE	\$62,697	24%	\$47,650	\$7,524	\$6,270	\$0	\$0	\$0	IS	ISILON
X200-SATA-S52	X200-27T+600G SSD/48G/2x10GE SFP+2x1GE	\$64,747	24%	\$49,208	\$7,770	\$6,475	\$0	\$0	\$0 \$0	IS	ISILON
X200-SATA-S53 X200-SATA-S54	X200-18T+1.2T SSD/6G/4x1GE X200-18T+1.2T SSD/6G/2x10GE SFP+2x1GE	\$73,861 \$75,999	24% 24%	\$56,134 \$57,759	\$8,863 \$9.120	\$7,386 \$7,600	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X200-SATA-S55	X200-18T+1.2T SSD/12G/4x1GE	\$74,532	24%	\$56,644	\$8,944	\$7,453	\$0	\$0	\$0	IS	ISILON
X200-SATA-S56	X200-18T+1.2T SSD/12G/2x10GE SFP+2x1GE	\$74,589	24%	\$56,688	\$8,951	\$7,459	\$0	\$0	\$0	IS	ISILON
X200-SATA-S57 X200-SATA-S58	X200-18T+1.2T SSD/24G/4x1GE X200-18T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$75,144 \$77,194	24% 24%	\$57,109 \$58,667	\$9,017 \$9,263	\$7,514 \$7,719	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X200-SATA-S59	X200-18T+1.2T SSD/24G/2X10GE SFF+2X1GE X200-18T+1.2T SSD/48G/4X1GE	\$76,330	24%	\$58,007 \$58,011	\$9,203	\$7,633	\$0	\$0 \$0	\$0 \$0	IS	ISILON
X200-SATA-S60	X200-18T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$78,380	24%	\$59,569	\$9,406	\$7,838	\$0	\$0	\$0	IS	ISILON
X200-SATA-S71	X200-5.5TB+400GB SSD/6G/2X10GE SFP+2X1GE	\$44,774	24%	\$34,028	\$5,373	\$4,477	\$0	\$0	\$0	IS	ISILON
X200-SATA-S72 X200-SATA-S75	X200-10TB+800GB SSD/12G/2X10GE SFP+2X1GE X200-10TB+1.6TB/12GB/2X10GE 2X1GE	\$59,373 \$72,987	24% 24%	\$45,123 \$55,470	\$7,125 \$8,758	\$5,937 \$7,299	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X200-SATA-S75	X200-10TB+1.6TB/12GB/2X10GE 2X1GE X200-10TB+1.6TB/12GB/4x1GE	\$70,892	24%	\$53,878	\$8,507	\$7,089	\$0	\$0	\$0 \$0	IS	ISILON
X200-SATA-S77	X200-10TB+1.6TB/24GB/2x10GE 2x1GE	\$72,339	24%	\$54,978	\$8,681	\$7,234	\$0	\$0	\$0	IS	ISILON
X200-SATA-S78	X200-10TB+1.6TB/24GB/4x1GE	\$71,237	24%	\$54,140	\$8,548	\$7,124	\$0	\$0	\$0	IS	ISILON
X200-SATA-S79 X200-SATA-S80	X200-10TB+1.6TB/48GB/2x10GE 2x1GE X200-10TB+1.6TB/48GB/4x1GE	\$74,016 \$71.870	24% 24%	\$56,252 \$54.621	\$8,882 \$8,624	\$7,402 \$7.187	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X200-SATA-S81	X200-20TB+1.6TB/12GB/2x10GE 2x1GE	\$78,937	24%	\$59,992	\$9,472	\$7,894	\$0	\$0	\$0	IS	ISILON
X200-SATA-S82	X200-20TB+1.6TB/12GB/4x1GE	\$76,914	24%	\$58,455	\$9,230	\$7,691	\$0	\$0	\$0	IS	ISILON
X200-SATA-S83	X200-20TB+1.6TB/24GB/2x10GE 2x1GE	\$79,276	24%	\$60,250	\$9,513	\$7,928 \$7.734	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X200-SATA-S84 X200-SATA-S85	X200-20TB+1.6TB/24GB/4x1GE X200-20TB+1.6TB/48GB/2x10GE 2x1GE	\$77,336 \$80.176	24% 24%	\$58,775 \$60.934	\$9,280 \$9.621	\$7,734 \$8.018	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
X200-SATA-S86	X200-20TB+1.6TB/48GB/4x1GE	\$78,124	24%	\$59,374	\$9,375	\$7,812	\$0	\$0	\$0	IS	ISILON
X200-SATA-S87	X200-6TB+4.8TB/12GB/2x10GE 2x1GE	\$156,780	24%	\$119,153	\$18,814	\$15,678	\$0	\$0	\$0	IS	ISILON
X200-SATA-S88 X200-SATA-S89	X200-6TB+4.8TB/12GB/4x1GE X200-6TB+4.8TB/24GB/2x10GE 2x1GE	\$154,950 \$156,872	24% 24%	\$117,762 \$119,223	\$18,594 \$18,825	\$15,495 \$15,687	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X200-SATA-S90	X200-6TB+4.8TB/24GB/4x1GE	\$155,017	24%	\$117,813	\$18,602	\$15,502	\$0	\$0	\$0	IS	ISILON
X200-SATA-S91	X200-6TB+4.8TB/48GB/2x10GE 2x1GE	\$156,965	24%	\$119,293	\$18,836	\$15,697	\$0	\$0	\$0	IS	ISILON
X200-SATA-S92	X200-6TB+4.8TB/48GB/4x1GE	\$155,063	24%	\$117,848	\$18,608	\$15,506	\$0	\$0	\$0	IS	ISILON
X200-SATA-S93 X200-SATA-S94	X200-16TB+3.2TB/12GB/2x10GE 2x1GE X200-16TB+3.2TB/12GB/4x1GE	\$119,345 \$117,393	24% 24%	\$90,702 \$89,219	\$14,321 \$14,087	\$11,935 \$11,739	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISII ON
X200-SATA-S95	X200-16TB+3.2TB/12GB/4XTGE X200-16TB+3.2TB/24GB/2x10GE 2x1GE	\$119,724	24%	\$90,990	\$14,367	\$11,972	\$0	\$0	\$0	IS	ISILON
X200-SATA-S96	X200-16TB+3.2TB/24GB/4x1GE	\$117,763	24%	\$89,500	\$14,132	\$11,776	\$0	\$0	\$0	IS	ISILON
X200-SATA-S97 X200-SATA-S98	X200-16TB+3.2TB/48GB/2x10GE 2x1GE	\$120,419 \$110,429	24% 24%	\$91,518	\$14,450 \$14,213	\$12,042 \$11.844	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
X200-SATA-S98 X200-SATA-S99	X200-16TB+3.2TB/48GB/4x1GE X200-12TB+4.8TB/12GB/2x10GE 2x1GE	\$118,438 \$158.189	24% 24%	\$90,013 \$120,224	\$14,213 \$18,983	\$11,844 \$15.819	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X210-SAS-E02	X210-30T+1.6T SSD-SED/24G/2x10GE 2x1GE	\$110,562	24%	\$84,027	\$13,267	\$11,056	\$0	\$0	\$0	IS	ISILON
X210-SAS-E02-HO	X210-30T+1.6T SSD-SED/24G/2x10GE 2x1/HO	\$72,289	24%	\$54,940	\$8,675	\$7,229	\$0	\$0	\$0	IS	ISILON
X210-SAS-E03 X210-SAS-E03-HO	X210-30T+1.6T SSD-SED/48G/2x10GE 2x1GE X210-30T+1.6T SSD-SED/48G/2x10GE 2x1G/HO	\$113,234 \$73,570	24% 24%	\$86,058 \$55,913	\$13,588 \$8,828	\$11,323 \$7,357	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X210-SAS-E03-HO X210-SAS-E05	X210-301+1.61 SSD-SED/48G/2X10GE 2X1G/HO X210-32T+3.2T SSD-SED/24G/2X10GE 2X1GE	\$73,570 \$161,537	24%	\$55,913 \$122,768	\$8,828 \$19,384	\$7,357 \$16,154	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
X210-SAS-E05-HO	X210-32T+3.2T SSD-SED/24G/2x10GE 2x1/HO	\$109,307	24%	\$83,073	\$13,117	\$10,931	\$0	\$0	\$0	IS	ISILON
X210-SAS-E06	X210-32T+3.2T SSD-SED/48G/2x10GE 2x1GE	\$163,576	24%	\$124,318	\$19,629	\$16,358	\$0	\$0	\$0	IS	ISILON

			EPL Pr	ricing	EPL Maintenance and Warranty		e and Warranty Upr	ade Pricing				
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT		FAMILY
X210-SAS-E06-HO	X210-32T+3.2T SSD-SED/48G/2x10GE 2x1/HO	\$111,060	24%	\$84,406	\$13,327	\$11,106	\$0	\$0	\$0	IS	ISILON	
X210-SAS-E08 X210-SAS-E08-HO	X210-33T+800G SSD-SED/24G/2x10GE 2x1GE X210-33T+800G SSD-SED/24G/2x10GE 2x1/HO	\$88,760 \$54,955	24% 24%	\$67,458 \$41,766	\$10,651 \$6,595	\$8,876 \$5,496	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
X210-SAS-E00-HO X210-SAS-E09	X210-33T+800G SSD-SED/48G/2x10GE 2x1/HO X210-33T+800G SSD-SED/48G/2x10GE 2x1GE	\$91,452	24%	\$69.504	\$10,974	\$9,145	\$0	\$0	\$0 \$0	IS	ISILON	
X210-SAS-E09-HO	X210-33T+800G SSD-SED/48G/2x10GE 2x1/HO	\$56,170	24%	\$42,689	\$6,740	\$5,617	\$0	\$0	\$0	IS	ISILON	
X210-SAS-E11	X210-36T SED/24G/2x10GE 2x1GE	\$65,645	24%	\$49,890	\$7,877	\$6,565	\$0	\$0	\$0	IS	ISILON	
X210-SAS-E11-HO	X210-36T SED/24G/2x10GE 2x1GE/HO	\$37,662	24% 24%	\$28,623	\$4,519	\$3,766	\$0 \$0	\$0	\$0	IS	ISILON ISILON	
X210-SAS-E12 X210-SAS-E12-HO	X210-36T SED/48G/2x10GE 2x1GE X210-36T SED/48G/2x10GE 2x1GE/HO	\$68,657 \$38.770	24%	\$52,179 \$29.465	\$8,239 \$4.652	\$6,866 \$3.877	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
X210-SAS-E14	X210-40T+1.6T SSD-SED /24G/2x10GE 2x1GE	\$115,949	24%	\$88,121	\$13,914	\$11,595	\$0	\$0	\$0 \$0	IS	ISILON	
X210-SAS-E14-HO	X210-40T+1.6T SSD-SED /24G/2x10GE 2x1/HO	\$74,946	24%	\$56,959	\$8,994	\$7,495	\$0	\$0	\$0	IS	ISILON	
X210-SAS-E15	X210-40T+1.6T SSD-SED /48G/2x10GE 2x1GE	\$117,982	24%	\$89,666	\$14,158	\$11,798	\$0	\$0	\$0	IS	ISILON	
X210-SAS-E15-HO X210-SAS-E17	X210-40T+1.6T SSD-SED /48G/2x10GE 2x1/HO X210-44T+800G SSD-SED/24G/2x10GE 2x1GE	\$76,260	24% 24%	\$57,958	\$9,151 \$11,436	\$7,626 \$9.530	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
X210-SAS-E17-HO	X210-44T+800G SSD-SED/24G/2X10GE 2X1GE X210-44T+800G SSD-SED/24G/2X10GE 2X1/HO	\$95,298 \$57,604	24%	\$72,426 \$43,779	\$6,912	\$5,760	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON	
X210-SAS-E18	X210-44T+800G SSD-SED/48G/2x10GE 2x1GE	\$97,376	24%	\$74,006	\$11,685	\$9,738	\$0	\$0	\$0	is	ISILON	
X210-SAS-E18-HO	X210-44T+800G SSD-SED/48G/2x10GE 2x1/HO	\$58,860	24%	\$44,734	\$7,063	\$5,886	\$0	\$0	\$0	IS	ISILON	
X210-SAS-E20	X210-48T SED/24G/2x10GE 2x1GE	\$70,362	24%	\$53,475	\$8,443	\$7,036	\$0	\$0	\$0	IS	ISILON	
X210-SAS-E20-HO X210-SAS-E21	X210-48T SED/24G/2x10GE 2x1GE/HO X210-48T SED/48G/2x10GE 2x1GE	\$40,299 \$72,388	24% 24%	\$30,627 \$55,015	\$4,836 \$8,687	\$4,030 \$7,239	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
X210-SAS-E21-HO	X210-481 SED/48G/2X10GE 2X1GE X210-48T SED/48G/2X10GE 2X1GE/HO	\$72,388 \$41,460	24%	\$31,510	\$8,687 \$4,975	\$7,239 \$4,146	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
X210-SATA-003	X210-12T/24G/2x10GE 2x1GE/11G	\$29,278	24%	\$22,251	\$3,513	\$2,928	\$0	\$0	\$0 \$0	IS	ISILON	
X210-SATA-003-HO	X210-12T/24G/2x10GE 2x1GE/HO	\$23,999	24%	\$18,239	\$2,880	\$2,400	\$0	\$0	\$0	IS	ISILON	
X210-SATA-003-P	PROMO X210-12T/24G/2x10GE 2x1GE	\$14,120	10%	\$12,708	\$1,694	\$1,412	\$0	\$0	\$0	UE	ISILON	
X210-SATA-004 X210-SATA-004-HO	X210-12T/48G/2x10GE 2x1GE X210-12T/48G/2x10GE 2x1GE/HO	\$30,271 \$24,792	24% 24%	\$23,006 \$18,842	\$3,633 \$2,975	\$3,027 \$2,479	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
X210-SATA-004-HO X210-SATA-006	X210-121/48G/2X10GE 2X1GE/HO X210-24T/24G/2X10GE 2X1GE	\$24,792 \$42,663	24%	\$18,842 \$32,424	\$2,975 \$5,120	\$2,479 \$4,266	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
X210-SATA-006-HO	X210-24T/24G/2x10GE 2x1GE/HO	\$25,088	24%	\$19,067	\$3,011	\$2,509	\$0	\$0	\$0	IS	ISILON	
X210-SATA-007	X210-24T/48G/2x10GE 2x1GE	\$43,859	24%	\$33,333	\$5,263	\$4,386	\$0	\$0	\$0	IS	ISILON	
X210-SATA-007-HO	X210-24T/48G/2x10GE 2x1GE/HO	\$25,883	24%	\$19,671	\$3,106	\$2,588	\$0	\$0	\$0	IS	ISILON	
X210-SATA-008	X210-24T/6GB/2x10GE 2x1GE	\$26,827	24%	\$20,389	\$3,219	\$2,683	\$0	\$0 ***	\$0	IS	ISILON	
X210-SATA-010 X210-SATA-010-HO	X210-36T/24G/2x10GE 2x1GE X210-36T/24G/2x10GE 2x1GE/HO	\$49,667 \$30,130	24% 24%	\$37,747 \$22,899	\$5,960 \$3,616	\$4,967 \$3,013	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
X210-SATA-011	X210-36T/48G/2x10GE 2x1GE	\$51,946	24%	\$39,479	\$6,234	\$5,195	\$0	\$0	\$0	IS	ISILON	
X210-SATA-011-HO	X210-36T/48G/2x10GE 2x1GE/HO	\$31,016	24%	\$23,572	\$3,722	\$3,102	\$0	\$0	\$0	IS	ISILON	
X210-SATA-012	X210-36T/6GB/2x10GE 2x1GE	\$47,974	24%	\$36,460	\$5,757	\$4,797	\$0	\$0	\$0	IS	ISILON	
X210-SATA-014 X210-SATA-014-HO	X210-48T/48G/2x10GE 2x1GE X210-48T/48G/2x10GE 2x1GE/HO	\$57,910 \$33,168	24% 24%	\$44,012 \$25,208	\$6,949 \$3.980	\$5,791 \$3,317	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
X210-SATA-014-HO X210-SATA-015	X210-461/46G/2X10GE 2X1GE/HO X210-48T/24G/2X10GE 2X1GE	\$56,289	24%	\$42,780	\$6,755	\$5,629	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON	
X210-SATA-015-HO	X210-48T/24G/2x10GE 2x1GE/HO	\$32,239	24%	\$24,502	\$3,869	\$3,224	\$0	\$0	\$0	IS	ISILON	
X210-SATA-S01	X210-11T+200G SSD/6GB/2x10GE 2x1GE	\$38,680	24%	\$29,397	\$4,642	\$3,868	\$0	\$0	\$0	IS	ISILON	
X210-SATA-S03	X210-11T+200G SSD/24G/2x10GE 2x1GE	\$38,909	24%	\$29,571	\$4,669	\$3,891	\$0	\$0	\$0	IS	ISILON	
X210-SATA-S03-HO X210-SATA-S03-P	X210-11T+200G SSD/24G/2x10GE 2x1GE/HO PROMO X210-11T+200G SSD/24G/2x10GE 2x1GE	\$27,553 \$14,120	24% 10%	\$20,940 \$12,708	\$3,306 \$1,694	\$2,755 \$1,412	\$0 \$0	\$0 \$0	\$0 \$0	IS UE	ISILON ISILON	
X210-SATA-S03-P	X210-11T+200G SSD/48G/2x10GE 2x1GE	\$14,120 \$41,286	24%	\$12,706	\$4,954	\$4,129	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON	
X210-SATA-S04-HO	X210-11T+200G SSD/48G/2x10GE 2x1GE/HO	\$28,382	24%	\$21,570	\$3,406	\$2,838	\$0	\$0	\$0	is	ISILON	
X210-SATA-S07	X210-11T+800G SSD/24G/2x10GE 2x1GE	\$53,794	24%	\$40,883	\$6,455	\$5,379	\$0	\$0	\$0	IS	ISILON	
X210-SATA-S07-HO	X210-11T+800G SSD/24G/2x10GE 2x1GE/HO	\$37,807	24%	\$28,733	\$4,537	\$3,781	\$0	\$0	\$0	IS	ISILON	
X210-SATA-S08 X210-SATA-S08-HO	X210-11T+800G SSD/48G/2x10GE 2x1GE X210-11T+800G SSD/48G/2x10GE 2x1GE/HO	\$55,538 \$38,712	24% 24%	\$42,209 \$29,421	\$6,665 \$4,645	\$5,554 \$3,871	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
X210-SATA-S00-HO X210-SATA-S10	X210-111+600G SSD/46G/2X10GE 2X1GE/HO X210-12T+1.2 T SSD/48G/2X10GE 2X1GE	\$75,883	24%	\$57,671	\$9,106	\$7,588	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON	
X210-SATA-S12	X210-12T+4.8T SSD/24G/2x10GE 2x1GE	\$153,671	24%	\$116,790	\$18,441	\$15,367	\$0	\$0	\$0	IS	ISILON	
X210-SATA-S13	X210-12T+4.8T SSD/48G/2x10GE 2x1GE	\$155,232	24%	\$117,976	\$18,628	\$15,523	\$0	\$0	\$0	IS	ISILON	
X210-SATA-S14	X210-18T+1.2T SSD/24G/2x10GE 2x1GE	\$75,650	24%	\$57,494	\$9,078	\$7,565	\$0	\$0	\$0	IS	ISILON	
X210-SATA-S15 X210-SATA-S18	X210-18T+1.2T SSD/48G/2x10GE 2x1GE X210-20T+400G SSD/24G/2x10GE 2x1GE	\$76,812 \$49,390	24% 24%	\$58,377 \$37,536	\$9,217 \$5,927	\$7,681 \$4,939	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
X210-SATA-S16 X210-SATA-S18-HO	X210-20T+400G SSD/24G/2X10GE 2X1GE X210-20T+400G SSD/24G/2X10GE 2X1GE/HO	\$49,390 \$32,267	24%	\$24,523	\$3,872	\$4,939 \$3,227	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON	
X210-SATA-S19	X210-20T+400G SSD/48G/2x10GE 2x1GE	\$51,733	24%	\$39,317	\$6,208	\$5,173	\$0	\$0	\$0	IS	ISILON	
X210-SATA-S19-HO	X210-20T+400G SSD/48G/2x10GE 2x1GE/HO	\$33,133	24%	\$25,181	\$3,976	\$3,313	\$0	\$0	\$0	IS	ISILON	
X210-SATA-S21	X210-22T+800G SSD/24G/2x10GE 2x1GE	\$60,869	24%	\$46,260	\$7,304	\$6,087	\$0	\$0	\$0	IS	ISILON	
X210-SATA-S21-HO X210-SATA-S22	X210-22T+800G SSD/24G/2x10GE 2x1GE/HO X210-22T+800G SSD/48G/2x10GE 2x1GE	\$38,898 \$62,008	24% 24%	\$29,562 \$47,126	\$4,668 \$7,441	\$3,890 \$6,201	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
X210-SATA-S22-HO	X210-22T+800G SSD/48G/2x10GE 2x1GE/HO	\$39,803	24%	\$30,250	\$4,776	\$3,980	\$0	\$0	\$0 \$0	IS	ISILON	
X210-SATA-S23	X210-27T+600G SSD/6GB/2x10GE 2x1GE	\$60,846	24%	\$46,243	\$7,302	\$6,085	\$0	\$0	\$0	IS	ISILON	
X210-SATA-S25	X210-27T+600G SSD/24G/2x10GE 2x1GE	\$60,924	24%	\$46,302	\$7,311	\$6,092	\$0	\$0	\$0	IS	ISILON	
X210-SATA-S26	X210-27T+600G SSD/48G/2x10GE 2x1GE	\$63,452	24%	\$48,224	\$7,614	\$6,345	\$0 \$0	\$0 ***	\$0 \$0	IS	ISILON	
X210-SATA-S26-HO X210-SATA-S28	X210-27T+600G SSD/48G/2x10GE 2x1GE X210-33T+800G SSD/24G/2x10GE 2x1GE	\$41,517 \$69.562	24% 24%	\$31,553 \$52,867	\$4,982 \$8,347	\$4,152 \$6,956	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
X210-SATA-S28-HO	X210-33T+800G SSD/24G/2x10GE 2x1GE/HO	\$43,964	24%	\$33,413	\$5,276	\$4,396	\$0	\$0	\$0 \$0	IS	ISILON	
X210-SATA-S29	X210-33T+800G SSD/48G/2x10GE 2x1GE	\$71,249	24%	\$54,149	\$8,550	\$7,125	\$0	\$0	\$0	IS	ISILON	
X210-SATA-S29-HO	X210-33T+800G SSD/48G/2x10GE 2x1GE/HO	\$44,936	24%	\$34,151	\$5,392	\$4,494	\$0	\$0	\$0	IS	ISILON	
X210-SATA-S32 X210-SATA-S32-HO	X210-6T+1.2T SSD/24G/2x10GE 2x1GE X210-6T+1.2T SSD/24G/2x10GE 2x1GE	\$68,912 \$45,594	24% 24%	\$52,373 \$34,651	\$8,269 \$5,471	\$6,891 \$4,559	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
X210-SATA-S32-HO X210-SATA-S33	X210-61+1.21 SSD/24G/2X10GE 2X1GE X210-6T+1.2T SSD/48G/2X10GE 2X1GE	\$45,594 \$70,075	24%	\$34,651 \$53,257	\$5,471 \$8,409	\$4,559 \$7,008	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
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			EPL Pr	icing		EPL Maintenanc	e and Warranty Up	rade Pricing				
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	F	AMILY
210-SATA-S34	X210-32T+3.2T SSD/24G/2x10GE 2x1GE	\$129,229	24%	\$98,214	\$15,507	\$12,923	\$0	\$0	\$0	IS	ISILON	
210-SATA-S35	X210-32T+3.2T SSD/48G/2x10GE 2x1GE	\$130,860	24%	\$99,454	\$15,703	\$13,086	\$0	\$0	\$0	IS	ISILON	
210-SATA-S37 210-SATA-S38	X210-20T+1.6T SSD/24G/2x10GE 2x1GE X210-20T+1.6T SSD/48G/2x10GE 2x1GE	\$77,691 \$78,572	24% 24%	\$59,045 \$59,715	\$9,323 \$9,429	\$7,769 \$7,857	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
10-SATA-S40	X210-30T+1.6T SSD/246/2x10GE 2x1GE X210-30T+1.6T SSD/24G/2x10GE 2x1GE	\$86,765	24%	\$65,941	\$10,412	\$8,677	\$0	\$0 \$0	\$0 \$0	IS	ISILON	
10-SATA-S41	X210-30T+1.6T SSD/48G/2x10GE 2x1GE	\$88,324	24%	\$67,126	\$10,599	\$8,832	\$0	\$0	\$0	is	ISILON	
10-SATA-S41-HO	X210-30T+1.6T SSD/48G/2x10GE 2x1GE/HO	\$58,856	24%	\$44,731	\$7,063	\$5,886	\$0	\$0	\$0	IS	ISILON	
10-SATA-S43	X210-44T+800G SSD/24G/2x10GE 2x1GE	\$76,238	24%	\$57,941	\$9,149	\$7,624	\$0	\$0	\$0	IS	ISILON	
210-SATA-S43-HO	X210-44T+800G SSD/24G/2x10GE 2x1GE/HO	\$46,083	24%	\$35,023	\$5,530	\$4,608	\$0	\$0	\$0	IS	ISILON	
110-SATA-S44 110-SATA-S44-HO	X210-44T+800G SSD/48G/2x10GE 2x1GE X210-44T+800G SSD/48G/2x10GE 2x1GE/HO	\$77,901 \$47.088	24% 24%	\$59,205 \$35,787	\$9,348 \$5,651	\$7,790 \$4,709	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
10-SATA-S44-110	X210-44T+600G 33D/46G/2X10GE 2X1GE/FIG X210-40T+1.6T SSD/24G/2X10GE 2X1GE	\$92.759	24%	\$70.497	\$11.131	\$9.276	\$0	\$0 \$0	\$0 \$0	IS	ISILON	
10-SATA-S47	X210-40T+1.6T SSD/48G/2x10GE 2x1GE	\$94,385	24%	\$71,733	\$11,326	\$9,439	\$0	\$0	\$0	is	ISILON	
10-SATA-S49	X210-10T+1.6T SSD/24G/2x10GE 2x1GE	\$70,892	24%	\$53,878	\$8,507	\$7,089	\$0	\$0	\$0	IS	ISILON	
10-SATA-S50	X210-10T+1.6T SSD/48G/2x10GE 2x1GE	\$72,536	24%	\$55,127	\$8,704	\$7,254	\$0	\$0	\$0	IS	ISILON	
00-SAS-E01	X400-108TB-SED/48G/4x1GE	\$156,720	24%	\$119,107	\$18,806	\$15,672	\$0	\$0	\$0	IS	ISILON	
00-SAS-E02	X400-108TB-SED/48G/2x10GE SFP 2x1GE	\$159,537	24%	\$121,248	\$19,144	\$15,954	\$0	\$0	\$0	IS	ISILON	
00-SAS-E03 00-SAS-E04	X400-108TB-SED/96G/4x1GE	\$160,077	24% 24%	\$121,659	\$19,209	\$16,008 \$16.290	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
00-SAS-E04 00-SAS-E05	X400-108TB-SED/96G/2x10GE SFP 2x1GE X400-108TB-SED/192G/4x1GE	\$162,895 \$177,298	24%	\$123,800 \$134,746	\$19,547 \$21,276	\$10,290	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON	
00-SAS-E05 00-SAS-E06	X400-108TB-SED/192G/2x10GE SFP 2x1GE	\$180,116	24%	\$136,888	\$21,614	\$18,012	\$0	\$0 \$0	\$0 \$0	IS	ISILON	
00-SAS-E07	X400-144TB-SED/48G/4x1GE	\$189,939	24%	\$144.354	\$22,793	\$18.994	\$0	\$0	\$0	is	ISILON	
00-SAS-E08	X400-144TB-SED/48G/2x10GE SFP 2x1GE	\$192,757	24%	\$146,495	\$23,131	\$19,276	\$0	\$0	\$0	IS	ISILON	
00-SAS-E09	X400-144TB-SED/96G/4x1GE	\$193,297	24%	\$146,906	\$23,196	\$19,330	\$0	\$0	\$0	IS	ISILON	
00-SAS-E10	X400-144TB-SED/96G/2x10GE SFP 2x1GE	\$196,115	24%	\$149,047	\$23,534	\$19,612	\$0	\$0	\$0	IS	ISILON	
00-SAS-E11	X400-144TB-SED/192G/4x1GE	\$210,518	24%	\$159,994	\$25,262	\$21,052	\$0	\$0	\$0	IS	ISILON	
00-SAS-E12	X400-144TB-SED/192G/2x10GE SFP 2x1GE	\$213,336	24%	\$162,135	\$25,600	\$21,334	\$0	\$0	\$0	IS	ISILON	
00-SAS-E13 00-SAS-E14	X400-102T+1.6T SSD-SED/48G/2X10GE+2X1GE X400-102T+1.6T SSD-SED/48G/4x1GE	\$208,723 \$205,499	24% 24%	\$158,629 \$156,179	\$25,047 \$24,660	\$20,872 \$20,550	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
00-SAS-E14 00-SAS-E15	X400-1021+1.61 SSD-SED/48G/4X1GE X400-102T+1.6T SSD-SED/96G/2X10GE+2X1GE	\$205,499 \$214.201	24%	\$156,179 \$162.793	\$24,660 \$25,704	\$20,550 \$21,420	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
0-SAS-E16	X400-102T+1.6T SSD-SED/192G/4x1GE	\$223,276	24%	\$169,690	\$26,793	\$22,328	\$0	\$0	\$0	IS	ISILON	
0-SAS-E17	X400-96T+3.2T SSD-SED/48G/2X10GE+2X1GE	\$256,027	24%	\$194,581	\$30,723	\$25,603	\$0	\$0	\$0	is	ISILON	
0-SAS-E18	X400-96T+3.2T SSD-SED/48G/4x1GE	\$252,803	24%	\$192,130	\$30,336	\$25,280	\$0	\$0	\$0	IS	ISILON	
0-SAS-E19	X400-96T+3.2T SSD-SED/96G/2X10GE+2X1GE	\$261,504	24%	\$198,743	\$31,380	\$26,150	\$0	\$0	\$0	IS	ISILON	
00-SAS-E20	X400-96T+3.2T SSD-SED/96G/4x1GE	\$258,280	24%	\$196,293	\$30,994	\$25,828	\$0	\$0	\$0	IS	ISILON	
00-SAS-E23	X400-136T+1.6T SSD-SED/48G/2X10GE+2X1GE	\$229,674	24%	\$174,552	\$27,561	\$22,967	\$0	\$0	\$0	IS	ISILON	
00-SAS-E24 00-SAS-E25	X400-136T+1.6T SSD-SED/48G/4x1GE X400-136T+1.6T SSD-SED/96G/2X10GE+2X1GE	\$226,449 \$235.151	24% 24%	\$172,101 \$178,715	\$27,174 \$28,218	\$22,645 \$23.515	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
00-SAS-E25 00-SAS-E26	X400-136T+1.6T SSD-SED/96G/2XT0GE+2XTGE X400-136T+1.6T SSD-SED/96G/4x1GE	\$235,151 \$231,926	24%	\$178,715 \$176,264	\$28,218 \$27,831	\$23,515	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
00-SAS-E27	X400-136T+1.6T SSD-SED/192G/2X10GE+2X1GE	\$231,920 \$247,451	24%	\$188.063	\$29,694	\$24,745	\$0	\$0 \$0	\$0 \$0	IS	ISILON	
00-SAS-E28	X400-136T+1.6T SSD-SED/192G/4x1GE	\$244,226	24%	\$185,612	\$29,307	\$24,423	\$0	\$0	\$0	is	ISILON	
00-SAS-E41	X400-102T+1.6T SSD-SED/96G/4x1GE	\$210,976	24%	\$160,342	\$25,317	\$21,098	\$0	\$0	\$0	IS	ISILON	
00-SAS-E42	X400-102T+1.6T SSD-SED/192G/2X10GE+2X1GE	\$226,500	24%	\$172,140	\$27,180	\$22,650	\$0	\$0	\$0	IS	ISILON	
00-SATA-001	X400-108T/48G/4x1GE	\$114,598	24%	\$87,094	\$13,752	\$11,460	\$0	\$0	\$0	IS	ISILON	
00-SATA-002	X400-108T/48G/2x10GE SFP+2x1GE	\$122,721	24%	\$93,268	\$14,727	\$12,272	\$0	\$0	\$0	IS	ISILON	
00-SATA-003 00-SATA-004	X400-108T/96G/4x1GE X400-108T/96G/2x10GE SFP+2x1GE	\$117,053 \$119,114	24% 24%	\$88,960 \$90,527	\$14,046 \$14.294	\$11,705 \$11.911	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
00-SATA-004 00-SATA-005	X400-1081/96G/2x10GE SFP+2x1GE X400-108T/192G/4x1GE	\$119,114 \$129,646	24%	\$90,527 \$98.531	\$14,294 \$15.558	\$11,911 \$12,965	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
0-SATA-005	X400-108T/192G/4XTGE X400-108T/192G/2x10GE SFP+2x1GE	\$129,040	24%	\$100,097	\$15,805	\$13,171	\$0	\$0 \$0	\$0 \$0	IS	ISILON	
00-SATA-007	X400-36T/48G/4x1GE	\$73,984	24%	\$56,228	\$8,878	\$7,398	\$0	\$0	\$0	IS	ISILON	
00-SATA-008	X400-36T/48G/2x10GE SFP+2x1GE	\$76,045	24%	\$57,794	\$9,125	\$7,605	\$0	\$0	\$0	is	ISILON	
00-SATA-009	X400-36T/96G/4x1GE	\$76,440	24%	\$58,094	\$9,173	\$7,644	\$0	\$0	\$0	IS	ISILON	
00-SATA-010	X400-36T/96G/2x10GE SFP+2x1GE	\$78,500	24%	\$59,660	\$9,420	\$7,850	\$0	\$0	\$0	IS	ISILON	
00-SATA-011	X400-36T/192G/4x1GE	\$89,032	24%	\$67,664	\$10,684	\$8,903	\$0	\$0	\$0	IS	ISILON	
00-SATA-012	X400-36T/192G/2x10GE SFP+2x1GE	\$91,093	24%	\$69,231	\$10,931	\$9,109	\$0	\$0	\$0 \$0	IS IS	ISILON	
00-SATA-013 00-SATA-014	X400-72T/48G/4x1GE X400-72T/48G/2x10GE SFP+2x1GE	\$96,405 \$98,465	24% 24%	\$73,268 \$74,833	\$11,569 \$11,816	\$9,641 \$9,847	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
00-SATA-014 00-SATA-015	X400-72T/48G/2X10GE SFP+2X1GE X400-72T/96G/4x1GE	\$98,465 \$98,860	24%	\$74,833 \$75,134	\$11,816 \$11,863	\$9,847 \$9,886	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
00-SATA-015	X400-72T/96G/2x10GE SFP+2x1GE	\$100,920	24%	\$76,699	\$12,110	\$10,092	\$0	\$0 \$0	\$0 \$0	IS	ISILON	
00-SATA-017	X400-72T/192G/2x1GE	\$111,452	24%	\$84,704	\$13,374	\$11,145	\$0	\$0	\$0	IS	ISILON	
0-SATA-018	X400-72T/192G/2x10GE SFP+2x1GE	\$113,513	24%	\$86,270	\$13,622	\$11,351	\$0	\$0	\$0	IS	ISILON	
0-SATA-019	X400-144T/24G/4x1GE	\$137,430	24%	\$104,447	\$16,492	\$13,743	\$0	\$0	\$0	IS	ISILON	
0-SATA-020	X400-144T/48G/4x1GE	\$138,889	24%	\$105,556	\$16,667	\$13,889	\$0	\$0	\$0	IS	ISILON	
0-SATA-021	X400-144T/48G/2x10GE SFP+2x1GE	\$140,950	24%	\$107,122	\$16,914	\$14,095	\$0	\$0	\$0	IS	ISILON	
00-SATA-022	X400-144T/96G/4x1GE	\$141,345 \$142,405	24%	\$107,422	\$16,961 \$17,200	\$14,135 \$14,241	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON ISILON	
00-SATA-023 00-SATA-024	X400-144T/96G/2x10GE SFP+2x1GE X400-144T/192G/4x1GE	\$143,405 \$153,937	24% 24%	\$108,988 \$116,992	\$17,209 \$18,472	\$14,341 \$15,394	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
00-SATA-024 00-SATA-025	X400-144T/192G/4X1GE X400-144T/192G/2x10GE SFP+2x1GE	\$153,937 \$155,998	24%	\$116,992 \$118,558	\$18,472 \$18,720	\$15,394 \$15,600	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
00-SATA-023	X400-34T+800G SSD/48G/4x1GE	\$97,080	24%	\$73,781	\$11,650	\$9,708	\$0	\$0	\$0	IS	ISILON	
00-SATA-S02	X400-34T+800G SSD/48G/2x10GE SFP+2x1GE	\$99,140	24%	\$75,346	\$11,897	\$9,914	\$0	\$0	\$0	IS	ISILON	
00-SATA-S03	X400-34T+800G SSD/96G/4x1GE	\$99,535	24%	\$75,647	\$11,944	\$9,954	\$0	\$0	\$0	is	ISILON	
0 0/11/1000												
00-SATA-S04	X400-34T+800G SSD/96G/2x10GE SFP+2x1GE	\$101,595	24%	\$77,212	\$12,191	\$10,160	\$0	\$0	\$0	IS	ISILON	
00-SATA-S04 00-SATA-S05 00-SATA-S06	X400-34T+800G SSD/96G/2x10GE SFP+2x1GE X400-34T+800G SSD/192G/4x1GE X400-34T+800G SSD/192G/2x10GE SFP+2x1GE	\$101,595 \$112,128 \$114,188	24% 24% 24%	\$77,212 \$85,217 \$86,783	\$12,191 \$13,455 \$13,703	\$10,160 \$11,213 \$11,419	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	IS IS IS	ISILON ISILON ISILON	

			EPL Pricing			EPL Maintenanc	e and Warranty Upr	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
400-SATA-S07	X400-66T+1.2T SSD/24G/4x1GE	\$127,332	24%	\$96,772	\$15,280	\$12,733	\$0	\$0	\$0	IS	ISILON
100-SATA-S08 100-SATA-S09	X400-66T+1.2T SSD/48G/4x1GE X400-66T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$128,791 \$130,852	24% 24%	\$97,881 \$99,448	\$15,455 \$15,702	\$12,879 \$13,085	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
00-SATA-S10	X400-66T+1.2T SSD/96G/4x1GE	\$131,246	24%	\$99,747	\$15,750	\$13,125	\$0	\$0	\$0	IS	ISILON
00-SATA-S11	X400-66T+1.2T SSD/96G/2x10GE SFP+2x1GE	\$133,307	24%	\$101,313	\$15,997	\$13,331	\$0	\$0	\$0	IS	ISILON
00-SATA-S12	X400-66T+1.2T SSD/192G/4x1GE	\$143,839	24%	\$109,318	\$17,261	\$14,384	\$0	\$0	\$0	IS	ISILON
00-SATA-S13 00-SATA-S14	X400-66T+1.2T SSD/192G/2x10GE SFP+2x1GE X400-96T+1.6T SSD/24G/4x1GE	\$145,900 \$153,305	24% 24%	\$110,884 \$116,512	\$17,508 \$18,397	\$14,590 \$15,331	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
00-SATA-S15	X400-96T+1.6T SSD/24G/2x10GE SFP+2x1GE	\$155,366	24%	\$118,078	\$18,644	\$15,537	\$0	\$0	\$0	IS	ISILON
00-SATA-S16	X400-96T+1.6T SSD/48G/4x1GE	\$154,765	24%	\$117,621	\$18,572	\$15,477	\$0	\$0	\$0	IS	ISILON
00-SATA-S17	X400-96T+1.6T SSD/48G/2x10GE SFP+2x1GE	\$164,975	24%	\$125,381	\$19,797	\$16,498	\$0	\$0	\$0	IS	ISILON
00-SATA-S18 00-SATA-S19	X400-96T+1.6T SSD/96G/4x1GE X400-96T+1.6T SSD/96G/2x10GE SFP+2x1GE	\$157,220 \$159,281	24% 24%	\$119,487 \$121.054	\$18,866 \$19.114	\$15,722 \$15.928	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
00-SATA-S20	X400-96T+1.6T SSD/190G/2X10GE SFT 12X1GE X400-96T+1.6T SSD/192G/4x1GE	\$169,813	24%	\$129,058	\$20,378	\$16,981	\$0	\$0	\$0	IS	ISILON
00-SATA-S21	X400-96T+1.6T SSD/192G/2x10GE SFP+2x1GE	\$171,873	24%	\$130,623	\$20,625	\$17,187	\$0	\$0	\$0	IS	ISILON
00-SATA-S24	X400-102T+800G SSD/24G/2x10GE SFP+2x1GE	\$161,689	24%	\$122,884	\$19,403	\$16,169	\$0	\$0	\$0	IS	ISILON
00-SATA-S25 00-SATA-S27	X400-105T+400G SSD/48G/2x10GE SFP+2x1GE X400-120T+2.4T SSD/24G/4x1GE	\$132,626 \$191,434	24% 24%	\$100,796 \$145,490	\$15,915 \$22,972	\$13,263 \$19,143	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
00-SATA-S28	X400-120T+2.4T SSD/24G/4XTGE X400-120T+2.4T SSD/48G/4X1GE	\$191,434 \$192,894	24%	\$145,490 \$146,599	\$22,972 \$23,147	\$19,143 \$19,289	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
00-SATA-S29	X400-120T+2.4T SSD/48G/2x10GE SFP+2x1GE	\$194,954	24%	\$148,165	\$23,394	\$19,495	\$0	\$0	\$0	IS	ISILON
00-SATA-S30	X400-120T+2.4T SSD/96G/4x1GE	\$195,349	24%	\$148,465	\$23,442	\$19,535	\$0	\$0	\$0	IS	ISILON
00-SATA-S31	X400-120T+2.4T SSD/96G/2x10GE SFP+2x1GE	\$197,409	24%	\$150,031	\$23,689	\$19,741	\$0	\$0	\$0	IS	ISILON
00-SATA-S32	X400-120T+2.4T SSD/192G/4x1GE X400-120T+2.4T SSD/192G/2x10GE SEP+2x1GE	\$207,942 \$210,002	24% 24%	\$158,036 \$159,602	\$24,953 \$25,200	\$20,794 \$21,000	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
00-SATA-S33 00-SATA-S36	X400-120T+2.4T SSD/192G/2x10GE SFP+2x1GE X400-136T/800GB SSD/24G/4x1GE	\$210,002 \$161.843	24%	\$159,602 \$123,001	\$25,200 \$19,421	\$21,000 \$16,184	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
0-SATA-S37	X400-136T/800GB SSD/24G/2x10GE SFP/2x1GE	\$164,011	24%	\$124,648	\$19,681	\$16,401	\$0	\$0	\$0	is	ISILON
0-SATA-S48	X400-60T/4.8T SSD/48G/2X10GE SFP 2X1GE	\$227,680	24%	\$173,037	\$27,322	\$22,768	\$0	\$0	\$0	IS	ISILON
00-SATA-S49	X400-60T/4.8T SSD/48G/4X1GE	\$225,285	24%	\$171,217	\$27,034	\$22,529	\$0	\$0	\$0	IS	ISILON
00-SATA-S54 00-SATA-S55	X400-128T/3.2T SSD/192G/2x10GE SFP 2x1GE X400-96T/3.2T SSD/192G/2x10GE SFP 2x1GE	\$246,831	24% 24%	\$187,592 \$163,671	\$29,620 \$25,843	\$24,683 \$21,536	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
0-SATA-S56	X400-96T/3.2T SSD/192G/2X10GE SFP 2X1GE X400-96T/3.2T SSD/96G/2X10GE SFP 2X1GE	\$215,356 \$201,157	24%	\$152,879	\$25,643	\$20,116	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
0-SATA-S57	X400-60T+4.8T SSD/96G/2x10GE SFP+2x1GE	\$232,209	24%	\$176,479	\$27,865	\$23,221	\$0	\$0	\$0	IS	ISILON
0-SATA-S59	INA X400-120T/4.8T SSD/96G/2x10GE/2x1GE	\$253,370	24%	\$192,561	\$30,404	\$25,337	\$0	\$0	\$0	IS	ISILON
0-SATA-S60	X400-128T/3.2T SSD/48G/2x10GE/2x1GE	\$230,402	24%	\$175,106	\$27,648	\$23,040	\$0	\$0	\$0	IS	ISILON
00-SATA-S61 00-SATA-S62	X400-128T/3.2T SSD/96G/2x10GE/2x1GE X400-136T/1.6T SSD/48G/2x10GE/2x1GE	\$235,274 \$188,291	24% 24%	\$178,808 \$143,101	\$28,233 \$22,595	\$23,527 \$18,829	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
0-SATA-S63	X400-136T/1.6T SSD/96G/2x10GE/2x1GE X400-136T/1.6T SSD/96G/2x10GE/2x1GE	\$193,144	24%	\$146,789	\$23,177	\$19.314	\$0	\$0	\$0	IS	ISILON
00-SATA-S64	X400-64T/3.2T SSD/48G/2x10GE SFP 2x1GE	\$180,763	24%	\$137,380	\$21,692	\$18,076	\$0	\$0	\$0	IS	ISILON
00-SATA-S65	X400-64T/3.2T SSD/96G/2x10GE/2x1GE	\$185,170	24%	\$140,729	\$22,220	\$18,517	\$0	\$0	\$0	IS	ISILON
00-SATA-S66	X400-68T/1.6T SSD/48G/2x10GE/2x1GE	\$141,645		\$107,650	\$16,997	\$14,165	\$0	\$0	\$0 \$0	IS	ISILON
00-SATA-S67 00-SATA-S68	X400-68T/1.6T SSD/96G/2x10GE/2x1GE X400-70T/800G SSD/48G/2x10GE/2x1GE	\$146,052 \$122,058	24% 24%	\$111,000 \$92,764	\$17,526 \$14,647	\$14,605 \$12,206	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
00-SATA-S69	X400-70T/800G SSD/46G/2x10GE/2x1GE X400-70T/800G SSD/96G/2x10GE/2x1GE	\$126,465	24%	\$96,113	\$15,176	\$12,647	\$0	\$0	\$0	IS	ISILON
00-SATA-S70	X400-132T+2.4T SSD/48G/2x10GE 2x1GE	\$209,505	24%	\$159,224	\$25,141	\$20,951	\$0	\$0	\$0	IS	ISILON
00-SATA-S71	X400-132T+2.4T SSD/96G/2x10GE 2x1GE	\$214,358	24%	\$162,912	\$25,723	\$21,436	\$0	\$0	\$0	IS	ISILON
00-SATA-S72	X400-34TB+1.6T SSD/48G/2x10GE 2x1GE X400-34TB+1.6T SSD/96G/2x10GE 2x1GE	\$119,054 \$123,291	24% 24%	\$90,481 \$93,701	\$14,286 \$14,795	\$11,905 \$12.329	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
00-SATA-S73 00-SATA-S74	X400-35T+800G SSD/48G/2x10GE 2x1GE	\$123,291 \$100,405	24%	\$76,308	\$14,795 \$12,049	\$12,329 \$10,041	\$0 \$0	\$0 \$0	\$0	IS	ISILON
0-SATA-S75	X400-35T+800G SSD/96G/2x10GE 2x1GE	\$104,643	24%	\$79,529	\$12,557	\$10,464	\$0	\$0	\$0	IS	ISILON
0-SATA-S76	X400-96T+3.2T SSD/48G/2x10GE 2x1GE	\$197,941	24%	\$150,435	\$23,753	\$19,794	\$0	\$0	\$0	IS	ISILON
0-SATA-S77	X400-99T+2.4T SSD/48G/2x10GE 2x1GE	\$178,135	24%	\$135,383	\$21,376	\$17,814	\$0	\$0	\$0	IS	ISILON
00-SATA-S78 00-SATA-S79	X400-99T+2.4T SSD/96G/2x10GE 2x1GE X400-102T+1.6T SSD/48G/2x10GE 2x1GE	\$182,591 \$158,200	24% 24%	\$138,769 \$120,232	\$21,911 \$18.984	\$18,259 \$15,820	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
0-SATA-S80	X400-102T+1.6T SSD/96G/2x10GE 2x1GE X400-102T+1.6T SSD/96G/2x10GE 2x1GE	\$163,207	24%	\$124,037	\$19,585	\$16,321	\$0	\$0	\$0	IS	ISILON
0-SATA-S81	X400-140T+1.6T SSD/96G/2x10GE 2x1GE	\$196,384	24%	\$149,252	\$23,566	\$19,638	\$0	\$0	\$0	IS	ISILON
0-YH-001	X400-102T+800G SSD/24G/4x1GE	\$142,156	24%	\$108,039	\$17,059	\$14,216	\$0	\$0	\$0	IS	ISILON
0-SAS-E01 0-SAS-E01-HO	X410-144T SED/64G/2x10GE+2x1GE	\$197,393 \$03.043	24% 24%	\$150,019 \$70,713	\$23,687 \$11.165	\$19,739 \$9,304	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
0-SAS-E01-HO 0-SAS-E02	X410-144T SED/64G/2x10GE 2x1GE/HO X410-144T SED/32G/2x10GE+2x1GE	\$93,043 \$193,716	24%	\$70,713 \$147,224	\$23,246	\$9,304 \$19,372	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
0-SAS-E02-HO	X410-144T SED/32G/2x10GE 2x1GE/HO	\$94,937	24%	\$72,152	\$11,392	\$9,494	\$0	\$0	\$0	IS	ISILON
0-SAS-E03	X410-144T SED/128G/2x10GE+2x1GE	\$204,424	24%	\$155,362	\$24,531	\$20,442	\$0	\$0	\$0	IS	ISILON
0-SAS-E03-HO	X410-144T SED/128G/2x10GE 2x1GE/HO	\$99,185	24%	\$75,381	\$11,902	\$9,919	\$0	\$0	\$0 \$0	IS	ISILON
0-SAS-E04 0-SAS-E04-HO	X410-144T SED/256G/2x10GE+2x1GE X410-144T SED/256G/2x10GE 2x1GE/HO	\$220,492 \$108.791	24% 24%	\$167,574 \$82,681	\$26,459 \$13,055	\$22,049 \$10,879	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
0-SAS-E04-HO 0-SAS-E05	X410-136T+1.6T SSD-SED/32G/2x10GE+2x1GE	\$245.954	24%	\$186.925	\$29.514	\$24.595	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
0-SAS-E05-HO	X410-136T/1.6T SSD-SED/32G/2x10GE 2x1/HO	\$120,934	24%	\$91,910	\$14,512	\$12,093	\$0	\$0	\$0	IS	ISILON
10-SAS-E06	X410-136T+1.6T SSD-SED/64G/2x10GE+2x1GE	\$249,893	24%	\$189,919	\$29,987	\$24,989	\$0	\$0	\$0	IS	ISILON
10-SAS-E06-HO	X410-136T/1.6T SSD-SED/64G/2x10GE 2x1/HO	\$122,837	24%	\$93,356	\$14,740	\$12,284	\$0	\$0	\$0	IS	ISILON
10-SAS-E07 10-SAS-E07-HO	X410-136T+1.6T SSD-SED/128G/2x10GE+2x1GE X410-136T/1.6T SSD-SED/128G/2x10GE/HO	\$257,423 \$127.105	24% 24%	\$195,641 \$96.600	\$30,891 \$15.253	\$25,742 \$12.711	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SAS-E07-HO 10-SAS-E08-HO	X410-1361/1.61 SSD-SED/128G/2X10GE/HO X410-136T/1.6T SSD-SED/256G/2X10GE/HO	\$127,105 \$136,757	24%	\$96,600	\$15,253 \$16.411	\$12,711 \$13.676	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
0-SAS-E09-HO	X410-128T/3.2T SSD-SED/32G/2x10GE/HO	\$153,473	24%	\$116,639	\$18,417	\$15,347	\$0	\$0	\$0	IS	ISILON
10-SAS-E100	X410-144T SED/256G/2x40GE/2x1GE	\$222,925	24%	\$169,423	\$26,751	\$22,293	\$0	\$0	\$0	IS	ISILON
10-SAS-E101	X410-144T SED/64G/2x40GE/2x1GE	\$199,778	24%	\$151,831	\$23,973	\$19,978	\$0	\$0	\$0	IS	ISILON

			EPL Pi	icing		EPL Maintenanc	e and Warranty Up	rade Pricing				
MODEL CODE	DESCRIPTION	EMC	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL	MNT ANNUAL	MNT ANNUAL	WARR UPG	WARR UPG	DISCOUNT		FAMILY
X410-SAS-E10-HO	X410-128T/3.2T SSD-SED/64G/2x10GE/HO	LIST PRICE USD \$155.441	24%	\$118.135	(PREMIUM) \$18,653	(STANDARD) \$15,544	(BASIC)	(PREMIUM) \$0	(STANDARD) \$0	CLASS IS	ISILON	
X410-SAS-E11-HO	X410-1281/3.2T SSD-SED/128G/2x10GE/HO X410-128T/3.2T SSD-SED/128G/2x10GE/HO	\$159,853		\$121.488	\$19,182	\$15,985	\$0	\$0	\$0 \$0	IS	ISILON	
X410-SAS-E12-HO	X410-128T/3.2T SSD-SED/256G/2x10GE/HO	\$169,831	24%	\$129,072	\$20,380	\$16,983	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E13-HO	X410-120T/4.8T SSD-SED/32G/2x10GE/HO	\$186,166	24%	\$141,486	\$22,340	\$18,617	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E14-HO	X410-120T/4.8T SSD-SED/64G/2x10GE/HO	\$188,179	24% 24%	\$143,016	\$22,581	\$18,818	\$0 \$0	\$0	\$0	IS	ISILON	
X410-SAS-E15-HO X410-SAS-E16-HO	X410-120T/4.8T SSD-SED/128G/2x10GE/HO X410-120T/4.8T SSD-SED/256G/2x10GE/HO	\$192,694 \$202,905	24% 24%	\$146,447 \$154,208	\$23,123 \$24.349	\$19,269 \$20,291	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
X410-SAS-E17	X410-120174.81 33D-3ED/230G/2X10GE/HO X410-108T SED/32G/2x10GE 2x1GE	\$202,903 \$162,619	24%	\$123,590	\$19,514	\$16,262	\$0	\$0	\$0 \$0	IS	ISILON	
X410-SAS-E17-HO	X410-108T SED/32G/2x10GE 2x1GE/HO	\$75,869	24%	\$57,660	\$9,104	\$7,587	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E18	X410-108T SED/64G/2x10GE 2x1GE	\$166,607	24%	\$126,621	\$19,993	\$16,661	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E18-HO	X410-108T SED/64G/2x10GE 2x1GE/HO	\$77,459	24%	\$58,869	\$9,295	\$7,746	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E19	X410-108T SED/128/2x10GE 2x1GE	\$174,232	24%	\$132,416	\$20,908	\$17,423	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E19-HO	X410-108T SED/128/2x10GE 2x1GE/HO	\$81,025		\$61,579	\$9,723	\$8,103	\$0	\$0	\$0 \$0	IS IS	ISILON	
X410-SAS-E20 X410-SAS-E20-HO	X410-108T SED/256/2x10GE 2x1GE X410-108T SED/256/2x10GE 2x1GE/HO	\$191,657 \$89,091	24% 24%	\$145,659 \$67,709	\$22,999 \$10.691	\$19,166 \$8,909	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON ISILON	
X410-SAS-E21	X410-102T+1.6T SSD-SED/32G/2x10GE 2x1GE	\$212,479		\$161.484	\$25,497	\$21,248	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E21-HO	X410-102T+1.6T SSD-SED/32G/2x10GE 2x1/HO	\$103,174		\$78,412	\$12,381	\$10,317	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E22	X410-102T+1.6T SSD-SED/64G/2x10GE 2x1GE	\$216,467	24%	\$164,515	\$25,976	\$21,647	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E22-HO	X410-102T+1.6T SSD-SED/64G/2x10GE 2x1/HO	\$104,832	24%	\$79,672	\$12,580	\$10,483	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E23	X410-102T+1.6T SSD-SED/128/2x10GE 2x1GE	\$224,091	24%	\$170,309	\$26,891	\$22,409	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E23-HO	X410-102T+1.6T SSD-SED/128/2x10GE 2x1/HO	\$108,551	24%	\$82,499	\$13,026	\$10,855	\$0	\$0 \$0	\$0	IS	ISILON	
X410-SAS-E24 X410-SAS-E24-HO	X410-102T+1.6T SSD-SED/256/2x10GE 2x1GE X410-102T+1.6T SSD-SED/256/2x10GE 2x1/HO	\$241,517 \$116,962	24% 24%	\$183,553 \$88,891	\$28,982 \$14,035	\$24,152 \$11,696	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
X410-SAS-E25	X410-96T+3.2T SSD-SED/32G/2X10GE 2X1/HO	\$262,697	24%	\$199,650	\$31,524	\$26,270	\$0	\$0 \$0	\$0 \$0	IS	ISILON	
X410-SAS-E25-HO	X410-96T+3.2T SSD-SED/32G/2x10GE 2x1/HO	\$133,864	24%	\$101,737	\$16,064	\$13,386	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E26-HO	X410-96T+3.2T SSD-SED/64G/2x10GE 2x1/HO	\$135,501	24%	\$102,981	\$16,260	\$13,550	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E27-HO	X410-96T+3.2T SSD-SED/128/2x10GE 2x1/HO	\$139,174	24%	\$105,772	\$16,701	\$13,917	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E28-HO	X410-96T+3.2T SSD-SED/256/2x10GE 2x1/HO	\$147,481	24%	\$112,086	\$17,698	\$14,748	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E29-HO	X410-90T+4.8T SSD-SED/32G/2x10GE 2x1/HO	\$163,279		\$124,092	\$19,593	\$16,328	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E30-HO X410-SAS-E31-HO	X410-90T+4.8T SSD-SED/64G/2x10GE 2x1/HO X410-90T+4.8T SSD-SED/128/2x10GE 2x1/HO	\$165,067 \$169,079	24% 24%	\$125,451 \$128,500	\$19,808 \$20,289	\$16,507 \$16,908	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
X410-SAS-E31-HO X410-SAS-E32-HO	X410-90T+4.8T SSD-SED/128/2X10GE 2X1/HO X410-90T+4.8T SSD-SED/256/2x10GE 2x1/HO	\$169,079	24%	\$128,500 \$135,393	\$20,289 \$21,378	\$10,908	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
X410-SAS-E34-HO	X410-901+4.81 33D-3ED/230/2X10GE 2X1/11O X410-102T+3.2T SSD-SED/128G/2x10GE/HO	\$170,149		\$108,224	\$17.088	\$14,240	\$0 \$0	\$0	\$0 \$0	IS	ISILON	
X410-SAS-E36	X410-105T+1.6T SSD-SED/64G/2x10GE 2x1GE	\$216,467	24%	\$164,515	\$25,976	\$21,647	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E37	X410-105T+1.6T SSD-SED/128G/2x10GE 2x1GE	\$224,091	24%	\$170,309	\$26,891	\$22,409	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E38	X410-105T+1.6T SSD-SED/256G/2x10GE 2x1GE	\$241,517	24%	\$183,553	\$28,982	\$24,152	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E51	X410-140T+1.6T SSD-SED/64G/2x10GE 2x1GE	\$250,193	24%	\$190,147	\$30,023	\$25,019	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E52	X410-140T+1.6T SSD-SED/128G/2x10GE 2x1GE	\$258,296	24%	\$196,305	\$30,996	\$25,830	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E52-HO X410-SAS-E53-HO	X410-140T+1.6T SSD-SED/128G/2x10GE/HO X410-140T+1.6T SSD-SED/256G/2x10GE/HO	\$130,041 \$135.098	24% 24%	\$98,831 \$102.674	\$15,605 \$16.212	\$13,004 \$13.510	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
X410-SAS-E63	X410-1401+1.61 SSD-SED/256G/2X10GE/HO X410-102T+1.6T SSD-SED/128/2X40GE 2X1GE	\$226,514	24%	\$102,674	\$27,182	\$22,651	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON	
X410-SAS-E64	X410-102T+1.6T SSD-SED/256/2x40GE 2x1GE	\$243,984	24%	\$185,428	\$29,278	\$24,398	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E65	X410-102T+1.6T SSD-SED/64G/2x40GE 2x1GE	\$218,871	24%	\$166,342	\$26,265	\$21,887	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E69	X410-105T+1.6T SSD-SED/128G/2x40GE 2x1GE	\$226,693	24%	\$172,287	\$27,203	\$22,669	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E70	X410-105T+1.6T SSD-SED/256G/2x40GE 2x1GE	\$244,156	24%	\$185,559	\$29,299	\$24,416	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E70-HO	X410-105T+1.6T SSD-SED/256G/2x40GE-HO	\$119,547	24%	\$90,856	\$14,346	\$11,955	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E71 X410-SAS-E72	X410-105T+1.6T SSD-SED/64G/2x40GE 2x1GE X410-108T SED/128/2x40GE 2x1GE	\$219,054 \$176,426	24% 24%	\$166,481 \$134.084	\$26,286 \$21.171	\$21,905 \$17.643	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
X410-SAS-E72 X410-SAS-E73	X410-108T SED/128/2X40GE 2X1GE X410-108T SED/256/2X40GE 2X1GE	\$170,420		\$147.378	\$23,270	\$19,392	\$0	\$0	\$0 \$0	IS	ISILON	
X410-SAS-E74	X410-108T SED/64G/2x40GE 2x1GE	\$168,773		\$128,267	\$20,253	\$16,877	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E90	X410-136T/1.6T SSD-SED/128G/2x40GE/2x1GE	\$260,052	24%	\$197,640	\$31,206	\$26,005	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E92	X410-136T/1.6T SSD-SED/64G/2x40GE/2x1GE	\$252,510		\$191,908	\$30,301	\$25,251	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E96	X410-140T+1.6T SSD-SED/128G/2x40GE 2x1GE	\$261,350		\$198,626	\$31,362	\$26,135	\$0	\$0	\$0	IS	ISILON	
X410-SAS-E98	X410-140T+1.6T SSD-SED/64G/2x40GE 2x1GE	\$253,239	24% 24%	\$192,462 \$157.185	\$30,389	\$25,324	\$0	\$0	\$0	IS	ISILON ISILON	
X410-SAS-E99 X410-SATA-001	X410-144T SED/128G/2x40GE/2x1GE X410-72T/32G/2x10GE+2x1GE	\$206,822 \$104,514	24%	\$157,185 \$79,431	\$24,819 \$12,542	\$20,682 \$10,451	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
X410-SATA-001 X410-SATA-002	X410-72T/64G/2x10GE+2x1GE X410-72T/64G/2x10GE+2x1GE	\$104,514 \$107,367	24%	\$81,599	\$12,542 \$12,884	\$10,431	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON	
X410-SATA-002-HO	X410-72T/64G/2x10GE/2x1GE/HO	\$59,045		\$44,874	\$7,085	\$5,905	\$0	\$0	\$0	IS	ISILON	
X410-SATA-003	X410-72T/128G/2x10GE+2x1GE	\$110,328	24%	\$83,849	\$13,239	\$11,033	\$0	\$0	\$0	IS	ISILON	
X410-SATA-004	X410-144T/64G/2x10GE+2x1GE	\$151,841	24%	\$115,399	\$18,221	\$15,184	\$0	\$0	\$0	IS	ISILON	
X410-SATA-004-HO	X410-144T/64G/2x10GE 2x1GE HO	\$70,323	24%	\$53,445	\$8,439	\$7,032	\$0	\$0	\$0	IS	ISILON	
X410-SATA-005	X410-144T/32G/2x10GE+2x1GE	\$148,580	24%	\$112,921	\$17,830	\$14,858	\$0	\$0	\$0	IS	ISILON	
X410-SATA-006 X410-SATA-006-HO	X410-144T/128G/2x10GE+2x1GE X410-144T/128G/2x10GE 2x1GE/HO	\$158,074 \$73,470	24% 24%	\$120,136 \$55,837	\$18,969 \$8,816	\$15,807 \$7,347	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON	
X410-SATA-006-HO X410-SATA-007	X410-1441/1256G/2x10GE 2x1GE/HO X410-144T/256G/2x10GE+2x1GE	\$172,321	24%	\$130,964	\$20,679	\$17,232	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON	
X410-SATA-007-HO	X410-1441/250G/2X10GE12X1GE X410-144T/256G/2X10GE 2X1GE/HO	\$80,586	24%	\$61,245	\$9,670	\$8,059	\$0	\$0	\$0 \$0	IS	ISILON	
X410-SATA-008	X410-72T/256G/2x10GE/2x1GE	\$125,908	24%	\$95,690	\$15,109	\$12,591	\$0	\$0	\$0	IS	ISILON	
X410-SATA-008-HO	X410-72T/256G/2x10GE 2x1GE/HO	\$60,367	24%	\$45,879	\$7,244	\$6,037	\$0	\$0	\$0	IS	ISILON	
X410-SATA-009	X410-108T/128G/2x40GE/2x1GE	\$135,960	24%	\$103,330	\$16,315	\$13,596	\$0	\$0	\$0	IS	ISILON	
X410-SATA-010	X410-108T/256G/2x40GE/2x1GE	\$149,404		\$113,547	\$17,928	\$14,940	\$0	\$0	\$0	IS	ISILON	
X410-SATA-011 X410-SATA-012	X410-108T/64G/2x40GE/2x1GE X410-144T/128G/2x40GE/2x1GE	\$130,078	24% 24%	\$98,859 \$121.817	\$15,609 \$19,234	\$13,008 \$16,029	\$0 \$0	\$0 \$0	\$0	IS	ISILON ISILON	
X410-SATA-012 X410-SATA-013	X410-1441/128G/2X40GE/2X1GE X410-144T/256G/2x40GE/2x1GE	\$160,285 \$174,562	24% 24%	\$121,817 \$132,667	\$19,234 \$20,947	\$16,029 \$17,456	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON	
X410-SATA-013	X410-1441/250G/2X40GE/2X1GE X410-144T/64G/2x40GE/2x1GE	\$174,302 \$154,040	24%	\$117,070	\$18,485	\$15,404	\$0	\$0	\$0 \$0	IS	ISILON	
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			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
410-SATA-015 410-SATA-016	X410-36T/128G/2x40GE/2x1GE X410-36T/256G/2x40GE/2x1GE	\$94,878 \$107.691	24% 24%	\$72,107 \$81.845	\$11,385 \$12,923	\$9,488 \$10,769	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
410-SATA-016 410-SATA-017	X410-361/256G/2X40GE/2X1GE X410-36T/64G/2x40GE/2x1GE	\$107,691	24%	\$67,845 \$67,845	\$12,923 \$10,712	\$8,927	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
410-SATA-018	X410-72T/128G/2x40GE/2x1GE	\$112,061	24%	\$85,166	\$13,447	\$11,206	\$0	\$0	\$0	IS	ISILON
410-SATA-019	X410-72T/256G/2x40GE/2x1GE	\$127,732	24%	\$97,076	\$15,328	\$12,773	\$0	\$0	\$0	IS	ISILON
410-SATA-020 410-SATA-LP006	X410-72T/64G/2x40GE/2x1GE X410-144T/128G/2x10GE/2x1GE/LP	\$109,122 \$163.077	24% 24%	\$82,933 \$123.939	\$13,095 \$19.569	\$10,912 \$16.308	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
410-SATA-LP008	X410-72T/256G/2x10GE/2x1GE/LP	\$129,895	24%	\$98.720	\$15,587	\$12,990	\$0	\$0 \$0	\$0	IS	ISILON
410-SATA-LPS04	X410-70T/800G SSD/128G/2x10GE/2x1GE/LP	\$135,904	24%	\$103,287	\$16,308	\$13,590	\$0	\$0	\$0	IS	ISILON
410-SATA-LPS13	X410-136T/1.6T SSD/256G/2x10GE 2x1GE/LP	\$219,634	24%	\$166,922	\$26,356	\$21,963	\$0	\$0	\$0	IS	ISILON
410-SATA-LPS37 410-SATA-S01	X410-108T/256G/2x10GE/2x1GE/LP X410-64T/3.2T SSD/64G/2x10GE SFP 2x1GE	\$152,087 \$189,030	24% 24%	\$115,586 \$143,663	\$18,250 \$22,684	\$15,209 \$18,903	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON ISILON
410-SATA-S01 410-SATA-S02	X410-70T+800G SSD/32G/2x10GE+2x1GE	\$109,030 \$126,951	24%	\$96.483	\$22,004 \$15.234	\$10,903 \$12.695	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
410-SATA-S03	X410-70T+800G SSD/64G/2x10GE+2x1GE	\$129,994	24%	\$98,795	\$15,599	\$12,999	\$0	\$0	\$0	IS	ISILON
410-SATA-S03-HO	X410-70T/800G SSD/64G/2x10GE/2x1GE/HO	\$62,931	24%	\$47,828	\$7,552	\$6,293	\$0	\$0	\$0	IS	ISILON
410-SATA-S04	X410-70T+800G SSD/128G/2x10GE+2x1GE	\$135,812	24%	\$103,217	\$16,297	\$13,581	\$0	\$0	\$0	IS	ISILON
410-SATA-S04-HO 410-SATA-S05	X410-70T+800G SSD/128G/2x10GE 2x1GE/HO X410-68T+1.6T SSD/32G/2x10GE+2x1GE	\$63,087 \$146,568	24% 24%	\$47,946 \$111,392	\$7,570 \$17,588	\$6,309 \$14,657	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
110-SATA-S06	X410-68T+1.6T SSD/64G/2x10GE+2x1GE	\$149,612	24%	\$113,705	\$17,953	\$14,961	\$0	\$0	\$0	IS	ISILON
110-SATA-S07	X410-68T+1.6T SSD/128G/2x10GE+2x1GE	\$155,429	24%	\$118,126	\$18,651	\$15,543	\$0	\$0	\$0	IS	ISILON
10-SATA-S07-HO	X410-68T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$71,807	24%	\$54,573	\$8,617	\$7,181	\$0	\$0	\$0	IS	ISILON
10-SATA-S08 10-SATA-S09	X410-64T+3.2T SSD/32G/2x10GE+2x1GE X410-64T+3.2T SSD/128G/2x10GE+2x1GE	\$185,987 \$194,848	24% 24%	\$141,350 \$148,084	\$22,318 \$23,382	\$18,599 \$19,485	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SATA-S09-HO	X410-64T+3.2T SSD/128G/2X10GE+2X1GE X410-64T+3.2T SSD/128G/2X10GE 2X1GE/HO	\$194,646 \$93,776	24%	\$71,270	\$23,362 \$11,253	\$9,378	\$0 \$0	\$0 \$0	\$0	IS	ISILON
10-SATA-S10	X410-136T+1.6T SSD/32G/2x10GE+2x1GE	\$189,195	24%	\$143,788	\$22,703	\$18,920	\$0	\$0	\$0	IS	ISILON
10-SATA-S100	X410-140T+1.6T SSD/64G/2x10GE 2x1GE	\$192,456	24%	\$146,267	\$23,095	\$19,246	\$0	\$0	\$0	IS	ISILON
10-SATA-S100-HO	X410-140T+1.6T SSD/64G/2x10GE 2x1GE HO	\$89,113	24%	\$67,726	\$10,694	\$8,911	\$0	\$0	\$0	IS	ISILON
10-SATA-S101	X410-140T+1.6T SSD/128G/2x10GE 2x1GE	\$198,690	24%	\$151,004	\$23,843	\$19,869	\$0	\$0	\$0	IS	ISILON
10-SATA-S101-HO 10-SATA-S102	X410-140T+1.6T SSD/128G/2x10GE 2x1GE/HO X410-140T+1.6T SSD/256G/2x10GE 2x1GE	\$92,473 \$212,937	24% 24%	\$70,279 \$161,832	\$11,097 \$25,552	\$9,247 \$21,294	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SATA-S102-HO	X410-140T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$100,072	24%	\$76,055	\$12,009	\$10,007	\$0	\$0	\$0	IS	ISILON
10-SATA-S103	X410-136T+3.2T SSD/64G/2x10GE 2x1GE	\$232,604	24%	\$176,779	\$27,912	\$23,260	\$0	\$0	\$0	IS	ISILON
10-SATA-S103-HO	X410-136T+3.2T SSD/64G/2x10GE 2x1GE HO	\$112,656	24%	\$85,619	\$13,519	\$11,266	\$0	\$0	\$0	IS	ISILON
10-SATA-S104	X410-136T+3.2T SSD/256G/2x10GE 2x1GE	\$253,085	24%	\$192,345	\$30,370	\$25,309	\$0 \$0	\$0	\$0	IS	ISILON
10-SATA-S104-HO 10-SATA-S105	X410-136T+3.2T SSD/256G/2x10GE 2x1GE/HO X410-136T+3.2T SSD/128G/2x10GE 2x1GE	\$124,572 \$238,838	24% 24%	\$94,675 \$181,517	\$14,949 \$28,661	\$12,457 \$23,884	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SATA-S105-HO	X410-136T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$116,310	24%	\$88.396	\$13,957	\$11,631	\$0	\$0	\$0	IS	ISILON
10-SATA-S107-HO	X410-132T+4.8T SSD/128G/2x10GE 2x1GE/HO	\$140,246	24%	\$106,587	\$16,830	\$14,025	\$0	\$0	\$0	IS	ISILON
10-SATA-S108-HO	X410-132T+4.8T SSD/256G/2x10GE 2x1GE/HO	\$149,071	24%	\$113,294	\$17,889	\$14,907	\$0	\$0	\$0	IS	ISILON
10-SATA-S11	X410-136T+1.6T SSD/64G/2x10GE+2x1GE	\$192,456	24%	\$146,267	\$23,095	\$19,246	\$0	\$0	\$0 \$0	IS	ISILON
10-SATA-S115 10-SATA-S117	X410-102T+800G SSD/32G/2x10GE/2x1GE X410-140T+400G SSD/64G/2x10GE 2x1GE	\$144,755 \$174,393	24% 24%	\$110,014 \$132,539	\$17,371 \$20,927	\$14,476 \$17,439	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SATA-S118	X410-105T+1.6T SSD/32G/2x10GE 2x1GE	\$163,445	24%	\$124,218	\$19,613	\$16,345	\$0	\$0	\$0	IS	ISILON
10-SATA-S119	X410-105T+1.6T SSD/64G/2x10GE 2x1GE	\$166,513	24%	\$126,550	\$19,982	\$16,651	\$0	\$0	\$0	IS	ISILON
10-SATA-S11-HO	X410-136T/1.6T SSD/64G/2x10GE/2x1GE/HO	\$70,448	24%	\$53,540	\$8,454	\$7,045	\$0	\$0	\$0	IS	ISILON
10-SATA-S12 10-SATA-S120	X410-136T+1.6T SSD/128G/2x10GE+2x1GE X410-105T+1.6T SSD/128G/2x10GE 2x1GE	\$198,690 \$172,378	24% 24%	\$151,004 \$131.007	\$23,843 \$20,685	\$19,869 \$17.238	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SATA-S120 10-SATA-S120-HO	X410-105T+1.6T SSD/128G/2x10GE 2x1GE X410-105T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$172,376 \$79,657	24%	\$60,539	\$9,559	\$7,966	\$0 \$0	\$0 \$0	\$0	IS	ISILON
10-SATA-S121	X410-105T+1.6T SSD/256G/2x10GE 2x1GE	\$185,782	24%	\$141,194	\$22,294	\$18,578	\$0	\$0	\$0	IS	ISILON
10-SATA-S121-HO	X410-105T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$86,639	24%	\$65,846	\$10,397	\$8,664	\$0	\$0	\$0	IS	ISILON
10-SATA-S122	X410-102T+3.2T SSD/32G/2x10GE 2x1GE	\$202,075	24%	\$153,577	\$24,249	\$20,208	\$0	\$0	\$0	IS	ISILON
10-SATA-S123 10-SATA-S124	X410-102T+3.2T SSD/64G/2x10GE 2x1GE X410-102T+3.2T SSD/128G/2x10GE 2x1GE	\$205,142 \$211,007	24% 24%	\$155,908 \$160,365	\$24,617 \$25,321	\$20,514 \$21,101	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SATA-S124-HO	X410-102T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$101,262	24%	\$76,959	\$12,151	\$10,126	\$0	\$0	\$0	IS	ISILON
10-SATA-S125	X410-102T+3.2T SSD/256G/2x10GE 2x1GE	\$224,412	24%	\$170,553	\$26,929	\$22,441	\$0	\$0	\$0	IS	ISILON
10-SATA-S125-HO	X410-102T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$108,911	24%	\$82,772	\$13,069	\$10,891	\$0	\$0	\$0	IS	ISILON
10-SATA-S126	X410-99T+4.8T SSD/32G/2x10GE 2x1GE	\$240,851	24%	\$183,047	\$28,902	\$24,085	\$0	\$0	\$0 \$0	IS	ISILON
10-SATA-S127 10-SATA-S128	X410-99T+4.8T SSD/64G/2x10GE 2x1GE X410-99T+4.8T SSD/128G/2x10GE 2x1GE	\$243,918 \$249,783	24% 24%	\$185,378 \$189,835	\$29,270 \$29,974	\$24,392 \$24,978	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SATA-S128-HO	X410-99T+4.8T SSD/128G/2x10GE 2x1GE/HO	\$123.541	24%	\$93.891	\$14.825	\$12.354	\$0	\$0	\$0	IS	ISILON
10-SATA-S129-HO	X410-99T+4.8T SSD/256G/2x10GE 2x1GE/HO	\$131,740	24%	\$100,122	\$15,809	\$13,174	\$0	\$0	\$0	IS	ISILON
10-SATA-S12-HO	X410-136T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$94,152	24%	\$71,556	\$11,298	\$9,415	\$0	\$0	\$0	IS	ISILON
10-SATA-S13	X410-136T+1.6TB SSD,256G/2x10GE+2x1GE	\$212,937	24% 24%	\$161,832	\$25,552 \$14,977	\$21,294	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SATA-S138 10-SATA-S139	X410-35T+1.6T SSD/32G/2x10GE 2x1GE X410-35T+1.6T SSD/64G/2x10GE 2x1GE	\$123,977 \$126.893	24%	\$94,223 \$96,439	\$14,877 \$15.227	\$12,398 \$12.689	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
10-SATA-S13-HO	X410-136T+1.6T SSD/04G/2x10GE 2x1GE/HO	\$120,093	24%	\$76,989	\$12,156	\$10,130	\$0	\$0 \$0	\$0	IS	ISILON
10-SATA-S14	X410-128T+3.2T SSD/32G/2x10GE+2x1GE	\$229,343	24%	\$174,301	\$27,521	\$22,934	\$0	\$0	\$0	IS	ISILON
10-SATA-S140	X410-35T+1.6T SSD/128G/2x10GE 2x1GE	\$132,469	24%	\$100,676	\$15,896	\$13,247	\$0	\$0	\$0	IS	ISILON
10-SATA-S141	X410-35T+1.6T SSD/256G/2x10GE 2x1GE	\$145,213	24%	\$110,362	\$17,426	\$14,521	\$0	\$0	\$0	IS	ISILON
10-SATA-S141-HO 10-SATA-S142	X410-35T+1.6T SSD/256G/2x10GE 2x1GE/HO X410-34T+3.2T SSD/32G/2x10GE 2x1GE	\$71,584 \$162,826	24% 24%	\$54,404 \$123,748	\$8,590 \$19.539	\$7,158 \$16.283	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SATA-S142 10-SATA-S143	X410-341+3.21 SSD/32G/2X10GE 2X1GE X410-34T+3.2T SSD/64G/2X10GE 2X1GE	\$162,826 \$165,742	24%	\$123,748 \$125,964	\$19,539 \$19,889	\$16,283 \$16,574	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
110-SATA-S144	X410-34T+3.2T SSD/128G/2x10GE 2x1GE	\$171,318	24%	\$130,202	\$20,558	\$17,132	\$0	\$0	\$0	IS	ISILON
410-SATA-S144-HO	X410-34T+3.2T SSD/128G/2x10GE 2x1GE	\$86,532	24%	\$65,764	\$10,384	\$8,653	\$0	\$0	\$0	IS	ISILON

			EPL Pi	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
K410-SATA-S145	X410-34T+3.2T SSD/256G/2x10GE 2x1GE	\$184,062	24%	\$139,887	\$22,087	\$18,406	\$0	\$0	\$0	IS	ISILON
410-SATA-S146 410-SATA-S147	X410-102T/1.6T SSD/128G/2x40GE/2x1GE X410-102T/1.6T SSD/256G/2x40GE/2x1GE	\$174,460 \$187,889	24% 24%	\$132,590 \$142,796	\$20,935 \$22,547	\$17,446 \$18,789	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
410-SATA-S148	X410-102T/1.6T SSD/64G/2x40GE/2x1GE	\$168,585	24%	\$128,125	\$20,230	\$16,859	\$0	\$0	\$0	IS	ISILON
410-SATA-S149	X410-102T+3.2T SSD/128G/2x40GE 2x1GE	\$213,113	24%	\$161,966	\$25,574	\$21,311	\$0	\$0	\$0	IS	ISILON
410-SATA-S15 410-SATA-S150	X410-128T+3.2T SSD/64G/2x10GE+2x1GE X410-102T+3.2T SSD/256G/2x40GE 2x1GE	\$232,604 \$226,536	24% 24%	\$176,779 \$172.167	\$27,912 \$27,184	\$23,260 \$22.654	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
110-SATA-S150 110-SATA-S151	X410-102T+3.2T SSD/256G/2X40GE 2X1GE X410-102T+3.2T SSD/64G/2X40GE 2X1GE	\$226,536 \$207,241	24%	\$172,167 \$157,503	\$27,184 \$24,869	\$22,654 \$20,724	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
410-SATA-S152	X410-105T+1.6T SSD/128G/2x40GE 2x1GE	\$174,379	24%	\$132,528	\$20,925	\$17,438	\$0	\$0	\$0	IS	ISILON
410-SATA-S153	X410-105T+1.6T SSD/256G/2x40GE 2x1GE	\$187,812	24%	\$142,737	\$22,537	\$18,781	\$0	\$0	\$0	IS	ISILON
410-SATA-S154	X410-105T+1.6T SSD/64G/2x40GE 2x1GE	\$168,503	24%	\$128,062	\$20,220	\$16,850	\$0	\$0	\$0	IS	ISILON
110-SATA-S158 110-SATA-S159	X410-120T+2.4T SSD/128/2x40GE 2x1GE X410-120T+2.4T SSD/256/2x40GE 2x1GE	\$219,228 \$234,193	24% 24%	\$166,613 \$177.987	\$26,307 \$28.103	\$21,923 \$23,419	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SATA-S16	X410-128T+3.2T SSD/128G/2x10GE+2x1GE	\$238,838	24%	\$181,517	\$28,661	\$23,884	\$0	\$0	\$0	IS	ISILON
10-SATA-S160	X410-120T+2.4T SSD/64G/2x40GE 2x1GE	\$209,126	24%	\$158,936	\$25,095	\$20,913	\$0	\$0	\$0	IS	ISILON
110-SATA-S164	X410-128T/3.2T SSD/128G/2x40GE/2x1GE	\$241,264	24%	\$183,361	\$28,952	\$24,126	\$0	\$0	\$0	IS	ISILON
10-SATA-S165 10-SATA-S166	X410-128T/3.2T SSD/256G/2x40GE/2x1GE X410-128T/3.2T SSD/64G/2x40GE/2x1GE	\$255,522 \$235,028	24% 24%	\$194,197 \$178,621	\$30,663 \$28,203	\$25,552 \$23,503	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SATA-S16-HO	X410-128T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$118,410	24%	\$89,992	\$14,209	\$11,841	\$0	\$0	\$0	IS	ISILON
10-SATA-S17	X410-128T+3.2T SSD/256G/2x10GE+2x1GE	\$253,085	24%	\$192,345	\$30,370	\$25,309	\$0	\$0	\$0	IS	ISILON
10-SATA-S170	X410-132T/2.4T SSD/128G/2x40GE/2x1GE	\$236,027	24%	\$179,381	\$28,323	\$23,603	\$0	\$0	\$0	IS	ISILON
10-SATA-S171 10-SATA-S172	X410-132T/2.4T SSD/256G/2x40GE/2x1GE X410-132T/2.4T SSD/64G/2x40GE/2x1GE	\$251,235 \$229,376	24% 24%	\$190,939 \$174,326	\$30,148 \$27,525	\$25,124 \$22,938	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SATA-S172	X410-1321/2.41 SSD/04G/2X40GE/2X1GE X410-136T/1.6T SSD,256G/2X40GE/2X1GE	\$229,376 \$215,297	24%	\$174,326 \$163,626	\$25,836	\$22,930 \$21,530	\$0 \$0	\$0 \$0	\$0	IS	ISILON
10-SATA-S177	X410-136T/1.6T SSD/128G/2x40GE/2x1GE	\$201,032	24%	\$152,784	\$24,124	\$20,103	\$0	\$0	\$0	IS	ISILON
10-SATA-S178	X410-136T/1.6T SSD/64G/2x40GE/2x1GE	\$194,792	24%	\$148,042	\$23,375	\$19,479	\$0	\$0	\$0	IS	ISILON
10-SATA-S179	X410-136T+3.2T SSD/128G/2x40GE 2x1GE	\$241,282	24%	\$183,374	\$28,954	\$24,128	\$0	\$0	\$0	IS	ISILON
10-SATA-S17-HO 10-SATA-S180	X410-128T+3.2T SSD/256G/2x10GE 2x1GE/HO X410-136T+3.2T SSD/256G/2x40GE 2x1GE	\$125,800 \$255,540	24% 24%	\$95,608 \$194,210	\$15,096 \$30,665	\$12,580 \$25,554	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SATA-S181	X410-136T+3.2T SSD/256G/2x40GE 2x1GE X410-136T+3.2T SSD/64G/2x40GE 2x1GE	\$235,046 \$235,046	24%	\$178,635	\$28,206	\$25,554 \$23.505	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
10-SATA-S182	X410-140T+1.6T SSD/128G/2x40GE 2x1GE	\$201,038	24%	\$152,789	\$24,125	\$20,104	\$0	\$0	\$0	is	ISILON
10-SATA-S183	X410-140T+1.6T SSD/256G/2x40GE 2x1GE	\$215,303	24%	\$163,630	\$25,836	\$21,530	\$0	\$0	\$0	IS	ISILON
10-SATA-S184	X410-140T+1.6T SSD/64G/2x40GE 2x1GE	\$194,799	24%	\$148,047	\$23,376	\$19,480	\$0	\$0	\$0	IS	ISILON
10-SATA-S184-HO 10-SATA-S185	X410-140T+1.6T SSD/64G/2x40GE 2x1GE HO X410-32T+3.2T SSD/128/2x40GE 2x1GE	\$91,408 \$173,195	24% 24%	\$69,470 \$131.628	\$10,969 \$20,783	\$9,141 \$17.320	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SATA-S186	X410-32T+3.2T SSD/126/2X40GE 2X1GE X410-32T+3.2T SSD/256/2X40GE 2X1GE	\$185,965	24%	\$141,333	\$20,763	\$17,520 \$18,597	\$0	\$0 \$0	\$0	IS	ISILON
10-SATA-S187	X410-32T+3.2T SSD/64G/2x40GE 2x1GE	\$167,608	24%	\$127,382	\$20,113	\$16,761	\$0	\$0	\$0	IS	ISILON
10-SATA-S188	X410-34T/1.6T SSD/128G/2x40GE/2x1GE	\$134,180	24%	\$101,977	\$16,102	\$13,418	\$0	\$0	\$0	IS	ISILON
10-SATA-S189	X410-34T/1.6T SSD/256G/2x40GE/2x1GE	\$146,965	24%	\$111,693	\$17,636	\$14,697	\$0	\$0	\$0	IS	ISILON
10-SATA-S190 10-SATA-S191	X410-34T/1.6T SSD/64G/2x40GE/2x1GE X410-34T+3.2T SSD/128G/2x40GE 2x1GE	\$128,586 \$173,216	24% 24%	\$97,725 \$131,644	\$15,430 \$20,786	\$12,859 \$17,322	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SATA-S192	X410-34T+3.2T SSD/256G/2x40GE 2x1GE	\$185,986	24%	\$141,349	\$22,318	\$18,599	\$0	\$0	\$0	IS	ISILON
10-SATA-S193	X410-34T+3.2T SSD/64G/2x40GE 2x1GE	\$167,630	24%	\$127,399	\$20,116	\$16,763	\$0	\$0	\$0	IS	ISILON
10-SATA-S194	X410-34T+800G SSD/128/2x40GE 2x1GE	\$118,076	24%	\$89,738	\$14,169	\$11,808	\$0	\$0	\$0	IS	ISILON
10-SATA-S195 10-SATA-S196	X410-34T+800G SSD/256/2x40GE 2x1GE X410-34T+800G SSD/64G/2x40GE 2x1GE	\$130,871 \$111,634	24% 24%	\$99,462 \$84,842	\$15,705 \$13,396	\$13,087 \$11,163	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SATA-S190	X410-35T/800G-SSD/128G/2x40GE/2x1GE	\$119,079	24%	\$90.500	\$14.289	\$11,103	\$0	\$0 \$0	\$0	IS	ISILON
10-SATA-S198	X410-35T/800G-SSD/256G/2x40GE/2x1GE	\$131,872	24%	\$100,223	\$15,825	\$13,187	\$0	\$0	\$0	IS	ISILON
10-SATA-S199	X410-35T/800G-SSD/64G/2x40GE/2x1GE	\$113,481	24%	\$86,246	\$13,618	\$11,348	\$0	\$0	\$0	IS	ISILON
10-SATA-S200 10-SATA-S201	X410-35T+1.6T SSD/128G/2x40GE 2x1GE X410-35T+1.6T SSD/256G/2x40GE 2x1GE	\$134,190 \$146,976	24% 24%	\$101,984 \$111,702	\$16,103 \$17,637	\$13,419 \$14,698	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SATA-S201 10-SATA-S202	X410-35T+1.6T SSD/256G/2X40GE 2X1GE X410-35T+1.6T SSD/64G/2X40GE 2X1GE	\$146,976 \$128,596	24% 24%	\$111,702 \$97,733	\$17,637 \$15,432	\$14,698 \$12.860	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
10-SATA-S202	X410-60T/4.8T SSD/128G/2x40GE/2x1GE	\$239,988	24%	\$182,391	\$28,799	\$23,999	\$0	\$0	\$0	IS	ISILON
10-SATA-S204	X410-60T/4.8T SSD/256G/2x40GE/2x1GE	\$253,481	24%	\$192,646	\$30,418	\$25,348	\$0	\$0	\$0	IS	ISILON
10-SATA-S205	X410-60T/4.8T SSD/64G/2x40GE/2x1GE	\$234,086	24%	\$177,905	\$28,090	\$23,409	\$0	\$0	\$0	IS	ISILON
10-SATA-S209 10-SATA-S20-HO	X410-64T/3.2T SSD/128G/2x40GE/2x1GE X410-120T+4.8T SSD/128G/2x10GE 2x1GE/HO	\$196,987 \$142,736	24% 24%	\$149,710 \$108,479	\$23,638 \$17,128	\$19,699 \$14,274	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SATA-S210	X410-64T/3.2T SSD/256G/2x40GE/2x1GE	\$210,302	24%	\$159,830	\$25,236	\$21,030	\$0	\$0	\$0	IS	ISILON
10-SATA-S211	X410-64T/3.2T SSD/64G/2x40GE SFP 2x1GE	\$191,163	24%	\$145,284	\$22,940	\$19,116	\$0	\$0	\$0	IS	ISILON
10-SATA-S215	X410-66T+1.2T SSD/128/2x40GE 2x1GE	\$155,556	24%	\$118,223	\$18,667	\$15,556	\$0	\$0	\$0	IS	ISILON
10-SATA-S216	X410-66T+1.2T SSD/256/2x40GE 2x1GE	\$169,985 \$145,257	24%	\$129,189 \$110,471	\$20,398 \$17,442	\$16,999 \$14,536	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
10-SATA-S217 10-SATA-S218	X410-66T+1.2T SSD/64G/2x40GE 2x1GE X410-66T+4.8T SSD/128G/2x40GE 2x1GE	\$145,357 \$240,010	24% 24%	\$110,471 \$182,408	\$17,443 \$28.801	\$14,536 \$24,001	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SATA-S210	X410-66T+4.8T SSD/256G/2x40GE 2x1GE	\$253,502	24%	\$192,662	\$30,420	\$25,350	\$0	\$0	\$0	IS	ISILON
10-SATA-S21-HO	X410-120T+4.8T SSD/256G/2x10GE 2x1GE/HO	\$150,300	24%	\$114,228	\$18,036	\$15,030	\$0	\$0	\$0	IS	ISILON
10-SATA-S22	X410-36T/32G/2x10GE+2x1GE	\$84,918	24%	\$64,538	\$10,190	\$8,492	\$0	\$0	\$0	IS	ISILON
10-SATA-S220 10-SATA-S221	X410-66T+4.8T SSD/64G/2x40GE 2x1GE X410-68T/1-6T SSD/128G/2x40GE/2x1GE	\$234,108 \$157,437	24% 24%	\$177,922 \$110,652	\$28,093 \$18,802	\$23,411 \$15,744	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-SATA-S221 10-SATA-S222	X410-68T/1.6T SSD/128G/2x40GE/2x1GE X410-68T/1.6T SSD/256G/2x40GE/2x1GE	\$157,437 \$171.051	24%	\$119,652 \$129,999	\$18,892 \$20.526	\$15,744 \$17,105	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
10-SATA-S222	X410-68T/1.6T SSD/64G/2x40GE/2x1GE	\$151,607	24%	\$115,221	\$18,193	\$15,161	\$0	\$0	\$0	IS	ISILON
10-SATA-S224	X410-68T+3.2T SSD/128G/2x40GE 2x1GE	\$197,005	24%	\$149,724	\$23,641	\$19,701	\$0	\$0	\$0	IS	ISILON
10-SATA-S225	X410-68T+3.2T SSD/256G/2x40GE 2x1GE	\$210,319	24%	\$159,842	\$25,238	\$21,032	\$0	\$0	\$0	IS	ISILON
10-SATA-S226 10-SATA-S227	X410-68T+3.2T SSD/64G/2x40GE 2x1GE X410-70T/800G SSD/128G/2x40GE/2x1GE	\$191,181 \$127,727	24% 24%	\$145,298	\$22,942	\$19,118 \$12,774	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
10-0A1A-022/	A410-101/0000 30D/120G/ZX40GE/ZXTGE	\$137,737	∠470	\$104,680	\$16,528	\$13,774	\$0	\$0	\$0	15	ISILUN

			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
X410-SATA-S228	X410-70T/800G SSD/256G/2x40GE/2x1GE	\$151,382	24%	\$115,050	\$18,166	\$15,138	\$0	\$0	\$0	IS	ISILON
X410-SATA-S229	X410-70T/800G SSD/64G/2x40GE/2x1GE	\$131,904	24%	\$100,247	\$15,828	\$13,190	\$0	\$0	\$0		ISILON
X410-SATA-S23 X410-SATA-S230	X410-36T/64G/2x10GE+2x1GE X410-70T+1.6T SSD/128G/2x40GE 2x1GE	\$87,834 \$157,451	24% 24%	\$66,754 \$119,663	\$10,540 \$18,894	\$8,783 \$15,745	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X410-SATA-S231	X410-70T+1.6T SSD/1256G/2x40GE 2x1GE	\$171,065		\$130,009	\$20,528	\$17,107	\$0	\$0	\$0	IS	ISILON
X410-SATA-S232	X410-70T+1.6T SSD/64G/2x40GE 2x1GE	\$151,622		\$115,233	\$18,195	\$15,162	\$0	\$0	\$0	IS	ISILON
X410-SATA-S233 X410-SATA-S235	X410-90T+4.8T SSD/128/2x40GE 2x1GE	\$252,059		\$191,565 \$187,106	\$30,247	\$25,206 \$24,619	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON ISILON
X410-SATA-S235 X410-SATA-S239	X410-90T+4.8T SSD/64G/2x40GE 2x1GE X410-96T/3.2T SSD/128G/2x40GE/2x1GE	\$246,192 \$213.200		\$187,106 \$162.032	\$29,543 \$25.584	\$24,619 \$21.320	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
X410-SATA-S24	X410-36T/128G/2x10GE+2x1GE	\$93,410		\$70,992	\$11,209	\$9,341	\$0	\$0	\$0	IS	ISILON
X410-SATA-S240	X410-96T/3.2T SSD/256G/2x40GE/2x1GE	\$226,619	24%	\$172,230	\$27,194	\$22,662	\$0	\$0	\$0	IS	ISILON
X410-SATA-S241	X410-96T/3.2T SSD/64G/2x40GE/2x1GE	\$207,330		\$157,571	\$24,880	\$20,733	\$0	\$0	\$0	IS	ISILON
X410-SATA-S242 X410-SATA-S243	X410-96T+1.6T SSD/128/2x40GE 2x1GE X410-96T+1.6T SSD/256/2x40GE 2x1GE	\$178,425 \$192,891	24% 24%	\$135,603 \$146,597	\$21,411 \$23,147	\$17,843 \$19,289	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X410-SATA-S243 X410-SATA-S244	X410-96T+1.6T SSD/64G/2x40GE 2x1GE	\$168,567	24%	\$128.111	\$20,228	\$16.857	\$0	\$0 \$0	\$0 \$0	IS	ISILON
X410-SATA-S248	X410-99T+2.4T SSD/128G/2x40GE 2x1GE	\$193,838	24%	\$147,317	\$23,261	\$19,384	\$0	\$0	\$0	IS	ISILON
X410-SATA-S249	X410-99T+2.4T SSD/256G/2x40GE 2x1GE	\$207,262		\$157,519	\$24,871	\$20,726	\$0	\$0	\$0	IS	ISILON
X410-SATA-S24-HO	X410-36T/128G/2x10GE 2x1GE HO	\$51,425	24% 24%	\$39,083 \$80,677	\$6,171	\$5,143 \$10.615	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X410-SATA-S25 X410-SATA-S250	X410-36T/256G/2x10GE+2x1GE X410-99T+2.4T SSD/64G/2x40GE 2x1GE	\$106,154 \$187,967	24%	\$142,855	\$12,738 \$22,556	\$10,615	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON
X410-SATA-S251	X410-99T+4.8T SSD/128G/2x40GE 2x1GE	\$251,981	24%	\$191,506	\$30,238	\$25,198	\$0	\$0	\$0	is	ISILON
X410-SATA-S253	X410-99T+4.8T SSD/64G/2x40GE 2x1GE	\$246,112	24%	\$187,045	\$29,533	\$24,611	\$0	\$0	\$0	IS	ISILON
X410-SATA-S26	X410-35T+800G-SSD/32G/2x10GE+2x1GE	\$108,920		\$82,779	\$13,070	\$10,892	\$0	\$0	\$0	IS	ISILON
X410-SATA-S27 X410-SATA-S28	X410-35T+800G-SSD/64G/2x10GE+2x1GE X410-35T+800G-SSD/128G/2x10GE+2x1GE	\$111,836 \$117,412	24% 24%	\$84,995 \$89,233	\$13,420 \$14,089	\$11,184 \$11,741	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X410-SATA-S29	X410-35T+800G-SSD/256G/2x10GE+2x1GE	\$130,156	24%	\$98,919	\$15,619	\$13,016	\$0	\$0	\$0	is	ISILON
X410-SATA-S29-HO	X410-35T+800G-SSD/256G/2x10GE 2x1GE/HO	\$66,216		\$50,324	\$7,946	\$6,622	\$0	\$0	\$0	IS	ISILON
X410-SATA-S30	X410-34T+1.6T SSD/32G/2x10GE+2x1GE	\$123,977	24%	\$94,223	\$14,877	\$12,398	\$0	\$0	\$0	IS	ISILON
X410-SATA-S31 X410-SATA-S32	X410-34T+1.6T SSD/64G/2x10GE+2x1GE X410-34T+1.6T SSD/128G/2x10GE+2x1GE	\$126,893 \$132,469		\$96,439 \$100,676	\$15,227 \$15.896	\$12,689 \$13.247	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X410-SATA-S32-HO	X410-34TB+1.6T SSD/128G/2x10GE 2x1GE HO	\$69,044		\$52,473	\$8,285	\$6,904	\$0	\$0	\$0 \$0	IS	ISILON
X410-SATA-S33	X410-34T+1.6T SSD/256G/2x10GE+2x1GE	\$145,213		\$110,362	\$17,426	\$14,521	\$0	\$0	\$0	IS	ISILON
X410-SATA-S33-HO	X410-34T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$75,018	24%	\$57,014	\$9,002	\$7,502	\$0	\$0	\$0	IS	ISILON
X410-SATA-S34 X410-SATA-S35	X410-108T/32G/2x10GE+2x1GE X410-108T/64G/2x10GE+2x1GE	\$125,092 \$128,159		\$95,070 \$97,401	\$15,011 \$15.379	\$12,509 \$12,816	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X410-SATA-S35	X410-1081/104G/2X10GE+2X1GE X410-108T/128G/2X10GE+2X1GE	\$134,024	- 170	\$101,858	\$16,083	\$13,402	\$0	\$0	\$0 \$0	IS	ISILON
X410-SATA-S37	X410-108T/256G/2x10GE+2x1GE	\$147,429		\$112,046	\$17,691	\$14,743	\$0	\$0	\$0	IS	ISILON
X410-SATA-S38	X410-102T+1.6T SSD/32G/2x10GE+2x1GE	\$163,445		\$124,218	\$19,613	\$16,345	\$0	\$0	\$0		ISILON
X410-SATA-S39 X410-SATA-S40	X410-102T+1.6T SSD/64G/2x10GE+2x1GE X410-102T+1.6T SSD/128G/2x10GE+2x1GE	\$166,513 \$172,378		\$126,550 \$131,007	\$19,982 \$20,685	\$16,651 \$17.238	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X410-SATA-S40-HO	X410-102T+1.6T SSD/128G/2x10GE+2x1GE X410-102T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$80,408	24%	\$61,110	\$9,649	\$8,041	\$0	\$0	\$0 \$0	IS	ISILON
X410-SATA-S41	X410-102T+1.6T SSD/256G/2x10GE+2x1GE	\$185,782	24%	\$141,194	\$22,294	\$18,578	\$0	\$0	\$0	IS	ISILON
X410-SATA-S41-HO	X410-102T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$86,639		\$65,846	\$10,397	\$8,664	\$0	\$0	\$0	IS	ISILON
X410-SATA-S42 X410-SATA-S43	X410-99T+2.4T SSD/32G/2x10GE+2x1GE X410-99T+2.4T SSD/64G/2x10GE+2x1GE	\$182,760 \$185.828		\$138,898 \$141,229	\$21,931 \$22,299	\$18,276 \$18,583	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X410-SATA-S44	X410-99T+2.4T SSD/128G/2x10GE+2x1GE X410-99T+2.4T SSD/128G/2x10GE+2x1GE	\$191,693		\$145,687	\$23,003	\$19,169	\$0	\$0	\$0 \$0	IS	ISILON
X410-SATA-S44-HO	X410-99T+2.4T SSD/128G/2x10GE 2x1GE/HO	\$91,401	24%	\$69,465	\$10,968	\$9,140	\$0	\$0	\$0	IS	ISILON
X410-SATA-S45	X410-99T+2.4T SSD/256G/2x10GE+2x1GE	\$205,097	24%	\$155,874	\$24,612	\$20,510	\$0	\$0	\$0	IS	ISILON
X410-SATA-S45-HO X410-SATA-S46	X410-99T+2.4T SSD/256G/2x10GE 2x1GE/HO X410-96T+3.2T SSD/32G/2x10GE+2x1GE	\$97,775 \$202,075		\$74,309 \$153,577	\$11,733 \$24,249	\$9,778 \$20,208	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X410-SATA-S47	X410-96T+3.2T SSD/64G/2x10GE+2x1GE X410-96T+3.2T SSD/64G/2x10GE+2x1GE	\$205,142		\$155,908	\$24,249	\$20,514	\$0	\$0	\$0 \$0	IS	ISILON
X410-SATA-S48	X410-96T+3.2T SSD/128G/2x10GE+2x1GE	\$211,007	24%	\$160,365	\$25,321	\$21,101	\$0	\$0	\$0	IS	ISILON
X410-SATA-S49	X410-96T+3.2T SSD/256G/2x10GE+2x1GE	\$224,412	24%	\$170,553	\$26,929	\$22,441	\$0	\$0	\$0	IS	ISILON
X410-SATA-S50 X410-SATA-S50-HO	X410-132T/2.4T SSD/128G/2x10GE/2x1GE X410-132T+2.4T SSD/128G/2x10GE 2x1GE/HO	\$233,478 \$106,270		\$177,443 \$80,765	\$28,017 \$12,752	\$23,348 \$10,627	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X410-SATA-S51	X410-132T/2.4T SSD/256G/2x10GE /2x1GE X410-132T/2.4T SSD/256G/2x10GE/2x1GE	\$248,671	24%	\$188,990	\$29,841	\$24,867	\$0	\$0	\$0		ISILON
X410-SATA-S51-HO	X410-132T+2.4T SSD/256G/2x10GE 2x1GE/HO	\$113,551	24%	\$86,299	\$13,626	\$11,355	\$0	\$0	\$0	IS	ISILON
X410-SATA-S52	X410-132T/2.4T SSD/32G/2x10GE/2x1GE	\$223,354	24%	\$169,749	\$26,802	\$22,335	\$0	\$0	\$0	IS	ISILON
X410-SATA-S53 X410-SATA-S54	X410-132T/2.4T SSD/64G/2x10GE/2x1GE X410-60T/4.8T SSD/128G/2x10GE/2x1GE	\$226,831 \$237,715	24% 24%	\$172,392 \$180.663	\$27,220 \$28.526	\$22,683 \$23,772	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X410-SATA-S55	X410-60T/4.8T SSD/256G/2x10GE/2x1GE X410-60T/4.8T SSD/256G/2x10GE/2x1GE	\$251,197	24%	\$190,003	\$30.144	\$25,772 \$25.120	\$0	\$0	\$0 \$0	IS	ISILON
X410-SATA-S56	X410-60T/4.8T SSD/32G/2x10GE/2x1GE	\$228,731	24%	\$173,836	\$27,448	\$22,873	\$0	\$0	\$0	IS	ISILON
X410-SATA-S57	X410-60T/4.8T SSD/64G/2x10GE/2x1GE	\$231,816		\$176,180	\$27,818	\$23,182	\$0	\$0	\$0	IS	ISILON
X410-SATA-S58 X410-SATA-S58-HO	X410-64T/3.2T SSD/256G/2x10GE/2x1GE X410-64T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$208,144 \$100,054	24% 24%	\$158,189 \$76,041	\$24,977 \$12,006	\$20,814 \$10,005	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X410-SATA-S58-HO X410-SATA-S59	X410-641+3.21 SSD/256G/2X10GE 2X1GE/HO X410-68T/1.6T SSD/256G/2X10GE/2X1GE	\$100,054 \$169,010		\$76,041 \$128,448	\$12,006 \$20,281	\$10,005 \$16.901	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
X410-SATA-S59-HO	X410-68T+1.6T SSD/256G/2x10GE/2x1GE/HO	\$77,782	24%	\$59,114	\$9,334	\$7,778	\$0	\$0	\$0	is	ISILON
X410-SATA-S60	X410-70T/800G SSD/256G/2x10GE/2x1GE	\$149,414	24%	\$113,555	\$17,930	\$14,941	\$0	\$0	\$0	IS	ISILON
X410-SATA-S60-HO	X410-70T+800G SSD/256G/2x10GE 2x1GE/HO	\$69,061	24%	\$52,486	\$8,287	\$6,906	\$0	\$0	\$0	IS	ISILON
X410-SATA-S61 X410-SATA-S62	X410-32T+3.2T SSD/128/2x10GE 2x1GE X410-32T+3.2T SSD/256/2x10GE 2x1GE	\$171,318 \$184.062	24% 24%	\$130,202 \$139,887	\$20,558 \$22,087	\$17,132 \$18.406	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X410-SATA-S63	X410-32T+3.2T SSD/32G/2x10GE 2x1GE X410-32T+3.2T SSD/32G/2x10GE 2x1GE	\$162,826		\$123,748	\$19,539	\$16,283	\$0	\$0 \$0	\$0 \$0	IS	ISILON
X410-SATA-S64	X410-32T+3.2T SSD/64G/2x10GE 2x1GE	\$165,742	24%	\$125,964	\$19,889	\$16,574	\$0	\$0	\$0	IS	ISILON
X410-SATA-S65	X410-90T+4.8T SSD/128/2x10GE 2x1GE	\$249,783	24%	\$189,835	\$29,974	\$24,978	\$0	\$0	\$0	IS	ISILON

			EPL Pricing EPL Maintenance and Warranty Uprade Pricing								
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
X410-SATA-S67	X410-90T+4.8T SSD/32G/2x10GE 2x1GE	\$240,851	24%	\$183,047	\$28,902	\$24,085	\$0	\$0	\$0 \$0	IS	ISILON
X410-SATA-S68 X410-SATA-S69	X410-90T+4.8T SSD/64G/2x10GE 2x1GE X410-34T+800G SSD/32G/2x10GE/2x1GE	\$243,918 \$107,940		\$185,378 \$82,034	\$29,270 \$12,953	\$24,392 \$10,794	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X410-SATA-S70	X410-34T+800G SSD/64G/2x10GE/2x1GE	\$110,024		\$83,618	\$13,203	\$11,002	\$0	\$0	\$0	IS	ISILON
X410-SATA-S70-HO	X410-34T+800G SSD/64G/2x10GE 2x1GE	\$57,981	24%	\$44,066	\$6,958	\$5,798	\$0	\$0	\$0	IS	ISILON
X410-SATA-S71	X410-34T+800G SSD/128G/2x10GE/2x1GE	\$116,432		\$88,488	\$13,972	\$11,643	\$0	\$0	\$0	IS	ISILON
X410-SATA-S72	X410-34T+800G SSD/256G/2x10GE/2x1GE	\$129,176	24% 24%	\$98,174	\$15,501	\$12,918	\$0 \$0	\$0 ©0	\$0	IS IS	ISILON
X410-SATA-S73 X410-SATA-S74	X410-66T+1.2T SSD /32G/2x10GE/2x1GE X410-66T+1.2T SSD /64G/2x10GE/2x1GE	\$142,977 \$143,369		\$108,663 \$108,960	\$17,157 \$17,204	\$14,298 \$14,337	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON ISILON
X410-SATA-S74-HO	X410-66T+1.2T SSD/64G/2x10GE/2x1GE	\$65,255		\$49,594	\$7,831	\$6,526	\$0	\$0	\$0	IS	ISILON
X410-SATA-S75	X410-66T+1.2T SSD /128G/2x10GE/2x1GE	\$153,498		\$116,658	\$18,420	\$15,350	\$0	\$0	\$0	IS	ISILON
X410-SATA-S75-HO	X410-66T+1.2T SSD/128/2x10GE 2x1GE/HO	\$67,897	24%	\$51,602	\$8,148	\$6,790	\$0	\$0	\$0	IS	ISILON
X410-SATA-S76	X410-66T+1.2T SSD /256G/2x10GE/2x1GE	\$167,886		\$127,593	\$20,146	\$16,789	\$0	\$0	\$0	IS	ISILON
X410-SATA-S77	X410-96T+1.6T SSD/32G/2x10GE/2x1GE X410-96T+1.6T SSD/64G/2x10GE/2x1GE	\$166,291 \$166,500	24% 24%	\$126,381 \$126,540	\$19,955 \$19,980	\$16,629 \$16,650	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X410-SATA-S78 X410-SATA-S79	X410-96T+1.6T SSD/04G/2x10GE/2x1GE X410-96T+1.6T SSD/128G/2x10GE/2x1GE	\$176,301	24%	\$126,540	\$19,960	\$17,630	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
X410-SATA-S79-HO	X410-96T+1.6T SSD/128/2x10GE 2x1GE/HO	\$85,466		\$64,954	\$10,256	\$8,547	\$0	\$0	\$0	IS	ISILON
X410-SATA-S80	X410-96T+1.6T SSD/256G/2x10GE/2x1GE	\$190,733		\$144,957	\$22,888	\$19,073	\$0	\$0	\$0	IS	ISILON
X410-SATA-S80-HO	X410-96T+1.6T SSD/256/2x10GE 2x1GE/HO	\$92,063		\$69,968	\$11,048	\$9,206	\$0	\$0	\$0	IS	ISILON
X410-SATA-S81	X410-120T+2.4T SSD/32G/2x10GE/2x1GE	\$206,122		\$156,653	\$24,735	\$20,612	\$0	\$0	\$0	IS	ISILON
X410-SATA-S82	X410-120T+2.4T SSD/64G/2x10GE/2x1GE	\$206,818		\$157,182	\$24,818 \$26,025	\$20,682	\$0	\$0	\$0 \$0	IS	ISILON
X410-SATA-S83 X410-SATA-S84	X410-120T+2.4T SSD/128G/2x10GE/2x1GE X410-120T+2.4T SSD/256G/2x10GE/2x1GE	\$216,872 \$231,814		\$164,823 \$176,179	\$20,025	\$21,687 \$23,181	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X410-SATA-S84-HO	X410-120T+2.4T SSD/256/2x10GE 2x1GE/HO	\$124,518		\$94,634	\$14,942	\$12,452	\$0	\$0	\$0	IS	ISILON
X410-SATA-S85	X410-70T+1.6T SSD/64G/2x10GE 2x1GE	\$149,612		\$113,705	\$17,953	\$14,961	\$0	\$0	\$0	IS	ISILON
X410-SATA-S86	X410-70T+1.6T SSD/128G/2x10GE 2x1GE	\$155,429		\$118,126	\$18,651	\$15,543	\$0	\$0	\$0	IS	ISILON
X410-SATA-S86-HO	X410-70T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$71,291	24%	\$54,181	\$8,555	\$7,129	\$0	\$0	\$0	IS	ISILON
X410-SATA-S87	X410-70T+1.6T SSD/256G/2x10GE 2x1GE	\$169,010		\$128,448 \$59,114	\$20,281	\$16,901	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON ISILON
X410-SATA-S87-HO X410-SATA-S88	X410-70T+1.6T SSD/256G/2x10GE 2x1GE/HO X410-68T+3.2T SSD/64G/2x10GE 2x1GE	\$77,782 \$189.030		\$59,114 \$143.663	\$9,334 \$22.684	\$7,778 \$18.903	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	ISILON
X410-SATA-S89	X410-68T+3.2T SSD/128G/2x10GE 2x1GE	\$194,848		\$148,084	\$23,382	\$19,485	\$0	\$0	\$0	IS	ISILON
X410-SATA-S89-HO	X410-68T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$92,848		\$70,564	\$11,142	\$9,285	\$0	\$0	\$0	IS	ISILON
X410-SATA-S90	X410-68T+3.2T SSD/256G/2x10GE 2x1GE	\$208,144		\$158,189	\$24,977	\$20,814	\$0	\$0	\$0	IS	ISILON
X410-SATA-S90-HO	X410-68T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$100,054		\$76,041	\$12,006	\$10,005	\$0	\$0	\$0	IS	ISILON
X410-SATA-S91	X410-66T+4.8T SSD/64G/2x10GE 2x1GE	\$231,816		\$176,180	\$27,818	\$23,182	\$0 \$0	\$0 ©0	\$0 \$0	IS IS	ISILON
X410-SATA-S92 X410-SATA-S93	X410-66T+4.8T SSD/128G/2x10GE 2x1GE X410-66T+4.8T SSD/256G/2x10GE 2x1GE	\$237,715 \$251,197	24%	\$180,663 \$190,910	\$28,526 \$30.144	\$23,772 \$25,120	\$0 \$0	\$0 \$0	\$0 \$0	IS	ISILON ISILON
X410-SAT-S18-SB-C	X410-120T+4.8T/32G/2X10GE 2X1 BRZ-SW=ID	\$164.920		\$125.339	\$19,790	\$16.492	\$0 \$0	\$0	\$0	IS	ISILON
X410-SAT-S19-SB-C	X410-120T+4.8T/64G/2X10GE 2X1 BRZ-SW=ID	\$166,916	24%	\$126,856	\$20,030	\$16,692	\$0	\$0	\$0	IS	ISILON
X410-SAT-S20-SB-C	X410-120T+4.8T/128G/2X10GE 2X1 BRZ-SW=ID	\$170,733		\$129,757	\$20,488	\$17,073	\$0	\$0	\$0	IS	ISILON
X410-SAT-S21-SB-C	X410-120T+4.8T/256G/2X10GE 2X1 BRZ-SW=ID	\$179,456		\$136,387	\$21,535	\$17,946	\$0	\$0	\$0	IS	ISILON
MHC-DOOR-DELLEMC MHC-DOOR-EMC	MHC Titan Door DELLEMC MHC Titan Door EMC	\$2,589 \$2,589		\$2,330 \$2,330	\$207 \$207	\$155 \$155	\$0 \$0	\$0 \$0	\$0 \$0	J J	MHC MHC
	MHC High Capacity R740XD/8160/768GB	\$2,569 \$93,543		\$2,330 \$84.189	\$7,483	\$5,613	\$0 \$0	\$0 \$0	\$0 \$0	J	MHC
MHC-LOW-CABLE-KIT		\$2,205		\$1,985	\$176	\$132	\$0	\$0	\$0	J	MHC
MHC-LOW-CAP-NODE		\$49,903		\$44,913	\$3,992	\$2,994	\$0	\$0	\$0	Ĵ	MHC
	MHC Med Capacity R740XD/6130/576GB	\$73,777	10%	\$66,399	\$5,902	\$4,427	\$0	\$0	\$0		MHC
MHC-MGMT-NODE	MHC Mgmt R640 -6130/96G	\$19,258		\$17,332	\$1,541	\$1,155	\$0	\$0	\$0	J	MHC
MHC-MGMT-SWITCH	Dell EMC Networking S3048 1GbE	\$10,207	10%	\$9,186	\$817	\$612	\$0	\$0	\$0		MHC
MHC-PWR-1PH-L7 MHC-PWR-1PH-RUS	PWR CORD 24A SP 15FT L7-30P 24A 1PH RUSSELLSTOLL 3750DP	\$949 \$2,600		\$854 \$2,340	\$76 \$208	\$57 \$156	\$0 \$0	\$0 \$0	\$0 \$0	J J	MHC MHC
MHC-PWR-1PH-US	PWR CORD 24A SP 15FT L6-30P: N.AMER.JAP	\$530		\$477	\$42	\$32	\$0	\$0	\$0	J	MHC
MHC-PWR-3PH-RSUS	PWR CORD, 3-PH DELTA, 40A,RS 15FT, N. Am	\$3,897	10%	\$3,507	\$312	\$234	\$0	\$0	\$0	Ĵ	MHC
MHC-PWR-3PH-US	PWR CORD, 3-PH DELTA, 40A, 15FT, US	\$2,093		\$1,884	\$167	\$126	\$0	\$0	\$0	J	MHC
	PWR 3PWYE 32A,15FT,N. Am. Flying Leads	\$1,311	10%	\$1,180	\$105	\$79	\$0	\$0	\$0	J	MHC
	PWR CORD, 3-PH WYE, 32A, 15FT, US	\$1,606		\$1,445	\$128	\$96	\$0	\$0	\$0	J	MHC
MHC-RACK-1PH	MHC Rack 40U Single Phase A MHC Rack 40U 3 Phase Delta	\$11,326 \$15,005		\$10,193 \$13,505	\$906 \$1,200	\$680 \$900	\$0 \$0	\$0 \$0	\$0 \$0	J	MHC MHC
MHC-RACK-3PH-WYE	MHC Rack 400 3 Phase WYE	\$15,499		\$13,949	\$1,240	\$930	\$0	\$0	\$0	J	MHC
MHC-TOR-SWITCH	Dell EMC Networking S4048 10GbE	\$19,626		\$17,663	\$1,570	\$1,178	\$0	\$0	\$0	Ĵ	MHC
MHC-UP-CABLE-KIT	Cable Kit for factory 9-12 nodes	\$2,205	10%	\$1,985	\$176	\$132	\$0	\$0	\$0	J	MHC
SH-458-000-249	DELL EMC Automation 1YR PP PS-4=ZC	\$611	10%	\$550	\$0	\$0	\$0	\$0	\$0	J	MICROSOFT HYBRID CLOUI
SH-458-000-250	DELL EMC Automation 3YR Commit PS -4=ZC	\$556	10%	\$500	\$0 \$0	\$0 \$0	\$0 \$0	\$0 ©0	\$0 \$0	J	MICROSOFT HYBRID CLOUI
SH-458-000-251 SH-458-000-252	DELL EMC Automation 1YR PP PSM -4=ZC DELL EMC Automation 3YR Commit PSM -4=ZC	\$614 \$558		\$553 \$502	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J	MICROSOFT HYBRID CLOUI MICROSOFT HYBRID CLOUI
SH-458-000-252 SH-458-000-253	DELL EMC Automation 3YR Commit PSM -4=2C DELL EMC Automation 3YR PP PS -4=ZC	\$558 \$500		\$502 \$450	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J	MICROSOFT HYBRID CLOUI
SH-458-000-254	DELL EMC Automation 3YR PP PSM -4=ZC	\$500 \$502		\$450 \$452	\$0	\$0 \$0	\$0	\$0	\$0	-	MICROSOFT HYBRID CLOU
SH-458-000-382	OMNM 25 Devices 1 YR PP Sub PS=ZC	\$169		\$152	\$0	\$0	\$0	\$0	\$0	Ĵ	MICROSOFT HYBRID CLOU
SH-458-000-383	OMNM 25 Devices 3 YR Commit Sub PS=ZC	\$153	10%	\$138	\$0	\$0	\$0	\$0	\$0	J	MICROSOFT HYBRID CLOU
SH-458-000-384	OMNM 25 Devices 3 YR PP Sub PS=ZC	\$139		\$125	\$0	\$0	\$0	\$0	\$0	J	MICROSOFT HYBRID CLOU
SH-458-000-385	OMNM 25 Devices 1 YR PP Sub PSM=ZC	\$169		\$152	\$0	\$0	\$0	\$0	\$0	J	MICROSOFT HYBRID CLOU
SH-458-000-386	OMNM 25 Devices 3 YR Commit Sub PSM=ZC	\$153 \$139		\$138 \$125	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		MICROSOFT HYBRID CLOU MICROSOFT HYBRID CLOU
SH-458-000-387 SH-458-000-388	OMNM 25 Devices 3 YR PP Sub PSM=ZC DELL EMC Automation 3YR COMMIT PS -8=ZC	\$139 \$417		\$125 \$375	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J .l	MICROSOFT HYBRID CLOU
311-430-000-300	DELL EING AUTOHIBUTI STR COMMITT PS -0-20	\$417	1076	\$3/5	\$0	\$0	\$0	\$0	\$0	J	WILCHOOLLI LIERID CLOC

			EPL PI	ricing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
SH-458-000-389	DELL EMC Automation 3YR PP PS -8=ZC	\$375	10%	\$338	\$0	\$0	\$0	\$0	\$0	J	MICROSOFT HYBRID CLOUI
SH-458-000-390	DELL EMC Automation 1YR PP PS -8=ZC	\$458 \$419	10%	\$412	\$0	\$0	\$0	\$0 \$0	\$0		MICROSOFT HYBRID CLOUI
SH-458-000-391 SH-458-000-392	DELL EMC Automation 3YR COMMIT PSM-8=ZC DELL EMC Automation 3YR PP PSM -8=ZC	\$419 \$377	10% 10%	\$377 \$339	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		MICROSOFT HYBRID CLOUL MICROSOFT HYBRID CLOUL
SH-458-000-393	DELL EMC Automation 1YR PP PSM -8=ZC	\$461	10%	\$415	\$0	\$0	\$0	\$0	\$0		MICROSOFT HYBRID CLOUL
SH-458-000-394	DELL EMC Automation 3YR COMMIT PS -12=ZC	\$370	10%	\$333	\$0	\$0	\$0	\$0	\$0		MICROSOFT HYBRID CLOUL
SH-458-000-395 SH-458-000-396	DELL EMC Automation 1YR PP PS -12=ZC DELL EMC Automation 3Y COMMIT PSM -12=ZC	\$407 \$373	10% 10%	\$366 \$336	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		MICROSOFT HYBRID CLOUL MICROSOFT HYBRID CLOUL
SH-458-000-397	DELL EMC Automation 3YR PP PSM -12=ZC	\$373 \$336	10%	\$302	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		MICROSOFT HYBRID CLOUL
SH-458-000-398	DELL EMC Automation 1YR PP PSM -12=ZC	\$410	10%	\$369	\$0	\$0	\$0	\$0	\$0		MICROSOFT HYBRID CLOUL
SH-458-000-399	DELL EMC Automation 3YR PP PS -12=ZC	\$333	10%	\$300	\$0	\$0	\$0	\$0	\$0		MICROSOFT HYBRID CLOUL
456-108-866 800-0065	VNX2 MIRROR VIEW A ENABLER=IC Deep Rack Installation Kit HD400	\$3,723 \$770	26% 24%	\$2,755 \$585	\$670 \$0	\$596 \$0	\$0 \$0	\$0 \$0	\$0 \$0		NA NA
800-0066	Normal Depth Rack Installation Kit HD400	\$770 \$975	24%	\$585 \$741	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		NA NA
810-0021	KIT - 1 SPARE 400GB HD; SATA	\$426	24%	\$324	\$0	\$0	\$0	\$0	\$0		NA
820-0057	FLD UPGRD KIT S-Series 2 x 400GB SSD	\$29,633	24%	\$22,521	\$3,556	\$2,963	\$0	\$0	\$0	IS	NA
851-0176	FILLER PANEL KIT; 2U PANEL WITH CLIPS	\$35	24%	\$27	\$0	\$0	\$0	\$0	\$0		NA
851-0177 CEE-ISILON	DB9 TO RJ45 CONNECTOR CEE-ISILON Common Event Enabler (CEE)=IC	\$35 \$2.500	24% 26%	\$27 \$1,850	\$0 \$450	\$0 \$400	\$0 \$0	\$0 \$0	\$0 \$0		NA NA
FC-315-36	36GB 15K, 520BPS 1	\$950	38%	\$589	\$143	\$105	\$0	\$0	\$0		NA NA
INV-BNDL1	MUST BE ORDERED WITH RP-BNDL1	\$37,500	26%	\$27,750	\$10,980	\$0	\$0	\$0	\$0	D2	NA
INV-BNDL2	MUST BE ORDERED WITH RP-BNDL2	\$40,000	26%	\$29,600	\$10,980	\$0	\$0	\$0	\$0		NA
INV-BNDL3 LADDER	MUST BE ORDERED WITH RP-BNDL3 CUSTOMER SERVICE LADDER KIT-ISILON	\$45,000 \$200	26% 24%	\$33,300 \$152	\$10,980 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		NA NA
NL400-SATA-E19	NL400-105T/800G-SSD-SED/12G/2X10GE+2X1GE	\$161,650	24%	\$122,854	\$19,398	\$16,165	\$0	\$0	\$0		NA NA
NL400-SATA-E20	NL400-105T/800G-SSD-SED/12G/4x1GE	\$158,432	24%	\$120,408	\$19,012	\$15,843	\$0	\$0	\$0		NA
NL400-SATA-E21	NL400-105T/800G-SSD-SED/24G/2X10GE+2X1GE	\$163,041	24%	\$123,911	\$19,565	\$16,304	\$0	\$0	\$0	IS	NA
NL400-SATA-E22 NL400-SATA-E23	NL400-105T/800G-SSD-SED/24G/4x1GE NL400-105T/800G-SSD-SED/48G/2X10GE+2X1GE	\$159,524 \$166,073	24% 24%	\$121,238 \$126,215	\$19,143 \$19,929	\$15,952 \$16,607	\$0 \$0	\$0 \$0	\$0 \$0		NA NA
NL400-SATA-E23 NL400-SATA-E24	NL400-1051/800G-SSD-SED/46G/2X10GE+2X1GE NL400-105T/800G-SSD-SED/48G/4x1GE	\$160,073 \$162,557	24%	\$120,215	\$19,929 \$19,507	\$16,007 \$16,256	\$0 \$0	\$0 \$0	\$0 \$0		NA NA
NL400-SATA-E32	NL400-128T+3.2T SSD-SED/12G/4x1GE	\$263,149	24%	\$199,993	\$31,578	\$26,315	\$0	\$0	\$0		NA
NL400-SATA-E37	NL400-99T+2.4T SSD-SED/12G/2x10GE 2x1GE	\$245,625	24%	\$186,675	\$29,475	\$24,563	\$0	\$0	\$0	IS	NA
NL400-SATA-E38	NL400-99T+2.4T SSD-SED/12G/4x1GE NL400-99T+2.4T SSD-SED/24G/2x10GE 2x1GE	\$242,037	24% 24%	\$183,948	\$29,044 \$29.614	\$24,204 \$24,679	\$0 \$0	\$0 \$0	\$0 \$0		NA NA
NL400-SATA-E39 NL400-SATA-E40	NL400-99T+2.4T SSD-SED/24G/2x10GE 2x1GE NL400-99T+2.4T SSD-SED/24G/4x1GE	\$246,787 \$243,198	24%	\$187,558 \$184,830	\$29,614 \$29,184	\$24,679	\$0 \$0	\$0 \$0	\$0 \$0		NA NA
NL400-SATA-E41	NL400-99T+2.4T SSD-SED/48G/2x10GE 2x1GE	\$249,949	24%	\$189,961	\$29,994	\$24,995	\$0	\$0	\$0		NA
NL400-SATA-E42	NL400-99T+2.4T SSD-SED/48G/4x1GE	\$246,361	24%	\$187,234	\$29,563	\$24,636	\$0	\$0	\$0		NA
NL400-SAT-S07	NL400-136T+800GB SSD/24G/4x1GE	\$150,245		\$114,186	\$18,029	\$15,025	\$0 £0	\$0 \$0	\$0		NA NA
NL400-SAT-S08 NL400-SAT-S09	NL400-136T+800GBSSD/24G/2x10GE SFP+2x1GE NL400-136T+800GB SSD/48G/4x1GE	\$152,348 \$151,735	24%	\$115,784 \$115,319	\$18,282 \$18,208	\$15,235 \$15,174	\$0 \$0	\$0 \$0	\$0 \$0		NA NA
NL400-SAT-S10	NL400-136T+800GBSSD/48G/2x10GE SFP+2x1GE	\$151,735	24%	\$115,319	\$18,208	\$15,174	\$0	\$0	\$0		NA
NL400-SAT-S11	NL400-140T+400GB SSD/24G/4x1GE	\$145,007	24%	\$110,205	\$17,401	\$14,501	\$0	\$0	\$0		NA
NL400-SAT-S12	NL400-140T+400GBSSD/24G/2x10GE SFP+2x1GE	\$147,175	24% 24%	\$111,853	\$17,661	\$14,718	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	NA NA
NL400-SAT-S13 NL400-SAT-S14	NL400-140T+400GB SSD/48G/4x1GE NL400-140T+400GBSSD/48G/2x10GE SFP+2x1GE	\$146,543 \$146.543	24%	\$111,373 \$111.373	\$17,585 \$17.585	\$14,654 \$14.654	\$0 \$0	\$0 \$0	\$0 \$0		NA NA
NL400-SAT-S42	NL400-35T+800GB SSD/48G/2x10GbE+2x1GE	\$96,071	24%	\$73,014	\$11,529	\$9,607	\$0	\$0	\$0		NA
NL400-SAT-S43	NL400-68T+1.6TB SSD/48G/2x10GbE+2x1GE	\$133,617	24%	\$101,549	\$16,034	\$13,362	\$0	\$0	\$0		NA
NL400-SAT-S44	NL400-132T+2.4TB SSD/48GB/2x10GbE+2x1GE	\$182,523	24%	\$138,717	\$21,903	\$18,252	\$0	\$0	\$0		NA
NL820-0034 NL820-0035	NL400 GNA ENABLER KIT 2 X 400GB SSD INACTIVE - NL400 GNA ENABLER KIT	\$36,647 \$52,274	24% 24%	\$27,852 \$39,728	\$4,398 \$6,273	\$3,665 \$5,227	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	NA NA
NL820-0036	NL400 GNA ENABLER KIT 4 X 400GB SSD	\$69,152	24%	\$52,556	\$8,298	\$6,915	\$0	\$0	\$0		NA NA
NL820-0056	NL400 GNA ENABLER KIT 6 x 400GB SSD	\$95,594	24%	\$72,651	\$11,471	\$9,559	\$0	\$0	\$0		NA
NL820-0063	NL400 GNA ENABLER KIT 4 x 800GB SSD	\$120,617	24%	\$91,669	\$14,474	\$12,062	\$0	\$0	\$0		NA
NL820-0066 NL820-0067	Metadata Acc Kit NL400 1x800GB SSD Metadata Acc Kit NL400 3x800GB SSD	\$30,816 \$104,792		\$23,420 \$79,642	\$3,698 \$12,575	\$3,082 \$10,479	\$0 \$0	\$0 \$0	\$0 \$0		NA NA
NX3-DPE-BASE	2XSP; 16GB MEMORY; DISK PROCESSOR ENCLOS	\$8,812		\$7,931	\$3,456	\$2,419	\$0	\$0	\$0 \$0		NA NA
NX3-FC-DK	ASSY DISK 300GB 15K FC DISK	\$2,570	10%	\$2,313	\$0	\$0	\$0	\$0	\$0	J	NA
NX3-SSD	DPE 15GB SSD	\$1,449		\$1,304	\$0	\$0	\$0	\$0	\$0		NA
SP811-0012 SP811-0013	R-SPR KIT - FRNT PANEL ASSY - 2U - ROHS R-SPR KIT - FAN MODULE ASSY	\$752 \$109	24% 24%	\$572 \$83	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		NA NA
SP811-0026	R-SPR KIT - LG BLOWR - 1U - ACCELERATOR	\$109	24%	\$91	\$0	\$0	\$0	\$0	\$0		NA NA
SP811-0027	R-SPR KIT - SM BLOWR - 1U	\$89	24%	\$68	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0028	R-SPR KIT - FRNT PANEL ASSY- 1U - ACCEL	\$297	24%	\$226	\$0	\$0	\$0	\$0	\$0		NA
SP811-0030 SP811-0031	R-SPR KIT - CABLE ASSY - SATA - R/A R-SPR KIT - PWR SUPPLY - 1U	\$38 \$102	24% 24%	\$29 \$78	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		NA NA
SP811-0031	R-SPR KIT - FWK SUPPLY - 10 R-SPR KIT - FRNT PANEL ASSY - EX6000	\$102 \$441	24%	\$335	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		NA NA
SP811-0034	R-SPR KIT - CABLE ASSY - SATA R/A TO ST	\$8	24%	\$6	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0042	R-SPR KIT - SLIDE RAIL KIT - 1U	\$357	24%	\$271	\$0	\$0	\$0	\$0	\$0		NA
SP811-0043	R-SPR KIT - SLIDE RAIL KIT - 2U	\$359	24% 24%	\$273	\$0	\$0 \$0	\$0	\$0 \$0	\$0 \$0	IS IS	NA NA
SP811-0049 SP811-0050	R-SPR KIT - FBDIMM - 1GB - ROHS R-SPR KIT - BATTERY TRAY - 2U - ROHS	\$207 \$164	24% 24%	\$157 \$125	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		NA NA
SP811-0051	R-SPR KIT - IB-NVRAM CARD 2U/4U X/S200	\$1,688	24%	\$1,283	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0052	R-SPR KIT - RISER CARD - 2U - ROHS	\$318		\$242	\$0	\$0	\$0	\$0	\$0		NA
SP811-0054	R-SPR KIT - CPU - FAN MODULE	\$72	24%	\$55	\$0	\$0	\$0	\$0	\$0	IS	NA

			EPL Pr	icing		EPL Maintenand						
MODEL CODE	DESCRIPTION	EMC	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL	MNT ANNUAL	MNT ANNUAL	WARR UPG	WARR UPG	DISCOUNT	FAMILY	\Box
SP811-0055	R-SPR KIT - PWR SUPPLY - 1U/2U	LIST PRICE USD \$641	24%	\$487	(PREMIUM) \$0	(STANDARD) \$0	(BASIC)	(PREMIUM) \$0	(STANDARD) \$0	CLASS IS	NA	
SP811-0062	R-SPR KIT - FBDIMM - 2GB	\$249	24%	\$189	\$0	\$0		\$0	\$0	IS	NA	
SP811-0063 SP811-0064	R-SPR KIT - FBDIMM - 4GB R-SPR KIT - FRNT PANEL ASSY - 1U - ACC-X	\$489 \$454	24% 24%	\$372 \$345	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	IS IS	NA NA	
SP811-0065	R-SPR KIT - INFINIBAND -1U - ACC-X	\$1,846	24%	\$1,403	\$0	\$0		\$0	\$0	IS	NA	
SP811-0067	R-SPR KIT - NIC -10GE-SR - 1U - ACC-X	\$1,724	24%	\$1,310	\$0	\$0	\$0 \$0	\$0	\$0		NA	
SP811-0069 SP811-0070	R-SPR KIT - FRNT PANEL ASSY BU ACCEL R-SPR KIT - NIC - FC - 1U - BACKUP ACC	\$423 \$8,860	24% 24%	\$321 \$6.734	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	NA NA	
SP811-0071	R-SPR KIT - NIC - 2 PORT GE	\$566	24%	\$430	\$0	\$0		\$0	\$0	IS	NA	
SP811-0074 SP811-0075	R-SPR KIT - FRNT PANEL ASSY - 2U - BLACK R-SPR KIT - FRNT PANEL ASSY - 4U -SILVER	\$766 \$453	24% 24%	\$582 \$344	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	IS IS	NA NA	
SP811-0075	R-SPR KIT - FRNT PANEL ASSY - 40 - SILVER	\$458	24%	\$344 \$348	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS	NA NA	
SP811-0077	R-SPR KIT - PWR SUPPLY - 1200W - 4U	\$1,111	24%	\$844	\$0	\$0	\$0	\$0	\$0	IS	NA	
SP811-0078	R-SPR KIT - SAS CONTRLR - 4U	\$669	24%	\$508	\$0	\$0		\$0 \$0	\$0 \$0	IS IS	NA	
SP811-0079 SP811-0081	R-SPR KIT - DIMM - 1GB - SINGLE RANK R-SPR KIT - CABLE ASSY - IPASS ST 4X ST	\$218 \$24	24% 24%	\$166 \$18	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0		NA NA	
SP811-0083	R-SPR KIT - SLIDE RAIL KIT - 4U	\$422	24%	\$321	\$0	\$0	\$0	\$0	\$0	IS	NA	
SP811-0105 SP811-0106	R-SPR KIT - NIC - 10GE CX4 R-SPR KIT - NIC - 10GE SFP+	\$2,483 \$1,699	24% 24%	\$1,887	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	NA NA	
SP811-0108	R-SPR KIT - SFP+ OPTIC - 10GE	\$1,699 \$270	24%	\$1,291 \$205	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	IS	NA NA	
SP811-0113	R-SPR KIT - NIC 10GESFP+ ACCEL-X W/OP	\$2,231	24%	\$1,696	\$0	\$0	\$0	\$0	\$0	IS	NA	
SP811-0114 SP811-0115	R-SPR KIT - FRNT PANEL ASSY - X200 R-SPR KIT - FRNT PANEL ASSY - S200	\$531 \$530	24% 24%	\$404 \$403	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	IS IS	NA NA	
SP811-0118	R-SPR KIT - 200/400 2x1GE	\$530 \$530	24%	\$403 \$403	\$0 \$0	\$0 \$0	Ψ0	\$0 \$0	\$0 \$0	IS	NA NA	
SP811-0119	R-SPR KIT - 200/400 2x10GE SFP+ NO OP	\$1,604	24%	\$1,219	\$0	\$0	\$0	\$0	\$0	IS	NA	
SP811-0121	R-SPR KIT - PWR SUPPLY - 1U - 750W	\$582	24%	\$442	\$0	\$0		\$0	\$0	IS	NA	
SP811-0122 SP811-0123	R-SPR KIT - FAN MODULE ASSY - ROHS R-SPR KIT - S/X/NL-Series 1 x 2GB DIMM	\$71 \$162	24% 24%	\$54 \$123	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	NA NA	
SP811-0124	R-SPR KIT - S/X/NL-Series 1 x 4GB DIMM	\$209	24%	\$159	\$0	\$0	\$0	\$0	\$0	IS	NA	
SP811-0125	R-SPR KIT - S/X/NL-Series 1 x 8GB DIMM	\$342	24%	\$260	\$0	\$0	\$0	\$0	\$0	IS	NA	
SP811-0126 SP811-0137	R-SPR KIT - S/X/NL-Series 1 x BOOT DRVE R-SPR KIT - HW KIT SIDE RAIL	\$175 \$67	24% 24%	\$133 \$51	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	IS IS	NA NA	
SP811-0138	R-SPR KIT - SIDE RAIL SOLID BEAR SPECIAL	\$237	24%	\$180	\$0	\$0	\$0	\$0	\$0	IS	NA	
SP811-0140	R-SPR KIT - SAS CONTRLR - 108NL	\$683	24%	\$519	\$0	\$0	\$0	\$0	\$0	IS	NA	
SP811-0146 SP811-0147	R-SPR KIT - ASSY - 28P SAS CONT - 1 PORT R-SPR KIT - FAN MODULES & FAN GUARD - 4U	\$1,197 \$407	24% 24%	\$910 \$309	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	NA NA	
SP811-0154	FRU - PS - MELLANOX MIS50XX QDR SWITCH	\$1,109	24%	\$843	\$0	\$0		\$0	\$0	IS	NA	
SP811-0155	FRU - PWR DSTRBSN PANEL TITAN RACK	\$283	24%	\$215	\$0	\$0		\$0	\$0		NA	
SP811-0156 SP811-0157	FRU - PWR DSTRBSN UNIT - TITAN RACK FRU - CBL - MINI SAS TITAN RACK INTERCON	\$440 \$160	24% 24%	\$334 \$122	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	NA NA	
SP811-0159	R-SPR KIT - FRNT PANEL - 4U - X400	\$754	24%	\$573	\$0	\$0	\$0	\$0	\$0	IS	NA	
SP811-0160	R-SPR KIT - FRNT PANEL - 4U - NL400	\$736	24%	\$559	\$0	\$0	\$0	\$0	\$0	IS	NA	
SP811-0161 SP811-0162	R-SPR KIT - FAN MODULE - 4U - X/NL400 R-SPR KIT - PWR SUPPLY - 4U - X/NL400	\$165 \$902	24% 24%	\$125 \$686	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	IS IS	NA NA	
SP811-0177	R-SPR KIT - ISILON CONSOLE ASSY REPLACE	\$792	24%	\$602	\$0	\$0	\$0	\$0	\$0	IS	NA	
SP811-0183	FRU - PDU TITAN PDU RACK	\$959	24%	\$729	\$0	\$0		\$0	\$0	IS	NA	
SP811-0184 SP811-0189	FRU - CBL PDU-PDU MINI-JUMPER TITAN IC R-SPR KIT - S/X/NL-Series 1 x 16GB DIMM	\$963 \$955	24% 24%	\$732 \$726	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	IS IS	NA NA	
SP811-0234	SPARE KIT,DIMM, 4GB DDR3-1600, HD400	\$1,484	24%	\$1,128	\$0	\$0		\$0	\$0	IS	NA	
SP811-0235	SPARE KIT, DIMM, 16GB DDR3-1600, HD400	\$2,286	24%	\$1,737	\$0	\$0	\$0	\$0	\$0	IS	NA	
SP811-0239 SP811-0243	SPARE KIT, ASSY BATTERY TWIN PACK HD400 SPARE KIT, PCB TLA LOX PCIE NVRAM HD400	\$172 \$1,536	24% 24%	\$131 \$1,167	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	NA NA	
SP811-0246	SPARE KIT, FAN MODULE ASSY HD400	\$964	24%	\$733	\$0	\$0		\$0	\$0	is	NA	
SP811-0247	SPARE KIT, POWER SUPPLY SNGL CHNL HD400	\$1,310	24%	\$996	\$0	\$0		\$0	\$0	IS	NA	
SP811-0252 SP812-0002	SPARE KIT, TITAN D 3 PHASE PDU HD400 IOX CHASSIS, 4U	\$1,030 \$17.445	24% 24%	\$783 \$13.258	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	NA NA	
SP812-0003	IQ 108NL CHASSIS; 4U	\$17,640	24%	\$13,406	\$0	\$0	\$0	\$0	\$0	IS	NA	
SP812-0008	S200 CHASSIS; 2U	\$11,591	24%	\$8,809	\$0	\$0		\$0	\$0		NA	
SP812-0009 SP812-0010	X200 CHASSIS; 2U X400 CHASSIS; 4U	\$8,598 \$17,045	24% 24%	\$6,534 \$12,954	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0		NA NA	
SP812-0013	NL400 CHASSIS; 4U	\$13,623	24%	\$10,353	\$0	\$0		\$0	\$0	IS	NA	
V15SLOTSFFKIT1	VNX 15 slot SFF drive kit 1	\$21	26%	\$16	\$0	\$0	\$0	\$0	\$0	UM	NA	
VJ-DS07-030 VJ-VS07-030	3TB NL SAS DRV 512 BPS; 3.5X60 DRV DAE 3TB NLSAS DRV 512 BPS;3.5 IN X15 DPE/DAE	\$1,175 \$1,175	10% 10%	\$1,058 \$1,058	\$176 \$176	\$129 \$129	\$0 \$0	\$47 \$47	\$0 \$0	UE UE	NA NA	
VSS-VS07-4TB	VSS 4TB NL SAS DRV-15x3.5 DRV DPE/DAE	\$1,375	10%	\$1,238	\$116	\$116	\$83	\$0	\$0	UE	NA	
X02-SCALE-10TE-RTU		\$255,000	25%	\$191,250	\$25,500	\$0	\$0	\$0	\$0	XT	NA	
X200-SATA-S73 X200-SATA-S74	X200-5.5TB 400GB SSD/6G/4X1GE X200-10TB 800GB SSD/12G/4X1GE	\$42,606 \$57,205	24% 24%	\$32,381 \$43,476	\$5,113 \$6,865	\$4,261 \$5,721	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	NA NA	
X400-SATA-S38	X400-136T+800GB SSD/48G/4x1GE	\$163,379	24%	\$124,168	\$19,605	\$16,338	\$0	\$0	\$0	IS	NA	
X400-SATA-S39	X400-136T+800GB SSD/48G/2x10GE SFP+2x1GE	\$165,546	24%	\$125,815	\$19,866	\$16,555		\$0	\$0	IS	NA	
X400-SATA-S40 X400-SATA-S41	X400-140T+400GB SSD/24G/4x1GE X400-140T+400GB SSD/24G/2x10GE SFP+2x1GE	\$151,959 \$154,126	24% 24%	\$115,489 \$117,136	\$18,235 \$18,495	\$15,196 \$15.413	\$0 \$0	\$0 \$0	\$0 \$0	IS IS	NA NA	
X400-SATA-S42	X400-140T+400GB SSD/48G/4x1GE	\$153,494	24%	\$116,655	\$18,419	\$15,349	\$0	\$0	\$0	IS	NA	
X400-SATA-S43	X400-140T+400GB SSD/48G/2x10GE SFP+2x1GE	\$155,662	24%	\$118,303	\$18,679	\$15,566	\$0	\$0	\$0	IS	NA	

			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMII	LY
400-SATA-S52	X400-62TB 2TB SSD/48G/2X10GE SFP 2X1GE	\$155,658		\$118,300	\$18,679	\$15,566	\$0	\$0	\$0	IS	NA	
UX-M1GI-U UX-M4GF-BE-U	CEL 2PORTS GBISCSI SLIC PAIR FOR AUX UPG CELERRA 4FC 4GB BE SLIC PAIR FOR AUX UPG	\$7,000 \$20,000		\$4,340 \$12,400	\$1,050 \$3,000	\$770 \$2,200	\$0 \$0	\$280 \$800	\$0 \$0	B B	NAS NAS	
UX-M4GF-FB-A	2 CELERRA 4FC 4GB FE/BE SLICS FOR AUXFAC	\$5,000		\$3,100	\$750	\$550	\$0 \$0	\$200	\$0 \$0	В	NAS	
JX-M4GF-FB-U	CELERRA 4FC 4GB FE/BE SLIC PAIR FOR AUX	\$7,000		\$4,340	\$1,050	\$770	\$0	\$280	\$0	В	NAS	
JX-M4GF-FE-U	CELERRA 4FC 4GB FE SLIC PAIR FOR AUX UPG	\$7,000		\$4,340	\$1,050	\$770	\$0	\$280	\$0	В	NAS	
JX-M4GF-XS-U	CEL 4GB FC 4PORT SLICPAIR NO SFP AUX UPG	\$12,500		\$7,750	\$1,875	\$1,375	\$0	\$500	\$0	В	NAS	
JX-M8GF-FB-A	2 CELERRA 4FC 8GB FE/BE SLICS FOR AUX FA	\$6,250		\$3,875	\$938	\$688	\$0	\$250	\$0	В	NAS	
JX-M8GF-FB-U	CELERRA 4FC 8GB FE/BE SLIC PAIR FOR AUX	\$8,750		\$5,425	\$1,313	\$963	\$0	\$350	\$0	В	NAS	
IX-M8GF-FE-U IX-MXGFCEOPU	CELERRA 4FC 8GB FE SLIC PAIR FOR AUX UPG FCOE 1 PAIR ADDON 2PORT OPT IO MODULE	\$8,750 \$8,100	38% 38%	\$5,425 \$5.022	\$1,313 \$1,215	\$963 \$891	\$0 \$0	\$350 \$324	\$0 \$0	B B	NAS NAS	
IX-MXGFCETWU	FCOE 1 PAIR ADD-ON 2 PORT IO - ACT TWINA	\$5,670		\$3,515	\$851	\$624	\$0	\$227	\$0	В	NAS	
JX-MXGI-U	CEL 2PORT 10GB ISCSI SLIC PAIR AUXUPG	\$21,000	38%	\$13,020	\$3,150	\$2,310	\$0	\$840	\$0	В	NAS	
IRFMA7HASW	FMA HA APPLIANCE	\$20,000	26%	\$14,800	\$2,880	\$2,400	\$0	\$0	\$0	D2	NAS	
IRFMA7SW	FMA APPLIANCE	\$42,500		\$31,450	\$6,120	\$5,100	\$0	\$0	\$0	D2	NAS	
M2000-BASE	DLM2000 RACK BASE	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PM	NAS	
M2-ACPFD	DLM GEN II - ACP-FIELD DEPLOY	\$8,198		\$6,067	\$820	\$0	\$0	\$0	\$0	PH	NAS	
M2K-10PACK M2K-10PACKU	DLM2000 2TB VIPER DRIVE 10 PACK DLM2000 2TB VIPER DRIVE 10 PACK UPGRADE	\$13,212 \$17,837		\$9,777 \$13,199	\$1,585 \$1,322	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PM PM	NAS NAS	
M2K-ACP	DLM2000 - ACCESS CONTROL POINT	\$8.198	26%	\$6,067	\$820	\$0	\$0 \$0	\$0 \$0	\$0 \$0	PM	NAS	
M2K-CS2	DLM2000 2ND CONTROL STATION	\$4,700		\$3,478	\$470	\$0	\$0	\$0	\$0 \$0	PM	NAS	
M2K-DAE	DLM2000 2TB VIPER DAE	\$3,709	26%	\$2,745	\$371	\$0	\$0	\$0	\$0	PM	NAS	
M2K-DAE-FD	DLM2000 2TB VIPER DAE FIELD DEPLOY	\$3,709		\$2,745	\$371	\$0	\$0	\$0	\$0	PM	NAS	
M2K-DME-10G	DLM2000 10G DUAL STORAGE CONTROLLER ENCL	\$14,927		\$11,046	\$1,493	\$0	\$0	\$0	\$0	PM	NAS	
M2K-DPE	DLM2000 DPE W/ VAULT AND 2ND SPS	\$27,759		\$20,542	\$2,776	\$0	\$0	\$0	\$0 \$0	PM	NAS	
M2K-RACKB M2K-REPL-CF	DLM2000 40U TITAN RACK SKINS/DOORS/BLUE DLM2000 VNX REPLICATOR LICENSE	\$8,465 \$10,000		\$6,264 \$7,400	\$0 \$1,800	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PM DM	NAS NAS	
M2K-REPL-CF M2K-VNX-L-CF	DLM2000 VNX REPLICATOR LICENSE DLM2000 VNX5300 USAGE LICENSE	\$10,000 \$7,838		\$7,400 \$5,800	\$1,800 \$1,411	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	DM DM	NAS NAS	
M2K-VTE2FMM	DLM2000 DUAL FICON MULTI-MODE VTE	\$120,000		\$88,800	\$12,000	\$0	\$0	\$0	\$0	PM	NAS	
M2KVTE2FMMU	DLM2000 DUAL FICON MM VTE UPGRADE	\$162,000		\$119,880	\$12,004	\$0	\$0	\$0	\$0	PM	NAS	
M2K-VTE2FSM	DLM2000 DUAL FICON SINGLE-MODE VTE	\$120,000	26%	\$88,800	\$12,000	\$0	\$0	\$0	\$0	PM	NAS	
M2KVTE2FSMU	DLM2000 DUAL FICON SM VTE UPGRADE	\$162,000		\$119,880	\$12,004	\$0	\$0	\$0	\$0	PM	NAS	
M2K-VTEOS	DLM2000 VTE OPERATING SYSTEM LICENSE	\$48,750		\$36,075	\$8,775	\$0	\$0	\$0	\$0	DM	NAS	
M3-RACKB	DLM GEN3 40U TITAN RACK SKINS & DOOR	\$12,000		\$8,880	\$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0	PH	NAS NAS	
.M4080-CBL-U .M4-DD-BASE1	CABLES TO UPGRADE DLM4080 TO USE DLM 2.X DLm4 Generic DD base kit1	\$135 \$5,000	26% 26%	\$100 \$3,700	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PH PM	NAS NAS	
M-CBL-ESCFD	ESCON MT-RJ TO ST CABLE	\$3,000		\$3,700	\$0	\$0	\$0 \$0	\$0	\$0 \$0	PH	NAS	
M-CX4-CBLKT	CX4 CABLE KIT FOR VTES	\$619		\$458	\$0	\$0	\$0	\$0	\$0	PH	NAS	
.M-MGR-L	DLM MANAGER ADVANCED LICENSE	\$11,600		\$8,584	\$2,088	\$0	\$0	\$0	\$0	DH	NAS	
.MP40U-60-RS	Russellstoll 3750DP Power kit	\$2,200		\$1,628	\$0	\$0	\$0	\$0	\$0	PH	NAS	
MP40U-60-US	POWER KIT FOR US POWER	\$1,150		\$851	\$0	\$0	\$0	\$0	\$0	PH	NAS	
MRK-40U-DR	40U TITAN RACK DOOR W DL LOGO SIDESKINS	\$4,200		\$3,108 \$141	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PH PH	NAS NAS	
.MRK-SECURE .M-XFP-OPT	40U RACK STABILIZING KIT DLM OPTICAL XFP	\$190 \$1,014		\$141 \$750	\$101	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	PH	NAS	
A-VG2	EMC Storage Analytics for VG2 = IC	\$7,000		\$5,180	\$1,260	\$0	\$0	\$0	\$0	D2	NAS	
A-VG8	EMC Storage Analytics for VG8 = IC	\$35,000		\$25,900	\$6,300	\$0	\$0	\$0	\$0	D2	NAS	
IA6-APL	RAINFINITY FMA APPLIANCE	\$42,500		\$31,450	\$6,120	\$5,100	\$0	\$0	\$0	D2	NAS	
AVE-120	FMA/VE FOR CELERRA NS-120	\$26,500		\$19,610	\$3,816	\$3,180	\$0	\$0	\$0	D2	NAS	
IAVE-480	FMA/VE FOR CELERRA NS-480	\$31,500		\$23,310	\$4,536	\$3,780	\$0	\$0	\$0	D2	NAS	
IAVE-960 IAVEBDL-120	FMA/VE FOR CELERRA NS-960 Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$36,500 \$15,160		\$27,010 \$9,399	\$5,256 \$2,274	\$4,380 \$1,668	\$0 \$0	\$0 \$606	\$0 \$0	D2 B	NAS NAS	
IAVEBDL-120	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160 \$15,160	38%	\$9,399	\$2,274	\$1,668	\$0 \$0	\$606	\$0 \$0	В	NAS	
AVEBDL-960	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160		\$9.399	\$2,274	\$1,668	\$0	\$606	\$0	В	NAS	
IAVEBDL-G2	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160		\$9,399	\$2,274	\$1,668	\$0	\$606	\$0	В	NAS	
AVEBDL-G8	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160	38%	\$9,399	\$2,274	\$1,668	\$0	\$606	\$0	В	NAS	
AVE-G8	FMA/VE FOR CELERRA NS-G8	\$36,500		\$27,010	\$5,256	\$4,380	\$0	\$0	\$0	D2	NAS	
AVE-NX4	FMAVE FOR CELERRA NX4	\$21,500		\$15,910	\$3,096	\$2,580	\$0	\$0	\$0	D2	NAS	
A7-4C-N1 A7-4C-N2	GNA7 4-COP NODE 1 OF 2 GNA7 4-COP NODE 2 OF 2	\$32,500 \$32,500		\$24,050 \$24,050	\$4,680 \$4,680	\$3,900 \$3,900	\$0 \$0	\$0 \$0	\$0 \$0	D2 D2	NAS NAS	
S-MGR-L	MANAGER ADVANCED EDITION	\$32,500 \$11.600		\$24,050 \$8.584	\$2.088	\$3,900 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 D2	NAS	
S-MGR-L-U	MANAGER ADVANCED EDITION MANAGER ADVANCED EDITION	\$11,600		\$8,584	\$2,088	\$0	\$0 \$0	\$0	\$0 \$0	D2	NAS	
S-MGR-PKG	NAS MGR ADD NAVI DISC PKG	\$9,300		\$6,882	\$1,674	\$0	\$0	\$0	\$0	D2	NAS	
-SS15-146	DISK ASSMBLY 146GB 15K SA	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	J	NAS	
-SS15-146HS	DISK ASSMBLY 146GB 15K SA HS	\$485		\$437	\$0	\$0	\$0	\$0	\$0	J	NAS	
-SS15-146U	DISK ASSMBLY 146GB 15K SA UPG	\$662		\$596	\$0	\$0	\$0	\$0	\$0	J	NAS	
120-FASTVE 120-FC-IS	FAST FMA/VE FOR NS-120	\$26,500		\$19,610	\$4,770 \$1,050	\$0 \$770	\$0 \$0	\$0 \$390	\$0 \$0	D2	NAS	
120-FC-IS 120-FCOPT-L	ADD ISCSI IO TO NS-120 FC FOR MV/A ETC CELERRA NS-120 BE ENABLEMENT LICENSE	\$7,000 \$2.200	38% 26%	\$4,340 \$1,628	\$1,050 \$396	\$770 \$0	\$0 \$0	\$280 \$0	\$0 \$0	B D2	NAS NAS	
120-FCOPT-L	NS-120 BE PORT OPTION ENABLED LICENSE U/	\$2,200		\$1,628	\$396	\$0	\$0 \$0	\$0	\$0 \$0	D2	NAS	
120-NAS-FC	NS-120 NAS VARIANT TO FC VARIANT	\$7,000	38%	\$4,340	\$1,050	\$770	\$0	\$280	\$0	B	NAS	
20-40-FLR-L	UPGRADE NS20 FLR LICENSE TO NS40 FLR	\$5,000	26%	\$3,700	\$900	\$0	\$0	\$0	\$0	D2	NAS	
20-CAVA2-L	NS20 2 FOR 1 CAVA LICENSE	\$2,000		\$1,480	\$360	\$0	\$0	\$0	\$0	D2	NAS	
20-CAVA-L	NS20 CAVA LICENSE	\$2,000	26%	\$1,480	\$360	\$0	\$0	\$0	\$0	D2	NAS	
320-CS	NS20 CONTROL STATION	\$4,700	38%	\$2,914	\$705	\$517	\$0	\$188	\$0	В	NAS	

			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS	FAMILY
IS20-CS-FD IS20-FLR-L-U	NS20 CONTROL STATION (FLD INST) NS20 FLR UPGRADE LICENSE	\$4,700 \$5,000		\$2,914 \$3,700	\$705 \$900	\$517 \$0	\$0 \$0	\$188 \$0	\$0 \$0	B D2	NAS NAS
1820-FLR-L-U IS20-REP-L	NS20 FER OPGRADE LICENSE NS20 REPLICATOR LICENSE	\$5,000 \$5,000		\$3,700 \$3,700	\$900 \$900	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 D2	NAS NAS
IS-2G10-146	146GB 10K 520BPS 2GB 12V	\$1,020		\$632	\$153	\$112	\$0	\$41	\$0	В	NAS
S2G10-146-HS	NS600 10K 146GB HOT SPARE	\$1,020		\$632	\$153	\$112	\$0	\$41	\$0	В	NAS
S-2G10-146U S-2G10-73U	146GB 10K 520BPS 2GB 12V CHV 73GB 10K 520BPS 12V 2	\$1,375 \$1.020		\$853 \$632	\$153 \$113	\$112 \$83	\$0 \$0	\$41 \$30	\$0 \$0	B B	NAS NAS
S-2G10-730 S-2G15-146	146GB 15K 520BPS 2GB 12V	\$1,330		\$825	\$200	\$146	\$0	\$53 \$53	\$0 \$0	В	NAS
S-2G15-36	X15-2 36GB 15K 520BPS 12V	\$685		\$425	\$103	\$75	\$0	\$27	\$0	В	NAS
S2G15-36-HS	NS600 15K 36GB HOT SPARE	\$685		\$425	\$103	\$75	\$0	\$27	\$0	В	NAS
S-2G15-36U S-2G15-73	36GB 15K 520BPS 12V 73GB 15K 12V 520BPS 2GB	\$925 \$1,030	38% 38%	\$574 \$639	\$103 \$155	\$75 \$113	\$0 \$0	\$27 \$41	\$0 \$0	B B	NAS NAS
S-2G15-73 S-2GDAE	2GB DAE EXP FOR NS	\$1,030 \$5.900	38%	\$3,658	\$885	\$649	\$0 \$0	\$236	\$0 \$0	В	NAS
S-2GDAE-70	CX700 DAE EXP W FLARE OS	\$5,900		\$3,658	\$885	\$649	\$0	\$236	\$0	В	NAS
S-2GDAE-70FD	CX700 DAE WFLAREOS FIELD	\$5,900	38%	\$3,658	\$885	\$649	\$0	\$236	\$0	В	NAS
S-2GDAE-FD	NS-DAE 2GB EXP-FLD INSTL	\$5,900		\$3,658	\$885	\$649	\$0	\$236	\$0	В	NAS
S-2GDAE-OS S-2GDAE-OSFD	2GB DAE EXP WFLAREOS 2GB DAE EXP WFLAREOS FIEL	\$5,900 \$5,900		\$3,658 \$3,658	\$885 \$885	\$649 \$649	\$0 \$0	\$236 \$236	\$0 \$0	B B	NAS NAS
351C-ENT-L	NS351 ENTERPRISE LICENSE	\$10,000		\$7,400	\$1,800	\$0	\$0	\$0	\$0	D2	NAS
S351-C-RYLT	NS351 CIFS ROYALTY	\$1	26%	\$1	\$0	\$0	\$0	\$0	\$0	D2	NAS
S351C-UNIX-L	NS351 UNIX LICENSE	\$5,000		\$3,700	\$900	\$0	\$0	\$0	\$0	D2	NAS
352C-ENT-L	NS352 ENTERPRISE LICENSE	\$10,000		\$7,400	\$1,800	\$0	\$0	\$0	\$0	D2	NAS
S352-C-RYLT S352C-UNIX-L	NS352 CIFS ROYALTY NS352 UNIX LICENSE	\$1 \$5,000		\$1 \$3,700	\$0 \$900	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 D2	NAS NAS
S-3GDAE	NS20 CAPTIVE ARRAY AX DAE	\$5,900		\$5,310	\$0	\$0	\$0	\$0	\$0	J	NAS
3-3GDAE-FD	NS20 CAPTIVE ARRAY AX DAE (FLD INST)	\$5,900		\$5,310	\$0	\$0	\$0	\$0	\$0	Ĵ	NAS
S-3GDAE-U	NS20 CAPTIVE ARRAY AX DAE (UPGRADE)	\$5,900		\$5,310	\$0	\$0	\$0	\$0	\$0	J	NAS
840-AUXDC-FD	NS40 ARRAY FLD INSTALL DC	\$11,420		\$7,080	\$1,713	\$1,256	\$0	\$457	\$0	В	NAS
40-CS 40-CS-DC-FD	NS40 CONTROL STATION NS40 CTRL STATION FLD DC	\$4,700 \$5.370	38% 38%	\$2,914 \$3,329	\$705 \$806	\$517 \$591	\$0 \$0	\$188 \$215	\$0 \$0	B B	NAS NAS
40-CS-FD	NS CONTROL STATION FLD	\$4,700		\$2,914	\$705	\$517	\$0	\$188	\$0	В	NAS
40F-CS	NS40F CTRL STATION	\$4,700		\$2,914	\$705	\$517	\$0	\$188	\$0	В	NAS
40F-CS-FD	NS40F CTRL STATION FLD	\$4,700		\$2,914	\$705	\$517	\$0	\$188	\$0	В	NAS
41C-DC-A-FD	NS40 FLD-1DM-4GB-4-IO DC	\$11,400		\$7,068	\$1,710	\$1,254	\$0	\$456	\$0	В	NAS
41C-DC-B-FD 41G-DC-A-FD	NS40 FLD-1DM-4GB-2/2IO DC NS40G FLD-1DM-4GB-4-IO DC	\$11,400 \$28,900		\$7,068 \$17,918	\$1,710 \$4,335	\$1,254 \$3,179	\$0 \$0	\$456 \$1,156	\$0 \$0	B B	NAS NAS
41G-DC-A-FD	NS40G FLD1DM-4GB-2/2IO DC	\$28,900		\$17,918	\$4,335	\$3,179	\$0	\$1,156	\$0	В	NAS
642C-DC-A-FD	NS40 FLD-2DM-4GB-4-IO DC	\$33,515		\$20,779	\$5,027	\$3,687	\$0	\$1,341	\$0	В	NAS
642C-DC-B-FD	NS40 FLD-2DM-4GB-2/2IO DC	\$33,515		\$20,779	\$5,027	\$3,687	\$0	\$1,341	\$0	В	NAS
642G-DC-A-FD	NS40G FLD-2DM-4GB-4-IO DC	\$43,550		\$27,001	\$6,533	\$4,791	\$0	\$1,742	\$0	В	NAS
S42G-DC-B-FD S480-AUXI-CR	NS40G FLD2DM-4GB-2/2IO DC NS480 ARRAY NO FC 12 ISCSI PORTS FL	\$43,550 \$26,950		\$27,001 \$16,709	\$6,533 \$4,043	\$4,791 \$2,965	\$0 \$0	\$1,742 \$1,078	\$0 \$0	B B	NAS NAS
6480-FASTVE	FAST FMA/VE FOR NS480	\$31,500		\$23,310	\$5,670	\$0	\$0 \$0	\$1,070	\$0	D2	NAS
S480-FCOPT-L	CELERRA NS-480 BE ENABLEMENT LICENSE	\$11,700	26%	\$8,658	\$2,106	\$0	\$0	\$0	\$0	D2	NAS
480-FCOPTUL	NS480 BE PORT OPTION ENABLED LIC U/G	\$11,700		\$8,658	\$2,106	\$0	\$0	\$0	\$0	D2	NAS
3480-RPU	CELERRA RECOVERPOINT BUNDLE UPG TO NS-48 300GB 10K 520BPS 5/12V 4GB FC 16MB -R	\$24,000 \$1.345	26% 38%	\$17,760 \$834	\$4,320 \$202	\$0 \$148	\$0 \$0	\$0 \$54	\$0	D2	NAS NAS
S-4G10-300 S-4G10-400	DISK 400GB 10K 520BPS 12V 4GB FC 16MB -R	\$1,345 \$1.850	38%	\$834 \$1,147	\$202 \$278	\$148 \$204	\$0 \$0	\$54 \$74	\$0 \$0	B B	NAS NAS
-4G15-146U	146GB 15K 4GB FC DISK UPG	\$1,800		\$1,116	\$200	\$147	\$0	\$53	\$0	В	NAS
-4G15-73	73GB 15K 520BPS 4GB	\$1,030	38%	\$639	\$155	\$113	\$0	\$41	\$0	В	NAS
80-CAVA2-L	NS80 2 FOR 1 CAVA LICENSE	\$3,000		\$2,220	\$540	\$0	\$0	\$0	\$0	D2	NAS
80-CAVA-L 80G-ENT-L	NS80 CAVA LICENSE CELERRA NS80G ENT LIC	\$3,000 \$37,200	26% 26%	\$2,220 \$27.528	\$540 \$6,696	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 D2	NAS NAS
80-REP-L	NS80 REPLICATOR LIC	\$37,200 \$18,600		\$27,526 \$13,764	\$3.348	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 D2	NAS
960-FASTVE	FAST FMA/VE FOR NS-960	\$36,500	26%	\$27,010	\$6,570	\$0	\$0	\$0	\$0	D2	NAS
960-RPU	CELERRA RECOVERPOINT BUNDLE UPG TO NS-96	\$43,200	26%	\$31,968	\$7,776	\$0	\$0	\$0	\$0	D2	NAS
96-FCNV480L	NS960 BE ENBL Navi UP TO 480 DRIVES	\$96,500		\$71,410	\$17,370	\$0	\$0	\$0	\$0	D2	NAS
896-FCNV480U 896-FCNV960A	NS960 BE ENABLE Navi UPG UP TO 480 DR NS960 BE ENABLE Navi UPG 480 TO 960 DR	\$96,500 \$33,500		\$71,410 \$24,790	\$17,370 \$6,030	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 D2	NAS NAS
96-FCNV960A 96-FCNV960L	NS960 BE ENABLE Navi UP TO 960 DRIVES	\$33,500 \$130.000		\$24,790 \$96,200	\$6,030	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	D2 D2	NAS
96-FCNV960U	NS960 BE ENABLE Navi UPG UP TO 960 DR	\$130,000		\$96,200	\$23,400	\$0	\$0	\$0	\$0	D2	NAS
-AT05-250	250GB PATA 5400RPM	\$950	38%	\$589	\$143	\$105	\$0	\$38	\$0	В	NAS
-AT05-250U	250GB PATA 5400RPM	\$1,280		\$794	\$142	\$104	\$0	\$38	\$0	В	NAS
-AT05-320 -AT05-320U	320GB 5400RPM PATA 320GB 5400RPM PATA UPG	\$950 \$1.280		\$589 \$794	\$143 \$142	\$105 \$104	\$0 \$0	\$38 \$38	\$0 \$0	B B	NAS NAS
S-A105-3200 S-AT07-010	320GB 5400RPM PATA UPG ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,280 \$1.440	38% 38%	\$794 \$893	\$142 \$216	\$104 \$158	\$0 \$0	\$38 \$58	\$0 \$0	В	NAS NAS
S-AT07-010HS	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,440		\$893	\$216	\$158	\$0	\$58	\$0	В	NAS
S-AT07-010U	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,790	38%	\$1,110	\$199	\$146	\$0	\$53	\$0	В	NAS
S-AT07-250	250GB 7200RPM ATA DRIVE	\$950	38%	\$589	\$143	\$105	\$0	\$38	\$0	В	NAS
S-AT07-250U	250GB 7200RPM ATA DRIVE	\$1,280		\$794	\$142	\$104	\$0	\$38	\$0	В	NAS
S-AT07-500	500GB 7200RPM SATA DISK	\$1,330	38% 38%	\$825	\$200 \$199	\$146 \$146	\$0	\$53 \$53	\$0 \$0	B B	NAS NAS
`-ΔT07-500! !											
S-AT07-500U S-AT07-750	500GB SATA UPGRADE 750GB 7200RPM SATA II 512BPS KLONDIKE	\$1,795 \$1,895	38%	\$1,113 \$1,175	\$284	\$208	\$0 \$0	\$76	\$0	В	NAS

## SECOLIA MESS ANGEL DE SAR SECOLIA 10 10 11 10 10 10 10 1				EPL P	ricing	EPL Maintenance and Warranty Uprade Pricing							
\$ 4.000 1.00	MODEL CODE	DESCRIPTION		EPL DISCOUNT %	EPL NET PRICE								FAMILY
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### SERIOT SAME 1.00	NSB4G15-146										_		
SAME STORE OF A 1990 DAY OF SHERRING STORE	NSB4G15-146HS			38%	\$825	\$200		\$0	\$53			NAS	
EXPENDIGUE MINOCIAR MAGE SIGNATURE \$1,000 \$1	NSB4G15-146U		T - 1				* · · · ·				_		
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SEMENTARY DEPTH							, , ,						
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SER FRALID SER FRALID SER FRANCE SER FR	NS-FLR-LIC												
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\$-8467-001 SOOR SATA IDINE FOR 40 DAE \$1,500 SOOR SATA IDINE FOR 40 DAE \$1,500 SON SATA IDINE													
\$ 5-807-500HS \$000B \$47A FOR \$61 DAKE HS \$1,500 B\$ \$1,50	NS-SA07-500												
S-SAD-T-700 FORDER TOUGHER SATA IN STEPRE NISTAR SAD-T-700 TOUGH TOUGH SATA IN STEPRE NISTAR SAD-T-700 TOUGH TOUGH SATA IN STEPRE NISTAR SAD-T-700 TOUGH TOUGH SATA IN STEPRE NISTAR SAD-T-700	NS-SA07-500HS	500GB SATA FOR 4G DAE HS	\$1,530	38%	\$949	\$230	\$168	\$0	\$61	\$0	В	NAS	
S-BADT-POUL TOOSE PROVIDENT SAFAT IN 1518/99 SINF JAK IPPO SESTION ACTION TOOSE PROVIDENT SAFAT IN 1518/99 SINF JAK IPPO SESTION ACTION TOOSE PROVIDENT SAFAT IN 1518/99 SINF JAK IPPO SESTION ACTION TOOSE PROVIDENT SAFAT IN 1518/99 SINF JAK IPPO SESTION ACTION TOOSE PROVIDENT SAFAT IN 1518/99 SINF JAK IPPO SESTION ACTION TOO SESTION ACTION TO SESTION TO SESTION ACTION TO SESTION TO SES	NS-SA07-500U												
\$-8501-00-00-00-00-00-00-00-00-00-00-00-00-0	NS-SA07-750							**			_		
WOODF-1496FD NETW COZION NORACK 10 1496 WOODF-1496FD NORACK 10 1496 WOODF-1496													
WAGETSAGE NETW COZION NACKCK 573G													
WAGIST-146 WAGIST	NW200F7305FD												
WAGID-14-04 MAGID MOK SZORPS ZGB UPGD	NW200F7310FD		\$26,820		\$16,628	\$4,023	\$2,950		\$2,768	\$1,384	В		
WASTI-SOUD 3006E FIREE CRIVE	NW-2G10-146												
W-2019-39-00U 300 GB FORREDRIVE UPG \$3,845 38% \$2,280 \$405 \$297 \$0 \$108 \$0 8 NAS W-2019-72-U 730B 10K S20PS 20B 12V \$3,870 38% \$309 \$311 \$0.00 \$35 30 \$8 NAS W-2019-72-U 730B 10K S20PS 20B 12V \$1,170 38% \$200 \$311 \$0.00 \$30 \$0 \$32 \$0.00 \$8 NAS W-2019-72-U 730B 10K S20PS 20B 12V \$1,170 38% \$200 \$311 \$0.00 \$30 \$0 \$3.00 \$0 \$0 \$8 NAS W-2019-72-U 730B 10K S20PS 20B 12V \$1,170 38% \$200 \$30 \$10 \$10 \$0.00 \$30 \$0 \$10 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0											_		
W-2010-73 730B INK SEQUES 20B IZV \$370 38% \$399 \$131 \$96 \$0 \$35 \$0 B NAS \$00 \$150 \$00 \$150 \$0 \$150 \$0 \$150 \$0 \$150 \$0 \$150 \$0 \$150 \$0 \$15													
W-2015-36 360 616 K 52008PS 206 12V	NW-2G10-73									\$0			
## W-2015-73 30GB 15K 2008PS 20B 12V U \$880 38% 5965 5107 \$78 \$0 \$28 \$0 B MAS \$000 MA	NW-2G10-73-U						400			ΨΟ			
NZ-915-73 NETWIN 15K7 3G FIRD RIVE \$1,500 38% \$300 \$225 \$165 \$0 \$0 \$0 B NAS W2615-73 NETWIN 15K7 3G FIRD RIVE \$2,025 38% \$1,266 \$225 \$166 \$0 \$0 \$0 B NAS W2615-75 DAE NO RACK FOR NETWIN \$2,020 38% \$3,126 \$9,020 \$9,020 \$1,268 \$0 B NAS W2615-75 DAE NO RACK FOR NETWIN \$2,020 38% \$3,126 \$9,020 \$9,020 \$1,268 \$0 B NAS W2615-75 DAE NO RACK FOR NETWIN \$2,020 \$1,260													
NZ-015-73U NETWIN 16X7 3GB FBRDR UPG NZ-015-73U NETWIN 16X7 3GB FBRDR UPG DAE NO RACK POR NETWIN SCOUND 10 1460ED DEIVE \$20,500 38% \$18,200 \$4,425 \$2,245 \$0 \$1,180 \$0 B NAS W30014-010TD NW CX300 W 10 1460ED DEIVE \$20,500 38% \$14,503 \$3,540 \$2,586 \$0 \$1,180 \$0 B NAS W30014-010TD NW CX300 W 10 1460ED DEIVE \$20,500 38% \$14,503 \$3,540 \$2,586 \$0 \$1,180 \$0 B NAS WACKSO W 10 1460ED DEIVE \$20,500 38% \$14,503 \$3,540 \$2,586 \$0 \$1,180 \$0 B NAS WACKSO W 10 1460ED DEIVE \$20,500 38% \$14,503 \$3,540 \$2,586 \$0 \$1,180 \$0 B NAS WACKSO W 10 1460ED DEIVE \$1,000 38% \$33,64 \$1,600 \$2,580 \$0 \$1,000 \$													
M-26DAE-FD DAE NO RACK FOR NETWIN	NW-2G15-73U												
WA0073-01PD MY CX300 BUNDL 10 73G FLD \$23,600 38% \$14,632 \$3,540 \$2,596 \$0 \$944 \$0 B NAS WAT05-250U NETWIN 7250GB ATA DR UPGD \$1,100 38% \$396 \$168 \$123 \$0 \$120 \$60 B NAS WAT05-250U NETWIN 7250GB ATA DR UPGD \$1,510 38% \$396 \$168 \$123 \$0 \$120 \$60 B NAS WAT05-250U NETWIN 7250GB ATA DR UPGD \$1,510 38% \$396 \$168 \$123 \$0 \$120 \$60 B NAS WAT05-250U NETWIN 7250GB ATA DR UPGD \$1,510 38% \$360 \$165 \$113 \$0 \$41 \$0 B NAS WAT05-250U NETWIN 320GB S400 ATA DR UPGD \$1,300 38% \$360 \$166 \$113 \$0 \$41 \$0 B NAS WAT05-250U NETWIN 250GB S400 ATA DR UPGD \$1,300 38% \$360 \$166 \$113 \$0 \$41 \$0 B NAS WAT07-250U NETWIN 250GB S400 ATA DR UPGD \$1,300 38% \$360 \$166 \$113 \$0 \$41 \$0 B NAS WAT07-250U NETWIN 250GB S400 ATA DR UPGD \$1,300 38% \$360 \$166 \$113 \$0 \$41 \$0 B NAS WAT07-250U NETWIN 250GB ATA DR T200 \$1,300 38% \$360 \$166 \$113 \$0 \$41 \$0 B NAS WAT07-250U NETWIN 250GB ATA DR T200 \$1,300 38% \$8,600 \$2,325 \$1,100 \$0 \$1,600 \$800 B NAS WACX200-FD NETWIN CX200 FELD INSTAL \$14,400 38% \$8,600 \$2,325 \$1,100 \$0 \$1,600 \$800 B NAS WACX200-FD NETWIN CX200 FELD INSTAL \$38,000 38% \$32,560 \$5,700 \$4,180 \$0 \$1,520 \$0 B NAS WAT07-250U NAS	NW-2GDAE-FD		\$6,200	38%	\$3,844	\$930	\$682	\$0	\$248		В	NAS	
WAT05-250 NETWIN ATA 2506B DRIVE \$1,160 38% \$719 \$174 \$128 \$0 \$120 \$80 B NAS WAT05-2500 NETWIN 2506B ATA DR UPGD \$1,510 38% \$936 \$168 \$122 \$0 \$120 \$80 B NAS WAT05-2300 NETWIN ATA 2206B DRIVE \$1,030 38% \$839 \$155 \$113 \$0 \$41 \$0 B NAS WAT05-2300 NETWIN ATA 2206B DRIVE \$1,030 38% \$862 \$154 \$113 \$0 \$41 \$0 B NAS WAT05-2200 NETWIN 2506B ATA DR \$1,030 38% \$862 \$154 \$113 \$0 \$41 \$0 B NAS WAT07-2500 NETWIN 2506B ATA DR 7200 \$1,030 38% \$862 \$155 \$113 \$0 \$41 \$0 B NAS WAT07-2500 NETWIN 2506B ATA DR 7200 \$1,030 38% \$862 \$155 \$113 \$0 \$41 \$0 B NAS WAT07-2500 NETWIN 2506B ATA DR 7200 \$1,030 38% \$862 \$155 \$113 \$0 \$41 \$0 B NAS WAT07-2500 NETWIN 2506B ATA DR 7200 \$1,030 38% \$862 \$155 \$113 \$0 \$41 \$0 B NAS WAT07-2500 NETWIN 2506B ATA DR 7200 \$1,030 38% \$862 \$155 \$113 \$0 \$41 \$0 B NAS WAT07-2500 NETWIN 2506B ATA DR 7200 \$1,030 38% \$862 \$155 \$113 \$0 \$41 \$0 B NAS WAT07-2500 NETWIN 2506B ATA DR 7200 \$1,030 38% \$8639 \$155 \$1,000 \$1,0	NW30014610FD												
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WAT05-320 NETWIN ATA 3200B DRIVE \$1,000 38% \$699 \$155 \$113 \$0 \$41 \$00 B NAS WAT05-320 NETWIN 3200B 540 ATA DR \$1,300 38% \$682 \$154 \$113 \$0 \$41 \$0 B NAS WAT07-250 NETWIN 2500B ATA DR 7200 \$1,300 38% \$682 \$156 \$113 \$0 \$41 \$0 B NAS WAT07-250 NETWIN 2500B ATA DR 7200 \$1,300 38% \$682 \$156 \$113 \$0 \$41 \$0 B NAS WAT07-250 NETWIN 2500B ATA DR 7200 \$1,300 38% \$682 \$154 \$113 \$0 \$41 \$0 B NAS WAT07-250 NETWIN 2500B ATA DR 7200 \$1,300 38% \$682 \$154 \$113 \$0 \$41 \$0 B NAS WAT07-250 NETWIN 2500B ATA DR 7200 \$1,300 38% \$682 \$154 \$113 \$0 \$41 \$0 B NAS WAT07-250 NETWIN 2500B ATA DR 7200 \$1,300 38% \$862 \$154 \$113 \$0 \$41 \$0 B NAS WAT07-250 NETWIN 2500B FIELD INSTAL \$14,450 38% \$8,958 \$0.00 \$2,255 \$1,705 \$0 \$1,600 \$800 B NAS WAT07-250 NETWIN 2500 FIELD INSTAL \$14,450 38% \$8,958 \$2,3560 \$5,700 \$4,180 \$0 \$1,520 \$0 B NAS WAT07-250 NETWIN 2500 FIELD INSTAL \$14,450 38% \$8,259 \$2,255 \$1,705 \$0 \$0 \$1,520 \$0 B NAS WAT07-250 NETWIN 2500 FIELD INSTAL \$14,450 38% \$8,259 \$2,255 \$1,705 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0													
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W-AT07-250U NETWIN 250GB ATA DR 7200 \$1,390 38% \$862 \$154 \$113 \$0 \$41 \$0 B NAS W-CX200-FD CX200 DPE NO RACK \$15,500 38% \$9,610 \$2,325 \$1,705 \$0 \$1,600 \$800 B NAS W-CX300-FD NETWIN CX300 FIELD INSTAL \$14,450 38% \$8,959 \$2,168 \$1,590 \$0 \$5,78 \$0 B NAS W-CX500-FD NETWIN CX500 FIELD INSTAL \$38,000 38% \$23,550 \$5,700 \$4,180 \$0 \$1,520 \$0 B NAS W-CX500-FD NETWIN CX500 FIELD INSTAL \$38,000 28% \$4,647 \$1,130 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	NW-AT05-320U	NETWIN 320GB 5400 ATA DR	\$1,390	38%	\$862		\$113			\$0	В		
W-CX200-FD (CX200 OPE NO RACK	NW-AT07-250				7		T				_		
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W-CX500-FD NETWIN CX500 FIELD INSTAL \$38,000 38% \$23,560 \$5,700 \$4,180 \$0 \$1,520 \$0 B NAS WMGR820-DP NAVI MGR BASE FOR NW DAE \$6,280 26% \$4,647 \$1,130 \$0 \$0 \$0 \$0 \$0 \$0 D2 NAS WMGR820-DPE NAVI MGR BASE FOR NW DAE \$6,280 26% \$932 \$227 \$0 \$0 \$0 \$0 \$0 D2 NAS WMGR820-DPE NAVI MGR BASE FOR NETWIN \$1,260 26% \$30 \$7 \$0 \$0 \$0 \$0 D2 NAS WMGR820-DPE NETWIN WINDOWS UTILS FOR NETWIN \$40 26% \$30 \$7 \$0 \$0 \$0 \$0 D2 NAS WALDLEAP NAVI GREAT FOR NETWIN SAID 26% \$30 \$7 \$0 \$0 \$0 \$0 D2 NAS WALDLEAP NAVI GREAT FOR NETWIN SAID 26% \$30 \$7 \$0 \$0 \$0 \$0 D2 NAS WALDLEAP NAVI GREAT FOR NETWIN SAID SAID SAID SAID SAID SAID SAID SAID	NW-CX200-FD												
WMGRB200-DPE NAVI MGR BASE FOR NETWIN \$1,260 28% \$932 \$227 \$0 \$0 \$0 \$0 D2 NAS W-W-UTIL-WIN WINDOWS UTILS FOR NETWIN \$40 28% \$30 \$77 \$0 \$0 \$0 \$0 D2 NAS W-W-UTIL-WIN WINDOWS UTILS FOR NETWIN \$40 28% \$30 \$77 \$0 \$0 \$0 \$0 D2 NAS W-W-UTIL-WIN WINDOWS UTILS FOR NETWIN \$40 28% \$30 \$77 \$0 \$0 \$0 \$0 D2 NAS W-W-UTIL-WIN WINDOWS UTILS FOR NETWIN \$40 28% \$30 \$77 \$0 \$0 \$0 \$0 D2 NAS W-W-W-UTIL-WIN WINDOWS UTILS FOR NETWIN \$40 28% \$30 \$77 \$0 \$0 \$0 \$0 \$0 D2 NAS W-W-W-W-W-W-W-W-W-W-W-W-W-W-W-W-W-W-W-	NW-CX500-FD					\$5,700		\$0	\$1,520	\$0	В		
W-UTIL-WIN WINDOWS UTILS FOR NETWIN \$ \$40 26% \$30 \$7 \$0 \$0 \$0 \$0 \$0 \$0 \$2 NAS \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	NWMGRB200-DAE				Ŧ ·,- ··	T - 1,							
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G2-REPV2-L VG2 REPLICATOR V2 LICENSE=IC \$18,750 26% \$13,875 \$3,375 \$0 \$0 \$0 \$0 D2 NAS													
	VG2-FLR-L VG2-REPV2-L												
	VG2-REPV2-LU							\$0	\$0	\$0	D2	NAS	

			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL	MNT ANNUAL	MNT ANNUAL	WARR UPG	WARR UPG	DISCOUNT	FAMILY
G8-CEE2-L	VG8 AV 2-FOR-1 LICENSE=IC	\$3,000	26%	\$2,220	(PREMIUM) \$540	(STANDARD) \$0	(BASIC) \$0	(PREMIUM) \$0	(STANDARD) \$0	CLASS D2	NAS
'G8-CEE-L	VG8 AV LICENSE	\$3,000	26%	\$2,220	\$540	\$0			\$0	D2	NAS
G8-DMEX-U	VG8 G-WAY EMPTY DATAMOVER ENCLOSURE U/G	\$45,500	38%	\$28,210	\$6,825	\$5,005	\$0		\$0	В	NAS
G8-DM-U	VG8 GATEWAY SINGLE DATA MOVER ADD-ON	\$71,500	38%	\$44,330	\$10,725	\$7,865	\$0		\$0	В	NAS
G8-FLR-L G8-REPV2-L	VG8 FLR BASE LICENSE (2 BLADES)=IC VG8 REPLICATOR V2 LICENSE=IC	\$10,000 \$31,100	26% 26%	\$7,400 \$23,014	\$1,800 \$5,598	\$0 \$0	\$0 \$0		\$0 \$0	D2 D2	NAS NAS
G8-REPV2-LU	VG8 REPLICATOR V2 LICENSE VG8 REPLICATOR V2 UPG LICENSE	\$31,100	26%	\$23,014	\$5,598 \$5.598	\$0 \$0	\$0		\$0 \$0	D2	NAS
-NS4014615KN	VAULT NS40 146GB 15K 4GB NEBS DRIVES QT	\$6,665	38%	\$4,132	\$1,000	\$733	\$0		\$0	В	NAS
-NS4040010KN	VAULT NS40 400GB 10K 4GB NEBS DRIVES QT	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0		\$0	В	NAS
-NS4-40010K	CX4 VAULT 400GB 10K 4GB DRIVES	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0		\$0	В	NAS
NS8014615KN	VAULT PACK NS80 146GB 15K 4GB NEBS DRIVE	\$6,665	38%	\$4,132	\$1,000	\$733	\$0		\$0	В	NAS
NX4-14615K4 NX4-14615K5	NX4 VAULT PACK 4X146GB 15K SAS DISKS NX4 VAULT PACK 5X146GB 15K SAS DISKS	\$1,710 \$2,140	10% 10%	\$1,539 \$1,926	\$0 \$0	\$0 \$0	\$0 \$0		\$0 \$0	J	NAS NAS
0-000-601	NW DATA DOMAIN DEV TYPE ENABLER +7TB=CC	\$9,590	26%	\$7,097	\$2,206	\$2,014	\$0 \$0		\$0 \$0	DH	OPEN EDITION
6-101-779	NW MOD DATABASES AND APPS WIN/LIN=IA	\$1,595	26%	\$1,180	\$367	\$335	\$0		\$0	DH	OPEN EDITION
6-101-780	NW MOD DATABASES AND APPS UNIX=IA	\$7,750	26%	\$5,735	\$1,783	\$1,628	\$0		\$0	DH	OPEN EDITION
6-102-513	NW DATA DOMAIN DEV TYPE ENABLER=IA	\$4,250	26%	\$3,145	\$978	\$893	\$0	\$0	\$0	DH	OPEN EDITION
3-102-514	NW DATA DOMAIN DEV TYPE: 1TB CAP=CC	\$2,540	26%	\$1,880	\$584	\$533	\$0		\$0	DH	OPEN EDITION
6-102-515	NW DATA DOMAIN DEV TYPE: 5TB CAP=CC	\$7,075	26%	\$5,236	\$1,627	\$1,486	\$0		\$0	DH	OPEN EDITION
6-102-516	NW DATA DOMAIN DEV TYPE: 10TB CAP=CC	\$12,740	26%	\$9,428	\$2,930	\$2,675	\$0		\$0	DH	OPEN EDITION
3-102-517 3-102-518	NW DATA DOMAIN DEV TYPE: 25TB CAP=CC NW DATA DOMAIN DEV TYPE: 50TB CAP=CC	\$27,370 \$45,830	26% 26%	\$20,254 \$33,914	\$6,295 \$10,541	\$5,748 \$9,624	\$0 \$0		\$0 \$0	DH DH	OPEN EDITION OPEN EDITION
6-102-516 6-103-179	NW SOURCE CAP 1TB LICENSE TIER 1=CA	\$9,500	26%	\$7,030	\$2,185	\$1,995	\$0 \$0		\$0 \$0	DH	OPEN EDITION
6-103-180	NW SOURCE CAP 10TB LICENSE TIER 1=CA	\$95,000	26%	\$70,300	\$21,850	\$19,950	\$0		\$0	DH	OPEN EDITION
S-103-181	NW SOURCE CAP 10TB LICENSE TIER 2=CA	\$87.500	26%	\$64.750	\$20,125	\$18.375	\$0		\$0	DH	OPEN EDITION
5-103-182	NW SOURCE CAP 10TB LICENSE TIER 3=CA	\$82,500	26%	\$61,050	\$18,975	\$17,325	\$0	\$0	\$0	DH	OPEN EDITION
6-103-183	NW SOURCE CAP 10TB LICENSE TIER 4=CA	\$75,000	26%	\$55,500	\$17,250	\$15,750	\$0		\$0	DH	OPEN EDITION
5-103-184	NW SOURCE CAP 10TB LICENSE TIER 5=CA	\$65,000	26%	\$48,100	\$14,950	\$13,650	\$0		\$0	DH	OPEN EDITION
-103-185	NW SOURCE CAP 10TB LICENSE TIER 6=CA	\$60,000	26%	\$44,400	\$13,800	\$12,600	\$0		\$0	DH	OPEN EDITION
-103-435	NW SOURCE CAP 1TB LICENSE TIER 2=CA	\$8,750	26%	\$6,475 \$6,105	\$2,013	\$1,838	\$0 \$0		\$0 \$0	DH DH	OPEN EDITION
-103-436 -103-437	NW SOURCE CAP 1TB LICENSE TIER 3=CA NW SOURCE CAP 1TB LICENSE TIER 4=CA	\$8,250 \$7,500	26% 26%	\$6,105 \$5,550	\$1,898 \$1,725	\$1,733 \$1,575	\$0 \$0		\$0 \$0	DH	OPEN EDITION OPEN EDITION
-103-437	NW SOURCE CAP 1TB LICENSE TIER 4-CA	\$6,500	26%	\$4.810	\$1,725	\$1,365	\$0		\$0 \$0	DH	OPEN EDITION
-107-744	NW SOURCE CAP 1TB ENTITLEMENT TIER 1=CA	\$9,500	26%	\$7,030	\$2,185	\$1,995	\$0		\$0	DH	OPEN EDITION
6-107-745	NW SOURCE CAP 1TB ENTITLEMENT TIER 2=CA	\$8,750	26%	\$6,475	\$2,013	\$1,838	\$0		\$0	DH	OPEN EDITION
5-107-746	NW SOURCE CAP 1TB ENTITLEMENT TIER 3=CA	\$8,250	26%	\$6,105	\$1,898	\$1,733	\$0	\$0	\$0	DH	OPEN EDITION
5-107-747	NW SOURCE CAP 1TB ENTITLEMENT TIER 4=CA	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0		\$0	DH	OPEN EDITION
5-107-748	NW SOURCE CAP 1TB ENTITLEMENT TIER 5=CA	\$6,500	26%	\$4,810	\$1,495	\$1,365	\$0		\$0	DH	OPEN EDITION
6-107-749	NW SOURCE CAP 1TB ENTITLEMENT TIER 6=CA	\$6,000	26%	\$4,440	\$1,380	\$1,260	\$0		\$0 \$0	DH	OPEN EDITION
6-108-679 6-108-680	DD STORAGE SYSTEM ENABLER UPG=CC DD DEVICE TYPE: 1TB CAP ENTITLEMENT=CC	\$9,590 \$9,590	26% 26%	\$7,097 \$7,097	\$2,206 \$2,206	\$2,014 \$2,014	\$0 \$0		\$0 \$0	DH DH	OPEN EDITION OPEN EDITION
5-108-681	DD DEVICE TYPE: 1TB CAP ENTITLEMENT=CC	\$10,000	26%	\$7,400	\$2,300	\$2,100	\$0		\$0 \$0	DH	OPEN EDITION
3-112-151	NW 9.1 SRC CAP 1TB ENTLMNT; 0-10TB=CA	\$9.500	26%	\$7,030	\$2,185	\$1.995	\$0		\$0	DH	OPEN EDITION
5-112-152	NW 9.1 SRC CAP 1TB ENTLMNT; 11-50TB=CA	\$8,750	26%	\$6,475	\$2,013	\$1,838	\$0		\$0	DH	OPEN EDITION
6-112-153	NW 9.1 SRC CAP 1TB ENTLMNT; 51-100TB=CA	\$8,250	26%	\$6,105	\$1,898	\$1,733	\$0		\$0	DH	OPEN EDITION
3-112-154	NW 9.1 SRC CAP 1TB ENTLMNT;101-250TB=CA	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0		\$0	DH	OPEN EDITION
3-112-155	NW 9.1 SRC CAP 1TB ENTLMNT; 251-500TB=CA	\$6,500	26%	\$4,810	\$1,495	\$1,365	\$0	\$0	\$0	DH	OPEN EDITION
i-112-156 i-112-981	NW 9.1 SRC CAP 1TB ENTLMNT; 501TB+=CA	\$6,000 \$9.500	26% 26%	\$4,440 \$7.030	\$1,380 \$2.185	\$1,260 \$1,995	\$0 \$0		\$0 \$0	DH DH	OPEN EDITION OPEN EDITION
-112-981 -112-982	NW 9.2 Source Cap 1TB Lic; 0-10TB=CA NW 9.2 Source Cap 1TB Lic; 11-50TB=CA	\$9,500 \$8,750	26%	\$7,030 \$6,475	\$2,185 \$2,013	\$1,995	\$0 \$0		\$0 \$0	DH	OPEN EDITION
-112-983	NW 9.2 Source Cap 11B Lic; 51-100TB=CA	\$8,250	26%	\$6,105	\$1,898	\$1,733	\$0		\$0	DH	OPEN EDITION
-112-984	NW 9.2 Source Cap 1TB Lic; 101-250TB=CA	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0		\$0	DH	OPEN EDITION
-112-985	NW 9.2 Source Cap 1TB Lic; 251-500TB=CA	\$6,500	26%	\$4,810	\$1,495	\$1,365	\$0		\$0	DH	OPEN EDITION
-112-986	NW 9.2 Source Cap 1TB Lic; 501TB+=CA	\$6,000	26%	\$4,440	\$1,380	\$1,260	\$0		\$0	DH	OPEN EDITION
3-001-302	NW SOURCE CAP 1TB LICENSE TIER 6=CA	\$6,000	26%	\$4,440	\$1,380	\$1,260	\$0		\$0	DH	OPEN EDITION
S-RPHW-G5T	RPA GEN5-TAA FOR RP CLASSIC (EMC OEM Products)	\$17,880	15%	\$15,198	\$1,788	\$1,252	\$0		\$0	E	OPEN EDITION
S-RPHW-G6T S-RPHW-G6T-D	RPA CLASSIC (EMC OEM Products)	\$19,250 \$19,250	15% 15%	\$16,363 \$16,363	\$1,925 \$1,925	\$1,348 \$1,348	\$0 \$0		\$0 \$0	E E	OPEN EDITION OPEN EDITION
N6-10GBE-CO	Dell RPA Classic (EMC OEM Products) 10GBE COPPER SLIC (ROCKSLIDE) (EMC OEM Products)	\$19,250	15%	\$1,063	\$1,925 \$125	\$1,346 \$88	\$0 \$0		\$0 \$0	Ē	OPEN EDITION
N6-10GBE-CO-U	10GB COPPER SLIC (ROCKSLIDE) (EMC OEM Floducts)	\$1,250	15%	\$1,063	\$125	\$88	\$0		\$0 \$0	Ē	OPEN EDITION
N6-10GBE-FI	10GBE OPTICAL SLIC (LANDSLIDE) (EMC OEM Products)	\$750	15%	\$638	\$75	\$53	\$0		\$0	Ē	OPEN EDITION
N6-10GBE-FI-U	10GB OPTICAL SLIC (LANDSLIDE) UPG (EMC OEM Products)	\$750	15%	\$638	\$75	\$53	\$0		\$0	E	OPEN EDITION
N6-10GB-SFP	10GBE OPTICAL SFP (MULTI-MODE) (EMC OEM Products)	\$375	15%	\$319	\$38	\$26	\$0	\$4	\$0	E	OPEN EDITION
N6-16GBSFP	16GB SFP (EMC OEM Products)	\$750	15%	\$638	\$75	\$53	\$0		\$0	E	OPEN EDITION
N6-8GBSFC	8GB SFP (EMC OEM Products)	\$250	15%	\$213	\$25	\$18	\$0		\$0	E	OPEN EDITION
S-V53-UPG	RECPNT & LPS RTU FOR VNX5300	\$968	10%	\$871	\$174	\$155	\$0		\$0	UE	OPEN EDITION
S-V55-UPG S-V57-UPG	RECPNT AND LPS RTU FOR VNX5500 RECPNT & LPS RTU FOR VNX5700	\$5,831 \$10,661	26% 26%	\$4,315 \$7,889	\$1,050 \$1,919	\$933 \$1,706	\$0 \$0		\$0 \$0	UM-S UM-S	OPEN EDITION OPEN EDITION
S-V57-UPG S-V75-UPG	RECPNT & LPS RTU FOR VNX5700 RECPNT & LPS RTU FOR VNX7500	\$10,001	26%	\$7,889 \$10,398	\$1,919 \$2,529	\$1,706 \$2,248	\$0 \$0		\$0 \$0	UM-S	OPEN EDITION OPEN EDITION
N-RPHW3-G6T	RPA GEN 6 FOR UNITY (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0		\$0 \$0	E E	OPEN EDITION
N-RPHW3-G6T-D	Dell RPA GEN6 for Unity (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	Ē	OPEN EDITION
RPHWP-G5T	RPA GEN5-TAA FOR PROTECTPOINT-RP (EMC OEM Products)	\$17,880	15%	\$15,198	\$1,788	\$1,252	\$0	\$179	\$0	Ē	OPEN EDITION
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P-RPHWP-G6T P-RPHWP-G6T-D	RPA FOR PROTECTPOINT (EMC OEM Products) Dell RPA for ProtectPoint (EMC OEM Products)	\$19,250 \$19,250	15% 15%	\$16,363 \$16,363	\$1,925 \$1,925	\$1,348 \$1,348	\$0 \$0		\$0 \$0	E E	OPEN EDITION OPEN EDITION

			EPL Pricing EPL Maintenance and Warranty Uprade Pricing								
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
RP-DR	RECOVERPOINT 1.2TB DRIVE (EMC OEM Products)	\$1,165	15%	\$990	\$117	\$82	\$0	\$12	\$0	E	OPEN EDITION
P-PS P-RR-NS120	RECOVERPOINT POWER SUPPLY (EMC OEM Products) RECOVERPOINT FOR NS-120 LIC BUNDLE	\$385 \$20,000	15% 26%	\$327 \$14,800	\$39 \$3,600	\$27 \$0	\$0 \$0	\$4 \$0	\$0 \$0	E D2	OPEN EDITION OPEN EDITION
P-RR-NS20	RP/NS BUNDLE FOR CELERRA	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	D2	OPEN EDITION
-RR-NS40	RP/NS 40 BUNDLE FOR CELERRA	\$45,000	26%	\$33,300	\$8.100	\$0	\$0	\$0	\$0	D2	OPEN EDITION
-RR-NS480	RECOVERPOINT FOR NS-480 LIC BUNDLE	\$40,000	26%	\$29,600	\$7,200	\$0	\$0	\$0	\$0	D2	OPEN EDITION
-RR-NS80	RP/NS 80 BUNDLE FOR CELERRA	\$70,000	26%	\$51,800	\$12,600	\$0	\$0	\$0	\$0	D2	OPEN EDITION
-RR-NS960	CELERRA NS-960 RECOVERPOINT BUNDLE	\$72,000	26%	\$53,280	\$12,960	\$0	\$0	\$0	\$0	D2	OPEN EDITION
-RR-NSG2	RP/NS-G2 BUNDLE FOR CELERRA	\$40,000	26%	\$29,600	\$7,200	\$0	\$0	\$0	\$0	D2	OPEN EDITION
S-V53-UPG	RECPNT & RPS RTU FOR VNX5300	\$3,750	10%	\$3,375	\$675	\$600	\$0	\$0	\$0	UE	OPEN EDITION
S-V55-UPG	RECPNT & RPS RTU FOR VNX5500	\$13,784	26%	\$10,200	\$2,481	\$2,205	\$0	\$0	\$0	UM-S	OPEN EDITION
S-V57-UPG	RECPNTS & RPS RTU FOR VNX5700	\$28,190	26%	\$20,861	\$5,074	\$4,510	\$0	\$0	\$0	UM-S	OPEN EDITION
S-V75-UPG	RECPNTS & RPS RTU FOR VNX7500	\$67,173	26%	\$49,708	\$12,091	\$10,748	\$0	\$0	\$0	UM-S	OPEN EDITION
-RPHW-G6T -RPHW-G6T-D	RPA FOR SCALEIO (EMC OEM Products) Dell ScaleIO-RP Appliance GEN6 (EMC OEM Products)	\$19,250	15% 15%	\$16,363	\$1,925	\$1,348 \$1.348	\$0 \$0	\$193 \$193	\$0 \$0	E E	OPEN EDITION OPEN EDITION
2-RPHW-G6T	RPA FOR VMAX AF250 (EMC OEM Products)	\$19,250 \$19,250	15%	\$16,363 \$16,363	\$1,925 \$1,925	\$1,346 \$1,348	\$0 \$0	\$193	\$0 \$0	Ē	OPEN EDITION
2-RPHW-G6T-D	Dell RPA for VMAX AF250 (EMC OEM Floducts)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
4-RPHW-G6T	RPA for VMAX AF 250 (EMC OEM Froducts)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	Ē	OPEN EDITION
4-RPHW-G6T-D	Dell RPA for VMAX AF450/850/950 (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	Ē	OPEN EDITION
AX3-RPHW-G6T	RPA FOR VMAX3 (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	Ē	OPEN EDITION
	Dell RPA for VMAX3 (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	Ē	OPEN EDITION
E-RPHW-G5T	RPA GEN5-TAA FOR VMAX10K (EMC OEM Products)	\$17,880	15%	\$15,198	\$1,788	\$1,252	\$0	\$179	\$0	E	OPEN EDITION
E-RPHW-G6T	RPA FOR VMAX10K (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
X-RPHW-G5T	RPA GEN5-TAA FOR VMAX 20K & VMAX 40K (EMC OEM Products)	\$17,880	15%	\$15,198	\$1,788	\$1,252	\$0	\$179	\$0	E	OPEN EDITION
X-RPHW-G6T	RPA FOR VMAX20K/VMAX40K (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
K-RPHW7-G6T	RPA FOR VNX2, VNXe3200 (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
-RP-HW-G6T-D	Dell XIO-RP Appliance GEN6-TAA (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
-RPHWX-G5T	RPA GEN5-TAA FOR XtremIO XT DC (EMC OEM Products)	\$17,880	15%	\$15,198	\$1,788	\$1,252	\$0	\$179	\$0	E	OPEN EDITION
-RPHWX-G6T	RPA FOR XTREMIO (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
X2-RPHW-G6T	RPA for XtremIO-X2 (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
	Dell RPA for XtremIO-X2 (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
-000-598	NW 3RD-PRTY VRTL TAPE LIBRARY BNDLE=CC	\$10,000	26%	\$7,400	\$2,300	\$2,100	\$0	\$0	\$0	DH	OPEN STORAGE
-000-599	NW DATA DOMAIN BUNDLE 10TB CAP=CC	\$20,000	26%	\$14,800	\$4,600	\$4,200	\$0	\$0	\$0	DH	OPEN STORAGE
-001-624	NW AUTOCH SW MOD 1-20 SLOTS=IA	\$5,500	26%	\$4,070	\$1,265	\$1,155	\$0	\$0	\$0	DH	OPEN STORAGE
-001-633	NW AUTOCH SW MOD 1-40 SLOTS=IA	\$7,700	26%	\$5,698	\$1,771	\$1,617	\$0	\$0	\$0	DH	OPEN STORAGE
-004-602	NW AUTOCH SOFTWARE 1-32 SLOTS=IA	\$6,900	26%	\$5,106	\$1,587	\$1,449	\$0	\$0	\$0 \$0	DH	OPEN STORAGE
-004-603 -004-606	NW AUTOCH SOFTWARE 1-9 SLOTS=IA NW AUTOCH SOFTWARE 1-16 SLOTS=IA	\$2,400 \$4,830	26% 26%	\$1,776 \$3,574	\$552 \$1,111	\$504 \$1.014	\$0 \$0	\$0 \$0	\$0 \$0	DH DH	OPEN STORAGE OPEN STORAGE
-004-606	NW AUTOCH SOFTWARE 1-16 SLOTS-IA	\$4,030 \$11,000	26%	\$8,140	\$2,530	\$2,310	\$0 \$0	\$0 \$0	\$0 \$0	DH	OPEN STORAGE
6-004-607 6-004-617	NW SNMP MOD=IA	\$2.000	26%	\$1.480	\$2,550 \$460	\$420	\$0	\$0 \$0	\$0	DH	OPEN STORAGE
6-004-622	NW ARCHIVE MOD UNIX=IA	\$5,000	26%	\$3,700	\$1,150	\$1,050	\$0	\$0 \$0	\$0	DH	OPEN STORAGE
6-004-635	NW AUTOCH SOFTWARE MOD 1-128 SLOTS=IA	\$14,500	26%	\$10,730	\$3,335	\$3,045	\$0	\$0	\$0	DH	OPEN STORAGE
6-004-636	NW AUTOCH SOFTWARE MOD 1-256 SLOTS=IA	\$20,480	26%	\$15,155	\$4.710	\$4,301	\$0	\$0	\$0	DH	OPEN STORAGE
6-004-638	NW AUTOCH SOFTWARE MOD UNLMTD SLOTS=IA	\$39,000	26%	\$28,860	\$8,970	\$8,190	\$0	\$0	\$0	DH	OPEN STORAGE
-004-678	NW DYNAMIC DRIVE SHARING OPTION=IA	\$2,000	26%	\$1,480	\$460	\$420	\$0	\$0	\$0	DH	OPEN STORAGE
-004-689	NW NDMP CLNT CON - TIER 1=IC	\$2,995	26%	\$2,216	\$689	\$629	\$539	\$0	\$0	DH	OPEN STORAGE
-004-690	NW NDMP CLNT CON - TIER 2=IC	\$4,995	26%	\$3,696	\$1,149	\$1,049	\$899	\$0	\$0	DH	OPEN STORAGE
i-004-691	NW NDMP CLNT CON - TIER 3=IC	\$11,995	26%	\$8,876	\$2,759	\$2,519	\$2,159	\$0	\$0	DH	OPEN STORAGE
-004-692	NW NDMP CLNT CON - TIER 4=IC	\$17,995	26%	\$13,316	\$4,139	\$3,779	\$3,239	\$0	\$0	DH	OPEN STORAGE
-004-725	NW MOD SAP UNIX CLNT=IA	\$15,500	26%	\$11,470	\$3,565	\$3,255	\$0	\$0	\$0	DH	OPEN STORAGE
-004-726	NW MOD SAP LIN CLNT=IA	\$4,000	26%	\$2,960	\$920	\$840	\$0	\$0	\$0	DH	OPEN STORAGE
-004-762	NW AUTOCH SOFTWARE MOD 1-400 SLOTS=IA	\$26,500	26%	\$19,610	\$6,095	\$5,565	\$0	\$0	\$0	DH	OPEN STORAGE
-004-763	NW AUTOCH SOFTWARE MOD 1-512 SLOTS=IA	\$30,000	26%	\$22,200	\$6,900	\$6,300	\$0	\$0	\$0	DH	OPEN STORAGE
-004-764	NW AUTOCH SOFTWARE MOD 1-700 SLOTS=IA	\$34,500	26%	\$25,530	\$7,935	\$7,245	\$0	\$0	\$0	DH	OPEN STORAGE
-005-006	NW ARCHIVE MOD WIN=IA	\$1,000	26%	\$740	\$230	\$210	\$0	\$0	\$0	DH	OPEN STORAGE
-005-031	NW MOD SAP WIN CLNT=IA	\$4,000	26%	\$2,960	\$920	\$840	\$0	\$0	\$0	DH	OPEN STORAGE
-005-476	NW ARCHIVE MOD LIN=IA	\$1,000	26%	\$740	\$230	\$210	\$0	\$0	\$0	DH	OPEN STORAGE
-100-309	AVAMAR OPEN FILE SOLN WINDS WINDS CLAIRS	\$12,000	26%	\$8,880	\$2,760	\$2,520	\$0	\$0	\$0 \$0	DH	OPEN STORAGE
-100-318	AVAMAR OPEN FILE SOLN WINNT, WIN2K CLNTS	\$100 \$95	26%	\$74 \$70	\$23 \$22	\$21 \$20	\$0 \$0	\$0 \$0	\$0 \$0	DH DH	OPEN STORAGE
-100-606 -100-632	NW AUTOCH SILO FEATURE PRE NW 7.4=IC NW MOD MEDITECH LIC=IA	\$95 \$4,950	26% 26%	\$70 \$3,663	\$22 \$1,139	\$20 \$1,040	\$0 \$0	\$0 \$0	\$0 \$0	DH DH	OPEN STORAGE OPEN STORAGE
·100-632 ·100-633	NW MOD MEDITECH LIC=IA NW MOD MICROSOFT APPS=IA	\$4,950 \$1,595	26%	\$3,663 \$1,180	\$1,139	\$1,040 \$335	\$0 \$0	\$0 \$0	\$0 \$0	DH	OPEN STORAGE
·100-633	NW CLNT=IA	\$500	26%	\$370	\$115	\$335 \$105	\$0 \$0	\$0 \$0	\$0 \$0	DH	OPEN STORAGE
100-691	NW CLNT QTY 5=IA	\$2,500	26%	\$1,850	\$575	\$525	\$0 \$0	\$0 \$0	\$0	DH	OPEN STORAGE
100-692	NW CLNT QTY 3-IA	\$11,500	26%	\$8,510	\$2,645	\$2,415	\$0	\$0 \$0	\$0	DH	OPEN STORAGE
100-693	NW CLNT QTY 25-IA NW CLNT QTY 100-IA	\$11,500 \$42,500	26%	\$31,450	\$2,645 \$9,775	\$8,925	\$0 \$0	\$0 \$0	\$0	DH	OPEN STORAGE
-100-697	NW DISKBACKUP OPT TIER 1: 1TB=CC	\$1,495	26%	\$1,106	\$344	\$314	\$0	\$0 \$0	\$0	DH	OPEN STORAGE
-100-698	NW DISKBACKUP OPT TIER 1: 1TB-CC	\$4,160	26%	\$3,078	\$957	\$874	\$0	\$0 \$0	\$0	DH	OPEN STORAGE
-100-699	NW DISKBACKUP OPT TIER 3: 10TB=CC	\$7,495	26%	\$5,546	\$1,724	\$1,574	\$0	\$0	\$0	DH	OPEN STORAGE
	NW DISKBACKUP OPT TIER 4: 25TB=CC	\$16,100	26%	\$11,914	\$3,703	\$3,381	\$0	\$0	\$0	DH	OPEN STORAGE
-100-700		\$26,960	26%	\$19,950	\$6,201	\$5,662	\$0	\$0 \$0	\$0	DH	OPEN STORAGE
S-100-700 S-100-701	NW DISKBACKUP OPT TIER 5: 50TB=CC								ΨΟ	211	
-100-701	NW DISKBACKUP OPT TIER 5: 50TB=CC NW CLNT DATA DEDUP OTY 25=IA								0.2	DH	
i-100-701 i-101-595	NW DISKBACKUP OPT TIER 5: 501B=CC NW CLNT DATA DEDUP QTY 25=IA NW CLNT DATA DEDUP QTY 100=IA	\$575 \$2,225	26% 26%	\$426 \$1,647	\$132 \$512	\$121 \$467	\$0 \$0	\$0 \$0	\$0 \$0	DH DH	OPEN STORAGE OPEN STORAGE

			EPL Pricing EPL Maintenance and Warranty Uprade Pricing								
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
456-101-762	NW SVR NETWORK ED UNIX	\$8,280	26%	\$6,127	\$1,904	\$1,739	\$0	\$0	\$0		OPEN STORAGE
456-101-763 456-101-764	NW SVR WORKGROUP ED WIN/LIN NW SVR WORKGROUP ED UNIX	\$1,150 \$4,140	26% 26%	\$851 \$3,064	\$265 \$952	\$242 \$869	\$0 \$0	\$0 \$0	\$0 \$0	DH DH	OPEN STORAGE OPEN STORAGE
456-101-765	NW SVR WORKGROOF ED UNIX	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-766	NW SVR PWR ED UNIX	\$22,500	26%	\$16,650	\$5,175	\$4,725	\$0	\$0	\$0		OPEN STORAGE
456-101-767	NW NETWORK ED STG NODE WIN/LIN=IA	\$2,300	26%	\$1,702	\$529	\$483	\$0	\$0	\$0		OPEN STORAGE
456-101-768	NW NETWORK ED STG NODE UNIX=IA	\$8,280	26%	\$6,127	\$1,904	\$1,739	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-769	NW PWR ED STG NODE WIN/LIN=IA	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-770 456-101-771	NW PWR ED STG NODE UNIX=IA NW NETWORK ED DED STG NODE WIN/LIN=IA	\$22,500 \$1,250	26% 26%	\$16,650 \$925	\$5,175 \$288	\$4,725 \$263	\$0 \$0	\$0 \$0	\$0 \$0	DH DH	OPEN STORAGE OPEN STORAGE
456-101-772	NW NETWORK ED DED STG NODE WINZEIN-IA	\$3,000	26%	\$2,220	\$690	\$630	\$0 \$0	\$0	\$0 \$0		OPEN STORAGE
456-101-773	NW PWR ED DED STG NODE WIN/LIN=IA	\$2,500	26%	\$1,850	\$575	\$525	\$0	\$0	\$0		OPEN STORAGE
456-101-774	NW PWR ED DED STG NODE UNIX=IA	\$5,000	26%	\$3,700	\$1,150	\$1,050	\$0	\$0	\$0		OPEN STORAGE
456-101-775	NW ARCHIVE MOD WIN/LIN=IA	\$1,000	26%	\$740	\$230	\$210	\$0	\$0	\$0		OPEN STORAGE
456-101-776	NW ARCHIVE MOD UNIX=IA	\$5,000	26%	\$3,700	\$1,150	\$1,050	\$0	\$0	\$0		OPEN STORAGE
456-102-028 456-102-247	NW MOD MICROSOFT VSS HW PROVIDER=IA S1 EMAIL MGMT-NOTES/DOMINO 1-5000USER=MB	\$1,595 \$29	26% 26%	\$1,180 \$21	\$367 \$7	\$335 \$6	\$0 \$0	\$0 \$0	\$0 \$0	DH DH	OPEN STORAGE OPEN STORAGE
456-102-247 456-102-248	S1 EMAIL MGMT-NOTES/DOMINO 1-5000USER=MB S1 EMAIL MGMT-NOTES/DOMINO 5001+ USER=MB	\$29 \$25	26%	\$21 \$19	\$7 \$6	\$6 \$5	\$0 \$0	\$0 \$0	\$0 \$0	DH	OPEN STORAGE
456-102-249	S1 EMAIL MGMT-MS EXCH 1-5000 USER=MB	\$29	26%	\$21	\$7	\$6	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-250	S1 EMAIL MGMT-MS EXCH 5001+ USER=MB	\$25	26%	\$19	\$6	\$5	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-321	S1 FOR MS SHAREPOINT-TIER1 STDAL=MB	\$40	26%	\$30	\$9	\$8	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-322	S1 FOR MS SHAREPOINT-TIER2 STDAL=MB	\$35	26%	\$26	\$8	\$7	\$0	\$0	\$0		OPEN STORAGE
456-102-323	SOURCEONE FOR MS SHAREPOINT-TIER1 ADD-ON	\$31	26%	\$23	\$7	\$7	\$0	\$0	\$0		OPEN STORAGE
456-102-324	SOURCEONE FOR MS SHAREPOINT-TIER2 ADD-ON	\$26	26%	\$19	\$6	\$5	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-536 456-102-537	S1-FILE SYSTEMS,TIER 1, ADD-ON=MB S1 FOR FILE SYSTEMS,TIER 2, ADD-ON=MB	\$26 \$23	26% 26%	\$19 \$17	\$6 \$5	\$5 \$5	\$0 \$0	\$0 \$0	\$0 \$0	DH DH	OPEN STORAGE OPEN STORAGE
456-102-557	AVAMAR 1TB DATA DOMAIN CAPACITY LICENSE	\$23 \$9,000	26%	\$6,660	\$2,070	\$1,890	\$0 \$0	\$0 \$0	\$0 \$0	DH	OPEN STORAGE
456-103-794	S1 FOR MS SPT STOR MGMT, PREM=MB	ψ5,000 \$10	26%	\$7	\$2	\$2	\$0	\$0	\$0		OPEN STORAGE
456-103-874	S1 IPM, BASE, TIER 1 (1-10TB)	\$2,500	26%	\$1,850	\$575	\$525	\$0	\$0	\$0		OPEN STORAGE
456-103-875	S1 IPM, STOR, TIER 1 (1-10TB)	\$2,500	26%	\$1,850	\$575	\$525	\$0	\$0	\$0		OPEN STORAGE
456-103-876	S1 IPM, BASE, TIER 2 (11-50TB)	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0		OPEN STORAGE
456-103-877	S1 IPM, STOR, TIER 2 (11-50TB)	\$2,000	26%	\$1,480	\$460	\$420	\$0	\$0	\$0		OPEN STORAGE
456-103-878 456-103-879	S1 IPM, BASE, TIER 3 (51TB OR MORE)=CA S1 IPM, STOR, TIER 3 (51TB OR MORE)=CA	\$15,000 \$1.800	26% 26%	\$11,100 \$1.332	\$3,450 \$414	\$3,150 \$378	\$0 \$0	\$0 \$0	\$0	DH DH	OPEN STORAGE OPEN STORAGE
456-103-879	Data Prot Suite Backup 51-150TB=CA	\$1,800 \$8,250	26%	\$1,332 \$6,105	\$414 \$1,898	\$378 \$1,733	\$0 \$1,485	\$0 \$0	\$0 \$0	DH	OPEN STORAGE
456-104-124	Data Prot Suite Backup 31-1301B=CA Data Prot Suite Backup 151-250TB=CA	\$7,750	26%	\$5,735	\$1,783	\$1,628	\$1,395	\$0	\$0 \$0	DM	OPEN STORAGE
456-104-147	Data Prot Suite Backup 251-400TB=CA	\$7,150	26%	\$5,291	\$1,645	\$1,502	\$1,287	\$0	\$0	DM	OPEN STORAGE
456-104-148	Data Prot Suite Backup 401-600TB=CA	\$6,500	26%	\$4,810	\$1,495	\$1,365	\$1,170	\$0	\$0	DM	OPEN STORAGE
456-104-149	Data Prot Suite Backup 601-1000TB=CA	\$5,800	26%	\$4,292	\$1,334	\$1,218	\$1,044	\$0	\$0	DM	OPEN STORAGE
456-104-150	Data Prot Suite Backup 1001TB+=CA	\$5,150	26%	\$3,811	\$1,185	\$1,082	\$927	\$0	\$0		OPEN STORAGE
456-104-324	NW SVR NETWORK ED WIN/LIN - G=IA	\$2,300	26%	\$1,702	\$529	\$483	\$0	\$0	\$0		OPEN STORAGE
456-104-325 456-104-326	NW SVR NETWORK ED UNIX - G=IA NW SVR WORKGROUP ED WIN/LIN - G=IA	\$8,280 \$1,150	26% 26%	\$6,127 \$851	\$1,904 \$265	\$1,739 \$242	\$0 \$0	\$0 \$0	\$0 \$0	DH DH	OPEN STORAGE OPEN STORAGE
456-104-327	NW SVR WORKGROUP ED WINLIN - G-IA	\$4,140	26%	\$3.064	\$952	\$869	\$0	\$0 \$0	\$0	DH	OPEN STORAGE
456-104-328	NW SVR POWER ED WIN/LIN - G=IA	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	DH	OPEN STORAGE
456-104-329	NW SVR POWER ED UNIX - G=IA	\$22,500	26%	\$16,650	\$5,175	\$4,725	\$0	\$0	\$0		OPEN STORAGE
456-104-750	Avamar S2400 1/2 Capacity License	\$24,000	15%	\$20,400	\$5,520	\$5,040	\$0	\$0	\$0	DE	OPEN STORAGE
456-104-857	DPA: 20 backup clients=IA	\$3,000	26%	\$2,220	\$690	\$630	\$540	\$0	\$0		OPEN STORAGE
456-104-858	DPA: 1TB Avamar capacity=CB	\$1,995	26%	\$1,476	\$459	\$419	\$359	\$0	\$0		OPEN STORAGE
456-104-859 456-104-860	DPA: single VMware server=IA DPA: NetWorker Source Capacity 1TB=CB	\$570 \$595	26% 26%	\$422 \$440	\$131 \$137	\$120 \$125	\$103 \$107	\$0 \$0	\$0 \$0	DM DM	OPEN STORAGE OPEN STORAGE
456-104-860	NW VMWARE PROTECTION TIER 1 QTY 1=ZA	\$595 \$1.400	26%	\$440 \$1.036	\$137 \$322	\$125 \$294	\$107	\$0 \$0	\$0 \$0	DM	OPEN STORAGE
456-105-039	NW VMWARE PROTECTION TIER 1 QTT 1-ZA	\$1,300	26%	\$962	\$299	\$273	\$0	\$0	\$0 \$0	DH	OPEN STORAGE
456-105-040	NW VMWARE PROTECTION TIER 3 QTY 1=ZA	\$1,200	26%	\$888	\$276	\$252	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-041	NW VMWARE PROTECTION TIER 4 QTY 1=ZA	\$1,100	26%	\$814	\$253	\$231	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-042	NW VMWARE PROTECTION TIER 5 QTY 1=ZA	\$1,000	26%	\$740	\$230	\$210	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-043	NW VMWARE PROTECTION TIER 1 QTY 5=ZA	\$7,000	26%	\$5,180	\$1,610	\$1,470	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-044	NW VMWARE PROTECTION TIER 2 QTY 5=ZA	\$6,500	26%	\$4,810	\$1,495 \$1,290	\$1,365 \$1,260	\$0 \$0	\$0 \$0	\$0 \$0		OPEN STORAGE
456-105-045 456-105-046	NW VMWARE PROTECTION TIER 3 QTY 5=ZA NW VMWARE PROTECTION TIER 4 QTY 5=ZA	\$6,000 \$5,500	26% 26%	\$4,440 \$4,070	\$1,380 \$1,265	\$1,260 \$1,155	\$0 \$0	\$0 \$0	\$0 \$0	DH DH	OPEN STORAGE OPEN STORAGE
456-105-047	NW VMWARE PROTECTION TIER 4 QTF 5-ZA	\$5,000 \$5,000	26%	\$3,700	\$1,265	\$1,050	\$0 \$0	\$0 \$0	\$0 \$0	DH	OPEN STORAGE
456-105-048	NW SNAPSHOT MANAGEMENT 1TB CAP=CA	\$4,495	26%	\$3,326	\$1,034	\$944	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-049	NW SNAPSHOT MANAGEMENT 2TB CAP=CA	\$7,995	26%	\$5,916	\$1,839	\$1,679	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-050	NW SNAPSHOT MANAGEMENT 5TB CAP=CA	\$17,495	26%	\$12,946	\$4,024	\$3,674	\$0	\$0	\$0		OPEN STORAGE
456-105-051	NW SNAPSHOT MANAGEMENT 10TB CAP=CA	\$29,995	26%	\$22,196	\$6,899	\$6,299	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-052	NW SNAPSHOT MANAGEMENT 25TB CAP=CA	\$63,495	26%	\$46,986	\$14,604	\$13,334	\$0	\$0	\$0		OPEN STORAGE
456-105-053 456-105-054	NW SNAPSHOT MANAGEMENT 50TB CAP-CA	\$102,495 \$174,405	26%	\$75,846 \$120,126	\$23,574 \$40,134	\$21,524	\$0 \$0	\$0 \$0	\$0 \$0		OPEN STORAGE
456-105-054 456-105-055	NW SNAPSHOT MANAGEMENT 100TB CAP=CA NW SERVER FAST START ED 10 CLIENTS=IA	\$174,495 \$9,475	26% 26%	\$129,126 \$7,012	\$40,134 \$2,179	\$36,644 \$1,990	\$0 \$0	\$0 \$0	\$0 \$0	DH DH	OPEN STORAGE OPEN STORAGE
456-105-056	NW SERVER FAST START ED 10 CLIENTS-IA	\$9,475 \$17,900	26%	\$13,246	\$2,179 \$4,117	\$3,759	\$0 \$0	\$0 \$0	\$0 \$0	DH	OPEN STORAGE
456-105-057	NW SERVER WORKGROUP ED WIN/LIN=IA	\$17,900 \$1.150	26%	\$851	\$265	\$242	\$0	\$0	\$0 \$0	DH	OPEN STORAGE
456-105-058	NW SERVER WORKGROUP ED UNIX=IA	\$4,140	26%	\$3,064	\$952	\$869	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-059	NW SERVER NETWORK ED WIN/LIN=IA	\$2,300	26%	\$1,702	\$529	\$483	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-060	NW SERVER NETWORK ED UNIX=IA	\$8,280	26%	\$6,127	\$1,904	\$1,739	\$0	\$0	\$0	DH	OPEN STORAGE

			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
56-105-061 56-105-062	NW SERVER POWER ED WIN/LIN=IA NW SERVER POWER ED UNIX=IA	\$7,500 \$22,500	26% 26%	\$5,550 \$16,650	\$1,725 \$5,175	\$1,575 \$4,725	\$0 \$0	\$0 \$0	\$0 \$0	DH DH	OPEN STORAGE OPEN STORAGE
.56-105-062 .56-105-080	Data Prot Suite Backup 11-50TB=CA	\$22,500 \$10,200	26%	\$7,548	\$5,175 \$2,346	\$4,725 \$2,142	\$1,836	\$0 \$0	\$0 \$0	DH	OPEN STORAGE
56-105-958	Data Prot Suite Backup 1-10TB=CA	\$12,100	26%	\$8,954	\$2,783	\$2,541	\$2,178	\$0	\$0	DM	OPEN STORAGE
56-106-013	DPA: PRIMARY STORAGE REPLICATION=IC	\$33,000	26%	\$24,420	\$7,590	\$6,930	\$5,940	\$0	\$0	DM	OPEN STORAGE
56-106-107	DPA-20 Backup Clients-B=IA	\$3,000	26%	\$2,220	\$690	\$630	\$540	\$0	\$0	DM	OPEN STORAGE
56-106-108 56-106-109	DPA-1TB Avamar Capacity-B=CB DPA-Single VMware Server-B=IA	\$1,995 \$570	26% 26%	\$1,476 \$422	\$459 \$131	\$419 \$120	\$359 \$103	\$0 \$0	\$0 \$0	DM DM	OPEN STORAGE OPEN STORAGE
56-106-109	DPA-Single Visiwale Server-b-iA DPA-NetWorker Source Capacity 1TB-B=CB	\$570 \$595	26%	\$422 \$440	\$137	\$120 \$125	\$103	\$0 \$0	\$0 \$0	DM	OPEN STORAGE
56-106-111	DPA-Primary Storage Replication-B=IC	\$33,000	26%	\$24,420	\$7,590	\$6,930	\$5,940	\$0	\$0	DM	OPEN STORAGE
56-106-146	DD Boost App to DPS BU UPG 1-10TB=CA	\$7,260	26%	\$5,372	\$1,670	\$1,525	\$1,307	\$0	\$0	DM	OPEN STORAGE
56-106-147	DD Boost App to DPS BU UPG 11-50TB=CA	\$6,130	26%	\$4,536	\$1,410	\$1,287	\$1,103	\$0	\$0	DM	OPEN STORAGE
56-106-148	DD Boost App to DPS BU UPG 51-150TB=CA	\$4,959	26%	\$3,670	\$1,141	\$1,041	\$893	\$0	\$0	DM	OPEN STORAGE
56-106-149 56-106-150	DD Boost App to DPS BU UPG 151-250TB=CA DD Boost App to DPS BU UPG 251-400TB=CA	\$4,652 \$4,294	26% 26%	\$3,442 \$3,178	\$1,070 \$988	\$977 \$902	\$837 \$773	\$0 \$0	\$0 \$0	DM DM	OPEN STORAGE OPEN STORAGE
56-106-151	DD Boost App to DPS BU UPG 401-600TB=CA	\$3.886	26%	\$2,876	\$894	\$816	\$699	\$0	\$0 \$0	DM	OPEN STORAGE
56-106-152	DD Boost App to DPS BU UPG 601-1000TB=CA	\$3,477	26%	\$2,573	\$800	\$730	\$626	\$0	\$0	DM	OPEN STORAGE
56-106-153	DD Boost App to DPS BU UPG 1001TB+=CA	\$3,069	26%	\$2,271	\$706	\$644	\$552	\$0	\$0	DM	OPEN STORAGE
56-106-802	DPA-Enterprise Applications-B=CB	\$200	26%	\$148	\$46	\$42	\$36	\$0	\$0	DM	OPEN STORAGE
56-108-317 56-108-318	NW AUTOCH UPGRD FROM 1-9 TO 1-16=IA NW AUTOCH UPGRD FROM 1-16 TO 1-20=IA	\$2,650 \$750	26% 26%	\$1,961 \$555	\$610 \$173	\$557 \$158	\$0 \$0	\$0 \$0	\$0 \$0	DH DH	OPEN STORAGE OPEN STORAGE
56-108-318 56-108-319	NW AUTOCH UPGRD FROM 1-16 TO 1-20=IA NW AUTOCH UPGRD FROM 1-20 TO 1-32=IA	\$750 \$1,550	26%	\$555 \$1,147	\$173 \$357	\$326	\$0 \$0	\$0 \$0	\$0 \$0	DH	OPEN STORAGE
56-108-320	NW AUTOCH UPGRD FROM 1-20 TO 1-32-IA	\$850	26%	\$629	\$196	\$179	\$0	\$0 \$0	\$0	DH	OPEN STORAGE
66-108-321	NW AUTOCH UPGRD FROM 1-40 TO 1-64=IA	\$3,650	26%	\$2,701	\$840	\$767	\$0	\$0	\$0	DH	OPEN STORAGE
6-108-322	NW AUTOCH UPGRD FROM 1-64 TO 1-128=IA	\$3,850	26%	\$2,849	\$886	\$809	\$0	\$0	\$0	DH	OPEN STORAGE
6-108-323	NW AUTOCH UPGRD FROM 1-128 TO 1-256=IA	\$6,600	26%	\$4,884	\$1,518	\$1,386	\$0	\$0	\$0	DH	OPEN STORAGE
6-108-324	NW AUTOCH UPGRD FROM 1-256 TO 1-512=IA	\$10,450	26%	\$7,733	\$2,404	\$2,195	\$0	\$0	\$0	DH	OPEN STORAGE
66-108-325 66-108-326	NW AUTOCH UPGRD FROM 1-512 TO UNLMTD=IA NW AUTOCH UPGRD FROM 1-256 TO 1-400=IA	\$9,900 \$6,020	26% 26%	\$7,326 \$4,455	\$2,277 \$1,385	\$2,079 \$1,264	\$0 \$0	\$0 \$0	\$0 \$0	DH DH	OPEN STORAGE OPEN STORAGE
6-108-327	NW AUTOCH UPGRD FROM 1-400 TO 1-512=IA	\$3.500	26%	\$2,590	\$805	\$735	\$0	\$0	\$0	DH	OPEN STORAGE
6-108-328	NW AUTOCH UPGRD FROM 1-512 TO 1-700=IA	\$4,500	26%	\$3,330	\$1,035	\$945	\$0	\$0	\$0	DH	OPEN STORAGE
6-108-329	NW AUTOCH UPGRD FROM 1-700 to 1-UNLIM=IA	\$4,500	26%	\$3,330	\$1,035	\$945	\$0	\$0	\$0	DH	OPEN STORAGE
6-108-670	NW AUTOCHANGER SW MOD UNLMTD SLOTS=CC	\$10,000	26%	\$7,400	\$2,300	\$2,100	\$0	\$0	\$0	DH	OPEN STORAGE
6-108-675 6-108-995	NW Disk backup Opt Tier 3: 10TB=CC	\$10,000	26%	\$7,400	\$2,300	\$2,100	\$0 \$0	\$0 \$0	\$0 \$0	DH	OPEN STORAGE OPEN STORAGE
6-108-997	Data Prot Suite Archive 1001TB+=CA EMC SOURCEONE DISCOVERY MANAGER=MC	\$2,575 \$30	26% 26%	\$1,906 \$22	\$592 \$7	\$541 \$6	\$0 \$0	\$0 \$0	\$0 \$0	DH	OPEN STORAGE
6-108-998	EMC SOURCEONE EMAIL SUPERVISOR=UA	\$30	26%	\$22	\$7	\$6	\$0	\$0	\$0	DH	OPEN STORAGE
6-109-007	DATA PROT SUITE ARCHIVE 11-50TB=CA	\$5,100	26%	\$3,774	\$1,173	\$1,071	\$0	\$0	\$0	DH	OPEN STORAGE
6-109-008	DATA PROT SUITE ARCHIVE 51-150TB=CA	\$4,125	26%	\$3,053	\$949	\$866	\$0	\$0	\$0	DH	OPEN STORAGE
6-109-009	DATA PROT SUITE ARCHIVE 151-250TB=CA	\$3,875	26%	\$2,868	\$891	\$814	\$0	\$0	\$0	DH	OPEN STORAGE
66-109-010 66-109-011	DATA PROT SUITE ARCHIVE 251-400TB=CA DATA PROT SUITE ARCHIVE 401-600TB=CA	\$3,575 \$3,250	26% 26%	\$2,646 \$2,405	\$822 \$748	\$751 \$683	\$0 \$0	\$0 \$0	\$0 \$0	DH DH	OPEN STORAGE OPEN STORAGE
56-109-012	DATA PROT SUITE ARCHIVE 401-000TB=CA	\$2,900	26%	\$2,405	\$667	\$609	\$0	\$0	\$0	DH	OPEN STORAGE
6-109-013	DATA PROT SUITE ARCHIVE 1001TB+=CA	\$2,575	26%	\$1,906	\$592	\$541	\$0	\$0	\$0	DH	OPEN STORAGE
6-109-015	DATA PROT SUITE ARCHIVE 1-10TB=CA	\$6,050	26%	\$4,477	\$1,392	\$1,271	\$0	\$0	\$0	DH	OPEN STORAGE
6-109-385	DPS Ent Edition 151-250TB=CA	\$8,500	26%	\$6,290	\$1,955	\$1,785	\$1,530	\$0	\$0	DM	OPEN STORAGE
6-109-386	DPS Ent Edition 251-400TB=CA	\$7,900 \$7,200	26%	\$5,846	\$1,817	\$1,659	\$1,422	\$0	\$0 \$0	DM DM	OPEN STORAGE
6-109-387 6-109-388	DPS Ent Edition 401-600TB=CA DPS Ent Edition 601-999TB=CA	\$7,200 \$6,400	26% 26%	\$5,328 \$4,736	\$1,656 \$1,472	\$1,512 \$1,344	\$1,296 \$1,152	\$0 \$0	\$0 \$0	DM	OPEN STORAGE OPEN STORAGE
6-109-389	DPS Ent Edition 1PB-1.999PB=CA	\$5,700	26%	\$4,730	\$1,311	\$1,197	\$1,026	\$0	\$0	DM	OPEN STORAGE
6-109-390	DPS Ent Edition 2PB-3.999PB=CA	\$5,000	26%	\$3,700	\$1,150	\$1,050	\$900	\$0	\$0	DM	OPEN STORAGE
6-109-391	DPS Ent Edition 4PB+=CA	\$3,500	26%	\$2,590	\$805	\$735	\$630	\$0	\$0	DM	OPEN STORAGE
6-109-392	DPS Ent Edition 1-10TB=CA	\$13,300	26%	\$9,842	\$3,059	\$2,793	\$2,394	\$0	\$0	DM	OPEN STORAGE
6-109-393 6-109-394	DPS Ent Edition 51 150TB=CA	\$11,200 \$9,100	26% 26%	\$8,288 \$6,734	\$2,576 \$2.093	\$2,352 \$1.911	\$2,016 \$1,638	\$0 \$0	\$0 \$0	DM DM	OPEN STORAGE OPEN STORAGE
6-109-394 6-109-564	DPS Ent Edition 51-150TB=CA DPS Upg Ent Edition 1-10TB=CA	\$9,100 \$1,200	26% 26%	\$6,734 \$888	\$2,093 \$276	\$1,911 \$252	\$1,638 \$216	\$0 \$0	\$0 \$0	DM DM	OPEN STORAGE OPEN STORAGE
6-109-565	DPS Upg Ent Edition 11-50TB=CA	\$1,000	26%	\$740	\$230	\$210	\$180	\$0 \$0	\$0	DM	OPEN STORAGE
6-109-566	DPS Upg Ent Edition 51-150TB=CA	\$850	26%	\$629	\$196	\$179	\$153	\$0	\$0	DM	OPEN STORAGE
6-109-567	DPS Upg Ent Edition 151-250TB=CA	\$750	26%	\$555	\$173	\$158	\$135	\$0	\$0	DM	OPEN STORAGE
3-109-568	DPS Upg Ent Edition 251-400TB=CA	\$750	26%	\$555	\$173	\$158	\$135	\$0	\$0	DM	OPEN STORAGE
S-109-569	DPS Upg Ent Edition 401-600TB=CA	\$700	26%	\$518	\$161	\$147	\$126	\$0	\$0 \$0	DM	OPEN STORAGE
6-109-570 6-109-571	DPS Upg Ent Edition 601-999TB=CA DPS Upg Ent Edition 1PB+=CA	\$600 \$550	26% 26%	\$444 \$407	\$138 \$127	\$126 \$116	\$108 \$99	\$0 \$0	\$0 \$0	DM DM	OPEN STORAGE OPEN STORAGE
3-109-371 3-110-070	AVAMAR E 1 TB BACKEND CAPACITY=CA	\$12,000	26%	\$8,880	\$2,760	\$2,520	\$0	\$0	\$0	DH	OPEN STORAGE
6-110-073	AVAMAR E 1TB DATA DOMAIN CAPACITY=CA	\$9,000	26%	\$6,660	\$2,070	\$1,890	\$0	\$0	\$0	DH	OPEN STORAGE
6-110-081	AVAMAR E S2400 1/2 CAPACITY=IA	\$24,000	15%	\$20,400	\$5,520	\$5,040	\$0	\$0	\$0	DE	OPEN STORAGE
6-110-330	DDBEA 1-10TB only w/ DD in same cart=CA	\$3,872	26%	\$2,865	\$891	\$813	\$697	\$0	\$0	DM	OPEN STORAGE
6-110-493	AVAMAR F 1 TB BACKEND CAPACITY=CA	\$12,000	26%	\$8,880	\$2,760	\$2,520	\$0 *0	\$0 \$0	\$0 \$0	DH	OPEN STORAGE
6-110-496 6-110-504	AVAMAR F 1TB DATA DOMAIN CAPACITY=CA AVAMAR F S2400 1/2 CAPACITY=IA	\$9,000 \$24,000	26% 15%	\$6,660 \$20,400	\$2,070 \$5.520	\$1,890 \$5.040	\$0 \$0	\$0 \$0	\$0 \$0	DH DE	OPEN STORAGE OPEN STORAGE
6-110-504 6-110-832	DPS for VMWare Sockets=IA	\$24,000 \$2,100	15% 26%	\$20,400 \$1.554	\$5,520 \$483	\$5,040 \$441	\$0 \$378	\$0 \$0	\$0 \$0	DE	OPEN STORAGE OPEN STORAGE
6-111-143	EMC GLR for MS Apps Enabler=CA	\$445	26%	\$329	\$102	\$93	\$0	\$0	\$0	DH	OPEN STORAGE
6-111-304	DPS Ent Edition 3PB-3.999PB=CA	\$4,200	26%	\$3,108	\$966	\$882	\$756	\$0	\$0	DM	OPEN STORAGE
56-111-350	DPS APPS to Ent Edition UPG 1-10TB=CA	\$8,460	26%	\$6,260	\$1,946	\$1,777	\$1,523	\$0	\$0	DM	OPEN STORAGE

			EPL Pi	ricing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
456-111-351	DPS APPS to Ent Edition UPG 11-50TB=CA	\$7,130	26%	\$5,276	\$1,640	\$1,497	\$1,283	\$0	\$0	DM	OPEN STORAGE
456-111-352	DPS APPS to Ent Edition UPG 51-150TB=CA	\$5,809	26%	\$4,299	\$1,336	\$1,220	\$1,046	\$0	\$0	DM	OPEN STORAGE
456-111-353 456-111-354	DPS APPS to Ent Edition UPG 151-250TB=CA DPS APPS to Ent Edition UPG 251-400TB=CA	\$5,402 \$5,044	26% 26%	\$3,997 \$3,733	\$1,242 \$1,160	\$1,134 \$1,059	\$972 \$908	\$0 \$0	\$0 \$0	DM DM	OPEN STORAGE OPEN STORAGE
456-111-354	DPS APPS to Ent Edition UPG 401-600TB=CA	\$5,044 \$4,586	26%	\$3,733 \$3.394	\$1,160	\$1,059	\$825	\$0 \$0	\$0 \$0	DM	OPEN STORAGE
456-111-356	DPS APPS to Ent Edition UPG 601-999TB=CA	\$4,077	26%	\$3,017	\$938	\$856	\$734	\$0	\$0	DM	OPEN STORAGE
456-111-357	DPS APPS to Ent Edition UPG 1PB+=CA	\$3,619	26%	\$2,678	\$832	\$760	\$651	\$0	\$0	DM	OPEN STORAGE
456-112-124	AVAMAR G 1 TB BACKEND CAPACITY=CA	\$12,000	26%	\$8,880	\$2,760	\$2,520	\$0	\$0	\$0	DH	OPEN STORAGE
456-112-126	AVAMAR G 1TB DATA DOMAIN CAPACITY=CA	\$9,000	26%	\$6,660	\$2,070	\$1,890	\$0	\$0	\$0	DH	OPEN STORAGE
456-112-184	AVAMAR G S2400 1/2 Capacity=IA	\$24,000	15%	\$20,400	\$5,520	\$5,040	\$0	\$0	\$0	DE	OPEN STORAGE
456-112-186	DPS for APPS 0-10TB=CC	\$4,840	26%	\$3,582	\$1,113	\$1,016	\$871	\$0	\$0 \$0	DM	OPEN STORAGE
456-112-187 456-112-188	DPS for APPS 11-50TB=CC DPS for APPS 51-150TB=CC	\$4,070 \$3,291	26% 26%	\$3,012 \$2,435	\$936 \$757	\$855 \$691	\$733 \$592	\$0 \$0	\$0 \$0	DM DM	OPEN STORAGE OPEN STORAGE
456-112-189	DPS for APPS 151-250TB=CC	\$3,098	26%	\$2,293	\$713	\$651	\$558	\$0	\$0 \$0	DM	OPEN STORAGE
456-112-190	DPS for APPS 251-400TB=CC	\$2,856	26%	\$2,113	\$657	\$600	\$514	\$0	\$0	DM	OPEN STORAGE
456-112-191	DPS for APPS 401-600TB=CC	\$2,614	26%	\$1,934	\$601	\$549	\$471	\$0	\$0	DM	OPEN STORAGE
456-112-192	DPS for APPS 601-1000TB=CC	\$2,323	26%	\$1,719	\$534	\$488	\$418	\$0	\$0	DM	OPEN STORAGE
456-112-193	DPS for APPS 1001+TB=CC	\$2,081	26%	\$1,540	\$479	\$437	\$375	\$0	\$0	DM	OPEN STORAGE
456-112-493	AVE G VDP Promotion=CA	\$1	26%	\$1	\$3,871	\$3,535	\$0	\$0	\$0	DH	OPEN STORAGE
456-112-494	DPS4VM VDP Promotion=IA	\$2,100	26%	\$1,554	\$483	\$441	\$378 \$0	\$0	\$0 \$0	DM DH	OPEN STORAGE
456-112-960 456-112-961	Avamar H S2400 1/2 Capacity=IA Avamar H 1 TB Backend Capacity=CA	\$24,000 \$12,000	26% 26%	\$17,760 \$8,880	\$5,520 \$2,760	\$5,040 \$2,520	\$0 \$0	\$0 \$0	\$0 \$0	DH	OPEN STORAGE OPEN STORAGE
456-112-961 456-112-963	Avamar H 1 TB Backend Capacity=CA Avamar H 1TB Data Domain Capacity=CA	\$12,000	26%	\$8,880 \$6,660	\$2,760 \$2,070	\$2,520 \$1,890	\$0 \$0	\$0 \$0	\$0 \$0	DH	OPEN STORAGE
PS-BAS-AVE	IMPLEMENTATION FOR AVE BASIC	\$5,510	10%	\$4,959	\$0	\$0	\$0	\$0	\$0 \$0	F1	OPEN STORAGE
PS-BAS-AVEA	MPLEMENTATION FOR AVE ADD-ON	\$2,530	10%	\$2,277	\$0	\$0	\$0	\$0	\$0	F1	OPEN STORAGE
PS-BAS-AVSN	AVAMAR BASIC QUICKSTART	\$15,860	10%	\$14,274	\$0	\$0	\$0	\$0	\$0	F1	OPEN STORAGE
PS-BAS-DXW	EMC IMPLEMENTATION FOR DISKXTENDER FOR W	\$10,990	10%	\$9,891	\$0	\$0	\$0	\$0	\$0	F1	OPEN STORAGE
SU-458-000-296	DPS Backup Suite Sub 1 Year Tier 1=CC	\$625	26%	\$462	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-334	DPS for VMWare 1 yr Subscription=IA	\$108	26%	\$80	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-581 SU-458-000-582	DPS Backup Suite Sub 1 Year Tier 4=CC DPS Backup Suite Sub 1 Year Tier 5=CC	\$400 \$369	26% 26%	\$296 \$273	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	DM DM	OPEN STORAGE OPEN STORAGE
SU-458-000-583	DPS Backup Suite Sub 1 Year Tier 6=CC	\$336	26%	\$248	\$0	\$0	\$0	\$0 \$0	\$0 \$0	DM	OPEN STORAGE
SU-458-000-584	DPS Backup Suite Sub 1 Year Tier 7=CC	\$300	26%	\$222	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-585	DPS Backup Suite Sub 1 Year Tier 8=CC	\$266	26%	\$197	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-586	DPS Backup Suite Sub 3 Year PP Tier 1=CC	\$511	26%	\$378	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-587	DPS Backup Suite Sub 3 Year PP Tier 2=CC	\$431	26%	\$319	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-588	DPS Backup Suite Sub 3 Year PP Tier 3=CC	\$349	26%	\$258	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-589	DPS Backup Suite Sub 3 Year PP Tier 4=CC	\$327	26%	\$242	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-590 SU-458-000-591	DPS Backup Suite Sub 3 Year PP Tier 5=CC DPS Backup Suite Sub 3 Year PP Tier 6=CC	\$302 \$275	26% 26%	\$224 \$203	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	DM DM	OPEN STORAGE OPEN STORAGE
SU-458-000-592	DPS Backup Suite Sub 3 Year PP Tier 6-CC DPS Backup Suite Sub 3 Year PP Tier 7=CC	\$275 \$245	26%	\$203 \$181	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	DM	OPEN STORAGE
SU-458-000-593	DPS Backup Suite Sub 3 Year PP Tier 8=CC	\$218	26%	\$161	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-594	DPS Backup Suite Sub 3 Year Tier 1=CC	\$568	26%	\$420	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-595	DPS Backup Suite Sub 3 Year Tier 2=CC	\$479	26%	\$354	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-596	DPS Backup Suite Sub 3 Year Tier 3=CC	\$387	26%	\$287	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-597	DPS Backup Suite Sub 3 Year Tier 4=CC	\$364	26%	\$269	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-598	DPS Backup Suite Sub 3 Year Tier 5=CC	\$336 \$305	26% 26%	\$248	\$0 \$0	\$0 ***	\$0 \$0	\$0 \$0	\$0	DM DM	OPEN STORAGE OPEN STORAGE
SU-458-000-599 SU-458-000-600	DPS Backup Suite Sub 3 Year Tier 6=CC DPS Backup Suite Sub 3 Year Tier 7=CC	\$303 \$272	26%	\$226 \$201	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	DM	OPEN STORAGE
SU-458-000-601	DPS Backup Suite Sub 3 Year Tier 8=CC	\$242	26%	\$179	\$0	\$0	\$0	\$0	\$0 \$0	DM	OPEN STORAGE
SU-458-000-602	DPS for VMWare 3 yr Subscription=IA	\$99	26%	\$73	\$0	\$0	\$0	\$0	\$0 \$0	DM	OPEN STORAGE
SU-458-000-603	DPS for VMWare 3 yr PP Subscription=CC	\$89	26%	\$66	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-606	DPS Enterprise 1yr Sub Tier 1=CC	\$687	26%	\$508	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-607	DPS Enterprise 1yr Sub Tier 2=CC	\$578	26%	\$428	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-608	DPS Enterprise 1yr Sub Tier 3=CC	\$470	26%	\$348	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-609	DPS Enterprise 1yr Sub Tier 4=CC	\$439 \$408	26% 26%	\$325	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	DM DM	OPEN STORAGE
SU-458-000-610 SU-458-000-611	DPS Enterprise 1yr Sub Tier 5=CC DPS Enterprise 1yr Sub Tier 6=CC	\$408 \$372	26%	\$302 \$275	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	DM DM	OPEN STORAGE OPEN STORAGE
SU-458-000-612	DPS Enterprise 1yr Sub Tier 7=CC	\$372	26%	\$245	\$0	\$0	\$0	\$0 \$0	\$0 \$0	DM	OPEN STORAGE
SU-458-000-613	DPS Enterprise 1yr Sub Tier 8=CC	\$294	26%	\$218	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-614	DPS Enterprise 1yr Sub Tier 9=CC	\$258	26%	\$191	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-615	DPS Enterprise 1yr Sub Tier 10=CC	\$217	26%	\$160	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-616	DPS Enterprise 1yr Sub Tier 11=CC	\$181	26%	\$134	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-617	DPS Enterprise 3yr Sub Tier 1=CC	\$624	26%	\$462	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-618 SU-458-000-619	DPS Enterprise 3yr Sub Tier 2=CC DPS Enterprise 3yr Sub Tier 3=CC	\$526 \$427	26% 26%	\$389 \$316	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	DM DM	OPEN STORAGE OPEN STORAGE
SU-458-000-619 SU-458-000-620	DPS Enterprise 3yr Sub Tier 3=CC DPS Enterprise 3yr Sub Tier 4=CC	\$427 \$399	26%	\$316 \$295	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	DM	OPEN STORAGE
SU-458-000-621	DPS Enterprise 3yr Sub Tier 4–CC DPS Enterprise 3yr Sub Tier 5–CC	\$399 \$371	26%	\$295 \$274	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0	DM	OPEN STORAGE
SU-458-000-622	DPS Enterprise 3yr Sub Tier 6=CC	\$338	26%	\$250	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-623	DPS Enterprise 3yr Sub Tier 7=CC	\$300	26%	\$222	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-624	DPS Enterprise 3yr Sub Tier 8=CC	\$268	26%	\$198	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-625	DPS Enterprise 3yr Sub Tier 9=CC	\$235	26%	\$174	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-626	DPS Enterprise 3yr Sub Tier 10=CC	\$197	26%	\$146	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-627	DPS Enterprise 3yr Sub Tier 11=CC	\$164	26%	\$122	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE

			EPL P	ricing		EPL Maintenand					
MODEL CODE	DESCRIPTION	EMC	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL	MNT ANNUAL	MNT ANNUAL	WARR UPG	WARR UPG	DISCOUNT	FAMILY
SU-458-000-628	DPS Enterprise 3yr PP Sub Tier 1=CC	LIST PRICE USD \$562		\$416	(PREMIUM) \$0	(STANDARD) \$0	(BASIC) \$0	(PREMIUM) \$0	(STANDARD) \$0	CLASS DM	OPEN STORAGE
SU-458-000-629	DPS Enterprise 3yr PP Sub Tier 2=CC	\$473		\$350	\$0	\$0	\$0	\$0	\$0		OPEN STORAGE
SU-458-000-630	DPS Enterprise 3yr PP Sub Tier 3=CC	\$384		\$285	\$0	\$0	\$0	\$0	\$0		OPEN STORAGE
SU-458-000-631	DPS Enterprise 3yr PP Sub Tier 4=CC	\$359		\$266	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-632	DPS Enterprise 3yr PP Sub Tier 5=CC	\$334 \$304		\$247	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0	DM DM	OPEN STORAGE
SU-458-000-633 SU-458-000-634	DPS Enterprise 3yr PP Sub Tier 6=CC DPS Enterprise 3yr PP Sub Tier 7=CC	\$304 \$270		\$225 \$200	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		OPEN STORAGE OPEN STORAGE
SU-458-000-635	DPS Enterprise 3yr PP Sub Tier 8=CC	\$241	26%	\$178	\$0 \$0	\$0	\$0	\$0	\$0		OPEN STORAGE
SU-458-000-636	DPS Enterprise 3yr PP Sub Tier 9=CC	\$211	26%	\$156	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-637	DPS Enterprise 3yr PP Sub Tier 10=CC	\$177	26%	\$131	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-638	DPS Enterprise 3yr PP Sub Tier 11=CC	\$148		\$109	\$0	\$0	\$0	\$0	\$0		OPEN STORAGE
SU-458-000-639	DPS Backup Suite Sub 1 Year Tier 2=CC	\$527		\$390	\$0 \$0	\$0 \$0	\$0	\$0	\$0		OPEN STORAGE
SU-458-000-640 PS-BAS-AVNDMP	DPS Backup Suite Sub 1 Year Tier 3=CC AVAMAR BASIC NDMP QUICKSTART	\$426 \$3.740		\$315 \$3.366	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		OPEN STORAGE PROF. SERVICES
PS-BAS-IDMFA	IDM Data Migration File Add-on	\$3,740 \$4,770		\$4,293	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SERVICES PROF. SERVICES
PS-BAS-IDMFB	IDM Data Migration File Base	\$7,050		\$6,345	\$0	\$0	\$0	\$0	\$0		PROF. SERVICES
PS-BAS-IDMFE	IDM Data Migration File, Event	\$3,940		\$3,546	\$0	\$0	\$0	\$0	\$0		PROF. SERVICES
PS-BAS-ISIIDMA	Isilon IDM Data Migration File, Add-on	\$4,770		\$4,293	\$0	\$0	\$0	\$0	\$0		PROF. SERVICES
PS-BAS-ISIIDMB	Isilon IDM Data Migration File, Base	\$7,050		\$6,345	\$0	\$0	\$0	\$0	\$0	F1	PROF. SERVICES
PS-BAS-ISIIDME	Isilon IDM Data Migration File, Event	\$3,940		\$3,546	\$0	\$0	\$0	\$0	\$0	F1	PROF. SERVICES
PS-BAS-VMXORSB	VMAX Data Migration with OR Base	\$14,130		\$12,717	\$0 \$0	\$0	\$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SERVICES
PS-BAS-2HAIE PS-BAS-3PRACK	VMAX Implementation for 2 Host VMAX 10K Re-Rack Installation	\$2,980 \$4.620		\$2,682 \$4.158	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		PROF. SVCS. PROF. SVCS.
PS-BAS-4HAIE	VMAX Implementation for 4 Host	\$6,270		\$5.643	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-4HSME	SME CLARIION SAN 4HOST QS	\$7.630		\$6.867	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AD10N	Installation of upto 10 Isilon nodes	\$2,880		\$2,592	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AD1N	INSTALLATION OF 1 ISILON NODE	\$430	10%	\$387	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-ADBKLG	ADD BLOCK HOST LARGE	\$5,350		\$4,815	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-ADBKREP	Block Replication Deployment VNXe32000	\$2,000		\$1,800	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-ADBKSM	ADD BLOCK HOST SMALL	\$3,020		\$2,718	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADCEE PS-BAS-ADDAE	UNIFIED QS: EVENT ENABLER MODULE RACK & STACK OF UPTO 2 DAE	\$2,850 \$370	10% 10%	\$2,565 \$333	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-ADDAE PS-BAS-ADENT	CIFS/NFS/ISCSI IMPLEMENT - 12 FS	\$2,900		\$2,610	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		PROF. SVCS.
PS-BAS-ADFSLG	ADD FILESYSTEM LARGE	\$3.780		\$3,402	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-ADFSSM	ADD FILESYSTEM SMALL	\$2,250		\$2,025	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-ADINIQ	CONFIGURE INSIGHTIQ	\$1,290	10%	\$1,161	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADMN	DATA STORE MULTI-NODE BASE IMP	\$8,920		\$8,028	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-ADMNA	DATA STORE MULTI-NODE ADD-ON IMP	\$4,740		\$4,266	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-ADMONR PS-BAS-ADMVW	MONITORING AND REPORTING IMPLEMENT MIRRORVIEW QUICKSTART MODULE	\$1,970		\$1,773	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-ADMVW PS-BAS-ADREP	UNIFIED QS: REPLICATOR MODULE	\$4,050 \$6,180		\$3,645 \$5,562	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-ADSELG	ADD OF 25 SHARE/EXPORTS	\$1,290		\$1,161	\$0	\$0	\$0	\$0 \$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSMLK	Configure upto 10 SmartLock Folders	\$1,290		\$1,161	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSN	DATA STORE SINGLE-NODE BASE IMP	\$5,990	10%	\$5,391	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSNA	DATA STORE SINGLE-NODE ADD-ON IMP	\$3,500		\$3,150	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-ADSNAP	UNIFIED QS: SNAPSURE MODULE	\$2,360		\$2,124	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSPOL	CONFIGURE UPTO 5 SMARTPOOLS	\$1,050		\$945	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSPV PS-BAS-ADSQLG	SNAPVIEW QUICKSTART MODULE ADD OF 25 SMARTQUOTAS	\$2,240 \$1,290		\$2,016 \$1,161	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		PROF. SVCS. PROF. SVCS.
PS-BAS-ADSQLG	ADD OF 25 SMART QUOTAS ADD OF 25 SNAPSHOTIQ	\$1,290		\$1,161	\$0	\$0	\$0	\$0 \$0	\$0		PROF. SVCS.
PS-BAS-ADSYIQ	Configure upto 5 SynclQ Policies	\$1.570		\$1,413	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ANCEE	VMAX File Event Enabler	\$2,850	10%	\$2,565	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ANFSLG	VMAX File Add up to 25 CIFS/NFS FS	\$4,020	10%	\$3,618	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-ANFSSM	VMAX File Add up to 5 CIFX/NFS FS	\$2,740		\$2,466	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-ANREP	VMAX File Replicator PS	\$6,180		\$5,562	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-APIMOZ PS-BAS-APPOLRP	MOZY API WORKSHOP DESIGN & IMPLMT ORCLE LOCAL REP APPSYNC	\$2,900 \$4.300		\$2,610 \$3.870	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-AT240A	2 NODE ATMOS INSTALLATION 120/240	\$4,300 \$730		\$3,870 \$657	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		PROF. SVCS.
PS-BAS-AT240B	EMC Site Deployment for Atmos: Base	\$4,910		\$4,419	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-AT360A	2 NODE ATMOS INSTALLATION 360/480	\$1,930		\$1,737	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-AT360B	INSTALLATION FOR ATMOS 360: BASE	\$13,010		\$11,709	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-ATDE	EMC DATA ERASURE FOR ATMOS	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ATMIG	Atmos Migration Design & Implementation	\$9,080		\$8,172	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ATMIGA	Atmos Migration Add-On	\$2,170		\$1,953	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ATPLM PS-BAS-ATSD	Atmos Policy Migration	\$7,190 \$5,340		\$6,471 \$4,806	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-ATSD PS-BAS-ATSR	Atmos Solution Design Atmos Solutions Review	\$5,340 \$6.190		\$4,806 \$5.571	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		PROF. SVCS. PROF. SVCS.
PS-BAS-AVADPK	AV Mod for App DB Suite Client 10PK	\$10,970		\$9,873	\$0	\$0	\$0	\$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-AVBSNR	Avamar BE Single Node Remote Imp	\$3,220		\$2,898	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-AVDD	AVAMAR IMPLEMENTATION FOR DD BOOST	\$9,880		\$8,892	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVDE	EMC DATA ERASURE FOR AVAMAR	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVDSMI	AVAMAR DS INSTALL FOR MULTI NODE	\$2,890	10%	\$2,601	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVDSNI	AVAMAR DS INSTALL FOR SINGLE NODE	\$1,300	10%	\$1,170	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVEIA	Implementation Assistance for AVE	\$4,310	10%	\$3,879	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.

			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS	FAMILY
PS-BAS-AVHC	HEALTH CHECK FOR AVAMAR QS EMC HEALTH CHECK FOR AVAMAR SUBS	\$11,370 \$28,425	10%	\$10,233 \$25,583	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS. PROF. SVCS.
PS-BAS-AVHCS PS-BAS-AVMIGM	EMC MIGRATION FOR MULTI AVAMAR QS	\$8,360	10% 10%	\$7,524	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		PROF. SVCS.
PS-BAS-AVMIGS	EMC MIGRATION FOR SINGLE AVAMAR QS	\$4,740	10%	\$4,266	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-AVMSPK	AV Mod for MS App Suite Client 10PK	\$11,250	10%	\$10,125	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVVADP	AV VADP Integration QS	\$9,640	10%	\$8,676	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVVBLK PS-BAS-AVVDPM	Avamar Integration with Vsphere Avamar Migration for VMware VDP	\$10,810 \$12,450	10% 10%	\$9,729 \$11,205	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		PROF. SVCS. PROF. SVCS.
PS-BAS-AVVMPK	AV VMware Proxy Server 5Pk Add-on Q	\$4.980	10%	\$4,482	\$0 \$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-AVXIMP	AVAMAR NODE REBALANCE QUICKSTART	\$4,420	10%	\$3,978	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVXINS	AVAMAR EXP NODE INSTALL QUICKSTART	\$720	10%	\$648	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-BATCHSOL	ECD CONS SOL BatchPrint	\$50,000	10%	\$45,000	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-BATCHSUP PS-BAS-BDVW	ECD CONS SOLSUP BatchPrint Big Data Vision Workshop	\$11,500	10% 10%	\$10,350	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-BDVWL1	L1 Big data vision servicce	\$87,010 \$87,010	10%	\$78,309 \$78,309	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS.
PS-BAS-BSOPT	EMC SAN Optimization for Connectrix B-Se	\$22,580	10%	\$20,322	\$0 \$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-BSOPTC	SAN Opt for B-Series Ctx Mgr Add-On	\$3,860	10%	\$3,474	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-BSOPTD	SAN Opt for B-Series Director Add-On	\$890	10%	\$801	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-BSOPTP	SAN Optimization for B-Series Policy Add	\$890	10%	\$801	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-CADSOL	ECD CONS SOL CADRender	\$25,000	10%	\$22,500	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CADSUP PS-BAS-CAP-DO	ECD CONS SOLSUP CADRender CAPTIVA DIGITAL OFFICE	\$5,750 \$21,700	10% 10%	\$5,175 \$19,530	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-CBSOL1	ECD CONS SOL ContentBridge 1 Instance	\$40,000	10%	\$36,000	\$0 \$0	\$0	\$0	\$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-CBSOL2	ECD CONS SOL ContentBridge 2 Instances	\$60,000	10%	\$54,000	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CBSOL3	ECD CONS SOL ContentBridge 3 Instances	\$75,000	10%	\$67,500	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CBSOL4	ECD CONS SOL ContentBridge 4 Instances	\$90,000	10%	\$81,000	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CBSOL5	ECD CONS SOL ContentBridge Add On>4	\$10,000	10%	\$9,000	\$0	\$0 \$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-CBSUP1 PS-BAS-CBSUP2	ECD CONS SOLSUP ContentBridge 1 Instance ECD CONS SOLSUP ContentBridge 2Instances	\$9,200 \$13,800	10% 10%	\$8,280 \$12,420	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		PROF. SVCS. PROF. SVCS.
PS-BAS-CBSUP3	ECD CONS SOLSUP ContentBridge 2Instances ECD CONS SOLSUP ContentBridge 3Instances	\$13,000 \$17,250	10%	\$12,420 \$15,525	\$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-CBSUP4	ECD CONS SOLSUP ContentBridge 4Instances	\$20,700	10%	\$18,630	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-CBSUP5	ECD CONS SOLSUP ContentBridge Add On>4	\$2,300	10%	\$2,070	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CENDEL	CENTERA PARTIAL FILE DELETION	\$6,470	10%	\$5,823	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CENI	Installation for Centera Base	\$3,020	10%	\$2,718	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CENNDE PS-BAS-CENXI	Data Erasure for Centera Nodes Installation for Centera Expansion	\$4,000 \$1,450	10% 10%	\$3,600 \$1,305	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS.
PS-BAS-CICM	CENTERA INTRA-CLUSTER MIGRATION	\$5,730	10%	\$5,157	\$0 \$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CICMR	Centera Reconciliation: Add-on	\$3,940	10%	\$3,546	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-CIS	IMPL FOR CENTERA	\$10,500	10%	\$9,450	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CISRMD	Imp for VMware SRM for Converged	\$18,830	10%	\$16,947	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CISRME	Imp for VMware SRM for Converged Add-on	\$2,080	10%	\$1,872	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-CONSBBAWS PS-BAS-CSEASD	Blueprint Backup Architecture Intro Adv ASD CSE - block of time	\$81,720 \$1,020	10% 10%	\$73,548 \$918	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-CSECI	CI CSE - BLOCK OF TIME	\$1,520	10%	\$1,368	\$0 \$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CSEESD	ESD CSE - block of time	\$1,020	10%	\$918	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CSEFL	ETPD CSE - 4 HR BLOCK	\$1,020	10%	\$918	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-CSEUSD	USD CSE - block of time	\$1,020	10%	\$918	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-CTXHW PS-BAS-CTXHWABLD	Connectrix Installation Director/Switch Connectrix Installation for Blades Adder	\$2,240 \$440	10% 10%	\$2,016 \$396	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-CTXHWABLD	Connectrix Install Adder Director/Switch	\$440 \$870	10%	\$396 \$783	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS.
PS-BAS-CTXHWUBLD	Connectrix Blade Upgrade	\$1,590	10%	\$1,431	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-CTXOPRES	Residency for Connectrix - OP	\$30,800	10%	\$27,720	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CTXTRRES	Residency for Connectrix - TR	\$39,000	10%	\$35,100	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CUA	IMPL FOR CUA SINGLE OR EA PAIR	\$5,900	10%	\$5,310	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CXDE PS-BAS-DATALD	DATA ERASURE FOR CLARIION ANALYTICS DATA LOADING MAX 3 TB	\$4,900 \$48,240	10% 10%	\$4,410 \$43,416	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-DBPT	DB PERFORMANCE TIERING SERVICE	\$26,780	10%	\$24,102	\$0 \$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DCAIRA	DCA Adder Rack for New or Upgrade	\$5,910	10%	\$5,319	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-DCTMRPT1	ECD CONS SOL Dctm Rpts 50 users	\$105	10%	\$95	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DCTMRPT2	ECD CONS SOL Dctm Rpts Server	\$70	10%	\$63	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DCTMRPT3	ECD CONS SOL Dctm Rpts 251-500 users	\$62	10%	\$56	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-DCTMRPT4 PS-BAS-DCTMRPT5	ECD CONS SOL Dctm Rpts 501-1250 users ECD CONS SOL Dctm Rpts 1251+ users	\$53 \$40	10% 10%	\$48 \$36	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-DCTMRP15 PS-BAS-DCTMSUP1	ECD CONS SOL DCtm Rpts 1251+ users ECD CONS SOLSUP Dctm Rpts 50 users	\$40 \$24	10%	\$36 \$22	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS.
PS-BAS-DCTMSUP2	ECD CONS SOLSUP Dctm Rpts Server	\$16	10%	\$14	\$0 \$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DCTMSUP3	ECD CONS SOLSUP Dctm Rpts 251-500 users	\$14	10%	\$13	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DCTMSUP4	ECD CONS SOLSUP Dctm Rpts 501-1250 users	\$12	10%	\$11	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-DCTMSUP5	ECD CONS SOLSUP Dctm Rpts 1251+ users	\$9	10%	\$8	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-DD00	IMPL FOR DD 0 SHELF QS	\$2,500	10%	\$2,250 \$1,737	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-DD00P PS-BAS-DDBDBA	Impl for DD No Shelf for Partners Impl DDBoost DB Appl	\$1,930 \$3,820	10% 10%	\$1,737 \$3,438	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-DDBMSA	Impl DDBoost MS Appl	\$3,060	10%	\$2,754	\$0 \$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDBT	IMPL DD BOOST NBU ADD-ON QS	\$7,710	10%	\$6,939	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDCC	DD CONFIG AND CODE UPGRADE	\$1,450	10%	\$1,305	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.

			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
	DDCDR Remote Implementation Service	\$7,730	10%	\$6,957	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	DD SYSTEM CONTROLLER UPGRADE EMC DATA ERASURE FOR DATA DOMAIN	\$2,500 \$4,000	10% 10%	\$2,250 \$3,600	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
	Install Add-on for Data Domain DS Shelf	\$880	10%	\$792	\$0 \$0	\$0	\$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
	Capacity Disk Pak Expansion for DD	\$2,220	10%	\$1.998	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDDSX	Install for Data Domain DS Expansion	\$2,480	10%	\$2,232	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	DiskXtender to DD Migration QS	\$16,300	10%	\$14,670	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	DD Extend Retention Converstion QS	\$9,560	10%	\$8,604	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	Install Add-on for Data Domain ES Shelf	\$440	10%	\$396	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	Install New DD ES Shelf GP DCA Integration with DD	\$2,050 \$4,390	10% 10%	\$1,845 \$3,951	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
	IMPLE DD WITH HA CONFIGURATION	\$5,620	10%	\$5,058	\$0 \$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	HealthCheck for DD QS	\$10,120	10%	\$9,108	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	HealthCheck for DD Subscription	\$33,440	10%	\$30,096	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDIB	Impl Data Domain (Base)	\$6,540	10%	\$5,886	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	Implement DD with IBM iSeries	\$2,170	10%	\$1,953	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	Implement IR Air-Gap Scripting	\$17,610	10%	\$15,849	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	DD Mgmt Center Configuration QS	\$4,620	10%	\$4,158	\$0	\$0 \$0	\$0	\$0	\$0	F1	PROF. SVCS.
	IMPL PRERACKED CONTROLLER & SHELVES Int Enablement Wkshp for DD & RMAN	\$6,330 \$12,370	10% 10%	\$5,697 \$11,133	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
	DD SHELF MIGRATION	\$4,340	10%	\$3,906	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
	DD Secure Multi-Tenancy Design QS	\$3,940	10%	\$3,546	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	DD STAGING AND RELOCATION QS	\$10,650	10%	\$9,585	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDVE	DD VE CONFIGURATION	\$2,390	10%	\$2,151	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	Impl for DD VRPA (base)	\$2,480	10%	\$2,232	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	Impl for DD VRPA (expansion)	\$3,030	10%	\$2,727	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDVTL	IMPLEMENTATION FOR DD VTL	\$2,000	10%	\$1,800	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	IMPLEMENTATION FOR DLM SA BLOCK	\$1,970	10%	\$1,773	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$0	F1	PROF. SVCS.
	IMPLE DD FOR DLM NO SHELF SYS QS IMPL DD FOR DLM 1 TO 6 SHELF SYS QS	\$5,710 \$9,480	10% 10%	\$5,139 \$8,532	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
	IMPL DD FOR DLM 1 TO 6 SHELF SYS QS	\$9,460 \$9,960	10%	\$8,964	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
	IMPL DD FOR DLM 13TO24 SHELF SYS QS	\$11,410	10%	\$10,269	\$0 \$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	IMPL FOR DLM DESIGN QS	\$21,120	10%	\$19,008	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DLMHC	HealthCheck for DLm QS	\$14,900	10%	\$13,410	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DLMR	IMPL DLM REPLICATION QS	\$16,630	10%	\$14,967	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	Migration Architect Block Add	\$3,660	10%	\$3,294	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DMBDB	Migration Architect Block Base	\$10,120	10%	\$9,108	\$0	\$0 \$0	\$0	\$0	\$0	F1	PROF. SVCS.
	Data Migration Block Event Migration Impl Test	\$11,490 \$3,780	10% 10%	\$10,341 \$3,402	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
	Migration Architect File Add	\$2,530	10%	\$2,277	\$0 \$0	\$0	\$0	\$0	\$0 \$0	F1	PROF. SVCS.
	Data Migration Architect File Base	\$5,620	10%	\$5,058	\$0 \$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	Migration File: Event	\$8,320	10%	\$7,488	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPA	DPA BASIC QUICKSTART	\$6,270	10%	\$5,643	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	CUSTOMIZATION FOR DPA QS	\$8,150	10%	\$7,335	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	DPA Implementation for DPS Base	\$4,580	10%	\$4,122	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	DPA Implementation for DPS Add-on	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1 F1	PROF. SVCS.
	DPA Federated Reporting Implementation EMC HEALTH CHECK FOR DPA SUB	\$7,670 \$23.330	10% 10%	\$6,903 \$20.997	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
	IMPLEMENT FOR DPA REMOTE	\$1,490	10%	\$1,341	\$0 \$0	\$0	\$0	\$0	\$0 \$0	F1	PROF. SVCS.
	DPA UPGRADE AND MIGRATION SERVICE	\$17,150	10%	\$15,435	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	Implement for Data Protection Central	\$4,660	10%	\$4,194	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	VCE Deploy for DP for CI - DPA Add-On	\$3,490	10%	\$3,141	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	VCE Deploy for DP for CI - Base	\$7,350	10%	\$6,615	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	UNIFIED DPE CONVERSION	\$3,860	10%	\$3,474	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	DATABASE PM BLOCK 4 HOURS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1 F1	PROF. SVCS.
	DPA REPLICATION ANALYSIS QUICKSTART Impl for Enterprise Copy Data Management	\$7,190 \$3,670	10% 10%	\$6,471 \$3,303	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS. PROF. SVCS.
	Impl Data Protection Search	\$11.130	10%	\$10.017	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
	Impl for DPS for VM	\$26,580	10%	\$23,922	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	Impl for DPS for VM Replication Add-On	\$14.370	10%	\$12,933	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	DATABASE SA BLOCK 4 HOURS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	Implementation for ECS Node Expansion	\$8,140	10%	\$7,326	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	Atmos to ECS Expansion	\$4,220	10%	\$3,798	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	ECS CAS Transformation	\$14,620	10%	\$13,158	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	ECS Installation in a Customer Rack	\$3,060	10%	\$2,754	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS.
	Data Erasure for ECS ECS 60 Drive Expansion Add-on	\$4,000 \$3,400	10% 10%	\$3,600 \$3.060	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
	ECS Appliance Implementation	\$3,400 \$5,400	10%	\$3,060 \$4,860	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
	ECS Appliance Install	\$17,340	10%	\$15,606	\$0 \$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	EMC OBJECT MIGRATION DESING & IMPLEMENT	\$15,810	10%	\$14,229	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ECSMIGA	Object Migration Monitoring & Reporting	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ECSSD	ECS Appliance Architecture and Design	\$5,400	10%	\$4,860	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	ECD CONS SOL EMA	\$50,000	10%	\$45,000	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ESA	IMPLEMENT STORAGE ANALYTICS	\$2,030	10%	\$1,827	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.

			EPL Pi	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
PS-BAS-EX2S1	EMC EX TO SOURCEONE MIGRATION	\$42,010		\$37,809	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-EX360 PS-BAS-EXCOS	INSTALL FOR 360 RACK EXPAND ONE RACK TO FULL RACK	\$5,020 \$3,310		\$4,518 \$2,979	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-EXIS2U	ISILON 2U NODE EXPANSION BASE	\$2,010		\$1,809	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-EXIS4U	ISILON 4U NODE EXPANSION BASE	\$2,590		\$2,331	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-FCIA	FC Infra Assessment	\$16,750		\$15,075	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-FCREP	EVALUATE NETWORK FOR FC REPLICATION	\$10,690		\$9,621	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-FMAQS	CTA QuickStart Implementation	\$8,560		\$7,704	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-FMAVE PS-BAS-GPDE	CTA-VE QuickStart Implementation EMC DATA ERASURE FOR GREENPLUM	\$4,580 \$4,000		\$4,122 \$3,600	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-GPEX	GP DCA IN-RACK EXPANSION	\$7,310		\$6,579	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-GPEXA	GP DCA IN-RACK EXPANSION ADD-ON	\$2,530		\$2,277	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-GPIHC	GP INFRAS HEALTH CHECK	\$11,240		\$10,116	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-GPMBLK	GREENPLUM PM BLOCK 4 HOURS	\$1,970		\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-GPUPG	Greenplum Database Upgrade Service	\$3,810		\$3,429	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-GSABLK PS-BAS-HANA	GREENPLUM SA BLOCK 4 HOURS 2 hrs PM effort for SAP HANA oversight	\$1,970 \$570		\$1,773 \$513	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-HCBET	HEALTH CHECK FOR BLOCK/U - EVENT	\$9,460		\$8,514	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-HCBST	HEALTH CHECK FOR BLOCK - SUBS	\$23,650		\$21,285	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCIACIMP	Implementation for VxRail Cluster	\$7,720		\$6,948	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCIAG2IMP	Implementation for VXRail G410X Cluster	\$7,720	10%	\$6,948	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCIAG2INS	Installation for VxRail G410X	\$810		\$729	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCIAINS	Installation for VxRAIL Single Appliance	\$7,580		\$6,822	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCIANCE PS-BAS-HCIANHE	Install VxRail Cluster Expansion Node Ad Install for VxRail Node Hardware Upgrade	\$3,270 \$4,060		\$2,943 \$3,654	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-HCIANIMP	IMPLEMENT VXRAIL NODE	\$1.850		\$1,665	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-HCIANINS	Installation for VxRail Node	\$520		\$468	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCIANSE	Install VxRail Node Disk Group Upgrade	\$3,560		\$3,204	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCIASMIG	EMC Migration for VSPEX BLUE to VxRail	\$16,160		\$14,544	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCIASUPG	EMC Impl for VxRail Software 3.0 Upgrade	\$7,970		\$7,173	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCIAZRIMP PS-BAS-HCUET	Configure Azure Stack nodes and switches HEALTH CHECK FOR FILE - EVENT	\$13,940 \$10,890	10% 10%	\$12,546 \$9,801	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-HCUST	HEALTH CHECK FOR FILE - EVENT HEALTH CHECK FOR FILE/U - SUBS	\$27,230		\$24,507	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-HDIS	Implem for Hadoop on Isilon Starter Kit	\$11,610		\$10,449	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IAUX	Customer Implementation Assistance	\$1,450	10%	\$1,305	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IAUXV	UnityVSA Implementation Assistance	\$1,450		\$1,305	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ICDM	iCDM:AppSync intall+1 replica on 1 host	\$1,790		\$1,611	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IDMBA PS-BAS-IDMBB	IDM Data Migration Block Add-on IDM Data Migration Block Base	\$2,080 \$3,670		\$1,872 \$3,303	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-IDMBE	IDM Data Migration Block Base IDM Data Migration Block, Event	\$3,810 \$3,810		\$3,429	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-IDPAAE	Impl Int DP Appliance DP5x Series	\$6,330		\$5,697	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IDPAAV	Impl Int DP Appliance DP8x Series	\$7,520		\$6,768	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IDPANA	IDPA Network Validation Add-on	\$2,590		\$2,331	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IDSBLK	EMC IDS 4Hr Block	\$1,690		\$1,521	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IDSCI PS-BAS-IDSFL	CI IDS - BLOCK OF TIME ETPD IDS - 4 HR BLOCK	\$1,790 \$1,690		\$1,611 \$1,521	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-IDSISI	ISILON IDS BLOCK 4 HOURS	\$1,690		\$1,521	\$0	\$0	\$0	\$0 \$0	\$0	F1	PROF. SVCS.
PS-BAS-IDSUSD	USD IDS - block of time	\$1,690		\$1,521	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IMAPSY	EMC UNIFIED IMPLEMENT APPSYNC QS	\$6,020		\$5,418	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IMBS	ISILON BASE IMPLEMENTATION	\$6,310		\$5,679	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IMBSP	ISILON BASE PLUS IMPLEMENTATION	\$8,600		\$7,740	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IMFAST PS-BAS-IMFILE	DESIGN AND IMPLEMENT FAST VP/CACHE IMPLEMENT FILE VNX	\$7,870 \$5,350		\$7,083 \$4,915	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-IMFILE PS-BAS-IMLEND	2 HOST OR 3 FILE IMPLEMENTATION	\$5,350 \$1.870		\$4,815 \$1.683	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-IMPRM	ISILON PREMIUM IMPLEMENTATION	\$10.890		\$9.801	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-INDIR	GENERIC DIRECTOR INSTALL	\$2,250		\$2,025	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-INGW	SETUP CELERRA GATEWAY	\$7,810	10%	\$7,029	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-INIS2U	Isilon 2U Installation Base	\$3,290		\$2,961	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-INIS4U	Isilon 4U Installation Base	\$3,870		\$3,483	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-INSW PS-BAS-INSWIP	GENERIC SWITCH OR BLADE INSTAL Installation for IP Switch	\$2,040 \$2,040		\$1,836 \$1,836	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-INTNBU	DD INTEGRATION WITH NBU	\$2,040 \$12,370		\$1,030	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-INVNX	VNX INSTALLATION	\$2,160		\$1,944	\$0	\$0	\$0	\$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-IOCARD2	IO Module Pair Install/Upgrade	\$1,300	10%	\$1,170	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IPSANEXT	Implementation for FCIP SAN Extension	\$11,050		\$9,945	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IPTORSWC	VxRail TOR Switch Configuration	\$3,510		\$3,159	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IRSDDIMPL	ISOLATED RECOVERY DATA DOMAIN IMPLEMENT	\$88,830		\$79,947 \$1,521	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-ISASD PS-BAS-ISBRS	ASD IMPLEMENTATION SPECIALIST- 4 HOURS BRS IS BLOCK	\$1,690 \$1,690		\$1,521 \$1,521	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-ISBRS PS-BAS-ISDE	ERASURE SERVICE FOR ISILON	\$1,690		\$1,521	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-ISESD	ESD IS - block of time	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-ISIIMPADFEA		\$6,360	10%	\$5,724	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISIIMPADV	Implement Isilon Advanced	\$11,320		\$10,188	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISIIMPENT	Implement Isilon Enterprise or Essential	\$8,730	10%	\$7,857	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.

			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
PS-BAS-ISIIMPOFSSY	Implement Isilon OFS and SyncIQ	\$8,730		\$7,857	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISIINS4N PS-BAS-ISIINSAD4N	Isilon Install 4 Nodes Base Isilon Install Add 4 Nodes	\$4,470 \$1,380		\$4,023 \$1,242	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-ISIINSNSW	Install Network Switch for Isilon	\$9,440		\$8,496	\$0 \$0	\$0	\$0	\$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-ISIN2U	INSTALL FOR ISILON NODE 2U	\$800	10%	\$720	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISNI4U	ISILON NODE INSTALL 4U	\$1,500		\$1,350	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISTECH	TECH REFRESH UPTO 10NODES DATA ONLY	\$7,960		\$7,164	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	IT Continuity Introductory Advisory	\$81,840		\$73,656	\$0	\$0	\$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS.
PS-BAS-LAB100 PS-BAS-LABPMR	DATA ANALYTICS LAB 100 DATA ANALYTICS LAB PRIMER	\$43,000 \$38,000		\$38,700 \$34,200	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS. PROF. SVCS.
PS-BAS-LTDAWKSHP	Legacy Tape Data Access Wkshp	\$5,910		\$5,319	\$0 \$0	\$0	\$0 \$0	\$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-MDSOPT	SAN Optimization for Connectrix MDS	\$9,350		\$8,415	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MEMUP	UNIFIED MEMORY UPGRADE	\$3,570	10%	\$3,213	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MHCASRIMP	Azure Stack Remote Implementation	\$13,420		\$12,078	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MSAT240B	Atmos Single Rack Imp Managed Serv	\$12,834		\$11,551	\$0	\$0	\$0	\$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-MZAD PS-BAS-MZAS	Mozy Fed ID Service Activation and Setup for Mozy	\$7,310 \$4,620		\$6,579 \$4,158	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-MZBM	Mozy OEM Branding	\$10,400		\$9,360	\$0 \$0	\$0	\$0	\$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-MZBST	Mozy Basic Setup and Test	\$1,010		\$909	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MZDH	Mozy Data Handling Service	\$1,690		\$1,521	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MZIM1	EMC Mozy Administrator Training 4 Hour	\$2,250	10%	\$2,025	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MZIM2	Mozy Administrator Training 8 HR	\$3,380		\$3,042	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MZIM3	Mozy L1 Support	\$4,100		\$3,690	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MZOT PS-BAS-MZSOL	Mozy Out-Tasking Service	\$43,280 \$7,190		\$38,952 \$6,471	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-MZWS	EMC Mozy Solutions Assurance EMC Mozy OEM Partner Workshop	\$7,190 \$5.830		\$5,471 \$5,247	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-NHC-1P2S	PS L1 NHC FOR PCF - 1 FTE 2 WKS SML	\$30,600		\$27,540	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NMDAMS	EMC IMP FOR NMDA FOR MYSQL	\$11,090		\$9,981	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NMMEX	IMP NETWORKER MIRCOSOFT MODULE EXCH	\$10,890	10%	\$9,801	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NMMSQL	IMP NETWORKER MIRCOSOFT MODULE SQL	\$8,080		\$7,272	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NS6	NS INTEGRATED IMP QSES	\$8,800		\$7,920	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NW	EMC NETWORKER BASIC QUICKSTART	\$9,800	10%	\$8,820	\$0	\$0	\$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS.
PS-BAS-NWGL PS-BAS-NWHC	Remote Implementation Design & Guidance HEALTH CHECK FOR NETWORKER QS	\$3,640 \$12,090		\$3,276 \$10,881	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS. PROF. SVCS.
PS-BAS-NWHCS	EMC HEALTH CHECK FOR NETWORKER SUB	\$30,225		\$27.203	\$0 \$0	\$0	\$0 \$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWIA	Onsite Implementation Design & Guidance	\$5,940		\$5,346	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWMG	Backup Migration Planning QS	\$24,170	10%	\$21,753	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWOSMIG	NW Server Cross Platform OS Migration	\$10,400		\$9,360	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWSMBR	Remote Implementation for SMB base svc	\$3,160		\$2,844	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWSMBRADD PS-BAS-NWSMBRVBA	Remote implementation for SMB Add-on NW Remote Impl. for SMB, VBA add-on	\$1,770 \$1,770		\$1,593 \$1,593	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-NWUPCLNT	NW Client Upgrade Add-On 10pk	\$3,880	10%	\$1,593 \$3,492	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-NWUPIMP	NW Upgrade Implementation Base Service	\$8,400		\$7,560	\$0 \$0	\$0	\$0	\$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-NWUPNMDA	NW NMDA Upgrade Add-On	\$6,270		\$5,643	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWUPNMM	NW NMM Upgrade Add-On	\$6,270		\$5,643	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWUPP	NetWorker Upgrade Planning QS	\$11,530		\$10,377	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWUPVBA	NW Upgrade Add-On for VBA only	\$4,510		\$4,059	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWUPVMW PS-BAS-OPSC	NW Upgrade Add-On for VMware Backup OPENSCALE IMPLEMENTATION	\$4,510 \$5,510		\$4,059 \$4,959	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-ORASP	Oracle Migration Assessment Services	\$64,760		\$58 284	\$0 \$0	\$0	\$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-ORCLBR	Oracle RMAN Integration (10DB)	\$27,920		\$25,128	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ORLIC	Assessment for Oracle Licensing	\$18,750		\$16,875	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-OSUPCE1U	Onsite Uplift for Local CSE 1 site visit	\$660		\$594	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-OSUPIS1U	Onsite Uplift for Local IS 1 site visit	\$770		\$693	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-OSUPPM1U PS-BAS-OSUPSA1U	Onsite Uplift for Local PM 1 site visit Onsite Uplift for Local SA 1 site visit	\$890 \$890		\$801 \$801	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-OTSDP	OTS for Data Protection	\$97,500		\$87,750	\$0 \$0	\$0	\$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
	Level 1 bundled pricing for VNX Out-Task	\$97,500		\$87,750	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	PS PCF APP TRANS - 2 WEEKS LARGE	\$110,000		\$99,000	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PCF-APTR-2M	PS PCF APP TRANS - 2 WEEKS MEDIUM	\$84,000	10%	\$75,600	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PCF-APTR-2S	PS PCF APP TRANS - 2 WEEKS SMALL	\$58,000		\$52,200	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PCF-ARCH	PS SOLUTION ARCHITECT SVCS FOR PCF	\$26,000		\$23,400	\$0	\$0	\$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS.
PS-BAS-PCF-DJ-2L PS-BAS-PCF-DJ-2M	PS DOJO FOR PCF - 2 WEEKS LARGE PS DOJO FOR PCF - 2 WEEKS MEDIUM	\$110,000 \$84,000		\$99,000 \$75,600	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-PCF-DJ-2M PS-BAS-PCF-DJ-2S	PS DOJO FOR PCF - 2 WEEKS MEDIUM PS DOJO FOR PCF - 2 WEEKS SMALL	\$84,000 \$58.000		\$75,600 \$52.200	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-PCF-DOE	PS DESIGNATED OPS ENGINEER FOR PCF	\$70,000		\$63,000	\$0 \$0	\$0	\$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-PCF-PGM-2S	PS Senior Program Manager for PCF	\$15,000		\$13,500	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	PCF Remote Solutions Architect VSD	\$13,200		\$11,880	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	PCF Remote Operations Engineer VSD	\$42,900		\$38,610	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	ProDeploy Plus 30 Day Post Deploy Assist	\$240		\$216	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PEBASE PS-BAS-PMASD	PS Project Engagement Base ASD Project Manager - block of time	\$2,830 \$1,970	10% 10%	\$2,547 \$1,773	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-PMBLK	COMMERCIAL PMGMT 4HRS QS	\$1,970 \$1.970	10%	\$1,773	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-PMBRS	BRS PROJECT MGMNT 4 HOURS QS	\$1,970	1070	\$1,773	\$0 \$0	\$0	\$0	\$0	\$0 \$0	F1	PROF. SVCS.
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			EPL Pi	icing		EPL Maintenanc					
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
PS-BAS-PMCI	CI PM - BLOCK OF TIME	\$2,010		\$1,809	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PMDLM PS-BAS-PMESD	PM BLOCK FOR DLM ESD Project Manager - block of time	\$1,970 \$1,970		\$1,773 \$1,773	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-PMFL	ETPD PM - 4 HR BLOCK	\$1,970		\$1,773	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-PMISI	ISILON PM BLOCK 4 HOURS	\$1,970		\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PMUSD	USD Project Manager - block of time	\$1,970		\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PP1	POWERPATH 1HOST QS	\$770		\$693	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PP4	POWERPATH 4HOST QS	\$2,490		\$2,241	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PPVE1 PS-BAS-PPVE4	POWERPATH VE 1-HOST QUICKSTART POWERPATH VE 4-HOST QUICKSTART	\$1,010 \$2,740		\$909 \$2,466	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-PROF	EMC AMERICAS ONLY APP PROFILING ADVISOR	\$100.000		\$90.000	\$0 \$0	\$0	\$0 \$0	\$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-PROMOISIF	Promotional Data Migration File, NetApp	\$270		\$243	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PROMOUSDB		\$730		\$657	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PROMOUSDF		\$270		\$243	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PSGSOL	ECD CONS SOL PSG Modules (Single PROD)	\$20,000		\$18,000	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PSGSOL2 PS-BAS-PSGSUP	ECD CONS SOL PSG Modules (Add on PROD) ECD CONS SOLSUP PSG Modules	\$5,000 \$7,200		\$4,500 \$6,480	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-RCSEUSD	Remote CSE 4 hr Block	\$7,200 \$870		\$783	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-RCVRPT	RECOVERPOINT FIXED	\$18,720		\$16,848	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RISUSD	Remote Implemt Specialist 4 hr Block	\$1,020		\$918	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPAD2CG	RECOVERPOINT 2 CG ADDER	\$490	10%	\$441	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPAD2HOST	RECOVERPOINT 2 HOST ADDER	\$490		\$441	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPADD	Install 2 addl RPAs to existing cluster	\$2,900		\$2,610	\$0	\$0 \$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPHCE PS-BAS-RPHCR	Health Check for RecoverPoint Remote RPA Health Check No Performance	\$9,670 \$3,780		\$8,703 \$3,402	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-RPMUSD	Remote Project Management 4 hr Block	\$3,760 \$1.180		\$3,402 \$1.062	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-RPSIO	RecoverPoint Implementation for ScaleIO	\$7,320		\$6,588	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPUNI	EMC RECOVERPOINT IMP FOR UNIFIED QS	\$5,950		\$5,355	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPVMGL	RP FOR VMS IMPLEMENTATION ASSISTANCE	\$1,450	10%	\$1,305	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPVMLR	Implement RPVM Local on 1 host as POC	\$2,840		\$2,556	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPVMRR	Implement RPVM Remote on 1 CG as POC	\$3,920		\$3,528	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPVMXE	RecoverPoint Implementation for VMAX	\$6,730 \$1,190		\$6,057	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS.
PS-BAS-RSAUSD PS-BAS-RSBASE	Remote Solutions Architect 4 hr Block EMC RaaS Subscription Base	\$1,180 \$53,930		\$1,062 \$48,537	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS. PROF. SVCS.
PS-BAS-RSH1A	EMC RaaS: 1 Host Adder	\$240		\$216	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RSH5A	EMC RaaS: 5 Host Adder	\$1,200		\$1,080	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RSIM	RAAS BASE IMPLEMENTATION	\$12,320	10%	\$11,088	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RSOB1A	EMC RaaS: 1 Object Adder	\$1,560		\$1,404	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RSOB5A	EMC RaaS: 5 Object Adder	\$7,800		\$7,020	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RSU1A PS-BAS-RSU5A	EMC RaaS: 1 User Adder EMC RaaS: 5 User Adder	\$1,200 \$6,000		\$1,080 \$5,400	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-RSVXED	REMOTE DEPLOY SUPPORT FOR VNXE UNIFIED	\$1,250		\$1,125	\$0	\$0	\$0	\$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-RUPSW	Remote Software Installation & Upgrades	\$870		\$783	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1	EMC S1 EM IMPLEMENTATION: BASE T1	\$17,230	10%	\$15,507	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1A	EMC S1 EM IMPLEMENTATION: Add-on T1	\$2,820		\$2,538	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1A2	EMC S1 EM IMPLEMENTATION: Add-on T2	\$5,630		\$5,067	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1DM	EMC S1 DM IMPLEMENTATION: BASE T1	\$12,770		\$11,493	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-S1DMA PS-BAS-S1DMA2	EMC S1 DM IMPLEMENTATION: Add-on T1 EMC S1 DM IMPLEMENTATION: Add-on T2	\$2,530 \$2,530		\$2,277 \$2,277	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-S1DMT2	EMC S1 DM IMPLEMENTATION: BASE T2	\$21,210		\$19.089	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1DR	EMC S1 DR IMPLEMENTATION: BASE T1	\$16,750		\$15,075	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1DRA	EMC S1 DR IMPLEMENTATION: Add-on T1	\$2,530	10%	\$2,277	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1DRA2	EMC S1 DR IMPLEMENTATION: Add-on T2	\$7,760		\$6,984	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1DRT2 PS-BAS-S1ES	EMC S1 DR IMPLEMENTATION: BASE T2	\$25,100 \$9,160		\$22,590 \$8,244	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-S1ES PS-BAS-S1FI10	IMPL S1 FOR FILE ARCHIVE, 10TB SYSTEM	\$9,160 \$16,270		\$8,244 \$14,643	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-S1FI10	IMPL ST FOR FILE ARCHIVE, 10TB STSTEM	\$21,730		\$19,557	\$0	\$0	\$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-S1FI50	IMPL S1 FOR FILE ARCHIVE, 50TB SYSTEM	\$30,800		\$27,720	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1HC	SourceOne HealthCheck 5 Servers	\$14,300		\$12,870	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1HCT2	SOURCEONE HEALTHCHECK, 10 SERVERS	\$27,590		\$24,831	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1SH10	IMPL S1 FOR SHAREPOINT ARCHIVE, 10TB SYS	\$16,270		\$14,643	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1SH30 PS-BAS-S1SH50	IMPL S1 FOR SHAREPOINT ARCHIVE, 30TB SYS IMPL S1 FOR SHAREPOINT ARCHIVE, 50TB SYS	\$21,730		\$19,557 \$27,720	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-S1SPVR	SOURCEONE SUPERVISOR DEPLOYMENT	\$30,800 \$12,770		\$27,720 \$11,493	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-S1T2	EMC S1 EM IMPLEMENTATION: BASE T2	\$30.000		\$27,000	\$0	\$0	\$0	\$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-S1UPGR	SOURCEONE UPGRADE 6.X TO 7.X	\$17,270		\$15,543	\$0	\$0	\$0	\$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-S1UPT2	SOURCEONE EM 7.X UPGRADE TIER 2	\$29,040		\$26,136	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SAASD	ASD Solutions Architect - block of time	\$1,970		\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SABLK	COMMERCIAL SA 4HOURS QS	\$1,970		\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SABRS	BRS SOL ARCHITECT 4 HOURS QS	\$1,970		\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SACI PS-BAS-SAESD	CI SA - BLOCK OF TIME ESD Solutions Architect - block of time	\$2,070 \$1,970	10% 10%	\$1,863 \$1,773	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-SAESD PS-BAS-SAFL	ETPD SA - 4 HR BLOCK	\$1,970		\$1,773	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS.
PS-BAS-SAISI	ISILON SA BLOCK 4 HOURS	\$1,970		\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
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Season 19-00 19-				EPL Pi	ricing		EPL Maintenanc					
Sead-Service Preserved P	MODEL CODE	DESCRIPTION		EPL DISCOUNT %	EPL NET PRICE							FAMILY
SABAS SORMAN. SABAS	PS-BAS-SAPESI		\$29,790			\$0	\$0	\$0	\$0	\$0	F1	
Feb-95 F												
SAB-SABORDS MARKED STORM PROPONDE SABORDS MARKED STORM PROPONDE SABORD												
5.88-6-8-0000 PMC State of the Column State of												
SAB-SAMP Park Par	PS-BAS-SIOIMP											
Sead-analysis Sead-analysi	PS-BAS-SIOINS		\$5,850	10%	\$5,265	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
Sead-afferdone	PS-BAS-SRMAIMP											
Sub-Sub-Sub-Cell May 1	PS-BAS-SRMCACB											
SAB-SARGACO VINE SMILE CONFIG STORAGE CLARACTUR TRENDS \$11,000 \$100 \$												
BABAS SHEETER DATE												
RABASSERICAL PRESENTATION RABASSERICAL PRESENTATION RABASSERICAL RAB												
### ### ### ### ### ### ### ### ### ##	PS-BAS-SRMCSLA											
## SAS-SHEREJE PACK Straight MRS	PS-BAS-SRMEIMP		\$85,050	10%		\$0	\$0					
RABAS-PRINCEP SRIME Expenditure Service SRIME	PS-BAS-SRMESI											
SIAMS-GRAMME FIREMANDER Implementation for VPR SSM S11,000 101, \$13,000 10 10 10 10 10 10 10												
8-8-8-SPRIME FINE PROFESSES SANS-SPRIME S												
\$148.55 RMS. EMP. SMR. Reporting D \$12.70												
\$ 8AS-SPRISABLE Standard Implementation for VIPE PRIOR \$40,500 100							\$0					
\$18-65-SPRISH VERSIAN Solution Review \$15,400 10% \$14,525 \$10 \$10 \$10 \$10,500 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$												
\$ 8AS-SYMAD (MAX Agridemation (ST, 700) 10% \$17,000 10 50 50 50 50 50 50 50 50 50 50 50 50 50	PS-BAS-SRMSR											
SIAS-SYMAP MAX Party Deployment \$1,000 MAX Party Deployment \$1,000 MAX File SIASE CR SYMM \$1,000 MAX Party Deployment \$1,000 MAX File SIASE CR SYMM \$1,000 MAX File SIASE CR SYMM \$1,000 MAX File Mignetic Event \$1,000	PS-BAS-SRMUPG	SINGLE DEPLOYMENT UPGRADE FOR VIPR SRM	\$21,050									
SABAS-SYMIDE DATA FRASAIRÉ FOR SYMM \$8.507 10% \$8.508 90 \$9.00 \$9.00 \$1.00 \$9.00 \$1.00 \$9.00 \$1.00 \$9.	PS-BAS-SYMAAD											
S-BAS-SYMIPP VAMA Chain Magnatin Revert \$12,777 10% \$30,30 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0												
SARAS-SYMME VIAND Data Migration Event SARAS-SYMME VIAND Data Migration Event SARAS-SYMME SARAS-SYMME VIAND Data Migration Event SARAS-SYMME VIAND Data Migration Event SARAS-SYMME SARAS-SYMM												
SABAS-PAYINAS VIAMA File Implementation \$8,000 10% \$9,740 \$0 \$0 \$0 \$0 \$0 \$0 \$0												
SABASTAMMOF TAM RRIT TO IN EQUIPOYTAL \$10,000 10% \$80,000 50 50 50 50 50 50 50 50 50 50 50 50												
SABAS-PLANDAR DE ALBERTO INTER IMPO PLOTAL \$5.000 10% \$49,500 50 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0						\$0	\$0					
SEAS_UPGASE REDO LIWRIED GOVERNOUTHOUS ATTO LIDEROUGE \$1,700 10% \$1,773 \$0 50 50 50 50 50 50 50 50 50 50 50 50 50	PS-BAS-TAM10H					\$0						
SEAS-LIPONOR	PS-BAS-UCBASE	PS Upgrade Coordination Base	\$600	10%				\$0				PROF. SVCS.
S-BAS-LUPCS EMC UNIFIED CONTROL STATION LIPGRADE \$1,740 10% \$1,566 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 F1 PROF. SVCS. S-BAS-LUPCTO HV LIPGRADES FOR UP TO 10 NODES \$3,860 10% \$5,740 10% \$5,146 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 F1 PROF. SVCS. S-BAS-LUPCTO HV LIPGRADES FOR UP TO 20 NODES \$2,710 10% \$5,146 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 F1 PROF. SVCS. S-BAS-LUPCTO HV LIPGRADES FOR UP TO 20 NODES \$2,710 10% \$5,146 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 F1 PROF. SVCS. S-BAS-LUPCTO STATE AND ALL	PS-BAS-UPBASE											
S-BAS-UPOTIO HW UPGRADES FOR UP TO 10 NODES					Ψ=,.00							
S-BAS-UPCT20 HW UPGRADES FOR UP TO 30 NODES \$5,70 10% \$5,148 \$0 50 50 50 50 50 50 50 50 50 50 50 50 50												
S-BAS-UPCT3 HW UPGRADES FOR UP TO 3 NODES												
SEAS-UPDAE STANDARD DAE/DISK UPGRADE UDICKSTAR \$1,870 10% \$1,883 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-UPDAE STANDARD DAE/DISK UPGRADE \$2,310 10% \$2,079 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$												
S-BAS-UPPAEB STANDARD DAE/DISK UPCRADE STANDARD DAE/DISK UPCRADE SS-BAS-UPPAEB STANDARD DAE/DISK UPCRADE SS-BAS-UPPAEB SS-BAS-UP	PS-BAS-UPDAE											
Seas-UPOIR GENERIC DIRECTOR UPGRADE \$10,070 10% \$14,463 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-UPFW GENERIC SWITTHOR BLADE UPGRADE \$10,070 10% \$9,873 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	PS-BAS-UPDAEB	STANDARD DAE/DISK UPGRADE QUICKSTAR	\$1,870	10%	\$1,683			\$0	\$0	\$0	F1	PROF. SVCS.
Seas-LIPOSW Senset Display	PS-BAS-UPDM											
SABAS-UPHW Hardware Upgrades \$1,000 10% \$981 \$0 \$0 \$0 \$0 \$0 \$1 \$PROF, SVCS S-BAS-UFISMP REOD isloin Software Expansion Base \$1,970 10% \$1,373 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$PROF, SVCS S-BAS-USIDMFB EMC Select File Migration Add-on \$1,470 10% \$1,323 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$												
S-BAS-LIPISSW RECD Islain Software Expansion Base		GENERIC SWITCH OR BLADE UPGRADE										
S-BAS-LISDMFA EMC Select File Migration Add-on S1470 10% \$1,323 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-LISDMFE EMC Select File Migration Base \$9,540 10% \$8,586 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-LISDMFE EMC Select File Migration Event Add-on \$3,490 10% \$3,141 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-LIXADHSM Add Host Small \$2,160 10% \$1,945 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-LIXADHSM Add Host Small \$1,355 10% \$1,200 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-LIXADHSM Add Host Small \$1,355 10% \$1,200 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-LIXADSELD Add Share/Export Large \$1,305 10% \$1,200 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-LIXADSELD Add Share/Export Small \$1,355 10% \$1,200 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-LIXADSELD Add Share/Export Small \$1,305 10% \$1,200 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	0 5,10 0, ,,,,											
S-BAS-LISDMFE EMC Select File Migration Base	PS-BAS-USDMFA											
S-BAS-LIVADHLIG Add Host Small 4	PS-BAS-USDMFB											
S-BAS-LUXADHSM Add Host Small \$13.55 10% \$1.220 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. \$1.955 10% \$1.715 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. \$1.8AS-LUXADSESM Add Share/Export Large \$1.955 10% \$1.715 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. \$1.8AS-LUXHWIN Health Check \$2.130 10% \$1.917 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. \$2.8AS-LUXHWIN Hardware Installation \$1.895 10% \$1.917 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. \$2.8AS-LUXHWIN Hardware Installation \$1.895 10% \$1.917 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. \$2.8AS-LUXHWIN Hardware Installation \$1.895 10% \$1.196 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. \$2.8AS-LUXHWIN Hardware Installation \$1.895 10% \$1.196 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. \$2.8AS-LUXHWIN Hardware Installation \$1.1985 10% \$1.194 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	PS-BAS-USDMFE											
S-BAS-LIVADSELG Add Share/Export Large	0 0,10 0,0 10.110		φ=,									
S-BAS-LUKADSESM Add Share/Export Small												
S-BAS-LIXHC1 Unity Health Check \$2,130 10% \$1,917 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-LIXHWIN Hardware Installation \$1,835 10% \$1,766 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-LIXHWIN CAVA Implementation or Unity \$1,315 10% \$1,164 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-LIXHMS Implementation for Unity \$2,500 10% \$2,250 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-LIXHMBP Implementation for Unity with FAST \$3,640 \$10% \$2,250 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-LIXHMFAST FAST Implementation \$1,8170 10% \$1,833 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0												
S-BAS-LIXHMIN Hardware Installation	PS-BAS-UXHC1											
S-BAS-L/XIMB Implementation for Unity \$2,500 10% \$2,250 \$0 \$0 \$0 \$0 \$0 \$0 \$0	PS-BAS-UXHWIN											
S-BAS-UXIMBP Implementation for Unify with FAST \$3,640 10% \$3,276 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-UXIMFAST FAST Implementation \$4,280 10% \$3,852 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-UXIMREP Remote Replication Implementation \$4,280 10% \$3,852 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-UXIMSNAP S	PS-BAS-UXIMAV	CAVA Implementation	\$1,315	10%	\$1,184	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
S-BAS-UXIMFAST FÁST Implementation \$1,870 10% \$1,683 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-UXIMREP Remote Replication Implementation \$2,025 10% \$3,852 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-UXIMSNAP Snap Implementation \$2,295 10% \$2,633 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-UZBUCV VIX Block to Unified Upgrade \$4,240 10% \$3,816 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-V2BUCV VIX Black to Unified Upgrade \$4,240 10% \$3,816 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-V2PAUCV VIX Blad Mover Conversion \$940 10% \$846 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-V2PAUCV VIX File to Unified Upgrade \$3,150 10% \$2,835 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-V2PAUCV VIX File to Unified Upgrade \$3,150 10% \$2,835 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-V2PRUPA VIX File to Unified Upgrade \$3,150 10% \$4,446 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-V2PRAC VIX S20F V-Brick Upg Add-On \$4,940 10% \$4,446 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-V2PRAC VIX S20F Racking Essentials \$3,110 10% \$2,799 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-V2PRAC VIX Storage Processor Conversion \$6,670 10% \$3,460 10% \$3,114 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-VAFCAPUA VIX AF Capacity Pack Upgrade Add-On \$1,090 10% \$981 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-VAFMEMUA VIX AF Memory Upgrade Add-On \$1,090 10% \$981 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-VAFVBBA VIXAX AF Wemory Upgrade Add-On \$1,090 10% \$981 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-VAFVBBA VIXAX AF V-Brick Upgrade Add-On \$1,080 10% \$4,194 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-VAFVBBA VIXAX AF V-Brick Upgrade Add-On \$1,080 10% \$4,194 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-VAFVBFLA VIXAX AF V-Brick Upgrade Add-On \$1,080 10% \$4,194 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS.	PS-BAS-UXIMB											
S-BAS-UXIMREP Remote Replication Implementation \$4.280 10% \$3.852 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-UXIMSNAP Snap Implementation \$2.925 10% \$2.925 10% \$2.633 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2B2UCV VNX Block to Unified Upgrade \$4.240 10% \$3.816 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2B2UCV VNX Block to Unified Upgrade \$4.240 10% \$846 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2P2UCV VNX File to Unified Upgrade \$3.150 10% \$846 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2PBRUPA VMAX 250F Prof. by Dadd-On \$4.940 10% \$4.446 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2PBRUPA VMAX 250F Racking Essentials \$3.110 10% \$2.799 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2PROV VNX Storage Processor Conversion \$6.670 10% \$3.444 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2PPOV VNX Storage Processor Conversion \$3.460 10% \$3.114 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2PROPAD VMAX 250F Racking Essentials \$3.144 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2PROPAD VMAX 250F Racking Essentials \$3.144 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2PROPAD VMAX 250F Racking Essentials \$3.144 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2PROPAD VMAX 250F Racking Essentials \$3.144 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2PROPAD VMAX 250F Racking Essentials \$3.460 10% \$3.114 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V4PCAPUA VMAX 250F Racking Essentials \$3.460 10% \$3.114 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V4PCAPUA VMAX 250F Racking Essentials \$3.460 10% \$3.114 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V4PCAPUA VMAX 250F Racking Essentials \$3.460 10% \$3.114 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V4PCAPUA VMAX 250F Racking Essentials \$3.460 10% \$3.114 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V4PCAPUA VMAX 250F Racking Essentials \$3.460 10% \$3.114 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V4PCAPUA VMAX 250F Racking Essentials \$3.460 10% \$3.114 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	PS-BAS-UXIMBP											
S-BAS-UXIMSNAP Snap Implementation \$2,925 10% \$2,633 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-V2B2UCV VNX Block to Unified Upgrade \$4,240 10% \$3,816 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-V2DMCV VNX Data Mover Conversion \$940 10% \$846 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2F2UCV VNX File to Unified Upgrade \$3,150 10% \$2,835 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2FBRUPA VMAX 250F V-Brick Upg Add-On \$4,940 10% \$4,446 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2FRAC VMAX 250F Racking Essentials \$3,110 10% \$4,446 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2FRAC VMX 250F Racking Essentials \$3,110 10% \$4,446 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2FRAC VMX 250F Racking Essentials \$3,110 10% \$6,003 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2FRAC VMX 250F Racking Essentials \$3,140 10% \$6,003 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0												
S-BAS-V2BZUCV VNX black to Unified Upgrade \$4,240 10% \$3.816 \$0 \$0 \$0 \$0 \$0 \$0 \$1 PROF. SVCS. S-BAS-V2DMCV VNX Data Mover Conversion \$9.40 10% \$8.846 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2PZUCV VNX Pile to Unified Upgrade \$3,150 10% \$2,835 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2PZUCV VNX Pile to Unified Upgrade \$3,150 10% \$2,835 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2PZUCV VNX Pile to Unified Upgrade \$3,160 10% \$2,835 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2PZUCV VNX S-BAS-V2PRUPA VMAX 250F V-Brick Upg Add-On \$4,940 10% \$4,446 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2PZUCV VMX 250F Racking Essentials \$3,110 10% \$2,799 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2PZUCV VNX S-BAS-V4PZUCV VNX S-BAS-V4PZU												
S-BAS-V2DMCV VNX File to Unified Upgrade \$940 10% \$846 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2FBRUPA VMAX 250F V-Brick Upg Add-On \$4,940 10% \$2,835 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2FBRUPA VMAX 250F V-Brick Upg Add-On \$4,940 10% \$2,799 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2FRAC VMAX 250F Racking Essentials \$3,110 10% \$2,799 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2FMVMMMS VMAX 250F Racking Essentials \$3,110 10% \$2,799 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2FMVMMMS VMAX 250F Racking Essentials \$3,110 10% \$2,799 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2FMVMMMS VMAX Storage Processor Conversion \$6,670 10% \$3,114 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V4FCAPUA VMAX AF Capacity Pack Upgrade Add-On \$2,00 \$1,090 \$198 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFLMEMIA VMAX AF Capacity Pack Upgrade Add-On \$1,090 10% \$981 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFUPGB VMAX AF Base Upgrade Add-On \$4,660 10% \$4,494 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFVBBA VMAX AF V-Brick Bay Upgrade Add-On \$1,080 10% \$4,494 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFVBBA VMAX AF V-Brick Bay Upgrade Add-On \$1,080 10% \$4,494 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFVBFLA VMAX AF V-Brick Bay Upgrade Add-On \$1,080 10% \$4,660 10% \$4,194 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS.												
S-BAS-V2F2UCV VNX File to Unified Upgrade \$3,150 10% \$2,835 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2FBRUPA VMAX 250F V-Brick Upg Add-On \$4,940 10% \$4,446 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2FRAC VMAX 250F Racking Essentials \$3,110 10% \$2,799 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2FRAC VMAX 250F Racking Essentials \$3,110 10% \$2,799 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2FINDMMS VDM MetroSync Implementation \$6,670 10% \$6,003 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2FRCV VNX Storage Processor Conversion \$3,460 10% \$3,114 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFCAPUA VMAX AF Capacity Pack Upgrade Add-On \$2,20 10% \$198 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFWEMUA VMAX AF Memory Upgrade Add-On \$1,090 10% \$981 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFUPGB VMAX AF Base Upgrade Add-On \$4,660 10% \$4,194 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFVBEA VMAX AF V-Brick Bay Upgrade Add-On \$1,080 10% \$9,072 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS.	PS-BAS-V2DMCV											
S-BAS-V2FBRUPA VMAX 250F V-Brick Upg Add-On \$4,940 10% \$4,446 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2FRAC VMAX 250F Racking Essentials \$3,110 10% \$2,799 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2FRAC VMAX 250F Racking Essentials \$3,140 10% \$2,799 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2FMOMMS VDM MetroSync Implementation \$6,670 10% \$6,003 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2SPCV VMX Storage Processor Conversion \$3,460 10% \$3,114 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFCAPUA VMAX AF Capacity Pack Upgrade Add-On \$1,090 10% \$981 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFWEMUA VMAX AF Memory Upgrade Add-On \$1,090 10% \$981 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFUPGB VMAX AF Base Upgrade Add-On \$2,510 10% \$2,259 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFVBBA VMAX AF V-Brick Bay Upgrade Add-On \$1,080 10% \$4,194 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFVBFLA VMAX AF V-Brick Upgrade Add-On \$1,080 10% \$9,072 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS.	PS-BAS-V2F2UCV		\$3,150		\$2,835		\$0					PROF. SVCS.
S-BAS-V2IMVDMMS VDM MetroSync Implementation \$6,670 10% \$6,003 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-V2SPCV VNX Storage Processor Conversion \$3,460 10% \$3,114 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFCAPUA VMAX AF Capacity Pack Upgrade Add-On \$1,090 10% \$198 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFUPGB VMAX AF Base Upgrade Add-On \$1,090 10% \$981 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFVBBA VMAX AF Base Upgrade Add-On \$4,660 10% \$4,194 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFVBLA VMAX AF V-Brick Bay Upgrade Add-On \$1,080 10% \$9,072 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS.	PS-BAS-V2FBRUPA	VMAX 250F V-Brick Upg Add-On	\$4,940	10%	\$4,446		\$0					
S-BAS-VAFVAPURBA VMAX AF V-Brick Upgrade Add-On \$1,080 10% \$4,194 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFVAPVAPUA VMAX AF Capacity Pack Upgrade Add-On \$220 10% \$198 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFWEMUA VMAX AF Memory Upgrade Add-On \$1,090 10% \$981 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFVBBA VMAX AF Base Upgrade Add-On \$2,510 10% \$2,259 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFVBBA VMAX AF V-Brick Bay Upgrade Add-On \$4,660 10% \$4,194 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFVBFLA VMAX AF V-Brick Upgrade Add-On \$10,080 10% \$9,072 \$0 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS.	PS-BAS-V2FRAC											
S-BAS-VAFCAPUA VMAX AF Čapacity Pack Upgrade Add-On \$220 10% \$198 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFMEMUA VMAX AF Memory Upgrade Add-On \$1,090 10% \$981 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFUPGB VMAX AF Base Upgrade Add-On \$2,510 10% \$2,259 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFVBBA VMAX AF V-Brick Bay Upgrade Add-On \$4,660 10% \$4,194 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFVBFLA VMAX AF V-Brick Upgrade Add-On \$10,080 10% \$9,072 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS.	PS-BAS-V2IMVDMMS					\$0	\$0					
S-BAS-VAFMEMUA VMAX AF Memory Upgrade Add-On \$1,090 10% \$981 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFUPGB VMAX AF Base Upgrade Add-On \$2,510 10% \$2,259 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFVBBA VMAX AF V-Brick Bay Upgrade Add-On \$4,660 10% \$4,194 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFVBFLA VMAX AF V-Brick Upgrade Add-On \$10,080 10% \$9,072 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS.												
S-BAS-VAFUPGB VMAX AF Base Úpgrade \$2,510 10% \$2,259 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFVBBA VMAX AF V-Brick Bay Upgrade Add-On \$4,660 10% \$4,194 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFVBFLA VMAX AF V-Brick Upgrade Add-On \$10,080 10% \$9,072 \$0 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS.												
S-BAS-VAFVBBA VMAX AF V-Brick Bay Upgrade Add-On \$4,660 10% \$4,194 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS. S-BAS-VAFVBFLA VMAX AF V-Brick Upgrade Add-On \$10,080 10% \$9,072 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS.												
S-BAS-VAFVBFLA VMAX AF V-Brick Upgrade Add-On \$10,080 10% \$9,072 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS.	PS-BAS-VAFVBBA		, , , .									
S-BAS-VAFVBWFA VMAX AF V-Brick with Fabr Upgrade Add-On \$11,820 10% \$10,638 \$0 \$0 \$0 \$0 \$0 F1 PROF. SVCS.	PS-BAS-VAFVBFLA	VMAX AF V-Brick Upgrade Add-On	\$10,080	10%	\$9,072	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
	PS-BAS-VAFVBWFA	VMAX AF V-Brick with Fabr Upgrade Add-On	\$11,820	10%	\$10,638	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.

			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS	FAMILY
PS-BAS-VAFVFMUA	VMAX AF Vault Flash Upgrade Add-On	\$660	10%	\$594	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VBVMAX PS-BAS-VBVNX	VBLOCK VMAX IMPLEMENTATION VBLOCK VNX IMPLEMENTATION	\$89,236 \$81,890	10% 10%	\$80,312 \$73,701	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		PROF. SVCS. PROF. SVCS.
PS-BAS-VCAC	Infra Automation Service for EPC	\$44,270		\$39,843	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VCEAVED	EMC Imp for VCE AVE and DD	\$7,520	10%	\$6,768	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VCENWDD	EMC Integration for VCE NW and DD	\$13,120	10%	\$11,808	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VCEPPVX	EMC Imp for VCE PP DD for 740/TE VMAX	\$15,050	10%	\$13,545 \$13,644	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		PROF. SVCS. PROF. SVCS.
PS-BAS-VIPRAFA PS-BAS-VIPRIIMP	IMPLEMENTATION FOR VIPR-C WITH AFA BUNDL INTRODUCTORY STORAGE AUTOMATION FOR VIPR	\$15,160 \$18.550	10% 10%	\$13,644 \$16.695	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		PROF. SVCS.
PS-BAS-VIPRIMP	Impl. for ViPR Controller	\$14,040	10%	\$12,636	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VIPRIUIM	Transition vBlock customers UIM to ViPR	\$23,170		\$20,853	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VIPRSIMP	STANDARD STORAGE AUTOMATION FOR VIPR	\$34,130		\$30,717	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VIPRSUIM	TRANSITION VBLOCK CUSTOMERS UIM TO VIPR	\$32,970		\$29,673	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VIPRVCO	ViPR V-Center Orchestrator	\$5,430	10%	\$4,887	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VMAXSPUPG PS-BAS-VMFFEIOMA	EMC Service Processor Upgrade for VMAX VMAX AF FEIO Module Upgrade Add-On	\$1,810 \$685		\$1,629 \$617	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		PROF. SVCS. PROF. SVCS.
PS-BAS-VMN	VMAX Installation	\$4,440		\$3,996	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VMN3PR	VMAX Racking Essentials	\$2,900		\$2,610	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VMN3PRA	VMAX RACKING ESSENTIALS ADD-ON	\$1,740		\$1,566	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VMNA	VMAX Installation Add-On	\$580	10%	\$522	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VMNAAD	VMAX Additional Array Deployment	\$7,030	10%	\$6,327	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VMNADP PS-BAS-VMNBASEU	VMAX Array Deployment VMAX Base Upgrade	\$12,650 \$2,510	10% 10%	\$11,385 \$2,259	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-VMNDAEUA	VMAX DAE Upgrade Add-On	\$1,960	10%	\$1,764	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VMNDRVUA	VMAX Drive Upgrade Add-On	\$220	10%	\$198	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VMNEMGMT	Install eMgmt for VMAX3	\$2,330	10%	\$2,097	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNENGUA	VMAX Engine Upgrade Add-On	\$9,210		\$8,289	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VMNFABUA	VMAX Fabric Upgrade Add-On	\$1,740		\$1,566	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VMNFEMUA PS-BAS-VMNFST	VMAX FE IO Module Upgrade Add-On Impl for VMAX Storage Group Provisioning	\$685 \$8,430	10% 10%	\$617 \$7,587	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		PROF. SVCS. PROF. SVCS.
	Impl for VMAX Storage Group Provisioning Impl for VMAX3 FAST.X with Single SRP	\$7,030		\$6,327	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		PROF. SVCS.
	Impl for VMAX upgrade with MSRPs Config	\$9,050		\$8,145	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
	Impl for FAST.X Upg for Single SRP	\$9,050		\$8,145	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VMNIMFAR	Implementation for File Auto Recovery	\$5,220	10%	\$4,698	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VMNMEMUA	VMAX Memory Upgrade Add-On	\$1,090	10%	\$981	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VMNMFFBAC	Impl for VMAX3 CKD and FBA Cap Reconfig	\$2,720		\$2,448	\$0	\$0 \$0	\$0	\$0 \$0	\$0 \$0		PROF. SVCS. PROF. SVCS.
PS-BAS-VMNSLA PS-BAS-VMNSLB	VMAX Service Level Add-On VMAX Service Level Base	\$1,540 \$6.860		\$1,386 \$6.174	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		PROF. SVCS.
PS-BAS-VMNSRP	VMAX Storage Resource Pool Design / Impl	\$5,690		\$5,121	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VMNSYSUA	VMAX System Bay Upgrade Add-On	\$4,660	10%	\$4,194	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VMNTMFA	Assessment for VMAX TimeFinder Scripts	\$5,910		\$5,319	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VMNVFMUA	VMAX Vault Flash Upgrade Add-On	\$660	10%	\$594	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VMOPRES PS-BAS-VMTRRES	Residency for VMware - Operational Residency for VMware - Transitional	\$30,800 \$39,000	10% 10%	\$27,720 \$35,100	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		PROF. SVCS. PROF. SVCS.
PS-BAS-VMXENAS	Install eNAS on VMAX3 and VMAX AF	\$1,020	10%	\$35,100	\$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0		PROF. SVCS.
PS-BAS-VMXESA	Implement Storage Analytics	\$2,070		\$1,863	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VMXFST	VMAX Implementation for FAST QS	\$10,280		\$9,252	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VMXHAN	SAP HANA Impl Planning for VMAX	\$2,810		\$2,529	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VMXHPOA	VMAX Host Port Optimization Add-On	\$4,220		\$3,798	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VMXHPOB	VMAX Host Port Optimization Base	\$15,180	10%	\$13,662	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$0		PROF. SVCS.
PS-BAS-VMXNDMA PS-BAS-VMXNDMB	VMAX NDM with SRDF Event Add-On VMAX NDM with SRDF Base	\$1,270 \$2,740		\$1,143 \$2,466	\$0	\$0	\$0 \$0	\$0	\$0 \$0		PROF. SVCS. PROF. SVCS.
PS-BAS-VMXORSA	VMAX Data Migration with OR Add-on	\$9,870		\$8,883	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VMXSRM	VMAX Design and Impl for VMware SRM	\$11,000		\$9,900	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VMXUPGD	VMAX Upgrade Design	\$3,380	10%	\$3,042	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VMXVI	EMC VI Enablement for VMAX	\$2,270		\$2,043	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VNXDE PS-BAS-VNXHAN	VNX DATA ERASURE Implementation for SAP Hana TDI for VNX	\$4,900 \$2,250	10% 10%	\$4,410 \$2,025	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		PROF. SVCS. PROF. SVCS.
PS-BAS-VNXHAN PS-BAS-VPGHWA	VS2-to-VS6 Upgrade Additional Engine	\$2,250 \$3,230	10% 10%	\$2,025 \$2,907	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		PROF. SVCS. PROF. SVCS.
PS-BAS-VPGHWB	VS2-to-VS6 Local Upgrade 1st Engine	\$10,630	10%	\$9.567	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VPGHWM	VS2-to-VS6 Metro Upgrade 1st Engine	\$7,660		\$6,894	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VPMETS	Full Metro Solution Implement w/2 hosts	\$5,550	10%	\$4,995	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VXE2HDA	VNXe Deployment Storage Adder	\$2,050	10%	\$1,845	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VXEBD	VNXe1600 Deployment	\$5,350	10%	\$4,815	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VXEDMH	VNXe Host Based Data Migration VNXe Host Based Data Migration Adder	\$8,070 \$3,340	10% 10%	\$7,263 \$3,006	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		PROF. SVCS. PROF. SVCS.
PS-BAS-VXEDMHA PS-BAS-VXEUD	VNXe Host Based Data Migration Adder VNXe3200 Deployment	\$3,340 \$6.350		\$3,006 \$5.715	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		PROF. SVCS.
PS-BAS-VXEUPS	VNXe Storage Upgrade	\$3,660		\$3,294	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VXRKDE	Data Erasure for VxRack	\$4,000		\$3,600	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-VXRLDE	Data Erasure for VxRail	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VXVDX	Implementation for Connectrix for VxRail	\$5,330		\$4,797	\$0	\$0	\$0	\$0	\$0		PROF. SVCS.
PS-BAS-W4NWSK	ViPR SRM Reporting Design	\$12,370 \$270		\$11,133	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		PROF. SVCS.
PS-BAS-XTAD1B PS-BAS-XTDE	INSTALL 1 ADDL BRICK IN CUST CAB XTREMIO UP TO 4 BRICK DATA ERASURE	\$370 \$4,900	10% 10%	\$333 \$4,410	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
I O-DUO-VIDE	ATTEMIO DE TO 4 DISION DATA ENAGUNE	φ4,900	10 /0	φ4,410	\$0	\$0	\$0	\$0	Φ0	L.I.	11.01.000.

			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %		MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS	FAMILY
PS-BAS-XTDUAX2	Adder to Base SSD upgrd for X2 (+54 max)	\$440	10%	\$396	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-XTDUBX2 PS-BAS-XTEPIC	Base SSD upgrade for X2 (54 max) Epic Solution for deployed XtremIO	\$1,880 \$15,740	10% 10%	\$1,692 \$14,166	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-XTHBEX	10TB Starter Brk 5TB Expansion Disk Inst	\$1.580	10%	\$1,422	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-XTHC	Remote Delivered Health Check Event	\$1,890	10%	\$1,701	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-XTIMBS	IMPL ARRAY WITH 5 HOSTS	\$4,220	10%	\$3,798	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-XTIMPM	IMPL ADDITIONAL 5 HOSTS	\$1,730	10% 10%	\$1,557	\$0	\$0 \$0		\$0	\$0	F1 F1	PROF. SVCS.
PS-BAS-XTINBS PS-BAS-XTINCA	XtremIO Install Single Xbrick or EMC Cab XtremIO Install of Additonal EMC Cabinet	\$3,440 \$2,250	10%	\$3,096 \$2.025	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1	PROF. SVCS. PROF. SVCS.
PS-BAS-XTINX2	Install Full X2cab or 1st brk in CustCab	\$5,560	10%	\$5,004	\$0	\$0		\$0	\$0	F1	PROF. SVCS.
PS-BAS-XTMIA	XTREMIO EVENT ADDER MIGR 5 HOSTS	\$11,930	10%	\$10,737	\$0	\$0		\$0	\$0	F1	PROF. SVCS.
PS-BAS-XTMIB	XTREMIO BASE MIGR 5 HOSTS 1 EVENT	\$20,200	10%	\$18,180	\$0	\$0		\$0	\$0	F1	PROF. SVCS.
PS-BAS-XTOLRP	XtremIO Snapshots for Oracle - 1 DB inst	\$13,770	10%	\$12,393	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-XTUPAB PS-BAS-XTUPSB	Add'l Xbrick after 1st Xbrick Expansion Cluster Expansion from 1 Xbrick only	\$1,230 \$7,170	10% 10%	\$1,107 \$6,453	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	F1 F1	PROF. SVCS. PROF. SVCS.
PS-BAS-XTUPXB	Cluster Expansion from 2 or more Xbricks	\$6,370	10%	\$5,733	\$0	\$0		\$0	\$0 \$0	F1	PROF. SVCS.
456-107-800	RP/SE LOC UG TO RP/EX LOC - VNXE3200=IC	\$528	10%	\$475	\$95	\$84	\$74	\$0	\$0	UE	SERVER FLASH
456-107-801	RP/SE REM UG TO RP/EX REM - VNXE3200=IC	\$1,320	10%	\$1,188	\$238	\$211	\$185	\$0	\$0	UE	SERVER FLASH
ES4-10G-SFP	10GBE OPTICAL SFP	\$670	19%	\$543	\$80	\$67	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES4-15-T6	DAE 15 6TB SATA 7.2K HAPW MFG ECS G4	\$17,510	19%	\$14,183	\$2,101	\$1,751	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES4-15-T6-U ES4-15-T6-X	DAE 15 6TB SATA 7.2K HAPW CST ECS G4 DAE 15 6TB SATA 7.2K HAPW FLD ECS G4	\$17,510 \$17,510	19% 19%	\$14,183 \$14,183	\$2,101 \$2,101	\$1,751 \$1,751	\$0 \$0	\$0 \$0	\$0 \$0	V V	SW DEFINED STORAGE SW DEFINED STORAGE
ES4-30-T1	DAE 30 1TBSATA 7.2K HAPW MFG QTY1 ECS G4	\$16,940	19%	\$13,721	\$2,033	\$1,694	\$0	\$0	\$0 \$0	v	SW DEFINED STORAGE
ES4-30-T1-U	DAE 30 1TB U SATA 7.2K HAPW MFG ECS G4	\$20,320	19%	\$16,459	\$2,438	\$2,032	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES4-30-T1-X	DAE 30 1TB X SATA 7.2K HAPW MFG ECS G4	\$16,940	19%	\$13,721	\$2,033	\$1,694	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES4-30-T6	DAE 30 6TB SATA 7.2K HAPW MFG ECS G4	\$25,900	19%	\$20,979	\$3,108	\$2,590	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES4-30-T6-U ES4-30-T6-X	DAE 30 6TB SATA 7.2K HAPW CST ECS G4 DAE 30 6TB SATA 7.2K HAPW FLD ECS G4	\$25,900 \$25,900	19% 19%	\$20,979 \$20,979	\$3,108 \$3,108	\$2,590 \$2,590	\$0 \$0	\$0 \$0	\$0 \$0	V	SW DEFINED STORAGE SW DEFINED STORAGE
ES4-30-16-X ES4-45-T6	DAE 45 6TB SATA 7.2K HAPW FLD ECS G4 DAE 45 6TB SATA 7.2K HAPW MFG ECS G4	\$25,900 \$34.350	19%	\$20,979 \$27.824	\$3,108 \$4.122	\$2,590 \$3.435		\$0 \$0	\$0 \$0	V	SW DEFINED STORAGE SW DEFINED STORAGE
ES4-45-T6-U	DAE 45 6TB SATA 7.2K HAPW CST ECS G4	\$34,350	19%	\$27,824	\$4,122	\$3,435		\$0	\$0	v	SW DEFINED STORAGE
ES4-45-T6-X	DAE 45 6TB SATA 7.2K HAPW FLD ECS G4	\$34,350	19%	\$27,824	\$4,122	\$3,435		\$0	\$0	V	SW DEFINED STORAGE
ES4-60-T6	DAE 60 6TB SATA 7.2K HAPW MFG ECS G4	\$42,980	19%	\$34,814	\$5,158	\$4,298		\$0	\$0	V	SW DEFINED STORAGE
ES4-60-T6T	DRIVES 60 6TB SATA 7.2K MFG ECS G4 TAA	\$44,730	19%	\$36,231	\$5,368	\$4,473		\$0	\$0	V	SW DEFINED STORAGE
ES4-60-T6-U ES4-60-T6-X	DAE 60 6TB SATA 7.2K HAPW CST ECS G4 DAE 60 6TB SATA 7.2K HAPW FLD ECS G4	\$42,980 \$42,980	19% 19%	\$34,814 \$34,814	\$5,158 \$5,158	\$4,298 \$4,298	\$0 \$0	\$0 \$0	\$0 \$0	V	SW DEFINED STORAGE SW DEFINED STORAGE
ES4-CR-SVR-BK-B4X	SVR 2U CHS CR BL 10GBE HAPW FLD ECS G4	\$42,960 \$109,880	19%	\$89,003	\$13,186	\$4,296 \$10,988	\$0 \$0	\$0 \$0	\$0 \$0	V	SW DEFINED STORAGE SW DEFINED STORAGE
ES4-DC1-SW10GB	SWCH DC 10GBE 52P HAPW MFG QTY1 ECS G4	\$22,890	19%	\$18,541	\$2.747	\$2,289		\$0	\$0	v	SW DEFINED STORAGE
ES4-DC1-SW10GB-X	SWCH DC 10GBE 52P HAPW FLD QTY1 ECS G4	\$27,470	19%	\$22,251	\$3,296	\$2,747	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES4-DC-SWGB	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G4	\$12,370	19%	\$10,020	\$1,484	\$1,237	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES4-DC-SWGB-X	SWCH DC 1GBE 48P HAPW FLD QTY1 ECS G4	\$14,840	19%	\$12,020	\$1,781	\$1,484	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES4-RACK ES4-RACK-P3D	RACK 40UD 4DROP HAPW MFG QTY1 ECS G4 RACKD 40UD 2DROP D3PH MFG QTY1 ECS G4	\$9,980 \$9.980	19% 19%	\$8,084 \$8,084	\$1,198 \$1.198	\$998 \$998	\$0 \$0	\$0 \$0	\$0 \$0	V V	SW DEFINED STORAGE SW DEFINED STORAGE
ES4-RACK-P3W	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G4	\$9,980	19%	\$8.084	\$1,198	\$998	\$0	\$0	\$0 \$0	v	SW DEFINED STORAGE
ES4-SR-SVR-BK-B4	SVR 2U CHS SR 4BL 10GBE HAPW MFG ECS G4	\$109,880	19%	\$89,003	\$13,186	\$10,988	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES4-SR-SVR-BK-B4X	SVR 2U CHS SR 4BL 10GBE HAPW FLD ECS G4	\$109,880	19%	\$89,003	\$13,186	\$10,988	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES4-SW10GB	SWCH 10GBE 24P HAPW MFG QTY1 ECS G4	\$18,400	19%	\$14,904	\$2,208	\$1,840	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES4-SW10G-X ES4-SWGB	SWCH 10GBE 24P HAPW FLD QTY1 ECS G4 SWCH 1GBE 48P HAPW MFG QTY1 ECS G4	\$18,400 \$11.510	19% 19%	\$14,904 \$9,323	\$2,208 \$1.381	\$1,840 \$1,151	\$0 \$0	\$0 \$0	\$0 \$0	V	SW DEFINED STORAGE SW DEFINED STORAGE
ES4-SWGB-X	SWCH 1GBE 48P HAPW FLD QTY1 ECS G4	\$11,500	19%	\$9,315	\$1,380	\$1,150		\$0	\$0	v	SW DEFINED STORAGE
ES4-V1-DC1-SW10GB	SWCH DC 10GBE 64P HAPW MFG QTY1 ECS G4	\$22,890	19%	\$18,541	\$2,747	\$2,289	\$0	\$0	\$0	v	SW DEFINED STORAGE
	SWCH DC 10GBE 64P HAPW CUS QTY1 ECS G4	\$27,470	19%	\$22,251	\$3,296	\$2,747	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES4-V1-DC-SWGB	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G4	\$12,370	19%	\$10,020	\$1,484	\$1,237	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES4-V1-DC-SWGB-X ES4-V1-SWGB	SWCH DC 1GBE 48P HAPW CUS QTY1 ECS G4 SWCH 1GBE 48P HAPW MFG QTY1 ECS G4	\$14,840 \$11,510	19% 19%	\$12,020 \$9,323	\$1,781 \$1,381	\$1,484 \$1,151	\$0 \$0	\$0 \$0	\$0 \$0	V V	SW DEFINED STORAGE SW DEFINED STORAGE
ES4-V1-SWGB-X	SWCH 1GBE 48P HAPW CUS QTY1 ECS G4 SWCH 1GBE 48P HAPW CUS QTY1 ECS G4	\$11,500	19%	\$9,323 \$9,315	\$1,381 \$1,380	\$1,150	\$0 \$0	\$0 \$0	\$0 \$0	V	SW DEFINED STORAGE
ES5-10G-SFP	10GBE OPTICAL SFP	\$670	19%	\$543	\$80	\$67	\$0	\$0	\$0	v	SW DEFINED STORAGE
ES5-10-T8	DAE 10 8TB SAS 7.2K HAPW MFG ECS G5	\$19,150	19%	\$15,512	\$2,298	\$1,915	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-10-T8T	DRIVES 10 8TB SAS 7.2K MFG ECS G5 TAA	\$13,260	19%	\$10,741	\$1,591	\$1,326		\$0	\$0	V	SW DEFINED STORAGE
ES5-10-T8T-UF	DRIVES 10 8TB SAS 7.2K FLD ECS G5 TAA	\$7,600	19%	\$6,156	\$912	\$760		\$0	\$0	V	SW DEFINED STORAGE
ES5-10-T8-U	DAE 10 8TB SAS 7.2K HAPW FLD ECS G5 U	\$19,150	19% 19%	\$15,512	\$2,298	\$1,915		\$0	\$0	V V	SW DEFINED STORAGE
ES5-10-T8-X ES5-112-T10T	DAE 10 8TB SAS 7.2K HAPW FLD ECS G5 X DRIVE SLEDS 112 10TB SAS 7.2K MFG ECS G5	\$19,150 \$197,740	19%	\$15,512 \$160,169	\$2,298 \$23,729	\$1,915 \$19,774	\$0 \$0	\$0 \$0	\$0 \$0	V	SW DEFINED STORAGE SW DEFINED STORAGE
ES5-112-T10T-TA	DAE 112 10TB SAS 7.2K HAPW MFG ECS G5 TA	\$197,740	19%	\$160,169	\$23,729	\$19,774	\$0	\$0	\$0	v	SW DEFINED STORAGE
ES5-112-T8T	DRIVE SLEDS 112 8TB SAS 7.2K MFG ECS G5	\$154,680	19%	\$125,291	\$18,562	\$15,468	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-112-T8T-TA	DAE 112 8TB SAS 7.2K HAPW MFG ECS G5 TA	\$154,680	19%	\$125,291	\$18,562	\$15,468	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-12-SSD-U	DAE 12 SSD MFG ECS G5 UPG	\$24,600	19%	\$19,926	\$2,952	\$2,460	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-15-T8 ES5-15-T8-U	DAE 15 8TB SAS 7.2K HAPW MFG ECS G5 DAE 15 8TB SAS 7.2K HAPW FLD ECS G5 U	\$24,600 \$24,600	19% 19%	\$19,926 \$19,926	\$2,952 \$2,952	\$2,460 \$2,460	\$0 \$0	\$0 \$0	\$0 \$0	V V	SW DEFINED STORAGE SW DEFINED STORAGE
ES5-15-18-U ES5-15-T8-X	DAE 15 8TB SAS 7.2K HAPW FLD ECS G5 U	\$24,600 \$24,600	19%	\$19,926 \$19,926	\$2,952 \$2,952	\$2,460 \$2,460		\$0 \$0	\$0 \$0	V	SW DEFINED STORAGE
ES5-20-T8	DAE 20 8TB SAS 7.2K HAPW MFG ECS G5	\$27,300	19%	\$22,113	\$3,276	\$2,730		\$0	\$0 \$0	v	SW DEFINED STORAGE
ES5-20-T8-U	DAE 20 8TB SAS 7.2K HAPW FLD ECS G5 U	\$27,300	19%	\$22,113	\$3,276	\$2,730		\$0	\$0	v	SW DEFINED STORAGE
ES5-20-T8-X	DAE 20 8TB SAS 7.2K HAPW FLD ECS G5 X	\$27,300	19%	\$22,113	\$3,276	\$2,730	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-30-T8	DAE 30 8TB SAS 7.2K HAPW MFG ECS G5	\$33,590	19%	\$27,208	\$4,031	\$3,359	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-30-T8-U	DAE 30 8TB SAS 7.2K HAPW FLD ECS G5 U	\$33,590	19%	\$27,208	\$4,031	\$3,359	\$0	\$0	\$0	V	SW DEFINED STORAGE

			EPL P	ing EPL Maintenance and Warranty Uprade Pricing							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
ES5-30-T8-X	DAE 30 8TB SAS 7.2K HAPW FLD ECS G5 X	\$33,590		\$27,208	\$4,031	\$3,359	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-40-T8T ES5-40-T8T-UF	DRIVES 40 8TB SAS 7.2K FLD ECS G5 TAA DRIVES 40 8TB SAS 7.2K MFG ECS G5 TAA	\$53,030 \$30,400		\$42,954 \$24,624	\$6,364 \$3,648	\$5,303 \$3,040	\$0 \$0	\$0 \$0	\$0 \$0	V V	SW DEFINED STORAGE SW DEFINED STORAGE
ES5-42-T8-X	DAE 42 8TB SAS 7.2K HAPW FLD ECS G5	\$45,050		\$36,491	\$5,406	\$4,505	\$0	\$0	\$0 \$0	v	SW DEFINED STORAGE
ES5-45-T8	DAE 45 8TB SAS 7.2K HAPW MFG ECS G5	\$43,000		\$34,830	\$5,160	\$4,300	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-45-T8-U	DAE 45 8TB SAS 7.2K HAPW FLD ECS G5 U	\$43,000	19%	\$34,830	\$5,160	\$4,300	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-45-T8-X	DAE 45 8TB SAS 7.2K HAPW FLD QTY1 ECS G5	\$43,000		\$34,830	\$5,160	\$4,300	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-5-T8T	Drives 5 8TBSAS 7.2K HAPW MFG ECS G5 TAA	\$6,630		\$5,370	\$796	\$663	\$0	\$0 ***	\$0 #0	V V	SW DEFINED STORAGE
ES5-5-T8T-UF ES5-60-T8	DAE 5 8TB SAS 7.2K HAPW MFG ECS G5 TAA DAE 60 8TB SAS 7.2K HAPW MFG ECS G5	\$3,800 \$54,130		\$3,078 \$43,845	\$456 \$6,496	\$380 \$5.413	\$0 \$0	\$0 \$0	\$0 \$0	V	SW DEFINED STORAGE SW DEFINED STORAGE
ES5-60-T8-U	DAE 60 8TB SAS 7.2K HAPW FLD ECS G5 U	\$54,130		\$43,845	\$6,496	\$5,413	\$0	\$0	\$0 \$0	v	SW DEFINED STORAGE
ES5-60-T8-X	DAE 60 8TB SAS 7.2K HAPW FLD ECS G5 X	\$54,130		\$43,845	\$6,496	\$5,413	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-70-T10	DAE 70 10TB SAS 7.2K HAPW MFG ECS G5	\$73,440		\$59,486	\$8,813	\$7,344	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-70-T10-TA	DAE 70 10TB SAS 7.2K HAPW MFG ECS G5 TAT	\$73,440		\$59,486	\$8,813	\$7,344	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-70-T10-TAX ES5-70-T10-X	DAE 70 10TB SAS 7.2K HAPW MFG ECS G5 TAX DAE 70 10TB SAS 7.2K HAPW FLD ECS G5	\$73,440 \$73,440		\$59,486 \$59,486	\$8,813 \$8,813	\$7,344 \$7,344	\$0 \$0	\$0 \$0	\$0 \$0	V V	SW DEFINED STORAGE SW DEFINED STORAGE
ES5-70-T10-X ES5-70-T8	DAE 70 101B SAS 7.2K HAPW FLD ECS G5 DAE 70 8TB SAS 7.2K HAPW MFG ECS G5	\$69,980		\$56,684	\$8,398	\$6,998	\$0 \$0	\$0 \$0	\$0 \$0	V	SW DEFINED STORAGE
ES5-70-T8-TA	DAE 70 8TB SAS 7.2K HAPW MFG ECS G5 TAT	\$69,980		\$56,684	\$8,398	\$6,998	\$0	\$0	\$0	v	SW DEFINED STORAGE
ES5-70-T8-TAU	DAE 70 8TB SAS 7.2K HAPW MFG ECS G5 TAU	\$69,980		\$56,684	\$8,398	\$6,998	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-70-T8-TAX	DAE 70 8TB SAS 7.2K HAPW MFG ECS G5 TAX	\$69,980		\$56,684	\$8,398	\$6,998	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-70-T8-U	DAE 70 8TB SAS 7.2K HAPW CST ECS G5	\$69,980		\$56,684	\$8,398	\$6,998	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-70-T8-X ES5-98-T10	DAE 70 8TB SAS 7.2K HAPW FLD ECS G5 DAE 98 10TB SAS 7.2K HAPW MFG ECS G5	\$69,980		\$56,684 \$69,547	\$8,398 \$10,303	\$6,998 \$8,586	\$0 \$0	\$0 \$0	\$0 \$0	V V	SW DEFINED STORAGE SW DEFINED STORAGE
ES5-98-T10-TA	DAE 98 10TB SAS 7.2K HAPW MFG ECS G5 DAE 98 10TB SAS 7.2K HAPW MFG ECS G5 TAT	\$85,860 \$85,860		\$69,547 \$69,547	\$10,303	\$8,586	\$0 \$0	\$0 \$0	\$0 \$0	V	SW DEFINED STORAGE
ES5-98-T10-TAX	DAE 98 10TB SAS 7.2K HAPW MFG ECS G5 TAX	\$85,860		\$69.547	\$10,303	\$8.586	\$0	\$0	\$0 \$0	v	SW DEFINED STORAGE
ES5-98-T10-X	DAE 98 10TB SAS 7.2K HAPW FLD ECS G5	\$85,860		\$69,547	\$10,303	\$8,586	\$0	\$0	\$0	v	SW DEFINED STORAGE
ES5-98-T8	DAE 98 8TB SAS 7.2K HAPW MFG ECS G5	\$75,570		\$61,212	\$9,068	\$7,557	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-98-T8-TA	DAE 98 8TB SAS 7.2K HAPW MFG ECS G5 TAT	\$75,570		\$61,212	\$9,068	\$7,557	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-98-T8-TAU	DAE 98 8TB SAS 7.2K HAPW MFG ECS G5 TAU	\$75,570		\$61,212	\$9,068	\$7,557	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-98-T8-TAX ES5-98-T8-U	DAE 98 8TB SAS 7.2K HAPW MFG ECS G5 TAX	\$75,570		\$61,212	\$9,068	\$7,557	\$0	\$0	\$0	V V	SW DEFINED STORAGE
ES5-98-18-U ES5-98-T8-X	DAE 98 8TB SAS 7.2K HAPW CST ECS G5 DAE 98 8TB SAS 7.2K HAPW FLD ECS G5	\$75,570 \$75,570		\$61,212 \$61,212	\$9,068 \$9,068	\$7,557 \$7,557	\$0 \$0	\$0 \$0	\$0 \$0	V	SW DEFINED STORAGE SW DEFINED STORAGE
ES5-CR-SVR-OB-B4X	SVR 2U CHS CR 4BL 10GBE HAPW FLD ECS G5	\$37,780		\$30,602	\$4,534	\$3,778	\$0	\$0 \$0	\$0 \$0	v	SW DEFINED STORAGE
ES5-DC-RACK	RACK DC 40UD 4DROP HAPW MFG QTY1 ECS G5	\$10,190		\$8,254	\$1,223	\$1,019	\$0	\$0	\$0	v	SW DEFINED STORAGE
ES5-DC-RACK-P3D	RACK DC 40UD 2DROP D3PH MFG QTY1 ECS G5	\$10,190	19%	\$8,254	\$1,223	\$1,019	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-DC-RACK-P3W	RACK DC 40UD 3 PHASE WYE MFG QTY1 ECS G5	\$10,190		\$8,254	\$1,223	\$1,019	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-DC-SVR-OB-B4	SVR 2U CHS DC 4BL 10GBE HAPW MFG ECS G5	\$37,780		\$30,602	\$4,534	\$3,778	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-DC-SVR-OB-B4X ES5-DC-SW10GB	SVR 2U CHS DC 4BL 10GBE HAPW FLD ECS G5	\$37,780		\$30,602	\$4,534	\$3,778	\$0	\$0 *0	\$0 #0	V V	SW DEFINED STORAGE
ES5-DC-SW10GB ES5-DC-SW10GB-X	SWCH DC 10GBE 52P HAPW MFG QTY1 ECS G5 SWCH DC 10GBE 24P HAPW FLD QTY1 ECS G5	\$14,330 \$14,330		\$11,607 \$11,607	\$1,720 \$1,720	\$1,433 \$1,433	\$0 \$0	\$0 \$0	\$0 \$0	V	SW DEFINED STORAGE SW DEFINED STORAGE
ES5-DC-SWGB	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G5	\$12,830		\$10,392	\$1,540	\$1,283	\$0	\$0	\$0 \$0	v	SW DEFINED STORAGE
ES5-DC-SWGB-C	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G5	\$12,360		\$10,012	\$1,483	\$1,236	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-DC-SWGB-C-X	SWCH DC 1GBE 48P HAPW FLD QTY1 ECS G5	\$12,360	19%	\$10,012	\$1,483	\$1,236	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-DC-SWGB-X	SWCH DC 1GBE 48P HAPW FLD QTY1 ECS G5	\$12,830		\$10,392	\$1,540	\$1,283	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-PP-RACK	RACK 40UD PP 4DROP HAPW MFG QTY1 ECS G5	\$9,980		\$8,084	\$1,198	\$998	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-PP-RACK-D ES5-PP-RACK-P3D	RACK 40UD PP 4DROP HAPW MFG QTY1 ECS RACKD 40UD 2DROP D3PH MFG QTY1 ECS G5	\$9,980 \$9,980		\$8,084 \$8,084	\$1,198 \$1,198	\$998 \$998	\$0 \$0	\$0 \$0	\$0 \$0	V V	SW DEFINED STORAGE SW DEFINED STORAGE
ES5-PP-RACK-P3D-D	RACKD 400D 2DROP D3PH MFG QTY1 ECS G5	\$9,980		\$8,084	\$1,198	\$998	\$0 \$0	\$0 \$0	\$0 \$0	V	SW DEFINED STORAGE
ES5-PP-RACK-P3W	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G5	\$9,980		\$8,084	\$1,198	\$998	\$0	\$0	\$0	v	SW DEFINED STORAGE
ES5-PP-RACK-P3W-D	RACK 40UD PP 3 PHASE WYE MFG QTY1 ECS G5	\$9,980		\$8,084	\$1,198	\$998	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-RACK	RACK 40UD 4DROP HAPW MFG QTY1 ECS G5	\$9,980		\$8,084	\$1,198	\$998	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-RACK-D	RACK 40UD 4DROP HAPW MFG QTY1 ECS G5	\$9,980		\$8,084	\$1,198	\$998	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-RACK-P3D	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G5	\$9,980		\$8,084	\$1,198 \$1,109	\$998	\$0 \$0	\$0 \$0	\$0 \$0	V	SW DEFINED STORAGE
ES5-RACK-P3D-D ES5-RACK-P3W	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G5 RACK 40UD 3 PHASE WYE MFG QTY1 ECS G5	\$9,980 \$9.980		\$8,084 \$8,084	\$1,198 \$1,198	\$998 \$998	\$0 \$0	\$0 \$0	\$0 \$0	V V	SW DEFINED STORAGE SW DEFINED STORAGE
ES5-RACK-P3W-D	RACK 400D 3 PHASE WYE MFG QTY1 ECS G5	\$9,980		\$8,084	\$1,198	\$998	\$0 \$0	\$0 \$0	\$0 \$0	v	SW DEFINED STORAGE
ES5-SR-SVR-OB-B4	SVR 2U CHS SR 4BL 10GBE HAPW MFG ECS G5	\$37,780		\$30,602	\$4,534	\$3,778	\$0	\$0	\$0	v	SW DEFINED STORAGE
ES5-SR-SVR-OB-B4X	SVR 2U CHS SR 4BL 10GBE HAPW fld ECS G5	\$37,780		\$30,602	\$4,534	\$3,778	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-SVR-B1-U	SVR 2U CHS 1BL 10GBE HAPW FLD ECS G5	\$7,000		\$5,670	\$840	\$700	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-SVR-B2-U	SVR 2U CHS 2BL 10GBE HAPW FLD ECS G5	\$14,000		\$11,340	\$1,680	\$1,400	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-SVR-UPG-B1-X	SVR 1BL 10GBE HAPW UPG ECS G5	\$7,000		\$5,670	\$840	\$700	\$0	\$0 *0	\$0 #0	V	SW DEFINED STORAGE
ES5-SW10GB ES5-SW10GB-X	SWCH 10GBE 24P HAPW MFG QTY1 ECS G5 SWCH 10GBE 52P HAPW FLD QTY1 ECS G4	\$15,790 \$15,790		\$12,790 \$12,790	\$1,895 \$1,895	\$1,579 \$1,579	\$0 \$0	\$0 \$0	\$0 \$0	V V	SW DEFINED STORAGE SW DEFINED STORAGE
ES5-SWGB	SWCH 10GBE 52P HAPW PLD Q111 ECS G4 SWCH 1GBE 48P HAPW MFG QTY1 ECS G5	\$15,790 \$14,140		\$12,790 \$11,453	\$1,695	\$1,579	\$0 \$0	\$0 \$0	\$0 \$0	V	SW DEFINED STORAGE
ES5-SWGB-C	SWCH 1GBE 48P HAPW MFG QTY1 ECS G5	\$12,360		\$10,012	\$1,483	\$1,236	\$0	\$0		v	SW DEFINED STORAGE
ES5-SWGB-C-X	SWCH 1GBE 48P HAPW FLD QTY1 ECS G5	\$12,360		\$10,012	\$1,483	\$1,236	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-SWGB-X	SWCH 1GBE 48P HAPW FLD QTY1 ECS G5	\$14,140	19%	\$11,453	\$1,697	\$1,414	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-V2-DC-SW10GB	10 GBE switch, MFG Install, Compute Rack	\$14,330		\$11,607	\$1,720	\$1,433	\$0	\$0	\$0	V	SW DEFINED STORAGE
	10 GBE switch Field Install, Compute Ra	\$14,330		\$11,607	\$1,720	\$1,433	\$0	\$0	\$0	V	SW DEFINED STORAGE
ES5-V2-DC-SWGB ES5-V2-DC-SWGB-X	GBE switch, MFG Install, Compute Rack GBE switch, Field install, Compute Ra	\$12,830		\$10,392	\$1,540 \$1,540	\$1,283 \$1,283	\$0 \$0	\$0 \$0	\$0 \$0	V V	SW DEFINED STORAGE SW DEFINED STORAGE
ES5-V2-DU-SWGB-X ES5-V2-SW10GB	SWCH 10GBE 48P HAPW MFG QTY1 ECS G5	\$12,830 \$12,800		\$10,392 \$10,368	\$1,540 \$1,536	\$1,283 \$1,280	\$0 \$0	\$0 \$0	\$0 \$0	V	SW DEFINED STORAGE
ES5-V2-SW10GB-X	10 GBE SWC, FLD INSTL, STOR OR CUSS RACK	\$12,800		\$10,368	\$1,536	\$1,280	\$0	\$0	\$0	v	SW DEFINED STORAGE
ES5-V2-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G5	\$12,360		\$10,012	\$1,483	\$1,236	\$0	\$0	\$0	v	SW DEFINED STORAGE

			EPL P	ricing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS	FAMILY
ES5-V2-SWGB-X	1 GBE SWC, FLD INSTL, STOR OR CUSS RACK	\$12,360	19%	\$10,012	\$1,483	\$1,236	\$0	\$0	\$0		SW DEFINED STORAGE
AX100SC-AX100 AX100SCI-AX100I	AX100SC TO AX100 AX100SCI UPGRDE TO AX100I	\$11,000 \$11,000	10% 10%	\$9,900 \$9,900	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		SYM HARDWARE SYM HARDWARE
456-110-777	VIPR SRM CENTERA (NODE PAIR) =ID	\$2,970	26%	\$2,198	\$535	\$475	\$0	\$0	\$0		SYM SOFTWARE
456-110-778	VIPR SRM DATA DOM TIER 3 =IC	\$20,000	26%	\$14,800	\$3,600	\$3,200	\$0	\$0	\$0	DH DH	SYM SOFTWARE
456-110-779	VIPR SRM DATA DOM TIER 4 =IC	\$40,000	26%	\$29,600	\$7,200	\$6,400	\$0	\$0	\$0		SYM SOFTWARE
CC-DTU-UDEPHU	DBTUNER DB2UDB WG-DEP UP (EMC OEM Products)	\$14,710	15% 15%	\$12,504	\$2,648	\$0	\$0 \$0	\$0 \$0	\$0 \$0		SYM SOFTWARE
CC-DTU-UENTHU CC-DTU-UGLOHU	DBTUNER DB2UDB DEP-ENT UP (EMC OEM Products) DBTUNER DB2UDB ENT-GLO UP (EMC OEM Products)	\$9,780 \$9.780	15%	\$8,313 \$8,313	\$1,760 \$1,760	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		SYM SOFTWARE SYM SOFTWARE
CPYC-MSUBASE	COPYCROSS BASE-3 MSU (EMC OEM Products)	\$6,800	15%	\$5,780	\$1,700	\$0	\$0	\$0	\$0 \$0		SYM SOFTWARE
CPYC-MSU-M00	COPYCROSS 4-45 MSU (EMC OEM Products)	\$715	15%	\$608	\$129	\$0	\$0	\$0	\$0		SYM SOFTWARE
CPYC-MSU-M01	COPYCROSS 46-175 MSU (EMC OEM Products)	\$440	15%	\$374	\$79	\$0	\$0	\$0	\$0		SYM SOFTWARE
CPYC-MSU-M02	COPYCROSS 176-315 MSU (EMC OEM Products)	\$340	15%	\$289	\$61	\$0	\$0	\$0	\$0		SYM SOFTWARE
CPYC-MSU-M03	COPYCROSS 316-575 MSU (EMC OEM Products)	\$205	15%	\$174	\$37	\$0	\$0	\$0	\$0		SYM SOFTWARE
CPYC-MSU-M04 CPYC-MSU-M05	COPYCROSS 576-875 MSU (EMC OEM Products) COPYCROSS 876-1315 MSU (EMC OEM Products)	\$70 \$55	15% 15%	\$60 \$47	\$13 \$10	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		SYM SOFTWARE SYM SOFTWARE
CPYC-MSU-M06	COPYCROSS 1316-1975 MSU (EMC OEM Products)	\$30	15%	\$26	\$5	\$0	\$0	\$0	\$0		SYM SOFTWARE
CPYC-MSU-M07	COPYCROSS 1976 & UP MSU (EMC OEM Products)	\$15	15%	\$13	\$3	\$0	\$0	\$0	\$0) E	SYM SOFTWARE
VSCP-MSUBASE	VSAM CP BASE-3 MSU (EMC OEM Products)	\$21,600	15%	\$18,360	\$3,888	\$0	\$0	\$0	\$0		SYM SOFTWARE
VSCP-MSU-M00	VSAM CP 4-45 MSU (EMC OEM Products)	\$430	15%	\$366	\$77	\$0	\$0	\$0	\$0		SYM SOFTWARE
VSCP-MSU-M01	VSAM CP 46-175 MSU (EMC OEM Products)	\$260	15% 15%	\$221	\$47	\$0	\$0	\$0	\$0		SYM SOFTWARE
VSCP-MSU-M02 VSCP-MSU-M03	VSAM CP 176-315 MSU (EMC OEM Products) VSAM CP 316-575 MSU (EMC OEM Products)	\$175 \$110	15%	\$149 \$94	\$32 \$20	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		SYM SOFTWARE SYM SOFTWARE
VSCP-MSU-M04	VSAM CP 576-875 MSU (EMC OEM Products)	\$85	15%	\$72	\$15	\$0	\$0	\$0	\$0		SYM SOFTWARE
VSCP-MSU-M05	VSAM CP 876-1315 MSU (EMC OEM Products)	\$65	15%	\$55	\$12	\$0	\$0	\$0	\$0) E	SYM SOFTWARE
VSCP-MSU-M06	VSAM CP 1316-1975 MSU (EMC OEM Products)	\$45	15%	\$38	\$8	\$0	\$0	\$0	\$0		SYM SOFTWARE
VSCP-MSU-M07	VSAM CP 1976 & UP MSU (EMC OEM Products)	\$20	15%	\$17	\$4	\$0	\$0	\$0	\$0		SYM SOFTWARE
DL6-A/ACTIVE DL6-IPCOPY	DL6000 A/Active Failover (EMC OEM Products)	\$40,000 \$20,000	15% 15%	\$34,000 \$17,000	\$7,200 \$3.600	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		SYMMETRIX SYMMETRIX
DL6-IPCOPY DL6-MEDIAMGR	DL6000 DL Copy (EMC OEM Products) DL6000 NetBackupMedia (EMC OEM Products)	\$20,000 \$7,500	15%	\$6,375	\$3,600 \$1,350	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		SYMMETRIX
DL6-NODEMGR	DL6000 NetworkerNode (EMC OEM Products)	\$7,500	15%	\$6,375	\$1,350	\$0	\$0 \$0	\$0	\$0 \$0		SYMMETRIX
DL6-STKACSLS	DL6000 STK-ACSLS (EMC OEM Products)	\$15,000	15%	\$12,750	\$2,700	\$0	\$0	\$0	\$0		SYMMETRIX
25DRV-RKAF	FIXED RAIL KIT Unity 25 DR FACTORY HT	\$70	10%	\$63	\$0	\$0	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
40U-PWR-RSAF	CAB POWER CORD US R&S	\$705	10%	\$635	\$0	\$0	\$0	\$0	\$0		UNITY ALL FLASH
40U-PWR-USAF	CAB POWER CORD US	\$370	10%	\$333	\$0	\$0	\$0	\$0	\$0		UNITY ALL FLASH
40U-RK-DOORAF 40U-RK-DOORAFD	Unity AFA Rack W/Door 40U AFA RACK WITH DOOR	\$1,350 \$1,350	10% 10%	\$1,215 \$1,215	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH UNITY ALL FLASH
40U-RK-DRLKAF	Unity AFA Rack W/Door Lock	\$1,350	10%	\$1,215	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH
40U-RK-DRLKAFD	40U AFA RACK WITH DOOR LOCK	\$1,350	10%	\$1,215	\$0	\$0	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
40U-SECUREAF	40U Rack Stabilizing Kit	\$325	10%	\$293	\$0	\$0	\$0	\$0	\$0		UNITY ALL FLASH
450-001-606	ViPR SUITE Unity 300F=IC	\$6,960	10%	\$6,264	\$1,253	\$1,114	\$0	\$0	\$0		UNITY ALL FLASH
450-001-607 450-001-608	ViPR SUITE Unity 400F=IC ViPR SUITE Unity 500F=IC	\$16,705 \$33,390	10% 10%	\$15,035 \$30,051	\$3,007 \$6.010	\$2,673 \$5,342	\$0 \$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH UNITY ALL FLASH
450-001-609	VIPR SUITE Unity 600F=IC	\$48,690	10%	\$43,821	\$8,764	\$7,790	\$0 \$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH
450-001-632	ViPR Suite for Unity 350F=IC	\$6,960	10%	\$6,264	\$1,253	\$1,114	\$0	\$0	\$0		UNITY ALL FLASH
450-001-633	ViPR Suite for Unity 450F=IC	\$16,705	10%	\$15,035	\$3,007	\$2,673	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
450-001-634	ViPR Suite for Unity 550F=IC	\$33,390	10%	\$30,051	\$6,010	\$5,342	\$0	\$0	\$0		UNITY ALL FLASH
450-001-635	ViPR Suite for Unity 650F=IC	\$48,690	10%	\$43,821	\$8,764	\$7,790	\$0	\$0	\$0		UNITY ALL FLASH
456-111-501 456-111-502	VIPR SRM Unity 300F =IC VIPR SRM Unity 400F=IC	\$5,460 \$13,100	10% 10%	\$4,914 \$11,790	\$983 \$2,358	\$874 \$2,096	\$0 \$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH UNITY ALL FLASH
456-111-503	VIPR SRM Unity 500F =IC	\$26,190	10%	\$23,571	\$4,714	\$4,190	\$0	\$0	\$0 \$0		UNITY ALL FLASH
456-111-504	VIPR SRM Unity 600F =IC	\$38,190	10%	\$34,371	\$6,874	\$6,110	\$0	\$0	\$0		UNITY ALL FLASH
456-111-891	VIPR SRM UPG From M&R Unity 300F=IC	\$4,360	10%	\$3,924	\$785	\$698	\$0	\$0	\$0		UNITY ALL FLASH
456-111-892	VIPR SRM UPG From M&R Unity 400F=IC	\$10,480	10%	\$9,432	\$1,886	\$1,677	\$0	\$0	\$0		UNITY ALL FLASH
456-111-893 456-111-894	VIPR SRM UPG From M&R Unity 500F=IC VIPR SRM UPG From M&R Unity 600F=IC	\$20,950 \$30,550	10% 10%	\$18,855 \$27,495	\$3,771 \$5,499	\$3,352 \$4,888	\$0 \$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH UNITY ALL FLASH
456-112-849	VIPR SRM Unity 350F =IC	\$5,460	10%	\$4,914	\$983	\$874	\$0 \$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH
456-112-850	VIPR SRM Unity 450F=IC	\$13,100	10%	\$11,790	\$2,358	\$2,096	\$0	\$0	\$0		UNITY ALL FLASH
456-112-851	VIPR SRM Unity 550F =IC	\$26,190	10%	\$23,571	\$4,714	\$4,190	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
456-112-852	VIPR SRM Unity 650F =IC	\$38,190	10%	\$34,371	\$6,874	\$6,110	\$0	\$0	\$0		UNITY ALL FLASH
456-112-854	VIPR SRM UPG From M&R Unity 350F=IC	\$4,360	10%	\$3,924	\$785	\$698	\$0	\$0	\$0		UNITY ALL FLASH
456-112-855	VIPR SRM UPG From M&R Unity 450F=IC	\$10,480	10%	\$9,432	\$1,886	\$1,677	\$0	\$0	\$0 \$0		UNITY ALL FLASH
456-112-856 456-112-857	VIPR SRM UPG From M&R Unity 550F=IC VIPR SRM UPG From M&R Unity 650F=IC	\$20,950 \$30,550	10% 10%	\$18,855 \$27,495	\$3,771 \$5,499	\$3,352 \$4,888	\$0 \$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH UNITY ALL FLASH
458-001-571	RP Adv Loc for Unity 300F/350F =IC	\$3,560	10%	\$3.204	\$5,499 \$641	\$570	\$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH
458-001-572	RP Adv Rem for Unity 300F/350F =IC	\$9,170	10%	\$8,253	\$1,651	\$1,467	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
458-001-573	RP Adv Loc for Unity 400F/450F =IC	\$7,820	10%	\$7,038	\$1,408	\$1,251	\$0	\$0	\$0		UNITY ALL FLASH
458-001-574	RP Adv Rem for Unity 400F/450F =IC	\$20,140	10%	\$18,126	\$3,625	\$3,222	\$0	\$0	\$0		UNITY ALL FLASH
458-001-575	RP Adv Loc for Unity 500F/550F =IC	\$13,320	10%	\$11,988	\$2,398	\$2,131	\$0	\$0	\$0		UNITY ALL FLASH
458-001-576 458-001-577	RP Adv Rem for Unity 500F/550F =IC RP Adv Loc for Unity 600F/650F =IC	\$29,730 \$19,000	10% 10%	\$26,757 \$17,100	\$5,351 \$3,420	\$4,757 \$3,040	\$0 \$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH UNITY ALL FLASH
458-001-577 458-001-578	RP Adv Rem for Unity 600F/650F =IC	\$19,000 \$47,490	10%	\$42.741	\$3,420 \$8.548	\$3,040 \$7,598	\$0 \$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH
458-001-589	AppSync ADV for Unity 300F/350F=IC	\$10,930	10%	\$9,837	\$1,967	\$1,749	\$0	\$0	\$0		UNITY ALL FLASH
458-001-591	AppSync ADV for Unity 400F/450F=IC	\$24,000	10%	\$21,600	\$4,320	\$3,840	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH

			EPL Pi	ricing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
458-001-593	AppSync ADV for Unity 500F/550F=IC	\$37,980	10%	\$34,182	\$6,836	\$6,077	(BASIC) \$0	(PREINIUM) \$0	(STANDARD) \$0		UNITY ALL FLASH
458-001-595	AppSync ADV for Unity 600F/650F=IC	\$46,240	10%	\$41,616	\$8,323	\$7,398	\$0	\$0	\$0		UNITY ALL FLASH
458-001-743	RP BASIC TO ADV LOC UG FOR UNITY 300F=IC	\$9,550	10%	\$8,595	\$1,719	\$1,528	\$0	\$0	\$0		UNITY ALL FLASH
458-001-744	RP BASIC TO ADV REM UG FOR UNITY 300F=IC	\$9,550	10%	\$8,595	\$1,719	\$1,528	\$0	\$0	\$0		UNITY ALL FLASH
458-001-745 458-001-746	RP BASIC TO ADV LOC UG FOR UNITY 400F=IC RP BASIC TO ADV REM UG FOR UNITY 400F=IC	\$20,960 \$20,960	10% 10%	\$18,864 \$18,864	\$3,773 \$3,773	\$3,354 \$3,354	\$0 \$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH UNITY ALL FLASH
458-001-747	RP BASIC TO ADV LOC UG FOR UNITY 500F=IC	\$32,290	10%	\$29,061	\$5,812	\$5,166	\$0	\$0	\$0 \$0		UNITY ALL FLASH
458-001-748	RP BASIC TO ADV REM UG FOR UNITY 500F=IC	\$32,290		\$29,061	\$5,812	\$5,166	\$0	\$0	\$0		UNITY ALL FLASH
458-001-749	RP BASIC TO ADV LOC UG FOR UNITY 600F=IC	\$49,860	10%	\$44,874	\$8,975	\$7,978	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
458-001-750	RP BASIC TO ADV REM UG FOR UNITY 600F=IC	\$49,860	10%	\$44,874	\$8,975	\$7,978	\$0	\$0	\$0		UNITY ALL FLASH
D3122ADAF	Unity 2U 25x2.5 12G EXPDAE -EMC Rck D	\$2,440	10%	\$2,196	\$244	\$195	\$0	\$0	\$0		UNITY ALL FLASH
D3122DF25AF D3122FAF	UNITYF 25x2.5 12G DAE DC FLD RK Unity 2U 25x2.5 12G EXPDAE -FLD INS	\$2,685	10% 10%	\$2,417 \$2,196	\$269 \$244	\$215 \$195	\$0 \$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH UNITY ALL FLASH
D3122FAF D312380ADAF	UNITY 3U 80x2.5 DRIVE DAE EMC Rck	\$2,440 \$9,200	10%	\$8,280	\$244 \$920	\$736	\$0 \$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH
D312380FAF	UNITYF 3U 80X2.5 DRIVE DAE FLD RCK	\$9,200	10%	\$8,280	\$920	\$736	\$0	\$0	\$0		UNITY ALL FLASH
D312380FUAF	UNITYF 3U 80X2.5 DRIVE DAE FLD UPG	\$9,200	10%	\$8,280	\$920	\$736	\$0	\$0	\$0		UNITY ALL FLASH
D315TD325AF	Unity AFA DIP 350F to 450F	\$22,075	10%	\$19,868	\$2,208	\$1,766	\$0	\$0	\$0		UNITY ALL FLASH
D315TD335AF	Unity AFA DIP 350F to 550F	\$46,955	10%	\$42,260	\$4,696	\$3,756	\$0	\$0	\$0		UNITY ALL FLASH
D315TD345AF	UNITY AFA DIP 350F to 650F	\$102,920	10%	\$92,628	\$10,292	\$8,234	\$0	\$0	\$0		UNITY ALL FLASH
D31BD24AD25AF	UNITY 350F 2U DPE 25x2.5 DRIVE EMC RK	\$9,865	10%	\$8,879	\$987	\$789	\$0	\$0	\$0		UNITY ALL FLASH
D31BD24AF25AF D31BD24DF25AF	UNITY 350F 2U DPE 25x2.5 DRIVE FLD RK UNITY 350F 2U DPE 25x2.5 DRIVE FLD RK DC	\$9,865 \$12,330	10% 10%	\$8,879 \$11,097	\$987 \$1,233	\$789 \$986	\$0 \$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH UNITY ALL FLASH
D31D24DF25AF	Unity 300 AFA DPE 25x2.5 EMC Rck D	\$9.865	10%	\$8,879	\$987	\$789	\$0	\$0	\$0 \$0		UNITY ALL FLASH
D31D24AF25AF	Unity 300 AFA DPE 25x2.5 FLD Ins	\$9.865	10%	\$8.879	\$987	\$789	\$0	\$0	\$0		UNITY ALL FLASH
D31TD315AF	Unity AFA DIP 300F to 350F	\$9,370	10%	\$8,433	\$937	\$750	\$0	\$0	\$0		UNITY ALL FLASH
D31TD325AF	Unity AFA DIP 300F to 450F	\$22,075	10%	\$19,868	\$2,208	\$1,766	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
D31TD32AF	Unity DIP 300F to 400F	\$21,225	10%	\$19,103	\$0	\$0	\$0	\$0	\$0		UNITY ALL FLASH
D31TD335AF	Unity AFA DIP 300F to 550F	\$46,955	10%	\$42,260	\$4,696	\$3,756	\$0	\$0	\$0		UNITY ALL FLASH
D31TD33AF	Unity DIP 300F to 500F	\$44,295	10%	\$39,866	\$0	\$0	\$0	\$0	\$0		UNITY ALL FLASH
D31TD345AF D31TD34AF	Unity AFA DIP 300F to 650F Unity DIP 300F to 600F	\$102,920 \$93,560	10% 10%	\$92,628 \$84,204	\$10,292 \$0	\$8,234 \$0	\$0 \$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH UNITY ALL FLASH
D325TD335AF	Unity AFA DIP 450F to 550F	\$46,955	10%	\$42,260	\$4,696	\$3,756	\$0 \$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH
D325TD345AF	Unity AFA DIP 450F to 650F	\$102,920	10%	\$92,628	\$10,292	\$8,234	\$0	\$0	\$0		UNITY ALL FLASH
D32BD32AD25AF	UNITY 450F 2U DPE 25x2.5 DRIVE EMC RK	\$23,235	10%	\$20,912	\$2,324	\$1,859	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
D32BD32AF25AF	UNITY 450F 2U DPE 25x2.5 DRIVE FLD RK	\$23,235	10%	\$20,912	\$2,324	\$1,859	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
D32BD32DF25AF	UNITY 450F 2U DPE 25x2.5 DRIVE FLD RK DC	\$29,045	10%	\$26,141	\$2,905	\$2,324	\$0	\$0	\$0		UNITY ALL FLASH
D32D32AD25AF	Unity 400 AFA DPE 25x2.5 EMC Rck D	\$22,340	10%	\$20,106	\$2,234	\$1,787	\$0	\$0	\$0		UNITY ALL FLASH
D32D32AF25AF	Unity 400 AFA DPE 25x2.5 FLD Ins	\$22,340	10%	\$20,106	\$2,234	\$1,787	\$0	\$0	\$0		UNITY ALL FLASH
D32TD325AF D32TD335AF	Unity AFA DIP 400F to 450F Unity AFA DIP 400F to 550F	\$22,075 \$46,955	10% 10%	\$19,868 \$42,260	\$2,208 \$4,696	\$1,766 \$3,756	\$0 \$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH UNITY ALL FLASH
D32TD333AF	Unity DIP 400F to 500F	\$44,295	10%	\$39,866	\$0	ψ5,730 \$0	\$0	\$0	\$0 \$0		UNITY ALL FLASH
D32TD345AF	Unity AFA DIP 400F to 650F	\$102,920	10%	\$92,628	\$10,292	\$8,234	\$0	\$0	\$0		UNITY ALL FLASH
D32TD34AF	Unity DIP 400F to 600F	\$93,560	10%	\$84,204	\$0	\$0	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
D335TD345AF	Unity AFA DIP 550F to 650F	\$102,920	10%	\$92,628	\$10,292	\$8,234	\$0	\$0	\$0		UNITY ALL FLASH
D33BD48AD25AF	UNITY 550F 2U DPE 25x2.5 DRIVE EMC RK	\$49,425	10%	\$44,483	\$4,943	\$3,954	\$0	\$0	\$0		UNITY ALL FLASH
D33BD48AF25AF D33BD48DF25AF	UNITY 550F 2U DPE 25x2.5 DRIVE FLD RK	\$49,425	10%	\$44,483	\$4,943	\$3,954	\$0 \$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH
D33D48DF25AF	UNITY 550F 2U DPE 25x2.5 DRIVE FLD RK DC Unity 500 AFA DPE 25x2.5 EMC Rck D	\$61,780 \$46.625	10% 10%	\$55,602 \$41.963	\$6,178 \$4.663	\$4,942 \$3,730	\$0 \$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH UNITY ALL FLASH
D33D48AF25AF	Unity 500 AFA DPE 25x2.5 EMC ROK D	\$46,625	10%	\$41,963	\$4,663	\$3,730	\$0	\$0	\$0 \$0		UNITY ALL FLASH
D33TD335AF	Unity AFA DIP 500F to 550F	\$46,955	10%	\$42,260	\$4,696	\$3,756	\$0	\$0	\$0		UNITY ALL FLASH
D33TD345AF	Unity AFA DIP 500F to 650F	\$102,920	10%	\$92,628	\$10,292	\$8,234	\$0	\$0	\$0		UNITY ALL FLASH
D33TD34AF	Unity DIP 500F to 600F	\$93,560	10%	\$84,204	\$0	\$0	\$0	\$0	\$0		UNITY ALL FLASH
D34BD64AD25AF	UNITY 650F 2U DPE 25x2.5 DRIVE EMC RK	\$108,335	10%	\$97,502	\$10,834	\$8,667	\$0	\$0	\$0		UNITY ALL FLASH
D34BD64AF25AF	UNITY 650F 2U DPE 25x2.5 DRIVE FLD RK	\$108,335	10%	\$97,502	\$10,834	\$8,667	\$0	\$0	\$0		UNITY ALL FLASH
D34BD64DF25AF D34D64AD25AF	UNITY 650F 2U DPE 25x2.5 DRIVE FLD RK DC Unity 600 AFA DPE 25x2.5 EMC Rck D	\$135,420 \$98,485	10% 10%	\$121,878 \$88,637	\$13,542 \$9,849	\$10,834 \$7,879	\$0 \$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH UNITY ALL FLASH
D34D64AF25AF	Unity 600 AFA DPE 25x2.5 FLD Ins	\$98,485	10%	\$88,637	\$9,849	\$7,879	\$0	\$0	\$0 \$0		UNITY ALL FLASH
D34TD345AF	Unity AFA DIP 600F to 650F	\$102.920	10%	\$92.628	\$10.292	\$8.234	\$0	\$0	\$0		UNITY ALL FLASH
D3DAE2URKAF	Unity Snap In RAIL Kit 2U 25 Drive DAE	\$135	10%	\$122	\$0	\$0	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
D3DAE80RKAF	UnityF Snap In RAIL Kit 80 Drive DAE	\$225	10%	\$203	\$0	\$0	\$0	\$0	\$0		UNITY ALL FLASH
D3DPE2URK25AF	Unity Snap In RAIL Kit 2U 25 Drive DPE	\$135	10%	\$122	\$0	\$0	\$0	\$0	\$0		UNITY ALL FLASH
D3F-2S12FXL-1600	Unity AFA 1.6TB SSD 25X2.5	\$4,720	10%	\$4,248	\$472	\$378	\$0	\$0	\$0		UNITY ALL FLASH
D3F-2S12FXL-1600TU D3F-2S12FXL-1600U	Unity AFA 1.6TB SSD 25X2.5 UPG Unity AFA 1.6TB SSD 25X2.5 UPG	\$5,665 \$5,665	10% 10%	\$5,099 \$5,099	\$567 \$567	\$453 \$453	\$0 \$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH UNITY ALL FLASH
D3F-2S12FXL-16000 D3F-2S12FXL-3200	Unity AFA 1.61B SSD 25X2.5 UPG Unity AFA 3.2TB SSD 25X2.5	\$5,005 \$9,155	10%	\$5,099 \$8.240	\$567 \$916	\$453 \$732	\$0 \$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH
D3F-2S12FXL-3200TU	Unity AFA 3.2TB SSD 25X2.5 Unity AFA 3.2TB SSD 25X2.5 UPG	\$9,155 \$10,985	10%	\$9,240 \$9.887	\$1,099	\$732 \$879	\$0 \$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH
D3F-2S12FXL-3200U	Unity AFA 3.2TB SSD 25X2.5 UPG	\$10,985		\$9,887	\$1,099	\$879	\$0	\$0	\$0		UNITY ALL FLASH
D3F-2S12FXL-400	Unity AFA 400GB SSD 25X2.5	\$1,730	10%	\$1,557	\$173	\$138	\$0	\$0	\$0		UNITY ALL FLASH
D3F-2S12FXL-400TU	Unity AFA 400GB SSD 25X2.5 UPG	\$2,075	10%	\$1,868	\$208	\$166	\$0	\$0	\$0		UNITY ALL FLASH
D3F-2S12FXL-400U	Unity AFA 400GB SSD 25X2.5 UPG	\$2,075	10%	\$1,868	\$208	\$166	\$0	\$0	\$0		UNITY ALL FLASH
D3F-2S12FXL-800	Unity AFA 800GB SSD 25X2.5	\$2,935	10%	\$2,642	\$294	\$235	\$0 \$0	\$0 \$0	\$0 \$0		UNITY ALL FLASH
D3F-2S12FXL-800TU D3F-2S12FXL-800U	Unity AFA 800GB SSD 25X2.5 UPG Unity AFA 800GB SSD 25X2.5 UPG	\$3,520 \$3,520	10% 10%	\$3,168 \$3,168	\$352 \$352	\$282 \$282	\$0 \$0	\$0 \$0	\$0 \$0	O	UNITY ALL FLASH UNITY ALL FLASH
D3F-2SFXL2-15360	Unity AFA 15.36TB SSD 25X2.5	\$40,015	10%	\$36,014	\$4,002	\$3,201	\$0	\$0	\$0 \$0	UM-F1	UNITY ALL FLASH
	,	ψ.5,010		Ψ33,014	Ų.,00 <u>∠</u>	40,201	ΨΟ	ΨΟ	ΨΟ	S 1	

Property				EPL Pr	icing		EPL Maintenanc	e and Warranty Upr	ade Pricing			
Comparing Comp	MODEL CODE	DESCRIPTION	EMC	EDI DISCOUNT®	EDI NET DDICE	MNT ANNUAL				WARR UPG	DISCOUNT	FAMILY
Change C												
Chi												
Control Cont												
Discription												
Dec. Company												
10.00000000000000000000000000000000000												
DESCRIPTION 1871 APPLICATION 1971 APPLICATION 1972 APPLICATION												
DECAMPA 1969 1974 1975 1974 1975 1974 1975 1975 1974 1975		Unity AFA 7.68TB SSD 25X2.5		10%		\$2,029	\$1,623	\$0				
DRY-CAMP-PAGE CAMP												
DEC-COM-MARK MAIN MARRIED CARE, E.C. C. S.55. 170, S.52. S.5. S												
DETCOLANS-MAP MANAPERS CARREL LÉALE \$100 \$10,												
DEF.COM-STANFER DEF.COM-STANFE						\$0	\$0	\$0				
Description												
DRY-COLAS-MARP MANUFRISCORE I.C.L.C. \$100 101 \$100 \$10 \$20 \$3 \$20 \$20 \$20 \$104 \$												
DEF. COM-190MAF TOM MAP FIRST CAME LC LC STATE TOM MAP FIRST CA												
DEFC. DIAS. MARKER COME. ELC-LC \$100 10% \$30 \$0 \$0 \$0 \$0 \$0 \$0 \$												
DESC.CAM-STAME DAY CAMPAGE CA									ΨŪ		O	
DSFC-004-SAME MINIFERC CABE LOLC \$110 10% \$99 \$0 \$0 \$0 \$0 \$0 \$0 \$												
DIFFC-0M-60AMF SOM MF FRETC CASE LLC.C \$233 10% \$259 \$30 \$0 \$0 \$0 \$30 \$4.67 \$1.07 \$4.17 \$4.89 \$1.00 \$3												
Display 12 Dis												
DSP-DSS-PRIX-1607U1												
DSF-DSF-ZEX-L-FROID												
DGF-DSS-PST-L-2000												
DSF-D2512FXL-250TU DHIP AR A 2178 SSD B0X2.5 UPG \$10.985 10% \$39.897 \$1.009 \$379 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$												
DSF-D2517FX-L-000 DSF-D2517FX-D000 DSF-D251FX-D000 DSF-D2				10%		\$1,099						
DSF-D2672FX-L-907U My #A 40008 SSD 80X25 UPG \$2.075 10% \$1,888 \$208 \$166 \$0 \$0 \$0 UMFH UNITY ALL FLASH UNITY A												
DSF-0257EX-0300 Unity AFA 400GB SSD B0CZ 5 UPG												
DSF-D2SFYR2-600 Umly AFA 80006 SSD 8000.25 UPG SS.520 SS.5	D3F-D2S12FXL-40010											
DSF-D2SFRL2-500U Unity AFA 6378 SSD 00X2 S Unity AFA												
DSF-D2SFXL2-15500												
DSF-D2SFX21-SSD0U Inly AFA 15-S0TB SSD 80X2 S IPC												
DSF-D2SFXL2-15800											O	
OSP-D25FXL2-1920TU Unify AFA 1.92THS \$500 90X.5 UM-F1 UNITY ALL FLASH												
D3F-D2FXL2-1920U Umiy AFA 192TB SSD 80X2 5 UPC												
D3F-D2FXL2-3840TU Unity AFA 3.8 HTS SSD 800X2.5 Unity AFA 7.8 HTS SSD 800X2.5 Unity AF												
D3F-D2SFXL2-3840TU											O	UNITY ALL FLASH
D3F-D25FVL2-7680TU Unity AF 7.68TB SSD 80X2.5 19% \$18,257 \$2,029 \$1,623 \$0 \$0 UM-F1 UNITY ALL FLASH D3F-D25FVL2-7680TU Unity AF 7.68TB SSD 80X2.5 UPG \$24,340 19% \$21,906 \$2,434 \$1,947 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH D3F-D25FVL2-7680TU Unity AF 7.68TB SSD 80X2.5 UPG \$24,340 19% \$21,906 \$2,434 \$1,947 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH D3M-SHD4LHD3AF UNITY EX2M 4L MINI SAS HD Cables \$360 19% \$24,340 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH D3M-SHD4LHD3AF UNITY EX2M 4L MINI SAS HD Cables \$360 19% \$324 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY EX2M 4L MINI SAS HD Cables \$360 19% \$324 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY EX2M 4L MINI SAS HD Cables \$550 19% \$477 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY EX2M 4L MINI SAS HD Cables \$550 19% \$477 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY EXAM 4L MINI SAS HD Cables \$550 19% \$477 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY EX2M 4L MINI SAS HD Cables \$530 19% \$7572 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY EXAM 4L MINI SAS HD Cables \$3835 19% \$3752 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY ALL FLASH UNITY EXAM 4L MINI SAS HD Cables \$3835 19% \$3752 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY ALL FLASH UNITY EXAM 4L MINI SAS HD Cables \$3835 19% \$3752 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY ALL FLASH UNITY EXAM 4L MINI SAS HD Cables \$3835 19% \$3752 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY ALL FLASH UNITY EXAM 4L MINI SAS HD Cables \$3835 19% \$3835 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY ALL FLASH UNITY ALL FLASH UNITY EXAM 4L MINI SAS HD Cables \$3835 19% \$3835 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY ALL FLASH UNITY EXAM 4L MINI SAS HD Cables \$3835 19% \$3835 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY ALL FLASH UNITY EXAM 4L MINI SAS HD Cables \$3835 19% \$3835 19% \$3835 19% 19% 19% 19% 19% 19% 19% 19%												
D3F-D25FXL2-78801U Unity AFA 7.86TB SSD 80X2.5 UPG	D3F-D2SFXL2-3840U	Unity AFA 3.84TB SSD 80X2.5 UPG	\$12,440	10%	\$11,196		\$995	\$0			UM-F1	UNITY ALL FLASH
D3F-D25FXLZ-7880U Unity A=A 7.68TB SSD 80X.2 BIPG S2.4340 10% \$2.1906 \$2.434 \$1,947 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$0 \$1 \$1												
D3MSHD4LHD2AF UNITY 2X3M 4L MINI SAS HD Cables \$270 10% \$243 \$30 \$0 \$0 \$0 \$0 \$0 \$0												
DAMSHD4LHD3AF UNITYF 2XM 4L MINI SAS HD Cables \$360 10% \$324 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$												
DAMSHDBLHD2AF UNITYF 2XM 8L MINI SAS HD Cables \$525 10% \$473 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	D3MSHD4LHD3AF	UNITYF 2X3M 4L MINI SAS HD Cables	\$360	10%	\$324	\$0	\$0		\$0	\$0		UNITY ALL FLASH
DamSHDBLHD3AF Unity 2x3M BL MINI SAS HD Cables \$3.35 10% \$7.52 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$												
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D3MS-25FXL-1600			\$270	10%	\$243	\$0	\$0		\$0	\$0	UM-F1	
D3NF-2SFXL-1600											O	
D3NF-2SFXL-1600TU Unity NEBS AFA 1.6TB SSD 25X2.5 UPG \$6,230 10% \$5,607 \$623 \$498 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH D3NF-2SFXL-1600U Unity NEBS AFA 1.6TB SSD 25X2.5 UPG \$6,230 10% \$5,607 \$623 \$498 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH D3NF-2SFXL-15360U Unity NEBS AFA 15.36TB SSD 25X2.5 UPG \$44,015 10% \$39,614 \$4,402 \$3,521 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH D3NF-2SFXL-15360U Unity NEBS AFA 15.36TB SSD 25X2.5 UPG \$52,820 10% \$47,538 \$5,282 \$4,226 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY ALL FLASH UNITY NEBS AFA 15.36TB SSD 25X2.5 UPG \$52,820 10% \$47,538 \$5,282 \$4,226 \$0 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY ALL FLASH UNITY NEBS AFA 15.36TB SSD 25X2.5 UPG \$52,820 10% \$47,538 \$5,282 \$4,226 \$0 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY ALL FLASH UNITY NEBS AFA 3.84TB SSD 25X2.5 UPG \$11,400 10% \$10,260 \$1,140 \$912 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY NEBS AFA 3.84TB SSD 25X2.5 UPG \$13,865 10% \$12,317 \$1,369 \$1,095 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY NEBS AFA 3.84TB SSD 25X2.5 UPG \$13,865 10% \$12,317 \$1,369 \$1,095 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY NEBS AFA 3.84TB SSD 25X2.5 UPG \$13,865 10% \$12,317 \$1,369 \$1,095 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY NEBS AFA 3.84TB SSD 25X2.5 UPG \$13,865 10% \$12,317 \$1,369 \$1,095 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY NEBS AFA 3.64TB SSD 25X2.5 UPG \$13,685 10% \$20,084 \$2,232 \$1,785 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY NEBS AFA 7.68TB SSD 25X2.5 UPG \$26,780 10% \$24,102 \$2,678 \$2,142 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY NEBS AFA 7.68TB SSD 25X2.5 UPG \$26,780 10% \$24,102 \$2,678 \$2,142 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY NEBS AFA 3.27B SSD 25X2.5 UPG \$26,780 10% \$24,102 \$2,678 \$2,142 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY NEBS AFA 3.27B SSD 25X2.5 UPG \$26,780 10% \$24,102 \$2,678 \$2,142 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY NEBS AFA 3.27B SSD 25X2.5 UPG \$26,780 10% \$24,102 \$2,678 \$2,142 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY NEBS AFA 3.27B SSD 25X2.5 UPG \$26,780 10% \$24,102 \$2,678 \$2,142 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY NEBS AFA 3.27B SSD 25X2.5 UPG \$26,780 \$20,000 UM-F1 UNITY ALL FLASH UNITY NEBS AFA 3.27B SSD 25X2.5 UPG \$26												
D3NF-2SFXL-1600U Unity NEBS AFA 1.6TB SSD 25X2.5 UPG \$6,230 10% \$5,607 \$623 \$498 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$												
DSNF-2SFXL2-15360U Unity NEBS AFA 15.36TB SSD 25X2.5 UPG \$52,820 10% \$44,015 \$47,538 \$5,282 \$4,226 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH DSNF-2SFXL2-15360U Unity NEBS AFA 15.36TB SSD 25X2.5 UPG \$52,820 10% \$47,538 \$5,282 \$4,226 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH DSNF-2SFXL2-1536TU Unity NEBS AFA 15.36TB SSD 25X2.5 UPG \$52,820 10% \$47,538 \$5,282 \$4,226 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH DSNF-2SFXL2-3840U Unity NEBS AFA 3.84TB SSD 25X2.5 \$11,400 10% \$10,260 \$1,140 \$912 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH DSNF-2SFXL2-3840TU Unity NEBS AFA 3.84TB SSD 25X2.5 UPG \$13,685 10% \$12,317 \$1,369 \$1,095 \$0 \$0 UM-F1 UNITY ALL FLASH DSNF-2SFXL2-3840U Unity NEBS AFA 3.84TB SSD 25X2.5 UPG \$13,685 10% \$12,317 \$1,369 \$1,095 \$0 \$0 UM-F1 UNITY ALL FLASH DSNF-2SFXL2-7680U Unity NEBS AFA 7.68TB SSD 25X2.5 UPG \$13,685 10% \$12,317 \$1,369 \$1,095 \$0 \$0 UM-F1 UNITY ALL FLASH DSNF-2SFXL2-7680U Unity NEBS AFA 7.68TB SSD 25X2.5 UPG \$13,685 10% \$12,317 \$1,369 \$1,095 \$0 \$0 UM-F1 UNITY ALL FLASH DSNF-2SFXL2-7680U Unity NEBS AFA 7.68TB SSD 25X2.5 UPG \$22,315 10% \$22,084 \$2,232 \$1,785 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH DSNF-2SFXL2-7680U Unity NEBS AFA 7.68TB SSD 25X2.5 UPG \$26,780 10% \$24,102 \$2,678 \$2,142 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH DSNF-2SFXL-3600U Unity NEBS AFA 7.68TB SSD 25X2.5 UPG \$26,780 10% \$24,102 \$2,678 \$2,142 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH DSNF-2SFXL-3600U Unity NEBS AFA 3.2TB SSD 25X2.5 UPG \$26,780 10% \$24,102 \$2,678 \$2,142 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH DSNF-2SFXL-3200U Unity NEBS AFA 3.2TB SSD 25X2.5 UPG \$12,085 10% \$10,077 \$1,009 \$967 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH DSNF-2SFXL-3200U Unity NEBS AFA 3.2TB SSD 25X2.5 UPG \$12,085 10% \$10,877 \$1,209 \$967 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH DSNF-2SFXL-3200U Unity NEBS AFA 3.2TB SSD 25X2.5 UPG \$12,085 10% \$10,877 \$1,209 \$967 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY ALL FLASH DSNF-2SFXL-3200U Unity NEBS AFA 3.2TB SSD 25X2.5 UPG \$12,085 10% \$10,877 \$1,209 \$967 \$0 \$0 UM-F1 UNITY ALL FLASH UNITY ALL												
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D3NF-2SFXL-3200U Unity NEBS AFA 3.2TB SSD 25X2.5 UPG \$12,085 10% \$10,877 \$1,209 \$967 \$0 \$0 WM-F1 UNITY ALL FLASH								**		***		
U3NF-2S+XL-400 Unity NEBS AFA 400GB SSD 25X2.5 \$1,905 10% \$1,715 \$191 \$152 \$0 \$0 \$0 UM-F1 UNITY ALL FLASH							****			***		
	D3NF-2SFXL-400	Unity NEBS AFA 400GB SSD 25X2.5	\$1,905	10%	\$1,715	\$191	\$152	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH

			EPL P	EPL Pricing EPL Maintenance and Warranty Uprade Pricing							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
D3NF-2SFXL-400TU	Unity NEBS AFA 400GB SSD 25X2.5 UPG	\$2,285		\$2,057	\$229	\$183	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
D3NF-2SFXL-400U D3NF-2SFXL-800	Unity NEBS AFA 400GB SSD 25X2.5 UPG Unity NEBS AFA 800GB SSD 25X2.5	\$2,285 \$3,230		\$2,057 \$2,907	\$229 \$323	\$183 \$258	\$0 \$0	\$0 \$0	\$0 \$0	UM-F1 UM-F1	UNITY ALL FLASH UNITY ALL FLASH
D3NF-2SFXL-800TU	Unity NEBS AFA 800GB SSD 25X2.5 UPG	\$3,870		\$3,483	\$387	\$310	\$0 \$0	\$0	\$0	UM-F1	UNITY ALL FLASH
D3NF-2SFXL-800U	Unity NEBS AFA 800GB SSD 25X2.5 UPG	\$3,870	10%	\$3,483	\$387	\$310	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
D3SFP10IUAF	Unity 4x10Gb SFP iSCSI/Eth connect upg	\$755		\$680	\$76	\$60	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
D3SFP16FUAF	Unity 4x16Gb SFP FC connection	\$1,135		\$1,022	\$114	\$91	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
D3SFP1UAF	Unity 4x1Gb SFP iSCSI/Eth connect FLD U	\$755		\$680	\$76	\$60	\$0 #0	\$0	\$0	UM-F1	UNITY ALL FLASH
D3SFP8FUAF D3SFPSM16FAF	Unity 4x8Gb SFP FC connect upg UNITY AF 4X16GB SFP SM FC CONNECTION	\$300 \$3,000		\$270 \$2,700	\$30 \$300	\$24 \$240	\$0 \$0	\$0 \$0	\$0 \$0	UM-F1 UM-F1	UNITY ALL FLASH UNITY ALL FLASH
D3SFPSM16FAFU	UNITY AF 4X16GB SFP SM FC CONNECTION UPG	\$3,600	10%	\$3,240	\$360	\$288	\$0 \$0	\$0	\$0 \$0	UM-F1	UNITY ALL FLASH
D3SL10ICUAF	Unity 2x4 Port 10GBASE-T ISCSI IO	\$2,305		\$2,075	\$231	\$184	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
D3SL10ICUUAF	Unity 2x4 Port 10GBASE-T ISCSI IO UPG	\$2,765	10%	\$2,489	\$277	\$221	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
D3SL10IGAF	Unity 2x4 Port 10Gb iSCSI/Eth TwinAX IO	\$1,630		\$1,467	\$163	\$130	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
D3SL10IGUAF D3SL10IO2PTAF	Unity 2x4 Port 10Gb iSCSI/Eth TWAX UPG	\$1,955 \$2,440		\$1,760 \$2.196	\$196 \$244	\$156 \$195	\$0 \$0	\$0 \$0	\$0 \$0	UM-F1 UM-F1	UNITY ALL FLASH UNITY ALL FLASH
D3SL10IO2PTAF D3SL10IO2PTTWAF	Unity 2x2 Port 10Gb iSCSI/Eth OPT IO Unity 2x2 Port 10Gb iSCSI/Eth TwinAX IO	\$2,440 \$1,630		\$2,196 \$1,467	\$244 \$163	\$195 \$130	\$0 \$0	\$0 \$0	\$0 \$0	UM-F1 UM-F1	UNITY ALL FLASH UNITY ALL FLASH
D3SL10IO2PTTWAF	Unity 2x2 Port 10Gb iSCSI/Eth TWAX IO	\$1,955 \$1,955		\$1,467	\$196 \$196	\$150 \$156	\$0 \$0	\$0 \$0	\$0 \$0	UM-F1	UNITY ALL FLASH
D3SL10IO2PTUAF	Unity 2x2 Port 10Gb iSCSI/Eth OPT UPG	\$2,930		\$2,637	\$293	\$234	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
D3SL10IO4PTAF	Unity 2x4 Port 10Gb iSCSI/Eth OPT IO	\$2,440		\$2,196	\$244	\$195	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
D3SL10IO4PTUAF	Unity 2x4 Port 10Gb iSCSI/Eth OPT UPG	\$2,930		\$2,637	\$293	\$234	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
D3SL12SAS8LAF	UNITYF 2x4 PORT 8L SAS BE EXP IO EMC RCK	\$7,055		\$6,350	\$706	\$564	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
D3SL12SASAF	Unity 2x4 Port SAS BE EXP BUS IO EMC Rck	\$7,055		\$6,350	\$706	\$564	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
D3SL12SASFAF D3SL12SASUAF	Unity 2x4 Port SAS BE EXP BUS IO FLD Rck	\$7,055		\$6,350 \$7,619	\$706 \$847	\$564 \$677	\$0 \$0	\$0 \$0	\$0 \$0	UM-F1	UNITY ALL FLASH UNITY ALL FLASH
D3SL12SASUAF D3SL16FAF	Unity SAS BE EXP 4 BUSES UPG Unity 2x4 Port 16G FC IO	\$8,465 \$3.530		\$7,619	\$847 \$353	\$677 \$282	\$0 \$0	\$0 \$0	\$0 \$0	UM-F1	UNITY ALL FLASH
D3SL16FSMAF	UNITY 2X4 PORT 16G FC IO S MODE SFPS	\$6,265		\$5,639	\$627	\$501	\$0 \$0	\$0	\$0	UM-F1	UNITY ALL FLASH
D3SL16FSMMMAF	UNITY 2X4 PORT 16G FC IO S&M MODE SFPS	\$5,060		\$4,554	\$506	\$405	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
D3SL16FSMMMUAF	Unity 2x4 Port 16G FC IO SM SFPS FLD U	\$6,070		\$5,463	\$607	\$486	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
D3SL16FSMUAF	Unity 2x4 Port 16G FC IO SM SFPS FLD U	\$7,520		\$6,768	\$752	\$602	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
D3SL16FUAF	Unity 2x4 Port 16Gb FC IO UPG	\$4,235	10%	\$3,812	\$424	\$339	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
D3SL1GAF	Unity 2x4 Port 1Gb iSCSI/Eth IO	\$1,355		\$1,220	\$136	\$108	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
D3SL1GUAF D3TX-TWAX-1MAF	Unity 2x4 Port 1Gb iSCSI/Eth IO UPG	\$1,625 \$695		\$1,463 \$626	\$163 \$0	\$130 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UM-F1 UM-F1	UNITY ALL FLASH UNITY ALL FLASH
D3TX-TWAX-1MAF	1M Active TwinAX Cable QTY 4 3M Active TwinAX Cable QTY 4	\$830		\$747	\$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0	UM-F1	UNITY ALL FLASH
D3TX-TWAX-5MAF	5M Active TwinAX Cable QTY 4	\$1,015		\$914	\$0	\$0	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
DAE2UCHASSISAF	2U DAE LF 12G SAS DAE CHASSIS 2 LCC	\$1,435	10%	\$1,292	\$144	\$115	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
DLBASSYAF	Unity VG3R VE Lightbar FRU Assy	\$870	10%	\$783	\$87	\$70	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
DPE25CHASSISAF	ASSY 25 DRV CHASSIS Midplane Unity DPE	\$955		\$860	\$96	\$76	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
DRVFILL25AF	DRIVE FILLER, 2.5IN	\$5		\$5	\$0	\$0	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
FANMHTAF M2SATA120GBAF	FAN ASSEMBLY Unity HT INTEL S3500 DRV 120G MLC M.2 SATA 6G 51	\$80 \$345		\$72 \$311	\$8 \$35	\$6 \$28	\$0 \$0	\$0 \$0	\$0 \$0	UM-F1 UM-F1	UNITY ALL FLASH UNITY ALL FLASH
M2SATA64GBAF	SMART XP DRV 64GB MLC M.2 6G 512 A19	\$240		\$216	\$33 \$24	\$28 \$19	\$0 \$0	\$0	\$0 \$0	UM-F1	UNITY ALL FLASH
M2SATA80GBAF	INTEL S3500 DRV 80G MLC M.2 SATA 6G 512	\$235		\$212	\$24	\$19	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
PSU1050WAF	GEN1 PLUS CFF Wide R 1050W ACDC PSU	\$365	10%	\$329	\$37	\$29	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
PSU1050WFAF	GEN1 PLUS CFF Wide R 1050W ACDC PSU FLEX	\$345	10%	\$311	\$35	\$28	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
PSUCM2UDAEAF	Unity 2U DAE Power Supply Cooling Module	\$425		\$383	\$43	\$34	\$0	\$0	\$0	UM-F1	UNITY ALL FLASH
12DRV-RK	FIXED RAIL KIT Unity 12 DR FACTORY HT	\$110		\$99	\$0	\$0	\$0	\$0	\$0	UM-1 UM-1	UNITY HYBRID
25DRV-RK 40U-PWR-RS	FIXED RAIL KIT Unity 25 DR FACTORY HT CAB POWER CORD US R&S CONNECTOR	\$70 \$705		\$63 \$635	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UM-1	UNITY HYBRID UNITY HYBRID
40U-PWR-US	CAB POWER CORD US TWISTLOCK	\$370	10%	\$333	\$0	\$0	\$0 \$0	\$0	\$0 \$0	UM-1	UNITY HYBRID
40U-RACK-DOOR	40U RACK W/Door	\$1,350	10%	\$1,215	\$0	\$0	\$0	\$0	\$0	UM-1	UNITY HYBRID
40U-RACK-DOORD	40U RACK WITH Door	\$1,350	10%	\$1,215	\$162	\$135	\$0	\$0	\$0	UM-1	UNITY HYBRID
40U-RK-DOORLCK	EMC 40U Rack with Door lock	\$1,350		\$1,215	\$0	\$0	\$0	\$0	\$0	UM-1	UNITY HYBRID
40U-RK-DOORLCKD	40U RACK WITH DOOR LOCK	\$1,350		\$1,215	\$162	\$135	\$0	\$0	\$0	UM-1	UNITY HYBRID
40U-SECURE	40U Rack Stabilizing Kit	\$325		\$293	\$0 \$1.253	\$0 61 114	\$0 #0	\$0	\$0	UM-1	UNITY HYBRID
450-001-602 450-001-603	ViPR SUITE Unity 300=IC ViPR SUITE Unity 400=IC	\$6,960 \$16,705		\$6,264 \$15,035	\$1,253 \$3,007	\$1,114 \$2,673	\$0 \$0	\$0 \$0	\$0 \$0	UM-1 UM-1	UNITY HYBRID UNITY HYBRID
450-001-604	VIPR SUITE Unity 500=IC	\$33,390		\$30,051	\$6,010	\$5,342	\$0	\$0	\$0	UM-1	UNITY HYBRID
450-001-605	ViPR SUITE Unity 600=IC	\$48,690		\$43,821	\$8,764	\$7,790	\$0	\$0	\$0	UM-1	UNITY HYBRID
456-111-048	VIPR SRM UPG From M&R Unity 300=IC	\$4,360	10%	\$3,924	\$785	\$698	\$0	\$0	\$0	UM-1	UNITY HYBRID
456-111-049	VIPR SRM UPG From M&R Unity 400=IC	\$10,480	10%	\$9,432	\$1,886	\$1,677	\$0	\$0	\$0	UM-1	UNITY HYBRID
456-111-050	VIPR SRM UPG From M&R Unity 500=IC	\$20,950		\$18,855	\$3,771	\$3,352	\$0	\$0	\$0	UM-1	UNITY HYBRID
456-111-051	VIPR SRM UPG From M&R Unity 600=IC	\$30,550		\$27,495	\$5,499	\$4,888	\$0 #0	\$0	\$0	UM-1	UNITY HYBRID
456-111-101 456-111-102	VIPR SRM for Unity 300 =IC VIPR SRM for Unity 400=IC	\$5,460 \$13,100	10% 10%	\$4,914 \$11,790	\$983 \$2,358	\$874 \$2,096	\$0 \$0	\$0 \$0	\$0 \$0	UM-1 UM-1	UNITY HYBRID UNITY HYBRID
456-111-102	VIPR SRM for Unity 500 =IC	\$26,190		\$23,571	\$2,356 \$4,714	\$2,096 \$4,190	\$0 \$0	\$0 \$0	\$0 \$0	UM-1	UNITY HYBRID
456-111-104	VIPR SRM for Unity 600 =IC	\$38,190		\$34,371	\$6,874	\$6,110	\$0 \$0	\$0 \$0	\$0 \$0	UM-1	UNITY HYBRID
458-001-362	RP ADV LOC FOR UNITY 300 =IC	\$3,560	10%	\$3,204	\$641	\$570	\$0	\$0	\$0	UM-1	UNITY HYBRID
458-001-363	RP ADV LOC FOR UNITY 400 =IC	\$7,820	10%	\$7,038	\$1,408	\$1,251	\$0	\$0	\$0	UM-1	UNITY HYBRID
458-001-364	RP ADV LOC FOR UNITY 500 =IC	\$13,320	10%	\$11,988	\$2,398	\$2,131	\$0	\$0	\$0	UM-1	UNITY HYBRID
458-001-365	RP ADV LOC FOR UNITY 600 =IC	\$19,000	10%	\$17,100	\$3,420	\$3,040	\$0	\$0	\$0	UM-1	UNITY HYBRID
458-001-370 458-001-371	RP BASIC TO ADV LOC UG FOR UNITY 300 =IC RP BASIC TO ADV LOC UG FOR UNITY 400 =IC	\$9,550 \$20,960	10%	\$8,595	\$1,719 \$3,773	\$1,528 \$3,354	\$0 \$0	\$0 \$0	\$0 \$0	UM-1 UM-1	UNITY HYBRID UNITY HYBRID
400-001-3/1	RE DASIG TO ADVILUGIUG FOR UNITY 400 FIC	\$20,960	10%	\$18,864	\$3,773	ა 3,354	\$0	\$0	\$0	UIVI-T	UNITATIBRID

				EPL Pi	icing		EPL Maintenance	and Warranty Upra	ade Pricing			
March Marc	MODEL CODE	DESCRIPTION		FPL DISCOUNT %	FPI NET PRICE							FAMILY
Meditability Medi											CLASS	*******
48-80-1-468 PR ADV REF GRENT HOT AGE 10 48-10-1-40 PR ADV REF GRENT HOT AGE 10 48-10												
Septiment Sept												
46-AC-4-32 Fig. 40-AC-4-32 Fig. 40-AC-												
4660-0-468												
46-68-11-48 PR PRABET TO ANY PRENI LIC FOR BURTY 501-40. 46-58-11-48 PR P												
466-01-68 RF BASIST ON AVERTILLE FOR LIVEY FOR 1-10			7,									
46-201-88 APPENCE ADVANCED FOR UNITY 7035-01 46-201-89 APPENCE ADVANCED FOR UNITY 7035-01 5017/2016 APPENCE ADVA												
48-88 68-68 APPSTRICT AND APPSTRICT AN												
459-01-54 APPPNE ADVANCED FOR LUTTY 907-01 392-24 10% \$41,810 \$3.03 \$7.38 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3												
STAZEAD												
MAY 120 150												
Description												
DYSIGNED 120 201 50.2 50.0									\$0			
DAYS												
D3127292												
DATE Company												
DATE 22 22 21 SEPTIME PRINT TO												
D31230F Unity 23 800-25 Drew DAE FILD PICK S02		2U 25x2.5 12G EXPDAE PRM- FLD Ins	\$2,440	10%		\$293				\$0	UM-1	
D312326FL UNITY 31 D0X25 DRIVE DELTE LID UPG 31 20 20 10% \$1,00%												
D3523AD			7-,									
D3122APF Unity 01 15.4.5 DRV DAE PLACE CLOSED READ												
D31202PFF S D115AS 12G EXP DC PRIAL Customer Pick \$2.365 10% \$2.147 \$2.866 \$2.29 \$0 \$0 \$0 \$0 \$1.01 UNITY PHYSRID D11202PF D1	D3123ADF	Unity 3U 15x3.5 DRV DAE EMC FLD Rck UPG			\$1,953	\$260	\$217			\$0	UM-1	
DS1228/FB												
D3123PAP Unity 301 LISA 5 Drive DAE PRMEMOR RK \$2,170 10% \$1,953 \$200 \$217 \$0 \$0 \$0 Unit 1 VHPRID												
D312926FF 3U 15x3 512 G EXPIDAC PRIM-FLD Ins \$2.170 10% \$1.953 \$200 \$217 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$												
D31D2ARD25		3U 15x3.5 12G EXPDAE PRM-FLD Ins										
031024AF12												
D3102APZ5												
D31024DF12												
D31TD32									\$0	\$0	UM-1	
D31TD33												
D317034												
D323D3AD12												
D32D32AF12	D32D32AD12	Unity 400 2U DPE 12x3.5 Drive EMC Rck	\$22,340	10%	\$20,106			\$0	\$0	\$0	UM-1	UNITY HYBRID
D32D32APZ5					7,							
D32D32DF125												
D3252DF25												
D3-2810-1200TU UNITY 12TB 10K SA2 52X2.5 DRIVE UPG	D32D32DF25	Unity 400 2U DPE 25x2.5 Drive FLD Rck DC	\$24,575	10%	\$22,118	\$2,949	\$2,458	\$0	\$0	\$0	UM-1	UNITY HYBRID
D3-2810-1200U UNITY 1.2TB 10K SAS 28X2 5 DRIVE UPG							T					
D3-2810-1800TU UNITY 1.8TB 10K SA2 52X.5 DRIVE UPG \$1.670 10% \$1,503 \$200 \$167 \$0 \$0 \$0 \$0 UM-1 UNITY 1.9TB ID D3-2810-1800TU UNITY 1.8TB 10K SA2 52X.5 DRIVE UPG \$1.670 10% \$1,503 \$200 \$167 \$0 \$0 \$0 \$0 UM-1 UNITY 1.9TB ID D3-2810-1800U UNITY 1.8TB 10K SA2 52X.5 DRIVE UPG \$1.670 10% \$1,503 \$200 \$167 \$0 \$0 \$0 \$0 UM-1 UNITY 1.9TB ID D3-2810-1800U UNITY 600GB 10K SAS 52X.2 DRIVE UPG \$1.670 10% \$1.												
D3-2810-1800TU UNITY 18TB 10K SAS 25X2.5 DRIVE UPG \$1.670 10% \$1,503 \$200 \$167 \$0 \$0 \$0 UNITY HYBRID D3-2810-1800U UNITY 60K SAS 25X2.5 DRIVE UPG \$1.670 10% \$1,503 \$200 \$167 \$0 \$0 \$0 \$0 UNITY HYBRID D3-2810-600U UNITY 600GB 10K SAS 25X2.5 DRIVE UPG \$7.875 10% \$500 \$7.99 \$66 \$0 \$0 \$0 UNITY 600GB 10K SAS 25X2.5 DRIVE UPG \$7.875 10% \$7.070 \$94 \$7.99 \$0 \$0 \$0 UNITY 600GB 10K SAS 25X2.5 DRIVE UPG \$7.875 10% \$7.070 \$94 \$7.99 \$0 \$0 \$0 UNITY 600GB 10K SAS 25X2.5 DRIVE UPG \$7.875 10% \$7.070 \$94 \$7.99 \$0 \$0 \$0 UNITY 600GB 10K SAS 25X2.5 DRIVE UPG \$7.875 10% \$7.070 \$94 \$7.99 \$0 \$0 \$0 UNITY 600GB 10K SAS 25X2.5 DRIVE UPG \$7.875 10% \$7.070 \$94 \$7.99 \$0 \$0 \$0 UNITY 600GB 10K SAS 25X2.5 DRIVE UPG \$7.875 10% \$7.070 \$94 \$7.99 \$0 \$0 \$0 UNITY 600GB 10K SAS 25X2.5 DRIVE UPG \$7.875 10% \$7.070 \$94 \$7.99 \$0 \$0 \$0 UNITY 600GB 10K SAS 25X2.5 DRIVE UPG \$7.875 10% \$7.070 \$94 \$7.99 \$0 \$0 \$0 UNITY 600GB 10K SAS 25X2.5 DRIVE UPG \$7.875 10% \$7.070 \$94 \$7.99 \$0 \$0 \$0 UNITY 600GB 10K SAS 25X2.5 DRIVE UPG \$7.470 10% \$5.603 \$7.470 \$0 \$0 \$0 UNITY 600GB 10K SAS 25X2.5 DRIVE UPG \$7.470 10% \$5.603 \$7.470 \$0 \$0 \$0 UNITY 600GB 10K SAS 25X2.5 DRIVE UPG \$7.470 10% \$6.723 \$896 \$7.477 \$0 \$0 \$0 \$0 UNITY 600GB 10K SAS 25X2.5 DRIVE UPG \$7.470 10% \$7.470 10% \$7.230 \$896 \$7.477 \$0 \$0 \$0 \$0 UNITY 600GB 10K SAS 25X2.5 DRIVE UPG \$7.470 10% \$7.470 10% \$7.230 \$896 \$7.477 \$0 \$0 \$0 \$0 UNITY 600GB 10K SAS 25X2.5 DRIVE UPG \$7.470 10% \$7.470 10% \$7.230 \$896 \$7.477 \$0 \$0 \$0 \$0 UNITY 600GB 10K SAS 25X2.5 DRIVE UPG \$7.470 10% \$7.470 10% \$7.230 \$896 \$7.477 \$0 \$0 \$0 \$0 UNITY 600GB 10K SAS 25X2.5 DRIVE UPG \$7.470 10% \$7.470 10% \$7.200 \$7.200 UNITY 200GB 10K SAS 25X2.5 DRIVE UPG \$7.470 10% \$7.470 10% \$7.200 \$7.200 UNITY 200GB 10K SAS 25X2.5 DRIVE UPG \$7.470 10% \$7.400 \$7.200 \$7.200 UNITY 200GB 10K SAS 25X2.5 DRIVE UPG \$7.470 10% \$7.470 10% \$7.470 \$7.												
D3-2S10-600 UNITY 600GB 10K SAS 25X2.5 DRIVE UPG \$785 10% \$590 \$79 \$66 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S10-600TU UNITY 600GB 10K SAS 25X2.5 DRIVE UPG \$785 10% \$707 \$94 \$79 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S10-600U UNITY 600GB 10K SAS 25X2.5 DRIVE UPG \$785 10% \$707 \$94 \$79 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FX-1600 UNITY 1.6TB FLASH 25X2.5 DRIVE \$6,225 10% \$6,603 \$747 \$623 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FX-1600TU UNITY 1.6TB FLASH 25X2.5 DRIVE UG \$7,470 10% \$6,723 \$896 \$747 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FX-1600TU UNITY 1.6TB FLASH 25X2.5 DRIVE UG \$7,470 10% \$6,723 \$896 \$747 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FX-200TU UNITY 200GB FLASH 25X2.5 DRIVE UG \$7,470 10% \$6,723 \$896 \$747 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FX-200TU UNITY 200GB FLASH 25X2.5 DRIVE UG \$1,335 10% \$1,202 \$160 \$134 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FX-200TU UNITY 200GB FLASH 25X2.5 DRIVE UG \$1,600 10% \$1,440 \$192 \$160 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FX-200TU UNITY 200GB FLASH 25X2.5 DRIVE UG \$1,600 10% \$1,440 \$192 \$160 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FX-400TU UNITY 400GB FLASH 25X2.5 DRIVE UG \$1,600 10% \$1,440 \$192 \$160 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FX-400TU UNITY 400GB FLASH 25X2.5 DRIVE UG \$1,600 10% \$1,440 \$192 \$160 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FX-400TU UNITY 400GB FLASH 25X2.5 DRIVE UG \$2,560 10% \$2,304 \$307 \$256 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FX-400TU UNITY 400GB FLASH 25X2.5 DRIVE UG \$2,560 10% \$2,304 \$307 \$256 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FX-800TU UNITY 400GB FLASH 25X2.5 DRIVE UG \$3,790 10% \$3,411 \$455 \$379 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FX-800TU UNITY 800GB FLASH 25X2.5 DRIVE UG \$4,550 10% \$4,095 \$546 \$455 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FX-800TU UNITY 800GB FLASH 25X2.5 DRIVE UG \$4,550 10% \$4,095 \$546 \$455 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FX-800TU UNITY 800GB FLASH 25X2.5 DRIVE UG \$4,550 10% \$4,095 \$546 \$455 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FX-800TU UNITY 800GB FLASH 25X2.5 DRIVE UG \$4,550 10% \$4,095 \$546 \$455 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FX-800TU UNITY 3.2TB AFP S0D 25X2.5 DRIVE UG \$1,000 10 UNITY HYBRID		UNITY 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,670	10%	\$1,503	\$200	\$167	\$0	\$0	\$0	UM-1	UNITY HYBRID
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D3-2S12FX-400U UNITY 400GB FLASH 25X2.5 DRIVE UG \$2,560 10% \$2,304 \$307 \$256 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FX-800TU UNITY 800GB FLASH 25X2.5 DRIVE UG \$3,790 10% \$3,411 \$455 \$379 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FX-800TU UNITY 800GB FLASH 25X2.5 DRIVE UG \$4,550 10% \$4,095 \$546 \$455 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FX-800U UNITY 800GB FLASH 25X2.5 DRIVE UG \$4,550 10% \$4,095 \$546 \$455 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FX-3200TU UNITY 3.2TB FLASH 25X2.5 DRIVE UG \$10,070 10% \$9,063 \$1,208 \$1,007 \$0 \$0 UM-1 UNITY 3.2TB AFP SSD 25X2.5 DRIVE UPG \$10,985 10% \$9,887 \$1,318 \$1,099 \$0 \$0 \$0 UM-1 UNITY HYBRID	D3-2S12FX-400	UNITY 400GB FLASH 25X2.5 DRIVE	\$2,135	10%	\$1,922	\$256	\$214		\$0	\$0	UM-1	UNITY HYBRID
D3-2S12FX-800 UNITY 800GB FLASH 25X2.5 DRIVE \$3,790 10% \$3,411 \$455 \$379 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FX-800TU UNITY 800GB FLASH 25X2.5 DRIVE UG \$4,550 10% \$4,095 \$546 \$455 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FX-800U UNITY 800GB FLASH 25X2.5 DRIVE UG \$4,550 10% \$4,095 \$546 \$455 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FXL-3200 UNITY 3.2TB FLASH 25X2.5 DRIVE US \$10,070 10% \$9,063 \$1,208 \$1,007 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FXL-3200TU UNITY 3.2TB AFP SSD 25X2.5 DRIVE UPG \$10,985 10% \$9,887 \$1,318 \$1,099 \$0 \$0 \$0 UM-1 UNITY HYBRID			Ψ=,000									
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D3-2S12FX-800U UNITY 800GB FLASH 25X2.5 DRIVE UG \$4,550 10% \$4,095 \$546 \$455 \$0 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FXL-3200 UNITY 3.2TB FLASH 25X2.5 DRIVE UNITY 3.2TB AFP SSD 25X2.5 DRIVE UPG \$10,070 10% \$9,063 \$1,208 \$1,007 \$0 \$0 UM-1 UNITY HYBRID D3-2S12FXL-3200TU UNITY 3.2TB AFP SSD 25X2.5 DRIVE UPG \$10,985 10% \$9,887 \$1,318 \$1,099 \$0 \$0 \$0 UM-1 UNITY HYBRID			7-1									
D3-2S12FXL-3200TU UNITY 3.2TB AFP SSD 25X2.5 DRIVE UPG \$10,985 10% \$9,887 \$1,318 \$1,099 \$0 \$0 UM-1 UNITY HYBRID	D3-2S12FX-800U	UNITY 800GB FLASH 25X2.5 DRIVE UG	\$4,550	10%	\$4,095	\$546	\$455	\$0		\$0	UM-1	UNITY HYBRID
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D3-2512-600 UNITY 600GB 15K SAS 25X2.5 DRIVE \$865 10% \$779 \$104 \$87 \$0 \$0 \$0 UNITY HYBRID												
D3-2S15-600TU UNITY 600GB 15K SAS 25X2.5 DRIVE UPG \$1,040 10% \$936 \$125 \$104 \$0 \$0 \$0 UM-1 UNITY HYBRID												

MODEL CODE DESCRIPTION EMC LIST PRICE USD EPL DISCOUNT % EPL NET PRICE MNT ANNUAL (PREMIUM) (STANDARD) (BASIC) (PREMIUM) (STANDARD) (BASIC) (n DIS			
D3-25FXL2-15360			ISCOUNT CLASS	FAMILY
D3-25FXL2-15360TU UNITY 15.36TB SSD 25X2.5 UPG \$48,020 10% \$43,218 \$5,762 \$4,802 \$0 \$0 D3-25FXL2-15360TU UNITY 15.36TB SSD 25X2.5 UPG \$48,020 10% \$43,218 \$5,762 \$4,802 \$0 \$0 D3-25FXL2-7680TU UNITY 7,68TB SSD 25X2.5 UPG \$2,2434 10% \$21,906 \$2,921 \$2,434 \$0 \$0 D3-25FXL2-7680TU UNITY 7,68TB SSD 25X2.5 UPG \$24,340 10% \$21,906 \$2,921 \$2,434 \$0 \$0 D3-25FXL2-7680TU UNITY 7,68TB SSD 25X2.5 UPG \$24,340 10% \$21,906 \$2,921 \$2,434 \$0 \$0 D3-25FXL2-7680U UNITY 7,68TB SSD 25X2.5 UPG \$24,340 10% \$21,906 \$2,921 \$2,434 \$0 \$0 D3-25FXL2-7680U UNITY 7,68TB SSD 25X2.5 UPG \$24,340 10% \$21,906 \$2,921 \$2,434 \$0 \$0 D3-25FXL2-7680U UNITY 7,68TB SSD 25X2.5 UPG \$24,340 10% \$21,906 \$2,921 \$2,434 \$0 \$0 <td>\$0</td> <td>0</td> <td>UM-1</td> <td>UNITY HYBRID</td>	\$0	0	UM-1	UNITY HYBRID
D3-25FXL2-15360U UNITY 7.68TB SSD 25X2.5 UPG \$48,020 10% \$48,2218 \$5,762 \$4,802 \$0 \$0 D3-25FXL2-7680TU UNITY 7.68TB SSD 25X2.5 UPG \$20,285 10% \$18,257 \$2,434 \$2,029 \$0 \$0 D3-25FXL2-7680TU UNITY 7.68TB SSD 25X2.5 UPG \$24,340 10% \$21,906 \$2,921 \$2,434 \$0 \$0 D3-25FXL2-7680TU UNITY 7.68TB SSD 25X2.5 UPG \$24,340 10% \$21,906 \$2,921 \$2,434 \$0 \$0 D3-25FXL2-7680TU UNITY 7.68TB SSD 25X2.5 UPG \$24,340 10% \$21,906 \$2,921 \$2,434 \$0 \$0 D3-25FXL2-7680TU UNITY 7.68TB SSD 25X2.5 UPG \$24,340 10% \$21,906 \$2,921 \$2,434 \$0 \$0 D3-25FXL2-7680TU UNITY D1P 400 to 500 \$44,295 10% \$39,866 \$0 \$0 \$0 \$0 \$0 D3-25FXL2-7680TU UNITY D1P 400 to 500 \$44,295 10% \$84,204 \$0 \$0 \$0 \$0 D3-25FXL2-7680TU UNITY D1P 400 to 500 \$0 S0 D3-25FXL2-7680TU UNITY D1P 400 to 500 \$0 S0			UM-1 UM-1	UNITY HYBRID UNITY HYBRID
D3-2SFXL2-7680TU UNITY 7.68TB SSD 25X2.5 UPG \$24,340 10% \$21,906 \$2,921 \$2,434 \$0 \$0 D3-2SFXL2-7680TU UNITY 7.68TB SSD 25X2.5 UPG \$24,340 10% \$21,906 \$2,921 \$2,434 \$0 \$0 D3-2SFXL2-7680TU UNITY 7.68TB SSD 25X2.5 UPG \$24,340 10% \$39,866 \$0 \$0 \$0 \$0 \$0 D3-2SF33 Unity DIP 400 to 500 \$44,295 10% \$39,866 \$0 \$0 \$0 \$0 \$0 D3-2SF33 Unity DIP 400 to 600 \$93,660 10% \$84,204 \$0 \$0 \$0 \$0 \$0 D3-2SF33 Unity DIP 400 to 600 \$93,660 10% \$84,204 \$0 \$0 \$0 \$0 \$0 \$0 D3-2SF33 Unity 500 2U DPE 12x3.5 Drive EMC Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D3-2SF348AD25 Unity 500 2U DPE 12x3.5 Drive FLD Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D3-2SF348AF12 Unity 500 2U DPE 12x3.5 Drive FLD Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D3-2SF348AF12 Unity 500 2U DPE 12x3.5 Drive FLD Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D3-2SF348AF12 Unity 500 2U DPE 12x3.5 Drive FLD Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D3-2SF348AF12 Unity 500 2U DPE 12x3.5 Drive FLD Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D3-2SF348AF12 Unity 500 2U DPE 12x3.5 Drive FLD Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D3-2SF348AF12 Unity 500 2U DPE 12x3.5 Drive FLD Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D3-2SF348AF12 Unity 500 2U DPE 12x3.5 Drive FLD Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D3-2SF348AF12 Unity 500 2U DPE 12x3.5 Drive FLD Rck DC \$51,290 10% \$46,161 \$6,155 \$5,129 \$0 \$0 D3-2SF34D84DF12 Unity 500 2U DPE 25x2.5 Drive FLD Rck DC \$51,290 10% \$46,161 \$6,155 \$5,129 \$0 \$0 D3-2SF34D84DF12 Unity 500 2U DPE 12x3.5 Drive FLD Rck DC \$51,290 10% \$44,161 \$6,155 \$5,129 \$0 \$0 D3-2SF34D84DF12 Unity 500 2U DPE 12x3.5 Drive FLD Rck DC \$51,290 10% \$84,204 \$0 \$0 \$0 D3-2SF34D84DF12 Unity 500 2U DPE 12x3.5 Drive FLD Rck DC \$93,560 10% \$84,204 \$0 \$0 \$0 D3-2SF34D84D84D84D84D84D84D84D84D84D84D84D84D84			UM-1	UNITY HYBRID
D3-2SFXL2-7680U UNITY 7.68TB SSD 25X2.5 UPG \$24,340 10% \$21,906 \$2,921 \$2,434 \$0 \$0 D32TD33 Unity DIP 400 to 500 \$44,295 10% \$39,866 \$0 \$0 \$0 \$0 \$0 D32TD34 Unity DIP 400 to 600 \$93,560 10% \$44,295 10% \$39,866 \$0 \$0 \$0 \$0 \$0 D33D48D12 Unity 500 2U DPE 12x3.5 Drive EMC Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D33D48AD25 Unity 500 2U DPE 25x2.5 Drive EMC Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D33D48AF12 Unity 500 2U DPE 12x3.5 Drive FLD Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D33D48AF25 Unity 500 2U DPE 12x3.5 Drive FLD Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D33D48AF25 Unity 500 2U DPE 25x2.5 Drive FLD Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D33D48DF25 Unity 500 2U DPE 25x2.5 Drive FLD Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D33D48DF25 Unity 500 2U DPE 25x2.5 Drive FLD Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D33D48DF25 Unity 500 2U DPE 25x2.5 Drive FLD Rck DC \$51,290 10% \$46,161 \$6,155 \$5,129 \$0 \$0 D33D48DF25 Unity 500 2U DPE 25x2.5 Drive FLD Rck DC \$51,290 10% \$46,161 \$6,155 \$5,129 \$0 \$0 D33D48DF25 Unity 500 2U DPE 25x2.5 Drive FLD Rck DC \$51,290 10% \$46,161 \$6,155 \$5,129 \$0 \$0 D33D48DF25 Unity 500 2U DPE 25x2.5 Drive FLD Rck DC \$51,290 10% \$46,161 \$6,155 \$5,129 \$0 \$0 D33D48DF25 Unity 500 2U DPE 25x2.5 Drive FLD Rck DC \$51,290 10% \$46,161 \$6,155 \$5,129 \$0 \$0 D33D48DF25 Unity 500 2U DPE 25x2.5 Drive FLD Rck DC \$51,290 10% \$44,961 \$6,155 \$5,129 \$0 \$0 D33D48DF25 Unity 500 2U DPE 25x2.5 Drive FLD Rck DC \$51,290 10% \$44,961 \$6,155 \$5,129 \$0 \$0 D33D48DF25 Unity 500 2U DPE 25x2.5 Drive FLD Rck DC \$51,290 10% \$44,961 \$6,155 \$5,129 \$0 \$0 D33D48DF25 Unity 500 2U DPE 25x2.5 Drive FLD Rck DC \$51,290 10% \$44,961 \$6,155 \$5,129 \$0 \$0 D33D48DF25 Unity 500 2U DPE 25x2.5 Drive FLD Rck DC \$51,290 10% \$44,961 \$6,155 \$5,129 \$0 \$0 D33D48DF25 Unity 500 2U DPE 25x2.5 Drive FLD Rck DC \$51,290 10% \$44,961 \$6,155 \$5,129 \$0 \$0 D33D48DF25 Unity 500 2U DPE 25x2.5 Drive FLD Rck DC \$51,290 10% \$44,961 \$6,155 \$5,129 \$0 \$0 D33D48DF25 Unity 500 2U DPE 25x2.5 Drive FLD Rck DC \$51,290 10% \$61,200 \$10,200 \$10,200 \$10,200			UM-1	UNITY HYBRID
D32TD33 Unity DIP 400 to 500 \$44,295 10% \$39,866 \$0 \$0 \$0 \$0 D32TD34 Unity DIP 400 to 600 \$93,560 10% \$84,204 \$0 \$0 \$0 \$0 D33D48AD12 Unity 500 2U DPE 12x3.5 Drive EMC Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D33D48AD25 Unity 500 2U DPE 12x3.5 Drive EMC Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D33D48AF12 Unity 500 2U DPE 12x3.5 Drive FLD Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D33D48AF25 Unity 500 2U DPE 12x3.5 Drive FLD Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D33D48DF12 Unity 500 2U DPE 12x3.5 Drive FLD Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D33D48DF25 Unity 500 2U DPE 12x3.5 Drive FLD Rck DC \$51,290 10% \$46,161 \$6,155 \$5,129 \$0 \$0			UM-1 UM-1	UNITY HYBRID UNITY HYBRID
D32TD34 Unity DIP 400 to 600 \$93,560 10% \$84,204 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0			UM-1	UNITY HYBRID
D33D48AD25 Unitý 500 2U DPE 25x2.5 Drive EMC Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D33D48AF12 Unity 500 2U DPE 12x3.5 Drive FLD Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D33D48AF25 Unity 500 2U DPE 25x2.5 Drive FLD Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D33D48DF12 Unity 500 2U DPE 12x3.5 Drive FLD Rck DC \$51,290 10% \$46,161 \$6,155 \$5,129 \$0 \$0 D33D48DF25 Unity 500 2U DPE 25x2.5 Drive FLD Rck DC \$51,290 10% \$46,161 \$6,155 \$5,129 \$0 \$0 D33TD34 Unity DIP 500 to 600 \$93,560 10% \$84,204 \$0 \$0 \$0 D34D64D12 Unity 600 2U DPE 12x3.5 Drive EMC Rck \$98,485 10% \$88,637 \$11,818 \$9,849 \$0			UM-1	UNITY HYBRID
D33D48AF12 Unity 500 2U DPE 12x3.5 Drive FLD Rck \$46,825 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D33D48AF25 Unity 500 2U DPE 12x3.5 Drive FLD Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D33D48DF12 Unity 500 2U DPE 12x3.5 Drive FLD Rck DC \$51,290 10% \$46,161 \$6,155 \$5,129 \$0 \$0 D33D48DF25 Unity 500 2U DPE 25x2.5 Drive FLD Rck DC \$51,290 10% \$46,161 \$6,155 \$5,129 \$0 \$0 D33TD34 Unity D1P 500 to 600 \$93,560 10% \$84,204 \$0 \$0 \$0 D34D64D612 Unity 600 2U DPE 12x3.5 Drive EMC Rck \$98,485 10% \$88,637 \$11,818 \$9,849 \$0			UM-1	UNITY HYBRID
D33D48AF25 Unity 500 2U DPE 25x2.5 Drive FLD Rck \$46,625 10% \$41,963 \$5,595 \$4,663 \$0 \$0 D33D48DF12 Unity 500 2U DPE 12x3.5 Drive FLD Rck DC \$51,290 10% \$46,161 \$6,155 \$5,129 \$0 \$0 D33D48DF25 Unity 500 2U DPE 25x2.5 Drive FLD Rck DC \$51,290 10% \$46,161 \$6,155 \$5,129 \$0 \$0 D33TD34 Unity DIP 500 to 600 \$93,560 10% \$84,204 \$0 \$0 \$0 \$0 D34D64AD12 Unity 600 2U DPE 12x3.5 Drive EMC Rck \$98,485 10% \$88,637 \$11,818 \$9,849 \$0 \$0			UM-1	UNITY HYBRID
D33D48DF12 Unity 500 2U DPE 12x3.5 Drive FLD Rck DC \$51,290 10% \$46,161 \$6,155 \$5,129 \$0 \$0 D33D48DF25 Unity 500 2U DPE 25x2.5 Drive FLD Rck DC \$51,290 10% \$46,161 \$6,155 \$5,129 \$0 \$0 D33TD34 Unity DIP 500 to 600 \$93,560 10% \$84,204 \$0 \$0 \$0 \$0 D34D64AD12 Unity 600 2U DPE 12x3.5 Drive EMC Rck \$98,485 10% \$88,637 \$11,818 \$9,849 \$0 \$0			UM-1 UM-1	UNITY HYBRID UNITY HYBRID
D33TD34 Unity DIP 500 to 600 \$93,560 10% \$84,204 \$0 \$0 \$0 \$0 D34D64AD12 Unity 600 2U DPE 12x3.5 Drive EMC Rck \$98,485 10% \$88,637 \$11,818 \$9,849 \$0 \$0			UM-1	UNITY HYBRID
D34D64AD12 Unity 600 2U DPE 12x3.5 Drive EMC Rck \$98,485 10% \$88,637 \$11,818 \$9,849 \$0 \$0			UM-1	UNITY HYBRID
			UM-1	UNITY HYBRID
			UM-1 UM-1	UNITY HYBRID UNITY HYBRID
D34D64AF12 Unity 600 2U DPE 12x3.5 Drive FLD Rok \$98,485 10% \$88,637 \$11,818 \$9,849 \$0 \$0			UM-1	UNITY HYBRID
D34D64AF25 Unity 600 2U DPE 25x2.5 Drive FLD Rck \$98.485 10% \$88,637 \$11,818 \$9,849 \$0 \$0	\$0	0	UM-1	UNITY HYBRID
D34D64DF12 Unity 600 2U DPE 12x3.5 Drive FLD Rck DC \$108,335 10% \$97,502 \$13,000 \$10,834 \$0 \$0			UM-1	UNITY HYBRID
D34D64DF25 Unity 600 2U DPE 25x2.5 Drive FLD Rck DC \$108,335 10% \$97,502 \$13,000 \$10,834 \$0 \$0 D3-D2S10-1200 UNITY 1.2TB 10K SAS 80X2.5 DRIVE \$1,120 10% \$1,008 \$134 \$112 \$0 \$0			UM-1 UM-1	UNITY HYBRID UNITY HYBRID
US-U25-10-1200 UNITY 1.216 IDK SAS 8002.5 DRIVE UPG \$1,120 10% \$1,008 \$134 \$112 \$0 \$0 DS-D2510-1200TU UNITY 1.216 IDK SAS 8002.5 DRIVE UPG \$1,345 10% \$1,211 \$161 \$135 \$0 \$0			UM-1 UM-1	UNITY HYBRID UNITY HYBRID
D3-D2S10-1200U UNITY 1.2TB 10k SAS 80X2.5 DRIVE UPG \$1,345 10% \$1,211 \$161 \$135 \$0 \$0			UM-1	UNITY HYBRID
D3-D2S10-1800 UNITY 1.8TB 10K SAS 80X2.5 DRIVE \$1,390 10% \$1,251 \$167 \$139 \$0 \$0			UM-1	UNITY HYBRID
D3-D2S10-1800TU UNITY 1.8TB 10K SAS 80X2.5 DRIVE UPG \$1,670 10% \$1,503 \$200 \$167 \$0 \$0			UM-1	UNITY HYBRID
D3-D2S10-1800U UNITY 1.8TB 10K SAS 80X2.5 DRIVE UPG \$1,670 10% \$1,503 \$200 \$167 \$0 \$0 D3-D2S10-600 UNITY 600GB 10K SAS 80X2.5 DRIVE \$655 10% \$590 \$79 \$66 \$0 \$0			UM-1 UM-1	UNITY HYBRID UNITY HYBRID
DS-D2510-600TU UNITY 600GB 10K SAS 80X2.5 DRIVE UPG \$785 10% \$707 \$94 \$79 \$0 \$0			UM-1	UNITY HYBRID
D3-D2S10-600U UNITY 600GB 10K SAS 80X2.5 DRIVE UPG \$785 10% \$707 \$94 \$79 \$0 \$0			UM-1	UNITY HYBRID
D3-D2S12FX-1600 UNITY 1.6TB FLASH 80X2.5 DRIVE \$6,225 10% \$5,603 \$747 \$623 \$0 \$0			UM-1	UNITY HYBRID
D3-D2S12FX-1600TU UNITY 1.6TB FLASH 80X2.5 DRIVE UG \$7,470 10% \$6,723 \$896 \$747 \$0 \$0 D3-D2S12FX-1600U UNITY 1.6TB FLASH 80X2.5 DRIVE UG \$7,470 10% \$6,723 \$896 \$747 \$0 \$0			UM-1 UM-1	UNITY HYBRID UNITY HYBRID
D3-D2S12FX-1600U UNITY 1.6TB FLASH 80X2.5 DRIVE UG \$7,470 10% \$6,723 \$896 \$747 \$0 \$0 D3-D2S12FX-200 UNITY 200GB FLASH 80X2.5 DRIVE \$1,335 10% \$1,202 \$160 \$134 \$0 \$0			UM-1	UNITY HYBRID
D3-D2S12FX-200TU UNITY 200GB FLASH 80X2.5 DRIVE UG \$1,600 10% \$1,440 \$192 \$160 \$0 \$0			UM-1	UNITY HYBRID
D3-D2S12FX-200U UNITY 200GB FLASH 80X2.5 DRIVE UG \$1,600 10% \$1,440 \$192 \$160 \$0 \$0			UM-1	UNITY HYBRID
D3-D25/12FX-400 UNITY 400GB FLASH 80X2.5 DRIVE \$2,135 10% \$1,922 \$256 \$214 \$0 \$0			UM-1	UNITY HYBRID
D3-D2S12FX-400TU UNITY 400GB FLASH 80X2.5 DRIVE UG \$2,560 10% \$2,304 \$307 \$256 \$0 \$0 D3-D2S12FX-400U UNITY 400GB FLASH 80X2.5 DRIVE UG \$2,560 10% \$2,304 \$307 \$256 \$0 \$0			UM-1 UM-1	UNITY HYBRID UNITY HYBRID
D3-D2S12FX-800 UNITY 800B FLASH 80X2.5 DRIVE \$3,790 10% \$3,411 \$455 \$379 \$0 \$0			UM-1	UNITY HYBRID
D3-D2S12FX-800TU UNITY 800GB FLASH 80X2.5 DRIVE UG \$4,550 10% \$4,095 \$546 \$455 \$0 \$0			UM-1	UNITY HYBRID
D3-D25/12FX-800U UNITY 800GB FLASH 80X2.5 DRIVE UG \$4,550 10% \$4,095 \$546 \$455 \$0 \$0			UM-1	UNITY HYBRID
D3-D2S12FXL-3200 UNITY 3.2TB FLASH 80X2.5 DRIVE \$9,155 10% \$8,240 \$1,099 \$916 \$0 \$0 D3-D2S12FXL-3200TU UNITY 3.2TB FLASH 80X2.5 DRIVE UPG \$10,985 10% \$9,887 \$1,318 \$1,099 \$0 \$0			UM-1 UM-1	UNITY HYBRID UNITY HYBRID
D3-D25127AL-32001 UNITY 3.2TB FLASH 80X.5 DRIVE UPG \$10,985 10% \$9,887 \$1,318 \$1,099 \$0 \$0			UM-1	UNITY HYBRID
D3-D2S15-600 UNITY 600GB 15K SAS 80X2.5 DRIVE \$865 10% \$779 \$104 \$87 \$0 \$0			UM-1	UNITY HYBRID
D3-D2S15-600TU UNITY 600GB 15K SAS 80X2.5 DRIVE UPG \$1,040 10% \$936 \$125 \$104 \$0 \$0			UM-1	UNITY HYBRID
D3-D2S15-600U UNITY 600GB 15K SAS 80X2.5 DRIVE UPG \$1,040 10% \$936 \$125 \$104 \$0 \$0 D3-D2SFXL2-15360 UNITY 15.36TB SSD 80X2.5 \$40,015 10% \$36,014 \$4,802 \$4,002 \$0 \$0			UM-1 UM-1	UNITY HYBRID
D3-D25FXL2-15360TU UNITY 15.36TB SDB 00X2.5 UPG \$48,020 10% \$43,218 \$5.762 \$4,802 \$0 \$0			UM-1	UNITY HYBRID
D3-D2SFXL2-15360U UNITY 15.36TB SSD 80X2.5 UPG \$48,020 10% \$43,218 \$5,762 \$4,802 \$0 \$0	\$0	0	UM-1	UNITY HYBRID
D3-D2SFXL2-7680 UNITY 7.68TB SSD 80X2.5 \$20,285 10% \$18,257 \$2,434 \$2,029 \$0 \$0			UM-1	UNITY HYBRID
D3-D2SFXL2-7680TU UNITY 7.68TB SSD 80X2.5 UPG \$24,340 10% \$21,906 \$2,921 \$2,434 \$0 \$0 D3-D2SFXL2-7680U UNITY 7.68TB SSD 80X2.5 UPG \$24,340 10% \$21,906 \$2,921 \$2,434 \$0 \$0			UM-1 UM-1	UNITY HYBRID UNITY HYBRID
DS-D267ALZ-1050U UNIT 7.061B 530 00A:3 0PG 54,340 10% 52,300 \$2,921 \$2,434 50 50 50 50 50 50 50 50 50 50 50 50 50			UM-1	UNITY HYBRID
D3DAE3URK Unity Snap In RAIL Kit 3U 15 Drive DAE \$135 10% \$122 \$0 \$0 \$0 \$0			UM-1	UNITY HYBRID
D3DAE80RK Unity Snap In RAIL Kit 80 Drive DAE \$225 10% \$203 \$0 \$0 \$0 \$0			UM-1	UNITY HYBRID
D3DPE2URK12 Unity Snap In RAIL Kit 2U 12 Drive DPE \$135 10% \$122 \$0 \$0 \$0 \$0	Ψ0 .		UM-1	UNITY HYBRID
D3DPE2URK25 Unity Snap In RAIL Kit 2U 25 Drive DPE \$135 10% \$122 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0			UM-1 UM-1	UNITY HYBRID UNITY HYBRID
D3FC-2S12FX-200TU UNITY 200GB FAST CACHE 25X2.5 DRIVE UPG \$1,600 10% \$1,440 \$192 \$160 \$0 \$0			UM-1	UNITY HYBRID
D3FC-2S12FX-200U UNITY 200GB FAST CACHE 25X2.5 DRIVE UPG \$1,600 10% \$1,440 \$192 \$160 \$0 \$0	\$0	0	UM-1	UNITY HYBRID
D3FC-2512FX-400 UNITY 400GB FAST CACHE 25X2.5 DRIVE \$2,135 10% \$1,922 \$256 \$2.14 \$0 \$0			UM-1	UNITY HYBRID
D3FC-2S12FX-400TU UNITY 400GB FAST CACHE 25X2.5 DRIVE UPG \$2,560 10% \$2,304 \$307 \$256 \$0 \$0 D3FC-2S12FX-400U UNITY 400GB FAST CACHE 25X2.5 DRIVE UPG \$2,560 10% \$2,304 \$307 \$256 \$0 \$0			UM-1 UM-1	UNITY HYBRID UNITY HYBRID
35FC-2512FX-800 UNITY 800GB FAST CACRE 25X2.5 DRIVE \$2,500 10% \$2,500 \$301 \$2.500 \$0 \$0 \$0.500 \$2.500 \$0.500 \$2.500 \$0.500 \$3.411 \$455 \$379 \$0 \$0.500			UM-1	UNITY HYBRID
D3FC-2S12FX-800TU UNITY 800GB FAST CACHE 25X2.5 DRIVE UPG \$4,550 10% \$4,095 \$546 \$455 \$0 \$0	\$0	0	UM-1	UNITY HYBRID
D3FC-2S12FX-800U UNITY 800GB FAST CACHE 25X2.5 DRIVE UPG \$4,550 10% \$4,095 \$546 \$455 \$0 \$0			UM-1	UNITY HYBRID
DSFC-D2S12FX-200 UNITY 200GB FAST CACHE 80X2.5 DRIVE \$1,335 10% \$1,202 \$160 \$134 \$0 \$0 DSFC-D2S12FX-200TU, UNITY 200GB FAST CACHE 80X2.5 DRIVE \$1,000			UM-1	UNITY HYBRID
D3FC-D2S12FX-200TU UNITY 200GB FAST CACHE 80X2.5 DRIVE UPG \$1,600 10% \$1,440 \$192 \$160 \$0 \$0 D3FC-D2S12FX-200U UNITY 200GB FAST CACHE 80X2.5 DRIVE UPG \$1,600 10% \$1,440 \$192 \$160 \$0 \$0 \$0 \$0			UM-1 UM-1	UNITY HYBRID UNITY HYBRID
DSFC-D2812FX-400 UNITY 2008 FAST CACHE 80X2.5 DRIVE 9 \$1,000 10 % \$1,940 \$192 \$256 \$214 \$0 \$0			UM-1	UNITY HYBRID
D3FC-D2S12FX-400TU UNITY 400GB FAST CACHE 80X2.5 DRIVE UPG \$2,560 10% \$2,304 \$307 \$256 \$0 \$0	\$0	0	UM-1	UNITY HYBRID

			EPL Pi	ricing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
D3FC-D2S12FX-400U	UNITY 400GB FAST CACHE 80X2.5 DRIVE UPG	\$2,560	10%	\$2,304	\$307	\$256	\$0	\$0	\$0		UNITY HYBRID
D3FC-D2S12FX-800	UNITY 800GB FAST CACHE 80X2.5 DRIVE	\$3,790	10%	\$3,411	\$455	\$379	\$0	\$0	\$0		UNITY HYBRID
D3FC-D2S12FX-800TU D3FC-D2S12FX-800U	UNITY 800GB FAST CACHE 80X2.5 DRIVE UPG UNITY 800GB FAST CACHE 80X2.5 DRIVE UPG	\$4,550 \$4.550	10% 10%	\$4,095 \$4,095	\$546 \$546	\$455 \$455	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3FC-D2S12FX-8000 D3FC-OM3-100M	100M MM FIBRE CABLE LC-LC	\$4,550 \$220	10%	\$4,095 \$198	\$546 \$0	\$455 \$0	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3FC-OM3-100M	10M MM FIBRE CABLE LC-LC	\$135	10%	\$122	\$0	\$0	\$0	\$0	\$0 \$0		UNITY HYBRID
D3FC-OM3-1M	1M MM FIBRE CABLE LC-LC	\$100	10%	\$90	\$0	\$0	\$0	\$0	\$0		UNITY HYBRID
D3FC-OM3-30M	30M MM FIBRE CABLE LC-LC	\$160	10%	\$144	\$0	\$0	\$0	\$0	\$0	0	UNITY HYBRID
D3FC-OM3-3M	3M MM FIBRE CABLE LC-LC	\$110	10%	\$99	\$0	\$0	\$0	\$0	\$0		UNITY HYBRID
D3FC-OM3-50M D3FC-OM3-5M	50M MM FIBRE CABLE LC-LC 5M MM FIBRE CABLE LC-LC	\$190 \$120	10% 10%	\$171 \$108	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3FC-OM4-100M	100M MM FIBRE CABLE LC-LC	\$440	10%	\$396	\$0	\$0	\$0	\$0	\$0		UNITY HYBRID
D3FC-OM4-10M	10M MM FIBRE CABLE LC-LC	\$135	10%	\$122	\$0	\$0	\$0	\$0	\$0		UNITY HYBRID
D3FC-OM4-1M	1M MM FIBRE CABLE LC-LC	\$100	10%	\$90	\$0	\$0	\$0	\$0	\$0		UNITY HYBRID
D3FC-OM4-30M	30M MM FIBRE CABLE LC-LC	\$240	10%	\$216	\$0	\$0	\$0	\$0	\$0		UNITY HYBRID
D3FC-OM4-3M D3FC-OM4-50M	3M MM FIBRE CABLE LC-LC 50M MM FIBRE CABLE LC-LC	\$110 \$333	10% 10%	\$99 \$299	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3FC-OM4-5M	5M MM FIBRE CABLE LC-LC	\$333 \$120	10%	\$108	\$0 \$0	\$0 \$0	\$0	\$0	\$0 \$0		UNITY HYBRID
D3FC-PS12FX-200	UNITY 200GB FAST CACHE 12X3.5 DRIVE	\$1,335	10%	\$1,202	\$160	\$134	\$0	\$0	\$0		UNITY HYBRID
D3FC-PS12FX-200TU	UNITY 200GB FAST CACHE 12X3.5 DRIVE UPG	\$1,600	10%	\$1,440	\$192	\$160	\$0	\$0	\$0		UNITY HYBRID
D3FC-PS12FX-200U	UNITY 200GB FAST CACHE 12X3.5 DRIVE UPG	\$1,600	10%	\$1,440	\$192	\$160	\$0	\$0	\$0		UNITY HYBRID
D3FC-PS12FX-400 D3FC-PS12FX-400TU	UNITY 400GB FAST CACHE 12X3.5 DRIVE UNITY 400GB FAST CACHE 12X3.5 DRIVE UPG	\$2,135 \$2,560	10% 10%	\$1,922 \$2,304	\$256 \$307	\$214 \$256	\$0 \$0	\$0 \$0	\$0 \$0	UM-1 UM-1	UNITY HYBRID UNITY HYBRID
D3FC-PS12FX-400U	UNITY 400GB FAST CACHE 12X3.5 DRIVE UPG	\$2,560	10%	\$2,304	\$307	\$256	\$0	\$0	\$0 \$0		UNITY HYBRID
D3FC-PS12FX-800	UNITY 800GB FAST CACHE 12X3.5 DRIVE	\$3,790	10%	\$3,411	\$455	\$379	\$0	\$0	\$0		UNITY HYBRID
D3FC-PS12FX-800TU	UNITY 800GB FAST CACHE 12X3.5 DRIVE UPG	\$4,550	10%	\$4,095	\$546	\$455	\$0	\$0	\$0		UNITY HYBRID
D3FC-PS12FX-800U	UNITY 800GB FAST CACHE 12X3.5 DRIVE UPG	\$4,550	10%	\$4,095	\$546	\$455	\$0	\$0	\$0		UNITY HYBRID
D3FC-VS12FX-200 D3FC-VS12FX-200TU	UNITY 200GB FAST CACHE 15X3.5 DRIVE UNITY 200GB FAST CACHE 15X3.5 DRIVE UPG	\$1,335 \$1.600	10% 10%	\$1,202 \$1,440	\$160 \$192	\$134 \$160	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3FC-VS12FX-20010 D3FC-VS12FX-200U	UNITY 200GB FAST CACHE 15X3.5 DRIVE UPG UNITY 200GB FAST CACHE 15X3.5 DRIVE UPG	\$1,600 \$1,600	10%	\$1,440 \$1,440	\$192 \$192	\$160	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3FC-VS12FX-400	UNITY 400GB FAST CACHE 15X3.5 DRIVE	\$2,135	10%	\$1,922	\$256	\$214	\$0	\$0	\$0 \$0		UNITY HYBRID
D3FC-VS12FX-400TU	UNITY 400GB FAST CACHE 15X3.5 DRIVE UPG	\$2,560	10%	\$2,304	\$307	\$256	\$0	\$0	\$0	UM-1	UNITY HYBRID
D3FC-VS12FX-400U	UNITY 400GB FAST CACHE 15X3.5 DRIVE UPG	\$2,560	10%	\$2,304	\$307	\$256	\$0	\$0	\$0		UNITY HYBRID
D3FC-VS12FX-800	UNITY 800GB FAST CACHE 15X3.5 DRIVE	\$3,790	10%	\$3,411	\$455	\$379	\$0	\$0	\$0		UNITY HYBRID
D3FC-VS12FX-800TU D3FC-VS12FX-800U	UNITY 800GB FAST CACHE 15X3.5 DRIVE UPG UNITY 800GB FAST CACHE 15X3.5 DRIVE UPG	\$4,550 \$4,550	10% 10%	\$4,095 \$4,095	\$546 \$546	\$455 \$455	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3MSHD4LHD2	UNITY 2X2M 4L MINI SAS HD Cables	\$270	10%	\$243	\$0	\$433 \$0	\$0	\$0	\$0 \$0		UNITY HYBRID
D3MSHD4LHD3	UNITY 2X3M 4L MINI SAS HD Cables	\$360	10%	\$324	\$0	\$0	\$0	\$0	\$0		UNITY HYBRID
D3MSHD4LHD5	UNITY 2X5M 4L MINI SAS HD Cables	\$530	10%	\$477	\$0	\$0	\$0	\$0	\$0		UNITY HYBRID
D3MSHD8LHD2	UNITY 2X2M 8L MINI SAS HD Cables	\$525	10%	\$473	\$0	\$0	\$0	\$0	\$0		UNITY HYBRID
D3MSHD8LHD3 D3MSHD8LHD5	UNITY 2X3M 8L MINI SAS HD Cables UNITY 2X5M 8L MINI SAS HD Cables	\$835 \$1,150	10% 10%	\$752 \$1,035	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3MSHDMSSHD2	Unity 2x2M MINI SAS HD Cables	\$1,130	10%	\$243	\$0 \$0	\$0 \$0	\$0	\$0	\$0 \$0		UNITY HYBRID
D3MSHDMSSHD5	Unity 2x5M MINI SAS HD Cables	\$545	10%	\$491	\$0	\$0	\$0	\$0	\$0		UNITY HYBRID
D3MSHDMSSHD8	Unity 2x8M MINI SAS HD Cables	\$815	10%	\$734	\$0	\$0	\$0	\$0	\$0		UNITY HYBRID
D3N-2S10-1200	UNITY 1.2TB 10K SAS 25X2.5 NEBS DRIVE	\$1,230	10%	\$1,107	\$148	\$123	\$0	\$0	\$0		UNITY HYBRID
D3N-2S10-1200TU D3N-2S10-1200U	UNITY 1.2TB 10K SAS 25X2.5 NEBS DRV UPG UNITY 1.2TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,475 \$1.475	10% 10%	\$1,328 \$1.328	\$177 \$177	\$148 \$148	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3N-2S10-12000	UNITY 1.8TB 10K SAS 25X2.5 NEBS DRIVE	\$1,530	10%	\$1,377	\$184	\$153	\$0	\$0	\$0		UNITY HYBRID
D3N-2S10-1800TU	UNITY 1.8TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,835	10%	\$1,652	\$220	\$184	\$0	\$0	\$0		UNITY HYBRID
D3N-2S10-1800U	UNITY 1.8TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,835	10%	\$1,652	\$220	\$184	\$0	\$0	\$0		UNITY HYBRID
D3N-2S10-600 D3N-2S10-600TU	UNITY 600GB 10K SAS 25X2.5 NEBS DRIVE	\$720 \$865	10% 10%	\$648 \$779	\$86 \$104	\$72 \$87	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3N-2S10-600TU D3N-2S10-600U	UNITY 600GB 10K SAS 25X2.5 NEBS DRV UPG UNITY 600GB 10K SAS 25X2.5 NEBS DRV UPG	\$865 \$865	10% 10%	\$779 \$779	\$104 \$104	\$87 \$87	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3N-2S12FX-1600	UNITY 1.6TB FAST VP SSD 25X2.5 NEBS DRV	\$6,850	10%	\$6,165	\$822	\$685	\$0	\$0	\$0 \$0		UNITY HYBRID
D3N-2S12FX-1600TU	UNITY 1.6TB FASTVP SSD 25X2.5 NBS DRV UG	\$8,220	10%	\$7,398	\$986	\$822	\$0	\$0	\$0	UM-1	UNITY HYBRID
D3N-2S12FX-1600U	UNITY 1.6TB FASTVP SSD 25X2.5 NBS DRV UG	\$8,220	10%	\$7,398	\$986	\$822	\$0	\$0	\$0		UNITY HYBRID
D3N-2S12FX-200	UNITY 200GB FAST VP SSD 25X2.5 NEBS DRV	\$1,470	10%	\$1,323	\$176	\$147	\$0	\$0	\$0		UNITY HYBRID
D3N-2S12FX-200TU D3N-2S12FX-200U	UNITY 200GB FAST VPSSD 25X2.5 NBS DRV UG UNITY 200GB FAST VPSSD 25X2.5 NBS DRV UG	\$1,765 \$1,765	10% 10%	\$1,589 \$1,589	\$212 \$212	\$177 \$177	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3N-2S12FX-400	UNITY 400GB FAST VP SSD 25X2.5 NEBS DRV	\$2,350	10%	\$2,115	\$282	\$235	\$0	\$0	\$0 \$0		UNITY HYBRID
D3N-2S12FX-400TU	UNITY 400GB FAST VPSSD 25X2.5 NBS DRV UG	\$2,820	10%	\$2,538	\$338	\$282	\$0	\$0	\$0		UNITY HYBRID
D3N-2S12FX-400U	UNITY 400GB FAST VPSSD 25X2.5 NBS DRV UG	\$2,820	10%	\$2,538	\$338	\$282	\$0	\$0	\$0		UNITY HYBRID
D3N-2S12FX-800	UNITY 800GB FAST VP SSD 25X2.5 NEBS DRV	\$4,170	10%	\$3,753	\$500	\$417	\$0	\$0	\$0		UNITY HYBRID
D3N-2S12FX-800TU D3N-2S12FX-800U	UNITY 800GB FASTVP SSD 25X2.5 NBS DRV UG UNITY 800GB FASTVP SSD 25X2.5 NBS DRV UG	\$5,005 \$5,005	10% 10%	\$4,505 \$4,505	\$601 \$601	\$501 \$501	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3N-2S12FX-8000 D3N-2S12FXL-3200	UNITY 3.2TB AFP SSD 25X2.5 NBS DRV UG	\$5,005 \$12,430	10%	\$4,505 \$11,187	\$1,492	\$501 \$1,243	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3N-2S12FXL-3200TU	UNITY 3.2TB AFP SSD 25X2.5 NEBS DRV UPG	\$14,915	10%	\$13,424	\$1,790	\$1,492	\$0	\$0	\$0 \$0		UNITY HYBRID
D3N-2S12FXL-3200U	UNITY 3.2TB AFP SSD 25X2.5 NEBS DRV UPG	\$14,915	10%	\$13,424	\$1,790	\$1,492	\$0	\$0	\$0	UM-1	UNITY HYBRID
D3N-2S15-600	UNITY 600GB 15K SAS 25X2.5 NEBS DRIVE	\$950	10%	\$855	\$114	\$95	\$0	\$0	\$0		UNITY HYBRID
D3N-2S15-600TU D3N-2S15-600U	UNITY 600GB 15K SAS 25X2.5 NEBS DRV UG	\$1,140 \$1,140	10%	\$1,026	\$137	\$114 \$114	\$0	\$0 ***	\$0 \$0	UM-1 UM-1	UNITY HYBRID UNITY HYBRID
D3N-2S15-6000 D3NFC-2S12FX-200	UNITY 600GB 15K SAS 25X2.5 NEBS DRV UPG UNITY 200GB FAST CACHE 25X2.5 NEBS DRV	\$1,140 \$1,470	10% 10%	\$1,026 \$1,323	\$137 \$176	\$114 \$147	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
	UNITY 200GB FAST CACHE 25X2.5 NBS DRV UG	\$1,765	10%	\$1,589	\$212	\$177	\$0	\$0	\$0	UM-1	UNITY HYBRID
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			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL	MNT ANNUAL	MNT ANNUAL	WARR UPG	WARR UPG	DISCOUNT	FAMILY
D3NFC-2S12FX-200U	UNITY 200GB FAST CACHE 25X2.5 NBS DRV UG	LIST PRICE USD \$1,765	10%	\$1,589	(PREMIUM) \$212	(STANDARD) \$177	(BASIC)	(PREMIUM) \$0	(STANDARD) \$0	CLASS UM-1	UNITY HYBRID
D3NFC-2S12FX-400	UNITY 400GB FAST CACHE 25X2.5 NEBS DRV	\$2,350	10%	\$2,115	\$282	\$235	\$0	\$0	\$0	UM-1	UNITY HYBRID
D3NFC-2S12FX-400TU		\$2,820	10%	\$2,538	\$338	\$282	\$0	\$0	\$0		UNITY HYBRID
D3NFC-2S12FX-400U	UNITY 400GB FAST CACHE 25X2.5 NBS DRV UG	\$2,820	10%	\$2,538	\$338	\$282	\$0	\$0	\$0		UNITY HYBRID
D3NFC-2S12FX-800 D3NFC-2S12FX-800TU	UNITY 800GB FAST CACHE 25X2.5 NEBS DRV	\$4,170 \$5.005	10% 10%	\$3,753	\$500 \$601	\$417 \$501	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3NFC-2S12FX-800U	UNITY 800GB FAST CACHE 25X2.5 NBS DRV UG UNITY 800GB FAST CACHE 25X2.5 NBS DRV UG	\$5,005	10%	\$4,505 \$4,505	\$601	\$501	\$0 \$0	\$0	\$0		UNITY HYBRID
D3N-PS12FX-800	UNITY 800GB FAST VP SSD 12X3.5 NEBS DRV	\$4,170	10%	\$3,753	\$500	\$417	\$0	\$0	\$0		UNITY HYBRID
D3NSP-S4X1200-10K	UNITY NBS SYSPACK 4x1.2TB 10K SAS 25X2.5	\$4,930	10%	\$4,437	\$592	\$493	\$0	\$0	\$0		UNITY HYBRID
	UNITYNBS SYSPCK 4x1.6TB FLASH 25X2.5	\$27,390	10%	\$24,651	\$3,287	\$2,739	\$0	\$0	\$0		UNITY HYBRID
D3NSP-S4X1800-10K	UNITY NBS SYSPACK 4X1.8TB 10KSAS 25X2.5	\$6,115	10%	\$5,504	\$734	\$612	\$0	\$0	\$0		UNITY HYBRID
	UNITY NBS SYSPACK 4x3.2TB AFP SSD 25X2.5	\$40,280	10%	\$36,252	\$4,834	\$4,028	\$0	\$0	\$0		UNITY HYBRID
D3NSP-S4X400X-SSD D3NSP-S4X600-10K	UNITY NBS SYSPK 4x400GB FLASH 25X2.5 UNITY NBS SYSPACK 4x600GB 10K SAS 25X2.5	\$9,395 \$2,880	10% 10%	\$8,456 \$2,592	\$1,127 \$346	\$940 \$288	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3NSP-S4X600-10K	UNITY NBS SYSPACK 4x600GB 15K SAS 25X2.5	\$3,805	10%	\$3,425	\$457	\$381	\$0 \$0	\$0	\$0		UNITY HYBRID
D3NSP-S4X800X-SSD	UNITY NBS SYSPK 4x800GB FLASH 25X2.5	\$16,675	10%	\$15,008	\$2,001	\$1,668	\$0	\$0	\$0		UNITY HYBRID
D3NSP-S6X1200-10K	UNITY NBS SYSPACK 6X1.2TB 10K SAS 25X2.5	\$7,495	10%	\$6,746	\$899	\$750	\$0	\$0	\$0	UM-1	UNITY HYBRID
D3NSP-S6X1600X-SSD		\$41,090	10%	\$36,981	\$4,931	\$4,109	\$0	\$0	\$0		UNITY HYBRID
D3NSP-S6X1800-10K	UNITY NBS SYSPACK 6X1.8TB 10KSAS 25X2.5	\$9,280	10%	\$8,352	\$1,114	\$928	\$0	\$0	\$0		UNITY HYBRID
D3NSP-S6X3200XLSSE		\$60,420	10%	\$54,378	\$7,250	\$6,042	\$0	\$0	\$0		UNITY HYBRID
D3NSP-S6X400X-SSD D3NSP-S6X600-10K	UNITY NBS SYSPK 6X400GB FLASH 25X2.5 UNITY NBS SYSPACK 6X600GB 10K SAS 25X2.5	\$14,090 \$4,375	10% 10%	\$12,681	\$1,691 \$525	\$1,409	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3NSP-S6X600-10K	UNITY NBS SYSPACK 6X600GB 10K SAS 25X2.5 UNITY NBS SYSPACK 6X600GB 15K SAS 25X2.5	\$4,375 \$5,715	10%	\$3,938 \$5,144	\$525 \$686	\$438 \$572	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID
D3NSP-S6X800X-SSD	UNITY NBS SYSPK 6X800GB FLASH 25X2.5	\$25,000	10%	\$22,500	\$3,000	\$2,500	\$0	\$0	\$0		UNITY HYBRID
D3N-VS12FX-800	UNITY 800GB FAST VP SSD 15X3.5 NEBS DRV	\$4,170	10%	\$3,753	\$500	\$417	\$0	\$0	\$0		UNITY HYBRID
D3-PS07-2000	UNITY 2TB NLSAS 12X3.5 DRIVE	\$745	10%	\$671	\$89	\$75	\$0	\$0	\$0		UNITY HYBRID
D3-PS07-2000TU	UNITY 2TB NLSAS 12X3.5 DRIVE UPG	\$895	10%	\$806	\$107	\$90	\$0	\$0	\$0		UNITY HYBRID
D3-PS07-2000U	UNITY 2TB NLSAS 12X3.5 DRIVE UPG	\$895	10%	\$806	\$107	\$90	\$0	\$0	\$0		UNITY HYBRID
D3-PS07-4000	UNITY 4TB NLSAS 12X3.5 DRIVE	\$1,280	10%	\$1,152	\$154	\$128	\$0	\$0	\$0		UNITY HYBRID
D3-PS07-4000TU D3-PS07-4000U	UNITY 4TB NLSAS 12X3.5 DRIVE UPG UNITY 4TB NLSAS 12X3.5 DRIVE UPG	\$1,535 \$1,535	10% 10%	\$1,382 \$1,382	\$184 \$184	\$154 \$154	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3-PS07-6000	UNITY 6TB NLSAS 12X3.5 DRIVE UNITY 6TB NLSAS 12X3.5 DRIVE	\$1,820		\$1,638	\$218	\$182	\$0 \$0	\$0 \$0	\$0		UNITY HYBRID
D3-PS07-6000TU	UNITY 6TB NLSAS 12X3.5 DRIVE UPG	\$2,185		\$1,967	\$262	\$219	\$0	\$0	\$0		UNITY HYBRID
D3-PS07-6000U	UNITY 6TB NLSAS 12X3.5 DRIVE UPG	\$2,185	10%	\$1,967	\$262	\$219	\$0	\$0	\$0		UNITY HYBRID
D3-PS10-1200	UNITY 1.2TB 10K SAS 12X3.5 DRIVE	\$1,120	10%	\$1,008	\$134	\$112	\$0	\$0	\$0	UM-1	UNITY HYBRID
D3-PS10-1200TU	UNITY 1.2TB 10K SAS 12X3.5 DRIVE UPG	\$1,345	10%	\$1,211	\$161	\$135	\$0	\$0	\$0		UNITY HYBRID
D3-PS10-1200U D3-PS10-1800	UNITY 1.2TB 10K SAS 12X3.5 DRIVE UPG	\$1,345 \$1.390	10% 10%	\$1,211 \$1.251	\$161 \$167	\$135 \$139	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3-PS10-1800 D3-PS10-1800TU	UNITY 1.8TB 10K SAS 12X3.5 DRIVE UNITY 1.8TB 10K SAS 12X3.5 DRIVE UPG	\$1,390 \$1,670	10% 10%	\$1,251 \$1,503	\$167 \$200	\$139 \$167	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID
D3-PS10-1800U	UNITY 1.8TGB 10K SAS 12X3.5 DRIVE UPG	\$1,670 \$1.670	10%	\$1,503	\$200	\$167	\$0 \$0	\$0	\$0		UNITY HYBRID
D3-PS10-600	UNITY 600GB 10K SAS 12X3.5 DRIVE	\$655	10%	\$590	\$79	\$66	\$0	\$0	\$0		UNITY HYBRID
D3-PS10-600TU	UNITY 600GB 10K SAS 12X3.5 DRIVE UPG	\$785	10%	\$707	\$94	\$79	\$0	\$0	\$0		UNITY HYBRID
D3-PS10-600U	UNITY 600GB 10K SAS 12X3.5 DRIVE UPG	\$785	10%	\$707	\$94	\$79	\$0	\$0	\$0		UNITY HYBRID
D3-PS12FX-1600	UNITY 1.6TB FLASH 12X3.5 DRIVE	\$6,225	10%	\$5,603	\$747	\$623	\$0	\$0	\$0		UNITY HYBRID
D3-PS12FX-1600TU	UNITY 1.6TB FAST VP SSD 12X3.5 DRIVE UG	\$7,470	10% 10%	\$6,723	\$896 \$896	\$747 \$747	\$0 \$0	\$0 \$0	\$0		UNITY HYBRID
D3-PS12FX-1600U D3-PS12FX-200	UNITY 1.6TB FLASH 12X3.5 DRIVE UG UNITY 200GB FLASH 12X3.5 DRIVE	\$7,470 \$1.335	10%	\$6,723 \$1,202	\$160	\$147 \$134	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3-PS12FX-200TU	UNITY 200GB FLASH 12X3.3 DRIVE UNITY 200GB FAST VP SSD 12X3.5 DRIVE UG	\$1,600	10%	\$1,440	\$192	\$160	\$0 \$0	\$0	\$0 \$0		UNITY HYBRID
D3-PS12FX-200U	UNITY 200GB FLASH 12X3.5 DRIVE UG	\$1,600	10%	\$1,440	\$192	\$160	\$0	\$0	\$0		UNITY HYBRID
D3-PS12FX-400	UNITY 400GB FLASH 12X3.5 DRIVE	\$2,135	10%	\$1,922	\$256	\$214	\$0	\$0	\$0		UNITY HYBRID
D3-PS12FX-400TU	UNITY 400GB FAST VP SSD 12X3.5 DRIVE UG	\$2,560	10%	\$2,304	\$307	\$256	\$0	\$0	\$0		UNITY HYBRID
D3-PS12FX-400U	UNITY 400GB FLASH 12X3.5 DRIVE UG	\$2,560	10%	\$2,304	\$307	\$256	\$0	\$0	\$0	UM-1	UNITY HYBRID
D3-PS12FX-800	UNITY 800GB FLASH12X3.5 DRIVE	\$3,790	10%	\$3,411	\$455 \$546	\$379	\$0 \$0	\$0	\$0 \$0		UNITY HYBRID
D3-PS12FX-800TU D3-PS12FX-800U	UNITY 800GB FAST VP SSD 12X3.5 DRIVE UG UNITY 800GB FLASH 12X3.5 DRIVE UG	\$4,550 \$4,550	10% 10%	\$4,095 \$4,095	\$546	\$455 \$455	\$0 \$0	\$0 \$0	\$0		UNITY HYBRID UNITY HYBRID
D3-PS15-600	UNITY 600GB 15K SAS 12X3.5 DRIVE	\$865	10%	\$779	\$104	\$87	\$0	\$0	\$0		UNITY HYBRID
D3-PS15-600TU	UNITY 600GB 15K SAS 12X3.5 DRIVE UPG	\$1,040	10%	\$936	\$125	\$104	\$0	\$0	\$0	UM-1	UNITY HYBRID
D3-PS15-600U	UNITY 600GB 15K SAS 12X3.5 DRIVE UPG	\$1,040	10%	\$936	\$125	\$104	\$0	\$0	\$0		UNITY HYBRID
D3SFP10IU	Unity 4x10Gb SFP iSCSI/Eth connect upg	\$755	10%	\$680	\$91	\$76	\$0	\$0	\$0		UNITY HYBRID
D3SFP16FU	Unity 4x16Gb SFP FC connection	\$1,135	10%	\$1,022	\$136	\$114	\$0	\$0	\$0		UNITY HYBRID
D3SFP1U D3SFP8FU	Unity 4x1Gb SFP iSCSI/Eth FLD UPG Unity 4x8Gb SFP FC connect upg	\$755 \$300	10% 10%	\$680 \$270	\$91 \$36	\$76 \$30	\$0	\$0 \$0	\$0		UNITY HYBRID UNITY HYBRID
D3SFP8FU D3SFPSM16F	UNITY 4X16GB SFP FC connect upg UNITY 4X16GB SFP SM FC CONNECTION	\$3,000 \$3,000	10%	\$2,700 \$2,700	\$360 \$360	\$300	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID
D3SFPSM16FU	UNITY 4X16GB SFP SM FC CONNECTION UPG	\$3,600	10%	\$3,240	\$432	\$360	\$0	\$0	\$0		UNITY HYBRID
D3SL10ICU	Unity 2x4 Port 10GBASE-T ISCSI IO	\$2,305	10%	\$2,075	\$277	\$231	\$0	\$0	\$0		UNITY HYBRID
D3SL10ICUU	Unity 2x4 Port 10GBASE-T ISCSI IO UPG	\$2,765	10%	\$2,489	\$332	\$277	\$0	\$0	\$0		UNITY HYBRID
D3SL10IG	Unity 2x4 Port 10Gb iSCSI/Eth TwinAX IO	\$1,630	10%	\$1,467	\$196	\$163	\$0	\$0	\$0		UNITY HYBRID
D3SL10IGU	Unity 2x4 Port 10Gb iSCSI/Eth TWAX UPG	\$1,955		\$1,760	\$235	\$196	\$0	\$0	\$0		UNITY HYBRID
D3SL10IO2PT	Unity 2x2 Port 10Gb iSCSI/Eth OPT IO	\$2,440 \$1,630		\$2,196 \$1,467	\$293 \$106	\$244 \$163	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID
D3SL10IO2PTTW D3SL10IO2PTTWU	Unity 2x2 Port 10Gb iSCSI/Eth TwinAX IO Unity 2x2 Port 10Gb iSCSI/Eth TWAX UPG	\$1,630 \$1,955	10% 10%	\$1,467 \$1,760	\$196 \$235	\$163 \$196	\$0 \$0	\$0 \$0	\$0 \$0	UM-1 UM-1	UNITY HYBRID UNITY HYBRID
D3SL10IO2PTU	Unity 2x2 Port 10Gb iSCSI/Eth 17WAX 0PG	\$2,930	10%	\$2,637	\$352	\$293	\$0 \$0	\$0	\$0	UM-1	UNITY HYBRID
D3SL10IO4PT	Unity 2x4 Port 10Gb iSCSI/Eth OPT IO	\$2,440		\$2,196	\$293	\$244	\$0	\$0	\$0	UM-1	UNITY HYBRID
D3SL10IO4PTU	Unity 2x4 Port 10Gb iSCSI/Eth OPT UPG	\$2,930	10%	\$2,637	\$352	\$293	\$0	\$0	\$0	UM-1	UNITY HYBRID

			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
D3SL12SAS	Unity 2x4 Port SAS BE EXP BUS IO EMC Rck	\$7,055	10%	\$6,350	\$847	\$706	(BASIC) \$0	(PREMION) \$0	(STANDARD) \$0		UNITY HYBRID
D3SL12SAS8L	UNITY 2x4 PORT 8L SAS BE EXP IO EMC RCK	\$7,055	10%	\$6,350	\$847	\$706	\$0	\$0	\$0		UNITY HYBRID
D3SL12SASF D3SL12SASU	Unity 2x4 Port SAS BE EXP BUS IO FLD Rck Unity 2x4 SAS BE EXP BUS IO EMC RK UPG	\$7,055 \$8,465	10% 10%	\$6,350 \$7,619	\$847 \$1,016	\$706 \$847	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3SL16F	Unity 2x4 GAS BE EXF BOS TO EMC RR OF G	\$3.530	10%	\$3.177	\$1,010	\$353	\$0	\$0	\$0 \$0		UNITY HYBRID
D3SL16FSM	UNITY 2X4 PORT 16G FC IO S MODE SFPS	\$6,265	10%	\$5,639	\$752	\$627	\$0	\$0	\$0		UNITY HYBRID
D3SL16FSMMM	UNITY 2X4 PORT 16G FC IO S&M MODE SFPS	\$5,060	10%	\$4,554	\$607	\$506	\$0	\$0	\$0		UNITY HYBRID
D3SL16FSMMMU D3SL16FSMU	Unity 2x4 Port 16G FC IO SM SFPS FLD U Unity 2x4 Port 16G FC IO SFPS FLD UPG	\$6,070 \$7.520	10% 10%	\$5,463 \$6,768	\$728 \$902	\$607 \$752	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3SL16FU	Unity 2x4 Port 16Gb FC IO SPPS FLD OPG	\$4,235	10%	\$3,812	\$508	\$424	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID
D3SL1G	Unity 2x4 Port 1Gb iSCSI/Eth IO	\$1,355	10%	\$1,220	\$163	\$136	\$0	\$0	\$0		UNITY HYBRID
D3SL1GU	Unity 2x4 Port 1Gb iSCSI/Eth IO UPG	\$1,625	10%	\$1,463	\$195	\$163	\$0	\$0	\$0		UNITY HYBRID
D3SP-L4X1200-10K D3SP-L4X1600X-SSD	UNITY SYSPACK 4X1.2TB 10K SAS 12X3.5 UNITY SYSPACK 4X1.6TB FLASH 12X3.5	\$4,480 \$24.900	10% 10%	\$4,032 \$22,410	\$538 \$2.988	\$448 \$2.490	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3SP-L4X1800-10K	UNITY SYSPACK 4X1.8TB 10K SAS 12X3.5	\$24,900 \$5,560	10%	\$22,410 \$5,004	\$2,988 \$667	\$2,490 \$556	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID
D3SP-L4X2000-NL	UNITY SYSPACK 4X2TB NLSAS 12X3.5	\$2,980	10%	\$2,682	\$358	\$298	\$0	\$0	\$0		UNITY HYBRID
D3SP-L4X4000-NL	UNITY SYSPACK 4X4TB NLSAS 12X3.5	\$5,120	10%	\$4,608	\$614	\$512	\$0	\$0	\$0		UNITY HYBRID
D3SP-L4X400X-SSD	UNITY SYSPACK 4X400GB FLASH 12X3.5	\$8,540	10%	\$7,686	\$1,025	\$854	\$0	\$0	\$0		UNITY HYBRID
D3SP-L4X6000-NL D3SP-L4X600-10K	UNITY SYSPACK 4X6TB NLSAS 12X3.5 UNITY SYSPACK 4X600GB 10K SAS 12X3.5	\$7,280 \$2,620	10% 10%	\$6,552 \$2,358	\$874 \$314	\$728 \$262	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3SP-L4X600-15K	UNITY SYSPACK 4X600GB 15K SAS 12X3.5	\$3,460	10%	\$3,114	\$415	\$346	\$0	\$0	\$0 \$0		UNITY HYBRID
D3SP-L4X800X-SSD	UNITY SYSPACK 4X800GB FLASH 12X3.5	\$15,160	10%	\$13,644	\$1,819	\$1,516	\$0	\$0	\$0	UM-1	UNITY HYBRID
D3SP-L6X1200-10K	UNITY SYSPACK 6X1.2TB 10K SAS 12X3.5	\$6,720	10%	\$6,048	\$806	\$672	\$0	\$0	\$0		UNITY HYBRID
D3SP-L6X1600X-SSD D3SP-L6X1800-10K	UNITY SYSPACK 6X1.6TB FLASH 12X3.5 Unity SysPack 6X1.8TB 10K SAS 12X3.5	\$37,350 \$8,340	10% 10%	\$33,615 \$7,506	\$4,482 \$1,001	\$3,735 \$834	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3SP-L6X400X-SSD	UNITY SYSPACK 6X400GB FLASH 12X3.5	\$12,810	10%	\$1,500 \$11,529	\$1,537	\$034 \$1,281	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID
D3SP-L6X600-10K	UNITY SYSPACK 6X600GB 10K SAS 12X3.5	\$3,930	10%	\$3,537	\$472	\$393	\$0	\$0	\$0		UNITY HYBRID
D3SP-L6X600-15K	UNITY SYSPACK 6X600GB 15K SAS 12X3.5	\$5,190	10%	\$4,671	\$623	\$519	\$0	\$0	\$0		UNITY HYBRID
D3SP-L6X800X-SSD	UNITY SYSPACK 6X800GB FLASH 12X3.5	\$22,725	10% 10%	\$20,453	\$2,727	\$2,273	\$0 \$0	\$0	\$0 \$0		UNITY HYBRID
D3SP-L9X2000-NL D3SP-L9X4000-NL	UNITY SYSPACK 9X2TB NLSAS 12X3.5 UNITY SYSPACK 9X4TB NLSAS 12X3.5	\$6,705 \$11,520	10%	\$6,035 \$10,368	\$805 \$1,382	\$671 \$1,152	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3SP-L9X6000-NL	UNITY SYSPACK 9X6TB NLSAS 12X3.5	\$16,375	10%	\$14,738	\$1,965	\$1,638	\$0	\$0	\$0		UNITY HYBRID
D3SP-S4X1200-10K	UNITY SYSPACK 4X1.2TB 10K SAS 25X2.5	\$4,480	10%	\$4,032	\$538	\$448	\$0	\$0	\$0		UNITY HYBRID
	UNITY SYSPACK 4X15360GB FLASH 25X2.5	\$160,060	10%	\$144,054	\$19,207	\$16,006	\$0	\$0	\$0		UNITY HYBRID
D3SP-S4X1600X-SSD D3SP-S4X1800-10K	UNITY SYSPACK 4X1.6TB FLASH 25X2.5 UNITY SYSPACK 4X1.8TB 10K SAS 25X2.5	\$24,900 \$5,560	10% 10%	\$22,410 \$5,004	\$2,988 \$667	\$2,490 \$556	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3SP-S4X3200XL-SSD	UNITY SYSPACK 4X3.2TB FLASH 25X2.5	\$36,620	10%	\$32,958	\$4,394	\$3,662	\$0	\$0	\$0		UNITY HYBRID
D3SP-S4X400X-SSD	UNITY SYSPACK 4X400GB FLASH 25X2.5	\$8,540	10%	\$7,686	\$1,025	\$854	\$0	\$0	\$0		UNITY HYBRID
D3SP-S4X600-10K	UNITY SYSPACK 4X600GB 10K SAS 25X2.5	\$2,620	10%	\$2,358	\$314	\$262	\$0	\$0	\$0		UNITY HYBRID
D3SP-S4X600-15K D3SP-S4X7TBXL2-SSD	UNITY SYSPACK 4X600GB 15K SAS 25X2.5 UNITY SYSPACK 4X7680GB FLASH 25X2.5	\$3,460 \$81,140	10% 10%	\$3,114 \$73,026	\$415 \$9,737	\$346 \$8,114	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3SP-S4X800X-SSD	UNITY SYSPACK 4X800GB FLASH 25X2.5	\$15,160	10%	\$13,644	\$1,819	\$1,516	\$0	\$0	\$0		UNITY HYBRID
D3SP-S6X1200-10K	UNITY SYSPACK 6X1.2TB 10K SAS 25X2.5	\$6,720	10%	\$6,048	\$806	\$672	\$0	\$0	\$0	UM-1	UNITY HYBRID
D3SP-S6X1600X-SSD	UNITY SYSPACK 6X1.6TB FLASH 25X2.5	\$37,350	10%	\$33,615	\$4,482	\$3,735	\$0	\$0	\$0		UNITY HYBRID
D3SP-S6X1800-10K D3SP-S6X3200XL-SSD	UNITY SYSPACK 6X1.8TB 10K SAS 25X2.5 UNITY SYSPACK 6X3.2TB FLASH 25X2.5	\$8,340 \$54,930	10% 10%	\$7,506 \$49,437	\$1,001 \$6,592	\$834 \$5,493	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3SP-S6X400X-SSD	UNITY SYSPACK 6X400GB FLASH 25X2.5	\$12,810	10%	\$11,529	\$1,537	\$1,281	\$0	\$0	\$0 \$0		UNITY HYBRID
D3SP-S6X600-10K	UNITY SYSPACK 6X600GB 10K SAS 25X2.5	\$3,930	10%	\$3,537	\$472	\$393	\$0	\$0	\$0	UM-1	UNITY HYBRID
D3SP-S6X600-15K	UNITY SYSPACK 6X600GB 15K SAS 25X2.5	\$5,190	10%	\$4,671	\$623	\$519	\$0	\$0	\$0		UNITY HYBRID
D3SP-S6X7TBXL2-SSD D3SP-S6X800X-SSD	UNITY SYSPACK 6X7680GB FLASH 25X2.5 UNITY SYSPACK 6X800GB FLASH 25X2.5	\$121,710 \$22,725	10% 10%	\$109,539 \$20,453	\$14,605 \$2,727	\$12,171 \$2,273	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3TX-TWAX-1M	1M Active TwinAX Cable QTY 4	\$22,725 \$695	10%	\$20,453 \$626	\$2,727	\$2,273	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID
D3TX-TWAX-3M	3M Active TwinAX Cable QTY 4	\$830	10%	\$747	\$0	\$0	\$0	\$0	\$0		UNITY HYBRID
D3TX-TWAX-5M	5M Active TwinAX Cable QTY 4	\$1,015	10%	\$914	\$0	\$0	\$0	\$0	\$0		UNITY HYBRID
D3-VS07-2000	UNITY 2TB NLSAS 15X3.5 DRIVE	\$745 \$895	10% 10%	\$671 \$806	\$89	\$75 \$90	\$0	\$0 \$0	\$0 \$0		UNITY HYBRID
D3-VS07-2000TU D3-VS07-2000U	UNITY 2TB NLSAS 15X3.5 DRIVE UPG UNITY 2TB NLSAS 15X3.5 DRIVE UPG	\$895	10%	\$806 \$806	\$107 \$107	\$90 \$90	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3-VS07-4000	UNITY 4TB NLSAS 15X3.5 DRIVE	\$1,280	10%	\$1,152	\$154	\$128	\$0	\$0	\$0		UNITY HYBRID
D3-VS07-4000TU	UNITY 4TB NLSAS 15X3.5 DRIVE UPG	\$1,535	10%	\$1,382	\$184	\$154	\$0	\$0	\$0		UNITY HYBRID
D3-VS07-4000U	UNITY 4TB NLSAS 15X3.5 DRIVE UPG	\$1,535	10%	\$1,382	\$184	\$154	\$0	\$0	\$0		UNITY HYBRID
D3-VS07-6000 D3-VS07-6000TU	UNITY 6TB NLSAS 15X3.5 DRIVE UNITY 6TB NLSAS 15X3.5 DRIVE UPG	\$1,820 \$2,185	10% 10%	\$1,638 \$1,967	\$218 \$262	\$182 \$219	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3-VS07-6000U	UNITY 6TB NESAS 15X3.5 DRIVE UPG	\$2,185	10%	\$1,967	\$262	\$219	\$0	\$0	\$0 \$0		UNITY HYBRID
D3-VS10-1200	UNITY 1.2TB 10K SAS 15X3.5 DRIVE	\$1,120	10%	\$1,008	\$134	\$112	\$0	\$0	\$0	UM-1	UNITY HYBRID
D3-VS10-1200TU	UNITY 1.2TB 10K SAS 15X3.5 DRIVE UPG	\$1,345	10%	\$1,211	\$161	\$135	\$0	\$0	\$0		UNITY HYBRID
D3-VS10-1200U D3-VS10-1800	UNITY 1.2TB 10K SAS 15X3.5 DRIVE UPG Unity 1.8TB 10K SAS 15X3.5 Drive	\$1,345 \$1,390	10% 10%	\$1,211 \$1,251	\$161 \$167	\$135 \$139	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3-VS10-1800TU	UNITY 1.8TB 10K SAS 15X3.5 DRIVE UPG	\$1,390 \$1,670	10%	\$1,503	\$200	\$167	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID
D3-VS10-1800U	Unity 1.8TB 10K SAS 15X3.5 Drive Upg	\$1,670	10%	\$1,503	\$200	\$167	\$0	\$0	\$0	UM-1	UNITY HYBRID
D3-VS10-600	UNITY 600GB 10K SAS 15X3.5 DRIVE	\$655	10%	\$590	\$79	\$66	\$0	\$0	\$0		UNITY HYBRID
D3-VS10-600TU D3-VS10-600U	UNITY 600GB 10K SAS 15X3.5 DRIVE UPG UNITY 600GB 10K SAS 15X3.5 DRIVE UPG	\$785 \$785	10% 10%	\$707 \$707	\$94 \$94	\$79 \$79	\$0 \$0	\$0 \$0	\$0 \$0		UNITY HYBRID UNITY HYBRID
D3-VS10-6000 D3-VS12FX-1600	UNITY 1.6TB FLASH 15X3.5 DRIVE	\$785 \$6,225	10%	\$707 \$5,603	\$94 \$747	\$623	\$0 \$0	\$0 \$0	\$0 \$0	0	UNITY HYBRID
D3-VS12FX-1600TU	UNITY 1.6TB FAST VP SSD 15X3.5 DRIVE UG	\$7,470	10%	\$6,723	\$896	\$747	\$0	\$0	\$0		UNITY HYBRID

			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS	FAMILY
D3-VS12FX-1600U	UNITY 1.6TB FLASH 15X3.5 DRIVE UG	\$7,470	10%	\$6,723	\$896	\$747	\$0	\$0	\$0	UM-1	UNITY HYBRID
D3-VS12FX-200 D3-VS12FX-200TU	UNITY 200GB FLASH 15X3.5 DRIVE UNITY 200GB FAST VP SSD 15X3.5 DRIVE UG	\$1,335 \$1,600	10% 10%	\$1,202 \$1,440	\$160 \$192	\$134 \$160	\$0 \$0	\$0 \$0	\$0 \$0	UM-1 UM-1	UNITY HYBRID UNITY HYBRID
D3-VS12FX-20010	UNITY 200GB FLASH 15X3.5 DRIVE UG	\$1,600 \$1.600	10%	\$1,440	\$192	\$160	\$0 \$0	\$0	\$0 \$0	UM-1	UNITY HYBRID
D3-VS12FX-400	UNITY 400GB FLASH 15X3.5 DRIVE	\$2,135	10%	\$1,922	\$256	\$214	\$0	\$0	\$0	UM-1	UNITY HYBRID
D3-VS12FX-400TU	UNITY 400GB FAST VP SSD 15X3.5 DRIVE UG	\$2,560	10%	\$2,304	\$307	\$256	\$0	\$0	\$0	UM-1	UNITY HYBRID
D3-VS12FX-400U	UNITY 400GB FLASH 15X3.5 DRIVE UG	\$2,560	10%	\$2,304	\$307	\$256	\$0	\$0	\$0	UM-1	UNITY HYBRID
D3-VS12FX-800 D3-VS12FX-800TU	UNITY 800GB FLASH 15X3.5 DRIVE UNITY 800GB FAST VP SSD 15X3.5 DRIVE UG	\$3,790 \$4.550	10% 10%	\$3,411 \$4.095	\$455 \$546	\$379 \$455	\$0 \$0	\$0 \$0	\$0 \$0	UM-1 UM-1	UNITY HYBRID UNITY HYBRID
D3-VS12FX-800TU	UNITY 800GB FAST VP SSD 15X3.5 DRIVE UG UNITY 800GB FLASH 15X3.5 DRIVE UG	\$4,550 \$4,550	10%	\$4,095 \$4,095	\$546 \$546	\$455 \$455	\$0 \$0	\$0 \$0	\$0 \$0	UM-1	UNITY HYBRID UNITY HYBRID
D3-VS15-600	UNITY 600GB 15K SAS 15X3.5 DRIVE	\$865	10%	\$779	\$104	\$87	\$0 \$0	\$0	\$0	UM-1	UNITY HYBRID
D3-VS15-600TU	UNITY 600GB 15K SAS 15X3.5 DRIVE UPG	\$1,040	10%	\$936	\$125	\$104	\$0	\$0	\$0	UM-1	UNITY HYBRID
D3-VS15-600U	UNITY 600GB 15K SAS 15X3.5 DRIVE UPG	\$1,040	10%	\$936	\$125	\$104	\$0	\$0	\$0	UM-1	UNITY HYBRID
DAE2UCHASSIS	2U DAE LF 12G SAS DAE CHASSIS 2 LCC	\$1,435	10%	\$1,292	\$172	\$144	\$0	\$0	\$0	UM-1	UNITY HYBRID
DAE3UCHASSIS DLBASSY	3U DAE LF 12G SAS DAE CHASSIS MD P Unity VG3R VE Lightbar FRU Assy	\$925 \$870	10% 10%	\$833 \$783	\$111 \$104	\$93 \$87	\$0 \$0	\$0 \$0	\$0 \$0	UM-1 UM-1	UNITY HYBRID UNITY HYBRID
DPE12CHASSIS	ASSY 12 DRV CHASSIS Midplane Unity DPE	\$1,155	10%	\$1,040	\$104 \$139	\$07 \$116	\$0 \$0	\$0 \$0	\$0 \$0	UM-1	UNITY HYBRID
DPE25CHASSIS	ASSY 25 DRV CHASSIS Midplane Unity DPE	\$955	10%	\$860	\$115	\$96	\$0	\$0	\$0	UM-1	UNITY HYBRID
DRVFILL25	DRIVE FILLER, 2.5IN	\$5	10%	\$5	\$0	\$0	\$0	\$0	\$0	UM-1	UNITY HYBRID
DRVFILL35	DRIVE FILLER, 3.5IN	\$5	10%	\$5	\$0	\$0	\$0	\$0	\$0	UM-1	UNITY HYBRID
DRVFILLU	FILLER, DISK DRIVE, UNIVERSAL	\$5	10%	\$5	\$0	\$0	\$0	\$0	\$0	UM-1	UNITY HYBRID
FANMHT M2SATA120GB	FAN ASSEMBLY Unity HT INTEL S3500 DRV 120G MLC M.2 SATA 6G 51	\$80 \$345	10% 10%	\$72 \$311	\$10 \$41	\$8 \$35	\$0 \$0	\$0 \$0	\$0 \$0	UM-1 UM-1	UNITY HYBRID UNITY HYBRID
M2SATA64GB	SMART XP DRV 64GB MLC M.2 6G 512 A19	\$240	10%	\$216	\$29	\$24	\$0 \$0	\$0	\$0	UM-1	UNITY HYBRID
M2SATA80GB	INTEL S3500 DRV 80G MLC M.2 SATA 6G 512	\$235	10%	\$212	\$28	\$24	\$0	\$0	\$0	UM-1	UNITY HYBRID
PSU1050W	GEN1 PLUS CFF Wide R 1050W ACDC PSU	\$365	10%	\$329	\$44	\$37	\$0	\$0	\$0	UM-1	UNITY HYBRID
PSU1050WF	GEN1 PLUS CFF Wide R 1050W ACDC PSU FLEX	\$345	10%	\$311	\$41	\$35	\$0	\$0	\$0	UM-1	UNITY HYBRID
PSU400W	3RD GEN VE PS 400W DUAL 12V-5VSB OUTPUT	\$300	10%	\$270	\$36	\$30	\$0	\$0	\$0 \$0	UM-1	UNITY HYBRID
PSUCM2UDAE PSUDAEDC	Unity 2U DAE Power Supply Cooling Module DC Unity 2U DAE PSU	\$425 \$770	10% 10%	\$383 \$693	\$51 \$92	\$43 \$77	\$0 \$0	\$0 \$0	\$0 \$0	UM-1 UM-1	UNITY HYBRID UNITY HYBRID
PSUDPEDC	DC Blastoff DPE PSU	\$820	10%	\$738	\$98	\$77 \$82	\$0 \$0	\$0 \$0	\$0 \$0	UM-1	UNITY HYBRID
SFP1GBASET	SFP 1GB BASE T RJ 45	\$100	10%	\$90	\$12	\$10	\$0	\$0	\$0	UM-1	UNITY HYBRID
SFPSM16GFC	SFP SM 16G FC 10KM	\$710	10%	\$639	\$85	\$71	\$0	\$0	\$0	UM-1	UNITY HYBRID
SU-458-000-201	UnityVSA PE 12Mo PrePay 10TB=CB	\$555	10%	\$500	\$0	\$0	\$0	\$0	\$0	UM-1	UNITY HYBRID
SU-458-000-202	UnityVSA PE 12Mo PrePay 25TB=CB	\$740	10%	\$666	\$0	\$0	\$0	\$0	\$0	UM-1	UNITY HYBRID
SU-458-000-203	UnityVSA PE 12Mo PrePay 50TB=CB UnityVSA PE 12Mo PrePay 10TB-25TB=CB	\$925 \$215	10% 10%	\$833 \$194	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UM-1 UM-1	UNITY HYBRID UNITY HYBRID
SU-458-000-204 SU-458-000-205	UnityVSA PE 12Mo PrePay 10TB-23TB-CB	\$425	10%	\$383	\$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0	UM-1	UNITY HYBRID
SU-458-000-206	UnityVSA PE 12Mo PrePay 25TB-50TB=CB	\$215	10%	\$194	\$0	\$0	\$0	\$0	\$0	UM-1	UNITY HYBRID
SU-458-000-696	UnityVSA PE 36Mo+, PrePay, 10TB=CB	\$455	10%	\$410	\$0	\$0	\$0	\$0	\$0	UM-1	UNITY HYBRID
SU-458-000-697	UnityVSA PE 36Mo+, Annual, 10TB=CB	\$505	10%	\$455	\$0	\$0	\$0	\$0	\$0	UM-1	UNITY HYBRID
SU-458-000-698	UnityVSA PE 36Mo+, PrePay, 25TB=CB	\$606 \$673	10% 10%	\$545 \$606	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UM-1 UM-1	UNITY HYBRID UNITY HYBRID
SU-458-000-699 SU-458-000-700	UnityVSA PE 36Mo+, Annual, 25TB=CB UnityVSA PE 36Mo+, PrePay, 50TB=CB	\$673 \$757	10%	\$681	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UM-1	UNITY HYBRID UNITY HYBRID
SU-458-000-701	UnityVSA PE 36Mo+, Annual, 50TB=CB	\$841	10%	\$757	\$0	\$0	\$0	\$0	\$0 \$0	UM-1	UNITY HYBRID
SU-458-000-702	UnityVSA PE 36Mo+, PrePay, 10TB-25TB=CB	\$176	10%	\$158	\$0	\$0	\$0	\$0	\$0	UM-1	UNITY HYBRID
SU-458-000-703	UnityVSA PE 36Mo+, Annual, 10TB-25TB=CB	\$195	10%	\$176	\$0	\$0	\$0	\$0	\$0	UM-1	UNITY HYBRID
SU-458-000-704	UnityVSA PE 36Mo+, PrePay, 10TB-50TB=CB	\$347	10%	\$312	\$0	\$0	\$0	\$0	\$0	UM-1	UNITY HYBRID
SU-458-000-705	UnityVSA PE 36Mo+, Annual, 10TB-50TB=CB	\$386 \$176	10% 10%	\$347 \$158	\$0	\$0 \$0	\$0	\$0	\$0	UM-1 UM-1	UNITY HYBRID UNITY HYBRID
SU-458-000-706 SU-458-000-707	UnityVSA PE 36Mo+, PrePay, 25TB-50TB=CB UnityVSA PE 36Mo+, Annual, 25TB-50TB=CB	\$176 \$195	10%	\$158 \$176	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UM-1	UNITY HYBRID UNITY HYBRID
VCBTELCO3UDPE	Telco Rail KT for the 2U DPE	\$160	10%	\$144	\$0	\$0	\$0	\$0	\$0	UM-1	UNITY HYBRID
VCTELCO2UDAE	Telco Rail KT for the 2U DAE	\$160	10%	\$144	\$0	\$0	\$0	\$0	\$0	UM-1	UNITY HYBRID
VCTELCO3UDAE	Telco Rail KT for the 3U DAE	\$160	10%	\$144	\$0	\$0	\$0	\$0	\$0	UM-1	UNITY HYBRID
450-001-599	VIPR SUITE for VMAX 450 FLASH=CC	\$2,360	15%	\$2,006	\$425	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
450-001-600	VIPR SUITE for VMAX 350 FLASH=CC	\$2,360 \$2,360	15% 15%	\$2,006 \$2,006	\$425 \$425	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY
450-001-601 450-001-640	VIPR SUITE for VMAX 250 FLASH=CC ViPR Suite For VMAX950 Flash=CC	\$2,360 \$2.360	15% 15%	\$2,006 \$2.006	\$425 \$425	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
456-112-107	RP/EX Local for VMAX 450/850/950 LIC=CC	\$2,700	15%	\$2,000	\$270	\$0	\$0 \$0	\$0	\$0 \$0	ES-AF	VMAX AFA FAMILY
456-112-108	RP/EX Rem for VMAX 450/850/950 LIC=CC	\$2,700	15%	\$2,295	\$270	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
456-112-109	RP/EX LOCAL FOR VMAX 250 LIC=CC	\$2,700	15%	\$2,295	\$270	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
456-112-110	RP/EX REMOTE FOR VMAX 250 LIC=CC	\$2,700	15%	\$2,295	\$270	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
456-112-948	VMAX F to FX Conversion Add Cap=CC	\$4,255	15%	\$3,617	\$426	\$0	\$0	\$0 \$0	\$0	ES-AF	VMAX AFA FAMILY
456-112-949 456-112-977	VMAX zF to zFX Conversion Add Cap=CC VMAX F to FX Existing Capacity =CC	\$4,315 \$5,660	15% 15%	\$3,668 \$4.811	\$432 \$566	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
456-112-977 456-112-978	VMAX F to FX Existing Capacity =CC VMAX zF to zFX Existing Capacity =CC	\$5,740	15%	\$4,879	\$574	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF	VMAX AFA FAMILY
458-001-387	VMAX FLASH REM REP PRODUCT 1TB=CC	\$3,100	15%	\$2,635	\$558	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
458-001-389	VMAX FLASH SRDF METRO PRODUCT 1TB=CC	\$3,275	15%	\$2,784	\$590	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
458-001-390	VMAX FLASH ENCRYPTION PRODUCT 1TB=CC	\$1,475	15%	\$1,254	\$266	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
458-001-391	VMAX FLASH UNISPHERE360 PRODUCT=IC	\$50,000	15%	\$42,500	\$9,000	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
458-001-511 458-001-513	VMAX FLASH REM REP PRODUCT 1TB=CC VMAX FLASH SRDF METRO PRODUCT 1TB=CC	\$3,100 \$3,275	15% 15%	\$2,635 \$2,784	\$558 \$590	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
458-001-515	VMAX FLASH UNISPHERE360 PRODUCT=IC	\$50,000	15%	\$42,500	\$9,000	\$0 \$0	\$0 \$0	\$0	\$0 \$0	ES-AF	VMAX AFA FAMILY
458-001-609	VMAX450 FLASH ENCRYPTION PRODUCT=IC	\$150,000	15%	\$127,500	\$27,000	\$0		\$0	\$0	ES-AF	VMAX AFA FAMILY
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			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
458-001-610	VMAX450 FLASH ENCRYPTION PRODUCT=IC	\$150.000	15%	\$127,500	\$27.000	(STANDARD) \$0	(BASIC) \$0	(PREMIUM) \$0	(STANDARD) \$0	CLASS ES-AF	VMAX AFA FAMILY
458-001-686	VMAX ALL FLASH EVENTS AND RET PROD=IC	\$15,000	15%	\$12,750	\$2,700	\$0		\$0	\$0	ES-AF	VMAX AFA FAMILY
458-001-694	VMAX ALL FLASH EVENTS AND RET PROD=IC	\$15,000	15%	\$12,750	\$2,700	\$0	**	\$0	\$0		VMAX AFA FAMILY
458-001-767 458-001-770	VMAX FLASH ZDP PRODUCT 1TB=CC VMAX FLASH GDDR PRODUCT=IC	\$950 \$175.000	15% 15%	\$808 \$148.750	\$171 \$31.500	\$0 \$0	**	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
458-001-771	ViPR SRM for VMAX 250 TB=CC	\$1,850	15%	\$1,573	\$333	\$0		\$0	\$0	ES-AF	VMAX AFA FAMILY
458-001-772	ViPR SRM for VMAX 450 TB=CC	\$1,850	15%	\$1,573	\$333	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
458-001-773	VIPR SRM for VMAX 850 TB=CC	\$1,850	15%	\$1,573	\$333	\$0	ΨΟ	\$0	\$0		VMAX AFA FAMILY
458-001-775 458-001-859	VMAX250 FLASH ENCRYPTION PRODUCT=IC APPSYNC FULL FOR VMAX 250F SUITE =CC	\$52,500 \$595	15% 15%	\$44,625 \$506	\$9,450 \$107	\$0 \$0		\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
458-001-860	APPSYNC FULL FOR VMAX 250FX SUITE =CC	\$595 \$595	15%	\$506	\$107	\$0		\$0	\$0 \$0		VMAX AFA FAMILY
458-001-902	APPSYNC FULL FOR VMAX 450/850F SUITE=CC	\$595	15%	\$506	\$107	\$0		\$0	\$0	ES-AF	VMAX AFA FAMILY
458-001-903	APPSYNC FULL FOR VMAX 450/850FX SUITE=CC	\$595	15%	\$506	\$107	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
458-001-979 458-002-159	VMAX FLASH MNFRM ESS PLUS CAP 1TB=CC ViPR SRM For VMAX950 TB=CC	\$1,515 \$1,850	15% 15%	\$1,288 \$1,573	\$273 \$333	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
EAF-NAS-SN	Embedded NAS Base OE for VMAX 450	\$1,000	15%	\$97,750	\$20,700	\$0 \$0		\$0 \$0	\$0 \$0	ES-AF	VMAX AFA FAMILY
EAF-NAS-SNU	Embedded NAS Base OE for VMAX 450 UPG	\$115,000	15%	\$97,750	\$20,700	\$0		\$0	\$0	ES-AF	VMAX AFA FAMILY
E-CONV-AENG-3P	VMAX EMC TO 3P ADD ENG CONV	\$5,735	15%	\$4,875	\$0	\$0		\$0	\$0		VMAX AFA FAMILY
E-CONV-DAE-3P	VMAX EMC TO 3P DAE CONV	\$2,520	15%	\$2,142	\$0	\$0		\$0	\$0		VMAX AFA FAMILY
E-CONV-FABR-3P E-CONV-PDU-3P	VMAX EMC TO 3P FAB CONV VMAX EMC TO 3P PDU CONV	\$6,270 \$3,165	15% 15%	\$5,330 \$2,690	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0		VMAX AFA FAMILY VMAX AFA FAMILY
E-CONV-SYS1-3P	VMAX EMC TO 3P SYS1 CONV	\$36,605	15%	\$31,114	\$0	\$0		\$0	\$0		VMAX AFA FAMILY
E-CONV-SYS1-3PE	VMAX DELL EMC TO 3P SYS1 CONV	\$36,605	15%	\$31,114	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
E-CONV-SYSA-3P	VMAX EMC TO 3P SYS ADD CONV	\$22,545	15%	\$19,163	\$0	\$0		\$0	\$0	ES-AF	VMAX AFA FAMILY
E-CONV-SYSA-3PE	VMAX DELL EMC TO 3P SYS ADD CONV	\$22,545	15%	\$19,163	\$0	\$0		\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-BEDIR EF-BEDIRU	VMAX AF DIR F VMAX AF DIR F UPG	\$9,750 \$9,750	15% 15%	\$8,288 \$8,288	\$975 \$975	\$0 \$0		\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
EF-BEDIRUFD	VMAX AF DIR F FD UPG	\$9,750	15%	\$8.288	\$975	\$0		\$0	\$0 \$0		VMAX AFA FAMILY
EF-BK40000E	VMAX AF FC BACKUP I/O FOR NAS	\$2,100	15%	\$1,785	\$210	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-BK80000E	VMAX AF FC BACKUP I/O FOR NAS	\$2,100	15%	\$1,785	\$210	\$0		\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CNVINF-1PU	VMAX AF SINGLE PHASE PDU CONVERSION VMAX AF 3 PHASE DELTA PDU CONVERSION	\$700	15% 15%	\$595 \$846	\$0 \$0	\$0		\$0 \$0	\$0 \$0		VMAX AFA FAMILY VMAX AFA FAMILY
EF-CNVINF-3DU EF-CNVINF-3YU	VMAX AF 3 PHASE WYE PDU CONVERSION	\$995 \$1,085	15%	\$922	\$0 \$0	\$0 \$0	\$0	\$0	\$0 \$0	ES-AF	VMAX AFA FAMILY
EF-CONV-FDOORSYS1	CSB1 Dual Engine Hex Front Door CONV	\$3,100	15%	\$2,635	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CONV-SKINS	VMAX VG SIDE PANELS CONV	\$630	15%	\$536	\$0	\$0		\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CONV-SKINSU EF-CONV-SYS1-3P	VMAX VG SIDE PANELS CONV UPG VMAX AF EMC TO 3P SYS1 CONV	\$630	15% 15%	\$536	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
EF-CONV-SYS1-3PE	VMAX AF DELL EMC TO 3P SYS1 CONV	\$36,605 \$36.605	15%	\$31,114 \$31,114	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0		VMAX AFA FAMILY
EF-CONV-SYS1A-1P	VMAX 450 3P TO EMC SYS BAY1 1P CONV	\$42,630	15%	\$36,236	\$0	\$0		\$0	\$0		VMAX AFA FAMILY
EF-CONV-SYS1A-3D	VMAX 450 3P TO EMC SYS BAY1 3D CONV	\$42,630	15%	\$36,236	\$0	\$0		\$0	\$0		VMAX AFA FAMILY
EF-CONV-SYS1A-3Y	VMAX 450 3P TO EMC SYS BAY1 3Y CONV	\$42,630	15%	\$36,236	\$0	\$0		\$0	\$0		VMAX AFA FAMILY
EF-CONV-SYS1R-1P EF-CONV-SYS1R-3D	VMAX 850 3P TO EMC SYS BAY1 1P CONV VMAX 850 3P TO EMC SYS BAY1 3D CONV	\$42,630 \$42,630	15% 15%	\$36,236 \$36,236	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
EF-CONV-SYS1R-3Y	VMAX 850 3P TO EMC SYS BAY1 3Y CONV	\$42,630	15%	\$36,236	\$0	\$0	**	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CONV-SYSA-3P	VMAX AF EMC TO 3P SYS ADD CONV	\$22,545	15%	\$19,163	\$0	\$0		\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CONV-SYSA-3PE	VMAX AF DELL EMC TO 3P SYS ADD CONV	\$22,545	15%	\$19,163	\$0	\$0		\$0	\$0		VMAX AFA FAMILY
EF-CONV-SYSADD1P	VMAX VG ADD 3P TO EMC SYS BAY 1P CONV VMAX VG ADD 3P TO EMC SYS BAY 1P CONV U	\$42,630 \$42.630	15% 15%	\$36,236 \$36,236	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VMAX AFA FAMILY VMAX AFA FAMILY
EF-CONV-SYSADD3D	VMAX VG ADD 3F TO EMC SYS BAY 3D CONV	\$42,630	15%	\$36,236	\$0	\$0		\$0	\$0		VMAX AFA FAMILY
	VMAX VG ADD 3P TO EMC SYS BAY 3D CONV UP	\$42,630	15%	\$36,236	\$0	\$0		\$0	\$0		VMAX AFA FAMILY
EF-CONV-SYSADD3Y	VMAX VG ADD 3P TO EMC SYS BAY 3Y CONV	\$42,630	15%	\$36,236	\$0	\$0		\$0	\$0		VMAX AFA FAMILY
	VMAX VG ADD 3P TO EMC SYS BAY 3Y CONV UP SB2-8 Dual Engine Hex Front Door CONV	\$42,630 \$3,100	15% 15%	\$36,236 \$2,635	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
	J SB2-8 Dual Engine Hex Door Pair Upg CONV	\$3,100	15%	\$2,635	\$0 \$0	\$0		\$0	\$0 \$0	ES-AF	VMAX AFA FAMILY
EF-DSOPTICE2	VMAX AF ENG 2 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-DSOPTICE2U	VMAX AF ENG 2 DSP CBLOPTICS KIT UPG	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-DSOPTICE3 EF-DSOPTICE3U	VMAX AF ENG 3 DSP CBLOPTICS KIT VMAX AF ENG 3 DSP CBLOPTICS KIT UPG	\$15,285 \$15,285	15% 15%	\$12,992 \$12.992	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
EF-DSOPTICE30	VMAX AF ENG 3 DSP CBLOPTICS KIT OPG VMAX AF ENG 4 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0		VMAX AFA FAMILY
EF-DSOPTICE4U	VMAX AF ENG 4 DSP CBLOPTICS KIT UPG	\$15,825	15%	\$13,451	\$0	\$0	\$0	\$0	\$0		VMAX AFA FAMILY
EF-DSOPTICE5	VMAX AF ENG 5 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-DSOPTICE5U	VMAX AF ENG 5 DSP CBLOPTICS KIT UPG	\$15,825	15%	\$13,451	\$0	\$0	\$0	\$0	\$0		VMAX AFA FAMILY
EF-DSOPTICE6 EF-DSOPTICE6U	VMAX AF ENG 6 DSP CBLOPTICS KIT VMAX AF ENG 6 DSP CBLOPTICS KIT UPG	\$15,285 \$15,825	15% 15%	\$12,992 \$13,451	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
EF-DSOPTICE7	VMAX AF ENG 7 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0 \$0	\$0		\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-DSOPTICE7U	VMAX AF ENG 7 DSP CBLOPTICS KIT UPG	\$15,825	15%	\$13,451	\$0	\$0	\$0	\$0	\$0		VMAX AFA FAMILY
EF-DSOPTICE8	VMAX AF ENG 8 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0		VMAX AFA FAMILY
EF-DSOPTICE8U EF-FE00008S	VMAX AF ENG 8 DSP CBLOPTICS KIT UPG VMAX AF 8SM 16G FICON	\$15,825 \$15,575	15% 15%	\$13,451 \$13,239	\$0 \$1,558	\$0 \$0		\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
EF-FE00080S	VMAX AF 8MM 16G FICON	\$7,150	15%	\$6,078	\$1,556 \$715	\$0 \$0		\$0	\$0 \$0	ES-AF	VMAX AFA FAMILY
EF-FE00200TC	VMAX AF 2PT 10 GBE BASE T	\$2,200	15%	\$1,870	\$220	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-FE00200TO	VMAX AF 2PT 10 GBE OPTICAL	\$2,100	15%	\$1,785	\$210	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-FE00400	VMAX AF 4M GIGE VMAX AF 4PT GBE BASE T	\$5,310	15% 15%	\$4,514	\$531	\$0		\$0 ©0	\$0	ES-AF	VMAX AFA FAMILY
EF-FE00400C	VIVIAA AF 4F I GBE BASE I	\$2,000	15%	\$1,700	\$200	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY

			EPL P	ricing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
EF-FE00400C4	VMAX AF 4MM4 COPR GIGE	\$1,980		\$1,683	\$198	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-FE00400T EF-FE00800T	VMAX AF 4MM 10 GIGE VMAX AF 8MM 10GIGE	\$3,650 \$5,475		\$3,103 \$4,654	\$365 \$548	\$0 \$0	\$0 \$0	\$0 \$0		ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
EF-FE08000E	VMAX AF 8MM TUGIGE VMAX AF 8SM 8G FIBRE	\$5,475 \$4,140		\$3,519	\$414	\$0 \$0	\$0 \$0	\$0 \$0		ES-AF	VMAX AFA FAMILY
EF-FE08000S	VMAX AF 8SM 16G FC	\$10,805		\$9,184	\$1,081	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
EF-FE44000E	VMAX VG 4MM4SM 8G FIBRE	\$3,315		\$2,818	\$332	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
EF-FE62000E	VMAX AF 6MM2SM 8G FIBRE	\$2,395		\$2,036	\$240	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
EF-FE80000E	VMAX AF 8MM 8G FIBRE	\$2,070		\$1,760	\$207	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
EF-FE80000S ERF-NAS-SN	VMAX AF 8MM 16G FC Embedded NAS Base OE for VMAX 850	\$5,400 \$150,000	15% 15%	\$4,590 \$127,500	\$540 \$27,000	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
ERF-NAS-SNU	Embedded NAS Base OE for VMAX 850 UPG	\$150,000	15%	\$127,500	\$27,000	\$0 \$0	\$0 \$0	\$0 \$0		ES-AF	VMAX AFA FAMILY
ERT-NAS-SN	Embedded NAS Base OE for VMAX 950	\$150,000	15%	\$127,500	\$27,000	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ERT-NAS-SNU	Embedded NAS Base OE for VMAX 950 UPG	\$150,000	15%	\$127,500	\$27,000	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-512-1024UFD	VMAX 250F MEMCONV 2X256 to 2X512 GB	\$204,800		\$174,080	\$20,480	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-BK40000E ES-BK40000EU	VMAX 250F FC BACKUP I/O FOR NAS VMAX 250F FC BACKUP I/O FOR NAS UPG	\$2,100 \$5.460	15% 15%	\$1,785 \$4.641	\$210 \$546	\$0 \$0	\$0 \$0	\$0 \$0		ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
ES-BK40000EUF	VMAX 250F FC BACKUP I/O FOR NAS CONV	\$19,110		\$16,244	\$1,911	\$0	\$0	\$0 \$0		ES-AF	VMAX AFA FAMILY
ES-BOT-KIT	BOT ROUTING KIT	\$500		\$425	\$0	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-CAPF	VMAX 250F CAPACITY	\$12,990	15%	\$11,042	\$1,299	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-CAPFU	VMAX 250F CAPACITY UPG	\$15,590		\$13,252	\$1,559	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-CAPX	VMAX 250X CAPACITY	\$17,245		\$14,658	\$1,725	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-CAPXU ES-CNVINF-1PU	VMAX 250X CAPACITY UPG VMAX 250 SINGLE PHASE PDP CONVERSION	\$20,695 \$700		\$17,591 \$595	\$2,070 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
ES-CNVINF-3DU	VMAX 250 3P Delta PHASE PDP CONVERSION	\$995		\$846	\$0	\$0	\$0 \$0	\$0		ES-AF	VMAX AFA FAMILY
ES-CNVINF-3YU	VMAX 250 3WYE PHASE PDP CONVERSION	\$1,085		\$922	\$0	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-CONV-AENG-3P	VMAX 250 EMC TO 3P ADD ENG CONV	\$10,915		\$9,278	\$0	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-CONV-BENG-3P	VMAX 250 EMC TO 3P BASE ENG CONV	\$12,180		\$10,353	\$0	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-CONV-SKINS	VMAX 250F SIDE PANELS CONV	\$1,295		\$1,101	\$0	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-CONV-SKINSU ES-CONV-SYS1-1P	VMAX 250F SIDE PANELS CONV UPG VMAX 250F 3P TO EMC SYS BAY1 1P CONV	\$1,295	15% 15%	\$1,101 \$13,600	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
ES-CONV-SYS1-1F	VMAX 250F 3F TO EMC 3T3 BATT TF CONV VMAX 250F 3P TO EMC SYS BAY1 3D CONV	\$16,000 \$16,445		\$13,978	\$0	\$0 \$0	\$0	\$0 \$0	\$0 \$0	ES-AF	VMAX AFA FAMILY
ES-CONV-SYS1-3Y	VMAX 250F 3P TO EMC SYS BAY1 3Y CONV	\$16,620	15%	\$14,127	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ESF-BEDIR	VMAX 250 DIR F	\$9,750		\$8,288	\$975	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ESF-BEDIRU	VMAX 250 DIR F UPG	\$9,750	15%	\$8,288	\$975	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ESF-BEDIRUFD ES-FE00200TC	VMAX 250 DIR F FD UPG VMAX 250F 2PT 10 GBE BASE T	\$9,750 \$2,200	15% 15%	\$8,288 \$1,870	\$975 \$220	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
ES-FE00200TO	VMAX 250F 2FT 10 GBE BASE 1 VMAX 250F 2FT 10 GBE OPTICAL	\$2,200		\$1,070 \$1,785	\$220 \$210	\$0 \$0	\$0 \$0	\$0 \$0		ES-AF	VMAX AFA FAMILY
ES-FE00200TOU	VMAX 250F 2PT 10 GBE OPTICAL UPG	\$5,460		\$4,641	\$546	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-FE00200TOUF	VMAX 250F 2PT 10 GBE OPTICAL CONV	\$9,555		\$8,122	\$956	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-FE00200TU	VMAX 250F 2PT 10 GBE BASE T UPG	\$5,720		\$4,862	\$572	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-FE00200TUF	VMAX 250F 2PT 10 GBE BASE T CONV	\$20,020		\$17,017	\$2,002	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-FE00400C ES-FE00400C4	VMAX 250 4PT GBE BASE T VMAX 250 4MM4 COPR GIGE	\$2,000 \$1,980		\$1,700 \$1,683	\$200 \$198	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
ES-FE00400C4U	VMAX 250 4MM4 COPR GIGE UPG	\$2,575		\$2,189	\$258	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-FE00400C4UF	VMAX 250 4MM4 COPR GIGE CONV	\$9,000		\$7,650	\$900	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-FE00400CU	VMAX 250 4PT GBE BASE T UPG	\$5,200		\$4,420	\$520	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-FE00400CUF	VMAX 250 4PT GBE BASE T CONV	\$18,200	15%	\$15,470	\$1,820	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-FE00400T ES-FE00400TOUF	VMAX 250 4MM 10 GIGE	\$3,650 \$19,110		\$3,103 \$16,244	\$365 \$1,911	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
ES-FE00400TOOF	VMAX 250F 4MM 10 GIGE OPTICAL CONV VMAX 250 4MM 10 GIGE UPG	\$4,745		\$4,033	\$475	\$0	\$0	\$0 \$0	\$0 \$0	FS-AF	VMAX AFA FAMILY
ES-FE00400TUF	VMAX 250 4MM 10 GIGE CONV	\$16,600	15%	\$14,110	\$1,660	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE00800T	VMAX 250F 8MM 10GIGE	\$5,475		\$4,654	\$548	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-FE00800TU	VMAX 250F 8MM 10GIGE UPG	\$7,120	15%	\$6,052	\$712	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE00800TUF ES-FE08000E	VMAX 250F 8MM 10GIGE CONV VMAX 250F 8SM 8G FIBRE	\$24,920 \$4.140		\$21,182 \$3.519	\$2,492 \$414	\$0 \$0	\$0 \$0	\$0 \$0		ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
ES-FE08000EU	VMAX 250F 85M 8G FIBRE VMAX 250F 8SM 8G FIBRE UPG	\$4,140 \$5,385		\$3,519 \$4,577	\$414 \$539	\$0 \$0	\$0 \$0	\$0 \$0		ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
ES-FE08000EUF	VMAX 250F 8SM 8G FIBRE CONV	\$18,250		\$15,513	\$1,825	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-FE08000S	VMAX 250F 8SM 16G FC	\$10,805		\$9,184	\$1,081	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-FE08000SU	VMAX 250F 8SM 16G FC UPG	\$14,045		\$11,938	\$1,405	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-FE08000SUF	VMAX 250F 8SM 16G FC CONV	\$32,410		\$27,549	\$3,241	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-FE44000E	VMAX 250F 4MM4SM 8G FIBRE	\$3,315		\$2,818	\$332	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-FE44000EU ES-FE44000EUF	VMAX 250F 4MM4SM 8G FIBRE UPG VMAX 250F 4MM4SM 8G FIBRE CONV	\$4,310 \$13.270		\$3,664 \$11,280	\$431 \$1,327	\$0 \$0	\$0 \$0	\$0 \$0		ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
ES-FE62000E	VMAX 250F 4MM2SM 8G FIBRE CONV	\$2,395		\$2,036	\$240	\$0	\$0	\$0 \$0		ES-AF	VMAX AFA FAMILY
ES-FE62000EU	VMAX 250F 6MM2SM 8G FIBRE UPG	\$3,115		\$2,648	\$312	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-FE62000UF	VMAX 250F 6MM2SM 8G FIBRE CONV	\$9,335	15%	\$7,935	\$934	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-FE80000E	VMAX 250F 8MM 8G FIBRE	\$2,070		\$1,760	\$207	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ES-FE80000EU	VMAX 250F 8MM 8G FIBRE UPG	\$2,690		\$2,287	\$269 \$829	\$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
ES-FE80000EUF ES-FE80000S	VMAX 250F 8MM 8G FIBRE CONV VMAX 250F 8MM 16G FC	\$8,285 \$5,400	15% 15%	\$7,042 \$4.590	\$829 \$540	\$0 \$0	\$0 \$0	\$0 \$0	***	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
ES-FE80000SU	VMAX 250F 8MM 16G FC UPG	\$5,400 \$14,045	15%	\$4,590 \$11,938	\$1,405	\$0	\$0 \$0	\$0 \$0		ES-AF	VMAX AFA FAMILY
ES-FE80000SUF	VMAX 250F 8MM 16G FC CONV	\$21,645		\$18,398	\$2,165	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
ESF-NAS-SN	Embedded NAS Base OE for VMAX 250F	\$85,000	15%	\$72,250	\$15,300	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ESF-NAS-SNU	Embedded NAS Base OE for VMAX 250F UPG	\$85,000	15%	\$72,250	\$15,300	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY

			EPL Pr	icing		EPL Maintenance	e and Warranty Upr	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL	MNT ANNUAL	MNT ANNUAL	WARR UPG	WARR UPG	DISCOUNT CLASS	FAMILY
ES-MODEM	VMAX 250 ZBA MODEM LEAD FREE	\$1,105	15%	\$939	(PREMIUM) \$0	(STANDARD) \$0	(BASIC)	(PREMIUM) \$0	(STANDARD) \$0	91.00	VMAX AFA FAMILY
ES-SECURE	SECURE KIT SINGLE BAY	\$2,570	15%	\$2,185	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-SECUREJK	SECURE JOINING KIT	\$1,685	15%	\$1,432	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-TOP-KIT ET-BEDIR	TOP ROUTING KIT VMAX 950 DIR F	\$500 \$9,750	15% 15%	\$425 \$8,288	\$0 \$975	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VMAX AFA FAMILY VMAX AFA FAMILY
ET-BEDIRU	VMAX 950 DIR F UPG	\$9,750	15%	\$8,288	\$975	\$0	\$0	\$0	\$0 \$0		VMAX AFA FAMILY
ET-BEDIRUFD	VMAX 950 DIR F FD UPG	\$9,750	15%	\$8,288	\$975	\$0	\$0	\$0	\$0		VMAX AFA FAMILY
ET-BK40000E	VMAX 950 FC BACKUP I/O FOR NAS	\$2,100	15%	\$1,785	\$210	\$0	\$0	\$0	\$0		VMAX AFA FAMILY
ET-BK40000EU ET-BK40000EUF	VMAX 950 FC BACKUP I/O FOR NAS UPG VMAX 950 FC BACKUP I/O FOR NAS CONV	\$5,460 \$19,110	15% 15%	\$4,641 \$16,244	\$546 \$1,911	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VMAX AFA FAMILY VMAX AFA FAMILY
ET-CAPF	VMAX 950 FC BACKUP I/O FOR NAS CONV	\$13,090	15%	\$10,244	\$1,911	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VMAX AFA FAMILY
ET-CAPFU	VMAX 950F CAPACITY UPG	\$15,710		\$13,354	\$1,571	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-CAPX	VMAX 950X CAPACITY	\$18,390	15%	\$15,632	\$1,839	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-CAPXU	VMAX 950X CAPACITY UPG	\$22,070	15%	\$18,760	\$2,207	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-CNVINF-1PU ET-CNVINF-3DU	VMAX 950 SINGLE PHASE PDU CONVERSION VMAX 950 3 PHASE DELTA PDU CONVERSION	\$700 \$995	15% 15%	\$595 \$846	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
ET-CNVINF-3YU	VMAX 950 3 PHASE WYE PDU CONVERSION	\$1,085	15%	\$922	\$0	\$0	\$0	\$0	\$0		VMAX AFA FAMILY
ET-DSOPTICE2	VMAX 950 SYS BAY 2 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-DSOPTICE2U	VMAX 950 SYS BAY 2 DSP CBLOPTICS KIT UPG	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-DSOPTICE3 ET-DSOPTICE3U	VMAX 950 SYS BAY 3 DSP CBLOPTICS KIT VMAX 950 SYS BAY 3 DSP CBLOPTICS KIT UPG	\$15,285 \$15,285	15% 15%	\$12,992 \$12,992	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
ET-DSOPTICE30	VMAX 950 SYS BAY 4 DSP CBLOPTICS KIT	\$15,285 \$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0 \$0		VMAX AFA FAMILY
ET-DSOPTICE4U	VMAX 950 SYS BAY 4 DSP CBLOPTICS KIT UPG	\$15,825	15%	\$13,451	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-DSOPTICE5	VMAX 950 SYS BAY 5 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-DSOPTICE5U	VMAX 950 SYS BAY 5 DSP CBLOPTICS KIT UPG	\$15,825	15%	\$13,451	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-DSOPTICE6 ET-DSOPTICE6U	VMAX 950 SYS BAY 6 DSP CBLOPTICS KIT VMAX 950 SYS BAY 6 DSP CBLOPTICS KIT UPG	\$15,285 \$15,825	15% 15%	\$12,992 \$13,451	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VMAX AFA FAMILY VMAX AFA FAMILY
ET-DSOFTICE7	VMAX 950 SYS BAY 7 DSP CBLOPTICS KIT	\$15,025 \$15.285	15%	\$12,992	\$0 \$0	\$0	\$0	\$0	\$0		VMAX AFA FAMILY
ET-DSOPTICE7U	VMAX 950 SYS BAY 7 DSP CBLOPTICS KIT UPG	\$15,825	15%	\$13,451	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-DSOPTICE8	VMAX 950 SYS BAY 8 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-DSOPTICE8U	VMAX 950 SYS BAY 8 DSP CBLOPTICS KIT UPG	\$15,825	15%	\$13,451	\$0	\$0	\$0	\$0	\$0		VMAX AFA FAMILY
ET-FE00008S ET-FE00008SU	VMAX 950 8SM 16G FICON VMAX 950 8SM 16G FICON UPG	\$15,575 \$20,250	15% 15%	\$13,239 \$17,213	\$1,558 \$2,025	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VMAX AFA FAMILY VMAX AFA FAMILY
ET-FE00008SUF	VMAX 950 8SM 16G FICON CONV	\$18,250	15%	\$15,513	\$1,825	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE00080S	VMAX 950 8MM 16G FICON	\$7,150	15%	\$6,078	\$715	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE00080SU	VMAX 950 8MM 16G FICON UPG	\$9,295	15%	\$7,901	\$930	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE00080SUF ET-FE00200TC	VMAX 950 8MM 16G FICON CONV VMAX 950 2PT 10 GBE BASE T	\$31,520 \$2,200	15% 15%	\$26,792 \$1.870	\$3,152 \$220	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
ET-FE00200TCU	VMAX 950 2PT 10 GBE BASE T VMAX 950 2PT?10 GBE BASE T UPG	\$5,720 \$5,720	15%	\$4.862	\$572	\$0 \$0	\$0	\$0 \$0	\$0 \$0		VMAX AFA FAMILY
ET-FE00200TCUF	VMAX 950 2PT?10 GBE BASE T CONV	\$10,010	15%	\$8,509	\$1,001	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE00200TO	VMAX 950 2PT 10 GBE OPTICAL	\$2,100	15%	\$1,785	\$210	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE00200TOU	VMAX 950 2PT 10 GBE OPTICAL UPG	\$5,460	15% 15%	\$4,641	\$546 \$956	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
ET-FE00200TOUF ET-FE00400C4	VMAX 950 4MM 10 GIGE OPTICAL CONV VMAX 950 4MM4COPR	\$9,555 \$1.980	15%	\$8,122 \$1.683	\$198	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VMAX AFA FAMILY
ET-FE00400C4U	VMAX 950 4MM4COPR UPG	\$2,575	15%	\$2,189	\$258	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE00400C4UF	VMAX 950 4MM4COPR CONV	\$9,000	15%	\$7,650	\$900	\$0	\$0	\$0	\$0		VMAX AFA FAMILY
ET-FE00800T	VMAX 950 8MM 10GIGE	\$5,475	15%	\$4,654	\$548	\$0	\$0	\$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY
ET-FE00800TU ET-FE00800TUF	VMAX 950 8MM 10GIGE UPG VMAX 950 8MM 10GIGE CONV	\$7,120 \$24,920	15% 15%	\$6,052 \$21,182	\$712 \$2.492	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VMAX AFA FAMILY VMAX AFA FAMILY
ET-FE08000E	VMAX 950 8SM 8G FIBRE	\$4.140	15%	\$3.519	\$414	\$0	\$0	\$0	\$0		VMAX AFA FAMILY
ET-FE08000EU	VMAX 950 8SM 8G FIBRE UPG	\$5,380	15%	\$4,573	\$538	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE08000EUF	VMAX 950 8SM 8G FIBRE CONV	\$18,950	15%	\$16,108	\$1,895	\$0	\$0	\$0	\$0		VMAX AFA FAMILY
ET-FE08000S ET-FE08000SU	VMAX 950 8SM 16G FC VMAX 950 8SM 16G FC UPG	\$10,805 \$14,045		\$9,184 \$11,938	\$1,081 \$1,405	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VMAX AFA FAMILY VMAX AFA FAMILY
ET-FE08000SUF	VMAX 950 8SM 16G FC OPG	\$32,410		\$27.549	\$3,241	\$0 \$0	\$0	\$0	\$0 \$0		VMAX AFA FAMILY
ET-FE44000E	VMAX 950 4MM4SM 8G FIBRE	\$3,315		\$2,818	\$332	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE44000EU	VMAX 950 4MM4SM 8G FIBRE UPG	\$4,310	15%	\$3,664	\$431	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE44000EUF ET-FE62000E	VMAX 950 4MM4SM 8G FIBRE CONV	\$13,270		\$11,280 \$2.036	\$1,327 \$240	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY
ET-FE62000EU	VMAX 950 6MM2SM 8G FIBRE VMAX 950 6MM2SM 8G FIBRE UPG	\$2,395 \$3,115		\$2,036 \$2.648	\$240 \$312	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VMAX AFA FAMILY VMAX AFA FAMILY
ET-FE62000UF	VMAX 950 6MM2SM 8G FIBRE CONV	\$9,335	15%	\$7,935	\$934	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE80000E	VMAX 950 8MM 8G FIBRE	\$2,070	15%	\$1,760	\$207	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE80000EU	VMAX 950 8MM 8G FIBRE UPG	\$2,690	15%	\$2,287	\$269	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE80000EUF ET-FE80000S	VMAX 950 8MM 8G FIBRE CONV VMAX 950 8MM 16G FC	\$8,285 \$5,400	15% 15%	\$7,042 \$4,590	\$829 \$540	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VMAX AFA FAMILY VMAX AFA FAMILY
ET-FE80000SU	VMAX 950 8MM 16G FC UPG	\$14,045	15%	\$4,590 \$11,938	\$1,405	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF	VMAX AFA FAMILY
ET-FE80000SUF	VMAX 950 8MM 16G FC CONV	\$21,645	15%	\$18,398	\$2,165	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-ZCAPF	VMAX 950F MF CAPACITY	\$12,810	15%	\$10,889	\$1,281	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-ZCAPFU	VMAX 950F MF CAPACITY UPG	\$15,370 \$17,070	15%	\$13,065 \$15,075	\$1,537 \$1,707	\$0	\$0	\$0 ©0	\$0		VMAX AFA FAMILY
ET-ZCAPX ET-ZCAPXU	VMAX 950X MF CAPACITY VMAX 950X MF CAPACITY UPG	\$17,970 \$21,565	15% 15%	\$15,275 \$18,330	\$1,797 \$2,157	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VMAX AFA FAMILY VMAX AFA FAMILY
GF-BK40000EU	VMAX 450 FC BACKUP I/O FOR NAS UPG	\$5,460	15%	\$4,641	\$546	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-BK40000EUF	VMAX 450 FC BACKUP I/O FOR NAS CONV	\$9,555	15%	\$8,122	\$956	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-BK80000EF	VMAX 450 FC BACKUP I/O FOR NAS CONV	\$9,555	15%	\$8,122	\$956	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY

			EPL P	ricing		EPL Maintenanc	e and Warranty Upra	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
GF-FE00008SU	VMAX 450 8SM 16G FICON UPG	\$20,250	15%	\$17,213	\$2,025	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE00008SUF GF-FE00080SU	VMAX 450 8SM 16G FICON CONV VMAX 450 8MM 16G FICON UPG	\$68,660 \$9,295		\$58,361 \$7,901	\$6,866 \$930	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
GF-FE00080SUF	VMAX 450 8MM 16G FICON CONV	\$31,520		\$26,792	\$3,152	\$0	\$0	\$0 \$0		ES-AF	VMAX AFA FAMILY
GF-FE00200TCU	VMAX 450 2PT 10 GBE BASE T UPG	\$5,720		\$4,862	\$572	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE00200TCUF	VMAX 450 2PT 10 GBE BASE T CONV	\$10,010	15%	\$8,509	\$1,001	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
GF-FE00200TOU	VMAX 450 2PT 10 GBE OPTICAL UPG	\$5,460		\$4,641	\$546	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
GF-FE00200TOUF	VMAX 450 2PT 10 GIGE OPTICAL CONV	\$9,555		\$8,122	\$956	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
GF-FE00400C4U GF-FE00400C4UF	VMAX 450 4MM4 COPR GIGE UPG VMAX 450 4MM4 COPR GIGE CONV	\$2,575 \$9,000		\$2,189 \$7,650	\$258 \$900	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
GF-FE00400C40F	VMAX 450 4PT GBE BASE T UPG	\$5,200		\$4,420	\$520	\$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF	VMAX AFA FAMILY
GF-FE00400CUF	VMAX 450 4M GIGE COPPER CONV	\$9,100		\$7,735	\$910	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
GF-FE00400TOUF	VMAX 450 4MM 10 GIGE OPTICAL CONV	\$9,555	15%	\$8,122	\$956	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
GF-FE00400TU	VMAX 450 4MM 10 GIGE UPG	\$4,745		\$4,033	\$475	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
GF-FE00400TUF	VMAX 450 4MM 10 GIGE CONV	\$16,600		\$14,110	\$1,660	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
GF-FE00400UF GF-FE00800TU	VMAX 450 4M GIGE CONV VMAX 450 8MM 10GIGE UPG	\$24,161 \$7,120	15% 15%	\$20,536 \$6,052	\$2,416 \$712	\$0 \$0	\$0 \$0	\$0 \$0		ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
GF-FE00800TUF	VMAX 450 8MM 10GIGE OPG VMAX 450 8MM 10GIGE CONV	\$7,120 \$24,920		\$21,182	\$2,492	\$0	\$0 \$0	\$0 \$0		ES-AF	VMAX AFA FAMILY
GF-FE08000EU	VMAX 450 8SM 8G FIBRE UPG	\$5,380		\$4,573	\$538	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
GF-FE08000EUF	VMAX 450 8SM 8G FIBRE CONV	\$18,250		\$15,513	\$1,825	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
GF-FE08000SU	VMAX 450 8SM 16G FC UPG	\$14,045	15%	\$11,938	\$1,405	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
GF-FE08000SUF	VMAX 450 8SM 16G FC CONV	\$32,410		\$27,549	\$3,241	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE44000EUF	VMAX 450 4MM4SM 8G FIBRE CONV	\$13,270		\$11,280	\$1,327	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
GF-FE62000UF GF-FE80000EU	VMAX 450 6MM2SM 8G FIBRE CONV VMAX 450 8MM 8G FIBRE UPG	\$9,335 \$2,690		\$7,935 \$2,287	\$934 \$269	\$0 \$0	\$0 \$0	\$0 \$0		ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
GF-FE80000EUF	VMAX 450 8MM 8G FIBRE CONV	\$8.285		\$7.042	\$829	\$0	\$0 \$0	\$0 \$0		ES-AF	VMAX AFA FAMILY
GF-FE80000SU	VMAX 450 8MM 16G FC UPG	\$14,045		\$11,938	\$1,405	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
GF-FE80000SUF	VMAX 450 8MM 16G FC CONV	\$21,645		\$18,398	\$2,165	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
HF-BK40000EU	VMAX 850 FC BACKUP I/O FOR NAS UPG	\$5,460		\$4,641	\$546	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
HF-BK40000EUF	VMAX 850 FC BACKUP I/O FOR NAS CONV	\$9,555		\$8,122	\$956	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-BK80000EF HF-FE00008SU	VMAX 850 FC BACKUP I/O FOR NAS CONV VMAX 850 8SM 16G FICON UPG	\$9,555 \$20,250	15% 15%	\$8,122 \$17,213	\$956 \$2,025	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
HF-FE00008SUF	VMAX 850 8SM 16G FICON CONV	\$20,250 \$68,660		\$17,213 \$58,361	\$6,866	\$0	\$0 \$0	\$0 \$0		ES-AF	VMAX AFA FAMILY
HF-FE00080SU	VMAX 850 8MM 16G FICON UPG	\$9,295		\$7,901	\$930	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
HF-FE00080SUF	VMAX 850 8MM 16G FICON CONV	\$31,520		\$26,792	\$3,152	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE00200TCU	VMAX 850 2PT 10 GBE BASE T UPG	\$5,720		\$4,862	\$572	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
HF-FE00200TCUF	VMAX 850 2PT 10 GBE BASE T CONV	\$10,010		\$8,509	\$1,001	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
HF-FE00200TOU HF-FE00200TOUF	VMAX 850 2PT 10 GBE OPTICAL UPG VMAX 850 2PT 10 GIGE OPTICAL CONV	\$5,460 \$9,555		\$4,641 \$8,122	\$546 \$956	\$0 \$0	\$0 \$0	\$0 \$0		ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
HF-FE00400C4U	VMAX 850 2PT TO GIGE OPTICAL CONV VMAX 850 4MM4 COPR GIGE UPG	\$9,555 \$2,575		\$2,189	\$258	\$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF	VMAX AFA FAMILY
HF-FE00400C4UF	VMAX 850 4MM4 COPR GIGE CONV	\$9,000		\$7,650	\$900	\$0	\$0	\$0	\$0 \$0	ES-AF	VMAX AFA FAMILY
HF-FE00400CU	VMAX 850 4PT GBE BASE T UPG	\$5,200		\$4,420	\$520	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE00400CUF	VMAX 850 4M GIGE COPPER CONV	\$9,100		\$7,735	\$910	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE00400TOUF	VMAX 850 4MM 10 GIGE OPTICAL CONV	\$9,555		\$8,122	\$956	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
HF-FE00400TU HF-FE00400TUF	VMAX 850 4MM 10 GIGE UPG VMAX 850 4MM 10 GIGE CONV	\$4,745 \$16,600		\$4,033 \$14,110	\$475 \$1,660	\$0 \$0	\$0 \$0	\$0 \$0		ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
HF-FE00400UF	VMAX 850 4MM TO GIGE CONV VMAX 850 4M GIGE CONV	\$24.161	15%	\$20.536	\$1,000	\$0	\$0 \$0	\$0 \$0		ES-AF	VMAX AFA FAMILY
HF-FE00800TU	VMAX 850 8MM 10GIGE UPG	\$7,120		\$6,052	\$712	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE00800TUF	VMAX 850 8MM 10GIGE CONV	\$24,920		\$21,182	\$2,492	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE08000EU	VMAX 850 8SM 8G FIBRE UPG	\$5,380	15%	\$4,573	\$538	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE08000EUF	VMAX 850 8SM 8G FIBRE CONV	\$18,250	15%	\$15,513	\$1,825	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE08000SU HF-FE08000SUF	VMAX 850 8SM 16G FC UPG VMAX 850 8SM 16G FC CONV	\$14,045 \$32,410		\$11,938 \$27,549	\$1,405 \$3,241	\$0 \$0	\$0 \$0	\$0 \$0		ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
HF-FE44000EUF	VMAX 850 85M 16G FC CONV VMAX 850 4MM4SM 8G FIBRE CONV	\$32,410 \$13,270		\$27,549 \$11,280	\$3,241 \$1,327	\$0 \$0	\$0 \$0	\$0 \$0		ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
HF-FE62000UF	VMAX 850 6MM2SM 8G FIBRE CONV	\$9,335		\$7,935	\$934	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
HF-FE80000EU	VMAX 850 8MM 8G FIBRE UPG	\$2,690		\$2,287	\$269	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
HF-FE80000EUF	VMAX 850 8MM 8G FIBRE CONV	\$8,285		\$7,042	\$829	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
HF-FE80000SU	VMAX 850 8MM 16G FC UPG	\$14,045		\$11,938	\$1,405	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
HF-FE80000SUF JLCF31920R1	VMAX 850 8MM 16G FC CONV VMAX 250 1920GB FLASH ADD SPARE	\$21,645 \$32.390		\$18,398 \$27.532	\$2,165 \$3.239	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
JLCF31920R1 JLCF31920R1TU	VMAX 250 1920GB FLASH ADD SPARE VMAX 250 1920GB FLASH ADD SPARE TAA UPG	\$32,390 \$42,105		\$27,532 \$35,789	\$3,239 \$4,211	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
JLCF31920R11U	VMAX 250 1920GB FLASH ADD SPARE UPG	\$42,105		\$35,789	\$4,211	\$0	\$0	\$0 \$0		ES-AF	VMAX AFA FAMILY
JLCF33840R1	VMAX 250 3840GB FLASH ADD SPARE	\$64,780	15%	\$55,063	\$6,478	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
JLCF33840R1TU	VMAX 250 3840GB FLASH ADD SPARE TAA UPG	\$84,215		\$71,583	\$8,422	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
JLCF33840R1U	VMAX 250 3840GB FLASH ADD SPARE UPG	\$84,215		\$71,583	\$8,422	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
JLCF37680R1	VMAX 250 7680GB FLASH ADD SPARE	\$129,560	15%	\$110,126	\$12,956	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
JLCF37680R1TU JLCF37680R1U	VMAX 250 7680GB FLASH ADD SPARE TAA UPG VMAX 250 7680GB FLASH ADD SPARE UPG	\$168,430 \$168,430	15% 15%	\$143,166 \$143,166	\$16,843 \$16,843	\$0 \$0	\$0 \$0	\$0 \$0		ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
JLCF37680R10 JLCF3960R1	VMAX 250 7680GB FLASH ADD SPARE UPG VMAX 250 960GB FLASH ADD SPARE	\$168,430 \$16,195		\$143,166	\$16,843	\$0 \$0	\$0 \$0	\$0 \$0		ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
JLCF3960R1TU	VMAX 250 960GB FLASH ADD SPARE TAA UPG	\$21,055	15%	\$17,897	\$2,106	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
JLCF3960R1U	VMAX 250 960GB FLASH ADD SPARE UPG	\$21,055	15%	\$17,897	\$2,106	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F3192078	VMAX 450F RAID5(7+1) 1.92Q8 13TB	\$170,165		\$144,640	\$17,017	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
KL6F3192078TU	VMAX 450F RAID5(7+1) 1.92Q8 13TB TAA UPG	\$204,200		\$173,570	\$20,420	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F3192078U	VMAX 450F RAID5(7+1) 1.92Q8 13TB UPG	\$204,200	15%	\$173,570	\$20,420	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY

			EPL P	ricing		EPL Maintenanc	e and Warranty Upra	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
KL6F31920R1	VMAX AF 1920GB FLASH ADD SPARE	\$32,390		\$27,532	\$3,239	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F31920R1TU KL6F31920R1U	VMAX AF 1920GB FLASH ADD SPARE TAA UPG VMAX AF 1920GB FLASH ADD SPARE UPG	\$42,105 \$42,105		\$35,789 \$35,789	\$4,211 \$4,211	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
KL6F33840R1	VMAX AF 19200B FEASH ADD SPARE	\$64,780		\$55,063	\$6,478	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F33840R1TU	VMAX AF 3840GB FLASH ADD SPARE TAA UPG	\$84,215		\$71,583	\$8,422	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F33840R1U	VMAX AF 3840GB FLASH ADD SPARE UPG	\$84,215		\$71,583	\$8,422	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F37680R1	VMAX AF 7680GB FLASH ADD SPARE	\$129,560		\$110,126	\$12,956	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F37680R1TU	VMAX AF 7680GB FLASH ADD SPARE TAA UPG	\$168,430		\$143,166	\$16,843	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F37680R1U KL6F3960F16	VMAX AF 7680GB FLASH ADD SPARE UPG VMAX 450F RAID6(14+2) .96Q16 13TB	\$168,430 \$170,165		\$143,166 \$144,640	\$16,843 \$17,017	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
KL6F3960F16TU	VMAX 450F RAID6(14+2) .96Q16 13TB TAA UP	\$204,200		\$173,570	\$20,420	\$0	\$0 \$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F3960F16U	VMAX 450F RAID6(14+2) .96Q16 13TB UPG	\$204,200		\$173,570	\$20,420	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F3960R1	VMAX AF 960GB FLASH ADD SPARE	\$16,195	15%	\$13,766	\$1,620	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F3960R1TU	VMAX AF 960GB FLASH ADD SPARE TAA UPG	\$21,055		\$17,897	\$2,106	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F3960R1U KML6F3192078	VMAX AF 960GB FLASH ADD SPARE UPG	\$21,055		\$17,897	\$2,106 \$16.650	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
KML6F3192078 KML6F3192078TU	VMAX MF 450F RAID5(7+1) 1.92Q8 13TB VMAX MF450F R5(7+1) 1.92Q8 13TB TAA UPG	\$166,500 \$199,800		\$141,525 \$169,830	\$10,050	\$0 \$0	\$0 \$0	\$0 \$0		ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
KML6F3192078U	VMAX MF 450F RAID5(7+1) 1.92Q8 13TB TAA 0FG	\$199,800		\$169,830	\$19,980	\$0	\$0	\$0 \$0		ES-AF	VMAX AFA FAMILY
KML6F3960F16	VMAX MF 450F RAID6(14+2) .96Q16 13TB	\$166,500		\$141,525	\$16,650	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
KML6F3960F16TU	VMAX MF450F R6(14+2) .96Q16 13TB TAA UP	\$199,800		\$169,830	\$19,980	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
KML6F3960F16U	VMAX MF 450F RAID6(14+2) .96Q16 13TB UPG	\$199,800		\$169,830	\$19,980	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KMXL6F3192078	VMAX MF 450FX RAID5(7+1) 1.92Q8 13TB	\$233,630		\$198,586	\$23,363	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KMXL6F3960F16	VMAX MF 450FX RAID6(14+2) .96Q16 13TB	\$233,630		\$198,586	\$23,363	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
LL6F3192078	VMAX 850F RAID5(7+1) 1.92Q8 13TB	\$170,165		\$144,640	\$17,017	\$0 \$0	\$0 \$0	\$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
LL6F3192078TU LL6F3192078U	VMAX 850F RAID5(7+1) 1.92Q8 13TB TAA UPG VMAX 850F RAID5(7+1) 1.92Q8 13TB UPG	\$204,200 \$204,200		\$173,570 \$173,570	\$20,420 \$20.420	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
LL6F3960F16	VMAX 850F RAID6(14+2) .96Q16 13TB	\$170,165		\$144,640	\$17,017	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
LL6F3960F16TU	VMAX 850F RAID6(14+2) .96Q16 13TB TAA UP	\$204,200		\$173,570	\$20,420	\$0	\$0	\$0		ES-AF	VMAX AFA FAMILY
LL6F3960F16U	VMAX 850F RAID6(14+2) .96Q16 13TB UPG	\$204,200	15%	\$173,570	\$20,420	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
LML6F3192078	VMAX MF 850F RAID5(7+1) 1.92Q8 13TB	\$166,500		\$141,525	\$16,650	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
LML6F3192078TU	VMAX MF850F R5(7+1) 1.92Q8 13TB TAA UPG	\$199,800		\$169,830	\$19,980	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
LML6F3192078U	VMAX MF 850F RAID5(7+1) 1.92Q8 13TB UPG	\$199,800		\$169,830	\$19,980	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
LML6F3960F16 LML6F3960F16TU	VMAX MF 850F RAID6(14+2) .96Q16 13TB VMAX MF850F R6(14+2) .96Q16 13TB TAA UP	\$166,500 \$199,800		\$141,525 \$169.830	\$16,650 \$19,980	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	ES-AF ES-AF	VMAX AFA FAMILY VMAX AFA FAMILY
LML6F3960F16U	VMAX MF 850F RAID6(14+2) .96Q16 13TB UPG	\$199,800		\$169.830	\$19,980	\$0	\$0 \$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
LMXL6F3192078	VMAX MF 850FX RAID5(7+1) 1.92Q8 13TB	\$233,630		\$198,586	\$23,363	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
LMXL6F3960F16	VMAX MF 850FX RAID6(14+2) .96Q16 13TB	\$233,630	15%	\$198,586	\$23,363	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
0SASHD-FLEX2M	MSAS to MSASHD 2M FLEX CBL PR	\$812		\$601	\$0	\$0	\$0	\$0		UM	VNX HARDWARE
0SASHD-FLEX3M	MSAS to MSASHD 3M FLEX CBL PR	\$1,217		\$901	\$0	\$0	\$0	\$0		UM	VNX HARDWARE
40UC-SECURE2S 40UC-SECURE2V	CLRN 40UC ANTI-MOVE KIT 40UC RACK STABILIZING KIT	\$400 \$696		\$360 \$515	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UE UM-H	VNX HARDWARE VNX HARDWARE
CX4-SPE2UADJS	ADJUSTABLE RAIL KIT FOR THE 2U DAE	\$34		\$31	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UE	VNX HARDWARE
CX-SPS-ADJS	ADJUSTABLE RAIL KIT FOR 1U SPS	\$120		\$108	\$0	\$0	\$0 \$0	\$0	\$0	UE	VNX HARDWARE
DPE-TELCO-3U	TELCO RAILS FOR 3U DPE	\$393		\$291	\$0	\$0	\$0	\$0		UM-H	VNX HARDWARE
DPE-TELCO-3US	VNX51/53 TELCO RAIL KIT FOR 3U DPE	\$226		\$203	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
FLV32S6F-100	100GB FSTCACHE FLSH-25X2.5 IN DPE/DAE	\$1,985		\$1,787	\$298	\$218	\$0	\$79	\$0	UE	VNX HARDWARE
FLV32S6F-100N	VNX51/53 100GFCACHEFLSH-25X2.5 DPE/DAE N	\$2,335		\$2,102	\$350	\$257	\$0	\$93	\$0	UE	VNX HARDWARE
FLV32S6F100NU FLV32S6F-100U	VNX51/53 100G FCF 25X2.5 DPE/DAE NU VNX51/53 100GB FCACHE FLSH-25X2.5IN UPG	\$3,155 \$2,680		\$2,840 \$2,412	\$347 \$295	\$256 \$217	\$0 \$0	\$92 \$78	\$0 \$0	UE UE	VNX HARDWARE VNX HARDWARE
FLV32S6F-1000 FLV32S6F-200	200GB FSTCACHE FLSH-25X2.5IN DPE/DAE	\$2,000 \$3,755		\$3,380	\$295 \$563	\$217 \$413	\$0 \$0	\$150	\$0 \$0	UE	VNX HARDWARE
FLV32S6F-200N	VNX51/53 200GFCACHEFLSH-25X2.5 DPE/DAE N	\$4,420		\$3,978	\$663	\$486	\$0	\$177	\$0	ÜE	VNX HARDWARE
FLV32S6F200NU	VNX51/53 200G FCF 25X2.5 DAE/DPE NU	\$5,970	10%	\$5,373	\$657	\$484	\$0	\$173	\$0	UE	VNX HARDWARE
FLV32S6F-200U	VNX51/53 200GB FCACHE FLSH-25X2.5IN UPG	\$5,075		\$4,568	\$558	\$411	\$0	\$147	\$0	UE	VNX HARDWARE
FLV3VS6F-100	100GB FST CACHE FLSH 15X3.5IN DPE/DAE	\$1,995		\$1,796	\$299	\$219	\$0	\$80	\$0	UE	VNX HARDWARE
FLV3VS6F-100N	VNX 51/53 100G FCACHE 15X3.5 DPE/DAE N VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE NU	\$2,345		\$2,111	\$352 \$348	\$258 \$256	\$0	\$94 \$92	\$0 \$0	UE UE	VNX HARDWARE
FLV3VS6F100NU FLV3VS6F-100U	VNX 51/53 100GFSTCACHE T5X3.5 DPE/DAE NO VNX51/53 100GB FCACHE FLSH-15X3.5IN UPG	\$3,165 \$2,690		\$2,849 \$2,421	\$348 \$296	\$256 \$218	\$0 \$0	\$92 \$78	\$0 \$0	UE	VNX HARDWARE VNX HARDWARE
FLV3VS6F-200	200GB FST CACHE FLSH 15X3.5IN DPE/DAE	\$3,780		\$3,402	\$567	\$416	\$0 \$0	\$151	\$0 \$0	UE	VNX HARDWARE
FLV3VS6F-200N	VNX 51/53 200B FCACHE 15X3.5 DPE/DAE N	\$4,445		\$4.001	\$667	\$489	\$0	\$178	\$0	UE	VNX HARDWARE
FLV3VS6F200NU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE NU	\$6,000	10%	\$5,400	\$660	\$486	\$0	\$174	\$0	UE	VNX HARDWARE
FLV3VS6F-200U	VNX51/53 200GB FCACHE FLSH-15X3.5IN UPG	\$5,100		\$4,590	\$561	\$413	\$0	\$148	\$0	UE	VNX HARDWARE
FLV42S6F-100	VNX 100GB FAST CACHE 25X2.5 DPE/DAE	\$2,435		\$1,802	\$365	\$268	\$0	\$97	\$0	UM	VNX HARDWARE
FLV42S6F-100TU	VNX 100GB FAST CACHE 25X2.5 DPE/DAE UPG	\$3,290		\$2,435	\$362	\$266	\$0 \$0	\$95 \$95	\$0	UM	VNX HARDWARE
FLV42S6F-100U FLV42S6F-200	VNX 100GB FAST CACHE 25X2.5 DPE/DAE UPG VNX 200GB FAST CACHE 25X2.5 DPE/DAE	\$3,290 \$3,845		\$2,435 \$2.845	\$362 \$577	\$266 \$423	\$0 \$0	\$95 \$154	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
FLV42S6F-200TU	VNX 200GB FAST CACHE 25X2.5 DPE/DAE VNX 200GB FAST CACHE 25X2.5 DPE/DAE UPG	\$3,840 \$5.190		\$2,845 \$3.841	\$577 \$571	\$423 \$420	\$0 \$0	\$154 \$151	\$0 \$0	UM	VNX HARDWARE VNX HARDWARE
FLV42S6F-200U	VNX 200GB FAST CACHE 25X2.5 DPE/DAE UPG	\$5,190		\$3,841	\$571	\$420	\$0	\$151	\$0	UM	VNX HARDWARE
FLV4D2S6F-100	VNX 100GB FAST CACHE 120X2.5 DPE/DAE	\$2,435		\$1,802	\$365	\$268	\$0	\$97	\$0	UM	VNX HARDWARE
FLV4D2S6F-100TU	VNX 100GB FAST CACHE 120X2.5 DPE/DAE UPG	\$3,290	26%	\$2,435	\$362	\$266	\$0	\$95	\$0	UM	VNX HARDWARE
FLV4D2S6F-100U	VNX 100GB FAST CACHE 120X2.5 DPE/DAE UPG	\$3,290		\$2,435	\$362	\$266	\$0	\$95	\$0	UM	VNX HARDWARE
FLV4D2S6F-200	VNX 200GB FAST CACHE 120X2.5 DPE/DAE	\$3,845		\$2,845	\$577	\$423	\$0	\$154	\$0	UM	VNX HARDWARE
FLV4D2S6F-200TU FLV4D2S6F-200U	VNX 200GB FAST CACHE 120X2.5 DPE/DAE UPG VNX 200GB FAST CACHE 120X2.5 DPE/DAE UPG	\$5,190 \$5,190		\$3,841 \$3.841	\$571 \$571	\$420 \$420	\$0 \$0	\$151 \$151	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
FLV4D2S6F-2000 FLV4DS6F-100	VNX 200GB FAST CACHE 120X2.5 DPE/DAE OPG VNX 100GB FAST CACHE 60X3.5 DAE	\$5,190 \$2.435	2070	\$3,841 \$1.802	\$365	\$420 \$268	\$0 \$0	\$151 \$97	\$0 \$0	UM	VNX HARDWARE VNX HARDWARE
. 2440001-100	THE TOTAL PROPERTY OF THE PARTY	Ψ2,430	2070	ψ1,002	φυσυ	Ψ200	Φ0	184	40	JIVI	······································

For U.S. Mississippi EPL Customer Use Only

Based on EMC January, 2016 Price List

			EPL P	ricing		EPL Maintenance	e and Warranty Upr	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
FLV4DS6F-100TU	VNX 100GB FAST CACHE 60X3.5 DPE/DAE UPG	\$3,290	26%	\$2,435	\$362	\$266	\$0	\$95	\$0	UM	VNX HARDWARE
FLV4DS6F-100U FLV4DS6F-200	VNX 100GB FAST CACHE 60X3.5 DAE UPG VNX 200GB FAST CACHE 60X3.5 DAE	\$3,290 \$3,845		\$2,435 \$2,845	\$362 \$577	\$266 \$423	\$0 \$0	\$95 \$154	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
FLV4DS6F-200TU	VNX 200GB FAST CACHE 60X3.5 DPE/DAE UPG	\$5,040 \$5,190		\$3,841	\$577 \$571	\$420 \$420	\$0	\$154	\$0 \$0	UM	VNX HARDWARE
FLV4DS6F-200U	VNX 200GB FAST CACHE 60X3.5 DAE UPG	\$5,190		\$3,841	\$571	\$420	\$0	\$151	\$0	UM	VNX HARDWARE
FLV4VS6F-100	VNX 100GB FAST CACHE 15X3.5 DAE	\$2,435		\$1,802	\$365	\$268	\$0	\$97	\$0	UM	VNX HARDWARE
FLV4VS6F-100TU FLV4VS6F-100U	VNX 100GB FAST CACHE 15X3.5 DPE/DAE UPG VNX 100GB FAST CACHE 15X3.5 DAE UPG	\$3,290 \$3,290		\$2,435 \$2,435	\$362 \$362	\$266 \$266	\$0 \$0	\$95 \$95	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
FLV4VS6F-1000 FLV4VS6F-200	VNX 200GB FAST CACHE 15X3.5 DAE	\$3,290		\$2,435	\$502 \$577	\$423	\$0	\$154	\$0 \$0	UM	VNX HARDWARE
FLV4VS6F-200TU	VNX 200GB FAST CACHE 15X3.5 DPE/DAE UPG	\$5,190		\$3,841	\$571	\$420	\$0	\$151	\$0	UM	VNX HARDWARE
FLV4VS6F-200U	VNX 200GB FAST CACHE 15X3.5 DAE UPG	\$5,190		\$3,841	\$571	\$420	\$0	\$151	\$0	UM	VNX HARDWARE
FLVX2S6F-100N FLVX2S6F100NU	VNX 100G FCACHE FLASH-25X2.5 DPE/DAE N VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG N	\$3,515 \$4,745		\$2,601 \$3.511	\$527 \$527	\$387 \$384	\$0 \$0	\$141 \$141	\$0 \$0	UM-H UM-H	VNX HARDWARE VNX HARDWARE
FLVX2S6F-100NU	VNX 100G FCACHE F3H-23X2.5 DFE/DAE 0FG N VNX 100G FCACHE FLASH UPG-25X2.5 DPE/DAE	\$4,745		\$3,511	\$527 \$527	\$384	\$0	\$141	\$0	UM-H	VNX HARDWARE
FLVX2S6F-200N	VNX 200G FCACHE FLASH-25X2.5 DPE/DAE N	\$6,675	26%	\$4,940	\$1,001	\$734	\$0	\$267	\$0	UM-H	VNX HARDWARE
FLVX2S6F200NU	VNX 200G FCACHE FLH-25X2.5 DPE/DAE UPG N	\$9,010		\$6,667	\$1,001	\$730	\$0	\$267	\$0	UM-H	VNX HARDWARE
FLVX2S6F-200U	VNX 200G FCACHE FLASH UPG-25X2.5 DPE/DAE	\$9,010		\$6,667	\$1,001	\$730	\$0	\$267	\$0 \$0	UM-H UM-H	VNX HARDWARE
FLVXDS6F-100 FLVXDS6F-100N	VNX 100G FCACHE FLASH-60X3.5IN DRV DAE VNX 100G FAST CACHE FLASH-60X3.5 DAE N	\$3,535 \$3.535		\$2,616 \$2,616	\$530 \$530	\$389 \$389	\$0 \$0	\$141 \$141	\$0 \$0	UM-H UM-H	VNX HARDWARE VNX HARDWARE
FLVXDS6F100NU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE N	\$4,775		\$3,534	\$531	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
FLVXDS6F-100U	VNX 100G FAST CACHE FLASH UPG-60X3.5 DAE	\$4,775		\$3,534	\$531	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
FLVXDS6F-200	VNX 200G FAST CACHE FLASH-60X3.5 DAE	\$6,720		\$4,973	\$1,008	\$739	\$0	\$269	\$0	UM-H	VNX HARDWARE
FLVXDS6F-200N FLVXDS6F200NU	VNX 200G FAST CACHE FLASH-60X3.5 DAE N VNX200G FASTCACHE FLASH-60X3.5 DAE UPG N	\$6,720 \$9,070		\$4,973 \$6,712	\$1,008 \$1,008	\$739 \$735	\$0 \$0	\$269 \$269	\$0 \$0	UM-H UM-H	VNX HARDWARE VNX HARDWARE
FLVXDS6F-200U	VNX 200G FAST CACHE FLASH UPG-60X3.5 DAE	\$9,070		\$6,712	\$1,008	\$735	\$0	\$269	\$0 \$0	UM-H	VNX HARDWARE
FLVXVS6F-100N	VNX 100GB FAST CACHE-15X3.5 DPE/DAE NEBS	\$3,535		\$2,616	\$530	\$389	\$0	\$141	\$0	UM-H	VNX HARDWARE
FLVXVS6F100NU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UPG N	\$4,775		\$3,534	\$531	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
FLVXVS6F-100U FLVXVS6F-200N	VNX 100G FCACHE FLH UPG-15X3.5IN DPE/DAE VNX 200G FAST CACHE -15X3.5 DPE/DAE N	\$4,775 \$6,720		\$3,534 \$4,973	\$531 \$1,008	\$387 \$739	\$0 \$0	\$141 \$269	\$0 \$0	UM-H UM-H	VNX HARDWARE VNX HARDWARE
FLVXVS6F-200NU	VNX 200G FAST CACHE - 15X3.5 DPE/DAE N VNX 200G FAST CACHE 15X3.5 DPE/DAE UPG N	\$9.070	26%	\$6,712	\$1,008	\$735 \$735	\$0 \$0	\$269 \$269	\$0 \$0	UM-H	VNX HARDWARE
FLVXVS6F-200U	VNX 200G FCACHE FLH UPG-15X3.5IN DPE/DAE	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	VNX HARDWARE
FRAME-T25DAE	TELCO RAIL KIT FOR 2U 25 DRIVE DAE	\$237	26%	\$175	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
FRAME-T25DAES FRAME-T-CSS	TELCO RAIL KIT FOR 25 DRIVE 2U DAE	\$136 \$625	10% 10%	\$122 \$563	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UE UE	VNX HARDWARE VNX HARDWARE
FRAME-T-CSV	TELCO RAIL KIT FOR VNX CONTROL STATION TELCO RAIL KIT FOR THE VNX CS	\$023 \$1.087	26%	\$804	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UM-H	VNX HARDWARE
FRAME-T-PDAES	TELCO RAIL KIT FOR THE 3U DAE	\$136		\$122	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
FRAME-T-PDAEV	TELCO RAIL KIT FOR THE 3U DAE	\$237	26%	\$175	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
FV32S6F100NTU	VNX51/53 100G FCF 25X2.5 DPE/DAE NU	\$3,155		\$2,840 \$2,840	\$347 \$347	\$256	\$0 *0	\$92 \$92	\$0	UE	VNX HARDWARE
FV32S6F-100TU FV32S6F200NTU	VNX51/53 100G FCF 25X2.5 DPE/DAE UG VNX51/53 200G FCF 25X2.5 DPE/DAE NU	\$3,155 \$5,970		\$5,373	\$657	\$256 \$484	\$0 \$0	\$92 \$173	\$0 \$0	UE UE	VNX HARDWARE VNX HARDWARE
FV32S6F-200TU	VNX51/53 200G FCF 25X2.5 DPE/DAE UG	\$5,970		\$5,373	\$657	\$484	\$0	\$173	\$0	UE	VNX HARDWARE
FV3VS6F100NTU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE NU	\$3,165		\$2,849	\$348	\$256	\$0	\$92	\$0	UE	VNX HARDWARE
FV3VS6F-100TU FV3VS6F200NTU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE UG VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE NU	\$3,165 \$6,000		\$2,849 \$5,400	\$348 \$660	\$256 \$486	\$0 \$0	\$92 \$174	\$0 \$0	UE UE	VNX HARDWARE VNX HARDWARE
FV3VS6F-200NTU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE NO VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE UG	\$6,000		\$5,400 \$5,400	\$660	\$486 \$486	\$0 \$0	\$174 \$174	\$0 \$0	UE	VNX HARDWARE
FVX2S6F100NTU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG N	\$4,745		\$3,511	\$527	\$384	\$0	\$141	\$0	UM-H	VNX HARDWARE
FVX2S6F-100TU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG	\$4,745		\$3,511	\$527	\$384	\$0	\$141	\$0	UM-H	VNX HARDWARE
FVX2S6F200NTU FVX2S6F-200TU	VNX 200G FCACHE FSH-25X2.5 DPE/DAE UPG N VNX 200G FCACHE FSH-25X2.5 DPE/DAE UPG	\$9,010 \$9.010		\$6,667 \$6.667	\$1,001 \$1.001	\$730 \$730	\$0 \$0	\$267 \$267	\$0 \$0	UM-H UM-H	VNX HARDWARE VNX HARDWARE
FVXDS6F100NTU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE N	\$4,775		\$3,534	\$531	\$387	\$0	\$207 \$141	\$0	UM-H	VNX HARDWARE
FVXDS6F-100TU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE U	\$4,775		\$3,534	\$531	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
FVXDS6F200NTU	VNX 200GB FAST CACHE FLASH-60X3.5 DAE N	\$9,070		\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	VNX HARDWARE
FVXDS6F-200TU FVXVS6F100NTU	VNX 200GB FAST CACHE FLASH-60X3.5 DAE U VNX 100G FAST CACHE-15X3.5 DPE/DAE UPG N	\$9,070 \$4,775		\$6,712 \$3,534	\$1,008 \$531	\$735 \$387	\$0 \$0	\$269 \$141	\$0 \$0	UM-H UM-H	VNX HARDWARE VNX HARDWARE
FVXVS6F-100TU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UG	\$4,775		\$3,534	\$531	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
FVXVS6F200NTU	VNX 200G FAST CACHE-15X3.5 DPE/DAE UPG N	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	VNX HARDWARE
FVXVS6F-200TU	VNX 200G FAST CACHE-15X3.5 DPE/DAE UG	\$9,070		\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	VNX HARDWARE
MSASHD-MSAS10 MSASHD-MSAS2	ONE PR 8M MINI-SAS HD TO MINI-SAS CABLES ONE PR OF 2M MINI-SAS HD - MINI-SAS CBL	\$3,261 \$652	26% 26%	\$2,413 \$482	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UM-H UM-H	VNX HARDWARE VNX HARDWARE
MSASHD-MSAS5	ONE PR OF 5M MINI-SAS HD - MINI SAS CBL	\$1,630		\$1,206	\$0 \$0	\$0	\$0	\$0 \$0	\$0	UM-H	VNX HARDWARE
MSASHD-MSAS8	ONE PR 8M MINI-SAS HD TO MINI-SAS CABLES	\$3,260	26%	\$2,412	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
MSAS-MSAS-10	One pr of Mini-SAS-Mini-SAS 10M cables	\$1,250		\$925	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
MSAS-MSAS-2M MSAS-MSAS-5M	One pr of Mini-SAS - Mini-SAS 2M cables One pr of Mini-SAS - Mini-SAS 5M cables	\$435 \$1,087	26% 26%	\$322 \$804	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UM-H UM-H	VNX HARDWARE VNX HARDWARE
N3-2S10-600	NEBS 2.5IN 600G 10K SAS DISK DRV	\$1,087 \$705		\$804 \$635	\$0 \$106	\$0 \$78	\$0 \$0	\$0 \$28	\$0 \$0	UM-H UE	VNX HARDWARE VNX HARDWARE
N3-2S10-600TU	VNX51/53 600G10K DRV-25X2.5IN DPE/DAE N	\$955	10%	\$860	\$105	\$77	\$0	\$28	\$0	UE	VNX HARDWARE
N3-2S10-600U	VNX51/53 600G10K DRV-25X2.5IN DPE/DAE N	\$955	10%	\$860	\$105	\$77	\$0	\$28	\$0	UE	VNX HARDWARE
N3-2S10-900	NEBS 2.5IN 900G 10K SAS DISK DRV	\$990	10%	\$891	\$149	\$109	\$0 \$0	\$40	\$0	UE	VNX HARDWARE
N3-2S10-900TU N3-2S10-900U	VNX51/53 900G10K DRV-25X2.5IN DPE/DAE N VNX51/53 900G10K DRV-25X2.5IN DPE/DAE N	\$1,340 \$1,340		\$1,206 \$1,206	\$147 \$147	\$109 \$109	\$0 \$0	\$39 \$39	\$0 \$0	UE UE	VNX HARDWARE VNX HARDWARE
N3-2S6F-100	NEBS 2.5IN 100GB FLSH SAS DRV	\$2,335		\$2,102	\$350	\$257	\$0	\$93 \$93	\$0 \$0	UE	VNX HARDWARE
N3-2S6F-100TU	VNX51/53 100GFLSHDRV-25X2.5IN DAE/DPE N	\$3,155		\$2,840	\$347	\$256	\$0	\$92	\$0	UE	VNX HARDWARE
N3-2S6F-100U	VNX51/53 100GFLSHDRV-25X2.5IN DAE/DPE N	\$3,155		\$2,840	\$347	\$256	\$0	\$92	\$0	UE	VNX HARDWARE
N3-2S6F-200	NEBS 2.5IN 200GB FLSH SAS DRV	\$4,420	10%	\$3,978	\$663	\$486	\$0	\$177	\$0	UE	VNX HARDWARE

			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS	FAMILY
N3-2S6F-200TU	VNX51/53 200GFLSHDRV-25X2.5IN DAE/DPE N	\$5,970	10%	\$5,373	\$657	\$484	\$0	\$173	\$0	UE	VNX HARDWARE
N3-2S6F-200U N3-VS07-020	VNX51/53 200G 6GSASFLASHDRV-25X2.5IN DAE VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$5,970 \$735	10% 10%	\$5,373 \$662	\$657 \$110	\$484 \$81	\$0 \$0	\$173 \$29	\$0 \$0		VNX HARDWARE VNX HARDWARE
N3-VS07-020 N3-VS07-020U	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$990	10%	\$891	\$109	\$80	\$0	\$29	\$0		VNX HARDWARE
N3-VS07-030	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,045	10%	\$941	\$157	\$115	\$0	\$42	\$0		VNX HARDWARE
N3-VS07-030U	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,410	10%	\$1,269	\$155	\$114	\$0	\$41	\$0		VNX HARDWARE
N3-VS07-040	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,275	10%	\$1,148	\$191	\$140	\$0	\$51	\$0		VNX HARDWARE
N3-VS07-040TU N3-VS07-040U	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,720 \$1,720	10% 10%	\$1,548 \$1,548	\$189 \$189	\$139 \$139	\$0 \$0	\$50 \$50	\$0 \$0		VNX HARDWARE VNX HARDWARE
N3-VS10-300	3.5 IN 300G 10K DISK DRIVE - NEBS	\$515	10%	\$464	\$77	\$57	\$0	\$30 \$21	\$0		VNX HARDWARE
N3-VS10-300TU	VNX33/35 300G10K 15X3.5IN DPE/DAE NEBS U	\$695	10%	\$626	\$76	\$56	\$0	\$20	\$0		VNX HARDWARE
N3-VS10-300U	VNX33/35 300G10K 15X3.5IN DPE/DAE NEBS U	\$695	10%	\$626	\$76	\$56	\$0	\$20	\$0	UE	VNX HARDWARE
N3-VS10-600	NEBS 3.5IN 600G 10K SAS DISK DRV	\$705	10%	\$635	\$106	\$78	\$0	\$28	\$0		VNX HARDWARE
N3-VS10-600TU	VNX33/35 600G10K 15X3.5IN DPE/DAE NEBS U	\$955	10%	\$860	\$105	\$77	\$0	\$28	\$0		VNX HARDWARE
N3-VS10-600U N3-VS10-900	VNX33/35 600G10K 6G15X3.5IN DPE/DAE N NEBS 3.5IN 900G 10K SAS DISK DRV	\$955 \$1,050	10% 10%	\$860 \$945	\$105 \$158	\$77 \$116	\$0 \$0	\$28 \$42	\$0 \$0	UE UE	VNX HARDWARE VNX HARDWARE
N3-VS10-900TU	VNX33/35 900G10K 15X3.5IN DPE/DAE NEBS U	\$1,420	10%	\$1,278	\$156	\$115	\$0	\$41	\$0		VNX HARDWARE
N3-VS10-900U	VNX33/35 900G10K 6G15X3.5IN DPE/DAE N	\$1,420	10%	\$1,278	\$156	\$115	\$0	\$41	\$0	UE	VNX HARDWARE
N3-VS15-300	300GB 15K 520BPS 6GB SAS DISK DRIVE	\$660	10%	\$594	\$99	\$73	\$0	\$26	\$0		VNX HARDWARE
N3-VS15-300TU	VNX33/35 300G15K 6G15X3.5IN DPE/DAE N	\$890	10%	\$801	\$98	\$72	\$0	\$26	\$0		VNX HARDWARE
N3-VS15-300U N3-VS15-600	VNX33/35 300G15K 6G15X3.5IN DPE/DAE N 600GB 15K 520BPS 6GB SAS DISK DRIVE	\$890 \$1,040	10% 10%	\$801 \$936	\$98 \$156	\$72 \$114	\$0 \$0	\$26 \$42	\$0 \$0		VNX HARDWARE VNX HARDWARE
N3-VS15-600TU	VNX33/51/53 600G15K-15X3.5IN DPE/DAE N	\$1,415	10%	\$1,274	\$156	\$115		\$41	\$0		VNX HARDWARE
N3-VS15-600U	VNX33/51/53 600G15K-15X3.5IN DPE/DAE N	\$1,415	10%	\$1,274	\$156	\$115	\$0	\$41	\$0		VNX HARDWARE
N3-VS6F-100	NEBS 3.5 IN 100GB FLASH DRIVE NEBS	\$2,345	10%	\$2,111	\$352	\$258	\$0	\$94	\$0	UE	VNX HARDWARE
N3-VS6F-100TU	VNX33/51/53 100GFLSH-15X3.5IN DPE/DAE N	\$3,165	10%	\$2,849	\$348	\$256	\$0	\$92	\$0		VNX HARDWARE
N3-VS6F-100U N3-VS6F-200	VNX33/51/53 100GFLSH-15X3.5IN DPE/DAE N NEBS 3.5 IN 200 GB FLASH DRIVE NEBS	\$3,165 \$4,445	10% 10%	\$2,849 \$4.001	\$348 \$667	\$256 \$489	\$0 \$0	\$92 \$178	\$0 \$0		VNX HARDWARE VNX HARDWARE
N3-VS6F-200TU	VNX33/51/53 200GFLSH-15X3.5IN DPE/DAE N	\$4,445 \$6.000	10%	\$5,400	\$660	\$486	\$0 \$0	\$176 \$174	\$0 \$0		VNX HARDWARE
N3-VS6F-200U	200GB 3.5IN SAS SSD VNX51/53-NEBS-UPG	\$6,000	10%	\$5,400	\$660	\$486	\$0	\$174	\$0		VNX HARDWARE
NB-2S10-600	NEBS 2.5 IN 600G 10K 6GB SAS DSK DRV	\$1,135	26%	\$840	\$170	\$125	\$0	\$45	\$0		VNX HARDWARE
NB-2S10-600TU	VNX 600GB 10K DRV-25X2.5 DPE/DAE NEBS UG	\$1,500	26%	\$1,110	\$167	\$122	\$0	\$44	\$0		VNX HARDWARE
NB-2S10-600U	VNX 600G 10K UPG DRV-25X2.5 DPE/DAE N	\$1,530	26%	\$1,132	\$170	\$124	\$0	\$45	\$0		VNX HARDWARE
NB-2S10-900 NB-2S10-900TU	NEBS 2.5 IN 900G 10K 6GB SAS DSK DRV VNX 900GG 10K DRV-25X2.5 DPE/DAE NEBS UG	\$1,595 \$2,155	26% 26%	\$1,180 \$1,595	\$239 \$239	\$175 \$175	\$0 \$0	\$64 \$64	\$0 \$0	UM-H UM-H	VNX HARDWARE VNX HARDWARE
NB-2S10-900U	VNX 900GG 10K DRV-25X2.5 DPE/DAE NEBS 0G	\$2,155	26%	\$1,595	\$239	\$175 \$175	\$0	\$64	\$0		VNX HARDWARE
NB-2S6F-100	NEBS 2.5 IN 100GB FLASH 6GB SAS DRIVE	\$3,515	26%	\$2,601	\$527	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
NB-2S6F-100TU	2.5IN 100GB FLASH UPG DRIVE - NEBS	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$141	\$0		VNX HARDWARE
NB-2S6F-100U	2.5IN 100GB FLASH UPG DRIVE - NEBS	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$141	\$0		VNX HARDWARE
NB-2S6F-200 NB-2S6F-200TU	NEBS 2.5 IN 200GB FLASH 6GB SAS DRIVE 2.5IN 200GB FLASH UPG DRIVE - NEBS	\$6,675 \$9,010	26% 26%	\$4,940 \$6,667	\$1,001 \$1,001	\$734 \$730	\$0 \$0	\$267 \$267	\$0 \$0		VNX HARDWARE VNX HARDWARE
NB-2S6F-200U	VNX 200G FLASH UPG DRV-25X2.5 DPE/DAE N	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$267	\$0		VNX HARDWARE
NB-DS10-900	VNX 900G 10K SAS DRV 3.5X60 DRV DAE NEBS	\$1,745	26%	\$1,291	\$262	\$192	\$0	\$70	\$0		VNX HARDWARE
NB-DS10-900TU	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE N	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$70	\$0		VNX HARDWARE
NB-DS10-900U	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE N	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$70	\$0		VNX HARDWARE
NB-DS6F-100 NB-DS6F-100TU	VNX 100G SAS FLASH 3.5X60 DRV DAE NEBS VNX 100G FLASH UPG-60X3.5IN DRV DAE N	\$3,535 \$4,775	26% 26%	\$2,616 \$3,534	\$530 \$531	\$389 \$387	\$0 \$0	\$141 \$141	\$0 \$0		VNX HARDWARE VNX HARDWARE
NB-DS6F-10010	VNX 100G FLASH UPG-60X3.5IN DRV DAE N	\$4,775 \$4.775	26%	\$3,534 \$3.534	\$531	\$307 \$387	\$0 \$0	\$141 \$141	\$0 \$0		VNX HARDWARE
NB-DS6F-200	VNX 200GB 520BPS FLASH 3.5INX60 DRV	\$6,720	26%	\$4,973	\$1,008	\$739	\$0	\$269	\$0		VNX HARDWARE
NB-DS6F-200TU	VNX 200G FLASH UPG-60X3.5IN DRV DAE N	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0		VNX HARDWARE
NB-DS6F-200U	VNX 200GB SAS FLASH UPG-60X3.5IN DRIVE	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0		VNX HARDWARE
NB-VS07-020 NB-VS07-020U	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,245 \$1,685	26% 26%	\$921 \$1.247	\$187 \$187	\$137 \$136	\$0 \$0	\$50 \$50	\$0 \$0		VNX HARDWARE VNX HARDWARE
NB-VS07-0200	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,805	26%	\$1,336	\$271	\$199	\$0	\$72	\$0	UM-H	VNX HARDWARE
NB-VS07-030U	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$2,435	26%	\$1,802	\$271	\$197	\$0	\$72	\$0	UM-H	VNX HARDWARE
NB-VS07-040	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$2,245	26%	\$1,661	\$337	\$247	\$0	\$90	\$0		VNX HARDWARE
NB-VS07-040TU	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$3,030	26%	\$2,242	\$337	\$245	\$0	\$90	\$0		VNX HARDWARE
NB-VS07-040U	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$3,030	26%	\$2,242	\$337	\$245	\$0	\$90	\$0		VNX HARDWARE
NB-VS10-300 NB-VS10-600	NEBS 3.5 IN 300GB 10K 520BPS 6GB SAS NEBS 3.5 IN 600GB 10K 520BPS 6GB SAS	\$770 \$1,205	26% 26%	\$570 \$892	\$116 \$181	\$85 \$133	\$0 \$0	\$31 \$48	\$0 \$0		VNX HARDWARE VNX HARDWARE
NB-VS10-600TU	VNX 600G 10K UPG DRV-15X3.5IN DPE/DAE N	\$1,660	26%	\$1,228	\$184	\$134	\$0	\$49	\$0		VNX HARDWARE
NB-VS10-600U	VNX 600G 10K UPG DRV-15X3.5IN DPE/DAE N	\$1,660	26%	\$1,228	\$184	\$134	\$0	\$49	\$0		VNX HARDWARE
NB-VS10-900	NEBS 3.5 IN 900GB 10K 520BPS 6GB SAS	\$1,710	26%	\$1,265	\$257	\$188	\$0	\$68	\$0	UM-H	VNX HARDWARE
NB-VS10-900TU	VNX 900G 10K UPG DRV-15X3.5IN DPE/DAE N	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$70	\$0		VNX HARDWARE
NB-VS10-900U NB-VS15-300	VNX 900G 10K UPG DRV-15X3.5IN DPE/DAE N NEBS 3.5 IN 300GB 15K 520BPS 6GB SAS	\$2,360 \$1,015	26% 26%	\$1,746 \$751	\$262 \$152	\$191 \$112	\$0 \$0	\$70 \$41	\$0 \$0		VNX HARDWARE VNX HARDWARE
NB-VS15-300TU	VNX 300G 15K UPG DRV-15X3.5IN DPE/DAE N	\$1,015 \$1,370	26%	\$1,014	\$152 \$152	\$112 \$111	\$0 \$0	\$41 \$41	\$0 \$0		VNX HARDWARE VNX HARDWARE
NB-VS15-300U	VNX 300G 15K UPG DRV-15X3.5IN DPE/DAE N	\$1,370	26%	\$1,014	\$152	\$111	\$0	\$41	\$0		VNX HARDWARE
NB-VS15-600	NEBS 3.5 IN 600GB 15K 520BPS 6GB SAS	\$1,615	26%	\$1,195	\$242	\$178	\$0	\$65	\$0	UM-H	VNX HARDWARE
NB-VS15-600TU	VNX 600G 15K UPG DRV-15X3.5IN DPE/DAE N	\$2,180	26%	\$1,613	\$242	\$177	\$0	\$65	\$0		VNX HARDWARE
NB-VS15-600U	VNX 600G 15K UPG DRV-15X3.5IN DPE/DAE N	\$2,180	26%	\$1,613	\$242	\$177	\$0	\$65	\$0		VNX HARDWARE
NB-VS6F-100 NB-VS6F-100TU	NEBS 3.5 IN 100GB FLASH DRV 6GB SAS VNX 100G UPG FLASH-15X3.5IN DPE/DAE N	\$3,535 \$4,775	26% 26%	\$2,616 \$3,534	\$530 \$531	\$389 \$387	\$0 \$0	\$141 \$141	\$0 \$0	UM-H UM-H	VNX HARDWARE VNX HARDWARE
NB-VS6F-100U	VNX 100G UPG FLASH-15X3.5IN DPE/DAE N	\$4,775 \$4,775	26%	\$3,534	\$531	\$387	\$0 \$0	\$141	\$0	UM-H	VNX HARDWARE
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			EPL P	ricing		EPL Maintenanc	e and Warranty Upr	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
NB-VS6F-200 NB-VS6F-200TU	200GB SAS FLASH-15X3.5IN DPE/DAE-NEBS VNX 200G UPG FLASH-15X3.5IN DPE/DAE N	\$6,720 \$9.070		\$4,973 \$6,712	\$1,008 \$1.008	\$739 \$735	\$0	\$269 \$269	\$0 \$0	UM-H UM-H	VNX HARDWARE VNX HARDWARE
NB-VS6F-200U	200GB SAS FLASH-15X3.5IN DPE/DAE N	\$9,070 \$9,070		\$6,712	\$1,008	\$735 \$735	\$0 \$0	\$269 \$269	\$0 \$0	UM-H UM-H	VNX HARDWARE VNX HARDWARE
DNX52DP60015F	ONX5200 DPE 25X2.5" DR-8X600G15K-FLD INS	\$21,280		\$15,747	\$3,192	\$2,341	\$0	\$851	\$0	UM	VNX HARDWARE
DNXB54DP25F	OEM VNXB54 DPE, 25X2.5" DR- BLOCK FIELD	\$8,270		\$6,120	\$1,241	\$910	\$0	\$331	\$0	UM	VNX HARDWARE
DNXB54DP25M	OEM VNXB54 DPE, 25X2.5" DR- MINI RACK	\$8,270		\$6,120	\$1,241	\$910	\$0	\$331	\$0	UM	VNX HARDWARE
DNXB56DP25F	OEM VNXB56 DPE 25X2.5" DR- FIELD INST	\$13,657		\$10,106	\$2,049	\$1,502	\$0	\$546	\$0	UM	VNX HARDWARE
DNXB56DP25M DNXB58DP25	OEM VNXB56 DPE 25X2.5" DR- MINI RACK OEM VNXB58 DPE 25X2.5" DR- EMC RACK	\$13,657 \$23,120		\$10,106 \$17,109	\$2,049 \$3,468	\$1,502 \$2,543	\$0 \$0	\$546 \$925	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
ONXB58DP25F	OEM VNXB58 DPE 25X2.5" DR- FIELD INST	\$23,120		\$17,109	\$3,468	\$2,543	\$0	\$925	\$0 \$0	UM	VNX HARDWARE
ONXB6GSDAE15	VNXB 15X3.5" 6G SAS EXP DAE-EMC RACK	\$3,488		\$2,581	\$523	\$384	\$0	\$140	\$0	UM	VNX HARDWARE
ONXB6GSDAE15F	VNXB 15X3.5" 6G SAS EXP DAE-FIELD INST	\$3,488	26%	\$2,581	\$523	\$384	\$0	\$140	\$0	UM	VNX HARDWARE
ONXB6GSDAE25	VNXB 25X2.5" 6G SAS EXP DAE-EMC RACK	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$198	\$0	UM	VNX HARDWARE
DNXB6GSDAE25F	VNXB 25X2.5" 6G SAS EXP DAE-FIELD INST	\$4,942		\$3,657	\$741	\$544	\$0	\$198	\$0	UM	VNX HARDWARE
DNXB6GSDAE25P DNXB6GSDAE25W	VNXB 25X2.5" 6G SAS PRI DAE-EMC RACK VNXB 25X2.5" 6G SAS PRI DAE-FIELD INST	\$4,942 \$4,942		\$3,657 \$3.657	\$741 \$741	\$544 \$544	\$0 \$0	\$198 \$198	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
ONXBCS2	VNXB 2ND CONTROL STATION-EMC RACK	\$4,942 \$1,935		\$1,432	\$290	\$344 \$213	\$0 \$0	\$77	\$0 \$0	UM	VNX HARDWARE
ONXBCS2M	VNXB 2ND CONTROL STATION-LINE RACK	\$1,935		\$1,432	\$290	\$213	\$0 \$0	\$77	\$0	UM	VNX HARDWARE
DNXBCS2U	VNXB 2ND CTR STAT-FIELD UPGRADE	\$2,612		\$1,933	\$392	\$287	\$0	\$104	\$0	UM	VNX HARDWARE
PW40U60-RSS	RACK-40U-60 PWR CORD R&S	\$880		\$792	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
PW40U60-RSV	CAB QUAD POWER CORD US R&S CONNECTOR	\$1,530		\$1,132	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
PW40U60-USS	RACK-40U-60 PWR CORD US	\$460		\$414	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
PW40U-60-USV	CAB QUAD POWER CORD US TWISTLOCK	\$800		\$592 \$707	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0	UM-H	VNX HARDWARE
SAS-FLEX-2M SAS-FLEX-3M	QTY 2 MSAS TO MSAS 2M FLEX CBLS QTY 2 MSAS TO MSAS 3M FLEX CBLS	\$955 \$1,432		\$707 \$1,060	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UM-H UM-H	VNX HARDWARE VNX HARDWARE
SAS-FLEX-5M	QTY 2 MSAS TO MSAS 5M FLEX CBLS	\$2.386		\$1,766	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0	UM-H	VNX HARDWARE
SAS-FLEX-8M	QTY 2 MSAS TO MSAS 8M FLEX CBLS	\$3,818		\$2,825	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SASHD-FLEX-2M	QTY 2 MSAS TO MSASHD 2M FLEX CBLS	\$1,286		\$952	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SASHD-FLEX-3M	QTY 2 MSAS TO MSASHD 3M FLEX CBLS	\$1,928	26%	\$1,427	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SASHD-FLEX-5M	QTY 2 MSAS TO MSASHD 5M FLEX CBLS	\$3,214		\$2,378	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SASHD-FLEX-8M	QTY 2 MSAS TO MSASHD 8M FLEX CBLS	\$5,143		\$3,806	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SFPTWNACT-1MS SFPTWNACT-3MS	QTY 2 SFP+ TO SFP+1M ACTIVE 8G/10G CABLE QTY 2 SFP+ TO SFP+3M ACTIVE 8G/10G CABLE	\$300 \$360		\$270 \$324	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UE UE	VNX HARDWARE VNX HARDWARE
SFPTWNACT-5MS	QTY 2 SFP+ TO SFP+ 5M ACTIVE 10G CABLE	\$300		\$324 \$396	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UE	VNX HARDWARE
SPE-TELCO-2US	TELCO RAIL KIT FOR THE 2U AC SPE	\$300		\$270	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
SPE-TELCO-2UV	TELCO RAIL KIT FOR THE 2U AC SPE	\$522		\$386	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SPST-2GBS	TELCO RAIL KIT FOR THE 1U SPS	\$300	10%	\$270	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
SPST-2GBV	TELCO RAIL KIT FOR THE 1U SPS	\$522		\$386	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
V2-DAE-N-25-A	25 x 2.5 IN 2U DAE FIELD INSTALL	\$3,343		\$3,009	\$501	\$368	\$0	\$134	\$0	UE	VNX HARDWARE
√2-DAE-N-25-D √2-DAE-R-25-A	2U DAE;25X2.5IN;DC POWER CUSTOMER INSTAL 25X2.5 IN 2U DAE FACTORY INSTALL	\$3,510 \$3,343		\$3,159 \$3,009	\$527 \$501	\$386 \$368	\$0 \$0	\$140 \$134	\$0 \$0	UE UE	VNX HARDWARE VNX HARDWARE
V31-DAE-N-15	3U DAE WITH 15X3.5 INCH DRIVE SLOTS	\$2.360		\$2,124	\$354	\$260	\$0 \$0	\$94	\$0 \$0	UE	VNX HARDWARE
/31-DAE-N-15D	3U DAE 15X3.5IN DC POWER;CUSTOMER INSTAL	\$2,478		\$2,230	\$372	\$273	\$0	\$99	\$0	UE	VNX HARDWARE
V31-DAE-R-15	DAE WITH 15X3.5 IN DRV SLOTS WITH RCK	\$2,360		\$2,124	\$354	\$260	\$0	\$94	\$0	UE	VNX HARDWARE
/3-2S10-600	2.5 IN 600GB 10K 6GB SAS DISK DRIVE	\$600		\$540	\$90	\$66	\$0	\$24	\$0	UE	VNX HARDWARE
/3-2S10-600TU	VNX 51/53 600GB 10K DRV-25X2.5 DPE/DAE	\$955		\$860	\$105	\$77	\$0	\$28	\$0	UE	VNX HARDWARE
/3-2S10-600U	VNX 51/53 600GB 10K DRV-25X2.5 DPE/DAE	\$810 \$820		\$729	\$89	\$66	\$0	\$23	\$0 \$0	UE UE	VNX HARDWARE
/3-2S10-900 /3-2S10-900TU	2.5 IN 900GB 10K 6GB SAS DISK DRIVE VNX51/53 900GB 10K 25X2.5IN DRV DPE/DAE	\$020 \$1,290		\$738 \$1.161	\$123 \$142	\$90 \$104	\$0 \$0	\$33 \$37	\$0 \$0	UE	VNX HARDWARE VNX HARDWARE
/3-2S10-900U	VNX51/53 900GB 10K 25X2.5IN DRV DPE/DAE	\$1,095		\$986	\$120	\$89	\$0	\$32	\$0	UE	VNX HARDWARE
/3-2S6F-100	2.5 IN 100GB 6GB SAS FLASH DRIVE	\$1,985		\$1,787	\$298	\$218	\$0	\$79	\$0	ÜE	VNX HARDWARE
/3-2S6F-100TU	VNX 51/53 100GB FLSH-25X2.5 DRV DPE/DAE	\$3,155		\$2,840	\$347	\$256	\$0	\$92	\$0	UE	VNX HARDWARE
'3-2S6F-100U	VNX 51/53 100GB FLSH-25X2.5 DRV DPE/DAE	\$2,680		\$2,412	\$295	\$217	\$0	\$78	\$0	UE	VNX HARDWARE
/3-2S6F-200 /3-2S6F-200TU	2.5 IN 200GB 6GB SAS FLASH DRIVE VNX 51/53 200GB FLSH-25X2.5 DRV DPE/DAE	\$3,755 \$5,970		\$3,380 \$5.373	\$563 \$657	\$413 \$484	\$0 \$0	\$150 \$173	\$0 \$0	UE	VNX HARDWARE VNX HARDWARE
3-286F-20010 3-286F-200U	VNX 51/53 200GB FLSH-25X2.5 DRV DPE/DAE VNX 51/53 200GB FLSH-25X2.5 DRV DPE/DAE	\$5,970 \$5,075		\$5,373 \$4,568	\$558	\$484 \$411	\$0 \$0	\$173 \$147	\$0 \$0	UE UE	VNX HARDWARE VNX HARDWARE
3-2501-2000 3-VS07-010	1TB 7200RPM 6GB SAS DISK DRIVE	\$400		\$360	\$60	\$44	\$0	\$16	\$0 \$0	UE	VNX HARDWARE
'3-VS07-020	2TB 7200RPM 6GB SAS DISK DRIVE	\$625		\$563	\$94	\$69	\$0	\$25	\$0	UE	VNX HARDWARE
'3-VS07-020TU	VNX51/53 2TB NL-SAS UP DRV-15X3.5 DPEDAE	\$990	10%	\$891	\$109	\$80	\$0	\$29	\$0	UE	VNX HARDWARE
'3-VS07-020U	VNX51/53 2TB NL-SAS UP DRV-15X3.5 DPEDAE	\$840		\$756	\$92	\$68	\$0	\$24	\$0	UE	VNX HARDWARE
'3-VS07-030	3.5 IN 3TB 7.2K 6GB SAS DISK DRIVE	\$890		\$801	\$134	\$98	\$0	\$36	\$0	UE	VNX HARDWARE
3-VS07-030TU	VNX 3TB NL SAS DRV UPG-15X3.5IN DPE/DAE	\$1,410		\$1,269	\$155 \$133	\$114 \$97	\$0 \$0	\$41 \$35	\$0 \$0	UE	VNX HARDWARE
/3-VS07-030U /3-VS07-040	VNX 3TB NL SAS DRV UPG-15X3.5IN DPE/DAE 3.5 IN 4TB 7.2K 6GB SAS DISK DRIVE	\$1,200 \$1,085		\$1,080 \$977	\$132 \$163	\$97 \$119	\$0 \$0	\$35 \$43	\$0 \$0	UE UE	VNX HARDWARE VNX HARDWARE
/3-VS07-040 /3-VS07-040TU	VNX 4TB NL SAS DRV UPG-15X3.5IN DPE/DAE	\$1,000 \$1.670		\$977 \$1.503	\$184	\$135	\$0 \$0	\$43 \$48	\$0 \$0	UE	VNX HARDWARE
/3-VS07-040U	VNX51/53 4TB NL SAS DRV DPE/DAE UPGRADE	\$1,420		\$1,278	\$156	\$115	\$0 \$0	\$41	\$0	UE	VNX HARDWARE
/3-VS10-300	3.5 IN 300GB 10K 6GB SAS DISK DRIVE	\$440		\$396	\$66	\$48	\$0	\$18	\$0	UE	VNX HARDWARE
/3-VS10-300TU	VNX51/53 300GB10KSAS UP DRV15X3.5DPE/DAE	\$695	10%	\$626	\$76	\$56	\$0	\$20	\$0	UE	VNX HARDWARE
/3-VS10-300U	VNX51/53 300GB10KSAS UP DRV15X3.5DPE/DAE	\$590		\$531	\$65	\$48	\$0	\$17	\$0	UE	VNX HARDWARE
/3-VS10-600	3.5 IN 600GB 10K 6GB SAS DISK DRIVE	\$600		\$540	\$90	\$66	\$0	\$24	\$0	UE	VNX HARDWARE
3-VS10-600TU	VNX51/53 600GB 10K SAS UPDRV15X3.5DPEDAE	\$955		\$860	\$105	\$77	\$0	\$28	\$0 \$0	UE	VNX HARDWARE
/3-VS10-600U /3-VS10-900	VNX51/53 600GB 10K SAS UPDRV15X3.5DPEDAE 3.5 IN 900GB 10K SAS DISK DRIVE	\$810 \$820		\$729 \$738	\$89 \$123	\$66 \$90	\$0 \$0	\$23 \$33	\$0 \$0	UE UE	VNX HARDWARE VNX HARDWARE
/3-VS10-900TU	VNX 33/35 900G10KDRV-15X3.5IN DPE/DAE U	\$1,420		\$1,278	\$156	\$115	\$0 \$0	\$33 \$41	\$0	UE	VNX HARDWARE
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			EPL P	ricing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
V3-VS10-900U	VNX 51/53 900G10KDRV-15X3.5IN DPE/DAE U	\$1,205		\$1,085	\$133	\$98	\$0	\$35	\$0		VNX HARDWARE
V3-VS15-300 V3-VS15-300TU	300GB 15K SAS DISK DRIVE VNX51/53 300GB15K SAS UPGDRV15X3.5DPEDAE	\$560 \$890	10% 10%	\$504 \$801	\$84 \$98	\$62 \$72	\$0 \$0	\$22 \$26	\$0 \$0		VNX HARDWARE VNX HARDWARE
V3-VS15-300U	VNX51/53 300GB15K SAS UPGDRV15X3.5DPEDAE	\$755		\$680	\$83	\$61	\$0	\$22	\$0		VNX HARDWARE
V3-VS15-600	600GB 15K SAS DISK DRIVE	\$885	10%	\$797	\$133	\$97	\$0	\$35	\$0		VNX HARDWARE
V3-VS15-600TU	VNX51/53 600GB15K SAS UPGDRV15X3.5DPEDAE	\$1,415		\$1,274	\$156	\$115	\$0	\$41	\$0		VNX HARDWARE
V3-VS15-600U V3-VS6F-100	VNX51/53 600GB15K SAS UPGDRV15X3.5DPEDAE 100GB FLASH DRIVE	\$1,205 \$1,995		\$1,085 \$1,796	\$133 \$299	\$98 \$219	\$0 \$0	\$35 \$80	\$0 \$0		VNX HARDWARE VNX HARDWARE
V3-VS6F-100 V3-VS6F-100TU	VNX51/53 100GB SAS FLSH UPG15X3.5DPEDAE	\$1,995 \$3.165		\$2.849	\$299 \$348	\$219 \$256	\$0 \$0	\$92	\$0 \$0		VNX HARDWARE
V3-VS6F-100U	VNX51/53 100GB SAS FLSH UPG15X3.5DPEDAE	\$2,690		\$2,421	\$296	\$218	\$0	\$78	\$0		VNX HARDWARE
V3-VS6F-200	3.5IN 200GB 6GB SAS 520BPS FLASH DRIVE	\$3,780		\$3,402	\$567	\$416	\$0	\$151	\$0		VNX HARDWARE
V3-VS6F-200TU	VNX51/53 200GB SAS FLSH UPG15X3.5DPEDAE	\$6,000		\$5,400	\$660	\$486	\$0	\$174	\$0		VNX HARDWARE
V3-VS6F-200U	VNX51/53 200GB SAS FLSH UPG15X3.5DPEDAE	\$5,100		\$4,590	\$561	\$413	\$0	\$148	\$0		VNX HARDWARE
V4-2S07-010 V4-2S07-010TU	VNX 1TB NL SAS 25X2.5 DPE/DAE VNX 1TB NL SAS 25X2.5 DPE/DAE UPG	\$895 \$1,205		\$662 \$892	\$134 \$133	\$98 \$98	\$0 \$0	\$36 \$35	\$0 \$0		VNX HARDWARE VNX HARDWARE
V4-2S07-01010 V4-2S07-010U	VNX 1TB NL SAS 25X2.5 DPE/DAE UPG	\$1,205 \$1,205		\$892	\$133	\$98	\$0	\$35 \$35	\$0 \$0		VNX HARDWARE
V4-2S10-012	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE	\$1,435		\$1,062	\$215	\$158	\$0	\$57	\$0		VNX HARDWARE
V4-2S10-012TU	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE UPG	\$1,890	26%	\$1,399	\$208	\$153	\$0	\$55	\$0		VNX HARDWARE
V4-2S10-012U	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE UPG	\$1,945		\$1,439	\$214	\$158	\$0	\$56	\$0		VNX HARDWARE
V4-2S10-600	VNX 600GB 10K SAS 25X2.5 DPE/DAE	\$860	26%	\$636	\$129	\$95	\$0	\$34	\$0		VNX HARDWARE
V4-2S10-600TU V4-2S10-600U	VNX 600GB 10K SAS 25X2.5 DPE/DAE UPG VNX 600GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,165 \$1,165		\$862 \$862	\$128 \$128	\$94 \$94	\$0 \$0	\$34 \$34	\$0 \$0		VNX HARDWARE VNX HARDWARE
V4-2S10-0000 V4-2S10-900	VNX 900GB 10K SAS 25X2.5 DPE/DAE 0FG	\$1,135		\$840	\$170	\$125	\$0	\$45	\$0 \$0		VNX HARDWARE
V4-2S10-900TU	VNX 900GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,530	26%	\$1,132	\$168	\$124	\$0	\$44	\$0		VNX HARDWARE
V4-2S10-900U	VNX 900GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,530	26%	\$1,132	\$168	\$124	\$0	\$44	\$0		VNX HARDWARE
V4-2S15-300	VNX 300GB 15K SAS 25X2.5 DPE/DAE	\$1,245		\$921	\$187	\$137	\$0	\$50	\$0		VNX HARDWARE
V4-2S15-300TU	VNX 300GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,680		\$1,243	\$185	\$136	\$0	\$49	\$0		VNX HARDWARE
V4-2S15-300U V4-2S15-600	VNX 300GB 15K SAS 25X2.5 DPE/DAE UPG VNX2 600GB 15K SAS 25X2.5 DPE/DAE	\$1,680 \$1.395		\$1,243 \$1,032	\$185 \$209	\$136 \$153	\$0 \$0	\$49 \$56	\$0 \$0		VNX HARDWARE VNX HARDWARE
V4-2S15-600TU	VNX2 600GB 15K SAS 25X2.5 TAA UPG	\$1,885		\$1,395	\$209	\$153 \$153	\$0	\$55	\$0 \$0		VNX HARDWARE
V4-2S15-600U	VNX2 600GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,885		\$1,395	\$207	\$153	\$0	\$55	\$0		VNX HARDWARE
V4-2S6F-100	VNX 100GB SSD 25X2.5 DPE/DAE	\$2,435		\$1,802	\$365	\$268	\$0	\$97	\$0	UM	VNX HARDWARE
V4-2S6F-100TU	VNX 100GB EFD 25X2.5 DPE/DAE UPG	\$3,290		\$2,435	\$362	\$266	\$0	\$95	\$0		VNX HARDWARE
V4-2S6F-100U	VNX 100GB SSD 25X2.5 DPE/DAE UPG	\$3,290	26%	\$2,435	\$362	\$266	\$0	\$95	\$0		VNX HARDWARE
V4-2S6F-200 V4-2S6F-200TU	VNX 200GB SSD 25X2.5 DPE/DAE VNX 200GB EFD 25X2.5 DPE/DAE UPG	\$3,845 \$5,190		\$2,845 \$3,841	\$577 \$571	\$423 \$420	\$0 \$0	\$154 \$151	\$0 \$0		VNX HARDWARE VNX HARDWARE
V4-2S6F-200U	VNX 200GB EFD 23X2.5 DFE/DAE UPG VNX 200GB SSD 25X2.5 DPE/DAE UPG	\$5,190 \$5.190	26%	\$3,841	\$571	\$420 \$420	\$0	\$151	\$0 \$0		VNX HARDWARE
V4-2S6FX1.6TB-10	Flash Power Pack VNX2 1.6TB 10X2.5	\$97,900		\$72,446	\$14,685	\$10,769	\$0	\$3,916	\$0		VNX HARDWARE
V4-2S6FX1.6TB-25	Flash Power Pack VNX2 1.6TB 25X2.5	\$244,750	26%	\$181,115	\$36,713	\$26,923	\$0	\$9,790	\$0		VNX HARDWARE
V4-2S6FX1.6TBU-10	Flash Power Pack VNX2 1.6TB 10X2.5 UPG	\$117,450	26%	\$86,913	\$12,920	\$9,513	\$0	\$3,406	\$0		VNX HARDWARE
V4-2S6FX-1600	VNX 1600GB MLC SSD 25X2.5 DAE	\$9,790		\$7,245	\$1,469	\$1,077	\$0	\$392	\$0		VNX HARDWARE
V4-2S6FX-1600TU V4-2S6FX-1600U	VNX 1600GB MLC SSD 25X2.5 DAE U/G VNX 1600GB MLC SSD 25X2.5 DAE U/G	\$11,745 \$11,745	26% 26%	\$8,691 \$8.691	\$1,292 \$1.292	\$951 \$951	\$0 \$0	\$341 \$341	\$0 \$0		VNX HARDWARE VNX HARDWARE
V4-2S6FX-200	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE	\$2,130	26%	\$1,576	\$320	\$234	\$0	\$85	\$0		VNX HARDWARE
V4-2S6FX-200-10	Flash Power Pack VNX2 200GB 10X2.5	\$21,300	26%	\$15,762	\$3,195	\$2,343	\$0	\$852	\$0		VNX HARDWARE
V4-2S6FX-200-100	Flash Power Pack VNX2 200GB 100X2.5	\$185,400	26%	\$137,196	\$27,810	\$20,394	\$0	\$7,416	\$0		VNX HARDWARE
V4-2S6FX-200-21	Flash Power Pack VNX2 200GB 21X2.5	\$44,730		\$33,100	\$6,710	\$4,920	\$0	\$1,789	\$0		VNX HARDWARE
V4-2S6FX-200-25 V4-2S6FX-200-50	Flash Power Pack VNX2 200GB 25X2.5 Flash Power Pack VNX2 200GB 50X2.5	\$53,250 \$100,425		\$39,405 \$74,315	\$7,988 \$15,064	\$5,858 \$11,047	\$0 \$0	\$2,130 \$4,017	\$0 \$0		VNX HARDWARE VNX HARDWARE
V4-2S6FX-200-50 V4-2S6FX-200TU	VNX 200GB FAST VP EFD 25X2.5 DPE/DAE UPG	\$2,555	26%	\$1,891	\$15,064	\$11,047	\$0 \$0	\$4,017 \$74	\$0 \$0		VNX HARDWARE
V4-2S6FX-200TU-100	Flash Power Pack VNX2 200GB 100X2.5 UPG	\$222,480		\$164,635	\$24,473	\$18,021	\$0	\$6,452	\$0		VNX HARDWARE
V4-2S6FX-200TU-50	Flash Power Pack VNX2 200GB 50X2.5 UPG	\$120,510	26%	\$89,177	\$13,256	\$9,761	\$0	\$3,495	\$0	UM	VNX HARDWARE
V4-2S6FX-200U	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE UPG	\$2,555		\$1,891	\$281	\$207	\$0	\$74	\$0		VNX HARDWARE
V4-2S6FX-200U-10	Flash Power Pack VNX2 200GB 10X2.5 UPG	\$25,550	26%	\$18,907	\$2,811	\$2,070	\$0	\$741	\$0		VNX HARDWARE
V4-2S6FX-200U-100 V4-2S6FX-200U-21	Flash Power Pack VNX2 200GB 100X2.5 UPG Flash Power Pack VNX2 200GB 21X2.5 UPG	\$222,480 \$53,655	26% 26%	\$164,635 \$39,705	\$24,473 \$5,902	\$18,021 \$4,346	\$0 \$0	\$6,452 \$1,556	\$0 \$0		VNX HARDWARE VNX HARDWARE
V4-2S6FX-200U-25	Flash Power Pack VNX2 200GB 21X2.5 UPG	\$63,875		\$47,268	\$7,026	\$5,174	\$0	\$1,852	\$0 \$0		VNX HARDWARE
V4-2S6FX-200U-50	Flash Power Pack VNX2 200GB 50X2.5 UPG	\$120,510		\$89,177	\$13,256	\$9,761	\$0	\$3,495	\$0		VNX HARDWARE
V4-2S6FX-400	VNX 400GB FAST VP SSD 25X2.5 DPE/DAEE	\$3,390	26%	\$2,509	\$509	\$373	\$0	\$136	\$0	UM	VNX HARDWARE
V4-2S6FX-400-10	Flash Power Pack VNX2 400GB 10X2.5	\$33,900	26%	\$25,086	\$5,085	\$3,729	\$0	\$1,356	\$0		VNX HARDWARE
V4-2S6FX-400-21	Flash Power Pack VNX2 400GB 21X2.5	\$71,190	26%	\$52,681	\$10,679	\$7,831	\$0	\$2,848	\$0		VNX HARDWARE
V4-2S6FX-400-25 V4-2S6FX-400-50	Flash Power Pack VNX2 400GB 25X2.5 Flash Power Pack VNX2 400GB 50X2.5	\$84,750 \$169,500	26% 26%	\$62,715 \$125,430	\$12,713 \$25,425	\$9,323 \$18,645	\$0 \$0	\$3,390 \$6,780	\$0 \$0		VNX HARDWARE VNX HARDWARE
V4-2S6FX-400-50 V4-2S6FX-400TU	VNX 400GB FAST VP EFD 25X2.5 DPE/DAE UPG	\$169,500	26%	\$125,430	\$25,425 \$448	\$18,645	\$0 \$0	\$6,780 \$118	\$0 \$0		VNX HARDWARE VNX HARDWARE
V4-2S6FX-400TU-50	Flash Power Pack VNX2 400GB 50X2.5 UPG	\$203,500	26%	\$150,590	\$22,385	\$16,484	\$0	\$5,902	\$0 \$0		VNX HARDWARE
V4-2S6FX-400U	VNX 400GB FAST VP SSD 25X2.5 DPE/DAE UPG	\$4,070	26%	\$3,012	\$448	\$330	\$0	\$118	\$0	UM	VNX HARDWARE
V4-2S6FX-400U-10	Flash Power Pack VNX2 400GB 10X2.5 UPG	\$40,700	26%	\$30,118	\$4,477	\$3,297	\$0	\$1,180	\$0		VNX HARDWARE
V4-2S6FX-400U-21	Flash Power Pack VNX2 400GB 21X2.5 UPG	\$85,470		\$63,248	\$9,402	\$6,923	\$0	\$2,479	\$0		VNX HARDWARE
V4-2S6FX-400U-25	Flash Power Pack VNX2 400GB 25X2.5 UPG	\$101,750		\$75,295	\$11,193	\$8,242	\$0	\$2,951	\$0		VNX HARDWARE
V4-2S6FX-400U-50 V4-2S6FX-800-10	Flash Power Pack VNX2 400GB 50X2.5 UPG Flash Power Pack VNX2 800GB 10X2.5	\$203,500 \$59,950	26% 26%	\$150,590 \$44,363	\$22,385 \$8,993	\$16,484 \$6,595	\$0 \$0	\$5,902 \$2,398	\$0 \$0		VNX HARDWARE VNX HARDWARE
V4-2S6FX-800U-10	Flash Power Pack VNX2 800GB 10X2.5 UPG	\$71,950	26%	\$53,243	\$7,915	\$5,828	\$0 \$0	\$2,396	\$0 \$0	UM	VNX HARDWARE
V4-D2S10-012	VNX 1.2TB 10K SAS 120X2.5 DAE	\$1,435	26%	\$1,062	\$215	\$158	\$0	\$57	\$0		VNX HARDWARE
V4-D2S10-012TU	VNX 1.2TB 10K SAS 120X2.5 DAE UPG	\$1,890	26%	\$1,399	\$208	\$153	\$0	\$55	\$0	UM	VNX HARDWARE

			EPL P	ricing		EPL Maintenance	e and Warranty Upra	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
V4-D2S10-012U	VNX 1.2TB 10K SAS 120X2.5 DAE UPG	\$1,945		\$1,439	\$214	\$158	\$0	\$56	\$0	UM	VNX HARDWARE
V4-D2S10-600 V4-D2S10-600TU	VNX 600GB 10K SAS 120X2.5 DAE VNX 600GB 10K SAS 120X2.5 DAE UPG	\$860 \$1,165		\$636 \$862	\$129 \$128	\$95 \$94	\$0 \$0	\$34 \$34	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
V4-D2S10-600U	VNX 600GB 10K SAS 120X2.5 DAE UPG	\$1,165		\$862	\$128	\$94 \$94	\$0	\$34	\$0	UM	VNX HARDWARE
V4-D2S10-900	VNX 900GB 10K SAS 120X2.5 DAE	\$1,135		\$840	\$170	\$125	\$0	\$45	\$0	UM	VNX HARDWARE
V4-D2S10-900TU	VNX 900GB 10K SAS 120X2.5 DAE UPG	\$1,530	26%	\$1,132	\$168	\$124	\$0	\$44	\$0		VNX HARDWARE
V4-D2S10-900U	VNX 900GB 10K SAS 120X2.5 DAE UPG	\$1,530		\$1,132	\$168	\$124	\$0	\$44	\$0	UM	VNX HARDWARE
V4-D2S15-300	VNX 300GB 15K SAS 120X2.5 DAE	\$1,245		\$921	\$187	\$137	\$0	\$50	\$0	UM	VNX HARDWARE
V4-D2S15-300TU	VNX 300GB 15K SAS 120X2.5 DAE UPG	\$1,680 \$1.680		\$1,243	\$185 \$185	\$136 \$136	\$0 \$0	\$49 \$49	\$0 \$0	UM UM	VNX HARDWARE
V4-D2S15-300U V4-D2S15-600	VNX 300GB 15K SAS 120X2.5 DAE UPG VNX 600GB 15K SAS 120X2.5 DAE	\$1,395		\$1,243 \$1,032	\$209	\$136 \$153	\$0 \$0	\$56	\$0 \$0		VNX HARDWARE VNX HARDWARE
V4-D2S15-600TU	VNX 600GB 15K SAS 120X2.5 DAE UPG	\$1,885		\$1,395	\$207	\$153	\$0	\$55	\$0	UM	VNX HARDWARE
V4-D2S15-600U	VNX 600GB 15K SAS 120X2.5 DAE UPG	\$1,885		\$1,395	\$207	\$153	\$0	\$55	\$0	UM	VNX HARDWARE
V4-D2S6F-100	VNX 100GB EFD 120X2.5 DAE	\$2,435		\$1,802	\$365	\$268	\$0	\$97	\$0		VNX HARDWARE
V4-D2S6F-100TU	VNX 100GB EFD 120X2.5 DAE UPG	\$3,290		\$2,435	\$362	\$266	\$0	\$95	\$0		VNX HARDWARE
V4-D2S6F-100U	VNX 100GB EFD 120X2.5 DAE UPG	\$3,290		\$2,435	\$362	\$266	\$0	\$95	\$0 \$0		VNX HARDWARE
V4-D2S6F-200 V4-D2S6F-200TU	VNX 200GB EFD 120X2.5 DAE VNX 200GB EFD 120X2.5 DAE UPG	\$3,845 \$5,190		\$2,845 \$3,841	\$577 \$571	\$423 \$420	\$0 \$0	\$154 \$151	\$0 \$0		VNX HARDWARE VNX HARDWARE
V4-D2S6F-200U	VNX 200GB EFD 120X2.5 DAE UPG	\$5,190 \$5,190		\$3,841	\$571	\$420	\$0	\$151	\$0		VNX HARDWARE
V4-D2S6FX1.6TB-25	Flash Power Pack VNX2 1.6TB 25X2.5D	\$244,750		\$181,115	\$36,713	\$26,923	\$0	\$9,790	\$0		VNX HARDWARE
V4-D2S6FX-1600	VNX 1600GB MLC SSD 120X2.5 DAE	\$9,790	26%	\$7,245	\$1,469	\$1,077	\$0	\$392	\$0	UM	VNX HARDWARE
V4-D2S6FX-1600TU	VNX 1600GB MLC SSD 120X2.5 DAE U/G	\$11,745		\$8,691	\$1,292	\$951	\$0	\$341	\$0	UM	VNX HARDWARE
V4-D2S6FX-1600U	VNX 1600GB MLC SSD 120X2.5 DAE U/G	\$11,745		\$8,691	\$1,292	\$951	\$0	\$341	\$0	UM	VNX HARDWARE
V4-D2S6FX-200	VNX 200GB FAST VP EFD 120X2.5 DAE	\$2,130		\$1,576	\$320	\$234	\$0	\$85 \$852	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
V4-D2S6FX-200-10 V4-D2S6FX-200-100	Flash Power Pack VNX2 200GB 10X2.5D Flash Power Pack VNX2 200GB 100X2.5D	\$21,300 \$185.400		\$15,762 \$137.196	\$3,195 \$27.810	\$2,343 \$20.394	\$0 \$0	\$852 \$7.416	\$0 \$0		VNX HARDWARE VNX HARDWARE
V4-D2S6FX-200-100 V4-D2S6FX-200-25	Flash Power Pack VNX2 200GB 100X2.3D	\$53,250		\$39,405	\$7,988	\$5,858	\$0	\$2,130	\$0	UM	VNX HARDWARE
V4-D2S6FX-200-50	Flash Power Pack VNX2 200GB 50X2.5D	\$100,425		\$74,315	\$15,064	\$11,047	\$0	\$4,017	\$0		VNX HARDWARE
V4-D2S6FX-200TU	VNX 200GB FAST VP EFD 120X2.5 DAE UPG	\$2,555		\$1,891	\$281	\$207	\$0	\$74	\$0		VNX HARDWARE
V4-D2S6FX-200TU100	Flash Power Pack VNX2 200GB 100X2.5D UPG	\$222,480		\$164,635	\$24,473	\$18,021	\$0	\$6,452	\$0		VNX HARDWARE
V4-D2S6FX-200TU-50	Flash Power Pack VNX2 200GB 50X2.5D UPG	\$120,510		\$89,177	\$13,256	\$9,761	\$0	\$3,495	\$0	UM	VNX HARDWARE
V4-D2S6FX-200U	VNX 200GB FAST VP EFD120X2.5 DAE UPG	\$2,555		\$1,891	\$281	\$207	\$0	\$74	\$0	UM	VNX HARDWARE
V4-D2S6FX-200U-10 V4-D2S6FX-200U-100	Flash Power Pack VNX2 200GB 10X2.5D UPG Flash Power Pack VNX2 200GB 100X2.5D UPG	\$25,550 \$222,480		\$18,907 \$164,635	\$2,811 \$24.473	\$2,070 \$18,021	\$0 \$0	\$741 \$6,452	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
V4-D2S6FX-200U-25	Flash Power Pack VNX2 200GB 100A2.5D UPG	\$63,875		\$47,268	\$7,026	\$5,174	\$0	\$1.852	\$0		VNX HARDWARE
V4-D2S6FX-200U-50	Flash Power Pack VNX2 200GB 50X2.5D UPG	\$120,510		\$89,177	\$13,256	\$9,761	\$0	\$3,495	\$0		VNX HARDWARE
V4-D2S6FX-400	VNX 400GB FAST VP EFD 120X2.5 DAE	\$3,390		\$2,509	\$509	\$373	\$0	\$136	\$0	UM	VNX HARDWARE
V4-D2S6FX-400-10	Flash Power Pack VNX2 400GB 10X2.5D	\$33,900		\$25,086	\$5,085	\$3,729	\$0	\$1,356	\$0		VNX HARDWARE
V4-D2S6FX-400-25	Flash Power Pack VNX2 400GB 25X2.5D	\$84,750		\$62,715	\$12,713	\$9,323	\$0	\$3,390	\$0		VNX HARDWARE
V4-D2S6FX-400-50	Flash Power Pack VNX2 400GB 50X2.5D	\$169,500		\$125,430	\$25,425	\$18,645	\$0	\$6,780	\$0		VNX HARDWARE
V4-D2S6FX-400TU V4-D2S6FX-400TU-50	VNX 400GB FAST VP EFD 120X2.5 DAE UPG Flash Power Pack VNX2 400GB 50X2.5D UPG	\$4,070 \$203,500		\$3,012 \$150,590	\$448 \$22,385	\$330 \$16,484	\$0 \$0	\$118 \$5,902	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
V4-D2S6FX-400U	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,070		\$3,012	\$448	\$330	\$0	\$118	\$0	UM	VNX HARDWARE
V4-D2S6FX-400U-10	Flash Power Pack VNX2 400GB 10X2.5D UPG	\$40,700		\$30,118	\$4,477	\$3,297	\$0	\$1,180	\$0		VNX HARDWARE
V4-D2S6FX-400U-25	Flash Power Pack VNX2 400GB 25X2.5D UPG	\$101,750		\$75,295	\$11,193	\$8,242	\$0	\$2,951	\$0	UM	VNX HARDWARE
V4-D2S6FX-400U-50	Flash Power Pack VNX2 400GB 50X2.5D UPG	\$203,500		\$150,590	\$22,385	\$16,484	\$0	\$5,902	\$0	UM	VNX HARDWARE
V4-D2S6FX-800	VNX 800GB MLC SSD 120X2.5 DAE	\$5,995		\$4,436	\$899	\$659	\$0	\$240	\$0	UM	VNX HARDWARE
V4-D2S6FX-800-10	Flash Power Pack VNX2 800GB 10X2.5D	\$59,950		\$44,363	\$8,993	\$6,595	\$0	\$2,398	\$0		VNX HARDWARE
V4-D2S6FX-800-25 V4-D2S6FX-800TU	Flash Power Pack VNX2 800GB 25X2.5D VNX 800GB MLC SSD 120X2 5 DAF LI/G	\$149,875 \$7.195		\$110,908 \$5,324	\$22,481 \$791	\$16,486 \$583	\$0 \$0	\$5,995 \$209	\$0 \$0	UM	VNX HARDWARE VNX HARDWARE
V4-D2S6FX-800U	VNX 800GB MLC SSD 120X2.5 DAE U/G	\$7,195		\$5,324	\$791	\$583	\$0	\$209	\$0	UM	VNX HARDWARE
V4-D2S6FX-800U-10	Flash Power Pack VNX2 800GB 10X2.5D UPG	\$71,950	26%	\$53,243	\$7,915	\$5,828	\$0	\$2,087	\$0	UM	VNX HARDWARE
V4-D2S6FX-800U-25	Flash Power Pack VNX2 800GB 25X2.5D UPG	\$179,875	26%	\$133,108	\$19,786	\$14,570	\$0	\$5,216	\$0		VNX HARDWARE
V4-DS07-020	VNX 2TB NL SAS 60X3.5 DAE	\$895	2070	\$662	\$134	\$98	\$0	\$36	\$0		VNX HARDWARE
V4-DS07-020TU	VNX 2TB NL SAS 60X3.5 DAE UPG	\$1,215		\$899	\$134	\$98	\$0	\$35	\$0		VNX HARDWARE
V4-DS07-020U V4-DS07-030	VNX 2TB NL SAS 60X3.5 DAE UPG VNX 3TB NL SAS 60X3.5 DAE	\$1,215 \$1,215		\$899 \$899	\$134 \$182	\$98 \$134	\$0 \$0	\$35 \$49	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
V4-DS07-030 V4-DS07-030TU	VNX 3TB NE 3AS 60X3.5 DAE VNX 3TB NL SAS 60X3.5 DAE UPG	\$1,640		\$1,214	\$180	\$133	\$0	\$48	\$0		VNX HARDWARE
V4-DS07-030U	VNX 3TB NL SAS 60X3.5 DAE UPG	\$1,640		\$1,214	\$180	\$133	\$0	\$48	\$0		VNX HARDWARE
V4-DS07-040	VNX 4TB NL SAS 60X3.5 DAE	\$1,365		\$1,010	\$205	\$150	\$0	\$55	\$0	UM	VNX HARDWARE
V4-DS07-040TU	VNX 4TB NL SAS 60X3.5 DAE UPG	\$1,835		\$1,358	\$202	\$149	\$0	\$53	\$0	UM	VNX HARDWARE
V4-DS07-040U	VNX 4TB NL SAS 60X3.5 DAE UPG	\$1,835		\$1,358	\$202	\$149	\$0	\$53	\$0	UM	VNX HARDWARE
V4-DS10-012	VNX 1.2TB 10K SAS 60X3.5 DAE	\$1,435 \$1,945		\$1,062	\$215	\$158 \$158	\$0 £0	\$57 \$56	\$0		VNX HARDWARE VNX HARDWARE
V4-DS10-012TU V4-DS10-012U	VNX 1.2TB 10K SAS 60X3.5 DAE UPG VNX 1.2TB 10K SAS 60X3.5 DAE UPG	\$1,945 \$1.945	2070	\$1,439 \$1,439	\$214 \$214	\$158 \$158	\$0 \$0	\$56 \$56	\$0 \$0		VNX HARDWARE VNX HARDWARE
V4-DS10-0120 V4-DS10-900	VNX 1.21B 10K SAS 60X3.5 DAE 0PG VNX 900GB 10K SAS 60X3.5 DAE	\$1,945 \$1,135		\$1,439 \$840	\$214 \$170	\$158 \$125	\$0 \$0	\$45	\$0 \$0	UM	VNX HARDWARE VNX HARDWARE
V4-DS10-900TU	VNX 900GB 10K SAS 60X3.5 DAE UPG	\$1,530		\$1,132	\$168	\$124	\$0	\$44	\$0	UM	VNX HARDWARE
V4-DS10-900U	VNX 900GB 10K SAS 60X3.5 DAE UPG	\$1,530		\$1,132	\$168	\$124	\$0	\$44	\$0	UM	VNX HARDWARE
V4-DS15-600	VNX2 600GB 15K SAS 60X3.5 DPE/DAE	\$1,395	26%	\$1,032	\$209	\$153	\$0	\$56	\$0	UM	VNX HARDWARE
V4-DS6F-100	VNX 100GB SSD 60X3.5 DAE	\$2,435		\$1,802	\$365	\$268	\$0	\$97	\$0	UM	VNX HARDWARE
V4-DS6F-100TU	VNX 100GB EFD 60X3.5 DAE UPG	\$3,290	26%	\$2,435	\$362	\$266	\$0	\$95	\$0	UM	VNX HARDWARE
V4-DS6F-100U V4-DS6F-200	VNX 100GB SSD 60X3.5 DAE UPG	\$3,290 \$3.845		\$2,435	\$362 \$577	\$266 \$423	\$0 \$0	\$95 \$154	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
V4-DS6F-200 V4-DS6F-200TU	VNX 200GB SSD 60X3.5 DAE VNX 200GB EFD 60X3.5 DAE UPG	\$3,845 \$5,190		\$2,845 \$3,841	\$577 \$571	\$423 \$420	\$0 \$0	\$154 \$151	\$0 \$0		VNX HARDWARE VNX HARDWARE
vD30F-20010	VIVA 2000D EFD 00A3.3 DAE UPG	ф э,190	∠070	 გა,041	Γ/οφ	\$4ZU	\$0	101¢	\$0	UIVI	VIAV LIMUDIMAKE

BERFEITER 1987 19				EPL Pr	ricing		EPL Maintenanc	e and Warranty Upr	ade Pricing			
SERFERDON 1987-1999 1987	MODEL CODE	DESCRIPTION		EPL DISCOUNT %	EPL NET PRICE							FAMILY
BERFEITER 1987 19	V4-DS6F-200U	VNX 200GB SSD 60X3.5 DAE UPG		26%	\$3.841							VNX HARDWARE
	V4-DS6FX1.6TB-25	Flash Power Pack VNX2 1.6TB 25X3.5D	\$244,750		\$181,115		\$26,923	\$0				VNX HARDWARE
## 1467 F 1-100 WY TRINGEN ME, 250 WIN TRINGEN	V4-DS6FX-1600											
SECTION 1985									· · · · ·			
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## 1500 From Proc. WILL SCORE (1902) AND PROC. SEC. 1903 AND PROC.	V4-DS6FX-200-100			26%			\$20,394			\$0	UM	
	V4-DS6FX-200-25											
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## 4509FR 2001-10 Plast Prew Pre AV WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Pre AV WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Pre AV WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Pre AV WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Pre AV WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Pre AV WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Pre AV WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Pre AV WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Pre AV WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Pre AV WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Pre AV WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Prew Pre AV WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Prew Pre AV WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Prew Prew WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Prew Prew WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Prew Prew WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Prew Prew WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Prew Prew WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Prew Prew WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Prew Prew WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Prew Prew WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Prew Prew WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Prew Prew WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Prew WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Prew WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Prew WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Prew WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Prew Prew WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Prew WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Prew WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Prew WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Prew WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Prew WOZ 2006 HOLD SUPPO ## 5109FR 2001-10 Plast Prew Prew WOZ 2006 HOLD SUPPO ## 5109FR 2001-10	V4-DS6FX-200U											
### Addition	V4-DS6FX-200U-10											
## 108PS A000 59 Fish Power Pear VND 2006 800.50 UPS \$10.011 20% \$10.0	V4-DS6FX-200U-100	Flash Power Pack VNX2 200GB 100X3.5D UPG			\$164,635		\$18,021		\$6,452	\$0	UM	VNX HARDWARE
ALBERN-ALDER MARCH	V4-DS6FX-200U-25											
## HISPAPH FAME PRIS NOVE 40008 10.05.50 ## STATE PAME PRIS NOVE 40008 10.05.50 ## STATE PAME PAME PRIS NOVE 40008 10.05.50 ## STATE PAME PAME PAME PAME PAME PAME PAME PAM												
## CORPT-MODIL-25 Fish Pharm Plack VACCA 4000B 2003.50 ## CORPT-MODIL-25 ## CORPT-MO					7-,				T			
Flash Power Plack NATE (40000 BSS) 250 519,600 20% 515,500 20% 515,000 20%												
ADDIST-ACRUTUD Vick 40000E PAST MP ET 8000.5.3 DAE UPC \$4,470 2704 \$1,010 \$5,440 \$3.00 \$1.91 \$0.00	V4-DS6FX-400-50											
Hospit-Application Fish Promer Peak VIVIC 40008 S000-30 UPG	V4-DS6FX-400TU											
## HORPER-POULD-10	V4-DS6FX-400TU-50	Flash Power Pack VNX2 400GB 50X3.5D UPG	\$203,500	26%	\$150,590	\$22,385	\$16,484	\$0	\$5,902	\$0	UM	VNX HARDWARE
# HORDER*-0001-25	V4-DS6FX-400U		\$4,070			\$448				\$0		
## 4988F-4000-50						¥ ·, · · ·						
#4-95FX-60-01 Flash Power Pack NVC 2000G 20X3.5D \$9,9500 25% \$44,933 \$8,965 \$9 \$2,308 \$9 UM VXX HARDWARE \$44,957-20% \$14,957-20% \$10,400 \$10,20% \$10,40% \$10,20% \$10,40% \$												
#4.08FPK-200-25 #lash Power Pack VNC2 8000E BXXS.5D UM												
#-089FX-600U-10 Plash Prower Pack VINCE 2000D 103.50 UPC \$71,050 20% \$33,340 \$10,70 \$50,528 \$50 \$2,087 \$50 UM VINCHARDWARE \$40,000 \$40,000 \$10,000												
#498F-4200-429 Flash Power Peak VIX-2 80006 2824 SD UPG \$179.875 29% \$133.108 \$19.788 \$14.570 \$0 \$5.218 \$0 UM VAX HARDWARE VAX CFIRM N.S. 815.53 DE UPG \$1.218 \$2.98% \$3.989 \$1.48 \$1.898 \$0 \$3.58 \$0 UM VAX HARDWARE VAX CFIRM N.S. 815.53 DE UPG \$1.218 \$2.98% \$3.99% \$1.218 \$1.98% \$1.328	V4-DS6FX-800U-10									\$0		
## AMSP-020TU WAX 2TB NL SAS 15X3.5 DAE UPG 3 1,215 26% 8899 \$14 889 \$0 \$35 \$0 UM WAX HARDWARE HAVSD-020TU WAX 2TB NL SAS 15X3.5 DAE UPG 3 1,215 26% 8899 \$14 889 \$0 \$35 \$0 UM WAX HARDWARE HAVSD-020TU WAX STB NL SAS 15X3.5 DAE UPG 3 1,215 26% 8899 \$14 880 \$0 \$35 \$0 UM WAX HARDWARE HAVSD-020TU WAX STB NL SAS 15X3.5 DAE UPG 3 1,640 22% \$1,640 \$0 \$26 \$0 \$1,040 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	V4-DS6FX-800U-25		\$179,875		\$133,108		\$14,570					
#\980F-020U \\NX \text{ TER\ IN SAS \text{ 150 \text{ EVB}} \\ \text{ VAS \text{ TER\ IN SAS \text{ 150 \text{ EVB}} \\ \text{ VAS \text{ TER\ IN SAS \text{ 150 \text{ EVB}} \\ \text{ VAS \text{ TER\ IN SAS \text{ IVAS \text{ EVB}} \\ \text{ VAS \text{ EVB}} \\ VAS \text{ EVB	V4-VS07-020	VNX 2TB NL SAS 15X3.5 DAE	\$895	26%	\$662	\$134	\$98	\$0	\$36		UM	
## AF507-000 VNX 3TB NL SAS ISXAS DAE \$1.216 29% \$1.214 \$1.80 \$1.33 \$0 \$4.90 \$0 \$1.00 \$1	V4-VS07-020TU		\$1,215									
#4987-900TU VNX 3TB NL SAS 15X3.5 DAE UPG	V4-VS07-020U				φοσσ		400					
#44907-000U VIX.Y TB NL SAS 15X3.5 DAE UPG \$1,640 29% \$1,214 \$180 \$133 \$0 \$48 \$0 UM VIX.HARDWARE #44907-001U VIX.Y TB NL SAS 15X3.5 DAE UPG \$1,855 29% \$1,360 \$20% \$1,860 \$0 \$55 \$0 UM VIX.HARDWARE #44907-001U VIX.Y TB NL SAS 15X3.5 DAE UPG \$1,855 29% \$1,368 \$202 \$140 \$0 \$55 \$0 UM VIX.HARDWARE #44907-001U VIX.Y TB NL SAS 15X3.5 DAE UPG \$1,855 29% \$1,368 \$202 \$140 \$0 \$55 \$0 UM VIX.HARDWARE #44900-001U VIX.Y TB NL SAS 15X3.5 DAE UPG \$1,945 29% \$1,000 \$212 \$1,000 \$												
#4987-040U VIX.4 TBN LSAS 15X3.5 DAE UPG \$1,855 29% \$1.010 \$205 \$150 \$0 \$55 \$0 UM VIX.HARDWARE #4987-040U VIX.4 TBN LSAS 15X3.5 DAE UPG \$1,855 29% \$1.356 \$202 \$149 \$0 \$53 \$0 UM VIX.HARDWARE #4987-040U VIX.4 TBN LSAS 15X3.5 DAE UPG \$1,855 29% \$1.356 \$202 \$149 \$0 \$53 \$0 UM VIX.HARDWARE #4987-040U VIX.4 TBN LSAS 15X3.5 DAE UPG \$1,855 29% \$1.050 \$215 \$108 \$0 \$53 \$0 UM VIX.HARDWARE #4987-040U VIX.4 TBN LSAS 15X3.5 DAE UPG \$1,855 29% \$1.050 \$215 \$108 \$0 \$55 \$0 UM VIX.HARDWARE #4987-040U VIX.4 TBN LSAS 15X3.5 DAE UPG \$1,855 29% \$1.050 \$215 \$108 \$0 \$55 \$0 UM VIX.HARDWARE #4987-040U VIX.4 TBN LSAS 15X3.5 DAE UPG \$1,945 29% \$1.050 \$215 20% \$1.050 \$2.050 \$1.050 \$												
+V897-040TU VNX 4TB NL SA5 19X3 5 DAE UPG \$1,835 26% \$1,358 \$202 \$149 \$0 \$53 \$0 UM VNX HARDWARE +V4950-012 VNX 4TB NL SA5 19X3 5 DAE UPG \$1,835 26% \$1,358 \$200 \$149 \$0 \$53 \$0 UM VNX HARDWARE +V4950-012 VNX 1TB 10K SA5 15X3 5 DAE UPG \$1,845 26% \$1,062 \$215 \$158 \$0 \$53 \$0 UM VNX HARDWARE +V4950-012 VNX 1TB 10K SA5 15X3 5 DAE UPG \$1,945 26% \$1,062 \$215 \$158 \$0 \$55 \$0 UM VNX HARDWARE +V4950-012 VNX 1TB 10K SA5 15X3 5 DAE UPG \$1,945 26% \$1,062 \$215 \$158 \$0 \$0 \$56 \$0 UM VNX HARDWARE +V4950-000 VNX 1D00B 10K SA5 15X3 5 DAE UPG \$1,165 26% \$880 20% \$1,835 129 \$150 \$0 \$1,945 124 \$150 \$0 \$0 \$1,945 124 \$150 \$0 \$1,945 124 \$150 \$0 \$1,945 124 \$1,945 \$1,	V4-VS07-040											
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4-VS6FX-2001-10 Flash Power Pack VNX2 1.6TB 10X3.5 UPG \$117,450 26% \$86,913 \$12,920 \$9,513 \$0 \$3,406 \$0 UM VNX HARDWARE \$4.VS6FX-200-10 Flash Power Pack VNX2 200GB 10X3.5 5 \$21,300 26% \$1.576 \$320 \$2.34 \$0 \$85 \$0 UM VNX HARDWARE \$4.VS6FX-200-11 VNX 200GB FAST VP EFD 15X3.5 DAE UPG \$2,130 26% \$1.5762 \$3,195 \$2,343 \$0 \$852 \$0 UM VNX HARDWARE \$4.VS6FX-200TU VNX 200GB FAST VP EFD 15X3.5 DAE UPG \$2,255 26% \$1.891 \$207 \$0 \$74 \$0 UM VNX HARDWARE \$4.VS6FX-200TU-100 Flash Power Pack VNX2 200GB 10X3.5 UPG \$22,480 26% \$164,635 \$24,473 \$18,021 \$0 \$6,452 \$0 UM VNX HARDWARE \$4.VS6FX-200TU-50 Flash Power Pack VNX2 200GB 50X3.5 UPG \$120,510 26% \$89,177 \$13,256 \$9,761 \$0 \$3,495 \$0 UM VNX HARDWARE \$4.VS6FX-200TU-50 VNX 200GB FAST VP SSD 15X3.5 DAE UPG \$2,555 26% \$1.891 \$281 \$207 \$0 \$74 \$0 UM VNX HARDWARE \$4.VS6FX-200U-10 Flash Power Pack VNX2 200GB 50X3.5 UPG \$2,555 26% \$1.891 \$281 \$207 \$0 \$74 \$0 UM VNX HARDWARE \$4.VS6FX-200U-10 Flash Power Pack VNX2 200GB 10X3.5 UPG \$2,555 26% \$1.891 \$281 \$207 \$0 \$74 \$0 UM VNX HARDWARE \$4.VS6FX-200U-10 Flash Power Pack VNX2 200GB 10X3.5 DAE UPG \$2,555 26% \$1.891 \$281 \$207 \$0 \$74 \$0 UM VNX HARDWARE \$4.VS6FX-200U-10 Flash Power Pack VNX2 200GB 10X3.5 DAE \$2,555 26% \$1.891 \$281 \$207 \$0 \$74 \$0 UM VNX HARDWARE \$4.VS6FX-200U-10 Flash Power Pack VNX2 200GB 10X3.5 DAE \$2,555 26% \$1.891 \$2.550 \$509 \$373 \$0 \$136 \$0 UM VNX HARDWARE \$4.VS6FX-200U-10 Flash Power Pack VNX2 200GB 10X3.5 DAE \$2.550 \$26% \$1.890 \$2.550 \$509 \$373 \$0 \$136 \$0 UM VNX HARDWARE \$4.VS6FX-200U-10 Flash Power Pack VNX2 200GB 10X3.5 DAE \$2.550 \$26% \$1.890 \$2.550 \$509 \$373 \$0 \$136 \$0 UM VNX HARDWARE \$4.VS6FX-200U-10 Flash Power Pack VNX2 200GB 10X3.5 DAE \$2.550 \$2.550 \$509 \$373 \$0 \$136 \$0 UM VNX HARDWARE \$4.VS6FX-200U-10 Flash Power Pack VNX2 200GB 10X3.5 DAE \$2.550 \$2.550 \$509 \$373 \$0 \$136 \$0 UM VNX HARDWARE \$4.VS6FX-200U-10 Flash Power Pack VNX2 200GB 10X3.5 DAE \$2.550 \$2.	V4-VS6FX1.6TB-25											
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4-VS6FX-200TU VNX 200GB FAST VP EFD 15X3.5 DAE UPG \$2.555 26% \$1.891 \$281 \$207 \$0 \$74 \$0 UM VNX HARDWARE 4-VS6FX-200TU-100 Flash Power Pack VNX2 200GB 100x3.5 UPG \$22.480 26% \$164.635 \$24.473 \$18.021 \$0 \$6.452 \$0 UM VNX HARDWARE 4-VS6FX-200TU-50 Flash Power Pack VNX2 200GB 50x3.5 UPG \$120.510 26% \$89.177 \$13.256 \$9.761 \$0 \$3.495 \$0 UM VNX HARDWARE 4-VS6FX-200U VNX 200GB FAST VP SSD 15X3.5 DAE UPG \$2.555 26% \$1.891 \$281 \$207 \$0 \$74 \$0 UM VNX HARDWARE 4-VS6FX-200U-10 Flash Power Pack VNX2 200GB 10X3.5 UPG \$2.555 26% \$1.891 \$281 \$207 \$0 \$74 \$0 UM VNX HARDWARE 4-VS6FX-200U-10 Flash Power Pack VNX2 200GB 10X3.5 DAE UPG \$2.555 26% \$1.891 \$2.550	V4-VS6FX-200											
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	V4-VS6FX-400											
	V4-VS6FX-400-10	Flash Power Pack VNX2 400GB 10X3.5	\$33,900	26%	\$25,086	\$5,085	\$3,729	\$0	\$1,356	\$0	UM	VNX HARDWARE

			EPL Pr	icing		EPL Maintenanc	e and Warranty Upr	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS	FAMILY
V4-VS6FX-400TU	VNX 400GB FAST VP EFD 15X3.5 DAE UPG	\$4,070	26%	\$3,012	\$448	\$330	\$0	\$118	\$0		VNX HARDWARE
V4-VS6FX-400TU-50 V4-VS6FX-400U	Flash Power Pack VNX2 400GB 50x3.5 UPG VNX 400GB FAST VP SSD 15X3.5 DAE UPG	\$203,500 \$4,070	26% 26%	\$150,590 \$3,012	\$22,385 \$448	\$16,484 \$330	\$0 \$0	\$5,902 \$118	\$0 \$0		VNX HARDWARE VNX HARDWARE
V4-VS6FX-400U-10	Flash Power Pack VNX2 400GB 10X3.5 UPG	\$40,700	26%	\$30,118	\$4.477	\$3,297	\$0	\$1,180	\$0		VNX HARDWARE
V4-VS6FX-800-10	Flash Power Pack VNX2 800GB 10X3.5	\$59,950	26%	\$44,363	\$8,993	\$6,595	\$0	\$2,398	\$0		VNX HARDWARE
V4-VS6FX-800U-10	Flash Power Pack VNX2 800GB 10X3.5 UPG	\$71,950	26%	\$53,243	\$7,915	\$5,828	\$0	\$2,087	\$0		VNX HARDWARE
VBMSASHDMSAS2	ONE PR 2M MINI SAS HD TO MINI SAS CBLS	\$554	26%	\$410	\$0	\$0	\$0	\$0	\$0		VNX HARDWARE
VBMSASHDMSAS5 VBMSASHDMSAS8	ONE PR 5M MINI SAS HD TO MINI SAS CBLS ONE PR 8M MINI SAS HD TO MINI SAS CBLS	\$1,386 \$2.772	26% 26%	\$1,026 \$2,051	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VNX HARDWARE VNX HARDWARE
VBMSAS-MSAS10	ONE PR OF 10M MINI SAS TO MINI SAS CBLS	\$1,063	26%	\$787	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VNX HARDWARE
VBMSAS-MSAS2M	ONE PR OF 2M MINI SAS TO MINI SAS CBLS	\$370	26%	\$274	\$0	\$0	\$0	\$0	\$0		VNX HARDWARE
VBMSAS-MSAS5M	ONE PR OF 5M MINI SAS TO MINI SAS CBLS	\$924	26%	\$684	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBPW40UD-RS	40U DEEP RACK PWR CORD PAIR R&S	\$3,850	26%	\$2,849	\$0	\$0	\$0	\$0	\$0		VNX HARDWARE
VBPW40UD-US	40U DEEP RACK PWR CORD PAIR US TWISTLOCK	\$680	26%	\$503	\$0	\$0	\$0	\$0	\$0		VNX HARDWARE
VBPW40U-RS VBPW40U-US	CAB QUAD POWER CORD US R&S CONNECTOR CAB QUAD POWER CORD US TWISTLOCK	\$1,301 \$680	26% 26%	\$963 \$503	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
VBSAS-FLEX2M	HI-FLEX 2M MINISAS TO MINISAS CBL PR	\$812	26%	\$601	\$0	\$0	\$0	\$0	\$0		VNX HARDWARE
VBSAS-FLEX3M	HI-FLEX 3M MINISAS TO MINISAS CBL PR	\$1,217	26%	\$901	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBSAS-FLEX5M	HI-FLEX 5M MINISAS TO MINISAS CBL PR	\$2,028	26%	\$1,501	\$0	\$0	\$0	\$0	\$0		VNX HARDWARE
VBSAS-FLEX8M	HI-FLEX 8M MINISAS TO MINISAS CBL PR	\$3,245	26%	\$2,401	\$0	\$0	\$0	\$0	\$0		VNX HARDWARE
VBSASHD-FLX2M VBSASHD-FLX3M	HI-FLEX 2M MINISASHD TO MINISAS CBL PR HI-FLEX 3M MINISASHD TO MINISAS CBL PR	\$1,093 \$1,639	26% 26%	\$809 \$1,213	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VNX HARDWARE VNX HARDWARE
VBSASHD-FLX5M	HI-FLEX 5M MINISASHD TO MINISAS CBL PR	\$2,732	26%	\$2,022	\$0	\$0	\$0	\$0	\$0		VNX HARDWARE
VBSASHD-FLX8M	HI-FLEX 8M MINISASHD TO MINISAS CBL PR	\$4,372	26%	\$3,235	\$0	\$0	\$0	\$0	\$0		VNX HARDWARE
VBSFP-TWAX-1M	Qty 2 SFP+ TO SFP+ 1M ACTIVE 8G/10G CBL	\$638	26%	\$472	\$0	\$0	\$0	\$0	\$0		VNX HARDWARE
VBSFP-TWAX-3M	Qty 2 SFP+ TO SFP+ 3M ACTIVE 8G/10G CBL	\$765	26%	\$566	\$0	\$0	\$0	\$0	\$0		VNX HARDWARE
VBSFP-TWAX-5M VBTELCO1UCS	Qty 2 SFP+ TO SFP+ 5M ACTIVE 8G/10G CBL Telco Rail Kit for the 1U CS	\$935 \$924	26% 26%	\$692 \$684	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VNX HARDWARE VNX HARDWARE
VBTELCO10CS VBTELCO2UDAE	Telco Rail kit for the 2U DAE	\$924 \$201	26%	\$149	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VNX HARDWARE
VBTELCO2UDME	Telco Rail Kit for the 2U DME	\$201	26%	\$149	\$0	\$0	\$0	\$0	\$0		VNX HARDWARE
VBTELCO3UDAE	Telco Rail kit for the 3U DAE	\$201	26%	\$149	\$0	\$0	\$0	\$0	\$0		VNX HARDWARE
VBTELCO3UDPE	Telco Rail Kit for the 3U DPE	\$334	26%	\$247	\$0	\$0	\$0	\$0	\$0		VNX HARDWARE
VDMBM1GCUA	VNXB 1GBASE-T DM MODULE 4 PORT	\$1,478	26%	\$1,094	\$222	\$163	\$0	\$59	\$0		VNX HARDWARE
VDMBM1GCUU VDMBMXG2OPA	VNXB 1GBASE-T DM MODULE 4 PORT VNXB 10GBE 2 OP MODULE (2 SFP+)	\$2,074 \$4,434	26% 26%	\$1,535 \$3,281	\$311 \$665	\$228 \$488	\$0 \$0	\$83 \$177	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
VDMBMXG2OPU	VNXB 10GBE 2 OF MODULE (2 SFP+)	\$6,226	26%	\$4,607	\$934	\$685	\$0 \$0	\$249	\$0 \$0		VNX HARDWARE
VDMBMXG2TWA	VNXB 10GBE 2 OP MODULE (TWINAX)	\$2,956	26%	\$2,187	\$443	\$325	\$0	\$118	\$0	UM	VNX HARDWARE
VDMBMXG2TWU	VNXB 10GBE 2 OP MODULE (TWINAX)	\$4,144	26%	\$3,067	\$622	\$456	\$0	\$166	\$0		VNX HARDWARE
VDMBMXGTA	VNXB 10GBASE-T DM MODULE 2 PORT	\$2,217	26%	\$1,641	\$333	\$244	\$0	\$89	\$0		VNX HARDWARE
VDMBMXGTU VDMM1GCUOPU	VNXB 10GBASE-T DM MODULE 2 PORT 1GBE DM MODULE 2 CU - 2 OP PORTS - UPG	\$3,104 \$3,415	26% 26%	\$2,297 \$2,527	\$466 \$512	\$341 \$376	\$0 \$0	\$124 \$137	\$0 \$0		VNX HARDWARE VNX HARDWARE
VDMM1GCUOPUS	10GBE DM MODULE 2 CU - 2 OP PORTS-UPG	\$1,960	10%	\$1,764	\$294	\$216	\$0	\$78	\$0		VNX HARDWARE
VDMM1GCUU	1GBE DM MODULE 4 PORT UPGRADE	\$2,440	26%	\$1,806	\$366	\$268	\$0	\$98	\$0		VNX HARDWARE
VDMM1GCUUS	1GBE DM MODULE 4 PORT-UPGRADE	\$1,400	10%	\$1,260	\$210	\$154	\$0	\$56	\$0		VNX HARDWARE
VDMMXG2FCOOPU	VNX VG 2 PT FCOE IO MOD-SFP ADD-ON	\$8,400	38%	\$5,208	\$1,260	\$924	\$0	\$336	\$0	В	VNX HARDWARE
VDMMXG2FCOTWU VDMMXG2OPBU	VNX VG 2 PT FCOE IO MOD-TWINAX ADD-ON VNX 2-PORT 10GBE OPT DM MODULE-UPG	\$5,880 \$7,325	38% 26%	\$3,646 \$5,421	\$882 \$1,099	\$647 \$806	\$0 \$0	\$235 \$293	\$0 \$0		VNX HARDWARE VNX HARDWARE
VDMMXG2OPBUS	VNX5300 2-PORT 10GBE OPT DM MODULE-UPG	\$1,325 \$4.200	10%	\$3,421	\$630	\$462	\$0 \$0	\$293 \$168	\$0 \$0		VNX HARDWARE VNX HARDWARE
VDMMXG2OPUS	10GBE DM MOD 2 OP PRTS (INCL 2 SFP+)UPG	\$4,200	10%	\$3,780	\$630	\$462	\$0	\$168	\$0		VNX HARDWARE
VDMMXG2TWBU	VNX 2-PORT 10GBE TWINAX DM MODULÉ-UPG	\$4,875	26%	\$3,608	\$731	\$536	\$0	\$195	\$0		VNX HARDWARE
VDMMXG2TWBUS	VNX5300 2PORT 10GBE TWINAX DM MODULE-UPG	\$2,800	10%	\$2,520	\$420	\$308	\$0	\$112	\$0		VNX HARDWARE
VDMMXG2TWUS VDMMXGTU	10GBE 2 OP MODULE (FOR TWINAX)-UPGRADE 10GBASET DM MODULE 2 CU PORTS - UPGRADE	\$2,800 \$7,325	10% 26%	\$2,520 \$5.421	\$420 \$1.099	\$308 \$806	\$0 \$0	\$112 \$293	\$0 \$0		VNX HARDWARE VNX HARDWARE
VDMMXGTUS	10GBASET DM MODULE 2 CU PORTS-UPGRADE	\$3,640	10%	\$3,276	\$546	\$400	\$0 \$0	\$146	\$0 \$0	UE	VNX HARDWARE
VDPEXPSASBEAU	4 SAS BE BUS EXPANSION UPGRADE OPTION	\$21,500	26%	\$15,910	\$3,225	\$2,365	\$0	\$860	\$0	UM-H	VNX HARDWARE
VN52DP010NLFD	VNX5200 DPE 25 DR-6X1TNL DC-FLD INST	\$13,700	26%	\$10,138	\$2,055	\$1,507	\$0	\$548	\$0		VNX HARDWARE
VN52DP010NLMD	VNX5200 DPE 25 DR-6X1TNL DC-MIN RK	\$13,700	26%	\$10,138	\$2,055	\$1,507	\$0	\$548	\$0		VNX HARDWARE
VN52DP01210FD VN52DP01210MD	VNX5200 DPE 25 DR-8X1.2T10K DC-FLD INS VNX5200 DPE 25 DR-8X1.2T10K DC-MIN RK	\$22,683 \$22,683	26% 26%	\$16,785 \$16,785	\$3,402 \$3,402	\$2,495 \$2,495	\$0 \$0	\$907 \$907	\$0 \$0		VNX HARDWARE VNX HARDWARE
VN52DP01210MD VN52DP112NLFD	VNX5200 DPE 25 DR-8X1.2110K DC-MIN RK VNX5200 DPE 25 DR-12X1T NL DC-FLD IN	\$22,683 \$16,644	26%	\$10,785	\$3,402 \$2,497	\$2,495 \$1,831	\$0 \$0	\$907 \$666	\$0 \$0		VNX HARDWARE VNX HARDWARE
VN52DP112NLMD	VNX5200 DPE 25 DR-12X11 NE DC-FED IN VNX5200 DPE 25 DR-12X1T NL DC-MIN RK	\$16,644 \$16,644	26%	\$12,317	\$2,497	\$1,831	\$0 \$0	\$666	\$0 \$0		VNX HARDWARE
VN52DP12210FD	VNX5200 DPE 25x2.5";12x1.2TB 10k DC-FL	\$27,219	26%	\$20,142	\$4,083	\$2,994	\$0	\$1,089	\$0		VNX HARDWARE
VN52DP12210MD	VNX5200 DPE 25x2.5";12x1.2TB DC-MIN RK	\$27,219	26%	\$20,142	\$4,083	\$2,994	\$0	\$1,089	\$0		VNX HARDWARE
VN52DP12510FD	VNX5200 DPE 25x2.5";25x1.2TB 10k DC-FL	\$35,304	26%	\$26,125	\$5,296	\$3,883	\$0	\$1,412	\$0		VNX HARDWARE
VN52DP12510MD VN52DP125NLFD	VNX5200 DPE 25x2.5";25x1.2TB DC-MIN RK VNX5200 DPE 25 DR-25X1T NL DC-FLD IN	\$35,304 \$24,768	26% 26%	\$26,125 \$18,328	\$5,296 \$3,715	\$3,883 \$2,724	\$0 \$0	\$1,412 \$991	\$0 \$0		VNX HARDWARE VNX HARDWARE
VN52DP125NLFD VN52DP125NLMD	VNX5200 DPE 25 DR-25X1T NL DC-FLD IN VNX5200 DPE 25 DR-25X1T NL DC-MIN RK	\$24,768	26%	\$10,320 \$18,328	\$3,715	\$2,724 \$2,724	\$0 \$0	\$991	\$0 \$0		VNX HARDWARE
VN52DP30015FD	VNX5200 DF E 25 DR-8X300G15K DC-FLD INS	\$16,415	26%	\$12,147	\$2,462	\$1,806	\$0	\$657	\$0		VNX HARDWARE
VN52DP30015MD	VNX5200 DPE 25 DR-8X300G15K DC-MIN RK	\$16,415	26%	\$12,147	\$2,462	\$1,806	\$0	\$657	\$0	UM	VNX HARDWARE
VN52DP31215FD	VNX5200 DPE 25 DR-12X300G15K DC-FLD IN	\$18,056	26%	\$13,361	\$2,708	\$1,986	\$0	\$722	\$0		VNX HARDWARE
VN52DP31215MD	VNX5200 DPE 25 DR-12X300G15K DC-MIN RK	\$18,056	26%	\$13,361	\$2,708	\$1,986	\$0	\$722	\$0		VNX HARDWARE
VN52DP32515FD VN52DP32515MD	VNX5200 DPE 25 DR-25X300G15K DC-FLD IN VNX5200 DPE 25 DR-25X300G15K DC-MIN RK	\$24,768 \$24,768	26% 26%	\$18,328 \$18,328	\$3,715 \$3,715	\$2,724 \$2,724	\$0 \$0	\$991 \$991	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
VN52DP325T5MD VN52DP400FXFD	VNX5200 DFE 25 DR-23X300GT3K DC-IVIIIV KK VNX5200 DPE 25 DR-8X400GFL DC-FLD INS	\$47,765	26%	\$35,346	\$7,165	\$5,254	\$0 \$0	\$1,911	\$0 \$0	UM	VNX HARDWARE
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			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
VN52DP400FXMD	VNX5200 DPE 25 DR-8X400GFL DC-MIN RK	\$47,765	26%	\$35,346	\$7,165	\$5,254	\$0	\$1,911	\$0	UM	VNX HARDWARE
VN52DP60010FD	VNX5200 DPE 25 DR-8X600G10K DC-FLD INS	\$17,524	26%	\$12,968	\$2,629	\$1,928	\$0	\$701	\$0	UM	VNX HARDWARE
VN52DP60010MD VN52DP61210FD	VNX5200 DPE 25 DR-8X600G10K DC-MIN RK VNX5200 DPE 25 DR-12X600G10K DC-FLD IN	\$17,524 \$19,276	26% 26%	\$12,968 \$14,264	\$2,629 \$2,891	\$1,928 \$2,120	\$0 \$0	\$701 \$771	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
VN52DP61210PD VN52DP61210MD	VNX5200 DPE 25 DR-12X600G10K DC-PLD IN VNX5200 DPE 25 DR-12X600G10K DC-MIN RK	\$19,276 \$19.276	26%	\$14,264 \$14.264	\$2,691	\$2,120	\$0 \$0	\$771 \$771	\$0 \$0	UM	VNX HARDWARE
VN52DP62510FD	VNX5200 DPE 25 DR-25X600G10K DC-FLD IN	\$22,209	26%	\$16,435	\$3,331	\$2,443	\$0	\$888	\$0	UM	VNX HARDWARE
VN52DP62510MD	VNX5200 DPE 25 DR-25X600G10K DC-MIN RK	\$22,209	26%	\$16,435	\$3,331	\$2,443	\$0	\$888	\$0	UM	VNX HARDWARE
VN52DP90010FD	VNX5200 DPE 25 DR-8X900G10K DC-FLD INS	\$18,903	26%	\$13,988	\$2,835	\$2,079	\$0	\$756	\$0		VNX HARDWARE
VN52DP90010MD	VNX5200 DPE 25 DR-8X900G10K DC-MIN RK	\$18,903	26%	\$13,988	\$2,835	\$2,079	\$0	\$756	\$0	UM	VNX HARDWARE
VN52DP91210FD VN52DP91210MD	VNX5200 DPE 25 DR-12X900G10K DC-FLD INS VNX5200 DPE 25 DR-12X900G10K DC-MIN RK	\$22,683 \$22,683	26% 26%	\$16,785 \$16,785	\$3,402 \$3,402	\$2,495 \$2,495	\$0 \$0	\$907 \$907	\$0	UM UM	VNX HARDWARE VNX HARDWARE
VN52DP91210MD VN52DP92510FD	VNX5200 DPE 25 DR-12X900G10K DC-MIN KK VNX5200 DPE 25 DR-25X900G10K DC-FLD INS	\$22,663 \$29,420	26%	\$21,771	\$4,413	\$3,236	\$0 \$0	\$907 \$1,177	\$0 \$0		VNX HARDWARE
VN52DF92510FD VN52DP92510MD	VNX5200 DPE 25 DR-25X900G10K DC-PED INS VNX5200 DPE 25 DR-25X900G10K DC-MIN RK	\$29,420	26%	\$21,771	\$4,413	\$3,236	\$0 \$0	\$1,177	\$0	UM	VNX HARDWARE
V-NB-290010	NEBS 4X900G 10K SAS VAULT DRV-25X2.5 ENC	\$6,395	26%	\$4,732	\$959	\$703	\$0	\$256	\$0	UM-H	VNX HARDWARE
V-NB-D60010	VNX 60X3.5IN DRV ENC 4X600G 10K VAULT N	\$4,915	26%	\$3,637	\$737	\$541	\$0	\$197	\$0	UM-H	VNX HARDWARE
V-NB-D90010	VNX 60X3.5IN DRV ENC 4X900G 10K VAULT N	\$6,980	26%	\$5,165	\$1,047	\$768	\$0	\$279	\$0	UM-H	VNX HARDWARE
V-NB-V90010	NEBS 4X900G 10K SAS VAULT DRV-15X3.5 ENC	\$6,980	26%	\$5,165	\$1,047	\$768	\$0	\$279	\$0	UM-H	VNX HARDWARE
VNX-1U-BLANK VNX-1U-BLANKS	1U FILLER PANEL FOR VNX RACK 1U FILLER PANEL FOR VNX RACK	\$35 \$20	26% 10%	\$26 \$18	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VNX HARDWARE VNX HARDWARE
VNX-10-BLANK	2U FILLER PANEL FOR VNX RACK	\$20 \$42	26%	\$31	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UM-H	VNX HARDWARE
VNX-2U-BLANKS	2U FILLER PANEL FOR VNX RACK	\$24	10%	\$22	\$0	\$0	\$0	\$0	\$0		VNX HARDWARE
VNX-3U-BLANK	3U FILLER PANEL FOR VNX RACK	\$49	26%	\$36	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-3U-BLANKS	3U FILLER PANEL FOR VNX RACK	\$28	10%	\$25	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX5100DP15	VNX5100 DPE; 15X3.5 DRIVES - EMC RACK	\$4,880	10%	\$4,392	\$732	\$537	\$0	\$195	\$0	UE	VNX HARDWARE
VNX5100DP15D	VNX5100 DPE; 15X3.5 DRIVES - DC	\$4,880	10%	\$4,392	\$732	\$537	\$0	\$195	\$0	UE	VNX HARDWARE
VNX5100DP15F	VNX5100 DPE; 15X3.5 DRIVES - FIELD INST	\$4,880	10%	\$4,392	\$732	\$537 \$645	\$0 \$0	\$195	\$0 \$0	UE	VNX HARDWARE
VNX5100DP25 VNX5100DP25D	VNX5100 DPE; 25X2.5 DRIVES - EMC RACK VNX5100 DPE; 25X2.5 DRIVES - DC	\$5,863 \$5.863	10% 10%	\$5,277 \$5,277	\$879 \$879	\$645 \$645	\$0 \$0	\$235 \$235	\$0 \$0	UE UE	VNX HARDWARE VNX HARDWARE
VNX5100DP25F	VNX5100 DPE: 25X2.5 DRIVES - FIELD INST	\$5.863	10%	\$5.277	\$879	\$645	\$0	\$235	\$0		VNX HARDWARE
VNX51153010FN	VNX5100 DPE; 15X3.5-FLD IN 6X300G 10K N	\$5,993	10%	\$5,394	\$899	\$659	\$0	\$240	\$0	ÜE	VNX HARDWARE
VNX51153015FN	VNX5100 DPE 15X3.5 - FLD IN 6X300G 15K N	\$6,477	10%	\$5,829	\$972	\$712	\$0	\$259	\$0		VNX HARDWARE
VNX51156010FN	VNX5100 DPE; 15X3.5- FLD IN 6X600G 10K N	\$6,354	10%	\$5,719	\$953	\$699	\$0	\$254	\$0	UE	VNX HARDWARE
VNX51156015FN	VNX5100 DPE 15X3.5 - FLD IN 6X600G 15K N	\$7,573	10%	\$6,816	\$1,136	\$833	\$0	\$303	\$0	UE	VNX HARDWARE
VNX51253010F VNX51253010FN	VNX5100 DPE; 25X2.5 DRV-FLD IN 6X300G VNX5100 DPE; 25X2.5 DRV- FLD IN 6X300G N	\$6,373 \$6,373	10% 10%	\$5,736 \$5,736	\$956 \$956	\$701 \$701	\$0 \$0	\$255 \$255	\$0 \$0	UE UE	VNX HARDWARE VNX HARDWARE
VNX51256010FN	VNX5100 DPE, 25X2.5 DRV- PLD IN 6X500G N VNX5100 DPE 25X2.5 - FLD IN 6X600G 10K N	\$6,708	10%	\$6,037	\$1,006	\$701	\$0 \$0	\$268	\$0 \$0	UE	VNX HARDWARE
VNX51259010FN	VNX5100 DPE 25X2.5" DRV-F I 6x900G 10K	\$8,538	10%	\$7,684	\$1,281	\$939	\$0	\$342	\$0	UE	VNX HARDWARE
VNX5135-57B	CONVERT VNX51/53/5500 DPE TO VNX5700 SPE	\$54,856	26%	\$40,593	\$8,228	\$6,034	\$0	\$2,194	\$0	UM-H	VNX HARDWARE
VNX5135-75B	CONVERT VNX51/53/55 DPE TO VNX7500 SPE	\$79,396	26%	\$58,753	\$11,909	\$8,734	\$0	\$3,176	\$0		VNX HARDWARE
VNX5153-55B	CONVERT VNX5100&5300 DPE TO VNX5500 DPE	\$16,097	26%	\$11,912	\$2,415	\$1,771	\$0	\$644	\$0	UM-H	VNX HARDWARE
VNX51-53B VNX51D151T72	CONVERT VNX5100 DPE TO VNX5300 DPE VNX5100 DPE; 15X3.5 DIV-EMC RCK 6X1TB	\$10,500 \$6,353	10% 10%	\$9,450 \$5,718	\$1,575 \$953	\$1,155 \$699	\$0 \$0	\$420 \$254	\$0 \$0	UE UE	VNX HARDWARE VNX HARDWARE
VNX51D151172 VNX51D151T72F	VNX5100 DPE; 15X3.5 DRV-EMC RCR 0X11B VNX5100 DPE; 15X3.5 DRV-FLD IN 6X1T	\$6,353	10%	\$5,718	\$953	\$699	\$0	\$254 \$254	\$0	UE	VNX HARDWARE
VNX51D152T72	VNX5100 DPE; FC 15X3.5 DRV-EMC RK 6X2T	\$7,843	10%	\$7,059	\$1,176	\$863	\$0	\$314	\$0	UE	VNX HARDWARE
VNX51D152T72F	VNX5100 DPE; FC; 15X3.5 DRV FD IN 6X2T	\$7,843	10%	\$7,059	\$1,176	\$863	\$0	\$314	\$0	UE	VNX HARDWARE
VNX51D152TDC	VNX5100 DPE 15X3.5IN DRV 8X2TB 7.2K DC	\$9,674	10%	\$8,707	\$1,451	\$1,064	\$0	\$387	\$0	UE	VNX HARDWARE
VNX51D153010	VNX5100 DPE; 15X3.5 DRV-EMC RCK 6X300G	\$5,993	10%	\$5,394	\$899	\$659	\$0	\$240	\$0		VNX HARDWARE
VNX51D153010D VNX51D153010F	VNX5100 DPE 15X3.5 DRIVES - DC 6 X 300G VNX 5100 DPE; 15X3.5 DRV-FLD IN 6X300G	\$6,321 \$5,993	10% 10%	\$5,689 \$5,394	\$948 \$899	\$695 \$659	\$0 \$0	\$253 \$240	\$0 \$0		VNX HARDWARE VNX HARDWARE
VNX51D153010F VNX51D153010N	VNX 5100 DPE, 15X3.5 DRV-PLD IN 6X300G VNX5100 DPE; 15X3.5 - E R 6X300G 10K N	\$5,993 \$5,993	10%	\$5,394 \$5,394	\$899	\$659 \$659	\$0 \$0	\$240 \$240	\$0 \$0		VNX HARDWARE
VNX51D153015	VNX5100 DPE; 15X3.5 DRV-EMC RCK 6X300G	\$6,477	10%	\$5,829	\$972	\$712	\$0	\$259	\$0		VNX HARDWARE
VNX51D153015D	VNX5100 DPE; 15X3.5 DRV-DC 6X300G 15K	\$6,812	10%	\$6,131	\$1,022	\$749	\$0	\$272	\$0	UE	VNX HARDWARE
VNX51D153015F	VNX5100 DPE; 15X3.5 DRV-FLD INST 6X300	\$6,477	10%	\$5,829	\$972	\$712	\$0	\$259	\$0	UE	VNX HARDWARE
VNX51D153015N	VNX5100 DPE; 15X3.5 - E R 6X300G 15K N	\$6,477	10%	\$5,829	\$972	\$712	\$0	\$259	\$0	UE	VNX HARDWARE
VNX51D153T72	VNX5100 DPE, 15X3.5IN 6 X 3TB EMC RACK	\$9,517	10%	\$8,565	\$1,428	\$1,047	\$0	\$381	\$0	UE	VNX HARDWARE
VNX51D153T72F VNX51D153TDC	VNX5100 DPE; 15X3.5 - 6X3TB DRIV - FLD VNX5100 DPE 15X3.5IN DRV 8X3TB 7.2K DC	\$9,517 \$12,076	10% 10%	\$8,565 \$10,868	\$1,428 \$1,811	\$1,047 \$1,328	\$0 \$0	\$381 \$483	\$0 \$0	UE UE	VNX HARDWARE VNX HARDWARE
VNX51D1531DC VNX51D154T72	VNX5100 DPE 15X3.5IN DRV 6X31B 7.2K DC VNX5100 DPE, 15X3.5IN 6 X 4TB EMC RACK	\$12,076 \$11.420	10%	\$10,000	\$1,713	\$1,326 \$1.256	\$0 \$0	\$457	\$0 \$0		VNX HARDWARE
VNX51D154T72F	VNX5100 DPE; 15X3.5 - 6X4TB DRIV - FLD	\$11,420	10%	\$10,278	\$1,713	\$1,256	\$0	\$457	\$0	UE	VNX HARDWARE
VNX51D154TDC	VNX5100 DPE 15X3.5IN DRV 8X4TB 7.2K DC	\$14,491	10%	\$13,042	\$2,174	\$1,594	\$0	\$580	\$0	UE	VNX HARDWARE
VNX51D156010	VNX5100 DPE; 15X3.5 DRV-EMC RCK 6X600G	\$6,354	10%	\$5,719	\$953	\$699	\$0	\$254	\$0		VNX HARDWARE
VNX51D156010D	VNX5100 DPE 15X3.5IN DRV 6X600 10K DC	\$6,710	10%	\$6,039	\$1,007	\$738	\$0	\$268	\$0	UE	VNX HARDWARE
VNX51D156010F VNX51D156010N	VNX5100 DPE 15X3.5 DRV FLD IN 6X600 10K VNX5100 DPE; 15X3.5 - E R 6X600G 10K N	\$6,354 \$6,354	10% 10%	\$5,719 \$5,719	\$953 \$953	\$699 \$699	\$0 \$0	\$254 \$254	\$0 \$0	UE UE	VNX HARDWARE VNX HARDWARE
VNX51D156010N VNX51D156015	VNX5100 DPE; 15X3.5 - E R 6X600G TOK N VNX5100 DPE: 15X3.5 DRV EMC RCK 6X600G	\$6,354 \$7,573	10%	\$5,719 \$6.816	\$953 \$1,136	\$699 \$833	\$0 \$0	\$254 \$303	\$0 \$0	UE	VNX HARDWARE VNX HARDWARE
VNX51D156015 VNX51D156015D	VNX5100 DPE; 15X3.5 DRV-DC 6X600G 15K	\$7,970 \$7,970	10%	\$7,173	\$1,136	\$877	\$0 \$0	\$319	\$0		VNX HARDWARE
VNX51D156015F	VNX5100 DPE; 15X3.5 DRV-FLD INST 6X600	\$7,573	10%	\$6,816	\$1,136	\$833	\$0	\$303	\$0		VNX HARDWARE
VNX51D156015N	VNX5100 DPE; 15X3.5 EMC RCK 6X600G 15K N	\$7,573	10%	\$6,816	\$1,136	\$833	\$0	\$303	\$0	UE	VNX HARDWARE
VNX51D159010	VNX5100 DPE 15X3.5 6X900 10K EMC RACK	\$7,903	10%	\$7,113	\$1,185	\$869	\$0	\$316	\$0	UE	VNX HARDWARE
VNX51D159010D	VNX5100 DPE 15X3.5" DC Power 6x900G 10K	\$8,822	10%	\$7,940	\$1,323	\$970	\$0	\$353	\$0	UE	VNX HARDWARE
VNX51D159010F VNX51D159010FN	VNX5100 DPE 15 X 3.5 DRV 6 X 900 10K FLD VNX5100 DPE 15X3.5" DRV-F I 6x900G 10K	\$7,903 \$8,377	10% 10%	\$7,113 \$7,539	\$1,185 \$1,257	\$869 \$921	\$0 \$0	\$316 \$335	\$0 \$0	UE UE	VNX HARDWARE VNX HARDWARE
VNX51D159010FN VNX51D159010N	VNX5100 DPE 15X3.5" DRV-F 16X900G 10K VNX5100 DPE 15X3.5" DRV-E R 6x900G 10K	\$8,377 \$8,377	10%	\$7,539 \$7,539	\$1,257 \$1,257	\$921	\$0 \$0	\$335 \$335	\$0 \$0	UE	VNX HARDWARE
VNX51D253010	VNX5100 DPE; 25X2.5 DRV-EMC RCK 6X300G	\$6,373	10%	\$5,736	\$956	\$701	\$0	\$255	\$0	UE	VNX HARDWARE
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For U.S. Mississippi EPL Customer Use Only

			EPL Pricing EPL Maintenance and Warranty Uprade Pricing								
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS	FAMILY
VNX51D253010D	VNX5100 DPE 25X2.5 DRV 6 X 300 10K DC	\$6,722		\$6,050	\$1,008	\$739	\$0	\$269	\$0	UE	VNX HARDWARE
VNX51D253010F VNX51D253010N	VNX5100 DPE; 25X2.5 DRV-FLD IN 6X300G VNX5100 DPE; 25X2.5 DRV EMC RCK 6X300G N	\$6,373 \$6,373		\$5,736 \$5,736	\$956 \$956	\$701 \$701	\$0 \$0	\$255 \$255	\$0 \$0	UE UE	VNX HARDWARE VNX HARDWARE
VNX51D256010	VNX5100 DPE; 25X2.5 DRV EMC RCK 0X500G N VNX5100 DPE; 25X2.5 DRV EMCRK 6X600G 10K	\$6,708		\$6,037	\$1,006	\$738	\$0 \$0	\$268	\$0 \$0	UE	VNX HARDWARE
VNX51D256010D	VNX5100 DPE; 25X2.5 DRV-DC 6X600GB 10K	\$7,092		\$6,383	\$1,064	\$780	\$0	\$284	\$0	UE	VNX HARDWARE
VNX51D256010F	VNX5100 DPE; 25X2.5 DRV-FLD IN 6X600 10K	\$6,708		\$6,037	\$1,006	\$738	\$0	\$268	\$0	UE	VNX HARDWARE
VNX51D256010N VNX51D259010	VNX5100 DPE; 25X2.5 EMC RCK 6X600G 10K N VNX5100 DPE 25X 2.5 DRV 6X900 10KEMC RCK	\$6,708 \$8,093		\$6,037 \$7,284	\$1,006 \$1,214	\$738 \$890	\$0 \$0	\$268 \$324	\$0 \$0	UE UE	VNX HARDWARE VNX HARDWARE
VNX51D259010 VNX51D259010D	VNX 5100 DPE FC, 25X2.5 DC 6x900G 10K	\$8,991	10%	\$8,092	\$1,349	\$989	\$0 \$0	\$360	\$0 \$0	UE	VNX HARDWARE
VNX51D259010F	VNX5100 DPE 25X 2.5 DRV 6 X 900 10K FLD	\$8,093		\$7,284	\$1,214	\$890	\$0	\$324	\$0	UE	VNX HARDWARE
VNX51D259010N	VNX5100 DPE 25X2.5" DRV-E R 6x900G 10K	\$8,538	10%	\$7,684	\$1,281	\$939	\$0	\$342	\$0	UE	VNX HARDWARE
VNX52DP010NL VNX52DP010NLF	VNX5200 DPE 25X2.5" DR-6X1TNL-EMC RK VNX5200 DPE 25X2.5" DR-6X1TNL-FLD INST	\$10,960 \$10,960		\$8,110 \$8,110	\$1,644 \$1,644	\$1,206 \$1,206	\$0 \$0	\$438 \$438	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
VNX52DP010NLM	VNX5200 DFE 25X2.5 DR-6X1TNL-FLD INST VNX5200 DPE 25X2.5" DR-6X1TNL-MIN RK	\$10,960		\$8,110	\$1,644	\$1,200	\$0 \$0	\$438	\$0 \$0	UM	VNX HARDWARE
VNX52DP01210	VNX5200 DPE 25X2.5" DR-8X1.2T10K-EMC RK	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	UM	VNX HARDWARE
VNX52DP01210F	VNX5200 DPE 25X2.5" DR-8X1.2T10K-FLD I	\$18,146		\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	UM	VNX HARDWARE
VNX52DP01210M VNX52DP112NL	VNX5200 DPE 25X2.5" DR-8X1.2T10K-MIN RK VNX5200 DPE 25X2.5" DR-12X1TNL-EMC RK	\$18,146 \$13,315		\$13,428 \$9,853	\$2,722 \$1,997	\$1,996 \$1,465	\$0 \$0	\$726 \$533	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
VNX52DF112NLF	VNX5200 DF E 25X2.5" DR-12X1TNL-FLD INST	\$13,315		\$9,853	\$1,997	\$1,465	\$0	\$533	\$0 \$0	UM	VNX HARDWARE
VNX52DP112NLM	VNX5200 DPE 25X2.5" DR-12X1TNL-MIN RK	\$13,315	26%	\$9,853	\$1,997	\$1,465	\$0	\$533	\$0	UM	VNX HARDWARE
VNX52DP12210	VNX5200 DPE 25X2.5"DR-12X1.2T10K-EMC RK	\$21,775		\$16,114	\$3,266	\$2,395	\$0	\$871	\$0	UM	VNX HARDWARE
VNX52DP12210F VNX52DP12210M	VNX5200 DPE 25X2.5"DR-12X1.2T10K-FLD I VNX5200 DPE 25X2.5"DR-12X1.2T10K-MIN RK	\$21,775 \$21,775		\$16,114 \$16,114	\$3,266 \$3,266	\$2,395 \$2,395	\$0 \$0	\$871 \$871	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
VNX52DF12210W VNX52DP12510	VNX5200 DPE 25X2.5 DR-25X1.2T10K-EMC	\$28,243		\$20,900	\$4,236	\$3,107	\$0	\$1,130	\$0 \$0	UM	VNX HARDWARE
VNX52DP12510F	VNX5200 DPE 25X2.5" DR-25X1.2T10K-FLD I	\$28,243	26%	\$20,900	\$4,236	\$3,107	\$0	\$1,130	\$0	UM	VNX HARDWARE
VNX52DP12510M	VNX5200 DPE 25X2.5" DR-25X1.2T10K-MIN	\$28,243		\$20,900	\$4,236	\$3,107	\$0	\$1,130	\$0	UM	VNX HARDWARE
VNX52DP125NL VNX52DP125NLF	VNX5200 DPE 25X2.5"DR-25X1TNL-EMC RK VNX5200 DPE 25X2.5"DR-25X1TNL-FLD INS	\$19,814 \$19,814		\$14,662 \$14,662	\$2,972 \$2,972	\$2,180 \$2,180	\$0 \$0	\$793 \$793	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
VNX52DF125NLM	VNX5200 DFE 25X2.5 DR-25X1TNL-FED INS VNX5200 DPE 25X2.5"DR-25X1TNL-MIN RK	\$19,814		\$14,662	\$2,972	\$2,180	\$0 \$0	\$793 \$793	\$0 \$0	UM	VNX HARDWARE
VNX52DP30015	VNX5200 DPE 25X2.5" DR-8X300G15K-EMC RK	\$13,132	26%	\$9,718	\$1,970	\$1,445	\$0	\$525	\$0	UM	VNX HARDWARE
VNX52DP30015F	VNX5200 DPE 25X2.5" DR-8X300G15K-FLD I	\$13,132		\$9,718	\$1,970	\$1,445	\$0	\$525	\$0	UM	VNX HARDWARE
VNX52DP30015M VNX52DP31215	VNX5200 DPE 25X2.5" DR-8X300G15K-MIN RK VNX5200 DPE 25X2.5" DR-12X300G15K-EMC	\$13,132 \$14,445		\$9,718 \$10,689	\$1,970 \$2,167	\$1,445 \$1,589	\$0 \$0	\$525 \$578	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
VNX52DF31215F	VNX5200 DFE 25X2.5" DR-12X300G15K-EMC	\$14,445		\$10,689	\$2,167	\$1,589	\$0	\$578	\$0 \$0	UM	VNX HARDWARE
VNX52DP31215M	VNX5200 DPE 25X2.5" DR-12X300G15K-MIN	\$14,445	26%	\$10,689	\$2,167	\$1,589	\$0	\$578	\$0	UM	VNX HARDWARE
VNX52DP32515	VNX5200 DPE 25X2.5" DR-25X300G15K-EMC	\$19,814		\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	VNX HARDWARE
VNX52DP32515F VNX52DP32515M	VNX5200 DPE 25X2.5" DR-25X300G15K-FLD I VNX5200 DPE 25X2.5" DR-25X300G15K-MIN	\$19,814 \$19,814		\$14,662 \$14,662	\$2,972 \$2,972	\$2,180 \$2,180	\$0 \$0	\$793 \$793	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
VNX52DP400FX	VNX5200 DPE 25X2.5" DR-8X400GFL-EMC RK	\$38,210		\$28,275	\$5,732	\$4,203	\$0	\$1,528	\$0	UM	VNX HARDWARE
VNX52DP400FXF	VNX5200 DPE 25X2.5" DR-8X400GFL-FLD INS	\$38,210		\$28,275	\$5,732	\$4,203	\$0	\$1,528	\$0	UM	VNX HARDWARE
VNX52DP400FXM	VNX5200 DPE 25X2.5" DR-8X400GFL-MIN RK	\$38,210		\$28,275	\$5,732	\$4,203	\$0	\$1,528	\$0	UM	VNX HARDWARE
VNX52DP60010 VNX52DP60010F	VNX5200 DPE 25X2.5" DR-8X600G10K-EMC RK VNX5200 DPE 25X2.5" DR-8X600G10K-FLD I	\$14,019 \$14,019		\$10,374 \$10,374	\$2,103 \$2,103	\$1,542 \$1,542	\$0 \$0	\$561 \$561	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
VNX52DP60010M	VNX5200 DPE 25X2.5" DR-8X600G10K-MIN RK	\$14,019		\$10,374	\$2,103	\$1,542	\$0	\$561	\$0	UM	VNX HARDWARE
VNX52DP60015	VNX5200 DPE 25X2.5" DR-8X600G15K-EMC RK	\$21,900		\$16,206	\$3,285	\$2,409	\$0	\$876	\$0	UM	VNX HARDWARE
VNX52DP60015F	VNX5200 DPE 25X2.5" DR-8X600G15K-FLD INS	\$21,900		\$16,206	\$3,285	\$2,409	\$0	\$876	\$0	UM	VNX HARDWARE
VNX52DP60015M VNX52DP61210	VNX5200 DPE 25X2.5" DR-8X600G15K-MIN RK VNX5200 DPE 25X2.5" DR-12X600G10K-EMC	\$21,900 \$15,421	26% 26%	\$16,206 \$11,412	\$3,285 \$2,313	\$2,409 \$1,696	\$0 \$0	\$876 \$617	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
VNX52DP61210F	VNX5200 DPE 25X2.5" DR-12X600G10K-FLD I	\$15,421	26%	\$11,412	\$2,313	\$1,696	\$0	\$617	\$0	UM	VNX HARDWARE
VNX52DP61210M	VNX5200 DPE 25X2.5" DR-12X600G10K-MIN	\$15,421	26%	\$11,412	\$2,313	\$1,696	\$0	\$617	\$0	UM	VNX HARDWARE
VNX52DP62510	VNX5200 DPE 25X2.5" DR-25X600G10K-EMC	\$17,767	26%	\$13,148	\$2,665	\$1,954	\$0	\$711	\$0	UM	VNX HARDWARE
VNX52DP62510F VNX52DP62510M	VNX5200 DPE 25X2.5" DR-25X600G10K-FLD I VNX5200 DPE 25X2.5" DR-25X600G10K-MIN	\$17,767 \$17,767	26% 26%	\$13,148 \$13,148	\$2,665 \$2,665	\$1,954 \$1,954	\$0 \$0	\$711 \$711	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
VNX52DP90010	VNX5200 DPE 25X2.5" DR-8X900G10K-EMC RK	\$15,122		\$11,190	\$2,268	\$1,663	\$0	\$605	\$0	UM	VNX HARDWARE
VNX52DP90010F	VNX5200 DPE 25X2.5" DR-8X900G10K-FLD I	\$15,122		\$11,190	\$2,268	\$1,663	\$0	\$605	\$0	UM	VNX HARDWARE
VNX52DP90010M	VNX5200 DPE 25X2.5" DR-8X900G10K-MIN RK	\$15,122 \$18,146		\$11,190	\$2,268	\$1,663	\$0	\$605	\$0	UM	VNX HARDWARE
VNX52DP91210 VNX52DP91210F	VNX5200 DPE 25X2.5"DR-12X900G10K-EMC RK VNX5200 DPE 25X2.5"DR-12x900G10K-FLD I	\$18,146 \$18,146		\$13,428 \$13,428	\$2,722 \$2,722	\$1,996 \$1,996	\$0 \$0	\$726 \$726	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
VNX52DP91210M	VNX5200 DPE 25X2.5"DR-12x900G10K-MIN RK	\$18,146		\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	UM	VNX HARDWARE
VNX52DP92510	VNX5200 DPE 25X2.5"DR-25X900G10K-EMC RK	\$23,536	26%	\$17,417	\$3,530	\$2,589	\$0	\$941	\$0	UM	VNX HARDWARE
VNX52DP92510F	VNX5200 DPE 25X2.5"DR-25X900G10K-FLD I	\$23,536	26%	\$17,417	\$3,530	\$2,589	\$0	\$941	\$0 \$0	UM	VNX HARDWARE VNX HARDWARE
VNX52DP92510M VNX52DPM1210	VNX5200 DPE 25X2.5"DR-25X900G10K-MIN RK VNX5200 DPE 25X2.5" 4-600-8 1TNL-EMC RK	\$23,536 \$11,810	26% 26%	\$17,417 \$8,739	\$3,530 \$1,772	\$2,589 \$1,299	\$0 \$0	\$941 \$472	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
VNX52DPM1210F	VNX5200 DPE 25X2.5" 4-600-8 1TNL-FLD INS	\$11,810		\$8,739	\$1,772	\$1,299	\$0	\$472	\$0	UM	VNX HARDWARE
VNX52DPM1210M	VNX5200 DPE 25X2.5" 4-600-8 1TNL-MIN RK	\$11,810	26%	\$8,739	\$1,772	\$1,299	\$0	\$472	\$0	UM	VNX HARDWARE
VNX52DPM2510	VNX5200 DPE 25X2.5" 4-600-211TNL-EMC RK	\$19,814		\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	VNX HARDWARE
VNX52DPM2510F VNX52DPM2510M	VNX5200 DPE 25X2.5" 4-600-211TNL-FLD INS VNX5200 DPE 25X2.5" 4-600-211TNL-MIN RK	\$19,814 \$19,814		\$14,662 \$14,662	\$2,972 \$2,972	\$2,180 \$2,180	\$0 \$0	\$793 \$793	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
VNX52VP010NLF	VNX5200 DPE 25X2.5" DR-6X1TNL-FLD INST	\$10,960		\$8,110	\$1,644	\$1,206	\$0	\$438	\$0	UM	VNX HARDWARE
VNX52VP010NLM	VNX5200 DPE 25X2.5" DR-6X1TNL-MIN RK	\$10,960	26%	\$8,110	\$1,644	\$1,206	\$0	\$438	\$0	UM	VNX HARDWARE
VNX52VP01210F VNX52VP01210M	VNX5200 DPE 25X2.5" DR-8X1.2T10K-FLD INS	\$18,146		\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	UM	VNX HARDWARE
	VNX5200 DPE 25X2.5" DR-8X1.2T10K-MIN RK	\$18,146		\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	UM	VNX HARDWARE
VNX52VP01210M VNX52VP112NLF	VNX5200 DPE 25X2.5" DR-12X1T NL-FLD IN	\$13,315	26%	\$9,853	\$1,997	\$1,465	\$0	\$533	\$0	UM	VNX HARDWARE

Based on EMC January, 2016 Price List

			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
NX52VP12210F	VNX5200 DPE 25X2.5" DR-12X1.2T10K-FLD I	\$21,775		\$16,114	\$3,266	\$2,395	\$0	\$871	\$0	UM	VNX HARDWARE
NX52VP12210M NX52VP12510F	VNX5200 DPE 25X2.5" DR-12X1.2T10K-MIN RK VNX5200 DPE 25X2.5" DR-25X1.2T10K-FLD I	\$21,775 \$28,243		\$16,114 \$20,900	\$3,266 \$4,236	\$2,395 \$3,107	\$0 \$0	\$871 \$1,130	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
NX52VP12510M	VNX5200 DPE 25X2.5" DR-25X1.2T10K-FLDT VNX5200 DPE 25X2.5" DR-25X1.2T10K-MIN RK	\$28,243		\$20,900	\$4,236	\$3,107	\$0 \$0	\$1,130	\$0	UM	VNX HARDWARE
X52VP125NLF	VNX5200 DPE 25X2.5" DR-25X1T NL-FLD IN	\$19,814		\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	VNX HARDWARE
IX52VP125NLM	VNX5200 DPE 25X2.5" DR-25X1T NL-MIN RK	\$19,814		\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	VNX HARDWARE
X52VP30015F	VNX5200 DPE 25X2.5" DR-8X300G15K-FLD I	\$13,132		\$9,718	\$1,970	\$1,445	\$0	\$525	\$0	UM	VNX HARDWARE
IX52VP30015M	VNX5200 DPE 25X2.5" DR-8X300G15K-MIN RK	\$13,132		\$9,718	\$1,970	\$1,445	\$0	\$525	\$0	UM	VNX HARDWARE
IX52VP31215F	VNX5200 DPE 25X2.5" DR-12X300G15K-FLD	\$14,445		\$10,689	\$2,167	\$1,589	\$0	\$578	\$0	UM	VNX HARDWARE
X52VP31215M X52VP32515F	VNX5200 DPE 25X2.5" DR-12X300G15K-MIN VNX5200 DPE 25X2.5" DR-25X300G15K-FLD	\$14,445 \$19,814		\$10,689 \$14,662	\$2,167 \$2,972	\$1,589 \$2,180	\$0 \$0	\$578 \$793	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
X52VP32515M	VNX5200 DF E 25X2.5" DR-25X300G15K-1 EB	\$19,814		\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	VNX HARDWARE
X52VP400FXF	VNX5200 DPE 25X2.5" DR-8X400GFL-FLD INS	\$75,109	26%	\$55,581	\$11,266	\$8,262	\$0	\$3,004	\$0	UM	VNX HARDWARE
X52VP400FXM	VNX5200 DPE 25X2.5" DR-8X400GFL-MIN RK	\$75,109	26%	\$55,581	\$11,266	\$8,262	\$0	\$3,004	\$0	UM	VNX HARDWARE
X52VP60010F	VNX5200 DPE 25X2.5" DR-8X600G10K-FLD I	\$14,019		\$10,374	\$2,103	\$1,542	\$0	\$561	\$0	UM	VNX HARDWARE
X52VP60010M	VNX5200 DPE 25X2.5" DR-8X600G10K-MIN RK	\$14,019		\$10,374	\$2,103	\$1,542	\$0	\$561	\$0	UM	VNX HARDWARE
X52VP61210F	VNX5200 DPE 25X2.5" DR-12X600G10K-FLD	\$15,421		\$11,412	\$2,313	\$1,696	\$0	\$617	\$0	UM	VNX HARDWARE
X52VP61210M	VNX5200 DPE 25X2.5" DR-12X600G10K-MIN	\$15,421		\$11,412	\$2,313	\$1,696	\$0	\$617	\$0	UM	VNX HARDWARE
X52VP62510F X52VP62510M	VNX5200 DPE 25X2.5" DR-25X600G10K-FLD VNX5200 DPE 25X2.5" DR-25X600G10K-MIN	\$17,767 \$17,767		\$13,148 \$13,148	\$2,665 \$2,665	\$1,954 \$1,954	\$0 \$0	\$711 \$711	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
X52VP90010F	VNX5200 DF E 25X2.5" DR-8X900G10K-FLD I	\$15,122		\$11,190	\$2,268	\$1,663	\$0	\$605	\$0 \$0	UM	VNX HARDWARE
K52VP90010M	VNX5200 DPE 25X2.5" DR-8X900G10K-MIN RK	\$15,122		\$11,190	\$2,268	\$1,663	\$0	\$605	\$0	UM	VNX HARDWARE
X52VP91210F	VNX5200 DPE 25x2.5"DR-12x900G10K-FLD I	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	UM	VNX HARDWARE
X52VP91210M	VNX5200 DPE 25x2.5"DR-12x900G10K-MIN RK	\$18,146		\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	UM	VNX HARDWARE
K52VP92510F	VNX5200 DPE 25x2.5"DR-25x900G10K-FLD I	\$23,536		\$17,417	\$3,530	\$2,589	\$0	\$941	\$0	UM	VNX HARDWARE
K52VP92510M	VNX5200 DPE 25x2.5"DR-25x900G10K-MIN RK	\$23,536		\$17,417	\$3,530	\$2,589	\$0	\$941	\$0	UM	VNX HARDWARE
K52VPM1210F K52VPM1210M	VNX5200 DPE 25X2.5" 4-600-8 1TNL-FLD I VNX5200 DPE 25X2.5" 4-600-8 1TNL-MIN RK	\$11,810 \$11,810		\$8,739 \$8,739	\$1,772 \$1,772	\$1,299 \$1,299	\$0 \$0	\$472 \$472	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
K52VPM2510F	VNX5200 DFE 25X2.5 4-000-6 TTNL-IVIIN KK VNX5200 DPE 25X2.5"4-600-211TNL-FLD INS	\$19,814		\$14,662	\$2,972	\$2,180	\$0 \$0	\$793	\$0	UM	VNX HARDWARE
(52VPM2510M	VNX5200 DPE 25X2.5"4-600-211TNL-MIN RK	\$19,814		\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	VNX HARDWARE
(5300CS2U	VNX5300 2ND CONTROL STATION FOR FLD UPG	\$1,833		\$1,650	\$275	\$202	\$0	\$73	\$0	UE	VNX HARDWARE
5300CSD2A	2ND OPTIONALINVRTR FOR VNX 5300 FACTORY	\$1,440	10%	\$1,296	\$216	\$158	\$0	\$58	\$0	UE	VNX HARDWARE
(5300CSD2AU	2ND OPTIONALINVRTR FOR VNX 5300 FIELD	\$2,016		\$1,814	\$302	\$222	\$0	\$81	\$0	UE	VNX HARDWARE
(5300DMDU	VNX5300 ADDON DATA MOVER+FC SLIC-UPGRADE	\$2,226		\$2,003	\$334	\$245	\$0	\$89	\$0	UE	VNX HARDWARE
(5300DMMD	VNX5300 SINGLE DM FC SLIC MINI RACK DC	\$1,649	10%	\$1,484	\$247	\$181	\$0	\$66	\$0	UE	VNX HARDWARE
K5300DMU K5300DP15	VNX5300 ADD ON DATA MOVER+FC IO-UPGRADE VNX5300 DPE; 15X3.5 DRIVE SLOTS-EMC RACK	\$2,024 \$9.385	10% 10%	\$1,822 \$8,447	\$304 \$1,408	\$223 \$1,032	\$0 \$0	\$81 \$375	\$0 \$0	UE UE	VNX HARDWARE VNX HARDWARE
X5300DF15 X5300DP15D	VNX5300 DPE; 15X3.5 DRIVE SLOTS-EMC RACK VNX5300 DPE; 15X3.5 DRIVE SLOTS-DC	\$9,385		\$8,447	\$1,408	\$1,032	\$0 \$0	\$375	\$0	UE	VNX HARDWARE
X5300DP15F	VNX5300 DPE; 15X3.5 DRIVE SLOTS-FLD	\$9,385		\$8,447	\$1,408	\$1,032	\$0	\$375	\$0	UE	VNX HARDWARE
X5300DP15M	VNX5300 DPE; 15X3.5 DRIVE SLOTS-MINIRACK	\$9,385		\$8,447	\$1,408	\$1,032	\$0	\$375	\$0	ÜE	VNX HARDWARE
X5300DP25	VNX5300 DPE; 25X2.5 DRIVE SLOTS-EMC RACK	\$10,370		\$9,333	\$1,556	\$1,141	\$0	\$415	\$0	UE	VNX HARDWARE
X5300DP25D	VNX5300 DPE; 25X2.5 DRIVES - DC	\$10,370		\$9,333	\$1,556	\$1,141	\$0	\$415	\$0	UE	VNX HARDWARE
X5300DP25F	VNX5300 DPE; 25X2.5 DRIVE SLOTS-FLD	\$10,370		\$9,333	\$1,556	\$1,141	\$0	\$415	\$0	UE	VNX HARDWARE
X5300DP25M	VNX5300 DPE; 25X2.5 DRIVE SLOTS-MINIRACK CONVERT VNX5300&5500 DME TO VNX5700 DME	\$10,059 \$4,340	10% 26%	\$9,053	\$1,509	\$1,106 \$477	\$0 \$0	\$402 \$174	\$0 \$0	UE UM-H	VNX HARDWARE
X535-57F X53-55F	CONVERT VNX5300&5500 DME TO VNX5700 DME CONVERT VNX5300 DME TO VNX5500 DME	\$4,340 \$5,819		\$3,212 \$4,306	\$651 \$873	\$477 \$640	\$0 \$0	\$174 \$233	\$0 \$0	UM-H UM-H	VNX HARDWARE
X5357-75F	CONVERT VNX5350 BME TO VNX7500 DME	\$4.340	26%	\$3,212	\$651	\$477	\$0	\$174	\$0	UM-H	VNX HARDWARE
X53D152TDC	VNX5300 DPE 15X3.5IN DRV 8X2TB 7.2K DC	\$17,054		\$15,349	\$2,558	\$1,876	\$0	\$682	\$0	UE	VNX HARDWARE
K53D15301MD	VNX5300DPE;15X3.5DRV-MR8X300GB 10KDC	\$15,334		\$13,801	\$2,300	\$1,687	\$0	\$613	\$0	UE	VNX HARDWARE
K53D15305MD	VNX5300DPE;FC;15X3.5DRV-MR8X300GB 15KDC	\$17,257	10%	\$15,531	\$2,589	\$1,898	\$0	\$690	\$0	UE	VNX HARDWARE
(53D153TDC	VNX5300 DPE 15X3.5IN DRV 8X3TB 7.2K DC	\$20,736		\$18,662	\$3,110	\$2,281	\$0	\$829	\$0	UE	VNX HARDWARE
K53D154TDC	VNX5300 DPE 15X3.5IN DRV 8X4TB 7.2K DC	\$24,883 \$17,905	10% 10%	\$22,395 \$16,106	\$3,732	\$2,737	\$0 \$0	\$995 \$716	\$0 \$0	UE	VNX HARDWARE
(53D15601MD (53D15605MD	VNX5300 DPE;15X3.5 DRV-MR 8X600GB 10K DC VNX5300DPE;15X3.5DRV-MR8X600GB 15KDC	\$17,895 \$23.347	10% 10%	\$16,106 \$21.012	\$2,684 \$3,502	\$1,968 \$2.568	\$0 \$0	\$716 \$934	\$0 \$0	UE UE	VNX HARDWARE VNX HARDWARE
(53D15605MD	VNX 5300DPE;15X3.5DRV-MR8X600GB 15KDC VNX 5300DPE FC 15X3.5" DRV-DC 8x900G 10K	\$23,347 \$23,473	10%	\$21,012 \$21,126	\$3,502 \$3,521	\$2,568 \$2.582	\$0 \$0	\$934 \$939	\$0 \$0	UE	VNX HARDWARE VNX HARDWARE
(53D25301MD	VNX5300DPE;25X2.5 DRV-MR8X300GB 10KDC	\$16,076		\$14,468	\$2,411	\$1,768	\$0	\$643	\$0 \$0	UE	VNX HARDWARE
(53D25601MD	VNX5300DPE;FC;25X2.5 DRV-MR8X600GB 10KDC	\$18,408		\$16,567	\$2,761	\$2,025	\$0	\$736	\$0	UE	VNX HARDWARE
(53D259010D	VNX 5300DPE FC 25X2.5" DRV-DC 8x900G 10K	\$20,496	10%	\$18,446	\$3,074	\$2,255	\$0	\$820	\$0	UE	VNX HARDWARE
(53D25901MD	VNX5300 DPE FC 25X2.5DR MR 8X900GB10K DC	\$21,023		\$18,921	\$3,153	\$2,313	\$0	\$841	\$0	UE	VNX HARDWARE
53N159010	VNX5300 DPE 15X3.5" DRV-E R 8x900G 10K	\$22,355		\$20,120	\$3,353	\$2,459	\$0	\$894	\$0	UE	VNX HARDWARE
53N159010F	VNX5300 DPE 15X3.5" DRV-F I 8x900G 10K	\$22,355		\$20,120	\$3,353	\$2,459	\$0 \$0	\$894	\$0 \$0	UE	VNX HARDWARE
53N159010M 53N259010	VNX5300 DPE 15X3.5" DRV-M R 8x900G 10K VNX5300 DPE 25X2.5" DRV-E R 8x900G 10K	\$22,355 \$19,520		\$20,120 \$17,568	\$3,353 \$2,928	\$2,459 \$2,147	\$0 \$0	\$894 \$781	\$0 \$0	UE UE	VNX HARDWARE VNX HARDWARE
53N259010 53N259010F	VNX5300 DPE 25X2.5" DRV-E R 6X900G 10K VNX5300 DPE 25X2.5" DRV-F I 8X900G 10K	\$19,520 \$19,520		\$17,568	\$2,928 \$2,928	\$2,147 \$2.147	\$0 \$0	\$761 \$781	\$0 \$0	UE	VNX HARDWARE
53N259010M	VNX5300 DFE 25X2.5" DRV-H 10X3000 10K VNX5300 DPE 25X2.5" DRV-M R 8x900G 10K	\$19,520		\$17,568	\$2,928	\$2,147	\$0	\$781	\$0	UE	VNX HARDWARE
(5500CSD2A	2ND OPTIONALINVRTR FOR VNX 5500 FACTORY	\$2,504	26%	\$1,853	\$376	\$275	\$0	\$100	\$0	UM-H	VNX HARDWARE
(5500CSD2AU	2ND OPTIONALINVRTR FOR VNX 5500 FIELD	\$3,380		\$2,501	\$507	\$372	\$0	\$135	\$0	UM-H	VNX HARDWARE
K5500DMDU	VNX5500 ADD ON DM+FC SLIC-UPGRADE(DC)	\$8,313		\$6,152	\$1,247	\$914	\$0	\$333	\$0	UM-H	VNX HARDWARE
K5500DMMD	VNX5500 SINGLE DATA MOVER FC SLIC DC	\$6,158	26%	\$4,557	\$924	\$677	\$0	\$246	\$0	UM-H	VNX HARDWARE
(5500DMU	VNX5500 ADD ON DATA MOVER+FC IO -UPGRADE	\$6,046	26%	\$4,474	\$907	\$665	\$0	\$242	\$0	UM-H	VNX HARDWARE
5500DP15MD 5500DP25MD	VNX5500 DPE,15X3.5 DRIVE SLOTS-MR-DC VNX5500 DPE,25X2.5 DRIVE SLOTS-MR-DC	\$13,324 \$13,324	26% 26%	\$9,860 \$9,860	\$1,999 \$1,999	\$1,466 \$1,466	\$0 \$0	\$533 \$533	\$0 \$0	UM-H UM-H	VNX HARDWARE VNX HARDWARE
		DIJ.324	£1770		D1.999	D1.400	20	ತಾರ ತ ತ	⊅ U	UIVI-II	
X5500FL100	VNX5500-F FLASH ARRAY 21 X 100G F D & 4	\$76,635		\$56,710	\$11,495	\$8,430	\$0	\$3,065	\$0	UM-H	VNX HARDWARE

			EPL Pi	ricing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
VNX5500FL100M	VNX5500-F FLASH ARY 21X100GFD &4x300HD	\$76,635		\$56,710	\$11,495	\$8,430	\$0	\$3,065	\$0	UM-H	VNX HARDWARE
/NX5500FL200 /NX5500FL200F	VNX5500-F FL A 21X200G FD & 4X300 10K VD VNX5500-F FL A 21X200G FD & 4X300 10K VD	\$142,995 \$142,995		\$105,816 \$105,816	\$21,449 \$21,449	\$15,729 \$15,729	\$0 \$0	\$5,720 \$5,720	\$0 \$0	UM-H UM-H	VNX HARDWARE VNX HARDWARE
/NX5500FL200F /NX5500FL200M	VNX5500-F FL 21X200G FD & 4X300 10K VD	\$142,995		\$105,816	\$21,449	\$15,729	\$0 \$0	\$5,720	\$0	UM-H	VNX HARDWARE
/NX55DMEXDU	VNX5500DME:1DATAMOVER+FC SLIC-UPGRADE DC	\$13,962		\$10,332	\$2,094	\$1,536	\$0	\$558	\$0	UM-H	VNX HARDWARE
/NX55DMEXMD	VNX5500 DMEX SINGLE DM FC SLIC MINI DC	\$10,342		\$7,653	\$1,551	\$1,138	\$0	\$414	\$0	UM-H	VNX HARDWARE
/NX55DMEXU	VNX5500 EMPTY DM ENCLOSURE - UPGRADE	\$10,154		\$7,514	\$1,523	\$1,117	\$0	\$406	\$0	UM-H	VNX HARDWARE
/NX5700DMU	VNX5700 ADD ON DATA MOVER+FC SLIC-UPG	\$18,642		\$13,795	\$2,796	\$2,051	\$0	\$746	\$0	UM-H	VNX HARDWARE
VNX5700DSPE VNX5700DSPEF	VNX5700 SPE 4X6G SAS BE-EMC DENSE RACK VNX5700 SPE FOR DENSE RACK-FIELD INST	\$34,000 \$37,778		\$25,160 \$27,956	\$5,100 \$5,667	\$3,740 \$4,156	\$0 \$0	\$1,360 \$1,511	\$0 \$0	UM-H UM-H	VNX HARDWARE VNX HARDWARE
/NX5700DSPEM	VNX5700 SPE FOR DENSE RACK-HEED INST	\$37,778		\$27,956	\$5,667	\$4,156	\$0 \$0	\$1,511	\$0 \$0	UM-H	VNX HARDWARE
/NX57-75B	CONVERT VNX5700 SPE TO VNX7500 SPE	\$58,540		\$43,320	\$8,781	\$6,439	\$0	\$2,342	\$0	UM-H	VNX HARDWARE
/NX57DMEXU	EMPTY VNX57 DM ENCLOSURE - UPGRADE	\$12,693		\$9,393	\$1,904	\$1,396	\$0	\$508	\$0	UM-H	VNX HARDWARE
/NX6GSDAE15F	VNX 15X3.5 IN 6GB SAS EXP DAE-FLD INST	\$4,104		\$3,037	\$616	\$451	\$0	\$164	\$0	UM-H	VNX HARDWARE
/NX6GSDAE15FD	3U DAE 15X3.5IN DC POWER ENCLOSURE	\$4,309		\$3,189	\$646	\$474	\$0	\$172	\$0 \$0	UM-H	VNX HARDWARE
/NX6GSDAE15PF /NX6GSDAE25F	VNX 55/75 15X3.5 6GB SAS PRIMARY DAE F I VNX 25X2.5 IN6GB SAS DAE-FIELD INSTALL	\$4,104 \$5,814		\$3,037 \$4,302	\$616 \$872	\$451 \$640	\$0 \$0	\$164 \$233	\$0 \$0	UM-H UM-H	VNX HARDWARE VNX HARDWARE
VNX6GSDAE25FD	2U 6G SAS 25 DRIVE DAE WITH DC POWER	\$6,105		\$4,502 \$4,518	\$916	\$672	\$0 \$0	\$244	\$0	UM-H	VNX HARDWARE
VNX6GSDAE25PF	VNX 55/75 25X2.5 6GB SAS PRIMARY DAE-F I	\$5,814		\$4,302	\$872	\$640	\$0	\$233	\$0	UM-H	VNX HARDWARE
/NX6GSDAE60	VNX60X3.5IN 6G SAS EXP DAE - EMC RACK	\$16,416	26%	\$12,148	\$2,462	\$1,806	\$0	\$657	\$0	UM-H	VNX HARDWARE
/NX6GSDAE60F	VNX 60X3.5IN 6G SAS EXP DAE - FLD INST	\$16,416		\$12,148	\$2,462	\$1,806	\$0	\$657	\$0	UM-H	VNX HARDWARE
/NX6GSDAE60F2	VNX 60X3.5IN 6G SAS EXP DAE - FLD W LDR	\$16,416		\$12,148	\$2,462	\$1,806	\$0	\$657	\$0	UM-H	VNX HARDWARE
VNX6GSDAE60P	VNX 55/75 60X3.5 6G SAS PRIMARY DAE-E R	\$16,416		\$12,148	\$2,462 \$616	\$1,806 \$451	\$0 \$0	\$657	\$0 \$0	UM-H	VNX HARDWARE
/NX6GSDAED15P /NX7500DMU	VNX 15X3.5IN PRIMARY DAE-EMC DENSE RACK VNX7500 ADD ON DATA MOVER+FC SLIC-UPG	\$4,104 \$40,584		\$3,037 \$30,032	\$6,088	\$4,464	\$0 \$0	\$164 \$1,623	\$0 \$0	UM-H UM-H	VNX HARDWARE VNX HARDWARE
VNX7500DMO VNX7500DSPE	VNX7500 ADD ON DATA MOVER TO SEIG-OF G	\$58.540		\$43.320	\$8.781	\$6,439	\$0 \$0	\$2.342	\$0 \$0	UM-H	VNX HARDWARE
VNX7500DSPEF	VNX7500 SPE FOR DENSE RACK-FIELD INST	\$65,043	26%	\$48,132	\$9,756	\$7,155	\$0	\$2,602	\$0	UM-H	VNX HARDWARE
VNX7500DSPEM	VNX7500 SPE FOR DENSE RACK-MINI RACK	\$65,043		\$48,132	\$9,756	\$7,155	\$0	\$2,602	\$0	UM-H	VNX HARDWARE
VNX7501DSPE	VNX7501 SPE 48GB SP-DENSE RACK-EMC RACK	\$65,043		\$48,132	\$9,756	\$7,155	\$0	\$2,602	\$0	UM-H	VNX HARDWARE
/NX7501DSPEF	VNX7501 SPE 48GB SP-DENSE RACK-FLD INST VNX7501 SPE 48GB SP-DENSE RACK-MINI RACK	\$65,043 \$65,043		\$48,132 \$48,132	\$9,756 \$9,756	\$7,155 \$7,155	\$0 \$0	\$2,602 \$2,602	\$0 \$0	UM-H UM-H	VNX HARDWARE VNX HARDWARE
/NX7501DSPEM /NX7501SPE	VNX7501 SPE 48GB SP-DENSE RACK-MINI RACK VNX7501 SPE 48GB SP-EMC RACK	\$65,043 \$58,540		\$48,132 \$43,320	\$9,756 \$8,781	\$7,155 \$6,439	\$0 \$0	\$2,602 \$2,342	\$0 \$0	UM-H UM-H	VNX HARDWARE
/NX7501SPEF	VNX7501 SPE 48GB SP-FIELD INST	\$58,540		\$43,320	\$8,781	\$6,439	\$0	\$2,342	\$0	UM-H	VNX HARDWARE
/NX7501SPEM	VNX7501 SPE 48GB SP-MINI RACK	\$58,540		\$43,320	\$8,781	\$6,439	\$0	\$2,342	\$0	UM-H	VNX HARDWARE
VNX7524-75EXB	CONVERT VNX7500 SP WITH EXP MEMORY	\$9,000		\$6,660	\$1,350	\$990	\$0	\$360	\$0	UM-H	VNX HARDWARE
VNX75DMEXU	EMPTY VNX75 DM ENCLOSURE - UPGRADE	\$12,693		\$9,393	\$1,904	\$1,396	\$0	\$508	\$0	UM-H	VNX HARDWARE
VNXAFADAE1U	VNXF 25x2.5"" DAE 19x400GB-EMC-FLD	\$108,000		\$79,920	\$16,200	\$11,880	\$0	\$0	\$0	UM	VNX HARDWARE
VNXAFADAE2U VNXAFADAE3U	VNXF 25x2.5"" DAE 20x400GB-EMC-FLD VNXF 25x2.5"" DAE 23x400GB-EMC-FLD	\$112,000 \$120,000		\$82,880 \$88,800	\$16,800 \$18,000	\$12,320 \$13,200	\$0 \$0	\$0 \$0	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
VNXB-1U-BLANK	1U Solid Filler for VNXB 40U rack	\$120,000		\$25	\$18,000	\$13,200	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-2U-BLANK	2U Solid Filler for VNXB 40U rack	\$38		\$28	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-3U-BLANK	3U Solid Filler for VNXB 40U rack	\$43	26%	\$32	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB52DM	VNX5200 ADD ON DM+FC SLIC-EMC RACK	\$1,469		\$1,087	\$220	\$162	\$0	\$59	\$0	UM	VNX HARDWARE
VNXB52DMEX VNXB52DMEXM	EMPTY VNX5200 DM ENCLOSURE-EMC RACK	\$7,992		\$5,914	\$1,199	\$879 \$879	\$0 \$0	\$320 \$320	\$0	UM UM	VNX HARDWARE
VNXB52DMEXMD	EMPTY VNX5200 DM ENCLOSURE-MINI RACK EMPTY DC VNX5200 DM ENCLOSURE-MINI RACK	\$7,992 \$10,789		\$5,914 \$7,984	\$1,199 \$1,618	\$879 \$1,187	\$0 \$0	\$320 \$432	\$0 \$0	UM	VNX HARDWARE
VNXB52DMEXMDU	EMPTY VNX52 DM ENCLOSURE-UPG DC	\$14,565		\$10.778	\$2.185	\$1,602	\$0	\$583	\$0	UM	VNX HARDWARE
VNXB52DMEXU	EMPTY VNX5200 DM ENCLOSURE-UPG	\$10,789		\$7,984	\$1,618	\$1,187	\$0	\$432	\$0	UM	VNX HARDWARE
/NXB52DMM	VNX5200 ADD ON DM+FC SLIC-MINI RACK	\$1,469		\$1,087	\$220	\$162	\$0	\$59	\$0	UM	VNX HARDWARE
/NXB52DMMD	VNX5200 ADD ON DM+FC SLIC-MINI RACK-DC	\$1,983	26%	\$1,467	\$297	\$218	\$0	\$79	\$0	UM	VNX HARDWARE
/NXB52DMU	VNX5200 ADD ON DM+FC SLIC-UPG	\$1,984		\$1,468	\$298	\$218	\$0	\$79	\$0	UM	VNX HARDWARE
/NXB52DMUD /NXB52DP25F	VNX5200 ADD ON DM+FC SLIC-UPG DC VNX5200 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$2,678 \$7,770	26% 26%	\$1,982 \$5,750	\$402 \$1,166	\$295 \$855	\$0 \$0	\$107 \$311	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
/NXB52DP25FD	VNX 5200 DPE DISKLESS DC-FIELD INST	\$7,770 \$9.713	26%	\$5,750 \$7.188	\$1,166	\$1.068	\$0 \$0	\$389	\$0 \$0	UM	VNX HARDWARE
/NXB52DP25MD	VNX 5200 DPE DISKLESS DC-MINI RACK	\$9,713	26%	\$7,188	\$1,457	\$1,068	\$0	\$389	\$0	UM	VNX HARDWARE
/NXB54DM	VNX5400 ADD ON DM+FC SLIC-EMC RACK	\$1,829	26%	\$1,353	\$274	\$201	\$0	\$73	\$0	UM	VNX HARDWARE
/NXB54DMEX	EMPTY VNX5400 DM ENCLOSURE-EMC RACK	\$7,992		\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM	VNX HARDWARE
/NXB54DMEXM	EMPTY VNX5400 DM ENCLOSURE-MINI RACK	\$7,992		\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM	VNX HARDWARE
/NXB54DMEXMD /NXB54DMEXMDU	EMPTY DC VNX5400 DM ENCLOSURE-MINI RACK EMPTY VNX54 DM ENCLOSURE-UPG DC	\$10,789 \$14.565		\$7,984 \$10,778	\$1,618 \$2,185	\$1,187 \$1.602	\$0 \$0	\$432 \$583	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
/NXB54DMEXMDU /NXB54DMEXU	EMPTY VNX54 DM ENCLOSURE-UPG DC EMPTY VNX5400 DM ENCLOSURE-UPG	\$14,565 \$10,789		\$10,778 \$7,984	\$2,185 \$1,618	\$1,602 \$1,187	\$0 \$0	\$583 \$432	\$0 \$0	UM	VNX HARDWARE VNX HARDWARE
/NXB54DMM	VNX5400 ADD ON DM+FC SLIC-MINI RACK	\$1,829		\$1,353	\$274	\$201	\$0 \$0	\$73	\$0	UM	VNX HARDWARE
/NXB54DMMD	VNX5400 ADD ON DM+FC SLIC-MINI RACK-DC	\$2,469	26%	\$1,827	\$370	\$272	\$0	\$99	\$0	UM	VNX HARDWARE
/NXB54DMU	VNX5400 ADD ON DM+FC SLIC-UPG	\$2,469		\$1,827	\$370	\$272	\$0	\$99	\$0	UM	VNX HARDWARE
/NXB54DMUD	VNX5400 ADD ON DM+FC SLIC-UPG DC	\$3,333		\$2,466	\$500	\$367	\$0	\$133	\$0	UM	VNX HARDWARE
/NXB54DP25	VNX5400 DPE 25X2.5" DRIVE SLOTS-EMC RA	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$331	\$0	UM	VNX HARDWARE
NXB54DP25F NXB54DP25FD	VNX5400 DPE 25X2.5" DRIVE SLOTS-FLD IN VNX 5400 DPE DISKLESS DC-FIELD INST	\$8,270 \$10,338		\$6,120 \$7,650	\$1,241 \$1,551	\$910 \$1,137	\$0 \$0	\$331 \$414	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
NXB54DP25M	VNX5400 DPE DISKLESS DC-FIELD INST VNX5400 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$10,330 \$8.270	26%	\$6,120	\$1,551 \$1,241	\$1,137 \$910	\$0 \$0	\$331	\$0 \$0	UM	VNX HARDWARE
/NXB54DF25MD	VNX 5400 DPE DISKLESS DC-MINI RACK	\$10.338		\$7.650	\$1,551	\$1.137	\$0 \$0	\$414	\$0 \$0	UM	VNX HARDWARE
/NXB54VP25F	VNX5400 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$331	\$0	UM	VNX HARDWARE
/NXB54VP25M	VNX5400 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$331	\$0	UM	VNX HARDWARE
/NXB56DM	VNX5600 ADD ON DM+FC SLIC-EMC RACK	\$3,806	26%	\$2,816	\$571	\$419	\$0	\$152	\$0	UM	VNX HARDWARE
VNXB56DMEX	EMPTY VNX56 DM ENCLOSURE-EMC RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM	VNX HARDWARE

			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL	MNT ANNUAL	MNT ANNUAL	WARR UPG	WARR UPG	DISCOUNT	FAMILY
VNXB56DMEXM	EMPTY VNX56 DM ENCLOSURE-MINI RACK	LIST PRICE USD \$7,992	26%	\$5,914	(PREMIUM) \$1,199	(STANDARD) \$879	(BASIC) \$0	(PREMIUM) \$320	(STANDARD) \$0	CLASS UM	VNX HARDWARE
VNXB56DMEXMD	EMPTY DC VNX5600 DM ENCLOSURE-MINI RACK	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$432	\$0	UM	VNX HARDWARE
VNXB56DMEXMDU	EMPTY VNX56 DM ENCLOSURE-UPG DC	\$14,565	26%	\$10,778	\$2,185	\$1,602	\$0	\$583	\$0		VNX HARDWARE
VNXB56DMEXU VNXB56DMM	EMPTY VNX5600 DM ENCLOSURE-UPG VNX5600 ADD ON DM+FC SLIC-MINI RACK	\$10,789	26% 26%	\$7,984	\$1,618	\$1,187	\$0	\$432	\$0		VNX HARDWARE
VNXB56DMMD	VNX5600 ADD ON DM+FC SLIC-MINI RACK VNX5600 ADD ON DM+FC SLIC-MINI RACK-DC	\$3,806 \$5,234	26%	\$2,816 \$3,873	\$571 \$785	\$419 \$576	\$0 \$0	\$152 \$209	\$0 \$0		VNX HARDWARE VNX HARDWARE
VNXB56DMU	VNX5600 ADD ON DM+FC SLIC-UPG	\$5,139	26%	\$3,803	\$771	\$565	\$0	\$206	\$0		VNX HARDWARE
VNXB56DMUD	VNX5600 ADD ON DM+FC SLIC-UPG DC	\$6,938	26%	\$5,134	\$1,041	\$763	\$0	\$278	\$0		VNX HARDWARE
VNXB56DP25	VNX5600 DPE 25X2.5" DRIVE SLOTS-EMC RA VNX5600 DPE 25X2.5"" DRIVE SLOTS-FLD IN	\$13,657	26%	\$10,106	\$2,049	\$1,502	\$0	\$546	\$0		VNX HARDWARE
VNXB56DP25F VNXB56DP25FD	VNX 5600 DPE DISKLESS DC-FIELD INST	\$13,657 \$17,071	26% 26%	\$10,106 \$12,633	\$2,049 \$2.561	\$1,502 \$1,878	\$0 \$0	\$546 \$683	\$0 \$0		VNX HARDWARE VNX HARDWARE
VNXB56DP25M	VNX5600 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$13,657	26%	\$10,106	\$2,049	\$1,502	\$0	\$546	\$0	UM	VNX HARDWARE
VNXB56DP25MD	VNX 5600 DPE DISKLESS DC-MINI RACK	\$17,071	26%	\$12,633	\$2,561	\$1,878	\$0	\$683	\$0		VNX HARDWARE
VNXB58DM	VNX5800 ADD ON DM+FC SLIC-EMC RACK	\$11,738	26%	\$8,686	\$1,761	\$1,291	\$0	\$470	\$0		VNX HARDWARE
VNXB58DMEX VNXB58DMEXF	EMPTY VNX58 DM ENCLOSURE-EMC RACK EMPTY VNX5800 DM ENCLOSURE-FLD INST	\$7,992 \$7,992	26% 26%	\$5,914 \$5,914	\$1,199 \$1,199	\$879 \$879	\$0 \$0	\$320 \$320	\$0 \$0		VNX HARDWARE VNX HARDWARE
VNXB58DMEXM	EMPTY VNX58 DM ENCLOSURE-MINI RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0		VNX HARDWARE
VNXB58DMEXU	EMPTY VNX58 DM ENCLOSURE-UPG	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$432	\$0		VNX HARDWARE
VNXB58DMM	VNX5800 ADD ON DM+FC SLIC-MINI RACK	\$11,738	26%	\$8,686	\$1,761	\$1,291	\$0	\$470	\$0		VNX HARDWARE
VNXB58DMU VNXB58DP25	VNX5800 ADD ON DM+FC SLIC-UPG VNX5800 DPE 25X2.5" DRIVE SLOTS-EMC RA	\$15,846 \$23,120	26% 26%	\$11,726 \$17,109	\$2,377 \$3,468	\$1,743 \$2,543	\$0 \$0	\$634 \$925	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
VNXB58DP25F	VNX5800 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$23,120	26%	\$17,109	\$3,468	\$2,543	\$0	\$925	\$0		VNX HARDWARE
VNXB58DP25M	VNX5800 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$23,120	26%	\$17,109	\$3,468	\$2,543	\$0	\$925	\$0		VNX HARDWARE
VNXB6GS3UDAE120	VNXB 120X2.5 6G SAS EXP DAE-EMC RACK	\$18,000	26%	\$13,320	\$2,700	\$1,980	\$0	\$720	\$0		VNX HARDWARE
VNXB6GS3UDAE120F VNXB6GS3UDAE120L	VNXB 120X2.5 6G SAS EXP DAE-FIELD INST	\$18,000	26% 26%	\$13,320 \$13,320	\$2,700	\$1,980 \$1,980	\$0 \$0	\$720	\$0 \$0		VNX HARDWARE
VNXB6GSDAE120L	VNXB 120X2.5 6G SAS EXP DAE-FLD INST-LDR VNXB 15X3.5 6G SAS EXP DAE-EMC RACK	\$18,000 \$3,488	26%	\$2,581	\$2,700 \$523	\$1,960 \$384	\$0 \$0	\$720 \$140	\$0 \$0		VNX HARDWARE VNX HARDWARE
VNXB6GSDAE15D	VNXB 15X3.5 6G SAS DAE-DC	\$3,663	26%	\$2,711	\$549	\$403	\$0	\$147	\$0		VNX HARDWARE
VNXB6GSDAE15F	VNXB 15X3.5 6G SAS EXP DAE-FIELD INST	\$3,488	26%	\$2,581	\$523	\$384	\$0	\$140	\$0		VNX HARDWARE
VNXB6GSDAE15P	VNXB 15X3.5 6G SAS PRI DAE-EMC RACK	\$3,488	26%	\$2,581	\$523	\$384	\$0	\$140	\$0		VNX HARDWARE
VNXB6GSDAE15W VNXB6GSDAE25	VNXB 15X3.5 6G SAS PRI DAE-FIELD INST VNXB 25X2.5 6G SAS EXP DAE-EMC RACK	\$3,488 \$4,942		\$2,581 \$3,657	\$523 \$741	\$384 \$544	\$0 \$0	\$140 \$198	\$0 \$0		VNX HARDWARE VNX HARDWARE
VNXB6GSDAE25D	VNX 25x2.5 6G SAS DC DAE-FIELD INST	\$5,189		\$3,840	\$778	\$571	\$0	\$208	\$0		VNX HARDWARE
VNXB6GSDAE25DW	VNX25x2.5 6G SAS DC PRIMARY DAE-FLD INST	\$6,425	26%	\$4,755	\$964	\$707	\$0	\$257	\$0		VNX HARDWARE
VNXB6GSDAE25F	VNXB 25X2.5 6G SAS EXP DAE-FIELD INST	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$198	\$0		VNX HARDWARE
VNXB6GSDAE25P VNXB6GSDAE25W	VNXB 25X2.5 6G SAS PRI DAE-EMC RACK VNXB 25X2.5 6G SAS PRI DAE-FIELD INST	\$4,942 \$4,942	26% 26%	\$3,657 \$3,657	\$741 \$741	\$544 \$544	\$0 \$0	\$198 \$198	\$0 \$0		VNX HARDWARE VNX HARDWARE
VNXB6GSDAE25W VNXB6GSDAE60	VNXB 60X3.5 6G SAS EXP DAE-EMC RACK	\$13,954	26%	\$10,326	\$2,093	\$1,535	\$0 \$0	\$558	\$0 \$0		VNX HARDWARE
VNXB6GSDAE60F	VNXB 60X3.5 6G SAS EXP DAE-FIELD INST	\$13,954	26%	\$10,326	\$2,093	\$1,535	\$0	\$558	\$0	UM	VNX HARDWARE
VNXB6GSDAE60L	VNXB 60X3.5 6G SAS EXP DAE-FLD INST-LDR	\$13,954	26%	\$10,326	\$2,093	\$1,535	\$0	\$558	\$0		VNX HARDWARE
VNXB6GSDAE60P	VNXB 60X3.5 6G SAS PRI DAE-EMC RACK	\$13,954	26%	\$10,326	\$2,093	\$1,535	\$0	\$558 \$558	\$0		VNX HARDWARE
VNXB6GSDAE60W VNXB6GSDAED15	VNXB 60X3.5 6G SAS PRI DAE-FIELD INST VNXB 15x3.5" 6G SAS PRI DAE-DENSE RACK	\$13,954 \$3,488	26% 26%	\$10,326 \$2,581	\$2,093 \$523	\$1,535 \$384	\$0 \$0	\$558 \$140	\$0 \$0		VNX HARDWARE VNX HARDWARE
VNXB76DM	VNX7600 ADD ON DM+FC SLIC-EMC RACK	\$25,553	26%	\$18,909	\$3,833	\$2,811	\$0	\$1,022	\$0		VNX HARDWARE
VNXB76DMEX	EMPTY VNX76 DM ENCLOSURE-EMC RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0		VNX HARDWARE
VNXB76DMEXF	EMPTY VNX7600 DM ENCLOSURE-FLD INST	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0		VNX HARDWARE
VNXB76DMEXM VNXB76DMEXU	EMPTY VNX76 DM ENCLOSURE-MINI RACK EMPTY VNX76 DM ENCLOSURE-UPG	\$7,992 \$10,789	26% 26%	\$5,914 \$7,984	\$1,199 \$1,618	\$879 \$1,187	\$0 \$0	\$320 \$432	\$0 \$0		VNX HARDWARE VNX HARDWARE
VNXB76DMF	VNXB76 ADD ON DM+FC SLIC-MINI RACK	\$25,553	26%	\$18,909	\$3,833	\$2,811	\$0	\$1,022	\$0		VNX HARDWARE
VNXB76DMM	VNXB76 ADD ON DM+FC SLIC-MINI RACK	\$25,553	26%	\$18,909	\$3,833	\$2,811	\$0	\$1,022	\$0		VNX HARDWARE
VNXB76DMU	VNX7600 ADD ON DM+FC SLIC-UPG	\$34,496	26%	\$25,527	\$5,174	\$3,795	\$0	\$1,380	\$0		VNX HARDWARE
VNXB76DP25 VNXB76DP25F	VNX7600 DPE 25X2.5" DRIVE SLOTS-EMC RA VNX7600 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$43,761 \$43,761	26% 26%	\$32,383 \$32,383	\$6,564 \$6,564	\$4,814 \$4,814	\$0 \$0	\$1,750 \$1,750	\$0 \$0		VNX HARDWARE VNX HARDWARE
VNXB76DP25M	VNX7600 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$43,761	26%	\$32,383	\$6,564	\$4,814	\$0	\$1,750	\$0		VNX HARDWARE
VNXB80DM	VNX8000 ADD ON DM+FC SLIC-EMC RACK	\$36,676		\$27,140	\$5,501	\$4,034	\$0	\$1,467	\$0		VNX HARDWARE
VNXB80DMEX	EMPTY VNX80 DM ENCLOSURE-EMC RACK	\$11,470		\$8,488	\$1,721	\$1,262	\$0	\$459	\$0		VNX HARDWARE
VNXB80DMEXF VNXB80DMEXM	EMPTY VNX80 DM ENCLOSURE-FLD INST	\$11,470	26% 26%	\$8,488 \$8,488	\$1,721	\$1,262 \$1,262	\$0 \$0	\$459 \$459	\$0 \$0		VNX HARDWARE VNX HARDWARE
VNXB80DMEXW	EMPTY VNX80 DM ENCLOSURE-MINI RACK EMPTY VNX80 DM ENCLOSURE-UPG	\$11,470 \$15,485		\$8,488 \$11,459	\$1,721 \$2,323	\$1,262 \$1,703	\$0 \$0	\$459 \$619	\$0 \$0		VNX HARDWARE
VNXB80DMM	VNX8000 ADD ON DM+FC SLIC-MINI RACK	\$36,676		\$27,140	\$5,501	\$4,034	\$0	\$1,467	\$0		VNX HARDWARE
VNXB80DMU	VNX8000 ADD ON DM+FC SLIC-UPG	\$49,512	26%	\$36,639	\$7,427	\$5,446	\$0	\$1,980	\$0		VNX HARDWARE
VNXB80DSPE	VNX8000 SPE-EMC DENSE RACK	\$64,277	26%	\$47,565	\$9,642	\$7,070	\$0 \$0	\$2,571	\$0		VNX HARDWARE
VNXB80SPE VNXB80SPEF	VNX8000 SPE-EMC RACK VNX8000 SPE-FIELD INST	\$64,277 \$64,277	26% 26%	\$47,565 \$47,565	\$9,642 \$9,642	\$7,070 \$7,070	\$0 \$0	\$2,571 \$2,571	\$0 \$0		VNX HARDWARE VNX HARDWARE
VNXB80SPEM	VNX8000 SPE-FIELD INST VNX8000 SPE-MINI RACK	\$64,277	26%	\$47,565 \$47,565	\$9,642 \$9,642	\$7,070 \$7,070	\$0 \$0	\$2,571	\$0 \$0		VNX HARDWARE
VNXB-BEZ54LTS	DPE LOTUS BEZEL FOR VNX5400	\$950	26%	\$703	\$0	\$0	\$0	\$0	\$0		VNX HARDWARE
VNXBCS1UADJ	Adjustable VNXB 1U CS RAIL KIT	\$201	26%	\$149	\$0	\$0	\$0	\$0	\$0		VNX HARDWARE
VNXBCS2	VNXB 2ND CONTROL STATION-MINI PACK	\$1,935 \$1,935	26% 26%	\$1,432 \$1,432	\$290 \$200	\$213 \$213	\$0 \$0	\$77 \$77	\$0 \$0		VNX HARDWARE
VNXBCS2M VNXBCS2U	VNXB 2ND CONTROL STATION-MINI RACK VNXB 2ND CONTROL STATION-UPG	\$1,935 \$2,612	26% 26%	\$1,432 \$1,933	\$290 \$392	\$213 \$287	\$0 \$0	\$77 \$104	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
VNXBDAE2UADJ	Adjustable VNXB 2U DAE RAIL KIT	\$50	26%	\$37	\$0	\$0	\$0	\$0	\$0 \$0		VNX HARDWARE
VNXBDAE3UADJ	Adjustable VNXB 3U DAE RAIL KIT	\$88	26%	\$65	\$0	\$0	\$0	\$0	\$0		VNX HARDWARE
VNXBDME2UADJ	Adjustable VNXB 2U DME RAIL KIT	\$88	26%	\$65	\$0 \$1.100	\$0 \$0.70	\$0	\$0 \$330	\$0		VNX HARDWARE
VNXBDMEX	EMPTY VNXB DM ENCLOSURE-EMC RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM	VNX HARDWARE

			EPL Pr	EPL Pricing EPL Maintenance and Warranty Uprade Pricing							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
VNXBDMEXM VNXBDPE3UADJ	EMPTY VNXB DM ENCLOSURE-MINI RACK Adjustable VNXB 3U DPE RAIL KIT	\$7,992 \$177		\$5,914 \$131	\$1,199	\$879 \$0	\$0	\$320	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
VNXBDPE3UADJ VNXBDRACK140U	VNXB 40U DEEP RACK 1-PHASE 30A CONSOLE	\$177 \$3,726		\$2,757	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UM	VNX HARDWARE
VNXBDRACK240U	VNXB 40U DEEP RACK 1-PHASE 30A CONSOLE	\$3,726		\$2,757	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-OM3-100M	100M MM FIBRE CABLE LC-LC	\$400		\$296	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-OM3-10M	10M MM FIBRE CABLE LC-LC	\$204		\$151	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-OM3-1M	1M MM FIBRE CABLE LC-LC	\$170		\$126	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-OM3-30M VNXB-OM3-3M	30M MM FIBRE CABLE LC-LC 3M MM FIBRE CABLE LC-LC	\$213 \$187		\$158 \$138	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
VNXB-OM3-50M	50M MM FIBRE CABLE LC-LC	\$264		\$195	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UM	VNX HARDWARE
VNXB-OM3-5M	5M MM FIBRE CABLE LC-LC	\$187	26%	\$138	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXBRACK-40U	VNXB 40U RACK WITH FRONT PANEL	\$2,484	26%	\$1,838	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXBRKSECURE	VNXB 40U Rack Stabilizing Kit	\$592		\$438	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXBSPE4UADJ	Adjustable VNXB 4U SPE RAIL KIT	\$50		\$37	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXC51D151T72F VNXC51D152T72F	VNX5100 DPE;15X3.5"" DS;4X1TB 7200K;FLD VNX5100 DPE;15X3.5"" DS;4X2TB 7200K;FLD	\$5,977 \$7.167		\$5,379 \$6.450	\$897 \$1.075	\$657 \$788	\$0 \$0	\$239 \$287	\$0 \$0	UE UE	VNX HARDWARE VNX HARDWARE
VNXC51D152172F VNXC51D153T72F	VNX5100 DPE;15X3.5"" DS;4X3TB 7200K;FLD	\$8,537		\$7,683	\$1,075 \$1,281	\$939	\$0 \$0	\$207 \$341	\$0 \$0	UE	VNX HARDWARE
VNXC51D153172F VNXC51D154T72F	VNX5100 DFE,15X3.5" DS,4X31B 7200K,FLD VNX5100 DPE;15X3.5"" DS;4X4TB 7200K;FLD	\$10,204		\$9,184	\$1,531	\$1,122	\$0 \$0	\$408	\$0 \$0	UE	VNX HARDWARE
VNXC51D156010F	VNX5100 DPE;15X3.5" DS;4x600GB 10K;FLD	\$5,698		\$5,128	\$855	\$627	\$0	\$228	\$0	UE	VNX HARDWARE
VNXC51D156015F	VNX5100 DPE;15X3.5"" DS;4x600GB 15K;FLD	\$6,741	10%	\$6,067	\$1,011	\$742	\$0	\$270	\$0	UE	VNX HARDWARE
VNXC51D159010F	VNX5100 DPE;15X3.5" DS;4x900GB 10K;FLD	\$6,975	10%	\$6,278	\$1,046	\$767	\$0	\$279	\$0	UE	VNX HARDWARE
VNXC51D256010F	VNX5100 DPE;25X2.5"" DS;4X600GB 10K;FLD	\$6,092		\$5,483	\$914	\$670	\$0	\$244	\$0	UE	VNX HARDWARE
VNXC51D259010F	VNX5100 DPE;25X2.5" DS;4X900GB 10K;FLD	\$7,225		\$6,503	\$1,084	\$795	\$0	\$289	\$0	UE	VNX HARDWARE
VNXCS2U VNX-CS-ADJ	VNX 2ND CONTROL STATION - UPGRADE ADJUSTABLE RAIL KIT FOR 1U CS	\$3,073		\$2,274 \$175	\$461 \$0	\$338 \$0	\$0 \$0	\$123 \$0	\$0 \$0	UM-H UM-H	VNX HARDWARE
VNX-CS-ADJ VNX-CS-ADJS	ADJUSTABLE RAIL KIT FOR 10 CS ADJUSTABLE RAIL KIT FOR 10 CS	\$237 \$136		\$175 \$122	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UM-H UE	VNX HARDWARE VNX HARDWARE
VNX-DAE15ADJ	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DAE	\$104		\$77	\$0	\$0	\$0	\$0	\$0 \$0	UM-H	VNX HARDWARE
VNX-DAE15ADJS	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DAE	\$60		\$54	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-DAE25ADJ	ADJUSTABLE RAIL KIT FOR 2U 25 DRIVE DAE	\$104		\$77	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-DAE25ADJS	ADJUSTABLE RAIL KIT FOR 2U 25 DRIVE DAE	\$60	10%	\$54	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-DAE2U-ADJ	ADJUSTABLE RAIL KIT FOR THE 2U DAE	\$59		\$44	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-DAE2UADJS	ADJUSTABLE RAIL KIT FOR THE 2U DAE	\$59	10%	\$53	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-DMEADJ VNX-DMEADJS	ADJUSTABLE RAIL KIT FOR 2U DME	\$104 \$60		\$77 \$54	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UM-H UE	VNX HARDWARE VNX HARDWARE
VNX-DNEADJS VNX-DPE15ADJ	ADJUSTABLE RAIL KIT FOR 2U DME ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DPE	\$208		\$154 \$154	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UM-H	VNX HARDWARE
VNX-DPE15ADJS	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DPE	\$120		\$108	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-DPE25ADJ	ADJUSTABLE RAIL KIT FOR 3U 25 DRIVE DPE	\$208		\$154	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-DPE25ADJS	ADJUSTABLE RAIL KIT FOR 3U 25 DRIVE DPE	\$120	10%	\$108	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNXDRACK1-40U	VNXB 40U DEEP RACK WITH FRONT PANEL	\$4,383		\$3,243	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNXDRACK2-40U	VNXB 40U DEEP RACK WITH FRONT PANEL	\$4,383		\$3,243	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNXF8LNBE VNXFBEAU	VNXF BACK END EXP 8 BUSES VNXF BACK END EXP 4 BUSES	\$13,008 \$9,780		\$9,626 \$7,237	\$1,951 \$1,467	\$1,431 \$1,076	\$0 \$0	\$520 \$391	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
VNXFCSFPS	ADDITIONAL 8 G FC SFP FOR VNX 51/53	\$400		\$360	\$60	\$1,076	\$0 \$0	\$16	\$0 \$0	UE	VNX HARDWARE
	VNX-F 2 PORT 16G FC IO MODULE PAIR	\$9,900		\$7,326	\$1,485	\$1,089	\$0	\$396	\$0	UM	VNX HARDWARE
	VNX-F 4 PORT 16G FC IO MODULE PAIR-UPG	\$13,860		\$10,256	\$2,079	\$1,525	\$0	\$554	\$0	UM	VNX HARDWARE
VNX-OM3-100M	100M MM FIBRE CABLE LC-LC	\$397		\$294	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-OM3-100MS	100M MM FIBRE CABLE LC-LC	\$228		\$205	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-OM3-10M	10M MM FIBRE CABLE LC-LC	\$202		\$149	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-OM3-10MS VNX-OM3-1M	10M MM FIBRE CABLE LC-LC 1M MM FIBRE CABLE LC-LC	\$116 \$160	10% 26%	\$104 \$118	\$0 ©0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UE UM-H	VNX HARDWARE VNX HARDWARE
VNX-OM3-1M VNX-OM3-1MS	1M MM FIBRE CABLE LC-LC 1M MM FIBRE CABLE LC-LC	\$160 \$92		\$118 \$83	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UM-H UE	VNX HARDWARE VNX HARDWARE
VNX-OM3-1MS VNX-OM3-30M	30M MM FIBRE CABLE LC-LC	\$216		\$160	\$0	\$0	\$0	\$0	\$0 \$0	UM-H	VNX HARDWARE
VNX-OM3-30MS	30M MM FIBRE CABLE LC-LC	\$124	10%	\$112	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-OM3-3M	3M MM FIBRE CABLE LC-LC	\$174		\$129	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-OM3-3MS	3M MM FIBRE CABLE LC-LC	\$100		\$90	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-OM3-50M	50M MM FIBRE CABLE LC-LC	\$271		\$201	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-OM3-50MS VNX-OM3-5M	50M MM FIBRE CABLE LC-LC 5M MM FIBRE CABLE LC-LC	\$156 \$181		\$140 \$134	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UE UM-H	VNX HARDWARE VNX HARDWARE
VNX-OM3-5MS	5M MM FIBRE CABLE LC-LC	\$104		\$134 \$94	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UE UE	VNX HARDWARE
VNXRACK-40U	VNX 40U RACK WITH FRONT PANEL	\$2.922	26%	\$2.162	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UM-H	VNX HARDWARE
VNXRACK-40US	VNX 40U RACK WITH FRONT PANEL	\$1,680		\$1,512	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-RPHW3-G5T	RPA GEN5-TAA FOR VNX L1	\$13,170	10%	\$11,853	\$1,976	\$1,449	\$0	\$527	\$0	UE	VNX HARDWARE
VNX-RPHW3-G6T	RPA FOR VNX v51, v53	\$19,250	10%	\$17,325	\$2,888	\$2,118	\$0	\$770	\$0	UE	VNX HARDWARE
VNX-RPHW5-G5T	RPA GEN5-TAA FOR VNX L2	\$17,880		\$13,231	\$2,682	\$1,967	\$0	\$715	\$0	UM-H	VNX HARDWARE
VNX-RPHW5-G6T	RPA FOR V55 - V75	\$19,250 \$17,000		\$14,245 \$15,109	\$2,888 \$1.788	\$2,118	\$0 \$0	\$770 \$179	\$0 \$0	UM-H E	VNX HARDWARE VNX HARDWARE
VNX-RPHW7-G5T VNX-SPE2UADJ	RPA GEN5-TAA FOR VNX UM DC (EMC OEM Products) ADJUSTABLE RAIL KIT FOR THE 2U SPE	\$17,880 \$59		\$15,198 \$44	\$1,788	\$1,252 \$0	\$0 \$0	\$179 \$0	\$0 \$0	E UM-H	VNX HARDWARE
VNX-SPEZUADJ VNXSPS1KWF	VNX57/75 1.2KW SPS 15/25 DRV VLT DAE-F I	\$59 \$856		\$44 \$633	\$0 \$128	\$0 \$94	\$0 \$0	\$0 \$34	\$0 \$0	UM-H UM-H	VNX HARDWARE VNX HARDWARE
VNXSPS2KW	VNX57/75 2.2KW SPS 60 DRV VAULT DAE-E R	\$1,900		\$1,406	\$285	\$209	\$0	\$76	\$0	UM-H	VNX HARDWARE
VNXSPS2KWF	VNX57/75 2.2KW SPS 60 DRV VAULT DAE-FLD	\$1,900		\$1,406	\$285	\$209	\$0	\$76	\$0	UM-H	VNX HARDWARE
VNX-SPS-ADJ	ADJUSTABLE RAIL KIT FOR 1U SPS	\$209	26%	\$155	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-SPS-ADJS	ADJUSTABLE RAIL KIT FOR 1U SPS	\$120		\$108	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNXSPSAS	2ND OPTIONAL SPS FOR VNX 51/53	\$492	10%	\$443	\$74	\$54	\$0	\$20	\$0	UE	VNX HARDWARE
VNXSPSASU	2ND OPT SPS FOR VNX5100/5300 FLD UPG	\$664	10%	\$598	\$100	\$73	\$0	\$27	\$0	UE	VNX HARDWARE

			EPL Pi	icing	EPL Maintenance and Warranty Uprade Pricing					1	
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS	FAMILY
VSAS4LNCBL	VNX8000 BASE BE SAS 4 LANE CABLE SET	\$4,950	26%	\$3,663	\$0	\$0	\$0	\$0	\$0		VNX HARDWARE
VSAS8LNCBL VSPBEXPSASBEA	VNX8000 BASE BE SAS 8 LANE CABLE SET VNXB SAS BE EXP 4 BUSES	\$4,650 \$13,008	26% 26%	\$3,441 \$9,626	\$0 \$1,951	\$0 \$1,431	\$0 \$0	\$0 \$520	\$0 \$0		VNX HARDWARE VNX HARDWARE
VSPBEXPSASBEAF	VNXB Non Dense 4x4 Lane EXP FIELD INST	\$13,008	26%	\$9,626	\$1,951	\$1,431	\$0	\$520	\$0	UM	VNX HARDWARE
VSPBEXPSASBEU	VNXB SAS BE EXP 4 BUSES-UPG	\$18,275	26%	\$13,524	\$2,741	\$2,010	\$0	\$731	\$0		VNX HARDWARE
VSPBEXPSASDBE	VNXB SAS BE EXP 4 BUSES-EMC DENSE RACK	\$13,008	26%	\$9,626	\$1,951	\$1,431	\$0	\$520	\$0		VNX HARDWARE
VSPBEXPSASDBE5 VSPBEXPSASDBE5F	VNXB Dense 4x4 Lane EXP EMC Rack 5M VNXB Dense 4x4 Lane EXP FIELD INSTALL 5M	\$15,600 \$15,600	26% 26%	\$11,544 \$11,544	\$2,340 \$2,340	\$1,716 \$1,716	\$0 \$0	\$624 \$624	\$0 \$0		VNX HARDWARE VNX HARDWARE
VSPBEXPSASDBU	VNXB SAS BE EXP 4 LN BUSES-DENSE RK-UPG	\$18,275	26%	\$13,524	\$2,741	\$2,010	\$0	\$731	\$0		VNX HARDWARE
VSPBEXPSASDHB	VNXB SAS BE EXP 8X BUSES-DENSE RACK	\$13,008	26%	\$9,626	\$1,951	\$1,431	\$0	\$520	\$0		VNX HARDWARE
VSPBEXPSASDHU	VNXB SAS BE EXP 8 LN BUSES-DENSE RK-UPG	\$18,275	26%	\$13,524	\$2,741	\$2,010	\$0	\$731	\$0		VNX HARDWARE
VSPBF1GI4CUAU VSPBF8GFFEAU	4 Port 1GBase-t ISCSI IO Mod Pr UPG 4 port 8G FC IO Module Pair UPG	\$2,956 \$3,696	26% 26%	\$2,187 \$2,735	\$443 \$554	\$325 \$407	\$0 \$0	\$118 \$148	\$0 \$0		VNX HARDWARE VNX HARDWARE
VSPBFXGFCOOPAU	2 Port FCOE IO Module Pair-SFP UPG	\$3,548	26%	\$2,626	\$532	\$390	\$0	\$142	\$0 \$0		VNX HARDWARE
VSPBFXGI2AU	2 Port OP 10GbE ISCSI IO Mod Pr-SFP UPG	\$8,870	26%	\$6,564	\$1,331	\$976	\$0	\$355	\$0	UM	VNX HARDWARE
VSPBFXGI2CUAU	2 Port 10GBase-T ISCSI IO Mod Pr UPG	\$4,434	26%	\$3,281	\$665	\$488	\$0	\$177	\$0		VNX HARDWARE
VSPBM1GI4CUA VSPBM1GI4CUU	VNXB 4 PT 1GBASE-T ISCSI IO MOD PR VNXB 4 PT 1GBASE-T ISCSI IO MOD PR-UPG	\$2,956 \$4,139	26% 26%	\$2,187 \$3.063	\$443 \$621	\$325 \$455	\$0 \$0	\$118 \$166	\$0 \$0		VNX HARDWARE VNX HARDWARE
VSPBM8GFFEA	VNXB 4 PORT 8G FC IO MODULE PAIR	\$3.696	26%	\$2,735	\$554	\$407	\$0	\$148	\$0 \$0		VNX HARDWARE
VSPBM8GFFEU	VNXB 4 PORT 8G FC IO MODULE PAIR-UPG	\$5,174	26%	\$3,829	\$776	\$569	\$0	\$207	\$0		VNX HARDWARE
VSPBMXGFCOOPA	VNXB 2 PT FCOE IO MOD PAIR-SFP	\$3,548	26%	\$2,626	\$532	\$390	\$0	\$142	\$0		VNX HARDWARE
VSPBMXGFCOOPU	VNXB 2 PT FCOE IO MOD PAIR-SFP-UPG	\$4,967	26%	\$3,676	\$745 \$373	\$546	\$0 \$0	\$199	\$0		VNX HARDWARE
VSPBMXGFCOTWA VSPBMXGFCOTWU	VNBX 2 PT FCOE IO MOD PAIR-TWAX VNBX 2 PT FCOE IO MOD PAIR-TWAX-UPG	\$2,484 \$3.477	26% 26%	\$1,838 \$2.573	\$373 \$522	\$273 \$382	\$0 \$0	\$99 \$139	\$0 \$0		VNX HARDWARE VNX HARDWARE
VSPBMXGI2A	VNXB 2 PT OP 10G ISCSI IO MOD PR-SFP	\$8,870	26%	\$6,564	\$1,331	\$976	\$0	\$355	\$0		VNX HARDWARE
VSPBMXGI2CUA	VNXB 2 PT 10GBASE-T ISCSI IO MOD PR	\$4,434	26%	\$3,281	\$665	\$488	\$0	\$177	\$0	UM	VNX HARDWARE
VSPBMXGI2CUU	VNXB 2 PT 10GBASE-T ISCSI IO MOD PR-UPG	\$6,226	26%	\$4,607	\$934	\$685	\$0	\$249	\$0		VNX HARDWARE
VSPBMXGI2TWA VSPBMXGI2TWU	VNXB 2 PT OP 10G ISCSI IO MOD PR-TWAX VNXB 2 PT OP 10G ISCSI IO MOD PR-TWX-UPG	\$5,913 \$8,279	26% 26%	\$4,376 \$6,126	\$887 \$1.242	\$650 \$911	\$0 \$0	\$237 \$331	\$0 \$0		VNX HARDWARE VNX HARDWARE
VSPBMXGI2U	VNXB 2 PT OP 10G ISCSI IO MOD PR-TWX-UPG VNXB 2 PT OP 10G ISCSI IO MOD PR-SFP-UPG	\$0,279 \$12,418	26%	\$9,189	\$1,242 \$1,863	\$1,366	\$0 \$0	\$497	\$0 \$0		VNX HARDWARE
VSPEX_CONSOLE	Front panel console for VSPEX rack	\$350	10%	\$315	\$0	\$0	\$0	\$0	\$0		VNX HARDWARE
VSPEXBCONSOLE	VSPEX Console for 40U VNX Rack	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0		VNX HARDWARE
VSPEXPDSASBEA	VNX7500 DENSE SAS BE EXP TO 8 BUSES	\$15,304	26%	\$11,325	\$2,296	\$1,683	\$0	\$612	\$0		VNX HARDWARE
VSPEXPDSASBEU VSPEXPSASBEA	VNX7500 DENSE SAS BE EXP TO 8 BUS UPG VNX7500 SAS BE EXPAN TO 8 BUSES ADD-ON	\$21,500 \$15,304	26% 26%	\$15,910 \$11,325	\$3,225 \$2,296	\$2,365 \$1,683	\$0 \$0	\$860 \$612	\$0 \$0		VNX HARDWARE VNX HARDWARE
VSPEXPSASBEU	VNX7500 SAS BE EXPANSION TO 8 BUSES UPG	\$21,500	26%	\$15,910	\$3,225	\$2,365	\$0	\$860	\$0 \$0		VNX HARDWARE
VSPM1GI4CUAS	VNX5300 4 PT 1GBASE-T ISCSI IO MOD PR	\$2,000	10%	\$1,800	\$300	\$220	\$0	\$80	\$0		VNX HARDWARE
VSPM1GI4CUU	VNX 4 PT 1GBASE-T ISCSI IO MOD PR-UPG	\$4,869	26%	\$3,603	\$730	\$536	\$0	\$195	\$0		VNX HARDWARE
VSPM1GI4CUUS VSPM8GFFEAS	VNX5300 4PT1GBASE-T ISCSI IO MOD PR-UPG VNX5300 4 PORT 8G FC IO MODULE PAIR	\$2,800 \$2,500	10% 10%	\$2,520 \$2,250	\$420 \$375	\$308 \$275	\$0 \$0	\$112 \$100	\$0 \$0		VNX HARDWARE VNX HARDWARE
VSPM8GFFEU	VNX 4 PORT 8G FC 10 MODULE PAIR - UPG	\$6,087	26%	\$4,504	\$913	\$670	\$0	\$243	\$0 \$0		VNX HARDWARE
VSPM8GFFEUS	VNX5300 4 PORT 8G FC IO MODULE PAIR-UPG	\$3,500	10%	\$3,150	\$525	\$385	\$0	\$140	\$0	UE	VNX HARDWARE
VSPMXGFCOEOPU	VNX 2 PT FCOE IO MOD PAIR-SFP-UPGRADE	\$4,675	26%	\$3,460	\$701	\$514	\$0	\$187	\$0		VNX HARDWARE
VSPMXGFCOETWU VSPMXGFCOOPAS	VNX 2 PT FCOE IO MOD PAIR-TWAX-UPGRADE VNX5300 2 PT FCOE IO MOD PAIR-SFP	\$4,091 \$1,920	26% 10%	\$3,027 \$1,728	\$614 \$288	\$450 \$211	\$0 \$0	\$164 \$77	\$0 \$0		VNX HARDWARE VNX HARDWARE
VSPMXGFCOOPUS	VNX5300 2 PT FCOE IO MOD PAIR-SFP VNX5300 2 PT FCOE IO MOD PAIR-SFP-UPG	\$1,920 \$2,688	10%	\$2,419	\$403	\$296	\$0 \$0	\$108	\$0 \$0		VNX HARDWARE
VSPMXGFCOTWAS	VNX5300 2 PT FCOE IO MOD PAIR-TWAX	\$1,680	10%	\$1,512	\$252	\$185	\$0	\$67	\$0		VNX HARDWARE
VSPMXGFCOTWUS	VNX5300 2 PT FCOE IO MOD PAIR-TWAX-UPG	\$2,352	10%	\$2,117	\$353	\$259	\$0	\$94	\$0		VNX HARDWARE
VSPMXGI2AS VSPMXGI2CUAC	VNX5300 2 PT OP 10G ISCSI IO MOD PR-SFP VNX 5300 2 PT 10GBASE-T ISCSI IO MOD PR	\$4,800	10% 10%	\$4,320 \$2,700	\$720 \$450	\$528	\$0 \$0	\$192 \$120	\$0 \$0		VNX HARDWARE VNX HARDWARE
VSPMXGI2CUAC VSPMXGI2CUU	VNX 5300 2 PT TUGBASE-T ISCSI IO MOD PR VNX 2PT 10GBASE-T ISCSI IO MOD PR-UG	\$3,000 \$7,325	26%	\$2,700 \$5,421	\$450 \$1,099	\$330 \$806	\$0 \$0	\$293	\$0 \$0		VNX HARDWARE
VSPMXGI2CUUC	VNX5300 2PT 10GBASE-T ISCSI IO MOD PR-UG	\$4,200	10%	\$3,780	\$630	\$462	\$0	\$168	\$0		VNX HARDWARE
VSPMXGI2TWAS	VNX5300 2 PT OP 10G ISCSI IO MOD PR-TWAX	\$4,000	10%	\$3,600	\$600	\$440	\$0	\$160	\$0		VNX HARDWARE
VSPMXGI2TWU	VNX 2 PT OP 10G ISCSI IO MOD PR-TWAX-UPG	\$9,740	26%	\$7,208	\$1,461	\$1,071	\$0	\$390	\$0		VNX HARDWARE
VSPMXGI2TWUS VSPMXGI2U	VNX5300 2PT OP 10G ISCSI IO MOD PR-TWX-U VNX 2 PT OP 10G ISCSI IO MOD PR-SFP-UPG	\$5,600 \$11,687	10% 26%	\$5,040 \$8,648	\$840 \$1,753	\$616 \$1,286	\$0 \$0	\$224 \$467	\$0 \$0		VNX HARDWARE VNX HARDWARE
VSPMXGI2US	VNX5300 2PT OP 10G ISCSI IO MOD PR-SFP-U	\$6,720	10%	\$6,048	\$1,008	\$739	\$0	\$269	\$0		VNX HARDWARE
V-V4-201210	VNX 1.2TB 10K VAULT 25X2.5 DPE/DAE	\$5,745	26%	\$4,251	\$862	\$632	\$0	\$230	\$0		VNX HARDWARE
V-V4-230015	VNX 300GB 15K VAULT 25X2.5 DPE/DAE	\$4,970	26%	\$3,678	\$746	\$547	\$0	\$199	\$0		VNX HARDWARE
V-V4-2400FX V-V4-260010	VNX 400GB SSD VAULT 25X2.5 DPE/DAE VNX 600GB 10K VAULT 25X2.5 DPE/DAE	\$13,560 \$3,450	26% 26%	\$10,034 \$2,553	\$2,034 \$518	\$1,492 \$380	\$0 \$0	\$542 \$138	\$0 \$0		VNX HARDWARE VNX HARDWARE
V-V4-260015	VNX 600GB 15K VAULT 25X2.5 DAE	\$5,585	26%	\$4,133	\$838	\$614	\$0	\$223	\$0 \$0		VNX HARDWARE
V-V4-2800FX	VNX 800GB EFD VAULT 25X2.5 DAE	\$29,985	26%	\$22,189	\$4,498	\$3,298	\$0	\$1,199	\$0	UM	VNX HARDWARE
V-V4-290010	VNX 900GB 10K VAULT 25X2.5 DPE/DAE	\$4,530	26%	\$3,352	\$680	\$498	\$0	\$181	\$0		VNX HARDWARE
V-V4-2S0701	VNX 1000GB SAS VAULT 25X2.5 DPE/DAE	\$3,580	26% 26%	\$2,649	\$537 \$5.974	\$394	\$0 \$0	\$143 \$1.566	\$0 \$0		VNX HARDWARE
V-V4-2S1600FX V-V4-D230015	VNX 1600GB VAULT 25X2.5 DAE VNX 300GB 15K VAULT 120X2.5 DAE	\$39,160 \$3,640	26% 26%	\$28,978 \$2,694	\$5,874 \$546	\$4,308 \$400	\$0 \$0	\$1,566 \$146	\$0 \$0		VNX HARDWARE VNX HARDWARE
V-V4-D230013 V-V4-D2400FX	VNX 400GB FFD VAULT 120X2.5 DAE	\$13,560	26%	\$10,034	\$2,034	\$1,492	\$0	\$542	\$0 \$0		VNX HARDWARE
V-V4-D260015	VNX 600GB 15K VAULT 120X2.5 DAE	\$5,585	26%	\$4,133	\$838	\$614	\$0	\$223	\$0		VNX HARDWARE
V-V4-D2800FX	VNX 800GB VAULT 120X2.5 DAE	\$29,980	26%	\$22,185	\$4,497	\$3,298	\$0	\$1,199	\$0		VNX HARDWARE
V-V4-D2S1600FX V-V4-D400FX	VNX 1600GB VAULT 120X2.5 DAE VNX 400GB SSD VAULT 60X3.5 DAE	\$39,160 \$13,560	26% 26%	\$28,978 \$10,034	\$5,874 \$2,034	\$4,308 \$1,492	\$0 \$0	\$1,566 \$542	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
V-V4-D400FX V-V4-D60010	VNX 400GB 33D VAULT 60X3.5 DAE VNX 600GB 10K VAULT 60X3.5 DAE	\$3,450	26%	\$2,553	\$518	\$380	\$0	\$138	\$0 \$0		VNX HARDWARE
V-V4-D60015	VNX2 600GB 15K VAULT 60X3.5 DAE	\$5,585	26%	\$4,133	\$838	\$614	\$0	\$223	\$0		VNX HARDWARE

			EPL Pi	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
V-V4-D90010	VNX 900GB 10K VAULT 60X3.5 DAE	\$4,530		\$3,352	\$680	\$498	\$0	\$181	\$0	UM	VNX HARDWARE
V-V4-DS1600FX	VNX 1600GB VAULT 60X3.5 DAE	\$39,160		\$28,978	\$5,874	\$4,308	\$0	\$1,566	\$0	UM	VNX HARDWARE
V-V4-V30015 V-V4-V400FX	VNX 300GB 15K VAULT 15X3.5 DAE VNX 400GB SSD VAULT 15X3.5 DAE	\$3,640 \$13,560		\$2,694 \$10,034	\$546 \$2,034	\$400 \$1,492	\$0 \$0	\$146 \$542	\$0 \$0	UM UM	VNX HARDWARE VNX HARDWARE
V-V4-V60010	VNX 400GB 33D VAOLT 13X3.5 DAE VNX 600GB 10K VAULT 15X3.5 DAE	\$3,450		\$2,553	\$518	\$380	\$0	\$138	\$0	UM	VNX HARDWARE
V-V4-V60015	VNX 600GB 15K VAULT 15X3.5 DAE	\$5,580		\$4,129	\$837	\$614	\$0	\$223	\$0		VNX HARDWARE
V-V4-V90010	VNX 900GB 10K VAULT 15X3.5 DAE	\$4,530		\$3,352	\$680	\$498	\$0	\$181	\$0		VNX HARDWARE
V-V4-VS1600FX	VNX 1600GB VAULT 15X3.5 DAE	\$39,160		\$28,978	\$5,874	\$4,308	\$0	\$1,566	\$0	UM	VNX HARDWARE
V-VX-D60010	VNX 3.5X60 DRV ENC 4X600G 10K SAS VAULT	\$4,915		\$3,637	\$737	\$541	\$0	\$197	\$0		VNX HARDWARE
V-VX-D90010 VX-2S10-600TU	VNX 3.5X60 DRV ENC 4X900G 10K SAS VAULT VNX 600G 10K UPG DRV-25X2.5IN DAE/DPE	\$6,980 \$1,530	26% 26%	\$5,165 \$1,132	\$1,047 \$170	\$768 \$124	\$0 \$0	\$279 \$45	\$0 \$0		VNX HARDWARE VNX HARDWARE
VX-2S10-600U	VNX 600G 10K UPG DRV-25X2.5IN DAE/DPE	\$1,530 \$1,530		\$1,132	\$170	\$124 \$124	\$0	\$45	\$0	UM-H	VNX HARDWARE
VX-2S10-900TU	VNX 900G 10K UPG DRV-25X2.5IN DAE/DPE	\$2,155		\$1,595	\$239	\$175	\$0	\$64	\$0	UM-H	VNX HARDWARE
VX-2S10-900U	VNX 900G 10K UPG DRV-25X2.5IN DAE/DPE	\$2,155	26%	\$1,595	\$239	\$175	\$0	\$64	\$0		VNX HARDWARE
VX-2S6F-100TU	VNX 100G FLASH UPG DRV-25X2.5IN DPE/DAE	\$4,745		\$3,511	\$527	\$384	\$0	\$141	\$0	UM-H	VNX HARDWARE
VX-2S6F-100U	VNX 100G FLASH UPG DRV-25X2.5IN DPE/DAE	\$4,745		\$3,511	\$527	\$384	\$0	\$141	\$0		VNX HARDWARE
VX-2S6F-200TU VX-2S6F-200U	VNX 200G FLASH UPG DRV 25X2.5IN DPE/DAE VNX 200G FLASH UPG DRV 25X2.5IN DPE/DAE	\$9,010 \$9,010		\$6,667 \$6,667	\$1,001 \$1,001	\$730 \$730	\$0 \$0	\$267 \$267	\$0 \$0		VNX HARDWARE VNX HARDWARE
VX-DS07-010	VNX 200G FLASH OPG DRV 25X2.5IN DPE/DAE VNX 1TB NL SAS DRV-60X3.5IN DRV DAE	\$9,010 \$690		\$5,66 <i>7</i> \$511	\$1,001	\$730 \$76	\$0	\$267 \$28	\$0 \$0		VNX HARDWARE
VX-DS07-010 VX-DS07-020	VNX 2TB NL SAS DRV 3.5X60 DRV DAE	\$1,245		\$921	\$187	\$137	\$0	\$50	\$0	UM-H	VNX HARDWARE
VX-DS07-020TU	VNX 2TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$1,685		\$1,247	\$187	\$136	\$0	\$50	\$0	UM-H	VNX HARDWARE
VX-DS07-020U	VNX 2TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$1,685		\$1,247	\$187	\$136	\$0	\$50	\$0	UM-H	VNX HARDWARE
VX-DS07-030	VNX 3TB NL SAS DRV 3.5X60 DRV DAE	\$1,805		\$1,336	\$271	\$199	\$0	\$72	\$0	UM-H	VNX HARDWARE
VX-DS07-030TU	VNX 3TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$2,435		\$1,802	\$271	\$197	\$0	\$72	\$0	UM-H	VNX HARDWARE
VX-DS07-030U VX-DS07-040	VNX 3TB NL SAS UPG DRV-60X3.5IN DRV DAE VNX 4TB NL-SAS 60X3.5IN DAE	\$2,435 \$2,245		\$1,802 \$1,661	\$271 \$337	\$197 \$247	\$0 \$0	\$72 \$90	\$0 \$0		VNX HARDWARE VNX HARDWARE
VX-DS07-040 VX-DS07-040TU	VNX 4TB NL-SAS 60A3.5IN DAE VNX 4TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$2,245 \$3,030		\$2,242	\$337 \$337	\$247 \$245	\$0 \$0	\$90 \$90	\$0 \$0	UM-H	VNX HARDWARE
VX-DS07-04010	VNX 4TB NL-SAS 60X3.5IN DAE UPGRADE	\$3,030		\$2,242	\$337	\$245 \$245	\$0	\$90	\$0 \$0		VNX HARDWARE
VX-DS10-900	VNX 900GB 10K SAS DRV 60X3.5IN DRV DAE	\$1,745		\$1,291	\$262	\$192	\$0	\$70	\$0		VNX HARDWARE
VX-DS10-900TU	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE	\$2,360		\$1,746	\$262	\$191	\$0	\$70	\$0		VNX HARDWARE
VX-DS10-900U	VNX 900G SAS UPG DRV-60X3.5IN DRV DAE	\$2,360		\$1,746	\$262	\$191	\$0	\$70	\$0	UM-H	VNX HARDWARE
VX-DS6F-100	VNX 100GB SAS FLASH DRV 3.5X60 DRV DAE	\$3,535		\$2,616	\$530	\$389	\$0	\$141	\$0	UM-H	VNX HARDWARE
VX-DS6F-100TU	VNX 100GB SAS FLASH UPG-60X3.5IN DRV DAE	\$4,775		\$3,534	\$531	\$387	\$0	\$141	\$0 \$0		VNX HARDWARE
VX-DS6F-100U VX-DS6F-200	VNX 100GB SAS FLASH UPG-60X3.5IN DRV DAE VNX 200GB SAS FLASH DRV 3.5X60 DRV DAE	\$4,775 \$6,720		\$3,534 \$4,973	\$531 \$1,008	\$387 \$739	\$0 \$0	\$141 \$269	\$0 \$0		VNX HARDWARE VNX HARDWARE
VX-DS6F-200TU	VNX 200GB SAS FLASH UPG-60X3.5IN DRV DAE	\$9,070		\$6,712	\$1,008	\$735 \$735	\$0	\$269	\$0 \$0		VNX HARDWARE
VX-DS6F-200U	VNX 200GB SAS FLASH UPG-60X3.5IN DRV DAE	\$9.070		\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	VNX HARDWARE
VX-VS07-020TU	VNX 2TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$1,685		\$1,247	\$187	\$136	\$0	\$50	\$0	UM-H	VNX HARDWARE
VX-VS07-020U	VNX 2TB NL SAS UPG DRV-15X3.5IN DAE/DPE	\$1,685		\$1,247	\$187	\$136	\$0	\$50	\$0	UM-H	VNX HARDWARE
VX-VS07-030TU	VNX 3TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$2,435		\$1,802	\$271	\$197	\$0	\$72	\$0	UM-H	VNX HARDWARE
VX-VS07-030U	VNX 3TB NL SAS UPG DRV-15X3.5IN DPE/DAE	\$2,435		\$1,802	\$271 \$337	\$197 \$245	\$0	\$72	\$0	UM-H UM-H	VNX HARDWARE VNX HARDWARE
VX-VS07-040TU VX-VS07-040U	VNX 4TB NL SAS -15X3.5IN DPE/DAE UPG DRV VNX 4TB NL-SAS 15X3.5IN DAE / DPE UPGRAD	\$3,030 \$3,030		\$2,242 \$2,242	\$337 \$337	\$245 \$245	\$0 \$0	\$90 \$90	\$0 \$0	UM-H UM-H	VNX HARDWARE VNX HARDWARE
VX-VS10-600TU	VNX 600G 10K UPG DRV-15X3.5IN DAE/DPE	\$1,660		\$1,228	\$184	\$134	\$0	\$49	\$0		VNX HARDWARE
VX-VS10-600U	600GB 10K SAS UPG DRV - 15X3.5IN DAE/DPE	\$1,660		\$1,228	\$184	\$134	\$0	\$49	\$0		VNX HARDWARE
VX-VS10-900TU	VNX 900G 10K UPG DRV-15X3.5IN DAE/DPE	\$2,360		\$1,746	\$262	\$191	\$0	\$70	\$0		VNX HARDWARE
VX-VS10-900U	900GB 10K SAS UPG DRV - 15X3.5IN DAE/DPE	\$2,360		\$1,746	\$262	\$191	\$0	\$70	\$0	UM-H	VNX HARDWARE
VX-VS15-300TU	VNX 300G 15K UPG DRV-15X3.5IN DAE/DPE	\$1,370		\$1,014	\$152	\$111	\$0	\$41	\$0 \$0	UM-H UM-H	VNX HARDWARE
VX-VS15-300U VX-VS15-600TU	VNX 300G 15K UPG DRV-15X3.5IN DAE/DPE VNX 600G 15K UPG DRV-15X3.5IN DAE/DPE	\$1,370 \$2,180		\$1,014 \$1,613	\$152 \$242	\$111 \$177	\$0 \$0	\$41 \$65	\$0 \$0	UM-H UM-H	VNX HARDWARE VNX HARDWARE
VX-VS15-600T0	VNX 600G 15K UPG DRV-15X3.5IN DAE/DPE VNX 600G 15K UPG DRV-15X3.5IN DAE/DPE	\$2,180 \$2,180		\$1,613	\$242 \$242	\$177 \$177	\$0 \$0	\$65 \$65	\$0 \$0	UM-H	VNX HARDWARE
VX-VS6F-100TU	VNX 100G FLASH UPG DRV-15X3.5IN DAE/DPE	\$4,775		\$3,534	\$531	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
VX-VS6F-100U	VNX 100G FLASH UPG DRV-15X3.5IN DAE/DPE	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
VX-VS6F-200TU	VNX 200G FLASH UPG DRV-15X3.5IN DAE/DPE	\$9,070		\$6,712	\$1,008	\$735	\$0	\$269	\$0		VNX HARDWARE
VX-VS6F-200U	VNX 200G FLASH UPG DRV-15X3.5IN DAE/DPE	\$9,070		\$6,712	\$1,008	\$735	\$0	\$269	\$0		VNX HARDWARE
450-000-627	Application Protection VNX5100=IC	\$7,832 \$12,531		\$7,049 \$11,279	\$1,410	\$1,253	\$0 \$0	\$0 \$0	\$0 \$0	UE	VNX SOFTWARE
450-000-628 450-000-629	Application Protection VNX5300=IC Application Protection VNX5500=IC	\$12,531 \$33,502		\$11,278 \$24,791	\$2,256 \$6,030	\$2,005 \$5,360	\$0 \$0	\$0 \$0	\$0 \$0	UE UM-S	VNX SOFTWARE VNX SOFTWARE
450-000-629	Application Protection VNX5700=IC	\$44,410		\$32,863	\$7,994	\$7,106	\$0	\$0 \$0	\$0	UM-S	VNX SOFTWARE
450-000-631	Application Protection VNX7500=IC	\$53,939		\$39,915	\$9,709	\$8,630	\$0	\$0	\$0	UM-S	VNX SOFTWARE
450-001-521	ViPR SUITE VNX2 Tier 1=IC	\$17,880	26%	\$13,231	\$3,218	\$2,861	\$0	\$0	\$0	UM	VNX SOFTWARE
450-001-522	ViPR SUITE VNX2 Tier 2=IC	\$27,100		\$20,054	\$4,878	\$4,336	\$0	\$0	\$0	UM	VNX SOFTWARE
450-001-523	ViPR SUITE VNX2 Tier 3=IC	\$49,540		\$36,660	\$8,917	\$7,926	\$0	\$0	\$0	UM	VNX SOFTWARE
450-001-524 450-001-525	ViPR SUITE VNX2 Tier 4=IC ViPR SUITE VNX2 Tier 5=IC	\$93,270 \$130,790		\$69,020 \$96,785	\$16,789 \$23.542	\$14,923 \$20,926	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE VNX SOFTWARE
450-001-525 450-001-526	VIPR SUITE VNX2 TIEF 5=IC VIPR SUITE VNX2 TIEF 6=IC	\$130,790 \$202.730	26% 26%	\$96,785 \$150,020	\$23,542 \$36,491	\$20,926 \$32,437	\$0 \$0	\$0 \$0	\$0 \$0	UM	VNX SOFTWARE VNX SOFTWARE
456-104-628	RP/SE TO RP/EX LOC UG V80=IC	\$202,730 \$23,560		\$17,434	\$36,491 \$4,241	\$32,437 \$3,770	\$0 \$0	\$0 \$0	\$0 \$0	UM	VNX SOFTWARE
456-104-629	RP/SE TO RP/EX REM UG V80=IC	\$101,310		\$74,969	\$18,236	\$16,210	\$0	\$0	\$0	UM	VNX SOFTWARE
456-104-637	RP/SE TO RP/EX LOC UG V51 CX=IC	\$2,050		\$1,845	\$369	\$328	\$0	\$0	\$0	UE	VNX SOFTWARE
456-104-638	RP/SE TO RP/EX LOC UG V53 CX120=IC	\$3,030	10%	\$2,727	\$545	\$485	\$0	\$0	\$0	UE	VNX SOFTWARE
456-104-639	RP/SE TO RP/EX LOC UG V55 CX240 = IC	\$8,730	26%	\$6,460	\$1,571	\$1,397	\$0	\$0	\$0	UM-S	VNX SOFTWARE
456-104-640	RP/SE TO RP/EX LOC UG V57 CX480 = IC	\$13,600		\$10,064	\$2,448	\$2,176	\$0	\$0	\$0	UM-S	VNX SOFTWARE
456-104-641 456-104-642	RP/SE TO RP/EX LOC UG V75 CX960 = IC	\$16,950 \$4,065	26% 10%	\$12,543	\$3,051 \$732	\$2,712 \$650	\$0 \$0	\$0 \$0	\$0 \$0	UM-S	VNX SOFTWARE
400-104-042	RP/SE TO RP/EX REM UG V51 CX=IC	\$4,065	10%	\$3,659	\$732	\$650	\$0	\$0	\$0	UE	VNX SOFTWARE

			EPL P	ricing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
456-104-643	RP/SE TO RP/EX REM UG V53 CX120=IC	\$7,815		\$7,034	\$1,407	\$1,250	\$0	\$0	\$0	UE	VNX SOFTWARE
456-104-644 456-104-645	RP/SE TO RP/EX REM UG V55 CX240 = IC RP/SE TO RP/EX REM UG V57 CX480 = IC	\$19,495 \$33,900		\$14,426 \$25,086	\$3,509 \$6,102	\$3,119 \$5,424	\$0 \$0	\$0 \$0	\$0 \$0	UM-S UM-S	VNX SOFTWARE VNX SOFTWARE
456-104-646	RP/SE TO RP/EX REM UG V75 CX960 = IC	\$72,880		\$53,931	\$13,118	\$11,661	\$0	\$0	\$0	UM-S	VNX SOFTWARE
456-105-068	RP/SE TO RP/EX LOC UG V52 = IC	\$3,335	26%	\$2,468	\$600	\$534	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-069	RP/SE TO RP/EX LOC UG V54 =IC	\$5,940		\$4,396	\$1,069	\$950	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-070	RP/SE TO RP/EX LOC UG V56 = IC	\$9,860		\$7,296	\$1,775	\$1,578	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-071	RP/SE TO RP/EX LOC UG V58 = IC	\$13,560 \$15,500		\$10,034	\$2,441	\$2,170	\$0	\$0 \$0	\$0 \$0	UM	VNX SOFTWARE
456-105-072 456-105-073	RP/SE TO RP/EX LOC UG V76 = IC RP/SE TO RP/EX REM UG V52 = IC	\$15,590 \$8,600		\$11,537 \$6,364	\$2,806 \$1,548	\$2,494 \$1,376	\$0 \$0	\$0 \$0	\$0 \$0	UM UM	VNX SOFTWARE VNX SOFTWARE
456-105-074	RP/SE TO RP/EX REM UG V54 =IC	\$15,310		\$11,329	\$2,756	\$2,450	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-075	RP/SE TO RP/EX REM UG V56 = IC	\$22,030		\$16,302	\$3,965	\$3,525	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-076	RP/SE TO RP/EX REM UG V58 = IC	\$33,900	26%	\$25,086	\$6,102	\$5,424	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-077	RP/SE TO RP/EX REM UG V76 = IC	\$67,050		\$49,617	\$12,069	\$10,728	\$0	\$0	\$0	UM	VNX SOFTWARE
456-108-468	RP/EX ADV PROTECTION FOR VNXe3200=IC	\$6,730		\$6,057	\$1,211	\$1,077	\$942	\$0 \$0	\$0	UE	VNX SOFTWARE
456-109-980 456-109-981	Storage M&R for VNX 5200=IC Storage M&R for VNX 5400=IC	\$1,720 \$3,690		\$1,273 \$2,731	\$310 \$664	\$275 \$590	\$0 \$0	\$0 \$0	\$0 \$0	UM UM	VNX SOFTWARE VNX SOFTWARE
456-109-982	Storage M&R for VNX 5400=IC	\$6,480		\$4,795	\$1,166	\$1,037	\$0 \$0	\$0 \$0	\$0 \$0	UM	VNX SOFTWARE
456-109-983	Storage M&R for VNX 5800=IC	\$11,370		\$8,414	\$2,047	\$1,819	\$0	\$0	\$0	UM	VNX SOFTWARE
456-109-984	Storage M&R for VNX 7600=IC	\$14,650		\$10,841	\$2,637	\$2,344	\$0	\$0	\$0	UM	VNX SOFTWARE
456-110-681	VIPR SRM VNX TIER 1 =IC	\$2,580	10%	\$2,322	\$464	\$413	\$0	\$0	\$0	UE	VNX SOFTWARE
456-110-683	VIPR SRM VNX TIER 3 =IC	\$34,410		\$25,463	\$6,194	\$5,506	\$0	\$0	\$0	UM-S	VNX SOFTWARE
456-110-685	VIPR SRM VNX TIER 5 =IC	\$110,400		\$81,696	\$19,872	\$17,664	\$0	\$0	\$0	UM-S	VNX SOFTWARE
456-110-691 456-110-692	VIPR SRM VNX2 TIER 1 =IC VIPR SRM VNX2 TIER 2 =IC	\$9,245 \$14,185		\$6,841 \$10,497	\$1,664 \$2.553	\$1,479 \$2,270	\$0 \$0	\$0 \$0	\$0 \$0	UM UM	VNX SOFTWARE VNX SOFTWARE
456-110-692	VIPR SRM VNX2 TIER 2 = IC VIPR SRM VNX2 TIER 3 = IC	\$14,100		\$25.308	\$2,553 \$6.156	\$2,270 \$5.472	\$0 \$0	\$0 \$0	\$0 \$0	UM	VNX SOFTWARE
456-110-694	VIPR SRM VNX2 TIER 4 =IC	\$64,400		\$47,656	\$11,592	\$10,304	\$0	\$0	\$0	UM	VNX SOFTWARE
456-110-695	VIPR SRM VNX2 TIER 5 =IC	\$90,305		\$66,826	\$16,255	\$14,449	\$0	\$0	\$0	UM	VNX SOFTWARE
456-110-696	VIPR SRM VNX2 TIER 6 =IC	\$139,980	26%	\$103,585	\$25,196	\$22,397	\$0	\$0	\$0	UM	VNX SOFTWARE
456-110-828	VIPR SRM VNX TIER 2 =IC	\$7,210		\$6,489	\$1,298	\$1,154	\$0	\$0	\$0	UE	VNX SOFTWARE
456-110-829	VIPR SRM VNX TIER 4 =IC	\$64,020		\$47,375	\$11,524	\$10,243	\$0	\$0	\$0	UM-S	VNX SOFTWARE
456-112-148	Storage M&R for VNX 8000=IC	\$21,415		\$15,847	\$3,855	\$3,426	\$0	\$0 \$0	\$0 \$0	UM	VNX SOFTWARE
458-000-112 458-000-113	VNX5200 Application Protection=IC VNX5400 Application Protection=IC	\$13,784 \$24,561		\$10,200 \$18,175	\$2,481 \$4,421	\$2,205 \$3,930	\$0 \$0	\$0 \$0	\$0 \$0	UM UM	VNX SOFTWARE VNX SOFTWARE
458-000-114	VNX5600 Application Protection=IC	\$37,857		\$28.014	\$6,814	\$6.057	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-115	VNX5800 Application Protection=IC	\$44,410		\$32,863	\$7,994	\$7,106	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-116	VNX7600 Application Protection=IC	\$49,624	26%	\$36,722	\$8,932	\$7,940	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-117	VNX8000 Application Protection=IC	\$74,975		\$55,482	\$13,496	\$11,996	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-225	RP/EX ADV PROTECTION FOR VNXe3200 PROD.	\$6,730		\$6,057	\$1,211	\$1,077	\$942	\$0	\$0	UE	VNX SOFTWARE
458-000-776 458-000-777	EMC Storage Analytics VNX54 Suite UPG=IC EMC Storage Analytics VNX56 Suite UPG=IC	\$6,075 \$10,630		\$4,496 \$7,866	\$1,094 \$1,913	\$972 \$1,701	\$0 \$0	\$0 \$0	\$0 \$0	UM UM	VNX SOFTWARE VNX SOFTWARE
458-000-777	EMC Storage Analytics VNX58 Suite UPG=IC	\$15,120		\$11.189	\$2,722	\$2,419	\$0	\$0 \$0	\$0 \$0	UM	VNX SOFTWARE
458-000-779	EMC Storage Analytics VNX76 Suite UPG=IC	\$18,550		\$13,727	\$3,339	\$2,968	\$0	\$0	\$0	UM	VNX SOFTWARE
458-001-182	VNX5400 Application Prot UPG=IC	\$19,650		\$14,541	\$3,537	\$3,144	\$0	\$0	\$0	UM	VNX SOFTWARE
458-001-183	VNX5600 Application Prot UPG=IC	\$30,285		\$22,411	\$5,451	\$4,846	\$0	\$0	\$0	UM	VNX SOFTWARE
458-001-184	VNX5800 Application Prot UPG=IC	\$35,530		\$26,292	\$6,395	\$5,685	\$0	\$0	\$0	UM	VNX SOFTWARE
458-001-185	VNX7600 Application Prot UPG=IC RP/EX ADV PROTECTION FOR VNX-F7000=IC	\$39,700		\$29,378	\$7,146 \$13,646	\$6,352	\$0 \$0	\$0 \$0	\$0 \$0	UM UM	VNX SOFTWARE
458-001-189 458-001-300	AppSync: VNXe 3200 = IC	\$75,810 \$6,000		\$56,099 \$5,400	\$1,080	\$12,130 \$960	\$840	\$0 \$0	\$0 \$0	UE	VNX SOFTWARE VNX SOFTWARE
458-001-838	VNX2 EFFICIENT-VIDEO-MG=IC	\$3,000		\$2 220	\$540	\$480	Φ + 0Ψ 02.	\$0	\$0	UM	VNX SOFTWARE
458-001-884	VNX2 EFFICIENT-VIDEO-AG=IC	\$400		\$296	\$72	\$64	\$0	\$0	\$0	UM	VNX SOFTWARE
EMCSASVNX5100	EMC Storage Analytics for VNX5100 =IC	\$4,750		\$4,275	\$855	\$760	\$0	\$0	\$0	UE	VNX SOFTWARE
EMCSASVNX5300	EMC Storage Analytics for VNX5300 =IC	\$6,200		\$5,580	\$1,116	\$992	\$0	\$0	\$0	UE	VNX SOFTWARE
EMCSASVNX5500	EMC Storage Analytics for VNX5500 = IC	\$16,800		\$12,432	\$3,024	\$2,688	\$0	\$0	\$0	UM-S	VNX SOFTWARE
EMCSASVNX5700 EMCSASVNX7500	EMC Storage Analytics for VNX5700 = IC EMC Storage Analytics for VNX7500 = IC	\$27,000 \$36,000		\$19,980 \$26,640	\$4,860 \$6,480	\$4,320 \$5,760	\$0 \$0	\$0 \$0	\$0 \$0	UM-S UM-S	VNX SOFTWARE VNX SOFTWARE
EPAK-V53UPG	TOT EFF PACK UPGRADE FOR VNX5300	\$30,000		\$8,834	\$0,460 \$1,767	\$1,570	\$0 \$0	\$0 \$0	\$0 \$0	UE UE	VNX SOFTWARE
EPAK-V55UPG	TOT EFF PACK UPGRADE FOR VNX5500	\$39,919		\$29,540	\$7,185	\$6,387	\$0 \$0	\$0	\$0 \$0	UM-S	VNX SOFTWARE
EPAK-V57UPG	TOT EFF PACK UPGRADE FOR VNX5700	\$114,535		\$84,756	\$20,616	\$18,326	\$0	\$0	\$0	UM-S	VNX SOFTWARE
EPAK-V75UPG	TOT EFF PACK UPGRADE FOR VNX7500	\$196,809		\$145,639	\$35,426	\$31,489	\$0	\$0	\$0	UM-S	VNX SOFTWARE
EXPSAS-V56	Unisphere VNX5600 SAS EXP Software=IC	\$1,530		\$1,132	\$275	\$245	\$0	\$0	\$0	UM	VNX SOFTWARE
EXPSAS-V58	Unisphere VNX5800 SAS EXP Software=IC	\$11,225		\$8,307	\$2,021	\$1,796	\$0	\$0	\$0	UM	VNX SOFTWARE
EXPSAS-V75 EXPSAS-V76	UNISPHERE VNX7500 SAS EXPANSION LICENSE Unisphere VNX7600 SAS EXP Software=IC	\$26,543 \$23,220		\$19,642 \$17,183	\$4,778 \$4,180	\$4,247 \$3,715	\$0 \$0	\$0 \$0	\$0 \$0	UM-S UM	VNX SOFTWARE VNX SOFTWARE
EXPSAS-V/6 EXPSAS-V80	Unisphere VNX8000 SAS EXP Software=IC	\$23,220 \$35.225		\$17,183 \$26.067	\$4,180 \$6.341	\$3,715 \$5.636	\$0 \$0	\$0 \$0	\$0 \$0	UM	VNX SOFTWARE VNX SOFTWARE
FSTC-V51	FAST CACHE FOR VNX5100	\$35,225 \$1,856		\$20,067 \$1.670	\$334	\$5,636 \$297	\$0 \$0	\$0 \$0	\$0 \$0	UE	VNX SOFTWARE
FSTC-V53	FAST CACHE FOR VNX5300	\$2,813		\$2,532	\$506	\$450	\$0	\$0	\$0	UE	VNX SOFTWARE
FSTC-V53-UPG	FAST CACHE FOR VNX5300 UPG	\$957	10%	\$861	\$172	\$153	\$0	\$0	\$0	UE	VNX SOFTWARE
FSTC-V55	FAST CACHE FOR VNX5500	\$20,109		\$14,881	\$3,620	\$3,217	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTC-V55-UPG	FAST CACHE FOR VNX5500 UPG	\$17,502		\$12,951	\$3,150	\$2,800	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTC-V57	FAST CACHE FOR VNX5700	\$52,283		\$38,689	\$9,411	\$8,365	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTC-V57-UPG FSTC-V75	FAST CACHE FOR VNX5700 UPG FAST CACHE FOR VNX7500	\$49,676 \$64,457	26% 26%	\$36,760 \$47,698	\$8,942 \$11,602	\$7,948 \$10.313	\$0 \$0	\$0 \$0	\$0 \$0	UM-S UM-S	VNX SOFTWARE VNX SOFTWARE
FSTC-V75 FSTC-V75-UPG	FAST CACHE FOR VNX7500 FAST CACHE FOR VNX7500 UPG	\$64,457 \$61,850	2070	\$47,696	\$11,002	\$9,896	\$0 \$0	\$0 \$0	\$0 \$0	UM-S	VNX SOFTWARE
. 515-175-01 0		ΨΟ 1,000	2070	Ψ-5,109	ψ11,133	ψ3,090	φ0	φU	φυ	0.141-0	

1979 VAIL DE PORT SUITE EN NACIONAL DE LE CONTROLLE DE LE CONT				EPL P	ricing	EPL Maintenance and Warranty Uprade Pricing						
1979 VAIL DE PORT SUITE EN NACIONAL DE LE CONTROLLE DE LE CONT	MODEL CODE	DESCRIPTION		EPL DISCOUNT %	EPL NET PRICE							FAMILY
SEMPLAND PART SURFERN MANAGERIUS 3.000	FSTS-V51							, ,				
## STEAMS PAST SURFER NAMESCO 50-400 50-50												
SIGNAPONID PART SUFFER PART NOTICE PAR	FSTS-V55											
FREMATION FAZE SILITER ON NATION LITTS 587,000 200. 10.000	FSTS-V55-UPG	FAST SUITE FOR VNX5500 UPG				\$3,764		\$0	\$0	\$0	UM-S	VNX SOFTWARE
FEBLACE FEBLAC	FSTS-V57											
FREMONICATION - PART SURFER (MARCHE) - PART S												
SEMPLOS FOR INFORMATION								ΨΟ				
STAPP-959 ACT OF FOR WASCED \$10.000 \$2												
STIPPYOND FAST OF PEN MANDESS 184-107 20% 50.20 181-207 181-20	FSTVP-V55											
Figs 24	FSTVP-V57											
FEBALONS CERT COLOR PROTECT SHEEP FOR WARDSON 12,001 10,000 12,000 10												
FEBLOWS FEBL							7					
PSSS-VIPT OCE 20 COLD FROYTECT SURFERO WOODS \$16,000 \$20,000 \$10,000 \$2,000 \$2,000 \$10,000												
MSSS_MIN_S COCK_100_MERCIT_COLF_RO												
0M8DEPHREFED OMN NOS DEPHREFED SIGN SI	LPS32-V75						\$2,712	\$0				
OMBORDERTISCH ON MAN DE PERE LIMITED EDITION LICH. \$251 296 \$215 520 50 50 50 MM VIX SOFTWARE PROVINCING TO PERE VIXED ON THE VIXED ON	ONX5400-UNISB											
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PRAKYSIPE T P PACK PERSALE FOR THE VANCEOR PRICE COPPON X771PE T P PACK PERSALE FOR THE VANCEOR PRIC												
PANA-YSIPO T P, PACK UPGRADE FOR THE VASCIDO S9. 30 29% 92,270 \$10,460 \$0.20 \$0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0												
RENEX DEPCK-LIGH RESE TO PEPK LOCAL REG CAP US FOR CX 3.050 20% 3.1517 3.050 3.1523 3.1511 10% 3.1223 3.246 3.1510 3.1523 3.246 3.1520 3.1523 3.1520	PPAK-V57UPG											
RPBENCROLUG	PPAK-V75UPG						\$15,893					
SCS-VIST Events A Reheartion Stulle for WASCIDING \$1.31 10% \$1.75 \$1.51 \$1.34 \$0 \$0 \$0 \$1.0 \$1.00 \$1	RPEX-CDPCX-UG											
SCS-YSS Events & Remember Suite for WINSSIGNIFICE \$1,961 10% \$1,225 3246 \$218 \$0 \$0 \$0 \$U WINSSOFTWARE \$0.000 \$0.000 \$1,000 \$1	RPEX-CRRCX-UG											
SCS-VIS-SOUGH			****		7	T	T					
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SCS-VSS-GOUGH SC												
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SCS-Y67 Events & Retention State for YMX5700-ICC \$4.262 28% \$3.154 \$767 \$882 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	SCS-V55-GOOGL	VNX5500 CONNECTOR FOR GOOGLE	\$3,552	26%	\$2,628	\$639	\$568	\$0		\$0	UM-S	
SCS-975-COOCIL VINSTPOILED FOR GOOGLE S1-822 29% \$3,154 \$767 \$882 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	SCS-V55-UPG											
SCS-VFJ-UP Events & Retention Sulte VNASTØO UPG-EIC \$3.088 26% \$2.284 \$5.55 \$4.94 \$0. \$0 \$0 UM-S VNA SOFTWARE \$4.972 26% \$3.3679 \$3.985 \$7.96 \$0. \$0 \$0. \$0 UM-S VNA SOFTWARE \$4.972 26% \$3.079 \$3.985 \$7.96 \$0. \$0 \$0. \$0 UM-S VNA SOFTWARE \$4.972 26% \$3.079 \$3.985 \$7.96 \$0. \$0 \$0. \$0 UM-S VNA SOFTWARE \$4.972 26% \$3.079 \$3.985 \$7.96 \$0. \$0 \$0. \$0 UM-S VNA SOFTWARE \$4.972 26% \$3.079 \$3.985 \$7.96 \$0. \$0 \$0. \$0 UM-S VNA SOFTWARE \$4.972 26% \$3.079 \$3.985 \$7.96 \$0. \$0 \$0. \$0 UM-S VNA SOFTWARE \$4.972 VM-SOFTWARE												
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SCS-YS-UPG Events & Retention Suite VMX7500 UPG-IC \$3,796 29% \$2,200 \$683 \$807 \$0 \$0 \$0 \$0 \$0 \$0 \$0	SCS-V75											
UNYZ-YS1 UNISPHERE ANALYZER FOR A VNX500 \$1,670 10% \$1,503 \$301 \$267 \$0 \$0 \$0 UE VNX SOFTWARE UNYZ-YS5 UNISPHERE ANALYZER FOR A VNX5500 \$18,086 26% \$13,393 \$3,28 \$2,896 \$0 \$0 UE VNX SOFTWARE UNYZ-YS5 UNISPHERE ANALYZER FOR A VNX5500 \$18,086 26% \$13,393 \$3,28 \$2,896 \$0 \$0 \$0 UM-S VNX SOFTWARE UNYZ-YS5 UNISPHERE ANALYZER FOR A VNX5700 \$76,011 20% \$34,242 \$8,470 \$7,229 \$0 \$0 \$0 UM-S VNX SOFTWARE UNYZ-YS5 UNISPHERE ANALYZER FOR A VNX5700 \$76,011 20% \$36,248 \$13,882 \$12,162 \$0 \$0 \$0 UM-S VNX SOFTWARE UNYZ-YS5 UNISPHERE ANALYZER FOR A VNX5700 \$76,011 20% \$36,248 \$13,882 \$12,162 \$0 \$0 \$0 UM-S VNX SOFTWARE UNIS-YS5 UNISPHERE BLOCK ON XS OFTWARE UNIS-YS5 UNISPHERE BLOCK ON XS OFTWARE UNIS-YS5 UNISPHERE BLOCK ON XS OFTWARE UNIS-YS5 UNISPHERE BLOCK UNIS-YS5 UNIS-YS5 UNISPHERE BLOCK UNIS-YS5 UNIS-	SCS-V75-GOOGL	VNX7500 CONNECTOR FOR GOOGLE	\$4,972	26%	\$3,679	\$895	\$796	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIZY-VS3 UNISPHERE ANALYZER FOR A VIXX5500 \$2,522 10% \$2,279 \$456 \$405 \$0 \$0 \$0 UE VIXX SOFTWARE UNIZY-VS7 UNISPHERE ANALYZER FOR A VIXX5500 \$18,088 26% \$33,393 \$3.258 \$2,886 \$0 \$0 \$0 \$0 UM-S VIXX SOFTWARE UNIZY-VS7 UNISPHERE ANALYZER FOR A VIXX5500 \$76,011 26% \$36,422 \$18,470 \$7,529 \$0 \$0 \$0 UM-S VIXX SOFTWARE UNIZY-VS7 UNISPHERE ANALYZER FOR A VIXXT500 \$76,011 26% \$36,422 \$18,8470 \$7,529 \$0 \$0 \$0 UM-S VIXX SOFTWARE UNIZY-VS7 UNISPHERE ANALYZER FOR A VIXXT500 \$76,011 26% \$36,422 \$18,822 \$12,102 \$0 UNISPHERE ANALYZER FOR A VIXXT500 \$2,500 \$10 UM-S VIXX SOFTWARE UNIZY-VS7 UNISPHERE ANALYZER FOR A VIXXT500 \$2,500 \$10 UM-S VIXX SOFTWARE UNIZY-VS7 UNISPHERE BLOCK UP GOT RAVE VS	SCS-V75-UPG					7						
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UNIU-V75 UNISPHERE FOR UNIFIED FOR A VNX7500 \$70,582 26% \$52,231 \$12,705 \$11,293 \$0 \$0 \$0 UM-S VNX SOFTWARE UNIU-V75UPG UNISPHERE UPG FOR UNIFIED VNX7500 \$56,466 26% \$41,785 \$10,164 \$9,035 \$0 \$0 \$0 UM-S VNX SOFTWARE V51-LPS LOCAL PROTECTION SUITE FOR VNX5100=IC \$2,063 10% \$1,857 \$371 \$330 \$0 \$0 \$0 UE VNX SOFTWARE V51-PPAK Total Protection Pack for VNX5100=IC \$11,166 10% \$10,049 \$2,010 \$1,787 \$0 \$0 \$0 UE VNX SOFTWARE V51-RPS REMOTE PROTECTION SUITE FOR VNX5100=IC \$4,063 10% \$3,657 \$731 \$650 \$0 \$0 UE VNX SOFTWARE	UNIU-V57								ΨŪ			
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V51-RPS REMOTE PROTECTION SUITE FOR VNX5100=IC \$4,063 10% \$3,657 \$731 \$650 \$0 \$0 \$0 UE VNX SOFTWARE	V51-PPAK							, ,				
V51-VPAK TOTAL VALUE PACK for VNX5100=IC \$6,835 10% \$6,152 \$1,230 \$1,094 \$0 \$0 \$0 UE VNX SOFTWARE	V51-RPS	REMOTE PROTECTION SUITE FOR VNX5100=IC						\$0	\$0	\$0		
	V51-VPAK	TOTAL VALUE PACK for VNX5100=IC	\$6,835	10%	\$6,152	\$1,230	\$1,094	\$0	\$0	\$0	UE	VNX SOFTWARE

			EPL P	ricing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS	FAMILY
V53-EPAK	TOTAL EFFICENCY PACK for VNX5300=IC	\$21,399	10%	\$19,259	\$3,852	\$3,424	\$0	\$0	\$0		VNX SOFTWARE
V53-LPS V53-PPAK	LOCAL PROTECTION SUITE FOR VNX5300=IC Total Protection Pack for VNX5300=IC	\$3,031 \$18,700	10% 10%	\$2,728 \$16,830	\$546 \$3,366	\$485 \$2,992	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE VNX SOFTWARE
V53-RPS	REMOTE PROTECTION SUITE FOR VNX5300=IC	\$7,813		\$7,032	\$1,406	\$1,250	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE
V55-EPAK	TOTAL EFFICENCY PACK for VNX5500=IC	\$56.192		\$41.582	\$10.115	\$8,991	\$0	\$0	\$0		VNX SOFTWARE
V55-LPS	LOCAL PROTECTION SUITE FOR VNX5500=IC	\$8,729	26%	\$6,459	\$1,571	\$1,397	\$0	\$0	\$0		VNX SOFTWARE
V55-PPAK	Total Protection Pack for VNX5500=IC	\$49,378		\$36,540	\$8,888	\$7,900	\$0	\$0	\$0		VNX SOFTWARE
V55-RPS	REMOTE PROTECTION SUITE FOR VNX5500=IC	\$19,492		\$14,424	\$3,509	\$3,119	\$0	\$0	\$0		VNX SOFTWARE
V57-EPAK	TOTAL EFFICENCY PACK for VNX5700=IC	\$130,808		\$96,798	\$23,545	\$20,929	\$0	\$0 \$0	\$0 \$0		VNX SOFTWARE
V57-LPS V57-PPAK	LOCAL PROTECTION SUITE FOR VNX5700=IC Total Protection Pack for VNX5700=IC	\$13,559 \$73,494	26% 26%	\$10,034 \$54,386	\$2,441 \$13,229	\$2,169 \$11,759	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE VNX SOFTWARE
V57-RPS	REMOTE PROTECTION SUITE FOR VNX5700=IC	\$33,898		\$25,085	\$6,102	\$5,424	\$0	\$0	\$0		VNX SOFTWARE
V75-EPAK	TOTAL EFFICENCY PACK for VNX7500=IC	\$213,082		\$157,681	\$38,355	\$34,093	\$0	\$0	\$0		VNX SOFTWARE
V75-LPS	LOCAL PROTECTION SUITE FOR VNX7500=IC	\$16,949		\$12,542	\$3,051	\$2,712	\$0	\$0	\$0	UM-S	VNX SOFTWARE
V75-PPAK	Total Protection Pack for VNX7500=IC	\$115,016		\$85,112	\$20,703	\$18,403	\$0	\$0	\$0		VNX SOFTWARE
V75-RPS	REMOTE PROTECTION SUITE FOR VNX7500=IC	\$72,881	26%	\$53,932	\$13,119	\$11,661	\$0	\$0	\$0		VNX SOFTWARE
VNX5200-DARE	VNX5200 Controller Based Encryp Suite=IC	\$2,340		\$1,732	\$421	\$374	\$0	\$0	\$0		VNX SOFTWARE
VNX5200-EPAK VNX5200-ESSPCK	VNX5200 Total Efficiency Pack=IC VNX5200 Software Essentials Pack=IC	\$22,191 \$6.015	26% 26%	\$16,421 \$4.451	\$3,994 \$1.083	\$3,551 \$962	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE VNX SOFTWARE
VNX5200-ESSPCK VNX5200-FSTS	VNX5200 Software Essentials Pack=IC VNX5200 FAST Suite=IC	\$6,015 \$4,177	26%	\$4,451	\$1,083 \$752	\$962 \$668	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE
VNX5200-FS15	VNX5200 FAST Suite=IC VNX5200 Local Protection Suite=IC	\$3,334	26%	\$2,467	\$600	\$533	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE
VNX5200-PPAK	VNX5200 Total Protection Pack=IC	\$19,972		\$14,779	\$3,595	\$3,196	\$0	\$0	\$0		VNX SOFTWARE
VNX5200-RPS	VNX5200 Remote Protection Suite=IC	\$8,594	26%	\$6,360	\$1,547	\$1,375	\$0	\$0	\$0		VNX SOFTWARE
VNX5200-SCS	VNX5200 Events and Retention Suite=IC	\$1,497	26%	\$1,108	\$269	\$240	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5200-UNISB	VNX5200 Unisphere Block Suite=IC	\$7,054	26%	\$5,220	\$1,270	\$1,129	\$0	\$0	\$0		VNX SOFTWARE
VNX5200-UNISF	VNX5200 Unisphere File Suite=IC	\$5,486		\$4,060	\$987	\$878	\$0	\$0	\$0		VNX SOFTWARE
VNX5200-UNISU	VNX5200 Unisphere Unified Suite=IC	\$9,014		\$6,670	\$1,623	\$1,442	\$0	\$0	\$0		VNX SOFTWARE
VNX53BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5300	\$4,988		\$4,489	\$898	\$798	\$0	\$0	\$0		VNX SOFTWARE
VNX53FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5300	\$6,413		\$5,772	\$0	\$1,026	\$0	\$0	\$0		VNX SOFTWARE
VNX5400-DARE VNX5400-EPAK	VNX5400 Controller Based Encryp Suite=IC VNX5400 Total Efficiency Pack=IC	\$3,725 \$36,378		\$2,757 \$26,920	\$671 \$6,548	\$596 \$5,820	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE VNX SOFTWARE
VNX5400-EFAR VNX5400-ESSPCK	VNX5400 Total Elliciency Pack=1C VNX5400 Software Essentials=IC	\$30,376 \$11,535		\$8,536	\$2,076	\$1,846	\$0	\$0 \$0	\$0 \$0		VNX SOFTWARE
VNX5400-FSTS	VNX5400 FAST Suite=IC	\$8,543		\$6,322	\$1.538	\$1,367	\$0	\$0	\$0		VNX SOFTWARE
VNX5400-LPS	VNX5400 Local Protection Suite=IC	\$5.941	26%	\$4,396	\$1,069	\$951	\$0	\$0	\$0		VNX SOFTWARE
VNX5400-PPAK	VNX5400 Total Protection Pack=IC	\$32,740	26%	\$24,228	\$5,893	\$5,238	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5400-RPS	VNX5400 Remote Protection Suite=IC	\$15,313		\$11,332	\$2,756	\$2,450	\$0	\$0	\$0		VNX SOFTWARE
VNX5400-SCS	VNX5400 Events and Retention Suite=IC	\$2,382		\$1,763	\$429	\$381	\$0	\$0	\$0		VNX SOFTWARE
VNX5400-UNISB	VNX5400 Unisphere Block Suite=IC	\$8,730		\$6,460	\$1,571	\$1,397	\$0	\$0	\$0		VNX SOFTWARE
VNX5400-UNISF VNX5400-UNISU	VNX5400 Unisphere File Suite=IC VNX5400 Unisphere Unified Suite=IC	\$6,491 \$10,744	26% 26%	\$4,803 \$7,951	\$1,168 \$1,934	\$1,039 \$1,719	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE VNX SOFTWARE
VNX54-UNIF-UPG	VNX5400 Unisphere Unified Suite=IC VNX5400 Unisphere File Suite UPG=IC	\$10,744 \$5,195		\$7,951	\$1,934 \$935	\$1,719	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE
VNX55BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5500	\$11,663	26%	\$8,631	\$2,099	\$1,866	\$0	\$0	\$0		VNX SOFTWARE
VNX55FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5500	\$15,685	26%	\$11.607	\$0	\$2,510	\$0	\$0	\$0		VNX SOFTWARE
VNX5600-DARE	VNX5600 Controller Based Encryp Suite=IC	\$6,515		\$4,821	\$1,173	\$1,042	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5600-EPAK	VNX5600 Total Efficiency Pack=IC	\$58,378	26%	\$43,200	\$10,508	\$9,340	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5600-ESSPCK	VNX5600 Software Essentials Pack=IC	\$33,130		\$24,516	\$5,963	\$5,301	\$0	\$0	\$0		VNX SOFTWARE
VNX5600-FSTS	VNX5600 FAST Suite=IC	\$27,608		\$20,430	\$4,969	\$4,417	\$0	\$0	\$0		VNX SOFTWARE
VNX5600-LPS	VNX5600 Local Protection Suite=IC	\$9,864		\$7,299	\$1,776	\$1,578	\$0	\$0	\$0		VNX SOFTWARE
VNX5600-PPAK VNX5600-RPS	VNX5600 Total Protection Pack=IC VNX5600 Remote Protection Suite=IC	\$52,540 \$22,026		\$38,880 \$16,299	\$9,457 \$3,965	\$8,406 \$3,524	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE VNX SOFTWARE
VNX5600-RPS VNX5600-SCS	VNX5600 Events and Retention Suite=IC	\$22,026 \$4,014		\$2,970	\$723	\$3,524 \$642	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE
VNX5600-UNISB	VNX5600 Unisphere Block Suite=IC	\$15,810		\$11,699	\$2,846	\$2,530	\$0	\$0	\$0		VNX SOFTWARE
VNX5600-UNISF	VNX5600 Unisphere File Suite=IC	\$11,756		\$8,699	\$2,116	\$1,881	\$0	\$0	\$0		VNX SOFTWARE
VNX5600-UNISU	VNX5600 Unisphere Unified Suite=IC	\$19,458	26%	\$14,399	\$3,502	\$3,113	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX56-UNIF-UPG	VNX5600 Unisphere File Suite UPG=IC	\$9,405		\$6,960	\$1,693	\$1,505	\$0	\$0	\$0		VNX SOFTWARE
VNX57BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5700	\$34,386		\$25,446	\$6,189	\$5,502	\$0	\$0	\$0		VNX SOFTWARE
VNX57FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5700	\$34,386		\$25,446	\$0	\$5,502	\$0	\$0	\$0		VNX SOFTWARE
VNX5800-DARE	VNX5800 Controller Based Encryp Suite=IC	\$9,265		\$6,856	\$1,668 \$1,334	\$1,482	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE
VNX5800-DARE-UPG VNX5800-EPAK	Data at Rest Encryption for VNX5800=IC VNX5800 Total Efficiency Pack=IC	\$7,410 \$104,646	26%	\$5,483 \$77,438	\$1,334 \$18.836	\$1,186 \$16,743	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE VNX SOFTWARE
VNX5800-EPAK-UPG	VNX5800 Total Efficiency Pack=IC	\$83,715		\$61,949	\$15,069	\$13,394	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE
VNX5800-ESSPCK	VNX5800 Software Essentials Pack=IC	\$73,690	26%	\$54,531	\$13,264	\$11,790	\$0	\$0	\$0		VNX SOFTWARE
VNX5800-FSTS	VNX5800 FAST Suite=IC	\$70,582	26%	\$52,231	\$12,705	\$11,293	\$0	\$0	\$0		VNX SOFTWARE
VNX5800-FSTS-UPG	VNX5800 FAST Suite=IC	\$56,465	26%	\$41,784	\$10,164	\$9,034	\$0	\$0	\$0		VNX SOFTWARE
VNX5800-LPS	VNX5800 Local Protection Suite=IC	\$13,559	26%	\$10,034	\$2,441	\$2,169	\$0	\$0	\$0		VNX SOFTWARE
VNX5800-LPS-UPG	VNX5800 Local Protection Suite=IC	\$10,845		\$8,025	\$1,952	\$1,735	\$0	\$0	\$0		VNX SOFTWARE
VNX5800-PPAK	VNX5800 Total Protection Pack=IC	\$73,494		\$54,386	\$13,229	\$11,759	\$0	\$0	\$0		VNX SOFTWARE
VNX5800-PPAK-UPG	VNX5800 Total Protection Pack=IC	\$58,795		\$43,508	\$10,583	\$9,407	\$0	\$0	\$0		VNX SOFTWARE
VNX5800-RPS	VNX5800 Remote Protection Suite=IC	\$33,898 \$27,120		\$25,085	\$6,102	\$5,424 \$4,220	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE
VNX5800-RPS-UPG VNX5800-SCS	VNX5800 Remote Protection Suite=IC VNX5800 Events and Retention Suite=IC	\$27,120 \$4,262	26% 26%	\$20,069 \$3,154	\$4,882 \$767	\$4,339 \$682	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE VNX SOFTWARE
VNX5800-SCS-UPG	VNX5800 Events and Retention Suite=IC	\$4,262 \$3,410		\$2,523	\$614	\$546	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE
VNX5800-UNISB	VNX5800 Unisphere Block Suite=IC	\$32,323	26%	\$23,919	\$5,818	\$5,172	\$0 \$0	\$0	\$0 \$0		VNX SOFTWARE
VNX5800-UNISF	VNX5800 Unisphere File Suite=IC	\$32,323	26%	\$23,919	\$5,818	\$5,172	\$0	\$0	\$0	UM	VNX SOFTWARE
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			EPL P	cing EPL Maintenance and Warranty Uprade Pricing							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS	FAMILY
VNX5800-UNISU	VNX5800 Unisphere Unified Suite=IC	\$43,414		\$32,126	\$7,815	\$6,946	\$0	\$0	\$0		VNX SOFTWARE
VNX58-UNIB-UPG VNX58-UNIF-UPG	VNX5800 Unisphere Block Suite UPG=IC VNX5800 Unisphere File Suite UPG=IC	\$25,860 \$25,860		\$19,136 \$19,136	\$4,655 \$4,655	\$4,138 \$4,138	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE VNX SOFTWARE
VNX58-UNIU-UPG	VNX5800 Unisphere Unified Suite UPG=IC	\$34,730		\$25,700	\$6,251	\$5,557	\$0	\$0	\$0 \$0		VNX SOFTWARE
VNX75BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX7500	\$46,149		\$34,150	\$8,307	\$7,384	\$0	\$0	\$0		VNX SOFTWARE
VNX75FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX7500	\$46,149		\$34,150	\$0	\$7,384	\$0	\$0	\$0		VNX SOFTWARE
VNX7600-DARE	VNX7600 Controller Based Encryp Suite=IC	\$11,365		\$8,410	\$2,046	\$1,818	\$0	\$0	\$0		VNX SOFTWARE
VNX7600-EPAK	VNX7600 Total Efficiency Pack=IC	\$156,828	26%	\$116,053	\$28,229	\$25,092	\$0	\$0	\$0		VNX SOFTWARE
VNX7600-ESSPCK VNX7600-FSTS	VNX7600 Software Essentials Pack=IC VNX7600 FAST Suite=IC	\$109,095 \$95,695		\$80,730 \$70,814	\$19,637 \$17,225	\$17,455 \$15,311	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE VNX SOFTWARE
VNX7600-LPS	VNX7600 Local Protection Suite=IC	\$15,593		\$11,539	\$2,807	\$2,495	\$0 \$0	\$0	\$0 \$0		VNX SOFTWARE
VNX7600-PPAK	VNX7600 Total Protection Pack=IC	\$105,815		\$78,303	\$19,047	\$16,930	\$0	\$0	\$0		VNX SOFTWARE
VNX7600-RPS	VNX7600 Remote Protection Suite=IC	\$67,051	26%	\$49,618	\$12,069	\$10,728	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX7600-SCS	VNX7600 Events and Retention Suite=IC	\$4,574		\$3,385	\$823	\$732	\$0	\$0	\$0		VNX SOFTWARE
VNX7600-UNISB VNX7600-UNISF	VNX7600 Unisphere Block Suite=IC VNX7600 Unisphere File Suite=IC	\$43,380 \$43,380		\$32,101 \$32.101	\$7,808 \$7.808	\$6,941 \$6,941	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE VNX SOFTWARE
VNX7600-UNISU	VNX7600 Unisphere File Suite=IC VNX7600 Unisphere Unified Suite=IC	\$43,380 \$66,347	26%	\$32,101 \$49,097	\$7,808 \$11,942	\$6,941 \$10,616	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE
VNX76-UNIF-UPG	VNX7600 Unisphere File Suite UPG=IC	\$34,705		\$25,682	\$6,247	\$5,553	\$0	\$0	\$0 \$0		VNX SOFTWARE
VNX8000-DARE	VNX8000 Controller Based Encryp Suite=IC	\$17,170		\$12,706	\$3,091	\$2,747	\$0	\$0	\$0		VNX SOFTWARE
VNX8000-EPAK	VNX8000 Total Efficiency Pack=IC	\$236,947		\$175,341	\$42,650	\$37,912	\$0	\$0	\$0		VNX SOFTWARE
VNX8000-ESSPCK	VNX8000 Software Essentials Pack=IC	\$166,270		\$123,040	\$29,929	\$26,603	\$0	\$0	\$0		VNX SOFTWARE
VNX8000-FSTS	VNX8000 FAST Suite=IC	\$144,582	26%	\$106,991	\$26,025	\$23,133	\$0	\$0	\$0		VNX SOFTWARE
VNX8000-LPS	VNX8000 Local Protection Suite=IC	\$23,559		\$17,434	\$4,241	\$3,769	\$0	\$0	\$0		VNX SOFTWARE
VNX8000-PPAK VNX8000-RPS	VNX8000 Total Protection Pack=IC VNX8000 Remote Protection Suite=IC	\$159,872 \$101,305		\$118,305 \$74,966	\$28,777 \$18.235	\$25,580 \$16,209	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE VNX SOFTWARE
VNX8000-RPS VNX8000-SCS	VNX8000 Events and Retention Suite=IC	\$6,911	26%	\$5,114	\$1,244	\$10,209	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE
VNX8000-UNISB	VNX8000 Unisphere Block Suite=IC	\$65,070		\$48,152	\$11,713	\$10,411	\$0	\$0	\$0		VNX SOFTWARE
VNX8000-UNISF	VNX8000 Unisphere File Suite=IC	\$65,070		\$48,152	\$11,713	\$10,411	\$0	\$0	\$0		VNX SOFTWARE
VNX8000-UNISU	VNX8000 Unisphere Unified Suite=IC	\$99,521	26%	\$73,646	\$17,914	\$15,923	\$0	\$0	\$0		VNX SOFTWARE
VNXBOECAPTB	VNX OE CAPACITY TIER PER TB for VNX=IC	\$266		\$197	\$19	\$19	\$0	\$0	\$0		VNX SOFTWARE
VNXBOECAPTBU	VNXB OE PER TB HI CAPACITY UPGRADE	\$266		\$197	\$19	\$19	\$0	\$0	\$0		VNX SOFTWARE
VNXBOEPERFTB	VNX OE PERF TIER PER TB for VNX=IC	\$583 \$583		\$431 \$431	\$41 \$41	\$41	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE
VNXBOEPERFTBU VNXOECAPTB	VNXB OE PER TB PERFORMANCE UPGRADE VNX OE PER TB HI CAP-VNX5500:5700:7500	\$583 \$400		\$431 \$296	\$41 \$28	\$41 \$28	\$0 \$0	\$0 \$0	\$0 \$0		VNX SOFTWARE VNX SOFTWARE
VNXOECAPTBU	VNX OE CAP TIER/TB FOR VNX5500/5700/7500	\$400		\$296	\$28	\$28	\$0	\$0 \$0	\$0 \$0		VNX SOFTWARE
VNXOECPTBU-DP	VNXOE CAP TIER/TB FOR DIP CONV	\$320		\$237	\$22	\$22	\$0	\$0	\$0		VNX SOFTWARE
VNXOEPERFTB	VNX OE PER TB PER FOR VNX5500;5700;7500	\$1,091	26%	\$807	\$76	\$76	\$0	\$0	\$0	UM-S	VNX SOFTWARE
VNXOEPERFTBU	VNX OE PERF TIER/TB FOR VNX55/57/75-UPG	\$1,091	26%	\$807	\$76	\$76	\$0	\$0	\$0		VNX SOFTWARE
VNXOEPFTBU-DP	VNXOE PERF TIER/TB FOR DIP CONV	\$873		\$646	\$61	\$61	\$0	\$0	\$0		VNX SOFTWARE
FLN42S6F-100	VNX 100GB FAST CACHE 25X2.5 DPE/DAE NEBS	\$2,680	26% 26%	\$1,983	\$402	\$295	\$0	\$107 \$105	\$0		VNX2 HARDWARE
FLN42S6F-100TU FLN42S6F-100U	VNX 100GB FASTCACHE 25X2.5DPE/DAE NEB UG VNX 100GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$3,620 \$3,620		\$2,679 \$2,679	\$398 \$398	\$293 \$293	\$0 \$0	\$105 \$105	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
FLN42S6F-200	VNX 200GB FAST CACHE 25X2.5 DPE/DAE NEBS	\$4,230		\$3,130	\$635	\$465	\$0	\$169	\$0 \$0		VNX2 HARDWARE
FLN42S6F-200TU	VNX 200GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$5,710		\$4,225	\$628	\$463	\$0	\$166	\$0		VNX2 HARDWARE
FLN42S6F-200U	VNX 200GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$5,710		\$4,225	\$628	\$463	\$0	\$166	\$0	UM	VNX2 HARDWARE
FLN42S6FX-200	VNX 200G SF2 FASTCACHE 25X2.5 DPEDAE NBS	\$2,345		\$1,735	\$352	\$258	\$0	\$94	\$0		VNX2 HARDWARE
FLN42S6FX-200TU	VNX 200GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$3,165		\$2,342	\$348	\$256	\$0	\$92	\$0		VNX2 HARDWARE
FLN42S6FX-200U FLN42S6FX-400	VNX 200GB SF2 FAST CACHE 25X2.5 NEBS UPG VNX 400G SF2 FASTCACHE 25X2.5 DPEDAE NBS	\$3,165 \$3,730		\$2,342 \$2,760	\$348 \$560	\$256 \$410	\$0 \$0	\$92 \$149	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
FLN42S6FX-400TU	VNX 400G SF2 FAST CACHE 25X2.5 DPEDAE NBS VNX 400GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$5,730 \$5,035		\$3,726	\$554	\$410	\$0 \$0	\$149 \$146	\$0 \$0		VNX2 HARDWARE
FLN42S6FX-400U	VNX 400GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$5,035 \$5,035		\$3,726	\$554	\$408	\$0	\$146	\$0 \$0		VNX2 HARDWARE
FLN4VS6F-100	VNX 100GB FAST CACHE 15X3.5 DAE NEBS	\$2,680		\$1,983	\$402	\$295	\$0	\$107	\$0		VNX2 HARDWARE
FLN4VS6F-100TU	VNX 100GB FASTCACHE 15X3.5DPE/DAE NEB UG	\$3,620		\$2,679	\$398	\$293	\$0	\$105	\$0		VNX2 HARDWARE
FLN4VS6F-100U	VNX 100GB FASTCACHE 15X3.5 DAE NEBS UPG	\$3,620		\$2,679	\$398	\$293	\$0	\$105	\$0		VNX2 HARDWARE
FLN4VS6F-200	VNX 200GB FAST CACHE 15X3.5 DAE NEBS	\$4,230		\$3,130	\$635	\$465	\$0	\$169	\$0 \$0		VNX2 HARDWARE
FLN4VS6F-200TU FLN4VS6F-200U	VNX 200GB FASTCACHE 15X3.5DPE/DAE NEB UG VNX 200GB FASTCACHE 15X3.5 DAE NEBS UPG	\$5,710 \$5,710		\$4,225 \$4,225	\$628 \$628	\$463 \$463	\$0 \$0	\$166 \$166	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
FLN4VS6FX-200	VNX 200GB FAST CACHE 15X3.5 DAE NEBS UPG VNX 200GB SF2 FAST CACHE 15X3.5 DAE NEBS	\$5,710 \$2,345		\$4,225 \$1,735	\$628 \$352	\$463 \$258	\$0 \$0	\$166	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
FLN4VS6FX-200TU	VNX 200G SF2 FASTCACHE 15X3.5 DAE NESS UG	\$3,165		\$2,342	\$348	\$256	\$0	\$92	\$0 \$0		VNX2 HARDWARE
FLN4VS6FX-200U	VNX 200G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$3,165		\$2,342	\$348	\$256	\$0	\$92	\$0		VNX2 HARDWARE
FLN4VS6FX-400	VNX 400GB SF2 FAST CACHE 15X3.5 DAE NEBS	\$3,730		\$2,760	\$560	\$410	\$0	\$149	\$0	UM	VNX2 HARDWARE
FLN4VS6FX-400TU	VNX 400G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$5,035		\$3,726	\$554	\$408	\$0	\$146	\$0		VNX2 HARDWARE
FLN4VS6FX-400U	VNX 400G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$5,035		\$3,726	\$554	\$408	\$0	\$146	\$0		VNX2 HARDWARE
FLV42S6FX-200 FLV42S6FX-200TU	VNX 200GB SF2 FAST CACHE 25X2.5 DPE/DAE VNX 200G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$2,130 \$2.875		\$1,576 \$2.128	\$320 \$316	\$234 \$233	\$0 \$0	\$85 \$83	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
FLV42S6FX-2001U FLV42S6FX-200U	VNX 200G SF2 FASTCACHE 25X2.5 DPE/DAE UG VNX 200G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$2,875 \$2.875		\$2,128 \$2,128	\$316 \$316	\$233 \$233	\$0 \$0	\$83 \$83	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
FLV42S6FX-400	VNX 400GB SF2 FAST CACHE 25X2.5 DPE/DAE 0G	\$3,390		\$2,509	\$509	\$373	\$0	\$136	\$0 \$0		VNX2 HARDWARE
FLV42S6FX-400TU	VNX 400G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$4,575		\$3,386	\$503	\$373	\$0	\$133	\$0 \$0		VNX2 HARDWARE
FLV42S6FX-400U	VNX 400G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$4,575		\$3,386	\$503	\$371	\$0	\$133	\$0		VNX2 HARDWARE
FLV4D2S6FX-200	VNX 200GB SF2 FAST CACHE 120X2.5 DAE	\$2,130		\$1,576	\$320	\$234	\$0	\$85	\$0		VNX2 HARDWARE
FLV4D2S6FX-200TU	VNX 200GB SF2 FAST CACHE 120X2.5 DAE UPG	\$2,875		\$2,128	\$316	\$233	\$0	\$83	\$0		VNX2 HARDWARE
FLV4D2S6FX-200U	VNX 200GB SF2 FAST CACHE 120X2.5 DAE UPG	\$2,875		\$2,128	\$316	\$233	\$0 *0	\$83	\$0		VNX2 HARDWARE
FLV4D2S6FX-400 FLV4D2S6FX-400TU	VNX 400GB SF2 FAST CACHE 120X2.5 DAE VNX 400GB SF2 FAST CACHE 120X2.5 DAE UPG	\$3,390 \$4,575		\$2,509 \$3,386	\$509 \$503	\$373 \$371	\$0 \$0	\$136 \$133	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
. LV4DZGGEA-40010	VIVA 30000 OF 2 FACT CACHE 120A2.0 DAE OFG	φ4,575	20 /0	φυ,υου	φυυσ	φ3/1	\$0	စ္၊၁၁	Φ0	JIVI	VIVALIANDWANE

			EPL Pricing		EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
FLV4D2S6FX-400U	VNX 400GB SF2 FAST CACHE 120X2.5 DAE UPG	\$4,575		\$3,386	\$503	\$371	\$0	\$133	\$0	UM	VNX2 HARDWARE
FLV4DS6FX-200	VNX 200GB SF2 FAST CACHE 60X3.5 DAE	\$2,130		\$1,576	\$320	\$234	\$0	\$85	\$0		VNX2 HARDWARE
FLV4DS6FX-200TU FLV4DS6FX-200U	VNX 200GB SF2 FAST CACHE 60X3.5 DAE UPG VNX 200GB SF2 FAST CACHE 60X3.5 DAE UPG	\$2,875 \$2,875		\$2,128 \$2,128	\$316 \$316	\$233 \$233	\$0 \$0	\$83 \$83	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
FLV4DS6FX-2000 FLV4DS6FX-400	VNX 400GB SF2 FAST CACHE 60X3.5 DAE 0PG VNX 400GB SF2 FAST CACHE 60X3.5 DAE	\$2,675 \$3,390		\$2,509	\$509	\$233 \$373	\$0	\$136	\$0 \$0		VNX2 HARDWARE
FLV4DS6FX-400TU	VNX 400GB SF2 FAST CACHE 60X3.5 DAE UPG	\$4,575		\$3,386	\$503	\$371	\$0	\$133	\$0		VNX2 HARDWARE
FLV4DS6FX-400U	VNX 400GB SF2 FAST CACHE 60X3.5 DAE UPG	\$4,575	26%	\$3,386	\$503	\$371	\$0	\$133	\$0	UM	VNX2 HARDWARE
FLV4VS6FX-200	VNX 200GB SF2 FAST CACHE 15X3.5 DAE	\$2,130		\$1,576	\$320	\$234	\$0	\$85	\$0		VNX2 HARDWARE
FLV4VS6FX-200TU	VNX 200GB SF2 FAST CACHE 15X3.5 DAE UPG	\$2,875		\$2,128	\$316	\$233	\$0	\$83	\$0		VNX2 HARDWARE
FLV4VS6FX-200U FLV4VS6FX-400	VNX 200GB SF2 FAST CACHE 15X3.5 DAE UPG VNX 400GB SF2 FAST CACHE 15X3.5 DAE	\$2,875 \$3.390		\$2,128 \$2,509	\$316 \$509	\$233 \$373	\$0 \$0	\$83 \$136	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
FLV4VS6FX-400TU	VNX 400GB SF2 FAST CACHE 15X3.5 DAE VNX 400GB SF2 FAST CACHE 15X3.5 DAE UPG	\$3,390 \$4,575		\$3,386	\$509 \$503	\$373 \$371	\$0 \$0	\$133	\$0 \$0		VNX2 HARDWARE
FLV4VS6FX-400U	VNX 400GB SF2 FAST CACHE 15X3.5 DAE OF G	\$4,575		\$3,386	\$503	\$371	\$0	\$133	\$0		VNX2 HARDWARE
N4-2S07-010	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS	\$985		\$729	\$148	\$108	\$0	\$39	\$0		VNX2 HARDWARE
N4-2S07-010TU	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS UPG	\$1,325		\$981	\$146	\$107	\$0	\$38	\$0		VNX2 HARDWARE
N4-2S07-010U	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS UPG	\$1,325		\$981	\$146	\$107	\$0	\$38	\$0		VNX2 HARDWARE
N4-2S10-012	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS	\$1,580		\$1,169	\$237	\$174	\$0	\$63	\$0		VNX2 HARDWARE
N4-2S10-012TU	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$2,080 \$2,120		\$1,539 \$1,576	\$229 \$224	\$168 \$172	\$0 \$0	\$60 \$63	\$0 \$0		VNX2 HARDWARE
N4-2S10-012U N4-2S10-600	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS UG VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS	\$2,130 \$950		\$1,576 \$703	\$234 \$143	\$173 \$105	\$0 \$0	\$62 \$38	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
N4-2S10-600TU	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,285		\$951	\$141	\$103	\$0	\$37	\$0		VNX2 HARDWARE
N4-2S10-600U	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,285	26%	\$951	\$141	\$104	\$0	\$37	\$0	UM	VNX2 HARDWARE
N4-2S10-900	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS	\$1,250		\$925	\$188	\$138	\$0	\$50	\$0		VNX2 HARDWARE
N4-2S10-900TU	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,685		\$1,247	\$185	\$136	\$0	\$49	\$0		VNX2 HARDWARE
N4-2S10-900U	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,685		\$1,247	\$185	\$136	\$0	\$49	\$0		VNX2 HARDWARE
N4-2S15-300 N4-2S15-300TU	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS UG	\$1,370 \$1,850		\$1,014 \$1,369	\$206 \$204	\$151 \$150	\$0 \$0	\$55 \$54	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
N4-2S15-300T0	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS UG	\$1,850 \$1,850		\$1,369	\$204	\$150 \$150	\$0	\$54 \$54	\$0		VNX2 HARDWARE
N4-2S6F-100	VNX 100GB SSD 25X2.5 DPE/DAE NEBS	\$2,680		\$1,983	\$402	\$295	\$0	\$107	\$0		VNX2 HARDWARE
N4-2S6F-100TU	VNX 100GB EFD 25X2.5 DPE/DAE NEBS UPG	\$3,620		\$2,679	\$398	\$293	\$0	\$105	\$0		VNX2 HARDWARE
N4-2S6F-100U	VNX 100GB SSD 25X2.5 DPE/DAE NEBS UPG	\$3,620		\$2,679	\$398	\$293	\$0	\$105	\$0		VNX2 HARDWARE
N4-2S6F-200	VNX 200GB SSD 25X2.5 DPE/DAE NEBS	\$4,230		\$3,130	\$635	\$465	\$0	\$169	\$0		VNX2 HARDWARE
N4-2S6F-200TU	VNX 200GB EFD 25X2.5 DPE/DAE NEBS UPG	\$5,710		\$4,225	\$628	\$463	\$0	\$166	\$0		VNX2 HARDWARE
N4-2S6F-200U N4-2S6FX-1600	VNX 200GB SSD 25X2.5 DPE/DAE NEBS UPG VNX 1600GB NEBS MLC SSD 25X2.5 DAE	\$5,710 \$10,770		\$4,225 \$7,970	\$628 \$1,616	\$463 \$1,185	\$0 \$0	\$166 \$431	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
N4-2S6FX-1600TU	VNX 1600GB NEBS MLC SSD 25X2.5 DAE VNX 1600GB NEBS MLC SSD 25X2.5 DAE U/G	\$10,770 \$14,540		\$10,760	\$1,599	\$1,178	\$0	\$422	\$0		VNX2 HARDWARE
N4-2S6FX-1600U	VNX 1600GB NEBS MLC SSD 25X2.5 DAE U/G	\$14,540		\$10,760	\$1,599	\$1,178	\$0	\$422	\$0		VNX2 HARDWARE
N4-2S6FX-200	VNX 200GB FASTVP SSD 25X2.5 DPE/DAE NEBS	\$2,345	26%	\$1,735	\$352	\$258	\$0	\$94	\$0	UM	VNX2 HARDWARE
N4-2S6FX-200TU	VNX 200GB FASTVP EFD 25X2.5 NEBS UPG	\$2,815		\$2,083	\$310	\$228	\$0	\$82	\$0		VNX2 HARDWARE
N4-2S6FX-200U	VNX 200GB FASTVP SSD 25X2.5 NEBS UPG	\$2,815		\$2,083	\$310	\$228	\$0	\$82	\$0		VNX2 HARDWARE
N4-2S6FX-400 N4-2S6FX-400TU	VNX 400GB FASTVP SSD 25X2.5 DPE/DAE NEBS VNX 400GB FASTVP EFD 25X2.5 NEBS UPG	\$4,390 \$5,265		\$3,249	\$659 \$579	\$483 \$426	\$0 \$0	\$176 \$153	\$0 \$0		VNX2 HARDWARE
N4-2S6FX-400U	VNX 400GB FASTVP EFD 23X2.5 NEBS UPG VNX 400GB FASTVP SSD 25X2.5 NEBS UPG	\$5,265 \$5,265		\$3,896 \$3,896	\$579 \$579	\$426 \$426	\$0 \$0	\$153 \$153	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
N4-2S6FX-800	VNX 800GB NEBS MLC SSD 25X2.5 DAE	\$6,595		\$4,880	\$989	\$725	\$0	\$264	\$0		VNX2 HARDWARE
N4-2S6FX-800TU	VNX 800GB NEBS MLC SSD 25X2.5 DAE U/G	\$8,905		\$6,590	\$980	\$721	\$0	\$258	\$0		VNX2 HARDWARE
N4-2S6FX-800U	VNX 800GB NEBS MLC SSD 25X2.5 DAE U/G	\$8,905		\$6,590	\$980	\$721	\$0	\$258	\$0		VNX2 HARDWARE
N4-DS07-020	VNX 2TB NL SAS 60X3.5 DAE NEBS	\$990		\$733	\$149	\$109	\$0	\$40	\$0		VNX2 HARDWARE
N4-DS07-020TU	VNX 2TB NL SAS 60X3.5 DAE NEBS UPG	\$1,335		\$988	\$147 \$147	\$108	\$0	\$39	\$0 \$0		VNX2 HARDWARE
N4-DS07-020U N4-DS07-030	VNX 2TB NL SAS 60X3.5 DAE NEBS UPG VNX 3TB NL SAS 60X3.5 DAE NEBS	\$1,335 \$1,335		\$988 \$988	\$147 \$200	\$108 \$147	\$0 \$0	\$39 \$53	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
N4-DS07-030 N4-DS07-030TU	VNX 3TB NL SAS 60X3.5 DAE NEBS UPG	\$1,800	2070	\$1,332	\$198	\$146	\$0	\$52	\$0		VNX2 HARDWARE
N4-DS07-030U	VNX 3TB NL SAS 60X3.5 DAE NEBS UPG	\$1,800		\$1,332	\$198	\$146	\$0	\$52	\$0		VNX2 HARDWARE
N4-DS07-040	VNX 4TB NL SAS 60X3.5 DAE NEBS	\$1,505		\$1,114	\$226	\$166	\$0	\$60	\$0		VNX2 HARDWARE
N4-DS07-040TU	VNX 4TB NL SAS 60X3.5 DAE NEBS UPG	\$2,020		\$1,495	\$222	\$164	\$0	\$59	\$0		VNX2 HARDWARE
N4-DS07-040U	VNX 4TB NL SAS 60X3.5 DAE NEBS UPG	\$2,020		\$1,495	\$222	\$164	\$0	\$59	\$0		VNX2 HARDWARE
N4-VS07-020 N4-VS07-020TU	VNX 2TB NL SAS 15X3.5 DAE NEBS VNX 2TB NL SAS 15X3.5 DAE NEBS UPG	\$990 \$1,335		\$733 \$988	\$149 \$147	\$109 \$108	\$0 \$0	\$40 \$39	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
N4-VS07-02010	VNX 2TB NL SAS 15X3.5 DAE NEBS UPG	\$1,335 \$1,335		\$988	\$147	\$108	\$0	\$39	\$0		VNX2 HARDWARE
N4-VS07-030	VNX 3TB NL SAS 15X3.5 DAE NEBS	\$1,335		\$988	\$200	\$147	\$0	\$53	\$0		VNX2 HARDWARE
N4-VS07-030TU	VNX 3TB NL SAS 15X3.5 DAE NEBS UPG	\$1,800		\$1,332	\$198	\$146	\$0	\$52	\$0		VNX2 HARDWARE
N4-VS07-030U	VNX 3TB NL SAS 15X3.5 DAE NEBS UPG	\$1,800		\$1,332	\$198	\$146	\$0	\$52	\$0		VNX2 HARDWARE
N4-VS07-040	VNX 4TB NL SAS 15X3.5 DAE NEBS	\$1,505		\$1,114	\$226	\$166	\$0	\$60	\$0		VNX2 HARDWARE
N4-VS07-040TU	VNX 4TB NL SAS 15X3.5 DAE NEBS UPG	\$2,020		\$1,495	\$222	\$164 \$164	\$0	\$59	\$0		VNX2 HARDWARE
N4-VS07-040U N4-VS10-012	VNX 4TB NL SAS 15X3.5 DAE NEBS UPG VNX 1.2TB 10K SAS 15X3.5 DAE NEBS	\$2,020 \$1.580		\$1,495 \$1,169	\$222 \$237	\$164 \$174	\$0 \$0	\$59 \$63	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
N4-VS10-012 N4-VS10-012TU	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS VNX 1.2TB 10K SAS 15X3.5 DAE NEBS UPG	\$1,560 \$2.130		\$1,576	\$237 \$234	\$174 \$173	\$0 \$0	\$62	\$0 \$0		VNX2 HARDWARE
N4-VS10-012U	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS UPG	\$2,130		\$1,576	\$234	\$173	\$0	\$62	\$0		VNX2 HARDWARE
N4-VS10-600	VNX 600GB 10K SAS 15X3.5 DAE NEBS	\$950		\$703	\$143	\$105	\$0	\$38	\$0	UM	VNX2 HARDWARE
N4-VS10-600TU	VNX 600GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,285	26%	\$951	\$141	\$104	\$0	\$37	\$0	UM	VNX2 HARDWARE
N4-VS10-600U	VNX 600GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,285		\$951	\$141	\$104	\$0	\$37	\$0		VNX2 HARDWARE
N4-VS10-900	VNX 900GB 10K SAS 15X3.5 DAE NEBS	\$1,245		\$921	\$187	\$137	\$0 \$0	\$50 \$40	\$0		VNX2 HARDWARE
N4-VS10-900TU N4-VS10-900U	VNX 900GB 10K SAS 15X3.5 DAE NEBS UPG VNX 900GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,685 \$1,685		\$1,247 \$1,247	\$185 \$185	\$136 \$136	\$0 \$0	\$49 \$49	\$0 \$0	UM	VNX2 HARDWARE VNX2 HARDWARE
N4-VS15-300	VNX 300GB 15K SAS 15X3.5 DAE NEBS	\$1,000		\$740	\$150	\$130 \$110	\$0	\$40	\$0	0	VNX2 HARDWARE
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			EPL P	ricing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
N4-VS15-300TU	VNX 300GB 15K SAS 15X3.5 DAE NEBS UPG	\$1,355	26%	\$1,003	\$149	\$110	\$0	\$39	\$0	UM	VNX2 HARDWARE
N4-VS15-300U	VNX 300GB 15K SAS 15X3.5 DAE NEBS UPG	\$1,355	26%	\$1,003	\$149	\$110	\$0	\$39	\$0		VNX2 HARDWARE
N4-VS15-600 N4-VS15-600TU	VNX 600GB 15K SAS 15X3.5 DAE NEBS VNX 600GB 15K SAS 15X3.5 DAE NEBS UPG	\$1,535 \$2,075	26% 26%	\$1,136 \$1,536	\$230 \$228	\$169 \$168	\$0 \$0	\$61 \$60	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
N4-VS15-600U	VNX 600GB 15K SAS 15X3.5 DAE NEBS UPG	\$2,075	26%	\$1,536	\$228	\$168	\$0	\$60	\$0		VNX2 HARDWARE
N4-VS6F-100	VNX 100GB SSD 15X3.5 DAE NEBS	\$2,680	26%	\$1,983	\$402	\$295	\$0	\$107	\$0		VNX2 HARDWARE
N4-VS6F-100TU	VNX 100GB EFD 15X3.5 DAE NEBS UPG	\$3,620	26%	\$2,679	\$398	\$293	\$0	\$105	\$0		VNX2 HARDWARE
N4-VS6F-100U	VNX 100GB SSD 15X3.5 DAE NEBS UPG	\$3,620	26%	\$2,679	\$398	\$293	\$0	\$105	\$0		VNX2 HARDWARE
N4-VS6F-200	VNX 200GB SSD 15X3.5' DAE NEBS	\$4,230	26%	\$3,130	\$635	\$465	\$0	\$169	\$0		VNX2 HARDWARE
N4-VS6F-200TU N4-VS6F-200U	VNX 200GB EFD 15X3.5' DAE NEBS UPG VNX 200GB SSD 15X3.5' DAE NEBS UPG	\$5,710 \$5,710	26% 26%	\$4,225 \$4,225	\$628 \$628	\$463 \$463	\$0 \$0	\$166 \$166	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
N4-VS6FX-1600	VNX 1600GB NEBS MLC SSD 15X3.5 DAE	\$10,770	26%	\$7,970	\$1,616	\$1,185	\$0 \$0	\$431	\$0		VNX2 HARDWARE
N4-VS6FX-1600TU	VNX 1600GB NEBS MLC SSD 15X3.5 DAE U/G	\$14,540	26%	\$10,760	\$1,599	\$1,178	\$0	\$422	\$0		VNX2 HARDWARE
N4-VS6FX-1600U	VNX 1600GB NEBS MLC SSD 15X3.5 DAE U/G	\$14,540	26%	\$10,760	\$1,599	\$1,178	\$0	\$422	\$0	UM	VNX2 HARDWARE
N4-VS6FX-200	VNX 200GB FAST VP SSD 15X3.5 DAE NEBS	\$2,345	26%	\$1,735	\$352	\$258	\$0	\$94	\$0		VNX2 HARDWARE
N4-VS6FX-200TU	VNX 200GB FAST VP EFD 15X3.5 DAE NEBS UG	\$2,815	26%	\$2,083	\$310	\$228	\$0	\$82	\$0		VNX2 HARDWARE
N4-VS6FX-200U N4-VS6FX-400	VNX 200GB FAST VP SSD 15X3.5 DAE NEBS UG VNX 400GB FAST VP SSD 15X3.5 DAE NEBS	\$2,815 \$4,390	26% 26%	\$2,083 \$3,249	\$310 \$659	\$228 \$483	\$0 \$0	\$82 \$176	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
N4-VS6FX-400TU	VNX 400GBT ACT VI GGD 15X3.5 DAE NEBS UG	\$5,265		\$3,896	\$579	\$426	\$0	\$153	\$0		VNX2 HARDWARE
N4-VS6FX-400U	VNX 400GB FAST VP SSD 15X3.5 DAE NEBS UG	\$5,265	26%	\$3,896	\$579	\$426	\$0	\$153	\$0		VNX2 HARDWARE
N4-VS6FX-800	VNX 800GB NEBS MLC SSD 15X3.5 DAE	\$6,595	26%	\$4,880	\$989	\$725	\$0	\$264	\$0		VNX2 HARDWARE
N4-VS6FX-800TU	VNX 800GB NEBS MLC SSD 15X3.5 DAE U/G	\$8,905	26%	\$6,590	\$980	\$721	\$0	\$258	\$0	UM	VNX2 HARDWARE
N4-VS6FX-800U	VNX 800GB NEBS MLC SSD 15X3.5 DAE U/G	\$8,905	26%	\$6,590	\$980	\$721	\$0	\$258	\$0		VNX2 HARDWARE
V4-2S6FX-800	VNX 800GB MLC SSD 25X2.5 DAE Flash Power Pack VNX2 800GB 25X2.5	\$5,995 \$149,875	26% 26%	\$4,436 \$110,908	\$899 \$22,481	\$659 \$16,486	\$0 \$0	\$240 \$5,995	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
V4-2S6FX-800-25 V4-2S6FX-800TU	VNX 800GB MLC SSD 25X2.5 DAE U/G	\$149,675 \$7.195	26%	\$110,908	\$22,461 \$791	\$10,400 \$583	\$0 \$0	\$5,995 \$209	\$0 \$0		VNX2 HARDWARE
V4-2S6FX-800U	VNX 800GB MLC SSD 25X2.5 DAE U/G	\$7,195	26%	\$5,324	\$791	\$583	\$0	\$209	\$0	UM	VNX2 HARDWARE
V4-2S6FX-800U-25	Flash Power Pack VNX2 800GB 25X2.5 UPG	\$179,875	26%	\$133,108	\$19,786	\$14,570	\$0	\$5,216	\$0	UM	VNX2 HARDWARE
V4-2S6FXL-1600	VNX 1600GB AFP SSD 25X2.5 DAE	\$7,750	26%	\$5,735	\$1,163	\$853	\$0	\$310	\$0		VNX2 HARDWARE
V4-2S6FXL-1600TU	VNX 1600GB AFP SSD 25X2.5 DAE UPG	\$10,465	26%	\$7,744	\$1,151	\$848	\$0	\$303	\$0		VNX2 HARDWARE
V4-2S6FXL-1600U	VNX 1600GB AFP SSD 25X2.5 DAE UPG VNX 3200GB AFP SSD 25X2.5 DAE	\$10,465	26%	\$7,744	\$1,151	\$848	\$0 \$0	\$303	\$0 \$0		VNX2 HARDWARE
V4-2S6FXL-3200 V4-2S6FXL-3200TU	VNX 3200GB AFP SSD 25X2.5 DAE VNX 3200GB AFP SSD 25X2.5 DAE UPG	\$15,780 \$21,305	26% 26%	\$11,677 \$15,766	\$2,367 \$2,344	\$1,736 \$1,726	\$0 \$0	\$631 \$618	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
V4-2S6FXL-3200U	VNX 3200GB AFP SSD 25X2.5 DAE UPG	\$21,305	26%	\$15,766	\$2,344	\$1,726	\$0	\$618	\$0		VNX2 HARDWARE
V4-2S6FXL-400	VNX 400GB AFP SSD 25X2.5 DPE/DAE	\$2,985	26%	\$2,209	\$448	\$328	\$0	\$119	\$0		VNX2 HARDWARE
V4-2S6FXL-400TU	VNX 400GB AFP SSD 25X2.5 DPE/DAE UPG	\$4,030	26%	\$2,982	\$443	\$326	\$0	\$117	\$0		VNX2 HARDWARE
V4-2S6FXL-400U	VNX 400GB AFP SSD 25X2.5 DPE/DAE UPG	\$4,030	26%	\$2,982	\$443	\$326	\$0	\$117	\$0		VNX2 HARDWARE
V4-2S6FXL-800	VNX 800GB AFP SSD 25X2.5 DAE	\$5,095	26%	\$3,770	\$764	\$560	\$0	\$204	\$0		VNX2 HARDWARE
V4-2S6FXL-800TU V4-2S6FXL-800U	VNX 800GB AFP SSD 25X2.5 DAE UPG VNX 800GB AFP SSD 25X2.5 DAE UPG	\$6,880 \$6,880	26% 26%	\$5,091 \$5,091	\$757 \$757	\$557 \$557	\$0 \$0	\$200 \$200	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
V4-236FXL-1600	VNX 1600GB AFP SSD 23X2.5 DAE 0FG VNX 1600GB AFP SSD 120X2.5 DAE	\$7,750	26%	\$5,735	\$1,163	\$853	\$0 \$0	\$310	\$0		VNX2 HARDWARE
V4-D2S6FXL-1600TU	VNX 1600GB AFP SSD 120X2.5 DAE UPG	\$10,465	26%	\$7,744	\$1,151	\$848	\$0	\$303	\$0		VNX2 HARDWARE
V4-D2S6FXL-1600U	VNX 1600GB AFP SSD 120X2.5 DAE UPG	\$10,465	26%	\$7,744	\$1,151	\$848	\$0	\$303	\$0		VNX2 HARDWARE
V4-D2S6FXL-3200	VNX 3200GB AFP SSD 120X2.5 DAE	\$15,780	26%	\$11,677	\$2,367	\$1,736	\$0	\$631	\$0		VNX2 HARDWARE
V4-D2S6FXL-3200TU	VNX 3200GB AFP SSD 120X2.5 DAE UPG	\$21,305	26%	\$15,766	\$2,344	\$1,726	\$0	\$618	\$0		VNX2 HARDWARE
V4-D2S6FXL-3200U V4-D2S6FXL-400	VNX 3200GB AFP SSD 120X2.5 DAE UPG VNX 400GB AFP SSD 120X2.5 DAE	\$21,305 \$2.985	26% 26%	\$15,766 \$2,209	\$2,344 \$448	\$1,726 \$328	\$0 \$0	\$618 \$119	\$0 \$0		VNX2 HARDWARE
V4-D2S6FXL-400TU	VNX 400GB AFF SSD 120X2.5 DAE VNX 400GB AFF SSD 120X2.5 DAE UPG	\$2,905 \$4,030	26%	\$2,209	\$443	\$326 \$326	\$0 \$0	\$117	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
V4-D2S6FXL-400U	VNX 400GB AFP SSD 120X2.5 DAE UPG	\$4,030	26%	\$2,982	\$443	\$326	\$0	\$117	\$0		VNX2 HARDWARE
V4-D2S6FXL-800	VNX 800GB AFP SSD 120X2.5 DAE	\$5,095	26%	\$3,770	\$764	\$560	\$0	\$204	\$0	UM	VNX2 HARDWARE
V4-D2S6FXL-800TU	VNX 800GB AFP SSD 120X2.5 DAE UPG	\$6,880	26%	\$5,091	\$757	\$557	\$0	\$200	\$0		VNX2 HARDWARE
V4-D2S6FXL-800U	VNX 800GB AFP SSD 120X2.5 DAE UPG	\$6,880	26%	\$5,091	\$757	\$557	\$0	\$200	\$0		VNX2 HARDWARE
V4-VS6FX-200-100 V4-VS6FX-200-21	Flash Power Pack VNX2 200GB 100x3.5 Flash Power Pack VNX2 200GB 21x3.5	\$185,400 \$44,730	26% 26%	\$137,196 \$33,100	\$27,810 \$6.710	\$20,394 \$4.920	\$0 \$0	\$7,416 \$1.789	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
V4-VS6FX-200-25	Flash Power Pack VNX2 200GB 21X3.5	\$53.250	26%	\$39,405	\$7,988	\$5.858	\$0 \$0	\$2,130	\$0		VNX2 HARDWARE
V4-VS6FX-200-50	Flash Power Pack VNX2 200GB 2003.5	\$100,425	26%	\$74,315	\$15,064	\$11,047	\$0	\$4,017	\$0		VNX2 HARDWARE
V4-VS6FX-200U-100	Flash Power Pack VNX2 200GB 100x3.5 UPG	\$222,480	26%	\$164,635	\$24,473	\$18,021	\$0	\$6,452	\$0	UM	VNX2 HARDWARE
V4-VS6FX-200U-21	Flash Power Pack VNX2 200GB 21x3.5 UPG	\$53,655	26%	\$39,705	\$5,902	\$4,346	\$0	\$1,556	\$0		VNX2 HARDWARE
V4-VS6FX-200U-25	Flash Power Pack VNX2 200GB 25x3.5 UPG	\$63,875		\$47,268	\$7,026	\$5,174	\$0	\$1,852	\$0		VNX2 HARDWARE
V4-VS6FX-200U-50	Flash Power Pack VNX2 200GB 50x3.5 UPG	\$120,510	26%	\$89,177	\$13,256	\$9,761	\$0	\$3,495	\$0		VNX2 HARDWARE
V4-VS6FX-400-21 V4-VS6FX-400-25	Flash Power Pack VNX2 400GB 21x3.5 Flash Power Pack VNX2 400GB 25x3.5	\$71,190 \$84,750	26% 26%	\$52,681 \$62,715	\$10,679 \$12,713	\$7,831 \$9,323	\$0 \$0	\$2,848 \$3,390	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
V4-VS6FX-400-50	Flash Power Pack VNX2 400GB 50x3.5	\$169,500	26%	\$125,430	\$25,425	\$18,645	\$0 \$0	\$6,780	\$0		VNX2 HARDWARE
V4-VS6FX-400U-21	Flash Power Pack VNX2 400GB 21x3.5 UPG	\$85,470	26%	\$63,248	\$9,402	\$6,923	\$0	\$2,479	\$0		VNX2 HARDWARE
V4-VS6FX-400U-25	Flash Power Pack VNX2 400GB 25x3.5 UPG	\$101,750	26%	\$75,295	\$11,193	\$8,242	\$0	\$2,951	\$0		VNX2 HARDWARE
V4-VS6FX-400U-50	Flash Power Pack VNX2 400GB 50x3.5 UPG	\$203,500	26%	\$150,590	\$22,385	\$16,484	\$0	\$5,902	\$0		VNX2 HARDWARE
V4-VS6FX-800	VNX 800GB MLC SSD 15X3.5 DAE	\$5,995 \$135,905	26%	\$4,436	\$899	\$659	\$0	\$240	\$0		VNX2 HARDWARE
V4-VS6FX-800-21 V4-VS6FX-800-25	Flash Power Pack VNX2 800GB 21x3.5 Flash Power Pack VNX2 800GB 25x3.5	\$125,895 \$149,875	26% 26%	\$93,162 \$110,908	\$18,884 \$22,481	\$13,848 \$16,486	\$0 \$0	\$5,036 \$5,995	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
V4-VS6FX-800TU	VNX 800GB MLC SSD 15X3.5 DAE U/G	\$149,675 \$7.195	26%	\$110,906	\$22,461 \$791	\$10,400 \$583	\$0 \$0	\$5,995 \$209	\$0 \$0		VNX2 HARDWARE
V4-VS6FX-800U	VNX 800GB MLC SSD 15X3.5 DAE U/G	\$7,195 \$7,195	26%	\$5,324	\$791	\$583	\$0	\$209	\$0		VNX2 HARDWARE
V4-VS6FX-800U-21	Flash Power Pack VNX2 800GB 21x3.5 UPG	\$151,095	26%	\$111,810	\$16,620	\$12,239	\$0	\$4,382	\$0	UM	VNX2 HARDWARE
V4-VS6FX-800U-25	Flash Power Pack VNX2 800GB 25x3.5 UPG	\$179,875	26%	\$133,108	\$19,786	\$14,570	\$0	\$5,216	\$0		VNX2 HARDWARE
V6-2S6FX-1600	VNXe 3200 1600GB FAST VP EFD 25X2.5	\$6,780	10%	\$6,102	\$814	\$570	\$407	\$366	\$163	UE	VNX2 HARDWARE

			EPL P	ricing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS	FAMILY
V6-2S6FX1600TU	VNXe 3200 1600GB FAST VP EFD 25X2.5 U/G	\$8,130		\$7,317	\$723	\$504	\$350	\$182	\$154	UE	VNX2 HARDWARE
V6-2S6FX1600U V-N4-201210	VNXe 3200 1600GB FAST VP EFD 25X2.5 U/G VNX 1.2TB 10K VAULT 25X2.5 DPE/DAE NEBS	\$8,130 \$6,340		\$7,317 \$4,692	\$723 \$951	\$504 \$697	\$350 \$0	\$182 \$254	\$154 \$0	UE UM	VNX2 HARDWARE VNX2 HARDWARE
V-N4-230015	VNX 300GB 15K VAULT 25X2.5 DPE/DAE NEBS	\$5,465		\$4,044	\$820	\$601	\$0	\$219	\$0	UM	VNX2 HARDWARE
V-N4-2400FX	VNX 400GB SSD VAULT 25X2.5 DPE/DAE NEBS	\$17,560		\$12,994	\$2,634	\$1,932	\$0	\$702	\$0	UM	VNX2 HARDWARE
V-N4-260010	VNX 600GB 10K VAULT 25X2.5 DPE/DAE NEBS	\$3,785		\$2,801	\$568	\$416	\$0	\$151	\$0	UM	VNX2 HARDWARE
V-N4-290010	VNX 900GB 10K VAULT 25X2.5 DPE/DAE NEBS	\$4,985		\$3,689	\$748	\$548 \$433	\$0	\$199	\$0	UM UM	VNX2 HARDWARE
V-N4-2S0701 V-N4-D90010	VNX 1000GB SAS VAULT 25X2.5 DPE/DAE NEBS VNX 900GB 10K VAULT 60X3.5 DAE NEBS	\$3,940 \$4.985		\$2,916 \$3,689	\$591 \$748	\$433 \$548	\$0 \$0	\$158 \$199	\$0 \$0		VNX2 HARDWARE VNX2 HARDWARE
V-N4-V30015	VNX 300GB 15K VAULT 15X3.5 DAE NEBS	\$4,005		\$2,964	\$601	\$441	\$0	\$160	\$0 \$0	UM	VNX2 HARDWARE
V-N4-V400FX	VNX 400GB SSD VAULT 15X3.5 DAE NEBS	\$17,560		\$12,994	\$2,634	\$1,932	\$0	\$702	\$0	UM	VNX2 HARDWARE
V-N4-V60010	VNX 600GB 10K VAULT 15X3.5 DAE NEBS	\$3,785	26%	\$2,801	\$568	\$416	\$0	\$151	\$0		VNX2 HARDWARE
V-N4-V60015	VNX 600GB 15K VAULT 15X3.5 DAE NEBS	\$6,140		\$4,544	\$921	\$675	\$0	\$246	\$0		VNX2 HARDWARE
V-N4-V90010	VNX 900GB 10K VAULT 15X3.5 DAE NEBS	\$4,985		\$3,689	\$748	\$548	\$0	\$199	\$0	UM	VNX2 HARDWARE
VNX5200DMEXDU VNX524-56B	VNXB52 DME: 1 DM+FC SLIC-BTU FId Install CONVERT VNX52/54 DPE TO VNX5600 DPE	\$9,460	26% 26%	\$7,000 \$10,106	\$1,419 \$2,049	\$1,041 \$1,502	\$0 \$0	\$378 \$546	\$0 \$0	UM UM	VNX2 HARDWARE VNX2 HARDWARE
VNX524-56B VNX524-56F	CONVERT VNX52/54 DPE TO VNX5600 DPE CONVERT VNX52/54 DM TO VNX5600 DM	\$13,657 \$7,612		\$5,633	\$2,049 \$1,142	\$1,502	\$0 \$0	\$304	\$0 \$0	UM	VNX2 HARDWARE VNX2 HARDWARE
VNX5246-58B	CONVERT VNX52/54/56 DPE TO VNX58 DPE	\$23,120		\$17,109	\$3,468	\$2.543	\$0 \$0	\$925	\$0 \$0		VNX2 HARDWARE
VNX5246-58F	CONVERT VNX52/54/56 DM TO VNX58 DM	\$23,476		\$17.372	\$3.521	\$2,582	\$0	\$939	\$0		VNX2 HARDWARE
VNX52468-76B	CONVERT VNX52/4/6/58 DPE TO VNX76 DPE	\$43,761	26%	\$32,383	\$6,564	\$4,814	\$0	\$1,750	\$0	UM	VNX2 HARDWARE
VNX52468-76F	CONVERT VNX52/4/6/58 DM TO VNX76 DM	\$51,106		\$37,818	\$7,666	\$5,622	\$0	\$2,044	\$0	UM	VNX2 HARDWARE
VNX52-54B	CONVERT VNX5200 DPE TO VNX5400 DPE	\$8,270		\$6,120	\$1,241	\$910	\$0	\$331	\$0	UM	VNX2 HARDWARE
VNX5400DMEXDU	VNXB54 DME: 1 DM+FC SLIC-BTU Fld Install	\$9,820		\$7,267	\$1,473	\$1,080	\$0	\$393	\$0		VNX2 HARDWARE
VNX5600DMEXDU	VNXB56 DME: 1 DM+FC SLIC-BTU Fld Install	\$11,800		\$8,732	\$1,770	\$1,298	\$0	\$472	\$0	UM	VNX2 HARDWARE
VNX5800DMEXDU VNX7600DMEXDU	VNXB58 DME: 1 DM+FC SLIC-BTU Fld install VNXB76 DME: 2 DM+FC SLIC-BTU Fld Install	\$19,730 \$33,545	26% 26%	\$14,600 \$24,823	\$2,960 \$5,032	\$2,170 \$3,690	\$0 \$0	\$789 \$1,342	\$0 \$0	UM UM	VNX2 HARDWARE VNX2 HARDWARE
VNX8000DMEXDU	VNXB80 DME: 2 DM+FC SLIC-BTU Fld Install	\$48,145		\$35,627	\$7,222	\$5,296	\$0	\$1,926	\$0 \$0		VNX2 HARDWARE
VNXBCSU	VNXB Control Station-BTU FIELD INSTALL	\$2.612		\$1.933	\$392	\$287	\$0	\$104	\$0		VNX2 HARDWARE
VNXCSD2M	VNX DC CONVERTR FOR CS-MINI RACK	\$2,612	26%	\$1,933	\$392	\$287	\$0	\$104	\$0	UM	VNX2 HARDWARE
VNXCSD2U	VNX 2ND DC CONVERTR FOR 2ND CS UPG	\$3,527	26%	\$2,610	\$529	\$388	\$0	\$141	\$0	UM	VNX2 HARDWARE
VSPBM16GFQA	VNXB 4 PORT 16G FC IO MODULE PAIR	\$9,900		\$7,326	\$1,485	\$1,089	\$0	\$396	\$0		VNX2 HARDWARE
VSPBM16GFQU	VNXB 4 PORT 16G FC IO MODULE PAIR-UPG	\$13,860		\$10,256	\$2,079	\$1,525	\$0	\$554	\$0		VNX2 HARDWARE
V-V4-V800FX	VNX 800GB EFD VAULT 15X3.5 DAE	\$29,985		\$22,189	\$4,498	\$3,298	\$0	\$1,199	\$0		VNX2 HARDWARE
PPAK-VNX5400-UPG VNX5200-BTU-KIT	VNX5400 Total Protection Pack=IC BLOCK TO UNIFIED UPG KIT FOR VNX5200=IC	\$26,190 \$2,940		\$19,381 \$2,176	\$4,714 \$529	\$4,190 \$470	\$0 \$0	\$0 \$0	\$0 \$0	UM UM	VNX2 SOFTWARE VNX2 SOFTWARE
VNX5400-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5200-IC	\$3,020		\$2,176	\$544	\$483	\$0	\$0	\$0 \$0	UM	VNX2 SOFTWARE
VNX5400-DARE-UPG	Data at Rest Encryption for VNX5400=IC	\$2,980		\$2,205	\$536	\$477	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5400-EPAK-UPG	VNX5400 Total Efficiency Pack=IC	\$29,100		\$21,534	\$5,238	\$4,656	\$0	\$0	\$0		VNX2 SOFTWARE
	G VNX5400 Upg DIP SW Essentials=IC	\$9,230		\$6,830	\$1,661	\$1,477	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5400-FSTS-UPG	VNX5400 FAST Suite=IC	\$6,835		\$5,058	\$1,230	\$1,094	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5400-LPS-UPG	VNX5400 Local Protection Suite=IC	\$4,755		\$3,519	\$856	\$761	\$0	\$0	\$0		VNX2 SOFTWARE
VNX5400-PPAK-UPG VNX5400-RPS-UPG	VNX5400 Total Protection Pack=IC VNX5400 Remote Protection Suite=IC	\$42,030 \$12,250	26% 26%	\$31,102 \$9,065	\$7,565 \$2.205	\$6,725 \$1,960	\$0 \$0	\$0 \$0	\$0 \$0	UM UM	VNX2 SOFTWARE VNX2 SOFTWARE
VNX5400-RPS-UPG VNX5400-SCS-UPG	VNX5400 Remote Protection Suite=IC VNX5400 Events and Retention Suite=IC	\$12,250 \$1,905		\$1,410	\$343	\$305	\$0 \$0	\$0 \$0	\$0 \$0	UM	VNX2 SOFTWARE
VNX54-UNIB-UPG	VNX5400 Unisphere Block Suite UPG=IC	\$6,985	26%	\$5,169	\$1,257	\$1,118	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX54-UNIU-UPG	VNX5400 Unisphere Unified Suite UPG=IC	\$8,595		\$6,360	\$1,547	\$1,375	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5600-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5600=IC	\$4,740	26%	\$3,508	\$853	\$758	\$0	\$0	\$0		VNX2 SOFTWARE
VNX5600-DARE-UPG	Data at Rest Encryption for VNX5600=IC	\$5,210		\$3,855	\$938	\$834	\$0	\$0	\$0		VNX2 SOFTWARE
VNX5600-EPAK-UPG	VNX5600 Total Efficiency Pack=IC	\$46,700		\$34,558	\$8,406	\$7,472	\$0	\$0	\$0	UM	VNX2 SOFTWARE
	G VNX5600 Upg DIP SW Essentials=IC	\$26,505		\$19,614	\$4,771	\$4,241	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5600-FSTS-UPG VNX5600-LPS-UPG	VNX5600 FAST Suite=IC VNX5600 Local Protection Suite=IC	\$22,085 \$7,890		\$16,343 \$5,839	\$3,975 \$1,420	\$3,534 \$1,262	\$0 \$0	\$0 \$0	\$0 \$0	UM UM	VNX2 SOFTWARE VNX2 SOFTWARE
VNX5600-EFS-0FG VNX5600-PPAK-UPG	VNX5600 Total Protection Pack=IC	\$42,030		\$31,102	\$7,420 \$7.565	\$6.725	\$0 \$0	\$0	\$0 \$0	UM	VNX2 SOFTWARE
VNX5600-RPS-UPG	VNX5600 Remote Protection Suite=IC	\$17,620		\$13,039	\$3,172	\$2,819	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5600-SCS-UPG	VNX5600 Events and Retention Suite=IC	\$3,210		\$2,375	\$578	\$514	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX56-UNIB-UPG	VNX5600 Unisphere Block Suite UPG=IC	\$12,650		\$9,361	\$2,277	\$2,024	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX56-UNIU-UPG	VNX5600 Unisphere Unified Suite UPG=IC	\$15,565		\$11,518	\$2,802	\$2,490	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5800-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5800=IC	\$13,310		\$9,849	\$2,396	\$2,130	\$0	\$0	\$0		VNX2 SOFTWARE
	G VNX5800 Upg DIP SW Essentials=IC	\$58,950		\$43,623	\$10,611	\$9,432	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX7600-BTU-KIT VNX7600-DARE-UPG	BLOCK TO UNIFIED UPG KIT FOR VNX7600=IC Data at Rest Encryption for VNX7600=IC	\$25,265 \$9,090	26% 26%	\$18,696 \$6,727	\$4,548 \$1,636	\$4,042 \$1,454	\$0 \$0	\$0 \$0	\$0 \$0	UM UM	VNX2 SOFTWARE VNX2 SOFTWARE
VNX7600-EPAK-UPG	VNX7600 Total Efficiency Pack=IC	\$125,460		\$92,840	\$22,583	\$20,074	\$0	\$0	\$0		VNX2 SOFTWARE
	G VNX7600 Upg DIP SW Essentials=IC	\$87,275		\$64,584	\$15,710	\$13,964	\$0	\$0	\$0 \$0	UM	VNX2 SOFTWARE
VNX7600-FSTS-UPG	VNX7600 FAST Suite=IC	\$76,555	26%	\$56,651	\$13,780	\$12,249	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX7600-LPS-UPG	VNX7600 Local Protection Suite=IC	\$12,475		\$9,232	\$2,246	\$1,996	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX7600-PPAK-UPG	VNX7600 Total Protection Pack=IC	\$84,650		\$62,641	\$15,237	\$13,544	\$0	\$0	\$0		VNX2 SOFTWARE
VNX7600-RPS-UPG	VNX7600 Remote Protection Suite=IC	\$53,640		\$39,694	\$9,655	\$8,582	\$0	\$0	\$0		VNX2 SOFTWARE
VNX7600-SCS-UPG	VNX7600 Events and Retention Suite=IC	\$3,660		\$2,708	\$659	\$586	\$0	\$0 ©0	\$0		VNX2 SOFTWARE
VNX76-UNIB-UPG VNX76-UNIU-UPG	VNX7600 Unisphere Block Suite UPG=IC VNX7600 Unisphere Unified Suite UPG=IC	\$34,705 \$53,080		\$25,682 \$39,279	\$6,247 \$9,554	\$5,553 \$8,493	\$0 \$0	\$0 \$0	\$0 \$0	UM UM	VNX2 SOFTWARE VNX2 SOFTWARE
VNX8000-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX8000=IC	\$33,080 \$37,895		\$39,279 \$28,042	\$9,554 \$6,821	\$8,493 \$6,063	\$0 \$0	\$0 \$0	\$0 \$0	UM	VNX2 SOFTWARE VNX2 SOFTWARE
FLN52S6F-100	VNXE1600 100GB FAST CACHE 25X2.5 NEBS	\$2,020		\$1,818	\$0,821	\$0,003	\$0	\$0	\$0 \$0	UE	VNXE HARDWARE
FLN52S6F-100TU	VNXE1600 100GB FAST CACHE 25X2.5 NEBS UG	\$2,420		\$2,178	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLN52S6F-100U	VNXE1600 100GB FAST CACHE 25X2.5 NEBS UG	\$2,420	10%	\$2,178	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE

PROPERTY OF				EPL Pr	ricing	EPL Maintenance and Warranty Uprade Pricing						
Figure Company Compa	MODEL CODE	DESCRIPTION		EPL DISCOUNT %	EPL NET PRICE		MNT ANNUAL	MNT ANNUAL	WARR UPG			FAMILY
PLASSPERS TABLE			\$2,020					\$0	\$0	\$0	UE	VNXE HARDWARE
Paper Pape												VNXE HARDWARE VNXE HARDWARE
NAMERICANIDAD NAMERICANIDAD SAMES 15												VNXE HARDWARE
Company												VNXE HARDWARE
February White Description White Description Section Sec												VNXE HARDWARE
THE STATE THE						\$242		\$121	\$109	\$48		VNXE HARDWARE
Tables Table Tab		VNXe 3200 100GB F-CACHE 25X2.5 NEB U/G			\$2,453		\$169	\$117	\$61			VNXE HARDWARE
HIRDSDEF_ADDITY VAND_2007000F_CALCHER PORT SHEEK UT												VNXE HARDWARE
HARDSERF-FORD WARD STORT SCAFFE PATES A PRESE LUIC 5.3 A 50												VNXE HARDWARE
												VNXE HARDWARE
LIAPPRINCE CONTINUE VAILABLE												VNXE HARDWARE
LIMPS LIMP												VNXE HARDWARE VNXE HARDWARE
LINGSPER-2001 VIVAL 5002 2000 F-CACHE 123.5 NEBS \$3,90 10% \$2,370 \$38.5 \$300 \$100 10												VNXE HARDWARE
												VNXE HARDWARE
FLAPSPERFORM Vince 2000 0000 F CACHET (2013 S NEED UIC Vince 2000 1000 F ST CACHE (2013 S NEED UIC Vince 2000 1000 F ST CACHE (2013 S NEED UIC Vince 2000 1000 F ST CACHE (2013 S NEED UIC Vince 2000 1000 F ST CACHE (2013 S NEED UIC Vince 2000 1000 F ST CACHE (2013 S NEED UIC Vince 2000 1000 F ST CACHE (2013 S UIC Vince 2000 1000 F ST CACHE (2013 S UIC Vince 2000 1000 F ST CACHE (2013 S UIC Vince 2000 1000 F ST CACHE (2013 S UIC Vince 2000 1000 F ST CACHE (2013 S UIC Vince 2000 1000 F ST CACHE (2013 S UIC Vince 2000 1000 F ST CACHE (2013 S UIC Vince 2000 F ST CACHE (2013												VNXE HARDWARE
FLASSERF-101 VIOLESSON DIGGET PAST CAPITE 20X2.5												VNXE HARDWARE
14.0538F-7001	/52S6F-100	VNXE1600 100GB FAST CACHE 25X2.5	\$1,835	10%	\$1,652	\$0		\$0	\$0	\$0	UE	VNXE HARDWARE
FLUSSEF-001 WANGE 100 100 150	/52S6F-100TU	VNXE1600 100GB FAST CACHE 25X2.5 U/G	\$2,200	10%	\$1,980	\$0	\$0	\$0	\$0	\$0		VNXE HARDWARE
1-W258F-20071	/52S6F-100U	VNXE1600 100GB FAST CACHE 25X2.5 U/G	\$2,200	10%	\$1,980	\$0	\$0	\$0	\$0	\$0		VNXE HARDWARE
1-W258EP-7001												VNXE HARDWARE
1.WFSPEF-10D WNAE-1000 1006B FAST CACHE 12X3.5 UIG												VNXE HARDWARE
FLAPSPERF-100TL VANEE 100 TOOGE PAST CACHE 12X3.5 UIC \$2.200 10% \$1,980 \$0 \$0 \$0 \$0 \$0 \$0 \$0												VNXE HARDWARE
FLAPSPERF-1001 VANCEHIDO 100GE PAST CACHE 12X3.5 UIC \$2,006 10% \$2,815 50 50 50 50 50 50 50 50 50 50 50 50 50												VNXE HARDWARE
LVPPSPE-200												VNXE HARDWARE
FLAPSPRE-200TU												VNXE HARDWARE
1, UPSPBEF-1001 VANE 3001 000E FAST CACHE 12X.3 EUG												VNXE HARDWARE VNXE HARDWARE
LINGSSEPF-100												VNXE HARDWARE
T. WESSER-100L												VNXE HARDWARE
												VNXE HARDWARE
												VNXE HARDWARE
**LURPSRF-100												VNXE HARDWARE
FLVPPSRF-1001												VNXE HARDWARE
FLMPPSFR-2001			\$2,475	10%			\$153	\$106	\$55	\$47	UE	VNXE HARDWARE
Name			\$2,905	10%				\$174	\$157	\$70		VNXE HARDWARE
Naz-Sepf-1000EL 900CB 10K RG SAB 2.5 SPARE \$1,310 10% \$1,179 \$116 \$81 \$0 \$29 \$0 UE WAX	/6PS6F-200U	VNXe 3200 200GB FAST CACHE 12X3.5 U/G	\$3,920	10%	\$3,528	\$348	\$243	\$169	\$88	\$74	UE	VNXE HARDWARE
Na.286F100EU 100GB EFD GG SAS 2.5 SPARE \$3,155 10% \$2,840 \$2,80 \$196 \$0 \$70 \$0 UE VNX	2S10600EU	600GB 10K 6G SAS 2.5 SPARE	\$975	10%	\$878	\$87		\$0				VNXE HARDWARE
Na-SPEF-200EL 200GB EFD GG SAS 2.5 SPARE \$5,970 10% \$5,373 \$531 \$370 \$0 \$132 \$0 UE VNX												VNXE HARDWARE
Na-WS10-00EL												VNXE HARDWARE
Na-y515-300-7 2100GB SAS DISKPACK 7X300GB 15K3.5* NEBS \$4.605 10% \$4.145 \$5.55 \$3.87 \$0 \$1.88 \$0 UE VIXX 9X-9515-300TU 2100GB DISK PK/7X300GB 15KN NEBS UPG \$6.215 10% \$5.554 \$5.55 \$3.865 \$0 \$2.0 \$0 UE VIXX 9X-9515-300EU 300GB 15K NEBS SAS DISK DRIVE \$890 10% \$8.01 \$7.9 \$5.55 \$0 \$2.0 \$0 UE VIXX 9X-9515-300EU 300GB 15K NEBS SAS DISK DRIVE \$890 10% \$8.01 \$7.9 \$5.55 \$0 \$2.0 \$0 UE VIXX 9X-9515-300EU 300GB 15K NEBS SAS DISK DRIVE \$890 10% \$8.01 \$7.9 \$5.55 \$0 \$2.0 \$0 UE VIXX 9X-9515-300EU 4200GB SAS DISKPACK 7X600GB 15K3.5* NEBS \$7.310 10% \$5.579 \$8.77 \$8.14 \$0 \$2.19 \$0 UE VIXX 9X-9515-300EU 4200GB SAS DISKPACK 7X600GB 15K3.5* NEBS \$7.310 10% \$5.858 \$8.87 \$8.14 \$0 \$2.19 \$0 UE VIXX 9X-9515-300EU 4200GB SAS DISKPACK 7X600GB 15K3.5* NEBS \$7.310 10% \$5.858 \$8.87 \$8.12 \$0 \$2.19 \$0 UE VIXX 9X-9515-300EU \$0.00GB 15K NEBS SAS DISK DRIVE \$1.405 10% \$1.265 \$1.25 \$87 \$0 \$3.1 \$0 UE VIXX 9X-9515-000EU \$0.00GB 15K NEBS SAS DISK DRIVE \$1.405 10% \$1.265 \$1.25 \$87 \$0 \$3.1 \$0 UE VIXX 9X-9515-000E \$0.00GB 15K NEBS VERS PAPADE \$1.405 10% \$1.265 \$1.25 \$87 \$0 \$3.1 \$0 UE VIXX 9X-9515-000EU \$0.00GB 15K NEBS VERS PAPADE \$1.405 \$1.505 \$1.265 \$1.25 \$87 \$0 \$3.1 \$0 UE VIXX 9X-9515-000EU \$0.00GB 15K NEBS VERS PAPADE \$1.405 \$1.405 \$1.505 \$1.265 \$1.25 \$1.400 \$1.205 \$1												VNXE HARDWARE
Na-NS15-3007L 2100GB DISK PRI/TX300GB 15K) NEBS UPG												VNXE HARDWARE
Name												VNXE HARDWARE VNXE HARDWARE
Na-VS16-3-00UE 300GB 15K SAS DRIVE NEBS UPGRADE \$890 10% \$801 \$79 \$55 \$0 \$20 \$0 UE VIX												VNXE HARDWARE
Na-WSI-6-600-7												VNXE HARDWARE
Na-NSI-6-007U 4200GB SAS DISK PK[7x8000GB 16K)NEBS UPG \$9.870 10% \$8.883 \$877 \$612 \$0 \$2.19 \$0 UE VIX VIX-SAS-6-000 600GB 15K NEBS SAS DISK DIVE \$1.405 10% \$1.265 \$125 \$87 \$0 \$31 \$0 UE VIX VIX-SAS-6-000 600GB 15K NEBS SAS DISK DIVE \$1.405 10% \$1.265 \$125 \$87 \$0 \$31 \$0 UE VIX VIX-SAS-6-000 600GB 15K SAS DISK DIVE \$1.405 10% \$1.265 \$125 \$87 \$0 \$31 \$0 UE VIX VIX-SAS-6-000 \$00GB 15K SAS DISK PK												VNXE HARDWARE
Na-NS16-600EU 600GB 15K NEBS SAS DISK DRIVE \$1,405 10% \$1,265 \$125 \$87 \$0 \$31 \$0 UE VNX												VNXE HARDWARE
Na-VS16-600UE 600GB 15K SAS DRIVE NEBS UPGRADE \$14.005 10% \$1.265 \$125 \$87 \$0 \$31 \$0 UE VXX Na-VS6F-100-5 500GB FLASH DISK PACK (5 K 100GB) NEBS \$11.205 10% \$10.553 \$1.407 \$985 \$0 \$352 \$0 UE VXX Na-VS6F-1005U 500GB FLASH DISK PACK (5 K 100GB) NEBS UPG \$15.835 10% \$14.252 \$1.408 \$982 \$0 \$351 \$0 UE VXX Na-VS6F-100EU 100GB 3.5 NEBS ETD DISK DRIVE \$15.835 10% \$2.849 \$281 \$196 \$0 \$70 \$0 UE VXX Na-VS6F-100UE 100GB FLASH SAS 3.5 'DRIVE NEBS UPGRADE \$3,165 10% \$2.849 \$281 \$196 \$0 \$70 \$0 UE VXX Na-VS6F-100UE 100GB FLASH SAS 3.5 'DRIVE NEBS UPGRADE \$3,165 10% \$2.849 \$281 \$196 \$0 \$70 \$0 UE VXX Na-VS6F-100UE 100GB FLASH SAS 3.5 'DRIVE NEBS UPGRADE \$3,165 10% \$2.849 \$281 \$196 \$0 \$70 \$0 UE VXX Na-VS6F-100UE 100GB FLASH SAS 25X.25 NEBS UFG \$3,165 10% \$42.25 \$1.408 \$983 10% \$2.849 \$281 \$196 \$0 \$0 \$70 \$0 UE VXX Na-VS6F-100UE 100GB FLASH SAS 25X.25 NEBS UFG \$3,165 10% \$42.25 \$1.408												VNXE HARDWARE
\$15.835 10% \$14.252 \$1.408 \$882 \$0 \$3.51 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0								\$0	\$31		UE	VNXE HARDWARE
\$3-VS6F-100EU 100GB 51 NEBS EFD DÍSK DRIVÉ \$3,165 10% \$2,849 \$281 \$196 \$0 \$70 \$0 UE VNX \$40-VS6F-100UE 100GB FLASH SAS 3.5" DRIVE NEBS UPGRADE \$3,165 10% \$2,849 \$281 \$196 \$0 \$70 \$0 UE VNX \$40-VS6F-100UE VNXE1600 1.2TB 10K SAS 25X2.5 NEBS \$935 10% \$842 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX \$45-2610-0172U VNXE1600 1.2TB 10K SAS 25X2.5 NEBS U/G \$1,265 10% \$1,139 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX \$45-2610-0172U VNXE1600 1.2TB 10K SAS 25X2.5 NEBS U/G \$1,265 10% \$1,139 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX \$45-2610-0172U VNXE1600 1.2TB 10K SAS 25X2.5 NEBS U/G \$1,265 10% \$1,139 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX \$45-2610-0172U VNXE1600 600GB 10K SAS 25X2.5 NEBS U/G \$1,265 10% \$1,139 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX \$45-2610-600TU VNXE1600 600GB 10K SAS 25X2.5 NEBS U/G \$675 10% \$450 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX \$45-2610-600TU VNXE1600 600GB 10K SAS 25X2.5 NEBS U/G \$675 10% \$608 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX \$45-2610-900U VNXE1600 600GB 10K SAS 25X2.5 NEBS U/G \$675 10% \$608 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX \$45-2610-900U VNXE1600 900GB 10K SAS 25X2.5 NEBS U/G \$675 10% \$608 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX \$45-2610-900U VNXE1600 900GB 10K SAS 25X2.5 NEBS U/G \$975 10% \$608 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX \$45-2610-900U VNXE1600 900GB 10K SAS 25X2.5 NEBS U/G \$975 10% \$878 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX \$45-2610-900U VNXE1600 900GB 10K SAS 25X2.5 NEBS U/G \$975 10% \$878 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX \$45-2610-900U VNXE1600 900GB 10K SAS 25X2.5 NEBS U/G \$975 10% \$878 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX \$45-2610-900U VNXE1600 300GB 10K SAS 25X2.5 NEBS U/G \$975 10% \$878 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX \$45-2615-300U VNXE1600 300GB 10K SAS 25X2.5 NEBS U/G \$975 10% \$878 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX \$45-2615-300U VNXE1600 300GB 15K SAS 25X2.5 NEBS U/G \$910 \$10.45 10% \$941 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX \$45-2615-300U VNXE1600 300GB 15K SAS 25X2.5 NEBS U/G \$910 \$10.45 10% \$941 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX \$45-2615-300U VNXE1600 300GB 15K SAS 25X2.5 NEBS U/G \$910 \$910 \$910 \$910 \$910 \$910 \$910 \$910												VNXE HARDWARE
13-VSBF-100UE 100GB FLASH SAS 3.5" DRIVE NEBS UPGRADE \$3,165 10% \$2,249 \$281 \$196 \$0 \$70 \$0 UE VNX												VNXE HARDWARE
15-2510-012												VNXE HARDWARE
No.												VNXE HARDWARE
15-2510-1021												VNXE HARDWARE
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N5-2S10-600TU VNXE1600 600GB 10K SAS 25X2.5 NEBS U/G \$675 10% \$608 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX												VNXE HARDWARE
N5-2510-600U VNXE1600 600GB 10K SAS 25X2.5 NEBS U/G \$675 10% \$608 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX												VNXE HARDWARE
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N5-2516-900TU VNXE1600 900GB 10K SAS 25X2.5 NEBS U/G \$975 10% \$878 \$0 \$0 \$0 \$0 \$0 UE VNX												VNXE HARDWARE
N5-2515-3001 VNXE1600 900GB 10K SAS 25X2.5 NEBS U/G \$975 10% \$878 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX V5-2515-3001 VNXE1600 300GB 15K SAS 25X2.5 NEBS U/G \$1,045 10% \$941 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX V5-2515-3001 VNXE1600 300GB 15K SAS 25X2.5 NEBS U/G \$1,045 10% \$941 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX V5-2515-3001 VNXE1600 300GB 15K SAS 25X2.5 NEBS U/G \$1,045 10% \$941 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX V5-2515-3001 VNXE1600 300GB 15K SAS 25X2.5 NEBS U/G \$1,045 10% \$941 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX V5-2515-6001 VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G \$1,075 10% \$968 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX V5-2515-6001 VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G \$1,075 10% \$968 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX V5-2515-6001 VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G \$1,075 10% \$968 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX V5-2515-6001 VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G \$1,075 10% \$968 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX V5-2567-2001 VNXE1600 200GB SSD 25X2.5 NEBS U/G \$3,393 10% \$2,876 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX V5-2567-2001 VNXE1600 200GB SSD 25X2.5 NEBS U/G \$3,830 10% \$3,447 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX V5-2567-2001 VNXE1600 200GB SSD 25X2.5 NEBS U/G \$3,830 10% \$3,447 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX V5-2567-2001 VNXE1600 200GB SSD 25X2.5 NEBS U/G \$3,830 10% \$3,447 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX V5-2567-2001 VNXE1600 200GB SSD 25X2.5 NEBS U/G \$3,830 10% \$3,447 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX V5-2567-2001 VNXE1600 200GB SSD 25X2.5 NEBS U/G \$3,830 10% \$3,447 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX V5-2567-2001 VNXE1600 200GB SSD 25X2.5 NEBS U/G \$3,830 10% \$3,447 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX V5-2567-2001 VNXE1600 200GB SSD 25X2.5 NEBS U/G \$3,830 10% \$3,447 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX V5-2567-2001 VNXE1600 200GB SSD 25X2.5 NEBS U/G \$3,830 10% \$3,447 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX V5-2567-2001 VNXE1600 200GB SSD 25X2.5 NEBS U/G \$3,830 10% \$3,447 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX V5-2567-2001 VNXE1600 200GB SSD 25X2.5 NEBS U/G \$3,830 10% \$3,447 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX V5-2567-2001 VNXE1600 200GB SSD 25X2.5 NEBS U/G \$3,830 10% \$3,830 10% \$3,447 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX V5-2567-2001 VNXE1600												VNXE HARDWARE
\(\sigma_{5-2\sigma_{												VNXE HARDWARE
N5-2S15-300TU VNXE1600 300GB 15K SAS 25X2.5 NEBS U/G \$1,045 10% \$941 \$0 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX												VNXE HARDWARE
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N5-2S15-600 VNXE1600 600GB 15K SAS 25X2.5 NEBS \$800 10% \$720 \$0 \$0 \$0 \$0 \$0 UE VNX N5-2S15-600TU VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G \$1,075 10% \$968 \$0 \$0 \$0 \$0 \$0 UE VNX N5-2S15-600U VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G \$1,075 10% \$968 \$0 \$0 \$0 \$0 \$0 UE VNX N5-2S6F-200 VNXE1600 200GB SD 25X2.5 NEBS U/G \$3,195 10% \$2,876 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX N5-2S6F-200TU VNXE1600 200GB SD 25X2.5 NEBS U/G \$3,830 10% \$3,447 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX												VNXE HARDWARE
N5-2S15-600TU VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G \$1,075 10% \$968 \$0 \$0 \$0 \$0 \$0 UE VNX V5-2S15-600U VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G \$1,075 10% \$968 \$0 \$0 \$0 \$0 \$0 UE VNX V5-2S6F-200TU VNXE1600 200GB SSD 25X2.5 NEBS W/S \$3,195 10% \$2,876 \$0 \$0 \$0 \$0 \$0 UE VNX V5-2S6F-200TU VNXE1600 200GB SSD 25X2.5 NEBS U/G \$3,830 10% \$3,447 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX												VNXE HARDWARE
V5-2515-600U VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G \$1,075 10% \$968 \$0 \$0 \$0 \$0 \$0 UE VNX V5-256F-200 VNXE1600 200GB SSD 25X2.5 NEBS \$3,195 10% \$2,876 \$0 \$0 \$0 \$0 \$0 UE VNX V5-256F-200TU VNXE1600 200GB SSD 25X2.5 NEBS U/G \$3,830 10% \$3,447 \$0 \$0 \$0 \$0 \$0 \$0 UE VNX	-2S15-600TU	VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G							\$0			VNXE HARDWARE
N5-286F-200TU VNXE1600 200GB SSD 25X2.5 NEBS U/G \$3,830 10% \$3,447 \$0 \$0 \$0 \$0 \$0 UE VNX	-2S15-600U	VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G		10%		\$0	\$0	\$0		\$0		VNXE HARDWARE
		VNXE1600 200GB SSD 25X2.5 NEBS	\$3,195	10%	\$2,876				\$0			VNXE HARDWARE
												VNXE HARDWARE
												VNXE HARDWARE
N5-286FX-200 VNXE1600 200GB SSD 25X2.5 NEBS \$1,595 10% \$1,436 \$0 \$0 \$0 \$0 \$0 UE VNX	2S6FX-200	VNXE1600 200GB SSD 25X2.5 NEBS	\$1,595	10%	\$1,436	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE

			EPL P	ricing	EPL Maintenance and Warranty Uprade Pricing					1	
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS	FAMILY
N5-2S6FX-200TU	VNXE1600 200GB SSD 25X2.5 NEBSUG	\$1,915		\$1,724	\$0	\$0		\$0	\$0		VNXE HARDWARE
N5-2S6FX-200U	VNXE1600 200GB SSD 25X2.5 NEBSUG	\$1,915		\$1,724	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0		VNXE HARDWARE
N5-2S6FX-800 N5-2S6FX-800TU	VNXE1600 800GB SSD 25X2.5 NEBS VNXE1600 800GB SSD 25X2.5 NEBSUG	\$5,705 \$6,850		\$5,135 \$6,165	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0		VNXE HARDWARE VNXE HARDWARE
N5-2S6FX-800U	VNXE1600 600GB SSD 25X2.5 NEBSUG	\$6,850 \$6,850		\$6,165	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0		VNXE HARDWARE
N5-PS07-020	VNXE1600 3000B 30D 23X2.5 NEBS	\$675		\$608	\$0	\$0		\$0	\$0 \$0		VNXE HARDWARE
N5-PS07-020TU	VNXE1600 2TB NL SAS 12X3.5 NEBS U/G	\$910		\$819	\$0	\$0		\$0	\$0		VNXE HARDWARE
N5-PS07-020U	VNXE1600 2TB NL SAS 12X3.5 NEBS U/G	\$910	10%	\$819	\$0	\$0	\$0	\$0	\$0		VNXE HARDWARE
N5-PS07-040	VNXE1600 4TB NL SAS 12X3.5 NEBS	\$995	10%	\$896	\$0	\$0		\$0	\$0		VNXE HARDWARE
N5-PS07-040TU	VNXE1600 4TB NL SAS 12X3.5 NEBS U/G	\$1,345		\$1,211	\$0	\$0		\$0	\$0		VNXE HARDWARE
N5-PS07-040U	VNXE1600 4TB NL SAS 12X3.5 NEBS U/G	\$1,345	1070	\$1,211	\$0	\$0		\$0	\$0		VNXE HARDWARE
N5-PS10-900 N5-PS10-900TU	VNXE1600 900GB 10K SAS 12X3.5 NEBS VNXE1600 900GB 10K SAS 12X3.5 NEBS U/G	\$720 \$975		\$648 \$878	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0		VNXE HARDWARE VNXE HARDWARE
N5-PS10-900TU	VNXE1600 900GB 10K SAS 12X3.5 NEBS U/G VNXE1600 900GB 10K SAS 12X3.5 NEBS U/G	\$975		\$878	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0		VNXE HARDWARE
N5-PS15-600	VNXE1600 600GB 15K SAS 12X3.5 NEBS	\$800		\$720	\$0	\$0		\$0	\$0 \$0		VNXE HARDWARE
N5-PS15-600TU	VNXE1600 600GB 15K SAS 12X3.5 NEBS U/G	\$1.075		\$968	\$0	\$0		\$0	\$0		VNXE HARDWARE
N5-PS15-600U	VNXE1600 600GB 15K SAS 12X3.5 NEBS U/G	\$1,075	10%	\$968	\$0	\$0		\$0	\$0) UE	VNXE HARDWARE
N5-PS6F-200	VNXE1600 200GB SSD 12X3.5 NEBS	\$3,195	10%	\$2,876	\$0	\$0		\$0	\$0		VNXE HARDWARE
N5-PS6F-200TU	VNXE1600 200GB SSD 12X3.5 NEBS U/G	\$3,830		\$3,447	\$0	\$0		\$0	\$0		VNXE HARDWARE
N5-PS6F-200U	VNXE1600 200GB SSD 12X3.5 NEBS U/G	\$3,830		\$3,447	\$0	\$0		\$0	\$0		VNXE HARDWARE
N5-PS6FX-200	VNXE1600 200GB SSD 12X3.5 NEBS	\$1,595		\$1,436	\$0	\$0		\$0	\$0		VNXE HARDWARE
N5-PS6FX-200TU	VNXE1600 200GB SSD 12X3.5 NEBSUG	\$1,915		\$1,724	\$0	\$0		\$0	\$0		VNXE HARDWARE
N5-PS6FX-200U N5-SP-L6X200-SSD	VNXE1600 200GB SSD 12X3.5 NEBSUG VNXe1600 3.5 NEBS Systempack 6x200GB SSD	\$1,915 \$9,565		\$1,724 \$8,609	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0		VNXE HARDWARE VNXE HARDWARE
N5-SP-L6X600-15K	VNXe1600 3.5 NEBS Systempack 6x600GB 35D	\$3.345		\$3,011	\$0	\$0		\$0 \$0	\$0 \$0		VNXE HARDWARE
N5-SP-L6X900-10K	VNXe1600 3.5 NEBS Systempack 6x900GB 10K	\$3,465		\$3,119	\$0	\$0		\$0	\$0 \$0		VNXE HARDWARE
N5-SP-L9X2TB-NL	VNXe1600 3.5 NEBS Systempack 9x2TB NLSAS	\$4,990		\$4,491	\$0	\$0		\$0	\$0		VNXE HARDWARE
N5-SP-L9X4TB-NL	VNXe1600 3.5 NEBS Systempack 9x4TB NLSAS	\$8,960		\$8,064	\$0	\$0	\$0	\$0	\$0		VNXE HARDWARE
N5-SP-S6X1200-10K	VNXe1600 2.5 NEBS Systempack 6x1.2TB 10K	\$5,610	10%	\$5,049	\$0	\$0		\$0	\$0) UE	VNXE HARDWARE
N5-SP-S6X200-SSD	VNXe1600 2.5 NEBS Systempack 6x200GB SSD	\$9,565		\$8,609	\$0	\$0		\$0	\$0		VNXE HARDWARE
N5-SP-S6X300-15K	VNXe1600 2.5 NEBS Systempack 6x300GB 15K	\$3,255		\$2,930	\$0	\$0		\$0	\$0		VNXE HARDWARE
N5-SP-S6X600-10K	VNXe1600 2.5 NEBS Systempack 6x600GB 10K	\$2,405		\$2,165	\$0	\$0	\$0	\$0	\$0		VNXE HARDWARE
N5-SP-S6X600-15K N5-SP-S6X800-SSD	VNXe1600 2.5 NEBS Systempack 6x600GB 15K VNXe1600 2.5 NEBS Systempack 6x800GB SSD	\$3,345 \$34.230		\$3,011 \$30.807	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0		VNXE HARDWARE VNXE HARDWARE
N5-SP-S6X900-SSD	VNXe1600 2.5 NEBS Systempack 6x900GB 55D VNXe1600 2.5 NEBS Systempack 6x900GB 10K	\$34,230 \$3,465		\$30,807 \$3,119	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0		VNXE HARDWARE
N6-2S10-012	VNXe 3200 1.2TB 10K SAS 25X2.5 NEBS	\$1,095		\$986	\$131	\$92		\$59	\$26		VNXE HARDWARE
N6-2S10-012TU	VNXe 3200 1.2TB 10KSAS 25X2.5 NEBS U/G	\$1,475		\$1,328	\$131	\$91		\$33	\$28		VNXE HARDWARE
N6-2S10-012U	VNXe 3200 1.2TB 10KSAS 25X2.5 NEBS U/G	\$1,475		\$1,328	\$131	\$91		\$33	\$28		VNXE HARDWARE
N6-2S10-600	VNXe 3200 600GB 10K SAS 25X2.5 NEBS	\$645	10%	\$581	\$77	\$54	\$39	\$35	\$15	UE UE	VNXE HARDWARE
N6-2S10-600TU	VNXe 3200 600GB 10KSAS 25X2.5 NEBS U/G	\$875		\$788	\$78	\$54		\$20	\$17		VNXE HARDWARE
N6-2S10-600U	VNXe 3200 600GB 10KSAS 25X2.5 NEBS U/G	\$875		\$788	\$78	\$54		\$20	\$17		VNXE HARDWARE
N6-2S10-900	VNXe 3200 900GB 10K SAS 25X2.5 NEBS	\$870		\$783	\$104	\$73		\$47	\$21		VNXE HARDWARE
N6-2S10-900TU N6-2S10-900U	VNXe 3200 900GB 10KSAS 25X2.5 NEBS UG VNXe 3200 900GB 10KSAS 25X2.5 NEBS UG	\$1,150		\$1,035 \$1,053	\$102 \$104	\$71 \$73		\$26 \$26	\$22 \$22		VNXE HARDWARE VNXE HARDWARE
N6-2S15-300	VNXe 3200 300GB 15K SAS 25X2.5 NEBS	\$1,170 \$930		\$837	\$104	\$73 \$78		\$50	\$22 \$22		VNXE HARDWARE
N6-2S15-300TU	VNXe 3200 300GB 15KSAS 25X2.5 NEBS U/G	\$1,255		\$1,130	\$112	\$78 \$78	\$54	\$28	\$24	UE	VNXE HARDWARE
N6-2S15-300U	VNXe 3200 300GB 15KSAS 25X2.5 NEBS U/G	\$1.255		\$1,130	\$112	\$78		\$28	\$24		VNXE HARDWARE
N6-2S6F-100	VNXe 3200 100GB EFD 25X2.5 NEBS	\$2,020	10%	\$1,818	\$242	\$170	\$121	\$109	\$48	UE UE	VNXE HARDWARE
N6-2S6F-100TU	VNXe 3200 100GB EFD 25X2.5 NEBS U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$61	\$52		VNXE HARDWARE
N6-2S6F-100U	VNXe 3200 100GB EFD 25X2.5 NEBS U/G	\$2,725		\$2,453	\$242	\$169		\$61	\$52		VNXE HARDWARE
N6-2S6F-200	VNXe 3200 200GB EFD 25X2.5 NEBS	\$3,195		\$2,876	\$383	\$268		\$173	\$77		VNXE HARDWARE
N6-2S6F-200TU N6-2S6F-200U	VNXe 3200 200GB EFD 25X2.5 NEBS U/G VNXe 3200 200GB EFD 25X2.5 NEBS U/G	\$4,315 \$4,315		\$3,884 \$3,884	\$384 \$384	\$268 \$268		\$96 \$96	\$82 \$82		VNXE HARDWARE VNXE HARDWARE
N6-2S6FX-200	VNXe 3200 200GB EFD 25X2.5 NEBS 0/G VNXe 3200 200GB FASTVP EFD 25X2.5 NEB	\$4,310 \$1,770		\$3,004 \$1,593	\$304 \$212	\$200 \$149	\$106	\$96 \$96	\$62 \$42		VNXE HARDWARE
N6-2S6FX-200TU	VNXe 3200 200GB FASTVP EFD 25X2.5 NB UG	\$2,130		\$1,917	\$189	\$132		\$48	\$40		VNXE HARDWARE
N6-2S6FX-200U	VNXe 3200 200GB FASTVP EFD 25X2.5 NB UG	\$2,130		\$1,917	\$189	\$132		\$48	\$40		VNXE HARDWARE
N6-PS07-020	VNXe 3200 2TB NL SAS 12X3.5 NEBS	\$725		\$653	\$87	\$61		\$39	\$17		VNXE HARDWARE
N6-PS07-020TU	VNXe 3200 2TB NL SAS 12X3.5 NEBS U/G	\$980	10%	\$882	\$87	\$61	\$42	\$22	\$19		VNXE HARDWARE
N6-PS07-020U	VNXe 3200 2TB NL SAS 12X3.5 NEBS U/G	\$980		\$882	\$87	\$61	\$42	\$22	\$19		VNXE HARDWARE
N6-PS07-040	VNXe 3200 4TB NL SAS 12X3.5 NEBS	\$995	10%	\$896	\$119	\$84	\$60	\$54	\$24		VNXE HARDWARE
N6-PS07-040TU	VNXe 3200 4TB NL SAS 12X3.5 NEBS U/G	\$1,345		\$1,211	\$120	\$83		\$30	\$26		VNXE HARDWARE
N6-PS07-040U	VNXe 3200 4TB NL SAS 12X3.5 NEBS U/G	\$1,345		\$1,211	\$120 \$103	\$83		\$30	\$26		VNXE HARDWARE
N6-PS10-900 N6-PS10-900TU	VNXe 3200 900GB 10K SAS 12X3.5 NEBS VNXe 3200 900GB 10KSAS 12X3.5 NEBS UG	\$860 \$1.150		\$774 \$1,035	\$103 \$102	\$72 \$71		\$46 \$26	\$21 \$22		VNXE HARDWARE VNXE HARDWARE
N6-PS10-90010 N6-PS10-900U	VNXe 3200 900GB 10KSAS 12X3.5 NEBS UG VNXe 3200 900GB 10KSAS 12X3.5 NEBS UG	\$1,150		\$1,035	\$102 \$102	\$71 \$71		\$26 \$26	\$22 \$22		VNXE HARDWARE VNXE HARDWARE
N6-PS15-600	VNXe 3200 900GB 10KSAS 12X3.5 NEBS 0G VNXe 3200 600GB 15K SAS 12X3.5 NEBS	\$1,070		\$963	\$102 \$128	\$90		\$58	\$26		VNXE HARDWARE
N6-PS15-600TU	VNXe 3200 600GB 15KSAS 12X3.5 NEBS U/G	\$1,445		\$1,301	\$128	\$90		\$32	\$27		VNXE HARDWARE
N6-PS15-600U	VNXe 3200 600GB 15KSAS 12X3.5 NEBS U/G	\$1,445		\$1,301	\$128	\$90		\$32	\$27		VNXE HARDWARE
N6-PS6F-100	VNXe 3200 100GB EFD 12X3.5 NEBS	\$2,020		\$1,818	\$242	\$170	\$121	\$109	\$48		VNXE HARDWARE
N6-PS6F-100TU	VNXe 3200 100GB EFD 12X3.5 NEBS U/G	\$2,725	10%	\$2,453	\$242	\$169		\$61	\$52		VNXE HARDWARE
N6-PS6F-100U	VNXe 3200 100GB EFD 12X3.5 NEBS U/G	\$2,725		\$2,453	\$242	\$169		\$61	\$52		VNXE HARDWARE
N6-PS6F-200	VNXe 3200 200GB EFD 12X3.5 NEBS	\$3,195		\$2,876	\$383	\$268		\$173	\$77		VNXE HARDWARE
N6-PS6F-200TU	VNXe 3200 200GB EFD 12X3.5' NEBS U/G	\$4,315		\$3,884	\$384	\$268	\$186	\$96	\$82		VNXE HARDWARE
N6-PS6F-200U	VNXe 3200 200GB EFD 12X3.5 NEBS U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$96	\$82	! UE	VNXE HARDWARE

## APPLIANCE 1.00 1				EPL Pricing EPL Maintenance and Warranty Uprade Pricing								
## APPLIANCE 1.00 1	MODEL CODE	DESCRIPTION		EPL DISCOUNT %	EPL NET PRICE							FAMILY
REPERFACIUL VANS 2000 2009 FATUP FET 1201.5 BIG OF 15.10	N6-PS6FX-200								\$96			
TRICKET CALLES MONTH 24.50 FEB 10.50												
TRICKSTER (146) TRICKS												
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VARCESTREET, PRESENCE 1500 1500 1510 1500 1510 1500	/212D08A12CXL		\$14,000	10%				\$700				
VACCE-1991/SEP PERFORMANCE 100	/212D8A12CXL12	VNXE3150 2XSP DPE 8GB 12X3.5 12X4TB NLSA	\$23,000	10%	\$20,700	\$2,300	\$1,610	\$1,150	\$690			VNXE HARDWARE
21-2004-2013 WINCESTREET PERFORMANCE STORMAN S	/212S04A12CXL											
PRINCE P												
8-THEN AGAILUP LINE \$1,100 \$1,000 \$0 \$0 \$0 \$0 \$0 \$0 \$0												
21 CACABIC CARD												
71-58-10 10 SETTERRET DI MODULE 1,000 10% 500 30 30 30 50 UE VAICH-MARWARE 2007-10 10%												
## PALCOLANDS 18	/21-ESLIC	1 GB ETHERNET IO MODULE										
71-1.CC-DA29 1.CC-DFA21 LOAD-29 SIGNUM 1.CC-DFA21 LOAD-29 SIGNUM 1.CC-DFA21 LOAD-29 SIGNUM 1.CC-DFA21	/2-1GB-IO											
21 HIME JUPPOR	/21-LCC											
21-PS POWER SUPPLY (IDNY) EME												
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2-23516-000U 900 GI 10K GGB 5A2 25 SPARE LIPG 13-250 10% \$ 11.01 \$ 11.00 \$ 12.250 \$ 10.00 \$ 13.10 \$ 10.00 \$ 13.10 \$ 10.00 \$ 13.10 \$ 10.00 \$ 13.10 \$ 10.00 \$ 13.10 \$ 10.00 \$ 13.10 \$ 10.00 \$ 13.10 \$ 10.00 \$ 13.10 \$ 10.00 \$ 13.10 \$ 10.00 \$ 13.10 \$ 10.00 \$ 13.10 \$ 10.00 \$ 13.10 \$ 10.00 \$ 13.10 \$ 10.00 \$ 13.10 \$ 10.00 \$ 10.00 \$ 13.10 \$ 10.00 \$ 13.10 \$ 10.00 \$ 10.00 \$ 13.10 \$ 10.00 \$ 10.00 \$ 13.10 \$ 10.00 \$ 10	/2-2S10-600U										ÜE	
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2-288F-200U 200 GB 104 K6GB SAS 2.5 EFT SPARE UPG \$5.970 10% \$5.373 \$537 \$358 \$229 \$113 \$50 UE VAXE HARDWARE LANGUAGE LA	/2-2S10E-900U											
22.8P												
2-20A-E-12 DAE WITH 12 X 35 INCH DRIVE SLOTS \$1.888 10% \$1.899 \$189 \$132 \$84 \$57 \$38 UE VANCE HARDWARE PACKAGE AND THE PACKAGE												
2-2-ABL-5-5 DAE WITH 25 X 2.5 INCH IDRIVE SLOTS 3.3.43 10% 3.2.09 9.334 52.4 \$167 \$100 \$67 UE NAXE HARDWARE PAPEN-200-6 175 BAS DISK PACK (6 X 276 7200FM) 3.2.830 10% 3.3.888 3.389 3.383 52.59 \$150 3.80 UE VINCE HARDWARE PAPEN-200-6 12T BAS DISK PACK (6 X 276 7200FM) 3.2.830 10% 3.3.888 3.389 3.383 52.59 \$150 3.80 UE VINCE HARDWARE PAPEN-200-6 12T BAS DISK PACK (6 X 276 7200FM) 3.2.830 10% 3.3.888 3.389 3.383 52.59 \$150 3.80 UE VINCE HARDWARE PAPEN-200-6 12T BAS DISK PACK (6 X 276 7200FM) 3.2.830 10% 3.3.888 3.389 3.383 52.59 \$150 3.80 UE VINCE HARDWARE PAPEN-200-6 12T BAS DISK PACK (6 X 276 7200FM) 3.2.850 10% 3.3.888 3.389 3.383 52.59 \$150 3.00 UE VINCE HARDWARE PAPEN-200-6 12T BAS DISK PACK (8 X 276 7200FM) 3.2.850 10% 3.3.888 3.3.898 3.389 3.380 3.389 3.380 3							T					
22-8907-0060 6TB SAS DISK PACK (8 XTB 7200FM) \$2,830 10% \$2.947 \$255 \$238 \$170 \$85 \$87 UE WAXE HARDWARE PASS-72006U 17TB NL-SAS DISK PACK (8 XTB 7200FM) \$4,320 10% \$3.888 3389 \$383 \$259 \$130 \$86 UE WAXE HARDWARE PASS-72006U 17TB NL-SAS DISK PACK (8 XTB 7200FM) \$4,320 10% \$3.888 3389 \$383 \$259 \$130 \$86 UE WAXE HARDWARE PASS-7200FM \$4,000	/2-DAE-25											
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22-897-200U 21T 2700RPN NL-SAS 3.5 DRIVE UPG \$1,670 10% \$1,116 \$112 \$104 \$74 \$37 \$25 \$25 U2 VNXE-HARDWARE \$2-8907-040U 41T 27 X NL-SAS 3.5 DRIVE UPG \$1,670 10% \$1,503 \$150 \$100 \$67 \$32 \$17 UE VNXE-HARDWARE \$2-8907-040U 41T 27 X NL-SAS 3.5 DRIVE UPG \$1,670 10% \$1,503 \$150 \$100 \$67 \$32 \$17 UE VNXE-HARDWARE \$2-8907-040U 41T 27 X NL-SAS 3.5 DRIVE UPG \$1,670 10% \$1,503 \$1.50 \$100 \$67 \$32 \$17 UE VNXE-HARDWARE \$2-8907-040U 41T 27 X NL-SAS 3.5 DRIVE UPG \$1,670 10% \$1,503 \$1.50 \$100 \$67 \$32 \$17 UE VNXE-HARDWARE \$2-8915-040U \$1,645 \$1.600 \$1,640	/2-PS07-020-6										UE	
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22-PS072-090U 4TD ZX NL-SAS 3.5 PDRIVE LIPG \$1.40 10% \$1,503 \$150 \$100 \$67 \$32 \$17 UE VAXE HARDWARE 22-PS076-090U 900GB 10K 6GB SAS 3.5 SPARE LIPG \$1.20 10% \$1,161 \$116 \$77 \$82 \$25 \$25 \$13 UE VAXE HARDWARE 22-PS16-090U 900GB 10K 6GB SAS 3.5 SPARE LIPG \$1.20 10% \$1,161 \$116 \$77 \$82 \$25 \$25 \$13 UE VAXE HARDWARE 22-PS16-090U 900GB 10K 6GB SAS 3.5 SPARE LIPG \$1.20 10% \$1,161 \$116 \$77 \$82 \$25 \$25 \$13 UE VAXE HARDWARE 22-PS16-090U 900GB 10K 6GB SAS 3.5 SPARE LIPG \$1.20 10% \$1.2												
22-PSIG-500U 3TB 3.5" SELF ENCRYPT DRIVE UPG 19.46 10% \$1,751 \$175 \$117 \$78 \$37 \$19 UE WAXE HARDWARE LYCAPS1-0-90UL 900GB 3.6" SELF ENCRYPT DRIVE UPG 19.40 10% \$1,161 \$116 \$77 \$52 \$25 \$13 UE WAXE HARDWARE LYCAPS1-0-90UL 900GB 3.6" SELF ENCRYPT DRIVE UPG 19.40 10% \$1,764 \$176 \$118 \$78 \$37 \$20 UE WAXE HARDWARE LYCAPS1-0-90UL 900GB 3.6" SELF ENCRYPT DRIVE UPG 19.40 10% \$1,764 \$176 \$118 \$78 \$37 \$20 UE WAXE HARDWARE LYCAPS1-0-90UL 900GB 3.6" SELF ENCRYPT DRIVE UPG 19.40 10% \$1,764 \$176 \$118 \$78 \$37 \$20 UE WAXE HARDWARE LYCAPS1-0-90UL 900GB 3.6" SELF ENCRYPT DRIVE UPG 19.40 10% \$1,764 \$176 \$118 \$78 \$37 \$20 UE WAXE HARDWARE LYCAPS1-0-90UL 900GB 3.6" SELF ENCRYPT DRIVE UPG 19.40 10% \$1,764 \$176 \$118 \$78 \$37 \$20 UE WAXE HARDWARE LYCAPS1-0-90UL 900GB 3.6" SELF ENCRYPT DRIVE UPG 19.40 10% \$1,764 \$1.50 UE WAXE HARDWARE LYCAPS1-0-90UL 900GB 3.6" SELF ENCRYPT DRIVE UPG 19.40 UP												
2-PS16-900U 900GB 10K 6GB SAS 3.5 SPARE UPG \$1,200 10% \$1,161 \$116 \$77 \$52 \$25 \$13 UE NIXE HARDWARE PLANTED THE UPG \$1,960 10% \$1,764 \$176 \$118 \$78 \$27 \$20 UE NIXE HARDWARE PLANTED THE UPG \$1,960 10% \$2,961 \$296 \$276 \$197 \$99 \$66 UE NIXE HARDWARE PLANTED THE UPG \$1,960 10% \$2,961 \$296 \$276 \$197 \$99 \$66 UE NIXE HARDWARE PLANTED THE UPG \$1,960 10% \$2,961 \$296 \$276 \$197 \$99 \$66 UE NIXE HARDWARE PLANTED THE UPG \$1,960 10% \$2,961 \$296 \$276 \$197 \$99 \$66 UE NIXE HARDWARE PLANTED THE UPG \$1,960 10% \$2,961 \$296 \$276 \$197 \$99 \$66 UE NIXE HARDWARE PLANTED THE UPG \$1,960 10% \$2,961 \$296 \$276 \$197 \$99 \$66 UE NIXE HARDWARE PLANTED THE UPG \$1,960 10% \$2,961 \$296 \$276 \$197 \$99 \$66 UE NIXE HARDWARE PLANTED THE UPG \$1,960 10% \$2,961 \$296 \$276 \$197 \$99 \$66 UE NIXE HARDWARE PLANTED THE UPG \$1,960 10% \$2,961 \$296 \$276 \$197 \$99 \$66 UE NIXE HARDWARE PLANTED THE UPG \$1,960 10% \$2,961 \$296 \$276 \$197 \$99 \$66 UE NIXE HARDWARE PLANTED THE UPG \$1,960 10% \$2,961 \$296 \$276 \$197 \$99 \$66 UE NIXE HARDWARE PLANTED THE UPG \$1,960 10% \$2,961 \$2,												
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22-PSIS-5000F 1800GB DISK PACK(6 X 300GB ISK 3.5)UPG \$5.30 10% \$4.797 \$480 \$320 \$213 \$101 \$53 UE VNXE HARDWARE \$22-PSIS-53007 2100GB SAS DISK PACK (7 X 300GB ISK 3.5)UPG \$4.605 10% \$4.415 \$4.805 10% \$4.415 \$4.805 10% \$4.415 \$4.805 \$138 \$92 UE VNXE HARDWARE \$22-PSIS-53007 2100GB DISK PACK (7 X 300GB ISK 3.5)UPG \$5.255 10% \$4.489 \$4.730 \$4.730 \$4.730 \$315 \$210 \$100 \$5.30 UE VNXE HARDWARE \$22-PSIS-6005 3000GB DISK PACK (5 X 600GB ISK 3.5)UPG \$7.050 10% \$6.495 \$4.898 \$4.70 \$4.88 \$313 \$157 UE VNXE HARDWARE \$22-PSIS-6006 3000GB DISK PACK (5 X 600GB ISK 3.5)UPG \$7.050 10% \$6.545 \$6.55 \$4.23 \$2.82 \$13.4 \$7.1 UE VNXE HARDWARE \$22-PSIS-6006 3600GB SAS DISK PACK (6 X 600GB ISK 3.5)UPG \$8.400 10% \$7.614 \$761 \$5.08 \$3.38 \$161 \$85 UE VNXE HARDWARE \$22-PSIS-6006 \$4.000GB SAS DISK PACK (6 X 600GB ISK 3.5)UPG \$8.400 10% \$7.614 \$761 \$5.08 \$3.38 \$161 \$85 UE VNXE HARDWARE \$22-PSIS-6007 \$4.200GB SAS DISK PACK (7 X 600GB ISK 3.5)UPG \$9.870 10% \$8.883 \$8.88 \$592 \$3.95 \$188 \$99 UE VNXE HARDWARE \$22-PSIS-6007 \$4.000GB SAS DISK PACK (7 X 600GB ISK 3.5)UPG \$9.870 10% \$8.883 \$8.88 \$592 \$3.95 \$188 \$99 UE VNXE HARDWARE \$2.4915 \$4.000 \$4.000GB DISK PACK (7 X 600GB ISK 3.5)UPG \$9.870 10% \$8.2610 \$9.200 \$9.000												
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22-PS15-6005 3000 GB SAS DISK PACK (6K 800GB 15K A.5.) \$5,220 10% \$4,698 \$470 \$438 \$313 \$157 \$104 UE VNXE HARDWARE 22-PS15-6005 3000 GB DISK PACK (6K 8 000GB 15K A.5.) UE VNXE HARDWARE 22-PS15-6006 3600GB SAS DISK PACK (6K 8 000GB 15K A.5.) \$6,270 10% \$5,643 \$564 \$527 \$376 \$188 \$125 UE VNXE HARDWARE 22-PS15-6006 3600GB SAS DISK PACK (6K 8 000GB 15K A.5.) UE VNXE HARDWARE 22-PS15-6005 3600GB DISK PACK (6K 8 000GB 15K A.5.) UE VNXE HARDWARE 22-PS15-6005 3600GB DISK PACK (6K 8 000GB 15K A.5.) UE VNXE HARDWARE 22-PS15-6007 4200GB SAS DISK PACK (7K 800GB 15K A.5.) UE VNXE HARDWARE 22-PS15-6007 4200GB SAS DISK PACK (7K 800GB 15K A.5.) UE VNXE HARDWARE 22-PS15-6007 4200GB SAS DISK PACK (7K 800GB 15K A.5.) UE VNXE HARDWARE 22-PS15-6007 4200GB SAS DISK PACK (7K 800GB 15K A.5.) UE VNXE HARDWARE 22-PS15-6007 4200GB SAS DISK PACK (7K 800GB 15K A.5.) UE VNXE HARDWARE 22-PS15-6007 4200GB SAS DISK PACK (7K 800GB 15K A.5.) UE VNXE HARDWARE 22-PS15-6007 4200GB SAS DISK PACK (7K 800GB 15K A.5.) UE VNXE HARDWARE 22-PS15-6007 4200GB SAS DISK PACK (7K 800GB 15K A.5.) UE VNXE HARDWARE 22-PS15-6007 4200GB 15K A.5. UE VNXE HARDWARE 22-PS15-6007 US US US US US US US U	/2-PS15-3007U											
P2-P515-600-6 3600GB SAS DISK PÅCK (6 X 600GB 15K 3.5) \$6,270 10% \$5,643 \$564 \$527 \$376 \$188 \$125 UE VNXE HARDWARE P2-P515-6006U 3600GB DISK PACK (6 X 600GB 15K) \$7,310 10% \$6,579 \$658 \$318 \$338 \$161 \$85 UE VNXE HARDWARE P2-P515-6007U 4200GB SAS DISK PACK (7 X 600GB 15K) \$7,310 10% \$6,579 \$658 \$614 \$439 \$219 \$146 UE VNXE HARDWARE \$7,915-6007U 4200GB DISK PACK (7 X 600GB 15K) \$1,205 \$1,405 10% \$8,870 \$1,265 \$126 \$344 \$39 \$219 \$146 UE VNXE HARDWARE \$1,405 10% \$1,225 \$126 \$344 \$566 \$27 \$14 UE VNXE HARDWARE \$1,405 10% \$1,225 \$126 \$344 \$566 \$27 \$14 UE VNXE HARDWARE \$1,405 10% \$1,225 \$126 \$344 \$566 \$27 \$14 UE VNXE HARDWARE \$1,405 10% \$1,225 \$126 \$344 \$566 \$27 \$14 UE VNXE HARDWARE \$1,405 10% \$1,225 \$126 \$344 \$566 \$27 \$14 UE VNXE HARDWARE \$1,405 10% \$1,225 \$126 \$344 \$566 \$27 \$14 UE VNXE HARDWARE \$1,405 10% \$1,225 \$126 \$344 \$566 \$27 \$14 UE VNXE HARDWARE \$1,405 10% \$1,225 \$126 \$344 \$566 \$27 \$14 UE VNXE HARDWARE \$1,405 10% \$1,225 \$126 \$344 \$360 \$3	/2-PS15-600-5											
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12-PS15-6007U 4200GB DISK PACK (7 X 600GB 15K 3.5)UPG \$9,870 10% \$8,883 \$888 \$592 \$395 \$188 \$99 UE VNXE HARDWARE \$2-PS15-600U 600GB 15K 6GB SAS DRIVE 3.5 UPG \$1,405 10% \$1,265 \$126 \$84 \$56 \$27 \$14 UE VNXE HARDWARE \$3-10GB-ETH-C 2 port x 10GBASET Copper [0 (2 Modules) \$2,900 10% \$2,2610 \$290 \$203 \$0 \$87 \$0 UE VNXE HARDWARE \$31-10GB 10 GB ETHERNET OPTICAL IO MODULE \$3,000 10% \$2,2700 \$0 \$0 \$0 \$0 \$0 \$0 \$0												
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31-10B-C 2 PORT 10GBASE-T IO Copper (Two Modules) \$2,900 10% \$2,610 \$290 \$203 \$0 \$87 \$0 UE VNXE HARDWARE \$1010 \$10	/3-10GB-ETH-C	2 port x 10GBASET Copper IO (2 Modules)		10%	\$2,610			\$0	\$87	\$0	UE	VNXE HARDWARE
31-10B-ETHO 2 port x 10 GbE? OPTICAL IO (2 Modules) \$3,600 10% \$3,240 \$360 \$252 \$0 \$108 \$0 UE VNXE HARDWARE \$311D12AN15CXL VNXE3300;2XSPDPE;15X3.5DS;6X4TBSAS;AC \$16,800 10% \$15,120 \$1,680 \$1,176 \$0 \$504 \$0 UE VNXE HARDWARE \$11D12AN15FS VNXE3300;2XSPDPE;15X3.5DS;6X1D0GBSAS;AC \$20,730 10% \$18,657 \$2,073 \$1,451 \$0 \$622 \$0 UE VNXE HARDWARE \$11D12AN15FS VNXE3300;2XSPDPE;15X3.5DS;6X1D0GBSAS;AC \$20,730 10% \$10,857 \$1,206 \$844 \$0 \$362 \$0 UE VNXE HARDWARE \$11D12AN15CXL VNXE3300;2XSPD DPE;25X2.5 DS;;AC;NR \$12,063 10% \$15,120 \$1,680 \$1,176 \$0 \$504 \$0 UE VNXE HARDWARE \$11D12AN15FS VNXE3300;2XSPD PDE;15X3.5DS;6X4TB SAS;AC \$16,800 10% \$15,120 \$1,680 \$1,176 \$0 \$504 \$0 UE VNXE HARDWARE \$11D12AN15FS VNXE3300;2XSPD PDE;15X3.5DS;6X4TB SAS;AC \$20,730 10% \$18,657 \$2,073 \$1,451 \$0 \$504 \$0 UE VNXE HARDWARE \$11D12AN15FS VNXE3300;2XSPD PDE;15X3.5DS;6X4TB SAS;AC \$20,730 10% \$18,657 \$2,073 \$1,451 \$0 \$504 \$0 UE VNXE HARDWARE \$11D12AN15FS VNXE3300;2XSPD PDE;15X3.5DS;6X4TB SAS;AC \$20,730 10% \$18,657 \$1,206 \$844 \$0 \$362 \$0 UE VNXE HARDWARE \$11D12AN15FS VNXE3300;2XSPD PDE;15X3.5DS;6X4TB SAS;AC \$20,730 10% \$10,657 \$1,206 \$844 \$0 \$362 \$0 UE VNXE HARDWARE \$11D12AN15DS VDE;2XSP;12GB MEM;25DS;AC;WIRACK \$12,063 10% \$10,857 \$1,266 \$844 \$0 \$362 \$0 UE VNXE HARDWARE \$131-10BN \$10,000 \$10 \$10,000 \$10 \$10,000 \$10 \$10,000 \$10 \$10,000 \$10 \$10,000 \$10 \$10,000 \$10 \$10,000 \$10 \$10,000 \$10 \$10,000 \$10 \$10,000 \$10 \$10,000 \$10 \$10,000 \$10 \$10,000 \$10 \$10,000	/31-10GB											
STIDI2AN15CXL VNXE3300;2XSPDPE;15X3.5DS;6X4TBSÁS:AC \$16,800 10% \$15,120 \$1,880 \$1,176 \$0 \$504 \$0 UE VNXE HARDWARE \$101D12AN15FS VNXE3300;2XSPDPE;15X3.5DS;6X100GBSAS;AC \$20,730 10% \$18,657 \$2,073 \$1,451 \$0 \$622 \$0 UE VNXE HARDWARE \$11D12AN15FS VNXE3300;2XSPDPE;15X3.5DS;6X100GBSAS;AC \$16,800 10% \$10,857 \$1,206 \$844 \$0 \$362 \$0 UE VNXE HARDWARE \$131D12AR15CXL VNXE3300;2XSPDPE;15X3.5DS;6X4TB SAS;AC \$16,800 10% \$15,120 \$1,860 \$1,176 \$0 \$504 \$0 UE VNXE HARDWARE \$131D12AR15FS VNXE3300;2XSPDPE;15X3.5DS;6X100GBSAS;AC \$16,800 10% \$16,857 \$1,206 \$1,860 \$1,176 \$0 \$504 \$0 UE VNXE HARDWARE \$131D12AR15FS VNXE3300;2XSPDPE;15X2.5DS;6X100GBSAS;AC \$20,730 10% \$18,657 \$1,206 \$1,451 \$0 \$662 \$0 UE VNXE HARDWARE \$131D12AR25 3U DPE;2XSP;12GB MEM;25DS;AC;W/RACK \$12,063 10% \$10,857 \$1,206 \$844 \$0 \$362 \$0 UE VNXE HARDWARE \$131D12DN25 3U DPE;2XSP;12GB MEM;25DS;AC;W/RACK \$13,872 10% \$12,485 \$1,387 \$971 \$0 \$416 \$0 UE VNXE HARDWARE \$131-1GB 1 GB ETHERNET IO (Two Modules) \$1,000 10% \$1,800 \$200 \$140 \$0 \$60 \$0 UE VNXE HARDWARE \$131-1GB-ETH 4 port x 1 GbE? IO (2 Modules) \$2,000 10% \$1,800 \$200 \$140 \$0 \$60 \$0 UE VNXE HARDWARE \$131-BBU BATTERY BACKUP UNIT FRU \$440 10% \$396 \$0 \$0 \$0 \$0 UE VNXE HARDWARE \$131-DAE-NI5DC VNXE 3300 3U DAE;15X3.5 DRIVE SLOTS; DC \$2,478 10% \$2,230 \$248 \$173 \$0 \$74 \$0 UE VNXE HARDWARE \$131-DAE-NI5DC VNXE 3300 3U DAE;15X3.5 DRIVE SLOTS; DC UE VNXE HARDWARE \$131-DAE-NI5DC VNXE 3300 3U DAE;15X3.5 DRIVE SLOTS; DC UE VNXE HARDWARE \$131-DAE-NI5DC VNXE 3300 3U DAE;15X3.5 DRIVE SLOTS; DC UE VNXE HARDWARE \$131-DAE-NI5DC VNXE 3300 3U DAE;15X3.5 DRIVE SLOTS; DC UE VNXE HARDWARE \$131-DAE-NI5DC VNXE 3300 3U DAE;15X3.5 DRIVE SLOTS; DC UE VNXE HARDWARE \$131-DAE-NI5DC VNXE 3300 3U DAE;15X3.5 DRIVE SLOTS; DC UE									ψo.			
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311D12AR15CX	/311D12AN25											
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311012DN25 31 DPE;2XSP;12GB MEM;25DS;DC;NR \$13,872 10% \$12,485 \$1,387 \$971 \$0 \$416 \$0 UE VNXE HARDWARE \$16B 1 GB FIHERNET I (0 (Two Modules) \$1,000 10% \$900 \$0 \$0 \$0 \$0 \$0 \$0	/311D12AR15FS											
(31-1GB 1 GB ETHERNET IO (Two Modules) \$1,000 10% \$900 \$0 <td>/311D12AR25</td> <td></td>	/311D12AR25											
/31-14BB-TH 4 port x 1 GbE? IO (2 Modules) \$2,000 10% \$1,800 \$200 \$140 \$0 \$60 \$0 UE VNXE HARDWARE /31-BBU BATTERY BACKUP UNIT FRU \$440 10% \$396 \$0 \$0 \$0 \$0 \$0 \$0 UE VNXE HARDWARE /31-DAE-DPS DC POWER SUPPLY (DAE) \$500 10% \$450 \$0 <td>/311D12DN25</td> <td></td>	/311D12DN25											
'31-BBU BÅTTERY BACKUP UNIT FRÚ \$440 10% \$396 \$0 \$0 \$0 \$0 UE VNXE HARDWARE '31-DAE-DPS DC POWER SUPPLY (DAE) \$500 10% \$450 \$0 \$0 \$0 \$0 \$0 UE VNXE HARDWARE '31-DAE-N15DC VNXE3300 3U DAE;15X3.5 DRIVE SLOTS; DC \$2,478 10% \$2,230 \$248 \$173 \$0 \$74 \$0 UE VNXE HARDWARE					,,,,,	**	**					
(31-DAE-DPS DC POWER SUPPLY (DAE) \$500 10% \$450 \$0 \$0 \$0 \$0 UE VNXE HARDWARE (31-DAE-N15DC VNXE3300 3U DAE;15X3.5 DRIVE SLOTS; DC \$2,478 10% \$2,230 \$248 \$173 \$0 \$74 \$0 UE VNXE HARDWARE												
'31-DAE-N15DC VNXE3300 3U DAE;15X3.5 DRIVE SLOTS; DC \$2,478 10% \$2,230 \$248 \$173 \$0 \$74 \$0 UE VNXE HARDWARE												
/31-DAE-N-15E VNXE3300 3U DAE; 15X3.5 INCH DRIVE SLOTS \$2,360 10% \$2,124 \$236 \$165 \$0 \$71 \$0 UE VNXE HARDWARE	/31-DAE-N15DC											
	/31-DAE-N-15E	VNXE3300 3U DAE; 15X3.5 INCH DRIVE SLOTS	\$2,360	10%	\$2,124	\$236	\$165	\$0	\$71	\$0	UE	VNXE HARDWARE

			EPL Pr	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS	FAMILY
V31-DAE-N-25 V31-DAE-N-25D	2U DAE;25X2.5INCH DRIVESLOTS NO RACK 2U DAE;25x2.5;DC POWER;CUSTOMER INSTALL	\$3,343 \$3,510	10% 10%	\$3,009 \$3,159	\$334 \$351	\$234 \$246	\$0 \$0	\$100 \$105	\$0 \$0		VNXE HARDWARE VNXE HARDWARE
V31-DAE-N-23D	POWER SUPPLY DAE FRU	\$5,510 \$500	10%	\$450	\$0	\$0	\$0	\$103	\$0 \$0		VNXE HARDWARE
V31-DAE-R-15E	VNXE3300 3U DAE; 15X3.5 W/RACK	\$2,360	10%	\$2,124	\$236	\$165	\$0	\$71	\$0	UE	VNXE HARDWARE
V31-DAE-R-25	2U DAE;25X2.5 INCH DRIVE SLOTS W/RACK	\$3,343	10%	\$3,009	\$334	\$234	\$0	\$100	\$0		VNXE HARDWARE
V31-DPE-DPS V31-DPE-PS	DC POWER SUPPLY (DPE) POWER SUPPLY DPE FRU	\$715 \$715	10% 10%	\$644 \$644	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VNXE HARDWARE VNXE HARDWARE
V31-LCC	LINK CONTROL CARD FOR 3U DAE FRU	\$715	10%	\$644	\$0	\$0	\$0	\$0	\$0		VNXE HARDWARE
V31-SP	STORAGE PROCESSOR FRU	\$6,929	10%	\$6,236	\$0	\$0	\$0	\$0	\$0		VNXE HARDWARE
V31-SP-DIMM	SP MEMORY FRU	\$425	10%	\$383	\$0	\$0	\$0	\$0	\$0		VNXE HARDWARE
V31-SSD V32-10GOPT	STORAGE PROCESSOR SSD FRU 10GbE4port Optical IO module without SFP	\$1,024 \$2,010	10% 10%	\$922 \$1,809	\$0 \$201	\$0 \$141	\$0 \$101	\$0 \$101	\$0 \$40		VNXE HARDWARE VNXE HARDWARE
V32-10GOPT V32-10GOPTSFP	10GbE 4 port Optical IO module with SFP	\$2,520	10%	\$2,268	\$252	\$176	\$126	\$126	\$50		VNXE HARDWARE
V32-10GOPTSFPU	10GbE Optical IO Module with SFP Upgrade	\$3,405	10%	\$3,065	\$341	\$238	\$170	\$170	\$68		VNXE HARDWARE
V32-10GOPTU	10GbE Optical IO Module without SFP Upg	\$2,715	10%	\$2,444	\$272	\$190	\$136	\$136	\$54		VNXE HARDWARE
V3212TB200GBHW V3212TB400GBHW	VNXe3200 DPE 12TB Cap w/ 200GB Flash VNXe3200 DPE 12TB Cap w/ 400GB Flash	\$36,785 \$43,025	10% 10%	\$33,107 \$38,723	\$3,679 \$4,303	\$2,575 \$3,012	\$1,839 \$2,151	\$1,839 \$2,151	\$736 \$861	UE UE	VNXE HARDWARE VNXE HARDWARE
V32-1G-IO	4 Port 1GbE iSCSI/IP	\$1,000	10%	\$900	\$100	\$3,012	\$2,151 \$50	\$50	\$20		VNXE HARDWARE
V32-1G-IOU	4 Port 1GbE iSCSI/IP IO Module Upgrade	\$770	10%	\$693	\$77	\$54	\$39	\$39	\$15		VNXE HARDWARE
V3220TB1200GBHW	VNXe3200 DPE 20TB Cap w/ 1200GB Flash	\$41,375	10%	\$37,238	\$4,138	\$2,896	\$2,069	\$2,069	\$828		VNXE HARDWARE
V3220TB800GBHW	VNXe3200 DPE 20TB Cap w/ 800GB Flash	\$39,580	10%	\$35,622	\$3,958	\$2,771	\$1,979	\$1,979	\$792		VNXE HARDWARE
V3225TB3600GBHW V322TB600GB	VNXe3200 DPE 25TB Cap w/ 3600GB Flash VNXe3200 DAE w/22TB Cap-600GB10K HS	\$71,830 \$14,870	10% 10%	\$64,647 \$13,383	\$7,183 \$1,487	\$5,028 \$1,041	\$3,592 \$744	\$3,592 \$744	\$1,437 \$297	UE UE	VNXE HARDWARE VNXE HARDWARE
V322TB900GB	VNXe3200 DAE w/22TB Cap-900GB10K HS	\$15,095	10%	\$13,586	\$1,510	\$1,057	\$755	\$755	\$302		VNXE HARDWARE
V3235TB1200GBHW	VNXe3200 DPE 35TB Cap w/ 1200GB Flash	\$41,375	10%	\$37,238	\$4,138	\$2,896	\$2,069	\$2,069	\$828		VNXE HARDWARE
V3235TB800GBHW	VNXe3200 DPE 35TB Cap w/ 800GB Flash	\$39,580	10%	\$35,622	\$3,958	\$2,771	\$1,979	\$1,979	\$792		VNXE HARDWARE
V3240TB3600GBHW V324TB600GB	VNXe3200 DPE 40TB Cap w/ 3600GB Flash VNXe3200 DAE w/44TB Cap-600GB10K HS	\$71,830 \$22,730	10% 10%	\$64,647 \$20,457	\$7,183 \$2.273	\$5,028 \$1,591	\$3,592 \$1,137	\$3,592 \$1,137	\$1,437 \$455	UE UE	VNXE HARDWARE VNXE HARDWARE
V324TB900GB	VNXe3200 DAE w/44TB Cap-900GB10K HS	\$22,750	10%	\$20,437	\$2,276	\$1,607	\$1,148	\$1,148	\$459		VNXE HARDWARE
V32-5TELRAIL	Telco Rail Kit for 2U DPE or DAE	\$150	10%	\$135	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32600S200FDAE	VNXe3200 DAE 10x600GBSAS/10x200GBFLASH	\$30,225	10%	\$27,203	\$3,023	\$2,116	\$1,511	\$1,511	\$605		VNXE HARDWARE
V32-800W-PS V32-8GFC	800W Power Supply 12V and 12V STBY DPE ONE 4 Port 8GB Fibre Channel IO Module	\$500 \$1,400	10% 10%	\$450 \$1,260	\$0 \$140	\$0 \$98	\$0 \$70	\$0 \$70	\$0 \$28		VNXE HARDWARE VNXE HARDWARE
V32-8GFCU	4 Port 8GB Fibre Channel IO Module Upgr	\$1,890	10%	\$1,701	\$189	\$132	\$95	\$95	\$38		VNXE HARDWARE
V328TB200GBHW	VNXe3200 DPE 8TB Cap w/ 200GB Flash	\$27,645	10%	\$24,881	\$2,765	\$1,935	\$1,382	\$1,382	\$553		VNXE HARDWARE
V328TB400GBHW	VNXe3200 DPE 8TB Cap w/ 400GB Flash	\$36,685	10%	\$33,017	\$3,669	\$2,568	\$1,834	\$1,834	\$734		VNXE HARDWARE
V32900S200FDAE V32900S800FDAE	VNXe3200 DAE 10x900GBSAS/10x200GBFLASH VNXe3200 DAE 10x900GBSAS/10x800GBFLASH	\$34,080 \$78,840	10% 10%	\$30,672 \$70,956	\$3,408 \$7,884	\$2,386 \$5.519	\$1,704 \$3,942	\$1,704 \$3.942	\$682 \$1,577		VNXE HARDWARE VNXE HARDWARE
V32-BBU	BATTERY BACKUP UNIT	\$200	10%	\$180	\$0	\$0,519	\$0,942	\$0	\$1,577		VNXE HARDWARE
V32-BC-12ARK	ASSY BEACHCOMBER 12 ADJUSTABLE RAIL KIT	\$240	10%	\$216	\$0	\$0	\$0	\$0	\$0		VNXE HARDWARE
V32-BC-25ARK	ASSY BEACHCOMBER 25 ADJUSTABLE RAIL KIT	\$240	10%	\$216	\$0	\$0	\$0	\$0	\$0		VNXE HARDWARE
V32-BC-FM V32-CCARD	FAN MODULE BC CACHE CARD	\$300 \$1,120	10% 10%	\$270 \$1,008	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VNXE HARDWARE VNXE HARDWARE
V32D12AN2CM12	VNXe3200;2xSP DPE;12x3.5 DS;12x2TB 7200K	\$1,120 \$12,825	10%	\$11,543	\$1,283	\$898	\$641	\$641	\$257		VNXE HARDWARE
V32D12AN2CM9	VNXe3200:2xSP DPE:12x3.5 DS:9x2TB 7200K	\$10,925	10%	\$9,833	\$1,093	\$765	\$546	\$546	\$219		VNXE HARDWARE
V32D12AN2CX12	VNXe3200;2xSP DPE;12x3.5 DS;12x4TB 7200K	\$21,850	10%	\$19,665	\$2,185	\$1,530	\$1,093	\$1,093	\$437	UE	VNXE HARDWARE
V32D12AN2CX9 V32D12AN2F80	VNXE3200;2XSP DPE;12X3.5 DS;9X4TB 7200K VNXe32;2xSP DPE;12x3.5DS;8x800GB FAST VP	\$16,625 \$39,700	10% 10%	\$14,963 \$35,730	\$1,663 \$3.970	\$1,164 \$2,779	\$831 \$1.985	\$831 \$1.985	\$333 \$794		VNXE HARDWARE VNXE HARDWARE
V32D12AN2PM12	VNXe3200;2xSP DPE;12x3.5DS;0x600GB PAST VP VNXe3200;2xSP DPE;12x3.5 DS;12x600GB 15K	\$39,700 \$13,538	10%	\$12,184	\$1,354	\$948	\$677	\$677	\$271		VNXE HARDWARE
V32D12AN2PM6	VNXe3200 2xSP DPE 12x3.5 DS 6x600GB 15K	\$8,400	10%	\$7,560	\$840	\$588	\$420	\$420	\$168		VNXE HARDWARE
V32D12AN2QM12	VNXe3200;2xSP DPE;12x3.5 DS;12x900GB 10K	\$15,936	10%	\$14,342	\$1,594	\$1,116	\$797	\$797	\$319		VNXE HARDWARE
V32D12AN2QM6 V32D12AN5F211	VNXe3200 2xSP DPE 12x3.5 DS 6x900GB 10K VNXe32;2xSP DPE;25x2.5DS;11x200GB FASTVP	\$9,546 \$24,745	10% 10%	\$8,591 \$22,271	\$955 \$2.475	\$668 \$1.732	\$477 \$1.237	\$477 \$1.237	\$191 \$495		VNXE HARDWARE VNXE HARDWARE
V32D12AN5F211 V32D12AN5F216	VNXe32;2xSP DPE;25x2.5DS;11x200GB FASTVP VNXe32:2xSP DPE:25x2.5DS:16x200GB FASTVP	\$24,745 \$33,330	10%	\$22,271	\$2,475 \$3,333	\$1,732	\$1,237 \$1,667	\$1,237 \$1,667	\$495 \$667	UE	VNXE HARDWARE VNXE HARDWARE
V32D12AN5F221	VNXe32;2xSP DPE;25x2.5DS;21x200GB FASTVP	\$41,915	10%	\$37,724	\$4,192	\$2,934	\$2,096	\$2,096	\$838		VNXE HARDWARE
V32D12AN5F28	VNXe32:2xSP DPE:25x2.5DS:8x200GB FAST VP	\$19,380	10%	\$17,442	\$1,938	\$1,357	\$969	\$969	\$388		VNXE HARDWARE
V32D12AN5F80 V32D12AN5F810	VNXe32;2xSP DPE;25x2.5DS;8x800GB FAST VP VNXe32;2xSP DPE;25x2.5DS;10x800GB FASTVP	\$39,700 \$49.070	10% 10%	\$35,730 \$44.163	\$3,970 \$4.907	\$2,779 \$3.435	\$1,985 \$2,454	\$1,985 \$2,454	\$794 \$981	UE UE	VNXE HARDWARE VNXE HARDWARE
V32D12AN5F810 V32D12AN5PS12	VNXe32;2xSP DPE;25x2.5DS;10x800GB FASTVP VNXe3200;2xSP DPE;25x2.5 DS;12x300GB 15K	\$49,070 \$12,540	10%	\$44,163 \$11,286	\$4,907 \$1,254	\$3,435 \$878	\$2,454 \$627	\$2,454 \$627	\$251	UE	VNXE HARDWARE VNXE HARDWARE
V32D12AN5PS25	VNXe3200;2xSP DPE;25x2.5 DS;25x300GB 15K	\$18,100	10%	\$16,290	\$2,172	\$1,520	\$1,086	\$977	\$434		VNXE HARDWARE
V32D12AN5PS6	VNXe3200;2xSP DPE;25x2.5 DS;6x300GB 15K	\$8,920	10%	\$8,028	\$892	\$624	\$446	\$446	\$178		VNXE HARDWARE
V32D12AN5QM12	VNXe3200;2xSP DPE;25x2.5 DS;12x900GB 10K	\$14,488	10%	\$13,039	\$1,449	\$1,014	\$724	\$724	\$290		VNXE HARDWARE
V32D12AN5QM25 V32D12AN5QM6	VNXe3200;2xSP DPE;25x2.5 DS;25x900GB 10K VNXe3200 2xSP DPE 25x2.5 DS 6x900GB 10K	\$20,000 \$8,600	10% 10%	\$18,000 \$7,740	\$2,000 \$860	\$1,400 \$602	\$1,000 \$430	\$1,000 \$430	\$400 \$172		VNXE HARDWARE VNXE HARDWARE
V32D12AN5QM6 V32D12AN5QN12	VNXe3200;2xSP DPE;25x2.5DS;12x1200GB 10K	\$6,600 \$17,385	10%	\$15,647	\$1,739	\$1,217	\$869	\$869	\$172 \$348		VNXE HARDWARE
V32D12AN5QN25	VNXe3200;2xSP DPE;25x2.5DS;25x1200GB 10K	\$24,300	10%	\$21,870	\$2,430	\$1,701	\$1,215	\$1,215	\$486	UE	VNXE HARDWARE
V32D12AN5QN6	VNXe3200;2xSP DPE;25x2.5 DS;6x1200GB 10K	\$10,320	10%	\$9,288	\$1,032	\$722	\$516	\$516	\$206		VNXE HARDWARE
V32D12AN5QS12 V32D12AN5QS25	VNXe3200;2xSP DPE;25x2.5 DS;12x600GB 10K VNXe3200;2xSP DPE;25x2.5 DS;25x600GB 10K	\$11,780 \$15,600	10% 10%	\$10,602 \$14,040	\$1,178 \$1,560	\$825 \$1,092	\$589 \$780	\$589 \$780	\$236 \$312		VNXE HARDWARE VNXE HARDWARE
V32D12AN5QS25 V32D12AN5QS6	VNXe3200;2XSP DPE;25X2.5 DS;25X600GB 10K VNXe3200 2xSP DPE 25X2.5 DS 6X600GB 10K	\$15,600 \$7,600	10%	\$14,040 \$6,840	\$1,560 \$760	\$1,092 \$532	\$780 \$380	\$780 \$380	\$312 \$152		VNXE HARDWARE VNXE HARDWARE
V32D12AN5QT12	VNXe3200;2xSP DPE;25x2.5 DS;12x600GB 15K	\$13,540	10%	\$12,186	\$1,354	\$948	\$677	\$677	\$271		VNXE HARDWARE
V32D12AN5QT25	VNXe3200;2xSP DPE;25x2.5 DS;25x600GB 15K	\$18,520	10%	\$16,668	\$1,852	\$1,296	\$926	\$926	\$370		VNXE HARDWARE
V32D12AN5QT6	VNXe3200;2xSP DPE;25x2.5 DS;6x600GB 15K	\$8,400	10%	\$7,560	\$840	\$588	\$420 \$470	\$420 \$470	\$168		VNXE HARDWARE
V32D12DN2	VNXe32;2xSP DPE;DC;12X3.5DS; DISKLESS	\$9,390	10%	\$8,451	\$939	\$657	\$470	\$470	\$188	UE	VNXE HARDWARE

			EPL P	EPL Pricing EPL Maintenance and Warranty Uprade Pricing							
MODEL CODE	DESCRIPTION	EMC	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL	MNT ANNUAL	MNT ANNUAL	WARR UPG	WARR UPG	DISCOUNT	FAMILY
V32D12DN2CM12	VNXe32:2xSP DPE:DC:12x3.5DS:12x2TB 7200K	LIST PRICE USD	10%	\$14,427	(PREMIUM)	(STANDARD)	(BASIC) \$802	(PREMIUM) \$802	(STANDARD)	CLASS	VNXE HARDWARE
V32D12DN2CM12 V32D12DN2CM9	VNXe32:2xSP DPE:DC:12x3.5DS:12x21B 7200K VNXe32:2xSP DPE:DC:12x3.5DS:9x2TB 7200K	\$16,030 \$13,655		\$14,427 \$12.290	\$1,603 \$1,366	\$1,122 \$956	\$683	\$683	\$321 \$273	UE UE	VNXE HARDWARE
V32D12DN2CX12	VNXe32;2xSP DPE;DC;12x3.5DS;12x4TB 7200K	\$27,315		\$24,584	\$2,732	\$1,912	\$1,366	\$1,366	\$546	ÜE	VNXE HARDWARE
V32D12DN2CX9	VNXe32;2xSP DPE;DC;12x3.5DS;9x4TB 7200K	\$20,780	10%	\$18,702	\$2,078	\$1,455	\$1,039	\$1,039	\$416	ÜE	VNXE HARDWARE
V32D12DN2PM12	VNXe32;2xSP DPE;DC;12x3.5DS;12x600GB 15K	\$16,925	10%	\$15,233	\$1,693	\$1,185	\$846	\$846	\$339	UE	VNXE HARDWARE
V32D12DN2PM6	VNXe32;2xSP DPE;DC;12x3.5DS;6x600GB 15K	\$10,500	10%	\$9,450	\$1,050	\$735	\$525	\$525	\$210	UE	VNXE HARDWARE
V32D12DN2QM12	VNXe32:2xSP DPE:DC:12x3.5DS:12x900GB 10K	\$19,920	10%	\$17,928	\$1,992	\$1,394	\$996	\$996	\$398	UE	VNXE HARDWARE
V32D12DN2QM6	VNXe32:2xSP DPE:DC:12x3.5DS:6x900GB 10K	\$11,935	10%	\$10,742	\$1,194	\$835	\$597	\$597	\$239	UE	VNXE HARDWARE
V32D12DN5	VNXe32;2xSP DPE;DC;25X2.5DS; DISKLESS	\$7,270	10%	\$6,543	\$727	\$509	\$364	\$364	\$145	UE	VNXE HARDWARE
V32D12DN5F28	VNXe32:2xSP DPE:DC:25x2.5:8x200GB FAST	\$36,815	10%	\$33,134	\$3,682	\$2,577	\$1,841	\$1,841	\$736	UE	VNXE HARDWARE
V32D12DN5PS12 V32D12DN5PS25	VNXe32;2xSP DPE;DC;25x2.5DS;12x300GB 15K VNXe32:2xSP DPE:DC:25x2.5DS:25x300GB 15K	\$15,675 \$22.658	10% 10%	\$14,108 \$20.392	\$1,568 \$2,266	\$1,097 \$1.586	\$784 \$1.133	\$784 \$1.133	\$314 \$453	UE UE	VNXE HARDWARE VNXE HARDWARE
V32D12DN5PS25 V32D12DN5PS6	VNXe32;2xSP DPE;DC;25x2.5DS;25x300GB 15K VNXe32;2xSP DPE;DC;25x2.5DS;6x300GB 15K	\$22,658 \$11,150	10%	\$20,392 \$10,035	\$2,200 \$1,115	\$1,586 \$781	\$1,133 \$558	\$1,133 \$558	\$453 \$223	UE	VNXE HARDWARE
V32D12DN5F30 V32D12DN5QM12	VNXe32:2xSP DPE:DC:25x2:5D3;0x3000GB 13K VNXe32:2xSP DPE:DC:25x2:5DS:12x900GB 10K	\$18,110		\$16,299	\$1,811	\$1,268	\$906	\$906	\$362	UE	VNXE HARDWARE
V32D12DN5QM12 V32D12DN5QM25	VNXe32:2xSP DPE:DC:25x2.5DS:12x300GB 10K	\$24,938		\$22,444	\$2,494	\$1,746	\$1,247	\$1,247	\$499	UE	VNXE HARDWARE
V32D12DN5QM6	VNXe32:2xSP DPE:DC:25x2.5DS:6x900GB 10K	\$10,750	10%	\$9,675	\$1.075	\$753	\$538	\$538	\$215	ÜE	VNXE HARDWARE
V32D12DN5QN12	VNXe32;2xSP DPE;DC;25x2.5DS;12x1200GB10K	\$19,125	10%	\$17,213	\$1,913	\$1,339	\$956	\$956	\$383	UE	VNXE HARDWARE
V32D12DN5QN25	VNXe32;2xSP DPE;DC;25x2.5DS;25x1200GB10K	\$26,836	10%	\$24,152	\$2,684	\$1,879	\$1,342	\$1,342	\$537	ÜE	VNXE HARDWARE
V32D12DN5QN6	VNXe32;2xSP DPE;DC;25x2.5DS;6x1200GB10K	\$11,350	10%	\$10,215	\$1,135	\$795	\$568	\$568	\$227	UE	VNXE HARDWARE
V32D12DN5QS12	VNXe32;2xSP DPE;DC;25x2.5DS;12x600GB 10K	\$14,725	10%	\$13,253	\$1,473	\$1,031	\$736	\$736	\$295	UE	VNXE HARDWARE
V32D12DN5QS25	VNXe32;2xSP DPE;DC;25x2.5DS;25x600GB 10K	\$19,570	10%	\$17,613	\$1,957	\$1,370	\$979	\$979	\$391	UE	VNXE HARDWARE
V32D12DN5QS6	VNXe32;2xSP DPE;DC;25x2.5DS;6x600GB 10K	\$9,500	10%	\$8,550	\$950	\$665	\$475	\$475	\$190	UE	VNXE HARDWARE
V32-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$1,890	10%	\$1,701	\$189	\$132	\$95	\$95	\$38	UE	VNXE HARDWARE
V32-DAE-12U	2U DAE w/12x3.5 INCH DRIVE SLOTS;UPGRADE	\$2,550	10%	\$2,295	\$255	\$179	\$128	\$128	\$51	UE	VNXE HARDWARE
V32-DAE-25	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$3,345	10%	\$3,011	\$335	\$234	\$167	\$167	\$67	UE	VNXE HARDWARE
V32-DAE-25D	VNXe3200 DC DAE-25x2.5	\$4,350	10%	\$3,915	\$435	\$305	\$218	\$218	\$87	UE	VNXE HARDWARE
V32-DAE-25DU	VNXe3200 DC DAE-25x2.5"" Upgrade	\$5,870	10%	\$5,283	\$587	\$411	\$294	\$294	\$117	UE	VNXE HARDWARE
V32-DAE-25U	2U DAE w/25x2.5 INCH DRIVE SLOTS;UPGRADE	\$4,515	10%	\$4,064	\$452	\$316	\$226	\$226	\$90	UE	VNXE HARDWARE
V32-DC-PS	DC PSU for the 25 drive DAE	\$485		\$437	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32-DC-PSU V32-LCC-DAE12	DC PSU For VNXe3200 DC DPE LCC FOR 2U DAE 12 DRIVE	\$485 \$1,775		\$437 \$1,598	\$0 \$178	\$0 \$124	\$0 \$89	\$0 \$89	\$0 \$36	UE UE	VNXE HARDWARE VNXE HARDWARE
V32-LCC-DAE12	LCC FOR 20 DAE 12 DRIVE	\$1,775 \$1,775		\$1,598	\$178	\$124 \$124	\$89	\$89	\$36 \$36	UE	VNXE HARDWARE
V32-MSAS-2M	Two Mini-SAS to Mini-SAS 2 M cable	\$360		\$324	\$176	\$124	ъоэ \$0	\$09 \$0	\$30 \$0	UE	VNXE HARDWARE
V32-MSAS-5M	Two Mini-SAS to Mini-SAS 5 M cable	\$900	10%	\$810	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32MSAS-HD-2M	Two Mini-SAS HD to Mini-SAS 2 M cable	\$540	10%	\$486	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32MSAS-HD-5M	Two Mini-SAS HD to Mini-SAS 5 M cable	\$1,350	10%	\$1,215	\$0	\$0	\$0	\$0	\$0	ÜE	VNXE HARDWARE
V32-PS	PWR SUPPLY FOR VNXE3200/3400 DPE	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32-PS-DAE12	Power Supply for 2U 12 DRIVE DAE	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	ÜE	VNXE HARDWARE
V32-PS-DAE25	Power Supply for 2U 25 DRIVE DAE	\$485		\$437	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V3-2S10600EU	600GB 10K 6G SAS 2.5 SPARE	\$955	10%	\$860	\$85	\$59	\$0	\$21	\$0	UE	VNXE HARDWARE
V3-2S10900EU	900GB 10K 6G SAS 2.5 SPARE	\$1,290	10%	\$1,161	\$115	\$80	\$0	\$29	\$0	UE	VNXE HARDWARE
V32S10E900ETU	900GB 10K 6G SAS 2.5 SPARE	\$1,300		\$1,170	\$195	\$143	\$0	\$52	\$0	UE	VNXE HARDWARE
V3-2S10E900EU	900GB 2.5" SELF ENCRYPT DRIVE UPG	\$1,810	10%	\$1,629	\$161	\$112	\$0	\$40	\$0	UE	VNXE HARDWARE
V32S6F100ETU	100GB 2.5 EFD SPARE	\$3,150	10%	\$2,835	\$473	\$347	\$0	\$126	\$0	UE	VNXE HARDWARE
V3-2S6F100EU	100GB EFD 6G SAS 2.5 SPARE	\$3,155	10%	\$2,840	\$280	\$196	\$0	\$70	\$0	UE	VNXE HARDWARE
V32S6F200ETU	200GB 2.5 EFD SPARE	\$5,965	10%	\$5,369	\$895	\$656	\$0	\$239	\$0	UE UE	VNXE HARDWARE
V3-2S6F200EU V32SFP-TWAX-1M	200GB EFD 6G SAS 2.5 SPARE Qty 4 1M ACTIVE TWINAX 10G CABLE	\$5,970 \$980	10% 10%	\$5,373 \$882	\$531 \$0	\$370 \$0	\$0 \$0	\$132 \$0	\$0 \$0	UE	VNXE HARDWARE VNXE HARDWARE
V32SFP-TWAX-3M	Qtv 4 3M ACTIVE TWINAX 10G CABLE	\$1.175		\$1.058	\$0	\$0	\$0	\$0	\$0 \$0	UE	VNXE HARDWARE
V32SFP-TWAX-5M	Qty 4 5M ACTIVE TWINAX 10G CABLE	\$1,440	10%	\$1,296	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32-SP	VNXe 3200 STORAGE PROCESSOR NO DIMM	\$7,015		\$6,314	\$702	\$491	\$351	\$351	\$140	ÜE	VNXE HARDWARE
V32-SP-DIMM	VNXe 3200 SP MEMORY 8GB DIMM	\$305		\$275	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32-SSD	STORAGE PROCESSOR SSD MSATA	\$1,024	10%	\$922	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V3D12AN15CXL12	VNXE3300;2SP DPE;15X3.5;12x4TB NLS	\$27,600	10%	\$24,840	\$2,760	\$1,932	\$0	\$828	\$0	UE	VNXE HARDWARE
V3D12AR15CXL12	VNXE3300;2SP DPE;15X3.5;12x4TBNLS;RK	\$27,600	10%	\$24,840	\$2,760	\$1,932	\$0	\$828	\$0	UE	VNXE HARDWARE
V3-RACK-40U	VNXE3300 RACK	\$1,680		\$1,512	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V3-VS07-010-6	6TB SAS DISK PACK (6 x 1TB 7200RPM)	\$2,830	10%	\$2,547	\$340	\$238	\$0	\$85	\$0	UE	VNXE HARDWARE
V3-VS07-0106U	6TB SAS DISK PACK (6 x 1TB 72k)UPG	\$3,830	10%	\$3,447	\$340	\$237	\$0	\$85	\$0	UE	VNXE HARDWARE
V3-VS07-020-6	12TB SAS DISK PACK 6X2TB 7200RPM DISKS	\$4,320	10%	\$3,888	\$518	\$363	\$0	\$130	\$0	UE	VNXE HARDWARE
V3-VS07-0206U	12TB SAS DISK PACK (6 x 2TB 72k)UPG	\$5,850	10%	\$5,265	\$520	\$363	\$0	\$130	\$0	UE	VNXE HARDWARE
V3-VS07-020EU	2TB 7200RPM NJ. SAS DRIVE SPARE UPGRADE	\$975	10%	\$878	\$87	\$60	\$0 *0	\$22	\$0	UE	VNXE HARDWARE
V3-VS07-020UE V3-VS07-030EU	2TB 7200RPM NL-SAS DRIVE UPGRADE 3TB 7200RPM NL-SAS SPARE	\$975 \$1,385	10% 10%	\$878 \$1,247	\$87 \$123	\$60 \$86	\$0 \$0	\$22 \$31	\$0 \$0	UE UE	VNXE HARDWARE VNXE HARDWARE
V3-VS07-030E0 V3-VS07-040E	4TB 7.2K NL-SAS 3.5" DRIVE	\$1,385 \$1,250	10%	\$1,247 \$1,125	\$123 \$150	\$86 \$105	\$0 \$0	\$31	\$0 \$0	UE	VNXE HARDWARE
V3-VS07-040EU	4TB 7.2K NL-SAS 3.5" DRIVE 4TB 7.2K NL-SAS 3.5" DRIVE UPG	\$1,670	10%	\$1,503	\$148	\$103	\$0	\$37	\$0	UE	VNXE HARDWARE
V3-VS07E030EU	3TB NL-SAS 3.5" SELF ENCRYPT DRIVE UPG	\$1,945		\$1,751	\$173	\$104	\$0 \$0	\$43	\$0 \$0	UE	VNXE HARDWARE
V3-VS10900EU	900GB 10K 6G SAS 3.5 SPARE	\$1,290		\$1,161	\$115	\$80	\$0	\$29	\$0 \$0	UE	VNXE HARDWARE
V3-VS10500EU	900GB 3.5" SELF ENCRYPT DRIVE UPG	\$1,960	10%	\$1,764	\$174	\$122	\$0	\$43	\$0 \$0	UE	VNXE HARDWARE
V3-VS15-300-6	1800GB SAS DISK PACK (6 X 300GB 15K 3.5)	\$3,945		\$3,551	\$473	\$331	\$0	\$118	\$0	UE	VNXE HARDWARE
V3-VS15-3006U	1800GB SAS DISK PK(6x300GB 15K 3.5)UPG	\$5,330		\$4,797	\$474	\$330	\$0	\$118	\$0	UE	VNXE HARDWARE
V3-VS15-300-7	2100GB SAS DISK PACK (7X 300GB 15K 3.5")	\$4,605		\$4,145	\$553	\$387	\$0	\$138	\$0	ÜE	VNXE HARDWARE
V3-VS15-3007U	2100GB SAS DISK PACK (7 x 300GB 15K) UPG	\$6,215	10%	\$5,594	\$553	\$385	\$0	\$138	\$0	UE	VNXE HARDWARE
V3-VS15-300EU	300GB 15K 3.5 SAS SPARE	\$890	10%	\$801	\$79	\$55	\$0	\$20	\$0	ÜE	VNXE HARDWARE
V3-VS15-300UE	300GB 15K SAS DRIVE UPGRADE	\$890	10%	\$801	\$79	\$55	\$0	\$20	\$0	UE	VNXE HARDWARE

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14 - MARTEN AND STATES	MODEL CODE	DESCRIPTION		EPL DISCOUNT %	EPL NET PRICE		MNT ANNUAL	MNT ANNUAL	WARR UPG			FAMILY
SAMINGERSON CONTROLLED AND CONTROLLE	V3-VS15-600-6						\$527		\$188	\$0	UE	
AND SECURE FOR PLANCES INSULED 10 10 10 10 10 10 10 10 10 10 10 10 10												
14-44 FEBRUAY - 15-20												
19 (19 19 19 19 19 19 19 1												
## AUSERFLAND STATE AND AUSER	V3-VS15-600UE											
15-080-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1	V3-VS6F-100-5											
19 - West 19 - W	V3-VS6F-1005U	500GB FLASH DISK PACK (5 x 100GB)UPG	\$15,835	10%	\$14,252	\$1,408	\$982	\$0	\$351	\$0		VNXE HARDWARE
Page	V3-VS6F-100EU	100GB 3.5 EFD SPARE	\$3,165	10%	\$2,849	\$281	\$196	\$0	\$70			VNXE HARDWARE
12-20-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-	V3-VS6F-100UE											
\$3.00 February 19.00			φοσσ	1070		Ψ			ΨŪ			
Fig. 19.00.00 Microscopic Micr												
Section Sect												
Footback												
Section Sect	V5-2S10-600U											
WALKEROON DOORS WALKEROON DOORS WALKER W	V5-2S10-900	VNXE1600 900GB 10K SAS 25X2.5	\$655	10%	\$590	\$0		\$0	\$0	\$0	UE	VNXE HARDWARE
## PART	V5-2S10-900TU	VNXE1600 900GB 10K SAS 25X2.5 U/G			\$797			\$0				VNXE HARDWARE
Section Sect	V5-2S10-900U											
## 1-25-13-200 VINCE FIDED SIGNED IS SAS 2002.02 10 10 10 10 10 10 10	V5-2S15-300											
5-251-6-000 VARK-FROR DEWORD 11 K-542-522-5 U.G. 5075 10 K-542-5 U.G. 5075 10 VARK-FROR DEWORD 11 VARK-FROR DEWORD 12 VARK												
FS-2515-007U VIXET-FROR ORDONE TICK 6AS 2526.25 UIC 9.075 10% 8377 50 50 50 50 50 50 50 50 50 50 50 50 50												
19-25 19-2												
## PASSPARADIO VINCE FIDOLOGOUS SSD 2002.5 1 /400 10% 5 /1.005 10 10% 10% 1.005 1.00			7									
\$2-998F-X-200TU VNXE-100D 2000S SSD 2004.22 UIG \$1,735 10% \$1.692 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0			7									
78-2987-2001 NNE-1000 200G SSD 20X2 S U G NNE-HARDWARE NS NO	V5-2S6FX-200TU											
78-289FX-800	V5-2S6FX-200U					\$0	\$0				UE	
FS-28FFX-200U WAKE-1900 DROS BSD 25V.25 UG \$4.985 10% \$4.447 \$0 \$0 \$0 \$0 \$0 \$0 \$0 U WAKE-HARDWARE FARWARE FARW	V5-2S6FX-800		\$4,150	10%	\$3,735	\$0		\$0	\$0			VNXE HARDWARE
56-991-020 VANCE 100 OTEN SAS 120.5 S	V5-2S6FX-800TU											
VANEER 1907 VANEER 190												
VANCEH000 TBN III AS A 12X3.5 US							\$0					
15-P897-040 VAXE-1600 ATEN NL. SAS 12X3.5 UIG												
19-9807-040TU												
15-9807-040U VINCE[100 0008] 100 N.S. ASI 12/3.5 U.S. VINCE HARDWARE FAPRINGARE												
FS-B10-900												
Fig-PSI Ground NNE Fig POROCE NNE NNE Fig POROCE NNE	V5-PS10-900							\$0			ÜE	
Fig-P81-6-001 VAKE Fid0 600GB 15K SAS 12X3 5 UE VAKE Fid0 S00GB	V5-PS10-900TU	VNXE1600 900GB 10K SAS 12X3.5 U/G	\$885	10%	\$797	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
15-PS15-600TU	V5-PS10-900U											
F8-P816-8001 VNXE1600 0006B 18K SAS 12X3.5 UIG \$975 10% \$976 50 \$0 \$0 \$0 \$0 \$0 \$0 \$0												
15-PSBFX-200							\$0					
15-PSBFX-200TU VNXE1600 200GB SSD 12X3.5 U/G \$1,735 10% \$1,662 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$												
5-PSEP\$-200U VNXE1600 200GB SSD 12X3 5 U/G			T -11									
FS-PLEXZOR-SSD NXE-1600 3.5 System Pack 6X 2000GB SDS 88,095 10% \$7,826 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$							\$0					
FS-PL-BX200-10K VNX-1600 3.5 System Pack BX 900GB 10K \$3.150 10% \$2.835 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	V5-SP-L6X200-SSD											
FS-PI-LIX VIXE 1600 3.5 System Pack 8X 2TB NLSAS \$4,535 10% \$4,082 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	V5-SP-L6X600-15K	VNXe1600 3.5 System Pack 6X 600GB 15K	\$3,040	10%	\$2,736	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
55-SP-EQXATE-NL VNXe1600 3.5 system Pack 9X 4TB NLSAS \$1,45 10% \$7,331 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	V5-SP-L6X900-10K	VNXe1600 3.5 System Pack 6X 900GB 10K	\$3,150	10%	\$2,835			\$0	\$0	\$0		VNXE HARDWARE
15-SP-56x1200-10K	V5-SP-L9X2TB-NL											
15-SP-586X200-SSD												
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FS-PS-68600-10K VNXe1600 2.5 System Pack 8X 600GB 10K \$2.185 10% \$1.967 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$												
FS-PS-68K000-15K VNX=1600 2.5 System Pack 6X 600GB 15K S3,040 10% \$2,736 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$												
VK-S-PS-S6X900-SSD	V5-SP-S6X600-15K	VNXe1600 2.5 System Pack 6X 600GB 15K									UE	
16-2510-012 VNXe 3200 1.2TB 10K SAS 25X2.5 S995 10% \$896 \$119 \$84 \$60 \$54 \$24 UE VNXE HARDWARE	V5-SP-S6X800-SSD		\$24,900	10%	\$22,410	\$0	\$0	\$0	\$0	\$0		VNXE HARDWARE
6-2810-012TU VNXe 3200 1.2TB 10K SAS 25X2.5 U/G \$1,340 10% \$1,206 \$119 \$83 \$58 \$30 \$25 UE VNXE HARDWARE	V5-SP-S6X900-10K	VNXe1600 2.5 System Pack 6X 900GB 10K	\$3,150	10%	\$2,835	\$0	\$0	\$0	\$0			VNXE HARDWARE
6-2510-1012	V6-2S10-012		\$995									
6-2510-600 VNXe 3200 600GB 10K SAS 25X2.5 \$585 10% \$527 \$70 \$49 \$35 \$32 \$14 UE VNXE HARDWARE	V6-2S10-012TU											
6-2510-600U VNXe 3200 600GB 10K SAS 25X2.5 U/G \$790 10% \$711 \$70 \$49 \$34 \$18 \$15 UE VNXE HARDWARE												
6-2516-900 VNXe 3200 900GB 10K SAS 25X2.5 S70 10% S711 S95 \$66 \$47 \$43 \$19 UE VNXE HARDWARE												
76-2810-900U VNXe 3200 900GB 10K SAS 25X2.5 U/G \$1,060 10% \$954 \$94 \$66 \$46 \$24 \$20 UE VNXE HARDWARE (6-2815-300 VNXe 3200 300GB 15K SAS 25X2.5 U/G \$1,145 10% \$761 \$101 \$71 \$51 \$46 \$20 UE VNXE HARDWARE (6-2815-300U VNXe 3200 300GB 15K SAS 25X2.5 U/G \$1,145 10% \$1,031 \$102 \$71 \$49 \$26 \$22 UE VNXE HARDWARE (6-2815-600 VNXe 3200 600GB 15K SAS 25X2.5 U/G \$1,145 10% \$783 \$104 \$73 \$52 \$47 \$21 UE VNXE HARDWARE (6-2815-600U VNXe 3200 600GB 15K SAS 25X2.5 TAA U/G \$1,175 10% \$1,058 \$104 \$73 \$51 \$26 \$22 UE VNXE HARDWARE (6-2815-600U VNXe 3200 600GB 15K SAS 25X2.5 U/G \$1,175 10% \$1,058 \$104 \$73 \$51 \$26 \$22 UE VNXE HARDWARE (6-2815-600U VNXe 3200 600GB 15K SAS 25X2.5 U/G \$1,175 10% \$1,058 \$104 \$73 \$51 \$26 \$22 UE VNXE HARDWARE (6-2815-600U VNXe 3200 600GB 15K SAS 25X2.5 U/G \$1,175 10% \$1,058 \$104 \$73 \$51 \$26 \$22 UE VNXE HARDWARE (6-2815-600U VNXe 3200 100GB EFD 25X2.5 U/G \$1,1835 10% \$1,652 \$220 \$154 \$110 \$99 \$44 UE VNXE HARDWARE (6-286F-100U VNXe 3200 100GB EFD 25X2.5 U/G \$2,475 10% \$2,228 \$220 \$153 \$106 \$55 \$47 UE VNXE HARDWARE (6-286F-200U VNXe 3200 200GB EFD 25X2.5 U/G U/A HARDWARE (6-286F-200U VNXe 3200 200GB EFD 25X2.5 U/G U/A HARDWARE (6-286F-200U VNXe 3200 200GB EFD 25X2.5 U/G U/A HARDWARE (6-286F-200U VNXe 3200 200GB EFD 25X2.5 U/G U/A HARDWARE (6-286F-200U VNXe 3200 200GB EFD 25X2.5 U/G U/A HARDWARE (6-286F-200U VNXe 3200 200GB EFD 25X2.5 U/G U/A HARDWARE (6-286F-200U VNXe 3200 200GB EFD 25X2.5 U/G U/A HARDWARE (6-286F-200U VNXe 3200 200GB EFD 25X2.5 U/G U/A HARDWARE (6-286F-200U VNXe 3200 200GB EFD 25X2.5 U/G U/A HARDWARE (6-286F-200U VNXe 3200 200GB EFD 25X2.5 U/G U/A HARDWARE (6-286F-200U VNXe 3200 200GB EFD 25X2.5 U/G U/A HARDWARE (6-286F-200U VNXe 3200 200GB EFD 25X2.5 U/G U/A HARDWARE (6-286F-200U VNXe 3200 200GB EFD 25X2.5 U/G U/A HARDWARE (6-286F-200U VNXe 3200 200GB EFD 25X2.5 U/G U/A HARDWARE (6-286F-200U VNXe 3200 200GB EFD 25X2.5 U/G U/A HARDWARE (6-286F-200U VNXe 3200 200GB EFD 25X2.5 U/A U/A HARDWARE (6-286F-200U VNXe 3200 200GB EFD 25X2.5 U/A												
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%-256F-100 VNX= 3200 100GB EFD 25X2.5 \$1.835 10% \$1.652 \$220 \$154 \$110 \$99 \$44 UE VNXE HARDWARE /6-256F-100U VNX= 3200 100GB EFD 25X2.5 U/G \$2.475 10% \$2.228 \$220 \$153 \$106 \$55 \$47 UE VNXE HARDWARE /6-256F-200 VNX= 3200 200GB EFD 25X2.5 \$2.905 10% \$2.615 \$349 \$244 \$174 \$157 \$70 UE VNXE HARDWARE	V6-2S15-600TU	VNXe3200 600GB 15K SAS 25X2.5 TAA UPG	\$1,175	10%	\$1,058	\$104	\$73	\$51		\$22	UE	VNXE HARDWARE
/6-286F-100U VNXe 3200 100GB EFD 25X2.5 U/G \$2,475 10% \$2,228 \$220 \$153 \$106 \$55 \$47 UE VNXE HARDWARE /6-286F-200 VNXe 3200 200GB EFD 25X2.5 \$2,905 10% \$2,615 \$349 \$244 \$174 \$157 \$70 UE VNXE HARDWARE	V6-2S15-600U											
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	v 0-230F-200U	VIVAG 0200 2000D EFD 20A2.3 U/G	ა	1070	გა, ე28	φ348	\$ 243	\$ 109	δδφ	\$74	UE	VINAE HANDWAKE

			EPL P	ricing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
V6-2S6FX-200	VNXe 3200 200GB FAST VP EFD 25X2.5	\$1,610		\$1,449	\$193	\$135	\$97	\$87	\$39	UE	VNXE HARDWARE
V6-2S6FX-200-10 V6-2S6FX-200-19	Flash Power Pack VNXe 200GB 10X2.5 Flash Power Pack VNXe 200GB 19X2.5	\$16,100 \$30,590		\$14,490 \$27,531	\$1,932 \$3,671	\$1,352 \$2,570	\$966 \$1,835	\$869 \$1,652	\$386 \$734	UE UE	VNXE HARDWARE VNXE HARDWARE
V6-2S6FX-200-25	Flash Power Pack VNXe 200GB 25X2.5	\$40,250		\$36,225	\$4,830	\$3,381	\$2,415	\$2,174	\$966	UE	VNXE HARDWARE
V6-2S6FX-200-50	Flash Power Pack VNXe 200GB 50X2.5	\$75,725		\$68,153	\$9,087	\$6,361	\$4,544	\$4,089	\$1,817	UE	VNXE HARDWARE
V6-2S6FX-200TU-50	Flash Power Pack VNXe 200GB 50X2.5 UPG	\$90,870		\$81,783	\$8,078	\$5,634	\$3,907	\$2,029	\$1,727	ÜE	VNXE HARDWARE
V6-2S6FX-200U	VNXe 3200 200GB FAST VP EFD 25X2.5 U/G	\$1,935	10%	\$1,742	\$172	\$120	\$83	\$43	\$37	UE	VNXE HARDWARE
V6-2S6FX-200U-10	Flash Power Pack VNXe 200GB 10X2.5 UPG	\$19,350		\$17,415	\$1,720	\$1,200	\$832	\$432	\$368	UE	VNXE HARDWARE
V6-2S6FX-200U-19	Flash Power Pack VNXe 200GB 19X2.5 UPG	\$36,765		\$33,089	\$3,268	\$2,279	\$1,581	\$821	\$699	UE	VNXE HARDWARE
V6-2S6FX-200U-25	Flash Power Pack VNXe 200GB 25X2.5 UPG	\$48,375		\$43,538	\$4,301	\$2,999	\$2,080	\$1,080	\$919	UE	VNXE HARDWARE
V6-2S6FX-200U-50	Flash Power Pack VNXe 200GB 50X2.5 UPG	\$90,870 \$4,150		\$81,783	\$8,078	\$5,634	\$3,907	\$2,029	\$1,727	UE	VNXE HARDWARE
V6-2S6FX-800 V6-2S6FX-800-10	VNXe 3200 800GB FASTVP EFD 25X2.5 Flash Power Pack VNXe 800GB 10X2.5	\$4,150 \$57,650		\$3,735 \$51,885	\$498 \$6,918	\$349 \$4,843	\$249 \$3,459	\$224 \$3,113	\$100 \$1,384	UE UE	VNXE HARDWARE VNXE HARDWARE
V6-2S6FX-800-19	Flash Power Pack VNXe 800GB 19X2.5	\$109,535		\$98,582	\$13,144	\$9,201	\$6,572	\$5,915	\$2,629	UE	VNXE HARDWARE
V6-2S6FX-800-25	Flash Power Pack VNXe 800GB 25X2.5	\$144.125		\$129,713	\$17,295	\$12,107	\$8,648	\$7,783	\$3,459	UE	VNXE HARDWARE
V6-2S6FX-800TU	VNXe 3200 800GB FASTVP EFD 25X2.5 UG	\$4,985		\$4,487	\$443	\$309	\$214	\$111	\$95	ÜE	VNXE HARDWARE
V6-2S6FX-800U	VNXe 3200 800GB FASTVP EFD 25X2.5 UG	\$4,985	10%	\$4,487	\$443	\$309	\$214	\$111	\$95	UE	VNXE HARDWARE
V6-2S6FX-800U-10	Flash Power Pack VNXe 800GB 10X2.5 UPG	\$69,250		\$62,325	\$6,156	\$4,294	\$2,978	\$1,546	\$1,316	UE	VNXE HARDWARE
V6-2S6FX-800U-19	Flash Power Pack VNXe 800GB 19X2.5 UPG	\$131,575		\$118,418	\$11,697	\$8,158	\$5,658	\$2,938	\$2,500	UE	VNXE HARDWARE
V6-2S6FX-800U-25	Flash Power Pack VNXe 800GB 25X2.5 UPG	\$173,125		\$155,813	\$15,391	\$10,734	\$7,444	\$3,866	\$3,289	UE	VNXE HARDWARE
V6-PS07-020	VNXe 3200 2TB NL SAS 12X3.5	\$660		\$594	\$79 \$70	\$55	\$40	\$36	\$16	UE UE	VNXE HARDWARE
V6-PS07-020U V6-PS07-040	VNXe 3200 2TB NL SAS 12X3.5 U/G VNXe 3200 4TB NL SAS 12X3.5	\$890 \$905		\$801 \$815	\$79 \$109	\$55 \$76	\$38 \$54	\$20 \$49	\$17 \$22	UE	VNXE HARDWARE VNXE HARDWARE
V6-PS07-040U	VNXe 3200 4TB NL SAS 12X3.5 VNXe 3200 4TB NL SAS 12X3.5 U/G	\$1,225		\$1,103	\$109	\$76 \$76	\$53	\$27	\$23	UE	VNXE HARDWARE
V6-PS10-900	VNXe 3200 900GB 10K SAS 12X3.5	\$785		\$707	\$94	\$66	\$47	\$42	\$19	UE	VNXE HARDWARE
V6-PS10-900U	VNXe 3200 900GB 10K SAS 12X3.5 U/G	\$1,050		\$945	\$93	\$65	\$45	\$23	\$20	ÜE	VNXE HARDWARE
V6-PS15-600	VNXe 3200 600GB 15K SAS 12X3.5	\$970	10%	\$873	\$116	\$81	\$58	\$52	\$23	UE	VNXE HARDWARE
V6-PS15-600U	VNXe 3200 600GB 15K SAS 12X3.5 U/G	\$1,315	10%	\$1,184	\$117	\$82	\$57	\$29	\$25	UE	VNXE HARDWARE
V6-PS6F-100	VNXe 3200 100GB EFD 12X3.5	\$1,835		\$1,652	\$220	\$154	\$110	\$99	\$44	UE	VNXE HARDWARE
V6-PS6F-100U	VNXe 3200 100GB EFD 12X3.5 U/G	\$2,475		\$2,228	\$220	\$153	\$106	\$55	\$47	UE	VNXE HARDWARE
V6-PS6F-200	VNXe 3200 200GB EFD 12X3.5	\$2,905		\$2,615	\$349	\$244	\$174	\$157	\$70	UE	VNXE HARDWARE
V6-PS6F-200U	VNXe 3200 200GB EFD 12X3.5 U/G	\$3,920		\$3,528	\$348 \$193	\$243	\$169	\$88 \$87	\$74 \$39	UE UE	VNXE HARDWARE
V6-PS6FX-200 V6-PS6FX-200-10	VNXe 3200 200GB FAST VP EFD 12X3.5 Flash Power Pack VNXe 200GB 10X3.5	\$1,610 \$16,100		\$1,449 \$14,490	\$1,932	\$135 \$1,352	\$97 \$966	\$869	\$386	UE	VNXE HARDWARE VNXE HARDWARE
V6-PS6FX-200-19	Flash Power Pack VNXe 200GB 19X3.5	\$30.590		\$27,531	\$3,671	\$2,570	\$1.835	\$1,652	\$734	UE	VNXE HARDWARE
V6-PS6FX-200-25	Flash Power Pack VNXe 200GB 25X3.5	\$40,250		\$36,225	\$4,830	\$3,381	\$2,415	\$2,174	\$966	ÜE	VNXE HARDWARE
V6-PS6FX-200-50	Flash Power Pack VNXe 200GB 50X3.5	\$75,725		\$68,153	\$9,087	\$6,361	\$4,544	\$4,089	\$1,817	UE	VNXE HARDWARE
V6-PS6FX-200TU-50	Flash Power Pack VNXe 200GB 50X3.5 UPG	\$90,870	10%	\$81,783	\$8,078	\$5,634	\$3,907	\$2,029	\$1,727	UE	VNXE HARDWARE
V6-PS6FX-200U	VNXe 3200 200GB FAST VP EFD 12X3.5 U/G	\$1,935		\$1,742	\$172	\$120	\$83	\$43	\$37	UE	VNXE HARDWARE
V6-PS6FX-200U-10	Flash Power Pack VNXe 200GB 10X3.5 UPG	\$19,350		\$17,415	\$1,720	\$1,200	\$832	\$432	\$368	UE	VNXE HARDWARE
V6-PS6FX-200U-19	Flash Power Pack VNXe 200GB 19X3.5 UPG	\$36,765		\$33,089	\$3,268	\$2,279	\$1,581	\$821	\$699	UE	VNXE HARDWARE
V6-PS6FX-200U-25 V6-PS6FX-200U-50	Flash Power Pack VNXe 200GB 25X3.5 UPG Flash Power Pack VNXe 200GB 50X3.5 UPG	\$48,375 \$90,870		\$43,538 \$81,783	\$4,301 \$8,078	\$2,999 \$5,634	\$2,080 \$3,907	\$1,080 \$2,029	\$919 \$1,727	UE UE	VNXE HARDWARE VNXE HARDWARE
V6-PS6FX-800-10	Flash Power Pack VNXe 800GB 10X3.5	\$57,650		\$51,885	\$6,918	\$4,843	\$3,459	\$3,113	\$1,384	UE	VNXE HARDWARE
V6-PS6FX-800-19	Flash Power Pack VNXe 800GB 19X3.5	\$109,535		\$98,582	\$13 144	\$9,201	\$6,572	\$5,915	\$2,629	UE	VNXE HARDWARE
V6-PS6FX-800-25	Flash Power Pack VNXe 800GB 25X3.5	\$144,125		\$129,713	\$17,295	\$12,107	\$8,648	\$7,783	\$3,459	ÜE	VNXE HARDWARE
V6-PS6FX-800U-10	Flash Power Pack VNXe 800GB 10X3.5 UPG	\$69,250	10%	\$62,325	\$6,156	\$4,294	\$2,978	\$1,546	\$1,316	UE	VNXE HARDWARE
V6-PS6FX-800U-19	Flash Power Pack VNXe 800GB 19X3.5 UPG	\$131,575		\$118,418	\$11,697	\$8,158	\$5,658	\$2,938	\$2,500	UE	VNXE HARDWARE
V6-PS6FX-800U-25	Flash Power Pack VNXe 800GB 25X3.5 UPG	\$173,125		\$155,813	\$15,391	\$10,734	\$7,444	\$3,866	\$3,289	UE	VNXE HARDWARE
VNX16K-10GSFP	10Gb SFP qty 4 for iSCSI connection	\$630		\$567	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-10GSFPCRU VNX16K-10OPTSFP	10Gb SFP qty 1 for iSCSI connection 4 port 10GbE Optical IO module	\$630 \$2,400		\$567 \$2,160	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UE UE	VNXE HARDWARE VNXE HARDWARE
VNX16K-10OPTSFP VNX16K-10OPTTWN	4 port 10GbE Optical to module 4 port 10GbE TwinAx IO module	\$2,400 \$2,640		\$2,160	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UE	VNXE HARDWARE
VNX16K-16GSFP	16Gb SFP qty 4 for FC connection	\$1,200		\$1.080	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-16GSFPCRU	16Gb SFP qty 1 for FC connection	\$1,200		\$1,080	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-5TELRAIL	Telco Rail Kit for 2U DPE or DAE	\$150	10%	\$135	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-800W-PS	800W Power Supply, 12V and 12V STBY DPE	\$500		\$450	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-8GFC	4 Port 8GB Fibre Channel IO Module	\$1,260		\$1,134	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-B12	VNXe1600 ;2xSP DPE;12x3.5, no SFP, Twin	\$5,500		\$4,950	\$1,000	\$770	\$615	\$333	\$77	UE	VNXE HARDWARE
VNX16K-B12D	VNXe1600DC;2xSPDPE;12x3.5,noSFP;TWAXEnet	\$6,875		\$6,188	\$1,000	\$770	\$615	\$333	\$77	UE	VNXE HARDWARE
VNX16K-B25 VNX16K-B25D	VNXe1600 ;2xSP DPE;25x2.5, no SFP, Twin VNXe1600DC;2xSPDPE;25x2.5;noSFP;TWAXEnet	\$5,500 \$6,875		\$4,950 \$6,188	\$1,000 \$1,000	\$770 \$770	\$615 \$615	\$333 \$333	\$77 \$77	UE UE	VNXE HARDWARE VNXE HARDWARE
VNX16K-B25D VNX16K-BBU	BATTERY BACKUP UNIT	\$6,875 \$200		\$180	\$1,000 \$0	\$770 \$0	\$0.00	\$333 \$0	\$77 \$0	UE	VNXE HARDWARE VNXE HARDWARE
VNX16K-BC-12ARK	DPE 12 Drive Adjustable Rail Kit	\$240		\$216	\$0	\$0	\$0 \$0	\$0	\$0 \$0	UE	VNXE HARDWARE
VNX16K-BC-25ARK	DPE 25 Drive Adjustable Rail Kit	\$240		\$216	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-BC-FM	Fan Module BC	\$300		\$270	\$0	\$0	\$0	\$0	\$0	ÜE	VNXE HARDWARE
VNX16K-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$1,890		\$1,701	\$625	\$400	\$300	\$342	\$133	UE	VNXE HARDWARE
VNX16K-DAE-12U	2U DAE w/12x3.5 INCH DRIVE SLOTS;UPGRADE	\$2,550		\$2,295	\$625	\$400	\$300	\$342	\$133	UE	VNXE HARDWARE
VNX16K-DAE-25	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$1,890		\$1,701	\$1,250	\$800	\$600	\$417	\$267	UE	VNXE HARDWARE
VNX16K-DAE-25U	2U DAE w/25x2.5 INCH DRIVE SLOTS;UPGRADE	\$2,550		\$2,295	\$1,250	\$800	\$600	\$417	\$267	UE	VNXE HARDWARE
VNX16KD-DAE-25	2U DAE DC w/ 25x2.5 INCH DRIVE SLOTS	\$1,985	10%	\$1,787	\$1,250	\$800	\$600	\$417	\$267	UE UE	VNXE HARDWARE
VNX16KD-DAE-25U VNX16K-LCC-DAE12	2U DAE DC w/ 25x2.5 INCH DRIVE SLOTS-UPG LCC FOR 2U DAE 12 DRIVE	\$2,678 \$1,775		\$2,410 \$1,598	\$1,250 \$0	\$800 \$0	\$600 \$0	\$417 \$0	\$267 \$0	UE	VNXE HARDWARE VNXE HARDWARE
VNX16K-LCC-DAE12	LCC FOR 20 DAE 12 DRIVE	\$1,775		\$1,598	\$0	\$0	\$0 \$0	\$0	\$0 \$0	UE	VNXE HARDWARE
		Ψ1,770	.070	Ψ1,000	ΨΟ	ΨΟ	ΨΟ	ΨΟ	40	J_	

			EPL Pi	ricing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
VNX16K-MSAS-2M	One Mini-SAS to Mini-SAS 2 M cable	\$360		\$324	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-MSAS-5M	One Mini-SAS to Mini-SAS 5 M cable	\$900		\$810	\$0	\$0	\$0	\$0	\$0		VNXE HARDWARE
VNX16K-MSAS-HD-2M VNX16K-MSAS-HD-5M	One Mini-SAS HD to Mini-SAS 2 M cable One Mini-SAS HD to Mini-SAS 5 M cable	\$540 \$1,350	10% 10%	\$486 \$1,215	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UE UE	VNXE HARDWARE VNXE HARDWARE
VNX16K-MSAS-HD-SM VNX16K-OM3100MS	100M MM FIBRE CABLE LC-LC	\$1,350 \$270		\$243	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UE	VNXE HARDWARE
VNX16K-OM3-10MS	10M MM FIBRE CABLE LC-LC	\$125		\$113	\$0 \$0	\$0	\$0	\$0	\$0		VNXE HARDWARE
VNX16K-OM3-1MS	1M MM FIBRE CABLE LC-LC	\$140		\$126	\$0	\$0	\$0	\$0	\$0	ÜE	VNXE HARDWARE
VNX16K-OM3-30MS	30M MM FIBRE CABLE LC-LC	\$180	10%	\$162	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-OM3-3MS	3M MM FIBRE CABLE LC-LC	\$115		\$104	\$0	\$0	\$0	\$0	\$0		VNXE HARDWARE
VNX16K-OM3-50MS	50M MM FIBRE CABLE LC-LC	\$125		\$113	\$0	\$0	\$0	\$0	\$0		VNXE HARDWARE
VNX16K-OM3-5MS	5M MM FIBRE CABLE LC-LC	\$145	10%	\$131	\$0	\$0	\$0	\$0	\$0		VNXE HARDWARE
VNX16K-PS-DAE12 VNX16K-PS-DAE25	Power Supply for 2U 12 DRIVE DAE Power Supply for 2U 25 DRIVE DAE	\$485 \$485		\$437 \$437	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UE UE	VNXE HARDWARE VNXE HARDWARE
	Qty 4 SFP+ TO SFP+ 1M ACTIVE 8G/10G CBL	\$980		\$882	\$0	\$0	\$0 \$0	\$0	\$0		VNXE HARDWARE
	Qty 4 SFP+ TO SFP+ 3M ACTIVE 8G/10G CBL	\$1,175		\$1,058	\$0	\$0	\$0	\$0	\$0		VNXE HARDWARE
	Qty 4 SFP+ TO SFP+ 5M ACTIVE 8G/10G CBL	\$1,440		\$1,296	\$0	\$0	\$0	\$0	\$0		VNXE HARDWARE
VNX16K-SP	VNXe1600 STORAGE PROCESSOR NO DIMM	\$7,015		\$6,314	\$0	\$0	\$0	\$0	\$0		VNXE HARDWARE
VNX16K-SP-DIMM	VNXe1600 SP MEMORY 8GB DIMM	\$305		\$275	\$0	\$0	\$0	\$0	\$0		VNXE HARDWARE
VNX16K-SSD	STORAGE PROCESSOR SSD MSATA	\$1,024		\$922	\$0	\$0	\$0	\$0	\$0		VNXE HARDWARE
VNXEOM3100MS VNXEOM3-10MS	100M MM FIBRE CABLE LC-LC 10M MM FIBRE CABLE LC-LC	\$270 \$140		\$243 \$126	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UE UE	VNXE HARDWARE VNXE HARDWARE
VNXEOM3-10MS VNXEOM3-1MS	1M MM FIBRE CABLE LC-LC	\$140 \$115		\$126	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	UE	VNXE HARDWARE
VNXEOM3-1MS	30M MM FIBRE CABLE LC-LC	\$145		\$131	\$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0	UE	VNXE HARDWARE
VNXEOM3-3MS	3M MM FIBRE CABLE LC-LC	\$125		\$113	\$0	\$0	\$0	\$0	\$0	ÜE	VNXE HARDWARE
VNXEOM3-50MS	50M MM FIBRE CABLE LC-LC	\$180		\$162	\$0	\$0	\$0	\$0	\$0	ÜE	VNXE HARDWARE
VNXEOM3-5MS	5M MM FIBRE CABLE LC-LC	\$125	10%	\$113	\$0	\$0	\$0	\$0	\$0		VNXE HARDWARE
450-000-068	VNXe3150 Total Value Pack=IC	\$8,643		\$7,779	\$1,556	\$1,383	\$1,210	\$0	\$0	UE	VNXE SOFTWARE
450-000-069	VNXe3300 Total Protection Pack=IC	\$15,971	10%	\$14,374	\$2,875	\$2,555	\$0	\$0	\$0		VNXE SOFTWARE
450-001-629	VNXe3150 Total Value Pack=IC	\$8,210		\$7,389	\$1,478	\$1,314	\$1,149	\$0	\$0		VNXE SOFTWARE
450-001-630 450-001-631	VNXE3100 Total Value Pack=IC VNXe3300 Total Protection Pack=IC	\$8,210 \$15,170		\$7,389 \$13,653	\$1,478 \$2,731	\$1,314 \$2,427	\$1,149 \$2,124	\$0 \$0	\$0 \$0	UE UE	VNXE SOFTWARE VNXE SOFTWARE
456-103-750	VNXe3100 SP SW UPG KIT =IC	\$1,176		\$1,058	\$2,731	\$188	\$165	\$0	\$0	UE	VNXE SOFTWARE
456-107-335	VNXe3200 SW 12TB Cap w/200GB Flash=IC	\$4,880		\$4,392	\$878	\$781	\$683	\$0	\$0		VNXE SOFTWARE
456-107-336	VNXe3200 SW 20TB Cap w/800GB Flash=IC	\$4,880		\$4,392	\$878	\$781	\$683	\$0	\$0		VNXE SOFTWARE
456-107-337	VNXe3200 SW 20TB Cap w/1200GB Flash=IC	\$4,880		\$4,392	\$878	\$781	\$683	\$0	\$0		VNXE SOFTWARE
456-107-338	VNXe3200 SW 25TB Cap w/3600GB Flash=IC	\$4,880		\$4,392	\$878	\$781	\$683	\$0	\$0		VNXE SOFTWARE
456-107-339	VNXe3200 SW 35TB Cap w/800GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE	VNXE SOFTWARE
456-107-340	VNXe3200 SW 35TB Cap w/1200GB Flash=IC	\$4,880 \$4,880		\$4,392	\$878 \$878	\$781 \$781	\$683 \$683	\$0 \$0	\$0		VNXE SOFTWARE VNXE SOFTWARE
456-107-341 456-107-342	VNXe3200 SW 40TB Cap w/3600GB Flash=IC VNXe3200 SW 8TB Cap w/400GB Flash=IC	\$4,880		\$4,392 \$4,392	\$878	\$781	\$683	\$0 \$0	\$0 \$0		VNXE SOFTWARE
456-107-343	VNXe3200 SW 12TB Cap w/400GB Flash=IC	\$4,880		\$4,392	\$878	\$781	\$683	\$0	\$0	UE	VNXE SOFTWARE
456-110-783	VIPR SRM VNXE2 =IC	\$3,655		\$3,290	\$658	\$585	\$512	\$0	\$0	ÜE	VNXE SOFTWARE
458-000-122	VNXE BASE SW OE v2.0 DUAL SP EMC ECO=IC	\$3,723		\$3,351	\$670	\$596	\$521	\$0	\$0	UE	VNXE SOFTWARE
458-000-123	VNXE BASE SW INCL OE v2.0, DUAL SP=IC	\$3,723		\$3,351	\$670	\$596	\$521	\$0	\$0		VNXE SOFTWARE
458-000-128	VNXe3150 Remote Protection Suite=IC	\$4,063		\$3,657	\$731	\$650	\$569	\$0	\$0		VNXE SOFTWARE
458-000-129 458-000-130	VNXe3150 Security & Compliance Suite=IC	\$837 \$1.176	10% 10%	\$753 \$1.058	\$151 \$212	\$134 \$188	\$117 \$165	\$0 \$0	\$0 \$0	UE	VNXE SOFTWARE VNXE SOFTWARE
458-000-177	VNXe3150 SP SW Upgrade Kit=IC VNXE BASE SW OE v2.0 SNGL SP EMC ECO=IC	\$1,176 \$2,606		\$2,345	\$469	\$100 \$417	\$365	\$0 \$0	\$0 \$0	UE UE	VNXE SOFTWARE
458-000-178	VNXE BASE SW INCL OE v2.0, SNGL SP=IC	\$2,606		\$2,345	\$469	\$417	\$365	\$0	\$0	UE	VNXE SOFTWARE
458-000-179	VNXE BASE SW OE 2.0 DUAL SP (EMC ECO)=IC	\$6,472		\$5,825	\$1,165	\$1,036	\$0	\$0	\$0		VNXE SOFTWARE
458-000-180	VNXE BASE SW INCL OE v2.0, DUAL SP=IC	\$6,472		\$5,825	\$1,165	\$1,036	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-181	VNXe3300 Local Protection Suite-IC	\$2,576	10%	\$2,318	\$464	\$412	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-182	VNXe3300 Application Protection =IC	\$10,651	10%	\$9,586	\$1,917	\$1,704	\$0 \$0	\$0 \$0	\$0 \$0		VNXE SOFTWARE
458-000-183 458-000-184	VNXe3300 Remote Protection Suite=IC VNXe3300 Security & Compliance Suite=IC	\$6,641 \$1,361	10% 10%	\$5,977 \$1,225	\$1,195 \$245	\$1,063 \$218	\$0 \$0	\$0 \$0	\$0 \$0		VNXE SOFTWARE VNXE SOFTWARE
458-000-400	VNXe3200 BASE DUAL SP ECOSYS=IC	\$1,361 \$4.880	10%	\$4,392	\$245 \$878	\$210 \$781	\$683	\$0 \$0	\$0 \$0	UE	VNXE SOFTWARE
458-000-401	VNXE3200 BASE SW INCLU OF DUAL SP=IC	\$4,880		\$4,392	\$878	\$781	\$683	\$0	\$0		VNXE SOFTWARE
458-000-403	VNXE3200 STORAGE ANALYTICS SUITE=IC	\$5,005		\$4,505	\$901	\$801	\$701	\$0	\$0		VNXE SOFTWARE
458-000-758	VNXe3200 SW 8TB Cap w/200GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE	VNXE SOFTWARE
458-000-775	VNXe3200 Base Software Upgrade=IC	\$980		\$882	\$176	\$157	\$137	\$0	\$0	UE	VNXE SOFTWARE
458-000-973	VNXe1600 BASE SW+OE DUAL SP NO-ECOSYS=IC	\$3,500	10%	\$3,150	\$630	\$560	\$490	\$0	\$0	UE	VNXE SOFTWARE
458-000-974	VNXe1600 BASE SW+OE DUAL SP ECOSYS =IC	\$3,500		\$3,150	\$630	\$560	\$490 \$259	\$0 \$0	\$0 \$0	UE UE	VNXE SOFTWARE
458-001-973 458-001-974	VNXE3200 EFFICIENT-VIDEO-MG=IC VNXE3200 EFFICIENT-VIDEO-AG=IC	\$1,850 \$250	10% 10%	\$1,665 \$225	\$333 \$45	\$296 \$40	\$259 \$35	\$0 \$0	\$0 \$0		VNXE SOFTWARE VNXE SOFTWARE
458-001-975	VNXE1600 EFFICIENT-VIDEO-MG=IC	\$250 \$1.850		\$225 \$1.665	\$333	\$40 \$296	\$259	\$0 \$0	\$0 \$0		VNXE SOFTWARE
458-001-976	VNXE1600 EFFICIENT-VIDEO-MG-IC	\$250		\$225	\$45	\$40	\$35	\$0	\$0	UE	VNXE SOFTWARE
VNXECAPTB	VNXE OE PER TB HI CAP FOR VNXe3200	\$195		\$176	\$14	\$14	\$14	\$0	\$0	ÜE	VNXE SOFTWARE
VNXECAPTBU	VNXEOE PER TB CAP FOR VNXE3200 UPG=CB	\$195	10%	\$176	\$14	\$14	\$14	\$0	\$0	UE	VNXE SOFTWARE
VNXEPERFTB	VNXE OE PER TB PERFOR FOR VNXe3200	\$428		\$385	\$37	\$37	\$37	\$0	\$0	UE	VNXE SOFTWARE
VNXEPERFTBU	VNXEOE PER TB PERF FOR VNXE3200 UPG=CB	\$428		\$385	\$37	\$37	\$37	\$0	\$0	UE	VNXE SOFTWARE
456-108-466	RP/EX ADV PROTECTION FOR VNX-F5000=IC	\$22,250	26%	\$16,465	\$4,005	\$3,560	\$0 #0	\$0	\$0	UM	VNXF SOFTWARE
456-108-467 456-110-815	RP/EX ADV PROTECTION FOR VNX-F7000 =IC VIPR SRM VNX-F5000=IC	\$75,810 \$20,700	26% 26%	\$56,099 \$15,318	\$13,646 \$3,726	\$12,130 \$3.312	\$0 \$0	\$0 \$0	\$0 \$0	UM UM	VNXF SOFTWARE VNXF SOFTWARE
456-110-816	VIPR SRM VNX-F7000=IC	\$103,500		\$76,590	\$18,630	\$16,560	\$0 \$0	\$0	\$0		VNXF SOFTWARE
		ψ100,000	-570	ψ, 0,090	ψ10,000	ψ10,000	ΨΟ	ΨΟ	ΨΟ	JIVI	

			EPL P	icing	EPL Maintenance and Warranty Uprade Pricing						
MODEL CODE	DESCRIPTION	EMC	EPL DISCOUNT %	FPI NET PRICE	MNT ANNUAL	MNT ANNUAL	MNT ANNUAL	WARR UPG	WARR UPG	DISCOUNT	FAMILY
456-111-464	RP/EX LOC for VNX-F5000 =IC	LIST PRICE USD	26%	\$4,940	(PREMIUM) \$1,202	(STANDARD) \$1,068	(BASIC) \$0	(PREMIUM) \$0	(STANDARD) \$0	CLASS UM	VNXF SOFTWARE
456-111-465	RP/EX REM for VNX-F5000 =IC	\$6,675 \$15,575	26%	\$11,526	\$1,202 \$2,804	\$2,492	\$0 \$0	\$0 \$0	\$0 \$0		VNXF SOFTWARE
456-111-466	RP/EX LOC for VNX-F7000 =IC	\$22,745	26%	\$16,831	\$4,094	\$3,639	\$0	\$0	\$0		VNXF SOFTWARE
456-111-467	RP/EX REM for VNX-F7000 =IC	\$53,065	26%	\$39,268	\$9,552	\$8,490	\$0	\$0	\$0		VNXF SOFTWARE
458-000-224 VNX-F5000-DARE	RP/EX ADV PROTECTION FOR VNX-F 5000=IC VNX-F5000 Data at Rest Encryption=IC	\$22,250 \$3,725	26% 26%	\$16,465 \$2,757	\$4,005 \$671	\$3,560 \$596	\$0 \$0	\$0 \$0	\$0 \$0		VNXF SOFTWARE VNXF SOFTWARE
VNX-F5000-DARE VNX-F5000-DP	Data Protection Suite for VNX-F5000=IC	\$16.079	26%	\$2,737 \$11.898	\$2.894	\$2,573	\$0	\$0 \$0	\$0 \$0		VNXF SOFTWARE
VNX-F5000-ESA	EMC Storage Analytics VNX-F5000 Suite=IC	\$10,850	26%	\$8,029	\$1,953	\$1,736	\$0	\$0	\$0	UM	VNXF SOFTWARE
VNX-F5000-UNISB	VNX-F5000 Unisphere Block Suite=IC	\$8,730	26%	\$6,460	\$1,571	\$1,397	\$0	\$0	\$0		VNXF SOFTWARE
VNX-F7000-DARE	VNX-F7000 Data at Rest Encryption=IC	\$11,365	26% 26%	\$8,410	\$2,046	\$1,818	\$0 \$0	\$0 \$0	\$0		VNXF SOFTWARE
VNX-F7000-DP VNX-F7000-ESA	Data Protection Suite for VNX-F7000=IC EMC Storage Analytics VNX-F7000 Suite=IC	\$70,404 \$33,120	26%	\$52,099 \$24.509	\$12,673 \$5.962	\$11,265 \$5,299	\$0 \$0	\$0 \$0	\$0 \$0		VNXF SOFTWARE VNXF SOFTWARE
VNX-F7000-ESA VNX-F7000-UNISB	VNX-F7000 Unisphere Block Suite=IC	\$43,380	26%	\$32,101	\$7,808	\$6,941	\$0 \$0	\$0 \$0	\$0 \$0		VNXF SOFTWARE
VSS-15X4TB	VSS 4TB 7200K 15x3.5 DPE/DAE	\$11,815	10%	\$10,634	\$992	\$992	\$709	\$0	\$0		VSS HARDWARE
VSS1-ERK	VSS1 DPE;15X3.5 DR;6X4TB 7200;EMC RK	\$17,125	10%	\$15,413	\$1,199	\$1,199	\$856	\$0	\$0		VSS HARDWARE
VSS1-FLD	VSS1 DPE;15X3.5 DR;6X4TB 7200;FLD INST	\$17,125	10%	\$15,413	\$1,199	\$1,199	\$856	\$0	\$0		VSS HARDWARE
VSS2-ERK VSS2-FLD	VSS2 DPE 15X3.5 DR 15X4TB 7200 EMC RK VSS2 DPE 15X3.5 DR 15X4TB 7200 FLD INST	\$23,383 \$23,383	10% 10%	\$21,045 \$21,045	\$1,637 \$1,637	\$1,637 \$1,637	\$1,169 \$1,169	\$0 \$0	\$0 \$0		VSS HARDWARE VSS HARDWARE
VSS-4PT-1G	VSS 4 PT 1GBASE-T ISCSI IO MOD PR	\$1,410	10%	\$1,269	\$99	\$99	\$71	\$0	\$0		VSS HARDWARE
VSS-9X4TB	VSS 4TB 7200K 9x3.5 DPE/DAE	\$7,090	10%	\$6,381	\$596	\$596	\$425	\$0	\$0	UE	VSS HARDWARE
VSS-DAE-15	VSS 15x3.5"" 6G SAS EXP DAE-EMC RACK	\$1,664	10%	\$1,498	\$116	\$116	\$83	\$0	\$0		VSS HARDWARE
VSS-DAE-15F	VSS 15x3.5"" 6G SAS EXP DAE-FLD INST	\$1,664	10% 10%	\$1,498	\$116	\$116	\$83	\$0 *0	\$0 \$0		VSS HARDWARE
VSS-RACK-40 UNIB-VSS	VSS 40U RACK WITH FRONT PANEL UNISPHERE BLOCK & VNX OE VSS=IC	\$1,680 \$5,063	10%	\$1,512 \$4,557	\$0 \$810	\$0 \$810	\$0 \$709	\$0 \$0	\$0 \$0		VSS HARDWARE VSS SOFTWARE
1S5STDFANE560165L	VxRail-500 1S 5 STD FAN LESS THAN 165W	\$89	10%	\$80	\$11	\$9	\$0	\$0	\$0 \$0		VXRAIL
	VxRail-500 1S 8 HIGH PERF FAN 165W/GRT	\$233	10%	\$210	\$28	\$23	\$0	\$0	\$0		VXRAIL
1SE560HSKDM165G	VxRail-500 1SE560 165WGR HTKDIMM CPUBLNK	\$36	10%	\$32	\$4	\$4	\$0	\$0	\$0		VXRAIL
1SE560HSKDM165OL	VxRail-500 1S E560 165WL HTK DIMM BLNK	\$24	10%	\$22	\$3	\$2	\$0	\$0	\$0 \$0		VXRAIL
1SP570HSDM125GR 1SP570HSDM125OL	VxRail-500 1SP570 125GR CHASSIS,FAN,HSK VxRail-500 1SP570 125WL CHASSIS,FAN,HSK	\$2,217 \$2,217	10% 10%	\$1,995 \$1,995	\$266 \$266	\$222 \$222	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL VXRAIL
1SS570HSKDMFN	VxRail-500 1SS570 HSK DIMM CPU BLK FAN	\$787	10%	\$708	\$94	\$79	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL
2S5STDFANE560165L	VxRail-500 2S 8 STD FAN LESS THAN 165W	\$142	10%	\$128	\$17	\$14	\$0	\$0	\$0		VXRAIL
2S8HPFANE560165GR	VxRail-500 2S 8 HIGH PERF FAN 165W/GRT	\$233	10%	\$210	\$28	\$23	\$0	\$0	\$0		VXRAIL
2SE560HSKDM165GR	VxRail-500 2S E560 165GR HTK DIMM BLNK	\$35	10%	\$32	\$4	\$4	\$0	\$0	\$0		VXRAIL
2SE560HSKDM165OL 2SP570HSDM125GR	VxRail-500 2S E560 165WL HTK DIMM BLNK VxRail-500 2SP570 125GR CHASSIS,FAN,HSK	\$27 \$2,217	10% 10%	\$24 \$1,995	\$3 \$266	\$3 \$222	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL VXRAIL
2SP570HSDM125OL	VxRail-500 2SP570 125WL CHASSIS,FAN,HSK	\$2,217	10%	\$1,995	\$266	\$222	\$0	\$0	\$0 \$0		VXRAIL
2SS570HSKDMFN	VxRail-500 2SS570 HSK DIMM CPU BLK FAN	\$786	10%	\$707	\$94	\$79	\$0	\$0	\$0	J	VXRAIL
CAPHDD12TB10K25	HCIA HDD SAS 1.2TB 10K RPM 2.5 INCH	\$881	10%	\$793	\$106	\$88	\$0	\$0	\$0		VXRAIL
CAPHDD12TB10K25U	HCIA HDD SAS 1.2TB 10K RPM 2.5 INCH UPG	\$681 \$802	10% 10%	\$613 \$722	\$0 \$96	\$0 \$80	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL VXRAIL
CAPHDD121B10K25VX	5 VxRail-500 HDD SAS 1.2TB 10K RPM 2.5INCH HCIA HDD SAS 2TB 7.2K RPM 2.5 INCH	\$1,049	10%	\$722 \$944	\$126	\$60 \$105	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL
	HCIA HDD SAS 2TB 7.2K RPM 2.5 INCH UPG	\$1,014	10%	\$913	\$0	\$0	\$0	\$0	\$0		VXRAIL
CAPHDD20TB72K25VX	5 VxRail-500 HDD SAS 2TB 7.2K RPM 2.5INCH	\$1,102	10%	\$992	\$132	\$110	\$0	\$0	\$0	J	VXRAIL
CAPHDD40TB72K35	HCIA HDD SAS 4TB 7.2K RPM 3.5 INCH	\$1,049	10%	\$944	\$126	\$105	\$0	\$0	\$0		VXRAIL
	HCIA HDD SAS 4TB 7.2K RPM 3.5 INCH UPG 5 VxRail-500 HDD SAS 4TB 7.2K RPM 2.5INCH	\$1,014 \$855	10% 10%	\$913	\$0 \$103	\$0 \$86	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL VXRAIL
CAPSATASSD192TB	HCIA Capacity SATA SSD 1.92TB 1WPD	\$2.811	10%	\$770 \$2,530	\$103 \$281	\$00 \$225	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL
	HCIA Capacity SATA SSD 1.92TB 1WPD U	\$3,315	10%	\$2,984	\$0	\$0	\$0	\$0	\$0		VXRAIL
	5 VxRail-500 CAPACITY SATA SSD 1.92TB1WPD	\$2,811	10%	\$2,530	\$281	\$225	\$0	\$0	\$0		VXRAIL
CAPSATASSD384TB	HCIA Capacity SATA SSD 3.84TB 1WPD	\$5,289	10%	\$4,760	\$529	\$423	\$0	\$0	\$0		VXRAIL
	HCIA Capacity SATA SSD 3.84TB 1WPD U 5 VxRail-500 CAPACITY SATA SSD 3.84TB1WPD	\$6,238 \$5,289	10% 10%	\$5,614 \$4,760	\$0 \$529	\$0 \$423	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL VXRAIL
	HCIA CAPACITY SAS SSD 1.92TB 1WPD	\$4,341	10%	\$3,907	\$434	\$347	\$0	\$0	\$0 \$0		VXRAIL
	HCIA CAPACITY SAS SSD 1.92TB 1WPD UPG	\$4,903	10%	\$4,413	\$0	\$0	\$0	\$0	\$0		VXRAIL
	(£VxRail-500 CAPACITY SAS SSD 1.92TB1WPD	\$4,341	10%	\$3,907	\$434	\$347	\$0	\$0	\$0		VXRAIL
	HCIA CAPACITY SAS SSD 3.84TB 1WPD	\$7,525	10%	\$6,773	\$753	\$602	\$0	\$0	\$0		VXRAIL
	HCIA CAPACITY SAS SSD 3.84TB 1WPD UPG 《EVxRail-500 CAPACITY SAS SSD 3.84TB1WPD	\$9,805 \$7,684	10% 10%	\$8,825 \$6,916	\$0 \$768	\$0 \$615	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL VXRAIL
	HCIA Combo Drop-in/Stab-in Kit 1U1N	\$104	10%	\$94	\$10	\$8	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL
	F VxRail-500 Drop-in/Stab-in Rails 1U1N AF	\$104	10%	\$94	\$10	\$8	\$0	\$0	\$0		VXRAIL
	VxRail-500 Combo Drop-in/Stab-inRail1U1N	\$104	10%	\$94	\$12	\$10	\$0	\$0	\$0		VXRAIL
	HCIA Combo Drop-in/Stab-in Kit 1U1NU	\$132	10%	\$119	\$13	\$11	\$0	\$0	\$0		VXRAIL
	HCIA Combo Drop-in/Stab-in Kit 2U1N VxRail-500 Drop-in/Stab-in Rails 2U1N AF	\$104 \$104	10% 10%	\$94 \$94	\$10 \$10	\$8 \$8	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL VXRAIL
	VxRail-500 Combo Drop-in/Stab-inRail2U1N	\$104 \$104	10%	\$94 \$94	\$10 \$12	\$0 \$10	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL
COMBORAILKIT2U1NU	HCIA Combo Drop-in/Stab-in Kit 2U1NU	\$132	10%	\$119	\$13	\$11	\$0	\$0	\$0	J	VXRAIL
DE-16GSDCRDIDSDMS	FHCIA Mod FSD SDIG 16Gb UHS IDSDM SP	\$52	10%	\$47	\$0	\$0	\$0	\$0	\$0		VXRAIL
	P HCIA HDD Sas 1.2TB 10K RPM 2.5 INCH SP	\$881	10%	\$793	\$0	\$0	\$0	\$0	\$0		VXRAIL
	P HCIA HDD Sas 2TB 7.2K RPM 2.5 INCH SP HCIA HDD SAS 4TB 7.2K RPM 3.5 INCH SP	\$1,049 \$1,049	10% 10%	\$944 \$944	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL VXRAIL
	P HCIA HDD SAS 41B 7.2K RPM 3.5 INCH SP	\$1,049 \$3.315	10%	\$944 \$2.984	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL
	P HCIA Capacity SATA SSD 3.84TB 1WPD SP	\$6,238	10%	\$5,614	\$0	\$0	\$0	\$0	\$0		VXRAIL
	HCIA Capacity SSD 1.92TB 1WPD SP	\$4,341	10%	\$3,907	\$0	\$0	\$0	\$0	\$0		VXRAIL

		EPL Pr	icing		EPL Maintenand	e and Warranty Upr	ade Pricing			
MODEL CODE DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
E-CAPSSD384TBSP HCIA Capacity SSD 3.84TB 1WPD SP	\$7,525	10%	\$6,773	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
E-GPUAMDFPS7150SPHCIA Gpu Amd Firepro S7150 SP E-GPUAMDS7150X2SPHCIA Gpu Amd Firepro S7150X2 SP	\$4,724 \$8,099	10% 10%	\$4,252 \$7,289	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
E-GPUTESLAM10SP HCIA Gpu Nvidia Tesla M10 SP	\$8,099	10%	\$7,289	\$0	\$0	\$0	\$0	\$0	Ĵ	VXRAIL
E-GPUTESLAM60SP HCIA Gpu Nvidia Tesla M60 SP	\$12,824	10%	\$11,542	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
E-HBA33012GBMCDSPHCIA Mod Crd Ctl HBA330 Mini Card SP E-INTDUALSDMOD13GHCIA Mod.Mod.PWA.RSR.IDSDM.13G SP	\$286 \$52	10% 10%	\$257 \$47	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
E-MEMLDIMM16GBSP HCIA Memory 16GB DIMM SP	\$567	10%	\$510	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$0	J	VXRAIL
E-MEMLDIMM32GBSP HCIA Memory 32GB DIMM SP	\$1,103	10%	\$993	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
E-MEMLRDIMM64GBSFHCIA Memory 64GB DIMM SP	\$2,744 \$713	10% 10%	\$2,470 \$642	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL
E-NICDX550LPRJSP HCIA Intel X550 LP Pcie 2X10GBE RJ45 SP E-NICX52010GBI350 HCIA Intel X520 DP 10Gb + I350 DP 1Gb SP	\$713 \$724	10%	\$642 \$652	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL
E-NICX520FHSFSP HCIA Intel X520 FH Pcie 2X10GBE SFP+ SP	\$618	10%	\$556	\$0	\$0	\$0	\$0	\$0	Ĵ	VXRAIL
E-NICX520LPSFPLPS HCIA Intel X520 LP Pcie 2X10GBE SFP+ SP	\$618	10%	\$556	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
E-NICX54010GBI350 HCIA Intel X540 DP 10Gb + I350 DP 1Gb SP E-NICX540LPPCRJSP HCIA Intel X540 LP Pcie 2X10GBE RJ45 SP	\$786 \$786	10% 10%	\$707 \$707	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
E-NICX540PCFHRJSP HCIA Intel X540 FH Pcie 2X10GBE RJ45 SP	\$786 \$786	10%	\$707 \$707	\$0 \$0	\$0 \$0	\$0	\$0	\$0	J	VXRAIL
E-NICX550PCFHRJSP HCIA Intel X550 FH Pcie 2X10GBE RJ45 SP	\$713		\$642	\$0	\$0	\$0	\$0	\$0	Ĵ	VXRAIL
E-PS1100W110220SP HCIA Dual Hotplg 1100W PS 100V-240VAC SP	\$824	10%	\$742	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
E-SATADOM64GBSSD\$HCIA Mod,SSDR,64GB,SataDom,V2,INNOD E-SSD1600GB10WDSPHCIA Cache SSD 1600GB 10WPD 2.5 INCH SP	\$1,893 \$5.922	10% 10%	\$1,704 \$5.330	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
E-SSD400GB10WPDSPHCIA Cache SSD 400GB 10WPD 2.5 INCH SP	\$1,945	10%	\$1,751	\$0 \$0	\$0	\$0	\$0	\$0	J	VXRAIL
E-SSD800GB10WPDSPHCIA Cache SSD 800GB 10WPD 2.5 INCH SP	\$3,430	10%	\$3,087	\$0	\$0	\$0	\$0	\$0	Ĵ	VXRAIL
E-VX128GBLRDIMMSP VxRail-400 Memory 128GB LRDIMM SP	\$12,000	10%	\$10,800	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
E-VXR-OPTIC-SRSP Intel Ethernet SFP+SR Optic-E10GSFPSR SP P-1X2SSD-3XHDD HCIA Disk Pack 1x200GB SSD 3x1,2TB HDD	\$304 \$4.344	10% 10%	\$274 \$3.910	\$0 \$521	\$0 \$434	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
P-1X2SSD-3XHDDU HCIA DISK PACK 1X200GB SSD 3X1.2TB HDD U	\$4,344	10%	\$3,910	\$521	\$434	\$0	\$0	\$0	Ĵ	VXRAIL
P-1X2SSD-4XHDD HCIA Disk Pack 1x200GB SSD 4x1.2TB HDD	\$5,236	10%	\$4,712	\$628	\$524	\$0	\$0	\$0	J	VXRAIL
P-1X2SSD-4XHDDU HCIA Disk Pack 1x200GB SSD 4x1.2TB HDD U P-1X2SSD-5XHDD HCIA Disk Pack 1x200GB SSD 5x1.2TB HDD	\$5,236	10% 10%	\$4,712	\$628	\$524 \$613	\$0 \$0	\$0	\$0	J	VXRAIL VXRAIL
P-1X2SSD-5XHDD HCIA Disk Pack 1x200GB SSD 5x1.2TB HDD P-1X2SSD-5XHDDU HCIA Disk Pack 1x200GB SSD 5x1.2TB HDD U	\$6,127 \$6,127	10%	\$5,514 \$5,514	\$735 \$735	\$613	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL
P-1X4SSD-1X38SSD HCIA Disk Pack 1x400GB SSD 1x3.8TB SSD	\$11,934	10%	\$10,741	\$1,193	\$955	\$0	\$0	\$0	Ĵ	VXRAIL
P-1X4SSD-1X38SSDU HCIA Disk Pack 1x400GB SSD 1x3.8TB SSD U	\$11,934	10%	\$10,741	\$1,193	\$955	\$0	\$0	\$0	J	VXRAIL
P-1X4SSD-2X38SSD HCIA Disk Pack 1x400GB SSD 2x3.8TB SSD P-1X4SSD-2X38SSDU HCIA Disk Pack 1x400GB SSD 2x3.8TB SSD U	\$20,840 \$20,840	10% 10%	\$18,756 \$18,756	\$2,084 \$2,084	\$1,667 \$1,667	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAII
P-1X4SSD-3X2HDD HCIA DISK Pack 1X400GB SSD 3X2TB HDD	\$7,652	10%	\$6,887	\$918	\$765	\$0	\$0 \$0	\$0	J	VXRAIL
P-1X4SSD-3X2HDDU HCIA Disk Pack 1x400GB SSD 3x2TB HDD U	\$7,652	10%	\$6,887	\$918	\$765	\$0	\$0	\$0	J	VXRAIL
P-1X4SSD-3X38SSD HCIA Disk Pack 1x400GB SSD 3x3.8TB SSD	\$29,746	10%	\$26,771	\$2,975	\$2,380	\$0	\$0	\$0	J	VXRAIL
P-1X4SSD-3X38SSDU HCIA Disk Pack 1x400GB SSD 3x3.8TB SSD U P-1X4SSD-3XHDD HCIA Disk Pack 1x400GB SSD 3x1.2TB HDD	\$29,746 \$5,702	10% 10%	\$26,771 \$5,132	\$2,975 \$684	\$2,380 \$570	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAII
P-1X4SSD-3XHDDU HCIA Disk Pack 1x400GB SSD 3x1.2TB HDD U	\$5,702	1070	\$5,132	\$684	\$570	\$0	\$0	\$0	Ĵ	VXRAIL
P-1X4SSD-4X2HDD HCIA Disk Pack 1x400GB SSD 4x2TB HDD	\$9,193	10%	\$8,274	\$1,103	\$919	\$0	\$0	\$0	J	VXRAIL
P-1X4SSD-4X2HDDU HCIA Disk Pack 1x400GB SSD 4x2TB HDD U P-1X4SSD-4X38SSD HCIA Disk Pack 1x400GB SSD 4x3.8TB SSD	\$9,193 \$38.652	10% 10%	\$8,274 \$34,787	\$1,103 \$3,865	\$919 \$3,092	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
P-1X4SSD-4X38SSDU HCIA DISK Pack 1X400GB SSD 4X3.8TB SSD U	\$38,652	10%	\$34,787 \$34.787	\$3,865	\$3,092	\$0	\$0 \$0	\$0	J	VXRAIL
P-1X4SSD-4XHDD HCIA Disk Pack 1x400GB SSD 4x1.2TB HDD	\$6,593	10%	\$5,934	\$791	\$659	\$0	\$0	\$0	Ĵ	VXRAIL
P-1X4SSD-4XHDDU HCIA Disk Pack 1x400GB SSD 4x1.2TB HDD U	\$6,593	10%	\$5,934	\$791	\$659	\$0	\$0	\$0	J	VXRAIL
P-1X4SSD-5X2HDD HCIA Disk Pack 1x400GB SSD 5x2TB HDD P-1X4SSD-5X2HDDU HCIA Disk Pack 1x400GB SSD 5x2TB HDD U	\$10,735 \$10,735	10% 10%	\$9,662 \$9,662	\$1,288 \$1,288	\$1,074 \$1,074	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
P-1X4SSD-5X38SSD HCIA Disk Pack 1x400GB SSD 5x3.8TB SSD	\$47,559	10%	\$42,803	\$4,756	\$3,805	\$0	\$0	\$0	Ĵ	VXRAIL
P-1X4SSD-5X38SSDU HCIA Disk Pack 1x400GB SSD 5x3.8TB SSD U	\$47,559	10%	\$42,803	\$4,756	\$3,805	\$0	\$0	\$0	J	VXRAIL
P-1X4SSD-5XHDD HCIA Disk Pack 1x400GB SSD 5x1.2TB HDD P-1X4SSD-5XHDDU HCIA Disk Pack 1x400GB SSD 5x1.2TB HDD U	\$7,485 \$7,485	10% 10%	\$6,737 \$6,737	\$898 \$898	\$749 \$749	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
P-1X400D-0X11DD0 HOIA DISK Fack 1X4000B 00D 0X112TB 11DD 0	\$14,232	10%	\$12.809	\$1,423	\$1,139	\$0	\$0	\$0	J	VXRAIL
P-1X8SSD-1X38SSDU HCIA Disk Pack 1x800GB SSD 1x3.8TB SSD U	\$14,232	10%	\$12,809	\$1,423	\$1,139	\$0	\$0	\$0	J	VXRAIL
P-1X8SSD-2X38SSD HCIA Disk Pack 1x800GB SSD 2x3.8TB SSD	\$23,138	10%	\$20,824	\$2,314	\$1,851	\$0 \$0	\$0	\$0	J	VXRAIL
P-1X8SSD-2X38SSDU HCIA Disk Pack 1x800GB SSD 2x3.8TB SSD U P-1X8SSD-3X2HDD HCIA Disk Pack 1x800GB SSD 3x2TB HDD	\$23,138 \$9,950	10% 10%	\$20,824 \$8,955	\$2,314 \$1,194	\$1,851 \$995	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
P-1X8SSD-3X2HDDU HCIA Disk Pack 1x800GB SSD 3x2TB HDD U	\$9,950	10%	\$8,955	\$1,194	\$995	\$0	\$0	\$0	J	VXRAIL
P-1X8SSD-3X38SSD HCIA Disk Pack 1x800GB SSD 3x3.8TB SSD	\$32,044	10%	\$28,840	\$3,204	\$2,564	\$0	\$0	\$0	J	VXRAIL
P-1X8SSD-3X38SSDU HCIA Disk Pack 1x800GB SSD 3x3.8TB SSD U P-1X8SSD-3XHDD HCIA Disk Pack 1x800GB SSD 3x1.2TB HDD	\$32,044 \$8,000	10% 10%	\$28,840 \$7,200	\$3,204 \$960	\$2,564 \$800	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
P-1X8SSD-3XHDDU HCIA DISK Pack 1X800GB SSD 3X1.2TB HDD U	\$8,000	10%	\$7,200 \$7,200	\$960 \$960	\$800	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL
P-1X8SSD-4X2HDD HCIA Disk Pack 1x800GB SSD 4x2TB HDD	\$11,491	10%	\$10,342	\$1,379	\$1,149	\$0	\$0	\$0	J	VXRAIL
P-1X8SSD-4X2HDDU HCIA Disk Pack 1x800GB SSD 4x2TB HDD U	\$11,491	10%	\$10,342	\$1,379	\$1,149	\$0	\$0	\$0	J	VXRAIL
P-1X8SSD-4X38SSD HCIA Disk Pack 1x800GB SSD 4x3.8TB SSD P-1X8SSD-4X38SSDU HCIA Disk Pack 1x800GB SSD 4x3.8TB SSD U	\$40,950 \$40,950	10% 10%	\$36,855 \$36,855	\$4,095 \$4,095	\$3,276 \$3,276	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
P-1X8SSD-4X36SSDU HCIA DISK Pack 1x800GB SSD 4x3.81B SSD 0	\$40,950 \$8,892	10%	\$8,003	\$1,067	\$889	\$0	\$0 \$0	\$0	J	VXRAIL
P-1X8SSD-4XHDDU HCIA Disk Pack 1x800GB SSD 4x1.2TB HDD U	\$8,892	10%	\$8,003	\$1,067	\$889	\$0	\$0	\$0	J	VXRAIL
P-1X8SSD-5X2HDD HCIA Disk Pack 1x800GB SSD 5x2TB HDD	\$13,033	10%	\$11,730	\$1,564	\$1,303	\$0	\$0	\$0	J	VXRAIL
P-1X8SSD-5X2HDDU HCIA Disk Pack 1x800GB SSD 5x2TB HDD U P-1X8SSD-5X38SSD HCIA Disk Pack 1x800GB SSD 5x3.8TB SSD	\$13,033 \$49,857	10% 10%	\$11,730 \$44,871	\$1,564 \$4,986	\$1,303 \$3,989	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
P-1X8SSD-5X38SSDU HCIA Disk Pack 1x800GB SSD 5x3.8TB SSD U	\$49,857	10%	\$44,871	\$4,986	\$3,989	\$0	\$0	\$0	J	VXRAIL
P-1X8SSD-5XHDD HCIA Disk Pack 1x800GB SSD 5x1.2TB HDD	\$9,783	10%	\$8,805	\$1,174	\$978	\$0	\$0	\$0	J	VXRAIL

			EPL Pr	Pricing EPL Maintenance and Warranty Uprade Pricing							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
DP-1X8SSD-5XHDDU	HCIA Disk Pack 1x800GB SSD 5x1.2TB HDD U	\$9,783		\$8,805	\$1,174	\$978	\$0	\$0	\$0	J	VXRAIL
DR-1200GB-HDDU DR-2000GB-HDDU	HCIA 1.2TB 2.5" 10K RPM SAS 512BPS U HCIA 2.0TB 2.5" 7.2K RPM SAS U	\$1,070 \$1,850		\$963 \$1,665	\$128 \$222	\$107 \$185	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
DR-3800G-SSDU	HCIA 3.8TB SSD IN 2.5" U	\$10,688		\$9,619	\$1,069	\$855	\$0	\$0	\$0	Ĵ	VXRAIL
R-400G-SSDU	HCIA 400GB SSD in 2.5" U	\$3,633		\$3,270	\$363	\$291	\$0	\$0	\$0	J	VXRAIL
R-800G-SSDU BPUAMDFPS7150	HCIA 800GB SSD in 2.5" U HCIA GPU AMD FIREPRO S7150	\$6,391 \$4,724	10% 10%	\$5,752 \$4,252	\$639 \$472	\$511 \$378	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL
SPUAMDFPS7150U	HCIA GPU AMD FIREPRO S7150 U	\$4,724 \$5.213	10%	\$4,252 \$4,692	\$472 \$0	\$376 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL
SPUAMDFPS7150X2	HCIA GPU AMD FIREPRO S7150X2	\$8,099		\$7,289	\$810	\$648	\$0	\$0	\$0	Ĵ	VXRAIL
SPUAMDFPS7150X2U	HCIA GPU AMD FIREPRO S7150X2 U	\$9,011		\$8,110	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
	HCIA GPU NVIDIA TESLA M10	\$5,694	10%	\$5,125	\$569	\$456 \$456	\$0	\$0	\$0	J J	VXRAIL
	VxRail-500 GPU NVIDIA TESLA M10 F VxRail-500 GPU NVIDIA TESLA M10 H	\$5,694 \$5,694		\$5,125 \$5,125	\$569 \$683	\$456 \$569	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL
	HCIA GPU NVIDIA TESLA M10	\$7,640		\$6,876	\$0	\$0	\$0	\$0	\$0	Ĵ	VXRAIL
PUNVDIATESLAM60	HCIA GPU NVIDIA TESLA M60	\$10,799		\$9,719	\$1,080	\$864	\$0	\$0	\$0	J	VXRAIL
	VxRail-500 GPU NVIDIA TESLA M60 F	\$10,799	10%	\$9,719	\$1,080	\$864	\$0	\$0	\$0	J	VXRAIL
	VxRail-500 GPU NVIDIA TESLA M60 H HCIA GPU NVIDIA TESLA M60 U	\$10,799 \$13,881		\$9,719 \$12,493	\$1,296 \$0	\$1,080 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
	P VxRail 13G GPU NVIDIA TESLA P40 SP	\$19,512		\$17,561	\$0	\$0	\$0	\$0	\$0 \$0	J	VXRAIL
PUNVDIATESLAP40U	VxRail 13G GPU NVIDIA TESLA P40 U	\$19,512	10%	\$17,561	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
	VxRail 13G GPU P40 INSTALL KIT SP	\$244	10%	\$220	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
PUP40INSTALLKITU BA330CTRL1SF	VxRail 13G GPU P40 INSTALL KIT VxRail-500 PercHBA330RAIDCTR MINI12Gb1SF	\$244 \$190		\$220 \$171	\$0 \$19	\$0 \$15	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
BA330CTRL1SH	VxRail-500 PercHBA330RAIDCTR MINIT2Gb15F VxRail-500 PercHBA330RAIDCTR MINI12Gb 1S	\$190 \$190		\$171 \$171	\$19	\$15 \$19	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL
BA330CTRL2SF	VxRail-500 PercHBA330+RAIDCTR12Gb 2SLP F	\$189	10%	\$170	\$19	\$15	\$0	\$0	\$0 \$0	J	VXRAIL
3A330CTRL2SH	VxRail-500 PercHBA330+ RAIDCTR 12Gb 2SLP	\$189		\$170	\$23	\$19	\$0	\$0	\$0	J	VXRAIL
	I VxRail-500 USA SHIPMOD H	\$81	10%	\$73	\$10	\$8	\$0	\$0	\$0	J	VXRAIL
	VxRail-500 USA SHIPMOD H	\$83 \$117	10% 10%	\$75	\$10 \$14	\$8	\$0 \$0	\$0 *0	\$0	J	VXRAIL VXRAIL
STALLKITGPUM10 STALLKITGPUM60	VxRail-500 GPU INSTALL KIT M10 VxRail-500 GPU INSTALL KIT M60	\$117 \$110	10%	\$105 \$99	\$14 \$13	\$12 \$11	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL
STKIT1U1NSFP	HCIA INSTALL KIT 10GBE SFP 1U1N	\$60	10%	\$54	\$6	\$5	\$0	\$0	\$0	Ĵ	VXRAIL
STKITRJ45AF	HCIA INSTALL KIT 10GBE RJ45 AF	\$99	10%	\$89	\$10	\$8	\$0	\$0	\$0	J	VXRAIL
STKITRJ45H	HCIA INSTALL KIT 10GBE RJ45 H	\$99	10%	\$89	\$12	\$10	\$0	\$0	\$0	J	VXRAIL
STKITSFPAF STKITSFPH	HCIA INSTALL KIT 10GBE SFP+ AF HCIA INSTALL KIT 10GBE SFP+ H	\$60 \$60	10%	\$54 \$54	\$6 \$7	\$5 \$6	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAII
	VxRail-500 USA SHIPMOD F	\$81		\$73	\$8	\$6	\$0	\$0 \$0	\$0	J	VXRAIL
	VxRail-500 USA SHIPMOD F	\$83		\$75	\$8	\$7	\$0	\$0	\$0	Ĵ	VXRAIL
STLKIT-10GE-RJ45	HCIA Field Install Kit 10GE RJ45	\$935		\$842	\$94	\$75	\$0	\$0	\$0	J	VXRAIL
STLKIT-10GE-SFP+	HCIA Field Install Kit 10GE SFP+	\$706		\$635	\$71	\$56 \$85	\$0	\$0	\$0	J	VXRAIL VXRAII
ISTLKIT-1GE-RJ45 EMLDIMM16GB	HCIA Field Install Kit 1GE RJ45 HCIA MEMORY 16GB RDIMM	\$1,067 \$566		\$960 \$509	\$107 \$57	\$85 \$45	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
EMLDIMM16GBAF	VxRail-500 MEMORY 16GB RDIMM AF	\$600	10%	\$540	\$60	\$48	\$0	\$0	\$0	Ĵ	VXRAIL
	VxRail-500 MEMORY 16GB RDIMM BCC F	\$600		\$540	\$60	\$48	\$0	\$0	\$0	J	VXRAIL
	VxRail-500 MEMORY 16GB RDIMM BCC H	\$600	10%	\$540	\$72	\$60	\$0	\$0	\$0	J	VXRAIL
EMLDIMM16GBH EMLDIMM16GBU	VxRail-500 MEMORY 16GB RDIMM H HCIA MEMORY 16GB RDIMM U	\$600 \$567		\$540 \$510	\$72 \$0	\$60 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
EMLDIMM32GB	HCIA MEMORY 32GB RDIMM	\$1.103	10%	\$993	\$110	\$88	\$0	\$0	\$0	J	VXRAIL
EMLDIMM32GBAF	VxRail-500 MEMORY 32GB RDIMM AF	\$1,183	10%	\$1,065	\$118	\$95	\$0	\$0	\$0	J	VXRAIL
	VxRail-500 MEMORY 32GB RDIMM BCC F	\$1,183		\$1,065	\$118	\$95	\$0	\$0	\$0	J	VXRAIL
MLDIMM32GBBCCH	VxRail-500 MEMORY 32GB RDIMM BCC H VxRail-500 MEMORY 32GB RDIMM H	\$1,183 \$1,183	10% 10%	\$1,065 \$1,065	\$142 \$142	\$118 \$118	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
MLDIMM32GBU	HCIA MEMORY 32GB RDIMM U	\$1,103	10%	\$993	\$0	\$0	\$0	\$0 \$0	\$0 \$0	J	VXRAIL
MLRDIMM64GB	HCIA MEMORY 64GB LRDIMM	\$2,744	10%	\$2,470	\$274	\$220	\$0	\$0	\$0	Ĵ	VXRAIL
	VxRail-500 MEMORY 64GB LRDIMM AF	\$2,748		\$2,473	\$275	\$220	\$0	\$0	\$0	J	VXRAIL
	F VxRail-500 MEMORY 64GB LRDIMM BCC F HVxRail-500 MEMORY 64GB LRDIMM BCC H	\$2,748 \$2,748		\$2,473 \$2,473	\$275 \$330	\$220 \$275	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL
MLRDIMM64GBBCCI	VxRail-500 MEMORY 64GB LRDIMM H	\$2,740 \$2,748		\$2,473	\$330	\$275 \$275	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL
MLRDIMM64GBU	HCIA MEMORY 64GB LRDIMM U	\$2,744		\$2,470	\$0	\$0	\$0	\$0	\$0	Ĵ	VXRAIL
08C17V40128RJ	ND 8C1.7GHZ 1XE5-2609V4 128GB 1GBE	\$11,414		\$10,273	\$1,370	\$1,141	\$0	\$0	\$0	J	VXRAIL
08C17V40128RJU	ND 8C1.7GHZ 1XE5-2609V4 128GB 1GBE U	\$11,414	10%	\$10,273	\$1,370	\$1,141	\$0	\$0	\$0	J.	VXRAIL
08C17V4064RJ 08C17V4064RJU	ND 8C1.7GHZ 1XE5-2609V4 64GB 1GBE ND 8C1.7GHZ 1XE5-2609V4 64GB 1GBE U	\$10,007 \$10,007		\$9,006 \$9,006	\$1,201 \$1,201	\$1,001 \$1,001	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
16C21V4128RJ	ND 16C2.1GHZ 1XE5-2609V4 128GB RJ45	\$10,007		\$9,006 \$19,561	\$2,608	\$2,173	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL
16C21V4128RJAF	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45 AF	\$21,734	10%	\$19,561	\$2,173	\$1,739	\$0	\$0	\$0	Ĵ	VXRAIL
16C21V4128RJAFU	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45 AF U	\$21,734		\$19,561	\$2,173	\$1,739	\$0	\$0	\$0	J	VXRAIL
016C21V4128RJU	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45 U	\$21,734	10%	\$19,561	\$2,608	\$2,173	\$0 \$0	\$0	\$0	J	VXRAIL
016C21V4128SFP 016C21V4128SFPAF	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP ND 16C2.1GHZ 2XE5-2620V4 128GB SFP AF	\$21,734 \$21,734		\$19,561 \$19.561	\$2,608 \$2,173	\$2,173 \$1.739	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
	ND 16C2.1GHZ 2XE5-2620V4 128GB SFF AF ND 16C2.1GHZ 2XE5-2620V4 128GB SFP AF U	\$21,734		\$19,561	\$2,173	\$1,739	\$0	\$0 \$0	\$0 \$0	J	VXRAIL
016C21V4128SFPU	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP U	\$21,734		\$19,561	\$2,608	\$2,173	\$0	\$0	\$0	Ĵ	VXRAIL
016C21V4256RJ	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45	\$25,300	10%	\$22,770	\$3,036	\$2,530	\$0	\$0	\$0	J	VXRAIL
016C21V4256RJAF	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45 AF	\$25,300		\$22,770	\$2,530	\$2,024	\$0 \$0	\$0	\$0 \$0	J	VXRAIL VXRAII
016C21V4256RJAFU 016C21V4256RJU	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45 AF U ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45 U	\$25,300 \$25,300		\$22,770 \$22,770	\$2,530 \$3,036	\$2,024 \$2.530	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
, 1002 I V 7200NJU	14D 1002.10112 2/120-2020 44 2000D NJ40 U	φ20,300	1070	φ∠∠,110	φ3,030	φ2,030	Φ0	\$0	φU	J	*/II/AIL

			EPL Pr	ricing		EPL Maintenance	e and Warranty Upr	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
ND16C21V4256SFP	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP	\$25,300	10%	\$22,770	\$3,036	(STANDARD) \$2,530	(BASIC) \$0	(PREMIUM) \$0	(STANDARD) \$0	J J	VXRAIL
	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP AF	\$25,300	10%	\$22,770	\$2,530	\$2,024	\$0	\$0	\$0	J	VXRAIL
ND16C21V4256SFPAFU ND16C21V4256SFPU	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP AF U ND 16C2.1GHZ 2XE5-2620V4 256GB SFP U	\$25,300 \$25,300	10% 10%	\$22,770 \$22,770	\$2,530 \$3,036	\$2,024 \$2,530	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL
ND16C21V42565FF0	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP 0 ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45	\$28,866	10%	\$25,979	\$3,464	\$2,887	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL
ND16C21V4384RJAF	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45 AF	\$28,866	10%	\$25,979	\$2,887	\$2,309	\$0	\$0	\$0	Ĵ	VXRAIL
	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45 AF U	\$28,866	10%	\$25,979	\$2,887	\$2,309	\$0	\$0	\$0	J	VXRAIL
ND16C21V4384RJU ND16C21V4384SFP	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45 U	\$28,866 \$28.866	10% 10%	\$25,979 \$25,979	\$3,464 \$3.464	\$2,887 \$2.887	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL
ND16C21V4384SFPAF	ND 16C2.1GHZ 2XE5-2620V4 384GB SFP ND 16C2.1GHZ 2XE5-2620V4 384GB SFP AF	\$28,866 \$28,866	10%	\$25,979 \$25,979	\$3,464 \$2,887	\$2,887 \$2,309	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL
	ND 16C2.1GHZ 2XE5-2620V4 384GB SFP AF U	\$28,866	10%	\$25,979	\$2,887	\$2,309	\$0	\$0	\$0	Ĵ	VXRAIL
ND16C21V4384SFPU	ND 16C2.1GHZ 2XE5-2620V4 384GB SFP U	\$28,866	10%	\$25,979	\$3,464	\$2,887	\$0	\$0	\$0	J	VXRAIL
ND16C21V4512RJ	ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45	\$32,432	10%	\$29,189	\$3,892	\$3,243	\$0	\$0	\$0	J	VXRAIL
ND16C21V4512RJAF ND16C21V4512RJAFU	ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45 AF ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45 AF U	\$32,432 \$32,432	10% 10%	\$29,189 \$29,189	\$3,243 \$3,243	\$2,595 \$2,595	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
ND16C21V4512RJU	ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45 U	\$32,432	10%	\$29,189	\$3,892	\$3,243	\$0	\$0	\$0	Ĵ	VXRAIL
ND16C21V4512SFP	ND 16C2.1GHZ 2XE5-2620V4 512GB SFP	\$32,432	10%	\$29,189	\$3,892	\$3,243	\$0	\$0	\$0	J	VXRAIL
	ND 16C2.1GHZ 2XE5-2620V4 512GB SFP AF	\$32,432	10%	\$29,189	\$3,243	\$2,595	\$0	\$0	\$0	J	VXRAIL
ND16C21V4512SFPAFU ND16C21V4512SFPU	ND 16C2.1GHZ 2XE5-2620V4 512GB SFP AF U ND 16C2.1GHZ 2XE5-2620V4 512GB SFP U	\$32,432 \$32,432	10% 10%	\$29,189 \$29,189	\$3,243 \$3,892	\$2,595 \$3,243	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
ND20C22V4128RJ	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45	\$25,385	10%	\$22,847	\$3,046	\$2,539	\$0	\$0	\$0 \$0	J	VXRAIL
ND20C22V4128RJAF	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45 AF	\$25,385	10%	\$22,847	\$2,539	\$2,031	\$0	\$0	\$0	Ĵ	VXRAIL
ND20C22V4128RJAFU	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45 AF U	\$25,385	10%	\$22,847	\$2,539	\$2,031	\$0	\$0	\$0	J	VXRAIL
ND20C22V4128RJU	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45 U	\$25,385	10%	\$22,847	\$3,046	\$2,539	\$0	\$0	\$0	J	VXRAIL
ND20C22V4128SFP ND20C22V4128SFPAF	ND 20C2.2GHZ 2XE5-2630V4 128GB SFP ND 20C2.2GHZ 2XE5-2630V4 128GB SFP AF	\$25,385 \$25,385	10% 10%	\$22,847 \$22,847	\$3,046 \$2,539	\$2,539 \$2,031	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL
	ND 2002.2GHZ 2XE5-2630V4 128GB SFP AF U	\$25,385	10%	\$22.847	\$2,539	\$2,031	\$0	\$0	\$0	J	VXRAIL
ND20C22V4128SFPU	ND 20C2.2GHZ 2XE5-2630V4 128GB SFP U	\$25,385	10%	\$22,847	\$3,046	\$2,539	\$0	\$0	\$0	Ĵ	VXRAIL
ND20C22V4256RJ	ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45	\$29,213	10%	\$26,292	\$3,506	\$2,921	\$0	\$0	\$0	J	VXRAIL
ND20C22V4256RJAF ND20C22V4256RJAFU	ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45 AF	\$29,213 \$29,213	10% 10%	\$26,292 \$26,292	\$2,921 \$2.921	\$2,337 \$2.337	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL
ND20C22V4256RJAFU ND20C22V4256RJU	ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45 AF U ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45 U	\$29,213 \$29,213	10%	\$26,292 \$26,292	\$2,921	\$2,337 \$2,921	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL
ND20C22V4256SFP	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP	\$29,213	10%	\$26,292	\$3,506	\$2,921	\$0	\$0	\$0	Ĵ	VXRAIL
	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP AF	\$29,213	10%	\$26,292	\$2,921	\$2,337	\$0	\$0	\$0	J	VXRAIL
	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP AF U	\$29,213	10%	\$26,292	\$2,921	\$2,337	\$0	\$0	\$0	J	VXRAIL
ND20C22V4256SFPU ND20C22V4384RJ	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP U ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45	\$29,213 \$33,042	10% 10%	\$26,292 \$29,738	\$3,506 \$3.965	\$2,921 \$3.304	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL
ND20C22V4384RJAF	ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45 AF	\$33,042	10%	\$29,738	\$3,304	\$2,643	\$0	\$0 \$0	\$0 \$0	J	VXRAIL
ND20C22V4384RJAFU	ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45 AF U	\$33,042	10%	\$29,738	\$3,304	\$2,643	\$0	\$0	\$0	J	VXRAIL
ND20C22V4384RJU	ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45 U	\$33,042	10%	\$29,738	\$3,965	\$3,304	\$0	\$0	\$0	J	VXRAIL
ND20C22V4384SFP ND20C22V4384SFPAF	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP ND 20C2.2GHZ 2XE5-2630V4 384GB SFP AF	\$33,042 \$33,042	10% 10%	\$29,738 \$29,738	\$3,965 \$3,304	\$3,304 \$2,643	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP AF U	\$33,042	10%	\$29,738	\$3,304	\$2,643	\$0	\$0	\$0	J	VXRAIL
ND20C22V4384SFPU	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP U	\$33,042	10%	\$29,738	\$3,965	\$3,304	\$0	\$0	\$0	Ĵ	VXRAIL
ND20C22V4512RJ	ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45	\$36,871	10%	\$33,184	\$4,425	\$3,687	\$0	\$0	\$0	J	VXRAIL
ND20C22V4512RJAF	ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45 AF	\$36,871	10% 10%	\$33,184	\$3,687	\$2,950	\$0	\$0	\$0	J	VXRAIL
ND20C22V4512RJAFU ND20C22V4512RJU	ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45 AF U ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45 U	\$36,871 \$36,871	10%	\$33,184 \$33,184	\$3,687 \$4.425	\$2,950 \$3,687	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
ND20C22V4512SFP	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP	\$36,871	10%	\$33,184	\$4,425	\$3,687	\$0	\$0	\$0	Ĵ	VXRAIL
	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP AF	\$36,871	10%	\$33,184	\$3,687	\$2,950	\$0	\$0	\$0	J	VXRAIL
	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP AF U	\$36,871	10%	\$33,184	\$3,687	\$2,950	\$0	\$0	\$0	J	VXRAIL
ND20C22V4512SFPU ND24C22V4128RJAF	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP U ND 24C2.2GHZ 2XE5-2650V4 128GB RJ45 AF	\$36,871 \$30.331	10% 10%	\$33,184 \$27,298	\$4,425 \$3,033	\$3,687 \$2.426	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
		\$30,331	10%	\$27,298	\$3,033	\$2,426	\$0	\$0	\$0	Ĵ	VXRAIL
	ND 24C2.2GHZ 2XE5-2650V4 128GB SFP AF	\$30,331	10%	\$27,298	\$3,033	\$2,426	\$0	\$0	\$0	J	VXRAIL
	ND 24C2.2GHZ 2XE5-2650V4 128GB SFP AF U	\$30,331	10% 10%	\$27,298	\$3,033	\$2,426	\$0	\$0	\$0	J	VXRAIL VXRAIL
ND24C22V4256RJAF ND24C22V4256RJAFU	ND 24C2.2GHZ 2XE5-2650V4 256GB RJ45 AF ND 24C2.2GHZ 2XE5-2650V4 256GB RJ45 AF U	\$34,159 \$34,159	10%	\$30,743 \$30,743	\$3,416 \$3,416	\$2,733 \$2,733	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL
	ND 24C2.2GHZ 2XE5-2650V4 256GB SFP AF	\$34,159	10%	\$30,743	\$3,416	\$2,733	\$0	\$0	\$0	Ĵ	VXRAIL
ND24C22V4256SFPAFU	ND 24C2.2GHZ 2XE5-2650V4 256GB SFP AF U	\$34,159	10%	\$30,743	\$3,416	\$2,733	\$0	\$0	\$0	J	VXRAIL
ND24C22V4384RJAF	ND 24C2.2GHZ 2XE5-2650V4 384GB RJ45 AF	\$37,988	10%	\$34,189	\$3,799	\$3,039	\$0	\$0	\$0	J	VXRAIL
	ND 24C2.2GHZ 2XE5-2650V4 384GB RJ45 AF U ND 24C2.2GHZ 2XE5-2650V4 384GB SFP AF	\$37,988 \$37,988	10% 10%	\$34,189 \$34,189	\$3,799 \$3,799	\$3,039 \$3,039	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL
	ND 24C2.2GHZ 2XE5-2650V4 384GB SFP AF	\$37,988 \$37,988	10%	\$34,189	\$3,799	\$3,039	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL
ND24C22V4512RJAF	ND 24C2.2GHZ 2XE5-2650V4 512GB RJ45 AF	\$41,817	10%	\$37,635	\$4,182	\$3,345	\$0	\$0	\$0	Ĵ	VXRAIL
		\$41,817	10%	\$37,635	\$4,182	\$3,345	\$0	\$0	\$0	J	VXRAIL
	ND 24C2.2GHZ 2XE5-2650V4 512GB SFP AF	\$41,817 \$41,817	10% 10%	\$37,635 \$37,635	\$4,182 \$4,182	\$3,345 \$3.345	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL
	ND 24C2.2GHZ 2XE5-2650V4 512GB SFP AF U ND 28C2.4GHZ 2XE5-2680V4 128GB SFP AF	\$41,817 \$35,174	10% 10%	\$37,635 \$31,657	\$4,182 \$3,517	\$3,345 \$2,814	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL
	ND 28C2.4GHZ 2XE5-2680V4 128GB SFP AF U	\$35,174	10%	\$31,657	\$3,517	\$2,814	\$0	\$0	\$0 \$0	Ĵ	VXRAIL
ND28C24V4256SFPAF	ND 28C2.4GHZ 2XE5-2680V4 256GB SFP AF	\$39,002	10%	\$35,102	\$3,900	\$3,120	\$0	\$0	\$0	J	VXRAIL
	ND 28C2.4GHZ 2XE5-2680V4 256GB SFP AF U	\$39,002	10%	\$35,102	\$3,900	\$3,120	\$0	\$0	\$0	J	VXRAIL
	ND 28C2.4GHZ 2XE5-2680V4 384GB SFP AF	\$42,831 \$42,831	10% 10%	\$38,548 \$38,548	\$4,283 \$4,283	\$3,426 \$3,426	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL
ND20024V43845FPAFU	ND 28C2.4GHZ 2XE5-2680V4 384GB SFP AF U	\$42,831	10%	\$38,548	\$4,283	\$3,426	\$0	\$0	\$0	J	VXRAIL

			EPL Pr	icing		EPL Maintenance	e and Warranty Upr	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
	ND 28C2.4GHZ 2XE5-2680V4 512GB SFP AF	\$46,659		\$41,993	\$4,666	\$3,733	\$0	\$0	\$0	J	VXRAIL
	ND 28C2.4GHZ 2XE5-2680V4 512GB SFP AF U ND 32C2.1GHZ 2XE5-2683V4 128GB SFP AF	\$46,659 \$36,115		\$41,993 \$32,504	\$4,666 \$3,612	\$3,733 \$2,889	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
	ND 32C2.1GHZ 2XE5-2683V4 128GB SFP AF U	\$36,115		\$32,504	\$3,612	\$2,889	\$0	\$0	\$0	Ĵ	VXRAIL
	ND 32C2.1GHZ 2XE5-2683V4 256GB SFP AF	\$39,944		\$35,950	\$3,994	\$3,196	\$0	\$0	\$0	J	VXRAIL
	ND 32C2.1GHZ 2XE5-2683V4 256GB SFP AF U	\$39,944	10%	\$35,950	\$3,994	\$3,196	\$0	\$0	\$0	J	VXRAIL
	ND 32C2.1GHZ 2XE5-2683V4 384GB SFP AF ND 32C2.1GHZ 2XE5-2683V4 384GB SFP AF U	\$43,772 \$43,772		\$39,395 \$39,395	\$4,377 \$4.377	\$3,502 \$3,502	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL
	ND 32C2.1GHZ 2XE5-2683V4 512GB SFP AF	\$47,601	10%	\$42,841	\$4,760	\$3,808	\$0	\$0	\$0	Ĵ	VXRAIL
ND32C21V4512SFPAFU	ND 32C2.1GHZ 2XE5-2683V4 512GB SFP AF U	\$47,601		\$42,841	\$4,760	\$3,808	\$0	\$0	\$0	J	VXRAIL
	VxRail-500 NDC INTELX550 QP 10Gb RJ45 AF	\$881	10%	\$793	\$88	\$70	\$0	\$0	\$0	J	VXRAIL
	VxRail-500 NDC INTEL X550 QP 10Gb RJ45 H FVxRail-500 NDC INTELX710 QP 10Gb SFP+ AF	\$881 \$892		\$793 \$803	\$106 \$89	\$88 \$71	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
	VxRail-500 NDC INTEL X710 QP 10Gb SFP+ H	\$892		\$803	\$107	\$89	\$0	\$0	\$0	J	VXRAIL
NIC2X10GBERJPCFH	HCIA INTEL X540 FH PCIE 2X10GBE RJ45	\$786	10%	\$707	\$79	\$63	\$0	\$0	\$0	J	VXRAIL
	HCIA INTEL X540 FH PCIE 2X10GBE RJ45 U	\$899		\$809	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
	HCIA INTEL X540 LP PCIE 2X10GBE RJ45 HCIA INTEL X540 LP PCIE 2X10GBE RJ45 U	\$786 \$899		\$707 \$809	\$79 \$0	\$63 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
	HCIA INTEL X540 LP PCIE 2X10GBE RJ45 0 HCIA INTEL X520 FH PCIE 2X10GBE SFP+	\$699 \$618		\$809 \$556	\$0 \$62	\$0 \$49	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL
		\$622		\$560	\$0	\$0	\$0	\$0	\$0	Ĵ	VXRAIL
NIC2X10GBSFPPCLP	HCIA INTEL X520 LP PCIE 2X10GBE SFP+	\$618	10%	\$556	\$62	\$49	\$0	\$0	\$0	J	VXRAIL
	HCIA INTEL X520 LP PCIE 2X10GBE SFP+ U	\$622		\$560	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
NIC2X1E2X10ERJ	NIC NDC X540 DP 10Gb RJ45 +1350 DP 1GB	\$723 \$760		\$651 \$691	\$72 \$0	\$58 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
NIC2X1E2X10ERJU NIC2X1E2X10ESFP	NIC NDC X540 DP 10Gb RJ45 +1350 DP 1GB U NIC NDC X520 DP 10Gb SFP + 1350 DP 1GB	\$768 \$618	10%	\$556	\$62	\$49	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL
NIC2X1E2X10ESFPU	NIC NDC X520 DP 10Gb SFP + I350 DP 1GB U	\$618		\$556	\$0	\$0	\$0	\$0	\$0	Ĵ	VXRAIL
NIC4X10GBX710FHU	HCIA INTEL X710 FH PCIE 4X10GBE SFP+ U	\$1,073		\$966	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
NICDPRJX550PCFH	HCIA INTEL X550 FH PCIE 2X10GBE RJ45	\$713		\$642	\$71	\$57	\$0	\$0	\$0	J	VXRAIL
NICDPRJX550PCFHU NICDPRJX550PCLP	HCIA INTEL X550 FH PCIE 2X10GBE RJ45 U HCIA INTEL X550 LP PCIE 2X10GBE RJ45	\$830 \$713	10% 10%	\$747 \$642	\$0 \$71	\$0 \$57	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
	HCIA INTEL X550 LP PCIE 2X10GBE RJ45 HCIA INTEL X550 LP PCIE 2X10GBE RJ45 U	\$830		\$747	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL
	HCIA INTEL X710 FH PCIE 2X10GBE SFP+	\$781		\$703	\$78	\$62	\$0	\$0	\$0	Ĵ	VXRAIL
	HCIA INTEL X710 FH PCIE 2X10GBE SFP+ U	\$859	10%	\$773	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
	HCIA INTEL X710 LP PCIE 2X10GBE SFP+	\$781		\$703	\$78	\$62	\$0	\$0	\$0	J	VXRAIL
	HCIA INTEL X710 LP PCIE 2X10GBE SFP+ U HCIA INTEL X710 FH PCIE 4X10GBE SFP+	\$859 \$975	10% 10%	\$773 \$878	\$0 \$98	\$0 \$78	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
NICX550FH2X10GBRJ	VxRail-500 X550 FH PCIE 2X10GBE RJ45 H	\$787 \$787		\$708	\$94	\$79	\$0	\$0	\$0 \$0	J	VXRAIL
NICX550FH2X10GBRJF	VxRail-500 X550 FH PCIE 2X10GBE RJ45 AF	\$787		\$708	\$79	\$63	\$0	\$0	\$0	Ĵ	VXRAIL
	VxRail-500 X550 LP PCIE 2X10GBE RJ45 H	\$787		\$708	\$94	\$79	\$0	\$0	\$0	J	VXRAIL
	VxRail-500 X550 LP PCIE 2X10GBE RJ45 AF	\$787		\$708	\$79	\$63	\$0	\$0	\$0	J	VXRAIL
	VxRail-500 X710 FH PCIE 2X10GBE SFP+ AF VxRail-500 X710 FH PCIE 2X10GBE SFP+ H	\$682 \$682	10% 10%	\$614 \$614	\$68 \$82	\$55 \$68	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
	VxRail-500 X710 FH PCIE 4X10GBE RJ45 H	\$1,291		\$1,162	\$155	\$129	\$0	\$0	\$0	Ĵ	VXRAIL
NICX710FH4X10GBRJF	VxRail-500 X710 FH PCIE 4X10GBE RJ45 AF	\$1,291	10%	\$1,162	\$129	\$103	\$0	\$0	\$0	J	VXRAIL
	VxRail-500 X710 FH PCIE 4X10GBE SFP+ AF	\$976	10%	\$878	\$98	\$78	\$0	\$0	\$0	J	VXRAIL
	VxRail-500 X710 FH PCIE 4X10GBE SFP+ H VxRail-500 X710 LP PCIE 2X10GBE SFP+ AF	\$976 \$682		\$878 \$614	\$117 \$68	\$98 \$55	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL
	VxRail-500 X710 LP PCIE 2X10GBE SFP+ AP	\$682	10%	\$614	\$82	\$68	\$0	\$0 \$0	\$0	J	VXRAIL
	VxRail-500 X710 LP PCIE 4X10GBE RJ45 H	\$1,291		\$1,162	\$155	\$129	\$0	\$0	\$0	Ĵ	VXRAIL
	VxRail-500 X710 LP PCIE 4X10GBE RJ45 AF	\$1,291	10%	\$1,162	\$129	\$103	\$0	\$0	\$0	J	VXRAIL
PR3104BN6C17	VxRail-500 Intel CPU 3104 6C 1.7GHz H	\$4,466 \$4,466	10% 10%	\$4,019 \$4,019	\$536 \$536	\$447 \$447	\$0 \$0	\$0	\$0	J	VXRAIL
PR3104BN6C17-2 PR3104BN6C17AF	VxRail-500 INTEL CPU 3104 6C 1.7GHz 2ndH VxRail-500 Intel CPU 3104 6C 1.7GHz AF	\$4,466 \$4,466		\$4,019	\$536 \$447	\$357	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL
PR3104BN6C17AF-2	VxRail-500 Intel CPU 3104 6C 1.7GHz2ndAF	\$4,466		\$4,019	\$447	\$357	\$0	\$0	\$0	Ĵ	VXRAIL
PR3104BN8C17	VxRail-500 Intel CPU 3104 6C 1.7GHz H	\$4,466		\$4,019	\$536	\$447	\$0	\$0	\$0	J	VXRAIL
PR3104BN8C17-2	VxRail-500 INTEL CPU 3104 6C 1.7GHz 2ndH	\$4,466		\$4,019	\$536	\$447	\$0	\$0	\$0	J	VXRAIL
PR3104BN8C17AF PR3104BN8C17AF-2	VxRail-500 Intel CPU 3104 6C 1.7GHz AF VxRail-500 Intel CPU 3104 6C 1.7GHz2ndAF	\$4,466 \$4.466	10% 10%	\$4,019 \$4.019	\$447 \$447	\$357 \$357	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
PR3106BN8C17	VxRail-500 Intel CPU 3106 8C 1.7 GHz H	\$4,635		\$4,013	\$556	\$464	\$0	\$0	\$0	J	VXRAIL
PR3106BN8C17-2	VxRail-500 Intel CPU 3106 8C 1.7 GHz2ndH	\$4,635	10%	\$4,172	\$556	\$464	\$0	\$0	\$0	Ĵ	VXRAIL
PR3106BN8C17AF	VxRail-500 Intel CPU 3106 8C 1.7 GHz AF	\$4,635		\$4,172	\$464	\$371	\$0	\$0	\$0	J	VXRAIL
PR3106BN8C17AF-2	VxRail-500 Intel CPU 3106 8C 1.7GHz2ndAF	\$4,635 \$5,227		\$4,172	\$464 \$640	\$371 \$534	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL
PR4108SV8C18 PR4108SV8C18-2	VxRail-500 Intel CPU 4108 8C 1.8 GHz H VxRail-500 Intel CPU 4108 8C 1.8 GHz2ndH	\$5,337 \$5,337		\$4,803 \$4,803	\$640 \$640	\$534 \$534	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAII
PR4108SV8C18AF	VxRail-500 Intel CPU 4108 8C 1.8 GHz AF	\$5,337 \$5,337		\$4,803	\$534	\$427	\$0	\$0	\$0 \$0	J	VXRAIL
PR4108SV8C18AF-2	VxRail-500 Intel CPU 4108 8C 1.8GHz2ndAF	\$5,337	10%	\$4,803	\$534	\$427	\$0	\$0	\$0	Ĵ	VXRAIL
PR4109TSV8C20	VxRail-500 Intel CPU 4109T 8C 2.0 GHz H	\$5,598		\$5,038	\$672	\$560	\$0	\$0	\$0	J _.	VXRAIL
PR4109TSV8C20-2	VxRail-500 IntelCPU 4109T 8C 2.0 GHz2ndH	\$5,598	10% 10%	\$5,038	\$672	\$560 \$448	\$0 ©0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL
PR4109TSV8C20F PR4109TSV8C20F-2	VxRail-500 Intel CPU 4109T 8C 2.0 GHzHAF VxRail-500 Intel CPU4109T 8C2.0GHzH2ndAF	\$5,598 \$5,598	10% 10%	\$5,038 \$5.038	\$560 \$560	\$448 \$448	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
PR4110SV8C21	VxRail-500 Intel CPU 4110 8C 2.1 GHz H	\$5,667	10%	\$5,036 \$5,100	\$680	\$567	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL
PR4110SV8C21-2	VxRail-500 Intel CPU 4110 8C 2.1GHz2ndH	\$5,667	10%	\$5,100	\$680	\$567	\$0	\$0	\$0	Ĵ	VXRAIL
PR4110SV8C21AF	VxRail-500 Intel CPU 4110 8C 2.1 GHz AF	\$5,667		\$5,100	\$567	\$453	\$0	\$0	\$0	J	VXRAIL
PR4110SV8C21AF-2	VxRail-500 Intel CPU 4110 8C2.1GHz2ndAF	\$5,667	10%	\$5,100	\$567	\$453	\$0	\$0	\$0	J	VXRAIL

PREST 1971 1972 1973 1974 1972 2974 1972 1975				EPL Pr	icing		EPL Maintenanc	e and Warranty Upr	rade Pricing			
Fig. 1	MODEL CODE	DESCRIPTION		EPL DISCOUNT %	EPL NET PRICE							FAMILY
PRESTRUCTION OF THE PRESTR	PR4112SV4C26			10%	\$5,000		\$556					VXRAIL
PRINTENDECOMPATE												VXRAIL
FRENSENDEZ-PARTICICAL PARTICICAL												VXRAIL
### HERST 14 PUT COLOR 19 19 19 19 19 19 19 1											-	VXRAIL
FRESTINSPUZGEAF WAS ASSOCIATED AT 15 DE 22 GEN AFTER 1772 20 10 TO N. 10 TO												VXRAIL VXRAIL
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FRH 1950 PICCL 1 VARIA 2001 INCR (PL) 4119 INC 2 1 Gleich 1						T	****					VXRAIL
FREITENDY LOCAL TO AND							****					VXRAIL
PREDICTION COLUMN 19 (2012) 16 (19 Capabular 19 (2012) 16 (19 Capabular 19 Capabula			\$8,191									VXRAIL
PRESISTEDICIDAD VIGILATION DISCLASSIVE STATES TO CALL ASSISTATION OF THE PRESISTEDICAL ASSISTATION OF THE PRESISTEDIC ASSISTATION OF	PR4116SV12C21AF	VxRail-500 Intel CPU 4116 12C 2.1 GHz AF	\$8,191	10%	\$7,372	\$819	\$655	\$0	\$0	\$0	J	VXRAIL
PRESISTEDICICAL VIRTURE OF THE TOTAL CAPTURE AND STATES					\$7,372				\$0			VXRAIL
PRINCIPLE PRIN	PR5115GD10C24	VxRail-500 Intel CPU 5115 10C 2.4 GHz H	\$8,533	10%	\$7,680	\$1,024	\$853	\$0	\$0	\$0	J	VXRAIL
PRESTREED CONCEASE - VIRLAND CONTROLLED ST. 15 16 02 2.2 GHz AFT - 83.535												VXRAIL
No. 1976 1												VXRAIL
PRESIDENCE-24 PRESIDENCE-25 PRESIDENCE							****				-	VXRAIL
Media Color Media Colo												VXRAIL
PRESTRICTORIZEANF- Virtual-Coloniar (CPU 1518 1/22 23 GHZZMAF \$8.558 10% \$7.082 \$8.608 \$9.0 \$0 \$0 \$0 \$0 \$0 \$0 \$0												VXRAIL
PRESTRICTED 1972												VXRAIL VXRAIL
NERSIZODENICIZATE VIRTUAL CONTROL VIRTUAL						ψ00 .	4000		ΨŪ			VXRAIL
NERSIZORIA (1222AF Variable 00 Intel CPU 15/20 10 C 2.2 GHz AF \$8,055 10% \$8,000 \$896 \$716 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$												VXRAIL
PRINCIPATION 1972 10 22 Childred 1972 10 22 Childred 1972 10 23 20 20 30 30 30 30 3					+-,						-	VXRAIL
FREE IZCONCIAGS VARIA-SIO INTER (PUL 512 Z4 C 3.5 GHz H VARIA-SIO INTER (PUL										• • •		VXRAIL
PRESIZEDIACIOS-2-		VxRail-500 Intel CPU 5122 4C 3 5 GHz H					*****					VXRAIL
PRIZECONCOSAF VARIA-500 INDEPTI 1572 43 5 6 Pt AF \$7,577 10% \$8,619 \$758 \$800 \$0 \$0 \$0 \$0 \$0 \$0					7-,		7				-	VXRAIL
PREDIZECTOR 1987 1987 1988 1988 1978 1988				10%		\$758			\$0	\$0	Ĵ	VXRAIL
RR01260D12C28					\$6,819				\$0			VXRAIL
RR01260D1C2264E VRAIL-500 Intel CPU 6128 12C 2.6 6Hz-2AF \$9,510 10% \$8,559 9961 \$761 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$				10%	\$8,559	\$1,141	\$951	\$0	\$0	\$0	J	VXRAIL
RRE1260D1C2CRAF-2	R6126GD12C26-2		\$9,510	10%	\$8,559	\$1,141	\$951	\$0	\$0	\$0	J	VXRAIL
Rel28DBCG-34 V.Rall-500 Intel CPU 6128 CG 34 GHz H \$9,239 10% \$8,307 \$1,108 \$923 \$0 \$0 \$0 J J Rel28DBCG-34F V.Rall-500 Intel CPU 6128 CG 34 GHz Art \$9,230 10% \$8,307 \$1,108 \$923 \$0 \$0 \$0 J J Rel28DBCG-34F V.Rall-500 Intel CPU 6128 CG 34 GHz Art \$9,230 10% \$8,307 \$1,008 \$23 \$0 \$0 \$0 J J Rel28DBCG-34F V.Rall-500 Intel CPU 6128 CG 34 GHz Art \$9,200 10% \$8,307 \$9,220 \$20 \$0 \$0 J J Rel28DBCG-34F V.Rall-500 Intel CPU 6138 CG 32 GHz Art \$9,200 10% \$9,300	R6126GD12C26AF	VxRail-500 Intel CPU 6126 12C 2.6 GHz AF	\$9,510	10%	\$8,559	\$951	\$761	\$0	\$0	\$0	J	VXRAIL
R8128GDCG34-2 VXRai-500 Intel CPU 6128 GC 3.4 GHz2mdF												VXRAIL
R8128GDGC34AF VARI-500 Intel CPU 128 GC 3.4 GPtz AF												VXRAIL
R8128GD6C34AF-2 VARI-500IntelCPU 6130 RG 2.1 GHz-Mark												VXRAIL
R8130GD16C21 VARIL-S00 Intel CPU 6130 16C 2.1 GHz-2ndH												VXRAIL
RRISOBOTICC2-12 V/Rall-S001 Intel CPU 6130 16C 2.1 GHz AF												VXRAIL
Resisopolesc21AF Varial-500 Intel CPU 6130 16C 2.1 GHz AF S12709 10% S11.438 S1.271 S1.017 S0 S0 S0 J		VXRaii-500 Intel CPU 6130 16C 2.1 GHZ H										VXRAIL VXRAIL
RR6130GD16C21AF-Z			T									VXRAIL
PR6132GD14C26+2 VxRail-500 Intel CPU 6132 14C 2.6 GHz H												VXRAIL
PREBISSION 14C26-22 VXRail-500 Intel CPU 6132 14C 2 6 GHz2ndH \$13,122 10% \$11,810 \$1,575 \$1,312 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0					+ ,		Ŧ · , = · ·					VXRAIL
PREGISCIO HACEGRAF - V. VRAII-SOO I INEL (PU 6132 140 2.6 GHz AF												VXRAIL
PRESISCIDIACESAF-2 VRRBI-500 IntelCPU 6132 140 2.6 GHz2ndAF									ΨŪ			VXRAIL
RR6134GDBC32												VXRAIL
PRE134GD8:23AF VxRail-500 Intel CPU 6138 BC 2 GHz AF \$13,316 10% \$11,984 \$1,332 \$1,065 \$0 \$0 \$0 \$J \$PRE134GD8:23AF \$2,33AF \$2,33AF \$3,34AF \$3,34				10%	\$11,984		\$1,332		\$0	\$0	J	VXRAIL
Ref134GBG232AF VxRail-500 Intel CPU 6138 I2C 3.0 GHz AF \$13,316 10% \$11,984 \$1,332 \$1,065 \$0 \$0 \$0 \$J \$786138GD12C30AF VxRail-500 Intel CPU 6138 I2C 3.0 GHz AF \$13,316 10% \$12,213 \$1,628 \$1,357 \$0 \$0 \$0 \$J \$786138GD12C30AF VxRail-500 Intel CPU 6138 I2C 3.0 GHz AF \$13,570 10% \$12,213 \$1,628 \$1,357 \$0 \$0 \$0 \$J \$786138GD12C30AF VxRail-500 Intel CPU 6138 I2C 3.0 GHz AF \$13,570 10% \$12,213 \$1,628 \$1,357 \$0 \$0 \$0 \$J \$786138GD12C30AF VxRail-500 Intel CPU 6138 I2C 3.0 GHz AF \$13,570 10% \$12,213 \$1,557 \$1,086 \$0 \$0 \$0 \$J \$786138GD12C30AF VxRail-500 Intel CPU 6138 I2C 3.0 GHz AF \$14,500 10% \$12,213 \$1,357 \$1,086 \$0 \$0 \$0 \$J \$786138GD2C2C2 VxRail-500 Intel CPU 6138 I2C 2.0 GHz AF \$14,500 10% \$12,270 \$1,716 \$1,430 \$0 \$0 \$0 \$0 \$J \$786138GD2C2C2 VxRail-500 Intel CPU 6138 I2C 2.0 GHz AF \$14,500 10% \$12,2870 \$1,716 \$1,430 \$0 \$0 \$0 \$0 \$J \$786138GD2C2C2AF VxRail-500 Intel CPU 6138 I2C 2.0 GHz AF \$14,300 10% \$12,2870 \$1,716 \$1,430 \$0 \$0 \$0 \$J \$786138GD2C2C2AF VxRail-500 Intel CPU 6138 I2C 2.0 GHz AF \$14,300 10% \$12,2870 \$1,414 \$0 \$0 \$0 \$0 \$J \$1,445 \$0 \$0 \$0 \$J \$1,445 \$0 \$0 \$J \$1,445 \$0 \$J \$J \$1,445 \$J \$J \$J \$J \$J \$J \$J \$												VXRAIL
Ref 138GD12C30	R6134GD8C32AF		\$13,316	10%	\$11,984	\$1,332	\$1,065	\$0	\$0	\$0	J	VXRAIL
PR6138GD12C30-2 VXRail-500 Intel CPU 6138 12C 3.0 GHz2ndH \$13,570 10% \$12,213 \$1,628 \$1,357 \$0 \$0 \$0 \$0 J PR6138GD12C30AF VXRail-500 Intel CPU 6138 12C 3.0 GHz AF \$13,570 10% \$12,213 \$1,357 \$1,086 \$0 \$0 \$0 \$0 J PR6138GD12C30AF VXRail-500 Intel CPU 6138 12C 2.0 GHz2ndAF \$13,570 10% \$12,213 \$1,357 \$1,086 \$0 \$0 \$0 \$0 J PR6138GD12C202 VXRail-500 Intel CPU 6138 20C 2.0 GHz2ndH \$14,300 10% \$12,870 \$1,716 \$1,430 \$0 \$0 \$0 \$0 J PR6138GD12C202 VXRail-500 Intel CPU 6138 20C 2.0 GHz2ndH \$14,300 10% \$12,870 \$1,716 \$1,430 \$0 \$0 \$0 \$0 J PX6138GD12C204 VXRail-500 Intel CPU 6138 20C 2.0 GHz2ndH \$14,300 10% \$12,870 \$1,716 \$1,430 \$0 \$0 \$0 \$0 J PX6138GD12C204F VXRail-500 Intel CPU 6138 20C 2.0 GHz2ndH \$14,300 10% \$12,870 \$1,430 \$1,144 \$0 \$0 \$0 \$0 \$0 J PX6138GD12C2004F VXRail-500 Intel CPU 6138 20C 2.0 GHz2ndAF \$14,300 10% \$12,870 \$1,430 \$1,144 \$0 \$0 \$0 \$0 \$0 J PX6138GD12C2004F VXRail-500 Intel CPU 6138 20C 2.0 GHz2ndAF \$14,300 10% \$12,870 \$1,430 \$1,144 \$0 \$0 \$0 \$0 \$0 J PX6138GD12C2004F VXRail-500 Intel CPU 6138 20C 2.0 GHz2ndAF \$14,300 10% \$12,870 \$1,430 \$1,144 \$0 \$0 \$0 \$0 \$0 J J PX6140D18C23 VXRail-500 Intel CPU 6138 20C 2.3 GHz2ndH \$14,005 10% \$12,605 \$1,881 \$1,401 \$0 \$0 \$0 \$0 \$0 J J PX6140D18C23 VXRail-500 Intel CPU 6140 18C 2.3 GHz2ndH \$14,005 10% \$12,605 \$1,881 \$1,401 \$0 \$0 \$0 \$0 \$0 J J PX6140D18C23AF VXRail-500 Intel CPU 6140 18C 2.3 GHz2ndF \$14,005 10% \$12,605 \$1,861 \$1,401 \$1,120 \$0 \$0 \$0 \$0 J J PX6142GD18C23F VXRail-500 Intel CPU 6140 18C 2.3 GHz2ndF \$14,005 10% \$12,605 \$1,801 \$1,120 \$0 \$0 \$0 J J PX6142GD18C23AF VXRail-500 Intel CPU 6140 18C 2.3 GHz2ndF \$14,005 10% \$12,605 \$1,401 \$1,120 \$0 \$0 \$0 J J PX6142GD18C23AF VXRail-500 Intel CPU 6140 18C 2.5 GHz H \$14,159 10% \$12,605 \$1,401 \$1,120 \$0 \$0 \$0 J J PX6142GD18C22AF VXRail-500 Intel CPU 6140 18C 2.5 GHz2ndF \$14,159 10% \$12,405 \$1,4											-	VXRAIL
Ref 138GD12C30AF VxRail-500 Intel CPU 6138 12C 3.0 GHz AF \$13,570 10% \$12,213 \$1,357 \$1,086 \$0 \$0 \$0 \$1 \$1,000 \$1,000 \$1,	R6136GD12C30	VxRail-500 Intel CPU 6136 12C 3.0 GHz H	\$13,570	10%	\$12,213	\$1,628	\$1,357	\$0	\$0	\$0	J	VXRAIL
Ref 138GD12C30AF-2												VXRAIL
R6138GD20C20 VRail-500 Intel CPU 6138 20C 2.0 GHz H \$14,300 10% \$12,870 \$1,716 \$1,430 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0												VXRAIL
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RE52660V412C-2												
RE52680V414C2		-				****	T					
RE52680V414C-2 HCIA PROC E5-2660 V4 14C 2.0GHZ 2ND \$10,316 10% \$9,284 \$1,032 \$825 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$												
RE52687V408C-2	J VXRAIL	J	\$0	\$0	\$0	\$825	\$1,032	\$9,284	10%			
EE26867V408C32		-				7						
EE52680V414C-2												
RE52880V414C24												
RE52883V416C-2 HCIA PROC E5-2883 V4 16C 2.1GHZ 2ND \$12,665 10% \$11,399 \$1,267 \$1,013 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	•											
RE52683V416C21												
EE52687WV412C-2 HCIA PROC E5-2687W v4 12C 3.0GHZ 2ND \$13,679 10% \$12,311 \$1,368 \$1,094 \$0 \$0 \$0 \$0 \$0 \$1 \$1,000 \$1,000												
RE52687WV412C30												
IEE52695V418C2	J VXRAIL	J	\$0		\$0	\$1,094		\$12,311	10%	\$13,679	HCIA PROC E5-2687W v4 12C 3.0GHZ 1ST	E52687WV412C30
E52695V418C-2 HCIA PROC E5-2695 v4 18C 2.1GHZ 2ND \$14,364 10% \$12,928 \$1,436 \$1,149 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	*											
E52695V418C21	*											
IESZ6897AV416C-2												
E52697AV416C26				ų.								
E52697V418C-2 HCIA PROC E5-2697 v4 18C 2.3GHZ 2ND \$14,931 10% \$13,438 \$1,493 \$1,194 \$0 \$0 \$0 \$0 J E52697V418C23 HCIA PROC E5-2698 v4 18C 2.3GHZ 1ST \$14,931 10% \$13,438 \$1,493 \$1,194 \$0 \$0 \$0 \$0 J E52698V420C-2 HCIA PROC E5-2698 v4 20C 2.2GHZ 2ND \$16,013 10% \$14,412 \$1,601 \$1,281 \$0 \$0 \$0 \$0 J E52698V420C22 HCIA PROC E5-2698 v4 20C 2.2GHZ 1ST \$16,013 10% \$14,412 \$1,601 \$1,281 \$0 \$0 \$0 \$0 J E52698V420C22 HCIA PROC E5-2698 v4 20C 2.2GHZ 1ST \$16,013 10% \$14,412 \$1,601 \$1,281 \$0 \$0 \$0 \$0 J	J VXRAIL J VXRAIL											
E52697V418C23 HCIA PROC E5-2697 V4 18C 2.3GHZ 1ST \$14,931 10% \$13,438 \$1,493 \$1,194 \$0 \$0 \$0 \$0 J E52698V420C-2 HCIA PROC E5-2698 V4 20C 2.2GHZ 2ND \$16,013 10% \$14,412 \$1,601 \$1,281 \$0 \$0 \$0 \$0 J E52698V420C22 HCIA PROC E5-2698 V4 20C 2.2GHZ 1ST \$16,013 10% \$14,412 \$1,601 \$1,281 \$0 \$0 \$0 \$0 J		-					7.,	+				
E52698V420C-2 HCIA PROC E5-2698 v4 20C 2.2GHZ 2ND \$16,013 10% \$14,412 \$1,601 \$1,281 \$0 \$0 \$0 J E52698V420C22 HCIA PROC E5-2698 v4 20C 2.2GHZ 1ST \$16,013 10% \$14,412 \$1,601 \$1,281 \$0 \$0 \$0 \$0 J												
		J	\$0	\$0		\$1,281	\$1,601		10%			E52698V420C-2
RE52699V422C-2 HCIA PROC E5-2699 v4 22C 2 2GHZ 2ND \$17 483 10% \$15 735 \$1 748 \$1 399 \$0 \$0 \$0 \$0		-										
	J VXRAIL		\$0	\$0	\$0	\$1,399	\$1,748	\$15,735		\$17,483	HCIA PROC E5-2699 v4 22C 2.2GHZ 2ND	
KE52699V42ZC22 HCIA PROC E5-2699 v4 22C 2.2GHZ 1ST \$17,483 10% \$15,735 \$1,748 \$1,399 \$0 \$0 \$0 J		-										
\$1100W110220VAC HCIA DUAL HOTPLG 1100W PS 100V-240VAC \$824 10% \$742 \$82 \$66 \$0 \$0 \$0 J						7		T				
\$1100W-380VDCF	J VXRAIL J VXRAIL											
STIOUW-380VDCH VXRail-300U DUALHOUTELS TIOUW PS-380VDC H \$913 10% \$822 \$110 \$91 \$0 \$0 \$0 \$0 J \$1100W-480VDC HCIA HOTPLE 1100W PS-48VDC \$1,500 10% \$1,350 \$150 \$120 \$0 \$0 \$0 \$0 \$0 J												
\$1100W-48VDCF V-KRail-500 DUAL HOTPLG 1100W PS-48VDC F \$1.501 10% \$1.351 \$150 \$120 \$0 \$0 \$0 \$0 \$0 \$0												
S1100W-48VDCH VxRail-500 DUAL HOTPLG 1100W PS-48VDC H \$1,501 10% \$1,351 \$180 \$150 \$0 \$0 \$0 J	•	-				7		7.,				

			EPL Pr	icing		EPL Maintenanc	e and Warranty Upr	ade Pricing				
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %		MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS		FAMILY
PS1100WPSF	VxRail-500 DUAL HOTPLG 1100W PS F	\$825	10%	\$743	\$83	\$66	\$0	\$0	\$0	J	VXRAIL	
PS1100WPSH PS1600W-250VACF	VxRail-500 DUAL HOTPLG 1100W PS H VxRail-500 DUALHOTPLG 1600W PS-250VAC F	\$825 \$893	10% 10%	\$743 \$804	\$99 \$89	\$83 \$71	\$0 \$0	\$0 \$0	\$0 \$0	J .l	VXRAIL VXRAIL	
PS1600W-250VACH	VxRail-500 DUALHOTPLG 1000W PS-250VAC P	\$893	10%	\$804	\$107	\$89	\$0	\$0 \$0	\$0 \$0	J	VXRAIL	
PS2000W-240VACF	VxRail-500 DUALHOTPLG 2000W PS 240V AC F	\$1.049	10%	\$944	\$105	\$84	\$0	\$0	\$0	Ĵ	VXRAIL	
PS2000W-240VACH	VxRail-500 DUALHOTPLG 2000W PS 240V AC H	\$1,049	10%	\$944	\$126	\$105	\$0	\$0	\$0	J	VXRAIL	
PWR13-14-4M-EMEA	C13-C14 PDU RACK PWR CRD 4M EMEA	\$30	10%	\$27	\$3	\$2	\$0	\$0	\$0	J	VXRAIL	
Q-08C17V40128RJ	ND 8C1.7GHZ 1XE5-2609V4 128GB 1GBE	\$7,963	10%	\$7,167	\$0	\$0	\$0	\$0	\$0	J	VXRAIL	
Q-08C17V4064RJ Q-1200GB-HDD	ND 8C1.7GHZ 1XE5-2609V4 64GB 1GBE HCIA 1.2TB 2.5" 10K RPM SAS 512bps	\$6,556 \$892	10% 10%	\$5,900 \$803	\$0 \$89	\$0 \$71	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL	
Q-1200GB-HDD Q-1200PWR-SUPP	HCIA 1200W Power Supply	\$594	10%	\$535	\$0	\$0	\$0	\$0 \$0	\$0 \$0	J	VXRAIL	
Q-12C128GB-RJ45	HCIA Node 12core CPU 128GBMem 10GE RJ45	\$10,474	10%	\$9,427	\$0	\$0	\$0	\$0	\$0	Ĵ	VXRAIL	
Q-12C128GB-SFP+	HCIA Node 12core CPU 128GBMem 10GE SFP+	\$10,474	10%	\$9,427	\$0	\$0	\$0	\$0	\$0	J	VXRAIL	
Q-12C192GB-RJ45	HCIA Node 12core CPU 192GBMem 10GE RJ45	\$12,013	10%	\$10,812	\$0	\$0	\$0	\$0	\$0	J	VXRAIL	
Q-12C192GB-SFP+	HCIA Node 12core CPU 192GBMem 10GE SFP+	\$12,013	10%	\$10,812	\$0	\$0	\$0	\$0	\$0	j	VXRAIL	
Q-12C256GB-RJ45-12 Q-12C256GB-SFP+-12	Node 12core CPU 256GBMem 10GE RJ45 12G Node 12core CPU 256GBMem 10GE SFP+ 12G	\$13,305 \$13,305	10% 10%	\$11,975 \$11,975	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL	
Q-1600PWR-SUPP	HCIA 1600W Power Supply	\$701	10%	\$631	\$0 \$0	\$0 \$0	\$0	\$0	\$0 \$0	J	VXRAIL	
Q-16C21V4128RJ	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45	\$12.991	10%	\$11.692	\$0	\$0	\$0	\$0	\$0	Ĵ	VXRAIL	
Q-16C21V4128RJAF	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45 AF	\$12,991	10%	\$11,692	\$0	\$0	\$0	\$0	\$0	J	VXRAIL	
Q-16C21V4128SFP	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP	\$12,991	10%	\$11,692	\$0	\$0	\$0	\$0	\$0	J	VXRAIL	
Q-16C21V4128SFPAF	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP AF	\$12,991	10%	\$11,692	\$0	\$0	\$0	\$0	\$0	J	VXRAIL	
Q-16C21V4256RJ Q-16C21V4256RJAF	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45 ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45 AF	\$16,557 \$16.557	10% 10%	\$14,901 \$14.901	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL	
Q-16C21V4256SFP	ND 16C2.1GHZ 2XE5-2620V4 256GB KJ45 AF ND 16C2.1GHZ 2XE5-2620V4 256GB SFP	\$16,557	10%	\$14,901 \$14,901	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL	
Q-16C21V4256SFPAF	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP AF	\$16,557	10%	\$14,901	\$0 \$0	\$0	\$0	\$0 \$0	\$0 \$0	J	VXRAIL	
Q-16C21V4384RJ	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45	\$20,123	10%	\$18,111	\$0	\$0	\$0	\$0	\$0	J	VXRAIL	
Q-16C21V4384RJAF	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45 AF	\$20,123	10%	\$18,111	\$0	\$0	\$0	\$0	\$0	J	VXRAIL	
Q-16C21V4384SFP	ND 16C2.1GHZ 2XE5-2620V4 384GB SFP	\$20,123	10%	\$18,111	\$0	\$0	\$0	\$0	\$0	J	VXRAIL	
Q-16C21V4384SFPAF	ND 16C2.1GHZ 2XE5-2620V4 384GB SFP AF	\$20,123	10%	\$18,111	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$0 \$0	J	VXRAIL	
Q-16C21V4512RJ Q-16C21V4512RJAF	ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45 ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45 AF	\$23,689 \$23,689	10% 10%	\$21,320 \$21,320	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL	
Q-16C21V4512SFP	ND 16C2.1GHZ 2XE5-2620V4 512GB R645 AI	\$23,689	10%	\$21,320	\$0 \$0	\$0	\$0	\$0	\$0 \$0	J	VXRAIL	
Q-16C21V4512SFPAF	ND 16C2.1GHZ 2XE5-2620V4 512GB SFP AF	\$23,689	10%	\$21,320	\$0	\$0	\$0	\$0	\$0	Ĵ	VXRAIL	
Q-16C256GB-RJ45	HCIA Node 16core CPU 256GBMem 10GE RJ45	\$20,483	10%	\$18,435	\$0	\$0	\$0	\$0	\$0	J	VXRAIL	
Q-16C256GB-RJ45-12	Node 16core CPU 256GBMem 10GE RJ45 12G	\$20,146	10%	\$18,131	\$0	\$0	\$0	\$0	\$0	J	VXRAIL	
Q-16C256GB-SFP+ Q-16C256GB-SFP+-12	HCIA Node 16core CPU 256GBMem 10GE SFP+ Node 16core CPU 256GBMem 10GE SFP+ 12G	\$20,483 \$20,146	10% 10%	\$18,435 \$18,131	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL	
Q-16C512GB-RJ45	HCIA Node 16core CPU 256GBMem 10GE SFP+ 12G	\$20,146 \$28,276	10%	\$18,131 \$25,448	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL	
Q-16C512GB-RJ45-12	Node 16core CPU 512GBMem 10GE RJ45 12G	\$28,354	10%	\$25,519	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$0 \$0	J	VXRAIL	
Q-16C512GB-SFP+	HCIA Node 16core CPU 512GBMem 10GE SFP+	\$28,276	10%	\$25,448	\$0	\$0	\$0	\$0	\$0	Ĵ	VXRAIL	
Q-16C512GB-SFP+-12	Node 16core CPU 512GBMem 10GE SFP+ 12G	\$28,354	10%	\$25,519	\$0	\$0	\$0	\$0	\$0	J	VXRAIL	
Q-2000GB-HDD	HCIA 2.0TB 2.5"" 7.2K RPM SAS	\$1,541	10%	\$1,387	\$154	\$123	\$0	\$0	\$0	J	VXRAIL	
Q-200G-SSD	2.5in 200GB SC+ HGST SSD QNTA	\$1,669	10%	\$1,502	\$167	\$134	\$0	\$0	\$0	J	VXRAIL	
Q-20C22V4128RJ	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45	\$15,997 \$15,007	10% 10%	\$14,397	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0	J J	VXRAIL	
Q-20C22V4128RJAF Q-20C22V4128SFP	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45 AF ND 20C2.2GHZ 2XE5-2630V4 128GB SFP	\$15,997 \$15,997	10%	\$14,397 \$14.397	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL	
Q-20C22V4128SFPAF	ND 20C2.2GHZ 2XE5-2630V4 128GB SFP AF	\$15,997	10%	\$14.397	\$0	\$0	\$0	\$0	\$0	Ĵ	VXRAIL	
Q-20C22V4256RJ	ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45	\$19,826	10%	\$17,843	\$0	\$0	\$0	\$0	\$0	J	VXRAIL	
Q-20C22V4256RJAF	ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45 AF	\$19,826	10%	\$17,843	\$0	\$0	\$0	\$0	\$0	J	VXRAIL	
Q-20C22V4256SFP	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP	\$19,826	10%	\$17,843	\$0	\$0	\$0	\$0	\$0	J	VXRAIL	
Q-20C22V4256SFPAF Q-20C22V4384RJ	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP AF ND 20C2.2GHZ 2XE5-2630V4 384GB R,I45	\$19,826 \$23,655	10% 10%	\$17,843 \$21,290	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL	
Q-20C22V4384RJ Q-20C22V4384RJAF	ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45 ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45 AF	\$23,655	10%	\$21,290 \$21,290	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL	
Q-20C22V4384SFP	ND 20C2.2GHZ 2XE5-2630V4 364GB R343 AF ND 20C2.2GHZ 2XE5-2630V4 384GB SFP	\$23,655	10%	\$21,290	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$0 \$0	J	VXRAIL	
Q-20C22V4384SFPAF	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP AF	\$23,655	10%	\$21,290	\$0	\$0	\$0	\$0	\$0	Ĵ	VXRAIL	
Q-20C22V4512RJ	ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45	\$27,483	10%	\$24,735	\$0	\$0	\$0	\$0	\$0	J	VXRAIL	
Q-20C22V4512RJAF	ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45 AF	\$27,483	10%	\$24,735	\$0	\$0	\$0	\$0	\$0	J	VXRAIL	
Q-20C22V4512SFP	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP	\$27,483	10%	\$24,735	\$0	\$0	\$0	\$0 ***	\$0	J	VXRAIL	
Q-20C22V4512SFPAF Q-20C256GB-RJ45	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP AF HCIA Node 20core CPU 256GBMem 10GE RJ45	\$27,483 \$27,551	10% 10%	\$24,735 \$24,796	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL	
Q-20C256GB-RJ45-12	Node 20core CPU 256GBMem 10GE RJ45 12G	\$27,331	10%	\$24,493	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL	
Q-20C256GB-SFP+	HCIA Node 20core CPU 256GBMem 10GE SFP+	\$27,551	10%	\$24,796	\$0	\$0	\$0	\$0	\$0	Ĵ	VXRAIL	
Q-20C256GB-SFP+-12	Node 20core CPU 256GBMem 10GE SFP+ 12G	\$27,214	10%	\$24,493	\$0	\$0	\$0	\$0	\$0	J	VXRAIL	
Q-20C512GB-RJ45	HCIA Node 20core CPU 512GBMem 10GE RJ45	\$35,344	10%	\$31,810	\$0	\$0	\$0	\$0	\$0	J	VXRAIL	
Q-20C512GB-RJ45-12	Node 20core CPU 512GBMem 10GE RJ45 12G	\$35,421	10%	\$31,879	\$0	\$0	\$0	\$0	\$0 \$0	J	VXRAIL	
Q-20C512GB-SFP+ Q-20C512GB-SFP+-12	HCIA Node 20core CPU 512GBMem 10GE SFP+ Node 20core CPU 512GBMem 10GE SFP+ 12G	\$35,344 \$35,421	10% 10%	\$31,810 \$31,879	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL	
Q-24C22V4128RJAF	ND 24C2.2GHZ 2XE5-2650V4 128GB RJ45 AF	\$20,944	10%	\$1,679 \$18,850	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL	
Q-24C22V4128SFPAF	ND 24C2.2GHZ 2XE5-2650V4 128GB SFP AF	\$20,944	10%	\$18,850	\$0	\$0	\$0	\$0	\$0 \$0	J	VXRAIL	
Q-24C22V4256RJAF	ND 24C2.2GHZ 2XE5-2650V4 256GB RJ45 AF	\$24,772	10%	\$22,295	\$0	\$0	\$0	\$0	\$0	Ĵ	VXRAIL	
Q-24C22V4256SFPAF	ND 24C2.2GHZ 2XE5-2650V4 256GB SFP AF	\$24,772	10%	\$22,295	\$0	\$0	\$0	\$0	\$0	J	VXRAIL	
Q-24C22V4384RJAF	ND 24C2.2GHZ 2XE5-2650V4 384GB RJ45 AF	\$28,601	10%	\$25,741	\$0	\$0	\$0	\$0	\$0	J	VXRAIL	
Q-24C22V4384SFPAF	ND 24C2.2GHZ 2XE5-2650V4 384GB SFP AF	\$28,601	10%	\$25,741	\$0	\$0	\$0	\$0	\$0	J	VXRAIL	

			EPL Pr	icing		EPL Maintenand	e and Warranty Upr	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
Q-24C22V4512RJAF	ND 24C2.2GHZ 2XE5-2650V4 512GB RJ45 AF	\$32,429	10%	\$29,186	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-24C22V4512SFPAF Q-24C256GB-RJ45-12	ND 24C2.2GHZ 2XE5-2650V4 512GB SFP AF Node 24core CPU 256GBMem 10GE RJ45 12G	\$32,429 \$29,950	10% 10%	\$29,186 \$26,955	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL
Q-24C256GB-SFP+-12	Node 24core CPU 256GBMem 10GE SFP+ 12G	\$29,950	10%	\$26,955	\$0	\$0	\$0	\$0	\$0	Ĵ	VXRAIL
Q-24C512GB-RJ45-12	Node 24core CPU 512GBMem 10GE RJ45 12G	\$38,157	10%	\$34,341	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-24C512GB-SFP+-12	Node 24core CPU 512GBMem 10GE SFP+ 12G	\$38,157	10%	\$34,341	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-28C24V4128SFPAF Q-28C24V4256SFPAF	ND 28C2.4GHZ 2XE5-2680V4 128GB SFP AF ND 28C2.4GHZ 2XE5-2680V4 256GB SFP AF	\$25,786 \$29,615	10% 10%	\$23,207 \$26,654	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
Q-28C24V4384SFPAF	ND 28C2.4GHZ 2XE5-2680V4 384GB SFP AF	\$33,443	10%	\$30,099	\$0	\$0	\$0	\$0	\$0	Ĵ	VXRAIL
Q-28C24V4512SFPAF	ND 28C2.4GHZ 2XE5-2680V4 512GB SFP AF	\$37,272	10%	\$33,545	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-28C256GB-RJ45-12	Node 28core CPU 256GBMem 10GE RJ45 12G	\$30,064	10%	\$27,058	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-28C256GB-SFP+-12 Q-28C512GB-RJ45-12	Node 28core CPU 256GBMem 10GE SFP+ 12G Node 28core CPU 512GBMem 10GE RJ45 12G	\$30,064 \$38,271	10% 10%	\$27,058 \$34,444	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
Q-28C512GB-SFP+-12	Node 28core CPU 512GBMem 10GE SFP+ 12G	\$38,271	10%	\$34,444	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-32C21V4128SFPAF	ND 32C2.1GHZ 2XE5-2683V4 128GB SFP AF	\$26,728	10%	\$24,055	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-32C21V4256SFPAF	ND 32C2.1GHZ 2XE5-2683V4 256GB SFP AF	\$30,556	10%	\$27,500	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-32C21V4384SFPAF Q-32C21V4512SFPAF	ND 32C2.1GHZ 2XE5-2683V4 384GB SFP AF ND 32C2.1GHZ 2XE5-2683V4 512GB SFP AF	\$34,385 \$38,214	10% 10%	\$30,947 \$34,393	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
Q-3800G-SSD	HCIA 3.8TB SSD in 2.5	\$8,906	10%	\$8,015	\$891	\$712	\$0	\$0	\$0 \$0	J	VXRAIL
Q-400G-SSD	HCIA 400GB SSD in 2.5	\$3,027	10%	\$2,724	\$303	\$242	\$0	\$0	\$0	Ĵ	VXRAIL
Q-6C64GB-RJ45	HCIA Node 6core CPU 64GBMem 1GE RJ45	\$5,908	10%	\$5,317	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-800G-SSD	HCIA 800GB SSD in 2.5	\$5,325 \$4,916	10%	\$4,793	\$533 \$492	\$426	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL
Q-CHAS-1600PS-FN12 Q-CHASSIS-1200PS12	HCIA Chassis w/ 1600W PS and Fan 12G HCIA Chassis w/ 1200 PS and Fan 12G	\$4,816 \$4,528	10% 10%	\$4,334 \$4,075	\$482 \$453	\$385 \$362	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
Q-CHASSIS-1600PS12	HCIA Chassis w/ 1600 PS and Fan 12G	\$4,816	10%	\$4,334	\$482	\$385	\$0	\$0	\$0	Ĵ	VXRAIL
Q-FAN	HCIA Fan	\$89	10%	\$80	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
RAILKIT1U1N	HCIA A8 READYRAILS 2-4 POST RACKS 1U1N	\$51	10%	\$46	\$5	\$4	\$0	\$0	\$0	J	VXRAIL
RAILKIT1U1NHAF RAILKIT1U1NU	VxRail-500 A8 RRAILS 2-4POSTRACKS1U1N AF	\$52 \$98	10% 10%	\$47 \$88	\$5	\$4 \$0	\$0 \$0	\$0 *0	\$0	J	VXRAIL VXRAIL
RAILKIT IU INU RAILKIT2U1N	HCIA A8 ReadyRails 2-4 Post Racks 1U1N U HCIA B4 READYRAILS 2-4 POST RACKS 2U1N	\$90 \$51	10%	\$60 \$46	\$0 \$5	\$0 \$4	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL
RAILKIT2U1NAF	VxRail-500 B4 RDYRAILS2-4POSTRACKS2U1NAF	\$52	10%	\$47	\$5	\$4	\$0	\$0	\$0	Ĵ	VXRAIL
RAILKIT2U1NU	HCIA B4 ReadyRails 2-4 Post Racks 2U1N U	\$98	10%	\$88	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
	VxRail-500 RISER R640 CONFIG2 LP	\$19	10%	\$17	\$2	\$2	\$0	\$0	\$0	J	VXRAIL
	VxRail-500 RISER R640 CONFIG4 LP VxRail-500 RISER R740 CONFIG1	\$19 \$690	10% 10%	\$17 \$621	\$2 \$83	\$2 \$69	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL
	VxRail-500 RISER R740 CONFIG4	\$819	10%	\$737	\$98	\$82	\$0	\$0 \$0	\$0	J	VXRAIL
RISERR740S5701S2S	VxRail-500 RISER R740 S570 1B 2B	\$68	10%	\$61	\$8	\$7	\$0	\$0	\$0	J	VXRAIL
RRAILKIT1U1NCMA	HCIA A7 READYRAILS II WITH CMA 1U1N	\$198	10%	\$178	\$20	\$16	\$0	\$0	\$0	J	VXRAIL
RRAILKIT1U1NCMAAF RRAILKIT1U1NCMAH	VxRail-500 A7 RRAILS II WITH CMA 1U1N AF VxRail-500 A7 READYRAILS II W/CMA 1U1N	\$199 \$199	10% 10%	\$179 \$179	\$20 \$24	\$16 \$20	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAII
RRAILKIT 10 INCMAU	HCIA Cable Management Arm Only 1U1N U	\$199 \$98	10%	\$88	\$24 \$0	\$20 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL
RRAILKIT1U1NH	VxRail-500 A8READYRAILS2-4 POSTRACKS1U1N	\$52	10%	\$47	\$6	\$5	\$0	\$0	\$0	Ĵ	VXRAIL
	HCIA A7 READYRAILS II WITHOUT CMA 1U1N	\$156	10%	\$140	\$16	\$12	\$0	\$0	\$0	J	VXRAIL
	VxRail-500 A7 RRAILS II W/O CMA 1U1N AF	\$157 \$157	10% 10%	\$141 \$141	\$16	\$13 \$16	\$0 \$0	\$0 \$0	\$0 \$0	J .I	VXRAIL VXRAII
	H VxRail-500 A7 READYRAILS II W/O CMA 1U1N J HCIA A7 ReadyRails II Without CMA 1U1N U	\$157 \$146	10%	\$141	\$19 \$0	\$16	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL
RRAILKIT2U1NCMA	HCIA B6 READYRAILS II WITH CMA 2U1N	\$198	10%	\$178	\$20	\$16	\$0	\$0	\$0	Ĵ	VXRAIL
RRAILKIT2U1NCMAAF	VxRail-500 B6 READYRAILS II W/CMA 2U1NAF	\$199	10%	\$179	\$20	\$16	\$0	\$0	\$0	J	VXRAIL
RRAILKIT2U1NCMAH	VxRail-500 B6 READYRAILS II W/CMA 2U1N H	\$199 \$98	10% 10%	\$179	\$24	\$20	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAII
RRAILKIT2U1NCMAU RRAILKIT2U1NH	HCIA Cable Management Arm Only 2U1N U VxRail-500 B4 RR 2-4 POST RACKS 2U1NH	\$98 \$52	10% 10%	\$88 \$47	\$0 \$6	\$0 \$5	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL
	HCIA B6 READYRAILS II WITHOUT CMA 2U1N	\$156	10%	\$140	\$16	\$12		\$0	\$0	Ĵ	VXRAIL
RRAILKIT2U1NNOCMAF	VxRail-500 B6 READYRAILS IIW/OCMA 2U1NAF	\$157	10%	\$141	\$16	\$13	\$0	\$0	\$0	Ĵ	VXRAIL
	H VxRail-500 B6 READYRAILS II W/O CMA 2U1N	\$157	10%	\$141	\$19	\$16	\$0	\$0	\$0	J	VXRAIL
	J HCIA B6 ReadyRails II Without CMA 2U1N U HCIA CACHE SSD 1600GB 10WPD 2.5 INCH	\$146 \$5,922	10% 10%	\$131 \$5,330	\$0 \$592	\$0 \$474	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL
	S470 CACHE SSD 1600GB 10WPD 2.5 INCH	\$5,922 \$5,922	10%	\$5,330	\$592 \$592	\$474 \$474	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL
SSD1600GB10WPD25A	US470 CACHE SSD 1600GB 10WPD 2.5 INCH UPG	\$6,128	10%	\$5,515	\$0	\$0	\$0	\$0	\$0	Ĵ	VXRAIL
	VxRail-500 CACHESSD 1600GB10WP 2.5INCH F	\$5,444	10%	\$4,900	\$544	\$436	\$0	\$0	\$0	J	VXRAIL
	HCIA CACHE SSD 1600GB 10WPD 2.5 INCH UPG 5 VxRail-500 CACHE SSD 1600GB 10WP 2.5INCH	\$6,128 \$5,444	10% 10%	\$5,515 \$4,900	\$0 \$653	\$0 \$544	\$0 \$0	\$0 \$0	\$0 \$0	J J	VXRAIL VXRAIL
SD1600GB10WPD25V	VxRail-500CACHESSD S570 1600GB 10WP 2.5INCH	\$5,444 \$5,444	10%	\$4,900 \$4,900	\$653 \$653	\$544 \$544	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL
	VxRail-500CACHESSD S570 400GB 10WPD 2.5I	\$1,957	10%	\$1,761	\$235	\$196	\$0	\$0	\$0	Ĵ	VXRAIL
SD400GB10WPD25	HCIA CACHE SSD 400GB 10WPD 2.5 INCH	\$1,945	10%	\$1,751	\$195	\$156	\$0	\$0	\$0	J	VXRAIL
SD400GB10WPD25A	S470 CACHE SSD 400GB 10WPD 2.5 INCH	\$1,945 \$2,043	10% 10%	\$1,751 \$1,839	\$195 \$0	\$156 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL
SD400GB10WPD25AU SD400GB10WPD25F	S470 CACHE SSD 400GB 10WPD 2.5 INCH UPG VxRail-500 CACHESSD 400GB10WPD 2.5INCH F	\$2,043 \$1,957	10% 10%	\$1,839 \$1,761	\$0 \$196	\$0 \$157	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL
SD400GB10WPD25U	HCIA CACHE SSD 400GB 10WPD 2.5 INCH UPG	\$2,043	10%	\$1,839	\$0	\$137	\$0	\$0	\$0 \$0	J	VXRAIL
SD400GB10WPD25VX	5VxRail-500 CACHE SSD 400GB 10WPD 2.5INCH	\$1,957	10%	\$1,761	\$235	\$196	\$0	\$0	\$0	Ĵ	VXRAIL
	VxRail-500CACHESSD S570 800GB 10WPD 2.5I	\$3,431	10%	\$3,088	\$412	\$343	\$0	\$0	\$0	J	VXRAIL
SSD800GB10WPD25	HCIA CACHE SSD 800GB 10WPD 2.5 INCH	\$3,430	10% 10%	\$3,087	\$343	\$274	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL
	S470 CACHE SSD 800GB 10WPD 2.5 INCH S470 CACHE SSD 800GB 10WPD 2.5 INCH UPG	\$3,430 \$4.085	10%	\$3,087 \$3.677	\$343 \$0	\$274 \$0	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL VXRAIL
	VxRail-500 CACHESSD 800GB10WPD 2.5INCH F	\$3,431	10%	\$3,088	\$343	\$274	\$0	\$0	\$0	Ĵ	VXRAIL

			EPL Pi	icing		EPL Maintenance	and Warranty Upr	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT CLASS	FAMILY
	HCIA CACHE SSD 800GB 10WPD 2.5 INCH UPG	\$4,085		\$3,677	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
SSD800GB10WPD25VX SYS6301U1N10D	5VxRail-500 CACHE SSD 800GB 10WPD 2.5INCH VXRAIL E460 SYSTEM 10X2.5 D-SLTS	\$3,431 \$4.029	10% 10%	\$3,088 \$3,626	\$412 \$483	\$343 \$403	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL VXRAIL
SYS6301U1N10DAF	VXRAIL E460F SYSTEM 10X2.5 D-SLTS AF	\$4,029 \$6,858		\$6,172	\$686	\$403 \$549	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL
SYS6401U1N10D	VxRail-500 1U1N 10x2.5 DISK SLTS H	\$4,029		\$3,626	\$483	\$403	\$0	\$0	\$0		VXRAIL
SYS6401U1N10DAF	VxRail-500 1U1N 10x2.5 DISK SLTS AF	\$6,859		\$6,173	\$686	\$549	\$0	\$0	\$0		VXRAIL
SYS6401U1N10DAFX	VxRail-500 1U1N 10x2.5 DISK SLTS AF GC	\$6,859		\$6,173	\$686	\$549	\$0	\$0	\$0		VXRAIL
SYS6401U1N10DX	VxRail-500 1U1N 10x2.5 DISK SLTS GC H	\$4,029		\$3,626	\$483	\$403	\$0	\$0	\$0		VXRAIL
SYS7302U1N16D SYS7302U1N16DAF	VXRAIL P470 SYSTEM 16X2.5 D-SLTS VXRAIL P470F SYSTEM 16X2.5 D-SLTSAF	\$7,389 \$10,218		\$6,650 \$9,196	\$887 \$1,022	\$739 \$817	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL VXRAIL
SYS7302U1NG16D	VXRAIL V470 SYSTEM 16X2.5 D-SLTS	\$7,389	10%	\$6,650	\$1,022	\$739	\$0	\$0	\$0	J	VXRAIL
SYS7302U1NG16DAF	VXRAIL V470F SYSTEM 16X2.5 D-SLTS AF	\$10,218	10%	\$9,196	\$1,022	\$817	\$0	\$0	\$0		VXRAIL
SYS73X2U1N12D	VXRAIL S470 SYSTEM 2X2.5 12X3.5 D-SLTS	\$7,494	10%	\$6,745	\$899	\$749	\$0	\$0	\$0		VXRAIL
SYS7402U1N12D	VxRail-500 2U1N 12x3.5 DISK SLTS H	\$7,494		\$6,745	\$899	\$749	\$0	\$0	\$0		VXRAIL
SYS7402U1N12DX SYS7402U1N24D	VxRail-500 2U1N 12x3.5 DISK SLTS GC H VxRail-500 2U1N 24x2.5 DISK SLTS H	\$7,494 \$5,173	10% 10%	\$6,745 \$4,656	\$899 \$621	\$749 \$517	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL VXRAIL
SYS7402U1N24D SYS7402U1N24DAF	VxRail-500 20 IN 24x2.5 DISK SLTS H VxRail-500 2U1N 24x2.5 DISK SLTS AF	\$8,002		\$7,202	\$800	\$640	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL
	VxRail-500 2U1N 24x2.5 DISK SLTS AF GC	\$8,002		\$7,202	\$800	\$640	\$0	\$0	\$0		VXRAIL
SYS7402U1N24DX	VxRail-500 2U1N 24x2.5 DISK SLTS GC H	\$5,173		\$4,656	\$621	\$517	\$0	\$0	\$0		VXRAIL
SYS7402U1NG24D	VxRail-500 2U1N GPU 24x2.5 DISK SLTS H	\$7,389		\$6,650	\$887	\$739	\$0	\$0	\$0		VXRAIL
	VxRail-500 2U1N GPU 24x2.5 DISKSLT AF	\$10,219		\$9,197	\$1,022	\$818	\$0	\$0	\$0		VXRAIL
	VxRail-500 2U1NGPU 24x2.5 DISK SLT AF GC	\$10,219 \$7,200		\$9,197	\$1,022	\$818 \$720	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL
SYS7402U1NG24DX TPM1.2MODULE	VxRail-500 2U1N GPU 24x2.5 DISKSLTS GC H HCIA TPM 1.2 MODULE	\$7,389 \$62	10% 10%	\$6,650 \$56	\$887 \$6	\$739 \$5	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL VXRAIL
TPM1.2MODULEAF	VxRail-500 TPM 1.2 MODULE AF	\$62 \$62	10%	\$56	\$6	\$5 \$5	\$0	\$0	\$0		VXRAIL
TPM1.2MODULEH	VxRail-500 TPM 1.2 MODULE H	\$62		\$56	\$7	\$6	\$0	\$0	\$0		VXRAIL
TPM2.0MODULE	HCIA TPM 2.0 Module	\$62	10%	\$56	\$6	\$5	\$0	\$0	\$0	J	VXRAIL
TPM2.0MODULEAF	VxRail-500 TPM 2.0 MODULE AF	\$104		\$94	\$10	\$8	\$0	\$0	\$0		VXRAIL
	VxRail-500 TPM 2.0 MODULE FOR C AF	\$104	10%	\$94	\$10	\$8	\$0	\$0	\$0		VXRAIL
TPM2.0MODULE-CH TPM2.0MODULEH	VxRail-500 TPM 2.0 MODULE FOR C H VxRail-500 TPM 2.0 MODULE H	\$104 \$104	10% 10%	\$94 \$94	\$12 \$12	\$10 \$10	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL VXRAIL
	JVxRail-400 Memory 128GB LRDIMM U	\$12,297	10%	\$11,067	\$0	\$0	\$0	\$0 \$0	\$0		VXRAIL
V5706PERFFAN	VxRail-500 V570 6 PERF FAN	\$148		\$133	\$18	\$15	\$0	\$0	\$0	Ĵ	VXRAIL
	PVxRail 14G X710 FH PCIE 4X10GBE RJ45 SP	\$2,055		\$1,850	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
	VxRail 14G X710 FH PCIE 4X10GBE SFP+ SP	\$1,650	10%	\$1,485	\$0	\$0	\$0	\$0	\$0		VXRAIL
	VxRail 14G X710 FH PCIE 4X10GBE RJ45 U	\$2,055		\$1,850	\$0	\$0	\$0	\$0	\$0		VXRAIL
	VxRail 14G X710 FH PCIE 4X10GBE SFP+ U FVxRail 14G CACHE SSD 1600GB 10WP 2.5 SP	\$1,650 \$6,128	10% 10%	\$1,485 \$5,515	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL VXRAIL
	VxRail 14G CACHE SSD 400GB 10WPD 2.5 SP	\$2.043		\$1,839	\$0	\$0	\$0	\$0	\$0		VXRAIL
	VxRail 14G CACHE SSD 800GB 10WPD 2.5 SP	\$4,085		\$3,677	\$0	\$0	\$0	\$0	\$0		VXRAIL
	VxRail 14G HDD SAS 1.2TB 10K RPM 2.5 SP	\$681	10%	\$613	\$0	\$0	\$0	\$0	\$0		VXRAIL
	J VxRail 14G HDD SAS 1.2TB 10K RPM 2.5 U	\$681	10%	\$613	\$0	\$0	\$0	\$0	\$0		VXRAIL
	J VxRail 14G HDD SAS 2TB 7.2K RPM 2.5 U	\$1,014		\$913 \$913	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL VXRAIL
	VxRail 14G HDD SAS 2TB 7.2K RPM 2.5 SP JVxRail 14G HDD SAS 4TB 7.2K RPM 2.5 U	\$1,014 \$1,014	10% 10%	\$913 \$913	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL
	VxRail 14G HDD SAS 4TB 7.2K RPM 2.5 SP	\$1,014		\$913	\$0	\$0	\$0	\$0	\$0		VXRAIL
	JVxRail 14G CAPACITY SATA SSD 1.92TB U	\$3,500	10%	\$3,150	\$0	\$0	\$0	\$0	\$0		VXRAIL
	JVxRail 14G CAPACITY SATA SSD 3.84TB U	\$6,900		\$6,210	\$0	\$0	\$0	\$0	\$0		VXRAIL
	IVxRail 14G CAPACITY SAS SSD 1.92TB U	\$4,903		\$4,413	\$0	\$0	\$0	\$0	\$0		VXRAIL
	VxRail 14G CAPACITY SAS SSD 1.92TB SP LVxRail 14G CAPACITY SAS SSD 3.84TB1WPD U	\$4,903 \$9,805	10% 10%	\$4,413 \$8,825	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL VXRAIL
	VxRail 14G CAPACITY SASSSD 3.84TB1WPD SP	\$9,805	10%	\$8.825	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$0		VXRAIL
	PVxRail 14G CAPACITY SATA SSD 1.92TB SP	\$3,500		\$3,150	\$0	\$0	\$0	\$0	\$0		VXRAIL
VXCPSATASSD384TBSF	PVxRail 14G CAPACITY SATA SSD 3.84TB SP	\$6,900	10%	\$6,210	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
	VxRail 14G MEMORY 16GB RDIMM SP	\$813		\$732	\$0	\$0	\$0	\$0	\$0		VXRAIL
	VxRail 14G MEMORY 16GB RDIMM U	\$813	10%	\$732	\$0	\$0	\$0	\$0	\$0		VXRAIL
	VxRail 14G MEMORY 32GB RDIMM SP	\$1,650 \$1.650		\$1,485 \$1,485	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL VXRAIL
	VxRail 14G MEMORY 32GB RDIMM U VxRail 14G MEMORY 64GB LRDIMM SP	\$1,050 \$3.389		\$1,485 \$3,050	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL
	VxRail 14G MEMORY 64GB LRDIMM U	\$3,389		\$3,050	\$0	\$0 \$0	\$0	\$0 \$0	\$0	J	VXRAIL
	PVxRail 14G X550 FH PCIE 2X10GBE RJ45 SP	\$900	10%	\$810	\$0	\$0	\$0	\$0	\$0		VXRAIL
VXNCX550LP2X10GBSP	VxRail 14G X550 LP PCIE 2X10GBE RJ45F SP	\$900	10%	\$810	\$0	\$0	\$0	\$0	\$0		VXRAIL
	PVxRail 14G X710 FH PCIE 2X10GBE SFP+ SP	\$975	10%	\$878	\$0	\$0	\$0	\$0	\$0		VXRAIL
	P VxRail 14G X710 LP PCIE 2X10GBE SFP+ SP P VxRail 14G X710 LP PCIE 4X10GBE RJ45 SP	\$974 \$2.055	10% 10%	\$877 \$1.850	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL VXRAIL
	VXRail 14G X710 LP PCIE 4X10GBE RJ45 SP LVXRail 14G NDC INTEL X550 QP 10Gb RJ45 U	\$2,055 \$990	10%	\$1,850 \$891	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL VXRAIL
	FVxRail 14G NDC INTEL X550 QF 10Gb R345 0	\$990		\$891	\$0	\$0 \$0	\$0	\$0 \$0	\$0		VXRAIL
	VxRail 14G NDC INTEL X710QP 10Gb SFP+ SP	\$1,200	10%	\$1,080	\$0	\$0	\$0	\$0	\$0		VXRAIL
VXNDCX710QP10GBU	VxRail 14G NDC INTEL X710 QP 10Gb SFP+ U	\$1,200	10%	\$1,080	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
	VxRail 14G X550 FH PCIE 2X10GBE RJ45 U	\$900	10%	\$810	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
	VxRail 14G X550 LP PCIE 2X10GBE RJ45 AFU	\$900	10%	\$810	\$0	\$0 \$0	\$0 \$0	\$0	\$0	J	VXRAIL
	VxRail 14G X710 FH PCIE 2X10GBE SFP+ U VxRail 14G X710 LP PCIE 2X10GBE SFP+ U	\$975 \$974	10% 10%	\$878 \$877	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL VXRAII
	VxRail 14G X710 LP PCIE 2X10GBE 3FFF 0	\$2,055		\$1,850	\$0	\$0 \$0	\$0	\$0	\$0	•	VXRAIL
		Ψ2,000		ψ.,000	ΨΟ	ΨΟ	ΨΟ	ΨΟ	ΨΟ	•	· · · · · · · · · · · · · · · · · · ·

			EPL P	ricing		EPL Maintenance	e and Warranty Upr	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
VXRAIL14GNOGPU	VxRail 14G No GPU - Cable only	\$64	10%	\$58	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
VXRAIL-OPTIC-LR VXRAIL-OPTIC-SR	Intel Ethernet SFP+ LR Optic - E10GSFPLR Intel Ethernet SFP+ SR Optic - E10GSFPSR	\$1,646 \$526		\$1,481 \$473	\$165 \$53	\$132 \$42	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL VXRAIL
	J VxRail 14G CACHE SSD 1600GB 10WP 2.5 U	\$6,128		\$5,515	\$0	\$0	\$0	\$0	\$0		VXRAIL
	VxRail 14G CACHE SSD S570 1600GB 2.5 SP	\$6,128		\$5,515	\$0	\$0	\$0	\$0	\$0		VXRAIL
VXSSD1600GBS570U	VxRail 14G CACHE SSD S570 1600GB 2.5U	\$6,128		\$5,515 \$1,839	\$0	\$0	\$0	\$0 \$0	\$0		VXRAIL
VXSSD400GB10WPD25 VXSSD400GBS570SP	il VxRail 14G CACHE SSD 400GB 10WPD 2.5 U VxRail 14G CACHE SSD S570 400GB 2.5 SP	\$2,043 \$2.043	10%	\$1,839	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		VXRAIL VXRAIL
VXSSD400GBS570U	VxRail 14G CACHE SSD S570 400GB 2.5U	\$2,043		\$1,839	\$0	\$0	\$0	\$0	\$0		VXRAIL
	SLVxRail 14G CACHE SSD 800GB 10WPD 2.5 U	\$4,085	10%	\$3,677	\$0	\$0	\$0	\$0	\$0		VXRAIL
VXSSD800GBS570SP VXSSD800GBS570U	VxRail 14G CACHE SSD S570 800GB 2.5 SP	\$4,085 \$4,085		\$3,677	\$0 \$0	\$0 \$0	\$0 £0	\$0 \$0	\$0 \$0		VXRAIL VXRAIL
XCVRSFPSR1G10G	VxRail 14G CACHE SSD S570 800GB 2.5U TRANSCEIVER SFP LC SR 1G 10G	\$4,065 \$303	10%	\$3,677 \$273	\$30	\$0 \$24	\$0 \$0	\$0 \$0	\$0 \$0	J	VXRAIL
XCVRSFPSR1G10GAF	VxRail-500 TRANSCEIVER LC SR 1G 10G AF	\$293	10%	\$264	\$29	\$23	\$0	\$0	\$0		VXRAIL
XCVRSFPSR1G10GH	VxRail-500 TRANSCEIVER LC SR 1G 10G H	\$293	10%	\$264	\$35	\$29	\$0	\$0	\$0		VXRAIL
X02-FC-10M X02-FC-1M	XtremIO - FC Cable 10m (EMC OEM Products) XtremIO - FC Cable 1m (EMC OEM Products)	\$202 \$160		\$172 \$136	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		XT 3RD PARTY HW XT 3RD PARTY HW
X02-FC-1M X02-FC-3M	XtremIO - FC Cable 1111 (EMC OEM Products) XtremIO - FC Cable 3m (EMC OEM Products)	\$174	15%	\$148	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		XT 3RD PARTY HW
X02-IBSW	XtremIO - IB SWITCH (EMC OEM Products)	\$20,900	15%	\$17,765	\$1,045	\$0	\$0	\$0	\$0		XT 3RD PARTY HW
X02-IBSW-F	XtremIO - IB SWITCH -FLD (EMC OEM Products)	\$20,900		\$17,765	\$1,045	\$0	\$0	\$0	\$0		XT 3RD PARTY HW
X02-IBSW-U X02-ISCSI-10M	XTREMIO - IB SWITCH UPG (EMC OEM Products) XtremIO - iSCSI Cable 10m (EMC OEM Products)	\$20,900 \$202	15% 15%	\$17,765 \$172	\$1,045 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	E E	XT 3RD PARTY HW XT 3RD PARTY HW
X02-ISCSI-10M X02-ISCSI-1M	XtremIO - ISCSI Cable 1011 (EMC OEM Products)	\$202 \$160	15%	\$172 \$136	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		XT 3RD PARTY HW
X02-ISCSI-3M	XtremIO - iSCSI Cable 3m (EMC OEM Products)	\$174	15%	\$148	\$0	\$0	\$0	\$0	\$0		XT 3RD PARTY HW
X02-012-400-E-U	XtremIO Starter X-Brick (5TB) Exp Kit	\$155,000	25%	\$116,250	\$15,500	\$0	\$0	\$0	\$0		XT HARDWARE
X02-D13-400-E X02-D13-400-E-F	XTREMIO -13X400GB FLASH DRV ENC OE SW XTREMIO 13X400GB FLASH DRV ENC FLD OE SW	\$225,000 \$225.000		\$168,750 \$168,750	\$22,500 \$22,500	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		XT HARDWARE XT HARDWARE
X02-D13-400-E-F X02-DISP-2M-KIT	XTREMIO 13X400GB FLASH DRV ENC FLD OE SW XtremIO 2m Dispersion Kit	\$225,000 \$660	25% 25%	\$168,750 \$495	\$22,500 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		XT HARDWARE XT HARDWARE
X02-DISP-5M-KIT	XtremIO 5m Dispersion Kit	\$1,300		\$975	\$0	\$0	\$0	\$0	\$0		XT HARDWARE
X02-KIT-01-C	XtremIO EMC to Cust Rail conv kit single	\$4,500	25%	\$3,375	\$0	\$0	\$0	\$0	\$0		XT HARDWARE
X02-KIT-02-C	XtremIO EMC to Cust Rail conv kit dual	\$10,500	25%	\$7,875	\$0	\$0	\$0	\$0	\$0		XT HARDWARE
X02-KIT-04-C X02-KIT-06-C	XtremIO EMC to Cust Rail conv kit quad XtremIO EMC to Cust Rail conv kit six	\$18,500 \$24,500	25% 25%	\$13,875 \$18,375	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		XT HARDWARE XT HARDWARE
X02-KIT-08-C	XtremIO EMC to Cust Rail conv kit eight	\$28,500		\$21,375	\$0	\$0	\$0	\$0	\$0		XT HARDWARE
X02-MNGT	XtremIO - MGMT SERVER W/ SOFTWARE	\$15,480	25%	\$11,610	\$1,548	\$0	\$0	\$0	\$0		XT HARDWARE
X02-MNGT-F	XtremIO - MGMT SERVER W/ SOFTWARE - FLD	\$15,480		\$11,610	\$1,548	\$0	\$0	\$0	\$0		XT HARDWARE
X02-MNGT-U X02-PWD-RSS-44U	XTREMIO - MGMT SERVER W/ SW UPG Power cord for North America & Japan	\$15,480 \$1,800	25% 25%	\$11,610 \$1,350	\$1,548 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		XT HARDWARE XT HARDWARE
X02-PWD-USS-44U	Power cord for North America & Japan	\$830		\$623	\$0	\$0	\$0	\$0	\$0		XT HARDWARE
X02-PW-RSS	For North America & Japan	\$1,530		\$1,148	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-PW-USS	For North America & Japan	\$800	25%	\$600	\$0	\$0	\$0	\$0	\$0		XT HARDWARE
X02-RACK-40U X02-RACK-40U-BEAST	XtremIO - 40U Cabinet XtremIO - 40U Cabinet Beast fillers	\$3,915 \$6,500		\$2,936 \$4.875	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		XT HARDWARE XT HARDWARE
X02-RACK-44U	XtremIO - 44U Cabinet std fillers	\$7,350		\$5,513	\$0	\$0	\$0	\$0	\$0		XT HARDWARE
X02-UPS-220FP	XtremIO - UPS 220V - FLD - Secondary	\$3,573		\$2,680	\$357	\$0	\$0	\$0	\$0		XT HARDWARE
X02-UPS-220P	XtremIO - UPS 220V - Secondary	\$3,573		\$2,680	\$357	\$0	\$0	\$0	\$0		XT HARDWARE
X2-PWR-SINGLE-RS X2-PWR-SINGLE-US	XtremIO- Single Phase Power RS NA & JP XtremIO - Single Phase Power NA & JP	\$4,300 \$1,800	25% 25%	\$3,225 \$1.350	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		XT HARDWARE XT HARDWARE
XIO-RPHWX-G6T-D	Dell RPA for XtremIO	\$19,250	25%	\$14,438	\$1,925	\$0	\$0	\$0	\$0		XT HARDWARE
X02-MNGT-UFD	XMS Field Upgrade	\$15,480	25%	\$11,610	\$1,548	\$0	\$0	\$0	\$0		XT HARFWARE
X02-TRANSFMR-U-FD	1800VA ISOLATION STATION	\$9,950	25%	\$7,463	\$995	\$0	\$0	\$0	\$0		XT HARFWARE
450-001-509 450-001-510	ViPR Suite XIO 5TB=ID ViPR Suite XIO 5TB UPG=ID	\$6,310 \$4,170	25% 25%	\$4,733 \$3.128	\$1,136 \$751	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		XT SOFTWARE XT SOFTWARE
450-001-511	ViPR Suite XIO 10TB=ID	\$12,620		\$9,465	\$2,272	\$0	\$0	\$0	\$0		XT SOFTWARE
450-001-512	ViPR Suite XIO 20TB=ID	\$25,240	25%	\$18,930	\$4,543	\$0	\$0	\$0	\$0		XT SOFTWARE
450-001-513	ViPR Suite XIO 40TB=ID	\$50,470		\$37,853	\$9,085	\$0	\$0	\$0	\$0		XT SOFTWARE
456-105-744 456-105-745	RP/EX LOC 10TB XtremIO X-BRICK=ID RP/EX LOC 20TB XtremIO X-BRICK=ID	\$34,645 \$51,610		\$25,984 \$38,708	\$6,236 \$9,290	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		XT SOFTWARE XT SOFTWARE
456-105-746	RP/EX LOC 10TB Starter X-Brick 5TB=ID	\$25,000	25%	\$18,750	\$4,500	\$0	\$0	\$0	\$0		XT SOFTWARE
456-105-747	RP/EX LOC 10TB Starter X-Brick 5TB UG=ID	\$16,070		\$12,053	\$2,893	\$0	\$0	\$0	\$0		XT SOFTWARE
456-105-748	RP/EX REM 10TB XtremIO X-BRICK=ID	\$41,570		\$31,178	\$7,483	\$0	\$0	\$0	\$0		XT SOFTWARE
456-105-749 456-105-750	RP/EX REM 20TB XtremIO X-BRICK=ID RP/EX REM 10TB Starter X-Brick 5TB=ID	\$61,925 \$30,000		\$46,444 \$22,500	\$11,147 \$5,400	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		XT SOFTWARE XT SOFTWARE
456-105-751	RP/EX REM 10TB Starter X-Brick 5TB UG=ID	\$19,285	25%	\$14,464	\$3,471	\$0 \$0	\$0	\$0	\$0 \$0		XT SOFTWARE
456-106-441	RP/EX LOC VPLX 10TB Strtr X-Brick 5TB=ID	\$25,000	25%	\$18,750	\$4,500	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-106-442	RP/EX LOC VPLX 10TB Strtr X-Brk 5TBUG=ID	\$16,070		\$12,053	\$2,893	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-106-443 456-106-444	RP/EX REM VPLX 10TB Strtr X-Brick 5TB=ID RP/EX REM VPLX 10TB Strtr X-Brk 5TBUG=ID	\$30,000 \$10,285	25% 25%	\$22,500 \$14.464	\$5,400 \$3,471	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		XT SOFTWARE XT SOFTWARE
456-106-716	RP/EX REM VPLX 101B Strtr X-Brk 51BUG=ID RP/EX LOC 40TB XtremIO X-BRICK=ID	\$19,285 \$100,185	25% 25%	\$14,464 \$75,139	\$3,471 \$18,033	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		XT SOFTWARE XT SOFTWARE
456-106-717	RP/EX REM 40TB XtremIO X-BRICK=ID	\$120,205	25%	\$90,154	\$21,637	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-106-905	APPSYNC 5 TB X-Brick=ID	\$6,850	25%	\$5,138	\$1,233	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-106-906 456-106-907	APPSYNC 5 TB X-Brick UPG=ID APPSYNC 10 TB X-Brick=ID	\$4,521 \$13,690	25% 25%	\$3,391 \$10,268	\$814 \$2,464	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		XT SOFTWARE XT SOFTWARE
456-106-90 <i>7</i> 456-106-908	APPSYNC 10 TB X-Brick=ID APPSYNC 20 TB X-Brick=ID	\$13,690 \$27,380		\$10,268 \$20,535	\$2,464 \$4,928	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		XT SOFTWARE XT SOFTWARE
400-100-000	74 1 01140 20 1D A-DIION-ID	Ψ21,300	2070	ψ20,000	Ψ+,520	φυ	φυ	φU	φυ	Λ1	AT GOT TWANL

January 1, 2018

			EPL Pr	icing		EPL Maintenand	e and Warranty Upr	ade Pricing			
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	DISCOUNT	FAMILY
456-107-738	XtremIO-RP REM Starter X-Brick 5TB UG=ID	\$1,300	25%	\$975	\$234	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
	XtremIO-RP REM Starter X-Brick 5TB=ID	\$1,200	25%	\$900	\$216	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
	XtremIO-RP REM 10TB X-BRICK=ID	\$2,500	25%	\$1,875	\$450	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
	XtremIO-RP REM 20TB X-BRICK=ID	\$8,500	25%	\$6,375	\$1,530	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
	XtremIO-RP REM 40TB X-BRICK=ID	\$20,000	25%	\$15,000	\$3,600	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
	APPSYNC 40 TB X-Brick=ID	\$54,760	25%	\$41,070	\$9,857	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
	RP REM for 10TB Starter X-Brick UPG=ID	\$28,800	25%	\$21,600	\$5,184	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
	RP REM for 10TB XtremIO X-BRICK UPG =ID	\$39,070	25%	\$29,303	\$7,033	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
	RP REM for 20TB XtremIO X-BRICK UPG =ID	\$53,425	25%	\$40,069	\$9,617	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
	RP REM for 40TB XtremIO X-Brick UPG=ID	\$100,205	25%	\$75,154	\$18,037	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
	VIPR SRM XIO 10TB NODE =ID	\$9,900	25%	\$7,425	\$1,782	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
	VIPR SRM XIO 20TB NODE =ID	\$19,790	25%	\$14,843	\$3,562	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
	VIPR SRM XIO 40TB NODE=ID	\$39,570	25%	\$29,678	\$7,123	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
	VIPR SRM XIO 5TB NODE=ID	\$4,950	25%	\$3,713	\$891	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
	VIPR SRM XIO 5TB UPG NODE=ID	\$3,270	25% 25%	\$2,453	\$589	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	XT XT	XT SOFTWARE XT SOFTWARE
	XtremIO-RP appliance GEN6-TAA	\$19,250	25% 15%	\$14,438 \$25.500	\$1,925	\$0 \$1.050	\$0 \$0	\$0 \$0	\$0 \$0	E	XT SUFTWARE XT2 3RD PARTY HW
	XtremIO X2-R InfiniBand Switch Fac (EMC OEM Products) XtremIO X2-R InfiniBand Switch Fld (EMC OEM Products)	\$30,000 \$30,000	15%	\$25,500 \$25,500	\$1,500 \$1,500	\$1,050 \$1.050	\$0 \$0	\$0 \$0	\$0 \$0	E	XT2 3RD PARTY HW XT2 3RD PARTY HW
	XtremIO X2-R InfiniBand Switch UG (EMC OEM Products)	\$13,500	15%	\$25,500 \$11.475	\$1,500 \$675	\$1,050 \$473	\$0 \$0	\$0 \$0	\$0 \$0	Ē	XT2 3RD PARTY HW
	XtremIO X2-R InfiniBand Switch Fac (EMC OEM Products)	\$13,500 \$13.500	15%	\$11,475 \$11.475	\$675 \$675	\$473 \$473	\$0 \$0	\$0 \$0	\$0 \$0	Ē	XT2 3RD PARTY HW
		\$13,500 \$13,500	15%	\$11,475 \$11,475	\$675 \$675	\$473 \$473	\$0 \$0	\$0 \$0	\$0 \$0	E	XT2 3RD PARTY HW
	XtremIO X2-S InfiniBand Switch Fld (EMC OEM Products)	\$30,000	15%	\$25,500	\$1,500	\$473 \$1,050	\$0 \$0	\$0 \$0	\$0 \$0	Ē	XT2 3RD PARTY HW
	XtremIO X2-S InfiniBand Switch UG (EMC OEM Products) XtremIO - 10GbE LR Kit	\$30,000 \$1,500	25%	\$1,125	\$1,500	\$1,050	\$0 \$0	\$0 \$0	\$0 \$0	X2	XT2 HARDWARE
	XtremIO - 16G FC LR Kit	\$4,000	25%	\$3,000	\$0	\$0	\$0	\$0	\$0	X2 X2	XT2 HARDWARE
	XtremIO X2-R 1.92TB SAS 6SSD Fac	\$99.000	25%	\$74.250	\$9.900	\$0	\$0	\$0	\$0	X2 X2	XT2 HARDWARE
	XtremIO X2-R 1.92TB SAS 6SSD Fac XtremIO X2-R 1.92TB SAS 6SSD Fid	\$99,000	25%	\$74,250 \$74.250	\$9,900	\$0 \$0	\$0	\$0	\$0 \$0	X2 X2	XT2 HARDWARE
	XtremIO X2-R 1.92TB SAS 6SSD FIG XtremIO X2-R 1.92TB SAS 6SSD UG	\$119,000	25%	\$89,250	\$11,900	\$0	\$0	\$0	\$0	X2 X2	XT2 HARDWARE
	XtremIO X2-N 1.921B SAS 6SSD 6G XtremIO X2-S 400GB SAS 6SSD Fac	\$27,500	25%	\$20.625	\$2,750	\$0	\$0	\$0	\$0	X2 X2	XT2 HARDWARE
	XtremIO X2-S 400GB SAS 6SSD Fld	\$27,500	25%	\$20,625	\$2,750	\$0	\$0	\$0	\$0	X2 X2	XT2 HARDWARE
	XtremIO X2-S 400GB SAS 6SSD UG	\$33,000	25%	\$24,750	\$3,300	\$0	\$0	\$0	\$0	X2 X2	XT2 HARDWARE
	X2 - 3-Phase Delta Power Rus Stow NA&JP	\$4,300	25%	\$3,225	\$0	\$0	\$0	\$0	\$0	X2 X2	XT2 HARDWARE
	X2 - 3-Phase Delta Power NA&JP	\$3,700	25%	\$2,775	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
	XtremIO - 3-Phase Wye Power NA & JP	\$1,800	25%	\$1,350	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
	XtremIO - Conversion to 3rd Party Rack	\$700	25%	\$525	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
	XtremIO - 40U Deep Cabinet Single Phase	\$4.700	25%	\$3,525	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
	XtremIO - 40U Deep Cabinet Delta	\$5,800	25%	\$4,350	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
	XtremIO - 40U Deep Cabinet Wye	\$5,800	25%	\$4,350	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
	XtremIO- 40U Deep Cabinet 3-Phase Delta	\$5,800	25%	\$4,350	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
	XtremIO - 40U Deep Cabinet Single Phase	\$4,700	25%	\$3,525	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
	XtremIO - 40U Deep Cabinet 3-Phase Wye	\$5,800	25%	\$4,350	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
	XtremIO X2 Physical Mgmt Server Fac	\$23,500	25%	\$17,625	\$2,350	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
X2-XMS-FD	XtremIO X2 Physical Mgmt Server Fld	\$23,500	25%	\$17,625	\$2,350	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
K2-XMS-U	XtremIO X2 Physical Mgmt Server UG	\$23,500	25%	\$17,625	\$2,350	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
150-001-625	ViPR Suite for XIO X2-XS=CB	\$980	25%	\$735	\$176	\$0	\$0	\$0	\$0	X2	XT2 SOFTWARE
450-001-626	ViPR Suite for XIO X2-XR=CB	\$980	25%	\$735	\$176	\$0	\$0	\$0	\$0	X2	XT2 SOFTWARE
456-112-979	RP/EX Local for XIO-X2 LIC=CC	\$2,400	25%	\$1,800	\$432	\$0	\$0	\$0	\$0	X2	XT2 SOFTWARE
456-112-980	RP/EX Remote for XIO-X2 LIC=CC	\$2,400	25%	\$1,800	\$432	\$0	\$0	\$0	\$0	X2	XT2 SOFTWARE
456-113-084	AppSync ADV For XtremIO X2S LIC = CB	\$770	25%	\$578	\$139	\$0	\$0	\$0	\$0	X2	XT2 SOFTWARE
156-113-085	AppSync ADV For XtremIO X2R LIC = CB	\$770	25%	\$578	\$139	\$0	\$0	\$0	\$0	X2	XT2 SOFTWARE
	ViPR SRM for XIO X2-XS=CB	\$770	25%	\$578	\$139	\$0	\$0	\$0	\$0	X2	XT2 SOFTWARE
158-002-049	ViPR SRM for XIO X2-XR=CB	\$770	25%	\$578	\$139	\$0	\$0	\$0	\$0	X2	XT2 SOFTWARE
458-002-165	RecoverPoint Basic for X2-S=ID	\$11,300	25%	\$8,475	\$2,034	\$0	\$0	\$0	\$0	X2	XT2 SOFTWARE
458-002-166	RecoverPoint Basic for X2-R=ID	\$50,000	25%	\$37,500	\$9,000	\$0	\$0	\$0	\$0	X2	XT2 SOFTWARE
400-002-100	Recover Foilit Basic for Az-N-ID	\$2,539	10%	ψο,,οοο	40,000	\$0	\$0	\$0	\$0		71.12 001 1117 WILL

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