

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
A2-12-RE	ATMOS G2 PLATFORM BASE	\$21,207	26%	\$15,693	\$0	\$0	\$0	\$0	\$0	PM	ATMOS
A2-8-RE	ATMOS G2 PLATFORM BASE	\$24,310	26%	\$17,989	\$0	\$0	\$0	\$0	\$0	PM	ATMOS
A2-T-RC	ATMOS G2 PLATFORM BASE	\$4,650	26%	\$3,441	\$0	\$0	\$0	\$0	\$0	PM	ATMOS
A2-T-RE	ATMOS G2 PLATFORM BASE	\$8,235	26%	\$6,094	\$0	\$0	\$0	\$0	\$0	PM	ATMOS
A3D-ND30-T1	ATMOS G3D PLATFORM NODE 30 DISK 1T	\$23,900	26%	\$17,686	\$2,390	\$1,673	\$0	\$717	\$0	PM	ATMOS
A3D-ND30-T2	ATMOS G3D PLATFORM NODE 30 DISK 2T	\$36,700	26%	\$27,158	\$3,670	\$2,569	\$0	\$1,101	\$0	PM	ATMOS
A3D-ND30-T4	ATMOS G3D PLATFORM NODE 30 DISK 4T	\$53,635	26%	\$39,690	\$5,364	\$3,754	\$0	\$1,609	\$0	PM	ATMOS
A3D-ND60-T2	ATMOS G3D PLATFORM NODE 60 DISK 2T	\$66,600	26%	\$49,284	\$6,660	\$4,662	\$0	\$1,998	\$0	PM	ATMOS
A3D-ND60-T3	ATMOS G3D PLATFORM NODE 60 DISK 3T	\$93,575	26%	\$69,246	\$9,358	\$6,550	\$0	\$2,807	\$0	PM	ATMOS
A3D-ND60-T4	ATMOS G3D PLATFORM NODE 60 DISK 4T	\$97,750	26%	\$72,335	\$9,775	\$6,843	\$0	\$2,933	\$0	PM	ATMOS
A3F-ND15-T1	ATMOS G3F PLATFORM NODE 15 DISK 1T	\$14,300	26%	\$10,582	\$1,430	\$1,001	\$0	\$429	\$0	PM	ATMOS
A3F-ND15-T2	ATMOS G3F PLATFORM NODE 15 DISK 2T	\$21,800	26%	\$16,132	\$2,180	\$1,526	\$0	\$654	\$0	PM	ATMOS
A3F-ND15-T4	ATMOS G3F PLATFORM NODE 15 DISK 4T	\$37,500	26%	\$27,750	\$3,750	\$2,625	\$0	\$1,125	\$0	PM	ATMOS
A3F-ND30-T1	ATMOS G3F PLATFORM NODE 30 DISK 1T	\$23,900	26%	\$17,686	\$2,390	\$1,673	\$0	\$717	\$0	PM	ATMOS
A3F-ND30-T2	ATMOS G3F PLATFORM NODE 30 DISK 2T	\$36,700	26%	\$27,158	\$3,670	\$2,569	\$0	\$1,101	\$0	PM	ATMOS
A3F-ND30-T4	ATMOS G3F PLATFORM NODE 30 DISK 4T	\$63,100	26%	\$46,694	\$6,310	\$4,417	\$0	\$1,893	\$0	PM	ATMOS
CDP-SW-B-T00	ATMOS CDP CAP 1TB (101-500TB)	\$175	26%	\$130	\$32	\$28	\$25	\$0	\$0	DM	ATMOS
CDP-SW-B-T01	ATMOS CDP CAP 1TB (501-1500TB)	\$125	26%	\$93	\$23	\$20	\$18	\$0	\$0	DM	ATMOS
CDP-SW-B-T02	ATMOS CDP CAP 1TB (1501-4500TB)	\$105	26%	\$78	\$19	\$17	\$15	\$0	\$0	DM	ATMOS
CDP-SW-B-T03	ATMOS CDP CAP 1TB (4501-9500TB)	\$84	26%	\$62	\$15	\$13	\$12	\$0	\$0	DM	ATMOS
CDP-SW-B-T04	ATMOS CDP CAP 1TB (9500TB+)	\$70	26%	\$52	\$13	\$11	\$10	\$0	\$0	DM	ATMOS
CDP-SW-SOL-S	ATMOS CDP BASE & CAP 100TB	\$20,940	26%	\$15,496	\$3,769	\$3,350	\$2,932	\$0	\$0	DM	ATMOS
COS-SW-C-T01	ATMOS SW CAP 1TB (501-1500TB)	\$523	26%	\$387	\$94	\$84	\$73	\$0	\$0	DM	ATMOS
COS-SW-C-T02	ATMOS SW CAP 1TB (1501-4500TB)	\$477	26%	\$353	\$86	\$76	\$67	\$0	\$0	DM	ATMOS
COS-SW-C-T03	ATMOS SW CAP 1TB (4501-9500TB)	\$432	26%	\$320	\$78	\$69	\$60	\$0	\$0	DM	ATMOS
COS-SW-C-T04	ATMOS SW CAP 1TB (9500TB+)	\$397	26%	\$294	\$71	\$64	\$56	\$0	\$0	DM	ATMOS
COS-SW-SOL	ATMOS SW BASE 1TB (1-500TB)	\$558	26%	\$413	\$100	\$89	\$78	\$0	\$0	DM	ATMOS
VE-COS-C-T01	ATMOS VE CAP 1TB (501-1500TB)	\$523	26%	\$387	\$94	\$84	\$73	\$0	\$0	DM	ATMOS
VE-COS-C-T02	ATMOS VE CAP 1TB (1501-4500TB)	\$477	26%	\$353	\$86	\$76	\$67	\$0	\$0	DM	ATMOS
VE-COS-C-T03	ATMOS VE CAP 1TB (4501-9500TB)	\$432	26%	\$320	\$78	\$69	\$60	\$0	\$0	DM	ATMOS
VE-COS-C-T04	ATMOS VE CAP 1TB (9500TB+)	\$397	26%	\$294	\$71	\$64	\$56	\$0	\$0	DM	ATMOS
VE-COS-SW-SOL	ATMOS VE BASE 1TB (1-500TB)	\$558	26%	\$413	\$100	\$89	\$78	\$0	\$0	DM	ATMOS
AVM1200FG4T	AVAMAR G4T M1200 NODE FLD INSTL	\$24,250	26%	\$17,945	\$2,425	\$1,698	\$0	\$728	\$0	PM	AVAMAR
AVM1200FG4TD	Avamar G4T M1200 Node Fld Instl	\$24,250	26%	\$17,945	\$2,425	\$1,698	\$0	\$728	\$0	PM	AVAMAR
AVM1200MG4T	AVAMAR G4T M1200 NODE MANF INSTL	\$24,250	26%	\$17,945	\$2,425	\$1,698	\$0	\$728	\$0	PM	AVAMAR
AVM1200MG4TD	Avamar G4T M1200 Node Manf Instl	\$24,250	26%	\$17,945	\$2,425	\$1,698	\$0	\$728	\$0	PM	AVAMAR
AVM1200UG4T	AVAMAR G4T M1200 UPRGRD FLD INSTL	\$30,313	26%	\$22,432	\$3,031	\$2,122	\$0	\$909	\$0	PM	AVAMAR
AVM1200UG4TD	Avamar G4T M1200 Upgrd Fld Instl	\$30,313	26%	\$22,432	\$3,031	\$2,122	\$0	\$909	\$0	PM	AVAMAR
AVM19CBINTG4S	AVAMAR G4S INTERNAL 19-CABLE BUNDLE	\$200	26%	\$148	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVM1TBRN	TELCO RAIL FOR NODES	\$400	26%	\$296	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVM1TBR5W	TELCO RAIL FOR SWITCH	\$300	26%	\$222	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVM2400FG4T	AVAMAR G4T M2400 NODE FLD INSTL	\$45,250	26%	\$33,485	\$4,525	\$3,168	\$0	\$1,358	\$0	PM	AVAMAR
AVM2400FG4TD	Avamar G4T M2400 Node Fld Instl	\$45,250	26%	\$33,485	\$4,525	\$3,168	\$0	\$1,358	\$0	PM	AVAMAR
AVM2400MG4T	AVAMAR G4T M2400 NODE MANF INSTL	\$45,250	26%	\$33,485	\$4,525	\$3,168	\$0	\$1,358	\$0	PM	AVAMAR
AVM2400MG4TD	Avamar G4T M2400 Node Manf Instl	\$45,250	26%	\$33,485	\$4,525	\$3,168	\$0	\$1,358	\$0	PM	AVAMAR
AVM2400UG4T	AVAMAR G4T M2400 UPRGRD FLD INSTL	\$56,563	26%	\$41,857	\$5,656	\$3,959	\$0	\$1,697	\$0	PM	AVAMAR
AVM2400UG4TD	Avamar G4T M2400 Upgrd Fld Instl	\$56,563	26%	\$41,857	\$5,656	\$3,959	\$0	\$1,697	\$0	PM	AVAMAR
AVM-40UC-SECURE1	ANTI-TIP KIT, 12", TITAN	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVM-40UC-SECURE2	ANTI-MOVE KIT, TITAN	\$1,000	26%	\$740	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVM-40UC-SEISMIC	SEISMIC KIT, TITAN	\$1,000	26%	\$740	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVM600FG4T	AVAMAR G4T M600 NODE FLD INSTL	\$14,250	26%	\$10,545	\$1,425	\$998	\$0	\$428	\$0	PM	AVAMAR
AVM600FG4TD	Avamar G4T M600 Node Fld Instl	\$14,250	26%	\$10,545	\$1,425	\$998	\$0	\$428	\$0	PM	AVAMAR
AVM600MG4T	AVAMAR G4T M600 NODE MANF INSTL	\$14,250	26%	\$10,545	\$1,425	\$998	\$0	\$428	\$0	PM	AVAMAR
AVM600MG4TD	Avamar G4T M600 Node Manf Instl	\$14,250	26%	\$10,545	\$1,425	\$998	\$0	\$428	\$0	PM	AVAMAR
AVM600UG4T	AVAMAR G4T M600 UPRGRD FLD INSTL	\$17,813	26%	\$13,182	\$1,781	\$1,247	\$0	\$534	\$0	PM	AVAMAR
AVM600UG4TD	Avamar G4T M600 Upgrd Fld Instl	\$17,813	26%	\$13,182	\$1,781	\$1,247	\$0	\$534	\$0	PM	AVAMAR
AVM6CBLXET	6 NODE LONG CABLE BNDL EXTERNAL ROUTING	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVM6CBLINT	6 NODE SHORT CABLE BNDL INTERNAL ROUTING	\$100	26%	\$74	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVMA1200FG4T	AVAMAR G4T M1200 SVR FLD INSTL	\$24,250	26%	\$17,945	\$2,425	\$1,698	\$0	\$728	\$0	PM	AVAMAR
AVMA1200FG4TD	Avamar G4T M1200 Svr Fld Instl	\$24,250	26%	\$17,945	\$2,425	\$1,698	\$0	\$728	\$0	PM	AVAMAR
AVMA2400FG4T	AVAMAR G4T M2400 SVR FLD INSTL	\$45,250	26%	\$33,485	\$4,525	\$3,168	\$0	\$1,358	\$0	PM	AVAMAR
AVMA2400FG4TD	Avamar G4T M2400 Svr Fld Instl	\$45,250	26%	\$33,485	\$4,525	\$3,168	\$0	\$1,358	\$0	PM	AVAMAR
AVMA600FG4T	AVAMAR G4T M600 SVR FLD INSTL	\$14,250	26%	\$10,545	\$1,425	\$998	\$0	\$428	\$0	PM	AVAMAR
AVMA600FG4TD	Avamar G4T M600 Svr Fld Instl	\$14,250	26%	\$10,545	\$1,425	\$998	\$0	\$428	\$0	PM	AVAMAR
AVMACC10FG4T	AVAMAR G4T ACCELERATOR 10GB FLD INSTL	\$14,000	26%	\$10,360	\$1,400	\$980	\$0	\$420	\$0	PM	AVAMAR
AVMACC10FG4TD	Avamar G4T Accelerator 10Gb Fld Instl	\$14,000	26%	\$10,360	\$1,400	\$980	\$0	\$420	\$0	PM	AVAMAR
AVMCOMFG4S	Avamar Gen4S Int Comm Module (Fld Inst)	\$4,000	26%	\$2,960	\$400	\$280	\$0	\$120	\$0	PM	AVAMAR
AVMCOMG4S	AVAMAR G4S INTERNAL COMM MODULE	\$4,000	26%	\$2,960	\$400	\$280	\$0	\$120	\$0	PM	AVAMAR
AVMCOMG4SF-1	AVAMAR GEN4S INT COMM MODULE SW FLD INST	\$4,000	26%	\$2,960	\$400	\$280	\$0	\$120	\$0	PM	AVAMAR
AVMCOMG4SM-1	AVAMAR GEN4S INT COMM MODULE SW FAC INST	\$4,000	26%	\$2,960	\$400	\$280	\$0	\$120	\$0	PM	AVAMAR
AVMCOMG4TF	AVAMAR G4T COMM MODULE FLD INSTL	\$4,000	26%	\$2,960	\$400	\$280	\$0	\$120	\$0	PM	AVAMAR
AVMCOMG4TM	AVAMAR G4T COMM MODULE MANF INSTL	\$4,000	26%	\$2,960	\$400	\$280	\$0	\$120	\$0	PM	AVAMAR
AVMCOMKIT4S-1	AVAMAR GEN4S COMM RAIL INSTALL KIT	\$200	26%	\$148	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVMCOMKIT4T	AVAMAR G4T COMM MODULE INSTALL KIT	\$200	26%	\$148	\$20	\$14	\$0	\$6	\$0	PM	AVAMAR

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
AVMCOMKITG45	AVAMAR G45 COM INSTALL KIT	\$200	26%	\$148	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVM-E-PC3YAFLA	32A 3PHASE WYE CRD SET IEC309-AMER	\$1,155	26%	\$855	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVM-MDS-TWNX-5M	10G BASE COPPER PASSIVE TWINAX CABLE; 5M	\$325	26%	\$241	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVM-PWR-1PH-01	PWR CORD 24A SP 15FT 56PA332	\$2,485	26%	\$1,839	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVM-PWR-1PH-03	POWER CORD SINGLE PHASE US&JAP RACK	\$470	26%	\$348	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVM-PWR-1PH-04	PWR CORD 24A SP 15FT 3750DP	\$2,194	26%	\$1,624	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVM-PWR-3PH-DEL-02	PWR CORD 3-PH DELTA, 40A, 15FT, N. Am.	\$1,754	26%	\$1,298	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVM-PWR-3PH-DEL-03	PWR CORD 3-PH DELTA, 40A/RS 15FT, N.A.	\$3,175	26%	\$2,350	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVM-P-XC-CBLJUMP-1	CABLE SINGLE PHASE PDU JUMPER	\$2,050	26%	\$1,517	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVMRACKG45	AVAMAR G45 40U TITAN RACK	\$4,200	26%	\$3,108	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVMRAILG4T	AVAMAR G4T RAIL KIT LEFT AND RIGHT	\$200	26%	\$148	\$20	\$14	\$0	\$6	\$0	PM	AVAMAR
AVMS2400FG4T	AVAMAR G4T S2400 ABE FLD INSTL	\$27,000	26%	\$19,980	\$2,700	\$1,890	\$0	\$810	\$0	PM	AVAMAR
AVMS2400FG4TD	Avamar G4T S2400 ABE Fld Inst	\$27,000	26%	\$19,980	\$2,700	\$1,890	\$0	\$810	\$0	PM	AVAMAR
AVMTITAN1PHASE	AVAMAR G4T TITAN RACK SINGLE PHASE	\$4,200	26%	\$3,108	\$420	\$294	\$0	\$126	\$0	PM	AVAMAR
AVMTITAN1PHASED	Avamar G4T Titan Rack Single Phase	\$4,200	26%	\$3,108	\$420	\$294	\$0	\$126	\$0	PM	AVAMAR
AVMTITAN3DELTA	AVAMAR G4T TITAN RACK 3-PHASE DELTA	\$4,200	26%	\$3,108	\$420	\$294	\$0	\$126	\$0	PM	AVAMAR
AVMTITAN3DELTAD	Avamar G4T Titan Rack 3-Phase Delta	\$4,200	26%	\$3,108	\$420	\$294	\$0	\$126	\$0	PM	AVAMAR
AVMTITAN3WYE	AVAMAR G4T TITAN RACK 3-PHASE WYE	\$4,200	26%	\$3,108	\$420	\$294	\$0	\$126	\$0	PM	AVAMAR
AVMTITAN3WYED	Avamar G4T Titan Rack 3-Phase WYE	\$4,200	26%	\$3,108	\$420	\$294	\$0	\$126	\$0	PM	AVAMAR
AVMUTILFG4T	AVAMAR G4T UTILITY NODE FLD INSTL	\$14,000	26%	\$10,360	\$1,400	\$980	\$0	\$420	\$0	PM	AVAMAR
AVMUTILFG4TD	Avamar G4T Utility Node Fld Instl	\$14,000	26%	\$10,360	\$1,400	\$980	\$0	\$420	\$0	PM	AVAMAR
AVMUTILMG4T	AVAMAR G4T UTILITY NODE MANF INSTL	\$14,000	26%	\$10,360	\$1,400	\$980	\$0	\$420	\$0	PM	AVAMAR
AVMUTILMG4TD	Avamar G4T Utility Node Manf Instl	\$14,000	26%	\$10,360	\$1,400	\$980	\$0	\$420	\$0	PM	AVAMAR
AVM-XC-CBLJUMP-2	3P DELTA PDU TO PDU JMPR CABLE	\$2,050	26%	\$1,517	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
DSKRTAV-2	DISK RETENTION UPLIFT 2YR-AVAMAR	\$28	26%	\$21	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
DSKRTAV-3	DISK RETENTION UPLIFT 3YR-AVAMAR	\$42	26%	\$31	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
DSKRTAV-4	DISK RETENTION UPLIFT 4YR-AVAMAR	\$56	26%	\$41	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
DSKRTAV-5	DISK RETENTION UPLIFT 5YR-AVAMAR	\$70	26%	\$52	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
X-CHA-2600-12	SR2600 SPARE CHASSIS; MDL 1000/2000	\$16,194	26%	\$11,984	\$1,943	\$1,619	\$0	\$0	\$0	PM	BUS TECH MODELS
X-CHA-2600-46	SPARE CHASSIS SR2600	\$15,722	26%	\$11,634	\$1,887	\$1,572	\$0	\$0	\$0	PM	BUS TECH MODELS
X-DIMM1G-DDR3	DIMM 1GB DDR3	\$1,604	26%	\$1,187	\$0	\$0	\$0	\$0	\$0	PM	BUS TECH MODELS
X-DISK-300-15	DISK; SAS 300; 300 GB; 15K RPM	\$2,444	26%	\$1,809	\$293	\$244	\$0	\$0	\$0	PM	BUS TECH MODELS
X-DVDR-SR2600	DVD/CDRW DRIVE	\$262	26%	\$194	\$31	\$26	\$0	\$0	\$0	PM	BUS TECH MODELS
X-ETH-10GB-SR	2 PORT 10 GB ETHERNET ADAPTER SR	\$5,816	26%	\$4,304	\$698	\$582	\$0	\$0	\$0	PM	BUS TECH MODELS
X-FAN-SR2600C	FAN KIT; SR2600	\$300	26%	\$222	\$36	\$30	\$0	\$0	\$0	PM	BUS TECH MODELS
X-IOMOD-10GX2	I/O MODULE; 10 GIGE; DUAL PORT	\$3,050	26%	\$2,257	\$366	\$305	\$0	\$0	\$0	PM	BUS TECH MODELS
X-IOMOD-1GBX2	I/O DUAL GIG E	\$665	26%	\$492	\$80	\$67	\$0	\$0	\$0	PM	BUS TECH MODELS
X-IOMOD-1GBX4	I/O MODULE; GIGE; QUAD PORT	\$2,158	26%	\$1,597	\$259	\$216	\$0	\$0	\$0	PM	BUS TECH MODELS
X-PEFA-MULTIM	PEFA-LP MULTI MODE FICON ADAPTER	\$6,022	26%	\$4,456	\$723	\$602	\$0	\$0	\$0	PM	BUS TECH MODELS
X-PEFA-SINGLE	PEFA-LP SINGLE MODE FICON ADAPTER	\$6,492	26%	\$4,804	\$779	\$649	\$0	\$0	\$0	PM	BUS TECH MODELS
X-PESA-W-CABL	ESCON SPARE PCI-E W/CABLE	\$11,603	26%	\$8,586	\$1,392	\$1,160	\$0	\$0	\$0	PM	BUS TECH MODELS
X-PSUP-SR2600	POWER SUPPLY 750W SR2600	\$1,025	26%	\$759	\$123	\$103	\$0	\$0	\$0	PM	BUS TECH MODELS
C4BCEX5	2.2TB4N MRDWIN LGT3YRMNT	\$163,033	38%	\$101,080	\$24,455	\$17,934	\$0	\$4,348	\$0	B	CENTERA
C4BFSAW	2.2TB4N MRDWIN LGT3YRMNT	\$137,013	38%	\$84,948	\$20,552	\$15,071	\$0	\$3,654	\$0	B	CENTERA
C4CEX1K	2.2TB4NOD LGT01000MAILBX	\$201,633	38%	\$125,012	\$30,245	\$22,180	\$0	\$5,378	\$0	B	CENTERA
C4NBRMS	4NODEMRD MAIN3YR S/HMNT	\$123,252	38%	\$76,416	\$18,488	\$13,558	\$0	\$3,287	\$0	B	CENTERA
C4NBRSS	4NODEMRD CNTINSTL3YRMNT	\$99,102	38%	\$61,443	\$14,865	\$10,901	\$0	\$2,643	\$0	B	CENTERA
C8BCEX5	4.4TB8NODE LGT0500MAILBX5	\$220,268	38%	\$136,566	\$33,040	\$24,229	\$0	\$5,875	\$0	B	CENTERA
C8BFSAW	4.4TB8N MRDWIN LGT3YRMNT	\$179,613	38%	\$111,360	\$26,942	\$19,757	\$0	\$4,790	\$0	B	CENTERA
C8CEX1K	4.4TB8NOD LGT01000MAILBX	\$247,768	38%	\$153,616	\$37,165	\$27,254	\$0	\$6,608	\$0	B	CENTERA
C8NBRMS	4.4TB8NODEMRD MAIN3YRMNT	\$172,154	38%	\$106,735	\$25,823	\$18,937	\$0	\$4,591	\$0	B	CENTERA
C8NBRSS	4.4TB8NODE CNRINSTL3YRMNT	\$157,504	38%	\$97,652	\$23,626	\$17,325	\$0	\$4,201	\$0	B	CENTERA
CAT6CBL100	UTP CAT6 CABLE 100 WHITE	\$200	38%	\$124	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CAT6CBL15	2 15' (BRN) CAT6 LAN CBL INTER	\$100	38%	\$62	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CAT6CBL25	UTP CAT 6 CABLE 25 WHITE	\$100	38%	\$62	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CAT6CBL70	2 70' (BRN) CAT6 LAN CBL INTER	\$200	38%	\$124	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CN4NMBD	2.2TB 4NODECNTR2YRS/HMNT	\$102,300	38%	\$63,426	\$15,345	\$11,253	\$0	\$2,728	\$0	B	CENTERA
CNA2N1FUPG4LP	UNBUNDLED 2 NODE GEN4LP 1TB UPG FLD INST	\$9,990	38%	\$6,194	\$1,499	\$1,099	\$0	\$400	\$0	B	CENTERA
CNA2N1MEXG4LP	BUNDLED 2 NODE GEN4LP 1TB UPG FACT INST	\$9,990	38%	\$6,194	\$1,499	\$1,099	\$0	\$400	\$0	B	CENTERA
CNA2N2FUPG4LP	UNBUNDLED 2 NODE GEN4LP 2TB UPG FLD INST	\$17,760	38%	\$11,011	\$2,664	\$1,954	\$0	\$710	\$0	B	CENTERA
CNA2N2MEXG4LP	BUNDLED 2 NODE GEN4LP 2TB UPG FACT INST	\$17,760	38%	\$11,011	\$2,664	\$1,954	\$0	\$710	\$0	B	CENTERA
CNA2N3FUPG4LP	UNBUNDLED 2 NODE GEN4LP 3TB UPG FLD INST	\$24,770	38%	\$15,357	\$3,716	\$2,725	\$0	\$991	\$0	B	CENTERA
CNA2N3MEXG4LP	BUNDLED 2 NODE GEN4LP 3TB UPG FACT INST	\$24,770	38%	\$15,357	\$3,716	\$2,725	\$0	\$991	\$0	B	CENTERA
CNA3PHINT	3 PHASE WYE DUAL PDP INT PWR OP T RK FLD	\$1,200	38%	\$744	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CNA3PHNAM	3 PHASE DELTA DUAL PDP NAM PWR RK FLD	\$1,200	38%	\$744	\$180	\$132	\$0	\$32	\$0	B	CENTERA
CNA4N1FBAG4LP	UNBUNDLED 4 NODE GEN4LP 1TB FLD INST	\$20,940	38%	\$12,983	\$3,141	\$2,303	\$0	\$838	\$0	B	CENTERA
CNA4N1MBAG4LP	BUNDLED 4 NODE GEN4LP 1TB FACTORY INST	\$20,940	38%	\$12,983	\$3,141	\$2,303	\$0	\$838	\$0	B	CENTERA
CNA4N2FBAG4LP	UNBUNDLED 4 NODE GEN4LP 2TB FLD INST	\$38,350	38%	\$23,777	\$5,753	\$4,219	\$0	\$1,534	\$0	B	CENTERA
CNA4N2MBAG4LP	BUNDLED 4 NODE GEN4LP 2TB FACTORY INST	\$38,350	38%	\$23,777	\$5,753	\$4,219	\$0	\$1,534	\$0	B	CENTERA
CNA4N3FBAG4LP	UNBUNDLED 4 NODE GEN4LP 3TB FLD INST	\$53,350	38%	\$33,077	\$8,003	\$5,869	\$0	\$2,134	\$0	B	CENTERA
CNA4N3MBAG4LP	BUNDLED 4 NODE GEN4LP 3TB FACTORY INST	\$53,350	38%	\$33,077	\$8,003	\$5,869	\$0	\$2,134	\$0	B	CENTERA
CNA4NCLUSTER	CLUSTER UPG KIT	\$10,200	38%	\$6,324	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CNACUA1NG4	SINGLE CUA NODE G4LP	\$6,200	38%	\$3,844	\$930	\$682	\$0	\$165	\$0	B	CENTERA
CNACUAISW	CENTERA INTERNAL BOX CUA SW	\$11,600	26%	\$8,584	\$2,088	\$1,856	\$0	\$0	\$0	D2	CENTERA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
CNARK	40U VNX TITAN RACK SINGLE PHASE POWER	\$4,200	38%	\$2,604	\$0	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CNR1PH	3P PWR EXP EMC RK	\$1,200	38%	\$744	\$0	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CNR2N1FUPG4LP	UNBUNDLED 2 NODE GEN4LP WITH 1TB DRIVES	\$9,990	38%	\$6,194	\$1,499	\$1,099	\$0	\$400	\$0	\$0	B	CENTERA
CNR2N1MEXG4LP	BUNDLED 2 NODE GEN4LP WITH 1TB DRIVES IN	\$9,990	38%	\$6,194	\$1,499	\$1,099	\$0	\$400	\$0	\$0	B	CENTERA
CNR2N2FUPG4LP	Centera 2-node field upgrade model with	\$17,760	38%	\$11,011	\$2,664	\$1,954	\$0	\$710	\$0	\$0	B	CENTERA
CNR2N2MEXG4LP	Centera 2-node manufacturing expansion m	\$17,760	38%	\$11,011	\$2,664	\$1,954	\$0	\$710	\$0	\$0	B	CENTERA
CNR2N3FUPG4LP	UNBUNDLED 2 NODE CENTERA GEN4LP 3TB DRIV	\$24,770	38%	\$15,357	\$3,716	\$2,725	\$0	\$991	\$0	\$0	B	CENTERA
CNR2N3MEXG4LP	BUNDLED 2 NODE CENTERA GEN4LP 3TB DRIVES	\$24,770	38%	\$15,357	\$3,716	\$2,725	\$0	\$991	\$0	\$0	B	CENTERA
CNR2NADVRMLIC	EMC CENTERA ADVANCED RETENTION MANAGENT	\$1,400	26%	\$1,036	\$252	\$224	\$0	\$0	\$0	\$0	D2	CENTERA
CNR2NCEPLSLIC	EMC CENTERA CE+ 2-NODE RIGHT-TO-USE-LICE	\$3,100	26%	\$2,294	\$558	\$496	\$0	\$0	\$0	\$0	D2	CENTERA
CNR2NGOVEDLIC	EMC CENTERA GOVERNANCE 2-NODE RIGHT-TO-U	\$3,100	26%	\$2,294	\$558	\$496	\$0	\$0	\$0	\$0	D2	CENTERA
CNR2NMSWG4	EMC CENTERA BASIC - MIRRORRED 2-NODE RIGH	\$14,000	26%	\$10,360	\$980	\$980	\$0	\$0	\$0	\$0	D2	CENTERA
CNR2NPSWG4	RTU CENTERA BASIC - PARITY 2-NODE RIGHT-	\$16,300	26%	\$12,062	\$1,141	\$1,141	\$0	\$0	\$0	\$0	D2	CENTERA
CNR2NPUPG4	EMC CENTERA GEN 4 - PARITY (UPGRADE) 2-N	\$3,000	26%	\$2,220	\$210	\$210	\$0	\$0	\$0	\$0	D2	CENTERA
CNR2NREPLIC	EMC CENTERA GEN 4 REPLICATION 2-NODE RIG	\$2,500	26%	\$1,850	\$450	\$400	\$0	\$0	\$0	\$0	D2	CENTERA
CNR2NUPGFIK	CENTERA 2-NODE UPGRADE FIELD INSTALL KIT	\$950	38%	\$589	\$0	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CNR2SEEKLIC	EMC CENTERA SEEK BASE 2-NODE RIGHT-TO-US	\$2,000	26%	\$1,480	\$360	\$320	\$0	\$0	\$0	\$0	D2	CENTERA
CNR2SKCBLIC	EMC CENTERA SEEK & CHARGEBACK REPORTER C	\$2,500	26%	\$1,850	\$450	\$400	\$0	\$0	\$0	\$0	D2	CENTERA
CNR3PHINT	3P INT PWR OP T RK	\$1,200	38%	\$744	\$0	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CNR3PHNAM	3P NAM PWR RK FLD	\$1,200	38%	\$744	\$180	\$132	\$0	\$32	\$0	\$0	B	CENTERA
CNR4N1FBAG4LP	UNBUNDLED 4 NODE GEN4LP WITH 1TB DRIVES	\$20,940	38%	\$12,983	\$3,141	\$2,303	\$0	\$838	\$0	\$0	B	CENTERA
CNR4N1MBAG4LP	BUNDLED 4 NODE GEN4LP WITH 1TB DRIVES WI	\$20,940	38%	\$12,983	\$3,141	\$2,303	\$0	\$838	\$0	\$0	B	CENTERA
CNR4N2FBAG4LP	Centera 4-node base field model with 2TB	\$38,350	38%	\$23,777	\$5,753	\$4,219	\$0	\$1,534	\$0	\$0	B	CENTERA
CNR4N2MBAG4LP	Centera 4-node base manufacturing model	\$38,350	38%	\$23,777	\$5,753	\$4,219	\$0	\$1,534	\$0	\$0	B	CENTERA
CNR4N3FBAG4LP	UNBUNDLED 4 NODE CENTERA GEN4LP 3TB DRIV	\$53,350	38%	\$33,077	\$8,003	\$5,869	\$0	\$2,134	\$0	\$0	B	CENTERA
CNR4N3MBAG4LP	BUNDLED 4 NODE CENTERA GEN4LP 3TB DRIVES	\$53,350	38%	\$33,077	\$8,003	\$5,869	\$0	\$2,134	\$0	\$0	B	CENTERA
CNR4NADVRMLIC	4NODE ADVRETN MGMT SW LIC	\$2,800	26%	\$2,072	\$504	\$448	\$0	\$0	\$0	\$0	D2	CENTERA
CNR4NBASFIK	CENTERA 4-NODE BASE FIELD INSTALL KIT	\$1,400	38%	\$868	\$0	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CNR4NCEPLSLIC	NODE COMP PLUS SW LIC	\$6,200	26%	\$4,588	\$1,116	\$992	\$0	\$0	\$0	\$0	D2	CENTERA
CNR4NGOVEDLIC	4NODE GOV EDITION SW LIC	\$6,200	26%	\$4,588	\$1,116	\$992	\$0	\$0	\$0	\$0	D2	CENTERA
CNR4NMSWG4	MIRR SW RTU LIC	\$32,700	26%	\$24,198	\$2,289	\$2,289	\$0	\$0	\$0	\$0	D2	CENTERA
CNR4NPSWG4	PAR SW RTU LIC	\$38,200	26%	\$28,268	\$2,674	\$2,674	\$0	\$0	\$0	\$0	D2	CENTERA
CNR4NPUPG4	SW RTU LIC	\$10,000	26%	\$7,400	\$700	\$700	\$0	\$0	\$0	\$0	D2	CENTERA
CNR4NREPLIC	4NODE REPLICATION SW LIC	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	\$0	D2	CENTERA
CNR8NPANSW	3 CNR ACCESSNODE PTY SW	\$23,400	26%	\$17,316	\$1,638	\$1,638	\$0	\$0	\$0	\$0	D2	CENTERA
CNR8TB	CNR 8TB RAW INCRE FAC INS	\$40,300	38%	\$24,986	\$6,045	\$4,433	\$0	\$1,075	\$0	\$0	B	CENTERA
CNR8TBUP	CNR 8TB RAW INCRE FLD INS	\$44,180	38%	\$27,392	\$6,627	\$4,860	\$0	\$1,178	\$0	\$0	B	CENTERA
CNRAN2SNLIC	ACCS NODE 2 STRG NODE LIC	\$20,000	26%	\$14,800	\$1,400	\$1,400	\$0	\$0	\$0	\$0	D2	CENTERA
CNRANPUPG3	1 ACSNODE PTY UPGRADE	\$8,000	26%	\$5,920	\$560	\$560	\$0	\$0	\$0	\$0	D2	CENTERA
CNRCAPEX	CNR 4N CAP EXPAN SW	\$50,000	26%	\$37,000	\$3,500	\$3,500	\$0	\$0	\$0	\$0	D2	CENTERA
CNR-CBL15-G4	SHORT UPLINK CBL KIT	\$100	38%	\$62	\$0	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CNR-CBL70-G4	LONG UPLINK CBL KIT	\$200	38%	\$124	\$0	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CNRCELIC	CENTERA COMP ED RTU	\$12,400	26%	\$9,176	\$2,232	\$1,984	\$0	\$0	\$0	\$0	D2	CENTERA
CNRCELICG4	CE SW RTU LIC	\$9,600	26%	\$7,104	\$1,728	\$1,536	\$0	\$0	\$0	\$0	D2	CENTERA
CNRCEPLUSG4	CE SW RTU LIC	\$9,600	26%	\$7,104	\$1,728	\$1,536	\$0	\$0	\$0	\$0	D2	CENTERA
CNRCEPLUSLIC	CENTERA COMP ED PLUS RTU	\$12,400	26%	\$9,176	\$2,232	\$1,984	\$0	\$0	\$0	\$0	D2	CENTERA
CNRCHBLIC	4 NODE CHARGEBACK RTU LIC	\$3,000	26%	\$2,220	\$540	\$480	\$0	\$0	\$0	\$0	D2	CENTERA
CNRCLUSTER	CLUST UPG KIT	\$10,200	38%	\$6,324	\$0	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CNRCUA1NG4	SINGLE CUA NODE G4	\$6,200	38%	\$3,844	\$930	\$682	\$0	\$165	\$0	\$0	B	CENTERA
CNRCUAI5W	CNR INT BOX CUA SW	\$11,600	26%	\$8,584	\$2,088	\$1,856	\$0	\$0	\$0	\$0	D2	CENTERA
CNRGTWYPROG	UNIV ACCESS PROGRAM	\$1	26%	\$1	\$1,755	\$0	\$0	\$0	\$0	\$0	D2	CENTERA
CNRK	40U T RACK SP POWER	\$4,200	38%	\$2,604	\$0	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CNRRTSWCH	DI 8pt GbEth swtch inter	\$18,000	38%	\$11,160	\$2,700	\$1,980	\$0	\$480	\$0	\$0	B	CENTERA
CNRSDK	CNR ENT SW DV KIT	\$11,630	26%	\$8,606	\$2,093	\$1,861	\$0	\$0	\$0	\$0	D2	CENTERA
CNRSEEKLIC	4 NODE RTU CNR SEEK LIC	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	\$0	D2	CENTERA
CNRSEEKSVR	CNR SEEK APPLIANCE SERVER (EMC OEM Products)	\$9,500	15%	\$8,075	\$950	\$665	\$0	\$190	\$0	\$0	E	CENTERA
CNR5FPLX10K	LX LONG WAVE SFP OPTION	\$800	38%	\$496	\$0	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CNR5FPLX35K	LONG WAVE SFP OPT	\$2,400	38%	\$1,488	\$0	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CNR5FSPX	SHORT WAVE SFP OPTION	\$400	38%	\$248	\$0	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CNR5KCBLIC	4N SEEK & CHBK RTU LIC	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	\$0	D2	CENTERA
CNR5WRK2RK	CNR RACK TO RACK ENT SW	\$3,000	26%	\$2,220	\$0	\$480	\$0	\$0	\$0	\$0	D2	CENTERA
CR8NMBD	4.4TB 8NODECNTR3YRS/HMNT	\$144,900	38%	\$89,838	\$21,735	\$15,939	\$0	\$3,864	\$0	\$0	B	CENTERA
PW3PHD	3PH DELTA PDP CORD NAM	\$1,000	38%	\$620	\$0	\$0	\$0	\$0	\$0	\$0	B	CENTERA
PW3PHD-RS	3PH DELTA PDP CORD NAM	\$1,000	38%	\$620	\$0	\$0	\$0	\$0	\$0	\$0	B	CENTERA
PW3PHW-FL	3PH PDP CORD FLY LEADS	\$1,000	38%	\$620	\$0	\$0	\$0	\$0	\$0	\$0	B	CENTERA
PW3PHW-G	32A 3PH PDP CORD INT	\$1,000	38%	\$620	\$0	\$0	\$0	\$0	\$0	\$0	B	CENTERA
PW40U-US	Dual 40U Rack Power Cord US	\$800	38%	\$496	\$0	\$0	\$0	\$0	\$0	\$0	B	CENTERA
3250-VL2E	EOU 8-PORT FOR AX100	\$3,000	10%	\$2,700	\$500	\$0	\$200	\$600	\$0	\$0	J	CLARIION
3250-VL2EU	EOU 8-PORT (US) FOR AX100	\$3,000	10%	\$2,700	\$500	\$0	\$200	\$600	\$0	\$0	J	CLARIION
40UC-SECURE2	CLRN 40UC ANTI-MOVE KIT	\$1,000	38%	\$620	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
ALGX-ESNUP	Access Logix to ESN Mgr. Upgrade	\$7,750	26%	\$5,735	\$1,395	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
AX100I-SPKIT	AX100I SPARES KIT	\$5,500	10%	\$4,950	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX100I-SUIT	AX100I SUITCASE SPARE	\$5,300	10%	\$4,770	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX100MEM	SPARE - 512 MEM DIMM	\$350	10%	\$315	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
AX100PFAN	SPARE - Processor FAN	\$30	10%	\$27	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX100PS	SPARE - Power Supply	\$150	10%	\$135	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX100SCI-SPKIT	AX100SCI SPARES KIT	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX100SCI-SUIT	AX100SCI SUITCASE SPARE	\$2,700	10%	\$2,430	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX100SC-SPKIT	AX100SC SPARES KIT	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX100SC-SUIT	AX100SC SUITCASE SPARE	\$2,700	10%	\$2,430	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX100SFAN	SPARE - System FAN	\$110	10%	\$99	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150CACHE	SPARE AX150SC CACHE MEM	\$1,100	10%	\$990	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150-CHASSIS	SPARE AX150 CHASSIS	\$400	10%	\$360	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150I-SPKIT	SPARE KIT FOR AX150I	\$5,500	10%	\$4,950	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150I-SUIT	SPARE AX150I SP SUITCASE	\$5,300	10%	\$4,770	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150MEM	SPARE AX150 512 MEM DIMM	\$350	10%	\$315	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150PFAN	SPARE AX150 PROCESSOR FAN	\$150	10%	\$135	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150-PS	SPARE AX150 POWER SUPPLY	\$400	10%	\$360	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150SC-AX150	AX150 SINGLE TO DUAL UPGR	\$5,700	10%	\$5,130	\$800	\$800	\$640	\$160	\$0	\$0	J	CLARIION
AX150SCI-150I	AX150I ISCSI SINGLE TO DUAL UPGRADE	\$5,700	10%	\$5,130	\$800	\$800	\$640	\$160	\$0	\$0	J	CLARIION
AX150SCI-SPKIT	SPARE KIT FOR AX150SCI	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150SCI-SUIT	SPARE AX150SCI SUITCASE	\$2,700	10%	\$2,430	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150SC-SPKIT	SPARE KIT FOR AX150SC FC	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150SC-SUIT	SPARE - AX100SC SUITCASE	\$2,700	10%	\$2,430	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150SCXI-250	2U SINGLE ISCSI SATA DPE-3 250GB - NO US	\$5,600	10%	\$5,040	\$800	\$800	\$640	\$160	\$0	\$0	J	CLARIION
AX150SFAN	SPARE AX150 SYSTEM FAN	\$175	10%	\$158	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150-SPKIT	SPARE KIT FOR AX150	\$5,500	10%	\$4,950	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150-SUIT	SPARE AX150 SUITCASE	\$5,300	10%	\$4,770	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX4-5FDC-PPS	AX4 2U DUAL SP DPE W DC SUPPLY - FC-PPS	\$8,488	10%	\$7,639	\$1,663	\$1,165	\$0	\$1,492	\$0	\$0	J	CLARIION
AX4-5F-PPS	2U SAS/SATA DPE - FC- PPS	\$7,687	10%	\$6,918	\$1,663	\$1,165	\$0	\$1,492	\$0	\$0	J	CLARIION
AX4-5FSC-750	2U 1 SP DPEFC FE & 4X750GB 7200K VAULT	\$7,133	10%	\$6,420	\$1,663	\$1,165	\$0	\$1,492	\$0	\$0	J	CLARIION
AX4-5FSC-PPS	AX4 FC SINGLE SP - PPS	\$4,916	10%	\$4,424	\$1,663	\$1,165	\$0	\$1,492	\$0	\$0	J	CLARIION
AX4-5FSCX-750	2U SINGLE SP DPEFC FE-4FC & 750GB VAULT	\$7,806	10%	\$7,025	\$1,663	\$1,165	\$0	\$1,492	\$0	\$0	J	CLARIION
AX4-5FSCX-NEC	2U 1SP DPEFC FRONT END 4 FC PORT NEC	\$5,914	10%	\$5,323	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX4-5FSCX-PPS	AX4 2U SINGLE SP DPEFC FE-4 FC PORTS PPS	\$5,589	10%	\$5,030	\$1,663	\$1,165	\$0	\$1,492	\$0	\$0	J	CLARIION
AX4-5FX-NEC	2U DUAL SP DPE FC FE - 8FC PORTS FOR NEC	\$9,690	10%	\$8,721	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX4-5FX-PPS	DUAL SP DPE FC FRONT END 8 FC PORTS- PPS	\$9,365	10%	\$8,429	\$1,663	\$1,165	\$0	\$1,492	\$0	\$0	J	CLARIION
AX4-5IDC-PPS	AX4 2U DPE W DC SUPPLY ISCSI PPS	\$8,018	10%	\$7,216	\$1,663	\$1,165	\$0	\$1,492	\$0	\$0	J	CLARIION
AX4-5I-PPS	2U SAS/SATA DPE - ISCSI- PPS	\$7,236	10%	\$6,512	\$1,663	\$1,165	\$0	\$1,492	\$0	\$0	J	CLARIION
AX4-5ISC-750	2U 1SP DPEISCSI FE & 4X750GB 7200K VAULT	\$7,133	10%	\$6,420	\$1,663	\$1,165	\$0	\$1,492	\$0	\$0	J	CLARIION
AX4-5ISC-PPS	AX4 ISCSI SINGLE SP-PPS	\$4,681	10%	\$4,213	\$1,163	\$1,165	\$0	\$1,492	\$0	\$0	J	CLARIION
AX-5207-250	250GB 7.2K SATA II DISK	\$325	10%	\$293	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX-5207-750	750GB 7200RPM SATA II DRIVE	\$775	10%	\$698	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX-SA07-160	160GB 7200RPM SATA	\$225	10%	\$203	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX-SA07-250	250GB 7200RPM SATA	\$325	10%	\$293	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX-SA07-500	500GB 7200RPM SATA DISK	\$630	10%	\$567	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX-SS07-750	750GB 7200RPM SATA II DRIVE	\$580	10%	\$522	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX-SS10-400	400GB 10K SAS DRIVE	\$910	10%	\$819	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX-SS15-146	146GB 15K SAS DRIVE	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
CX200-CX600	CX200 TO CX600 UPGRADE	\$85,250	38%	\$52,855	\$11,000	\$9,378	\$0	\$0	\$0	\$0	B	CLARIION
CX200-R3610	CX200 WDRIVES FACT INST	\$23,250	38%	\$14,415	\$3,488	\$2,558	\$0	\$930	\$0	\$0	B	CLARIION
CX200-R7310	CX200 BUNDLE FOR EMC RACK W/ 10 73GB 10K	\$26,800	38%	\$16,616	\$4,020	\$2,948	\$0	\$1,072	\$0	\$0	B	CLARIION
CX204080DP	CX3-20/40 TO CX3-80 NAVI DP Upg Lic	\$29,400	26%	\$21,756	\$5,292	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
CX204080EN	CX3-20/40 TO CX3-80 NAVI EN Upg Lic	\$43,560	26%	\$32,234	\$7,841	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
CX204080MVA	CX3-20 OR CX3-40 TO CX3-80 MV/A UPGRADE	\$19,800	26%	\$14,652	\$3,564	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
CX204080MVAL	CX3-20/40 TO CX3-80 MIRRORVIEW BOTH UPG	\$34,560	26%	\$25,574	\$6,221	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
CX204080MVS	CX3-20 OR CX3-40 TO CX3-80 MV/S UPGRADE	\$26,250	26%	\$19,425	\$4,725	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
CX204080WG	CX3-20/40 TO CX3-80 NAVI WG Upg Lic	\$16,140	26%	\$11,944	\$2,905	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
CX2-3-20EN	CX2/300 TO CX3-20 NAVI Ent Upg Lic	\$18,600	26%	\$13,764	\$3,348	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
CX2-3-20WG	CX2/300 TO CX3-20 NAVI WORKGROUP UPGRADE	\$4,500	26%	\$3,330	\$810	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
CX2345-3-40C	CX2/3/4/5/300I/500I UPGRADE TO MODEL CX3	\$42,300	38%	\$26,226	\$6,345	\$4,653	\$0	\$1,692	\$0	\$0	B	CLARIION
CX2345-40DP	CX2/3/4/500 TO CX3-40 NAVI Dept Upg	\$26,100	26%	\$19,314	\$4,698	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
CX2345-40EN	CX2/3/4/500 TO CX3-40 NAVI Ent Upg LIC	\$38,700	26%	\$28,638	\$6,966	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
CX2345-40WG	CX2/3/4/500 TO CX3-40 NAVI Wkg Upg	\$12,900	26%	\$9,546	\$2,322	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
CX2345-80DP	CX2/3/4/500 TO CX3-80 NAVI Dept Upg	\$32,640	26%	\$24,154	\$5,875	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
CX2345-80EN	CX2/3/4/500 TO CX3-80 NAVI Ent Upg LIC	\$48,360	26%	\$35,786	\$8,705	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
CX2345-80WG	CX2/3/4/500 TO CX3-80 NAVI Wkg Upg	\$26,900	26%	\$19,906	\$4,842	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
CX-2DDAE-70FD	2G DAE CX700 DC PWR FDNIS	\$7,300	38%	\$4,526	\$1,095	\$803	\$0	\$292	\$0	\$0	B	CLARIION
CX-2DDAE-FD	2G DAE W DC PWR FIELD INS	\$7,300	38%	\$4,526	\$1,095	\$803	\$0	\$292	\$0	\$0	B	CLARIION
CX-2G10-146	146GB 10K 2GB FC	\$1,020	38%	\$632	\$153	\$112	\$0	\$41	\$0	\$0	B	CLARIION
CX2G10-146-5	FC 146GB 10K 520B 2Gb 5PK	\$5,100	38%	\$3,162	\$765	\$561	\$0	\$204	\$0	\$0	B	CLARIION
CX-2G10-36	CHV 36Gb 10K 520BPS 12V 2Gb	\$1,140	38%	\$707	\$171	\$125	\$0	\$46	\$0	\$0	B	CLARIION
CX-2G10-73	73GB 10K 2Gb FC	\$755	38%	\$468	\$113	\$83	\$0	\$30	\$0	\$0	B	CLARIION
CX2G10-73-5	FC 73GB 10K 520B 2Gb 5PK	\$3,775	38%	\$2,341	\$566	\$415	\$0	\$151	\$0	\$0	B	CLARIION
CX-2G15-146	146GB 15K 2GB FC	\$1,330	38%	\$825	\$200	\$146	\$0	\$53	\$0	\$0	B	CLARIION
CX-2G15-146U	146GB 15K 2G FC UPG	\$1,800	38%	\$1,116	\$200	\$147	\$0	\$53	\$0	\$0	B	CLARIION
CX-2G15-36	FC 36GB 15K 520B 2Gb	\$685	38%	\$425	\$103	\$75	\$0	\$27	\$0	\$0	B	CLARIION
CX2G15-36-5	FC 36GB 15K 520B 2Gb 5PK	\$3,425	38%	\$2,124	\$514	\$377	\$0	\$137	\$0	\$0	B	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
CX-2G15-36U	FC 36GB 15K 520B 2Gb UPG	\$925	38%	\$574	\$103	\$75	\$0	\$27	\$0	B	CLARIION	
CX-2G15-73	73GB 15K 2GB FC	\$1,030	38%	\$639	\$155	\$113	\$0	\$41	\$0	B	CLARIION	
CX2G15-73-5	FC 73GB 15K 520B 2Gb 5K	\$5,150	38%	\$3,193	\$773	\$567	\$0	\$206	\$0	B	CLARIION	
CX-2GDAE	DAE FC 2Gb EXPANS FOR CX	\$5,900	38%	\$3,658	\$885	\$649	\$0	\$236	\$0	B	CLARIION	
CX-2GDAE-70	CX700 DAE EXP W FLARE OS	\$5,900	38%	\$3,658	\$885	\$649	\$0	\$236	\$0	B	CLARIION	
CX-2GDAE-70FD	CX700 DAE W FLAR FLD INST	\$5,900	38%	\$3,658	\$885	\$649	\$0	\$236	\$0	B	CLARIION	
CX-2GDAE-FD	DAE FC 2Gb EXP FLD INSTAL	\$5,900	38%	\$3,658	\$885	\$649	\$0	\$236	\$0	B	CLARIION	
CX-2GDAE-OS	2Gb DAE EXP w/FLAREOS	\$6,200	38%	\$3,844	\$930	\$682	\$0	\$248	\$0	B	CLARIION	
CX-2GDAE-OSFD	2Gb DAE EXP w/FLAREOS FIELD	\$6,200	38%	\$3,844	\$930	\$682	\$0	\$248	\$0	B	CLARIION	
CX-2PDAE-70	CX700 2G FC DAE W/FLARE	\$5,900	38%	\$3,658	\$885	\$649	\$0	\$236	\$0	B	CLARIION	
CX-2PDAE-70FD	CX700 2G FC DAE W/FLARE	\$5,900	38%	\$3,658	\$885	\$649	\$0	\$236	\$0	B	CLARIION	
CX300-412C-DC	DC CX4 CONV-KIT CX-2D300FD TO CX4-120CDC	\$17,750	38%	\$11,005	\$2,663	\$1,953	\$0	\$710	\$0	B	CLARIION	
CX300-BAS	CX300 FC BASIC SVC	\$11,040	38%	\$6,845	\$1,656	\$0	\$442	\$0	B	CLARIION		
CX300-BAS-FD	CX300 FC FLD BASIC SVC	\$11,040	38%	\$6,845	\$1,656	\$1,214	\$0	\$442	\$0	B	CLARIION	
CX300-BSP	CX300 FC BAS PLUS SVC	\$12,350	38%	\$7,657	\$1,853	\$1,359	\$0	\$494	\$0	B	CLARIION	
CX300-BSP-FD	CX300 FC FLD BAS PLUS SVC	\$12,350	38%	\$7,657	\$1,853	\$1,359	\$0	\$494	\$0	B	CLARIION	
CX3-10-20DP	CX3-10 TO CX3-20 NAVI Dept Lic Upg	\$12,360	26%	\$9,146	\$2,225	\$0	\$0	\$0	\$0	D2	CLARIION	
CX3-10-20EN	CX3-10 TO CX3-20 NAVI Ent Lic Upg	\$18,600	26%	\$13,764	\$3,348	\$0	\$0	\$0	\$0	D2	CLARIION	
CX3-10-20MVA	CX3-10 TO CX3-20 MIRRORVIEW/A LICENSE UP	\$9,000	26%	\$6,660	\$1,620	\$0	\$0	\$0	\$0	D2	CLARIION	
CX3-10-20MVAL	CX310 TO CX320 MVIEW BUNDLE LICENSE UPG	\$15,720	26%	\$11,633	\$2,830	\$0	\$0	\$0	\$0	D2	CLARIION	
CX3-10-20MVS	CX3-10 TO CX3-20 MIRRORVIEW/S LICENSE UP	\$11,940	26%	\$8,836	\$2,149	\$0	\$0	\$0	\$0	D2	CLARIION	
CX3-10-20NQM	CX3-10 TO CX3-20 NQM LICENSE UPGRADE	\$6,000	26%	\$4,440	\$1,080	\$0	\$0	\$0	\$0	D2	CLARIION	
CX3-10-40DP	CX3-10 TO CX3-40 NAVI Dept Lic Upg	\$23,520	26%	\$17,405	\$4,234	\$0	\$0	\$0	\$0	D2	CLARIION	
CX3-10-40EN	CX3-10 TO CX3-40 NAVI Ent Lic Upg	\$34,800	26%	\$25,752	\$6,264	\$0	\$0	\$0	\$0	D2	CLARIION	
CX3-10-40MVA	CX3-10 TO CX3-40 MIRRORVIEW/A LICENSE UP	\$15,840	26%	\$11,722	\$2,851	\$0	\$0	\$0	\$0	D2	CLARIION	
CX3-10-40MVAL	CX310 TO CX340 MVIEW BUNDLE LICENSE UPG	\$27,600	26%	\$20,424	\$4,968	\$0	\$0	\$0	\$0	D2	CLARIION	
CX3-10-40MVS	CX3-10 TO CX3-40 MIRRORVIEW/S LICENSE UP	\$21,000	26%	\$15,540	\$3,780	\$0	\$0	\$0	\$0	D2	CLARIION	
CX3-10-40NQM	CX3-10 TO CX3-40 NQM LICENSE UPGRADE	\$13,800	26%	\$10,212	\$2,484	\$0	\$0	\$0	\$0	D2	CLARIION	
CX314615-10	CX300 BUNDLE WITH 10 146GB-15K DRIVES	\$22,385	38%	\$13,879	\$3,358	\$2,462	\$0	\$895	\$0	B	CLARIION	
CX314615-10FD	CX300 BUNDLE WITH 10 146GB-15K	\$22,385	38%	\$13,879	\$3,358	\$2,462	\$0	\$895	\$0	B	CLARIION	
CX314615-5	CX300 BUNDLE W5 146GB 15K 2GB FC DRIVES	\$17,965	38%	\$11,138	\$2,695	\$1,976	\$0	\$719	\$0	B	CLARIION	
CX314615-5FD	CX300 BUNDLE W5 146GB 15K 2Gb FC DRIVES	\$17,965	38%	\$11,138	\$2,695	\$1,976	\$0	\$719	\$0	B	CLARIION	
CX3146-15FD	CX300 BUNDLE-15 146GB 10K	\$24,025	38%	\$14,896	\$3,604	\$2,643	\$0	\$961	\$0	B	CLARIION	
CX3204080N	NQM Upg CX3-20/40 TO CX3-80	\$19,800	26%	\$14,652	\$3,564	\$0	\$0	\$0	\$0	D2	CLARIION	
CX3-20-40DP	CX3-20 TO CX3-40 NAVI Dept Lic Upg	\$23,520	26%	\$17,405	\$4,234	\$0	\$0	\$0	\$0	D2	CLARIION	
CX3-20-40EN	CX3-20 TO CX3-40 NAVI Ent Upg Lic	\$34,800	26%	\$25,752	\$6,264	\$0	\$0	\$0	\$0	D2	CLARIION	
CX3-20-40MVA	CX3-20 TO CX3-40 MIRRORVIEW A UPGRADE LI	\$15,840	26%	\$11,722	\$2,851	\$0	\$0	\$0	\$0	D2	CLARIION	
CX3-20-40MVAL	CX3-20 TO CX3-40 MIRRORVIEW UPG LIC	\$27,600	26%	\$20,424	\$4,968	\$0	\$0	\$0	\$0	D2	CLARIION	
CX3-20-40MVS	CX3-20 TO CX3-40 MV/S UPGRADE LICENSE	\$21,000	26%	\$15,540	\$3,780	\$0	\$0	\$0	\$0	D2	CLARIION	
CX3-20-40NQM	NQM Upg CX3-20 TO CX3-40	\$13,800	26%	\$10,212	\$2,484	\$0	\$0	\$0	\$0	D2	CLARIION	
CX3-20-40WG	CX3-20 TO CX3-40 NAVI WORKGROUP UPGRADE	\$12,900	26%	\$9,546	\$2,322	\$0	\$0	\$0	\$0	D2	CLARIION	
CX3-20NQM	NQM Upg CX300 TO CX3-20	\$6,000	26%	\$4,440	\$1,080	\$0	\$0	\$0	\$0	D2	CLARIION	
CX3-424C-DC	CONVERT CX3-20FDC TO CX4-240CDC	\$30,100	38%	\$18,662	\$4,515	\$3,311	\$0	\$1,204	\$0	B	CLARIION	
CX3-448C-DC	CX4 CONV KIT CX3-20F/40FDC TO CX4-480CDC	\$80,100	38%	\$49,662	\$12,015	\$8,811	\$0	\$3,204	\$0	B	CLARIION	
CX35-40NQM	NQM Upg CX300/500 TO CX3-40	\$13,800	26%	\$10,212	\$2,484	\$0	\$0	\$0	\$0	D2	CLARIION	
CX35-424C-DC	DC CX4 CONVKIT CX-2D300/500 TO CX4-240CD	\$30,100	38%	\$18,662	\$4,515	\$3,311	\$0	\$1,204	\$0	B	CLARIION	
CX35-448C-DC	DC CX4 CONVKIT FOR CX-2D500 TO CX4-480CD	\$80,100	38%	\$49,662	\$12,015	\$8,811	\$0	\$3,204	\$0	B	CLARIION	
CX37315-15	CX300 BUNDLE-15 73GB 15K	\$24,150	38%	\$14,973	\$3,623	\$2,657	\$0	\$966	\$0	B	CLARIION	
CX37315-15FD	CX300 BUNDLE-15 73GB 15K	\$24,150	38%	\$14,973	\$3,623	\$2,657	\$0	\$966	\$0	B	CLARIION	
CX37315-15FD	CX300I BNDL 15 73GB 15KFD	\$25,255	38%	\$15,658	\$3,788	\$2,778	\$0	\$1,010	\$0	B	CLARIION	
CX3-LP010-15	CX3 FACTORY DAE BNDL W/ 15 1TB SATA 5400	\$31,025	38%	\$19,236	\$4,654	\$3,413	\$0	\$1,241	\$0	B	CLARIION	
CX3LP010-15F	DAE BNDL W/ 15 1TB SATA 5400 RPM DRIVES	\$31,025	38%	\$19,236	\$4,654	\$3,413	\$0	\$1,241	\$0	B	CLARIION	
CX3-LP010-15U	CX3 UPGRADE DAE BNDL W/ 15 1TB SATA 5400	\$31,120	38%	\$19,294	\$4,668	\$3,423	\$0	\$1,245	\$0	B	CLARIION	
CX3-SPS	CX3-10 OPTIONAL SECOND SPS FACT INSTALL	\$900	38%	\$558	\$135	\$99	\$0	\$36	\$0	B	CLARIION	
CX412-24C-DC	DC CX4 CONV KIT CX-2D300/500 TO CX4-240CDC	\$30,100	38%	\$18,662	\$4,515	\$3,311	\$0	\$1,204	\$0	B	CLARIION	
CX412-48C-DC	CONVERSION FOR CX4-120CDC TO CX4-480CDC	\$80,100	38%	\$49,662	\$12,015	\$8,811	\$0	\$3,204	\$0	B	CLARIION	
CX424-48C-DC	DC CX4 CONV FOR CX4-240CDC TO 480CDC	\$80,100	38%	\$49,662	\$12,015	\$8,811	\$0	\$3,204	\$0	B	CLARIION	
CX45-40MVA	CX4/500 TO CX3-40 MV/A UPGRADE LICENSE	\$15,840	26%	\$11,722	\$2,851	\$0	\$0	\$0	\$0	D2	CLARIION	
CX45-40MVAL	CX4/500 TO CX340 MVIEW BUNDLE UPG LIC	\$27,600	26%	\$20,424	\$4,968	\$0	\$0	\$0	\$0	D2	CLARIION	
CX45-40MVS	CX4/500 TO CX3-40 MV/S UPGRADE LICENSE	\$21,000	26%	\$15,540	\$3,780	\$0	\$0	\$0	\$0	D2	CLARIION	
CX45-80MVA	CX4/500 TO CX3-80 MV/A UPGRADE LICENSE	\$19,800	26%	\$14,652	\$3,564	\$0	\$0	\$0	\$0	D2	CLARIION	
CX45-80MVAL	CX4/500 TO CX3-80 MVIEW UPGRADE LICENSE	\$34,560	26%	\$25,574	\$6,221	\$0	\$0	\$0	\$0	D2	CLARIION	
CX45-80MVS	CX4/500 TO CX3-80 MV/S UPGRADE LICENSE	\$26,250	26%	\$19,425	\$4,725	\$0	\$0	\$0	\$0	D2	CLARIION	
CX-4DDAE-10FD	CX3-10 DAE OS DC FIELD INSTALL	\$7,900	38%	\$4,898	\$1,185	\$869	\$0	\$316	\$0	B	CLARIION	
CX-4G10-300	300GB 10K 4Gb FC	\$1,345	38%	\$834	\$202	\$148	\$0	\$54	\$0	B	CLARIION	
CX-4G10-400	400GB 10K 4Gb FC	\$1,850	38%	\$1,147	\$278	\$204	\$0	\$74	\$0	B	CLARIION	
CX-4G15-146U	146GB 15K 4Gb FC UPG	\$1,800	38%	\$1,116	\$200	\$147	\$0	\$53	\$0	B	CLARIION	
CX-4G15-73	73GB 15K 4Gb FC	\$1,030	38%	\$639	\$155	\$113	\$0	\$41	\$0	B	CLARIION	
CX4-LP010-15U	DAE W/ 15 1TB SATA 5400RPM DRIVES U/G	\$25,650	38%	\$15,903	\$3,848	\$2,822	\$0	\$1,026	\$0	B	CLARIION	
CX-4PDAE	4G DAE FACTORY INSTALL	\$5,900	38%	\$3,658	\$885	\$649	\$0	\$236	\$0	B	CLARIION	
CX-4PDAE-20	CX3-20 DAE OS	\$5,900	38%	\$3,658	\$885	\$649	\$0	\$236	\$0	B	CLARIION	
CX-4PDAE-20FD	CX3-20 DAE OS FIELD INST	\$5,900	38%	\$3,658	\$885	\$649	\$0	\$236	\$0	B	CLARIION	
CX-4PDAE-40	CX3-40 DAE OS	\$5,900	38%	\$3,658	\$885	\$649	\$0	\$236	\$0	B	CLARIION	
CX-4PDAE40F	CX3-40 DAE OS FACTORY INSTALLED	\$5,900	38%	\$3,658	\$885	\$649	\$0	\$236	\$0	B	CLARIION	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
CX-4PDAE-40FD	CX3-40 DAE OS FIELD INST	\$5,900	38%	\$3,658	\$885	\$649	\$0	\$236	\$0	B	CLARIION
CX-4PDAE40FFD	CX3-40F DAE OS FIELD INSTALLE	\$5,900	38%	\$3,658	\$885	\$649	\$0	\$236	\$0	B	CLARIION
CX-4PDAE-80	CX3-80 DAE OS FAC INSTALL	\$5,900	38%	\$3,658	\$885	\$649	\$0	\$236	\$0	B	CLARIION
CX-4PDAE-80FD	CX3-80 DAE OS FLD INSTALL	\$5,900	38%	\$3,658	\$885	\$649	\$0	\$236	\$0	B	CLARIION
CX600-40DP	CX600 TO CX3-40 NAVI Dept Upg	\$26,100	26%	\$19,314	\$4,698	\$0	\$0	\$0	\$0	D2	CLARIION
CX600-40EN	CX600 TO CX3-40 NAVI Ent Upg Lic	\$38,700	26%	\$28,638	\$6,966	\$0	\$0	\$0	\$0	D2	CLARIION
CX600-40MVA	CX600 TO CX3-40 MV/A UPGRADE LICENSE	\$15,840	26%	\$11,722	\$2,851	\$0	\$0	\$0	\$0	D2	CLARIION
CX600-40MVAL	CX600 TO CX3-40 MIRRORVIEW BOTH UPGRADE	\$27,600	26%	\$20,424	\$4,968	\$0	\$0	\$0	\$0	D2	CLARIION
CX600-40MVS	CX600 TO CX3-40 MV/S UPGRADE LICENSE	\$21,000	26%	\$15,540	\$3,780	\$0	\$0	\$0	\$0	D2	CLARIION
CX600-40WG	CX600 TO CX3-40 NAVI WORKGROUP UPGRADE	\$12,900	26%	\$9,546	\$2,322	\$0	\$0	\$0	\$0	D2	CLARIION
CX6-7-80DP	CX6/700 TO CX3-80 NAVI Dept Upg	\$32,640	26%	\$24,154	\$5,875	\$0	\$0	\$0	\$0	D2	CLARIION
CX6-7-80EN	CX6/700 TO CX3-80 NAVI Ent Upg Lic	\$48,360	26%	\$35,786	\$8,705	\$0	\$0	\$0	\$0	D2	CLARIION
CX6-7-80MVA	CX6/700 TO CX3-80 MV/A UPGRADE LICENSE	\$19,800	26%	\$14,652	\$3,564	\$0	\$0	\$0	\$0	D2	CLARIION
CX6-7-80MVAL	CX6/700 TO CX3-80 MIRRORVIEW BOTH UPGRAD	\$34,560	26%	\$25,574	\$6,221	\$0	\$0	\$0	\$0	D2	CLARIION
CX6-7-80MVS	CX6/700 TO CX3-80 MV/S UPGRADE LICENSE	\$26,250	26%	\$19,425	\$4,725	\$0	\$0	\$0	\$0	D2	CLARIION
CX6-7-80WG	CX6/700 TO CX3-80 NAVI WORKGROUP UPGRADE	\$16,140	26%	\$11,944	\$2,905	\$0	\$0	\$0	\$0	D2	CLARIION
CX7-40DP	CX700 TO CX3-40 NAVI Dept Lic Upg	\$23,520	26%	\$17,405	\$4,234	\$0	\$0	\$0	\$0	D2	CLARIION
CX7-40EN	CX700 TO CX3-40 NAVI Ent Lic Upg	\$34,800	26%	\$25,752	\$6,264	\$0	\$0	\$0	\$0	D2	CLARIION
CX7-40MVA	CX700 TO CX3-40 MIRRORVIEW/A LICENSE UPG	\$15,840	26%	\$11,722	\$2,851	\$0	\$0	\$0	\$0	D2	CLARIION
CX7-40MVAL	CX700 TO CX3-40 MIRRORVIEW BUNDLE LICENS	\$27,600	26%	\$20,424	\$4,968	\$0	\$0	\$0	\$0	D2	CLARIION
CX7-40MVS	CX700 TO CX3-40 MIRRORVIEW/S LICENSE UPG	\$21,000	26%	\$15,540	\$3,780	\$0	\$0	\$0	\$0	D2	CLARIION
CX7-40NQM	CX700 TO CX3-40 NQM LICENSE UPGRADE	\$13,800	26%	\$10,212	\$2,484	\$0	\$0	\$0	\$0	D2	CLARIION
CX7-80NQM	NQM UPGRADE CX700 TO CX3-80	\$19,800	26%	\$14,652	\$3,564	\$0	\$0	\$0	\$0	D2	CLARIION
CX-AT05-250	250GB PATA 5400RPM	\$950	38%	\$589	\$143	\$105	\$0	\$38	\$0	B	CLARIION
CX-AT05-250U	250GB PATA 5400RPM	\$1,280	38%	\$794	\$142	\$104	\$0	\$38	\$0	B	CLARIION
CX-AT05-320	ATA 320GB 5400RPM	\$950	38%	\$589	\$143	\$105	\$0	\$38	\$0	B	CLARIION
CXAT05-320-5	ATA 320GB 5400RPM SPK	\$4,750	38%	\$2,945	\$713	\$523	\$0	\$190	\$0	B	CLARIION
CX-AT05-320U	ATA 320GB 5400RPM UPG	\$1,280	38%	\$794	\$142	\$104	\$0	\$38	\$0	B	CLARIION
CX-AT07-010	1000GB 7200RPM SATA II	\$1,450	38%	\$899	\$218	\$160	\$0	\$58	\$0	B	CLARIION
CX-AT07-250	250GB 7200RPM SATA Drive	\$950	38%	\$589	\$143	\$105	\$0	\$38	\$0	B	CLARIION
CX-AT07-250U	250GB 7200RPM ATA DRIVE	\$1,280	38%	\$794	\$142	\$104	\$0	\$38	\$0	B	CLARIION
CX-AT07-500	500GB 7200RPM SATA DISK	\$1,330	38%	\$825	\$200	\$146	\$0	\$53	\$0	B	CLARIION
CX-AT07-500U	500GB 7200RPM SATA II UPG	\$1,795	38%	\$1,113	\$199	\$146	\$0	\$53	\$0	B	CLARIION
CX-AT07-750	750GB 7200RPM SATA II	\$1,895	38%	\$1,175	\$284	\$208	\$0	\$76	\$0	B	CLARIION
CX-AT07-750U	750GB 7200RPM SATA II UPG	\$2,558	38%	\$1,586	\$284	\$208	\$0	\$76	\$0	B	CLARIION
CX-FRAME-1UADJ	1U ADJUSTABLE RAIL KIT	\$160	38%	\$99	\$0	\$0	\$0	\$0	\$0	B	CLARIION
CX-FRAME-4UADJ	4U ADJUSTABLE RAIL KIT	\$160	38%	\$99	\$0	\$0	\$0	\$0	\$0	B	CLARIION
CX-FRAME-ADJ	CX DPEDAE ADJ RAIL KIT	\$160	38%	\$99	\$0	\$0	\$0	\$0	\$0	B	CLARIION
CX-FRAME-PADJ	ADJUSTABLE RAILS 2PDAE	\$150	38%	\$93	\$0	\$0	\$0	\$0	\$0	B	CLARIION
CX-M1GI-U	UPGRADE PAIR 1G ISCSI - TOTAL 4 FE PORTS	\$7,000	38%	\$4,340	\$1,050	\$770	\$0	\$280	\$0	B	CLARIION
CX-M4GF-FE-U	UPGRADE PAIR 4G FC - TOTAL 8 FE PORTS	\$7,000	38%	\$4,340	\$1,050	\$770	\$0	\$280	\$0	B	CLARIION
CX-M8GF-FE-U	UPGRADE PAIR 8 GB FC - TOTAL 8 FE PORTS	\$8,750	38%	\$5,425	\$1,313	\$963	\$0	\$350	\$0	B	CLARIION
CX-MXGFCOEOPU	FCOE 1 PAIR ADD-ON 2 PORT OPT IO MODULE	\$8,400	38%	\$5,208	\$1,260	\$924	\$0	\$336	\$0	B	CLARIION
CX-MXGFCOETWU	FCOE 1 PAIR ADD-ON 2PORT IO ACTIVETWINAX	\$5,880	38%	\$3,646	\$882	\$647	\$0	\$235	\$0	B	CLARIION
CX-MXGI-U	UPGRADE PAIR 10G ISCSI OPTICAL IO MODS	\$21,000	38%	\$13,020	\$3,150	\$2,310	\$0	\$840	\$0	B	CLARIION
CX-OM3-100M	OM3 50/125 MICRON OPT CABLE LC- LC 100M	\$570	38%	\$353	\$0	\$0	\$0	\$0	\$0	B	CLARIION
CX-OM3-10M	OM3 50/125 MICRON OPT CABLE LC- LC 10M	\$290	38%	\$180	\$0	\$0	\$0	\$0	\$0	B	CLARIION
CX-OM3-1M	OM3 50/125 MICRON OPT CABLE LC- LC 1M	\$230	38%	\$143	\$0	\$0	\$0	\$0	\$0	B	CLARIION
CX-OM3-30M	OM3 50/125 MICRON OPT CABLE LC- LC 30M	\$310	38%	\$192	\$0	\$0	\$0	\$0	\$0	B	CLARIION
CX-OM3-3M	OM3 50/125 MICRON OPT CABLE LC- LC 3M	\$250	38%	\$155	\$0	\$0	\$0	\$0	\$0	B	CLARIION
CX-OM3-50M	OM3 50/125 MICRON OPT CABLE LC- LC 50M	\$390	38%	\$242	\$0	\$0	\$0	\$0	\$0	B	CLARIION
CX-OM3-5M	OM3 50/125 MICRON OPT CABLE LC- LC 5M	\$260	38%	\$161	\$0	\$0	\$0	\$0	\$0	B	CLARIION
CX-SA07-500	500GB SATA II DISK FOR 4G DAE	\$1,530	38%	\$949	\$230	\$168	\$0	\$61	\$0	B	CLARIION
CX-SA07-500U	500GB 7200RPM SATA II UPG FOR 4G DAE	\$2,065	38%	\$1,280	\$229	\$168	\$0	\$61	\$0	B	CLARIION
CX-SA07-750	750GB 7200RPM SATA II	\$1,895	38%	\$1,175	\$284	\$208	\$0	\$76	\$0	B	CLARIION
CX-SA07-750U	750GB 7200RPM SATA II UPG FOR 4G DAE	\$2,558	38%	\$1,586	\$284	\$208	\$0	\$76	\$0	B	CLARIION
DAE	ARRAY EXPANSION NEW SYS	\$5,400	38%	\$3,348	\$810	\$594	\$0	\$216	\$0	B	CLARIION
DAEFLD	DAE FIELD UPGRADE	\$5,400	38%	\$3,348	\$810	\$594	\$0	\$216	\$0	B	CLARIION
DL210EXP	DL210 EXPANSION ARRAY	\$23,000	38%	\$14,260	\$2,300	\$2,530	\$0	\$0	\$0	B	CLARIION
DL210EXP-FD	FIELD DL210 EXP ARRAY	\$23,000	38%	\$14,260	\$2,300	\$2,530	\$0	\$0	\$0	B	CLARIION
DL300-310_UPG	UGRD KIT DL300 TO DL310	\$60,000	38%	\$37,200	\$6,000	\$6,600	\$0	\$0	\$0	B	CLARIION
DL700-STBY	DL700 STANDBY SERVER	\$28,300	38%	\$17,546	\$2,830	\$3,113	\$0	\$0	\$0	B	CLARIION
DL700-STBY-FD	FLD INST. DL700 STBY SVR	\$28,300	38%	\$17,546	\$2,830	\$3,113	\$0	\$0	\$0	B	CLARIION
DL-750S-DAE	FULLY LOADED 4GB STILETTO DAE W/NORTHSTA	\$38,600	38%	\$23,932	\$3,860	\$4,246	\$0	\$0	\$0	B	CLARIION
DL-750S-DAEFD	FIELD INSTALL DAE 4GB STILETTO W/750GB D	\$38,600	38%	\$23,932	\$3,860	\$4,246	\$0	\$0	\$0	B	CLARIION
DL-ENGINE	DISK LIBRARY ENGINE	\$34,900	38%	\$21,638	\$3,490	\$3,839	\$0	\$0	\$0	B	CLARIION
DS-16B-CRKL	CLAR RAIL KIT FOR DS-16B	\$340	38%	\$211	\$0	\$0	\$0	\$0	\$0	B	CLARIION
DS16M-CRKL	16PORT RAILKIT LO-P BEZEL	\$660	38%	\$409	\$0	\$0	\$0	\$0	\$0	B	CLARIION
DS24M2RK39	DS24M MOUNT-CLAR 39U RACK	\$350	38%	\$217	\$0	\$0	\$0	\$0	\$0	B	CLARIION
DS24M2RK40	DS24M MOUNT-CLAR 40U RACK	\$275	38%	\$171	\$0	\$0	\$0	\$0	\$0	B	CLARIION
DS2-RK1U-T	TELCO RKT FOR 1U CL	\$360	38%	\$223	\$0	\$0	\$0	\$0	\$0	B	CLARIION
DS32B2RK39	DS-32B2-0D RAIL KIT FOR THE 39U HIGH CAB	\$650	38%	\$403	\$0	\$0	\$0	\$0	\$0	B	CLARIION
DS32B2RK40	DS-32B2-0D 40U RAIL KIT	\$230	38%	\$143	\$0	\$0	\$0	\$0	\$0	B	CLARIION
DS32B2RK40-FD	DS 32B RK- VARIABLE	\$230	38%	\$143	\$0	\$0	\$0	\$0	\$0	B	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
DSB2RK40EXT	DSB2RK40 EXTENSION RAIL	\$280	38%	\$174	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
DSB2RK40-FD	DSB8/16B RK-VARIABLE	\$275	38%	\$171	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
ESNT1-4UP	ESN Mgr & Access Logix Tier 1 to Tier 4	\$1,090	26%	\$807	\$196	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
FC1-HSSDC-2M	2M HSSDC to HSSDC2 bus cbl Qty 1	\$150	38%	\$93	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC1-HSSDC-5M	5M HSSDC to HSSDC2 bus cbl Qty 1	\$275	38%	\$171	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC1-HSSDC-8M	8M HSSDC to HSSDC2 bus cbl Qty 1	\$500	38%	\$310	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC2-HSSDC-2M	2M HSSDC2 to HSSDC2 bus cbl Qty 1	\$250	38%	\$155	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC2-HSSDC-8M	8M HSSDC2 to HSSDC2 bus cbl Qty 1	\$600	38%	\$372	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC-31-146	146GB 10K 520BPS 1GB 12V	\$2,050	38%	\$1,271	\$317	\$226	\$0	\$0	\$0	\$0	B	CLARIION
FC-31-146UPG	146GB 10K 1Gb 520BP UPG	\$1,835	38%	\$1,138	\$204	\$149	\$0	\$54	\$0	\$0	B	CLARIION
FC-315-36U	36GB 15K, 520BPS Upgrade	\$960	38%	\$595	\$107	\$78	\$0	\$28	\$0	\$0	B	CLARIION
FC-315-73UPG	73GB 15K 12V 520BPS 1GB UPGRADE	\$1,790	38%	\$1,110	\$199	\$146	\$0	\$53	\$0	\$0	B	CLARIION
FC-31-73	FC 73GB DRIVE 10K	\$1,280	38%	\$794	\$198	\$141	\$0	\$0	\$0	\$0	B	CLARIION
FC-31-73UP	FC73GB DRIVE UPG	\$1,095	38%	\$679	\$122	\$89	\$0	\$32	\$0	\$0	B	CLARIION
FC-HS2-10M	10M HSSDC to HSSDC bus cbl Qty 1	\$230	38%	\$143	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC-HS2-1M	1M HSSDC to HSSDC bus cbl Qty 1	\$80	38%	\$50	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC-HS2-5M	5M HSSDC to HSSDC bus cbl Qty 1	\$160	38%	\$99	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC-OPT100M	100M OPTICAL CABLE	\$570	38%	\$353	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC-OPT10M	10M OPTICAL CABLE	\$120	38%	\$74	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC-OPT250M	250M OPTICAL CABLE	\$1,300	38%	\$806	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC-OPT500M	500M OPTICAL CABLE	\$2,500	38%	\$1,550	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC-OPT50M	50M OPTICAL CABLE	\$290	38%	\$180	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC-OPT5M	5M OPTICAL CABLE	\$110	38%	\$68	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FLMS4-240UPG	FAST SUITE UPGRADE FOR THE CX4-240	\$15,000	26%	\$11,100	\$2,700	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
FLMS4-480UPG	FAST SUITE UPGRADE FOR THE CX4-480	\$39,000	26%	\$28,860	\$7,020	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
FLMS4-960UPG	FAST SUITE UPGRADE FOR THE CX4-960	\$63,000	26%	\$46,620	\$11,340	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
FM-LL100MD	100M MM FIBRE CABLE LC-LC	\$570	38%	\$353	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LL10MD	10M MM FIBRE CABLE LC-LC	\$290	38%	\$180	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LL1MD	1M MM FIBRE CABLE LC-LC	\$230	38%	\$143	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LL30MD	30M MM FIBRE CABLE LC-LC	\$310	38%	\$192	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LL3MD	3M MM FIBRE CABLE LC-LC	\$250	38%	\$155	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LL50MD	50M MM FIBRE CABLE LC-LC	\$390	38%	\$242	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LL5MD	5M MM FIBRE CABLE LC-LC	\$260	38%	\$161	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LS100MD	100M MM FIBRE CABLE LC-SC	\$570	38%	\$353	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LS10MD	10M MM FIBRE CABLE LC-SC	\$290	38%	\$180	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LS1MD	1M MM FIBRE CABLE LC-SC	\$230	38%	\$143	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LS30MD	30M MM FIBRE CABLE LC-SC	\$310	38%	\$192	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LS3MD	3M MM FIBRE CABLE LC-SC	\$250	38%	\$155	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LS50MD	50M MM FIBRE CABLE LC-SC	\$390	38%	\$242	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LS5MD	5M MM FIBRE CABLE LC-SC	\$260	38%	\$161	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FRAME-ADJ	ADJ RACK RAIL KIT-DAE/DPE	\$160	38%	\$99	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FRAME-T	TELCO RAILS FOR DAE/DPE	\$540	38%	\$335	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FRAME-T-CS	TELCO RAIL KIT FOR NS CS	\$565	38%	\$350	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FRAME-T-DAE2	TELCO RAIL KIT - DAE2	\$340	38%	\$211	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FRAME-T-PDAE	TELCO RAIL KIT	\$340	38%	\$211	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FRAME-T-SPE	TELCO RAIL KIT - SPE	\$340	38%	\$211	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
M4GB-CX600	4GB CACHE UPG CX600-F INS	\$6,200	38%	\$3,844	\$930	\$682	\$0	\$248	\$0	\$0	B	CLARIION
NAV100	NAVI MANAGER AX100 SERIES	\$1,100	10%	\$990	\$198	\$176	\$0	\$0	\$0	\$0	J	CLARIION
NAV31-DP-EN	NAVI MGR DP TO EN Lic Upg CX3-10	\$3,000	26%	\$2,220	\$540	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAGT-AIX	NAVISPHERE AGENT AIX	\$1,200	26%	\$888	\$225	\$210	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAGT-HP	NAVISPHERE AGENT HPUX	\$1,200	26%	\$888	\$225	\$210	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAGT-IRX	NAVISPHERE AGENT IRIX	\$1,200	26%	\$888	\$225	\$210	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAGT-LNX	NAVISPHERE AGENT LINUX	\$550	26%	\$407	\$102	\$95	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAGT-NW	NAVISPHERE AGENT NETWORK	\$550	26%	\$407	\$102	\$95	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAGT-SUN	NAVISPHERE AGENT SUN	\$1,200	26%	\$888	\$225	\$210	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAGT-VMW	NAVI AGENT VMWARE	\$550	26%	\$407	\$99	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAGT-WIN	NAVISPHERE AGENT NT/WZK	\$550	26%	\$407	\$102	\$95	\$0	\$0	\$0	\$0	D2	CLARIION
NAVATF-AIX	NAVISPHERE ATF FOR AIX	\$1,940	26%	\$1,436	\$375	\$350	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAY22-3UP	ANALYZER CX2 TO CX3 UPG	\$1,600	26%	\$1,184	\$288	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAY22-5UP	ANALYZER CX2 TO CX5 UPG	\$14,650	26%	\$10,841	\$2,637	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAY22-7UP	ANALYZER CX2 TO CX7 UPG	\$30,900	26%	\$22,866	\$5,562	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAY23-5UP	ANALYZER CX3 TO CX5 UPG	\$13,000	26%	\$9,620	\$2,340	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAY23-7UP	ANALYZER CX3 TO CX7 UPG	\$29,300	26%	\$21,682	\$5,274	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAY24-5UP	ANALYZER CX4 TO CX5 UPG	\$8,100	26%	\$5,994	\$1,458	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAY25-7UP	ANALYZER CX5 TO CX7 UPG	\$16,300	26%	\$12,062	\$2,934	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAY26-7UP	ANALYZER CX6 TO CX7 UPG	\$16,300	26%	\$12,062	\$2,934	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
NB-2G10-146	NEBS system 146GB 10K 2Gb FC	\$1,020	38%	\$632	\$153	\$112	\$0	\$41	\$0	\$0	B	CLARIION
NB-2G10-300U	NEBS 300GB 10K 2Gb FC UPG	\$1,980	38%	\$1,228	\$220	\$161	\$0	\$59	\$0	\$0	B	CLARIION
NB-2G10-73	NEBS system 73GB 10K 2Gb FC	\$755	38%	\$468	\$113	\$83	\$0	\$30	\$0	\$0	B	CLARIION
NB-4G10-300	300GB 10K 4GB FC NEBS	\$1,345	38%	\$834	\$202	\$148	\$0	\$54	\$0	\$0	B	CLARIION
NB-4G10-300U	300GB 10K 4GB FC NEBS UPGRADE DISK DRIVE	\$1,980	38%	\$1,228	\$220	\$161	\$0	\$59	\$0	\$0	B	CLARIION
NB-4G15-146U	NEBS 146GB 15K 4GB FC UPG	\$1,800	38%	\$1,116	\$200	\$147	\$0	\$53	\$0	\$0	B	CLARIION
NB-4G15-300U	NEBS 300GB 15K 4GB FC UPG	\$2,154	38%	\$1,335	\$239	\$175	\$0	\$64	\$0	\$0	B	CLARIION
NB-4G15-450U	450GB 15K 4GB FC NEBS UPGRADE DISK DRIVE	\$2,852	38%	\$1,768	\$317	\$232	\$0	\$85	\$0	\$0	B	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
NB-4G15-73	NEBS 73GB 15K 4GB FC	\$1,030	38%	\$639	\$155	\$113	\$0	\$41	\$0	B	CLARIION
NB-5S15-146	146GB 15K SAS 3GB NEBS DISK DRIVE	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	J	CLARIION
OM-CLR-DB-UNX	OM CLARIION UNIX DEPT	\$6,050	26%	\$4,477	\$1,089	\$0	\$0	\$0	\$0	D2	CLARIION
OM-CLR-EN-UNX	OM CLARIION UNIX ENT	\$12,450	26%	\$9,213	\$2,241	\$0	\$0	\$0	\$0	D2	CLARIION
OM-CLR-WG-UNX	OM CLARIION UNIX WRKGP	\$2,500	26%	\$1,850	\$450	\$0	\$0	\$0	\$0	D2	CLARIION
PPEN-UX-DP	PPATH ENT UNIX DEP	\$7,520	26%	\$5,565	\$1,455	\$1,358	\$0	\$0	\$0	D2	CLARIION
PPEN-UX-EN	PPATH ENT UNIX ENT	\$15,500	26%	\$11,470	\$3,000	\$2,800	\$0	\$0	\$0	D2	CLARIION
PPEN-UX-GB	PPATH ENT UNIX GLB	\$42,630	26%	\$31,546	\$8,250	\$7,700	\$0	\$0	\$0	D2	CLARIION
PPEN-UX-WG	PPATH ENT UNIX WGR	\$3,100	26%	\$2,294	\$600	\$560	\$0	\$0	\$0	D2	CLARIION
PW40U-60-RS	RACK-40U-60 PWR CORD	\$2,200	38%	\$1,364	\$0	\$0	\$0	\$0	\$0	B	CLARIION
PW40U-60-US	RACK-40U-60 PWR CORD US	\$1,150	38%	\$713	\$0	\$0	\$0	\$0	\$0	B	CLARIION
PW40U-C-RS	40U-C PWR CORD - RS	\$1,150	38%	\$713	\$0	\$0	\$0	\$0	\$0	B	CLARIION
PW40U-C-US	40U-C PWR CORD - US	\$1,150	38%	\$713	\$0	\$0	\$0	\$0	\$0	B	CLARIION
PW40UD-RS	40U DEEP RACK PWR CORD R&S PLUG - QTY 2	\$4,529	38%	\$2,808	\$0	\$0	\$0	\$0	\$0	B	CLARIION
PWCAB-USL	DUAL PWR RACK US TWIST	\$670	38%	\$415	\$0	\$0	\$0	\$0	\$0	B	CLARIION
RACK-40U-C	40U COMMON RACK	\$4,200	38%	\$2,604	\$0	\$0	\$0	\$0	\$0	B	CLARIION
RCK40U-SECURE	ANTI-TIP BRACKET, 40U CAB	\$160	38%	\$99	\$0	\$0	\$0	\$0	\$0	B	CLARIION
RP-CDP-CX1	CX3-10 CDP	\$20,000	26%	\$14,800	\$3,600	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CDP-CX1-2U	CDP CX3-10 CX3-20 UPGRD	\$20,250	26%	\$14,985	\$3,645	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CDP-CX1-4U	CDP CX3-10 CX3-40 UPGRD	\$54,750	26%	\$40,515	\$9,855	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CDP-CX1-8U	CDP CX3-10 CX3-80 UPGRD	\$95,000	26%	\$70,300	\$17,100	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CDP-CX2	CX3-20 CDP	\$35,000	26%	\$25,900	\$6,300	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CDP-CX2-4U	CDP CX3-20 CX3-40 UPGRD	\$39,750	26%	\$29,415	\$7,155	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CDP-CX2-8U	CDP CX3-20 CX3-80 UPGRD	\$80,000	26%	\$59,200	\$14,400	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CDP-CX4	CX3-40 CDP	\$65,000	26%	\$48,100	\$11,700	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CDP-CX4-8U	CDP CX3-40 CX3-80 UPGRD	\$50,000	26%	\$37,000	\$9,000	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CDP-CX8	CX3-80 CDP	\$100,000	26%	\$74,000	\$18,000	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CLR-CX1	CX3-10 CLR	\$20,000	26%	\$14,800	\$3,600	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CLR-CX1-2U	CLR CX1 CX2 UPGD	\$15,500	26%	\$11,470	\$2,790	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CLR-CX1-4U	CLR CX1 CX4 UPGD	\$57,500	26%	\$42,550	\$10,350	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CLR-CX1-8U	CLR CX1 CX8 UPGD	\$100,000	26%	\$74,000	\$18,000	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CLR-CX2	CX3-20 CLR	\$35,500	26%	\$26,270	\$6,390	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CLR-CX2-4U	CLR CX2 CX4 UPGD	\$42,000	26%	\$31,080	\$7,560	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CLR-CX2-8U	CLR CX2 CX8 UPGD	\$84,500	26%	\$62,530	\$15,210	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CLR-CX4	CX3-40 CLR	\$77,500	26%	\$57,350	\$13,950	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CLR-CX4-8U	CLR CX4 CX8 UPGD	\$42,500	26%	\$31,450	\$7,650	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CLR-CX8	CX3-80 CLR	\$120,000	26%	\$88,800	\$21,600	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CP-UG-CLR2	CDP CX2 CLR CX2 UPGD	\$500	26%	\$370	\$90	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CP-UG-CLR4	CDP CX4 CLR CX4 UPGD	\$12,500	26%	\$9,250	\$2,250	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CP-UG-CLR8	CDP CX8 CLR CX8 UPGD	\$20,000	26%	\$14,800	\$3,600	\$0	\$0	\$0	\$0	D2	CLARIION
RPCP-UG-CPXC1	CDP BASE 4TB UG CX1 CDP	\$134,100	26%	\$99,234	\$24,138	\$0	\$0	\$0	\$0	D2	CLARIION
RPCP-UG-CPXC2	CDP BASE 4TB UG CX2 CDP	\$119,100	26%	\$88,134	\$21,438	\$0	\$0	\$0	\$0	D2	CLARIION
RPCP-UG-CPXC4	CDP BASE 4TB UG CX4 CDP	\$89,100	26%	\$66,934	\$16,038	\$0	\$0	\$0	\$0	D2	CLARIION
RPCP-UG-CPXC8	CDP BASE 4TB UG CX8 CDP	\$54,100	26%	\$40,034	\$9,738	\$0	\$0	\$0	\$0	D2	CLARIION
RPLR-UG-LRXC1	CLR CX1 RP CLR 8TB UPGD	\$168,000	26%	\$124,320	\$30,240	\$0	\$0	\$0	\$0	D2	CLARIION
RPLR-UG-LRXC2	CLR CX2 RP CLR 8TB UPGD	\$152,500	26%	\$112,850	\$27,450	\$0	\$0	\$0	\$0	D2	CLARIION
RPLR-UG-LRXC4	CLR CX4 RP CLR 8TB UPGD	\$110,500	26%	\$81,770	\$19,890	\$0	\$0	\$0	\$0	D2	CLARIION
RPLR-UG-LRXC8	CLR CX8 RP CLR 8TB UPGD	\$68,000	26%	\$50,320	\$12,240	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-CX1	CX3-10 CRR	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-CX1-2U	CRR CX3-10 CX3-20 UPGRD	\$10,700	26%	\$7,918	\$1,926	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-CX1-4U	CRR CX3-10 CX3-40 UPGRD	\$41,750	26%	\$30,895	\$7,515	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-CX1-8U	CRR CX3-10 CX3-80 UPGRD	\$70,500	26%	\$52,170	\$12,690	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-CX2	CX3-20 CRR	\$18,000	26%	\$13,320	\$3,240	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-CX2-4U	CRR CX3-20 CX3-40 UPGRD	\$33,750	26%	\$24,975	\$6,075	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-CX2-8U	CRR CX3-20 CX3-80 UPGRD	\$62,500	26%	\$46,250	\$11,250	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-CX4	CX3-40 CRR	\$45,000	26%	\$33,300	\$8,100	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-CX4-8U	CRR CX3-40 CX3-80 UPGRD	\$35,500	26%	\$26,270	\$6,390	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-CX8	CX3-80 CRR	\$70,000	26%	\$51,800	\$12,600	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-CXBW	CX BW REDUCTION OPTION	\$30,000	26%	\$22,200	\$5,400	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-UG-CLR1	CRR CX1 CLR CX1 UPGD	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-UG-CLR2	CRR CX2 CLR CX2 UPGD	\$17,500	26%	\$12,950	\$3,150	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-UG-CLR4	CRR CX4 CLR CX4 UPGD	\$32,500	26%	\$24,050	\$5,850	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-UG-CLR8	CRR CX8 CLR CX8 UPGD	\$50,000	26%	\$37,000	\$9,000	\$0	\$0	\$0	\$0	D2	CLARIION
RPRR-UG-RRXC1	CRR BASE 8TB UG CX1 CRRR	\$114,150	26%	\$84,471	\$20,547	\$0	\$0	\$0	\$0	D2	CLARIION
RPRR-UG-RRXC2	CRR BASE 8TB UG CX2 CRR	\$106,150	26%	\$78,551	\$19,107	\$0	\$0	\$0	\$0	D2	CLARIION
RPRR-UG-RRXC4	CRR BASE 8TB UG CX4 CRR	\$79,150	26%	\$58,571	\$14,247	\$0	\$0	\$0	\$0	D2	CLARIION
RPRR-UG-RRXC8	CRR BASE 8TB UG CX8 CRR	\$54,150	26%	\$40,071	\$9,747	\$0	\$0	\$0	\$0	D2	CLARIION
SCE100	SAN COPY/E AX100	\$2,000	10%	\$1,800	\$360	\$320	\$0	\$0	\$0	J	CLARIION
SFP-HSSDC-10M	10M SFP to HSSDC encl-0 bus cbl Qty 1	\$550	38%	\$341	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SFP-HSSDC-2.5M	2.5M SFP to HSSDC encl-0 bus cbl Qty 1	\$130	38%	\$81	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SFP-HSSDC2-2M	2M SFP to HSSDC2 encl-0 bus cbl Qty 1	\$150	38%	\$93	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SFP-HSSDC2-5M	5M SFP to HSSDC2 encl-0 bus cbl Qty 1	\$275	38%	\$171	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SFP-HSSDC-6M	6M SFP to HSSDC encl-0 bus cbl Qty 1	\$275	38%	\$171	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SFP-TWNACT-1M	SFP+ TO SFP+ 1M ACTIVE 10G CABLE - PAIR	\$750	38%	\$465	\$0	\$0	\$0	\$0	\$0	B	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
SFP-TWNACT-3M	SFP+ TO SFP+ 3M ACTIVE 10G CABLE	\$900	38%	\$558	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SFP-TWNACT-5M	SFP+ TO SFP+ 5M ACTIVE 10G CABLE	\$1,100	38%	\$682	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SIMS	SNAPVIEW INT MOD FOR SQL	\$800	26%	\$592	\$144	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
SOLIDPANEL-1U	1U SOLID FILLER FOR USE BEHIND 1U FILLER	\$40	38%	\$25	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SOLIDPANEL-2U	2U SOLID FILLER FOR USE BEHIND 2U FILLER	\$45	38%	\$28	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SOLIDPANEL-3U	3U SOLID FILLER FOR USE BEHIND 3U FILLER	\$50	38%	\$31	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SPE-TELCO-2U	CX4 TELCO ADJUSTABLE RAIL KIT FOR 2U SPE	\$750	38%	\$465	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SPS-ADJ	ADJ RACK RAIL KIT FOR SPS	\$420	38%	\$260	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SPST	TELCO RAILS FOR SPS	\$600	38%	\$372	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SPST-2GB	TELCO RAIL KIT - 2GB SPS	\$420	38%	\$260	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SP-TELCO-1U	1U STORAGE PROCESSOR TELCO RAIL KIT	\$500	38%	\$310	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SP-TELCO-2U	2U STORAGE PROCESSOR TELCO RAIL KIT	\$750	38%	\$465	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SP-TELCO-4U	4U STORAGE PROCESSOR TELCO RAIL KIT	\$1,500	38%	\$930	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SV400-KIT303	CX400 SV V2.1 MEDIA	\$1	26%	\$1	\$0	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
SV400-KIT308	CX400 SV V1.8 MEDIA	\$1	26%	\$1	\$0	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
SV4120-RM	BUNDLE FOR SV + RM FOR CX4-120	\$4,175	26%	\$3,090	\$752	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
SV4240-RM	BUNDLE FOR SV + RM FOR CX4-240	\$9,035	26%	\$6,686	\$1,626	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
V-AX4514615K	4 - 146 GB 15K SAS W VAULT SOFTWARE	\$1,940	10%	\$1,746	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
V-AX4514615KN	AX4-5 VAULT 4 NEBS 146 GB 15K SAS	\$1,940	10%	\$1,746	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
V-AX4540010K	4 - 400 GB 10K SAS W VAULT SOFTWARE	\$3,640	10%	\$3,276	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
V-AX4575072K	4 - 750GB 7.2K SATA W VAULT SOFTWARE	\$2,320	10%	\$2,088	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
V-CX2014610K	VAULT PACK CX3-20 146GB 10K 2GB DRIVES Q	\$5,100	38%	\$3,162	\$765	\$561	\$0	\$204	\$0	\$0	B	CLARIION
V-CX2014610KN	VAULT PACK CX3-20 146GB 10K 2GB NEBS DRI	\$5,100	38%	\$3,162	\$765	\$561	\$0	\$204	\$0	\$0	B	CLARIION
V-CX2014615K	VAULT PACK CX3-20 146GB 15K 4GB DRIVES Q	\$6,665	38%	\$4,132	\$1,000	\$733	\$0	\$267	\$0	\$0	B	CLARIION
V-CX2014615KN	VAULT PACK CX3-20 146GB 15K 4GB NEBS DRI	\$6,665	38%	\$4,132	\$1,000	\$733	\$0	\$267	\$0	\$0	B	CLARIION
V-CX2030010K	VAULT PACK CX3-20 300GB 10K 4GB DRIVES Q	\$6,715	38%	\$4,163	\$1,007	\$739	\$0	\$269	\$0	\$0	B	CLARIION
V-CX2030010KN	VAULT PACK CX3-20 300GB 10K 4GB NEBS DRI	\$6,715	38%	\$4,163	\$1,007	\$739	\$0	\$269	\$0	\$0	B	CLARIION
V-CX2030015K	VAULT PACK CX3-20 300GB 15K 4GB DRIVES Q	\$8,400	38%	\$5,208	\$1,260	\$924	\$0	\$336	\$0	\$0	B	CLARIION
V-CX2030015KN	VAULT PACK CX3-20 300GB 15K 4GB NEBS DRI	\$8,400	38%	\$5,208	\$1,260	\$924	\$0	\$336	\$0	\$0	B	CLARIION
V-CX2040010K	VAULT PACK CX3-20 400GB 10K 4GB DRIVES Q	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$370	\$0	\$0	B	CLARIION
V-CX2040010KN	VAULT PACK CX3-20 400GB 10K 4GB NEBS DRI	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$370	\$0	\$0	B	CLARIION
V-CX2045015K	VAULT PACK CX3-20 450GB 15K 4GB DRIVES Q	\$11,125	38%	\$6,898	\$1,669	\$1,224	\$0	\$445	\$0	\$0	B	CLARIION
V-CX2045015KN	VAULT PACK CX3-20 450GB 15K 4GB NEBS DRI	\$11,125	38%	\$6,898	\$1,669	\$1,224	\$0	\$445	\$0	\$0	B	CLARIION
V-CX207310K	VAULT PACK CX3-20 73GB 10K 2GB DRIVES QT	\$3,775	38%	\$2,341	\$566	\$415	\$0	\$151	\$0	\$0	B	CLARIION
V-CX207310KN	VAULT PACK CX3-20 73GB 10K 2GB NEBS DRIV	\$3,775	38%	\$2,341	\$566	\$415	\$0	\$151	\$0	\$0	B	CLARIION
V-CX207315K	VAULT PACK CX3-20 73GB 15K 4GB DRIVES QT	\$5,150	38%	\$3,193	\$773	\$567	\$0	\$206	\$0	\$0	B	CLARIION
V-CX207315KN	VAULT PACK CX3-20 73GB 15K 4GB NEBS DRIV	\$5,150	38%	\$3,193	\$773	\$567	\$0	\$206	\$0	\$0	B	CLARIION
V-CX4014610K	VAULT PACK CX3-40 146GB 10K 2GB DRIVES Q	\$5,100	38%	\$3,162	\$765	\$561	\$0	\$204	\$0	\$0	B	CLARIION
V-CX4014610KN	VAULT PACK CX3-40 146GB 10K 2GB NEBS DRI	\$5,100	38%	\$3,162	\$765	\$561	\$0	\$204	\$0	\$0	B	CLARIION
V-CX4014615K	VAULT PACK CX3-40 146GB 15K 4GB DRIVES Q	\$6,665	38%	\$4,132	\$1,000	\$733	\$0	\$267	\$0	\$0	B	CLARIION
V-CX4014615KN	VAULT PACK CX3-40 146GB 15K 4GB NEBS DRI	\$6,665	38%	\$4,132	\$1,000	\$733	\$0	\$267	\$0	\$0	B	CLARIION
V-CX4030010K	VAULT PACK CX3-40 300GB 10K 4GB DRIVES Q	\$6,715	38%	\$4,163	\$1,007	\$739	\$0	\$269	\$0	\$0	B	CLARIION
V-CX4030010KN	VAULT PACK CX3-40 300GB 10K 4GB NEBS DRI	\$6,715	38%	\$4,163	\$1,007	\$739	\$0	\$269	\$0	\$0	B	CLARIION
V-CX4030015K	VAULT PACK CX3-40 300GB 15K 4GB DRIVES Q	\$8,400	38%	\$5,208	\$1,260	\$924	\$0	\$336	\$0	\$0	B	CLARIION
V-CX4030015KN	VAULT PACK CX3-40 300GB 15K 4GB NEBS DRI	\$8,400	38%	\$5,208	\$1,260	\$924	\$0	\$336	\$0	\$0	B	CLARIION
V-CX4040010K	VAULT PACK CX3-40 400GB 10K 4GB DRIVES Q	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$370	\$0	\$0	B	CLARIION
V-CX4040010KN	VAULT PACK CX3-40 400GB 10K 4GB NEBS DRI	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$370	\$0	\$0	B	CLARIION
V-CX4045015K	VAULT PACK CX3-40 450GB 15K 4GB DRIVES Q	\$11,125	38%	\$6,898	\$1,669	\$1,224	\$0	\$445	\$0	\$0	B	CLARIION
V-CX4045015KN	VAULT PACK CX3-40 450GB 15K 4GB NEBS DRI	\$11,125	38%	\$6,898	\$1,669	\$1,224	\$0	\$445	\$0	\$0	B	CLARIION
V-CX407310K	VAULT PACK CX3-40 73GB 10K 2GB DRIVES QT	\$3,775	38%	\$2,341	\$566	\$415	\$0	\$151	\$0	\$0	B	CLARIION
V-CX407310KN	VAULT PACK CX3-40 73GB 10K 2GB NEBS DRIV	\$3,775	38%	\$2,341	\$566	\$415	\$0	\$151	\$0	\$0	B	CLARIION
V-CX407315K	VAULT PACK CX3-40 73GB 15K 4GB DRIVES QT	\$5,150	38%	\$3,193	\$773	\$567	\$0	\$206	\$0	\$0	B	CLARIION
V-CX407315KN	VAULT PACK CX3-40 73GB 15K 4GB NEBS DRIV	\$5,150	38%	\$3,193	\$773	\$567	\$0	\$206	\$0	\$0	B	CLARIION
V-CX4-30010K	CX4 VAULT PACK 300GB 10K 4G DRIVES QTY 5	\$6,725	38%	\$4,170	\$1,009	\$740	\$0	\$269	\$0	\$0	B	CLARIION
V-CX4-30010KN	VAULT W/300GB 10K 4GB DRIVES NEBS	\$6,725	38%	\$4,170	\$1,009	\$740	\$0	\$269	\$0	\$0	B	CLARIION
V-CX4-40010K	CX4 VAULT PACK 400GB 10K 4G DRIVES QTY 5	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$370	\$0	\$0	B	CLARIION
V-CX4-40010KN	VAULT PACK 400GB 10K 4G NEBS DRIVES QTY5	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$370	\$0	\$0	B	CLARIION
V-CX8014610K	VAULT PACK CX3-80 146GB 10K 2GB DRIVES	\$5,100	38%	\$3,162	\$765	\$561	\$0	\$204	\$0	\$0	B	CLARIION
V-CX8014610KN	VAULT PACK CX3-80 146GB 10K 2GB NEBS DRI	\$5,100	38%	\$3,162	\$765	\$561	\$0	\$204	\$0	\$0	B	CLARIION
V-CX8014615K	VAULT PACK CX3-80 146GB 15K 4GB DRIVES Q	\$6,665	38%	\$4,132	\$1,000	\$733	\$0	\$267	\$0	\$0	B	CLARIION
V-CX8014615KN	VAULT PACK CX3-80 146GB 15K 4GB NEBS DRI	\$6,665	38%	\$4,132	\$1,000	\$733	\$0	\$267	\$0	\$0	B	CLARIION
V-CX8030010K	VAULT PACK CX3-80 300GB 10K 4GB DRIVES Q	\$6,715	38%	\$4,163	\$1,007	\$739	\$0	\$269	\$0	\$0	B	CLARIION
V-CX8030010KN	VAULT PACK CX3-80 300GB 10K 4GB NEBS DRI	\$6,715	38%	\$4,163	\$1,007	\$739	\$0	\$269	\$0	\$0	B	CLARIION
V-CX8030015K	VAULT PACK CX3-80 300GB 15K 4GB DRIVES Q	\$8,400	38%	\$5,208	\$1,260	\$924	\$0	\$336	\$0	\$0	B	CLARIION
V-CX8030015KN	VAULT PACK CX3-80 300GB 15K 4GB NEBS DRI	\$8,400	38%	\$5,208	\$1,260	\$924	\$0	\$336	\$0	\$0	B	CLARIION
V-CX8040010K	VAULT PACK CX3-80 400GB 10K 4GB DRIVES Q	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$370	\$0	\$0	B	CLARIION
V-CX8040010KN	VAULT PACK CX3-80 400GB 10K 4GB NEBS DRI	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$370	\$0	\$0	B	CLARIION
V-CX8045015K	VAULT PACK CX3-80 450GB 15K 4GB DRIVES Q	\$11,125	38%	\$6,898	\$1,669	\$1,224	\$0	\$445	\$0	\$0	B	CLARIION
V-CX8045015KN	VAULT PACK CX3-80 450GB 15K 4GB NEBS DRI	\$11,125	38%	\$6,898	\$1,669	\$1,224	\$0	\$445	\$0	\$0	B	CLARIION
V-CX807310K	VAULT PACK CX3-80 73GB 10K 2GB DRIVES QT	\$3,775	38%	\$2,341	\$566	\$415	\$0	\$151	\$0	\$0	B	CLARIION
V-CX807310KN	VAULT PACK CX3-80 73GB 10K 2GB NEBS DRIV	\$3,775	38%	\$2,341	\$566	\$415	\$0	\$151	\$0	\$0	B	CLARIION
V-CX807315K	VAULT PACK CX3-80 73GB 15K 4GB DRIVES QT	\$5,150	38%	\$3,193	\$773	\$567	\$0	\$206	\$0	\$0	B	CLARIION
V-CX807315KN	VAULT PACK CX3-80 73GB 15K 4GB NEBS DRIV	\$5,150	38%	\$3,193	\$773	\$567	\$0	\$206	\$0	\$0	B	CLARIION
CB100-36TB	SYSTEM, CB100-12x3HDD SAS 36TB	\$30,000	15%	\$25,500	\$0	\$3,900	\$0	\$0	\$0	\$0	PE	CLOUDBOOST

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
C-CB-DAE-455	OPTION, CB DAE SHELF 15X3TB SAS HDD	\$35,000	15%	\$29,750	\$0	\$4,550	\$0	\$0	\$0	PE	CLOUDBOOST
U-CB-DAE-455	CB DAE SHELF, 15X3TB SAS HDD, UPGRADE	\$35,000	15%	\$29,750	\$0	\$4,550	\$0	\$0	\$0	PE	CLOUDBOOST
2KMICL 1-QSFP	DCX8510 ICL 2KM QSFP 1 Pack	\$11,980	34%	\$7,907	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
6740-784ORCKT	VDX-6740 MP-7840 EMC UNIV RACK KIT (EMC OEM Products)	\$600	15%	\$510	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
AP7420B-RTRC	LIC AP7420B FABRIC ROUTER (EMC OEM Products)	\$14,500	15%	\$12,325	\$2,610	\$0	\$0	\$0	\$0	E	CONNECTRIX
AP7600B-FW	AP-7600B FABRIC WATCH LICENSE (EMC OEM Products)	\$3,900	15%	\$3,315	\$702	\$0	\$0	\$0	\$0	E	CONNECTRIX
AP7600B-PM	AP-7600B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$4,400	15%	\$3,740	\$792	\$0	\$0	\$0	\$0	E	CONNECTRIX
AP7600B-TR	AP-7600B ISL TRUNKING LICENSE (EMC OEM Products)	\$5,500	15%	\$4,675	\$990	\$0	\$0	\$0	\$0	E	CONNECTRIX
BRDCX-8GSW8P	BRCD LBL DCX 8GB SHORT WAVE SFPS 8PACK (EMC OEM Products)	\$1,400	15%	\$1,190	\$70	\$49	\$0	\$21	\$0	E	CONNECTRIX
BRQSF40GDA1M	BRCD QSFP 40G DIRECT ATTACH 1 METER (EMC OEM Products)	\$500	15%	\$425	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
BRQSF40GDA3M	BRCD QSFP 40G DIRECT ATTACH 3 METER (EMC OEM Products)	\$640	15%	\$544	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
BRQSF40GDA5M	BRCD QSFP 40G DIRECT ATTACH 5 METER (EMC OEM Products)	\$800	15%	\$680	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
BRQSF40GESR4	BRCD QSFP 40G eSR4 QSFP 300M (EMC OEM Products)	\$3,995	15%	\$3,396	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
BRQSF40KMQSFP	BRCD 40G-ER4 QSFP LC 40KM SMF (EMC OEM Products)	\$98,853	15%	\$84,025	\$4,943	\$3,460	\$0	\$1,483	\$0	E	CONNECTRIX
BRQSF4-4X10G	BRCD LBL 4x10GbE SR 40G QSFP 1PACK	\$3,995	34%	\$2,637	\$400	\$280	\$0	\$120	\$0	C	CONNECTRIX
BRQSF4-4X16G	BRCD LBL 4X16GB SHORT WAVE QSFP 1PACK	\$2,741	34%	\$1,809	\$274	\$192	\$0	\$82	\$0	C	CONNECTRIX
BRQSF4-4X32G	BRCD LBL 4X32GB SHORT WAVE QSFP 1PACK	\$7,256	34%	\$4,789	\$726	\$508	\$0	\$218	\$0	C	CONNECTRIX
BRQSF4-4X32G-2KM	BRCD LBL 4X32GB 2KM QSFP 1PACK	\$11,910	34%	\$7,861	\$1,191	\$834	\$0	\$357	\$0	C	CONNECTRIX
BRQSF4-4X32G-BRKOT	BRCD LBL 4X32GB SW BREAKOUT QSFP 1PACK (EMC OEM Products)	\$7,250	15%	\$6,163	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
BRSPF-10G10K	BRCD 10GBE SFP+ 10K LONG WAVE 1PACK (EMC OEM Products)	\$2,200	15%	\$1,870	\$110	\$77	\$0	\$33	\$0	E	CONNECTRIX
BRSPF-10G10K8	BRCD 10GBE SFP+ 10K LONG WAVE 8PACK (EMC OEM Products)	\$15,500	15%	\$13,175	\$775	\$543	\$0	\$233	\$0	E	CONNECTRIX
BRSPF-10GE1PK	BRCD LBL SFP 10GbE SW USR OPTIC 1PACK (EMC OEM Products)	\$450	15%	\$383	\$23	\$16	\$0	\$7	\$0	E	CONNECTRIX
BRSPF-10GE8PK	BRCD LBL SFP 10GbE SW USR OPTIC 8PACK (EMC OEM Products)	\$3,200	15%	\$2,720	\$160	\$112	\$0	\$48	\$0	E	CONNECTRIX
BRSPF-10G-ER	BRCD LBL SFP 10GbE ER 40KM OPTIC 1PACK (EMC OEM Products)	\$10,000	15%	\$8,500	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
BRSPF-10GFCLW	BRCD LBL 10GB FC 10KM LONG WAVE SFP (EMC OEM Products)	\$1,900	15%	\$1,615	\$95	\$67	\$0	\$29	\$0	E	CONNECTRIX
BRSPF-10GFCSW	BRCD LBL 10GB FC SHORT WAVE SFP (EMC OEM Products)	\$600	15%	\$510	\$30	\$21	\$0	\$9	\$0	E	CONNECTRIX
BRSPF-10GSW1P	BRCD 10GBE SFP+ SHORT WAVE 1PACK (EMC OEM Products)	\$780	15%	\$663	\$39	\$27	\$0	\$12	\$0	E	CONNECTRIX
BRSPF-10GSW8P	BRCD 10GBE SFP+ SHORT WAVE 8PACK (EMC OEM Products)	\$4,400	15%	\$3,740	\$220	\$154	\$0	\$66	\$0	E	CONNECTRIX
BRSPF16G10K8P	BRCD LBL 16GB 10KM LONG WAVE SFPS 8PACK	\$33,710	34%	\$22,249	\$3,371	\$2,360	\$0	\$1,011	\$0	C	CONNECTRIX
BRSPF16G10KLW	BRCD LBL 16GB 10KM LONG WAVE SFP	\$4,890	34%	\$3,227	\$489	\$342	\$0	\$147	\$0	C	CONNECTRIX
BRSPF16G25KLW	BRCD LBL 16GB 25KM LONG WAVE SFP	\$12,500	34%	\$8,250	\$1,250	\$875	\$0	\$375	\$0	C	CONNECTRIX
BRSPF-16GSW	BRCD LBL 16GB SHORT WAVE SFP	\$1,110	34%	\$733	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSPF-16GSW8P	BRCD LBL 16GB SHORT WAVE SFPS 8PACK	\$7,740	34%	\$5,108	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSPF-1GBE-OP	BRCD LBL 1GbE Optical SFP for 7840	\$910	34%	\$601	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSPF-1GECOPR	BRSPF 1GBE COP SFP FOR MP-7800B & FX8-24 (EMC OEM Products)	\$400	15%	\$340	\$20	\$14	\$0	\$6	\$0	E	CONNECTRIX
BRSPF-1GELX1P	BRCD LBL SFP 1GbE LX OPTIC 1PACK (EMC OEM Products)	\$1,089	15%	\$926	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
BRSPF-1GELX8P	BRCD LBL SFP 1GbE LX OPTIC 8PACK (EMC OEM Products)	\$8,195	15%	\$6,966	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
BRSPF-1GESX8P	BRCD LBL SFP 1GbE 5X OPTIC 8PACK (EMC OEM Products)	\$3,740	15%	\$3,179	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
BRSPF32G10K8P	BRCD LBL 32GB 10KM LONG WAVE SFPS 8PACK	\$43,636	34%	\$28,800	\$4,364	\$3,055	\$0	\$1,309	\$0	C	CONNECTRIX
BRSPF32G10KLW	BRCD LBL 32GB 10KM LONG WAVE SFP	\$6,331	34%	\$4,178	\$633	\$443	\$0	\$190	\$0	C	CONNECTRIX
BRSPF-32GSW	BRCD LBL 32GB SHORT WAVE SFP	\$1,650	34%	\$1,089	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSPF-32GSW8P	BRCD LBL 32GB SHORT WAVE SFPS 8PACK	\$11,368	34%	\$7,503	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSPF40GQSFP	BRCD LBL QSFP 40GbE LW OPTIC 1PACK (EMC OEM Products)	\$24,050	15%	\$20,443	\$1,203	\$842	\$0	\$361	\$0	E	CONNECTRIX
BRSPF40GQSFP5	BRCD LBL QSFP 40GbE SW OPTIC 1PACK (EMC OEM Products)	\$5,150	15%	\$4,378	\$258	\$180	\$0	\$77	\$0	E	CONNECTRIX
BRSPF-4G10KLW	BRCD LBL 4GB 10KM LONG WAVE SFP	\$2,300	34%	\$1,518	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSPF-4G30KLW	BRCD LBL 4GB 30KM LONG WAVE SFP	\$4,550	34%	\$3,003	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSPF-4G4KLW	BRCD LBL 4GB 4KM LONG WAVE SFP	\$1,320	34%	\$871	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSPF-4GSW	BRCD LBL 4GB SHORT WAVE SFP	\$240	34%	\$158	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSPF-4GSW128	BRCD LBL 4GB SHORT WAVE SFPS 128PACK	\$21,180	34%	\$13,979	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSPF-4GSW8P	BRCD LBL 4GB SHORT WAVE SFPS 8PACK	\$1,450	34%	\$957	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSPF-8G10K8P	BRCD LBL 8GB 10KM LONG WAVE SFPS 8PACK	\$16,500	34%	\$10,890	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSPF-8G10KLW	BRCD LBL 8GB 10KM LONG WAVE SFP	\$2,300	34%	\$1,518	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSPF-8G25KLW	BRCD LBL 8GB 25KM LONG WAVE SFP	\$9,830	34%	\$6,488	\$983	\$688	\$0	\$295	\$0	C	CONNECTRIX
BRSPF-8GSW	BRCD LBL 8GB SHORT WAVE SFP	\$240	34%	\$158	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSPF-8GSW128	BRCD LBL 8GB SHORT WAVE SFPS 128PACK	\$57,190	34%	\$37,745	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSPF-8GSW8P	BRCD LBL 8GB SHORT WAVE SFPS 8PACK	\$1,450	34%	\$957	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSPF-N8GSW	BRCD NEW 8GB SHORT WAVE SFP	\$240	34%	\$158	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSPF-N8GSW8P	BRCD NEW 8GB SHORT WAVE SFPS 8PACK	\$1,450	34%	\$957	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSPF-TX1M1P	BRCD 10GBE TWINAX COPPER 1M 1PACK (EMC OEM Products)	\$200	15%	\$170	\$10	\$7	\$0	\$3	\$0	E	CONNECTRIX
BRSPF-TX1M8P	BRCD 10GBE TWINAX COPPER 1M 8PACK (EMC OEM Products)	\$1,900	15%	\$1,615	\$95	\$67	\$0	\$29	\$0	E	CONNECTRIX
BRSPF-TX3M1P	BRCD 10GBE TWINAX COPPER 3M 1PACK (EMC OEM Products)	\$300	15%	\$255	\$15	\$11	\$0	\$5	\$0	E	CONNECTRIX
BRSPF-TX3M8P	BRCD 10GBE TWINAX COPPER 3M 8PACK (EMC OEM Products)	\$2,100	15%	\$1,785	\$105	\$74	\$0	\$32	\$0	E	CONNECTRIX
BRSPF-TX5M1P	BRCD 10GBE TWINAX COPPER 5M 1PACK (EMC OEM Products)	\$400	15%	\$340	\$20	\$14	\$0	\$6	\$0	E	CONNECTRIX
BRSPF-TX5M8P	BRCD 10GBE TWINAX COPPER 5M 8PACK (EMC OEM Products)	\$3,100	15%	\$2,635	\$155	\$109	\$0	\$47	\$0	E	CONNECTRIX
CMCNE-SAN-ENT-CF	CTX MGR CNE SAN Enterprise (EMC OEM Products)	\$37,600	15%	\$31,960	\$6,768	\$0	\$0	\$0	\$0	E	CONNECTRIX
CMCNE-SAN-PLU-CF	CTX MGR CNE SAN Pro Plus (EMC OEM Products)	\$15,000	15%	\$12,750	\$2,700	\$0	\$0	\$0	\$0	E	CONNECTRIX
CNE-IPADV100-CF	CTX MGR CNE - ADD IP DATA CTR TO IP BASE (EMC OEM Products)	\$34,400	15%	\$29,240	\$6,192	\$0	\$0	\$0	\$0	E	CONNECTRIX
CNE-IPB-150	CTX MGR CNE IP Data Center (EMC OEM Products)	\$36,000	15%	\$30,600	\$6,480	\$0	\$0	\$0	\$0	E	CONNECTRIX
CNE-IPB-50-CF	CTX MGR CNE IP BASE (EMC OEM Products)	\$4,700	15%	\$3,995	\$846	\$0	\$0	\$0	\$0	E	CONNECTRIX
CNE-IPSANPLUE-CF	CTX MGR CNE - ADD 100 IP DEV UPG LIC (EMC OEM Products)	\$24,800	15%	\$21,080	\$4,464	\$0	\$0	\$0	\$0	E	CONNECTRIX
CNE-IPU1000-CF	CTX MGR CNE - ADD 1000 IP DEV UPG LIC (EMC OEM Products)	\$9,500	15%	\$8,075	\$1,710	\$0	\$0	\$0	\$0	E	CONNECTRIX
CNE-IPU100-CF	CTX MGR CNE - ADD 100 IP DEV UPG LIC (EMC OEM Products)	\$1,900	15%	\$1,615	\$342	\$0	\$0	\$0	\$0	E	CONNECTRIX
CNE-IPU2500-CF	CTX MGR CNE - ADD 2500 IP DEV UPG LIC (EMC OEM Products)	\$19,000	15%	\$16,150	\$3,420	\$0	\$0	\$0	\$0	E	CONNECTRIX
CNE-IPU500-CF	CTX MGR CNE - ADD 500 IP DEV UPG LIC (EMC OEM Products)	\$7,100	15%	\$6,035	\$1,278	\$0	\$0	\$0	\$0	E	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
CNE-IPUSANENT-CF	CTX MGR CNE - IP ADD SAN ENT UPG LIC (EMC OEM Products)	\$37,600	15%	\$31,960	\$6,768	\$0	\$0	\$0	\$0	E	CONNECTRIX
CNE-IPUSANPLU-CF	CTX MGR CNE - IP ADD SAN PLUS UPG LIC (EMC OEM Products)	\$15,000	15%	\$12,750	\$2,700	\$0	\$0	\$0	\$0	E	CONNECTRIX
CNE-MPLS10-CF	CTX MGR CNE - ADD 10 MPLS IP DEV UPG LIC (EMC OEM Products)	\$9,500	15%	\$8,075	\$1,710	\$0	\$0	\$0	\$0	E	CONNECTRIX
CNE-MPLS25-CF	CTX MGR CNE - ADD 25 MPLS IP DEV UPG LIC (EMC OEM Products)	\$19,000	15%	\$16,150	\$3,420	\$0	\$0	\$0	\$0	E	CONNECTRIX
CNE-MPLS50-CF	CTX MGR CNE - ADD 50 MPLS IP DEV UPG LIC (EMC OEM Products)	\$33,200	15%	\$28,220	\$5,976	\$0	\$0	\$0	\$0	E	CONNECTRIX
CNE-SAN-IP150-CF	CTX MGR CNE SAN ADD IP BASE LIC (EMC OEM Products)	\$36,000	15%	\$30,600	\$6,480	\$0	\$0	\$0	\$0	E	CONNECTRIX
CNE-SANIP-ENT-CF	CTX MGR CNE SAN-IP Enterprise (EMC OEM Products)	\$64,900	15%	\$55,165	\$11,682	\$0	\$0	\$0	\$0	E	CONNECTRIX
CNE-SANIP-PLU-CF	CTX MGR CNE SAN-IP Pro Plus (EMC OEM Products)	\$40,800	15%	\$34,680	\$7,344	\$0	\$0	\$0	\$0	E	CONNECTRIX
CNE-SANIPULS-CF	CTX MGR CNE - PLUS SAN-IP TO ENT UPG LIC (EMC OEM Products)	\$26,500	15%	\$22,525	\$4,770	\$0	\$0	\$0	\$0	E	CONNECTRIX
CNESANPLUSUPG-CF	CTX MGR CNE SAN PRO PLUS TO ENT UPG LIC (EMC OEM Products)	\$24,800	15%	\$21,080	\$4,464	\$0	\$0	\$0	\$0	E	CONNECTRIX
CNX-DNQSFP-40GDA1M	CNX DN QSFP 40G DIRECT ATTACH 1 METER (EMC OEM Products)	\$400	15%	\$340	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
CNX-DNQSFP-40GDA5M	CNX DN QSFP 40G DIRECT ATTACH 5 METER (EMC OEM Products)	\$675	15%	\$574	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
CNX-DNQSFP-40GSR1P	CNX DN QSFP 40GbE SR OPTIC 1PACK (EMC OEM Products)	\$2,250	15%	\$1,913	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
CNX-DN-SFP-TX1M1P	CNX DN 10GbE DAC TWINAX COPPER 1M 1PACK (EMC OEM Products)	\$120	15%	\$102	\$6	\$4	\$0	\$2	\$0	E	CONNECTRIX
CNX-DN-SFP-TX3M1P	CNX DN 10GbE DAC TWINAX COPPER 3M 1PACK (EMC OEM Products)	\$160	15%	\$136	\$8	\$6	\$0	\$2	\$0	E	CONNECTRIX
CNX-DN-SFP-TX5M1P	CNX DN 10GbE DAC TWINAX COPPER 5M 1PACK (EMC OEM Products)	\$200	15%	\$170	\$10	\$7	\$0	\$3	\$0	E	CONNECTRIX
CNX-S4048-DN-48R	CNX DN S4048 48PORT 10GbE Switch RTF AIR (EMC OEM Products)	\$12,450	15%	\$10,583	\$623	\$436	\$0	\$187	\$0	E	CONNECTRIX
CNXSFP-10G-SR	CNX SFP 10GbE SR OPTIC 1 PACK (EMC OEM Products)	\$650	15%	\$553	\$33	\$23	\$0	\$10	\$0	E	CONNECTRIX
CNXSFP-10GSR8	CNX SFP 10GbE SR OPTIC 8 PACK (EMC OEM Products)	\$3,200	15%	\$2,720	\$160	\$112	\$0	\$48	\$0	E	CONNECTRIX
CTX-OM3-100M	OM3 50/125 FIBER CABLE LC- LC 100 METER (EMC OEM Products)	\$570	15%	\$485	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
CTX-OM3-10M	OM3 50/125 FIBER CABLE LC- LC 10 METER (EMC OEM Products)	\$290	15%	\$247	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
CTX-OM3-1M	OM3 50/125 FIBER CABLE LC- LC 1 METER (EMC OEM Products)	\$230	15%	\$196	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
CTX-OM3-30M	OM3 50/125 FIBER CABLE LC- LC 30 METER (EMC OEM Products)	\$310	15%	\$264	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
CTX-OM3-3M	OM3 50/125 FIBER CABLE LC- LC 3 METER (EMC OEM Products)	\$250	15%	\$213	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
CTX-OM3-50M	OM3 50/125 FIBER CABLE LC- LC 50 METER (EMC OEM Products)	\$390	15%	\$332	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
CTX-OM3-5M	OM3 50/125 FIBER CABLE LC- LC 5 METER (EMC OEM Products)	\$260	15%	\$221	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
CTX-OM4-100M	OM4 50/125 MICRON OPTICAL CBL LC-LC 100M (EMC OEM Products)	\$1,000	15%	\$850	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
CTX-OM4-10M	OM4 50/125 MICRON OPTICAL CBL LC-LC 10M (EMC OEM Products)	\$320	15%	\$272	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
CTX-OM4-1M	OM4 50/125 MICRON OPTICAL CBL LC-LC 1M (EMC OEM Products)	\$255	15%	\$217	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
CTX-OM4-30M	OM4 50/125 MICRON OPTICAL CBL LC-LC 30M (EMC OEM Products)	\$465	15%	\$395	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
CTX-OM4-3M	OM4 50/125 MICRON OPTICAL CBL LC-LC 3M (EMC OEM Products)	\$255	15%	\$217	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
CTX-OM4-50M	OM4 50/125 MICRON OPTICAL CBL LC-LC 50M (EMC OEM Products)	\$630	15%	\$536	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
CTX-OM4-5M	OM4 50/125 MICRON OPTICAL CBL LC-LC 5M (EMC OEM Products)	\$290	15%	\$247	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DCX-16EB48G-CF	ED-DCX-8-16EB 48G ENCRYPTION BW UPG LIC (EMC OEM Products)	\$127,800	15%	\$108,630	\$23,004	\$0	\$0	\$0	\$0	E	CONNECTRIX
DCX2PS-PWRCD	CNX CAB DCX8510-8 2PS UPG PWR CORDS	\$50	34%	\$33	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX-2PS-UPG	DCX DUAL POWER SUPPLY UPGRADE KIT	\$19,300	34%	\$12,738	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX45-FIC-CUP-CF	DCX-45 FICON CUP LICENSE (EMC OEM Products)	\$24,800	15%	\$21,080	\$4,464	\$0	\$0	\$0	\$0	E	CONNECTRIX
DCX45-GENKIT	DCX45 GENERIC CABINET RACK MOUNT KIT	\$3,190	34%	\$2,105	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX-45-IR-CF	DCX-45 INTEGRATED ROUTING LICENSE (EMC OEM Products)	\$32,700	15%	\$27,795	\$5,886	\$0	\$0	\$0	\$0	E	CONNECTRIX
DCX6-4 NPE 2PS KIT	DCX6-4 NON PORT EXHAUST 2 PWR SUP KIT	\$17,754	34%	\$11,718	\$1,775	\$1,243	\$0	\$533	\$0	C	CONNECTRIX
DCX6-4 NPE FAN KIT	DCX6-4 NON PORT EXHAUST 2 FAN KIT	\$15,485	34%	\$10,220	\$1,549	\$1,084	\$0	\$465	\$0	C	CONNECTRIX
DCX6-4 NPI 2PS KIT	DCX6-4 NON PORT INTAKE 2 PWR SUP KIT	\$17,754	34%	\$11,718	\$1,775	\$1,243	\$0	\$533	\$0	C	CONNECTRIX
DCX6-4 NPI FAN KIT	DCX6-4 NON PORT INTAKE 2 FAN KIT	\$15,485	34%	\$10,220	\$1,549	\$1,084	\$0	\$465	\$0	C	CONNECTRIX
DCX6-4-16G ICL100	DCX6-4 16GB ICL POD W 8 16G QSFPs 100M	\$67,956	34%	\$44,851	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX6-4-16G ICL2KM	DCX6-4 2KM ICL POD W 8 2KM 16G QSFPs	\$134,828	34%	\$88,986	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX6-4-32G BRKOICL	DCX6-4 BRKOUT ICL POD W 8 32G BO-QSFPs	\$82,500	34%	\$54,450	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX6-4-32G ICL100	DCX6-4 32GB ICL POD W 8 32G QSFPs 100M	\$83,727	34%	\$55,260	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX6-4-32G ICL2KM	DCX6-4 2KM ICL POD W 8 2KM 32G QSFPs	\$166,540	34%	\$109,916	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX6-8 NPE 4PS KIT	DCX6-8 NON PORT EXHAUST 4 PWR SUP KIT	\$35,507	34%	\$23,435	\$3,551	\$2,485	\$0	\$1,065	\$0	C	CONNECTRIX
DCX6-8 NPE FAN KIT	DCX6-8 NON PORT EXHAUST 4 FAN KIT	\$23,227	34%	\$15,330	\$2,323	\$1,626	\$0	\$697	\$0	C	CONNECTRIX
DCX6-8 NPI 4PS KIT	DCX6-8 NON PORT INTAKE 4 PWR SUP KIT	\$35,507	34%	\$23,435	\$3,551	\$2,485	\$0	\$1,065	\$0	C	CONNECTRIX
DCX6-8 NPI FAN KIT	DCX6-8 NON PORT INTAKE 4 FAN KIT	\$23,227	34%	\$15,330	\$2,323	\$1,626	\$0	\$697	\$0	C	CONNECTRIX
DCX6-8-16G ICL100	DCX6-8 16GB ICL POD W 16 16G QSFPs 100M	\$135,912	34%	\$89,702	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX6-8-16G ICL2KM	DCX6-8 2KM ICL POD W 8 2KM 16G QSFPs	\$193,898	34%	\$127,973	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX6-8-32G BRKOICL	DCX6-8 BRKOUT ICL POD W 16 32G BO-QSFPs	\$159,540	34%	\$105,296	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX6-8-32G ICL100	DCX6-8 32GB ICL POD W 16 32G QSFPs 100M	\$161,912	34%	\$106,862	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX6-8-32G ICL2KM	DCX6-8 2KM ICL POD W 8 2KM 32G QSFPs	\$224,780	34%	\$148,355	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX8510CL100M	CNX DCX8510 ICL Cable 100 Meter	\$2,730	34%	\$1,802	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX8510CL100M	DCX8510 100M ICL POD Kit w 16 QSFPs	\$105,090	34%	\$69,359	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX8510ICL15M	CNX DCX8510 ICL CABLE 15 METER	\$630	34%	\$416	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX8510ICL2KM	DCX8510 2KM ICL POD Kit w8 2KM QSFPs	\$144,680	34%	\$95,489	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX8510ICL50M	CNX DCX8510 ICL CABLE 50 METER	\$1,300	34%	\$858	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX8510ICL5M	CNX DCX8510 ICL CABLE 5 METER	\$410	34%	\$271	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX854-ENTICL	DCX8510-4 ENTERPRISE ICL 1PER CHASSIS	\$185,600	34%	\$122,496	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX-CUP-LIC-CF	DCX FICON CUP LICENSE (EMC OEM Products)	\$33,800	15%	\$28,730	\$6,084	\$0	\$0	\$0	\$0	E	CONNECTRIX
DCX-FCIP-LIC-CF	DCX+48K 181 HI-PERF FCIP/FC EXT LICENSE (EMC OEM Products)	\$23,500	15%	\$19,975	\$4,230	\$0	\$0	\$0	\$0	E	CONNECTRIX
DCX-FIPS-KIT	DCX FIPS KIT	\$44,200	34%	\$29,172	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX-GENRLTK	DCX GENERIC CAB RACK MOUNT KIT	\$500	34%	\$330	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX-LCMPO100M	CNX DCX8510 4LC-1MPO Cable 100 Meter	\$2,800	34%	\$1,848	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX-LC-MPO15M	CNX DCX8510 4LC-1MPO Cable 15 Meter	\$670	34%	\$442	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX-LC-MPO50M	CNX DCX8510 4LC-1MPO Cable 50 Meter	\$1,530	34%	\$1,010	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX-LC-MPO5M	CNX DCX8510 4LC-1MPO Cable 5 Meter	\$420	34%	\$277	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DS16B-ENTC	ENT SW BNDL - DS-16B2/3 (EMC OEM Products)	\$5,200	15%	\$4,420	\$936	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS16B-QLC	DS-16B2 Quickloop Lic (EMC OEM Products)	\$2,000	15%	\$1,700	\$360	\$0	\$0	\$0	\$0	E	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
DS16B-TRC	TRUNKING FOR DS-16B2/3 (EMC OEM Products)	\$3,200	15%	\$2,720	\$576	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS16B-XFC	EXT FABRIC FOR DS-16B2/3 (EMC OEM Products)	\$2,600	15%	\$2,210	\$468	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-8G	DS-300B 8/24P 8G BASE SWITCH (EMC OEM Products)	\$4,200	15%	\$3,570	\$210	\$147	\$0	\$63	\$0	\$0	E	CONNECTRIX
DS300B-8G8PU	DS-300B 8G 8PORT UPGRADE KIT (EMC OEM Products)	\$2,940	15%	\$2,499	\$147	\$103	\$0	\$44	\$0	\$0	E	CONNECTRIX
DS-300B-AN-CF	DS-300B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$3,040	15%	\$2,584	\$547	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-EGM	DS-300B ENHANCED GROUP MANAGEMENT LIC (EMC OEM Products)	\$590	15%	\$502	\$106	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-ENT-CF	DS-300B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$5,780	15%	\$4,913	\$1,040	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-ENTEP-CF	DS-300B ENTERPRIS SW BNDL FOR ENT SWITCH (EMC OEM Products)	\$5,000	15%	\$4,250	\$900	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-EP	DS-300B 8G 24/24P ENTERPRISE SWITCH (EMC OEM Products)	\$10,100	15%	\$8,585	\$505	\$354	\$0	\$152	\$0	\$0	E	CONNECTRIX
DS-300B-FV-CF	DS-300B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$5,600	15%	\$4,760	\$1,008	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-FW-CF	DS-300B FABRIC WATCH LICENSE (EMC OEM Products)	\$2,400	15%	\$2,040	\$432	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-PM-CF	DS-300B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$2,500	15%	\$2,125	\$450	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-TR-CF	DS-300B TRUNKING LICENSE (EMC OEM Products)	\$4,800	15%	\$4,080	\$864	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-XF-CF	DS-300B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$1,200	15%	\$1,020	\$216	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS32B-ENTC	ENT SW BNDL FOR DS-32B2 (EMC OEM Products)	\$7,250	15%	\$6,163	\$1,305	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS32B-FWC	FABRIC WATCH FOR DS-32B2 (EMC OEM Products)	\$3,900	15%	\$3,315	\$702	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS32B-PMC	PERF MONITOR FOR DS-32B2 (EMC OEM Products)	\$4,350	15%	\$3,698	\$783	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS32B-TRC	TRUNKING FOR DS-32B2 (EMC OEM Products)	\$5,450	15%	\$4,633	\$981	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS32B-XFC	EXT FABRIC FOR DS-32B2 (EMC OEM Products)	\$4,350	15%	\$3,698	\$783	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-32M2-A0D	SANTEGRITY AUTHENTICATION (EMC OEM Products)	\$2,200	15%	\$1,870	\$396	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS5100B-8G8PU	DS-5100B 8G 8PORT UPGRADE KIT (EMC OEM Products)	\$5,390	15%	\$4,582	\$270	\$189	\$0	\$81	\$0	\$0	E	CONNECTRIX
DS-5100B-AN-CF	DS-5100B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$5,000	15%	\$4,250	\$900	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-CU-CF	DS-5100B FICON CUP LICENSE (EMC OEM Products)	\$7,300	15%	\$6,205	\$1,314	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-EGM	DS-5100B ENHANCED GROUP MANAGMENT LIC (EMC OEM Products)	\$1,570	15%	\$1,335	\$283	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-ENT-CF	DS-5100B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$9,800	15%	\$8,330	\$1,764	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-ENTE-CF	DS-5100B ENTERPRS SW BNDL FOR ENT SWITCH (EMC OEM Products)	\$8,600	15%	\$7,310	\$1,548	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-FV-CF	DS-5100B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$8,970	15%	\$7,625	\$1,615	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-FW-CF	DS-5100B FABRIC WATCH LICENSE (EMC OEM Products)	\$3,900	15%	\$3,315	\$702	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-IR-CF	DS-5100B INTERGRATED ROUTING LICENSE (EMC OEM Products)	\$15,780	15%	\$13,413	\$2,840	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-PM-CF	DS-5100B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$4,310	15%	\$3,664	\$776	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-TR-CF	DS-5100B TRUNKING LICENSE (EMC OEM Products)	\$5,500	15%	\$4,675	\$990	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-XF-CF	DS-5100B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$4,310	15%	\$3,664	\$776	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS5300B8G16PU	DS-5300B 8G 16PORT UPGRADE KIT (EMC OEM Products)	\$14,700	15%	\$12,495	\$735	\$515	\$0	\$221	\$0	\$0	E	CONNECTRIX
DS-5300B-AN-CF	DS-5300B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$8,230	15%	\$6,996	\$1,481	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-CU-CF	DS-5300B FICON CUP LICENSE (EMC OEM Products)	\$11,800	15%	\$10,030	\$2,124	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-EGM	DS-5300B ENHANCED GROUP MANAGMENT LIC (EMC OEM Products)	\$3,135	15%	\$2,665	\$564	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-ENT-CF	DS-5300B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$19,010	15%	\$16,159	\$3,422	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-ENTE-CF	DS-5300B ENTERPRS SW BNDL FOR ENT SWITCH (EMC OEM Products)	\$16,800	15%	\$14,280	\$3,024	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-FV-CF	DS-5300B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$15,720	15%	\$13,362	\$2,830	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-FW-CF	DS-5300B FABRIC WATCH LICENSE (EMC OEM Products)	\$7,300	15%	\$6,205	\$1,314	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-IR-CF	DS-5300B INTERGRATED ROUTING LICENSE (EMC OEM Products)	\$23,715	15%	\$20,158	\$4,269	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-PM-CF	DS-5300B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$7,300	15%	\$6,205	\$1,314	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-TR-CF	DS-5300B TRUNKING LICENSE (EMC OEM Products)	\$8,800	15%	\$7,480	\$1,584	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-XF-CF	DS-5300B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$5,800	15%	\$4,930	\$1,044	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS6505-16G12P	DS-6505B 16G 12PORT UPGRADE KIT (EMC OEM Products)	\$6,472	15%	\$5,501	\$324	\$227	\$0	\$97	\$0	\$0	E	CONNECTRIX
DS6505-8G12PU	DS-6505B 8G 12PORT UPGRADE KIT (EMC OEM Products)	\$6,200	15%	\$5,270	\$310	\$217	\$0	\$93	\$0	\$0	E	CONNECTRIX
DS-6505B-AN-CF	DS-6505B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$3,600	15%	\$3,060	\$648	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6505B-ENT-CF	DS-6505B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$6,800	15%	\$5,780	\$1,224	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6505B-FV-CF	DS-6505B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$5,600	15%	\$4,760	\$1,008	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6505B-FW-CF	DS-6505B FABRIC WATCH LICENSE (EMC OEM Products)	\$2,900	15%	\$2,465	\$522	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6505B-PM-CF	DS-6505B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$3,000	15%	\$2,550	\$540	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6505B-TR-CF	DS-6505B TRUNKING LICENSE (EMC OEM Products)	\$5,700	15%	\$4,845	\$1,026	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6505B-XF-CF	DS-6505B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$1,500	15%	\$1,275	\$270	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6505R-B	DS-6505R-B 12P/24P 16GB RTF BASE SWITCH (EMC OEM Products)	\$7,891	15%	\$6,707	\$395	\$276	\$0	\$118	\$0	\$0	E	CONNECTRIX
DS-6505R-B-8G	DS-6505R-B 12P/24P 8GB RTF BASE SWITCH (EMC OEM Products)	\$7,600	15%	\$6,460	\$380	\$266	\$0	\$114	\$0	\$0	E	CONNECTRIX
DS-6505R-B-EP	DS-6505R-B 24P/24P 16GB RTF ENT SWITCH (EMC OEM Products)	\$19,235	15%	\$16,350	\$962	\$673	\$0	\$289	\$0	\$0	E	CONNECTRIX
DS6510-16G8PU	DS-6510B 16G 12PORT UPGRADE KIT (EMC OEM Products)	\$9,782	15%	\$8,315	\$489	\$342	\$0	\$147	\$0	\$0	E	CONNECTRIX
DS6510-8G12PU	DS-6510B 8G 12PORT UPGRADE KIT (EMC OEM Products)	\$8,300	15%	\$7,055	\$415	\$291	\$0	\$125	\$0	\$0	E	CONNECTRIX
DS-6510B-10G-CF	DS-6510B 10G FC LICENSE (EMC OEM Products)	\$20,400	15%	\$17,340	\$3,672	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-AN-CF	DS-6510B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$5,600	15%	\$4,760	\$1,008	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-ENT-CF	DS-6510B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$11,000	15%	\$9,350	\$1,980	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-FV-CF	DS-6510B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$8,970	15%	\$7,625	\$1,615	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-FW-CF	DS-6510B FABRIC WATCH LICENSE (EMC OEM Products)	\$4,200	15%	\$3,570	\$756	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-IR-CF	DS-6510B INTERGRATED ROUTING LICENSE (EMC OEM Products)	\$17,700	15%	\$15,045	\$3,186	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-PM-CF	DS-6510B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$4,700	15%	\$3,995	\$846	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-SAO-CF	DS-6510B SERVER APPL OPT LICENSE (EMC OEM Products)	\$2,200	15%	\$1,870	\$396	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-TR-CF	DS-6510B TRUNKING LICENSE (EMC OEM Products)	\$5,900	15%	\$5,015	\$1,062	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-XF-CF	DS-6510B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$4,700	15%	\$3,995	\$846	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510F-8GB	DS-6510F-B 24P/48P 8GB FTR BASE SWITCH (EMC OEM Products)	\$19,300	15%	\$16,405	\$965	\$676	\$0	\$290	\$0	\$0	E	CONNECTRIX
DS-6510F-B	DS-6510F-B 24P/48P 16GB FTR BASE SWITCH (EMC OEM Products)	\$20,020	15%	\$17,017	\$1,001	\$701	\$0	\$300	\$0	\$0	E	CONNECTRIX
DS-6510R-8GB	DS-6510R-B 24P/48P 8GB RTF BASE SWITCH (EMC OEM Products)	\$19,300	15%	\$16,405	\$965	\$676	\$0	\$290	\$0	\$0	E	CONNECTRIX
DS-6510R8G-DC	DS-6510R-B 24P/48P 8GB RTF DC PWR Switch (EMC OEM Products)	\$19,190	15%	\$16,312	\$960	\$672	\$0	\$288	\$0	\$0	E	CONNECTRIX
DS-6510R-B	DS-6510R-B 24P/48P 16GB RTF BASE SWITCH (EMC OEM Products)	\$20,020	15%	\$17,017	\$1,001	\$701	\$0	\$300	\$0	\$0	E	CONNECTRIX
DS-6510R-B-EP	DS-6510R-B 48P/48P 16GB RTF ENT SWITCH (EMC OEM Products)	\$47,561	15%	\$40,427	\$2,378	\$1,665	\$0	\$713	\$0	\$0	E	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
DS6510-RCKMNT	DS-6510-B RACK MOUNT KIT (EMC OEM Products)	\$600	15%	\$510	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS6520-16G24P	DS-6520B 16G 24Port Upgrade Kit (EMC OEM Products)	\$23,712	15%	\$20,155	\$1,186	\$830	\$0	\$356	\$0	E	CONNECTRIX
DS6520-8G24PU	DS-6520B 8G 24Port Upgrade Kit (EMC OEM Products)	\$22,110	15%	\$18,794	\$1,106	\$774	\$0	\$332	\$0	E	CONNECTRIX
DS-6520B-10G-CF	DS-6520B 10G FC License (EMC OEM Products)	\$21,200	15%	\$18,020	\$3,816	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6520B-ENT-CF	DS-6520B Enterprise SW Bundle (EMC OEM Products)	\$18,320	15%	\$15,572	\$3,298	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6520B-FV-CF	DS-6520B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$15,720	15%	\$13,362	\$2,830	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6520B-FW-CF	DS-6520B Fabric Watch License (EMC OEM Products)	\$7,560	15%	\$6,426	\$1,361	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6520B-IR-CF	DS-6520B Intergrated Routing License (EMC OEM Products)	\$25,520	15%	\$21,692	\$4,594	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6520B-PM-CF	DS-6520B Performance Monitor License (EMC OEM Products)	\$7,560	15%	\$6,426	\$1,361	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6520B-TR-CF	DS-6520B Trunking License (EMC OEM Products)	\$9,070	15%	\$7,710	\$1,633	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6520B-XF-CF	DS-6520B Extended Fabric License (EMC OEM Products)	\$6,050	15%	\$5,143	\$1,089	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6520F-8GB	DS-6520F-B-8G 48/96P 8GB FTR Base Switch (EMC OEM Products)	\$54,950	15%	\$46,708	\$2,748	\$1,923	\$0	\$824	\$0	E	CONNECTRIX
DS-6520F-B	DS-6520F-B 48P/96P 16GB FTR Base Switch (EMC OEM Products)	\$56,866	15%	\$48,336	\$2,843	\$1,990	\$0	\$853	\$0	E	CONNECTRIX
DS-6520R-8GB	DS-6520R-B-8G 48/96P 8GB RTF Base Switch (EMC OEM Products)	\$54,950	15%	\$46,708	\$2,748	\$1,923	\$0	\$824	\$0	E	CONNECTRIX
DS-6520R-B	DS-6520R-B 48P/96P 16GB RTF Base Switch (EMC OEM Products)	\$56,866	15%	\$48,336	\$2,843	\$1,990	\$0	\$853	\$0	E	CONNECTRIX
DS-6520R-B-EP	DS-6520R-B 96P/96P 16GB RTF Ent Switch (EMC OEM Products)	\$111,690	15%	\$94,937	\$5,585	\$3,909	\$0	\$1,675	\$0	E	CONNECTRIX
DS-65XPWRSUP	DS-6505R ADD ON PWR SUPPLY (EMC OEM Products)	\$2,500	15%	\$2,125	\$125	\$88	\$0	\$38	\$0	E	CONNECTRIX
DS6610-16G8PU	DS-6610B 8Port 16G SFP Upgrade Kit (EMC OEM Products)	\$4,460	15%	\$3,791	\$223	\$156	\$0	\$67	\$0	E	CONNECTRIX
DS-6610B-8PODLIC	DS-6610B 8Port SFP POD Lic - 0 SFPs =MA (EMC OEM Products)	\$4,560	15%	\$3,876	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6610B-ENT	DS-6610B Enterprise SW Bundle =MA (EMC OEM Products)	\$5,490	15%	\$4,667	\$988	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6610R-B-0	DS-6610R-B 8/24P RTF 0 SFP Switch (EMC OEM Products)	\$5,320	15%	\$4,522	\$266	\$186	\$0	\$80	\$0	E	CONNECTRIX
DS-6610R-B-8	DS-6610R-B 8/24P RTF W/8 16G SFP Swtch (EMC OEM Products)	\$5,780	15%	\$4,913	\$289	\$202	\$0	\$87	\$0	E	CONNECTRIX
DS-6610R-B-EP	DS-6610R-B 24/24P W/16GB RTF ENT SWITCH (EMC OEM Products)	\$17,780	15%	\$15,113	\$889	\$622	\$0	\$267	\$0	E	CONNECTRIX
DS6620-12PODLIC	DS-6620B 12Port SFP POD Lic - 0 SFPs =MA (EMC OEM Products)	\$10,560	15%	\$8,976	\$1,901	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS6620-16QSFPLIC	DS-6620B 16Port QSFP POD Lic 0 QSFPs =MA (EMC OEM Products)	\$14,080	15%	\$11,968	\$2,534	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS6620-32G12PU	DS-6620B 32G 12Port 32G SFP Upgrade Kit (EMC OEM Products)	\$11,820	15%	\$10,047	\$591	\$414	\$0	\$177	\$0	E	CONNECTRIX
DS6620-32GX4QSFP	DS-6620B 16Port 4X32G QSFP Upg Kit (EMC OEM Products)	\$23,640	15%	\$20,094	\$1,182	\$827	\$0	\$355	\$0	E	CONNECTRIX
DS6620-32QSFP-BRKO	DS-6620B 16P-4X32G BRKOUT QSFP POD KIT (EMC OEM Products)	\$35,900	15%	\$30,515	\$1,795	\$1,257	\$0	\$539	\$0	E	CONNECTRIX
DS-6620B-ENT	DS-6620B ENTERPRISE SW BUNDLE=MA (EMC OEM Products)	\$12,134	15%	\$10,314	\$2,184	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6620B-IR	DS-6620B INTEGRATED ROUTING LICENSE=MA (EMC OEM Products)	\$17,700	15%	\$15,045	\$3,186	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6620B-MF	DS-6620B Main Frame Enterprise Lic =MA (EMC OEM Products)	\$17,770	15%	\$15,105	\$3,199	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6620F-B-0	DS-6620F-B 24P/48P 32GB FTR 0 SFP Switch (EMC OEM Products)	\$20,992	15%	\$17,843	\$1,050	\$735	\$0	\$315	\$0	E	CONNECTRIX
DS-6620F-B-24	DS-6620F-B 24P/48P 32GB FTR 24SFP Switch (EMC OEM Products)	\$24,604	15%	\$20,913	\$1,230	\$861	\$0	\$369	\$0	E	CONNECTRIX
DS-6620F-B-EP	DS-6620F-B 48P/48P 32GB FTR Ent Switch (EMC OEM Products)	\$53,649	15%	\$45,602	\$2,682	\$1,878	\$0	\$805	\$0	E	CONNECTRIX
DS-6620R-B-0	DS-6620R-B 24P/48P 32GB RTF 0 SFP Switch (EMC OEM Products)	\$20,992	15%	\$17,843	\$1,050	\$735	\$0	\$315	\$0	E	CONNECTRIX
DS-6620R-B-24	DS-6620R-B 24P/48P 32GB RTF 24SFP Switch (EMC OEM Products)	\$24,604	15%	\$20,913	\$1,230	\$861	\$0	\$369	\$0	E	CONNECTRIX
DS-6620R-B-EP	DS-6620R-B 48P/48P 32GB RTF Ent Switch (EMC OEM Products)	\$53,649	15%	\$45,602	\$2,682	\$1,878	\$0	\$805	\$0	E	CONNECTRIX
DS8B3-V2-FFC	UPG 8B3 TO FULL FABRIC (EMC OEM Products)	\$3,800	15%	\$3,230	\$684	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS8B-QLC	QUICKLOOP FOR DS-8B2 (EMC OEM Products)	\$1,450	15%	\$1,233	\$261	\$0	\$0	\$0	\$0	E	CONNECTRIX
DSB2-LWKT	10km LW optic for CNTRX 2Gb B-Series (EMC OEM Products)	\$200	15%	\$170	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DSB2RLKT	RAILS FOR SYMM DSB2	\$700	34%	\$462	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DSBQLP-0D	QLOOP LIC FOR DSB (EMC OEM Products)	\$2,900	15%	\$2,465	\$522	\$0	\$0	\$0	\$0	E	CONNECTRIX
DSBRK40EXT-B	DSBRK40 EXTENSION RAIL -B	\$210	34%	\$139	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DSBRK40-FD-B	DSB SWITCH CLAR FIELD RCK KIT -B	\$290	34%	\$191	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DSBRKLT-B	DSB SW GEN RCK KIT -B	\$600	34%	\$396	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DSBXFAB-0D	XFAB LIC FOR DSB (EMC OEM Products)	\$1,175	15%	\$999	\$212	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-CUPSW-4700	CUP LIC FOR THE DS-4700M (EMC OEM Products)	\$5,200	15%	\$4,420	\$936	\$0	\$0	\$0	\$0	E	CONNECTRIX
DSED-LWKT10	LW OPTIC KIT-10KM	\$300	34%	\$198	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DSED-LWKT20	LW OPTIC KIT-20 KM	\$1,200	34%	\$792	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DSED-LWKT35	LW OPTIC KIT-35 KM	\$1,200	34%	\$792	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DSED-LWKT4G04	4GB 4KM LW SFP OPTIC MCD	\$2,100	34%	\$1,386	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DSED-LWKT4G10	4GB 10KM LW SFP OPTIC MCD	\$3,500	34%	\$2,310	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DSED-LWKT4G4	4GB 4KM LW SFP OPTIC BRCD	\$1,275	34%	\$842	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DSED-LWKT-XG1	XFP 10 GBPS L/W	\$3,600	34%	\$2,376	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DSED-LWKT-XG4	XFP 10GBPS LONGWAVE 40 KM OPTIC KIT	\$10,200	34%	\$6,732	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DSED-SWKT	ED OR DSSW OPTIC KIT	\$100	34%	\$66	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DSED-SWKT-XG	XFP 10 GBPS S/W	\$1,600	34%	\$1,056	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
EC1500BRKLT	MOUNT ED-XXB IN EC-1500B	\$305	34%	\$201	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
EC-1700-B	CONNECTRIX B SERIES CABINET	\$9,400	34%	\$6,204	\$940	\$658	\$0	\$282	\$0	C	CONNECTRIX
EC-1700-C	CONNECTRIX MDS SERIES CABINET	\$9,400	34%	\$6,204	\$940	\$658	\$0	\$282	\$0	C	CONNECTRIX
ED-12000B-CNV	12K/24K - NEMA RACK KIT	\$1,745	34%	\$1,152	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
ED-48K-COMB	BRCD CABLE COMB MNGMT TRAY 384 CABLES	\$800	34%	\$528	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
ED-DCX6-4B	ED-DCX6-4B Base Chassis, 0 Ports	\$138,703	34%	\$91,544	\$13,870	\$9,709	\$0	\$4,161	\$0	C	CONNECTRIX
ED-DCX6-8B	ED-DCX6-8B Base Chassis, 0 Ports	\$208,774	34%	\$137,791	\$20,877	\$14,614	\$0	\$6,263	\$0	C	CONNECTRIX
ED-DCX6-IR-LIC	ED-DCX6 INTEGRATED ROUTING LICENSE =MA (EMC OEM Products)	\$38,452	15%	\$32,684	\$6,921	\$0	\$0	\$0	\$0	E	CONNECTRIX
ED-DCX8510-4B	ED-8510-4-B BASE CHASSIS; 0 PORTS	\$104,800	34%	\$69,168	\$10,480	\$7,336	\$0	\$3,144	\$0	C	CONNECTRIX
ED-DCX8510-8B	ED-8510-8-B BASE CHASSIS; 0 PORTS	\$181,800	34%	\$119,988	\$18,180	\$12,726	\$0	\$5,454	\$0	C	CONNECTRIX
ED-DCX-B-IR-CF	ED-DCX-B INTEGRATED ROUTING LICENSE (EMC OEM Products)	\$38,810	15%	\$32,989	\$6,986	\$0	\$0	\$0	\$0	E	CONNECTRIX
ED-MDS-RLKT-AD	ED-XX ADJUSTABLE RAILKIT	\$480	34%	\$317	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
ENCSMTRCRDS	ES-5832B + PB-DCX-16GB SMART CARDS10-PK (EMC OEM Products)	\$393	15%	\$334	\$20	\$14	\$0	\$6	\$0	E	CONNECTRIX
ES5832B-48GBW-CF	ES-5832B 48G ENCRYP/TBW UPGRADE LICENSE (EMC OEM Products)	\$93,200	15%	\$79,220	\$16,776	\$0	\$0	\$0	\$0	E	CONNECTRIX
ES-5832B-AN-CF	ES-5832B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$8,230	15%	\$6,996	\$1,481	\$0	\$0	\$0	\$0	E	CONNECTRIX
ES-5832B-ENT-CF	ES-5832B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$13,400	15%	\$11,390	\$2,412	\$0	\$0	\$0	\$0	E	CONNECTRIX
ES-5832B-FV-CF	ES-5832B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$15,720	15%	\$13,362	\$2,830	\$0	\$0	\$0	\$0	E	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
ES-5832B-FW-CF	ES-5832B FABRIC WATCH LICENSE (EMC OEM Products)	\$7,055	15%	\$5,997	\$1,270	\$0	\$0	\$0	\$0	E	CONNECTRIX
ES-5832B-IR-CF	ES-5832B INTERGRATED ROUTING LICENSE (EMC OEM Products)	\$24,200	15%	\$20,570	\$4,356	\$0	\$0	\$0	\$0	E	CONNECTRIX
ES-5832B-PM-CF	ES-5832B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$7,055	15%	\$5,997	\$1,270	\$0	\$0	\$0	\$0	E	CONNECTRIX
ES-5832B-TR-CF	ES-5832B TRUNKING LICENSE (EMC OEM Products)	\$8,600	15%	\$7,310	\$1,548	\$0	\$0	\$0	\$0	E	CONNECTRIX
ES-5832B-XF-CF	ES-5832B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$5,700	15%	\$4,845	\$1,026	\$0	\$0	\$0	\$0	E	CONNECTRIX
FX8-24-10GBE-CF	ED-DCX FX8-24 2P 10GBE LICENSE (EMC OEM Products)	\$30,800	15%	\$26,180	\$5,544	\$0	\$0	\$0	\$0	E	CONNECTRIX
FX8-24-ADVEXT-CF	ED-DCX FX8-24 ADVANCED EXTENSION LICENSE (EMC OEM Products)	\$14,100	15%	\$11,985	\$2,538	\$0	\$0	\$0	\$0	E	CONNECTRIX
INTCABPWRC-D-B	C14-TO-C13 1M INTERNAL CAB POWER CORDS-B	\$6	34%	\$4	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
INTCAB-PWRCRD	C14-TO-C13 1METER INTERNAL CAB PWR CORDS	\$6	34%	\$4	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MDS-10GE-SFPL	MDS 10GbE LW Switch Optic (EMC OEM Products)	\$3,230	15%	\$2,746	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-10GE-SFPS	MDS 10GbE SW Switch Optic (EMC OEM Products)	\$800	15%	\$680	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-10G-LR	10GBASE-LR SFP+ MODULE	\$4,900	34%	\$3,234	\$490	\$343	\$0	\$147	\$0	C	CONNECTRIX
MDS-10G-SR	10GBASE-SR SFP+ MODULE	\$1,220	34%	\$805	\$122	\$85	\$0	\$37	\$0	C	CONNECTRIX
MDS-16FC-SFPL	MDS 16Gb FC LW Switch Optic (EMC OEM Products)	\$2,990	15%	\$2,542	\$150	\$105	\$0	\$45	\$0	E	CONNECTRIX
MDS-16FC-SFPS	MDS 16Gb FC SW Switch Optic (EMC OEM Products)	\$268	15%	\$228	\$13	\$9	\$0	\$4	\$0	E	CONNECTRIX
MDS-48P-16GFCU	MDS 9000 48-Port 16-Gbps FC Module	\$93,660	34%	\$61,816	\$9,366	\$6,556	\$0	\$2,810	\$0	C	CONNECTRIX
MDS-48P16GFCU	MDS 9000 48-Port 16-Gbps FC Module UPG	\$118,640	34%	\$78,302	\$9,135	\$6,407	\$0	\$2,729	\$0	C	CONNECTRIX
MDS-48P-32GFC	MDS 9700 48-Port 32Gbps FC Module	\$98,260	34%	\$64,852	\$9,826	\$6,878	\$0	\$2,948	\$0	C	CONNECTRIX
MDS-48P-32GFCU	MDS 9700 48-Port 32Gbps FC Module UPG	\$127,750	34%	\$84,315	\$9,837	\$6,899	\$0	\$2,938	\$0	C	CONNECTRIX
MDS-8G-ER	MDS 8G FC EXT Range Directr Optic	\$9,900	34%	\$6,534	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MDS-8G-LW	MDS 2/4/8-GBPS FC LONGWAVE SFP LC	\$2,700	34%	\$1,782	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MDS-8G-SW	MDS 2/4/8-GBPS FC SHORTWAVE SFP LC	\$240	34%	\$158	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MDS-9124-0D	24 PORT 4GB SWITCH W/8 ACTIVE PORTS (EMC OEM Products)	\$5,200	15%	\$4,420	\$260	\$182	\$0	\$78	\$0	E	CONNECTRIX
MDS-9124-8	4GB 8-PORT FC OPTIC KIT (EMC OEM Products)	\$1,900	15%	\$1,615	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-9124-8D	4GB 8-PORT FC OPTIC KIT (EMC OEM Products)	\$3,000	15%	\$2,550	\$150	\$105	\$0	\$45	\$0	E	CONNECTRIX
MDS-9134-2-CF	2-PORT 10GB ACTIVATION LICENSE (EMC OEM Products)	\$1,600	15%	\$1,360	\$288	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-9134-8-CF	8-PORT 4GB ACTIVATION LICENSE (EMC OEM Products)	\$3,100	15%	\$2,635	\$558	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-9148-POD	CISCO 9148 8-PORT POD LICENSE (EMC OEM Products)	\$6,400	15%	\$5,440	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-9148S-12	MDS-9148S 16Gb Switch - 12 active ports (EMC OEM Products)	\$4,580	15%	\$3,893	\$229	\$160	\$0	\$69	\$0	E	CONNECTRIX
MDS-9148S-POD	Connectrix 9148S 16G FC 12P UPG Lic=MA (EMC OEM Products)	\$4,500	15%	\$3,825	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-9148S-POD-CF	CONNECTRIX 9148S 16G FC 12P UPG LIC=MA (EMC OEM Products)	\$4,500	15%	\$3,825	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-9250I	16Gb, 50-Port 9250I, 20 active ports (EMC OEM Products)	\$53,900	15%	\$45,815	\$2,695	\$1,887	\$0	\$809	\$0	E	CONNECTRIX
MDS-9250I-20-CF	16Gb, 20-Port 9250I port upg license=MA (EMC OEM Products)	\$15,710	15%	\$13,354	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-9250I-IOA	MDS IOA License for 9250I=MA (EMC OEM Products)	\$47,720	15%	\$40,562	\$8,590	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-9250I-IOA-CF	MDS IOA LICENSE FOR 9250I=MA (EMC OEM Products)	\$47,720	15%	\$40,562	\$8,590	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-9396S-48	MDS-9396S 16Gb Switch - 48 active ports (EMC OEM Products)	\$36,941	15%	\$31,400	\$1,847	\$1,293	\$0	\$554	\$0	E	CONNECTRIX
MDS-9396S-48-I	MDS-9396S 16Gb Switch 48 act ports PSI (EMC OEM Products)	\$37,210	15%	\$31,629	\$1,861	\$1,302	\$0	\$558	\$0	E	CONNECTRIX
MDS-9396S-POD-CF	CONNECTRIX 9396S 16G FC 12P UPG LIC=MA (EMC OEM Products)	\$7,621	15%	\$6,478	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS9700-CABKIT	MDS-9710 EC-1700-C Adpt Brckts Kit	\$140	34%	\$92	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MDS-9706	9706 Chassis w/ Supl1, 4-PS, 3-Fab Mods	\$123,120	34%	\$81,259	\$12,312	\$8,618	\$0	\$3,694	\$0	C	CONNECTRIX
MDS9706-CABKIT	MDS-9706 EC-1700-C Adpt Brckts Kit	\$230	34%	\$152	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MDS-9706-FAB1	MDS 9706 Crossbar	\$6,310	34%	\$4,165	\$631	\$442	\$0	\$189	\$0	C	CONNECTRIX
MDS-9710	Connectrix MDS-9710 Director	\$193,340	34%	\$127,604	\$19,334	\$13,534	\$0	\$5,800	\$0	C	CONNECTRIX
MDS-9710-FAB	MDS 9710 Fabric 1 module	\$22,880	34%	\$15,101	\$2,288	\$1,602	\$0	\$686	\$0	C	CONNECTRIX
MDS-9710-FABU	MDS 9710 Fabric 1 module UPG	\$28,980	34%	\$19,127	\$2,231	\$1,565	\$0	\$667	\$0	C	CONNECTRIX
MDS-9710-PS	MDS 9710 3K Watt Power Supply	\$2,100	34%	\$1,386	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MDS-9710-PSU	MDS 9710 3K Watt Power Supply UPG	\$2,660	34%	\$1,756	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MDS9718-CABKIT	MDS-9718 EC-1700-C Adpt Brckts Kit	\$294	34%	\$194	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MDS-BAFL-KIT	EC-1700-C MDS BAFFLE KIT	\$400	34%	\$264	\$0	\$0	\$0	\$26	\$0	C	CONNECTRIX
MDS-DCNM-91-CF	DCNM SAN LICENSE FOR MDS 9100 (EMC OEM Products)	\$7,012	15%	\$5,960	\$1,262	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-91X-CF	DCNM SAN LIC MDS 9100 SWITCH BASED=MA (EMC OEM Products)	\$7,012	15%	\$5,960	\$1,262	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-92-CF	DCNM SAN LICENSE FOR MDS 9200 (EMC OEM Products)	\$7,012	15%	\$5,960	\$1,262	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-92X-CF	DCNM SAN LIC MDS 9200 SWITCH BASED=MA (EMC OEM Products)	\$7,012	15%	\$5,960	\$1,262	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-93-CF	DCNM 9300 SAN LICENSE SERVER BASED=MA (EMC OEM Products)	\$7,014	15%	\$5,962	\$1,263	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-93X-CF	DCNM 9300 SAN LICENSE SWITCH BASED=MA (EMC OEM Products)	\$7,014	15%	\$5,962	\$1,263	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-95-CF	DCNM SAN LICENSE FOR MDS 9500 (EMC OEM Products)	\$21,032	15%	\$17,877	\$3,786	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-95X-CF	DCNM SAN LIC MDS 9500 SWITCH BASED=MA (EMC OEM Products)	\$21,032	15%	\$17,877	\$3,786	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-97-CF	DCNM SAN License for MDS 9700 (EMC OEM Products)	\$21,032	15%	\$17,877	\$3,786	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-97X-CF	DCNM SAN LIC MDS 9700 SWITCH BASED=MA (EMC OEM Products)	\$21,032	15%	\$17,877	\$3,786	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-EDCNM-93-CF	ENT + DCNM MDS 9300 LIC SERVER BASED=MA (EMC OEM Products)	\$9,198	15%	\$7,818	\$1,656	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-EDCNM-93X-CF	ENT + DCNM MDS 9300 LIC SWITCH BASED=MA (EMC OEM Products)	\$9,198	15%	\$7,818	\$1,656	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-ENT-9100-CF	ENTERPRISE LIC KEY 9100 (EMC OEM Products)	\$7,300	15%	\$6,205	\$1,314	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-ENT-9200-CF	ENTERPRISE LIC KEY 9200 (EMC OEM Products)	\$8,100	15%	\$6,885	\$1,458	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-ENT-9300-CF	MDS 9300 ENTERPRISE LICENSE=MA (EMC OEM Products)	\$6,610	15%	\$5,619	\$1,190	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-ENT-9500-CF	ENTERPRISE LIC KEY 9500 (EMC OEM Products)	\$27,800	15%	\$23,630	\$5,004	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-ENT-97-CF	Enterprise License for MDS 9700 (EMC OEM Products)	\$27,250	15%	\$23,163	\$4,905	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-EXT92-SSN-CF	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO (EMC OEM Products)	\$23,900	15%	\$20,315	\$4,302	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-EXT95-SSN-CF	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO (EMC OEM Products)	\$23,900	15%	\$20,315	\$4,302	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-FCIP92-4-CF	MDS 9200 SAN EXT FOR 18/4 MSM M (EMC OEM Products)	\$15,600	15%	\$13,260	\$2,808	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-FCIP95-4-CF	MDS 9500 SAN EXT FOR ONE 18/4 MSM (EMC OEM Products)	\$15,600	15%	\$13,260	\$2,808	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-FCIP-9700	MDS 9000 24/10-port FCIP Module	\$141,260	34%	\$93,232	\$14,126	\$9,888	\$0	\$4,238	\$0	C	CONNECTRIX
MDS-FCIP-9700U	MDS 9000 24/10-port FCIP Module UPG	\$178,850	34%	\$118,041	\$13,771	\$9,658	\$0	\$4,114	\$0	C	CONNECTRIX
MDS-FCOE-8U	CISCO MDS9000 10-GBPS 8-PORT FCOE MODULE	\$31,980	34%	\$21,107	\$2,462	\$1,727	\$0	\$736	\$0	C	CONNECTRIX
MDS-FCOE-9700	Connectrix 48P 10Gb FCoE Module	\$84,800	34%	\$55,968	\$8,480	\$5,936	\$0	\$2,544	\$0	C	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
MDS-FCOE9700U	Connectrix 48P 10-Gb FCoE Module, UPG	\$110,240	34%	\$72,758	\$8,488	\$5,953	\$0	\$2,536	\$0	C	CONNECTRIX
MDS-FCOE-9718	Connectrix 24P 40Gb FCoE Module	\$93,035	34%	\$61,403	\$9,304	\$6,512	\$0	\$2,791	\$0	C	CONNECTRIX
MDS-FCOE-9718U	Connectrix 24P 40Gb FCoE Module UPG	\$120,946	34%	\$79,824	\$9,313	\$6,531	\$0	\$2,782	\$0	C	CONNECTRIX
MDS-FLASH-512	512MB FLASH UPGRADE	\$3,500	34%	\$2,310	\$0	\$245	\$0	\$105	\$0	C	CONNECTRIX
MDS-FMS-9100-CF	FABRIC MGR SVR LIC 91xx (EMC OEM Products)	\$6,800	15%	\$5,780	\$1,224	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-FMS-9200-CF	FABRIC MGR SVR LIC 92xx (EMC OEM Products)	\$7,100	15%	\$6,035	\$1,278	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-FMS-9500-CF	FABRIC MGR SVR LIC 95xx (EMC OEM Products)	\$21,200	15%	\$18,020	\$3,816	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-IO92I-MSM-CF	IOA LICENSE FOR THE MSM 18/4 MODULE IN (EMC OEM Products)	\$55,000	15%	\$46,750	\$9,900	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-IOA92-MSM-CF	IOA LICENSE FOR THE MSM 18/4 MODULE IN (EMC OEM Products)	\$55,000	15%	\$46,750	\$9,900	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-IOA92-SSN-CF	IOA LICENSE (1 ENGINE) FOR THE SSN-16 (EMC OEM Products)	\$54,600	15%	\$46,410	\$9,828	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-IOA95-MSM-CF	IOA LICENSE FOR THE MSM 18/4 MODULE IN (EMC OEM Products)	\$55,000	15%	\$46,750	\$9,900	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-IOA95-SSN-CF	IOA LICENSE (1 ENGINE) FOR THE SSN-16 (EMC OEM Products)	\$54,600	15%	\$46,410	\$9,828	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-MAIN-9100	MAINFRAME LIC KEY 9100 (EMC OEM Products)	\$12,600	15%	\$10,710	\$2,268	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-MAIN-9200-CF	MAINFRAME LIC KEY 9200 (EMC OEM Products)	\$12,000	15%	\$10,200	\$2,160	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-MAIN-9500-CF	MAINFRAME LIC KEY 9500 (EMC OEM Products)	\$25,000	15%	\$21,250	\$4,500	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-MAIN-9700-CF	Connectrix MDS Mainframe Lic Key 9700=MA (EMC OEM Products)	\$25,130	15%	\$21,361	\$4,523	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-PBF1804U	4 GB 18 FC/4 GE PORT MODULE	\$68,120	34%	\$44,959	\$5,245	\$3,678	\$0	\$1,567	\$0	C	CONNECTRIX
MDS-QSFP-40G-CSR4	MDS 40G CSR Optic QSFP+	\$3,668	34%	\$2,421	\$367	\$257	\$0	\$110	\$0	C	CONNECTRIX
MDS-QSFP-40G-SR4	MDS 40G SR Optic QSFP+	\$3,668	34%	\$2,421	\$367	\$257	\$0	\$110	\$0	C	CONNECTRIX
MDS-QSFP-40G-SR-BD	MDS 40G QSFP BiDi	\$1,342	34%	\$886	\$134	\$94	\$0	\$40	\$0	C	CONNECTRIX
MDS-QSFP-H40G-10M	MDS 40G Active Optical Cable Assy 10M	\$1,224	34%	\$808	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MDS-QSFP-H40G-3M	MDS 40G Active Optical Cable Assy 3M	\$1,039	34%	\$686	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MDS-QSFP-H40G-5M	MDS 40G Active Optical Cable Assy 5M	\$1,224	34%	\$808	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MDS-SC	OPTIONAL SMART CARD FOR SME FEATURE	\$470	34%	\$310	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MDS-SCR	OPTIONAL SMART CARD READER FOR SME	\$1,100	34%	\$726	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MDS-SFP-10GLW	MDS 10-GBPS FIBRE CHANNEL-LONGWAVE; SFP+	\$4,900	34%	\$3,234	\$490	\$343	\$0	\$147	\$0	C	CONNECTRIX
MDS-SFP-10GSW	MDS 10-GBPS FIBRE CHANNEL-SHORTWAVE; SFP	\$1,800	34%	\$1,188	\$180	\$126	\$0	\$54	\$0	C	CONNECTRIX
MDS-SFP-16GLW	MDS 16GB FC LW Optic	\$4,560	34%	\$3,010	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MDS-SFP-16GSW	MDS 16GB FC SW Optic	\$408	34%	\$269	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MDS-SFP-32GLW	MDS 32G LW Optic SFP+	\$7,370	34%	\$4,864	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MDS-SFP-32GSW	MDS 32G SW Optic SFP+	\$1,540	34%	\$1,016	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MDS-SFP-8GER	MDS 8G FC EXT Range Switch Optic (EMC OEM Products)	\$6,500	15%	\$5,525	\$325	\$228	\$0	\$98	\$0	E	CONNECTRIX
MDS-SFP-8GLW	2/4/8-GBPS FC LONGWAVE SWITCH SFP LC (EMC OEM Products)	\$1,800	15%	\$1,530	\$90	\$63	\$0	\$27	\$0	E	CONNECTRIX
MDS-SFP-8GSW	2/4/8-GBPS FC SHORTWAVE SWITCH SFP LC (EMC OEM Products)	\$158	15%	\$134	\$8	\$6	\$0	\$2	\$0	E	CONNECTRIX
MDS-SFP-GE-T	MDS-9250i 1Gb Copper SFP (EMC OEM Products)	\$324	15%	\$275	\$16	\$11	\$0	\$5	\$0	E	CONNECTRIX
MDS-SME-9200-CF	MDS 9200 SME LICENSE FOR MDS- (EMC OEM Products)	\$15,900	15%	\$13,515	\$2,862	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-SME-9200E-CF	SME LIC FOR EXPANSION SLOT IN MDS-9222I (EMC OEM Products)	\$15,900	15%	\$13,515	\$2,862	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-SME92-SSN-CF	SME LICENSE (1 ENGINE) FOR TH (EMC OEM Products)	\$17,900	15%	\$15,215	\$3,222	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-SME-9500-CF	DIRECTOR SME LICENSE FOR MDS-PBF1-1804 (EMC OEM Products)	\$15,900	15%	\$13,515	\$2,862	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-SME95-SSN-CF	SME LIC (1 ENGINE) FOR T (EMC OEM Products)	\$17,900	15%	\$15,215	\$3,222	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-TRI-LW	1-Gb Ethernet 2-Gb FC Tri-mode Longwave	\$1,700	34%	\$1,122	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MDS-TRI-SW	1-Gb Ethernet 2-Gb FC Tri-mode Shortwave	\$300	34%	\$198	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MDS-TW NX-10M	10G BASE COPPER ACTIVE TWINAX CABLE; 10M	\$510	34%	\$337	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MDS-TW NX-1M	10G BASE COPPER PASSIVE TWINAX CABLE; 1M	\$185	34%	\$122	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MDS-TW NX-3M	10G BASE COPPER PASSIVE TWINAX CABLE; 3M	\$265	34%	\$175	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MDS-TW NX-5M	10G BASE COPPER PASSIVE TWINAX CABLE; 5M	\$325	34%	\$215	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MDS-TW NX-7M	10G BASE COPPER ACTIVE TWINAX CABLE; 7M	\$450	34%	\$297	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
MP7500-CU	MP-7500 FICON CUP (EMC OEM Products)	\$7,055	15%	\$5,997	\$1,270	\$0	\$0	\$0	\$0	E	CONNECTRIX
MP-7800B	MP-7800B BASE 4P FC 2P 1GBE MP SWITCH (EMC OEM Products)	\$13,900	15%	\$11,815	\$695	\$487	\$0	\$209	\$0	E	CONNECTRIX
MP-7800B-ADVX-CF	MP-7800B ADVANCED EXTENSION LICENSE (EMC OEM Products)	\$9,505	15%	\$8,079	\$1,711	\$0	\$0	\$0	\$0	E	CONNECTRIX
MP-7800B-AN-CF	MP-7800B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$4,215	15%	\$3,583	\$759	\$0	\$0	\$0	\$0	E	CONNECTRIX
MP-7800B-ENT-CF	MP-7800B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$11,565	15%	\$9,830	\$2,082	\$0	\$0	\$0	\$0	E	CONNECTRIX
MP7800B-ENTFC	MP-7800B ENTERPRISE UPG W/12 8GB FC SFPs (EMC OEM Products)	\$44,700	15%	\$37,995	\$2,235	\$1,565	\$0	\$671	\$0	E	CONNECTRIX
MP-7800B-FIC-CF	MP-7800B FICON CUP LICENSE (EMC OEM Products)	\$5,195	15%	\$4,416	\$935	\$0	\$0	\$0	\$0	E	CONNECTRIX
MP-7800B-FV-CF	MP-7800B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$5,820	15%	\$4,947	\$1,048	\$0	\$0	\$0	\$0	E	CONNECTRIX
MP-7800B-FW-CF	MP-7800B FABRIC WATCH LICENSE (EMC OEM Products)	\$2,550	15%	\$2,168	\$459	\$0	\$0	\$0	\$0	E	CONNECTRIX
MP-7800B-IR-CF	MP-7800B INTEGRATED ROUTING LICENSE (EMC OEM Products)	\$12,350	15%	\$10,498	\$2,223	\$0	\$0	\$0	\$0	E	CONNECTRIX
MP-7800B-PM-CF	MP-7800B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$2,845	15%	\$2,418	\$512	\$0	\$0	\$0	\$0	E	CONNECTRIX
MP-7800B-SAO-CF	MP-7800B SERVER APPLICATION OPTIMIZA LIC (EMC OEM Products)	\$1,375	15%	\$1,169	\$248	\$0	\$0	\$0	\$0	E	CONNECTRIX
MP-7800B-TR-CF	MP-7800B TRUNKING LICENSE (EMC OEM Products)	\$4,215	15%	\$3,583	\$759	\$0	\$0	\$0	\$0	E	CONNECTRIX
MP-7800B-XF-CF	MP-7800B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$2,845	15%	\$2,418	\$512	\$0	\$0	\$0	\$0	E	CONNECTRIX
MP-7840B	MP-7840B Base 24P FC 2P 1Gbe MP Switch (EMC OEM Products)	\$88,650	15%	\$75,353	\$4,433	\$3,103	\$0	\$1,330	\$0	E	CONNECTRIX
MP-7840B-CU	MP-7840B FICON CUP Lic=MA (EMC OEM Products)	\$7,800	15%	\$6,630	\$1,404	\$0	\$0	\$0	\$0	E	CONNECTRIX
MP-7840B-CU-CF	MP-7840B FICON CUP Lic=MA (EMC OEM Products)	\$7,800	15%	\$6,630	\$1,404	\$0	\$0	\$0	\$0	E	CONNECTRIX
MP-7840B-IR	MP-7840B Intergrated Routing Lic=MA (EMC OEM Products)	\$17,700	15%	\$15,045	\$3,186	\$0	\$0	\$0	\$0	E	CONNECTRIX
MP-7840B-IR-CF	MP-7840B Intergrated Routing Lic=MA (EMC OEM Products)	\$17,700	15%	\$15,045	\$3,186	\$0	\$0	\$0	\$0	E	CONNECTRIX
MP-7840B-WU1	MP-7840B Wan Upgrade1 Lic=MA (EMC OEM Products)	\$36,580	15%	\$31,093	\$6,584	\$0	\$0	\$0	\$0	E	CONNECTRIX
MP-7840B-WU1-CF	MP-7840B Wan Upgrade1 Lic=MA (EMC OEM Products)	\$36,580	15%	\$31,093	\$6,584	\$0	\$0	\$0	\$0	E	CONNECTRIX
MP-7840B-WU2	MP-7840B Wan Upgrade2 Lic=MA (EMC OEM Products)	\$59,030	15%	\$50,176	\$10,625	\$0	\$0	\$0	\$0	E	CONNECTRIX
MP-7840B-WU2-CF	MP-7840B Wan Upgrade2 Lic=MA (EMC OEM Products)	\$59,030	15%	\$50,176	\$10,625	\$0	\$0	\$0	\$0	E	CONNECTRIX
MP-8000B-FW-CF	MP-8000B FABRIC WATCH LICENSE (EMC OEM Products)	\$4,100	15%	\$3,485	\$738	\$0	\$0	\$0	\$0	E	CONNECTRIX
MP-8000B-PM-CF	MP-8000B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$4,500	15%	\$3,825	\$810	\$0	\$0	\$0	\$0	E	CONNECTRIX
MP-8000B-TR-CF	MP-8000B TRUNKING LICENSE (EMC OEM Products)	\$5,700	15%	\$4,845	\$1,026	\$0	\$0	\$0	\$0	E	CONNECTRIX
PB-DCX-24FCOE	ED-DCX-B 24P FCOE BLADE	\$105,100	34%	\$69,366	\$10,510	\$7,357	\$0	\$3,153	\$0	C	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
PB-DCX24FCOEU	ED-DCX-B 24P FCOE BLADE UPGRADE	\$139,375	34%	\$91,988	\$13,938	\$9,756	\$0	\$4,181	\$0	C	CONNECTRIX
PB-DCX-32P16G	DCX PORT BLADE 32P 32 16G SFPS	\$82,600	34%	\$54,516	\$8,260	\$5,782	\$0	\$2,478	\$0	C	CONNECTRIX
PB-DCX32P16GEU	DCX 16G PORT BLADE 32P 0 SFPS	\$64,100	34%	\$42,306	\$6,410	\$4,487	\$0	\$1,923	\$0	C	CONNECTRIX
PBDCX32P16GEU	DCX 16G PORT BLADE 32P 0 SFPS UPG	\$83,330	34%	\$54,998	\$6,416	\$4,500	\$0	\$1,917	\$0	C	CONNECTRIX
PB-DCX32P16GU	DCX UPGRADE PORT BLADE 32P 32 16G SFPS	\$109,590	34%	\$72,329	\$10,959	\$7,671	\$0	\$3,288	\$0	C	CONNECTRIX
PB-DCX-48P16G	DCX PORT BLADE 48P 48 16G SFPS	\$115,800	34%	\$76,428	\$11,580	\$8,106	\$0	\$3,474	\$0	C	CONNECTRIX
PB-DCX48P16GEU	DCX 16G PORT BLADE 48P 0 SFPS	\$89,200	34%	\$58,872	\$8,920	\$6,244	\$0	\$2,676	\$0	C	CONNECTRIX
PBDCX48P16GEU	DCX 16G PORT BLADE 48P 0 SFPS UPG	\$115,960	34%	\$76,534	\$8,929	\$6,262	\$0	\$2,667	\$0	C	CONNECTRIX
PB-DCX48P16GU	DCX UPGRADE PORT BLADE 48P 48 16G SFPS	\$153,530	34%	\$101,330	\$15,353	\$10,747	\$0	\$4,606	\$0	C	CONNECTRIX
PB-DCX6-48P32G	DCX6 32G PORT BLADE 48P 48 SW 32G SFPS	\$180,501	34%	\$119,131	\$18,050	\$12,635	\$0	\$5,415	\$0	C	CONNECTRIX
PB-DCX6-48P32GEU	DCX6 32G PORT BLADE 48P 0 SFPS	\$128,374	34%	\$84,727	\$12,837	\$8,986	\$0	\$3,851	\$0	C	CONNECTRIX
PB-DCX6-48P32GEU	DCX6 32G PORT BLADE 48P 0 SFPS UPG	\$166,887	34%	\$110,145	\$16,689	\$11,682	\$0	\$5,007	\$0	C	CONNECTRIX
PB-DCX6-48P32GU	DCX6 32G PORT BLADE 48P 48 SW SFPS UPG	\$234,651	34%	\$154,870	\$23,465	\$16,426	\$0	\$7,040	\$0	C	CONNECTRIX
PBDCX-64P-16G	DCX8510 16G 64P PORT BLADE 16-QSFPS	\$153,300	34%	\$101,178	\$15,330	\$10,731	\$0	\$4,599	\$0	C	CONNECTRIX
PBDCX-64P16GU	DCX8510 16G 64P UPG PORT BLADE 16-QSFPS	\$199,290	34%	\$131,531	\$19,290	\$13,762	\$0	\$4,584	\$0	C	CONNECTRIX
PB-DCX-FX8-24	ED-DCX-B FX8-24 FCIP BLADE	\$109,660	34%	\$72,376	\$10,966	\$7,676	\$0	\$3,290	\$0	C	CONNECTRIX
PB-DCXFX8-24U	ED-DCX-B FX8-24 FCIP BLADE UPGRADE	\$142,000	34%	\$93,720	\$14,200	\$9,940	\$0	\$4,260	\$0	C	CONNECTRIX
PM-DS16	PRODUCT MGR SW FOR DS-16M (EMC OEM Products)	\$2,900	15%	\$2,465	\$522	\$0	\$0	\$0	\$0	E	CONNECTRIX
PM-DS32	PRODUCT MGR SW FOR DS32M (EMC OEM Products)	\$3,400	15%	\$2,890	\$612	\$0	\$0	\$0	\$0	E	CONNECTRIX
PWRC-DCX-EU	DCX EU CEE7/7 PWR CRD KIT - 2PER	\$400	34%	\$264	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
PWRC-DCX-NA	DCX NORTHAM 250V PWR CRD KIT - 2PER	\$400	34%	\$264	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
PWRC-DCX-NALV	DCX NORTHAM 110V PWR CRD KIT - 2PER	\$400	34%	\$264	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
PWRC-DCX-OT	DCX NON-EU 230V PWR CRD KIT - 2PER	\$400	34%	\$264	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
SP-HUB-ETH	CONNECTRIX ETHERNET HUB	\$1,300	34%	\$858	\$130	\$91	\$39	\$0	\$0	C	CONNECTRIX
SW-48000B-CU-CF	FICON CUP-ED-48000B (EMC OEM Products)	\$29,400	15%	\$24,990	\$5,292	\$0	\$0	\$0	\$0	E	CONNECTRIX
SW-48000B-ENT-CF	ENT SW BNDDL FOR ED-48000B (EMC OEM Products)	\$45,200	15%	\$38,420	\$8,136	\$0	\$0	\$0	\$0	E	CONNECTRIX
SW-48000B-FW-CF	FAB WATCH FOR ED-48000B (EMC OEM Products)	\$24,400	15%	\$20,740	\$4,392	\$0	\$0	\$0	\$0	E	CONNECTRIX
SW-48000B-IP-CF	FCIP LICENSE FOR THE 181 BLADE (EMC OEM Products)	\$24,400	15%	\$20,740	\$4,392	\$0	\$0	\$0	\$0	E	CONNECTRIX
SW-48000B-PM-CF	PERF MONITOR ED-48000B (EMC OEM Products)	\$27,100	15%	\$23,035	\$4,878	\$0	\$0	\$0	\$0	E	CONNECTRIX
SW-48000B-TR-CF	TRUNKING FOR ED-48000B (EMC OEM Products)	\$33,900	15%	\$28,815	\$6,102	\$0	\$0	\$0	\$0	E	CONNECTRIX
SW-48000B-XF-CF	EXT FABRIC FOR ED-48000B (EMC OEM Products)	\$27,100	15%	\$23,035	\$4,878	\$0	\$0	\$0	\$0	E	CONNECTRIX
VDX6740-2P40G-CF	VDX-6740 2X40GBE POD Upgrade Lic=MA (EMC OEM Products)	\$4,800	15%	\$4,080	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
VDX6740-8P10G-CF	VDX-6740 8X10GBE POD Upgrade Lic=MA (EMC OEM Products)	\$4,400	15%	\$3,740	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
VDX-6740B-24F	VDX-6740B 24P/48P 10GbE Switch FTR Air (EMC OEM Products)	\$15,995	15%	\$13,596	\$800	\$560	\$0	\$240	\$0	E	CONNECTRIX
VDX-6740B-24R	VDX-6740B 24P/48P 10GbE Switch RTF Air (EMC OEM Products)	\$15,995	15%	\$13,596	\$800	\$560	\$0	\$240	\$0	E	CONNECTRIX
VDX-6740B-64F	VDX-6740B 48P 10GbE 4-40GbE Switch FTR (EMC OEM Products)	\$34,995	15%	\$29,746	\$1,750	\$1,225	\$0	\$525	\$0	E	CONNECTRIX
VDX-6740B-64R	VDX-6740B 48P 10GbE 4-40GbE Switch RTF (EMC OEM Products)	\$34,995	15%	\$29,746	\$1,750	\$1,225	\$0	\$525	\$0	E	CONNECTRIX
VDX6740-FCOE-CF	VDX-6740 FCoE Lic=MA (EMC OEM Products)	\$12,000	15%	\$10,200	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
VDX6740RCKMINT	VDX-6740 27-31 Rack Mount Kit (EMC OEM Products)	\$175	15%	\$149	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
VDXSFP-10G-SR	VDX SFP 10GbE SR OPTIC 1 PACK (EMC OEM Products)	\$750	15%	\$638	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
VDXSFP-10GSR8	VDX SFP 10GbE SR OPTIC 8 PACK (EMC OEM Products)	\$3,400	15%	\$2,890	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
456-107-988	DD VE PERPETUAL CAP 1TB=CA	\$1,675	26%	\$1,240	\$385	\$352	\$0	\$0	\$0	DM	DATA DOMAIN
456-107-989	DD VE PERPETUAL CAP NF 1TB=CA	\$1,355	15%	\$1,152	\$312	\$285	\$0	\$0	\$0	DD-1	DATA DOMAIN
456-109-422	LICENSE DD OE PER TB MID CAPACITY ACT=CB	\$1,450	26%	\$1,073	\$174	\$145	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-423	LICENSE DD OE PER TB CAPACITY ER=CB	\$785	26%	\$581	\$94	\$79	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-424	LICENSE BASE DD OE DD6300=IA	\$16,200	15%	\$13,770	\$1,944	\$1,620	\$0	\$0	\$0	DD-1	DATA DOMAIN
456-109-427	LICENSE DD OE PER TB UPG ACTIVE=CB	\$1,750	26%	\$1,295	\$210	\$175	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-428	LICENSE DD OE PER TB UPG ER=CB	\$915	26%	\$677	\$110	\$92	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-432	LICENSE DD OE PER TB HI CAPACITY ACT=CB	\$1,450	26%	\$1,073	\$174	\$145	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-433	LICENSE BASE DD OE DD9800=IA	\$16,200	15%	\$13,770	\$1,944	\$1,620	\$0	\$0	\$0	DD-1	DATA DOMAIN
456-109-596	LICENSE BASE DD OE DD2200-14=IA	\$5,896	15%	\$5,012	\$708	\$590	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-597	LICENSE BASE DD OE DD2200-24=IA	\$10,736	15%	\$9,126	\$1,288	\$1,074	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-598	LICENSE BASE DD OE DD2200-4=IA	\$3,168	15%	\$2,693	\$380	\$317	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-600	LIC BOOST DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-601	LICENSE ENCRYPTION DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-602	LIC REPLICATOR DD2200=IA	\$2,540	15%	\$2,159	\$457	\$406	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-604	LICENSE RETENTION LOCK COMPL DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-605	LICENSE RETENTION LOCK GOVERN DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-606	LIC VTL OPEN SYSTEMS DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-607	LIC VTL NDMP TAPE SVR ETH DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-608	LIC VTL IBM IOS DD2200=IA	\$2,250	15%	\$1,913	\$405	\$360	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-609	LICENSE EXPSTOR DD2200=IA	\$8,500	15%	\$7,225	\$1,020	\$850	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-611	UPG BOOST 2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-612	LICENSE ENCRYPTION 2200 UPGRADE=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-613	LIC REPLICATOR 2200 UPGRADE=IA	\$2,540	15%	\$2,159	\$457	\$406	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-614	LIC RTN LOCK COMPL EDTN DD2200 UPG=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-615	LIC RTN LOCK GOV EDTN DD2200 UPG=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-616	LIC VTL OPEN SYSTEMS DD2200 UPGRADE=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-617	LIC VTL NDMP TAPE SVR ETH DD2200 UPG=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-618	LIC VTL IBM IOS DD2200 UPGRADE=IA	\$2,250	15%	\$1,913	\$405	\$360	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-619	LIC VTL OPEN SYS TO IBM IOS 2200 UPG=IA	\$750	15%	\$638	\$135	\$120	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-620	LICENSE EXPSTOR 2200 UPG=IA	\$8,500	15%	\$7,225	\$1,020	\$850	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-621	LICENSE CAP ON DEMAND 2200 4TB UPG=IA	\$11,500	15%	\$9,775	\$1,380	\$1,150	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-622	LICENSE BASE DD OE DD2500-21=IA	\$15,000	26%	\$11,100	\$1,800	\$1,500	\$0	\$0	\$0	DM	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
456-109-623	LICENSE BASE DD OE DD2500-36=IA	\$15,000	26%	\$11,100	\$1,800	\$1,500	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-624	LIC BOOST,DD2500=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-625	LICENSE,ENCRYPTION,DD2500=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-626	LIC REPLICATOR,DD2500=IA	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-627	LICENSE,RETENTION LOCK COMPL,DD2500=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-628	LICENSE,RETENTION LOCK GOV,DD2500=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-629	LIC VTL,OPEN SYSTEMS,DD2500=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-630	LIC VTL,NDMP TAPE SERVER,ETH,DD2500=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-631	LIC VTL,IBM IOS,DD2500=IA	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-634	UPG BOOST,2500=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-635	LICENSE,ENCRYPTION,2500,UPGRADE=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-636	LIC REPLICATOR, 2500,UPGRADE=IA	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-637	LIC,RETENTION LOCK COMPL ,DD2500,UPG=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-638	LIC,RETENTION LOCK GOV ,DD2500,UPG=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-639	LIC,VTL,OPEN SYSTEMS,DD2500,UPG=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-640	LIC,VTL,NDMP TAPE SVR,ETH,DD2500,UPG=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-641	LIC,VTL,IBM IOS,DD2500,UPG=IA	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-642	LIC VTL,OPEN SYS TO IBM IOS,2500=IA	\$2,000	26%	\$1,480	\$360	\$320	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-644	LICENSE BASE DD OE DD4200=IA	\$15,000	26%	\$11,100	\$1,800	\$1,500	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-645	LIC BOOST,DD4200=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-646	LICENSE,ENCRYPTION,DD4200=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-648	LIC REPLICATOR,DD4200=IA	\$10,000	26%	\$7,400	\$1,800	\$1,600	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-649	LICENSE,RETENTION LOCK COMPL,DD4200=IA	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-650	LICENSE,RETENTION LOCK GOV,DD4200=IA	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-651	LIC VTL,OPEN SYSTEMS,DD4200=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-652	LIC VTL,NDMP TAPE SERVER,ETH,DD4200=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-653	LIC VTL,IBM IOS,DD4200=IA	\$13,500	26%	\$9,990	\$2,430	\$2,160	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-654	LICENSE,EXP CAP,DD4200,ABOVE 120TB=IA	\$20,000	26%	\$14,800	\$2,400	\$2,000	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-656	UPG BOOST,DD4200=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-657	LICENSE,ENCRYPTION,DD4200,UPGRADE=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-659	LIC REPLICATOR DD4200,UPGRADE=IA	\$10,000	26%	\$7,400	\$1,800	\$1,600	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-660	LIC,RETENTION LOCK COMPL ,DD4200,UPG=IA	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-661	LIC,RETENTION LOCK GOV ,DD4200,UPG=IA	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-662	LIC,VTL,OPEN SYSTEMS,DD4200,UPG=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-663	LIC,VTL,NDMP TAPE SVR,ETH,DD4200,UPG=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-664	LIC,VTL,IBM IOS,DD4200,UPG=IA	\$13,500	26%	\$9,990	\$2,430	\$2,160	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-665	LIC,VTL,OPEN SYS TO IBM IOS,DD4200=IA	\$4,500	26%	\$3,330	\$810	\$720	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-666	LICENSE,EXPCAP,DD4200,ABOVE 120TB,UPG=IA	\$20,000	26%	\$14,800	\$2,400	\$2,000	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-667	LICENSE BASE DD OE DD4500=IA	\$15,000	26%	\$11,100	\$1,800	\$1,500	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-668	LIC BOOST,DD4500=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-669	LICENSE,ENCRYPTION,DD4500=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-671	LIC REPLICATOR,DD4500=IA	\$30,000	26%	\$22,200	\$5,400	\$4,800	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-672	LICENSE,RETENTION LOCK COMPL,DD4500=IA	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-673	LICENSE,RETENTION LOCK GOV,DD4500=IA	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-674	LIC VTL,OPEN SYSTEMS,DD4500=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-675	LIC VTL,NDMP TAPE SERVER,ETH,DD4500=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-676	LIC VTL,IBM IOS,DD4500=IA	\$28,500	26%	\$21,090	\$5,130	\$4,560	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-677	LICENSE,EXP CAP,DD4500,ABOVE 180TB=IA	\$30,000	26%	\$22,200	\$3,600	\$3,000	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-679	UPG BOOST,DD4500=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-680	LICENSE,ENCRYPTION,DD4500,UPGRADE=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-682	LIC REPLICATOR, DD4500,UPGRADE=IA	\$30,000	26%	\$22,200	\$5,400	\$4,800	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-683	LIC,RETENTION LOCK COMPL ,DD4500,UPG=IA	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-684	LIC,RETENTION LOCK GOV ,DD4500,UPG=IA	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-685	LIC,VTL,OPEN SYSTEMS,DD4500,UPG=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-686	LIC,VTL,NDMP TAPE SVR,ETH,DD4500,UPG=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-687	LIC,VTL,IBM IOS,DD4500,UPG=IA	\$28,500	26%	\$21,090	\$5,130	\$4,560	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-688	LIC,VTL,OPEN SYS TO IBM IOS,DD4500=IA	\$9,500	26%	\$7,030	\$1,710	\$1,520	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-689	LICENSE,EXPCAP,DD4500,ABOVE 180TB,UPG=IA	\$30,000	26%	\$22,200	\$3,600	\$3,000	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-690	LICENSE BASE DD OE DD7200=IA	\$20,000	26%	\$14,800	\$2,400	\$2,000	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-691	LIC BOOST,DD7200=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-692	LICENSE,ENCRYPTION,DD7200=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-694	LIC REPLICATOR,DD7200=IA	\$60,000	26%	\$44,400	\$10,800	\$9,600	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-695	LICENSE,RETENTION LOCK COMPL,DD7200=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-696	LICENSE,RETENTION LOCK GOV,DD7200=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-697	LIC VTL,OPEN SYSTEMS,DD7200=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-698	LIC VTL,NDMP TAPE SVR,ETH,DD7200=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-699	LIC VTL,IBM IOS,DD7200=IA	\$57,000	26%	\$42,180	\$10,260	\$9,120	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-700	LICENSE,EXP CAP,DD7200,ABOVE 360TB=IA	\$40,000	26%	\$29,600	\$4,800	\$4,000	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-706	UPG BOOST,DD7200=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-707	LICENSE,ENCRYPTION,DD7200,UPGRADE=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-709	LIC REPLICATOR, DD7200,UPGRADE=IA	\$60,000	26%	\$44,400	\$10,800	\$9,600	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-710	LIC,RETENTION LOCK COMPL ,DD7200,UPG=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-711	LIC,RETENTION LOCK GOV ,DD7200,UPG=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-712	LIC,VTL,OPEN SYSTEMS,DD7200,UPG=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
456-109-713	LIC,VTL,NDMP TAPE SVR,ETH,DD7200,UPG=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-714	LIC,VTL,IBM IOS,DD7200,UPG=IA	\$57,000	26%	\$42,180	\$10,260	\$9,120	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-715	LIC,VTL,OPEN SYS TO IBM IOS,DD7200=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-716	LICENSE,EXPCAP,DD7200,ABOVE 360TB,UPG=IA	\$40,000	26%	\$29,600	\$4,800	\$4,000	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-724	LICENSE BASE DD OE DD6800=IA	\$16,200	15%	\$13,770	\$1,944	\$1,620	\$0	\$0	\$0	DD-1	DATA DOMAIN
456-109-751	LICENSE BASE DD OE DD9300=IA	\$16,200	15%	\$13,770	\$1,944	\$1,620	\$0	\$0	\$0	DD-1	DATA DOMAIN
456-109-775	LICENSE BASE DD OE DD9500=IA	\$20,000	26%	\$14,800	\$2,400	\$2,000	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-776	LIC BOOST DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-777	LIC ENCRYPTION DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-779	LIC REPLICATOR DD9500=IA	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-780	LIC RETENTION LOCK COMPLIANCE DD9500=IA	\$90,000	26%	\$66,600	\$16,200	\$14,400	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-781	LIC RETENTION LOCK GOVERNANCE DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-782	LIC VTL OPEN SYSTEMS DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-783	LIC VTL NDMP TAPE SVR ETH DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-784	LIC VTL IBM IOS DD9500=IA	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-785	LIC EXP CAP DD9500 MORE THAN 540TB=IA	\$50,000	26%	\$37,000	\$6,000	\$5,000	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-788	UPG BOOST,DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-789	LIC ENCRYPTION DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-791	LIC REPLICATOR DD9500 UPG=IA	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-792	LIC RETN LOCK COMPL EDTN DD9500 UPG=IA	\$90,000	26%	\$66,600	\$16,200	\$14,400	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-793	LIC RETN LOCK GOV EDTION DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-794	LIC VTL OPEN SYSTEMS DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-795	LIC VTL NDMP TAPE SERV ETH DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-796	LIC VTL IBM IOS DD9500 UPG=IA	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-797	LIC VTL OPEN SYS IBM IOS DD9500 UPG=IA	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-798	LIC EXPCAP DD9500 ABOVE 540TB UPG=IA	\$50,000	26%	\$37,000	\$9,000	\$8,000	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-817	UPG BOOST,DD160=IA	\$350	15%	\$298	\$63	\$56	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-818	LICENSE,ENCRYPTION,DD160,UPGRADE=IA	\$350	15%	\$298	\$63	\$56	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-819	LIC,RETENTION LOCK COMPL; DD160,UPG=IA	\$500	15%	\$425	\$90	\$80	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-820	LIC,RETENTION LOCK GOV; DD160,UPG=IA	\$500	15%	\$425	\$90	\$80	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-821	LIC,VTL;160INCL:1XPCIE CARD;DP;4G;UPG=IA	\$3,000	15%	\$2,550	\$540	\$480	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-822	LIC,VTL;NDMP TAPE SVR;ETH;DD160;UPG=IA	\$350	15%	\$298	\$63	\$56	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-823	LIC,VTL;IBM I/OS;FC;DD160;1XDP;4G;UPG=IA	\$3,175	15%	\$2,699	\$572	\$508	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-824	LIC VTL;OPEN SYS TO IBM I/OS;DD160=IA	\$175	15%	\$149	\$32	\$28	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-825	UPGRADE;DD160; LICENSE;5 HDD(2.5TB)=IA	\$3,000	15%	\$2,550	\$540	\$480	\$0	\$0	\$0	DE	DATA DOMAIN
456-109-839	UPG BOOST;DD620=IA	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-840	LICENSE,ENCRYPTION;DD620;UPGRADE=IA	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-841	LIC REPLICATOR DD620,UPGRADE=IA	\$2,540	26%	\$1,880	\$457	\$406	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-842	LIC,RETENTION LOCK COMPL; DD620;UPG=IA	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-843	LIC,RETENTION LOCK GOV; DD620;UPG=IA	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-844	LIC,VTL;620INCL:1XPCIE CARD;DP;4G;UPG=IA	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-845	LIC,VTL;NDMP TAPE SVR;ETH;DD620;UPG=IA	\$1,100	26%	\$810	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-846	LIC,VTL;IBM I/OS;FC;DD620;1XDP;4G;UPG=IA	\$6,750	26%	\$4,995	\$1,215	\$1,080	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-847	LIC,VTL;OPEN SYS TO IBM I/OS;DD620=IA	\$750	26%	\$555	\$135	\$120	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-848	UPGRADE;DD620;INCL LICENSE;5 HDD(5TB)=IA	\$10,000	26%	\$7,400	\$1,800	\$1,600	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-862	UPG BOOST;DD640=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-863	LICENSE,ENCRYPTION;DD640;UPGRADE=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-864	LIC REPLICATOR DD640,UPGRADE=IA	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-865	LIC,RETENTION LOCK COMPL; DD640;UPG=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-866	LIC,RETENTION LOCK GOV; DD640;UPG=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-867	LIC,VTL;640INCL 1XPCIE CARD;DP;8G;UPG=IA	\$8,500	26%	\$6,290	\$1,530	\$1,360	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-868	LIC,VTL;640INCL 2XPCIE CARD;DP;8G;UPG=IA	\$13,000	26%	\$9,620	\$2,340	\$2,080	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-869	LIC,VTL;OPEN SYS TO IBM I/OS;DD640=IA	\$2,000	26%	\$1,480	\$360	\$320	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-870	LICENSE,EXPSTOR;DD640;UPGRADE=IA	\$10,000	26%	\$7,400	\$1,200	\$1,000	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-874	UPGRADE; LICENSE; ENCRYPTION; DD670=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-875	LIC REPLICATOR DD670,UPGRADE=IA	\$10,000	26%	\$7,400	\$1,800	\$1,600	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-877	LIC,RETENTION LOCK GOV; DD670;UPG=IA	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-878	LIC,VTL;IBM I/OS;FC;DD670;1XDP;8G;UPG=IA	\$18,000	26%	\$13,320	\$3,240	\$2,880	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-879	LIC,VTL;IBM I/OS;FC;DD670;2XDP;8G;UPG=IA	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-880	LIC,VTL;OPEN SYS TO IBM I/OS;DD670=IA	\$4,500	26%	\$3,330	\$810	\$720	\$0	\$0	\$0	DM	DATA DOMAIN
456-109-889	UPG BOOST;DD860=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-890	LICENSE,ENCRYPTION;DD860;UPGRADE=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-892	LIC REPLICATOR DD860,UPGRADE=IA	\$30,000	26%	\$22,200	\$5,400	\$4,800	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-893	LIC,RETENTION LOCK COMPL; DD860;UPG=IA	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-894	LIC,RETENTION LOCK GOV; DD860;UPG=IA	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-895	LIC,VTL;860INCL 1XPCIE CARD;DP;8G;UPG=IA	\$23,500	26%	\$17,390	\$4,230	\$3,760	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-896	LIC,VTL;860INCL 2XPCIE CARD;DP;8G;UPG=IA	\$28,000	26%	\$20,720	\$5,040	\$4,480	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-897	LIC,VTL;NDMP TAPE SVR;ETH;DD860;UPG=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-898	LIC,VTL;IBM I/OS;FC;DD860;1XDP;8G;UPG=IA	\$33,000	26%	\$24,420	\$5,940	\$5,280	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-899	LIC,VTL;IBM I/OS;FC;DD860;2XDP;8G;UPG=IA	\$37,500	26%	\$27,750	\$6,750	\$6,000	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-900	LIC,VTL;OPEN SYS TO IBM I/OS;DD860=IA	\$9,500	26%	\$7,030	\$1,710	\$1,520	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-901	LICENSE,DD860 CAP EXP;ABOVE 60TB;UPG=IA	\$30,000	26%	\$22,200	\$3,600	\$3,000	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-902	UPG BOOST;DD890=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-903	UPG BOOST;DD890;CTL2=IA	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	DH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
456-109-904	LICENSE;ENCRYPTION;DD890;UPGRADE=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-905	LIC REPLICATOR DD890;UPGRADE=IA	\$60,000	26%	\$44,400	\$10,800	\$9,600	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-906	LIC REPLICATOR DD890;CTL2;UPG=IA	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-907	LIC;RETENTION LOCK COMPL; DD890;UPG=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-908	LIC;RETENTION LOCK GOV; DD890;UPG=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-909	LIC;VTL;890INCL 1XPCIE CARD;DP;8G;UPG=IA	\$42,500	26%	\$31,450	\$7,650	\$6,800	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-910	LIC;VTL;890INCL 2XPCIE CARD;DP;8G;UPG=IA	\$47,000	26%	\$34,780	\$8,460	\$7,520	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-911	LIC;VTL;NDMP TAPE SVR;ETH;DD890;UPG=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-912	LIC;VTL;IBM I/OS;FC;DD890;1XDP;8G;UPG=IA	\$61,500	26%	\$45,510	\$11,070	\$9,840	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-913	LIC;VTL;IBM I/OS;FC;DD890;2XDP;8G;UPG=IA	\$66,000	26%	\$48,840	\$11,880	\$10,560	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-914	LIC;VTL;890INCL 1XPCIE;DP;8G;CTL2;UPG=IA	\$27,000	26%	\$19,980	\$4,860	\$4,320	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-915	LIC;VTL;OPEN SYS TO IBM I/OS;DD890=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-916	LICENSE;DD890;EXPCAP180T TO 384T;UPG=IA	\$40,000	26%	\$29,600	\$4,800	\$4,000	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-917	UPG BOOST;DD990=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-918	LICENSE; ENCRYPTION;DD990;UPGRADE=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-920	LIC REPLICATOR DD990;UPGRADE=IA	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-921	LIC;RETENTION LOCK COMPL; DD990;UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-922	LIC;RETENTION LOCK GOV; DD990;UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-923	LIC;VTL;990INCL 1XPCIE CARD;DP;8G;UPG=IA	\$49,500	26%	\$36,630	\$8,910	\$7,920	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-924	LIC;VTL;990INCL 2XPCIE CARD;DP;8G;UPG=IA	\$54,000	26%	\$39,960	\$9,720	\$8,640	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-925	LIC;VTL;990INCL 3XPCIE CARD;DP;8G;UPG=IA	\$58,500	26%	\$43,290	\$10,530	\$9,360	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-926	LIC;VTL;NDMP TAPE SVR;ETH;DD990;UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-927	LIC;VTL;IBM I/OS;FC;DD990;1XDP;8G;UPG=IA	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-928	LIC;VTL;IBM I/OS;FC;DD990;2XDP;8G;UPG=IA	\$76,500	26%	\$56,610	\$13,770	\$12,240	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-929	LIC;VTL;IBM I/OS;FC;DD990;3XDP;8G;UPG=IA	\$81,000	26%	\$59,940	\$14,580	\$12,960	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-930	LIC;VTL;OPEN SYS TO IBM I/OS;DD990=IA	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	DH	DATA DOMAIN
456-109-931	LICENSE;EXPCAP;DD990; ABOVE 360TB;UPG=IA	\$50,000	26%	\$37,000	\$6,000	\$5,000	\$0	\$0	\$0	DH	DATA DOMAIN
456-111-301	LIC DLM 7200 Enabler =IA	\$50,000	26%	\$37,000	\$9,000	\$0	\$0	\$0	\$0	DM	DATA DOMAIN
456-111-302	LIC DLM 9500 Enabler =IA	\$50,000	26%	\$37,000	\$9,000	\$0	\$0	\$0	\$0	DH	DATA DOMAIN
456-111-977	LICENSE E530 1TB ER TO ACTIVE UPGRADE=IA	\$11,016	15%	\$9,364	\$1,322	\$1,102	\$0	\$0	\$0	DD-1	DATA DOMAIN
456-111-978	LICENSE E530 2TB ER TO ACTIVE UPGRADE=IA	\$18,630	15%	\$15,836	\$2,236	\$1,863	\$0	\$0	\$0	DD-1	DATA DOMAIN
456-111-979	LICENSE E530 3TB ER TO ACTIVE UPGRADE=IA	\$30,375	15%	\$25,819	\$3,645	\$3,038	\$0	\$0	\$0	DD-1	DATA DOMAIN
456-111-980	LICENSE DS60 3TB ER TO ACTIVE UPGRADE=IA	\$30,375	15%	\$25,819	\$3,645	\$3,038	\$0	\$0	\$0	DD-1	DATA DOMAIN
456-111-981	LICENSE E530 4TB ER TO ACTIVE UPGRADE=IA	\$40,419	15%	\$34,356	\$4,850	\$4,042	\$0	\$0	\$0	DD-1	DATA DOMAIN
456-111-982	LICENSE DS60 4TB ER TO ACTIVE UPGRADE=IA	\$40,419	15%	\$34,356	\$4,850	\$4,042	\$0	\$0	\$0	DD-1	DATA DOMAIN
456-111-984	LICENSE DD OE PER TB CAPACITY ER=CB	\$636	15%	\$541	\$76	\$64	\$0	\$0	\$0	DD-1	DATA DOMAIN
456-111-985	LICENSE DD OE PER TB UPG ER=CB	\$741	15%	\$630	\$89	\$74	\$0	\$0	\$0	DD-1	DATA DOMAIN
456-112-239	VIPR SRM for Data Domain MID=IC	\$16,160	15%	\$13,736	\$2,909	\$2,586	\$0	\$0	\$0	DD-1	DATA DOMAIN
456-112-240	VIPR SRM for Data Domain ENT=IC	\$32,320	15%	\$27,472	\$5,818	\$5,171	\$0	\$0	\$0	DD-1	DATA DOMAIN
458-001-800	DD Software=CB	\$1,215	15%	\$1,033	\$146	\$122	\$0	\$0	\$0	DD-1	DATA DOMAIN
458-001-801	DD Boost Software Option=CB	\$60	15%	\$51	\$11	\$10	\$0	\$0	\$0	DD-1	DATA DOMAIN
458-001-802	DD Replication Software Option=CB	\$80	15%	\$68	\$14	\$13	\$0	\$0	\$0	DD-1	DATA DOMAIN
458-001-823	DD Software EDP=CB	\$1,215	15%	\$1,033	\$146	\$122	\$0	\$0	\$0	DD-1	DATA DOMAIN
458-001-824	DD Boost Software Option UPG=CB	\$75	15%	\$64	\$14	\$12	\$0	\$0	\$0	DD-1	DATA DOMAIN
458-001-825	DD REPLICATION SOFTWARE OPT UPG=CB	\$100	15%	\$85	\$18	\$16	\$0	\$0	\$0	DD-1	DATA DOMAIN
458-001-826	DD SOFTWARE UPG=CB	\$1,520	15%	\$1,292	\$182	\$152	\$0	\$0	\$0	DD-1	DATA DOMAIN
458-001-827	DD SOFTWARE EDP UPG=CB	\$1,520	15%	\$1,292	\$182	\$152	\$0	\$0	\$0	DD-1	DATA DOMAIN
458-002-167	DD Replication Controller Upg Enabler=CB	\$1	15%	\$1	\$14	\$13	\$0	\$0	\$0	DD-1	DATA DOMAIN
458-002-168	DD Boost Controller Upgrade Enabler=CB	\$1	15%	\$1	\$11	\$10	\$0	\$0	\$0	DD-1	DATA DOMAIN
458-002-198	DD VE Channel Capacity 4TB	\$4,800	15%	\$4,080	\$1,104	\$1,008	\$0	\$0	\$0	DD-1	DATA DOMAIN
458-002-305	DD VE Channel 4TB Base=IA	\$4,800	15%	\$4,080	\$1,104	\$1,008	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-10G8TM4P	OPTION DD 10GBASE T IO MODULE 4PORT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-10G8TM4P-NF	DD 10GBASE T IO MODULE 4PORT	\$4,050	15%	\$3,443	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-10GMCU2P	OPTION,DD 10GBE,IO MODULE,CU SFP,2PORT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-10GMCU4P	DD 10GBE IO MOD CU TWINAX 4PORT OPTION	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-10GMCU4P-NF	DD 10GBE IO MOD CU TWINAX 4PORT OPTION	\$4,860	15%	\$4,131	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-10GMOP2P	OPTION,DD 10GBE,IO MODULE,OP SFP,2PORT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-10GMOP4P	DD 10GBE IO MOD OPTICAL SFP 4PORT OPTION	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-10GMOP4P-NF	DD 10GBE IO MOD OPTICAL SFP 4PORT OPTION	\$4,860	15%	\$4,131	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-10G-S2PC	OPTION;NIC;10GBE;SP;PCIE;SFPP;DP;COP	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-10G-S2PO	OPTION;NIC;10GBE;SP;PCIE;SFPP;LC;DP;OPT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-16GFC-M2P	DD 16GBIT FC IO MOD LC 2PORT OPTION	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-16GFC-M2P-NF	DD 16GBIT FC IO MOD LC 2PORT OPTION	\$4,860	15%	\$4,131	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-1G-L2PC	OPTION;NIC;GBE;LP;PCIE;TX;2-PORT;COPPER	\$900	26%	\$666	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-1G-L2PO	OPTION;NIC;GBE;LP;PCIE;FX;2-PORT;FIBOPT	\$3,700	26%	\$2,738	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-1G-L4PC1	OPTION;NIC;GBE;LP;PCIE;TX;4-PORT;COP	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-1GMCU4P	OPTION,DD 1GBE,IO MODULE,CU,4PORT	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-1GMCUOP4P	OPTION,DD 1GBE,IO MODULE,2P CU,2P OP	\$3,700	26%	\$2,738	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-1G-S2PO	OPTION; NIC;GBE;PCIE;FX;2-PORT;FIBER OPT	\$3,700	26%	\$2,738	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-1G-S4PC1	OPTION;NIC;GBE;SP;PCIE;TX;4-PORT;COP	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-2200XMEM	OPTION CAP EXP KIT MORETHAN 14TB DD2200	\$1,500	15%	\$1,275	\$0	\$0	\$0	\$0	\$0	PE	DATA DOMAIN
C-2500-AES	OPTION,DD2500 ADD ES EXP KIT,DUAL PATH	\$3,750	26%	\$2,775	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
C-2500XMEM	OPTION,MEMKIT,DD2500,MORE THAN 66TB	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
C-4GFC-G2P	OPTION HBA 4GBIT FC PCIE 2-PORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
C-6300-SAS-SLIC-G2	ADD ES EXP KIT, DUAL PATH, DD6300, UPG	\$3,000	15%	\$2,550	\$0	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-8GFC-G2P	OPTION; FC HBA; 8GBIT; PCIE; 2 PORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-8GFC-M2P	OPTION, DD 8GBIT FC, IO MODULE, LC, 2PORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-9500-MEM256	MEMKIT ADD 256GB DD9500 16X16GB OPTION	\$30,000	26%	\$22,200	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-9800-MEM512	MEMKIT ADD 512GB DD9800 32X16GB OPTION	\$29,250	15%	\$24,863	\$3,510	\$2,925	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-A12E30	OPTION; ADD 6 TO 12 ES30; 8X2M CBLKIT	\$1,100	26%	\$814	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-A16E30	OPT ADD9T016E30 2X2M 2X3M CBLKIT FLD INS	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-A16E30-H	OPTION, ADD 9T016 ES30 SAS, CABLE KIT	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-A16E30-H-NF	OPTION, ADD 9T016 ES30 SAS, CABLE KIT	\$486	15%	\$413	\$0	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-A24E30	OPT ADD 17T024 ES30 4X3M CBLKIT FLD INS	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-A24E30-H	OPTION, ADD 17T024 ES30 SAS CABLE KIT	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-A24E30-H-NF	OPTION, ADD 17T024 ES30 SAS CABLE KIT	\$486	15%	\$413	\$0	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-A6E30	OPTION; ADD 1 TO 6 ES30; 4X2M CBLKIT	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-A8E30-HN	OPTION ADD 1T08 ES30 SAS CABLE KIT	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-A8E30-HN-NF	OPTION ADD 1T08 ES30 SAS CABLE KIT	\$486	15%	\$413	\$0	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DD6300EXPKIT	DD6300 OPTION - EXPANSION KIT DIMM SSD	\$8,550	15%	\$7,268	\$1,026	\$855	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DD6800EXPKIT	DD6800 OPTION - EXPANSION KIT SSD	\$22,050	15%	\$18,743	\$2,646	\$2,205	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DD9300EXPKIT	DD9300 OPTION - EXPANSION KIT DIMM	\$22,050	15%	\$18,743	\$2,646	\$2,205	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DD-CBLCAT6A1M	CAT6A CBL HA CTRL INTERCONNECT 1M	\$405	15%	\$344	\$0	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DD-EOS-CMA	DD MID-TIER CABLE MNGMNT ASSY - FIELD	\$167	15%	\$142	\$0	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DD-EOS-RAILKIT	DD MID-TIER RAILKIT - FIELD	\$179	15%	\$152	\$0	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DS60-3-135S	OPT DS60 SHELF 45X3TB SAS HDD	\$157,250	26%	\$116,365	\$18,870	\$15,725	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-135SE	OPT DS60 SHELF 45X3TB SAS HDD E	\$157,250	26%	\$116,365	\$18,870	\$15,725	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-135S-G3	OPT DS60 SHELF 45X3TB SAS HDD G3	\$112,088	15%	\$95,275	\$13,451	\$11,209	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DS60-3-135SN	OPT DS60 SHELF 45X3TB SAS HDD	\$157,250	26%	\$116,365	\$18,870	\$15,725	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-135SR	OPT DS60 SHELF 45X3TB SAS HDD RETN	\$157,250	26%	\$116,365	\$18,870	\$15,725	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-135SRE	OPT DS60 SHELF 45X3TB SAS HDD RETN E	\$157,250	26%	\$116,365	\$18,870	\$15,725	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-135SR-G3	OPT DS60 SHELF 45X3TB SAS HDD RETN G3	\$112,088	15%	\$95,275	\$13,451	\$11,209	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DS60-3-135SRN	OPT DS60 SHELF 45X3TB SAS HDD RETN	\$157,250	26%	\$116,365	\$18,870	\$15,725	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-180S	OPT DS60 SHELF 60X3TB SAS HDD	\$209,000	26%	\$154,660	\$25,080	\$20,900	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-180SE	OPT DS60 SHELF 60X3TB SAS HDD E	\$209,000	26%	\$154,660	\$25,080	\$20,900	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-180S-G3	OPT DS60 SHELF 60X3TB SAS HDD G3	\$148,975	15%	\$126,629	\$17,877	\$14,898	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DS60-3-180SN	OPT DS60 SHELF 60X3TB SAS HDD	\$209,000	26%	\$154,660	\$25,080	\$20,900	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-180SR	OPT DS60 SHELF 60X3TB SAS HDD RETN	\$209,000	26%	\$154,660	\$25,080	\$20,900	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-180SRE	OPT DS60 SHELF 60X3TB SAS HDD RETN E	\$209,000	26%	\$154,660	\$25,080	\$20,900	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-180SR-G3	OPT DS60 SHELF 60X3TB SAS HDD RETN G3	\$148,975	15%	\$126,629	\$17,877	\$14,898	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DS60-3-180SRN	OPT DS60 SHELF 60X3TB SAS HDD RETN	\$209,000	26%	\$154,660	\$25,080	\$20,900	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-45S	OPT DS60 SHELF 15X3TB SAS HDD	\$55,950	26%	\$41,403	\$6,714	\$5,595	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-45SE	OPT DS60 SHELF 15X3TB SAS HDD E	\$55,950	26%	\$41,403	\$6,714	\$5,595	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-45S-G3	OPT DS60 SHELF 15X3TB SAS HDD G3	\$39,882	15%	\$33,900	\$4,786	\$3,988	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DS60-3-45SN	OPT DS60 SHELF 15X3TB SAS HDD	\$55,950	26%	\$41,403	\$6,714	\$5,595	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-45SR	OPT DS60 SHELF 15X3TB SAS HDD RETN	\$55,950	26%	\$41,403	\$6,714	\$5,595	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-45SRE	OPT DS60 SHELF 15X3TB SAS HDD RETN E	\$55,950	26%	\$41,403	\$6,714	\$5,595	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-45SR-G3	OPT DS60 SHELF 15X3TB SAS HDD RETN G3	\$39,882	15%	\$33,900	\$4,786	\$3,988	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DS60-3-45SRN	OPT DS60 SHELF 15X3TB SAS HDD RETN	\$55,950	26%	\$41,403	\$6,714	\$5,595	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-90S	OPT DS60 SHELF 30X3TB SAS HDD	\$104,950	26%	\$77,663	\$12,594	\$10,495	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-90SE	OPT DS60 SHELF 30X3TB SAS HDD E	\$104,950	26%	\$77,663	\$12,594	\$10,495	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-90S-G3	OPT DS60 SHELF 30X3TB SAS HDD G3	\$74,809	15%	\$63,588	\$8,977	\$7,481	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DS60-3-90SN	OPT DS60 SHELF 30X3TB SAS HDD	\$104,950	26%	\$77,663	\$12,594	\$10,495	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-90SR	OPT DS60 SHELF 30X3TB SAS HDD RETN	\$104,950	26%	\$77,663	\$12,594	\$10,495	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-90SRE	OPT DS60 SHELF 30X3TB SAS HDD RETN E	\$104,950	26%	\$77,663	\$12,594	\$10,495	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-3-90SR-G3	OPT DS60 SHELF 30X3TB SAS HDD RETN G3	\$74,809	15%	\$63,588	\$8,977	\$7,481	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DS60-3-90SRN	OPT DS60 SHELF 30X3TB SAS HDD RETN	\$104,950	26%	\$77,663	\$12,594	\$10,495	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-4-120S	OPT DS60 SHELF 30X4TB SAS HDD	\$127,200	26%	\$94,128	\$15,264	\$12,720	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-4-120SE	OPT DS60 SHELF 30X4TB SAS HDD E	\$127,200	26%	\$94,128	\$15,264	\$12,720	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-4-120S-G3	OPT DS60 SHELF 30X4TB SAS HDD G3	\$90,668	15%	\$77,068	\$10,880	\$9,067	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DS60-4-120SN	OPT DS60 SHELF 30X4TB SAS HDD	\$127,200	26%	\$94,128	\$15,264	\$12,720	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-4-120SR	OPT DS60 SHELF 30X4TB SAS HDD RETN	\$127,200	26%	\$94,128	\$15,264	\$12,720	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-4-120SRE	OPT DS60 SHELF 30X4TB SAS HDD RETN E	\$127,200	26%	\$94,128	\$15,264	\$12,720	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-4-120SR-G3	OPT DS60 SHELF 30X4TB SAS HDD RETN G3	\$90,668	15%	\$77,068	\$10,880	\$9,067	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DS60-4-120SRN	OPT DS60 SHELF 30X4TB SAS HDD RETN	\$127,200	26%	\$94,128	\$15,264	\$12,720	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-4-180S	OPT DS60 SHELF 45X4TB SAS HDD	\$190,600	26%	\$141,044	\$22,872	\$19,060	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-4-180SE	OPT DS60 SHELF 45X4TB SAS HDD E	\$190,600	26%	\$141,044	\$22,872	\$19,060	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-4-180S-G3	OPT DS60 SHELF 45X4TB SAS HDD G3	\$135,860	15%	\$115,481	\$16,303	\$13,586	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DS60-4-180SN	OPT DS60 SHELF 45X4TB SAS HDD	\$190,600	26%	\$141,044	\$22,872	\$19,060	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-4-180SR	OPT DS60 SHELF 45X4TB SAS HDD RETN	\$190,600	26%	\$141,044	\$22,872	\$19,060	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-4-180SRE	OPT DS60 SHELF 45X4TB SAS HDD RETN E	\$190,600	26%	\$141,044	\$22,872	\$19,060	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-4-180SR-G3	OPT DS60 SHELF 45X4TB SAS HDD RETN G3	\$135,860	15%	\$115,481	\$16,303	\$13,586	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DS60-4-180SRN	OPT DS60 SHELF 45X4TB SAS HDD RETN	\$190,600	26%	\$141,044	\$22,872	\$19,060	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-4-240S	OPT DS60 SHELF 60X4TB SAS HDD	\$253,300	26%	\$187,442	\$30,396	\$25,330	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-4-240SE	OPT DS60 SHELF 60X4TB SAS HDD E	\$253,300	26%	\$187,442	\$30,396	\$25,330	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-DS60-4-240S-G3	OPT DS60 SHELF 60X4TB SAS HDD G3	\$180,552	15%	\$153,469	\$21,666	\$18,055	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DS60-4-240S3-CT	OPT DS60 SHELF 60X4TB SAS HDD G3 CT	\$1	15%	\$1	\$21,666	\$18,055	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-DS60-4-240SN	OPT DS60 SHELF 60X4TB SAS HDD	\$253,300	26%	\$187,442	\$30,396	\$25,330	\$0	\$0	\$0	\$0	PH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
C-D560-4-240SR	OPT D560 SHELF 60X4TB SAS HDD RETN	\$253,300	26%	\$187,442	\$30,396	\$25,330	\$0	\$0	\$0	PH	DATA DOMAIN
C-D560-4-240SRE	OPT D560 SHELF 60X4TB SAS HDD RETN E	\$253,300	26%	\$187,442	\$30,396	\$25,330	\$0	\$0	\$0	PH	DATA DOMAIN
C-D560-4-240SR-G3	OPT D560 SHELF 60X4TB SAS HDD RETN G3	\$180,552	15%	\$153,469	\$21,666	\$18,055	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-D560-4-240SRN	OPT D560 SHELF 60X4TB SAS HDD RETN	\$253,300	26%	\$187,442	\$30,396	\$25,330	\$0	\$0	\$0	PH	DATA DOMAIN
C-D560-4-60S	OPT D560 SHELF 15X4TB SAS HDD	\$67,850	26%	\$50,209	\$8,142	\$6,785	\$0	\$0	\$0	PH	DATA DOMAIN
C-D560-4-60SE	OPT D560 SHELF 15X4TB SAS HDD E	\$67,850	26%	\$50,209	\$8,142	\$6,785	\$0	\$0	\$0	PH	DATA DOMAIN
C-D560-4-60S-G3	OPT D560 SHELF 15X4TB SAS HDD G3	\$48,364	15%	\$41,109	\$5,804	\$4,836	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-D560-4-60SN	OPT D560 SHELF 15X4TB SAS HDD	\$67,850	26%	\$50,209	\$8,142	\$6,785	\$0	\$0	\$0	PH	DATA DOMAIN
C-D560-4-60SR	OPT D560 SHELF 15X4TB SAS HDD RETN	\$67,850	26%	\$50,209	\$8,142	\$6,785	\$0	\$0	\$0	PH	DATA DOMAIN
C-D560-4-60SRE	OPT D560 SHELF 15X4TB SAS HDD RETN E	\$67,850	26%	\$50,209	\$8,142	\$6,785	\$0	\$0	\$0	PH	DATA DOMAIN
C-D560-4-60SR-G3	OPT D560 SHELF 15X4TB SAS HDD RETN G3	\$48,364	15%	\$41,109	\$5,804	\$4,836	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-D560-4-60SRN	OPT D560 SHELF 15X4TB SAS HDD RETN	\$67,850	26%	\$50,209	\$8,142	\$6,785	\$0	\$0	\$0	PH	DATA DOMAIN
C-D560-SAS-4M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$250	15%	\$213	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-D560-SAS-5M	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$310	15%	\$264	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-ES30-15	OPTION;ES30 SHELF;15X1TB HDD;2XLCC	\$26,250	26%	\$19,425	\$3,150	\$2,625	\$0	\$0	\$0	PH	DATA DOMAIN
C-ES30-15A	OPTION;ES30 SHELF;15X1T SATA HDD;EXTDRET	\$25,500	26%	\$18,870	\$3,060	\$2,550	\$0	\$0	\$0	PH	DATA DOMAIN
C-ES30-30	OPTION;ES30 SHELF;15X2TB HDD;2XLCC	\$36,400	26%	\$26,936	\$4,368	\$3,640	\$0	\$0	\$0	PH	DATA DOMAIN
C-ES30-30A	OPTION;ES30 SHELF;15X2T SATA HDD;EXTDRET	\$36,400	26%	\$26,936	\$4,368	\$3,640	\$0	\$0	\$0	PH	DATA DOMAIN
C-ES30-30S	OPTION, ES30 SHELF, 15X2TB SAS HDD	\$36,400	26%	\$26,936	\$4,368	\$3,640	\$0	\$0	\$0	PH	DATA DOMAIN
C-ES30-30SE	OPTION, ES30 SHELF, 15X2TB SAS HDD, RACK E	\$36,400	26%	\$26,936	\$4,368	\$3,640	\$0	\$0	\$0	PH	DATA DOMAIN
C-ES30-30SR	OPTION, ES30 SHELF, 15X2TB SAS HDD, RETN	\$36,400	26%	\$26,936	\$4,368	\$3,640	\$0	\$0	\$0	PH	DATA DOMAIN
C-ES30-30SRE	OPTION, ES30 SHELF, 15X2TB SAS HDD, RETN E	\$36,400	26%	\$26,936	\$4,368	\$3,640	\$0	\$0	\$0	PH	DATA DOMAIN
C-ES30-45	OPTION;ES30 SHELF;15X3TB SATA HDD	\$53,150	26%	\$39,331	\$6,378	\$5,315	\$0	\$0	\$0	PH	DATA DOMAIN
C-ES30-45A	OPTION;ES30 SHELF;15X3TB SATA HDD;RETN	\$53,150	26%	\$39,331	\$6,378	\$5,315	\$0	\$0	\$0	PH	DATA DOMAIN
C-ES30-45S	OPTION, ES30 SHELF, 15X3TB SAS HDD	\$53,150	26%	\$39,331	\$6,378	\$5,315	\$0	\$0	\$0	PH	DATA DOMAIN
C-ES30-45SE	OPTION, ES30 SHELF, 15X3TB SAS HDD E	\$53,150	26%	\$39,331	\$6,378	\$5,315	\$0	\$0	\$0	PH	DATA DOMAIN
C-ES30-45S-G3	OPT, ES30 SHELF, 15X3TB SAS HDD, FIELD G3	\$37,886	15%	\$32,203	\$4,546	\$3,789	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-ES30-45S-G3-CT	OPT, ES30 SHELF, 15X3TB SAS HDD, FIELD CT	\$1	15%	\$1	\$4,546	\$3,789	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-ES30-45SR	OPTION, ES30 SHELF, 15X3TB SAS HDD, RETN	\$53,150	26%	\$39,331	\$6,378	\$5,315	\$0	\$0	\$0	PH	DATA DOMAIN
C-ES30-45SRE	OPTION, ES30 SHELF, 15X3TB SAS HDD, RETN E	\$53,150	26%	\$39,331	\$6,378	\$5,315	\$0	\$0	\$0	PH	DATA DOMAIN
C-ES30-45SR-G3	OPT, ES30 SHELF, 15X3TB SAS, FIELD RETN G3	\$37,886	15%	\$32,203	\$4,546	\$3,789	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-ES30-60S	OPTION ES30 SHELF 15X4TB SAS HDD	\$63,800	26%	\$47,212	\$7,656	\$6,380	\$0	\$0	\$0	PH	DATA DOMAIN
C-ES30-60SE	OPTION ES30 SHELF 15X4TB SAS HDD E	\$63,800	26%	\$47,212	\$7,656	\$6,380	\$0	\$0	\$0	PH	DATA DOMAIN
C-ES30-60S-G3	OPT, ES30 SHELF, 15X4TB SAS HDD, FIELD G3	\$45,477	15%	\$38,655	\$5,457	\$4,548	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-ES30-60S-G3-CT	OPT, ES30 SHELF, 15X4TB SAS HDD, FIELD CT	\$1	15%	\$1	\$5,457	\$4,548	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-ES30-60SR	OPTION ES30 SHELF 15X4TB SAS HDD RETN	\$63,800	26%	\$47,212	\$7,656	\$6,380	\$0	\$0	\$0	PH	DATA DOMAIN
C-ES30-60SRE	OPTION ES30 SHELF 15X4TB SAS HDD RETN E	\$63,800	26%	\$47,212	\$7,656	\$6,380	\$0	\$0	\$0	PH	DATA DOMAIN
C-ES30-60SR-G3	OPT, ES30 SHELF, 15X4TB SAS, FIELD RETN G3	\$45,477	15%	\$38,655	\$5,457	\$4,548	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-HA-DS60-SAS-3	CABLE HA INTERCONNECT DS60 3M;	\$322	26%	\$238	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-HA-DS60-SAS-3-NF	CABLE HA INTERCONNECT DS60 3M;	\$261	15%	\$222	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-HA-ES30-SAS-2	CABLE HA INTERCONNECT ES30 2M	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-HA-ES30-SAS-2-NF	CABLE HA INTERCONNECT ES30 2M	\$122	15%	\$104	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 5M	\$380	26%	\$281	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-HA-ES30-SAS-5-NF	CABLE HA INTERCONNECT ES30 5M	\$308	15%	\$262	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-HA-INTER-1	CABLE HA INTERCONNECT CTRL 1M	\$500	26%	\$370	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-HA-INTER-1-NF	CABLE HA INTERCONNECT CTRL 1M	\$405	15%	\$344	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-SAS2-4P	OPTION;ARCHIVER;1X QUAD SAS HBA	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-SAS-HDMS2	C CABLE, DD, SASMINISAS HD-MINISAS, 2 METER	\$150	15%	\$128	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-SAS-HDMS5	5M MINI-HDX4 TO MINI-SASX4 CABLE	\$380	15%	\$323	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-SAS-L4P	OPTION;EXTENDED RETENTION;1X SAS HBA	\$3,200	26%	\$2,368	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-SAS-M4P	OPTION, DD 6G SAS, EXTD RETN, IO MOD, 4PORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-SAS-M4PMC	DD 6GBIT SAS IO MOD 4PORT ER OPTION	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
C-SAS-M4PMC-NF	DD 6GBIT SAS IO MOD 4PORT ER OPTION	\$4,050	15%	\$3,443	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
C-SAS-MSMS3	3M M-SAS TO M-SAS CABLE	\$200	15%	\$170	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
DD2200-14TB	SYSTEM DD2200-7X2TB SAS 14TB NFS CIFS	\$7,964	15%	\$6,769	\$956	\$796	\$0	\$0	\$0	PE	DATA DOMAIN
DD2200-24TB	SYSTEM DD2200-12X2HDD SAS 24TB NFS CIFS	\$14,344	15%	\$12,192	\$1,721	\$1,434	\$0	\$0	\$0	PE	DATA DOMAIN
DD2200-4TB	SYSTEM, DD2200-7X2, 4TB, NFS, CIFS	\$4,620	15%	\$3,927	\$554	\$462	\$0	\$0	\$0	PE	DATA DOMAIN
DD2500-1E30	SYSTEM, DD2500+1E30 SAS, 66TB, NFS, CIFS	\$65,350	26%	\$48,359	\$7,842	\$6,535	\$0	\$0	\$0	PM	DATA DOMAIN
DD2500-1E45	SYSTEM, DD2500+1E45 SAS, 81TB, NFS, CIFS	\$71,450	26%	\$52,873	\$8,574	\$7,145	\$0	\$0	\$0	PM	DATA DOMAIN
DD2500-21TB	SYSTEM, DD2500-7X3TB SAS, 21TB, NFS, CIFS	\$28,500	26%	\$21,090	\$3,420	\$2,850	\$0	\$0	\$0	PM	DATA DOMAIN
DD2500-2E30	SYSTEM, DD2500+2E30 SAS, 96TB, NFS, CIFS	\$78,450	26%	\$58,053	\$9,414	\$7,845	\$0	\$0	\$0	PM	DATA DOMAIN
DD2500-2E45	SYSTEM, DD2500+2E45 SAS, 126TB, NFS, CIFS	\$90,600	26%	\$67,044	\$10,872	\$9,060	\$0	\$0	\$0	PM	DATA DOMAIN
DD2500-36TB	SYSTEM, DD2500-12X3HDD SAS, 36TB, NFS, CIFS	\$52,250	26%	\$38,665	\$6,270	\$5,225	\$0	\$0	\$0	PM	DATA DOMAIN
DD2500-3E30	SYSTEM, DD2500+3E30 SAS, 126TB, NFS, CIFS	\$91,550	26%	\$67,747	\$10,986	\$9,155	\$0	\$0	\$0	PM	DATA DOMAIN
DD2500-3E45	SYSTEM, DD2500+3E45 SAS, 171TB, NFS, CIFS	\$109,750	26%	\$81,215	\$13,170	\$10,975	\$0	\$0	\$0	PM	DATA DOMAIN
DD2500-4E30	SYSTEM, DD2500+4E30 SAS, 156TB, NFS, CIFS	\$104,650	26%	\$77,441	\$12,558	\$10,465	\$0	\$0	\$0	PM	DATA DOMAIN
DD4200-1E30	SYSTEM, DD4200+1E30, 2TB SAS HDD, NFS, CIFS	\$44,550	26%	\$32,967	\$5,346	\$4,455	\$0	\$0	\$0	PM	DATA DOMAIN
DD4200-1E45	SYSTEM, DD4200+1E30, 3TB SAS HDD, NFS, CIFS	\$60,900	26%	\$45,066	\$7,308	\$6,090	\$0	\$0	\$0	PM	DATA DOMAIN
DD4200-2E30	SYSTEM, DD4200+2E30, 2TB SAS HDD, NFS, CIFS	\$80,550	26%	\$59,607	\$9,666	\$8,055	\$0	\$0	\$0	PM	DATA DOMAIN
DD4200-2E45	SYSTEM, DD4200+2E30, 3TB SAS HDD, NFS, CIFS	\$114,050	26%	\$84,397	\$13,686	\$11,405	\$0	\$0	\$0	PM	DATA DOMAIN
DD4200-3E45	SYSTEM, DD4200+3E30, 3TB SAS HDD, NFS, CIFS	\$186,550	26%	\$138,047	\$22,386	\$18,655	\$0	\$0	\$0	PM	DATA DOMAIN
DD4200-4E45	SYSTEM, DD4200+4E30, 3TB SAS HDD, NFS, CIFS	\$239,650	26%	\$177,341	\$28,758	\$23,965	\$0	\$0	\$0	PM	DATA DOMAIN
DD4200-CTL	SYSTEM, DD4200, CTL, NFS, CIFS	\$49,500	26%	\$36,630	\$5,940	\$4,950	\$0	\$0	\$0	PM	DATA DOMAIN
DD4500-2E30	SYSTEM, DD4500+2E30, 2TB SAS HDD, NFS, CIFS	\$176,250	26%	\$130,425	\$21,150	\$17,625	\$0	\$0	\$0	PM	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
DD4500-2E45	SYSTEM,DD4500+2ES30,3TB SAS HDD,NFS,CIFS	\$209,750	26%	\$155,215	\$25,170	\$20,975	\$0	\$0	\$0	PM	DATA DOMAIN
DD4500-3E45	SYSTEM,DD4500+3ES30,3TB SAS HDD,NFS,CIFS	\$262,850	26%	\$194,509	\$31,542	\$26,285	\$0	\$0	\$0	PM	DATA DOMAIN
DD4500-CTL	SYSTEM,DD4500,CTL,NFS,CIFS	\$103,500	26%	\$76,590	\$12,420	\$10,350	\$0	\$0	\$0	PM	DATA DOMAIN
DD620-12TB	SYSTEM; DD620-12X1;12T;NFS,CIFS	\$30,000	26%	\$22,200	\$3,600	\$3,000	\$0	\$0	\$0	PM	DATA DOMAIN
DD620-7TB	SYSTEM;DD620-7X1;7T;NFS,CIFS	\$20,000	26%	\$14,800	\$2,400	\$2,000	\$0	\$0	\$0	PM	DATA DOMAIN
DD6300-14TB	SYSTEM DD6300-7x4 14TB NFS CIFS	\$23,400	15%	\$19,890	\$2,808	\$2,340	\$0	\$0	\$0	DD-1	DATA DOMAIN
DD6300-1E45	SYSTEM DD6300+1ES45	\$54,080	15%	\$45,968	\$6,490	\$5,408	\$0	\$0	\$0	DD-1	DATA DOMAIN
DD6300-1E60	SYSTEM DD6300+1ES60	\$63,290	15%	\$53,797	\$7,595	\$6,329	\$0	\$0	\$0	DD-1	DATA DOMAIN
DD6300-2E45	SYSTEM DD6300+2ES45	\$71,910	15%	\$61,124	\$8,629	\$7,191	\$0	\$0	\$0	DD-1	DATA DOMAIN
DD6300-2E60	SYSTEM DD6300+2ES60	\$77,270	15%	\$65,680	\$9,272	\$7,727	\$0	\$0	\$0	DD-1	DATA DOMAIN
DD6300-34TB	SYSTEM DD6300-12x4 34TB NFS CIFS	\$54,900	15%	\$46,665	\$6,588	\$5,490	\$0	\$0	\$0	DD-1	DATA DOMAIN
DD6300-3E45	SYSTEM DD6300+3ES45	\$84,320	15%	\$71,672	\$10,118	\$8,432	\$0	\$0	\$0	DD-1	DATA DOMAIN
DD6300-3E60	SYSTEM DD6300+3ES60	\$105,610	15%	\$89,769	\$12,673	\$10,561	\$0	\$0	\$0	DD-1	DATA DOMAIN
DD6300-4E45	SYSTEM DD6300+4ES45	\$105,570	15%	\$89,735	\$12,668	\$10,557	\$0	\$0	\$0	DD-1	DATA DOMAIN
DD6800-CTL	SYSTEM DD6800 CTL NFS CIFS	\$40,920	15%	\$34,782	\$4,910	\$4,092	\$0	\$0	\$0	DD-1	DATA DOMAIN
DD6800HA-CTL	SYSTEM DD6800 CTL FOR HA - NFS CIFS	\$40,920	15%	\$34,782	\$4,910	\$4,092	\$0	\$0	\$0	DD-1	DATA DOMAIN
DD7200-CTL	SYSTEM,DD7200,CTL,ENTRY MEM,NFS,CIFS	\$234,000	26%	\$173,160	\$28,080	\$23,400	\$0	\$0	\$0	PH	DATA DOMAIN
DD7200-CTLX	SYSTEM,DD7200,CTL,EXP MEM,NFS,CIFS	\$255,450	26%	\$189,033	\$30,654	\$25,545	\$0	\$0	\$0	PH	DATA DOMAIN
DD9300-CTL	SYSTEM DD9300 CTL NFS CIFS	\$171,000	15%	\$145,350	\$20,520	\$17,100	\$0	\$0	\$0	DD-1	DATA DOMAIN
DD9300HA-CTL	SYSTEM DD9300 CTL FOR HA - NFS CIFS	\$171,000	15%	\$145,350	\$20,520	\$17,100	\$0	\$0	\$0	DD-1	DATA DOMAIN
DDRACK-1PH-2N	RACK DATA DOMAIN 40U SNGL PHASE,RK-BEZEL	\$4,200	26%	\$3,108	\$504	\$420	\$0	\$0	\$0	PH	DATA DOMAIN
DDRACK-1PH-3	RACK DATA DOMAIN 40U SNGL PHASE RK-BEZEL	\$3,400	15%	\$2,890	\$408	\$340	\$0	\$0	\$0	DD-1	DATA DOMAIN
DDRACK-1PH-3E	RACK DATA DOMAIN 40U SNG PH RK-BEZEL EMC	\$3,400	15%	\$2,890	\$408	\$340	\$0	\$0	\$0	DD-1	DATA DOMAIN
DDRACK-1PH-DR2N	RACK DATA DOMAIN 40U SNGL PHASE,DOOR	\$4,200	26%	\$3,108	\$504	\$420	\$0	\$0	\$0	PH	DATA DOMAIN
DDRACK-1PH-DR3	RACK DATA DOMAIN 40U SNGL PHASE,DOOR DE	\$3,400	15%	\$2,890	\$408	\$340	\$0	\$0	\$0	DD-1	DATA DOMAIN
DDRACK-3PD	RACK DATA DOMAIN 40U 3P DELTA	\$4,200	26%	\$3,108	\$504	\$420	\$0	\$0	\$0	PH	DATA DOMAIN
DDRACK-3PD-2N	RACK DATA DOMAIN 40U 3P DELTA,RK-BEZEL	\$4,200	26%	\$3,108	\$504	\$420	\$0	\$0	\$0	PH	DATA DOMAIN
DDRACK-3PD-3	RACK DATA DOMAIN 40U 3P DELTA RK-BEZEL	\$3,400	15%	\$2,890	\$408	\$340	\$0	\$0	\$0	DD-1	DATA DOMAIN
DDRACK-3PD-3E	RACK DATA DOMAIN 40U 3P DELT RK-BEZE EMC	\$3,400	15%	\$2,890	\$408	\$340	\$0	\$0	\$0	DD-1	DATA DOMAIN
DDRACK-3PD-DR2N	RACK DATA DOMAIN 40U 3P DELTA,DOOR	\$4,200	26%	\$3,108	\$504	\$420	\$0	\$0	\$0	PH	DATA DOMAIN
DDRACK-3PD-DR3	RACK DATA DOMAIN 40U 3P DELTA,DOOR DE	\$3,400	15%	\$2,890	\$408	\$340	\$0	\$0	\$0	DD-1	DATA DOMAIN
DDRACK-3PY	RACK DATA DOMAIN 40U 3P WYE	\$4,200	26%	\$3,108	\$504	\$420	\$0	\$0	\$0	PH	DATA DOMAIN
DDRACK-3PY-2N	RACK DATA DOMAIN 40U 3P WYE,RK-BEZEL	\$4,200	26%	\$3,108	\$504	\$420	\$0	\$0	\$0	PH	DATA DOMAIN
DDRACK-3PY-3	RACK DATA DOMAIN 40U 3P WYE RK-BEZEL	\$3,400	15%	\$2,890	\$408	\$340	\$0	\$0	\$0	DD-1	DATA DOMAIN
DDRACK-3PY-3E	RACK DATA DOMAIN 40U 3P WYE RK-BEZEL EMC	\$3,400	15%	\$2,890	\$408	\$340	\$0	\$0	\$0	DD-1	DATA DOMAIN
DDRACK-3PY-DR2N	RACK DATA DOMAIN 40U 3P WYE,DOOR	\$4,200	26%	\$3,108	\$504	\$420	\$0	\$0	\$0	PH	DATA DOMAIN
DDRACK-3PY-DR3	RACK DATA DOMAIN 40U 3P WYE,DOOR DE	\$3,400	15%	\$2,890	\$408	\$340	\$0	\$0	\$0	DD-1	DATA DOMAIN
DDRACK-40U	RACK; DATA DOMAIN;40U	\$4,200	26%	\$3,108	\$504	\$420	\$0	\$0	\$0	PH	DATA DOMAIN
DDRACK-40U-1	RACK DATA DOMAIN 40U SINGLE PHASE	\$4,200	26%	\$3,108	\$504	\$420	\$0	\$0	\$0	PH	DATA DOMAIN
DDRACK-40UN	RACK, DATA DOMAIN, 40U	\$4,200	26%	\$3,108	\$504	\$420	\$0	\$0	\$0	PH	DATA DOMAIN
L-BST-2200	LICENSE BOOST DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
L-BST-2200-CF	License Boost DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
L-BST-2500	LICENSE,BOOST,DD2500	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
L-BST-4200	LICENSE,BOOST,DD4200	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
L-BST-4500	LICENSE,BOOST,DD4500	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
L-BST-620	LICENSE; BOOST; DD620	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN
L-BST-7200	LICENSE,BOOST,DD7200	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
L-BST-9500	LIC BOOST DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
L-DDOE-CAP-ER	LICENSE DD OE PER TB CAPACITY ER=CB	\$785	26%	\$581	\$94	\$79	\$0	\$0	\$0	DH	DATA DOMAIN
L-DDOE-CAP-ER-NC	LICENSE DD OE PER TB CAPACITY ER=CB	\$785	26%	\$581	\$94	\$79	\$0	\$0	\$0	DH	DATA DOMAIN
L-DDOE-DD2200-14	LICENSE BASE DD OE DD2200-14=IA	\$5,896	15%	\$5,012	\$708	\$590	\$0	\$0	\$0	DE	DATA DOMAIN
L-DDOE-DD2200-14CF	License Base DD OE DD2200-14=IA	\$5,896	15%	\$5,012	\$708	\$590	\$0	\$0	\$0	DE	DATA DOMAIN
L-DDOE-DD2200-24	LICENSE BASE DD OE DD2200-24=IA	\$10,736	15%	\$9,126	\$1,288	\$1,074	\$0	\$0	\$0	DE	DATA DOMAIN
L-DDOE-DD2200-24CF	License Base DD OE DD2200-24=IA	\$10,736	15%	\$9,126	\$1,288	\$1,074	\$0	\$0	\$0	DE	DATA DOMAIN
L-DDOE-DD2200-4	LICENSE BASE DD OE DD2200-4=IA	\$3,168	15%	\$2,693	\$380	\$317	\$0	\$0	\$0	DE	DATA DOMAIN
L-DDOE-DD2200-4CF	License Base DD OE DD2200-4=IA	\$3,168	15%	\$2,693	\$380	\$317	\$0	\$0	\$0	DE	DATA DOMAIN
L-DDOE-DD2500-21	LICENSE BASE DD OE DD2500-21=IA	\$15,000	26%	\$11,100	\$1,800	\$1,500	\$0	\$0	\$0	DM	DATA DOMAIN
L-DDOE-DD2500-36	LICENSE BASE DD OE DD2500-36=IA	\$15,000	26%	\$11,100	\$1,800	\$1,500	\$0	\$0	\$0	DM	DATA DOMAIN
L-DDOE-DD4200	LICENSE BASE DD OE DD4200=IA	\$15,000	26%	\$11,100	\$1,800	\$1,500	\$0	\$0	\$0	DM	DATA DOMAIN
L-DDOE-DD4500	LICENSE BASE DD OE DD4500=IA	\$15,000	26%	\$11,100	\$1,800	\$1,500	\$0	\$0	\$0	DM	DATA DOMAIN
L-DDOE-DD7200	LICENSE BASE DD OE DD7200=IA	\$20,000	26%	\$14,800	\$2,400	\$2,000	\$0	\$0	\$0	DH	DATA DOMAIN
L-DDOE-DD9500	LICENSE BASE DD OE DD9500=IA	\$20,000	26%	\$14,800	\$2,400	\$2,000	\$0	\$0	\$0	DH	DATA DOMAIN
L-DDOE-HICAP-ACT	LICENSE DD OE PER TB HI CAPACITY ACT=CB	\$1,450	26%	\$1,073	\$174	\$145	\$0	\$0	\$0	DH	DATA DOMAIN
L-DDOE-HICAP-ACTNC	LICENSE DD OE PER TB HI CAPACITY ACT=CB	\$1,450	26%	\$1,073	\$174	\$145	\$0	\$0	\$0	DH	DATA DOMAIN
L-DDOE-MCAP-ACT	LICENSE DD OE PER TB MID CAPACITY ACT=CB	\$1,450	26%	\$1,073	\$174	\$145	\$0	\$0	\$0	DM	DATA DOMAIN
L-DDOE-MCAP-ACT-N	LICENSE DD OE PER TB MID CAPACITY ACT=CB	\$1,450	26%	\$1,073	\$174	\$145	\$0	\$0	\$0	DM	DATA DOMAIN
L-DLM8100	LICENSE DLM8100 DEDUPE STORAGE =IA	\$50,000	26%	\$37,000	\$9,000	\$8,000	\$0	\$0	\$0	DH	DATA DOMAIN
L-DLM8100N-CF	LICENSE DLM8100 DEDUPE STORAGE =IA	\$50,000	26%	\$37,000	\$9,000	\$8,000	\$0	\$0	\$0	DH	DATA DOMAIN
L-ENC-2200	LICENSE ENCRYPTION DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
L-ENC-2200-CF	License Encryption DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
L-ENC-2500	LICENSE,ENCRYPTION,DD2500	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
L-ENC-4200	LICENSE,ENCRYPTION,DD4200	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
L-ENC-4500	LICENSE,ENCRYPTION,DD4500	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
L-ENC-620	LICENSE;ENCRYPTION;DD620	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
L-ENC-7200	LICENSE,ENCRYPTION,DD7200	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
L-ENC-9500	LIC ENCRYPTION DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
L-REP-2200	LICENSE REPLICATOR DD2200=IA	\$2,540	15%	\$2,159	\$457	\$406	\$0	\$0	\$0	DE	DATA DOMAIN
L-REP-2200-CF	License Replicator DD2200=IA	\$2,540	15%	\$2,159	\$457	\$406	\$0	\$0	\$0	DE	DATA DOMAIN
L-REP-2500	LICENSE,REPLICATOR,DD2500	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	DM	DATA DOMAIN
L-REP-4200	LICENSE,REPLICATOR,DD4200	\$10,000	26%	\$7,400	\$1,800	\$1,600	\$0	\$0	\$0	DM	DATA DOMAIN
L-REP-4500	LICENSE,REPLICATOR,DD4500	\$30,000	26%	\$22,200	\$5,400	\$4,800	\$0	\$0	\$0	DM	DATA DOMAIN
L-REP-620	LICENSE; REPLICATOR; DD620	\$2,540	26%	\$1,880	\$457	\$406	\$0	\$0	\$0	DM	DATA DOMAIN
L-REP-7200	LICENSE,REPLICATOR,DD7200	\$60,000	26%	\$44,400	\$10,800	\$9,600	\$0	\$0	\$0	DH	DATA DOMAIN
L-REP-9500	LIC REPLICATOR DD9500=IA	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	DH	DATA DOMAIN
L-RL-620	LIC,RETENTION LOCK GOV EDITION;DD620	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN
L-RLC-2200	LICENSE RETENTION LOCK COMPL DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
L-RLC-2200-CF	Lic Retention Lock Compliance DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
L-RLC-2500	LICENSE,RETENTION LOCK COMPLIANCE,DD2500	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
L-RLC-4200	LICENSE,RETENTION LOCK COMPLIANCE,DD4200	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	DATA DOMAIN
L-RLC-4500	LICENSE,RETENTION LOCK COMPLIANCE,DD4500	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DM	DATA DOMAIN
L-RLC-620	LIC,RETENTION LOCK COMPL EDITN;DD620	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN
L-RLC-7200	LICENSE,RETENTION LOCK COMPLIANCE,DD7200	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
L-RLC-9500	LIC RETENTION LOCK COMPLIANCE DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
L-RLG-2200	LICENSE RETENTION LOCK GOVERN DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
L-RLG-2200-CF	Lic Retention Lock Governance DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
L-RLG-2500	LICENSE,RETENTION LOCK GOVERNANCE,DD2500	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
L-RLG-4200	LICENSE,RETENTION LOCK GOVERNANCE,DD4200	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	DATA DOMAIN
L-RLG-4500	LICENSE,RETENTION LOCK GOVERNANCE,DD4500	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DM	DATA DOMAIN
L-RLG-7200	LICENSE,RETENTION LOCK GOVERNANCE,DD7200	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
L-RLG-9500	LIC RETENTION LOCK GOVERNANCE DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL-2200	LICENSE VTL OPEN SYSTEMS DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
L-VTL-2200-CF	License VTL Open Systems DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
L-VTL-2200E	LICENSE VTL NDMP TAPE SVR ETH DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
L-VTL-2200E-CF	License VTL NdmP Tape Svr Eth DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
L-VTL-2200F	LICENSE VTL IBM IOS DD2200=IA	\$2,250	15%	\$1,913	\$405	\$360	\$0	\$0	\$0	DE	DATA DOMAIN
L-VTL-2200F-CF	License VTL IBM IOS DD2200=IA	\$2,250	15%	\$1,913	\$405	\$360	\$0	\$0	\$0	DE	DATA DOMAIN
L-VTL-2500	LICENSE,VTL_OPEN SYSTEMS,DD2500	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL-2500E	LICENSE,VTL_NDMP TAPE SERVER,ETH,DD2500	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL-2500F	LICENSE,VTLIBM IOS,DD2500	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL-4200	LICENSE,VTL_OPEN SYSTEMS,DD4200	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL-4200E	LICENSE,VTL_NDMP TAPE SERVER,ETH,DD4200	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL-4200F	LICENSE,VTL IBM IOS,DD4200	\$13,500	26%	\$9,990	\$2,430	\$2,160	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL-4500	LICENSE,VTL_OPEN SYSTEMS,DD4500	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL-4500E	LICENSE,VTL_NDMP TAPE SERVER,ETH,DD4500	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL-4500F	LICENSE,VTL IBM IOS,DD4500	\$28,500	26%	\$21,090	\$5,130	\$4,560	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL-620-1	LIC,VTL;620 INCL:1XPCIE CARD;DP;4G	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL620-E	LIC,VTL;NDMP TAPE SVR;ETH;DD620	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL620-F1	LIC,VTL;IBM I/O;FC;DD620;1XPCIE;DP;4G	\$6,750	26%	\$4,995	\$1,215	\$1,080	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL-7200	LICENSE,VTL_OPEN SYSTEMS,DD7200	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL-7200E	LICENSE,VTL_NDMP TAPE SVR,ETH,DD7200	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL-7200F	LICENSE,VTL IBM IOS,DD7200	\$57,000	26%	\$42,180	\$10,260	\$9,120	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL-9500	LIC VTL OPEN SYSTEMS DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL-9500E	LIC VTL NDMP TAPE SVR ETH DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL-9500F	LIC VTL IBM IOS DD9500=IA	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0	DH	DATA DOMAIN
L-XCAP2200	LICENSE EXPSTOR DD2200=IA	\$8,500	15%	\$7,225	\$1,020	\$850	\$0	\$0	\$0	DE	DATA DOMAIN
L-XCAP2200-CF	License Expstor DD2200=IA	\$8,500	15%	\$7,225	\$1,020	\$850	\$0	\$0	\$0	DE	DATA DOMAIN
L-XCAP4200	LICENSE,EXP CAP,DD4200,MORE THAN 120TB	\$20,000	26%	\$14,800	\$2,400	\$2,000	\$0	\$0	\$0	DM	DATA DOMAIN
L-XCAP4500	LICENSE,EXP CAP,DD4500,MORE THAN 180TB	\$30,000	26%	\$22,200	\$3,600	\$3,000	\$0	\$0	\$0	DM	DATA DOMAIN
L-XCAP7200	LICENSE,EXP CAP,DD7200,MORE THAN 360TB	\$40,000	26%	\$29,600	\$4,800	\$4,000	\$0	\$0	\$0	DH	DATA DOMAIN
L-XCAP9500	LIC EXP CAP DD9500 MORE THAN 540TB=IA	\$50,000	26%	\$37,000	\$6,000	\$5,000	\$0	\$0	\$0	DH	DATA DOMAIN
PC-RK30-RS	POWER CORD,US,RACK,DUAL,R&S CONNECTOR	\$1,100	26%	\$814	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK30-RS-1	POWER CORD SINGLE PHASE US RACK DUAL R&S	\$1,100	26%	\$814	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK30-RSN	POWER CORD,US,RACK,DUAL,R&S CONNECTOR	\$1,100	26%	\$814	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK30-US	POWER CORD,US&JAP;RACK;DUAL;TWISTLOCK	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK30-US-1	POWER CORD SINGLE PHASE US&JAP RACK DUAL	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK30-USN	POWER CORD,US&JAP,RACK,DUAL,TWISTLOCK	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK3D50HH	POWER CORD,3PH,50A,DELTA,HBL-HBL,N.AMER	\$2,255	26%	\$1,669	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK3D50HR	POWER CORD,3PH,50A,DELTA,HBL-R&S,N.AMER	\$2,255	26%	\$1,669	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK3DPPH-1	POWER CORD 3PH 40A DELTA PP-HBL N AMER	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK3DPPRS-1	POWER CORD 3PH 40A DELTA PP-RS N AMER	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK3Y32FLA	POWER CORD,3PH,32A,FLYINGLEAD,N.AMER	\$2,255	26%	\$1,669	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK3YFLA-1	POWER CORD 3PH 32A FLYINGLEAD N AMER	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-A12E30	OPT;ADD 7TO12 ES30;4X3M CBLKIT;FAC INS	\$1,100	26%	\$814	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-A16E30	OPT;ADD 9TO16 ES30/2X2M/2X3M/CBLKIT/40U	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-A16E30-H	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-A16E30-H-NF	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$486	15%	\$413	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-A24E30	OPT;ADD 17TO24 ES30;4X5M CBLKIT;40U	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-A24E30-H	OPTION,ADD 17TO24 ES30 SAS,CABLE KIT	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
R-A24E30-H-NF	OPTION,ADD 177O24 ES30 SAS,CABLE KIT	\$486	15%	\$413	\$0	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-A6E30	OPT;ADD1TOGES30;2X2M;2X3M;CBLKT;FAC INS	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DD-EMI-SHLDEOS	DD MID-TIER EMI SHIELD EO5 - FAC W-DOOR	\$89	15%	\$76	\$0	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-DS60-3-1355	OPT DS60 SHELF 45X3TB SAS HDD RACK	\$157,250	26%	\$116,365	\$18,870	\$15,725	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-1355E	OPT DS60 SHELF 45X3TB SAS HDD RACK E	\$157,250	26%	\$116,365	\$18,870	\$15,725	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-1355-G3	OPT DS60 SHELF 45X3TB SAS HDD RACK G3	\$112,088	15%	\$95,275	\$13,451	\$11,209	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-DS60-3-1355N	OPT DS60 SHELF 45X3TB SAS HDD RACK	\$157,250	26%	\$116,365	\$18,870	\$15,725	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-1355R	OPT DS60 SHELF 45X3T SASHD RACK RETN	\$157,250	26%	\$116,365	\$18,870	\$15,725	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-1355RE	OPT DS60 SHELF 45X3T SASHD RACK RETN E	\$157,250	26%	\$116,365	\$18,870	\$15,725	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-1355R-G3	OPT DS60 SHELF 45X3TB SAS RACK RETN G3	\$112,088	15%	\$95,275	\$13,451	\$11,209	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-DS60-3-1355RN	OPT DS60 SHELF 45X3T SASHD RACK RETN	\$157,250	26%	\$116,365	\$18,870	\$15,725	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-1805	OPT DS60 SHELF 60X3TB SAS HDD RACK	\$209,000	26%	\$154,660	\$25,080	\$20,900	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-1805E	OPT DS60 SHELF 60X3TB SAS HDD RACK E	\$209,000	26%	\$154,660	\$25,080	\$20,900	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-1805-G3	OPT DS60 SHELF 60X3TB SAS HDD RACK G3	\$148,975	15%	\$126,629	\$17,877	\$14,898	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-DS60-3-1805N	OPT DS60 SHELF 60X3TB SAS HDD RACK	\$209,000	26%	\$154,660	\$25,080	\$20,900	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-1805R	OPT DS60 SHELF 60X3T SASHD RACK RETN	\$209,000	26%	\$154,660	\$25,080	\$20,900	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-1805RE	OPT DS60 SHELF 60X3T SASHD RACK RETN E	\$209,000	26%	\$154,660	\$25,080	\$20,900	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-1805R-G3	OPT DS60 SHELF 60X3TB SAS RACK RETN G3	\$148,975	15%	\$126,629	\$17,877	\$14,898	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-DS60-3-1805RN	OPT DS60 SHELF 60X3T SASHD RACK RETN	\$209,000	26%	\$154,660	\$25,080	\$20,900	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-455	OPT DS60 SHELF 15X3TB SAS HDD RACK	\$55,950	26%	\$41,403	\$6,714	\$5,595	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-455E	OPT DS60 SHELF 15X3TB SAS HDD RACK E	\$55,950	26%	\$41,403	\$6,714	\$5,595	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-455-G3	OPT DS60 SHELF 15X3TB SAS HDD RACK G3	\$39,882	15%	\$33,900	\$4,786	\$3,988	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-DS60-3-455N	OPT DS60 SHELF 15X3TB SAS HDD RACK	\$55,950	26%	\$41,403	\$6,714	\$5,595	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-455R	OPT DS60 SHELF 15X3T SASHD RACK RETN	\$55,950	26%	\$41,403	\$6,714	\$5,595	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-455RE	OPT DS60 SHELF 15X3T SASHD RACK RETN E	\$55,950	26%	\$41,403	\$6,714	\$5,595	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-455R-G3	OPT DS60 SHELF 15X3TB SAS HDD RETN G3	\$39,882	15%	\$33,900	\$4,786	\$3,988	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-DS60-3-455RN	OPT DS60 SHELF 15X3T SASHD RACK RETN	\$55,950	26%	\$41,403	\$6,714	\$5,595	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-905	OPT DS60 SHELF 30X3TB SAS HDD RACK	\$104,950	26%	\$77,663	\$12,594	\$10,495	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-905E	OPT DS60 SHELF 30X3TB SAS HDD RACK E	\$104,950	26%	\$77,663	\$12,594	\$10,495	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-905-G3	OPT DS60 SHELF 30X3TB SAS HDD RACK G3	\$74,809	15%	\$63,588	\$8,977	\$7,481	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-DS60-3-905N	OPT DS60 SHELF 30X3TB SAS HDD RACK	\$104,950	26%	\$77,663	\$12,594	\$10,495	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-905R	OPT DS60 SHELF 30X3T SASHD RACK RETN	\$104,950	26%	\$77,663	\$12,594	\$10,495	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-905RE	OPT DS60 SHELF 30X3T SASHD RACK RETN E	\$104,950	26%	\$77,663	\$12,594	\$10,495	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-905R-G3	OPT DS60 SHELF 30X3TB SAS RACK RETN G3	\$74,809	15%	\$63,588	\$8,977	\$7,481	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-DS60-3-905RN	OPT DS60 SHELF 30X3T SASHD RACK RETN	\$104,950	26%	\$77,663	\$12,594	\$10,495	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-1205	OPT DS60 SHELF 30X4TB SAS HDD RACK	\$127,200	26%	\$94,128	\$15,264	\$12,720	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-1205E	OPT DS60 SHELF 30X4TB SAS HDD RACK E	\$127,200	26%	\$94,128	\$15,264	\$12,720	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-1205-G3	OPT DS60 SHELF 30X4TB SAS HDD RACK G3	\$90,668	15%	\$77,068	\$10,880	\$9,067	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-DS60-4-1205N	OPT DS60 SHELF 30X4TB SAS HDD RACK	\$127,200	26%	\$94,128	\$15,264	\$12,720	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-1205R	OPT DS60 SHELF 30X4T SAS HDD RACK RETN	\$127,200	26%	\$94,128	\$15,264	\$12,720	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-1205RE	OPT DS60 SHELF 30X4T SAS HDD RACK RETN E	\$127,200	26%	\$94,128	\$15,264	\$12,720	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-1205R-G3	OPT DS60 SHELF 30X4TB SAS RACK RETN G3	\$90,668	15%	\$77,068	\$10,880	\$9,067	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-DS60-4-1205RN	OPT DS60 SHELF 30X4T SAS HDD RACK RETN	\$127,200	26%	\$94,128	\$15,264	\$12,720	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-1805	OPT DS60 SHELF 45X4TB SAS HDD RACK	\$190,600	26%	\$141,044	\$22,872	\$19,060	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-1805E	OPT DS60 SHELF 45X4TB SAS HDD RACK E	\$190,600	26%	\$141,044	\$22,872	\$19,060	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-1805-G3	OPT DS60 SHELF 45X4TB SAS HDD RACK G3	\$135,860	15%	\$115,481	\$16,303	\$13,586	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-DS60-4-1805N	OPT DS60 SHELF 45X4TB SAS HDD RACK	\$190,600	26%	\$141,044	\$22,872	\$19,060	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-1805R	OPT DS60 SHELF 45X4T SASHD RACK RETN	\$190,600	26%	\$141,044	\$22,872	\$19,060	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-1805RE	OPT DS60 SHELF 45X4T SASHD RACK RETN E	\$190,600	26%	\$141,044	\$22,872	\$19,060	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-1805R-G3	OPT DS60 SHELF 45X4TB SAS RACK RETN G3	\$135,860	15%	\$115,481	\$16,303	\$13,586	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-DS60-4-1805RN	OPT DS60 SHELF 45X4T SASHD RACK RETN	\$190,600	26%	\$141,044	\$22,872	\$19,060	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-2405	OPT DS60 SHELF 60X4TB SAS HDD RACK	\$253,300	26%	\$187,442	\$30,396	\$25,330	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-2405E	OPT DS60 SHELF 60X4TB SAS HDD RACK E	\$253,300	26%	\$187,442	\$30,396	\$25,330	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-2405-G3	OPT DS60 SHELF 60X4TB SAS HDD RACK G3	\$180,552	15%	\$153,469	\$21,666	\$18,055	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-DS60-4-2405G3-CT	OPT DS60 SHELF 60X4TB SAS HDD RACK G3 CT	\$1	15%	\$1	\$21,666	\$18,055	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-DS60-4-2405N	OPT DS60 SHELF 60X4TB SAS HDD RACK	\$253,300	26%	\$187,442	\$30,396	\$25,330	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-2405R	OPT DS60 SHELF 60X4T SASHD RACK RETN	\$253,300	26%	\$187,442	\$30,396	\$25,330	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-2405RE	OPT DS60 SHELF 60X4T SASHD RACK RETN E	\$253,300	26%	\$187,442	\$30,396	\$25,330	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-2405R-G3	OPT DS60 SHELF 60X4TB SAS RACK RETN G3	\$180,552	15%	\$153,469	\$21,666	\$18,055	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-DS60-4-2405RN	OPT DS60 SHELF 60X4T SASHD RACK RETN	\$253,300	26%	\$187,442	\$30,396	\$25,330	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-605	OPT DS60 SHELF 15X4TB SAS HDD RACK	\$67,850	26%	\$50,209	\$8,142	\$6,785	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-605E	OPT DS60 SHELF 15X4TB SAS HDD RACK E	\$67,850	26%	\$50,209	\$8,142	\$6,785	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-605-G3	OPT DS60 SHELF 15X4TB SAS HDD RACK G3	\$48,364	15%	\$41,109	\$5,804	\$4,836	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-DS60-4-605N	OPT DS60 SHELF 15X4TB SAS HDD RACK	\$67,850	26%	\$50,209	\$8,142	\$6,785	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-605R	OPT DS60 SHELF 15X4T SASHD RACK RETN	\$67,850	26%	\$50,209	\$8,142	\$6,785	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-605RE	OPT DS60 SHELF 15X4T SASHD RACK RETN E	\$67,850	26%	\$50,209	\$8,142	\$6,785	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-605R-G3	OPT DS60 SHELF 15X4TB SAS RACK RETN G3	\$48,364	15%	\$41,109	\$5,804	\$4,836	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-DS60-4-605RN	OPT DS60 SHELF 15X4T SASHD RACK RETN	\$67,850	26%	\$50,209	\$8,142	\$6,785	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-SAS-4M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$492	26%	\$418	\$0	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-DS60-SAS-5M	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$592	15%	\$503	\$0	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-EMISHIELD-3U	EMI Shield for 3U Shelf	\$83	15%	\$71	\$0	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-ES30-15	OPTION;ES30 SHELF;15X1TB SATA HDD;RACK	\$26,250	26%	\$19,425	\$3,150	\$2,625	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-15A	OPTION;ES30 SHELF;15X1TSATAHD;RK;EXTDRET	\$26,250	26%	\$19,425	\$3,150	\$2,625	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-30	OPTION;ES30 SHELF;15X2TB SATA HDD;RACK	\$36,400	26%	\$26,936	\$4,368	\$3,640	\$0	\$0	\$0	\$0	PH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
R-ES30-30A	OPTION;ES30 SHELF;15X2TSAHDD;RK;EXTDRET	\$36,400	26%	\$26,936	\$4,368	\$3,640	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-30S	OPTION,ES30 SHELF,15X2TB SAS HDD,RACK	\$36,400	26%	\$26,936	\$4,368	\$3,640	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-30SE	OPTION,ES30 SHELF,15X2TB SAS HDD,RACK E	\$36,400	26%	\$26,936	\$4,368	\$3,640	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-30SR	OPTION,ES30 SHELF,15X2T SASHD,RACK,RETN	\$36,400	26%	\$26,936	\$4,368	\$3,640	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-30SRE	OPTION,ES30SHELF,15X2T SASHD,RACK,RETN E	\$36,400	26%	\$26,936	\$4,368	\$3,640	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-45	OPTION;ES30 SHELF;15X3TB SATA HDD;RACK	\$53,150	26%	\$39,331	\$6,378	\$5,315	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-45A	OPTION;ES30 SHELF;15X3T SATAHDD;RACK;RETN	\$53,150	26%	\$39,331	\$6,378	\$5,315	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-45S	OPTION,ES30 SHELF,15X3TB SAS HDD,RACK	\$53,150	26%	\$39,331	\$6,378	\$5,315	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-45SE	OPTION,ES30 SHELF,15X3TB SAS HDD,RACK E	\$53,150	26%	\$39,331	\$6,378	\$5,315	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-45S-G3	OPT,ES30 SHELF,15X3TB SAS HDD,RACK G3	\$37,886	15%	\$32,203	\$4,546	\$3,789	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-ES30-45S-G3-CT	OPT,ES30 SHELF,15X3TB SAS HDD,RACK CT	\$1	15%	\$1	\$4,546	\$3,789	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-ES30-45SR	OPTION,ES30 SHELF,15X3T SASHD,RACK,RETN	\$53,150	26%	\$39,331	\$6,378	\$5,315	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-45SRE	OPTION,ES30 SHELF,15X3TSASHD,RACK,RETN E	\$53,150	26%	\$39,331	\$6,378	\$5,315	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-45SR-G3	OPT,ES30 SHELF,15X3TB SAS,RACK RETN G3	\$37,886	15%	\$32,203	\$4,546	\$3,789	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-ES30-60S	OPTION ES30 SHELF 15X4TB SAS HDD	\$63,800	26%	\$47,212	\$7,656	\$6,380	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-60SE	OPTION ES30 SHELF 15X4TB SAS HDD E	\$63,800	26%	\$47,212	\$7,656	\$6,380	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-60S-G3	OPT,ES30 SHELF,15X4TB SAS HDD,RACK G3	\$45,477	15%	\$38,655	\$5,457	\$4,548	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-ES30-60S-G3-CT	OPT,ES30 SHELF,15X4TB SAS HDD,RACK CT	\$1	15%	\$1	\$5,457	\$4,548	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-ES30-60SR	OPTION ES30 SHELF 15X4TB SAS HDD RETN	\$63,800	26%	\$47,212	\$7,656	\$6,380	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-60SRE	OPTION ES30 SHELF 15X4TB SAS HDD RETN E	\$63,800	26%	\$47,212	\$7,656	\$6,380	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-60SR-G3	OPT,ES30 SHELF,15X4TB SAS,RACK RETN G3	\$45,477	15%	\$38,655	\$5,457	\$4,548	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-HA-DS60-SAS-3	CABLE HA INTERCONNECT DS60 3M;RACK	\$322	26%	\$238	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-HA-DS60-SAS-3-NF	CABLE HA INTERCONNECT DS60 3M;RACK	\$261	15%	\$222	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-HA-ES30-SAS-2	CABLE HA INTERCONNECT ES30 2M,RACK	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-HA-ES30-SAS-2-NF	CABLE HA INTERCONNECT ES30 2M,RACK	\$122	15%	\$104	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 5M; RACK	\$380	26%	\$281	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-HA-ES30-SAS-5-NF	CABLE HA INTERCONNECT ES30 5M; RACK	\$308	15%	\$262	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-HA-INTER-1	CABLE HA INTERCONNECT CTLR 1M;RACK	\$500	26%	\$370	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-HA-INTER-1-NF	CABLE HA INTERCONNECT CTLR 1M;RACK	\$405	15%	\$344	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-SAS-HDMS2	R CABLE,DD,SASMINISAS HD-MINISAS,2 METER	\$150	15%	\$128	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-SAS-HDMS5	5M MINI-HDX4 TO MINI-SASX4 CABLE	\$380	15%	\$323	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
R-SAS-MSMS3	3M M-SAS TO M-SAS CABLE	\$200	15%	\$170	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
SU-458-000-569	DD VE Capacity 1 yr prepay=CA	\$70	15%	\$60	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
SU-458-000-571	DD VE Channel 4TB Capacity 1yr Prepay=CA	\$248	15%	\$211	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
SU-458-000-572	DD VE Capacity 1yr Pre 3yr Commit=CA	\$64	15%	\$54	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
SU-458-000-574	DD VE Channel 4TB Cap 1yr Pre 3yr Com=CA	\$225	15%	\$191	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
SU-458-000-575	DD VE Capacity 3yr prepay=CA	\$57	15%	\$48	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
SU-458-000-577	DD VE Channel 4TB Capacity 3yr Prepay=CA	\$203	15%	\$173	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-10GBTM4P	DD 10GBASE T IO MODULE 4PORT UPGRADE	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-10GBTM4P-NF	DD 10GBASE T IO MODULE 4PORT UPGRADE	\$4,050	15%	\$3,443	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-10G-L2PC	UPGRADE;NIC;10GBE;LP;PCIE;SFPP;DP;COP	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-10G-L2PO	UPGRADE;NIC;10GBE;LP;PCIE;SFPP;LC;DP;OPT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-10GMCU2P	DD 10GBE,IO MODULE,CU SFP,2PORT,UPGRADE	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-10GMCU4P	DD 10GBE IO MOD CU TWINAX 4PORT UPG	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-10GMCU4P-NF	DD 10GBE IO MOD CU TWINAX 4PORT UPG	\$4,860	15%	\$4,131	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-10GMOP2P	DD 10GBE,IO MODULE,OP SFP,2PORT,UPGRADE	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-10GMOP4P	DD 10GBE IO MOD OPTICAL SFP 4PORT UPG	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-10GMOP4P-NF	DD 10GBE IO MOD OPTICAL SFP 4PORT UPG	\$4,860	15%	\$4,131	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-10G-S2PC	UPGRADE;NIC;10GBE;SP;PCIE;SFPP;DP;COP	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-10G-S2PO	UPGRADE;NIC;10GBE;SP;PCIE;SFPP;LC;DP;OPT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-160-AX	DD160;INCL: LICENSE;S HDD(2.5TB)	\$3,000	15%	\$2,550	\$360	\$300	\$0	\$0	\$0	PE	DATA DOMAIN
U-16GFC-M2P	DD 16GBIT FC IO MOD LC 2PORT UPG	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-16GFC-M2P-NF	DD 16GBIT FC IO MOD LC 2PORT UPG	\$4,860	15%	\$4,131	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-1G-L2PC	UPGRADE;NIC;GBE;LP;PCIE;TX;2-PORT;COPPER	\$900	26%	\$666	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-1G-L2PO	UPGRADE;NIC;GBE;LP;PCIE;FX;2-PORT;FIBOPT	\$3,700	26%	\$2,738	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-1G-L4PC	NIC;GBE;LP;PCIE;TX;4-PORT;COP;UPGRADE	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-1G-L4PC1	NIC;GBE;LP;PCIE;TX;4-PORT;COP;UPGRADE	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-1GMCU4P	DD 1GBE,IO MODULE,CU,4PORT,UPGRADE	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-1GMCUOP4P	DD 1GBE, IO MODULE,2P CU,2P OP,UPGRADE	\$3,700	26%	\$2,738	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-1G-S2PC	UPGRADE; NIC;GBE;PCIE;TX;2-PORT;COPPER	\$900	26%	\$666	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-1G-S2PO	UPGRADE; NIC;GBE;PCIE;FX;2-PORT;FIBEROPT	\$3,700	26%	\$2,738	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-1G-S4PC	NIC;GBE;SP;PCIE;TX;4-PORT;COP;UPGRADE	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-1G-S4PC1	NIC;GBE;SP;PCIE;TX;4-PORT;COP;UPGRADE	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-2200-AX	ADD 5X2TB SAS HDD 10TB DD2200 UPGRADE	\$4,400	15%	\$3,740	\$528	\$440	\$0	\$0	\$0	PE	DATA DOMAIN
U-2200XMEM	MEM KIT CAP EXP MORETHAN 14TB DD2200 UPG	\$1,500	15%	\$1,275	\$0	\$0	\$0	\$0	\$0	PE	DATA DOMAIN
U-2500-AES	ADD ES EXP KIT,DUAL PATH,DD2500,UPG	\$3,750	26%	\$2,775	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
U-2500-AX	ADD 5X3TB SAS HDD,15TB,DD2500,UPGRADE	\$24,250	26%	\$17,945	\$2,910	\$2,425	\$0	\$0	\$0	PM	DATA DOMAIN
U-2500XMEM	MEMKIT,DD2500,MORE THAN 66TB,UPGRADE	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
U-3TB-ER-ACT-DS60	LICENSE DS60 3TB ER TO ACTIVE UPGRADE=IA	\$37,500	26%	\$27,750	\$4,500	\$3,750	\$0	\$0	\$0	PH	DATA DOMAIN
U-4TB-ER-ACT	LICENSE ES30 4TB ER TO ACTIVE UPGRADE=IA	\$49,900	26%	\$36,926	\$5,988	\$4,990	\$0	\$0	\$0	DH	DATA DOMAIN
U-4TB-ER-ACT-DS60	LICENSE DS60 4TB ER TO ACTIVE UPGRADE=IA	\$49,900	26%	\$36,926	\$5,988	\$4,990	\$0	\$0	\$0	DH	DATA DOMAIN
U-510-AX	UPGRADE;DD510;INCL: LICENSE;6 HDD(1.5TB)	\$13,000	26%	\$9,620	\$1,560	\$1,300	\$0	\$0	\$0	PM	DATA DOMAIN
U-620-AX	DD620;INCL: LICENSE;5 HDD(5TB)	\$10,000	26%	\$7,400	\$1,200	\$1,000	\$0	\$0	\$0	PM	DATA DOMAIN
U-6300-SAS-SLIC-G2	ADD ES EXP KIT,DUAL PATH,DD6300,UPG	\$3,000	15%	\$2,550	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
U-640-AES	DD640 ADD ES EXP KIT;DUAL PATH;UPG	\$7,500	26%	\$5,550	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
U-640-AX	DD640;ADD 5X1TBHDD(5TB);UPGRADE	\$4,850	26%	\$3,589	\$582	\$485	\$0	\$0	\$0	PM	DATA DOMAIN
U-640-XCAP	LICENSE;EXPSTOR;DD640;UPGRADE	\$10,000	26%	\$7,400	\$1,200	\$1,000	\$0	\$0	\$0	DM	DATA DOMAIN
U-670-AES	UPGRADE; DD670 ADD ES EXP KIT; DUAL PATH	\$7,500	26%	\$5,550	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
U-670-AES30	DD670 ADD ES30 EXP KIT; DUAL PATH;UPG	\$7,500	26%	\$5,550	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
U-670AUP76T	UPGRADE; DD670 CAP EXPKIT; 30TB TO 76TB	\$19,400	26%	\$14,356	\$2,328	\$1,940	\$0	\$0	\$0	PM	DATA DOMAIN
U-690AUP48T	UPG;DD690 EXPKIT;33TO48TB;2P;MULTIPATH	\$10,000	26%	\$7,400	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-7200XMEM	DD MEMKIT;DD7200;MORE THAN 360TB;UPGRADE	\$22,000	26%	\$16,280	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-860AU192T	DD860 CAP EXP KIT;MORE THAN 60TB;UPG	\$9,700	26%	\$7,178	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-860-XCAP	LICENSE;DD860 CAP EXP;MORE THAN 60TB;UPG	\$30,000	26%	\$22,200	\$3,600	\$3,000	\$0	\$0	\$0	DH	DATA DOMAIN
U-880AE97+T	DD880 EXPKIT;97TO192T;2P;MULTIPATH;UPG	\$9,700	26%	\$7,178	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-880U192T	UPGRADE;LIC; DD880 EXP CAP 97T TO 192T	\$50,000	26%	\$37,000	\$6,000	\$5,000	\$0	\$0	\$0	DH	DATA DOMAIN
U-890AU384T	LICENSE;DD890;EXPCAP180T TO 384T;UPGRADE	\$40,000	26%	\$29,600	\$4,800	\$4,000	\$0	\$0	\$0	DH	DATA DOMAIN
U-8GFC-M2P	DD 8GBIT FC;IO MODULE;L;2PORT;UPGRADE	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-9500-MEM256	MEMKIT ADD 256GB DD9500 16X16GB UPG	\$30,000	26%	\$22,200	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-9800-MEM512	MEMKIT ADD 512GB DD9800 32X16GB UPG	\$29,250	15%	\$24,863	\$3,510	\$2,925	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-990XMEM	MEMKIT;DD990;MORE THAN 360TB;UPGRADE	\$22,000	26%	\$16,280	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-A12E30	ADD 6 TO 12 ES30X3D;8X2M CBLKIT;UPGRADE	\$1,100	26%	\$814	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-A16E30	ADD 9TO16 ES30;2X2M;2X5M;CBLKIT;40U;UPG	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-A16E30-1	ADD 9TO16 ES30;CBLKIT;40U; UPGRADE	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-A16E30-H	ADD 9TO16 ES30;2X2M;2X5M;CBLKIT;40U;UPG	\$578	26%	\$428	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-A16E30-H-NF	ADD 9TO16 ES30;2X2M;2X5M;CBLKIT;40U;UPG	\$486	15%	\$413	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-A24E30	ADD 17TO24 ES30;4X5M CBLKIT;40U;UPGRADE	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-A24E30-1	ADD 17TO24 ES30;CBLKIT 40U;UPGRADE	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-A24E30-H	ADD 17TO24 ES30;4X5M CBLKIT;40U;UPGRADE	\$578	26%	\$428	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-A24E30-H-NF	ADD 17TO24 ES30;4X5M CBLKIT;40U;UPGRADE	\$486	15%	\$413	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-A6E30	ADD 1 TO 6 ES30 EXP;4X2M CBLKIT;UPGRADE	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-BST-2200	LICENSE BOOST 2200 UPGRADE=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
U-BST-2200-CF	License Boost DD2200 Upgrade=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
U-BST-2500	LICENSE;BOOST;2500;UPGRADE	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-BST-2500-CF	License;Boost;DD2500;Upgrade=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-BST-4200	LICENSE;BOOST;DD4200;UPGRADE	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
U-BST-4200-CF	License;Boost;DD4200;Upgrade=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
U-BST-4500	LICENSE;BOOST;DD4500;UPGRADE	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
U-BST-4500-CF	License;Boost;DD4500;Upgrade=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
U-BST-7200	LICENSE;BOOST;DD7200;UPGRADE	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
U-BST-7200-CF	License;Boost;DD7200;Upgrade=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
U-BST-9500	LIC BOOST DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-BST-990	LICENSE;BOOST;DD990;UPGRADE	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-DD6300DISKEXPKIT	DD6300 OPTION - EXPANSION KIT 5HDD	\$31,500	15%	\$26,775	\$3,780	\$3,150	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DD6300EXPKIT	UPGD DD6300 EXPANSION KIT DIMM SSD FIELD	\$8,550	15%	\$7,268	\$1,026	\$855	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DD6800EXPKIT	UPGD DD6800 EXPANSION KIT SSD FIELD	\$22,050	15%	\$18,743	\$2,646	\$2,205	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DD6800HA-CTL	SYSTEM DD6800 HA CTL NFS CIFS UPGRADE	\$51,040	15%	\$43,384	\$6,125	\$5,104	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DD9300EXPKIT	UPGD DD9300 EXPANSION KIT DIMM FIELD	\$22,050	15%	\$18,743	\$2,646	\$2,205	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DD9300HA-CTL	SYSTEM DD9300 HA CTL NFS CIFS UPGRADE	\$213,885	15%	\$181,802	\$25,666	\$21,389	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DD-CBLCAT6A1M	CAT6A CBL HA CTLR INTERCONNECT 1M UPG	\$405	15%	\$344	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DDOE-ACT	LICENSE DD OE PER TB UPG ACTIVE=CB	\$1,750	26%	\$1,295	\$210	\$175	\$0	\$0	\$0	DH	DATA DOMAIN
U-DDOE-ACT-MCAP	License DD OE Per TB UPG Active=CB	\$1,750	26%	\$1,295	\$210	\$175	\$0	\$0	\$0	DH	DATA DOMAIN
U-DDOE-ACT-NC	LICENSE DD OE PER TB UPG ACTIVE=CB	\$1,750	26%	\$1,295	\$210	\$175	\$0	\$0	\$0	DH	DATA DOMAIN
U-DDOE-ER	LICENSE DD OE PER TB UPG ER=CB	\$915	26%	\$677	\$110	\$92	\$0	\$0	\$0	DH	DATA DOMAIN
U-DDOE-ER-CF	LICENSE DD OE PER TB UPG ER=CB	\$915	26%	\$677	\$110	\$92	\$0	\$0	\$0	DH	DATA DOMAIN
U-DDOE-ER-MCAP	License DD OE Per TB UPG ER=CB	\$915	26%	\$677	\$110	\$92	\$0	\$0	\$0	DH	DATA DOMAIN
U-DS60-3-135S	DS60 SHELF 45X3TB SAS HDD UPGRADE	\$196,550	26%	\$145,447	\$23,586	\$19,655	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3-135SE	DS60 SHELF 45X3TB SAS HDD UPGRADE E	\$196,550	26%	\$145,447	\$23,586	\$19,655	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3-135S-G3	DS60 SHELF 45X3TB SAS HDD UPRGRD G3	\$140,101	15%	\$119,086	\$16,812	\$14,010	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-3-135SR	DS60 SHELF 45X3TB SAS HDD RETN UPGRADE	\$196,550	26%	\$145,447	\$23,586	\$19,655	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3-135SRE	DS60 SHELF 45X3TB SAS HDD RETN UPGRADE E	\$196,550	26%	\$145,447	\$23,586	\$19,655	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3-135SR-G3	DS60 SHELF 45X3TB SAS HDD RETN UPRGRD G3	\$140,101	15%	\$119,086	\$16,812	\$14,010	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-3-180S	DS60 SHELF 60X3TB SAS HDD UPGRADE	\$261,200	26%	\$193,288	\$31,344	\$26,120	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3-180SE	DS60 SHELF 60X3TB SAS HDD UPGRADE E	\$261,200	26%	\$193,288	\$31,344	\$26,120	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3-180S-G3	DS60 SHELF 60X3TB SAS HDD UPRGRD G3	\$186,183	15%	\$158,256	\$22,342	\$18,618	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-3-180SR	DS60 SHELF 60X3TB SAS HDD RETN UPGRADE	\$261,200	26%	\$193,288	\$31,344	\$26,120	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3-180SRE	DS60 SHELF 60X3TB SAS HDD RETN UPGRADE E	\$261,200	26%	\$193,288	\$31,344	\$26,120	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3-180SR-G3	DS60 SHELF 60X3TB SAS HDD RETN UPRGRD G3	\$186,183	15%	\$158,256	\$22,342	\$18,618	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-3-45S	DS60 SHELF 15X3TB SAS HDD UPGRADE	\$69,950	26%	\$51,763	\$8,394	\$6,995	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3-45SE	DS60 SHELF 15X3TB SAS HDD UPGRADE E	\$69,950	26%	\$51,763	\$8,394	\$6,995	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3-45S-G3	DS60 SHELF 15X3TB SAS HDD UPRGRD G3	\$49,861	15%	\$42,382	\$5,983	\$4,986	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-3-45SR	DS60 SHELF 15X3TB SAS HDD RETN UPGRADE	\$69,950	26%	\$51,763	\$8,394	\$6,995	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3-45SRE	DS60 SHELF 15X3TB SAS HDD RETN UPGRADE E	\$69,950	26%	\$51,763	\$8,394	\$6,995	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3-45SR-G3	DS60 SHELF 15X3TB SAS HDD RETN UPRGRD G3	\$49,861	15%	\$42,382	\$5,983	\$4,986	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-3-90S	DS60 SHELF 30X3TB SAS HDD UPGRADE	\$131,150	26%	\$97,051	\$15,738	\$13,115	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3-90SE	DS60 SHELF 30X3TB SAS HDD UPGRADE E	\$131,150	26%	\$97,051	\$15,738	\$13,115	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3-90S-G3	DS60 SHELF 30X3TB SAS HDD UPRGRD G3	\$93,484	15%	\$79,461	\$11,218	\$9,348	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-3-90SR	DS60 SHELF 30X3TB SAS HDD RETN UPGRADE	\$131,150	26%	\$97,051	\$15,738	\$13,115	\$0	\$0	\$0	PH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
U-DS60-3-90SR	DS60 SHELF 30X3TB SAS HDD RETN UPGRADE E	\$131,150	26%	\$97,051	\$15,738	\$13,115	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3-90SR-G3	DS60 SHELF 30X3TB SAS HDD RETN UPGRD G3	\$93,484	15%	\$79,461	\$11,218	\$9,348	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-3HDD-15	HDD EXP PACK 15X3TB SAS W/ DS60 CARR	\$64,750	26%	\$47,915	\$7,770	\$6,475	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3HDD-15-CT	HDD EXP PACK 15X3TB SAS W/ DS60 CARR CT	\$1	26%	\$1	\$7,770	\$6,475	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3HDD15-CTDR	HDD EXPPACK 15X3TB SAS W/DS60 CARR CT DR	\$1	15%	\$6,838	\$5,698	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-3HDD-15-NF	HDD EXP PK 15X3TB SAS W/ DS60 CR - NF	\$46,154	15%	\$39,231	\$5,538	\$4,615	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-3HDD-15R	HDD EXP PACK 15X3TB SAS W/ DS60 CARR RET	\$64,750	26%	\$47,915	\$7,770	\$6,475	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3HDD-15R-NF	HDD EXP PK 15X3TB SAS W/ DS60 CR RET- NF	\$46,154	15%	\$39,231	\$5,538	\$4,615	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-3HDD-CT-NF	HDD EXP PK 15X3TB SAS W/ DS60 CR CT- NF	\$1	15%	\$1	\$5,538	\$4,615	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-4-120S	DS60 SHELF 30X4TB SAS HDD UPGRADE	\$159,000	26%	\$117,660	\$19,080	\$15,900	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-4-120SE	DS60 SHELF 30X4TB SAS HDD UPGRADE E	\$159,000	26%	\$117,660	\$19,080	\$15,900	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-4-120S-G3	DS60 SHELF 30X4TB SAS HDD UPGRD G3	\$113,335	15%	\$96,335	\$13,600	\$11,334	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-4-120SR	DS60 SHELF 30X4TB SAS HDD RETN UPGRADE	\$159,000	26%	\$117,660	\$19,080	\$15,900	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-4-120SRE	DS60 SHELF 30X4TB SAS HDD RETN UPGRADE E	\$159,000	26%	\$117,660	\$19,080	\$15,900	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-4-120SR-G3	DS60 SHELF 30X4TB SAS HDD RETN UPGRD G3	\$113,335	15%	\$96,335	\$13,600	\$11,334	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-4-180S	DS60 SHELF 45X4TB SAS HDD UPGRADE	\$238,200	26%	\$176,268	\$28,584	\$23,820	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-4-180SE	DS60 SHELF 45X4TB SAS HDD UPGRADE E	\$238,200	26%	\$176,268	\$28,584	\$23,820	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-4-180S-G3	DS60 SHELF 45X4TB SAS HDD UPGRD G3	\$169,789	15%	\$144,321	\$20,375	\$16,979	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-4-180SR	DS60 SHELF 45X4TB SAS HDD RETN UPGRADE	\$238,200	26%	\$176,268	\$28,584	\$23,820	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-4-180SRE	DS60 SHELF 45X4TB SAS HDD RETN UPGRADE E	\$238,200	26%	\$176,268	\$28,584	\$23,820	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-4-180SR-G3	DS60 SHELF 45X4TB SAS HDD RETN UPGRD G3	\$169,789	15%	\$144,321	\$20,375	\$16,979	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-4-240S-CTDR	DS60 SHELF 60X4TB SAS HDD UPGRD CT	\$1	26%	\$1	\$37,992	\$31,660	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-4-240S-G3	DS60 SHELF 60X4TB SAS HDD UPGRD G3	\$225,672	15%	\$191,821	\$27,081	\$22,567	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-4-240SG3-CT	DS60 SHELF 60X4TB SAS HDD UPGRD G3 CT	\$1	15%	\$1	\$27,081	\$22,567	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS604-240SG3CTDR	DS60 SHELF 60X4TB SAS HDD UPGRD G3 CT	\$1	15%	\$1	\$27,081	\$22,567	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-4-240SR-G3	DS60 SHELF 60X4TB SAS HDD RETN UPGRD G3	\$225,672	15%	\$191,821	\$27,081	\$22,567	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-4-60S	DS60 SHELF 15X4TB SAS HDD UPGRADE	\$84,800	26%	\$62,752	\$10,176	\$8,480	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-4-60SE	DS60 SHELF 15X4TB SAS HDD UPGRADE E	\$84,800	26%	\$62,752	\$10,176	\$8,480	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-4-60S-G3	DS60 SHELF 15X4TB SAS HDD UPGRD G3	\$60,445	15%	\$51,378	\$7,253	\$6,045	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-4-60SR	DS60 SHELF 15X4TB SAS HDD RETN UPGRADE	\$84,800	26%	\$62,752	\$10,176	\$8,480	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-4-60SRE	DS60 SHELF 15X4TB SAS HDD RETN UPGRADE E	\$84,800	26%	\$62,752	\$10,176	\$8,480	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-4-60SR-G3	DS60 SHELF 15X4TB SAS HDD RETN UPGRD G3	\$60,445	15%	\$51,378	\$7,253	\$6,045	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-4HDD-15	HDD EXP PACK 15X4TB SAS W/ DS60 CARR	\$79,750	26%	\$59,015	\$9,570	\$7,975	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-4HDD-15-CT	HDD EXP PACK 15X4TB SAS W/ DS60 CARR CT	\$1	26%	\$1	\$9,570	\$7,975	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-4HDD15-CTDR	HDD EXPPACK 15X4TB SAS W/DS60 CARR CT DR	\$1	15%	\$1	\$8,422	\$7,018	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-4HDD-15-NF	HDD EXP PK 15X4TB SAS W/ DS60 CR- NF	\$56,846	15%	\$48,319	\$6,822	\$5,685	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-4HDD-15R	HDD EXP PACK 15X4TB SAS W/ DS60 CARR RET	\$79,750	26%	\$59,015	\$9,570	\$7,975	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-4HDD-15R-NF	HDD EXP PK 15X4TB SAS W/ DS60 CR RET- NF	\$56,846	15%	\$48,319	\$6,822	\$5,685	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-4HDD-CT-NF	HDD EXP PK 15X4TB SAS W/ DS60 CR CT- NF	\$1	15%	\$1	\$6,822	\$5,685	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-SAS-4M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$492	15%	\$418	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-DS60-SAS-5M	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$592	15%	\$503	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-ENC-2200	LICENSE ENCRYPTION 2200 UPGRADE=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
U-ENC-2200-CF	License Encryption,DD2200,Upgrade=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
U-ENC-2500	LICENSE,ENCRYPTION,2500,UPGRADE	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-ENC-2500-CF	License,Encryption,DD2500,Upgrade=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-ENC-4200	LICENSE,ENCRYPTION,DD4200,UPGRADE	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
U-ENC-4200-CF	License,Encryption,DD4200,Upgrade=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
U-ENC-4500	LICENSE,ENCRYPTION,DD4500,UPGRADE	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
U-ENC-4500-CF	License,Encryption,DD4500,Upgrade=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
U-ENC-670	UPGRADE; LICENSE; ENCRYPTION; DD670	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
U-ENC-7200	LICENSE,ENCRYPTION,DD7200,UPGRADE	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
U-ENC-7200-CF	License,Encryption,DD7200,Upgrade=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
U-ENC-9500	LIC ENCRYPTION DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-ENC-990	LICENSE; ENCRYPTION;DD990;UPGRADE	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-ES30-15	ES30 SHELF;15X1TB HDD;2X1CC;UPGRADE	\$27,450	26%	\$20,313	\$3,294	\$2,745	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-15A	ES30 SHELF;15X1TB HDD;2X1CC;ARCHV/UPGRADE	\$27,450	26%	\$20,313	\$3,294	\$2,745	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-30	ES30 SHELF;15X2TB HDD;2X1CCUPGRADE	\$38,350	26%	\$28,379	\$4,602	\$3,835	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-30A	ES30 SHELF;15X2TB HDD;2X1CC;ARCHV/UPGRADE	\$38,350	26%	\$28,379	\$4,602	\$3,835	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-30S	ES30 SHELF;15X2TB SAS HDD,UPGRADE	\$38,350	26%	\$28,379	\$4,602	\$3,835	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-30SE	ES30 SHELF;15X2TB SAS HDD,UPGRADE E	\$38,350	26%	\$28,379	\$4,602	\$3,835	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-30SR	ES30 SHELF;15X2TB SAS HDD,RETN,UPGRADE	\$38,350	26%	\$28,379	\$4,602	\$3,835	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-30SRE	ES30 SHELF;15X2TB SAS HDD,RETN,UPGRADE E	\$38,350	26%	\$28,379	\$4,602	\$3,835	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-45	ES30 SHELF;15X3TB SATA HDD;UPGRADE	\$69,150	26%	\$51,171	\$8,298	\$6,915	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-45A	ES30 SHELF;15X3TB SATA HDD;ARCHV;UPGRADE	\$69,150	26%	\$51,171	\$8,298	\$6,915	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-45-CT	ES30 SHELF;15X3TB SATA HDD;UPGRADE CT	\$1	26%	\$1	\$8,298	\$6,915	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-45-CTDR	ES30 SHELF;15X3TB SATA HDD;UPGRADE CT	\$1	26%	\$1	\$8,298	\$6,915	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-45S	ES30 SHELF;15X3TB SAS HDD,UPGRADE	\$69,150	26%	\$51,171	\$8,298	\$6,915	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-45S-CT	ES30 SHELF;15X3TB SAS HDD,UPGRADE CT	\$1	26%	\$1	\$8,298	\$6,915	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-45S-CTDR	ES30 SHELF;15X3TB SAS HDD,UPGRADE CT	\$1	26%	\$1	\$8,298	\$6,915	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-45SE	ES30 SHELF;15X3TB SAS HDD,UPGRADE E	\$69,150	26%	\$51,171	\$8,298	\$6,915	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-45S-G3	OPT,ES30 SHELF,15X3TB SAS HDD,UPGRD G3	\$49,291	15%	\$41,897	\$5,915	\$4,929	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-ES30-45S-G3-CT	OPT,ES30 SHELF,15X3TB SAS HDD,UPGRD CT	\$1	15%	\$1	\$5,915	\$4,929	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-ES30-45S-G3-CTDR	OPT,ES30 SHELF,15X3TB SAS HDD,UPGRD CT	\$1	15%	\$1	\$5,915	\$4,929	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-ES30-45SR	ES30 SHELF;15X3TB SAS HDD,RETN,UPGRADE	\$69,150	26%	\$51,171	\$8,298	\$6,915	\$0	\$0	\$0	PH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
U-ES30-45SR	ES30 SHELF,15X3TB SAS HDD,RETN,UPGRADE E	\$69,150	26%	\$51,171	\$8,298	\$6,915	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-45SR-G3	OPT,ES30 SHELF,15X3TB SAS,UPGRD RETN G3	\$49,291	15%	\$41,897	\$5,915	\$4,929	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-ES30-60S	ES30 SHELF 15X4TB SAS HDD UPGRADE	\$79,750	26%	\$59,015	\$9,570	\$7,975	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-60S-CT	ES30 SHELF 15X4TB SAS HDD UPGRADE CT	\$1	26%	\$1	\$9,570	\$7,975	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-60S-CTDR	OPT,ES30 SHELF,15X4TB SAS HDD,UPGRD CTDR	\$1	26%	\$1	\$9,570	\$7,975	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-60SE	ES30 SHELF 15X4TB SAS HDD UPGRADE E	\$79,750	26%	\$59,015	\$9,570	\$7,975	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-60S-G3	OPT,ES30 SHELF,15X4TB SAS HDD,UPGRD G3	\$56,846	15%	\$48,319	\$6,822	\$5,685	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-ES30-60S-G3-CT	OPT,ES30 SHELF15X4TB SAS HDDUPGRD G3 CT	\$1	15%	\$1	\$6,822	\$5,685	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-ES30-60S-G3-CTDR	OPT,ES30 SHELF15X4TB SAS HDDUPGRD G3 CTDR	\$1	15%	\$1	\$6,822	\$5,685	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-ES30-60SR	ES30 SHELF 15X4TB SAS HDD RETN UPGRADE	\$79,750	26%	\$59,015	\$9,570	\$7,975	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-60SRE	ES30 SHELF 15X4TB SAS HDD RETN UPGRADE E	\$79,750	26%	\$59,015	\$9,570	\$7,975	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-60SR-G3	OPT,ES30 SHELF,15X4TB SAS,UPGRD RETN G3	\$56,846	15%	\$48,319	\$6,822	\$5,685	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-FS15-15X800G-SSD	UPGRD - FS15 15x800GB SSD FIELD INSTL	\$65,000	26%	\$48,100	\$7,800	\$6,500	\$0	\$0	\$0	PH	DATA DOMAIN
U-HA-DS60-SAS-3	CABLE HA INTERCONNECT DS60 3M;UPGRADE	\$322	26%	\$238	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-HA-DS60-SAS-3-NF	CABLE HA INTERCONNECT DS60 3M;UPGRADE	\$261	15%	\$222	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-HA-ES30-SAS-2	CABLE HA INTERCONNECT ES30 2M;UPGRADE	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-HA-ES30-SAS-2-NF	CABLE HA INTERCONNECT ES30 2M;UPGRADE	\$122	15%	\$104	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 5M;UPGRADE	\$380	26%	\$281	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-HA-ES30-SAS-5-NF	CABLE HA INTERCONNECT ES30 5M;UPGRADE	\$308	15%	\$262	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-HA-INTER-1	CABLE HA INTERCONNECT CTRL 1M;UPGRADE	\$500	26%	\$370	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-HA-INTER-1-NF	CABLE HA INTERCONNECT CTRL 1M;UPGRADE	\$405	15%	\$344	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-IOSUP2200	LIC VTL OPEN SYS TO IBM IOS 2200 UPG=IA	\$750	15%	\$638	\$135	\$120	\$0	\$0	\$0	DE	DATA DOMAIN
U-IOSUP2200-CF	Lic Vtl Open Sys IBM IOS DD2200 Upg=IA	\$750	15%	\$638	\$135	\$120	\$0	\$0	\$0	DE	DATA DOMAIN
U-IOSUP2500	LIC,VTL,OPEN SYS TO IBM IOS,2500,UPG	\$2,000	26%	\$1,480	\$360	\$320	\$0	\$0	\$0	DM	DATA DOMAIN
U-IOSUP2500-CF	Lic Vtl Open Sys IBM IOS DD2500 Upg=IA	\$2,000	26%	\$1,480	\$360	\$320	\$0	\$0	\$0	DM	DATA DOMAIN
U-IOSUP4200	LIC,VTL,OPEN SYS TO IBM IOS,DD4200,UPG	\$4,500	26%	\$3,330	\$810	\$720	\$0	\$0	\$0	DM	DATA DOMAIN
U-IOSUP4200-CF	Lic Vtl Open Sys IBM IOS DD4200 Upg=IA	\$4,500	26%	\$3,330	\$810	\$720	\$0	\$0	\$0	DM	DATA DOMAIN
U-IOSUP4500	LIC,VTL,OPEN SYS TO IBM IOS,DD4500,UPG	\$9,500	26%	\$7,030	\$1,710	\$1,520	\$0	\$0	\$0	DM	DATA DOMAIN
U-IOSUP4500-CF	Lic Vtl Open Sys IBM IOS DD4500 Upg=IA	\$9,500	26%	\$7,030	\$1,710	\$1,520	\$0	\$0	\$0	DM	DATA DOMAIN
U-IOSUP620	LIC,VTL,OPEN SYS TO IBM I/OS,DD620,UPG	\$750	26%	\$555	\$135	\$120	\$0	\$0	\$0	DM	DATA DOMAIN
U-IOSUP640	LIC,VTL,OPEN SYS TO IBM I/OS,DD640,UPG	\$2,000	26%	\$1,480	\$360	\$320	\$0	\$0	\$0	DM	DATA DOMAIN
U-IOSUP660	LIC,VTL,OPEN SYS TO IBM I/OS,DD660,UPG	\$7,500	26%	\$5,550	\$1,350	\$1,200	\$0	\$0	\$0	DM	DATA DOMAIN
U-IOSUP670	LIC,VTL,OPEN SYS TO IBM I/OS,DD670,UPG	\$4,500	26%	\$3,330	\$810	\$720	\$0	\$0	\$0	DM	DATA DOMAIN
U-IOSUP7200	LIC,VTL,OPEN SYS TO IBM IOS,DD7200,UPG	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DH	DATA DOMAIN
U-IOSUP7200-CF	Lic Vtl Open Sys IBM IOS DD7200 Upg=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DH	DATA DOMAIN
U-IOSUP9500-CF	LIC VTL OPEN SYS IBM IOS DD9500 UPG=IA	\$27,000	26%	\$19,980	\$4,860	\$4,320	\$0	\$0	\$0	DH	DATA DOMAIN
U-IOSUP990	LIC,VTL,OPEN SYS TO IBM I/OS,DD990,UPG	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	DH	DATA DOMAIN
U-REP-2200	LICENSE REPLICATOR 2200 UPGRADE=IA	\$2,540	15%	\$2,159	\$457	\$406	\$0	\$0	\$0	DE	DATA DOMAIN
U-REP-2200-CF	License Replicator DD2200 Upgrade=IA	\$2,540	15%	\$2,159	\$457	\$406	\$0	\$0	\$0	DE	DATA DOMAIN
U-REP-2500	LICENSE, REPLICATOR, 2500,UPGRADE	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	DM	DATA DOMAIN
U-REP-2500-CF	License,Replicator,DD2500,Upgrade=IA	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	DM	DATA DOMAIN
U-REP-4200	LICENSE, REPLICATOR, DD4200,UPGRADE	\$10,000	26%	\$7,400	\$1,800	\$1,600	\$0	\$0	\$0	DM	DATA DOMAIN
U-REP-4200-CF	License,Replicator,DD4200,Upgrade=IA	\$10,000	26%	\$7,400	\$1,800	\$1,600	\$0	\$0	\$0	DM	DATA DOMAIN
U-REP-4500	LICENSE, REPLICATOR, DD4500,UPGRADE	\$30,000	26%	\$22,200	\$5,400	\$4,800	\$0	\$0	\$0	DM	DATA DOMAIN
U-REP-4500-CF	License,Replicator,DD4500,Upgrade=IA	\$30,000	26%	\$22,200	\$5,400	\$4,800	\$0	\$0	\$0	DM	DATA DOMAIN
U-REP-620	LICENSE;REPLICATOR; DD620;UPGRADE	\$2,540	26%	\$1,880	\$457	\$406	\$0	\$0	\$0	DM	DATA DOMAIN
U-REP-640	LICENSE; REPLICATOR; DD640;UPGRADE	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	DM	DATA DOMAIN
U-REP-660	UPGRADE; LICENSE; REPLICATOR; DD660	\$25,000	26%	\$18,500	\$4,500	\$4,000	\$0	\$0	\$0	DM	DATA DOMAIN
U-REP-670	UPGRADE; LICENSE; REPLICATOR; DD670	\$10,000	26%	\$7,400	\$1,800	\$1,600	\$0	\$0	\$0	DM	DATA DOMAIN
U-REP-7200	LICENSE, REPLICATOR, DD7200,UPGRADE	\$60,000	26%	\$44,400	\$10,800	\$9,600	\$0	\$0	\$0	DH	DATA DOMAIN
U-REP-7200-CF	License,Replicator,DD7200,Upgrade=IA	\$60,000	26%	\$44,400	\$10,800	\$9,600	\$0	\$0	\$0	DH	DATA DOMAIN
U-REP-9500	LIC REPLICATOR DD9500 UPG=IA	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-REP-990	LICENSE; REPLICATOR; DD990;UPGRADE	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-RL-620	LIC,RETENTION LOCK GOV EDITION;DD620;UPG	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN
U-RL-640	LIC,RETENTION LOCK GOV EDITION;DD640;UPG	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-RL-660	LIC,RETENTION LOCK GOV EDITION;DD660;UPG	\$20,000	26%	\$14,800	\$3,600	\$3,200	\$0	\$0	\$0	DM	DATA DOMAIN
U-RL-670	LIC,RETENTION LOCK GOV EDITION;DD670;UPG	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	DATA DOMAIN
U-RL-990	LIC,RETENTION LOCK GOV EDITION;DD990;UPG	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-RLC-2200	LIC RTN LOCK COMPL EDTN DD2200 UPG=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
U-RLC-2200-CF	Lic Retention Lock Compl DD2200 Upg=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
U-RLC-2500	LIC,RETENTION LOCK COMPL EDTN,DD2500,UPG	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLC-2500-CF	Lic,Retention Lock Compl,DD2500,Upg=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLC-4200	LIC,RETENTION LOCK COMPL EDTN,DD4200,UPG	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLC-4200-CF	Lic,Retention Lock Compl,DD4200,Upg=IA	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLC-4500	LIC,RETENTION LOCK COMPL EDTN,DD4500,UPG	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLC-4500-CF	Lic,Retention Lock Compl,DD4500,Upg=IA	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLC-620	LIC,RETENTION LOCK COMPL EDTN;DD620;UPG	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLC-640	LIC,RETENTION LOCK COMPL EDTN;DD640;UPG	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLC-660	LIC,RETENTION LOCK COMPL EDTN;DD660;UPG	\$20,000	26%	\$14,800	\$3,600	\$3,200	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLC-690	LIC,RETENTION LOCK COMPL EDTN;DD690;UPG	\$24,000	26%	\$17,760	\$4,320	\$3,840	\$0	\$0	\$0	DH	DATA DOMAIN
U-RLC-7200	LIC,RETENTION LOCK COMPL EDTN,DD7200,UPG	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
U-RLC-7200-CF	Lic,Retention Lock Compl,DD7200,Upg=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
U-RLC-9500	LIC RETN LOCK COMPL EDTN DD9500 UPG=IA	\$90,000	26%	\$66,600	\$16,200	\$14,400	\$0	\$0	\$0	DH	DATA DOMAIN
U-RLC-990	LIC,RETENTION LOCK COMPL EDTN;DD990;UPG	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
U-RLG-2200	LIC RTN LOCK GOV EDTN DD2200 UPG=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
U-RLG-2200-CF	Lic Retention Lock Gov Edt DD2200 Upg=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
U-RLG-2500	LIC,RETENTION LOCK GOV EDTN,DD2500,UPG	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLG-2500-CF	Lic,Retention Lock Gov Edt,DD2500,Upgr=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLG-4200	LIC,RETENTION LOCK GOV EDTION,DD4200,UPG	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLG-4200-CF	Lic,Retention Lock Gov Edt,DD4200,Upgr=IA	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLG-4500	LIC,RETENTION LOCK GOV EDTION,DD4500,UPG	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLG-4500-CF	Lic,Retention Lock Gov Edt,DD4500,Upgr=IA	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLG-7200	LIC,RETENTION LOCK GOV EDTION,DD7200,UPG	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
U-RLG-7200-CF	Lic,Retention Lock Gov Edt,DD7200,Upgr=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
U-RLG-9500	LIC RETN LOCK GOV EDTION DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-SAS2-4P	EXTENDED RETENTION;1X QUAD SAS HBA;UPGR	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-SAS-HDMS2	U CABLE,DD,SASMINISAS HD-MINISAS,2 METER	\$150	15%	\$128	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-SAS-HDMS5	5M MINI-HDX4 TO MINI-SAS4 CABLE	\$380	15%	\$323	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-SAS-M4P	DD SAS,6G,EXTD RETN,IO MODULE,4PORT,UPGR	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-SAS-M4PMC	DD 6GBIT SAS IO MOD 4PORT ER UPG	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-SAS-MSM53	3M M-SAS TO M-SAS CABLE	\$200	15%	\$170	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
U-VTL-2200	LIC VTL OPEN SYSTEMS DD2200 UPGRADE=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
U-VTL-2200-CF	Lic Vtl Open Systems DD2200 Upgrade=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
U-VTL-2200E	LIC VTL NDMP TAPE SRVR ETH DD2200 UPG=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
U-VTL-2200E-CF	Lic Vtl Ndmtp Tape Srv Eth DD2200 Upgr=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
U-VTL-2200F	LIC VTL IBM IOS DD2200 UPGRADE=IA	\$2,250	15%	\$1,913	\$405	\$360	\$0	\$0	\$0	DE	DATA DOMAIN
U-VTL-2200F-CF	Lic Vtl IBM IOS DD2200 Upgrade=IA	\$2,250	15%	\$1,913	\$405	\$360	\$0	\$0	\$0	DE	DATA DOMAIN
U-VTL-2500	LIC,VTL_OPEN SYSTEMS,DD2500,UPGRADE	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-2500-CF	Lic,Vtl,Open Systems,DD2500,Upgrade=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-2500E	LIC,VTL_NDMP TAPE SERVER,ETH,DD2500,UPGR	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-2500E-CF	Lic,Vtl,Ndmtp Tape Srv, Eth, DD2500, Upgr=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-2500F	LIC,VTL_IBM IOS,DD2500,UPGRADE	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-2500F-CF	Lic,Vtl,IBM IOS,DD2500,Upgr=IA	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-4200	LIC,VTL_OPEN SYSTEMS,DD4200,UPGRADE	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-4200-CF	Lic,Vtl,Open Systems,DD4200,Upgrade=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-4200E	LIC,VTL_NDMP TAPE SERVER,ETH,DD4200,UPGR	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-4200E-CF	Lic,Vtl,Ndmtp Tape Srv, Eth, DD4200, Upgr=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-4200F	LIC,VTL_IBM IOS,DD4200,UPGRADE	\$13,500	26%	\$9,990	\$2,430	\$2,160	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-4200F-CF	Lic,Vtl,IBM IOS,DD4200,Upgrade=IA	\$13,500	26%	\$9,990	\$2,430	\$2,160	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-4500	LIC,VTL_OPEN SYSTEMS,DD4500,UPGRADE	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-4500-CF	Lic,Vtl,Open Systems,DD4500,Upgrade=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-4500E	LIC,VTL_NDMP TAPE SERVER,ETH,DD4500,UPGR	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-4500E-CF	Lic,Vtl,Ndmtp Tape Srv, Eth, DD4500, Upgr=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-4500F	LIC,VTL_IBM IOS,DD4500,UPGRADE	\$28,500	26%	\$21,090	\$5,130	\$4,560	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-4500F-CF	Lic,Vtl,IBM IOS,DD4500,Upgr=IA	\$28,500	26%	\$21,090	\$5,130	\$4,560	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-4G-2P	UPGRADE;VTL;PCIE;4GB FC;DUALPORT;DD5XX/G	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-VTL-4GL2P	UPGRADE;VTL;LP;PCIE;4GB FC;DUALPORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-VTL-620-1	LIC;VTL;620;INCL:1XPCIE CARD;DP;4G;UPG	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL620-E	LIC;VTL;NDMP TAPE SVR;ETH;DD620;UPG	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL620-F1	LIC;VTL;IBM I/OS;FC;DD620;1XDP;4G;UPG	\$6,750	26%	\$4,995	\$1,215	\$1,080	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-640-1	LIC;VTL;640; INCL 1XPCIE CARD;DP;8G;UPG	\$8,500	26%	\$6,290	\$1,530	\$1,360	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-640-2	LIC;VTL;640; INCL 2XPCIE CARD;DP;8G;UPG	\$13,000	26%	\$9,620	\$2,340	\$2,080	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL640-E	VTL;NDMP TAPE SVR;ETH;DD640;UPG	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL640-F1	VTL;IBM I/OS;FC;DD640;1XPCIE;DP;8G;UPG	\$10,500	26%	\$7,770	\$1,890	\$1,680	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL640-F2	VTL;IBM I/OS;FC;DD640;2XPCIE;DP;8G;UPG	\$15,000	26%	\$11,100	\$2,700	\$2,400	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-660-1	UPG;LIC;VTL;660. INCL:1XPCIE CARD;DP;4G	\$19,500	26%	\$14,430	\$3,510	\$3,120	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-660-2	UPG;LIC;VTL;660. INCL:2XPCIE CARD;DP;4G	\$24,000	26%	\$17,760	\$4,320	\$3,840	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL660-E	LIC;VTL;NDMP TAPE SVR;ETH;DD660;UPG	\$15,000	26%	\$11,100	\$2,700	\$2,400	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL660-F1	LIC;VTL;IBM I/OS;FC;DD660;1XDP;4G;UPG	\$27,000	26%	\$19,980	\$4,860	\$4,320	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL660-F2	LIC;VTL;IBM I/OS;FC;DD660;2XDP;4G;UPG	\$31,500	26%	\$23,310	\$5,670	\$5,040	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-670-1	UPG;LIC;VTL;670; INCL 1XPCIE CARD;DP;8G	\$13,500	26%	\$9,990	\$2,430	\$2,160	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-670-2	UPG;LIC;VTL;670; INCL 2XPCIE CARD;DP;8G	\$18,000	26%	\$13,320	\$3,240	\$2,880	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL670-E	LIC;VTL;NDMP TAPE SVR;ETH;DD670;UPG	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL670-F1	LIC;VTL;IBM I/OS;FC;DD670;1XDP;8G;UPG	\$18,000	26%	\$13,320	\$3,240	\$2,880	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL670-F2	LIC;VTL;IBM I/OS;FC;DD670;2XDP;8G;UPG	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-7200	LIC,VTL_OPEN SYSTEMS,DD7200,UPGRADE	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL-7200-CF	Lic,Vtl,Open Systems,DD7200,Upgrade=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL-7200E	LIC,VTL_NDMP TAPE SERVER,ETH,DD7200,UPGR	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL-7200E-CF	Lic,Vtl,Ndmtp Tape Srv, Eth, DD7200, Upgr=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL-7200F	LIC,VTL_IBM IOS,DD7200,UPGRADE	\$57,000	26%	\$42,180	\$10,260	\$9,120	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL-7200F-CF	Lic,Vtl,IBM IOS,DD7200,Upgrade=IA	\$57,000	26%	\$42,180	\$10,260	\$9,120	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL-8G2P	UPGRADE;VTL;SP;PCIE;8GB FC;DUALPORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-VTL-8GL2P	UPGRADE;VTL;LP;PCIE;8GB FC;DUALPORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-VTL-9500	LIC VTL OPEN SYSTEMS DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL-9500E	LIC VTL NDMP TAPE SERV ETH DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL-9500F	LIC VTL IBM IOS DD9500 UPG=IA	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL-990-1	LIC;VTL;990; INCL 1XPCIE CARD;DP;8G;UPG	\$49,500	26%	\$36,630	\$8,910	\$7,920	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL-990-2	LIC;VTL;990; INCL 2XPCIE CARD;DP;8G;UPG	\$54,000	26%	\$39,960	\$9,720	\$8,640	\$0	\$0	\$0	DH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
U-VTL-990-3	LIC;VTL;990; INCL 3XPCIE CARD;DP;8G;UPG	\$58,500	26%	\$43,290	\$10,530	\$9,360	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL990-E	LIC;VTL;NDMP TAPE SVR;ETH;DD990;UPG	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL990-F1	LIC;VTL;IBM I/OS;FC;DD990;1XDP;8G;UPG	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL990-F2	LIC;VTL;IBM I/OS;FC;DD990;2XDP;8G;UPG	\$76,500	26%	\$56,610	\$13,770	\$12,240	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL990-F3	LIC;VTL;IBM I/OS;FC;DD990;3XDP;8G;UPG	\$81,000	26%	\$59,940	\$14,580	\$12,960	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL2-890	LIC;VTL;890;INCL 1XPCIE;DP;8G;CTL2;UPG	\$27,000	26%	\$19,980	\$4,860	\$4,320	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL2-892	LIC;VTL;890;INCL 2XPCIE;DP;8G;CTL2;UPG	\$31,500	26%	\$23,310	\$5,670	\$5,040	\$0	\$0	\$0	DH	DATA DOMAIN
U-XCAP2200	LICENSE EXPSTOR 2200 UPG=IA	\$8,500	15%	\$7,225	\$1,020	\$850	\$0	\$0	\$0	DE	DATA DOMAIN
U-XCAP2200-1	LICENSE CAP ON DEMAND 2200 4TB UPG=IA	\$11,500	15%	\$9,775	\$1,380	\$1,150	\$0	\$0	\$0	DE	DATA DOMAIN
U-XCAP2200-1-CF	License Cap On Demand 2200 4TB Upg=IA	\$11,500	15%	\$9,775	\$1,380	\$1,150	\$0	\$0	\$0	DE	DATA DOMAIN
U-XCAP2200-CF	Lic Expstor DD2200 Upg=IA	\$8,500	15%	\$7,225	\$1,020	\$850	\$0	\$0	\$0	DE	DATA DOMAIN
U-XCAP4200	LICENSE,EXPCAP,DD4200,MORETHAN 120TB,UPG	\$20,000	26%	\$14,800	\$2,400	\$2,000	\$0	\$0	\$0	DM	DATA DOMAIN
U-XCAP4200-CF	Lic Expcap DD4200 Above 120TB Upg=IA	\$20,000	26%	\$14,800	\$2,400	\$2,000	\$0	\$0	\$0	DM	DATA DOMAIN
U-XCAP4500	LICENSE,EXPCAP,DD4500,MORETHAN 180TB,UPG	\$30,000	26%	\$22,200	\$3,600	\$3,000	\$0	\$0	\$0	DM	DATA DOMAIN
U-XCAP4500-CF	Lic Expcap DD4500 Above 180TB Upg=IA	\$30,000	26%	\$22,200	\$5,400	\$4,800	\$0	\$0	\$0	DM	DATA DOMAIN
U-XCAP7200	LICENSE,EXPCAP,DD7200,MORETHAN 360TB,UPG	\$40,000	26%	\$29,600	\$4,800	\$4,000	\$0	\$0	\$0	DH	DATA DOMAIN
U-XCAP7200-CF	Lic Expcap DD7200 Above 360TB Upg=IA	\$40,000	26%	\$29,600	\$4,800	\$4,000	\$0	\$0	\$0	DH	DATA DOMAIN
U-XCAP9500-CF	LIC EXPCAP DD9500 ABOVE 540TB UPG=IA	\$50,000	26%	\$37,000	\$6,000	\$5,000	\$0	\$0	\$0	DH	DATA DOMAIN
U-XCAP990	LICENSE,EXPCAP;DD990;MORE THAN 360TB;UPG	\$50,000	26%	\$37,000	\$6,000	\$5,000	\$0	\$0	\$0	DH	DATA DOMAIN
X-10GBTM4P	SPARE DD 10GBASE T IO MODULE 4PORT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-10GBTM4P-NF	SPARE DD 10GBASE T IO MODULE 4PORT	\$4,050	15%	\$3,443	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-10GMCU2P	SPARE,DD 10GBE,IO MODULE,CU SFP,2PORT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-10GMCU4P	DD 10GBE IO MOD CU TWINAX 4PORT SPARE	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-10GMCU4P-NF	DD 10GBE IO MOD CU TWINAX 4PORT SPARE	\$4,860	15%	\$4,131	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-10GMOP2P	SPARE,DD 10GBE,IO MODULE,OP SFP,2PORT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-10GMOP4P	DD 10GBE IO MOD OPTICAL SFP 4PORT SPARE	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-10GMOP4P-NF	DD 10GBE IO MOD OPTICAL SFP 4PORT SPARE	\$4,860	15%	\$4,131	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-160-CHAS1	SPARE,CHASSIS W/O HDD,DD160	\$5,040	15%	\$4,284	\$0	\$0	\$0	\$0	\$0	PE	DATA DOMAIN
X-16GB-DIMM	SPARE 16GB DDR3-1600 RDIMM DD9500	\$1,600	26%	\$1,184	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-16GB-DIMM-NF	SPARE 16GB DDR3-1600 RDIMM DD9500	\$1,296	15%	\$1,102	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-16GFC-M2P	DD 16GBIT FC IO MOD LC 2PORT SPARE	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-16GFC-M2P-NF	DD 16GBIT FC IO MOD LC 2PORT SPARE	\$4,860	15%	\$4,131	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-16G-XDRAM	16G DIMM REVENUE SPARE	\$562	15%	\$478	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-1GMCU4P	SPARE,DD 1GBE,IO MODULE,CU,4PORT	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-1GMCU4P	SPARE,DD 1GBE, IO MODULE,2P CU,2P OP	\$3,700	26%	\$2,738	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-2200SPMOD	SPARE STOR PROCESSOR W/O DIMMS PS DD2200	\$7,500	15%	\$6,375	\$0	\$0	\$0	\$0	\$0	PE	DATA DOMAIN
X-2500SPMOD	SPARE STORAGE PROCESSOR W/O DIMMS,DD2500	\$13,000	26%	\$9,620	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-2G-MNVRM	SPARE,DD,NVRAM,IO MODULE,2GB,DD2500	\$2,000	26%	\$1,480	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-2UA-RISRPG	SPARE RISER MODULE DD140 160 610 620 630	\$2,200	26%	\$1,628	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-2UB-1TB	SPARE;HDD;1TB W/DD620 CARRIER;3G	\$900	26%	\$666	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-2UB-BEZEL	SPARE;BEZEL;DD160;620	\$100	26%	\$74	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-2UB-NVBB1	SPARE;BBU;NVRAM;DD160;620	\$1,010	26%	\$747	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-2UB-RISRPG	SPARE RISER MODULE DD140 160 610 620 630	\$2,200	26%	\$1,628	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-2UC-2TBS	SPARE DD HDD 2TB SAS W/2200 CARRIER	\$1,800	15%	\$1,530	\$0	\$0	\$0	\$0	\$0	PE	DATA DOMAIN
X-2UC-3TBS	SPARE,DD,HDD,3TB SAS,W/2500 CARRIER	\$2,700	26%	\$1,998	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-2UC-4TBS	HDD REVENUE SPARE	\$780	15%	\$663	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-2UC-BEZEL	SPARE,DD,BEZEL,DD2500	\$100	26%	\$74	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-2UC-CHASS	SPARE,CHASS W/O HDD,STORPROC,DD2500	\$2,000	26%	\$1,480	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-2UC-FAN	SPARE,DD,FAN,DD2500	\$175	26%	\$130	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-2UC-NVBB	SPARE,DD,BBU,NVRAM,DD2500	\$1,100	26%	\$814	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-2UC-URAIL	SPARE,UNIV RAILKIT,DD2500	\$180	26%	\$133	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-2UC-VLTBB	SPARE DD BBU VAULT DD2200	\$1,100	15%	\$935	\$0	\$0	\$0	\$0	\$0	PE	DATA DOMAIN
X-32G-XDRAM	32G DIMM REVENUE SPARE	\$1,192	15%	\$1,013	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-400FAN-CT	SPARE; FAN; CENTER; DD400 AND DD500	\$136	26%	\$101	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-4500SPMOD	SPARE STORAGE PROCESSOR W/O DIMMS,DD4500	\$42,700	26%	\$31,598	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-4G-FC-L2P	SPARE;PCIE;4GB FC;DUALPORT;3U/LP	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4G-MNVRM	SPARE NVRAM IO MOD 4GB DD4200 4500 7200	\$2,000	26%	\$1,480	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-ACPWR	SPARE DD AC PWR EXTNDR DD4200 4500 7200	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-BEZEL	SPARE DD BEZEL DD4200 4500 7200	\$100	26%	\$74	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-BEZEL-A	SPARE BEZEL DD9500 NO LOGO	\$200	26%	\$148	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-BEZEL-AF	SPARE BEZEL DD9500 WITH LOGO	\$200	26%	\$148	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-CHASS	SPARE CHASS W/O HDD SP DD4200 4500 7200	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-CHASS-A	SPARE CHASS W/O HDD STORPROC DD9500	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-FAN	SPARE DD FAN DD4200 4500 7200	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-FAN-A	SPARE FAN DD9500	\$250	26%	\$185	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UBMGTMOD	SPARE DD MGMT MODULE DD4200 4500 7200	\$1,850	26%	\$1,369	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-MNVBB	SPARE BBU NVRAM IO MOD DD4200 4500 7200	\$1,600	26%	\$1,184	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-PS	SPARE POWERSUPPLY DD3300	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-PS-A	SPARE POWER SUPPLY DD9500	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-URAIL	SPARE UNIV RAILKIT DD4200 4500 7200	\$300	26%	\$222	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-URAIL-A	SPARE UNIVERSAL RAIL KIT DD9500	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-620-CHAS1	SPARE,CHASSIS W/O HDD,DD620	\$13,700	26%	\$10,138	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-6300-SAS-SLIC-G2	ADD ES EXP KIT,DUAL PATH,DD6300,UPG	\$3,000	15%	\$2,550	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-6300SPMOD	T2 PACK SP REVENUE SPARE	\$19,703	15%	\$16,748	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
X-640-CHAS1	SPARE,CHASSIS W/O HDD,DD640	\$14,700	26%	\$10,878	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-670-CHAS1	SPARE,CHASSIS W/O HDD,DD670	\$40,000	26%	\$29,600	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-670-CHSX1	SPARE,CHASSIS W/O HDD,DD670	\$40,000	26%	\$29,600	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-6800SPMOD	T3 PACK SP REVENUE SPARE	\$26,542	15%	\$22,561	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-7200SPMOD	SPARE,STORAGE PROCESSOR W/O DIMMS,DD7200	\$74,000	26%	\$54,760	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-860-CHAS1	SPARE,CHASSIS W/O HDD,DD860	\$50,000	26%	\$37,000	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-860-CHSX1	SPARE,CHASSIS W/O HDD,DD860	\$50,000	26%	\$37,000	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-890-CHAS1	SPARE,CHASSIS W/O HDD,DD890	\$80,000	26%	\$59,200	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-890-CHSX1	SPARE,CHASSIS W/O HDD,DD890	\$80,000	26%	\$59,200	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-8GB-DIMM	SPARE 8GB DDR3-1600 RDIMM DD9500	\$800	26%	\$592	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-8GFC-2P-G	SPARE;8GBIT FC HBA,LP;PCIe;2-PORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-8GFC-M2P	SPARE,DD 8GBIT FC,IO MODULE,LC,2PORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-8G-XDRAM	8G DIMM REVENUE SPARE	\$351	15%	\$298	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-9300SPMOD	T4 PACK SP REVENUE SPARE	\$43,130	15%	\$36,661	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-9500-MEMR	SPARE MEM RISER DD9500	\$1,200	26%	\$888	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-9500-MGMT	SPARE IO MANAGEMENT MOD DD9500	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-9500SPMOD	SPARE STOR PROCESSOR W/O DIMMS PS DD9500	\$148,000	26%	\$109,520	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GBT15M	CABLE 10GBASE-T 15 METER	\$225	26%	\$167	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GBT15M-NF	CABLE 10GBASE-T 15 METER	\$182	15%	\$155	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-10GBT5M	CABLE 10GBASE-T 5 METER	\$75	26%	\$56	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GBT5M-NF	CABLE 10GBASE-T 5 METER	\$61	15%	\$52	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-10GCX-15	CABLE;10GBE,CX4;COPPER;15 METER	\$650	26%	\$481	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GCX-15-NF	CABLE;10GBE,CX4;COPPER;15 METER	\$527	15%	\$448	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-10GCX-5	SPARE; CABLE; 10GBE;CX4;COPPER;5 METER	\$325	26%	\$241	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GCX-5-NF	SPARE; CABLE; 10GBE;CX4;COPPER;5 METER	\$263	15%	\$224	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-10GOP-15	CABLE;10GBE;LC,OPTICAL;15 METER	\$325	26%	\$241	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GOP-15-NF	CABLE;10GBE;LC,OPTICAL;15 METER	\$263	15%	\$224	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-10GOP-30	SPARE,CABLE,10GBE,LC,IO MOD,OPTICAL,30M	\$325	26%	\$241	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GOP-30-NF	SPARE,CABLE,10GBE,LC,IO MOD,OPTICAL,30M	\$263	15%	\$224	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-10GSFP10	CABLE;10GBE;SFP+;COPPER;10 METER	\$400	26%	\$296	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GSFP10-NF	CABLE;10GBE;SFP+;COPPER;10 METER	\$324	15%	\$275	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-10GSFP-5	CABLE;10GBE;SFP+;COPPER;5 METER	\$325	26%	\$241	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GSFP5MN	SPARE,CABLE,10GBE,SFP+,IO MOD,COPPER,5M	\$325	26%	\$241	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GSFP5M-NF	SPARE,CABLE,10GBE,SFP+,IO MOD,COPPER,5M	\$263	15%	\$224	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-10GSFP-5-NF	CABLE;10GBE;SFP+;COPPER;5 METER	\$263	15%	\$224	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-160SPKIT	SPARE KIT;1XFANTRAY;PWRSUP;500GB HDD;160	\$1,780	15%	\$1,513	\$0	\$0	\$0	\$0	\$0	PE	DATA DOMAIN
XC-2200SPKT	SPARE 1XFAN PWRSUP 2TB SAS HDD DD2200	\$2,325	15%	\$1,976	\$0	\$0	\$0	\$0	\$0	PE	DATA DOMAIN
XC-2500SPKT	SPARE,1XFAN,PWRSUP,3TB SAS HDD,DD2500	\$1,725	26%	\$1,277	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
XC-4500SPKT	SPARE,1XFAN,POWER SUPPLY,SSD,DD4500	\$1,700	26%	\$1,258	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
XC-620SPKIT	SPARE KIT;1XFANTRAY;PWRSUP;1TB HDD;620	\$2,170	26%	\$1,606	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
XC-7200SPKT	SPARE,POWER SUPPLY,FAN,SDD,DD7200	\$1,700	26%	\$1,258	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-880-SHLF	SPARE; SHELF; 24+ IN; OU	\$500	26%	\$370	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-9500SPKT	SPARE POWER SUPPLY FAN SDD DD9500	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-BLANK-1U	SPARE;BLANKING PANEL;1U; DDRACK	\$50	26%	\$37	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-BLANK-2U	SPARE;BLANKING PANEL;2U; DDRACK	\$60	26%	\$44	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-BLANK-3U	SPARE;BLANKING PANEL;3U; DDRACK	\$70	26%	\$52	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLJUMP-1	CABLE SINGLE PHASE PDU JUMPER	\$2,050	26%	\$1,517	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLJUMP-1-NF	CABLE SINGLE PHASE PDU JUMPER	\$1,661	15%	\$1,412	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-CBLJUMP-2	CABLE 3PHASE PDU JUMPER	\$2,050	26%	\$1,517	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLJUMP-2-NF	CABLE 3PHASE PDU JUMPER	\$1,661	15%	\$1,412	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-CBLKT-11	CABLE:EXTD RETN,SAS MSHD-MS,KIT,25TO36ES	\$2,050	26%	\$1,517	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLKT-11-NF	CABLE:EXTD RETN,SAS MSHD-MS,KIT,25TO36ES	\$1,661	15%	\$1,412	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-CBLKT-12	CABLE:EXTD RETN,SAS MSHD-MS,KIT,37TO56ES	\$1,500	26%	\$1,110	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLKT-12-NF	CABLE:EXTD RETN,SAS MSHD-MS,KIT,37TO56ES	\$1,215	15%	\$1,033	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-CBLKT-A1	CABLE;SAS CABLE KIT;EXTENDED RETENTION	\$3,300	26%	\$2,442	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLKTA10	CABLE;EXTD RET;MINISAS CABLEKIT;37TO56ES	\$1,500	26%	\$1,110	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLKT-A2	CABLE;SAS CABLE KIT;ARCHIVER;4TO5ES	\$1,000	26%	\$740	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLKT-A3	CABLE;SAS CABLE KIT;EXTD RET;6TO12ES	\$1,300	26%	\$962	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLKT-A4	CABLE;SAS CABLE KIT;EXTD RET;13TO24ES	\$2,200	26%	\$1,628	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLKT-A5	CABLE;EXTD RETN;MINISAS CABLEKIT	\$2,050	26%	\$1,517	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLKT-A6	CABLE;EXTD RETN;MINISAS CABLEKIT;4TO5ES	\$700	26%	\$518	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLKT-A7	CABLE;EXTD RETN;MINISAS CABLEKIT;6TO12ES	\$700	26%	\$518	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLKT-A8	CABLE;EXTD RETN;MINISAS CABLEKIT;13TO24ES	\$1,310	26%	\$969	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLKT-A9	CABLE;EXTD RET;MINISAS CABLEKIT;25TO36ES	\$2,050	26%	\$1,517	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-DS60-CBL160IN	SPARE 160IN CABLE RA CONN	\$57	26%	\$42	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-DS60-CBL160-NF	SPARE 160IN CABLE RA CONN	\$46	15%	\$39	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-DS60-CBL160IN-N	SPARE 160IN CABLE RA CONN	\$57	26%	\$42	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-DS60-CBL66IN	SPARE 66IN CABLE RA CONN	\$31	26%	\$23	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-DS60-CBL66IN-N	SPARE 66IN CABLE RA CONN	\$31	26%	\$23	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-DS60-CBL66IN-NF	SPARE 66IN CABLE RA CONN	\$25	15%	\$21	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-DS60-SAS-3M	3M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$322	26%	\$238	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-DS60-SAS-3M-N	3M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$322	26%	\$238	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-DS60-SAS-3M-NF	3M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$261	15%	\$222	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-DS60-SAS-4M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$608	26%	\$450	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
XC-DS60-SAS-4M-N	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$608	26%	\$450	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-DS60-SAS-4M-NF	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$492	15%	\$418	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-DS60-SAS-5M	5M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$731	26%	\$541	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-DS60-SAS-5M-N	5M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$731	26%	\$541	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-DS60-SAS-5M-NF	5M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$592	15%	\$503	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-DS60-SAS-7M	7M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$841	26%	\$622	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-DS60-SAS-7M-N	7M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$841	26%	\$622	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-DS60-SAS-7M-NF	7M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$681	15%	\$579	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-RKPPDP3DU	PDP 3PHASE DELTA N AMER JAPAN DD RACK	\$2,680	26%	\$1,983	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-RKPPDP3DU-NF	PDP 3PHASE DELTA N AMER JAPAN DD RACK	\$2,171	15%	\$1,845	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-RKPPDP3YU	PDP,3PHASE,WYE,N.AMER&INTL,DD RACK	\$2,680	26%	\$1,983	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-RKPPDP3YU-NF	PDP,3PHASE,WYE,N.AMER&INTL,DD RACK	\$2,171	15%	\$1,845	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-SECUR-40N	SPARE,SECURE,STABILIZING KIT,40U DDRACK	\$1,000	26%	\$740	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-SECUR-40N-NF	SPARE,SECURE,STABILIZING KIT,40U DDRACK	\$810	15%	\$689	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
XC-SECUREBAR	SECURING BAR KIT	\$1,000	26%	\$740	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-SECUREBAR-NF	SECURING BAR KIT	\$810	15%	\$689	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-DD-CBLCAT6A1M	CAT6A CBL 1M SPARE	\$29	15%	\$25	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-DD-EOS-CHASS	PACK CHASS REVENUE SPARE	\$2,140	15%	\$1,819	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-DD-EOS-CMA	CMA REVENUE SPARE	\$167	15%	\$142	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-DD-EOS-FAN	FAN REVENUE SPARE	\$493	15%	\$419	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-DD-EOS-PS	PSU REVENUE SPARE	\$546	15%	\$464	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-DD-EOS-RAILKIT	RAILKIT REVENUE SPARE	\$179	15%	\$152	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-DS60-3TBS	SPARE DD HDD 3TB SAS W/DS60 CARR	\$4,700	26%	\$3,478	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-DS60-3TBS-NF	SPARE DD HDD 3TB SAS W/DS60 CARR	\$3,807	15%	\$3,236	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-DS60-4TBS	SPARE DD HDD 4TB SAS W/DS60 CARR	\$5,700	26%	\$4,218	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-DS60-4TBS-NF	SPARE DD HDD 4TB SAS W/DS60 CARR	\$4,617	15%	\$3,924	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-DS60-BEZ-1U	SPARE CMA 1U BEZEL	\$52	26%	\$38	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-DS60-BEZ-1U-NF	SPARE CMA 1U BEZEL	\$42	15%	\$36	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-DS60-BEZ-4U	SPARE D560 4U BEZEL	\$71	26%	\$53	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-DS60-BEZ-4U-NF	SPARE D560 4U BEZEL	\$58	15%	\$49	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-DS60-CHAS	SPARE D560 CHASSIS	\$17,866	26%	\$13,221	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-DS60-CHAS-NF	SPARE D560 CHASSIS	\$14,471	15%	\$12,300	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-DS60-CMA-1U	SPARE CMA 1U	\$1,931	26%	\$1,429	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-DS60-CMA-1U-NF	SPARE CMA 1U	\$1,564	15%	\$1,329	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-DS60-CMA-1U-RAIL	SPARE CMA 1U RAIL (PAIR)	\$44	26%	\$33	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-DS60-CMA-REAR	SPARE CMA REAR	\$1,795	26%	\$1,328	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-DS60-CMA-REAR-NF	SPARE CMA REAR	\$1,454	15%	\$1,236	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-DS60-CTL	SPARE D560 CONTROLLER	\$4,326	26%	\$3,201	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-DS60-CTL-NF	SPARE D560 CONTROLLER	\$3,504	15%	\$2,978	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-DS60-FAN	SPARE D560 FAN	\$231	26%	\$171	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-DS60-FAN-NF	SPARE D560 FAN	\$187	15%	\$159	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-DS60-PS	SPARE D560 PSU	\$2,287	26%	\$1,692	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-DS60-PS-NF	SPARE D560 PSU	\$1,852	15%	\$1,574	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-DS60-RAIL	SPARE RAIL D560 (PAIR)	\$1,435	26%	\$1,062	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-DS60-RAIL-NF	SPARE RAIL D560 (PAIR)	\$1,162	15%	\$988	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-ES30-1TB	SPARE;DISK DRIVE;1TB W/ ES30 CARRIER	\$1,700	26%	\$1,258	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-ES30-2TB	SPARE;DISK DRIVE;2TB W/ ES30 CARRIER	\$2,600	26%	\$1,924	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-ES30-2TBS	SPARE,DD,HDD,2TB SAS,W/ES30 CARRIER	\$2,600	26%	\$1,924	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-ES30-3TB	SPARE;DISK DRIVE;3TB SATA;ES30 CARRIER	\$3,500	26%	\$2,590	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-ES30-3TB-NF	SPARE;DISK DRIVE;3TB SATA;ES30 CARRIER	\$2,835	15%	\$2,410	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-ES30-3TBS	SPARE,DD,HDD,3TB SAS,W/ES30 CARRIER	\$3,500	26%	\$2,590	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-ES30-3TBS-NF	SPARE,DD,HDD,3TB SAS,W/ES30 CARRIER	\$2,835	15%	\$2,410	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-ES30-4TBS	SPARE DD HDD 4TB SAS W/ES30 CARRIER	\$1,078	26%	\$798	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-ES30-4TBS-NF	SPARE DD HDD 4TB SAS W/ES30 CARRIER	\$873	15%	\$742	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-ES30-BEZL	SPARE;BEZEL;ES30	\$100	26%	\$74	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-ES30-BEZL-NF	SPARE;BEZEL;ES30	\$81	15%	\$69	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-ES30-CHAS	SPARE;CHASSIS W/O HDD & 2XLCC;ES30	\$10,100	26%	\$7,474	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-ES30-CHAS-NF	SPARE;CHASSIS W/O HDD & 2XLCC;ES30	\$8,181	15%	\$6,954	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-ES30-CTL	SPARE;SHELF CONTROLLER;LCC;ES30	\$3,000	26%	\$2,220	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-ES30-CTL-NF	SPARE;SHELF CONTROLLER;LCC;ES30	\$2,430	15%	\$2,066	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-ES30-PS	SPARE;POWER SUPPLY AND FAN;ES30	\$2,000	26%	\$1,480	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-ES30-PS-NF	SPARE;POWER SUPPLY AND FAN;ES30	\$1,620	15%	\$1,377	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-ES30-RAIL	SPARE;UNIV RAILKIT;ES30	\$120	26%	\$89	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-ES30-RAIL-NF	SPARE;UNIV RAILKIT;ES30	\$97	15%	\$82	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-HA-DS60-SAS-3	CABLE HA INTERCONNECT D560 3M;SPARE	\$322	26%	\$238	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-HA-DS60-SAS-3-NF	CABLE HA INTERCONNECT D560 3M;SPARE	\$261	15%	\$222	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-HA-ES30-SAS-2	CABLE HA INTERCONNECT ES30 2M; SPARE	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-HA-ES30-SAS-2-NF	CABLE HA INTERCONNECT ES30 2M; SPARE	\$122	15%	\$104	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 5M;SPARE	\$380	26%	\$281	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-HA-ES30-SAS-5-NF	CABLE HA INTERCONNECT ES30 5M;SPARE	\$308	15%	\$262	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-HA-INTER-1	CABLE HA INTERCONNECT CTRL 1M;SPARE	\$125	26%	\$93	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-HA-INTER-1-NF	CABLE HA INTERCONNECT CTRL 1M;SPARE	\$101	15%	\$86	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-HA-INTER-5	CABLE HA INTERCONNECT CTRL 5M;SPARE	\$125	26%	\$93	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-HA-INTER-5-NF	CABLE HA INTERCONNECT CTRL 5M;SPARE	\$101	15%	\$86	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
X-MEM1X4G-2	SPARE DD DIMM 4GB 1XDIMM DD2200	\$1,750	15%	\$1,488	\$0	\$0	\$0	\$0	\$0	PE	DATA DOMAIN
X-MEM1X8G-1	SPARE DIMM 8GB 1XDIMM DD4200 4500 7200	\$3,500	26%	\$2,590	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-MEM1X8G-2	SPARE,DD,DIMM,8GB,1XDIMMS,DD2500	\$3,500	26%	\$2,590	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-NVRAM2G5	SPARE;NVRAM;SP;PCIe;2GB;DD990	\$2,300	26%	\$1,702	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-NVRAM-8G	DD NVRAM IO MOD 8G SPARE	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-NVRAM-8G-NF	DD NVRAM IO MOD 8G SPARE	\$4,860	15%	\$4,131	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-RAIL-XTND	SPARE; RAIL EXTENDER	\$180	26%	\$133	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-RAIL-XTND-NF	SPARE; RAIL EXTENDER	\$146	15%	\$124	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-RKCONSOLE	SPARE;CONSOLE KIT;40U DDRACK	\$1,000	26%	\$740	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-RKCONSOLE-2	SPARE,CONSOLE KIT,40U DDRACK V2	\$1,000	26%	\$740	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-RKFRONTDOOR	SPARE,FRONT DOOR KIT,40U DDRACK	\$1,000	26%	\$740	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-RKFRONTDOOR-3	SPARE,FRONT DOOR KIT,40U DDRACK DE	\$810	15%	\$689	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-RK-PDP-SP	SPARE;PDP;SINGLE PHASE;L6-30;DDRACK	\$450	26%	\$333	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-RK-PDP-SP-NF	SPARE;PDP;SINGLE PHASE;L6-30;DDRACK	\$365	15%	\$310	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-RK-PDU	SPARE;PDU;C13;DDRACK	\$450	26%	\$333	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-RKPDU3D-1	SPARE PDU 3PH DELTA N AMER JAPAN DDRACK	\$2,680	26%	\$1,983	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-RKPDU3D-1-NF	SPARE PDU 3PH DELTA N AMER JAPAN DDRACK	\$2,171	15%	\$1,845	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-RKPDU3Y-1	SPARE PDU 3PH WYE N AMER INTL DDRACK	\$2,680	26%	\$1,983	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-RKPDU3Y-1-NF	SPARE PDU 3PH WYE N AMER INTL DDRACK	\$2,171	15%	\$1,845	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-RK-PDU-NF	SPARE;PDU;C13;DDRACK	\$365	15%	\$310	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-RKPDUSP-1	SPARE PDU SINGLE PHASE DDRACK	\$450	26%	\$333	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-RKPDUSP-1-NF	SPARE PDU SINGLE PHASE DDRACK	\$365	15%	\$310	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-RRDOOR-40	SPARE;REAR DOOR;40U DDRACK	\$1,800	26%	\$1,332	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-RRDOOR-40-NF	SPARE;REAR DOOR;40U DDRACK	\$1,458	15%	\$1,239	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-SAS-0.5M	CABLE; SAS; IB-IB; 0.5 METER	\$220	26%	\$163	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-2M	CABLE; SAS; IB-IB; 2 METER	\$220	26%	\$163	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-5M	CABLE; SAS; IB-IB; 5 METER	\$430	26%	\$318	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-HDMS1	CABLE,DD,SAS,MINISAS HD-MINISAS,1 METER	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-HDMS1-NF	CABLE,DD,SAS,MINISAS HD-MINISAS,1 METER	\$122	15%	\$104	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-SAS-HDMS2	CABLE,DD,SAS,MINISAS HD-MINISAS,2 METER	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-HDMS2-NF	CABLE,DD,SAS,MINISAS HD-MINISAS,2 METER	\$122	15%	\$104	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-SAS-HDMS3	CABLE,DD,SAS,MINISAS HD-MINISAS,3 METER	\$200	26%	\$148	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-HDMS3-NF	CABLE,DD,SAS,MINISAS HD-MINISAS,3 METER	\$162	15%	\$138	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-SAS-HDMS5	CABLE,DD,SAS,MINISAS HD-MINISAS,5 METER	\$380	26%	\$281	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-HDMS5-NF	CABLE,DD,SAS,MINISAS HD-MINISAS,5 METER	\$308	15%	\$262	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-SAS-M4P	SPARE,DD 6G SAS,EXTD RETN,IO MOD,4PORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-M4PMC	DD 6GBIT SAS IO MOD 4PORT ER UPG	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-M4PMC-NF	DD 6GBIT SAS IO MOD 4PORT ER UPG	\$3,645	15%	\$3,098	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-SAS-MSIB1	CABLE; SAS;MINISAS-IB;1 METER	\$280	26%	\$207	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-MSIB2	CABLE; SAS;MINISAS-IB;2 METER	\$280	26%	\$207	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-MSIB3	CABLE;SAS;MINISAS-IB;3 METER	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-MSIB5	CABLE; SAS;MINISAS-IB;5 METER	\$470	26%	\$348	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-MSM51	CABLE;SAS;MINISAS-MINISAS;1 METER	\$120	26%	\$89	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-MSM51-NF	CABLE;SAS;MINISAS-MINISAS;1 METER	\$97	15%	\$82	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-SAS-MSM52	CABLE;SAS;MINISAS-MINISAS;2 METER	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-MSM52-NF	CABLE;SAS;MINISAS-MINISAS;2 METER	\$122	15%	\$104	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-SAS-MSM53	SPARE;CBL;SAS;MINISAS-MINISAS;3 METER	\$200	26%	\$148	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-MSM53-NF	SPARE;CBL;SAS;MINISAS-MINISAS;3 METER	\$162	15%	\$138	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-SAS-MSM54	SPARE;CBL;SAS;MINISAS-MINISAS;4 METER	\$310	26%	\$229	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-MSM54-NF	SPARE;CBL;SAS;MINISAS-MINISAS;4 METER	\$251	15%	\$213	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-SAS-MSM55	CABLE;SAS;MINISAS-MINISAS;5 METER	\$380	26%	\$281	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-MSM55-NF	CABLE;SAS;MINISAS-MINISAS;5 METER	\$308	15%	\$262	\$0	\$0	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-SIDEPNL40	SPARE;SIDE PANEL;40U DDRACK	\$1,800	26%	\$1,332	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SSD-400GB	SPARE SSD 400G 2.5 SATA 512 DV DD9500	\$1,900	26%	\$1,406	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SSD-4UB	SPARE DD 200GB SSD DD4200 4500 7200	\$1,200	26%	\$888	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SSDF-800GB5	FRONT 3.5 SSD REVENUE SPARE	\$3,650	15%	\$3,103	\$438	\$365	\$0	\$0	\$0	DD-1	DATA DOMAIN
X-SSDR-800GB5	REAR 2.5 SSD REVENUE SPARE	\$3,100	15%	\$2,635	\$372	\$310	\$0	\$0	\$0	DD-1	DATA DOMAIN
DPCBL-QSFP-QSFP-5M	5 M QSFP to QSFP Cable Kit	\$720	15%	\$612	\$0	\$0	\$0	\$0	\$0	DD-1	DATA PROTECTION APPLIANCE
DPCBL-QSFP-QSFP-7M	7 M QSFP to QSFP Cable Kit	\$860	15%	\$731	\$0	\$0	\$0	\$0	\$0	DD-1	DATA PROTECTION APPLIANCE
DPCBL-QSFP-RJ45-1M	1 M QSFP to RJ45 Breakout Kit	\$1,350	15%	\$1,148	\$0	\$0	\$0	\$0	\$0	DD-1	DATA PROTECTION APPLIANCE
DPCBL-QSFP-SFP-10M	10 M QSFP to SFP Cable Kit	\$1,000	15%	\$850	\$0	\$0	\$0	\$0	\$0	DD-1	DATA PROTECTION APPLIANCE
DPCBL-QSFP-SFP-30M	30 M QSFP to SFP Cable Kit	\$1,150	15%	\$978	\$0	\$0	\$0	\$0	\$0	DD-1	DATA PROTECTION APPLIANCE
DPCBL-QSFP-SFP-5M	5 M QSFP to SFP Cable Kit	\$860	15%	\$731	\$0	\$0	\$0	\$0	\$0	DD-1	DATA PROTECTION APPLIANCE
DPCB-QSFP-QSFP-10M	10 M QSFP to QSFP Cable Kit	\$1,800	15%	\$1,530	\$0	\$0	\$0	\$0	\$0	DD-1	DATA PROTECTION APPLIANCE
DPCB-QSFP-QSFP-50M	50 M QSFP to QSFP Cable Kit	\$2,000	15%	\$1,700	\$0	\$0	\$0	\$0	\$0	DD-1	DATA PROTECTION APPLIANCE
DPXCVR-QSFP-100M	XCVR 100 M QSFP Optics	\$2,500	15%	\$2,125	\$0	\$0	\$0	\$0	\$0	DD-1	DATA PROTECTION APPLIANCE
DPXCVR-QSFP-400M	XCVR 400 M QSFP Optics	\$3,100	15%	\$2,635	\$0	\$0	\$0	\$0	\$0	DD-1	DATA PROTECTION APPLIANCE
IDPA_CAP_PK_60TB	IDPA 60TB Capacity Expansion Pack	\$197,368	15%	\$167,763	\$31,579	\$0	\$0	\$0	\$0	DD-1	DATA PROTECTION APPLIANCE
IDPA_DPS300_CUBE	IDPA DPS300 Base Cube	\$168,421	15%	\$143,158	\$26,947	\$0	\$0	\$0	\$0	DD-1	DATA PROTECTION APPLIANCE
456-112-173	Isilon Search Gen5 0-9TB=CA	\$2,065	24%	\$1,569	\$372	\$330	\$0	\$0	\$0	IS	DP SEARCH
456-112-174	Isilon Search Gen5 10-12TB=CA	\$2,765	24%	\$2,101	\$498	\$442	\$0	\$0	\$0	IS	DP SEARCH
456-112-175	Isilon Search Gen5 13-108TB=CA	\$3,885	24%	\$2,953	\$699	\$622	\$0	\$0	\$0	IS	DP SEARCH
456-112-176	Isilon Search Gen5 109-144TB=CA	\$5,016	24%	\$3,812	\$903	\$803	\$0	\$0	\$0	IS	DP SEARCH
456-112-177	Isilon Search Gen5 145-216TB=CA	\$7,315	24%	\$5,559	\$1,317	\$1,170	\$0	\$0	\$0	IS	DP SEARCH

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
456-112-178	Isilon Search Gen5 217-288TB=CA	\$9,569	24%	\$7,272	\$1,722	\$1,531	\$0	\$0	\$0	IS	DP SEARCH
456-112-179	Isilon Search Gen5 289-360TB=CA	\$12,098	24%	\$9,194	\$2,178	\$1,936	\$0	\$0	\$0	IS	DP SEARCH
456-112-180	Isilon Search Gen5 361+TB=CA	\$15,827	24%	\$12,029	\$2,849	\$2,532	\$0	\$0	\$0	IS	DP SEARCH
456-111-898	Dlm8100 VTE OS Storage Group 1=IE	\$47,500	26%	\$35,150	\$8,550	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
456-111-899	Dlm8100 VTE OS Storage Group 2=IE	\$98,000	26%	\$72,520	\$17,640	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
456-111-901	Dlm2100 VTE OS Single Channel=IE	\$13,200	26%	\$9,768	\$2,376	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
456-111-902	Dlm2100 VTE OS Two Channel=IE	\$26,400	26%	\$19,536	\$4,752	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
456-111-905	Dlm8100 VTE OS Storage Group 3=IE	\$195,000	26%	\$144,300	\$35,100	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
456-112-100	Dlm8100 VTE OS Storage Group 1 UPG=IE	\$195,000	26%	\$144,300	\$35,100	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
456-112-101	Dlm8100 VTE OS Storage Group 2 UPG=IE	\$98,000	26%	\$72,520	\$17,640	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
456-112-102	Dlm8100 VTE OS Storage Group 3 UPG=IE	\$47,500	26%	\$35,150	\$8,550	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
456-112-106	Dlm GDDR Tape=IF	\$87,000	26%	\$64,380	\$15,660	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM1010-LIC	DLM1000 WITH 1 FICON VTEOS LICENSE	\$13,200	26%	\$9,768	\$2,376	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM1020-LIC	DLM1000 WITH 2 FICON VTEOS LICENSE	\$26,400	26%	\$19,536	\$4,752	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-10GB6740	Dlm Brocade VDX6740 10GigE switch	\$15,995	26%	\$11,836	\$2,399	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM-2000V-DAE	DLM 2TB VIPER DAE	\$22,779	26%	\$16,856	\$2,278	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM-2000V-FD	DLM 2TB VIPER DAE FIELD DEPLOY	\$22,779	26%	\$16,856	\$2,278	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM20-REP2-LU	DLM 4020 REPLICATOR V2 UPGRADE LICENSE	\$7,500	26%	\$5,550	\$1,350	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DLM2K-GES	DLM2000 - 1 GIGE SWITCHES AT-9924TL	\$7,625	26%	\$5,643	\$1,144	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM3-10GES	DLM 10 GIGE SWITCH	\$39,667	26%	\$29,354	\$5,950	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-ACP	DLM GEN 3 - ACCESS CONTROL POINT	\$8,198	26%	\$6,067	\$820	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-CAPTBL-CF	DLM3 VNX STORAGE CAPACITY LICENSE	\$806	26%	\$596	\$145	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DLM3-CS2	DLM GEN3 2ND CONTROL STATION	\$5,000	26%	\$3,700	\$500	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-DD-BASE	DLM GEN3 DATA DOMAIN RACK BASE	\$5,000	26%	\$3,700	\$500	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-DM	DLM3 STORAGE CONTROLLER	\$17,500	26%	\$12,950	\$1,750	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-DME	DLM3 DUAL STORAGE CONTROLLER ENCLOSURE	\$40,000	26%	\$29,600	\$4,000	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-DME-U	DLM3 DUAL STORAGE CONTROLLER ENCL UPGRAD	\$54,000	26%	\$39,960	\$4,001	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-DMEX	DLM3 EMPTY STORAGE CONTROLLER ENCLOSURE	\$9,402	26%	\$6,957	\$940	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-DMEX-U	DLM3 EMPTY SC ENCLOSURE - UPGRADE	\$12,693	26%	\$9,393	\$941	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-DM-U	DLM3 STORAGE CONTROLLER UPGRADE	\$23,625	26%	\$17,483	\$1,751	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-GES	DLM GEN 3 - 1 GIGE SWITCHES AT-9924TL	\$7,625	26%	\$5,643	\$1,144	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-RACK-SL	DLM GEN3 SKINLESS 40U TITAN RACK	\$8,465	26%	\$6,264	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-REPL-CF	DLM3 VNX REPLICATOR LICENSE	\$72,881	26%	\$53,932	\$13,119	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DLM3-SPE	DLM GEN3 SPE	\$85,347	26%	\$63,157	\$8,535	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-SP5	DLM GEN3 STANDBY POWER SUPPLY	\$1,500	26%	\$1,110	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-STR-BASE	DLM GEN3 STORAGE RACK BASE	\$2,600	26%	\$1,924	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-VAULTDAE	DLM GEN3 DISK ARRAY ENCLOSURE	\$16,649	26%	\$12,320	\$1,665	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-VNX-BASE	DLM GEN3 VNX RACK BASE	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-VNX-L-CF	DLM3 VNX USAGE LICENSE	\$72,692	26%	\$53,792	\$13,085	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DLM3-VNX-UPG	DLM3 EXP VNX UPGRADE RACK BASE	\$6,075	26%	\$4,496	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-VTECBASE	DLM GEN3 VTEC RACK BASE	\$4,000	26%	\$2,960	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-VTEFMM	DLM GEN3 - FICON MULTI-MODE VTE	\$120,000	26%	\$88,800	\$12,000	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-VTEFMMFD	DLM GEN 3 - FICON MULTI-MODE VTE UPGRADE	\$162,000	26%	\$119,880	\$12,004	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-VTEFSM	DLM GEN3 - FICON SINGLE-MODE VTE	\$120,000	26%	\$88,800	\$12,000	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-VTEFSMFD	DLM GEN3 - FICON SINGLE-MODE VTE UPGRADE	\$162,000	26%	\$119,880	\$12,004	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-VTEOS	DLM GEN3 OPERATING SYSTEM LICENSE	\$97,500	26%	\$72,150	\$17,550	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DLM3-WORM	DLM3 VNX FLR LICENSE	\$4,972	26%	\$3,679	\$895	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DLM42100DFM12	Dlm2100 DD Ficon MM 1 Channel IVB	\$52,500	26%	\$38,850	\$5,250	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM42100DFMM2	Dlm2100 DD Ficon MM 2 Channel IVB	\$97,500	26%	\$72,150	\$9,750	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM42100DFS12	Dlm2100 DD Ficon SM 1 Channel IVB	\$52,500	26%	\$38,850	\$5,250	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM42100DFS12	Dlm2100 DD Ficon SM 2 Channel IVB	\$97,500	26%	\$72,150	\$9,750	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-2100VBAS	DLM2100V RACK BASE	\$5,000	26%	\$3,700	\$500	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM42100VFM2	Dlm2100V FICON Multi-Mode VTE IVB	\$97,500	26%	\$72,150	\$9,750	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM42100VFMU2	Dlm2100V FICON Multi-Mode VTE Upg IVB	\$129,000	26%	\$95,460	\$12,900	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM42100VFSM2	Dlm2100V FICON Single-Mode VTE IVB	\$97,500	26%	\$72,150	\$9,750	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM42100VFSU2	Dlm2100V FICON Single-Mode VTE Upg IVB	\$129,000	26%	\$95,460	\$12,900	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM42KVTEOS1-CF	DLM2100 - VTE DD OS LICENSE 1 CHANNEL	\$13,200	26%	\$9,768	\$2,376	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM42KVTEOS2-CF	DLM2100 - VTE DD OS LICENSE 2 CHANNEL	\$26,400	26%	\$19,536	\$4,752	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM4-2KVTEOS-CF	DLM2100 - VTE OPERATING SYSTEM LICENSE	\$47,500	26%	\$35,150	\$8,550	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM4-2KVTEOSU-CF	DLM2100 - VTE OS LICENSE UPGRADE	\$47,500	26%	\$35,150	\$8,550	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM4-5300-CS2	DLM2100 VNX5300 2ND CONTROL STATION	\$4,700	26%	\$3,478	\$470	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-5300-DPE	DLM2100 VNX5300 DPE W/ VAULT + 2ND SPS	\$27,818	26%	\$20,585	\$2,782	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-6510-KIT	Dlm8100 S-6510-B Rack Mount Kit	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-6510R-8G	Dlm8100 FC Switch DS-6510R-B 24P/48P 8GB	\$19,300	26%	\$14,282	\$1,930	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-7500BASE	Dlm4 VNX7500 rack base	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM4-7500-CS2	Dlm8100 VNX7500 2nd Control Station	\$5,000	26%	\$3,700	\$500	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM4-7500-VLT	Dlm8100 VNX7500 Vault DAE	\$16,649	26%	\$12,320	\$1,665	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM4-8100FMM2	Dlm8100 FICON Multi-Mode VTE IVB	\$97,500	26%	\$72,150	\$9,750	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM48100FMMU2	Dlm8100 FICON Multi-Mode VTE Upg IVB	\$131,625	26%	\$97,403	\$13,163	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-8100FSM2	Dlm8100 FICON Single-Mode VTE IVB	\$97,500	26%	\$72,150	\$9,750	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM48100FSMU2	Dlm8100 FICON Single-Mode VTE Upg IVB	\$131,625	26%	\$97,403	\$13,163	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-8G12PU	Dlm8100 DS-6510B 8G 12Port Upgrade Kit	\$8,300	26%	\$6,142	\$830	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-8KVTEOS-CF	DLM8100 - VTE OPERATING SYSTEM LICENSE	\$98,000	26%	\$72,520	\$17,640	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DLM4-8KVTEOSU-CF	DLM8100 - VTE OS LICENSE UPGRADE	\$98,000	26%	\$72,520	\$17,640	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
DLM4-8KXVTEOS-CF	DLM8100 VMAX - VTE OS LICENSE =ID	\$195,000	26%	\$144,300	\$35,100	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM48KXVTEOSU-CF	DLM8100 VMAX - VTE OS LICENSE UPGRADE=ID	\$195,000	26%	\$144,300	\$35,100	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM4-DD890BAS	Dlm4 DD rack base for DD890	\$5,000	26%	\$3,700	\$500	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM4-DD990BAS	Dlm4 DD rack base for DD990	\$5,000	26%	\$3,700	\$500	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM4-DD-BASE2	Dlm4 Generic DD base kit2	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-DDSTRBAS	Dlm4 DD Rack Base for Expansion Storage	\$5,000	26%	\$3,700	\$500	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM4-RACK	Dlm 4.40U Titan Rack skins/doors/blue	\$12,000	26%	\$8,880	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM4-VG8-BASE	Dlm4 VG8 rack base	\$5,200	26%	\$3,848	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-VNXBRACK	Dlm VNX2 40U rack with front panel	\$2,484	26%	\$1,838	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-VNX-UPG	Dlm4 Exp VNX upgrade rack base	\$6,075	26%	\$4,496	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM4-VTECBASE	Dlm8100 VTEC rack base	\$6,800	26%	\$5,032	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM4VTECBASE2	Dlm8100 VTEC rack base #2	\$6,800	26%	\$5,032	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM4VTECBASE3	DLM VTEC BASE KIT #3	\$6,800	26%	\$5,032	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM-5400-REPL-CF	DLM VNX5400 REPLICATOR LICENSE =MA	\$15,313	26%	\$11,332	\$2,756	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-5400-REPU-CF	DLM VNX5400 REPLICATOR UPG LICENSE =MA	\$15,313	26%	\$11,332	\$2,756	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-7600-REPL-CF	DLM VNX7600 REPLICATOR LICENSE =MA	\$67,051	26%	\$49,618	\$12,069	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-7600REPU-CF	DLM VNX7600 REPLICATOR UPG LICENSE =MA	\$67,051	26%	\$49,618	\$12,069	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM8K-10GES	DLM8000 10GIGE SWITCH	\$48,800	26%	\$36,112	\$7,320	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM8K-5100KIT	Dlm8000 DS-5100B install kit	\$290	26%	\$215	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM8K-8G8PU	Dlm8000 DS-5100B 8G 8Port Upgrade Kit	\$5,390	26%	\$3,989	\$809	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM8K-ACP	DLM GEN 3 - ACCESS CONTROL POINT	\$8,198	26%	\$6,067	\$820	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM8K-CSB	Dlm8000 Control Station	\$6,350	26%	\$4,699	\$635	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM8K-CSB2	Dlm8000 2nd Control Station	\$6,350	26%	\$4,699	\$635	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM8K-DME0	Dlm8000 Dual Storage Controller Enc	\$111,450	26%	\$82,473	\$11,145	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM8K-DS5100B	Dlm8000 FC Switch DS-5100B	\$18,900	26%	\$13,986	\$2,835	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM8K-GES	DLM8000 - 1 GIGE SWITCHES AT-9924TL	\$7,625	26%	\$5,643	\$1,144	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM8K-RACK	DLM8000 40U TITAN RACK SKINS/DOORS/BLUE	\$12,000	26%	\$8,880	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM8K-UNIFVG8-CF	DLM8000 UNISPHERE SOFTWARE LICENSE	\$20,000	26%	\$14,800	\$3,600	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM8K-VG8ADVL-CF	DLM8000 VG8 ADVANCED PROTOCOL LICENSE	\$30,000	26%	\$22,200	\$5,400	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM8K-VG8-DM	Dlm8000 VG8 Storage Controller	\$73,325	26%	\$54,261	\$7,333	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM8K-VG8DMEX	Dlm8000 VG8 Empty Storage Controller Enc	\$35,000	26%	\$25,900	\$3,500	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM8KV8DMEXU	Dlm8000 VG8 Empty SC Enclosure - Upg	\$47,250	26%	\$34,965	\$3,501	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM8K-VG8DM-U	Dlm8000 VG8 Storage Controller Upgrade	\$98,990	26%	\$73,253	\$7,335	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM8K-VG8RACK	Dlm8000 VG8 RACK	\$5,200	26%	\$3,848	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM8K-VTECBAS	DLM8000 VTEC RACK BASE	\$6,800	26%	\$5,032	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM8K-VTEFFMM	DLM8000 - FICON MULTI-MODE VTE	\$120,000	26%	\$88,800	\$12,000	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM8K-VTEFMMU	DLM8000 - FICON MULTI-MODE VTE UPGRADE	\$162,000	26%	\$119,880	\$12,004	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM8K-VTEFSM	DLM8000 - FICON SINGLE-MODE VTE	\$120,000	26%	\$88,800	\$12,000	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM8K-VTEFSMU	DLM8000 - FICON SINGLE-MODE VTE UPGRADE	\$162,000	26%	\$119,880	\$12,004	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM8K-VTEOS	DLM GEN3 - VTE OPERATING SYSTEM LICENSE	\$97,500	26%	\$72,150	\$17,550	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-8P10G6740	Dlm Brocade VDX6740 8-port 10G upg =MA	\$4,400	26%	\$3,256	\$792	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DLM-FSTVP5400-CF	DLM FAST VP FOR VNX5400 LICENSE =MA	\$8,543	26%	\$6,322	\$1,538	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-FSTVP7600-CF	DLM FAST VP FOR VNX7600 LICENSE =MA	\$21,358	26%	\$15,805	\$3,844	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-SFPP	DLM OPTICAL SFP+	\$950	26%	\$703	\$95	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM-V54CAPTBL-CF	DLM VNX5400 STORAGE CAP LICENSE=CB	\$400	26%	\$296	\$72	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-V54CAPTBU-CF	DLM VNX5400 STORAGE CAP UPG LICENSE=CB	\$400	26%	\$296	\$72	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-V54STR-BA	Dlm2100 VNX5400 Storage rack base	\$2,600	26%	\$1,924	\$260	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-V76CAPTBL-CF	DLM VNX7600 STORAGE CAP LICENSE=CB	\$400	26%	\$296	\$72	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-V76CAPTBU-CF	DLM VNX7600 STORAGE CAP UPG LICENSE=CB	\$400	26%	\$296	\$72	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-V76STR-BA	Dlm VNX7600 Storage Rack Base	\$2,600	26%	\$1,924	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX2-10PK	Dlm VNX2 2TB Viper Drive 10-pack	\$8,950	26%	\$6,623	\$1,074	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX210PKU	Dlm VNX2 2TB Viper Drive 10-pack Upg	\$12,150	26%	\$8,991	\$1,080	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX2-2TB	Dlm VNX2 2TB Viper Drive Hot Spare	\$895	26%	\$662	\$107	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX2-2TBU	Dlm VNX2 2TB Viper Drive Hot Spare Upg	\$1,215	26%	\$899	\$108	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX2-BASE	Dlm Generic VNX2 Controller Rack Base	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX2STRBA	Dlm Generic VNX2 Storage rack base	\$2,600	26%	\$1,924	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX3TBD AE	Dlm VNX 15x3.5" 3TB SAS DAE	\$21,713	26%	\$16,068	\$2,606	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLMVNX3TBD AEF	Dlm VNX 15x3.5" 3TB SAS DAE field	\$21,713	26%	\$16,068	\$2,606	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX4TBD AE	Dlm VNX 15x3.5" 4TB SAS DAE	\$23,963	26%	\$17,733	\$2,876	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLMVNX4TBD AEF	Dlm VNX 15x3.5" 4TB SAS DAE field	\$23,963	26%	\$17,733	\$2,876	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX5400BA	Dlm2100 VNX5400 VTEC Base	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX5400L-CF	DLM VNX5400 USAGE LICENSE =MA	\$10,744	26%	\$7,951	\$1,934	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-VNX54-DAE	Dlm VNX5400 15x3.5" 2TB SAS DAE	\$3,488	26%	\$2,581	\$349	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX54DAEF	Dlm VNX5400 15x3.5" 2TB SAS DAE Field	\$3,488	26%	\$2,581	\$349	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLMVNX54DAEHS	Dlm VNX5400 15x3.5" 2TB Hot Spare DAE	\$7,963	26%	\$5,893	\$796	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX54DMEX	Dlm VNX5400 Empty DM Enclosure	\$7,992	26%	\$5,914	\$799	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLMVNX54DMEXU	Dlm VNX5400 Empty DM Enclosure - upgrade	\$10,789	26%	\$7,984	\$1,079	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX54DPEM	Dlm VNX5400 DPE w/ Vault - modular	\$16,121	26%	\$11,930	\$1,612	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX7600BA	Dlm VNX7600 Rack Base	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX7600BU	Dlm Expansion VNX7600 Rack Base	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX7600L-CF	DLM VNX7600 USAGE LICENSE =MA	\$89,567	26%	\$66,280	\$16,122	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-VNX7600LU-CF	DLM VNX7600 USAGE UPG LICENSE =MA	\$89,567	26%	\$66,280	\$16,122	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-VNX76-DAE	Dlm VNX7600 15x3.5" 2TB SAS DAE	\$16,913	26%	\$12,516	\$1,691	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX76DAEF	Dlm VNX7600 15x3.5" 2TB SAS DAE Field	\$16,913	26%	\$12,516	\$1,691	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
DLMVNX76DAEHS	DLM VNX7600 15x3.5" 2TB Hot Spare DAE	\$8,858	26%	\$6,555	\$886	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX76DME	DLM VNX7600 DME: 2 DM+FC SLICs+cbis	\$21,776	26%	\$16,114	\$2,178	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLMVNX76DMEX	DLM VNX7600 Empty DM Enclosure	\$7,992	26%	\$5,914	\$799	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLMVNX76DMEXU	DLM VNX7600 Empty DM Enclosure Upg	\$10,789	26%	\$7,984	\$799	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX81UFIL	DLM 1U Solid Filler for VNX 40U rack	\$34	26%	\$25	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX82UFIL	DLM 2U Solid Filler for VNX 40U rack	\$38	26%	\$28	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX83UFIL	DLM 3U Solid Filler for VNX 40U rack	\$43	26%	\$32	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX854DM	DLM VNX5400 DM + SLICs + cables	\$7,741	26%	\$5,728	\$774	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX854DME	DLM VNX5400 DME: 2 DM+SLICs+cbis	\$13,653	26%	\$10,103	\$1,365	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLMVNX854DMEM	DLM VNX5400 DME: 2 DM - Modular	\$13,653	26%	\$10,103	\$1,365	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX854DMU	DLM VNX5400 DM + SLICs + cables upgrade	\$8,381	26%	\$6,202	\$838	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX854DPE	DLM VNX5400 DPE w/Vault	\$16,675	26%	\$12,340	\$1,668	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX876DM	DLM VNX7600 Storage Controller	\$36,441	26%	\$26,966	\$3,644	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX876DMU	DLM VNX7600 Storage Controller Upg	\$46,862	26%	\$34,678	\$3,472	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX876DPE	DLM VNX7600 DPE 25X2.5" Vault	\$68,316	26%	\$50,554	\$8,198	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX8CS2	DLM VNX2 2nd Control Station	\$1,935	26%	\$1,432	\$194	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX8CS2-M	DLM VNX2 2nd Control Station - Modular	\$1,935	26%	\$1,432	\$194	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
SH-458-000-373	EHC ON VxRAIL SW 1 YR PP SUB=ZC	\$471	10%	\$424	\$0	\$0	\$0	\$0	\$0	J	ENTERPRISE HYBRID CLOUD
SH-458-000-374	EHC ON VxRAIL SW 3 YR COMMIT SUB=ZC	\$428	10%	\$385	\$0	\$0	\$0	\$0	\$0	J	ENTERPRISE HYBRID CLOUD
SH-458-000-375	EHC ON VxRAIL SW 3 YR PP SUB=ZC	\$385	10%	\$347	\$0	\$0	\$0	\$0	\$0	J	ENTERPRISE HYBRID CLOUD
DCA2-DIA02MA	GP DIA 256GBMEM MOD 300GB HD UPG FCT (EMC OEM Products)	\$125,000	15%	\$106,250	\$6,250	\$0	\$0	\$0	\$0	E	GREENPLUM
DCA2-DIA02MU	GP DIA 256GBMEM MOD 300GB HD UPG FLD (EMC OEM Products)	\$125,000	15%	\$106,250	\$6,250	\$0	\$0	\$0	\$0	E	GREENPLUM
INV-BSV-BASEF	INV-BSV BASE LICENSE FOR CISCO PROMOTION	\$5,000	26%	\$3,700	\$1,150	\$0	\$0	\$0	\$0	D2	INVISTA
INV-BSVT11LIC	INV-BSV 1TB(1001-1500 TB)	\$2,350	26%	\$1,739	\$541	\$0	\$0	\$0	\$0	D2	INVISTA
INV-CL-T11LIC	INV-CL 1TB(1001-1500 TB)	\$990	26%	\$733	\$228	\$0	\$0	\$0	\$0	D2	INVISTA
INV-CTL	INV CONTROLLER	\$20,000	38%	\$12,400	\$3,000	\$2,200	\$0	\$533	\$0	B	INVISTA
INV-CTL-FD	INV CONTROLLER FLD MNT	\$20,000	38%	\$12,400	\$3,000	\$2,200	\$0	\$533	\$0	B	INVISTA
INV-STG	INV METADATA STORAGE	\$7,000	38%	\$4,340	\$1,050	\$770	\$0	\$187	\$0	B	INVISTA
INV-STG-FD	INV METADATA STG FLD MNT	\$7,000	38%	\$4,340	\$1,050	\$770	\$0	\$187	\$0	B	INVISTA
INV-T1B1LIC	INV BASE LIC 1 T-1 DPC	\$120,000	26%	\$88,800	\$27,600	\$0	\$0	\$0	\$0	D2	INVISTA
INV-T1B2LIC	INV BASE LIC 2 T-1 DPC	\$240,000	26%	\$177,600	\$55,200	\$0	\$0	\$0	\$0	D2	INVISTA
INV-T1C1LIC	INV CLONE LIC 1 T-1 DPC	\$40,000	26%	\$29,600	\$9,200	\$0	\$0	\$0	\$0	D2	INVISTA
INV-T1C2LIC	INV CLONE LIC 2 T-1 DPC	\$80,000	26%	\$59,200	\$18,400	\$0	\$0	\$0	\$0	D2	INVISTA
INV-T1C4LIC	INV CLONE LIC 4 T-1 DPC	\$160,000	26%	\$118,400	\$36,800	\$0	\$0	\$0	\$0	D2	INVISTA
PPMEINV-B1B2U	PPME-INVISTA UPGRADE 1 TO 2 DPC LIC	\$18,000	26%	\$13,320	\$4,140	\$0	\$0	\$0	\$0	D2	INVISTA
PPMEINV-B2B4U	PPME-INVISTA UPGRADE 2 TO 4 DPC LIC	\$36,000	26%	\$26,640	\$8,280	\$0	\$0	\$0	\$0	D2	INVISTA
200-0245-CF	Enterprise-Smartpools Tier 1 Gen5 =ID	\$3,465	24%	\$2,633	\$624	\$554	\$0	\$0	\$0	IS	ISILON
200-0247-CF	Enterprise-SnapshotIQ Tier 1 Gen5 =ID	\$2,065	24%	\$1,569	\$372	\$330	\$0	\$0	\$0	IS	ISILON
200-0248-CF	Enterprise-Smartconn Adv Tier 1 Gen5=ID	\$3,465	24%	\$2,633	\$624	\$554	\$0	\$0	\$0	IS	ISILON
200-0249-CF	Enterprise-SyncIQ Tier 1 Gen5 =ID	\$3,465	24%	\$2,633	\$624	\$554	\$0	\$0	\$0	IS	ISILON
200-0251-CF	Enterprise-Smartquotas Tier 1 Gen5 =ID	\$1,365	24%	\$1,037	\$246	\$218	\$0	\$0	\$0	IS	ISILON
200-0252-CF	Enterprise-Smartpools Tier 2 Gen5 =ID	\$4,655	24%	\$3,538	\$838	\$745	\$0	\$0	\$0	IS	ISILON
200-0254-CF	Enterprise-SnapshotIQ Tier 2 Gen5 =ID	\$2,765	24%	\$2,101	\$498	\$442	\$0	\$0	\$0	IS	ISILON
200-0255-CF	Enterprise-Smartconn Adv Tier 2 Gen5=ID	\$4,655	24%	\$3,538	\$838	\$745	\$0	\$0	\$0	IS	ISILON
200-0256-CF	Enterprise-SyncIQ Tier 2 Gen5 =ID	\$4,655	24%	\$3,538	\$838	\$745	\$0	\$0	\$0	IS	ISILON
200-0258-CF	Enterprise-Smartquotas Tier 2 Gen5 =ID	\$1,855	24%	\$1,410	\$334	\$297	\$0	\$0	\$0	IS	ISILON
200-0259-CF	Enterprise-Smartpools Tier 3 Gen5 =ID	\$6,615	24%	\$5,027	\$1,191	\$1,058	\$0	\$0	\$0	IS	ISILON
200-0261-CF	Enterprise-SnapshotIQ Tier 3 Gen5 =ID	\$3,885	24%	\$2,953	\$699	\$622	\$0	\$0	\$0	IS	ISILON
200-0262-CF	Enterprise-Smartconn Adv Tier 3 Gen5=ID	\$6,615	24%	\$5,027	\$1,191	\$1,058	\$0	\$0	\$0	IS	ISILON
200-0263-CF	Enterprise-SyncIQ Tier 3 Gen5 =ID	\$6,615	24%	\$5,027	\$1,191	\$1,058	\$0	\$0	\$0	IS	ISILON
200-0265-CF	Enterprise-Smartquotas Tier 3 Gen5 =ID	\$2,695	24%	\$2,048	\$485	\$431	\$0	\$0	\$0	IS	ISILON
200-0289-CF	Enterprise-Vcenter Tier 1 Gen5 =ID	\$1,365	24%	\$1,037	\$246	\$218	\$0	\$0	\$0	IS	ISILON
200-0290-CF	Enterprise-Vcenter Tier 2 Gen5 =ID	\$1,855	24%	\$1,410	\$334	\$297	\$0	\$0	\$0	IS	ISILON
200-0291-CF	Enterprise-Vcenter Tier 3 Gen5 =ID	\$2,695	24%	\$2,048	\$485	\$431	\$0	\$0	\$0	IS	ISILON
200-0349-CF	Enterprise-Smartquotas Tier 4 Gen5 =ID	\$3,480	24%	\$2,645	\$626	\$557	\$0	\$0	\$0	IS	ISILON
200-0350-CF	Enterprise-Vcenter Tier 4 Gen5 =ID	\$3,480	24%	\$2,645	\$626	\$557	\$0	\$0	\$0	IS	ISILON
200-0351-CF	Enterprise-Smartlock Tier 4 Gen5 =ID	\$3,480	24%	\$2,645	\$626	\$557	\$0	\$0	\$0	IS	ISILON
200-0352-CF	Enterprise-SnapshotIQ Tier 4 Gen5 =ID	\$5,016	24%	\$3,812	\$903	\$803	\$0	\$0	\$0	IS	ISILON
200-0353-CF	Enterprise-Smartconn Adv Tier 4 Gen5=ID	\$8,541	24%	\$6,491	\$1,537	\$1,367	\$0	\$0	\$0	IS	ISILON
200-0354-CF	Enterprise-Smartpools Tier 4 Gen5 =ID	\$8,541	24%	\$6,491	\$1,537	\$1,367	\$0	\$0	\$0	IS	ISILON
200-0355-CF	Enterprise-SyncIQ Tier 4 Gen5 =ID	\$8,541	24%	\$6,491	\$1,537	\$1,367	\$0	\$0	\$0	IS	ISILON
200-0357-CF	Enterprise-Smartdedupe Tier 1 Gen5 =ID	\$3,465	24%	\$2,633	\$624	\$554	\$0	\$0	\$0	IS	ISILON
200-0358-CF	Enterprise-Smartdedupe Tier 2 Gen5 =ID	\$4,655	24%	\$3,538	\$838	\$745	\$0	\$0	\$0	IS	ISILON
200-0359-CF	Enterprise-Smartdedupe Tier 3 Gen5 =ID	\$8,678	24%	\$6,595	\$1,562	\$1,388	\$0	\$0	\$0	IS	ISILON
200-0360-CF	Enterprise-Smartdedupe Tier 4 Gen5 =ID	\$12,317	24%	\$9,361	\$2,217	\$1,971	\$0	\$0	\$0	IS	ISILON
200-0368-CF	Enterprise-Smartconn Adv Tier 5 Gen5=ID	\$12,456	24%	\$9,467	\$2,242	\$1,993	\$0	\$0	\$0	IS	ISILON
200-0369-CF	Enterprise-Smartconn Adv Tier 7 Gen5=ID	\$20,600	24%	\$15,656	\$3,708	\$3,296	\$0	\$0	\$0	IS	ISILON
200-0370-CF	Enterprise-Smartlock Tier 5 Gen5 =ID	\$5,075	24%	\$3,857	\$914	\$812	\$0	\$0	\$0	IS	ISILON
200-0371-CF	Enterprise-Smartlock Tier 7 Gen5 =ID	\$8,394	24%	\$6,379	\$1,511	\$1,343	\$0	\$0	\$0	IS	ISILON
200-0372-CF	Enterprise-Smartpools Tier 5 Gen5 =ID	\$12,456	24%	\$9,467	\$2,242	\$1,993	\$0	\$0	\$0	IS	ISILON
200-0373-CF	Enterprise-Smartpools Tier 7 Gen5 =ID	\$20,600	24%	\$15,656	\$3,708	\$3,296	\$0	\$0	\$0	IS	ISILON
200-0374-CF	Enterprise-Smartquotas Tier 5 Gen5 =ID	\$5,075	24%	\$3,857	\$914	\$812	\$0	\$0	\$0	IS	ISILON
200-0375-CF	Enterprise-Smartquotas Tier 7 Gen5 =ID	\$8,394	24%	\$6,379	\$1,511	\$1,343	\$0	\$0	\$0	IS	ISILON
200-0376-CF	Enterprise-SnapshotIQ Tier 5 Gen5 =ID	\$7,315	24%	\$5,559	\$1,317	\$1,170	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
200-0377-CF	Enterprise-SnapshotIQ Tier 7 Gen5 =ID	\$12,098	24%	\$9,194	\$2,178	\$1,936	\$0	\$0	\$0	IS	ISILON
200-0378-CF	Enterprise-SyncIQ Tier 5 Gen5 =ID	\$12,456	24%	\$9,467	\$2,242	\$1,993	\$0	\$0	\$0	IS	ISILON
200-0379-CF	Enterprise-SyncIQ Tier 7 Gen5 =ID	\$20,600	24%	\$15,656	\$3,708	\$3,296	\$0	\$0	\$0	IS	ISILON
200-0380-CF	Enterprise-Smartdedupe Tier 5 Gen5 =ID	\$17,962	24%	\$13,651	\$3,233	\$2,874	\$0	\$0	\$0	IS	ISILON
200-0381-CF	Enterprise-Smartdedupe Tier 7 Gen5 =ID	\$29,708	24%	\$22,578	\$5,347	\$4,753	\$0	\$0	\$0	IS	ISILON
200-0384-CF	Enterprise-Vcenter Tier 5 Gen5 =ID	\$5,075	24%	\$3,857	\$914	\$812	\$0	\$0	\$0	IS	ISILON
200-0385-CF	Enterprise-Vcenter Tier 7 Gen5 =ID	\$8,394	24%	\$6,379	\$1,511	\$1,343	\$0	\$0	\$0	IS	ISILON
200-0388-CF	Enterprise-Smartconn Adv Tier 6 Gen5=ID	\$16,294	24%	\$12,383	\$2,933	\$2,607	\$0	\$0	\$0	IS	ISILON
200-0389-CF	Enterprise-Smartlock Tier 6 Gen5 =ID	\$6,639	24%	\$5,046	\$1,195	\$1,062	\$0	\$0	\$0	IS	ISILON
200-0390-CF	Enterprise-Smartpools Tier 6 Gen5 =ID	\$16,294	24%	\$12,383	\$2,933	\$2,607	\$0	\$0	\$0	IS	ISILON
200-0391-CF	Enterprise-Smartquotas Tier 6 Gen5 =ID	\$6,639	24%	\$5,046	\$1,195	\$1,062	\$0	\$0	\$0	IS	ISILON
200-0392-CF	Enterprise-SnapshotIQ Tier 6 Gen5 =ID	\$9,569	24%	\$7,272	\$1,722	\$1,531	\$0	\$0	\$0	IS	ISILON
200-0393-CF	Enterprise-SyncIQ Tier 6 Gen5 =ID	\$16,294	24%	\$12,383	\$2,933	\$2,607	\$0	\$0	\$0	IS	ISILON
200-0394-CF	Enterprise-Smartdedupe Tier 6 Gen5 =ID	\$23,498	24%	\$17,858	\$4,230	\$3,760	\$0	\$0	\$0	IS	ISILON
200-0395-CF	Enterprise-Vcenter Tier 6 Gen5 =ID	\$6,639	24%	\$5,046	\$1,195	\$1,062	\$0	\$0	\$0	IS	ISILON
200-0396-CF	Enterprise-Smartconn Adv Tier 8 Gen5=ID	\$26,949	24%	\$20,481	\$4,851	\$4,312	\$0	\$0	\$0	IS	ISILON
200-0397-CF	Enterprise-Smartlock Tier 8 Gen5 =ID	\$10,980	24%	\$8,345	\$1,976	\$1,757	\$0	\$0	\$0	IS	ISILON
200-0398-CF	Enterprise-Smartpools Tier 8 Gen5 =ID	\$26,949	24%	\$20,481	\$4,851	\$4,312	\$0	\$0	\$0	IS	ISILON
200-0399-CF	Enterprise-Smartquotas Tier 8 Gen5 =ID	\$10,980	24%	\$8,345	\$1,976	\$1,757	\$0	\$0	\$0	IS	ISILON
200-0400-CF	Enterprise-SnapshotIQ Tier 8 Gen5 =ID	\$15,827	24%	\$12,029	\$2,849	\$2,532	\$0	\$0	\$0	IS	ISILON
200-0401-CF	Enterprise-SyncIQ Tier 8 Gen5 =ID	\$26,949	24%	\$20,481	\$4,851	\$4,312	\$0	\$0	\$0	IS	ISILON
200-0402-CF	Enterprise-Smartdedupe Tier 8 Gen5 =ID	\$38,863	24%	\$29,536	\$6,995	\$6,218	\$0	\$0	\$0	IS	ISILON
200-0403-CF	Enterprise-Vcenter Tier 8 Gen5 =ID	\$10,980	24%	\$8,345	\$1,976	\$1,757	\$0	\$0	\$0	IS	ISILON
200-0405	OneFS OE Tier 2 Capacity	\$333	24%	\$253	\$40	\$33	\$0	\$0	\$0	IS	ISILON
200-0406	OneFS OE Tier 3 Capacity	\$208	24%	\$158	\$25	\$21	\$0	\$0	\$0	IS	ISILON
200-0410	OneFS OE Tier 1 Base	\$68,750	24%	\$52,250	\$8,250	\$6,875	\$0	\$0	\$0	IS	ISILON
200-0411	OneFS OE Tier 2 Base	\$12,500	24%	\$9,500	\$1,500	\$1,250	\$0	\$0	\$0	IS	ISILON
200-0412	OneFS OE Tier 3 Base	\$4,167	24%	\$3,167	\$500	\$417	\$0	\$0	\$0	IS	ISILON
200-0413	OneFS OE Tier 1 Capacity	\$333	24%	\$253	\$40	\$33	\$0	\$0	\$0	IS	ISILON
200-0422	OneFS OE Encryption Key Mgmt Tier 1 TRK	\$20,833	24%	\$15,833	\$2,500	\$2,083	\$0	\$0	\$0	IS	ISILON
200-0423	OneFS OE Encryption Key Mgmt Tier 2 TRK	\$11,458	24%	\$8,708	\$1,375	\$1,146	\$0	\$0	\$0	IS	ISILON
200-0424	OneFS OE Encryption Key Mgmt Tier 3 TRK	\$11,458	24%	\$8,708	\$1,375	\$1,146	\$0	\$0	\$0	IS	ISILON
200-0983-CF	Enterprise-Smartlock Tier 1 Gen5 =ID	\$1,365	24%	\$1,037	\$246	\$218	\$0	\$0	\$0	IS	ISILON
200-0984-CF	Enterprise-Smartlock Tier 2 Gen5 =ID	\$1,855	24%	\$1,410	\$334	\$297	\$0	\$0	\$0	IS	ISILON
200-0986-CF	Enterprise-Smartlock Tier 3 Gen5 =ID	\$2,695	24%	\$2,048	\$485	\$431	\$0	\$0	\$0	IS	ISILON
201-0295-CF	SW: Basic Bundle Tier 1 Gen5 =ID	\$4,978	24%	\$3,783	\$896	\$796	\$0	\$0	\$0	IS	ISILON
201-0296-CF	SW: Basic Bundle Tier 2 Gen5 =ID	\$6,679	24%	\$5,076	\$1,202	\$1,069	\$0	\$0	\$0	IS	ISILON
201-0297-CF	SW: Basic Bundle Tier 3 Gen5 =ID	\$9,451	24%	\$7,183	\$1,701	\$1,512	\$0	\$0	\$0	IS	ISILON
201-0298-CF	SW: Basic Bundle Tier 4 Gen5 =ID	\$12,201	24%	\$9,273	\$2,196	\$1,952	\$0	\$0	\$0	IS	ISILON
201-0299-CF	SW: Enterprise Bundle Tier 1 Gen5 =ID	\$6,206	24%	\$4,717	\$1,117	\$993	\$0	\$0	\$0	IS	ISILON
201-0300-CF	SW: Enterprise Bundle Tier 2 Gen5 =ID	\$8,348	24%	\$6,344	\$1,503	\$1,336	\$0	\$0	\$0	IS	ISILON
201-0301-CF	SW: Enterprise Bundle Tier 3 Gen5 =ID	\$11,876	24%	\$9,026	\$2,138	\$1,900	\$0	\$0	\$0	IS	ISILON
201-0302-CF	SW: Enterprise Bundle Tier 4 Gen5 =ID	\$15,333	24%	\$11,653	\$2,760	\$2,453	\$0	\$0	\$0	IS	ISILON
201-0303-CF	SW: Enterprise Adv Bundle Tier 1 Gen5=ID	\$12,443	24%	\$9,457	\$2,240	\$1,991	\$0	\$0	\$0	IS	ISILON
201-0304-CF	SW: Enterprise Adv Bundle Tier 2 Gen5=ID	\$16,727	24%	\$12,713	\$3,011	\$2,676	\$0	\$0	\$0	IS	ISILON
201-0305-CF	SW: Enterprise Adv Bundle Tier 3 Gen5=ID	\$23,783	24%	\$18,075	\$4,281	\$3,805	\$0	\$0	\$0	IS	ISILON
201-0306-CF	SW: Enterprise Adv Bundle Tier 4 Gen5=ID	\$30,707	24%	\$23,337	\$5,527	\$4,913	\$0	\$0	\$0	IS	ISILON
201-0311-CF	SW: Basic Bundle Tier 5 Gen5 =ID	\$17,793	24%	\$13,523	\$3,203	\$2,847	\$0	\$0	\$0	IS	ISILON
201-0312-CF	SW: Basic Bundle Tier 7 Gen5 =ID	\$29,427	24%	\$22,365	\$5,297	\$4,708	\$0	\$0	\$0	IS	ISILON
201-0313-CF	SW: Enterprise Bundle Tier 5 Gen5 =ID	\$22,361	24%	\$16,994	\$4,025	\$3,578	\$0	\$0	\$0	IS	ISILON
201-0314-CF	SW: Enterprise Bundle Tier 7 Gen5 =ID	\$36,982	24%	\$28,106	\$6,657	\$5,917	\$0	\$0	\$0	IS	ISILON
201-0315-CF	SW: Enterprise Adv Bundle Tier 5 Gen5=ID	\$44,781	24%	\$34,034	\$8,061	\$7,165	\$0	\$0	\$0	IS	ISILON
201-0316-CF	SW: Enterprise Adv Bundle Tier 7 Gen5=ID	\$74,063	24%	\$56,288	\$13,331	\$11,850	\$0	\$0	\$0	IS	ISILON
201-0341-CF	SW: Basic Bundle Tier 6 Gen5 =ID	\$23,277	24%	\$17,691	\$4,190	\$3,724	\$0	\$0	\$0	IS	ISILON
201-0342-CF	SW: Enterprise Bundle Tier 6 Gen5 =ID	\$29,252	24%	\$22,232	\$5,265	\$4,680	\$0	\$0	\$0	IS	ISILON
201-0343-CF	SW: Enterprise Adv Bundle Tier 6 Gen5=ID	\$58,582	24%	\$44,522	\$10,545	\$9,373	\$0	\$0	\$0	IS	ISILON
201-0344-CF	SW: Basic Bundle Tier 8 Gen5 =ID	\$38,498	24%	\$29,258	\$6,930	\$6,160	\$0	\$0	\$0	IS	ISILON
201-0345-CF	SW: Enterprise Bundle Tier 8 Gen5 =ID	\$48,380	24%	\$36,769	\$8,708	\$7,741	\$0	\$0	\$0	IS	ISILON
201-0346-CF	SW: Enterprise Adv Bundle Tier 8 Gen5=ID	\$96,889	24%	\$73,636	\$17,440	\$15,502	\$0	\$0	\$0	IS	ISILON
456-110-166	IsilonSD Edge 36TB 3-6 Node Cluster =ID	\$15,000	24%	\$11,400	\$3,450	\$3,150	\$0	\$0	\$0	IS	ISILON
456-110-765	VIPR SRM ISILON LO DNSTY =ID	\$3,930	24%	\$2,987	\$707	\$629	\$0	\$0	\$0	IS	ISILON
456-110-766	VIPR SRM ISILON MED DNSTY =ID	\$5,280	24%	\$4,013	\$950	\$845	\$0	\$0	\$0	IS	ISILON
456-110-767	VIPR SRM ISILON HI DNSTY =ID	\$7,510	24%	\$5,708	\$1,352	\$1,202	\$0	\$0	\$0	IS	ISILON
456-110-780	VIPR SRM ISILON UPR DNSTY =ID	\$10,670	24%	\$8,109	\$1,921	\$1,707	\$0	\$0	\$0	IS	ISILON
456-111-305	ESA FOR ISILON TIER 1 LIC=ID	\$1,365	24%	\$1,037	\$246	\$218	\$0	\$0	\$0	IS	ISILON
456-111-306	ESA FOR ISILON TIER 2 LIC=ID	\$1,855	24%	\$1,410	\$334	\$297	\$0	\$0	\$0	IS	ISILON
456-111-307	ESA FOR ISILON TIER 3 LIC=ID	\$2,695	24%	\$2,048	\$485	\$431	\$0	\$0	\$0	IS	ISILON
456-111-308	ESA FOR ISILON TIER 4 LIC=ID	\$3,480	24%	\$2,645	\$626	\$557	\$0	\$0	\$0	IS	ISILON
456-111-309	ESA FOR ISILON TIER 5 LIC=ID	\$5,075	24%	\$3,857	\$914	\$812	\$0	\$0	\$0	IS	ISILON
456-111-310	ESA FOR ISILON TIER 6 LIC=ID	\$6,639	24%	\$5,046	\$1,195	\$1,062	\$0	\$0	\$0	IS	ISILON
456-111-311	ESA FOR ISILON TIER 7 LIC=ID	\$8,394	24%	\$6,379	\$1,511	\$1,343	\$0	\$0	\$0	IS	ISILON
456-111-312	ESA FOR ISILON TIER 8 LIC=ID	\$10,980	24%	\$8,345	\$1,976	\$1,757	\$0	\$0	\$0	IS	ISILON
456-111-509	OneFS Sub Gen5 Esntl Base Lic T1=ID	\$2,954	24%	\$2,245	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-510	OneFS Sub Gen5 Esntl Base Lic T2=ID	\$829	24%	\$630	\$0	\$0	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
456-111-511	OneFS Sub Gen5 Esntl Base Lic T3=ID	\$514	24%	\$391	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-512	OneFS Sub Gen5 Esntl Capacity T1=CB	\$15	24%	\$12	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-513	OneFS Sub Gen5 Esntl Capacity T2=CB	\$15	24%	\$12	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-514	OneFS Sub Gen5 Esntl Capacity T3=CB	\$11	24%	\$8	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-515	OneFS Sub Gen5 Esntl REN Base T1=ID	\$2,954	24%	\$2,245	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-516	OneFS Sub Gen5 Esntl REN Base T2=ID	\$829	24%	\$630	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-517	OneFS Sub Gen5 Esntl REN Base T3=ID	\$514	24%	\$391	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-518	OneFS Sub Gen5 Esntl REN Cap T1=CB	\$15	24%	\$12	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-519	OneFS Sub Gen5 Esntl REN Cap T2=CB	\$15	24%	\$12	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-520	OneFS Sub Gen5 Esntl REN Cap T3=CB	\$11	24%	\$8	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-521	OneFS Sub Gen5 Esntl Bse Lic 2Y/PP T1=ID	\$2,806	24%	\$2,133	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-522	OneFS Sub Gen5 Esntl Bse Lic 2Y/PP T2=ID	\$787	24%	\$598	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-523	OneFS Sub Gen5 Esntl Bse Lic 2Y/PP T3=ID	\$488	24%	\$371	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-524	OneFS Sub Gen5 Esntl Cap 2Y/PP T1=CB	\$15	24%	\$11	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-525	OneFS Sub Gen5 Esntl Cap 2Y/PP T2=CB	\$15	24%	\$11	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-526	OneFS Sub Gen5 Esntl Cap 2Y/PP T3=CB	\$10	24%	\$8	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-527	OneFS Sub Gen5 Esntl REN Bse 2Y/PP T1=ID	\$2,806	24%	\$2,133	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-528	OneFS Sub Gen5 Esntl REN Bse 2Y/PP T2=ID	\$787	24%	\$598	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-529	OneFS Sub Gen5 Esntl REN Bse 2Y/PP T3=ID	\$488	24%	\$371	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-530	OneFS Sub Gen5 Esntl REN Cap 2Y/PP T1=CB	\$15	24%	\$11	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-531	OneFS Sub Gen5 Esntl REN Cap 2Y/PP T2=CB	\$15	24%	\$11	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-532	OneFS Sub Gen5 Esntl REN Cap 2Y/PP T3=CB	\$10	24%	\$8	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-533	OneFS Sub Gen5 Esntl Bse Lic 3Y/PP T1=ID	\$2,658	24%	\$2,020	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-534	OneFS Sub Gen5 Esntl Bse Lic 3Y/PP T2=ID	\$746	24%	\$567	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-535	OneFS Sub Gen5 Esntl Bse Lic 3Y/PP T3=ID	\$463	24%	\$352	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-536	OneFS Sub Gen5 Esntl Cap 3Y/PP T1=CB	\$14	24%	\$10	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-537	OneFS Sub Gen5 Esntl Cap 3Y/PP T2=CB	\$14	24%	\$10	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-538	OneFS Sub Gen5 Esntl Cap 3Y/PP T3=CB	\$9	24%	\$7	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-539	OneFS Sub Gen5 Esntl REN Bse 3Y/PP T1=ID	\$2,658	24%	\$2,020	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-540	OneFS Sub Gen5 Esntl REN Bse 3Y/PP T2=ID	\$746	24%	\$567	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-541	OneFS Sub Gen5 Esntl REN Bse 3Y/PP T3=ID	\$463	24%	\$352	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-542	OneFS Sub Gen5 Esntl REN Cap 3Y/PP T1=CB	\$14	24%	\$10	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-543	OneFS Sub Gen5 Esntl REN Cap 3Y/PP T2=CB	\$14	24%	\$10	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-544	OneFS Sub Gen5 Esntl REN Cap 3Y/PP T3=CB	\$9	24%	\$7	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-545	OneFS Sub Gen5 Adv Base Lic T1=ID	\$3,667	24%	\$2,787	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-546	OneFS Sub Gen5 Adv Base Lic T2=ID	\$1,542	24%	\$1,172	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-547	OneFS Sub Gen5 Adv Base Lic T3=ID	\$1,227	24%	\$932	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-548	OneFS Sub Gen5 Adv Capacity T1=CB	\$20	24%	\$15	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-549	OneFS Sub Gen5 Adv Capacity T2=CB	\$20	24%	\$15	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-550	OneFS Sub Gen5 Adv Capacity T3=CB	\$15	24%	\$11	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-551	OneFS Sub Gen5 Adv REN Base T1=ID	\$3,667	24%	\$2,787	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-552	OneFS Sub Gen5 Adv REN Base T2=ID	\$1,542	24%	\$1,172	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-553	OneFS Sub Gen5 Adv REN Base T3=ID	\$1,227	24%	\$932	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-554	OneFS Sub Gen5 Adv REN Cap T1=CB	\$20	24%	\$15	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-555	OneFS Sub Gen5 Adv REN Cap T2=CB	\$20	24%	\$15	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-556	OneFS Sub Gen5 Adv REN Cap T3=CB	\$15	24%	\$11	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-557	OneFS Sub Gen5 Adv Base Lic 2Y/PP T1=ID	\$3,483	24%	\$2,647	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-558	OneFS Sub Gen5 Adv Base Lic 2Y/PP T2=ID	\$1,465	24%	\$1,113	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-559	OneFS Sub Gen5 Adv Base Lic 2Y/PP T3=ID	\$1,166	24%	\$886	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-560	OneFS Sub Gen5 Adv Capacity 2Y/PP T1=CB	\$19	24%	\$14	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-561	OneFS Sub Gen5 Adv Capacity 2Y/PP T2=CB	\$19	24%	\$14	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-562	OneFS Sub Gen5 Adv Capacity 2Y/PP T3=CB	\$14	24%	\$11	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-563	OneFS Sub Gen5 Adv REN Base 2Y/PP T1=ID	\$3,483	24%	\$2,647	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-564	OneFS Sub Gen5 Adv REN Base 2Y/PP T2=ID	\$1,465	24%	\$1,113	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-565	OneFS Sub Gen5 Adv REN Base 2Y/PP T3=ID	\$1,166	24%	\$886	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-566	OneFS Sub Gen5 Adv REN Cap 2Y/PP T1=CB	\$19	24%	\$14	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-567	OneFS Sub Gen5 Adv REN Cap 2Y/PP T2=CB	\$19	24%	\$14	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-568	OneFS Sub Gen5 Adv REN Cap 2Y/PP T3=CB	\$14	24%	\$11	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-569	OneFS Sub Gen5 Adv Base Lic 3Y/PP T1=ID	\$3,300	24%	\$2,508	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-570	OneFS Sub Gen5 Adv Base Lic 3Y/PP T2=ID	\$1,388	24%	\$1,055	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-571	OneFS Sub Gen5 Adv Base Lic 3Y/PP T3=ID	\$1,104	24%	\$839	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-572	OneFS Sub Gen5 Adv Capacity 3Y/PP T1=CB	\$18	24%	\$13	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-573	OneFS Sub Gen5 Adv Capacity 3Y/PP T2=CB	\$18	24%	\$13	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-574	OneFS Sub Gen5 Adv Capacity 3Y/PP T3=CB	\$14	24%	\$10	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-575	OneFS Sub Gen5 Adv REN Base 3Y/PP T1=ID	\$3,300	24%	\$2,508	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-576	OneFS Sub Gen5 Adv REN Base 3Y/PP T2=ID	\$1,388	24%	\$1,055	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-577	OneFS Sub Gen5 Adv REN Base 3Y/PP T3=ID	\$1,104	24%	\$839	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-578	OneFS Sub Gen5 Adv REN Cap 3Y/PP T1=CB	\$18	24%	\$13	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-579	OneFS Sub Gen5 Adv REN Cap 3Y/PP T2=CB	\$18	24%	\$13	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-580	OneFS Sub Gen5 Adv REN Cap 3Y/PP T3=CB	\$14	24%	\$10	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-588	OneFS Sub Gen5 Adv REN Encl 3Y/PP T1=ID	\$708	24%	\$538	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-589	OneFS Sub Gen5 Adv REN Encl 3Y/PP T2=ID	\$390	24%	\$296	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-590	OneFS Sub Gen5 Adv REN Encl 3Y/PP T3=ID	\$390	24%	\$296	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-597	OneFS Sub Gen5 Esntl Encrypt T1=ID	\$787	24%	\$598	\$0	\$0	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
456-111-598	OneFS Sub Gen5 Esntl Encrypt T2=ID	\$433	24%	\$329	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-599	OneFS Sub Gen5 Esntl Encrypt T3=ID	\$433	24%	\$329	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-600	OneFS Sub Gen5 Esntl REN Encr T1=ID	\$787	24%	\$598	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-601	OneFS Sub Gen5 Esntl REN Encr T2=ID	\$433	24%	\$329	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-602	OneFS Sub Gen5 Esntl REN Encr T3=ID	\$433	24%	\$329	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-603	OneFS Sub Gen5 Esntl Encrypt 2Y/PP T1=ID	\$748	24%	\$568	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-604	OneFS Sub Gen5 Esntl Encrypt 2Y/PP T2=ID	\$411	24%	\$313	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-605	OneFS Sub Gen5 Esntl Encrypt 2Y/PP T3=ID	\$411	24%	\$313	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-606	OneFS Sub Gen5 Esntl REN Enc 2Y/PP T1=ID	\$748	24%	\$568	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-607	OneFS Sub Gen5 Esntl REN Enc 2Y/PP T2=ID	\$411	24%	\$313	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-608	OneFS Sub Gen5 Esntl REN Enc 2Y/PP T3=ID	\$411	24%	\$313	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-609	OneFS Sub Gen5 Esntl Encrypt 3Y/PP T1=ID	\$708	24%	\$538	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-610	OneFS Sub Gen5 Esntl Encrypt 3Y/PP T2=ID	\$390	24%	\$296	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-611	OneFS Sub Gen5 Esntl Encrypt 3Y/PP T3=ID	\$390	24%	\$296	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-612	OneFS Sub Gen5 Esntl REN Enc 3Y/PP T1=ID	\$708	24%	\$538	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-613	OneFS Sub Gen5 Esntl REN Enc 3Y/PP T2=ID	\$390	24%	\$296	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-614	OneFS Sub Gen5 Esntl REN Enc 3Y/PP T3=ID	\$390	24%	\$296	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-615	OneFS Sub Gen5 Adv Encrypt T1=ID	\$787	24%	\$598	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-616	OneFS Sub Gen5 Adv Encrypt T2=ID	\$433	24%	\$329	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-617	OneFS Sub Gen5 Adv Encrypt T3=ID	\$433	24%	\$329	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-618	OneFS Sub Gen5 Adv REN Encr T1=ID	\$787	24%	\$598	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-619	OneFS Sub Gen5 Adv REN Encr T2=ID	\$433	24%	\$329	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-620	OneFS Sub Gen5 Adv REN Encr T3=ID	\$433	24%	\$329	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-621	OneFS Sub Gen5 Adv Encrypt 2Y/PP T1=ID	\$748	24%	\$568	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-622	OneFS Sub Gen5 Adv Encrypt 2Y/PP T2=ID	\$411	24%	\$313	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-623	OneFS Sub Gen5 Adv Encrypt 2Y/PP T3=ID	\$411	24%	\$313	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-624	OneFS Sub Gen5 Adv REN Encr 2Y/PP T1=ID	\$748	24%	\$568	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-625	OneFS Sub Gen5 Adv REN Encr 2Y/PP T2=ID	\$411	24%	\$313	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-626	OneFS Sub Gen5 Adv REN Encr 2Y/PP T3=ID	\$411	24%	\$313	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-627	OneFS Sub Gen5 Adv Encrypt 3Y/PP T1=ID	\$708	24%	\$538	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-628	OneFS Sub Gen5 Adv Encrypt 3Y/PP T2=ID	\$390	24%	\$296	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-629	OneFS Sub Gen5 Adv Encrypt 3Y/PP T3=ID	\$390	24%	\$296	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
456-111-834	OneFS Base License Tier 1=ID	\$23,333	24%	\$17,733	\$2,333	\$1,867	\$0	\$0	\$0	\$0	IS2	ISILON
456-111-835	OneFS Base License Tier 2=ID	\$19,600	24%	\$14,896	\$2,352	\$1,960	\$0	\$0	\$0	\$0	IS2	ISILON
456-111-836	OneFS Base License Tier 3=ID	\$19,600	24%	\$14,896	\$2,352	\$1,960	\$0	\$0	\$0	\$0	IS2	ISILON
456-111-837	OneFS Base License Tier 4=ID	\$8,167	24%	\$6,207	\$980	\$817	\$0	\$0	\$0	\$0	IS2	ISILON
456-111-838	OneFS Capacity License Tier 1 =CB	\$1,417	24%	\$1,077	\$142	\$113	\$0	\$0	\$0	\$0	IS2	ISILON
456-111-839	OneFS Capacity License Tier 2 =CB	\$1,388	24%	\$1,055	\$167	\$139	\$0	\$0	\$0	\$0	IS2	ISILON
456-111-840	OneFS Capacity License Tier 3 =CB	\$474	24%	\$360	\$57	\$47	\$0	\$0	\$0	\$0	IS2	ISILON
456-111-841	OneFS Capacity License Tier 4 =CB	\$91	24%	\$70	\$11	\$9	\$0	\$0	\$0	\$0	IS2	ISILON
456-111-842	OneFS Enc/Key Mgt License Tier 1=ID	\$9,000	24%	\$6,840	\$900	\$720	\$0	\$0	\$0	\$0	IS2	ISILON
456-111-843	OneFS Enc/Key Mgt License Tier 2 =ID	\$9,000	24%	\$6,840	\$1,080	\$900	\$0	\$0	\$0	\$0	IS2	ISILON
456-111-844	OneFS Enc/Key Mgt License Tier 3 =ID	\$9,000	24%	\$6,840	\$1,080	\$900	\$0	\$0	\$0	\$0	IS2	ISILON
456-111-845	OneFS Enc/Key Mgt License Tier 4 =ID	\$2,500	24%	\$1,900	\$300	\$250	\$0	\$0	\$0	\$0	IS2	ISILON
456-111-996	SmartPools Base License Tier 1=ID	\$4,167	24%	\$3,167	\$750	\$667	\$0	\$0	\$0	\$0	IS2	ISILON
456-111-997	SmartPools Base License Tier 2=ID	\$4,167	24%	\$3,167	\$750	\$667	\$0	\$0	\$0	\$0	IS2	ISILON
456-111-998	SmartPools Base License Tier 3=ID	\$1,667	24%	\$1,267	\$300	\$267	\$0	\$0	\$0	\$0	IS2	ISILON
456-111-999	SmartPools Base License Tier 4=ID	\$1,192	24%	\$906	\$215	\$191	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-000	SmartPools Capacity License Tier 1 =CB	\$50	24%	\$38	\$9	\$8	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-001	SmartPools Capacity License Tier 2 =CB	\$50	24%	\$38	\$9	\$8	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-002	SmartPools Capacity License Tier 3 =CB	\$27	24%	\$21	\$5	\$4	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-003	SmartPools Capacity License Tier 4 =CB	\$25	24%	\$19	\$5	\$4	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-004	SnapshotIQ Base License Tier 1=ID	\$2,458	24%	\$1,868	\$442	\$393	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-005	SnapshotIQ Base License Tier 2=ID	\$2,458	24%	\$1,868	\$442	\$393	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-006	SnapshotIQ Base License Tier 3=ID	\$983	24%	\$747	\$177	\$157	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-007	SnapshotIQ Base License Tier 4=ID	\$703	24%	\$534	\$127	\$112	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-008	SnapshotIQ Capacity License Tier 1 =CB	\$30	24%	\$23	\$5	\$5	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-009	SnapshotIQ Capacity License Tier 2 =CB	\$30	24%	\$23	\$5	\$5	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-010	SnapshotIQ Capacity License Tier 3 =CB	\$16	24%	\$12	\$3	\$3	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-011	SnapshotIQ Capacity License Tier 4 =CB	\$15	24%	\$11	\$3	\$2	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-012	SmartConnect Base License Tier 1=ID	\$4,167	24%	\$3,167	\$750	\$667	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-013	SmartConnect Base License Tier 2=ID	\$4,167	24%	\$3,167	\$750	\$667	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-014	SmartConnect Base License Tier 3=ID	\$1,667	24%	\$1,267	\$300	\$267	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-015	SmartConnect Base License Tier 4=ID	\$1,192	24%	\$906	\$215	\$191	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-016	SmartConnect Capacity License Tier 1 =CB	\$50	24%	\$38	\$9	\$8	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-017	SmartConnect Capacity License Tier 2 =CB	\$50	24%	\$38	\$9	\$8	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-018	SmartConnect Capacity License Tier 3 =CB	\$27	24%	\$21	\$5	\$4	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-019	SmartConnect Capacity License Tier 4 =CB	\$25	24%	\$19	\$5	\$4	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-020	SyncIQ Base License Tier 1=ID	\$4,167	24%	\$3,167	\$750	\$667	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-021	SyncIQ Base License Tier 2=ID	\$4,167	24%	\$3,167	\$750	\$667	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-022	SyncIQ Base License Tier 3=ID	\$1,667	24%	\$1,267	\$300	\$267	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-023	SyncIQ Base License Tier 4=ID	\$1,192	24%	\$906	\$215	\$191	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-024	SyncIQ Capacity License Tier 1 =CB	\$50	24%	\$38	\$9	\$8	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-025	SyncIQ Capacity License Tier 2 =CB	\$50	24%	\$38	\$9	\$8	\$0	\$0	\$0	\$0	IS2	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
456-112-026	SynclQ Capacity License Tier 3 =CB	\$27	24%	\$21	\$5	\$4	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-027	SynclQ Capacity License Tier 4 =CB	\$25	24%	\$19	\$5	\$4	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-028	SmartQuotas Base License Tier 1=ID	\$1,696	24%	\$1,289	\$305	\$271	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-029	SmartQuotas Base License Tier 2=ID	\$1,696	24%	\$1,289	\$305	\$271	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-030	SmartQuotas Base License Tier 3=ID	\$679	24%	\$516	\$122	\$109	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-031	SmartQuotas Base License Tier 4=ID	\$485	24%	\$369	\$87	\$78	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-032	SmartQuotas Capacity License Tier 1 =CB	\$20	24%	\$15	\$4	\$3	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-033	SmartQuotas Capacity License Tier 2 =CB	\$20	24%	\$15	\$4	\$3	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-034	SmartQuotas Capacity License Tier 3 =CB	\$11	24%	\$8	\$2	\$2	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-035	SmartQuotas Capacity License Tier 4 =CB	\$10	24%	\$8	\$2	\$2	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-036	SmartDedupe Base License Tier 1=ID	\$5,462	24%	\$4,151	\$983	\$874	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-037	SmartDedupe Base License Tier 2=ID	\$5,462	24%	\$4,151	\$983	\$874	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-038	SmartDedupe Base License Tier 3=ID	\$2,103	24%	\$1,598	\$379	\$336	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-039	SmartDedupe Base License Tier 4=ID	\$1,737	24%	\$1,320	\$313	\$278	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-040	SmartDedupe Capacity License Tier 1 =CB	\$66	24%	\$50	\$12	\$11	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-041	SmartDedupe Capacity License Tier 2 =CB	\$66	24%	\$50	\$12	\$11	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-042	SmartDedupe Capacity License Tier 3 =CB	\$37	24%	\$28	\$7	\$6	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-043	SmartDedupe Capacity License Tier 4 =CB	\$36	24%	\$27	\$6	\$6	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-044	SmartLock Base License Tier 1=ID	\$1,696	24%	\$1,289	\$305	\$271	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-045	SmartLock Base License Tier 2=ID	\$1,696	24%	\$1,289	\$305	\$271	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-046	SmartLock Base License Tier 3=ID	\$679	24%	\$516	\$122	\$109	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-047	SmartLock Base License Tier 4=ID	\$485	24%	\$369	\$87	\$78	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-048	SmartLock Capacity License Tier 1 =CB	\$20	24%	\$15	\$4	\$3	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-049	SmartLock Capacity License Tier 2 =CB	\$20	24%	\$15	\$4	\$3	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-050	SmartLock Capacity License Tier 3 =CB	\$11	24%	\$8	\$2	\$2	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-051	SmartLock Capacity License Tier 4 =CB	\$10	24%	\$8	\$2	\$2	\$0	\$0	\$0	\$0	IS2	ISILON
456-112-871	IsilonSD Flex 1Host/36T ShareStorage=IF	\$15,000	24%	\$11,400	\$3,450	\$3,150	\$0	\$0	\$0	\$0	IS	ISILON
458-001-864	Basic Bundle Tier 3=ID	\$2,385	24%	\$1,813	\$429	\$382	\$0	\$0	\$0	\$0	IS2	ISILON
458-001-865	Basic Bundle Capacity Tier 3 Per TB=CB	\$38	24%	\$29	\$7	\$6	\$0	\$0	\$0	\$0	IS2	ISILON
458-001-866	Enterprise Bundle Tier 3=ID	\$2,996	24%	\$2,277	\$539	\$479	\$0	\$0	\$0	\$0	IS2	ISILON
458-001-867	Enterprise Bundle Capacity T3 Per TB=CB	\$48	24%	\$36	\$9	\$8	\$0	\$0	\$0	\$0	IS2	ISILON
458-001-868	Enterprise Advanced Bundle Tier 3=ID	\$5,996	24%	\$4,557	\$1,079	\$959	\$0	\$0	\$0	\$0	IS2	ISILON
458-001-869	Enterprise Adv Bundle Cap T3 Per TB=CB	\$96	24%	\$73	\$17	\$15	\$0	\$0	\$0	\$0	IS2	ISILON
458-001-948	Basic Bundle Tier 2=ID	\$5,963	24%	\$4,532	\$1,073	\$954	\$0	\$0	\$0	\$0	IS2	ISILON
458-001-949	Basic Bundle Capacity Tier 2 Per TB=CB	\$72	24%	\$55	\$13	\$12	\$0	\$0	\$0	\$0	IS2	ISILON
458-001-950	Enterprise Bundle Tier 2=ID	\$7,489	24%	\$5,692	\$1,348	\$1,198	\$0	\$0	\$0	\$0	IS2	ISILON
458-001-951	Enterprise Bundle Capacity T2 Per TB=CB	\$90	24%	\$68	\$16	\$14	\$0	\$0	\$0	\$0	IS2	ISILON
458-001-952	Enterprise Advanced Bundle Tier 2=ID	\$14,989	24%	\$11,392	\$2,698	\$2,398	\$0	\$0	\$0	\$0	IS2	ISILON
458-001-953	Enterprise Adv Bundle Cap T2 Per TB=CB	\$180	24%	\$137	\$32	\$29	\$0	\$0	\$0	\$0	IS2	ISILON
458-001-954	Basic Bundle Tier 1=ID	\$5,963	24%	\$4,532	\$1,073	\$954	\$0	\$0	\$0	\$0	IS2	ISILON
458-001-955	Basic Bundle Capacity Tier 1 Per TB=CB	\$72	24%	\$55	\$13	\$12	\$0	\$0	\$0	\$0	IS2	ISILON
458-001-956	Enterprise Bundle Tier 1=ID	\$7,489	24%	\$5,692	\$1,348	\$1,198	\$0	\$0	\$0	\$0	IS2	ISILON
458-001-957	Enterprise Bundle Capacity T1 Per TB=CB	\$90	24%	\$68	\$16	\$14	\$0	\$0	\$0	\$0	IS2	ISILON
458-001-958	Enterprise Advanced Bundle Tier 1=ID	\$14,989	24%	\$11,392	\$2,698	\$2,398	\$0	\$0	\$0	\$0	IS2	ISILON
458-001-959	Enterprise Adv Bundle Cap T1 Per TB=CB	\$180	24%	\$137	\$32	\$29	\$0	\$0	\$0	\$0	IS2	ISILON
458-001-960	Basic Bundle Tier 4=ID	\$1,705	24%	\$1,296	\$307	\$273	\$0	\$0	\$0	\$0	IS2	ISILON
458-001-961	Basic Bundle Capacity Tier 4 Per TB=CB	\$36	24%	\$27	\$6	\$6	\$0	\$0	\$0	\$0	IS2	ISILON
458-001-962	Enterprise Bundle Tier 4=ID	\$2,142	24%	\$1,628	\$386	\$343	\$0	\$0	\$0	\$0	IS2	ISILON
458-001-963	Enterprise Bundle Capacity T4 Per TB=CB	\$45	24%	\$34	\$8	\$7	\$0	\$0	\$0	\$0	IS2	ISILON
458-001-964	Enterprise Advanced Bundle Tier 4=ID	\$4,287	24%	\$3,258	\$772	\$686	\$0	\$0	\$0	\$0	IS2	ISILON
458-001-965	Enterprise Adv Bundle Cap T4 Per TB=CB	\$90	24%	\$68	\$16	\$14	\$0	\$0	\$0	\$0	IS2	ISILON
800-0010	PWRCRD,2,NEMA 5-15A-C13,110V NORTH AMER	\$40	24%	\$30	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0029	PWRCRD,2,NEMA 5-15A-C19,110V North AMER	\$110	24%	\$84	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0054	MOUNTING KIT; TITAN RACK; ANTI-TIP	\$1,630	24%	\$1,239	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0055	MOUNTING KIT; TITAN RACK; ANTI-MOVE	\$299	24%	\$227	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0056	MOUNTING KIT; TITAN RACK; SEISMIC	\$1,702	24%	\$1,294	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0057	TOP ROUTING KIT; TITAN RACK	\$830	24%	\$631	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0061	PWRCRD,1,TITAN,15F,L6-30P,250V NO AM/JAP	\$268	24%	\$204	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0062	PWRCRD,1,TITAN,15F,3750DP,250V NO AM/JAP	\$1,341	24%	\$1,019	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0067	PWRCRD 1 TITAN 3-PHASE 40A 15FT NO AM	\$828	24%	\$629	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0069	TITAN D RACK ANTI-TIP MOUNT KIT	\$287	24%	\$218	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0070	TITAN D RACK ANTI-MOVE MOUNT KIT	\$1,732	24%	\$1,316	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0071	TITAN-D ANCHORING BRACKET KIT	\$2,749	24%	\$2,089	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0072	TITAN-D TOP COVER ROUTING KIT	\$717	24%	\$545	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0074	HD400 Pre-Racked Install Kit	\$11,835	24%	\$8,995	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0075	PWRCRD 3-PHASE WYE 32A 15FT NO AM	\$750	24%	\$570	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0077	PWCRD KIT for Gen6 Deep Chassis	\$22	24%	\$17	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
800-0078	PWCRD KIT for Gen6 Normal Chassis	\$23	24%	\$17	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
800-0079	PWCRD,3,TITAN-HD 15F L6-30P/NORTH AMER	\$344	24%	\$261	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
800-0080	PWCRD,3,TITAN-HD 15F 56PA332/AU	\$1,244	24%	\$945	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
800-0081	PWCRD,3,TITAN-HD 15F 332PGW/EU	\$509	24%	\$387	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
800-0082	PWCRD,3,TITAN-HD 15F 3750DP/UNIV	\$1,682	24%	\$1,278	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
800-0083	PWCRD,3,TITAN-HD 15F L7-30P/NORTH AMER	\$631	24%	\$480	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
800-0084	PWCRD,1,TITAN-HD 3P-DELTA 15F CS-8365C	\$1,522	24%	\$1,157	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
800-0086	PWCRD,1,TITAN-HD 3P-WYE 15F C530P65/US	\$1,078	24%	\$819	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
800-0089	PWCRD,1,TITAN-HD 3P-WYE 15F FLYLEAD/US	\$880	24%	\$669	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
800-0090	Node Pair Shipping Kit Gen6-EMC	\$208	24%	\$158	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
800-0091	Node Pair Shipping Kit Gen6	\$208	24%	\$158	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
800-0092	Node Pair Shipping Kit Gen6 DEEP-EMC	\$256	24%	\$195	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
800-0093	Node Pair Shipping Kit Gen6 DEEP	\$256	24%	\$195	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
820-0001	FIELD UPGRADE KIT; 100GB SSD FOR IQ5400S	\$4,868	24%	\$3,700	\$584	\$487	\$0	\$0	\$0	IS	ISILON
820-0002	FIELD UPGRADE KIT; 36000X TO 32000X-SSD	\$19,023	24%	\$14,457	\$2,283	\$1,902	\$0	\$0	\$0	IS	ISILON
820-0003	FLD UPGRD KIT X-Series 1 x 200GB SSD	\$8,373	24%	\$6,363	\$1,005	\$837	\$0	\$0	\$0	IS	ISILON
820-0004	FLD UPGRD KIT X-Series 2 x 200GB SSD	\$16,731	24%	\$12,716	\$2,008	\$1,673	\$0	\$0	\$0	IS	ISILON
820-0005	FLD UPGRD KIT X-Series 3 x 200GB SSD	\$25,515	24%	\$19,391	\$3,062	\$2,552	\$0	\$0	\$0	IS	ISILON
820-0006	FLD UPGRD KIT X-Series 4 x 200GB SSD	\$33,403	24%	\$25,386	\$4,008	\$3,340	\$0	\$0	\$0	IS	ISILON
820-0007	FLD UPGRD KIT X-Series 5 x 200GB SSD	\$41,738	24%	\$31,721	\$5,009	\$4,174	\$0	\$0	\$0	IS	ISILON
820-0008	FLD UPGRD KIT X-Series 6 x 200GB SSD	\$50,074	24%	\$38,056	\$6,009	\$5,007	\$0	\$0	\$0	IS	ISILON
820-0009	FLD UPGRD KIT S-Series 1 x 200GB SSD	\$8,419	24%	\$6,398	\$1,010	\$842	\$0	\$0	\$0	IS	ISILON
820-0010	FLD UPGRD KIT S-Series 2 x 200GB SSD	\$16,678	24%	\$12,675	\$2,001	\$1,668	\$0	\$0	\$0	IS	ISILON
820-0011	FLD UPGRD KIT S-Series 4 x 200GB SSD	\$33,212	24%	\$25,241	\$3,985	\$3,321	\$0	\$0	\$0	IS	ISILON
820-0012	FLD UPGRD KIT S-Series 5 x 200GB SSD	\$41,500	24%	\$31,540	\$4,980	\$4,150	\$0	\$0	\$0	IS	ISILON
820-0013	FLD UPGRD KIT S-Series 6 x 200GB SSD	\$49,788	24%	\$37,839	\$5,975	\$4,979	\$0	\$0	\$0	IS	ISILON
820-0014	FLD UPGRD KIT DDR3 MEMORY 3 x 2GB	\$1,043	24%	\$793	\$125	\$104	\$0	\$0	\$0	IS	ISILON
820-0015	FLD UPGRD KIT DDR3 MEMORY 6 x 4GB	\$2,514	24%	\$1,911	\$302	\$251	\$0	\$0	\$0	IS	ISILON
820-0016	FLD UPGRD KIT DDR3 MEMORY 6 x 8GB	\$4,268	24%	\$3,244	\$512	\$427	\$0	\$0	\$0	IS	ISILON
820-0017	FLD UPGRD KIT DDR3 MEMORY 12 x 4GB	\$4,947	24%	\$3,760	\$594	\$495	\$0	\$0	\$0	IS	ISILON
820-0018	FLD UPGRD KIT DDR3 MEMORY 12 x 8GB	\$9,039	24%	\$6,870	\$1,085	\$904	\$0	\$0	\$0	IS	ISILON
820-0019	FLD UPGRD KIT 200/400 Dual 1GbE BaseT	\$1,203	24%	\$914	\$144	\$120	\$0	\$0	\$0	IS	ISILON
820-0020	FLD UPGRD KIT 200/400 2x10GE SFP+ NO OP	\$3,597	24%	\$2,734	\$432	\$360	\$0	\$0	\$0	IS	ISILON
820-0032	FLD UPGRD KIT DDR3 MEMORY 12 x 16GB	\$22,240	24%	\$16,902	\$2,669	\$2,224	\$0	\$0	\$0	IS	ISILON
820-0033	FLD UPGRD KIT X-Series 1 x 400GB SSD	\$15,160	24%	\$11,522	\$1,819	\$1,516	\$0	\$0	\$0	IS	ISILON
820-0034	FLD UPGRD KIT X-Series 2 x 400GB SSD	\$30,374	24%	\$23,084	\$3,645	\$3,037	\$0	\$0	\$0	IS	ISILON
820-0035	FLD UPGRD KIT X-Series 3 x 400GB SSD	\$45,479	24%	\$34,564	\$5,457	\$4,548	\$0	\$0	\$0	IS	ISILON
820-0036	FLD UPGRD KIT X-Series 4 x 400GB SSD	\$60,639	24%	\$46,086	\$7,277	\$6,064	\$0	\$0	\$0	IS	ISILON
820-0038	FLD UPGRD KIT 3.5IN 5x800GB SSD	\$141,486	24%	\$107,529	\$16,978	\$14,149	\$0	\$0	\$0	IS	ISILON
820-0039	FLD UPGRD KIT 3.5IN 5x800GB SSD SED	\$183,932	24%	\$139,788	\$22,072	\$18,393	\$0	\$0	\$0	IS	ISILON
820-0043	FLD UPGRD KIT X-Series 4 x 100GB SSD	\$18,604	24%	\$14,139	\$2,232	\$1,860	\$0	\$0	\$0	IS	ISILON
820-0044	FLD UPGRD KIT X-Series 5 x 400GB SSD	\$75,799	24%	\$57,607	\$9,096	\$7,580	\$0	\$0	\$0	IS	ISILON
820-0045	FLD UPGRD KIT S-Series 3 x 400GB SSD	\$44,345	24%	\$33,702	\$5,321	\$4,435	\$0	\$0	\$0	IS	ISILON
820-0056	FLD UPGRD KIT X-Series 6 x 400GB SSD	\$92,218	24%	\$70,086	\$11,066	\$9,222	\$0	\$0	\$0	IS	ISILON
820-0058	FLD UPGRD KIT DDR3 MEMORY 3 x 16GB	\$4,689	24%	\$3,564	\$563	\$469	\$0	\$0	\$0	IS	ISILON
820-0059	FLD UPGRD KIT DDR3 MEMORY 3 x 8GB	\$2,733	24%	\$2,077	\$328	\$273	\$0	\$0	\$0	IS	ISILON
820-0060	FLD UPGRD KIT DDR3 MEMORY 6 x 16GB	\$9,247	24%	\$7,028	\$1,110	\$925	\$0	\$0	\$0	IS	ISILON
820-0061	FLD UPGRD KIT S-Series 2 x 800GB SSD	\$58,038	24%	\$44,109	\$6,965	\$5,804	\$0	\$0	\$0	IS	ISILON
820-0062	FLD UPGRD KIT X-Series 6 x 800GB SSD	\$173,972	24%	\$132,219	\$20,877	\$17,397	\$0	\$0	\$0	IS	ISILON
820-0063	FLD UPGRD KIT X-Series 4 x 800GB SSD	\$116,231	24%	\$88,336	\$13,948	\$11,623	\$0	\$0	\$0	IS	ISILON
820-0064	FLD UPGRD KIT S-Series 1 x 800GB SSD	\$29,057	24%	\$22,083	\$3,487	\$2,906	\$0	\$0	\$0	IS	ISILON
820-0065	FLD UPGRD KIT X-Series 2 x 800GB SSD	\$54,653	24%	\$41,536	\$6,558	\$5,465	\$0	\$0	\$0	IS	ISILON
820-0066	FLD UPGRD KIT X-Series 1 x 800GB SSD	\$27,326	24%	\$20,768	\$3,279	\$2,733	\$0	\$0	\$0	IS	ISILON
820-0067	FLD UPGRD KIT 3.5 IN 3 x 800GB SSD	\$81,429	24%	\$61,886	\$9,771	\$8,143	\$0	\$0	\$0	IS	ISILON
820-0068	FLD UPGRD KIT 3.5 IN 1 x 800GB SED SSD	\$35,524	24%	\$26,998	\$4,263	\$3,552	\$0	\$0	\$0	IS	ISILON
820-0069	FLD UPGRD KIT 3.5 IN 2 x 800GB SED SSD	\$71,048	24%	\$53,996	\$8,526	\$7,105	\$0	\$0	\$0	IS	ISILON
820-0070	FLD UPGRD KIT 3.5 IN 3 x 800GB SED SSD	\$106,573	24%	\$80,995	\$12,789	\$10,657	\$0	\$0	\$0	IS	ISILON
820-0071	FLD UPGRD KIT 3.5 IN 4 x 800GB SED SSD	\$151,100	24%	\$114,836	\$18,132	\$15,110	\$0	\$0	\$0	IS	ISILON
820-0072	FLD UPGRD KIT 3.5 IN 6 x 800GB SED SSD	\$226,163	24%	\$171,884	\$27,140	\$22,616	\$0	\$0	\$0	IS	ISILON
820-0073	Field Upgrade Kit, Memory 16x16GB	\$25,737	24%	\$19,560	\$3,088	\$2,574	\$0	\$0	\$0	IS	ISILON
820-0074	Field Upgrade Kit, Memory 8x16GB	\$12,869	24%	\$9,780	\$1,544	\$1,287	\$0	\$0	\$0	IS	ISILON
820-0075	FLD UPGRD KIT 2.5 IN 1 x 400GB SSD	\$10,120	24%	\$7,691	\$1,214	\$1,012	\$0	\$0	\$0	IS	ISILON
820-0076	FLD UPGRD KIT 2.5 IN 3 x 800GB SSD	\$81,184	24%	\$61,700	\$9,742	\$8,118	\$0	\$0	\$0	IS	ISILON
820-0077	FLD UPGRD KIT 2.5 IN 4 x 800GB SSD	\$108,219	24%	\$82,246	\$12,986	\$10,822	\$0	\$0	\$0	IS	ISILON
820-0078	FLD UPGRD KIT DDR3 MEMORY 3 x 16GB GEN5	\$5,227	24%	\$3,973	\$627	\$523	\$0	\$0	\$0	IS	ISILON
820-0079	FLD UPGRD KIT 3.5IN 1x1.6 TB SSD	\$33,718	24%	\$25,626	\$4,046	\$3,372	\$0	\$0	\$0	IS	ISILON
820-0080	FLD UPGRD KIT 3.5IN 2x1.6 TB SSD	\$67,497	24%	\$51,298	\$8,100	\$6,750	\$0	\$0	\$0	IS	ISILON
820-0081	FLD UPGRD KIT 3.5IN 4x1.6 TB SSD	\$134,999	24%	\$102,599	\$16,200	\$13,500	\$0	\$0	\$0	IS	ISILON
820-0082	FLD UPGRD KIT 3.5IN 6x1.6 TB SSD	\$202,602	24%	\$153,978	\$24,312	\$20,260	\$0	\$0	\$0	IS	ISILON
820-0083	FLD UPGRD KIT 2.5IN 1x1.6 TB SSD	\$33,858	24%	\$25,732	\$4,063	\$3,386	\$0	\$0	\$0	IS	ISILON
820-0084	FLD UPGRD KIT 2.5IN 2x1.6TB SSD	\$67,545	24%	\$51,334	\$8,105	\$6,755	\$0	\$0	\$0	IS	ISILON
820-0085	FLD UPGRD KIT 2.5IN 4x1.6TB SSD	\$134,979	24%	\$102,584	\$16,197	\$13,498	\$0	\$0	\$0	IS	ISILON
820-0086	FLD UPGRD KIT 2.5IN 6x1.6TB SSD	\$202,412	24%	\$153,833	\$24,289	\$20,241	\$0	\$0	\$0	IS	ISILON
820-0087	FIELD UPGRADE KIT MEMORY 8X8GB	\$6,782	24%	\$5,154	\$814	\$678	\$0	\$0	\$0	IS	ISILON
820-0088	FLD UPGRD KIT 3.5IN 3x1.6 TB SSD	\$100,102	24%	\$76,078	\$12,012	\$10,010	\$0	\$0	\$0	IS	ISILON
820-0089	FLD UPGRD KIT 2.5IN 3x1.6 TB SSD	\$99,759	24%	\$75,817	\$11,971	\$9,976	\$0	\$0	\$0	IS	ISILON
820-0090	FLD UPGRD KIT 3.5IN 1x1.6 TB SSD SED	\$43,834	24%	\$33,314	\$5,260	\$4,383	\$0	\$0	\$0	IS	ISILON
820-0091	FLD UPGRD KIT 3.5IN 2x1.6 TB SSD SED	\$87,746	24%	\$66,687	\$10,530	\$8,775	\$0	\$0	\$0	IS	ISILON
820-0092	FLD UPGRD KIT 3.5IN 3x1.6 TB SSD SED	\$130,132	24%	\$98,900	\$15,616	\$13,013	\$0	\$0	\$0	IS	ISILON
820-0093	FLD UPGRD KIT 3.5IN 4x1.6 TB SSD SED	\$175,499	24%	\$133,379	\$21,060	\$17,550	\$0	\$0	\$0	IS	ISILON
820-0095	FLD UPGRD KIT 2.5IN 1x1.6 TB SSD SED	\$40,630	24%	\$30,879	\$4,876	\$4,063	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
820-0096	FLD UPRGRD KIT 2.5IN 2x1.6 TB SSD SED	\$81,054	24%	\$61,601	\$9,726	\$8,105	\$0	\$0	\$0	IS	ISILON
820-0097	FLD UPRGRD KIT 2.5IN 4x1.6 TB SSD SED	\$161,974	24%	\$123,100	\$19,437	\$16,197	\$0	\$0	\$0	IS	ISILON
820-0098	FLD UPRGRD KIT 24GB MEMORY 3 X 8GB GEN5	\$2,866	24%	\$2,178	\$344	\$287	\$0	\$0	\$0	IS	ISILON
820-0099	FLD UPRGRD KIT S210/X410 2X40GBE	\$6,349	24%	\$4,825	\$762	\$635	\$0	\$0	\$0	IS	ISILON
850-0029	CABLE, IB DDR, CX4-CX4, 3M (EMC OEM Products)	\$224	15%	\$190	\$0	\$0	\$0	\$0	\$0	E	ISILON
850-0030	CABLE, IB DDR, CX4-CX4, 5M (EMC OEM Products)	\$296	15%	\$252	\$0	\$0	\$0	\$0	\$0	E	ISILON
850-0031	1 METER SAS CABLE (EMC OEM Products)	\$250	15%	\$213	\$0	\$0	\$0	\$0	\$0	E	ISILON
850-0032	3 METER SAS CABLE (EMC OEM Products)	\$328	15%	\$279	\$0	\$0	\$0	\$0	\$0	E	ISILON
850-0035	CABLE, IB DDR, CX4-CX4, 1M (EMC OEM Products)	\$176	15%	\$150	\$0	\$0	\$0	\$0	\$0	E	ISILON
851-0053	R-SPR KIT - Legacy Node 2 x 250GB HDD	\$638	24%	\$485	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0055	R-SPR KIT - Legacy Node 2 x 500GB HDD	\$758	24%	\$576	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0056	R-SPR KIT - Legacy Node 2 x 750GB HDD	\$1,242	24%	\$944	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0062	R-SPR KIT - Legacy Node 2 x 1TB HDD	\$986	24%	\$749	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0084	R-SPR KIT - Legacy Node 2 x 450GB HDD	\$1,672	24%	\$1,271	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0098	R-SPR KIT - Legacy Node 2 x 2TB HDD	\$1,669	24%	\$1,268	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0099	2 SFP+ OPTICS KIT - 10GbE	\$498	24%	\$378	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0148	R-SPR KIT - 108NL Node 2 x 3TB HDD	\$2,203	24%	\$1,674	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0149	Switch Intel IB QDR 48 Port 2PS 5U - 040 (EMC OEM Products)	\$141,431	15%	\$120,216	\$7,072	\$4,950	\$0	\$0	\$0	E	ISILON
851-0150	Switch Intel IB QDR 24 Port Upgrade Leaf (EMC OEM Products)	\$28,134	15%	\$23,914	\$1,407	\$985	\$0	\$0	\$0	E	ISILON
851-0151	Switch Intel IB QDR 48 Port 2PS 10U -120 (EMC OEM Products)	\$216,100	15%	\$183,685	\$10,805	\$7,564	\$0	\$0	\$0	E	ISILON
851-0153	CABLE, IB HYBRID, QSFP-CX4, 1M (EMC OEM Products)	\$164	15%	\$139	\$0	\$0	\$0	\$0	\$0	E	ISILON
851-0154	CABLE, IB HYBRID, QSFP-CX4, 3M (EMC OEM Products)	\$206	15%	\$175	\$0	\$0	\$0	\$0	\$0	E	ISILON
851-0155	CABLE, IB HYBRID, QSFP-CX4, 5M (EMC OEM Products)	\$319	15%	\$271	\$0	\$0	\$0	\$0	\$0	E	ISILON
851-0156	CABLE, IB HYBRID, QSFP-CX4, 6M (EMC OEM Products)	\$343	15%	\$292	\$0	\$0	\$0	\$0	\$0	E	ISILON
851-0157	R-SPR KIT - X/NL-Series 2 x 1TB HDD	\$946	24%	\$719	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0158	R-SPR KIT - X/NL-Series 2 x 2TB HDD	\$1,603	24%	\$1,218	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0159	R-SPR KIT - X/NL-Series 2 x 3TB HDD	\$2,189	24%	\$1,664	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0160	R-SPR KIT - S-Series 2 x 300GB HDD	\$1,089	24%	\$828	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0161	R-SPR KIT - S-Series 2 x 600GB HDD	\$1,711	24%	\$1,300	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0162	R-SPR KIT - X200 Node 2 x 500GB HDD	\$728	24%	\$553	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0163	R-SPR KIT - X-Series 1 x 200GB SLC SSD	\$3,683	24%	\$2,799	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0164	R-SPR KIT - S-Series 1 x 200GB SLC SSD	\$3,685	24%	\$2,801	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0167	MELLANOX 8 PORT QDR SWITCH (EMC OEM Products)	\$5,634	15%	\$4,789	\$282	\$197	\$0	\$0	\$0	E	ISILON
851-0168	Switch IB QDR 18 Port 1PS 1U Mellanox (EMC OEM Products)	\$11,168	15%	\$9,493	\$558	\$391	\$0	\$0	\$0	E	ISILON
851-0170	Switch IB QDR 18 Port 1PS 1U Intel (EMC OEM Products)	\$11,168	15%	\$9,493	\$558	\$391	\$0	\$0	\$0	E	ISILON
851-0173	CABLE, IB HYBRID, QSFP-CX4, 10M (EMC OEM Products)	\$745	15%	\$633	\$0	\$0	\$0	\$0	\$0	E	ISILON
851-0192	R-SPR KIT - S-Series 2 x 900GB HDD	\$2,264	24%	\$1,721	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0193	R-SPR KIT - S-Series 1 x 400GB SLC SSD	\$6,465	24%	\$4,913	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0194	RACK ASSY, TITAN 40U, 4 PDU, EMC/ISILON	\$11,202	24%	\$8,514	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0195	R-SPR KIT - X-Series 1 x 400GB SLC SSD	\$6,529	24%	\$4,962	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0196	R-SPR KIT - S-Series 1 x 200GB SSD	\$3,685	24%	\$2,801	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0197	R-SPR KIT - X-Series 1 x 200GB SSD	\$3,683	24%	\$2,799	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0198	R-SPR KIT - S-Series 1 x 400GB SSD	\$6,465	24%	\$4,913	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0199	R-SPR KIT - X-Series 1 x 400GB SSD	\$6,529	24%	\$4,962	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0201	CABLE, IB DDR, CX4-CX4, 8M (EMC OEM Products)	\$560	15%	\$476	\$0	\$0	\$0	\$0	\$0	E	ISILON
851-0202	R-SPR KIT - X/NL-Series 2 x 4TB HDD	\$2,903	24%	\$2,206	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0208	CABLE, IB QDR, QSFP-QSFP, 1M (EMC OEM Products)	\$155	15%	\$132	\$0	\$0	\$0	\$0	\$0	E	ISILON
851-0209	CABLE, IB QDR, QSFP-QSFP, 3M (EMC OEM Products)	\$225	15%	\$191	\$0	\$0	\$0	\$0	\$0	E	ISILON
851-0210	CABLE, IB QDR, QSFP-QSFP, 5M (EMC OEM Products)	\$428	15%	\$364	\$0	\$0	\$0	\$0	\$0	E	ISILON
851-0211	CABLE-IB QDR-QSFP/QSFP-ACT OPT-10M (EMC OEM Products)	\$1,043	15%	\$887	\$0	\$0	\$0	\$0	\$0	E	ISILON
851-0213	R-SPR KIT - X/NL-Series 2 x 3TB SED HDD	\$3,065	24%	\$2,329	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0214	SWITCH IB QDR 36 PORT 2PS 1U INTEL (EMC OEM Products)	\$23,489	15%	\$19,966	\$1,174	\$822	\$0	\$0	\$0	E	ISILON
851-0215	R-SPR KIT - X-Series 1 x 800GB SSD	\$12,247	24%	\$9,308	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0216	R-SPR KIT - S-Series 1 x 800GB SSD	\$12,247	24%	\$9,308	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0217	R-SPR KIT - S-Series 1 x 1.2TB HDD	\$1,597	24%	\$1,214	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0218	R-SPR KIT - X/NL-Series 2 x 4TB SED HDD	\$2,479	24%	\$1,884	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0219	R-SPR KIT - S210 2 x 900GB SED HDD	\$2,717	24%	\$2,065	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0220	R-SPR KIT - S210 1 x 800GB SED SSD	\$14,696	24%	\$11,169	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0221	R-SPR KIT - S-Series 1 x 800GB SED SSD	\$15,921	24%	\$12,100	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0222	Transceiver/Optic/SFP+/SR/ 40GbE	\$2,369	24%	\$1,800	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0223	R-SPR KIT - NL-Series 1 x 6TB HDD	\$1,537	24%	\$1,168	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0224	CABLE IB/40GBE MPO TRANSCEIVER 10M	\$468	24%	\$356	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0225	CABLE IB/40GBE MPO TRANSCEIVER 30M	\$991	24%	\$753	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0226	CABLE IB/40GBE MPO TRANSCEIVER 50M	\$1,679	24%	\$1,276	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0227	CABLE IB/40GBE MPO TRANSCEIVER 100M	\$2,818	24%	\$2,142	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0229	RACK ASSY TITAN D 40U 4 PDU SINGLE PHASE	\$17,419	24%	\$13,238	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0230	RACK ASSY TITAN-D 40U 4PDU 3-PHASE DELTA	\$19,908	24%	\$15,130	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0231	R-SPR KIT - HD-Series 1 x 6TB HDD	\$1,596	24%	\$1,213	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0232	R-SPR KIT - HD-Series 1 x 800GB SSD	\$8,973	24%	\$6,819	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0233	R-SPR KIT - S210 1 X 1.6TB SSD	\$10,847	24%	\$8,244	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0234	R-SPR KIT - X410 1 X 1.6TB SSD	\$10,849	24%	\$8,245	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0235	R-SPR KIT - NL-Series 1 X 8TB HDD	\$1,684	24%	\$1,280	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0236	R-SPR KIT - NL-Series 1 x 6TB HDD 4kn	\$1,304	24%	\$991	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0237	R-SPR KIT - HD-Series 1 x 6TB HDD 4kn	\$1,377	24%	\$1,047	\$0	\$0	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
851-0238	R-SPR KIT - NL-Series 1 x 6TB SED HDD	\$1,422	24%	\$1,081	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0239	R-SPR KIT - HD-Series 1 x 6TB SED HDD	\$1,499	24%	\$1,139	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0240	R-SPR KIT - HD-Series 1 x 8TB HDD	\$1,472	24%	\$1,119	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0241	R-SPR KIT - S210 1 x 1.6TB SED SSD	\$9,410	24%	\$7,152	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0242	R-SPR KIT - X410/NL410 1 x 1.6TB SED SSD	\$9,420	24%	\$7,159	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0243	RACK ASSY TITAN-D 40U 4 PDU 3-PHASE WYE	\$17,121	24%	\$13,012	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0244	TITAN-D 40U 4 PDU 3-PHASE WYE CONVERSION	\$10,069	24%	\$7,652	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0245	R-SPR KIT - NL-Series 1 x 8TB HDD SED	\$2,523	24%	\$1,917	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0246	R-SPR KIT - HD-Series 1 x 8TB HDD SED	\$2,801	24%	\$2,129	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0247	CABLE/IB QDR/QSFP-QSFP/1M ORANGE	\$303	24%	\$230	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0248	CABLE/IB QDR/QSFP-QSFP/1M GREEN	\$303	24%	\$230	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0249	CABLE/IB QDR/QSFP-QSFP/3M ORANGE	\$787	24%	\$598	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0250	CABLE/IB QDR/QSFP-QSFP/3M GREEN	\$787	24%	\$598	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0251	CABLE/IB QDR/QSFP-QSFP/5M ORANGE	\$1,525	24%	\$1,159	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0252	CABLE/IB QDR/QSFP-QSFP/5M GREEN	\$1,525	24%	\$1,159	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0253	CABLE, ETHERNET, 40G, PASS, HALFRED, 1M	\$224	24%	\$170	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0254	CABLE, ETHERNET, 40G, PASS, HALFRED, 3M	\$323	24%	\$245	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0255	CABLE, ETHERNET, 40G, PASS, PLENUM, 5M	\$893	24%	\$679	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0256	CABLE, ETHERNET, 40GbE, ACT OPT, 10M	\$1,389	24%	\$1,056	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0257	SWITCH 10GBE 48P 2PS Celestica (EMC OEM Products)	\$10,950	15%	\$9,308	\$548	\$383	\$0	\$0	\$0	E	ISILON
851-0258	SWITCH 10GBE 24P 2PS Celestica (EMC OEM Products)	\$7,280	15%	\$6,188	\$364	\$255	\$0	\$0	\$0	E	ISILON
851-0259	SWITCH 40GBE 32P 2PS Celestica (EMC OEM Products)	\$13,433	15%	\$11,418	\$672	\$470	\$0	\$0	\$0	E	ISILON
851-0260	SWITCH CHASSIS 96P x 10GBE SFP+ Arista (EMC OEM Products)	\$195,770	15%	\$166,405	\$9,789	\$6,852	\$0	\$0	\$0	E	ISILON
851-0262	CABLE ETHERNET 10G PASS SFP+ 1M	\$127	24%	\$97	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0263	CABLE ETHERNET 10G PASS SFP+ 3M	\$151	24%	\$115	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0264	CABLE ETHERNET 10G PASS SFP+ 5M	\$143	24%	\$109	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0266	CABLE ETHERNET 10G PASS OM4 LC-LC 10M	\$248	24%	\$188	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0267	CABLE ETHERNET 10G PASS OM4 LC-LC 30M	\$311	24%	\$236	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0268	CABLE ETHERNET 10G PASS OM4 LC-LC 50M	\$374	24%	\$284	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0269	CABLE ETHERNET 10G PASS OM4 LC-LC 100M	\$527	24%	\$401	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0270	CABLE ETHERNET 10G PASS OM4 LC-LC 150M	\$696	24%	\$529	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0271	CABLE ETHERNET 10G PASS SFP+ 1M FLEX	\$127	24%	\$97	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0272	CABLE ETHERNET 10G PASS SFP+ 1.5M FLEX	\$99	24%	\$75	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0273	CABLE ETHERNET 10G PASS SFP+ 2M FLEX	\$119	24%	\$90	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0274	CABLE IB PASS OPT MPO TRANSCEIVER 1M	\$263	24%	\$200	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0275	CABLE IB PASS OPT MPO TRANSCEIVER 3M	\$289	24%	\$220	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0276	CABLE IB PASS OPT MPO TRANSCEIVER 5M	\$309	24%	\$235	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0277	CABLE IB/40GBE PASS OPT MPO TRNSCVR 150M	\$3,702	24%	\$2,814	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0278	CABLE ETHERNET QSFP+-SFP+ BREAKOUT 1M	\$261	24%	\$198	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0279	CABLE ETHERNET QSFP+-SFP+ BREAKOUT 3M	\$369	24%	\$280	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0280	CABLE ETHERNET QSFP+-SFP+ BREAKOUT 5M	\$495	24%	\$376	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0281	Step Up Transformer	\$14,419	24%	\$10,958	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0282	Switch 40GBE 32 Port Upgrade Leaf Arista (EMC OEM Products)	\$29,852	15%	\$25,374	\$1,493	\$1,045	\$0	\$0	\$0	E	ISILON
851-0283	Switch 10GBE 48 Port Upgrade Leaf Arista (EMC OEM Products)	\$66,333	15%	\$56,383	\$3,317	\$2,322	\$0	\$0	\$0	E	ISILON
851-0284	Switch IB QDR 36 Port, 2PS, 1U, Mellanox (EMC OEM Products)	\$23,489	15%	\$19,966	\$1,174	\$822	\$0	\$0	\$0	E	ISILON
851-0285	Transceivers/Optic/QSFP/SR/40GbE/2 GEN6	\$1,717	24%	\$1,305	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0286	R-SPR KIT - 8TB HDD GEN6	\$1,531	24%	\$1,164	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0287	R-SPR KIT - 10TB HDD GEN6	\$1,942	24%	\$1,476	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0288	R-SPR KIT - 2TB HDD GEN6	\$490	24%	\$372	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0289	R-SPR KIT - 4TB HDD GEN6	\$627	24%	\$477	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0290	R-SPR KIT - 600GB HDD GEN6	\$496	24%	\$377	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0291	R-SPR KIT - 1.2TB HDD GEN6	\$705	24%	\$536	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0292	R-SPR KIT - 1.6TB SSD GEN6	\$4,592	24%	\$3,490	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0293	R-SPR KIT - 3.2TB SSD GEN6	\$8,629	24%	\$6,558	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0294	R-SPR KIT - 15.4TB SSD GEN6	\$35,709	24%	\$27,139	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0295	R-SPR KIT - HD-Series 1 x 1.6TB SSD	\$29,080	24%	\$22,101	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0296	Transceivers/Optic/SFP+/SR/10GbE/2 GEN6	\$185	24%	\$141	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0297	RACK ASSY TITAN-HD 40U 4PDU SINGLE PHASE	\$23,318	24%	\$17,722	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0298	RACK ASSY TITAN-HD 40U 4PDU 3PHASE DELTA	\$23,421	24%	\$17,800	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0299	RACK ASSY TITAN-HD 40U 4PDU 3PHASE WYE	\$28,317	24%	\$21,521	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0301	CABLE, ETHERNET, 40G, PASS, HALFRED, 4M	\$420	24%	\$319	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0302	R-SPR KIT - 8TB SED HDD GEN6	\$1,452	24%	\$1,104	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0303	R-SPR KIT - 10TB SED HDD GEN6	\$1,810	24%	\$1,376	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0304	R-SPR KIT - 2TB SED HDD GEN6	\$588	24%	\$447	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0305	R-SPR KIT - 4TB SED HDD GEN6	\$732	24%	\$556	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0306	R-SPR KIT - 600GB SED HDD GEN6	\$572	24%	\$435	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0307	R-SPR KIT - 1.2TB SED HDD GEN6	\$596	24%	\$453	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0308	R-SPR KIT - 1.6TB SED SSD GEN6	\$4,873	24%	\$3,703	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0309	R-SPR KIT - 3.2TB SED SSD GEN6	\$8,787	24%	\$6,678	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
851-0310	CABLE KIT 10GE QTY72 A2000 PRE-RACK	\$7,351	24%	\$5,587	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
861-0022	X400-36TB 24GB RAM 2X10GESFP+2X1GE	\$73,204	24%	\$55,635	\$8,784	\$7,320	\$0	\$0	\$0	IS	ISILON
861-0024	X400-72TB 24GB 2X10GESFP+2X1GE	\$95,222	24%	\$72,369	\$11,427	\$9,522	\$0	\$0	\$0	IS	ISILON
861-0025	X400-108TB 24GB 2X10GESFP+2X1GE	\$114,830	24%	\$87,271	\$13,780	\$11,483	\$0	\$0	\$0	IS	ISILON
861-0026	NL400-36TB 12GB 2X10GESFP+2X1GE	\$55,846	24%	\$42,443	\$6,702	\$5,585	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
861-0027	NL400-72TB 12GB 2X10GESFP+2X1GE	\$72,471	24%	\$55,078	\$8,697	\$7,247	\$0	\$0	\$0	IS	ISILON
861-0028	NL400-108TB 12GB 2X10GESFP+2X1GE	\$90,518	24%	\$68,794	\$10,862	\$9,052	\$0	\$0	\$0	IS	ISILON
861-0029	X400-144TB 24GB 2X10GESFP+2X1GE	\$138,315	24%	\$105,119	\$16,598	\$13,832	\$0	\$0	\$0	IS	ISILON
861-0030	NL400-144TB 12GB 2X10GESFP+2X1GE	\$107,986	24%	\$82,069	\$12,958	\$10,799	\$0	\$0	\$0	IS	ISILON
861-0031	X400-34TB 800GBSSD 24GB 2X10GESFP+2X1GE	\$96,565	24%	\$73,389	\$11,588	\$9,657	\$0	\$0	\$0	IS	ISILON
861-0032	S200-13.2TB 400GBSSD 96G 2X10GESFP+2X1GE	\$70,557	24%	\$53,623	\$8,467	\$7,056	\$0	\$0	\$0	IS	ISILON
861-0033	S200-10.8TB SSD 1.2T SSD 96GB 4X1GE	\$87,163	24%	\$66,244	\$10,460	\$8,716	\$0	\$0	\$0	IS	ISILON
861-0034	X200-24TB 6GB 4X1GE	\$38,957	24%	\$29,607	\$4,675	\$3,896	\$0	\$0	\$0	IS	ISILON
861-0035	X200-36TB 24GB 2X10GESFP+2X1GE	\$50,681	24%	\$38,518	\$6,082	\$5,068	\$0	\$0	\$0	IS	ISILON
861-0036	X400-66TB 1.2T SSD 24GB 2X10GESFP+2X1GE	\$128,351	24%	\$97,547	\$15,402	\$12,835	\$0	\$0	\$0	IS	ISILON
861-0038	NL400-36TB 12GB 4x1GE	\$53,363	24%	\$40,556	\$6,404	\$5,336	\$0	\$0	\$0	IS	ISILON
861-0039	NL400-72TB 12GB 4x1GE	\$70,084	24%	\$53,264	\$8,410	\$7,008	\$0	\$0	\$0	IS	ISILON
861-0040	NL400-108TB 12GB 4x1GE	\$88,824	24%	\$67,506	\$10,659	\$8,882	\$0	\$0	\$0	IS	ISILON
861-0042	X400-36TB 24GB 4x1GE	\$71,260	24%	\$54,158	\$8,551	\$7,126	\$0	\$0	\$0	IS	ISILON
861-0043	X400-72TB 24GB 4x1GE	\$93,014	24%	\$70,691	\$11,162	\$9,301	\$0	\$0	\$0	IS	ISILON
861-0044	X400-108TB 24GB RAM 4x1GE	\$112,458	24%	\$85,468	\$13,495	\$11,246	\$0	\$0	\$0	IS	ISILON
861-0046	X400-34TB 800GBSSD 24GB 4X1GE	\$82,612	24%	\$62,785	\$9,913	\$8,261	\$0	\$0	\$0	IS	ISILON
861-0056	X400-120T/2.4 T/SSD/24G/2X10GESFP+2X1GE	\$198,117	24%	\$150,569	\$23,774	\$19,812	\$0	\$0	\$0	IS	ISILON
861-0057	X400-108TB, 48GB RAM, 2x10GE SFP+ & 2x1G	\$118,050	24%	\$89,718	\$14,166	\$11,805	\$0	\$0	\$0	IS	ISILON
861-0058	NL400-108TB, 48GB RAM, 2x10GE SFP+ & 2x1	\$93,669	24%	\$71,188	\$11,240	\$9,367	\$0	\$0	\$0	IS	ISILON
861-0059	X200-24TB, 12GB RAM, 2x10GE SFP+ & 2x1GE	\$40,423	24%	\$30,721	\$4,851	\$4,042	\$0	\$0	\$0	IS	ISILON
861-0064	NL400-108TB/24GB/2x10GE SFP+/2x1GE	\$92,427	24%	\$70,245	\$11,091	\$9,243	\$0	\$0	\$0	IS	ISILON
861-0065	NL400-144TB/24GB/2x10GE SFP+/2x1GE	\$109,709	24%	\$83,379	\$13,165	\$10,971	\$0	\$0	\$0	IS	ISILON
861-0066	NL400-144TB/48GB/2x10GE SFP+/2x1GE	\$110,914	24%	\$84,295	\$13,310	\$11,091	\$0	\$0	\$0	IS	ISILON
861-0067	X400-96TB+1.6TBSSD/48G/2x10GE SFP+/2x1GE	\$156,952	24%	\$119,284	\$18,834	\$15,695	\$0	\$0	\$0	IS	ISILON
861-0114	X200-12TB 6GB 4X1GE	\$25,654	24%	\$19,497	\$3,078	\$2,565	\$0	\$0	\$0	IS	ISILON
861-0115	X200-12TB 6GB 2X10GESFP+2X1GE	\$27,375	24%	\$20,805	\$3,285	\$2,738	\$0	\$0	\$0	IS	ISILON
861-0116	X200-12TB 12GB 2X10GESFP+2X1GE	\$27,658	24%	\$21,020	\$3,319	\$2,766	\$0	\$0	\$0	IS	ISILON
861-0117	X200-36TB 6GB 4X1GE	\$46,833	24%	\$35,593	\$5,620	\$4,683	\$0	\$0	\$0	IS	ISILON
861-0118	X200-36TB 12GB 4X1GE	\$47,182	24%	\$35,858	\$5,662	\$4,718	\$0	\$0	\$0	IS	ISILON
861-0119	X200-36TB 6GB 2X10GESFP+2X1GE	\$48,953	24%	\$37,204	\$5,874	\$4,895	\$0	\$0	\$0	IS	ISILON
861-0120	X200-36TB 12GB 2X10GESFP+2X1GE	\$49,306	24%	\$37,473	\$5,917	\$4,931	\$0	\$0	\$0	IS	ISILON
861-0121	X200-11TB 200GBSSD 24GB 2X10GESFP+2X1GE	\$39,703	24%	\$30,174	\$4,764	\$3,970	\$0	\$0	\$0	IS	ISILON
861-0122	X200-20TB 400GBSSD 24GB 2X10GESFP+2X1GE	\$50,398	24%	\$38,302	\$6,048	\$5,040	\$0	\$0	\$0	IS	ISILON
861-0123	X200-12T+1.2T SSD/24G/2X10GE SFP+2X1GE	\$74,082	24%	\$56,302	\$8,890	\$7,408	\$0	\$0	\$0	IS	ISILON
861-0124	X200-27TB 600GBSSD 24GB 2X10GESFP+2X1GE	\$62,168	24%	\$47,248	\$7,460	\$6,217	\$0	\$0	\$0	IS	ISILON
861-0125	S200-7.2TB 24GB 4X1GE	\$48,255	24%	\$36,674	\$5,791	\$4,826	\$0	\$0	\$0	IS	ISILON
861-0126	S200-7.2TB 24GB 2X10GESFP+2X1GE	\$50,320	24%	\$38,243	\$6,038	\$5,032	\$0	\$0	\$0	IS	ISILON
861-0127	S200-6.9TB 200GBSSD 48GB 2X10GESFP+2X1GE	\$52,767	24%	\$40,103	\$6,332	\$5,277	\$0	\$0	\$0	IS	ISILON
861-0128	S200-14.4TB 24GB 4X1GE	\$61,598	24%	\$46,814	\$7,392	\$6,160	\$0	\$0	\$0	IS	ISILON
861-0129	S200-14.4TB 24GB 2X10GESFP+2X1GE	\$63,527	24%	\$48,281	\$7,623	\$6,353	\$0	\$0	\$0	IS	ISILON
861-0130	S200-13.2TB 400GBSSD 48G 2X10GESFP+2X1GE	\$68,927	24%	\$52,385	\$8,271	\$6,893	\$0	\$0	\$0	IS	ISILON
A100-BACKUP	A100 Backup 4x8GFC 4x1GE	\$36,158	24%	\$27,480	\$4,339	\$3,616	\$0	\$0	\$0	IS	ISILON
A100-BACKUP-64	A100 Backup Accelerator 64G 4x8GFC 4x1GE	\$39,183	24%	\$29,779	\$4,702	\$3,918	\$0	\$0	\$0	IS	ISILON
A100-PERF-256	A100 Performance 256GB 2x10GE 4x1GE	\$42,750	24%	\$32,490	\$5,130	\$4,275	\$0	\$0	\$0	IS	ISILON
HD400-RACK-S17	HD400 PRERACK-354T+800G SSD/24G/2x10GE	\$213,810	24%	\$162,496	\$25,657	\$21,381	\$0	\$0	\$0	IS	ISILON
HD400-RACK-S17-HO	HD400 PRERACK-354T+800G SSD/24G/2x10G HO	\$138,514	24%	\$105,271	\$16,622	\$13,851	\$0	\$0	\$0	IS	ISILON
HD400-RACK-S18	HD400 PRERACK-354T+800G SSD/48G/2x10GE	\$216,158	24%	\$164,280	\$25,939	\$21,616	\$0	\$0	\$0	IS	ISILON
HD400-RACK-S18-HO	HD400 PRERACK-354T+800G SSD/48G/2x10G HO	\$139,191	24%	\$105,785	\$16,703	\$13,919	\$0	\$0	\$0	IS	ISILON
HD400-RACK-S37	HD400 PRERACK-472T+1.6T SSD/24G/2x10GE	\$256,572	24%	\$194,995	\$30,789	\$25,657	\$0	\$0	\$0	IS	ISILON
HD400-RACK-S37-HO	HD400 PRERACK-472T+1.6T SSD/24G/2x10G HO	\$155,888	24%	\$118,475	\$18,707	\$15,589	\$0	\$0	\$0	IS	ISILON
HD400-RACK-S38	HD400 PRERACK-472T+1.6T SSD/48G/2x10GE	\$259,390	24%	\$197,136	\$31,127	\$25,939	\$0	\$0	\$0	IS	ISILON
HD400-RACK-S38-HO	HD400 PRERACK-472T+1.6T SSD/48G/2x10G HO	\$158,648	24%	\$120,572	\$19,038	\$15,865	\$0	\$0	\$0	IS	ISILON
HD400-RACK-S39	HD400 PRERACK-354T+800G SSD4kn/24G/2x10G	\$213,810	24%	\$162,496	\$25,657	\$21,381	\$0	\$0	\$0	IS	ISILON
HD400-RACK-S39-HO	HD400 RACK-354T+800G SSD4kn/24G/2x10G HO	\$138,514	24%	\$105,271	\$16,622	\$13,851	\$0	\$0	\$0	IS	ISILON
HD400-RACK-S40	HD400 PRERACK-354T+800G SSD4kn/48G/2x10G	\$216,158	24%	\$164,280	\$25,939	\$21,616	\$0	\$0	\$0	IS	ISILON
HD400-RACK-S40-HO	HD400 RACK-354T+800G SSD4kn/48G/2x10G HO	\$139,191	24%	\$105,785	\$16,703	\$13,919	\$0	\$0	\$0	IS	ISILON
HD400-SATA-E07-HO	HD400-354T+800G SSD-SED/24G/2x10GE/HO	\$186,993	24%	\$142,115	\$22,439	\$18,699	\$0	\$0	\$0	IS	ISILON
HD400-SATA-E08-HO	HD400-354T+800G SSD-SED/48G/2x10GE/HO	\$187,908	24%	\$142,810	\$22,549	\$18,791	\$0	\$0	\$0	IS	ISILON
HD400-SATA-E09-HO	HD400-472T+1.6T SSD-SED/24G/2x10GE/HO	\$210,448	24%	\$159,940	\$25,254	\$21,045	\$0	\$0	\$0	IS	ISILON
HD400-SATA-E10-HO	HD400-472T+1.6T SSD-SED/48G/2x10GE/HO	\$214,175	24%	\$162,773	\$25,701	\$21,418	\$0	\$0	\$0	IS	ISILON
HD400-SATA-S17	HD400-354T+800G SSD/24G/2x10GE/2x1GE	\$213,810	24%	\$162,496	\$25,657	\$21,381	\$0	\$0	\$0	IS	ISILON
HD400-SATA-S17-HO	HD400-354T+800G SSD/24G/2x10GE/2x1GE HO	\$138,514	24%	\$105,271	\$16,622	\$13,851	\$0	\$0	\$0	IS	ISILON
HD400-SATA-S18	HD400-354T+800G SSD/48G/2x10GE/2x1GE	\$216,158	24%	\$164,280	\$25,939	\$21,616	\$0	\$0	\$0	IS	ISILON
HD400-SATA-S18-HO	HD400-354T+800G SSD/48G/2x10GE/2x1GE HO	\$139,191	24%	\$105,785	\$16,703	\$13,919	\$0	\$0	\$0	IS	ISILON
HD400-SATA-S37	HD400-472TB+1.6TB SSD/24G/2x10GbE+2x1GE	\$256,572	24%	\$194,995	\$30,789	\$25,657	\$0	\$0	\$0	IS	ISILON
HD400-SATA-S37-HO	HD400-472TB+1.6TB SSD/24G/2x10GbE/HO	\$155,888	24%	\$118,475	\$18,707	\$15,589	\$0	\$0	\$0	IS	ISILON
HD400-SATA-S38	HD400-472TB+1.6TB SSD/48G/2x10GbE+2x1GE	\$259,390	24%	\$197,136	\$31,127	\$25,939	\$0	\$0	\$0	IS	ISILON
HD400-SATA-S38-HO	HD400-472TB+1.6TB SSD/48G/2x10GbE/HO	\$158,648	24%	\$120,572	\$19,038	\$15,865	\$0	\$0	\$0	IS	ISILON
HD400-SATA-S39	HD400-354T+800G SSD 4kn/24G/2x10GE/2x1GE	\$213,810	24%	\$162,496	\$25,657	\$21,381	\$0	\$0	\$0	IS	ISILON
HD400-SATA-S39-HO	HD400-354T+800G SSD 4kn/24G/2x10GE/HO	\$138,514	24%	\$105,271	\$16,622	\$13,851	\$0	\$0	\$0	IS	ISILON
HD400-SATA-S40	HD400-354T+800G SSD 4kn/48G/2x10GE/2x1GE	\$216,158	24%	\$164,280	\$25,939	\$21,616	\$0	\$0	\$0	IS	ISILON
HD400-SATA-S40-HO	HD400-354T+800G SSD 4kn/48G/2x10GE/HO	\$139,191	24%	\$105,785	\$16,703	\$13,919	\$0	\$0	\$0	IS	ISILON
IA2000-10T-400G	A2000-2.2GHZ/2C/16G+20x10TB SAT/400GB	\$34,627	24%	\$26,317	\$4,155	\$3,463	\$0	\$0	\$0	IS2	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
IA2000-E-10T-400G	A2000-2.2GHZ/2C/16G+SED/20x10T SAT/400GB	\$46,746	24%	\$35,527	\$5,610	\$4,675	\$0	\$0	\$0	IS2	ISILON
IA200-2T-400G	A200-2.2GHZ/2C/16G+15x2TB SAT/400GB	\$15,320	24%	\$11,643	\$1,838	\$1,532	\$0	\$0	\$0	IS2	ISILON
IA200-4T-400G	A200-2.2GHZ/2C/16G+15x4TB SAT/400GB	\$18,619	24%	\$14,150	\$2,234	\$1,862	\$0	\$0	\$0	IS2	ISILON
IA200-8T-400G	A200-2.2GHZ/2C/16G+15x8TB SAT/400GB	\$26,315	24%	\$19,999	\$3,158	\$2,632	\$0	\$0	\$0	IS2	ISILON
IA200-E-2T-400G	A200-2.2GHZ/2C/16G+SED/15x2TB SAT/400GB	\$20,682	24%	\$15,718	\$2,482	\$2,068	\$0	\$0	\$0	IS2	ISILON
IA200-E-4T-400G	A200-2.2GHZ/2C/16G+SED/15x4TB SAT/400GB	\$25,135	24%	\$19,103	\$3,016	\$2,514	\$0	\$0	\$0	IS2	ISILON
IA200-E-8T-400G	A200-2.2GHZ/2C/16G+SED/15x8TB SAT/400GB	\$35,525	24%	\$26,999	\$4,263	\$3,553	\$0	\$0	\$0	IS2	ISILON
IBEIO-10GBE	2x10GbE (SFP+)Back End	\$761	24%	\$578	\$91	\$76	\$0	\$0	\$0	IS2	ISILON
IBEIO-40GBE	2x40GbE (QSFP+)Back End	\$977	24%	\$743	\$117	\$98	\$0	\$0	\$0	IS2	ISILON
IBEIO-40GBE-F	2x40GbE (QSFP+)Back End - F800	\$997	24%	\$758	\$100	\$80	\$0	\$0	\$0	IS2	ISILON
IBEIO-IB-40GBE	Infiniband Back End - 40GbE Mig Ready	\$3,346	24%	\$2,543	\$402	\$335	\$0	\$0	\$0	IS2	ISILON
IBEIO-IB40GE-F	Infiniband BackEnd - 40GbE Mig F800	\$3,415	24%	\$2,595	\$342	\$273	\$0	\$0	\$0	IS2	ISILON
IBEIO-IBQDR	Infiniband Back End - 10GbE Mig Ready	\$1,620	24%	\$1,231	\$194	\$162	\$0	\$0	\$0	IS2	ISILON
ICH-DEEP	Base Chassis - Deep	\$4,266	24%	\$3,242	\$512	\$427	\$0	\$0	\$0	IS2	ISILON
ICH-DEEP-EMC	Base Chassis - Deep	\$4,266	24%	\$3,242	\$512	\$427	\$0	\$0	\$0	IS2	ISILON
ICH-DEEP-RACK	Base Chassis - Deep - Pre-Racked	\$4,353	24%	\$3,308	\$522	\$435	\$0	\$0	\$0	IS2	ISILON
ICH-NORM	Base Chassis - Normal	\$4,182	24%	\$3,178	\$502	\$418	\$0	\$0	\$0	IS2	ISILON
ICH-NORM-EMC	Base Chassis - Normal	\$4,182	24%	\$3,178	\$502	\$418	\$0	\$0	\$0	IS2	ISILON
ICH-NORM-EMC-F	Base Chassis - Normal EMC - F800	\$4,267	24%	\$3,243	\$427	\$341	\$0	\$0	\$0	IS2	ISILON
ICH-NORM-F800	Base Chassis - Normal - F800	\$4,267	24%	\$3,243	\$427	\$341	\$0	\$0	\$0	IS2	ISILON
IF800-1.6T	F800-2.6GHZ/16C/256G+15x1.6TB SSD	\$94,011	24%	\$71,448	\$9,401	\$7,521	\$0	\$0	\$0	IS2	ISILON
IF800-1.6T-PR	F800-2.6GHZ/16C/256G+15x1.6TB SSD-PROMO	\$70,480	24%	\$53,565	\$7,048	\$5,638	\$0	\$0	\$0	IS2	ISILON
IF800-3.2T	F800-2.6GHZ/16C/256G+15x3.2TB SSD	\$167,803	24%	\$127,530	\$16,780	\$13,424	\$0	\$0	\$0	IS2	ISILON
IF800-3.2T-PR	F800-2.6GHZ/16C/256G+15x3.2TB SSD-PROMO	\$128,103	24%	\$97,358	\$12,810	\$10,248	\$0	\$0	\$0	IS2	ISILON
IF800-E-1.6T	F800-2.6GHZ/16C/256G+SED/15x1.6T SSD-PRO	\$98,711	24%	\$75,020	\$9,871	\$7,897	\$0	\$0	\$0	IS2	ISILON
IF800-E-3.2T	F800-2.6GHZ/16C/256G+SED/15x3.2TB SSD	\$176,193	24%	\$133,907	\$17,619	\$14,095	\$0	\$0	\$0	IS2	ISILON
IFEIO-10GBE	2x10GbE (SFP+)	\$759	24%	\$577	\$91	\$76	\$0	\$0	\$0	IS2	ISILON
IFEIO-10GBE-B	2x10GbE (SFP+) L/M	\$223	24%	\$169	\$27	\$22	\$0	\$0	\$0	IS2	ISILON
IFEIO-10GBE-F	2x10GbE (SFP+) - F800	\$774	24%	\$588	\$77	\$62	\$0	\$0	\$0	IS2	ISILON
IFEIO-40GBE	2x40GbE (QSFP+)	\$1,023	24%	\$777	\$123	\$102	\$0	\$0	\$0	IS2	ISILON
IFEIO-40GBE-F	2x40GbE (QSFP+) - F800	\$1,044	24%	\$793	\$104	\$84	\$0	\$0	\$0	IS2	ISILON
IH400-2T-1.6T	H400-2.2GHZ/4C/64G+15x2TB SAT/1.6TB	\$20,604	24%	\$15,659	\$2,472	\$2,060	\$0	\$0	\$0	IS2	ISILON
IH400-2T-3.2T	H400-2.2GHZ/4C/64G+15x2TB SAT/3.2TB	\$24,638	24%	\$18,725	\$2,957	\$2,464	\$0	\$0	\$0	IS2	ISILON
IH400-2T-800G	H400-2.2GHZ/4C/64G+15x2TB SAT/800GB	\$18,587	24%	\$14,126	\$2,230	\$1,859	\$0	\$0	\$0	IS2	ISILON
IH400-4T-1.6T	H400-2.2GHZ/4C/64G+15x4TB SAT/1.6TB	\$22,919	24%	\$17,418	\$2,750	\$2,292	\$0	\$0	\$0	IS2	ISILON
IH400-4T-3.2T	H400-2.2GHZ/4C/64G+15x4TB SAT/3.2TB	\$26,953	24%	\$20,484	\$3,234	\$2,695	\$0	\$0	\$0	IS2	ISILON
IH400-4T-800G	H400-2.2GHZ/4C/64G+15x4TB SAT/800GB	\$20,902	24%	\$15,886	\$2,508	\$2,090	\$0	\$0	\$0	IS2	ISILON
IH400-8T-1.6T	H400-2.2GHZ/4C/64G+15x8TB SAT/1.6TB	\$31,599	24%	\$24,015	\$3,792	\$3,160	\$0	\$0	\$0	IS2	ISILON
IH400-8T-3.2T	H400-2.2GHZ/4C/64G+15x8TB SAT/3.2TB	\$35,633	24%	\$27,081	\$4,276	\$3,563	\$0	\$0	\$0	IS2	ISILON
IH400-8T-800G	H400-2.2GHZ/4C/64G+15x8TB SAT/800GB	\$29,582	24%	\$22,482	\$3,550	\$2,958	\$0	\$0	\$0	IS2	ISILON
IH400-E-2T-1.6T	H400-2.2GHZ/4C/64G+SED/15x2TB SAT/1.6TB	\$27,815	24%	\$21,139	\$3,338	\$2,782	\$0	\$0	\$0	IS2	ISILON
IH400-E-2T-3.2T	H400-2.2GHZ/4C/64G+SED/15x2TB SAT/3.2TB	\$33,261	24%	\$25,278	\$3,991	\$3,326	\$0	\$0	\$0	IS2	ISILON
IH400-E-2T-800G	H400-2.2GHZ/4C/64G+SED/15x2TB SAT/800GB	\$25,092	24%	\$19,070	\$3,011	\$2,509	\$0	\$0	\$0	IS2	ISILON
IH400-E-4T-1.6T	H400-2.2GHZ/4C/64G+SED/15x4TB SAT/1.6TB	\$30,941	24%	\$23,515	\$3,713	\$3,094	\$0	\$0	\$0	IS2	ISILON
IH400-E-4T-3.2T	H400-2.2GHZ/4C/64G+SED/15x4TB SAT/3.2TB	\$36,387	24%	\$27,654	\$4,366	\$3,639	\$0	\$0	\$0	IS2	ISILON
IH400-E-4T-800G	H400-2.2GHZ/4C/64G+SED/15x4TB SAT/800GB	\$28,218	24%	\$21,446	\$3,386	\$2,822	\$0	\$0	\$0	IS2	ISILON
IH400-E-8T-1.6T	H400-2.2GHZ/4C/64G+SED/15x8TB SAT/1.6TB	\$42,658	24%	\$32,420	\$5,119	\$4,266	\$0	\$0	\$0	IS2	ISILON
IH400-E-8T-3.2T	H400-2.2GHZ/4C/64G+SED/15x8TB SAT/3.2TB	\$48,104	24%	\$36,559	\$5,772	\$4,810	\$0	\$0	\$0	IS2	ISILON
IH400-E-8T-800G	H400-2.2GHZ/4C/64G+SED/15x8TB SAT/800GB	\$39,935	24%	\$30,351	\$4,792	\$3,994	\$0	\$0	\$0	IS2	ISILON
IH500-2T-1.6T	H500-2.2GHZ/10C/128G+15x2TB SAT/1.6TB	\$28,268	24%	\$21,484	\$3,392	\$2,827	\$0	\$0	\$0	IS2	ISILON
IH500-2T-3.2T	H500-2.2GHZ/10C/128G+15x2TB SAT/3.2TB	\$32,302	24%	\$24,550	\$3,876	\$3,230	\$0	\$0	\$0	IS2	ISILON
IH500-4T-1.6T	H500-2.2GHZ/10C/128G+15x4TB SAT/1.6TB	\$30,583	24%	\$23,243	\$3,670	\$3,058	\$0	\$0	\$0	IS2	ISILON
IH500-4T-3.2T	H500-2.2GHZ/10C/128G+15x4TB SAT/3.2TB	\$34,618	24%	\$26,310	\$4,154	\$3,462	\$0	\$0	\$0	IS2	ISILON
IH500-8T-1.6T	H500-2.2GHZ/10C/128G+15x8TB SAT/1.6TB	\$39,263	24%	\$29,840	\$4,712	\$3,926	\$0	\$0	\$0	IS2	ISILON
IH500-8T-3.2T	H500-2.2GHZ/10C/128G+15x8TB SAT/3.2TB	\$43,297	24%	\$32,906	\$5,196	\$4,330	\$0	\$0	\$0	IS2	ISILON
IH500-E-2T-1.6T	H500-2.2GHZ/10C/128G+SED/15x2TB SAT/1.6TB	\$38,162	24%	\$29,003	\$4,579	\$3,816	\$0	\$0	\$0	IS2	ISILON
IH500-E-2T-3.2T	H500-2.2GHZ/10C/128G+SED/15x2TB SAT/3.2TB	\$43,608	24%	\$33,142	\$5,233	\$4,361	\$0	\$0	\$0	IS2	ISILON
IH500-E-4T-1.6T	H500-2.2GHZ/10C/128G+SED/15x4TB SAT/1.6TB	\$41,287	24%	\$31,378	\$4,954	\$4,129	\$0	\$0	\$0	IS2	ISILON
IH500-E-4T-3.2T	H500-2.2GHZ/10C/128G+SED/15x4TB SAT/3.2TB	\$46,734	24%	\$35,518	\$5,608	\$4,673	\$0	\$0	\$0	IS2	ISILON
IH500-E-8T-1.6T	H500-2.2GHZ/10C/128G+SED/15x8TB SAT/1.6TB	\$53,005	24%	\$40,284	\$6,361	\$5,301	\$0	\$0	\$0	IS2	ISILON
IH500-E-8T-3.2T	H500-2.2GHZ/10C/128G+SED/15x8TB SAT/3.2TB	\$58,451	24%	\$44,423	\$7,014	\$5,845	\$0	\$0	\$0	IS2	ISILON
IH600-1.2T-1.6T	H600-2.2GHZ/14C/256G+30x1.2TB SAS/1.6TB	\$49,099	24%	\$37,315	\$5,892	\$4,910	\$0	\$0	\$0	IS2	ISILON
IH600-1.2T-3.2T	H600-2.2GHZ/14C/256G+30x1.2TB SAS/3.2TB	\$53,134	24%	\$40,382	\$6,376	\$5,313	\$0	\$0	\$0	IS2	ISILON
IH600-600G-1.6T	H600-2.2GHZ/14C/256G+30x600GB SAS/1.6TB	\$42,647	24%	\$32,412	\$5,118	\$4,265	\$0	\$0	\$0	IS2	ISILON
IH600-600G-3.2T	H600-2.2GHZ/14C/256G+30x600GB SAS/3.2TB	\$46,681	24%	\$35,478	\$5,602	\$4,668	\$0	\$0	\$0	IS2	ISILON
IH600-E-1.2T-1.6T	H600-2.2GH/14C/256G+SED/30x1.2T SAS/1.6T	\$66,284	24%	\$50,376	\$7,954	\$6,628	\$0	\$0	\$0	IS2	ISILON
IH600-E-1.2T-3.2T	H600-2.2GH/14C/256G+SED/30x1.2T SAS/3.2T	\$71,730	24%	\$54,515	\$8,608	\$7,173	\$0	\$0	\$0	IS2	ISILON
IH600-E-600G-1.6T	H600-2.2GH/14C/256G+SED/30x600G SAS/1.6T	\$57,573	24%	\$43,755	\$6,909	\$5,757	\$0	\$0	\$0	IS2	ISILON
IH600-E-600G-3.2T	H600-2.2GH/14C/256G+SED/30x600G SAS/3.2T	\$63,020	24%	\$47,895	\$7,562	\$6,302	\$0	\$0	\$0	IS2	ISILON
ISSD-1.6TB	ISD - 1.6TB SSD	\$4,592	24%	\$3,490	\$551	\$459	\$0	\$0	\$0	IS2	ISILON
ISSD-3.2TB	ISD - 3.2TB SSD	\$8,708	24%	\$6,618	\$1,045	\$871	\$0	\$0	\$0	IS2	ISILON
ISSD-400GB	ISD - 400GB SSD	\$1,557	24%	\$1,183	\$187	\$156	\$0	\$0	\$0	IS2	ISILON
ISSD-800GB	ISD - 800GB SSD	\$2,533	24%	\$1,925	\$304	\$253	\$0	\$0	\$0	IS2	ISILON
ISSD-E-1.6TB	ISD - 1.6TB SED SSD	\$5,969	24%	\$4,536	\$716	\$597	\$0	\$0	\$0	IS2	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
ISSD-E-3.2TB	ISD - 3.2TB SED SSD	\$11,321	24%	\$8,604	\$1,359	\$1,132	\$0	\$0	\$0	IS2	ISILON	
ISSD-E-400GB	ISD - 400GB SED SSD	\$2,024	24%	\$1,538	\$243	\$202	\$0	\$0	\$0	IS2	ISILON	
ISSD-E-800GB	ISD - 800GB SED SSD	\$3,293	24%	\$2,503	\$395	\$329	\$0	\$0	\$0	IS2	ISILON	
NL400-SAS-E01	NL400-108TB-SED/12G/4x1GE	\$115,472	24%	\$87,759	\$13,857	\$11,547	\$0	\$0	\$0	IS	ISILON	
NL400-SAS-E02	NL400-108TB-SED/12G/2x10GE SFP 2x1GE	\$117,673	24%	\$89,431	\$14,121	\$11,767	\$0	\$0	\$0	IS	ISILON	
NL400-SAS-E03	NL400-108TB-SED/24G/4x1GE	\$117,875	24%	\$89,585	\$14,145	\$11,788	\$0	\$0	\$0	IS	ISILON	
NL400-SAS-E04	NL400-108TB-SED/24G/2x10GE SFP 2x1GE	\$120,155	24%	\$91,318	\$14,419	\$12,016	\$0	\$0	\$0	IS	ISILON	
NL400-SAS-E05	NL400-108TB-SED/48G/4x1GE	\$119,490	24%	\$90,812	\$14,339	\$11,949	\$0	\$0	\$0	IS	ISILON	
NL400-SAS-E06	NL400-108TB-SED/48G/2x10GE SFP 2x1GE	\$121,770	24%	\$92,545	\$14,612	\$12,177	\$0	\$0	\$0	IS	ISILON	
NL400-SAS-E07	NL400-144TB-SED/12G/4x1GE	\$138,979	24%	\$105,624	\$16,677	\$13,898	\$0	\$0	\$0	IS	ISILON	
NL400-SAS-E08	NL400-144TB-SED/12G/2x10GE SFP 2x1GE	\$140,382	24%	\$106,690	\$16,846	\$14,038	\$0	\$0	\$0	IS	ISILON	
NL400-SAS-E09	NL400-144TB-SED/24G/4x1GE	\$140,410	24%	\$106,712	\$16,849	\$14,041	\$0	\$0	\$0	IS	ISILON	
NL400-SAS-E10	NL400-144TB-SED/24G/2x10GE SFP 2x1GE	\$142,622	24%	\$108,393	\$17,115	\$14,262	\$0	\$0	\$0	IS	ISILON	
NL400-SAS-E11	NL400-144TB-SED/48G/4x1GE	\$141,977	24%	\$107,903	\$17,037	\$14,198	\$0	\$0	\$0	IS	ISILON	
NL400-SAS-E12	NL400-144TB-SED/48G/2x10GE SFP 2x1GE	\$144,188	24%	\$109,583	\$17,303	\$14,419	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-001	NL400-36T/24G/4x1GE	\$56,105	24%	\$42,640	\$6,733	\$5,611	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-002	NL400-36T/24G/2x10GE SFP+2x1GE	\$57,858	24%	\$43,972	\$6,943	\$5,786	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-003	NL400-36T/48G/4x1GE	\$57,347	24%	\$43,584	\$6,882	\$5,735	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-004	NL400-36T/48G/2x10GE SFP+2x1GE	\$59,101	24%	\$44,917	\$7,092	\$5,910	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-005	NL400-72T/24G/4x1GE	\$72,932	24%	\$55,428	\$8,752	\$7,293	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-006	NL400-72T/24G/2x10GE SFP+2x1GE	\$74,633	24%	\$56,721	\$8,956	\$7,463	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-007	NL400-72T/48G/4x1GE	\$74,137	24%	\$56,344	\$8,896	\$7,414	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-008	NL400-72T/48G/2x10GE SFP+2x1GE	\$75,838	24%	\$57,637	\$9,101	\$7,584	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-009	NL400-108T/24G/4x1GE	\$90,673	24%	\$68,911	\$10,881	\$9,067	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-010	NL400-108T/24G/2x10GE SFP+2x1GE	\$95,285	24%	\$72,417	\$11,434	\$9,529	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-011	NL400-108T/48G/4x1GE	\$91,915	24%	\$69,855	\$11,030	\$9,192	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-012	NL400-108T/48G/2x10GE SFP+2x1GE	\$96,566	24%	\$73,390	\$11,588	\$9,657	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-013	NL400-144T/12G/4x1GE	\$106,907	24%	\$81,249	\$12,829	\$10,691	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-014	NL400-144T/24G/4x1GE	\$108,008	24%	\$82,086	\$12,961	\$10,801	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-015	NL400-144T/24G/2x10GE SFP+2x1GE	\$116,600	24%	\$88,616	\$13,992	\$11,660	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-016	NL400-144T/48G/4x1GE	\$109,213	24%	\$83,002	\$13,106	\$10,921	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-017	NL400-144T/48G/2x10GE SFP+2x1GE	\$117,881	24%	\$89,590	\$14,146	\$11,788	\$0	\$0	\$0	IS	ISILON	
NL400-SATA-E01	NL400-140T/800G SSD-SED/12G/2X10GE+2X1GE	\$181,561	24%	\$137,986	\$21,787	\$18,156	\$0	\$0	\$0	IS	ISILON	
NL400-SATA-E02	NL400-140T/800G SSD-SED/12G/4x1GE	\$178,094	24%	\$135,351	\$21,371	\$17,809	\$0	\$0	\$0	IS	ISILON	
NL400-SATA-E03	NL400-140T/800G SSD-SED/24G/2X10GE+2X1GE	\$182,673	24%	\$138,831	\$21,921	\$18,267	\$0	\$0	\$0	IS	ISILON	
NL400-SATA-E04	NL400-140T/800G SSD-SED/24G/4x1GE	\$179,206	24%	\$136,197	\$21,505	\$17,921	\$0	\$0	\$0	IS	ISILON	
NL400-SATA-E05	NL400-140T/800G SSD-SED/48G/2X10GE+2X1GE	\$185,715	24%	\$141,143	\$22,286	\$18,572	\$0	\$0	\$0	IS	ISILON	
NL400-SATA-E06	NL400-140T/800G SSD-SED/48G/4x1GE	\$182,248	24%	\$138,508	\$21,870	\$18,225	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S01	NL400-120T+2.4T SSD/12G/4x1GE	\$181,620	24%	\$138,031	\$21,794	\$18,162	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S02	NL400-120T+2.4T SSD/12G/2x10GE SFP+2x1GE	\$183,659	24%	\$139,581	\$22,039	\$18,366	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S03	NL400-120T+2.4T SSD/24G/4x1GE	\$182,940	24%	\$139,034	\$21,953	\$18,294	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S04	NL400-120T+2.4T SSD/24G/2x10GE SFP+2x1GE	\$184,979	24%	\$140,584	\$22,197	\$18,498	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S05	NL400-120T+2.4T SSD/48G/4x1GE	\$184,385	24%	\$140,133	\$22,126	\$18,439	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S06	NL400-120T+2.4T SSD/48G/2x10GE SFP+2x1GE	\$186,424	24%	\$141,682	\$22,371	\$18,642	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S41	NL400-102T+1.6T SSD/48G/2x10GE SFP+2x1GE	\$170,417	24%	\$129,517	\$20,450	\$17,042	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S45	NL400-210T+800G SSD/48G/2x10GE 2x1GE	\$161,750	24%	\$122,930	\$19,410	\$16,175	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S46	NL400-210T+800G SSD/48G/4x1GE	\$159,269	24%	\$121,044	\$19,112	\$15,927	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S47	NL400-210T+800G SSD/12G/2x10GE 2x1GE	\$157,480	24%	\$119,685	\$18,898	\$15,748	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S48	NL400-210T+800G SSD/12G/4x1GE	\$155,906	24%	\$118,489	\$18,709	\$15,591	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S49	NL400-210T+800G SSD/24G/2x10GE 2x1GE	\$159,993	24%	\$121,595	\$19,199	\$15,999	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S50	NL400-210T+800G SSD/24G/4x1GE	\$157,512	24%	\$119,709	\$18,901	\$15,751	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S51	NL400-140T+800G SSD/12G/4x1GE	\$136,995	24%	\$104,116	\$16,439	\$13,700	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S52	NL400-140T+800G SSD/12G/2x10GE 2x1GE	\$139,662	24%	\$106,143	\$16,759	\$13,966	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S53	NL400-140T+800G SSD/24G/4x1GE	\$137,851	24%	\$104,767	\$16,542	\$13,785	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S54	NL400-140T+800G SSD/24G/2x10GE 2x1GE	\$140,518	24%	\$106,794	\$16,862	\$14,052	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S55	NL400-140T+800G SSD/48G/4x1GE	\$140,190	24%	\$106,544	\$16,823	\$14,019	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S56	NL400-140T+800G SSD/48G/2x10GE 2x1GE	\$142,858	24%	\$108,572	\$17,143	\$14,286	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S57	NL400-105T+800G SSD/12G/4x1GE	\$131,029	24%	\$99,582	\$15,723	\$13,103	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S58	NL400-35T+800G SSD/12G/4x1GE	\$87,999	24%	\$66,879	\$10,560	\$8,800	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S59	NL400-35T+800G SSD/12G/2x10GE 2x1GE	\$90,623	24%	\$68,873	\$10,875	\$9,062	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S60	NL400-35T+800G SSD/24G/4x1GE	\$89,036	24%	\$67,667	\$10,684	\$8,904	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S61	NL400-35T+800G SSD/24G/2x10GE 2x1GE	\$91,661	24%	\$69,662	\$10,999	\$9,166	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S62	NL400-35T+800G SSD/48G/4x1GE	\$91,299	24%	\$69,387	\$10,956	\$9,130	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S63	NL400-105T+800G SSD/12G/2x10GE 2x1GE	\$124,346	24%	\$94,503	\$14,922	\$12,435	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S64	NL400-105T+800G SSD/24G/4x1GE	\$122,711	24%	\$93,260	\$14,725	\$12,271	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S65	NL400-105T+800G SSD/24G/2x10GE 2x1GE	\$125,416	24%	\$95,316	\$15,050	\$12,542	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S66	NL400-105T+800G SSD/48G/4x1GE	\$125,044	24%	\$95,033	\$15,005	\$12,504	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S67	NL400-105T+800G SSD/48G/2x10GE 2x1GE	\$127,749	24%	\$97,089	\$15,330	\$12,775	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S68	NL400-70T+800G SSD/12G/4x1GE	\$105,523	24%	\$80,197	\$12,663	\$10,552	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S69	NL400-70T+800G SSD/12G/2x10GE 2x1GE	\$108,229	24%	\$82,254	\$12,987	\$10,823	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S70	NL400-70T+800G SSD/24G/4x1GE	\$106,593	24%	\$81,011	\$12,791	\$10,659	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S71	NL400-70T+800G SSD/24G/2x10GE 2x1GE	\$109,298	24%	\$83,066	\$13,116	\$10,930	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S72	NL400-70T+800G SSD/48G/4x1GE	\$108,926	24%	\$82,784	\$13,071	\$10,893	\$0	\$0	\$0	IS	ISILON	
NL400-SAT-S73	NL400-70T+800G SSD/48G/2x10GE 2x1GE	\$111,631	24%	\$84,840	\$13,396	\$11,163	\$0	\$0	\$0	IS	ISILON	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
NL410-SAT-002	NL410-72T/24G/2x10GE 2x1GE	\$71,678	24%	\$54,475	\$8,601	\$7,168	\$0	\$0	\$0	IS	ISILON
NL410-SAT-002-HO	NL410-72T/24G/2x10GE 2x1GE/HO	\$41,954	24%	\$31,885	\$5,034	\$4,195	\$0	\$0	\$0	IS	ISILON
NL410-SAT-003	NL410-72T/48G/2x10GE 2x1GE	\$72,835	24%	\$55,355	\$8,740	\$7,284	\$0	\$0	\$0	IS	ISILON
NL410-SAT-003-HO	NL410-72T/48G/2x10GE 2x1GE/HO	\$42,689	24%	\$32,444	\$5,123	\$4,269	\$0	\$0	\$0	IS	ISILON
NL410-SAT-005	NL410-144T/24G/2x10GE 2x1GE	\$105,365	24%	\$80,077	\$12,644	\$10,537	\$0	\$0	\$0	IS	ISILON
NL410-SAT-005-HO	NL410-144T/24G/2x10GE 2x1GE/HO	\$49,072	24%	\$37,295	\$5,889	\$4,907	\$0	\$0	\$0	IS	ISILON
NL410-SAT-006	NL410-144T/48G/2x10GE 2x1GE	\$106,522	24%	\$80,957	\$12,783	\$10,652	\$0	\$0	\$0	IS	ISILON
NL410-SAT-006-HO	NL410-144T/48G/2x10GE 2x1GE/HO	\$49,808	24%	\$37,854	\$5,977	\$4,981	\$0	\$0	\$0	IS	ISILON
NL410-SAT-008	NL410-36T/24G/2x10GE 2x1GE	\$55,567	24%	\$42,231	\$6,668	\$5,557	\$0	\$0	\$0	IS	ISILON
NL410-SAT-008-HO	NL410-36T/24G/2x10GE 2x1GE/HO	\$39,129	24%	\$29,738	\$4,695	\$3,913	\$0	\$0	\$0	IS	ISILON
NL410-SAT-009	NL410-36T/48G/2x10GE 2x1GE	\$56,760	24%	\$43,138	\$6,811	\$5,676	\$0	\$0	\$0	IS	ISILON
NL410-SAT-009-HO	NL410-36T/48G/2x10GE 2x1GE/HO	\$39,865	24%	\$30,297	\$4,784	\$3,987	\$0	\$0	\$0	IS	ISILON
NL410-SAT-011	NL410-108T/24G/2x10GE 2x1GE	\$88,767	24%	\$67,463	\$10,652	\$8,877	\$0	\$0	\$0	IS	ISILON
NL410-SAT-011-HO	NL410-108T/24G/2x10GE 2x1GE/HO	\$47,467	24%	\$36,075	\$5,696	\$4,747	\$0	\$0	\$0	IS	ISILON
NL410-SAT-012	NL410-108T/48G/2x10GE 2x1GE	\$89,960	24%	\$68,370	\$10,795	\$8,996	\$0	\$0	\$0	IS	ISILON
NL410-SAT-012-HO	NL410-108T/48G/2x10GE 2x1GE/HO	\$48,203	24%	\$36,634	\$5,784	\$4,820	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E02	NL410-144T SED/24G/2x10GE 2x1GE	\$136,974	24%	\$104,100	\$16,437	\$13,697	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E02-HO	NL410-144T SED/24G/2x10GE 2x1GE/HO	\$66,247	24%	\$50,348	\$7,950	\$6,625	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E03	NL410-144T SED/48G/2x10GE 2x1GE	\$138,479	24%	\$105,244	\$16,617	\$13,848	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E03-HO	NL410-144T SED/48G/2x10GE 2x1GE/HO	\$67,241	24%	\$51,103	\$8,069	\$6,724	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E04	INA NL410-140T+800G SSD-SED/12G/2x10GE	\$181,561	24%	\$137,986	\$21,787	\$18,156	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E05	NL410-140T+800G SSD-SED/24G/2x10GE 2x1GE	\$168,422	24%	\$128,001	\$20,211	\$16,842	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E05-HO	NL410-140T+800G SSD-SED/24G/2x10GE/HO	\$83,575	24%	\$63,517	\$10,029	\$8,358	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E06	NL410-140T+800G SSD-SED/48G/2x10GE 2x1GE	\$171,226	24%	\$130,132	\$20,547	\$17,123	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E06-HO	NL410-140T+800G SSD-SED/48G/2x10GE/HO	\$84,650	24%	\$64,334	\$10,158	\$8,465	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E08	NL410-108T SED/24G/2x10GE 2x1GE	\$115,397	24%	\$87,702	\$13,848	\$11,540	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E08-HO	NL410-108T SED/24G/2x10GE 2x1GE/HO	\$64,080	24%	\$48,701	\$7,690	\$6,408	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E09	NL410-108T SED/48G/2x10GE 2x1GE	\$116,948	24%	\$88,880	\$14,034	\$11,695	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E09-HO	NL410-108T SED/48G/2x10GE 2x1GE/HO	\$65,074	24%	\$49,456	\$7,809	\$6,507	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E11	NL410-105T+800G SSD-SED/24G/2x10GE 2x1GE	\$150,321	24%	\$114,244	\$18,039	\$15,032	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E11-HO	NL410-105T+800G SSD-SED/24G/2x10GE/HO	\$81,428	24%	\$61,885	\$9,771	\$8,143	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E12	NL410-105T+800G SSD-SED/48G/2x10GE 2x1GE	\$153,117	24%	\$116,369	\$18,374	\$15,312	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E12-HO	NL410-105T+800G SSD-SED/48G/2x10GE/HO	\$82,483	24%	\$62,687	\$9,898	\$8,248	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E31	NL410-210T+800G SSD-SED/24G/2x10GE 2x1GE	\$191,764	24%	\$145,741	\$23,012	\$19,176	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E31-HO	NL410-210T+800G SSD-SED/24G/2x10GE/HO	\$111,025	24%	\$84,379	\$13,323	\$11,103	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E32	NL410-210T+800G SSD-SED/48G/2x10GE 2x1GE	\$193,870	24%	\$147,341	\$23,264	\$19,387	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E32-HO	NL410-210T+800G SSD-SED/48G/2x10GE/HO	\$111,999	24%	\$85,119	\$13,440	\$11,200	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E33	NL410-280T+1.6T SSD SED/24G/2x10GE 2x1GE	\$230,116	24%	\$174,888	\$27,614	\$23,012	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E33-HO	NL410-280T+1.6T SSD SED/24G/2x10GE/HO	\$120,477	24%	\$91,563	\$14,457	\$12,048	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E34	NL410-280T+1.6T SSD SED/48G/2x10GE 2x1GE	\$232,644	24%	\$176,809	\$27,917	\$23,264	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E34-HO	NL410-280T+1.6T SSD SED/48G/2x10GE/HO	\$120,882	24%	\$91,870	\$14,506	\$12,088	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S02	NL410-90T+2.4T SSD/24G/2x10GE 2x1GE	\$156,960	24%	\$119,290	\$18,835	\$15,696	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S03	NL410-90T+2.4T SSD/48G/2x10GE 2x1GE	\$159,202	24%	\$120,994	\$19,104	\$15,920	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S05	NL410-140T+800G SSD/24G/2x10GE 2x1GE	\$129,555	24%	\$98,462	\$15,547	\$12,956	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S05-HO	NL410-140T+800G SSD/24G/2x10GE 2x1GE/HO	\$61,907	24%	\$47,049	\$7,429	\$6,191	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S06	NL410-140T+800G SSD/48G/2x10GE 2x1GE	\$131,564	24%	\$99,989	\$15,788	\$13,156	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S06-HO	NL410-140T+800G SSD/48G/2x10GE 2x1GE/HO	\$62,703	24%	\$47,654	\$7,524	\$6,270	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S08	NL410-210T+800G SSD/24G/2x10GE 2x1GE	\$147,511	24%	\$112,108	\$17,701	\$14,751	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S08-HO	NL410-210T+800G SSD/24G/2x10GE 2x1GE/HO	\$82,241	24%	\$62,503	\$9,869	\$8,224	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S09	NL410-210T+800G SSD/48G/2x10GE 2x1GE	\$149,131	24%	\$113,340	\$17,896	\$14,913	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S09-HO	NL410-210T+800G SSD/48G/2x10GE 2x1GE/HO	\$82,962	24%	\$63,051	\$9,955	\$8,296	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S11	NL410-280T+1.6T SSD/24G/2x10GE 2x1GE	\$177,013	24%	\$134,530	\$21,242	\$17,701	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S11-HO	NL410-280T+1.6T SSD/24G/2x10GE 2x1GE/HO	\$89,243	24%	\$67,825	\$10,709	\$8,924	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S12	NL410-280T+1.6T SSD/48G/2x10GE 2x1GE	\$178,957	24%	\$136,007	\$21,475	\$17,896	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S12-HO	NL410-280T+1.6T SSD/48G/2x10GE 2x1GE/HO	\$89,542	24%	\$68,052	\$10,745	\$8,954	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S14	NL410-120T+2.4T SSD/24G/2x10GE 2x1GE	\$170,548	24%	\$129,616	\$20,466	\$17,055	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S15	NL410-120T+2.4T SSD/48G/2x10GE 2x1GE	\$171,880	24%	\$130,629	\$20,626	\$17,188	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S16	NL410-35T+800G SSD/48G/2x10GE 2x1GE	\$82,214	24%	\$62,483	\$9,866	\$8,221	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S17	NL410-140T+400G SSD/24G/2x10GE 2x1GE	\$115,158	24%	\$87,520	\$13,819	\$11,516	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S17-HO	NL410-140T+400G SSD/24G/2x10GE 2x1GE/HO	\$55,752	24%	\$42,372	\$6,690	\$5,575	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S18	NL410-140T+400G SSD/48G/2x10GE 2x1GE	\$116,665	24%	\$88,665	\$14,000	\$11,667	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S18-HO	NL410-140T+400G SSD/48G/2x10GE 2x1GE/HO	\$56,524	24%	\$42,958	\$6,783	\$5,652	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S20	NL410-34T+800G SSD/24G/2x10GE 2x1GE	\$89,898	24%	\$68,322	\$10,788	\$8,990	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S21	NL410-34T+800G SSD/48G/2x10GE 2x1GE	\$92,153	24%	\$70,036	\$11,058	\$9,215	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S22	NL410-68T+1.6T SSD/48G/2x10GE 2x1GE	\$123,193	24%	\$93,627	\$14,783	\$12,319	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S23	NL410-102T+1.6T SSD/48G/2x10GE 2x1GE	\$157,122	24%	\$119,413	\$18,855	\$15,712	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S24	NL410-136T+800G SSD/24G/2x10GE 2x1GE	\$140,462	24%	\$106,751	\$16,855	\$14,046	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S25	NL410-136T+800G SSD/48G/2x10GE 2x1GE	\$139,897	24%	\$106,322	\$16,788	\$13,990	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S26	NL410-66T+1.2T SSD/48G/2x10GE 2x1GE	\$113,382	24%	\$86,170	\$13,606	\$11,338	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S27	NL410-132T+2.4T SSD/48G/2x10GE 2x1GE	\$168,283	24%	\$127,895	\$20,194	\$16,828	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S29	NL410-64T+1.6T SSD/24G/2x10GE 2x1GE	\$122,702	24%	\$93,254	\$14,724	\$12,270	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S30	NL410-64T+1.6T SSD/48G/2x10GE 2x1GE	\$124,888	24%	\$94,915	\$14,987	\$12,489	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S31	NL410-96T+1.6T SSD/24G/2x10GE 2x1GE	\$139,951	24%	\$106,363	\$16,794	\$13,995	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S33	NL410-128T+3.2T SSD/24G/2x10GE 2x1GE	\$190,016	24%	\$144,412	\$22,802	\$19,002	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
NL410-SAT-S34	NL410-128T+3.2T SSD/48G/2x10GE 2x1GE	\$196,329	24%	\$149,210	\$23,559	\$19,633	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S37	NL410-70T+400G SSD/24G/2x10GE 2x1GE	\$82,810	24%	\$62,936	\$9,937	\$8,281	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S37-HO	NL410-70T+400G SSD/24G/2x10GE 2x1GE/HO	\$48,508	24%	\$36,866	\$5,821	\$4,851	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S38	NL410-70T+400G SSD/48G/2x10GE 2x1GE	\$84,125	24%	\$63,935	\$10,095	\$8,413	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S38-HO	NL410-70T+400G SSD/48G/2x10GE 2x1GE/HO	\$49,279	24%	\$37,452	\$5,913	\$4,928	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S40	NL410-35T+200G SSD/24G/2x10GE 2x1GE	\$64,111	24%	\$48,724	\$7,693	\$6,411	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S40-HO	NL410-35T+200G SSD/24G/2x10GE 2x1GE/HO	\$42,324	24%	\$32,166	\$5,079	\$4,232	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S41	NL410-35T+200G SSD/48G/2x10GE 2x1GE	\$65,252	24%	\$49,592	\$7,830	\$6,525	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S41-HO	NL410-35T+200G SSD/48G/2x10GE 2x1GE/HO	\$43,078	24%	\$32,739	\$5,169	\$4,308	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S42	NL410-105T+800G SSD/24G/2x10GE 2x1GE	\$115,631	24%	\$87,880	\$13,876	\$11,563	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S42-HO	NL410-105T+800G SSD/24G/2x10GE 2x1GE/HO	\$60,317	24%	\$45,841	\$7,238	\$6,032	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S43	NL410-105T+800G SSD/48G/2x10GE 2x1GE	\$117,782	24%	\$89,514	\$14,134	\$11,778	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S43-HO	NL410-105T+800G SSD/48G/2x10GE 2x1GE/HO	\$61,099	24%	\$46,435	\$7,332	\$6,110	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S44	NL410-210T+800G SSD 4kn/24G/2x10GE 2x1GE	\$147,511	24%	\$112,108	\$17,701	\$14,751	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S45	NL410-210T+800G SSD 4kn/48G/2x10GE 2x1GE	\$149,131	24%	\$113,340	\$17,896	\$14,913	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S47	NL410-35T+800G SSD/24G/2x10GE 2x1GE	\$80,963	24%	\$61,532	\$9,716	\$8,096	\$0	\$0	\$0	IS	ISILON
NL820-0006	NL400 GNA ENABLER KIT 2 X 800GB	\$69,722	24%	\$52,989	\$8,367	\$6,972	\$0	\$0	\$0	IS	ISILON
NL820-0068	Field Upgrade Kit,3.5in,1x800GB SED SSD	\$46,182	24%	\$35,098	\$5,542	\$4,618	\$0	\$0	\$0	IS	ISILON
NL820-0069	Field Upgrade Kit,3.5in,2x800GB SED SSD	\$90,339	24%	\$68,886	\$10,877	\$9,064	\$0	\$0	\$0	IS	ISILON
NL820-0070	Field Upgrade Kit,3.5in,3x800GB SED SSD	\$136,229	24%	\$103,534	\$16,347	\$13,623	\$0	\$0	\$0	IS	ISILON
NL820-0071	Field Upgrade Kit,3.5in,4x800GB SED SSD	\$156,802	24%	\$119,170	\$18,816	\$15,680	\$0	\$0	\$0	IS	ISILON
S200-SAS-001	S200-7.2T/48G/4x1GE	\$50,689	24%	\$38,524	\$6,083	\$5,069	\$0	\$0	\$0	IS	ISILON
S200-SAS-002	S200-7.2T/48G/2x10GE SFP+2x1GE	\$52,613	24%	\$39,986	\$6,314	\$5,261	\$0	\$0	\$0	IS	ISILON
S200-SAS-003	S200-7.2T/96G/4x1GE	\$52,982	24%	\$40,266	\$6,358	\$5,298	\$0	\$0	\$0	IS	ISILON
S200-SAS-004	S200-7.2T/96G/2x10GE SFP+2x1GE	\$54,905	24%	\$41,728	\$6,589	\$5,491	\$0	\$0	\$0	IS	ISILON
S200-SAS-005	S200-14.4T/48G/4x1GE	\$63,583	24%	\$48,323	\$7,630	\$6,358	\$0	\$0	\$0	IS	ISILON
S200-SAS-006	S200-14.4T/48G/2x10GE SFP+2x1GE	\$65,506	24%	\$49,785	\$7,861	\$6,551	\$0	\$0	\$0	IS	ISILON
S200-SAS-007	S200-14.4T/96G/4x1GE	\$65,875	24%	\$50,065	\$7,905	\$6,588	\$0	\$0	\$0	IS	ISILON
S200-SAS-008	S200-14.4T/96G/2x10GE SFP+2x1GE	\$67,799	24%	\$51,527	\$8,136	\$6,780	\$0	\$0	\$0	IS	ISILON
S200-SAS-013	S200-21.6T/96G/4x1GE	\$79,759	24%	\$60,617	\$9,571	\$7,976	\$0	\$0	\$0	IS	ISILON
S200-SAS-014	S200-21.6T/96G/2x10GE SFP+2x1GE	\$81,683	24%	\$62,079	\$9,802	\$8,168	\$0	\$0	\$0	IS	ISILON
S200-SAS-015	S200-21.6T/24G/4x1GE	\$76,104	24%	\$57,839	\$9,132	\$7,610	\$0	\$0	\$0	IS	ISILON
S200-SAS-016	S200-21.6T/24G/2x10GE SFP+2x1GE	\$78,028	24%	\$59,301	\$9,363	\$7,803	\$0	\$0	\$0	IS	ISILON
S200-SAS-017	S200-21.6T/48G/4x1GE	\$77,467	24%	\$58,875	\$9,296	\$7,747	\$0	\$0	\$0	IS	ISILON
S200-SAS-018	S200-21.6T/48G/2x10GE SFP+2x1GE	\$79,391	24%	\$60,337	\$9,527	\$7,939	\$0	\$0	\$0	IS	ISILON
S200-SAS-019	S200-28.8T/48G/2x10GE SFP+2x1GE	\$91,801	24%	\$69,769	\$11,016	\$9,180	\$0	\$0	\$0	IS	ISILON
S200-SAS-020	S200-28.8T/96G/2x10GE SFP+2x1GE	\$95,508	24%	\$72,586	\$11,461	\$9,551	\$0	\$0	\$0	IS	ISILON
S200-SAS-S01	S200-6.9T+200G SSD/24G/4x1GE	\$50,215	24%	\$38,163	\$6,026	\$5,022	\$0	\$0	\$0	IS	ISILON
S200-SAS-S02	S200-6.9T+200G SSD/24G/2x10GE SFP+2x1GE	\$51,975	24%	\$39,501	\$6,237	\$5,198	\$0	\$0	\$0	IS	ISILON
S200-SAS-S03	S200-6.9T+200G SSD/48G/4x1GE	\$51,462	24%	\$39,111	\$6,175	\$5,146	\$0	\$0	\$0	IS	ISILON
S200-SAS-S04	S200-6.9T+200G SSD/96G/4x1GE	\$53,559	24%	\$40,705	\$6,427	\$5,356	\$0	\$0	\$0	IS	ISILON
S200-SAS-S05	S200-6.9T+200G SSD/96G/2x10GE SFP+2x1GE	\$55,320	24%	\$42,043	\$6,638	\$5,532	\$0	\$0	\$0	IS	ISILON
S200-SAS-S06	S200-5.4T+1.2T SSD/24G/4x1GE	\$75,281	24%	\$57,214	\$9,034	\$7,528	\$0	\$0	\$0	IS	ISILON
S200-SAS-S07	S200-5.4T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$77,112	24%	\$58,605	\$9,253	\$7,711	\$0	\$0	\$0	IS	ISILON
S200-SAS-S08	S200-5.4T+1.2T SSD/48G/4x1GE	\$76,477	24%	\$58,123	\$9,177	\$7,648	\$0	\$0	\$0	IS	ISILON
S200-SAS-S09	S200-5.4T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$78,308	24%	\$59,514	\$9,397	\$7,831	\$0	\$0	\$0	IS	ISILON
S200-SAS-S10	S200-5.4T+1.2T SSD/96G/4x1GE	\$78,206	24%	\$59,437	\$9,385	\$7,821	\$0	\$0	\$0	IS	ISILON
S200-SAS-S11	S200-5.4T+1.2T SSD/96G/2x10GE SFP+2x1GE	\$79,966	24%	\$60,774	\$9,596	\$7,997	\$0	\$0	\$0	IS	ISILON
S200-SAS-S12	S200-13.2T+400G SSD/24G/4x1GE	\$66,210	24%	\$50,320	\$7,945	\$6,621	\$0	\$0	\$0	IS	ISILON
S200-SAS-S13	S200-13.2T+400G SSD/24G/2x10GE SFP+2x1GE	\$67,970	24%	\$51,657	\$8,156	\$6,797	\$0	\$0	\$0	IS	ISILON
S200-SAS-S14	S200-13.2T+400G SSD/48G/4x1GE	\$67,457	24%	\$51,267	\$8,095	\$6,746	\$0	\$0	\$0	IS	ISILON
S200-SAS-S15	S200-13.2T+400G SSD/96G/4x1GE	\$69,554	24%	\$52,861	\$8,346	\$6,955	\$0	\$0	\$0	IS	ISILON
S200-SAS-S16	S200-10.8T+1.2T SSD/24G/4x1GE	\$84,488	24%	\$64,211	\$10,139	\$8,449	\$0	\$0	\$0	IS	ISILON
S200-SAS-S17	S200-10.8T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$86,248	24%	\$65,548	\$10,350	\$8,625	\$0	\$0	\$0	IS	ISILON
S200-SAS-S18	S200-10.8T+1.2T SSD/48G/4x1GE	\$85,735	24%	\$65,159	\$10,288	\$8,574	\$0	\$0	\$0	IS	ISILON
S200-SAS-S19	S200-10.8T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$87,495	24%	\$66,496	\$10,499	\$8,750	\$0	\$0	\$0	IS	ISILON
S200-SAS-S20	S200-10.8T+1.2T SSD/96G/2x10GE SFP+2x1GE	\$89,593	24%	\$68,091	\$10,751	\$8,959	\$0	\$0	\$0	IS	ISILON
S200-SAS-S21	S200-5.5T+200G SSD/24G/2x10GE SFP+2x1GE	\$99,562	24%	\$75,667	\$11,947	\$9,956	\$0	\$0	\$0	IS	ISILON
S200-SAS-S22	S200-6.9T+200G SSD/24G/2x10GE SFP+2x1GE	\$100,713	24%	\$76,542	\$12,086	\$10,071	\$0	\$0	\$0	IS	ISILON
S200-SAS-S23	S200-6.9T+200G SSD/48G/2x10GE SFP+2x1GE	\$100,189	24%	\$76,144	\$12,023	\$10,019	\$0	\$0	\$0	IS	ISILON
S200-SAS-S24	S200-6.9T+200G SSD/48G/2x1GE	\$105,140	24%	\$79,906	\$12,617	\$10,514	\$0	\$0	\$0	IS	ISILON
S200-SAS-S25	S200-13.2T+400G SSD/48G/2x10GE SFP+2x1GE	\$102,330	24%	\$77,771	\$12,280	\$10,233	\$0	\$0	\$0	IS	ISILON
S200-SAS-S26	S200-10.8T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$104,126	24%	\$79,136	\$12,495	\$10,413	\$0	\$0	\$0	IS	ISILON
S200-SAS-S27	S200-19.8T+400G SSD/24G/4x1GE	\$77,841	24%	\$59,341	\$9,341	\$7,784	\$0	\$0	\$0	IS	ISILON
S200-SAS-S28	S200-19.8T+400G SSD/24G/2x10GE SFP+2x1GE	\$79,602	24%	\$60,498	\$9,552	\$7,960	\$0	\$0	\$0	IS	ISILON
S200-SAS-S29	S200-19.8T+400G SSD/48G/4x1GE	\$79,088	24%	\$60,107	\$9,491	\$7,909	\$0	\$0	\$0	IS	ISILON
S200-SAS-S30	S200-19.8T+400G SSD/48G/2x10GE SFP+2x1GE	\$80,849	24%	\$61,445	\$9,702	\$8,085	\$0	\$0	\$0	IS	ISILON
S200-SAS-S31	S200-19.8T+400G SSD/96G/4x1GE	\$81,186	24%	\$61,701	\$9,742	\$8,119	\$0	\$0	\$0	IS	ISILON
S200-SAS-S32	S200-19.8T+400G SSD/96G/2x10GE SFP+2x1GE	\$82,946	24%	\$63,039	\$9,954	\$8,295	\$0	\$0	\$0	IS	ISILON
S200-SAS-S33	S200-18.9T+1.2T SSD/24G/4x1GE	\$97,014	24%	\$73,731	\$11,642	\$9,701	\$0	\$0	\$0	IS	ISILON
S200-SAS-S34	S200-18.9T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$98,855	24%	\$75,130	\$11,863	\$9,886	\$0	\$0	\$0	IS	ISILON
S200-SAS-S35	S200-18.9T+1.2T SSD/48G/4x1GE	\$98,294	24%	\$74,703	\$11,795	\$9,829	\$0	\$0	\$0	IS	ISILON
S200-SAS-S36	S200-18.9T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$100,135	24%	\$76,103	\$12,016	\$10,014	\$0	\$0	\$0	IS	ISILON
S200-SAS-S37	S200-18.9T+1.2T SSD/96G/4x1GE	\$100,521	24%	\$76,396	\$12,063	\$10,052	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
S200-SAS-S38	S200-18.9T+1.2T SSD/96G/2x10GE SFP+2x1GE	\$102,361	24%	\$77,794	\$12,283	\$10,236	\$0	\$0	\$0	IS	ISILON
S200-SAS-S39	S200-13.2T+800G SSD/48G/2x10GE SFP+2x1GE	\$91,012	24%	\$69,169	\$10,921	\$9,101	\$0	\$0	\$0	IS	ISILON
S200-SAS-S40	S200-16.2T+2.4T SSD/48G/2x10GE SFP+2x1GE	\$145,651	24%	\$110,695	\$17,478	\$14,565	\$0	\$0	\$0	IS	ISILON
S200-SAS-S41	S200-13.2T 800G SSD/48G/4x1GE	\$75,998	24%	\$57,758	\$9,120	\$7,600	\$0	\$0	\$0	IS	ISILON
S200-SAS-S42	S200-13.2T 800G SSD/24G/4x1GE	\$74,751	24%	\$56,811	\$8,970	\$7,475	\$0	\$0	\$0	IS	ISILON
S200-SAS-S43	S200-13.2T 800G SSD/24G/2x10GE SFP 2x1GE	\$76,511	24%	\$58,148	\$9,181	\$7,651	\$0	\$0	\$0	IS	ISILON
S200-SAS-S44	S200-13.2T 800G SSD/96G/4x1GE	\$78,096	24%	\$59,353	\$9,372	\$7,810	\$0	\$0	\$0	IS	ISILON
S200-SAS-S45	S200-13.2T 800G SSD/96G/2x10GE SFP 2x1GE	\$79,856	24%	\$60,691	\$9,583	\$7,986	\$0	\$0	\$0	IS	ISILON
S200-SAS-S46	S200-16.2T 2.4T SSD/48G/4x1GE	\$122,600	24%	\$93,176	\$14,712	\$12,260	\$0	\$0	\$0	IS	ISILON
S200-SAS-S47	S200-16.2T 2.4T SSD/24G/4x1GE	\$121,322	24%	\$92,205	\$14,559	\$12,132	\$0	\$0	\$0	IS	ISILON
S200-SAS-S48	S200-16.2T 2.4T SSD/24G/2x10GE SFP 2x1GE	\$123,162	24%	\$93,603	\$14,779	\$12,316	\$0	\$0	\$0	IS	ISILON
S200-SAS-S49	S200-16.2T 2.4T SSD/96G/4x1GE	\$124,818	24%	\$94,862	\$14,978	\$12,482	\$0	\$0	\$0	IS	ISILON
S200-SAS-S50	S200-16.2T 2.4T SSD/96G/2x10GE SFP 2x1GE	\$126,656	24%	\$96,259	\$15,199	\$12,666	\$0	\$0	\$0	IS	ISILON
S200-SAS-S51	S200-10.8TB/2.4 TB/96G/4x1GE	\$121,122	24%	\$92,053	\$14,535	\$12,112	\$0	\$0	\$0	IS	ISILON
S200-SAS-S52	S200-13.2T/1.6T SSD/48G/2x10GE SFP 2x1GE	\$98,991	24%	\$75,233	\$11,879	\$9,899	\$0	\$0	\$0	IS	ISILON
S200-SAS-S53	S200-26.4T/1.6T SSD/48G/4x1GE	\$130,542	24%	\$99,212	\$15,665	\$13,054	\$0	\$0	\$0	IS	ISILON
S200-SAS-S54	S200-26.4T/1.6T SSD/48G/2x10GE SFP 2x1GE	\$132,503	24%	\$100,702	\$15,900	\$13,250	\$0	\$0	\$0	IS	ISILON
S200-SAS-S55	S200-13.2T/1.6T SSD/48G/4x1GE	\$97,031	24%	\$73,744	\$11,644	\$9,703	\$0	\$0	\$0	IS	ISILON
S200-SAS-S56	S200-26.4T/1.6T SSD/96G/2x10GE SFP 2x1GE	\$136,210	24%	\$103,520	\$16,345	\$13,621	\$0	\$0	\$0	IS	ISILON
S200-SAS-S57	S200-25.2T/2.4T SSD/96G/2x10GE SFP 2x1GE	\$150,536	24%	\$114,407	\$18,064	\$15,054	\$0	\$0	\$0	IS	ISILON
S200-SAS-S58	S200-24T/3.2T SSD/96G/2x10GE SFP 2x1GE	\$164,862	24%	\$125,295	\$19,783	\$16,486	\$0	\$0	\$0	IS	ISILON
S200-SAS-S59	S200-26.4T/800G SSD/48G/2x10GE 2x1GE	\$106,084	24%	\$80,624	\$12,730	\$10,608	\$0	\$0	\$0	IS	ISILON
S200-SAS-S60	S200-6.9T/800GB SSD/48G/2x10GE/2x1GE	\$66,005	24%	\$50,164	\$7,921	\$6,601	\$0	\$0	\$0	IS	ISILON
S200-SAS-S61	S200-6.9T/800GB SSD/96G/2x10GE/2x1GE	\$69,396	24%	\$52,741	\$8,328	\$6,940	\$0	\$0	\$0	IS	ISILON
S200-SAS-S62	S200-13.8T/800GB SSD/48G/2x10GE/2x1GE	\$77,221	24%	\$58,688	\$9,267	\$7,722	\$0	\$0	\$0	IS	ISILON
S200-SAS-S63	S200-13.8T/800GB SSD/96G/2x10GE/2x1GE	\$80,612	24%	\$61,265	\$9,673	\$8,061	\$0	\$0	\$0	IS	ISILON
S200-SAS-S64	S200-20.7T/800GB SSD/48G/2x10GE/2x1GE	\$83,014	24%	\$63,091	\$9,962	\$8,301	\$0	\$0	\$0	IS	ISILON
S200-SAS-S65	S200-20.7T/800GB SSD/96G/2x10GE/2x1GE	\$86,323	24%	\$65,605	\$10,359	\$8,632	\$0	\$0	\$0	IS	ISILON
S200-SAS-S66	S200-19.8T/1.6T SSD/48G/2x10GE/2x1GE	\$97,345	24%	\$73,982	\$11,681	\$9,735	\$0	\$0	\$0	IS	ISILON
S200-SAS-S67	S200-19.8T/1.6T SSD/96G/2x10GE/2x1GE	\$100,654	24%	\$76,497	\$12,078	\$10,065	\$0	\$0	\$0	IS	ISILON
S200-SAS-S68	S200-27.6T/800GB SSD/48G/2x10GE/2x1GE	\$106,392	24%	\$80,858	\$12,767	\$10,639	\$0	\$0	\$0	IS	ISILON
S200-SAS-S69	S200-27.6T/800GB SSD/96G/2x10GE/2x1GE	\$110,037	24%	\$83,628	\$13,204	\$11,004	\$0	\$0	\$0	IS	ISILON
S200-SAS-S70	S200-13.2T/1.6T SSD/96G/2x10GE/2x1GE	\$101,342	24%	\$77,020	\$12,161	\$10,134	\$0	\$0	\$0	IS	ISILON
S200-SSD-007	S200-4.8T/24G/4x1GE	\$166,839	24%	\$126,798	\$20,021	\$16,684	\$0	\$0	\$0	IS	ISILON
S200-SSD-008	S200-4.8T/24G/2x10GE SFP+2x1GE	\$168,691	24%	\$128,205	\$20,243	\$16,869	\$0	\$0	\$0	IS	ISILON
S200-SSD-009	S200-4.8T/48G/4x1GE	\$168,151	24%	\$127,795	\$20,178	\$16,815	\$0	\$0	\$0	IS	ISILON
S200-SSD-010	S200-4.8T/48G/2x10GE SFP+2x1GE	\$170,002	24%	\$129,202	\$20,400	\$17,000	\$0	\$0	\$0	IS	ISILON
S200-SSD-011	S200-4.8T/96G/4x1GE	\$170,357	24%	\$129,471	\$20,443	\$17,036	\$0	\$0	\$0	IS	ISILON
S200-SSD-012	S200-4.8T/96G/2x10GE SFP+2x1GE	\$172,209	24%	\$130,879	\$20,665	\$17,221	\$0	\$0	\$0	IS	ISILON
S210-SAS-001	S210-7.2TB/32G/2x10GE+2x1GE	\$53,752	24%	\$40,852	\$6,450	\$5,375	\$0	\$0	\$0	IS	ISILON
S210-SAS-002	S210-7.2TB/64G/2x10GE+2x1GE	\$55,899	24%	\$42,483	\$6,708	\$5,590	\$0	\$0	\$0	IS	ISILON
S210-SAS-003	S210-14.4TB/32G/2x10GE+2x1GE	\$65,983	24%	\$50,147	\$7,918	\$6,598	\$0	\$0	\$0	IS	ISILON
S210-SAS-004	S210-14.4TB/64G/2x10GE+2x1GE	\$68,504	24%	\$52,063	\$8,220	\$6,850	\$0	\$0	\$0	IS	ISILON
S210-SAS-005	S210-21.6TB/64G/2x10GE+2x1GE	\$76,789	24%	\$58,360	\$9,215	\$7,679	\$0	\$0	\$0	IS	ISILON
S210-SAS-006	S210-21.6TB/128G/2x10GE+2x1GE	\$81,485	24%	\$61,929	\$9,778	\$8,149	\$0	\$0	\$0	IS	ISILON
S210-SAS-007	S210-21.6TB/256G/2x10GE+2x1GE	\$92,218	24%	\$70,086	\$11,066	\$9,222	\$0	\$0	\$0	IS	ISILON
S210-SAS-008	S210-28.8TB/64G/2x10GE+2x1GE	\$91,925	24%	\$69,863	\$11,031	\$9,193	\$0	\$0	\$0	IS	ISILON
S210-SAS-009	S210-28.8TB/128G/2x10GE+2x1GE	\$96,621	24%	\$73,432	\$11,595	\$9,662	\$0	\$0	\$0	IS	ISILON
S210-SAS-010	S210-28.8TB/256G/2x10GE+2x1GE	\$107,354	24%	\$81,589	\$12,882	\$10,735	\$0	\$0	\$0	IS	ISILON
S210-SAS-011	S210-14.4T/128G/2x10GE/2x1GE	\$76,200	24%	\$57,912	\$9,144	\$7,620	\$0	\$0	\$0	IS	ISILON
S210-SAS-012	S210-14.4T/256G/2x10GE/2x1GE	\$87,214	24%	\$66,283	\$10,466	\$8,721	\$0	\$0	\$0	IS	ISILON
S210-SAS-013	S210-7.2T/128G/2x10GE/2x1GE	\$63,379	24%	\$48,168	\$7,605	\$6,338	\$0	\$0	\$0	IS	ISILON
S210-SAS-014	S210-7.2T/256G/2x10GE/2x1GE	\$74,110	24%	\$56,324	\$8,893	\$7,411	\$0	\$0	\$0	IS	ISILON
S210-SAS-015	S210-14.4T/128G/2x40GE/2x1GE	\$77,847	24%	\$59,164	\$9,342	\$7,785	\$0	\$0	\$0	IS	ISILON
S210-SAS-016	S210-14.4T/256G/2x40GE/2x1GE	\$88,903	24%	\$67,566	\$10,668	\$8,900	\$0	\$0	\$0	IS	ISILON
S210-SAS-017	S210-14.4T/64G/2x40GE/2x1GE	\$70,068	24%	\$53,252	\$8,408	\$7,007	\$0	\$0	\$0	IS	ISILON
S210-SAS-018	S210-21.6T/128G/2x40GE/2x1GE	\$83,117	24%	\$63,169	\$9,974	\$8,312	\$0	\$0	\$0	IS	ISILON
S210-SAS-019	S210-21.6T/256G/2x40GE/2x1GE	\$93,885	24%	\$71,353	\$11,266	\$9,389	\$0	\$0	\$0	IS	ISILON
S210-SAS-020	S210-21.6T/64G/2x40GE/2x1GE	\$78,406	24%	\$59,589	\$9,409	\$7,841	\$0	\$0	\$0	IS	ISILON
S210-SAS-021	S210-28.8T/128G/2x40GE/2x1GE	\$98,368	24%	\$74,760	\$11,804	\$9,837	\$0	\$0	\$0	IS	ISILON
S210-SAS-022	S210-28.8T/256G/2x40GE/2x1GE	\$109,122	24%	\$82,933	\$13,095	\$10,912	\$0	\$0	\$0	IS	ISILON
S210-SAS-023	S210-28.8T/64G/2x40GE/2x1GE	\$93,664	24%	\$71,185	\$11,240	\$9,366	\$0	\$0	\$0	IS	ISILON
S210-SAS-024	S210-7.2T/128G/2x40GE/2x1GE	\$64,841	24%	\$49,279	\$7,781	\$6,484	\$0	\$0	\$0	IS	ISILON
S210-SAS-025	S210-7.2T/256G/2x40GE/2x1GE	\$75,631	24%	\$57,480	\$9,076	\$7,563	\$0	\$0	\$0	IS	ISILON
S210-SAS-026	S210-7.2T/64G/2x40GE/2x1GE	\$57,266	24%	\$43,522	\$6,872	\$5,727	\$0	\$0	\$0	IS	ISILON
S210-SAS-E01	S210-21.6T SED/64G/2x10GE+2x1GE	\$96,056	24%	\$73,003	\$11,527	\$9,606	\$0	\$0	\$0	IS	ISILON
S210-SAS-E01-HO	S210-21.6T SED/64G/2x10GE 2x1GE/HO	\$46,070	24%	\$35,013	\$5,528	\$4,607	\$0	\$0	\$0	IS	ISILON
S210-SAS-E02	S210-21.6T SED/128G/2x10GE+2x1GE	\$101,737	24%	\$77,320	\$12,208	\$10,174	\$0	\$0	\$0	IS	ISILON
S210-SAS-E02-HO	S210-21.6T SED/128G/2x10GE 2x1GE/HO	\$49,050	24%	\$37,278	\$5,886	\$4,905	\$0	\$0	\$0	IS	ISILON
S210-SAS-E03	S210-21.6T SED/256G/2x10GE+2x1GE	\$114,722	24%	\$87,189	\$13,767	\$11,472	\$0	\$0	\$0	IS	ISILON
S210-SAS-E03-HO	S210-21.6T SED/256G/2x10GE 2x1GE/HO	\$55,789	24%	\$42,400	\$6,695	\$5,579	\$0	\$0	\$0	IS	ISILON
S210-SAS-E04	S210-20.7T+800G SSD-SED/64G/2x10GE+2x1GE	\$114,547	24%	\$87,056	\$13,746	\$11,455	\$0	\$0	\$0	IS	ISILON
S210-SAS-E04-HO	S210-20.7T/800G SSD-SED/64G/2x10GE/HO	\$55,615	24%	\$42,267	\$6,674	\$5,562	\$0	\$0	\$0	IS	ISILON
S210-SAS-E05	S210-20.7T+800G SSD-SED/128G/2x10GE2x1GE	\$120,417	24%	\$91,517	\$14,450	\$12,042	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
S210-SAS-E05-HO	S210-20.7T/800G SSD-SED/128G/2x10GE/HO	\$58,595	24%	\$44,532	\$7,031	\$5,860	\$0	\$0	\$0	IS	ISILON
S210-SAS-E06	S210-20.7T+800G SSD-SED/256G/2x10GE2x1GE	\$133,834	24%	\$101,714	\$16,060	\$13,383	\$0	\$0	\$0	IS	ISILON
S210-SAS-E06-HO	S210-20.7T/800G SSD-SED/256G/2x10GE/HO	\$65,334	24%	\$49,654	\$7,840	\$6,533	\$0	\$0	\$0	IS	ISILON
S210-SAS-E07	S210-19.8T+1.6T SSD-SED/64G/2x10GE+2x1GE	\$134,240	24%	\$102,022	\$16,109	\$13,424	\$0	\$0	\$0	IS	ISILON
S210-SAS-E07-HO	S210-19.8T/1.6T SSD-SED/64G/2x10GE/HO	\$65,267	24%	\$49,603	\$7,832	\$6,527	\$0	\$0	\$0	IS	ISILON
S210-SAS-E08	S210-19.8T+1.6T SSD-SED/128G/2x10G+2x1GE	\$140,110	24%	\$106,484	\$16,813	\$14,011	\$0	\$0	\$0	IS	ISILON
S210-SAS-E08-HO	S210-19.8T/1.6T SSD-SED/128G/2x10G/HO	\$68,247	24%	\$51,868	\$8,190	\$6,825	\$0	\$0	\$0	IS	ISILON
S210-SAS-E09	S210-19.8T+1.6T SSD-SED/256G/2x10G+2x1GE	\$153,526	24%	\$116,680	\$18,423	\$15,353	\$0	\$0	\$0	IS	ISILON
S210-SAS-E09-HO	S210-19.8T/1.6T SSD-SED/256G/2x10G/HO	\$74,986	24%	\$56,989	\$8,998	\$7,499	\$0	\$0	\$0	IS	ISILON
S210-SAS-E10	S210-20.7T+1.6T SSD-SED/64G/2x10GE 2x1GE	\$122,654	24%	\$93,217	\$14,718	\$12,265	\$0	\$0	\$0	IS	ISILON
S210-SAS-E11	S210-20.7T+1.6T SSD-SED/128G/2x10GE 2x1	\$128,080	24%	\$97,341	\$15,370	\$12,808	\$0	\$0	\$0	IS	ISILON
S210-SAS-E12	S210-20.7T+1.6T SSD-SED/256G/2x10GE 2x1	\$140,481	24%	\$106,766	\$16,858	\$14,048	\$0	\$0	\$0	IS	ISILON
S210-SAS-E13	S210-19.8T+3.2T SSD-SED/64G/2x10GE 2x1GE	\$168,488	24%	\$128,051	\$20,219	\$16,849	\$0	\$0	\$0	IS	ISILON
S210-SAS-E14	S210-19.8T+3.2T SSD-SED/128G/2x10GE 2x1	\$174,123	24%	\$132,333	\$20,895	\$17,412	\$0	\$0	\$0	IS	ISILON
S210-SAS-E15	S210-19.8T+3.2T SSD-SED/256G/2x10GE 2x1	\$187,003	24%	\$142,122	\$22,440	\$18,700	\$0	\$0	\$0	IS	ISILON
S210-SAS-E22	S210-19.8T/1.6T SSD-SED/128G/2x40GE/2x1G	\$142,105	24%	\$108,000	\$17,053	\$14,211	\$0	\$0	\$0	IS	ISILON
S210-SAS-E23	S210-19.8T/1.6T SSD-SED/256G/2x40GE/2x1G	\$155,557	24%	\$118,223	\$18,667	\$15,556	\$0	\$0	\$0	IS	ISILON
S210-SAS-E24	S210-19.8T/1.6T SSD-SED/64G/2x40GE/2x1GE	\$136,221	24%	\$103,528	\$16,347	\$13,622	\$0	\$0	\$0	IS	ISILON
S210-SAS-E25	S210-19.8T+3.2T SSD-SED/128G/2x40GE 2x1G	\$176,399	24%	\$134,063	\$21,168	\$17,640	\$0	\$0	\$0	IS	ISILON
S210-SAS-E26	S210-19.8T+3.2T SSD-SED/256G/2x40GE 2x1G	\$189,286	24%	\$143,857	\$22,714	\$18,929	\$0	\$0	\$0	IS	ISILON
S210-SAS-E27	S210-19.8T+3.2T SSD-SED/64G/2x40GE 2x1GE	\$170,763	24%	\$129,780	\$20,492	\$17,076	\$0	\$0	\$0	IS	ISILON
S210-SAS-E28	S210-20.7T/800G SSD-SED/128G/2x40GE2x1GE	\$122,302	24%	\$92,950	\$14,676	\$12,230	\$0	\$0	\$0	IS	ISILON
S210-SAS-E29	S210-20.7T/800G SSD-SED/256G/2x40GE2x1GE	\$135,765	24%	\$103,181	\$16,292	\$13,577	\$0	\$0	\$0	IS	ISILON
S210-SAS-E30	S210-20.7T/800G SSD-SED/64G/2x40GE/2x1GE	\$116,412	24%	\$88,473	\$13,969	\$11,641	\$0	\$0	\$0	IS	ISILON
S210-SAS-E31	S210-20.7T+1.6T SSD-SED/128G/2x40GE 2x1G	\$130,110	24%	\$98,884	\$15,613	\$13,011	\$0	\$0	\$0	IS	ISILON
S210-SAS-E32	S210-20.7T+1.6T SSD-SED/256G/2x40GE 2x1G	\$142,532	24%	\$108,324	\$17,104	\$14,253	\$0	\$0	\$0	IS	ISILON
S210-SAS-E33	S210-20.7T+1.6T SSD-SED/64G/2x40GE 2x1GE	\$124,677	24%	\$94,755	\$14,961	\$12,468	\$0	\$0	\$0	IS	ISILON
S210-SAS-E34	S210-21.6T SED/128G/2x40GE/2x1GE	\$103,511	24%	\$78,668	\$12,421	\$10,351	\$0	\$0	\$0	IS	ISILON
S210-SAS-E35	S210-21.6T SED/256G/2x40GE/2x1GE	\$116,550	24%	\$88,578	\$13,986	\$11,655	\$0	\$0	\$0	IS	ISILON
S210-SAS-E36	S210-21.6T SED/64G/2x40GE/2x1GE	\$97,806	24%	\$74,333	\$11,737	\$9,781	\$0	\$0	\$0	IS	ISILON
S210-SAS-S01	S210-13.2T/1.6T SSD/64G/2x10GE 2x1GE	\$98,086	24%	\$74,545	\$11,770	\$9,809	\$0	\$0	\$0	IS	ISILON
S210-SAS-S02	S210-13.2T/1.6T SSD/256G/2x10GE 2x1GE	\$113,515	24%	\$86,271	\$13,622	\$11,352	\$0	\$0	\$0	IS	ISILON
S210-SAS-S02-HO	S210-13.2T/1.6T SSD/256G/2x10GE 2x1GE/HO	\$56,041	24%	\$42,591	\$6,725	\$5,604	\$0	\$0	\$0	IS	ISILON
S210-SAS-S03	S210-6.9TB+400GB SSD/32G/2x10GE+2x1GE	\$63,539	24%	\$48,290	\$7,625	\$6,354	\$0	\$0	\$0	IS	ISILON
S210-SAS-S04	S210-6.9TB+400GB SSD/64G/2x10GE+2x1GE	\$65,754	24%	\$49,973	\$7,890	\$6,575	\$0	\$0	\$0	IS	ISILON
S210-SAS-S05	S210-6.9TB+800GB SSD/32G/2x10GE+2x1GE	\$67,488	24%	\$51,291	\$8,099	\$6,749	\$0	\$0	\$0	IS	ISILON
S210-SAS-S06	S210-6.9TB+800GB SSD/64G/2x10GE+2x1GE	\$69,801	24%	\$53,049	\$8,376	\$6,980	\$0	\$0	\$0	IS	ISILON
S210-SAS-S07	S210-13.8TB+400GB SSD/32G/2x10GE+2x1GE	\$73,203	24%	\$55,634	\$8,784	\$7,320	\$0	\$0	\$0	IS	ISILON
S210-SAS-S07-SB-C	S210-13.8T+400G/32G/2X10GE 2X1 BRZ-SW=ID	\$45,733	24%	\$34,757	\$5,031	\$4,116	\$0	\$0	\$0	IS	ISILON
S210-SAS-S08	S210-13.8TB+400GB SSD/64G/2x10GE+2x1GE	\$75,724	24%	\$57,550	\$9,087	\$7,572	\$0	\$0	\$0	IS	ISILON
S210-SAS-S09	S210-13.8TB+800GB SSD/32G/2x10GE+2x1GE	\$78,989	24%	\$60,032	\$9,479	\$7,899	\$0	\$0	\$0	IS	ISILON
S210-SAS-S09-SB-C	S210-13.8T+800G/32G/2X10GE 2X1 BRZ-SW=ID	\$49,348	24%	\$37,504	\$5,428	\$4,441	\$0	\$0	\$0	IS	ISILON
S210-SAS-S10	S210-13.8TB+800GB SSD/64G/2x10GE+2x1GE	\$81,413	24%	\$61,874	\$9,770	\$8,141	\$0	\$0	\$0	IS	ISILON
S210-SAS-S100	S210-6.9T+1.6T SSD/256G/2x10GE 2x1GE	\$106,272	24%	\$80,767	\$12,753	\$10,627	\$0	\$0	\$0	IS	ISILON
S210-SAS-S101	S210-13.8T+1.6T SSD/64G/2x10GE 2x1GE	\$98,086	24%	\$74,545	\$11,770	\$9,809	\$0	\$0	\$0	IS	ISILON
S210-SAS-S102	S210-13.8T+1.6T SSD/128G/2x10GE 2x1GE	\$103,394	24%	\$78,579	\$12,407	\$10,339	\$0	\$0	\$0	IS	ISILON
S210-SAS-S103	S210-13.8T+1.6T SSD/256G/2x10GE 2x1GE	\$113,515	24%	\$86,271	\$13,622	\$11,352	\$0	\$0	\$0	IS	ISILON
S210-SAS-S104	S210-13.2T+3.2T SSD/64G/2x10GE 2x1GE	\$138,326	24%	\$105,128	\$16,599	\$13,833	\$0	\$0	\$0	IS	ISILON
S210-SAS-S105	S210-13.2T+3.2T SSD/128G/2x10GE 2x1GE	\$144,638	24%	\$109,925	\$17,357	\$14,464	\$0	\$0	\$0	IS	ISILON
S210-SAS-S106	S210-13.2T+3.2T SSD/256G/2x10GE 2x1GE	\$158,925	24%	\$120,783	\$19,071	\$15,893	\$0	\$0	\$0	IS	ISILON
S210-SAS-S107	S210-20.7T+1.6T SSD/64G/2x10GE 2x1GE	\$102,212	24%	\$77,681	\$12,265	\$10,221	\$0	\$0	\$0	IS	ISILON
S210-SAS-S108	S210-20.7T+1.6T SSD/128G/2x10GE 2x1GE	\$106,733	24%	\$81,117	\$12,808	\$10,673	\$0	\$0	\$0	IS	ISILON
S210-SAS-S109	S210-20.7T+1.6T SSD/256G/2x10GE 2x1GE	\$117,067	24%	\$88,971	\$14,048	\$11,707	\$0	\$0	\$0	IS	ISILON
S210-SAS-S11	S210-13.8TB+800GB SSD/256G/2x10GE+2x1GE	\$96,636	24%	\$73,443	\$11,596	\$9,664	\$0	\$0	\$0	IS	ISILON
S210-SAS-S110	S210-19.8T+3.2T SSD/64G/2x10GE 2x1GE	\$140,407	24%	\$106,709	\$16,849	\$14,041	\$0	\$0	\$0	IS	ISILON
S210-SAS-S111	S210-19.8T+3.2T SSD/128G/2x10GE 2x1GE	\$145,103	24%	\$110,278	\$17,412	\$14,510	\$0	\$0	\$0	IS	ISILON
S210-SAS-S112	S210-19.8T+3.2T SSD/256G/2x10GE 2x1GE	\$155,836	24%	\$118,435	\$18,700	\$15,584	\$0	\$0	\$0	IS	ISILON
S210-SAS-S113	S210-18T+6.4T SSD/64G/2x10GE 2x1GE	\$224,188	24%	\$170,383	\$26,903	\$22,419	\$0	\$0	\$0	IS	ISILON
S210-SAS-S114	S210-18T+6.4T SSD/128G/2x10GE 2x1GE	\$231,343	24%	\$175,821	\$27,761	\$23,134	\$0	\$0	\$0	IS	ISILON
S210-SAS-S115	S210-18T+6.4T SSD/256G/2x10GE 2x1GE	\$247,539	24%	\$188,130	\$29,705	\$24,754	\$0	\$0	\$0	IS	ISILON
S210-SAS-S116	S210-27.6T+1.6T SSD/64G/2x10GE 2x1GE	\$120,976	24%	\$91,942	\$14,517	\$12,098	\$0	\$0	\$0	IS	ISILON
S210-SAS-S117	S210-27.6T+1.6T SSD/128G/2x10GE 2x1GE	\$125,672	24%	\$95,511	\$15,081	\$12,567	\$0	\$0	\$0	IS	ISILON
S210-SAS-S118	S210-27.6T+1.6T SSD/256G/2x10GE 2x1GE	\$136,405	24%	\$103,668	\$16,369	\$13,641	\$0	\$0	\$0	IS	ISILON
S210-SAS-S118-HO	S210-27.6T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$64,777	24%	\$49,231	\$7,773	\$6,478	\$0	\$0	\$0	IS	ISILON
S210-SAS-S119	S210-26.4T+3.2T SSD/64G/2x10GE 2x1GE	\$160,347	24%	\$121,864	\$19,242	\$16,035	\$0	\$0	\$0	IS	ISILON
S210-SAS-S11-HO	S210-13.8T+800G SSD/256G/2x10GE 2x1GE/HO	\$50,931	24%	\$38,708	\$6,112	\$5,093	\$0	\$0	\$0	IS	ISILON
S210-SAS-S12	S210-20.7TB+400GB SSD/64G/2x10GE+2x1GE	\$83,838	24%	\$63,717	\$10,061	\$8,384	\$0	\$0	\$0	IS	ISILON
S210-SAS-S120	S210-26.4T+3.2T SSD/128G/2x10GE 2x1GE	\$165,265	24%	\$125,601	\$19,832	\$16,527	\$0	\$0	\$0	IS	ISILON
S210-SAS-S121	S210-26.4T+3.2T SSD/256G/2x10GE 2x1GE	\$176,507	24%	\$134,145	\$21,181	\$17,651	\$0	\$0	\$0	IS	ISILON
S210-SAS-S121-HO	S210-26.4T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$85,713	24%	\$65,142	\$10,286	\$8,571	\$0	\$0	\$0	IS	ISILON
S210-SAS-S122	S210-24T+6.4T SSD/64G/2x10GE 2x1GE	\$238,864	24%	\$181,537	\$28,664	\$23,886	\$0	\$0	\$0	IS	ISILON
S210-SAS-S123	S210-24T+6.4T SSD/128G/2x10GE 2x1GE	\$246,019	24%	\$186,974	\$29,522	\$24,602	\$0	\$0	\$0	IS	ISILON
S210-SAS-S124	S210-24T+6.4T SSD/256G/2x10GE 2x1GE	\$262,216	24%	\$199,284	\$31,466	\$26,222	\$0	\$0	\$0	IS	ISILON
S210-SAS-S124-HO	S210-24T+6.4T SSD/256G/2x10GE 2x1GE/HO	\$127,584	24%	\$96,964	\$15,310	\$12,758	\$0	\$0	\$0	IS	ISILON

Table with columns: MODEL CODE, DESCRIPTION, EMC LIST PRICE USD, EPL Pricing (EPL DISCOUNT %, EPL NET PRICE), EPL Maintenance and Warranty Upgrade Pricing (MNT ANNUAL (PREMIUM), MNT ANNUAL (STANDARD), MNT ANNUAL (BASIC), WARR UPG (PREMIUM), WARR UPG (STANDARD)), DISCOUNT CLASS, FAMILY. Rows list various EMC storage models and their specifications.



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
S210-SAS-551	S210-24T+3.2T SSD/128/2x10GE 2x1GE	\$165,265	24%	\$125,601	\$19,832	\$16,527	\$0	\$0	\$0	IS	ISILON
S210-SAS-552	S210-24T+3.2T SSD/256/2x10GE 2x1GE	\$176,507	24%	\$134,145	\$21,181	\$17,651	\$0	\$0	\$0	IS	ISILON
S210-SAS-553	S210-24T+3.2T SSD/64G/2x10GE 2x1GE	\$160,347	24%	\$121,864	\$19,242	\$16,035	\$0	\$0	\$0	IS	ISILON
S210-SAS-554	S210-25.2T+2.4T SSD/128/2x10GE 2x1GE	\$151,041	24%	\$114,791	\$18,125	\$15,104	\$0	\$0	\$0	IS	ISILON
S210-SAS-555	S210-25.2T+2.4T SSD/256/2x10GE 2x1GE	\$162,360	24%	\$123,394	\$19,483	\$16,236	\$0	\$0	\$0	IS	ISILON
S210-SAS-556	S210-25.2T+2.4T SSD/64G/2x10GE 2x1GE	\$146,088	24%	\$111,027	\$17,531	\$14,609	\$0	\$0	\$0	IS	ISILON
S210-SAS-557	S210-6.6T+1.6T SSD/128/2x10GE 2x1GE	\$95,541	24%	\$72,611	\$11,465	\$9,554	\$0	\$0	\$0	IS	ISILON
S210-SAS-558	S210-6.6T+1.6T SSD/256/2x10GE 2x1GE	\$106,272	24%	\$80,767	\$12,753	\$10,627	\$0	\$0	\$0	IS	ISILON
S210-SAS-559	S210-6.6T+1.6T SSD/32G/2x10GE 2x1GE	\$88,390	24%	\$67,176	\$10,607	\$8,839	\$0	\$0	\$0	IS	ISILON
S210-SAS-560	S210-6.6T+1.6T SSD/64G/2x10GE 2x1GE	\$90,846	24%	\$69,043	\$10,902	\$9,085	\$0	\$0	\$0	IS	ISILON
S210-SAS-561	INA S210-5.4T+1.2T SSD/32G/2x10GE/2x1GE	\$83,963	24%	\$63,812	\$10,076	\$8,396	\$0	\$0	\$0	IS	ISILON
S210-SAS-562	S210-5.4T+1.2T SSD/64G/2x10GE/2x1GE	\$82,307	24%	\$62,553	\$9,877	\$8,231	\$0	\$0	\$0	IS	ISILON
S210-SAS-563	S210-5.4T+1.2T SSD/128G/2x10GE/2x1GE	\$86,999	24%	\$66,119	\$10,440	\$8,700	\$0	\$0	\$0	IS	ISILON
S210-SAS-564	INA S210-5.4T+1.2T SSD/256G/2x10GE/2x1GE	\$99,912	24%	\$75,933	\$11,989	\$9,991	\$0	\$0	\$0	IS	ISILON
S210-SAS-565	S210-6.9T+200G SSD/32G/2x10GE/2x1GE	\$56,536	24%	\$42,967	\$6,784	\$5,654	\$0	\$0	\$0	IS	ISILON
S210-SAS-566	S210-6.9T+200G SSD/64G/2x10GE/2x1GE	\$57,807	24%	\$43,933	\$6,937	\$5,781	\$0	\$0	\$0	IS	ISILON
S210-SAS-566-HO	S210-6.9T+200G SSD/64G/2x10GE 2x1GE HO	\$35,026	24%	\$26,620	\$4,203	\$3,503	\$0	\$0	\$0	IS	ISILON
S210-SAS-567	S210-6.9T+200G SSD/128G/2x10GE/2x1GE	\$62,321	24%	\$47,364	\$7,479	\$6,232	\$0	\$0	\$0	IS	ISILON
S210-SAS-568	INA S210-6.9T+200G SSD/256G/2x10GE/2x1GE	\$74,592	24%	\$56,690	\$8,951	\$7,459	\$0	\$0	\$0	IS	ISILON
S210-SAS-569	S210-10.8T+1.2T SSD/32G/2x10GE/2x1GE	\$89,050	24%	\$67,678	\$10,686	\$8,905	\$0	\$0	\$0	IS	ISILON
S210-SAS-570	S210-10.8T+1.2T SSD/64G/2x10GE/2x1GE	\$91,113	24%	\$69,246	\$10,934	\$9,111	\$0	\$0	\$0	IS	ISILON
S210-SAS-571	S210-10.8T+1.2T SSD/128G/2x10GE/2x1GE	\$96,172	24%	\$73,091	\$11,541	\$9,617	\$0	\$0	\$0	IS	ISILON
S210-SAS-572	INA S210-10.8T+1.2T SSD/256G/2x10GE/2x1G	\$109,933	24%	\$83,549	\$13,192	\$10,993	\$0	\$0	\$0	IS	ISILON
S210-SAS-573	S210-13.2T+400G SSD/32G/2x10GE/2x1GE	\$73,327	24%	\$55,729	\$8,799	\$7,333	\$0	\$0	\$0	IS	ISILON
S210-SAS-574	S210-13.2T+400G SSD/64G/2x10GE/2x1GE	\$75,128	24%	\$57,097	\$9,015	\$7,513	\$0	\$0	\$0	IS	ISILON
S210-SAS-579	S210-13.2T+800G SSD/128G/2x10GE/2x1GE	\$85,982	24%	\$65,346	\$10,318	\$8,598	\$0	\$0	\$0	IS	ISILON
S210-SAS-580	INA S210-13.2T+800G SSD/256G/2x10GE/2x1G	\$101,105	24%	\$76,840	\$12,133	\$10,111	\$0	\$0	\$0	IS	ISILON
S210-SAS-581	S210-16.2T+2.4T SSD/32G/2x10GE/2x1GE	\$122,415	24%	\$93,035	\$14,690	\$12,242	\$0	\$0	\$0	IS	ISILON
S210-SAS-582	S210-16.2T+2.4T SSD/64G/2x10GE/2x1GE	\$124,398	24%	\$94,542	\$14,928	\$12,440	\$0	\$0	\$0	IS	ISILON
S210-SAS-583	S210-16.2T+2.4T SSD/128G/2x10GE/2x1GE	\$129,476	24%	\$98,402	\$15,537	\$12,948	\$0	\$0	\$0	IS	ISILON
S210-SAS-584	INA S210-16.2T+2.4T SSD/256G/2x10GE/2x1G	\$153,020	24%	\$116,295	\$18,362	\$15,302	\$0	\$0	\$0	IS	ISILON
S210-SAS-585	S210-18.9T+1.2T SSD/32G/2x10GE/2x1GE	\$98,011	24%	\$74,488	\$11,761	\$9,801	\$0	\$0	\$0	IS	ISILON
S210-SAS-586	S210-18.9T+1.2T SSD/64G/2x10GE/2x1GE	\$100,049	24%	\$76,037	\$12,006	\$10,005	\$0	\$0	\$0	IS	ISILON
S210-SAS-587	S210-18.9T+1.2T SSD/128G/2x10GE/2x1GE	\$105,072	24%	\$79,855	\$12,609	\$10,507	\$0	\$0	\$0	IS	ISILON
S210-SAS-588	INA S210-18.9T+1.2T SSD/256G/2x10GE/2x1G	\$126,415	24%	\$96,075	\$15,170	\$12,642	\$0	\$0	\$0	IS	ISILON
S210-SAS-589	S210-19.8T+400G SSD/32G/2x10GE/2x1GE	\$82,170	24%	\$62,449	\$9,860	\$8,217	\$0	\$0	\$0	IS	ISILON
S210-SAS-590	S210-19.8T+400G SSD/64G/2x10GE/2x1GE	\$84,230	24%	\$64,015	\$10,108	\$8,423	\$0	\$0	\$0	IS	ISILON
S210-SAS-591	S210-19.8T+400G SSD/128G/2x10GE/2x1GE	\$89,276	24%	\$67,850	\$10,713	\$8,928	\$0	\$0	\$0	IS	ISILON
S210-SAS-591-HO	S210-19.8T+400G SSD/128/2x10GE 2x1GE/HO	\$44,584	24%	\$33,884	\$5,350	\$4,458	\$0	\$0	\$0	IS	ISILON
S210-SAS-592	INA S210-19.8T+400G SSD/256G/2x10GE/2x1G	\$104,966	24%	\$79,774	\$12,596	\$10,497	\$0	\$0	\$0	IS	ISILON
S210-SAS-593	INA S210-26.4T+800G SSD/32G/2x10GE/2x1GE	\$112,089	24%	\$85,188	\$13,451	\$11,209	\$0	\$0	\$0	IS	ISILON
S210-SAS-594	S210-26.4T+800G SSD/64G/2x10GE/2x1GE	\$105,958	24%	\$80,528	\$12,715	\$10,596	\$0	\$0	\$0	IS	ISILON
S210-SAS-595	INA S210-26.4T+800G SSD/128G/2x10GE/2x1G	\$120,342	24%	\$91,460	\$14,441	\$12,034	\$0	\$0	\$0	IS	ISILON
S210-SAS-596	INA S210-26.4T+800G SSD/256G/2x10GE/2x1G	\$132,726	24%	\$100,872	\$15,927	\$13,273	\$0	\$0	\$0	IS	ISILON
S210-SAS-597	S210-21.6TB/32G/2x10GE 2x1GE	\$74,331	24%	\$56,492	\$8,920	\$7,433	\$0	\$0	\$0	IS	ISILON
S210-SAS-598	S210-6.9T+1.6T SSD/64G/2x10GE 2x1GE	\$90,846	24%	\$90,846	\$10,902	\$9,085	\$0	\$0	\$0	IS	ISILON
S210-SAS-599	S210-6.9T+1.6T SSD/128G/2x10GE 2x1GE	\$95,541	24%	\$72,611	\$11,465	\$9,554	\$0	\$0	\$0	IS	ISILON
S210-SSD-005-HO	S210-9.6T SSD/2.5in./64G/2x10GE 2x1GE	\$221,670	24%	\$168,469	\$26,600	\$22,167	\$0	\$0	\$0	IS	ISILON
S210-SSD-008	INA S210-4.8T SSD/32G/2x10GE/2x1GE	\$184,990	24%	\$140,592	\$22,199	\$18,499	\$0	\$0	\$0	IS	ISILON
S210-SSD-009	S210-4.8T SSD/64G/2x10GE/2x1GE	\$172,311	24%	\$130,956	\$20,677	\$17,231	\$0	\$0	\$0	IS	ISILON
S210-SSD-010	S210-4.8T SSD/128G/2x10GE/2x1GE	\$177,367	24%	\$134,799	\$21,284	\$17,737	\$0	\$0	\$0	IS	ISILON
S210-SSD-011	INA S210-4.8T SSD/256G/2x10GE/2x1GE	\$204,837	24%	\$155,676	\$24,580	\$20,484	\$0	\$0	\$0	IS	ISILON
S210-SSD-016	S210-4.8T SSD/128/2x40GE 2x1GE	\$179,422	24%	\$136,361	\$21,531	\$17,942	\$0	\$0	\$0	IS	ISILON
S210-SSD-017	S210-4.8T SSD/64G/2x40GE 2x1GE	\$174,366	24%	\$132,518	\$20,924	\$17,437	\$0	\$0	\$0	IS	ISILON
SH-458-000-169	OneFS Sub Essential Base T1 w/HW=ID	\$1,163	24%	\$884	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-170	OneFS Sub Enc Key Mgt 3Y/PP T1 w/HW=ID	\$293	24%	\$223	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-171	OneFS Sub Enc Key Mgt T2 w/HW=ID	\$340	24%	\$258	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-172	OneFS Sub Enc Key Mgt 2Y/PP T2 w/HW=ID	\$323	24%	\$245	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-173	OneFS Sub Enc Key Mgt 3Y/PP T2 w/HW=ID	\$306	24%	\$233	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-174	OneFS Sub Enc Key Mgt T3 w/HW=ID	\$340	24%	\$258	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-175	OneFS Sub Enc Key Mgt 2Y/PP T3 w/HW=ID	\$323	24%	\$245	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-176	OneFS Sub Enc Key Mgt 3Y/PP T3 w/HW=ID	\$306	24%	\$233	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-177	OneFS Sub Advanced Base T1 w/HW=ID	\$1,790	24%	\$1,360	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-178	OneFS Sub Advanced Base 2Y/PP T1 w/HW=ID	\$1,701	24%	\$1,292	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-179	OneFS Sub Advanced Base 3Y/PP T1 w/HW=ID	\$1,611	24%	\$1,224	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-180	OneFS Sub Advanced Base T2 w/HW=ID	\$1,703	24%	\$1,294	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-181	OneFS Sub Advanced Base 2Y/PP T2 w/HW=ID	\$1,618	24%	\$1,230	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-182	OneFS Sub Advanced Base 3Y/PP T2 w/HW=ID	\$1,533	24%	\$1,165	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-183	OneFS Sub Advanced Base T3 w/HW=ID	\$1,131	24%	\$860	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-184	OneFS Sub Advanced Base 2Y/PP T3 w/HW=ID	\$1,074	24%	\$817	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-185	OneFS Sub Advanced Base 3Y/PP T3 w/HW=ID	\$1,018	24%	\$774	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-186	OneFS Sub Advanced Base T4 w/HW=ID	\$593	24%	\$451	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-187	OneFS Sub Advanced Base 2Y/PP T4 w/HW=ID	\$564	24%	\$428	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-188	OneFS Sub Advanced Base 3Y/PP T4 w/HW=ID	\$534	24%	\$406	\$0	\$0	\$0	\$0	\$0	IS2	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
SH-458-000-189	OneFS Sub Advanced Cap T1 w/HW=CB	\$63	24%	\$48	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-190	OneFS Sub Advanced Cap 2Y/PP T1 w/HW=CB	\$59	24%	\$45	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-191	OneFS Sub Advanced Cap 3Y/PP T1 w/HW=CB	\$56	24%	\$43	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-192	OneFS Sub Advanced Cap T2 w/HW=CB	\$65	24%	\$49	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-193	OneFS Sub Advanced Cap 2Y/PP T2 w/HW=CB	\$62	24%	\$47	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-194	OneFS Sub Advanced Cap 3Y/PP T2 w/HW=CB	\$58	24%	\$44	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-195	OneFS Sub Advanced Cap T3 w/HW=CB	\$24	24%	\$19	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-196	OneFS Sub Essentl Base 2Y/PP T1 w/HW=ID	\$1,105	24%	\$840	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-197	OneFS Sub Advanced Cap 2Y/PP T3 w/HW=CB	\$23	24%	\$18	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-198	OneFS Sub Advanced Cap 3Y/PP T3 w/HW=CB	\$22	24%	\$17	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-199	OneFS Sub Advanced Cap T4 w/HW=CB	\$9	24%	\$7	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-200	OneFS Sub Advanced Cap 2Y/PP T4 w/HW=CB	\$9	24%	\$7	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-201	OneFS Sub Advanced Cap 3Y/PP T4 w/HW=CB	\$8	24%	\$6	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-205	OneFS Sub Essentl Base 3Y/PP T1 w/HW=ID	\$1,047	24%	\$795	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-206	OneFS Sub Essential Base T2 w/HW=ID	\$1,076	24%	\$818	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-207	OneFS Sub Essentl Base 2Y/PP T2 w/HW=ID	\$1,022	24%	\$777	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-208	OneFS Sub Essentl Base 3Y/PP T2 w/HW=ID	\$968	24%	\$736	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-209	OneFS Sub Essential Base T3 w/HW=ID	\$884	24%	\$672	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-210	OneFS Sub Essentl Base 2Y/PP T3 w/HW=ID	\$840	24%	\$638	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-211	OneFS Sub Essentl Base 3Y/PP T3 w/HW=ID	\$795	24%	\$604	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-212	OneFS Sub Essential Base T4 w/HW=ID	\$406	24%	\$309	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-213	OneFS Sub Essentl Base 2Y/PP T4 w/HW=ID	\$386	24%	\$293	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-214	OneFS Sub Essentl Base 3Y/PP T4 w/HW=ID	\$366	24%	\$278	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-215	OneFS Sub Essential Cap T1 w/HW=CB	\$55	24%	\$42	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-216	OneFS Sub Essential Cap 2Y/PP T1 w/HW=CB	\$52	24%	\$40	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-217	OneFS Sub Essential Cap 3Y/PP T1 w/HW=CB	\$50	24%	\$38	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-218	OneFS Sub Essential Cap T2 w/HW=CB	\$57	24%	\$44	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-219	OneFS Sub Essential Cap 2Y/PP T2 w/HW=CB	\$54	24%	\$41	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-220	OneFS Sub Essential Cap 3Y/PP T2 w/HW=CB	\$52	24%	\$39	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-221	OneFS Sub Essential Cap T3 w/HW=CB	\$20	24%	\$15	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-222	OneFS Sub Essential Cap 2Y/PP T3 w/HW=CB	\$19	24%	\$15	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-223	OneFS Sub Essential Cap 3Y/PP T3 w/HW=CB	\$18	24%	\$14	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-224	OneFS Sub Essential Cap T4 w/HW=CB	\$5	24%	\$4	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-225	OneFS Sub Essential Cap 2Y/PP T4 w/HW=CB	\$5	24%	\$4	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-226	OneFS Sub Essential Cap 3Y/PP T4 w/HW=CB	\$5	24%	\$4	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-227	OneFS Sub Enc Key Mgt T1 w/HW=ID	\$325	24%	\$247	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-228	OneFS Sub Enc Key Mgt 2Y/PP T1 w/HW=ID	\$309	24%	\$235	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-240	OneFS Sub Enc Key Mgt 3Y/PP T4 w/HW=ID	\$85	24%	\$65	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-241	OneFS Sub Enc Key Mgt T4 w/HW=ID	\$94	24%	\$71	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SH-458-000-242	OneFS Sub Enc Key Mgt 2Y/PP T4 w/HW=ID	\$90	24%	\$68	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP106-575-003	SPARES KIT 2U SLIDE RAIL	\$233	24%	\$177	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0176	INSTL KIT MLNX IS5022 SIDEBYSIDE MOUNT	\$667	24%	\$507	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0182	R-SPR KIT - HW KIT FOR SIDE RAIL 4U	\$54	24%	\$41	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0236	R-SPR KIT - COVER SENSOR ASSEMBLY HD400	\$185	24%	\$141	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0237	R-SPR KIT - ASSY DISPLAY BOARD HD400	\$480	24%	\$365	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0238	R-SPR KIT - DENSE DPE SUITCASE HD400	\$6,016	24%	\$4,572	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0240	R-SPR KIT - CHASSIS WITH BASEBOARD HD400	\$4,634	24%	\$3,522	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0241	R-SPR KIT - DUAL SAS QUAD PORT HBA	\$533	24%	\$405	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0244	R-SPR KIT - PCB M SATA CARR W/HOLD	\$273	24%	\$207	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0248	R-SPR KIT - ASSY 4U FRONT DENSE DPE HD400	\$257	24%	\$195	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0264	R-SPR KIT - FRONT PANEL ASSY-4U-NL410	\$480	24%	\$365	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0265	R-SPR KIT - FRONT PANEL ASSEMBLY X210	\$427	24%	\$325	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0266	R-SPR KIT - POWER SUPPLY MODULE NL410	\$499	24%	\$379	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0267	R-SPR KIT - PCB LOX PCIe NVRAM w/ MLC	\$1,207	24%	\$917	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0268	R-SPR KIT - DIMM 8GB DDR3-1600	\$298	24%	\$226	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0269	R-SPR KIT - 2U SLIDE RAIL	\$244	24%	\$185	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0270	R-SPR KIT - BATTERY PACK/LI-ION/18650	\$68	24%	\$52	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0273	R-SPR KIT - INTEL 48 PT 5U 2PS ACC KIT	\$9,483	24%	\$7,207	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0274	R-SPR KIT - INTEL 48 PT 10U 2PS ACC KIT	\$14,428	24%	\$10,965	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0275	R-SPR KIT - MELLANOX 8 PT ACCESSORY KIT	\$825	24%	\$627	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0276	R-SPR KIT - MELLANOX 18 PT ACCESSORY KIT	\$997	24%	\$758	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0277	R-SPR KIT - INTEL 18 PORT ACCESSORY KIT	\$1,456	24%	\$1,107	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0278	R-SPR KIT - MELLANOX 36 PT ACCESSORY KIT	\$997	24%	\$758	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0279	R-SPR KIT - INTEL 36 PORT ACCESSORY KIT	\$4,698	24%	\$3,570	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0280	R-SPR KIT - TITAN-D 3-PHASE WYE PDU QTY 1	\$3,971	24%	\$3,018	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0281	R-SPR KIT - 32G BOOT DRIVE GEN 4	\$772	24%	\$587	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0282	R-SPR KIT - LOW COMPUTE NODE FRU GEN6	\$10,237	24%	\$7,780	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0283	R-SPR KIT - MEDIUM COMPUTE NODE FRU GEN6	\$10,806	24%	\$8,213	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0284	R-SPR KIT - HIGH COMPUTE NODE FRU GEN6	\$12,415	24%	\$9,435	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0285	R-SPR KIT - TURBO COMPUTE NODE FRU GEN6	\$18,961	24%	\$14,410	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0286	R-SPR KIT - ULTRA COMPUTE NODE FRU GEN6	\$17,062	24%	\$12,967	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0287	R-SPR KIT - GEN2 CFF 1100W AC DC PSU AET	\$449	24%	\$341	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0288	R-SPR KIT - GEN2 CFF 1450W AC DC PSU AET	\$554	24%	\$421	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0289	R-SPR KIT - DEEP ADJ RAIL ASSEMBLY GEN6	\$188	24%	\$143	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
SP811-0290	R-SPR KIT - NORM ADJ RAIL ASSEMBLY GEN6	\$175	24%	\$133	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0291	R-SPR KIT - FILLER DRIVE SLED DEEP GEN6	\$137	24%	\$104	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0292	R-SPR KIT - FILLER DRIVE SLED NORM GEN6	\$95	24%	\$72	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0293	R-SPR KIT - FILLER COMPUTE GEN6	\$22	24%	\$17	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0294	R-SPR KIT - FAN ASSEMBLY GEN6	\$81	24%	\$62	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0295	R-SPR KIT - 30% BATTERY/RISER FRU GEN6	\$1,710	24%	\$1,300	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0296	R-SPR KIT - CHASSIS FRU DEEP GEN6	\$15,833	24%	\$12,033	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0297	R-SPR KIT - CHASSIS FRU NORM GEN6	\$15,041	24%	\$11,431	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0298	R-SPR KIT - FRONT LCD DISPLAY GEN6	\$630	24%	\$479	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0299	R-SPR KIT - FILLER 2.5 DRIVE SLOT GEN6	\$3	24%	\$2	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0300	R-SPR KIT - FILLER 2.5 DRIVE SLED F800	\$588	24%	\$447	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0301	R-SPR KIT - 32G DIMM DDR4-2400 GEN6	\$1,756	24%	\$1,335	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0302	R-SPR KIT - 16G DIMM DDR4-2400 GEN6	\$965	24%	\$733	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0303	R-SPR KIT - DEEP 3.5 DRIVE SLED GEN6	\$617	24%	\$469	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0304	R-SPR KIT - NORMAL 3.5 DRIVE SLED GEN6	\$407	24%	\$309	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0305	R-SPR KIT - NORMAL 2.5 DRIVE SLED GEN6	\$566	24%	\$430	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0306	R-SPR KIT - 64G LRDIMM DDR4-2400 GEN6	\$3,113	24%	\$2,366	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0307	R-SPR KIT - 4U DE Bezel GEN6	\$105	24%	\$80	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0308	R-SPR KIT - F800 Nameplate GEN6	\$21	24%	\$16	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0309	R-SPR KIT - H600 Nameplate GEN6	\$21	24%	\$16	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0310	R-SPR KIT - H500 Nameplate GEN6	\$21	24%	\$16	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0311	R-SPR KIT - H400 Nameplate GEN6	\$21	24%	\$16	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0312	R-SPR KIT - A200 Nameplate GEN6	\$21	24%	\$16	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0313	R-SPR KIT - A2000 Nameplate GEN6	\$21	24%	\$16	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0314	R-SPR KIT - 4U EMC Bezel GEN6	\$110	24%	\$84	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0315	R-SPR KIT - X10 64G MLC BOOT DRIVE GEN6	\$301	24%	\$229	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP811-0316	R-SPR KIT - X10 128G MLC BOOT DRIVE GEN6	\$459	24%	\$349	\$0	\$0	\$0	\$0	\$0	\$0	IS2	ISILON
SP812-0024	R-SPR KIT - X210 CHASSIS - 2U	\$11,422	24%	\$8,681	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP812-0026	R-SPR KIT - NL410 CHASSIS - 4U	\$10,995	24%	\$8,356	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP812-0027	R-SPR KIT - CHASSIS WITH WR PSU X410	\$20,793	24%	\$15,803	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E01	X200-36TB-SED/12G/4x1GE	\$64,666	24%	\$49,146	\$7,760	\$6,467	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E02	X200-36TB-SED/12G/2x10GE SFP 2x1GE	\$65,168	24%	\$49,528	\$7,820	\$6,517	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E03	X200-36TB-SED/24G/4x1GE	\$65,524	24%	\$49,798	\$7,863	\$6,552	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E04	X200-36TB-SED/24G/2x10GE SFP 2x1GE	\$66,985	24%	\$50,909	\$8,038	\$6,699	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E05	X200-36TB-SED/48G/4x1GE	\$67,186	24%	\$51,061	\$8,062	\$6,719	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E06	X200-36TB-SED/48G/2x10GE SFP 2x1GE	\$70,059	24%	\$53,245	\$8,407	\$7,006	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E07	X200-33T+800G SSD-SED/12G/2x10GE+2x1GE	\$88,619	24%	\$67,350	\$10,634	\$8,862	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E08	X200-33T+800G SSD-SED/12G/4x1GE	\$85,472	24%	\$64,959	\$10,257	\$8,547	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E09	X200-33T+800G SSD-SED/24G/2X10GE+2X1GE	\$90,571	24%	\$68,834	\$10,869	\$9,057	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E10	X200-33T+800G SSD-SED/24G/4x1GE	\$87,424	24%	\$66,442	\$10,491	\$8,742	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E11	X200-33T+800G SSD-SED/48G/2X10GE+2X1GE	\$93,318	24%	\$70,922	\$11,198	\$9,332	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E12	X200-33T+800G SSD-SED/48G/4x1GE	\$90,171	24%	\$68,530	\$10,821	\$9,017	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E13	X200-30T+1.6T SSD-SED/12G/2X10GE+2X1GE	\$110,880	24%	\$84,269	\$13,306	\$11,088	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E14	X200-30T+1.6T SSD-SED/12G/4x1GE	\$107,757	24%	\$81,895	\$12,931	\$10,776	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E15	X200-30T+1.6T SSD-SED/24G/2X10GE+2X1GE	\$112,818	24%	\$85,742	\$13,538	\$11,282	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E16	X200-30T+1.6T SSD-SED/24G/4x1GE	\$109,694	24%	\$83,367	\$13,163	\$10,969	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E17	X200-30T+1.6T SSD-SED/48G/2X10GE+2X1GE	\$115,545	24%	\$87,814	\$13,865	\$11,555	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E18	X200-30T+1.6T SSD-SED/48G/4x1GE	\$112,421	24%	\$85,440	\$13,491	\$11,242	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E19	X200-24T+3.2T SSD-SED/12G/2X10GE+2X1GE	\$155,402	24%	\$118,106	\$18,648	\$15,540	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E20	X200-24T+3.2T SSD-SED/12G/4x1GE	\$152,954	24%	\$116,245	\$18,354	\$15,295	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E21	X200-24T+3.2T SSD-SED/24G/2X10GE+2X1GE	\$154,552	24%	\$117,460	\$18,546	\$15,455	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E22	X200-24T+3.2T SSD-SED/24G/4x1GE	\$153,235	24%	\$116,459	\$18,388	\$15,324	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E23	X200-24T+3.2T SSD-SED/48G/2X10GE+2X1GE	\$156,218	24%	\$118,726	\$18,746	\$15,622	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E24	X200-24T+3.2T SSD-SED/48G/4x1GE	\$153,701	24%	\$116,813	\$18,444	\$15,370	\$0	\$0	\$0	\$0	IS	ISILON
X200-SATA-007	X200-12T/12G/4x1GE	\$27,601	24%	\$20,977	\$3,312	\$2,760	\$0	\$0	\$0	\$0	IS	ISILON
X200-SATA-008	X200-12T/24G/4x1GE	\$28,124	24%	\$21,374	\$3,375	\$2,812	\$0	\$0	\$0	\$0	IS	ISILON
X200-SATA-009	X200-12T/24G/2x10GE SFP+2x1GE	\$29,876	24%	\$22,706	\$3,585	\$2,988	\$0	\$0	\$0	\$0	IS	ISILON
X200-SATA-010	X200-12T/48G/4x1GE	\$29,138	24%	\$22,145	\$3,497	\$2,914	\$0	\$0	\$0	\$0	IS	ISILON
X200-SATA-011	X200-12T/48G/2x10GE SFP+2x1GE	\$30,889	24%	\$23,476	\$3,707	\$3,089	\$0	\$0	\$0	\$0	IS	ISILON
X200-SATA-012	X200-24T/6G/2x10GE SFP+2x1GE	\$40,043	24%	\$30,433	\$4,805	\$4,004	\$0	\$0	\$0	\$0	IS	ISILON
X200-SATA-013	X200-24T/12G/4x1GE	\$40,796	24%	\$31,005	\$4,896	\$4,080	\$0	\$0	\$0	\$0	IS	ISILON
X200-SATA-014	X200-24T/12G/2x10GE SFP+2x1GE	\$46,769	24%	\$35,544	\$5,612	\$4,677	\$0	\$0	\$0	\$0	IS	ISILON
X200-SATA-015	X200-24T/24G/4x1GE	\$41,426	24%	\$31,484	\$4,971	\$4,143	\$0	\$0	\$0	\$0	IS	ISILON
X200-SATA-016	X200-24T/24G/2x10GE SFP+2x1GE	\$43,534	24%	\$33,086	\$5,224	\$4,353	\$0	\$0	\$0	\$0	IS	ISILON
X200-SATA-017	X200-24T/48G/4x1GE	\$42,646	24%	\$32,411	\$5,118	\$4,265	\$0	\$0	\$0	\$0	IS	ISILON
X200-SATA-018	X200-24T/48G/2x10GE SFP+2x1GE	\$44,754	24%	\$34,013	\$5,370	\$4,475	\$0	\$0	\$0	\$0	IS	ISILON
X200-SATA-019	X200-36T/24G/4x1GE	\$49,575	24%	\$37,677	\$5,949	\$4,958	\$0	\$0	\$0	\$0	IS	ISILON
X200-SATA-020	X200-36T/48G/4x1GE	\$50,833	24%	\$38,633	\$6,100	\$5,083	\$0	\$0	\$0	\$0	IS	ISILON
X200-SATA-021	X200-36T/48G/2x10GE SFP+2x1GE	\$53,006	24%	\$40,285	\$6,361	\$5,301	\$0	\$0	\$0	\$0	IS	ISILON
X200-SATA-023	X200-36T/12G/4x1GE	\$50,181	24%	\$38,138	\$6,022	\$5,018	\$0	\$0	\$0	\$0	IS	ISILON
X200-SATA-S100	X200-12TB+4.8TB/12GB/4x1GE	\$156,437	24%	\$118,892	\$18,772	\$15,644	\$0	\$0	\$0	\$0	IS	ISILON
X200-SATA-S101	X200-12TB+4.8TB/24GB/2x10GE 2x1GE	\$156,807	24%	\$119,173	\$18,817	\$15,681	\$0	\$0	\$0	\$0	IS	ISILON
X200-SATA-S102	X200-12TB+4.8TB/24GB/4x1GE	\$156,514	24%	\$118,951	\$18,782	\$15,651	\$0	\$0	\$0	\$0	IS	ISILON
X200-SATA-S103	X200-12TB+4.8TB/48GB/2x10GE 2x1GE	\$158,400	24%	\$120,384	\$19,008	\$15,840	\$0	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
X200-SATA-S104	X200-12TB+4.8TB/48GB/4x1GE	\$156,581	24%	\$119,002	\$18,790	\$15,658	\$0	\$0	\$0	IS	ISILON
X200-SATA-S105	X200-33TB+800GB/12GB/2x10GE 2x1GE	\$70,895	24%	\$53,880	\$8,507	\$7,090	\$0	\$0	\$0	IS	ISILON
X200-SATA-S106	X200-33TB+800GB/12GB/4x1GE	\$68,743	24%	\$52,245	\$8,249	\$6,874	\$0	\$0	\$0	IS	ISILON
X200-SATA-S107	X200-33TB+800GB/24GB/2x10GE 2x1GE	\$70,982	24%	\$53,946	\$8,518	\$7,098	\$0	\$0	\$0	IS	ISILON
X200-SATA-S108	X200-33TB+800GB/24GB/4x1GE	\$69,359	24%	\$52,713	\$8,323	\$6,936	\$0	\$0	\$0	IS	ISILON
X200-SATA-S109	X200-33TB+800GB/48GB/2x10GE 2x1GE	\$72,703	24%	\$55,254	\$8,724	\$7,270	\$0	\$0	\$0	IS	ISILON
X200-SATA-S110	X200-33TB+800GB/48GB/4x1GE	\$70,547	24%	\$53,616	\$8,466	\$7,055	\$0	\$0	\$0	IS	ISILON
X200-SATA-S111	X200-11T+800GB/12GB/2x10GE 2x1GE	\$55,129	24%	\$41,898	\$6,615	\$5,513	\$0	\$0	\$0	IS	ISILON
X200-SATA-S112	X200-11T+800GB/12GB/4x1GE	\$52,991	24%	\$40,273	\$6,359	\$5,299	\$0	\$0	\$0	IS	ISILON
X200-SATA-S113	X200-11T+800GB/24GB/2x10GE 2x1GE	\$54,892	24%	\$41,718	\$6,587	\$5,489	\$0	\$0	\$0	IS	ISILON
X200-SATA-S114	X200-11T+800GB/24GB/4x1GE	\$53,514	24%	\$40,671	\$6,422	\$5,351	\$0	\$0	\$0	IS	ISILON
X200-SATA-S115	X200-11T+800GB/48GB/2x10GE 2x1GE	\$56,671	24%	\$43,070	\$6,801	\$5,667	\$0	\$0	\$0	IS	ISILON
X200-SATA-S116	X200-11T+800GB/48GB/4x1GE	\$54,513	24%	\$41,430	\$6,542	\$5,451	\$0	\$0	\$0	IS	ISILON
X200-SATA-S117	X200-22TB+800GB/12GB/2x10GE 2x1GE	\$61,615	24%	\$46,827	\$7,394	\$6,162	\$0	\$0	\$0	IS	ISILON
X200-SATA-S118	X200-22TB+800GB/12GB/4x1GE	\$59,538	24%	\$45,249	\$7,145	\$5,954	\$0	\$0	\$0	IS	ISILON
X200-SATA-S119	X200-22TB+800GB/24GB/2x10GE 2x1GE	\$62,111	24%	\$47,204	\$7,453	\$6,211	\$0	\$0	\$0	IS	ISILON
X200-SATA-S120	X200-22TB+800GB/24GB/4x1GE	\$60,102	24%	\$45,678	\$7,212	\$6,010	\$0	\$0	\$0	IS	ISILON
X200-SATA-S121	X200-22TB+800GB/48GB/2x10GE 2x1GE	\$63,274	24%	\$48,088	\$7,593	\$6,327	\$0	\$0	\$0	IS	ISILON
X200-SATA-S122	X200-22TB+800GB/48GB/4x1GE	\$61,187	24%	\$46,502	\$7,342	\$6,119	\$0	\$0	\$0	IS	ISILON
X200-SATA-S123	X200-30TB+1.6TB/12GB/2x10GE 2x1GE	\$88,704	24%	\$67,415	\$10,644	\$8,870	\$0	\$0	\$0	IS	ISILON
X200-SATA-S124	X200-30TB+1.6TB/12GB/4x1GE	\$86,617	24%	\$65,829	\$10,394	\$8,662	\$0	\$0	\$0	IS	ISILON
X200-SATA-S125	X200-30TB+1.6TB/24GB/2x10GE 2x1GE	\$88,535	24%	\$67,287	\$10,624	\$8,854	\$0	\$0	\$0	IS	ISILON
X200-SATA-S126	X200-30TB+1.6TB/24GB/4x1GE	\$87,102	24%	\$66,198	\$10,452	\$8,710	\$0	\$0	\$0	IS	ISILON
X200-SATA-S127	X200-30TB+1.6TB/48GB/2x10GE 2x1GE	\$90,127	24%	\$68,497	\$10,815	\$9,013	\$0	\$0	\$0	IS	ISILON
X200-SATA-S128	X200-30TB+1.6TB/48GB/4x1GE	\$88,018	24%	\$66,894	\$10,562	\$8,802	\$0	\$0	\$0	IS	ISILON
X200-SATA-S129	X200-24TB+3.2TB/12GB/2x10GE 2x1GE	\$124,322	24%	\$94,485	\$14,919	\$12,432	\$0	\$0	\$0	IS	ISILON
X200-SATA-S130	X200-24TB+3.2TB/12GB/4x1GE	\$122,364	24%	\$92,997	\$14,684	\$12,236	\$0	\$0	\$0	IS	ISILON
X200-SATA-S131	X200-24TB+3.2TB/24GB/2x10GE 2x1GE	\$123,642	24%	\$93,968	\$14,837	\$12,364	\$0	\$0	\$0	IS	ISILON
X200-SATA-S132	X200-24TB+3.2TB/24GB/4x1GE	\$122,588	24%	\$93,167	\$14,711	\$12,259	\$0	\$0	\$0	IS	ISILON
X200-SATA-S133	X200-24TB+3.2TB/48GB/2x10GE 2x1GE	\$124,974	24%	\$94,980	\$14,997	\$12,497	\$0	\$0	\$0	IS	ISILON
X200-SATA-S134	X200-24TB+3.2TB/48GB/4x1GE	\$122,961	24%	\$93,450	\$14,755	\$12,296	\$0	\$0	\$0	IS	ISILON
X200-SATA-S135	X200-18TB+4.8TB/12GB/2x10GE 2x1GE	\$163,770	24%	\$124,465	\$19,652	\$16,377	\$0	\$0	\$0	IS	ISILON
X200-SATA-S136	X200-18TB+4.8TB/12GB/4x1GE	\$161,908	24%	\$123,050	\$19,429	\$16,191	\$0	\$0	\$0	IS	ISILON
X200-SATA-S137	X200-18TB+4.8TB/24GB/2x10GE 2x1GE	\$163,913	24%	\$124,574	\$19,670	\$16,391	\$0	\$0	\$0	IS	ISILON
X200-SATA-S138	X200-18TB+4.8TB/24GB/4x1GE	\$162,031	24%	\$123,144	\$19,444	\$16,203	\$0	\$0	\$0	IS	ISILON
X200-SATA-S139	X200-18TB+4.8TB/48GB/2x10GE 2x1GE	\$164,108	24%	\$124,722	\$19,693	\$16,411	\$0	\$0	\$0	IS	ISILON
X200-SATA-S140	X200-18TB+4.8TB/48GB/4x1GE	\$162,187	24%	\$123,262	\$19,462	\$16,219	\$0	\$0	\$0	IS	ISILON
X200-SATA-S141	X200-30T+400G SSD/48G/2x10GE 2x1GE	\$60,735	24%	\$46,159	\$7,288	\$6,074	\$0	\$0	\$0	IS	ISILON
X200-SATA-S17	X200-11T+200G SSD/6G/4x1GE	\$37,420	24%	\$28,439	\$4,490	\$3,742	\$0	\$0	\$0	IS	ISILON
X200-SATA-S18	X200-11T+200G SSD/6G/2x10GE SFP+2x1GE	\$39,470	24%	\$29,997	\$4,736	\$3,947	\$0	\$0	\$0	IS	ISILON
X200-SATA-S19	X200-11T+200G SSD/12G/4x1GE	\$38,280	24%	\$29,093	\$4,594	\$3,828	\$0	\$0	\$0	IS	ISILON
X200-SATA-S20	X200-11T+200G SSD/12G/2x10GE SFP+2x1GE	\$40,330	24%	\$30,651	\$4,840	\$4,033	\$0	\$0	\$0	IS	ISILON
X200-SATA-S21	X200-11T+200G SSD/24G/4x1GE	\$38,892	24%	\$29,558	\$4,667	\$3,889	\$0	\$0	\$0	IS	ISILON
X200-SATA-S22	X200-11T+200G SSD/48G/4x1GE	\$40,079	24%	\$30,460	\$4,809	\$4,008	\$0	\$0	\$0	IS	ISILON
X200-SATA-S23	X200-11T+200G SSD/48G/2x10GE SFP+2x1GE	\$42,129	24%	\$32,018	\$5,055	\$4,213	\$0	\$0	\$0	IS	ISILON
X200-SATA-S24	X200-6T+1.2T SSD/6G/4x1GE	\$68,065	24%	\$51,729	\$8,168	\$6,807	\$0	\$0	\$0	IS	ISILON
X200-SATA-S25	X200-6T+1.2T SSD/6G/2x10GE SFP+2x1GE	\$70,195	24%	\$53,348	\$8,423	\$7,020	\$0	\$0	\$0	IS	ISILON
X200-SATA-S26	X200-6T+1.2T SSD/12G/4x1GE	\$68,548	24%	\$52,096	\$8,226	\$6,855	\$0	\$0	\$0	IS	ISILON
X200-SATA-S27	X200-6T+1.2T SSD/12G/2x10GE SFP+2x1GE	\$70,681	24%	\$53,718	\$8,482	\$7,068	\$0	\$0	\$0	IS	ISILON
X200-SATA-S28	X200-6T+1.2T SSD/24G/4x1GE	\$68,269	24%	\$51,884	\$8,192	\$6,827	\$0	\$0	\$0	IS	ISILON
X200-SATA-S29	X200-6T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$70,319	24%	\$53,442	\$8,438	\$7,032	\$0	\$0	\$0	IS	ISILON
X200-SATA-S30	X200-6T+1.2T SSD/48G/4x1GE	\$69,455	24%	\$52,786	\$8,335	\$6,946	\$0	\$0	\$0	IS	ISILON
X200-SATA-S31	X200-6T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$71,505	24%	\$54,344	\$8,581	\$7,151	\$0	\$0	\$0	IS	ISILON
X200-SATA-S32	X200-20T+400G SSD/6G/4x1GE	\$48,177	24%	\$36,615	\$5,781	\$4,818	\$0	\$0	\$0	IS	ISILON
X200-SATA-S33	X200-20T+400G SSD/6G/2x10GE SFP+2x1GE	\$50,165	24%	\$38,125	\$6,020	\$5,017	\$0	\$0	\$0	IS	ISILON
X200-SATA-S34	X200-20T+400G SSD/12G/4x1GE	\$49,011	24%	\$37,248	\$5,881	\$4,901	\$0	\$0	\$0	IS	ISILON
X200-SATA-S35	X200-20T+400G SSD/12G/2x10GE SFP+2x1GE	\$51,000	24%	\$38,760	\$6,120	\$5,100	\$0	\$0	\$0	IS	ISILON
X200-SATA-S36	X200-20T+400G SSD/24G/4x1GE	\$49,605	24%	\$37,700	\$5,953	\$4,961	\$0	\$0	\$0	IS	ISILON
X200-SATA-S37	X200-20T+400G SSD/48G/4x1GE	\$50,756	24%	\$38,575	\$6,091	\$5,076	\$0	\$0	\$0	IS	ISILON
X200-SATA-S38	X200-20T+400G SSD/48G/2x10GE SFP+2x1GE	\$52,789	24%	\$40,120	\$6,335	\$5,279	\$0	\$0	\$0	IS	ISILON
X200-SATA-S39	X200-12T+1200G SSD/6G/4x1GE	\$72,110	24%	\$54,804	\$8,653	\$7,211	\$0	\$0	\$0	IS	ISILON
X200-SATA-S40	X200-12T+1200G SSD/6G/2x10GE SFP+2x1GE	\$74,227	24%	\$56,413	\$8,907	\$7,423	\$0	\$0	\$0	IS	ISILON
X200-SATA-S41	X200-12T+1200G SSD/12G/4x1GE	\$72,985	24%	\$55,469	\$8,758	\$7,299	\$0	\$0	\$0	IS	ISILON
X200-SATA-S42	X200-12T+1200G SSD/12G/2x10GE SFP+2x1GE	\$75,102	24%	\$57,078	\$9,012	\$7,510	\$0	\$0	\$0	IS	ISILON
X200-SATA-S43	X200-12T+1200G SSD/24G/4x1GE	\$73,793	24%	\$56,083	\$8,855	\$7,379	\$0	\$0	\$0	IS	ISILON
X200-SATA-S44	X200-12T+1200G SSD/48G/4x1GE	\$75,320	24%	\$57,243	\$9,038	\$7,532	\$0	\$0	\$0	IS	ISILON
X200-SATA-S45	X200-12T+1200G SSD/48G/2x10GE SFP+2x1GE	\$77,432	24%	\$58,848	\$9,292	\$7,743	\$0	\$0	\$0	IS	ISILON
X200-SATA-S46	X200-27T+600G SSD/6G/4x1GE	\$60,038	24%	\$45,629	\$7,205	\$6,004	\$0	\$0	\$0	IS	ISILON
X200-SATA-S47	X200-27T+600G SSD/6G/2x10GE SFP+2x1GE	\$62,088	24%	\$47,187	\$7,451	\$6,209	\$0	\$0	\$0	IS	ISILON
X200-SATA-S48	X200-27T+600G SSD/12G/4x1GE	\$60,898	24%	\$46,282	\$7,308	\$6,090	\$0	\$0	\$0	IS	ISILON
X200-SATA-S49	X200-27T+600G SSD/12G/2x10GE SFP+2x1GE	\$62,948	24%	\$47,840	\$7,554	\$6,295	\$0	\$0	\$0	IS	ISILON
X200-SATA-S50	X200-27T+600G SSD/24G/4x1GE	\$61,511	24%	\$46,748	\$7,381	\$6,151	\$0	\$0	\$0	IS	ISILON
X200-SATA-S51	X200-27T+600G SSD/48G/4x1GE	\$62,697	24%	\$47,650	\$7,524	\$6,270	\$0	\$0	\$0	IS	ISILON
X200-SATA-S52	X200-27T+600G SSD/48G/2x10GE SFP+2x1GE	\$64,747	24%	\$49,208	\$7,770	\$6,475	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
X200-SATA-S53	X200-18T+1.2T SSD/6G/4x1GE	\$73,861	24%	\$56,134	\$8,863	\$7,386	\$0	\$0	\$0	IS	ISILON
X200-SATA-S54	X200-18T+1.2T SSD/6G/2x10GE SFP+2x1GE	\$75,999	24%	\$57,759	\$9,120	\$7,600	\$0	\$0	\$0	IS	ISILON
X200-SATA-S55	X200-18T+1.2T SSD/12G/4x1GE	\$74,532	24%	\$56,644	\$8,944	\$7,453	\$0	\$0	\$0	IS	ISILON
X200-SATA-S56	X200-18T+1.2T SSD/12G/2x10GE SFP+2x1GE	\$74,589	24%	\$56,688	\$8,951	\$7,459	\$0	\$0	\$0	IS	ISILON
X200-SATA-S57	X200-18T+1.2T SSD/24G/4x1GE	\$75,144	24%	\$57,109	\$9,017	\$7,514	\$0	\$0	\$0	IS	ISILON
X200-SATA-S58	X200-18T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$77,194	24%	\$58,667	\$9,263	\$7,719	\$0	\$0	\$0	IS	ISILON
X200-SATA-S59	X200-18T+1.2T SSD/48G/4x1GE	\$76,330	24%	\$58,011	\$9,160	\$7,633	\$0	\$0	\$0	IS	ISILON
X200-SATA-S60	X200-18T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$78,380	24%	\$59,569	\$9,406	\$7,838	\$0	\$0	\$0	IS	ISILON
X200-SATA-S71	X200-5.5TB+400GB SSD/6G/2x10GE SFP+2X1GE	\$44,774	24%	\$34,028	\$5,373	\$4,477	\$0	\$0	\$0	IS	ISILON
X200-SATA-S72	X200-10TB+800GB SSD/12G/2X10GE SFP+2X1GE	\$59,373	24%	\$45,123	\$7,125	\$5,937	\$0	\$0	\$0	IS	ISILON
X200-SATA-S75	X200-10TB+1.6TB/12GB/2x10GE 2x1GE	\$72,987	24%	\$55,470	\$8,758	\$7,299	\$0	\$0	\$0	IS	ISILON
X200-SATA-S76	X200-10TB+1.6TB/12GB/4x1GE	\$70,892	24%	\$53,878	\$8,507	\$7,089	\$0	\$0	\$0	IS	ISILON
X200-SATA-S77	X200-10TB+1.6TB/24GB/2x10GE 2x1GE	\$72,339	24%	\$54,978	\$8,681	\$7,234	\$0	\$0	\$0	IS	ISILON
X200-SATA-S78	X200-10TB+1.6TB/24GB/4x1GE	\$71,237	24%	\$54,140	\$8,548	\$7,124	\$0	\$0	\$0	IS	ISILON
X200-SATA-S79	X200-10TB+1.6TB/48GB/2x10GE 2x1GE	\$74,016	24%	\$56,252	\$8,882	\$7,402	\$0	\$0	\$0	IS	ISILON
X200-SATA-S80	X200-10TB+1.6TB/48GB/4x1GE	\$71,870	24%	\$54,621	\$8,624	\$7,187	\$0	\$0	\$0	IS	ISILON
X200-SATA-S81	X200-20TB+1.6TB/12GB/2x10GE 2x1GE	\$78,937	24%	\$59,992	\$9,472	\$7,894	\$0	\$0	\$0	IS	ISILON
X200-SATA-S82	X200-20TB+1.6TB/12GB/4x1GE	\$76,914	24%	\$58,455	\$9,230	\$7,691	\$0	\$0	\$0	IS	ISILON
X200-SATA-S83	X200-20TB+1.6TB/24GB/2x10GE 2x1GE	\$79,276	24%	\$60,250	\$9,513	\$7,928	\$0	\$0	\$0	IS	ISILON
X200-SATA-S84	X200-20TB+1.6TB/24GB/4x1GE	\$77,336	24%	\$58,775	\$9,280	\$7,734	\$0	\$0	\$0	IS	ISILON
X200-SATA-S85	X200-20TB+1.6TB/48GB/2x10GE 2x1GE	\$80,176	24%	\$60,934	\$9,621	\$8,018	\$0	\$0	\$0	IS	ISILON
X200-SATA-S86	X200-20TB+1.6TB/48GB/4x1GE	\$78,124	24%	\$59,374	\$9,375	\$7,812	\$0	\$0	\$0	IS	ISILON
X200-SATA-S87	X200-6TB+4.8TB/12GB/2x10GE 2x1GE	\$156,780	24%	\$119,153	\$18,814	\$15,678	\$0	\$0	\$0	IS	ISILON
X200-SATA-S88	X200-6TB+4.8TB/12GB/4x1GE	\$154,950	24%	\$117,762	\$18,594	\$15,495	\$0	\$0	\$0	IS	ISILON
X200-SATA-S89	X200-6TB+4.8TB/24GB/2x10GE 2x1GE	\$156,872	24%	\$119,223	\$18,825	\$15,687	\$0	\$0	\$0	IS	ISILON
X200-SATA-S90	X200-6TB+4.8TB/24GB/4x1GE	\$155,017	24%	\$117,813	\$18,602	\$15,502	\$0	\$0	\$0	IS	ISILON
X200-SATA-S91	X200-6TB+4.8TB/48GB/2x10GE 2x1GE	\$156,965	24%	\$119,293	\$18,836	\$15,697	\$0	\$0	\$0	IS	ISILON
X200-SATA-S92	X200-6TB+4.8TB/48GB/4x1GE	\$155,063	24%	\$117,848	\$18,608	\$15,506	\$0	\$0	\$0	IS	ISILON
X200-SATA-S93	X200-16TB+3.2TB/12GB/2x10GE 2x1GE	\$119,345	24%	\$90,702	\$14,321	\$11,935	\$0	\$0	\$0	IS	ISILON
X200-SATA-S94	X200-16TB+3.2TB/12GB/4x1GE	\$117,393	24%	\$89,219	\$14,087	\$11,739	\$0	\$0	\$0	IS	ISILON
X200-SATA-S95	X200-16TB+3.2TB/24GB/2x10GE 2x1GE	\$119,724	24%	\$90,990	\$14,367	\$11,972	\$0	\$0	\$0	IS	ISILON
X200-SATA-S96	X200-16TB+3.2TB/24GB/4x1GE	\$117,763	24%	\$89,500	\$14,132	\$11,776	\$0	\$0	\$0	IS	ISILON
X200-SATA-S97	X200-16TB+3.2TB/48GB/2x10GE 2x1GE	\$120,419	24%	\$91,518	\$14,450	\$12,042	\$0	\$0	\$0	IS	ISILON
X200-SATA-S98	X200-16TB+3.2TB/48GB/4x1GE	\$118,438	24%	\$90,013	\$14,213	\$11,844	\$0	\$0	\$0	IS	ISILON
X200-SATA-S99	X200-12TB+4.8TB/12GB/2x10GE 2x1GE	\$158,189	24%	\$120,224	\$18,983	\$15,819	\$0	\$0	\$0	IS	ISILON
X210-SAS-E02	X210-30T+1.6T SSD-SED/24G/2x10GE 2x1GE	\$110,562	24%	\$84,027	\$13,267	\$11,056	\$0	\$0	\$0	IS	ISILON
X210-SAS-E02-HO	X210-30T+1.6T SSD-SED/24G/2x10GE 2x1/HO	\$72,289	24%	\$54,940	\$8,675	\$7,229	\$0	\$0	\$0	IS	ISILON
X210-SAS-E03	X210-30T+1.6T SSD-SED/48G/2x10GE 2x1GE	\$113,234	24%	\$86,058	\$13,588	\$11,323	\$0	\$0	\$0	IS	ISILON
X210-SAS-E03-HO	X210-30T+1.6T SSD-SED/48G/2x10GE 2x1G/HO	\$73,570	24%	\$55,913	\$8,828	\$7,357	\$0	\$0	\$0	IS	ISILON
X210-SAS-E05	X210-32T+3.2T SSD-SED/24G/2x10GE 2x1GE	\$161,537	24%	\$122,768	\$19,384	\$16,154	\$0	\$0	\$0	IS	ISILON
X210-SAS-E05-HO	X210-32T+3.2T SSD-SED/24G/2x10GE 2x1/HO	\$109,307	24%	\$83,073	\$13,117	\$10,931	\$0	\$0	\$0	IS	ISILON
X210-SAS-E06	X210-32T+3.2T SSD-SED/48G/2x10GE 2x1GE	\$163,576	24%	\$124,318	\$19,629	\$16,358	\$0	\$0	\$0	IS	ISILON
X210-SAS-E06-HO	X210-32T+3.2T SSD-SED/48G/2x10GE 2x1/HO	\$111,060	24%	\$84,406	\$13,327	\$11,106	\$0	\$0	\$0	IS	ISILON
X210-SAS-E08	X210-33T+800G SSD-SED/24G/2x10GE 2x1GE	\$88,760	24%	\$67,458	\$10,651	\$8,776	\$0	\$0	\$0	IS	ISILON
X210-SAS-E08-HO	X210-33T+800G SSD-SED/24G/2x10GE 2x1/HO	\$54,955	24%	\$41,766	\$6,595	\$5,496	\$0	\$0	\$0	IS	ISILON
X210-SAS-E09	X210-33T+800G SSD-SED/48G/2x10GE 2x1GE	\$91,452	24%	\$69,504	\$10,974	\$9,145	\$0	\$0	\$0	IS	ISILON
X210-SAS-E09-HO	X210-33T+800G SSD-SED/48G/2x10GE 2x1/HO	\$56,170	24%	\$42,689	\$6,740	\$5,617	\$0	\$0	\$0	IS	ISILON
X210-SAS-E11	X210-36T SED/24G/2x10GE 2x1GE	\$65,645	24%	\$49,890	\$7,877	\$6,565	\$0	\$0	\$0	IS	ISILON
X210-SAS-E11-HO	X210-36T SED/24G/2x10GE 2x1GE/HO	\$37,662	24%	\$28,623	\$4,519	\$3,766	\$0	\$0	\$0	IS	ISILON
X210-SAS-E12	X210-36T SED/48G/2x10GE 2x1GE	\$68,657	24%	\$52,179	\$8,239	\$6,866	\$0	\$0	\$0	IS	ISILON
X210-SAS-E12-HO	X210-36T SED/48G/2x10GE 2x1GE/HO	\$38,770	24%	\$29,465	\$4,652	\$3,877	\$0	\$0	\$0	IS	ISILON
X210-SAS-E14	X210-40T+1.6T SSD-SED /24G/2x10GE 2x1GE	\$115,949	24%	\$88,121	\$13,914	\$11,595	\$0	\$0	\$0	IS	ISILON
X210-SAS-E14-HO	X210-40T+1.6T SSD-SED /24G/2x10GE 2x1/HO	\$74,946	24%	\$56,959	\$8,994	\$7,495	\$0	\$0	\$0	IS	ISILON
X210-SAS-E15	X210-40T+1.6T SSD-SED /48G/2x10GE 2x1GE	\$117,982	24%	\$89,666	\$14,158	\$11,798	\$0	\$0	\$0	IS	ISILON
X210-SAS-E15-HO	X210-40T+1.6T SSD-SED /48G/2x10GE 2x1/HO	\$76,260	24%	\$57,958	\$9,151	\$7,626	\$0	\$0	\$0	IS	ISILON
X210-SAS-E17	X210-44T+800G SSD-SED/24G/2x10GE 2x1GE	\$95,298	24%	\$72,426	\$11,436	\$9,530	\$0	\$0	\$0	IS	ISILON
X210-SAS-E17-HO	X210-44T+800G SSD-SED/24G/2x10GE 2x1/HO	\$57,604	24%	\$43,779	\$6,912	\$5,760	\$0	\$0	\$0	IS	ISILON
X210-SAS-E18	X210-44T+800G SSD-SED/48G/2x10GE 2x1GE	\$97,376	24%	\$74,006	\$11,685	\$9,738	\$0	\$0	\$0	IS	ISILON
X210-SAS-E18-HO	X210-44T+800G SSD-SED/48G/2x10GE 2x1/HO	\$58,860	24%	\$44,734	\$7,063	\$5,886	\$0	\$0	\$0	IS	ISILON
X210-SAS-E20	X210-48T SED/24G/2x10GE 2x1GE	\$70,362	24%	\$53,475	\$8,443	\$7,036	\$0	\$0	\$0	IS	ISILON
X210-SAS-E20-HO	X210-48T SED/24G/2x10GE 2x1GE/HO	\$40,299	24%	\$30,627	\$4,836	\$4,030	\$0	\$0	\$0	IS	ISILON
X210-SAS-E21	X210-48T SED/48G/2x10GE 2x1GE	\$72,388	24%	\$55,015	\$8,687	\$7,239	\$0	\$0	\$0	IS	ISILON
X210-SAS-E21-HO	X210-48T SED/48G/2x10GE 2x1GE/HO	\$41,460	24%	\$31,510	\$4,975	\$4,146	\$0	\$0	\$0	IS	ISILON
X210-SATA-003	X210-12T/24G/2x10GE 2x1GE	\$29,278	24%	\$22,251	\$3,513	\$2,928	\$0	\$0	\$0	IS	ISILON
X210-SATA-003-HO	X210-12T/24G/2x10GE 2x1GE/HO	\$23,999	24%	\$18,239	\$2,880	\$2,400	\$0	\$0	\$0	IS	ISILON
X210-SATA-003-P	PROMO X210-12T/24G/2x10GE 2x1GE	\$14,120	10%	\$12,708	\$1,694	\$1,412	\$0	\$0	\$0	UE	ISILON
X210-SATA-004	X210-12T/48G/2x10GE 2x1GE	\$30,271	24%	\$23,006	\$3,633	\$3,027	\$0	\$0	\$0	IS	ISILON
X210-SATA-004-HO	X210-12T/48G/2x10GE 2x1GE/HO	\$24,792	24%	\$18,842	\$2,975	\$2,479	\$0	\$0	\$0	IS	ISILON
X210-SATA-006	X210-24T/24G/2x10GE 2x1GE	\$42,663	24%	\$32,424	\$5,120	\$4,266	\$0	\$0	\$0	IS	ISILON
X210-SATA-006-HO	X210-24T/24G/2x10GE 2x1GE/HO	\$25,088	24%	\$19,067	\$3,011	\$2,509	\$0	\$0	\$0	IS	ISILON
X210-SATA-007	X210-24T/48G/2x10GE 2x1GE	\$43,859	24%	\$33,333	\$5,263	\$4,386	\$0	\$0	\$0	IS	ISILON
X210-SATA-007-HO	X210-24T/48G/2x10GE 2x1GE/HO	\$25,883	24%	\$19,671	\$3,106	\$2,588	\$0	\$0	\$0	IS	ISILON
X210-SATA-008	X210-24T/6GB/2x10GE 2x1GE	\$26,827	24%	\$20,389	\$3,219	\$2,683	\$0	\$0	\$0	IS	ISILON
X210-SATA-010	X210-36T/24G/2x10GE 2x1GE	\$49,667	24%	\$37,747	\$5,960	\$4,967	\$0	\$0	\$0	IS	ISILON



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
X400-SAS-E18	X400-96T+3.2T SSD-SED/48G/4x1GE	\$252,803	24%	\$192,130	\$30,336	\$25,280	\$0	\$0	\$0	IS	ISILON
X400-SAS-E19	X400-96T+3.2T SSD-SED/96G/2X10GE+2X1GE	\$261,504	24%	\$198,743	\$31,380	\$26,150	\$0	\$0	\$0	IS	ISILON
X400-SAS-E20	X400-96T+3.2T SSD-SED/96G/4x1GE	\$258,280	24%	\$196,293	\$30,994	\$25,828	\$0	\$0	\$0	IS	ISILON
X400-SAS-E23	X400-136T+1.6T SSD-SED/48G/2X10GE+2X1GE	\$229,674	24%	\$174,552	\$27,561	\$22,967	\$0	\$0	\$0	IS	ISILON
X400-SAS-E24	X400-136T+1.6T SSD-SED/48G/4x1GE	\$226,449	24%	\$172,101	\$27,174	\$22,645	\$0	\$0	\$0	IS	ISILON
X400-SAS-E25	X400-136T+1.6T SSD-SED/96G/2X10GE+2X1GE	\$235,151	24%	\$178,715	\$28,218	\$23,515	\$0	\$0	\$0	IS	ISILON
X400-SAS-E26	X400-136T+1.6T SSD-SED/96G/4x1GE	\$231,926	24%	\$176,264	\$27,831	\$23,193	\$0	\$0	\$0	IS	ISILON
X400-SAS-E27	X400-136T+1.6T SSD-SED/192G/2X10GE+2X1GE	\$247,451	24%	\$188,063	\$29,694	\$24,745	\$0	\$0	\$0	IS	ISILON
X400-SAS-E28	X400-136T+1.6T SSD-SED/192G/4x1GE	\$244,226	24%	\$185,612	\$29,307	\$24,423	\$0	\$0	\$0	IS	ISILON
X400-SAS-E41	X400-102T+1.6T SSD-SED/96G/4x1GE	\$210,976	24%	\$160,342	\$25,317	\$21,098	\$0	\$0	\$0	IS	ISILON
X400-SAS-E42	X400-102T+1.6T SSD-SED/192G/2X10GE+2X1GE	\$226,500	24%	\$172,140	\$27,180	\$22,650	\$0	\$0	\$0	IS	ISILON
X400-SATA-001	X400-108T/48G/4x1GE	\$114,598	24%	\$87,094	\$13,752	\$11,460	\$0	\$0	\$0	IS	ISILON
X400-SATA-002	X400-108T/48G/2x10GE SFP+2x1GE	\$122,721	24%	\$93,268	\$14,727	\$12,727	\$0	\$0	\$0	IS	ISILON
X400-SATA-003	X400-108T/96G/4x1GE	\$117,053	24%	\$88,960	\$14,046	\$11,705	\$0	\$0	\$0	IS	ISILON
X400-SATA-004	X400-108T/96G/2x10GE SFP+2x1GE	\$119,114	24%	\$90,527	\$14,294	\$11,911	\$0	\$0	\$0	IS	ISILON
X400-SATA-005	X400-108T/192G/4x1GE	\$129,646	24%	\$98,531	\$15,558	\$12,965	\$0	\$0	\$0	IS	ISILON
X400-SATA-006	X400-108T/192G/2x10GE SFP+2x1GE	\$131,707	24%	\$100,097	\$15,805	\$13,171	\$0	\$0	\$0	IS	ISILON
X400-SATA-007	X400-36T/48G/4x1GE	\$73,984	24%	\$56,228	\$8,878	\$7,398	\$0	\$0	\$0	IS	ISILON
X400-SATA-008	X400-36T/48G/2x10GE SFP+2x1GE	\$76,045	24%	\$57,794	\$9,125	\$7,605	\$0	\$0	\$0	IS	ISILON
X400-SATA-009	X400-36T/96G/4x1GE	\$76,440	24%	\$58,094	\$9,173	\$7,644	\$0	\$0	\$0	IS	ISILON
X400-SATA-010	X400-36T/96G/2x10GE SFP+2x1GE	\$78,500	24%	\$59,660	\$9,420	\$7,850	\$0	\$0	\$0	IS	ISILON
X400-SATA-011	X400-36T/192G/4x1GE	\$89,032	24%	\$67,664	\$10,684	\$8,903	\$0	\$0	\$0	IS	ISILON
X400-SATA-012	X400-36T/192G/2x10GE SFP+2x1GE	\$91,093	24%	\$69,231	\$10,931	\$9,109	\$0	\$0	\$0	IS	ISILON
X400-SATA-013	X400-72T/48G/4x1GE	\$96,405	24%	\$73,268	\$11,569	\$9,641	\$0	\$0	\$0	IS	ISILON
X400-SATA-014	X400-72T/48G/2x10GE SFP+2x1GE	\$98,465	24%	\$74,833	\$11,816	\$9,847	\$0	\$0	\$0	IS	ISILON
X400-SATA-015	X400-72T/96G/4x1GE	\$98,860	24%	\$75,134	\$11,863	\$9,886	\$0	\$0	\$0	IS	ISILON
X400-SATA-016	X400-72T/96G/2x10GE SFP+2x1GE	\$100,920	24%	\$76,699	\$12,110	\$10,092	\$0	\$0	\$0	IS	ISILON
X400-SATA-017	X400-72T/192G/4x1GE	\$111,452	24%	\$84,704	\$13,374	\$11,452	\$0	\$0	\$0	IS	ISILON
X400-SATA-018	X400-72T/192G/2x10GE SFP+2x1GE	\$113,513	24%	\$86,270	\$13,622	\$11,351	\$0	\$0	\$0	IS	ISILON
X400-SATA-019	X400-144T/24G/4x1GE	\$137,430	24%	\$104,447	\$16,492	\$13,743	\$0	\$0	\$0	IS	ISILON
X400-SATA-020	X400-144T/48G/4x1GE	\$138,889	24%	\$105,556	\$16,667	\$13,889	\$0	\$0	\$0	IS	ISILON
X400-SATA-021	X400-144T/48G/2x10GE SFP+2x1GE	\$140,950	24%	\$107,122	\$16,914	\$14,095	\$0	\$0	\$0	IS	ISILON
X400-SATA-022	X400-144T/96G/4x1GE	\$141,345	24%	\$107,422	\$16,961	\$14,135	\$0	\$0	\$0	IS	ISILON
X400-SATA-023	X400-144T/96G/2x10GE SFP+2x1GE	\$143,405	24%	\$108,988	\$17,209	\$14,341	\$0	\$0	\$0	IS	ISILON
X400-SATA-024	X400-144T/192G/4x1GE	\$153,937	24%	\$116,992	\$18,472	\$15,394	\$0	\$0	\$0	IS	ISILON
X400-SATA-025	X400-144T/192G/2x10GE SFP+2x1GE	\$155,998	24%	\$118,558	\$18,720	\$15,600	\$0	\$0	\$0	IS	ISILON
X400-SATA-501	X400-34T+800G SSD/48G/4x1GE	\$97,080	24%	\$73,781	\$11,650	\$9,708	\$0	\$0	\$0	IS	ISILON
X400-SATA-502	X400-34T+800G SSD/48G/2x10GE SFP+2x1GE	\$99,140	24%	\$75,346	\$11,897	\$9,914	\$0	\$0	\$0	IS	ISILON
X400-SATA-503	X400-34T+800G SSD/96G/4x1GE	\$99,535	24%	\$75,647	\$11,944	\$9,954	\$0	\$0	\$0	IS	ISILON
X400-SATA-504	X400-34T+800G SSD/96G/2x10GE SFP+2x1GE	\$101,595	24%	\$77,212	\$12,191	\$10,160	\$0	\$0	\$0	IS	ISILON
X400-SATA-505	X400-34T+800G SSD/192G/4x1GE	\$112,128	24%	\$85,217	\$13,455	\$11,213	\$0	\$0	\$0	IS	ISILON
X400-SATA-506	X400-34T+800G SSD/192G/2x10GE SFP+2x1GE	\$114,188	24%	\$86,783	\$13,703	\$11,419	\$0	\$0	\$0	IS	ISILON
X400-SATA-507	X400-66T+1.2T SSD/24G/4x1GE	\$127,332	24%	\$96,772	\$15,280	\$12,733	\$0	\$0	\$0	IS	ISILON
X400-SATA-508	X400-66T+1.2T SSD/48G/4x1GE	\$128,791	24%	\$97,881	\$15,455	\$12,879	\$0	\$0	\$0	IS	ISILON
X400-SATA-509	X400-66T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$130,852	24%	\$99,448	\$15,702	\$13,085	\$0	\$0	\$0	IS	ISILON
X400-SATA-510	X400-66T+1.2T SSD/96G/4x1GE	\$131,246	24%	\$99,747	\$15,750	\$13,125	\$0	\$0	\$0	IS	ISILON
X400-SATA-511	X400-66T+1.2T SSD/96G/2x10GE SFP+2x1GE	\$133,307	24%	\$101,313	\$15,997	\$13,331	\$0	\$0	\$0	IS	ISILON
X400-SATA-512	X400-66T+1.2T SSD/192G/4x1GE	\$143,839	24%	\$109,318	\$17,261	\$14,384	\$0	\$0	\$0	IS	ISILON
X400-SATA-513	X400-66T+1.2T SSD/192G/2x10GE SFP+2x1GE	\$145,900	24%	\$110,884	\$17,508	\$14,590	\$0	\$0	\$0	IS	ISILON
X400-SATA-514	X400-96T+1.6T SSD/24G/4x1GE	\$153,305	24%	\$116,512	\$18,397	\$15,331	\$0	\$0	\$0	IS	ISILON
X400-SATA-515	X400-96T+1.6T SSD/24G/2x10GE SFP+2x1GE	\$155,366	24%	\$118,078	\$18,644	\$15,337	\$0	\$0	\$0	IS	ISILON
X400-SATA-516	X400-96T+1.6T SSD/48G/4x1GE	\$154,765	24%	\$117,621	\$18,572	\$15,477	\$0	\$0	\$0	IS	ISILON
X400-SATA-517	X400-96T+1.6T SSD/48G/2x10GE SFP+2x1GE	\$164,975	24%	\$125,381	\$19,797	\$16,498	\$0	\$0	\$0	IS	ISILON
X400-SATA-518	X400-96T+1.6T SSD/96G/4x1GE	\$157,220	24%	\$119,487	\$18,866	\$15,722	\$0	\$0	\$0	IS	ISILON
X400-SATA-519	X400-96T+1.6T SSD/96G/2x10GE SFP+2x1GE	\$159,281	24%	\$121,054	\$19,114	\$15,928	\$0	\$0	\$0	IS	ISILON
X400-SATA-520	X400-96T+1.6T SSD/192G/4x1GE	\$169,813	24%	\$129,058	\$20,378	\$16,981	\$0	\$0	\$0	IS	ISILON
X400-SATA-521	X400-96T+1.6T SSD/192G/2x10GE SFP+2x1GE	\$171,873	24%	\$130,623	\$20,625	\$17,187	\$0	\$0	\$0	IS	ISILON
X400-SATA-524	X400-102T+800G SSD/24G/2x10GE SFP+2x1GE	\$161,689	24%	\$122,884	\$19,403	\$16,169	\$0	\$0	\$0	IS	ISILON
X400-SATA-525	X400-105T+400G SSD/48G/2x10GE SFP+2x1GE	\$132,626	24%	\$100,796	\$15,915	\$13,263	\$0	\$0	\$0	IS	ISILON
X400-SATA-527	X400-120T+2.4T SSD/24G/4x1GE	\$191,434	24%	\$145,490	\$22,972	\$19,143	\$0	\$0	\$0	IS	ISILON
X400-SATA-528	X400-120T+2.4T SSD/48G/4x1GE	\$192,894	24%	\$146,599	\$23,147	\$19,289	\$0	\$0	\$0	IS	ISILON
X400-SATA-529	X400-120T+2.4T SSD/48G/2x10GE SFP+2x1GE	\$194,954	24%	\$148,165	\$23,394	\$19,495	\$0	\$0	\$0	IS	ISILON
X400-SATA-530	X400-120T+2.4T SSD/96G/4x1GE	\$195,349	24%	\$148,465	\$23,442	\$19,535	\$0	\$0	\$0	IS	ISILON
X400-SATA-531	X400-120T+2.4T SSD/96G/2x10GE SFP+2x1GE	\$197,409	24%	\$150,031	\$23,689	\$19,741	\$0	\$0	\$0	IS	ISILON
X400-SATA-532	X400-120T+2.4T SSD/192G/4x1GE	\$207,942	24%	\$158,036	\$24,953	\$20,794	\$0	\$0	\$0	IS	ISILON
X400-SATA-533	X400-120T+2.4T SSD/192G/2x10GE SFP+2x1GE	\$210,002	24%	\$159,602	\$25,200	\$21,000	\$0	\$0	\$0	IS	ISILON
X400-SATA-536	X400-136T/800GB SSD/24G/4x1GE	\$161,843	24%	\$123,001	\$19,421	\$16,184	\$0	\$0	\$0	IS	ISILON
X400-SATA-537	X400-136T/800GB SSD/24G/2x10GE SFP/2x1GE	\$164,011	24%	\$124,648	\$19,681	\$16,401	\$0	\$0	\$0	IS	ISILON
X400-SATA-548	X400-60T/4.8T SSD/48G/2X10GE SFP 2X1GE	\$227,680	24%	\$173,037	\$27,322	\$22,768	\$0	\$0	\$0	IS	ISILON
X400-SATA-549	X400-60T/4.8T SSD/48G/4X1GE	\$225,285	24%	\$171,217	\$27,034	\$22,529	\$0	\$0	\$0	IS	ISILON
X400-SATA-554	X400-128T/3.2T SSD/192G/2x10GE SFP 2x1GE	\$246,831	24%	\$187,592	\$29,620	\$24,683	\$0	\$0	\$0	IS	ISILON
X400-SATA-555	X400-96T/3.2T SSD/192G/2x10GE SFP 2x1GE	\$215,356	24%	\$163,671	\$25,843	\$21,536	\$0	\$0	\$0	IS	ISILON
X400-SATA-556	X400-96T/3.2T SSD/96G/2x10GE SFP 2x1GE	\$201,157	24%	\$152,879	\$24,139	\$20,116	\$0	\$0	\$0	IS	ISILON
X400-SATA-557	X400-60T+4.8T SSD/96G/2x10GE SFP+2x1GE	\$232,209	24%	\$176,479	\$27,865	\$23,221	\$0	\$0	\$0	IS	ISILON











Table with columns: MODEL CODE, DESCRIPTION, EMC LIST PRICE USD, EPL PRICING (EPL DISCOUNT %, EPL NET PRICE), EPL MAINTENANCE AND WARRANTY UPRGRADE PRICING (MNT ANNUAL (PREMIUM), MNT ANNUAL (STANDARD), MNT ANNUAL (BASIC), WARR UPG (PREMIUM), WARR UPG (STANDARD)), DISCOUNT CLASS, FAMILY. The table lists various hardware and service items with their respective prices and discounts.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
NL400-SAT-S44	NL400-132T+2.4TB SSD/48GB/2x10GbE+2x1GE	\$182,523	24%	\$138,717	\$21,903	\$18,252	\$0	\$0	\$0	IS	NA
NL820-0034	NL400 GNA ENABLER KIT 2 X 400GB SSD	\$36,647	24%	\$27,852	\$4,398	\$3,665	\$0	\$0	\$0	IS	NA
NL820-0035	INACTIVE - NL400 GNA ENABLER KIT	\$52,274	24%	\$39,728	\$6,273	\$5,227	\$0	\$0	\$0	IS	NA
NL820-0036	NL400 GNA ENABLER KIT 4 X 400GB SSD	\$69,152	24%	\$52,556	\$8,298	\$6,915	\$0	\$0	\$0	IS	NA
NL820-0056	NL400 GNA ENABLER KIT 6 X 400GB SSD	\$95,594	24%	\$72,651	\$11,471	\$9,559	\$0	\$0	\$0	IS	NA
NL820-0063	NL400 GNA ENABLER KIT 4 X 800GB SSD	\$120,617	24%	\$91,669	\$14,474	\$12,062	\$0	\$0	\$0	IS	NA
NL820-0066	Metadata Acc Kit NL400 1x800GB SSD	\$30,816	24%	\$23,420	\$3,698	\$3,082	\$0	\$0	\$0	IS	NA
NL820-0067	Metadata Acc Kit NL400 3x800GB SSD	\$104,792	24%	\$79,642	\$12,575	\$10,479	\$0	\$0	\$0	IS	NA
NX3-DPE-BASE	2XSP; 16GB MEMORY; DISK PROCESSOR ENCLOS	\$8,812	10%	\$7,931	\$3,456	\$2,419	\$0	\$0	\$0	J	NA
NX3-FC-DK	ASSY DISK 300GB 15K FC DISK	\$2,570	10%	\$2,313	\$0	\$0	\$0	\$0	\$0	J	NA
NX3-SSD	DPE 15GB SSD	\$1,449	10%	\$1,304	\$0	\$0	\$0	\$0	\$0	J	NA
SP811-0012	R-SPR KIT - FRNT PANEL ASSY - 2U - ROHS	\$752	24%	\$572	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0013	R-SPR KIT - FAN MODULE ASSY	\$109	24%	\$83	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0026	R-SPR KIT - LG BLOWNR - 1U - ACCELERATOR	\$120	24%	\$91	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0027	R-SPR KIT - SM BLOWNR - 1U	\$89	24%	\$68	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0028	R-SPR KIT - FRNT PANEL ASSY - 1U - ACCEL	\$297	24%	\$226	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0030	R-SPR KIT - CABLE ASSY - SATA - R/A	\$38	24%	\$29	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0031	R-SPR KIT - PWR SUPPLY - 1U	\$102	24%	\$78	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0032	R-SPR KIT - FRNT PANEL ASSY - EX6000	\$441	24%	\$335	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0034	R-SPR KIT - CABLE ASSY - SATA R/A TO ST	\$8	24%	\$6	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0042	R-SPR KIT - SLIDE RAIL KIT - 1U	\$357	24%	\$271	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0043	R-SPR KIT - SLIDE RAIL KIT - 2U	\$359	24%	\$273	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0049	R-SPR KIT - FBDIMM - 1GB - ROHS	\$207	24%	\$157	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0050	R-SPR KIT - BATTERY TRAY - 2U - ROHS	\$164	24%	\$125	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0051	R-SPR KIT - IB-NVRAM CARD 2U/4U X/S200	\$1,688	24%	\$1,283	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0052	R-SPR KIT - RISER CARD - 2U - ROHS	\$318	24%	\$242	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0054	R-SPR KIT - CPU - FAN MODULE	\$72	24%	\$55	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0055	R-SPR KIT - PWR SUPPLY - 1U/2U	\$641	24%	\$487	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0062	R-SPR KIT - FBDIMM - 2GB	\$249	24%	\$189	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0063	R-SPR KIT - FBDIMM - 4GB	\$489	24%	\$372	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0064	R-SPR KIT - FRNT PANEL ASSY - 1U - ACC-X	\$454	24%	\$345	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0065	R-SPR KIT - INFINIBAND - 1U - ACC-X	\$1,846	24%	\$1,403	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0067	R-SPR KIT - NIC -10GE-SR -1U - ACC-X	\$1,724	24%	\$1,310	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0069	R-SPR KIT - FRNT PANEL ASSY BU ACCEL	\$423	24%	\$321	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0070	R-SPR KIT - NIC - FC - 1U - BACKUP ACC	\$8,860	24%	\$6,734	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0071	R-SPR KIT - NIC - 2 PORT GE	\$566	24%	\$430	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0074	R-SPR KIT - FRNT PANEL ASSY - 2U - BLACK	\$766	24%	\$582	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0075	R-SPR KIT - FRNT PANEL ASSY - 4U - SILVER	\$453	24%	\$344	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0076	R-SPR KIT - FRNT PANEL ASSY - 4U - BLUE	\$458	24%	\$348	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0077	R-SPR KIT - PWR SUPPLY - 1200W - 4U	\$1,111	24%	\$844	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0078	R-SPR KIT - SAS CONTRLR - 4U	\$669	24%	\$508	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0079	R-SPR KIT - DIMM - 1GB - SINGLE RANK	\$218	24%	\$166	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0081	R-SPR KIT - CABLE ASSY - IPASS ST 4X ST	\$24	24%	\$18	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0083	R-SPR KIT - SLIDE RAIL KIT - 4U	\$422	24%	\$321	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0105	R-SPR KIT - NIC - 10GE CX4	\$2,483	24%	\$1,887	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0106	R-SPR KIT - NIC - 10GE SFP+	\$1,699	24%	\$1,291	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0108	R-SPR KIT - SFP+ OPTIC - 10GE	\$270	24%	\$205	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0113	R-SPR KIT - NIC 10GESFP+ ACCEL-X W/OP	\$2,231	24%	\$1,696	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0114	R-SPR KIT - FRNT PANEL ASSY - X200	\$531	24%	\$404	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0115	R-SPR KIT - FRNT PANEL ASSY - S200	\$530	24%	\$403	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0118	R-SPR KIT - 200/400 2x1GE	\$530	24%	\$403	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0119	R-SPR KIT - 200/400 2x10GE SFP+ NO OP	\$1,604	24%	\$1,219	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0121	R-SPR KIT - PWR SUPPLY - 1U - 750W	\$582	24%	\$442	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0122	R-SPR KIT - FAN MODULE ASSY - ROHS	\$71	24%	\$54	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0123	R-SPR KIT - S/X/NL-Series 1 x 2GB DIMM	\$162	24%	\$123	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0124	R-SPR KIT - S/X/NL-Series 1 x 4GB DIMM	\$209	24%	\$159	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0125	R-SPR KIT - S/X/NL-Series 1 x 8GB DIMM	\$342	24%	\$260	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0126	R-SPR KIT - S/X/NL-Series 1 x BOOT DRVE	\$175	24%	\$133	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0137	R-SPR KIT - HW KIT SIDE RAIL	\$67	24%	\$51	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0138	R-SPR KIT - SIDE RAIL SOLID BEAR SPECIAL	\$237	24%	\$180	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0140	R-SPR KIT - SAS CONTRLR - 108NL	\$683	24%	\$519	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0146	R-SPR KIT - ASSY - 28P SAS CONT - 1 PORT	\$1,197	24%	\$910	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0147	R-SPR KIT - FAN MODULES & FAN GUARD - 4U	\$407	24%	\$309	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0154	FRU - PS - MELLANOX MIS50XX QDR SWITCH	\$1,109	24%	\$843	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0155	FRU - PWR DSTRBSN PANEL TITAN RACK	\$283	24%	\$215	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0156	FRU - PWR DSTRBSN UNIT - TITAN RACK	\$440	24%	\$334	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0157	FRU - CBL - MINI SAS TITAN RACK INTERCON	\$160	24%	\$122	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0159	R-SPR KIT - FRNT PANEL - 4U - X400	\$754	24%	\$573	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0160	R-SPR KIT - FRNT PANEL - 4U - NL400	\$736	24%	\$559	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0161	R-SPR KIT - FAN MODULE - 4U - X/NL400	\$165	24%	\$125	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0162	R-SPR KIT - PWR SUPPLY - 4U - X/NL400	\$902	24%	\$686	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0177	R-SPR KIT - ISILON CONSOLE ASSY REPLACE	\$792	24%	\$602	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0183	FRU - PDU TITAN RACK	\$959	24%	\$729	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0184	FRU - CBL PDU-PDU MINI-JUMPER TITAN IC	\$963	24%	\$732	\$0	\$0	\$0	\$0	\$0	IS	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
SP811-0189	R-SPR KIT - S/X/NL-Series 1 x 16GB DIMM	\$955	24%	\$726	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0234	SPARE KIT,DIMM, 4GB DDR3-1600, HD400	\$1,484	24%	\$1,128	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0235	SPARE KIT,DIMM,16GB DDR3-1600,HD400	\$2,286	24%	\$1,737	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0239	SPARE KIT, ASSY BATTERY TWIN PACK HD400	\$172	24%	\$131	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0243	SPARE KIT, PCB TLA LOX PCIE NVRAM HD400	\$1,536	24%	\$1,167	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0246	SPARE KIT, FAN MODULE ASSY HD400	\$964	24%	\$733	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0247	SPARE KIT, POWER SUPPLY SNGL CHNL HD400	\$1,310	24%	\$996	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0252	SPARE KIT, TITAN D 3 PHASE PDU HD400	\$1,030	24%	\$783	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP812-0002	IQX CHASSIS, 4U	\$17,445	24%	\$13,258	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP812-0003	IQ 108NL CHASSIS; 4U	\$17,640	24%	\$13,406	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP812-0008	S200 CHASSIS; 2U	\$11,591	24%	\$8,809	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP812-0009	X200 CHASSIS; 2U	\$8,598	24%	\$6,534	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP812-0010	X400 CHASSIS; 4U	\$17,045	24%	\$12,954	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP812-0013	NL400 CHASSIS; 4U	\$13,623	24%	\$10,353	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
V15SLOTSFFKIT1	VNX 15 slot SFF drive kit 1	\$21	26%	\$16	\$0	\$0	\$0	\$0	\$0	\$0	UM	NA
VJ-DS07-030	3TB NL SAS DRV 512 BPS; 3.5X60 DRV DAE	\$1,175	10%	\$1,058	\$176	\$129	\$0	\$47	\$0	\$0	UE	NA
VJ-VS07-030	3TB NLSAS DRV 512 BPS;3.5 IN X15 DPE/DAE	\$1,175	10%	\$1,058	\$176	\$129	\$0	\$47	\$0	\$0	UE	NA
VSS-VS07-4TB	VSS 4TB NL SAS DRV-15x3.5 DRV DPE/DAE	\$1,375	10%	\$1,238	\$116	\$116	\$83	\$0	\$0	\$0	UE	NA
X02-SCALE-10TE-RTU	XtremIO Right to Use 10TB Exp-HW	\$255,000	25%	\$191,250	\$25,500	\$0	\$0	\$0	\$0	\$0	XT	NA
X200-SATA-573	X200-5.5TB 400GB SSD/6G/4X1GE	\$42,606	24%	\$32,381	\$5,113	\$4,261	\$0	\$0	\$0	\$0	IS	NA
X200-SATA-574	X200-10TB 800GB SSD/12G/4X1GE	\$57,205	24%	\$43,476	\$6,865	\$5,721	\$0	\$0	\$0	\$0	IS	NA
X400-SATA-538	X400-136T+800GB SSD/48G/4x1GE	\$163,379	24%	\$124,168	\$19,605	\$16,338	\$0	\$0	\$0	\$0	IS	NA
X400-SATA-539	X400-136T+800GB SSD/48G/2x10GE SFP+2x1GE	\$165,546	24%	\$125,815	\$19,866	\$16,555	\$0	\$0	\$0	\$0	IS	NA
X400-SATA-540	X400-140T+400GB SSD/24G/4x1GE	\$151,959	24%	\$115,489	\$18,235	\$15,196	\$0	\$0	\$0	\$0	IS	NA
X400-SATA-541	X400-140T+400GB SSD/24G/2x10GE SFP+2x1GE	\$154,126	24%	\$117,136	\$18,495	\$15,413	\$0	\$0	\$0	\$0	IS	NA
X400-SATA-542	X400-140T+400GB SSD/48G/4x1GE	\$153,494	24%	\$116,655	\$18,419	\$15,349	\$0	\$0	\$0	\$0	IS	NA
X400-SATA-543	X400-140T+400GB SSD/48G/2x10GE SFP+2x1GE	\$155,662	24%	\$118,303	\$18,679	\$15,566	\$0	\$0	\$0	\$0	IS	NA
X400-SATA-552	X400-62TB 2TB SSD/48G/2X10GE SFP 2X1GE	\$155,658	24%	\$118,300	\$18,679	\$15,566	\$0	\$0	\$0	\$0	IS	NA
AUX-M1GI-U	CEL 2PORTS GBISCSI SLIC PAIR FOR AUX UPG	\$7,000	38%	\$4,340	\$1,050	\$770	\$0	\$280	\$0	\$0	B	NAS
AUX-M4GF-BE-U	CELERRA 4FC 4GB BE SLIC PAIR FOR AUX UPG	\$20,000	38%	\$12,400	\$3,000	\$2,200	\$0	\$800	\$0	\$0	B	NAS
AUX-M4GF-FB-A	2 CELERRA 4FC 4GB FE/BE SLICS FOR AUXFAC	\$5,000	38%	\$3,100	\$750	\$550	\$0	\$200	\$0	\$0	B	NAS
AUX-M4GF-FB-U	CELERRA 4FC 4GB FE/BE SLIC PAIR FOR AUX	\$7,000	38%	\$4,340	\$1,050	\$770	\$0	\$280	\$0	\$0	B	NAS
AUX-M4GF-FE-U	CELERRA 4FC 4GB FE SLIC PAIR FOR AUX UPG	\$7,000	38%	\$4,340	\$1,050	\$770	\$0	\$280	\$0	\$0	B	NAS
AUX-M4GF-XS-U	CEL 4GB FC 4PORT SLICPAIR NO SFP AUX UPG	\$12,500	38%	\$7,750	\$1,875	\$1,375	\$0	\$500	\$0	\$0	B	NAS
AUX-M8GF-FB-A	2 CELERRA 4FC 8GB FE/BE SLICS FOR AUX FA	\$6,250	38%	\$3,875	\$938	\$688	\$0	\$250	\$0	\$0	B	NAS
AUX-M8GF-FB-U	CELERRA 4FC 8GB FE/BE SLIC PAIR FOR AUX	\$8,750	38%	\$5,425	\$1,313	\$963	\$0	\$350	\$0	\$0	B	NAS
AUX-M8GF-FE-U	CELERRA 4FC 8GB FE SLIC PAIR FOR AUX UPG	\$8,750	38%	\$5,425	\$1,313	\$963	\$0	\$350	\$0	\$0	B	NAS
AUX-MXGFCEOPU	FCOE 1 PAIR ADDON 2PORT OPT IO MODULE	\$8,100	38%	\$5,022	\$1,215	\$891	\$0	\$324	\$0	\$0	B	NAS
AUX-MXGFCETWU	FCOE 1 PAIR ADD-ON 2 PORT IO - ACT TWINA	\$5,670	38%	\$3,515	\$851	\$624	\$0	\$227	\$0	\$0	B	NAS
AUX-MXGI-U	CEL 2PORT 10GB ISCSI SLIC PAIR AUXUPG	\$21,000	38%	\$13,020	\$3,150	\$2,310	\$0	\$840	\$0	\$0	B	NAS
CNRFMA7HASW	FMA HA APPLIANCE	\$20,000	26%	\$14,800	\$2,880	\$2,400	\$0	\$0	\$0	\$0	D2	NAS
CNRFMA7SW	FMA APPLIANCE	\$42,500	26%	\$31,450	\$6,120	\$5,100	\$0	\$0	\$0	\$0	D2	NAS
DLM2000-BASE	DLM2000 RACK BASE	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PM	NAS
DLM2-ACPDF	DLM GEN II - ACP-FIELD DEPLOY	\$8,198	26%	\$6,067	\$820	\$0	\$0	\$0	\$0	\$0	PH	NAS
DLM2K-10PACK	DLM2000 2TB VIPER DRIVE 10 PACK	\$13,212	26%	\$9,777	\$1,585	\$0	\$0	\$0	\$0	\$0	PM	NAS
DLM2K-10PACKU	DLM2000 2TB VIPER DRIVE 10 PACK UPGRADE	\$17,837	26%	\$13,199	\$1,322	\$0	\$0	\$0	\$0	\$0	PM	NAS
DLM2K-ACP	DLM2000 - ACCESS CONTROL POINT	\$8,198	26%	\$6,067	\$820	\$0	\$0	\$0	\$0	\$0	PM	NAS
DLM2K-CS2	DLM2000 2ND CONTROL STATION	\$4,700	26%	\$3,478	\$470	\$0	\$0	\$0	\$0	\$0	PM	NAS
DLM2K-DAE	DLM2000 2TB VIPER DAE	\$3,709	26%	\$2,745	\$371	\$0	\$0	\$0	\$0	\$0	PM	NAS
DLM2K-DAE-FD	DLM2000 2TB VIPER DAE FIELD DEPLOY	\$3,709	26%	\$2,745	\$371	\$0	\$0	\$0	\$0	\$0	PM	NAS
DLM2K-DME-10G	DLM2000 10G DUAL STORAGE CONTROLLER ENCL	\$14,927	26%	\$11,046	\$1,493	\$0	\$0	\$0	\$0	\$0	PM	NAS
DLM2K-DPE	DLM2000 DPE W/ VAULT AND 2ND SPS	\$27,759	26%	\$20,542	\$2,776	\$0	\$0	\$0	\$0	\$0	PM	NAS
DLM2K-RACKB	DLM2000 40U TITAN RACK SKINS/DOORS/BLUE	\$8,465	26%	\$6,264	\$0	\$0	\$0	\$0	\$0	\$0	PM	NAS
DLM2K-REPL-CF	DLM2000 VNX REPLICATOR LICENSE	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	\$0	DM	NAS
DLM2K-VNX-L-CF	DLM2000 VNX5300 USAGE LICENSE	\$7,838	26%	\$5,800	\$1,411	\$0	\$0	\$0	\$0	\$0	DM	NAS
DLM2K-VTE2FMM	DLM2000 DUAL FICON MULTI-MODE VTE	\$120,000	26%	\$88,800	\$12,000	\$0	\$0	\$0	\$0	\$0	PM	NAS
DLM2KVTE2FMMU	DLM2000 DUAL FICON MM VTE UPGRADE	\$162,000	26%	\$119,880	\$12,004	\$0	\$0	\$0	\$0	\$0	PM	NAS
DLM2K-VTE2FSM	DLM2000 DUAL FICON SINGLE-MODE VTE	\$120,000	26%	\$88,800	\$12,000	\$0	\$0	\$0	\$0	\$0	PM	NAS
DLM2KVTE2FSMU	DLM2000 DUAL FICON SM VTE UPGRADE	\$162,000	26%	\$119,880	\$12,004	\$0	\$0	\$0	\$0	\$0	PM	NAS
DLM2K-VTEOS	DLM2000 VTE OPERATING SYSTEM LICENSE	\$48,750	26%	\$36,075	\$8,775	\$0	\$0	\$0	\$0	\$0	DM	NAS
DLM3-RACKB	DLM GEN3 40U TITAN RACK SKINS & DOOR	\$12,000	26%	\$8,880	\$0	\$0	\$0	\$0	\$0	\$0	PH	NAS
DLM4080-CBL-U	CABLES TO UPGRADE DLM4080 TO USE DLM 2.X	\$135	26%	\$100	\$0	\$0	\$0	\$0	\$0	\$0	PH	NAS
DLM4-DD-BASE1	Dlm4 Generic DD base kit1	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PM	NAS
DLM-CBL-ESCFD	ESCON MT-RJ TO ST CABLE	\$300	26%	\$222	\$0	\$0	\$0	\$0	\$0	\$0	PH	NAS
DLM-CX4-CBLKT	CX4 CABLE KIT FOR VTEs	\$619	26%	\$458	\$0	\$0	\$0	\$0	\$0	\$0	PH	NAS
DLM-MGR-L	DLM MANAGER ADVANCED LICENSE	\$11,600	26%	\$8,584	\$2,088	\$0	\$0	\$0	\$0	\$0	DH	NAS
DLMP40U-60-RS	Russellstoll 3750DP Power kit	\$2,200	26%	\$1,628	\$0	\$0	\$0	\$0	\$0	\$0	PH	NAS
DLMP40U-60-US	POWER KIT FOR US POWER	\$1,150	26%	\$851	\$0	\$0	\$0	\$0	\$0	\$0	PH	NAS
DLMRK-40U-DR	40U TITAN RACK DOOR W DL LOGO SIDESKINS	\$4,200	26%	\$3,108	\$0	\$0	\$0	\$0	\$0	\$0	PH	NAS
DLMRK-SECURE	40U RACK STABILIZING KIT	\$190	26%	\$141	\$0	\$0	\$0	\$0	\$0	\$0	PH	NAS
DLM-XFP-OPT	DLM OPTICAL XFP	\$1,014	26%	\$750	\$101	\$0	\$0	\$0	\$0	\$0	PH	NAS
ESA-VG2	EMC Storage Analytics for VG2 = IC	\$7,000	26%	\$5,180	\$1,260	\$0	\$0	\$0	\$0	\$0	D2	NAS
ESA-VG8	EMC Storage Analytics for VG8 = IC	\$35,000	26%	\$25,900	\$6,300	\$0	\$0	\$0	\$0	\$0	D2	NAS
FMA6-APL	RAINFINITY FMA APPLIANCE	\$42,500	26%	\$31,450	\$6,120	\$5,100	\$0	\$0	\$0	\$0	D2	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
FMAVE-120	FMA/VE FOR CELERRA NS-120	\$26,500	26%	\$19,610	\$3,816	\$3,180	\$0	\$0	\$0	D2	NAS
FMAVE-480	FMA/VE FOR CELERRA NS-480	\$31,500	26%	\$23,310	\$4,536	\$3,780	\$0	\$0	\$0	D2	NAS
FMAVE-960	FMA/VE FOR CELERRA NS-960	\$36,500	26%	\$27,010	\$5,256	\$4,380	\$0	\$0	\$0	D2	NAS
FMAVEBDL-120	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160	38%	\$9,399	\$2,274	\$1,668	\$0	\$606	\$0	B	NAS
FMAVEBDL-480	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160	38%	\$9,399	\$2,274	\$1,668	\$0	\$606	\$0	B	NAS
FMAVEBDL-960	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160	38%	\$9,399	\$2,274	\$1,668	\$0	\$606	\$0	B	NAS
FMAVEBDL-G2	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160	38%	\$9,399	\$2,274	\$1,668	\$0	\$606	\$0	B	NAS
FMAVEBDL-G8	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160	38%	\$9,399	\$2,274	\$1,668	\$0	\$606	\$0	B	NAS
FMAVE-G8	FMA/VE FOR CELERRA NS-G8	\$36,500	26%	\$27,010	\$5,256	\$4,380	\$0	\$0	\$0	D2	NAS
FMAVE-NX4	FMA/VE FOR CELERRA NX4	\$21,500	26%	\$15,910	\$3,096	\$2,580	\$0	\$0	\$0	D2	NAS
GNA7-4C-N1	GNA7 4-COP NODE 1 OF 2	\$32,500	26%	\$24,050	\$4,680	\$3,900	\$0	\$0	\$0	D2	NAS
GNA7-4C-N2	GNA7 4-COP NODE 2 OF 2	\$32,500	26%	\$24,050	\$4,680	\$3,900	\$0	\$0	\$0	D2	NAS
NAS-MGR-L	MANAGER ADVANCED EDITION	\$11,600	26%	\$8,584	\$2,088	\$0	\$0	\$0	\$0	D2	NAS
NAS-MGR-L-U	MANAGER ADVANCED EDITION	\$11,600	26%	\$8,584	\$2,088	\$0	\$0	\$0	\$0	D2	NAS
NAS-MGR-PKG	NAS MGR ADD NAVI DISC PKG	\$9,300	26%	\$6,882	\$1,674	\$0	\$0	\$0	\$0	D2	NAS
NA-SS15-146	DISK ASSMBLY 146GB 15K SA	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	J	NAS
NA-SS15-146HS	DISK ASSMBLY 146GB 15K SA HS	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	J	NAS
NA-SS15-146U	DISK ASSMBLY 146GB 15K SA UPG	\$662	10%	\$596	\$0	\$0	\$0	\$0	\$0	J	NAS
NS120-FASTVE	FAST FMA/VE FOR NS-120	\$26,500	26%	\$19,610	\$4,770	\$0	\$0	\$0	\$0	D2	NAS
NS120-FC-IS	ADD ISCSI IO TO NS-120 FC FOR MV/A ETC	\$7,000	38%	\$4,340	\$1,050	\$770	\$0	\$280	\$0	B	NAS
NS120-FCOPT-L	CELERRA NS-120 BE ENABLEMENT LICENSE	\$2,200	26%	\$1,628	\$396	\$0	\$0	\$0	\$0	D2	NAS
NS120-FCOPTUL	NS-120 BE PORT OPTION ENABLED LICENSE U/	\$2,200	26%	\$1,628	\$396	\$0	\$0	\$0	\$0	D2	NAS
NS120-NAS-FC	NS-120 NAS VARIANT TO FC VARIANT	\$7,000	38%	\$4,340	\$1,050	\$770	\$0	\$280	\$0	B	NAS
NS20-40-FLR-L	UPGRADE NS20 FLR LICENSE TO NS40 FLR	\$5,000	26%	\$3,700	\$900	\$0	\$0	\$0	\$0	D2	NAS
NS20-CAVA2-L	NS20 2 FOR 1 CAVA LICENSE	\$2,000	26%	\$1,480	\$360	\$0	\$0	\$0	\$0	D2	NAS
NS20-CAVA-L	NS20 CAVA LICENSE	\$2,000	26%	\$1,480	\$360	\$0	\$0	\$0	\$0	D2	NAS
NS20-CS	NS20 CONTROL STATION	\$4,700	38%	\$2,914	\$470	\$329	\$0	\$188	\$0	B	NAS
NS20-CS-FD	NS20 CONTROL STATION (FLD INST)	\$4,700	38%	\$2,914	\$470	\$329	\$0	\$188	\$0	B	NAS
NS20-FLR-L-U	NS20 FLR UPGRADE LICENSE	\$5,000	26%	\$3,700	\$900	\$0	\$0	\$0	\$0	D2	NAS
NS20-REP-L	NS20 REPLICATOR LICENSE	\$5,000	26%	\$3,700	\$900	\$0	\$0	\$0	\$0	D2	NAS
NS-2G10-146	146GB 10K 520BPS 2GB 12V	\$1,020	38%	\$632	\$153	\$112	\$0	\$41	\$0	B	NAS
NS2G10-146-HS	NS600 10K 146GB HOT SPARE	\$1,020	38%	\$632	\$153	\$112	\$0	\$41	\$0	B	NAS
NS-2G10-146U	146GB 10K 520BPS 2GB 12V	\$1,375	38%	\$853	\$153	\$112	\$0	\$41	\$0	B	NAS
NS-2G10-73U	CHV 73GB 10K 520BPS 12V 2	\$1,020	38%	\$632	\$113	\$83	\$0	\$30	\$0	B	NAS
NS-2G15-146	146GB 15K 520BPS 2GB 12V	\$1,330	38%	\$825	\$200	\$146	\$0	\$53	\$0	B	NAS
NS-2G15-36	X15-2 36GB 15K 520BPS 12V	\$685	38%	\$425	\$103	\$75	\$0	\$27	\$0	B	NAS
NS2G15-36-HS	NS600 15K 36GB HOT SPARE	\$685	38%	\$425	\$103	\$75	\$0	\$27	\$0	B	NAS
NS-2G15-36U	36GB 15K 520BPS 12V	\$925	38%	\$574	\$103	\$75	\$0	\$27	\$0	B	NAS
NS-2G15-73	73GB 15K 12V 520BPS 2GB	\$1,030	38%	\$639	\$155	\$113	\$0	\$41	\$0	B	NAS
NS-2GDAAE	2GB DAE EXP FOR NS	\$5,900	38%	\$3,658	\$590	\$649	\$0	\$236	\$0	B	NAS
NS-2GDAAE-70	CX700 DAE EXP W FLARE OS	\$5,900	38%	\$3,658	\$590	\$649	\$0	\$236	\$0	B	NAS
NS-2GDAAE-70FD	CX700 DAE WFLAREOS FIELD	\$5,900	38%	\$3,658	\$590	\$649	\$0	\$236	\$0	B	NAS
NS-2GDAAE-FD	NS-DAE 2GB EXP-FLD INSTL	\$5,900	38%	\$3,658	\$590	\$649	\$0	\$236	\$0	B	NAS
NS-2GDAAE-OS	2GB DAE EXP WFLAREOS	\$5,900	38%	\$3,658	\$590	\$649	\$0	\$236	\$0	B	NAS
NS-2GDAAE-OSFD	2GB DAE EXP WFLAREOS FIEL	\$5,900	38%	\$3,658	\$590	\$649	\$0	\$236	\$0	B	NAS
NS351C-ENT-L	NS351 ENTERPRISE LICENSE	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	D2	NAS
NS351C-RYLT	NS351 CIFS ROYALTY	\$1	26%	\$1	\$750	\$0	\$0	\$0	\$0	D2	NAS
NS351C-UNIX-L	NS351 UNIX LICENSE	\$5,000	26%	\$3,700	\$900	\$0	\$0	\$0	\$0	D2	NAS
NS352C-ENT-L	NS352 ENTERPRISE LICENSE	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	D2	NAS
NS352C-RYLT	NS352 CIFS ROYALTY	\$1	26%	\$1	\$750	\$0	\$0	\$0	\$0	D2	NAS
NS352C-UNIX-L	NS352 UNIX LICENSE	\$5,000	26%	\$3,700	\$900	\$0	\$0	\$0	\$0	D2	NAS
NS-3GDAAE	NS20 CAPTIVE ARRAY AX DAE	\$5,900	10%	\$5,310	\$0	\$0	\$0	\$0	\$0	J	NAS
NS-3GDAAE-FD	NS20 CAPTIVE ARRAY AX DAE (FLD INST)	\$5,900	10%	\$5,310	\$0	\$0	\$0	\$0	\$0	J	NAS
NS-3GDAAE-U	NS20 CAPTIVE ARRAY AX DAE (UPGRADE)	\$5,900	10%	\$5,310	\$0	\$0	\$0	\$0	\$0	J	NAS
NS40-AUXDC-FD	NS40 ARRAY FLD INSTALL DC	\$11,420	38%	\$7,080	\$1,142	\$1,256	\$0	\$457	\$0	B	NAS
NS40-CS	NS40 CONTROL STATION	\$4,700	38%	\$2,914	\$705	\$517	\$0	\$188	\$0	B	NAS
NS40-CS-DC-FD	NS40 CTRL STATION FLD DC	\$5,370	38%	\$3,329	\$537	\$591	\$0	\$215	\$0	B	NAS
NS40-CS-FD	NS CONTROL STATION FLD	\$4,700	38%	\$2,914	\$705	\$517	\$0	\$188	\$0	B	NAS
NS40F-CS	NS40F CTRL STATION	\$4,700	38%	\$2,914	\$705	\$517	\$0	\$188	\$0	B	NAS
NS40F-CS-FD	NS40F CTRL STATION FLD	\$4,700	38%	\$2,914	\$705	\$517	\$0	\$188	\$0	B	NAS
NS41C-DC-A-FD	NS40 FLD-1DM-4GB-4-IO DC	\$11,400	38%	\$7,068	\$1,140	\$1,254	\$0	\$456	\$0	B	NAS
NS41C-DC-B-FD	NS40 FLD-1DM-4GB-2/2IO DC	\$11,400	38%	\$7,068	\$1,140	\$1,254	\$0	\$456	\$0	B	NAS
NS41G-DC-A-FD	NS40G FLD-1DM-4GB-4-IO DC	\$28,900	38%	\$17,918	\$2,890	\$3,179	\$0	\$1,156	\$0	B	NAS
NS41G-DC-B-FD	NS40G FLD1DM-4GB-2/2IO DC	\$28,900	38%	\$17,918	\$2,890	\$3,179	\$0	\$1,156	\$0	B	NAS
NS42C-DC-A-FD	NS40 FLD-2DM-4GB-4-IO DC	\$33,515	38%	\$20,779	\$3,352	\$3,687	\$0	\$1,341	\$0	B	NAS
NS42C-DC-B-FD	NS40 FLD-2DM-4GB-2/2IO DC	\$33,515	38%	\$20,779	\$3,352	\$3,687	\$0	\$1,341	\$0	B	NAS
NS42G-DC-A-FD	NS40G FLD-2DM-4GB-4-IO DC	\$43,550	38%	\$27,001	\$4,355	\$4,791	\$0	\$1,742	\$0	B	NAS
NS42G-DC-B-FD	NS40G FLD2DM-4GB-2/2IO DC	\$43,550	38%	\$27,001	\$4,355	\$4,791	\$0	\$1,742	\$0	B	NAS
NS480-AUXI-CR	NS480 ARRAY NO FC 12 ISCSI PORTS FL	\$26,950	38%	\$16,709	\$4,043	\$2,965	\$0	\$1,078	\$0	B	NAS
NS480-FASTVE	FAST FMA/VE FOR NS480	\$31,500	26%	\$23,310	\$5,670	\$0	\$0	\$0	\$0	D2	NAS
NS480-FCOPT-L	CELERRA NS-480 BE ENABLEMENT LICENSE	\$11,700	26%	\$8,658	\$2,106	\$0	\$0	\$0	\$0	D2	NAS
NS480-FCOPTUL	NS480 BE PORT OPTION ENABLED LIC U/G	\$11,700	26%	\$8,658	\$2,106	\$0	\$0	\$0	\$0	D2	NAS
NS480-RPU	CELERRA RECOVERPOINT BUNDLE UPG TO NS-48	\$24,000	26%	\$17,760	\$4,320	\$0	\$0	\$0	\$0	D2	NAS
NS-4G10-300	300GB 10K 520BPS 5/12V 4GB FC 16MB -R	\$1,345	38%	\$834	\$202	\$148	\$0	\$54	\$0	B	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
NS-4G10-400	DISK 400GB 10K 520BPS 12V 4GB FC 16MB	\$1,850	38%	\$1,147	\$278	\$204	\$0	\$74	\$0	B	NAS
NS-4G15-146U	146GB 15K 4GB FC DISK UPG	\$1,800	38%	\$1,116	\$200	\$147	\$0	\$53	\$0	B	NAS
NS-4G15-73	73GB 15K 520BPS 4GB	\$1,030	38%	\$639	\$155	\$113	\$0	\$41	\$0	B	NAS
NS80-CAVA2-L	NS80 2 FOR 1 CAVA LICENSE	\$3,000	26%	\$2,220	\$540	\$0	\$0	\$0	\$0	D2	NAS
NS80-CAVA-L	NS80 CAVA LICENSE	\$3,000	26%	\$2,220	\$540	\$0	\$0	\$0	\$0	D2	NAS
NS80G-ENT-L	CELERRA NS80G ENT LIC	\$37,200	26%	\$27,528	\$6,696	\$0	\$0	\$0	\$0	D2	NAS
NS80-REP-L	NS80 REPLICATOR LIC	\$18,600	26%	\$13,764	\$3,348	\$0	\$0	\$0	\$0	D2	NAS
NS960-FASTVE	FAST FMA/VE FOR NS-960	\$36,500	26%	\$27,010	\$6,570	\$0	\$0	\$0	\$0	D2	NAS
NS960-RPU	CELERRA RECOVERPOINT BUNDLE UPG TO NS-96	\$43,200	26%	\$31,968	\$7,776	\$0	\$0	\$0	\$0	D2	NAS
NS96-FCNV480L	NS960 BE ENBL Navi UP TO 480 DRIVES	\$96,500	26%	\$71,410	\$17,370	\$0	\$0	\$0	\$0	D2	NAS
NS96-FCNV480U	NS960 BE ENABLE Navi UPG UP TO 480 DR	\$96,500	26%	\$71,410	\$17,370	\$0	\$0	\$0	\$0	D2	NAS
NS96-FCNV960A	NS960 BE ENABLE Navi UPG 480 TO 960 DR	\$33,500	26%	\$24,790	\$6,030	\$0	\$0	\$0	\$0	D2	NAS
NS96-FCNV960L	NS960 BE ENABLE Navi UP TO 960 DRIVES	\$130,000	26%	\$96,200	\$23,400	\$0	\$0	\$0	\$0	D2	NAS
NS96-FCNV960U	NS960 BE ENABLE Navi UPG UP TO 960 DR	\$130,000	26%	\$96,200	\$23,400	\$0	\$0	\$0	\$0	D2	NAS
NS-AT05-250	250GB PATA 5400RPM	\$950	38%	\$589	\$143	\$105	\$0	\$38	\$0	B	NAS
NS-AT05-250U	250GB PATA 5400RPM	\$1,280	38%	\$794	\$142	\$104	\$0	\$38	\$0	B	NAS
NS-AT05-320	320GB 5400RPM PATA	\$950	38%	\$589	\$143	\$105	\$0	\$38	\$0	B	NAS
NS-AT05-320U	320GB 5400RPM PATA UPG	\$1,280	38%	\$794	\$142	\$104	\$0	\$38	\$0	B	NAS
NS-AT07-010	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,440	38%	\$893	\$216	\$158	\$0	\$58	\$0	B	NAS
NS-AT07-010HS	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,440	38%	\$893	\$216	\$158	\$0	\$58	\$0	B	NAS
NS-AT07-010U	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,790	38%	\$1,110	\$199	\$146	\$0	\$53	\$0	B	NAS
NS-AT07-250	250GB 7200RPM ATA DRIVE	\$950	38%	\$589	\$143	\$105	\$0	\$38	\$0	B	NAS
NS-AT07-250U	250GB 7200RPM ATA DRIVE	\$1,280	38%	\$794	\$142	\$104	\$0	\$38	\$0	B	NAS
NS-AT07-500	500GB 7200RPM SATA DISK	\$1,330	38%	\$825	\$200	\$146	\$0	\$53	\$0	B	NAS
NS-AT07-500U	500GB SATA UPGRADE	\$1,795	38%	\$1,113	\$199	\$146	\$0	\$53	\$0	B	NAS
NS-AT07-750	750GB 7200RPM SATA II 512BPS KLONDIKE	\$1,895	38%	\$1,175	\$284	\$208	\$0	\$76	\$0	B	NAS
NS-AT07-750HS	750GB 7200RPM SATA II 512BPS KLONDIKE HS	\$1,895	38%	\$1,175	\$284	\$208	\$0	\$76	\$0	B	NAS
NS-AT07-750U	750GB 7200RPM SATA II 512BPS KLONDIKE UP	\$2,558	38%	\$1,586	\$284	\$208	\$0	\$76	\$0	B	NAS
NSB2G10-146	NEBS 146GB 10K 2GB FC	\$1,020	38%	\$632	\$153	\$112	\$0	\$41	\$0	B	NAS
NSB2G10-146HS	NEBS 146GB 10K 2GB FC HS	\$1,020	38%	\$632	\$153	\$112	\$0	\$41	\$0	B	NAS
NSB4G15-146	NEBS 146GB 15K 4GB FC	\$1,330	38%	\$825	\$200	\$146	\$0	\$53	\$0	B	NAS
NSB4G15-146HS	NEBS 146GB 15K 4GB FC HS	\$1,330	38%	\$825	\$200	\$146	\$0	\$53	\$0	B	NAS
NSB4G15-146U	NEBS 146GB 15K 4GB FC UPG	\$1,800	38%	\$1,116	\$200	\$147	\$0	\$53	\$0	B	NAS
NSDAE101460S	NS600 DAE W-OS 5-10K146GB	\$13,900	38%	\$8,618	\$2,085	\$1,529	\$0	\$556	\$0	B	NAS
NSDAE101460SFD	NS600 DAE W-OS 5-10K146GB	\$13,900	38%	\$8,618	\$2,085	\$1,529	\$0	\$556	\$0	B	NAS
NSDAE10730S	NS600 DAE W-OS 5-10K73GB	\$10,550	38%	\$6,541	\$1,583	\$1,161	\$0	\$422	\$0	B	NAS
NSDAE10730SFD	NS600 DAE W-OS 5-10K73GB	\$10,550	38%	\$6,541	\$1,583	\$1,161	\$0	\$422	\$0	B	NAS
NSDAE15360S	NS600 DAE W-OS 5-15K36GB	\$9,750	38%	\$6,045	\$1,463	\$1,073	\$0	\$390	\$0	B	NAS
NSDAE15360SFD	NS600 DAE W-OS 5-15K36GB	\$9,750	38%	\$6,045	\$1,463	\$1,073	\$0	\$390	\$0	B	NAS
NSDAE15730S	NS600 DAE W-OS 5-15K73GB	\$13,700	38%	\$8,494	\$2,055	\$1,507	\$0	\$548	\$0	B	NAS
NSDAE15730SFD	NS600 DAE W-OS 5-15K73GB	\$13,700	38%	\$8,494	\$2,055	\$1,507	\$0	\$548	\$0	B	NAS
NS-FLR-LIC	NS FLR LICENSE	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	D2	NAS
NS-FLR-L-U	NS FLR UPGRADE LICENSE	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	D2	NAS
NSG2-FASTVE	FAST FMA/VE FOR NS-G2	\$31,500	26%	\$23,310	\$5,670	\$0	\$0	\$0	\$0	D2	NAS
NSG8-FASTVE	FAST FMA/VE FOR NS-G8	\$36,500	26%	\$27,010	\$6,570	\$0	\$0	\$0	\$0	D2	NAS
NS-REP-L	NS REPLICATOR LICENSE	\$18,600	26%	\$13,764	\$3,348	\$0	\$0	\$0	\$0	D2	NAS
NS-REP-PKG	NS REP PLUG-IN PKG	\$14,000	26%	\$10,360	\$2,520	\$0	\$0	\$0	\$0	D2	NAS
NS-SA07-500	500GB SATA II DISK FOR 4G DAE	\$1,530	38%	\$949	\$230	\$168	\$0	\$61	\$0	B	NAS
NS-SA07-500HS	500GB SATA FOR 4G DAE HS	\$1,530	38%	\$949	\$230	\$168	\$0	\$61	\$0	B	NAS
NS-SA07-500U	500GB SATA UPG FOR 4G DAE	\$2,065	38%	\$1,280	\$229	\$168	\$0	\$61	\$0	B	NAS
NS-SA07-750	750GB 7200RPM SATA II 512BPS NSTAR	\$1,895	38%	\$1,175	\$284	\$208	\$0	\$76	\$0	B	NAS
NS-SA07-750U	750GB 7200RPM SATA II 512BPS NSTAR UPG	\$2,558	38%	\$1,586	\$284	\$208	\$0	\$76	\$0	B	NAS
NS-SS10-600HS	600GB 10K SAS DRIVE - HOT SPARE	\$1,350	10%	\$1,215	\$0	\$0	\$0	\$0	\$0	J	NAS
NW200F14610FD	NETW CX200 NORACK 10 146G	\$31,000	38%	\$19,220	\$4,000	\$3,200	\$2,560	\$3,200	\$1,600	B	NAS
NW200F7305FD	NETW CX200 NORACK 5 73G	\$20,460	38%	\$12,685	\$2,640	\$2,112	\$1,690	\$2,112	\$1,056	B	NAS
NW200F7310FD	NETW CX200 NORACK 10 73G	\$26,820	38%	\$16,628	\$3,460	\$2,768	\$2,214	\$2,768	\$1,384	B	NAS
NW-2G10-146	146GB 10K 520BPS 2GB 12V	\$1,540	38%	\$955	\$231	\$169	\$0	\$62	\$0	B	NAS
NW-2G10-146-U	146GB 10K 520BPS 2GB UPGD	\$2,080	38%	\$1,290	\$231	\$169	\$0	\$62	\$0	B	NAS
NW-2G10-300	300GB FIBRE DRIVE	\$2,700	38%	\$1,674	\$405	\$297	\$0	\$108	\$0	B	NAS
NW-2G10-300U	300 GB F0BRE DRIVE UPG	\$3,645	38%	\$2,260	\$405	\$297	\$0	\$108	\$0	B	NAS
NW-2G10-73	73GB 10K 520BPS 2GB 12V	\$870	38%	\$539	\$131	\$96	\$0	\$35	\$0	B	NAS
NW-2G10-73-U	73GB 10K 520BPS 2GB 12V U	\$1,175	38%	\$729	\$131	\$96	\$0	\$35	\$0	B	NAS
NW-2G15-36	36GB 15K 520BPS 2GB 12V	\$710	38%	\$440	\$107	\$78	\$0	\$28	\$0	B	NAS
NW-2G15-36-U	36GB 15K 520BPS 2GB 12V U	\$960	38%	\$595	\$107	\$78	\$0	\$28	\$0	B	NAS
NW-2G15-73	NETWIN 15K 73G FIBR DRIVE	\$1,500	38%	\$930	\$225	\$165	\$0	\$60	\$0	B	NAS
NW-2G15-73U	NETWIN 15K 73GB FBRDR UPG	\$2,025	38%	\$1,256	\$225	\$165	\$0	\$60	\$0	B	NAS
NW-2GDAE-FD	DAE NO RACK FOR NETWIN	\$6,200	38%	\$3,844	\$930	\$682	\$0	\$248	\$0	B	NAS
NW30014610FD	NW CX300 W 10 146GB DRIVE	\$29,500	38%	\$18,290	\$4,425	\$3,245	\$0	\$1,180	\$0	B	NAS
NW30073-10FD	NW CX300 BUNDL 10 73G FLD	\$23,600	38%	\$14,632	\$3,540	\$2,596	\$0	\$944	\$0	B	NAS
NW-AT05-250	NETWIN ATA 250GB DRIVE	\$1,160	38%	\$719	\$180	\$144	\$115	\$120	\$60	B	NAS
NW-AT05-250U	NETWIN 250GB ATA DR UPGD	\$1,510	38%	\$936	\$180	\$144	\$116	\$120	\$60	B	NAS
NW-AT05-320	NETWIN ATA 320GB DRIVE	\$1,030	38%	\$639	\$155	\$113	\$0	\$41	\$0	B	NAS
NW-AT05-320U	NETWIN 320GB 5400 ATA DR	\$1,390	38%	\$862	\$154	\$113	\$0	\$41	\$0	B	NAS
NW-AT07-250	NETWIN 250GB ATA DR 7200	\$1,030	38%	\$639	\$155	\$113	\$0	\$41	\$0	B	NAS



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
456-112-156	NW 9.1 SRC CAP 1TB ENTLMT; 501TB+=CA	\$6,000	26%	\$4,440	\$1,380	\$1,260	\$0	\$0	\$0	DH	OPEN EDITION
456-112-981	NW 9.2 Source Cap 1TB Lic; 0-10TB=CA	\$9,500	26%	\$7,030	\$2,185	\$1,995	\$0	\$0	\$0	DH	OPEN EDITION
456-112-982	NW 9.2 Source Cap 1TB Lic; 11-50TB=CA	\$8,750	26%	\$6,475	\$2,013	\$1,838	\$0	\$0	\$0	DH	OPEN EDITION
456-112-983	NW 9.2 Source Cap 1TB Lic; 51-100TB=CA	\$8,250	26%	\$6,105	\$1,898	\$1,733	\$0	\$0	\$0	DH	OPEN EDITION
456-112-984	NW 9.2 Source Cap 1TB Lic; 101-250TB=CA	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	DH	OPEN EDITION
456-112-985	NW 9.2 Source Cap 1TB Lic; 251-500TB=CA	\$6,500	26%	\$4,810	\$1,495	\$1,365	\$0	\$0	\$0	DH	OPEN EDITION
456-112-986	NW 9.2 Source Cap 1TB Lic; 501TB+=CA	\$6,000	26%	\$4,440	\$1,380	\$1,260	\$0	\$0	\$0	DH	OPEN EDITION
458-001-302	NW SOURCE CAP 1TB LICENSE TIER 6=CA	\$6,000	26%	\$4,440	\$1,380	\$1,260	\$0	\$0	\$0	DH	OPEN EDITION
CLS-RPHW-G5T	RPA GEN5-TAA FOR RP CLASSIC (EMC OEM Products)	\$17,880	15%	\$15,198	\$1,788	\$1,252	\$0	\$179	\$0	E	OPEN EDITION
CLS-RPHW-G6T	RPA CLASSIC (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
CLS-RPHW-G6T-D	Dell RPA Classic (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
GEN6-10GBE-CO	10GB COPPER SLIC (ROCKSLIDE) (EMC OEM Products)	\$1,250	15%	\$1,063	\$125	\$88	\$0	\$13	\$0	E	OPEN EDITION
GEN6-10GBE-CO-U	10GB COPPER SLIC (ROCKSLIDE) UPG (EMC OEM Products)	\$1,250	15%	\$1,063	\$125	\$88	\$0	\$13	\$0	E	OPEN EDITION
GEN6-10GBE-FI	10GB OPTICAL SLIC (LANDSLIDE) (EMC OEM Products)	\$750	15%	\$638	\$75	\$53	\$0	\$8	\$0	E	OPEN EDITION
GEN6-10GBE-FI-U	10GB OPTICAL SLIC (LANDSLIDE) UPG (EMC OEM Products)	\$750	15%	\$638	\$75	\$53	\$0	\$8	\$0	E	OPEN EDITION
GEN6-10GB-SFP	10GB OPTICAL SFP (MULTI-MODE) (EMC OEM Products)	\$375	15%	\$319	\$38	\$26	\$0	\$4	\$0	E	OPEN EDITION
GEN6-16GBSFP	16GB SFP (EMC OEM Products)	\$750	15%	\$638	\$75	\$53	\$0	\$8	\$0	E	OPEN EDITION
GEN6-8GBSFC	8GB SFP (EMC OEM Products)	\$250	15%	\$213	\$25	\$18	\$0	\$3	\$0	E	OPEN EDITION
LPS-V53-UPG	RECPNT & LPS RTU FOR VNX5300	\$968	10%	\$871	\$174	\$155	\$0	\$0	\$0	UE	OPEN EDITION
LPS-V55-UPG	RECPNT AND LPS RTU FOR VNX5500	\$5,831	26%	\$4,315	\$1,050	\$933	\$0	\$0	\$0	UM-S	OPEN EDITION
LPS-V57-UPG	RECPNT & LPS RTU FOR VNX5700	\$10,661	26%	\$7,889	\$1,919	\$1,706	\$0	\$0	\$0	UM-S	OPEN EDITION
LPS-V75-UPG	RECPNT & LPS RTU FOR VNX7500	\$14,051	26%	\$10,398	\$2,529	\$2,248	\$0	\$0	\$0	UM-S	OPEN EDITION
OBN-RPHW3-G6T	RPA GEN 6 FOR UNITY (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
OBN-RPHW3-G6T-D	Dell RPA GEN6 for Unity (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
PP-RPHWP-G5T	RPA GEN5-TAA FOR PROTECTPOINT-RP (EMC OEM Products)	\$17,880	15%	\$15,198	\$1,788	\$1,252	\$0	\$179	\$0	E	OPEN EDITION
PP-RPHWP-G6T	RPA FOR PROTECTPOINT (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
PP-RPHWP-G6T-D	Dell RPA for ProtectPoint (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
RP-DR	RECOVERPOINT 1.2TB DRIVE (EMC OEM Products)	\$1,165	15%	\$990	\$117	\$82	\$0	\$12	\$0	E	OPEN EDITION
RP-PS	RECOVERPOINT POWER SUPPLY (EMC OEM Products)	\$385	15%	\$327	\$39	\$27	\$0	\$4	\$0	E	OPEN EDITION
RP-RR-NS120	RECOVERPOINT FOR NS-120 LIC BUNDLE	\$20,000	26%	\$14,800	\$3,600	\$0	\$0	\$0	\$0	D2	OPEN EDITION
RP-RR-NS20	RP/NS BUNDLE FOR CELERRA	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	D2	OPEN EDITION
RP-RR-NS40	RP/NS 40 BUNDLE FOR CELERRA	\$45,000	26%	\$33,300	\$8,100	\$0	\$0	\$0	\$0	D2	OPEN EDITION
RP-RR-NS480	RECOVERPOINT FOR NS-480 LIC BUNDLE	\$40,000	26%	\$29,600	\$7,200	\$0	\$0	\$0	\$0	D2	OPEN EDITION
RP-RR-NS80	RP/NS 80 BUNDLE FOR CELERRA	\$70,000	26%	\$51,800	\$12,600	\$0	\$0	\$0	\$0	D2	OPEN EDITION
RP-RR-NS960	CELERRA NS-960 RECOVERPOINT BUNDLE	\$72,000	26%	\$53,280	\$12,960	\$0	\$0	\$0	\$0	D2	OPEN EDITION
RP-RR-NSG2	RP/NS-G2 BUNDLE FOR CELERRA	\$40,000	26%	\$29,600	\$7,200	\$0	\$0	\$0	\$0	D2	OPEN EDITION
RPS-V53-UPG	RECPNT & RPS RTU FOR VNX5300	\$3,750	10%	\$3,375	\$675	\$600	\$0	\$0	\$0	UE	OPEN EDITION
RPS-V55-UPG	RECPNT & RPS RTU FOR VNX5500	\$13,784	26%	\$10,200	\$2,481	\$2,205	\$0	\$0	\$0	UM-S	OPEN EDITION
RPS-V57-UPG	RECPNTS & RPS RTU FOR VNX5700	\$28,190	26%	\$20,861	\$5,074	\$4,510	\$0	\$0	\$0	UM-S	OPEN EDITION
RPS-V75-UPG	RECPNTS & RPS RTU FOR VNX7500	\$67,173	26%	\$49,708	\$12,091	\$10,748	\$0	\$0	\$0	UM-S	OPEN EDITION
SIO-RPHW-G6T	RPA FOR SCALEIO (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
SIO-RPHW-G6T-D	Dell ScaleIO-RP Appliance GEN6 (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
VM2-RPHW-G6T	RPA FOR VMAX AF250 (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
VM2-RPHW-G6T-D	Dell RPA for VMAX AF250 (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
VM4-RPHW-G6T	RPA FOR VMAX AF450/850/950 (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
VM4-RPHW-G6T-D	Dell RPA for VMAX AF450/850/950 (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
VMAX3-RPHW-G6T	RPA FOR VMAX3 (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
VMAX3-RPHW-G6T-D	Dell RPA for VMAX3 (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
VME-RPHW-G5T	RPA GEN5-TAA FOR VMAX10K (EMC OEM Products)	\$17,880	15%	\$15,198	\$1,788	\$1,252	\$0	\$179	\$0	E	OPEN EDITION
VME-RPHW-G6T	RPA FOR VMAX10K (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
VMX-RPHW-G5T	RPA GEN5-TAA FOR VMAX 20K & VMAX 40K (EMC OEM Products)	\$17,880	15%	\$15,198	\$1,788	\$1,252	\$0	\$179	\$0	E	OPEN EDITION
VMX-RPHW-G6T	RPA FOR VMAX20K/VMAX40K (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
VNX-RPHW7-G6T	RPA FOR VNX2, VNXe3200 (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
XIO-RP-HW-G6T-D	Dell XIO-RP Appliance GEN6-TAA (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
XIO-RPHWX-G5T	RPA GEN5-TAA FOR XtremIO XT DC (EMC OEM Products)	\$17,880	15%	\$15,198	\$1,788	\$1,252	\$0	\$179	\$0	E	OPEN EDITION
XIO-RPHWX-G6T	RPA FOR XTREMIO (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
XIOX2-RPHW-G6T	RPA for XtremIO-X2 (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
XIOX2-RPHW-G6T-D	Dell RPA for XtremIO-X2 (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E	OPEN EDITION
450-000-598	NW 3RD-PRTY VRTL TAPE LIBRARY BNDLE=CC	\$10,000	26%	\$7,400	\$2,300	\$2,100	\$0	\$0	\$0	DH	OPEN STORAGE
450-000-599	NW DATA DOMAIN BUNDLE 10TB CAP=CC	\$20,000	26%	\$14,800	\$4,600	\$4,200	\$0	\$0	\$0	DH	OPEN STORAGE
456-001-624	NW AUTOCH SW MOD 1-20 SLOTS=IA	\$5,500	26%	\$4,070	\$1,265	\$1,155	\$0	\$0	\$0	DH	OPEN STORAGE
456-001-633	NW AUTOCH SW MOD 1-40 SLOTS=IA	\$7,700	26%	\$5,698	\$1,771	\$1,617	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-602	NW AUTOCH SOFTWARE 1-32 SLOTS=IA	\$6,900	26%	\$5,106	\$1,587	\$1,449	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-603	NW AUTOCH SOFTWARE 1-9 SLOTS=IA	\$2,400	26%	\$1,776	\$552	\$504	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-606	NW AUTOCH SOFTWARE 1-16 SLOTS=IA	\$4,830	26%	\$3,574	\$1,111	\$1,014	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-607	NW AUTOCH SOFTWARE 1-64 SLOTS=IA	\$11,000	26%	\$8,140	\$2,530	\$2,310	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-617	NW SNMP MOD=IA	\$2,000	26%	\$1,480	\$460	\$420	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-622	NW ARCHIVE MOD UNIX=IA	\$5,000	26%	\$3,700	\$1,150	\$1,050	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-635	NW AUTOCH SOFTWARE MOD 1-128 SLOTS=IA	\$14,500	26%	\$10,730	\$3,335	\$3,045	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-636	NW AUTOCH SOFTWARE MOD 1-256 SLOTS=IA	\$20,480	26%	\$15,155	\$4,710	\$4,301	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-638	NW AUTOCH SOFTWARE MOD UNLIMITD SLOTS=IA	\$39,000	26%	\$28,860	\$8,970	\$8,190	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-678	NW DYNAMIC DRIVE SHARING OPTION=IA	\$2,000	26%	\$1,480	\$460	\$420	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-689	NW NDMP CLNT CON - TIER 1=IC	\$2,995	26%	\$2,216	\$689	\$629	\$539	\$0	\$0	DH	OPEN STORAGE
456-004-690	NW NDMP CLNT CON - TIER 2=IC	\$4,995	26%	\$3,696	\$1,149	\$1,049	\$899	\$0	\$0	DH	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
456-004-691	NW NDMP CLNT CON - TIER 3=IC	\$11,995	26%	\$8,876	\$2,759	\$2,519	\$2,159	\$0	\$0	DH	OPEN STORAGE
456-004-692	NW NDMP CLNT CON - TIER 4=IC	\$17,995	26%	\$13,316	\$4,139	\$3,779	\$3,239	\$0	\$0	DH	OPEN STORAGE
456-004-725	NW MOD SAP UNIX CLNT=IA	\$15,500	26%	\$11,470	\$3,565	\$3,255	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-726	NW MOD SAP LIN CLNT=IA	\$4,000	26%	\$2,960	\$920	\$840	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-762	NW AUTOCH SOFTWARE MOD 1-400 SLOTS=IA	\$26,500	26%	\$19,610	\$6,095	\$5,565	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-763	NW AUTOCH SOFTWARE MOD 1-512 SLOTS=IA	\$30,000	26%	\$22,200	\$6,900	\$6,300	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-764	NW AUTOCH SOFTWARE MOD 1-700 SLOTS=IA	\$34,500	26%	\$25,530	\$7,935	\$7,245	\$0	\$0	\$0	DH	OPEN STORAGE
456-005-006	NW ARCHIVE MOD WIN=IA	\$1,000	26%	\$740	\$230	\$210	\$0	\$0	\$0	DH	OPEN STORAGE
456-005-031	NW MOD SAP WIN CLNT=IA	\$4,000	26%	\$2,960	\$920	\$840	\$0	\$0	\$0	DH	OPEN STORAGE
456-005-476	NW ARCHIVE MOD LIN=IA	\$1,000	26%	\$740	\$230	\$210	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-309	AVAMAR 1 TB INCR CAPACITY LICENSE	\$12,000	26%	\$8,880	\$2,760	\$2,520	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-318	AVAMAR OPEN FILE SOLN WINNT, WIN2K CLNTS	\$100	26%	\$74	\$23	\$21	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-606	NW AUTOCH SILO FEATURE PRE NW 7.4=IC	\$95	26%	\$70	\$22	\$20	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-632	NW MOD MEDITECH LIC=IA	\$4,950	26%	\$3,663	\$1,139	\$1,040	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-633	NW MOD MICROSOFT APPS=IA	\$1,595	26%	\$1,180	\$367	\$335	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-690	NW CLNT=IA	\$500	26%	\$370	\$115	\$105	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-691	NW CLNT QTY 5=IA	\$2,500	26%	\$1,850	\$575	\$525	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-692	NW CLNT QTY 25=IA	\$11,500	26%	\$8,510	\$2,645	\$2,415	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-693	NW CLNT QTY 100=IA	\$42,500	26%	\$31,450	\$9,775	\$8,925	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-697	NW DISKBACKUP OPT TIER 1: 1TB=CC	\$1,495	26%	\$1,106	\$344	\$314	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-698	NW DISKBACKUP OPT TIER 2: 5TB=CC	\$4,160	26%	\$3,078	\$957	\$874	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-699	NW DISKBACKUP OPT TIER 3: 10TB=CC	\$7,495	26%	\$5,546	\$1,724	\$1,574	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-700	NW DISKBACKUP OPT TIER 4: 25TB=CC	\$16,100	26%	\$11,914	\$3,703	\$3,381	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-701	NW DISKBACKUP OPT TIER 5: 50TB=CC	\$26,960	26%	\$19,950	\$6,201	\$5,662	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-595	NW CLNT DATA DEDUP QTY 25=IA	\$575	26%	\$426	\$132	\$121	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-596	NW CLNT DATA DEDUP QTY 100=IA	\$2,225	26%	\$1,647	\$512	\$467	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-761	NW SVR NETWORK ED WIN/LIN	\$2,300	26%	\$1,702	\$529	\$483	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-762	NW SVR NETWORK ED UNIX	\$8,280	26%	\$6,127	\$1,904	\$1,739	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-763	NW SVR WORKGROUP ED WIN/LIN	\$1,150	26%	\$851	\$265	\$242	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-764	NW SVR WORKGROUP ED UNIX	\$4,140	26%	\$3,064	\$952	\$869	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-765	NW SVR PWR ED WIN/LIN	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-766	NW SVR PWR ED UNIX	\$22,500	26%	\$16,650	\$5,175	\$4,725	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-767	NW NETWORK ED STG NODE WIN/LIN=IA	\$2,300	26%	\$1,702	\$529	\$483	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-768	NW NETWORK ED STG NODE UNIX=IA	\$8,280	26%	\$6,127	\$1,904	\$1,739	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-769	NW PWR ED STG NODE WIN/LIN=IA	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-770	NW PWR ED STG NODE UNIX=IA	\$22,500	26%	\$16,650	\$5,175	\$4,725	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-771	NW NETWORK ED DED STG NODE WIN/LIN=IA	\$1,250	26%	\$925	\$288	\$263	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-772	NW NETWORK ED DED STG NODE UNIX=IA	\$3,000	26%	\$2,220	\$690	\$630	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-773	NW PWR ED DED STG NODE WIN/LIN=IA	\$2,500	26%	\$1,850	\$575	\$525	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-774	NW PWR ED DED STG NODE UNIX=IA	\$5,000	26%	\$3,700	\$1,150	\$1,050	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-775	NW ARCHIVE MOD WIN/LIN=IA	\$1,000	26%	\$740	\$230	\$210	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-776	NW ARCHIVE MOD UNIX=IA	\$5,000	26%	\$3,700	\$1,150	\$1,050	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-028	NW MOD MICROSOFT VSS HW PROVIDER=IA	\$1,595	26%	\$1,180	\$367	\$335	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-247	S1 EMAIL MGMT-NOTES/DOMINO 1-5000USER=MB	\$29	26%	\$21	\$7	\$6	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-248	S1 EMAIL MGMT-NOTES/DOMINO 5001+ USER=MB	\$25	26%	\$19	\$6	\$5	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-249	S1 EMAIL MGMT-MS EXCH 1-5000 USER=MB	\$29	26%	\$21	\$7	\$6	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-250	S1 EMAIL MGMT-MS EXCH 5001+ USER=MB	\$25	26%	\$19	\$6	\$5	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-321	S1 FOR MS SHAREPOINT-TIER1 STDAL=MB	\$40	26%	\$30	\$9	\$8	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-322	S1 FOR MS SHAREPOINT-TIER2 STDAL=MB	\$35	26%	\$26	\$8	\$7	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-323	SOURCEONE FOR MS SHAREPOINT-TIER1 ADD-ON	\$31	26%	\$23	\$7	\$7	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-324	SOURCEONE FOR MS SHAREPOINT-TIER2 ADD-ON	\$26	26%	\$19	\$6	\$5	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-536	S1-FILE SYSTEMS,TIER 1, ADD-ON=MB	\$26	26%	\$19	\$6	\$5	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-537	S1 FOR FILE SYSTEMS,TIER 2, ADD-ON=MB	\$23	26%	\$17	\$5	\$5	\$0	\$0	\$0	DH	OPEN STORAGE
456-103-719	AVAMAR 1TB DATA DOMAIN CAPACITY LICENSE	\$9,000	26%	\$6,660	\$2,070	\$1,890	\$0	\$0	\$0	DH	OPEN STORAGE
456-103-794	S1 FOR MS SPT STOR MGMT, PREM=MB	\$10	26%	\$7	\$2	\$2	\$0	\$0	\$0	DH	OPEN STORAGE
456-103-874	S1 IPM, BASE, TIER 1 (1-10TB)	\$2,500	26%	\$1,850	\$575	\$525	\$0	\$0	\$0	DH	OPEN STORAGE
456-103-875	S1 IPM, STOR, TIER 1 (1-10TB)	\$2,500	26%	\$1,850	\$575	\$525	\$0	\$0	\$0	DH	OPEN STORAGE
456-103-876	S1 IPM, BASE, TIER 2 (11-50TB)	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	DH	OPEN STORAGE
456-103-877	S1 IPM, STOR, TIER 2 (11-50TB)	\$2,000	26%	\$1,480	\$460	\$420	\$0	\$0	\$0	DH	OPEN STORAGE
456-103-878	S1 IPM, BASE, TIER 3 (51TB OR MORE)=CA	\$15,000	26%	\$11,100	\$3,450	\$3,150	\$0	\$0	\$0	DH	OPEN STORAGE
456-103-879	S1 IPM, STOR, TIER 3 (51TB OR MORE)=CA	\$1,800	26%	\$1,332	\$414	\$378	\$0	\$0	\$0	DH	OPEN STORAGE
456-104-123	Data Prot Suite Backup 51-150TB=CA	\$8,250	26%	\$6,105	\$1,898	\$1,733	\$1,485	\$0	\$0	DM	OPEN STORAGE
456-104-124	Data Prot Suite Backup 151-250TB=CA	\$7,750	26%	\$5,735	\$1,783	\$1,628	\$1,395	\$0	\$0	DM	OPEN STORAGE
456-104-147	Data Prot Suite Backup 251-400TB=CA	\$7,150	26%	\$5,291	\$1,645	\$1,502	\$1,287	\$0	\$0	DM	OPEN STORAGE
456-104-148	Data Prot Suite Backup 401-600TB=CA	\$6,500	26%	\$4,810	\$1,495	\$1,365	\$1,170	\$0	\$0	DM	OPEN STORAGE
456-104-149	Data Prot Suite Backup 601-1000TB=CA	\$5,800	26%	\$4,292	\$1,334	\$1,218	\$1,044	\$0	\$0	DM	OPEN STORAGE
456-104-150	Data Prot Suite Backup 1001TB+=CA	\$5,150	26%	\$3,811	\$1,185	\$1,082	\$927	\$0	\$0	DM	OPEN STORAGE
456-104-324	NW SVR NETWORK ED WIN/LIN - G=IA	\$2,300	26%	\$1,702	\$529	\$483	\$0	\$0	\$0	DH	OPEN STORAGE
456-104-325	NW SVR NETWORK ED UNIX - G=IA	\$8,280	26%	\$6,127	\$1,904	\$1,739	\$0	\$0	\$0	DH	OPEN STORAGE
456-104-326	NW SVR WORKGROUP ED WIN/LIN - G=IA	\$1,150	26%	\$851	\$265	\$242	\$0	\$0	\$0	DH	OPEN STORAGE
456-104-327	NW SVR WORKGROUP ED UNIX - G=IA	\$4,140	26%	\$3,064	\$952	\$869	\$0	\$0	\$0	DH	OPEN STORAGE
456-104-328	NW SVR POWER ED WIN/LIN - G=IA	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	DH	OPEN STORAGE
456-104-329	NW SVR POWER ED UNIX - G=IA	\$22,500	26%	\$16,650	\$5,175	\$4,725	\$0	\$0	\$0	DH	OPEN STORAGE
456-104-750	Avamar S2400 1/2 Capacity License	\$24,000	15%	\$20,400	\$5,520	\$5,040	\$0	\$0	\$0	DE	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
456-104-857	DPA: 20 backup clients=IA	\$3,000	26%	\$2,220	\$690	\$630	\$540	\$0	\$0	DM	OPEN STORAGE
456-104-858	DPA: 1TB Avamar capacity=CB	\$1,995	26%	\$1,476	\$459	\$419	\$359	\$0	\$0	DM	OPEN STORAGE
456-104-859	DPA: single VMware server=IA	\$570	26%	\$422	\$131	\$120	\$103	\$0	\$0	DM	OPEN STORAGE
456-104-860	DPA: NetWorker Source Capacity 1TB=CB	\$595	26%	\$440	\$137	\$125	\$107	\$0	\$0	DM	OPEN STORAGE
456-105-038	NW VMWARE PROTECTION TIER 1 QTY 1=ZA	\$1,400	26%	\$1,036	\$322	\$294	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-039	NW VMWARE PROTECTION TIER 2 QTY 1=ZA	\$1,300	26%	\$962	\$299	\$273	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-040	NW VMWARE PROTECTION TIER 3 QTY 1=ZA	\$1,200	26%	\$888	\$276	\$252	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-041	NW VMWARE PROTECTION TIER 4 QTY 1=ZA	\$1,100	26%	\$814	\$253	\$231	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-042	NW VMWARE PROTECTION TIER 5 QTY 1=ZA	\$1,000	26%	\$740	\$230	\$210	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-043	NW VMWARE PROTECTION TIER 1 QTY 5=ZA	\$7,000	26%	\$5,180	\$1,610	\$1,470	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-044	NW VMWARE PROTECTION TIER 2 QTY 5=ZA	\$6,500	26%	\$4,810	\$1,495	\$1,365	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-045	NW VMWARE PROTECTION TIER 3 QTY 5=ZA	\$6,000	26%	\$4,440	\$1,380	\$1,260	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-046	NW VMWARE PROTECTION TIER 4 QTY 5=ZA	\$5,500	26%	\$4,070	\$1,265	\$1,155	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-047	NW VMWARE PROTECTION TIER 5 QTY 5=ZA	\$5,000	26%	\$3,700	\$1,150	\$1,050	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-048	NW SNAPSHOT MANAGEMENT 1TB CAP=CA	\$4,495	26%	\$3,326	\$1,034	\$944	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-049	NW SNAPSHOT MANAGEMENT 2TB CAP=CA	\$7,995	26%	\$5,916	\$1,839	\$1,679	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-050	NW SNAPSHOT MANAGEMENT 5TB CAP=CA	\$17,495	26%	\$12,946	\$4,024	\$3,674	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-051	NW SNAPSHOT MANAGEMENT 10TB CAP=CA	\$29,995	26%	\$22,196	\$6,899	\$6,299	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-052	NW SNAPSHOT MANAGEMENT 25TB CAP=CA	\$63,495	26%	\$46,986	\$14,604	\$13,334	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-053	NW SNAPSHOT MANAGEMENT 50TB CAP=CA	\$102,495	26%	\$75,846	\$23,574	\$21,524	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-054	NW SNAPSHOT MANAGEMENT 100TB CAP=CA	\$174,495	26%	\$129,126	\$40,134	\$36,644	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-055	NW SERVER FAST START ED 10 CLIENTS=IA	\$9,475	26%	\$7,012	\$2,179	\$1,990	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-056	NW SERVER FAST START ED 20 CLIENTS=IA	\$17,900	26%	\$13,246	\$4,117	\$3,759	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-057	NW SERVER WORKGROUP ED WIN/LIN=IA	\$1,150	26%	\$851	\$265	\$242	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-058	NW SERVER WORKGROUP ED UNIX=IA	\$4,140	26%	\$3,064	\$952	\$869	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-059	NW SERVER NETWORK ED WIN/LIN=IA	\$2,300	26%	\$1,702	\$529	\$483	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-060	NW SERVER NETWORK ED UNIX=IA	\$8,280	26%	\$6,127	\$1,904	\$1,739	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-061	NW SERVER POWER ED WIN/LIN=IA	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-062	NW SERVER POWER ED UNIX=IA	\$22,500	26%	\$16,650	\$5,175	\$4,725	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-080	Data Prot Suite Backup 11-50TB=CA	\$10,200	26%	\$7,548	\$2,346	\$2,142	\$1,836	\$0	\$0	DM	OPEN STORAGE
456-105-958	Data Prot Suite Backup 1-10TB=CA	\$12,100	26%	\$8,954	\$2,783	\$2,541	\$2,178	\$0	\$0	DM	OPEN STORAGE
456-106-013	DPA: PRIMARY STORAGE REPLICATION=IC	\$33,000	26%	\$24,420	\$7,590	\$6,930	\$5,940	\$0	\$0	DM	OPEN STORAGE
456-106-107	DPA-20 Backup Clients=B=IA	\$3,000	26%	\$2,220	\$690	\$630	\$540	\$0	\$0	DM	OPEN STORAGE
456-106-108	DPA-1TB Avamar Capacity=B=CB	\$1,995	26%	\$1,476	\$459	\$419	\$359	\$0	\$0	DM	OPEN STORAGE
456-106-109	DPA-Single VMware Server=B=IA	\$570	26%	\$422	\$131	\$120	\$103	\$0	\$0	DM	OPEN STORAGE
456-106-110	DPA-NetWorker Source Capacity 1TB=B=CB	\$595	26%	\$440	\$137	\$125	\$107	\$0	\$0	DM	OPEN STORAGE
456-106-111	DPA-Primary Storage Replication=B=IC	\$33,000	26%	\$24,420	\$7,590	\$6,930	\$5,940	\$0	\$0	DM	OPEN STORAGE
456-106-146	DD Boost App to DPS BU UPG 1-10TB=CA	\$7,260	26%	\$5,372	\$1,670	\$1,525	\$1,307	\$0	\$0	DM	OPEN STORAGE
456-106-147	DD Boost App to DPS BU UPG 11-50TB=CA	\$6,130	26%	\$4,536	\$1,410	\$1,287	\$1,103	\$0	\$0	DM	OPEN STORAGE
456-106-148	DD Boost App to DPS BU UPG 51-150TB=CA	\$4,959	26%	\$3,670	\$1,141	\$1,041	\$893	\$0	\$0	DM	OPEN STORAGE
456-106-149	DD Boost App to DPS BU UPG 151-250TB=CA	\$4,652	26%	\$3,442	\$1,070	\$977	\$837	\$0	\$0	DM	OPEN STORAGE
456-106-150	DD Boost App to DPS BU UPG 251-400TB=CA	\$4,294	26%	\$3,178	\$988	\$902	\$773	\$0	\$0	DM	OPEN STORAGE
456-106-151	DD Boost App to DPS BU UPG 401-600TB=CA	\$3,886	26%	\$2,876	\$894	\$816	\$699	\$0	\$0	DM	OPEN STORAGE
456-106-152	DD Boost App to DPS BU UPG 601-1000TB=CA	\$3,477	26%	\$2,573	\$800	\$730	\$626	\$0	\$0	DM	OPEN STORAGE
456-106-153	DD Boost App to DPS BU UPG 1001TB+=CA	\$3,069	26%	\$2,271	\$706	\$644	\$552	\$0	\$0	DM	OPEN STORAGE
456-106-802	DPA-Enterprise Applications=B=CB	\$200	26%	\$148	\$46	\$42	\$36	\$0	\$0	DM	OPEN STORAGE
456-108-317	NW AUTOCH UPGRD FROM 1-9 TO 1-16=IA	\$2,650	26%	\$1,961	\$610	\$557	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-318	NW AUTOCH UPGRD FROM 1-16 TO 1-20=IA	\$750	26%	\$555	\$173	\$158	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-319	NW AUTOCH UPGRD FROM 1-20 TO 1-32=IA	\$1,550	26%	\$1,147	\$357	\$326	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-320	NW AUTOCH UPGRD FROM 1-32 TO 1-40=IA	\$850	26%	\$629	\$196	\$179	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-321	NW AUTOCH UPGRD FROM 1-40 TO 1-64=IA	\$3,650	26%	\$2,701	\$840	\$767	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-322	NW AUTOCH UPGRD FROM 1-64 TO 1-128=IA	\$3,850	26%	\$2,849	\$886	\$809	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-323	NW AUTOCH UPGRD FROM 1-128 TO 1-256=IA	\$6,600	26%	\$4,884	\$1,518	\$1,386	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-324	NW AUTOCH UPGRD FROM 1-256 TO 1-512=IA	\$10,450	26%	\$7,733	\$2,404	\$2,195	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-325	NW AUTOCH UPGRD FROM 1-512 TO UNLMTD=IA	\$9,900	26%	\$7,326	\$2,277	\$2,079	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-326	NW AUTOCH UPGRD FROM 1-256 TO 1-400=IA	\$6,020	26%	\$4,455	\$1,385	\$1,264	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-327	NW AUTOCH UPGRD FROM 1-400 TO 1-512=IA	\$3,500	26%	\$2,590	\$805	\$735	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-328	NW AUTOCH UPGRD FROM 1-512 TO 1-700=IA	\$4,500	26%	\$3,330	\$1,035	\$945	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-329	NW AUTOCH UPGRD FROM 1-700 TO 1-UNLIM=IA	\$4,500	26%	\$3,330	\$1,035	\$945	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-670	NW AUTOCHANGER SW MOD UNLMTD SLOTS=CC	\$10,000	26%	\$7,400	\$2,300	\$2,100	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-675	NW Disk backup Opt Tier 3: 10TB=CC	\$10,000	26%	\$7,400	\$2,300	\$2,100	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-995	Data Prot Suite Archive 1001TB+=CA	\$2,575	26%	\$1,906	\$592	\$541	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-997	EMC SOURCEONE DISCOVERY MANAGER=MC	\$30	26%	\$22	\$7	\$6	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-998	EMC SOURCEONE EMAIL SUPERVISOR=UA	\$30	26%	\$22	\$7	\$6	\$0	\$0	\$0	DH	OPEN STORAGE
456-109-007	DATA PROT SUITE ARCHIVE 11-50TB=CA	\$5,100	26%	\$3,774	\$1,173	\$1,071	\$0	\$0	\$0	DH	OPEN STORAGE
456-109-008	DATA PROT SUITE ARCHIVE 51-150TB=CA	\$4,125	26%	\$3,053	\$949	\$866	\$0	\$0	\$0	DH	OPEN STORAGE
456-109-009	DATA PROT SUITE ARCHIVE 151-250TB=CA	\$3,875	26%	\$2,868	\$891	\$814	\$0	\$0	\$0	DH	OPEN STORAGE
456-109-010	DATA PROT SUITE ARCHIVE 251-400TB=CA	\$3,575	26%	\$2,646	\$822	\$751	\$0	\$0	\$0	DH	OPEN STORAGE
456-109-011	DATA PROT SUITE ARCHIVE 401-600TB=CA	\$3,250	26%	\$2,405	\$748	\$683	\$0	\$0	\$0	DH	OPEN STORAGE
456-109-012	DATA PROT SUITE ARCHIVE 601-1000TB=CA	\$2,900	26%	\$2,146	\$667	\$609	\$0	\$0	\$0	DH	OPEN STORAGE
456-109-013	DATA PROT SUITE ARCHIVE 1001TB+=CA	\$2,575	26%	\$1,906	\$592	\$541	\$0	\$0	\$0	DH	OPEN STORAGE
456-109-015	DATA PROT SUITE ARCHIVE 1-10TB=CA	\$6,050	26%	\$4,477	\$1,392	\$1,271	\$0	\$0	\$0	DH	OPEN STORAGE
456-109-385	DPS Ent Edition 151-250TB=CA	\$8,500	26%	\$6,290	\$1,955	\$1,785	\$1,530	\$0	\$0	DM	OPEN STORAGE
456-109-386	DPS Ent Edition 251-400TB=CA	\$7,900	26%	\$5,846	\$1,817	\$1,659	\$1,422	\$0	\$0	DM	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
456-109-387	DPS Ent Edition 401-600TB=CA	\$7,200	26%	\$5,328	\$1,656	\$1,512	\$1,296	\$0	\$0	DM	OPEN STORAGE
456-109-388	DPS Ent Edition 601-999TB=CA	\$6,400	26%	\$4,736	\$1,472	\$1,344	\$1,152	\$0	\$0	DM	OPEN STORAGE
456-109-389	DPS Ent Edition 1PB-1.999PB=CA	\$5,700	26%	\$4,218	\$1,311	\$1,197	\$1,026	\$0	\$0	DM	OPEN STORAGE
456-109-390	DPS Ent Edition 2PB-3.999PB=CA	\$5,000	26%	\$3,700	\$1,150	\$1,050	\$900	\$0	\$0	DM	OPEN STORAGE
456-109-391	DPS Ent Edition 4PB+=CA	\$3,500	26%	\$2,590	\$805	\$735	\$630	\$0	\$0	DM	OPEN STORAGE
456-109-392	DPS Ent Edition 1-10TB=CA	\$13,300	26%	\$9,842	\$3,059	\$2,793	\$2,394	\$0	\$0	DM	OPEN STORAGE
456-109-393	DPS Ent Edition 11-50TB=CA	\$11,200	26%	\$8,288	\$2,576	\$2,352	\$2,016	\$0	\$0	DM	OPEN STORAGE
456-109-394	DPS Ent Edition 51-150TB=CA	\$9,100	26%	\$6,734	\$2,093	\$1,911	\$1,638	\$0	\$0	DM	OPEN STORAGE
456-109-564	DPS Upg Ent Edition 1-10TB=CA	\$1,200	26%	\$888	\$276	\$252	\$216	\$0	\$0	DM	OPEN STORAGE
456-109-565	DPS Upg Ent Edition 11-50TB=CA	\$1,000	26%	\$740	\$230	\$210	\$180	\$0	\$0	DM	OPEN STORAGE
456-109-566	DPS Upg Ent Edition 51-150TB=CA	\$850	26%	\$629	\$196	\$179	\$153	\$0	\$0	DM	OPEN STORAGE
456-109-567	DPS Upg Ent Edition 151-250TB=CA	\$750	26%	\$555	\$173	\$158	\$135	\$0	\$0	DM	OPEN STORAGE
456-109-568	DPS Upg Ent Edition 251-400TB=CA	\$750	26%	\$555	\$173	\$158	\$135	\$0	\$0	DM	OPEN STORAGE
456-109-569	DPS Upg Ent Edition 401-600TB=CA	\$700	26%	\$518	\$161	\$147	\$126	\$0	\$0	DM	OPEN STORAGE
456-109-570	DPS Upg Ent Edition 601-999TB=CA	\$600	26%	\$444	\$138	\$126	\$108	\$0	\$0	DM	OPEN STORAGE
456-109-571	DPS Upg Ent Edition 1PB+=CA	\$550	26%	\$407	\$127	\$116	\$99	\$0	\$0	DM	OPEN STORAGE
456-110-070	AVAMAR E 1 TB BACKEND CAPACITY=CA	\$12,000	26%	\$8,880	\$2,760	\$2,520	\$0	\$0	\$0	DH	OPEN STORAGE
456-110-073	AVAMAR E 1TB DATA DOMAIN CAPACITY=CA	\$9,000	26%	\$6,660	\$2,070	\$1,890	\$0	\$0	\$0	DH	OPEN STORAGE
456-110-081	AVAMAR E S2400 1/2 CAPACITY=IA	\$24,000	15%	\$20,400	\$5,520	\$5,040	\$0	\$0	\$0	DE	OPEN STORAGE
456-110-330	DBEA 1-10TB only w/ DD in same cart=CA	\$3,872	26%	\$2,865	\$891	\$813	\$697	\$0	\$0	DM	OPEN STORAGE
456-110-493	AVAMAR F 1 TB BACKEND CAPACITY=CA	\$12,000	26%	\$8,880	\$2,760	\$2,520	\$0	\$0	\$0	DH	OPEN STORAGE
456-110-496	AVAMAR F 1TB DATA DOMAIN CAPACITY=CA	\$9,000	26%	\$6,660	\$2,070	\$1,890	\$0	\$0	\$0	DH	OPEN STORAGE
456-110-504	AVAMAR F S2400 1/2 CAPACITY=IA	\$24,000	15%	\$20,400	\$5,520	\$5,040	\$0	\$0	\$0	DE	OPEN STORAGE
456-110-832	DPS for VMWare Sockets=IA	\$2,100	26%	\$1,554	\$483	\$441	\$378	\$0	\$0	DM	OPEN STORAGE
456-111-143	EMC GLR for MS Apps Enabler=CA	\$445	26%	\$329	\$102	\$93	\$0	\$0	\$0	DM	OPEN STORAGE
456-111-304	DPS Ent Edition 3PB-3.999PB=CA	\$4,200	26%	\$3,108	\$966	\$882	\$756	\$0	\$0	DM	OPEN STORAGE
456-111-350	DPS APPS to Ent Edition UPG 1-10TB=CA	\$8,460	26%	\$6,260	\$1,946	\$1,777	\$1,523	\$0	\$0	DM	OPEN STORAGE
456-111-351	DPS APPS to Ent Edition UPG 11-50TB=CA	\$7,130	26%	\$5,276	\$1,640	\$1,497	\$1,283	\$0	\$0	DM	OPEN STORAGE
456-111-352	DPS APPS to Ent Edition UPG 51-150TB=CA	\$5,809	26%	\$4,299	\$1,336	\$1,220	\$1,046	\$0	\$0	DM	OPEN STORAGE
456-111-353	DPS APPS to Ent Edition UPG 151-250TB=CA	\$5,402	26%	\$3,997	\$1,242	\$1,134	\$972	\$0	\$0	DM	OPEN STORAGE
456-111-354	DPS APPS to Ent Edition UPG 251-400TB=CA	\$5,044	26%	\$3,733	\$1,160	\$1,059	\$908	\$0	\$0	DM	OPEN STORAGE
456-111-355	DPS APPS to Ent Edition UPG 401-600TB=CA	\$4,586	26%	\$3,394	\$1,055	\$963	\$825	\$0	\$0	DM	OPEN STORAGE
456-111-356	DPS APPS to Ent Edition UPG 601-999TB=CA	\$4,077	26%	\$3,017	\$938	\$856	\$734	\$0	\$0	DM	OPEN STORAGE
456-111-357	DPS APPS to Ent Edition UPG 1PB+=CA	\$3,619	26%	\$2,678	\$832	\$760	\$651	\$0	\$0	DM	OPEN STORAGE
456-112-124	AVAMAR G 1 TB BACKEND CAPACITY=CA	\$12,000	26%	\$8,880	\$2,760	\$2,520	\$0	\$0	\$0	DH	OPEN STORAGE
456-112-126	AVAMAR G 1TB DATA DOMAIN CAPACITY=CA	\$9,000	26%	\$6,660	\$2,070	\$1,890	\$0	\$0	\$0	DH	OPEN STORAGE
456-112-184	AVAMAR G S2400 1/2 Capacity=IA	\$24,000	15%	\$20,400	\$5,520	\$5,040	\$0	\$0	\$0	DE	OPEN STORAGE
456-112-186	DPS for APPS 0-10TB=CC	\$4,840	26%	\$3,582	\$1,113	\$1,016	\$871	\$0	\$0	DM	OPEN STORAGE
456-112-187	DPS for APPS 11-50TB=CC	\$4,070	26%	\$3,012	\$936	\$855	\$733	\$0	\$0	DM	OPEN STORAGE
456-112-188	DPS for APPS 51-150TB=CC	\$3,291	26%	\$2,435	\$757	\$691	\$592	\$0	\$0	DM	OPEN STORAGE
456-112-189	DPS for APPS 151-250TB=CC	\$3,098	26%	\$2,293	\$713	\$651	\$558	\$0	\$0	DM	OPEN STORAGE
456-112-190	DPS for APPS 251-400TB=CC	\$2,856	26%	\$2,113	\$657	\$600	\$514	\$0	\$0	DM	OPEN STORAGE
456-112-191	DPS for APPS 401-600TB=CC	\$2,614	26%	\$1,934	\$601	\$549	\$471	\$0	\$0	DM	OPEN STORAGE
456-112-192	DPS for APPS 601-1000TB=CC	\$2,323	26%	\$1,719	\$534	\$488	\$418	\$0	\$0	DM	OPEN STORAGE
456-112-193	DPS for APPS 1001+TB=CC	\$2,081	26%	\$1,540	\$479	\$437	\$375	\$0	\$0	DM	OPEN STORAGE
456-112-493	AVE G VDP Promotion=CA	\$1	26%	\$1	\$3,871	\$3,535	\$0	\$0	\$0	DH	OPEN STORAGE
456-112-494	DPS4VM VDP Promotion=IA	\$2,100	26%	\$1,554	\$483	\$441	\$378	\$0	\$0	DM	OPEN STORAGE
456-112-960	Avamar H S2400 1/2 Capacity=IA	\$24,000	26%	\$17,760	\$5,520	\$5,040	\$0	\$0	\$0	DH	OPEN STORAGE
456-112-961	Avamar H 1 TB Backend Capacity=CA	\$12,000	26%	\$8,880	\$2,760	\$2,520	\$0	\$0	\$0	DH	OPEN STORAGE
456-112-963	Avamar H 1TB Data Domain Capacity=CA	\$9,000	26%	\$6,660	\$2,070	\$1,890	\$0	\$0	\$0	DH	OPEN STORAGE
PS-BAS-AVE	IMPLEMENTATION FOR AVE BASIC	\$5,510	10%	\$4,959	\$0	\$0	\$0	\$0	\$0	F1	OPEN STORAGE
PS-BAS-AVEA	IMPLEMENTATION FOR AVE ADD-ON	\$2,530	10%	\$2,277	\$0	\$0	\$0	\$0	\$0	F1	OPEN STORAGE
PS-BAS-AVSN	AVAMAR BASIC QUICKSTART	\$15,860	10%	\$14,274	\$0	\$0	\$0	\$0	\$0	F1	OPEN STORAGE
PS-BAS-DXW	EMC IMPLEMENTATION FOR DISKXTENDER FOR W	\$10,990	10%	\$9,891	\$0	\$0	\$0	\$0	\$0	F1	OPEN STORAGE
SU-458-000-296	DPS Backup Suite Sub 1 Year Tier 1=CC	\$625	26%	\$462	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-334	DPS for VMWare 1 yr Subscription=IA	\$108	26%	\$80	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-581	DPS Backup Suite Sub 1 Year Tier 4=CC	\$400	26%	\$296	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-582	DPS Backup Suite Sub 1 Year Tier 5=CC	\$369	26%	\$273	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-583	DPS Backup Suite Sub 1 Year Tier 6=CC	\$336	26%	\$248	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-584	DPS Backup Suite Sub 1 Year Tier 7=CC	\$300	26%	\$222	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-585	DPS Backup Suite Sub 1 Year Tier 8=CC	\$266	26%	\$197	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-586	DPS Backup Suite Sub 3 Year PP Tier 1=CC	\$511	26%	\$378	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-587	DPS Backup Suite Sub 3 Year PP Tier 2=CC	\$431	26%	\$319	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-588	DPS Backup Suite Sub 3 Year PP Tier 3=CC	\$349	26%	\$258	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-589	DPS Backup Suite Sub 3 Year PP Tier 4=CC	\$327	26%	\$242	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-590	DPS Backup Suite Sub 3 Year PP Tier 5=CC	\$302	26%	\$224	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-591	DPS Backup Suite Sub 3 Year PP Tier 6=CC	\$275	26%	\$203	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-592	DPS Backup Suite Sub 3 Year PP Tier 7=CC	\$245	26%	\$181	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-593	DPS Backup Suite Sub 3 Year PP Tier 8=CC	\$218	26%	\$161	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-594	DPS Backup Suite Sub 3 Year Tier 1=CC	\$568	26%	\$420	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-595	DPS Backup Suite Sub 3 Year Tier 2=CC	\$479	26%	\$354	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-596	DPS Backup Suite Sub 3 Year Tier 3=CC	\$387	26%	\$287	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-597	DPS Backup Suite Sub 3 Year Tier 4=CC	\$364	26%	\$269	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-598	DPS Backup Suite Sub 3 Year Tier 5=CC	\$336	26%	\$248	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
SU-458-000-599	DPS Backup Suite Sub 3 Year Tier 6=CC	\$305	26%	\$226	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-600	DPS Backup Suite Sub 3 Year Tier 7=CC	\$272	26%	\$201	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-601	DPS Backup Suite Sub 3 Year Tier 8=CC	\$242	26%	\$179	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-602	DPS for VMWare 3 yr Subscription=IA	\$99	26%	\$73	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-603	DPS for VMWare 3 yr PP Subscription=CC	\$89	26%	\$66	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-606	DPS Enterprise 1yr Sub Tier 1=CC	\$687	26%	\$508	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-607	DPS Enterprise 1yr Sub Tier 2=CC	\$578	26%	\$428	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-608	DPS Enterprise 1yr Sub Tier 3=CC	\$470	26%	\$348	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-609	DPS Enterprise 1yr Sub Tier 4=CC	\$439	26%	\$325	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-610	DPS Enterprise 1yr Sub Tier 5=CC	\$408	26%	\$302	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-611	DPS Enterprise 1yr Sub Tier 6=CC	\$372	26%	\$275	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-612	DPS Enterprise 1yr Sub Tier 7=CC	\$330	26%	\$245	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-613	DPS Enterprise 1yr Sub Tier 8=CC	\$294	26%	\$218	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-614	DPS Enterprise 1yr Sub Tier 9=CC	\$258	26%	\$191	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-615	DPS Enterprise 1yr Sub Tier 10=CC	\$217	26%	\$160	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-616	DPS Enterprise 1yr Sub Tier 11=CC	\$181	26%	\$134	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-617	DPS Enterprise 3yr Sub Tier 1=CC	\$624	26%	\$462	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-618	DPS Enterprise 3yr Sub Tier 2=CC	\$526	26%	\$389	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-619	DPS Enterprise 3yr Sub Tier 3=CC	\$427	26%	\$316	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-620	DPS Enterprise 3yr Sub Tier 4=CC	\$399	26%	\$295	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-621	DPS Enterprise 3yr Sub Tier 5=CC	\$371	26%	\$274	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-622	DPS Enterprise 3yr Sub Tier 6=CC	\$338	26%	\$250	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-623	DPS Enterprise 3yr Sub Tier 7=CC	\$300	26%	\$222	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-624	DPS Enterprise 3yr Sub Tier 8=CC	\$268	26%	\$198	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-625	DPS Enterprise 3yr Sub Tier 9=CC	\$235	26%	\$174	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-626	DPS Enterprise 3yr Sub Tier 10=CC	\$197	26%	\$146	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-627	DPS Enterprise 3yr Sub Tier 11=CC	\$164	26%	\$122	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-628	DPS Enterprise 3yr PP Sub Tier 1=CC	\$562	26%	\$416	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-629	DPS Enterprise 3yr PP Sub Tier 2=CC	\$473	26%	\$350	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-630	DPS Enterprise 3yr PP Sub Tier 3=CC	\$384	26%	\$285	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-631	DPS Enterprise 3yr PP Sub Tier 4=CC	\$359	26%	\$266	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-632	DPS Enterprise 3yr PP Sub Tier 5=CC	\$334	26%	\$247	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-633	DPS Enterprise 3yr PP Sub Tier 6=CC	\$304	26%	\$225	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-634	DPS Enterprise 3yr PP Sub Tier 7=CC	\$270	26%	\$200	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-635	DPS Enterprise 3yr PP Sub Tier 8=CC	\$241	26%	\$178	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-636	DPS Enterprise 3yr PP Sub Tier 9=CC	\$211	26%	\$156	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-637	DPS Enterprise 3yr PP Sub Tier 10=CC	\$177	26%	\$131	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-638	DPS Enterprise 3yr PP Sub Tier 11=CC	\$148	26%	\$109	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-639	DPS Backup Suite Sub 1 Year Tier 2=CC	\$527	26%	\$390	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
SU-458-000-640	DPS Backup Suite Sub 1 Year Tier 3=CC	\$426	26%	\$315	\$0	\$0	\$0	\$0	\$0	DM	OPEN STORAGE
PS-BAS-AVNDMP	AVAMAR BASIC NDMP QUICKSTART	\$3,740	10%	\$3,366	\$0	\$0	\$0	\$0	\$0	F1	PROF. SERVICES
PS-BAS-IDMFA	IDM Data Migration File Add-on	\$4,770	10%	\$4,293	\$0	\$0	\$0	\$0	\$0	F1	PROF. SERVICES
PS-BAS-IDMFB	IDM Data Migration File Base	\$7,050	10%	\$6,345	\$0	\$0	\$0	\$0	\$0	F1	PROF. SERVICES
PS-BAS-IDMFE	IDM Data Migration File, Event	\$3,940	10%	\$3,546	\$0	\$0	\$0	\$0	\$0	F1	PROF. SERVICES
PS-BAS-ISIIDMA	Isilon IDM Data Migration File, Add-on	\$4,770	10%	\$4,293	\$0	\$0	\$0	\$0	\$0	F1	PROF. SERVICES
PS-BAS-ISIIDMB	Isilon IDM Data Migration File, Base	\$7,050	10%	\$6,345	\$0	\$0	\$0	\$0	\$0	F1	PROF. SERVICES
PS-BAS-ISIIDME	Isilon IDM Data Migration File, Event	\$3,940	10%	\$3,546	\$0	\$0	\$0	\$0	\$0	F1	PROF. SERVICES
PS-BAS-VMXORSB	VMAX Data Migration with OR Base	\$14,130	10%	\$12,717	\$0	\$0	\$0	\$0	\$0	F1	PROF. SERVICES
PS-BAS-2HAIE	VMAX Implementation for 2 Host	\$2,980	10%	\$2,682	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-3PRACK	VMAX 10K Re-Rack Installation	\$4,620	10%	\$4,158	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-4HAIE	VMAX Implementation for 4 Host	\$6,270	10%	\$5,643	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-4HSME	SME CLARiION SAN 4HOST QS	\$7,630	10%	\$6,867	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AD10N	Installation of upto 10 Isilon nodes	\$2,880	10%	\$2,592	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AD1N	INSTALLATION OF 1 ISILON NODE	\$430	10%	\$387	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADBKLG	ADD BLOCK HOST LARGE	\$5,350	10%	\$4,815	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADBKREP	Block Replication Deployment VNXe32000	\$2,000	10%	\$1,800	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADBKSM	ADD BLOCK HOST SMALL	\$3,020	10%	\$2,718	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADCEE	UNIFIED QS: EVENT ENABLER MODULE	\$2,850	10%	\$2,565	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADDAE	RACK & STACK OF UPTO 2 DAE	\$370	10%	\$333	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADENT	CIFS/NFS/ISCSI IMPLEMENT - 12 FS	\$2,900	10%	\$2,610	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADFLG	ADD FILESYSTEM LARGE	\$3,780	10%	\$3,402	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADFSSM	ADD FILESYSTEM SMALL	\$2,250	10%	\$2,025	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADINIQ	CONFIGURE INSIGHTIQ	\$1,290	10%	\$1,161	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADMN	DATA STORE MULTI-NODE BASE IMP	\$8,920	10%	\$8,028	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADMNA	DATA STORE MULTI-NODE ADD-ON IMP	\$4,740	10%	\$4,266	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADMNOR	MONITORING AND REPORTING IMPLEMENT	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADMVW	MIRRORVIEW QUICKSTART MODULE	\$4,050	10%	\$3,645	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADREP	UNIFIED QS: REPLICATOR MODULE	\$6,180	10%	\$5,562	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSELG	ADD OF 25 SHARE/EXPORTS	\$1,290	10%	\$1,161	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSMK	Configure upto 10 SmartLock Folders	\$1,290	10%	\$1,161	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSN	DATA STORE SINGLE-NODE BASE IMP	\$5,990	10%	\$5,391	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADDNA	DATA STORE SINGLE-NODE ADD-ON IMP	\$3,500	10%	\$3,150	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSNAP	UNIFIED QS: SNAPSURE MODULE	\$2,360	10%	\$2,124	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSPOL	CONFIGURE UPTO 5 SMARTPOOLS	\$1,050	10%	\$945	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
PS-BAS-ADSPV	SNAPVIEW QUICKSTART MODULE	\$2,240	10%	\$2,016	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSQLG	ADD OF 25 SMARTQUOTAS	\$1,290	10%	\$1,161	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSSLG	ADD OF 25 SNAPSHOTS	\$1,290	10%	\$1,161	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSIQ	Configure upto 5 SyncIQ Policies	\$1,570	10%	\$1,413	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ANCEE	VMAX File Event Enabler	\$2,850	10%	\$2,565	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ANFSLG	VMAX File Add up to 25 CIFS/NFS FS	\$4,020	10%	\$3,618	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ANFSSM	VMAX File Add up to 5 CIFS/NFS FS	\$2,740	10%	\$2,466	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ANREP	VMAX File Replicator PS	\$6,180	10%	\$5,562	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-APIM0Z	MOZY API WORKSHOP	\$2,900	10%	\$2,610	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-APPOLRP	DESIGN & IMPLMT ORCLE LOCAL REP APPSYNC	\$4,300	10%	\$3,870	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AT240A	2 NODE ATMOS INSTALLATION 120/240	\$730	10%	\$657	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AT240B	EMC Site Deployment for Atmos: Base	\$4,910	10%	\$4,419	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AT360A	2 NODE ATMOS INSTALLATION 360/480	\$1,930	10%	\$1,737	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AT360B	INSTALLATION FOR ATMOS 360: BASE	\$13,010	10%	\$11,709	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ATDE	EMC DATA ERASURE FOR ATMOS	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ATMIG	Atmos Migration Design & Implementation	\$9,080	10%	\$8,172	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ATMIGA	Atmos Migration Add-On	\$2,170	10%	\$1,953	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ATPLM	Atmos Policy Migration	\$7,190	10%	\$6,471	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ATSD	Atmos Solution Design	\$5,340	10%	\$4,806	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ATSR	Atmos Solutions Review	\$6,190	10%	\$5,571	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVADPK	AV Mod for App DB Suite Client 10PK	\$10,970	10%	\$9,873	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVBSNR	Avamar BE Single Node Remote Imp	\$3,220	10%	\$2,898	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVDD	AVAMAR IMPLEMENTATION FOR DD BOOST	\$9,880	10%	\$8,892	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVDE	EMC DATA ERASURE FOR AVAMAR	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVDSMI	AVAMAR DS INSTALL FOR MULTI NODE	\$2,890	10%	\$2,601	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVDSNI	AVAMAR DS INSTALL FOR SINGLE NODE	\$1,300	10%	\$1,170	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVEIA	Implementation Assistance for AVE	\$4,310	10%	\$3,879	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVHC	HEALTH CHECK FOR AVAMAR QS	\$11,370	10%	\$10,233	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVHCS	EMC HEALTH CHECK FOR AVAMAR SUBS	\$28,425	10%	\$25,583	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVMIGM	EMC MIGRATION FOR MULTI AVAMAR QS	\$8,360	10%	\$7,524	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVMIGS	EMC MIGRATION FOR SINGLE AVAMAR QS	\$4,740	10%	\$4,266	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVMSPK	AV Mod for MS App Suite Client 10PK	\$11,250	10%	\$10,125	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVVADP	AV VADP Integration QS	\$9,640	10%	\$8,676	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVVBLK	Avamar Integration with Vsphere	\$10,810	10%	\$9,729	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVVDPM	Avamar Migration for VMware VDP	\$12,450	10%	\$11,205	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVVMPK	AV VMware Proxy Server 5PK Add-on Q	\$4,980	10%	\$4,482	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVXIMP	AVAMAR NODE REBALANCE QUICKSTART	\$4,420	10%	\$3,978	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVXINS	AVAMAR EXP NODE INSTALL QUICKSTART	\$720	10%	\$648	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVXR	IMP FOR AVAMAR EXT RETENTION	\$11,130	10%	\$10,017	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVXRI	INSTALL FOR AVAMAR EXT RETENTION	\$1,590	10%	\$1,431	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-BATCHSOL	ECD CONS SOL BatchPrint	\$50,000	10%	\$45,000	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-BATCHSUP	ECD CONS SOLSUP BatchPrint	\$11,500	10%	\$10,350	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-BDVW	Big Data Vision Workshop	\$87,010	10%	\$78,309	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-BDVWL1	L1 Big data vision service	\$87,010	10%	\$78,309	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-BSOPT	EMC SAN Optimization for Connectrix B-Se	\$22,580	10%	\$20,322	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-BSOPTC	SAN Opt for B-Series Ctx Mgr Add-On	\$3,860	10%	\$3,474	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-BSOPTD	SAN Opt for B-Series Director Add-On	\$890	10%	\$801	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-BSOPTP	SAN Optimization for B-Series Policy Add	\$890	10%	\$801	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CADSOL	ECD CONS SOL CADRender	\$25,000	10%	\$22,500	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CADSUP	ECD CONS SOLSUP CADRender	\$5,750	10%	\$5,175	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CAP-DO	CAPTIVA DIGITAL OFFICE	\$21,700	10%	\$19,530	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CBSOL1	ECD CONS SOL ContentBridge 1 Instance	\$40,000	10%	\$36,000	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CBSOL2	ECD CONS SOL ContentBridge 2 Instances	\$60,000	10%	\$54,000	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CBSOL3	ECD CONS SOL ContentBridge 3 Instances	\$75,000	10%	\$67,500	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CBSOL4	ECD CONS SOL ContentBridge 4 Instances	\$90,000	10%	\$81,000	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CBSOLS	ECD CONS SOL ContentBridge Add On>4	\$10,000	10%	\$9,000	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CBSUP1	ECD CONS SOLSUP ContentBridge 1 Instance	\$9,200	10%	\$8,280	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CBSUP2	ECD CONS SOLSUP ContentBridge 2Instances	\$13,800	10%	\$12,420	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CBSUP3	ECD CONS SOLSUP ContentBridge 3Instances	\$17,250	10%	\$15,525	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CBSUP4	ECD CONS SOLSUP ContentBridge 4Instances	\$20,700	10%	\$18,630	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CBSUP5	ECD CONS SOLSUP ContentBridge Add On>4	\$2,300	10%	\$2,070	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CENDEL	CENTERA PARTIAL FILE DELETION	\$6,470	10%	\$5,823	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CENI	Installation for Centera Base	\$3,020	10%	\$2,718	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CENNDE	Data Erasure for Centera Nodes	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CENXI	Installation for Centera Expansion	\$1,450	10%	\$1,305	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CICM	CENTERA INTRA-CLUSTER MIGRATION	\$5,730	10%	\$5,157	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CICMR	Centera Reconciliation: Add-on	\$3,940	10%	\$3,546	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CIS	IMPL FOR CENTERA	\$10,500	10%	\$9,450	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CISRMD	Imp for VMware SRM for Converged	\$18,830	10%	\$16,947	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CISRME	Imp for VMware SRM for Converged Add-on	\$2,080	10%	\$1,872	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CNSTGL	Guru Live for Constellation Impl	\$1,520	10%	\$1,368	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CNSTIMP	Constellation Implementation	\$3,890	10%	\$3,501	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CONSBBAWS	Blueprint Backup Architecture Intro Adv	\$81,720	10%	\$73,548	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CSEASD	ASD CSE - block of time	\$1,020	10%	\$918	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
PS-BAS-CSEESD	ESD CSE - block of time	\$1,020	10%	\$918	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CSEFL	ETPD CSE - 4 HR BLOCK	\$1,020	10%	\$918	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CSEUSD	USD CSE - block of time	\$1,020	10%	\$918	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CTXHW	Connectrix Installation Director/Switch	\$2,240	10%	\$2,016	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CTXHWABLD	Connectrix Installation for Blades Adder	\$440	10%	\$396	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CTXHWADSD	Connectrix Install Adder Director/Switch	\$870	10%	\$783	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CTXHWUABLD	Connectrix Blade Upgrade	\$1,590	10%	\$1,431	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CTXOPRES	Residency for Connectrix - OP	\$30,800	10%	\$27,720	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CTXTRRES	Residency for Connectrix - TR	\$39,000	10%	\$35,100	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CUA	IMPL FOR CUA SINGLE OR EA PAIR	\$5,900	10%	\$5,310	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CXDE	DATA ERASURE FOR CLARIION	\$4,900	10%	\$4,410	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DATALD	ANALYTICS DATA LOADING MAX 3 TB	\$48,240	10%	\$43,416	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DBPT	DB PERFORMANCE TIERING SERVICE	\$26,780	10%	\$24,102	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DCAIRA	DCA Adder Rack for New or Upgrade	\$5,910	10%	\$5,319	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DCTMRPT1	ECD CONS SOL Dctm Rpts 50 users	\$105	10%	\$95	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DCTMRPT2	ECD CONS SOL Dctm Rpts Server	\$70	10%	\$63	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DCTMRPT3	ECD CONS SOL Dctm Rpts 251-500 users	\$62	10%	\$56	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DCTMRPT4	ECD CONS SOL Dctm Rpts 501-1250 users	\$53	10%	\$48	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DCTMRPT5	ECD CONS SOL Dctm Rpts 1251+ users	\$40	10%	\$36	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DCTMSUP1	ECD CONS SOLSUP Dctm Rpts 50 users	\$24	10%	\$22	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DCTMSUP2	ECD CONS SOLSUP Dctm Rpts Server	\$16	10%	\$14	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DCTMSUP3	ECD CONS SOLSUP Dctm Rpts 251-500 users	\$14	10%	\$13	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DCTMSUP4	ECD CONS SOLSUP Dctm Rpts 501-1250 users	\$12	10%	\$11	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DCTMSUP5	ECD CONS SOLSUP Dctm Rpts 1251+ users	\$9	10%	\$8	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DD00	IMPL FOR DD 0 SHELF QS	\$2,500	10%	\$2,250	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DD00P	Impl for DD No Shelf for Partners	\$1,930	10%	\$1,737	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDBDBA	Impl DDBoost DB Appl	\$3,820	10%	\$3,438	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDBMSA	Impl DDBoost MS Appl	\$3,060	10%	\$2,754	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDBT	IMPL DD BOOST NBU ADD-ON QS	\$7,710	10%	\$6,939	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDCC	DD CONFIG AND CODE UPGRADE	\$1,450	10%	\$1,305	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDCDBR	DDCDR Remote Implementation Service	\$7,730	10%	\$6,957	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDCU	DD SYSTEM CONTROLLER UPGRADE	\$2,500	10%	\$2,250	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDDE	EMC DATA ERASURE FOR DATA DOMAIN	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDDS	Install Add-on for Data Domain DS Shelf	\$880	10%	\$792	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDDSP	Capacity Disk Pak Expansion for DD	\$2,220	10%	\$1,998	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDDSX	Install for Data Domain DS Expansion	\$2,480	10%	\$2,232	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDDX	DiskXtender to DD Migration QS	\$16,300	10%	\$14,670	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDER	DD Extend Retention Conversion QS	\$9,560	10%	\$8,604	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDESA	Install Add-on for Data Domain ES Shelf	\$440	10%	\$396	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDESX	Install New DD ES Shelf	\$2,050	10%	\$1,845	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDGP	GP DCA Integration with DD	\$4,390	10%	\$3,951	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDHA	IMPLE DD WITH HA CONFIGURATION	\$5,620	10%	\$5,058	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDHC	HealthCheck for DD QS	\$10,120	10%	\$9,108	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDHCS	HealthCheck for DD Subscription	\$33,440	10%	\$30,096	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDIB	Impl Data Domain (Base)	\$6,540	10%	\$5,886	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDIBMI	Implement DD with IBM iSeries	\$2,170	10%	\$1,953	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDIR	Implement IR Air-Gap Scripting	\$17,610	10%	\$15,849	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDMC	DD Mgmt Center Configuration QS	\$4,620	10%	\$4,158	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDPH	IMPL PRERACKED CONTROLLER & SHELVES	\$6,330	10%	\$5,697	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDRMAN	Int Enablement Wkshp for DD & RMAN	\$12,370	10%	\$11,133	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDSM	DD SHELF MIGRATION	\$4,340	10%	\$3,906	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDSMT	DD Secure Multi-Tenancy Design QS	\$3,940	10%	\$3,546	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDSR	DD STAGING AND RELOCATION QS	\$10,650	10%	\$9,585	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDVE	DD VE CONFIGURATION	\$2,390	10%	\$2,151	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDVRPA	Impl for DD VRPA (base)	\$2,480	10%	\$2,232	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDVRPAE	Impl for DD VRPA (expansion)	\$3,030	10%	\$2,727	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDVTL	IMPLEMENTATION FOR DD VTL	\$2,000	10%	\$1,800	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DLDM	IMPLEMENTATION FOR DLM SA BLOCK	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DLDM00	IMPLE DD FOR DLM NO SHELF SYS QS	\$5,710	10%	\$5,139	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DLDM06	IMPL DD FOR DLM 1 TO 6 SHELF SYS QS	\$9,480	10%	\$8,532	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DLDM12	IMPL DD FOR DLM 6 TO 12 SHELF SYS Q	\$9,960	10%	\$8,964	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DLDM24	IMPL DD FOR DLM 13TO24 SHELF SYS QS	\$11,410	10%	\$10,269	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DLDM	IMPL FOR DLM DESIGN QS	\$21,120	10%	\$19,008	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DLMHC	HealthCheck for Dlm QS	\$14,900	10%	\$13,410	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DLMR	IMPL DLM REPLICATION QS	\$16,630	10%	\$14,967	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DMBDA	Migration Architect Block Add	\$3,660	10%	\$3,294	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DMBDB	Migration Architect Block Base	\$10,120	10%	\$9,108	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DMBEE	Data Migration Block Event	\$11,490	10%	\$10,341	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DMEQS	Migration Impl Test	\$3,780	10%	\$3,402	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DMFDA	Migration Architect File Add	\$2,530	10%	\$2,277	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DMFDB	Data Migration Architect File Base	\$5,620	10%	\$5,058	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DMFEE	Migration File: Event	\$8,320	10%	\$7,488	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPA	DPA BASIC QUICKSTART	\$6,270	10%	\$5,643	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPACI	CUSTOMIZATION FOR DPA QS	\$8,150	10%	\$7,335	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
PS-BAS-DPADPS	DPA Implementation for DPS Base	\$4,580	10%	\$4,122	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPADPSA	DPA Implementation for DPS Add-on	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPAFR	DPA Federated Reporting Implementation	\$7,670	10%	\$6,903	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPAHCS	EMC HEALTH CHECK FOR DPA SUB	\$23,330	10%	\$20,997	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPAR	IMPLEMENT FOR DPA REMOTE	\$1,490	10%	\$1,341	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPAUM	DPA UPGRADE AND MIGRATION SERVICE	\$17,150	10%	\$15,435	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPCISS	Impl Search for Isilon	\$3,080	10%	\$2,772	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPECV	UNIFIED DPE CONVERSION	\$3,860	10%	\$3,474	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPMBLK	DATABASE PM BLOCK 4 HOURS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPRA	DPA REPLICATION ANALYSIS QUICKSTART	\$7,190	10%	\$6,471	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPSCDM	Impl for Enterprise Copy Data Management	\$3,670	10%	\$3,303	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPSI	Impl Data Protection Search	\$11,130	10%	\$10,017	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPSVMI	Impl for DPS for VM	\$26,580	10%	\$23,922	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPSVMR	Impl for DPS for VM Replication Add-On	\$14,370	10%	\$12,933	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DSABLK	DATABASE SA BLOCK 4 HOURS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ECS4N	Implementation for ECS Node Expansion	\$8,140	10%	\$7,326	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ECSATEXP	Atmos to ECS Expansion	\$4,220	10%	\$3,798	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ECSCASEXP	ECS CAS Transformation	\$14,620	10%	\$13,158	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ECSERA	ECS Installation in a Customer Rack	\$3,060	10%	\$2,754	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ECSDE	Data Erasure for ECS	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ECSERA	ECS 60 Drive Expansion Add-on	\$3,400	10%	\$3,060	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ECSIMP	ECS Appliance Implementation	\$5,400	10%	\$4,860	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ECSINS	ECS Appliance Install	\$17,340	10%	\$15,606	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ECSMIG	EMC OBJECT MIGRATION DESIGN & IMPLEMENT	\$15,810	10%	\$14,229	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ECSMIGA	Object Migration Monitoring & Reporting	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ECSSD	ECS Appliance Architecture and Design	\$5,400	10%	\$4,860	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-EMASOL	ECD CONS SQL EMA	\$50,000	10%	\$45,000	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ESA	IMPLEMENT STORAGE ANALYTICS	\$2,030	10%	\$1,827	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-EX2S1	EMC EX TO SOURCEONE MIGRATION	\$42,010	10%	\$37,809	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-EX360	INSTALL FOR 360 RACK	\$5,020	10%	\$4,518	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-EXCOS	EXPAND ONE RACK TO FULL RACK	\$3,310	10%	\$2,979	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-EXIS2U	ISILON 2U NODE EXPANSION BASE	\$2,010	10%	\$1,809	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-EXIS4U	ISILON 4U NODE EXPANSION BASE	\$2,590	10%	\$2,331	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-FCIA	FC Infra Assessment	\$16,750	10%	\$15,075	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-FCREP	EVALUATE NETWORK FOR FC REPLICATION	\$10,690	10%	\$9,621	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-FMAQS	CTA QuickStart Implementation	\$8,560	10%	\$7,704	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-FMAVE	CTA-VE QuickStart Implementation	\$4,580	10%	\$4,122	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-GPDE	EMC DATA ERASURE FOR GREENPLUM	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-GPEX	GP DCA IN-RACK EXPANSION	\$7,310	10%	\$6,579	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-GPEXA	GP DCA IN-RACK EXPANSION ADD-ON	\$2,530	10%	\$2,277	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-GPIHC	GP INFRAS HEALTH CHECK	\$11,240	10%	\$10,116	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-GPMBLK	GREENPLUM PM BLOCK 4 HOURS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-GPUPG	Greenplum Database Upgrade Service	\$3,810	10%	\$3,429	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-GSABLK	GREENPLUM SA BLOCK 4 HOURS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HANA	2 hrs PM effort for SAP HANA oversight	\$570	10%	\$513	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCBET	HEALTH CHECK FOR BLOCK/U - EVENT	\$9,460	10%	\$8,514	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCBST	HEALTH CHECK FOR BLOCK - SUBS	\$23,650	10%	\$21,285	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCIAACIMP	Implementation for VxRail Cluster	\$7,720	10%	\$6,948	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCIAAG2IMP	Implementation for VxRail G410X Cluster	\$7,720	10%	\$6,948	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCIAAG2INS	Installation for VxRail G410X	\$810	10%	\$729	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCIAINS	Installation for VxRail Single Appliance	\$7,580	10%	\$6,822	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCIANCE	Install VxRail Cluster Expansion Node Ad	\$3,270	10%	\$2,943	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCIANHE	Install for VxRail Node Hardware Upgrade	\$4,060	10%	\$3,654	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCIANIMP	IMPLEMENT VXRAIL NODE	\$1,850	10%	\$1,665	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCIANINS	Installation for VxRail Node	\$520	10%	\$468	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCIANSE	Install VxRail Node Disk Group Upgrade	\$3,560	10%	\$3,204	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCIASMIG	EMC Migration for VSEPEX BLUE to VxRail	\$16,160	10%	\$14,544	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCIASUPG	EMC Impl for VxRail Software 3.0 Upgrade	\$7,970	10%	\$7,173	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCIAZRIMP	Configure Azure Stack nodes and switches	\$13,940	10%	\$12,546	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCUET	HEALTH CHECK FOR FILE - EVENT	\$10,890	10%	\$9,801	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCUST	HEALTH CHECK FOR FILE/U - SUBS	\$27,230	10%	\$24,507	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HDIS	Implem for Hadoop on Isilon Starter Kit	\$11,610	10%	\$10,449	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IAUX	Customer Implementation Assistance	\$1,450	10%	\$1,305	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IAUXV	UnityVSA Implementation Assistance	\$1,450	10%	\$1,305	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ICDM	iCDM:AppSync intall+1 replica on 1 host	\$1,790	10%	\$1,611	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IDMBA	IDM Data Migration Block Add-on	\$2,080	10%	\$1,872	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IDMBB	IDM Data Migration Block Base	\$3,670	10%	\$3,303	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IDMBE	IDM Data Migration Block, Event	\$3,810	10%	\$3,429	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IDPAAE	Impl Int DP Appliance DP5x Series	\$6,330	10%	\$5,697	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IDPAAV	Impl Int DP Appliance DP8x Series	\$7,520	10%	\$6,768	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IDSBLK	EMC IDS 4Hr Block	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IDSFL	ETPD IDS - 4 HR BLOCK	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IDSISI	ISILON IDS BLOCK 4 HOURS	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IDSUSD	USD IDS - block of time	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
PS-BAS-IMAPSY	EMC UNIFIED IMPLEMENT APPSYNC QS	\$6,020	10%	\$5,418	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IMBS	ISILON BASE IMPLEMENTATION	\$6,310	10%	\$5,679	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IMBSP	ISILON BASE PLUS IMPLEMENTATION	\$8,600	10%	\$7,740	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IMFAST	DESIGN AND IMPLEMENT FAST VP/CACHE	\$7,870	10%	\$7,083	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IMFILE	IMPLEMENT FILE VNX	\$5,350	10%	\$4,815	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IMLEND	2 HOST OR 3 FILE IMPLEMENTATION	\$1,870	10%	\$1,683	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IMPRM	ISILON PREMIUM IMPLEMENTATION	\$10,890	10%	\$9,801	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-INDIR	GENERIC DIRECTOR INSTALL	\$2,250	10%	\$2,025	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-INGW	SETUP CELERRA GATEWAY	\$7,810	10%	\$7,029	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-INIS2U	Isilon 2U Installation Base	\$3,290	10%	\$2,961	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-INIS4U	Isilon 4U Installation Base	\$3,870	10%	\$3,483	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-INSW	GENERIC SWITCH OR BLADE INSTAL	\$2,030	10%	\$1,827	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-INSWIP	Installation for IP Switch	\$2,030	10%	\$1,827	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-INTNBU	DD INTEGRATION WITH NBU	\$12,370	10%	\$11,133	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-INVNX	VNX INSTALLATION	\$2,160	10%	\$1,944	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IOCARD2	IO Module Pair Install/Upgrade	\$1,300	10%	\$1,170	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IPSANEXT	Implementation for FCIP SAN Extension	\$11,050	10%	\$9,945	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IPTORSWC	VxRail TOR Switch Configuration	\$3,510	10%	\$3,159	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISASD	ASD IMPLEMENTATION SPECIALIST- 4 HOURS	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISBRS	BRS IS BLOCK	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISDE	ERASURE SERVICE FOR ISILON	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISESD	ESD IS - block of time	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISIIMPADFEA	Implement Isilon Smart Feature	\$6,360	10%	\$5,724	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISIIMPADV	Implement Isilon Advanced	\$11,320	10%	\$10,188	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISIIMPENT	Implement Isilon Enterprise or Essential	\$8,730	10%	\$7,857	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISIIMPOFSSY	Implement Isilon OFS and SyncIQ	\$8,730	10%	\$7,857	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISIINS4N	Isilon Install 4 Nodes Base	\$4,470	10%	\$4,023	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISIINSAD4N	Isilon Install Add 4 Nodes	\$1,380	10%	\$1,242	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISIINSNSW	Install Network Switch for Isilon	\$9,440	10%	\$8,496	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISIN2U	INSTALL FOR ISILON NODE 2U	\$800	10%	\$720	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISNI4U	ISILON NODE INSTALL 4U	\$1,500	10%	\$1,350	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISTECH	TECH REFRESH UPTO 10NODES DATA ONLY	\$7,960	10%	\$7,164	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ITCONADVWS	IT Continuity Introductory Advisory	\$81,840	10%	\$73,656	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-LAB100	DATA ANALYTICS LAB 100	\$43,000	10%	\$38,700	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-LABPMR	DATA ANALYTICS LAB PRIMER	\$38,000	10%	\$34,200	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-LTDAWKSHP	Legacy Tape Data Access Wkshp	\$5,910	10%	\$5,319	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MDSOPT	SAN Optimization for Connectrix MDS	\$9,350	10%	\$8,415	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MEMUP	UNIFIED MEMORY UPGRADE	\$3,570	10%	\$3,213	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MHCASRIMP	Azure Stack Remote Implementation	\$13,420	10%	\$12,078	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MSAT240B	Atmos Single Rack Imp Managed Serv	\$12,834	10%	\$11,551	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MZAD	Mozy Fed ID Service	\$7,310	10%	\$6,579	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MZAS	Activation and Setup for Mozy	\$4,620	10%	\$4,158	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MZBM	Mozy OEM Branding	\$10,400	10%	\$9,360	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MZBST	Mozy Basic Setup and Test	\$1,010	10%	\$909	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MZDH	Mozy Data Handling Service	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MZIM1	EMC Mozy Administrator Training 4 Hour	\$2,250	10%	\$2,025	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MZIM2	Mozy Administrator Training 8 HR	\$3,380	10%	\$3,042	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MZIM3	Mozy L1 Support	\$4,100	10%	\$3,690	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MZOT	Mozy Out-Tasking Service	\$43,280	10%	\$38,952	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MZSOL	EMC Mozy Solutions Assurance	\$7,190	10%	\$6,471	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MZWVS	EMC Mozy OEM Partner Workshop	\$5,830	10%	\$5,247	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NHC-1P2S	PS L1 NHC FOR PCF - 1 FTE 2 WKS SML	\$30,600	10%	\$27,540	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NMDAMS	EMC IMP FOR NMDA FOR MYSQL	\$11,090	10%	\$9,981	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NMMEX	IMP NETWORKER MIRCOSOF MODULE EXCH	\$10,890	10%	\$9,801	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NMMSQL	IMP NETWORKER MIRCOSOF MODULE SQL	\$8,080	10%	\$7,272	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NSG	NS INTEGRATED IMP QSES	\$8,800	10%	\$7,920	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NW	EMC NETWORKER BASIC QUICKSTART	\$9,800	10%	\$8,820	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWGL	Remote Implementation Design & Guidance	\$3,640	10%	\$3,276	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWHC	HEALTH CHECK FOR NETWORKER QS	\$12,090	10%	\$10,881	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWHCS	EMC HEALTH CHECK FOR NETWORKER SUB	\$30,225	10%	\$27,203	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWIA	Onsite Implementation Design & Guidance	\$5,940	10%	\$5,346	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWVG	Backup Migration Planning QS	\$24,170	10%	\$21,753	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWOSMIG	NW Server Cross Platform OS Migration	\$10,400	10%	\$9,360	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWSMBR	Remote Implementation for SMB base svc	\$3,160	10%	\$2,844	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWSMBRADD	Remote implementation for SMB Add-on	\$1,770	10%	\$1,593	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWSMBRVBA	NW Remote Impl. for SMB, VBA add-on	\$1,770	10%	\$1,593	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWUPCLNT	NW Client Upgrade Add-On 10pk	\$3,880	10%	\$3,492	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWUPIMP	NW Upgrade Implementation Base Service	\$8,400	10%	\$7,560	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWUPNMDA	NW NMDA Upgrade Add-On	\$6,270	10%	\$5,643	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWUPNMM	NW NMM Upgrade Add-On	\$6,270	10%	\$5,643	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWUPP	NetWorker Upgrade Planning QS	\$11,530	10%	\$10,377	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWUPVBA	NW Upgrade Add-On for VBA only	\$4,510	10%	\$4,059	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWUPVMW	NW Upgrade Add-On for VMware Backup	\$4,510	10%	\$4,059	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-OPSC	OPENSACLE IMPLEMENTATION	\$5,510	10%	\$4,959	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
PS-BAS-ORASP	Oracle Migration Assessment Services	\$64,760	10%	\$58,284	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ORCLBR	Oracle RMAN Integration (10DB)	\$27,920	10%	\$25,128	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ORLIC	Assessment for Oracle Licensing	\$18,750	10%	\$16,875	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-OSUPCE1U	Onsite Uplift for Local CSE 1 site visit	\$660	10%	\$594	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-OSUPIS1U	Onsite Uplift for Local IS 1 site visit	\$770	10%	\$693	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-OSUPPM1U	Onsite Uplift for Local PM 1 site visit	\$890	10%	\$801	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-OSUPSA1U	Onsite Uplift for Local SA 1 site visit	\$890	10%	\$801	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-OTSDP	OTS for Data Protection	\$97,500	10%	\$87,750	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-OTSSTORAGE	Level 1 bundled pricing for VNX Out-Task	\$97,500	10%	\$87,750	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PCF-APTR-2L	PS PCF APP TRANS - 2 WEEKS LARGE	\$110,000	10%	\$99,000	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PCF-APTR-2M	PS PCF APP TRANS - 2 WEEKS MEDIUM	\$84,000	10%	\$75,600	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PCF-APTR-2S	PS PCF APP TRANS - 2 WEEKS SMALL	\$58,000	10%	\$52,200	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PCF-ARCH	PS SOLUTION ARCHITECT SVCS FOR PCF	\$26,000	10%	\$23,400	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PCF-DJ-2L	PS DOJO FOR PCF - 2 WEEKS LARGE	\$110,000	10%	\$99,000	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PCF-DJ-2M	PS DOJO FOR PCF - 2 WEEKS MEDIUM	\$84,000	10%	\$75,600	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PCF-DJ-2S	PS DOJO FOR PCF - 2 WEEKS SMALL	\$58,000	10%	\$52,200	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PCF-DOE	PS DESIGNATED OPS ENGINEER FOR PCF	\$70,000	10%	\$63,000	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PEBASE	PS Project Engagement Base	\$2,830	10%	\$2,547	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PMASD	ASD Project Manager - block of time	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PMBLK	COMMERCIAL PMGMT 4HRS QS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PMBRMS	BRS PROJECT MGMT 4 HOURS QS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PMDLM	PM BLOCK FOR DLM	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PMESD	ESD Project Manager - block of time	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PMFL	ETPD PM - 4 HR BLOCK	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PMISI	ISILON PM BLOCK 4 HOURS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PMUSD	USD Project Manager - block of time	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PP1	POWERPATH 1HOST QS	\$770	10%	\$693	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PP4	POWERPATH 4HOST QS	\$2,490	10%	\$2,241	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PPVE1	POWERPATH VE 1-HOST QUICKSTART	\$1,010	10%	\$909	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PPVE4	POWERPATH VE 4-HOST QUICKSTART	\$2,740	10%	\$2,466	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PROF	EMC AMERICAS ONLY APP PROFILING ADVISOR	\$100,000	10%	\$90,000	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PSGSOL	ECD CONS SOL PSG Modules (Single PROD)	\$20,000	10%	\$18,000	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PSGSOL2	ECD CONS SOL PSG Modules (Add on PROD)	\$5,000	10%	\$4,500	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PSGSUP	ECD CONS SOLSUP PSG Modules	\$7,200	10%	\$6,480	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RCSEUSD	Remote CSE 4 hr Block	\$870	10%	\$783	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RCVRPT	RECOVERPOINT FIXED	\$18,720	10%	\$16,848	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RISUSD	Remote Implement Specialist 4 hr Block	\$1,020	10%	\$918	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPAD2CG	RECOVERPOINT 2 CG ADDER	\$490	10%	\$441	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPAD2HOST	RECOVERPOINT 2 HOST ADDER	\$490	10%	\$441	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPADD	Install 2 addl RPAs to existing cluster	\$2,900	10%	\$2,610	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPHCE	Health Check for RecoverPoint	\$9,670	10%	\$8,703	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPHCR	Remote RPA Health Check No Performance	\$3,780	10%	\$3,402	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPMUSD	Remote Project Management 4 hr Block	\$1,180	10%	\$1,062	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPSIO	RecoverPoint Implementation for ScaleIO	\$7,320	10%	\$6,588	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPUNI	EMC RECOVERPOINT IMP FOR UNIFIED QS	\$5,950	10%	\$5,355	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPVMAX	EMC RECOVERPOINT IMP FOR VMAX QS	\$10,930	10%	\$9,837	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPVMGL	RP FOR VMS IMPLEMENTATION ASSISTANCE	\$1,450	10%	\$1,305	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPVMMLR	Implement RPVM Local on 1 host as POC	\$2,840	10%	\$2,556	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPVMRR	Implement RPVM Remote on 1 CG as POC	\$3,920	10%	\$3,528	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPVMXE	RecoverPoint Implementation for VMAX	\$6,730	10%	\$6,057	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RSAUSD	Remote Solutions Architect 4 hr Block	\$1,180	10%	\$1,062	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RSBASE	EMC Raas Subscription Base	\$53,930	10%	\$48,537	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RSH1A	EMC Raas: 1 Host Adder	\$240	10%	\$216	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RSH5A	EMC Raas: 5 Host Adder	\$1,200	10%	\$1,080	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RSIM	RAAS BASE IMPLEMENTATION	\$12,320	10%	\$11,088	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RSOB1A	EMC Raas: 1 Object Adder	\$1,560	10%	\$1,404	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RSOB5A	EMC Raas: 5 Object Adder	\$7,800	10%	\$7,020	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RSU1A	EMC Raas: 1 User Adder	\$1,200	10%	\$1,080	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RSU5A	EMC Raas: 5 User Adder	\$6,000	10%	\$5,400	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RSVXED	REMOTE DEPLOY SUPPORT FOR VNX UNIFIED	\$1,250	10%	\$1,125	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RUPSW	Remote Software Installation & Upgrades	\$870	10%	\$783	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1	EMC S1 EM IMPLEMENTATION: BASE T1	\$17,230	10%	\$15,507	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1A	EMC S1 EM IMPLEMENTATION: Add-on T1	\$2,820	10%	\$2,538	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1A2	EMC S1 EM IMPLEMENTATION: Add-on T2	\$5,630	10%	\$5,067	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1DM	EMC S1 DM IMPLEMENTATION: BASE T1	\$12,770	10%	\$11,493	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1DMA	EMC S1 DM IMPLEMENTATION: Add-on T1	\$2,530	10%	\$2,277	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1DMA2	EMC S1 DM IMPLEMENTATION: Add-on T2	\$2,530	10%	\$2,277	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1DMT2	EMC S1 DM IMPLEMENTATION: BASE T2	\$21,210	10%	\$19,089	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1DR	EMC S1 DR IMPLEMENTATION: BASE T1	\$16,750	10%	\$15,075	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1DRA	EMC S1 DR IMPLEMENTATION: Add-on T1	\$2,530	10%	\$2,277	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1DRA2	EMC S1 DR IMPLEMENTATION: Add-on T2	\$7,760	10%	\$6,984	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1DRT2	EMC S1 DR IMPLEMENTATION: BASE T2	\$25,100	10%	\$22,590	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1ES	Impl S1 Elastic Search	\$9,160	10%	\$8,244	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1FI10	IMPL S1 FOR FILE ARCHIVE, 10TB SYSTEM	\$16,270	10%	\$14,643	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
PS-BAS-S1F30	IMPL S1 FOR FILE ARCHIVE, 30TB SYSTEM	\$21,730	10%	\$19,557	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1F50	IMPL S1 FOR FILE ARCHIVE, 50TB SYSTEM	\$30,800	10%	\$27,720	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1HC	SourceOne HealthCheck 5 Servers	\$14,300	10%	\$12,870	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1HCT2	SOURCEONE HEALTHCHECK, 10 SERVERS	\$27,590	10%	\$24,831	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1SH10	IMPL S1 FOR SHAREPOINT ARCHIVE, 10TB SYS	\$16,270	10%	\$14,643	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1SH30	IMPL S1 FOR SHAREPOINT ARCHIVE, 30TB SYS	\$21,730	10%	\$19,557	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1SH50	IMPL S1 FOR SHAREPOINT ARCHIVE, 50TB SYS	\$30,800	10%	\$27,720	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1SPVR	SOURCEONE SUPERVISOR DEPLOYMENT	\$12,770	10%	\$11,493	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1T2	EMC S1 EM IMPLEMENTATION: BASE T2	\$30,000	10%	\$27,000	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1UPGR	SOURCEONE UPGRADE 6.X TO 7.X	\$17,270	10%	\$15,543	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1UPT2	SOURCEONE EM 7.X UPGRADE TIER 2	\$29,040	10%	\$26,136	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SAASD	ASD Solutions Architect - block of time	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SABLK	COMMERCIAL SA 4HOURS QS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SABRS	BRS SOL ARCHITECT 4 HOURS QS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SAESD	ESD Solutions Architect - block of time	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SAFL	ETPD SA - 4 HR BLOCK	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SAISI	ISILON SA BLOCK 4 HOURS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SAPESI	Implementation for ESI with SAP-LVM	\$29,790	10%	\$26,811	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SAUSD	USD Solutions Architect - block of time	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SDSWKS	SOFTWARE DEFINED STORAGE WORKSHOP	\$10,770	10%	\$9,693	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SIOADDES	Add Design for ScaleIO Node Install	\$2,050	10%	\$1,845	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SIOADOS	Install OS for ScaleIO Ready Node	\$6,370	10%	\$5,733	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SIOIMP	EMC Standard Implementation for ScaleIO	\$6,180	10%	\$5,562	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SIOINS	ScaleIO Node Install or Expand	\$5,850	10%	\$5,265	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMAIMP	Imp for VIPR SRM Oper Readiness Add-on	\$10,370	10%	\$9,333	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMCACB	VIPR SRM CONFIG APP CHARGEBACK REPORTING	\$21,920	10%	\$19,728	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMCDPC	VIPR SRM CONFIG DATA PROT COMPLIANCE	\$24,170	10%	\$21,753	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMCPER	VIPR SRM CONFIG PERF TREND REPORTING	\$25,860	10%	\$23,274	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMCSAC	VIPR SRM CONFIG STORAGE CAPACITY TRENDS	\$21,920	10%	\$19,728	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMCSM	VIPR SRM CONFIG STRG CFG MGT	\$24,170	10%	\$21,753	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMCSLA	VIPR SRM CONFIG SLA REPORTING	\$21,920	10%	\$19,728	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMEIMP	Expanded Implementation for VIPR SRM	\$85,050	10%	\$76,545	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMESI	EMC Storage M&R Implementation.	\$2,840	10%	\$2,556	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMESUP	EMC Storage M&R Upgrade	\$3,100	10%	\$2,790	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMEXP	SRM Expansion Service	\$13,280	10%	\$11,952	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMIIMP	Introductory Implementation for VIPR SRM	\$15,500	10%	\$13,950	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMRD	EMC Assessment for VIPR SRM Reporting D	\$12,370	10%	\$11,133	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMSIMP	Standard Implementation for VIPR SRM	\$43,050	10%	\$38,745	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMSR	VIPR SRM Solution Review	\$15,840	10%	\$14,256	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMUPG	SINGLE DEPLOYMENT UPGRADE FOR VIPR SRM	\$21,050	10%	\$18,945	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SYMAAD	VMAX Additional Array Deployment	\$9,760	10%	\$8,784	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SYMADP	VMAX Array Deployment	\$21,770	10%	\$19,593	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SYMDE	DATA ERASURE FOR SYMM	\$6,500	10%	\$5,850	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SYMHDP	VMAX Host Deployment	\$5,570	10%	\$5,013	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SYMMIE	VMAX Data Migration Event	\$12,970	10%	\$11,673	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SYMNAS	VMAX File Implementation	\$8,600	10%	\$7,740	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-TAM10F	TAM RMT 10 HR 12 MO PIVOTAL	\$110,000	10%	\$99,000	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-TAM10H	TAM RMT 10 HR 6 MO PIVOTAL	\$55,000	10%	\$49,500	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UCBASE	PS Upgrade Coordination Base	\$600	10%	\$540	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPBASE	REQD UNIFIED STOR UPGRADE BASE	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPCONF	CONFIG UPDATE	\$2,740	10%	\$2,466	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPCS	EMC UNIFIED CONTROL STATION UPGRADE	\$1,740	10%	\$1,566	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPCT10	HW UPGRADES FOR UP TO 10 NODES	\$3,860	10%	\$3,474	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPCT20	HW UPGRADES FOR UP TO 20 NODES	\$5,720	10%	\$5,148	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPCT3	HW UPGRADES FOR UP TO 3 NODES	\$2,710	10%	\$2,439	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPDAE	STANDARD DAE/DISK UPGRADE MODULE	\$360	10%	\$324	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPDAEB	STANDARD DAE/DISK UPGRADE QUICKSTAR	\$1,870	10%	\$1,683	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPDM	EMC UNIFIED DATA MOVER UPGRADE	\$2,310	10%	\$2,079	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPGDIR	GENERIC DIRECTOR UPGRADE	\$16,070	10%	\$14,463	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPGSW	GENERIC SWITCH OR BLADE UPGRADE	\$10,970	10%	\$9,873	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPHW	Hardware Upgrades	\$1,090	10%	\$981	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPISW	REQD Isilon Software Expansion Base	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-USDMFA	EMC Select File Migration Add-on	\$1,470	10%	\$1,323	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-USDMFB	EMC Select File Migration Base	\$9,540	10%	\$8,586	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-USDMFE	EMC Select File Migration Event Add-on	\$3,490	10%	\$3,141	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UXADHLG	Add Host Large	\$2,160	10%	\$1,944	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UXADHSM	Add Host Small	\$1,355	10%	\$1,220	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UXADSELG	Add Share/Export Large	\$1,905	10%	\$1,715	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UXADSESM	Add Share/Export Small	\$1,355	10%	\$1,220	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UXHC1	Unity Health Check	\$2,130	10%	\$1,917	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UXHWIN	Hardware Installation	\$1,895	10%	\$1,706	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UXIMAV	CAVA Implementation	\$1,315	10%	\$1,184	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UXIMB	Base Implementation	\$2,500	10%	\$2,250	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UXIMBP	Base Plus Implementation	\$3,640	10%	\$3,276	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
PS-BAS-UXIMFAST	FAST Implementation	\$1,870	10%	\$1,683	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UXIMREP	Remote Replication Implementation	\$4,280	10%	\$3,852	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UXIMSNAP	Snap Implementation	\$2,925	10%	\$2,633	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-V2B2UCV	VNX Block to Unified Upgrade	\$4,240	10%	\$3,816	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-V2DMCV	VNX Data Mover Conversion	\$940	10%	\$846	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-V2F2UCV	VNX File to Unified Upgrade	\$3,150	10%	\$2,835	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-V2FRAC	VMAX 250F Racking Essentials	\$3,110	10%	\$2,799	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-V2IMVDMMS	VDM MetroSync Implementation	\$6,670	10%	\$6,003	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-V2SPCV	VNX Storage Processor Conversion	\$3,460	10%	\$3,114	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VAFCAPUA	VMAX AF Capacity Pack Upgrade Add-On	\$220	10%	\$198	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VAFMEMUA	VMAX AF Memory Upgrade Add-On	\$1,090	10%	\$981	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VAFUPGB	VMAX AF Base Upgrade	\$2,510	10%	\$2,259	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VAFVBB	VMAX AF V-Brick Bay Upgrade Add-On	\$4,660	10%	\$4,194	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VAFVFLA	VMAX AF V-Brick Upgrade Add-On	\$10,080	10%	\$9,072	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VAFVWF	VMAX AF V-Brick with Fabr Upgrade Add-On	\$11,820	10%	\$10,638	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VAFVFMUA	VMAX AF Vault Flash Upgrade Add-On	\$560	10%	\$594	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VBVMAX	VBLOCK VMAX IMPLEMENTATION	\$89,236	10%	\$80,312	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VBVNX	VBLOCK VNX IMPLEMENTATION	\$81,890	10%	\$73,701	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VCAC	Infra Automation Service for EPC	\$44,270	10%	\$39,843	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VCEAVED	EMC Imp for VCE AVE and DD	\$7,520	10%	\$6,768	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VCENWDD	EMC Integration for VCE NW and DD	\$13,120	10%	\$11,808	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VCEPPVX	EMC Imp for VCE PP DD for 740/TE VMAX	\$15,050	10%	\$13,545	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VIPRAFA	IMPLEMENTATION FOR VIPR-C WITH AFA BUNDL	\$15,160	10%	\$13,644	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VIPRIIMP	INTRODUCTORY STORAGE AUTOMATION FOR VIPR	\$18,550	10%	\$16,695	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VIPRIUIM	Transition vBlock customers UIM to ViPR	\$23,170	10%	\$20,853	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VIPRSIMP	STANDARD STORAGE AUTOMATION FOR VIPR	\$34,130	10%	\$30,717	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VIPRSUIM	TRANSITION VBLOCK CUSTOMERS UIM TO VIPR	\$32,970	10%	\$29,673	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VIPRVCO	ViPR V-Center Orchestrator	\$5,430	10%	\$4,887	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMAXSPUPG	EMC Service Processor Upgrade for VMAX	\$1,810	10%	\$1,629	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMFFEIOMA	VMAX AF FEIO Module Upgrade Add-On	\$685	10%	\$617	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMN	VMAX Installation	\$4,440	10%	\$3,996	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMN3PR	VMAX Racking Essentials	\$2,900	10%	\$2,610	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMN3PRA	VMAX RACKING ESSENTIALS ADD-ON	\$1,740	10%	\$1,566	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNA	VMAX Installation Add-On	\$580	10%	\$522	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNAAD	VMAX Additional Array Deployment	\$7,030	10%	\$6,327	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNADP	VMAX Array Deployment	\$12,650	10%	\$11,385	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNBASEU	VMAX Base Upgrade	\$2,510	10%	\$2,259	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNDAEUA	VMAX DAE Upgrade Add-On	\$1,960	10%	\$1,764	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNDRVUA	VMAX Drive Upgrade Add-On	\$220	10%	\$198	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNEMGMT	Install eMgmt for VMAX3	\$2,330	10%	\$2,097	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNENGUA	VMAX Engine Upgrade Add-On	\$9,210	10%	\$8,289	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNFABUA	VMAX Fabric Upgrade Add-On	\$1,740	10%	\$1,566	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNFEMUA	VMAX FE IO Module Upgrade Add-On	\$685	10%	\$617	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNFST	Impl for VMAX Storage Group Provisioning	\$8,430	10%	\$7,587	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNFSTXPR	Impl for VMAX3 FAST.X with Single SRP	\$7,030	10%	\$6,327	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNFSTXUPM	Impl for VMAX upgrade with MSRPs Config	\$9,050	10%	\$8,145	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNFSTXUPS	Impl for FAST.X Upg for Single SRP	\$9,050	10%	\$8,145	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNIMFAR	Implementation for File Auto Recovery	\$5,220	10%	\$4,698	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNMEMUA	VMAX Memory Upgrade Add-On	\$1,090	10%	\$981	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNMFFBAC	Impl for VMAX3 CKD and FBA Cap Reconfig	\$2,720	10%	\$2,448	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNLSA	VMAX Service Level Add-On	\$1,540	10%	\$1,386	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNLSB	VMAX Service Level Base	\$6,860	10%	\$6,174	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNSRP	VMAX Storage Resource Pool Design / Impl	\$5,690	10%	\$5,121	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNSYSUA	VMAX System Bay Upgrade Add-On	\$4,660	10%	\$4,194	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNTMFA	Assessment for VMAX TimeFinder Scripts	\$5,910	10%	\$5,319	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNVFMUA	VMAX Vault Flash Upgrade Add-On	\$560	10%	\$594	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMOPRES	Residency for VMware - Operational	\$30,800	10%	\$27,720	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMTRRES	Residency for VMware - Transitional	\$39,000	10%	\$35,100	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMXENAS	Install eNAS on VMAX3 and VMAX AF	\$1,020	10%	\$918	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMXESA	Implement Storage Analytics	\$2,070	10%	\$1,863	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMXFST	VMAX Implementation for FAST QS	\$10,280	10%	\$9,252	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMXHAN	SAP HANA Impl Planning for VMAX	\$2,810	10%	\$2,529	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMXHPOA	VMAX Host Port Optimization Add-On	\$4,220	10%	\$3,798	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMXHPOB	VMAX Host Port Optimization Base	\$15,180	10%	\$13,662	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMXNDMA	VMAX NDM with SRDF Event Add-On	\$1,270	10%	\$1,143	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMXNDMB	VMAX NDM with SRDF Base	\$2,740	10%	\$2,466	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMXORSA	VMAX Data Migration with OR Add-on	\$9,870	10%	\$8,883	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMXSRM	VMAX Design and Impl for VMware SRM	\$11,000	10%	\$9,900	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMXUPGD	VMAX Upgrade Design	\$3,380	10%	\$3,042	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMXVI	EMC VI Enablement for VMAX	\$2,270	10%	\$2,043	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VNXDE	VNX DATA ERASURE	\$4,900	10%	\$4,410	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VNXHAN	Implementation for SAP Hana TDI for VNX	\$2,250	10%	\$2,025	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VPGHWA	VS2-to-VS6 Upgrade Additional Engine	\$3,230	10%	\$2,907	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VPGHWB	VS2-to-VS6 Local Upgrade 1st Engine	\$10,630	10%	\$9,567	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.







Table with columns: MODEL CODE, DESCRIPTION, EMC LIST PRICE USD, EPL DISCOUNT %, EPL NET PRICE, MNT ANNUAL (PREMIUM), MNT ANNUAL (STANDARD), MNT ANNUAL (BASIC), WARR UPG (PREMIUM), WARR UPG (STANDARD), DISCOUNT CLASS, FAMILY. It lists various IT hardware items like storage units and their pricing.





















MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
E-CONV-FABR-3P	VMAX EMC TO 3P FAB CONV	\$6,270	15%	\$5,330	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
E-CONV-PDU-3P	VMAX EMC TO 3P PDU CONV	\$3,165	15%	\$2,690	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
E-CONV-SYS1-3P	VMAX EMC TO 3P SYS1 CONV	\$36,605	15%	\$31,114	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
E-CONV-SYS1-3PE	VMAX DELL EMC TO 3P SYS1 CONV	\$36,605	15%	\$31,114	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
E-CONV-SYSA-3P	VMAX EMC TO 3P SYS ADD CONV	\$22,545	15%	\$19,163	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
E-CONV-SYSA-3PE	VMAX DELL EMC TO 3P SYS ADD CONV	\$22,545	15%	\$19,163	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-BEDIR	VMAX AF DIR F	\$9,750	15%	\$8,288	\$975	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-BEDIRU	VMAX AF DIR F UPG	\$9,750	15%	\$8,288	\$975	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-BEDIRUFD	VMAX AF DIR F FD UPG	\$9,750	15%	\$8,288	\$975	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-BK40000E	VMAX AF FC BACKUP I/O FOR NAS	\$2,100	15%	\$1,785	\$210	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-BK80000E	VMAX AF FC BACKUP I/O FOR NAS	\$2,100	15%	\$1,785	\$210	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CNVINF-1PU	VMAX AF SINGLE PHASE PDU CONVERSION	\$700	15%	\$595	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CNVINF-3DU	VMAX AF 3 PHASE DELTA PDU CONVERSION	\$995	15%	\$846	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CNVINF-3YU	VMAX AF 3 PHASE WYE PDU CONVERSION	\$1,085	15%	\$922	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CONV-FDOORSYS1D	SB1 Dual Engine Hex Front Door CONV	\$3,100	15%	\$2,635	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CONV-SKINS	VMAX VG SIDE PANELS CONV	\$630	15%	\$536	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CONV-SKINSU	VMAX VG SIDE PANELS CONV UPG	\$630	15%	\$536	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CONV-SYS1-3P	VMAX AF EMC TO 3P SYS1 CONV	\$36,605	15%	\$31,114	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CONV-SYS1-3PE	VMAX AF DELL EMC TO 3P SYS1 CONV	\$36,605	15%	\$31,114	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CONV-SYS1A-1P	VMAX 450 3P TO EMC SYS BAY1 1P CONV	\$42,630	15%	\$36,236	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CONV-SYS1A-3D	VMAX 450 3P TO EMC SYS BAY1 3D CONV	\$42,630	15%	\$36,236	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CONV-SYS1A-3Y	VMAX 450 3P TO EMC SYS BAY1 3Y CONV	\$42,630	15%	\$36,236	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CONV-SYS1R-1P	VMAX 850 3P TO EMC SYS BAY1 1P CONV	\$42,630	15%	\$36,236	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CONV-SYS1R-3D	VMAX 850 3P TO EMC SYS BAY1 3D CONV	\$42,630	15%	\$36,236	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CONV-SYS1R-3Y	VMAX 850 3P TO EMC SYS BAY1 3Y CONV	\$42,630	15%	\$36,236	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CONV-SYSA-3P	VMAX AF EMC TO 3P SYS ADD CONV	\$22,545	15%	\$19,163	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CONV-SYSA-3PE	VMAX AF DELL EMC TO 3P SYS ADD CONV	\$22,545	15%	\$19,163	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CONV-SYSADD1P	VMAX VG ADD 3P TO EMC SYS BAY 1P CONV	\$42,630	15%	\$36,236	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CONV-SYSADD1PU	VMAX VG ADD 3P TO EMC SYS BAY 1P CONV U	\$42,630	15%	\$36,236	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CONV-SYSADD3D	VMAX VG ADD 3P TO EMC SYS BAY 3D CONV	\$42,630	15%	\$36,236	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CONV-SYSADD3DU	VMAX VG ADD 3P TO EMC SYS BAY 3D CONV UP	\$42,630	15%	\$36,236	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CONV-SYSADD3Y	VMAX VG ADD 3P TO EMC SYS BAY 3Y CONV	\$42,630	15%	\$36,236	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-CONV-SYSADD3YU	VMAX VG ADD 3P TO EMC SYS BAY 3Y CONV UP	\$42,630	15%	\$36,236	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-FV-FDOORSYS28D	SB2-8 Dual Engine Hex Front Door CONV	\$3,100	15%	\$2,635	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-FV-FDOORSYS28DU	SB2-8 Dual Engine Hex Door Pair Upg CONV	\$3,100	15%	\$2,635	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-DSOPTICE2	VMAX AF ENG 2 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-DSOPTICE2U	VMAX AF ENG 2 DSP CBLOPTICS KIT UPG	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-DSOPTICE3	VMAX AF ENG 3 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-DSOPTICE3U	VMAX AF ENG 3 DSP CBLOPTICS KIT UPG	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-DSOPTICE4	VMAX AF ENG 4 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-DSOPTICE4U	VMAX AF ENG 4 DSP CBLOPTICS KIT UPG	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-DSOPTICE5	VMAX AF ENG 5 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-DSOPTICE5U	VMAX AF ENG 5 DSP CBLOPTICS KIT UPG	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-DSOPTICE6	VMAX AF ENG 6 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-DSOPTICE6U	VMAX AF ENG 6 DSP CBLOPTICS KIT UPG	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-DSOPTICE7	VMAX AF ENG 7 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-DSOPTICE7U	VMAX AF ENG 7 DSP CBLOPTICS KIT UPG	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-DSOPTICE8	VMAX AF ENG 8 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-DSOPTICE8U	VMAX AF ENG 8 DSP CBLOPTICS KIT UPG	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-FE00008S	VMAX AF 85M 16G FICON	\$15,575	15%	\$13,239	\$1,558	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-FE00008OS	VMAX AF 8MM 16G FICON	\$7,150	15%	\$6,078	\$715	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-FE00200TC	VMAX AF 2PT 10 GBE BASE T	\$2,200	15%	\$1,870	\$220	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-FE00200TO	VMAX AF 2PT 10 GBE OPTICAL	\$2,100	15%	\$1,785	\$210	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-FE00400	VMAX AF 4M GIGE	\$5,310	15%	\$4,514	\$531	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-FE00400C	VMAX AF 4PT GBE BASE T	\$2,000	15%	\$1,700	\$200	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-FE00400C4	VMAX AF 4MM4 COPR GIGE	\$1,980	15%	\$1,683	\$198	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-FE00400T	VMAX AF 4MM 10 GIGE	\$3,650	15%	\$3,103	\$365	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-FE00800T	VMAX AF 8MM 10GIGE	\$5,475	15%	\$4,654	\$548	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-FE08000E	VMAX AF 85M 8G FIBRE	\$4,140	15%	\$3,519	\$414	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-FE08000S	VMAX AF 85M 16G FC	\$10,805	15%	\$9,184	\$1,081	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-FE44000E	VMAX VG 4MM45M 8G FIBRE	\$3,315	15%	\$2,818	\$332	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-FE62000E	VMAX AF 6MM25M 8G FIBRE	\$2,395	15%	\$2,036	\$240	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-FE80000E	VMAX AF 8MM 8G FIBRE	\$2,070	15%	\$1,760	\$207	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
EF-FE80000S	VMAX AF 8MM 16G FC	\$5,400	15%	\$4,590	\$540	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ERF-NAS-SN	Embedded NAS Base OE for VMAX 850	\$150,000	15%	\$127,500	\$27,000	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ERF-NAS-SNU	Embedded NAS Base OE for VMAX 850 UPG	\$150,000	15%	\$127,500	\$27,000	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ERT-NAS-SN	Embedded NAS Base OE for VMAX 950	\$150,000	15%	\$127,500	\$27,000	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ERT-NAS-SNU	Embedded NAS Base OE for VMAX 950 UPG	\$150,000	15%	\$127,500	\$27,000	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-512-1024UFD	VMAX 250F MEMCONV 2X256 to 2X512 GB	\$204,800	15%	\$174,080	\$20,480	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-BK40000E	VMAX 250F FC BACKUP I/O FOR NAS	\$2,100	15%	\$1,785	\$210	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-BK40000EU	VMAX 250F FC BACKUP I/O FOR NAS UPG	\$5,460	15%	\$4,641	\$546	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-BK40000EUF	VMAX 250F FC BACKUP I/O FOR NAS CONV	\$19,110	15%	\$16,244	\$1,911	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-BOT-KIT	BOT ROUTING KIT	\$500	15%	\$425	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-CAFF	VMAX 250F CAPACITY	\$12,990	15%	\$11,042	\$1,299	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
ES-CAPFU	VMAX 250F CAPACITY UPG	\$15,590	15%	\$13,252	\$1,559	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-CAPX	VMAX 250X CAPACITY	\$17,245	15%	\$14,658	\$1,725	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-CAPXU	VMAX 250X CAPACITY UPG	\$20,695	15%	\$17,591	\$2,070	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-CNVINF-1PU	VMAX 250 SINGLE PHASE PDP CONVERSION	\$700	15%	\$595	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-CNVINF-3DU	VMAX 250 3P Delta PHASE PDP CONVERSION	\$995	15%	\$846	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-CNVINF-3YU	VMAX 250 3WYE PHASE PDP CONVERSION	\$1,085	15%	\$922	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-CONV-AENG-3P	VMAX 250 EMC TO 3P ADD ENG CONV	\$10,915	15%	\$9,278	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-CONV-BENG-3P	VMAX 250 EMC TO 3P BASE ENG CONV	\$12,180	15%	\$10,353	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-CONV-SKINS	VMAX 250F SIDE PANELS CONV	\$1,295	15%	\$1,101	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-CONV-SKINSU	VMAX 250F SIDE PANELS CONV UPG	\$1,295	15%	\$1,101	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-CONV-SYS1-1P	VMAX 250F 3P TO EMC SYS BAY1 1P CONV	\$16,000	15%	\$13,600	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-CONV-SYS1-3D	VMAX 250F 3P TO EMC SYS BAY1 3D CONV	\$16,445	15%	\$13,978	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-CONV-SYS1-3Y	VMAX 250F 3P TO EMC SYS BAY1 3Y CONV	\$16,620	15%	\$14,127	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ESF-BEDIR	VMAX 250 DIR F	\$9,750	15%	\$8,288	\$975	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ESF-BEDIRU	VMAX 250 DIR F UPG	\$9,750	15%	\$8,288	\$975	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ESF-BEDIRUFD	VMAX 250 DIR F FD UPG	\$9,750	15%	\$8,288	\$975	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE00200TC	VMAX 250F 2PT 10 GBE BASE T	\$2,200	15%	\$1,870	\$220	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE00200TO	VMAX 250F 2PT 10 GBE OPTICAL	\$2,100	15%	\$1,785	\$210	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE00200TOU	VMAX 250F 2PT 10 GBE OPTICAL UPG	\$5,460	15%	\$4,641	\$546	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE00200TUF	VMAX 250F 2PT 10 GBE OPTICAL CONV	\$9,555	15%	\$8,122	\$956	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE00200TU	VMAX 250F 2PT 10 GBE BASE T UPG	\$5,720	15%	\$4,862	\$572	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE00200TUF	VMAX 250F 2PT 10 GBE BASE T CONV	\$20,020	15%	\$17,017	\$2,002	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE00400C	VMAX 250 4PT GBE BASE T	\$2,000	15%	\$1,700	\$200	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE00400C4	VMAX 250 4MM4 COPR GIGE	\$1,980	15%	\$1,683	\$198	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE00400C4U	VMAX 250 4MM4 COPR GIGE UPG	\$2,575	15%	\$2,189	\$258	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE00400C4UF	VMAX 250 4MM4 COPR GIGE CONV	\$9,000	15%	\$7,650	\$900	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE00400CU	VMAX 250 4PT GBE BASE T UPG	\$5,200	15%	\$4,420	\$520	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE00400CUF	VMAX 250 4PT GBE BASE T CONV	\$18,200	15%	\$15,470	\$1,820	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE00400T	VMAX 250 4MM 10 GIGE	\$3,650	15%	\$3,103	\$365	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE00400TUF	VMAX 250F 4MM 10 GIGE OPTICAL CONV	\$19,110	15%	\$16,244	\$1,911	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE00400TU	VMAX 250 4MM 10 GIGE UPG	\$4,745	15%	\$4,033	\$475	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE00400TUF	VMAX 250 4MM 10 GIGE CONV	\$16,600	15%	\$14,110	\$1,660	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE00800T	VMAX 250F 8MM 10GIGE	\$5,475	15%	\$4,654	\$548	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE00800TU	VMAX 250F 8MM 10GIGE UPG	\$7,120	15%	\$6,052	\$712	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE00800TUF	VMAX 250F 8MM 10GIGE CONV	\$24,920	15%	\$21,182	\$2,492	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE08000E	VMAX 250F 8SM 8G FIBRE	\$4,140	15%	\$3,519	\$414	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE08000EU	VMAX 250F 8SM 8G FIBRE UPG	\$5,385	15%	\$4,577	\$539	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE08000EUF	VMAX 250F 8SM 8G FIBRE CONV	\$18,250	15%	\$15,513	\$1,825	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE08000S	VMAX 250F 8SM 16G FC	\$10,805	15%	\$9,184	\$1,081	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE08000SU	VMAX 250F 8SM 16G FC UPG	\$14,045	15%	\$11,938	\$1,405	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE08000SUF	VMAX 250F 8SM 16G FC CONV	\$32,410	15%	\$27,549	\$3,241	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE44000E	VMAX 250F 4MM4SM 8G FIBRE	\$3,315	15%	\$2,818	\$332	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE44000EU	VMAX 250F 4MM4SM 8G FIBRE UPG	\$4,310	15%	\$3,664	\$431	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE44000EUF	VMAX 250F 4MM4SM 8G FIBRE CONV	\$13,270	15%	\$11,280	\$1,327	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE62000E	VMAX 250F 6MM2SM 8G FIBRE	\$2,395	15%	\$2,036	\$240	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE62000EU	VMAX 250F 6MM2SM 8G FIBRE UPG	\$3,115	15%	\$2,648	\$312	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE62000UF	VMAX 250F 6MM2SM 8G FIBRE CONV	\$9,335	15%	\$7,935	\$934	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE80000E	VMAX 250F 8MM 8G FIBRE	\$2,070	15%	\$1,760	\$207	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE80000EU	VMAX 250F 8MM 8G FIBRE UPG	\$2,690	15%	\$2,287	\$269	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE80000EUF	VMAX 250F 8MM 8G FIBRE CONV	\$8,285	15%	\$7,042	\$829	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE80000S	VMAX 250F 8MM 16G FC	\$5,400	15%	\$4,590	\$540	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE80000SU	VMAX 250F 8MM 16G FC UPG	\$14,045	15%	\$11,938	\$1,405	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-FE80000SUF	VMAX 250F 8MM 16G FC CONV	\$21,645	15%	\$18,398	\$2,165	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ESF-NAS-SN	Embedded NAS Base OE for VMAX 250F	\$85,000	15%	\$72,250	\$15,300	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ESF-NAS-SNU	Embedded NAS Base OE for VMAX 250F UPG	\$85,000	15%	\$72,250	\$15,300	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-MODEM	VMAX 250 2BA MODEM LEAD FREE	\$1,105	15%	\$939	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-SECURE	SECURE KIT SINGLE BAY	\$2,570	15%	\$2,185	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-SECUREJK	SECURE JOINING KIT	\$1,685	15%	\$1,432	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ES-TOP-KIT	TOP ROUTING KIT	\$500	15%	\$425	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-BEDIR	VMAX 950 DIR F	\$9,750	15%	\$8,288	\$975	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-BEDIRU	VMAX 950 DIR F UPG	\$9,750	15%	\$8,288	\$975	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-BEDIRUFD	VMAX 950 DIR F FD UPG	\$9,750	15%	\$8,288	\$975	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-BK40000E	VMAX 950 FC BACKUP I/O FOR NAS	\$2,100	15%	\$1,785	\$210	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-BK40000EU	VMAX 950 FC BACKUP I/O FOR NAS UPG	\$5,460	15%	\$4,641	\$546	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-BK40000EUF	VMAX 950 FC BACKUP I/O FOR NAS CONV	\$19,110	15%	\$16,244	\$1,911	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-CAPF	VMAX 950F CAPACITY	\$13,090	15%	\$11,127	\$1,309	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-CAPFU	VMAX 950F CAPACITY UPG	\$15,710	15%	\$13,354	\$1,571	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-CAPX	VMAX 950X CAPACITY	\$18,390	15%	\$15,632	\$1,839	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-CAPXU	VMAX 950X CAPACITY UPG	\$22,070	15%	\$18,760	\$2,207	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-CNVINF-1PU	VMAX 950 SINGLE PHASE PDU CONVERSION	\$700	15%	\$595	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-CNVINF-3DU	VMAX 950 3 PHASE DELTA PDU CONVERSION	\$995	15%	\$846	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-CNVINF-3YU	VMAX 950 3 PHASE WYE PDU CONVERSION	\$1,085	15%	\$922	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-DSOPTICE1	VMAX 950 SYS BAY 2 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-DSOPTICE2U	VMAX 950 SYS BAY 2 DSP CBLOPTICS KIT UPG	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
ET-DSOPTICE3	VMAX 950 SYS BAY 3 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-DSOPTICE3U	VMAX 950 SYS BAY 3 DSP CBLOPTICS KIT UPG	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-DSOPTICE4	VMAX 950 SYS BAY 4 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-DSOPTICE4U	VMAX 950 SYS BAY 4 DSP CBLOPTICS KIT UPG	\$15,825	15%	\$13,451	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-DSOPTICE5	VMAX 950 SYS BAY 5 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-DSOPTICE5U	VMAX 950 SYS BAY 5 DSP CBLOPTICS KIT UPG	\$15,825	15%	\$13,451	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-DSOPTICE6	VMAX 950 SYS BAY 6 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-DSOPTICE6U	VMAX 950 SYS BAY 6 DSP CBLOPTICS KIT UPG	\$15,825	15%	\$13,451	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-DSOPTICE7	VMAX 950 SYS BAY 7 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-DSOPTICE7U	VMAX 950 SYS BAY 7 DSP CBLOPTICS KIT UPG	\$15,825	15%	\$13,451	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-DSOPTICE8	VMAX 950 SYS BAY 8 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-DSOPTICE8U	VMAX 950 SYS BAY 8 DSP CBLOPTICS KIT UPG	\$15,825	15%	\$13,451	\$0	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE00008S	VMAX 950 8SM 16G FICON	\$15,575	15%	\$13,239	\$1,558	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE00008SU	VMAX 950 8SM 16G FICON UPG	\$20,250	15%	\$17,213	\$2,025	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE00008SUF	VMAX 950 8SM 16G FICON CONV	\$18,250	15%	\$15,513	\$1,825	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE00080S	VMAX 950 8MM 16G FICON	\$7,150	15%	\$6,078	\$715	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE00080SU	VMAX 950 8MM 16G FICON UPG	\$9,295	15%	\$7,901	\$930	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE00080SUF	VMAX 950 8MM 16G FICON CONV	\$31,520	15%	\$26,792	\$3,152	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE00200TC	VMAX 950 2PT 10 GBE BASE T	\$2,200	15%	\$1,870	\$220	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE00200TCU	VMAX 950 2PT?10 GBE BASE T UPG	\$5,720	15%	\$4,862	\$572	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE00200TCUF	VMAX 950 2PT?10 GBE BASE T CONV	\$10,010	15%	\$8,509	\$1,001	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE00200TO	VMAX 950 2PT 10 GBE OPTICAL	\$2,100	15%	\$1,785	\$210	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE00200TOU	VMAX 950 2PT 10 GBE OPTICAL UPG	\$5,460	15%	\$4,641	\$546	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE00200TOUF	VMAX 950 4MM 10 GIGE OPTICAL CONV	\$9,555	15%	\$8,122	\$956	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE00400C4	VMAX 950 4MM4COPR	\$1,980	15%	\$1,683	\$198	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE00400C4U	VMAX 950 4MM4COPR UPG	\$2,575	15%	\$2,189	\$258	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE00400C4UF	VMAX 950 4MM4COPR CONV	\$9,000	15%	\$7,650	\$900	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE00800T	VMAX 950 8MM 10GIGE	\$5,475	15%	\$4,654	\$548	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE00800TU	VMAX 950 8MM 10GIGE UPG	\$7,120	15%	\$6,052	\$712	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE00800TUF	VMAX 950 8MM 10GIGE CONV	\$24,920	15%	\$21,182	\$2,492	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE08000E	VMAX 950 8SM 8G FIBRE	\$4,140	15%	\$3,519	\$414	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE08000EU	VMAX 950 8SM 8G FIBRE UPG	\$5,380	15%	\$4,573	\$538	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE08000EUF	VMAX 950 8SM 8G FIBRE CONV	\$18,950	15%	\$16,108	\$1,895	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE08000S	VMAX 950 8SM 16G FC	\$10,805	15%	\$9,184	\$1,081	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE08000SU	VMAX 950 8SM 16G FC UPG	\$14,045	15%	\$11,938	\$1,405	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE08000SUF	VMAX 950 8SM 16G FC CONV	\$32,410	15%	\$27,549	\$3,241	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE44000E	VMAX 950 4MM4SM 8G FIBRE	\$3,315	15%	\$2,818	\$332	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE44000EU	VMAX 950 4MM4SM 8G FIBRE UPG	\$4,310	15%	\$3,664	\$431	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE44000EUF	VMAX 950 4MM4SM 8G FIBRE CONV	\$13,270	15%	\$11,280	\$1,327	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE62000E	VMAX 950 6MM2SM 8G FIBRE	\$2,395	15%	\$2,036	\$240	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE62000EU	VMAX 950 6MM2SM 8G FIBRE UPG	\$3,115	15%	\$2,648	\$312	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE62000EUF	VMAX 950 6MM2SM 8G FIBRE CONV	\$9,335	15%	\$7,935	\$934	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE80000E	VMAX 950 8MM 8G FIBRE	\$2,070	15%	\$1,760	\$207	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE80000EU	VMAX 950 8MM 8G FIBRE UPG	\$2,690	15%	\$2,287	\$269	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE80000EUF	VMAX 950 8MM 8G FIBRE CONV	\$8,285	15%	\$7,042	\$829	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE80000S	VMAX 950 8MM 16G FC	\$5,400	15%	\$4,590	\$540	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE80000SU	VMAX 950 8MM 16G FC UPG	\$14,045	15%	\$11,938	\$1,405	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-FE80000SUF	VMAX 950 8MM 16G FC CONV	\$21,645	15%	\$18,398	\$2,165	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-ZCAPF	VMAX 950F MF CAPACITY	\$12,810	15%	\$10,889	\$1,281	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-ZCAPFU	VMAX 950F MF CAPACITY UPG	\$15,370	15%	\$13,065	\$1,537	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-ZCAPX	VMAX 950X MF CAPACITY	\$17,970	15%	\$15,275	\$1,797	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
ET-ZCAPXU	VMAX 950X MF CAPACITY UPG	\$21,565	15%	\$18,330	\$2,157	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-BK40000EU	VMAX 450 FC BACKUP I/O FOR NAS UPG	\$5,460	15%	\$4,641	\$546	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-BK40000EUF	VMAX 450 FC BACKUP I/O FOR NAS CONV	\$9,555	15%	\$8,122	\$956	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-BK80000EF	VMAX 450 FC BACKUP I/O FOR NAS CONV	\$9,555	15%	\$8,122	\$956	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE00008SU	VMAX 450 8SM 16G FICON UPG	\$20,250	15%	\$17,213	\$2,025	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE00008SUF	VMAX 450 8SM 16G FICON CONV	\$68,660	15%	\$58,361	\$6,866	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE00080SU	VMAX 450 8MM 16G FICON UPG	\$9,295	15%	\$7,901	\$930	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE00080SUF	VMAX 450 8MM 16G FICON CONV	\$31,520	15%	\$26,792	\$3,152	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE00200TCU	VMAX 450 2PT 10 GBE BASE T UPG	\$5,720	15%	\$4,862	\$572	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE00200TCUF	VMAX 450 2PT 10 GBE BASE T CONV	\$10,010	15%	\$8,509	\$1,001	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE00200TOU	VMAX 450 2PT 10 GBE OPTICAL UPG	\$5,460	15%	\$4,641	\$546	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE00200TOUF	VMAX 450 2PT 10 GIGE OPTICAL CONV	\$9,555	15%	\$8,122	\$956	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE00400C4U	VMAX 450 4MM4 COPR GIGE UPG	\$2,575	15%	\$2,189	\$258	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE00400C4UF	VMAX 450 4MM4 COPR GIGE CONV	\$9,000	15%	\$7,650	\$900	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE00400CU	VMAX 450 4PT GBE BASE T UPG	\$5,200	15%	\$4,420	\$520	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE00400CUF	VMAX 450 4M GIGE COPPER CONV	\$9,100	15%	\$7,735	\$910	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE00400TOU	VMAX 450 4MM 10 GIGE OPTICAL CONV	\$9,555	15%	\$8,122	\$956	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE00400TU	VMAX 450 4MM 10 GIGE UPG	\$4,745	15%	\$4,033	\$475	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE00400TUF	VMAX 450 4MM 10 GIGE CONV	\$16,600	15%	\$14,110	\$1,660	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE00400UF	VMAX 450 4M GIGE CONV	\$24,161	15%	\$20,536	\$2,416	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE08000TU	VMAX 450 8MM 10GIGE UPG	\$7,120	15%	\$6,052	\$712	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE08000TUF	VMAX 450 8MM 10GIGE CONV	\$24,920	15%	\$21,182	\$2,492	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE08000EU	VMAX 450 8SM 8G FIBRE UPG	\$5,380	15%	\$4,573	\$538	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
GF-FE08000EUF	VMAX 450 85M 8G FIBRE CONV	\$18,250	15%	\$15,513	\$1,825	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE08000SU	VMAX 450 85M 16G FC UPG	\$14,045	15%	\$11,938	\$1,405	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE08000SUF	VMAX 450 85M 16G FC CONV	\$32,410	15%	\$27,549	\$3,241	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE44000EUF	VMAX 450 4MM4SM 8G FIBRE CONV	\$13,270	15%	\$11,280	\$1,327	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE62000UF	VMAX 450 6MM2SM 8G FIBRE CONV	\$9,335	15%	\$7,935	\$934	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE80000EU	VMAX 450 8MM 8G FIBRE UPG	\$2,690	15%	\$2,287	\$269	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE80000EUF	VMAX 450 8MM 8G FIBRE CONV	\$8,285	15%	\$7,042	\$829	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE80000SU	VMAX 450 8MM 16G FC UPG	\$14,045	15%	\$11,938	\$1,405	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
GF-FE80000SUF	VMAX 450 8MM 16G FC CONV	\$21,645	15%	\$18,398	\$2,165	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-BK40000EU	VMAX 850 FC BACKUP I/O FOR NAS UPG	\$5,460	15%	\$4,641	\$546	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-BK40000EUF	VMAX 850 FC BACKUP I/O FOR NAS CONV	\$9,555	15%	\$8,122	\$956	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-BK80000EF	VMAX 850 FC BACKUP I/O FOR NAS CONV	\$9,555	15%	\$8,122	\$956	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE00008SU	VMAX 850 85M 16G FICON UPG	\$20,250	15%	\$17,213	\$2,025	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE00008SUF	VMAX 850 85M 16G FICON CONV	\$68,660	15%	\$58,361	\$6,866	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE00008SU	VMAX 850 8MM 16G FICON UPG	\$9,295	15%	\$7,901	\$930	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE00008SUF	VMAX 850 8MM 16G FICON CONV	\$31,520	15%	\$26,792	\$3,152	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE00200TCU	VMAX 850 2PT 10 GBE BASE T UPG	\$5,720	15%	\$4,862	\$572	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE00200TCUF	VMAX 850 2PT 10 GBE BASE T CONV	\$10,010	15%	\$8,509	\$1,001	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE00200TOU	VMAX 850 2PT 10 GBE OPTICAL UPG	\$5,460	15%	\$4,641	\$546	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE00200TOUF	VMAX 850 2PT 10 GIGE OPTICAL CONV	\$9,555	15%	\$8,122	\$956	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE00400CU	VMAX 850 4MM4 COPR GIGE UPG	\$2,575	15%	\$2,189	\$258	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE00400CUF	VMAX 850 4MM4 COPR GIGE CONV	\$9,000	15%	\$7,650	\$900	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE00400CU	VMAX 850 4PT GBE BASE T UPG	\$5,200	15%	\$4,420	\$520	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE00400CUF	VMAX 850 4M GIGE COPPER CONV	\$9,100	15%	\$7,735	\$910	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE00400TOUF	VMAX 850 4MM 10 GIGE OPTICAL CONV	\$9,555	15%	\$8,122	\$956	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE00400TU	VMAX 850 4MM 10 GIGE UPG	\$4,745	15%	\$4,033	\$475	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE00400TUF	VMAX 850 4MM 10 GIGE CONV	\$16,600	15%	\$14,110	\$1,660	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE00400UF	VMAX 850 4M GIGE CONV	\$24,161	15%	\$20,536	\$2,416	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE00800TU	VMAX 850 8MM 10GIGE UPG	\$7,120	15%	\$6,052	\$712	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE00800TUF	VMAX 850 8MM 10GIGE CONV	\$24,920	15%	\$21,182	\$2,492	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE08000EU	VMAX 850 85M 8G FIBRE UPG	\$5,380	15%	\$4,573	\$538	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE08000EUF	VMAX 850 85M 8G FIBRE CONV	\$18,250	15%	\$15,513	\$1,825	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE08000SU	VMAX 850 85M 16G FC UPG	\$14,045	15%	\$11,938	\$1,405	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE08000SUF	VMAX 850 85M 16G FC CONV	\$32,410	15%	\$27,549	\$3,241	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE44000EUF	VMAX 850 4MM4SM 8G FIBRE CONV	\$13,270	15%	\$11,280	\$1,327	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE62000UF	VMAX 850 6MM2SM 8G FIBRE CONV	\$9,335	15%	\$7,935	\$934	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE80000EU	VMAX 850 8MM 8G FIBRE UPG	\$2,690	15%	\$2,287	\$269	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE80000EUF	VMAX 850 8MM 8G FIBRE CONV	\$8,285	15%	\$7,042	\$829	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE80000SU	VMAX 850 8MM 16G FC UPG	\$14,045	15%	\$11,938	\$1,405	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
HF-FE80000SUF	VMAX 850 8MM 16G FC CONV	\$21,645	15%	\$18,398	\$2,165	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
JLFCF31920R1	VMAX 250 1920GB FLASH ADD SPARE	\$32,390	15%	\$27,532	\$3,239	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
JLFCF31920R1TU	VMAX 250 1920GB FLASH ADD SPARE TAA UPG	\$42,105	15%	\$35,789	\$4,211	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
JLFCF31920R1U	VMAX 250 1920GB FLASH ADD SPARE UPG	\$42,105	15%	\$35,789	\$4,211	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
JLFCF33840R1	VMAX 250 3840GB FLASH ADD SPARE	\$64,780	15%	\$55,063	\$6,478	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
JLFCF33840R1TU	VMAX 250 3840GB FLASH ADD SPARE TAA UPG	\$84,215	15%	\$71,583	\$8,422	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
JLFCF33840R1U	VMAX 250 3840GB FLASH ADD SPARE UPG	\$84,215	15%	\$71,583	\$8,422	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
JLFCF37680R1	VMAX 250 7680GB FLASH ADD SPARE	\$129,560	15%	\$110,126	\$12,956	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
JLFCF37680R1TU	VMAX 250 7680GB FLASH ADD SPARE TAA UPG	\$168,430	15%	\$143,166	\$16,843	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
JLFCF37680R1U	VMAX 250 7680GB FLASH ADD SPARE UPG	\$168,430	15%	\$143,166	\$16,843	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
JLFCF3960R1	VMAX 250 960GB FLASH ADD SPARE	\$16,195	15%	\$13,766	\$1,620	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
JLFCF3960R1TU	VMAX 250 960GB FLASH ADD SPARE TAA UPG	\$21,055	15%	\$17,897	\$2,106	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
JLFCF3960R1U	VMAX 250 960GB FLASH ADD SPARE UPG	\$21,055	15%	\$17,897	\$2,106	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F3192078	VMAX 450F RAID5(7+1) 1.92Q8 13TB	\$170,165	15%	\$144,640	\$17,017	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F3192078TU	VMAX 450F RAID5(7+1) 1.92Q8 13TB TAA UPG	\$204,200	15%	\$173,570	\$20,420	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F3192078U	VMAX 450F RAID5(7+1) 1.92Q8 13TB UPG	\$204,200	15%	\$173,570	\$20,420	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F31920R1	VMAX AF 1920GB FLASH ADD SPARE	\$32,390	15%	\$27,532	\$3,239	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F31920R1TU	VMAX AF 1920GB FLASH ADD SPARE TAA UPG	\$42,105	15%	\$35,789	\$4,211	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F31920R1U	VMAX AF 1920GB FLASH ADD SPARE UPG	\$42,105	15%	\$35,789	\$4,211	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F33840R1	VMAX AF 3840GB FLASH ADD SPARE	\$64,780	15%	\$55,063	\$6,478	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F33840R1TU	VMAX AF 3840GB FLASH ADD SPARE TAA UPG	\$84,215	15%	\$71,583	\$8,422	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F33840R1U	VMAX AF 3840GB FLASH ADD SPARE UPG	\$84,215	15%	\$71,583	\$8,422	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F37680R1	VMAX AF 7680GB FLASH ADD SPARE	\$129,560	15%	\$110,126	\$12,956	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F37680R1TU	VMAX AF 7680GB FLASH ADD SPARE TAA UPG	\$168,430	15%	\$143,166	\$16,843	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F37680R1U	VMAX AF 7680GB FLASH ADD SPARE UPG	\$168,430	15%	\$143,166	\$16,843	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F3960F16	VMAX 450F RAID6(14+2) .96Q16 13TB	\$170,165	15%	\$144,640	\$17,017	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F3960F16TU	VMAX 450F RAID6(14+2) .96Q16 13TB TAA UP	\$204,200	15%	\$173,570	\$20,420	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F3960F16U	VMAX 450F RAID6(14+2) .96Q16 13TB UPG	\$204,200	15%	\$173,570	\$20,420	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F3960R1	VMAX AF 960GB FLASH ADD SPARE	\$16,195	15%	\$13,766	\$1,620	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F3960R1TU	VMAX AF 960GB FLASH ADD SPARE TAA UPG	\$21,055	15%	\$17,897	\$2,106	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KL6F3960R1U	VMAX AF 960GB FLASH ADD SPARE UPG	\$21,055	15%	\$17,897	\$2,106	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KML6F3192078	VMAX MF 450F RAID5(7+1) 1.92Q8 13TB	\$166,500	15%	\$141,525	\$16,650	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KML6F3192078TU	VMAX MF450F R5(7+1) 1.92Q8 13TB TAA UPG	\$199,800	15%	\$169,830	\$19,980	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KML6F3192078U	VMAX MF 450F RAID5(7+1) 1.92Q8 13TB UPG	\$199,800	15%	\$169,830	\$19,980	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KML6F3960F16	VMAX MF 450F RAID6(14+2) .96Q16 13TB	\$166,500	15%	\$141,525	\$16,650	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
KML6F3960F16TU	VMAX MF450F R6(14+2) .96Q16 13TB TAA UP	\$199,800	15%	\$169,830	\$19,980	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KML6F3960F16U	VMAX MF 450F RAID6(14+2) .96Q16 13TB UPG	\$199,800	15%	\$169,830	\$19,980	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KMXL6F3192078	VMAX MF 450FX RAID5(7+1) 1.92Q8 13TB	\$233,630	15%	\$198,586	\$23,363	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
KMXL6F3960F16	VMAX MF 450FX RAID6(14+2) .96Q16 13TB	\$233,630	15%	\$198,586	\$23,363	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
LL6F3192078	VMAX 850F RAID5(7+1) 1.92Q8 13TB	\$170,165	15%	\$144,640	\$17,017	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
LL6F3192078TU	VMAX 850F RAID5(7+1) 1.92Q8 13TB TAA UPG	\$204,200	15%	\$173,570	\$20,420	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
LL6F3192078U	VMAX 850F RAID5(7+1) 1.92Q8 13TB UPG	\$204,200	15%	\$173,570	\$20,420	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
LL6F3960F16	VMAX 850F RAID6(14+2) .96Q16 13TB	\$170,165	15%	\$144,640	\$17,017	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
LL6F3960F16TU	VMAX 850F RAID6(14+2) .96Q16 13TB TAA UP	\$204,200	15%	\$173,570	\$20,420	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
LL6F3960F16U	VMAX 850F RAID6(14+2) .96Q16 13TB UPG	\$204,200	15%	\$173,570	\$20,420	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
LML6F3192078	VMAX MF 850F RAID5(7+1) 1.92Q8 13TB	\$166,500	15%	\$141,525	\$16,650	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
LML6F3192078TU	VMAX MF850F R5(7+1) 1.92Q8 13TB TAA UPG	\$199,800	15%	\$169,830	\$19,980	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
LML6F3192078U	VMAX MF 850F RAID5(7+1) 1.92Q8 13TB UPG	\$199,800	15%	\$169,830	\$19,980	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
LML6F3960F16	VMAX MF 850F RAID6(14+2) .96Q16 13TB	\$166,500	15%	\$141,525	\$16,650	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
LML6F3960F16TU	VMAX MF850F R6(14+2) .96Q16 13TB TAA UP	\$199,800	15%	\$169,830	\$19,980	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
LML6F3960F16U	VMAX MF 850F RAID6(14+2) .96Q16 13TB UPG	\$199,800	15%	\$169,830	\$19,980	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
LXML6F3192078	VMAX MF 850FX RAID5(7+1) 1.92Q8 13TB	\$233,630	15%	\$198,586	\$23,363	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
LXML6F3960F16	VMAX MF 850FX RAID6(14+2) .96Q16 13TB	\$233,630	15%	\$198,586	\$23,363	\$0	\$0	\$0	\$0	ES-AF	VMAX AFA FAMILY
0SASHD-FLEX2M	MSAS to MSASHD 2M FLEX CBL PR	\$812	26%	\$601	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
0SASHD-FLEX3M	MSAS to MSASHD 3M FLEX CBL PR	\$1,217	26%	\$901	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
40UC-SECURE2S	CLRN 40UC ANTI-MOVE KIT	\$400	10%	\$360	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
40UC-SECURE2V	40UC RACK STABILIZING KIT	\$696	26%	\$515	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
CX4-SPE2UADJS	ADJUSTABLE RAIL KIT FOR THE 2U DAE	\$34	10%	\$31	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
CX-SP5-ADJS	ADJUSTABLE RAIL KIT FOR 1U SPS	\$120	10%	\$108	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
DPE-TELCO-3U	TELCO RAILS FOR 3U DPE	\$393	26%	\$291	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
DPE-TELCO-3US	VNX51/53 TELCO RAIL KIT FOR 3U DPE	\$226	10%	\$203	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
FLV3256F-100	100GB FSTCACHE FLSH-25X2.5 IN DPE/DAE	\$1,985	10%	\$1,787	\$298	\$218	\$0	\$79	\$0	UE	VNX HARDWARE
FLV3256F-100N	VNX51/53 100GFSTCACHEFLSH-25X2.5 DPE/DAE N	\$2,335	10%	\$2,102	\$350	\$257	\$0	\$93	\$0	UE	VNX HARDWARE
FLV3256F100NU	VNX51/53 100G FCF 25X2.5 DPE/DAE NU	\$3,155	10%	\$2,840	\$347	\$256	\$0	\$92	\$0	UE	VNX HARDWARE
FLV3256F-100U	VNX51/53 100GB FCACHE FLSH-25X2.5IN UPG	\$2,680	10%	\$2,412	\$295	\$217	\$0	\$78	\$0	UE	VNX HARDWARE
FLV3256F-200	200GB FSTCACHE FLSH-25X2.5 IN DPE/DAE	\$3,755	10%	\$3,380	\$563	\$413	\$0	\$150	\$0	UE	VNX HARDWARE
FLV3256F-200N	VNX51/53 200GFSTCACHEFLSH-25X2.5 DPE/DAE N	\$4,420	10%	\$3,978	\$663	\$486	\$0	\$177	\$0	UE	VNX HARDWARE
FLV3256F200NU	VNX51/53 200G FCF 25X2.5 DAE/DPE NU	\$5,970	10%	\$5,373	\$657	\$484	\$0	\$173	\$0	UE	VNX HARDWARE
FLV3256F-200U	VNX51/53 200GB FCACHE FLSH-25X2.5IN UPG	\$5,075	10%	\$4,568	\$558	\$411	\$0	\$147	\$0	UE	VNX HARDWARE
FLV3V56F-100	100GB FST CACHE FLSH 15X3.5IN DPE/DAE	\$1,995	10%	\$1,796	\$299	\$219	\$0	\$80	\$0	UE	VNX HARDWARE
FLV3V56F-100N	VNX 51/53 100G FCACHE 15X3.5 DPE/DAE N	\$2,345	10%	\$2,111	\$352	\$258	\$0	\$94	\$0	UE	VNX HARDWARE
FLV3V56F100NU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE NU	\$3,165	10%	\$2,849	\$348	\$256	\$0	\$92	\$0	UE	VNX HARDWARE
FLV3V56F-100U	VNX51/53 100GB FCACHE FLSH-15X3.5IN UPG	\$2,690	10%	\$2,421	\$296	\$218	\$0	\$78	\$0	UE	VNX HARDWARE
FLV3V56F-200	200GB FST CACHE FLSH 15X3.5IN DPE/DAE	\$3,780	10%	\$3,402	\$567	\$416	\$0	\$151	\$0	UE	VNX HARDWARE
FLV3V56F-200N	VNX 51/53 200B FCACHE 15X3.5 DPE/DAE N	\$4,445	10%	\$4,001	\$667	\$489	\$0	\$178	\$0	UE	VNX HARDWARE
FLV3V56F200NU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE NU	\$6,000	10%	\$5,400	\$660	\$486	\$0	\$174	\$0	UE	VNX HARDWARE
FLV3V56F-200U	VNX51/53 200GB FCACHE FLSH-15X3.5IN UPG	\$5,100	10%	\$4,590	\$561	\$413	\$0	\$148	\$0	UE	VNX HARDWARE
FLV4256F-100	VNX 100GB FAST CACHE 25X2.5 DPE/DAE	\$2,435	26%	\$1,802	\$365	\$268	\$0	\$97	\$0	UM	VNX HARDWARE
FLV4256F-100TU	VNX 100GB FAST CACHE 25X2.5 DPE/DAE UPG	\$3,290	26%	\$2,435	\$362	\$266	\$0	\$95	\$0	UM	VNX HARDWARE
FLV4256F-100U	VNX 100GB FAST CACHE 25X2.5 DPE/DAE UPG	\$3,290	26%	\$2,435	\$362	\$266	\$0	\$95	\$0	UM	VNX HARDWARE
FLV4256F-200	VNX 200GB FAST CACHE 25X2.5 DPE/DAE	\$3,845	26%	\$2,845	\$577	\$423	\$0	\$154	\$0	UM	VNX HARDWARE
FLV4256F-200TU	VNX 200GB FAST CACHE 25X2.5 DPE/DAE UPG	\$5,190	26%	\$3,841	\$571	\$420	\$0	\$151	\$0	UM	VNX HARDWARE
FLV4256F-200U	VNX 200GB FAST CACHE 25X2.5 DPE/DAE UPG	\$5,190	26%	\$3,841	\$571	\$420	\$0	\$151	\$0	UM	VNX HARDWARE
FLV4D256F-100	VNX 100GB FAST CACHE 120X2.5 DPE/DAE	\$2,435	26%	\$1,802	\$365	\$268	\$0	\$97	\$0	UM	VNX HARDWARE
FLV4D256F-100TU	VNX 100GB FAST CACHE 120X2.5 DPE/DAE UPG	\$3,290	26%	\$2,435	\$362	\$266	\$0	\$95	\$0	UM	VNX HARDWARE
FLV4D256F-100U	VNX 100GB FAST CACHE 120X2.5 DPE/DAE UPG	\$3,290	26%	\$2,435	\$362	\$266	\$0	\$95	\$0	UM	VNX HARDWARE
FLV4D256F-200	VNX 200GB FAST CACHE 120X2.5 DPE/DAE	\$3,845	26%	\$2,845	\$577	\$423	\$0	\$154	\$0	UM	VNX HARDWARE
FLV4D256F-200TU	VNX 200GB FAST CACHE 120X2.5 DPE/DAE UPG	\$5,190	26%	\$3,841	\$571	\$420	\$0	\$151	\$0	UM	VNX HARDWARE
FLV4D256F-200U	VNX 200GB FAST CACHE 120X2.5 DPE/DAE UPG	\$5,190	26%	\$3,841	\$571	\$420	\$0	\$151	\$0	UM	VNX HARDWARE
FLV4D56F-100	VNX 100GB FAST CACHE 60X3.5 DAE	\$2,435	26%	\$1,802	\$365	\$268	\$0	\$97	\$0	UM	VNX HARDWARE
FLV4D56F-100TU	VNX 100GB FAST CACHE 60X3.5 DPE/DAE UPG	\$3,290	26%	\$2,435	\$362	\$266	\$0	\$95	\$0	UM	VNX HARDWARE
FLV4D56F-100U	VNX 100GB FAST CACHE 60X3.5 DAE UPG	\$3,290	26%	\$2,435	\$362	\$266	\$0	\$95	\$0	UM	VNX HARDWARE
FLV4D56F-200	VNX 200GB FAST CACHE 60X3.5 DAE	\$3,845	26%	\$2,845	\$577	\$423	\$0	\$154	\$0	UM	VNX HARDWARE
FLV4D56F-200TU	VNX 200GB FAST CACHE 60X3.5 DPE/DAE UPG	\$5,190	26%	\$3,841	\$571	\$420	\$0	\$151	\$0	UM	VNX HARDWARE
FLV4D56F-200U	VNX 200GB FAST CACHE 60X3.5 DAE UPG	\$5,190	26%	\$3,841	\$571	\$420	\$0	\$151	\$0	UM	VNX HARDWARE
FLV4V56F-100	VNX 100GB FAST CACHE 15X3.5 DAE	\$2,435	26%	\$1,802	\$365	\$268	\$0	\$97	\$0	UM	VNX HARDWARE
FLV4V56F-100TU	VNX 100GB FAST CACHE 15X3.5 DPE/DAE UPG	\$3,290	26%	\$2,435	\$362	\$266	\$0	\$95	\$0	UM	VNX HARDWARE
FLV4V56F-100U	VNX 100GB FAST CACHE 15X3.5 DAE UPG	\$3,290	26%	\$2,435	\$362	\$266	\$0	\$95	\$0	UM	VNX HARDWARE
FLV4V56F-200	VNX 200GB FAST CACHE 15X3.5 DAE	\$3,845	26%	\$2,845	\$577	\$423	\$0	\$154	\$0	UM	VNX HARDWARE
FLV4V56F-200TU	VNX 200GB FAST CACHE 15X3.5 DPE/DAE UPG	\$5,190	26%	\$3,841	\$571	\$420	\$0	\$151	\$0	UM	VNX HARDWARE
FLV4V56F-200U	VNX 200GB FAST CACHE 15X3.5 DAE UPG	\$5,190	26%	\$3,841	\$571	\$420	\$0	\$151	\$0	UM	VNX HARDWARE
FLVX256F-100N	VNX 100G FCACHE FLASH-25X2.5 DPE/DAE N	\$3,515	26%	\$2,601	\$527	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
FLVX256F100NU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG N	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$141	\$0	UM-H	VNX HARDWARE
FLVX256F-100U	VNX 100G FCACHE FLASH UPG-25X2.5 DPE/DAE	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$141	\$0	UM-H	VNX HARDWARE
FLVX256F-200N	VNX 200G FCACHE FLASH-25X2.5 DPE/DAE N	\$6,675	26%	\$4,940	\$1,001	\$734	\$0	\$267	\$0	UM-H	VNX HARDWARE
FLVX256F200NU	VNX 200G FCACHE FLH-25X2.5 DPE/DAE UPG N	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$267	\$0	UM-H	VNX HARDWARE
FLVX256F-200U	VNX 200G FCACHE FLASH UPG-25X2.5 DPE/DAE	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$267	\$0	UM-H	VNX HARDWARE
FLVXD56F-100	VNX 100G FCACHE FLASH-60X3.5IN DRV DAE	\$3,535	26%	\$2,616	\$530	\$389	\$0	\$141	\$0	UM-H	VNX HARDWARE
FLVXD56F-100N	VNX 100G FAST CACHE FLASH-60X3.5 DAE N	\$3,535	26%	\$2,616	\$530	\$389	\$0	\$141	\$0	UM-H	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
FLVXD56F100NU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE N	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
FLVXD56F-100U	VNX 100G FAST CACHE FLASH UPG-60X3.5 DAE	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
FLVXD56F-200	VNX 200G FAST CACHE FLASH-60X3.5 DAE	\$6,720	26%	\$4,973	\$1,008	\$739	\$0	\$269	\$0	UM-H	VNX HARDWARE
FLVXD56F-200N	VNX 200G FAST CACHE FLASH-60X3.5 DAE N	\$6,720	26%	\$4,973	\$1,008	\$739	\$0	\$269	\$0	UM-H	VNX HARDWARE
FLVXD56F200NU	VNX200G FASTCACHE FLASH-60X3.5 DAE UPG N	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	VNX HARDWARE
FLVXD56F-200U	VNX 200G FAST CACHE FLASH UPG-60X3.5 DAE	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	VNX HARDWARE
FLVXV56F-100N	VNX 100GB FAST CACHE-15X3.5 DPE/DAE NEBS	\$3,535	26%	\$2,616	\$530	\$389	\$0	\$141	\$0	UM-H	VNX HARDWARE
FLVXV56F100NU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UPG N	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
FLVXV56F-100U	VNX 100G FCACHE FLH UPG-15X3.5IN DPE/DAE	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
FLVXV56F-200N	VNX 200G FAST CACHE -15X3.5 DPE/DAE N	\$6,720	26%	\$4,973	\$1,008	\$739	\$0	\$269	\$0	UM-H	VNX HARDWARE
FLVXV56F200NU	VNX 200G FAST CACHE 15X3.5 DPE/DAE UPG N	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	VNX HARDWARE
FLVXV56F-200U	VNX 200G FCACHE FLH UPG-15X3.5IN DPE/DAE	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	VNX HARDWARE
FRAME-T25DAE	TELCO RAIL KIT FOR 2U 25 DRIVE DAE	\$237	26%	\$175	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
FRAME-T25DAES	TELCO RAIL KIT FOR 25 DRIVE 2U DAE	\$136	10%	\$122	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
FRAME-T-CSS	TELCO RAIL KIT FOR VNX CONTROL STATION	\$625	10%	\$563	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
FRAME-T-CSV	TELCO RAIL KIT FOR THE VNX CS	\$1,087	26%	\$804	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
FRAME-T-PDAES	TELCO RAIL KIT FOR THE 3U DAE	\$136	10%	\$122	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
FRAME-T-PDAEV	TELCO RAIL KIT FOR THE 3U DAE	\$237	26%	\$175	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
FV32S6F100NTU	VNX51/53 100G FCF 25X2.5 DPE/DAE NU	\$3,155	10%	\$2,840	\$347	\$256	\$0	\$92	\$0	UE	VNX HARDWARE
FV32S6F-100TU	VNX51/53 100G FCF 25X2.5 DPE/DAE UG	\$3,155	10%	\$2,840	\$347	\$256	\$0	\$92	\$0	UE	VNX HARDWARE
FV32S6F200NTU	VNX51/53 200G FCF 25X2.5 DPE/DAE NU	\$5,970	10%	\$5,373	\$657	\$484	\$0	\$173	\$0	UE	VNX HARDWARE
FV32S6F-200TU	VNX51/53 200G FCF 25X2.5 DPE/DAE UG	\$5,970	10%	\$5,373	\$657	\$484	\$0	\$173	\$0	UE	VNX HARDWARE
FV3V56F100NTU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE NU	\$3,165	10%	\$2,849	\$348	\$256	\$0	\$92	\$0	UE	VNX HARDWARE
FV3V56F-100TU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE UG	\$3,165	10%	\$2,849	\$348	\$256	\$0	\$92	\$0	UE	VNX HARDWARE
FV3V56F200NTU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE NU	\$6,000	10%	\$5,400	\$660	\$486	\$0	\$174	\$0	UE	VNX HARDWARE
FV3V56F-200TU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE UG	\$6,000	10%	\$5,400	\$660	\$486	\$0	\$174	\$0	UE	VNX HARDWARE
FVX2S6F100NTU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG N	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$141	\$0	UM-H	VNX HARDWARE
FVX2S6F-100TU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$141	\$0	UM-H	VNX HARDWARE
FVX2S6F200NTU	VNX 200G FCACHE FSH-25X2.5 DPE/DAE UPG N	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$267	\$0	UM-H	VNX HARDWARE
FVX2S6F-200TU	VNX 200G FCACHE FSH-25X2.5 DPE/DAE UPG	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$267	\$0	UM-H	VNX HARDWARE
FVXD56F100NTU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE N	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
FVXD56F-100TU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE U	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
FVXD56F200NTU	VNX 200GB FAST CACHE FLASH-60X3.5 DAE N	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	VNX HARDWARE
FVXD56F-200TU	VNX 200GB FAST CACHE FLASH-60X3.5 DAE U	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	VNX HARDWARE
FVXV56F100NTU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UPG N	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
FVXV56F-100TU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UG	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
FVXV56F200NTU	VNX 200G FAST CACHE-15X3.5 DPE/DAE UPG N	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	VNX HARDWARE
FVXV56F-200TU	VNX 200G FAST CACHE-15X3.5 DPE/DAE UG	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	VNX HARDWARE
MSASHD-MSAS10	ONE PR 8M MINI-SAS HD TO MINI-SAS CABLES	\$3,261	26%	\$2,413	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
MSASHD-MSAS2	ONE PR OF 2M MINI-SAS HD - MINI-SAS CBL	\$652	26%	\$482	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
MSASHD-MSAS5	ONE PR OF 5M MINI-SAS HD - MINI SAS CBL	\$1,630	26%	\$1,206	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
MSASHD-MSAS8	ONE PR 8M MINI-SAS HD TO MINI-SAS CABLES	\$3,260	26%	\$2,412	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
MSAS-MSAS-10	One pr of Mini-SAS-Mini-SAS 10M cables	\$1,250	26%	\$925	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
MSAS-MSAS-2M	One pr of Mini-SAS - Mini-SAS 2M cables	\$435	26%	\$322	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
MSAS-MSAS-5M	One pr of Mini-SAS - Mini-SAS 5M cables	\$1,087	26%	\$804	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
N3-2510-600	NEBS 2.5IN 600G 10K SAS DISK DRV	\$705	10%	\$635	\$106	\$78	\$0	\$28	\$0	UE	VNX HARDWARE
N3-2510-600TU	VNX51/53 600G10K DRV-25X2.5IN DPE/DAE N	\$955	10%	\$860	\$105	\$77	\$0	\$28	\$0	UE	VNX HARDWARE
N3-2510-600U	VNX51/53 600G10K DRV-25X2.5IN DPE/DAE N	\$955	10%	\$860	\$105	\$77	\$0	\$28	\$0	UE	VNX HARDWARE
N3-2510-900	NEBS 2.5IN 900G 10K SAS DISK DRV	\$990	10%	\$891	\$149	\$109	\$0	\$40	\$0	UE	VNX HARDWARE
N3-2510-900TU	VNX51/53 900G10K DRV-25X2.5IN DPE/DAE N	\$1,340	10%	\$1,206	\$147	\$109	\$0	\$39	\$0	UE	VNX HARDWARE
N3-2510-900U	VNX51/53 900G10K DRV-25X2.5IN DPE/DAE N	\$1,340	10%	\$1,206	\$147	\$109	\$0	\$39	\$0	UE	VNX HARDWARE
N3-256F-100	NEBS 2.5IN 100GB FLSH SAS DRV	\$2,335	10%	\$2,102	\$350	\$257	\$0	\$93	\$0	UE	VNX HARDWARE
N3-256F-100TU	VNX51/53 100GFLSHDRV-25X2.5IN DAE/DPE N	\$3,155	10%	\$2,840	\$347	\$256	\$0	\$92	\$0	UE	VNX HARDWARE
N3-256F-100U	VNX51/53 100GFLSHDRV-25X2.5IN DAE/DPE N	\$3,155	10%	\$2,840	\$347	\$256	\$0	\$92	\$0	UE	VNX HARDWARE
N3-256F-200	NEBS 2.5IN 200GB FLSH SAS DRV	\$4,420	10%	\$3,978	\$663	\$486	\$0	\$177	\$0	UE	VNX HARDWARE
N3-256F-200TU	VNX51/53 200GFLSHDRV-25X2.5IN DAE/DPE N	\$5,970	10%	\$5,373	\$657	\$484	\$0	\$173	\$0	UE	VNX HARDWARE
N3-256F-200U	VNX51/53 200G GGSASFLASHDRV-25X2.5IN DAE	\$5,970	10%	\$5,373	\$657	\$484	\$0	\$173	\$0	UE	VNX HARDWARE
N3-V507-020	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$735	10%	\$662	\$110	\$81	\$0	\$29	\$0	UE	VNX HARDWARE
N3-V507-020U	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$990	10%	\$891	\$109	\$80	\$0	\$29	\$0	UE	VNX HARDWARE
N3-V507-030	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,045	10%	\$941	\$157	\$115	\$0	\$42	\$0	UE	VNX HARDWARE
N3-V507-030U	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,410	10%	\$1,269	\$155	\$114	\$0	\$41	\$0	UE	VNX HARDWARE
N3-V507-040	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,275	10%	\$1,148	\$191	\$140	\$0	\$51	\$0	UE	VNX HARDWARE
N3-V507-040TU	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,720	10%	\$1,548	\$189	\$139	\$0	\$50	\$0	UE	VNX HARDWARE
N3-V507-040U	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,720	10%	\$1,548	\$189	\$139	\$0	\$50	\$0	UE	VNX HARDWARE
N3-V510-300	3.5 IN 300G 10K DISK DRIVE - NEBS	\$515	10%	\$464	\$77	\$57	\$0	\$21	\$0	UE	VNX HARDWARE
N3-V510-300TU	VNX33/35 300G10K 15X3.5IN DPE/DAE NEBS U	\$695	10%	\$626	\$76	\$56	\$0	\$20	\$0	UE	VNX HARDWARE
N3-V510-300U	VNX33/35 300G10K 15X3.5IN DPE/DAE NEBS U	\$695	10%	\$626	\$76	\$56	\$0	\$20	\$0	UE	VNX HARDWARE
N3-V510-600	NEBS 3.5IN 600G 10K SAS DISK DRV	\$705	10%	\$635	\$106	\$78	\$0	\$28	\$0	UE	VNX HARDWARE
N3-V510-600TU	VNX33/35 600G10K 15X3.5IN DPE/DAE NEBS U	\$955	10%	\$860	\$105	\$77	\$0	\$28	\$0	UE	VNX HARDWARE
N3-V510-600U	VNX33/35 600G10K 6G15X3.5IN DPE/DAE N	\$955	10%	\$860	\$105	\$77	\$0	\$28	\$0	UE	VNX HARDWARE
N3-V510-900	NEBS 3.5IN 900G 10K SAS DISK DRV	\$1,050	10%	\$945	\$158	\$116	\$0	\$42	\$0	UE	VNX HARDWARE
N3-V510-900TU	VNX33/35 900G10K 15X3.5IN DPE/DAE NEBS U	\$1,420	10%	\$1,278	\$156	\$115	\$0	\$41	\$0	UE	VNX HARDWARE
N3-V510-900U	VNX33/35 900G10K 6G15X3.5IN DPE/DAE N	\$1,420	10%	\$1,278	\$156	\$115	\$0	\$41	\$0	UE	VNX HARDWARE
N3-V515-300	300GB 15K 520BPS 6GB SAS DISK DRIVE	\$660	10%	\$594	\$99	\$73	\$0	\$26	\$0	UE	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
N3-VS15-300TU	VNX33/35 300G15K 6G15X3.5IN DPE/DAE N	\$890	10%	\$801	\$98	\$72	\$0	\$26	\$0	UE	VNX HARDWARE
N3-VS15-300U	VNX33/35 300G15K 6G15X3.5IN DPE/DAE N	\$890	10%	\$801	\$98	\$72	\$0	\$26	\$0	UE	VNX HARDWARE
N3-VS15-600	600GB 15K 520BPS 6GB SAS DISK DRIVE	\$1,040	10%	\$936	\$156	\$114	\$0	\$42	\$0	UE	VNX HARDWARE
N3-VS15-600TU	VNX33/51/53 600G15K-15X3.5IN DPE/DAE N	\$1,415	10%	\$1,274	\$156	\$115	\$0	\$41	\$0	UE	VNX HARDWARE
N3-VS15-600U	VNX33/51/53 600G15K-15X3.5IN DPE/DAE N	\$1,415	10%	\$1,274	\$156	\$115	\$0	\$41	\$0	UE	VNX HARDWARE
N3-VS6F-100	NEBS 3.5 IN 100GB FLASH DRIVE NEBS	\$2,345	10%	\$2,111	\$352	\$258	\$0	\$94	\$0	UE	VNX HARDWARE
N3-VS6F-100TU	VNX33/51/53 100GFLSH-15X3.5IN DPE/DAE N	\$3,165	10%	\$2,849	\$348	\$256	\$0	\$92	\$0	UE	VNX HARDWARE
N3-VS6F-100U	VNX33/51/53 100GFLSH-15X3.5IN DPE/DAE N	\$3,165	10%	\$2,849	\$348	\$256	\$0	\$92	\$0	UE	VNX HARDWARE
N3-VS6F-200	NEBS 3.5 IN 200 GB FLASH DRIVE NEBS	\$4,445	10%	\$4,001	\$667	\$489	\$0	\$178	\$0	UE	VNX HARDWARE
N3-VS6F-200TU	VNX33/51/53 200GFLSH-15X3.5IN DPE/DAE N	\$6,000	10%	\$5,400	\$660	\$486	\$0	\$174	\$0	UE	VNX HARDWARE
N3-VS6F-200U	200GB 3.5IN SAS SSD VNX51/53-NEBS-UPG	\$6,000	10%	\$5,400	\$660	\$486	\$0	\$174	\$0	UE	VNX HARDWARE
NB-2S10-600	NEBS 2.5 IN 600G 10K 6GB SAS DSK DRV	\$1,135	26%	\$840	\$170	\$125	\$0	\$45	\$0	UM-H	VNX HARDWARE
NB-2S10-600TU	VNX 600GB 10K DRV-25X2.5 DPE/DAE NEBS UG	\$1,500	26%	\$1,110	\$167	\$122	\$0	\$44	\$0	UM-H	VNX HARDWARE
NB-2S10-600U	VNX 600G 10K UPG DRV-25X2.5 DPE/DAE N	\$1,530	26%	\$1,132	\$170	\$124	\$0	\$45	\$0	UM-H	VNX HARDWARE
NB-2S10-900	NEBS 2.5 IN 900G 10K 6GB SAS DSK DRV	\$1,595	26%	\$1,180	\$239	\$175	\$0	\$64	\$0	UM-H	VNX HARDWARE
NB-2S10-900TU	VNX 900GB 10K DRV-25X2.5 DPE/DAE NEBS UG	\$2,155	26%	\$1,595	\$239	\$175	\$0	\$64	\$0	UM-H	VNX HARDWARE
NB-2S10-900U	VNX 900G 10K UPG DRV-25X2.5 DPE/DAE N	\$2,155	26%	\$1,595	\$239	\$175	\$0	\$64	\$0	UM-H	VNX HARDWARE
NB-2S6F-100	NEBS 2.5 IN 100GB FLASH 6GB SAS DRIVE	\$3,515	26%	\$2,601	\$527	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
NB-2S6F-100TU	2.5IN 100GB FLASH UPG DRIVE - NEBS	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$141	\$0	UM-H	VNX HARDWARE
NB-2S6F-100U	2.5IN 100GB FLASH UPG DRIVE - NEBS	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$141	\$0	UM-H	VNX HARDWARE
NB-2S6F-200	NEBS 2.5 IN 200GB FLASH 6GB SAS DRIVE	\$6,675	26%	\$4,940	\$1,001	\$734	\$0	\$267	\$0	UM-H	VNX HARDWARE
NB-2S6F-200TU	2.5IN 200GB FLASH UPG DRIVE - NEBS	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$267	\$0	UM-H	VNX HARDWARE
NB-2S6F-200U	VNX 200G FLASH UPG DRV-25X2.5 DPE/DAE N	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$267	\$0	UM-H	VNX HARDWARE
NB-DS10-900	VNX 900G 10K SAS DRV 3.5X60 DRV DAE NEBS	\$1,745	26%	\$1,291	\$262	\$192	\$0	\$70	\$0	UM-H	VNX HARDWARE
NB-DS10-900TU	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE N	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$70	\$0	UM-H	VNX HARDWARE
NB-DS10-900U	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE N	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$70	\$0	UM-H	VNX HARDWARE
NB-DS6F-100	VNX 100G SAS FLASH 3.5X60 DRV DAE NEBS	\$3,535	26%	\$2,616	\$530	\$389	\$0	\$141	\$0	UM-H	VNX HARDWARE
NB-DS6F-100TU	VNX 100G FLASH UPG-60X3.5IN DRV DAE N	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
NB-DS6F-100U	VNX 100G FLASH UPG-60X3.5IN DRV DAE N	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
NB-DS6F-200	VNX 200GB 520BPS FLASH 3.5INX60 DRV	\$6,720	26%	\$4,973	\$1,008	\$739	\$0	\$269	\$0	UM-H	VNX HARDWARE
NB-DS6F-200TU	VNX 200G FLASH UPG-60X3.5IN DRV DAE N	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	VNX HARDWARE
NB-DS6F-200U	VNX 200GB SAS FLASH UPG-60X3.5IN DRIVE	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	VNX HARDWARE
NB-VS07-020	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,245	26%	\$921	\$187	\$137	\$0	\$50	\$0	UM-H	VNX HARDWARE
NB-VS07-020U	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,685	26%	\$1,247	\$187	\$136	\$0	\$50	\$0	UM-H	VNX HARDWARE
NB-VS07-030	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,805	26%	\$1,336	\$271	\$199	\$0	\$72	\$0	UM-H	VNX HARDWARE
NB-VS07-030U	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$2,435	26%	\$1,802	\$271	\$197	\$0	\$72	\$0	UM-H	VNX HARDWARE
NB-VS07-040	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$2,245	26%	\$1,661	\$337	\$247	\$0	\$90	\$0	UM-H	VNX HARDWARE
NB-VS07-040TU	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$3,030	26%	\$2,242	\$337	\$245	\$0	\$90	\$0	UM-H	VNX HARDWARE
NB-VS07-040U	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$3,030	26%	\$2,242	\$337	\$245	\$0	\$90	\$0	UM-H	VNX HARDWARE
NB-VS10-300	NEBS 3.5 IN 300GB 10K 520BPS 6GB SAS	\$770	26%	\$570	\$116	\$85	\$0	\$31	\$0	UM-H	VNX HARDWARE
NB-VS10-600	NEBS 3.5 IN 600GB 10K 520BPS 6GB SAS	\$1,205	26%	\$892	\$181	\$133	\$0	\$48	\$0	UM-H	VNX HARDWARE
NB-VS10-600TU	VNX 600G 10K UPG DRV-15X3.5IN DPE/DAE N	\$1,660	26%	\$1,228	\$184	\$134	\$0	\$49	\$0	UM-H	VNX HARDWARE
NB-VS10-600U	VNX 600G 10K UPG DRV-15X3.5IN DPE/DAE N	\$1,660	26%	\$1,228	\$184	\$134	\$0	\$49	\$0	UM-H	VNX HARDWARE
NB-VS10-900	NEBS 3.5 IN 900GB 10K 520BPS 6GB SAS	\$1,710	26%	\$1,265	\$257	\$188	\$0	\$68	\$0	UM-H	VNX HARDWARE
NB-VS10-900TU	VNX 900G 10K UPG DRV-15X3.5IN DPE/DAE N	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$70	\$0	UM-H	VNX HARDWARE
NB-VS10-900U	VNX 900G 10K UPG DRV-15X3.5IN DPE/DAE N	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$70	\$0	UM-H	VNX HARDWARE
NB-VS15-300	NEBS 3.5 IN 300GB 15K 520BPS 6GB SAS	\$1,015	26%	\$751	\$152	\$112	\$0	\$41	\$0	UM-H	VNX HARDWARE
NB-VS15-300TU	VNX 300G 15K UPG DRV-15X3.5IN DPE/DAE N	\$1,370	26%	\$1,014	\$152	\$111	\$0	\$41	\$0	UM-H	VNX HARDWARE
NB-VS15-300U	VNX 300G 15K UPG DRV-15X3.5IN DPE/DAE N	\$1,370	26%	\$1,014	\$152	\$111	\$0	\$41	\$0	UM-H	VNX HARDWARE
NB-VS15-600	NEBS 3.5 IN 600GB 15K 520BPS 6GB SAS	\$1,615	26%	\$1,195	\$242	\$178	\$0	\$65	\$0	UM-H	VNX HARDWARE
NB-VS15-600TU	VNX 600G 15K UPG DRV-15X3.5IN DPE/DAE N	\$2,180	26%	\$1,613	\$242	\$177	\$0	\$65	\$0	UM-H	VNX HARDWARE
NB-VS15-600U	VNX 600G 15K UPG DRV-15X3.5IN DPE/DAE N	\$2,180	26%	\$1,613	\$242	\$177	\$0	\$65	\$0	UM-H	VNX HARDWARE
NB-VS6F-100	NEBS 3.5 IN 100GB FLASH DRV 6GB SAS	\$3,535	26%	\$2,616	\$530	\$389	\$0	\$141	\$0	UM-H	VNX HARDWARE
NB-VS6F-100TU	VNX 100G UPG FLASH-15X3.5IN DPE/DAE N	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
NB-VS6F-100U	VNX 100G UPG FLASH-15X3.5IN DPE/DAE N	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
NB-VS6F-200	200GB SAS FLASH-15X3.5IN DPE/DAE-NEBS	\$6,720	26%	\$4,973	\$1,008	\$739	\$0	\$269	\$0	UM-H	VNX HARDWARE
NB-VS6F-200TU	VNX 200G UPG FLASH-15X3.5IN DPE/DAE N	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	VNX HARDWARE
NB-VS6F-200U	200GB SAS FLASH-15X3.5IN DPE/DAE-NEBS-UP	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	VNX HARDWARE
ONX52DP60015F	ONX5200 DPE 25X2.5" DR-8X600G15K-FLD INS	\$21,280	26%	\$15,747	\$3,192	\$2,341	\$0	\$851	\$0	UM	VNX HARDWARE
ONXB54DP25F	OEM VNXB54 DPE, 25X2.5" DR- BLOCK FIELD	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$331	\$0	UM	VNX HARDWARE
ONXB54DP25M	OEM VNXB54 DPE, 25X2.5" DR- MINI RACK	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$331	\$0	UM	VNX HARDWARE
ONXB56DP25F	OEM VNXB56 DPE 25X2.5" DR- FIELD INST	\$13,657	26%	\$10,106	\$2,049	\$1,502	\$0	\$546	\$0	UM	VNX HARDWARE
ONXB56DP25M	OEM VNXB56 DPE 25X2.5" DR- MINI RACK	\$13,657	26%	\$10,106	\$2,049	\$1,502	\$0	\$546	\$0	UM	VNX HARDWARE
ONXB58DP25	OEM VNXB58 DPE 25X2.5" DR- EMC RACK	\$23,120	26%	\$17,109	\$3,468	\$2,543	\$0	\$925	\$0	UM	VNX HARDWARE
ONXB58DP25F	OEM VNXB58 DPE 25X2.5" DR- FIELD INST	\$23,120	26%	\$17,109	\$3,468	\$2,543	\$0	\$925	\$0	UM	VNX HARDWARE
ONXB6GSDAE15	VNXB 15X3.5" 6G SAS EXP DAE-EMC RACK	\$3,488	26%	\$2,581	\$523	\$384	\$0	\$140	\$0	UM	VNX HARDWARE
ONXB6GSDAE15F	VNXB 15X3.5" 6G SAS EXP DAE-FIELD INST	\$3,488	26%	\$2,581	\$523	\$384	\$0	\$140	\$0	UM	VNX HARDWARE
ONXB6GSDAE25	VNXB 25X2.5" 6G SAS EXP DAE-EMC RACK	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$198	\$0	UM	VNX HARDWARE
ONXB6GSDAE25F	VNXB 25X2.5" 6G SAS EXP DAE-FIELD INST	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$198	\$0	UM	VNX HARDWARE
ONXB6GSDAE25P	VNXB 25X2.5" 6G SAS PRI DAE-EMC RACK	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$198	\$0	UM	VNX HARDWARE
ONXB6GSDAE25V	VNXB 25X2.5" 6G SAS PRI DAE-FIELD INST	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$198	\$0	UM	VNX HARDWARE
ONXBCS2	VNXB 2ND CONTROL STATION-EMC RACK	\$1,935	26%	\$1,432	\$290	\$213	\$0	\$77	\$0	UM	VNX HARDWARE
ONXBCS2M	VNXB 2ND CONTROL ST FIELD MINI-RACK	\$1,935	26%	\$1,432	\$290	\$213	\$0	\$77	\$0	UM	VNX HARDWARE
ONXBCS2U	VNXB 2ND CTR STAT-FIELD UPGRADE	\$2,612	26%	\$1,933	\$392	\$287	\$0	\$104	\$0	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
PW40U60-RSS	RACK-40U-60 PWR CORD R&S	\$880	10%	\$792	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
PW40U60-RSV	CAB QUAD POWER CORD US R&S CONNECTOR	\$1,530	26%	\$1,132	\$0	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
PW40U60-USV	RACK-40U-60 PWR CORD US	\$460	10%	\$414	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
PW40U-60-USV	CAB QUAD POWER CORD US TWISTLOCK	\$800	26%	\$592	\$0	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SAS-FLEX-2M	QTY 2 MSAS TO MSAS 2M FLEX CBLs	\$955	26%	\$707	\$0	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SAS-FLEX-3M	QTY 2 MSAS TO MSAS 3M FLEX CBLs	\$1,432	26%	\$1,060	\$0	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SAS-FLEX-5M	QTY 2 MSAS TO MSAS 5M FLEX CBLs	\$2,386	26%	\$1,766	\$0	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SAS-FLEX-8M	QTY 2 MSAS TO MSAS 8M FLEX CBLs	\$3,818	26%	\$2,825	\$0	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SASHD-FLEX-2M	QTY 2 MSAS TO MSASHD 2M FLEX CBLs	\$1,286	26%	\$952	\$0	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SASHD-FLEX-3M	QTY 2 MSAS TO MSASHD 3M FLEX CBLs	\$1,928	26%	\$1,427	\$0	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SASHD-FLEX-5M	QTY 2 MSAS TO MSASHD 5M FLEX CBLs	\$3,214	26%	\$2,378	\$0	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SASHD-FLEX-8M	QTY 2 MSAS TO MSASHD 8M FLEX CBLs	\$5,143	26%	\$3,806	\$0	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SFPTWNACT-1MS	QTY 2 SFP+ TO SFP+1M ACTIVE 8G/10G CABLE	\$300	10%	\$270	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
SFPTWNACT-3MS	QTY 2 SFP+ TO SFP+3M ACTIVE 8G/10G CABLE	\$360	10%	\$324	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
SFPTWNACT-5MS	QTY 2 SFP+ TO SFP+ 5M ACTIVE 10G CABLE	\$440	10%	\$396	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
SPE-TELCO-2US	TELCO RAIL KIT FOR THE 2U AC SPE	\$300	10%	\$270	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
SPE-TELCO-2UV	TELCO RAIL KIT FOR THE 2U AC SPE	\$522	26%	\$386	\$0	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SPST-2GBS	TELCO RAIL KIT FOR THE 1U SPS	\$300	10%	\$270	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
SPST-2GBV	TELCO RAIL KIT FOR THE 1U SPS	\$522	26%	\$386	\$0	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
V2-DAE-N-25-A	25 x 2.5 IN 2U DAE FIELD INSTALL	\$3,343	10%	\$3,009	\$501	\$368	\$0	\$134	\$0	\$0	UE	VNX HARDWARE
V2-DAE-N-25-D	2U DAE;25X2.5IN;DC POWER CUSTOMER INSTAL	\$3,510	10%	\$3,159	\$527	\$386	\$0	\$140	\$0	\$0	UE	VNX HARDWARE
V2-DAE-R-25-A	25X2.5 IN 2U DAE FACTORY INSTALL	\$3,343	10%	\$3,009	\$501	\$368	\$0	\$134	\$0	\$0	UE	VNX HARDWARE
V3-DAE-N-15	3U DAE WITH 15X3.5 INCH DRIVE SLOTS	\$2,360	10%	\$2,124	\$354	\$260	\$0	\$94	\$0	\$0	UE	VNX HARDWARE
V3-DAE-N-15D	3U DAE 15X3.5IN DC POWER;CUSTOMER INSTAL	\$2,478	10%	\$2,230	\$372	\$273	\$0	\$99	\$0	\$0	UE	VNX HARDWARE
V3-DAE-R-15	DAE WITH 15X3.5 IN DRV SLOTS WITH RCK	\$2,360	10%	\$2,124	\$354	\$260	\$0	\$94	\$0	\$0	UE	VNX HARDWARE
V3-2S10-600	2.5 IN 600GB 10K 6GB SAS DISK DRIVE	\$600	10%	\$540	\$90	\$66	\$0	\$24	\$0	\$0	UE	VNX HARDWARE
V3-2S10-600TU	VNX 51/53 600GB 10K DRV-25X2.5 DPE/DAE	\$955	10%	\$860	\$105	\$77	\$0	\$28	\$0	\$0	UE	VNX HARDWARE
V3-2S10-600U	VNX 51/53 600GB 10K DRV-25X2.5 DPE/DAE	\$810	10%	\$729	\$89	\$66	\$0	\$23	\$0	\$0	UE	VNX HARDWARE
V3-2S10-900	2.5 IN 900GB 10K 6GB SAS DISK DRIVE	\$820	10%	\$738	\$123	\$90	\$0	\$33	\$0	\$0	UE	VNX HARDWARE
V3-2S10-900TU	VNX51/53 900GB 10K 25X2.5IN DRV DPE/DAE	\$1,290	10%	\$1,161	\$142	\$104	\$0	\$37	\$0	\$0	UE	VNX HARDWARE
V3-2S10-900U	VNX51/53 900GB 10K 25X2.5IN DRV DPE/DAE	\$1,095	10%	\$986	\$120	\$89	\$0	\$32	\$0	\$0	UE	VNX HARDWARE
V3-2S6F-100	2.5 IN 100GB 6GB SAS FLASH DRIVE	\$1,985	10%	\$1,787	\$298	\$218	\$0	\$79	\$0	\$0	UE	VNX HARDWARE
V3-2S6F-100TU	VNX 51/53 100GB FLSH-25X2.5 DRV DPE/DAE	\$3,155	10%	\$2,840	\$347	\$256	\$0	\$92	\$0	\$0	UE	VNX HARDWARE
V3-2S6F-100U	VNX 51/53 100GB FLSH-25X2.5 DRV DPE/DAE	\$2,680	10%	\$2,412	\$295	\$217	\$0	\$78	\$0	\$0	UE	VNX HARDWARE
V3-2S6F-200	2.5 IN 200GB 6GB SAS FLASH DRIVE	\$3,755	10%	\$3,380	\$563	\$413	\$0	\$150	\$0	\$0	UE	VNX HARDWARE
V3-2S6F-200TU	VNX 51/53 200GB FLSH-25X2.5 DRV DPE/DAE	\$5,970	10%	\$5,373	\$657	\$484	\$0	\$173	\$0	\$0	UE	VNX HARDWARE
V3-2S6F-200U	VNX 51/53 200GB FLSH-25X2.5 DRV DPE/DAE	\$5,075	10%	\$4,568	\$558	\$411	\$0	\$147	\$0	\$0	UE	VNX HARDWARE
V3-VS07-010	1TB 7200RPM 6GB SAS DISK DRIVE	\$400	10%	\$360	\$60	\$44	\$0	\$16	\$0	\$0	UE	VNX HARDWARE
V3-VS07-020	2TB 7200RPM 6GB SAS DISK DRIVE	\$625	10%	\$563	\$94	\$69	\$0	\$25	\$0	\$0	UE	VNX HARDWARE
V3-VS07-020TU	VNX51/53 2TB NL-SAS UP DRV-15X3.5 DPEDAE	\$990	10%	\$891	\$109	\$80	\$0	\$29	\$0	\$0	UE	VNX HARDWARE
V3-VS07-020U	VNX51/53 2TB NL-SAS UP DRV-15X3.5 DPEDAE	\$840	10%	\$756	\$92	\$68	\$0	\$24	\$0	\$0	UE	VNX HARDWARE
V3-VS07-030	3.5 IN 3TB 7.2K 6GB SAS DISK DRIVE	\$890	10%	\$801	\$134	\$98	\$0	\$36	\$0	\$0	UE	VNX HARDWARE
V3-VS07-030TU	VNX 3TB NL SAS DRV UPG-15X3.5IN DPE/DAE	\$1,410	10%	\$1,269	\$155	\$114	\$0	\$41	\$0	\$0	UE	VNX HARDWARE
V3-VS07-030U	VNX 3TB NL SAS DRV UPG-15X3.5IN DPE/DAE	\$1,200	10%	\$1,080	\$132	\$97	\$0	\$35	\$0	\$0	UE	VNX HARDWARE
V3-VS07-040	3.5 IN 4TB 7.2K 6GB SAS DISK DRIVE	\$1,085	10%	\$977	\$163	\$119	\$0	\$43	\$0	\$0	UE	VNX HARDWARE
V3-VS07-040TU	VNX 4TB NL SAS DRV UPG-15X3.5IN DPE/DAE	\$1,670	10%	\$1,503	\$184	\$135	\$0	\$48	\$0	\$0	UE	VNX HARDWARE
V3-VS07-040U	VNX51/53 4TB NL SAS DRV DPE/DAE UPGRADE	\$1,420	10%	\$1,278	\$156	\$115	\$0	\$41	\$0	\$0	UE	VNX HARDWARE
V3-VS10-300	3.5 IN 300GB 10K 6GB SAS DISK DRIVE	\$440	10%	\$396	\$66	\$48	\$0	\$18	\$0	\$0	UE	VNX HARDWARE
V3-VS10-300TU	VNX51/53 300GB10KSAS UP DRV15X3.5DPE/DAE	\$695	10%	\$626	\$76	\$56	\$0	\$20	\$0	\$0	UE	VNX HARDWARE
V3-VS10-300U	VNX51/53 300GB10KSAS UP DRV15X3.5DPE/DAE	\$590	10%	\$531	\$65	\$48	\$0	\$17	\$0	\$0	UE	VNX HARDWARE
V3-VS10-600	3.5 IN 600GB 10K 6GB SAS DISK DRIVE	\$600	10%	\$540	\$90	\$66	\$0	\$24	\$0	\$0	UE	VNX HARDWARE
V3-VS10-600TU	VNX51/53 600GB 10K SAS UPDRV15X3.5DPEDAE	\$955	10%	\$860	\$105	\$77	\$0	\$28	\$0	\$0	UE	VNX HARDWARE
V3-VS10-600U	VNX51/53 600GB 10K SAS UPDRV15X3.5DPEDAE	\$810	10%	\$729	\$89	\$66	\$0	\$23	\$0	\$0	UE	VNX HARDWARE
V3-VS10-900	3.5 IN 900GB 10K SAS DISK DRIVE	\$820	10%	\$738	\$123	\$90	\$0	\$33	\$0	\$0	UE	VNX HARDWARE
V3-VS10-900TU	VNX 33/35 900G10KDRV-15X3.5IN DPE/DAE U	\$1,420	10%	\$1,278	\$156	\$115	\$0	\$41	\$0	\$0	UE	VNX HARDWARE
V3-VS10-900U	VNX 51/53 900G10KDRV-15X3.5IN DPE/DAE U	\$1,205	10%	\$1,085	\$133	\$98	\$0	\$35	\$0	\$0	UE	VNX HARDWARE
V3-VS15-300	300GB 15K SAS DISK DRIVE	\$560	10%	\$504	\$84	\$62	\$0	\$22	\$0	\$0	UE	VNX HARDWARE
V3-VS15-300TU	VNX51/53 300GB15K SAS UPGDRV15X3.5DPEDAE	\$890	10%	\$801	\$98	\$72	\$0	\$26	\$0	\$0	UE	VNX HARDWARE
V3-VS15-300U	VNX51/53 300GB15K SAS UPGDRV15X3.5DPEDAE	\$755	10%	\$680	\$83	\$61	\$0	\$22	\$0	\$0	UE	VNX HARDWARE
V3-VS15-600	600GB 15K SAS DISK DRIVE	\$885	10%	\$797	\$133	\$97	\$0	\$35	\$0	\$0	UE	VNX HARDWARE
V3-VS15-600TU	VNX51/53 600GB15K SAS UPGDRV15X3.5DPEDAE	\$1,415	10%	\$1,274	\$156	\$115	\$0	\$41	\$0	\$0	UE	VNX HARDWARE
V3-VS15-600U	VNX51/53 600GB15K SAS UPGDRV15X3.5DPEDAE	\$1,205	10%	\$1,085	\$133	\$98	\$0	\$35	\$0	\$0	UE	VNX HARDWARE
V3-VS6F-100	100GB FLASH DRIVE	\$1,995	10%	\$1,796	\$299	\$219	\$0	\$80	\$0	\$0	UE	VNX HARDWARE
V3-VS6F-100TU	VNX51/53 100GB SAS FLSH UPG15X3.5DPEDAE	\$3,165	10%	\$2,849	\$348	\$256	\$0	\$92	\$0	\$0	UE	VNX HARDWARE
V3-VS6F-100U	VNX51/53 100GB SAS FLSH UPG15X3.5DPEDAE	\$2,690	10%	\$2,421	\$296	\$218	\$0	\$78	\$0	\$0	UE	VNX HARDWARE
V3-VS6F-200	3.5IN 200GB 6GB SAS S20BPS FLASH DRIVE	\$3,780	10%	\$3,402	\$567	\$416	\$0	\$151	\$0	\$0	UE	VNX HARDWARE
V3-VS6F-200TU	VNX51/53 200GB SAS FLSH UPG15X3.5DPEDAE	\$6,000	10%	\$5,400	\$660	\$486	\$0	\$174	\$0	\$0	UE	VNX HARDWARE
V3-VS6F-200U	VNX51/53 200GB SAS FLSH UPG15X3.5DPEDAE	\$5,100	10%	\$4,590	\$561	\$413	\$0	\$148	\$0	\$0	UE	VNX HARDWARE
V4-2S07-010	VNX 1TB NL SAS 25X2.5 DPE/DAE	\$895	26%	\$662	\$134	\$98	\$0	\$36	\$0	\$0	UM	VNX HARDWARE
V4-2S07-010TU	VNX 1TB NL SAS 25X2.5 DPE/DAE UPG	\$1,205	26%	\$892	\$133	\$98	\$0	\$35	\$0	\$0	UM	VNX HARDWARE
V4-2S07-010U	VNX 1TB NL SAS 25X2.5 DPE/DAE UPG	\$1,205	26%	\$892	\$133	\$98	\$0	\$35	\$0	\$0	UM	VNX HARDWARE
V4-2S10-012	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE	\$1,435	26%	\$1,062	\$215	\$158	\$0	\$57	\$0	\$0	UM	VNX HARDWARE
V4-2S10-012TU	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE UPG	\$1,890	26%	\$1,399	\$208	\$153	\$0	\$55	\$0	\$0	UM	VNX HARDWARE
V4-2S10-012U	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE UPG	\$1,945	26%	\$1,439	\$214	\$158	\$0	\$56	\$0	\$0	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
V4-2S10-600	VNX 600GB 10K SAS 25X2.5 DPE/DAE	\$860	26%	\$636	\$129	\$95	\$0	\$34	\$0	UM	VNX HARDWARE
V4-2S10-600TU	VNX 600GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,165	26%	\$862	\$128	\$94	\$0	\$34	\$0	UM	VNX HARDWARE
V4-2S10-600U	VNX 600GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,165	26%	\$862	\$128	\$94	\$0	\$34	\$0	UM	VNX HARDWARE
V4-2S10-900	VNX 900GB 10K SAS 25X2.5 DPE/DAE	\$1,135	26%	\$840	\$170	\$125	\$0	\$45	\$0	UM	VNX HARDWARE
V4-2S10-900TU	VNX 900GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,530	26%	\$1,132	\$168	\$124	\$0	\$44	\$0	UM	VNX HARDWARE
V4-2S10-900U	VNX 900GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,530	26%	\$1,132	\$168	\$124	\$0	\$44	\$0	UM	VNX HARDWARE
V4-2S15-300	VNX 300GB 15K SAS 25X2.5 DPE/DAE	\$1,245	26%	\$921	\$187	\$137	\$0	\$50	\$0	UM	VNX HARDWARE
V4-2S15-300TU	VNX 300GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,680	26%	\$1,243	\$185	\$136	\$0	\$49	\$0	UM	VNX HARDWARE
V4-2S15-300U	VNX 300GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,680	26%	\$1,243	\$185	\$136	\$0	\$49	\$0	UM	VNX HARDWARE
V4-2S15-600	VNX2 600GB 15K SAS 25X2.5 DPE/DAE	\$1,395	26%	\$1,032	\$209	\$153	\$0	\$56	\$0	UM	VNX HARDWARE
V4-2S15-600TU	VNX2 600GB 15K SAS 25X2.5 TAA UPG	\$1,885	26%	\$1,395	\$207	\$153	\$0	\$55	\$0	UM	VNX HARDWARE
V4-2S15-600U	VNX2 600GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,885	26%	\$1,395	\$207	\$153	\$0	\$55	\$0	UM	VNX HARDWARE
V4-2S6F-100	VNX 100GB SSD 25X2.5 DPE/DAE	\$2,435	26%	\$1,802	\$365	\$268	\$0	\$97	\$0	UM	VNX HARDWARE
V4-2S6F-100TU	VNX 100GB EFD 25X2.5 DPE/DAE UPG	\$3,290	26%	\$2,435	\$362	\$266	\$0	\$95	\$0	UM	VNX HARDWARE
V4-2S6F-100U	VNX 100GB SSD 25X2.5 DPE/DAE UPG	\$3,290	26%	\$2,435	\$362	\$266	\$0	\$95	\$0	UM	VNX HARDWARE
V4-2S6F-200	VNX 200GB SSD 25X2.5 DPE/DAE	\$3,845	26%	\$2,845	\$577	\$423	\$0	\$154	\$0	UM	VNX HARDWARE
V4-2S6F-200TU	VNX 200GB EFD 25X2.5 DPE/DAE UPG	\$5,190	26%	\$3,841	\$571	\$420	\$0	\$151	\$0	UM	VNX HARDWARE
V4-2S6F-200U	VNX 200GB SSD 25X2.5 DPE/DAE UPG	\$5,190	26%	\$3,841	\$571	\$420	\$0	\$151	\$0	UM	VNX HARDWARE
V4-2S6FX1.6TB-10	Flash Power Pack VNX2 1.6TB 10X2.5	\$97,900	26%	\$72,446	\$14,685	\$10,769	\$0	\$3,916	\$0	UM	VNX HARDWARE
V4-2S6FX1.6TB-25	Flash Power Pack VNX2 1.6TB 25X2.5	\$244,750	26%	\$181,115	\$36,713	\$26,923	\$0	\$9,790	\$0	UM	VNX HARDWARE
V4-2S6FX1.6TB-10U	Flash Power Pack VNX2 1.6TB 10X2.5 UPG	\$117,450	26%	\$86,913	\$12,920	\$9,513	\$0	\$3,406	\$0	UM	VNX HARDWARE
V4-2S6FX-1600	VNX 1600GB MLC SSD 25X2.5 DAE	\$9,790	26%	\$7,245	\$1,469	\$1,077	\$0	\$392	\$0	UM	VNX HARDWARE
V4-2S6FX-1600TU	VNX 1600GB MLC SSD 25X2.5 DAE U/G	\$11,745	26%	\$8,691	\$1,292	\$951	\$0	\$341	\$0	UM	VNX HARDWARE
V4-2S6FX-1600U	VNX 1600GB MLC SSD 25X2.5 DAE U/G	\$11,745	26%	\$8,691	\$1,292	\$951	\$0	\$341	\$0	UM	VNX HARDWARE
V4-2S6FX-200	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE	\$2,130	26%	\$1,576	\$320	\$234	\$0	\$85	\$0	UM	VNX HARDWARE
V4-2S6FX-200-10	Flash Power Pack VNX2 200GB 10X2.5	\$21,300	26%	\$15,762	\$3,195	\$2,343	\$0	\$852	\$0	UM	VNX HARDWARE
V4-2S6FX-200-100	Flash Power Pack VNX2 200GB 100X2.5	\$185,400	26%	\$137,196	\$27,810	\$20,394	\$0	\$7,416	\$0	UM	VNX HARDWARE
V4-2S6FX-200-21	Flash Power Pack VNX2 200GB 21X2.5	\$44,730	26%	\$33,100	\$6,710	\$4,920	\$0	\$1,789	\$0	UM	VNX HARDWARE
V4-2S6FX-200-25	Flash Power Pack VNX2 200GB 25X2.5	\$53,250	26%	\$39,405	\$7,988	\$5,858	\$0	\$2,130	\$0	UM	VNX HARDWARE
V4-2S6FX-200-50	Flash Power Pack VNX2 200GB 50X2.5	\$100,425	26%	\$74,315	\$15,064	\$11,047	\$0	\$4,017	\$0	UM	VNX HARDWARE
V4-2S6FX-200TU	VNX 200GB FAST VP EFD 25X2.5 DPE/DAE UPG	\$2,555	26%	\$1,891	\$281	\$207	\$0	\$74	\$0	UM	VNX HARDWARE
V4-2S6FX-200TU-100	Flash Power Pack VNX2 200GB 100X2.5 UPG	\$222,480	26%	\$164,635	\$24,473	\$18,021	\$0	\$6,452	\$0	UM	VNX HARDWARE
V4-2S6FX-200TU-50	Flash Power Pack VNX2 200GB 50X2.5 UPG	\$120,510	26%	\$89,177	\$13,256	\$9,761	\$0	\$3,495	\$0	UM	VNX HARDWARE
V4-2S6FX-200U	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE UPG	\$2,555	26%	\$1,891	\$281	\$207	\$0	\$74	\$0	UM	VNX HARDWARE
V4-2S6FX-200U-10	Flash Power Pack VNX2 200GB 10X2.5 UPG	\$25,550	26%	\$18,907	\$2,811	\$2,070	\$0	\$741	\$0	UM	VNX HARDWARE
V4-2S6FX-200U-100	Flash Power Pack VNX2 200GB 100X2.5 UPG	\$222,480	26%	\$164,635	\$24,473	\$18,021	\$0	\$6,452	\$0	UM	VNX HARDWARE
V4-2S6FX-200U-21	Flash Power Pack VNX2 200GB 21X2.5 UPG	\$53,655	26%	\$39,705	\$5,902	\$4,346	\$0	\$1,556	\$0	UM	VNX HARDWARE
V4-2S6FX-200U-25	Flash Power Pack VNX2 200GB 25X2.5 UPG	\$63,875	26%	\$47,268	\$7,026	\$5,174	\$0	\$1,852	\$0	UM	VNX HARDWARE
V4-2S6FX-200U-50	Flash Power Pack VNX2 200GB 50X2.5 UPG	\$120,510	26%	\$89,177	\$13,256	\$9,761	\$0	\$3,495	\$0	UM	VNX HARDWARE
V4-2S6FX-400	VNX 400GB FAST VP SSD 25X2.5 DPE/DAEE	\$3,390	26%	\$2,509	\$509	\$373	\$0	\$136	\$0	UM	VNX HARDWARE
V4-2S6FX-400-10	Flash Power Pack VNX2 400GB 10X2.5	\$33,900	26%	\$25,086	\$5,085	\$3,729	\$0	\$1,356	\$0	UM	VNX HARDWARE
V4-2S6FX-400-21	Flash Power Pack VNX2 400GB 21X2.5	\$71,190	26%	\$52,681	\$10,679	\$7,831	\$0	\$2,848	\$0	UM	VNX HARDWARE
V4-2S6FX-400-25	Flash Power Pack VNX2 400GB 25X2.5	\$84,750	26%	\$62,715	\$12,713	\$9,323	\$0	\$3,390	\$0	UM	VNX HARDWARE
V4-2S6FX-400-50	Flash Power Pack VNX2 400GB 50X2.5	\$169,500	26%	\$125,430	\$25,425	\$18,645	\$0	\$6,780	\$0	UM	VNX HARDWARE
V4-2S6FX-400TU	VNX 400GB FAST VP EFD 25X2.5 DPE/DAE UPG	\$4,070	26%	\$3,012	\$448	\$330	\$0	\$118	\$0	UM	VNX HARDWARE
V4-2S6FX-400TU-50	Flash Power Pack VNX2 400GB 50X2.5 UPG	\$203,500	26%	\$150,590	\$22,385	\$16,484	\$0	\$5,902	\$0	UM	VNX HARDWARE
V4-2S6FX-400U	VNX 400GB FAST VP SSD 25X2.5 DPE/DAE UPG	\$4,070	26%	\$3,012	\$448	\$330	\$0	\$118	\$0	UM	VNX HARDWARE
V4-2S6FX-400U-10	Flash Power Pack VNX2 400GB 10X2.5 UPG	\$40,700	26%	\$30,118	\$4,477	\$3,297	\$0	\$1,180	\$0	UM	VNX HARDWARE
V4-2S6FX-400U-21	Flash Power Pack VNX2 400GB 21X2.5 UPG	\$85,470	26%	\$63,248	\$9,402	\$6,923	\$0	\$2,479	\$0	UM	VNX HARDWARE
V4-2S6FX-400U-25	Flash Power Pack VNX2 400GB 25X2.5 UPG	\$101,750	26%	\$75,295	\$11,193	\$8,242	\$0	\$2,951	\$0	UM	VNX HARDWARE
V4-2S6FX-400U-50	Flash Power Pack VNX2 400GB 50X2.5 UPG	\$203,500	26%	\$150,590	\$22,385	\$16,484	\$0	\$5,902	\$0	UM	VNX HARDWARE
V4-2S6FX-800-10	Flash Power Pack VNX2 800GB 10X2.5	\$59,950	26%	\$44,363	\$8,993	\$6,595	\$0	\$2,398	\$0	UM	VNX HARDWARE
V4-2S6FX-800U-10	Flash Power Pack VNX2 800GB 10X2.5 UPG	\$71,950	26%	\$53,243	\$7,915	\$5,828	\$0	\$2,087	\$0	UM	VNX HARDWARE
V4-D2S10-012	VNX 1.2TB 10K SAS 120X2.5 DAE	\$1,435	26%	\$1,062	\$215	\$158	\$0	\$57	\$0	UM	VNX HARDWARE
V4-D2S10-012TU	VNX 1.2TB 10K SAS 120X2.5 DAE UPG	\$1,890	26%	\$1,399	\$208	\$153	\$0	\$55	\$0	UM	VNX HARDWARE
V4-D2S10-012U	VNX 1.2TB 10K SAS 120X2.5 DAE UPG	\$1,945	26%	\$1,439	\$214	\$158	\$0	\$56	\$0	UM	VNX HARDWARE
V4-D2S10-600	VNX 600GB 10K SAS 120X2.5 DAE	\$860	26%	\$636	\$129	\$95	\$0	\$34	\$0	UM	VNX HARDWARE
V4-D2S10-600TU	VNX 600GB 10K SAS 120X2.5 DAE UPG	\$1,165	26%	\$862	\$128	\$94	\$0	\$34	\$0	UM	VNX HARDWARE
V4-D2S10-600U	VNX 600GB 10K SAS 120X2.5 DAE UPG	\$1,165	26%	\$862	\$128	\$94	\$0	\$34	\$0	UM	VNX HARDWARE
V4-D2S10-900	VNX 900GB 10K SAS 120X2.5 DAE	\$1,135	26%	\$840	\$170	\$125	\$0	\$45	\$0	UM	VNX HARDWARE
V4-D2S10-900TU	VNX 900GB 10K SAS 120X2.5 DAE UPG	\$1,530	26%	\$1,132	\$168	\$124	\$0	\$44	\$0	UM	VNX HARDWARE
V4-D2S10-900U	VNX 900GB 10K SAS 120X2.5 DAE UPG	\$1,530	26%	\$1,132	\$168	\$124	\$0	\$44	\$0	UM	VNX HARDWARE
V4-D2S15-300	VNX 300GB 15K SAS 120X2.5 DAE	\$1,245	26%	\$921	\$187	\$137	\$0	\$50	\$0	UM	VNX HARDWARE
V4-D2S15-300TU	VNX 300GB 15K SAS 120X2.5 DAE UPG	\$1,680	26%	\$1,243	\$185	\$136	\$0	\$49	\$0	UM	VNX HARDWARE
V4-D2S15-300U	VNX 300GB 15K SAS 120X2.5 DAE UPG	\$1,680	26%	\$1,243	\$185	\$136	\$0	\$49	\$0	UM	VNX HARDWARE
V4-D2S15-600	VNX 600GB 15K SAS 120X2.5 DAE	\$1,395	26%	\$1,032	\$209	\$153	\$0	\$56	\$0	UM	VNX HARDWARE
V4-D2S15-600TU	VNX 600GB 15K SAS 120X2.5 DAE UPG	\$1,885	26%	\$1,395	\$207	\$153	\$0	\$55	\$0	UM	VNX HARDWARE
V4-D2S15-600U	VNX 600GB 15K SAS 120X2.5 DAE UPG	\$1,885	26%	\$1,395	\$207	\$153	\$0	\$55	\$0	UM	VNX HARDWARE
V4-D2S6F-100	VNX 100GB EFD 120X2.5 DAE	\$2,435	26%	\$1,802	\$365	\$268	\$0	\$97	\$0	UM	VNX HARDWARE
V4-D2S6F-100TU	VNX 100GB EFD 120X2.5 DAE UPG	\$3,290	26%	\$2,435	\$362	\$266	\$0	\$95	\$0	UM	VNX HARDWARE
V4-D2S6F-100U	VNX 100GB EFD 120X2.5 DAE UPG	\$3,290	26%	\$2,435	\$362	\$266	\$0	\$95	\$0	UM	VNX HARDWARE
V4-D2S6F-200	VNX 200GB EFD 120X2.5 DAE	\$3,845	26%	\$2,845	\$577	\$423	\$0	\$154	\$0	UM	VNX HARDWARE
V4-D2S6F-200TU	VNX 200GB EFD 120X2.5 DAE UPG	\$5,190	26%	\$3,841	\$571	\$420	\$0	\$151	\$0	UM	VNX HARDWARE
V4-D2S6F-200U	VNX 200GB EFD 120X2.5 DAE UPG	\$5,190	26%	\$3,841	\$571	\$420	\$0	\$151	\$0	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
V4-D256FX1.6TB-25	Flash Power Pack VNX2 1.6TB 25X2.5D	\$244,750	26%	\$181,115	\$36,713	\$26,923	\$0	\$9,790	\$0	UM	VNX HARDWARE
V4-D256FX-1600	VNX 1600GB MLC SSD 120X2.5 DAE	\$9,790	26%	\$7,245	\$1,469	\$1,077	\$0	\$392	\$0	UM	VNX HARDWARE
V4-D256FX-1600TU	VNX 1600GB MLC SSD 120X2.5 DAE U/G	\$11,745	26%	\$8,691	\$1,292	\$951	\$0	\$341	\$0	UM	VNX HARDWARE
V4-D256FX-1600U	VNX 1600GB MLC SSD 120X2.5 DAE U/G	\$11,745	26%	\$8,691	\$1,292	\$951	\$0	\$341	\$0	UM	VNX HARDWARE
V4-D256FX-200	VNX 200GB FAST VP EFD 120X2.5 DAE	\$2,130	26%	\$1,576	\$320	\$234	\$0	\$85	\$0	UM	VNX HARDWARE
V4-D256FX-200-10	Flash Power Pack VNX2 200GB 10X2.5D	\$21,300	26%	\$15,762	\$3,195	\$2,343	\$0	\$852	\$0	UM	VNX HARDWARE
V4-D256FX-200-100	Flash Power Pack VNX2 200GB 100X2.5D	\$185,400	26%	\$137,196	\$27,810	\$20,394	\$0	\$7,416	\$0	UM	VNX HARDWARE
V4-D256FX-200-25	Flash Power Pack VNX2 200GB 25X2.5D	\$53,250	26%	\$39,405	\$7,988	\$5,858	\$0	\$2,130	\$0	UM	VNX HARDWARE
V4-D256FX-200-50	Flash Power Pack VNX2 200GB 50X2.5D	\$100,425	26%	\$74,315	\$15,064	\$11,047	\$0	\$4,017	\$0	UM	VNX HARDWARE
V4-D256FX-200TU	VNX 200GB FAST VP EFD 120X2.5 DAE UPG	\$2,555	26%	\$1,891	\$281	\$207	\$0	\$74	\$0	UM	VNX HARDWARE
V4-D256FX-200TU100	Flash Power Pack VNX2 200GB 100X2.5D UPG	\$222,480	26%	\$164,635	\$24,473	\$18,021	\$0	\$6,452	\$0	UM	VNX HARDWARE
V4-D256FX-200TU-50	Flash Power Pack VNX2 200GB 50X2.5D UPG	\$120,510	26%	\$89,177	\$13,256	\$9,761	\$0	\$3,495	\$0	UM	VNX HARDWARE
V4-D256FX-200U	VNX 200GB FAST VP EFD120X2.5 DAE UPG	\$2,555	26%	\$1,891	\$281	\$207	\$0	\$74	\$0	UM	VNX HARDWARE
V4-D256FX-200U-10	Flash Power Pack VNX2 200GB 10X2.5D UPG	\$25,550	26%	\$18,907	\$2,811	\$2,070	\$0	\$741	\$0	UM	VNX HARDWARE
V4-D256FX-200U-100	Flash Power Pack VNX2 200GB 100X2.5D UPG	\$222,480	26%	\$164,635	\$24,473	\$18,021	\$0	\$6,452	\$0	UM	VNX HARDWARE
V4-D256FX-200U-25	Flash Power Pack VNX2 200GB 25X2.5D UPG	\$63,875	26%	\$47,268	\$7,026	\$5,174	\$0	\$1,852	\$0	UM	VNX HARDWARE
V4-D256FX-200U-50	Flash Power Pack VNX2 200GB 50X2.5D UPG	\$120,510	26%	\$89,177	\$13,256	\$9,761	\$0	\$3,495	\$0	UM	VNX HARDWARE
V4-D256FX-400	VNX 400GB FAST VP EFD 120X2.5 DAE	\$3,390	26%	\$2,509	\$509	\$373	\$0	\$136	\$0	UM	VNX HARDWARE
V4-D256FX-400-10	Flash Power Pack VNX2 400GB 10X2.5D	\$33,900	26%	\$25,086	\$5,085	\$3,729	\$0	\$1,356	\$0	UM	VNX HARDWARE
V4-D256FX-400-25	Flash Power Pack VNX2 400GB 25X2.5D	\$84,750	26%	\$62,715	\$12,713	\$9,323	\$0	\$3,390	\$0	UM	VNX HARDWARE
V4-D256FX-400-50	Flash Power Pack VNX2 400GB 50X2.5D	\$169,500	26%	\$125,430	\$25,425	\$18,645	\$0	\$6,780	\$0	UM	VNX HARDWARE
V4-D256FX-400TU	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,070	26%	\$3,012	\$448	\$330	\$0	\$118	\$0	UM	VNX HARDWARE
V4-D256FX-400TU-50	Flash Power Pack VNX2 400GB 50X2.5D UPG	\$203,500	26%	\$150,590	\$22,385	\$16,484	\$0	\$5,902	\$0	UM	VNX HARDWARE
V4-D256FX-400U	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,070	26%	\$3,012	\$448	\$330	\$0	\$118	\$0	UM	VNX HARDWARE
V4-D256FX-400U-10	Flash Power Pack VNX2 400GB 10X2.5D UPG	\$40,700	26%	\$30,118	\$4,477	\$3,297	\$0	\$1,180	\$0	UM	VNX HARDWARE
V4-D256FX-400U-25	Flash Power Pack VNX2 400GB 25X2.5D UPG	\$101,750	26%	\$75,295	\$11,193	\$8,242	\$0	\$2,951	\$0	UM	VNX HARDWARE
V4-D256FX-400U-50	Flash Power Pack VNX2 400GB 50X2.5D UPG	\$203,500	26%	\$150,590	\$22,385	\$16,484	\$0	\$5,902	\$0	UM	VNX HARDWARE
V4-D256FX-800	VNX 800GB MLC SSD 120X2.5 DAE	\$5,995	26%	\$4,436	\$899	\$659	\$0	\$240	\$0	UM	VNX HARDWARE
V4-D256FX-800-10	Flash Power Pack VNX2 800GB 10X2.5D	\$59,950	26%	\$44,363	\$8,993	\$6,595	\$0	\$2,398	\$0	UM	VNX HARDWARE
V4-D256FX-800-25	Flash Power Pack VNX2 800GB 25X2.5D	\$149,875	26%	\$110,908	\$22,481	\$16,486	\$0	\$5,995	\$0	UM	VNX HARDWARE
V4-D256FX-800TU	VNX 800GB MLC SSD 120X2.5 DAE U/G	\$7,195	26%	\$5,324	\$791	\$583	\$0	\$209	\$0	UM	VNX HARDWARE
V4-D256FX-800U	VNX 800GB MLC SSD 120X2.5 DAE U/G	\$7,195	26%	\$5,324	\$791	\$583	\$0	\$209	\$0	UM	VNX HARDWARE
V4-D256FX-800U-10	Flash Power Pack VNX2 800GB 10X2.5D UPG	\$71,950	26%	\$53,243	\$7,915	\$5,828	\$0	\$2,087	\$0	UM	VNX HARDWARE
V4-D256FX-800U-25	Flash Power Pack VNX2 800GB 25X2.5D UPG	\$179,875	26%	\$133,108	\$19,786	\$14,570	\$0	\$5,216	\$0	UM	VNX HARDWARE
V4-DS07-020	VNX 2TB NL SAS 60X3.5 DAE	\$895	26%	\$662	\$134	\$98	\$0	\$36	\$0	UM	VNX HARDWARE
V4-DS07-020TU	VNX 2TB NL SAS 60X3.5 DAE UPG	\$1,215	26%	\$899	\$134	\$98	\$0	\$35	\$0	UM	VNX HARDWARE
V4-DS07-020U	VNX 2TB NL SAS 60X3.5 DAE UPG	\$1,215	26%	\$899	\$134	\$98	\$0	\$35	\$0	UM	VNX HARDWARE
V4-DS07-030	VNX 3TB NL SAS 60X3.5 DAE	\$1,215	26%	\$899	\$182	\$134	\$0	\$49	\$0	UM	VNX HARDWARE
V4-DS07-030TU	VNX 3TB NL SAS 60X3.5 DAE UPG	\$1,640	26%	\$1,214	\$180	\$133	\$0	\$48	\$0	UM	VNX HARDWARE
V4-DS07-030U	VNX 3TB NL SAS 60X3.5 DAE UPG	\$1,640	26%	\$1,214	\$180	\$133	\$0	\$48	\$0	UM	VNX HARDWARE
V4-DS07-040	VNX 4TB NL SAS 60X3.5 DAE	\$1,365	26%	\$1,010	\$205	\$150	\$0	\$55	\$0	UM	VNX HARDWARE
V4-DS07-040TU	VNX 4TB NL SAS 60X3.5 DAE UPG	\$1,835	26%	\$1,358	\$202	\$149	\$0	\$53	\$0	UM	VNX HARDWARE
V4-DS07-040U	VNX 4TB NL SAS 60X3.5 DAE UPG	\$1,835	26%	\$1,358	\$202	\$149	\$0	\$53	\$0	UM	VNX HARDWARE
V4-DS10-012	VNX 1.2TB 10K SAS 60X3.5 DAE	\$1,435	26%	\$1,062	\$215	\$158	\$0	\$57	\$0	UM	VNX HARDWARE
V4-DS10-012TU	VNX 1.2TB 10K SAS 60X3.5 DAE UPG	\$1,945	26%	\$1,439	\$214	\$158	\$0	\$56	\$0	UM	VNX HARDWARE
V4-DS10-012U	VNX 1.2TB 10K SAS 60X3.5 DAE UPG	\$1,945	26%	\$1,439	\$214	\$158	\$0	\$56	\$0	UM	VNX HARDWARE
V4-DS10-900	VNX 900GB 10K SAS 60X3.5 DAE	\$1,135	26%	\$840	\$170	\$125	\$0	\$45	\$0	UM	VNX HARDWARE
V4-DS10-900TU	VNX 900GB 10K SAS 60X3.5 DAE UPG	\$1,530	26%	\$1,132	\$168	\$124	\$0	\$44	\$0	UM	VNX HARDWARE
V4-DS10-900U	VNX 900GB 10K SAS 60X3.5 DAE UPG	\$1,530	26%	\$1,132	\$168	\$124	\$0	\$44	\$0	UM	VNX HARDWARE
V4-DS15-600	VNX2 600GB 15K SAS 60X3.5 DPE/DAE	\$1,395	26%	\$1,032	\$209	\$153	\$0	\$56	\$0	UM	VNX HARDWARE
V4-DS6F-100	VNX 100GB SSD 60X3.5 DAE	\$2,435	26%	\$1,802	\$365	\$268	\$0	\$97	\$0	UM	VNX HARDWARE
V4-DS6F-100TU	VNX 100GB EFD 60X3.5 DAE UPG	\$3,290	26%	\$2,435	\$362	\$266	\$0	\$95	\$0	UM	VNX HARDWARE
V4-DS6F-100U	VNX 100GB SSD 60X3.5 DAE UPG	\$3,290	26%	\$2,435	\$362	\$266	\$0	\$95	\$0	UM	VNX HARDWARE
V4-DS6F-200	VNX 200GB SSD 60X3.5 DAE	\$3,845	26%	\$2,845	\$577	\$423	\$0	\$154	\$0	UM	VNX HARDWARE
V4-DS6F-200TU	VNX 200GB EFD 60X3.5 DAE UPG	\$5,190	26%	\$3,841	\$571	\$420	\$0	\$151	\$0	UM	VNX HARDWARE
V4-DS6F-200U	VNX 200GB SSD 60X3.5 DAE UPG	\$5,190	26%	\$3,841	\$571	\$420	\$0	\$151	\$0	UM	VNX HARDWARE
V4-DS6FX1.6TB-25	Flash Power Pack VNX2 1.6TB 25X3.5D	\$244,750	26%	\$181,115	\$36,713	\$26,923	\$0	\$9,790	\$0	UM	VNX HARDWARE
V4-DS6FX-1600	VNX 1600GB MLC SSD 60X3.5 DAE	\$9,790	26%	\$7,245	\$1,469	\$1,077	\$0	\$392	\$0	UM	VNX HARDWARE
V4-DS6FX-1600TU	VNX 1600GB MLC SSD 60X3.5 DAE U/G	\$11,745	26%	\$8,691	\$1,292	\$951	\$0	\$341	\$0	UM	VNX HARDWARE
V4-DS6FX-1600U	VNX 1600GB MLC SSD 60X3.5 DAE U/G	\$11,745	26%	\$8,691	\$1,292	\$951	\$0	\$341	\$0	UM	VNX HARDWARE
V4-DS6FX-200	VNX 200GB FAST VP SSD 60X3.5 DAE	\$2,130	26%	\$1,576	\$320	\$234	\$0	\$85	\$0	UM	VNX HARDWARE
V4-DS6FX-200-10	Flash Power Pack VNX2 200GB 10X3.5D	\$21,300	26%	\$15,762	\$3,195	\$2,343	\$0	\$852	\$0	UM	VNX HARDWARE
V4-DS6FX-200-100	Flash Power Pack VNX2 200GB 100X3.5D	\$185,400	26%	\$137,196	\$27,810	\$20,394	\$0	\$7,416	\$0	UM	VNX HARDWARE
V4-DS6FX-200-25	Flash Power Pack VNX2 200GB 25X3.5D	\$53,250	26%	\$39,405	\$7,988	\$5,858	\$0	\$2,130	\$0	UM	VNX HARDWARE
V4-DS6FX-200-50	Flash Power Pack VNX2 200GB 50X3.5D	\$100,425	26%	\$74,315	\$15,064	\$11,047	\$0	\$4,017	\$0	UM	VNX HARDWARE
V4-DS6FX-200TU	VNX 200GB FAST VP EFD 60X3.5 DAE UPG	\$2,555	26%	\$1,891	\$281	\$207	\$0	\$74	\$0	UM	VNX HARDWARE
V4-DS6FX-200TU-100	Flash Power Pack VNX2 200GB 100X3.5D UPG	\$222,480	26%	\$164,635	\$24,473	\$18,021	\$0	\$6,452	\$0	UM	VNX HARDWARE
V4-DS6FX-200TU-50	Flash Power Pack VNX2 200GB 50X3.5D UPG	\$120,510	26%	\$89,177	\$13,256	\$9,761	\$0	\$3,495	\$0	UM	VNX HARDWARE
V4-DS6FX-200U	VNX 200GB FAST VP SSD 60X3.5 DAE UPG	\$2,555	26%	\$1,891	\$281	\$207	\$0	\$74	\$0	UM	VNX HARDWARE
V4-DS6FX-200U-10	Flash Power Pack VNX2 200GB 10X3.5D UPG	\$25,550	26%	\$18,907	\$2,811	\$2,070	\$0	\$741	\$0	UM	VNX HARDWARE
V4-DS6FX-200U-100	Flash Power Pack VNX2 200GB 100X3.5D UPG	\$222,480	26%	\$164,635	\$24,473	\$18,021	\$0	\$6,452	\$0	UM	VNX HARDWARE
V4-DS6FX-200U-25	Flash Power Pack VNX2 200GB 25X3.5D UPG	\$63,875	26%	\$47,268	\$7,026	\$5,174	\$0	\$1,852	\$0	UM	VNX HARDWARE
V4-DS6FX-200U-50	Flash Power Pack VNX2 200GB 50X3.5D UPG	\$120,510	26%	\$89,177	\$13,256	\$9,761	\$0	\$3,495	\$0	UM	VNX HARDWARE
V4-DS6FX-400	VNX 400GB FAST VP SSD 60X3.5 DAE	\$3,390	26%	\$2,509	\$509	\$373	\$0	\$136	\$0	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
V4-DS6FX-400-10	Flash Power Pack VNX2 400GB 10X3.5D	\$33,900	26%	\$25,086	\$5,085	\$3,729	\$0	\$1,356	\$0	UM	VNX HARDWARE
V4-DS6FX-400-25	Flash Power Pack VNX2 400GB 25X3.5D	\$84,750	26%	\$62,715	\$12,713	\$9,323	\$0	\$3,390	\$0	UM	VNX HARDWARE
V4-DS6FX-400-50	Flash Power Pack VNX2 400GB 50X3.5D	\$169,500	26%	\$125,430	\$25,425	\$18,645	\$0	\$6,780	\$0	UM	VNX HARDWARE
V4-DS6FX-400TU	VNX 400GB FAST VP EFD 60X3.5 DAE UPG	\$4,070	26%	\$3,012	\$448	\$330	\$0	\$118	\$0	UM	VNX HARDWARE
V4-DS6FX-400TU-50	Flash Power Pack VNX2 400GB 50X3.5D UPG	\$203,500	26%	\$150,590	\$22,385	\$16,484	\$0	\$5,902	\$0	UM	VNX HARDWARE
V4-DS6FX-400U	VNX 400GB FAST VP SSD 60X3.5 DAE UPG	\$4,070	26%	\$3,012	\$448	\$330	\$0	\$118	\$0	UM	VNX HARDWARE
V4-DS6FX-400U-10	Flash Power Pack VNX2 400GB 10X3.5D UPG	\$40,700	26%	\$30,118	\$4,477	\$3,297	\$0	\$1,180	\$0	UM	VNX HARDWARE
V4-DS6FX-400U-25	Flash Power Pack VNX2 400GB 25X3.5D UPG	\$101,750	26%	\$75,295	\$11,193	\$8,242	\$0	\$2,951	\$0	UM	VNX HARDWARE
V4-DS6FX-400U-50	Flash Power Pack VNX2 400GB 50X3.5D UPG	\$203,500	26%	\$150,590	\$22,385	\$16,484	\$0	\$5,902	\$0	UM	VNX HARDWARE
V4-DS6FX-800-10	Flash Power Pack VNX2 800GB 10X3.5D	\$59,950	26%	\$44,363	\$8,993	\$6,595	\$0	\$2,398	\$0	UM	VNX HARDWARE
V4-DS6FX-800-25	Flash Power Pack VNX2 800GB 25X3.5D	\$149,875	26%	\$110,908	\$22,481	\$16,486	\$0	\$5,995	\$0	UM	VNX HARDWARE
V4-DS6FX-800U-10	Flash Power Pack VNX2 800GB 10X3.5D UPG	\$71,950	26%	\$53,243	\$7,915	\$5,828	\$0	\$2,087	\$0	UM	VNX HARDWARE
V4-DS6FX-800U-25	Flash Power Pack VNX2 800GB 25X3.5D UPG	\$179,875	26%	\$133,108	\$19,786	\$14,570	\$0	\$5,216	\$0	UM	VNX HARDWARE
V4-VS07-020	VNX 2TB NL SAS 15X3.5 DAE	\$895	26%	\$662	\$134	\$98	\$0	\$36	\$0	UM	VNX HARDWARE
V4-VS07-020TU	VNX 2TB NL SAS 15X3.5 DAE UPG	\$1,215	26%	\$899	\$134	\$98	\$0	\$35	\$0	UM	VNX HARDWARE
V4-VS07-020U	VNX 2TB NL SAS 15X3.5 DAE UPG	\$1,215	26%	\$899	\$134	\$98	\$0	\$35	\$0	UM	VNX HARDWARE
V4-VS07-030	VNX 3TB NL SAS 15X3.5 DAE	\$1,215	26%	\$899	\$182	\$134	\$0	\$49	\$0	UM	VNX HARDWARE
V4-VS07-030TU	VNX 3TB NL SAS 15X3.5 DAE UPG	\$1,640	26%	\$1,214	\$180	\$133	\$0	\$48	\$0	UM	VNX HARDWARE
V4-VS07-030U	VNX 3TB NL SAS 15X3.5 DAE UPG	\$1,640	26%	\$1,214	\$180	\$133	\$0	\$48	\$0	UM	VNX HARDWARE
V4-VS07-040	VNX 4TB NL SAS 15X3.5 DAE	\$1,365	26%	\$1,010	\$205	\$150	\$0	\$55	\$0	UM	VNX HARDWARE
V4-VS07-040TU	VNX 4TB NL SAS 15X3.5 DAE UPG	\$1,835	26%	\$1,358	\$202	\$149	\$0	\$53	\$0	UM	VNX HARDWARE
V4-VS07-040U	VNX 4TB NL SAS 15X3.5 DAE UPG	\$1,835	26%	\$1,358	\$202	\$149	\$0	\$53	\$0	UM	VNX HARDWARE
V4-VS10-012	VNX 1.2TB 10K SAS 15X3.5 DAE	\$1,435	26%	\$1,062	\$215	\$158	\$0	\$57	\$0	UM	VNX HARDWARE
V4-VS10-012TU	VNX 1.2TB 10K SAS 15X3.5 DAE UPG	\$1,945	26%	\$1,439	\$214	\$158	\$0	\$56	\$0	UM	VNX HARDWARE
V4-VS10-012U	VNX 1.2TB 10K SAS 15X3.5 DAE UPG	\$1,945	26%	\$1,439	\$214	\$158	\$0	\$56	\$0	UM	VNX HARDWARE
V4-VS10-600	VNX 600GB 10K SAS 15X3.5 DAE	\$860	26%	\$636	\$129	\$95	\$0	\$34	\$0	UM	VNX HARDWARE
V4-VS10-600TU	VNX 600GB 10K SAS 15X3.5 DAE UPG	\$1,165	26%	\$862	\$128	\$94	\$0	\$34	\$0	UM	VNX HARDWARE
V4-VS10-600U	VNX 600GB 10K SAS 15X3.5 DAE UPG	\$1,165	26%	\$862	\$128	\$94	\$0	\$34	\$0	UM	VNX HARDWARE
V4-VS10-900	VNX 900GB 10K SAS 15X3.5 DAE	\$1,135	26%	\$840	\$170	\$125	\$0	\$45	\$0	UM	VNX HARDWARE
V4-VS10-900TU	VNX 900GB 10K SAS 15X3.5 DAE UPG	\$1,530	26%	\$1,132	\$168	\$124	\$0	\$44	\$0	UM	VNX HARDWARE
V4-VS10-900U	VNX 900GB 10K SAS 15X3.5 DAE UPG	\$1,530	26%	\$1,132	\$168	\$124	\$0	\$44	\$0	UM	VNX HARDWARE
V4-VS15-300	VNX 300GB 15K SAS 15X3.5 DAE	\$910	26%	\$673	\$137	\$100	\$0	\$36	\$0	UM	VNX HARDWARE
V4-VS15-300TU	VNX 300GB 15K SAS 15X3.5 DAE UPG	\$1,230	26%	\$910	\$135	\$100	\$0	\$36	\$0	UM	VNX HARDWARE
V4-VS15-300U	VNX 300GB 15K SAS 15X3.5 DAE UPG	\$1,230	26%	\$910	\$135	\$100	\$0	\$36	\$0	UM	VNX HARDWARE
V4-VS15-600	VNX 600GB 15K SAS 15X3.5 DAE	\$1,395	26%	\$1,032	\$209	\$153	\$0	\$56	\$0	UM	VNX HARDWARE
V4-VS15-600TU	VNX 600GB 15K SAS 15X3.5 DAE UPG	\$1,885	26%	\$1,395	\$207	\$153	\$0	\$55	\$0	UM	VNX HARDWARE
V4-VS15-600U	VNX 600GB 15K SAS 15X3.5 DAE UPG	\$1,885	26%	\$1,395	\$207	\$153	\$0	\$55	\$0	UM	VNX HARDWARE
V4-VS6F-100	VNX 100GB SSD 15X3.5 DAE	\$2,435	26%	\$1,802	\$365	\$268	\$0	\$97	\$0	UM	VNX HARDWARE
V4-VS6F-100TU	VNX 100GB EFD 15X3.5 DAE UPG	\$3,290	26%	\$2,435	\$362	\$266	\$0	\$95	\$0	UM	VNX HARDWARE
V4-VS6F-100U	VNX 100GB SSD 15X3.5 DAE UPG	\$3,290	26%	\$2,435	\$362	\$266	\$0	\$95	\$0	UM	VNX HARDWARE
V4-VS6F-200	VNX 200GB SSD 15X3.5 DAE	\$3,845	26%	\$2,845	\$577	\$423	\$0	\$154	\$0	UM	VNX HARDWARE
V4-VS6F-200TU	VNX 200GB EFD 15X3.5 DAE UPG	\$5,190	26%	\$3,841	\$571	\$420	\$0	\$151	\$0	UM	VNX HARDWARE
V4-VS6F-200U	VNX 200GB SSD 15X3.5 DAE UPG	\$5,190	26%	\$3,841	\$571	\$420	\$0	\$151	\$0	UM	VNX HARDWARE
V4-VS6FX1.6TB-10	Flash Power Pack VNX2 1.6TB 10X3.5	\$97,900	26%	\$72,446	\$14,685	\$10,769	\$0	\$3,916	\$0	UM	VNX HARDWARE
V4-VS6FX1.6TB-25	Flash Power Pack VNX2 1.6TB 25X3.5	\$244,750	26%	\$181,115	\$36,713	\$26,923	\$0	\$9,790	\$0	UM	VNX HARDWARE
V4-VS6FX1.6TBU-10	Flash Power Pack VNX2 1.6TB 10X3.5 UPG	\$117,450	26%	\$86,913	\$12,920	\$9,513	\$0	\$3,406	\$0	UM	VNX HARDWARE
V4-VS6FX-200	VNX 200GB FAST VP SSD 15X3.5 DAE	\$2,130	26%	\$1,576	\$320	\$234	\$0	\$85	\$0	UM	VNX HARDWARE
V4-VS6FX-200-10	Flash Power Pack VNX2 200GB 10X3.5	\$21,300	26%	\$15,762	\$3,195	\$2,343	\$0	\$852	\$0	UM	VNX HARDWARE
V4-VS6FX-200TU	VNX 200GB FAST VP EFD 15X3.5 DAE UPG	\$2,555	26%	\$1,891	\$281	\$207	\$0	\$74	\$0	UM	VNX HARDWARE
V4-VS6FX-200TU-100	Flash Power Pack VNX2 200GB 100x3.5 UPG	\$222,480	26%	\$164,635	\$24,473	\$18,021	\$0	\$6,452	\$0	UM	VNX HARDWARE
V4-VS6FX-200TU-50	Flash Power Pack VNX2 200GB 50x3.5 UPG	\$120,510	26%	\$89,177	\$13,256	\$9,761	\$0	\$3,495	\$0	UM	VNX HARDWARE
V4-VS6FX-200U	VNX 200GB FAST VP SSD 15X3.5 DAE UPG	\$2,555	26%	\$1,891	\$281	\$207	\$0	\$74	\$0	UM	VNX HARDWARE
V4-VS6FX-200U-10	Flash Power Pack VNX2 200GB 10X3.5 UPG	\$25,550	26%	\$18,907	\$2,811	\$2,070	\$0	\$741	\$0	UM	VNX HARDWARE
V4-VS6FX-400	VNX 400GB FAST VP SSD 15X3.5 DAE	\$3,390	26%	\$2,509	\$509	\$373	\$0	\$136	\$0	UM	VNX HARDWARE
V4-VS6FX-400-10	Flash Power Pack VNX2 400GB 10X3.5	\$33,900	26%	\$25,086	\$5,085	\$3,729	\$0	\$1,356	\$0	UM	VNX HARDWARE
V4-VS6FX-400TU	VNX 400GB FAST VP EFD 15X3.5 DAE UPG	\$4,070	26%	\$3,012	\$448	\$330	\$0	\$118	\$0	UM	VNX HARDWARE
V4-VS6FX-400TU-50	Flash Power Pack VNX2 400GB 50x3.5 UPG	\$203,500	26%	\$150,590	\$22,385	\$16,484	\$0	\$5,902	\$0	UM	VNX HARDWARE
V4-VS6FX-400U	VNX 400GB FAST VP SSD 15X3.5 DAE UPG	\$4,070	26%	\$3,012	\$448	\$330	\$0	\$118	\$0	UM	VNX HARDWARE
V4-VS6FX-400U-10	Flash Power Pack VNX2 400GB 10X3.5 UPG	\$40,700	26%	\$30,118	\$4,477	\$3,297	\$0	\$1,180	\$0	UM	VNX HARDWARE
V4-VS6FX-800-10	Flash Power Pack VNX2 800GB 10X3.5	\$59,950	26%	\$44,363	\$8,993	\$6,595	\$0	\$2,398	\$0	UM	VNX HARDWARE
V4-VS6FX-800U-10	Flash Power Pack VNX2 800GB 10X3.5 UPG	\$71,950	26%	\$53,243	\$7,915	\$5,828	\$0	\$2,087	\$0	UM	VNX HARDWARE
VBMSASHDMSAS2	ONE PR 2M MINI SAS HD TO MINI SAS CBL	\$554	26%	\$410	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBMSASHDMSAS5	ONE PR 5M MINI SAS HD TO MINI SAS CBL	\$1,386	26%	\$1,026	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBMSASHDMSAS8	ONE PR 8M MINI SAS HD TO MINI SAS CBL	\$2,772	26%	\$2,051	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBMSAS-MSAS10	ONE PR OF 10M MINI SAS TO MINI SAS CBL	\$1,063	26%	\$787	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBMSAS-MSAS2M	ONE PR OF 2M MINI SAS TO MINI SAS CBL	\$370	26%	\$274	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBMSAS-MSAS5M	ONE PR OF 5M MINI SAS TO MINI SAS CBL	\$924	26%	\$684	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBPW40UD-RS	40U DEEP RACK PWR CORD PAIR R&S	\$3,850	26%	\$2,849	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBPW40UD-US	40U DEEP RACK PWR CORD PAIR US TWISTLOCK	\$680	26%	\$503	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBPW40U-RS	CAB QUAD POWER CORD US R&S CONNECTOR	\$1,301	26%	\$963	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBPW40U-US	CAB QUAD POWER CORD US TWISTLOCK	\$680	26%	\$503	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBSAS-FLEX2M	HI-FLEX 2M MINISAS TO MINISAS CBL PR	\$812	26%	\$601	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBSAS-FLEX3M	HI-FLEX 3M MINISAS TO MINISAS CBL PR	\$1,217	26%	\$901	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBSAS-FLEX5M	HI-FLEX 5M MINISAS TO MINISAS CBL PR	\$2,028	26%	\$1,501	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
VBSAS-FLEX8M	HI-FLEX 8M MINISAS TO MINISAS CBL PR	\$3,245	26%	\$2,401	\$0	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBSASHD-FLX2M	HI-FLEX 2M MINISASHD TO MINISAS CBL PR	\$1,093	26%	\$809	\$0	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBSASHD-FLX3M	HI-FLEX 3M MINISASHD TO MINISAS CBL PR	\$1,639	26%	\$1,213	\$0	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBSASHD-FLX5M	HI-FLEX 5M MINISASHD TO MINISAS CBL PR	\$2,732	26%	\$2,022	\$0	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBSASHD-FLX8M	HI-FLEX 8M MINISASHD TO MINISAS CBL PR	\$4,372	26%	\$3,235	\$0	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBSFP-TWAX-1M	Qty 2 SFP+ TO SFP+ 1M ACTIVE 8G/10G CBL	\$638	26%	\$472	\$0	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBSFP-TWAX-3M	Qty 2 SFP+ TO SFP+ 3M ACTIVE 8G/10G CBL	\$765	26%	\$566	\$0	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBSFP-TWAX-5M	Qty 2 SFP+ TO SFP+ 5M ACTIVE 8G/10G CBL	\$935	26%	\$692	\$0	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBTELCO1UCS	Telco Rail Kit for the 1U CS	\$924	26%	\$684	\$0	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBTELCO2UAE	Telco Rail kit for the 2U DAE	\$201	26%	\$149	\$0	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBTELCO2UDME	Telco Rail Kit for the 2U DME	\$201	26%	\$149	\$0	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBTELCO3UAE	Telco Rail kit for the 3U DAE	\$201	26%	\$149	\$0	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBTELCO3UDPE	Telco Rail Kit for the 3U DPE	\$334	26%	\$247	\$0	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VDMBM1GCUA	VNXB 1GBASE-T DM MODULE 4 PORT	\$1,478	26%	\$1,094	\$222	\$163	\$0	\$59	\$0	\$0	UM	VNX HARDWARE
VDMBM1GCUU	VNXB 1GBASE-T DM MODULE 4 PORT	\$2,074	26%	\$1,535	\$311	\$228	\$0	\$83	\$0	\$0	UM	VNX HARDWARE
VDMBMXG2OPA	VNXB 10GBE 2 OP MODULE (2 SFP+)	\$4,434	26%	\$3,281	\$665	\$488	\$0	\$177	\$0	\$0	UM	VNX HARDWARE
VDMBMXG2OPU	VNXB 10GBE 2 OP MODULE (2 SFP+)	\$6,226	26%	\$4,607	\$934	\$685	\$0	\$249	\$0	\$0	UM	VNX HARDWARE
VDMBMXG2TWA	VNXB 10GBE 2 OP MODULE (TWINAX)	\$2,956	26%	\$2,187	\$443	\$325	\$0	\$118	\$0	\$0	UM	VNX HARDWARE
VDMBMXG2TWU	VNXB 10GBE 2 OP MODULE (TWINAX)	\$4,144	26%	\$3,067	\$622	\$456	\$0	\$166	\$0	\$0	UM	VNX HARDWARE
VDMBMXGTA	VNXB 10GBASE-T DM MODULE 2 PORT	\$2,217	26%	\$1,641	\$333	\$244	\$0	\$89	\$0	\$0	UM	VNX HARDWARE
VDMBMXGTU	VNXB 10GBASE-T DM MODULE 2 PORT	\$3,104	26%	\$2,297	\$466	\$341	\$0	\$124	\$0	\$0	UM	VNX HARDWARE
VDMM1GCUOPU	1GBE DM MODULE 2 CU - 2 OP PORTS - UPG	\$3,415	26%	\$2,527	\$512	\$376	\$0	\$137	\$0	UM-H	VNX HARDWARE	
VDMM1GCUOPUS	10GBE DM MODULE 2 CU - 2 OP PORTS-UPG	\$1,960	10%	\$1,764	\$294	\$216	\$0	\$78	\$0	UE	VNX HARDWARE	
VDMM1GCUU	1GBE DM MODULE 4 PORT UPGRADE	\$2,440	26%	\$1,806	\$366	\$268	\$0	\$98	\$0	UM-H	VNX HARDWARE	
VDMM1GCUUS	1GBE DM MODULE 4 PORT-UPGRADE	\$1,400	10%	\$1,260	\$210	\$154	\$0	\$56	\$0	UE	VNX HARDWARE	
VDMMXG2FCOOPU	VNX VG 2 PT FCOE IO MOD-SFP ADD-ON	\$8,400	38%	\$5,208	\$1,260	\$924	\$0	\$336	\$0	B	VNX HARDWARE	
VDMMXG2FCOTWU	VNX VG 2 PT FCOE IO MOD-TWINAX ADD-ON	\$5,880	38%	\$3,646	\$882	\$647	\$0	\$235	\$0	B	VNX HARDWARE	
VDMMXG2OPBU	VNX 2-PORT 10GBE OPT DM MODULE-UPG	\$7,325	26%	\$5,421	\$1,099	\$806	\$0	\$293	\$0	UM-H	VNX HARDWARE	
VDMMXG2OPBUS	VNX5300 2-PORT 10GBE OPT DM MODULE-UPG	\$4,200	10%	\$3,780	\$630	\$462	\$0	\$168	\$0	UE	VNX HARDWARE	
VDMMXG2OPUS	10GBE DM MOD 2 OP PRTS (INCL 2 SFP+)UPG	\$4,200	10%	\$3,780	\$630	\$462	\$0	\$168	\$0	UE	VNX HARDWARE	
VDMMXG2TWBU	VNX 2-PORT 10GBE TWINAX DM MODULE-UPG	\$4,875	26%	\$3,608	\$731	\$536	\$0	\$195	\$0	UM-H	VNX HARDWARE	
VDMMXG2TWBUS	VNX5300 2PORT 10GBE TWINAX DM MODULE-UPG	\$2,800	10%	\$2,520	\$420	\$308	\$0	\$112	\$0	UE	VNX HARDWARE	
VDMMXG2TWUS	10GBE 2 OP MODULE (FOR TWINAX)-UPGRADE	\$2,800	10%	\$2,520	\$420	\$308	\$0	\$112	\$0	UE	VNX HARDWARE	
VDMMXGTU	10GBASET DM MODULE 2 CU PORTS - UPGRADE	\$7,325	26%	\$5,421	\$1,099	\$806	\$0	\$293	\$0	UM-H	VNX HARDWARE	
VDMMXGTUS	10GBASET DM MODULE 2 CU PORTS-UPGRADE	\$3,640	10%	\$3,276	\$546	\$400	\$0	\$146	\$0	UE	VNX HARDWARE	
VDEPKSPASBEAU	4 SAS BE BUS EXPANSION UPGRADE OPTION	\$21,500	26%	\$15,910	\$3,225	\$2,365	\$0	\$860	\$0	UM-H	VNX HARDWARE	
VNS2DP010NLF	VNX5200 DPE 25 DR-6X1TNL DC-FLD INST	\$13,700	26%	\$10,138	\$2,055	\$1,507	\$0	\$548	\$0	UM	VNX HARDWARE	
VNS2DP010NLMD	VNX5200 DPE 25 DR-6X1TNL DC-MIN RK	\$13,700	26%	\$10,138	\$2,055	\$1,507	\$0	\$548	\$0	UM	VNX HARDWARE	
VNS2DP01210FD	VNX5200 DPE 25 DR-8X1.2T10K DC-FLD INS	\$22,683	26%	\$16,785	\$3,402	\$2,495	\$0	\$907	\$0	UM	VNX HARDWARE	
VNS2DP01210MD	VNX5200 DPE 25 DR-8X1.2T10K DC-MIN RK	\$22,683	26%	\$16,785	\$3,402	\$2,495	\$0	\$907	\$0	UM	VNX HARDWARE	
VNS2DP112NLF	VNX5200 DPE 25 DR-12X1T NL DC-FLD IN	\$16,644	26%	\$12,317	\$2,497	\$1,831	\$0	\$666	\$0	UM	VNX HARDWARE	
VNS2DP112NLMD	VNX5200 DPE 25 DR-12X1T NL DC-MIN RK	\$16,644	26%	\$12,317	\$2,497	\$1,831	\$0	\$666	\$0	UM	VNX HARDWARE	
VNS2DP12210FD	VNX5200 DPE 25x2.5"12x1.2TB 10K DC-FL	\$27,219	26%	\$20,142	\$4,083	\$2,994	\$0	\$1,089	\$0	UM	VNX HARDWARE	
VNS2DP12210MD	VNX5200 DPE 25x2.5"12x1.2TB DC-MIN RK	\$27,219	26%	\$20,142	\$4,083	\$2,994	\$0	\$1,089	\$0	UM	VNX HARDWARE	
VNS2DP12510FD	VNX5200 DPE 25x2.5"25x1.2TB 10K DC-FL	\$35,304	26%	\$26,125	\$5,296	\$3,883	\$0	\$1,412	\$0	UM	VNX HARDWARE	
VNS2DP12510MD	VNX5200 DPE 25x2.5"25x1.2TB DC-MIN RK	\$35,304	26%	\$26,125	\$5,296	\$3,883	\$0	\$1,412	\$0	UM	VNX HARDWARE	
VNS2DP125NLF	VNX5200 DPE 25 DR-25X1T NL DC-FLD IN	\$24,768	26%	\$18,328	\$3,715	\$2,724	\$0	\$991	\$0	UM	VNX HARDWARE	
VNS2DP125NLMD	VNX5200 DPE 25 DR-25X1T NL DC-MIN RK	\$24,768	26%	\$18,328	\$3,715	\$2,724	\$0	\$991	\$0	UM	VNX HARDWARE	
VNS2DP30015FD	VNX5200 DPE 25 DR-8X300G15K DC-FLD INS	\$16,415	26%	\$12,147	\$2,462	\$1,806	\$0	\$657	\$0	UM	VNX HARDWARE	
VNS2DP30015MD	VNX5200 DPE 25 DR-8X300G15K DC-MIN RK	\$16,415	26%	\$12,147	\$2,462	\$1,806	\$0	\$657	\$0	UM	VNX HARDWARE	
VNS2DP31215FD	VNX5200 DPE 25 DR-12X300G15K DC-FLD IN	\$18,056	26%	\$13,361	\$2,708	\$1,986	\$0	\$722	\$0	UM	VNX HARDWARE	
VNS2DP31215MD	VNX5200 DPE 25 DR-12X300G15K DC-MIN RK	\$18,056	26%	\$13,361	\$2,708	\$1,986	\$0	\$722	\$0	UM	VNX HARDWARE	
VNS2DP32515FD	VNX5200 DPE 25 DR-25X300G15K DC-FLD IN	\$24,768	26%	\$18,328	\$3,715	\$2,724	\$0	\$991	\$0	UM	VNX HARDWARE	
VNS2DP32515MD	VNX5200 DPE 25 DR-25X300G15K DC-MIN RK	\$24,768	26%	\$18,328	\$3,715	\$2,724	\$0	\$991	\$0	UM	VNX HARDWARE	
VNS2DP400FXFD	VNX5200 DPE 25 DR-8X400GFL DC-FLD INS	\$47,765	26%	\$35,346	\$7,165	\$5,254	\$0	\$1,911	\$0	UM	VNX HARDWARE	
VNS2DP400FXMD	VNX5200 DPE 25 DR-8X400GFL DC-MIN RK	\$47,765	26%	\$35,346	\$7,165	\$5,254	\$0	\$1,911	\$0	UM	VNX HARDWARE	
VNS2DP60010FD	VNX5200 DPE 25 DR-8X600G10K DC-FLD INS	\$17,524	26%	\$12,968	\$2,629	\$1,928	\$0	\$701	\$0	UM	VNX HARDWARE	
VNS2DP60010MD	VNX5200 DPE 25 DR-8X600G10K DC-MIN RK	\$17,524	26%	\$12,968	\$2,629	\$1,928	\$0	\$701	\$0	UM	VNX HARDWARE	
VNS2DP61210FD	VNX5200 DPE 25 DR-12X600G10K DC-FLD IN	\$19,276	26%	\$14,264	\$2,891	\$2,120	\$0	\$771	\$0	UM	VNX HARDWARE	
VNS2DP61210MD	VNX5200 DPE 25 DR-12X600G10K DC-MIN RK	\$19,276	26%	\$14,264	\$2,891	\$2,120	\$0	\$771	\$0	UM	VNX HARDWARE	
VNS2DP62510FD	VNX5200 DPE 25 DR-25X600G10K DC-FLD IN	\$22,209	26%	\$16,435	\$3,331	\$2,443	\$0	\$888	\$0	UM	VNX HARDWARE	
VNS2DP62510MD	VNX5200 DPE 25 DR-25X600G10K DC-MIN RK	\$22,209	26%	\$16,435	\$3,331	\$2,443	\$0	\$888	\$0	UM	VNX HARDWARE	
VNS2DP90010FD	VNX5200 DPE 25 DR-8X900G10K DC-FLD INS	\$18,903	26%	\$13,988	\$2,835	\$2,079	\$0	\$756	\$0	UM	VNX HARDWARE	
VNS2DP90010MD	VNX5200 DPE 25 DR-8X900G10K DC-MIN RK	\$18,903	26%	\$13,988	\$2,835	\$2,079	\$0	\$756	\$0	UM	VNX HARDWARE	
VNS2DP91210FD	VNX5200 DPE 25 DR-12X900G10K DC-FLD INS	\$22,683	26%	\$16,785	\$3,402	\$2,495	\$0	\$907	\$0	UM	VNX HARDWARE	
VNS2DP91210MD	VNX5200 DPE 25 DR-12X900G10K DC-MIN RK	\$22,683	26%	\$16,785	\$3,402	\$2,495	\$0	\$907	\$0	UM	VNX HARDWARE	
VNS2DP92510FD	VNX5200 DPE 25 DR-25X900G10K DC-FLD INS	\$29,420	26%	\$21,771	\$4,413	\$3,236	\$0	\$1,177	\$0	UM	VNX HARDWARE	
VNS2DP92510MD	VNX5200 DPE 25 DR-25X900G10K DC-MIN RK	\$29,420	26%	\$21,771	\$4,413	\$3,236	\$0	\$1,177	\$0	UM	VNX HARDWARE	
V-NB-290010	NEBS 4X900G 10K SAS VAULT DRV-25X2.5 ENC	\$6,395	26%	\$4,732	\$959	\$703	\$0	\$256	\$0	UM-H	VNX HARDWARE	
V-NB-D60010	VNX 60X3.5IN DRV ENC 4X600G 10K VAULT N	\$4,915	26%	\$3,637	\$737	\$541	\$0	\$197	\$0	UM-H	VNX HARDWARE	
V-NB-D90010	VNX 60X3.5IN DRV ENC 4X900G 10K VAULT N	\$6,980	26%	\$5,165	\$1,047	\$768	\$0	\$279	\$0	UM-H	VNX HARDWARE	
V-NB-V90010	NEBS 4X900G 10K SAS VAULT DRV-15X3.5 ENC	\$6,980	26%	\$5,165	\$1,047	\$768	\$0	\$279	\$0	UM-H	VNX HARDWARE	
VNX-1U-BLANK	1U FILLER PANEL FOR VNX RACK	\$35	26%	\$26	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE	
VNX-1U-BLANKS	1U FILLER PANEL FOR VNX RACK	\$20	10%	\$18	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
VNX-2U-BLANK	2U FILLER PANEL FOR VNX RACK	\$42	26%	\$31	\$0	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-2U-BLANKS	2U FILLER PANEL FOR VNX RACK	\$24	10%	\$22	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-3U-BLANK	3U FILLER PANEL FOR VNX RACK	\$49	26%	\$36	\$0	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-3U-BLANKS	3U FILLER PANEL FOR VNX RACK	\$28	10%	\$25	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX5100DP15	VNX5100 DPE; 15X3.5 DRIVES - EMC RACK	\$4,880	10%	\$4,392	\$732	\$537	\$0	\$195	\$0	\$0	UE	VNX HARDWARE
VNX5100DP15D	VNX5100 DPE; 15X3.5 DRIVES - DC	\$4,880	10%	\$4,392	\$732	\$537	\$0	\$195	\$0	\$0	UE	VNX HARDWARE
VNX5100DP15F	VNX5100 DPE; 15X3.5 DRIVES - FIELD INST	\$4,880	10%	\$4,392	\$732	\$537	\$0	\$195	\$0	\$0	UE	VNX HARDWARE
VNX5100DP25	VNX5100 DPE; 25X2.5 DRIVES - EMC RACK	\$5,863	10%	\$5,277	\$879	\$645	\$0	\$235	\$0	\$0	UE	VNX HARDWARE
VNX5100DP25D	VNX5100 DPE; 25X2.5 DRIVES - DC	\$5,863	10%	\$5,277	\$879	\$645	\$0	\$235	\$0	\$0	UE	VNX HARDWARE
VNX5100DP25F	VNX5100 DPE; 25X2.5 DRIVES - FIELD INST	\$5,863	10%	\$5,277	\$879	\$645	\$0	\$235	\$0	\$0	UE	VNX HARDWARE
VNX51153010FN	VNX5100 DPE; 15X3.5-FLD IN 6X300G 10K N	\$5,993	10%	\$5,394	\$899	\$659	\$0	\$240	\$0	\$0	UE	VNX HARDWARE
VNX51153015FN	VNX5100 DPE 15X3.5 - FLD IN 6X300G 15K N	\$6,477	10%	\$5,829	\$972	\$712	\$0	\$259	\$0	\$0	UE	VNX HARDWARE
VNX51156010FN	VNX5100 DPE; 15X3.5- FLD IN 6X600G 10K N	\$6,354	10%	\$5,719	\$953	\$699	\$0	\$254	\$0	\$0	UE	VNX HARDWARE
VNX51156015FN	VNX5100 DPE 15X3.5 - FLD IN 6X600G 15K N	\$7,573	10%	\$6,816	\$1,136	\$833	\$0	\$303	\$0	\$0	UE	VNX HARDWARE
VNX51253010F	VNX5100 DPE; 25X2.5 DRV-FLD IN 6X300G	\$6,373	10%	\$5,736	\$956	\$701	\$0	\$255	\$0	\$0	UE	VNX HARDWARE
VNX51253010FN	VNX5100 DPE; 25X2.5 DRV- FLD IN 6X300G N	\$6,373	10%	\$5,736	\$956	\$701	\$0	\$255	\$0	\$0	UE	VNX HARDWARE
VNX51256010FN	VNX5100 DPE 25X2.5 - FLD IN 6X600G 10K N	\$6,708	10%	\$6,037	\$1,006	\$738	\$0	\$268	\$0	\$0	UE	VNX HARDWARE
VNX51259010FN	VNX5100 DPE 25X2.5" DRV-F 1 6x900G 10K	\$8,538	10%	\$7,684	\$1,281	\$939	\$0	\$342	\$0	\$0	UE	VNX HARDWARE
VNX5135-57B	CONVERT VNX51/53/5500 DPE TO VNX5700 SPE	\$54,856	26%	\$40,593	\$8,228	\$6,034	\$0	\$2,194	\$0	\$0	UM-H	VNX HARDWARE
VNX5135-75B	CONVERT VNX51/53/55 DPE TO VNX7500 SPE	\$79,396	26%	\$58,753	\$11,909	\$8,734	\$0	\$3,176	\$0	\$0	UM-H	VNX HARDWARE
VNX5153-55B	CONVERT VNX5100&5300 DPE TO VNX5500 DPE	\$16,097	26%	\$11,912	\$2,415	\$1,771	\$0	\$644	\$0	\$0	UM-H	VNX HARDWARE
VNX51-53B	CONVERT VNX5100 DPE TO VNX5300 DPE	\$10,500	10%	\$9,450	\$1,575	\$1,155	\$0	\$420	\$0	\$0	UE	VNX HARDWARE
VNX51D151T72	VNX5100 DPE; 15X3.5 DIV-EMC RCK 6X1TB	\$6,353	10%	\$5,718	\$953	\$699	\$0	\$254	\$0	\$0	UE	VNX HARDWARE
VNX51D151T72F	VNX5100 DPE; 15X3.5 DRV-FLD IN 6X1T	\$6,353	10%	\$5,718	\$953	\$699	\$0	\$254	\$0	\$0	UE	VNX HARDWARE
VNX51D152T72	VNX5100 DPE; FC 15X3.5 DRV-EMC RK 6X2T	\$7,843	10%	\$7,059	\$1,176	\$863	\$0	\$314	\$0	\$0	UE	VNX HARDWARE
VNX51D152T72F	VNX5100 DPE; FC; 15X3.5 DRV FD IN 6X2T	\$7,843	10%	\$7,059	\$1,176	\$863	\$0	\$314	\$0	\$0	UE	VNX HARDWARE
VNX51D152TDC	VNX5100 DPE 15X3.5IN DRV 8X2TB 7.2K DC	\$9,674	10%	\$8,707	\$1,451	\$1,064	\$0	\$387	\$0	\$0	UE	VNX HARDWARE
VNX51D153010	VNX5100 DPE; 15X3.5 DRV-EMC RCK 6X300G	\$5,993	10%	\$5,394	\$899	\$659	\$0	\$240	\$0	\$0	UE	VNX HARDWARE
VNX51D153010D	VNX5100 DPE 15X3.5 DRIVES - DC 6 X 300G	\$6,321	10%	\$5,689	\$948	\$695	\$0	\$253	\$0	\$0	UE	VNX HARDWARE
VNX51D153010F	VNX 5100 DPE; 15X3.5 DRV-FLD IN 6X300G	\$5,993	10%	\$5,394	\$899	\$659	\$0	\$240	\$0	\$0	UE	VNX HARDWARE
VNX51D153010N	VNX5100 DPE; 15X3.5 - E R 6X300G 10K N	\$5,993	10%	\$5,394	\$899	\$659	\$0	\$240	\$0	\$0	UE	VNX HARDWARE
VNX51D153015	VNX5100 DPE; 15X3.5 DRV-EMC RCK 6X300G	\$6,477	10%	\$5,829	\$972	\$712	\$0	\$259	\$0	\$0	UE	VNX HARDWARE
VNX51D153015D	VNX5100 DPE; 15X3.5 DRV-DC 6X300G 15K	\$6,812	10%	\$6,131	\$1,022	\$749	\$0	\$272	\$0	\$0	UE	VNX HARDWARE
VNX51D153015F	VNX5100 DPE; 15X3.5 DRV-FLD INST 6X300	\$6,477	10%	\$5,829	\$972	\$712	\$0	\$259	\$0	\$0	UE	VNX HARDWARE
VNX51D153015N	VNX5100 DPE; 15X3.5 - E R 6X300G 15K N	\$6,477	10%	\$5,829	\$972	\$712	\$0	\$259	\$0	\$0	UE	VNX HARDWARE
VNX51D153T72	VNX5100 DPE; 15X3.5IN 6 X 3TB EMC RACK	\$9,517	10%	\$8,565	\$1,428	\$1,047	\$0	\$381	\$0	\$0	UE	VNX HARDWARE
VNX51D153T72F	VNX5100 DPE; 15X3.5 - 6X3TB DRIV - FLD	\$9,517	10%	\$8,565	\$1,428	\$1,047	\$0	\$381	\$0	\$0	UE	VNX HARDWARE
VNX51D153TDC	VNX5100 DPE 15X3.5IN DRV 8X3TB 7.2K DC	\$12,076	10%	\$10,868	\$1,811	\$1,328	\$0	\$483	\$0	\$0	UE	VNX HARDWARE
VNX51D154T72	VNX5100 DPE; 15X3.5IN 6 X 4TB EMC RACK	\$11,420	10%	\$10,278	\$1,713	\$1,256	\$0	\$457	\$0	\$0	UE	VNX HARDWARE
VNX51D154T72F	VNX5100 DPE; 15X3.5 - 6X4TB DRIV - FLD	\$11,420	10%	\$10,278	\$1,713	\$1,256	\$0	\$457	\$0	\$0	UE	VNX HARDWARE
VNX51D154TDC	VNX5100 DPE 15X3.5IN DRV 8X4TB 7.2K DC	\$14,491	10%	\$13,042	\$2,174	\$1,594	\$0	\$580	\$0	\$0	UE	VNX HARDWARE
VNX51D156010	VNX5100 DPE; 15X3.5 DRV-EMC RCK 6X600G	\$6,354	10%	\$5,719	\$953	\$699	\$0	\$254	\$0	\$0	UE	VNX HARDWARE
VNX51D156010D	VNX5100 DPE 15X3.5IN DRV 6X600 10K DC	\$6,710	10%	\$6,039	\$1,007	\$738	\$0	\$268	\$0	\$0	UE	VNX HARDWARE
VNX51D156010F	VNX5100 DPE 15X3.5 DRV FLD IN 6X600 10K	\$6,354	10%	\$5,719	\$953	\$699	\$0	\$254	\$0	\$0	UE	VNX HARDWARE
VNX51D156010N	VNX5100 DPE; 15X3.5 - E R 6X600G 10K N	\$6,354	10%	\$5,719	\$953	\$699	\$0	\$254	\$0	\$0	UE	VNX HARDWARE
VNX51D156015	VNX5100 DPE; 15X3.5 DRV EMC RCK 6X600G	\$7,573	10%	\$6,816	\$1,136	\$833	\$0	\$303	\$0	\$0	UE	VNX HARDWARE
VNX51D156015D	VNX5100 DPE; 15X3.5 DRV-DC 6X600G 15K	\$7,970	10%	\$7,173	\$1,196	\$877	\$0	\$319	\$0	\$0	UE	VNX HARDWARE
VNX51D156015F	VNX5100 DPE; 15X3.5 DRV-FLD INST 6X600	\$7,573	10%	\$6,816	\$1,136	\$833	\$0	\$303	\$0	\$0	UE	VNX HARDWARE
VNX51D156015N	VNX5100 DPE; 15X3.5 EMC RCK 6X600G 15K N	\$7,573	10%	\$6,816	\$1,136	\$833	\$0	\$303	\$0	\$0	UE	VNX HARDWARE
VNX51D159010	VNX5100 DPE 15X3.5 6X900 10K EMC RACK	\$7,903	10%	\$7,113	\$1,185	\$869	\$0	\$316	\$0	\$0	UE	VNX HARDWARE
VNX51D159010D	VNX5100 DPE 15X3.5" DC Power 6x900G 10K	\$8,822	10%	\$7,940	\$1,323	\$970	\$0	\$353	\$0	\$0	UE	VNX HARDWARE
VNX51D159010F	VNX5100 DPE 15 X 3.5 DRV 6 X 900 10K FLD	\$7,903	10%	\$7,113	\$1,185	\$869	\$0	\$316	\$0	\$0	UE	VNX HARDWARE
VNX51D159010FN	VNX5100 DPE 15X3.5" DRV-F 1 6x900G 10K	\$8,377	10%	\$7,539	\$1,257	\$921	\$0	\$335	\$0	\$0	UE	VNX HARDWARE
VNX51D159010N	VNX5100 DPE 15X3.5" DRV-E R 6x900G 10K	\$8,377	10%	\$7,539	\$1,257	\$921	\$0	\$335	\$0	\$0	UE	VNX HARDWARE
VNX51D253010	VNX5100 DPE; 25X2.5 DRV-EMC RCK 6X300G	\$6,373	10%	\$5,736	\$956	\$701	\$0	\$255	\$0	\$0	UE	VNX HARDWARE
VNX51D253010D	VNX5100 DPE 25X2.5 DRV 6 X 300 10K DC	\$6,722	10%	\$6,050	\$1,008	\$739	\$0	\$269	\$0	\$0	UE	VNX HARDWARE
VNX51D253010F	VNX5100 DPE; 25X2.5 DRV-FLD IN 6X300G	\$6,373	10%	\$5,736	\$956	\$701	\$0	\$255	\$0	\$0	UE	VNX HARDWARE
VNX51D253010N	VNX5100 DPE; 25X2.5 DRV EMC RCK 6X300G N	\$6,373	10%	\$5,736	\$956	\$701	\$0	\$255	\$0	\$0	UE	VNX HARDWARE
VNX51D256010	VNX5100 DPE; 25X2.5 DRV EMC RCK 6X600G 10K	\$6,708	10%	\$6,037	\$1,006	\$738	\$0	\$268	\$0	\$0	UE	VNX HARDWARE
VNX51D256010D	VNX5100 DPE; 25X2.5 DRV-DC 6X600GB 10K	\$7,092	10%	\$6,383	\$1,064	\$780	\$0	\$284	\$0	\$0	UE	VNX HARDWARE
VNX51D256010F	VNX5100 DPE; 25X2.5 DRV-FLD IN 6X600 10K	\$6,708	10%	\$6,037	\$1,006	\$738	\$0	\$268	\$0	\$0	UE	VNX HARDWARE
VNX51D256010N	VNX5100 DPE; 25X2.5 EMC RCK 6X600G 10K N	\$6,708	10%	\$6,037	\$1,006	\$738	\$0	\$268	\$0	\$0	UE	VNX HARDWARE
VNX51D259010	VNX5100 DPE 25X 2.5 DRV 6X900 10KEMC RCK	\$8,093	10%	\$7,284	\$1,214	\$890	\$0	\$324	\$0	\$0	UE	VNX HARDWARE
VNX51D259010D	VNX 5100 DPE FC, 25X2.5 DC 6x900G 10K	\$8,991	10%	\$8,092	\$1,349	\$989	\$0	\$360	\$0	\$0	UE	VNX HARDWARE
VNX51D259010F	VNX5100 DPE 25X 2.5 DRV 6 X 900 10K FLD	\$8,093	10%	\$7,284	\$1,214	\$890	\$0	\$324	\$0	\$0	UE	VNX HARDWARE
VNX51D259010N	VNX5100 DPE 25X2.5" DRV-E R 6x900G 10K	\$8,538	10%	\$7,684	\$1,281	\$939	\$0	\$342	\$0	\$0	UE	VNX HARDWARE
VNX52DP010NL	VNX5200 DPE 25X2.5" DR-6X1TNL-EMC RK	\$10,960	26%	\$8,110	\$1,644	\$1,206	\$0	\$438	\$0	\$0	UM	VNX HARDWARE
VNX52DP010NLF	VNX5200 DPE 25X2.5" DR-6X1TNL-FLD INST	\$10,960	26%	\$8,110	\$1,644	\$1,206	\$0	\$438	\$0	\$0	UM	VNX HARDWARE
VNX52DP010NLM	VNX5200 DPE 25X2.5" DR-6X1TNL-MIN RK	\$10,960	26%	\$8,110	\$1,644	\$1,206	\$0	\$438	\$0	\$0	UM	VNX HARDWARE
VNX52DP01210	VNX5200 DPE 25X2.5" DR-8X1.2T10K-EMC RK	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	\$0	UM	VNX HARDWARE
VNX52DP01210F	VNX5200 DPE 25X2.5" DR-8X1.2T10K-FLD I	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	\$0	UM	VNX HARDWARE
VNX52DP01210M	VNX5200 DPE 25X2.5" DR-8X1.2T10K-MIN RK	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	\$0	UM	VNX HARDWARE
VNX52DP112NL	VNX5200 DPE 25X2.5" DR-12X1TNL-EMC RK	\$13,315	26%	\$9,853	\$1,997	\$1,465	\$0	\$533	\$0	\$0	UM	VNX HARDWARE
VNX52DP112NLF	VNX5200 DPE 25X2.5" DR-12X1TNL-FLD INST	\$13,315	26%	\$9,853	\$1,997	\$1,465	\$0	\$533	\$0	\$0	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
VNX52DP112NLM	VNX5200 DPE 25X2.5" DR-12X1TNL-MIN RK	\$13,315	26%	\$9,853	\$1,997	\$1,465	\$0	\$533	\$0	UM	VNX HARDWARE
VNX52DP12210	VNX5200 DPE 25X2.5"DR-12X1.2T10K-EMC RK	\$21,775	26%	\$16,114	\$3,266	\$2,395	\$0	\$871	\$0	UM	VNX HARDWARE
VNX52DP12210F	VNX5200 DPE 25X2.5"DR-12X1.2T10K-FLD I	\$21,775	26%	\$16,114	\$3,266	\$2,395	\$0	\$871	\$0	UM	VNX HARDWARE
VNX52DP12210M	VNX5200 DPE 25X2.5"DR-12X1.2T10K-MIN RK	\$21,775	26%	\$16,114	\$3,266	\$2,395	\$0	\$871	\$0	UM	VNX HARDWARE
VNX52DP12510	VNX5200 DPE 25X2.5" DR-25X1.2T10K-EMC	\$28,243	26%	\$20,900	\$4,236	\$3,107	\$0	\$1,130	\$0	UM	VNX HARDWARE
VNX52DP12510F	VNX5200 DPE 25X2.5" DR-25X1.2T10K-FLD I	\$28,243	26%	\$20,900	\$4,236	\$3,107	\$0	\$1,130	\$0	UM	VNX HARDWARE
VNX52DP12510M	VNX5200 DPE 25X2.5" DR-25X1.2T10K-MIN	\$28,243	26%	\$20,900	\$4,236	\$3,107	\$0	\$1,130	\$0	UM	VNX HARDWARE
VNX52DP125NL	VNX5200 DPE 25X2.5"DR-25X1TNL-EMC RK	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	VNX HARDWARE
VNX52DP125NLF	VNX5200 DPE 25X2.5"DR-25X1TNL-FLD INS	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	VNX HARDWARE
VNX52DP125NLM	VNX5200 DPE 25X2.5"DR-25X1TNL-MIN RK	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	VNX HARDWARE
VNX52DP30015	VNX5200 DPE 25X2.5" DR-8X300G15K-EMC RK	\$13,132	26%	\$9,718	\$1,970	\$1,445	\$0	\$525	\$0	UM	VNX HARDWARE
VNX52DP30015F	VNX5200 DPE 25X2.5" DR-8X300G15K-FLD I	\$13,132	26%	\$9,718	\$1,970	\$1,445	\$0	\$525	\$0	UM	VNX HARDWARE
VNX52DP30015M	VNX5200 DPE 25X2.5" DR-8X300G15K-MIN RK	\$13,132	26%	\$9,718	\$1,970	\$1,445	\$0	\$525	\$0	UM	VNX HARDWARE
VNX52DP31215	VNX5200 DPE 25X2.5" DR-12X300G15K-EMC	\$14,445	26%	\$10,689	\$2,167	\$1,589	\$0	\$578	\$0	UM	VNX HARDWARE
VNX52DP31215F	VNX5200 DPE 25X2.5" DR-12X300G15K-FLD I	\$14,445	26%	\$10,689	\$2,167	\$1,589	\$0	\$578	\$0	UM	VNX HARDWARE
VNX52DP31215M	VNX5200 DPE 25X2.5" DR-12X300G15K-MIN	\$14,445	26%	\$10,689	\$2,167	\$1,589	\$0	\$578	\$0	UM	VNX HARDWARE
VNX52DP32515	VNX5200 DPE 25X2.5" DR-25X300G15K-EMC	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	VNX HARDWARE
VNX52DP32515F	VNX5200 DPE 25X2.5" DR-25X300G15K-FLD I	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	VNX HARDWARE
VNX52DP32515M	VNX5200 DPE 25X2.5" DR-25X300G15K-MIN	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	VNX HARDWARE
VNX52DP400FX	VNX5200 DPE 25X2.5" DR-8X400GFL-EMC RK	\$38,210	26%	\$28,275	\$5,732	\$4,203	\$0	\$1,528	\$0	UM	VNX HARDWARE
VNX52DP400FXF	VNX5200 DPE 25X2.5" DR-8X400GFL-FLD INS	\$38,210	26%	\$28,275	\$5,732	\$4,203	\$0	\$1,528	\$0	UM	VNX HARDWARE
VNX52DP400FXM	VNX5200 DPE 25X2.5" DR-8X400GFL-MIN RK	\$38,210	26%	\$28,275	\$5,732	\$4,203	\$0	\$1,528	\$0	UM	VNX HARDWARE
VNX52DP60010	VNX5200 DPE 25X2.5" DR-8X600G10K-EMC RK	\$14,019	26%	\$10,374	\$2,103	\$1,542	\$0	\$561	\$0	UM	VNX HARDWARE
VNX52DP60010F	VNX5200 DPE 25X2.5" DR-8X600G10K-FLD I	\$14,019	26%	\$10,374	\$2,103	\$1,542	\$0	\$561	\$0	UM	VNX HARDWARE
VNX52DP60010M	VNX5200 DPE 25X2.5" DR-8X600G10K-MIN RK	\$14,019	26%	\$10,374	\$2,103	\$1,542	\$0	\$561	\$0	UM	VNX HARDWARE
VNX52DP60015	VNX5200 DPE 25X2.5" DR-8X600G15K-EMC RK	\$21,900	26%	\$16,206	\$3,285	\$2,409	\$0	\$876	\$0	UM	VNX HARDWARE
VNX52DP60015F	VNX5200 DPE 25X2.5" DR-8X600G15K-FLD INS	\$21,900	26%	\$16,206	\$3,285	\$2,409	\$0	\$876	\$0	UM	VNX HARDWARE
VNX52DP60015M	VNX5200 DPE 25X2.5" DR-8X600G15K-MIN RK	\$21,900	26%	\$16,206	\$3,285	\$2,409	\$0	\$876	\$0	UM	VNX HARDWARE
VNX52DP61210	VNX5200 DPE 25X2.5" DR-12X600G10K-EMC	\$15,421	26%	\$11,412	\$2,313	\$1,696	\$0	\$617	\$0	UM	VNX HARDWARE
VNX52DP61210F	VNX5200 DPE 25X2.5" DR-12X600G10K-FLD I	\$15,421	26%	\$11,412	\$2,313	\$1,696	\$0	\$617	\$0	UM	VNX HARDWARE
VNX52DP61210M	VNX5200 DPE 25X2.5" DR-12X600G10K-MIN	\$15,421	26%	\$11,412	\$2,313	\$1,696	\$0	\$617	\$0	UM	VNX HARDWARE
VNX52DP62510	VNX5200 DPE 25X2.5" DR-25X600G10K-EMC	\$17,767	26%	\$13,148	\$2,665	\$1,954	\$0	\$711	\$0	UM	VNX HARDWARE
VNX52DP62510F	VNX5200 DPE 25X2.5" DR-25X600G10K-FLD I	\$17,767	26%	\$13,148	\$2,665	\$1,954	\$0	\$711	\$0	UM	VNX HARDWARE
VNX52DP62510M	VNX5200 DPE 25X2.5" DR-25X600G10K-MIN	\$17,767	26%	\$13,148	\$2,665	\$1,954	\$0	\$711	\$0	UM	VNX HARDWARE
VNX52DP90010	VNX5200 DPE 25X2.5" DR-8X900G10K-EMC RK	\$15,122	26%	\$11,190	\$2,268	\$1,663	\$0	\$605	\$0	UM	VNX HARDWARE
VNX52DP90010F	VNX5200 DPE 25X2.5" DR-8X900G10K-FLD I	\$15,122	26%	\$11,190	\$2,268	\$1,663	\$0	\$605	\$0	UM	VNX HARDWARE
VNX52DP90010M	VNX5200 DPE 25X2.5" DR-8X900G10K-MIN RK	\$15,122	26%	\$11,190	\$2,268	\$1,663	\$0	\$605	\$0	UM	VNX HARDWARE
VNX52DP91210	VNX5200 DPE 25X2.5"DR-12X900G10K-EMC RK	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	UM	VNX HARDWARE
VNX52DP91210F	VNX5200 DPE 25X2.5"DR-12x900G10K-FLD I	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	UM	VNX HARDWARE
VNX52DP91210M	VNX5200 DPE 25X2.5"DR-12x900G10K-MIN RK	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	UM	VNX HARDWARE
VNX52DP92510	VNX5200 DPE 25X2.5"DR-25X900G10K-EMC RK	\$23,536	26%	\$17,417	\$3,530	\$2,589	\$0	\$941	\$0	UM	VNX HARDWARE
VNX52DP92510F	VNX5200 DPE 25X2.5"DR-25X900G10K-FLD I	\$23,536	26%	\$17,417	\$3,530	\$2,589	\$0	\$941	\$0	UM	VNX HARDWARE
VNX52DP92510M	VNX5200 DPE 25X2.5"DR-25X900G10K-MIN RK	\$23,536	26%	\$17,417	\$3,530	\$2,589	\$0	\$941	\$0	UM	VNX HARDWARE
VNX52DPM1210	VNX5200 DPE 25X2.5" 4-600-8 1TNL-EMC RK	\$11,810	26%	\$8,739	\$1,772	\$1,299	\$0	\$472	\$0	UM	VNX HARDWARE
VNX52DPM1210F	VNX5200 DPE 25X2.5" 4-600-8 1TNL-FLD INS	\$11,810	26%	\$8,739	\$1,772	\$1,299	\$0	\$472	\$0	UM	VNX HARDWARE
VNX52DPM1210M	VNX5200 DPE 25X2.5" 4-600-8 1TNL-MIN RK	\$11,810	26%	\$8,739	\$1,772	\$1,299	\$0	\$472	\$0	UM	VNX HARDWARE
VNX52DPM2510	VNX5200 DPE 25X2.5" 4-600-211TNL-EMC RK	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	VNX HARDWARE
VNX52DPM2510F	VNX5200 DPE 25X2.5" 4-600-211TNL-FLD INS	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	VNX HARDWARE
VNX52DPM2510M	VNX5200 DPE 25X2.5" 4-600-211TNL-MIN RK	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	VNX HARDWARE
VNX52VP010NLF	VNX5200 DPE 25X2.5" DR-6X1TNL-FLD INST	\$10,960	26%	\$8,110	\$1,644	\$1,206	\$0	\$438	\$0	UM	VNX HARDWARE
VNX52VP010NLM	VNX5200 DPE 25X2.5" DR-6X1TNL-MIN RK	\$10,960	26%	\$8,110	\$1,644	\$1,206	\$0	\$438	\$0	UM	VNX HARDWARE
VNX52VP01210F	VNX5200 DPE 25X2.5" DR-8X1.2T10K-FLD INS	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	UM	VNX HARDWARE
VNX52VP01210M	VNX5200 DPE 25X2.5" DR-8X1.2T10K-MIN RK	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	UM	VNX HARDWARE
VNX52VP112NLF	VNX5200 DPE 25X2.5" DR-12X1T NL-FLD IN	\$13,315	26%	\$9,853	\$1,997	\$1,465	\$0	\$533	\$0	UM	VNX HARDWARE
VNX52VP112NLM	VNX5200 DPE 25X2.5" DR-12X1T NL-MIN RK	\$13,315	26%	\$9,853	\$1,997	\$1,465	\$0	\$533	\$0	UM	VNX HARDWARE
VNX52VP12210F	VNX5200 DPE 25X2.5" DR-12X1.2T10K-FLD I	\$21,775	26%	\$16,114	\$3,266	\$2,395	\$0	\$871	\$0	UM	VNX HARDWARE
VNX52VP12210M	VNX5200 DPE 25X2.5" DR-12X1.2T10K-MIN RK	\$21,775	26%	\$16,114	\$3,266	\$2,395	\$0	\$871	\$0	UM	VNX HARDWARE
VNX52VP12510F	VNX5200 DPE 25X2.5" DR-25X1.2T10K-FLD I	\$28,243	26%	\$20,900	\$4,236	\$3,107	\$0	\$1,130	\$0	UM	VNX HARDWARE
VNX52VP12510M	VNX5200 DPE 25X2.5" DR-25X1.2T10K-MIN RK	\$28,243	26%	\$20,900	\$4,236	\$3,107	\$0	\$1,130	\$0	UM	VNX HARDWARE
VNX52VP125NLF	VNX5200 DPE 25X2.5" DR-25X1T NL-FLD IN	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	VNX HARDWARE
VNX52VP125NLM	VNX5200 DPE 25X2.5" DR-25X1T NL-MIN RK	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	VNX HARDWARE
VNX52VP30015F	VNX5200 DPE 25X2.5" DR-8X300G15K-FLD I	\$13,132	26%	\$9,718	\$1,970	\$1,445	\$0	\$525	\$0	UM	VNX HARDWARE
VNX52VP30015M	VNX5200 DPE 25X2.5" DR-8X300G15K-MIN RK	\$13,132	26%	\$9,718	\$1,970	\$1,445	\$0	\$525	\$0	UM	VNX HARDWARE
VNX52VP31215F	VNX5200 DPE 25X2.5" DR-12X300G15K-FLD	\$14,445	26%	\$10,689	\$2,167	\$1,589	\$0	\$578	\$0	UM	VNX HARDWARE
VNX52VP31215M	VNX5200 DPE 25X2.5" DR-12X300G15K-MIN	\$14,445	26%	\$10,689	\$2,167	\$1,589	\$0	\$578	\$0	UM	VNX HARDWARE
VNX52VP32515F	VNX5200 DPE 25X2.5" DR-25X300G15K-FLD	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	VNX HARDWARE
VNX52VP32515M	VNX5200 DPE 25X2.5" DR-25X300G15K-MIN	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	VNX HARDWARE
VNX52VP400FXF	VNX5200 DPE 25X2.5" DR-8X400GFL-FLD INS	\$75,109	26%	\$55,581	\$11,266	\$8,262	\$0	\$3,004	\$0	UM	VNX HARDWARE
VNX52VP400FXM	VNX5200 DPE 25X2.5" DR-8X400GFL-MIN RK	\$75,109	26%	\$55,581	\$11,266	\$8,262	\$0	\$3,004	\$0	UM	VNX HARDWARE
VNX52VP60010F	VNX5200 DPE 25X2.5" DR-8X600G10K-FLD I	\$14,019	26%	\$10,374	\$2,103	\$1,542	\$0	\$561	\$0	UM	VNX HARDWARE
VNX52VP60010M	VNX5200 DPE 25X2.5" DR-8X600G10K-MIN RK	\$14,019	26%	\$10,374	\$2,103	\$1,542	\$0	\$561	\$0	UM	VNX HARDWARE
VNX52VP61210F	VNX5200 DPE 25X2.5" DR-12X600G10K-FLD	\$15,421	26%	\$11,412	\$2,313	\$1,696	\$0	\$617	\$0	UM	VNX HARDWARE
VNX52VP61210M	VNX5200 DPE 25X2.5" DR-12X600G10K-MIN	\$15,421	26%	\$11,412	\$2,313	\$1,696	\$0	\$617	\$0	UM	VNX HARDWARE
VNX52VP62510F	VNX5200 DPE 25X2.5" DR-25X600G10K-FLD	\$17,767	26%	\$13,148	\$2,665	\$1,954	\$0	\$711	\$0	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
VNX52VP62510M	VNX5200 DPE 25X2.5" DR-25X600G10K-MIN	\$17,767	26%	\$13,148	\$2,665	\$1,954	\$0	\$711	\$0	UM	VNX HARDWARE
VNX52VP90010F	VNX5200 DPE 25X2.5" DR-8X900G10K-FLD I	\$15,122	26%	\$11,190	\$2,268	\$1,663	\$0	\$605	\$0	UM	VNX HARDWARE
VNX52VP90010M	VNX5200 DPE 25X2.5" DR-8X900G10K-MIN RK	\$15,122	26%	\$11,190	\$2,268	\$1,663	\$0	\$605	\$0	UM	VNX HARDWARE
VNX52VP91210F	VNX5200 DPE 25X2.5" DR-12X900G10K-FLD I	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	UM	VNX HARDWARE
VNX52VP91210M	VNX5200 DPE 25X2.5" DR-12X900G10K-MIN RK	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	UM	VNX HARDWARE
VNX52VP92510F	VNX5200 DPE 25X2.5" DR-25X900G10K-FLD I	\$23,536	26%	\$17,417	\$3,530	\$2,589	\$0	\$941	\$0	UM	VNX HARDWARE
VNX52VP92510M	VNX5200 DPE 25X2.5" DR-25X900G10K-MIN RK	\$23,536	26%	\$17,417	\$3,530	\$2,589	\$0	\$941	\$0	UM	VNX HARDWARE
VNX52VPM1210F	VNX5200 DPE 25X2.5" 4-600-8 1TNL-FLD I	\$11,810	26%	\$8,739	\$1,772	\$1,299	\$0	\$472	\$0	UM	VNX HARDWARE
VNX52VPM1210M	VNX5200 DPE 25X2.5" 4-600-8 1TNL-MIN RK	\$11,810	26%	\$8,739	\$1,772	\$1,299	\$0	\$472	\$0	UM	VNX HARDWARE
VNX52VPM2510F	VNX5200 DPE 25X2.5" 4-600-211TNL-FLD INS	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	VNX HARDWARE
VNX52VPM2510M	VNX5200 DPE 25X2.5" 4-600-211TNL-MIN RK	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	VNX HARDWARE
VNX5300CS2U	VNX5300 2ND CONTROL STATION FOR FLD UPG	\$1,833	10%	\$1,650	\$275	\$202	\$0	\$73	\$0	UE	VNX HARDWARE
VNX5300CSD2A	2ND OPTIONALINVRTR FOR VNX 5300 FACTORY	\$1,440	10%	\$1,296	\$216	\$158	\$0	\$58	\$0	UE	VNX HARDWARE
VNX5300CSD2AU	2ND OPTIONALINVRTR FOR VNX 5300 FIELD	\$2,016	10%	\$1,814	\$302	\$222	\$0	\$81	\$0	UE	VNX HARDWARE
VNX5300DMDU	VNX5300 ADDON DATA MOVER+FC SLIC-UPGRADE	\$2,226	10%	\$2,003	\$334	\$245	\$0	\$89	\$0	UE	VNX HARDWARE
VNX5300DMMD	VNX5300 SINGLE DM FC SLIC MINI RACK DC	\$1,649	10%	\$1,484	\$247	\$181	\$0	\$66	\$0	UE	VNX HARDWARE
VNX5300DMU	VNX5300 ADD ON DATA MOVER+FC IO-UPGRADE	\$2,024	10%	\$1,822	\$304	\$223	\$0	\$81	\$0	UE	VNX HARDWARE
VNX5300DP15	VNX5300 DPE; 15X3.5 DRIVE SLOTS-EMC RACK	\$9,385	10%	\$8,447	\$1,408	\$1,032	\$0	\$375	\$0	UE	VNX HARDWARE
VNX5300DP15D	VNX5300 DPE; 15X3.5 DRIVE SLOTS-DC	\$9,385	10%	\$8,447	\$1,408	\$1,032	\$0	\$375	\$0	UE	VNX HARDWARE
VNX5300DP15F	VNX5300 DPE; 15X3.5 DRIVE SLOTS-FLD	\$9,385	10%	\$8,447	\$1,408	\$1,032	\$0	\$375	\$0	UE	VNX HARDWARE
VNX5300DP15M	VNX5300 DPE; 15X3.5 DRIVE SLOTS-MINIRACK	\$9,385	10%	\$8,447	\$1,408	\$1,032	\$0	\$375	\$0	UE	VNX HARDWARE
VNX5300DP25	VNX5300 DPE; 25X2.5 DRIVE SLOTS-EMC RACK	\$10,370	10%	\$9,333	\$1,556	\$1,141	\$0	\$415	\$0	UE	VNX HARDWARE
VNX5300DP25D	VNX5300 DPE; 25X2.5 DRIVES - DC	\$10,370	10%	\$9,333	\$1,556	\$1,141	\$0	\$415	\$0	UE	VNX HARDWARE
VNX5300DP25F	VNX5300 DPE; 25X2.5 DRIVE SLOTS-FLD	\$10,370	10%	\$9,333	\$1,556	\$1,141	\$0	\$415	\$0	UE	VNX HARDWARE
VNX5300DP25M	VNX5300 DPE; 25X2.5 DRIVE SLOTS-MINIRACK	\$10,059	10%	\$9,053	\$1,509	\$1,106	\$0	\$402	\$0	UE	VNX HARDWARE
VNX535-57F	CONVERT VNX5300&5500 DME TO VNX5700 DME	\$4,340	26%	\$3,212	\$651	\$477	\$0	\$174	\$0	UM-H	VNX HARDWARE
VNX53-55F	CONVERT VNX5300 DME TO VNX5500 DME	\$5,819	26%	\$4,306	\$873	\$640	\$0	\$233	\$0	UM-H	VNX HARDWARE
VNX5357-75F	CONVERT VNX53 55 57 DME TO VNX7500 DME	\$4,340	26%	\$3,212	\$651	\$477	\$0	\$174	\$0	UM-H	VNX HARDWARE
VNX53D152TDC	VNX5300 DPE 15X3.5IN DRV 8X2TB 7.2K DC	\$17,054	10%	\$15,349	\$2,558	\$1,876	\$0	\$682	\$0	UE	VNX HARDWARE
VNX53D15301MD	VNX5300DPE;15X3.5DRV-MR8X300GB 10KDC	\$15,334	10%	\$13,801	\$2,300	\$1,687	\$0	\$613	\$0	UE	VNX HARDWARE
VNX53D15305MD	VNX5300DPE;FC;15X3.5DRV-MR8X300GB 15KDC	\$17,257	10%	\$15,531	\$2,589	\$1,898	\$0	\$690	\$0	UE	VNX HARDWARE
VNX53D153TDC	VNX5300 DPE 15X3.5IN DRV 8X3TB 7.2K DC	\$20,736	10%	\$18,662	\$3,110	\$2,281	\$0	\$829	\$0	UE	VNX HARDWARE
VNX53D154TDC	VNX5300 DPE 15X3.5IN DRV 8X4TB 7.2K DC	\$24,883	10%	\$22,395	\$3,732	\$2,737	\$0	\$995	\$0	UE	VNX HARDWARE
VNX53D15601MD	VNX5300 DPE;15X3.5 DRV-MR 8X600GB 10K DC	\$17,895	10%	\$16,106	\$2,684	\$1,968	\$0	\$716	\$0	UE	VNX HARDWARE
VNX53D15605MD	VNX5300DPE;15X3.5DRV-MR8X600GB 15KDC	\$23,347	10%	\$21,012	\$3,502	\$2,568	\$0	\$934	\$0	UE	VNX HARDWARE
VNX53D15901MD	VNX 5300DPE FC 15X3.5" DRV-DC 8x900G 10K	\$23,473	10%	\$21,126	\$3,521	\$2,582	\$0	\$939	\$0	UE	VNX HARDWARE
VNX53D25301MD	VNX5300DPE;25X2.5 DRV-MR8X300GB 10KDC	\$16,076	10%	\$14,468	\$2,411	\$1,768	\$0	\$643	\$0	UE	VNX HARDWARE
VNX53D25601MD	VNX5300DPE;FC;25X2.5 DRV-MR8X600GB 10KDC	\$18,408	10%	\$16,567	\$2,761	\$2,025	\$0	\$736	\$0	UE	VNX HARDWARE
VNX53D25901MD	VNX 5300DPE FC 25X2.5" DRV-DC 8x900G 10K	\$20,496	10%	\$18,446	\$3,074	\$2,255	\$0	\$820	\$0	UE	VNX HARDWARE
VNX53D25901MD	VNX5300 DPE FC 25X2.5DR MR 8X900GB10K DC	\$21,023	10%	\$18,921	\$3,153	\$2,313	\$0	\$841	\$0	UE	VNX HARDWARE
VNX53N159010	VNX5300 DPE 15X3.5" DRV-E R 8x900G 10K	\$22,355	10%	\$20,120	\$3,353	\$2,459	\$0	\$894	\$0	UE	VNX HARDWARE
VNX53N159010F	VNX5300 DPE 15X3.5" DRV-F I 8x900G 10K	\$22,355	10%	\$20,120	\$3,353	\$2,459	\$0	\$894	\$0	UE	VNX HARDWARE
VNX53N159010M	VNX5300 DPE 15X3.5" DRV-M R 8x900G 10K	\$22,355	10%	\$20,120	\$3,353	\$2,459	\$0	\$894	\$0	UE	VNX HARDWARE
VNX53N259010	VNX5300 DPE 25X2.5" DRV-E R 8x900G 10K	\$19,520	10%	\$17,568	\$2,928	\$2,147	\$0	\$781	\$0	UE	VNX HARDWARE
VNX53N259010F	VNX5300 DPE 25X2.5" DRV-F I 8x900G 10K	\$19,520	10%	\$17,568	\$2,928	\$2,147	\$0	\$781	\$0	UE	VNX HARDWARE
VNX53N259010M	VNX5300 DPE 25X2.5" DRV-M R 8x900G 10K	\$19,520	10%	\$17,568	\$2,928	\$2,147	\$0	\$781	\$0	UE	VNX HARDWARE
VNX5500CSD2A	2ND OPTIONALINVRTR FOR VNX 5500 FACTORY	\$2,504	26%	\$1,853	\$376	\$275	\$0	\$100	\$0	UM-H	VNX HARDWARE
VNX5500CSD2AU	2ND OPTIONALINVRTR FOR VNX 5500 FIELD	\$3,380	26%	\$2,501	\$507	\$372	\$0	\$135	\$0	UM-H	VNX HARDWARE
VNX5500DMDU	VNX5500 ADD ON DM+FC SLIC-UPGRADE(DC)	\$8,313	26%	\$6,152	\$1,247	\$914	\$0	\$333	\$0	UM-H	VNX HARDWARE
VNX5500DMMD	VNX5500 SINGLE DATA MOVER FC SLIC DC	\$6,158	26%	\$4,557	\$924	\$677	\$0	\$246	\$0	UM-H	VNX HARDWARE
VNX5500DMU	VNX5500 ADD ON DATA MOVER+FC IO -UPGRADE	\$6,046	26%	\$4,474	\$907	\$665	\$0	\$242	\$0	UM-H	VNX HARDWARE
VNX5500DP15MD	VNX5500 DPE,15X3.5 DRIVE SLOTS-MR-DC	\$13,324	26%	\$9,860	\$1,999	\$1,466	\$0	\$533	\$0	UM-H	VNX HARDWARE
VNX5500DP25MD	VNX5500 DPE,25X2.5 DRIVE SLOTS-MR-DC	\$13,324	26%	\$9,860	\$1,999	\$1,466	\$0	\$533	\$0	UM-H	VNX HARDWARE
VNX5500FL100	VNX5500-F FLASH ARRAY 21 X 100G F D & 4	\$76,635	26%	\$56,710	\$11,495	\$8,430	\$0	\$3,065	\$0	UM-H	VNX HARDWARE
VNX5500FL100F	VNX5500-F FLASH ARRAY 21 X 100G F D & 4	\$76,635	26%	\$56,710	\$11,495	\$8,430	\$0	\$3,065	\$0	UM-H	VNX HARDWARE
VNX5500FL100M	VNX5500-F FLASH ARY 21X100GFD &4X300HD	\$76,635	26%	\$56,710	\$11,495	\$8,430	\$0	\$3,065	\$0	UM-H	VNX HARDWARE
VNX5500FL200	VNX5500-F FL A 21X200G FD & 4X300 10K VD	\$142,995	26%	\$105,816	\$21,449	\$15,729	\$0	\$5,720	\$0	UM-H	VNX HARDWARE
VNX5500FL200F	VNX5500-F FL A 21X200G FD & 4X300 10K VD	\$142,995	26%	\$105,816	\$21,449	\$15,729	\$0	\$5,720	\$0	UM-H	VNX HARDWARE
VNX5500FL200M	VNX5500-F FL 21X200G FD & 4X300 10K VD	\$142,995	26%	\$105,816	\$21,449	\$15,729	\$0	\$5,720	\$0	UM-H	VNX HARDWARE
VNX55DMEXDU	VNX5500DME:1DATAMOYER+FC SLIC-UPGRADE DC	\$13,962	26%	\$10,332	\$2,094	\$1,536	\$0	\$558	\$0	UM-H	VNX HARDWARE
VNX55DMEXMD	VNX5500 DMEX SINGLE DM FC SLIC MINI DC	\$10,342	26%	\$7,653	\$1,551	\$1,138	\$0	\$414	\$0	UM-H	VNX HARDWARE
VNX55DMEXU	VNX5500 EMPTY DM ENCLOSURE - UPGRADE	\$10,154	26%	\$7,514	\$1,523	\$1,117	\$0	\$406	\$0	UM-H	VNX HARDWARE
VNX5700DMU	VNX5700 ADD ON DATA MOVER+FC SLIC-UPG	\$18,642	26%	\$13,795	\$2,796	\$2,051	\$0	\$746	\$0	UM-H	VNX HARDWARE
VNX5700DSPE	VNX5700 SPE 4X6G SAS BE-EMC DENSE RACK	\$34,000	26%	\$25,160	\$5,100	\$3,740	\$0	\$1,360	\$0	UM-H	VNX HARDWARE
VNX5700DSPF	VNX5700 SPE FOR DENSE RACK-FIELD INST	\$37,778	26%	\$27,956	\$5,667	\$4,156	\$0	\$1,511	\$0	UM-H	VNX HARDWARE
VNX5700DSPEM	VNX5700 SPE FOR DENSE RACK-MINI RACK	\$37,778	26%	\$27,956	\$5,667	\$4,156	\$0	\$1,511	\$0	UM-H	VNX HARDWARE
VNX57-75B	CONVERT VNX5700 SPE TO VNX7500 SPE	\$58,540	26%	\$43,200	\$8,781	\$6,439	\$0	\$2,342	\$0	UM-H	VNX HARDWARE
VNX57DMEXU	EMPTY VNX57 DM ENCLOSURE - UPGRADE	\$12,693	26%	\$9,393	\$1,904	\$1,396	\$0	\$508	\$0	UM-H	VNX HARDWARE
VNX6GSDAE15F	VNX 15X3.5 IN 6GB SAS EXP DAE-FLD INST	\$4,104	26%	\$3,037	\$616	\$451	\$0	\$164	\$0	UM-H	VNX HARDWARE
VNX6GSDAE15FD	3U DAE 15X3.5IN DC POWER ENCLOSURE	\$4,309	26%	\$3,189	\$646	\$474	\$0	\$172	\$0	UM-H	VNX HARDWARE
VNX6GSDAE15PF	VNX 55/75 15X3.5 6GB SAS PRIMARY DAE F I	\$4,104	26%	\$3,037	\$616	\$451	\$0	\$164	\$0	UM-H	VNX HARDWARE
VNX6GSDAE25F	VNX 25X2.5 IN6GB SAS DAE-FIELD INSTALL	\$5,814	26%	\$4,302	\$872	\$640	\$0	\$233	\$0	UM-H	VNX HARDWARE
VNX6GSDAE25FD	2U 6G SAS 25 DRIVE DAE WITH DC POWER	\$6,105	26%	\$4,518	\$916	\$672	\$0	\$244	\$0	UM-H	VNX HARDWARE
VNX6GSDAE25PF	VNX 55/75 25X2.5 6GB SAS PRIMARY DAE-F I	\$5,814	26%	\$4,302	\$872	\$640	\$0	\$233	\$0	UM-H	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
VNX6GSDAE60	VNX60X3.5IN 6G SAS EXP DAE - EMC RACK	\$16,416	26%	\$12,148	\$2,462	\$1,806	\$0	\$657	\$0	UM-H	VNX HARDWARE
VNX6GSDAE60F	VNX 60X3.5IN 6G SAS EXP DAE - FLD INST	\$16,416	26%	\$12,148	\$2,462	\$1,806	\$0	\$657	\$0	UM-H	VNX HARDWARE
VNX6GSDAE60F2	VNX 60X3.5IN 6G SAS EXP DAE - FLD W LDR	\$16,416	26%	\$12,148	\$2,462	\$1,806	\$0	\$657	\$0	UM-H	VNX HARDWARE
VNX6GSDAE60P	VNX 55/75 60X3.5 6G SAS PRIMARY DAE-E R	\$16,416	26%	\$12,148	\$2,462	\$1,806	\$0	\$657	\$0	UM-H	VNX HARDWARE
VNX6GSDAE15P	VNX 15X3.5IN PRIMARY DAE-EMC DENSE RACK	\$4,104	26%	\$3,037	\$616	\$451	\$0	\$164	\$0	UM-H	VNX HARDWARE
VNX7500DMU	VNX7500 ADD ON DATA MOVER-FC SLIC-UPG	\$40,584	26%	\$30,032	\$6,088	\$4,464	\$0	\$1,623	\$0	UM-H	VNX HARDWARE
VNX7500DSE	VNX7500 SPE 4X6G SAS BE-EMC DENSE RACK	\$58,540	26%	\$43,320	\$8,781	\$6,439	\$0	\$2,342	\$0	UM-H	VNX HARDWARE
VNX7500DSEF	VNX7500 SPE FOR DENSE RACK-FIELD INST	\$65,043	26%	\$48,132	\$9,756	\$7,155	\$0	\$2,602	\$0	UM-H	VNX HARDWARE
VNX7500DSEPM	VNX7500 SPE FOR DENSE RACK-MINI RACK	\$65,043	26%	\$48,132	\$9,756	\$7,155	\$0	\$2,602	\$0	UM-H	VNX HARDWARE
VNX7501DSPE	VNX7501 SPE 48GB SP-DENSE RACK-EMC RACK	\$65,043	26%	\$48,132	\$9,756	\$7,155	\$0	\$2,602	\$0	UM-H	VNX HARDWARE
VNX7501DSPEF	VNX7501 SPE 48GB SP-DENSE RACK-FLD INST	\$65,043	26%	\$48,132	\$9,756	\$7,155	\$0	\$2,602	\$0	UM-H	VNX HARDWARE
VNX7501DSEPM	VNX7501 SPE 48GB SP-DENSE RACK-MINI RACK	\$65,043	26%	\$48,132	\$9,756	\$7,155	\$0	\$2,602	\$0	UM-H	VNX HARDWARE
VNX7501SPE	VNX7501 SPE 48GB SP-EMC RACK	\$58,540	26%	\$43,320	\$8,781	\$6,439	\$0	\$2,342	\$0	UM-H	VNX HARDWARE
VNX7501SPEF	VNX7501 SPE 48GB SP-FIELD INST	\$58,540	26%	\$43,320	\$8,781	\$6,439	\$0	\$2,342	\$0	UM-H	VNX HARDWARE
VNX7501SPEM	VNX7501 SPE 48GB SP-MINI RACK	\$58,540	26%	\$43,320	\$8,781	\$6,439	\$0	\$2,342	\$0	UM-H	VNX HARDWARE
VNX7524-75EXB	CONVERT VNX7500 SP WITH EXP MEMORY	\$9,000	26%	\$6,660	\$1,350	\$990	\$0	\$360	\$0	UM-H	VNX HARDWARE
VNX75DMEXU	EMPTY VNX75 DM ENCLOSURE - UPGRADE	\$12,693	26%	\$9,393	\$1,904	\$1,396	\$0	\$508	\$0	UM-H	VNX HARDWARE
VNXAFADAE1U	VNXF 25x2.5" DAE 19x400GB-EMC-FLD	\$108,000	26%	\$79,920	\$16,200	\$11,880	\$0	\$0	\$0	UM	VNX HARDWARE
VNXAFADAE2U	VNXF 25x2.5" DAE 20x400GB-EMC-FLD	\$112,000	26%	\$82,880	\$16,800	\$12,320	\$0	\$0	\$0	UM	VNX HARDWARE
VNXAFADAE3U	VNXF 25x2.5" DAE 23x400GB-EMC-FLD	\$120,000	26%	\$88,800	\$18,000	\$13,200	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-1U-BLANK	1U Solid Filler for VNXB 40U rack	\$34	26%	\$25	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-2U-BLANK	2U Solid Filler for VNXB 40U rack	\$38	26%	\$28	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-3U-BLANK	3U Solid Filler for VNXB 40U rack	\$43	26%	\$32	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB52DM	VNX5200 ADD ON DM+FC SLIC-EMC RACK	\$1,469	26%	\$1,087	\$220	\$162	\$0	\$59	\$0	UM	VNX HARDWARE
VNXB52DMEX	EMPTY VNX5200 DM ENCLOSURE-EMC RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM	VNX HARDWARE
VNXB52DMEXM	EMPTY VNX5200 DM ENCLOSURE-MINI RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM	VNX HARDWARE
VNXB52DMEXMD	EMPTY DC VNX5200 DM ENCLOSURE-MINI RACK	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$432	\$0	UM	VNX HARDWARE
VNXB52DMEXMDU	EMPTY VNX52 DM ENCLOSURE-UPG DC	\$14,565	26%	\$10,778	\$2,185	\$1,602	\$0	\$583	\$0	UM	VNX HARDWARE
VNXB52DMEXU	EMPTY VNX5200 DM ENCLOSURE-UPG	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$432	\$0	UM	VNX HARDWARE
VNXB52DMMM	VNX5200 ADD ON DM+FC SLIC-MINI RACK	\$1,469	26%	\$1,087	\$220	\$162	\$0	\$59	\$0	UM	VNX HARDWARE
VNXB52DMMD	VNX5200 ADD ON DM+FC SLIC-MINI RACK-DC	\$1,983	26%	\$1,467	\$297	\$218	\$0	\$79	\$0	UM	VNX HARDWARE
VNXB52DMU	VNX5200 ADD ON DM+FC SLIC-UPG	\$1,984	26%	\$1,468	\$298	\$218	\$0	\$79	\$0	UM	VNX HARDWARE
VNXB52DMUD	VNX5200 ADD ON DM+FC SLIC-UPG DC	\$2,678	26%	\$1,982	\$402	\$295	\$0	\$107	\$0	UM	VNX HARDWARE
VNXB52DP25F	VNX5200 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$7,770	26%	\$5,750	\$1,166	\$855	\$0	\$311	\$0	UM	VNX HARDWARE
VNXB52DP25FD	VNX 5200 DPE DISKLESS DC-FIELD INST	\$9,713	26%	\$7,188	\$1,457	\$1,068	\$0	\$389	\$0	UM	VNX HARDWARE
VNXB52DP25MD	VNX 5200 DPE DISKLESS DC-MINI RACK	\$9,713	26%	\$7,188	\$1,457	\$1,068	\$0	\$389	\$0	UM	VNX HARDWARE
VNXB54DM	VNX5400 ADD ON DM+FC SLIC-EMC RACK	\$1,829	26%	\$1,353	\$274	\$201	\$0	\$73	\$0	UM	VNX HARDWARE
VNXB54DMEX	EMPTY VNX5400 DM ENCLOSURE-EMC RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM	VNX HARDWARE
VNXB54DMEXM	EMPTY VNX5400 DM ENCLOSURE-MINI RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM	VNX HARDWARE
VNXB54DMEXMD	EMPTY DC VNX5400 DM ENCLOSURE-MINI RACK	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$432	\$0	UM	VNX HARDWARE
VNXB54DMEXMDU	EMPTY VNX54 DM ENCLOSURE-UPG DC	\$14,565	26%	\$10,778	\$2,185	\$1,602	\$0	\$583	\$0	UM	VNX HARDWARE
VNXB54DMEXU	EMPTY VNX5400 DM ENCLOSURE-UPG	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$432	\$0	UM	VNX HARDWARE
VNXB54DMMM	VNX5400 ADD ON DM+FC SLIC-MINI RACK	\$1,829	26%	\$1,353	\$274	\$201	\$0	\$73	\$0	UM	VNX HARDWARE
VNXB54DMMD	VNX5400 ADD ON DM+FC SLIC-MINI RACK-DC	\$2,469	26%	\$1,827	\$370	\$272	\$0	\$99	\$0	UM	VNX HARDWARE
VNXB54DMU	VNX5400 ADD ON DM+FC SLIC-UPG	\$2,469	26%	\$1,827	\$370	\$272	\$0	\$99	\$0	UM	VNX HARDWARE
VNXB54DMUD	VNX5400 ADD ON DM+FC SLIC-UPG DC	\$3,333	26%	\$2,466	\$500	\$367	\$0	\$133	\$0	UM	VNX HARDWARE
VNXB54DP25	VNX5400 DPE 25X2.5" DRIVE SLOTS-EMC RA	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$331	\$0	UM	VNX HARDWARE
VNXB54DP25F	VNX5400 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$331	\$0	UM	VNX HARDWARE
VNXB54DP25FD	VNX 5400 DPE DISKLESS DC-FIELD INST	\$10,338	26%	\$7,650	\$1,551	\$1,137	\$0	\$414	\$0	UM	VNX HARDWARE
VNXB54DP25M	VNX5400 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$331	\$0	UM	VNX HARDWARE
VNXB54DP25MD	VNX 5400 DPE DISKLESS DC-MINI RACK	\$10,338	26%	\$7,650	\$1,551	\$1,137	\$0	\$414	\$0	UM	VNX HARDWARE
VNXB54VP25F	VNX5400 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$331	\$0	UM	VNX HARDWARE
VNXB54VP25M	VNX5400 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$331	\$0	UM	VNX HARDWARE
VNXB56DM	VNX5600 ADD ON DM+FC SLIC-EMC RACK	\$3,806	26%	\$2,816	\$571	\$419	\$0	\$152	\$0	UM	VNX HARDWARE
VNXB56DMEX	EMPTY VNX56 DM ENCLOSURE-EMC RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM	VNX HARDWARE
VNXB56DMEXM	EMPTY VNX56 DM ENCLOSURE-MINI RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM	VNX HARDWARE
VNXB56DMEXMD	EMPTY DC VNX5600 DM ENCLOSURE-MINI RACK	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$432	\$0	UM	VNX HARDWARE
VNXB56DMEXMDU	EMPTY VNX56 DM ENCLOSURE-UPG DC	\$14,565	26%	\$10,778	\$2,185	\$1,602	\$0	\$583	\$0	UM	VNX HARDWARE
VNXB56DMEXU	EMPTY VNX5600 DM ENCLOSURE-UPG	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$432	\$0	UM	VNX HARDWARE
VNXB56DMMM	VNX5600 ADD ON DM+FC SLIC-MINI RACK	\$3,806	26%	\$2,816	\$571	\$419	\$0	\$152	\$0	UM	VNX HARDWARE
VNXB56DMMD	VNX5600 ADD ON DM+FC SLIC-MINI RACK-DC	\$5,234	26%	\$3,873	\$785	\$576	\$0	\$209	\$0	UM	VNX HARDWARE
VNXB56DMU	VNX5600 ADD ON DM+FC SLIC-UPG	\$5,139	26%	\$3,803	\$771	\$565	\$0	\$206	\$0	UM	VNX HARDWARE
VNXB56DMUD	VNX5600 ADD ON DM+FC SLIC-UPG DC	\$6,938	26%	\$5,134	\$1,041	\$763	\$0	\$278	\$0	UM	VNX HARDWARE
VNXB56DP25	VNX5600 DPE 25X2.5" DRIVE SLOTS-EMC RA	\$13,657	26%	\$10,106	\$2,049	\$1,502	\$0	\$546	\$0	UM	VNX HARDWARE
VNXB56DP25F	VNX5600 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$13,657	26%	\$10,106	\$2,049	\$1,502	\$0	\$546	\$0	UM	VNX HARDWARE
VNXB56DP25FD	VNX 5600 DPE DISKLESS DC-FIELD INST	\$17,071	26%	\$12,633	\$2,561	\$1,878	\$0	\$683	\$0	UM	VNX HARDWARE
VNXB56DP25M	VNX5600 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$13,657	26%	\$10,106	\$2,049	\$1,502	\$0	\$546	\$0	UM	VNX HARDWARE
VNXB56DP25MD	VNX 5600 DPE DISKLESS DC-MINI RACK	\$17,071	26%	\$12,633	\$2,561	\$1,878	\$0	\$683	\$0	UM	VNX HARDWARE
VNXB58DM	VNX5800 ADD ON DM+FC SLIC-EMC RACK	\$11,738	26%	\$8,686	\$1,761	\$1,291	\$0	\$470	\$0	UM	VNX HARDWARE
VNXB58DMEX	EMPTY VNX58 DM ENCLOSURE-EMC RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM	VNX HARDWARE
VNXB58DMEXF	EMPTY VNX5800 DM ENCLOSURE-FLD INST	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM	VNX HARDWARE
VNXB58DMEXM	EMPTY VNX58 DM ENCLOSURE-MINI RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM	VNX HARDWARE
VNXB58DMEXU	EMPTY VNX58 DM ENCLOSURE-UPG	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$432	\$0	UM	VNX HARDWARE
VNXB58DMMM	VNX5800 ADD ON DM+FC SLIC-MINI RACK	\$11,738	26%	\$8,686	\$1,761	\$1,291	\$0	\$470	\$0	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
VNXB58DMU	VNX5800 ADD ON DM+FC SLIC-UPG	\$15,846	26%	\$11,726	\$2,377	\$1,743	\$0	\$634	\$0	UM	VNX HARDWARE
VNXB58DP25	VNX5800 DPE 25X2.5" DRIVE SLOTS-EMC RA	\$23,120	26%	\$17,109	\$3,468	\$2,543	\$0	\$925	\$0	UM	VNX HARDWARE
VNXB58DP25F	VNX5800 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$23,120	26%	\$17,109	\$3,468	\$2,543	\$0	\$925	\$0	UM	VNX HARDWARE
VNXB58DP25M	VNX5800 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$23,120	26%	\$17,109	\$3,468	\$2,543	\$0	\$925	\$0	UM	VNX HARDWARE
VNXB6GS3UADAE120	VNXB 120X2.5 6G SAS EXP DAE-EMC RACK	\$18,000	26%	\$13,320	\$2,700	\$1,980	\$0	\$720	\$0	UM	VNX HARDWARE
VNXB6GS3UADAE120F	VNXB 120X2.5 6G SAS EXP DAE-FIELD INST	\$18,000	26%	\$13,320	\$2,700	\$1,980	\$0	\$720	\$0	UM	VNX HARDWARE
VNXB6GS3UADAE120L	VNXB 120X2.5 6G SAS EXP DAE-FLD INST-LDR	\$18,000	26%	\$13,320	\$2,700	\$1,980	\$0	\$720	\$0	UM	VNX HARDWARE
VNXB6GSDAE15	VNXB 15X3.5 6G SAS EXP DAE-EMC RACK	\$3,488	26%	\$2,581	\$523	\$384	\$0	\$140	\$0	UM	VNX HARDWARE
VNXB6GSDAE15D	VNXB 15X3.5 6G SAS DAE-DC	\$3,663	26%	\$2,711	\$549	\$403	\$0	\$147	\$0	UM	VNX HARDWARE
VNXB6GSDAE15F	VNXB 15X3.5 6G SAS EXP DAE-FIELD INST	\$3,488	26%	\$2,581	\$523	\$384	\$0	\$140	\$0	UM	VNX HARDWARE
VNXB6GSDAE15P	VNXB 15X3.5 6G SAS PRI DAE-EMC RACK	\$3,488	26%	\$2,581	\$523	\$384	\$0	\$140	\$0	UM	VNX HARDWARE
VNXB6GSDAE15W	VNXB 15X3.5 6G SAS PRI DAE-FIELD INST	\$3,488	26%	\$2,581	\$523	\$384	\$0	\$140	\$0	UM	VNX HARDWARE
VNXB6GSDAE25	VNXB 25X2.5 6G SAS EXP DAE-EMC RACK	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$198	\$0	UM	VNX HARDWARE
VNXB6GSDAE25D	VNX 25x2.5 6G SAS DC DAE-FIELD INST	\$5,189	26%	\$3,840	\$778	\$571	\$0	\$208	\$0	UM	VNX HARDWARE
VNXB6GSDAE25DW	VNX25x2.5 6G SAS DC PRIMARY DAE-FLD INST	\$6,425	26%	\$4,755	\$964	\$707	\$0	\$257	\$0	UM	VNX HARDWARE
VNXB6GSDAE25F	VNXB 25X2.5 6G SAS EXP DAE-FIELD INST	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$198	\$0	UM	VNX HARDWARE
VNXB6GSDAE25P	VNXB 25X2.5 6G SAS PRI DAE-EMC RACK	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$198	\$0	UM	VNX HARDWARE
VNXB6GSDAE25W	VNXB 25X2.5 6G SAS PRI DAE-FIELD INST	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$198	\$0	UM	VNX HARDWARE
VNXB6GSDAE60F	VNXB 60X3.5 6G SAS EXP DAE-EMC RACK	\$13,954	26%	\$10,326	\$2,093	\$1,535	\$0	\$558	\$0	UM	VNX HARDWARE
VNXB6GSDAE60P	VNXB 60X3.5 6G SAS EXP DAE-FIELD INST	\$13,954	26%	\$10,326	\$2,093	\$1,535	\$0	\$558	\$0	UM	VNX HARDWARE
VNXB6GSDAE60L	VNXB 60X3.5 6G SAS EXP DAE-FLD INST-LDR	\$13,954	26%	\$10,326	\$2,093	\$1,535	\$0	\$558	\$0	UM	VNX HARDWARE
VNXB6GSDAE60P	VNXB 60X3.5 6G SAS PRI DAE-EMC RACK	\$13,954	26%	\$10,326	\$2,093	\$1,535	\$0	\$558	\$0	UM	VNX HARDWARE
VNXB6GSDAE60W	VNXB 60X3.5 6G SAS PRI DAE-FIELD INST	\$13,954	26%	\$10,326	\$2,093	\$1,535	\$0	\$558	\$0	UM	VNX HARDWARE
VNXB6GSDAE15	VNXB 15x3.5" 6G SAS PRI DAE-DENSE RACK	\$3,488	26%	\$2,581	\$523	\$384	\$0	\$140	\$0	UM	VNX HARDWARE
VNXB76DM	VNX7600 ADD ON DM+FC SLIC-EMC RACK	\$25,553	26%	\$18,909	\$3,833	\$2,811	\$0	\$1,022	\$0	UM	VNX HARDWARE
VNXB76DMEX	EMPTY VNX76 DM ENCLOSURE-EMC RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM	VNX HARDWARE
VNXB76DMEXF	EMPTY VNX7600 DM ENCLOSURE-FLD INST	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM	VNX HARDWARE
VNXB76DMEXM	EMPTY VNX76 DM ENCLOSURE-MINI RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM	VNX HARDWARE
VNXB76DMEXU	EMPTY VNX76 DM ENCLOSURE-UPG	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$432	\$0	UM	VNX HARDWARE
VNXB76DMF	VNXB76 ADD ON DM+FC SLIC-MINI RACK	\$25,553	26%	\$18,909	\$3,833	\$2,811	\$0	\$1,022	\$0	UM	VNX HARDWARE
VNXB76DMM	VNXB76 ADD ON DM+FC SLIC-MINI RACK	\$25,553	26%	\$18,909	\$3,833	\$2,811	\$0	\$1,022	\$0	UM	VNX HARDWARE
VNXB76DMU	VNX7600 ADD ON DM+FC SLIC-UPG	\$34,496	26%	\$25,527	\$5,174	\$3,795	\$0	\$1,380	\$0	UM	VNX HARDWARE
VNXB76DP25	VNX7600 DPE 25X2.5" DRIVE SLOTS-EMC RA	\$43,761	26%	\$32,383	\$6,564	\$4,814	\$0	\$1,750	\$0	UM	VNX HARDWARE
VNXB76DP25F	VNX7600 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$43,761	26%	\$32,383	\$6,564	\$4,814	\$0	\$1,750	\$0	UM	VNX HARDWARE
VNXB76DP25M	VNX7600 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$43,761	26%	\$32,383	\$6,564	\$4,814	\$0	\$1,750	\$0	UM	VNX HARDWARE
VNXB80DM	VNX8000 ADD ON DM+FC SLIC-EMC RACK	\$36,676	26%	\$27,140	\$5,501	\$4,034	\$0	\$1,467	\$0	UM	VNX HARDWARE
VNXB80DMEX	EMPTY VNX80 DM ENCLOSURE-EMC RACK	\$11,470	26%	\$8,488	\$1,721	\$1,262	\$0	\$459	\$0	UM	VNX HARDWARE
VNXB80DMEXF	EMPTY VNX80 DM ENCLOSURE-FLD INST	\$11,470	26%	\$8,488	\$1,721	\$1,262	\$0	\$459	\$0	UM	VNX HARDWARE
VNXB80DMEXM	EMPTY VNX80 DM ENCLOSURE-MINI RACK	\$11,470	26%	\$8,488	\$1,721	\$1,262	\$0	\$459	\$0	UM	VNX HARDWARE
VNXB80DMEXU	EMPTY VNX80 DM ENCLOSURE-UPG	\$15,485	26%	\$11,459	\$2,323	\$1,703	\$0	\$619	\$0	UM	VNX HARDWARE
VNXB80DMM	VNX8000 ADD ON DM+FC SLIC-MINI RACK	\$36,676	26%	\$27,140	\$5,501	\$4,034	\$0	\$1,467	\$0	UM	VNX HARDWARE
VNXB80DMU	VNX8000 ADD ON DM+FC SLIC-UPG	\$49,512	26%	\$36,639	\$7,427	\$5,446	\$0	\$1,980	\$0	UM	VNX HARDWARE
VNXB80DSE	VNX8000 SPE-EMC DENSE RACK	\$64,277	26%	\$47,565	\$9,642	\$7,070	\$0	\$2,571	\$0	UM	VNX HARDWARE
VNXB80SPE	VNX8000 SPE-EMC RACK	\$64,277	26%	\$47,565	\$9,642	\$7,070	\$0	\$2,571	\$0	UM	VNX HARDWARE
VNXB80SPEF	VNX8000 SPE-FIELD INST	\$64,277	26%	\$47,565	\$9,642	\$7,070	\$0	\$2,571	\$0	UM	VNX HARDWARE
VNXB80SPEM	VNX8000 SPE-MINI RACK	\$64,277	26%	\$47,565	\$9,642	\$7,070	\$0	\$2,571	\$0	UM	VNX HARDWARE
VNXB-8E254LTS	DPE LOTUS BEZEL FOR VNX5400	\$950	26%	\$703	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXBCS1UADJ	Adjustable VNXB 1U CS RAIL KIT	\$201	26%	\$149	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXBCS2	VNXB 2ND CONTROL STATION-EMC RACK	\$1,935	26%	\$1,432	\$290	\$213	\$0	\$77	\$0	UM	VNX HARDWARE
VNXBCS2M	VNXB 2ND CONTROL STATION-MINI RACK	\$1,935	26%	\$1,432	\$290	\$213	\$0	\$77	\$0	UM	VNX HARDWARE
VNXBCS2U	VNXB 2ND CONTROL STATION-UPG	\$2,612	26%	\$1,933	\$392	\$287	\$0	\$104	\$0	UM	VNX HARDWARE
VNXBDAE2UADJ	Adjustable VNXB 2U DAE RAIL KIT	\$50	26%	\$37	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXBDAE3UADJ	Adjustable VNXB 3U DAE RAIL KIT	\$88	26%	\$65	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXBDM2UADJ	Adjustable VNXB 2U DME RAIL KIT	\$88	26%	\$65	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXBDMEX	EMPTY VNXB DM ENCLOSURE-EMC RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM	VNX HARDWARE
VNXBDMEXM	EMPTY VNXB DM ENCLOSURE-MINI RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM	VNX HARDWARE
VNXBDPE3UADJ	Adjustable VNXB 3U DPE RAIL KIT	\$177	26%	\$131	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXBDRACK140U	VNXB 40U DEEP RACK 1-PHASE 30A CONSOLE	\$3,726	26%	\$2,757	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXBDRACK240U	VNXB 40U DEEP RACK 1-PHASE 30A CONSOLE	\$3,726	26%	\$2,757	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-OM3-100M	100M MM FIBRE CABLE LC-LC	\$400	26%	\$296	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-OM3-10M	10M MM FIBRE CABLE LC-LC	\$204	26%	\$151	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-OM3-1M	1M MM FIBRE CABLE LC-LC	\$170	26%	\$126	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-OM3-30M	30M MM FIBRE CABLE LC-LC	\$213	26%	\$158	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-OM3-3M	3M MM FIBRE CABLE LC-LC	\$187	26%	\$138	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-OM3-50M	50M MM FIBRE CABLE LC-LC	\$264	26%	\$195	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-OM3-5M	5M MM FIBRE CABLE LC-LC	\$187	26%	\$138	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXBRACK-40U	VNXB 40U RACK WITH FRONT PANEL	\$2,484	26%	\$1,838	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXBRKSECURE	VNXB 40U Rack Stabilizing Kit	\$592	26%	\$438	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXBSP4UADJ	Adjustable VNXB 4U SPE RAIL KIT	\$50	26%	\$37	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXCS1D151T72F	VNX5100 DPE;15X3.5" DS;4X1TB 7200K;FLD	\$5,977	10%	\$5,379	\$897	\$657	\$0	\$239	\$0	UE	VNX HARDWARE
VNXCS1D152T72F	VNX5100 DPE;15X3.5" DS;4X2TB 7200K;FLD	\$7,167	10%	\$6,450	\$1,075	\$788	\$0	\$287	\$0	UE	VNX HARDWARE
VNXCS1D153T72F	VNX5100 DPE;15X3.5" DS;4X3TB 7200K;FLD	\$8,537	10%	\$7,683	\$1,281	\$939	\$0	\$341	\$0	UE	VNX HARDWARE
VNXCS1D154T72F	VNX5100 DPE;15X3.5" DS;4X4TB 7200K;FLD	\$10,204	10%	\$9,184	\$1,531	\$1,122	\$0	\$408	\$0	UE	VNX HARDWARE
VNXCS1D156010F	VNX5100 DPE;15X3.5" DS;4x600GB 10K;FLD	\$5,698	10%	\$5,128	\$855	\$627	\$0	\$228	\$0	UE	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
VNXCS1D156015F	VNX5100 DPE;15X3.5" DS;4x600GB 15K;FLD	\$6,741	10%	\$6,067	\$1,011	\$742	\$0	\$270	\$0	UE	VNX HARDWARE
VNXCS1D159010F	VNX5100 DPE;15X3.5" DS;4x900GB 10K;FLD	\$6,975	10%	\$6,278	\$1,046	\$767	\$0	\$279	\$0	UE	VNX HARDWARE
VNXCS1D256010F	VNX5100 DPE;25X2.5" DS;4x600GB 10K;FLD	\$6,092	10%	\$5,483	\$914	\$670	\$0	\$244	\$0	UE	VNX HARDWARE
VNXCS1D259010F	VNX5100 DPE;25X2.5" DS;4x900GB 10K;FLD	\$7,225	10%	\$6,503	\$1,084	\$795	\$0	\$289	\$0	UE	VNX HARDWARE
VNXCS2U	VNX 2ND CONTROL STATION - UPGRADE	\$3,073	26%	\$2,274	\$461	\$338	\$0	\$123	\$0	UM-H	VNX HARDWARE
VNX-CS-ADJ	ADJUSTABLE RAIL KIT FOR 1U CS	\$237	26%	\$175	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-CS-ADJS	ADJUSTABLE RAIL KIT FOR 1U CS	\$136	10%	\$122	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-DAE15ADJ	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DAE	\$104	26%	\$77	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-DAE15ADJS	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DAE	\$60	10%	\$54	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-DAE25ADJ	ADJUSTABLE RAIL KIT FOR 2U 25 DRIVE DAE	\$104	26%	\$77	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-DAE25ADJS	ADJUSTABLE RAIL KIT FOR 2U 25 DRIVE DAE	\$60	10%	\$54	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-DAE2U-ADJ	ADJUSTABLE RAIL KIT FOR THE 2U DAE	\$59	26%	\$44	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-DAE2UADJS	ADJUSTABLE RAIL KIT FOR THE 2U DAE	\$59	10%	\$53	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-DMEADJ	ADJUSTABLE RAIL KIT FOR 2U DME	\$104	26%	\$77	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-DMEADJS	ADJUSTABLE RAIL KIT FOR 2U DME	\$60	10%	\$54	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-DPE15ADJ	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DPE	\$208	26%	\$154	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-DPE15ADJS	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DPE	\$120	10%	\$108	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-DPE25ADJ	ADJUSTABLE RAIL KIT FOR 3U 25 DRIVE DPE	\$208	26%	\$154	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-DPE25ADJS	ADJUSTABLE RAIL KIT FOR 3U 25 DRIVE DPE	\$120	10%	\$108	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNXDRACK1-40U	VNXB 40U DEEP RACK WITH FRONT PANEL	\$4,383	26%	\$3,243	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNXDRACK2-40U	VNXB 40U DEEP RACK WITH FRONT PANEL	\$4,383	26%	\$3,243	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNXF8LNBE	VNXF BACK END EXP 8 BUSES	\$13,008	26%	\$9,626	\$1,951	\$1,431	\$0	\$520	\$0	UM	VNX HARDWARE
VNXFBEAU	VNXF BACK END EXP 4 BUSES	\$9,780	26%	\$7,237	\$1,467	\$1,076	\$0	\$391	\$0	UM	VNX HARDWARE
VNXFC5FP5	ADDITIONAL 8 G FC SFP FOR VNX 51/53	\$400	10%	\$360	\$60	\$44	\$0	\$16	\$0	UE	VNX HARDWARE
VNX-F-VSPBM16GFQA	VNX-F 2 PORT 16G FC IO MODULE PAIR	\$9,900	26%	\$7,326	\$1,485	\$1,089	\$0	\$396	\$0	UM	VNX HARDWARE
VNX-F-VSPBM16GFQU	VNX-F 4 PORT 16G FC IO MODULE PAIR-UPG	\$13,860	26%	\$10,256	\$2,079	\$1,525	\$0	\$554	\$0	UM	VNX HARDWARE
VNX-OM3-100M	100M MM FIBRE CABLE LC-LC	\$397	26%	\$294	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-OM3-100MS	100M MM FIBRE CABLE LC-LC	\$228	10%	\$205	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-OM3-10M	10M MM FIBRE CABLE LC-LC	\$202	26%	\$149	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-OM3-10MS	10M MM FIBRE CABLE LC-LC	\$116	10%	\$104	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-OM3-1M	1M MM FIBRE CABLE LC-LC	\$160	26%	\$118	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-OM3-1MS	1M MM FIBRE CABLE LC-LC	\$92	10%	\$83	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-OM3-30M	30M MM FIBRE CABLE LC-LC	\$216	26%	\$160	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-OM3-30MS	30M MM FIBRE CABLE LC-LC	\$124	10%	\$112	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-OM3-3M	3M MM FIBRE CABLE LC-LC	\$174	26%	\$129	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-OM3-3MS	3M MM FIBRE CABLE LC-LC	\$100	10%	\$90	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-OM3-50M	50M MM FIBRE CABLE LC-LC	\$271	26%	\$201	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-OM3-50MS	50M MM FIBRE CABLE LC-LC	\$156	10%	\$140	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-OM3-5M	5M MM FIBRE CABLE LC-LC	\$181	26%	\$134	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-OM3-5MS	5M MM FIBRE CABLE LC-LC	\$104	10%	\$94	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNXRACK-40U	VNX 40U RACK WITH FRONT PANEL	\$2,922	26%	\$2,162	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNXRACK-40US	VNX 40U RACK WITH FRONT PANEL	\$1,680	10%	\$1,512	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-RPHW3-G5T	RPA GEN5-TAA FOR VNX L1	\$13,170	10%	\$11,853	\$1,976	\$1,449	\$0	\$527	\$0	UE	VNX HARDWARE
VNX-RPHW3-G6T	RPA FOR VNX v51, v53	\$19,250	10%	\$17,325	\$2,888	\$2,118	\$0	\$770	\$0	UE	VNX HARDWARE
VNX-RPHW5-G5T	RPA GEN5-TAA FOR VNX L2	\$17,880	26%	\$13,231	\$2,682	\$1,967	\$0	\$715	\$0	UM-H	VNX HARDWARE
VNX-RPHW5-G6T	RPA FOR v55 - v75	\$19,250	26%	\$14,245	\$2,888	\$2,118	\$0	\$770	\$0	UM-H	VNX HARDWARE
VNX-RPHW7-G5T	RPA GEN5-TAA FOR VNX UM DC (EMC OEM Products)	\$17,880	15%	\$15,198	\$1,788	\$1,252	\$0	\$179	\$0	E	VNX HARDWARE
VNX-SPE2UADJ	ADJUSTABLE RAIL KIT FOR THE 2U SPE	\$59	26%	\$44	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNXSPS1KWF	VNX57/75 1.2KW SPS 15/25 DRV VLT DAE-F I	\$856	26%	\$633	\$128	\$94	\$0	\$34	\$0	UM-H	VNX HARDWARE
VNXSPS2KW	VNX57/75 2.2KW SPS 60 DRV VAULT DAE-E R	\$1,900	26%	\$1,406	\$285	\$209	\$0	\$76	\$0	UM-H	VNX HARDWARE
VNXSPS2KWF	VNX57/75 2.2KW SPS 60 DRV VAULT DAE-FLD	\$1,900	26%	\$1,406	\$285	\$209	\$0	\$76	\$0	UM-H	VNX HARDWARE
VNX-SPS-ADJ	ADJUSTABLE RAIL KIT FOR 1U SPS	\$209	26%	\$155	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-SPS-ADJS	ADJUSTABLE RAIL KIT FOR 1U SPS	\$120	10%	\$108	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNXSPSAS	2ND OPTIONAL SPS FOR VNX 51/53	\$492	10%	\$443	\$74	\$54	\$0	\$20	\$0	UE	VNX HARDWARE
VNXSPSASU	2ND OPT SPS FOR VNX5100/5300 FLD UPG	\$664	10%	\$598	\$100	\$73	\$0	\$27	\$0	UE	VNX HARDWARE
VSAS4LNCBL	VNX8000 BASE BE SAS 4 LANE CABLE SET	\$4,950	26%	\$3,663	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VSAS8LNCBL	VNX8000 BASE BE SAS 8 LANE CABLE SET	\$4,650	26%	\$3,441	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VSPBEXPSASBEA	VNXB SAS BE EXP 4 BUSES	\$13,008	26%	\$9,626	\$1,951	\$1,431	\$0	\$520	\$0	UM	VNX HARDWARE
VSPBEXPSASBEAF	VNXB Non Dense 4x4 Lane EXP FIELD INST	\$13,008	26%	\$9,626	\$1,951	\$1,431	\$0	\$520	\$0	UM	VNX HARDWARE
VSPBEXPSASBEU	VNXB SAS BE EXP 4 BUSES-UPG	\$18,275	26%	\$13,524	\$2,741	\$2,010	\$0	\$731	\$0	UM	VNX HARDWARE
VSPBEXPSASDBE	VNXB SAS BE EXP 4 BUSES-EMC DENSE RACK	\$13,008	26%	\$9,626	\$1,951	\$1,431	\$0	\$520	\$0	UM	VNX HARDWARE
VSPBEXPSASDBES	VNXB Dense 4x4 Lane EXP EMC Rack 5M	\$15,600	26%	\$11,544	\$2,340	\$1,716	\$0	\$624	\$0	UM	VNX HARDWARE
VSPBEXPSASDBESF	VNXB Dense 4x4 Lane EXP FIELD INSTALL 5M	\$15,600	26%	\$11,544	\$2,340	\$1,716	\$0	\$624	\$0	UM	VNX HARDWARE
VSPBEXPSASDBU	VNXB SAS BE EXP 4 LN BUSES-DENSE RK-UPG	\$18,275	26%	\$13,524	\$2,741	\$2,010	\$0	\$731	\$0	UM	VNX HARDWARE
VSPBEXPSASDHB	VNXB SAS BE EXP 8X BUSES-DENSE RACK	\$13,008	26%	\$9,626	\$1,951	\$1,431	\$0	\$520	\$0	UM	VNX HARDWARE
VSPBEXPSASDHU	VNXB SAS BE EXP 8 LN BUSES-DENSE RK-UPG	\$18,275	26%	\$13,524	\$2,741	\$2,010	\$0	\$731	\$0	UM	VNX HARDWARE
VSPBF1G14CUAU	4 Port 1GBase-t ISCSI IO Mod Pr UPG	\$2,956	26%	\$2,187	\$443	\$325	\$0	\$118	\$0	UM	VNX HARDWARE
VSPBF8GFFEAU	4 port 8G FC IO Module Pair UPG	\$3,696	26%	\$2,735	\$554	\$407	\$0	\$148	\$0	UM	VNX HARDWARE
VSPBFXGFCOOPAU	2 Port FCOE IO Module Pair-SFP UPG	\$3,548	26%	\$2,626	\$532	\$390	\$0	\$142	\$0	UM	VNX HARDWARE
VSPBFXG12AU	2 Port OP 10GbE ISCSI IO Mod Pr-SFP UPG	\$8,870	26%	\$6,564	\$1,331	\$976	\$0	\$355	\$0	UM	VNX HARDWARE
VSPBFXG12CUAU	2 Port 10GBase-T ISCSI IO Mod Pr UPG	\$4,434	26%	\$3,281	\$665	\$488	\$0	\$177	\$0	UM	VNX HARDWARE
VSPBM1G14CUU	VNXB 4 PT 1GBASE-T ISCSI IO MOD PR	\$2,956	26%	\$2,187	\$443	\$325	\$0	\$118	\$0	UM	VNX HARDWARE
VSPBM1G14CUU	VNXB 4 PT 1GBASE-T ISCSI IO MOD PR-UPG	\$4,139	26%	\$3,063	\$621	\$455	\$0	\$166	\$0	UM	VNX HARDWARE
VSPBM8GFFEA	VNXB 4 PORT 8G FC IO MODULE PAIR	\$3,696	26%	\$2,735	\$554	\$407	\$0	\$148	\$0	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
VSPBM8GFFEU	VNXB 4 PORT 8G FC IO MODULE PAIR-UPG	\$5,174	26%	\$3,829	\$776	\$569	\$0	\$207	\$0	UM	VNX HARDWARE
VSPBMXGFCOOPA	VNXB 2 PT FCOE IO MOD PAIR-SFP	\$3,548	26%	\$2,626	\$532	\$390	\$0	\$142	\$0	UM	VNX HARDWARE
VSPBMXGFCOTWA	VNXB 2 PT FCOE IO MOD PAIR-SFP-UPG	\$4,967	26%	\$3,676	\$745	\$546	\$0	\$199	\$0	UM	VNX HARDWARE
VSPBMXGFCOTWU	VNBX 2 PT FCOE IO MOD PAIR-TWAX	\$2,484	26%	\$1,838	\$373	\$273	\$0	\$99	\$0	UM	VNX HARDWARE
VSPBMXGI2CUA	VNXB 2 PT FCOE IO MOD PAIR-TWAX-UPG	\$3,477	26%	\$2,573	\$522	\$382	\$0	\$139	\$0	UM	VNX HARDWARE
VSPBMXGI2CUU	VNXB 2 PT OP 10G ISCSI IO MOD PR-SFP	\$8,870	26%	\$6,564	\$1,331	\$976	\$0	\$355	\$0	UM	VNX HARDWARE
VSPBMXGI2CUU	VNXB 2 PT 10GBASE-T ISCSI IO MOD PR	\$4,434	26%	\$3,281	\$665	\$488	\$0	\$177	\$0	UM	VNX HARDWARE
VSPBMXGI2CUU	VNXB 2 PT 10GBASE-T ISCSI IO MOD PR-UPG	\$6,226	26%	\$4,607	\$934	\$685	\$0	\$249	\$0	UM	VNX HARDWARE
VSPBMXGI2TWA	VNXB 2 PT OP 10G ISCSI IO MOD PR-TWAX	\$5,913	26%	\$4,376	\$887	\$650	\$0	\$237	\$0	UM	VNX HARDWARE
VSPBMXGI2TWU	VNXB 2 PT OP 10G ISCSI IO MOD PR-TWAX-UPG	\$8,279	26%	\$6,126	\$1,242	\$911	\$0	\$331	\$0	UM	VNX HARDWARE
VSPBMXGI2U	VNXB 2 PT OP 10G ISCSI IO MOD PR-SFP-UPG	\$12,418	26%	\$9,189	\$1,863	\$1,366	\$0	\$497	\$0	UM	VNX HARDWARE
VSPEX_CONSOLE	Front panel console for VSPEX rack	\$350	10%	\$315	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VSPEXBCONSOLE	VSPEX Console for 40U VNX Rack	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VSPEXPDSASBEA	VNX7500 DENSE SAS BE EXP TO 8 BUSES	\$15,304	26%	\$11,325	\$2,296	\$1,683	\$0	\$612	\$0	UM-H	VNX HARDWARE
VSPEXPDSASBEU	VNX7500 DENSE SAS BE EXP TO 8 BUS UPG	\$21,500	26%	\$15,910	\$3,225	\$2,365	\$0	\$860	\$0	UM-H	VNX HARDWARE
VSPEXPDSASBEA	VNX7500 SAS BE EXPAN TO 8 BUSES ADD-ON	\$15,304	26%	\$11,325	\$2,296	\$1,683	\$0	\$612	\$0	UM-H	VNX HARDWARE
VSPEXPDSASBEU	VNX7500 SAS BE EXPANSION TO 8 BUSES UPG	\$21,500	26%	\$15,910	\$3,225	\$2,365	\$0	\$860	\$0	UM-H	VNX HARDWARE
VSPM1GI4CUAS	VNX5300 4 PT 1GBASE-T ISCSI IO MOD PR	\$2,000	10%	\$1,800	\$300	\$220	\$0	\$80	\$0	UE	VNX HARDWARE
VSPM1GI4CUU	VNX 4 PT 1GBASE-T ISCSI IO MOD PR-UPG	\$4,869	26%	\$3,603	\$730	\$536	\$0	\$195	\$0	UM-H	VNX HARDWARE
VSPM1GI4CUUS	VNX5300 4PT1GBASE-T ISCSI IO MOD PR-UPG	\$2,800	10%	\$2,520	\$420	\$308	\$0	\$112	\$0	UE	VNX HARDWARE
VSPM8GFFEAS	VNX5300 4 PORT 8G FC IO MODULE PAIR	\$2,500	10%	\$2,250	\$375	\$275	\$0	\$100	\$0	UE	VNX HARDWARE
VSPM8GFFEU	VNX 4 PORT 8G FC IO MODULE PAIR - UPG	\$6,087	26%	\$4,504	\$913	\$670	\$0	\$243	\$0	UM-H	VNX HARDWARE
VSPM8GFFEUS	VNX5300 4 PORT 8G FC IO MODULE PAIR-UPG	\$3,500	10%	\$3,150	\$525	\$385	\$0	\$140	\$0	UE	VNX HARDWARE
VSPMXGFCOEOPU	VNX 2 PT FCOE IO MOD PAIR-SFP-UPGRADE	\$4,675	26%	\$3,460	\$701	\$514	\$0	\$187	\$0	UM-H	VNX HARDWARE
VSPMXGFCOETWU	VNX 2 PT FCOE IO MOD PAIR-TWAX-UPGRADE	\$4,091	26%	\$3,027	\$614	\$450	\$0	\$164	\$0	UM-H	VNX HARDWARE
VSPMXGFCOOPAS	VNX5300 2 PT FCOE IO MOD PAIR-SFP	\$1,920	10%	\$1,728	\$288	\$211	\$0	\$77	\$0	UE	VNX HARDWARE
VSPMXGFCOOPUS	VNX5300 2 PT FCOE IO MOD PAIR-SFP-UPG	\$2,688	10%	\$2,419	\$403	\$296	\$0	\$108	\$0	UE	VNX HARDWARE
VSPMXGFCOTWAS	VNX5300 2 PT FCOE IO MOD PAIR-TWAX	\$1,680	10%	\$1,512	\$252	\$185	\$0	\$67	\$0	UE	VNX HARDWARE
VSPMXGFCOTWUS	VNX5300 2 PT FCOE IO MOD PAIR-TWAX-UPG	\$2,352	10%	\$2,117	\$353	\$259	\$0	\$94	\$0	UE	VNX HARDWARE
VSPMXGI2AS	VNX5300 2 PT OP 10G ISCSI IO MOD PR-SFP	\$4,800	10%	\$4,320	\$720	\$528	\$0	\$192	\$0	UE	VNX HARDWARE
VSPMXGI2CUAC	VNX 5300 2 PT 10GBASE-T ISCSI IO MOD PR	\$3,000	10%	\$2,700	\$450	\$330	\$0	\$120	\$0	UE	VNX HARDWARE
VSPMXGI2CUUC	VNX 2PT 10GBASE-T ISCSI IO MOD PR-UG	\$7,325	26%	\$5,421	\$1,099	\$806	\$0	\$293	\$0	UM-H	VNX HARDWARE
VSPMXGI2CUUC	VNX5300 2PT 10GBASE-T ISCSI IO MOD PR-UG	\$4,200	10%	\$3,780	\$630	\$462	\$0	\$168	\$0	UE	VNX HARDWARE
VSPMXGI2TWAS	VNX5300 2 PT OP 10G ISCSI IO MOD PR-TWAX	\$4,000	10%	\$3,600	\$600	\$440	\$0	\$160	\$0	UE	VNX HARDWARE
VSPMXGI2TWU	VNX 2 PT OP 10G ISCSI IO MOD PR-TWAX-UPG	\$9,740	26%	\$7,208	\$1,461	\$1,071	\$0	\$390	\$0	UM-H	VNX HARDWARE
VSPMXGI2TWUS	VNX5300 2PT OP 10G ISCSI IO MOD PR-TWAX-U	\$5,600	10%	\$5,040	\$840	\$616	\$0	\$224	\$0	UE	VNX HARDWARE
VSPMXGI2U	VNX 2 PT OP 10G ISCSI IO MOD PR-SFP-UPG	\$11,687	26%	\$8,648	\$1,753	\$1,286	\$0	\$467	\$0	UM-H	VNX HARDWARE
VSPMXGI2US	VNX5300 2PT OP 10G ISCSI IO MOD PR-SFP-U	\$6,720	10%	\$6,048	\$1,008	\$739	\$0	\$269	\$0	UE	VNX HARDWARE
V-V4-201210	VNX 1.2TB 10K VAULT 25X2.5 DPE/DAE	\$5,745	26%	\$4,251	\$862	\$632	\$0	\$230	\$0	UM	VNX HARDWARE
V-V4-230015	VNX 300GB 15K VAULT 25X2.5 DPE/DAE	\$4,970	26%	\$3,678	\$746	\$547	\$0	\$199	\$0	UM	VNX HARDWARE
V-V4-2400FX	VNX 400GB SSD VAULT 25X2.5 DPE/DAE	\$13,560	26%	\$10,034	\$2,034	\$1,492	\$0	\$542	\$0	UM	VNX HARDWARE
V-V4-260010	VNX 600GB 10K VAULT 25X2.5 DPE/DAE	\$3,450	26%	\$2,553	\$518	\$380	\$0	\$138	\$0	UM	VNX HARDWARE
V-V4-260015	VNX2 600GB 15K VAULT 25X2.5 DAE	\$5,585	26%	\$4,133	\$838	\$614	\$0	\$223	\$0	UM	VNX HARDWARE
V-V4-2800FX	VNX 800GB EFD VAULT 25X2.5 DAE	\$29,985	26%	\$22,189	\$4,498	\$3,298	\$0	\$1,199	\$0	UM	VNX HARDWARE
V-V4-290010	VNX 900GB 10K VAULT 25X2.5 DPE/DAE	\$4,530	26%	\$3,352	\$680	\$498	\$0	\$181	\$0	UM	VNX HARDWARE
V-V4-250701	VNX 1000GB SAS VAULT 25X2.5 DPE/DAE	\$3,580	26%	\$2,649	\$537	\$394	\$0	\$143	\$0	UM	VNX HARDWARE
V-V4-251600FX	VNX 1600GB VAULT 25X2.5 DAE	\$39,160	26%	\$28,978	\$5,874	\$4,308	\$0	\$1,566	\$0	UM	VNX HARDWARE
V-V4-D230015	VNX 300GB 15K VAULT 120X2.5 DAE	\$3,640	26%	\$2,694	\$546	\$400	\$0	\$146	\$0	UM	VNX HARDWARE
V-V4-D2400FX	VNX 400GB EFD VAULT 120X2.5 DAE	\$13,560	26%	\$10,034	\$2,034	\$1,492	\$0	\$542	\$0	UM	VNX HARDWARE
V-V4-D260015	VNX 600GB 15K VAULT 120X2.5 DAE	\$5,585	26%	\$4,133	\$838	\$614	\$0	\$223	\$0	UM	VNX HARDWARE
V-V4-D2800FX	VNX 800GB VAULT 120X2.5 DAE	\$29,980	26%	\$22,185	\$4,497	\$3,298	\$0	\$1,199	\$0	UM	VNX HARDWARE
V-V4-D251600FX	VNX 1600GB VAULT 120X2.5 DAE	\$39,160	26%	\$28,978	\$5,874	\$4,308	\$0	\$1,566	\$0	UM	VNX HARDWARE
V-V4-D400FX	VNX 400GB SSD VAULT 60X3.5 DAE	\$13,560	26%	\$10,034	\$2,034	\$1,492	\$0	\$542	\$0	UM	VNX HARDWARE
V-V4-D60010	VNX 600GB 10K VAULT 60X3.5 DAE	\$3,450	26%	\$2,553	\$518	\$380	\$0	\$138	\$0	UM	VNX HARDWARE
V-V4-D60015	VNX2 600GB 15K VAULT 60X3.5 DAE	\$5,585	26%	\$4,133	\$838	\$614	\$0	\$223	\$0	UM	VNX HARDWARE
V-V4-D90010	VNX 900GB 10K VAULT 60X3.5 DAE	\$4,530	26%	\$3,352	\$680	\$498	\$0	\$181	\$0	UM	VNX HARDWARE
V-V4-DS1600FX	VNX 1600GB VAULT 60X3.5 DAE	\$39,160	26%	\$28,978	\$5,874	\$4,308	\$0	\$1,566	\$0	UM	VNX HARDWARE
V-V4-V30015	VNX 300GB 15K VAULT 15X3.5 DAE	\$3,640	26%	\$2,694	\$546	\$400	\$0	\$146	\$0	UM	VNX HARDWARE
V-V4-V400FX	VNX 400GB SSD VAULT 15X3.5 DAE	\$13,560	26%	\$10,034	\$2,034	\$1,492	\$0	\$542	\$0	UM	VNX HARDWARE
V-V4-V60010	VNX 600GB 10K VAULT 15X3.5 DAE	\$3,450	26%	\$2,553	\$518	\$380	\$0	\$138	\$0	UM	VNX HARDWARE
V-V4-V60015	VNX 600GB 15K VAULT 15X3.5 DAE	\$5,580	26%	\$4,129	\$837	\$614	\$0	\$223	\$0	UM	VNX HARDWARE
V-V4-V90010	VNX 900GB 10K VAULT 15X3.5 DAE	\$4,530	26%	\$3,352	\$680	\$498	\$0	\$181	\$0	UM	VNX HARDWARE
V-V4-VS1600FX	VNX 1600GB VAULT 15X3.5 DAE	\$39,160	26%	\$28,978	\$5,874	\$4,308	\$0	\$1,566	\$0	UM	VNX HARDWARE
V-VX-D60010	VNX 3.5X60 DRV ENC 4X600G 10K SAS VAULT	\$4,915	26%	\$3,637	\$737	\$541	\$0	\$197	\$0	UM-H	VNX HARDWARE
V-VX-D90010	VNX 3.5X60 DRV ENC 4X900G 10K SAS VAULT	\$6,980	26%	\$5,165	\$1,047	\$768	\$0	\$279	\$0	UM-H	VNX HARDWARE
VX-2510-600TU	VNX 600G 10K UPG DRV-25X2.5IN DAE/DPE	\$1,530	26%	\$1,132	\$170	\$124	\$0	\$45	\$0	UM-H	VNX HARDWARE
VX-2510-600U	VNX 600G 10K UPG DRV-25X2.5IN DAE/DPE	\$1,530	26%	\$1,132	\$170	\$124	\$0	\$45	\$0	UM-H	VNX HARDWARE
VX-2510-900TU	VNX 900G 10K UPG DRV-25X2.5IN DAE/DPE	\$2,155	26%	\$1,595	\$239	\$175	\$0	\$64	\$0	UM-H	VNX HARDWARE
VX-2510-900U	VNX 900G 10K UPG DRV-25X2.5IN DAE/DPE	\$2,155	26%	\$1,595	\$239	\$175	\$0	\$64	\$0	UM-H	VNX HARDWARE
VX-256F-100TU	VNX 100G FLASH UPG DRV-25X2.5IN DPE/DAE	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$141	\$0	UM-H	VNX HARDWARE
VX-256F-100U	VNX 100G FLASH UPG DRV-25X2.5IN DPE/DAE	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$141	\$0	UM-H	VNX HARDWARE
VX-256F-200TU	VNX 200G FLASH UPG DRV 25X2.5IN DPE/DAE	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$267	\$0	UM-H	VNX HARDWARE
VX-256F-200U	VNX 200G FLASH UPG DRV 25X2.5IN DPE/DAE	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$267	\$0	UM-H	VNX HARDWARE
VX-DS07-010	VNX 1TB NL SAS DRV-60X3.5IN DRV DAE	\$690	26%	\$511	\$104	\$76	\$0	\$28	\$0	UM-H	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
VX-DS07-020	VNX 2TB NL SAS DRV 3.5X60 DRV DAE	\$1,245	26%	\$921	\$187	\$137	\$0	\$50	\$0	UM-H	VNX HARDWARE
VX-DS07-020TU	VNX 2TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$1,685	26%	\$1,247	\$187	\$136	\$0	\$50	\$0	UM-H	VNX HARDWARE
VX-DS07-020U	VNX 2TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$1,685	26%	\$1,247	\$187	\$136	\$0	\$50	\$0	UM-H	VNX HARDWARE
VX-DS07-030	VNX 3TB NL SAS DRV 3.5X60 DRV DAE	\$1,805	26%	\$1,336	\$271	\$199	\$0	\$72	\$0	UM-H	VNX HARDWARE
VX-DS07-030TU	VNX 3TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$2,435	26%	\$1,802	\$271	\$197	\$0	\$72	\$0	UM-H	VNX HARDWARE
VX-DS07-030U	VNX 3TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$2,435	26%	\$1,802	\$271	\$197	\$0	\$72	\$0	UM-H	VNX HARDWARE
VX-DS07-040	VNX 4TB NL SAS 60X3.5IN DAE	\$2,245	26%	\$1,661	\$337	\$247	\$0	\$90	\$0	UM-H	VNX HARDWARE
VX-DS07-040TU	VNX 4TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$3,030	26%	\$2,242	\$337	\$245	\$0	\$90	\$0	UM-H	VNX HARDWARE
VX-DS07-040U	VNX 4TB NL SAS 60X3.5IN DAE UPGRADE	\$3,030	26%	\$2,242	\$337	\$245	\$0	\$90	\$0	UM-H	VNX HARDWARE
VX-DS10-900	VNX 900GB 10K SAS DRV 60X3.5IN DRV DAE	\$1,745	26%	\$1,291	\$262	\$192	\$0	\$70	\$0	UM-H	VNX HARDWARE
VX-DS10-900TU	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$70	\$0	UM-H	VNX HARDWARE
VX-DS10-900U	VNX 900G SAS UPG DRV-60X3.5IN DRV DAE	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$70	\$0	UM-H	VNX HARDWARE
VX-DS6F-100	VNX 100GB SAS FLASH DRV 3.5X60 DRV DAE	\$3,535	26%	\$2,616	\$530	\$389	\$0	\$141	\$0	UM-H	VNX HARDWARE
VX-DS6F-100TU	VNX 100GB SAS FLASH UPG-60X3.5IN DRV DAE	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
VX-DS6F-100U	VNX 100GB SAS FLASH UPG-60X3.5IN DRV DAE	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
VX-DS6F-200	VNX 200GB SAS FLASH DRV 3.5X60 DRV DAE	\$6,720	26%	\$4,973	\$1,008	\$739	\$0	\$269	\$0	UM-H	VNX HARDWARE
VX-DS6F-200TU	VNX 200GB SAS FLASH UPG-60X3.5IN DRV DAE	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	VNX HARDWARE
VX-DS6F-200U	VNX 200GB SAS FLASH UPG-60X3.5IN DRV DAE	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	VNX HARDWARE
VX-VS07-020TU	VNX 2TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$1,685	26%	\$1,247	\$187	\$136	\$0	\$50	\$0	UM-H	VNX HARDWARE
VX-VS07-020U	VNX 2TB NL SAS UPG DRV-15X3.5IN DAE/DPE	\$1,685	26%	\$1,247	\$187	\$136	\$0	\$50	\$0	UM-H	VNX HARDWARE
VX-VS07-030TU	VNX 3TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$2,435	26%	\$1,802	\$271	\$197	\$0	\$72	\$0	UM-H	VNX HARDWARE
VX-VS07-030U	VNX 3TB NL SAS UPG DRV-15X3.5IN DPE/DAE	\$2,435	26%	\$1,802	\$271	\$197	\$0	\$72	\$0	UM-H	VNX HARDWARE
VX-VS07-040TU	VNX 4TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$3,030	26%	\$2,242	\$337	\$245	\$0	\$90	\$0	UM-H	VNX HARDWARE
VX-VS07-040U	VNX 4TB NL SAS 15X3.5IN DAE / DPE UPGRAD	\$3,030	26%	\$2,242	\$337	\$245	\$0	\$90	\$0	UM-H	VNX HARDWARE
VX-VS10-600TU	VNX 600G 10K UPG DRV-15X3.5IN DAE/DPE	\$1,660	26%	\$1,228	\$184	\$134	\$0	\$49	\$0	UM-H	VNX HARDWARE
VX-VS10-600U	600GB 10K SAS UPG DRV - 15X3.5IN DAE/DPE	\$1,660	26%	\$1,228	\$184	\$134	\$0	\$49	\$0	UM-H	VNX HARDWARE
VX-VS10-900TU	VNX 900G 10K UPG DRV-15X3.5IN DAE/DPE	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$70	\$0	UM-H	VNX HARDWARE
VX-VS10-900U	900GB 10K SAS UPG DRV - 15X3.5IN DAE/DPE	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$70	\$0	UM-H	VNX HARDWARE
VX-VS15-300TU	VNX 300G 15K UPG DRV-15X3.5IN DAE/DPE	\$1,370	26%	\$1,014	\$152	\$111	\$0	\$41	\$0	UM-H	VNX HARDWARE
VX-VS15-300U	VNX 300G 15K UPG DRV-15X3.5IN DAE/DPE	\$1,370	26%	\$1,014	\$152	\$111	\$0	\$41	\$0	UM-H	VNX HARDWARE
VX-VS15-600TU	VNX 600G 15K UPG DRV-15X3.5IN DAE/DPE	\$2,180	26%	\$1,613	\$242	\$177	\$0	\$65	\$0	UM-H	VNX HARDWARE
VX-VS15-600U	VNX 600G 15K UPG DRV-15X3.5IN DAE/DPE	\$2,180	26%	\$1,613	\$242	\$177	\$0	\$65	\$0	UM-H	VNX HARDWARE
VX-VS6F-100TU	VNX 100G FLASH UPG DRV-15X3.5IN DAE/DPE	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
VX-VS6F-100U	VNX 100G FLASH UPG DRV-15X3.5IN DAE/DPE	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$141	\$0	UM-H	VNX HARDWARE
VX-VS6F-200TU	VNX 200G FLASH UPG DRV-15X3.5IN DAE/DPE	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	VNX HARDWARE
VX-VS6F-200U	VNX 200G FLASH UPG DRV-15X3.5IN DAE/DPE	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	VNX HARDWARE
450-000-627	Application Protection VNX5100=IC	\$7,832	10%	\$7,049	\$1,410	\$1,253	\$0	\$0	\$0	UE	VNX SOFTWARE
450-000-628	Application Protection VNX5300=IC	\$12,531	10%	\$11,278	\$2,256	\$2,005	\$0	\$0	\$0	UE	VNX SOFTWARE
450-000-629	Application Protection VNX5500=IC	\$33,502	26%	\$24,791	\$6,030	\$5,360	\$0	\$0	\$0	UM-S	VNX SOFTWARE
450-000-630	Application Protection VNX5700=IC	\$44,410	26%	\$32,863	\$7,994	\$7,106	\$0	\$0	\$0	UM-S	VNX SOFTWARE
450-000-631	Application Protection VNX7500=IC	\$53,939	26%	\$39,915	\$9,709	\$8,630	\$0	\$0	\$0	UM-S	VNX SOFTWARE
450-001-521	VIPR SUITE VNX2 Tier 1=IC	\$17,880	26%	\$13,231	\$3,218	\$2,861	\$0	\$0	\$0	UM	VNX SOFTWARE
450-001-522	VIPR SUITE VNX2 Tier 2=IC	\$27,100	26%	\$20,054	\$4,878	\$4,336	\$0	\$0	\$0	UM	VNX SOFTWARE
450-001-523	VIPR SUITE VNX2 Tier 3=IC	\$49,540	26%	\$36,660	\$8,917	\$7,926	\$0	\$0	\$0	UM	VNX SOFTWARE
450-001-524	VIPR SUITE VNX2 Tier 4=IC	\$93,270	26%	\$69,020	\$16,789	\$14,923	\$0	\$0	\$0	UM	VNX SOFTWARE
450-001-525	VIPR SUITE VNX2 Tier 5=IC	\$130,790	26%	\$96,785	\$23,542	\$20,926	\$0	\$0	\$0	UM	VNX SOFTWARE
450-001-526	VIPR SUITE VNX2 Tier 6=IC	\$202,730	26%	\$150,020	\$36,491	\$32,437	\$0	\$0	\$0	UM	VNX SOFTWARE
456-104-628	RP/SE TO RP/EX LOC UG V80=IC	\$23,560	26%	\$17,434	\$4,241	\$3,770	\$0	\$0	\$0	UM	VNX SOFTWARE
456-104-629	RP/SE TO RP/EX REM UG V80=IC	\$101,310	26%	\$74,969	\$18,236	\$16,210	\$0	\$0	\$0	UM	VNX SOFTWARE
456-104-637	RP/SE TO RP/EX LOC UG V51 CX=IC	\$2,050	10%	\$1,845	\$369	\$328	\$0	\$0	\$0	UE	VNX SOFTWARE
456-104-638	RP/SE TO RP/EX LOC UG V53 CX120=IC	\$3,030	10%	\$2,727	\$545	\$485	\$0	\$0	\$0	UE	VNX SOFTWARE
456-104-639	RP/SE TO RP/EX LOC UG V55 CX240 = IC	\$8,730	26%	\$6,460	\$1,571	\$1,397	\$0	\$0	\$0	UM-S	VNX SOFTWARE
456-104-640	RP/SE TO RP/EX LOC UG V57 CX480 = IC	\$13,600	26%	\$10,064	\$2,448	\$2,176	\$0	\$0	\$0	UM-S	VNX SOFTWARE
456-104-641	RP/SE TO RP/EX LOC UG V75 CX960 = IC	\$16,950	26%	\$12,543	\$3,051	\$2,712	\$0	\$0	\$0	UM-S	VNX SOFTWARE
456-104-642	RP/SE TO RP/EX REM UG V51 CX=IC	\$4,065	10%	\$3,659	\$732	\$650	\$0	\$0	\$0	UE	VNX SOFTWARE
456-104-643	RP/SE TO RP/EX REM UG V53 CX120=IC	\$7,815	10%	\$7,034	\$1,407	\$1,250	\$0	\$0	\$0	UE	VNX SOFTWARE
456-104-644	RP/SE TO RP/EX REM UG V55 CX240 = IC	\$19,495	26%	\$14,426	\$3,509	\$3,119	\$0	\$0	\$0	UM-S	VNX SOFTWARE
456-104-645	RP/SE TO RP/EX REM UG V57 CX480 = IC	\$33,900	26%	\$25,086	\$6,102	\$5,424	\$0	\$0	\$0	UM-S	VNX SOFTWARE
456-104-646	RP/SE TO RP/EX REM UG V75 CX960 = IC	\$72,880	26%	\$53,931	\$13,118	\$11,661	\$0	\$0	\$0	UM-S	VNX SOFTWARE
456-105-068	RP/SE TO RP/EX LOC UG V52 = IC	\$3,335	26%	\$2,468	\$600	\$534	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-069	RP/SE TO RP/EX LOC UG V54 = IC	\$5,940	26%	\$4,396	\$1,069	\$950	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-070	RP/SE TO RP/EX LOC UG V56 = IC	\$9,860	26%	\$7,296	\$1,775	\$1,578	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-071	RP/SE TO RP/EX LOC UG V58 = IC	\$13,560	26%	\$10,034	\$2,441	\$2,170	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-072	RP/SE TO RP/EX LOC UG V76 = IC	\$15,590	26%	\$11,537	\$2,806	\$2,494	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-073	RP/SE TO RP/EX REM UG V52 = IC	\$8,600	26%	\$6,364	\$1,548	\$1,376	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-074	RP/SE TO RP/EX REM UG V54 = IC	\$15,310	26%	\$11,329	\$2,756	\$2,450	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-075	RP/SE TO RP/EX REM UG V56 = IC	\$22,030	26%	\$16,302	\$3,965	\$3,525	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-076	RP/SE TO RP/EX REM UG V58 = IC	\$33,900	26%	\$25,086	\$6,102	\$5,424	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-077	RP/SE TO RP/EX REM UG V76 = IC	\$67,050	26%	\$49,617	\$12,069	\$10,728	\$0	\$0	\$0	UM	VNX SOFTWARE
456-108-468	RP/EX ADV PROTECTION FOR VNXe3200=IC	\$6,730	10%	\$6,057	\$1,211	\$1,077	\$942	\$0	\$0	UE	VNX SOFTWARE
456-109-980	Storage M&R for VNX 5200=IC	\$1,273	26%	\$930	\$310	\$275	\$0	\$0	\$0	UM	VNX SOFTWARE
456-109-981	Storage M&R for VNX 5400=IC	\$3,690	26%	\$2,731	\$664	\$590	\$0	\$0	\$0	UM	VNX SOFTWARE
456-109-982	Storage M&R for VNX 5600=IC	\$6,480	26%	\$4,795	\$1,166	\$1,037	\$0	\$0	\$0	UM	VNX SOFTWARE
456-109-983	Storage M&R for VNX 5800=IC	\$11,370	26%	\$8,414	\$2,047	\$1,819	\$0	\$0	\$0	UM	VNX SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
456-109-984	Storage M&R for VNX 7600=IC	\$14,650	26%	\$10,841	\$2,637	\$2,344	\$0	\$0	\$0	UM	VNX SOFTWARE
456-110-681	VIPR SRM VNX TIER 1 =IC	\$2,580	10%	\$2,322	\$464	\$413	\$0	\$0	\$0	UE	VNX SOFTWARE
456-110-683	VIPR SRM VNX TIER 3 =IC	\$34,410	26%	\$25,463	\$6,194	\$5,506	\$0	\$0	\$0	UM-S	VNX SOFTWARE
456-110-685	VIPR SRM VNX TIER 5 =IC	\$110,400	26%	\$81,696	\$19,872	\$17,664	\$0	\$0	\$0	UM-S	VNX SOFTWARE
456-110-691	VIPR SRM VNX2 TIER 1 =IC	\$12,343	26%	\$9,134	\$2,222	\$1,975	\$0	\$0	\$0	UM	VNX SOFTWARE
456-110-692	VIPR SRM VNX2 TIER 2 =IC	\$18,705	26%	\$13,842	\$3,367	\$2,993	\$0	\$0	\$0	UM	VNX SOFTWARE
456-110-693	VIPR SRM VNX2 TIER 3 =IC	\$34,200	26%	\$25,308	\$6,156	\$5,472	\$0	\$0	\$0	UM	VNX SOFTWARE
456-110-694	VIPR SRM VNX2 TIER 4 =IC	\$64,400	26%	\$47,656	\$11,592	\$10,304	\$0	\$0	\$0	UM	VNX SOFTWARE
456-110-695	VIPR SRM VNX2 TIER 5 =IC	\$90,305	26%	\$66,826	\$16,255	\$14,449	\$0	\$0	\$0	UM	VNX SOFTWARE
456-110-696	VIPR SRM VNX2 TIER 6 =IC	\$139,980	26%	\$103,585	\$25,196	\$22,397	\$0	\$0	\$0	UM	VNX SOFTWARE
456-110-828	VIPR SRM VNX TIER 2 =IC	\$7,210	10%	\$6,489	\$1,298	\$1,154	\$0	\$0	\$0	UE	VNX SOFTWARE
456-110-829	VIPR SRM VNX TIER 4 =IC	\$64,020	26%	\$47,375	\$11,524	\$10,243	\$0	\$0	\$0	UM-S	VNX SOFTWARE
456-112-148	Storage M&R for VNX 8000=IC	\$21,415	26%	\$15,847	\$3,855	\$3,426	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-112	VNX5200 Application Protection=IC	\$13,784	26%	\$10,200	\$2,481	\$2,205	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-113	VNX5400 Application Protection=IC	\$24,561	26%	\$18,175	\$4,421	\$3,930	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-114	VNX5600 Application Protection=IC	\$37,857	26%	\$28,014	\$6,814	\$6,057	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-115	VNX5800 Application Protection=IC	\$44,410	26%	\$32,863	\$7,994	\$7,106	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-116	VNX7600 Application Protection=IC	\$49,624	26%	\$36,722	\$8,932	\$7,940	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-117	VNX8000 Application Protection=IC	\$74,975	26%	\$55,482	\$13,496	\$11,996	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-225	RP/EX ADV PROTECTION FOR VNXe3200 PROD.	\$6,730	10%	\$6,057	\$1,211	\$1,077	\$942	\$0	\$0	UE	VNX SOFTWARE
458-000-776	EMC Storage Analytics VNX54 Suite UPG=IC	\$6,075	26%	\$4,496	\$1,094	\$972	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-777	EMC Storage Analytics VNX56 Suite UPG=IC	\$10,630	26%	\$7,866	\$1,913	\$1,701	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-778	EMC Storage Analytics VNX58 Suite UPG=IC	\$15,120	26%	\$11,189	\$2,722	\$2,419	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-779	EMC Storage Analytics VNX76 Suite UPG=IC	\$18,550	26%	\$13,727	\$3,339	\$2,968	\$0	\$0	\$0	UM	VNX SOFTWARE
458-001-182	VNX5400 Application Prot UPG=IC	\$19,650	26%	\$14,541	\$3,537	\$3,144	\$0	\$0	\$0	UM	VNX SOFTWARE
458-001-183	VNX5600 Application Prot UPG=IC	\$30,285	26%	\$22,411	\$5,451	\$4,846	\$0	\$0	\$0	UM	VNX SOFTWARE
458-001-184	VNX5800 Application Prot UPG=IC	\$35,530	26%	\$26,292	\$6,395	\$5,685	\$0	\$0	\$0	UM	VNX SOFTWARE
458-001-185	VNX7600 Application Prot UPG=IC	\$39,700	26%	\$29,378	\$7,146	\$6,352	\$0	\$0	\$0	UM	VNX SOFTWARE
458-001-189	RP/EX ADV PROTECTION FOR VNX-F7000=IC	\$75,810	26%	\$56,099	\$13,646	\$12,130	\$0	\$0	\$0	UM	VNX SOFTWARE
458-001-300	AppSync: VNXe 3200 = IC	\$6,000	10%	\$5,400	\$1,080	\$960	\$840	\$0	\$0	UE	VNX SOFTWARE
458-001-838	VNX2 EFFICIENT-VIDEO-MG=IC	\$3,000	26%	\$2,220	\$540	\$480	\$0	\$0	\$0	UM	VNX SOFTWARE
458-001-884	VNX2 EFFICIENT-VIDEO-AG=IC	\$400	26%	\$296	\$72	\$64	\$0	\$0	\$0	UM	VNX SOFTWARE
EMCSASVNX5100	EMC Storage Analytics for VNX5100 =IC	\$4,750	10%	\$4,275	\$855	\$760	\$0	\$0	\$0	UE	VNX SOFTWARE
EMCSASVNX5300	EMC Storage Analytics for VNX5300 =IC	\$6,200	10%	\$5,580	\$1,116	\$992	\$0	\$0	\$0	UE	VNX SOFTWARE
EMCSASVNX5500	EMC Storage Analytics for VNX5500 = IC	\$16,800	26%	\$12,432	\$3,024	\$2,688	\$0	\$0	\$0	UM-S	VNX SOFTWARE
EMCSASVNX5700	EMC Storage Analytics for VNX5700 = IC	\$27,000	26%	\$19,980	\$4,860	\$4,320	\$0	\$0	\$0	UM-S	VNX SOFTWARE
EMCSASVNX7500	EMC Storage Analytics for VNX7500 = IC	\$36,000	26%	\$26,640	\$6,480	\$5,760	\$0	\$0	\$0	UM-S	VNX SOFTWARE
EPAK-V53UPG	TOT EFF PACK UPGRADE FOR VNX5300	\$9,815	10%	\$8,834	\$1,767	\$1,570	\$0	\$0	\$0	UE	VNX SOFTWARE
EPAK-V55UPG	TOT EFF PACK UPGRADE FOR VNX5500	\$39,919	26%	\$29,540	\$7,185	\$6,387	\$0	\$0	\$0	UM-S	VNX SOFTWARE
EPAK-V57UPG	TOT EFF PACK UPGRADE FOR VNX5700	\$114,535	26%	\$84,756	\$20,616	\$18,326	\$0	\$0	\$0	UM-S	VNX SOFTWARE
EPAK-V75UPG	TOT EFF PACK UPGRADE FOR VNX7500	\$196,809	26%	\$145,639	\$35,426	\$31,489	\$0	\$0	\$0	UM-S	VNX SOFTWARE
EXPSAS-V56	Unisphere VNX5600 SAS EXP Software=IC	\$1,530	26%	\$1,132	\$275	\$245	\$0	\$0	\$0	UM	VNX SOFTWARE
EXPSAS-V58	Unisphere VNX5800 SAS EXP Software=IC	\$11,225	26%	\$8,307	\$2,021	\$1,796	\$0	\$0	\$0	UM	VNX SOFTWARE
EXPSAS-V75	UNISPHERE VNX7500 SAS EXPANSION LICENSE	\$26,543	26%	\$19,642	\$4,778	\$4,247	\$0	\$0	\$0	UM-S	VNX SOFTWARE
EXPSAS-V76	Unisphere VNX7600 SAS EXP Software=IC	\$23,220	26%	\$17,183	\$4,180	\$3,715	\$0	\$0	\$0	UM	VNX SOFTWARE
EXPSAS-V80	Unisphere VNX8000 SAS EXP Software=IC	\$35,225	26%	\$26,067	\$6,341	\$5,636	\$0	\$0	\$0	UM	VNX SOFTWARE
FSTC-V51	FAST CACHE FOR VNX5100	\$1,856	10%	\$1,670	\$334	\$297	\$0	\$0	\$0	UE	VNX SOFTWARE
FSTC-V53	FAST CACHE FOR VNX5300	\$2,813	10%	\$2,532	\$506	\$450	\$0	\$0	\$0	UE	VNX SOFTWARE
FSTC-V53-UPG	FAST CACHE FOR VNX5300 UPG	\$957	10%	\$861	\$172	\$153	\$0	\$0	\$0	UE	VNX SOFTWARE
FSTC-V55	FAST CACHE FOR VNX5500	\$20,109	26%	\$14,881	\$3,620	\$3,217	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTC-V55-UPG	FAST CACHE FOR VNX5500 UPG	\$17,502	26%	\$12,951	\$3,150	\$2,800	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTC-V57	FAST CACHE FOR VNX5700	\$52,283	26%	\$38,689	\$9,411	\$8,365	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTC-V57-UPG	FAST CACHE FOR VNX5700 UPG	\$49,676	26%	\$36,760	\$8,942	\$7,948	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTC-V75	FAST CACHE FOR VNX7500	\$64,457	26%	\$47,698	\$11,602	\$10,313	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTC-V75-UPG	FAST CACHE FOR VNX7500 UPG	\$61,850	26%	\$45,769	\$11,133	\$9,896	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTS-V51	FAST SUITE FOR VNX5100	\$2,506	10%	\$2,255	\$451	\$401	\$0	\$0	\$0	UE	VNX SOFTWARE
FSTS-V53	FAST SUITE FOR VNX5300	\$3,797	10%	\$3,417	\$683	\$608	\$0	\$0	\$0	UE	VNX SOFTWARE
FSTS-V53-UPG	FAST SUITE FOR VNX5300 UPG	\$1,291	10%	\$1,162	\$232	\$207	\$0	\$0	\$0	UE	VNX SOFTWARE
FSTS-V55	FAST SUITE FOR VNX5500	\$24,432	26%	\$18,080	\$4,398	\$3,909	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTS-V55-UPG	FAST SUITE FOR VNX5500 UPG	\$20,912	26%	\$15,475	\$3,764	\$3,346	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTS-V57	FAST SUITE FOR VNX5700	\$70,582	26%	\$52,231	\$12,705	\$11,293	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTS-V57-UPG	FAST SUITE FOR VNX5700 UPG	\$67,062	26%	\$49,626	\$12,071	\$10,730	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTS-V75	FAST SUITE FOR VNX7500	\$104,016	26%	\$76,972	\$18,723	\$16,643	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTS-V75-UPG	FAST SUITE FOR VNX7500 UPG	\$100,496	26%	\$74,367	\$18,089	\$16,079	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTVP-V53	FAST VP FOR VNX5300	\$2,813	10%	\$2,532	\$506	\$450	\$0	\$0	\$0	UE	VNX SOFTWARE
FSTVP-V55	FAST VP FOR VNX5500	\$18,098	26%	\$13,393	\$3,258	\$2,896	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTVP-V57	FAST VP FOR VNX5700	\$52,283	26%	\$38,689	\$9,411	\$8,365	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTVP-V75	FAST VP FOR VNX7500	\$84,457	26%	\$62,498	\$15,202	\$13,513	\$0	\$0	\$0	UM-S	VNX SOFTWARE
LPS32-V51	OE32 LOCAL PROTECT SUITE FOR VNX5100	\$2,063	10%	\$1,857	\$371	\$330	\$0	\$0	\$0	UE	VNX SOFTWARE
LPS32-V53	OE32 LOCAL PROTECT SUITE FOR VNX5300	\$3,031	10%	\$2,728	\$546	\$485	\$0	\$0	\$0	UE	VNX SOFTWARE
LPS32-V55	OE32 LOCAL PROTECT SUITE FOR VNX5500	\$8,729	26%	\$6,459	\$1,571	\$1,397	\$0	\$0	\$0	UM-S	VNX SOFTWARE
LPS32-V57	OE32 LOCAL PROTECT SUITE FOR VNX5700	\$13,559	26%	\$10,034	\$2,441	\$2,169	\$0	\$0	\$0	UM-S	VNX SOFTWARE
LPS32-V75	OE32 LOCAL PROTECT SUITE FOR VNX7500	\$16,949	26%	\$12,542	\$3,051	\$2,712	\$0	\$0	\$0	UM-S	VNX SOFTWARE
ONX5400-UNISB	VNX5400 Unisphere Block Suite=IC	\$4,365	26%	\$3,230	\$786	\$698	\$0	\$0	\$0	UM	VNX SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
ONXBOECAPT-B-CF	OEM VNX OE CAP LIMITED EDITION LIC=IC	\$133	26%	\$98	\$9	\$9	\$0	\$0	\$0	UM	VNX SOFTWARE
ONXBOEPEFTB-B-CF	OEM VNX OE PERF LIMITED EDITION LIC=IC	\$291	26%	\$215	\$20	\$20	\$0	\$0	\$0	UM	VNX SOFTWARE
PPAK-V53UPG	T. P. PACK UPGRADE FOR THE VNX5300	\$7,534	10%	\$6,781	\$1,356	\$1,205	\$0	\$0	\$0	UE	VNX SOFTWARE
PPAK-V55UPG	T. P. PACK UPGRADE FOR THE VNX5500	\$33,692	26%	\$24,932	\$6,065	\$5,391	\$0	\$0	\$0	UM-S	VNX SOFTWARE
PPAK-V57UPG	T. P. PACK UPGRADE FOR THE VNX5700	\$57,808	26%	\$42,778	\$10,405	\$9,249	\$0	\$0	\$0	UM-S	VNX SOFTWARE
PPAK-V75UPG	T. P. PACK UPGRADE FOR THE VNX7500	\$99,330	26%	\$73,504	\$17,879	\$15,893	\$0	\$0	\$0	UM-S	VNX SOFTWARE
RPEX-CDPCX-UG	RPSE TO RPEX LOCAL REG CAP UG FOR CX	\$2,050	26%	\$1,517	\$369	\$328	\$0	\$0	\$0	UM-S	VNX SOFTWARE
RPEX-CRRCX-UG	RPSE TO RPEX REMOTE REG CAP UG FOR CX	\$4,065	26%	\$3,008	\$732	\$650	\$0	\$0	\$0	UM-S	VNX SOFTWARE
SCS-V51	Events & Retention Suite for VNX5100=IC	\$837	10%	\$753	\$151	\$134	\$0	\$0	\$0	UE	VNX SOFTWARE
SCS-V53	Events & Retention Suite for VNX5300=IC	\$1,361	10%	\$1,225	\$245	\$218	\$0	\$0	\$0	UE	VNX SOFTWARE
SCS-V53-GOOGLE	VNX5300 CONNECTOR FOR GOOGLE	\$1,361	10%	\$1,225	\$245	\$218	\$0	\$0	\$0	UE	VNX SOFTWARE
SCS-V53-UPG	Events & Retention Suite VNX5300 UPG=IC	\$524	10%	\$472	\$94	\$84	\$0	\$0	\$0	UE	VNX SOFTWARE
SCS-V55	Events & Retention Suite for VNX5500=IC	\$3,552	26%	\$2,628	\$639	\$568	\$0	\$0	\$0	UM-S	VNX SOFTWARE
SCS-V55-GOOGLE	VNX5500 CONNECTOR FOR GOOGLE	\$3,552	26%	\$2,628	\$639	\$568	\$0	\$0	\$0	UM-S	VNX SOFTWARE
SCS-V55-UPG	Events & Retention Suite VNX5500 UPG=IC	\$2,376	26%	\$1,758	\$428	\$380	\$0	\$0	\$0	UM-S	VNX SOFTWARE
SCS-V57	Events & Retention Suite for VNX5700=IC	\$4,262	26%	\$3,154	\$767	\$682	\$0	\$0	\$0	UM-S	VNX SOFTWARE
SCS-V57-GOOGLE	VNX5700 CONNECTOR FOR GOOGLE	\$4,262	26%	\$3,154	\$767	\$682	\$0	\$0	\$0	UM-S	VNX SOFTWARE
SCS-V57-UPG	Events & Retention Suite VNX5700 UPG=IC	\$3,086	26%	\$2,284	\$555	\$494	\$0	\$0	\$0	UM-S	VNX SOFTWARE
SCS-V75	Events & Retention Suite for VNX7500=IC	\$4,972	26%	\$3,679	\$895	\$796	\$0	\$0	\$0	UM-S	VNX SOFTWARE
SCS-V75-GOOGLE	VNX7500 CONNECTOR FOR GOOGLE	\$4,972	26%	\$3,679	\$895	\$796	\$0	\$0	\$0	UM-S	VNX SOFTWARE
SCS-V75-UPG	Events & Retention Suite VNX7500 UPG=IC	\$3,796	26%	\$2,809	\$683	\$607	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UAYZ-V51	UNISPHERE ANALYZER FOR A VNX5100	\$1,670	10%	\$1,503	\$301	\$267	\$0	\$0	\$0	UE	VNX SOFTWARE
UAYZ-V53	UNISPHERE ANALYZER FOR A VNX5300	\$2,532	10%	\$2,279	\$456	\$405	\$0	\$0	\$0	UE	VNX SOFTWARE
UAYZ-V55	UNISPHERE ANALYZER FOR A VNX5500	\$18,098	26%	\$13,393	\$3,258	\$2,896	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UAYZ-V57	UNISPHERE ANALYZER FOR A VNX5700	\$47,055	26%	\$34,821	\$8,470	\$7,529	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UAYZ-V75	UNISPHERE ANALYZER FOR A VNX7500	\$76,011	26%	\$56,248	\$13,682	\$12,162	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIB-V51	Unisphere Block & VNX OE VNX5100	\$2,369	10%	\$2,132	\$426	\$379	\$0	\$0	\$0	UE	VNX SOFTWARE
UNIB-V53	UNISPHERE BLOCK & VNX OE VNX 5300	\$6,413	10%	\$5,772	\$1,154	\$1,026	\$0	\$0	\$0	UE	VNX SOFTWARE
UNIB-V53UPG	UNISPHERE UPG FOR VNX OE BLOCK & VNX5300	\$5,130	10%	\$4,617	\$923	\$821	\$0	\$0	\$0	UE	VNX SOFTWARE
UNIB-V55	Unisphere for Block for VNX5500	\$12,548	26%	\$9,286	\$2,259	\$2,008	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIB-V55UPG	UNISPHERE BLOCK UPG FOR VNX5500	\$10,038	26%	\$7,428	\$1,807	\$1,606	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIB-V57	UNISPHERE FOR BLOCK FOR A VNX 5700	\$34,386	26%	\$25,446	\$6,189	\$5,502	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIB-V57UPG	UNISPHERE BLOCK UPG FOR VNX5700	\$27,509	26%	\$20,357	\$4,952	\$4,401	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIB-V75	UNISPHERE FOR BLOCK FOR A VNX7500	\$46,149	26%	\$34,150	\$8,307	\$7,384	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIB-V75UPG	UNISPHERE BLOCK UPG FOR VNX7500	\$36,919	26%	\$27,320	\$6,645	\$5,907	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIF-V53	UNISPHERE FILE & VNX OE VNX5300	\$4,988	10%	\$4,489	\$898	\$798	\$0	\$0	\$0	UE	VNX SOFTWARE
UNIF-V53UPG	UNI FOR FILE AND VNX OE FOR A VNX5300	\$3,990	10%	\$3,591	\$718	\$638	\$0	\$0	\$0	UE	VNX SOFTWARE
UNIF-V55	UNISPHERE FOR FILE FOR A VNX5500	\$9,330	26%	\$6,904	\$1,679	\$1,493	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIF-V55UPG	UNISPHERE FOR FILE FOR A VNX5500	\$7,464	26%	\$5,523	\$1,344	\$1,194	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIF-V57	UNISPHERE FOR FILE FOR A VNX5700	\$34,386	26%	\$25,446	\$6,189	\$5,502	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIF-V57UPG	UNISPHERE FOR FILE FOR A VNX5700	\$27,509	26%	\$20,357	\$4,952	\$4,401	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIF-V75	UNISPHERE FOR FILE FOR A VNX 7500	\$46,149	26%	\$34,150	\$8,307	\$7,384	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIF-V75UPG	UNISPHERE FOR FILE FOR A VNX7500	\$36,919	26%	\$27,320	\$6,645	\$5,907	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIU-V53	UNISPHERE UNIFIED & VNX OE VNX5300	\$8,194	10%	\$7,375	\$1,475	\$1,311	\$0	\$0	\$0	UE	VNX SOFTWARE
UNIU-V53UPG	UNISPHERE UPG FOR UNIFIED & 5300UNI	\$6,555	10%	\$5,900	\$1,180	\$1,049	\$0	\$0	\$0	UE	VNX SOFTWARE
UNIU-V55	UNISPHERE FOR UNIFIED FOR A VNX-5500	\$15,443	26%	\$11,428	\$2,780	\$2,471	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIU-V55UPG	UNISPHERE UPG FOR UNIFIED VNX5500	\$12,354	26%	\$9,142	\$2,224	\$1,977	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIU-V57	UNISPHERE FOR UNIFIED FOR A VNX 5700	\$54,293	26%	\$40,177	\$9,773	\$8,687	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIU-V57UPG	UNISPHERE UPG FOR UNIFIED VNX5700	\$43,434	26%	\$32,141	\$7,818	\$6,949	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIU-V75	UNISPHERE FOR UNIFIED FOR A VNX7500	\$70,582	26%	\$52,231	\$12,705	\$11,293	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIU-V75UPG	UNISPHERE UPG FOR UNIFIED VNX7500	\$56,466	26%	\$41,785	\$10,164	\$9,035	\$0	\$0	\$0	UM-S	VNX SOFTWARE
V51-LPS	LOCAL PROTECTION SUITE FOR VNX5100=IC	\$2,063	10%	\$1,857	\$371	\$330	\$0	\$0	\$0	UE	VNX SOFTWARE
V51-PPAK	Total Protection Pack for VNX5100=IC	\$11,166	10%	\$10,049	\$2,010	\$1,787	\$0	\$0	\$0	UE	VNX SOFTWARE
V51-RPS	REMOTE PROTECTION SUITE FOR VNX5100=IC	\$4,063	10%	\$3,657	\$731	\$650	\$0	\$0	\$0	UE	VNX SOFTWARE
V51-VPAK	TOTAL VALUE PACK for VNX5100=IC	\$6,835	10%	\$6,152	\$1,230	\$1,094	\$0	\$0	\$0	UE	VNX SOFTWARE
V53-EPAK	TOTAL EFFICIENCY PACK FOR VNX5300=IC	\$21,399	10%	\$19,259	\$3,852	\$3,424	\$0	\$0	\$0	UE	VNX SOFTWARE
V53-LPS	LOCAL PROTECTION SUITE FOR VNX5300=IC	\$3,031	10%	\$2,728	\$546	\$485	\$0	\$0	\$0	UE	VNX SOFTWARE
V53-PPAK	Total Protection Pack for VNX5300=IC	\$18,700	10%	\$16,830	\$3,366	\$2,992	\$0	\$0	\$0	UE	VNX SOFTWARE
V53-RPS	REMOTE PROTECTION SUITE FOR VNX5300=IC	\$7,813	10%	\$7,032	\$1,406	\$1,250	\$0	\$0	\$0	UE	VNX SOFTWARE
V55-EPAK	TOTAL EFFICIENCY PACK FOR VNX5500=IC	\$56,192	26%	\$41,582	\$10,115	\$8,991	\$0	\$0	\$0	UM-S	VNX SOFTWARE
V55-LPS	LOCAL PROTECTION SUITE FOR VNX5500=IC	\$8,729	26%	\$6,459	\$1,571	\$1,397	\$0	\$0	\$0	UM-S	VNX SOFTWARE
V55-PPAK	Total Protection Pack for VNX5500=IC	\$49,378	26%	\$36,540	\$8,888	\$7,900	\$0	\$0	\$0	UM-S	VNX SOFTWARE
V55-RPS	REMOTE PROTECTION SUITE FOR VNX5500=IC	\$19,492	26%	\$14,424	\$3,509	\$3,119	\$0	\$0	\$0	UM-S	VNX SOFTWARE
V57-EPAK	TOTAL EFFICIENCY PACK FOR VNX5700=IC	\$130,808	26%	\$96,798	\$23,545	\$20,929	\$0	\$0	\$0	UM-S	VNX SOFTWARE
V57-LPS	LOCAL PROTECTION SUITE FOR VNX5700=IC	\$13,559	26%	\$10,034	\$2,441	\$2,169	\$0	\$0	\$0	UM-S	VNX SOFTWARE
V57-PPAK	Total Protection Pack for VNX5700=IC	\$73,494	26%	\$54,386	\$13,229	\$11,759	\$0	\$0	\$0	UM-S	VNX SOFTWARE
V57-RPS	REMOTE PROTECTION SUITE FOR VNX5700=IC	\$33,898	26%	\$25,085	\$6,102	\$5,424	\$0	\$0	\$0	UM-S	VNX SOFTWARE
V75-EPAK	TOTAL EFFICIENCY PACK FOR VNX7500=IC	\$213,082	26%	\$157,681	\$38,355	\$34,093	\$0	\$0	\$0	UM-S	VNX SOFTWARE
V75-LPS	LOCAL PROTECTION SUITE FOR VNX7500=IC	\$16,949	26%	\$12,542	\$3,051	\$2,712	\$0	\$0	\$0	UM-S	VNX SOFTWARE
V75-PPAK	Total Protection Pack for VNX7500=IC	\$115,016	26%	\$85,112	\$20,703	\$18,403	\$0	\$0	\$0	UM-S	VNX SOFTWARE
V75-RPS	REMOTE PROTECTION SUITE FOR VNX7500=IC	\$72,881	26%	\$53,932	\$13,119	\$11,661	\$0	\$0	\$0	UM-S	VNX SOFTWARE
VNX5200-DARE	VNX5200 Controller Based Encryp Suite=IC	\$2,340	26%	\$1,732	\$421	\$374	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5200-EPAK	VNX5200 Total Efficiency Pack=IC	\$22,191	26%	\$16,421	\$3,994	\$3,551	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5200-ESSPCK	VNX5200 Software Essentials Pack=IC	\$6,015	26%	\$4,451	\$1,083	\$962	\$0	\$0	\$0	UM	VNX SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
VNX5200-FSTS	VNX5200 FAST Suite=IC	\$4,177	26%	\$3,091	\$752	\$668	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5200-LPS	VNX5200 Local Protection Suite=IC	\$3,334	26%	\$2,467	\$600	\$533	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5200-PPAK	VNX5200 Total Protection Pack=IC	\$19,972	26%	\$14,779	\$3,595	\$3,196	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5200-RPS	VNX5200 Remote Protection Suite=IC	\$8,594	26%	\$6,360	\$1,547	\$1,375	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5200-SCS	VNX5200 Events and Retention Suite=IC	\$1,497	26%	\$1,108	\$269	\$240	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5200-UNISB	VNX5200 Unisphere Block Suite=IC	\$7,054	26%	\$5,220	\$1,270	\$1,129	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5200-UNISF	VNX5200 Unisphere File Suite=IC	\$5,486	26%	\$4,060	\$987	\$878	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5200-UNISU	VNX5200 Unisphere Unified Suite=IC	\$9,014	26%	\$6,670	\$1,623	\$1,442	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX53BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5300	\$4,988	10%	\$4,489	\$898	\$798	\$0	\$0	\$0	UE	VNX SOFTWARE
VNX53FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5300	\$6,413	10%	\$5,772	\$0	\$1,026	\$0	\$0	\$0	UE	VNX SOFTWARE
VNX5400-DARE	VNX5400 Controller Based Encryp Suite=IC	\$3,725	26%	\$2,757	\$671	\$596	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5400-EPAK	VNX5400 Total Efficiency Pack=IC	\$36,378	26%	\$26,920	\$6,548	\$5,820	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5400-ESSPCK	VNX5400 Software Essentials=IC	\$11,535	26%	\$8,536	\$2,076	\$1,846	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5400-FSTS	VNX5400 FAST Suite=IC	\$8,543	26%	\$6,322	\$1,538	\$1,367	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5400-LPS	VNX5400 Local Protection Suite=IC	\$5,941	26%	\$4,396	\$1,069	\$951	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5400-PPAK	VNX5400 Total Protection Pack=IC	\$32,740	26%	\$24,228	\$5,893	\$5,238	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5400-RPS	VNX5400 Remote Protection Suite=IC	\$15,313	26%	\$11,332	\$2,756	\$2,450	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5400-SCS	VNX5400 Events and Retention Suite=IC	\$2,382	26%	\$1,763	\$429	\$381	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5400-UNISB	VNX5400 Unisphere Block Suite=IC	\$8,730	26%	\$6,460	\$1,571	\$1,397	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5400-UNISF	VNX5400 Unisphere File Suite=IC	\$6,491	26%	\$4,803	\$1,168	\$1,039	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5400-UNISU	VNX5400 Unisphere Unified Suite=IC	\$10,744	26%	\$7,951	\$1,934	\$1,719	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX54-UNIF-UPG	VNX5400 Unisphere File Suite UPG=IC	\$5,195	26%	\$3,844	\$935	\$831	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX55BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5500	\$11,663	26%	\$8,631	\$2,099	\$1,866	\$0	\$0	\$0	UM-S	VNX SOFTWARE
VNX55FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5500	\$15,685	26%	\$11,607	\$0	\$2,510	\$0	\$0	\$0	UM-S	VNX SOFTWARE
VNX5600-DARE	VNX5600 Controller Based Encryp Suite=IC	\$6,515	26%	\$4,821	\$1,173	\$1,042	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5600-EPAK	VNX5600 Total Efficiency Pack=IC	\$58,378	26%	\$43,200	\$10,508	\$9,340	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5600-ESSPCK	VNX5600 Software Essentials Pack=IC	\$33,130	26%	\$24,516	\$5,963	\$5,301	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5600-FSTS	VNX5600 FAST Suite=IC	\$27,608	26%	\$20,430	\$4,969	\$4,417	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5600-LPS	VNX5600 Local Protection Suite=IC	\$9,864	26%	\$7,299	\$1,776	\$1,578	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5600-PPAK	VNX5600 Total Protection Pack=IC	\$52,540	26%	\$38,880	\$9,457	\$8,406	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5600-RPS	VNX5600 Remote Protection Suite=IC	\$22,026	26%	\$16,299	\$3,965	\$3,524	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5600-SCS	VNX5600 Events and Retention Suite=IC	\$4,014	26%	\$2,970	\$723	\$642	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5600-UNISB	VNX5600 Unisphere Block Suite=IC	\$15,810	26%	\$11,699	\$2,846	\$2,530	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5600-UNISF	VNX5600 Unisphere File Suite=IC	\$11,756	26%	\$8,699	\$2,116	\$1,881	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5600-UNISU	VNX5600 Unisphere Unified Suite=IC	\$19,458	26%	\$14,399	\$3,502	\$3,113	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX56-UNIF-UPG	VNX5600 Unisphere File Suite UPG=IC	\$9,405	26%	\$6,960	\$1,693	\$1,505	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX57BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5700	\$34,386	26%	\$25,446	\$6,189	\$5,502	\$0	\$0	\$0	UM-S	VNX SOFTWARE
VNX57FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5700	\$34,386	26%	\$25,446	\$0	\$5,502	\$0	\$0	\$0	UM-S	VNX SOFTWARE
VNX5800-DARE	VNX5800 Controller Based Encryp Suite=IC	\$9,265	26%	\$6,856	\$1,668	\$1,482	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-DARE-UPG	Data at Rest Encryption for VNX5800=IC	\$7,410	26%	\$5,483	\$1,334	\$1,186	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-EPAK	VNX5800 Total Efficiency Pack=IC	\$104,646	26%	\$77,438	\$18,836	\$16,743	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-EPAK-UPG	VNX5800 Total Efficiency Pack=IC	\$83,715	26%	\$61,949	\$15,069	\$13,394	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-ESSPCK	VNX5800 Software Essentials Pack=IC	\$73,690	26%	\$54,531	\$13,264	\$11,790	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-FSTS	VNX5800 FAST Suite=IC	\$70,582	26%	\$52,231	\$12,705	\$11,293	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-FSTS-UPG	VNX5800 FAST Suite=IC	\$56,465	26%	\$41,784	\$10,164	\$9,034	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-LPS	VNX5800 Local Protection Suite=IC	\$13,559	26%	\$10,034	\$2,441	\$2,169	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-LPS-UPG	VNX5800 Local Protection Suite=IC	\$10,845	26%	\$8,025	\$1,952	\$1,735	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-PPAK	VNX5800 Total Protection Pack=IC	\$73,494	26%	\$54,386	\$13,229	\$11,759	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-PPAK-UPG	VNX5800 Total Protection Pack=IC	\$58,795	26%	\$43,508	\$10,583	\$9,407	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-RPS	VNX5800 Remote Protection Suite=IC	\$33,898	26%	\$25,085	\$6,102	\$5,424	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-RPS-UPG	VNX5800 Remote Protection Suite=IC	\$27,120	26%	\$20,069	\$4,882	\$4,339	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-SCS	VNX5800 Events and Retention Suite=IC	\$4,262	26%	\$3,154	\$767	\$682	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-SCS-UPG	VNX5800 Events and Retention Suite=IC	\$3,410	26%	\$2,523	\$614	\$546	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-UNISB	VNX5800 Unisphere Block Suite=IC	\$32,323	26%	\$23,919	\$5,818	\$5,172	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-UNISF	VNX5800 Unisphere File Suite=IC	\$32,323	26%	\$23,919	\$5,818	\$5,172	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-UNISU	VNX5800 Unisphere Unified Suite=IC	\$43,414	26%	\$32,126	\$7,815	\$6,946	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX58-UNIB-UPG	VNX5800 Unisphere Block Suite UPG=IC	\$25,860	26%	\$19,136	\$4,655	\$4,138	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX58-UNIF-UPG	VNX5800 Unisphere File Suite UPG=IC	\$25,860	26%	\$19,136	\$4,655	\$4,138	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX58-UNIU-UPG	VNX5800 Unisphere Unified Suite UPG=IC	\$34,730	26%	\$25,700	\$6,251	\$5,557	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX75BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX7500	\$46,149	26%	\$34,150	\$8,307	\$7,384	\$0	\$0	\$0	UM-S	VNX SOFTWARE
VNX75FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX7500	\$46,149	26%	\$34,150	\$0	\$7,384	\$0	\$0	\$0	UM-S	VNX SOFTWARE
VNX7600-DARE	VNX7600 Controller Based Encryp Suite=IC	\$11,365	26%	\$8,410	\$2,046	\$1,818	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX7600-EPAK	VNX7600 Total Efficiency Pack=IC	\$156,828	26%	\$116,053	\$28,229	\$25,092	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX7600-ESSPCK	VNX7600 Software Essentials Pack=IC	\$109,095	26%	\$80,730	\$19,637	\$17,455	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX7600-FSTS	VNX7600 FAST Suite=IC	\$95,695	26%	\$70,814	\$17,225	\$15,311	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX7600-LPS	VNX7600 Local Protection Suite=IC	\$15,593	26%	\$11,539	\$2,807	\$2,495	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX7600-PPAK	VNX7600 Total Protection Pack=IC	\$105,815	26%	\$78,303	\$19,047	\$16,930	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX7600-RPS	VNX7600 Remote Protection Suite=IC	\$67,051	26%	\$49,618	\$12,069	\$10,728	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX7600-SCS	VNX7600 Events and Retention Suite=IC	\$4,574	26%	\$3,385	\$823	\$732	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX7600-UNISB	VNX7600 Unisphere Block Suite=IC	\$43,380	26%	\$32,101	\$7,808	\$6,941	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX7600-UNISF	VNX7600 Unisphere File Suite=IC	\$43,380	26%	\$32,101	\$7,808	\$6,941	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX7600-UNISU	VNX7600 Unisphere Unified Suite=IC	\$66,347	26%	\$49,097	\$11,942	\$10,616	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX76-UNIF-UPG	VNX7600 Unisphere File Suite UPG=IC	\$34,705	26%	\$25,682	\$6,247	\$5,553	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX8000-DARE	VNX8000 Controller Based Encryp Suite=IC	\$17,170	26%	\$12,706	\$3,091	\$2,747	\$0	\$0	\$0	UM	VNX SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
VNX8000-EPAK	VNX8000 Total Efficiency Pack=IC	\$236,947	26%	\$175,341	\$42,650	\$37,912	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX8000-ESSPCK	VNX8000 Software Essentials Pack=IC	\$166,270	26%	\$123,040	\$29,929	\$26,603	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX8000-FSTS	VNX8000 FAST Suite=IC	\$144,582	26%	\$106,991	\$26,025	\$23,133	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX8000-LPS	VNX8000 Local Protection Suite=IC	\$23,559	26%	\$17,434	\$4,241	\$3,769	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX8000-PPAK	VNX8000 Total Protection Pack=IC	\$159,872	26%	\$118,305	\$28,777	\$25,580	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX8000-RPS	VNX8000 Remote Protection Suite=IC	\$101,305	26%	\$74,966	\$18,235	\$16,209	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX8000-SCS	VNX8000 Events and Retention Suite=IC	\$6,911	26%	\$5,114	\$1,244	\$1,106	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX8000-UNISB	VNX8000 Unisphere Block Suite=IC	\$65,070	26%	\$48,152	\$11,713	\$10,411	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX8000-UNISF	VNX8000 Unisphere File Suite=IC	\$65,070	26%	\$48,152	\$11,713	\$10,411	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX8000-UNISU	VNX8000 Unisphere Unified Suite=IC	\$99,521	26%	\$73,646	\$17,914	\$15,923	\$0	\$0	\$0	UM	VNX SOFTWARE
VNXBOECAPT	VNX OE CAPACITY TIER PER TB for VNX=IC	\$266	26%	\$197	\$19	\$19	\$0	\$0	\$0	UM	VNX SOFTWARE
VNXBOECAPTBU	VNXB OE PER TB HI CAPACITY UPGRADE	\$266	26%	\$197	\$19	\$19	\$0	\$0	\$0	UM	VNX SOFTWARE
VNXBOEPERFT	VNX OE PERF TIER PER TB for VNX=IC	\$583	26%	\$431	\$41	\$41	\$0	\$0	\$0	UM	VNX SOFTWARE
VNXBOEPERFTBU	VNXB OE PER TB PERFORMANCE UPGRADE	\$583	26%	\$431	\$41	\$41	\$0	\$0	\$0	UM	VNX SOFTWARE
VNXOECAPT	VNX OE PER TB HI CAP-VNX5500;5700;7500	\$400	26%	\$296	\$28	\$28	\$0	\$0	\$0	UM-5	VNX SOFTWARE
VNXOECAPTBU	VNX OE CAP TIER/TB FOR VNX5500;5700;7500	\$400	26%	\$296	\$28	\$28	\$0	\$0	\$0	UM-5	VNX SOFTWARE
VNXOECPTBU-DP	VNXOE CAP TIER/TB FOR DIP CONV	\$320	26%	\$237	\$22	\$22	\$0	\$0	\$0	UM-5	VNX SOFTWARE
VNXOEPERFT	VNX OE PER TB PER FOR VNX5500;5700;7500	\$1,091	26%	\$807	\$76	\$76	\$0	\$0	\$0	UM-5	VNX SOFTWARE
VNXOEPERFTBU	VNX OE PERF TIER/TB FOR VNX55/57/75-UPG	\$1,091	26%	\$807	\$76	\$76	\$0	\$0	\$0	UM-5	VNX SOFTWARE
VNXOEPFTBU-DP	VNXOE PERF TIER/TB FOR DIP CONV	\$873	26%	\$646	\$61	\$61	\$0	\$0	\$0	UM-5	VNX SOFTWARE
FLN4256F-100	VNX 100GB FAST CACHE 25X2.5 DPE/DAE NEBS	\$2,680	26%	\$1,983	\$402	\$295	\$0	\$107	\$0	UM	VNX2 HARDWARE
FLN4256F-100TU	VNX 100GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$3,620	26%	\$2,679	\$398	\$293	\$0	\$105	\$0	UM	VNX2 HARDWARE
FLN4256F-100U	VNX 100GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$3,620	26%	\$2,679	\$398	\$293	\$0	\$105	\$0	UM	VNX2 HARDWARE
FLN4256F-200	VNX 200GB FAST CACHE 25X2.5 DPE/DAE NEBS	\$4,230	26%	\$3,130	\$635	\$465	\$0	\$169	\$0	UM	VNX2 HARDWARE
FLN4256F-200TU	VNX 200GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$5,710	26%	\$4,225	\$628	\$463	\$0	\$166	\$0	UM	VNX2 HARDWARE
FLN4256F-200U	VNX 200GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$5,710	26%	\$4,225	\$628	\$463	\$0	\$166	\$0	UM	VNX2 HARDWARE
FLN4256FX-200	VNX 200G SF2 FASTCACHE 25X2.5 DPDAE NBS	\$2,345	26%	\$1,735	\$352	\$258	\$0	\$94	\$0	UM	VNX2 HARDWARE
FLN4256FX-200TU	VNX 200GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$3,165	26%	\$2,342	\$348	\$256	\$0	\$92	\$0	UM	VNX2 HARDWARE
FLN4256FX-200U	VNX 200GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$3,165	26%	\$2,342	\$348	\$256	\$0	\$92	\$0	UM	VNX2 HARDWARE
FLN4256FX-400	VNX 400G SF2 FASTCACHE 25X2.5 DPDAE NBS	\$3,730	26%	\$2,760	\$560	\$410	\$0	\$149	\$0	UM	VNX2 HARDWARE
FLN4256FX-400TU	VNX 400GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$5,035	26%	\$3,726	\$554	\$408	\$0	\$146	\$0	UM	VNX2 HARDWARE
FLN4256FX-400U	VNX 400GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$5,035	26%	\$3,726	\$554	\$408	\$0	\$146	\$0	UM	VNX2 HARDWARE
FLN4V56F-100	VNX 100GB FAST CACHE 15X3.5 DAE NEBS	\$2,680	26%	\$1,983	\$402	\$295	\$0	\$107	\$0	UM	VNX2 HARDWARE
FLN4V56F-100TU	VNX 100GB FASTCACHE 15X3.5DPE/DAE NEB UG	\$3,620	26%	\$2,679	\$398	\$293	\$0	\$105	\$0	UM	VNX2 HARDWARE
FLN4V56F-100U	VNX 100GB FASTCACHE 15X3.5 DAE NEBS UPG	\$3,620	26%	\$2,679	\$398	\$293	\$0	\$105	\$0	UM	VNX2 HARDWARE
FLN4V56F-200	VNX 200GB FAST CACHE 15X3.5 DAE NEBS	\$4,230	26%	\$3,130	\$635	\$465	\$0	\$169	\$0	UM	VNX2 HARDWARE
FLN4V56F-200TU	VNX 200GB FASTCACHE 15X3.5DPE/DAE NEB UG	\$5,710	26%	\$4,225	\$628	\$463	\$0	\$166	\$0	UM	VNX2 HARDWARE
FLN4V56F-200U	VNX 200GB FASTCACHE 15X3.5 DAE NEBS UPG	\$5,710	26%	\$4,225	\$628	\$463	\$0	\$166	\$0	UM	VNX2 HARDWARE
FLN4V56FX-200	VNX 200GB SF2 FAST CACHE 15X3.5 DAE NEBS	\$2,345	26%	\$1,735	\$352	\$258	\$0	\$94	\$0	UM	VNX2 HARDWARE
FLN4V56FX-200TU	VNX 200GB SF2 FAST CACHE 15X3.5 DAE NEBS UG	\$3,165	26%	\$2,342	\$348	\$256	\$0	\$92	\$0	UM	VNX2 HARDWARE
FLN4V56FX-200U	VNX 200G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$3,165	26%	\$2,342	\$348	\$256	\$0	\$92	\$0	UM	VNX2 HARDWARE
FLN4V56FX-400	VNX 400GB SF2 FAST CACHE 15X3.5 DAE NEBS	\$3,730	26%	\$2,760	\$560	\$410	\$0	\$149	\$0	UM	VNX2 HARDWARE
FLN4V56FX-400TU	VNX 400GB SF2 FASTCACHE 15X3.5 DAE NBS UG	\$5,035	26%	\$3,726	\$554	\$408	\$0	\$146	\$0	UM	VNX2 HARDWARE
FLN4V56FX-400U	VNX 400G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$5,035	26%	\$3,726	\$554	\$408	\$0	\$146	\$0	UM	VNX2 HARDWARE
FLV4256FX-200	VNX 200GB SF2 FAST CACHE 25X2.5 DPE/DAE	\$2,130	26%	\$1,576	\$320	\$234	\$0	\$85	\$0	UM	VNX2 HARDWARE
FLV4256FX-200TU	VNX 200G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$2,875	26%	\$2,128	\$316	\$233	\$0	\$83	\$0	UM	VNX2 HARDWARE
FLV4256FX-200U	VNX 200G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$2,875	26%	\$2,128	\$316	\$233	\$0	\$83	\$0	UM	VNX2 HARDWARE
FLV4256FX-400	VNX 400GB SF2 FAST CACHE 25X2.5 DPE/DAE	\$3,390	26%	\$2,509	\$509	\$373	\$0	\$136	\$0	UM	VNX2 HARDWARE
FLV4256FX-400TU	VNX 400G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$4,575	26%	\$3,386	\$503	\$371	\$0	\$133	\$0	UM	VNX2 HARDWARE
FLV4256FX-400U	VNX 400G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$4,575	26%	\$3,386	\$503	\$371	\$0	\$133	\$0	UM	VNX2 HARDWARE
FLV4D256FX-200	VNX 200GB SF2 FAST CACHE 120X2.5 DAE	\$2,130	26%	\$1,576	\$320	\$234	\$0	\$85	\$0	UM	VNX2 HARDWARE
FLV4D256FX-200TU	VNX 200GB SF2 FAST CACHE 120X2.5 DAE UPG	\$2,875	26%	\$2,128	\$316	\$233	\$0	\$83	\$0	UM	VNX2 HARDWARE
FLV4D256FX-200U	VNX 200GB SF2 FAST CACHE 120X2.5 DAE UPG	\$2,875	26%	\$2,128	\$316	\$233	\$0	\$83	\$0	UM	VNX2 HARDWARE
FLV4D256FX-400	VNX 400GB SF2 FAST CACHE 120X2.5 DAE	\$3,390	26%	\$2,509	\$509	\$373	\$0	\$136	\$0	UM	VNX2 HARDWARE
FLV4D256FX-400TU	VNX 400GB SF2 FAST CACHE 120X2.5 DAE UPG	\$4,575	26%	\$3,386	\$503	\$371	\$0	\$133	\$0	UM	VNX2 HARDWARE
FLV4D256FX-400U	VNX 400GB SF2 FAST CACHE 120X2.5 DAE UPG	\$4,575	26%	\$3,386	\$503	\$371	\$0	\$133	\$0	UM	VNX2 HARDWARE
FLV4D56FX-200	VNX 200GB SF2 FAST CACHE 60X3.5 DAE	\$2,130	26%	\$1,576	\$320	\$234	\$0	\$85	\$0	UM	VNX2 HARDWARE
FLV4D56FX-200TU	VNX 200GB SF2 FAST CACHE 60X3.5 DAE UPG	\$2,875	26%	\$2,128	\$316	\$233	\$0	\$83	\$0	UM	VNX2 HARDWARE
FLV4D56FX-200U	VNX 200GB SF2 FAST CACHE 60X3.5 DAE UPG	\$2,875	26%	\$2,128	\$316	\$233	\$0	\$83	\$0	UM	VNX2 HARDWARE
FLV4D56FX-400	VNX 400GB SF2 FAST CACHE 60X3.5 DAE	\$3,390	26%	\$2,509	\$509	\$373	\$0	\$136	\$0	UM	VNX2 HARDWARE
FLV4D56FX-400TU	VNX 400GB SF2 FAST CACHE 60X3.5 DAE UPG	\$4,575	26%	\$3,386	\$503	\$371	\$0	\$133	\$0	UM	VNX2 HARDWARE
FLV4D56FX-400U	VNX 400GB SF2 FAST CACHE 60X3.5 DAE UPG	\$4,575	26%	\$3,386	\$503	\$371	\$0	\$133	\$0	UM	VNX2 HARDWARE
FLV4V56FX-200	VNX 200GB SF2 FAST CACHE 15X3.5 DAE	\$2,130	26%	\$1,576	\$320	\$234	\$0	\$85	\$0	UM	VNX2 HARDWARE
FLV4V56FX-200TU	VNX 200GB SF2 FAST CACHE 15X3.5 DAE UPG	\$2,875	26%	\$2,128	\$316	\$233	\$0	\$83	\$0	UM	VNX2 HARDWARE
FLV4V56FX-200U	VNX 200GB SF2 FAST CACHE 15X3.5 DAE UPG	\$2,875	26%	\$2,128	\$316	\$233	\$0	\$83	\$0	UM	VNX2 HARDWARE
FLV4V56FX-400	VNX 400GB SF2 FAST CACHE 15X3.5 DAE	\$3,390	26%	\$2,509	\$509	\$373	\$0	\$136	\$0	UM	VNX2 HARDWARE
FLV4V56FX-400TU	VNX 400GB SF2 FAST CACHE 15X3.5 DAE UPG	\$4,575	26%	\$3,386	\$503	\$371	\$0	\$133	\$0	UM	VNX2 HARDWARE
FLV4V56FX-400U	VNX 400GB SF2 FAST CACHE 15X3.5 DAE UPG	\$4,575	26%	\$3,386	\$503	\$371	\$0	\$133	\$0	UM	VNX2 HARDWARE
N4-2507-010	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS	\$985	26%	\$729	\$148	\$108	\$0	\$39	\$0	UM	VNX2 HARDWARE
N4-2507-010TU	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS UPG	\$1,325	26%	\$981	\$146	\$107	\$0	\$38	\$0	UM	VNX2 HARDWARE
N4-2507-010U	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS UPG	\$1,325	26%	\$981	\$146	\$107	\$0	\$38	\$0	UM	VNX2 HARDWARE
N4-2510-012	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS	\$1,580	26%	\$1,169	\$237	\$174	\$0	\$63	\$0	UM	VNX2 HARDWARE
N4-2510-012TU	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$2,080	26%	\$1,539	\$229	\$168	\$0	\$60	\$0	UM	VNX2 HARDWARE
N4-2510-012U	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$2,130	26%	\$1,576	\$234	\$173	\$0	\$62	\$0	UM	VNX2 HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
N4-2S10-600	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS	\$950	26%	\$703	\$143	\$105	\$0	\$38	\$0	UM	VNX2 HARDWARE
N4-2S10-600TU	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,285	26%	\$951	\$141	\$104	\$0	\$37	\$0	UM	VNX2 HARDWARE
N4-2S10-600U	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,285	26%	\$951	\$141	\$104	\$0	\$37	\$0	UM	VNX2 HARDWARE
N4-2S10-900	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS	\$1,250	26%	\$925	\$188	\$138	\$0	\$50	\$0	UM	VNX2 HARDWARE
N4-2S10-900TU	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,685	26%	\$1,247	\$185	\$136	\$0	\$49	\$0	UM	VNX2 HARDWARE
N4-2S10-900U	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,685	26%	\$1,247	\$185	\$136	\$0	\$49	\$0	UM	VNX2 HARDWARE
N4-2S15-300	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS	\$1,370	26%	\$1,014	\$206	\$151	\$0	\$55	\$0	UM	VNX2 HARDWARE
N4-2S15-300TU	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS UG	\$1,850	26%	\$1,369	\$204	\$150	\$0	\$54	\$0	UM	VNX2 HARDWARE
N4-2S15-300U	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS UG	\$1,850	26%	\$1,369	\$204	\$150	\$0	\$54	\$0	UM	VNX2 HARDWARE
N4-2S6F-100	VNX 100GB SSD 25X2.5 DPE/DAE NEBS	\$2,680	26%	\$1,983	\$402	\$295	\$0	\$107	\$0	UM	VNX2 HARDWARE
N4-2S6F-100TU	VNX 100GB EFD 25X2.5 DPE/DAE NEBS UPG	\$3,620	26%	\$2,679	\$398	\$293	\$0	\$105	\$0	UM	VNX2 HARDWARE
N4-2S6F-100U	VNX 100GB SSD 25X2.5 DPE/DAE NEBS UPG	\$3,620	26%	\$2,679	\$398	\$293	\$0	\$105	\$0	UM	VNX2 HARDWARE
N4-2S6F-200	VNX 200GB SSD 25X2.5 DPE/DAE NEBS	\$4,230	26%	\$3,130	\$635	\$465	\$0	\$169	\$0	UM	VNX2 HARDWARE
N4-2S6F-200TU	VNX 200GB EFD 25X2.5 DPE/DAE NEBS UPG	\$5,710	26%	\$4,225	\$628	\$463	\$0	\$166	\$0	UM	VNX2 HARDWARE
N4-2S6F-200U	VNX 200GB SSD 25X2.5 DPE/DAE NEBS UPG	\$5,710	26%	\$4,225	\$628	\$463	\$0	\$166	\$0	UM	VNX2 HARDWARE
N4-2S6FX-1600	VNX 1600GB NEBS MLC SSD 25X2.5 DAE	\$10,770	26%	\$7,970	\$1,616	\$1,185	\$0	\$431	\$0	UM	VNX2 HARDWARE
N4-2S6FX-1600TU	VNX 1600GB NEBS MLC SSD 25X2.5 DAE U/G	\$14,540	26%	\$10,760	\$1,599	\$1,178	\$0	\$422	\$0	UM	VNX2 HARDWARE
N4-2S6FX-1600U	VNX 1600GB NEBS MLC SSD 25X2.5 DAE U/G	\$14,540	26%	\$10,760	\$1,599	\$1,178	\$0	\$422	\$0	UM	VNX2 HARDWARE
N4-2S6FX-200	VNX 200GB FASTVPP SSD 25X2.5 DPE/DAE NEBS	\$2,345	26%	\$1,735	\$352	\$258	\$0	\$94	\$0	UM	VNX2 HARDWARE
N4-2S6FX-200TU	VNX 200GB FASTVPP EFD 25X2.5 NEBS UPG	\$2,815	26%	\$2,083	\$310	\$228	\$0	\$82	\$0	UM	VNX2 HARDWARE
N4-2S6FX-200U	VNX 200GB FASTVPP SSD 25X2.5 NEBS UPG	\$2,815	26%	\$2,083	\$310	\$228	\$0	\$82	\$0	UM	VNX2 HARDWARE
N4-2S6FX-400	VNX 400GB FASTVPP SSD 25X2.5 DPE/DAE NEBS	\$4,390	26%	\$3,249	\$659	\$483	\$0	\$176	\$0	UM	VNX2 HARDWARE
N4-2S6FX-400TU	VNX 400GB FASTVPP EFD 25X2.5 NEBS UPG	\$5,265	26%	\$3,896	\$579	\$426	\$0	\$153	\$0	UM	VNX2 HARDWARE
N4-2S6FX-400U	VNX 400GB FASTVPP SSD 25X2.5 NEBS UPG	\$5,265	26%	\$3,896	\$579	\$426	\$0	\$153	\$0	UM	VNX2 HARDWARE
N4-2S6FX-800	VNX 800GB NEBS MLC SSD 25X2.5 DAE	\$6,595	26%	\$4,880	\$989	\$725	\$0	\$264	\$0	UM	VNX2 HARDWARE
N4-2S6FX-800TU	VNX 800GB NEBS MLC SSD 25X2.5 DAE U/G	\$8,905	26%	\$6,590	\$980	\$721	\$0	\$258	\$0	UM	VNX2 HARDWARE
N4-2S6FX-800U	VNX 800GB NEBS MLC SSD 25X2.5 DAE U/G	\$8,905	26%	\$6,590	\$980	\$721	\$0	\$258	\$0	UM	VNX2 HARDWARE
N4-DS07-020	VNX 2TB NL SAS 60X3.5 DAE NEBS	\$990	26%	\$733	\$149	\$109	\$0	\$40	\$0	UM	VNX2 HARDWARE
N4-DS07-020TU	VNX 2TB NL SAS 60X3.5 DAE NEBS UPG	\$1,335	26%	\$988	\$147	\$108	\$0	\$39	\$0	UM	VNX2 HARDWARE
N4-DS07-020U	VNX 2TB NL SAS 60X3.5 DAE NEBS UPG	\$1,335	26%	\$988	\$147	\$108	\$0	\$39	\$0	UM	VNX2 HARDWARE
N4-DS07-030	VNX 3TB NL SAS 60X3.5 DAE NEBS	\$1,335	26%	\$988	\$200	\$147	\$0	\$53	\$0	UM	VNX2 HARDWARE
N4-DS07-030TU	VNX 3TB NL SAS 60X3.5 DAE NEBS UPG	\$1,800	26%	\$1,332	\$198	\$146	\$0	\$52	\$0	UM	VNX2 HARDWARE
N4-DS07-030U	VNX 3TB NL SAS 60X3.5 DAE NEBS UPG	\$1,800	26%	\$1,332	\$198	\$146	\$0	\$52	\$0	UM	VNX2 HARDWARE
N4-DS07-040	VNX 4TB NL SAS 60X3.5 DAE NEBS	\$1,505	26%	\$1,114	\$226	\$166	\$0	\$60	\$0	UM	VNX2 HARDWARE
N4-DS07-040TU	VNX 4TB NL SAS 60X3.5 DAE NEBS UPG	\$2,020	26%	\$1,495	\$222	\$164	\$0	\$59	\$0	UM	VNX2 HARDWARE
N4-DS07-040U	VNX 4TB NL SAS 60X3.5 DAE NEBS UPG	\$2,020	26%	\$1,495	\$222	\$164	\$0	\$59	\$0	UM	VNX2 HARDWARE
N4-VS07-020	VNX 2TB NL SAS 15X3.5 DAE NEBS	\$990	26%	\$733	\$149	\$109	\$0	\$40	\$0	UM	VNX2 HARDWARE
N4-VS07-020TU	VNX 2TB NL SAS 15X3.5 DAE NEBS UPG	\$1,335	26%	\$988	\$147	\$108	\$0	\$39	\$0	UM	VNX2 HARDWARE
N4-VS07-020U	VNX 2TB NL SAS 15X3.5 DAE NEBS UPG	\$1,335	26%	\$988	\$147	\$108	\$0	\$39	\$0	UM	VNX2 HARDWARE
N4-VS07-030	VNX 3TB NL SAS 15X3.5 DAE NEBS	\$1,335	26%	\$988	\$200	\$147	\$0	\$53	\$0	UM	VNX2 HARDWARE
N4-VS07-030TU	VNX 3TB NL SAS 15X3.5 DAE NEBS UPG	\$1,800	26%	\$1,332	\$198	\$146	\$0	\$52	\$0	UM	VNX2 HARDWARE
N4-VS07-030U	VNX 3TB NL SAS 15X3.5 DAE NEBS UPG	\$1,800	26%	\$1,332	\$198	\$146	\$0	\$52	\$0	UM	VNX2 HARDWARE
N4-VS07-040	VNX 4TB NL SAS 15X3.5 DAE NEBS	\$1,505	26%	\$1,114	\$226	\$166	\$0	\$60	\$0	UM	VNX2 HARDWARE
N4-VS07-040TU	VNX 4TB NL SAS 15X3.5 DAE NEBS UPG	\$2,020	26%	\$1,495	\$222	\$164	\$0	\$59	\$0	UM	VNX2 HARDWARE
N4-VS07-040U	VNX 4TB NL SAS 15X3.5 DAE NEBS UPG	\$2,020	26%	\$1,495	\$222	\$164	\$0	\$59	\$0	UM	VNX2 HARDWARE
N4-VS10-012	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS	\$1,580	26%	\$1,169	\$237	\$174	\$0	\$63	\$0	UM	VNX2 HARDWARE
N4-VS10-012TU	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS UPG	\$2,130	26%	\$1,576	\$234	\$173	\$0	\$62	\$0	UM	VNX2 HARDWARE
N4-VS10-012U	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS UPG	\$2,130	26%	\$1,576	\$234	\$173	\$0	\$62	\$0	UM	VNX2 HARDWARE
N4-VS10-600	VNX 600GB 10K SAS 15X3.5 DAE NEBS	\$950	26%	\$703	\$143	\$105	\$0	\$38	\$0	UM	VNX2 HARDWARE
N4-VS10-600TU	VNX 600GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,285	26%	\$951	\$141	\$104	\$0	\$37	\$0	UM	VNX2 HARDWARE
N4-VS10-600U	VNX 600GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,285	26%	\$951	\$141	\$104	\$0	\$37	\$0	UM	VNX2 HARDWARE
N4-VS10-900	VNX 900GB 10K SAS 15X3.5 DAE NEBS	\$1,245	26%	\$921	\$187	\$137	\$0	\$50	\$0	UM	VNX2 HARDWARE
N4-VS10-900TU	VNX 900GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,685	26%	\$1,247	\$185	\$136	\$0	\$49	\$0	UM	VNX2 HARDWARE
N4-VS10-900U	VNX 900GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,685	26%	\$1,247	\$185	\$136	\$0	\$49	\$0	UM	VNX2 HARDWARE
N4-VS15-300	VNX 300GB 15K SAS 15X3.5 DAE NEBS	\$1,000	26%	\$740	\$150	\$110	\$0	\$40	\$0	UM	VNX2 HARDWARE
N4-VS15-300TU	VNX 300GB 15K SAS 15X3.5 DAE NEBS UPG	\$1,355	26%	\$1,003	\$149	\$110	\$0	\$39	\$0	UM	VNX2 HARDWARE
N4-VS15-300U	VNX 300GB 15K SAS 15X3.5 DAE NEBS UPG	\$1,355	26%	\$1,003	\$149	\$110	\$0	\$39	\$0	UM	VNX2 HARDWARE
N4-VS15-600	VNX 600GB 15K SAS 15X3.5 DAE NEBS	\$1,535	26%	\$1,136	\$230	\$169	\$0	\$61	\$0	UM	VNX2 HARDWARE
N4-VS15-600TU	VNX 600GB 15K SAS 15X3.5 DAE NEBS UPG	\$2,075	26%	\$1,536	\$228	\$168	\$0	\$60	\$0	UM	VNX2 HARDWARE
N4-VS15-600U	VNX 600GB 15K SAS 15X3.5 DAE NEBS UPG	\$2,075	26%	\$1,536	\$228	\$168	\$0	\$60	\$0	UM	VNX2 HARDWARE
N4-VS6F-100	VNX 100GB SSD 15X3.5 DAE NEBS	\$2,680	26%	\$1,983	\$402	\$295	\$0	\$107	\$0	UM	VNX2 HARDWARE
N4-VS6F-100TU	VNX 100GB EFD 15X3.5 DAE NEBS UPG	\$3,620	26%	\$2,679	\$398	\$293	\$0	\$105	\$0	UM	VNX2 HARDWARE
N4-VS6F-100U	VNX 100GB SSD 15X3.5 DAE NEBS UPG	\$3,620	26%	\$2,679	\$398	\$293	\$0	\$105	\$0	UM	VNX2 HARDWARE
N4-VS6F-200	VNX 200GB SSD 15X3.5 DAE NEBS	\$4,230	26%	\$3,130	\$635	\$465	\$0	\$169	\$0	UM	VNX2 HARDWARE
N4-VS6F-200TU	VNX 200GB EFD 15X3.5 DAE NEBS UPG	\$5,710	26%	\$4,225	\$628	\$463	\$0	\$166	\$0	UM	VNX2 HARDWARE
N4-VS6F-200U	VNX 200GB SSD 15X3.5 DAE NEBS UPG	\$5,710	26%	\$4,225	\$628	\$463	\$0	\$166	\$0	UM	VNX2 HARDWARE
N4-VS6FX-1600	VNX 1600GB NEBS MLC SSD 15X3.5 DAE	\$10,770	26%	\$7,970	\$1,616	\$1,185	\$0	\$431	\$0	UM	VNX2 HARDWARE
N4-VS6FX-1600TU	VNX 1600GB NEBS MLC SSD 15X3.5 DAE U/G	\$14,540	26%	\$10,760	\$1,599	\$1,178	\$0	\$422	\$0	UM	VNX2 HARDWARE
N4-VS6FX-1600U	VNX 1600GB NEBS MLC SSD 15X3.5 DAE U/G	\$14,540	26%	\$10,760	\$1,599	\$1,178	\$0	\$422	\$0	UM	VNX2 HARDWARE
N4-VS6FX-200	VNX 200GB FAST VP SSD 15X3.5 DAE NEBS	\$2,345	26%	\$1,735	\$352	\$258	\$0	\$94	\$0	UM	VNX2 HARDWARE
N4-VS6FX-200TU	VNX 200GB FAST VP EFD 15X3.5 DAE NEBS UG	\$2,815	26%	\$2,083	\$310	\$228	\$0	\$82	\$0	UM	VNX2 HARDWARE
N4-VS6FX-200U	VNX 200GB FAST VP SSD 15X3.5 DAE NEBS UG	\$2,815	26%	\$2,083	\$310	\$228	\$0	\$82	\$0	UM	VNX2 HARDWARE
N4-VS6FX-400	VNX 400GB FAST VP SSD 15X3.5 DAE NEBS	\$4,390	26%	\$3,249	\$659	\$483	\$0	\$176	\$0	UM	VNX2 HARDWARE
N4-VS6FX-400TU	VNX 400GB FAST VP EFD 15X3.5 DAE NEBS UG	\$5,265	26%	\$3,896	\$579	\$426	\$0	\$153	\$0	UM	VNX2 HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
N4-V56FX-400U	VNX 400GB FAST VP SSD 15X3.5 DAE NEBS UG	\$5,265	26%	\$3,896	\$579	\$426	\$0	\$153	\$0	UM	VNX2 HARDWARE	
N4-V56FX-800	VNX 800GB NEBS MLC SSD 15X3.5 DAE	\$6,595	26%	\$4,880	\$989	\$725	\$0	\$264	\$0	UM	VNX2 HARDWARE	
N4-V56FX-800TU	VNX 800GB NEBS MLC SSD 15X3.5 DAE U/G	\$8,905	26%	\$6,590	\$980	\$721	\$0	\$258	\$0	UM	VNX2 HARDWARE	
N4-V56FX-800U	VNX 800GB NEBS MLC SSD 15X3.5 DAE U/G	\$8,905	26%	\$6,590	\$980	\$721	\$0	\$258	\$0	UM	VNX2 HARDWARE	
V4-256FX-800	VNX 800GB MLC SSD 25X2.5 DAE	\$5,995	26%	\$4,436	\$899	\$659	\$0	\$240	\$0	UM	VNX2 HARDWARE	
V4-256FX-800-25	Flash Power Pack VNX2 800GB 25X2.5	\$149,875	26%	\$110,908	\$22,481	\$16,486	\$0	\$5,995	\$0	UM	VNX2 HARDWARE	
V4-256FX-800TU	VNX 800GB MLC SSD 25X2.5 DAE U/G	\$7,195	26%	\$5,324	\$791	\$583	\$0	\$209	\$0	UM	VNX2 HARDWARE	
V4-256FX-800U	VNX 800GB MLC SSD 25X2.5 DAE U/G	\$7,195	26%	\$5,324	\$791	\$583	\$0	\$209	\$0	UM	VNX2 HARDWARE	
V4-256FX-800U-25	Flash Power Pack VNX2 800GB 25X2.5 UPG	\$179,875	26%	\$133,108	\$19,786	\$14,570	\$0	\$5,216	\$0	UM	VNX2 HARDWARE	
V4-256FX-1600	VNX 1600GB AFP SSD 25X2.5 DAE	\$7,750	26%	\$5,735	\$1,163	\$853	\$0	\$310	\$0	UM	VNX2 HARDWARE	
V4-256FX-1600TU	VNX 1600GB AFP SSD 25X2.5 DAE UPG	\$10,465	26%	\$7,744	\$1,151	\$848	\$0	\$303	\$0	UM	VNX2 HARDWARE	
V4-256FX-1600U	VNX 1600GB AFP SSD 25X2.5 DAE UPG	\$10,465	26%	\$7,744	\$1,151	\$848	\$0	\$303	\$0	UM	VNX2 HARDWARE	
V4-256FX-3200	VNX 3200GB AFP SSD 25X2.5 DAE	\$15,780	26%	\$11,677	\$2,367	\$1,736	\$0	\$631	\$0	UM	VNX2 HARDWARE	
V4-256FX-3200TU	VNX 3200GB AFP SSD 25X2.5 DAE UPG	\$21,305	26%	\$15,766	\$2,344	\$1,726	\$0	\$618	\$0	UM	VNX2 HARDWARE	
V4-256FX-3200U	VNX 3200GB AFP SSD 25X2.5 DAE UPG	\$21,305	26%	\$15,766	\$2,344	\$1,726	\$0	\$618	\$0	UM	VNX2 HARDWARE	
V4-256FXL-400	VNX 400GB AFP SSD 25X2.5 DPE/DAE	\$2,985	26%	\$2,209	\$448	\$328	\$0	\$119	\$0	UM	VNX2 HARDWARE	
V4-256FXL-400TU	VNX 400GB AFP SSD 25X2.5 DPE/DAE UPG	\$4,030	26%	\$2,982	\$443	\$326	\$0	\$117	\$0	UM	VNX2 HARDWARE	
V4-256FXL-400U	VNX 400GB AFP SSD 25X2.5 DPE/DAE UPG	\$4,030	26%	\$2,982	\$443	\$326	\$0	\$117	\$0	UM	VNX2 HARDWARE	
V4-256FXL-800	VNX 800GB AFP SSD 25X2.5 DAE	\$5,095	26%	\$3,770	\$764	\$560	\$0	\$204	\$0	UM	VNX2 HARDWARE	
V4-256FXL-800TU	VNX 800GB AFP SSD 25X2.5 DAE UPG	\$6,880	26%	\$5,091	\$757	\$557	\$0	\$200	\$0	UM	VNX2 HARDWARE	
V4-256FXL-800U	VNX 800GB AFP SSD 25X2.5 DAE UPG	\$6,880	26%	\$5,091	\$757	\$557	\$0	\$200	\$0	UM	VNX2 HARDWARE	
V4-D256FXL-1600	VNX 1600GB AFP SSD 120X2.5 DAE	\$7,750	26%	\$5,735	\$1,163	\$853	\$0	\$310	\$0	UM	VNX2 HARDWARE	
V4-D256FXL-1600TU	VNX 1600GB AFP SSD 120X2.5 DAE UPG	\$10,465	26%	\$7,744	\$1,151	\$848	\$0	\$303	\$0	UM	VNX2 HARDWARE	
V4-D256FXL-1600U	VNX 1600GB AFP SSD 120X2.5 DAE UPG	\$10,465	26%	\$7,744	\$1,151	\$848	\$0	\$303	\$0	UM	VNX2 HARDWARE	
V4-D256FXL-3200	VNX 3200GB AFP SSD 120X2.5 DAE	\$15,780	26%	\$11,677	\$2,367	\$1,736	\$0	\$631	\$0	UM	VNX2 HARDWARE	
V4-D256FXL-3200TU	VNX 3200GB AFP SSD 120X2.5 DAE UPG	\$21,305	26%	\$15,766	\$2,344	\$1,726	\$0	\$618	\$0	UM	VNX2 HARDWARE	
V4-D256FXL-3200U	VNX 3200GB AFP SSD 120X2.5 DAE UPG	\$21,305	26%	\$15,766	\$2,344	\$1,726	\$0	\$618	\$0	UM	VNX2 HARDWARE	
V4-D256FXL-400	VNX 400GB AFP SSD 120X2.5 DAE	\$2,985	26%	\$2,209	\$448	\$328	\$0	\$119	\$0	UM	VNX2 HARDWARE	
V4-D256FXL-400TU	VNX 400GB AFP SSD 120X2.5 DAE UPG	\$4,030	26%	\$2,982	\$443	\$326	\$0	\$117	\$0	UM	VNX2 HARDWARE	
V4-D256FXL-400U	VNX 400GB AFP SSD 120X2.5 DAE UPG	\$4,030	26%	\$2,982	\$443	\$326	\$0	\$117	\$0	UM	VNX2 HARDWARE	
V4-D256FXL-800	VNX 800GB AFP SSD 120X2.5 DAE	\$5,095	26%	\$3,770	\$764	\$560	\$0	\$204	\$0	UM	VNX2 HARDWARE	
V4-D256FXL-800TU	VNX 800GB AFP SSD 120X2.5 DAE UPG	\$6,880	26%	\$5,091	\$757	\$557	\$0	\$200	\$0	UM	VNX2 HARDWARE	
V4-D256FXL-800U	VNX 800GB AFP SSD 120X2.5 DAE UPG	\$6,880	26%	\$5,091	\$757	\$557	\$0	\$200	\$0	UM	VNX2 HARDWARE	
V4-V56FX-200-100	Flash Power Pack VNX2 200GB 100x3.5	\$185,400	26%	\$137,196	\$27,810	\$20,394	\$0	\$7,416	\$0	UM	VNX2 HARDWARE	
V4-V56FX-200-21	Flash Power Pack VNX2 200GB 21x3.5	\$44,730	26%	\$33,100	\$6,710	\$4,920	\$0	\$1,789	\$0	UM	VNX2 HARDWARE	
V4-V56FX-200-25	Flash Power Pack VNX2 200GB 25x3.5	\$53,250	26%	\$39,405	\$7,988	\$5,858	\$0	\$2,130	\$0	UM	VNX2 HARDWARE	
V4-V56FX-200-50	Flash Power Pack VNX2 200GB 50x3.5	\$100,425	26%	\$74,315	\$15,064	\$11,047	\$0	\$4,017	\$0	UM	VNX2 HARDWARE	
V4-V56FX-200U-100	Flash Power Pack VNX2 200GB 100x3.5 UPG	\$222,480	26%	\$164,635	\$24,473	\$18,021	\$0	\$6,452	\$0	UM	VNX2 HARDWARE	
V4-V56FX-200U-21	Flash Power Pack VNX2 200GB 21x3.5 UPG	\$53,655	26%	\$39,705	\$5,902	\$4,346	\$0	\$1,556	\$0	UM	VNX2 HARDWARE	
V4-V56FX-200U-25	Flash Power Pack VNX2 200GB 25x3.5 UPG	\$63,875	26%	\$47,268	\$7,026	\$5,174	\$0	\$1,852	\$0	UM	VNX2 HARDWARE	
V4-V56FX-200U-50	Flash Power Pack VNX2 200GB 50x3.5 UPG	\$120,510	26%	\$89,177	\$13,256	\$9,761	\$0	\$3,495	\$0	UM	VNX2 HARDWARE	
V4-V56FX-400-21	Flash Power Pack VNX2 400GB 21x3.5	\$71,190	26%	\$52,681	\$10,679	\$7,831	\$0	\$2,848	\$0	UM	VNX2 HARDWARE	
V4-V56FX-400-25	Flash Power Pack VNX2 400GB 25x3.5	\$84,750	26%	\$62,715	\$12,713	\$9,323	\$0	\$3,390	\$0	UM	VNX2 HARDWARE	
V4-V56FX-400-50	Flash Power Pack VNX2 400GB 50x3.5	\$169,500	26%	\$125,430	\$25,425	\$18,645	\$0	\$6,780	\$0	UM	VNX2 HARDWARE	
V4-V56FX-400U-21	Flash Power Pack VNX2 400GB 21x3.5 UPG	\$85,470	26%	\$63,248	\$9,402	\$6,923	\$0	\$2,479	\$0	UM	VNX2 HARDWARE	
V4-V56FX-400U-25	Flash Power Pack VNX2 400GB 25x3.5 UPG	\$101,750	26%	\$75,295	\$11,193	\$8,242	\$0	\$2,951	\$0	UM	VNX2 HARDWARE	
V4-V56FX-400U-50	Flash Power Pack VNX2 400GB 50x3.5 UPG	\$203,500	26%	\$150,590	\$22,385	\$16,484	\$0	\$5,902	\$0	UM	VNX2 HARDWARE	
V4-V56FX-800	VNX 800GB MLC SSD 15X3.5 DAE	\$5,995	26%	\$4,436	\$899	\$659	\$0	\$240	\$0	UM	VNX2 HARDWARE	
V4-V56FX-800-21	Flash Power Pack VNX2 800GB 21x3.5	\$125,895	26%	\$93,162	\$18,884	\$13,848	\$0	\$5,036	\$0	UM	VNX2 HARDWARE	
V4-V56FX-800-25	Flash Power Pack VNX2 800GB 25x3.5	\$149,875	26%	\$110,908	\$22,481	\$16,486	\$0	\$5,995	\$0	UM	VNX2 HARDWARE	
V4-V56FX-800TU	VNX 800GB MLC SSD 15X3.5 DAE U/G	\$7,195	26%	\$5,324	\$791	\$583	\$0	\$209	\$0	UM	VNX2 HARDWARE	
V4-V56FX-800U	VNX 800GB MLC SSD 15X3.5 DAE U/G	\$7,195	26%	\$5,324	\$791	\$583	\$0	\$209	\$0	UM	VNX2 HARDWARE	
V4-V56FX-800U-21	Flash Power Pack VNX2 800GB 21x3.5 UPG	\$151,095	26%	\$111,810	\$16,620	\$12,239	\$0	\$4,382	\$0	UM	VNX2 HARDWARE	
V4-V56FX-800U-25	Flash Power Pack VNX2 800GB 25x3.5 UPG	\$179,875	26%	\$133,108	\$19,786	\$14,570	\$0	\$5,216	\$0	UM	VNX2 HARDWARE	
V6-256FX-1600	VNXe 3200 1600GB FAST VP EFD 25X2.5	\$6,780	10%	\$6,102	\$814	\$570	\$407	\$366	\$163	UE	VNX2 HARDWARE	
V6-256FX1600TU	VNXe 3200 1600GB FAST VP EFD 25X2.5 U/G	\$8,130	10%	\$7,317	\$723	\$504	\$350	\$182	\$154	UE	VNX2 HARDWARE	
V6-256FX1600U	VNXe 3200 1600GB FAST VP EFD 25X2.5 U/G	\$8,130	10%	\$7,317	\$723	\$504	\$350	\$182	\$154	UE	VNX2 HARDWARE	
V-N4-201210	VNX 1.2TB 10K VAULT 25X2.5 DPE/DAE NEBS	\$6,340	26%	\$4,692	\$951	\$697	\$0	\$254	\$0	UM	VNX2 HARDWARE	
V-N4-230015	VNX 300GB 15K VAULT 25X2.5 DPE/DAE NEBS	\$5,465	26%	\$4,044	\$820	\$601	\$0	\$219	\$0	UM	VNX2 HARDWARE	
V-N4-2400FX	VNX 400GB SSD VAULT 25X2.5 DPE/DAE NEBS	\$17,560	26%	\$12,994	\$2,634	\$1,932	\$0	\$702	\$0	UM	VNX2 HARDWARE	
V-N4-260010	VNX 600GB 10K VAULT 25X2.5 DPE/DAE NEBS	\$3,785	26%	\$2,801	\$568	\$416	\$0	\$151	\$0	UM	VNX2 HARDWARE	
V-N4-290010	VNX 900GB 10K VAULT 25X2.5 DPE/DAE NEBS	\$4,985	26%	\$3,689	\$748	\$548	\$0	\$199	\$0	UM	VNX2 HARDWARE	
V-N4-250701	VNX 1000GB SAS VAULT 25X2.5 DPE/DAE NEBS	\$3,940	26%	\$2,916	\$591	\$433	\$0	\$158	\$0	UM	VNX2 HARDWARE	
V-N4-D90010	VNX 900GB 10K VAULT 60X3.5 DAE NEBS	\$4,985	26%	\$3,689	\$748	\$548	\$0	\$199	\$0	UM	VNX2 HARDWARE	
V-N4-V30015	VNX 300GB 15K VAULT 15X3.5 DAE NEBS	\$4,005	26%	\$2,964	\$601	\$441	\$0	\$160	\$0	UM	VNX2 HARDWARE	
V-N4-V400FX	VNX 400GB SSD VAULT 15X3.5 DAE NEBS	\$17,560	26%	\$12,994	\$2,634	\$1,932	\$0	\$702	\$0	UM	VNX2 HARDWARE	
V-N4-V60010	VNX 600GB 10K VAULT 15X3.5 DAE NEBS	\$3,785	26%	\$2,801	\$568	\$416	\$0	\$151	\$0	UM	VNX2 HARDWARE	
V-N4-V60015	VNX 600GB 15K VAULT 15X3.5 DAE NEBS	\$6,140	26%	\$4,544	\$921	\$675	\$0	\$246	\$0	UM	VNX2 HARDWARE	
V-N4-V90010	VNX 900GB 10K VAULT 15X3.5 DAE NEBS	\$4,985	26%	\$3,689	\$748	\$548	\$0	\$199	\$0	UM	VNX2 HARDWARE	
VNXS200DMEXDU	VNXB52 DME: 1 DM+FC SLIC-Btu Fid Install	\$9,460	26%	\$7,000	\$1,419	\$1,041	\$0	\$378	\$0	UM	VNX2 HARDWARE	
VNXS24-56B	CONVERT VNXS2/54 DPE TO VNXS600 DPE	\$13,657	26%	\$10,106	\$2,049	\$1,502	\$0	\$546	\$0	UM	VNX2 HARDWARE	
VNXS24-56F	CONVERT VNXS2/54 DM TO VNXS600 DM	\$7,612	26%	\$5,633	\$1,142	\$837	\$0	\$304	\$0	UM	VNX2 HARDWARE	
VNXS246-58B	CONVERT VNXS2/54/56 DPE TO VNXS8 DPE	\$23,120	26%	\$17,109	\$3,468	\$2,543	\$0	\$925	\$0	UM	VNX2 HARDWARE	
VNXS246-58F	CONVERT VNXS2/54/56 DM TO VNXS8 DM	\$23,476	26%	\$17,372	\$3,521	\$2,582	\$0	\$939	\$0	UM	VNX2 HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
VNX52468-76B	CONVERT VNX52/4/6/58 DPE TO VNX76 DPE	\$43,761	26%	\$32,383	\$6,564	\$4,814	\$0	\$1,750	\$0	UM	VNX2 HARDWARE
VNX52468-76F	CONVERT VNX52/4/6/58 DM TO VNX76 DM	\$51,106	26%	\$37,818	\$7,666	\$5,622	\$0	\$2,044	\$0	UM	VNX2 HARDWARE
VNX52-54B	CONVERT VNX5200 DPE TO VNX5400 DPE	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$331	\$0	UM	VNX2 HARDWARE
VNX5400DMEXDU	VNX854 DME: 1 DM+FC SLIC-BTU Fld Install	\$9,820	26%	\$7,267	\$1,473	\$1,080	\$0	\$393	\$0	UM	VNX2 HARDWARE
VNX5600DMEXDU	VNX856 DME: 1 DM+FC SLIC-BTU Fld Install	\$11,800	26%	\$8,732	\$1,770	\$1,298	\$0	\$472	\$0	UM	VNX2 HARDWARE
VNX5800DMEXDU	VNX858 DME: 1 DM+FC SLIC-BTU Fld Install	\$19,730	26%	\$14,600	\$2,960	\$2,170	\$0	\$789	\$0	UM	VNX2 HARDWARE
VNX7600DMEXDU	VNX876 DME: 2 DM+FC SLIC-BTU Fld Install	\$33,545	26%	\$24,823	\$5,032	\$3,690	\$0	\$1,342	\$0	UM	VNX2 HARDWARE
VNX8000DMEXDU	VNX880 DME: 2 DM+FC SLIC-BTU Fld Install	\$48,145	26%	\$35,627	\$7,222	\$5,296	\$0	\$1,926	\$0	UM	VNX2 HARDWARE
VNXBCSU	VNXB Control Station-BTU FIELD INSTALL	\$2,612	26%	\$1,933	\$392	\$287	\$0	\$104	\$0	UM	VNX2 HARDWARE
VNXCS2M	VNX DC CONVERTER FOR CS-MINI RACK	\$2,612	26%	\$1,933	\$392	\$287	\$0	\$104	\$0	UM	VNX2 HARDWARE
VNXCS2U	VNX 2ND DC CONVERTER FOR 2ND CS UPG	\$3,527	26%	\$2,610	\$529	\$388	\$0	\$141	\$0	UM	VNX2 HARDWARE
VSPBM16GFQA	VNXB 4 PORT 16G FC IO MODULE PAIR	\$9,900	26%	\$7,326	\$1,485	\$1,089	\$0	\$396	\$0	UM	VNX2 HARDWARE
VSPBM16GFQU	VNXB 4 PORT 16G FC IO MODULE PAIR-UPG	\$13,860	26%	\$10,256	\$2,079	\$1,525	\$0	\$554	\$0	UM	VNX2 HARDWARE
V-V4-V800FX	VNX 800GB EFD VAULT 15X3.5 DAE	\$29,985	26%	\$22,189	\$4,498	\$3,298	\$0	\$1,199	\$0	UM	VNX2 HARDWARE
PPAK-VNX5400-UPG	VNX5400 Total Protection Pack=IC	\$26,190	26%	\$19,381	\$4,714	\$4,190	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5200-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5200=IC	\$2,940	26%	\$2,176	\$529	\$470	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5400-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5400=IC	\$3,020	26%	\$2,235	\$544	\$483	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5400-DARE-UPG	Data at Rest Encryption for VNX5400=IC	\$2,980	26%	\$2,205	\$536	\$477	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5400-EPAK-UPG	VNX5400 Total Efficiency Pack=IC	\$29,100	26%	\$21,534	\$5,238	\$4,656	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5400-ESSPCK-UPG	VNX5400 Upg DIP SW Essentials=IC	\$9,230	26%	\$6,830	\$1,661	\$1,477	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5400-FSTS-UPG	VNX5400 FAST Suite=IC	\$6,835	26%	\$5,058	\$1,230	\$1,094	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5400-LPS-UPG	VNX5400 Local Protection Suite=IC	\$4,755	26%	\$3,519	\$856	\$761	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5400-PPAK-UPG	VNX5400 Total Protection Pack=IC	\$42,030	26%	\$31,102	\$7,565	\$6,725	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5400-RPS-UPG	VNX5400 Remote Protection Suite=IC	\$12,250	26%	\$9,065	\$2,205	\$1,960	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5400-SCS-UPG	VNX5400 Events and Retention Suite=IC	\$1,905	26%	\$1,410	\$343	\$305	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX54-UNIB-UPG	VNX5400 Unisphere Block Suite UPG=IC	\$6,985	26%	\$5,169	\$1,257	\$1,118	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX54-UNIU-UPG	VNX5400 Unisphere Unified Suite UPG=IC	\$8,595	26%	\$6,360	\$1,547	\$1,375	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5600-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5600=IC	\$4,740	26%	\$3,508	\$853	\$758	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5600-DARE-UPG	Data at Rest Encryption for VNX5600=IC	\$5,210	26%	\$3,855	\$938	\$834	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5600-EPAK-UPG	VNX5600 Total Efficiency Pack=IC	\$46,700	26%	\$34,558	\$8,406	\$7,472	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5600-ESSPCK-UPG	VNX5600 Upg DIP SW Essentials=IC	\$26,505	26%	\$19,614	\$4,771	\$4,241	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5600-FSTS-UPG	VNX5600 FAST Suite=IC	\$22,085	26%	\$16,343	\$3,975	\$3,534	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5600-LPS-UPG	VNX5600 Local Protection Suite=IC	\$7,890	26%	\$5,839	\$1,420	\$1,262	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5600-PPAK-UPG	VNX5600 Total Protection Pack=IC	\$42,030	26%	\$31,102	\$7,565	\$6,725	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5600-RPS-UPG	VNX5600 Remote Protection Suite=IC	\$17,620	26%	\$13,039	\$3,172	\$2,819	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5600-SCS-UPG	VNX5600 Events and Retention Suite=IC	\$3,210	26%	\$2,375	\$578	\$514	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX56-UNIB-UPG	VNX5600 Unisphere Block Suite UPG=IC	\$12,650	26%	\$9,361	\$2,277	\$2,024	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX56-UNIU-UPG	VNX5600 Unisphere Unified Suite UPG=IC	\$15,565	26%	\$11,518	\$2,802	\$2,490	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5800-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5800=IC	\$13,310	26%	\$9,849	\$2,396	\$2,130	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5800-ESSPCK-UPG	VNX5800 Upg DIP SW Essentials=IC	\$58,950	26%	\$43,623	\$10,611	\$9,432	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX7600-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX7600=IC	\$25,265	26%	\$18,696	\$4,548	\$4,042	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX7600-DARE-UPG	Data at Rest Encryption for VNX7600=IC	\$9,090	26%	\$6,727	\$1,636	\$1,454	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX7600-EPAK-UPG	VNX7600 Total Efficiency Pack=IC	\$125,460	26%	\$92,840	\$22,583	\$20,074	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX7600-ESSPCK-UPG	VNX7600 Upg DIP SW Essentials=IC	\$87,275	26%	\$64,584	\$15,710	\$13,964	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX7600-FSTS-UPG	VNX7600 FAST Suite=IC	\$76,555	26%	\$56,651	\$13,780	\$12,249	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX7600-LPS-UPG	VNX7600 Local Protection Suite=IC	\$12,475	26%	\$9,232	\$2,246	\$1,996	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX7600-PPAK-UPG	VNX7600 Total Protection Pack=IC	\$84,650	26%	\$62,641	\$15,237	\$13,544	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX7600-RPS-UPG	VNX7600 Remote Protection Suite=IC	\$53,640	26%	\$39,694	\$9,655	\$8,582	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX7600-SCS-UPG	VNX7600 Events and Retention Suite=IC	\$3,660	26%	\$2,708	\$659	\$586	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX76-UNIB-UPG	VNX7600 Unisphere Block Suite UPG=IC	\$34,705	26%	\$25,682	\$6,247	\$5,553	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX76-UNIU-UPG	VNX7600 Unisphere Unified Suite UPG=IC	\$53,080	26%	\$39,279	\$9,554	\$8,493	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX8000-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX8000=IC	\$37,895	26%	\$28,042	\$6,821	\$6,063	\$0	\$0	\$0	UM	VNX2 SOFTWARE
FLN5256F-100	VNXE1600 100GB FAST CACHE 25X2.5 NEBS	\$2,020	10%	\$1,818	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLN5256F-100TU	VNXE1600 100GB FAST CACHE 25X2.5 NEBS UG	\$2,420	10%	\$2,178	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLN5256F-100U	VNXE1600 100GB FAST CACHE 25X2.5 NEBS UG	\$2,420	10%	\$2,178	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLN5P56F-100	VNXE1600 100GB FAST CACHE 12X3.5 NEBS	\$2,020	10%	\$1,818	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLN5P56F-100TU	VNXE1600 100GB FAST CACHE 12X3.5 NEBS UG	\$2,420	10%	\$2,178	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLN5P56F-100U	VNXE1600 100GB FAST CACHE 12X3.5 NEBS UG	\$2,420	10%	\$2,178	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLN5P56F-200	VNXE1600 200GB FAST CACHE 12X3.5 NEBS	\$3,195	10%	\$2,876	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLN5P56F-200TU	VNXE1600 200GB FAST CACHE 12X3.5 NEBS UG	\$3,830	10%	\$3,447	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLN5P56F-200U	VNXE1600 200GB FAST CACHE 12X3.5 NEBS UG	\$3,830	10%	\$3,447	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLN6256F-100	VNXe 3200 100GB F-CACHE 25X2.5 NEBS	\$2,020	10%	\$1,818	\$242	\$170	\$121	\$109	\$48	UE	VNXE HARDWARE
FLN6256F-100TU	VNXe 3200 100GB F-CACHE 25X2.5 NEB U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$61	\$52	UE	VNXE HARDWARE
FLN6256F-100U	VNXe 3200 100GB F-CACHE 25X2.5 NEB U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$61	\$52	UE	VNXE HARDWARE
FLN6256F-200	VNXe 3200 200GB F-CACHE 25X2.5 NEBS	\$3,195	10%	\$2,876	\$383	\$268	\$192	\$173	\$77	UE	VNXE HARDWARE
FLN6256F-200TU	VNXe 3200 200GB F-CACHE 25X2.5 NEBS U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$96	\$82	UE	VNXE HARDWARE
FLN6256F-200U	VNXe 3200 200GB F-CACHE 25X2.5 NEBS U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$96	\$82	UE	VNXE HARDWARE
FLN6P56F-100	VNXe 3200 100GB F-CACHE 12X3.5 NEBS	\$2,020	10%	\$1,818	\$242	\$170	\$121	\$109	\$48	UE	VNXE HARDWARE
FLN6P56F-100TU	VNXe 3200 100GB F-CACHE 12X3.5 NEB U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$61	\$52	UE	VNXE HARDWARE
FLN6P56F-100U	VNXe 3200 100GB F-CACHE 12X3.5 NEB U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$61	\$52	UE	VNXE HARDWARE
FLN6P56F-200	VNXe 3200 200GB F-CACHE 12X3.5 NEBS	\$3,195	10%	\$2,876	\$383	\$268	\$192	\$173	\$77	UE	VNXE HARDWARE
FLN6P56F-200TU	VNXe 3200 200GB F-CACHE 12X3.5 NEB U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$96	\$82	UE	VNXE HARDWARE
FLN6P56F-200U	VNXe 3200 200GB F-CACHE 12X3.5 NEB U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$96	\$82	UE	VNXE HARDWARE
FLV5256F-100	VNXE1600 100GB FAST CACHE 25X2.5	\$1,835	10%	\$1,652	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
FLV5256F-100TU	VNXE1600 100GB FAST CACHE 25X2.5 U/G	\$2,200	10%	\$1,980	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLV5256F-100U	VNXE1600 100GB FAST CACHE 25X2.5 U/G	\$2,200	10%	\$1,980	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLV5256F-200	VNXE1600 200GB FAST CACHE 25X2.5	\$2,905	10%	\$2,615	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLV5256F-200TU	VNXE1600 200GB FAST CACHE 25X2.5 U/G	\$3,485	10%	\$3,137	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLV5256F-200U	VNXE1600 200GB FAST CACHE 25X2.5 U/G	\$3,485	10%	\$3,137	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLV5P56F-100	VNXE1600 100GB FAST CACHE 12X3.5	\$1,835	10%	\$1,652	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLV5P56F-100TU	VNXE1600 100GB FAST CACHE 12X3.5 U/G	\$2,200	10%	\$1,980	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLV5P56F-100U	VNXE1600 100GB FAST CACHE 12X3.5 U/G	\$2,200	10%	\$1,980	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLV5P56F-200	VNXE1600 200GB FAST CACHE 12X3.5	\$2,905	10%	\$2,615	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLV5P56F-200TU	VNXE1600 200GB FAST CACHE 12X3.5 U/G	\$3,485	10%	\$3,137	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLV5P56F-200U	VNXE1600 200GB FAST CACHE 12X3.5 U/G	\$3,485	10%	\$3,137	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLV6256F-100	VNXe 3200 100GB FAST CACHE 25X2.5	\$1,835	10%	\$1,652	\$220	\$154	\$110	\$99	\$44	UE	VNXE HARDWARE
FLV6256F-100U	VNXe 3200 100GB FAST CACHE 25X2.5 U/G	\$2,475	10%	\$2,228	\$220	\$153	\$106	\$55	\$47	UE	VNXE HARDWARE
FLV6256F-200	VNXe 3200 200GB FAST CACHE 25X2.5	\$2,905	10%	\$2,615	\$349	\$244	\$174	\$157	\$70	UE	VNXE HARDWARE
FLV6256F-200U	VNXe 3200 200GB FAST CACHE 25X2.5 U/G	\$3,920	10%	\$3,528	\$348	\$243	\$169	\$88	\$74	UE	VNXE HARDWARE
FLV6P56F-100	VNXe 3200 100GB FAST CACHE 12X3.5	\$1,835	10%	\$1,652	\$220	\$154	\$110	\$99	\$44	UE	VNXE HARDWARE
FLV6P56F-100U	VNXe 3200 100GB FAST CACHE 12X3.5 U/G	\$2,475	10%	\$2,228	\$220	\$153	\$106	\$55	\$47	UE	VNXE HARDWARE
FLV6P56F-200	VNXe 3200 200GB FAST CACHE 12X3.5	\$2,905	10%	\$2,615	\$349	\$244	\$174	\$157	\$70	UE	VNXE HARDWARE
FLV6P56F-200U	VNXe 3200 200GB FAST CACHE 12X3.5 U/G	\$3,920	10%	\$3,528	\$348	\$243	\$169	\$88	\$74	UE	VNXE HARDWARE
N3-2S10600EU	600GB 10K 6G SAS 2.5 SPARE	\$975	10%	\$878	\$87	\$60	\$22	\$0	\$0	UE	VNXE HARDWARE
N3-2S10900EU	900GB 10K 6G SAS 2.5 SPARE	\$1,310	10%	\$1,179	\$116	\$81	\$0	\$29	\$0	UE	VNXE HARDWARE
N3-2S6F100EU	100GB EFD 6G SAS 2.5 SPARE	\$3,155	10%	\$2,840	\$280	\$196	\$0	\$70	\$0	UE	VNXE HARDWARE
N3-2S6F200EU	200GB EFD 6G SAS 2.5 SPARE	\$5,970	10%	\$5,373	\$531	\$370	\$0	\$132	\$0	UE	VNXE HARDWARE
N3-VS10-900EU	900GB 10K 6G SAS 3.5 NEBS SPARE	\$1,420	10%	\$1,278	\$126	\$88	\$0	\$31	\$0	UE	VNXE HARDWARE
N3-VS15-300-7	2100GB SAS DISKPACK 7X300GB 15K3.5" NEBS	\$4,605	10%	\$4,145	\$553	\$387	\$0	\$138	\$0	UE	VNXE HARDWARE
N3-VS15-300TU	2100GB DISK PK(7x300GB 15K)NEBS UPG	\$6,215	10%	\$5,594	\$553	\$385	\$0	\$138	\$0	UE	VNXE HARDWARE
N3-VS15-300EU	300GB 15K NEBS SAS DISK DRIVE	\$890	10%	\$801	\$79	\$55	\$0	\$20	\$0	UE	VNXE HARDWARE
N3-VS15-300UE	300GB 15K SAS DRIVE NEBS UPGRADE	\$890	10%	\$801	\$79	\$55	\$0	\$20	\$0	UE	VNXE HARDWARE
N3-VS15-600-7	4200GB SAS DISKPACK 7X600GB 15K3.5" NEBS	\$7,310	10%	\$6,579	\$877	\$614	\$0	\$219	\$0	UE	VNXE HARDWARE
N3-VS15-600TU	4200GB SAS DISK PK(7x600GB 15K)NEBS UPG	\$9,870	10%	\$8,883	\$877	\$612	\$0	\$219	\$0	UE	VNXE HARDWARE
N3-VS15-600EU	600GB 15K NEBS SAS DISK DRIVE	\$1,405	10%	\$1,265	\$125	\$87	\$0	\$31	\$0	UE	VNXE HARDWARE
N3-VS15-600UE	600GB 15K SAS DRIVE NEBS UPGRADE	\$1,405	10%	\$1,265	\$125	\$87	\$0	\$31	\$0	UE	VNXE HARDWARE
N3-VS6F-100-5	500GB FLASH DISK PACK (5 X 100GB) NEBS	\$11,725	10%	\$10,553	\$1,407	\$985	\$0	\$352	\$0	UE	VNXE HARDWARE
N3-VS6F-100U5	500GB FLASH DISK PK(5 X 100GB)NEBS UPG	\$15,835	10%	\$14,252	\$1,408	\$982	\$0	\$351	\$0	UE	VNXE HARDWARE
N3-VS6F-100EU	100GB 3.5 NEBS EFD DISK DRIVE	\$3,165	10%	\$2,849	\$281	\$196	\$0	\$70	\$0	UE	VNXE HARDWARE
N3-VS6F-100UE	100GB FLASH SAS 3.5" DRIVE NEBS UPGRADE	\$3,165	10%	\$2,849	\$281	\$196	\$0	\$70	\$0	UE	VNXE HARDWARE
N5-2S10-012	VNXE1600 1.2TB 10K SAS 25X2.5 NEBS	\$935	10%	\$842	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-2S10-012TU	VNXE1600 1.2TB 10K SAS 25X2.5 NEBS U/G	\$1,265	10%	\$1,139	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-2S10-012U	VNXE1600 1.2TB 10K SAS 25X2.5 NEBS U/G	\$1,265	10%	\$1,139	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-2S10-600	VNXE1600 600GB 10K SAS 25X2.5 NEBS	\$500	10%	\$0	\$0	\$0	\$0	\$450	\$0	UE	VNXE HARDWARE
N5-2S10-600TU	VNXE1600 600GB 10K SAS 25X2.5 NEBS U/G	\$675	10%	\$608	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-2S10-600U	VNXE1600 600GB 10K SAS 25X2.5 NEBS U/G	\$675	10%	\$608	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-2S10-900	VNXE1600 900GB 10K SAS 25X2.5 NEBS	\$720	10%	\$648	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-2S10-900TU	VNXE1600 900GB 10K SAS 25X2.5 NEBS U/G	\$975	10%	\$878	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-2S10-900U	VNXE1600 900GB 10K SAS 25X2.5 NEBS U/G	\$975	10%	\$878	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-2S15-300	VNXE1600 300GB 15K SAS 25X2.5 NEBS	\$775	10%	\$698	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-2S15-300TU	VNXE1600 300GB 15K SAS 25X2.5 NEBS U/G	\$1,045	10%	\$941	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-2S15-300U	VNXE1600 300GB 15K SAS 25X2.5 NEBS U/G	\$1,045	10%	\$941	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-2S15-600	VNXE1600 600GB 15K SAS 25X2.5 NEBS	\$800	10%	\$720	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-2S15-600TU	VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G	\$1,075	10%	\$968	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-2S15-600U	VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G	\$1,075	10%	\$968	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-2S6F-200	VNXE1600 200GB SSD 25X2.5 NEBS	\$3,195	10%	\$2,876	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-2S6F-200TU	VNXE1600 200GB SSD 25X2.5 NEBS U/G	\$3,830	10%	\$3,447	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-2S6F-200U	VNXE1600 200GB SSD 25X2.5 NEBS U/G	\$3,830	10%	\$3,447	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-2S6FX-200	VNXE1600 200GB SSD 25X2.5 NEBS	\$1,595	10%	\$1,436	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-2S6FX-200TU	VNXE1600 200GB SSD 25X2.5 NEBSUG	\$1,915	10%	\$1,724	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-2S6FX-200U	VNXE1600 200GB SSD 25X2.5 NEBSUG	\$1,915	10%	\$1,724	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-2S6FX-800	VNXE1600 800GB SSD 25X2.5 NEBS	\$5,705	10%	\$5,135	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-2S6FX-800TU	VNXE1600 800GB SSD 25X2.5 NEBSUG	\$6,850	10%	\$6,165	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-2S6FX-800U	VNXE1600 800GB SSD 25X2.5 NEBSUG	\$6,850	10%	\$6,165	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-PS07-020	VNXE1600 2TB NL SAS 12X3.5 NEBS	\$675	10%	\$608	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-PS07-020TU	VNXE1600 2TB NL SAS 12X3.5 NEBS U/G	\$910	10%	\$819	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-PS07-020U	VNXE1600 2TB NL SAS 12X3.5 NEBS U/G	\$910	10%	\$819	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-PS07-040	VNXE1600 4TB NL SAS 12X3.5 NEBS	\$995	10%	\$896	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-PS07-040TU	VNXE1600 4TB NL SAS 12X3.5 NEBS U/G	\$1,345	10%	\$1,211	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-PS07-040U	VNXE1600 4TB NL SAS 12X3.5 NEBS U/G	\$1,345	10%	\$1,211	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-PS10-900	VNXE1600 900GB 10K SAS 12X3.5 NEBS	\$720	10%	\$648	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-PS10-900TU	VNXE1600 900GB 10K SAS 12X3.5 NEBS U/G	\$975	10%	\$878	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-PS10-900U	VNXE1600 900GB 10K SAS 12X3.5 NEBS U/G	\$975	10%	\$878	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-PS15-600	VNXE1600 600GB 15K SAS 12X3.5 NEBS	\$800	10%	\$720	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-PS15-600TU	VNXE1600 600GB 15K SAS 12X3.5 NEBS U/G	\$1,075	10%	\$968	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-PS15-600U	VNXE1600 600GB 15K SAS 12X3.5 NEBS U/G	\$1,075	10%	\$968	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-PS6F-200	VNXE1600 200GB SSD 12X3.5 NEBS	\$3,195	10%	\$2,876	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-PS6F-200TU	VNXE1600 200GB SSD 12X3.5 NEBS U/G	\$3,830	10%	\$3,447	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
N5-PS6F-200U	VNXE1600 200GB SSD 12X3.5 NEBS U/G	\$3,830	10%	\$3,447	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-PS6FX-200	VNXE1600 200GB SSD 12X3.5 NEBS	\$1,595	10%	\$1,436	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-PS6FX-200TU	VNXE1600 200GB SSD 12X3.5 NEBSUG	\$1,915	10%	\$1,724	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-PS6FX-200U	VNXE1600 200GB SSD 12X3.5 NEBSUG	\$1,915	10%	\$1,724	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-SP-L6X200-SSD	VNXE1600 3.5 NEBS Systempack 6x200GB SSD	\$9,565	10%	\$8,609	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-SP-L6X600-15K	VNXE1600 3.5 NEBS Systempack 6x600GB 15K	\$3,345	10%	\$3,011	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-SP-L6X900-10K	VNXE1600 3.5 NEBS Systempack 6x900GB 10K	\$3,465	10%	\$3,119	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-SP-L9X2TB-NL	VNXE1600 3.5 NEBS Systempack 9x2TB NLSAS	\$4,990	10%	\$4,491	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-SP-L9X4TB-NL	VNXE1600 3.5 NEBS Systempack 9x4TB NLSAS	\$8,960	10%	\$8,064	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-SP-S6X1200-10K	VNXE1600 2.5 NEBS Systempack 6x1.2TB 10K	\$5,610	10%	\$5,049	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-SP-S6X200-SSD	VNXE1600 2.5 NEBS Systempack 6x200GB SSD	\$9,565	10%	\$8,609	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-SP-S6X300-15K	VNXE1600 2.5 NEBS Systempack 6x300GB 15K	\$3,255	10%	\$2,930	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-SP-S6X600-10K	VNXE1600 2.5 NEBS Systempack 6x600GB 10K	\$2,405	10%	\$2,165	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-SP-S6X600-15K	VNXE1600 2.5 NEBS Systempack 6x600GB 15K	\$3,345	10%	\$3,011	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-SP-S6X800-SSD	VNXE1600 2.5 NEBS Systempack 6x800GB SSD	\$34,230	10%	\$30,807	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N5-SP-S6X900-10K	VNXE1600 2.5 NEBS Systempack 6x900GB 10K	\$3,465	10%	\$3,119	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
N6-2510-012	VNXe 3200 1.2TB 10K SAS 25X2.5 NEBS	\$1,095	10%	\$986	\$131	\$92	\$66	\$59	\$26	UE	VNXE HARDWARE
N6-2510-012TU	VNXe 3200 1.2TB 10KSAS 25X2.5 NEBS U/G	\$1,475	10%	\$1,328	\$131	\$91	\$63	\$33	\$28	UE	VNXE HARDWARE
N6-2510-012U	VNXe 3200 1.2TB 10KSAS 25X2.5 NEBS U/G	\$1,475	10%	\$1,328	\$131	\$91	\$63	\$33	\$28	UE	VNXE HARDWARE
N6-2510-600	VNXe 3200 600GB 10K SAS 25X2.5 NEBS	\$645	10%	\$581	\$77	\$54	\$39	\$35	\$15	UE	VNXE HARDWARE
N6-2510-600TU	VNXe 3200 600GB 10KSAS 25X2.5 NEBS U/G	\$875	10%	\$788	\$78	\$54	\$38	\$20	\$17	UE	VNXE HARDWARE
N6-2510-600U	VNXe 3200 600GB 10KSAS 25X2.5 NEBS U/G	\$875	10%	\$788	\$78	\$54	\$38	\$20	\$17	UE	VNXE HARDWARE
N6-2510-900	VNXe 3200 900GB 10K SAS 25X2.5 NEBS	\$870	10%	\$783	\$104	\$73	\$52	\$47	\$21	UE	VNXE HARDWARE
N6-2510-900TU	VNXe 3200 900GB 10KSAS 25X2.5 NEBS UG	\$1,150	10%	\$1,035	\$102	\$71	\$49	\$26	\$22	UE	VNXE HARDWARE
N6-2510-900U	VNXe 3200 900GB 10KSAS 25X2.5 NEBS UG	\$1,170	10%	\$1,053	\$104	\$73	\$50	\$26	\$22	UE	VNXE HARDWARE
N6-2515-300	VNXe 3200 300GB 15K SAS 25X2.5 NEBS	\$930	10%	\$837	\$112	\$78	\$56	\$50	\$22	UE	VNXE HARDWARE
N6-2515-300TU	VNXe 3200 300GB 15KSAS 25X2.5 NEBS U/G	\$1,255	10%	\$1,130	\$112	\$78	\$54	\$28	\$24	UE	VNXE HARDWARE
N6-2515-300U	VNXe 3200 300GB 15KSAS 25X2.5 NEBS U/G	\$1,255	10%	\$1,130	\$112	\$78	\$54	\$28	\$24	UE	VNXE HARDWARE
N6-256F-100	VNXe 3200 100GB EFD 25X2.5 NEBS	\$2,020	10%	\$1,818	\$242	\$170	\$121	\$109	\$48	UE	VNXE HARDWARE
N6-256F-100TU	VNXe 3200 100GB EFD 25X2.5 NEBS U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$61	\$52	UE	VNXE HARDWARE
N6-256F-100U	VNXe 3200 100GB EFD 25X2.5 NEBS U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$61	\$52	UE	VNXE HARDWARE
N6-256F-200	VNXe 3200 200GB EFD 25X2.5 NEBS	\$3,195	10%	\$2,876	\$383	\$268	\$192	\$173	\$77	UE	VNXE HARDWARE
N6-256F-200TU	VNXe 3200 200GB EFD 25X2.5 NEBS U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$96	\$82	UE	VNXE HARDWARE
N6-256F-200U	VNXe 3200 200GB EFD 25X2.5 NEBS U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$96	\$82	UE	VNXE HARDWARE
N6-256FX-200	VNXe 3200 200GB FASTVP EFD 25X2.5 NEB	\$1,770	10%	\$1,593	\$212	\$149	\$106	\$96	\$42	UE	VNXE HARDWARE
N6-256FX-200TU	VNXe 3200 200GB FASTVP EFD 25X2.5 NB UG	\$2,130	10%	\$1,917	\$189	\$132	\$92	\$48	\$40	UE	VNXE HARDWARE
N6-256FX-200U	VNXe 3200 200GB FASTVP EFD 25X2.5 NB UG	\$2,130	10%	\$1,917	\$189	\$132	\$92	\$48	\$40	UE	VNXE HARDWARE
N6-PS07-020	VNXe 3200 2TB NL SAS 12X3.5 NEBS	\$725	10%	\$653	\$87	\$61	\$44	\$39	\$17	UE	VNXE HARDWARE
N6-PS07-020TU	VNXe 3200 2TB NL SAS 12X3.5 NEBS U/G	\$980	10%	\$882	\$87	\$61	\$42	\$22	\$19	UE	VNXE HARDWARE
N6-PS07-020U	VNXe 3200 2TB NL SAS 12X3.5 NEBS U/G	\$980	10%	\$882	\$87	\$61	\$42	\$22	\$19	UE	VNXE HARDWARE
N6-PS07-040	VNXe 3200 4TB NL SAS 12X3.5 NEBS	\$995	10%	\$896	\$119	\$84	\$60	\$54	\$24	UE	VNXE HARDWARE
N6-PS07-040TU	VNXe 3200 4TB NL SAS 12X3.5 NEBS U/G	\$1,345	10%	\$1,211	\$120	\$83	\$58	\$30	\$26	UE	VNXE HARDWARE
N6-PS07-040U	VNXe 3200 4TB NL SAS 12X3.5 NEBS U/G	\$1,345	10%	\$1,211	\$120	\$83	\$58	\$30	\$26	UE	VNXE HARDWARE
N6-PS10-900	VNXe 3200 900GB 10K SAS 12X3.5 NEBS	\$860	10%	\$774	\$103	\$72	\$52	\$46	\$21	UE	VNXE HARDWARE
N6-PS10-900TU	VNXe 3200 900GB 10KSAS 12X3.5 NEBS UG	\$1,150	10%	\$1,035	\$102	\$71	\$49	\$26	\$22	UE	VNXE HARDWARE
N6-PS10-900U	VNXe 3200 900GB 10KSAS 12X3.5 NEBS UG	\$1,150	10%	\$1,035	\$102	\$71	\$49	\$26	\$22	UE	VNXE HARDWARE
N6-PS15-600	VNXe 3200 600GB 15K SAS 12X3.5 NEBS	\$1,070	10%	\$963	\$128	\$90	\$64	\$58	\$26	UE	VNXE HARDWARE
N6-PS15-600TU	VNXe 3200 600GB 15KSAS 12X3.5 NEBS U/G	\$1,445	10%	\$1,301	\$128	\$90	\$62	\$32	\$27	UE	VNXE HARDWARE
N6-PS15-600U	VNXe 3200 600GB 15KSAS 12X3.5 NEBS U/G	\$1,445	10%	\$1,301	\$128	\$90	\$62	\$32	\$27	UE	VNXE HARDWARE
N6-PS6F-100	VNXe 3200 100GB EFD 12X3.5 NEBS	\$2,020	10%	\$1,818	\$242	\$170	\$121	\$109	\$48	UE	VNXE HARDWARE
N6-PS6F-100TU	VNXe 3200 100GB EFD 12X3.5 NEBS U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$61	\$52	UE	VNXE HARDWARE
N6-PS6F-100U	VNXe 3200 100GB EFD 12X3.5 NEBS U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$61	\$52	UE	VNXE HARDWARE
N6-PS6F-200	VNXe 3200 200GB EFD 12X3.5 NEBS	\$3,195	10%	\$2,876	\$383	\$268	\$192	\$173	\$77	UE	VNXE HARDWARE
N6-PS6F-200TU	VNXe 3200 200GB EFD 12X3.5 NEBS U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$96	\$82	UE	VNXE HARDWARE
N6-PS6F-200U	VNXe 3200 200GB EFD 12X3.5 NEBS U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$96	\$82	UE	VNXE HARDWARE
N6-PS6FX-200	VNXe 3200 200GB FASTVP EFD 12X3.5 NEB	\$1,770	10%	\$1,593	\$212	\$149	\$106	\$96	\$42	UE	VNXE HARDWARE
N6-PS6FX-200TU	VNXe 3200 200GB FASTVP EFD 12X3.5 NB UG	\$2,130	10%	\$1,917	\$189	\$132	\$92	\$48	\$40	UE	VNXE HARDWARE
N6-PS6FX-200U	VNXe 3200 200GB FASTVP EFD 12X3.5 NB UG	\$2,130	10%	\$1,917	\$189	\$132	\$92	\$48	\$40	UE	VNXE HARDWARE
STKVN16K-B12	VNXE1600;2xSP DPE;12x3.5;noSFP;TWAX Enet	\$5,500	10%	\$4,950	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
STKVN16K-B25	VNXE1600;2xSP DPE;25x2.5;noSFP;TWAX Enet	\$5,500	10%	\$4,950	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
STKVN16K-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$1,890	10%	\$1,701	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
STKVN16K-DAE-25	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$1,890	10%	\$1,701	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V16-SNAPR12	12 DRV SNAP IN Rails	\$600	10%	\$540	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V16-SNAPR25	25 DRV SNAP IN Rails	\$600	10%	\$540	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V2-10GB-ETH-C	2 PORT 10G BASE-T EERUPTION SLIC	\$2,900	10%	\$2,610	\$290	\$203	\$145	\$87	\$58	UE	VNXE HARDWARE
V2-10G-C-SPRE	2 PORT 10G BASE-T ERUPTION ESLIC	\$2,900	10%	\$2,610	\$290	\$203	\$145	\$87	\$58	UE	VNXE HARDWARE
V212D08A12CXL	VNXE3150;2XSP DPE;8GB;12X3.5;6X4TB NLSAS	\$14,000	10%	\$12,600	\$1,400	\$980	\$700	\$420	\$280	UE	VNXE HARDWARE
V212D8A12CXL12	VNXE3150 2XSP DPE 8GB 12X3.5 12X4TB NLSA	\$23,000	10%	\$20,700	\$2,300	\$1,610	\$1,150	\$690	\$460	UE	VNXE HARDWARE
V212S04A12CXL	VNXE3150;1XSP DPE;12X3.5 DS;6X4TB NLSAS	\$11,200	10%	\$10,080	\$1,120	\$784	\$560	\$336	\$224	UE	VNXE HARDWARE
V212S04A25FM	VNXE3150;1XSP DPE;4GB;25X2.5DS;6X200 EFD	\$25,734	10%	\$23,161	\$2,573	\$1,801	\$1,287	\$772	\$515	UE	VNXE HARDWARE
V212S04A25FS	VNXE3150;1XSP DPE;4GB;25X2.5DS;6X100 EFD	\$13,840	10%	\$12,456	\$1,384	\$969	\$692	\$415	\$277	UE	VNXE HARDWARE
V212S4A12CXL12	VNXE3150;1SP DPE;12X3.5;12X4TB NLSAS	\$18,400	10%	\$16,560	\$1,840	\$1,288	\$920	\$552	\$368	UE	VNXE HARDWARE
V21-BBU	BATTERY BACKUP UNIT	\$197	10%	\$177	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V21-CCARD	CACHE CARD	\$1,119	10%	\$1,007	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
V21-ESLIC	1 GB ETHERNET IO MODULE	\$1,000	10%	\$900	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V2-1GB-IO	1 GB IO MODULE	\$1,000	10%	\$900	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V21-LCC	LINK CONTROL CARD FOR 2U DAE	\$1,774	10%	\$1,597	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V21-LCC-DAE25	LCC FOR 2U DAE 25 DRIVE	\$1,774	10%	\$1,597	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V21-MEM-DUPG8	VNXXE 3100 UPGKIT 2xSP 4GB-8GB & 8GB-16GB	\$950	10%	\$855	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V21-PS	POWER SUPPLY	\$484	10%	\$436	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V21-PS-DAE25	Power Supply for 25 DRIVE DAE	\$484	10%	\$436	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V22D8A12CL12E	VNXXE3150;2SP DPE;8;12X3.5;12X3TB NLS;SED	\$20,929	10%	\$18,836	\$2,093	\$1,465	\$1,046	\$628	\$419	UE	VNXXE HARDWARE
V2-2S10-600U	600 GB 10K 6GB SAS 2.5 SPARE UPG	\$955	10%	\$860	\$86	\$57	\$38	\$18	\$10	UE	VNXXE HARDWARE
V2-2S10-900U	900 GB 10K 6GB SAS 2.5 SPARE UPG	\$1,290	10%	\$1,161	\$116	\$77	\$52	\$25	\$13	UE	VNXXE HARDWARE
V2-2S10E-900U	900GB 2.5" SELF ENCRYPT DRIVE UPG	\$1,810	10%	\$1,629	\$163	\$109	\$72	\$34	\$18	UE	VNXXE HARDWARE
V2-2S6F-100U	100GB 6GB SAS 2.5 EFD SPARE UPG	\$3,155	10%	\$2,840	\$284	\$189	\$126	\$60	\$32	UE	VNXXE HARDWARE
V2-2S6F-200U	200 GB 10K 6GB SAS 2.5 EFD SPARE UPG	\$5,970	10%	\$5,373	\$537	\$358	\$239	\$113	\$60	UE	VNXXE HARDWARE
V22-SP	VNXXE 3150 STORAGE PROCESSOR SPARE	\$7,015	10%	\$6,314	\$702	\$491	\$351	\$210	\$140	UE	VNXXE HARDWARE
V2-DAE-12	DAE WITH 12 X 3.5 INCH DRIVE SLOTS	\$1,888	10%	\$1,699	\$189	\$132	\$94	\$57	\$38	UE	VNXXE HARDWARE
V2-DAE-25	DAE WITH 25 X 2.5 INCH DRIVE SLOTS	\$3,343	10%	\$3,009	\$334	\$234	\$167	\$100	\$67	UE	VNXXE HARDWARE
V2-PS07-010-6	6TB SAS DISK PACK (6 X 1TB 7200RPM)	\$2,830	10%	\$2,547	\$255	\$238	\$170	\$85	\$57	UE	VNXXE HARDWARE
V2-PS07-020-6	12TB SAS DISK PACK (6 X 2TB 7200RPM)	\$4,320	10%	\$3,888	\$389	\$363	\$259	\$130	\$86	UE	VNXXE HARDWARE
V2-PS07-0206U	12TB NL-SAS DISK PACK (6 x 2TB 72k) UPG	\$5,850	10%	\$5,265	\$527	\$351	\$234	\$111	\$59	UE	VNXXE HARDWARE
V2-PS07-020U	2TB 7200RPM NL-SAS 3.5 DRIVE UPG	\$975	10%	\$878	\$88	\$59	\$39	\$19	\$10	UE	VNXXE HARDWARE
V2-PS07-040	4TB 7.2K NL-SAS 3.5" DRIVE	\$1,240	10%	\$1,116	\$112	\$104	\$74	\$37	\$25	UE	VNXXE HARDWARE
V2-PS07-040U	4TB 7.2K NL-SAS 3.5" DRIVE UPG	\$1,670	10%	\$1,503	\$150	\$100	\$67	\$32	\$17	UE	VNXXE HARDWARE
V2-PS07E-030U	3TB 3.5" SELF ENCRYPT DRIVE UPG	\$1,945	10%	\$1,751	\$175	\$117	\$78	\$37	\$19	UE	VNXXE HARDWARE
V2-PS10-900U	900GB 10K 6GB SAS 3.5 SPARE UPG	\$1,290	10%	\$1,161	\$116	\$77	\$52	\$25	\$13	UE	VNXXE HARDWARE
V2-PS10E-900U	900GB 3.5" SELF ENCRYPT DRIVE UPG	\$1,960	10%	\$1,764	\$176	\$118	\$78	\$37	\$20	UE	VNXXE HARDWARE
V2-PS15-300-5	1500 GB SAS DISK PACK (5X 300GB 15K 3.5)	\$3,290	10%	\$2,961	\$296	\$276	\$197	\$99	\$66	UE	VNXXE HARDWARE
V2-PS15-3005U	1500GB DISK PK(5 X 300GB 15K 3.5)UPG	\$4,440	10%	\$3,996	\$400	\$266	\$178	\$84	\$44	UE	VNXXE HARDWARE
V2-PS15-300-6	1800GB SAS DISK PACK (6 X 300GB 15K 3.5)	\$3,945	10%	\$3,551	\$355	\$331	\$237	\$118	\$79	UE	VNXXE HARDWARE
V2-PS15-3006U	1800GB DISK PACK(6 X 300GB 15K 3.5)UPG	\$5,330	10%	\$4,797	\$480	\$320	\$213	\$101	\$53	UE	VNXXE HARDWARE
V2-PS15-300-7	2100GB SAS DISK PACK (7 X 300GB 15K)	\$4,605	10%	\$4,145	\$414	\$387	\$276	\$138	\$92	UE	VNXXE HARDWARE
V2-PS15-3007U	2100GB DISK PACK (7 X 300GB 15K 3.5)UPG	\$5,255	10%	\$4,730	\$473	\$315	\$210	\$100	\$53	UE	VNXXE HARDWARE
V2-PS15-600-5	3000 GB SAS DISK PACK (5X 600GB 15K 3.5)	\$5,220	10%	\$4,698	\$470	\$438	\$313	\$157	\$104	UE	VNXXE HARDWARE
V2-PS15-6005U	3000GB DISK PACK (5 X 600GB 15K 3.5)UPG	\$7,050	10%	\$6,345	\$635	\$423	\$282	\$134	\$71	UE	VNXXE HARDWARE
V2-PS15-600-6	3600GB SAS DISK PACK (6 X 600GB 15K 3.5)	\$6,270	10%	\$5,643	\$564	\$527	\$376	\$188	\$125	UE	VNXXE HARDWARE
V2-PS15-6006U	3600GB DISK PACK (6 X 600GB 15K 3.5)UPG	\$8,460	10%	\$7,614	\$761	\$508	\$338	\$161	\$85	UE	VNXXE HARDWARE
V2-PS15-600-7	4200GB SAS DISK PACK (7 X 600GB 15K)	\$7,310	10%	\$6,579	\$658	\$614	\$439	\$219	\$146	UE	VNXXE HARDWARE
V2-PS15-6007U	4200GB DISK PACK (7 X 600GB 15K 3.5)UPG	\$9,870	10%	\$8,883	\$888	\$592	\$395	\$188	\$99	UE	VNXXE HARDWARE
V2-PS15-600U	600GB 15K 6GB SAS DRIVE 3.5 UPG	\$1,405	10%	\$1,265	\$126	\$84	\$56	\$27	\$14	UE	VNXXE HARDWARE
V3-10GB-ETH-C	2 port x 10GBASET Copper IO (2 Modules)	\$2,900	10%	\$2,610	\$290	\$203	\$0	\$87	\$0	UE	VNXXE HARDWARE
V31-10GB	10 GB ETHERNET OPTICAL IO MODULE	\$3,000	10%	\$2,700	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V31-10GB-C	2 PORT 10GBASE-T IO Copper (Two Modules)	\$2,900	10%	\$2,610	\$290	\$203	\$0	\$87	\$0	UE	VNXXE HARDWARE
V31-10GB-ETHO	2 port x 10 GbE? OPTICAL IO (2 Modules)	\$3,600	10%	\$3,240	\$360	\$252	\$0	\$108	\$0	UE	VNXXE HARDWARE
V311D12AN15CXL	VNXXE3300;2XSPDPE;15X3.5DS;6X4TBSAS;AC	\$16,800	10%	\$15,120	\$1,680	\$1,176	\$0	\$504	\$0	UE	VNXXE HARDWARE
V311D12AN15F5	VNXXE3300;2XSPDPE;15X3.5DS;6X100GBSAS;AC	\$20,730	10%	\$18,657	\$2,073	\$1,451	\$0	\$622	\$0	UE	VNXXE HARDWARE
V311D12AN25	VNXXE3300;2XSP DPE;25X2.5 DS;AC;NR	\$12,063	10%	\$10,857	\$1,206	\$844	\$0	\$362	\$0	UE	VNXXE HARDWARE
V311D12AR15CXL	VNXXE3300;2XSP DPE;15X3.5DS;6X4TB SAS;AC	\$16,800	10%	\$15,120	\$1,680	\$1,176	\$0	\$504	\$0	UE	VNXXE HARDWARE
V311D12AR15F5	VNXXE3300;2XSPDPE;15X2.5DS;6X100GBSAS;AC	\$20,730	10%	\$18,657	\$2,073	\$1,451	\$0	\$622	\$0	UE	VNXXE HARDWARE
V311D12AR25	3U DPE;2XSP;12GB MEM;25DS;AC;W/RACK	\$12,063	10%	\$10,857	\$1,206	\$844	\$0	\$362	\$0	UE	VNXXE HARDWARE
V311D12DN25	3U DPE;2XSP;12GB MEM;25DS;DC;NR	\$13,872	10%	\$12,485	\$1,387	\$971	\$0	\$416	\$0	UE	VNXXE HARDWARE
V31-1GB	1 GB ETHERNET IO (Two Modules)	\$1,000	10%	\$900	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V31-1GB-ETH	4 port x 1 GbE? IO (2 Modules)	\$2,000	10%	\$1,800	\$200	\$140	\$0	\$60	\$0	UE	VNXXE HARDWARE
V31-BBU	BATTERY BACKUP UNIT FRU	\$440	10%	\$396	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V31-DAE-DPS	DC POWER SUPPLY (DAE)	\$500	10%	\$450	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V31-DAE-N15DC	VNXXE3300 3U DAE;15X3.5 DRIVE SLOTS; DC	\$2,478	10%	\$2,230	\$248	\$173	\$0	\$74	\$0	UE	VNXXE HARDWARE
V31-DAE-N-15E	VNXXE3300 3U DAE; 15X3.5 INCH DRIVE SLOTS	\$2,360	10%	\$2,124	\$236	\$165	\$0	\$71	\$0	UE	VNXXE HARDWARE
V31-DAE-N-25	2U DAE;25X2.5INCH DRIVESLOTS NO RACK	\$3,343	10%	\$3,009	\$334	\$234	\$0	\$100	\$0	UE	VNXXE HARDWARE
V31-DAE-N-25D	2U DAE;25X2.5;DC POWER;CUSTOMER INSTALL	\$3,510	10%	\$3,159	\$351	\$246	\$0	\$105	\$0	UE	VNXXE HARDWARE
V31-DAE-PS	POWER SUPPLY DAE FRU	\$500	10%	\$450	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V31-DAE-R-15E	VNXXE3300 3U DAE; 15X3.5 W/RACK	\$2,360	10%	\$2,124	\$236	\$165	\$0	\$71	\$0	UE	VNXXE HARDWARE
V31-DAE-R-25	2U DAE;25X2.5 INCH DRIVE SLOTS W/RACK	\$3,343	10%	\$3,009	\$334	\$234	\$0	\$100	\$0	UE	VNXXE HARDWARE
V31-DPE-DPS	DC POWER SUPPLY (DPE)	\$715	10%	\$644	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V31-DPE-PS	POWER SUPPLY DPE FRU	\$715	10%	\$644	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V31-LCC	LINK CONTROL CARD FOR 3U DAE FRU	\$715	10%	\$644	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V31-SP	STORAGE PROCESSOR FRU	\$6,929	10%	\$6,236	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V31-SP-DIMM	SP MEMORY FRU	\$425	10%	\$383	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V31-SSD	STORAGE PROCESSOR SSD FRU	\$1,024	10%	\$922	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V32-10GOPT	10GbE4port Optical IO module without SFP	\$2,010	10%	\$1,809	\$201	\$141	\$101	\$101	\$40	UE	VNXXE HARDWARE
V32-10GOPTSP	10GbE 4 port Optical IO module with SFP	\$2,520	10%	\$2,268	\$252	\$176	\$126	\$126	\$50	UE	VNXXE HARDWARE
V32-10GOPTSPFU	10GbE Optical IO Module with SFP Upgrade	\$3,405	10%	\$3,065	\$341	\$238	\$170	\$170	\$68	UE	VNXXE HARDWARE
V32-10GOPTU	10GbE Optical IO Module without SFP Upg	\$2,715	10%	\$2,444	\$272	\$190	\$136	\$136	\$54	UE	VNXXE HARDWARE
V3212TB200GBHW	VNXXE3200 DPE 12TB Cap w/ 200GB Flash	\$36,785	10%	\$33,107	\$3,678	\$2,575	\$1,839	\$1,839	\$736	UE	VNXXE HARDWARE
V3212TB400GBHW	VNXXE3200 DPE 12TB Cap w/ 400GB Flash	\$43,025	10%	\$38,723	\$4,303	\$3,012	\$2,151	\$2,151	\$861	UE	VNXXE HARDWARE
V32-1G-IO	4 Port 1GbE iSCSI/IP	\$1,000	10%	\$900	\$100	\$70	\$50	\$50	\$20	UE	VNXXE HARDWARE
V32-1G-IOU	4 Port 1GbE iSCSI/IP IO Module Upgrade	\$770	10%	\$693	\$77	\$54	\$39	\$39	\$15	UE	VNXXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
V3220TB1200GBHW	VNXe3200 DPE 20TB Cap w/ 1200GB Flash	\$41,375	10%	\$37,238	\$4,138	\$2,896	\$2,069	\$2,069	\$828	UE	VNXE HARDWARE
V3220TB800GBHW	VNXe3200 DPE 20TB Cap w/ 800GB Flash	\$39,580	10%	\$35,622	\$3,958	\$2,771	\$1,979	\$1,979	\$792	UE	VNXE HARDWARE
V3225TB3600GBHW	VNXe3200 DPE 25TB Cap w/ 3600GB Flash	\$71,830	10%	\$64,647	\$7,183	\$5,028	\$3,592	\$3,592	\$1,437	UE	VNXE HARDWARE
V322TB600GB	VNXe3200 DAE w/22TB Cap-600GB10K HS	\$14,870	10%	\$13,383	\$1,487	\$1,041	\$744	\$744	\$297	UE	VNXE HARDWARE
V322TB900GB	VNXe3200 DAE w/22TB Cap-900GB10K HS	\$15,095	10%	\$13,586	\$1,510	\$1,057	\$755	\$755	\$302	UE	VNXE HARDWARE
V3235TB1200GBHW	VNXe3200 DPE 35TB Cap w/ 1200GB Flash	\$41,375	10%	\$37,238	\$4,138	\$2,896	\$2,069	\$2,069	\$828	UE	VNXE HARDWARE
V3235TB800GBHW	VNXe3200 DPE 35TB Cap w/ 800GB Flash	\$39,580	10%	\$35,622	\$3,958	\$2,771	\$1,979	\$1,979	\$792	UE	VNXE HARDWARE
V3240TB3600GBHW	VNXe3200 DPE 40TB Cap w/ 3600GB Flash	\$71,830	10%	\$64,647	\$7,183	\$5,028	\$3,592	\$3,592	\$1,437	UE	VNXE HARDWARE
V324TB600GB	VNXe3200 DAE w/44TB Cap-600GB10K HS	\$22,730	10%	\$20,457	\$2,273	\$1,591	\$1,137	\$1,137	\$455	UE	VNXE HARDWARE
V324TB900GB	VNXe3200 DAE w/44TB Cap-900GB10K HS	\$22,955	10%	\$20,660	\$2,296	\$1,607	\$1,148	\$1,148	\$459	UE	VNXE HARDWARE
V32-5TELRAIL	Telco Rail Kit for 2U DPE or DAE	\$150	10%	\$135	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32600S200FDAE	VNXe3200 DAE 10x600GBSAS/10x200GBFLASH	\$30,225	10%	\$27,203	\$3,023	\$2,116	\$1,511	\$1,511	\$605	UE	VNXE HARDWARE
V32-800W-PS	800W Power Supply 12V and 12V STBY DPE	\$500	10%	\$450	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32-8GFC	ONE 4 Port 8GB Fibre Channel IO Module	\$1,400	10%	\$1,260	\$140	\$98	\$70	\$70	\$28	UE	VNXE HARDWARE
V32-8GFCU	4 Port 8GB Fibre Channel IO Module Upgr	\$1,890	10%	\$1,701	\$189	\$132	\$95	\$95	\$38	UE	VNXE HARDWARE
V328TB200GBHW	VNXe3200 DPE 8TB Cap w/ 200GB Flash	\$27,645	10%	\$24,881	\$2,765	\$1,935	\$1,382	\$1,382	\$553	UE	VNXE HARDWARE
V328TB400GBHW	VNXe3200 DPE 8TB Cap w/ 400GB Flash	\$36,685	10%	\$33,017	\$3,668	\$2,568	\$1,834	\$1,834	\$734	UE	VNXE HARDWARE
V32900S200FDAE	VNXe3200 DAE 10x900GBSAS/10x200GBFLASH	\$34,080	10%	\$30,672	\$3,408	\$2,386	\$1,704	\$1,704	\$682	UE	VNXE HARDWARE
V32900S800FDAE	VNXe3200 DAE 10x900GBSAS/10x800GBFLASH	\$78,840	10%	\$70,956	\$7,884	\$5,519	\$3,942	\$3,942	\$1,577	UE	VNXE HARDWARE
V32-BBU	BATTERY BACKUP UNIT	\$200	10%	\$180	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32-BC-12ARK	ASSY BEACHCOMBER 12 ADJUSTABLE RAIL KIT	\$240	10%	\$216	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32-BC-25ARK	ASSY BEACHCOMBER 25 ADJUSTABLE RAIL KIT	\$240	10%	\$216	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32-BC-FM	FAN MODULE BC	\$300	10%	\$270	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32-CCARD	CACHE CARD	\$1,120	10%	\$1,008	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32D12AN2CM12	VNXe3200;2xSP DPE;12x3.5 DS;12x2TB 7200K	\$12,825	10%	\$11,543	\$1,283	\$898	\$641	\$641	\$257	UE	VNXE HARDWARE
V32D12AN2CM9	VNXe3200;2xSP DPE;12x3.5 DS;9x2TB 7200K	\$10,925	10%	\$9,833	\$1,093	\$765	\$546	\$546	\$219	UE	VNXE HARDWARE
V32D12AN2CX12	VNXe3200;2xSP DPE;12x3.5 DS;12x4TB 7200K	\$21,850	10%	\$19,665	\$2,185	\$1,530	\$1,093	\$1,093	\$437	UE	VNXE HARDWARE
V32D12AN2CX9	VNXe3200;2xSP DPE;12X3.5 DS;9X4TB 7200K	\$16,625	10%	\$14,963	\$1,663	\$1,164	\$831	\$831	\$333	UE	VNXE HARDWARE
V32D12AN2F80	VNXe32;2xSP DPE;12x3.5DS;8x800GB FAST VP	\$39,700	10%	\$35,730	\$3,970	\$2,779	\$1,985	\$1,985	\$794	UE	VNXE HARDWARE
V32D12AN2PM12	VNXe3200;2xSP DPE;12x3.5 DS;12x600GB 15K	\$13,538	10%	\$12,184	\$1,354	\$948	\$677	\$677	\$271	UE	VNXE HARDWARE
V32D12AN2PM6	VNXe3200 2xSP DPE 12x3.5 DS 6x600GB 15K	\$8,400	10%	\$7,560	\$840	\$588	\$420	\$420	\$168	UE	VNXE HARDWARE
V32D12AN2QM12	VNXe3200;2xSP DPE;12x3.5 DS;12x900GB 10K	\$15,936	10%	\$14,342	\$1,594	\$1,116	\$797	\$797	\$319	UE	VNXE HARDWARE
V32D12AN2QM6	VNXe3200 2xSP DPE 12x3.5 DS 6x900GB 10K	\$9,546	10%	\$8,591	\$955	\$668	\$477	\$477	\$191	UE	VNXE HARDWARE
V32D12AN5F11	VNXe32;2xSP DPE;25x2.5DS;11x200GB FASTVP	\$24,745	10%	\$22,271	\$2,475	\$1,732	\$1,237	\$1,237	\$495	UE	VNXE HARDWARE
V32D12AN5F216	VNXe32;2xSP DPE;25x2.5DS;16x200GB FASTVP	\$33,330	10%	\$29,997	\$3,333	\$2,333	\$1,667	\$1,667	\$667	UE	VNXE HARDWARE
V32D12AN5F21	VNXe32;2xSP DPE;25x2.5DS;21x200GB FASTVP	\$41,915	10%	\$37,724	\$4,192	\$2,934	\$2,096	\$2,096	\$838	UE	VNXE HARDWARE
V32D12AN5F28	VNXe32;2xSP DPE;25x2.5DS;8x200GB FAST VP	\$19,380	10%	\$17,442	\$1,938	\$1,357	\$969	\$969	\$388	UE	VNXE HARDWARE
V32D12AN5F80	VNXe32;2xSP DPE;25x2.5DS;8x800GB FAST VP	\$39,700	10%	\$35,730	\$3,970	\$2,779	\$1,985	\$1,985	\$794	UE	VNXE HARDWARE
V32D12AN5F810	VNXe32;2xSP DPE;25x2.5DS;10x800GB FASTVP	\$49,070	10%	\$44,163	\$4,907	\$3,435	\$2,454	\$2,454	\$981	UE	VNXE HARDWARE
V32D12AN5PS12	VNXe3200;2xSP DPE;25x2.5 DS;12x300GB 15K	\$12,540	10%	\$11,286	\$1,254	\$878	\$627	\$627	\$251	UE	VNXE HARDWARE
V32D12AN5PS25	VNXe3200;2xSP DPE;25x2.5 DS;25x300GB 15K	\$18,100	10%	\$16,290	\$2,172	\$1,520	\$1,086	\$977	\$434	UE	VNXE HARDWARE
V32D12AN5PS6	VNXe3200;2xSP DPE;25x2.5 DS;6x300GB 15K	\$8,920	10%	\$8,028	\$892	\$624	\$446	\$446	\$178	UE	VNXE HARDWARE
V32D12AN5QM12	VNXe3200;2xSP DPE;25x2.5 DS;12x900GB 10K	\$14,488	10%	\$13,039	\$1,449	\$1,014	\$724	\$724	\$290	UE	VNXE HARDWARE
V32D12AN5QM25	VNXe3200;2xSP DPE;25x2.5 DS;25x900GB 10K	\$20,000	10%	\$18,000	\$2,000	\$1,400	\$1,000	\$1,000	\$400	UE	VNXE HARDWARE
V32D12AN5QM6	VNXe3200 2xSP DPE 25x2.5 DS 6x900GB 10K	\$8,600	10%	\$7,740	\$860	\$602	\$430	\$430	\$172	UE	VNXE HARDWARE
V32D12AN5QN12	VNXe3200;2xSP DPE;25x2.5DS;12x1200GB 10K	\$17,385	10%	\$15,647	\$1,738	\$1,217	\$869	\$869	\$348	UE	VNXE HARDWARE
V32D12AN5QN25	VNXe3200;2xSP DPE;25x2.5DS;25x1200GB 10K	\$24,300	10%	\$21,870	\$2,430	\$1,701	\$1,215	\$1,215	\$486	UE	VNXE HARDWARE
V32D12AN5QN6	VNXe3200;2xSP DPE;25x2.5 DS;6x1200GB 10K	\$10,320	10%	\$9,288	\$1,032	\$722	\$516	\$516	\$206	UE	VNXE HARDWARE
V32D12AN5QS12	VNXe3200;2xSP DPE;25x2.5 DS;12x600GB 10K	\$11,780	10%	\$10,602	\$1,178	\$825	\$589	\$589	\$236	UE	VNXE HARDWARE
V32D12AN5QS25	VNXe3200;2xSP DPE;25x2.5 DS;25x600GB 10K	\$15,600	10%	\$14,040	\$1,560	\$1,092	\$780	\$780	\$312	UE	VNXE HARDWARE
V32D12AN5QS6	VNXe3200 2xSP DPE 25x2.5 DS 6x600GB 10K	\$7,600	10%	\$6,840	\$760	\$532	\$380	\$380	\$152	UE	VNXE HARDWARE
V32D12AN5QT12	VNXe3200;2xSP DPE;25x2.5 DS;12x600GB 15K	\$13,540	10%	\$12,186	\$1,354	\$948	\$677	\$677	\$271	UE	VNXE HARDWARE
V32D12AN5QT25	VNXe3200;2xSP DPE;25x2.5 DS;25x600GB 15K	\$18,520	10%	\$16,668	\$1,852	\$1,296	\$926	\$926	\$370	UE	VNXE HARDWARE
V32D12AN5QT6	VNXe3200;2xSP DPE;25x2.5 DS;6x600GB 15K	\$8,400	10%	\$7,560	\$840	\$588	\$420	\$420	\$168	UE	VNXE HARDWARE
V32D12DN2	VNXe32;2xSP DPE;DC;12X3.5DS; DISKLESS	\$9,390	10%	\$8,451	\$939	\$657	\$470	\$470	\$188	UE	VNXE HARDWARE
V32D12DN2CM12	VNXe32;2xSP DPE;DC;12x3.5DS;12x2TB 7200K	\$16,030	10%	\$14,427	\$1,603	\$1,122	\$802	\$802	\$321	UE	VNXE HARDWARE
V32D12DN2CM9	VNXe32;2xSP DPE;DC;12x3.5DS;9x2TB 7200K	\$13,655	10%	\$12,290	\$1,366	\$956	\$683	\$683	\$273	UE	VNXE HARDWARE
V32D12DN2CX12	VNXe32;2xSP DPE;DC;12x3.5DS;12x4TB 7200K	\$27,315	10%	\$24,584	\$2,732	\$1,912	\$1,366	\$1,366	\$546	UE	VNXE HARDWARE
V32D12DN2CX9	VNXe32;2xSP DPE;DC;12x3.5DS;9x4TB 7200K	\$20,780	10%	\$18,702	\$2,078	\$1,455	\$1,039	\$1,039	\$416	UE	VNXE HARDWARE
V32D12DN2PM12	VNXe32;2xSP DPE;DC;12x3.5DS;12x600GB 15K	\$16,925	10%	\$15,233	\$1,693	\$1,185	\$846	\$846	\$339	UE	VNXE HARDWARE
V32D12DN2PM6	VNXe32;2xSP DPE;DC;12x3.5DS;6x600GB 15K	\$10,500	10%	\$9,450	\$1,050	\$735	\$525	\$525	\$210	UE	VNXE HARDWARE
V32D12DN2QM12	VNXe32;2xSP DPE;DC;12x3.5DS;12x900GB 10K	\$19,920	10%	\$17,928	\$1,992	\$1,394	\$996	\$996	\$398	UE	VNXE HARDWARE
V32D12DN2QM6	VNXe32;2xSP DPE;DC;12x3.5DS;6x900GB 10K	\$11,935	10%	\$10,742	\$1,194	\$835	\$597	\$597	\$239	UE	VNXE HARDWARE
V32D12DN5	VNXe32;2xSP DPE;DC;25X2.5DS; DISKLESS	\$7,270	10%	\$6,543	\$727	\$509	\$364	\$364	\$145	UE	VNXE HARDWARE
V32D12DN5F28	VNXe32;2xSP DPE;DC;25x2.5;8x200GB FAST	\$36,815	10%	\$33,134	\$3,682	\$2,577	\$1,841	\$1,841	\$736	UE	VNXE HARDWARE
V32D12DN5PS12	VNXe32;2xSP DPE;DC;25x2.5DS;12x300GB 15K	\$15,675	10%	\$14,108	\$1,568	\$1,097	\$784	\$784	\$314	UE	VNXE HARDWARE
V32D12DN5PS25	VNXe32;2xSP DPE;DC;25x2.5DS;25x300GB 15K	\$22,658	10%	\$20,392	\$2,266	\$1,586	\$1,133	\$1,133	\$453	UE	VNXE HARDWARE
V32D12DN5PS6	VNXe32;2xSP DPE;DC;25x2.5DS;6x300GB 15K	\$11,150	10%	\$10,035	\$1,115	\$781	\$558	\$558	\$223	UE	VNXE HARDWARE
V32D12DN5QM12	VNXe32;2xSP DPE;DC;25x2.5DS;12x900GB 10K	\$18,110	10%	\$16,299	\$1,811	\$1,268	\$906	\$906	\$362	UE	VNXE HARDWARE
V32D12DN5QM25	VNXe32;2xSP DPE;DC;25x2.5DS;25x900GB 10K	\$24,938	10%	\$22,444	\$2,494	\$1,746	\$1,247	\$1,247	\$499	UE	VNXE HARDWARE
V32D12DN5QM6	VNXe32;2xSP DPE;DC;25x2.5DS;6x900GB 10K	\$10,750	10%	\$9,675	\$1,075	\$753	\$538	\$538	\$215	UE	VNXE HARDWARE
V32D12DN5QN12	VNXe32;2xSP DPE;DC;25x2.5DS;12x1200GB10K	\$19,125	10%	\$17,213	\$1,913	\$1,339	\$956	\$956	\$383	UE	VNXE HARDWARE
V32D12DN5QN25	VNXe32;2xSP DPE;DC;25x2.5DS;25x1200GB10K	\$26,836	10%	\$24,152	\$2,684	\$1,879	\$1,342	\$1,342	\$537	UE	VNXE HARDWARE
V32D12DN5QN6	VNXe32;2xSP DPE;DC;25x2.5DS;6x1200GB10K	\$11,350	10%	\$10,215	\$1,135	\$795	\$568	\$568	\$227	UE	VNXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
V32D12DN5QS12	VNXe32;2xSP DPE;DC;25x2.5DS;12x600GB 10K	\$14,725	10%	\$13,253	\$1,473	\$1,031	\$736	\$736	\$295	UE	VNXE HARDWARE	
V32D12DN5QS25	VNXe32;2xSP DPE;DC;25x2.5DS;25x600GB 10K	\$19,570	10%	\$17,613	\$1,957	\$1,370	\$979	\$391	UE	VNXE HARDWARE		
V32D12DN5QS6	VNXe32;2xSP DPE;DC;25x2.5DS;6x600GB 10K	\$9,500	10%	\$8,550	\$950	\$665	\$475	\$190	UE	VNXE HARDWARE		
V32-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$1,890	10%	\$1,701	\$189	\$132	\$95	\$38	UE	VNXE HARDWARE		
V32-DAE-12U	2U DAE w/12x3.5 INCH DRIVE SLOTS;UPGRADE	\$2,550	10%	\$2,295	\$255	\$179	\$128	\$51	UE	VNXE HARDWARE		
V32-DAE-25	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$3,345	10%	\$3,011	\$335	\$234	\$167	\$67	UE	VNXE HARDWARE		
V32-DAE-25D	VNXe3200 DC DAE-25x2.5	\$4,350	10%	\$3,915	\$435	\$305	\$218	\$87	UE	VNXE HARDWARE		
V32-DAE-25DU	VNXe3200 DC DAE-25x2.5''' Upgrade	\$5,870	10%	\$5,283	\$587	\$411	\$294	\$117	UE	VNXE HARDWARE		
V32-DAE-25U	2U DAE w/25x2.5 INCH DRIVE SLOTS;UPGRADE	\$4,515	10%	\$4,064	\$452	\$316	\$226	\$90	UE	VNXE HARDWARE		
V32-DC-PS	DC PSU for the 25 drive DAE	\$485	10%	\$437	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE		
V32-DC-PSU	DC PSU For VNXe3200 DC DPE	\$485	10%	\$437	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE		
V32-LCC-DAE12	LCC FOR 2U DAE 12 DRIVE	\$1,775	10%	\$1,598	\$178	\$124	\$89	\$36	UE	VNXE HARDWARE		
V32-LCC-DAE25	LCC FOR 2U DAE 25 DRIVE	\$1,775	10%	\$1,598	\$178	\$124	\$89	\$36	UE	VNXE HARDWARE		
V32-MSAS-2M	Two Mini-SAS to Mini-SAS 2 M cable	\$360	10%	\$324	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE		
V32-MSAS-5M	Two Mini-SAS to Mini-SAS 5 M cable	\$900	10%	\$810	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE		
V32MSAS-HD-2M	Two Mini-SAS HD to Mini-SAS 2 M cable	\$540	10%	\$486	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE		
V32MSAS-HD-5M	Two Mini-SAS HD to Mini-SAS 5 M cable	\$1,350	10%	\$1,215	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE		
V32-PS	PWR SUPPLY FOR VNXE3200/3400 DPE	\$485	10%	\$437	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE		
V32-PS-DAE12	Power Supply for 2U 12 DRIVE DAE	\$485	10%	\$437	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE		
V32-PS-DAE25	Power Supply for 2U 25 DRIVE DAE	\$485	10%	\$437	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE		
V3-2S10600EU	600GB 10K 6G SAS 2.5 SPARE	\$955	10%	\$860	\$85	\$59	\$0	\$21	UE	VNXE HARDWARE		
V3-2S10900EU	900GB 10K 6G SAS 2.5 SPARE	\$1,290	10%	\$1,161	\$115	\$80	\$0	\$29	UE	VNXE HARDWARE		
V32S10E900ETU	900GB 10K 6G SAS 2.5 SPARE	\$1,300	10%	\$1,170	\$195	\$143	\$0	\$52	UE	VNXE HARDWARE		
V3-2S10E900EU	900GB 2.5" SELF ENCRYPT DRIVE UPG	\$1,810	10%	\$1,629	\$161	\$112	\$0	\$40	UE	VNXE HARDWARE		
V32S6F100ETU	100GB 2.5 EFD SPARE	\$3,150	10%	\$2,835	\$473	\$347	\$0	\$126	UE	VNXE HARDWARE		
V3-2S6F100EU	100GB EFD 6G SAS 2.5 SPARE	\$3,155	10%	\$2,840	\$280	\$196	\$0	\$70	UE	VNXE HARDWARE		
V32S6F200ETU	200GB 2.5 EFD SPARE	\$5,965	10%	\$5,369	\$895	\$656	\$0	\$239	UE	VNXE HARDWARE		
V3-2S6F200EU	200GB EFD 6G SAS 2.5 SPARE	\$5,970	10%	\$5,373	\$531	\$370	\$0	\$132	UE	VNXE HARDWARE		
V32SFP-TWAX-1M	Qty 4 1M ACTIVE TWINAX 10G CABLE	\$980	10%	\$882	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE		
V32SFP-TWAX-3M	Qty 4 3M ACTIVE TWINAX 10G CABLE	\$1,175	10%	\$1,058	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE		
V32SFP-TWAX-5M	Qty 4 5M ACTIVE TWINAX 10G CABLE	\$1,440	10%	\$1,296	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE		
V32-SP	VNXe 3200 STORAGE PROCESSOR NO DIMM	\$7,015	10%	\$6,314	\$702	\$491	\$351	\$140	UE	VNXE HARDWARE		
V32-SP-DIMM	VNXe 3200 SP MEMORY 8GB DIMM	\$305	10%	\$275	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE		
V32-SSD	STORAGE PROCESSOR SSD MSATA	\$1,024	10%	\$922	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE		
V3D12AN15CX12	VNXE3300;2SP DPE;15X3.5;12x4TB NLS	\$27,600	10%	\$24,840	\$2,760	\$1,932	\$0	\$828	UE	VNXE HARDWARE		
V3D12AR15CX12	VNXE3300;2SP DPE;15X3.5;12x4TB NLS;RK	\$27,600	10%	\$24,840	\$2,760	\$1,932	\$0	\$828	UE	VNXE HARDWARE		
V3-RACK-40U	VNXE3300 RACK	\$1,680	10%	\$1,512	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE		
V3-VS07-010-6	6TB SAS DISK PACK (6 x 1TB 7200RPM)	\$2,830	10%	\$2,547	\$340	\$238	\$0	\$85	UE	VNXE HARDWARE		
V3-VS07-0106U	6TB SAS DISK PACK (6 x 1TB 72k)UPG	\$3,830	10%	\$3,447	\$340	\$237	\$0	\$85	UE	VNXE HARDWARE		
V3-VS07-020-6	12TB SAS DISK PACK 6X2TB 7200RPM DISKS	\$4,320	10%	\$3,888	\$518	\$363	\$0	\$130	UE	VNXE HARDWARE		
V3-VS07-0206U	12TB SAS DISK PACK (6 x 2TB 72k)UPG	\$5,850	10%	\$5,265	\$520	\$363	\$0	\$130	UE	VNXE HARDWARE		
V3-VS07-020EU	2TB 7200RPM 3.5 SAS DRIVE SPARE UPGRADE	\$975	10%	\$878	\$87	\$60	\$0	\$22	UE	VNXE HARDWARE		
V3-VS07-020UE	2TB 7200RPM NL-SAS DRIVE UPGRADE	\$975	10%	\$878	\$87	\$60	\$0	\$22	UE	VNXE HARDWARE		
V3-VS07-030EU	3TB 7200RPM NL-SAS SPARE	\$1,385	10%	\$1,247	\$123	\$86	\$0	\$31	UE	VNXE HARDWARE		
V3-VS07-040E	4TB 7.2K NL-SAS 3.5" DRIVE	\$1,250	10%	\$1,125	\$150	\$105	\$0	\$38	UE	VNXE HARDWARE		
V3-VS07-040EU	4TB 7.2K NL-SAS 3.5" DRIVE UPG	\$1,670	10%	\$1,503	\$148	\$104	\$0	\$37	UE	VNXE HARDWARE		
V3-VS07E030EU	3TB NL-SAS 3.5" SELF ENCRYPT DRIVE UPG	\$1,945	10%	\$1,751	\$173	\$121	\$0	\$43	UE	VNXE HARDWARE		
V3-VS10900EU	900GB 10K 6G SAS 3.5 SPARE	\$1,290	10%	\$1,161	\$115	\$80	\$0	\$29	UE	VNXE HARDWARE		
V3-VS10E900EU	900GB 3.5" SELF ENCRYPT DRIVE UPG	\$1,960	10%	\$1,764	\$174	\$122	\$0	\$43	UE	VNXE HARDWARE		
V3-VS15-300-6	1800GB SAS DISK PACK (6 x 300GB 15K 3.5)	\$3,945	10%	\$3,551	\$473	\$331	\$0	\$118	UE	VNXE HARDWARE		
V3-VS15-3006U	1800GB SAS DISK PK(6x300GB 15K 3.5)UPG	\$5,330	10%	\$4,797	\$474	\$330	\$0	\$118	UE	VNXE HARDWARE		
V3-VS15-300-7	2100GB SAS DISK PACK (7X 300GB 15K 3.5")	\$4,605	10%	\$4,145	\$553	\$387	\$0	\$138	UE	VNXE HARDWARE		
V3-VS15-3007U	2100GB SAS DISK PACK (7 x 300GB 15K) UPG	\$6,215	10%	\$5,594	\$553	\$385	\$0	\$138	UE	VNXE HARDWARE		
V3-VS15-300EU	300GB 15K 3.5 SAS SPARE	\$890	10%	\$801	\$79	\$55	\$0	\$20	UE	VNXE HARDWARE		
V3-VS15-300UE	300GB 15K SAS DRIVE UPGRADE	\$890	10%	\$801	\$79	\$55	\$0	\$20	UE	VNXE HARDWARE		
V3-VS15-600-6	3600GB SAS DISK PACK (6 x 600GB 15K 3.5)	\$6,270	10%	\$5,643	\$752	\$527	\$0	\$188	UE	VNXE HARDWARE		
V3-VS15-6006U	3600GB SAS DISK PK(6x600GB 15K 3.5)UPG	\$8,460	10%	\$7,614	\$752	\$525	\$0	\$188	UE	VNXE HARDWARE		
V3-VS15-600-7	4200GB SAS DISK PACK (7X 600GB 15K 3.5")	\$7,310	10%	\$6,579	\$877	\$614	\$0	\$219	UE	VNXE HARDWARE		
V3-VS15-6007U	4200GB SAS DISK PK (7x600GB 15K)UPG	\$9,870	10%	\$8,883	\$877	\$612	\$0	\$219	UE	VNXE HARDWARE		
V3-VS15-600EU	600GB 15K 3.5 SAS SPARE	\$1,405	10%	\$1,265	\$125	\$87	\$0	\$31	UE	VNXE HARDWARE		
V3-VS15-600UE	600GB 15K SAS DRIVE UPGRADE	\$1,405	10%	\$1,265	\$125	\$87	\$0	\$31	UE	VNXE HARDWARE		
V3-VS6F-100-5	500GB FLASH DISK PACK	\$11,725	10%	\$10,553	\$1,407	\$985	\$0	\$352	UE	VNXE HARDWARE		
V3-VS6F-1005U	500GB FLASH DISK PACK (5 x 100GB)UPG	\$15,835	10%	\$14,252	\$1,408	\$982	\$0	\$351	UE	VNXE HARDWARE		
V3-VS6F-100EU	100GB 3.5 EFD SPARE	\$3,165	10%	\$2,849	\$281	\$196	\$0	\$70	UE	VNXE HARDWARE		
V3-VS6F-100UE	100GB 3.5" EFD DRIVE UPGRADE	\$3,165	10%	\$2,849	\$281	\$196	\$0	\$70	UE	VNXE HARDWARE		
V5-2S10-012	VNXE1600 1.2TB 10K SAS 25X2.5	\$850	10%	\$765	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE		
V5-2S10-012TU	VNXE1600 1.2TB 10K SAS 25X2.5 U/G	\$1,150	10%	\$1,035	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE		
V5-2S10-012U	VNXE1600 1.2TB 10K SAS 25X2.5 U/G	\$1,150	10%	\$1,035	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE		
V5-2S10-600	VNXE1600 600GB 10K SAS 25X2.5	\$455	10%	\$410	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE		
V5-2S10-600TU	VNXE1600 600GB 10K SAS 25X2.5 U/G	\$615	10%	\$554	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE		
V5-2S10-600U	VNXE1600 600GB 10K SAS 25X2.5 U/G	\$615	10%	\$554	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE		
V5-2S10-900	VNXE1600 900GB 10K SAS 25X2.5	\$655	10%	\$590	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE		
V5-2S10-900TU	VNXE1600 900GB 10K SAS 25X2.5 U/G	\$885	10%	\$797	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE		
V5-2S10-900U	VNXE1600 900GB 10K SAS 25X2.5 U/G	\$885	10%	\$797	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE		

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
V5-2515-300	VNXE1600 300GB 15K SAS 25X2.5	\$705	10%	\$635	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-2515-300TU	VNXE1600 300GB 15K SAS 25X2.5 U/G	\$950	10%	\$855	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-2515-300U	VNXE1600 300GB 15K SAS 25X2.5 U/G	\$950	10%	\$855	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-2515-600	VNXE1600 600GB 15K SAS 25X2.5	\$725	10%	\$653	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-2515-600TU	VNXE1600 600GB 15K SAS 25X2.5 U/G	\$975	10%	\$878	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-2515-600U	VNXE1600 600GB 15K SAS 25X2.5 U/G	\$975	10%	\$878	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-256FX-200	VNXE1600 200GB SSD 25X2.5	\$1,450	10%	\$1,305	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-256FX-200TU	VNXE1600 200GB SSD 25X2.5 U/G	\$1,735	10%	\$1,562	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-256FX-200U	VNXE1600 200GB SSD 25X2.5 U/G	\$1,735	10%	\$1,562	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-256FX-800	VNXE1600 800GB SSD 25X2.5	\$4,150	10%	\$3,735	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-256FX-800TU	VNXE1600 800GB SSD 25X2.5 UG	\$4,985	10%	\$4,487	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-256FX-800U	VNXE1600 800GB SSD 25X2.5 UG	\$4,985	10%	\$4,487	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS07-020	VNXE1600 2TB NL SAS 12X3.5	\$610	10%	\$549	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS07-020TU	VNXE1600 2TB NL SAS 12X3.5 U/G	\$825	10%	\$743	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS07-020U	VNXE1600 2TB NL SAS 12X3.5 U/G	\$825	10%	\$743	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS07-040	VNXE1600 4TB NL SAS 12X3.5	\$905	10%	\$815	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS07-040TU	VNXE1600 4TB NL SAS 12X3.5 U/G	\$1,220	10%	\$1,098	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS07-040U	VNXE1600 4TB NL SAS 12X3.5 U/G	\$1,220	10%	\$1,098	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS10-900	VNXE1600 900GB 10K SAS 12X3.5	\$655	10%	\$590	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS10-900TU	VNXE1600 900GB 10K SAS 12X3.5 U/G	\$885	10%	\$797	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS10-900U	VNXE1600 900GB 10K SAS 12X3.5 U/G	\$885	10%	\$797	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS15-600	VNXE1600 600GB 15K SAS 12X3.5	\$725	10%	\$653	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS15-600TU	VNXE1600 600GB 15K SAS 12X3.5 U/G	\$975	10%	\$878	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS15-600U	VNXE1600 600GB 15K SAS 12X3.5 U/G	\$975	10%	\$878	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS6FX-200	VNXE1600 200GB SSD 12X3.5	\$1,450	10%	\$1,305	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS6FX-200TU	VNXE1600 200GB SSD 12X3.5 U/G	\$1,735	10%	\$1,562	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS6FX-200U	VNXE1600 200GB SSD 12X3.5 U/G	\$1,735	10%	\$1,562	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-L6X200-SSD	VNXE1600 3.5 System Pack 6X 200GB SSD	\$8,695	10%	\$7,826	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-L6X600-15K	VNXE1600 3.5 System Pack 6X 600GB 15K	\$3,040	10%	\$2,736	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-L6X900-10K	VNXE1600 3.5 System Pack 6X 900GB 10K	\$3,150	10%	\$2,835	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-L9X2TB-NL	VNXE1600 3.5 System Pack 9X 2TB NLSAS	\$4,535	10%	\$4,082	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-L9X4TB-NL	VNXE1600 3.5 System Pack 9X 4TB NLSAS	\$8,145	10%	\$7,331	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-S6X1200-10K	VNXE1600 2.5 System Pack 6X 1.2TB 10K	\$5,100	10%	\$4,590	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-S6X200-SSD	VNXE1600 2.5 System Pack 6X 200GB SSD	\$8,695	10%	\$7,826	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-S6X300-15K	VNXE1600 2.5 System Pack 6X 300GB 15K	\$2,960	10%	\$2,664	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-S6X600-10K	VNXE1600 2.5 System Pack 6X 600GB 10K	\$2,185	10%	\$1,967	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-S6X600-15K	VNXE1600 2.5 System Pack 6X 600GB 15K	\$3,040	10%	\$2,736	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-S6X800-SSD	VNXE1600 2.5 System Pack 6X 800GB SSD	\$24,900	10%	\$22,410	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-S6X900-10K	VNXE1600 2.5 System Pack 6X 900GB 10K	\$3,150	10%	\$2,835	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V6-2510-012	VNXe 3200 1.2TB 10K SAS 25X2.5	\$995	10%	\$896	\$119	\$84	\$60	\$54	\$24	\$24	UE	VNXXE HARDWARE
V6-2510-012TU	VNXe 3200 1.2TB 10K SAS 25X2.5 U/G	\$1,340	10%	\$1,206	\$119	\$83	\$58	\$30	\$25	\$25	UE	VNXXE HARDWARE
V6-2510-012U	VNXe 3200 1.2TB 10K SAS 25X2.5 U/G	\$1,340	10%	\$1,206	\$119	\$83	\$58	\$30	\$25	\$25	UE	VNXXE HARDWARE
V6-2510-600	VNXe 3200 600GB 10K SAS 25X2.5	\$585	10%	\$527	\$70	\$49	\$35	\$32	\$14	\$14	UE	VNXXE HARDWARE
V6-2510-600U	VNXe 3200 600GB 10K SAS 25X2.5 U/G	\$790	10%	\$711	\$70	\$49	\$34	\$18	\$15	\$15	UE	VNXXE HARDWARE
V6-2510-900	VNXe 3200 900GB 10K SAS 25X2.5	\$790	10%	\$711	\$95	\$66	\$47	\$43	\$19	\$19	UE	VNXXE HARDWARE
V6-2510-900U	VNXe 3200 900GB 10K SAS 25X2.5 U/G	\$1,060	10%	\$954	\$94	\$66	\$46	\$24	\$20	\$20	UE	VNXXE HARDWARE
V6-2515-300	VNXe 3200 300GB 15K SAS 25X2.5	\$845	10%	\$761	\$101	\$71	\$51	\$46	\$20	\$20	UE	VNXXE HARDWARE
V6-2515-300U	VNXe 3200 300GB 15K SAS 25X2.5 U/G	\$1,145	10%	\$1,031	\$102	\$71	\$49	\$26	\$22	\$22	UE	VNXXE HARDWARE
V6-2515-600	VNXe3200 600GB 15K SAS 25X2.5	\$870	10%	\$783	\$104	\$73	\$52	\$47	\$21	\$21	UE	VNXXE HARDWARE
V6-2515-600TU	VNXe3200 600GB 15K SAS 25X2.5 TAA UPG	\$1,175	10%	\$1,058	\$104	\$73	\$51	\$26	\$22	\$22	UE	VNXXE HARDWARE
V6-2515-600U	VNXe3200 600GB 15K SAS 25X2.5 UPG	\$1,175	10%	\$1,058	\$104	\$73	\$51	\$26	\$22	\$22	UE	VNXXE HARDWARE
V6-256F-100	VNXe 3200 100GB EFD 25X2.5	\$1,835	10%	\$1,652	\$220	\$154	\$110	\$99	\$44	\$44	UE	VNXXE HARDWARE
V6-256F-100U	VNXe 3200 100GB EFD 25X2.5 U/G	\$2,475	10%	\$2,228	\$220	\$153	\$106	\$55	\$47	\$47	UE	VNXXE HARDWARE
V6-256F-200	VNXe 3200 200GB EFD 25X2.5	\$2,905	10%	\$2,615	\$349	\$244	\$174	\$157	\$70	\$70	UE	VNXXE HARDWARE
V6-256F-200U	VNXe 3200 200GB EFD 25X2.5 U/G	\$3,920	10%	\$3,528	\$348	\$243	\$169	\$88	\$74	\$74	UE	VNXXE HARDWARE
V6-256FX-200	VNXe 3200 200GB FAST VP EFD 25X2.5	\$1,610	10%	\$1,449	\$193	\$135	\$97	\$87	\$39	\$39	UE	VNXXE HARDWARE
V6-256FX-200-10	Flash Power Pack VNXe 200GB 10X2.5	\$16,100	10%	\$14,490	\$1,932	\$1,352	\$966	\$869	\$386	\$386	UE	VNXXE HARDWARE
V6-256FX-200-19	Flash Power Pack VNXe 200GB 19X2.5	\$30,590	10%	\$27,531	\$3,671	\$2,570	\$1,835	\$1,652	\$734	\$734	UE	VNXXE HARDWARE
V6-256FX-200-25	Flash Power Pack VNXe 200GB 25X2.5	\$40,250	10%	\$36,225	\$4,830	\$3,381	\$2,415	\$2,174	\$966	\$966	UE	VNXXE HARDWARE
V6-256FX-200-50	Flash Power Pack VNXe 200GB 50X2.5	\$75,725	10%	\$68,153	\$9,087	\$6,361	\$4,544	\$4,089	\$1,817	\$1,817	UE	VNXXE HARDWARE
V6-256FX-200TU-50	Flash Power Pack VNXe 200GB 50X2.5 UPG	\$90,870	10%	\$81,783	\$8,078	\$5,634	\$3,907	\$2,029	\$1,727	\$1,727	UE	VNXXE HARDWARE
V6-256FX-200U	VNXe 3200 200GB FAST VP EFD 25X2.5 U/G	\$1,935	10%	\$1,742	\$172	\$120	\$83	\$43	\$37	\$37	UE	VNXXE HARDWARE
V6-256FX-200U-10	Flash Power Pack VNXe 200GB 10X2.5 UPG	\$19,350	10%	\$17,415	\$1,720	\$1,200	\$832	\$432	\$368	\$368	UE	VNXXE HARDWARE
V6-256FX-200U-19	Flash Power Pack VNXe 200GB 19X2.5 UPG	\$36,765	10%	\$33,089	\$3,268	\$2,279	\$1,581	\$821	\$699	\$699	UE	VNXXE HARDWARE
V6-256FX-200U-25	Flash Power Pack VNXe 200GB 25X2.5 UPG	\$48,375	10%	\$43,538	\$4,301	\$2,999	\$2,080	\$1,080	\$919	\$919	UE	VNXXE HARDWARE
V6-256FX-200U-50	Flash Power Pack VNXe 200GB 50X2.5 UPG	\$90,870	10%	\$81,783	\$8,078	\$5,634	\$3,907	\$2,029	\$1,727	\$1,727	UE	VNXXE HARDWARE
V6-256FX-800	VNXe 3200 800GB FASTVP EFD 25X2.5	\$4,150	10%	\$3,735	\$498	\$349	\$249	\$224	\$100	\$100	UE	VNXXE HARDWARE
V6-256FX-800-10	Flash Power Pack VNXe 800GB 10X2.5	\$57,650	10%	\$51,885	\$6,918	\$4,843	\$3,459	\$3,113	\$1,384	\$1,384	UE	VNXXE HARDWARE
V6-256FX-800-19	Flash Power Pack VNXe 800GB 19X2.5	\$109,535	10%	\$98,582	\$13,144	\$9,201	\$6,572	\$5,915	\$2,629	\$2,629	UE	VNXXE HARDWARE
V6-256FX-800-25	Flash Power Pack VNXe 800GB 25X2.5	\$144,125	10%	\$129,713	\$17,295	\$12,107	\$8,648	\$7,783	\$3,459	\$3,459	UE	VNXXE HARDWARE
V6-256FX-800TU	VNXe 3200 800GB FASTVP EFD 25X2.5 UG	\$4,985	10%	\$4,487	\$443	\$309	\$214	\$111	\$95	\$95	UE	VNXXE HARDWARE
V6-256FX-800U	VNXe 3200 800GB FASTVP EFD 25X2.5 UG	\$4,985	10%	\$4,487	\$443	\$309	\$214	\$111	\$95	\$95	UE	VNXXE HARDWARE
V6-256FX-800U-10	Flash Power Pack VNXe 800GB 10X2.5 UPG	\$69,250	10%	\$62,325	\$6,156	\$4,294	\$2,978	\$1,546	\$1,316	\$1,316	UE	VNXXE HARDWARE
V6-256FX-800U-19	Flash Power Pack VNXe 800GB 19X2.5 UPG	\$131,575	10%	\$118,418	\$11,697	\$8,158	\$5,658	\$2,938	\$2,500	\$2,500	UE	VNXXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
V6-256FX-800U-25	Flash Power Pack VNXe 800GB 25X2.5 UPG	\$173,125	10%	\$155,813	\$15,391	\$10,734	\$7,444	\$3,866	\$3,289	UE	VNXE HARDWARE	
V6-PS07-020	VNXe 3200 2TB NL SAS 12X3.5	\$660	10%	\$594	\$79	\$55	\$40	\$36	\$16	UE	VNXE HARDWARE	
V6-PS07-020U	VNXe 3200 2TB NL SAS 12X3.5 U/G	\$890	10%	\$801	\$79	\$55	\$38	\$20	\$17	UE	VNXE HARDWARE	
V6-PS07-040	VNXe 3200 4TB NL SAS 12X3.5	\$905	10%	\$815	\$109	\$76	\$54	\$49	\$22	UE	VNXE HARDWARE	
V6-PS07-040U	VNXe 3200 4TB NL SAS 12X3.5 U/G	\$1,225	10%	\$1,103	\$109	\$76	\$53	\$27	\$23	UE	VNXE HARDWARE	
V6-PS10-900	VNXe 3200 900GB 10K SAS 12X3.5	\$785	10%	\$707	\$94	\$66	\$47	\$42	\$19	UE	VNXE HARDWARE	
V6-PS10-900U	VNXe 3200 900GB 10K SAS 12X3.5 U/G	\$1,050	10%	\$945	\$93	\$65	\$45	\$23	\$20	UE	VNXE HARDWARE	
V6-PS15-600	VNXe 3200 600GB 15K SAS 12X3.5	\$970	10%	\$873	\$116	\$81	\$58	\$52	\$23	UE	VNXE HARDWARE	
V6-PS15-600U	VNXe 3200 600GB 15K SAS 12X3.5 U/G	\$1,315	10%	\$1,184	\$117	\$82	\$57	\$29	\$25	UE	VNXE HARDWARE	
V6-PS6F-100	VNXe 3200 100GB EFD 12X3.5	\$1,835	10%	\$1,652	\$220	\$154	\$110	\$99	\$44	UE	VNXE HARDWARE	
V6-PS6F-100U	VNXe 3200 100GB EFD 12X3.5 U/G	\$2,475	10%	\$2,228	\$220	\$153	\$106	\$55	\$47	UE	VNXE HARDWARE	
V6-PS6F-200	VNXe 3200 200GB EFD 12X3.5	\$2,905	10%	\$2,615	\$349	\$244	\$174	\$157	\$70	UE	VNXE HARDWARE	
V6-PS6F-200U	VNXe 3200 200GB EFD 12X3.5 U/G	\$3,920	10%	\$3,528	\$348	\$243	\$169	\$88	\$74	UE	VNXE HARDWARE	
V6-PS6FX-200	VNXe 3200 200GB FAST VP EFD 12X3.5	\$1,610	10%	\$1,449	\$193	\$135	\$97	\$87	\$39	UE	VNXE HARDWARE	
V6-PS6FX-200-10	Flash Power Pack VNXe 200GB 10X3.5	\$16,100	10%	\$14,490	\$1,932	\$1,352	\$966	\$869	\$386	UE	VNXE HARDWARE	
V6-PS6FX-200-19	Flash Power Pack VNXe 200GB 19X3.5	\$30,590	10%	\$27,531	\$3,671	\$2,570	\$1,835	\$1,652	\$734	UE	VNXE HARDWARE	
V6-PS6FX-200-25	Flash Power Pack VNXe 200GB 25X3.5	\$40,250	10%	\$36,225	\$4,830	\$3,381	\$2,415	\$2,174	\$966	UE	VNXE HARDWARE	
V6-PS6FX-200-50	Flash Power Pack VNXe 200GB 50X3.5	\$75,725	10%	\$68,153	\$9,087	\$6,361	\$4,544	\$4,089	\$1,817	UE	VNXE HARDWARE	
V6-PS6FX-200TU-50	Flash Power Pack VNXe 200GB 50X3.5 UPG	\$90,870	10%	\$81,783	\$8,078	\$5,634	\$3,907	\$2,029	\$1,727	UE	VNXE HARDWARE	
V6-PS6FX-200U	VNXe 3200 200GB FAST VP EFD 12X3.5 U/G	\$1,935	10%	\$1,742	\$172	\$120	\$83	\$43	\$37	UE	VNXE HARDWARE	
V6-PS6FX-200U-10	Flash Power Pack VNXe 200GB 10X3.5 UPG	\$19,350	10%	\$17,415	\$1,720	\$1,200	\$832	\$432	\$368	UE	VNXE HARDWARE	
V6-PS6FX-200U-19	Flash Power Pack VNXe 200GB 19X3.5 UPG	\$36,765	10%	\$33,089	\$3,268	\$2,279	\$1,581	\$821	\$699	UE	VNXE HARDWARE	
V6-PS6FX-200U-25	Flash Power Pack VNXe 200GB 25X3.5 UPG	\$48,375	10%	\$43,538	\$4,301	\$2,999	\$2,080	\$1,080	\$919	UE	VNXE HARDWARE	
V6-PS6FX-200U-50	Flash Power Pack VNXe 200GB 50X3.5 UPG	\$90,870	10%	\$81,783	\$8,078	\$5,634	\$3,907	\$2,029	\$1,727	UE	VNXE HARDWARE	
V6-PS6FX-800-10	Flash Power Pack VNXe 800GB 10X3.5	\$57,650	10%	\$51,885	\$6,918	\$4,843	\$3,459	\$3,113	\$1,384	UE	VNXE HARDWARE	
V6-PS6FX-800-19	Flash Power Pack VNXe 800GB 19X3.5	\$109,535	10%	\$98,582	\$13,144	\$9,201	\$6,572	\$5,915	\$2,629	UE	VNXE HARDWARE	
V6-PS6FX-800-25	Flash Power Pack VNXe 800GB 25X3.5	\$144,125	10%	\$129,713	\$17,295	\$12,107	\$8,648	\$7,783	\$3,459	UE	VNXE HARDWARE	
V6-PS6FX-800U-10	Flash Power Pack VNXe 800GB 10X3.5 UPG	\$69,250	10%	\$62,325	\$6,156	\$4,294	\$2,978	\$1,546	\$1,316	UE	VNXE HARDWARE	
V6-PS6FX-800U-19	Flash Power Pack VNXe 800GB 19X3.5 UPG	\$131,575	10%	\$118,418	\$11,697	\$8,158	\$5,658	\$2,938	\$2,500	UE	VNXE HARDWARE	
V6-PS6FX-800U-25	Flash Power Pack VNXe 800GB 25X3.5 UPG	\$173,125	10%	\$155,813	\$15,391	\$10,734	\$7,444	\$3,866	\$3,289	UE	VNXE HARDWARE	
VNX16K-10GSFP	10Gb SFP qty 4 for iSCSI connection	\$630	10%	\$567	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-10GSFPCR	10Gb SFP qty 1 for iSCSI connection	\$630	10%	\$567	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-10OPTSFP	4 port 10GbE Optical IO module	\$2,400	10%	\$2,160	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-10OPTTWN	4 port 10GbE TwinAx IO module	\$2,640	10%	\$2,376	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-16GSFP	16Gb SFP qty 4 for FC connection	\$1,200	10%	\$1,080	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-16GSFPCR	16Gb SFP qty 1 for FC connection	\$1,200	10%	\$1,080	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-5TELRAIL	Telco Rail Kit for 2U DPE or DAE	\$150	10%	\$135	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-800W-PS	800W Power Supply, 12V and 12V STBY DPE	\$500	10%	\$450	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-8GFC	4 Port 8Gb Fibre Channel IO Module	\$1,260	10%	\$1,134	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-B12	VNXe1600 ,2xSP DPE;12x3.5, no SFP, Twin	\$5,500	10%	\$4,950	\$1,000	\$770	\$615	\$333	\$77	UE	VNXE HARDWARE	
VNX16K-B12D	VNXe1600DC;2xSPDPE;12x3.5,noSFP;TWAXeNet	\$6,875	10%	\$6,188	\$1,000	\$770	\$615	\$333	\$77	UE	VNXE HARDWARE	
VNX16K-B25	VNXe1600 ,2xSP DPE;25x2.5, no SFP, Twin	\$5,500	10%	\$4,950	\$1,000	\$770	\$615	\$333	\$77	UE	VNXE HARDWARE	
VNX16K-B25D	VNXe1600DC;2xSPDPE;25x2.5,noSFP;TWAXeNet	\$6,875	10%	\$6,188	\$1,000	\$770	\$615	\$333	\$77	UE	VNXE HARDWARE	
VNX16K-BBU	BATTERY BACKUP UNIT	\$200	10%	\$180	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-BC-12ARK	DPE 12 Drive Adjustable Rail Kit	\$240	10%	\$216	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-BC-25ARK	DPE 25 Drive Adjustable Rail Kit	\$240	10%	\$216	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-BC-FM	Fan Module BC	\$300	10%	\$270	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$1,890	10%	\$1,701	\$625	\$400	\$300	\$342	\$133	UE	VNXE HARDWARE	
VNX16K-DAE-12U	2U DAE w/12x3.5 INCH DRIVE SLOTS;UPGRADE	\$2,550	10%	\$2,295	\$625	\$400	\$300	\$342	\$133	UE	VNXE HARDWARE	
VNX16K-DAE-25	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$1,890	10%	\$1,701	\$1,250	\$800	\$600	\$417	\$267	UE	VNXE HARDWARE	
VNX16K-DAE-25U	2U DAE w/25x2.5 INCH DRIVE SLOTS;UPGRADE	\$2,550	10%	\$2,295	\$1,250	\$800	\$600	\$417	\$267	UE	VNXE HARDWARE	
VNX16K-DAE-25	2U DAE DC w/ 25x2.5 INCH DRIVE SLOTS	\$1,985	10%	\$1,787	\$1,250	\$800	\$600	\$417	\$267	UE	VNXE HARDWARE	
VNX16K-DAE-25U	2U DAE DC w/ 25x2.5 INCH DRIVE SLOTS-UPG	\$2,678	10%	\$2,410	\$1,250	\$800	\$600	\$417	\$267	UE	VNXE HARDWARE	
VNX16K-LCC-DAE12	LCC FOR 2U DAE 12 DRIVE	\$1,775	10%	\$1,598	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-LCC-DAE25	LCC FOR 2U DAE 25 DRIVE	\$1,775	10%	\$1,598	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-MSAS-2M	One Mini-SAS to Mini-SAS 2 M cable	\$360	10%	\$324	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-MSAS-5M	One Mini-SAS to Mini-SAS 5 M cable	\$900	10%	\$810	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-MSAS-HD-2M	One Mini-SAS HD to Mini-SAS 2 M cable	\$540	10%	\$486	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-MSAS-HD-5M	One Mini-SAS HD to Mini-SAS 5 M cable	\$1,350	10%	\$1,215	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-OM3100MS	100M MM FIBRE CABLE LC-LC	\$270	10%	\$243	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-OM3-10MS	10M MM FIBRE CABLE LC-LC	\$125	10%	\$113	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-OM3-1MS	1M MM FIBRE CABLE LC-LC	\$140	10%	\$126	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-OM3-30MS	30M MM FIBRE CABLE LC-LC	\$180	10%	\$162	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-OM3-3MS	3M MM FIBRE CABLE LC-LC	\$115	10%	\$104	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-OM3-50MS	50M MM FIBRE CABLE LC-LC	\$125	10%	\$113	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-OM3-5MS	5M MM FIBRE CABLE LC-LC	\$145	10%	\$131	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-PS-DAE12	Power Supply for 2U 12 DRIVE DAE	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-PS-DAE25	Power Supply for 2U 25 DRIVE DAE	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-SFP-TWAX-1M	Qty 4 SFP+ TO SFP+ 1M ACTIVE 8G/10G CBL	\$980	10%	\$882	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-SFP-TWAX-3M	Qty 4 SFP+ TO SFP+ 3M ACTIVE 8G/10G CBL	\$1,175	10%	\$1,058	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-SFP-TWAX-5M	Qty 4 SFP+ TO SFP+ 5M ACTIVE 8G/10G CBL	\$1,440	10%	\$1,296	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-SP	VNXe1600 STORAGE PROCESSOR NO DIMM	\$7,015	10%	\$6,314	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-SP-DIMM	VNXe1600 SP MEMORY 8GB DIMM	\$305	10%	\$275	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
VNX16K-SSD	STORAGE PROCESSOR SSD MSATA	\$1,024	10%	\$922	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
VNXEOM3100MS	100M MM FIBRE CABLE LC-LC	\$270	10%	\$243	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNXEOM3-10MS	10M MM FIBRE CABLE LC-LC	\$140	10%	\$126	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNXEOM3-1MS	1M MM FIBRE CABLE LC-LC	\$115	10%	\$104	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNXEOM3-30MS	30M MM FIBRE CABLE LC-LC	\$145	10%	\$131	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNXEOM3-3MS	3M MM FIBRE CABLE LC-LC	\$125	10%	\$113	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNXEOM3-50MS	50M MM FIBRE CABLE LC-LC	\$180	10%	\$162	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNXEOM3-5MS	5M MM FIBRE CABLE LC-LC	\$125	10%	\$113	\$0	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
450-000-068	VNXe3150 Total Value Pack=IC	\$8,643	10%	\$7,779	\$1,556	\$1,383	\$1,210	\$0	\$0	\$0	UE	VNXE SOFTWARE
450-000-069	VNXe3300 Total Protection Pack=IC	\$15,971	10%	\$14,374	\$2,875	\$2,555	\$0	\$0	\$0	\$0	UE	VNXE SOFTWARE
450-001-629	VNXe3150 Total Value Pack=IC	\$8,210	10%	\$7,389	\$1,478	\$1,314	\$1,149	\$0	\$0	\$0	UE	VNXE SOFTWARE
450-001-630	VNXE3100 Total Value Pack=IC	\$8,210	10%	\$7,389	\$1,478	\$1,314	\$1,149	\$0	\$0	\$0	UE	VNXE SOFTWARE
450-001-631	VNXe3300 Total Protection Pack=IC	\$15,170	10%	\$13,653	\$2,731	\$2,427	\$2,124	\$0	\$0	\$0	UE	VNXE SOFTWARE
456-103-750	VNXe3100 SP SW UPG KIT =IC	\$1,176	10%	\$1,058	\$212	\$188	\$165	\$0	\$0	\$0	UE	VNXE SOFTWARE
456-107-335	VNXe3200 SW 12TB Cap w/200GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	\$0	UE	VNXE SOFTWARE
456-107-336	VNXe3200 SW 20TB Cap w/800GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	\$0	UE	VNXE SOFTWARE
456-107-337	VNXe3200 SW 20TB Cap w/1200GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	\$0	UE	VNXE SOFTWARE
456-107-338	VNXe3200 SW 25TB Cap w/3600GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	\$0	UE	VNXE SOFTWARE
456-107-339	VNXe3200 SW 35TB Cap w/800GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	\$0	UE	VNXE SOFTWARE
456-107-340	VNXe3200 SW 35TB Cap w/1200GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	\$0	UE	VNXE SOFTWARE
456-107-341	VNXe3200 SW 40TB Cap w/3600GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	\$0	UE	VNXE SOFTWARE
456-107-342	VNXe3200 SW 8TB Cap w/400GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	\$0	UE	VNXE SOFTWARE
456-107-343	VNXe3200 SW 12TB Cap w/400GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	\$0	UE	VNXE SOFTWARE
456-110-783	VIPR SRM VNXE2=IC	\$3,655	10%	\$3,290	\$658	\$585	\$512	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-122	VNXE BASE SW OE v2.0 DUAL SP EMC ECO=IC	\$3,723	10%	\$3,351	\$670	\$596	\$521	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-123	VNXE BASE SW INCL OE v2.0, DUAL SP=IC	\$3,723	10%	\$3,351	\$670	\$596	\$521	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-128	VNXe3150 Remote Protection Suite=IC	\$4,063	10%	\$3,657	\$731	\$650	\$569	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-129	VNXe3150 Security & Compliance Suite=IC	\$837	10%	\$753	\$151	\$134	\$117	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-130	VNXe3150 SP SW Upgrade Kit=IC	\$1,176	10%	\$1,058	\$212	\$188	\$165	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-177	VNXE BASE SW OE v2.0 SNGL SP EMC ECO=IC	\$2,606	10%	\$2,345	\$469	\$417	\$365	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-178	VNXE BASE SW INCL OE v2.0, SNGL SP=IC	\$2,606	10%	\$2,345	\$469	\$417	\$365	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-179	VNXE BASE SW OE 2.0 DUAL SP (EMC ECO)=IC	\$6,472	10%	\$5,825	\$1,165	\$1,036	\$0	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-180	VNXE BASE SW INCL OE v2.0, DUAL SP=IC	\$6,472	10%	\$5,825	\$1,165	\$1,036	\$0	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-181	VNXe3300 Local Protection Suite=IC	\$2,576	10%	\$2,318	\$464	\$412	\$0	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-182	VNXe3300 Application Protection =IC	\$10,651	10%	\$9,586	\$1,917	\$1,704	\$0	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-183	VNXe3300 Remote Protection Suite=IC	\$6,641	10%	\$5,977	\$1,195	\$1,063	\$0	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-184	VNXe3300 Security & Compliance Suite=IC	\$1,361	10%	\$1,225	\$245	\$218	\$0	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-400	VNXe3200 BASE DUAL SP ECOSYS=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-401	VNXE3200 BASE SW INCLU OE DUAL SP=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-403	VNXE3200 STORAGE ANALYTICS SUITE=IC	\$5,005	10%	\$4,505	\$901	\$801	\$701	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-758	VNXe3200 SW 8TB Cap w/200GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-775	VNXe3200 Base Software Upgrade=IC	\$980	10%	\$882	\$176	\$157	\$137	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-973	VNXe1600 BASE SW+OE DUAL SP NO-ECOSYS=IC	\$3,500	10%	\$3,150	\$630	\$560	\$490	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-974	VNXe1600 BASE SW+OE DUAL SP ECOSYS =IC	\$3,500	10%	\$3,150	\$630	\$560	\$490	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-001-973	VNXE3200 EFFICIENT-VIDEO-MG=IC	\$1,850	10%	\$1,665	\$333	\$296	\$0	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-001-974	VNXE3200 EFFICIENT-VIDEO-AG=IC	\$250	10%	\$225	\$45	\$40	\$35	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-001-975	VNXE1600 EFFICIENT-VIDEO-MG=IC	\$1,850	10%	\$1,665	\$333	\$296	\$259	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-001-976	VNXE1600 EFFICIENT-VIDEO-AG=IC	\$250	10%	\$225	\$45	\$40	\$35	\$0	\$0	\$0	UE	VNXE SOFTWARE
VNXECAPT	VNXE OE PER TB HI CAP FOR VNXe3200	\$195	10%	\$176	\$14	\$14	\$14	\$0	\$0	\$0	UE	VNXE SOFTWARE
VNXECAPTBU	VNXEOE PER TB CAP FOR VNXE3200 UPG=CB	\$195	10%	\$176	\$35	\$31	\$27	\$0	\$0	\$0	UE	VNXE SOFTWARE
VNXEPRFTB	VNXE OE PER TB PERFOR FOR VNXe3200	\$428	10%	\$385	\$37	\$37	\$37	\$0	\$0	\$0	UE	VNXE SOFTWARE
VNXEPRFTBU	VNXEOE PER TB PERF FOR VNXE3200 UPG=CB	\$428	10%	\$385	\$37	\$37	\$37	\$0	\$0	\$0	UE	VNXE SOFTWARE
456-108-466	RP/EX ADV PROTECTION FOR VNX-F5000=IC	\$22,250	26%	\$16,465	\$4,005	\$3,560	\$0	\$0	\$0	\$0	UM	VNXF SOFTWARE
456-108-467	RP/EX ADV PROTECTION FOR VNX-F7000 =IC	\$75,810	26%	\$56,099	\$13,646	\$12,130	\$0	\$0	\$0	\$0	UM	VNXF SOFTWARE
456-110-815	VIPR SRM VNX-F5000=IC	\$20,700	26%	\$15,318	\$3,726	\$3,312	\$0	\$0	\$0	\$0	UM	VNXF SOFTWARE
456-110-816	VIPR SRM VNX-F7000=IC	\$103,500	26%	\$76,590	\$18,630	\$16,500	\$0	\$0	\$0	\$0	UM	VNXF SOFTWARE
456-111-464	RP/EX LOC FOR VNX-F5000 =IC	\$6,675	26%	\$4,940	\$1,202	\$1,068	\$0	\$0	\$0	\$0	UM	VNXF SOFTWARE
456-111-465	RP/EX REM for VNX-F5000 =IC	\$15,575	26%	\$11,526	\$2,804	\$2,492	\$0	\$0	\$0	\$0	UM	VNXF SOFTWARE
456-111-466	RP/EX LOC FOR VNX-F7000 =IC	\$22,745	26%	\$16,831	\$4,094	\$3,639	\$0	\$0	\$0	\$0	UM	VNXF SOFTWARE
456-111-467	RP/EX REM for VNX-F7000 =IC	\$53,065	26%	\$39,268	\$9,552	\$8,490	\$0	\$0	\$0	\$0	UM	VNXF SOFTWARE
458-000-224	RP/EX ADV PROTECTION FOR VNX-F 5000=IC	\$22,250	26%	\$16,465	\$4,005	\$3,560	\$0	\$0	\$0	\$0	UM	VNXF SOFTWARE
VNX-F5000-DARE	VNX-F5000 Data at Rest Encryption=IC	\$3,725	26%	\$2,757	\$671	\$596	\$0	\$0	\$0	\$0	UM	VNXF SOFTWARE
VNX-F5000-DP	Data Protection Suite for VNX-F5000=IC	\$16,079	26%	\$11,898	\$2,894	\$2,573	\$0	\$0	\$0	\$0	UM	VNXF SOFTWARE
VNX-F5000-ESA	EMC Storage Analytics VNX-F5000 Suite=IC	\$10,850	26%	\$8,029	\$1,953	\$1,736	\$0	\$0	\$0	\$0	UM	VNXF SOFTWARE
VNX-F5000-UNISB	VNX-F5000 Unisphere Block Suite=IC	\$8,730	26%	\$6,460	\$1,571	\$1,397	\$0	\$0	\$0	\$0	UM	VNXF SOFTWARE
VNX-F7000-DARE	VNX-F7000 Data at Rest Encryption=IC	\$11,365	26%	\$8,410	\$2,046	\$1,818	\$0	\$0	\$0	\$0	UM	VNXF SOFTWARE
VNX-F7000-DP	Data Protection Suite for VNX-F7000=IC	\$70,404	26%	\$52,099	\$12,673	\$11,265	\$0	\$0	\$0	\$0	UM	VNXF SOFTWARE
VNX-F7000-ESA	EMC Storage Analytics VNX-F7000 Suite=IC	\$33,120	26%	\$24,509	\$5,962	\$5,299	\$0	\$0	\$0	\$0	UM	VNXF SOFTWARE
VNX-F7000-UNISB	VNX-F7000 Unisphere Block Suite=IC	\$43,380	26%	\$32,101	\$7,808	\$6,941	\$0	\$0	\$0	\$0	UM	VNXF SOFTWARE
VSS-15X4TB	VSS 4TB 7200K 15x3.5 DPE/DAE	\$11,815	10%	\$10,634	\$992	\$992	\$709	\$0	\$0	\$0	UE	VSS HARDWARE
VSS1-ERK	VSS1 DPE;15X3.5 DR;6X4TB 7200;EMC RK	\$17,125	10%	\$15,413	\$1,199	\$1,199	\$856	\$0	\$0	\$0	UE	VSS HARDWARE
VSS1-FLD	VSS1 DPE;15X3.5 DR;6X4TB 7200;FLD INST	\$17,125	10%	\$15,413	\$1,199	\$1,199	\$856	\$0	\$0	\$0	UE	VSS HARDWARE
VSS2-ERK	VSS2 DPE 15X3.5 DR 15X4TB 7200 EMC RK	\$23,383	10%	\$21,045	\$1,637	\$1,637	\$1,169	\$0	\$0	\$0	UE	VSS HARDWARE
VSS2-FLD	VSS2 DPE 15X3.5 DR 15X4TB 7200 FLD INST	\$23,383	10%	\$21,045	\$1,637	\$1,637	\$1,169	\$0	\$0	\$0	UE	VSS HARDWARE
VSS-4PT-1G	VSS 4 PT 1GBASE-T iCSI IO MOD PR	\$1,410	10%	\$1,269	\$99	\$99	\$71	\$0	\$0	\$0	UE	VSS HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
VSS-9X4TB	VSS 4TB 7200K 9x3.5 DPE/DAE	\$7,090	10%	\$6,381	\$596	\$596	\$425	\$0	\$0	UE	VSS HARDWARE
VSS-DAE-15F	VSS 15x3.5" 6G SAS EXP DAE-EMC RACK	\$1,664	10%	\$1,498	\$116	\$116	\$83	\$0	\$0	UE	VSS HARDWARE
VSS-RACK-40	VSS 15x3.5" 6G SAS EXP DAE-FLD INST	\$1,664	10%	\$1,498	\$116	\$116	\$83	\$0	\$0	UE	VSS HARDWARE
UNIB-VSS	VSS 40U RACK WITH FRONT PANEL	\$1,680	10%	\$1,512	\$0	\$0	\$0	\$0	\$0	UE	VSS HARDWARE
CAPHDD12T810K25	UNISPHERE BLOCK & VNX OE VSS=IC	\$5,063	10%	\$4,557	\$810	\$810	\$709	\$0	\$0	UE	VSS SOFTWARE
CAPHDD12T810K25U	HCIA HDD SAS 1.2TB 10K RPM 2.5 INCH	\$881	10%	\$793	\$106	\$88	\$0	\$0	\$0	J	VXRAIL
CAPHDD20T872K25	HCIA HDD SAS 1.2TB 10K RPM 2.5 INCH UPG	\$681	10%	\$613	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
CAPHDD20T872K25U	HCIA HDD SAS 2TB 7.2K RPM 2.5 INCH	\$1,049	10%	\$944	\$126	\$105	\$0	\$0	\$0	J	VXRAIL
CAPHDD20T872K25U	HCIA HDD SAS 2TB 7.2K RPM 2.5 INCH UPG	\$1,014	10%	\$913	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
CAPHDD40T872K35	HCIA HDD SAS 4TB 7.2K RPM 3.5 INCH	\$1,049	10%	\$944	\$126	\$105	\$0	\$0	\$0	J	VXRAIL
CAPHDD40T872K35U	HCIA HDD SAS 4TB 7.2K RPM 3.5 INCH UPG	\$1,014	10%	\$913	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
CAPSSD192T81WPD	HCIA CAPACITY SAS SSD 1.92TB 1WPD	\$4,341	10%	\$3,907	\$434	\$347	\$0	\$0	\$0	J	VXRAIL
CAPSSD192T81WPD	HCIA CAPACITY SAS SSD 1.92TB 1WPD UPG	\$4,903	10%	\$4,413	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
CAPSSD384T81WPD	HCIA CAPACITY SAS SSD 3.84TB 1WPD	\$7,525	10%	\$6,773	\$753	\$602	\$0	\$0	\$0	J	VXRAIL
CAPSSD384T81WPD	HCIA CAPACITY SAS SSD 3.84TB 1WPD UPG	\$9,805	10%	\$8,825	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
COMBORAILKIT1U1N	HCIA Combo Drop-in/Stub-in Kit 1U1N	\$104	10%	\$94	\$10	\$8	\$0	\$0	\$0	J	VXRAIL
COMBORAILKIT1U1NU	HCIA Combo Drop-in/Stub-in Kit 1U1NU	\$132	10%	\$119	\$13	\$11	\$0	\$0	\$0	J	VXRAIL
COMBORAILKIT2U1N	HCIA Combo Drop-in/Stub-in Kit 2U1N	\$104	10%	\$94	\$10	\$8	\$0	\$0	\$0	J	VXRAIL
COMBORAILKIT2U1NU	HCIA Combo Drop-in/Stub-in Kit 2U1NU	\$132	10%	\$119	\$13	\$11	\$0	\$0	\$0	J	VXRAIL
DE-16GSDCRDIDSDMSP	HCIA Mod FSD SDIG 16GB UHS IDSDM 5P	\$52	10%	\$47	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-CAPHDD12T810KSP	HCIA HDD Sas 1.2TB 10K RPM 2.5 INCH SP	\$881	10%	\$793	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-CAPHDD20T872KSP	HCIA HDD Sas 2TB 7.2K RPM 2.5 INCH SP	\$1,049	10%	\$944	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-CAPHDD4T872KSP	HCIA HDD SAS 4TB 7.2K RPM 3.5 INCH SP	\$1,049	10%	\$944	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-CAPSSD192TBSP	HCIA Capacity SSD 1.92TB 1WPD SP	\$4,341	10%	\$3,907	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-CAPSSD384TBSP	HCIA Capacity SSD 3.84TB 1WPD SP	\$7,525	10%	\$6,773	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-GPUAMDPS7150SP	HCIA Gpu Amd Firepro S7150 SP	\$4,724	10%	\$4,252	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-GPUAMD57150X2SP	HCIA Gpu Amd Firepro S7150X2 SP	\$8,099	10%	\$7,289	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-GPUTESLAM10SP	HCIA Gpu Nvidia Tesla M10 SP	\$8,099	10%	\$7,289	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-GPUTESLAM60SP	HCIA Gpu Nvidia Tesla M60 SP	\$12,824	10%	\$11,542	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-HBA33012GBMCDSP	HCIA Mod Crd Ctl HBA330 Mini Card SP	\$286	10%	\$257	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-INTDUALSDMOD13G	HCIA Mod,Mod,PWA,RSR,IDSDM,13G SP	\$52	10%	\$47	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-MEMLDIMM16GBSP	HCIA Memory 16GB DIMM SP	\$567	10%	\$510	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-MEMLDIMM32GBSP	HCIA Memory 32GB DIMM SP	\$1,103	10%	\$993	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-MEMLRDIMM64GBSP	HCIA Memory 64GB DIMM SP	\$2,744	10%	\$2,470	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-NICDX550LPRJSP	HCIA Intel X550 LP Pcie 2X10GBE RJ45 SP	\$713	10%	\$642	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-NICKX52010GBI350	HCIA Intel X520 DP 10Gb + I350 DP 1Gb SP	\$724	10%	\$652	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-NICKX520FHSP	HCIA Intel X520 FH Pcie 2X10GBE SFP+ SP	\$618	10%	\$556	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-NICKX520LPSFPLPS	HCIA Intel X520 LP Pcie 2X10GBE SFP+ SP	\$618	10%	\$556	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-NICKX54010GBI350	HCIA Intel X540 DP 10Gb + I350 DP 1Gb SP	\$786	10%	\$707	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-NICKX540LPPCRJSP	HCIA Intel X540 LP Pcie 2X10GBE RJ45 SP	\$786	10%	\$707	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-NICKX540PCFHRJSP	HCIA Intel X540 FH Pcie 2X10GBE RJ45 SP	\$786	10%	\$707	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-NICKX550PCFHRJSP	HCIA Intel X550 FH Pcie 2X10GBE RJ45 SP	\$713	10%	\$642	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-PS1100W110220SP	HCIA Dual Hotplug 1100W PS 100V-240VAC SP	\$824	10%	\$742	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-SATADOM64GBSSDS	HCIA Mod,SSDR,64GB,SataDom,V2,INNOD	\$1,893	10%	\$1,704	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-SSD1600GB10WDPSP	HCIA Cache SSD 1600GB 10WPD 2.5 INCH SP	\$5,922	10%	\$5,330	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-SSD400GB10WDPSP	HCIA Cache SSD 400GB 10WPD 2.5 INCH SP	\$1,945	10%	\$1,751	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-SSD800GB10WDPSP	HCIA Cache SSD 800GB 10WPD 2.5 INCH SP	\$3,430	10%	\$3,087	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-VX128GBLRDIMMSP	VxRail-400 Memory 128GB LRDIMM SP	\$12,000	10%	\$10,800	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DE-VXR-OPTIC-SRSP	Intel Ethernet SFP+SR Optic-E10GSFSPR SP	\$304	10%	\$274	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X2SSD-3XHDD	HCIA Disk Pack 1x200GB SSD 3x1.2TB HDD	\$4,344	10%	\$3,910	\$521	\$434	\$0	\$0	\$0	J	VXRAIL
DP-1X2SSD-3XHDDU	HCIA DISK PACK 1X200GB SSD 3X1.2TB HDD U	\$4,344	10%	\$3,910	\$521	\$434	\$0	\$0	\$0	J	VXRAIL
DP-1X2SSD-4XHDD	HCIA Disk Pack 1x200GB SSD 4x1.2TB HDD	\$5,236	10%	\$4,712	\$628	\$524	\$0	\$0	\$0	J	VXRAIL
DP-1X2SSD-4XHDDU	HCIA Disk Pack 1x200GB SSD 4x1.2TB HDD U	\$5,236	10%	\$4,712	\$628	\$524	\$0	\$0	\$0	J	VXRAIL
DP-1X2SSD-5XHDD	HCIA Disk Pack 1x200GB SSD 5x1.2TB HDD	\$6,127	10%	\$5,514	\$735	\$613	\$0	\$0	\$0	J	VXRAIL
DP-1X2SSD-5XHDDU	HCIA Disk Pack 1x200GB SSD 5x1.2TB HDD U	\$6,127	10%	\$5,514	\$735	\$613	\$0	\$0	\$0	J	VXRAIL
DP-1X4SSD-1X38SSD	HCIA Disk Pack 1x400GB SSD 1x3.8TB SSD	\$11,934	10%	\$10,741	\$1,193	\$955	\$0	\$0	\$0	J	VXRAIL
DP-1X4SSD-1X38SSDU	HCIA Disk Pack 1x400GB SSD 1x3.8TB SSD U	\$11,934	10%	\$10,741	\$1,193	\$955	\$0	\$0	\$0	J	VXRAIL
DP-1X4SSD-2X38SSD	HCIA Disk Pack 1x400GB SSD 2x3.8TB SSD	\$20,840	10%	\$18,756	\$2,084	\$1,667	\$0	\$0	\$0	J	VXRAIL
DP-1X4SSD-2X38SSDU	HCIA Disk Pack 1x400GB SSD 2x3.8TB SSD U	\$20,840	10%	\$18,756	\$2,084	\$1,667	\$0	\$0	\$0	J	VXRAIL
DP-1X4SSD-3X2HDD	HCIA Disk Pack 1x400GB SSD 3x2TB HDD	\$7,652	10%	\$6,887	\$918	\$765	\$0	\$0	\$0	J	VXRAIL
DP-1X4SSD-3X2HDDU	HCIA Disk Pack 1x400GB SSD 3x2TB HDD U	\$7,652	10%	\$6,887	\$918	\$765	\$0	\$0	\$0	J	VXRAIL
DP-1X4SSD-3X38SSD	HCIA Disk Pack 1x400GB SSD 3x3.8TB SSD	\$29,746	10%	\$26,771	\$2,975	\$2,380	\$0	\$0	\$0	J	VXRAIL
DP-1X4SSD-3X38SSDU	HCIA Disk Pack 1x400GB SSD 3x3.8TB SSD U	\$29,746	10%	\$26,771	\$2,975	\$2,380	\$0	\$0	\$0	J	VXRAIL
DP-1X4SSD-3XHDD	HCIA Disk Pack 1x400GB SSD 3x1.2TB HDD	\$5,702	10%	\$5,132	\$684	\$570	\$0	\$0	\$0	J	VXRAIL
DP-1X4SSD-3XHDDU	HCIA Disk Pack 1x400GB SSD 3x1.2TB HDD U	\$5,702	10%	\$5,132	\$684	\$570	\$0	\$0	\$0	J	VXRAIL
DP-1X4SSD-4X2HDD	HCIA Disk Pack 1x400GB SSD 4x2TB HDD	\$9,193	10%	\$8,274	\$1,103	\$919	\$0	\$0	\$0	J	VXRAIL
DP-1X4SSD-4X2HDDU	HCIA Disk Pack 1x400GB SSD 4x2TB HDD U	\$9,193	10%	\$8,274	\$1,103	\$919	\$0	\$0	\$0	J	VXRAIL
DP-1X4SSD-4X38SSD	HCIA Disk Pack 1x400GB SSD 4x3.8TB SSD	\$38,652	10%	\$34,787	\$3,865	\$3,092	\$0	\$0	\$0	J	VXRAIL
DP-1X4SSD-4X38SSDU	HCIA Disk Pack 1x400GB SSD 4x3.8TB SSD U	\$38,652	10%	\$34,787	\$3,865	\$3,092	\$0	\$0	\$0	J	VXRAIL
DP-1X4SSD-4XHDD	HCIA Disk Pack 1x400GB SSD 4x1.2TB HDD	\$6,593	10%	\$5,934	\$791	\$659	\$0	\$0	\$0	J	VXRAIL
DP-1X4SSD-4XHDDU	HCIA Disk Pack 1x400GB SSD 4x1.2TB HDD U	\$6,593	10%	\$5,934	\$791	\$659	\$0	\$0	\$0	J	VXRAIL
DP-1X4SSD-5X2HDD	HCIA Disk Pack 1x400GB SSD 5x2TB HDD	\$10,735	10%	\$9,662	\$1,288	\$1,074	\$0	\$0	\$0	J	VXRAIL
DP-1X4SSD-5X2HDDU	HCIA Disk Pack 1x400GB SSD 5x2TB HDD U	\$10,735	10%	\$9,662	\$1,288	\$1,074	\$0	\$0	\$0	J	VXRAIL
DP-1X4SSD-5X38SSD	HCIA Disk Pack 1x400GB SSD 5x3.8TB SSD	\$47,559	10%	\$42,803	\$4,756	\$3,805	\$0	\$0	\$0	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
DP-1X45SSD-5X385SSDU	HCIA Disk Pack 1x400GB SSD 5x3.8TB SSD U	\$47,559	10%	\$42,803	\$4,756	\$3,805	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X45SSD-5XHDD	HCIA Disk Pack 1x400GB SSD 5x1.2TB HDD	\$7,485	10%	\$6,737	\$898	\$749	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X45SSD-5XHDDU	HCIA Disk Pack 1x400GB SSD 5x1.2TB HDD U	\$7,485	10%	\$6,737	\$898	\$749	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X85SSD-1X385SSD	HCIA Disk Pack 1x800GB SSD 1x3.8TB SSD	\$14,232	10%	\$12,809	\$1,423	\$1,139	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X85SSD-1X385SSDU	HCIA Disk Pack 1x800GB SSD 1x3.8TB SSD U	\$14,232	10%	\$12,809	\$1,423	\$1,139	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X85SSD-2X385SSD	HCIA Disk Pack 1x800GB SSD 2x3.8TB SSD	\$23,138	10%	\$20,824	\$2,314	\$1,851	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X85SSD-2X385SSDU	HCIA Disk Pack 1x800GB SSD 2x3.8TB SSD U	\$23,138	10%	\$20,824	\$2,314	\$1,851	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X85SSD-3X2HDD	HCIA Disk Pack 1x800GB SSD 3x2TB HDD	\$9,950	10%	\$8,955	\$1,194	\$995	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X85SSD-3X2HDDU	HCIA Disk Pack 1x800GB SSD 3x2TB HDD U	\$9,950	10%	\$8,955	\$1,194	\$995	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X85SSD-3X385SSD	HCIA Disk Pack 1x800GB SSD 3x3.8TB SSD	\$32,044	10%	\$28,840	\$3,204	\$2,564	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X85SSD-3X385SSDU	HCIA Disk Pack 1x800GB SSD 3x3.8TB SSD U	\$32,044	10%	\$28,840	\$3,204	\$2,564	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X85SSD-3XHDD	HCIA Disk Pack 1x800GB SSD 3x1.2TB HDD	\$8,000	10%	\$7,200	\$960	\$800	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X85SSD-3XHDDU	HCIA Disk Pack 1x800GB SSD 3x1.2TB HDD U	\$8,000	10%	\$7,200	\$960	\$800	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X85SSD-4X2HDD	HCIA Disk Pack 1x800GB SSD 4x2TB HDD	\$11,491	10%	\$10,342	\$1,379	\$1,149	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X85SSD-4X2HDDU	HCIA Disk Pack 1x800GB SSD 4x2TB HDD U	\$11,491	10%	\$10,342	\$1,379	\$1,149	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X85SSD-4X385SSD	HCIA Disk Pack 1x800GB SSD 4x3.8TB SSD	\$40,950	10%	\$36,855	\$4,095	\$3,276	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X85SSD-4X385SSDU	HCIA Disk Pack 1x800GB SSD 4x3.8TB SSD U	\$40,950	10%	\$36,855	\$4,095	\$3,276	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X85SSD-4XHDD	HCIA Disk Pack 1x800GB SSD 4x1.2TB HDD	\$8,892	10%	\$8,003	\$1,067	\$889	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X85SSD-4XHDDU	HCIA Disk Pack 1x800GB SSD 4x1.2TB HDD U	\$8,892	10%	\$8,003	\$1,067	\$889	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X85SSD-5X2HDD	HCIA Disk Pack 1x800GB SSD 5x2TB HDD	\$13,033	10%	\$11,730	\$1,564	\$1,303	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X85SSD-5X2HDDU	HCIA Disk Pack 1x800GB SSD 5x2TB HDD U	\$13,033	10%	\$11,730	\$1,564	\$1,303	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X85SSD-5X385SSD	HCIA Disk Pack 1x800GB SSD 5x3.8TB SSD	\$49,857	10%	\$44,871	\$4,986	\$3,989	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X85SSD-5X385SSDU	HCIA Disk Pack 1x800GB SSD 5x3.8TB SSD U	\$49,857	10%	\$44,871	\$4,986	\$3,989	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X85SSD-5XHDD	HCIA Disk Pack 1x800GB SSD 5x1.2TB HDD	\$9,783	10%	\$8,805	\$1,174	\$978	\$0	\$0	\$0	\$0	J	VXRAIL
DP-1X85SSD-5XHDDU	HCIA Disk Pack 1x800GB SSD 5x1.2TB HDD U	\$9,783	10%	\$8,805	\$1,174	\$978	\$0	\$0	\$0	\$0	J	VXRAIL
DR-1200GB-HDDU	HCIA 1.2TB 2.5" 10K RPM SAS 512BPS U	\$1,070	10%	\$963	\$128	\$107	\$0	\$0	\$0	\$0	J	VXRAIL
DR-2000GB-HDDU	HCIA 2.0TB 2.5" 7.2K RPM SAS U	\$1,850	10%	\$1,665	\$222	\$185	\$0	\$0	\$0	\$0	J	VXRAIL
DR-3800G-SSDU	HCIA 3.8TB 5.5" IN 2.5" U	\$10,688	10%	\$9,619	\$1,069	\$855	\$0	\$0	\$0	\$0	J	VXRAIL
DR-400G-SSDU	HCIA 400GB SSD in 2.5" U	\$3,633	10%	\$3,270	\$363	\$291	\$0	\$0	\$0	\$0	J	VXRAIL
DR-800G-SSDU	HCIA 800GB SSD in 2.5" U	\$6,391	10%	\$5,752	\$639	\$511	\$0	\$0	\$0	\$0	J	VXRAIL
GPUAMDFFS7150	HCIA GPU AMD FIREPRO 57150	\$4,724	10%	\$4,252	\$472	\$378	\$0	\$0	\$0	\$0	J	VXRAIL
GPUAMDFFS7150U	HCIA GPU AMD FIREPRO 57150 U	\$5,213	10%	\$4,692	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
GPUAMDFFS7150X2	HCIA GPU AMD FIREPRO 57150X2	\$8,099	10%	\$7,289	\$810	\$648	\$0	\$0	\$0	\$0	J	VXRAIL
GPUAMDFFS7150X2U	HCIA GPU AMD FIREPRO 57150X2 U	\$9,011	10%	\$8,110	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
GPUNVDIATESLAM10	HCIA GPU NVIDIA TESLA M10	\$6,406	10%	\$5,765	\$641	\$512	\$0	\$0	\$0	\$0	J	VXRAIL
GPUNVDIATESLAM10U	HCIA GPU NVIDIA TESLA M10 U	\$7,640	10%	\$6,876	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
GPUNVDIATESLAM60	HCIA GPU NVIDIA TESLA M60	\$12,824	10%	\$11,542	\$1,282	\$1,026	\$0	\$0	\$0	\$0	J	VXRAIL
GPUNVDIATESLAM60U	HCIA GPU NVIDIA TESLA M60 U	\$13,881	10%	\$12,493	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
INSTKIT1U1NRJ45	HCIA INSTALL KIT 10GBE RJ45 1U1N	\$99	10%	\$89	\$10	\$8	\$0	\$0	\$0	\$0	J	VXRAIL
INSTKIT1U1NSFP	HCIA INSTALL KIT 10GBE SFP 1U1N	\$60	10%	\$54	\$6	\$5	\$0	\$0	\$0	\$0	J	VXRAIL
INSTKIT2U1NRJ45	HCIA INSTALL KIT 10GBE RJ45 2U1N	\$99	10%	\$89	\$10	\$8	\$0	\$0	\$0	\$0	J	VXRAIL
INSTKIT2U1NSFP	HCIA INSTALL KIT 10GBE SFP 2U1N	\$60	10%	\$54	\$6	\$5	\$0	\$0	\$0	\$0	J	VXRAIL
INSTLKIT-10GE-RJ45	HCIA Field Install Kit 10GE RJ45	\$935	10%	\$842	\$94	\$75	\$0	\$0	\$0	\$0	J	VXRAIL
INSTLKIT-10GE-SFP+	HCIA Field Install Kit 10GE SFP+	\$706	10%	\$635	\$71	\$56	\$0	\$0	\$0	\$0	J	VXRAIL
INSTLKIT-1GE-RJ45	HCIA Field Install Kit 1GE RJ45	\$1,067	10%	\$960	\$107	\$85	\$0	\$0	\$0	\$0	J	VXRAIL
MEMLDIMM16GB	HCIA MEMORY 16GB RDIMM	\$566	10%	\$509	\$57	\$45	\$0	\$0	\$0	\$0	J	VXRAIL
MEMLDIMM16GBU	HCIA MEMORY 16GB RDIMM U	\$567	10%	\$510	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
MEMLDIMM32GB	HCIA MEMORY 32GB RDIMM	\$1,103	10%	\$993	\$110	\$88	\$0	\$0	\$0	\$0	J	VXRAIL
MEMLDIMM32GBU	HCIA MEMORY 32GB RDIMM U	\$1,103	10%	\$993	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
MEMLRDIMM64GB	HCIA MEMORY 64GB LRDIMM	\$2,744	10%	\$2,470	\$274	\$220	\$0	\$0	\$0	\$0	J	VXRAIL
MEMLRDIMM64GBU	HCIA MEMORY 64GB LRDIMM U	\$2,744	10%	\$2,470	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
ND08C17V40128RJ	ND 8C1.7GHZ 1XE5-2609V4 128GB 1GBE	\$11,414	10%	\$10,273	\$1,370	\$1,141	\$0	\$0	\$0	\$0	J	VXRAIL
ND08C17V40128RJU	ND 8C1.7GHZ 1XE5-2609V4 128GB 1GBE U	\$11,414	10%	\$10,273	\$1,370	\$1,141	\$0	\$0	\$0	\$0	J	VXRAIL
ND08C17V4064RJ	ND 8C1.7GHZ 1XE5-2609V4 64GB 1GBE	\$10,007	10%	\$9,006	\$1,201	\$1,001	\$0	\$0	\$0	\$0	J	VXRAIL
ND08C17V4064RJU	ND 8C1.7GHZ 1XE5-2609V4 64GB 1GBE U	\$10,007	10%	\$9,006	\$1,201	\$1,001	\$0	\$0	\$0	\$0	J	VXRAIL
ND16C21V4128RJ	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45	\$21,734	10%	\$19,561	\$2,608	\$2,173	\$0	\$0	\$0	\$0	J	VXRAIL
ND16C21V4128RJAF	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45 AF	\$21,734	10%	\$19,561	\$2,173	\$1,739	\$0	\$0	\$0	\$0	J	VXRAIL
ND16C21V4128RJAFU	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45 AF U	\$21,734	10%	\$19,561	\$2,173	\$1,739	\$0	\$0	\$0	\$0	J	VXRAIL
ND16C21V4128RJU	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45 U	\$21,734	10%	\$19,561	\$2,608	\$2,173	\$0	\$0	\$0	\$0	J	VXRAIL
ND16C21V4128SFP	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP	\$21,734	10%	\$19,561	\$2,173	\$1,739	\$0	\$0	\$0	\$0	J	VXRAIL
ND16C21V4128SFP AF	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP AF	\$21,734	10%	\$19,561	\$2,173	\$1,739	\$0	\$0	\$0	\$0	J	VXRAIL
ND16C21V4128SFP AFU	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP AF U	\$21,734	10%	\$19,561	\$2,173	\$1,739	\$0	\$0	\$0	\$0	J	VXRAIL
ND16C21V4128SFPU	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP U	\$21,734	10%	\$19,561	\$2,608	\$2,173	\$0	\$0	\$0	\$0	J	VXRAIL
ND16C21V4256RJ	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45	\$25,300	10%	\$22,770	\$3,036	\$2,530	\$0	\$0	\$0	\$0	J	VXRAIL
ND16C21V4256RJAF	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45 AF	\$25,300	10%	\$22,770	\$2,530	\$2,024	\$0	\$0	\$0	\$0	J	VXRAIL
ND16C21V4256RJAFU	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45 AF U	\$25,300	10%	\$22,770	\$2,530	\$2,024	\$0	\$0	\$0	\$0	J	VXRAIL
ND16C21V4256RJU	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45 U	\$25,300	10%	\$22,770	\$3,036	\$2,530	\$0	\$0	\$0	\$0	J	VXRAIL
ND16C21V4256SFP	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP	\$25,300	10%	\$22,770	\$3,036	\$2,530	\$0	\$0	\$0	\$0	J	VXRAIL
ND16C21V4256SFP AF	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP AF	\$25,300	10%	\$22,770	\$2,530	\$2,024	\$0	\$0	\$0	\$0	J	VXRAIL
ND16C21V4256SFP AFU	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP AF U	\$25,300	10%	\$22,770	\$2,530	\$2,024	\$0	\$0	\$0	\$0	J	VXRAIL
ND16C21V4256SFPU	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP U	\$25,300	10%	\$22,770	\$3,036	\$2,530	\$0	\$0	\$0	\$0	J	VXRAIL
ND16C21V4384RJ	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45	\$28,866	10%	\$25,979	\$3,464	\$2,887	\$0	\$0	\$0	\$0	J	VXRAIL
ND16C21V4384RJAF	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45 AF	\$28,866	10%	\$25,979	\$2,887	\$2,309	\$0	\$0	\$0	\$0	J	VXRAIL
ND16C21V4384RJAFU	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45 AF U	\$28,866	10%	\$25,979	\$2,887	\$2,309	\$0	\$0	\$0	\$0	J	VXRAIL

Table with columns: MODEL CODE, DESCRIPTION, EMC LIST PRICE USD, EPL DISCOUNT %, EPL NET PRICE, MNT ANNUAL (PREMIUM), MNT ANNUAL (STANDARD), MNT ANNUAL (BASIC), WARR UPG (PREMIUM), WARR UPG (STANDARD), DISCOUNT CLASS, FAMILY. Rows include various model codes like ND16C21V4384RJU and descriptions like ND 16C2.1GHZ 2XES-2620V4 384GB RJ45 U.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
ND32C21V4384SFP AFU	ND 32C2.1GHZ 2XE5-2683V4 384GB SFP AF U	\$43,772	10%	\$39,395	\$4,377	\$3,502	\$0	\$0	\$0	J	VXRAIL
ND32C21V4512SFP AF	ND 32C2.1GHZ 2XE5-2683V4 512GB SFP AF	\$47,601	10%	\$42,841	\$4,760	\$3,808	\$0	\$0	\$0	J	VXRAIL
ND32C21V4512SFP AFU	ND 32C2.1GHZ 2XE5-2683V4 512GB SFP AF U	\$47,601	10%	\$42,841	\$4,760	\$3,808	\$0	\$0	\$0	J	VXRAIL
NIC2X10GBERJPCFH	HCIA INTEL X540 FH PCIE 2X10GBE RJ45	\$786	10%	\$707	\$0	\$63	\$0	\$0	\$0	J	VXRAIL
NIC2X10GBERJPCFHU	HCIA INTEL X540 FH PCIE 2X10GBE RJ45 U	\$899	10%	\$809	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
NIC2X10GBERJPCIE	HCIA INTEL X540 LP PCIE 2X10GBE RJ45	\$786	10%	\$707	\$0	\$63	\$0	\$0	\$0	J	VXRAIL
NIC2X10GBERJPCIEU	HCIA INTEL X540 LP PCIE 2X10GBE RJ45 U	\$899	10%	\$809	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
NIC2X10GBSFPPCFH	HCIA INTEL X520 FH PCIE 2X10GBE SFP+	\$618	10%	\$556	\$62	\$49	\$0	\$0	\$0	J	VXRAIL
NIC2X10GBSFPPCFHU	HCIA INTEL X520 FH PCIE 2X10GBE SFP+ U	\$622	10%	\$560	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
NIC2X10GBSFPPCLP	HCIA INTEL X520 LP PCIE 2X10GBE SFP+	\$618	10%	\$556	\$62	\$49	\$0	\$0	\$0	J	VXRAIL
NIC2X10GBSFPPCLPU	HCIA INTEL X520 LP PCIE 2X10GBE SFP+ U	\$622	10%	\$560	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
NIC2X1E2X10ERJ	NIC NDC X540 DP 10Gb RJ45 +1350 DP 1GB	\$723	10%	\$651	\$72	\$58	\$0	\$0	\$0	J	VXRAIL
NIC2X1E2X10ERJU	NIC NDC X540 DP 10Gb RJ45 +1350 DP 1GB U	\$768	10%	\$691	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
NIC2X1E2X10ESFP	NIC NDC X520 DP 10Gb SFP +1350 DP 1GB	\$618	10%	\$556	\$62	\$49	\$0	\$0	\$0	J	VXRAIL
NIC2X1E2X10ESFPU	NIC NDC X520 DP 10Gb SFP +1350 DP 1GB U	\$618	10%	\$556	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
NIC4X10GBX710FHU	HCIA INTEL X710 FH PCIE 4X10GBE SFP+ U	\$1,073	10%	\$966	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
NICDPRJX550PCFH	HCIA INTEL X550 FH PCIE 2X10GBE RJ45	\$713	10%	\$642	\$71	\$57	\$0	\$0	\$0	J	VXRAIL
NICDPRJX550PCFHU	HCIA INTEL X550 FH PCIE 2X10GBE RJ45 U	\$830	10%	\$747	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
NICDPRJX550PCPL	HCIA INTEL X550 LP PCIE 2X10GBE RJ45	\$713	10%	\$642	\$71	\$57	\$0	\$0	\$0	J	VXRAIL
NICDPRJX550PCPLU	HCIA INTEL X550 LP PCIE 2X10GBE RJ45 U	\$830	10%	\$747	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
NICDPSFPX710PCFH	HCIA INTEL X710 FH PCIE 2X10GBE SFP+	\$781	10%	\$703	\$78	\$62	\$0	\$0	\$0	J	VXRAIL
NICDPSFPX710PCFHU	HCIA INTEL X710 FH PCIE 2X10GBE SFP+ U	\$859	10%	\$773	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
NICDPSFPX710PCPL	HCIA INTEL X710 LP PCIE 2X10GBE SFP+	\$781	10%	\$703	\$78	\$62	\$0	\$0	\$0	J	VXRAIL
NICDPSFPX710PCPLU	HCIA INTEL X710 LP PCIE 2X10GBE SFP+ U	\$859	10%	\$773	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
NICQPSFPX710PCFH	HCIA INTEL X710 FH PCIE 4X10GBE SFP+	\$975	10%	\$878	\$98	\$78	\$0	\$0	\$0	J	VXRAIL
PRES2603V406C17	HCIA PROC E5-2603 v4 6C 1.7GHZ 1ST	\$4,170	10%	\$3,753	\$500	\$417	\$0	\$0	\$0	J	VXRAIL
PRES2609V408C17	HCIA PROC E5-2609 v4 8C 1.7GHZ 1ST	\$4,313	10%	\$3,882	\$431	\$345	\$0	\$0	\$0	J	VXRAIL
PRES2620V408C-2	HCIA PROC E5-2620 v4 8C 2.1GHZ 2ND	\$5,426	10%	\$4,883	\$543	\$434	\$0	\$0	\$0	J	VXRAIL
PRES2620V408C21	HCIA PROC E5-2620 v4 8C 2.1GHZ 1ST	\$5,426	10%	\$4,883	\$543	\$434	\$0	\$0	\$0	J	VXRAIL
PRES2630V410C-2	HCIA PROC E5-2630 v4 10C 2.2GHZ 2ND	\$7,544	10%	\$6,790	\$754	\$604	\$0	\$0	\$0	J	VXRAIL
PRES2630V410C22	HCIA PROC E5-2630 v4 10C 2.2GHZ 1ST	\$7,544	10%	\$6,790	\$754	\$604	\$0	\$0	\$0	J	VXRAIL
PRES2637V404C-2	HCIA PROC E5-2637 v4 4C 3.5GHZ 2ND	\$6,245	10%	\$5,621	\$625	\$500	\$0	\$0	\$0	J	VXRAIL
PRES2637V404C35	HCIA PROC E5-2637 v4 4C 3.5GHZ 1ST	\$6,245	10%	\$5,621	\$625	\$500	\$0	\$0	\$0	J	VXRAIL
PRES2640V410C-2	HCIA PROC E5-2640 v4 10C 2.4GHZ 2ND	\$8,493	10%	\$7,644	\$849	\$679	\$0	\$0	\$0	J	VXRAIL
PRES2640V410C24	HCIA PROC E5-2640 v4 10C 2.4GHZ 1ST	\$8,493	10%	\$7,644	\$849	\$679	\$0	\$0	\$0	J	VXRAIL
PRES2650V412C-2	HCIA PROC E5-2650 v4 12C 2.2GHZ 2ND	\$9,486	10%	\$8,537	\$949	\$759	\$0	\$0	\$0	J	VXRAIL
PRES2650V412C22	HCIA PROC E5-2650 v4 12C 2.2GHZ 1ST	\$9,486	10%	\$8,537	\$949	\$759	\$0	\$0	\$0	J	VXRAIL
PRES2660V414C-2	HCIA PROC E5-2660 v4 14C 2.0GHZ 2ND	\$10,316	10%	\$9,284	\$1,032	\$825	\$0	\$0	\$0	J	VXRAIL
PRES2660V414C20	HCIA PROC E5-2660 v4 14C 2.0GHZ 1ST	\$10,316	10%	\$9,284	\$1,032	\$825	\$0	\$0	\$0	J	VXRAIL
PRES2667V408C-2	HCIA PROC E5-2667 v4 8C 3.2GHZ 2ND	\$10,646	10%	\$9,581	\$1,065	\$852	\$0	\$0	\$0	J	VXRAIL
PRES2667V408C32	HCIA PROC E5-2667 v4 8C 3.2GHZ 1ST	\$10,646	10%	\$9,581	\$1,065	\$852	\$0	\$0	\$0	J	VXRAIL
PRES2680V414C-2	HCIA PROC E5-2680 v4 14C 2.4GHZ 2ND	\$12,518	10%	\$11,266	\$1,252	\$1,001	\$0	\$0	\$0	J	VXRAIL
PRES2680V414C24	HCIA PROC E5-2680 v4 14C 2.4GHZ 1ST	\$12,518	10%	\$11,266	\$1,252	\$1,001	\$0	\$0	\$0	J	VXRAIL
PRES2683V416C-2	HCIA PROC E5-2683 v4 16C 2.1GHZ 2ND	\$12,665	10%	\$11,399	\$1,267	\$1,013	\$0	\$0	\$0	J	VXRAIL
PRES2683V416C21	HCIA PROC E5-2683 v4 16C 2.1GHZ 1ST	\$12,665	10%	\$11,399	\$1,267	\$1,013	\$0	\$0	\$0	J	VXRAIL
PRES2687VWV412C-2	HCIA PROC E5-2687W v4 12C 3.0GHZ 2ND	\$13,679	10%	\$12,311	\$1,368	\$1,094	\$0	\$0	\$0	J	VXRAIL
PRES2687VWV412C30	HCIA PROC E5-2687W v4 12C 3.0GHZ 1ST	\$13,679	10%	\$12,311	\$1,368	\$1,094	\$0	\$0	\$0	J	VXRAIL
PRES2690V414C-2	HCIA PROC E5-2690 v4 14C 2.6GHZ 2ND	\$13,860	10%	\$12,474	\$1,386	\$1,109	\$0	\$0	\$0	J	VXRAIL
PRES2690V414C26	HCIA PROC E5-2690 v4 14C 2.6GHZ 1ST	\$13,860	10%	\$12,474	\$1,386	\$1,109	\$0	\$0	\$0	J	VXRAIL
PRES2695V418C-2	HCIA PROC E5-2695 v4 18C 2.1GHZ 2ND	\$14,364	10%	\$12,928	\$1,436	\$1,149	\$0	\$0	\$0	J	VXRAIL
PRES2695V418C21	HCIA PROC E5-2695 v4 18C 2.1GHZ 1ST	\$14,364	10%	\$12,928	\$1,436	\$1,149	\$0	\$0	\$0	J	VXRAIL
PRES2697AV416C-2	HCIA PROC E5-2697A v4 16C 2.6GHZ 2ND	\$15,332	10%	\$13,799	\$1,533	\$1,227	\$0	\$0	\$0	J	VXRAIL
PRES2697AV416C26	HCIA PROC E5-2697A v4 16C 2.6GHZ 1ST	\$15,332	10%	\$13,799	\$1,533	\$1,227	\$0	\$0	\$0	J	VXRAIL
PRES2697V418C-2	HCIA PROC E5-2697 v4 18C 2.3GHZ 2ND	\$14,931	10%	\$13,438	\$1,493	\$1,194	\$0	\$0	\$0	J	VXRAIL
PRES2697V418C23	HCIA PROC E5-2697 v4 18C 2.3GHZ 1ST	\$14,931	10%	\$13,438	\$1,493	\$1,194	\$0	\$0	\$0	J	VXRAIL
PRES2698V420C-2	HCIA PROC E5-2698 v4 20C 2.2GHZ 2ND	\$16,013	10%	\$14,412	\$1,601	\$1,281	\$0	\$0	\$0	J	VXRAIL
PRES2698V420C22	HCIA PROC E5-2698 v4 20C 2.2GHZ 1ST	\$16,013	10%	\$14,412	\$1,601	\$1,281	\$0	\$0	\$0	J	VXRAIL
PRES2699V422C-2	HCIA PROC E5-2699 v4 22C 2.2GHZ 2ND	\$17,483	10%	\$15,735	\$1,748	\$1,399	\$0	\$0	\$0	J	VXRAIL
PRES2699V422C22	HCIA PROC E5-2699 v4 22C 2.2GHZ 1ST	\$17,483	10%	\$15,735	\$1,748	\$1,399	\$0	\$0	\$0	J	VXRAIL
PS1100W110220VAC	HCIA DUAL HOTPLG 1100W PS 100V-240VAC	\$824	10%	\$742	\$82	\$66	\$0	\$0	\$0	J	VXRAIL
PS1100W-48VDC	HCIA HOTPLG 1100W PS -48VDC	\$1,500	10%	\$1,350	\$150	\$120	\$0	\$0	\$0	J	VXRAIL
PWR13-14-4M-EMEA	C13-C14 PDU RACK PWR CRD 4M EMEA	\$30	10%	\$27	\$3	\$2	\$0	\$0	\$0	J	VXRAIL
Q-08C17V40128RJ	ND 8C1.7GHZ 1XE5-2609V4 128GB 1GBE	\$7,963	10%	\$7,167	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-08C17V4064RJ	ND 8C1.7GHZ 1XE5-2609V4 64GB 1GBE	\$6,556	10%	\$5,900	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-1200GB-HDD	HCIA 1.2TB 2.5" 10K RPM SAS 512bps	\$892	10%	\$803	\$89	\$71	\$0	\$0	\$0	J	VXRAIL
Q-1200PWR-SUPP	HCIA 1200W Power Supply	\$535	10%	\$481	\$53	\$43	\$0	\$0	\$0	J	VXRAIL
Q-12C128GB-RJ45	HCIA Node 12core CPU 128GBMem 10GE RJ45	\$10,474	10%	\$9,427	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-12C128GB-SFP+	HCIA Node 12core CPU 128GBMem 10GE SFP+	\$10,474	10%	\$9,427	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-12C192GB-RJ45	HCIA Node 12core CPU 192GBMem 10GE RJ45	\$12,013	10%	\$10,812	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-12C192GB-SFP+	HCIA Node 12core CPU 192GBMem 10GE SFP+	\$12,013	10%	\$10,812	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-12C256GB-RJ45-12	Node 12core CPU 256GBMem 10GE RJ45 12G	\$13,305	10%	\$11,975	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-12C256GB-SFP+-12	Node 12core CPU 256GBMem 10GE SFP+ 12G	\$13,305	10%	\$11,975	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-1600PWR-SUPP	HCIA 1600W Power Supply	\$701	10%	\$631	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-16C21V4128RJ	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45	\$12,991	10%	\$11,692	\$0	\$0	\$0	\$0	\$0	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
Q-16C21V4128RJAF	ND 16C2.1GHZ 2XES-2620V4 128GB RJ45 AF	\$12,991	10%	\$11,692	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-16C21V41285FP	ND 16C2.1GHZ 2XES-2620V4 128GB SFP	\$12,991	10%	\$11,692	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-16C21V41285FPAF	ND 16C2.1GHZ 2XES-2620V4 128GB SFP AF	\$12,991	10%	\$11,692	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-16C21V4256RJ	ND 16C2.1GHZ 2XES-2620V4 256GB RJ45	\$16,557	10%	\$14,901	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-16C21V4256RJAF	ND 16C2.1GHZ 2XES-2620V4 256GB RJ45 AF	\$16,557	10%	\$14,901	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-16C21V4256SFP	ND 16C2.1GHZ 2XES-2620V4 256GB SFP	\$16,557	10%	\$14,901	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-16C21V4256SFP AF	ND 16C2.1GHZ 2XES-2620V4 256GB SFP AF	\$16,557	10%	\$14,901	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-16C21V4384RJ	ND 16C2.1GHZ 2XES-2620V4 384GB RJ45	\$20,123	10%	\$18,111	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-16C21V4384RJAF	ND 16C2.1GHZ 2XES-2620V4 384GB RJ45 AF	\$20,123	10%	\$18,111	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-16C21V4384SFP	ND 16C2.1GHZ 2XES-2620V4 384GB SFP	\$20,123	10%	\$18,111	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-16C21V4384SFP AF	ND 16C2.1GHZ 2XES-2620V4 384GB SFP AF	\$20,123	10%	\$18,111	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-16C21V4512RJ	ND 16C2.1GHZ 2XES-2620V4 512GB RJ45	\$23,689	10%	\$21,320	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-16C21V4512RJAF	ND 16C2.1GHZ 2XES-2620V4 512GB RJ45 AF	\$23,689	10%	\$21,320	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-16C21V4512SFP	ND 16C2.1GHZ 2XES-2620V4 512GB SFP	\$23,689	10%	\$21,320	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-16C21V4512SFP AF	ND 16C2.1GHZ 2XES-2620V4 512GB SFP AF	\$23,689	10%	\$21,320	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-16C256GB-RJ45	HCIA Node 16core CPU 256GBMem 10GE RJ45	\$20,483	10%	\$18,435	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-16C256GB-RJ45-12	Node 16core CPU 256GBMem 10GE RJ45 12G	\$20,146	10%	\$18,131	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-16C256GB-SFP+	HCIA Node 16core CPU 256GBMem 10GE SFP+	\$20,483	10%	\$18,435	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-16C256GB-SFP+-12	Node 16core CPU 256GBMem 10GE SFP+ 12G	\$20,146	10%	\$18,131	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-16C512GB-RJ45	HCIA Node 16core CPU 512GBMem 10GE RJ45	\$28,276	10%	\$25,448	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-16C512GB-RJ45-12	Node 16core CPU 512GBMem 10GE RJ45 12G	\$28,354	10%	\$25,519	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-16C512GB-SFP+	HCIA Node 16core CPU 512GBMem 10GE SFP+	\$28,276	10%	\$25,448	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-16C512GB-SFP+-12	Node 16core CPU 512GBMem 10GE SFP+ 12G	\$28,354	10%	\$25,519	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-2000GB-HDD	HCIA 2.0TB 2.5"" 7.2K RPM SAS	\$1,541	10%	\$1,387	\$154	\$123	\$0	\$0	\$0	\$0	J	VXRAIL
Q-200G-SSD	2.5in 200GB SC+ HGST SSD QNTA	\$1,669	10%	\$1,502	\$167	\$134	\$0	\$0	\$0	\$0	J	VXRAIL
Q-20C22V4128RJ	ND 20C2.2GHZ 2XES-2630V4 128GB RJ45	\$15,997	10%	\$14,397	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-20C22V4128RJAF	ND 20C2.2GHZ 2XES-2630V4 128GB RJ45 AF	\$15,997	10%	\$14,397	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-20C22V41285FP	ND 20C2.2GHZ 2XES-2630V4 128GB SFP	\$15,997	10%	\$14,397	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-20C22V41285FPAF	ND 20C2.2GHZ 2XES-2630V4 128GB SFP AF	\$15,997	10%	\$14,397	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-20C22V4256RJ	ND 20C2.2GHZ 2XES-2630V4 256GB RJ45	\$19,826	10%	\$17,843	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-20C22V4256RJAF	ND 20C2.2GHZ 2XES-2630V4 256GB RJ45 AF	\$19,826	10%	\$17,843	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-20C22V4256SFP	ND 20C2.2GHZ 2XES-2630V4 256GB SFP	\$19,826	10%	\$17,843	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-20C22V4256SFP AF	ND 20C2.2GHZ 2XES-2630V4 256GB SFP AF	\$19,826	10%	\$17,843	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-20C22V4384RJ	ND 20C2.2GHZ 2XES-2630V4 384GB RJ45	\$23,655	10%	\$21,290	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-20C22V4384RJAF	ND 20C2.2GHZ 2XES-2630V4 384GB RJ45 AF	\$23,655	10%	\$21,290	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-20C22V4384SFP	ND 20C2.2GHZ 2XES-2630V4 384GB SFP	\$23,655	10%	\$21,290	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-20C22V4384SFP AF	ND 20C2.2GHZ 2XES-2630V4 384GB SFP AF	\$23,655	10%	\$21,290	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-20C22V4512RJ	ND 20C2.2GHZ 2XES-2630V4 512GB RJ45	\$27,483	10%	\$24,735	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-20C22V4512RJAF	ND 20C2.2GHZ 2XES-2630V4 512GB RJ45 AF	\$27,483	10%	\$24,735	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-20C22V4512SFP	ND 20C2.2GHZ 2XES-2630V4 512GB SFP	\$27,483	10%	\$24,735	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-20C22V4512SFP AF	ND 20C2.2GHZ 2XES-2630V4 512GB SFP AF	\$27,483	10%	\$24,735	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-20C256GB-RJ45	HCIA Node 20core CPU 256GBMem 10GE RJ45	\$27,551	10%	\$24,796	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-20C256GB-RJ45-12	Node 20core CPU 256GBMem 10GE RJ45 12G	\$27,214	10%	\$24,493	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-20C256GB-SFP+	HCIA Node 20core CPU 256GBMem 10GE SFP+	\$27,551	10%	\$24,796	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-20C256GB-SFP+-12	Node 20core CPU 256GBMem 10GE SFP+ 12G	\$27,214	10%	\$24,493	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-20C512GB-RJ45	HCIA Node 20core CPU 512GBMem 10GE RJ45	\$35,344	10%	\$31,810	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-20C512GB-RJ45-12	Node 20core CPU 512GBMem 10GE RJ45 12G	\$35,421	10%	\$31,879	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-20C512GB-SFP+	HCIA Node 20core CPU 512GBMem 10GE SFP+	\$35,344	10%	\$31,810	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-20C512GB-SFP+-12	Node 20core CPU 512GBMem 10GE SFP+ 12G	\$35,421	10%	\$31,879	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-24C22V4128RJAF	ND 24C2.2GHZ 2XES-2650V4 128GB RJ45 AF	\$20,944	10%	\$18,850	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-24C22V41285FPAF	ND 24C2.2GHZ 2XES-2650V4 128GB SFP AF	\$20,944	10%	\$18,850	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-24C22V4256RJAF	ND 24C2.2GHZ 2XES-2650V4 256GB RJ45 AF	\$24,772	10%	\$22,295	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-24C22V4256SFP AF	ND 24C2.2GHZ 2XES-2650V4 256GB SFP AF	\$24,772	10%	\$22,295	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-24C22V4384RJAF	ND 24C2.2GHZ 2XES-2650V4 384GB RJ45 AF	\$28,601	10%	\$25,741	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-24C22V4384SFP AF	ND 24C2.2GHZ 2XES-2650V4 384GB SFP AF	\$28,601	10%	\$25,741	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-24C22V4512RJAF	ND 24C2.2GHZ 2XES-2650V4 512GB RJ45 AF	\$32,429	10%	\$29,186	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-24C22V4512SFP AF	ND 24C2.2GHZ 2XES-2650V4 512GB SFP AF	\$32,429	10%	\$29,186	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-24C256GB-RJ45-12	Node 24core CPU 256GBMem 10GE RJ45 12G	\$29,950	10%	\$26,955	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-24C256GB-SFP+-12	Node 24core CPU 256GBMem 10GE SFP+ 12G	\$29,950	10%	\$26,955	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-24C512GB-RJ45-12	Node 24core CPU 512GBMem 10GE RJ45 12G	\$38,157	10%	\$34,341	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-24C512GB-SFP+-12	Node 24core CPU 512GBMem 10GE SFP+ 12G	\$38,157	10%	\$34,341	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-28C24V41285FPAF	ND 28C2.4GHZ 2XES-2680V4 128GB SFP AF	\$25,786	10%	\$23,207	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-28C24V4256SFP AF	ND 28C2.4GHZ 2XES-2680V4 256GB SFP AF	\$29,615	10%	\$26,654	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-28C24V4384SFP AF	ND 28C2.4GHZ 2XES-2680V4 384GB SFP AF	\$33,443	10%	\$30,099	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-28C24V4512SFP AF	ND 28C2.4GHZ 2XES-2680V4 512GB SFP AF	\$37,272	10%	\$33,545	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-28C256GB-RJ45-12	Node 28core CPU 256GBMem 10GE RJ45 12G	\$30,064	10%	\$27,058	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-28C256GB-SFP+-12	Node 28core CPU 256GBMem 10GE SFP+ 12G	\$30,064	10%	\$27,058	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-28C512GB-RJ45-12	Node 28core CPU 512GBMem 10GE RJ45 12G	\$38,271	10%	\$34,444	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-28C512GB-SFP+-12	Node 28core CPU 512GBMem 10GE SFP+ 12G	\$38,271	10%	\$34,444	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-32C21V41285FPAF	ND 32C2.1GHZ 2XES-2683V4 128GB SFP AF	\$26,728	10%	\$24,055	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-32C21V4256SFP AF	ND 32C2.1GHZ 2XES-2683V4 256GB SFP AF	\$30,556	10%	\$27,500	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-32C21V4384SFP AF	ND 32C2.1GHZ 2XES-2683V4 384GB SFP AF	\$34,385	10%	\$30,947	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-32C21V4512SFP AF	ND 32C2.1GHZ 2XES-2683V4 512GB SFP AF	\$38,214	10%	\$34,393	\$0	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-3800G-SSD	HCIA 3.8TB SSD in 2.5	\$8,906	10%	\$8,015	\$891	\$712	\$0	\$0	\$0	\$0	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
Q-400G-SSD	HCIA 400GB SSD in 2.5	\$3,027	10%	\$2,724	\$303	\$242	\$0	\$0	\$0	J	VXRAIL
Q-6C64GB-RJ45	HCIA Node Gcore CPU 64GBMem 1GE RJ45	\$5,908	10%	\$5,317	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
Q-800G-SSD	HCIA 800GB SSD in 2.5	\$5,325	10%	\$4,793	\$533	\$426	\$0	\$0	\$0	J	VXRAIL
Q-CHAS-1600PS-FN12	HCIA Chassis w/ 1600W PS and Fan 12G	\$4,816	10%	\$4,334	\$482	\$385	\$0	\$0	\$0	J	VXRAIL
Q-CHASSIS-1200PS12	HCIA Chassis w/ 1200 PS and Fan 12G	\$4,528	10%	\$4,075	\$453	\$362	\$0	\$0	\$0	J	VXRAIL
Q-CHASSIS-1600PS12	HCIA Chassis w/ 1600 PS and Fan 12G	\$4,816	10%	\$4,334	\$482	\$385	\$0	\$0	\$0	J	VXRAIL
Q-FAN	HCIA Fan	\$89	10%	\$80	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
RAILKIT1U1N	HCIA A8 READYRAILS 2-4 POST RACKS 1U1N	\$51	10%	\$46	\$5	\$4	\$0	\$0	\$0	J	VXRAIL
RAILKIT1U1NU	HCIA A8 ReadyRails 2-4 Post Racks 1U1N U	\$98	10%	\$88	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
RAILKIT2U1N	HCIA B4 READYRAILS 2-4 POST RACKS 2U1N	\$51	10%	\$46	\$5	\$4	\$0	\$0	\$0	J	VXRAIL
RAILKIT2U1NU	HCIA B4 ReadyRails 2-4 Post Racks 2U1N U	\$98	10%	\$88	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
RRAILKIT1UNCMMA	HCIA A7 READYRAILS II WITH CMA 1U1N	\$198	10%	\$178	\$20	\$16	\$0	\$0	\$0	J	VXRAIL
RRAILKIT1UNCMMAU	HCIA Cable Management Arm Only 1U1N U	\$98	10%	\$88	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
RRAILKIT1UNNOCMA	HCIA A7 READYRAILS II WITHOUT CMA 1U1N	\$156	10%	\$140	\$16	\$12	\$0	\$0	\$0	J	VXRAIL
RRAILKIT1UNNOCMAU	HCIA A7 ReadyRails II Without CMA 1U1N U	\$146	10%	\$131	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
RRAILKIT2UNCMMA	HCIA B6 READYRAILS II WITH CMA 2U1N	\$198	10%	\$178	\$20	\$16	\$0	\$0	\$0	J	VXRAIL
RRAILKIT2UNCMMAU	HCIA Cable Management Arm Only 2U1N U	\$98	10%	\$88	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
RRAILKIT2UNNOCMA	HCIA B6 READYRAILS II WITHOUT CMA 2U1N	\$156	10%	\$140	\$16	\$12	\$0	\$0	\$0	J	VXRAIL
RRAILKIT2UNNOCMAU	HCIA B6 ReadyRails II Without CMA 2U1N U	\$146	10%	\$131	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
SSD1600GB10WPD25	HCIA CACHE SSD 1600GB 10WPD 2.5 INCH	\$5,922	10%	\$5,330	\$592	\$474	\$0	\$0	\$0	J	VXRAIL
SSD1600GB10WPD25A	S470 CACHE SSD 1600GB 10WPD 2.5 INCH	\$5,922	10%	\$5,330	\$592	\$474	\$0	\$0	\$0	J	VXRAIL
SSD1600GB10WPD25AU	S470 CACHE SSD 1600GB 10WPD 2.5 INCH UPG	\$6,128	10%	\$5,515	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
SSD1600GB10WPD25U	HCIA CACHE SSD 1600GB 10WPD 2.5 INCH UPG	\$6,128	10%	\$5,515	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
SSD400GB10WPD25	HCIA CACHE SSD 400GB 10WPD 2.5 INCH	\$1,945	10%	\$1,751	\$195	\$156	\$0	\$0	\$0	J	VXRAIL
SSD400GB10WPD25A	S470 CACHE SSD 400GB 10WPD 2.5 INCH	\$1,945	10%	\$1,751	\$195	\$156	\$0	\$0	\$0	J	VXRAIL
SSD400GB10WPD25AU	S470 CACHE SSD 400GB 10WPD 2.5 INCH UPG	\$2,043	10%	\$1,839	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
SSD400GB10WPD25U	HCIA CACHE SSD 400GB 10WPD 2.5 INCH UPG	\$2,043	10%	\$1,839	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
SSD800GB10WPD25	HCIA CACHE SSD 800GB 10WPD 2.5 INCH	\$3,430	10%	\$3,087	\$343	\$274	\$0	\$0	\$0	J	VXRAIL
SSD800GB10WPD25A	S470 CACHE SSD 800GB 10WPD 2.5 INCH	\$3,430	10%	\$3,087	\$343	\$274	\$0	\$0	\$0	J	VXRAIL
SSD800GB10WPD25AU	S470 CACHE SSD 800GB 10WPD 2.5 INCH UPG	\$4,085	10%	\$3,677	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
SSD800GB10WPD25U	HCIA CACHE SSD 800GB 10WPD 2.5 INCH UPG	\$4,085	10%	\$3,677	\$0	\$0	\$0	\$0	\$0	J	VXRAIL
SYS6301U1N10D	VXRAIL E460 SYSTEM 10X2.5 D-SLTS	\$4,029	10%	\$3,626	\$483	\$403	\$0	\$0	\$0	J	VXRAIL
SYS6301U1N10DAF	VXRAIL E460F SYSTEM 10X2.5 D-SLTS AF	\$6,858	10%	\$6,172	\$686	\$549	\$0	\$0	\$0	J	VXRAIL
SYS7302U1N16D	VXRAIL P470 SYSTEM 16X2.5 D-SLTS	\$7,389	10%	\$6,650	\$887	\$739	\$0	\$0	\$0	J	VXRAIL
SYS7302U1N16DAF	VXRAIL P470F SYSTEM 16X2.5 D-SLTS AF	\$10,218	10%	\$9,196	\$1,022	\$817	\$0	\$0	\$0	J	VXRAIL
SYS7302U1NG16D	VXRAIL V470 SYSTEM 16X2.5 D-SLTS	\$7,389	10%	\$6,650	\$887	\$739	\$0	\$0	\$0	J	VXRAIL
SYS7302U1NG16DAF	VXRAIL V470F SYSTEM 16X2.5 D-SLTS AF	\$10,218	10%	\$9,196	\$1,022	\$817	\$0	\$0	\$0	J	VXRAIL
SYS73X2U1N12D	VXRAIL S470 SYSTEM 2X2.5 12X3.5 D-SLTS	\$7,494	10%	\$6,745	\$899	\$749	\$0	\$0	\$0	J	VXRAIL
TPM1.2MODULE	HCIA TPM 1.2 MODULE	\$62	10%	\$56	\$6	\$5	\$0	\$0	\$0	J	VXRAIL
TPM2.0MODULE	HCIA TPM 2.0 Module	\$62	10%	\$56	\$6	\$5	\$0	\$0	\$0	J	VXRAIL
VXRAIL-OPTIC-LR	Intel Ethernet SFP+ LR Optic - E10GSFP	\$1,646	10%	\$1,481	\$165	\$132	\$0	\$0	\$0	J	VXRAIL
VXRAIL-OPTIC-SR	Intel Ethernet SFP+ SR Optic - E10GSFP	\$526	10%	\$473	\$53	\$42	\$0	\$0	\$0	J	VXRAIL
XCVRSFSPSR1G10G	TRANSCEIVER SFP LC SR 1G 10G	\$303	10%	\$273	\$30	\$24	\$0	\$0	\$0	J	VXRAIL
X02-FC-10M	Xtremio - FC Cable 10m (EMC OEM Products)	\$202	15%	\$172	\$0	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X02-FC-1M	Xtremio - FC Cable 1m (EMC OEM Products)	\$160	15%	\$136	\$0	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X02-FC-3M	Xtremio - FC Cable 3m (EMC OEM Products)	\$174	15%	\$148	\$0	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X02-IBSW	Xtremio - IB SWITCH (EMC OEM Products)	\$20,900	15%	\$17,765	\$1,045	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X02-IBSW-F	Xtremio - IB SWITCH -FLD (EMC OEM Products)	\$20,900	15%	\$17,765	\$1,045	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X02-IBSW-U	XTREMIO - IB SWITCH UPG (EMC OEM Products)	\$20,900	15%	\$17,765	\$1,045	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X02-ISCSI-10M	Xtremio - iSCSI Cable 10m (EMC OEM Products)	\$202	15%	\$172	\$0	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X02-ISCSI-1M	Xtremio - iSCSI Cable 1m (EMC OEM Products)	\$160	15%	\$136	\$0	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X02-ISCSI-3M	Xtremio - iSCSI Cable 3m (EMC OEM Products)	\$174	15%	\$148	\$0	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X02-012-400-E-U	Xtremio Starter X-Brick (5TB) Exp Kit	\$155,000	25%	\$116,250	\$15,500	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-D13-400-E	XTREMIO -13X400GB FLASH DRV ENC OE SW	\$225,000	25%	\$168,750	\$22,500	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-D13-400-E-F	XTREMIO 13X400GB FLASH DRV ENC FLD OE SW	\$225,000	25%	\$168,750	\$22,500	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-DISP-2M-KIT	Xtremio 2m Dispersion Kit	\$660	25%	\$495	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-DISP-5M-KIT	Xtremio 5m Dispersion Kit	\$1,300	25%	\$975	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-KIT-01-C	Xtremio EMC to Cust Rail conv kit single	\$4,500	25%	\$3,375	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-KIT-02-C	Xtremio EMC to Cust Rail conv kit dual	\$10,500	25%	\$7,875	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-KIT-04-C	Xtremio EMC to Cust Rail conv kit quad	\$18,500	25%	\$13,875	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-KIT-06-C	Xtremio EMC to Cust Rail conv kit six	\$24,500	25%	\$18,375	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-KIT-08-C	Xtremio EMC to Cust Rail conv kit eight	\$28,500	25%	\$21,375	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-MNGT	Xtremio - MGMT SERVER W/ SOFTWARE	\$15,480	25%	\$11,610	\$1,548	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-MNGT-F	Xtremio - MGMT SERVER W/ SOFTWARE - FLD	\$15,480	25%	\$11,610	\$1,548	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-MNGT-U	XTREMIO - MGMT SERVER W/ SW UPG	\$15,480	25%	\$11,610	\$1,548	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-PWD-RSS-44U	Power cord for North America & Japan	\$1,800	25%	\$1,350	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-PWD-USS-44U	Power cord for North America & Japan	\$830	25%	\$623	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-PW-RSS	For North America & Japan	\$1,530	25%	\$1,148	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-PW-USS	For North America & Japan	\$800	25%	\$600	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-RACK-40U	Xtremio - 40U Cabinet	\$3,915	25%	\$2,936	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-RACK-40U-BEAST	Xtremio - 40U Cabinet Beast fillers	\$6,500	25%	\$4,875	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-RACK-44U	Xtremio - 44U Cabinet std fillers	\$7,350	25%	\$5,513	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-UPS-220FP	Xtremio - UPS 220V - FLD - Secondary	\$3,573	25%	\$2,680	\$357	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-UPS-220P	Xtremio - UPS 220V - Secondary	\$3,573	25%	\$2,680	\$357	\$0	\$0	\$0	\$0	XT	XT HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Pricing					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
X2-PWR-SINGLE-RS	XtremIO- Single Phase Power RS NA & JP	\$4,300	25%	\$3,225	\$0	\$0	\$0	\$0	\$0	\$0	X2	XT HARDWARE
X2-PWR-SINGLE-US	XtremIO - Single Phase Power NA & JP	\$1,800	25%	\$1,350	\$0	\$0	\$0	\$0	\$0	\$0	X2	XT HARDWARE
XIO-RPHWX-G6T-D	Dell RPA for XtremIO	\$19,250	25%	\$14,438	\$1,925	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-MNGT-UFD	XMS Field Upgrade	\$15,480	25%	\$11,610	\$1,548	\$0	\$0	\$0	\$0	\$0	XT	XT HARFWARE
X02-TRANSFMR-U-FD	1800VA ISOLATION STATION	\$9,950	25%	\$7,463	\$995	\$0	\$0	\$0	\$0	\$0	XT	XT HARFWARE
450-001-509	VIPR Suite XIO 5TB-ID	\$6,310	25%	\$4,733	\$1,136	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
450-001-510	VIPR Suite XIO 5TB UPG-ID	\$4,170	25%	\$3,128	\$751	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
450-001-511	VIPR Suite XIO 10TB-ID	\$12,620	25%	\$9,465	\$2,272	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
450-001-512	VIPR Suite XIO 20TB-ID	\$25,240	25%	\$18,930	\$4,543	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
450-001-513	VIPR Suite XIO 40TB-ID	\$50,470	25%	\$37,853	\$9,085	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-105-744	RP/EX LOC 10TB XtremIO X-BRICK-ID	\$34,645	25%	\$25,984	\$6,236	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-105-745	RP/EX LOC 20TB XtremIO X-BRICK-ID	\$51,610	25%	\$38,708	\$9,290	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-105-746	RP/EX LOC 10TB Starter X-Brick 5TB-ID	\$25,000	25%	\$18,750	\$4,500	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-105-747	RP/EX LOC 10TB Starter X-Brick 5TB UG-ID	\$16,070	25%	\$12,053	\$2,893	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-105-748	RP/EX REM 10TB XtremIO X-BRICK-ID	\$41,570	25%	\$31,178	\$7,483	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-105-749	RP/EX REM 20TB XtremIO X-BRICK-ID	\$61,925	25%	\$46,444	\$11,147	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-105-750	RP/EX REM 10TB Starter X-Brick 5TB-ID	\$30,000	25%	\$22,500	\$5,400	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-105-751	RP/EX REM 10TB Starter X-Brick 5TB UG-ID	\$19,285	25%	\$14,464	\$3,471	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-106-441	RP/EX LOC VPLX 10TB Strtr X-Brick 5TB-ID	\$25,000	25%	\$18,750	\$4,500	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-106-442	RP/EX LOC VPLX 10TB Strtr X-Brk 5TBUG-ID	\$16,070	25%	\$12,053	\$2,893	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-106-443	RP/EX REM VPLX 10TB Strtr X-Brick 5TB-ID	\$30,000	25%	\$22,500	\$5,400	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-106-444	RP/EX REM VPLX 10TB Strtr X-Brk 5TBUG-ID	\$19,285	25%	\$14,464	\$3,471	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-106-716	RP/EX LOC 40TB XtremIO X-BRICK-ID	\$100,185	25%	\$75,139	\$18,033	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-106-717	RP/EX REM 40TB XtremIO X-BRICK-ID	\$120,205	25%	\$90,154	\$21,637	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-106-905	APPSYNC 5 TB X-Brick-ID	\$6,850	25%	\$5,138	\$1,233	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-106-906	APPSYNC 5 TB X-Brick UPG-ID	\$4,521	25%	\$3,391	\$814	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-106-907	APPSYNC 10 TB X-Brick-ID	\$13,690	25%	\$10,268	\$2,464	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-106-908	APPSYNC 20 TB X-Brick-ID	\$27,380	25%	\$20,535	\$4,928	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-107-738	XtremIO-RP REM Starter X-Brick 5TB UG-ID	\$1,300	25%	\$975	\$234	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-107-739	XtremIO-RP REM Starter X-Brk 5TB-ID	\$1,200	25%	\$900	\$216	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-107-740	XtremIO-RP REM 10TB X-BRICK-ID	\$2,500	25%	\$1,875	\$450	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-107-741	XtremIO-RP REM 20TB X-BRICK-ID	\$8,500	25%	\$6,375	\$1,530	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-107-742	XtremIO-RP REM 40TB X-BRICK-ID	\$20,000	25%	\$15,000	\$3,600	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-107-806	APPSYNC 40 TB X-Brick-ID	\$54,760	25%	\$41,070	\$9,857	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-107-979	RP REM for 10TB Starter X-Brick UPG-ID	\$28,800	25%	\$21,600	\$5,184	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-107-980	RP REM for 10TB XtremIO X-BRICK UPG-ID	\$39,070	25%	\$29,303	\$7,033	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-107-981	RP REM for 20TB XtremIO X-BRICK UPG-ID	\$53,425	25%	\$40,069	\$9,617	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-107-982	RP REM for 40TB XtremIO X-Brick UPG-ID	\$100,205	25%	\$75,154	\$18,037	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-110-791	VIPR SRM XIO 10TB NODE-ID	\$9,900	25%	\$7,425	\$1,782	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-110-792	VIPR SRM XIO 20TB NODE-ID	\$19,790	25%	\$14,843	\$3,562	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-110-825	VIPR SRM XIO 40TB NODE-ID	\$39,570	25%	\$29,678	\$7,123	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-110-826	VIPR SRM XIO 5TB NODE-ID	\$4,950	25%	\$3,713	\$891	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-110-827	VIPR SRM XIO 5TB UPG NODE-ID	\$3,270	25%	\$2,453	\$589	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
XTREMIO-RP-HW-G6T	XtremIO-RP appliance GEN6-TAA	\$19,250	25%	\$14,438	\$1,925	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
X2-HD-SWITCH	XtremIO X2-R InfiniBand Switch Fac (EMC OEM Products)	\$30,000	15%	\$25,500	\$1,500	\$1,050	\$0	\$0	\$0	\$0	E	XT2 3RD PARTY HW
X2-HD-SWITCH-FD	XtremIO X2-R InfiniBand Switch Fld (EMC OEM Products)	\$30,000	15%	\$25,500	\$1,500	\$1,050	\$0	\$0	\$0	\$0	E	XT2 3RD PARTY HW
X2-SD-SWITCH	XtremIO X2-S InfiniBand Switch Fac (EMC OEM Products)	\$13,500	15%	\$11,475	\$675	\$473	\$0	\$0	\$0	\$0	E	XT2 3RD PARTY HW
X2-SD-SWITCH-FD	XtremIO X2-S InfiniBand Switch Fld (EMC OEM Products)	\$13,500	15%	\$11,475	\$675	\$473	\$0	\$0	\$0	\$0	E	XT2 3RD PARTY HW
X2-10G-LR-KIT	XtremIO - 10GbE LR Kit	\$1,500	25%	\$1,125	\$0	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
X2-16GB-FC-LR-KIT	XtremIO - 16G FC LR Kit	\$4,000	25%	\$3,000	\$0	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
X2-1920-6SSD	XtremIO X2-R 1.92TB SAS 6SSD Fac	\$99,000	25%	\$74,250	\$9,900	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
X2-1920-6SSD-FD	XtremIO X2-R 1.92TB SAS 6SSD Fld	\$99,000	25%	\$74,250	\$9,900	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
X2-1920-6SSD-U	XtremIO X2-R 1.92TB SAS 6SSD UG	\$119,000	25%	\$89,250	\$11,900	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
X2-400-6SSD	XtremIO X2-S 400GB SAS 6SSD Fac	\$27,500	25%	\$20,625	\$2,750	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
X2-400-6SSD-FD	XtremIO X2-S 400GB SAS 6SSD Fld	\$27,500	25%	\$20,625	\$2,750	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
X2-PWR-DELTA-RS	X2 - 3-Phase Delta Power Rus Stow NA&JP	\$4,300	25%	\$3,225	\$0	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
X2-PWR-DELTA-US	X2 - 3-Phase Delta Power NA&JP	\$3,700	25%	\$2,775	\$0	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
X2-PWR-WYE-US	XtremIO - 3-Phase Wye Power NA & JP	\$1,800	25%	\$1,350	\$0	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
X2-RACK-D-40U	XtremIO- 40U Deep Cabinet 3-Phase Delta	\$5,800	25%	\$4,350	\$0	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
X2-RACK-S-40U	XtremIO - 40U Deep Cabinet Single Phase	\$4,700	25%	\$3,525	\$0	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
X2-RACK-Y-40U	XtremIO - 40U Deep Cabinet 3-Phase Wye	\$5,800	25%	\$4,350	\$0	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
X2-XMS	XtremIO X2 Physical Mgmt Server Fac	\$23,500	25%	\$17,625	\$2,350	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
X2-XMS-FD	XtremIO X2 Physical Mgmt Server Fld	\$23,500	25%	\$17,625	\$2,350	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
X2-XMS-U	XtremIO X2 Physical Mgmt Server UG	\$23,500	25%	\$17,625	\$2,350	\$0	\$0	\$0	\$0	\$0	X2	XT2 HARDWARE
450-001-625	VIPR Suite for XIO X2-XS-CB	\$980	25%	\$735	\$176	\$0	\$0	\$0	\$0	\$0	X2	XT2 SOFTWARE
450-001-626	VIPR Suite for XIO X2-XR-CB	\$980	25%	\$735	\$176	\$0	\$0	\$0	\$0	\$0	X2	XT2 SOFTWARE
456-112-979	RP/EX Local for XIO-X2 LIC=CC	\$2,400	25%	\$1,800	\$432	\$0	\$0	\$0	\$0	\$0	X2	XT2 SOFTWARE
456-112-980	RP/EX Remote for XIO-X2 LIC=CC	\$2,400	25%	\$1,800	\$432	\$0	\$0	\$0	\$0	\$0	X2	XT2 SOFTWARE
456-113-084	AppSync ADV For XtremIO X2S LIC = CB	\$770	25%	\$578	\$139	\$0	\$0	\$0	\$0	\$0	X2	XT2 SOFTWARE
456-113-085	AppSync ADV For XtremIO X2R LIC = CB	\$770	25%	\$578	\$139	\$0	\$0	\$0	\$0	\$0	X2	XT2 SOFTWARE
458-002-048	VIPR SRM for XIO X2-XS-CB	\$770	25%	\$578	\$139	\$0	\$0	\$0	\$0	\$0	X2	XT2 SOFTWARE
458-002-049	VIPR SRM for XIO X2-XR-CB	\$770	25%	\$578	\$139	\$0	\$0	\$0	\$0	\$0	X2	XT2 SOFTWARE
458-002-165	RecoverPoint Basic for X2-S-ID	\$11,300	25%	\$8,475	\$2,034	\$0	\$0	\$0	\$0	\$0	X2	XT2 SOFTWARE
458-002-166	RecoverPoint Basic for X2-R-ID	\$50,000	25%	\$37,500	\$9,000	\$0	\$0	\$0	\$0	\$0	X2	XT2 SOFTWARE