

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
A2-12-RE	ATMOS G2 PLATFORM BASE	\$21,207	26%	\$15,693	\$0	\$0	\$0	\$0	\$0	\$0	PM
A2-8-RE	ATMOS G2 PLATFORM BASE	\$24,310	26%	\$17,989	\$0	\$0	\$0	\$0	\$0	\$0	PM
A2-T-RC	ATMOS G2 PLATFORM BASE	\$4,650	26%	\$3,441	\$0	\$0	\$0	\$0	\$0	\$0	PM
A2-T-RE	ATMOS G2 PLATFORM BASE	\$8,235	26%	\$6,094	\$0	\$0	\$0	\$0	\$0	\$0	PM
A3D-ND30-T1	ATMOS G3D PLATFORM NODE 30 DISK 1T	\$23,900	26%	\$17,686	\$2,390	\$1,673	\$0	\$717	\$0	\$0	PM
A3D-ND30-T2	ATMOS G3D PLATFORM NODE 30 DISK 2T	\$36,700	26%	\$27,158	\$3,670	\$2,569	\$0	\$1,101	\$0	\$0	PM
A3D-ND30-T4	ATMOS G3D PLATFORM NODE 30 DISK 4T	\$53,635	26%	\$39,690	\$5,364	\$3,754	\$0	\$1,609	\$0	\$0	PM
A3D-ND60-T2	ATMOS G3D PLATFORM NODE 60 DISK 2T	\$66,600	26%	\$49,284	\$6,660	\$4,662	\$0	\$1,998	\$0	\$0	PM
A3D-ND60-T3	ATMOS G3D PLATFORM NODE 60 DISK 3T	\$93,575	26%	\$69,246	\$9,358	\$6,550	\$0	\$2,807	\$0	\$0	PM
A3D-ND60-T4	ATMOS G3D PLATFORM NODE 60 DISK 4T	\$97,750	26%	\$72,335	\$9,775	\$6,843	\$0	\$2,933	\$0	\$0	PM
A3F-ND15-T1	ATMOS G3F PLATFORM NODE 15 DISK 1T	\$14,300	26%	\$10,582	\$1,430	\$1,001	\$0	\$429	\$0	\$0	PM
A3F-ND15-T2	ATMOS G3F PLATFORM NODE 15 DISK 2T	\$21,800	26%	\$16,132	\$2,180	\$1,526	\$0	\$654	\$0	\$0	PM
A3F-ND15-T4	ATMOS G3F PLATFORM NODE 15 DISK 4T	\$37,500	26%	\$27,750	\$3,750	\$2,625	\$0	\$1,125	\$0	\$0	PM
CDP-SW-B-T00	ATMOS CDP CAP 1TB (101-500TB)	\$175	26%	\$130	\$32	\$28	\$25	\$0	\$0	\$0	DM
CDP-SW-B-T01	ATMOS CDP CAP 1TB (501-1500TB)	\$125	26%	\$93	\$23	\$20	\$18	\$0	\$0	\$0	DM
CDP-SW-B-T02	ATMOS CDP CAP 1TB (1501-4500TB)	\$105	26%	\$78	\$19	\$17	\$15	\$0	\$0	\$0	DM
CDP-SW-B-T03	ATMOS CDP CAP 1TB (4501-9500TB)	\$84	26%	\$62	\$15	\$13	\$12	\$0	\$0	\$0	DM
CDP-SW-B-T04	ATMOS CDP CAP 1TB (9500TB+)	\$70	26%	\$52	\$13	\$11	\$10	\$0	\$0	\$0	DM
CDP-SW-SOL-S	ATMOS CDP BASE & CAP 100TB	\$20,940	26%	\$15,496	\$3,769	\$3,350	\$2,932	\$0	\$0	\$0	DM
COS-SW-C-T01	ATMOS SW CAP 1TB (501-1500TB)	\$523	26%	\$387	\$94	\$84	\$73	\$0	\$0	\$0	DM
COS-SW-C-T02	ATMOS SW CAP 1TB (1501-4500TB)	\$477	26%	\$353	\$86	\$76	\$67	\$0	\$0	\$0	DM
COS-SW-C-T03	ATMOS SW CAP 1TB (4501-9500TB)	\$432	26%	\$320	\$78	\$69	\$60	\$0	\$0	\$0	DM
COS-SW-C-T04	ATMOS SW CAP 1TB (9500TB+)	\$397	26%	\$294	\$71	\$64	\$56	\$0	\$0	\$0	DM
COS-SW-SOL	ATMOS SW BASE 1TB (1-500TB)	\$558	26%	\$413	\$100	\$89	\$78	\$0	\$0	\$0	DM
VE-COS-C-T01	ATMOS VE CAP 1TB (501-1500TB)	\$523	26%	\$387	\$94	\$84	\$73	\$0	\$0	\$0	DM
VE-COS-C-T02	ATMOS VE CAP 1TB (1501-4500TB)	\$477	26%	\$353	\$86	\$76	\$67	\$0	\$0	\$0	DM
VE-COS-C-T03	ATMOS VE CAP 1TB (4501-9500TB)	\$432	26%	\$320	\$78	\$69	\$60	\$0	\$0	\$0	DM
VE-COS-C-T04	ATMOS VE CAP 1TB (9500TB+)	\$397	26%	\$294	\$71	\$64	\$56	\$0	\$0	\$0	DM
VE-COS-SW-SOL	ATMOS VE BASE 1TB (1-500TB)	\$558	26%	\$413	\$100	\$89	\$78	\$0	\$0	\$0	DM
AVM1200FG4S	AVAMAR G4S M1200 STORAGE NODE FLD INST	\$24,250	26%	\$17,945	\$2,425	\$1,698	\$0	\$728	\$0	\$0	PM
AVM1200FG4ST	AVAMAR G4S M1200 STGNODE FLD INST RR	\$24,250	26%	\$17,945	\$2,425	\$1,698	\$0	\$728	\$0	\$0	PM
AVM1200FG4T	AVAMAR G4T M1200 NODE FLD INSTL	\$24,250	26%	\$17,945	\$2,425	\$1,698	\$0	\$728	\$0	\$0	PM
AVM1200MG4S	AVAMAR G4S M1200 STORAGE NODE MFG INST	\$24,250	26%	\$17,945	\$2,425	\$1,698	\$0	\$728	\$0	\$0	PM
AVM1200MG4ST	AVAMAR GEN4S M1200 NODE MFG INST RR	\$24,250	26%	\$17,945	\$2,425	\$1,698	\$0	\$728	\$0	\$0	PM
AVM1200MG4T	AVAMAR G4T M1200 NODE MANF INSTL	\$24,250	26%	\$17,945	\$2,425	\$1,698	\$0	\$728	\$0	\$0	PM
AVM1200UG4T	AVAMAR G4T M1200 UPGRD FLD INSTL	\$30,313	26%	\$22,432	\$3,031	\$2,122	\$0	\$909	\$0	\$0	PM
AVM19CBIINTG4S	AVAMAR G4S INTERNAL 19-CABLE BUNDLE	\$200	26%	\$148	\$0	\$0	\$0	\$0	\$0	\$0	PM
AVM1TBRN	TELCO RAIL FOR NODES	\$400	26%	\$296	\$0	\$0	\$0	\$0	\$0	\$0	PM
AVM1TBRSW	TELCO RAIL FOR SWITCH	\$300	26%	\$222	\$0	\$0	\$0	\$0	\$0	\$0	PM
AVM2400FG4S	AVAMAR G4S M2400 STORAGE NODE FLD INST	\$45,250	26%	\$33,485	\$4,525	\$3,168	\$0	\$1,358	\$0	\$0	PM
AVM2400FG4ST	AVAMAR G4S M2400 STG NODE FLD INST RR	\$45,250	26%	\$33,485	\$4,525	\$3,168	\$0	\$1,358	\$0	\$0	PM
AVM2400FG4T	AVAMAR G4T M2400 NODE FLD INSTL	\$45,250	26%	\$33,485	\$4,525	\$3,168	\$0	\$1,358	\$0	\$0	PM
AVM2400MG4S	AVAMAR G4S M2400 STORAGE NODE MFG INST	\$45,250	26%	\$33,485	\$4,525	\$3,168	\$0	\$1,358	\$0	\$0	PM
AVM2400MG4ST	AVAMAR GEN4S M2400 NODE MFG INST RR	\$45,250	26%	\$33,485	\$4,525	\$3,168	\$0	\$1,358	\$0	\$0	PM
AVM2400MG4T	AVAMAR G4T M2400 NODE MANF INSTL	\$45,250	26%	\$33,485	\$4,525	\$3,168	\$0	\$1,358	\$0	\$0	PM
AVM2400UG4T	AVAMAR G4T M2400 UPGRD FLD INSTL	\$56,563	26%	\$41,857	\$5,656	\$3,959	\$0	\$1,697	\$0	\$0	PM
AVM600FG4S	AVAMAR G4S M600 STORAGE NODE FLD INST	\$14,250	26%	\$10,545	\$1,425	\$998	\$0	\$428	\$0	\$0	PM
AVM600FG4ST	AVAMAR G4S M600 STG NODE FLD INST RR	\$14,250	26%	\$10,545	\$1,425	\$998	\$0	\$428	\$0	\$0	PM
AVM600FG4T	AVAMAR G4T M600 NODE FLD INSTL	\$14,250	26%	\$10,545	\$1,425	\$998	\$0	\$428	\$0	\$0	PM
AVM600MG4S	AVAMAR G4S M600 STORAGE NODE MFG INST	\$14,250	26%	\$10,545	\$1,425	\$998	\$0	\$428	\$0	\$0	PM
AVM600MG4ST	AVAMAR GEN4S M600 NODE MFG INST RR	\$14,250	26%	\$10,545	\$1,425	\$998	\$0	\$428	\$0	\$0	PM
AVM600MG4T	AVAMAR G4T M600 NODE MANF INSTL	\$14,250	26%	\$10,545	\$1,425	\$998	\$0	\$428	\$0	\$0	PM
AVM600UG4T	AVAMAR G4T M600 UPGRD FLD INSTL	\$17,813	26%	\$13,182	\$1,781	\$1,247	\$0	\$534	\$0	\$0	PM
AVM6CBLEXT	6 NODE LONG CABLE BNDL EXTERNAL ROUTING	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0	\$0	PM
AVM6CBLINT	6 NODE SHORT CABLE BNDL INTERNAL ROUTING	\$100	26%	\$74	\$0	\$0	\$0	\$0	\$0	\$0	PM
AVMA1200FG4S	AVAMAR G4S M1200 STORAGE NODE FLD INST	\$24,250	26%	\$17,945	\$2,425	\$1,698	\$0	\$728	\$0	\$0	PM
AVMA1200FG4ST	AVAMAR G4S M1200 STG NODE FLD INST RR	\$24,250	26%	\$17,945	\$2,425	\$1,698	\$0	\$728	\$0	\$0	PM
AVMA1200FG4T	AVAMAR G4T M1200 SVR FLD INSTL	\$24,250	26%	\$17,945	\$2,425	\$1,698	\$0	\$728	\$0	\$0	PM
AVMA2400FG4S	AVAMAR G4S M2400 STORAGE NODE FLD INST	\$45,250	26%	\$33,485	\$4,525	\$3,168	\$0	\$1,358	\$0	\$0	PM
AVMA2400FG4ST	AVAMAR G4S M2400 STG NODE FLD INST RR	\$45,250	26%	\$33,485	\$4,525	\$3,168	\$0	\$1,358	\$0	\$0	PM

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					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
AVMA2400FG4T	AVAMAR G4T M2400 SVR FLD INSTL	\$45,250	26%	\$33,485	\$4,525	\$3,168	\$0	\$1,358	\$0	PM
AVMA600FG4S	AVAMAR G4S M600 STORAGE NODE FLD INST	\$14,250	26%	\$10,545	\$1,425	\$998	\$0	\$428	\$0	PM
AVMA600FG4ST	AVAMAR G4S M600 STG NODE FLD INST RR	\$14,250	26%	\$10,545	\$1,425	\$998	\$0	\$428	\$0	PM
AVMA600FG4T	AVAMAR G4T M600 SVR FLD INSTL	\$14,250	26%	\$10,545	\$1,425	\$998	\$0	\$428	\$0	PM
AVMACC10FG4S	AVAMAR G4S NDMP ACCEL 10GBE FLD INST	\$15,700	26%	\$11,618	\$1,570	\$1,099	\$0	\$471	\$0	PM
AVMACC10FG4T	AVAMAR G4T ACCELERATOR 10GB FLD INSTL	\$14,000	26%	\$10,360	\$1,400	\$980	\$0	\$420	\$0	PM
AVMACCFG4S	AVAMAR G4S NDMP ACCELERATOR FLD INST	\$14,000	26%	\$10,360	\$1,400	\$980	\$0	\$420	\$0	PM
AVMACCFG4ST	AVAMAR G4S NDMP ACCELERATOR FLD INST RR	\$14,000	26%	\$10,360	\$1,400	\$980	\$0	\$420	\$0	PM
AVMCOMFG4S	Avamar Gen4S Int Comm Module (Fld Inst)	\$4,000	26%	\$2,960	\$400	\$280	\$0	\$120	\$0	PM
AVMCOMG4S	AVAMAR G4S INTERNAL COMM MODULE	\$4,000	26%	\$2,960	\$400	\$280	\$0	\$120	\$0	PM
AVMCOMG4SF-1	AVAMAR GEN4S INT COMM MODULE SW FLD INST	\$4,000	26%	\$2,960	\$400	\$280	\$0	\$120	\$0	PM
AVMCOMG4SM-1	AVAMAR GEN4S INT COMM MODULE SW FAC INST	\$4,000	26%	\$2,960	\$400	\$280	\$0	\$120	\$0	PM
AVMCOMG4TF	AVAMAR G4T COMM MODULE FLD INSTL	\$4,000	26%	\$2,960	\$400	\$280	\$0	\$120	\$0	PM
AVMCOMG4TM	AVAMAR G4T COMM MODULE MANF INSTL	\$4,000	26%	\$2,960	\$400	\$280	\$0	\$120	\$0	PM
AVMCOMKIT4S-1	AVAMAR GEN4S COMM RAIL INSTALL KIT	\$200	26%	\$148	\$0	\$0	\$0	\$0	\$0	PM
AVMCOMKIT4T	AVAMAR G4T COMM MODULE INSTALL KIT	\$200	26%	\$148	\$20	\$14	\$0	\$6	\$0	PM
AVMCOMKITG4S	AVAMAR G4S COM INSTALL KIT	\$200	26%	\$148	\$0	\$0	\$0	\$0	\$0	PM
AVMMAFG4S	AVAMAR G4S MEDIA ACCESS FLD INST	\$45,250	26%	\$33,485	\$4,525	\$3,168	\$0	\$1,358	\$0	PM
AVMRACKG4	AVAMAR GEN4 RACK	\$4,200	26%	\$3,108	\$0	\$0	\$0	\$0	\$0	PM
AVMRACKG4S	AVAMAR G4S 40U TITAN RACK	\$4,200	26%	\$3,108	\$0	\$0	\$0	\$0	\$0	PM
AVMRAILG4T	AVAMAR G4T RAIL KIT LEFT AND RIGHT	\$200	26%	\$148	\$20	\$14	\$0	\$6	\$0	PM
AVMS2400FG4S	AVAMAR G4S S2400 BUSINESS EDITION	\$27,250	15%	\$23,163	\$2,725	\$1,908	\$0	\$545	\$0	PE
AVMS2400FG4ST	AVAMAR G4S S2400 BUSINESS EDITION RR	\$27,250	15%	\$23,163	\$2,725	\$1,908	\$0	\$545	\$0	PE
AVMS2400FG4T	AVAMAR G4T S2400 ABE FLD INSTL	\$27,000	26%	\$19,980	\$2,700	\$1,890	\$0	\$810	\$0	PM
AVMTITAN1PHASE	AVAMAR G4T TITAN RACK SINGLE PHASE	\$4,200	26%	\$3,108	\$420	\$294	\$0	\$126	\$0	PM
AVMTITAN3DELTA	AVAMAR G4T TITAN RACK 3-PHASE DELTA	\$4,200	26%	\$3,108	\$420	\$294	\$0	\$126	\$0	PM
AVMTITAN3WYE	AVAMAR G4T TITAN RACK 3-PHASE WYE	\$4,200	26%	\$3,108	\$420	\$294	\$0	\$126	\$0	PM
AVMUTILFG4S	AVAMAR G4S UTILITY NODE FLD INST	\$11,000	26%	\$8,140	\$1,100	\$770	\$0	\$330	\$0	PM
AVMUTILFG4ST	AVAMAR G4S UTILITY NODE FLD INSTRR	\$11,000	26%	\$8,140	\$1,100	\$770	\$0	\$330	\$0	PM
AVMUTILFG4T	AVAMAR G4T UTILITY NODE FLD INSTL	\$14,000	26%	\$10,360	\$1,400	\$980	\$0	\$420	\$0	PM
AVMUTILMG4S	AVAMAR G4S UTILITY NODE MFG INST	\$11,000	26%	\$8,140	\$1,100	\$770	\$0	\$330	\$0	PM
AVMUTILMG4ST	AVAMAR GEN4S UTILITY NODE MFG INST RR	\$11,000	26%	\$8,140	\$1,100	\$770	\$0	\$330	\$0	PM
AVMUTILMG4T	AVAMAR G4T UTILITY NODE MANF INSTL	\$14,000	26%	\$10,360	\$1,400	\$980	\$0	\$420	\$0	PM
DSKRTAV-2	DISK RETENTION UPLIFT 2YR-AVAMAR	\$28	26%	\$21	\$0	\$0	\$0	\$0	\$0	PM
DSKRTAV-3	DISK RETENTION UPLIFT 3YR-AVAMAR	\$42	26%	\$31	\$0	\$0	\$0	\$0	\$0	PM
DSKRTAV-4	DISK RETENTION UPLIFT 4YR-AVAMAR	\$56	26%	\$41	\$0	\$0	\$0	\$0	\$0	PM
DSKRTAV-5	DISK RETENTION UPLIFT 5YR-AVAMAR	\$70	26%	\$52	\$0	\$0	\$0	\$0	\$0	PM
X-CHA-2600-12	SR2600 SPARE CHASSIS; MDL 1000/2000	\$16,194	26%	\$11,984	\$1,781	\$1,457	\$0	\$0	\$0	PM
X-CHA-2600-46	SPARE CHASSIS SR2600	\$15,722	26%	\$11,634	\$1,729	\$1,415	\$0	\$0	\$0	PM
X-DIMM1G-DDR3	DIMM 1GB DDR3	\$1,604	26%	\$1,187	\$176	\$144	\$0	\$0	\$0	PM
X-DISK-300-15	DISK; SAS 300; 300 GB; 15K RPM	\$2,444	26%	\$1,809	\$269	\$220	\$0	\$0	\$0	PM
X-DVDR-SR2600	DVD/CDRW DRIVE	\$262	26%	\$194	\$29	\$24	\$0	\$0	\$0	PM
X-ETH-10GB-SR	2 PORT 10 GB ETHERNET ADAPTER SR	\$5,816	26%	\$4,304	\$640	\$523	\$0	\$0	\$0	PM
X-FAN-SR2600C	FAN KIT; SR2600	\$300	26%	\$222	\$33	\$27	\$0	\$0	\$0	PM
X-IOMOD-10GX2	I/O MODULE; 10 GIGE; DUAL PORT	\$3,050	26%	\$2,257	\$336	\$275	\$0	\$0	\$0	PM
X-IOMOD-1GBX2	I/O DUAL GIG E	\$665	26%	\$492	\$73	\$60	\$0	\$0	\$0	PM
X-IOMOD-1GBX4	I/O MODULE; GIGE; QUAD PORT	\$2,158	26%	\$1,597	\$237	\$194	\$0	\$0	\$0	PM
X-PEFA-MULTIM	PEFA-LP MULTI MODE FICON ADAPTER	\$6,022	26%	\$4,456	\$662	\$542	\$0	\$0	\$0	PM
X-PEFA-SINGLE	PEFA-LP SINGLE MODE FICON ADAPTER	\$6,492	26%	\$4,804	\$714	\$584	\$0	\$0	\$0	PM
X-PESA-W-CABL	ESCON SPARE PCI-E W/CABLE	\$11,603	26%	\$8,586	\$1,276	\$1,044	\$0	\$0	\$0	PM
X-PSUP-SR2600	POWER SUPPLY 750W SR2600	\$1,025	26%	\$759	\$113	\$92	\$0	\$0	\$0	PM
C4BCEX5	2.2TB4N MRDWIN LGT3YRMNT	\$163,033	38%	\$101,080	\$20,379	\$17,934	\$0	\$4,348	\$0	B
C4BFSAW	2.2TB4N MRDWIN LGT2YRMNT	\$137,013	38%	\$84,948	\$17,127	\$15,071	\$0	\$3,654	\$0	B
C4CEX1K	2.2TB4NOD LGTO1000MAILBX	\$201,633	38%	\$125,012	\$25,204	\$22,180	\$0	\$5,377	\$0	B
C4NBRMS	4NODEMRD MAIN3YR S/HMNT	\$123,252	38%	\$76,416	\$15,407	\$13,558	\$0	\$3,287	\$0	B
C4NBRSS	4NODEMRD CNTINSTL3YRMNT	\$99,102	38%	\$61,443	\$12,388	\$10,901	\$0	\$2,643	\$0	B
C8BCEX5	4.4TB8NODE LGTO500MAILBX5	\$220,268	38%	\$136,566	\$27,534	\$24,229	\$0	\$5,874	\$0	B
C8BFSAW	4.4TB8N MRDWIN LGT3YRMNT	\$179,613	38%	\$111,360	\$22,452	\$19,757	\$0	\$4,790	\$0	B
C8CEX1K	4.4TB8NOD LGTO1000MAILBX	\$247,768	38%	\$153,616	\$30,971	\$27,254	\$0	\$6,607	\$0	B
C8NBRMS	4.4TB8NODEMRD MAIN3YRMNT	\$172,154	38%	\$106,735	\$21,519	\$18,937	\$0	\$4,591	\$0	B

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C8NBRSS	4.4TB8NODE CNRINSTL3YRMNT	\$157,504	38%	\$97,652	\$19,688	\$17,325	\$0	\$4,200	\$0	\$0	B
CAT6CBL100	UTP CAT6 CABLE 100 WHITE	\$200	38%	\$124	\$0	\$0	\$0	\$0	\$0	\$0	B
CAT6CBL15	2 15' (BRN) CAT6 LAN CBL INTER	\$100	38%	\$62	\$0	\$0	\$0	\$0	\$0	\$0	B
CAT6CBL25	UTP CAT 6 CABLE 25 WHITE	\$100	38%	\$62	\$0	\$0	\$0	\$0	\$0	\$0	B
CAT6CBL70	2 70' (BRN) CAT6 LAN CBL INTER	\$200	38%	\$124	\$0	\$0	\$0	\$0	\$0	\$0	B
CN4NMBD	2.2TB 4NODECNTRA2YRS/HMNT	\$102,300	38%	\$63,426	\$12,788	\$11,253	\$0	\$2,728	\$0	\$0	B
CNA2N1FUPG4LP	UNBUNDLED 2 NODE GEN4LP 1TB UPG FLD INST	\$9,990	38%	\$6,194	\$1,249	\$1,099	\$0	\$400	\$0	\$0	B
CNA2N1MEXG4LP	BUNDLED 2 NODE GEN4LP 1TB UPG FACT INST	\$9,990	38%	\$6,194	\$1,249	\$1,099	\$0	\$400	\$0	\$0	B
CNA2N2FUPG4LP	UNBUNDLED 2 NODE GEN4LP 2TB UPG FLD INST	\$17,760	38%	\$11,011	\$2,220	\$1,954	\$0	\$710	\$0	\$0	B
CNA2N2MEXG4LP	BUNDLED 2 NODE GEN4LP 2TB UPG FACT INST	\$17,760	38%	\$11,011	\$2,220	\$1,954	\$0	\$710	\$0	\$0	B
CNA2N3FUPG4LP	UNBUNDLED 2 NODE GEN4LP 3TB UPG FLD INST	\$24,770	38%	\$15,357	\$3,096	\$2,725	\$0	\$991	\$0	\$0	B
CNA2N3MEXG4LP	BUNDLED 2 NODE GEN4LP 3TB UPG FACT INST	\$24,770	38%	\$15,357	\$3,096	\$2,725	\$0	\$991	\$0	\$0	B
CNA3PHINT	3 PHASE WYE DUAL PDP INT PWR OP T RK FLD	\$1,200	38%	\$744	\$0	\$0	\$0	\$0	\$0	\$0	B
CNA3PHNAM	3 PHASE DELTA DUAL PDP NAM PWR RK FLD	\$1,200	38%	\$744	\$150	\$132	\$0	\$32	\$0	\$0	B
CNA4N1FBAG4LP	UNBUNDLED 4 NODE GEN4LP 1TB FLD INST	\$20,940	38%	\$12,983	\$2,618	\$2,303	\$0	\$838	\$0	\$0	B
CNA4N1MBAG4LP	BUNDLED 4 NODE GEN4LP 1TB FACTORY INST	\$20,940	38%	\$12,983	\$2,618	\$2,303	\$0	\$838	\$0	\$0	B
CNA4N2FBAG4LP	UNBUNDLED 4 NODE GEN4LP 2TB FLD INST	\$38,350	38%	\$23,777	\$4,794	\$4,219	\$0	\$1,534	\$0	\$0	B
CNA4N2MBAG4LP	BUNDLED 4 NODE GEN4LP 2TB FACTORY INST	\$38,350	38%	\$23,777	\$4,794	\$4,219	\$0	\$1,534	\$0	\$0	B
CNA4N3FBAG4LP	UNBUNDLED 4 NODE GEN4LP 3TB FLD INST	\$53,350	38%	\$33,077	\$6,669	\$5,869	\$0	\$2,134	\$0	\$0	B
CNA4N3MBAG4LP	BUNDLED 4 NODE GEN4LP 3TB FACTORY INST	\$53,350	38%	\$33,077	\$6,669	\$5,869	\$0	\$2,134	\$0	\$0	B
CNACLUSTER	CLUSTER UPG KIT	\$10,200	38%	\$6,324	\$0	\$0	\$0	\$0	\$0	\$0	B
CNACUA1NG4	SINGLE CUA NODE G4LP	\$6,200	38%	\$3,844	\$775	\$682	\$0	\$165	\$0	\$0	B
CNACUAI5W	CENTERA INTERNAL BOX CUA SW	\$11,600	26%	\$8,584	\$2,088	\$1,856	\$0	\$0	\$0	\$0	D2
CNARK	40U VNX TITAN RACK SINGLE PHASE POWER	\$4,200	38%	\$2,604	\$0	\$0	\$0	\$0	\$0	\$0	B
CNR1PH	SP PWR EXP EMC RK	\$1,200	38%	\$744	\$0	\$0	\$0	\$0	\$0	\$0	B
CNR2N1FUPG4LP	UNBUNDLED 2 NODE GEN4LP WITH 1TB DRIVES	\$9,990	38%	\$6,194	\$1,249	\$1,099	\$0	\$400	\$0	\$0	B
CNR2N1MEXG4LP	BUNDLED 2 NODE GEN4LP WITH 1TB DRIVES IN	\$9,990	38%	\$6,194	\$1,249	\$1,099	\$0	\$400	\$0	\$0	B
CNR2N2FUPG4LP	Centera 2-node field upgrade model with	\$17,760	38%	\$11,011	\$2,220	\$1,954	\$0	\$710	\$0	\$0	B
CNR2N2MEXG4LP	Centera 2-node manufacturing expansion m	\$17,760	38%	\$11,011	\$2,220	\$1,954	\$0	\$710	\$0	\$0	B
CNR2N3FUPG4LP	UNBUNDLED 2 NODE CENTERA GEN4LP 3TB DRIV	\$24,770	38%	\$15,357	\$3,096	\$2,725	\$0	\$991	\$0	\$0	B
CNR2N3MEXG4LP	BUNDLED 2 NODE CENTERA GEN4LP 3TB DRIVES	\$24,770	38%	\$15,357	\$3,096	\$2,725	\$0	\$991	\$0	\$0	B
CNR2NADVRMLIC	EMC CENTERA ADVANCED RETENTION MANAGENT	\$1,400	26%	\$1,036	\$252	\$224	\$0	\$0	\$0	\$0	D2
CNR2NCEPLSLIC	EMC CENTERA CE+ 2-NODE RIGHT-TO-USE-LICE	\$3,100	26%	\$2,294	\$558	\$496	\$0	\$0	\$0	\$0	D2
CNR2NGOVEDLIC	EMC CENTERA GOVERNANCE 2-NODE RIGHT-TO-U	\$3,100	26%	\$2,294	\$558	\$496	\$0	\$0	\$0	\$0	D2
CNR2NMSWG4	EMC CENTERA BASIC - MIRRORRED 2-NODE RIGH	\$14,000	26%	\$10,360	\$980	\$980	\$0	\$0	\$0	\$0	D2
CNR2NPSWG4	RTU CENTERA BASIC - PARITY 2-NODE RIGHT-	\$16,300	26%	\$12,062	\$1,141	\$1,141	\$0	\$0	\$0	\$0	D2
CNR2NPUPG4	EMC CENTERA GEN 4 - PARITY (UPGRADE) 2-N	\$3,000	26%	\$2,220	\$210	\$210	\$0	\$0	\$0	\$0	D2
CNR2NREPLIC	EMC CENTERA GEN 4 REPLICATION 2-NODE RIG	\$2,500	26%	\$1,850	\$450	\$400	\$0	\$0	\$0	\$0	D2
CNR2NUPGFIK	CENTERA 2-NODE UPGRADE FIELD INSTALL KIT	\$950	38%	\$589	\$0	\$0	\$0	\$0	\$0	\$0	B
CNR2SEEKIC	EMC CENTERA SEEK BASE 2-NODE RIGHT-TO-US	\$2,000	26%	\$1,480	\$360	\$320	\$0	\$0	\$0	\$0	D2
CNR2SKCBLIC	EMC CENTERA SEEK & CHARGEBACK REPORTER C	\$2,500	26%	\$1,850	\$450	\$400	\$0	\$0	\$0	\$0	D2
CNR3PHINT	3P INT PWR OP T RK	\$1,200	38%	\$744	\$0	\$0	\$0	\$0	\$0	\$0	B
CNR3PHNAM	3P NAM PWR RK FLD	\$1,200	38%	\$744	\$150	\$132	\$0	\$32	\$0	\$0	B
CNR4N1FBAG4LP	UNBUNDLED 4 NODE GEN4LP WITH 1TB DRIVES	\$20,940	38%	\$12,983	\$2,618	\$2,303	\$0	\$838	\$0	\$0	B
CNR4N1MBAG4LP	BUNDLED 4 NODE GEN4LP WITH 1TB DRIVES WI	\$20,940	38%	\$12,983	\$2,618	\$2,303	\$0	\$838	\$0	\$0	B
CNR4N2FBAG4LP	Centera 4-node base field model with 2TB	\$38,350	38%	\$23,777	\$4,794	\$4,219	\$0	\$1,534	\$0	\$0	B
CNR4N2MBAG4LP	Centera 4-node base manufacturing model	\$38,350	38%	\$23,777	\$4,794	\$4,219	\$0	\$1,534	\$0	\$0	B
CNR4N3FBAG4LP	UNBUNDLED 4 NODE CENTERA GEN4LP 3TB DRIV	\$53,350	38%	\$33,077	\$6,669	\$5,869	\$0	\$2,134	\$0	\$0	B
CNR4N3MBAG4LP	BUNDLED 4 NODE CENTERA GEN4LP 3TB DRIVES	\$53,350	38%	\$33,077	\$6,669	\$5,869	\$0	\$2,134	\$0	\$0	B
CNR4NADVRMLIC	4NODE ADVRETN MGMT SW LIC	\$2,800	26%	\$2,072	\$504	\$448	\$0	\$0	\$0	\$0	D2
CNR4NBSAFIK	CENTERA 4-NODE BASE FIELD INSTALL KIT	\$1,400	38%	\$868	\$0	\$0	\$0	\$0	\$0	\$0	B
CNR4NCEPLSLIC	NODE COMP PLUS SW LIC	\$6,200	26%	\$4,588	\$1,116	\$992	\$0	\$0	\$0	\$0	D2
CNR4NGOVEDLIC	4NODE GOV EDITION SW LIC	\$6,200	26%	\$4,588	\$1,116	\$992	\$0	\$0	\$0	\$0	D2
CNR4NMSWG4	MIRR SW RTU LIC	\$32,700	26%	\$24,198	\$2,289	\$2,289	\$0	\$0	\$0	\$0	D2
CNR4NPSWG4	PAR SW RTU LIC	\$38,200	26%	\$28,268	\$2,674	\$2,674	\$0	\$0	\$0	\$0	D2
CNR4NPUPG4	SW RTU LIC	\$10,000	26%	\$7,400	\$700	\$700	\$0	\$0	\$0	\$0	D2
CNR4NREPLIC	4NODE REPLICATION SW LIC	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	\$0	D2
CNR8NPANSW	3 CNR ACCESSNODE PTY SW	\$23,400	26%	\$17,316	\$1,638	\$1,638	\$0	\$0	\$0	\$0	D2
CNR8TB	CNR 8TB RAW INCRE FAC INS	\$40,300	38%	\$24,986	\$5,038	\$4,433	\$0	\$1,075	\$0	\$0	B
CNR8TBUP	CNR 8TB RAW INCRE FLD INS	\$44,180	38%	\$27,392	\$5,523	\$4,860	\$0	\$1,178	\$0	\$0	B

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
CNRRAN2SNLIC	ACCS NODE 2 STRG NODE LIC	\$20,000	26%	\$14,800	\$1,400	\$1,400	\$0	\$0	\$0	\$0	D2
CNRRANPUPG3	1 ACSNODE PTY UPGRADE	\$8,000	26%	\$5,920	\$560	\$560	\$0	\$0	\$0	\$0	D2
CNRCAPEX	CNR 4N CAP EXPAN SW	\$50,000	26%	\$37,000	\$3,500	\$3,500	\$0	\$0	\$0	\$0	D2
CNR-CBL15-G4	SHORT UPLINK CBL KIT	\$100	38%	\$62	\$0	\$0	\$0	\$0	\$0	\$0	B
CNR-CBL70-G4	LONG UPLINK CBL KIT	\$200	38%	\$124	\$0	\$0	\$0	\$0	\$0	\$0	B
CNRCELIC	CENTERA COMP ED RTU	\$12,400	26%	\$9,176	\$2,232	\$1,984	\$0	\$0	\$0	\$0	D2
CNRCELICG4	CE SW RTU LIC	\$9,600	26%	\$7,104	\$1,728	\$1,536	\$0	\$0	\$0	\$0	D2
CNRCEPLUSG4	CE SW RTU LIC	\$9,600	26%	\$7,104	\$1,728	\$1,536	\$0	\$0	\$0	\$0	D2
CNRCEPLUSLIC	CENTERA COMP ED PLUS RTU	\$12,400	26%	\$9,176	\$2,232	\$1,984	\$0	\$0	\$0	\$0	D2
CNRCHBKLIC	4 NODE CHARGEBACK RTU LIC	\$3,000	26%	\$2,220	\$540	\$480	\$0	\$0	\$0	\$0	D2
CNRCLUSTER	CLUST UPG KIT	\$10,200	38%	\$6,324	\$0	\$0	\$0	\$0	\$0	\$0	B
CNRCUA1NG4	SINGLE CUA NODE G4	\$6,200	38%	\$3,844	\$775	\$682	\$0	\$165	\$0	\$0	B
CNRCUAISW	CNR INT BOX CUA SW	\$11,600	26%	\$8,584	\$2,088	\$1,856	\$0	\$0	\$0	\$0	D2
CNRGTWYPROG	UNIV ACCESS PROGRAM	\$1	26%	\$1	\$1,755	\$0	\$0	\$0	\$0	\$0	D2
CNRRK	40U T RACK SP POWER	\$4,200	38%	\$2,604	\$0	\$0	\$0	\$0	\$0	\$0	B
CNRRTSWCH	DI 8pt GbEth swtch inter	\$18,000	38%	\$11,160	\$2,250	\$1,980	\$0	\$480	\$0	\$0	B
CNRSDK	CNR ENT SW DV KIT	\$11,630	26%	\$8,606	\$2,093	\$1,861	\$0	\$0	\$0	\$0	D2
CNRSEELIC	4 NODE RTU CNR SEEK LIC	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	\$0	D2
CNRSEESVR	CNR SEEK APPLIANCE SERVER (EMC OEM Products)	\$9,500	15%	\$8,075	\$950	\$665	\$0	\$190	\$0	\$0	E
CNRSFPLX10K	LX LONG WAVE SFP OPTION	\$800	38%	\$496	\$0	\$0	\$0	\$0	\$0	\$0	B
CNRSFPLX35K	LONG WAVE SFP OPT	\$2,400	38%	\$1,488	\$0	\$0	\$0	\$0	\$0	\$0	B
CNRSFSPX	SHORT WAVE SFP OPTION	\$400	38%	\$248	\$0	\$0	\$0	\$0	\$0	\$0	B
CNRSKCBLIC	4N SEEK & CHBK RTU LIC	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	\$0	D2
CNRSWRK2RK	CNR RACK TO RACK ENT SW	\$3,000	26%	\$2,220	\$0	\$480	\$0	\$0	\$0	\$0	D2
CR8NMBD	4.4TB 8NODECNTR3YRS/HMNT	\$144,900	38%	\$89,838	\$18,113	\$15,939	\$0	\$3,864	\$0	\$0	B
PW3PHD	3PH DELTA PDP CORD NAM	\$1,000	38%	\$620	\$0	\$0	\$0	\$0	\$0	\$0	B
PW3PHD-RS	3PH DELTA PDP CORD NAM	\$1,000	38%	\$620	\$0	\$0	\$0	\$0	\$0	\$0	B
PW3PHW-FL	3PH PDP CORD FLY LEADS	\$1,000	38%	\$620	\$0	\$0	\$0	\$0	\$0	\$0	B
PW3PHW-G	32A 3PH PDP CORD INT	\$1,000	38%	\$620	\$0	\$0	\$0	\$0	\$0	\$0	B
PW40U-US	Dual 40U Rack Power Cord US	\$800	38%	\$496	\$0	\$0	\$0	\$0	\$0	\$0	B
3250-VL2E	EOU 8-PORT FOR AX100	\$3,000	10%	\$2,700	\$500	\$0	\$200	\$600	\$0	\$0	J
3250-VL2EU	EOU 8-PORT (US) FOR AX100	\$3,000	10%	\$2,700	\$500	\$0	\$200	\$600	\$0	\$0	J
40UC-SECURE2	CLRN 40UC ANTI-MOVE KIT	\$1,000	38%	\$620	\$0	\$0	\$0	\$0	\$0	\$0	B
ALGX-ESNUP	Access Logix to ESN Mgr. Upgrade	\$7,750	26%	\$5,735	\$1,395	\$0	\$0	\$0	\$0	\$0	D2
AX100I-SPKIT	AX100I SPARES KIT	\$5,500	10%	\$4,950	\$0	\$0	\$0	\$0	\$0	\$0	J
AX100I-SUIT	AX100I SUITCASE SPARE	\$5,300	10%	\$4,770	\$0	\$0	\$0	\$0	\$0	\$0	J
AX100MEM	SPARE - 512 MEM DIMM	\$350	10%	\$315	\$0	\$0	\$0	\$0	\$0	\$0	J
AX100PFAN	SPARE - Processor FAN	\$30	10%	\$27	\$0	\$0	\$0	\$0	\$0	\$0	J
AX100PS	SPARE - Power Supply	\$150	10%	\$135	\$0	\$0	\$0	\$0	\$0	\$0	J
AX100SCI-SPKIT	AX100SCI SPARES KIT	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	\$0	J
AX100SCI-SUIT	AX100SCI SUITCASE SPARE	\$2,700	10%	\$2,430	\$0	\$0	\$0	\$0	\$0	\$0	J
AX100SC-SPKIT	AX100SC SPARES KIT	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	\$0	J
AX100SC-SUIT	AX100SC SUITCASE SPARE	\$2,700	10%	\$2,430	\$0	\$0	\$0	\$0	\$0	\$0	J
AX100SFAN	SPARE - System FAN	\$110	10%	\$99	\$0	\$0	\$0	\$0	\$0	\$0	J
AX150CACHE	SPARE AX150SC CACHE MEM	\$1,100	10%	\$990	\$0	\$0	\$0	\$0	\$0	\$0	J
AX150-CHASSIS	SPARE AX150 CHASSIS	\$400	10%	\$360	\$0	\$0	\$0	\$0	\$0	\$0	J
AX150I-SPKIT	SPARE KIT FOR AX150I	\$5,500	10%	\$4,950	\$0	\$0	\$0	\$0	\$0	\$0	J
AX150I-SUIT	SPARE AX150I SP SUITCASE	\$5,300	10%	\$4,770	\$0	\$0	\$0	\$0	\$0	\$0	J
AX150MEM	SPARE AX150 512 MEM DIMM	\$350	10%	\$315	\$0	\$0	\$0	\$0	\$0	\$0	J
AX150PFAN	SPARE AX150 PROCESSOR FAN	\$150	10%	\$135	\$0	\$0	\$0	\$0	\$0	\$0	J
AX150-PS	SPARE AX150 POWER SUPPLY	\$400	10%	\$360	\$0	\$0	\$0	\$0	\$0	\$0	J
AX150SC-AX150	AX150 SINGLE TO DUAL UPGR	\$5,700	10%	\$5,130	\$800	\$800	\$640	\$160	\$0	\$0	J
AX150SCI-150I	AX150I ISCSI SINGLE TO DUAL UPGRADE	\$5,700	10%	\$5,130	\$800	\$800	\$640	\$160	\$0	\$0	J
AX150SCI-SPKIT	SPARE KIT FOR AX150SCI	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	\$0	J
AX150SCI-SUIT	SPARE AX150SCI SUITCASE	\$2,700	10%	\$2,430	\$0	\$0	\$0	\$0	\$0	\$0	J
AX150SC-SPKIT	SPARE KIT FOR AX150SC FC	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	\$0	J
AX150SC-SUIT	SPARE - AX100SC SUITCASE	\$2,700	10%	\$2,430	\$0	\$0	\$0	\$0	\$0	\$0	J
AX150SCX1-250	2U SINGLE ISCSI SATA DPE-3 250GB - NO US	\$5,600	10%	\$5,040	\$800	\$800	\$640	\$160	\$0	\$0	J
AX150SFAN	SPARE AX150 SYSTEM FAN	\$175	10%	\$158	\$0	\$0	\$0	\$0	\$0	\$0	J
AX150-SPKIT	SPARE KIT FOR AX150	\$5,500	10%	\$4,950	\$0	\$0	\$0	\$0	\$0	\$0	J

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
AX150-SUIT	SPARE AX150 SUITCASE	\$5,300	10%	\$4,770	\$0	\$0	\$0	\$0	\$0	\$0	J
AX4-5FDC-PPS	AX4 2U DUAL SP DPE W DC SUPPLY - FC-PPS	\$8,488	10%	\$7,639	\$1,663	\$1,165	\$0	\$1,492	\$0	\$0	J
AX4-5F-PPS	2U SAS/SATA DPE - FC- PPS	\$7,687	10%	\$6,918	\$1,663	\$1,165	\$0	\$1,492	\$0	\$0	J
AX4-5FSC-750	2U 1 SP DPEFC FE & 4X750GB 7200K VAULT	\$7,133	10%	\$6,420	\$1,663	\$1,165	\$0	\$1,492	\$0	\$0	J
AX4-5FSC-PPS	AX4 FC SINGLE SP - PPS	\$4,916	10%	\$4,424	\$1,663	\$1,165	\$0	\$1,492	\$0	\$0	J
AX4-5FSCX-750	2U SINGLE SP DPEFC FE-4FC & 750GB VAULT	\$7,806	10%	\$7,025	\$1,663	\$1,165	\$0	\$1,492	\$0	\$0	J
AX4-5FSCX-NEC	2U 1SP DPEFC FRONT END 4 FC PORT NEC	\$5,914	10%	\$5,323	\$0	\$0	\$0	\$0	\$0	\$0	J
AX4-5FSCX-PPS	AX4 2U SINGLE SP DPEFC FE-4 FC PORTS PPS	\$5,589	10%	\$5,030	\$1,663	\$1,165	\$0	\$1,492	\$0	\$0	J
AX4-5FX-NEC	2U DUAL SP DPE FC FE - 8FC PORTS FOR NEC	\$9,690	10%	\$8,721	\$0	\$0	\$0	\$0	\$0	\$0	J
AX4-5FX-PPS	DUAL SP DPE FC FRONT END 8 FC PORTS- PPS	\$9,365	10%	\$8,429	\$1,663	\$1,165	\$0	\$1,492	\$0	\$0	J
AX4-5IDC-PPS	AX4 2U DPE W DC SUPPLY ISCSI PPS	\$8,018	10%	\$7,216	\$1,663	\$1,165	\$0	\$1,492	\$0	\$0	J
AX4-5I-PPS	2U SAS/SATA DPE - ISCSI- PPS	\$7,236	10%	\$6,512	\$1,663	\$1,165	\$0	\$1,492	\$0	\$0	J
AX4-5ISC-750	2U 1SP DPEISCSI FE & 4X750GB 7200K VAULT	\$7,133	10%	\$6,420	\$1,663	\$1,165	\$0	\$1,492	\$0	\$0	J
AX4-5ISC-PPS	AX4 ISCSI SINGLE SP-PPS	\$4,681	10%	\$4,213	\$1,163	\$1,165	\$0	\$1,492	\$0	\$0	J
AX-S207-250	250GB 7.2K SATA II DISK	\$325	10%	\$293	\$0	\$0	\$0	\$0	\$0	\$0	J
AX-S207-750	750GB 7200RPM SATA II DRIVE	\$775	10%	\$698	\$0	\$0	\$0	\$0	\$0	\$0	J
AX-SA07-160	160GB 7200RPM SATA	\$225	10%	\$203	\$0	\$0	\$0	\$0	\$0	\$0	J
AX-SA07-250	250GB 7200RPM SATA	\$325	10%	\$293	\$0	\$0	\$0	\$0	\$0	\$0	J
AX-SA07-500	500GB 7200RPM SATA DISK	\$630	10%	\$567	\$0	\$0	\$0	\$0	\$0	\$0	J
AX-SS07-750	750GB 7200RPM SATA II DRIVE	\$580	10%	\$522	\$0	\$0	\$0	\$0	\$0	\$0	J
AX-SS10-400	400GB 10K SAS DRIVE	\$910	10%	\$819	\$0	\$0	\$0	\$0	\$0	\$0	J
AX-SS15-146	146GB 15K SAS DRIVE	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	\$0	J
CX200-CX600	CX200 TO CX600 UPGRADE	\$85,250	38%	\$52,855	\$11,000	\$9,378	\$0	\$0	\$0	\$0	B
CX200-R3610	CX200 WDRIVES FACT INST	\$23,250	38%	\$14,415	\$2,906	\$2,558	\$0	\$930	\$0	\$0	B
CX200-R7310	CX200 BUNDLE FOR EMC RACK W/ 10 73GB 10K	\$26,800	38%	\$16,616	\$3,350	\$2,948	\$0	\$1,072	\$0	\$0	B
CX204080DP	CX3-20/40 TO CX3-80 NAVI DP Upg Lic	\$29,400	26%	\$21,756	\$5,292	\$0	\$0	\$0	\$0	\$0	D2
CX204080EN	CX3-20/40 TO CX3-80 NAVI EN Upg Lic	\$43,560	26%	\$32,234	\$7,841	\$0	\$0	\$0	\$0	\$0	D2
CX204080MVA	CX3-20 OR CX3-40 TO CX3-80 MV/A UPGRADE	\$19,800	26%	\$14,652	\$3,564	\$0	\$0	\$0	\$0	\$0	D2
CX204080MVAL	CX3-20/40 TO CX3-80 MIRRORVIEW BOTH UPG	\$34,560	26%	\$25,574	\$6,221	\$0	\$0	\$0	\$0	\$0	D2
CX204080MVS	CX3-20 OR CX3-40 TO CX3-80 MV/S UPGRADE	\$26,250	26%	\$19,425	\$4,725	\$0	\$0	\$0	\$0	\$0	D2
CX204080WG	CX3-20/40 TO CX3-80 NAVI WG Upg Lic	\$16,140	26%	\$11,944	\$2,905	\$0	\$0	\$0	\$0	\$0	D2
CX2-3-20EN	CX2/300 TO CX3-20 NAVI Ent Upg Lic	\$18,600	26%	\$13,764	\$3,348	\$0	\$0	\$0	\$0	\$0	D2
CX2-3-20WG	CX2/300 TO CX3-20 NAVI WORKGROUP UPGRADE	\$4,500	26%	\$3,330	\$810	\$0	\$0	\$0	\$0	\$0	D2
CX2345-3-40C	CX2/3/4/5/300I/500I UPGRADE TO MODEL CX3	\$42,300	38%	\$26,226	\$5,288	\$4,653	\$0	\$1,692	\$0	\$0	B
CX2345-40DP	CX2/3/4/500 TO CX3-40 NAVI Dept Upg	\$26,100	26%	\$19,314	\$4,698	\$0	\$0	\$0	\$0	\$0	D2
CX2345-40EN	CX2/3/4/500 TO CX3-40 NAVI Ent Upg Lic	\$38,700	26%	\$28,638	\$6,966	\$0	\$0	\$0	\$0	\$0	D2
CX2345-40WG	CX2/3/4/500 TO CX3-40 NAVI Wkg Upg	\$12,900	26%	\$9,546	\$2,322	\$0	\$0	\$0	\$0	\$0	D2
CX2345-80DP	CX2/3/4/500 TO CX3-80 NAVI Dept Upg	\$32,640	26%	\$24,154	\$5,875	\$0	\$0	\$0	\$0	\$0	D2
CX2345-80EN	CX2/3/4/500 TO CX3-80 NAVI Ent Upg Lic	\$48,360	26%	\$35,786	\$8,705	\$0	\$0	\$0	\$0	\$0	D2
CX2345-80WG	CX2/3/4/500 TO CX3-80 NAVI Wkg Upg	\$26,900	26%	\$19,906	\$4,842	\$0	\$0	\$0	\$0	\$0	D2
CX-2DDAE-70FD	2G DAE CX700 DC PWR FDINS	\$7,300	38%	\$4,526	\$913	\$803	\$0	\$292	\$0	\$0	B
CX-2DDAE-FD	2G DAE W DC PWR FIELD INS	\$7,300	38%	\$4,526	\$913	\$803	\$0	\$292	\$0	\$0	B
CX-2G10-146	146GB 10K 2GB FC	\$1,020	38%	\$632	\$153	\$112	\$0	\$41	\$0	\$0	B
CX2G10-146-5	FC 146GB 10K 520B 2Gb 5PK	\$5,100	38%	\$3,162	\$765	\$561	\$0	\$204	\$0	\$0	B
CX-2G10-36	CHV 36Gb 10K 520BPS 12V 2Gb	\$1,140	38%	\$707	\$171	\$125	\$0	\$46	\$0	\$0	B
CX-2G10-73	73GB 10K 2Gb FC	\$755	38%	\$468	\$113	\$83	\$0	\$30	\$0	\$0	B
CX2G10-73-5	FC 73GB 10K 520B 2Gb 5PK	\$3,775	38%	\$2,341	\$566	\$415	\$0	\$151	\$0	\$0	B
CX-2G15-146	146GB 15K 2GB FC	\$1,330	38%	\$825	\$200	\$146	\$0	\$53	\$0	\$0	B
CX-2G15-146U	146GB 15K 2G FC UPG	\$1,800	38%	\$1,116	\$200	\$147	\$0	\$53	\$0	\$0	B
CX-2G15-36	FC 36GB 15K 520B 2Gb	\$685	38%	\$425	\$103	\$75	\$0	\$27	\$0	\$0	B
CX2G15-36-5	FC 36GB 15K 520B 2Gb 5PK	\$3,425	38%	\$2,124	\$514	\$377	\$0	\$137	\$0	\$0	B
CX-2G15-36U	FC 36GB 15K 520B 2Gb UPG	\$925	38%	\$574	\$103	\$75	\$0	\$27	\$0	\$0	B
CX-2G15-73	73GB 15K 2GB FC	\$1,030	38%	\$639	\$155	\$113	\$0	\$41	\$0	\$0	B
CX2G15-73-5	FC 73GB 15K 520B 2Gb 5PK	\$5,150	38%	\$3,193	\$773	\$567	\$0	\$206	\$0	\$0	B
CX-2GDAE	DAE FC 2Gb EXPANS FOR CX	\$5,900	38%	\$3,658	\$738	\$649	\$0	\$236	\$0	\$0	B
CX-2GDAE-70	CX700 DAE EXP W FLARE OS	\$5,900	38%	\$3,658	\$738	\$649	\$0	\$236	\$0	\$0	B
CX-2GDAE-70FD	CX700 DAE W FLAR FLD INST	\$5,900	38%	\$3,658	\$738	\$649	\$0	\$236	\$0	\$0	B
CX-2GDAE-FD	DAE FC 2Gb EXP FLD INSTAL	\$5,900	38%	\$3,658	\$738	\$649	\$0	\$236	\$0	\$0	B
CX-2GDAE-OS	2Gb DAE EXP w/FLAREOS	\$6,200	38%	\$3,844	\$775	\$682	\$0	\$248	\$0	\$0	B
CX-2GDAE-OSFD	2Gb DAE EXP wFLAREOS FIELD	\$6,200	38%	\$3,844	\$775	\$682	\$0	\$248	\$0	\$0	B

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
CX-2PDAE-70	CX700 2G FC DAE W/FLARE	\$5,900	38%	\$3,658	\$738	\$649	\$0	\$236	\$0	B
CX-2PDAE-70FD	CX700 2G FC DAE W/FLARE	\$5,900	38%	\$3,658	\$738	\$649	\$0	\$236	\$0	B
CX300-412C-DC	DC CX4 CONV-KIT CX-2D300FD TO CX4-120CDC	\$17,750	38%	\$11,005	\$2,219	\$1,953	\$0	\$710	\$0	B
CX300-BAS	CX300 FC BASIC SVC	\$11,040	38%	\$6,845	\$1,380	\$1,214	\$0	\$442	\$0	B
CX300-BAS-FD	CX300 FC FLD BASIC SVC	\$11,040	38%	\$6,845	\$1,380	\$1,214	\$0	\$442	\$0	B
CX300-BSP	CX300 FC BAS PLUS SVC	\$12,350	38%	\$7,657	\$1,544	\$1,359	\$0	\$494	\$0	B
CX300-BSP-FD	CX300 FC FLD BAS PLUS SVC	\$12,350	38%	\$7,657	\$1,544	\$1,359	\$0	\$494	\$0	B
CX3-10-20DP	CX3-10 TO CX3-20 NAVI Dept Lic Upg	\$12,360	26%	\$9,146	\$2,225	\$0	\$0	\$0	\$0	D2
CX3-10-20EN	CX3-10 TO CX3-20 NAVI Ent Lic Upg	\$18,600	26%	\$13,764	\$3,348	\$0	\$0	\$0	\$0	D2
CX3-10-20MVA	CX3-10 TO CX3-20 MIRRORVIEW/A LICENSE UP	\$9,000	26%	\$6,660	\$1,620	\$0	\$0	\$0	\$0	D2
CX3-10-20MVAL	CX310 TO CX320 MVIEW BUNDLE LICENSE UPG	\$15,720	26%	\$11,633	\$2,830	\$0	\$0	\$0	\$0	D2
CX3-10-20MVS	CX3-10 TO CX3-20 MIRRORVIEW/S LICENSE UP	\$11,940	26%	\$8,836	\$2,149	\$0	\$0	\$0	\$0	D2
CX3-10-20NQM	CX3-10 TO CX3-20 NQM LICENSE UPGRADE	\$6,000	26%	\$4,440	\$1,080	\$0	\$0	\$0	\$0	D2
CX3-10-40DP	CX3-10 TO CX3-40 NAVI Dept Lic Upg	\$23,520	26%	\$17,405	\$4,234	\$0	\$0	\$0	\$0	D2
CX3-10-40EN	CX3-10 TO CX3-40 NAVI Ent Lic Upg	\$34,800	26%	\$25,752	\$6,264	\$0	\$0	\$0	\$0	D2
CX3-10-40MVA	CX3-10 TO CX3-40 MIRRORVIEW/A LICENSE UP	\$15,840	26%	\$11,722	\$2,851	\$0	\$0	\$0	\$0	D2
CX3-10-40MVAL	CX310 TO CX340 MVIEW BUNDLE LICENSE UPG	\$27,600	26%	\$20,424	\$4,968	\$0	\$0	\$0	\$0	D2
CX3-10-40MVS	CX3-10 TO CX3-40 MIRRORVIEW/S LICENSE UP	\$21,000	26%	\$15,540	\$3,780	\$0	\$0	\$0	\$0	D2
CX3-10-40NQM	CX3-10 TO CX3-40 NQM LICENSE UPGRADE	\$13,800	26%	\$10,212	\$2,484	\$0	\$0	\$0	\$0	D2
CX314615-10	CX300 BUNDLE WITH 10 146GB-15K DRIVES	\$22,385	38%	\$13,879	\$2,798	\$2,462	\$0	\$895	\$0	B
CX314615-10FD	CX300 BUNDLE WITH 10 146GB-15K	\$22,385	38%	\$13,879	\$2,798	\$2,462	\$0	\$895	\$0	B
CX314615-5	CX300 BUNDLE W5 146GB 15K 2GB FC DRIVES	\$17,965	38%	\$11,138	\$2,246	\$1,976	\$0	\$719	\$0	B
CX314615-5FD	CX300 BUNDLE W5 146GB 15K 2Gb FC DRIVES	\$17,965	38%	\$11,138	\$2,246	\$1,976	\$0	\$719	\$0	B
CX3146-15FD	CX300 BUNDLE-15 146GB 10K	\$24,025	38%	\$14,896	\$3,003	\$2,643	\$0	\$961	\$0	B
CX3204080N	NQM Upg CX3-20/40 TO CX3-80	\$19,800	26%	\$14,652	\$3,564	\$0	\$0	\$0	\$0	D2
CX3-20-40DP	CX3-20 TO CX3-40 NAVI Dept Lic Upg	\$23,520	26%	\$17,405	\$4,234	\$0	\$0	\$0	\$0	D2
CX3-20-40EN	CX3-20 TO CX3-40 NAVI Ent Upg Lic	\$34,800	26%	\$25,752	\$6,264	\$0	\$0	\$0	\$0	D2
CX3-20-40MVA	CX3-20 TO CX3-40 MIRRORVIEW A UPGRADE LI	\$15,840	26%	\$11,722	\$2,851	\$0	\$0	\$0	\$0	D2
CX3-20-40MVAL	CX3-20 TO CX3-40 MIRRORVIEW UPG LIC	\$27,600	26%	\$20,424	\$4,968	\$0	\$0	\$0	\$0	D2
CX3-20-40MVS	CX3-20 TO CX3-40 MV/S UPGRADE LICENSE	\$21,000	26%	\$15,540	\$3,780	\$0	\$0	\$0	\$0	D2
CX3-20-40NQM	NQM Upg CX3-20 TO CX3-40	\$13,800	26%	\$10,212	\$2,484	\$0	\$0	\$0	\$0	D2
CX3-20-40WG	CX3-20 TO CX3-40 NAVI WORKGROUP UPGRADE	\$12,900	26%	\$9,546	\$2,322	\$0	\$0	\$0	\$0	D2
CX3-20NQM	NQM Upg CX300 TO CX3-20	\$6,000	26%	\$4,440	\$1,080	\$0	\$0	\$0	\$0	D2
CX3-424C-DC	CONVERT CX3-20FDC TO CX4-240CDC	\$30,100	38%	\$18,662	\$3,763	\$3,311	\$0	\$1,204	\$0	B
CX3-448C-DC	CX4 CONV KIT CX3-20F/40FDC TO CX4-480CDC	\$80,100	38%	\$49,662	\$10,013	\$8,811	\$0	\$3,204	\$0	B
CX35-40NQM	NQM Upg CX300/500 TO CX3-40	\$13,800	26%	\$10,212	\$2,484	\$0	\$0	\$0	\$0	D2
CX35-424C-DC	DC CX4 CONVKIT CX-2D300/500 TO CX4-240CD	\$30,100	38%	\$18,662	\$3,763	\$3,311	\$0	\$1,204	\$0	B
CX35-448C-DC	DC CX4 CONVKIT FOR CX-2D500 TO CX4-480CD	\$80,100	38%	\$49,662	\$10,013	\$8,811	\$0	\$3,204	\$0	B
CX37315-15	CX300 BUNDLE-15 73GB 15K	\$24,150	38%	\$14,973	\$3,019	\$2,657	\$0	\$966	\$0	B
CX37315-15FD	CX300 BUNDLE-15 73GB 15K	\$24,150	38%	\$14,973	\$3,019	\$2,657	\$0	\$966	\$0	B
CX317315-15FD	CX300I BNDL 15 73GB 15KFD	\$25,255	38%	\$15,658	\$3,157	\$2,778	\$0	\$1,010	\$0	B
CX3-LP010-15	CX3 FACTORY DAE BNDL W/ 15 1TB SATA 5400	\$31,025	38%	\$19,236	\$3,878	\$3,413	\$0	\$1,241	\$0	B
CX3LP010-15F	DAE BNDL W/ 15 1TB SATA 5400 RPM DRIVES	\$31,025	38%	\$19,236	\$3,878	\$3,413	\$0	\$1,241	\$0	B
CX3-LP010-15U	CX3 UPGRADE DAE BNDL W/ 15 1TB SATA 5400	\$31,120	38%	\$19,294	\$3,890	\$3,423	\$0	\$1,245	\$0	B
CX3-SPS	CX3-10 OPTIONAL SECOND SPS FACT INSTALL	\$900	38%	\$558	\$113	\$99	\$0	\$36	\$0	B
CX412-24C-DC	DC CX4 CONV CX4-120CDC TO CX4-240CDC	\$30,100	38%	\$18,662	\$3,763	\$3,311	\$0	\$1,204	\$0	B
CX412-48C-DC	CONVERSION FOR CX4-120CDC TO CX4-480CDC	\$80,100	38%	\$49,662	\$10,013	\$8,811	\$0	\$3,204	\$0	B
CX424-48C-DC	DC CX4 CONV FOR CX4-240CDC TO 480CDC	\$80,100	38%	\$49,662	\$10,013	\$8,811	\$0	\$3,204	\$0	B
CX45-40MVA	CX4/500 TO CX3-40 MV/A UPGRADE LICENSE	\$15,840	26%	\$11,722	\$2,851	\$0	\$0	\$0	\$0	D2
CX45-40MVAL	CX4/500 TO CX340 MVIEW BUNDLE UPG LIC	\$27,600	26%	\$20,424	\$4,968	\$0	\$0	\$0	\$0	D2
CX45-40MVS	CX4/500 TO CX3-40 MV/S UPGRADE LICENSE	\$21,000	26%	\$15,540	\$3,780	\$0	\$0	\$0	\$0	D2
CX45-80MVA	CX4/500 TO CX3-80 MV/A UPGRADE LICENSE	\$19,800	26%	\$14,652	\$3,564	\$0	\$0	\$0	\$0	D2
CX45-80MVAL	CX4/500 TO CX3-80 MVIEW UPGRADE LICENSE	\$34,560	26%	\$25,574	\$6,221	\$0	\$0	\$0	\$0	D2
CX45-80MVS	CX4/500 TO CX3-80 MV/S UPGRADE LICENSE	\$26,250	26%	\$19,425	\$4,725	\$0	\$0	\$0	\$0	D2
CX-4DDAE-10FD	CX3-10 DAE OS DC FIELD INSTALL	\$7,900	38%	\$4,898	\$988	\$869	\$0	\$316	\$0	B
CX-4G10-300	300GB 10K 4Gb FC	\$1,345	38%	\$834	\$202	\$148	\$0	\$54	\$0	B
CX-4G10-400	400GB 10K 4Gb FC	\$1,850	38%	\$1,147	\$278	\$204	\$0	\$74	\$0	B
CX-4G15-146GU	146GB 15K 4GB FC UPG	\$1,800	38%	\$1,116	\$200	\$147	\$0	\$53	\$0	B
CX-4G15-73	73GB 15K 4GB FC	\$1,030	38%	\$639	\$155	\$113	\$0	\$41	\$0	B
CX4-LP010-15U	DAE W/ 15 1TB SATA 5400RPM DRIVES U/G	\$25,650	38%	\$15,903	\$3,206	\$2,822	\$0	\$1,026	\$0	B

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
CX-4PDAE	4G DAE FACTORY INSTALL	\$5,900	38%	\$3,658	\$738	\$649	\$0	\$236	\$0	\$0	B
CX-4PDAE-20	CX3-20 DAE OS	\$5,900	38%	\$3,658	\$738	\$649	\$0	\$236	\$0	\$0	B
CX-4PDAE-20FD	CX3-20 DAE OS FIELD INST	\$5,900	38%	\$3,658	\$738	\$649	\$0	\$236	\$0	\$0	B
CX-4PDAE-40	CX3-40 DAE OS	\$5,900	38%	\$3,658	\$738	\$649	\$0	\$236	\$0	\$0	B
CX-4PDAE40F	CX3-40 DAE OS FACTORY INSTALLED	\$5,900	38%	\$3,658	\$738	\$649	\$0	\$236	\$0	\$0	B
CX-4PDAE-40FD	CX3-40 DAE OS FIELD INST	\$5,900	38%	\$3,658	\$738	\$649	\$0	\$236	\$0	\$0	B
CX-4PDAE40FFD	CX3-40F DAE OS FIELD INSTALLE	\$5,900	38%	\$3,658	\$738	\$649	\$0	\$236	\$0	\$0	B
CX-4PDAE-80	CX3-80 DAE OS FAC INSTALL	\$5,900	38%	\$3,658	\$738	\$649	\$0	\$236	\$0	\$0	B
CX-4PDAE-80FD	CX3-80 DAE OS FLD INSTALL	\$5,900	38%	\$3,658	\$738	\$649	\$0	\$236	\$0	\$0	B
CX600-40DP	CX600 TO CX3-40 NAVI Dept Upg	\$26,100	26%	\$19,314	\$4,698	\$0	\$0	\$0	\$0	\$0	D2
CX600-40EN	CX600 TO CX3-40 NAVI Ent Upg Lic	\$38,700	26%	\$28,638	\$6,966	\$0	\$0	\$0	\$0	\$0	D2
CX600-40MVA	CX600 TO CX3-40 MV/A UPGRADE LICENSE	\$15,840	26%	\$11,722	\$2,851	\$0	\$0	\$0	\$0	\$0	D2
CX600-40MVAL	CX600 TO CX3-40 MIRRORVIEW BOTH UPGRADE	\$27,600	26%	\$20,424	\$4,968	\$0	\$0	\$0	\$0	\$0	D2
CX600-40MVS	CX600 TO CX3-40 MV/S UPGRADE LICENSE	\$21,000	26%	\$15,540	\$3,780	\$0	\$0	\$0	\$0	\$0	D2
CX600-40WVG	CX600 TO CX3-40 NAVI WORKGROUP UPGRADE	\$12,900	26%	\$9,546	\$2,322	\$0	\$0	\$0	\$0	\$0	D2
CX6-7-80DP	CX6/700 TO CX3-80 NAVI Dept Upg	\$32,640	26%	\$24,154	\$5,875	\$0	\$0	\$0	\$0	\$0	D2
CX6-7-80EN	CX6/700 TO CX3-80 NAVI Ent Upg Lic	\$48,360	26%	\$35,786	\$8,705	\$0	\$0	\$0	\$0	\$0	D2
CX6-7-80MVA	CX6/700 TO CX3-80 MV/A UPGRADE LICENSE	\$19,800	26%	\$14,652	\$3,564	\$0	\$0	\$0	\$0	\$0	D2
CX6-7-80MVAL	CX6/700 TO CX3-80 MIRRORVIEW BOTH UPGRAD	\$34,560	26%	\$25,574	\$6,221	\$0	\$0	\$0	\$0	\$0	D2
CX6-7-80MVS	CX6/700 TO CX3-80 MV/S UPGRADE LICENSE	\$26,250	26%	\$19,425	\$4,725	\$0	\$0	\$0	\$0	\$0	D2
CX6-7-80WVG	CX6/700 TO CX3-80 NAVI WORKGROUP UPGRADE	\$16,140	26%	\$11,944	\$2,905	\$0	\$0	\$0	\$0	\$0	D2
CX7-40DP	CX700 TO CX3-40 NAVI Dept Lic Upg	\$23,520	26%	\$17,405	\$4,234	\$0	\$0	\$0	\$0	\$0	D2
CX7-40EN	CX700 TO CX3-40 NAVI Ent Lic Upg	\$34,800	26%	\$25,752	\$6,264	\$0	\$0	\$0	\$0	\$0	D2
CX7-40MVA	CX700 TO CX3-40 MIRRORVIEW/A LICENSE UPG	\$15,840	26%	\$11,722	\$2,851	\$0	\$0	\$0	\$0	\$0	D2
CX7-40MVAL	CX700 TO CX3-40 MIRRORVIEW BUNDLE LICENS	\$27,600	26%	\$20,424	\$4,968	\$0	\$0	\$0	\$0	\$0	D2
CX7-40MVS	CX700 TO CX3-40 MIRRORVIEW/S LICENSE UPG	\$21,000	26%	\$15,540	\$3,780	\$0	\$0	\$0	\$0	\$0	D2
CX7-40NQM	CX700 TO CX3-40 NQM LICENSE UPGRADE	\$13,800	26%	\$10,212	\$2,484	\$0	\$0	\$0	\$0	\$0	D2
CX7-80NQM	NQM UPGRADE CX700 TO CX3-80	\$19,800	26%	\$14,652	\$3,564	\$0	\$0	\$0	\$0	\$0	D2
CX-AT05-250	250GB PATA 5400RPM	\$950	38%	\$589	\$143	\$105	\$0	\$38	\$0	\$0	B
CX-AT05-250U	250GB PATA 5400RPM	\$1,280	38%	\$794	\$142	\$104	\$0	\$38	\$0	\$0	B
CX-AT05-320	ATA 320GB 5400RPM	\$950	38%	\$589	\$143	\$105	\$0	\$38	\$0	\$0	B
CXAT05-320-5	ATA 320GB 5400RPM 5PK	\$4,750	38%	\$2,945	\$713	\$523	\$0	\$190	\$0	\$0	B
CX-AT05-320U	ATA 320GB 5400RPM UPG	\$1,280	38%	\$794	\$142	\$104	\$0	\$38	\$0	\$0	B
CX-AT07-010	1000GB 7200RPM SATA II	\$1,450	38%	\$899	\$218	\$160	\$0	\$58	\$0	\$0	B
CX-AT07-250	250GB 7200RPM SATA Drive	\$950	38%	\$589	\$143	\$105	\$0	\$38	\$0	\$0	B
CX-AT07-250U	250GB 7200RPM ATA DRIVE	\$1,280	38%	\$794	\$142	\$104	\$0	\$38	\$0	\$0	B
CX-AT07-500	500GB 7200RPM SATA DISK	\$1,330	38%	\$825	\$200	\$146	\$0	\$53	\$0	\$0	B
CX-AT07-500U	500GB 7200RPM SATA II UPG	\$1,795	38%	\$1,113	\$199	\$146	\$0	\$53	\$0	\$0	B
CX-AT07-750	750GB 7200RPM SATA II	\$1,895	38%	\$1,175	\$284	\$208	\$0	\$76	\$0	\$0	B
CX-AT07-750U	750GB 7200RPM SATA II UPG	\$2,558	38%	\$1,586	\$284	\$208	\$0	\$76	\$0	\$0	B
CX-FRAME-1UADJ	1U ADJUSTABLE RAIL KIT	\$160	38%	\$99	\$0	\$0	\$0	\$0	\$0	\$0	B
CX-FRAME-4UADJ	4U ADJUSTABLE RAIL KIT	\$160	38%	\$99	\$0	\$0	\$0	\$0	\$0	\$0	B
CX-FRAME-ADJ	CX DPDAE ADJ RAIL KIT	\$160	38%	\$99	\$0	\$0	\$0	\$0	\$0	\$0	B
CX-FRAME-PADJ	ADJUSTABLE RAILS 2PDAE	\$150	38%	\$93	\$0	\$0	\$0	\$0	\$0	\$0	B
CX-M1GI-U	UPGRADE PAIR 1G ISCSI - TOTAL 4 FE PORTS	\$7,000	38%	\$4,340	\$875	\$770	\$0	\$280	\$0	\$0	B
CX-M4GF-FE-U	UPGRADE PAIR 4G FC - TOTAL 8 FE PORTS	\$7,000	38%	\$4,340	\$875	\$770	\$0	\$280	\$0	\$0	B
CX-M8GF-FE-U	UPGRADE PAIR 8 GB FC - TOTAL 8 FE PORTS	\$8,750	38%	\$5,425	\$1,094	\$963	\$0	\$350	\$0	\$0	B
CX-MXGFCOEOPU	FCOE 1 PAIR ADD-ON 2 PORT OPT IO MODULE	\$8,400	38%	\$5,208	\$1,050	\$924	\$0	\$336	\$0	\$0	B
CX-MXGFCOETWU	FCOE 1 PAIR ADD-ON 2PORT IO ACTIVETWINAX	\$5,880	38%	\$3,646	\$735	\$647	\$0	\$235	\$0	\$0	B
CX-MXGI-U	UPGRADE PAIR 10G ISCSI OPTICAL IO MODS	\$21,000	38%	\$13,020	\$2,625	\$2,310	\$0	\$840	\$0	\$0	B
CX-OM3-100M	OM3 50/125 MICRON OPT CABLE LC- LC 100M	\$570	38%	\$353	\$0	\$0	\$0	\$0	\$0	\$0	B
CX-OM3-10M	OM3 50/125 MICRON OPT CABLE LC- LC 10M	\$290	38%	\$180	\$0	\$0	\$0	\$0	\$0	\$0	B
CX-OM3-1M	OM3 50/125 MICRON OPT CABLE LC- LC 1M	\$230	38%	\$143	\$0	\$0	\$0	\$0	\$0	\$0	B
CX-OM3-30M	OM3 50/125 MICRON OPT CABLE LC- LC 30M	\$310	38%	\$192	\$0	\$0	\$0	\$0	\$0	\$0	B
CX-OM3-3M	OM3 50/125 MICRON OPT CABLE LC- LC 3M	\$250	38%	\$155	\$0	\$0	\$0	\$0	\$0	\$0	B
CX-OM3-50M	OM3 50/125 MICRON OPT CABLE LC- LC 50M	\$390	38%	\$242	\$0	\$0	\$0	\$0	\$0	\$0	B
CX-OM3-5M	OM3 50/125 MICRON OPT CABLE LC- LC 5M	\$260	38%	\$161	\$0	\$0	\$0	\$0	\$0	\$0	B
CX-SA07-500	500GB SATA II DISK FOR 4G DAE	\$1,530	38%	\$949	\$230	\$168	\$0	\$61	\$0	\$0	B
CX-SA07-500U	500GB 7200RPM SATA II UPG FOR 4G DAE	\$2,065	38%	\$1,280	\$229	\$168	\$0	\$61	\$0	\$0	B
CX-SA07-750	750GB 7200RPM SATA II	\$1,895	38%	\$1,175	\$284	\$208	\$0	\$76	\$0	\$0	B

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
CX-SA07-750U	750GB 7200RPM SATA II UPG FOR 4G DAE	\$2,558	38%	\$1,586	\$284	\$208	\$0	\$76	\$0	\$0	B
DAE	ARRAY EXPANSION NEW SYS	\$5,400	38%	\$3,348	\$675	\$594	\$0	\$216	\$0	\$0	B
DAEFLD	DAE FIELD UPGRADE	\$5,400	38%	\$3,348	\$675	\$594	\$0	\$216	\$0	\$0	B
DL210EXP	DL210 EXPANSION ARRAY	\$23,000	38%	\$14,260	\$2,300	\$2,530	\$0	\$0	\$0	\$0	B
DL210EXP-FD	FIELD DL210 EXP ARRAY	\$23,000	38%	\$14,260	\$2,300	\$2,530	\$0	\$0	\$0	\$0	B
DL300-310_UPG	UGRD KIT DL300 TO DL310	\$60,000	38%	\$37,200	\$6,000	\$6,600	\$0	\$0	\$0	\$0	B
DL700-STBY	DL700 STANDBY SERVER	\$28,300	38%	\$17,546	\$2,830	\$3,113	\$0	\$0	\$0	\$0	B
DL700-STBY-FD	FLD INST. DL700 STBY SVR	\$28,300	38%	\$17,546	\$2,830	\$3,113	\$0	\$0	\$0	\$0	B
DL-750S-DAE	FULLY LOADED 4GB STILETTO DAE W/NORTHSTA	\$38,600	38%	\$23,932	\$3,860	\$4,246	\$0	\$0	\$0	\$0	B
DL-750S-DAEFD	FIELD INSTALL DAE 4GB STILETTO W/750GB D	\$38,600	38%	\$23,932	\$3,860	\$4,246	\$0	\$0	\$0	\$0	B
DL-ENGINE	DISK LIBRARY ENGINE	\$34,900	38%	\$21,638	\$3,490	\$3,839	\$0	\$0	\$0	\$0	B
DS-16B-CRK	CLAR RAIL KIT FOR DS-16B	\$340	38%	\$211	\$0	\$0	\$0	\$0	\$0	\$0	B
DS16M-CRKL	16PORT RAILKIT LO-P BEZEL	\$660	38%	\$409	\$0	\$0	\$0	\$0	\$0	\$0	B
DS24M2RK39	DS24M MOUNT-CLAR 39U RACK	\$350	38%	\$217	\$0	\$0	\$0	\$0	\$0	\$0	B
DS24M2RK40	DS24M MOUNT-CLAR 40U RACK	\$275	38%	\$171	\$0	\$0	\$0	\$0	\$0	\$0	B
DS2-RK1U-T	TELCO RKT FOR 1U CL	\$360	38%	\$223	\$0	\$0	\$0	\$0	\$0	\$0	B
DS32B2RK39	DS-32B2-0D RAIL KIT FOR THE 39U HIGH CAB	\$650	38%	\$403	\$0	\$0	\$0	\$0	\$0	\$0	B
DS32B2RK40	DS-32B2-0D 40U RAIL KIT	\$230	38%	\$143	\$0	\$0	\$0	\$0	\$0	\$0	B
DS32B2RK40-FD	DS 32B RK- VARIABLE	\$230	38%	\$143	\$0	\$0	\$0	\$0	\$0	\$0	B
DSB2RK40EXT	DSB2RK40 EXTENSION RAIL	\$280	38%	\$174	\$0	\$0	\$0	\$0	\$0	\$0	B
DSB2RK40-FD	DSB2RK40-0D VARIABLE	\$275	38%	\$171	\$0	\$0	\$0	\$0	\$0	\$0	B
ESNT1-4UP	ESN Mgr & Access Logix Tier 1 to Tier 4	\$1,090	26%	\$807	\$196	\$0	\$0	\$0	\$0	\$0	D2
FC1-HSSDC-2M	2M HSSDC to HSSDC2 bus cbl Qty 1	\$150	38%	\$93	\$0	\$0	\$0	\$0	\$0	\$0	B
FC1-HSSDC-5M	5M HSSDC to HSSDC2 bus cbl Qty 1	\$275	38%	\$171	\$0	\$0	\$0	\$0	\$0	\$0	B
FC1-HSSDC-8M	8M HSSDC to HSSDC2 bus cbl Qty 1	\$500	38%	\$310	\$0	\$0	\$0	\$0	\$0	\$0	B
FC2-HSSDC-2M	2M HSSDC2 to HSSDC2 bus cbl Qty 1	\$250	38%	\$155	\$0	\$0	\$0	\$0	\$0	\$0	B
FC2-HSSDC-8M	8M HSSDC2 to HSSDC2 bus cbl Qty 1	\$2,050	38%	\$372	\$600	\$0	\$0	\$0	\$0	\$0	B
FC-31-146	146GB 10K 520BPS 1GB 12V	\$600	38%	\$1,271	\$317	\$226	\$0	\$0	\$0	\$0	B
FC-31-146UPG	146GB 10K 1Gb 520BP UPG	\$1,835	38%	\$1,138	\$204	\$149	\$0	\$54	\$0	\$0	B
FC-315-36U	36GB 15K, 520BPS Upgrade	\$960	38%	\$595	\$107	\$78	\$0	\$28	\$0	\$0	B
FC-315-73UPG	73GB 15K 12V 520BPS 1GB UPGRADE	\$1,790	38%	\$1,110	\$199	\$146	\$0	\$53	\$0	\$0	B
FC-31-73	FC 73GB DRIVE 10K	\$1,280	38%	\$794	\$198	\$141	\$0	\$0	\$0	\$0	B
FC-31-73UP	FC73GB DRIVE UPG	\$1,095	38%	\$679	\$122	\$89	\$0	\$32	\$0	\$0	B
FC-HS2-10M	10M HSSDC to HSSDC bus cbl Qty 1	\$230	38%	\$143	\$0	\$0	\$0	\$0	\$0	\$0	B
FC-HS2-1M	1M HSSDC to HSSDC bus cbl Qty 1	\$80	38%	\$50	\$0	\$0	\$0	\$0	\$0	\$0	B
FC-HS2-5M	5M HSSDC to HSSDC bus cbl Qty 1	\$160	38%	\$99	\$0	\$0	\$0	\$0	\$0	\$0	B
FC-OPT100M	100M OPTICAL CABLE	\$570	38%	\$353	\$0	\$0	\$0	\$0	\$0	\$0	B
FC-OPT10M	10M OPTICAL CABLE	\$120	38%	\$74	\$0	\$0	\$0	\$0	\$0	\$0	B
FC-OPT250M	250M OPTICAL CABLE	\$1,300	38%	\$806	\$0	\$0	\$0	\$0	\$0	\$0	B
FC-OPT500M	500M OPTICAL CABLE	\$2,500	38%	\$1,550	\$0	\$0	\$0	\$0	\$0	\$0	B
FC-OPT50M	50M OPTICAL CABLE	\$290	38%	\$180	\$0	\$0	\$0	\$0	\$0	\$0	B
FC-OPT5M	5M OPTICAL CABLE	\$110	38%	\$68	\$0	\$0	\$0	\$0	\$0	\$0	B
FLMS4-240UPG	FAST SUITE UPGRADE FOR THE CX4-240	\$15,000	26%	\$11,100	\$2,700	\$0	\$0	\$0	\$0	\$0	D2
FLMS4-480UPG	FAST SUITE UPGRADE FOR THE CX4-480	\$39,000	26%	\$28,860	\$7,020	\$0	\$0	\$0	\$0	\$0	D2
FLMS4-960UPG	FAST SUITE UPGRADE FOR THE CX4-960	\$63,000	26%	\$46,620	\$11,340	\$0	\$0	\$0	\$0	\$0	D2
FM-LL100MD	100M MM FIBRE CABLE LC-LC	\$570	38%	\$353	\$0	\$0	\$0	\$0	\$0	\$0	B
FM-LL10MD	10M MM FIBRE CABLE LC-LC	\$290	38%	\$180	\$0	\$0	\$0	\$0	\$0	\$0	B
FM-LL1MD	1M MM FIBRE CABLE LC-LC	\$230	38%	\$143	\$0	\$0	\$0	\$0	\$0	\$0	B
FM-LL30MD	30M MM FIBRE CABLE LC-LC	\$310	38%	\$192	\$0	\$0	\$0	\$0	\$0	\$0	B
FM-LL3MD	3M MM FIBRE CABLE LC-LC	\$250	38%	\$155	\$0	\$0	\$0	\$0	\$0	\$0	B
FM-LL50MD	50M MM FIBRE CABLE LC-LC	\$390	38%	\$242	\$0	\$0	\$0	\$0	\$0	\$0	B
FM-LL5MD	5M MM FIBRE CABLE LC-LC	\$260	38%	\$161	\$0	\$0	\$0	\$0	\$0	\$0	B
FM-LS100MD	100M MM FIBRE CABLE LC-SC	\$570	38%	\$353	\$0	\$0	\$0	\$0	\$0	\$0	B
FM-LS10MD	10M MM FIBRE CABLE LC-SC	\$290	38%	\$180	\$0	\$0	\$0	\$0	\$0	\$0	B
FM-LS1MD	1M MM FIBRE CABLE LC-SC	\$230	38%	\$143	\$0	\$0	\$0	\$0	\$0	\$0	B
FM-LS30MD	30M MM FIBRE CABLE LC-SC	\$310	38%	\$192	\$0	\$0	\$0	\$0	\$0	\$0	B
FM-LS3MD	3M MM FIBRE CABLE LC-SC	\$250	38%	\$155	\$0	\$0	\$0	\$0	\$0	\$0	B
FM-LS50MD	50M MM FIBRE CABLE LC-SC	\$390	38%	\$242	\$0	\$0	\$0	\$0	\$0	\$0	B
FM-LS5MD	5M MM FIBRE CABLE LC-SC	\$260	38%	\$161	\$0	\$0	\$0	\$0	\$0	\$0	B
FRAME-ADJ	ADJ RACK RAIL KIT-DAE/DPE	\$160	38%	\$99	\$0	\$0	\$0	\$0	\$0	\$0	B

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			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
FRAME-T	TELCO RAILS FOR DAE/DPE	\$540	38%	\$335	\$0	\$0	\$0	\$0	\$0	\$0	B
FRAME-T-CS	TELCO RAIL KIT FOR NS CS	\$565	38%	\$350	\$0	\$0	\$0	\$0	\$0	\$0	B
FRAME-T-DAE2	TELCO RAIL KIT - DAE2	\$340	38%	\$211	\$0	\$0	\$0	\$0	\$0	\$0	B
FRAME-T-PDAE	TELCO RAIL KIT	\$340	38%	\$211	\$0	\$0	\$0	\$0	\$0	\$0	B
FRAME-T-SPE	TELCO RAIL KIT - SPE	\$340	38%	\$211	\$0	\$0	\$0	\$0	\$0	\$0	B
M4GB-CX600	4GB CACHE UPG CX600-F INS	\$6,200	38%	\$3,844	\$930	\$682	\$0	\$248	\$0	\$0	B
NAV100	NAVI MANAGER AX100 SERIES	\$1,100	10%	\$990	\$198	\$176	\$0	\$0	\$0	\$0	J
NAV31-DP-EN	NAVI MGR DP TO EN Lic Upg CX3-10	\$3,000	26%	\$2,220	\$540	\$0	\$0	\$0	\$0	\$0	D2
NAVAGT-AIX	NAVISPHERE AGENT AIX	\$1,200	26%	\$888	\$225	\$210	\$0	\$0	\$0	\$0	D2
NAVAGT-HP	NAVISPHERE AGENT HPUNIX	\$1,200	26%	\$888	\$225	\$210	\$0	\$0	\$0	\$0	D2
NAVAGT-IRX	NAVISPHERE AGENT IRIX	\$1,200	26%	\$888	\$225	\$210	\$0	\$0	\$0	\$0	D2
NAVAGT-LNX	NAVISPHERE AGENT LINUX	\$550	26%	\$407	\$102	\$95	\$0	\$0	\$0	\$0	D2
NAVAGT-NW	NAVISPHERE AGENT NETWARE	\$550	26%	\$407	\$102	\$95	\$0	\$0	\$0	\$0	D2
NAVAGT-SUN	NAVISPHERE AGENT SUN	\$1,200	26%	\$888	\$225	\$210	\$0	\$0	\$0	\$0	D2
NAVAGT-VMW	NAVI AGENT VMWARE	\$550	26%	\$407	\$99	\$0	\$0	\$0	\$0	\$0	D2
NAVAGT-WIN	NAVISPHERE AGENT NT/W2K	\$550	26%	\$407	\$102	\$95	\$0	\$0	\$0	\$0	D2
NAVATF-AIX	NAVISPHERE ATF FOR AIX	\$1,940	26%	\$1,436	\$375	\$350	\$0	\$0	\$0	\$0	D2
NAVAYZ2-3UP	ANALYZER CX2 TO CX3 UPG	\$1,600	26%	\$1,184	\$288	\$0	\$0	\$0	\$0	\$0	D2
NAVAYZ2-5UP	ANALYZER CX2 TO CX5 UPG	\$14,650	26%	\$10,841	\$2,637	\$0	\$0	\$0	\$0	\$0	D2
NAVAYZ2-7UP	ANALYZER CX2 TO CX7 UPG	\$30,900	26%	\$22,866	\$5,562	\$0	\$0	\$0	\$0	\$0	D2
NAVAYZ3-5UP	ANALYZER CX3 TO CX5 UPG	\$13,000	26%	\$9,620	\$2,340	\$0	\$0	\$0	\$0	\$0	D2
NAVAYZ3-7UP	ANALYZER CX3 TO CX7 UPG	\$29,300	26%	\$21,682	\$5,274	\$0	\$0	\$0	\$0	\$0	D2
NAVAYZ4-5UP	ANALYZER CX4 TO CX5 UPG	\$8,100	26%	\$5,994	\$1,458	\$0	\$0	\$0	\$0	\$0	D2
NAVAYZ5-7UP	ANALYZER CX5 TO CX7 UPG	\$16,300	26%	\$12,062	\$2,934	\$0	\$0	\$0	\$0	\$0	D2
NAVAYZ6-7UP	ANALYZER CX6 TO CX7 UPG	\$16,300	26%	\$12,062	\$2,934	\$0	\$0	\$0	\$0	\$0	D2
NB-2G10-146	NEBS system 146GB 10K 2Gb FC	\$1,020	38%	\$632	\$153	\$112	\$0	\$41	\$0	\$0	B
NB-2G10-300U	NEBS 300GB 10K 2Gb FC UPG	\$1,980	38%	\$1,228	\$220	\$161	\$0	\$59	\$0	\$0	B
NB-2G10-73	NEBS system 73GB 10K 2Gb FC	\$755	38%	\$468	\$113	\$83	\$0	\$30	\$0	\$0	B
NB-4G10-300	300GB 10K 4GB FC NEBS	\$1,345	38%	\$834	\$202	\$148	\$0	\$54	\$0	\$0	B
NB-4G10-300U	300GB 10K 4GB FC NEBS UPGRADE DISK DRIVE	\$1,980	38%	\$1,228	\$220	\$161	\$0	\$59	\$0	\$0	B
NB-4G15-146U	NEBS 146GB 15K 4GB FC UPG	\$1,800	38%	\$1,116	\$200	\$147	\$0	\$53	\$0	\$0	B
NB-4G15-300U	NEBS 300GB 15K 4GB FC UPG	\$2,154	38%	\$1,335	\$239	\$175	\$0	\$64	\$0	\$0	B
NB-4G15-450U	450GB 15K 4GB FC NEBS UPGRADE DISK DRIVE	\$2,852	38%	\$1,768	\$317	\$232	\$0	\$85	\$0	\$0	B
NB-4G15-73	NEBS 73GB 15K 4GB FC	\$1,030	38%	\$639	\$155	\$113	\$0	\$41	\$0	\$0	B
NB-SS15-146	146GB 15K SAS 3GB NEBS DISK DRIVE	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	\$0	J
OM-CLR-DB-UNIX	OM CLARIION UNIX DEPT	\$6,050	26%	\$4,477	\$1,089	\$0	\$0	\$0	\$0	\$0	D2
OM-CLR-EN-UNIX	OM CLARIION UNIX ENT	\$12,450	26%	\$9,213	\$2,241	\$0	\$0	\$0	\$0	\$0	D2
OM-CLR-WG-UNIX	OM CLARIION UNIX WRKGP	\$2,500	26%	\$1,850	\$450	\$0	\$0	\$0	\$0	\$0	D2
PPEN-UX-DP	PPATH ENT UNIX DEP	\$7,520	26%	\$5,565	\$1,455	\$1,358	\$0	\$0	\$0	\$0	D2
PPEN-UX-EN	PPATH ENT UNIX ENT	\$15,500	26%	\$11,470	\$3,000	\$2,800	\$0	\$0	\$0	\$0	D2
PPEN-UX-GB	PPATH ENT UNIX GLB	\$42,630	26%	\$31,546	\$8,250	\$7,700	\$0	\$0	\$0	\$0	D2
PPEN-UX-WG	PPATH ENT UNIX WGR	\$3,100	26%	\$2,294	\$600	\$560	\$0	\$0	\$0	\$0	D2
PW40U-60-RS	RACK-40U-60 PWR CORD	\$2,200	38%	\$1,364	\$0	\$0	\$0	\$0	\$0	\$0	B
PW40U-60-US	RACK-40U-60 PWR CORD US	\$1,150	38%	\$713	\$0	\$0	\$0	\$0	\$0	\$0	B
PW40U-C-RS	40U-C PWR CORD - RS	\$1,150	38%	\$713	\$0	\$0	\$0	\$0	\$0	\$0	B
PW40U-C-US	40U-C PWR CORD - US	\$1,150	38%	\$713	\$0	\$0	\$0	\$0	\$0	\$0	B
PW40UD-RS	40U DEEP RACK PWR CORD R&S PLUG - QTY 2	\$4,529	38%	\$2,808	\$0	\$0	\$0	\$0	\$0	\$0	B
PWCAB-USL	DUAL PWR RACK US TWIST	\$670	38%	\$415	\$0	\$0	\$0	\$0	\$0	\$0	B
RACK-40U-C	40U COMMON RACK	\$4,200	38%	\$2,604	\$0	\$0	\$0	\$0	\$0	\$0	B
RCK40U-SECURE	ANTI-TIP BRACKET, 40U CAB	\$160	38%	\$99	\$0	\$0	\$0	\$0	\$0	\$0	B
RP-CDP-CX1	CX3-10 CDP	\$20,000	26%	\$14,800	\$3,600	\$0	\$0	\$0	\$0	\$0	D2
RP-CDP-CX1-2U	CDP CX3-10 CX3-20 UPGRD	\$20,250	26%	\$14,985	\$3,645	\$0	\$0	\$0	\$0	\$0	D2
RP-CDP-CX1-4U	CDP CX3-10 CX3-40 UPGRD	\$54,750	26%	\$40,515	\$9,855	\$0	\$0	\$0	\$0	\$0	D2
RP-CDP-CX1-8U	CDP CX3-10 CX3-80 UPGRD	\$95,000	26%	\$70,300	\$17,100	\$0	\$0	\$0	\$0	\$0	D2
RP-CDP-CX2	CX3-20 CDP	\$35,000	26%	\$25,900	\$6,300	\$0	\$0	\$0	\$0	\$0	D2
RP-CDP-CX2-4U	CDP CX3-20 CX3-40 UPGRD	\$39,750	26%	\$29,415	\$7,155	\$0	\$0	\$0	\$0	\$0	D2
RP-CDP-CX2-8U	CDP CX3-20 CX3-80 UPGRD	\$80,000	26%	\$59,200	\$14,400	\$0	\$0	\$0	\$0	\$0	D2
RP-CDP-CX4	CX3-40 CDP	\$65,000	26%	\$48,100	\$11,700	\$0	\$0	\$0	\$0	\$0	D2
RP-CDP-CX4-8U	CDP CX3-40 CX3-80 UPGRD	\$50,000	26%	\$37,000	\$9,000	\$0	\$0	\$0	\$0	\$0	D2
RP-CDP-CX8	CX3-80 CDP	\$100,000	26%	\$74,000	\$18,000	\$0	\$0	\$0	\$0	\$0	D2

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			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
RP-CLR-CX1	CX3-10 CLR	\$20,000	26%	\$14,800	\$3,600	\$0	\$0	\$0	\$0	\$0	D2
RP-CLR-CX1-2U	CLR CX1 CX2 UPGD	\$15,500	26%	\$11,470	\$2,790	\$0	\$0	\$0	\$0	\$0	D2
RP-CLR-CX1-4U	CLR CX1 CX4 UPGD	\$57,500	26%	\$42,550	\$10,350	\$0	\$0	\$0	\$0	\$0	D2
RP-CLR-CX1-8U	CLR CX1 CX8 UPGD	\$100,000	26%	\$74,000	\$18,000	\$0	\$0	\$0	\$0	\$0	D2
RP-CLR-CX2	CX3-20 CLR	\$35,500	26%	\$26,270	\$6,390	\$0	\$0	\$0	\$0	\$0	D2
RP-CLR-CX2-4U	CLR CX2 CX4 UPGD	\$42,000	26%	\$31,080	\$7,560	\$0	\$0	\$0	\$0	\$0	D2
RP-CLR-CX2-8U	CLR CX2 CX8 UPGD	\$84,500	26%	\$62,530	\$15,210	\$0	\$0	\$0	\$0	\$0	D2
RP-CLR-CX4	CX3-40 CLR	\$77,500	26%	\$57,350	\$13,950	\$0	\$0	\$0	\$0	\$0	D2
RP-CLR-CX4-8U	CLR CX4 CX8 UPGD	\$42,500	26%	\$31,450	\$7,650	\$0	\$0	\$0	\$0	\$0	D2
RP-CLR-CX8	CX3-80 CLR	\$120,000	26%	\$88,800	\$21,600	\$0	\$0	\$0	\$0	\$0	D2
RP-CP-UG-CLR2	CDP CX2 CLR CX2 UPGD	\$500	26%	\$370	\$90	\$0	\$0	\$0	\$0	\$0	D2
RP-CP-UG-CLR4	CDP CX4 CLR CX4 UPGD	\$12,500	26%	\$9,250	\$2,250	\$0	\$0	\$0	\$0	\$0	D2
RP-CP-UG-CLR8	CDP CX8 CLR CX8 UPGD	\$20,000	26%	\$14,800	\$3,600	\$0	\$0	\$0	\$0	\$0	D2
RPCP-UG-CPCX1	CDP BASE 4TB UG CX1 CDP	\$134,100	26%	\$99,234	\$24,138	\$0	\$0	\$0	\$0	\$0	D2
RPCP-UG-CPCX2	CDP BASE 4TB UG CX2 CDP	\$119,100	26%	\$88,134	\$21,438	\$0	\$0	\$0	\$0	\$0	D2
RPCP-UG-CPCX4	CDP BASE 4TB UG CX4 CDP	\$89,100	26%	\$65,934	\$16,038	\$0	\$0	\$0	\$0	\$0	D2
RPCP-UG-CPCX8	CDP BASE 4TB UG CX8 CDP	\$54,100	26%	\$40,034	\$9,738	\$0	\$0	\$0	\$0	\$0	D2
RPLR-UG-LRCX1	CLR CX1 RP CLR 8TB UPGD	\$168,000	26%	\$124,320	\$30,240	\$0	\$0	\$0	\$0	\$0	D2
RPLR-UG-LRCX2	CLR CX2 RP CLR 8TB UPGD	\$152,500	26%	\$112,850	\$27,450	\$0	\$0	\$0	\$0	\$0	D2
RPLR-UG-LRCX4	CLR CX4 RP CLR 8TB UPGD	\$110,500	26%	\$81,770	\$19,890	\$0	\$0	\$0	\$0	\$0	D2
RPLR-UG-LRCX8	CLR CX8 RP CLR 8TB UPGD	\$68,000	26%	\$50,320	\$12,240	\$0	\$0	\$0	\$0	\$0	D2
RP-RR-CX1	CX3-10 CRR	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	\$0	D2
RP-RR-CX1-2U	CRR CX3-10 CX3-20 UPGRD	\$10,700	26%	\$7,918	\$1,926	\$0	\$0	\$0	\$0	\$0	D2
RP-RR-CX1-4U	CRR CX3-10 CX3-40 UPGRD	\$41,750	26%	\$30,895	\$7,515	\$0	\$0	\$0	\$0	\$0	D2
RP-RR-CX1-8U	CRR CX3-10 CX3-80 UPGRD	\$70,500	26%	\$52,170	\$12,690	\$0	\$0	\$0	\$0	\$0	D2
RP-RR-CX2	CX3-20 CRR	\$18,000	26%	\$13,320	\$3,240	\$0	\$0	\$0	\$0	\$0	D2
RP-RR-CX2-4U	CRR CX3-20 CX3-40 UPGRD	\$33,750	26%	\$24,975	\$6,075	\$0	\$0	\$0	\$0	\$0	D2
RP-RR-CX2-8U	CRR CX3-20 CX3-80 UPGRD	\$62,500	26%	\$46,250	\$11,250	\$0	\$0	\$0	\$0	\$0	D2
RP-RR-CX4	CX3-40 CRR	\$45,000	26%	\$33,300	\$8,100	\$0	\$0	\$0	\$0	\$0	D2
RP-RR-CX4-8U	CRR CX3-40 CX3-80 UPGRD	\$35,500	26%	\$26,270	\$6,390	\$0	\$0	\$0	\$0	\$0	D2
RP-RR-CX8	CX3-80 CRR	\$70,000	26%	\$51,800	\$12,600	\$0	\$0	\$0	\$0	\$0	D2
RP-RR-CXBW	CX BW REDUCTION OPTION	\$30,000	26%	\$22,200	\$5,400	\$0	\$0	\$0	\$0	\$0	D2
RP-RR-UG-CLR1	CRR CX1 CLR CX1 UPGD	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	\$0	D2
RP-RR-UG-CLR2	CRR CX2 CLR CX2 UPGD	\$17,500	26%	\$12,950	\$3,150	\$0	\$0	\$0	\$0	\$0	D2
RP-RR-UG-CLR4	CRR CX4 CLR CX4 UPGD	\$32,500	26%	\$24,050	\$5,850	\$0	\$0	\$0	\$0	\$0	D2
RP-RR-UG-CLR8	CRR CX8 CLR CX8 UPGD	\$50,000	26%	\$37,000	\$9,000	\$0	\$0	\$0	\$0	\$0	D2
RPRR-UG-RRCX1	CRR BASE 8TB UG CX1 CRRR	\$114,150	26%	\$84,471	\$20,547	\$0	\$0	\$0	\$0	\$0	D2
RPRR-UG-RRCX2	CRR BASE 8TB UG CX2 CRR	\$106,150	26%	\$78,551	\$19,107	\$0	\$0	\$0	\$0	\$0	D2
RPRR-UG-RRCX4	CRR BASE 8TB UG CX4 CRR	\$79,150	26%	\$58,571	\$14,247	\$0	\$0	\$0	\$0	\$0	D2
RPRR-UG-RRCX8	CRR BASE 8TB UG CX8 CRR	\$54,150	26%	\$40,071	\$9,747	\$0	\$0	\$0	\$0	\$0	D2
SCE100	SAN COPY/E AX100	\$2,000	10%	\$1,800	\$360	\$320	\$0	\$0	\$0	\$0	J
SFP-HSSDC-10M	10M SFP to HSSDC encl-0 bus cbl Qty 1	\$550	38%	\$341	\$0	\$0	\$0	\$0	\$0	\$0	B
SFP-HSSDC-2.5M	2.5M SFP to HSSDC encl-0 bus cbl Qty 1	\$130	38%	\$81	\$0	\$0	\$0	\$0	\$0	\$0	B
SFP-HSSDC2-2M	2M SFP to HSSDC2 encl-0 bus cbl Qty 1	\$150	38%	\$93	\$0	\$0	\$0	\$0	\$0	\$0	B
SFP-HSSDC2-5M	5M SFP to HSSDC2 encl-0 bus cbl Qty 1	\$275	38%	\$171	\$0	\$0	\$0	\$0	\$0	\$0	B
SFP-HSSDC-6M	6M SFP to HSSDC encl-0 bus cbl Qty 1	\$275	38%	\$171	\$0	\$0	\$0	\$0	\$0	\$0	B
SFP-TWNACT-1M	SFP+ TO SFP+ 1M ACTIVE 10G CABLE - PAIR	\$750	38%	\$465	\$0	\$0	\$0	\$0	\$0	\$0	B
SFP-TWNACT-3M	SFP+ TO SFP+ 3M ACTIVE 10G CABLE	\$900	38%	\$558	\$0	\$0	\$0	\$0	\$0	\$0	B
SFP-TWNACT-5M	SFP+ TO SFP+ 5M ACTIVE 10G CABLE	\$1,100	38%	\$682	\$0	\$0	\$0	\$0	\$0	\$0	B
SIMS	SNAPVIEW INT MOD FOR SQL	\$800	26%	\$592	\$144	\$0	\$0	\$0	\$0	\$0	D2
SOLIDPANEL-1U	1U SOLID FILLER FOR USE BEHIND 1U FILLER	\$40	38%	\$25	\$0	\$0	\$0	\$0	\$0	\$0	B
SOLIDPANEL-2U	2U SOLID FILLER FOR USE BEHIND 2U FILLER	\$45	38%	\$28	\$0	\$0	\$0	\$0	\$0	\$0	B
SOLIDPANEL-3U	3U SOLID FILLER FOR USE BEHIND 3U FILLER	\$50	38%	\$31	\$0	\$0	\$0	\$0	\$0	\$0	B
SPE-TELCO-2U	CX4 TELCO ADJUSTABLE RAIL KIT FOR 2U SPE	\$750	38%	\$465	\$0	\$0	\$0	\$0	\$0	\$0	B
SPS-ADJ	ADJ RACK RAIL KIT FOR SPS	\$420	38%	\$260	\$0	\$0	\$0	\$0	\$0	\$0	B
SPST	TELCO RAILS FOR SPS	\$600	38%	\$372	\$0	\$0	\$0	\$0	\$0	\$0	B
SPST-2GB	TELCO RAIL KIT - 2GB SPS	\$420	38%	\$260	\$0	\$0	\$0	\$0	\$0	\$0	B
SP-TELCO-1U	1U STORAGE PROCESSOR TELCO RAIL KIT	\$500	38%	\$310	\$0	\$0	\$0	\$0	\$0	\$0	B
SP-TELCO-2U	2U STORAGE PROCESSOR TELCO RAIL KIT	\$750	38%	\$465	\$0	\$0	\$0	\$0	\$0	\$0	B
SP-TELCO-4U	4U STORAGE PROCESSOR TELCO RAIL KIT	\$1,500	38%	\$930	\$0	\$0	\$0	\$0	\$0	\$0	B

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
SV400-KIT303	CX400 SV V2.1 MEDIA	\$1	26%	\$1	\$0	\$0	\$0	\$0	\$0	\$0	D2
SV400-KIT308	CX400 SV V1.8 MEDIA	\$1	26%	\$1	\$0	\$0	\$0	\$0	\$0	\$0	D2
SV4120-RM	BUNDLE FOR SV + RM FOR CX4-120	\$4,175	26%	\$3,090	\$752	\$0	\$0	\$0	\$0	\$0	D2
SV4240-RM	BUNDLE FOR SV + RM FOR CX4-240	\$9,035	26%	\$6,686	\$1,626	\$0	\$0	\$0	\$0	\$0	D2
V-AX4514615K	4 - 146 GB 15K SAS W VAULT SOFTWARE	\$1,940	10%	\$1,746	\$0	\$0	\$0	\$0	\$0	\$0	J
V-AX4514615KN	AX4-5 VAULT 4 NEBS 146 GB 15K SAS	\$1,940	10%	\$1,746	\$0	\$0	\$0	\$0	\$0	\$0	J
V-AX4540010K	4 - 400 GB 10K SAS W VAULT SOFTWARE	\$3,640	10%	\$3,276	\$0	\$0	\$0	\$0	\$0	\$0	J
V-AX4575072K	4 - 750GB 7.2K SATA W VAULT SOFTWARE	\$2,320	10%	\$2,088	\$0	\$0	\$0	\$0	\$0	\$0	J
V-CX2014610K	VAULT PACK CX3-20 146GB 10K 2GB DRIVES Q	\$5,100	38%	\$3,162	\$765	\$561	\$0	\$204	\$0	\$0	B
V-CX2014610KN	VAULT PACK CX3-20 146GB 10K 2GB NEBS DRI	\$5,100	38%	\$3,162	\$765	\$561	\$0	\$204	\$0	\$0	B
V-CX2014615K	VAULT PACK CX3-20 146GB 15K 4GB DRIVES Q	\$6,665	38%	\$4,132	\$1,000	\$733	\$0	\$267	\$0	\$0	B
V-CX2014615KN	VAULT PACK CX3-20 146GB 15K 4GB NEBS DRI	\$6,665	38%	\$4,132	\$1,000	\$733	\$0	\$267	\$0	\$0	B
V-CX2030010K	VAULT PACK CX3-20 300GB 10K 4GB DRIVES Q	\$6,715	38%	\$4,163	\$1,007	\$739	\$0	\$269	\$0	\$0	B
V-CX2030010KN	VAULT PACK CX3-20 300GB 10K 4GB NEBS DRI	\$6,715	38%	\$4,163	\$1,007	\$739	\$0	\$269	\$0	\$0	B
V-CX2030015K	VAULT PACK CX3-20 300GB 15K 4GB DRIVES Q	\$8,400	38%	\$5,208	\$1,260	\$924	\$0	\$336	\$0	\$0	B
V-CX2030015KN	VAULT PACK CX3-20 300GB 15K 4GB NEBS DRI	\$8,400	38%	\$5,208	\$1,260	\$924	\$0	\$336	\$0	\$0	B
V-CX2040010K	VAULT PACK CX3-20 400GB 10K 4GB DRIVES Q	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$370	\$0	\$0	B
V-CX2040010KN	VAULT PACK CX3-20 400GB 10K 4GB NEBS DRI	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$370	\$0	\$0	B
V-CX2045015K	VAULT PACK CX3-20 450GB 15K 4GB DRIVES Q	\$11,125	38%	\$6,898	\$1,669	\$1,224	\$0	\$445	\$0	\$0	B
V-CX2045015KN	VAULT PACK CX3-20 450GB 15K 4GB NEBS DRI	\$11,125	38%	\$6,898	\$1,669	\$1,224	\$0	\$445	\$0	\$0	B
V-CX207310K	VAULT PACK CX3-20 73GB 10K 2GB DRIVES QT	\$3,775	38%	\$2,341	\$566	\$415	\$0	\$151	\$0	\$0	B
V-CX207310KN	VAULT PACK CX3-20 73GB 10K 2GB NEBS DRIV	\$3,775	38%	\$2,341	\$566	\$415	\$0	\$151	\$0	\$0	B
V-CX207315K	VAULT PACK CX3-20 73GB 15K 4GB DRIVES QT	\$5,150	38%	\$3,193	\$773	\$567	\$0	\$206	\$0	\$0	B
V-CX207315KN	VAULT PACK CX3-20 73GB 15K 4GB NEBS DRIV	\$5,150	38%	\$3,193	\$773	\$567	\$0	\$206	\$0	\$0	B
V-CX4014610K	VAULT PACK CX3-40 146GB 10K 2GB DRIVES Q	\$5,100	38%	\$3,162	\$765	\$561	\$0	\$204	\$0	\$0	B
V-CX4014610KN	VAULT PACK CX3-40 146GB 10K 2GB NEBS DRI	\$5,100	38%	\$3,162	\$765	\$561	\$0	\$204	\$0	\$0	B
V-CX4014615K	VAULT PACK CX3-40 146GB 15K 4GB DRIVES Q	\$6,665	38%	\$4,132	\$1,000	\$733	\$0	\$267	\$0	\$0	B
V-CX4014615KN	VAULT PACK CX3-40 146GB 15K 4GB NEBS DRI	\$6,665	38%	\$4,132	\$1,000	\$733	\$0	\$267	\$0	\$0	B
V-CX4030010K	VAULT PACK CX3-40 300GB 10K 4GB DRIVES Q	\$6,715	38%	\$4,163	\$1,007	\$739	\$0	\$269	\$0	\$0	B
V-CX4030010KN	VAULT PACK CX3-40 300GB 10K 4GB NEBS DRI	\$6,715	38%	\$4,163	\$1,007	\$739	\$0	\$269	\$0	\$0	B
V-CX4030015K	VAULT PACK CX3-40 300GB 15K 4GB DRIVES Q	\$8,400	38%	\$5,208	\$1,260	\$924	\$0	\$336	\$0	\$0	B
V-CX4030015KN	VAULT PACK CX3-40 300GB 15K 4GB NEBS DRI	\$8,400	38%	\$5,208	\$1,260	\$924	\$0	\$336	\$0	\$0	B
V-CX4040010K	VAULT PACK CX3-40 400GB 10K 4GB DRIVES Q	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$370	\$0	\$0	B
V-CX4040010KN	VAULT PACK CX3-40 400GB 10K 4GB NEBS DRI	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$370	\$0	\$0	B
V-CX4045015K	VAULT PACK CX3-40 450GB 15K 4GB DRIVES Q	\$11,125	38%	\$6,898	\$1,669	\$1,224	\$0	\$445	\$0	\$0	B
V-CX4045015KN	VAULT PACK CX3-40 450GB 15K 4GB NEBS DRI	\$11,125	38%	\$6,898	\$1,669	\$1,224	\$0	\$445	\$0	\$0	B
V-CX407310K	VAULT PACK CX3-40 73GB 10K 2GB DRIVES QT	\$3,775	38%	\$2,341	\$566	\$415	\$0	\$151	\$0	\$0	B
V-CX407310KN	VAULT PACK CX3-40 73GB 10K 2GB NEBS DRIV	\$3,775	38%	\$2,341	\$566	\$415	\$0	\$151	\$0	\$0	B
V-CX407315K	VAULT PACK CX3-40 73GB 15K 4GB DRIVES QT	\$5,150	38%	\$3,193	\$773	\$567	\$0	\$206	\$0	\$0	B
V-CX407315KN	VAULT PACK CX3-40 73GB 15K 4GB NEBS DRIV	\$5,150	38%	\$3,193	\$773	\$567	\$0	\$206	\$0	\$0	B
V-CX4-30010K	CX4 VAULT PACK 300GB 10K 4G DRIVES QTY 5	\$6,725	38%	\$4,170	\$1,009	\$740	\$0	\$269	\$0	\$0	B
V-CX4-30010KN	VAULT W/300GB 10K 4GB DRIVES NEBS	\$6,725	38%	\$4,170	\$1,009	\$740	\$0	\$269	\$0	\$0	B
V-CX4-40010K	CX4 VAULT PACK 400GB 10K 4G DRIVES QTY 5	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$370	\$0	\$0	B
V-CX4-40010KN	VAULT PACK 400GB 10K 4G NEBS DRIVES QTY5	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$370	\$0	\$0	B
V-CX8014610K	VAULT PACK CX3-80 146GB 10K 2GB DRIVES	\$5,100	38%	\$3,162	\$765	\$561	\$0	\$204	\$0	\$0	B
V-CX8014610KN	VAULT PACK CX3-80 146GB 10K 2GB NEBS DRI	\$5,100	38%	\$3,162	\$765	\$561	\$0	\$204	\$0	\$0	B
V-CX8014615K	VAULT PACK CX3-80 146GB 15K 4GB DRIVES Q	\$6,665	38%	\$4,132	\$1,000	\$733	\$0	\$267	\$0	\$0	B
V-CX8014615KN	VAULT PACK CX3-80 146GB 15K 4GB NEBS DRI	\$6,665	38%	\$4,132	\$1,000	\$733	\$0	\$267	\$0	\$0	B
V-CX8030010K	VAULT PACK CX3-80 300GB 10K 4GB DRIVES Q	\$6,715	38%	\$4,163	\$1,007	\$739	\$0	\$269	\$0	\$0	B
V-CX8030010KN	VAULT PACK CX3-80 300GB 10K 4GB NEBS DRI	\$6,715	38%	\$4,163	\$1,007	\$739	\$0	\$269	\$0	\$0	B
V-CX8030015K	VAULT PACK CX3-80 300GB 15K 4GB DRIVES Q	\$8,400	38%	\$5,208	\$1,260	\$924	\$0	\$336	\$0	\$0	B
V-CX8030015KN	VAULT PACK CX3-80 300GB 15K 4GB NEBS DRI	\$8,400	38%	\$5,208	\$1,260	\$924	\$0	\$336	\$0	\$0	B
V-CX8040010K	VAULT PACK CX3-80 400GB 10K 4GB DRIVES Q	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$370	\$0	\$0	B
V-CX8040010KN	VAULT PACK CX3-80 400GB 10K 4GB NEBS DRI	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$370	\$0	\$0	B
V-CX8045015K	VAULT PACK CX3-80 450GB 15K 4GB DRIVES Q	\$11,125	38%	\$6,898	\$1,669	\$1,224	\$0	\$445	\$0	\$0	B
V-CX8045015KN	VAULT PACK CX3-80 450GB 15K 4GB NEBS DRI	\$11,125	38%	\$6,898	\$1,669	\$1,224	\$0	\$445	\$0	\$0	B
V-CX807310K	VAULT PACK CX3-80 73GB 10K 2GB DRIVES QT	\$3,775	38%	\$2,341	\$566	\$415	\$0	\$151	\$0	\$0	B
V-CX807310KN	VAULT PACK CX3-80 73GB 10K 2GB NEBS DRIV	\$3,775	38%	\$2,341	\$566	\$415	\$0	\$151	\$0	\$0	B
V-CX807315K	VAULT PACK CX3-80 73GB 15K 4GB DRIVES QT	\$5,150	38%	\$3,193	\$773	\$567	\$0	\$206	\$0	\$0	B
V-CX807315KN	VAULT PACK CX3-80 73GB 15K 4GB NEBS DRIV	\$5,150	38%	\$3,193	\$773	\$567	\$0	\$206	\$0	\$0	B

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
CB100-36TB	SYSTEM, CB100-12x3HDD SAS 36TB	\$30,000	15%	\$25,500	\$0	\$3,900	\$0	\$0	\$0	PE
C-CB-DAE-45S	OPTION, CB DAE SHELF 15X3TB SAS HDD	\$35,000	15%	\$29,750	\$0	\$4,550	\$0	\$0	\$0	PE
U-CB-DAE-45S	CB DAE SHELF, 15X3TB SAS HDD, UPGRADE	\$35,000	15%	\$29,750	\$0	\$4,550	\$0	\$0	\$0	PE
2KMICL 1-QSFP	DCX8510 ICL 2KM QSFP 1 Pack	\$11,980	34%	\$7,907	\$0	\$0	\$0	\$0	\$0	C
6740-7840RCKT	VDX-6740 MP-7840 EMC UNIV RACK KIT (EMC OEM Products)	\$600	15%	\$510	\$0	\$0	\$0	\$0	\$0	E
AP7420B-RTRC	LIC AP7420B FABRIC ROUTER (EMC OEM Products)	\$14,500	15%	\$12,325	\$2,610	\$0	\$0	\$0	\$0	E
AP7600B-FW	AP-7600B FABRIC WATCH LICENSE (EMC OEM Products)	\$3,900	15%	\$3,315	\$702	\$0	\$0	\$0	\$0	E
AP7600B-PM	AP-7600B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$4,400	15%	\$3,740	\$792	\$0	\$0	\$0	\$0	E
AP7600B-TR	AP-7600B ISL TRUNKING LICENSE (EMC OEM Products)	\$5,500	15%	\$4,675	\$990	\$0	\$0	\$0	\$0	E
BRDCX-8GSW8P	BRCD LBL DCX 8GB SHORT WAVE SFPS 8PACK (EMC OEM Products)	\$1,400	15%	\$1,190	\$70	\$49	\$0	\$21	\$0	E
BRQSFP40GDA1M	BRCD QSFP 40G DIRECT ATTACH 1 METER (EMC OEM Products)	\$500	15%	\$425	\$0	\$0	\$0	\$0	\$0	E
BRQSFP40GDA3M	BRCD QSFP 40G DIRECT ATTACH 3 METER (EMC OEM Products)	\$640	15%	\$544	\$0	\$0	\$0	\$0	\$0	E
BRQSFP40GDA5M	BRCD QSFP 40G DIRECT ATTACH 5 METER (EMC OEM Products)	\$800	15%	\$680	\$0	\$0	\$0	\$0	\$0	E
BRQSFP40GESR4	BRCD QSFP 40G eSR4 QSFP 300M (EMC OEM Products)	\$3,995	15%	\$3,396	\$0	\$0	\$0	\$0	\$0	E
BRQSFP-40KMQSFP	BRCD 40G-ER4 QSFP LC 40KM SMF (EMC OEM Products)	\$98,853	15%	\$84,025	\$4,943	\$3,460	\$0	\$1,483	\$0	E
BRQSFP-4X10G	BRCD LBL 4x10GbE SR 40G QSFP 1PACK (EMC OEM Products)	\$3,995	15%	\$3,396	\$0	\$0	\$0	\$0	\$0	E
BRQSFP-4X16G	BRCD LBL 4X16GB SHORT WAVE QSFP 1PACK (EMC OEM Products)	\$2,741	15%	\$2,330	\$137	\$96	\$0	\$41	\$0	E
BRQSFP-4X32G	BRCD LBL 4X32GB SHORT WAVE QSFP 1PACK (EMC OEM Products)	\$7,256	15%	\$6,168	\$363	\$254	\$0	\$109	\$0	E
BRSFP-10G10K	BRCD 10GBE SFP+ 10K LONG WAVE 1PACK (EMC OEM Products)	\$2,200	15%	\$1,870	\$110	\$77	\$0	\$33	\$0	E
BRSFP-10G10K8	BRCD 10GBE SFP+ 10K LONG WAVE 8PACK (EMC OEM Products)	\$15,500	15%	\$13,175	\$775	\$543	\$0	\$233	\$0	E
BRSFP-10GE1PK	BRCD LBL SFP 10GbE SW USR OPTIC 1PACK (EMC OEM Products)	\$450	15%	\$383	\$23	\$16	\$0	\$7	\$0	E
BRSFP-10GE8PK	BRCD LBL SFP 10GbE SW USR OPTIC 8PACK (EMC OEM Products)	\$3,200	15%	\$2,720	\$160	\$112	\$0	\$48	\$0	E
BRSFP-10G-ER	BRCD LBL SFP 10GbE ER 40KM OPTIC 1PACK (EMC OEM Products)	\$10,000	15%	\$8,500	\$0	\$0	\$0	\$0	\$0	E
BRSFP-10GFCCLW	BRCD LBL 10GB FC 10KM LONG WAVE SFP (EMC OEM Products)	\$1,900	15%	\$1,615	\$95	\$67	\$0	\$29	\$0	E
BRSFP-10GFC5W	BRCD LBL 10GB FC SHORT WAVE SFP (EMC OEM Products)	\$600	15%	\$510	\$30	\$21	\$0	\$9	\$0	E
BRSFP-10GSW1P	BRCD 10GBE SFP+ SHORT WAVE 1PACK (EMC OEM Products)	\$780	15%	\$663	\$39	\$27	\$0	\$12	\$0	E
BRSFP-10GSW8P	BRCD 10GBE SFP+ SHORT WAVE 8PACK (EMC OEM Products)	\$4,400	15%	\$3,740	\$220	\$154	\$0	\$66	\$0	E
BRSFP16G10K8P	BRCD LBL 16GB 10KM LONG WAVE SFPS 8PACK	\$33,710	34%	\$22,249	\$2,950	\$2,360	\$0	\$1,011	\$0	C
BRSFP16G10KLW	BRCD LBL 16GB 10KM LONG WAVE SFP	\$4,890	34%	\$3,227	\$428	\$342	\$0	\$147	\$0	C
BRSFP16G25KLW	BRCD LBL 16GB 25KM LONG WAVE SFP	\$12,500	34%	\$8,250	\$1,094	\$875	\$0	\$375	\$0	C
BRSFP-16GSW	BRCD LBL 16GB SHORT WAVE SFP	\$1,110	34%	\$733	\$0	\$0	\$0	\$0	\$0	C
BRSFP-16GSW8P	BRCD LBL 16GB SHORT WAVE SFPS 8PACK	\$7,740	34%	\$5,108	\$7,740	\$0	\$0	\$0	\$0	C
BRSFP-1GBE-OP	BRCD LBL 1GbE Optical SFP for 7840	\$910	34%	\$601	\$0	\$0	\$0	\$0	\$0	C
BRSFP-1GECOPR	BRSFP 1GBE COP SFP FOR MP-7800B & FX8-24 (EMC OEM Products)	\$400	15%	\$340	\$20	\$14	\$0	\$6	\$0	E
BRSFP-1GELX1P	BRCD LBL SFP 1GbE LX OPTIC 1PACK (EMC OEM Products)	\$1,089	15%	\$926	\$0	\$0	\$0	\$0	\$0	E
BRSFP-1GELX8P	BRCD LBL SFP 1GbE LX OPTIC 8PACK (EMC OEM Products)	\$8,195	15%	\$6,966	\$0	\$0	\$0	\$0	\$0	E
BRSFP-1GESX8P	BRCD LBL SFP 1GbE SX OPTIC 8PACK (EMC OEM Products)	\$3,740	15%	\$3,179	\$0	\$0	\$0	\$0	\$0	E
BRSFP32G10K8P	BRCD LBL 32GB 10KM LONG WAVE SFPS 8PACK (EMC OEM Products)	\$43,636	15%	\$37,091	\$2,182	\$1,527	\$0	\$655	\$0	E
BRSFP32G10KLW	BRCD LBL 32GB 10KM LONG WAVE SFP (EMC OEM Products)	\$6,331	15%	\$5,381	\$317	\$222	\$0	\$95	\$0	E
BRSFP-32GSW	BRCD LBL 32GB SHORT WAVE SFP	\$1,086	34%	\$717	\$0	\$0	\$0	\$0	\$0	C
BRSFP-32GSW8P	BRCD LBL 32GB SHORT WAVE SFPS 8PACK	\$7,486	34%	\$4,941	\$0	\$0	\$0	\$0	\$0	C
BRSFP40GQSFP	BRCD LBL QSFP 40GbE LW OPTIC 1PACK (EMC OEM Products)	\$24,050	15%	\$20,443	\$1,203	\$842	\$0	\$361	\$0	E
BRSFP40GQSFP	BRCD LBL QSFP 40GbE SW OPTIC 1PACK (EMC OEM Products)	\$5,150	15%	\$4,378	\$258	\$180	\$0	\$77	\$0	E
BRSFP-4G10KLW	BRCD LBL 4GB 10KM LONG WAVE SFP	\$2,300	34%	\$1,518	\$0	\$0	\$0	\$0	\$0	C
BRSFP-4G30KLW	BRCD LBL 4GB 30KM LONG WAVE SFP	\$4,550	34%	\$3,003	\$0	\$0	\$0	\$0	\$0	C
BRSFP-4G4KLW	BRCD LBL 4GB 4KM LONG WAVE SFP	\$1,320	34%	\$871	\$0	\$0	\$0	\$0	\$0	C
BRSFP-4GSW	BRCD LBL 4GB SHORT WAVE SFP	\$240	34%	\$158	\$0	\$0	\$0	\$0	\$0	C
BRSFP-4GSW128	BRCD LBL 4GB SHORT WAVE SFPS 128PACK	\$21,180	34%	\$13,979	\$0	\$0	\$0	\$0	\$0	C
BRSFP-4GSW8P	BRCD LBL 4GB SHORT WAVE SFPS 8PACK	\$1,450	34%	\$957	\$0	\$0	\$0	\$0	\$0	C
BRSFP-8G10K8P	BRCD LBL 8GB 10KM LONG WAVE SFPS 8PACK	\$16,500	34%	\$10,890	\$0	\$0	\$0	\$0	\$0	C
BRSFP-8G10KLW	BRCD LBL 8GB 10KM LONG WAVE SFP	\$2,300	34%	\$1,518	\$0	\$0	\$0	\$0	\$0	C
BRSFP-8G25KLW	BRCD LBL 8GB 25KM LONG WAVE SFP	\$9,830	34%	\$6,488	\$860	\$688	\$0	\$295	\$0	C
BRSFP-8GSW	BRCD LBL 8GB SHORT WAVE SFP	\$240	34%	\$158	\$0	\$0	\$0	\$0	\$0	C
BRSFP-8GSW128	BRCD LBL 8GB SHORT WAVE SFPS 128PACK	\$57,190	34%	\$37,745	\$0	\$0	\$0	\$0	\$0	C
BRSFP-8GSW8P	BRCD LBL 8GB SHORT WAVE SFPS 8PACK	\$1,450	34%	\$957	\$0	\$0	\$0	\$0	\$0	C
BRSFP-N8GSW	BRCD NEW 8GB SHORT WAVE SFP	\$240	34%	\$158	\$0	\$0	\$0	\$0	\$0	C
BRSFP-N8GSW8P	BRCD NEW 8GB SHORT WAVE SFPS 8PACK	\$1,450	34%	\$957	\$0	\$0	\$0	\$0	\$0	C
BRSFP-TX1M1P	BRCD 10GBE TWINAX COPPER 1M 1PACK (EMC OEM Products)	\$200	15%	\$170	\$10	\$7	\$0	\$3	\$0	E
BRSFP-TX1M8P	BRCD 10GBE TWINAX COPPER 1M 8PACK (EMC OEM Products)	\$1,900	15%	\$1,615	\$95	\$67	\$0	\$29	\$0	E
BRSFP-TX3M1P	BRCD 10GBE TWINAX COPPER 3M 1PACK (EMC OEM Products)	\$300	15%	\$255	\$15	\$11	\$0	\$5	\$0	E

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
BR5FP-TX3M8P	BRCD 10GBE TWINAX COPPER 3M 8PACK (EMC OEM Products)	\$2,100	15%	\$1,785	\$105	\$74	\$0	\$32	\$0	E	
BR5FP-TX5M1P	BRCD 10GBE TWINAX COPPER 5M 1PACK (EMC OEM Products)	\$400	15%	\$340	\$20	\$14	\$0	\$6	\$0	E	
BR5FP-TX5M8P	BRCD 10GBE TWINAX COPPER 5M 8PACK (EMC OEM Products)	\$3,100	15%	\$2,635	\$155	\$109	\$0	\$47	\$0	E	
CMCNE-SAN-ENT-CF	CTX MGR CNE SAN Enterprise (EMC OEM Products)	\$37,600	15%	\$31,960	\$6,768	\$0	\$0	\$0	\$0	E	
CMCNE-SAN-PLU-CF	CTX MGR CNE SAN Pro Plus (EMC OEM Products)	\$15,000	15%	\$12,750	\$2,700	\$0	\$0	\$0	\$0	E	
CNE-IPADV100-CF	CTX MGR CNE - ADD IP DATA CTR TO IP BASE (EMC OEM Products)	\$34,400	15%	\$29,240	\$6,192	\$0	\$0	\$0	\$0	E	
CNE-IPB-150	CTX MGR CNE IP Data Center (EMC OEM Products)	\$36,000	15%	\$30,600	\$6,480	\$0	\$0	\$0	\$0	E	
CNE-IPB-50-CF	CTX MGR CNE IP BASE (EMC OEM Products)	\$4,700	15%	\$3,995	\$846	\$0	\$0	\$0	\$0	E	
CNE-IPSANPLUE-CF	CTX MGR CNE - ADD 100 IP DEV UPG LIC (EMC OEM Products)	\$24,800	15%	\$21,080	\$4,464	\$0	\$0	\$0	\$0	E	
CNE-IPU1000-CF	CTX MGR CNE - ADD 1000 IP DEV UPG LIC (EMC OEM Products)	\$9,500	15%	\$8,075	\$1,710	\$0	\$0	\$0	\$0	E	
CNE-IPU100-CF	CTX MGR CNE - ADD 100 IP DEV UPG LIC (EMC OEM Products)	\$1,900	15%	\$1,615	\$342	\$0	\$0	\$0	\$0	E	
CNE-IPU2500-CF	CTX MGR CNE - ADD 2500 IP DEV UPG LIC (EMC OEM Products)	\$19,000	15%	\$16,150	\$3,420	\$0	\$0	\$0	\$0	E	
CNE-IPU500-CF	CTX MGR CNE - ADD 500 IP DEV UPG LIC (EMC OEM Products)	\$7,100	15%	\$6,035	\$1,278	\$0	\$0	\$0	\$0	E	
CNE-IPUSANENT-CF	CTX MGR CNE - IP ADD SAN ENT UPG LIC (EMC OEM Products)	\$37,600	15%	\$31,960	\$6,768	\$0	\$0	\$0	\$0	E	
CNE-IPUSANPLU-CF	CTX MGR CNE - IP ADD SAN PLUS UPG LIC (EMC OEM Products)	\$15,000	15%	\$12,750	\$2,700	\$0	\$0	\$0	\$0	E	
CNE-MPLS10-CF	CTX MGR CNE - ADD 10 MPLS IP DEV UPG LIC (EMC OEM Products)	\$9,500	15%	\$8,075	\$1,710	\$0	\$0	\$0	\$0	E	
CNE-MPLS25-CF	CTX MGR CNE - ADD 25 MPLS IP DEV UPG LIC (EMC OEM Products)	\$19,000	15%	\$16,150	\$3,420	\$0	\$0	\$0	\$0	E	
CNE-MPLS50-CF	CTX MGR CNE - ADD 50 MPLS IP DEV UPG LIC (EMC OEM Products)	\$33,200	15%	\$28,220	\$5,976	\$0	\$0	\$0	\$0	E	
CNE-SAN-IP150-CF	CTX MGR CNE SAN ADD IP BASE LIC (EMC OEM Products)	\$36,000	15%	\$30,600	\$6,480	\$0	\$0	\$0	\$0	E	
CNE-SANIP-ENT-CF	CTX MGR CNE SAN-IP Enterprise (EMC OEM Products)	\$64,900	15%	\$55,165	\$11,682	\$0	\$0	\$0	\$0	E	
CNE-SANIP-PLU-CF	CTX MGR CNE SAN-IP Pro Plus (EMC OEM Products)	\$40,800	15%	\$34,680	\$7,344	\$0	\$0	\$0	\$0	E	
CNE-SANIPPLUS-CF	CTX MGR CNE - PLUS SAN-IP TO ENT UPG LIC (EMC OEM Products)	\$26,500	15%	\$22,525	\$4,770	\$0	\$0	\$0	\$0	E	
CNESANPLUSUPG-CF	CTX MGR CNE SAN PRO PLUS TO ENT UPG LIC (EMC OEM Products)	\$24,800	15%	\$21,080	\$4,464	\$0	\$0	\$0	\$0	E	
CTX-OM3-100M	OM3 50/125 FIBER CABLE LC- LC 100 METER (EMC OEM Products)	\$570	15%	\$485	\$0	\$0	\$0	\$0	\$0	E	
CTX-OM3-10M	OM3 50/125 FIBER CABLE LC- LC 10 METER (EMC OEM Products)	\$290	15%	\$247	\$0	\$0	\$0	\$0	\$0	E	
CTX-OM3-1M	OM3 50/125 FIBER CABLE LC- LC 1 METER (EMC OEM Products)	\$230	15%	\$196	\$0	\$0	\$0	\$0	\$0	E	
CTX-OM3-30M	OM3 50/125 FIBER CABLE LC- LC 30 METER (EMC OEM Products)	\$310	15%	\$264	\$0	\$0	\$0	\$0	\$0	E	
CTX-OM3-3M	OM3 50/125 FIBER CABLE LC- LC 3 METER (EMC OEM Products)	\$250	15%	\$213	\$0	\$0	\$0	\$0	\$0	E	
CTX-OM3-50M	OM3 50/125 FIBER CABLE LC- LC 50 METER (EMC OEM Products)	\$390	15%	\$332	\$0	\$0	\$0	\$0	\$0	E	
CTX-OM3-5M	OM3 50/125 FIBER CABLE LC- LC 5 METER (EMC OEM Products)	\$260	15%	\$221	\$0	\$0	\$0	\$0	\$0	E	
CTX-OM4-100M	OM4 50/125 MICRON OPTICAL CBL LC-LC 100M (EMC OEM Products)	\$1,000	15%	\$850	\$0	\$0	\$0	\$0	\$0	E	
CTX-OM4-10M	OM4 50/125 MICRON OPTICAL CBL LC-LC 10M (EMC OEM Products)	\$320	15%	\$272	\$0	\$0	\$0	\$0	\$0	E	
CTX-OM4-1M	OM4 50/125 MICRON OPTICAL CBL LC-LC 1M (EMC OEM Products)	\$255	15%	\$217	\$0	\$0	\$0	\$0	\$0	E	
CTX-OM4-30M	OM4 50/125 MICRON OPTICAL CBL LC-LC 30M (EMC OEM Products)	\$465	15%	\$395	\$0	\$0	\$0	\$0	\$0	E	
CTX-OM4-3M	OM4 50/125 MICRON OPTICAL CBL LC-LC 3M (EMC OEM Products)	\$255	15%	\$217	\$0	\$0	\$0	\$0	\$0	E	
CTX-OM4-50M	OM4 50/125 MICRON OPTICAL CBL LC-LC 50M (EMC OEM Products)	\$630	15%	\$536	\$0	\$0	\$0	\$0	\$0	E	
CTX-OM4-5M	OM4 50/125 MICRON OPTICAL CBL LC-LC 5M (EMC OEM Products)	\$290	15%	\$247	\$0	\$0	\$0	\$0	\$0	E	
DCX-16EB48G-CF	ED-DCX-B-16EB 48G ENCRYPTION BW UPG LIC (EMC OEM Products)	\$127,800	15%	\$108,630	\$23,004	\$0	\$0	\$0	\$0	E	
DCX2PS-PWRCRD	CNX CAB DCX8510-8 2PS UPG PWR CORDS	\$50	34%	\$33	\$0	\$0	\$0	\$0	\$0	C	
DCX-2PS-UPG	DCX DUAL POWER SUPPLY UPGRADE KIT	\$19,300	34%	\$12,738	\$0	\$0	\$0	\$0	\$0	C	
DCX4S-FIC-CUP-CF	DCX-4S FICON CUP LICENSE (EMC OEM Products)	\$24,800	15%	\$21,080	\$4,464	\$0	\$0	\$0	\$0	E	
DCX4S-GENKIT	DCX4S GENERIC CABINET RACK MOUNT KIT	\$3,190	34%	\$2,105	\$0	\$0	\$0	\$0	\$0	C	
DCX-4S-IR-CF	DCX-4S INTEGRATED ROUTING LICENSE (EMC OEM Products)	\$32,700	15%	\$27,795	\$5,886	\$0	\$0	\$0	\$0	E	
DCX6-4 NPE 2PS KIT	DCX6-4 NON PORT EXHAUST 2 PWR SUP KIT	\$17,754	34%	\$11,718	\$1,553	\$1,243	\$0	\$533	\$0	C	
DCX6-4 NPE FAN KIT	DCX6-4 NON PORT EXHAUST 2 FAN KIT	\$15,485	34%	\$10,220	\$1,355	\$1,084	\$0	\$465	\$0	C	
DCX6-4 NPI 2PS KIT	DCX6-4 NON PORT INTAKE 2 PWR SUP KIT	\$17,754	34%	\$11,718	\$1,553	\$1,243	\$0	\$533	\$0	C	
DCX6-4 NPI FAN KIT	DCX6-4 NON PORT INTAKE 2 FAN KIT	\$15,485	34%	\$10,220	\$1,355	\$1,084	\$0	\$465	\$0	C	
DCX6-4-16G ICL100	DCX6-4 16GB ICL POD W 8 16G QSFPs 100M	\$67,956	34%	\$44,851	\$0	\$0	\$0	\$0	\$0	C	
DCX6-4-16G ICL2KM	DCX6-4 2KM ICL POD W 8 2KM 16G QSFPs	\$134,828	34%	\$88,986	\$0	\$0	\$0	\$0	\$0	C	
DCX6-4-32G ICL100	DCX6-4 32GB ICL POD W 8 32G QSFPs 100M	\$83,727	34%	\$55,260	\$0	\$0	\$0	\$0	\$0	C	
DCX6-8 NPE 4PS KIT	DCX6-8 NON PORT EXHAUST 4 PWR SUP KIT	\$35,507	34%	\$23,435	\$3,107	\$2,485	\$0	\$1,065	\$0	C	
DCX6-8 NPE FAN KIT	DCX6-8 NON PORT EXHAUST 3FAN KIT	\$23,227	34%	\$15,330	\$2,032	\$1,626	\$0	\$697	\$0	C	
DCX6-8 NPI 4PS KIT	DCX6-8 NON PORT INTAKE 4 PWR SUP KIT	\$35,507	34%	\$23,435	\$3,107	\$2,485	\$0	\$1,065	\$0	C	
DCX6-8 NPI FAN KIT	DCX6-8 NON PORT INTAKE 3 FAN KIT	\$23,227	34%	\$15,330	\$2,032	\$1,626	\$0	\$697	\$0	C	
DCX6-8-16G ICL100	DCX6-8 16GB ICL POD W 16 16G QSFPs 100M	\$135,912	34%	\$89,702	\$0	\$0	\$0	\$0	\$0	C	
DCX6-8-16G ICL2KM	DCX6-8 2KM ICL POD W 8 2KM 16G QSFPs	\$193,898	34%	\$127,973	\$0	\$0	\$0	\$0	\$0	C	
DCX6-8-32G ICL100	DCX6-8 32GB ICL POD W 16 32G QSFPs 100M	\$161,912	34%	\$106,862	\$0	\$0	\$0	\$0	\$0	C	
DCX8510CL100M	CNX DCX8510 ICL Cable 100 Meter	\$2,730	34%	\$1,802	\$0	\$0	\$0	\$0	\$0	C	
DCX8510ICL100	DCX8510 100M ICL POD Kit w 16 QSFPs	\$105,090	34%	\$69,359	\$0	\$0	\$0	\$0	\$0	C	
DCX8510ICL15M	CNX DCX8510 ICL CABLE 15 METER	\$630	34%	\$416	\$0	\$0	\$0	\$0	\$0	C	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
DCX8510ICL2KM	DCX8510 2KM ICL POD Kit w8 2KM QSFPs	\$144,680	34%	\$95,489	\$0	\$0	\$0	\$0	\$0	\$0	C
DCX8510ICL50M	CNX DCX8510 ICL CABLE 50 METER	\$1,300	34%	\$858	\$0	\$0	\$0	\$0	\$0	\$0	C
DCX8510ICL5M	CNX DCX8510 ICL CABLE 5 METER	\$410	34%	\$271	\$0	\$0	\$0	\$0	\$0	\$0	C
DCX854-ENTICL	DCX8510-4 ENTERPRISE ICL 1PER CHASSIS	\$185,600	34%	\$122,496	\$0	\$0	\$0	\$0	\$0	\$0	C
DCX-CUP-LIC-CF	DCX FICON CUP LICENSE (EMC OEM Products)	\$33,800	15%	\$28,730	\$6,084	\$0	\$0	\$0	\$0	\$0	E
DCX-FCIP-LIC-CF	DCX+48K 18I HI-PERF FCIP/FC EXT LICENSE (EMC OEM Products)	\$23,500	15%	\$19,975	\$4,230	\$0	\$0	\$0	\$0	\$0	E
DCX-FIPS-KIT	DCX FIPS KIT	\$44,200	34%	\$29,172	\$0	\$0	\$0	\$0	\$0	\$0	C
DCX-GENRLKT	DCX GENERIC CAB RACK MOUNT KIT	\$500	34%	\$330	\$0	\$0	\$0	\$0	\$0	\$0	C
DCX-LCMPO100M	CNX DCX8510 4LC-1MPO Cable 100 Meter	\$2,800	34%	\$1,848	\$0	\$0	\$0	\$0	\$0	\$0	C
DCX-LC-MPO15M	CNX DCX8510 4LC-1MPO Cable 15 Meter	\$670	34%	\$442	\$0	\$0	\$0	\$0	\$0	\$0	C
DCX-LC-MPO50M	CNX DCX8510 4LC-1MPO Cable 50 Meter	\$1,530	34%	\$1,010	\$0	\$0	\$0	\$0	\$0	\$0	C
DCX-LC-MPO5M	CNX DCX8510 4LC-1MPO Cable 5 Meter	\$420	34%	\$277	\$0	\$0	\$0	\$0	\$0	\$0	C
DS16B-ENTC	ENT SW BNDL - DS-16B2/3 (EMC OEM Products)	\$5,200	15%	\$4,420	\$936	\$0	\$0	\$0	\$0	\$0	E
DS16B-QLC	DS-16B2 Quickloop Lic (EMC OEM Products)	\$2,000	15%	\$1,700	\$360	\$0	\$0	\$0	\$0	\$0	E
DS16B-TRC	TRUNKING FOR DS-16B2/3 (EMC OEM Products)	\$3,200	15%	\$2,720	\$576	\$0	\$0	\$0	\$0	\$0	E
DS16B-XFC	EXT FABRIC FOR DS-16B2/3 (EMC OEM Products)	\$2,600	15%	\$2,210	\$468	\$0	\$0	\$0	\$0	\$0	E
DS-300B-8G	DS-300B 8/24P 8G BASE SWITCH (EMC OEM Products)	\$4,200	15%	\$3,570	\$210	\$147	\$0	\$63	\$0	\$0	E
DS300B-8G8PU	DS-300B 8G 8PORT UPGRADE KIT (EMC OEM Products)	\$2,940	15%	\$2,499	\$147	\$103	\$0	\$44	\$0	\$0	E
DS-300B-AN-CF	DS-300B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$3,040	15%	\$2,584	\$0	\$0	\$0	\$0	\$0	\$0	E
DS-300B-EGM	DS-300B ENHANCED GROUP MANAGEMENT LIC (EMC OEM Products)	\$590	15%	\$502	\$106	\$0	\$0	\$0	\$0	\$0	E
DS-300B-ENT-CF	DS-300B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$5,780	15%	\$4,913	\$1,040	\$0	\$0	\$0	\$0	\$0	E
DS-300B-ENTEP-CF	DS-300B ENTERPRIS SW BNDL FOR ENT SWITCH (EMC OEM Products)	\$5,000	15%	\$4,250	\$900	\$0	\$0	\$0	\$0	\$0	E
DS-300B-EP	DS-300B 8G 24/24P ENTERPRISE SWITCH (EMC OEM Products)	\$10,100	15%	\$8,585	\$505	\$354	\$0	\$152	\$0	\$0	E
DS-300B-FV-CF	DS-300B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$5,600	15%	\$4,760	\$1,008	\$0	\$0	\$0	\$0	\$0	E
DS-300B-FW-CF	DS-300B FABRIC WATCH LICENSE (EMC OEM Products)	\$2,400	15%	\$2,040	\$432	\$0	\$0	\$0	\$0	\$0	E
DS-300B-PM-CF	DS-300B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$2,500	15%	\$2,125	\$450	\$0	\$0	\$0	\$0	\$0	E
DS-300B-TR-CF	DS-300B TRUNKING LICENSE (EMC OEM Products)	\$4,800	15%	\$4,080	\$864	\$0	\$0	\$0	\$0	\$0	E
DS-300B-XF-CF	DS-300B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$1,200	15%	\$1,020	\$216	\$0	\$0	\$0	\$0	\$0	E
DS32B-ENTC	ENT SW BNDL FOR DS-32B2 (EMC OEM Products)	\$7,250	15%	\$6,163	\$1,305	\$0	\$0	\$0	\$0	\$0	E
DS32B-FWC	FABRIC WATCH FOR DS-32B2 (EMC OEM Products)	\$3,900	15%	\$3,315	\$702	\$0	\$0	\$0	\$0	\$0	E
DS32B-PMC	PERF MONITOR FOR DS-32B2 (EMC OEM Products)	\$4,350	15%	\$3,698	\$783	\$0	\$0	\$0	\$0	\$0	E
DS32B-TRC	TRUNKING FOR DS-32B2 (EMC OEM Products)	\$5,450	15%	\$4,633	\$981	\$0	\$0	\$0	\$0	\$0	E
DS32B-XFC	EXT FABRIC FOR DS-32B2 (EMC OEM Products)	\$4,350	15%	\$3,698	\$783	\$0	\$0	\$0	\$0	\$0	E
DS-32M2-A0D	SANTEGRITY AUTHENTICATION (EMC OEM Products)	\$2,200	15%	\$1,870	\$396	\$0	\$0	\$0	\$0	\$0	E
DS5100B-8G8PU	DS-5100B 8G 8PORT UPGRADE KIT (EMC OEM Products)	\$5,390	15%	\$4,582	\$270	\$189	\$0	\$81	\$0	\$0	E
DS-5100B-AN-CF	DS-5100B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$5,000	15%	\$4,250	\$900	\$0	\$0	\$0	\$0	\$0	E
DS-5100B-CU-CF	DS-5100B FICON CUP LICENSE (EMC OEM Products)	\$7,300	15%	\$6,205	\$1,314	\$0	\$0	\$0	\$0	\$0	E
DS-5100B-EGM	DS-5100B ENHANCED GROUP MANAGEMENT LIC (EMC OEM Products)	\$1,570	15%	\$1,335	\$283	\$0	\$0	\$0	\$0	\$0	E
DS-5100B-ENT-CF	DS-5100B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$9,800	15%	\$8,330	\$1,764	\$0	\$0	\$0	\$0	\$0	E
DS-5100B-ENTE-CF	DS-5100B ENTERPRIS SW BNDL FOR ENT SWITCH (EMC OEM Products)	\$8,600	15%	\$7,310	\$1,548	\$0	\$0	\$0	\$0	\$0	E
DS-5100B-FV-CF	DS-5100B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$8,970	15%	\$7,625	\$1,615	\$0	\$0	\$0	\$0	\$0	E
DS-5100B-FW-CF	DS-5100B FABRIC WATCH LICENSE (EMC OEM Products)	\$3,900	15%	\$3,315	\$702	\$0	\$0	\$0	\$0	\$0	E
DS-5100B-IR-CF	DS-5100B INTERGRATED ROUTING LICENSE (EMC OEM Products)	\$15,780	15%	\$13,413	\$2,840	\$0	\$0	\$0	\$0	\$0	E
DS-5100B-PM-CF	DS-5100B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$4,310	15%	\$3,664	\$776	\$0	\$0	\$0	\$0	\$0	E
DS-5100B-TR-CF	DS-5100B TRUNKING LICENSE (EMC OEM Products)	\$5,500	15%	\$4,675	\$990	\$0	\$0	\$0	\$0	\$0	E
DS-5100B-XF-CF	DS-5100B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$4,310	15%	\$3,664	\$776	\$0	\$0	\$0	\$0	\$0	E
DS5300B8G16PU	DS-5300B 8G 16PORT UPGRADE KIT (EMC OEM Products)	\$14,700	15%	\$12,495	\$735	\$515	\$221	\$0	\$0	\$0	E
DS-5300B-AN-CF	DS-5300B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$8,230	15%	\$6,996	\$1,481	\$0	\$0	\$0	\$0	\$0	E
DS-5300B-CU-CF	DS-5300B FICON CUP LICENSE (EMC OEM Products)	\$11,800	15%	\$10,030	\$2,124	\$0	\$0	\$0	\$0	\$0	E
DS-5300B-EGM	DS-5300B ENHANCED GROUP MANAGEMENT LIC (EMC OEM Products)	\$3,135	15%	\$2,665	\$564	\$0	\$0	\$0	\$0	\$0	E
DS-5300B-ENT-CF	DS-5300B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$19,010	15%	\$16,159	\$3,422	\$0	\$0	\$0	\$0	\$0	E
DS-5300B-ENTE-CF	DS-5300B ENTERPRIS SW BNDL FOR ENT SWITCH (EMC OEM Products)	\$16,800	15%	\$14,280	\$3,024	\$0	\$0	\$0	\$0	\$0	E
DS-5300B-FV-CF	DS-5300B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$15,720	15%	\$13,362	\$2,830	\$0	\$0	\$0	\$0	\$0	E
DS-5300B-FW-CF	DS-5300B FABRIC WATCH LICENSE (EMC OEM Products)	\$7,300	15%	\$6,205	\$1,314	\$0	\$0	\$0	\$0	\$0	E
DS-5300B-IR-CF	DS-5300B INTERGRATED ROUTING LICENSE (EMC OEM Products)	\$23,715	15%	\$20,158	\$4,269	\$0	\$0	\$0	\$0	\$0	E
DS-5300B-PM-CF	DS-5300B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$7,300	15%	\$6,205	\$1,314	\$0	\$0	\$0	\$0	\$0	E
DS-5300B-TR-CF	DS-5300B TRUNKING LICENSE (EMC OEM Products)	\$8,800	15%	\$7,480	\$1,584	\$0	\$0	\$0	\$0	\$0	E
DS-5300B-XF-CF	DS-5300B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$5,800	15%	\$4,930	\$1,044	\$0	\$0	\$0	\$0	\$0	E
DS6505-16G12P	DS-6505B 16G 12PORT UPGRADE KIT (EMC OEM Products)	\$6,472	15%	\$5,501	\$324	\$227	\$0	\$97	\$0	\$0	E
DS6505-8G12PU	DS-6505B 8G 12PORT UPGRADE KIT (EMC OEM Products)	\$6,200	15%	\$5,270	\$310	\$217	\$0	\$93	\$0	\$0	E

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
DS-6505B-AN-CF	DS-6505B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$3,600	15%	\$3,060	\$648	\$0	\$0	\$0	\$0	\$0	E
DS-6505B-ENT-CF	DS-6505B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$6,800	15%	\$5,780	\$1,224	\$0	\$0	\$0	\$0	\$0	E
DS-6505B-FV-CF	DS-6505B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$5,600	15%	\$4,760	\$1,008	\$0	\$0	\$0	\$0	\$0	E
DS-6505B-FW-CF	DS-6505B FABRIC WATCH LICENSE (EMC OEM Products)	\$2,900	15%	\$2,465	\$522	\$0	\$0	\$0	\$0	\$0	E
DS-6505B-PM-CF	DS-6505B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$3,000	15%	\$2,550	\$540	\$0	\$0	\$0	\$0	\$0	E
DS-6505B-TR-CF	DS-6505B TRUNKING LICENSE (EMC OEM Products)	\$5,700	15%	\$4,845	\$1,026	\$0	\$0	\$0	\$0	\$0	E
DS-6505B-XF-CF	DS-6505B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$1,500	15%	\$1,275	\$270	\$0	\$0	\$0	\$0	\$0	E
DS-6505R-B	DS-6505R-B 12P/24P 16GB RTF BASE SWITCH (EMC OEM Products)	\$7,891	15%	\$6,707	\$395	\$276	\$0	\$118	\$0	\$0	E
DS-6505R-B-8G	DS-6505R-B 12P/24P 8GB RTF BASE SWITCH (EMC OEM Products)	\$7,600	15%	\$6,460	\$380	\$266	\$0	\$114	\$0	\$0	E
DS-6505R-B-EP	DS-6505R-B 24P/24P 16GB RTF ENT SWITCH (EMC OEM Products)	\$19,235	15%	\$16,350	\$962	\$673	\$0	\$289	\$0	\$0	E
DS6510-16G8PU	DS-6510B 16G 12PORT UPGRADE KIT (EMC OEM Products)	\$9,782	15%	\$8,315	\$489	\$342	\$0	\$147	\$0	\$0	E
DS6510-8G12PU	DS-6510B 8G 12PORT UPGRADE KIT (EMC OEM Products)	\$8,300	15%	\$7,055	\$415	\$291	\$0	\$125	\$0	\$0	E
DS-6510B-10G-CF	DS-6510B 10G FC LICENSE (EMC OEM Products)	\$20,400	15%	\$17,340	\$3,672	\$0	\$0	\$0	\$0	\$0	E
DS-6510B-AN-CF	DS-6510B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$5,600	15%	\$4,760	\$1,008	\$0	\$0	\$0	\$0	\$0	E
DS-6510B-ENT-CF	DS-6510B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$11,000	15%	\$9,350	\$1,980	\$0	\$0	\$0	\$0	\$0	E
DS-6510B-FV-CF	DS-6510B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$8,970	15%	\$7,625	\$1,615	\$0	\$0	\$0	\$0	\$0	E
DS-6510B-FW-CF	DS-6510B FABRIC WATCH LICENSE (EMC OEM Products)	\$4,200	15%	\$3,570	\$756	\$0	\$0	\$0	\$0	\$0	E
DS-6510B-IR-CF	DS-6510B INTEGRATED ROUTING LICENSE (EMC OEM Products)	\$17,700	15%	\$15,045	\$3,186	\$0	\$0	\$0	\$0	\$0	E
DS-6510B-PM-CF	DS-6510B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$4,700	15%	\$3,995	\$846	\$0	\$0	\$0	\$0	\$0	E
DS-6510B-SAO-CF	DS-6510B SERVER APPL OPT LICENSE (EMC OEM Products)	\$2,200	15%	\$1,870	\$396	\$0	\$0	\$0	\$0	\$0	E
DS-6510B-TR-CF	DS-6510B TRUNKING LICENSE (EMC OEM Products)	\$5,900	15%	\$5,015	\$1,062	\$0	\$0	\$0	\$0	\$0	E
DS-6510B-XF-CF	DS-6510B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$4,700	15%	\$3,995	\$846	\$0	\$0	\$0	\$0	\$0	E
DS-6510F-8GB	DS-6510F-B 24P/48P 8GB FTR BASE SWITCH (EMC OEM Products)	\$19,300	15%	\$16,405	\$965	\$676	\$0	\$290	\$0	\$0	E
DS-6510F-B	DS-6510F-B 24P/48P 16GB FTR BASE SWITCH (EMC OEM Products)	\$20,020	15%	\$17,017	\$1,001	\$701	\$0	\$300	\$0	\$0	E
DS-6510R-8GB	DS-6510R-B 24P/48P 8GB RTF BASE SWITCH (EMC OEM Products)	\$19,300	15%	\$16,405	\$965	\$676	\$0	\$290	\$0	\$0	E
DS-6510R8G-DC	DS-6510R-B 24P/48P 8GB RTF DC PWR Switch (EMC OEM Products)	\$19,190	15%	\$16,312	\$960	\$672	\$0	\$288	\$0	\$0	E
DS-6510R-B	DS-6510R-B 24P/48P 16GB RTF BASE SWITCH (EMC OEM Products)	\$20,020	15%	\$17,017	\$1,001	\$701	\$0	\$300	\$0	\$0	E
DS-6510R-B-EP	DS-6510R-B 48P/48P 16GB RTF ENT SWITCH (EMC OEM Products)	\$47,561	15%	\$40,427	\$2,378	\$1,665	\$0	\$713	\$0	\$0	E
DS6510-RCKMNT	DS-6510-B RACK MOUNT KIT (EMC OEM Products)	\$600	15%	\$510	\$0	\$0	\$0	\$0	\$0	\$0	E
DS6520-16G24P	DS-6520B 16G 24Port Upgrade Kit (EMC OEM Products)	\$23,712	15%	\$20,155	\$1,186	\$830	\$0	\$356	\$0	\$0	E
DS6520-8G24PU	DS-6520B 8G 24Port Upgrade Kit (EMC OEM Products)	\$22,110	15%	\$18,794	\$1,106	\$774	\$0	\$332	\$0	\$0	E
DS-6520B-10G-CF	DS-6520B 10G FC License (EMC OEM Products)	\$21,200	15%	\$18,020	\$3,816	\$0	\$0	\$0	\$0	\$0	E
DS-6520B-ENT-CF	DS-6520B Enterprise SW Bundle (EMC OEM Products)	\$18,320	15%	\$15,572	\$3,298	\$0	\$0	\$0	\$0	\$0	E
DS-6520B-FV-CF	DS-6520B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$15,720	15%	\$13,362	\$2,830	\$0	\$0	\$0	\$0	\$0	E
DS-6520B-FW-CF	DS-6520B Fabric Watch License (EMC OEM Products)	\$7,560	15%	\$6,426	\$1,361	\$0	\$0	\$0	\$0	\$0	E
DS-6520B-IR-CF	DS-6520B Intergrated Routing License (EMC OEM Products)	\$25,520	15%	\$21,692	\$4,594	\$0	\$0	\$0	\$0	\$0	E
DS-6520B-PM-CF	DS-6520B Performance Monitor License (EMC OEM Products)	\$7,560	15%	\$6,426	\$1,361	\$0	\$0	\$0	\$0	\$0	E
DS-6520B-TR-CF	DS-6520B Trunking License (EMC OEM Products)	\$9,070	15%	\$7,710	\$1,633	\$0	\$0	\$0	\$0	\$0	E
DS-6520B-XF-CF	DS-6520B Extended Fabric License (EMC OEM Products)	\$6,050	15%	\$5,143	\$1,089	\$0	\$0	\$0	\$0	\$0	E
DS-6520F-8GB	DS-6520F-B-8G 48/96P 8GB FTR Base Switch (EMC OEM Products)	\$54,950	15%	\$46,708	\$2,748	\$1,923	\$0	\$824	\$0	\$0	E
DS-6520F-B	DS-6520F-B 48P/96P 16GB FTR Base Switch (EMC OEM Products)	\$56,866	15%	\$48,336	\$2,843	\$1,990	\$0	\$853	\$0	\$0	E
DS-6520R-8GB	DS-6520R-B-8G 48/96P 8GB RTF Base Switch (EMC OEM Products)	\$54,950	15%	\$46,708	\$2,748	\$1,923	\$0	\$824	\$0	\$0	E
DS-6520R-B	DS-6520R-B 48P/96P 16GB RTF Base Switch (EMC OEM Products)	\$56,866	15%	\$48,336	\$2,843	\$1,990	\$0	\$853	\$0	\$0	E
DS-6520R-B-EP	DS-6520R-B 96P/96P 16GB RTF Ent Switch (EMC OEM Products)	\$111,690	15%	\$94,937	\$5,585	\$3,909	\$0	\$1,675	\$0	\$0	E
DS-65XXPWRSUP	DS-6505R ADD ON PWR SUPPLY (EMC OEM Products)	\$2,500	15%	\$2,125	\$125	\$88	\$0	\$38	\$0	\$0	E
DS6620-12PDDLIC	DS-6620B 12Port SFP POD Lic - 0 SFPs =MA (EMC OEM Products)	\$10,560	15%	\$8,976	\$1,901	\$0	\$0	\$0	\$0	\$0	E
DS6620-16QSFPLIC	DS-6620B 16Port QSFP POD Lic 0 QSFPs =MA (EMC OEM Products)	\$14,080	15%	\$11,968	\$2,534	\$0	\$0	\$0	\$0	\$0	E
DS6620-32G12PU	DS-6620B 32G 12Port 32G SFP Upgrade Kit (EMC OEM Products)	\$11,820	15%	\$10,047	\$591	\$414	\$0	\$177	\$0	\$0	E
DS6620-32GX4QSFP	DS-6620B 16Port 4X32G QSFP Upg Kit (EMC OEM Products)	\$23,640	15%	\$20,094	\$1,182	\$827	\$0	\$355	\$0	\$0	E
DS-6620B-ENT	DS-6620B ENTERPRISE SW BUNDLE=MA (EMC OEM Products)	\$12,134	15%	\$10,314	\$2,184	\$0	\$0	\$0	\$0	\$0	E
DS-6620B-IR	DS-6620B INTEGRATED ROUTING LICENSE=MA (EMC OEM Products)	\$17,700	15%	\$15,045	\$3,186	\$0	\$0	\$0	\$0	\$0	E
DS-6620B-MF	DS-6620B Main Frame Enterprise Lic =MA (EMC OEM Products)	\$17,770	15%	\$15,105	\$3,199	\$0	\$0	\$0	\$0	\$0	E
DS-6620F-B-0	DS-6620F-B 24P/48P 32GB FTR 0 SFP Switch (EMC OEM Products)	\$20,992	15%	\$17,843	\$1,050	\$735	\$0	\$315	\$0	\$0	E
DS-6620F-B-24	DS-6620F-B 24P/48P 32GB FTR 24SFP Switch (EMC OEM Products)	\$24,604	15%	\$20,913	\$1,230	\$861	\$0	\$369	\$0	\$0	E
DS-6620F-B-EP	DS-6620F-B 48P/48P 32GB FTR Ent Switch (EMC OEM Products)	\$53,649	15%	\$45,602	\$2,682	\$1,878	\$0	\$805	\$0	\$0	E
DS-6620R-B-0	DS-6620R-B 24P/48P 32GB RTF 0 SFP Switch (EMC OEM Products)	\$20,992	15%	\$17,843	\$1,050	\$735	\$0	\$315	\$0	\$0	E
DS-6620R-B-24	DS-6620R-B 24P/48P 32GB RTF 24SFP Switch (EMC OEM Products)	\$24,604	15%	\$20,913	\$1,230	\$861	\$0	\$369	\$0	\$0	E
DS-6620R-B-EP	DS-6620R-B 48P/48P 32GB RTF Ent Switch (EMC OEM Products)	\$53,649	15%	\$45,602	\$2,682	\$1,878	\$0	\$805	\$0	\$0	E
DS8B3-V2-FFC	UPG 8B3 TO FULL FABRIC (EMC OEM Products)	\$3,800	15%	\$3,230	\$684	\$0	\$0	\$0	\$0	\$0	E
DS8B-QLC	QUICKLOOP FOR DS-8B2 (EMC OEM Products)	\$1,450	15%	\$1,233	\$261	\$0	\$0	\$0	\$0	\$0	E

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price							
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
DSB2-LWKT	10km LW optic for CNTRX 2Gb B-Series (EMC OEM Products)	\$200	15%	\$170	\$0	\$0	\$0	\$0	\$0	\$0	\$0	E
DSB2RLKT	RAILS FOR SYMM DSB2	\$700	34%	\$462	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
DSBQLP-0D	QLOOP LIC FOR DSB (EMC OEM Products)	\$2,900	15%	\$2,465	\$522	\$0	\$0	\$0	\$0	\$0	\$0	E
DSBRK40EXT-B	DSBRK40 EXTENSION RAIL - B	\$210	34%	\$139	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
DSBRK40-FD-B	DSB SWITCH CLAR FIELD RCK KIT -B	\$290	34%	\$191	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
DSBRKLT-B	DSB SW GEN RCK KIT -B	\$600	34%	\$396	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
DSBXFAB-0D	XFAB LIC FOR DSB (EMC OEM Products)	\$1,175	15%	\$999	\$212	\$0	\$0	\$0	\$0	\$0	\$0	E
DS-CUPSW-4700	CUP LIC FOR THE DS-4700M (EMC OEM Products)	\$5,200	15%	\$4,420	\$936	\$0	\$0	\$0	\$0	\$0	\$0	E
DSED-LWKT10	LW OPTIC KIT-10KM	\$300	34%	\$198	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
DSED-LWKT20	LW OPTIC KIT-20 KM	\$1,200	34%	\$792	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
DSED-LWKT35	LW OPTIC KIT-35 KM	\$1,200	34%	\$792	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
DSED-LWKT4G04	4GB 4KM LW SFP OPTIC MCD	\$2,100	34%	\$1,386	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
DSED-LWKT4G10	4GB 10KM LW SFP OPTIC MCD	\$3,500	34%	\$2,310	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
DSED-LWKT84G4	4GB 4KM LW SFP OPTIC BRCD	\$1,275	34%	\$842	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
DSED-LWKT-XG1	XFP 10 GBPS L/W	\$3,600	34%	\$2,376	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
DSED-LWKT-XG4	XFP 10GBPS LONGWAVE 40 KM OPTIC KIT	\$10,200	34%	\$6,732	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
DSED-SWKT	ED OR DSSW OPTIC KIT	\$100	34%	\$66	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
DSED-SWKT-XG	XFP 10 GBPS S/W	\$1,600	34%	\$1,056	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
EC1500BRKLT	MOUNT ED-XXB IN EC-1500B	\$305	34%	\$201	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
EC-1700-B	CONNECTRIX B SERIES CABINET	\$9,400	34%	\$6,204	\$823	\$658	\$0	\$282	\$0	\$0	\$0	C
EC-1700-C	CONNECTRIX MDS SERIES CABINET	\$9,400	34%	\$6,204	\$823	\$658	\$0	\$282	\$0	\$0	\$0	C
ED-12000B-CNV	12K/24K - NEMA RACK KIT	\$1,745	34%	\$1,152	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
ED-48K-COMB	BRCD CABLE COMB MNGMT TRAY 384 CABLES	\$800	34%	\$528	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
ED-DCX6-4B	ED-DCX6-4B Base Chassis, 0 Ports	\$138,703	34%	\$91,544	\$12,137	\$9,709	\$0	\$4,161	\$0	\$0	\$0	C
ED-DCX6-8B	ED-DCX6-8B Base Chassis, 0 Ports	\$208,774	34%	\$137,791	\$18,268	\$14,614	\$0	\$6,263	\$0	\$0	\$0	C
ED-DCX6-IR-LIC	ED-DCX6 INTEGRATED ROUTING LICENSE =MA (EMC OEM Products)	\$38,452	15%	\$32,684	\$6,921	\$0	\$0	\$0	\$0	\$0	\$0	E
ED-DCX8510-4B	ED-8510-4-B BASE CHASSIS; 0 PORTS	\$104,800	34%	\$69,168	\$9,170	\$7,336	\$0	\$3,144	\$0	\$0	\$0	C
ED-DCX8510-8B	ED-8510-8-B BASE CHASSIS; 0 PORTS	\$181,800	34%	\$119,988	\$15,908	\$12,726	\$0	\$5,454	\$0	\$0	\$0	C
ED-DCX-B-IR-CF	ED-DCX-B INTEGRATED ROUTING LICENSE (EMC OEM Products)	\$38,810	15%	\$32,989	\$6,986	\$0	\$0	\$0	\$0	\$0	\$0	E
ED-MDS-RLKT-AD	ED-XX ADJUSTABLE RAILKIT	\$480	34%	\$317	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
ENCSMTRCRDS	ES-5832B + PB-DCX-16EB SMART CARDS10-PK (EMC OEM Products)	\$393	15%	\$334	\$20	\$14	\$0	\$6	\$0	\$0	\$0	E
ES5832B-48GBW-CF	ES-5832B 48G ENCRYPTBW UPGRADE LICENSE (EMC OEM Products)	\$93,200	15%	\$79,220	\$16,776	\$0	\$0	\$0	\$0	\$0	\$0	E
ES-5832B-AN-CF	ES-5832B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$8,230	15%	\$6,996	\$1,481	\$0	\$0	\$0	\$0	\$0	\$0	E
ES-5832B-ENT-CF	ES-5832B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$13,400	15%	\$11,390	\$2,412	\$0	\$0	\$0	\$0	\$0	\$0	E
ES-5832B-FV-CF	ES-5832B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$15,720	15%	\$13,362	\$2,830	\$0	\$0	\$0	\$0	\$0	\$0	E
ES-5832B-FW-CF	ES-5832B FABRIC WATCH LICENSE (EMC OEM Products)	\$7,055	15%	\$5,997	\$1,270	\$0	\$0	\$0	\$0	\$0	\$0	E
ES-5832B-IR-CF	ES-5832B INTERGRATED ROUTING LICENSE (EMC OEM Products)	\$24,200	15%	\$20,570	\$4,356	\$0	\$0	\$0	\$0	\$0	\$0	E
ES-5832B-PM-CF	ES-5832B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$7,055	15%	\$5,997	\$1,270	\$0	\$0	\$0	\$0	\$0	\$0	E
ES-5832B-TR-CF	ES-5832B TRUNKING LICENSE (EMC OEM Products)	\$8,600	15%	\$7,310	\$1,548	\$0	\$0	\$0	\$0	\$0	\$0	E
ES-5832B-XF-CF	ES-5832B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$5,700	15%	\$4,845	\$1,026	\$0	\$0	\$0	\$0	\$0	\$0	E
FX8-24-10GBE-CF	ED-DCX FX8-24 2P 10GBE LICENSE (EMC OEM Products)	\$30,800	15%	\$26,180	\$5,544	\$0	\$0	\$0	\$0	\$0	\$0	E
FX8-24-ADVEXT-CF	ED-DCX FX8-24 ADVANCED EXTENSION LICENSE (EMC OEM Products)	\$14,100	15%	\$11,985	\$2,538	\$0	\$0	\$0	\$0	\$0	\$0	E
INTCABPWRCB-B	C14-TO-C13 1M INTERNAL CAB POWER CORDS-B	\$6	34%	\$4	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
INTCAB-PWRCRD	C14-TO-C13 1METER INTERNAL CAB PWR CORDS	\$6	34%	\$4	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
MDS-10GE-SFPL	MDS 10GbE LW Switch Optic (EMC OEM Products)	\$3,230	15%	\$2,746	\$0	\$0	\$0	\$0	\$0	\$0	\$0	E
MDS-10GE-SFPS	MDS 10GbE SW Switch Optic (EMC OEM Products)	\$810	15%	\$689	\$0	\$0	\$0	\$0	\$0	\$0	\$0	E
MDS-10G-LR	10GBASE-LR SFP+ MODULE	\$4,900	34%	\$3,234	\$429	\$343	\$0	\$147	\$0	\$0	\$0	C
MDS-10G-SR	10GBASE-SR SFP+ MODULE	\$1,825	34%	\$1,205	\$160	\$128	\$0	\$55	\$0	\$0	\$0	C
MDS-16FC-SFPL	MDS 16Gb FC LW Switch Optic (EMC OEM Products)	\$2,990	15%	\$2,542	\$150	\$105	\$0	\$45	\$0	\$0	\$0	E
MDS-16FC-SFPS	MDS 16Gb FC SW Switch Optic (EMC OEM Products)	\$268	15%	\$228	\$13	\$9	\$0	\$4	\$0	\$0	\$0	E
MDS-48P-16GFC	MDS 9000 48-Port 16-Gbps FC Module	\$93,660	34%	\$61,816	\$8,195	\$6,556	\$0	\$2,810	\$0	\$0	\$0	C
MDS-48P16GFCU	MDS 9000 48-Port 16-Gbps FC Module UPG	\$118,640	34%	\$78,302	\$8,008	\$6,407	\$0	\$2,729	\$0	\$0	\$0	C
MDS-4G-SR	MDS 1/2/4-GBPS FC SHORTWAVE SFP LC	\$200	34%	\$132	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
MDS-8G-ER	MDS 8G FC EXT Range Direcotr Optic	\$9,900	34%	\$6,534	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
MDS-8G-LW	MDS 2/4/8-GBPS FC LONGWAVE SFP LC	\$2,700	34%	\$1,782	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
MDS-8G-SW	MDS 2/4/8-GBPS FC SHORTWAVE SFP LC	\$240	34%	\$158	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
MDS-9124-0D	24 PORT 4GB SWITCH W/8 ACTIVE PORTS (EMC OEM Products)	\$5,200	15%	\$4,420	\$260	\$182	\$0	\$78	\$0	\$0	\$0	E
MDS-9124-4GSW	4GB FC SW OPTIC (EMC OEM Products)	\$825	15%	\$701	\$0	\$0	\$0	\$0	\$0	\$0	\$0	E
MDS-9124-8	4GB 8-PORT FC OPTIC KIT (EMC OEM Products)	\$1,900	15%	\$1,615	\$0	\$0	\$0	\$0	\$0	\$0	\$0	E
MDS-9124-8D	4GB 8-PORT FC OPTIC KIT (EMC OEM Products)	\$3,000	15%	\$2,550	\$150	\$105	\$0	\$45	\$0	\$0	\$0	E

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
MDS-9134-2-CF	2-PORT 10GB ACTIVATION LICENSE (EMC OEM Products)	\$1,600	15%	\$1,360	\$288	\$0	\$0	\$0	\$0	\$0	E
MDS-9134-8-CF	8-PORT 4GB ACTIVATION LICENSE (EMC OEM Products)	\$3,100	15%	\$2,635	\$558	\$0	\$0	\$0	\$0	\$0	E
MDS-9148-POD	CISCO 9148 8-PORT POD LICENSE (EMC OEM Products)	\$6,400	15%	\$5,440	\$0	\$0	\$0	\$0	\$0	\$0	E
MDS-9148S-12	MDS-9148S 16Gb Switch - 12 active ports (EMC OEM Products)	\$4,580	15%	\$3,893	\$229	\$160	\$0	\$69	\$0	\$0	E
MDS-9148S-POD	Connectrix 9148S 16G FC 12P Upg Lic=MA (EMC OEM Products)	\$4,500	15%	\$3,825	\$0	\$0	\$0	\$0	\$0	\$0	E
MDS-9148S-POD-CF	CONNECTRIX 9148S 16G FC 12P UPG LIC=MA (EMC OEM Products)	\$4,500	15%	\$3,825	\$810	\$0	\$0	\$0	\$0	\$0	E
MDS-9250I	16Gb, 50-Port 9250i, 20 active ports (EMC OEM Products)	\$53,900	15%	\$45,815	\$2,695	\$1,887	\$0	\$809	\$0	\$0	E
MDS-9250I-20-CF	16Gb, 20-Port 9250i port upg license=MA (EMC OEM Products)	\$15,710	15%	\$13,354	\$0	\$0	\$0	\$0	\$0	\$0	E
MDS-9250I-IOA	MDS IOA License for 9250i=MA (EMC OEM Products)	\$47,720	15%	\$40,562	\$8,590	\$0	\$0	\$0	\$0	\$0	E
MDS-9250I-IOA-CF	MDS IOA LICENSE FOR 9250I=MA (EMC OEM Products)	\$47,720	15%	\$40,562	\$8,590	\$0	\$0	\$0	\$0	\$0	E
MDS-9396S-48	MDS-9396S 16Gb Switch - 48 active ports (EMC OEM Products)	\$36,941	15%	\$31,400	\$1,847	\$1,293	\$0	\$554	\$0	\$0	E
MDS-9396S-48-I	MDS-9396S 16Gb Switch 48 act ports PSI (EMC OEM Products)	\$37,210	15%	\$31,629	\$1,861	\$1,302	\$0	\$558	\$0	\$0	E
MDS-9396S-POD-CF	CONNECTRIX 9396S 16G FC 12P UPG LIC=MA (EMC OEM Products)	\$4,500	15%	\$3,825	\$0	\$0	\$0	\$0	\$0	\$0	E
MDS-9513-FAB3	MDS 9513 CROSSBAR SWITCHING FABRIC3	\$10,600	34%	\$6,996	\$928	\$742	\$0	\$318	\$0	\$0	C
MDS9700-CABKIT	MDS-9710 EC-1700-C Adpt Brckts Kit	\$140	34%	\$92	\$0	\$0	\$0	\$0	\$0	\$0	C
MDS-9706	9706 Chassis w/ Supl, 4-PS, 3-Fab Mods	\$123,120	34%	\$81,259	\$10,773	\$8,618	\$0	\$3,694	\$0	\$0	C
MDS9706-CABKIT	MDS-9706 EC-1700-C Adpt Brckts Kit	\$230	34%	\$152	\$0	\$0	\$0	\$0	\$0	\$0	C
MDS-9706-FAB1	MDS 9706 Crossbar	\$6,310	34%	\$4,165	\$552	\$442	\$0	\$189	\$0	\$0	C
MDS-9710	Connectrix MDS-9710 Director	\$193,340	34%	\$127,604	\$16,917	\$13,534	\$0	\$5,800	\$0	\$0	C
MDS-9710-FAB	MDS 9710 Fabric 1 module	\$22,880	34%	\$15,101	\$2,002	\$1,602	\$0	\$686	\$0	\$0	C
MDS-9710-FABU	MDS 9710 Fabric 1 module UPG	\$28,980	34%	\$19,127	\$1,956	\$1,565	\$0	\$667	\$0	\$0	C
MDS-9710-PS	MDS 9710 3K Watt Power Supply	\$2,100	34%	\$1,386	\$0	\$0	\$0	\$0	\$0	\$0	C
MDS-9710-PSU	MDS 9710 3K Watt Power Supply UPG	\$2,660	34%	\$1,756	\$0	\$0	\$0	\$0	\$0	\$0	C
MDS9718-CABKIT	MDS-9718 EC-1700-C Adpt Brckts Kit	\$294	34%	\$194	\$0	\$0	\$0	\$0	\$0	\$0	C
MDS-BAFL-KIT	EC-1700-C MDS BAFFLE KIT	\$400	34%	\$264	\$0	\$0	\$0	\$0	\$0	\$0	C
MDS-DCNM-91-CF	DCNM SAN LICENSE FOR MDS 9100 (EMC OEM Products)	\$7,012	15%	\$5,960	\$1,262	\$0	\$0	\$0	\$0	\$0	E
MDS-DCNM-91X-CF	DCNM SAN LIC MDS 9100 SWITCH BASED=MA (EMC OEM Products)	\$7,012	15%	\$5,960	\$1,262	\$0	\$0	\$0	\$0	\$0	E
MDS-DCNM-92-CF	DCNM SAN LICENSE FOR MDS 9200 (EMC OEM Products)	\$7,012	15%	\$5,960	\$1,262	\$0	\$0	\$0	\$0	\$0	E
MDS-DCNM-92X-CF	DCNM SAN LIC MDS 9200 SWITCH BASED=MA (EMC OEM Products)	\$7,012	15%	\$5,960	\$1,262	\$0	\$0	\$0	\$0	\$0	E
MDS-DCNM-93-CF	DCNM 9300 SAN LICENSE SERVER BASED=MA (EMC OEM Products)	\$7,014	15%	\$5,962	\$1,263	\$0	\$0	\$0	\$0	\$0	E
MDS-DCNM-93X-CF	DCNM 9300 SAN LICENSE SWITCH BASED=MA (EMC OEM Products)	\$7,014	15%	\$5,962	\$1,263	\$0	\$0	\$0	\$0	\$0	E
MDS-DCNM-95-CF	DCNM SAN LICENSE FOR MDS 9500 (EMC OEM Products)	\$21,032	15%	\$17,877	\$3,786	\$0	\$0	\$0	\$0	\$0	E
MDS-DCNM-95X-CF	DCNM SAN LIC MDS 9500 SWITCH BASED=MA (EMC OEM Products)	\$21,032	15%	\$17,877	\$3,786	\$0	\$0	\$0	\$0	\$0	E
MDS-DCNM-97-CF	DCNM SAN License for MDS 9700 (EMC OEM Products)	\$21,032	15%	\$17,877	\$3,786	\$0	\$0	\$0	\$0	\$0	E
MDS-DCNM-97X-CF	DCNM SAN LIC MDS 9700 SWITCH BASED=MA (EMC OEM Products)	\$21,032	15%	\$17,877	\$3,786	\$0	\$0	\$0	\$0	\$0	E
MDS-EDCNM-93-CF	ENT + DCNM MDS 9300 LIC SERVER BASED=MA (EMC OEM Products)	\$9,198	15%	\$7,818	\$1,656	\$0	\$0	\$0	\$0	\$0	E
MDS-EDCNM-93X-CF	ENT + DCNM MDS 9300 LIC SWITCH BASED=MA (EMC OEM Products)	\$9,198	15%	\$7,818	\$1,656	\$0	\$0	\$0	\$0	\$0	E
MDS-ENT-9100-CF	ENTERPRISE LIC KEY 9100 (EMC OEM Products)	\$7,300	15%	\$6,205	\$1,314	\$0	\$0	\$0	\$0	\$0	E
MDS-ENT-9200-CF	ENTERPRISE LIC KEY 9200 (EMC OEM Products)	\$8,100	15%	\$6,885	\$1,458	\$0	\$0	\$0	\$0	\$0	E
MDS-ENT-9300-CF	MDS 9300 ENTERPRISE LICENSE=MA (EMC OEM Products)	\$6,610	15%	\$5,619	\$1,190	\$0	\$0	\$0	\$0	\$0	E
MDS-ENT-9500-CF	ENTERPRISE LIC KEY 9500 (EMC OEM Products)	\$27,800	15%	\$23,630	\$5,004	\$0	\$0	\$0	\$0	\$0	E
MDS-ENT-97-CF	Enterprise License for MDS 9700 (EMC OEM Products)	\$27,250	15%	\$23,163	\$4,905	\$0	\$0	\$0	\$0	\$0	E
MDS-EXT92-SSN-CF	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO (EMC OEM Products)	\$23,900	15%	\$20,315	\$4,302	\$0	\$0	\$0	\$0	\$0	E
MDS-EXT95-SSN-CF	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO (EMC OEM Products)	\$23,900	15%	\$20,315	\$4,302	\$0	\$0	\$0	\$0	\$0	E
MDS-FCIP92-4-CF	MDS 9200 SAN EXT FOR 18/4 MSM M (EMC OEM Products)	\$15,600	15%	\$13,260	\$2,808	\$0	\$0	\$0	\$0	\$0	E
MDS-FCIP95-4-CF	MDS 9500 SAN EXT FOR ONE 18/4 MSM (EMC OEM Products)	\$15,600	15%	\$13,260	\$2,808	\$0	\$0	\$0	\$0	\$0	E
MDS-FCIP-9700	MDS 9000 24/10-port FCIP Module	\$141,260	34%	\$93,232	\$12,360	\$9,888	\$0	\$4,238	\$0	\$0	C
MDS-FCIP-9700U	MDS 9000 24/10-port FCIP Module UPG	\$178,850	34%	\$118,041	\$12,072	\$9,658	\$0	\$4,114	\$0	\$0	C
MDS-FCOE-8U	CISCO MDS9000 10-GBPS 8-PORT FCOE MODULE	\$31,980	34%	\$21,107	\$2,159	\$1,727	\$0	\$736	\$0	\$0	C
MDS-FCOE-9700	Connectrix 48P 10Gb FCoE Module	\$84,800	34%	\$55,968	\$7,420	\$5,936	\$0	\$2,544	\$0	\$0	C
MDS-FCOE9700U	Connectrix 48P 10-Gb FCoE Module, UPG	\$110,240	34%	\$72,758	\$7,441	\$5,953	\$0	\$2,536	\$0	\$0	C
MDS-FCOE-9718	Connectrix 24P 40Gb FCoE Module	\$93,035	34%	\$61,403	\$8,141	\$6,512	\$0	\$2,791	\$0	\$0	C
MDS-FCOE-9718U	Connectrix 24P 40Gb FCoE Module UPG	\$120,946	34%	\$79,824	\$8,164	\$6,531	\$0	\$2,782	\$0	\$0	C
MDS-FLASH-512	512MB FLASH UPGRADE	\$3,500	34%	\$2,310	\$306	\$245	\$0	\$105	\$0	\$0	C
MDS-FMS-9100-CF	FABRIC MGR SVR LIC 91xx (EMC OEM Products)	\$6,800	15%	\$5,780	\$1,224	\$0	\$0	\$0	\$0	\$0	E
MDS-FMS-9200-CF	FABRIC MGR SVR LIC 92xx (EMC OEM Products)	\$7,100	15%	\$6,035	\$1,278	\$0	\$0	\$0	\$0	\$0	E
MDS-FMS-9500-CF	FABRIC MGR SVR LIC 95xx (EMC OEM Products)	\$21,200	15%	\$18,020	\$3,816	\$0	\$0	\$0	\$0	\$0	E
MDS-IO92I-MSM-CF	IOA LICENSE FOR THE MSM 18/4 MODULE IN (EMC OEM Products)	\$55,000	15%	\$46,750	\$9,900	\$0	\$0	\$0	\$0	\$0	E
MDS-IOA92-MSM-CF	IOA LICENSE FOR THE MSM 18/4 MODULE IN (EMC OEM Products)	\$55,000	15%	\$46,750	\$9,900	\$0	\$0	\$0	\$0	\$0	E
MDS-IOA92-SSN-CF	IOA LICENSE (1 ENGINE) FOR THE SSN-16 (EMC OEM Products)	\$54,600	15%	\$46,410	\$9,828	\$0	\$0	\$0	\$0	\$0	E

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price							
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
MDS-IOA95-MSM-CF	IOA LICENSE FOR THE MSM 18/4 MODULE IN (EMC OEM Products)	\$55,000	15%	\$46,750	\$9,900	\$0	\$0	\$0	\$0	\$0	\$0	E
MDS-IOA95-SSN-CF	IOA LICENSE (1 ENGINE) FOR THE SSN-16 (EMC OEM Products)	\$54,600	15%	\$46,410	\$9,828	\$0	\$0	\$0	\$0	\$0	\$0	E
MDS-MAIN-9100	MAINFRAME LIC KEY 9100 (EMC OEM Products)	\$12,600	15%	\$10,710	\$2,268	\$0	\$0	\$0	\$0	\$0	\$0	E
MDS-MAIN-9200-CF	MAINFRAME LIC KEY 9200 (EMC OEM Products)	\$12,000	15%	\$10,200	\$2,160	\$0	\$0	\$0	\$0	\$0	\$0	E
MDS-MAIN-9500-CF	MAINFRAME LIC KEY 9500 (EMC OEM Products)	\$25,000	15%	\$21,250	\$4,500	\$0	\$0	\$0	\$0	\$0	\$0	E
MDS-MAIN-9700-CF	Connectrix MDS Mainframe Lic Key 9700=MA (EMC OEM Products)	\$25,130	15%	\$21,361	\$4,523	\$0	\$0	\$0	\$0	\$0	\$0	E
MDS-PBF-ADV32	CISCO 32-PORT 8-GBPS FC PORT MODULE	\$81,200	34%	\$53,592	\$7,105	\$5,684	\$0	\$2,436	\$0	\$0	\$0	C
MDS-PBFADV32U	CISCO 32-PORT 8-GBPS FC PORT MOD UPG	\$105,560	34%	\$69,670	\$7,125	\$5,700	\$0	\$2,428	\$0	\$0	\$0	C
MDS-PBF-ADV48	CISCO 48-PORT 8-GBPS FC PORT MODULE	\$97,200	34%	\$64,152	\$8,505	\$6,804	\$0	\$2,916	\$0	\$0	\$0	C
MDS-PBFADV48U	CISCO 48-PORT 8-GBPS FC PORT MOD UPG	\$126,360	34%	\$83,398	\$8,529	\$6,823	\$0	\$2,906	\$0	\$0	\$0	C
MDS-PBF1804U	4 GB 18 FC/4 GE PORT MODULE	\$68,120	34%	\$44,959	\$4,598	\$3,678	\$0	\$1,567	\$0	\$0	\$0	C
MDS-QSFP-40G-CSR4	MDS 40G CSR Optic QSFP+	\$3,668	34%	\$2,421	\$321	\$257	\$0	\$110	\$0	\$0	\$0	C
MDS-QSFP-40G-SR4	MDS 40G SR Optic QSFP+	\$3,668	34%	\$2,421	\$321	\$257	\$0	\$110	\$0	\$0	\$0	C
MDS-QSFP-40G-SR-BD	MDS 40G QSFP BiDi	\$1,342	34%	\$886	\$117	\$94	\$0	\$40	\$0	\$0	\$0	C
MDS-QSFP-H40G-10M	MDS 40G Active Optical Cable Assy 10M	\$1,224	34%	\$808	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
MDS-QSFP-H40G-3M	MDS 40G Active Optical Cable Assy 3M	\$1,039	34%	\$686	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
MDS-QSFP-H40G-5M	MDS 40G Active Optical Cable Assy 5M	\$1,224	34%	\$808	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
MDS-SC	OPTIONAL SMART CARD FOR SME FEATURE	\$470	34%	\$310	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
MDS-SCR	OPTIONAL SMART CARD READER FOR SME	\$1,100	34%	\$726	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
MDS-SFP-10GLW	MDS 10-GBPS FIBRE CHANNEL-LONGWAVE; SFP+	\$4,900	34%	\$3,234	\$429	\$343	\$0	\$147	\$0	\$0	\$0	C
MDS-SFP-10GSW	MDS 10-GBPS FIBRE CHANNEL-SHORTWAVE; SFP	\$1,800	34%	\$1,188	\$158	\$126	\$0	\$54	\$0	\$0	\$0	C
MDS-SFP-16GLW	MDS 16GB FC LW Optic	\$4,560	34%	\$3,010	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
MDS-SFP-16GSW	MDS 16GB FC SW Optic	\$408	34%	\$269	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
MDS-SFP-8GER	MDS 8G FC EXT Range Switch Optic (EMC OEM Products)	\$6,500	15%	\$5,525	\$325	\$228	\$0	\$98	\$0	\$0	\$0	E
MDS-SFP-8GLW	2/4/8-GBPS FC LONGWAVE SWITCH SFP LC (EMC OEM Products)	\$1,800	15%	\$1,530	\$90	\$63	\$0	\$27	\$0	\$0	\$0	E
MDS-SFP-8GSW	2/4/8-GBPS FC SHORTWAVE SWITCH SFP LC (EMC OEM Products)	\$158	15%	\$134	\$8	\$6	\$0	\$2	\$0	\$0	\$0	E
MDS-SFP-GE-T	MDS-9250i 1Gb Copper SFP (EMC OEM Products)	\$324	15%	\$275	\$16	\$11	\$0	\$5	\$0	\$0	\$0	E
MDS-SME-9200-CF	MDS 9200 SME LICENSE FOR MDS- (EMC OEM Products)	\$15,900	15%	\$13,515	\$2,862	\$0	\$0	\$0	\$0	\$0	\$0	E
MDS-SME-9200E-CF	SME LIC FOR EXPANSION SLOT IN MDS-9222i (EMC OEM Products)	\$15,900	15%	\$13,515	\$2,862	\$0	\$0	\$0	\$0	\$0	\$0	E
MDS-SME92-SSN-CF	SME LICENSE (1 ENGINE) FOR TH (EMC OEM Products)	\$17,900	15%	\$15,215	\$3,222	\$0	\$0	\$0	\$0	\$0	\$0	E
MDS-SME-9500-CF	DIRECTOR SME LICENSE FOR MDS-PBF1-1804 (EMC OEM Products)	\$15,900	15%	\$13,515	\$2,862	\$0	\$0	\$0	\$0	\$0	\$0	E
MDS-SME95-SSN-CF	SME LIC (1 ENGINE) FOR T (EMC OEM Products)	\$17,900	15%	\$15,215	\$3,222	\$0	\$0	\$0	\$0	\$0	\$0	E
MDS-SSN-16	MDS 16P STORAGE SERVICES NO OPTICS	\$64,600	34%	\$42,636	\$5,653	\$4,522	\$0	\$1,938	\$0	\$0	\$0	C
MDS-SSN-16U	MDS 16P STORAGE SERVICES NO OPTICS UPG	\$83,980	34%	\$55,427	\$7,348	\$5,879	\$0	\$2,519	\$0	\$0	\$0	C
MDS-SUP-V2U	Supervisor2 Card UPG	\$48,250	34%	\$31,845	\$3,257	\$2,606	\$0	\$1,110	\$0	\$0	\$0	C
MDS-TRI-LW	1-Gb Ethernet 2-Gb FC Tri-mode Longwave	\$1,700	34%	\$1,122	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
MDS-TRI-SW	1-Gb Ethernet 2-Gb FC Tri-mode Shortwave	\$300	34%	\$198	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
MDS-TWNX-10M	10G BASE COPPER ACTIVE TWINAX CABLE; 10M	\$510	34%	\$337	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
MDS-TWNX-1M	10G BASE COPPER PASSIVE TWINAX CABLE; 1M	\$185	34%	\$122	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
MDS-TWNX-3M	10G BASE COPPER PASSIVE TWINAX CABLE; 3M	\$265	34%	\$175	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
MDS-TWNX-5M	10G BASE COPPER PASSIVE TWINAX CABLE; 5M	\$325	34%	\$215	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
MDS-TWNX-7M	10G BASE COPPER ACTIVE TWINAX CABLE; 7M	\$450	34%	\$297	\$0	\$0	\$0	\$0	\$0	\$0	\$0	C
MP7500-CU	MP-7500 FICON CUP (EMC OEM Products)	\$7,055	15%	\$5,997	\$1,270	\$0	\$0	\$0	\$0	\$0	\$0	E
MP-7800B	MP-7800B BASE 4P FC 2P 1GBe MP SWITCH (EMC OEM Products)	\$13,900	15%	\$11,815	\$695	\$487	\$0	\$209	\$0	\$0	\$0	E
MP-7800B-ADVX-CF	MP-7800B ADVANCED EXTENSION LICENSE (EMC OEM Products)	\$9,505	15%	\$8,079	\$1,711	\$0	\$0	\$0	\$0	\$0	\$0	E
MP-7800B-AN-CF	MP-7800B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$4,215	15%	\$3,583	\$759	\$0	\$0	\$0	\$0	\$0	\$0	E
MP-7800B-ENT-CF	MP-7800B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$11,565	15%	\$9,830	\$2,082	\$0	\$0	\$0	\$0	\$0	\$0	E
MP7800B-ENTFC	MP-7800B ENTERPRISE UPG W/12 8GB FC SFPS (EMC OEM Products)	\$44,700	15%	\$37,995	\$2,235	\$1,565	\$0	\$671	\$0	\$0	\$0	E
MP-7800B-FIC-CF	MP-7800B FICON CUP LICENSE (EMC OEM Products)	\$5,195	15%	\$4,416	\$935	\$0	\$0	\$0	\$0	\$0	\$0	E
MP-7800B-FV-CF	MP-7800B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$5,820	15%	\$4,947	\$1,048	\$0	\$0	\$0	\$0	\$0	\$0	E
MP-7800B-FW-CF	MP-7800B FABRIC WATCH LICENSE (EMC OEM Products)	\$2,550	15%	\$2,168	\$459	\$0	\$0	\$0	\$0	\$0	\$0	E
MP-7800B-IR-CF	MP-7800B INTERGRATED ROUTING LICENSE (EMC OEM Products)	\$12,350	15%	\$10,498	\$2,223	\$0	\$0	\$0	\$0	\$0	\$0	E
MP-7800B-PM-CF	MP-7800B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$2,845	15%	\$2,418	\$512	\$0	\$0	\$0	\$0	\$0	\$0	E
MP-7800B-SAO-CF	MP-7800B SERVER APPLICATION OPTIMIZA LIC (EMC OEM Products)	\$1,375	15%	\$1,169	\$248	\$0	\$0	\$0	\$0	\$0	\$0	E
MP-7800B-TR-CF	MP-7800B TRUNKING LICENSE (EMC OEM Products)	\$4,215	15%	\$3,583	\$759	\$0	\$0	\$0	\$0	\$0	\$0	E
MP-7800B-XF-CF	MP-7800B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$2,845	15%	\$2,418	\$512	\$0	\$0	\$0	\$0	\$0	\$0	E
MP-7840B	MP-7840B Base 24P FC 2P 1GBe MP Switch (EMC OEM Products)	\$88,650	15%	\$75,353	\$4,433	\$3,103	\$0	\$1,330	\$0	\$0	\$0	E
MP-7840B-CU	MP-7840B FICON CUP Lic=MA (EMC OEM Products)	\$7,800	15%	\$6,630	\$1,404	\$0	\$0	\$0	\$0	\$0	\$0	E
MP-7840B-CU-CF	MP-7840B FICON CUP Lic=MA (EMC OEM Products)	\$7,800	15%	\$6,630	\$1,404	\$0	\$0	\$0	\$0	\$0	\$0	E
MP-7840B-IR	MP-7840B Intergrated Routing Lic=MA (EMC OEM Products)	\$17,700	15%	\$15,045	\$3,186	\$0	\$0	\$0	\$0	\$0	\$0	E

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
MP-7840B-IR-CF	MP-7840B Intergrated Routing Lic=MA (EMC OEM Products)	\$17,700	15%	\$15,045	\$3,186	\$0	\$0	\$0	\$0	\$0	E
MP-7840B-WU1	MP-7840B Wan Upgrade1 Lic=MA (EMC OEM Products)	\$36,580	15%	\$31,093	\$6,584	\$0	\$0	\$0	\$0	\$0	E
MP-7840B-WU1-CF	MP-7840B Wan Upgrade1 Lic=MA (EMC OEM Products)	\$36,580	15%	\$31,093	\$6,584	\$0	\$0	\$0	\$0	\$0	E
MP-7840B-WU2	MP-7840B Wan Upgrade2 Lic=MA (EMC OEM Products)	\$59,030	15%	\$50,176	\$10,625	\$0	\$0	\$0	\$0	\$0	E
MP-7840B-WU2-CF	MP-7840B Wan Upgrade2 Lic=MA (EMC OEM Products)	\$59,030	15%	\$50,176	\$10,625	\$0	\$0	\$0	\$0	\$0	E
MP-8000B-FW-CF	MP-8000B FABRIC WATCH LICENSE (EMC OEM Products)	\$4,100	15%	\$3,485	\$738	\$0	\$0	\$0	\$0	\$0	E
MP-8000B-PM-CF	MP-8000B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$4,500	15%	\$3,825	\$810	\$0	\$0	\$0	\$0	\$0	E
MP-8000B-TR-CF	MP-8000B TRUNKING LICENSE (EMC OEM Products)	\$5,700	15%	\$4,845	\$1,026	\$0	\$0	\$0	\$0	\$0	E
PB-DCX-24FCOE	ED-DCX-B 24P FCOE BLADE	\$105,100	34%	\$69,366	\$9,196	\$7,357	\$0	\$3,153	\$0	\$0	C
PB-DCX24FCOEU	ED-DCX-B 24P FCOE BLADE UPGRADE	\$139,375	34%	\$91,988	\$12,195	\$9,756	\$0	\$4,181	\$0	\$0	C
PB-DCX-32P16G	DCX PORT BLADE 32P 32 16G SFPS	\$82,600	34%	\$54,516	\$7,228	\$5,782	\$0	\$2,478	\$0	\$0	C
PB-DCX32P16GE	DCX 16G PORT BLADE 32P 0 SFPS	\$64,100	34%	\$42,306	\$5,609	\$4,487	\$0	\$1,923	\$0	\$0	C
PBDCX32P16GEU	DCX 16G PORT BLADE 32P 0 SFPS UPG	\$83,330	34%	\$54,998	\$5,625	\$4,500	\$0	\$1,917	\$0	\$0	C
PB-DCX32P16GU	DCX UPGRADE PORT BLADE 32P 32 16G SFPS	\$109,590	34%	\$72,329	\$9,589	\$7,671	\$0	\$3,288	\$0	\$0	C
PB-DCX-48P16G	DCX PORT BLADE 48P 48 16G SFPS	\$115,800	34%	\$76,428	\$10,133	\$8,106	\$0	\$3,474	\$0	\$0	C
PB-DCX48P16GE	DCX 16G PORT BLADE 48P 0 SFPS	\$89,200	34%	\$58,872	\$7,805	\$6,244	\$0	\$2,676	\$0	\$0	C
PBDCX48P16GEU	DCX 16G PORT BLADE 48P 0 SFPS UPG	\$115,960	34%	\$76,534	\$7,827	\$6,262	\$0	\$2,667	\$0	\$0	C
PB-DCX48P16GU	DCX UPGRADE PORT BLADE 48P 48 16G SFPS	\$153,530	34%	\$101,330	\$13,434	\$10,747	\$0	\$4,606	\$0	\$0	C
PB-DCX6-48P32G	DCX6 32G PORT BLADE 48P 48 SW 32G SFPS	\$180,501	34%	\$119,131	\$15,794	\$12,635	\$0	\$5,415	\$0	\$0	C
PB-DCX6-48P32GE	DCX6 32G PORT BLADE 48P 0 SFPS	\$128,374	34%	\$84,727	\$11,233	\$8,986	\$0	\$3,851	\$0	\$0	C
PB-DCX6-48P32GEU	DCX6 32G PORT BLADE 48P 0 SFPS UPG	\$166,887	34%	\$110,145	\$14,603	\$11,682	\$0	\$5,007	\$0	\$0	C
PB-DCX6-48P32GU	DCX6 32G PORT BLADE 48P 48 SW SFPS UPG	\$234,651	34%	\$154,870	\$20,532	\$16,426	\$0	\$7,040	\$0	\$0	C
PBDCX-64P-16G	DCX8510 16G 64P PORT BLADE 16-QSFPS	\$153,300	34%	\$101,178	\$13,414	\$10,731	\$0	\$4,599	\$0	\$0	C
PBDCX-64P16GU	DCX8510 16G 64P UPG PORT BLADE 16-QSFPS	\$199,290	34%	\$131,531	\$13,452	\$10,762	\$0	\$4,584	\$0	\$0	C
PB-DCX-FX8-24	ED-DCX-B FX8-24 FCIP BLADE	\$109,660	34%	\$72,376	\$9,595	\$7,676	\$0	\$3,290	\$0	\$0	C
PB-DCXFX8-24U	ED-DCX-B FX8-24 FCIP BLADE UPGRADE	\$142,000	34%	\$93,720	\$12,425	\$9,940	\$0	\$4,260	\$0	\$0	C
PM-DS16	PRODUCT MGR SW FOR DS-16M (EMC OEM Products)	\$2,900	15%	\$2,465	\$522	\$0	\$0	\$0	\$0	\$0	E
PM-DS32	PRODUCT MGR SW FOR DS32M (EMC OEM Products)	\$3,400	15%	\$2,890	\$612	\$0	\$0	\$0	\$0	\$0	E
PWRC-DCX-AU	DCX AUSTRALIA/NZ 250V PWR CRD KIT - 2PER	\$400	34%	\$264	\$0	\$0	\$0	\$0	\$0	\$0	C
PWRC-DCX-EU	DCX EU CEE7/7 PWR CRD KIT - 2PER	\$400	34%	\$264	\$0	\$0	\$0	\$0	\$0	\$0	C
PWRC-DCX-NA	DCX NORTHAM 250V PWR CRD KIT - 2PER	\$400	34%	\$264	\$0	\$0	\$0	\$0	\$0	\$0	C
PWRC-DCX-NALV	DCX NORTHAM 110V PWR CRD KIT - 2PER	\$400	34%	\$264	\$0	\$0	\$0	\$0	\$0	\$0	C
PWRC-DCX-OT	DCX NON-EU 230V PWR CRD KIT - 2PER	\$400	34%	\$264	\$0	\$0	\$0	\$0	\$0	\$0	C
SP-HUB-ETH	CONNECTRIX ETHERNET HUB	\$1,300	34%	\$858	\$114	\$91	\$0	\$39	\$0	\$0	C
SW-48000B-CU-CF	FICON CUP-ED-48000B (EMC OEM Products)	\$29,400	15%	\$24,990	\$5,292	\$0	\$0	\$0	\$0	\$0	E
SW-48000B-ENT-CF	ENT SW BNDL FOR ED-48000B (EMC OEM Products)	\$45,200	15%	\$38,420	\$8,136	\$0	\$0	\$0	\$0	\$0	E
SW-48000B-FW-CF	FAB WATCH FOR ED-48000B (EMC OEM Products)	\$24,400	15%	\$20,740	\$4,392	\$0	\$0	\$0	\$0	\$0	E
SW-48000B-IP-CF	FCIP LICENSE FOR THE 18I BLADE (EMC OEM Products)	\$24,400	15%	\$20,740	\$4,392	\$0	\$0	\$0	\$0	\$0	E
SW-48000B-PM-CF	PERF MONITOR ED-48000B (EMC OEM Products)	\$27,100	15%	\$23,035	\$4,878	\$0	\$0	\$0	\$0	\$0	E
SW-48000B-TR-CF	TRUNKING FOR ED-48000B (EMC OEM Products)	\$33,900	15%	\$28,815	\$6,102	\$0	\$0	\$0	\$0	\$0	E
SW-48000B-XF-CF	EXT FABRIC FOR ED-48000B (EMC OEM Products)	\$27,100	15%	\$23,035	\$4,878	\$0	\$0	\$0	\$0	\$0	E
VDX6740-2P40G-CF	VDX-6740 2X40GBE POD Upgrade Lic=MA (EMC OEM Products)	\$4,800	15%	\$4,080	\$0	\$0	\$0	\$0	\$0	\$0	E
VDX6740-8P10G-CF	VDX-6740 8X10GBE POD Upgrade Lic=MA (EMC OEM Products)	\$4,400	15%	\$3,740	\$0	\$0	\$0	\$0	\$0	\$0	E
VDX-6740B-24F	VDX-6740B 24P/48P 10GbE Switch FTR Air (EMC OEM Products)	\$15,995	15%	\$13,596	\$800	\$560	\$0	\$240	\$0	\$0	E
VDX-6740B-24R	VDX-6740B 24P/48P 10GbE Switch RTF Air (EMC OEM Products)	\$15,995	15%	\$13,596	\$800	\$560	\$0	\$240	\$0	\$0	E
VDX-6740B-64F	VDX-6740B 48P 10GbE 4-40GbE Switch FTR (EMC OEM Products)	\$34,995	15%	\$29,746	\$1,750	\$1,225	\$0	\$525	\$0	\$0	E
VDX-6740B-64R	VDX-6740B 48P 10GbE 4-40GbE Switch RTF (EMC OEM Products)	\$34,995	15%	\$29,746	\$1,750	\$1,225	\$0	\$525	\$0	\$0	E
VDX6740-FCOE-CF	VDX-6740 FCoE Lic=MA (EMC OEM Products)	\$12,000	15%	\$10,200	\$0	\$0	\$0	\$0	\$0	\$0	E
VDX6740RCKMNT	VDX-6740 27-31 Rack Mount Kit (EMC OEM Products)	\$175	15%	\$149	\$0	\$0	\$0	\$0	\$0	\$0	E
VDXSFP-10G-SR	VDX SFP 10GbE SR OPTIC 1 PACK (EMC OEM Products)	\$750	15%	\$638	\$0	\$0	\$0	\$0	\$0	\$0	E
VDXSFP-10GSR8	VDX SFP 10GbE SR OPTIC 8 PACK (EMC OEM Products)	\$3,400	15%	\$2,890	\$0	\$0	\$0	\$0	\$0	\$0	E
456-107-988	DD VE PERPETUAL CAP 1TB=CA	\$1,675	26%	\$1,240	\$385	\$0	\$0	\$0	\$0	\$0	DM
456-109-422	LICENSE DD OE PER TB MID CAPACITY ACT=CB	\$1,450	26%	\$1,073	\$160	\$131	\$0	\$0	\$0	\$0	DM
456-109-423	LICENSE DD OE PER TB CAPACITY ER=CB	\$785	26%	\$581	\$86	\$71	\$0	\$0	\$0	\$0	DH
456-109-424	LICENSE BASE DD OE DD6300=IA	\$16,200	15%	\$13,770	\$1,782	\$1,458	\$0	\$0	\$0	\$0	DD-1
456-109-427	LICENSE DD OE PER TB UPG ACTIVE=CB	\$1,750	26%	\$1,295	\$193	\$158	\$0	\$0	\$0	\$0	DH
456-109-428	LICENSE DD OE PER TB UPG ER=CB	\$915	26%	\$677	\$101	\$82	\$0	\$0	\$0	\$0	DH
456-109-432	LICENSE DD OE PER TB HI CAPACITY ACT=CB	\$1,450	26%	\$1,073	\$160	\$131	\$0	\$0	\$0	\$0	DH
456-109-433	LICENSE BASE DD OE DD9800=IA	\$16,200	15%	\$13,770	\$1,782	\$1,458	\$0	\$0	\$0	\$0	DD-1
456-109-596	LICENSE BASE DD OE DD2200-14=IA	\$5,896	15%	\$5,012	\$649	\$531	\$0	\$0	\$0	\$0	DE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
456-109-597	LICENSE BASE DD OE DD2200-24=IA	\$10,736	15%	\$9,126	\$1,181	\$966	\$0	\$0	\$0	\$0	DE
456-109-598	LICENSE BASE DD OE DD2200-4=IA	\$3,168	15%	\$2,693	\$348	\$285	\$0	\$0	\$0	\$0	DE
456-109-600	LIC BOOST DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	\$0	DE
456-109-601	LICENSE ENCRYPTION DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	\$0	DE
456-109-602	LIC REPLICATOR DD2200=IA	\$2,540	15%	\$2,159	\$457	\$406	\$0	\$0	\$0	\$0	DE
456-109-604	LICENSE RETENTION LOCK COMPL DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	\$0	DE
456-109-605	LICENSE RETENTION LOCK GOVERN DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	\$0	DE
456-109-606	LIC VTL OPEN SYSTEMS DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	\$0	DE
456-109-607	LIC VTL NDMP TAPE SVR ETH DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	\$0	DE
456-109-608	LIC VTL IBM IOS DD2200=IA	\$2,250	15%	\$1,913	\$405	\$360	\$0	\$0	\$0	\$0	DE
456-109-609	LICENSE EXPSTOR DD2200=IA	\$8,500	15%	\$7,225	\$935	\$765	\$0	\$0	\$0	\$0	DE
456-109-611	UPG BOOST 2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	\$0	DE
456-109-612	LICENSE ENCRYPTION 2200 UPGRADE=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	\$0	DE
456-109-613	LIC REPLICATOR 2200,UPGRADE=IA	\$2,540	15%	\$2,159	\$457	\$406	\$0	\$0	\$0	\$0	DE
456-109-614	LIC RTN LOCK COMPL EDTN DD2200 UPG=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	\$0	DE
456-109-615	LIC RTN LOCK GOV EDTN DD2200 UPG=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	\$0	DE
456-109-616	LIC VTL OPEN SYSTEMS DD2200 UPGRADE=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	\$0	DE
456-109-617	LIC VTL NDMP TAPE SVR ETH DD2200 UPG=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	\$0	DE
456-109-618	LIC VTL IBM IOS DD2200 UPGRADE=IA	\$2,250	15%	\$1,913	\$405	\$360	\$0	\$0	\$0	\$0	DE
456-109-619	LIC VTL OPEN SYS TO IBM IOS 2200 UPG=IA	\$750	15%	\$638	\$135	\$120	\$0	\$0	\$0	\$0	DE
456-109-620	LICENSE EXPSTOR 2200 UPG=IA	\$8,500	15%	\$7,225	\$935	\$765	\$0	\$0	\$0	\$0	DE
456-109-621	LICENSE CAP ON DEMAND 2200 4TB UPG=IA	\$11,500	15%	\$9,775	\$1,265	\$1,035	\$0	\$0	\$0	\$0	DE
456-109-622	LICENSE BASE DD OE DD2500-21=IA	\$15,000	26%	\$11,100	\$1,650	\$1,350	\$0	\$0	\$0	\$0	DM
456-109-623	LICENSE BASE DD OE DD2500-36=IA	\$15,000	26%	\$11,100	\$1,650	\$1,350	\$0	\$0	\$0	\$0	DM
456-109-624	LIC BOOST,DD2500=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	\$0	DM
456-109-625	LICENSE,ENCRYPTION,DD2500=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	\$0	DM
456-109-626	LIC REPLICATOR,DD2500=IA	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	\$0	DM
456-109-627	LICENSE,RETENTION LOCK COMPL,DD2500=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	\$0	DM
456-109-628	LICENSE,RETENTION LOCK GOV,DD2500=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	\$0	DM
456-109-629	LIC VTL,OPEN SYSTEMS,DD2500=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	\$0	DM
456-109-630	LIC VTL,NDMP TAPE SERVER,ETH,DD2500=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	\$0	DM
456-109-631	LIC VTL,IBM IOS,DD2500=IA	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0	\$0	DM
456-109-634	UPG BOOST,2500=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	\$0	DM
456-109-635	LICENSE,ENCRYPTION,2500,UPGRADE=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	\$0	DM
456-109-636	LIC REPLICATOR, 2500,UPGRADE=IA	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	\$0	DM
456-109-637	LIC,RETENTION LOCK COMPL ,DD2500,UPG=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	\$0	DM
456-109-638	LIC,RETENTION LOCK GOV ,DD2500,UPG=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	\$0	DM
456-109-639	LIC,VTL,OPEN SYSTEMS,DD2500,UPG=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	\$0	DM
456-109-640	LIC,VTL,NDMP TAPE SVR,ETH,DD2500,UPG=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	\$0	DM
456-109-641	LIC,VTL,IBM IOS,DD2500,UPG=IA	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0	\$0	DM
456-109-642	LIC VTL,OPEN SYS TO IBM IOS,2500=IA	\$2,000	26%	\$1,480	\$360	\$320	\$0	\$0	\$0	\$0	DM
456-109-644	LICENSE BASE DD OE DD4200=IA	\$15,000	26%	\$11,100	\$1,650	\$1,350	\$0	\$0	\$0	\$0	DM
456-109-645	LIC BOOST,DD4200=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	\$0	DM
456-109-646	LICENSE,ENCRYPTION,DD4200=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	\$0	DM
456-109-648	LIC REPLICATOR,DD4200=IA	\$10,000	26%	\$7,400	\$1,800	\$1,600	\$0	\$0	\$0	\$0	DM
456-109-649	LICENSE,RETENTION LOCK COMPL,DD4200=IA	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	\$0	DM
456-109-650	LICENSE,RETENTION LOCK GOV,DD4200=IA	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	\$0	DM
456-109-651	LIC VTL,OPEN SYSTEMS,DD4200=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	\$0	DM
456-109-652	LIC VTL,NDMP TAPE SERVER,ETH,DD4200=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	\$0	DM
456-109-653	LIC VTL,IBM IOS,DD4200=IA	\$13,500	26%	\$9,990	\$2,430	\$2,160	\$0	\$0	\$0	\$0	DM
456-109-654	LICENSE,EXP CAP,DD4200,ABOVE 120TB=IA	\$20,000	26%	\$14,800	\$2,200	\$1,800	\$0	\$0	\$0	\$0	DM
456-109-656	UPG BOOST,DD4200=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	\$0	DM
456-109-657	LICENSE,ENCRYPTION,DD4200,UPGRADE=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	\$0	DM
456-109-659	LIC REPLICATOR DD4200,UPGRADE=IA	\$10,000	26%	\$7,400	\$1,800	\$1,600	\$0	\$0	\$0	\$0	DM
456-109-660	LIC,RETENTION LOCK COMPL ,DD4200,UPG=IA	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	\$0	DM
456-109-661	LIC,RETENTION LOCK GOV ,DD4200,UPG=IA	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	\$0	DM
456-109-662	LIC,VTL,OPEN SYSTEMS,DD4200,UPG=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	\$0	DM
456-109-663	LIC,VTL,NDMP TAPE SVR,ETH,DD4200,UPG=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	\$0	DM
456-109-664	LIC,VTL,IBM IOS,DD4200,UPG=IA	\$13,500	26%	\$9,990	\$2,430	\$2,160	\$0	\$0	\$0	\$0	DM
456-109-665	LIC,VTL,OPEN SYS TO IBM IOS,DD4200=IA	\$4,500	26%	\$3,330	\$810	\$720	\$0	\$0	\$0	\$0	DM
456-109-666	LICENSE,EXPCAP,DD4200,ABOVE 120TB,UPG=IA	\$20,000	26%	\$14,800	\$2,200	\$1,800	\$0	\$0	\$0	\$0	DM
456-109-667	LICENSE BASE DD OE DD4500=IA	\$15,000	26%	\$11,100	\$1,650	\$1,350	\$0	\$0	\$0	\$0	DM

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
456-109-668	LIC BOOST,DD4500=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM
456-109-669	LICENSE,ENCRYPTION,DD4500=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM
456-109-671	LIC REPLICATOR,DD4500=IA	\$30,000	26%	\$22,200	\$5,400	\$4,800	\$0	\$0	\$0	DM
456-109-672	LICENSE,RETENTION LOCK COMPL,DD4500=IA	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DM
456-109-673	LICENSE,RETENTION LOCK GOV,DD4500=IA	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DM
456-109-674	LIC VTL,OPEN SYSTEMS,DD4500=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM
456-109-675	LIC VTL,NDMP TAPE SERVER,ETH,DD4500=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM
456-109-676	LIC VTL,IBM IOS,DD4500=IA	\$28,500	26%	\$21,090	\$5,130	\$4,560	\$0	\$0	\$0	DM
456-109-677	LICENSE,EXP CAP,DD4500,ABOVE 180TB=IA	\$30,000	26%	\$22,200	\$3,300	\$2,700	\$0	\$0	\$0	DM
456-109-679	UPG BOOST,DD4500=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM
456-109-680	LICENSE,ENCRYPTION,DD4500,UPGRADE=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM
456-109-682	LIC REPLICATOR, DD4500,UPGRADE=IA	\$30,000	26%	\$22,200	\$5,400	\$4,800	\$0	\$0	\$0	DM
456-109-683	LIC,RETENTION LOCK COMPL ,DD4500,UPG=IA	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DM
456-109-684	LIC,RETENTION LOCK GOV ,DD4500,UPG=IA	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DM
456-109-685	LIC,VTL,OPEN SYSTEMS,DD4500,UPG=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM
456-109-686	LIC,VTL,NDMP TAPE SVR,ETH,DD4500,UPG=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM
456-109-687	LIC,VTL,IBM IOS,DD4500,UPG=IA	\$28,500	26%	\$21,090	\$5,130	\$4,560	\$0	\$0	\$0	DM
456-109-688	LIC,VTL,OPEN SYS TO IBM IOS,DD4500=IA	\$9,500	26%	\$7,030	\$1,710	\$1,520	\$0	\$0	\$0	DM
456-109-689	LICENSE,EXPCAP,DD4500,ABOVE 180TB,UPG=IA	\$30,000	26%	\$22,200	\$3,300	\$2,700	\$0	\$0	\$0	DM
456-109-690	LICENSE BASE DD OE DD7200=IA	\$20,000	26%	\$14,800	\$2,200	\$1,800	\$0	\$0	\$0	DH
456-109-691	LIC BOOST,DD7200=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH
456-109-692	LICENSE,ENCRYPTION,DD7200=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH
456-109-694	LIC REPLICATOR,DD7200=IA	\$60,000	26%	\$44,400	\$10,800	\$9,600	\$0	\$0	\$0	DH
456-109-695	LICENSE,RETENTION LOCK COMPL,DD7200=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH
456-109-696	LICENSE,RETENTION LOCK GOV,DD7200=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH
456-109-697	LIC VTL,OPEN SYSTEMS,DD7200=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH
456-109-698	LIC VTL,NDMP TAPE SVR,ETH,DD7200=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH
456-109-699	LIC VTL,IBM IOS,DD7200=IA	\$57,000	26%	\$42,180	\$10,260	\$9,120	\$0	\$0	\$0	DH
456-109-700	LICENSE,EXP CAP,DD7200,ABOVE 360TB=IA	\$40,000	26%	\$29,600	\$4,400	\$3,600	\$0	\$0	\$0	DH
456-109-706	UPG BOOST,DD7200=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH
456-109-707	LICENSE,ENCRYPTION,DD7200,UPGRADE=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH
456-109-709	LIC REPLICATOR, DD7200,UPGRADE=IA	\$60,000	26%	\$44,400	\$10,800	\$9,600	\$0	\$0	\$0	DH
456-109-710	LIC,RETENTION LOCK COMPL ;DD7200,UPG=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH
456-109-711	LIC,RETENTION LOCK GOV ,DD7200,UPG=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH
456-109-712	LIC,VTL,OPEN SYSTEMS,DD7200,UPG=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH
456-109-713	LIC,VTL,NDMP TAPE SVR,ETH,DD7200,UPG=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH
456-109-714	LIC,VTL,IBM IOS,DD7200,UPG=IA	\$57,000	26%	\$42,180	\$10,260	\$9,120	\$0	\$0	\$0	DH
456-109-715	LIC,VTL,OPEN SYS TO IBM IOS,DD7200=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DH
456-109-716	LICENSE,EXPCAP,DD7200,ABOVE 360TB,UPG=IA	\$40,000	26%	\$29,600	\$4,400	\$3,600	\$0	\$0	\$0	DH
456-109-724	LICENSE BASE DD OE DD6800=IA	\$16,200	15%	\$13,770	\$1,782	\$1,458	\$0	\$0	\$0	DD-1
456-109-751	LICENSE BASE DD OE DD9300=IA	\$16,200	15%	\$13,770	\$1,782	\$1,458	\$0	\$0	\$0	DD-1
456-109-775	LICENSE BASE DD OE DD9500=IA	\$20,000	26%	\$14,800	\$2,200	\$1,800	\$0	\$0	\$0	DH
456-109-776	LIC BOOST DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH
456-109-777	LIC ENCRYPTION DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH
456-109-779	LIC REPLICATOR DD9500=IA	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	DH
456-109-780	LIC RETENTION LOCK COMPLIANCE DD9500=IA	\$90,000	26%	\$66,600	\$16,200	\$14,400	\$0	\$0	\$0	DH
456-109-781	LIC RETENTION LOCK GOVERNANCE DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH
456-109-782	LIC VTL OPEN SYSTEMS DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH
456-109-783	LIC VTL NDMP TAPE SVR ETH DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH
456-109-784	LIC VTL IBM IOS DD9500=IA	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0	DH
456-109-785	LIC EXP CAP DD9500 MORE THAN 540TB=IA	\$50,000	26%	\$37,000	\$5,500	\$4,500	\$0	\$0	\$0	DH
456-109-788	UPG BOOST,DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH
456-109-789	LIC ENCRYPTION DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH
456-109-791	LIC REPLICATOR DD9500 UPG=IA	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	DH
456-109-792	LIC RETN LOCK COMPL EDTN DD9500 UPG=IA	\$90,000	26%	\$66,600	\$16,200	\$14,400	\$0	\$0	\$0	DH
456-109-793	LIC RETN LOCK GOV EDTION DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH
456-109-794	LIC VTL OPEN SYSTEMS DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH
456-109-795	LIC VTL NDMP TAPE SERV ETH DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH
456-109-796	LIC VTL IBM IOS DD9500 UPG=IA	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0	DH
456-109-797	LIC VTL OPEN SYS IBM IOS DD9500 UPG=IA	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0	DH
456-109-798	LIC EXPCAP DD9500 ABOVE 540TB UPG=IA	\$50,000	26%	\$37,000	\$9,000	\$8,000	\$0	\$0	\$0	DH
456-109-817	UPG BOOST,DD160=IA	\$350	15%	\$298	\$63	\$56	\$0	\$0	\$0	DE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
456-109-818	LICENSE;ENCRYPTION;DD160;UPGRADE=IA	\$350	15%	\$298	\$63	\$56	\$0	\$0	\$0	DE
456-109-819	LIC;RETENTION LOCK COMPL; DD160;UPG=IA	\$500	15%	\$425	\$90	\$80	\$0	\$0	\$0	DE
456-109-820	LIC;RETENTION LOCK GOV; DD160;UPG=IA	\$500	15%	\$425	\$90	\$80	\$0	\$0	\$0	DE
456-109-821	LIC;VTL;160INCL:1XPCIE CARD;DP;4G;UPG=IA	\$3,000	15%	\$2,550	\$540	\$480	\$0	\$0	\$0	DE
456-109-822	LIC;VTL;NDMP TAPE SVR;ETH;DD160;UPG=IA	\$350	15%	\$298	\$63	\$56	\$0	\$0	\$0	DE
456-109-823	LIC;VTL;IBM I/OS;FC;DD160;1XDP;4G;UPG=IA	\$3,175	15%	\$2,699	\$572	\$508	\$0	\$0	\$0	DE
456-109-824	LIC VTL;OPEN SYS TO IBM I/OS;DD160=IA	\$175	15%	\$149	\$32	\$28	\$0	\$0	\$0	DE
456-109-825	UPGRADE;DD160; LICENSE;5 HDD(2.5TB)=IA	\$3,000	15%	\$2,550	\$540	\$480	\$0	\$0	\$0	DE
456-109-839	UPG BOOST;DD620=IA	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM
456-109-840	LICENSE;ENCRYPTION;DD620;UPGRADE=IA	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM
456-109-841	LIC REPLICATOR DD620;UPGRADE=IA	\$2,540	26%	\$1,880	\$457	\$406	\$0	\$0	\$0	DM
456-109-842	LIC;RETENTION LOCK COMPL; DD620;UPG=IA	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM
456-109-843	LIC;RETENTION LOCK GOV; DD620;UPG=IA	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM
456-109-844	LIC;VTL;620INCL:1XPCIE CARD;DP;4G;UPG=IA	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0	DM
456-109-845	LIC;VTL;NDMP TAPE SVR;ETH;DD620;UPG=IA	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM
456-109-846	LIC;VTL;IBM I/OS;FC;DD620;1XDP;4G;UPG=IA	\$6,750	26%	\$4,995	\$1,215	\$1,080	\$0	\$0	\$0	DM
456-109-847	LIC;VTL;OPEN SYS TO IBM I/OS;DD620=IA	\$750	26%	\$555	\$135	\$120	\$0	\$0	\$0	DM
456-109-848	UPGRADE;DD620;INCL LICENSE;5 HDD(5TB)=IA	\$10,000	26%	\$7,400	\$1,800	\$1,600	\$0	\$0	\$0	DM
456-109-862	UPG BOOST;DD640=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM
456-109-863	LICENSE;ENCRYPTION;DD640;UPGRADE=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM
456-109-864	LIC REPLICATOR DD640;UPGRADE=IA	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	DM
456-109-865	LIC;RETENTION LOCK COMPL; DD640;UPG=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM
456-109-866	LIC;RETENTION LOCK GOV; DD640;UPG=IA	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM
456-109-867	LIC;VTL;640INCL 1XPCIE CARD;DP;8G;UPG=IA	\$8,500	26%	\$6,290	\$1,530	\$1,360	\$0	\$0	\$0	DM
456-109-868	LIC;VTL;640INCL 2XPCIE CARD;DP;8G;UPG=IA	\$13,000	26%	\$9,620	\$2,340	\$2,080	\$0	\$0	\$0	DM
456-109-869	LIC;VTL;OPEN SYS TO IBM I/OS;DD640=IA	\$2,000	26%	\$1,480	\$320	\$320	\$0	\$0	\$0	DM
456-109-870	LICENSE;EXPSTOR;DD640;UPGRADE=IA	\$10,000	26%	\$7,400	\$1,100	\$900	\$0	\$0	\$0	DM
456-109-874	UPGRADE; LICENSE; ENCRYPTION; DD670=IA	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM
456-109-875	LIC REPLICATOR DD670;UPGRADE=IA	\$10,000	26%	\$7,400	\$1,800	\$1,600	\$0	\$0	\$0	DM
456-109-877	LIC;RETENTION LOCK GOV; DD670;UPG=IA	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM
456-109-878	LIC;VTL;IBM I/OS;FC;DD670;1XDP;8G;UPG=IA	\$18,000	26%	\$13,320	\$3,240	\$2,880	\$0	\$0	\$0	DM
456-109-879	LIC;VTL;IBM I/OS;FC;DD670;2XDP;8G;UPG=IA	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	DM
456-109-880	LIC;VTL;OPEN SYS TO IBM I/OS;DD670=IA	\$4,500	26%	\$3,330	\$810	\$720	\$0	\$0	\$0	DM
456-109-889	UPG BOOST;DD860=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DH
456-109-890	LICENSE;ENCRYPTION;DD860;UPGRADE=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DH
456-109-892	LIC REPLICATOR DD860;UPGRADE=IA	\$30,000	26%	\$22,200	\$5,400	\$4,800	\$0	\$0	\$0	DH
456-109-893	LIC;RETENTION LOCK COMPL; DD860;UPG=IA	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DH
456-109-894	LIC;RETENTION LOCK GOV; DD860;UPG=IA	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DH
456-109-895	LIC;VTL;860INCL 1XPCIE CARD;DP;8G;UPG=IA	\$23,500	26%	\$17,390	\$4,230	\$3,760	\$0	\$0	\$0	DH
456-109-896	LIC;VTL;860INCL 2XPCIE CARD;DP;8G;UPG=IA	\$28,000	26%	\$20,720	\$5,040	\$4,480	\$0	\$0	\$0	DH
456-109-897	LIC;VTL;NDMP TAPE SVR;ETH;DD860;UPG=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DH
456-109-898	LIC;VTL;IBM I/OS;FC;DD860;1XDP;8G;UPG=IA	\$33,000	26%	\$24,420	\$5,940	\$5,280	\$0	\$0	\$0	DH
456-109-899	LIC;VTL;IBM I/OS;FC;DD860;2XDP;8G;UPG=IA	\$37,500	26%	\$27,750	\$6,750	\$6,000	\$0	\$0	\$0	DH
456-109-900	LIC;VTL;OPEN SYS TO IBM I/OS;DD860=IA	\$9,500	26%	\$7,030	\$1,710	\$1,520	\$0	\$0	\$0	DH
456-109-901	LICENSE;DD860 CAP EXP;ABOVE 60TB;UPG=IA	\$30,000	26%	\$22,200	\$3,300	\$2,700	\$0	\$0	\$0	DH
456-109-902	UPG BOOST;DD890=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH
456-109-903	UPG BOOST;DD890;CTL2=IA	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	DH
456-109-904	LICENSE;ENCRYPTION;DD890;UPGRADE=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH
456-109-905	LIC REPLICATOR DD890;UPGRADE=IA	\$60,000	26%	\$44,400	\$10,800	\$9,600	\$0	\$0	\$0	DH
456-109-906	LIC REPLICATOR DD890;CTL2;UPG=IA	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	DH
456-109-907	LIC;RETENTION LOCK COMPL; DD890;UPG=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH
456-109-908	LIC;RETENTION LOCK GOV; DD890;UPG=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH
456-109-909	LIC;VTL;890INCL 1XPCIE CARD;DP;8G;UPG=IA	\$42,500	26%	\$31,450	\$7,650	\$6,800	\$0	\$0	\$0	DH
456-109-910	LIC;VTL;890INCL 2XPCIE CARD;DP;8G;UPG=IA	\$47,000	26%	\$34,780	\$8,460	\$7,520	\$0	\$0	\$0	DH
456-109-911	LIC;VTL;NDMP TAPE SVR;ETH;DD890;UPG=IA	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH
456-109-912	LIC;VTL;IBM I/OS;FC;DD890;1XDP;8G;UPG=IA	\$61,500	26%	\$45,510	\$11,070	\$9,840	\$0	\$0	\$0	DH
456-109-913	LIC;VTL;IBM I/OS;FC;DD890;2XDP;8G;UPG=IA	\$66,000	26%	\$48,840	\$11,880	\$10,560	\$0	\$0	\$0	DH
456-109-914	LIC;VTL;890INCL 1XPCIE;DP;8G;CTL2;UPG=IA	\$27,000	26%	\$19,980	\$4,860	\$4,320	\$0	\$0	\$0	DH
456-109-915	LIC;VTL;OPEN SYS TO IBM I/OS;DD890=IA	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DH
456-109-916	LICENSE;DD890;EXPCAP180T TO 384T;UPG=IA	\$40,000	26%	\$29,600	\$4,400	\$3,600	\$0	\$0	\$0	DH
456-109-917	UPG BOOST;DD990=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH
456-109-918	LICENSE; ENCRYPTION;DD990;UPGRADE=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
456-109-920	LIC REPLICATOR DD990,UPGRADE=IA	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	DH
456-109-921	LIC;RETENTION LOCK COMPL; DD990;UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH
456-109-922	LIC;RETENTION LOCK GOV; DD990;UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH
456-109-923	LIC;VTL;990INCL 1XPCIE CARD;DP;8G;UPG=IA	\$49,500	26%	\$36,630	\$8,910	\$7,920	\$0	\$0	\$0	DH
456-109-924	LIC;VTL;990INCL 2XPCIE CARD;DP;8G;UPG=IA	\$54,000	26%	\$39,960	\$9,720	\$8,640	\$0	\$0	\$0	DH
456-109-925	LIC;VTL;990INCL 3XPCIE CARD;DP;8G;UPG=IA	\$58,500	26%	\$43,290	\$10,530	\$9,360	\$0	\$0	\$0	DH
456-109-926	LIC;VTL;NDMP TAPE SVR;ETH;DD990;UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH
456-109-927	LIC;VTL;IBM I/OS;FC;DD990;1XDP;8G;UPG=IA	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0	DH
456-109-928	LIC;VTL;IBM I/OS;FC;DD990;2XDP;8G;UPG=IA	\$76,500	26%	\$56,610	\$13,770	\$12,240	\$0	\$0	\$0	DH
456-109-929	LIC;VTL;IBM I/OS;FC;DD990;3XDP;8G;UPG=IA	\$81,000	26%	\$59,940	\$14,580	\$12,960	\$0	\$0	\$0	DH
456-109-930	LIC;VTL;OPEN SYS TO IBM I/OS;DD990=IA	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	DH
456-109-931	LICENSE;EXPCAP;DD990; ABOVE 360TB;UPG=IA	\$50,000	26%	\$37,000	\$5,500	\$4,500	\$0	\$0	\$0	DH
456-111-205	LIC;CLD TIER; 1TB HIGH;SW CAP=CC	\$500	26%	\$370	\$90	\$80	\$0	\$0	\$0	DH
456-111-206	LIC;CLD TIER DDVE SW CAP;1TB=CC	\$500	26%	\$370	\$115	\$0	\$0	\$0	\$0	DM
456-111-207	LIC;CLD TIER; 1TB MID;SW CAP=CC	\$500	26%	\$370	\$90	\$80	\$0	\$0	\$0	DM
456-111-301	LIC DLM 7200 Enabler =IA	\$50,000	26%	\$37,000	\$9,000	\$0	\$0	\$0	\$0	DM
456-111-302	LIC DLM 9500 Enabler =IA	\$50,000	26%	\$37,000	\$9,000	\$0	\$0	\$0	\$0	DH
456-111-968	LIC;CLD TIER; 1TB;SW CAP=CC	\$400	15%	\$340	\$72	\$64	\$0	\$0	\$0	DD-1
456-111-977	LICENSE ES30 1TB ER TO ACTIVE UPGRADE=IA	\$11,016	26%	\$8,152	\$1,212	\$991	\$0	\$0	\$0	DH
456-111-978	LICENSE ES30 2TB ER TO ACTIVE UPGRADE=IA	\$18,630	26%	\$13,786	\$2,049	\$1,677	\$0	\$0	\$0	DH
456-111-979	LICENSE ES30 3TB ER TO ACTIVE UPGRADE=IA	\$30,375	26%	\$22,478	\$3,341	\$2,734	\$0	\$0	\$0	DH
456-111-980	LICENSE DS60 3TB ER TO ACTIVE UPGRADE=IA	\$30,375	26%	\$22,478	\$3,341	\$2,734	\$0	\$0	\$0	DH
456-111-981	LICENSE ES30 4TB ER TO ACTIVE UPGRADE=IA	\$40,419	26%	\$29,910	\$4,446	\$3,638	\$0	\$0	\$0	DH
456-111-982	LICENSE DS60 4TB ER TO ACTIVE UPGRADE=IA	\$40,419	26%	\$29,910	\$4,446	\$3,638	\$0	\$0	\$0	DH
456-111-984	LICENSE DD OE PER TB CAPACITY ER=CB	\$636	15%	\$541	\$70	\$57	\$0	\$0	\$0	DD-1
456-111-985	LICENSE DD OE PER TB UPG ER=CB	\$741	15%	\$630	\$82	\$67	\$0	\$0	\$0	DD-1
458-001-800	DD Software=CB	\$1,215	15%	\$1,033	\$134	\$109	\$0	\$0	\$0	DD-1
458-001-801	DD Boost Software Option=CB	\$60	15%	\$51	\$11	\$10	\$0	\$0	\$0	DD-1
458-001-802	DD Replication Software Option=CB	\$80	15%	\$68	\$14	\$13	\$0	\$0	\$0	DD-1
458-001-823	DD Software EDP=CB	\$1,215	15%	\$1,033	\$134	\$109	\$0	\$0	\$0	DD-1
458-001-824	DD Boost Software Option UPG=CB	\$75	15%	\$64	\$14	\$12	\$0	\$0	\$0	DD-1
458-001-825	DD REPLICATION SOFTWARE OPT UPG=CB	\$100	15%	\$85	\$18	\$16	\$0	\$0	\$0	DD-1
458-001-826	DD SOFTWARE UPG=CB	\$1,520	15%	\$1,292	\$167	\$137	\$0	\$0	\$0	DD-1
458-001-827	DD SOFTWARE EDP UPG=CB	\$1,520	15%	\$1,292	\$167	\$137	\$0	\$0	\$0	DD-1
C-10GBTM4P	OPTION DD 10GBASE T IO MODULE 4PORT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH
C-10GBTM4PN	OPTION DD 10GBASE T IO MODULE 4PORT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH
C-10GBTM4P-NF	DD 10GBASE T IO MODULE 4PORT	\$4,050	15%	\$3,443	\$0	\$0	\$0	\$0	\$0	DD-1
C-10GMCU2P	OPTION,DD 10GBE,IO MODULE,CU SFP,2PORT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH
C-10GMCU2PN	OPTION,DD 10GBE,IO MODULE,CU SFP,2PORT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH
C-10GMCU4P	DD 10GBE IO MOD CU TWINAX 4PORT OPTION	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH
C-10GMCU4PN	DD 10GBE IO MOD CU TWINAX 4PORT OPTION	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH
C-10GMCU4P-NF	DD 10GBE IO MOD CU TWINAX 4PORT OPTION	\$4,860	15%	\$4,131	\$0	\$0	\$0	\$0	\$0	DD-1
C-10GMOP2P	OPTION,DD 10GBE,IO MODULE,OP SFP,2PORT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH
C-10GMOP2PN	OPTION,DD 10GBE,IO MODULE,OP SFP,2PORT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH
C-10GMOP4P	DD 10GBE IO MOD OPTICAL SFP 4PORT OPTION	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH
C-10GMOP4PN	DD 10GBE IO MOD OPTICAL SFP 4PORT OPTION	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH
C-10GMOP4P-NF	DD 10GBE IO MOD OPTICAL SFP 4PORT OPTION	\$4,860	15%	\$4,131	\$0	\$0	\$0	\$0	\$0	DD-1
C-10G-S2PC	OPTION;NIC;10GBE;SP;PCIE;SFP;DP;COP	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH
C-10G-S2PO	OPTION;NIC;10GBE;SP;PCIE;SFP;LC;DP;OPT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH
C-16GFC-M2P	DD 16GBIT FC IO MOD LC 2PORT OPTION	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH
C-16GFC-M2PN	DD 16GBIT FC IO MOD LC 2PORT OPTION	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH
C-16GFC-M2P-NF	DD 16GBIT FC IO MOD LC 2PORT OPTION	\$4,860	15%	\$4,131	\$0	\$0	\$0	\$0	\$0	DD-1
C-1G-L2PC	OPTION;NIC;GBE;LP;PCIE;TX;2-PORT;COPPER	\$900	26%	\$666	\$0	\$0	\$0	\$0	\$0	PH
C-1G-L2PO	OPTION;NIC;GBE;LP;PCIE;FX;2-PORT;FIBOPT	\$3,700	26%	\$2,738	\$0	\$0	\$0	\$0	\$0	PH
C-1G-L4PC1	OPTION;NIC;GBE;LP;PCIE;TX;4-PORT;COP	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	PH
C-1GMCU4P	OPTION,DD 1GBE,IO MODULE,CU,4PORT	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	PH
C-1GMCU4PN	OPTION,DD 1GBE,IO MODULE,CU,4PORT	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	PH
C-1GMCUOP4P	OPTION,DD 1GBE,IO MODULE,2P CU,2P OP	\$3,700	26%	\$2,738	\$0	\$0	\$0	\$0	\$0	PH
C-1GMCUOP4PN	OPTION,DD 1GBE,IO MODULE,2P CU,2P OP	\$3,700	26%	\$2,738	\$0	\$0	\$0	\$0	\$0	PH
C-1G-S2PO	OPTION; NIC;GBE;PCIE;FX;2-PORT;FIBER OPT	\$3,700	26%	\$2,738	\$0	\$0	\$0	\$0	\$0	PH
C-1G-S4PC1	OPTION;NIC;GBE;SP;PCIE;TX;4-PORT;COP	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	PH
C-2200XMEM	OPTION CAP EXP KIT MORETHAN 14TB DD2200	\$1,500	15%	\$1,275	\$0	\$0	\$0	\$0	\$0	PE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price							
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
C-2500-AES	OPTION,DD2500 ADD ES EXP KIT,DUAL PATH	\$3,750	26%	\$2,775	\$0	\$0	\$0	\$0	\$0	\$0	\$0	PM
C-2500XMEM	OPTION,MEMKIT,DD2500,MORE THAN 66TB	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	\$0	\$0	PM
C-4GFC-G2P	OPTION HBA 4GBIT FC PCIE 2-PORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	\$0	\$0	PH
C-6300-SAS-SLIC-G2	ADD ES EXP KIT,DUAL PATH,DD6300,UPG	\$3,000	15%	\$2,550	\$0	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
C-8GFC-G2P	OPTION,FC HBA,8GBIT,PCIE:2 PORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	\$0	\$0	PH
C-8GFC-M2P	OPTION,DD 8GBIT FC,IO MODULE,LC,2PORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	\$0	\$0	PH
C-8GFC-M2PN	OPTION,DD 8GBIT FC,IO MODULE,LC,2PORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	\$0	\$0	PH
C-9500-MEM256	MEMKIT ADD 256GB DD9500 16X16GB OPTION	\$30,000	26%	\$22,200	\$0	\$0	\$0	\$0	\$0	\$0	\$0	PH
C-9800-MEM512	MEMKIT ADD 512GB DD9800 32X16GB OPTION	\$32,500	15%	\$27,625	\$0	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
C-990XMEM	OPTION,MEMKIT,DD990,MORE THAN 360TB	\$22,000	26%	\$16,280	\$0	\$0	\$0	\$0	\$0	\$0	\$0	PH
C-A12E30	OPTION,ADD 6 TO 12 ES30;8X2M CBLKIT	\$1,100	26%	\$814	\$0	\$0	\$0	\$0	\$0	\$0	\$0	PH
C-A16E30	OPT ADD9TO16ES30 2X2M 2X3M CBLKT FLD INS	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	\$0	PH
C-A16E30-H	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	\$0	PH
C-A16E30-HN	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	\$0	PH
C-A16E30-H-NF	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$486	15%	\$413	\$0	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
C-A24E30	OPT ADD 17TO24 ES30 4X3M CBLKIT FLD INS	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	\$0	PH
C-A24E30-H	OPTION,ADD 17TO24 ES30 SAS CABLE KIT	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	\$0	PH
C-A24E30-HN	OPTION,ADD 17TO24 ES30 SAS CABLE KIT	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	\$0	PH
C-A24E30-H-NF	OPTION,ADD 17TO24 ES30 SAS CABLE KIT	\$486	15%	\$413	\$0	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
C-A6E30	OPTION,ADD 1 TO 6 ES30;4X2M CBLKIT	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	\$0	PH
C-A8E30-HN	OPTION ADD 1TO8 ES30 SAS CABLE KIT	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	\$0	PH
C-A8E30-HN-NF	OPTION ADD 1TO8 ES30 SAS CABLE KIT	\$486	15%	\$413	\$0	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
C-DD6300EXPKIT	DD6300 OPTION - EXPANSION KIT DIMM SSD	\$9,500	15%	\$8,075	\$0	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
C-DD6800EXPKIT	DD6800 OPTION - EXPANSION KIT SSD	\$24,500	15%	\$20,825	\$0	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
C-DD9300EXPKIT	DD9300 OPTION - EXPANSION KIT DIMM	\$24,500	15%	\$20,825	\$0	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
C-DD-CBLCAT6A1M	CAT6A CBL HA CTRLR INTERCONNECT 1M	\$405	15%	\$344	\$0	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
C-DD-EOS-CMA	DD MID-TIER CABLE MNGMNT ASSY - FIELD	\$167	15%	\$142	\$0	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
C-DD-EOS-RAILKIT	DD MID-TIER RAILKIT - FIELD	\$179	15%	\$152	\$0	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
C-DS60-3-135S	OPT DS60 SHELF 45X3TB SAS HDD	\$157,250	26%	\$116,365	\$17,298	\$14,153	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-3-135SE	OPT DS60 SHELF 45X3TB SAS HDD E	\$157,250	26%	\$116,365	\$17,298	\$14,153	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-3-135S-G3	OPT DS60 SHELF 45X3TB SAS HDD G3	\$127,373	15%	\$108,267	\$14,011	\$11,464	\$0	\$0	\$0	\$0	\$0	DD-1
C-DS60-3-135SN	OPT DS60 SHELF 45X3TB SAS HDD	\$157,250	26%	\$116,365	\$17,298	\$14,153	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-3-135SR	OPT DS60 SHELF 45X3TB SAS HDD RETN	\$157,250	26%	\$116,365	\$17,298	\$14,153	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-3-135SRE	OPT DS60 SHELF 45X3TB SAS HDD RETN E	\$157,250	26%	\$116,365	\$17,298	\$14,153	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-3-135SR-G3	OPT DS60 SHELF 45X3TB SAS HDD RETN G3	\$127,373	15%	\$108,267	\$14,011	\$11,464	\$0	\$0	\$0	\$0	\$0	DD-1
C-DS60-3-135SRN	OPT DS60 SHELF 45X3TB SAS HDD RETN	\$157,250	26%	\$116,365	\$17,298	\$14,153	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-3-180S	OPT DS60 SHELF 60X3TB SAS HDD	\$209,000	26%	\$154,660	\$22,990	\$18,810	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-3-180SE	OPT DS60 SHELF 60X3TB SAS HDD E	\$209,000	26%	\$154,660	\$22,990	\$18,810	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-3-180S-G3	OPT DS60 SHELF 60X3TB SAS HDD G3	\$169,290	15%	\$143,897	\$18,622	\$15,236	\$0	\$0	\$0	\$0	\$0	DD-1
C-DS60-3-180SN	OPT DS60 SHELF 60X3TB SAS HDD	\$209,000	26%	\$154,660	\$22,990	\$18,810	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-3-180SR	OPT DS60 SHELF 60X3TB SAS HDD RETN	\$209,000	26%	\$154,660	\$22,990	\$18,810	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-3-180SRE	OPT DS60 SHELF 60X3TB SAS HDD RETN E	\$209,000	26%	\$154,660	\$22,990	\$18,810	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-3-180SR-G3	OPT DS60 SHELF 60X3TB SAS HDD RETN G3	\$169,290	15%	\$143,897	\$18,622	\$15,236	\$0	\$0	\$0	\$0	\$0	DD-1
C-DS60-3-180SRN	OPT DS60 SHELF 60X3TB SAS HDD RETN	\$209,000	26%	\$154,660	\$22,990	\$18,810	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-3-45S	OPT DS60 SHELF 15X3TB SAS HDD	\$55,950	26%	\$41,403	\$6,155	\$5,036	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-3-45SE	OPT DS60 SHELF 15X3TB SAS HDD E	\$55,950	26%	\$41,403	\$6,155	\$5,036	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-3-45S-G3	OPT DS60 SHELF 15X3TB SAS HDD G3	\$45,320	15%	\$38,522	\$4,985	\$4,079	\$0	\$0	\$0	\$0	\$0	DD-1
C-DS60-3-45SN	OPT DS60 SHELF 15X3TB SAS HDD	\$55,950	26%	\$41,403	\$6,155	\$5,036	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-3-45SR	OPT DS60 SHELF 15X3TB SAS HDD RETN	\$55,950	26%	\$41,403	\$6,155	\$5,036	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-3-45SRE	OPT DS60 SHELF 15X3TB SAS HDD RETN E	\$55,950	26%	\$41,403	\$6,155	\$5,036	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-3-45SR-G3	OPT DS60 SHELF 15X3TB SAS HDD RETN G3	\$45,320	15%	\$38,522	\$4,985	\$4,079	\$0	\$0	\$0	\$0	\$0	DD-1
C-DS60-3-45SRN	OPT DS60 SHELF 15X3TB SAS HDD RETN	\$55,950	26%	\$41,403	\$6,155	\$5,036	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-3-90S	OPT DS60 SHELF 30X3TB SAS HDD	\$104,950	26%	\$77,663	\$11,545	\$9,446	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-3-90SE	OPT DS60 SHELF 30X3TB SAS HDD E	\$104,950	26%	\$77,663	\$11,545	\$9,446	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-3-90S-G3	OPT DS60 SHELF 30X3TB SAS HDD G3	\$85,010	15%	\$72,259	\$9,351	\$7,651	\$0	\$0	\$0	\$0	\$0	DD-1
C-DS60-3-90SN	OPT DS60 SHELF 30X3TB SAS HDD	\$104,950	26%	\$77,663	\$11,545	\$9,446	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-3-90SR	OPT DS60 SHELF 30X3TB SAS HDD RETN	\$104,950	26%	\$77,663	\$11,545	\$9,446	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-3-90SRE	OPT DS60 SHELF 30X3TB SAS HDD RETN E	\$104,950	26%	\$77,663	\$11,545	\$9,446	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-3-90SR-G3	OPT DS60 SHELF 30X3TB SAS HDD RETN G3	\$85,010	15%	\$72,259	\$9,351	\$7,651	\$0	\$0	\$0	\$0	\$0	DD-1
C-DS60-3-90SRN	OPT DS60 SHELF 30X3TB SAS HDD RETN	\$104,950	26%	\$77,663	\$11,545	\$9,446	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-4-120S	OPT DS60 SHELF 30X4TB SAS HDD	\$127,200	26%	\$94,128	\$13,992	\$11,448	\$0	\$0	\$0	\$0	\$0	PH
C-DS60-4-120SE	OPT DS60 SHELF 30X4TB SAS HDD E	\$127,200	26%	\$94,128	\$13,992	\$11,448	\$0	\$0	\$0	\$0	\$0	PH

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
C-DS60-4-120S-G3	OPT DS60 SHELF 30X4TB SAS HDD G3	\$103,032	15%	\$87,577	\$11,334	\$9,273	\$0	\$0	\$0	\$0	DD-1
C-DS60-4-120SN	OPT DS60 SHELF 30X4TB SAS HDD	\$127,200	26%	\$94,128	\$13,992	\$11,448	\$0	\$0	\$0	\$0	PH
C-DS60-4-120SR	OPT DS60 SHELF 30X4TB SAS HDD RETN	\$127,200	26%	\$94,128	\$13,992	\$11,448	\$0	\$0	\$0	\$0	PH
C-DS60-4-120SRE	OPT DS60 SHELF 30X4TB SAS HDD RETN E	\$127,200	26%	\$94,128	\$13,992	\$11,448	\$0	\$0	\$0	\$0	PH
C-DS60-4-120SR-G3	OPT DS60 SHELF 30X4TB SAS HDD RETN G3	\$103,032	15%	\$87,577	\$11,334	\$9,273	\$0	\$0	\$0	\$0	DD-1
C-DS60-4-120SRN	OPT DS60 SHELF 30X4TB SAS HDD RETN	\$127,200	26%	\$94,128	\$13,992	\$11,448	\$0	\$0	\$0	\$0	PH
C-DS60-4-180S	OPT DS60 SHELF 45X4TB SAS HDD	\$190,600	26%	\$141,044	\$20,966	\$17,154	\$0	\$0	\$0	\$0	PH
C-DS60-4-180SE	OPT DS60 SHELF 45X4TB SAS HDD E	\$190,600	26%	\$141,044	\$20,966	\$17,154	\$0	\$0	\$0	\$0	PH
C-DS60-4-180S-G3	OPT DS60 SHELF 45X4TB SAS HDD G3	\$154,386	15%	\$131,228	\$16,982	\$13,895	\$0	\$0	\$0	\$0	DD-1
C-DS60-4-180SN	OPT DS60 SHELF 45X4TB SAS HDD	\$190,600	26%	\$141,044	\$20,966	\$17,154	\$0	\$0	\$0	\$0	PH
C-DS60-4-180SR	OPT DS60 SHELF 45X4TB SAS HDD RETN	\$190,600	26%	\$141,044	\$20,966	\$17,154	\$0	\$0	\$0	\$0	PH
C-DS60-4-180SRE	OPT DS60 SHELF 45X4TB SAS HDD RETN E	\$190,600	26%	\$141,044	\$20,966	\$17,154	\$0	\$0	\$0	\$0	PH
C-DS60-4-180SR-G3	OPT DS60 SHELF 45X4TB SAS HDD RETN G3	\$154,386	15%	\$131,228	\$16,982	\$13,895	\$0	\$0	\$0	\$0	DD-1
C-DS60-4-180SRN	OPT DS60 SHELF 45X4TB SAS HDD RETN	\$190,600	26%	\$141,044	\$20,966	\$17,154	\$0	\$0	\$0	\$0	PH
C-DS60-4-240S	OPT DS60 SHELF 60X4TB SAS HDD	\$253,300	26%	\$187,442	\$27,863	\$22,797	\$0	\$0	\$0	\$0	PH
C-DS60-4-240SE	OPT DS60 SHELF 60X4TB SAS HDD E	\$253,300	26%	\$187,442	\$27,863	\$22,797	\$0	\$0	\$0	\$0	PH
C-DS60-4-240S-G3	OPT DS60 SHELF 60X4TB SAS HDD G3	\$205,173	15%	\$174,397	\$22,569	\$18,466	\$0	\$0	\$0	\$0	DD-1
C-DS60-4-240SG3-CT	OPT DS60 SHELF 60X4TB SAS HDD G3 CT	\$1	15%	\$1	\$22,569	\$18,466	\$0	\$0	\$0	\$0	DD-1
C-DS60-4-240SN	OPT DS60 SHELF 60X4TB SAS HDD	\$253,300	26%	\$187,442	\$27,863	\$22,797	\$0	\$0	\$0	\$0	PH
C-DS60-4-240SR	OPT DS60 SHELF 60X4TB SAS HDD RETN	\$253,300	26%	\$187,442	\$27,863	\$22,797	\$0	\$0	\$0	\$0	PH
C-DS60-4-240SRE	OPT DS60 SHELF 60X4TB SAS HDD RETN E	\$253,300	26%	\$187,442	\$27,863	\$22,797	\$0	\$0	\$0	\$0	PH
C-DS60-4-240SR-G3	OPT DS60 SHELF 60X4TB SAS HDD RETN G3	\$205,173	15%	\$174,397	\$22,569	\$18,466	\$0	\$0	\$0	\$0	DD-1
C-DS60-4-240SRN	OPT DS60 SHELF 60X4TB SAS HDD RETN	\$253,300	26%	\$187,442	\$27,863	\$22,797	\$0	\$0	\$0	\$0	PH
C-DS60-4-60S	OPT DS60 SHELF 15X4TB SAS HDD	\$67,850	26%	\$50,209	\$7,464	\$6,107	\$0	\$0	\$0	\$0	PH
C-DS60-4-60SE	OPT DS60 SHELF 15X4TB SAS HDD E	\$67,850	26%	\$50,209	\$7,464	\$6,107	\$0	\$0	\$0	\$0	PH
C-DS60-4-60S-G3	OPT DS60 SHELF 15X4TB SAS HDD G3	\$54,959	15%	\$46,715	\$6,045	\$4,946	\$0	\$0	\$0	\$0	DD-1
C-DS60-4-60SN	OPT DS60 SHELF 15X4TB SAS HDD	\$67,850	26%	\$50,209	\$7,464	\$6,107	\$0	\$0	\$0	\$0	PH
C-DS60-4-60SR	OPT DS60 SHELF 15X4TB SAS HDD RETN	\$67,850	26%	\$50,209	\$7,464	\$6,107	\$0	\$0	\$0	\$0	PH
C-DS60-4-60SRE	OPT DS60 SHELF 15X4TB SAS HDD RETN E	\$67,850	26%	\$50,209	\$7,464	\$6,107	\$0	\$0	\$0	\$0	PH
C-DS60-4-60SR-G3	OPT DS60 SHELF 15X4TB SAS HDD RETN G3	\$54,959	15%	\$46,715	\$6,045	\$4,946	\$0	\$0	\$0	\$0	DD-1
C-DS60-4-60SRN	OPT DS60 SHELF 15X4TB SAS HDD RETN	\$67,850	26%	\$50,209	\$7,464	\$6,107	\$0	\$0	\$0	\$0	PH
C-DS60-SAS-4M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$250	15%	\$213	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
C-DS60-SAS-5M	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$310	15%	\$264	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
C-ES30-15	OPTION;ES30 SHELF;15X1TB HDD;2XLCC	\$26,250	26%	\$19,425	\$2,888	\$2,363	\$0	\$0	\$0	\$0	PH
C-ES30-15A	OPTION;ES30 SHELF;15X1T SATA HDD;EXTDRET	\$25,500	26%	\$18,870	\$2,805	\$2,295	\$0	\$0	\$0	\$0	PH
C-ES30-30	OPTION;ES30 SHELF;15X2TB HDD;2XLCC	\$36,400	26%	\$26,936	\$4,004	\$3,276	\$0	\$0	\$0	\$0	PH
C-ES30-30A	OPTION;ES30 SHELF;15X2T SATA HDD;EXTDRET	\$36,400	26%	\$26,936	\$4,004	\$3,276	\$0	\$0	\$0	\$0	PH
C-ES30-30S	OPTION;ES30 SHELF, 15X2TB SAS HDD	\$36,400	26%	\$26,936	\$4,004	\$3,276	\$0	\$0	\$0	\$0	PH
C-ES30-30SE	OPTION;ES30 SHELF, 15X2TB SAS HDD,RACK E	\$36,400	26%	\$26,936	\$4,004	\$3,276	\$0	\$0	\$0	\$0	PH
C-ES30-30SN	OPTION;ES30 SHELF, 15X2TB SAS HDD	\$36,400	26%	\$26,936	\$4,004	\$3,276	\$0	\$0	\$0	\$0	PH
C-ES30-30SR	OPTION;ES30 SHELF, 15X2TB SAS HDD,RETN	\$36,400	26%	\$26,936	\$4,004	\$3,276	\$0	\$0	\$0	\$0	PH
C-ES30-30SRE	OPTION;ES30 SHELF, 15X2TB SAS HDD,RETN E	\$36,400	26%	\$26,936	\$4,004	\$3,276	\$0	\$0	\$0	\$0	PH
C-ES30-45	OPTION;ES30 SHELF;15X3TB SATA HDD	\$53,150	26%	\$39,331	\$5,847	\$4,784	\$0	\$0	\$0	\$0	PH
C-ES30-45A	OPTION;ES30 SHELF;15X3TB SATA HDD;RETN	\$53,150	26%	\$39,331	\$5,847	\$4,784	\$0	\$0	\$0	\$0	PH
C-ES30-45S	OPTION;ES30 SHELF, 15X3TB SAS HDD	\$53,150	26%	\$39,331	\$5,847	\$4,784	\$0	\$0	\$0	\$0	PH
C-ES30-45SE	OPTION;ES30 SHELF, 15X3TB SAS HDD E	\$53,150	26%	\$39,331	\$5,847	\$4,784	\$0	\$0	\$0	\$0	PH
C-ES30-45S-G3	OPT,ES30 SHELF, 15X3TB SAS HDD,FIELD G3	\$43,052	15%	\$36,594	\$4,736	\$3,875	\$0	\$0	\$0	\$0	DD-1
C-ES30-45S-G3-CT	OPT,ES30 SHELF, 15X3TB SAS HDD,FIELD CT	\$1	15%	\$1	\$4,736	\$3,875	\$0	\$0	\$0	\$0	DD-1
C-ES30-45SN	OPTION;ES30 SHELF, 15X3TB SAS HDD	\$53,150	26%	\$39,331	\$5,847	\$4,784	\$0	\$0	\$0	\$0	PH
C-ES30-45SR	OPTION;ES30 SHELF, 15X3TB SAS HDD,RETN	\$53,150	26%	\$39,331	\$5,847	\$4,784	\$0	\$0	\$0	\$0	PH
C-ES30-45SRE	OPTION;ES30 SHELF, 15X3TB SAS HDD,RETN E	\$53,150	26%	\$39,331	\$5,847	\$4,784	\$0	\$0	\$0	\$0	PH
C-ES30-45SR-G3	OPT,ES30 SHELF, 15X3TB SAS,FIELD RETN G3	\$43,052	15%	\$36,594	\$4,736	\$3,875	\$0	\$0	\$0	\$0	DD-1
C-ES30-45SRN	OPTION;ES30 SHELF, 15X3TB SAS HDD,RETN	\$53,150	26%	\$39,331	\$5,847	\$4,784	\$0	\$0	\$0	\$0	PH
C-ES30-60S	OPTION ES30 SHELF 15X4TB SAS HDD	\$63,800	26%	\$47,212	\$7,018	\$5,742	\$0	\$0	\$0	\$0	PH
C-ES30-60SE	OPTION ES30 SHELF 15X4TB SAS HDD E	\$63,800	26%	\$47,212	\$7,018	\$5,742	\$0	\$0	\$0	\$0	PH
C-ES30-60S-G3	OPT,ES30 SHELF, 15X4TB SAS HDD,FIELD G3	\$51,678	15%	\$43,926	\$5,685	\$4,651	\$0	\$0	\$0	\$0	DD-1
C-ES30-60S-G3-CT	OPT,ES30 SHELF, 15X4TB SAS HDD,FIELD CT	\$1	15%	\$1	\$5,685	\$4,651	\$0	\$0	\$0	\$0	DD-1
C-ES30-60SN	OPTION ES30 SHELF 15X4TB SAS HDD	\$63,800	26%	\$47,212	\$7,018	\$5,742	\$0	\$0	\$0	\$0	PH
C-ES30-60SR	OPTION ES30 SHELF 15X4TB SAS HDD RETN	\$63,800	26%	\$47,212	\$7,018	\$5,742	\$0	\$0	\$0	\$0	PH
C-ES30-60SRE	OPTION ES30 SHELF 15X4TB SAS HDD RETN E	\$63,800	26%	\$47,212	\$7,018	\$5,742	\$0	\$0	\$0	\$0	PH
C-ES30-60SR-G3	OPT,ES30 SHELF, 15X4TB SAS,FIELD RETN G3	\$51,678	15%	\$43,926	\$5,685	\$4,651	\$0	\$0	\$0	\$0	DD-1
C-ES30-60SRN	OPTION ES30 SHELF 15X4TB SAS HDD RETN	\$63,800	26%	\$47,212	\$7,018	\$5,742	\$0	\$0	\$0	\$0	PH

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
C-HA-DS60-SAS-3	CABLE HA INTERCONNECT DS60 3M;	\$322	26%	\$238	\$0	\$0	\$0	\$0	\$0	\$0	PH
C-HA-DS60-SAS-3-NF	CABLE HA INTERCONNECT DS60 3M;	\$261	15%	\$222	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
C-HA-ES30-SAS-2	CABLE HA INTERCONNECT ES30 2M	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0	\$0	PH
C-HA-ES30-SAS-2-NF	CABLE HA INTERCONNECT ES30 2M	\$122	15%	\$104	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
C-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 5M	\$380	26%	\$281	\$0	\$0	\$0	\$0	\$0	\$0	PH
C-HA-ES30-SAS-5-NF	CABLE HA INTERCONNECT ES30 5M	\$308	15%	\$262	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
C-HA-INTER-1	CABLE HA INTERCONNECT CTRLR 1M	\$500	26%	\$370	\$0	\$0	\$0	\$0	\$0	\$0	PH
C-HA-INTER-1-NF	CABLE HA INTERCONNECT CTRLR 1M	\$405	15%	\$344	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
C-SAS2-4P	OPTION;ARCHIVER;1X QUAD SAS HBA	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	\$0	PH
C-SAS-HDMS2	C CABLE,DD,SASMINISAS HD-MINISAS,2 METER	\$150	15%	\$128	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
C-SAS-HDMS5	5M MINI-HDX4 TO MINI-SASX4 CABLE	\$380	15%	\$323	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
C-SAS-L4P	OPTION;EXTENDED RETENTION;1X SAS HBA	\$3,200	26%	\$2,368	\$0	\$0	\$0	\$0	\$0	\$0	PH
C-SAS-M4P	OPTION,DD 6G SAS,EXTD RETN,IO MOD,4PORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	\$0	PH
C-SAS-M4PMC	DD 6GBIT SAS IO MOD 4PORT ER OPTION	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PH
C-SAS-M4PMCN	DD 6GBIT SAS IO MOD 4PORT ER OPTION	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PH
C-SAS-M4PMC-NF	DD 6GBIT SAS IO MOD 4PORT ER OPTION	\$4,050	15%	\$3,443	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
C-SAS-MSMS3	3M M-SAS TO M-SAS CABLE	\$200	15%	\$170	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
DD2200-14TB	SYSTEM DD2200-7X2TB SAS 14TB NFS CIFS	\$7,964	15%	\$6,769	\$876	\$717	\$0	\$0	\$0	\$0	PE
DD2200-24TB	SYSTEM DD2200-12X2HDD SAS 24TB NFS CIFS	\$14,344	15%	\$12,192	\$1,578	\$1,291	\$0	\$0	\$0	\$0	PE
DD2200-4TB	SYSTEM,DD2200-7X2,4TB,NFS,CIFS	\$4,620	15%	\$3,927	\$508	\$416	\$0	\$0	\$0	\$0	PE
DD2500-1E30	SYSTEM,DD2500+1ES30 SAS,66TB,NFS,CIFS	\$65,350	26%	\$48,359	\$7,189	\$5,882	\$0	\$0	\$0	\$0	PM
DD2500-1E45	SYSTEM,DD2500+1ES45 SAS,81TB,NFS,CIFS	\$71,450	26%	\$52,873	\$7,860	\$6,431	\$0	\$0	\$0	\$0	PM
DD2500-21TB	SYSTEM,DD2500-7X3TB SAS,21TB,NFS,CIFS	\$28,500	26%	\$21,090	\$3,135	\$2,565	\$0	\$0	\$0	\$0	PM
DD2500-2E30	SYSTEM,DD2500+2ES30 SAS,96TB,NFS,CIFS	\$78,450	26%	\$58,053	\$8,630	\$7,061	\$0	\$0	\$0	\$0	PM
DD2500-2E45	SYSTEM,DD2500+2ES45 SAS,126TB,NFS,CIFS	\$90,600	26%	\$67,044	\$9,966	\$8,154	\$0	\$0	\$0	\$0	PM
DD2500-36TB	SYSTEM,DD2500-12X3HDD SAS,36TB,NFS,CIFS	\$52,250	26%	\$38,665	\$5,748	\$4,703	\$0	\$0	\$0	\$0	PM
DD2500-3E30	SYSTEM,DD2500+3ES30 SAS,126TB,NFS,CIFS	\$91,550	26%	\$67,747	\$10,071	\$8,240	\$0	\$0	\$0	\$0	PM
DD2500-3E45	SYSTEM,DD2500+3ES45 SAS,171TB,NFS,CIFS	\$109,750	26%	\$81,215	\$12,073	\$9,878	\$0	\$0	\$0	\$0	PM
DD2500-4E30	SYSTEM,DD2500+4ES30 SAS,156TB,NFS,CIFS	\$104,650	26%	\$77,441	\$11,512	\$9,419	\$0	\$0	\$0	\$0	PM
DD4200-1E30	SYSTEM,DD4200+1ES30,2TB SAS HDD,NFS,CIFS	\$44,550	26%	\$32,967	\$4,901	\$4,010	\$0	\$0	\$0	\$0	PM
DD4200-1E45	SYSTEM,DD4200+1ES30,3TB SAS HDD,NFS,CIFS	\$60,900	26%	\$45,066	\$6,699	\$5,481	\$0	\$0	\$0	\$0	PM
DD4200-2E30	SYSTEM,DD4200+2ES30,2TB SAS HDD,NFS,CIFS	\$80,550	26%	\$59,607	\$8,861	\$7,250	\$0	\$0	\$0	\$0	PM
DD4200-2E45	SYSTEM,DD4200+2ES30,3TB SAS HDD,NFS,CIFS	\$114,050	26%	\$84,397	\$12,546	\$10,265	\$0	\$0	\$0	\$0	PM
DD4200-3E45	SYSTEM,DD4200+3ES30,3TB SAS HDD,NFS,CIFS	\$186,550	26%	\$138,047	\$20,521	\$16,790	\$0	\$0	\$0	\$0	PM
DD4200-4E45	SYSTEM,DD4200+4ES30,3TB SAS HDD,NFS,CIFS	\$239,650	26%	\$177,341	\$26,362	\$21,569	\$0	\$0	\$0	\$0	PM
DD4200-CTL	SYSTEM,DD4200,CTL,NFS,CIFS	\$49,500	26%	\$36,630	\$5,445	\$4,455	\$0	\$0	\$0	\$0	PM
DD4500-2E30	SYSTEM,DD4500+2ES30,2TB SAS HDD,NFS,CIFS	\$176,250	26%	\$130,425	\$19,388	\$15,863	\$0	\$0	\$0	\$0	PM
DD4500-2E45	SYSTEM,DD4500+2ES30,3TB SAS HDD,NFS,CIFS	\$209,750	26%	\$155,215	\$23,073	\$18,878	\$0	\$0	\$0	\$0	PM
DD4500-3E45	SYSTEM,DD4500+3ES30,3TB SAS HDD,NFS,CIFS	\$262,850	26%	\$194,509	\$28,914	\$23,657	\$0	\$0	\$0	\$0	PM
DD4500-CTL	SYSTEM,DD4500,CTL,NFS,CIFS	\$103,500	26%	\$76,590	\$11,385	\$9,315	\$0	\$0	\$0	\$0	PM
DD620-12TB	SYSTEM; DD620-12X1;12T;NFS;CIFS	\$30,000	26%	\$22,200	\$3,300	\$2,700	\$0	\$0	\$0	\$0	PM
DD620-7TB	SYSTEM;DD620-7X1;7T;NFS;CIFS	\$20,000	26%	\$14,800	\$2,200	\$1,800	\$0	\$0	\$0	\$0	PM
DD6300-14TB	SYSTEM DD6300-7x4 14TB NFS CIFS	\$26,000	15%	\$22,100	\$2,860	\$2,340	\$0	\$0	\$0	\$0	DD-1
DD6300-1E45	SYSTEM DD6300+1ES45	\$60,720	15%	\$51,612	\$6,679	\$5,465	\$0	\$0	\$0	\$0	DD-1
DD6300-1E60	SYSTEM DD6300+1ES60	\$71,120	15%	\$60,452	\$7,823	\$6,401	\$0	\$0	\$0	\$0	DD-1
DD6300-2E45	SYSTEM DD6300+2ES45	\$81,010	15%	\$68,859	\$8,911	\$7,291	\$0	\$0	\$0	\$0	DD-1
DD6300-2E60	SYSTEM DD6300+2ES60	\$87,120	15%	\$74,052	\$9,583	\$7,841	\$0	\$0	\$0	\$0	DD-1
DD6300-34TB	SYSTEM DD6300-12x4 34TB NFS CIFS	\$61,000	15%	\$51,850	\$6,710	\$5,490	\$0	\$0	\$0	\$0	DD-1
DD6300-3E45	SYSTEM DD6300+3ES45	\$95,160	15%	\$80,886	\$10,468	\$8,564	\$0	\$0	\$0	\$0	DD-1
DD6300-3E60	SYSTEM DD6300+3ES60	\$119,280	15%	\$101,388	\$13,121	\$10,735	\$0	\$0	\$0	\$0	DD-1
DD6300-4E45	SYSTEM DD6300+4ES45	\$119,280	15%	\$101,388	\$13,121	\$10,735	\$0	\$0	\$0	\$0	DD-1
DD6800-CTL	SYSTEM DD6800 CTL NFS CIFS	\$46,500	15%	\$39,525	\$5,115	\$4,185	\$0	\$0	\$0	\$0	DD-1
DD6800HA-CTL	SYSTEM DD6800 CTL FOR HA - NFS CIFS	\$46,500	15%	\$39,525	\$5,115	\$4,185	\$0	\$0	\$0	\$0	DD-1
DD7200-CTL	SYSTEM,DD7200,CTL,ENTRY MEM,NFS,CIFS	\$234,000	26%	\$173,160	\$25,740	\$21,060	\$0	\$0	\$0	\$0	PH
DD7200-CTLX	SYSTEM,DD7200,CTL,EXP MEM,NFS,CIFS	\$255,450	26%	\$189,033	\$28,100	\$22,991	\$0	\$0	\$0	\$0	PH
DD9300-CTL	SYSTEM DD9300 CTL NFS CIFS	\$190,000	15%	\$161,500	\$20,900	\$17,100	\$0	\$0	\$0	\$0	DD-1
DD9300HA-CTL	SYSTEM DD9300 CTL FOR HA - NFS CIFS	\$190,000	15%	\$161,500	\$20,900	\$17,100	\$0	\$0	\$0	\$0	DD-1
DDRACK-1PH-2N	RACK DATA DOMAIN 40U SNGL PHASE;RK-BEZEL	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	\$0	PH
DDRACK-1PH-3	RACK DATA DOMAIN 40U SNGL PHASE RK-BEZEL	\$3,400	15%	\$2,890	\$374	\$306	\$0	\$0	\$0	\$0	DD-1
DDRACK-1PH-3E	RACK DATA DOMAIN 40U SNG PH RK-BEZEL EMC	\$3,400	15%	\$2,890	\$374	\$306	\$0	\$0	\$0	\$0	DD-1
DDRACK-1PH-DR2N	RACK DATA DOMAIN 40U SNGL PHASE;DOOR	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	\$0	PH
DDRACK-1PH-DR3	RACK DATA DOMAIN 40U SNGL PHASE;DOOR DE	\$3,400	15%	\$2,890	\$374	\$306	\$0	\$0	\$0	\$0	DD-1

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
DDRACK-3PD	RACK DATA DOMAIN 40U 3P DELTA	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	
DDRACK-3PD-2N	RACK DATA DOMAIN 40U 3P DELTA;RK-BEZEL	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	
DDRACK-3PD-3	RACK DATA DOMAIN 40U 3P DELTA RK-BEZEL	\$3,400	15%	\$2,890	\$374	\$306	\$0	\$0	\$0	DD-1	
DDRACK-3PD-3E	RACK DATA DOMAIN 40U 3P DELT RK-BEZE EMC	\$3,400	15%	\$2,890	\$374	\$306	\$0	\$0	\$0	DD-1	
DDRACK-3PD-DR2N	RACK DATA DOMAIN 40U 3P DELTA;DOOR	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	
DDRACK-3PD-DR3	RACK DATA DOMAIN 40U 3P DELTA;DOOR DE	\$3,400	15%	\$2,890	\$374	\$306	\$0	\$0	\$0	DD-1	
DDRACK-3PDN	RACK DATA DOMAIN 40U 3P DELTA	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	
DDRACK-3PY	RACK DATA DOMAIN 40U 3P WYE	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	
DDRACK-3PY-2N	RACK DATA DOMAIN 40U 3P WYE;RK-BEZEL	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	
DDRACK-3PY-3	RACK DATA DOMAIN 40U 3P WYE RK-BEZEL	\$3,400	15%	\$2,890	\$374	\$306	\$0	\$0	\$0	DD-1	
DDRACK-3PY-3E	RACK DATA DOMAIN 40U 3P WYE RK-BEZEL EMC	\$3,400	15%	\$2,890	\$374	\$306	\$0	\$0	\$0	DD-1	
DDRACK-3PY-DR2N	RACK DATA DOMAIN 40U 3P WYE;DOOR	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	
DDRACK-3PY-DR3	RACK DATA DOMAIN 40U 3P WYE;DOOR DE	\$3,400	15%	\$2,890	\$374	\$306	\$0	\$0	\$0	DD-1	
DDRACK-3PYN	RACK DATA DOMAIN 40U 3P WYE	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	
DDRACK-40U	RACK; DATA DOMAIN;40U	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	
DDRACK-40U-1	RACK DATA DOMAIN 40U SINGLE PHASE	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	
DDRACK-40U-1N	RACK DATA DOMAIN 40U SINGLE PHASE	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	
DDRACK-40UN	RACK, DATA DOMAIN,40U	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	
L-BST-2200	LICENSE BOOST DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	
L-BST-2500	LICENSE,BOOST,DD2500	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	
L-BST-4200	LICENSE,BOOST,DD4200	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	
L-BST-4500	LICENSE,BOOST,DD4500	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	
L-BST-620	LICENSE; BOOST; DD620	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	
L-BST-7200	LICENSE,BOOST,DD7200	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	
L-BST-9500	LIC BOOST DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	
L-BST-990	LICENSE;BOOST;DD990	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	
L-DDOE-CAP-ER	LICENSE DD OE PER TB CAPACITY ER=CB	\$785	26%	\$581	\$86	\$71	\$0	\$0	\$0	DH	
L-DDOE-CAP-ER-N	LICENSE DD OE PER TB CAPACITY ER=CB	\$785	26%	\$581	\$86	\$71	\$0	\$0	\$0	DH	
L-DDOE-CAP-ER-NC	LICENSE DD OE PER TB CAPACITY ER=CB	\$785	26%	\$581	\$86	\$71	\$0	\$0	\$0	DH	
L-DDOE-DD2200-14	LICENSE BASE DD OE DD2200-14=IA	\$5,896	15%	\$5,012	\$649	\$531	\$0	\$0	\$0	DE	
L-DDOE-DD2200-24	LICENSE BASE DD OE DD2200-24=IA	\$10,736	15%	\$9,126	\$1,181	\$966	\$0	\$0	\$0	DE	
L-DDOE-DD2200-4	LICENSE BASE DD OE DD2200-4=IA	\$3,168	15%	\$2,693	\$348	\$285	\$0	\$0	\$0	DE	
L-DDOE-DD2500-21	LICENSE BASE DD OE DD2500-21=IA	\$15,000	26%	\$11,100	\$1,650	\$1,350	\$0	\$0	\$0	DM	
L-DDOE-DD2500-36	LICENSE BASE DD OE DD2500-36=IA	\$15,000	26%	\$11,100	\$1,650	\$1,350	\$0	\$0	\$0	DM	
L-DDOE-DD4200	LICENSE BASE DD OE DD4200=IA	\$15,000	26%	\$11,100	\$1,650	\$1,350	\$0	\$0	\$0	DM	
L-DDOE-DD4500	LICENSE BASE DD OE DD4500=IA	\$15,000	26%	\$11,100	\$1,650	\$1,350	\$0	\$0	\$0	DM	
L-DDOE-DD7200	LICENSE BASE DD OE DD7200=IA	\$20,000	26%	\$14,800	\$2,200	\$1,800	\$0	\$0	\$0	DH	
L-DDOE-DD9500	LICENSE BASE DD OE DD9500=IA	\$20,000	26%	\$14,800	\$2,200	\$1,800	\$0	\$0	\$0	DH	
L-DDOE-DD990	LICENSE BASE DD OE DD990=IA	\$20,000	26%	\$14,800	\$2,200	\$1,800	\$0	\$0	\$0	DH	
L-DDOE-HICAP-ACT	LICENSE DD OE PER TB HI CAPACITY ACT=CB	\$1,450	26%	\$1,073	\$160	\$131	\$0	\$0	\$0	DH	
L-DDOE-HICAP-ACT-N	LICENSE DD OE PER TB HI CAPACITY ACT=CB	\$1,450	26%	\$1,073	\$160	\$131	\$0	\$0	\$0	DH	
L-DDOE-HICAP-ACTN	LICENSE DD OE PER TB HI CAPACITY ACT=CB	\$1,450	26%	\$1,073	\$160	\$131	\$0	\$0	\$0	DH	
L-DDOE-MCAP-ACT	LICENSE DD OE PER TB MID CAPACITY ACT=CB	\$1,450	26%	\$1,073	\$160	\$131	\$0	\$0	\$0	DM	
L-DDOE-MCAP-ACT-N	LICENSE DD OE PER TB MID CAPACITY ACT=CB	\$1,450	26%	\$1,073	\$160	\$131	\$0	\$0	\$0	DM	
L-DLM8100	LICENSE DLM8100 DEDUPE STORAGE =IA	\$50,000	26%	\$37,000	\$9,000	\$8,000	\$0	\$0	\$0	DH	
L-DLM8100N-CF	LICENSE DLM8100 DEDUPE STORAGE =IA	\$50,000	26%	\$37,000	\$9,000	\$8,000	\$0	\$0	\$0	DH	
L-ENC-2200	LICENSE ENCRYPTION DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	
L-ENC-2500	LICENSE,ENCRYPTION,DD2500	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	
L-ENC-4200	LICENSE,ENCRYPTION,DD4200	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	
L-ENC-4500	LICENSE,ENCRYPTION,DD4500	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	
L-ENC-620	LICENSE;ENCRYPTION;DD620	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	
L-ENC-7200	LICENSE,ENCRYPTION,DD7200	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	
L-ENC-9500	LIC ENCRYPTION DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	
L-ENC-990	LICENSE;ENCRYPTION;DD990	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	
L-REP-2200	LICENSE REPLICATOR DD2200=IA	\$2,540	15%	\$2,159	\$457	\$406	\$0	\$0	\$0	DE	
L-REP-2500	LICENSE,REPLICATOR,DD2500	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	DM	
L-REP-4200	LICENSE,REPLICATOR,DD4200	\$10,000	26%	\$7,400	\$1,800	\$1,600	\$0	\$0	\$0	DM	
L-REP-4500	LICENSE,REPLICATOR,DD4500	\$30,000	26%	\$22,200	\$5,400	\$4,800	\$0	\$0	\$0	DM	
L-REP-620	LICENSE; REPLICATOR; DD620	\$2,540	26%	\$1,880	\$457	\$406	\$0	\$0	\$0	DM	
L-REP-7200	LICENSE,REPLICATOR,DD7200	\$60,000	26%	\$44,400	\$10,800	\$9,600	\$0	\$0	\$0	DH	
L-REP-9500	LIC REPLICATOR DD9500=IA	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	DH	
L-REP-990	LICENSE;REPLICATOR;DD990	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	DH	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
L-RL-620	LIC;RETENTION LOCK GOV EDITION;DD620	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	
L-RLC-2200	LICENSE RETENTION LOCK COMPL DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	
L-RLC-2500	LICENSE,RETENTION LOCK COMPLIANCE,DD2500	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	
L-RLC-4200	LICENSE,RETENTION LOCK COMPLIANCE,DD4200	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	
L-RLC-4500	LICENSE,RETENTION LOCK COMPLIANCE,DD4500	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DM	
L-RLC-620	LIC;RETENTION LOCK COMPL EDITN;DD620	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	
L-RLC-7200	LICENSE,RETENTION LOCK COMPLIANCE,DD7200	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	
L-RLC-9500	LIC RETENTION LOCK COMPLIANCE DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	
L-RLC-990	LIC;RETENTION LOCK COMPL EDITN;DD990	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	
L-RLG-2200	LICENSE RETENTION LOCK GOVERN DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	
L-RLG-2500	LICENSE,RETENTION LOCK GOVERANCE,DD2500	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	
L-RLG-4200	LICENSE,RETENTION LOCK GOVERANCE,DD4200	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	
L-RLG-4500	LICENSE,RETENTION LOCK GOVERANCE,DD4500	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DM	
L-RLG-7200	LICENSE,RETENTION LOCK GOVERANCE,DD7200	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	
L-RLG-9500	LIC RETENTION LOCK GOVERANCE DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	
L-VTL-2200	LICENSE VTL OPEN SYSTEMS DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	
L-VTL-2200E	LICENSE VTL NDMP TAPE SVR ETH DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	
L-VTL-2200F	LICENSE VTL IBM IOS DD2200=IA	\$2,250	15%	\$1,913	\$405	\$360	\$0	\$0	\$0	DE	
L-VTL-2500	LICENSE,VTL,OPEN SYSTEMS,DD2500	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	
L-VTL-2500E	LICENSE,VTL,NDMP TAPE SERVER,ETH,DD2500	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	
L-VTL-2500F	LICENSE,VTL,IBM IOS,DD2500	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0	DM	
L-VTL-4200	LICENSE,VTL,OPEN SYSTEMS,DD4200	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	
L-VTL-4200E	LICENSE,VTL,NDMP TAPE SERVER,ETH,DD4200	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	
L-VTL-4200F	LICENSE,VTL,IBM IOS,DD4200	\$13,500	26%	\$9,990	\$2,430	\$2,160	\$0	\$0	\$0	DM	
L-VTL-4500	LICENSE,VTL,OPEN SYSTEMS,DD4500	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	
L-VTL-4500E	LICENSE,VTL,NDMP TAPE SERVER,ETH,DD4500	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	
L-VTL-4500F	LICENSE,VTL,IBM IOS,DD4500	\$28,500	26%	\$21,090	\$5,130	\$4,560	\$0	\$0	\$0	DM	
L-VTL-620-1	LIC;VTL;620. INCL:1XPCIE CARD;DP;4G	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0	DM	
L-VTL620-E	LIC;VTL;NDMP TAPE SVR;ETH;DD620	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	
L-VTL620-F1	LIC;VTL;IBM I/O;FC;DD620;1XPCIE;DP;4G	\$6,750	26%	\$4,995	\$1,215	\$1,080	\$0	\$0	\$0	DM	
L-VTL-7200	LICENSE,VTL,OPEN SYSTEMS,DD7200	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	
L-VTL-7200E	LICENSE,VTL,NDMP TAPE SVR,ETH,DD7200	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	
L-VTL-7200F	LICENSE,VTL,IBM IOS,DD7200	\$57,000	26%	\$42,180	\$10,260	\$9,120	\$0	\$0	\$0	DH	
L-VTL-9500	LIC VTL OPEN SYSTEMS DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	
L-VTL-9500E	LIC VTL NDMP TAPE SVR ETH DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	
L-VTL-9500F	LIC VTL IBM IOS DD9500=IA	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0	DH	
L-VTL-990-1	LIC;VTL;990; INCL 1XPCIE CARD;DP;8G	\$49,500	26%	\$36,630	\$8,910	\$7,920	\$0	\$0	\$0	DH	
L-VTL-990-2	LIC;VTL;990; INCL 2XPCIE CARD;DP;8G	\$54,000	26%	\$39,960	\$9,720	\$8,640	\$0	\$0	\$0	DH	
L-VTL-990-3	LIC;VTL;990; INCL 3XPCIE CARD;DP;8G	\$58,500	26%	\$43,290	\$10,530	\$9,360	\$0	\$0	\$0	DH	
L-VTL990-E	LIC;VTL;NDMP TAPE SVR;ETH;DD990	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	
L-VTL990-F1	LIC;VTL;IBM I/O;FC;DD990;1XPCIE;DP;8G	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0	DH	
L-VTL990-F2	LIC;VTL;IBM I/O;FC;DD990;2XPCIE;DP;8G	\$76,500	26%	\$56,610	\$13,770	\$12,240	\$0	\$0	\$0	DH	
L-VTL990-F3	LIC;VTL;IBM I/O;FC;DD990;3XPCIE;DP;8G	\$81,000	26%	\$59,940	\$14,580	\$12,960	\$0	\$0	\$0	DH	
L-XCAP2200	LICENSE EXPSTOR DD2200=IA	\$8,500	15%	\$7,225	\$935	\$765	\$0	\$0	\$0	DE	
L-XCAP4200	LICENSE,EXP CAP,DD4200,MORE THAN 120TB	\$20,000	26%	\$14,800	\$2,200	\$1,800	\$0	\$0	\$0	DM	
L-XCAP4500	LICENSE,EXP CAP,DD4500,MORE THAN 180TB	\$30,000	26%	\$22,200	\$3,300	\$2,700	\$0	\$0	\$0	DM	
L-XCAP7200	LICENSE,EXP CAP,DD7200,MORE THAN 360TB	\$40,000	26%	\$29,600	\$4,400	\$3,600	\$0	\$0	\$0	DH	
L-XCAP9500	LIC EXP CAP DD9500 MORE THAN 540TB=IA	\$50,000	26%	\$37,000	\$5,500	\$4,500	\$0	\$0	\$0	DH	
PC-RK30-RS	POWER CORD;US;RACK;DUAL;R&S CONNECTOR	\$1,100	26%	\$814	\$0	\$0	\$0	\$0	\$0	PH	
PC-RK30-RS-1	POWER CORD SINGLE PHASE US RACK DUAL R&S	\$1,100	26%	\$814	\$0	\$0	\$0	\$0	\$0	PH	
PC-RK30-RS-1N	POWER CORD SINGLE PHASE US RACK DUAL R&S	\$1,100	26%	\$814	\$0	\$0	\$0	\$0	\$0	PH	
PC-RK30-RSN	POWER CORD,US,RACK,DUAL,R&S CONNECTOR	\$1,100	26%	\$814	\$0	\$0	\$0	\$0	\$0	PH	
PC-RK30-US	POWER CORD;US&JAP;RACK;DUAL;TWISTLOCK	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0	PH	
PC-RK30-US-1	POWER CORD SINGLE PHASE US&JAP RACK DUAL	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0	PH	
PC-RK30-US-1N	POWER CORD SINGLE PHASE US&JAP RACK DUAL	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0	PH	
PC-RK30-USN	POWER CORD,US&JAP,RACK,DUAL,TWISTLOCK	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0	PH	
PC-RK3D50HH	POWER CORD,3PH,50A,DELTA,HBL-HBL,N.AMER	\$2,255	26%	\$1,669	\$0	\$0	\$0	\$0	\$0	PH	
PC-RK3D50HR	POWER CORD,3PH,50A,DELTA,HBL-R&S,N.AMER	\$2,255	26%	\$1,669	\$0	\$0	\$0	\$0	\$0	PH	
PC-RK3DPPH-1	POWER CORD 3PH 40A DELTA PP-HBL N AMER	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0	PH	
PC-RK3DPPRS-1	POWER CORD 3PH 40A DELTA PP-RS N AMER	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0	PH	
PC-RK3Y32FLA	POWER CORD,3PH,32A,FLYINGLEAD,N.AMER	\$2,255	26%	\$1,669	\$0	\$0	\$0	\$0	\$0	PH	
PC-RK3YFLA-1	POWER CORD 3PH 32A FLYINGLEAD N AMER	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0	PH	

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			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
R-A12E30	OPT;ADD 7TO12 ES30;4X3M CBLKIT;FAC INS	\$1,100	26%	\$814	\$0	\$0	\$0	\$0	\$0	\$0	PH
R-A16E30	OPT/ADD 9TO16 ES30/2X2M/2X3M/CBLKIT/40U	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	PH
R-A16E30-H	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	PH
R-A16E30-HN	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	PH
R-A16E30-H-NF	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$486	15%	\$413	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
R-A24E30	OPT;ADD 17TO24 ES30;4X5M CBLKIT;40U	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	PH
R-A24E30-H	OPTION,ADD 17TO24 ES30 SAS,CABLE KIT	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	PH
R-A24E30-HN	OPTION,ADD 17TO24 ES30 SAS,CABLE KIT	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	PH
R-A24E30-H-NF	OPTION,ADD 17TO24 ES30 SAS,CABLE KIT	\$486	15%	\$413	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
R-A6E30	OPT;ADD1TO6ES30;2X2M;2X3M;CBLKIT;FAC INS	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	PH
R-DD-EMI-SHLDEOS	DD MID-TIER EMI SHIELD EOS - FAC W-DOOR	\$89	15%	\$76	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
R-DS60-3-135S	OPT DS60 SHELF 45X3TB SAS HDD RACK	\$157,250	26%	\$116,365	\$17,298	\$14,153	\$0	\$0	\$0	\$0	PH
R-DS60-3-135SE	OPT DS60 SHELF 45X3TB SAS HDD RACK E	\$157,250	26%	\$116,365	\$17,298	\$14,153	\$0	\$0	\$0	\$0	PH
R-DS60-3-135S-G3	OPT DS60 SHELF 45X3TB SAS HDD RACK G3	\$127,373	15%	\$108,267	\$14,011	\$11,464	\$0	\$0	\$0	\$0	DD-1
R-DS60-3-135SN	OPT DS60 SHELF 45X3TB SAS HDD RACK	\$157,250	26%	\$116,365	\$17,298	\$14,153	\$0	\$0	\$0	\$0	PH
R-DS60-3-135SR	OPT DS60 SHELF 45X3T SASHD RACK RETN	\$157,250	26%	\$116,365	\$17,298	\$14,153	\$0	\$0	\$0	\$0	PH
R-DS60-3-135SRE	OPT DS60 SHELF 45X3T SASHD RACK RETN E	\$157,250	26%	\$116,365	\$17,298	\$14,153	\$0	\$0	\$0	\$0	PH
R-DS60-3-135SR-G3	OPT DS60 SHELF 45X3TB SAS RACK RETN G3	\$127,373	15%	\$108,267	\$14,011	\$11,464	\$0	\$0	\$0	\$0	DD-1
R-DS60-3-135SRN	OPT DS60 SHELF 45X3T SASHD RACK RETN	\$157,250	26%	\$116,365	\$17,298	\$14,153	\$0	\$0	\$0	\$0	PH
R-DS60-3-180S	OPT DS60 SHELF 60X3TB SAS HDD RACK	\$209,000	26%	\$154,660	\$22,990	\$18,810	\$0	\$0	\$0	\$0	PH
R-DS60-3-180SE	OPT DS60 SHELF 60X3TB SAS HDD RACK E	\$209,000	26%	\$154,660	\$22,990	\$18,810	\$0	\$0	\$0	\$0	PH
R-DS60-3-180S-G3	OPT DS60 SHELF 60X3TB SAS HDD RACK G3	\$169,290	15%	\$143,897	\$18,622	\$15,236	\$0	\$0	\$0	\$0	DD-1
R-DS60-3-180SN	OPT DS60 SHELF 60X3TB SAS HDD RACK	\$209,000	26%	\$154,660	\$22,990	\$18,810	\$0	\$0	\$0	\$0	PH
R-DS60-3-180SR	OPT DS60 SHELF 60X3T SASHD RACK RETN	\$209,000	26%	\$154,660	\$22,990	\$18,810	\$0	\$0	\$0	\$0	PH
R-DS60-3-180SRE	OPT DS60 SHELF 60X3T SASHD RACK RETN E	\$209,000	26%	\$154,660	\$22,990	\$18,810	\$0	\$0	\$0	\$0	PH
R-DS60-3-180SR-G3	OPT DS60 SHELF 60X3TB SAS RACK RETN G3	\$169,290	15%	\$143,897	\$18,622	\$15,236	\$0	\$0	\$0	\$0	DD-1
R-DS60-3-180SRN	OPT DS60 SHELF 60X3T SASHD RACK RETN	\$209,000	26%	\$154,660	\$22,990	\$18,810	\$0	\$0	\$0	\$0	PH
R-DS60-3-45S	OPT DS60 SHELF 15X3TB SAS HDD RACK	\$55,950	26%	\$41,403	\$6,155	\$5,036	\$0	\$0	\$0	\$0	PH
R-DS60-3-45SE	OPT DS60 SHELF 15X3TB SAS HDD RACK E	\$55,950	26%	\$41,403	\$6,155	\$5,036	\$0	\$0	\$0	\$0	PH
R-DS60-3-45S-G3	OPT DS60 SHELF 15X3TB SAS HDD RACK G3	\$45,320	15%	\$38,522	\$4,985	\$4,079	\$0	\$0	\$0	\$0	DD-1
R-DS60-3-45SN	OPT DS60 SHELF 15X3TB SAS HDD RACK	\$55,950	26%	\$41,403	\$6,155	\$5,036	\$0	\$0	\$0	\$0	PH
R-DS60-3-45SR	OPT DS60 SHELF 15X3T SASHD RACK RETN	\$55,950	26%	\$41,403	\$6,155	\$5,036	\$0	\$0	\$0	\$0	PH
R-DS60-3-45SRE	OPT DS60 SHELF 15X3T SASHD RACK RETN E	\$55,950	26%	\$41,403	\$6,155	\$5,036	\$0	\$0	\$0	\$0	PH
R-DS60-3-45SR-G3	OPT DS60 SHELF 15X3TB SAS HDD RETN G3	\$45,320	15%	\$38,522	\$4,985	\$4,079	\$0	\$0	\$0	\$0	DD-1
R-DS60-3-45SRN	OPT DS60 SHELF 15X3T SASHD RACK RETN	\$55,950	26%	\$41,403	\$6,155	\$5,036	\$0	\$0	\$0	\$0	PH
R-DS60-3-90S	OPT DS60 SHELF 30X3TB SAS HDD RACK	\$104,950	26%	\$77,663	\$11,545	\$9,446	\$0	\$0	\$0	\$0	PH
R-DS60-3-90SE	OPT DS60 SHELF 30X3TB SAS HDD RACK E	\$104,950	26%	\$77,663	\$11,545	\$9,446	\$0	\$0	\$0	\$0	PH
R-DS60-3-90S-G3	OPT DS60 SHELF 30X3TB SAS HDD RACK G3	\$85,010	15%	\$72,259	\$9,351	\$7,651	\$0	\$0	\$0	\$0	DD-1
R-DS60-3-90SN	OPT DS60 SHELF 30X3TB SAS HDD RACK	\$104,950	26%	\$77,663	\$11,545	\$9,446	\$0	\$0	\$0	\$0	PH
R-DS60-3-90SR	OPT DS60 SHELF 30X3T SASHD RACK RETN	\$104,950	26%	\$77,663	\$11,545	\$9,446	\$0	\$0	\$0	\$0	PH
R-DS60-3-90SRE	OPT DS60 SHELF 30X3T SASHD RACK RETN E	\$104,950	26%	\$77,663	\$11,545	\$9,446	\$0	\$0	\$0	\$0	PH
R-DS60-3-90SR-G3	OPT DS60 SHELF 30X3TB SAS RACK RETN G3	\$85,010	15%	\$72,259	\$9,351	\$7,651	\$0	\$0	\$0	\$0	DD-1
R-DS60-3-90SRN	OPT DS60 SHELF 30X3T SASHD RACK RETN	\$104,950	26%	\$77,663	\$11,545	\$9,446	\$0	\$0	\$0	\$0	PH
R-DS60-4-120S	OPT DS60 SHELF 30X4TB SAS HDD RACK	\$127,200	26%	\$94,128	\$13,992	\$11,448	\$0	\$0	\$0	\$0	PH
R-DS60-4-120SE	OPT DS60 SHELF 30X4TB SAS HDD RACK E	\$127,200	26%	\$94,128	\$13,992	\$11,448	\$0	\$0	\$0	\$0	PH
R-DS60-4-120S-G3	OPT DS60 SHELF 30X4TB SAS HDD RACK G3	\$103,032	15%	\$87,577	\$11,334	\$9,273	\$0	\$0	\$0	\$0	DD-1
R-DS60-4-120SN	OPT DS60 SHELF 30X4TB SAS HDD RACK	\$127,200	26%	\$94,128	\$13,992	\$11,448	\$0	\$0	\$0	\$0	PH
R-DS60-4-120SR	OPT DS60 SHELF 30X4T SAS HDD RACK RETN	\$127,200	26%	\$94,128	\$13,992	\$11,448	\$0	\$0	\$0	\$0	PH
R-DS60-4-120SRE	OPT DS60 SHELF 30X4T SAS HDD RACK RETN E	\$127,200	26%	\$94,128	\$13,992	\$11,448	\$0	\$0	\$0	\$0	PH
R-DS60-4-120SR-G3	OPT DS60 SHELF 30X4TB SAS RACK RETN G3	\$103,032	15%	\$87,577	\$11,334	\$9,273	\$0	\$0	\$0	\$0	DD-1
R-DS60-4-120SRN	OPT DS60 SHELF 30X4T SAS HDD RACK RETN	\$127,200	26%	\$94,128	\$13,992	\$11,448	\$0	\$0	\$0	\$0	PH
R-DS60-4-180S	OPT DS60 SHELF 45X4TB SAS HDD RACK	\$190,600	26%	\$141,044	\$20,966	\$17,154	\$0	\$0	\$0	\$0	PH
R-DS60-4-180SE	OPT DS60 SHELF 45X4TB SAS HDD RACK E	\$190,600	26%	\$141,044	\$20,966	\$17,154	\$0	\$0	\$0	\$0	PH
R-DS60-4-180S-G3	OPT DS60 SHELF 45X4TB SAS HDD RACK G3	\$154,386	15%	\$131,228	\$16,982	\$13,895	\$0	\$0	\$0	\$0	DD-1
R-DS60-4-180SN	OPT DS60 SHELF 45X4TB SAS HDD RACK	\$190,600	26%	\$141,044	\$20,966	\$17,154	\$0	\$0	\$0	\$0	PH
R-DS60-4-180SR	OPT DS60 SHELF 45X4T SASHD RACK RETN	\$190,600	26%	\$141,044	\$20,966	\$17,154	\$0	\$0	\$0	\$0	PH
R-DS60-4-180SRE	OPT DS60 SHELF 45X4T SASHD RACK RETN E	\$190,600	26%	\$141,044	\$20,966	\$17,154	\$0	\$0	\$0	\$0	PH
R-DS60-4-180SR-G3	OPT DS60 SHELF 45X4TB SAS RACK RETN G3	\$154,386	15%	\$131,228	\$16,982	\$13,895	\$0	\$0	\$0	\$0	DD-1
R-DS60-4-180SRN	OPT DS60 SHELF 45X4T SASHD RACK RETN	\$190,600	26%	\$141,044	\$20,966	\$17,154	\$0	\$0	\$0	\$0	PH
R-DS60-4-240S	OPT DS60 SHELF 60X4TB SAS HDD RACK	\$253,300	26%	\$187,442	\$27,863	\$22,797	\$0	\$0	\$0	\$0	PH
R-DS60-4-240SE	OPT DS60 SHELF 60X4TB SAS HDD RACK E	\$253,300	26%	\$187,442	\$27,863	\$22,797	\$0	\$0	\$0	\$0	PH
R-DS60-4-240S-G3	OPT DS60 SHELF 60X4TB SAS HDD RACK G3	\$205,173	15%	\$174,397	\$22,569	\$18,466	\$0	\$0	\$0	\$0	DD-1

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price				WARR UPG (STANDARD)	WARR UPG (PREMIUM)	
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)				
R-DS60-4-240SG3-CT	OPT DS60 SHELF 60X4TB SAS HDD RACK G3 CT	\$1	15%	\$1	\$22,569	\$18,466	\$0	\$0	\$0	\$0	DD-1
R-DS60-4-240SN	OPT DS60 SHELF 60X4TB SAS HDD RACK	\$253,300	26%	\$187,442	\$27,863	\$22,797	\$0	\$0	\$0	\$0	PH
R-DS60-4-240SR	OPT DS60 SHELF 60X4T SASHD RACK RETN	\$253,300	26%	\$187,442	\$27,863	\$22,797	\$0	\$0	\$0	\$0	PH
R-DS60-4-240SRE	OPT DS60 SHELF 60X4T SASHD RACK RETN E	\$253,300	26%	\$187,442	\$27,863	\$22,797	\$0	\$0	\$0	\$0	PH
R-DS60-4-240SR-G3	OPT DS60 SHELF 60X4TB SAS RACK RETN G3	\$205,173	15%	\$174,397	\$22,569	\$18,466	\$0	\$0	\$0	\$0	DD-1
R-DS60-4-240SRN	OPT DS60 SHELF 60X4T SASHD RACK RETN	\$253,300	26%	\$187,442	\$27,863	\$22,797	\$0	\$0	\$0	\$0	PH
R-DS60-4-60S	OPT DS60 SHELF 15X4TB SAS HDD RACK	\$67,850	26%	\$50,209	\$7,464	\$6,107	\$0	\$0	\$0	\$0	PH
R-DS60-4-60SE	OPT DS60 SHELF 15X4TB SAS HDD RACK E	\$67,850	26%	\$50,209	\$7,464	\$6,107	\$0	\$0	\$0	\$0	PH
R-DS60-4-60S-G3	OPT DS60 SHELF 15X4TB SAS HDD RACK G3	\$54,959	15%	\$46,715	\$6,045	\$4,946	\$0	\$0	\$0	\$0	DD-1
R-DS60-4-60SN	OPT DS60 SHELF 15X4TB SAS HDD RACK	\$67,850	26%	\$50,209	\$7,464	\$6,107	\$0	\$0	\$0	\$0	PH
R-DS60-4-60SR	OPT DS60 SHELF 15X4T SASHD RACK RETN	\$67,850	26%	\$50,209	\$7,464	\$6,107	\$0	\$0	\$0	\$0	PH
R-DS60-4-60SRE	OPT DS60 SHELF 15X4T SASHD RACK RETN E	\$67,850	26%	\$50,209	\$7,464	\$6,107	\$0	\$0	\$0	\$0	PH
R-DS60-4-60SR-G3	OPT DS60 SHELF 15X4TB SAS RACK RETN G3	\$54,959	15%	\$46,715	\$6,045	\$4,946	\$0	\$0	\$0	\$0	DD-1
R-DS60-4-60SRN	OPT DS60 SHELF 15X4T SASHD RACK RETN	\$67,850	26%	\$50,209	\$7,464	\$6,107	\$0	\$0	\$0	\$0	PH
R-DS60-SAS-4M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$492	15%	\$418	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
R-DS60-SAS-5M	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$592	15%	\$503	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
R-EMISHIELD-3U	EMI Shield for 3U Shelf	\$83	15%	\$71	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
R-ES30-15	OPTION;ES30 SHELF;15X1TB SATA HDD;RACK	\$26,250	26%	\$19,425	\$2,888	\$2,363	\$0	\$0	\$0	\$0	PH
R-ES30-15A	OPTION;ES30 SHELF;15X1TSATAHD;RK;EXTDRET	\$26,250	26%	\$19,425	\$2,888	\$2,363	\$0	\$0	\$0	\$0	PH
R-ES30-30	OPTION;ES30 SHELF;15X2TB SATA HDD;RACK	\$36,400	26%	\$26,936	\$4,004	\$3,276	\$0	\$0	\$0	\$0	PH
R-ES30-30A	OPTION;ES30 SHELF;15X2TSATAHD;RK;EXTDRET	\$36,400	26%	\$26,936	\$4,004	\$3,276	\$0	\$0	\$0	\$0	PH
R-ES30-30S	OPTION;ES30 SHELF,15X2TB SAS HDD,RACK	\$36,400	26%	\$26,936	\$4,004	\$3,276	\$0	\$0	\$0	\$0	PH
R-ES30-30SE	OPTION;ES30 SHELF,15X2TB SAS HDD,RACK E	\$36,400	26%	\$26,936	\$4,004	\$3,276	\$0	\$0	\$0	\$0	PH
R-ES30-30SN	OPTION;ES30 SHELF,15X2TB SAS HDD,RACK	\$36,400	26%	\$26,936	\$4,004	\$3,276	\$0	\$0	\$0	\$0	PH
R-ES30-30SR	OPTION;ES30 SHELF,15X2T SASHD,RACK,RETN	\$36,400	26%	\$26,936	\$4,004	\$3,276	\$0	\$0	\$0	\$0	PH
R-ES30-30SRE	OPTION;ES30SHELF,15X2T SASHD,RACK,RETN E	\$36,400	26%	\$26,936	\$4,004	\$3,276	\$0	\$0	\$0	\$0	PH
R-ES30-45	OPTION;ES30 SHELF;15X3TB SATA HDD;RACK	\$53,150	26%	\$39,331	\$5,847	\$4,784	\$0	\$0	\$0	\$0	PH
R-ES30-45A	OPTION;ES30 SHELF;15X3T SATAHD;RACK;RETN	\$53,150	26%	\$39,331	\$5,847	\$4,784	\$0	\$0	\$0	\$0	PH
R-ES30-45S	OPTION;ES30 SHELF,15X3TB SAS HDD,RACK	\$53,150	26%	\$39,331	\$5,847	\$4,784	\$0	\$0	\$0	\$0	PH
R-ES30-45SE	OPTION;ES30 SHELF,15X3TB SAS HDD,RACK E	\$53,150	26%	\$39,331	\$5,847	\$4,784	\$0	\$0	\$0	\$0	PH
R-ES30-45S-G3	OPT;ES30 SHELF,15X3TB SAS HDD,RACK G3	\$43,052	15%	\$36,594	\$4,736	\$3,875	\$0	\$0	\$0	\$0	DD-1
R-ES30-45S-G3-CT	OPT;ES30 SHELF,15X3TB SAS HDD,RACK CT	\$1	15%	\$1	\$4,736	\$3,875	\$0	\$0	\$0	\$0	DD-1
R-ES30-45SN	OPTION;ES30 SHELF,15X3TB SAS HDD,RACK	\$53,150	26%	\$39,331	\$5,847	\$4,784	\$0	\$0	\$0	\$0	PH
R-ES30-45SR	OPTION;ES30 SHELF,15X3T SASHD,RACK,RETN	\$53,150	26%	\$39,331	\$5,847	\$4,784	\$0	\$0	\$0	\$0	PH
R-ES30-45SRE	OPTION;ES30 SHELF,15X3TSASHD,RACK,RETN E	\$53,150	26%	\$39,331	\$5,847	\$4,784	\$0	\$0	\$0	\$0	PH
R-ES30-45SR-G3	OPT;ES30 SHELF,15X3TB SAS,RACK RETN G3	\$43,052	15%	\$36,594	\$4,736	\$3,875	\$0	\$0	\$0	\$0	DD-1
R-ES30-45SRN	OPTION;ES30 SHELF,15X3T SASHD,RACK,RETN	\$53,150	26%	\$39,331	\$5,847	\$4,784	\$0	\$0	\$0	\$0	PH
R-ES30-60S	OPTION ES30 SHELF 15X4TB SAS HDD	\$63,800	26%	\$47,212	\$7,018	\$5,742	\$0	\$0	\$0	\$0	PH
R-ES30-60SE	OPTION ES30 SHELF 15X4TB SAS HDD E	\$63,800	26%	\$47,212	\$7,018	\$5,742	\$0	\$0	\$0	\$0	PH
R-ES30-60S-G3	OPT;ES30 SHELF,15X4TB SAS HDD,RACK G3	\$51,678	15%	\$43,926	\$5,685	\$4,651	\$0	\$0	\$0	\$0	DD-1
R-ES30-60S-G3-CT	OPT;ES30 SHELF,15X4TB SAS HDD,RACK CT	\$1	15%	\$1	\$5,685	\$4,651	\$0	\$0	\$0	\$0	DD-1
R-ES30-60SN	OPTION ES30 SHELF 15X4TB SAS HDD	\$63,800	26%	\$47,212	\$7,018	\$5,742	\$0	\$0	\$0	\$0	PH
R-ES30-60SR	OPTION ES30 SHELF 15X4TB SAS HDD RETN	\$63,800	26%	\$47,212	\$7,018	\$5,742	\$0	\$0	\$0	\$0	PH
R-ES30-60SRE	OPTION ES30 SHELF 15X4TB SAS HDD RETN E	\$63,800	26%	\$47,212	\$7,018	\$5,742	\$0	\$0	\$0	\$0	PH
R-ES30-60SR-G3	OPT;ES30 SHELF,15X4TB SAS,RACK RETN G3	\$51,678	15%	\$43,926	\$5,685	\$4,651	\$0	\$0	\$0	\$0	DD-1
R-ES30-60SRN	OPTION ES30 SHELF 15X4TB SAS HDD RETN	\$63,800	26%	\$47,212	\$7,018	\$5,742	\$0	\$0	\$0	\$0	PH
R-HA-DS60-SAS-3	CABLE HA INTERCONNECT DS60 3M;RACK	\$322	26%	\$238	\$0	\$0	\$0	\$0	\$0	\$0	PH
R-HA-DS60-SAS-3-NF	CABLE HA INTERCONNECT DS60 3M;RACK	\$261	15%	\$222	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
R-HA-ES30-SAS-2	CABLE HA INTERCONNECT ES30 2M;RACK	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0	\$0	PH
R-HA-ES30-SAS-2-NF	CABLE HA INTERCONNECT ES30 2M;RACK	\$122	15%	\$104	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
R-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 5M; RACK	\$380	26%	\$281	\$0	\$0	\$0	\$0	\$0	\$0	PH
R-HA-ES30-SAS-5-NF	CABLE HA INTERCONNECT ES30 5M; RACK	\$308	15%	\$262	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
R-HA-INTER-1	CABLE HA INTERCONNECT CTRLR 1M;RACK	\$500	26%	\$370	\$0	\$0	\$0	\$0	\$0	\$0	PH
R-HA-INTER-1-NF	CABLE HA INTERCONNECT CTRLR 1M;RACK	\$405	15%	\$344	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
R-SAS-HDMS2	R CABLE,DD,SASMINISAS HD-MINISAS,2 METER	\$150	15%	\$128	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
R-SAS-HDMS5	5M MINI-HDX4 TO MINI-SASX4 CABLE	\$380	15%	\$323	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
R-SAS-MSMS3	3M M-SAS TO M-SAS CABLE	\$200	15%	\$170	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
U-10GBTM4P	DD 10GBASE T IO MODULE 4PORT UPGRADE	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-10GBTM4P-NF	DD 10GBASE T IO MODULE 4PORT UPGRADE	\$4,050	15%	\$3,443	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
U-10G-L2PC	UPGRADE;NIC;10GBE;LP;PCIE;SFPP;DP;COP	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-10G-L2PO	UPGRADE;NIC;10GBE;LP;PCIE;SFPP;LC;DP;OPT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-10GMCU2P	DD 10GBE,IO MODULE,CU SFP,2PORT,UPGRADE	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PH

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
U-10GMCU4P	DD 10GBE IO MOD CU TWINAX 4PORT UPG	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-10GMCU4P-NF	DD 10GBE IO MOD CU TWINAX 4PORT UPG	\$4,860	15%	\$4,131	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
U-10GMOP2P	DD 10GBE,IO MODULE,OP SFP,2PORT,UPGRADE	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-10GMOP4P	DD 10GBE IO MOD OPTICAL SFP 4PORT UPG	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-10GMOP4P-NF	DD 10GBE IO MOD OPTICAL SFP 4PORT UPG	\$4,860	15%	\$4,131	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
U-10G-S2PC	UPGRADE;NIC;10GBE;SP;PCIE;SFPP;DP;COP	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-10G-S2PO	UPGRADE;NIC;10GBE;SP;PCIE;SFPP;LC;DP;OPT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-160-AX	DD160;INCL: LICENSE;5 HDD(2.5TB)	\$3,000	15%	\$2,550	\$330	\$270	\$0	\$0	\$0	\$0	PE
U-16GFC-M2P	DD 16GBIT FC IO MOD LC 2PORT UPG	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-16GFC-M2P-NF	DD 16GBIT FC IO MOD LC 2PORT UPG	\$4,860	15%	\$4,131	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
U-1G-L2PC	UPGRADE;NIC;GBE;LP;PCIE;TX;2-PORT;COPPER	\$900	26%	\$666	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-1G-L2PO	UPGRADE;NIC;GBE;LP;PCIE;FX;2-PORT;FIBOPT	\$3,700	26%	\$2,738	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-1G-L4PC	NIC;GBE;LP;PCIE;TX;4-PORT;COP;UPGRADE	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-1G-L4PC1	NIC,GBE,LP,PCIE,TX,4-PORT,COP,UPGRADE	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-1GMCU4P	DD 1GBE,IO MODULE,CU,4PORT,UPGRADE	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-1GMCUOP4P	DD 1GBE, IO MODULE,2P CU,2P OP,UPGRADE	\$3,700	26%	\$2,738	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-1G-S2PC	UPGRADE; NIC;GBE;PCIE;TX;2-PORT;COPPER	\$900	26%	\$666	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-1G-S2PO	UPGRADE; NIC;GBE;PCIE;FX;2-PORT;FIBEROPT	\$3,700	26%	\$2,738	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-1G-S4PC	NIC;GBE;SP;PCIE;TX;4-PORT;COP;UPGRADE	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-1G-S4PC1	NIC;GBE;SP;PCIE;TX;4-PORT;COP;UPGRADE	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-2200-AX	ADD 5X2TB SAS HDD 10TB DD2200 UPGRADE	\$4,400	15%	\$3,740	\$484	\$396	\$0	\$0	\$0	\$0	PE
U-2200XMEM	MEM KIT CAP EXP MORETHAN 14TB DD2200 UPG	\$1,500	15%	\$1,275	\$0	\$0	\$0	\$0	\$0	\$0	PE
U-2500-AES	ADD ES EXP KIT,DUAL PATH,DD2500,UPG	\$3,750	26%	\$2,750	\$0	\$0	\$0	\$0	\$0	\$0	PM
U-2500-AX	ADD 5X3TB SAS HDD,15TB,DD2500,UPGRADE	\$24,250	26%	\$17,945	\$2,668	\$2,183	\$0	\$0	\$0	\$0	PM
U-2500XMEM	MEMKIT,DD2500,MORE THAN 66TB,UPGRADE	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	\$0	PM
U-3TB-ER-ACT-DS60	LICENSE DS60 3TB ER TO ACTIVE UPGRADE=IA	\$37,500	26%	\$27,500	\$4,125	\$3,375	\$0	\$0	\$0	\$0	DH
U-4TB-ER-ACT	LICENSE ES30 4TB ER TO ACTIVE UPGRADE=IA	\$49,900	26%	\$36,926	\$5,489	\$4,491	\$0	\$0	\$0	\$0	DH
U-4TB-ER-ACT-DS60	LICENSE DS60 4TB ER TO ACTIVE UPGRADE=IA	\$49,900	26%	\$36,926	\$5,489	\$4,491	\$0	\$0	\$0	\$0	DH
U-510-AX	UPGRADE;DD510;INCL: LICENSE;6 HDD(1.5TB)	\$13,000	26%	\$9,620	\$1,430	\$1,170	\$0	\$0	\$0	\$0	PM
U-610-AX	UPGRADE;DD610;INCL: LICENSE;5 HDD(2.5TB)	\$9,700	26%	\$7,178	\$1,067	\$873	\$0	\$0	\$0	\$0	PM
U-620-AX	DD620;INCL: LICENSE;5 HDD(5TB)	\$10,000	26%	\$7,400	\$1,100	\$900	\$0	\$0	\$0	\$0	PM
U-6300-SAS-SLIC-G2	ADD ES EXP KIT,DUAL PATH,DD6300,UPG	\$3,000	15%	\$2,550	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
U-630-AX	UPGRADE;DD630;INCL: LICENSE;5 HDD(5TB)	\$14,550	26%	\$10,767	\$1,601	\$1,310	\$0	\$0	\$0	\$0	PM
U-640-AES	DD640 ADD ES EXP KIT;DUAL PATH;UPG	\$7,500	26%	\$5,550	\$0	\$0	\$0	\$0	\$0	\$0	PM
U-640-AX	DD640;ADD 5X1TBHDD(5TB);UPGRADE	\$4,850	26%	\$3,589	\$534	\$437	\$0	\$0	\$0	\$0	PM
U-640-XCAP	LICENSE;EXPSTOR;DD640;UPGRADE	\$10,000	26%	\$7,400	\$1,100	\$900	\$0	\$0	\$0	\$0	DM
U-670-AES	UPGRADE; DD670 ADD ES EXP KIT; DUAL PATH	\$7,500	26%	\$5,550	\$0	\$0	\$0	\$0	\$0	\$0	PM
U-670-AES30	DD670 ADD ES30 EXP KIT; DUAL PATH;UPG	\$7,500	26%	\$5,550	\$0	\$0	\$0	\$0	\$0	\$0	PM
U-670AUP76T	UPGRADE; DD670 CAP EXPKIT; 30TB TO 76TB	\$19,400	26%	\$14,356	\$2,134	\$1,746	\$0	\$0	\$0	\$0	PM
U-690AUP48T	UPG;DD690 EXPKIT;33TO48TB;2P;MULTPATH	\$10,000	26%	\$7,400	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-7200XMEM	DD MEMKIT,DD7200,MORE THAN 360TB,UPGRADE	\$22,000	26%	\$16,280	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-860AU192T	DD860 CAP EXP KIT;MORE THAN 60TB;UPG	\$9,700	26%	\$7,178	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-860-XCAP	LICENSE;DD860 CAP EXP;MORE THAN 60TB;UPG	\$30,000	26%	\$22,200	\$3,300	\$2,700	\$0	\$0	\$0	\$0	DH
U-880AE97+T	DD880 EXPKIT;97TO192T;2P;MULTPATH;UPG	\$9,700	26%	\$7,178	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-880U192T	UPGRADE;LIC; DD880 EXP CAP 97T TO 192T	\$50,000	26%	\$37,000	\$5,500	\$4,500	\$0	\$0	\$0	\$0	DH
U-890AU384T	LICENSE;DD890;EXPCAP180T TO 384T;UPGRADE	\$40,000	26%	\$29,600	\$4,400	\$3,600	\$0	\$0	\$0	\$0	DH
U-8GFC-M2P	DD 8GBIT FC,IO MODULE,LC,2PORT,UPGRADE	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-9500-MEM256	MEMKIT ADD 256GB DD9500 16X16GB UPG	\$30,000	26%	\$22,200	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-9800-MEM512	MEMKIT ADD 512GB DD9800 32X16GB UPG	\$32,500	15%	\$27,625	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
U-990XMEM	MEMKIT;DD990;MORE THAN 360TB;UPGRADE	\$22,000	26%	\$16,280	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-A12E30	ADD 6 TO 12 ES30X3D;8X2M CBLKIT;UPGRADE	\$1,100	26%	\$814	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-A16E30	ADD 9TO16 ES30;2X2M;2X5M;CBLKIT;40U;UPG	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-A16E30-1	ADD 9TO16 ES30,CBLKIT,40U, UPGRADE	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-A16E30-H	ADD 9TO16 ES30;2X2M;2X5M;CBLKIT;40U;UPG	\$578	26%	\$428	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-A16E30-H-NF	ADD 9TO16 ES30;2X2M;2X5M;CBLKIT;40U;UPG	\$486	15%	\$413	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
U-A24E30	ADD 17TO24 ES30;4X5M CBLKIT;40U;UPGRADE	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-A24E30-1	ADD 17TO24 ES30,CBLKIT 40U,UPGRADE	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-A24E30-H	ADD 17TO24 ES30;4X5M CBLKIT;40U;UPGRADE	\$578	26%	\$428	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-A24E30-H-NF	ADD 17TO24 ES30;4X5M CBLKIT;40U;UPGRADE	\$486	15%	\$413	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
U-A6E30	ADD 1 TO 6 ES30 EXP;4X2M CBLKIT;UPGRADE	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-BST-2200	LICENSE BOOST 2200 UPGRADE=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	\$0	DE
U-BST-2500	LICENSE,BOOST,2500,UPGRADE	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	\$0	DM

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
U-BST-4200	LICENSE,BOOST,DD4200,UPGRADE	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	\$0	DM
U-BST-4500	LICENSE,BOOST,DD4500,UPGRADE	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	\$0	DM
U-BST-7200	LICENSE,BOOST,DD7200,UPGRADE	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	\$0	DH
U-BST-9500	LIC BOOST DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	\$0	DH
U-BST-990	LICENSE;BOOST;DD990;UPGRADE	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	\$0	DH
U-DD6300DISKEXPKIT	DD6300 OPTION - EXPANSION KIT 5HDD	\$35,000	15%	\$29,750	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
U-DD6300EXPKIT	UPGD DD6300 EXPANSION KIT DIMM SSD FIELD	\$9,500	15%	\$8,075	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
U-DD6800EXPKIT	UPGD DD6800 EXPANSION KIT SSD FIELD	\$24,500	15%	\$20,825	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
U-DD6800HA-CTL	SYSTEM DD6800 HA CTL NFS CIFS UPGRADE	\$58,000	15%	\$49,300	\$6,380	\$5,220	\$0	\$0	\$0	\$0	DD-1
U-DD9300EXPKIT	UPGD DD9300 EXPANSION KIT DIMM FIELD	\$24,500	15%	\$20,825	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
U-DD-CBLCAT6A1M	CAT6A CBL HA CTLR INTERCONNECT 1M UPG	\$405	15%	\$344	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
U-DDOE-ACT	LICENSE DD OE PER TB UPG ACTIVE=CB	\$1,750	26%	\$1,295	\$193	\$158	\$0	\$0	\$0	\$0	DH
U-DDOE-ACT-NC	LICENSE DD OE PER TB UPG ACTIVE=CB	\$1,750	26%	\$1,295	\$193	\$158	\$0	\$0	\$0	\$0	DH
U-DDOE-ER	LICENSE DD OE PER TB UPG ER=CB	\$915	26%	\$677	\$101	\$82	\$0	\$0	\$0	\$0	DH
U-DDOE-ER-CF	LICENSE DD OE PER TB UPG ER=CB	\$915	26%	\$677	\$101	\$82	\$0	\$0	\$0	\$0	DH
U-DS60-3-135S	DS60 SHELF 45X3TB SAS HDD UPGRADE	\$196,550	26%	\$145,447	\$21,621	\$17,690	\$0	\$0	\$0	\$0	PH
U-DS60-3-135SE	DS60 SHELF 45X3TB SAS HDD UPGRADE E	\$196,550	26%	\$145,447	\$21,621	\$17,690	\$0	\$0	\$0	\$0	PH
U-DS60-3-135S-G3	DS60 SHELF 45X3TB SAS HDD UPGRD G3	\$159,206	15%	\$135,325	\$17,513	\$14,329	\$0	\$0	\$0	\$0	DD-1
U-DS60-3-135SR	DS60 SHELF 45X3TB SAS HDD RETN UPGRADE	\$196,550	26%	\$145,447	\$21,621	\$17,690	\$0	\$0	\$0	\$0	PH
U-DS60-3-135SRE	DS60 SHELF 45X3TB SAS HDD RETN UPGRADE E	\$196,550	26%	\$145,447	\$21,621	\$17,690	\$0	\$0	\$0	\$0	PH
U-DS60-3-135SR-G3	DS60 SHELF 45X3TB SAS HDD RETN UPGRD G3	\$159,206	15%	\$135,325	\$17,513	\$14,329	\$0	\$0	\$0	\$0	DD-1
U-DS60-3-180S	DS60 SHELF 60X3TB SAS HDD UPGRADE	\$261,200	26%	\$193,288	\$28,732	\$23,508	\$0	\$0	\$0	\$0	PH
U-DS60-3-180SE	DS60 SHELF 60X3TB SAS HDD UPGRADE E	\$261,200	26%	\$193,288	\$28,732	\$23,508	\$0	\$0	\$0	\$0	PH
U-DS60-3-180S-G3	DS60 SHELF 60X3TB SAS HDD UPGRD G3	\$211,572	15%	\$179,836	\$23,273	\$19,041	\$0	\$0	\$0	\$0	DD-1
U-DS60-3-180SR	DS60 SHELF 60X3TB SAS HDD RETN UPGRADE	\$261,200	26%	\$193,288	\$28,732	\$23,508	\$0	\$0	\$0	\$0	PH
U-DS60-3-180SRE	DS60 SHELF 60X3TB SAS HDD RETN UPGRADE E	\$261,200	26%	\$193,288	\$28,732	\$23,508	\$0	\$0	\$0	\$0	PH
U-DS60-3-180SR-G3	DS60 SHELF 60X3TB SAS HDD RETN UPGRD G3	\$211,572	15%	\$179,836	\$23,273	\$19,041	\$0	\$0	\$0	\$0	DD-1
U-DS60-3-45S	DS60 SHELF 15X3TB SAS HDD UPGRADE	\$69,950	26%	\$51,763	\$7,695	\$6,296	\$0	\$0	\$0	\$0	PH
U-DS60-3-45SE	DS60 SHELF 15X3TB SAS HDD UPGRADE E	\$69,950	26%	\$51,763	\$7,695	\$6,296	\$0	\$0	\$0	\$0	PH
U-DS60-3-45S-G3	DS60 SHELF 15X3TB SAS HDD UPGRD G3	\$56,660	15%	\$48,161	\$6,233	\$5,099	\$0	\$0	\$0	\$0	DD-1
U-DS60-3-45SR	DS60 SHELF 15X3TB SAS HDD RETN UPGRADE	\$69,950	26%	\$51,763	\$7,695	\$6,296	\$0	\$0	\$0	\$0	PH
U-DS60-3-45SRE	DS60 SHELF 15X3TB SAS HDD RETN UPGRADE E	\$69,950	26%	\$51,763	\$7,695	\$6,296	\$0	\$0	\$0	\$0	PH
U-DS60-3-45SR-G3	DS60 SHELF 15X3TB SAS HDD RETN UPGRD G3	\$56,660	15%	\$48,161	\$6,233	\$5,099	\$0	\$0	\$0	\$0	DD-1
U-DS60-3-90S	DS60 SHELF 30X3TB SAS HDD UPGRADE	\$131,150	26%	\$97,051	\$14,427	\$11,804	\$0	\$0	\$0	\$0	PH
U-DS60-3-90SE	DS60 SHELF 30X3TB SAS HDD UPGRADE E	\$131,150	26%	\$97,051	\$14,427	\$11,804	\$0	\$0	\$0	\$0	PH
U-DS60-3-90S-G3	DS60 SHELF 30X3TB SAS HDD UPGRD G3	\$106,232	15%	\$90,297	\$11,686	\$9,561	\$0	\$0	\$0	\$0	DD-1
U-DS60-3-90SR	DS60 SHELF 30X3TB SAS HDD RETN UPGRADE	\$131,150	26%	\$97,051	\$14,427	\$11,804	\$0	\$0	\$0	\$0	PH
U-DS60-3-90SRE	DS60 SHELF 30X3TB SAS HDD RETN UPGRADE E	\$131,150	26%	\$97,051	\$14,427	\$11,804	\$0	\$0	\$0	\$0	PH
U-DS60-3-90SR-G3	DS60 SHELF 30X3TB SAS HDD RETN UPGRD G3	\$106,232	15%	\$90,297	\$11,686	\$9,561	\$0	\$0	\$0	\$0	DD-1
U-DS60-3HDD-15	HDD EXP PACK 15X3TB SAS W/ DS60 CARR	\$64,750	26%	\$47,915	\$7,123	\$5,828	\$0	\$0	\$0	\$0	PH
U-DS60-3HDD-15-CT	HDD EXP PACK 15X3TB SAS W/ DS60 CARR CT	\$1	26%	\$1	\$7,123	\$5,828	\$0	\$0	\$0	\$0	PH
U-DS60-3HDD15-CTDI	HDD EXPACK 15X3TB SAS W/DS60 CARR CT DR	\$1	15%	\$1	\$7,123	\$5,828	\$0	\$0	\$0	\$0	DD-1
U-DS60-3HDD-15R	HDD EXP PACK 15X3TB SAS W/ DS60 CARR RET	\$64,750	26%	\$47,915	\$7,123	\$5,828	\$0	\$0	\$0	\$0	PH
U-DS60-4-120S	DS60 SHELF 30X4TB SAS HDD UPGRADE	\$159,000	26%	\$117,660	\$17,490	\$14,310	\$0	\$0	\$0	\$0	PH
U-DS60-4-120SE	DS60 SHELF 30X4TB SAS HDD UPGRADE E	\$159,000	26%	\$117,660	\$17,490	\$14,310	\$0	\$0	\$0	\$0	PH
U-DS60-4-120S-G3	DS60 SHELF 30X4TB SAS HDD UPGRD G3	\$128,790	15%	\$109,472	\$14,167	\$11,591	\$0	\$0	\$0	\$0	DD-1
U-DS60-4-120SR	DS60 SHELF 30X4TB SAS HDD RETN UPGRADE	\$159,000	26%	\$117,660	\$17,490	\$14,310	\$0	\$0	\$0	\$0	PH
U-DS60-4-120SRE	DS60 SHELF 30X4TB SAS HDD RETN UPGRADE E	\$159,000	26%	\$117,660	\$17,490	\$14,310	\$0	\$0	\$0	\$0	PH
U-DS60-4-120SR-G3	DS60 SHELF 30X4TB SAS HDD RETN UPGRD G3	\$128,790	15%	\$109,472	\$14,167	\$11,591	\$0	\$0	\$0	\$0	DD-1
U-DS60-4-180S	DS60 SHELF 45X4TB SAS HDD UPGRADE	\$238,200	26%	\$176,268	\$26,202	\$21,438	\$0	\$0	\$0	\$0	PH
U-DS60-4-180SE	DS60 SHELF 45X4TB SAS HDD UPGRADE E	\$238,200	26%	\$176,268	\$26,202	\$21,438	\$0	\$0	\$0	\$0	PH
U-DS60-4-180S-G3	DS60 SHELF 45X4TB SAS HDD UPGRD G3	\$192,942	15%	\$164,001	\$21,224	\$17,365	\$0	\$0	\$0	\$0	DD-1
U-DS60-4-180SR	DS60 SHELF 45X4TB SAS HDD RETN UPGRADE	\$238,200	26%	\$176,268	\$26,202	\$21,438	\$0	\$0	\$0	\$0	PH
U-DS60-4-180SRE	DS60 SHELF 45X4TB SAS HDD RETN UPGRADE E	\$238,200	26%	\$176,268	\$26,202	\$21,438	\$0	\$0	\$0	\$0	PH
U-DS60-4-180SR-G3	DS60 SHELF 45X4TB SAS HDD RETN UPGRD G3	\$192,942	15%	\$164,001	\$21,224	\$17,365	\$0	\$0	\$0	\$0	DD-1
U-DS60-4-240S-CTDR	DS60 SHELF 60X4TB SAS HDD UPGRD CT	\$1	26%	\$1	\$34,826	\$28,494	\$0	\$0	\$0	\$0	PH
U-DS60-4-240SG3-CT	DS60 SHELF 60X4TB SAS HDD UPGRD G3 CT	\$1	15%	\$1	\$28,209	\$23,080	\$0	\$0	\$0	\$0	DD-1
U-DS604-240SG3CTD	DS60 SHELF 60X4TB SAS HDD UPGRD G3 CT	\$1	15%	\$1	\$28,209	\$23,080	\$0	\$0	\$0	\$0	DD-1
U-DS60-4-60S	DS60 SHELF 15X4TB SAS HDD UPGRADE	\$84,800	26%	\$62,752	\$9,328	\$7,632	\$0	\$0	\$0	\$0	PH
U-DS60-4-60SE	DS60 SHELF 15X4TB SAS HDD UPGRADE E	\$84,800	26%	\$62,752	\$9,328	\$7,632	\$0	\$0	\$0	\$0	PH
U-DS60-4-60S-G3	DS60 SHELF 15X4TB SAS HDD UPGRD G3	\$68,688	15%	\$58,385	\$7,556	\$6,182	\$0	\$0	\$0	\$0	DD-1
U-DS60-4-60SR	DS60 SHELF 15X4TB SAS HDD RETN UPGRADE	\$84,800	26%	\$62,752	\$9,328	\$7,632	\$0	\$0	\$0	\$0	PH

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
U-DS60-4-60SRE	DS60 SHELF 15X4TB SAS HDD RETN UPGRADE E	\$84,800	26%	\$62,752	\$9,328	\$7,632	\$0	\$0	\$0	\$0	PH
U-DS60-4-60SR-G3	DS60 SHELF 15X4TB SAS HDD RETN UPGRD G3	\$68,688	15%	\$58,385	\$7,556	\$6,182	\$0	\$0	\$0	\$0	DD-1
U-DS60-4HDD-15	HDD EXP PACK 15X4TB SAS W/ DS60 CARR	\$79,750	26%	\$59,015	\$8,773	\$7,178	\$0	\$0	\$0	\$0	PH
U-DS60-4HDD-15-CT	HDD EXP PACK 15X4TB SAS W/ DS60 CARR CT	\$1	26%	\$1	\$8,773	\$7,178	\$0	\$0	\$0	\$0	PH
U-DS60-4HDD15-CTD	HDD EXPACK 15X4TB SAS W/DS60 CARR CT DR	\$1	15%	\$1	\$8,773	\$7,178	\$0	\$0	\$0	\$0	DD-1
U-DS60-4HDD-15R	HDD EXP PACK 15X4TB SAS W/ DS60 CARR RET	\$79,750	26%	\$59,015	\$8,773	\$7,178	\$0	\$0	\$0	\$0	PH
U-DS60-SAS-4M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$492	15%	\$418	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
U-DS60-SAS-5M	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$592	15%	\$503	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
U-ENC-2200	LICENSE ENCRYPTION 2200 UPGRADE=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	\$0	DE
U-ENC-2500	LICENSE, ENCRYPTION, 2500, UPGRADE	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	\$0	DM
U-ENC-4200	LICENSE, ENCRYPTION, DD4200, UPGRADE	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	\$0	DM
U-ENC-4500	LICENSE, ENCRYPTION, DD4500, UPGRADE	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	\$0	DM
U-ENC-670	UPGRADE; LICENSE; ENCRYPTION; DD670	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	\$0	DM
U-ENC-7200	LICENSE, ENCRYPTION, DD7200, UPGRADE	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	\$0	DH
U-ENC-9500	LIC ENCRYPTION DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	\$0	DH
U-ENC-990	LICENSE; ENCRYPTION; DD990; UPGRADE	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	\$0	DH
U-ES30-15	ES30 SHELF; 15X1TB HDD; 2XLCC; UPGRADE	\$27,450	26%	\$20,313	\$3,020	\$2,471	\$0	\$0	\$0	\$0	PH
U-ES30-15A	ES30 SHELF; 15X1TB HDD; 2XLCC; ARCHV UPGRADE	\$27,450	26%	\$20,313	\$3,020	\$2,471	\$0	\$0	\$0	\$0	PH
U-ES30-30	ES30 SHELF; 15X2TB HDD; 2XLCC UPGRADE	\$38,350	26%	\$28,379	\$4,219	\$3,452	\$0	\$0	\$0	\$0	PH
U-ES30-30A	ES30 SHELF; 15X2TB HDD; 2XLCC; ARCHV UPGRADE	\$38,350	26%	\$28,379	\$4,219	\$3,452	\$0	\$0	\$0	\$0	PH
U-ES30-30S	ES30 SHELF; 15X2TB SAS HDD; UPGRADE	\$38,350	26%	\$28,379	\$4,219	\$3,452	\$0	\$0	\$0	\$0	PH
U-ES30-30SE	ES30 SHELF; 15X2TB SAS HDD; UPGRADE E	\$38,350	26%	\$28,379	\$4,219	\$3,452	\$0	\$0	\$0	\$0	PH
U-ES30-30SR	ES30 SHELF; 15X2TB SAS HDD; RETN; UPGRADE	\$38,350	26%	\$28,379	\$4,219	\$3,452	\$0	\$0	\$0	\$0	PH
U-ES30-30SRE	ES30 SHELF; 15X2TB SAS HDD; RETN; UPGRADE E	\$38,350	26%	\$28,379	\$4,219	\$3,452	\$0	\$0	\$0	\$0	PH
U-ES30-45	ES30 SHELF; 15X3TB SATA HDD; UPGRADE	\$69,150	26%	\$51,171	\$7,607	\$6,224	\$0	\$0	\$0	\$0	PH
U-ES30-45A	ES30 SHELF; 15X3TB SATA HDD; ARCHV; UPGRADE	\$69,150	26%	\$51,171	\$7,607	\$6,224	\$0	\$0	\$0	\$0	PH
U-ES30-45-CT	ES30 SHELF; 15X3TB SATA HDD; UPGRADE CT	\$1	26%	\$1	\$7,607	\$6,224	\$0	\$0	\$0	\$0	PH
U-ES30-45-CTDR	ES30 SHELF; 15X3TB SATA HDD; UPGRADE CT	\$1	26%	\$1	\$7,607	\$6,224	\$0	\$0	\$0	\$0	PH
U-ES30-45S	ES30 SHELF; 15X3TB SAS HDD; UPGRADE	\$69,150	26%	\$51,171	\$7,607	\$6,224	\$0	\$0	\$0	\$0	PH
U-ES30-45S-CT	ES30 SHELF; 15X3TB SAS HDD; UPGRADE CT	\$1	26%	\$1	\$7,607	\$6,224	\$0	\$0	\$0	\$0	PH
U-ES30-45S-CTDR	ES30 SHELF; 15X3TB SAS HDD; UPGRADE CT	\$1	26%	\$1	\$7,607	\$6,224	\$0	\$0	\$0	\$0	PH
U-ES30-45SE	ES30 SHELF; 15X3TB SAS HDD; UPGRADE E	\$69,150	26%	\$51,171	\$7,607	\$6,224	\$0	\$0	\$0	\$0	PH
U-ES30-45S-G3	OPT, ES30 SHELF, 15X3TB SAS HDD, UPGRD G3	\$56,012	15%	\$47,610	\$6,161	\$5,041	\$0	\$0	\$0	\$0	DD-1
U-ES30-45S-G3-CT	OPT, ES30 SHELF, 15X3TB SAS HDD, UPGRD CT	\$1	15%	\$1	\$6,161	\$5,041	\$0	\$0	\$0	\$0	DD-1
U-ES30-45S-G3-CTDR	OPT, ES30 SHELF, 15X3TB SAS HDD, UPGRD CT	\$1	15%	\$1	\$6,161	\$5,041	\$0	\$0	\$0	\$0	DD-1
U-ES30-45SR	ES30 SHELF; 15X3TB SAS HDD; RETN; UPGRADE	\$69,150	26%	\$51,171	\$7,607	\$6,224	\$0	\$0	\$0	\$0	PH
U-ES30-45SRE	ES30 SHELF; 15X3TB SAS HDD; RETN; UPGRADE E	\$69,150	26%	\$51,171	\$7,607	\$6,224	\$0	\$0	\$0	\$0	PH
U-ES30-45SR-G3	OPT, ES30 SHELF, 15X3TB SAS, UPGRD RETN G3	\$56,012	15%	\$47,610	\$6,161	\$5,041	\$0	\$0	\$0	\$0	DD-1
U-ES30-60S	ES30 SHELF 15X4TB SAS HDD UPGRADE	\$79,750	26%	\$59,015	\$8,773	\$7,178	\$0	\$0	\$0	\$0	PH
U-ES30-60S-CT	ES30 SHELF 15X4TB SAS HDD UPGRADE CT	\$1	26%	\$1	\$8,773	\$7,178	\$0	\$0	\$0	\$0	PH
U-ES30-60S-CTDR	OPT, ES30 SHELF, 15X4TB SAS HDD, UPGRD CTDR	\$1	26%	\$1	\$8,773	\$7,178	\$0	\$0	\$0	\$0	PH
U-ES30-60SE	ES30 SHELF 15X4TB SAS HDD UPGRADE E	\$79,750	26%	\$59,015	\$8,773	\$7,178	\$0	\$0	\$0	\$0	PH
U-ES30-60S-G3	OPT, ES30 SHELF, 15X4TB SAS HDD, UPGRD G3	\$64,598	15%	\$54,908	\$7,106	\$5,814	\$0	\$0	\$0	\$0	DD-1
U-ES30-60S-G3-CT	OPT, ES30 SHELF 15X4TB SAS HDDUPGRD G3 CT	\$1	15%	\$1	\$7,106	\$5,814	\$0	\$0	\$0	\$0	DD-1
U-ES30-60S-G3-CTDR	OPT, ES30 SHELF 15X4TB SAS HDDUPGRD G3 CTDR	\$1	15%	\$1	\$7,106	\$5,814	\$0	\$0	\$0	\$0	DD-1
U-ES30-60SR	ES30 SHELF 15X4TB SAS HDD RETN UPGRADE	\$79,750	26%	\$59,015	\$8,773	\$7,178	\$0	\$0	\$0	\$0	PH
U-ES30-60SRE	ES30 SHELF 15X4TB SAS HDD RETN UPGRADE E	\$79,750	26%	\$59,015	\$8,773	\$7,178	\$0	\$0	\$0	\$0	PH
U-ES30-60SR-G3	OPT, ES30 SHELF, 15X4TB SAS, UPGRD RETN G3	\$64,598	15%	\$54,908	\$7,106	\$5,814	\$0	\$0	\$0	\$0	DD-1
U-HA-DS60-SAS-3	CABLE HA INTERCONNECT DS60 3M; UPGRADE	\$322	26%	\$238	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-HA-DS60-SAS-3-NF	CABLE HA INTERCONNECT DS60 3M; UPGRADE	\$261	15%	\$222	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
U-HA-ES30-SAS-2	CABLE HA INTERCONNECT ES30 2M; UPGRADE	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-HA-ES30-SAS-2-NF	CABLE HA INTERCONNECT ES30 2M; UPGRADE	\$122	15%	\$104	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
U-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 5M; UPGRADE	\$380	26%	\$281	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-HA-ES30-SAS-5-NF	CABLE HA INTERCONNECT ES30 5M; UPGRADE	\$308	15%	\$262	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
U-HA-INTER-1	CABLE HA INTERCONNECT CTRL 1M; UPGRADE	\$500	26%	\$370	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-HA-INTER-1-NF	CABLE HA INTERCONNECT CTRL 1M; UPGRADE	\$405	15%	\$344	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
U-IOSUP2200	LIC VTL OPEN SYS TO IBM IOS 2200 UPG=IA	\$750	15%	\$638	\$135	\$120	\$0	\$0	\$0	\$0	DE
U-IOSUP2500	LIC, VTL, OPEN SYS TO IBM IOS, 2500, UPG	\$2,000	26%	\$1,480	\$360	\$320	\$0	\$0	\$0	\$0	DM
U-IOSUP4200	LIC, VTL, OPEN SYS TO IBM IOS, DD4200, UPG	\$4,500	26%	\$3,330	\$810	\$720	\$0	\$0	\$0	\$0	DM
U-IOSUP4500	LIC, VTL, OPEN SYS TO IBM IOS, DD4500, UPG	\$9,500	26%	\$7,030	\$1,710	\$1,520	\$0	\$0	\$0	\$0	DM
U-IOSUP610	LIC; VTL; OPEN SYS TO IBM I/OS; DD610; UPG	\$750	26%	\$555	\$135	\$120	\$0	\$0	\$0	\$0	DM
U-IOSUP620	LIC; VTL; OPEN SYS TO IBM I/OS; DD620; UPG	\$750	26%	\$555	\$135	\$120	\$0	\$0	\$0	\$0	DM

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
U-IOSUP630	LIC;VTL;OPEN SYS TO IBM I/OS;DD630;UPG	\$2,000	26%	\$1,480	\$360	\$320	\$0	\$0	\$0	DM	
U-IOSUP640	LIC;VTL;OPEN SYS TO IBM I/OS;DD640;UPG	\$2,000	26%	\$1,480	\$360	\$320	\$0	\$0	\$0	DM	
U-IOSUP660	LIC;VTL;OPEN SYS TO IBM I/OS;DD660;UPG	\$7,500	26%	\$5,550	\$1,350	\$1,200	\$0	\$0	\$0	DM	
U-IOSUP670	LIC;VTL;OPEN SYS TO IBM I/OS;DD670;UPG	\$4,500	26%	\$3,330	\$810	\$720	\$0	\$0	\$0	DM	
U-IOSUP7200	LIC,VTL,OPEN SYS TO IBM IOS,DD7200,UPG	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DH	
U-IOSUP9500-CF	LIC VTL OPEN SYS IBM IOS DD9500 UPG=IA	\$27,000	26%	\$19,980	\$4,860	\$4,320	\$0	\$0	\$0	DH	
U-IOSUP990	LIC;VTL;OPEN SYS TO IBM I/OS;DD990;UPG	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	DH	
U-REP-2200	LICENSE REPLICATOR 2200 UPGRADE=IA	\$2,540	15%	\$2,159	\$457	\$406	\$0	\$0	\$0	DE	
U-REP-2500	LICENSE, REPLICATOR, 2500,UPGRADE	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	DM	
U-REP-4200	LICENSE, REPLICATOR, DD4200,UPGRADE	\$10,000	26%	\$7,400	\$1,800	\$1,600	\$0	\$0	\$0	DM	
U-REP-4500	LICENSE, REPLICATOR, DD4500,UPGRADE	\$30,000	26%	\$22,200	\$5,400	\$4,800	\$0	\$0	\$0	DM	
U-REP-610	UPGRADE; LICENSE; REPLICATOR; DD610	\$2,540	26%	\$1,880	\$457	\$406	\$0	\$0	\$0	DM	
U-REP-620	LICENSE;REPLICATOR; DD620;UPGRADE	\$2,540	26%	\$1,880	\$457	\$406	\$0	\$0	\$0	DM	
U-REP-630	UPGRADE; LICENSE; REPLICATOR; DD630	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	DM	
U-REP-640	LICENSE; REPLICATOR; DD640;UPGRADE	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	DM	
U-REP-660	UPGRADE; LICENSE; REPLICATOR; DD660	\$25,000	26%	\$18,500	\$4,500	\$4,000	\$0	\$0	\$0	DM	
U-REP-670	UPGRADE; LICENSE; REPLICATOR; DD670	\$10,000	26%	\$7,400	\$1,800	\$1,600	\$0	\$0	\$0	DM	
U-REP-7200	LICENSE, REPLICATOR, DD7200,UPGRADE	\$60,000	26%	\$44,400	\$10,800	\$9,600	\$0	\$0	\$0	DH	
U-REP-9500	LIC REPLICATOR DD9500 UPG=IA	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	DH	
U-REP-990	LICENSE; REPLICATOR; DD990;UPGRADE	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	DH	
U-RL-610	LIC;RETENTION LOCK GOV EDITION;DD610;UPG	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	
U-RL-620	LIC;RETENTION LOCK GOV EDITION;DD620;UPG	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	
U-RL-630	LIC;RETENTION LOCK GOV EDITION;DD630;UPG	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	
U-RL-640	LIC;RETENTION LOCK GOV EDITION;DD640;UPG	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	
U-RL-660	LIC;RETENTION LOCK GOV EDITION;DD660;UPG	\$20,000	26%	\$14,800	\$3,600	\$3,200	\$0	\$0	\$0	DM	
U-RL-670	LIC;RETENTION LOCK GOV EDITION;DD670;UPG	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	
U-RL-990	LIC;RETENTION LOCK GOV EDITION;DD990;UPG	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	
U-RLC-2200	LIC RTN LOCK COMPL EDTN DD2200 UPG=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	
U-RLC-2500	LIC,RETENTION LOCK COMPL EDTN,DD2500,UPG	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	
U-RLC-4200	LIC,RETENTION LOCK COMPL EDTN,DD4200,UPG	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	
U-RLC-4500	LIC,RETENTION LOCK COMPL EDTN,DD4500,UPG	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DM	
U-RLC-610	LIC;RETENTION LOCK COMPL EDITN;DD610;UPG	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	
U-RLC-620	LIC;RETENTION LOCK COMPL EDITN;DD620;UPG	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	
U-RLC-630	LIC;RETENTION LOCK COMPL EDITN;DD630;UPG	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	
U-RLC-640	LIC;RETENTION LOCK COMPL EDITN;DD640;UPG	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	
U-RLC-660	LIC;RETENTION LOCK COMPL EDITN;DD660;UPG	\$20,000	26%	\$14,800	\$3,600	\$3,200	\$0	\$0	\$0	DM	
U-RLC-690	LIC;RETENTION LOCK COMPL EDITN;DD690;UPG	\$24,000	26%	\$17,760	\$4,320	\$3,840	\$0	\$0	\$0	DH	
U-RLC-7200	LIC,RETENTION LOCK COMPL EDTN,DD7200,UPG	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	
U-RLC-9500	LIC RETN LOCK COMPL EDTN DD9500 UPG=IA	\$90,000	26%	\$66,600	\$16,200	\$14,400	\$0	\$0	\$0	DH	
U-RLC-990	LIC;RETENTION LOCK COMPL EDITN;DD990;UPG	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	
U-RLG-2200	LIC RTN LOCK GOV EDTN DD2200 UPG=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	
U-RLG-2500	LIC,RETENTION LOCK GOV EDTN,DD2500,UPG	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	
U-RLG-4200	LIC,RETENTION LOCK GOV EDTION,DD4200,UPG	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	
U-RLG-4500	LIC,RETENTION LOCK GOV EDTION,DD4500,UPG	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DM	
U-RLG-7200	LIC,RETENTION LOCK GOV EDTION,DD7200,UPG	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	
U-RLG-9500	LIC RETN LOCK GOV EDTION DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	
U-SAS2-4P	EXTENDED RETENTION;1X QUAD SAS HBA;UPGR	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	
U-SAS-HDMS2	U CABLE,DD,SASMINISAS HD-MINISAS,2 METER	\$150	15%	\$128	\$0	\$0	\$0	\$0	\$0	DD-1	
U-SAS-HDMS5	5M MINI-HDX4 TO MINI-SASX4 CABLE	\$380	15%	\$323	\$0	\$0	\$0	\$0	\$0	DD-1	
U-SAS-M4P	DD SAS,6G,EXTD RETN,IO MODULE,4PORT,UPGR	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	
U-SAS-M4PMC	DD 6GBIT SAS IO MOD 4PORT ER UPG	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	
U-SAS-MSMS3	3M M-SAS TO M-SAS CABLE	\$200	15%	\$170	\$0	\$0	\$0	\$0	\$0	DD-1	
U-VTL-2200	LIC VTL OPEN SYSTEMS DD2200 UPGRADE=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	
U-VTL-2200E	LIC VTL NDMP TAPE SRVR ETH DD2200 UPG=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	
U-VTL-2200F	LIC VTL IBM IOS DD2200 UPGRADE=IA	\$2,250	15%	\$1,913	\$405	\$360	\$0	\$0	\$0	DE	
U-VTL-2500	LIC,VTL,OPEN SYSTEMS,DD2500,UPGRADE	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	
U-VTL-2500E	LIC,VTL,NDMP TAPE SERVER,ETH,DD2500,UPGR	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	
U-VTL-2500F	LIC,VTL,IBM IOS,DD2500,UPGRADE	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0	DM	
U-VTL-4200	LIC,VTL,OPEN SYSTEMS,DD4200,UPGRADE	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	
U-VTL-4200E	LIC,VTL,NDMP TAPE SERVER,ETH,DD4200,UPGR	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	
U-VTL-4200F	LIC,VTL,IBM IOS,DD4200,UPGRADE	\$13,500	26%	\$9,990	\$2,430	\$2,160	\$0	\$0	\$0	DM	
U-VTL-4500	LIC,VTL,OPEN SYSTEMS,DD4500,UPGRADE	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
U-VTL-4500E	LIC,VTL,NDMP TAPE SERVER,ETH,DD4500,UPGR	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	\$0	DM
U-VTL-4500F	LIC,VTL,IBM IOS,DD4500,UPGRADE	\$28,500	26%	\$21,090	\$5,130	\$4,560	\$0	\$0	\$0	\$0	DM
U-VTL-4G-2P	UPGRADE,VTL;PCIE;4GB FC;DUALPORT;DD5XX/G	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-VTL-4GL2P	UPGRADE,VTL;LP;PCIE;4GB FC;DUALPORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-VTL-610	UPG;LIC;VTL;610.INCL:1XPCIE CARD;DP;4G	\$10,500	26%	\$7,770	\$1,890	\$1,680	\$0	\$0	\$0	\$0	DM
U-VTL610-E	LIC;VTL;NDMP TAPE SVR;ETH;DD610;UPG	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	\$0	DM
U-VTL610-F1	LIC;VTL;IBM I/OS;FC;DD610;1XDP;4G;UPG	\$6,750	26%	\$4,995	\$1,215	\$1,080	\$0	\$0	\$0	\$0	DM
U-VTL-620-1	LIC;VTL;620.INCL:1XPCIE CARD;DP;4G;UPG	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0	\$0	DM
U-VTL620-E	LIC;VTL;NDMP TAPE SVR;ETH;DD620;UPG	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	\$0	DM
U-VTL620-F1	LIC;VTL;IBM I/OS;FC;DD620;1XDP;4G;UPG	\$6,750	26%	\$4,995	\$1,215	\$1,080	\$0	\$0	\$0	\$0	DM
U-VTL-630	UPG;LIC;VTL;630.INCL:1XPCIE CARD;DP;4G	\$8,500	26%	\$6,290	\$1,530	\$1,360	\$0	\$0	\$0	\$0	DM
U-VTL630-E	LIC;VTL;NDMP TAPE SVR;ETH;DD630;UPG	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	\$0	DM
U-VTL630-F1	LIC;VTL;IBM I/OS;FC;DD630;1XDP;4G;UPG	\$10,500	26%	\$7,770	\$1,890	\$1,680	\$0	\$0	\$0	\$0	DM
U-VTL-640-1	LIC;VTL;640; INCL 1XPCIE CARD;DP;8G;UPG	\$8,500	26%	\$6,290	\$1,530	\$1,360	\$0	\$0	\$0	\$0	DM
U-VTL-640-2	LIC;VTL;640; INCL 2XPCIE CARD;DP;8G;UPG	\$13,000	26%	\$9,620	\$2,340	\$2,080	\$0	\$0	\$0	\$0	DM
U-VTL640-E	VTL;NDMP TAPE SVR;ETH;DD640;UPG	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	\$0	DM
U-VTL640-F1	VTL;IBM I/OS;FC;DD640;1XPCIE;DP;8G;UPG	\$10,500	26%	\$7,770	\$1,890	\$1,680	\$0	\$0	\$0	\$0	DM
U-VTL640-F2	VTL;IBM I/OS;FC;DD640;2XPCIE;DP;8G;UPG	\$15,000	26%	\$11,100	\$2,700	\$2,400	\$0	\$0	\$0	\$0	DM
U-VTL-660-1	UPG;LIC;VTL;660. INCL:1XPCIE CARD;DP;4G	\$19,500	26%	\$14,430	\$3,510	\$3,120	\$0	\$0	\$0	\$0	DM
U-VTL-660-2	UPG;LIC;VTL;660. INCL:2XPCIE CARD;DP;4G	\$24,000	26%	\$17,760	\$4,320	\$3,840	\$0	\$0	\$0	\$0	DM
U-VTL660-E	LIC;VTL;NDMP TAPE SVR;ETH;DD660;UPG	\$15,000	26%	\$11,100	\$2,700	\$2,400	\$0	\$0	\$0	\$0	DM
U-VTL660-F1	LIC;VTL;IBM I/OS;FC;DD660;1XDP;4G;UPG	\$27,000	26%	\$19,980	\$4,860	\$4,320	\$0	\$0	\$0	\$0	DM
U-VTL660-F2	LIC;VTL;IBM I/OS;FC;DD660;2XDP;4G;UPG	\$31,500	26%	\$23,310	\$5,670	\$5,040	\$0	\$0	\$0	\$0	DM
U-VTL-670-1	UPG;LIC;VTL;670; INCL 1XPCIE CARD;DP;8G	\$13,500	26%	\$9,990	\$2,430	\$2,160	\$0	\$0	\$0	\$0	DM
U-VTL-670-2	UPG;LIC;VTL;670; INCL 2XPCIE CARD;DP;8G	\$18,000	26%	\$13,320	\$3,240	\$2,880	\$0	\$0	\$0	\$0	DM
U-VTL670-E	LIC;VTL;NDMP TAPE SVR;ETH;DD670;UPG	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	\$0	DM
U-VTL670-F1	LIC;VTL;IBM I/OS;FC;DD670;1XDP;8G;UPG	\$18,000	26%	\$13,320	\$3,240	\$2,880	\$0	\$0	\$0	\$0	DM
U-VTL670-F2	LIC;VTL;IBM I/OS;FC;DD670;2XDP;8G;UPG	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	\$0	DM
U-VTL-7200	LIC,VTL,OPEN SYSTEMS,DD7200,UPGRADE	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	\$0	DH
U-VTL-7200E	LIC,VTL,NDMP TAPE SERVER,ETH,DD7200,UPGR	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	\$0	DH
U-VTL-7200F	LIC,VTL,IBM IOS,DD7200,UPGRADE	\$57,000	26%	\$42,180	\$10,260	\$9,120	\$0	\$0	\$0	\$0	DH
U-VTL-8G2P	UPGRADE;VTL;SP;PCIE;8GB FC;DUALPORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-VTL-8GL2P	UPGRADE;VTL;LP;PCIE;8GB FC;DUALPORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	\$0	PH
U-VTL-9500	LIC VTL OPEN SYSTEMS DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	\$0	DH
U-VTL-9500E	LIC VTL NDMP TAPE SERV ETH DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	\$0	DH
U-VTL-9500F	LIC VTL IBM IOS DD9500 UPG=IA	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0	\$0	DH
U-VTL-990-1	LIC;VTL;990; INCL 1XPCIE CARD;DP;8G;UPG	\$49,500	26%	\$36,630	\$8,910	\$7,920	\$0	\$0	\$0	\$0	DH
U-VTL-990-2	LIC;VTL;990; INCL 2XPCIE CARD;DP;8G;UPG	\$54,000	26%	\$39,960	\$9,720	\$8,640	\$0	\$0	\$0	\$0	DH
U-VTL-990-3	LIC;VTL;990; INCL 3XPCIE CARD;DP;8G;UPG	\$58,500	26%	\$43,290	\$0	\$0	\$0	\$0	\$0	\$0	DH
U-VTL990-E	LIC;VTL;NDMP TAPE SVR;ETH;DD990;UPG	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	\$0	DH
U-VTL990-F1	LIC;VTL;IBM I/OS;FC;DD990;1XDP;8G;UPG	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0	\$0	DH
U-VTL990-F2	LIC;VTL;IBM I/OS;FC;DD990;2XDP;8G;UPG	\$76,500	26%	\$56,610	\$13,770	\$12,240	\$0	\$0	\$0	\$0	DH
U-VTL990-F3	LIC;VTL;IBM I/OS;FC;DD990;3XDP;8G;UPG	\$81,000	26%	\$59,940	\$14,580	\$12,960	\$0	\$0	\$0	\$0	DH
U-VTLC2-890	LIC;VTL;890;INCL 1XPCIE;DP;8G;CTL2;UPG	\$27,000	26%	\$19,980	\$4,860	\$4,320	\$0	\$0	\$0	\$0	DH
U-VTLC2-892	LIC;VTL;890;INCL 2XPCIE;DP;8G;CTL2;UPG	\$31,500	26%	\$23,310	\$5,670	\$5,040	\$0	\$0	\$0	\$0	DH
U-XCAP2200	LICENSE EXPSTOR 2200 UPG=IA	\$8,500	15%	\$7,225	\$935	\$765	\$0	\$0	\$0	\$0	DE
U-XCAP2200-1	LICENSE CAP ON DEMAND 2200 4TB UPG=IA	\$11,500	15%	\$9,775	\$1,265	\$1,035	\$0	\$0	\$0	\$0	DE
U-XCAP4200	LICENSE,EXPCAP,DD4200,MORETHAN 120TB,UPG	\$20,000	26%	\$14,800	\$2,200	\$1,800	\$0	\$0	\$0	\$0	DM
U-XCAP4500	LICENSE,EXPCAP,DD4500,MORETHAN 180TB,UPG	\$30,000	26%	\$22,200	\$3,300	\$2,700	\$0	\$0	\$0	\$0	DM
U-XCAP7200	LICENSE,EXPCAP,DD7200,MORETHAN 360TB,UPG	\$40,000	26%	\$29,600	\$4,400	\$3,600	\$0	\$0	\$0	\$0	DH
U-XCAP9500-CF	LIC EXPCAP DD9500 ABOVE 540TB UPG=IA	\$50,000	26%	\$37,000	\$5,500	\$4,500	\$0	\$0	\$0	\$0	DH
U-XCAP990	LICENSE,EXPCAP;DD990;MORE THAN 360TB;UPG	\$50,000	26%	\$37,000	\$5,500	\$4,500	\$0	\$0	\$0	\$0	DH
X-10GBTM4P	SPARE DD 10GBASE T IO MODULE 4PORT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-10GBTM4P-NF	SPARE DD 10GBASE T IO MODULE 4PORT	\$4,050	15%	\$3,443	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-10GMCU2P	SPARE,DD 10GBE,IO MODULE,CU SFP,2PORT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-10GMCU4P	DD 10GBE IO MOD CU TWINAX 4PORT SPARE	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-10GMCU4P-NF	DD 10GBE IO MOD CU TWINAX 4PORT SPARE	\$4,860	15%	\$4,131	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-10GMOP2P	SPARE,DD 10GBE,IO MODULE,OP SFP,2PORT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-10GMOP4P	DD 10GBE IO MOD OPTICAL SFP 4PORT SPARE	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-10GMOP4P-NF	DD 10GBE IO MOD OPTICAL SFP 4PORT SPARE	\$4,860	15%	\$4,131	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-160-CHAS1	SPARE,CHASSIS W/O HDD,DD160	\$5,040	15%	\$4,284	\$0	\$0	\$0	\$0	\$0	\$0	PE
X-16GB-DIMM	SPARE 16GB DDR3-1600 RDIMM DD9500	\$1,600	26%	\$1,184	\$0	\$0	\$0	\$0	\$0	\$0	PH

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
X-16GB-DIMM-NF	SPARE 16GB DDR3-1600 RDIMM DD9500	\$1,296	15%	\$1,102	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-16GFC-M2P	DD 16GBIT FC IO MOD LC 2PORT SPARE	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-16GFC-M2P-NF	DD 16GBIT FC IO MOD LC 2PORT SPARE	\$4,860	15%	\$4,131	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-16G-XDRAM	16G DIMM REVENUE SPARE	\$562	15%	\$478	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-1GMCU4P	SPARE,DD 1GBE,IO MODULE,CU,4PORT	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-1GMCUOP4P	SPARE,DD 1GBE, IO MODULE,2P CU,2P OP	\$3,700	26%	\$2,738	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-2200SPMOD	SPARE STOR PROCESSOR W/O DIMMS PS DD2200	\$7,500	15%	\$6,375	\$0	\$0	\$0	\$0	\$0	\$0	PE
X-2500SPMOD	SPARE,STORAGE PROCESSOR W/O DIMMS,DD2500	\$13,000	26%	\$9,620	\$0	\$0	\$0	\$0	\$0	\$0	PM
X-2G-MNVRM	SPARE,DD,NVRAM,IO MODULE,2GB,DD2500	\$2,000	26%	\$1,480	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-2UA-RISRPG	SPARE RISER MODULE DD140 160 610 620 630	\$2,200	26%	\$1,628	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-2UB-1TB	SPARE:HDD;1TB W/DD620 CARRIER;3G	\$900	26%	\$666	\$0	\$0	\$0	\$0	\$0	\$0	PM
X-2UB-BEZEL	SPARE;BEZEL,DD160;620	\$100	26%	\$74	\$0	\$0	\$0	\$0	\$0	\$0	PM
X-2UB-NVBB1	SPARE;BBU;NVRAM;DD160;620	\$1,010	26%	\$747	\$0	\$0	\$0	\$0	\$0	\$0	PM
X-2UB-RISRPG	SPARE RISER MODULE DD140 160 610 620 630	\$2,200	26%	\$1,628	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-2UC-2TBS	SPARE DD HDD 2TB SAS W/2200 CARRIER	\$1,800	15%	\$1,530	\$0	\$0	\$0	\$0	\$0	\$0	PE
X-2UC-3TBS	SPARE,DD,HDD,3TB SAS,W/2500 CARRIER	\$2,700	26%	\$1,998	\$0	\$0	\$0	\$0	\$0	\$0	PM
X-2UC-4TBS	HDD REVENUE SPARE	\$780	15%	\$663	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-2UC-BEZEL	SPARE,DD,BEZEL,DD2500	\$100	26%	\$74	\$0	\$0	\$0	\$0	\$0	\$0	PM
X-2UC-CHASS	SPARE,CHASS W/O HDD,STORPROC,DD2500	\$2,000	26%	\$1,480	\$0	\$0	\$0	\$0	\$0	\$0	PM
X-2UC-FAN	SPARE,DD,FAN,DD2500	\$175	26%	\$130	\$0	\$0	\$0	\$0	\$0	\$0	PM
X-2UC-NVBB	SPARE,DD,BBU,NVRAM,DD2500	\$1,100	26%	\$814	\$0	\$0	\$0	\$0	\$0	\$0	PM
X-2UC-URAIL	SPARE,UNIV RAILKIT,DD2500	\$180	26%	\$133	\$0	\$0	\$0	\$0	\$0	\$0	PM
X-2UC-VLTBB	SPARE DD BBU VAULT DD2200	\$1,100	15%	\$935	\$0	\$0	\$0	\$0	\$0	\$0	PE
X-32G-XDRAM	32G DIMM REVENUE SPARE	\$1,192	15%	\$1,013	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-4500SPMOD	SPARE,STORAGE PROCESSOR W/O DIMMS,DD4500	\$42,700	26%	\$31,598	\$0	\$0	\$0	\$0	\$0	\$0	PM
X-4G-FC-L2P	SPARE;PCIE;4GB FC;DUALPORT;3U/LP	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-4G-MNVRM	SPARE NVRAM IO MOD 4GB DD4200 4500 7200	\$2,000	26%	\$1,480	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-4UB-ACPWR	SPARE DD AC PWR EXTNDR DD4200 4500 7200	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-4UB-BEZEL	SPARE DD BEZEL DD4200 4500 7200	\$100	26%	\$74	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-4UB-BEZEL-A	SPARE BEZEL DD9500 NO LOGO	\$200	26%	\$148	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-4UB-BEZEL-AF	SPARE BEZEL DD9500 WITH LOGO	\$200	26%	\$148	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-4UB-CHASS	SPARE CHASS W/O HDD SP DD4200 4500 7200	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-4UB-CHASS-A	SPARE CHASS W/O HDD STORPROC DD9500	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-4UB-FAN	SPARE DD FAN DD4200 4500 7200	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-4UB-FAN-A	SPARE FAN DD9500	\$250	26%	\$185	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-4UBMGTMOD	SPARE DD MGMT MODULE DD4200 4500 7200	\$1,850	26%	\$1,369	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-4UB-MNVBB	SPARE BBU NVRAM IO MOD DD4200 4500 7200	\$1,600	26%	\$1,184	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-4UB-PS	SPARE POWERSUPPLY DD3300	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-4UB-PS-A	SPARE POWER SUPPLY DD9500	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-4UB-URAIL	SPARE UNIV RAILKIT DD4200 4500 7200	\$300	26%	\$222	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-4UB-URAIL-A	SPARE UNIVERSAL RAIL KIT DD9500	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-620-CHAS1	SPARE,CHASSIS W/O HDD,DD620	\$13,700	26%	\$10,138	\$0	\$0	\$0	\$0	\$0	\$0	PM
X-6300-SAS-SLIC-G2	ADD ES EXP KIT,DUAL PATH,DD6300,UPG	\$3,000	15%	\$2,550	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-6300SPMOD	T2 PACK SP REVENUE SPARE	\$19,703	15%	\$16,748	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-640-CHAS1	SPARE,CHASSIS W/O HDD,DD640	\$14,700	26%	\$10,878	\$0	\$0	\$0	\$0	\$0	\$0	PM
X-670-CHAS1	SPARE,CHASSIS W/O HDD,DD670	\$40,000	26%	\$29,600	\$0	\$0	\$0	\$0	\$0	\$0	PM
X-670-CHSX1	SPARE,CHASSIS W/O HDD,DD670	\$40,000	26%	\$29,600	\$0	\$0	\$0	\$0	\$0	\$0	PM
X-6800SPMOD	T3 PACK SP REVENUE SPARE	\$26,542	15%	\$22,561	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-7200SPMOD	SPARE,STORAGE PROCESSOR W/O DIMMS,DD7200	\$74,000	26%	\$54,760	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-860-CHAS1	SPARE,CHASSIS W/O HDD,DD860	\$50,000	26%	\$37,000	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-860-CHSX1	SPARE,CHASSIS W/O HDD,DD860	\$50,000	26%	\$37,000	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-890-CHAS1	SPARE,CHASSIS W/O HDD,DD890	\$80,000	26%	\$59,200	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-890-CHSX1	SPARE,CHASSIS W/O HDD,DD890	\$80,000	26%	\$59,200	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-8GB-DIMM	SPARE 8GB DDR3-1600 RDIMM DD9500	\$800	26%	\$592	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-8GFC-2P-G	SPARE;8GBIT FC HBA;LP;PCIE;2-PORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-8GFC-M2P	SPARE,DD 8GBIT FC,IO MODULE,LC,2PORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-8G-XDRAM	8G DIMM REVENUE SPARE	\$351	15%	\$298	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-9300SPMOD	T4 PACK SP REVENUE SPARE	\$43,130	15%	\$36,661	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-9500-MEMR	SPARE MEM RISER DD9500	\$1,200	26%	\$888	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-9500-MGMT	SPARE IO MANAGEMENT MOD DD9500	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-9500SPMOD	SPARE STOR PROCESSOR W/O DIMMS PS DD9500	\$148,000	26%	\$109,520	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-9800SPMOD	SPARE STOR PROCESSOR W/O DIMMS PS DD9800	\$154,450	15%	\$131,283	\$0	\$0	\$0	\$0	\$0	\$0	DD-1

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
X-990-600GB	SPARE;HDD;600GB W/CARRIER;SAS;2.5;DD990	\$1,200	26%	\$888	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-990-BEZEL	SPARE;BEZEL;4U;DD990	\$100	26%	\$74	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-990-CHASS	SPARE;CHASSIS W/O HDD;DD990	\$145,000	26%	\$107,300	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-990-FAN	SPARE;FAN;DD990	\$240	26%	\$178	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-990INTSAS	SPARE;INTERNAL-SAS HBA;DD990	\$2,600	26%	\$1,924	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-990-MEMBD	SPARE;MEMORY BOARD;DD990	\$1,150	26%	\$851	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-990-NVBB	SPARE;BBU;NVRAM;DD990	\$1,850	26%	\$1,369	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-990-PS	SPARE; POWER SUPPLY;DD990	\$870	26%	\$644	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-990-URAIL	SPARE;UNIV RAILKIT;DD990	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-10GBT15M	CABLE 10GBASE-T 15 METER	\$225	26%	\$167	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-10GBT15MN	CABLE 10GBASE-T 15 METER	\$225	26%	\$167	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-10GBT15M-NF	CABLE 10GBASE-T 15 METER	\$182	15%	\$155	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
XC-10GBT5M	CABLE 10GBASE-T 5 METER	\$75	26%	\$56	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-10GBT5MN	CABLE 10GBASE-T 5 METER	\$75	26%	\$56	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-10GBT5M-NF	CABLE 10GBASE-T 5 METER	\$61	15%	\$52	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
XC-10GCX-15	CABLE;10GBE;CX4;COPPER;15 METER	\$650	26%	\$481	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-10GCX-15-NF	CABLE;10GBE;CX4;COPPER;15 METER	\$527	15%	\$448	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
XC-10GCX-5	SPARE; CABLE; 10GBE;CX4;COPPER;5 METER	\$325	26%	\$241	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-10GCX-5-NF	SPARE; CABLE; 10GBE;CX4;COPPER;5 METER	\$263	15%	\$224	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
XC-10GOP-15	CABLE;10GBE;LC;OPTICAL;15 METER	\$325	26%	\$241	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-10GOP-15-NF	CABLE;10GBE;LC;OPTICAL;15 METER	\$263	15%	\$224	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
XC-10GOP-30	SPARE,CABLE,10GBE,LC,IO MOD,OPTICAL,30M	\$325	26%	\$241	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-10GOP-30-NF	SPARE,CABLE,10GBE,LC,IO MOD,OPTICAL,30M	\$263	15%	\$224	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
XC-10GSFP10	CABLE;10GBE;SFP+;COPPER;10 METER	\$400	26%	\$296	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-10GSFP10-NF	CABLE;10GBE;SFP+;COPPER;10 METER	\$324	15%	\$275	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
XC-10GSFP-5	CABLE;10GBE;SFP+;COPPER;5 METER	\$325	26%	\$241	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-10GSFP5M	SPARE,CABLE,10GBE,SFP+,IO MOD,COPPER,5M	\$325	26%	\$241	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-10GSFP5MN	SPARE,CABLE,10GBE,SFP+,IO MOD,COPPER,5M	\$325	26%	\$241	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-10GSFP5M-NF	SPARE,CABLE,10GBE,SFP+,IO MOD,COPPER,5M	\$263	15%	\$224	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
XC-10GSFP-5-NF	CABLE;10GBE;SFP+;COPPER;5 METER	\$263	15%	\$224	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
XC-160SPKIT	SPARE KIT;1XFANTRAY;PWRSUP;500GB HDD;160	\$1,780	15%	\$1,513	\$0	\$0	\$0	\$0	\$0	\$0	PE
XC-2200SPKT	SPARE 1XFAN PWRSUP 2TB SAS HDD DD2200	\$2,325	15%	\$1,976	\$0	\$0	\$0	\$0	\$0	\$0	PE
XC-2500SPKT	SPARE,1XFAN,PWRSUP,3TB SAS HDD,DD2500	\$1,725	26%	\$1,277	\$0	\$0	\$0	\$0	\$0	\$0	PM
XC-4500SPKT	SPARE,1XFAN,POWER SUPPLY,SSD,DD4500	\$1,700	26%	\$1,258	\$0	\$0	\$0	\$0	\$0	\$0	PM
XC-620SPKIT	SPARE KIT;1XFANTRAY;PWRSUP;1TB HDD;620	\$2,170	26%	\$1,606	\$0	\$0	\$0	\$0	\$0	\$0	PM
XC-7200SPKT	SPARE,POWER SUPPLY,FAN,SDD,DD7200	\$1,700	26%	\$1,258	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-880-SHLF	SPARE; SHELF; 24+ IN; OU	\$500	26%	\$370	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-9500SPKT	SPARE POWER SUPPLY FAN SDD DD9500	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-990-SPKT	SPARE KIT;DD990;2X FANS;PWRSUP;500GB HDD	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-BLANK-1U	SPARE;BLANKING PANEL;1U; DDRACK	\$50	26%	\$37	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-BLANK-2U	SPARE;BLANKING PANEL;2U; DDRACK	\$60	26%	\$44	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-BLANK-3U	SPARE;BLANKING PANEL;3U; DDRACK	\$70	26%	\$52	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-CBLJUMP-1	CABLE SINGLE PHASE PDU JUMPER	\$2,050	26%	\$1,517	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-CBLJUMP-1-NF	CABLE SINGLE PHASE PDU JUMPER	\$1,661	15%	\$1,412	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
XC-CBLJUMP-2	CABLE 3PHASE PDU JUMPER	\$2,050	26%	\$1,517	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-CBLJUMP-2-NF	CABLE 3PHASE PDU JUMPER	\$1,661	15%	\$1,412	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
XC-CBLKT-11	CABLE:EXTD RETN,SAS MSHD-MS,KIT,25TO36ES	\$2,050	26%	\$1,517	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-CBLKT-11-NF	CABLE:EXTD RETN,SAS MSHD-MS,KIT,25TO36ES	\$1,661	15%	\$1,412	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
XC-CBLKT-12	CABLE:EXTD RETN,SAS MSHD-MS,KIT,37TO56ES	\$1,500	26%	\$1,110	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-CBLKT-12-NF	CABLE:EXTD RETN,SAS MSHD-MS,KIT,37TO56ES	\$1,215	15%	\$1,033	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
XC-CBLKT-A1	CABLE;SAS CABLE KIT;EXTENDED RETENTION	\$3,300	26%	\$2,442	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-CBLKTA10	CABLE;EXTD RET;MINISAS CABLEKIT;37TO56ES	\$1,500	26%	\$1,110	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-CBLKT-A2	CABLE;SAS CABLE KIT;ARCHIVER;4TO5ES	\$1,000	26%	\$740	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-CBLKT-A3	CABLE;SAS CABLE KIT;EXTD RET;6TO12ES	\$1,300	26%	\$962	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-CBLKT-A4	CABLE;SAS CABLE KIT;EXTD RET;13TO24ES	\$2,200	26%	\$1,628	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-CBLKT-A5	CABLE;EXTD RETN;MINISAS CABLEKIT	\$2,050	26%	\$1,517	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-CBLKT-A6	CABLE;EXTD RETN;MINISAS CABLEKIT;4TO5ES	\$470	26%	\$348	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-CBLKT-A7	CABLE;EXTD RETN;MINISAS CABLEKIT;6TO12ES	\$700	26%	\$518	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-CBLKT-A8	CABLE;EXTD RETN;MINISAS CABLEKIT;13TO24ES	\$1,310	26%	\$969	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-CBLKT-A9	CABLE;EXTD RET;MINISAS CABLEKIT;25TO36ES	\$2,050	26%	\$1,517	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-DS60-CBL160IN	SPARE 160IN CABLE RA CONN	\$57	26%	\$42	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-DS60-CBL160I-NF	SPARE 160IN CABLE RA CONN	\$46	15%	\$39	\$0	\$0	\$0	\$0	\$0	\$0	DD-1

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
XC-DS60-CBL160IN-N	SPARE 160IN CABLE RA CONN	\$57	26%	\$42	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-DS60-CBL66IN	SPARE 66IN CABLE RA CONN	\$31	26%	\$23	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-DS60-CBL66IN-N	SPARE 66IN CABLE RA CONN	\$31	26%	\$23	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-DS60-CBL66IN-NF	SPARE 66IN CABLE RA CONN	\$25	15%	\$21	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
XC-DS60-SAS-3M	3M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$322	26%	\$238	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-DS60-SAS-3M-N	3M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$322	26%	\$238	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-DS60-SAS-3M-NF	3M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$261	15%	\$222	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
XC-DS60-SAS-4M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$608	26%	\$450	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-DS60-SAS-4M-N	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$608	26%	\$450	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-DS60-SAS-4M-NF	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$492	15%	\$418	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
XC-DS60-SAS-5M	5M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$731	26%	\$541	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-DS60-SAS-5M-N	5M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$731	26%	\$541	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-DS60-SAS-5M-NF	5M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$592	15%	\$503	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
XC-DS60-SAS-7M	7M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$841	26%	\$622	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-DS60-SAS-7M-N	7M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$841	26%	\$622	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-DS60-SAS-7M-NF	7M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$681	15%	\$579	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
XC-RKPDP3DU	PDP 3PHASE DELTA N AMER JAPAN DD RACK	\$2,680	26%	\$1,983	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-RKPDP3DU-NF	PDP 3PHASE DELTA N AMER JAPAN DD RACK	\$2,171	15%	\$1,845	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
XC-RKPDP3YU	PDP,3PHASE,WYE,N,AMER&INTL,DD RACK	\$2,680	26%	\$1,983	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-RKPDP3YU-NF	PDP,3PHASE,WYE,N,AMER&INTL,DD RACK	\$2,171	15%	\$1,845	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
XC-SECUR-40	SPARE,SECURE,STABILIZING KIT,40U DDRACK	\$1,000	26%	\$740	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-SECUR-40N	SPARE,SECURE,STABILIZING KIT,40U DDRACK	\$1,000	26%	\$740	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-SECUR-40N-NF	SPARE,SECURE,STABILIZING KIT,40U DDRACK	\$810	15%	\$689	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
XC-SECUREBAR	SECURING BAR KIT	\$1,000	26%	\$740	\$0	\$0	\$0	\$0	\$0	\$0	PH
XC-SECUREBAR-NF	SECURING BAR KIT	\$810	15%	\$689	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-DD-CBLCAT6A1M	CAT6A CBL 1M SPARE	\$29	15%	\$25	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-DD-EOS-CHASS	PACK CHASS REVENUE SPARE	\$2,140	15%	\$1,819	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-DD-EOS-CMA	CMA REVENUE SPARE	\$167	15%	\$142	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-DD-EOS-FAN	FAN REVENUE SPARE	\$493	15%	\$419	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-DD-EOS-PS	PSU REVENUE SPARE	\$546	15%	\$464	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-DD-EOS-RAILKIT	RAILKIT REVENUE SPARE	\$179	15%	\$152	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-DS60-3TBS	SPARE DD HDD 3TB SAS W/DS60 CARR	\$4,700	26%	\$3,478	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-DS60-3TBS-NF	SPARE DD HDD 3TB SAS W/DS60 CARR	\$3,807	15%	\$3,236	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-DS60-4TBS	SPARE DD HDD 4TB SAS W/DS60 CARR	\$5,700	26%	\$4,218	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-DS60-4TBS-NF	SPARE DD HDD 4TB SAS W/DS60 CARR	\$4,617	15%	\$3,924	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-DS60-BEZ-1U	SPARE CMA 1U BEZEL	\$52	26%	\$38	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-DS60-BEZ-1U-NF	SPARE CMA 1U BEZEL	\$42	15%	\$36	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-DS60-BEZ-4U	SPARE DS60 4U BEZEL	\$71	26%	\$53	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-DS60-BEZ-4U-NF	SPARE DS60 4U BEZEL	\$58	15%	\$49	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-DS60-CHAS	SPARE DS60 CHASSIS	\$17,866	26%	\$13,221	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-DS60-CHAS-NF	SPARE DS60 CHASSIS	\$14,471	15%	\$12,300	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-DS60-CMA-1U	SPARE CMA 1U	\$1,931	26%	\$1,429	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-DS60-CMA-1U-NF	SPARE CMA 1U	\$1,564	15%	\$1,329	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-DS60-CMA-1U-RAIL	SPARE CMA 1U RAIL (PAIR)	\$44	26%	\$33	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-DS60-CMA-REAR	SPARE CMA REAR	\$1,795	26%	\$1,328	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-DS60-CMA-REAR-N	SPARE CMA REAR	\$1,454	15%	\$1,236	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-DS60-CTL	SPARE DS60 CONTROLLER	\$4,326	26%	\$3,201	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-DS60-CTL-NF	SPARE DS60 CONTROLLER	\$3,504	15%	\$2,978	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-DS60-FAN	SPARE DS60 FAN	\$231	26%	\$171	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-DS60-FAN-NF	SPARE DS60 FAN	\$187	15%	\$159	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-DS60-PS	SPARE DS60 PSU	\$2,287	26%	\$1,692	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-DS60-PS-NF	SPARE DS60 PSU	\$1,852	15%	\$1,574	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-DS60-RAIL	SPARE RAIL DS60 (PAIR)	\$1,435	26%	\$1,062	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-DS60-RAIL-NF	SPARE RAIL DS60 (PAIR)	\$1,162	15%	\$988	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-ES30-1TB	SPARE;DISK DRIVE;1TB W/ ES30 CARRIER	\$1,700	26%	\$1,258	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-ES30-2TB	SPARE;DISK DRIVE;2TB W/ ES30 CARRIER	\$2,600	26%	\$1,924	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-ES30-2TBS	SPARE,DD,HDD,2TB SAS,W/ES30 CARRIER	\$2,600	26%	\$1,924	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-ES30-3TB	SPARE;DISK DRIVE;3TB SATA;ES30 CARRIER	\$3,500	26%	\$2,590	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-ES30-3TB-NF	SPARE;DISK DRIVE;3TB SATA;ES30 CARRIER	\$2,835	15%	\$2,410	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-ES30-3TBS	SPARE,DD,HDD,3TB SAS,W/ES30 CARRIER	\$3,500	26%	\$2,590	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-ES30-3TBS-NF	SPARE,DD,HDD,3TB SAS,W/ES30 CARRIER	\$2,835	15%	\$2,410	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-ES30-4TBS	SPARE DD HDD 4TB SAS W/ES30 CARRIER	\$1,078	26%	\$798	\$0	\$0	\$0	\$0	\$0	\$0	PH

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
X-ES30-4TBS-NF	SPARE DD HDD 4TB SAS W/ES30 CARRIER	\$873	15%	\$742	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-ES30-BEZL	SPARE;BEZEL;ES30	\$100	26%	\$74	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-ES30-BEZL-NF	SPARE;BEZEL;ES30	\$81	15%	\$69	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-ES30-CHAS	SPARE;CHASSIS W/O HDD & 2XLCC;ES30	\$10,100	26%	\$7,474	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-ES30-CHAS-NF	SPARE;CHASSIS W/O HDD & 2XLCC;ES30	\$8,181	15%	\$6,954	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-ES30-CTL	SPARE;SHELF CONTROLLER;LCC;ES30	\$3,000	26%	\$2,220	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-ES30-CTL-NF	SPARE;SHELF CONTROLLER;LCC;ES30	\$2,430	15%	\$2,066	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-ES30-PS	SPARE;POWER SUPPLY AND FAN;ES30	\$2,000	26%	\$1,480	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-ES30-PS-NF	SPARE;POWER SUPPLY AND FAN;ES30	\$1,620	15%	\$1,377	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-ES30-RAIL	SSPARE;UNIV RAILKIT;ES30	\$120	26%	\$89	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-ES30-RAIL-NF	SSPARE;UNIV RAILKIT;ES30	\$97	15%	\$82	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-HA-DS60-SAS-3	CABLE HA INTERCONNECT DS60 3M;SPARE	\$322	26%	\$238	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-HA-DS60-SAS-3-NF	CABLE HA INTERCONNECT DS60 3M;SPARE	\$261	15%	\$222	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-HA-ES30-SAS-2	CABLE HA INTERCONNECT ES30 2M; SPARE	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-HA-ES30-SAS-2-NF	CABLE HA INTERCONNECT ES30 2M; SPARE	\$122	15%	\$104	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 5M;SPARE	\$380	26%	\$281	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-HA-ES30-SAS-5-NF	CABLE HA INTERCONNECT ES30 5M;SPARE	\$308	15%	\$262	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-HA-INTER-1	CABLE HA INTERCONNECT CTRLR 1M;SPARE	\$125	26%	\$93	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-HA-INTER-1-NF	CABLE HA INTERCONNECT CTRLR 1M;SPARE	\$101	15%	\$86	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-HA-INTER-5	CABLE HA INTERCONNECT CTRLR 5M;SPARE	\$125	26%	\$93	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-HA-INTER-5-NF	CABLE HA INTERCONNECT CTRLR 5M;SPARE	\$101	15%	\$86	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-MEM1X4G-2	SPARE DD DIMM 4GB 1XDIMM DD2200	\$1,750	15%	\$1,488	\$0	\$0	\$0	\$0	\$0	\$0	PE
X-MEM1X8G-1	SPARE DIMM 8GB 1XDIMM DD4200 4500 7200	\$3,500	26%	\$2,590	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-MEM1X8G-2	SPARE,DD,DIMM,8GB,1XDIMMS,DD2500	\$3,500	26%	\$2,590	\$0	\$0	\$0	\$0	\$0	\$0	PM
X-NVRAM2GS	SPARE;NVRAM;SP;PCIE;2GB;DD990	\$2,300	26%	\$1,702	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-NVRAM-8G	DD NVRAM IO MOD 8G SPARE	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-NVRAM-8G-NF	DD NVRAM IO MOD 8G SPARE	\$4,860	15%	\$4,131	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-RAIL-XTND	SPARE; RAIL EXTENDER	\$180	26%	\$133	\$0	\$0	\$0	\$0	\$0	\$0	PM
X-RAIL-XTND-NF	SPARE; RAIL EXTENDER	\$146	15%	\$124	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-RKCONSOLE	SPARE;CONSOLE KIT;40U DDRACK	\$1,000	26%	\$740	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-RKCONSOLE-2	SPARE,CONSOLE KIT,40U DDRACK V2	\$1,000	26%	\$740	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-RKFRONTDOOR	SPARE,FRONT DOOR KIT,40U DDRACK	\$1,000	26%	\$740	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-RKFRONTDOOR-3	SPARE,FRONT DOOR KIT,40U DDRACK DE	\$810	15%	\$689	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-RK-PDP-SP	SPARE;PDP;SINGLE PHASE;L6-30;DDRACK	\$450	26%	\$333	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-RK-PDP-SP-NF	SPARE;PDP;SINGLE PHASE;L6-30;DDRACK	\$365	15%	\$310	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-RK-PDU	SPARE;PDU;C13;DDRACK	\$450	26%	\$333	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-RKPDU3D-1	SPARE PDU 3PH DELTA N AMER JAPAN DDRACK	\$2,680	26%	\$1,983	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-RKPDU3D-1-NF	SPARE PDU 3PH DELTA N AMER JAPAN DDRACK	\$2,171	15%	\$1,845	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-RKPDU3Y-1	SPARE PDU 3PH WYE N AMER INTL DDRACK	\$2,680	26%	\$1,983	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-RKPDU3Y-1-NF	SPARE PDU 3PH WYE N AMER INTL DDRACK	\$2,171	15%	\$1,845	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-RK-PDU-NF	SPARE;PDU;C13;DDRACK	\$365	15%	\$310	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-RKPDUSP-1	SPARE PDU SINGLE PHASE DDRACK	\$450	26%	\$333	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-RKPDUSP-1-NF	SPARE PDU SINGLE PHASE DDRACK	\$365	15%	\$310	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-RRDOOR-40	SPARE;REAR DOOR;40U DDRACK	\$1,800	26%	\$1,332	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-RRDOOR-40-NF	SPARE;REAR DOOR;40U DDRACK	\$1,458	15%	\$1,239	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-SAS-0.5M	CABLE; SAS; IB-IB; 0.5 METER	\$220	26%	\$163	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-SAS-2M	CABLE; SAS; IB-IB; 2 METER	\$220	26%	\$163	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-SAS-5M	CABLE; SAS; IB-IB; 5 METER	\$430	26%	\$318	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-SAS-HDIB1	CABLE,DD,SAS,MINISAS HD-IB,1 METER	\$280	26%	\$207	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-SAS-HDIB2	CABLE,DD,SAS,MINISAS HD-IB,2 METER	\$280	26%	\$207	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-SAS-HDIB5	CABLE,DD,SAS,MINISAS HD-IB,5 METER	\$470	26%	\$348	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-SAS-HDMS1	CABLE,DD,SAS,MINISAS HD-MINISAS,1 METER	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-SAS-HDMS1-NF	CABLE,DD,SAS,MINISAS HD-MINISAS,1 METER	\$122	15%	\$104	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-SAS-HDMS2	CABLE,DD,SAS,MINISAS HD-MINISAS,2 METER	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-SAS-HDMS2-NF	CABLE,DD,SAS,MINISAS HD-MINISAS,2 METER	\$122	15%	\$104	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-SAS-HDMS3	CABLE,DD,SAS,MINISAS HD-MINISAS,3 METER	\$200	26%	\$148	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-SAS-HDMS3-NF	CABLE,DD,SAS,MINISAS HD-MINISAS,3 METER	\$162	15%	\$138	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-SAS-HDMS5	CABLE,DD,SAS,MINISAS HD-MINISAS,5 METER	\$380	26%	\$281	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-SAS-HDMS5-NF	CABLE,DD,SAS,MINISAS HD-MINISAS,5 METER	\$308	15%	\$262	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-SAS-M4P	SPARE,DD 6G SAS,EXTD RETN,IO MOD,4PORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-SAS-M4PMC	DD 6GBIT SAS IO MOD 4PORT ER UPG	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-SAS-M4PMC-NF	DD 6GBIT SAS IO MOD 4PORT ER UPG	\$3,645	15%	\$3,098	\$0	\$0	\$0	\$0	\$0	\$0	DD-1

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
X-SAS-MSIB1	CABLE; SAS;MINISAS-IB;1 METER	\$280	26%	\$207	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-SAS-MSIB2	CABLE; SAS;MINISAS-IB;2 METER	\$280	26%	\$207	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-SAS-MSIB3	CABLE;SAS;MINISAS-IB;3 METER	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-SAS-MSIB5	CABLE; SAS;MINISAS-IB;5 METER	\$470	26%	\$348	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-SAS-MSMS1	CABLE;SAS;MINISAS-MINISAS;1 METER	\$120	26%	\$89	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-SAS-MSMS1-NF	CABLE;SAS;MINISAS-MINISAS;1 METER	\$97	15%	\$82	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-SAS-MSMS2	CABLE;SAS;MINISAS-MINISAS;2 METER	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-SAS-MSMS2-NF	CABLE;SAS;MINISAS-MINISAS;2 METER	\$122	15%	\$104	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-SAS-MSMS3	SPARE;CBL;SAS;MINISAS-MINISAS;3 METER	\$200	26%	\$148	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-SAS-MSMS3-NF	SPARE;CBL;SAS;MINISAS-MINISAS;3 METER	\$162	15%	\$138	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-SAS-MSMS4	SPARE;CBL;SAS;MINISAS-MINISAS;4 METER	\$310	26%	\$229	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-SAS-MSMS4-NF	SPARE;CBL;SAS;MINISAS-MINISAS;4 METER	\$251	15%	\$213	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-SAS-MSMS5	CABLE;SAS;MINISAS-MINISAS;5 METER	\$380	26%	\$281	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-SAS-MSMS5-NF	CABLE;SAS;MINISAS-MINISAS;5 METER	\$308	15%	\$262	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-SIDEPNL40	SPARE;SIDE PANEL;40U DDRACK	\$1,800	26%	\$1,332	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-SSD-400GB	SPARE SSD 400G 2.5 SATA 512 DV DD9500	\$1,900	26%	\$1,406	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-SSD-4UB	SPARE DD 200GB SSD DD4200 4500 7200	\$1,200	26%	\$888	\$0	\$0	\$0	\$0	\$0	\$0	PH
X-SSDF-800GBS	FRONT 3,5 SSD REVENUE SPARE	\$3,650	15%	\$3,103	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
X-SSDR-800GBS	REAR 2,5 SSD REVENUE SPARE	\$3,100	15%	\$2,635	\$0	\$0	\$0	\$0	\$0	\$0	DD-1
DLM1010-LIC	DLM1000 WITH 1 FICON VTEOS LICENSE	\$13,200	26%	\$9,768	\$2,376	\$0	\$0	\$0	\$0	\$0	DM
DLM1010-M	DLM1000 WITH 1 MULTI-MODE FICON	\$65,000	26%	\$48,100	\$6,500	\$0	\$0	\$0	\$0	\$0	PM
DLM1010-S	DLM1000 WITH 1 SINGLE MODE FICON	\$65,000	26%	\$48,100	\$6,500	\$0	\$0	\$0	\$0	\$0	PM
DLM1020-LIC	DLM1000 WITH 2 FICON VTEOS LICENSE	\$26,400	26%	\$19,536	\$4,752	\$0	\$0	\$0	\$0	\$0	DM
DLM1020-M	DLM1000 WITH 2 MULTI-MODE FICON	\$120,000	26%	\$88,800	\$12,000	\$0	\$0	\$0	\$0	\$0	PM
DLM1020-S	DLM1000 WITH 2 SINGLE MODE FICON	\$120,000	26%	\$88,800	\$12,000	\$0	\$0	\$0	\$0	\$0	PM
DLM-10GB6740	Dlm Brocade VDX6740 10GigE switch	\$15,995	26%	\$11,836	\$2,399	\$0	\$0	\$0	\$0	\$0	PH
DLM-2000V-DAE	DLM 2TB VIPER DAE	\$22,779	26%	\$16,856	\$2,278	\$0	\$0	\$0	\$0	\$0	PH
DLM-2000V-FD	DLM 2TB VIPER DAE FIELD DEPLOY	\$22,779	26%	\$16,856	\$2,278	\$0	\$0	\$0	\$0	\$0	PH
DLM20-REP2-LU	DLM 4020 REPLICATOR V2 UPGRADE LICENSE	\$7,500	26%	\$5,550	\$1,350	\$0	\$0	\$0	\$0	\$0	DH
DLM2K-GES	DLM2000 - 1 GIGE SWITCHES AT-9924TL	\$7,625	26%	\$5,643	\$1,144	\$0	\$0	\$0	\$0	\$0	PM
DLM3-10GES	DLM 10 GIGE SWITCH	\$39,667	26%	\$29,354	\$5,950	\$0	\$0	\$0	\$0	\$0	PH
DLM3-ACP	DLM GEN 3 - ACCESS CONTROL POINT	\$8,198	26%	\$6,067	\$820	\$0	\$0	\$0	\$0	\$0	PH
DLM3-CAPTBL-CF	DLM3 VNX STORAGE CAPACITY LICENSE	\$806	26%	\$596	\$145	\$0	\$0	\$0	\$0	\$0	DH
DLM3-CS2	DLM GEN3 2ND CONTROL STATION	\$5,000	26%	\$3,700	\$500	\$0	\$0	\$0	\$0	\$0	PH
DLM3-DD-BASE	DLM GEN3 DATA DOMAIN RACK BASE	\$5,000	26%	\$3,700	\$500	\$0	\$0	\$0	\$0	\$0	PH
DLM3-DM	DLM3 STORAGE CONTROLLER	\$17,500	26%	\$12,950	\$1,750	\$0	\$0	\$0	\$0	\$0	PH
DLM3-DME	DLM3 DUAL STORAGE CONTROLLER ENCLOSURE	\$40,000	26%	\$29,600	\$4,000	\$0	\$0	\$0	\$0	\$0	PH
DLM3-DME-U	DLM3 DUAL STORAGE CONTROLLER ENCL UPGRAD	\$54,000	26%	\$39,960	\$4,001	\$0	\$0	\$0	\$0	\$0	PH
DLM3-DMEX	DLM3 EMPTY STORAGE CONTROLLER ENCLOSURE	\$9,402	26%	\$6,957	\$940	\$0	\$0	\$0	\$0	\$0	PH
DLM3-DMEX-U	DLM3 EMPTY SC ENCLOSURE - UPGRADE	\$12,693	26%	\$9,393	\$941	\$0	\$0	\$0	\$0	\$0	PH
DLM3-DM-U	DLM3 STORAGE CONTROLLER UPGRADE	\$23,625	26%	\$17,483	\$1,751	\$0	\$0	\$0	\$0	\$0	PH
DLM3-GES	DLM GEN 3 - 1 GIGE SWITCHES AT-9924TL	\$7,625	26%	\$5,643	\$1,144	\$0	\$0	\$0	\$0	\$0	PH
DLM3-RACK-SL	DLM GEN3 SKINLESS 40U TITAN RACK	\$8,465	26%	\$6,264	\$0	\$0	\$0	\$0	\$0	\$0	PH
DLM3-REPL-CF	DLM3 VNX REPLICATOR LICENSE	\$72,881	26%	\$53,932	\$13,119	\$0	\$0	\$0	\$0	\$0	DH
DLM3-SPE	DLM GEN3 SPE	\$85,347	26%	\$63,157	\$8,535	\$0	\$0	\$0	\$0	\$0	PH
DLM3-SPS	DLM GEN3 STANDBY POWER SUPPLY	\$1,500	26%	\$1,110	\$0	\$0	\$0	\$0	\$0	\$0	PH
DLM3-STR-BASE	DLM GEN3 STORAGE RACK BASE	\$2,600	26%	\$1,924	\$0	\$0	\$0	\$0	\$0	\$0	PH
DLM3-VAULTDAE	DLM GEN3 DISK ARRAY ENCLOSURE	\$16,649	26%	\$12,320	\$1,665	\$0	\$0	\$0	\$0	\$0	PH
DLM3-VNX-BASE	DLM GEN3 VNX RACK BASE	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	\$0	PH
DLM3-VNX-L-CF	DLM3 VNX USAGE LICENSE	\$72,692	26%	\$53,792	\$13,085	\$0	\$0	\$0	\$0	\$0	DH
DLM3-VNX-UPG	DLM3 EXP VNX UPGRADE RACK BASE	\$6,075	26%	\$4,496	\$0	\$0	\$0	\$0	\$0	\$0	PH
DLM3-VTECBASE	DLM GEN3 VTEC RACK BASE	\$4,000	26%	\$2,960	\$0	\$0	\$0	\$0	\$0	\$0	PH
DLM3-VTEFMM	DLM GEN3 - FICON MULTI-MODE VTE	\$120,000	26%	\$88,800	\$12,000	\$0	\$0	\$0	\$0	\$0	PH
DLM3-VTEFMMFD	DLM GEN 3 - FICON MULTI-MODE VTE UPGRADE	\$162,000	26%	\$119,880	\$12,004	\$0	\$0	\$0	\$0	\$0	PH
DLM3-VTEFSM	DLM GEN3 - FICON SINGLE-MODE VTE	\$120,000	26%	\$88,800	\$12,000	\$0	\$0	\$0	\$0	\$0	PH
DLM3-VTEFSMFD	DLM GEN3 - FICON SINGLE-MODE VTE UPGRADE	\$162,000	26%	\$119,880	\$12,004	\$0	\$0	\$0	\$0	\$0	PH
DLM3-VTEOS	DLM GEN3 OPERATING SYSTEM LICENSE	\$97,500	26%	\$72,150	\$17,550	\$0	\$0	\$0	\$0	\$0	DH
DLM3-WORM	DLM3 VNX FLR LICENSE	\$4,972	26%	\$3,679	\$895	\$0	\$0	\$0	\$0	\$0	DH
DLM42100DFM12	DLM2100 DD Ficon MM 1 Channel IVB	\$52,500	26%	\$38,850	\$5,250	\$0	\$0	\$0	\$0	\$0	PM
DLM42100DFMM2	DLM2100 DD Ficon MM 2 Channel IVB	\$97,500	26%	\$72,150	\$9,750	\$0	\$0	\$0	\$0	\$0	PM

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
DLM42100DFS12	Dlm2100 DD Ficon SM 1 Channel IVB	\$52,500	26%	\$38,850	\$5,250	\$0	\$0	\$0	\$0	\$0	PM
DLM42100DFSM2	Dlm2100 DD Ficon SM 2 Channel IVB	\$97,500	26%	\$72,150	\$9,750	\$0	\$0	\$0	\$0	\$0	PM
DLM4-2100VBAS	DLM2100V RACK BASE	\$5,000	26%	\$3,700	\$500	\$0	\$0	\$0	\$0	\$0	PM
DLM42100VFSM2	Dlm2100V FICON Multi-Mode VTE IVB	\$97,500	26%	\$72,150	\$9,750	\$0	\$0	\$0	\$0	\$0	PM
DLM42100VFMU2	Dlm2100V FICON Multi-Mode VTE Upg IVB	\$129,000	26%	\$95,460	\$12,900	\$0	\$0	\$0	\$0	\$0	PM
DLM42100VFSM2	Dlm2100V FICON Single-Mode VTE IVB	\$97,500	26%	\$72,150	\$9,750	\$0	\$0	\$0	\$0	\$0	PM
DLM42100VFSU2	Dlm2100V FICON Single-Mode VTE Upg IVB	\$129,000	26%	\$95,460	\$12,900	\$0	\$0	\$0	\$0	\$0	PM
DLM42KVTEOS1-CF	DLM2100 - VTE DD OS LICENSE 1 CHANNEL	\$13,200	26%	\$9,768	\$2,376	\$0	\$0	\$0	\$0	\$0	DM
DLM42KVTEOS2-CF	DLM2100 - VTE DD OS LICENSE 2 CHANNEL	\$26,400	26%	\$19,536	\$4,752	\$0	\$0	\$0	\$0	\$0	DM
DLM4-2KVTEOS-CF	DLM2100 - VTE OPERATING SYSTEM LICENSE	\$47,500	26%	\$35,150	\$8,550	\$0	\$0	\$0	\$0	\$0	DM
DLM4-2KVTEOSU-CF	DLM2100 - VTE OS LICENSE UPGRADE	\$47,500	26%	\$35,150	\$8,550	\$0	\$0	\$0	\$0	\$0	DM
DLM4-5300-CS2	DLM2100 VNX5300 2ND CONTROL STATION	\$4,700	26%	\$3,478	\$470	\$0	\$0	\$0	\$0	\$0	PM
DLM4-5300-DPE	DLM2100 VNX5300 DPE W/ VAULT + 2ND SPS	\$27,818	26%	\$20,585	\$2,782	\$0	\$0	\$0	\$0	\$0	PM
DLM4-6510-KIT	Dlm8100 S-6510-B Rack Mount Kit	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	\$0	PM
DLM4-6510R-8G	Dlm8100 FC Switch DS-6510R-B 24P/48P 8GB	\$19,300	26%	\$14,282	\$1,930	\$0	\$0	\$0	\$0	\$0	PM
DLM4-7500BASE	Dlm4 VNX7500 rack base	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	\$0	PH
DLM4-7500-CS2	Dlm8100 VNX7500 2nd Control Station	\$5,000	26%	\$3,700	\$500	\$0	\$0	\$0	\$0	\$0	PH
DLM4-7500-VLT	Dlm8100 VNX7500 Vault DAE	\$16,649	26%	\$12,320	\$1,665	\$0	\$0	\$0	\$0	\$0	PH
DLM4-8100FMM2	Dlm8100 FICON Multi-Mode VTE IVB	\$97,500	26%	\$72,150	\$9,750	\$0	\$0	\$0	\$0	\$0	PM
DLM48100FMMU2	Dlm8100 FICON Multi-Mode VTE Upg IVB	\$131,625	26%	\$97,403	\$13,163	\$0	\$0	\$0	\$0	\$0	PM
DLM4-8100FSM2	Dlm8100 FICON Single-Mode VTE IVB	\$97,500	26%	\$72,150	\$9,750	\$0	\$0	\$0	\$0	\$0	PM
DLM48100FSMU2	Dlm8100 FICON Single-Mode VTE Upg IVB	\$131,625	26%	\$97,403	\$13,163	\$0	\$0	\$0	\$0	\$0	PM
DLM4-8G12PU	Dlm8100 DS-6510B 8G 12Port Upgrade Kit	\$8,300	26%	\$6,142	\$830	\$0	\$0	\$0	\$0	\$0	PM
DLM4-8KVTEOS-CF	DLM8100 - VTE OPERATING SYSTEM LICENSE	\$98,000	26%	\$72,520	\$17,640	\$0	\$0	\$0	\$0	\$0	DH
DLM4-8KVTEOSU-CF	DLM8100 - VTE OS LICENSE UPGRADE	\$98,000	26%	\$72,520	\$17,640	\$0	\$0	\$0	\$0	\$0	DH
DLM4-8KXVTEOS-CF	DLM8100 VMAX - VTE OS LICENSE =ID	\$195,000	26%	\$144,300	\$35,100	\$0	\$0	\$0	\$0	\$0	DM
DLM48KXVTEOSU-CF	DLM8100 VMAX - VTE OS LICENSE UPGRADE=ID	\$195,000	26%	\$144,300	\$35,100	\$0	\$0	\$0	\$0	\$0	DM
DLM4-DD890BAS	Dlm4 DD rack base for DD890	\$5,000	26%	\$3,700	\$500	\$0	\$0	\$0	\$0	\$0	PH
DLM4-DD990BAS	Dlm4 DD rack base for DD990	\$5,000	26%	\$3,700	\$500	\$0	\$0	\$0	\$0	\$0	PH
DLM4-DD-BASE2	Dlm4 Generic DD base kit2	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PM
DLM4-DDSTRBAS	Dlm4 DD Rack Base for Expansion Storage	\$5,000	26%	\$3,700	\$500	\$0	\$0	\$0	\$0	\$0	PH
DLM4-VG8-BASE	Dlm4 VG8 rack base	\$5,200	26%	\$3,848	\$0	\$0	\$0	\$0	\$0	\$0	PM
DLM4-VNXBRACK	Dlm VNX2 40U rack with front panel	\$2,484	26%	\$1,838	\$0	\$0	\$0	\$0	\$0	\$0	PM
DLM4-VNX-UPG	Dlm4 Exp VNX upgrade rack base	\$6,075	26%	\$4,496	\$0	\$0	\$0	\$0	\$0	\$0	PH
DLM4-VTECBASE	Dlm8100 VTEC rack base	\$6,800	26%	\$5,032	\$0	\$0	\$0	\$0	\$0	\$0	PH
DLM4VTECBASE2	Dlm8100 VTEC rack base #2	\$6,800	26%	\$5,032	\$0	\$0	\$0	\$0	\$0	\$0	PH
DLM-5400-REPL-CF	DLM VNX5400 REPLICATOR LICENSE =MA	\$15,313	26%	\$11,332	\$2,756	\$0	\$0	\$0	\$0	\$0	DM
DLM-5400-REPU-CF	DLM VNX5400 REPLICATOR UPG LICENSE =MA	\$15,313	26%	\$11,332	\$2,756	\$0	\$0	\$0	\$0	\$0	DM
DLM-7600-REPL-CF	DLM VNX7600 REPLICATOR LICENSE =MA	\$67,051	26%	\$49,618	\$12,069	\$0	\$0	\$0	\$0	\$0	DM
DLM-7600REPU-CF	DLM VNX7600 REPLICATOR UPG LICENSE =MA	\$67,051	26%	\$49,618	\$12,069	\$0	\$0	\$0	\$0	\$0	DM
DLM8K-10GES	DLM8000 10GIGE SWITCH	\$48,800	26%	\$36,112	\$7,320	\$0	\$0	\$0	\$0	\$0	PH
DLM8K-5100KIT	Dlm8000 DS-5100B install kit	\$290	26%	\$215	\$0	\$0	\$0	\$0	\$0	\$0	PM
DLM8K-8G8PU	Dlm8000 DS-5100B 8G 8Port Upgrade Kit	\$5,390	26%	\$3,989	\$809	\$0	\$0	\$0	\$0	\$0	PM
DLM8K-ACP	DLM GEN 3 - ACCESS CONTROL POINT	\$8,198	26%	\$6,067	\$820	\$0	\$0	\$0	\$0	\$0	PH
DLM8K-CSB	Dlm8000 Control Station	\$6,350	26%	\$4,699	\$635	\$0	\$0	\$0	\$0	\$0	PM
DLM8K-CSB2	Dlm8000 2nd Control Station	\$6,350	26%	\$4,699	\$635	\$0	\$0	\$0	\$0	\$0	PM
DLM8K-DME0	Dlm8000 Dual Storage Controller Enc	\$111,450	26%	\$82,473	\$11,145	\$0	\$0	\$0	\$0	\$0	PM
DLM8K-DS5100B	Dlm8000 FC Switch DS-5100B	\$18,900	26%	\$13,986	\$2,835	\$0	\$0	\$0	\$0	\$0	PM
DLM8K-GES	DLM8000 - 1 GIGE SWITCHES AT-9924TL	\$7,625	26%	\$5,643	\$1,144	\$0	\$0	\$0	\$0	\$0	PH
DLM8K-RACK	DLM8000 40U TITAN RACK SKINS/DOORS/BLUE	\$12,000	26%	\$8,880	\$0	\$0	\$0	\$0	\$0	\$0	PH
DLM8K-UNIFVG8-CF	DLM8000 UNISPHERE SOFTWARE LICENSE	\$20,000	26%	\$14,800	\$3,600	\$0	\$0	\$0	\$0	\$0	DM
DLM8K-VG8ADVL-CF	DLM8000 VG8 ADVANCED PROTOCOL LICENSE	\$30,000	26%	\$22,200	\$5,400	\$0	\$0	\$0	\$0	\$0	DM
DLM8K-VG8-DM	Dlm8000 VG8 Storage Controller	\$73,325	26%	\$54,261	\$7,333	\$0	\$0	\$0	\$0	\$0	PM
DLM8K-VG8DMEX	Dlm8000 VG8 Empty Storage Controller Enc	\$35,000	26%	\$25,900	\$3,500	\$0	\$0	\$0	\$0	\$0	PM
DLM8KVG8DMEXU	Dlm8000 VG8 Empty SC Enclosure - Upg	\$47,250	26%	\$34,965	\$3,501	\$0	\$0	\$0	\$0	\$0	PM
DLM8K-VG8DM-U	Dlm8000 VG8 Storage Controller Upgrade	\$98,990	26%	\$73,253	\$7,335	\$0	\$0	\$0	\$0	\$0	PM
DLM8K-VG8RACK	Dlm8000 VG8 RACK	\$5,200	26%	\$3,848	\$0	\$0	\$0	\$0	\$0	\$0	PM
DLM8K-VTECBAS	DLM8000 VTEC RACK BASE	\$6,800	26%	\$5,032	\$0	\$0	\$0	\$0	\$0	\$0	PH
DLM8K-VTEFMM	DLM8000 - FICON MULTI-MODE VTE	\$120,000	26%	\$88,800	\$12,000	\$0	\$0	\$0	\$0	\$0	PH
DLM8K-VTEFMMU	DLM8000 - FICON MULTI-MODE VTE UPGRADE	\$162,000	26%	\$119,880	\$12,004	\$0	\$0	\$0	\$0	\$0	PH

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
DLM8K-VTEFSM	DLM8000 - FICON SINGLE-MODE VTE	\$120,000	26%	\$88,800	\$12,000	\$0	\$0	\$0	\$0	PH
DLM8K-VTEFSMU	DLM8000 - FICON SINGLE-MODE VTE UPGRADE	\$162,000	26%	\$119,880	\$12,004	\$0	\$0	\$0	\$0	PH
DLM8K-VTEOS	DLM GEN3 - VTE OPERATING SYSTEM LICENSE	\$97,500	26%	\$72,150	\$17,550	\$0	\$0	\$0	\$0	DH
DLM-8P10G6740	Dlm Brocade VDX6740 8-port 10G upg =MA	\$4,400	26%	\$3,256	\$792	\$0	\$0	\$0	\$0	DH
DLM-FSTVP5400-CF	DLM FAST VP FOR VNX5400 LICENSE =MA	\$8,543	26%	\$6,322	\$1,538	\$0	\$0	\$0	\$0	DM
DLM-FSTVP7600-CF	DLM FAST VP FOR VNX7600 LICENSE =MA	\$21,358	26%	\$15,805	\$3,844	\$0	\$0	\$0	\$0	DM
DLM-SFPP	DLM OPTICAL SFP+	\$950	26%	\$703	\$95	\$0	\$0	\$0	\$0	PH
DLM-V54CAPTBL-CF	DLM VNX5400 STORAGE CAP LICENSE=CB	\$400	26%	\$296	\$72	\$0	\$0	\$0	\$0	DM
DLM-V54CAPTBU-CF	DLM VNX5400 STORAGE CAP UPG LICENSE=CB	\$400	26%	\$296	\$72	\$0	\$0	\$0	\$0	DM
DLM-V54STR-BA	Dlm2100 VNX5400 Storage rack base	\$2,600	26%	\$1,924	\$260	\$0	\$0	\$0	\$0	PM
DLM-V76CAPTBL-CF	DLM VNX7600 STORAGE CAP LICENSE=CB	\$400	26%	\$296	\$72	\$0	\$0	\$0	\$0	DM
DLM-V76CAPTBU-CF	DLM VNX7600 STORAGE CAP UPG LICENSE=CB	\$400	26%	\$296	\$72	\$0	\$0	\$0	\$0	DM
DLM-V76STR-BA	Dlm VNX7600 Storage Rack Base	\$2,600	26%	\$1,924	\$0	\$0	\$0	\$0	\$0	PM
DLM-VNX2-10PK	Dlm VNX2 2TB Viper Drive 10-pack	\$8,950	26%	\$6,623	\$1,074	\$0	\$0	\$0	\$0	PM
DLM-VNX210PKU	Dlm VNX2 2TB Viper Drive 10-pack Upg	\$12,150	26%	\$8,991	\$1,080	\$0	\$0	\$0	\$0	PM
DLM-VNX2-2TB	Dlm VNX2 2TB Viper Drive Hot Spare	\$895	26%	\$662	\$107	\$0	\$0	\$0	\$0	PM
DLM-VNX2-2TBU	Dlm VNX2 2TB Viper Drive Hot Spare Upg	\$1,215	26%	\$899	\$108	\$0	\$0	\$0	\$0	PM
DLM-VNX2-BASE	Dlm Generic VNX2 Controller Rack Base	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PM
DLM-VNX2STRBA	Dlm Generic VNX2 Storage rack base	\$2,600	26%	\$1,924	\$0	\$0	\$0	\$0	\$0	PM
DLM-VNX3TBDAE	Dlm VNX 15x3.5" 3TB SAS DAE	\$21,713	26%	\$16,068	\$2,606	\$0	\$0	\$0	\$0	PM
DLMVNX3TBDAEF	Dlm VNX 15x3.5" 3TB SAS DAE field	\$21,713	26%	\$16,068	\$2,606	\$0	\$0	\$0	\$0	PM
DLM-VNX4TBDAE	Dlm VNX 15x3.5" 4TB SAS DAE	\$23,963	26%	\$17,733	\$2,876	\$0	\$0	\$0	\$0	PM
DLMVNX4TBDAEF	Dlm VNX 15x3.5" 4TB SAS DAE field	\$23,963	26%	\$17,733	\$2,876	\$0	\$0	\$0	\$0	PM
DLM-VNX5400BA	Dlm2100 VNX5400 VTEC Base	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PM
DLM-VNX5400L-CF	DLM VNX5400 USAGE LICENSE =MA	\$10,744	26%	\$7,951	\$1,934	\$0	\$0	\$0	\$0	DM
DLM-VNX54-DAE	Dlm VNX5400 15x3.5" 2TB SAS DAE	\$3,488	26%	\$2,581	\$349	\$0	\$0	\$0	\$0	PM
DLM-VNX54DAEF	Dlm VNX5400 15x3.5" 2TB SAS DAE Field	\$3,488	26%	\$2,581	\$349	\$0	\$0	\$0	\$0	PM
DLMVNX54DAEHS	Dlm VNX5400 15x3.5" 2TB Hot Spare DAE	\$7,963	26%	\$5,893	\$796	\$0	\$0	\$0	\$0	PM
DLM-VNX54DMEX	Dlm VNX5400 Empty DM Enclosure	\$7,992	26%	\$5,914	\$799	\$0	\$0	\$0	\$0	PM
DLMVNX54DMEXU	Dlm VNX5400 Empty DM Enclosure - upgrade	\$10,789	26%	\$7,984	\$1,079	\$0	\$0	\$0	\$0	PM
DLM-VNX54DPEM	Dlm VNX5400 DPE w/ Vault - modular	\$16,121	26%	\$11,930	\$1,612	\$0	\$0	\$0	\$0	PM
DLM-VNX7600BA	Dlm VNX7600 Rack Base	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PM
DLM-VNX7600BU	Dlm Expansion VNX7600 Rack Base	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PM
DLM-VNX7600L-CF	DLM VNX7600 USAGE LICENSE =MA	\$89,567	26%	\$66,280	\$16,122	\$0	\$0	\$0	\$0	DM
DLM-VNX7600LU-CF	DLM VNX7600 USAGE UPG LICENSE =MA	\$89,567	26%	\$66,280	\$16,122	\$0	\$0	\$0	\$0	DM
DLM-VNX76-DAE	Dlm VNX7600 15x3.5" 2TB SAS DAE	\$16,913	26%	\$12,516	\$1,691	\$0	\$0	\$0	\$0	PM
DLM-VNX76DAEF	Dlm VNX7600 15x3.5" 2TB SAS DAE Field	\$16,913	26%	\$12,516	\$1,691	\$0	\$0	\$0	\$0	PM
DLMVNX76DAEHS	Dlm VNX7600 15x3.5" 2TB Hot Spare DAE	\$8,858	26%	\$6,555	\$886	\$0	\$0	\$0	\$0	PM
DLM-VNX76DME	Dlm VNX7600 DME: 2 DM+FC SLICs+cbls	\$21,776	26%	\$16,114	\$2,178	\$0	\$0	\$0	\$0	PM
DLMVNX76DMEX	Dlm VNX7600 Empty DM Enclosure	\$7,992	26%	\$5,914	\$799	\$0	\$0	\$0	\$0	PM
DLMVNX76DMEXU	Dlm VNX7600 Empty DM Enclosure Upg	\$10,789	26%	\$7,984	\$799	\$0	\$0	\$0	\$0	PM
DLM-VNXB1UFIL	Dlm 1U Solid Filler for VNX 40U rack	\$34	26%	\$25	\$0	\$0	\$0	\$0	\$0	PM
DLM-VNXB2UFIL	Dlm 2U Solid Filler for VNX 40U rack	\$38	26%	\$28	\$0	\$0	\$0	\$0	\$0	PM
DLM-VNXB3UFIL	Dlm 3U Solid Filler for VNX 40U rack	\$43	26%	\$32	\$0	\$0	\$0	\$0	\$0	PM
DLM-VNXB54DM	Dlm VNX5400 DM + SLICs + cables	\$7,741	26%	\$5,728	\$774	\$0	\$0	\$0	\$0	PM
DLM-VNXB54DME	Dlm VNX5400 DME: 2 DM+SLICs+cbls	\$13,653	26%	\$10,103	\$1,365	\$0	\$0	\$0	\$0	PM
DLMVNXB54DMEM	Dlm VNX5400 DME: 2 DM - Modular	\$13,653	26%	\$10,103	\$1,365	\$0	\$0	\$0	\$0	PM
DLM-VNXB54DMU	Dlm VNX5400 DM + SLICs + cables upgrade	\$8,381	26%	\$6,202	\$838	\$0	\$0	\$0	\$0	PM
DLM-VNXB54DPE	Dlm VNX5400 DPE w/Vault	\$16,675	26%	\$12,340	\$1,668	\$0	\$0	\$0	\$0	PM
DLM-VNXB76DM	Dlm VNX7600 Storage Controller	\$36,441	26%	\$26,966	\$3,644	\$0	\$0	\$0	\$0	PM
DLM-VNXB76DMU	Dlm VNX7600 Storage Controller Upg	\$46,862	26%	\$34,678	\$3,472	\$0	\$0	\$0	\$0	PM
DLM-VNXB76DPE	Dlm VNX7600 DPE 25X2.5" Vault	\$68,316	26%	\$50,554	\$8,198	\$0	\$0	\$0	\$0	PM
DLM-VNXBCS2	Dlm VNX2 2nd Control Station	\$1,935	26%	\$1,432	\$194	\$0	\$0	\$0	\$0	PM
DLM-VNXBCS2-M	Dlm VNX2 2nd Control Station - Modular	\$1,935	26%	\$1,432	\$194	\$0	\$0	\$0	\$0	PM
DCA1-10GBEXT	GP DCA EXP CBL KIT FOR DATADOMAIN OR EXT	\$1,700	38%	\$1,054	\$0	\$0	\$0	\$0	\$0	B
DCA2-DIA02MA	GP DIA 256GBMEM MOD 300GB HD UPG FCT (EMC OEM Products)	\$125,000	15%	\$106,250	\$6,250	\$0	\$0	\$0	\$0	E
DCA2-DIA02MU	GP DIA 256GBMEM MOD 300GB HD UPG FLD (EMC OEM Products)	\$125,000	15%	\$106,250	\$6,250	\$0	\$0	\$0	\$0	E
INV-BSV-BASE	INV-BSV BASE LICENSE FOR CISCO PROMOTION	\$5,000	26%	\$3,700	\$1,150	\$0	\$0	\$0	\$0	D2
INV-BSVT11LIC	INV-BSV 1TB(1001-1500 TB)	\$2,350	26%	\$1,739	\$541	\$0	\$0	\$0	\$0	D2
INV-CL-T11LIC	INV-CL 1TB(1001-1500 TB)	\$990	26%	\$733	\$228	\$0	\$0	\$0	\$0	D2

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
INV-CTL	INV CONTROLLER	\$20,000	38%	\$12,400	\$2,500	\$2,200	\$0	\$533	\$0	B
INV-CTL2-FD	Two Invista SR-1550 Controllers	\$30,000	38%	\$18,600	\$3,750	\$3,300	\$0	\$800	\$0	B
INV-CTL-FD	INV CONTROLLER FLD MNT	\$20,000	38%	\$12,400	\$2,500	\$2,200	\$0	\$533	\$0	B
INV-RTR	INV INTERNAL IP ROUTER	\$8,000	38%	\$4,960	\$1,000	\$880	\$0	\$213	\$0	B
INV-RTR2-FD	CISCO ROUTER	\$10,000	38%	\$6,200	\$1,250	\$1,100	\$0	\$267	\$0	B
INV-STG	INV METADATA STORAGE	\$7,000	38%	\$4,340	\$875	\$770	\$0	\$187	\$0	B
INV-STG-FD	INV METADATA STG FLD MNT	\$7,000	38%	\$4,340	\$875	\$770	\$0	\$187	\$0	B
INV-T1B1LIC	INV BASE LIC 1 T-1 DPC	\$120,000	26%	\$88,800	\$27,600	\$0	\$0	\$0	\$0	D2
INV-T1B2LIC	INV BASE LIC 2 T-1 DPC	\$240,000	26%	\$177,600	\$55,200	\$0	\$0	\$0	\$0	D2
INV-T1C1LIC	INV CLONE LIC 1 T-1 DPC	\$40,000	26%	\$29,600	\$9,200	\$0	\$0	\$0	\$0	D2
INV-T1C2LIC	INV CLONE LIC 2 T-1 DPC	\$80,000	26%	\$59,200	\$18,400	\$0	\$0	\$0	\$0	D2
INV-T1C4LIC	INV CLONE LIC 4 T-1 DPC	\$160,000	26%	\$118,400	\$36,800	\$0	\$0	\$0	\$0	D2
PPMEINV-B1B2U	PPME-INVISTA UPGRADE 1 TO 2 DPC LIC	\$18,000	26%	\$13,320	\$4,140	\$0	\$0	\$0	\$0	D2
PPMEINV-B2B4U	PPME-INVISTA UPGRADE 2 TO 4 DPC LIC	\$36,000	26%	\$26,640	\$8,280	\$0	\$0	\$0	\$0	D2
200-0245-CF	ENTERPRISE-SMARTPOOLS (TIER 1)=ID	\$3,465	24%	\$2,633	\$624	\$554	\$0	\$0	\$0	IS
200-0247-CF	ENTERPRISE-SNAPSHOTIQ (TIER 1)=ID	\$2,065	24%	\$1,569	\$372	\$330	\$0	\$0	\$0	IS
200-0248-CF	ENTERPRISE-SMARTCONNECT TIER 1=ID	\$3,465	24%	\$2,633	\$624	\$554	\$0	\$0	\$0	IS
200-0249-CF	ENTERPRISE-SYNClQ (TIER 1)=ID	\$3,465	24%	\$2,633	\$624	\$554	\$0	\$0	\$0	IS
200-0251-CF	ENTERPRISE-SMARTQUOTAS (TIER 1)=ID	\$1,365	24%	\$1,037	\$246	\$218	\$0	\$0	\$0	IS
200-0252-CF	Enterprise-SmartPools (Tier 2)=ID	\$4,655	24%	\$3,538	\$838	\$745	\$0	\$0	\$0	IS
200-0254-CF	Enterprise-SnapshotIQ (Tier 2)=ID	\$2,765	24%	\$2,101	\$498	\$442	\$0	\$0	\$0	IS
200-0255-CF	ENTERPRISE-SMARTCONNECT (TIER 2)=ID	\$4,655	24%	\$3,538	\$838	\$745	\$0	\$0	\$0	IS
200-0256-CF	ENTERPRISE-SYNClQ (TIER 2)=ID	\$4,655	24%	\$3,538	\$838	\$745	\$0	\$0	\$0	IS
200-0258-CF	Enterprise-SmartQuotas (Tier 2)=ID	\$1,855	24%	\$1,410	\$334	\$297	\$0	\$0	\$0	IS
200-0259-CF	ENTERPRISE-SMARTPOOLS (TIER 3)=ID	\$6,615	24%	\$5,027	\$1,191	\$1,058	\$0	\$0	\$0	IS
200-0261-CF	ENTERPRISE-SNAPSHOTIQ (TIER 3)=ID	\$3,885	24%	\$2,953	\$699	\$622	\$0	\$0	\$0	IS
200-0262-CF	ENTERPRISE-SMARTCONNECT TIER 3=ID	\$6,615	24%	\$5,027	\$1,191	\$1,058	\$0	\$0	\$0	IS
200-0263-CF	ENTERPRISE-SYNClQ (TIER 3)=ID	\$6,615	24%	\$5,027	\$1,191	\$1,058	\$0	\$0	\$0	IS
200-0265-CF	ENTERPRISE-SMARTQUOTAS (TIER 3)=ID	\$2,695	24%	\$2,048	\$485	\$431	\$0	\$0	\$0	IS
200-0289-CF	ENTERPRISE-VCENTER (TIER 1)=ID	\$1,365	24%	\$1,037	\$246	\$218	\$0	\$0	\$0	IS
200-0290-CF	ENTERPRISE-VCENTER (TIER 2)=ID	\$1,855	24%	\$1,410	\$334	\$297	\$0	\$0	\$0	IS
200-0291-CF	ENTERPRISE-VCENTER (TIER 3)=ID	\$2,695	24%	\$2,048	\$485	\$431	\$0	\$0	\$0	IS
200-0349-CF	Enterprise-SmartQuotas Tier 4=ID	\$3,480	24%	\$2,645	\$626	\$557	\$0	\$0	\$0	IS
200-0350-CF	Enterprise-Vcenter (Tier 4)=ID	\$3,480	24%	\$2,645	\$626	\$557	\$0	\$0	\$0	IS
200-0351-CF	Enterprise-Smartlock (Tier 4)=ID	\$3,480	24%	\$2,645	\$626	\$557	\$0	\$0	\$0	IS
200-0352-CF	Enterprise-SnapshotIQ (Tier 4)=ID	\$5,016	24%	\$3,812	\$903	\$803	\$0	\$0	\$0	IS
200-0353-CF	Enterprise-SmartConn Adv (Tier 4)=ID	\$8,541	24%	\$6,491	\$1,537	\$1,367	\$0	\$0	\$0	IS
200-0354-CF	Enterprise-SmartPools (Tier 4)=ID	\$8,541	24%	\$6,491	\$1,537	\$1,367	\$0	\$0	\$0	IS
200-0355-CF	Enterprise-SynclQ (Tier 4)=ID	\$8,541	24%	\$6,491	\$1,537	\$1,367	\$0	\$0	\$0	IS
200-0357-CF	Enterprise-SmartDedupe (Tier 1)=ID	\$3,465	24%	\$2,633	\$624	\$554	\$0	\$0	\$0	IS
200-0358-CF	Enterprise-SmartDedupe (Tier 2)=ID	\$4,655	24%	\$3,538	\$838	\$745	\$0	\$0	\$0	IS
200-0359-CF	Enterprise-SmartDedupe (Tier 3)=ID	\$8,678	24%	\$6,595	\$1,562	\$1,388	\$0	\$0	\$0	IS
200-0360-CF	Enterprise-SmartDedupe (Tier 4)=ID	\$12,317	24%	\$9,361	\$2,217	\$1,971	\$0	\$0	\$0	IS
200-0368-CF	Enterprise-SmartConn Adv (Tier 5)=ID	\$12,456	24%	\$9,467	\$2,242	\$1,993	\$0	\$0	\$0	IS
200-0369-CF	Enterprise-SmartConn Adv (Tier 7)=ID	\$20,600	24%	\$15,656	\$3,708	\$3,296	\$0	\$0	\$0	IS
200-0370-CF	Enterprise-Smartlock (Tier 5)=ID	\$5,075	24%	\$3,857	\$914	\$812	\$0	\$0	\$0	IS
200-0371-CF	Enterprise-Smartlock (Tier 7)=ID	\$8,394	24%	\$6,379	\$1,511	\$1,343	\$0	\$0	\$0	IS
200-0372-CF	Enterprise-SmartPools (Tier 5)=ID	\$12,456	24%	\$9,467	\$2,242	\$1,993	\$0	\$0	\$0	IS
200-0373-CF	Enterprise-SmartPools (Tier 7)=ID	\$20,600	24%	\$15,656	\$3,708	\$3,296	\$0	\$0	\$0	IS
200-0374-CF	Enterprise-SmartQuotas (Tier 5)=ID	\$5,075	24%	\$3,857	\$914	\$812	\$0	\$0	\$0	IS
200-0375-CF	Enterprise-SmartQuotas (Tier 7)=ID	\$8,394	24%	\$6,379	\$1,511	\$1,343	\$0	\$0	\$0	IS
200-0376-CF	Enterprise-SnapshotIQ (Tier 5)=ID	\$7,315	24%	\$5,559	\$1,317	\$1,170	\$0	\$0	\$0	IS
200-0377-CF	Enterprise-SnapshotIQ (Tier 7)=ID	\$12,098	24%	\$9,194	\$2,178	\$1,936	\$0	\$0	\$0	IS
200-0378-CF	Enterprise-SynclQ (Tier 5)=ID	\$12,456	24%	\$9,467	\$2,242	\$1,993	\$0	\$0	\$0	IS
200-0379-CF	Enterprise-SynclQ (Tier 7)=ID	\$20,600	24%	\$15,656	\$3,708	\$3,296	\$0	\$0	\$0	IS
200-0380-CF	Enterprise-SmartDedupe (Tier 5)=ID	\$17,962	24%	\$13,651	\$3,233	\$2,874	\$0	\$0	\$0	IS
200-0381-CF	Enterprise-SmartDedupe (Tier 7)=ID	\$29,708	24%	\$22,578	\$5,347	\$4,753	\$0	\$0	\$0	IS
200-0384-CF	Enterprise-VCenter (Tier 5)=ID	\$5,075	24%	\$3,857	\$914	\$812	\$0	\$0	\$0	IS
200-0385-CF	Enterprise-VCenter (Tier 7)=ID	\$8,394	24%	\$6,379	\$1,511	\$1,343	\$0	\$0	\$0	IS
200-0388-CF	ENTERPRISE-SMARTCONN ADV (Tier 6)	\$16,294	24%	\$12,383	\$2,933	\$2,607	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
200-0389-CF	ENTERPRISE-SMARTLOCK (Tier 6)	\$6,639	24%	\$5,046	\$1,195	\$1,062	\$0	\$0	\$0	IS
200-0390-CF	ENTERPRISE-SMARTPOOLS (Tier 6)	\$16,294	24%	\$12,383	\$2,933	\$2,607	\$0	\$0	\$0	IS
200-0391-CF	ENTERPRISE-SMARTQUOTAS (Tier 6)	\$6,639	24%	\$5,046	\$1,195	\$1,062	\$0	\$0	\$0	IS
200-0392-CF	ENTERPRISE-SNAPSHOTIQ (Tier 6)	\$9,569	24%	\$7,272	\$1,722	\$1,531	\$0	\$0	\$0	IS
200-0393-CF	ENTERPRISE-SYNCIQ (Tier 6)	\$16,294	24%	\$12,383	\$2,933	\$2,607	\$0	\$0	\$0	IS
200-0394-CF	ENTERPRISE-SMARTDEDUPE (Tier 6)	\$23,498	24%	\$17,858	\$4,230	\$3,760	\$0	\$0	\$0	IS
200-0395-CF	ENTERPRISE-VCENTER (Tier 6)	\$6,639	24%	\$5,046	\$1,195	\$1,062	\$0	\$0	\$0	IS
200-0396-CF	ENTERPRISE-SMARTCONN ADV (Tier 8)	\$26,949	24%	\$20,481	\$4,851	\$4,312	\$0	\$0	\$0	IS
200-0397-CF	ENTERPRISE-SMARTLOCK (Tier 8)	\$10,980	24%	\$8,345	\$1,976	\$1,757	\$0	\$0	\$0	IS
200-0398-CF	ENTERPRISE-SMARTPOOLS (Tier 8)	\$26,949	24%	\$20,481	\$4,851	\$4,312	\$0	\$0	\$0	IS
200-0399-CF	ENTERPRISE-SMARTQUOTAS (Tier 8)	\$10,980	24%	\$8,345	\$1,976	\$1,757	\$0	\$0	\$0	IS
200-0400-CF	ENTERPRISE-SNAPSHOTIQ (Tier 8)	\$15,827	24%	\$12,029	\$2,849	\$2,532	\$0	\$0	\$0	IS
200-0401-CF	ENTERPRISE-SYNCIQ (Tier 8)	\$26,949	24%	\$20,481	\$4,851	\$4,312	\$0	\$0	\$0	IS
200-0402-CF	ENTERPRISE-SMARTDEDUPE (Tier 8)	\$38,863	24%	\$29,536	\$6,995	\$6,218	\$0	\$0	\$0	IS
200-0403-CF	ENTERPRISE-VCENTER (Tier 8)	\$10,980	24%	\$8,345	\$1,976	\$1,757	\$0	\$0	\$0	IS
200-0405	OneFS OE Tier 2 Capacity	\$333	24%	\$253	\$37	\$30	\$0	\$0	\$0	IS
200-0406	OneFS OE Tier 3 Capacity	\$208	24%	\$158	\$23	\$19	\$0	\$0	\$0	IS
200-0410	OneFS OE Tier 1 Base	\$68,750	24%	\$52,250	\$7,563	\$6,188	\$0	\$0	\$0	IS
200-0411	OneFS OE Tier 2 Base	\$12,500	24%	\$9,500	\$1,375	\$1,125	\$0	\$0	\$0	IS
200-0412	OneFS OE Tier 3 Base	\$4,167	24%	\$3,167	\$458	\$375	\$0	\$0	\$0	IS
200-0413	OneFS OE Tier 1 Capacity	\$333	24%	\$253	\$37	\$30	\$0	\$0	\$0	IS
200-0422	OneFS OE Encryption Key Mgmt Tier 1 TRK	\$20,833	24%	\$15,833	\$2,292	\$1,875	\$0	\$0	\$0	IS
200-0423	OneFS OE Encryption Key Mgmt Tier 2 TRK	\$11,458	24%	\$8,708	\$1,260	\$1,031	\$0	\$0	\$0	IS
200-0424	OneFS OE Encryption Key Mgmt Tier 3 TRK	\$11,458	24%	\$8,708	\$1,260	\$1,031	\$0	\$0	\$0	IS
200-0983-CF	ENTERPRISE-SMARTLOCK (TIER 1)=ID	\$1,365	24%	\$1,037	\$246	\$218	\$0	\$0	\$0	IS
200-0984-CF	ENTERPRISE-SMARTLOCK (TIER 2)=ID	\$1,855	24%	\$1,410	\$334	\$297	\$0	\$0	\$0	IS
200-0986-CF	ENTERPRISE-SMARTLOCK (TIER 3)=ID	\$2,695	24%	\$2,048	\$485	\$431	\$0	\$0	\$0	IS
201-0295-CF	SW: Basic Bundle (Tier 1)=ID	\$4,978	24%	\$3,783	\$896	\$796	\$0	\$0	\$0	IS
201-0296-CF	SW: Basic Bundle (Tier 2)=ID	\$6,679	24%	\$5,076	\$1,202	\$1,069	\$0	\$0	\$0	IS
201-0297-CF	SW: Basic Bundle (Tier 3)=ID	\$9,451	24%	\$7,183	\$1,701	\$1,512	\$0	\$0	\$0	IS
201-0298-CF	SW: Basic Bundle (Tier 4)=ID	\$12,201	24%	\$9,273	\$2,196	\$1,952	\$0	\$0	\$0	IS
201-0299-CF	SW: Enterprise Bundle (Tier 1)=ID	\$6,206	24%	\$4,717	\$1,117	\$993	\$0	\$0	\$0	IS
201-0300-CF	SW: Enterprise Bundle (Tier 2)=ID	\$8,348	24%	\$6,344	\$1,503	\$1,336	\$0	\$0	\$0	IS
201-0301-CF	SW: Enterprise Bundle (Tier 3)=ID	\$11,876	24%	\$9,026	\$2,138	\$1,900	\$0	\$0	\$0	IS
201-0302-CF	SW: Enterprise Bundle (Tier 4)=ID	\$15,333	24%	\$11,653	\$2,760	\$2,453	\$0	\$0	\$0	IS
201-0303-CF	SW: Enterprise Adv Bundle (Tier 1)=ID	\$12,443	24%	\$9,457	\$2,240	\$1,991	\$0	\$0	\$0	IS
201-0304-CF	SW: Enterprise Adv Bundle (Tier 2)=ID	\$16,727	24%	\$12,713	\$3,011	\$2,676	\$0	\$0	\$0	IS
201-0305-CF	SW: Enterprise Adv Bundle (Tier 3)=ID	\$23,783	24%	\$18,075	\$4,281	\$3,805	\$0	\$0	\$0	IS
201-0306-CF	SW: Enterprise Adv Bundle (Tier 4)=ID	\$30,707	24%	\$23,337	\$5,527	\$4,913	\$0	\$0	\$0	IS
201-0311-CF	SW: Basic Bundle (Tier 5)=ID	\$17,793	24%	\$13,523	\$3,203	\$2,847	\$0	\$0	\$0	IS
201-0312-CF	SW: Basic Bundle (Tier 7)=ID	\$29,427	24%	\$22,365	\$5,297	\$4,708	\$0	\$0	\$0	IS
201-0313-CF	SW: Enterprise Bundle (Tier 5)=ID	\$22,361	24%	\$16,994	\$4,025	\$3,578	\$0	\$0	\$0	IS
201-0314-CF	SW: Enterprise Bundle (Tier 7)=ID	\$36,982	24%	\$28,106	\$6,657	\$5,917	\$0	\$0	\$0	IS
201-0315-CF	SW: Enterprise Adv Bundle (Tier 5)=ID	\$44,781	24%	\$34,034	\$8,061	\$7,165	\$0	\$0	\$0	IS
201-0316-CF	SW: Enterprise Adv Bundle (Tier 7)=ID	\$74,063	24%	\$56,288	\$13,331	\$11,850	\$0	\$0	\$0	IS
201-0341-CF	SW: Basic Bundle (Tier 6)	\$23,277	24%	\$17,691	\$4,190	\$3,724	\$0	\$0	\$0	IS
201-0342-CF	SW: Enterprise Bundle (Tier 6)	\$29,252	24%	\$22,232	\$5,265	\$4,680	\$0	\$0	\$0	IS
201-0343-CF	SW: Enterprise Advanced Bundle (Tier 6)	\$58,582	24%	\$44,522	\$10,545	\$9,373	\$0	\$0	\$0	IS
201-0344-CF	SW: Basic Bundle (Tier 8)	\$38,498	24%	\$29,258	\$6,930	\$6,160	\$0	\$0	\$0	IS
201-0345-CF	SW: Enterprise Bundle (Tier 8)	\$48,380	24%	\$36,769	\$8,708	\$7,741	\$0	\$0	\$0	IS
201-0346-CF	SW: Enterprise Advanced Bundle (Tier 8)	\$96,889	24%	\$73,636	\$17,440	\$15,502	\$0	\$0	\$0	IS
456-110-166	IsilonSD Edge 36TB 3-6 Node Cluster =ID	\$15,000	24%	\$11,400	\$0	\$3,150	\$0	\$0	\$0	IS
456-110-765	VIPR SRM ISILON LO DNSTY =ID	\$3,930	24%	\$2,987	\$707	\$629	\$0	\$0	\$0	IS
456-110-766	VIPR SRM ISILON MED DNSTY =ID	\$5,280	24%	\$4,013	\$950	\$845	\$0	\$0	\$0	IS
456-110-767	VIPR SRM ISILON HI DNSTY =ID	\$7,510	24%	\$5,708	\$1,352	\$1,202	\$0	\$0	\$0	IS
456-110-780	VIPR SRM ISILON UPR DNSTY =ID	\$10,670	24%	\$8,109	\$1,921	\$1,707	\$0	\$0	\$0	IS
456-111-305	ESA FOR ISILON TIER 1 LIC=ID	\$1,365	24%	\$1,037	\$246	\$218	\$0	\$0	\$0	IS
456-111-306	ESA FOR ISILON TIER 2 LIC=ID	\$1,855	24%	\$1,410	\$334	\$297	\$0	\$0	\$0	IS
456-111-307	ESA FOR ISILON TIER 3 LIC=ID	\$2,695	24%	\$2,048	\$485	\$431	\$0	\$0	\$0	IS
456-111-308	ESA FOR ISILON TIER 4 LIC=ID	\$3,480	24%	\$2,645	\$626	\$557	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
456-111-309	ESA FOR ISILON TIER 5 LIC=ID	\$5,075	24%	\$3,857	\$914	\$812	\$0	\$0	\$0	IS	
456-111-310	ESA FOR ISILON TIER 6 LIC=ID	\$6,639	24%	\$5,046	\$1,195	\$1,062	\$0	\$0	\$0	IS	
456-111-311	ESA FOR ISILON TIER 7 LIC=ID	\$8,394	24%	\$6,379	\$1,511	\$1,343	\$0	\$0	\$0	IS	
456-111-312	ESA FOR ISILON TIER 8 LIC=ID	\$10,980	24%	\$8,345	\$1,976	\$1,757	\$0	\$0	\$0	IS	
800-0010	PWRCRD,2,NEMA 5-15A-C13,110V NORTH AMER	\$40	24%	\$30	\$0	\$0	\$0	\$0	\$0	IS	
800-0029	PWRCRD,2,NEMA 5-15A-C19,110V North AMER	\$110	24%	\$84	\$0	\$0	\$0	\$0	\$0	IS	
800-0054	MOUNTING KIT; TITAN RACK; ANTI-TIP	\$1,630	24%	\$1,239	\$0	\$0	\$0	\$0	\$0	IS	
800-0055	MOUNTING KIT; TITAN RACK; ANTI-MOVE	\$299	24%	\$227	\$0	\$0	\$0	\$0	\$0	IS	
800-0056	MOUNTING KIT; TITAN RACK; SEISMIC	\$1,702	24%	\$1,294	\$0	\$0	\$0	\$0	\$0	IS	
800-0057	TOP ROUTING KIT; TITAN RACK	\$830	24%	\$631	\$0	\$0	\$0	\$0	\$0	IS	
800-0061	PWRCRD,1,TITAN,15F,16-30P,250V NO AM/JAP	\$268	24%	\$204	\$0	\$0	\$0	\$0	\$0	IS	
800-0062	PWRCRD,1,TITAN,15F,3750DP,250V NO AM/JAP	\$1,341	24%	\$1,019	\$0	\$0	\$0	\$0	\$0	IS	
800-0064	PWRCRD,1,TITAN,15F,56PA332,250V AU	\$569	24%	\$432	\$0	\$0	\$0	\$0	\$0	IS	
800-0067	PWRCRD 1 TITAN 3-PHASE 40A 15FT NO AM	\$828	24%	\$629	\$0	\$0	\$0	\$0	\$0	IS	
800-0069	HD400 TITAN D RACK ANTI-TIP MOUNT KIT	\$287	24%	\$218	\$0	\$0	\$0	\$0	\$0	IS	
800-0070	HD400 TITAN D RACK ANTI-MOVE MOUNT KIT	\$1,732	24%	\$1,316	\$0	\$0	\$0	\$0	\$0	IS	
800-0071	HD400 TITAN-D ANCHORING BRACKET KIT	\$2,749	24%	\$2,089	\$0	\$0	\$0	\$0	\$0	IS	
800-0072	HD400 TITAN-D TOP COVER ROUTING KIT	\$717	24%	\$545	\$0	\$0	\$0	\$0	\$0	IS	
800-0074	HD400 Pre-Racked Install Kit	\$11,835	24%	\$8,995	\$0	\$0	\$0	\$0	\$0	IS	
800-0075	PWRCRD 3-PHASE WYE 32A 15FT NO AM	\$750	24%	\$570	\$0	\$0	\$0	\$0	\$0	IS	
820-0001	FIELD UPGRADE KIT; 100GB SSD FOR IQ5400S	\$4,868	24%	\$3,700	\$535	\$438	\$0	\$0	\$0	IS	
820-0002	FIELD UPGRADE KIT; 36000X TO 32000X-SSD	\$19,023	24%	\$14,457	\$2,093	\$1,712	\$0	\$0	\$0	IS	
820-0003	FLD UPGRD KIT X-Series 1 x 200GB SSD	\$8,373	24%	\$6,363	\$921	\$754	\$0	\$0	\$0	IS	
820-0004	FLD UPGRD KIT X-Series 2 x 200GB SSD	\$16,731	24%	\$12,716	\$1,840	\$1,506	\$0	\$0	\$0	IS	
820-0005	FLD UPGRD KIT X-Series 3 x 200GB SSD	\$25,515	24%	\$19,391	\$2,807	\$2,296	\$0	\$0	\$0	IS	
820-0006	FLD UPGRD KIT X-Series 4 x 200GB SSD	\$33,403	24%	\$25,386	\$3,674	\$3,006	\$0	\$0	\$0	IS	
820-0007	FLD UPGRD KIT X-Series 5 x 200GB SSD	\$41,738	24%	\$31,721	\$4,591	\$3,756	\$0	\$0	\$0	IS	
820-0008	FLD UPGRD KIT X-Series 6 x 200GB SSD	\$50,074	24%	\$38,056	\$5,508	\$4,507	\$0	\$0	\$0	IS	
820-0009	FLD UPGRD KIT S-Series 1 x 200GB SSD	\$8,419	24%	\$6,398	\$926	\$758	\$0	\$0	\$0	IS	
820-0010	FLD UPGRD KIT S-Series 2 x 200GB SSD	\$16,678	24%	\$12,675	\$1,835	\$1,501	\$0	\$0	\$0	IS	
820-0011	FLD UPGRD KIT S-Series 4 x 200GB SSD	\$33,212	24%	\$25,241	\$3,653	\$2,989	\$0	\$0	\$0	IS	
820-0012	FLD UPGRD KIT S-Series 5 x 200GB SSD	\$41,500	24%	\$31,540	\$4,565	\$3,735	\$0	\$0	\$0	IS	
820-0013	FLD UPGRD KIT S-Series 6 x 200GB SSD	\$49,788	24%	\$37,839	\$5,477	\$4,481	\$0	\$0	\$0	IS	
820-0014	FLD UPGRD KIT DDR3 MEMORY 3 x 2GB	\$1,043	24%	\$793	\$115	\$94	\$0	\$0	\$0	IS	
820-0015	FLD UPGRD KIT DDR3 MEMORY 6 x 4GB	\$2,514	24%	\$1,911	\$277	\$226	\$0	\$0	\$0	IS	
820-0016	FLD UPGRD KIT DDR3 MEMORY 6 x 8GB	\$4,268	24%	\$3,244	\$469	\$384	\$0	\$0	\$0	IS	
820-0017	FLD UPGRD KIT DDR3 MEMORY 12 x 4GB	\$4,947	24%	\$3,760	\$544	\$445	\$0	\$0	\$0	IS	
820-0018	FLD UPGRD KIT DDR3 MEMORY 12 x 8GB	\$9,039	24%	\$6,870	\$994	\$814	\$0	\$0	\$0	IS	
820-0019	FLD UPGRD KIT 200/400 Dual 1GbE BaseT	\$1,203	24%	\$914	\$132	\$108	\$0	\$0	\$0	IS	
820-0020	FLD UPGRD KIT 200/400 2x10GE SFP+ NO OP	\$3,597	24%	\$2,734	\$396	\$324	\$0	\$0	\$0	IS	
820-0032	FLD UPGRD KIT DDR3 MEMORY 12 x 16GB	\$22,240	24%	\$16,902	\$2,446	\$2,002	\$0	\$0	\$0	IS	
820-0033	FLD UPGRD KIT X-Series 1 x 400GB SSD	\$15,160	24%	\$11,522	\$1,668	\$1,364	\$0	\$0	\$0	IS	
820-0034	FLD UPGRD KIT X-Series 2 x 400GB SSD	\$30,374	24%	\$23,084	\$3,341	\$2,734	\$0	\$0	\$0	IS	
820-0035	FLD UPGRD KIT X-Series 3 x 400GB SSD	\$45,479	24%	\$34,564	\$5,003	\$4,093	\$0	\$0	\$0	IS	
820-0036	FLD UPGRD KIT X-Series 4 x 400GB SSD	\$60,639	24%	\$46,086	\$6,670	\$5,458	\$0	\$0	\$0	IS	
820-0038	FLD UPGRD KIT 3.5IN 5x800GB SSD	\$141,486	24%	\$107,529	\$15,563	\$12,734	\$0	\$0	\$0	IS	
820-0039	FLD UPGRD KIT 3.5IN 5x800GB SSD SED	\$183,932	24%	\$139,788	\$20,233	\$16,554	\$0	\$0	\$0	IS	
820-0043	FLD UPGRD KIT X-Series 4 x 100GB SSD	\$18,604	24%	\$14,139	\$2,046	\$1,674	\$0	\$0	\$0	IS	
820-0044	FLD UPGRD KIT X-Series 5 x 400GB SSD	\$75,799	24%	\$57,607	\$8,338	\$6,822	\$0	\$0	\$0	IS	
820-0045	FLD UPGRD KIT S-Series 3 x 400GB SSD	\$44,345	24%	\$33,702	\$4,878	\$3,991	\$0	\$0	\$0	IS	
820-0056	FLD UPGRD KIT X-Series 6 x 400GB SSD	\$92,218	24%	\$70,086	\$10,144	\$8,300	\$0	\$0	\$0	IS	
820-0058	FLD UPGRD KIT DDR3 MEMORY 3 x 16GB	\$4,689	24%	\$3,564	\$516	\$422	\$0	\$0	\$0	IS	
820-0059	FLD UPGRD KIT DDR3 MEMORY 3 x 8GB	\$2,733	24%	\$2,077	\$301	\$246	\$0	\$0	\$0	IS	
820-0060	FLD UPGRD KIT DDR3 MEMORY 6 x 16GB	\$9,247	24%	\$7,028	\$1,017	\$832	\$0	\$0	\$0	IS	
820-0061	FLD UPGRD KIT S-Series 2 x 800GB SSD	\$58,038	24%	\$44,109	\$6,384	\$5,223	\$0	\$0	\$0	IS	
820-0062	FLD UPGRD KIT X-Series 6 x 800GB SSD	\$173,972	24%	\$132,219	\$19,137	\$15,657	\$0	\$0	\$0	IS	
820-0063	FLD UPGRD KIT X-Series 4 x 800GB SSD	\$116,231	24%	\$88,336	\$12,785	\$10,461	\$0	\$0	\$0	IS	
820-0064	FLD UPGRD KIT S-Series 1 x 800GB SSD	\$29,057	24%	\$22,083	\$3,196	\$2,615	\$0	\$0	\$0	IS	
820-0065	FLD UPGRD KIT X-Series 2 x 800GB SSD	\$54,653	24%	\$41,536	\$6,012	\$4,919	\$0	\$0	\$0	IS	
820-0066	FLD UPGRD KIT X-Series 1 x 800GB SSD	\$27,326	24%	\$20,768	\$3,006	\$2,459	\$0	\$0	\$0	IS	

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			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
820-0067	FLD UPGRD KIT 3.5 IN 3 x 800GB SSD	\$81,429	24%	\$61,886	\$8,957	\$7,329	\$0	\$0	\$0	IS
820-0068	FLD UPGRD KIT 3.5 IN 1 x 800GB SED SSD	\$35,524	24%	\$26,998	\$3,908	\$3,197	\$0	\$0	\$0	IS
820-0069	FLD UPGRD KIT 3.5 IN 2 x 800GB SED SSD	\$71,048	24%	\$53,996	\$7,815	\$6,394	\$0	\$0	\$0	IS
820-0070	FLD UPGRD KIT 3.5 IN 3 x 800GB SED SSD	\$106,573	24%	\$80,995	\$11,723	\$9,592	\$0	\$0	\$0	IS
820-0071	FLD UPGRD KIT 3.5 IN 4 x 800GB SED SSD	\$151,100	24%	\$114,836	\$16,621	\$13,599	\$0	\$0	\$0	IS
820-0072	FLD UPGRD KIT 3.5 IN 6 x 800GB SED SSD	\$226,163	24%	\$171,884	\$24,878	\$20,355	\$0	\$0	\$0	IS
820-0073	Field Upgrade Kit, Memory 16x16GB	\$25,737	24%	\$19,560	\$2,831	\$2,316	\$0	\$0	\$0	IS
820-0074	Field Upgrade Kit, Memory 8x16GB	\$12,869	24%	\$9,780	\$1,416	\$1,158	\$0	\$0	\$0	IS
820-0075	FLD UPGRD KIT 2.5 IN 1 x 400GB SSD	\$10,120	24%	\$7,691	\$1,113	\$911	\$0	\$0	\$0	IS
820-0076	FLD UPGRD KIT 2.5 IN 3 x 800GB SSD	\$81,184	24%	\$61,700	\$8,930	\$7,307	\$0	\$0	\$0	IS
820-0077	FLD UPGRD KIT 2.5 IN 4 x 800GB SSD	\$108,219	24%	\$82,246	\$11,904	\$9,740	\$0	\$0	\$0	IS
820-0078	FLD UPGRD KIT DDR3 MEMORY 3 x 16GB GEN5	\$5,227	24%	\$3,973	\$575	\$470	\$0	\$0	\$0	IS
820-0079	FLD UPGRD KIT 3.5IN 1x1.6 TB SSD	\$33,718	24%	\$25,626	\$3,709	\$3,035	\$0	\$0	\$0	IS
820-0080	FLD UPGRD KIT 3.5IN 2x1.6 TB SSD	\$67,497	24%	\$51,298	\$7,425	\$6,075	\$0	\$0	\$0	IS
820-0081	FLD UPGRD KIT 3.5IN 4x1.6 TB SSD	\$134,999	24%	\$102,599	\$14,850	\$12,150	\$0	\$0	\$0	IS
820-0082	FLD UPGRD KIT 3.5IN 6x1.6 TB SSD	\$202,602	24%	\$153,978	\$22,286	\$18,234	\$0	\$0	\$0	IS
820-0083	FLD UPGRD KIT 2.5IN 1x1.6 TB SSD	\$33,858	24%	\$25,732	\$3,724	\$3,047	\$0	\$0	\$0	IS
820-0084	FLD UPGRD KIT 2.5IN 2x1.6TB SSD	\$67,545	24%	\$51,334	\$7,430	\$6,079	\$0	\$0	\$0	IS
820-0085	FLD UPGRD KIT 2.5IN 4x1.6TB SSD	\$134,979	24%	\$102,584	\$14,848	\$12,148	\$0	\$0	\$0	IS
820-0086	FLD UPGRD KIT 2.5IN 6x1.6TB SSD	\$202,412	24%	\$153,833	\$22,265	\$18,217	\$0	\$0	\$0	IS
820-0087	FIELD UPGRADE KIT MEMORY 8X8GB	\$6,782	24%	\$5,154	\$746	\$610	\$0	\$0	\$0	IS
820-0088	FLD UPGRD KIT 3.5IN 3x1.6 TB SSD	\$100,102	24%	\$76,078	\$11,011	\$9,009	\$0	\$0	\$0	IS
820-0089	FLD UPGRD KIT 2.5IN 3x1.6 TB SSD	\$99,759	24%	\$75,817	\$10,973	\$8,978	\$0	\$0	\$0	IS
820-0090	FLD UPGRD KIT 3.5IN 1x1.6 TB SSD SED	\$43,834	24%	\$33,314	\$4,822	\$3,945	\$0	\$0	\$0	IS
820-0091	FLD UPGRD KIT 3.5IN 2x1.6 TB SSD SED	\$87,746	24%	\$66,687	\$9,652	\$7,897	\$0	\$0	\$0	IS
820-0092	FLD UPGRD KIT 3.5IN 3x1.6 TB SSD SED	\$130,132	24%	\$98,900	\$14,315	\$11,712	\$0	\$0	\$0	IS
820-0093	FLD UPGRD KIT 3.5IN 4x1.6 TB SSD SED	\$175,499	24%	\$133,379	\$19,305	\$15,795	\$0	\$0	\$0	IS
820-0095	FLD UPGRD KIT 2.5IN 1x1.6 TB SSD SED	\$40,630	24%	\$30,879	\$4,469	\$3,657	\$0	\$0	\$0	IS
820-0096	FLD UPGRD KIT 2.5IN 2x1.6 TB SSD SED	\$81,054	24%	\$61,601	\$8,916	\$7,295	\$0	\$0	\$0	IS
820-0097	FLD UPGRD KIT 2.5IN 4x1.6 TB SSD SED	\$161,974	24%	\$123,100	\$17,817	\$14,578	\$0	\$0	\$0	IS
820-0098	FLD UPGRD KIT 24GB MEMORY 3 X 8GB GEN5	\$2,866	24%	\$2,178	\$315	\$258	\$0	\$0	\$0	IS
820-0099	FLD UPGRD KIT S210/X410 2X40GBE	\$6,349	24%	\$4,825	\$698	\$571	\$0	\$0	\$0	IS
850-0029	CABLE, IB DDR, CX4-CX4, 3M (EMC OEM Products)	\$224	15%	\$190	\$0	\$0	\$0	\$0	\$0	E
850-0030	CABLE, IB DDR, CX4-CX4, 5M (EMC OEM Products)	\$296	15%	\$252	\$0	\$0	\$0	\$0	\$0	E
850-0031	1 METER SAS CABLE (EMC OEM Products)	\$250	15%	\$213	\$0	\$0	\$0	\$0	\$0	E
850-0032	3 METER SAS CABLE (EMC OEM Products)	\$328	15%	\$279	\$0	\$0	\$0	\$0	\$0	E
850-0035	CABLE, IB DDR, CX4-CX4, 1M (EMC OEM Products)	\$176	15%	\$150	\$0	\$0	\$0	\$0	\$0	E
851-0053	R-SPR KIT - Legacy Node 2 x 250GB HDD	\$638	24%	\$485	\$0	\$0	\$0	\$0	\$0	IS
851-0055	R-SPR KIT - Legacy Node 2 x 500GB HDD	\$758	24%	\$576	\$0	\$0	\$0	\$0	\$0	IS
851-0056	R-SPR KIT - Legacy Node 2 x 750GB HDD	\$1,242	24%	\$944	\$0	\$0	\$0	\$0	\$0	IS
851-0062	R-SPR KIT - Legacy Node 2 x 1TB HDD	\$986	24%	\$749	\$0	\$0	\$0	\$0	\$0	IS
851-0084	R-SPR KIT - Legacy Node 2 x 450GB HDD	\$1,672	24%	\$1,271	\$0	\$0	\$0	\$0	\$0	IS
851-0098	R-SPR KIT - Legacy Node 2 x 2TB HDD	\$1,669	24%	\$1,268	\$0	\$0	\$0	\$0	\$0	IS
851-0099	2 SFP+ OPTICS KIT - 10GbE	\$498	24%	\$378	\$0	\$0	\$0	\$0	\$0	IS
851-0148	R-SPR KIT - 108NL Node 2 x 3TB HDD	\$2,203	24%	\$1,674	\$0	\$0	\$0	\$0	\$0	IS
851-0149	Switch Intel IB QDR 48 Port 2PS 5U - 040 (EMC OEM Products)	\$141,431	15%	\$120,216	\$7,072	\$4,950	\$0	\$0	\$0	E
851-0150	Switch Intel IB QDR 24 Port Upgrade Leaf (EMC OEM Products)	\$28,134	15%	\$23,914	\$1,407	\$985	\$0	\$0	\$0	E
851-0151	Switch Intel IB QDR 48 Port 2PS 10U -120 (EMC OEM Products)	\$216,100	15%	\$183,685	\$10,805	\$7,564	\$0	\$0	\$0	E
851-0153	CABLE, IB HYBRID, QSFP-CX4, 1M (EMC OEM Products)	\$164	15%	\$139	\$0	\$0	\$0	\$0	\$0	E
851-0154	CABLE, IB HYBRID, QSFP-CX4, 3M (EMC OEM Products)	\$206	15%	\$175	\$0	\$0	\$0	\$0	\$0	E
851-0155	CABLE, IB HYBRID, QSFP-CX4, 5M (EMC OEM Products)	\$319	15%	\$271	\$0	\$0	\$0	\$0	\$0	E
851-0156	CABLE, IB HYBRID, QSFP-CX4, 6M (EMC OEM Products)	\$343	15%	\$292	\$0	\$0	\$0	\$0	\$0	E
851-0157	R-SPR KIT - X/NL-Series 2 x 1TB HDD	\$946	24%	\$719	\$0	\$0	\$0	\$0	\$0	IS
851-0158	R-SPR KIT - X/NL-Series 2 x 2TB HDD	\$1,603	24%	\$1,218	\$0	\$0	\$0	\$0	\$0	IS
851-0159	R-SPR KIT - X/NL-Series 2 x 3TB HDD	\$2,189	24%	\$1,664	\$0	\$0	\$0	\$0	\$0	IS
851-0160	R-SPR KIT - S-Series 2 x 300GB HDD	\$1,089	24%	\$828	\$0	\$0	\$0	\$0	\$0	IS
851-0161	R-SPR KIT - S-Series 2 x 600GB HDD	\$1,711	24%	\$1,300	\$0	\$0	\$0	\$0	\$0	IS
851-0162	R-SPR KIT - X200 Node 2 x 500GB HDD	\$728	24%	\$553	\$0	\$0	\$0	\$0	\$0	IS
851-0163	R-SPR KIT - X-Series 1 x 200GB SLC SSD	\$3,683	24%	\$2,799	\$0	\$0	\$0	\$0	\$0	IS
851-0164	R-SPR KIT - S-Series 1 x 200GB SLC SSD	\$3,685	24%	\$2,801	\$0	\$0	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
851-0167	MELLANOX 8 PORT QDR SWITCH (EMC OEM Products)	\$5,634	15%	\$4,789	\$282	\$197	\$0	\$0	\$0	\$0	E
851-0168	Switch IB QDR 18 Port 1PS 1U Mellanox (EMC OEM Products)	\$11,168	15%	\$9,493	\$558	\$391	\$0	\$0	\$0	\$0	E
851-0170	Switch IB QDR 18 Port 1PS 1U Intel (EMC OEM Products)	\$11,168	15%	\$9,493	\$558	\$391	\$0	\$0	\$0	\$0	E
851-0173	CABLE, IB HYBRID, QSFP-CX4, 10M (EMC OEM Products)	\$745	15%	\$633	\$0	\$0	\$0	\$0	\$0	\$0	E
851-0192	R-SPR KIT - S-Series 2 x 900GB HDD	\$2,264	24%	\$1,721	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0193	R-SPR KIT - S-Series 1 x 400GB SLC SSD	\$6,465	24%	\$4,913	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0194	RACK ASSY,TITAN 40U,4 PDU, EMC/ISILON	\$11,202	24%	\$8,514	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0195	R-SPR KIT - X-Series 1 x 400GB SLC SSD	\$6,529	24%	\$4,962	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0196	R-SPR KIT - S-Series 1 x 200GB SSD	\$3,685	24%	\$2,801	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0197	R-SPR KIT - X-Series 1 x 200GB SSD	\$3,683	24%	\$2,799	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0198	R-SPR KIT - S-Series 1 x 400GB SSD	\$6,465	24%	\$4,913	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0199	R-SPR KIT - X-Series 1 x 400GB SSD	\$6,529	24%	\$4,962	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0201	CABLE, IB DDR, CX4-CX4, 8M (EMC OEM Products)	\$560	15%	\$476	\$0	\$0	\$0	\$0	\$0	\$0	E
851-0202	R-SPR KIT - X/NL-Series 2 x 4TB HDD	\$2,903	24%	\$2,206	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0208	CABLE, IB QDR, QSFP-QSFP, 1M (EMC OEM Products)	\$155	15%	\$132	\$0	\$0	\$0	\$0	\$0	\$0	E
851-0209	CABLE, IB QDR, QSFP-QSFP, 3M (EMC OEM Products)	\$225	15%	\$191	\$0	\$0	\$0	\$0	\$0	\$0	E
851-0210	CABLE, IB QDR, QSFP-QSFP, 5M (EMC OEM Products)	\$428	15%	\$364	\$0	\$0	\$0	\$0	\$0	\$0	E
851-0211	CABLE-IB QDR-QSFP/QSFP-ACT OPT-10M (EMC OEM Products)	\$1,043	15%	\$887	\$0	\$0	\$0	\$0	\$0	\$0	E
851-0213	R-SPR KIT - X/NL-Series 2 x 3TB SED HDD	\$3,065	24%	\$2,329	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0214	SWITCH, IB QDR, 36 PORT, 2PS, 1U (EMC OEM Products)	\$23,489	15%	\$19,966	\$1,174	\$822	\$0	\$0	\$0	\$0	E
851-0215	R-SPR KIT - X-Series 1 x 800GB SSD	\$12,247	24%	\$9,308	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0216	R-SPR KIT - S-Series 1 x 800GB SSD	\$12,247	24%	\$9,308	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0217	R-SPR KIT - S-Series 1 x 1.2TB HDD	\$1,597	24%	\$1,214	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0218	R-SPR KIT - X/NL-Series 2 x 4TB SED HDD	\$2,479	24%	\$1,884	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0219	R-SPR KIT - S210 2 x 900GB SED HDD	\$2,717	24%	\$2,065	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0220	R-SPR KIT - S210 1 x 800GB SED HDD	\$14,696	24%	\$11,169	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0221	R-SPR KIT - X-Series 1 x 800GB SED SSD	\$15,921	24%	\$12,100	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0222	Transceiver/Optic/SFP+/SR/ 40Gbe	\$2,369	24%	\$1,800	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0223	R-SPR KIT - NL-Series 1 x 6TB HDD	\$1,537	24%	\$1,168	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0224	CABLE,IB,MPO,TRANSCEIVER,10M	\$468	24%	\$356	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0225	CABLE,IB,MPO,TRANSCEIVER,30M	\$991	24%	\$753	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0226	CABLE,IB,MPO,TRANSCEIVER,50M	\$1,679	24%	\$1,276	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0227	CABLE,IB,MPO,TRANSCEIVER,100M	\$2,818	24%	\$2,142	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0229	RACK ASSY TITAN D 40U 4 PDU SINGLE PHASE	\$17,419	24%	\$13,238	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0230	RACK ASSY,TITAN-D 40U,4 PDU, 3-PHASE	\$19,908	24%	\$15,130	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0231	R-SPR KIT - HD-Series 1 x 6TB HDD	\$1,596	24%	\$1,213	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0232	R-SPR KIT - HD-Series 1 x 800GB SSD	\$8,973	24%	\$6,819	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0233	R-SPR KIT - S210 1 X 1.6TB SSD	\$10,847	24%	\$8,244	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0234	R-SPR KIT - X410 1 X 1.6TB SSD	\$10,849	24%	\$8,245	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0235	R-SPR KIT - NL-Series 1 X 8TB HDD	\$1,684	24%	\$1,280	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0236	R-SPR KIT - NL-Series 1 x 6TB HDD 4kn	\$1,304	24%	\$991	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0237	R-SPR KIT - HD-Series 1 x 6TB HDD 4kn	\$1,377	24%	\$1,047	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0238	R-SPR KIT - NL-Series 1 x 6TB HDD SED	\$1,422	24%	\$1,081	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0239	R-SPR KIT - HD-Series 1 x 6TB HDD SED	\$1,499	24%	\$1,139	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0240	R-SPR KIT - HD-Series 1 x 8TB HDD	\$1,472	24%	\$1,119	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0241	R-SPR KIT - 1 x 1.6TB SSD-SED 2.5	\$9,410	24%	\$7,152	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0242	R-SPR KIT - 1 x 1.6TB SSD-SED 3.5	\$9,420	24%	\$7,159	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0243	RACK ASSY TITAN-D 40U 4 PDU 3-PHASE WYE	\$17,121	24%	\$13,012	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0244	TITAN-D 40U 4 PDU 3-PHASE WYE CONVERSION	\$10,069	24%	\$7,652	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0245	R-SPR KIT - NL-Series 1 x 8TB HDD SED	\$2,523	24%	\$1,917	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0246	R-SPR KIT - HD-Series 1 x 8TB HDD SED	\$2,801	24%	\$2,129	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0247	CABLE/IB QDR/QSFP-QSFP/1M ORANGE	\$303	24%	\$230	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0248	CABLE/IB QDR/QSFP-QSFP/1M GREEN	\$303	24%	\$230	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0249	CABLE/IB QDR/QSFP-QSFP/3M ORANGE	\$787	24%	\$598	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0250	CABLE/IB QDR/QSFP-QSFP/3M GREEN	\$787	24%	\$598	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0251	CABLE/IB QDR/QSFP-QSFP/5M ORANGE	\$1,525	24%	\$1,159	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0252	CABLE/IB QDR/QSFP-QSFP/5M GREEN	\$1,525	24%	\$1,159	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0253	CABLE, ETHERNET, 40G, PASS, HALFRED, 1M	\$224	24%	\$170	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0254	CABLE, ETHERNET, 40G, PASS, HALFRED, 3M	\$323	24%	\$245	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0255	CABLE, ETHERNET, 40G, PASS, PLENUM, 5M	\$893	24%	\$679	\$0	\$0	\$0	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
851-0256	CABLE, ETHERNET, 40GbE, ACT OPT, 10M	\$1,389	24%	\$1,056	\$0	\$0	\$0	\$0	\$0	\$0	IS
861-0022	X400-36TB 24GB RAM 2X10GESFP+2X1GE	\$73,204	24%	\$55,635	\$8,052	\$6,588	\$0	\$0	\$0	\$0	IS
861-0024	X400-72TB 24GB 2X10GESFP+2X1GE	\$95,222	24%	\$72,369	\$10,474	\$8,570	\$0	\$0	\$0	\$0	IS
861-0025	X400-108TB 24GB 2X10GESFP+2X1GE	\$114,830	24%	\$87,271	\$12,631	\$10,335	\$0	\$0	\$0	\$0	IS
861-0026	NL400-36TB 12GB 2X10GESFP+2X1GE	\$55,846	24%	\$42,443	\$6,143	\$5,026	\$0	\$0	\$0	\$0	IS
861-0027	NL400-72TB 12GB 2X10GESFP+2X1GE	\$72,471	24%	\$55,078	\$7,972	\$6,522	\$0	\$0	\$0	\$0	IS
861-0028	NL400-108TB 12GB 2X10GESFP+2X1GE	\$90,518	24%	\$68,794	\$9,957	\$8,147	\$0	\$0	\$0	\$0	IS
861-0029	X400-144TB 24GB 2X10GESFP+2X1GE	\$138,315	24%	\$105,119	\$15,215	\$12,448	\$0	\$0	\$0	\$0	IS
861-0030	NL400-144TB 12GB 2X10GESFP+2X1GE	\$107,986	24%	\$82,069	\$11,878	\$9,719	\$0	\$0	\$0	\$0	IS
861-0031	X400-34TB 800GBSSD 24GB 2X10GESFP+2X1GE	\$96,565	24%	\$73,389	\$10,622	\$8,691	\$0	\$0	\$0	\$0	IS
861-0032	S200-13.2TB 400GBSSD 96G 2X10GESFP+2X1GE	\$70,557	24%	\$53,623	\$7,761	\$6,350	\$0	\$0	\$0	\$0	IS
861-0033	S200-10.8TB SSD 1.2T SSD 96GB 4X1GE	\$87,163	24%	\$66,244	\$9,588	\$7,845	\$0	\$0	\$0	\$0	IS
861-0034	X200-24TB 6GB 4X1GE	\$38,957	24%	\$29,607	\$4,285	\$3,506	\$0	\$0	\$0	\$0	IS
861-0035	X200-36TB 24GB 2X10GESFP+2X1GE	\$50,681	24%	\$38,518	\$5,575	\$4,561	\$0	\$0	\$0	\$0	IS
861-0036	X400-66TB 1.2T SSD 24GB 2X10GESFP+2X1GE	\$128,351	24%	\$97,547	\$14,119	\$11,552	\$0	\$0	\$0	\$0	IS
861-0038	NL400-36TB 12GB 4X1GE	\$53,363	24%	\$40,556	\$5,870	\$4,803	\$0	\$0	\$0	\$0	IS
861-0039	NL400-72TB 12GB 4X1GE	\$70,084	24%	\$53,264	\$7,709	\$6,308	\$0	\$0	\$0	\$0	IS
861-0040	NL400-108TB 12GB 4X1GE	\$88,824	24%	\$67,506	\$9,771	\$7,994	\$0	\$0	\$0	\$0	IS
861-0042	X400-36TB 24GB 4X1GE	\$71,260	24%	\$54,158	\$7,839	\$6,413	\$0	\$0	\$0	\$0	IS
861-0043	X400-72TB 24GB 4X1GE	\$93,014	24%	\$70,691	\$10,232	\$8,371	\$0	\$0	\$0	\$0	IS
861-0044	X400-108TB 24GB RAM 4X1GE	\$112,458	24%	\$85,468	\$12,370	\$10,121	\$0	\$0	\$0	\$0	IS
861-0046	X400-34TB 800GBSSD 24GB 4X1GE	\$82,612	24%	\$62,785	\$9,087	\$7,435	\$0	\$0	\$0	\$0	IS
861-0056	X400-120T/2.4 T/SSD/24G/2X10GESFP+2X1GE	\$198,117	24%	\$150,569	\$21,793	\$17,831	\$0	\$0	\$0	\$0	IS
861-0057	X400-108TB, 48GB RAM, 2x10GE SFP+ & 2x1G	\$118,050	24%	\$89,718	\$12,986	\$10,625	\$0	\$0	\$0	\$0	IS
861-0058	NL400-108TB, 48GB RAM, 2x10GE SFP+ & 2x1	\$93,669	24%	\$71,188	\$10,304	\$8,430	\$0	\$0	\$0	\$0	IS
861-0059	X200-24TB, 12GB RAM, 2x10GE SFP+ & 2x1GE	\$40,423	24%	\$30,721	\$4,447	\$3,638	\$0	\$0	\$0	\$0	IS
861-0064	NL400-108TB/24GB/2x10GE SFP+/2x1GE	\$92,427	24%	\$70,245	\$10,167	\$8,318	\$0	\$0	\$0	\$0	IS
861-0065	NL400-144TB/24GB/2x10GE SFP+/2x1GE	\$109,709	24%	\$83,379	\$12,068	\$9,874	\$0	\$0	\$0	\$0	IS
861-0066	NL400-144TB/48GB/2x10GE SFP+/2x1GE	\$110,914	24%	\$84,295	\$12,201	\$9,982	\$0	\$0	\$0	\$0	IS
861-0067	X400-96TB+1.6TBSSD/48G/2x10GE SFP+/2x1GE	\$156,952	24%	\$119,284	\$17,265	\$14,126	\$0	\$0	\$0	\$0	IS
861-0114	X200-12TB 6GB 4X1GE	\$25,654	24%	\$19,497	\$2,822	\$2,309	\$0	\$0	\$0	\$0	IS
861-0115	X200-12TB 6GB 2X10GESFP+2X1GE	\$27,375	24%	\$20,805	\$3,011	\$2,464	\$0	\$0	\$0	\$0	IS
861-0116	X200-12TB 12GB 2X10GESFP+2X1GE	\$27,658	24%	\$21,020	\$3,042	\$2,489	\$0	\$0	\$0	\$0	IS
861-0117	X200-36TB 6GB 4X1GE	\$46,833	24%	\$35,593	\$5,152	\$4,215	\$0	\$0	\$0	\$0	IS
861-0118	X200-36TB 12GB 4X1GE	\$47,182	24%	\$35,858	\$5,190	\$4,246	\$0	\$0	\$0	\$0	IS
861-0119	X200-36TB 6GB 2X10GESFP+2X1GE	\$48,953	24%	\$37,204	\$5,385	\$4,406	\$0	\$0	\$0	\$0	IS
861-0120	X200-36TB 12GB 2X10GESFP+2X1GE	\$49,306	24%	\$37,473	\$5,424	\$4,438	\$0	\$0	\$0	\$0	IS
861-0121	X200-11TB 200GBSSD 24GB 2X10GESFP+2X1GE	\$39,703	24%	\$30,174	\$4,367	\$3,573	\$0	\$0	\$0	\$0	IS
861-0122	X200-20TB 400GBSSD 24GB 2X10GESFP+2X1GE	\$50,398	24%	\$38,302	\$5,544	\$4,536	\$0	\$0	\$0	\$0	IS
861-0123	X200-12T+1.2T SSD/24G/2X10GE SFP+2X1GE	\$74,082	24%	\$56,302	\$8,149	\$6,667	\$0	\$0	\$0	\$0	IS
861-0124	X200-27TB 600GBSSD 24GB 2X10GESFP+2X1GE	\$62,168	24%	\$47,248	\$6,838	\$5,595	\$0	\$0	\$0	\$0	IS
861-0125	S200-7.2TB 24GB 4X1GE	\$48,255	24%	\$36,674	\$5,308	\$4,343	\$0	\$0	\$0	\$0	IS
861-0126	S200-7.2TB 24GB 2X10GESFP+2X1GE	\$50,320	24%	\$38,243	\$5,535	\$4,529	\$0	\$0	\$0	\$0	IS
861-0127	S200-6.9TB 200GBSSD 48GB 2X10GESFP+2X1GE	\$52,767	24%	\$40,103	\$5,804	\$4,749	\$0	\$0	\$0	\$0	IS
861-0128	S200-14.4TB 24GB 4X1GE	\$61,598	24%	\$46,814	\$6,776	\$5,544	\$0	\$0	\$0	\$0	IS
861-0129	S200-14.4TB 24GB 2X10GESFP+2X1GE	\$63,527	24%	\$48,281	\$6,988	\$5,717	\$0	\$0	\$0	\$0	IS
861-0130	S200-13.2TB 400GBSSD 48G 2X10GESFP+2X1GE	\$68,927	24%	\$52,385	\$7,582	\$6,203	\$0	\$0	\$0	\$0	IS
A100-BACKUP	A100 Backup 4x8GFC 4X1GE	\$36,158	24%	\$27,480	\$3,977	\$3,254	\$0	\$0	\$0	\$0	IS
A100-BACKUP-64	A100 Backup Accelerator 64GB 4X16GB	\$39,183	24%	\$29,779	\$4,310	\$3,526	\$0	\$0	\$0	\$0	IS
A100-PERF-256	A100 Performance 256GB 2x10GE 4x1GE	\$42,750	24%	\$32,490	\$4,703	\$3,848	\$0	\$0	\$0	\$0	IS
HD400-RACK-S17	HD400 PRERACK-354T+800G SSD/24G/2x10GE	\$218,173	24%	\$165,811	\$23,999	\$19,636	\$0	\$0	\$0	\$0	IS
HD400-RACK-S17-HO	HD400 PRERACK-354T+800G SSD/24G/2x10G HO	\$144,285	24%	\$109,657	\$15,871	\$12,986	\$0	\$0	\$0	\$0	IS
HD400-RACK-S18	HD400 PRERACK-354T+800G SSD/48G/2x10GE	\$220,570	24%	\$167,633	\$24,263	\$19,851	\$0	\$0	\$0	\$0	IS
HD400-RACK-S18-HO	HD400 PRERACK-354T+800G SSD/48G/2x10G HO	\$144,991	24%	\$110,193	\$15,949	\$13,049	\$0	\$0	\$0	\$0	IS
HD400-RACK-S37	HD400 PRERACK-472T+1.6T SSD/24G/2x10GE	\$261,808	24%	\$198,974	\$28,799	\$23,563	\$0	\$0	\$0	\$0	IS
HD400-RACK-S37-HO	HD400 PRERACK-472T+1.6T SSD/24G/2x10G HO	\$162,389	24%	\$123,411	\$17,862	\$14,614	\$0	\$0	\$0	\$0	IS
HD400-RACK-S38-HO	HD400 PRERACK-472T+1.6T SSD/48G/2x10G HO	\$165,253	24%	\$125,597	\$18,178	\$14,873	\$0	\$0	\$0	\$0	IS
HD400-RACK-S39	HD400 PRERACK-354T+800G SSD4kn/24G/2x10G	\$218,173	24%	\$165,811	\$23,999	\$19,636	\$0	\$0	\$0	\$0	IS
HD400-RACK-S39-HO	HD400 RACK-354T+800G SSD4kn/24G/2x10G HO	\$144,285	24%	\$109,657	\$15,871	\$12,986	\$0	\$0	\$0	\$0	IS
HD400-RACK-S40	HD400 PRERACK-354T+800G SSD4kn/48G/2x10G	\$220,570	24%	\$167,633	\$24,263	\$19,851	\$0	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
HD400-RACK-S40-HO	HD400 RACK-354T+800G SSD4kn/48G/2x10G HO	\$144,991	24%	\$110,193	\$15,949	\$13,049	\$0	\$0	\$0	IS
HD400-SATA-E07-HO	HD400-354T+800G SSD-SED/24G/2x10GE/HO	\$194,785	24%	\$148,037	\$21,426	\$17,531	\$0	\$0	\$0	IS
HD400-SATA-E08-HO	HD400-354T+800G SSD-SED/48G/2x10GE/HO	\$195,737	24%	\$148,760	\$21,531	\$17,616	\$0	\$0	\$0	IS
HD400-SATA-E09-HO	HD400-472T+1.6T SSD-SED/24G/2x10GE/HO	\$219,217	24%	\$166,605	\$24,114	\$19,730	\$0	\$0	\$0	IS
HD400-SATA-E10-HO	HD400-472T+1.6T SSD-SED/48G/2x10GE/HO	\$223,099	24%	\$169,555	\$24,541	\$20,079	\$0	\$0	\$0	IS
HD400-SATA-S17	HD400-354T+800G SSD/24G/2x10GE/2x1GE	\$218,173	24%	\$165,811	\$23,999	\$19,636	\$0	\$0	\$0	IS
HD400-SATA-S17-HO	HD400-354T+800G SSD/24G/2x10GE/2x1GE	\$144,285	24%	\$109,657	\$15,871	\$12,986	\$0	\$0	\$0	IS
HD400-SATA-S18	HD400-354T+800G SSD/48G/2x10GE/2x1GE	\$220,570	24%	\$167,633	\$24,263	\$19,851	\$0	\$0	\$0	IS
HD400-SATA-S18-HO	HD400-354T+800G SSD/48G/2x10GE 2x1GE/HO	\$144,991	24%	\$110,193	\$15,949	\$13,049	\$0	\$0	\$0	IS
HD400-SATA-S37	HD400-472TB+1.6TB SSD/24G/2x10GbE+2x1GE	\$261,808	24%	\$198,974	\$28,799	\$23,563	\$0	\$0	\$0	IS
HD400-SATA-S37-HO	HD400-472TB+1.6TB SSD/24G/2x10GE/HO	\$162,383	24%	\$123,411	\$17,862	\$14,614	\$0	\$0	\$0	IS
HD400-SATA-S38-HO	HD400-472TB+1.6TB SSD/48G/2x10GE/HO	\$165,259	24%	\$125,597	\$18,178	\$14,873	\$0	\$0	\$0	IS
HD400-SATA-S39	HD400-354T+800G SSD 4kn/24G/2x10GE/2x1GE	\$218,173	24%	\$165,811	\$23,999	\$19,636	\$0	\$0	\$0	IS
HD400-SATA-S39-HO	HD400-354T+800G SSD 4kn/24G/2x10GE/HO	\$144,285	24%	\$109,657	\$15,871	\$12,986	\$0	\$0	\$0	IS
HD400-SATA-S40	HD400-354T+800G SSD 4kn/48G/2x10GE/2x1GE	\$220,570	24%	\$167,633	\$24,263	\$19,851	\$0	\$0	\$0	IS
HD400-SATA-S40-HO	HD400-354T+800G SSD 4kn/48G/2x10GE/HO	\$218,173	24%	\$165,811	\$23,999	\$19,636	\$0	\$0	\$0	IS
NL400-SAS-E01	NL400-108TB-SED/12G/4x1GE	\$115,472	24%	\$87,759	\$12,702	\$10,392	\$0	\$0	\$0	IS
NL400-SAS-E02	NL400-108TB-SED/12G/2x10GE SFP 2x1GE	\$117,673	24%	\$89,431	\$12,944	\$10,591	\$0	\$0	\$0	IS
NL400-SAS-E03	NL400-108TB-SED/24G/4x1GE	\$117,875	24%	\$89,585	\$12,966	\$10,609	\$0	\$0	\$0	IS
NL400-SAS-E04	NL400-108TB-SED/24G/2x10GE SFP 2x1GE	\$120,155	24%	\$91,318	\$13,217	\$10,814	\$0	\$0	\$0	IS
NL400-SAS-E05	NL400-108TB-SED/48G/4x1GE	\$119,490	24%	\$90,812	\$13,144	\$10,754	\$0	\$0	\$0	IS
NL400-SAS-E06	NL400-108TB-SED/48G/2x10GE SFP 2x1GE	\$121,770	24%	\$92,545	\$13,395	\$10,959	\$0	\$0	\$0	IS
NL400-SAS-E07	NL400-144TB-SED/12G/4x1GE	\$138,979	24%	\$105,624	\$15,288	\$12,508	\$0	\$0	\$0	IS
NL400-SAS-E08	NL400-144TB-SED/12G/2x10GE SFP 2x1GE	\$140,382	24%	\$106,690	\$15,442	\$12,634	\$0	\$0	\$0	IS
NL400-SAS-E09	NL400-144TB-SED/24G/4x1GE	\$140,410	24%	\$106,712	\$15,445	\$12,637	\$0	\$0	\$0	IS
NL400-SAS-E10	NL400-144TB-SED/24G/2x10GE SFP 2x1GE	\$142,622	24%	\$108,393	\$15,688	\$12,836	\$0	\$0	\$0	IS
NL400-SAS-E11	NL400-144TB-SED/48G/4x1GE	\$141,977	24%	\$107,903	\$15,617	\$12,778	\$0	\$0	\$0	IS
NL400-SAS-E12	NL400-144TB-SED/48G/2x10GE SFP 2x1GE	\$144,188	24%	\$109,583	\$15,861	\$12,977	\$0	\$0	\$0	IS
NL400-SAT-001	NL400-36T/24G/4x1GE	\$56,105	24%	\$42,640	\$6,172	\$5,049	\$0	\$0	\$0	IS
NL400-SAT-002	NL400-36T/24G/2x10GE SFP+2x1GE	\$57,858	24%	\$43,972	\$6,364	\$5,207	\$0	\$0	\$0	IS
NL400-SAT-003	NL400-36T/48G/4x1GE	\$57,347	24%	\$43,584	\$6,308	\$5,161	\$0	\$0	\$0	IS
NL400-SAT-004	NL400-36T/48G/2x10GE SFP+2x1GE	\$59,101	24%	\$44,917	\$6,501	\$5,319	\$0	\$0	\$0	IS
NL400-SAT-005	NL400-72T/24G/4x1GE	\$72,932	24%	\$55,428	\$8,023	\$6,564	\$0	\$0	\$0	IS
NL400-SAT-006	NL400-72T/24G/2x10GE SFP+2x1GE	\$74,633	24%	\$56,721	\$8,210	\$6,717	\$0	\$0	\$0	IS
NL400-SAT-007	NL400-72T/48G/4x1GE	\$74,137	24%	\$56,344	\$8,155	\$6,672	\$0	\$0	\$0	IS
NL400-SAT-008	NL400-72T/48G/2x10GE SFP+2x1GE	\$75,838	24%	\$57,637	\$8,342	\$6,825	\$0	\$0	\$0	IS
NL400-SAT-009	NL400-108T/24G/4x1GE	\$90,673	24%	\$68,911	\$9,974	\$8,161	\$0	\$0	\$0	IS
NL400-SAT-010	NL400-108T/24G/2x10GE SFP+2x1GE	\$95,285	24%	\$72,417	\$10,481	\$8,576	\$0	\$0	\$0	IS
NL400-SAT-011	NL400-108T/48G/4x1GE	\$91,915	24%	\$69,855	\$10,111	\$8,272	\$0	\$0	\$0	IS
NL400-SAT-012	NL400-108T/48G/2x10GE SFP+2x1GE	\$96,566	24%	\$73,390	\$10,622	\$8,691	\$0	\$0	\$0	IS
NL400-SAT-013	NL400-144T/12G/4x1GE	\$106,907	24%	\$81,249	\$11,760	\$9,622	\$0	\$0	\$0	IS
NL400-SAT-014	NL400-144T/24G/4x1GE	\$108,008	24%	\$82,086	\$11,881	\$9,721	\$0	\$0	\$0	IS
NL400-SAT-015	NL400-144T/24G/2x10GE SFP+2x1GE	\$116,600	24%	\$88,616	\$12,826	\$10,494	\$0	\$0	\$0	IS
NL400-SAT-016	NL400-144T/48G/4x1GE	\$109,213	24%	\$83,002	\$12,013	\$9,829	\$0	\$0	\$0	IS
NL400-SAT-017	NL400-144T/48G/2x10GE SFP+2x1GE	\$117,881	24%	\$89,590	\$12,967	\$10,609	\$0	\$0	\$0	IS
NL400-SATA-E01	NL400-140T/800G SSD-SED/12G/2X10GE+2X1GE	\$181,561	24%	\$137,986	\$19,972	\$16,340	\$0	\$0	\$0	IS
NL400-SATA-E02	NL400-140T/800G SSD-SED/12G/4x1GE	\$178,094	24%	\$135,351	\$19,590	\$16,028	\$0	\$0	\$0	IS
NL400-SATA-E03	NL400-140T/800G SSD-SED/24G/2X10GE+2X1GE	\$182,673	24%	\$138,831	\$20,094	\$16,441	\$0	\$0	\$0	IS
NL400-SATA-E04	NL400-140T/800G SSD-SED/24G/4x1GE	\$179,206	24%	\$136,197	\$19,713	\$16,129	\$0	\$0	\$0	IS
NL400-SATA-E05	NL400-140T/800G SSD-SED/48G/2X10GE+2X1GE	\$185,715	24%	\$141,143	\$20,429	\$16,714	\$0	\$0	\$0	IS
NL400-SATA-E06	NL400-140T/800G SSD-SED/48G/4x1GE	\$182,248	24%	\$138,508	\$20,047	\$16,402	\$0	\$0	\$0	IS
NL400-SAT-S01	NL400-120T+2.4T SSD/12G/4x1GE	\$181,620	24%	\$138,031	\$19,978	\$16,346	\$0	\$0	\$0	IS
NL400-SAT-S02	NL400-120T+2.4T SSD/12G/2x10GE SFP+2x1GE	\$183,659	24%	\$139,581	\$20,202	\$16,529	\$0	\$0	\$0	IS
NL400-SAT-S03	NL400-120T+2.4T SSD/24G/4x1GE	\$182,940	24%	\$139,034	\$20,123	\$16,465	\$0	\$0	\$0	IS
NL400-SAT-S04	NL400-120T+2.4T SSD/24G/2x10GE SFP+2x1GE	\$184,979	24%	\$140,584	\$20,348	\$16,648	\$0	\$0	\$0	IS
NL400-SAT-S05	NL400-120T+2.4T SSD/48G/4x1GE	\$184,385	24%	\$140,133	\$20,282	\$16,595	\$0	\$0	\$0	IS
NL400-SAT-S06	NL400-120T+2.4T SSD/48G/2x10GE SFP+2x1GE	\$186,424	24%	\$141,682	\$20,507	\$16,778	\$0	\$0	\$0	IS
NL400-SAT-S41	NL400-102T+1.6T SSD/48G/2x10GE SFP+2x1GE	\$170,417	24%	\$129,517	\$18,746	\$15,338	\$0	\$0	\$0	IS
NL400-SAT-S45	NL400-210T+800G SSD/48G/2x10GE 2x1GE	\$161,750	24%	\$122,930	\$17,793	\$14,558	\$0	\$0	\$0	IS
NL400-SAT-S46	NL400-210T+800G SSD/48G/4x1GE	\$159,269	24%	\$121,044	\$17,520	\$14,334	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
NL400-SAT-S47	NL400-210T+800G SSD/12G/2x10GE 2x1GE	\$157,480	24%	\$119,685	\$17,323	\$14,173	\$0	\$0	\$0	IS
NL400-SAT-S48	NL400-210T+800G SSD/12G/4x1GE	\$155,906	24%	\$118,489	\$17,150	\$14,032	\$0	\$0	\$0	IS
NL400-SAT-S49	NL400-210T+800G SSD/24G/2x10GE 2x1GE	\$159,993	24%	\$121,595	\$17,599	\$14,399	\$0	\$0	\$0	IS
NL400-SAT-S50	NL400-210T+800G SSD/24G/4x1GE	\$157,512	24%	\$119,709	\$17,326	\$14,176	\$0	\$0	\$0	IS
NL400-SAT-S51	NL400-140T+800G SSD/12G/4x1GE	\$136,995	24%	\$104,116	\$15,069	\$12,330	\$0	\$0	\$0	IS
NL400-SAT-S52	NL400-140T+800G SSD/12G/2x10GE 2x1GE	\$139,662	24%	\$106,143	\$15,363	\$12,570	\$0	\$0	\$0	IS
NL400-SAT-S53	NL400-140T+800G SSD/24G/4x1GE	\$137,851	24%	\$104,767	\$15,164	\$12,407	\$0	\$0	\$0	IS
NL400-SAT-S54	NL400-140T+800G SSD/24G/2x10GE 2x1GE	\$140,518	24%	\$106,794	\$15,457	\$12,647	\$0	\$0	\$0	IS
NL400-SAT-S55	NL400-140T+800G SSD/48G/4x1GE	\$140,190	24%	\$106,544	\$15,421	\$12,617	\$0	\$0	\$0	IS
NL400-SAT-S56	NL400-140T+800G SSD/48G/2x10GE 2x1GE	\$142,858	24%	\$108,572	\$15,714	\$12,857	\$0	\$0	\$0	IS
NL400-SAT-S57	NL400-105T+800G SSD/12G/4x1GE	\$131,029	24%	\$99,582	\$14,413	\$11,793	\$0	\$0	\$0	IS
NL400-SAT-S58	NL400-35T+800G SSD/12G/4x1GE	\$87,999	24%	\$66,879	\$9,680	\$7,920	\$0	\$0	\$0	IS
NL400-SAT-S59	NL400-35T+800G SSD/12G/2x10GE 2x1GE	\$90,623	24%	\$68,873	\$9,969	\$8,156	\$0	\$0	\$0	IS
NL400-SAT-S60	NL400-35T+800G SSD/24G/4x1GE	\$89,036	24%	\$67,667	\$9,794	\$8,013	\$0	\$0	\$0	IS
NL400-SAT-S61	NL400-35T+800G SSD/24G/2x10GE 2x1GE	\$91,661	24%	\$69,662	\$10,083	\$8,249	\$0	\$0	\$0	IS
NL400-SAT-S62	NL400-35T+800G SSD/48G/4x1GE	\$91,299	24%	\$69,387	\$10,043	\$8,217	\$0	\$0	\$0	IS
NL400-SAT-S63	NL400-105T+800G SSD/12G/2x10GE 2x1GE	\$124,346	24%	\$94,503	\$13,678	\$11,191	\$0	\$0	\$0	IS
NL400-SAT-S64	NL400-105T+800G SSD/24G/4x1GE	\$122,711	24%	\$93,260	\$13,498	\$11,044	\$0	\$0	\$0	IS
NL400-SAT-S65	NL400-105T+800G SSD/24G/2x10GE 2x1GE	\$125,416	24%	\$95,316	\$13,796	\$11,287	\$0	\$0	\$0	IS
NL400-SAT-S66	NL400-105T+800G SSD/48G/4x1GE	\$125,044	24%	\$95,033	\$13,755	\$11,254	\$0	\$0	\$0	IS
NL400-SAT-S67	NL400-105T+800G SSD/48G/2x10GE 2x1GE	\$127,749	24%	\$97,089	\$14,052	\$11,497	\$0	\$0	\$0	IS
NL400-SAT-S68	NL400-70T+800G SSD/12G/4x1GE	\$105,523	24%	\$80,197	\$11,608	\$9,497	\$0	\$0	\$0	IS
NL400-SAT-S69	NL400-70T+800G SSD/12G/2x10GE 2x1GE	\$108,229	24%	\$82,254	\$11,905	\$9,741	\$0	\$0	\$0	IS
NL400-SAT-S70	NL400-70T+800G SSD/24G/4x1GE	\$106,593	24%	\$81,011	\$11,725	\$9,593	\$0	\$0	\$0	IS
NL400-SAT-S71	NL400-70T+800G SSD/24G/2x10GE 2x1GE	\$109,298	24%	\$83,066	\$12,023	\$9,837	\$0	\$0	\$0	IS
NL400-SAT-S72	NL400-70T+800G SSD/48G/4x1GE	\$108,926	24%	\$82,784	\$11,982	\$9,803	\$0	\$0	\$0	IS
NL400-SAT-S73	NL400-70T+800G SSD/48G/2x10GE 2x1GE	\$111,631	24%	\$84,840	\$12,279	\$10,047	\$0	\$0	\$0	IS
NL410-SAT-002	NL410-72T/24G/2x10GE 2x1GE	\$73,140	24%	\$55,586	\$8,045	\$6,583	\$0	\$0	\$0	IS
NL410-SAT-002-HO	NL410-72T/24G/2x10GE 2x1GE/HO	\$43,702	24%	\$33,214	\$4,807	\$3,933	\$0	\$0	\$0	IS
NL410-SAT-003	NL410-72T/48G/2x10GE 2x1GE	\$74,321	24%	\$56,484	\$8,175	\$6,689	\$0	\$0	\$0	IS
NL410-SAT-003-HO	NL410-72T/48G/2x10GE 2x1GE/HO	\$44,467	24%	\$33,795	\$4,891	\$4,002	\$0	\$0	\$0	IS
NL410-SAT-005	NL410-144T/24G/2x10GE 2x1GE	\$107,515	24%	\$81,711	\$11,827	\$9,676	\$0	\$0	\$0	IS
NL410-SAT-005-HO	NL410-144T/24G/2x10GE 2x1GE/HO	\$51,116	24%	\$38,848	\$5,623	\$4,600	\$0	\$0	\$0	IS
NL410-SAT-006	NL410-144T/48G/2x10GE 2x1GE	\$108,696	24%	\$82,609	\$11,957	\$9,783	\$0	\$0	\$0	IS
NL410-SAT-006-HO	NL410-144T/48G/2x10GE 2x1GE/HO	\$51,883	24%	\$39,431	\$5,707	\$4,669	\$0	\$0	\$0	IS
NL410-SAT-008	NL410-36T/24G/2x10GE 2x1GE	\$56,701	24%	\$43,093	\$6,237	\$5,103	\$0	\$0	\$0	IS
NL410-SAT-008-HO	NL410-36T/24G/2x10GE 2x1GE/HO	\$40,760	24%	\$30,978	\$4,484	\$3,668	\$0	\$0	\$0	IS
NL410-SAT-009	NL410-36T/48G/2x10GE 2x1GE	\$57,919	24%	\$44,018	\$6,371	\$5,213	\$0	\$0	\$0	IS
NL410-SAT-009-HO	NL410-36T/48G/2x10GE 2x1GE/HO	\$41,526	24%	\$31,560	\$4,568	\$3,737	\$0	\$0	\$0	IS
NL410-SAT-011	NL410-108T/24G/2x10GE 2x1GE	\$90,578	24%	\$68,839	\$9,964	\$8,152	\$0	\$0	\$0	IS
NL410-SAT-011-HO	NL410-108T/24G/2x10GE 2x1GE/HO	\$49,444	24%	\$37,577	\$5,439	\$4,450	\$0	\$0	\$0	IS
NL410-SAT-012	NL410-108T/48G/2x10GE 2x1GE	\$91,796	24%	\$69,765	\$10,098	\$8,262	\$0	\$0	\$0	IS
NL410-SAT-012-HO	NL410-108T/48G/2x10GE 2x1GE/HO	\$50,212	24%	\$38,161	\$5,523	\$4,519	\$0	\$0	\$0	IS
NL410-SAT-E02	NL410-144T SED/24G/2x10GE 2x1GE	\$139,769	24%	\$106,224	\$15,375	\$12,579	\$0	\$0	\$0	IS
NL410-SAT-E02-HO	NL410-144T SED/24G/2x10GE 2x1GE/HO	\$69,007	24%	\$52,445	\$7,591	\$6,211	\$0	\$0	\$0	IS
NL410-SAT-E03	NL410-144T SED/48G/2x10GE 2x1GE	\$141,305	24%	\$107,392	\$15,544	\$12,717	\$0	\$0	\$0	IS
NL410-SAT-E03-HO	NL410-144T SED/48G/2x10GE 2x1GE/HO	\$70,042	24%	\$53,232	\$7,705	\$6,304	\$0	\$0	\$0	IS
NL410-SAT-E04	INA NL410-140T+800G SSD-SED/12G/2x10GE	\$181,561	24%	\$137,986	\$19,972	\$16,340	\$0	\$0	\$0	IS
NL410-SAT-E05	NL410-140T+800G SSD-SED/24G/2x10GE 2x1GE	\$171,859	24%	\$130,613	\$18,904	\$15,467	\$0	\$0	\$0	IS
NL410-SAT-E05-HO	NL410-140T+800G SSD-SED/24G/2x10GE/HO	\$87,057	24%	\$66,163	\$9,576	\$7,835	\$0	\$0	\$0	IS
NL410-SAT-E06	NL410-140T+800G SSD-SED/48G/2x10GE 2x1GE	\$174,721	24%	\$132,788	\$19,219	\$15,725	\$0	\$0	\$0	IS
NL410-SAT-E06-HO	NL410-140T+800G SSD-SED/48G/2x10GE/HO	\$88,177	24%	\$67,015	\$9,699	\$7,936	\$0	\$0	\$0	IS
NL410-SAT-E08	NL410-108T SED/24G/2x10GE 2x1GE	\$117,752	24%	\$89,492	\$12,953	\$10,598	\$0	\$0	\$0	IS
NL410-SAT-E08-HO	NL410-108T SED/24G/2x10GE 2x1GE/HO	\$66,750	24%	\$50,730	\$7,343	\$6,008	\$0	\$0	\$0	IS
NL410-SAT-E09	NL410-108T SED/48G/2x10GE 2x1GE	\$119,335	24%	\$90,695	\$13,127	\$10,740	\$0	\$0	\$0	IS
NL410-SAT-E09-HO	NL410-108T SED/48G/2x10GE 2x1GE/HO	\$67,786	24%	\$51,517	\$7,456	\$6,101	\$0	\$0	\$0	IS
NL410-SAT-E11	NL410-105T+800G SSD-SED/24G/2x10GE 2x1GE	\$153,389	24%	\$116,576	\$16,873	\$13,805	\$0	\$0	\$0	IS
NL410-SAT-E11-HO	NL410-105T+800G SSD-SED/24G/2x10GE/HO	\$84,820	24%	\$64,463	\$9,330	\$7,634	\$0	\$0	\$0	IS
NL410-SAT-E12	NL410-105T+800G SSD-SED/48G/2x10GE 2x1GE	\$156,242	24%	\$118,744	\$17,187	\$14,062	\$0	\$0	\$0	IS
NL410-SAT-E12-HO	NL410-105T+800G SSD-SED/48G/2x10GE/HO	\$85,920	24%	\$65,299	\$9,451	\$7,733	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
NL410-SAT-E31	NL410-210T+800G SSD-SED/24G/2x10GE 2x1GE	\$195,677	24%	\$148,715	\$21,524	\$17,611	\$0	\$0	\$0	IS
NL410-SAT-E31-HO	NL410-210T+800G SSD-SED/24G/2x10GE/HO	\$115,651	24%	\$87,895	\$12,722	\$10,409	\$0	\$0	\$0	IS
NL410-SAT-E32	NL410-210T+800G SSD-SED/48G/2x10GE 2x1GE	\$197,827	24%	\$150,349	\$21,761	\$17,804	\$0	\$0	\$0	IS
NL410-SAT-E32-HO	NL410-210T+800G SSD-SED/48G/2x10GE/HO	\$116,666	24%	\$88,666	\$12,833	\$10,500	\$0	\$0	\$0	IS
NL410-SAT-E33	NL410-280T+1.6T SSD SED/24G/2x10GE 2x1GE	\$234,813	24%	\$178,458	\$25,829	\$21,133	\$0	\$0	\$0	IS
NL410-SAT-E33-HO	NL410-280T+1.6T SSD SED/24G/2x10GE/HO	\$125,497	24%	\$95,378	\$13,805	\$11,295	\$0	\$0	\$0	IS
NL410-SAT-E34	NL410-280T+1.6T SSD SED/48G/2x10GE 2x1GE	\$237,392	24%	\$180,418	\$26,113	\$21,365	\$0	\$0	\$0	IS
NL410-SAT-E34-HO	NL410-280T+1.6T SSD SED/48G/2x10GE/HO	\$125,918	24%	\$95,698	\$13,851	\$11,333	\$0	\$0	\$0	IS
NL410-SAT-S02	NL410-90T+2.4T SSD/24G/2x10GE 2x1GE	\$160,163	24%	\$121,724	\$17,618	\$14,415	\$0	\$0	\$0	IS
NL410-SAT-S03	NL410-90T+2.4T SSD/48G/2x10GE 2x1GE	\$162,451	24%	\$123,463	\$17,870	\$14,621	\$0	\$0	\$0	IS
NL410-SAT-S05	NL410-140T+800G SSD/24G/2x10GE 2x1GE	\$132,199	24%	\$100,471	\$14,542	\$11,898	\$0	\$0	\$0	IS
NL410-SAT-S05-HO	NL410-140T+800G SSD/24G/2x10GE 2x1GE/HO	\$64,487	24%	\$49,010	\$7,094	\$5,804	\$0	\$0	\$0	IS
NL410-SAT-S06	NL410-140T+800G SSD/48G/2x10GE 2x1GE	\$134,249	24%	\$102,029	\$14,767	\$12,082	\$0	\$0	\$0	IS
NL410-SAT-S06-HO	NL410-140T+800G SSD/48G/2x10GE 2x1GE/HO	\$65,316	24%	\$49,640	\$7,185	\$5,878	\$0	\$0	\$0	IS
NL410-SAT-S08	NL410-210T+800G SSD/24G/2x10GE 2x1GE	\$150,521	24%	\$114,396	\$16,557	\$13,547	\$0	\$0	\$0	IS
NL410-SAT-S08-HO	NL410-210T+800G SSD/24G/2x10GE 2x1GE/HO	\$85,668	24%	\$65,108	\$9,423	\$7,710	\$0	\$0	\$0	IS
NL410-SAT-S09	NL410-210T+800G SSD/48G/2x10GE 2x1GE	\$152,174	24%	\$115,652	\$16,739	\$13,696	\$0	\$0	\$0	IS
NL410-SAT-S09-HO	NL410-210T+800G SSD/48G/2x10GE 2x1GE/HO	\$86,419	24%	\$65,678	\$9,506	\$7,778	\$0	\$0	\$0	IS
NL410-SAT-S11	NL410-280T+1.6T SSD/24G/2x10GE 2x1GE	\$180,625	24%	\$137,275	\$19,869	\$16,256	\$0	\$0	\$0	IS
NL410-SAT-S11-HO	NL410-280T+1.6T SSD/24G/2x10GE 2x1GE/HO	\$92,961	24%	\$70,650	\$10,226	\$8,366	\$0	\$0	\$0	IS
NL410-SAT-S12	NL410-280T+1.6T SSD/48G/2x10GE 2x1GE	\$182,609	24%	\$138,783	\$20,087	\$16,435	\$0	\$0	\$0	IS
NL410-SAT-S12-HO	NL410-280T+1.6T SSD/48G/2x10GE 2x1GE/HO	\$93,273	24%	\$70,887	\$10,260	\$8,395	\$0	\$0	\$0	IS
NL410-SAT-S14	NL410-120T+2.4T SSD/24G/2x10GE 2x1GE	\$174,029	24%	\$132,262	\$19,143	\$15,663	\$0	\$0	\$0	IS
NL410-SAT-S15	NL410-120T+2.4T SSD/48G/2x10GE 2x1GE	\$175,388	24%	\$133,295	\$19,293	\$15,785	\$0	\$0	\$0	IS
NL410-SAT-S16	NL410-35T+800G SSD/48G/2x10GE 2x1GE	\$83,892	24%	\$63,758	\$9,228	\$7,550	\$0	\$0	\$0	IS
NL410-SAT-S17	NL410-140T+400G SSD/24G/2x10GE 2x1GE	\$117,508	24%	\$89,306	\$12,926	\$10,576	\$0	\$0	\$0	IS
NL410-SAT-S17-HO	NL410-140T+400G SSD/24G/2x10GE 2x1GE/HO	\$58,075	24%	\$44,137	\$6,388	\$5,227	\$0	\$0	\$0	IS
NL410-SAT-S18	NL410-140T+400G SSD/48G/2x10GE 2x1GE	\$119,046	24%	\$90,475	\$13,095	\$10,714	\$0	\$0	\$0	IS
NL410-SAT-S18-HO	NL410-140T+400G SSD/48G/2x10GE 2x1GE/HO	\$58,880	24%	\$44,749	\$6,477	\$5,299	\$0	\$0	\$0	IS
NL410-SAT-S20	NL410-34T+800G SSD/24G/2x10GE 2x1GE	\$91,733	24%	\$69,717	\$10,091	\$8,256	\$0	\$0	\$0	IS
NL410-SAT-S21	NL410-34T+800G SSD/48G/2x10GE 2x1GE	\$94,033	24%	\$71,465	\$10,344	\$8,463	\$0	\$0	\$0	IS
NL410-SAT-S22	NL410-68T+1.6T SSD/48G/2x10GE 2x1GE	\$125,707	24%	\$95,537	\$13,828	\$11,314	\$0	\$0	\$0	IS
NL410-SAT-S23	NL410-102T+1.6T SSD/48G/2x10GE 2x1GE	\$160,328	24%	\$121,849	\$17,636	\$14,430	\$0	\$0	\$0	IS
NL410-SAT-S24	NL410-136T+800G SSD/24G/2x10GE 2x1GE	\$143,329	24%	\$108,930	\$15,766	\$12,900	\$0	\$0	\$0	IS
NL410-SAT-S25	NL410-136T+800G SSD/48G/2x10GE 2x1GE	\$142,752	24%	\$108,492	\$15,703	\$12,848	\$0	\$0	\$0	IS
NL410-SAT-S26	NL410-66T+1.2T SSD/48G/2x10GE 2x1GE	\$115,696	24%	\$87,929	\$12,727	\$10,413	\$0	\$0	\$0	IS
NL410-SAT-S27	NL410-132T+2.4T SSD/48G/2x10GE 2x1GE	\$171,717	24%	\$130,505	\$18,889	\$15,455	\$0	\$0	\$0	IS
NL410-SAT-S29	NL410-64T+1.6T SSD/24G/2x10GE 2x1GE	\$125,206	24%	\$95,157	\$13,773	\$11,269	\$0	\$0	\$0	IS
NL410-SAT-S30	NL410-64T+1.6T SSD/48G/2x10GE 2x1GE	\$127,437	24%	\$96,852	\$14,018	\$11,469	\$0	\$0	\$0	IS
NL410-SAT-S31	NL410-96T+1.6T SSD/24G/2x10GE 2x1GE	\$142,808	24%	\$108,534	\$15,709	\$12,853	\$0	\$0	\$0	IS
NL410-SAT-S33	NL410-128T+3.2T SSD/24G/2x10GE 2x1GE	\$193,894	24%	\$147,359	\$21,328	\$17,450	\$0	\$0	\$0	IS
NL410-SAT-S34	NL410-128T+3.2T SSD/48G/2x10GE 2x1GE	\$200,336	24%	\$152,255	\$22,037	\$18,030	\$0	\$0	\$0	IS
NL410-SAT-S37	NL410-70T+400G SSD/24G/2x10GE 2x1GE	\$84,500	24%	\$64,220	\$9,295	\$7,605	\$0	\$0	\$0	IS
NL410-SAT-S37-HO	NL410-70T+400G SSD/24G/2x10GE 2x1GE/HO	\$50,529	24%	\$38,402	\$5,558	\$4,548	\$0	\$0	\$0	IS
NL410-SAT-S38	NL410-70T+400G SSD/48G/2x10GE 2x1GE	\$85,842	24%	\$65,240	\$9,443	\$7,726	\$0	\$0	\$0	IS
NL410-SAT-S38-HO	NL410-70T+400G SSD/48G/2x10GE 2x1GE/HO	\$51,332	24%	\$39,012	\$5,647	\$4,620	\$0	\$0	\$0	IS
NL410-SAT-S40	NL410-35T+200G SSD/24G/2x10GE 2x1GE	\$65,419	24%	\$49,718	\$7,196	\$5,888	\$0	\$0	\$0	IS
NL410-SAT-S40-HO	NL410-35T+200G SSD/24G/2x10GE 2x1GE/HO	\$44,088	24%	\$33,507	\$4,850	\$3,968	\$0	\$0	\$0	IS
NL410-SAT-S41	NL410-35T+200G SSD/48G/2x10GE 2x1GE	\$66,584	24%	\$50,604	\$7,324	\$5,993	\$0	\$0	\$0	IS
NL410-SAT-S41-HO	NL410-35T+200G SSD/48G/2x10GE 2x1GE/HO	\$44,873	24%	\$34,103	\$4,936	\$4,039	\$0	\$0	\$0	IS
NL410-SAT-S42	NL410-105T+800G SSD/24G/2x10GE 2x1GE	\$117,991	24%	\$89,673	\$12,979	\$10,619	\$0	\$0	\$0	IS
NL410-SAT-S42-HO	NL410-105T+800G SSD/24G/2x10GE 2x1GE/HO	\$62,830	24%	\$47,751	\$6,911	\$5,655	\$0	\$0	\$0	IS
NL410-SAT-S43	NL410-105T+800G SSD/48G/2x10GE 2x1GE	\$120,186	24%	\$91,341	\$13,220	\$10,817	\$0	\$0	\$0	IS
NL410-SAT-S43-HO	NL410-105T+800G SSD/48G/2x10GE 2x1GE/HO	\$63,644	24%	\$48,369	\$7,001	\$5,728	\$0	\$0	\$0	IS
NL410-SAT-S44	NL410-210T+800G SSD 4kn/24G/2x10GE 2x1GE	\$150,521	24%	\$114,396	\$16,557	\$13,547	\$0	\$0	\$0	IS
NL410-SAT-S45	NL410-210T+800G SSD 4kn/48G/2x10GE 2x1GE	\$152,174	24%	\$115,652	\$16,739	\$13,696	\$0	\$0	\$0	IS
NL410-SAT-S47	NL410-35T+800G SSD/24G/2x10GE 2x1GE	\$82,616	24%	\$62,788	\$9,088	\$7,435	\$0	\$0	\$0	IS
NL820-0006	NL400 GNA ENABLER KIT 2 X 800GB	\$69,722	24%	\$52,989	\$7,669	\$6,275	\$0	\$0	\$0	IS
NL820-0068	Field Upgrade Kit, 3.5in, 1x800GB SED SSD	\$46,182	24%	\$35,098	\$5,080	\$4,156	\$0	\$0	\$0	IS
NL820-0069	Field Upgrade Kit, 3.5in, 2x800GB SED SSD	\$90,639	24%	\$68,886	\$9,970	\$8,158	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
NL820-0070	Field Upgrade Kit,3.5in,3x800GB SED SSD	\$136,229	24%	\$103,534	\$14,985	\$12,261	\$0	\$0	\$0	IS
NL820-0071	Field Upgrade Kit,3.5in,4x800GB SED SSD	\$156,802	24%	\$119,170	\$17,248	\$14,112	\$0	\$0	\$0	IS
S200-SAS-001	S200-7.2T/48G/4x1GE	\$50,689	24%	\$38,524	\$5,576	\$4,562	\$0	\$0	\$0	IS
S200-SAS-002	S200-7.2T/48G/2x10GE SFP+2x1GE	\$52,613	24%	\$39,986	\$5,787	\$4,735	\$0	\$0	\$0	IS
S200-SAS-003	S200-7.2T/96G/4x1GE	\$52,982	24%	\$40,266	\$5,828	\$4,768	\$0	\$0	\$0	IS
S200-SAS-004	S200-7.2T/96G/2x10GE SFP+2x1GE	\$54,905	24%	\$41,728	\$6,040	\$4,941	\$0	\$0	\$0	IS
S200-SAS-005	S200-14.4T/48G/4x1GE	\$63,583	24%	\$48,323	\$6,994	\$5,722	\$0	\$0	\$0	IS
S200-SAS-006	S200-14.4T/48G/2x10GE SFP+2x1GE	\$65,506	24%	\$49,785	\$7,206	\$5,896	\$0	\$0	\$0	IS
S200-SAS-007	S200-14.4T/96G/4x1GE	\$65,875	24%	\$50,065	\$7,246	\$5,929	\$0	\$0	\$0	IS
S200-SAS-008	S200-14.4T/96G/2x10GE SFP+2x1GE	\$67,799	24%	\$51,527	\$7,458	\$6,102	\$0	\$0	\$0	IS
S200-SAS-013	S200-21.6T/96G/4x1GE	\$79,759	24%	\$60,617	\$8,773	\$7,178	\$0	\$0	\$0	IS
S200-SAS-014	S200-21.6T/96G/2x10GE SFP+2x1GE	\$81,683	24%	\$62,079	\$8,985	\$7,351	\$0	\$0	\$0	IS
S200-SAS-015	S200-21.6T/24G/4x1GE	\$76,104	24%	\$57,839	\$8,371	\$6,849	\$0	\$0	\$0	IS
S200-SAS-016	S200-21.6T/24G/2x10GE SFP+2x1GE	\$78,028	24%	\$59,301	\$8,583	\$7,023	\$0	\$0	\$0	IS
S200-SAS-017	S200-21.6T/48G/4x1GE	\$77,467	24%	\$58,875	\$8,521	\$6,972	\$0	\$0	\$0	IS
S200-SAS-018	S200-21.6T/48G/2x10GE SFP+2x1GE	\$79,391	24%	\$60,337	\$8,733	\$7,145	\$0	\$0	\$0	IS
S200-SAS-019	S200-28.8T/48G/2x10GE SFP+2x1GE	\$91,801	24%	\$69,769	\$10,098	\$8,262	\$0	\$0	\$0	IS
S200-SAS-020	S200-28.8T/96G/2x10GE SFP+2x1GE	\$95,508	24%	\$72,586	\$10,506	\$8,596	\$0	\$0	\$0	IS
S200-SAS-S01	S200-6.9T+200G SSD/24G/4x1GE	\$50,215	24%	\$38,153	\$5,524	\$4,519	\$0	\$0	\$0	IS
S200-SAS-S02	S200-6.9T+200G SSD/24G/2x10GE SFP+2x1GE	\$51,975	24%	\$39,501	\$5,717	\$4,678	\$0	\$0	\$0	IS
S200-SAS-S03	S200-6.9T+200G SSD/48G/4x1GE	\$51,462	24%	\$39,111	\$5,661	\$4,632	\$0	\$0	\$0	IS
S200-SAS-S04	S200-6.9T+200G SSD/96G/4x1GE	\$53,559	24%	\$40,705	\$5,891	\$4,820	\$0	\$0	\$0	IS
S200-SAS-S05	S200-6.9T+200G SSD/96G/2x10GE SFP+2x1GE	\$55,320	24%	\$42,043	\$6,085	\$4,979	\$0	\$0	\$0	IS
S200-SAS-S06	S200-5.4T+1.2T SSD/24G/4x1GE	\$75,281	24%	\$57,214	\$8,281	\$6,775	\$0	\$0	\$0	IS
S200-SAS-S07	S200-5.4T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$77,112	24%	\$58,605	\$8,482	\$6,940	\$0	\$0	\$0	IS
S200-SAS-S08	S200-5.4T+1.2T SSD/48G/4x1GE	\$76,477	24%	\$58,123	\$8,412	\$6,883	\$0	\$0	\$0	IS
S200-SAS-S09	S200-5.4T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$78,308	24%	\$59,514	\$8,614	\$7,048	\$0	\$0	\$0	IS
S200-SAS-S10	S200-5.4T+1.2T SSD/96G/4x1GE	\$78,206	24%	\$59,437	\$8,603	\$7,039	\$0	\$0	\$0	IS
S200-SAS-S11	S200-5.4T+1.2T SSD/96G/2x10GE SFP+2x1GE	\$79,966	24%	\$60,774	\$8,796	\$7,197	\$0	\$0	\$0	IS
S200-SAS-S12	S200-13.2T+400G SSD/24G/4x1GE	\$66,210	24%	\$50,320	\$7,283	\$5,959	\$0	\$0	\$0	IS
S200-SAS-S13	S200-13.2T+400G SSD/24G/2x10GE SFP+2x1GE	\$67,970	24%	\$51,657	\$7,477	\$6,117	\$0	\$0	\$0	IS
S200-SAS-S14	S200-13.2T+400G SSD/48G/4x1GE	\$67,457	24%	\$51,267	\$7,420	\$6,071	\$0	\$0	\$0	IS
S200-SAS-S15	S200-13.2T+400G SSD/96G/4x1GE	\$69,554	24%	\$52,861	\$7,651	\$6,260	\$0	\$0	\$0	IS
S200-SAS-S16	S200-10.8T+1.2T SSD/24G/4x1GE	\$84,488	24%	\$64,211	\$9,294	\$7,604	\$0	\$0	\$0	IS
S200-SAS-S17	S200-10.8T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$86,248	24%	\$65,548	\$9,487	\$7,762	\$0	\$0	\$0	IS
S200-SAS-S18	S200-10.8T+1.2T SSD/48G/4x1GE	\$85,735	24%	\$65,159	\$9,431	\$7,716	\$0	\$0	\$0	IS
S200-SAS-S19	S200-10.8T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$87,495	24%	\$66,496	\$9,624	\$7,875	\$0	\$0	\$0	IS
S200-SAS-S20	S200-10.8T+1.2T SSD/96G/2x10GE SFP+2x1GE	\$89,593	24%	\$68,091	\$9,855	\$8,063	\$0	\$0	\$0	IS
S200-SAS-S21	S200-5.5T+200G SSD/24G/2x10GE SFP+2x1GE	\$99,562	24%	\$75,667	\$10,952	\$8,961	\$0	\$0	\$0	IS
S200-SAS-S22	S200-6.9T+200G SSD/24G/2x10GE SFP+2x1GE	\$100,713	24%	\$76,542	\$11,078	\$9,064	\$0	\$0	\$0	IS
S200-SAS-S23	S200-6.9T+200G SSD/48G/2x10GE SFP+2x1GE	\$100,189	24%	\$76,144	\$11,021	\$9,017	\$0	\$0	\$0	IS
S200-SAS-S24	S200-6.9T+200G SSD/48G/2x1GE	\$105,140	24%	\$79,906	\$11,565	\$9,463	\$0	\$0	\$0	IS
S200-SAS-S25	S200-13.2T+400G SSD/48G/2x10GE SFP+2x1GE	\$102,330	24%	\$77,771	\$11,256	\$9,210	\$0	\$0	\$0	IS
S200-SAS-S26	S200-10.8T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$104,126	24%	\$79,136	\$11,454	\$9,371	\$0	\$0	\$0	IS
S200-SAS-S27	S200-19.8T+400G SSD/24G/4x1GE	\$77,841	24%	\$59,159	\$8,563	\$7,006	\$0	\$0	\$0	IS
S200-SAS-S28	S200-19.8T+400G SSD/24G/2x10GE SFP+2x1GE	\$79,602	24%	\$60,498	\$8,756	\$7,164	\$0	\$0	\$0	IS
S200-SAS-S29	S200-19.8T+400G SSD/48G/4x1GE	\$79,088	24%	\$60,107	\$8,700	\$7,118	\$0	\$0	\$0	IS
S200-SAS-S30	S200-19.8T+400G SSD/48G/2x10GE SFP+2x1GE	\$80,849	24%	\$61,445	\$8,893	\$7,276	\$0	\$0	\$0	IS
S200-SAS-S31	S200-19.8T+400G SSD/96G/4x1GE	\$81,186	24%	\$61,701	\$8,930	\$7,307	\$0	\$0	\$0	IS
S200-SAS-S32	S200-19.8T+400G SSD/96G/2x10GE SFP+2x1GE	\$82,946	24%	\$63,039	\$9,124	\$7,465	\$0	\$0	\$0	IS
S200-SAS-S33	S200-18.9T+1.2T SSD/24G/4x1GE	\$97,014	24%	\$73,731	\$10,672	\$8,731	\$0	\$0	\$0	IS
S200-SAS-S34	S200-18.9T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$98,855	24%	\$75,130	\$10,874	\$8,897	\$0	\$0	\$0	IS
S200-SAS-S35	S200-18.9T+1.2T SSD/48G/4x1GE	\$98,294	24%	\$74,703	\$10,812	\$8,846	\$0	\$0	\$0	IS
S200-SAS-S36	S200-18.9T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$100,135	24%	\$76,103	\$11,015	\$9,012	\$0	\$0	\$0	IS
S200-SAS-S37	S200-18.9T+1.2T SSD/96G/4x1GE	\$100,521	24%	\$76,396	\$11,057	\$9,047	\$0	\$0	\$0	IS
S200-SAS-S38	S200-18.9T+1.2T SSD/96G/2x10GE SFP+2x1GE	\$102,361	24%	\$77,794	\$11,260	\$9,212	\$0	\$0	\$0	IS
S200-SAS-S39	S200-13.2T+800G SSD/48G/2x10GE SFP+2x1GE	\$91,012	24%	\$69,169	\$10,011	\$8,191	\$0	\$0	\$0	IS
S200-SAS-S40	S200-16.2T+2.4T SSD/48G/2x10GE SFP+2x1GE	\$145,651	24%	\$110,695	\$16,022	\$13,109	\$0	\$0	\$0	IS
S200-SAS-S41	S200-13.2T 800G SSD/48G/4x1GE	\$75,998	24%	\$57,758	\$8,360	\$6,840	\$0	\$0	\$0	IS
S200-SAS-S42	S200-13.2T 800G SSD/24G/4x1GE	\$74,751	24%	\$56,811	\$8,223	\$6,728	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
S200-SAS-S43	S200-13.2T 800G SSD/24G/2x10GE SFP 2x1GE	\$76,511	24%	\$58,148	\$8,416	\$6,886	\$0	\$0	\$0	IS
S200-SAS-S44	S200-13.2T 800G SSD/96G/4x1GE	\$78,096	24%	\$59,353	\$8,591	\$7,029	\$0	\$0	\$0	IS
S200-SAS-S45	S200-13.2T 800G SSD/96G/2x10GE SFP 2x1GE	\$79,856	24%	\$60,691	\$8,784	\$7,187	\$0	\$0	\$0	IS
S200-SAS-S46	S200-16.2T 2.4T SSD/48G/4x1GE	\$122,422	24%	\$93,176	\$13,486	\$11,034	\$0	\$0	\$0	IS
S200-SAS-S47	S200-16.2T 2.4T SSD/24G/4x1GE	\$121,322	24%	\$92,205	\$13,345	\$10,919	\$0	\$0	\$0	IS
S200-SAS-S48	S200-16.2T 2.4T SSD/24G/2x10GE SFP 2x1GE	\$123,162	24%	\$93,603	\$13,548	\$11,085	\$0	\$0	\$0	IS
S200-SAS-S49	S200-16.2T 2.4T SSD/96G/4x1GE	\$124,818	24%	\$94,862	\$13,730	\$11,234	\$0	\$0	\$0	IS
S200-SAS-S50	S200-16.2T 2.4T SSD/96G/2x10GE SFP 2x1GE	\$126,656	24%	\$96,259	\$13,932	\$11,399	\$0	\$0	\$0	IS
S200-SAS-S51	S200-10.8TB/2.4 TB/96G/4x1GE	\$121,122	24%	\$92,053	\$13,323	\$10,901	\$0	\$0	\$0	IS
S200-SAS-S52	S200-13.2T/1.6T SSD/48G/2X10GE SFP 2X1GE	\$98,991	24%	\$75,233	\$10,889	\$8,909	\$0	\$0	\$0	IS
S200-SAS-S53	S200-26.4T/1.6T SSD/48G/4x1GE	\$130,542	24%	\$99,212	\$14,360	\$11,749	\$0	\$0	\$0	IS
S200-SAS-S54	S200-26.4T/1.6T SSD/48G/2x10GE SFP 2x1GE	\$132,503	24%	\$100,702	\$14,575	\$11,925	\$0	\$0	\$0	IS
S200-SAS-S55	S200-13.2T/1.6T SSD/48G/4X1GE	\$97,031	24%	\$73,744	\$10,673	\$8,733	\$0	\$0	\$0	IS
S200-SAS-S56	S200-26.4T/1.6T SSD/96G/2x10GE SFP 2x1GE	\$136,210	24%	\$103,520	\$14,983	\$12,259	\$0	\$0	\$0	IS
S200-SAS-S57	S200-25.2T/2.4T SSD/96G/2x10GE SFP 2x1GE	\$150,536	24%	\$114,407	\$16,559	\$13,548	\$0	\$0	\$0	IS
S200-SAS-S58	S200-24T/3.2T SSD/96G/2x10GE SFP 2x1GE	\$164,862	24%	\$125,295	\$18,135	\$14,838	\$0	\$0	\$0	IS
S200-SAS-S59	S200-26.4T/800G SSD/48G/2x10GE 2x1GE	\$106,084	24%	\$80,624	\$11,669	\$9,548	\$0	\$0	\$0	IS
S200-SAS-S60	S200-6.9T/800GB SSD/48G/2x10GE/2x1GE	\$66,005	24%	\$50,164	\$7,261	\$5,940	\$0	\$0	\$0	IS
S200-SAS-S61	S200-6.9T/800GB SSD/96G/2x10GE/2x1GE	\$69,396	24%	\$52,741	\$7,634	\$6,246	\$0	\$0	\$0	IS
S200-SAS-S62	S200-13.8T/800GB SSD/48G/2x10GE/2x1GE	\$77,221	24%	\$58,688	\$8,494	\$6,950	\$0	\$0	\$0	IS
S200-SAS-S63	S200-13.8T/800GB SSD/96G/2x10GE/2x1GE	\$80,612	24%	\$61,265	\$8,867	\$7,255	\$0	\$0	\$0	IS
S200-SAS-S64	S200-20.7T/800GB SSD/48G/2x10GE/2x1GE	\$83,014	24%	\$63,091	\$9,132	\$7,471	\$0	\$0	\$0	IS
S200-SAS-S65	S200-20.7T/800GB SSD/96G/2x10GE/2x1GE	\$86,323	24%	\$65,605	\$9,496	\$7,769	\$0	\$0	\$0	IS
S200-SAS-S66	S200-19.8T/1.6T SSD/48G/2x10GE/2x1GE	\$97,345	24%	\$73,982	\$10,708	\$8,761	\$0	\$0	\$0	IS
S200-SAS-S67	S200-19.8T/1.6T SSD/96G/2x10GE/2x1GE	\$100,654	24%	\$76,497	\$11,072	\$9,059	\$0	\$0	\$0	IS
S200-SAS-S68	S200-27.6T/800GB SSD/48G/2x10GE/2x1GE	\$106,392	24%	\$80,858	\$11,703	\$9,575	\$0	\$0	\$0	IS
S200-SAS-S69	S200-27.6T/800GB SSD/96G/2x10GE/2x1GE	\$110,037	24%	\$83,628	\$12,104	\$9,903	\$0	\$0	\$0	IS
S200-SAS-S70	S200-13.2T/1.6T SSD/96G/2x10GE/2x1GE	\$101,342	24%	\$77,020	\$11,148	\$9,121	\$0	\$0	\$0	IS
S200-SSD-007	S200-4.8T/24G/4x1GE	\$166,839	24%	\$126,798	\$18,352	\$15,016	\$0	\$0	\$0	IS
S200-SSD-008	S200-4.8T/24G/2x10GE SFP+2x1GE	\$168,691	24%	\$128,205	\$18,556	\$15,182	\$0	\$0	\$0	IS
S200-SSD-009	S200-4.8T/48G/4x1GE	\$168,151	24%	\$127,795	\$18,497	\$15,134	\$0	\$0	\$0	IS
S200-SSD-010	S200-4.8T/48G/2x10GE SFP+2x1GE	\$170,002	24%	\$129,202	\$18,700	\$15,300	\$0	\$0	\$0	IS
S200-SSD-011	S200-4.8T/96G/4x1GE	\$170,357	24%	\$129,471	\$18,739	\$15,332	\$0	\$0	\$0	IS
S200-SSD-012	S200-4.8T/96G/2x10GE SFP+2x1GE	\$172,209	24%	\$130,879	\$18,943	\$15,499	\$0	\$0	\$0	IS
S210-SAS-001	S210-7.2TB/32G/2x10GE+2x1GE	\$54,849	24%	\$41,685	\$6,033	\$4,936	\$0	\$0	\$0	IS
S210-SAS-002	S210-7.2TB/64G/2x10GE+2x1GE	\$57,039	24%	\$43,350	\$6,274	\$5,134	\$0	\$0	\$0	IS
S210-SAS-003	S210-14.4TB/32G/2x10GE+2x1GE	\$67,330	24%	\$51,171	\$7,406	\$6,060	\$0	\$0	\$0	IS
S210-SAS-004	S210-14.4TB/64G/2x10GE+2x1GE	\$69,902	24%	\$53,126	\$7,689	\$6,291	\$0	\$0	\$0	IS
S210-SAS-005	S210-21.6TB/64G/2x10GE+2x1GE	\$78,356	24%	\$59,551	\$8,619	\$7,052	\$0	\$0	\$0	IS
S210-SAS-006	S210-21.6TB/128G/2x10GE+2x1GE	\$83,148	24%	\$63,192	\$9,146	\$7,483	\$0	\$0	\$0	IS
S210-SAS-007	S210-21.6TB/256G/2x10GE+2x1GE	\$94,100	24%	\$71,516	\$10,351	\$8,469	\$0	\$0	\$0	IS
S210-SAS-008	S210-28.8TB/64G/2x10GE+2x1GE	\$93,801	24%	\$71,289	\$10,318	\$8,442	\$0	\$0	\$0	IS
S210-SAS-009	S210-28.8TB/128G/2x10GE+2x1GE	\$98,593	24%	\$74,931	\$10,845	\$8,873	\$0	\$0	\$0	IS
S210-SAS-010	S210-28.8TB/256G/2x10GE+2x1GE	\$109,545	24%	\$83,254	\$12,050	\$9,859	\$0	\$0	\$0	IS
S210-SAS-011	S210-14.4T/128G/2x10GE/2x1GE	\$77,755	24%	\$59,094	\$8,553	\$6,998	\$0	\$0	\$0	IS
S210-SAS-012	S210-14.4T/256G/2x10GE/2x1GE	\$88,994	24%	\$67,635	\$9,789	\$8,009	\$0	\$0	\$0	IS
S210-SAS-013	S210-7.2T/128G/2x10GE/2x1GE	\$64,673	24%	\$49,151	\$7,114	\$5,821	\$0	\$0	\$0	IS
S210-SAS-014	S210-7.2T/256G/2x10GE/2x1GE	\$75,623	24%	\$57,473	\$8,319	\$6,806	\$0	\$0	\$0	IS
S210-SAS-015	S210-14.4T/128G/2x40GE/2x1GE	\$79,436	24%	\$60,371	\$8,738	\$7,149	\$0	\$0	\$0	IS
S210-SAS-016	S210-14.4T/256G/2x40GE/2x1GE	\$90,717	24%	\$68,945	\$9,979	\$8,165	\$0	\$0	\$0	IS
S210-SAS-017	S210-14.4T/64G/2x40GE/2x1GE	\$71,498	24%	\$54,338	\$7,865	\$6,435	\$0	\$0	\$0	IS
S210-SAS-018	S210-21.6T/128G/2x40GE/2x1GE	\$84,813	24%	\$64,458	\$9,329	\$7,633	\$0	\$0	\$0	IS
S210-SAS-019	S210-21.6T/256G/2x40GE/2x1GE	\$95,801	24%	\$72,809	\$10,538	\$8,622	\$0	\$0	\$0	IS
S210-SAS-020	S210-21.6T/64G/2x40GE/2x1GE	\$80,006	24%	\$60,805	\$8,801	\$7,201	\$0	\$0	\$0	IS
S210-SAS-021	S210-28.8T/128G/2x40GE/2x1GE	\$100,375	24%	\$76,285	\$11,041	\$9,034	\$0	\$0	\$0	IS
S210-SAS-022	S210-28.8T/256G/2x40GE/2x1GE	\$111,349	24%	\$84,625	\$12,248	\$10,021	\$0	\$0	\$0	IS
S210-SAS-023	S210-28.8T/64G/2x40GE/2x1GE	\$95,575	24%	\$72,637	\$10,513	\$8,602	\$0	\$0	\$0	IS
S210-SAS-024	S210-7.2T/128G/2x40GE/2x1GE	\$66,164	24%	\$50,285	\$7,278	\$5,955	\$0	\$0	\$0	IS
S210-SAS-025	S210-7.2T/256G/2x40GE/2x1GE	\$77,175	24%	\$58,653	\$8,489	\$6,946	\$0	\$0	\$0	IS
S210-SAS-026	S210-7.2T/64G/2x40GE/2x1GE	\$58,434	24%	\$44,410	\$6,428	\$5,259	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
S210-SAS-E01	S210-21.6T SED/64G/2x10GE+2x1GE	\$98,016	24%	\$74,492	\$10,782	\$8,821	\$0	\$0	\$0	IS
S210-SAS-E01-HO	S210-21.6T SED/64G/2x10GE 2x1GE/HO	\$47,989	24%	\$36,472	\$5,279	\$4,319	\$0	\$0	\$0	IS
S210-SAS-E02	S210-21.6T SED/128G/2x10GE+2x1GE	\$103,813	24%	\$78,898	\$11,419	\$9,343	\$0	\$0	\$0	IS
S210-SAS-E02-HO	S210-21.6T SED/128G/2x10GE 2x1GE/HO	\$51,093	24%	\$38,831	\$5,620	\$4,598	\$0	\$0	\$0	IS
S210-SAS-E03	S210-21.6T SED/256G/2x10GE+2x1GE	\$117,063	24%	\$88,968	\$12,877	\$10,536	\$0	\$0	\$0	IS
S210-SAS-E03-HO	S210-21.6T SED/256G/2x10GE 2x1GE/HO	\$58,113	24%	\$44,166	\$6,392	\$5,230	\$0	\$0	\$0	IS
S210-SAS-E04	S210-20.7T+800G SSD-SED/64G/2x10GE+2x1GE	\$116,885	24%	\$88,833	\$12,857	\$10,520	\$0	\$0	\$0	IS
S210-SAS-E04-HO	S210-20.7T/800G SSD-SED/64G/2x10GE/HO	\$57,932	24%	\$44,028	\$6,373	\$5,214	\$0	\$0	\$0	IS
S210-SAS-E05	S210-20.7T+800G SSD-SED/128G/2x10GE2x1GE	\$122,875	24%	\$93,385	\$13,516	\$11,059	\$0	\$0	\$0	IS
S210-SAS-E05-HO	S210-20.7T/800G SSD-SED/128G/2x10GE/HO	\$61,036	24%	\$46,387	\$6,714	\$5,493	\$0	\$0	\$0	IS
S210-SAS-E06	S210-20.7T+800G SSD-SED/256G/2x10GE2x1GE	\$136,565	24%	\$103,789	\$15,022	\$12,291	\$0	\$0	\$0	IS
S210-SAS-E06-HO	S210-20.7T/800G SSD-SED/256G/2x10GE/HO	\$68,056	24%	\$51,723	\$7,486	\$6,125	\$0	\$0	\$0	IS
S210-SAS-E07	S210-19.8T+1.6T SSD-SED/64G/2x10GE+2x1GE	\$136,979	24%	\$104,104	\$15,068	\$12,328	\$0	\$0	\$0	IS
S210-SAS-E07-HO	S210-19.8T/1.6T SSD-SED/64G/2x10GE/HO	\$67,986	24%	\$51,669	\$7,478	\$6,119	\$0	\$0	\$0	IS
S210-SAS-E08	S210-19.8T+1.6T SSD-SED/128G/2x10G+2x1GE	\$142,969	24%	\$108,656	\$15,727	\$12,867	\$0	\$0	\$0	IS
S210-SAS-E08-HO	S210-19.8T/1.6T SSD-SED/128G/2x10G/HO	\$71,091	24%	\$54,029	\$7,820	\$6,398	\$0	\$0	\$0	IS
S210-SAS-E09	S210-19.8T+1.6T SSD-SED/256G/2x10G+2x1GE	\$156,659	24%	\$119,061	\$17,232	\$14,099	\$0	\$0	\$0	IS
S210-SAS-E09-HO	S210-19.8T/1.6T SSD-SED/256G/2x10G/HO	\$78,110	24%	\$59,364	\$8,592	\$7,030	\$0	\$0	\$0	IS
S210-SAS-E10	S210-20.7T+1.6T SSD-SED/64G/2x10GE 2x1GE	\$125,157	24%	\$95,119	\$13,767	\$11,264	\$0	\$0	\$0	IS
S210-SAS-E11	S210-20.7T+1.6T SSD-SED/128G/2x10GE 2x1	\$130,694	24%	\$99,327	\$14,376	\$11,762	\$0	\$0	\$0	IS
S210-SAS-E12	S210-20.7T+1.6T SSD-SED/256G/2x10GE 2x1	\$143,348	24%	\$108,944	\$15,768	\$12,901	\$0	\$0	\$0	IS
S210-SAS-E13	S210-19.8T+3.2T SSD-SED/64G/2x10GE 2x1GE	\$171,927	24%	\$130,665	\$18,912	\$15,473	\$0	\$0	\$0	IS
S210-SAS-E14	S210-19.8T+3.2T SSD-SED/128G/2x10GE 2x1	\$177,677	24%	\$135,035	\$19,544	\$15,991	\$0	\$0	\$0	IS
S210-SAS-E15	S210-19.8T+3.2T SSD-SED/256G/2x10GE 2x1	\$190,819	24%	\$145,022	\$20,990	\$17,174	\$0	\$0	\$0	IS
S210-SAS-E22	S210-19.8T/1.6T SSD-SED/128G/2x40GE/2x1G	\$145,006	24%	\$110,205	\$15,951	\$13,051	\$0	\$0	\$0	IS
S210-SAS-E23	S210-19.8T/1.6T SSD-SED/256G/2x40GE/2x1G	\$158,731	24%	\$120,636	\$17,460	\$14,286	\$0	\$0	\$0	IS
S210-SAS-E24	S210-19.8T/1.6T SSD-SED/64G/2x40GE/2x1GE	\$139,001	24%	\$105,641	\$15,290	\$12,510	\$0	\$0	\$0	IS
S210-SAS-E25	S210-19.8T+3.2T SSD-SED/128G/2x40GE 2x1G	\$179,999	24%	\$136,799	\$19,800	\$16,200	\$0	\$0	\$0	IS
S210-SAS-E26	S210-19.8T+3.2T SSD-SED/256G/2x40GE 2x1G	\$193,149	24%	\$146,793	\$21,246	\$17,383	\$0	\$0	\$0	IS
S210-SAS-E27	S210-19.8T+3.2T SSD-SED/64G/2x40GE 2x1GE	\$174,248	24%	\$132,428	\$19,167	\$15,682	\$0	\$0	\$0	IS
S210-SAS-E28	S210-20.7T/800G SSD-SED/128G/2x40GE2x1GE	\$124,798	24%	\$94,846	\$13,728	\$11,232	\$0	\$0	\$0	IS
S210-SAS-E29	S210-20.7T/800G SSD-SED/256G/2x40GE2x1GE	\$138,536	24%	\$105,287	\$15,239	\$12,468	\$0	\$0	\$0	IS
S210-SAS-E30	S210-20.7T/800G SSD-SED/64G/2x40GE/2x1GE	\$118,787	24%	\$90,278	\$13,067	\$10,691	\$0	\$0	\$0	IS
S210-SAS-E31	S210-20.7T+1.6T SSD-SED/128G/2x40GE 2x1G	\$132,766	24%	\$100,902	\$14,604	\$11,949	\$0	\$0	\$0	IS
S210-SAS-E32	S210-20.7T+1.6T SSD-SED/256G/2x40GE 2x1G	\$145,441	24%	\$110,535	\$15,999	\$13,090	\$0	\$0	\$0	IS
S210-SAS-E33	S210-20.7T+1.6T SSD-SED/64G/2x40GE 2x1GE	\$127,222	24%	\$96,689	\$13,994	\$11,450	\$0	\$0	\$0	IS
S210-SAS-E34	S210-21.6T SED/128G/2x40GE/2x1GE	\$105,624	24%	\$80,274	\$11,619	\$9,506	\$0	\$0	\$0	IS
S210-SAS-E35	S210-21.6T SED/256G/2x40GE/2x1GE	\$118,929	24%	\$90,386	\$13,082	\$10,704	\$0	\$0	\$0	IS
S210-SAS-E36	S210-21.6T SED/64G/2x40GE/2x1GE	\$99,802	24%	\$75,850	\$10,978	\$8,982	\$0	\$0	\$0	IS
S210-SAS-S01	S210-13.2T/1.6T SSD/64G/2x10GE 2x1GE	\$100,088	24%	\$76,067	\$11,010	\$9,008	\$0	\$0	\$0	IS
S210-SAS-S02	S210-13.2T/1.6T SSD/256G/2x10GE 2x1GE	\$115,831	24%	\$88,032	\$12,741	\$10,425	\$0	\$0	\$0	IS
S210-SAS-S02-HO	S210-13.2T/1.6T SSD/256G/2x10GE 2x1GE/HO	\$58,376	24%	\$44,366	\$6,421	\$5,254	\$0	\$0	\$0	IS
S210-SAS-S03	S210-6.9TB+400GB SSD/32G/2x10GE+2x1GE	\$64,835	24%	\$49,275	\$7,132	\$5,835	\$0	\$0	\$0	IS
S210-SAS-S04	S210-6.9TB+400GB SSD/64G/2x10GE+2x1GE	\$67,096	24%	\$50,993	\$7,381	\$6,039	\$0	\$0	\$0	IS
S210-SAS-S05	S210-6.9TB+800GB SSD/32G/2x10GE+2x1GE	\$68,865	24%	\$52,337	\$7,575	\$6,198	\$0	\$0	\$0	IS
S210-SAS-S06	S210-6.9TB+800GB SSD/64G/2x10GE+2x1GE	\$71,225	24%	\$54,131	\$7,835	\$6,410	\$0	\$0	\$0	IS
S210-SAS-S07	S210-13.8TB+400GB SSD/32G/2x10GE+2x1GE	\$74,697	24%	\$56,770	\$8,217	\$6,723	\$0	\$0	\$0	IS
S210-SAS-S07-SB-C	S210-13.8TB+400G/32G/2X10GE 2X1 BRZ-SW=ID	\$45,733	24%	\$34,757	\$5,031	\$4,116	\$0	\$0	\$0	IS
S210-SAS-S08	S210-13.8TB+400GB SSD/64G/2x10GE+2x1GE	\$77,269	24%	\$58,724	\$8,500	\$6,954	\$0	\$0	\$0	IS
S210-SAS-S09	S210-13.8TB+800GB SSD/32G/2x10GE+2x1GE	\$80,601	24%	\$61,257	\$8,866	\$7,254	\$0	\$0	\$0	IS
S210-SAS-S09-SB-C	S210-13.8T+800G/32G/2X10GE 2X1 BRZ-SW=ID	\$49,348	24%	\$37,504	\$5,428	\$4,441	\$0	\$0	\$0	IS
S210-SAS-S10	S210-13.8TB+800GB SSD/64G/2x10GE+2x1GE	\$83,074	24%	\$63,136	\$9,138	\$7,477	\$0	\$0	\$0	IS
S210-SAS-S100	S210-6.9T+1.6T SSD/256G/2x10GE 2x1GE	\$108,441	24%	\$82,415	\$11,929	\$9,760	\$0	\$0	\$0	IS
S210-SAS-S101	S210-13.8T+1.6T SSD/64G/2x10GE 2x1GE	\$100,088	24%	\$76,067	\$11,010	\$9,008	\$0	\$0	\$0	IS
S210-SAS-S102	S210-13.8T+1.6T SSD/128G/2x10GE 2x1GE	\$105,504	24%	\$80,183	\$11,605	\$9,495	\$0	\$0	\$0	IS
S210-SAS-S103	S210-13.8T+1.6T SSD/256G/2x10GE 2x1GE	\$115,831	24%	\$88,032	\$12,741	\$10,425	\$0	\$0	\$0	IS
S210-SAS-S104	S210-13.2T+3.2T SSD/64G/2x10GE 2x1GE	\$141,149	24%	\$107,273	\$15,526	\$12,703	\$0	\$0	\$0	IS
S210-SAS-S105	S210-13.2T+3.2T SSD/128G/2x10GE 2x1GE	\$147,589	24%	\$112,168	\$16,235	\$13,283	\$0	\$0	\$0	IS
S210-SAS-S106	S210-13.2T+3.2T SSD/256G/2x10GE 2x1GE	\$162,168	24%	\$123,248	\$17,838	\$14,595	\$0	\$0	\$0	IS
S210-SAS-S107	S210-20.7T+1.6T SSD/64G/2x10GE 2x1GE	\$104,298	24%	\$79,266	\$11,473	\$9,387	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
S210-SAS-S108	S210-20.7T+1.6T SSD/128G/2x10GE 2x1GE	\$108,911	24%	\$82,772	\$11,980	\$9,802	\$0	\$0	\$0	IS
S210-SAS-S109	S210-20.7T+1.6T SSD/256G/2x10GE 2x1GE	\$119,456	24%	\$90,787	\$13,140	\$10,751	\$0	\$0	\$0	IS
S210-SAS-S11	S210-13.8TB+800GB SSD/256G/2x10GE+2x1GE	\$98,608	24%	\$74,942	\$10,847	\$8,875	\$0	\$0	\$0	IS
S210-SAS-S110	S210-19.8T+3.2T SSD/64G/2x10GE 2x1GE	\$143,272	24%	\$108,887	\$15,760	\$12,894	\$0	\$0	\$0	IS
S210-SAS-S111	S210-19.8T+3.2T SSD/128G/2x10GE 2x1GE	\$148,064	24%	\$112,529	\$16,287	\$13,326	\$0	\$0	\$0	IS
S210-SAS-S112	S210-19.8T+3.2T SSD/256G/2x10GE 2x1GE	\$159,016	24%	\$120,852	\$17,492	\$14,311	\$0	\$0	\$0	IS
S210-SAS-S113	S210-18T+6.4T SSD/64G/2x10GE 2x1GE	\$228,763	24%	\$173,860	\$25,164	\$20,589	\$0	\$0	\$0	IS
S210-SAS-S114	S210-18T+6.4T SSD/128G/2x10GE 2x1GE	\$236,065	24%	\$179,409	\$25,967	\$21,246	\$0	\$0	\$0	IS
S210-SAS-S115	S210-18T+6.4T SSD/256G/2x10GE 2x1GE	\$252,591	24%	\$191,969	\$27,785	\$22,733	\$0	\$0	\$0	IS
S210-SAS-S116	S210-27.6T+1.6T SSD/64G/2x10GE 2x1GE	\$123,445	24%	\$93,818	\$13,579	\$11,110	\$0	\$0	\$0	IS
S210-SAS-S117	S210-27.6T+1.6T SSD/128G/2x10GE 2x1GE	\$128,237	24%	\$97,460	\$14,106	\$11,541	\$0	\$0	\$0	IS
S210-SAS-S118	S210-27.6T+1.6T SSD/256G/2x10GE 2x1GE	\$139,189	24%	\$105,784	\$15,311	\$12,527	\$0	\$0	\$0	IS
S210-SAS-S118-HO	S210-27.6T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$67,476	24%	\$51,282	\$7,422	\$6,073	\$0	\$0	\$0	IS
S210-SAS-S119	S210-26.4T+3.2T SSD/64G/2x10GE 2x1GE	\$163,619	24%	\$124,350	\$17,998	\$14,726	\$0	\$0	\$0	IS
S210-SAS-S11-HO	S210-13.8T+800G SSD/256G/2x10GE 2x1GE/HO	\$53,053	24%	\$40,320	\$5,836	\$4,775	\$0	\$0	\$0	IS
S210-SAS-S12	S210-20.7TB+400GB SSD/64G/2x10GE+2x1GE	\$85,549	24%	\$65,017	\$9,410	\$7,699	\$0	\$0	\$0	IS
S210-SAS-S120	S210-26.4T+3.2T SSD/128G/2x10GE 2x1GE	\$168,638	24%	\$128,165	\$18,550	\$15,177	\$0	\$0	\$0	IS
S210-SAS-S121	S210-26.4T+3.2T SSD/256G/2x10GE 2x1GE	\$180,109	24%	\$136,883	\$19,812	\$16,210	\$0	\$0	\$0	IS
S210-SAS-S121-HO	S210-26.4T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$89,284	24%	\$67,856	\$9,821	\$8,036	\$0	\$0	\$0	IS
S210-SAS-S122	S210-24T+6.4T SSD/64G/2x10GE 2x1GE	\$243,739	24%	\$185,242	\$26,811	\$21,937	\$0	\$0	\$0	IS
S210-SAS-S123	S210-24T+6.4T SSD/128G/2x10GE 2x1GE	\$251,040	24%	\$190,790	\$27,614	\$22,594	\$0	\$0	\$0	IS
S210-SAS-S124-HO	S210-24T+6.4T SSD/256G/2x10GE 2x1GE/HO	\$132,900	24%	\$101,004	\$14,619	\$11,961	\$0	\$0	\$0	IS
S210-SAS-S128	S210-10.8T+1.2T SSD/128/2x40GE 2x1GE	\$99,875	24%	\$75,905	\$10,986	\$8,989	\$0	\$0	\$0	IS
S210-SAS-S129	S210-10.8T+1.2T SSD/64G/2x40GE 2x1GE	\$94,696	24%	\$71,969	\$10,417	\$8,523	\$0	\$0	\$0	IS
S210-SAS-S13	S210-20.7TB+400GB SSD/128G/2x10GE+2x1GE	\$90,341	24%	\$68,659	\$9,938	\$8,131	\$0	\$0	\$0	IS
S210-SAS-S130	S210-13.2T/1.6T SSD/128G/2x40GE/2x1GE	\$111,742	24%	\$84,924	\$12,292	\$10,057	\$0	\$0	\$0	IS
S210-SAS-S131	S210-13.2T/1.6T SSD/256G/2x40GE 2x1GE	\$122,512	24%	\$93,109	\$13,476	\$11,026	\$0	\$0	\$0	IS
S210-SAS-S132	S210-13.2T/1.6T SSD/64G/2x40GE 2x1GE	\$106,080	24%	\$80,621	\$11,669	\$9,547	\$0	\$0	\$0	IS
S210-SAS-S133	S210-13.2T+3.2T SSD/128G/2x40GE 2x1GE	\$155,854	24%	\$118,449	\$17,144	\$14,027	\$0	\$0	\$0	IS
S210-SAS-S134	S210-13.2T+3.2T SSD/256G/2x40GE 2x1GE	\$171,088	24%	\$130,027	\$18,820	\$15,398	\$0	\$0	\$0	IS
S210-SAS-S135	S210-13.2T+3.2T SSD/64G/2x40GE 2x1GE	\$149,123	24%	\$113,333	\$16,404	\$13,421	\$0	\$0	\$0	IS
S210-SAS-S136	S210-13.2T+400G SSD/128/2x40GE 2x1GE	\$83,426	24%	\$63,404	\$9,177	\$7,508	\$0	\$0	\$0	IS
S210-SAS-S137	S210-13.2T+400G SSD/64G/2x40GE 2x1GE	\$78,290	24%	\$59,500	\$8,612	\$7,046	\$0	\$0	\$0	IS
S210-SAS-S138	S210-13.2T+800G SSD/128/2x40GE 2x1GE	\$89,381	24%	\$67,930	\$9,832	\$8,044	\$0	\$0	\$0	IS
S210-SAS-S139	S210-13.2T+800G SSD/64G/2x40GE 2x1GE	\$84,399	24%	\$64,143	\$9,284	\$7,596	\$0	\$0	\$0	IS
S210-SAS-S14	S210-20.7TB+400GB SSD/256G/2x10GE+2x1GE	\$101,292	24%	\$76,982	\$11,142	\$9,116	\$0	\$0	\$0	IS
S210-SAS-S140	S210-13.8T/400GB SSD/128G/2x40GE/2x1GE	\$83,840	24%	\$63,718	\$9,222	\$7,546	\$0	\$0	\$0	IS
S210-SAS-S141	S210-13.8T/400GB SSD/256G/2x40GE/2x1GE	\$96,551	24%	\$73,379	\$10,621	\$8,690	\$0	\$0	\$0	IS
S210-SAS-S142	S210-13.8T/400GB SSD/64G/2x40GE/2x1GE	\$78,905	24%	\$59,968	\$8,680	\$7,101	\$0	\$0	\$0	IS
S210-SAS-S143	S210-13.8T/800GB SSD/128G/2x40GE/2x1GE	\$87,162	24%	\$66,243	\$9,588	\$7,845	\$0	\$0	\$0	IS
S210-SAS-S144	S210-13.8T/800GB SSD/256G/2x40GE/2x1GE	\$100,301	24%	\$76,229	\$11,033	\$9,027	\$0	\$0	\$0	IS
S210-SAS-S145	S210-13.8T/800GB SSD/64G/2x40GE/2x1GE	\$84,723	24%	\$64,389	\$9,320	\$7,625	\$0	\$0	\$0	IS
S210-SAS-S146	S210-13.8T+1.6T SSD/128G/2x40GE 2x1GE	\$111,749	24%	\$84,929	\$12,292	\$10,057	\$0	\$0	\$0	IS
S210-SAS-S147	S210-13.8T+1.6T SSD/256G/2x40GE 2x1GE	\$122,519	24%	\$93,114	\$13,477	\$11,027	\$0	\$0	\$0	IS
S210-SAS-S148	S210-13.8T+1.6T SSD/64G/2x40GE 2x1GE	\$106,088	24%	\$80,627	\$11,670	\$9,548	\$0	\$0	\$0	IS
S210-SAS-S149	S210-16.2T+2.4T SSD/128/2x40GE 2x1GE	\$133,990	24%	\$101,832	\$14,739	\$12,059	\$0	\$0	\$0	IS
S210-SAS-S14-HO	S210-20.7T+400G SSD/256G/2x10GE 2x1GE/HO	\$52,316	24%	\$39,760	\$5,755	\$4,708	\$0	\$0	\$0	IS
S210-SAS-S15	S210-20.7TB+800GB SSD/64G/2x10GE+2x1GE	\$89,158	24%	\$67,760	\$9,807	\$8,024	\$0	\$0	\$0	IS
S210-SAS-S150	S210-16.2T+2.4T SSD/64G/2x40GE 2x1GE	\$128,799	24%	\$97,887	\$14,168	\$11,592	\$0	\$0	\$0	IS
S210-SAS-S151	S210-16.2T+4.8T SSD/128/2x40GE 2x1GE	\$181,076	24%	\$137,618	\$19,918	\$16,297	\$0	\$0	\$0	IS
S210-SAS-S152	S210-16.2T+4.8T SSD/256/2x40GE 2x1GE	\$192,031	24%	\$145,944	\$21,123	\$17,283	\$0	\$0	\$0	IS
S210-SAS-S153	S210-16.2T+4.8T SSD/64G/2x40GE 2x1GE	\$176,285	24%	\$133,977	\$19,391	\$15,866	\$0	\$0	\$0	IS
S210-SAS-S154	S210-18.9T+1.2T SSD/128/2x40GE 2x1GE	\$109,001	24%	\$82,841	\$11,990	\$9,810	\$0	\$0	\$0	IS
S210-SAS-S155	S210-18.9T+1.2T SSD/64G/2x40GE 2x1GE	\$103,863	24%	\$78,936	\$11,425	\$9,348	\$0	\$0	\$0	IS
S210-SAS-S156	S210-18.9T+2.4T SSD/128/2x40GE 2x1GE	\$134,438	24%	\$102,173	\$14,788	\$12,099	\$0	\$0	\$0	IS
S210-SAS-S157	S210-18.9T+2.4T SSD/256/2x40GE 2x1GE	\$145,400	24%	\$110,504	\$15,994	\$13,086	\$0	\$0	\$0	IS
S210-SAS-S158	S210-18.9T+2.4T SSD/64G/2x40GE 2x1GE	\$129,644	24%	\$98,529	\$14,261	\$11,668	\$0	\$0	\$0	IS
S210-SAS-S159	S210-18T+3.2T SSD/128/2x40GE 2x1GE	\$149,992	24%	\$113,994	\$16,499	\$13,499	\$0	\$0	\$0	IS
S210-SAS-S16	S210-20.7TB+800GB SSD/128G/2x10GE+2x1GE	\$93,772	24%	\$71,267	\$10,315	\$8,439	\$0	\$0	\$0	IS
S210-SAS-S160	S210-18T+3.2T SSD/256/2x40GE 2x1GE	\$160,951	24%	\$122,323	\$17,705	\$14,486	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
S210-SAS-S216	S210-6.6T+1.6T SSD/256/2x40GE 2x1GE	\$110,168	24%	\$83,728	\$12,118	\$9,915	\$0	\$0	\$0	IS
S210-SAS-S217	S210-6.6T+1.6T SSD/64G/2x40GE 2x1GE	\$94,387	24%	\$71,734	\$10,383	\$8,495	\$0	\$0	\$0	IS
S210-SAS-S218	S210-6.9T/400GB SSD/128G/2x40GE/2x1GE	\$74,321	24%	\$56,484	\$8,175	\$6,689	\$0	\$0	\$0	IS
S210-SAS-S219	S210-6.9T/400GB SSD/256G/2x40GE/2x1GE	\$85,322	24%	\$64,845	\$9,385	\$7,679	\$0	\$0	\$0	IS
S210-SAS-S22	S210-27.6TB+400GB SSD/128G/2x10GE+2x1GE	\$104,899	24%	\$79,723	\$11,539	\$9,441	\$0	\$0	\$0	IS
S210-SAS-S220	S210-6.9T/400GB SSD/64G/2x40GE/2x1GE	\$68,596	24%	\$52,133	\$7,546	\$6,174	\$0	\$0	\$0	IS
S210-SAS-S221	S210-6.9T/800GB SSD/128G/2x40GE/2x1GE	\$77,464	24%	\$58,873	\$8,521	\$6,972	\$0	\$0	\$0	IS
S210-SAS-S222	S210-6.9T/800GB SSD/256G/2x40GE/2x1GE	\$88,318	24%	\$67,122	\$9,715	\$7,949	\$0	\$0	\$0	IS
S210-SAS-S223	S210-6.9T/800GB SSD/64G/2x40GE/2x1GE	\$72,714	24%	\$55,263	\$7,999	\$6,544	\$0	\$0	\$0	IS
S210-SAS-S224	S210-6.9T+1.6T SSD/128G/2x40GE 2x1GE	\$99,206	24%	\$75,397	\$10,913	\$8,929	\$0	\$0	\$0	IS
S210-SAS-S225	S210-6.9T+1.6T SSD/256G/2x40GE 2x1GE	\$110,184	24%	\$83,740	\$12,120	\$9,917	\$0	\$0	\$0	IS
S210-SAS-S226	S210-6.9T+1.6T SSD/64G/2x40GE 2x1GE	\$94,405	24%	\$71,748	\$10,385	\$8,496	\$0	\$0	\$0	IS
S210-SAS-S227	S210-6.9T+200G SSD/128/2x40GE 2x1GE	\$65,000	24%	\$49,400	\$7,150	\$5,850	\$0	\$0	\$0	IS
S210-SAS-S228	S210-6.9T+200G SSD/64G/2x40GE 2x1GE	\$60,367	24%	\$45,879	\$6,640	\$5,433	\$0	\$0	\$0	IS
S210-SAS-S23	S210-27.6TB+400GB SSD/256G/2x10GE+2x1GE	\$115,851	24%	\$88,047	\$12,744	\$10,427	\$0	\$0	\$0	IS
S210-SAS-S23-HO	S210-27.6T+400G SSD/256G/2x10GE 2x1GE/HO	\$57,689	24%	\$43,844	\$6,346	\$5,192	\$0	\$0	\$0	IS
S210-SAS-S24	S210-27.6TB+800GB SSD/64G/2x10GE+2x1GE	\$108,445	24%	\$82,418	\$11,929	\$9,760	\$0	\$0	\$0	IS
S210-SAS-S25	S210-27.6TB+800GB SSD/128G/2x10GE+2x1GE	\$113,237	24%	\$86,060	\$12,456	\$10,191	\$0	\$0	\$0	IS
S210-SAS-S26	S210-27.6TB+800GB SSD/256G/2x10GE+2x1GE	\$124,289	24%	\$94,384	\$13,661	\$11,177	\$0	\$0	\$0	IS
S210-SAS-S26-HO	S210-27.6T+800G SSD/256G/2x10GE 2x1GE/HO	\$62,086	24%	\$47,185	\$6,829	\$5,588	\$0	\$0	\$0	IS
S210-SAS-S27	S210-26.4TB+1.6TB SSD/64G/2x10GE+2x1GE	\$123,445	24%	\$93,818	\$13,579	\$11,110	\$0	\$0	\$0	IS
S210-SAS-S27-SB-C	S210-26.4T+1.6T/64G/2X10GE 2X1 BRZ-SW=ID	\$57,579	24%	\$57,579	\$8,314	\$6,802	\$0	\$0	\$0	IS
S210-SAS-S28	S210-26.4TB+1.6TB SSD/128G/2x10GE+2x1GE	\$128,237	24%	\$97,460	\$14,106	\$11,541	\$0	\$0	\$0	IS
S210-SAS-S29	S210-26.4TB+1.6TB SSD/256G/2x10GE+2x1GE	\$139,189	24%	\$105,784	\$15,311	\$12,527	\$0	\$0	\$0	IS
S210-SAS-S29-HO	S210-26.4T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$70,231	24%	\$53,376	\$7,725	\$6,321	\$0	\$0	\$0	IS
S210-SAS-S30	S210-13.8TB+400GB SSD/256G/2x10GE+2x1GE	\$94,830	24%	\$72,071	\$10,431	\$8,535	\$0	\$0	\$0	IS
S210-SAS-S30-HO	S210-13.8T+400G SSD/256G/2x10GE 2x1GE/HO	\$48,656	24%	\$36,979	\$5,352	\$4,379	\$0	\$0	\$0	IS
S210-SAS-S31	S210-13.2T/1.6T SSD/128G/2x10GE/2x1GE	\$105,504	24%	\$80,183	\$11,605	\$9,495	\$0	\$0	\$0	IS
S210-SAS-S31-HO	S210-13.2T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$55,741	24%	\$42,363	\$6,132	\$5,017	\$0	\$0	\$0	IS
S210-SAS-S32	S210-13.2T/1.6T SSD/32G/2x10GE/2x1GE	\$98,073	24%	\$74,535	\$10,788	\$8,827	\$0	\$0	\$0	IS
S210-SAS-S33	S210-13.8T/400GB SSD/128G/2x10GE/2x1GE	\$82,187	24%	\$62,462	\$9,041	\$7,397	\$0	\$0	\$0	IS
S210-SAS-S34	S210-13.8T/800GB SSD/128G/2x10GE/2x1GE	\$85,543	24%	\$65,013	\$9,410	\$7,699	\$0	\$0	\$0	IS
S210-SAS-S35	S210-6.9T/400GB SSD/128G/2x10GE/2x1GE	\$72,778	24%	\$55,311	\$8,006	\$6,550	\$0	\$0	\$0	IS
S210-SAS-S36	S210-6.9T/400GB SSD/256G/2x10GE/2x1GE	\$83,729	24%	\$63,634	\$9,210	\$7,536	\$0	\$0	\$0	IS
S210-SAS-S37	S210-6.9T/800GB SSD/128G/2x10GE/2x1GE	\$75,953	24%	\$57,574	\$8,355	\$6,836	\$0	\$0	\$0	IS
S210-SAS-S38	S210-6.9T/800GB SSD/256G/2x10GE/2x1GE	\$86,759	24%	\$65,937	\$9,543	\$7,808	\$0	\$0	\$0	IS
S210-SAS-S39	S210-16.2T+4.8T SSD/256/2x10GE 2x1GE	\$190,051	24%	\$144,439	\$20,906	\$17,105	\$0	\$0	\$0	IS
S210-SAS-S40	S210-16.2T+4.8T SSD/64G/2x10GE 2x1GE	\$174,308	24%	\$132,474	\$19,174	\$15,688	\$0	\$0	\$0	IS
S210-SAS-S41	S210-16.2T+4.8T SSD/128/2x10GE 2x1GE	\$179,099	24%	\$136,115	\$19,701	\$16,119	\$0	\$0	\$0	IS
S210-SAS-S42	S210-18.9T+2.4T SSD/128/2x10GE 2x1GE	\$132,547	24%	\$100,736	\$14,580	\$11,929	\$0	\$0	\$0	IS
S210-SAS-S43	S210-18.9T+2.4T SSD/256/2x10GE 2x1GE	\$143,498	24%	\$109,058	\$15,785	\$12,915	\$0	\$0	\$0	IS
S210-SAS-S44	S210-18.9T+2.4T SSD/64G/2x10GE 2x1GE	\$127,755	24%	\$97,094	\$14,053	\$11,498	\$0	\$0	\$0	IS
S210-SAS-S45	S210-18T+3.2T SSD/128/2x10GE 2x1GE	\$148,064	24%	\$112,529	\$16,287	\$13,326	\$0	\$0	\$0	IS
S210-SAS-S46	S210-18T+3.2T SSD/256/2x10GE 2x1GE	\$159,016	24%	\$120,852	\$17,492	\$14,311	\$0	\$0	\$0	IS
S210-SAS-S47	S210-18T+3.2T SSD/64G/2x10GE 2x1GE	\$143,272	24%	\$108,887	\$15,760	\$12,894	\$0	\$0	\$0	IS
S210-SAS-S48	S210-21.6T+4.8T SSD/128/2x10GE 2x1GE	\$190,751	24%	\$144,971	\$20,983	\$17,168	\$0	\$0	\$0	IS
S210-SAS-S49	S210-21.6T+4.8T SSD/256/2x10GE 2x1GE	\$201,703	24%	\$153,294	\$22,187	\$18,153	\$0	\$0	\$0	IS
S210-SAS-S49-HO	S210-21.6T+4.8T SSD/256/2x10GE 2x1GE/HO	\$113,847	24%	\$86,524	\$12,523	\$10,246	\$0	\$0	\$0	IS
S210-SAS-S50	S210-21.6T+4.8T SSD/64G/2x10GE 2x1GE	\$185,960	24%	\$141,330	\$20,456	\$16,736	\$0	\$0	\$0	IS
S210-SAS-S51	S210-24T+3.2T SSD/128/2x10GE 2x1GE	\$168,638	24%	\$128,165	\$18,550	\$15,177	\$0	\$0	\$0	IS
S210-SAS-S52	S210-24T+3.2T SSD/256/2x10GE 2x1GE	\$180,109	24%	\$136,883	\$19,812	\$16,210	\$0	\$0	\$0	IS
S210-SAS-S53	S210-24T+3.2T SSD/64G/2x10GE 2x1GE	\$163,619	24%	\$124,350	\$17,998	\$14,726	\$0	\$0	\$0	IS
S210-SAS-S54	S210-25.2T+2.4T SSD/128/2x10GE 2x1GE	\$154,124	24%	\$117,134	\$16,954	\$13,871	\$0	\$0	\$0	IS
S210-SAS-S55	S210-25.2T+2.4T SSD/256/2x10GE 2x1GE	\$165,674	24%	\$125,912	\$18,224	\$14,911	\$0	\$0	\$0	IS
S210-SAS-S56	S210-25.2T+2.4T SSD/64G/2x10GE 2x1GE	\$149,070	24%	\$113,293	\$16,398	\$13,416	\$0	\$0	\$0	IS
S210-SAS-S57	S210-6.6T+1.6T SSD/128/2x10GE 2x1GE	\$97,491	24%	\$74,093	\$10,724	\$8,774	\$0	\$0	\$0	IS
S210-SAS-S58	S210-6.6T+1.6T SSD/256/2x10GE 2x1GE	\$108,441	24%	\$82,415	\$11,929	\$9,760	\$0	\$0	\$0	IS
S210-SAS-S59	S210-6.6T+1.6T SSD/32G/2x10GE 2x1GE	\$90,194	24%	\$68,547	\$9,921	\$8,117	\$0	\$0	\$0	IS
S210-SAS-S60	S210-6.6T+1.6T SSD/64G/2x10GE 2x1GE	\$92,700	24%	\$70,452	\$10,197	\$8,343	\$0	\$0	\$0	IS
S210-SAS-S61	INA S210-5.4T+1.2T SSD/32G/2x10GE/2x1GE	\$83,963	24%	\$63,812	\$9,236	\$7,557	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
S210-SAS-S62	S210-5.4T+1.2T SSD/64G/2x10GE/2x1GE	\$83,986	24%	\$63,829	\$9,238	\$7,559	\$0	\$0	\$0	IS
S210-SAS-S63	S210-5.4T+1.2T SSD/128G/2x10GE/2x1GE	\$88,775	24%	\$67,469	\$9,765	\$7,990	\$0	\$0	\$0	IS
S210-SAS-S64	INA S210-5.4T+1.2T SSD/256G/2x10GE/2x1GE	\$99,912	24%	\$75,933	\$10,990	\$8,992	\$0	\$0	\$0	IS
S210-SAS-S65	S210-6.9T+200G SSD/32G/2x10GE/2x1GE	\$57,689	24%	\$43,844	\$6,346	\$5,192	\$0	\$0	\$0	IS
S210-SAS-S66	S210-6.9T+200G SSD/64G/2x10GE/2x1GE	\$58,987	24%	\$44,830	\$6,489	\$5,309	\$0	\$0	\$0	IS
S210-SAS-S66-HO	S210-6.9T+200G SSD/64G/2x10GE 2x1GE HO	\$36,486	24%	\$27,729	\$4,013	\$3,284	\$0	\$0	\$0	IS
S210-SAS-S67	S210-6.9T+200G SSD/128G/2x10GE/2x1GE	\$63,593	24%	\$48,331	\$6,995	\$5,723	\$0	\$0	\$0	IS
S210-SAS-S68	INA S210-6.9T+200G SSD/256G/2x10GE/2x1GE	\$74,592	24%	\$56,690	\$8,205	\$6,713	\$0	\$0	\$0	IS
S210-SAS-S69	S210-10.8T+1.2T SSD/32G/2x10GE/2x1GE	\$90,868	24%	\$69,060	\$9,995	\$8,178	\$0	\$0	\$0	IS
S210-SAS-S70	S210-10.8T+1.2T SSD/64G/2x10GE/2x1GE	\$92,972	24%	\$70,659	\$10,227	\$8,367	\$0	\$0	\$0	IS
S210-SAS-S71	S210-10.8T+1.2T SSD/128G/2x10GE/2x1GE	\$98,135	24%	\$74,583	\$10,795	\$8,832	\$0	\$0	\$0	IS
S210-SAS-S72	INA S210-10.8T+1.2T SSD/256G/2x10GE/2x1G	\$109,933	24%	\$83,549	\$12,093	\$9,894	\$0	\$0	\$0	IS
S210-SAS-S73	S210-13.2T+400G SSD/32G/2x10GE/2x1GE	\$74,823	24%	\$56,865	\$8,231	\$6,734	\$0	\$0	\$0	IS
S210-SAS-S74	S210-13.2T+400G SSD/64G/2x10GE/2x1GE	\$76,661	24%	\$58,262	\$8,433	\$6,899	\$0	\$0	\$0	IS
S210-SAS-S79	S210-13.2T+800G SSD/128G/2x10GE/2x1GE	\$87,737	24%	\$66,680	\$9,651	\$7,896	\$0	\$0	\$0	IS
S210-SAS-S80	INA S210-13.2T+800G SSD/256G/2x10GE/2x1G	\$101,105	24%	\$76,840	\$11,122	\$9,099	\$0	\$0	\$0	IS
S210-SAS-S81	S210-16.2T+2.4T SSD/32G/2x10GE/2x1GE	\$124,913	24%	\$94,934	\$13,740	\$11,242	\$0	\$0	\$0	IS
S210-SAS-S82	S210-16.2T+2.4T SSD/64G/2x10GE/2x1GE	\$126,936	24%	\$96,471	\$13,963	\$11,424	\$0	\$0	\$0	IS
S210-SAS-S83	S210-16.2T+2.4T SSD/128G/2x10GE/2x1GE	\$132,118	24%	\$100,410	\$14,533	\$11,891	\$0	\$0	\$0	IS
S210-SAS-S84	INA S210-16.2T+2.4T SSD/256G/2x10GE/2x1G	\$153,020	24%	\$116,295	\$16,832	\$13,772	\$0	\$0	\$0	IS
S210-SAS-S85	S210-18.9T+1.2T SSD/32G/2x10GE/2x1GE	\$100,011	24%	\$76,008	\$11,001	\$9,001	\$0	\$0	\$0	IS
S210-SAS-S86	S210-18.9T+1.2T SSD/64G/2x10GE/2x1GE	\$102,090	24%	\$77,588	\$11,230	\$9,188	\$0	\$0	\$0	IS
S210-SAS-S87	S210-18.9T+1.2T SSD/128G/2x10GE/2x1GE	\$107,216	24%	\$81,484	\$11,794	\$9,649	\$0	\$0	\$0	IS
S210-SAS-S88	INA S210-18.9T+1.2T SSD/256G/2x10GE/2x1G	\$126,415	24%	\$96,075	\$13,906	\$11,377	\$0	\$0	\$0	IS
S210-SAS-S89	S210-19.8T+400G SSD/32G/2x10GE/2x1GE	\$83,847	24%	\$63,724	\$9,223	\$7,546	\$0	\$0	\$0	IS
S210-SAS-S90	S210-19.8T+400G SSD/64G/2x10GE/2x1GE	\$85,949	24%	\$65,321	\$9,454	\$7,735	\$0	\$0	\$0	IS
S210-SAS-S91	S210-19.8T+400G SSD/128G/2x10GE/2x1GE	\$91,098	24%	\$69,234	\$10,021	\$8,199	\$0	\$0	\$0	IS
S210-SAS-S91-HO	S210-19.8T+400G SSD/128/2x10GE 2x1GE/HO	\$46,441	24%	\$35,295	\$5,109	\$4,180	\$0	\$0	\$0	IS
S210-SAS-S92	INA S210-19.8T+400G SSD/256G/2x10GE/2x1G	\$104,966	24%	\$79,774	\$11,546	\$9,447	\$0	\$0	\$0	IS
S210-SAS-S93	INA S210-26.4T+800G SSD/32G/2x10GE/2x1GE	\$112,089	24%	\$85,188	\$12,330	\$10,088	\$0	\$0	\$0	IS
S210-SAS-S94	S210-26.4T+800G SSD/64G/2x10GE/2x1GE	\$108,120	24%	\$82,171	\$11,893	\$9,731	\$0	\$0	\$0	IS
S210-SAS-S95	INA S210-26.4T+800G SSD/128G/2x10GE/2x1G	\$120,342	24%	\$91,460	\$13,238	\$10,831	\$0	\$0	\$0	IS
S210-SAS-S96	INA S210-26.4T+800G SSD/256G/2x10GE/2x1G	\$132,726	24%	\$100,872	\$14,600	\$11,945	\$0	\$0	\$0	IS
S210-SAS-S97	S210-21.6TB/32G/2x10GE 2x1GE	\$75,848	24%	\$57,644	\$8,343	\$6,826	\$0	\$0	\$0	IS
S210-SAS-S98	S210-6.9T+1.6T SSD/64G/2x10GE 2x1GE	\$92,700	24%	\$70,452	\$10,197	\$8,343	\$0	\$0	\$0	IS
S210-SAS-S99	S210-6.9T+1.6T SSD/128G/2x10GE 2x1GE	\$97,491	24%	\$74,093	\$10,724	\$8,774	\$0	\$0	\$0	IS
S210-SSD-005-HO	S210-9.6T SSD/2.5in./64G/2x10GE 2x1GE	\$230,906	24%	\$175,489	\$25,400	\$20,782	\$0	\$0	\$0	IS
S210-SSD-008	INA S210-4.8T SSD/32G/2x10GE/2x1GE	\$184,990	24%	\$140,592	\$20,349	\$16,649	\$0	\$0	\$0	IS
S210-SSD-009	S210-4.8T SSD/64G/2x10GE/2x1GE	\$175,828	24%	\$133,629	\$19,341	\$15,825	\$0	\$0	\$0	IS
S210-SSD-010	S210-4.8T SSD/128G/2x10GE/2x1GE	\$180,987	24%	\$137,550	\$19,909	\$16,289	\$0	\$0	\$0	IS
S210-SSD-011	INA S210-4.8T SSD/256G/2x10GE/2x1GE	\$204,837	24%	\$155,676	\$22,532	\$18,435	\$0	\$0	\$0	IS
S210-SSD-016	S210-4.8T SSD/128/2x40GE 2x1GE	\$183,084	24%	\$139,144	\$20,139	\$16,478	\$0	\$0	\$0	IS
S210-SSD-017	S210-4.8T SSD/64G/2x40GE 2x1GE	\$177,925	24%	\$135,223	\$19,572	\$16,013	\$0	\$0	\$0	IS
SP106-575-003	SPARES KIT 2U SLIDE RAIL	\$233	24%	\$177	\$0	\$0	\$0	\$0	\$0	IS
SP811-0176	INSTL KIT MLNX IS5022 SIDEBYSIDE MOUNT	\$667	24%	\$507	\$0	\$0	\$0	\$0	\$0	IS
SP811-0182	R-SPR KIT - HW KIT FOR SIDE RAIL 4U	\$54	24%	\$41	\$0	\$0	\$0	\$0	\$0	IS
SP811-0236	R-SPR KIT - COVER SENSOR ASSEMBLY HD400	\$185	24%	\$141	\$0	\$0	\$0	\$0	\$0	IS
SP811-0237	R-SPR KIT - ASSY DISPLAY BOARD HD400	\$480	24%	\$365	\$0	\$0	\$0	\$0	\$0	IS
SP811-0238	R-SPR KIT - DENSE DPE SUITCASE HD400	\$6,016	24%	\$4,572	\$0	\$0	\$0	\$0	\$0	IS
SP811-0240	R-SPR KIT - CHASSIS WITH BASEBOARD HD400	\$4,634	24%	\$3,522	\$0	\$0	\$0	\$0	\$0	IS
SP811-0241	R-SPR KIT - DUAL SAS QUAD PORT HBA	\$533	24%	\$405	\$0	\$0	\$0	\$0	\$0	IS
SP811-0244	R-SPR KIT - PCB M SATA CARR W/HOLD	\$273	24%	\$207	\$0	\$0	\$0	\$0	\$0	IS
SP811-0248	R-SPR KIT - ASSY 4U FRONT DENSE DPE HD400	\$257	24%	\$195	\$0	\$0	\$0	\$0	\$0	IS
SP811-0264	R-SPR KIT-FRONT PANEL ASSY-4U-NL410	\$480	24%	\$365	\$0	\$0	\$0	\$0	\$0	IS
SP811-0265	R-SPR KIT - FRONT PANEL ASSEMBLY X210	\$427	24%	\$325	\$0	\$0	\$0	\$0	\$0	IS
SP811-0266	R-SPR KIT - POWER SUPPLY MODULE NL410	\$499	24%	\$379	\$0	\$0	\$0	\$0	\$0	IS
SP811-0267	R-SPR KIT - PCB LOX PCIe NVRAM w/ MLC	\$1,207	24%	\$917	\$0	\$0	\$0	\$0	\$0	IS
SP811-0268	R-SPR KIT - DIMM 8GB DDR3-1600	\$298	24%	\$226	\$0	\$0	\$0	\$0	\$0	IS
SP811-0269	R-SPR KIT - 2U SLIDE RAIL	\$244	24%	\$185	\$0	\$0	\$0	\$0	\$0	IS
SP811-0270	R-SPR KIT - BATTERY PACK/LI-ION/18650	\$68	24%	\$52	\$0	\$0	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
SP811-0273	R-SPR KIT - INTEL 48 PT 5U 2PS ACC KIT	\$9,483	24%	\$7,207	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0274	R-SPR KIT - INTEL 48 PT 10U 2PS ACC KIT	\$14,428	24%	\$10,965	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0275	R-SPR KIT - MELLANOX 8 PT ACCESSORY KIT	\$825	24%	\$627	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0276	R-SPR KIT - MELLANOX 18 PT ACCESSORY KIT	\$997	24%	\$758	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0277	R-SPR KIT - INTEL 18 PORT ACCESSORY KIT	\$1,456	24%	\$1,107	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0278	R-SPR KIT - MELLANOX 36 PT ACCESSORY KIT	\$997	24%	\$758	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0279	R-SPR KIT - INTEL 36 PORT ACCESSORY KIT	\$4,698	24%	\$3,570	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0280	R-SPR KIT - TITAN-D 3-PHASE WYE PDU QTY 1	\$3,971	24%	\$3,018	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0281	R-SPR KIT - 32G BOOT DRIVE GEN 4	\$772	24%	\$587	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP812-0024	R-SPR KIT - X210 CHASSIS - 2U	\$11,422	24%	\$8,681	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP812-0026	R-SPR KIT - NL410 CHASSIS - 4U	\$10,995	24%	\$8,356	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP812-0027	R-SPR KIT - CHASSIS WITH WR PSU X410	\$20,793	24%	\$15,803	\$0	\$0	\$0	\$0	\$0	\$0	IS
X200-SAS-E01	X200-36TB-SED/12G/4x1GE	\$64,666	24%	\$49,146	\$7,113	\$5,820	\$0	\$0	\$0	\$0	IS
X200-SAS-E02	X200-36TB-SED/12G/2x10GE SFP 2x1GE	\$65,168	24%	\$49,528	\$7,168	\$5,865	\$0	\$0	\$0	\$0	IS
X200-SAS-E03	X200-36TB-SED/24G/4x1GE	\$65,524	24%	\$49,798	\$7,208	\$5,897	\$0	\$0	\$0	\$0	IS
X200-SAS-E04	X200-36TB-SED/24G/2x10GE SFP 2x1GE	\$66,985	24%	\$50,909	\$7,368	\$6,029	\$0	\$0	\$0	\$0	IS
X200-SAS-E05	X200-36TB-SED/48G/4x1GE	\$67,186	24%	\$51,061	\$7,390	\$6,047	\$0	\$0	\$0	\$0	IS
X200-SAS-E06	X200-36TB-SED/48G/2x10GE SFP 2x1GE	\$70,059	24%	\$53,245	\$7,706	\$6,305	\$0	\$0	\$0	\$0	IS
X200-SAS-E07	X200-33T+800G SSD-SED/12G/2x10GE+2x1GE	\$88,619	24%	\$67,350	\$9,748	\$7,976	\$0	\$0	\$0	\$0	IS
X200-SAS-E08	X200-33T+800G SSD-SED/12G/4x1GE	\$85,472	24%	\$64,959	\$9,402	\$7,692	\$0	\$0	\$0	\$0	IS
X200-SAS-E09	X200-33T+800G SSD-SED/24G/2X10GE+2X1GE	\$90,571	24%	\$68,834	\$9,963	\$8,151	\$0	\$0	\$0	\$0	IS
X200-SAS-E10	X200-33T+800G SSD-SED/24G/4x1GE	\$87,424	24%	\$66,442	\$9,617	\$7,868	\$0	\$0	\$0	\$0	IS
X200-SAS-E11	X200-33T+800G SSD-SED/48G/2X10GE+2X1GE	\$93,318	24%	\$70,922	\$10,265	\$8,399	\$0	\$0	\$0	\$0	IS
X200-SAS-E12	X200-33T+800G SSD-SED/48G/4x1GE	\$90,171	24%	\$68,530	\$9,919	\$8,115	\$0	\$0	\$0	\$0	IS
X200-SAS-E13	X200-30T+1.6T SSD-SED/12G/2X10GE+2X1GE	\$110,880	24%	\$84,269	\$12,197	\$9,979	\$0	\$0	\$0	\$0	IS
X200-SAS-E14	X200-30T+1.6T SSD-SED/12G/4x1GE	\$107,757	24%	\$81,895	\$11,853	\$9,698	\$0	\$0	\$0	\$0	IS
X200-SAS-E15	X200-30T+1.6T SSD-SED/24G/2X10GE+2X1GE	\$112,818	24%	\$85,742	\$12,410	\$10,154	\$0	\$0	\$0	\$0	IS
X200-SAS-E16	X200-30T+1.6T SSD-SED/24G/4x1GE	\$109,694	24%	\$83,367	\$12,066	\$9,872	\$0	\$0	\$0	\$0	IS
X200-SAS-E17	X200-30T+1.6T SSD-SED/48G/2X10GE+2X1GE	\$115,545	24%	\$87,814	\$12,710	\$10,399	\$0	\$0	\$0	\$0	IS
X200-SAS-E18	X200-30T+1.6T SSD-SED/48G/4x1GE	\$112,421	24%	\$85,440	\$12,366	\$10,118	\$0	\$0	\$0	\$0	IS
X200-SAS-E19	X200-24T+3.2T SSD-SED/12G/2X10GE+2X1GE	\$155,402	24%	\$118,106	\$17,094	\$13,986	\$0	\$0	\$0	\$0	IS
X200-SAS-E20	X200-24T+3.2T SSD-SED/12G/4x1GE	\$152,954	24%	\$116,245	\$16,825	\$13,766	\$0	\$0	\$0	\$0	IS
X200-SAS-E21	X200-24T+3.2T SSD-SED/24G/2X10GE+2X1GE	\$154,552	24%	\$117,460	\$17,001	\$13,910	\$0	\$0	\$0	\$0	IS
X200-SAS-E22	X200-24T+3.2T SSD-SED/24G/4x1GE	\$153,235	24%	\$116,459	\$16,856	\$13,791	\$0	\$0	\$0	\$0	IS
X200-SAS-E23	X200-24T+3.2T SSD-SED/48G/2X10GE+2X1GE	\$156,218	24%	\$118,726	\$17,184	\$14,060	\$0	\$0	\$0	\$0	IS
X200-SAS-E24	X200-24T+3.2T SSD-SED/48G/4x1GE	\$153,701	24%	\$116,813	\$16,907	\$13,833	\$0	\$0	\$0	\$0	IS
X200-SATA-007	X200-12T/12G/4x1GE	\$27,601	24%	\$20,977	\$3,036	\$2,484	\$0	\$0	\$0	\$0	IS
X200-SATA-008	X200-12T/24G/4x1GE	\$28,124	24%	\$21,374	\$3,094	\$2,531	\$0	\$0	\$0	\$0	IS
X200-SATA-009	X200-12T/24G/2x10GE SFP+2x1GE	\$29,876	24%	\$22,706	\$3,286	\$2,689	\$0	\$0	\$0	\$0	IS
X200-SATA-010	X200-12T/48G/4x1GE	\$29,138	24%	\$22,145	\$3,205	\$2,622	\$0	\$0	\$0	\$0	IS
X200-SATA-011	X200-12T/48G/2x10GE SFP+2x1GE	\$30,889	24%	\$23,476	\$3,398	\$2,780	\$0	\$0	\$0	\$0	IS
X200-SATA-012	X200-24T/6G/2x10GE SFP+2x1GE	\$40,043	24%	\$30,433	\$4,405	\$3,604	\$0	\$0	\$0	\$0	IS
X200-SATA-013	X200-24T/12G/4x1GE	\$40,796	24%	\$31,005	\$4,488	\$3,672	\$0	\$0	\$0	\$0	IS
X200-SATA-014	X200-24T/12G/2x10GE SFP+2x1GE	\$46,769	24%	\$35,544	\$5,145	\$4,209	\$0	\$0	\$0	\$0	IS
X200-SATA-015	X200-24T/24G/4x1GE	\$41,426	24%	\$31,484	\$4,557	\$3,728	\$0	\$0	\$0	\$0	IS
X200-SATA-016	X200-24T/24G/2x10GE SFP+2x1GE	\$43,534	24%	\$33,086	\$4,789	\$3,918	\$0	\$0	\$0	\$0	IS
X200-SATA-017	X200-24T/48G/4x1GE	\$42,646	24%	\$32,411	\$4,691	\$3,838	\$0	\$0	\$0	\$0	IS
X200-SATA-018	X200-24T/48G/2x10GE SFP+2x1GE	\$44,754	24%	\$34,013	\$4,923	\$4,028	\$0	\$0	\$0	\$0	IS
X200-SATA-019	X200-36T/24G/4x1GE	\$49,575	24%	\$37,677	\$5,453	\$4,462	\$0	\$0	\$0	\$0	IS
X200-SATA-020	X200-36T/48G/4x1GE	\$50,833	24%	\$38,633	\$5,592	\$4,575	\$0	\$0	\$0	\$0	IS
X200-SATA-021	X200-36T/48G/2x10GE SFP+2x1GE	\$53,006	24%	\$40,285	\$5,831	\$4,771	\$0	\$0	\$0	\$0	IS
X200-SATA-023	X200-36T/12G/4x1GE	\$50,181	24%	\$38,138	\$5,520	\$4,516	\$0	\$0	\$0	\$0	IS
X200-SATA-S100	X200-12TB+4.8TB/12GB/4x1GE	\$156,437	24%	\$118,892	\$17,208	\$14,079	\$0	\$0	\$0	\$0	IS
X200-SATA-S101	X200-12TB+4.8TB/24GB/2x10GE 2x1GE	\$156,807	24%	\$119,173	\$17,249	\$14,113	\$0	\$0	\$0	\$0	IS
X200-SATA-S102	X200-12TB+4.8TB/24GB/4x1GE	\$156,514	24%	\$118,951	\$17,217	\$14,086	\$0	\$0	\$0	\$0	IS
X200-SATA-S103	X200-12TB+4.8TB/48GB/2x10GE 2x1GE	\$158,400	24%	\$120,384	\$17,424	\$14,256	\$0	\$0	\$0	\$0	IS
X200-SATA-S104	X200-12TB+4.8TB/48GB/4x1GE	\$156,581	24%	\$119,002	\$17,224	\$14,092	\$0	\$0	\$0	\$0	IS
X200-SATA-S105	X200-33TB+800GB/12GB/2x10GE 2x1GE	\$70,895	24%	\$53,880	\$7,798	\$6,381	\$0	\$0	\$0	\$0	IS
X200-SATA-S106	X200-33TB+800GB/12GB/4x1GE	\$68,743	24%	\$52,245	\$7,562	\$6,187	\$0	\$0	\$0	\$0	IS
X200-SATA-S107	X200-33TB+800GB/24GB/2x10GE 2x1GE	\$70,982	24%	\$53,946	\$7,808	\$6,388	\$0	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
X200-SATA-S108	X200-33TB+800GB/24GB/4x1GE	\$69,359	24%	\$52,713	\$7,629	\$6,242	\$0	\$0	\$0	IS
X200-SATA-S109	X200-33TB+800GB/48GB/2x10GE 2x1GE	\$72,703	24%	\$55,254	\$7,997	\$6,543	\$0	\$0	\$0	IS
X200-SATA-S110	X200-33TB+800GB/48GB/4x1GE	\$70,547	24%	\$53,616	\$7,760	\$6,349	\$0	\$0	\$0	IS
X200-SATA-S111	X200-11T+800GB/12GB/2x10GE 2x1GE	\$55,129	24%	\$41,898	\$6,064	\$4,962	\$0	\$0	\$0	IS
X200-SATA-S112	X200-11T+800GB/12GB/4x1GE	\$52,991	24%	\$40,273	\$5,829	\$4,769	\$0	\$0	\$0	IS
X200-SATA-S113	X200-11T+800GB/24GB/2x10GE 2x1GE	\$54,892	24%	\$41,718	\$6,038	\$4,940	\$0	\$0	\$0	IS
X200-SATA-S114	X200-11T+800GB/24GB/4x1GE	\$53,514	24%	\$40,671	\$5,887	\$4,816	\$0	\$0	\$0	IS
X200-SATA-S115	X200-11T+800GB/48GB/2x10GE 2x1GE	\$56,671	24%	\$43,070	\$6,234	\$5,100	\$0	\$0	\$0	IS
X200-SATA-S116	X200-11T+800GB/48GB/4x1GE	\$54,513	24%	\$41,430	\$5,996	\$4,906	\$0	\$0	\$0	IS
X200-SATA-S117	X200-22TB+800GB/12GB/2x10GE 2x1GE	\$61,615	24%	\$46,827	\$6,778	\$5,545	\$0	\$0	\$0	IS
X200-SATA-S118	X200-22TB+800GB/12GB/4x1GE	\$59,538	24%	\$45,249	\$6,549	\$5,358	\$0	\$0	\$0	IS
X200-SATA-S119	X200-22TB+800GB/24GB/2x10GE 2x1GE	\$62,111	24%	\$47,204	\$6,832	\$5,590	\$0	\$0	\$0	IS
X200-SATA-S120	X200-22TB+800GB/24GB/4x1GE	\$60,102	24%	\$45,678	\$6,611	\$5,409	\$0	\$0	\$0	IS
X200-SATA-S121	X200-22TB+800GB/48GB/2x10GE 2x1GE	\$63,274	24%	\$48,088	\$6,960	\$5,695	\$0	\$0	\$0	IS
X200-SATA-S122	X200-22TB+800GB/48GB/4x1GE	\$61,187	24%	\$46,502	\$6,731	\$5,507	\$0	\$0	\$0	IS
X200-SATA-S123	X200-30TB+1.6TB/12GB/2x10GE 2x1GE	\$88,704	24%	\$67,415	\$9,757	\$7,983	\$0	\$0	\$0	IS
X200-SATA-S124	X200-30TB+1.6TB/12GB/4x1GE	\$86,617	24%	\$65,829	\$9,528	\$7,796	\$0	\$0	\$0	IS
X200-SATA-S125	X200-30TB+1.6TB/24GB/2x10GE 2x1GE	\$88,535	24%	\$67,287	\$9,739	\$7,968	\$0	\$0	\$0	IS
X200-SATA-S126	X200-30TB+1.6TB/24GB/4x1GE	\$87,102	24%	\$66,198	\$9,581	\$7,839	\$0	\$0	\$0	IS
X200-SATA-S127	X200-30TB+1.6TB/48GB/2x10GE 2x1GE	\$90,127	24%	\$68,497	\$9,914	\$8,111	\$0	\$0	\$0	IS
X200-SATA-S128	X200-30TB+1.6TB/48GB/4x1GE	\$88,018	24%	\$66,894	\$9,682	\$7,922	\$0	\$0	\$0	IS
X200-SATA-S129	X200-24TB+3.2TB/12GB/2x10GE 2x1GE	\$124,322	24%	\$94,485	\$13,675	\$11,189	\$0	\$0	\$0	IS
X200-SATA-S130	X200-24TB+3.2TB/12GB/4x1GE	\$122,364	24%	\$92,997	\$13,460	\$11,013	\$0	\$0	\$0	IS
X200-SATA-S131	X200-24TB+3.2TB/24GB/2x10GE 2x1GE	\$123,642	24%	\$93,968	\$13,601	\$11,128	\$0	\$0	\$0	IS
X200-SATA-S132	X200-24TB+3.2TB/24GB/4x1GE	\$122,588	24%	\$93,167	\$13,485	\$11,033	\$0	\$0	\$0	IS
X200-SATA-S133	X200-24TB+3.2TB/48GB/2x10GE 2x1GE	\$124,974	24%	\$94,980	\$13,747	\$11,248	\$0	\$0	\$0	IS
X200-SATA-S134	X200-24TB+3.2TB/48GB/4x1GE	\$122,961	24%	\$93,450	\$13,526	\$11,066	\$0	\$0	\$0	IS
X200-SATA-S135	X200-18TB+4.8TB/12GB/2x10GE 2x1GE	\$163,770	24%	\$124,465	\$18,015	\$14,739	\$0	\$0	\$0	IS
X200-SATA-S136	X200-18TB+4.8TB/12GB/4x1GE	\$161,908	24%	\$123,050	\$17,810	\$14,572	\$0	\$0	\$0	IS
X200-SATA-S137	X200-18TB+4.8TB/24GB/2x10GE 2x1GE	\$163,913	24%	\$124,574	\$18,030	\$14,752	\$0	\$0	\$0	IS
X200-SATA-S138	X200-18TB+4.8TB/24GB/4x1GE	\$162,031	24%	\$123,144	\$17,823	\$14,583	\$0	\$0	\$0	IS
X200-SATA-S139	X200-18TB+4.8TB/48GB/2x10GE 2x1GE	\$164,108	24%	\$124,722	\$18,052	\$14,770	\$0	\$0	\$0	IS
X200-SATA-S140	X200-18TB+4.8TB/48GB/4x1GE	\$162,187	24%	\$123,262	\$17,841	\$14,597	\$0	\$0	\$0	IS
X200-SATA-S141	X200-30T+400G SSD/48G/2x10GE 2x1GE	\$60,735	24%	\$46,159	\$6,681	\$5,466	\$0	\$0	\$0	IS
X200-SATA-S17	X200-11T+200G SSD/6G/4x1GE	\$37,420	24%	\$28,439	\$4,116	\$3,368	\$0	\$0	\$0	IS
X200-SATA-S18	X200-11T+200G SSD/6G/2x10GE SFP+2x1GE	\$39,470	24%	\$29,997	\$4,342	\$3,552	\$0	\$0	\$0	IS
X200-SATA-S19	X200-11T+200G SSD/12G/4x1GE	\$38,280	24%	\$29,093	\$4,211	\$3,445	\$0	\$0	\$0	IS
X200-SATA-S20	X200-11T+200G SSD/12G/2x10GE SFP+2x1GE	\$40,330	24%	\$30,651	\$4,436	\$3,630	\$0	\$0	\$0	IS
X200-SATA-S21	X200-11T+200G SSD/24G/4x1GE	\$38,892	24%	\$29,558	\$4,278	\$3,500	\$0	\$0	\$0	IS
X200-SATA-S22	X200-11T+200G SSD/48G/4x1GE	\$40,079	24%	\$30,460	\$4,409	\$3,607	\$0	\$0	\$0	IS
X200-SATA-S23	X200-11T+200G SSD/48G/2x10GE SFP+2x1GE	\$42,129	24%	\$32,018	\$4,634	\$3,792	\$0	\$0	\$0	IS
X200-SATA-S24	X200-6T+1.2T SSD/6G/4x1GE	\$68,065	24%	\$51,729	\$7,487	\$6,126	\$0	\$0	\$0	IS
X200-SATA-S25	X200-6T+1.2T SSD/6G/2x10GE SFP+2x1GE	\$70,195	24%	\$53,348	\$7,721	\$6,318	\$0	\$0	\$0	IS
X200-SATA-S26	X200-6T+1.2T SSD/12G/4x1GE	\$68,548	24%	\$52,096	\$7,540	\$6,169	\$0	\$0	\$0	IS
X200-SATA-S27	X200-6T+1.2T SSD/12G/2x10GE SFP+2x1GE	\$70,681	24%	\$53,718	\$7,775	\$6,361	\$0	\$0	\$0	IS
X200-SATA-S28	X200-6T+1.2T SSD/24G/4x1GE	\$68,269	24%	\$51,884	\$7,510	\$6,144	\$0	\$0	\$0	IS
X200-SATA-S29	X200-6T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$70,319	24%	\$53,442	\$7,735	\$6,329	\$0	\$0	\$0	IS
X200-SATA-S30	X200-6T+1.2T SSD/48G/4x1GE	\$69,455	24%	\$52,786	\$7,640	\$6,251	\$0	\$0	\$0	IS
X200-SATA-S31	X200-6T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$71,505	24%	\$54,344	\$7,866	\$6,435	\$0	\$0	\$0	IS
X200-SATA-S32	X200-20T+400G SSD/6G/4x1GE	\$48,177	24%	\$36,615	\$5,299	\$4,336	\$0	\$0	\$0	IS
X200-SATA-S33	X200-20T+400G SSD/6G/2x10GE SFP+2x1GE	\$50,165	24%	\$38,125	\$5,518	\$4,515	\$0	\$0	\$0	IS
X200-SATA-S34	X200-20T+400G SSD/12G/4x1GE	\$49,011	24%	\$37,248	\$5,391	\$4,411	\$0	\$0	\$0	IS
X200-SATA-S35	X200-20T+400G SSD/12G/2x10GE SFP+2x1GE	\$51,000	24%	\$38,760	\$5,610	\$4,590	\$0	\$0	\$0	IS
X200-SATA-S36	X200-20T+400G SSD/24G/4x1GE	\$49,605	24%	\$37,700	\$5,457	\$4,464	\$0	\$0	\$0	IS
X200-SATA-S37	X200-20T+400G SSD/48G/4x1GE	\$50,756	24%	\$38,575	\$5,583	\$4,568	\$0	\$0	\$0	IS
X200-SATA-S38	X200-20T+400G SSD/48G/2x10GE SFP+2x1GE	\$52,789	24%	\$40,120	\$5,807	\$4,751	\$0	\$0	\$0	IS
X200-SATA-S39	X200-12T+1200G SSD/6G/4x1GE	\$72,110	24%	\$54,804	\$7,932	\$6,490	\$0	\$0	\$0	IS
X200-SATA-S40	X200-12T+1200G SSD/6G/2x10GE SFP+2x1GE	\$74,227	24%	\$56,413	\$8,165	\$6,680	\$0	\$0	\$0	IS
X200-SATA-S41	X200-12T+1200G SSD/12G/4x1GE	\$72,985	24%	\$55,469	\$8,028	\$6,569	\$0	\$0	\$0	IS
X200-SATA-S42	X200-12T+1200G SSD/12G/2x10GE SFP+2x1GE	\$75,102	24%	\$57,078	\$8,261	\$6,759	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
X200-SATA-S43	X200-12T+1200G SSD/24G/4x1GE	\$73,793	24%	\$56,083	\$8,117	\$6,641	\$0	\$0	\$0	IS
X200-SATA-S44	X200-12T+1200G SSD/48G/4x1GE	\$75,320	24%	\$57,243	\$8,285	\$6,779	\$0	\$0	\$0	IS
X200-SATA-S45	X200-12T+1200G SSD/48G/2x10GE SFP+2x1GE	\$77,432	24%	\$58,848	\$8,518	\$6,969	\$0	\$0	\$0	IS
X200-SATA-S46	X200-27T+600G SSD/6G/4x1GE	\$60,038	24%	\$45,629	\$6,604	\$5,403	\$0	\$0	\$0	IS
X200-SATA-S47	X200-27T+600G SSD/6G/2x10GE SFP+2x1GE	\$62,088	24%	\$47,187	\$6,830	\$5,588	\$0	\$0	\$0	IS
X200-SATA-S48	X200-27T+600G SSD/12G/4x1GE	\$60,898	24%	\$46,282	\$6,699	\$5,481	\$0	\$0	\$0	IS
X200-SATA-S49	X200-27T+600G SSD/12G/2x10GE SFP+2x1GE	\$62,948	24%	\$47,840	\$6,924	\$5,665	\$0	\$0	\$0	IS
X200-SATA-S50	X200-27T+600G SSD/24G/4x1GE	\$61,511	24%	\$46,748	\$6,766	\$5,536	\$0	\$0	\$0	IS
X200-SATA-S51	X200-27T+600G SSD/48G/4x1GE	\$62,697	24%	\$47,650	\$6,897	\$5,643	\$0	\$0	\$0	IS
X200-SATA-S52	X200-27T+600G SSD/48G/2x10GE SFP+2x1GE	\$64,747	24%	\$49,208	\$7,122	\$5,827	\$0	\$0	\$0	IS
X200-SATA-S53	X200-18T+1.2T SSD/6G/4x1GE	\$73,861	24%	\$56,134	\$8,125	\$6,647	\$0	\$0	\$0	IS
X200-SATA-S54	X200-18T+1.2T SSD/6G/2x10GE SFP+2x1GE	\$75,999	24%	\$57,759	\$8,360	\$6,840	\$0	\$0	\$0	IS
X200-SATA-S55	X200-18T+1.2T SSD/12G/4x1GE	\$74,532	24%	\$56,644	\$8,199	\$6,708	\$0	\$0	\$0	IS
X200-SATA-S56	X200-18T+1.2T SSD/12G/2x10GE SFP+2x1GE	\$74,589	24%	\$56,688	\$8,205	\$6,713	\$0	\$0	\$0	IS
X200-SATA-S57	X200-18T+1.2T SSD/24G/4x1GE	\$75,144	24%	\$57,109	\$8,266	\$6,763	\$0	\$0	\$0	IS
X200-SATA-S58	X200-18T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$77,194	24%	\$58,667	\$8,491	\$6,947	\$0	\$0	\$0	IS
X200-SATA-S59	X200-18T+1.2T SSD/48G/4x1GE	\$76,330	24%	\$58,011	\$8,396	\$6,870	\$0	\$0	\$0	IS
X200-SATA-S60	X200-18T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$78,380	24%	\$59,569	\$8,622	\$7,054	\$0	\$0	\$0	IS
X200-SATA-S71	X200-5.5TB+400GB SSD/6G/2X10GE SFP+2X1GE	\$44,774	24%	\$34,025	\$4,925	\$4,030	\$0	\$0	\$0	IS
X200-SATA-S72	X200-10TB+800GB SSD/12G/2X10GE SFP+2X1GE	\$59,373	24%	\$45,123	\$6,531	\$5,344	\$0	\$0	\$0	IS
X200-SATA-S75	X200-10TB+1.6TB/12GB/2x10GE 2x1GE	\$72,987	24%	\$55,470	\$8,029	\$6,569	\$0	\$0	\$0	IS
X200-SATA-S76	X200-10TB+1.6TB/12GB/4x1GE	\$70,892	24%	\$53,878	\$7,798	\$6,380	\$0	\$0	\$0	IS
X200-SATA-S77	X200-10TB+1.6TB/24GB/2x10GE 2x1GE	\$72,339	24%	\$54,978	\$7,957	\$6,511	\$0	\$0	\$0	IS
X200-SATA-S78	X200-10TB+1.6TB/24GB/4x1GE	\$71,237	24%	\$54,140	\$7,836	\$6,411	\$0	\$0	\$0	IS
X200-SATA-S79	X200-10TB+1.6TB/48GB/2x10GE 2x1GE	\$74,016	24%	\$56,252	\$8,142	\$6,661	\$0	\$0	\$0	IS
X200-SATA-S80	X200-10TB+1.6TB/48GB/4x1GE	\$71,870	24%	\$54,621	\$7,906	\$6,468	\$0	\$0	\$0	IS
X200-SATA-S81	X200-20TB+1.6TB/12GB/2x10GE 2x1GE	\$78,937	24%	\$59,992	\$8,683	\$7,104	\$0	\$0	\$0	IS
X200-SATA-S82	X200-20TB+1.6TB/12GB/4x1GE	\$76,914	24%	\$58,455	\$8,461	\$6,922	\$0	\$0	\$0	IS
X200-SATA-S83	X200-20TB+1.6TB/24GB/2x10GE 2x1GE	\$79,276	24%	\$60,250	\$8,720	\$7,135	\$0	\$0	\$0	IS
X200-SATA-S84	X200-20TB+1.6TB/24GB/4x1GE	\$77,336	24%	\$58,775	\$8,507	\$6,960	\$0	\$0	\$0	IS
X200-SATA-S85	X200-20TB+1.6TB/48GB/2x10GE 2x1GE	\$80,176	24%	\$60,934	\$8,819	\$7,216	\$0	\$0	\$0	IS
X200-SATA-S86	X200-20TB+1.6TB/48GB/4x1GE	\$78,124	24%	\$59,374	\$8,594	\$7,031	\$0	\$0	\$0	IS
X200-SATA-S87	X200-6TB+4.8TB/12GB/2x10GE 2x1GE	\$156,780	24%	\$119,153	\$17,246	\$14,110	\$0	\$0	\$0	IS
X200-SATA-S88	X200-6TB+4.8TB/12GB/4x1GE	\$154,950	24%	\$117,762	\$17,045	\$13,946	\$0	\$0	\$0	IS
X200-SATA-S89	X200-6TB+4.8TB/24GB/2x10GE 2x1GE	\$156,872	24%	\$119,223	\$17,256	\$14,118	\$0	\$0	\$0	IS
X200-SATA-S90	X200-6TB+4.8TB/24GB/4x1GE	\$155,017	24%	\$117,813	\$17,052	\$13,952	\$0	\$0	\$0	IS
X200-SATA-S91	X200-6TB+4.8TB/48GB/2x10GE 2x1GE	\$156,965	24%	\$119,293	\$17,266	\$14,127	\$0	\$0	\$0	IS
X200-SATA-S92	X200-6TB+4.8TB/48GB/4x1GE	\$155,063	24%	\$117,848	\$17,057	\$13,956	\$0	\$0	\$0	IS
X200-SATA-S93	X200-16TB+3.2TB/12GB/2x10GE 2x1GE	\$119,345	24%	\$90,702	\$13,128	\$10,741	\$0	\$0	\$0	IS
X200-SATA-S94	X200-16TB+3.2TB/12GB/4x1GE	\$117,393	24%	\$89,219	\$12,913	\$10,565	\$0	\$0	\$0	IS
X200-SATA-S95	X200-16TB+3.2TB/24GB/2x10GE 2x1GE	\$119,724	24%	\$90,990	\$13,170	\$10,775	\$0	\$0	\$0	IS
X200-SATA-S96	X200-16TB+3.2TB/24GB/4x1GE	\$117,763	24%	\$89,500	\$12,954	\$10,599	\$0	\$0	\$0	IS
X200-SATA-S97	X200-16TB+3.2TB/48GB/2x10GE 2x1GE	\$120,419	24%	\$91,518	\$13,246	\$10,838	\$0	\$0	\$0	IS
X200-SATA-S98	X200-16TB+3.2TB/48GB/4x1GE	\$118,438	24%	\$90,013	\$13,028	\$10,659	\$0	\$0	\$0	IS
X200-SATA-S99	X200-12TB+4.8TB/12GB/2x10GE 2x1GE	\$158,189	24%	\$120,224	\$17,401	\$14,237	\$0	\$0	\$0	IS
X210-SAS-E02	X210-30T+1.6T SSD-SED/24G/2x10GE 2x1GE	\$112,818	24%	\$85,742	\$12,410	\$10,154	\$0	\$0	\$0	IS
X210-SAS-E02-HO	X210-30T+1.6T SSD-SED/24G/2x10GE 2x1/HO	\$75,301	24%	\$57,229	\$8,283	\$6,777	\$0	\$0	\$0	IS
X210-SAS-E03	X210-30T+1.6T SSD-SED/48G/2x10GE 2x1GE	\$115,545	24%	\$87,814	\$12,710	\$10,399	\$0	\$0	\$0	IS
X210-SAS-E03-HO	X210-30T+1.6T SSD-SED/48G/2x10GE 2x1G/HO	\$76,635	24%	\$58,243	\$8,430	\$6,897	\$0	\$0	\$0	IS
X210-SAS-E05	X210-32T+3.2T SSD-SED/24G/2x10GE 2x1GE	\$164,833	24%	\$125,273	\$18,132	\$14,835	\$0	\$0	\$0	IS
X210-SAS-E05-HO	X210-32T+3.2T SSD-SED/24G/2x10GE 2x1/HO	\$113,862	24%	\$86,535	\$12,525	\$10,248	\$0	\$0	\$0	IS
X210-SAS-E06	X210-32T+3.2T SSD-SED/48G/2x10GE 2x1GE	\$166,914	24%	\$126,855	\$18,361	\$15,022	\$0	\$0	\$0	IS
X210-SAS-E06-HO	X210-32T+3.2T SSD-SED/48G/2x10GE 2x1/HO	\$115,687	24%	\$87,922	\$12,726	\$10,412	\$0	\$0	\$0	IS
X210-SAS-E08	X210-33T+800G SSD-SED/24G/2x10GE 2x1GE	\$90,571	24%	\$68,834	\$9,963	\$8,151	\$0	\$0	\$0	IS
X210-SAS-E08-HO	X210-33T+800G SSD-SED/24G/2x10GE 2x1/HO	\$57,244	24%	\$43,505	\$6,297	\$5,152	\$0	\$0	\$0	IS
X210-SAS-E09	X210-33T+800G SSD-SED/48G/2x10GE 2x1GE	\$93,318	24%	\$70,922	\$10,265	\$8,399	\$0	\$0	\$0	IS
X210-SAS-E09-HO	X210-33T+800G SSD-SED/48G/2x10GE 2x1/HO	\$58,510	24%	\$44,468	\$6,436	\$5,266	\$0	\$0	\$0	IS
X210-SAS-E11	X210-36T SED/24G/2x10GE 2x1GE	\$66,985	24%	\$50,909	\$7,368	\$6,029	\$0	\$0	\$0	IS
X210-SAS-E11-HO	X210-36T SED/24G/2x10GE 2x1GE/HO	\$39,232	24%	\$29,816	\$4,316	\$3,531	\$0	\$0	\$0	IS
X210-SAS-E12	X210-36T SED/48G/2x10GE 2x1GE	\$70,059	24%	\$53,245	\$7,706	\$6,305	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
X210-SAS-E12-HO	X210-36T SED/48G/2x10GE 2x1GE/HO	\$40,385	24%	\$30,693	\$4,442	\$3,635	\$0	\$0	\$0	IS
X210-SAS-E14	X210-40T+1.6T SSD-SED /24G/2x10GE 2x1GE	\$118,315	24%	\$89,919	\$13,015	\$10,648	\$0	\$0	\$0	IS
X210-SAS-E14-HO	X210-40T+1.6T SSD-SED /24G/2x10GE 2x1/HO	\$78,068	24%	\$59,332	\$8,587	\$7,026	\$0	\$0	\$0	IS
X210-SAS-E15	X210-40T+1.6T SSD-SED /48G/2x10GE 2x1GE	\$120,390	24%	\$91,496	\$13,243	\$10,835	\$0	\$0	\$0	IS
X210-SAS-E15-HO	X210-40T+1.6T SSD-SED /48G/2x10GE 2x1/HO	\$79,437	24%	\$60,372	\$8,738	\$7,149	\$0	\$0	\$0	IS
X210-SAS-E17	X210-44T+800G SSD-SED/24G/2x10GE 2x1GE	\$97,243	24%	\$73,905	\$10,697	\$8,752	\$0	\$0	\$0	IS
X210-SAS-E17-HO	X210-44T+800G SSD-SED/24G/2x10GE 2x1/HO	\$60,004	24%	\$45,603	\$6,600	\$5,400	\$0	\$0	\$0	IS
X210-SAS-E18	X210-44T+800G SSD-SED/48G/2x10GE 2x1GE	\$99,363	24%	\$75,516	\$10,930	\$8,943	\$0	\$0	\$0	IS
X210-SAS-E18-HO	X210-44T+800G SSD-SED/48G/2x10GE 2x1/HO	\$61,312	24%	\$46,597	\$6,744	\$5,518	\$0	\$0	\$0	IS
X210-SAS-E20	X210-48T SED/24G/2x10GE 2x1GE	\$71,797	24%	\$54,566	\$7,898	\$6,462	\$0	\$0	\$0	IS
X210-SAS-E20-HO	X210-48T SED/24G/2x10GE 2x1GE/HO	\$41,978	24%	\$31,903	\$4,618	\$3,778	\$0	\$0	\$0	IS
X210-SAS-E21	X210-48T SED/48G/2x10GE 2x1GE	\$73,865	24%	\$56,137	\$8,125	\$6,648	\$0	\$0	\$0	IS
X210-SAS-E21-HO	X210-48T SED/48G/2x10GE 2x1GE/HO	\$43,187	24%	\$32,822	\$4,751	\$3,887	\$0	\$0	\$0	IS
X210-SATA-003	X210-12T/24G/2x10GE 2x1GE	\$29,876	24%	\$22,706	\$3,286	\$2,689	\$0	\$0	\$0	IS
X210-SATA-003-HO	X210-12T/24G/2x10GE 2x1GE/HO	\$24,999	24%	\$18,999	\$2,750	\$2,250	\$0	\$0	\$0	IS
X210-SATA-003-P	PROMO X210-12T/24G/2x10GE 2x1GE	\$14,184	10%	\$12,766	\$1,418	\$1,277	\$0	\$0	\$0	UE
X210-SATA-004	X210-12T/48G/2x10GE 2x1GE	\$30,889	24%	\$23,476	\$3,398	\$2,780	\$0	\$0	\$0	IS
X210-SATA-004-HO	X210-12T/48G/2x10GE 2x1GE/HO	\$25,825	24%	\$19,627	\$2,841	\$2,324	\$0	\$0	\$0	IS
X210-SATA-006	X210-24T/24G/2x10GE 2x1GE	\$43,534	24%	\$33,086	\$4,789	\$3,918	\$0	\$0	\$0	IS
X210-SATA-006-HO	X210-24T/24G/2x10GE 2x1GE/HO	\$26,133	24%	\$19,861	\$2,875	\$2,352	\$0	\$0	\$0	IS
X210-SATA-007	X210-24T/48G/2x10GE 2x1GE	\$44,754	24%	\$34,013	\$4,923	\$4,028	\$0	\$0	\$0	IS
X210-SATA-007-HO	X210-24T/48G/2x10GE 2x1GE/HO	\$26,961	24%	\$20,490	\$2,966	\$2,426	\$0	\$0	\$0	IS
X210-SATA-008	X210-24T/6GB/2x10GE 2x1GE	\$27,375	24%	\$20,805	\$3,011	\$2,464	\$0	\$0	\$0	IS
X210-SATA-010	X210-36T/24G/2x10GE 2x1GE	\$50,681	24%	\$38,518	\$5,575	\$4,561	\$0	\$0	\$0	IS
X210-SATA-010-HO	X210-36T/24G/2x10GE 2x1GE/HO	\$31,385	24%	\$23,853	\$3,452	\$2,825	\$0	\$0	\$0	IS
X210-SATA-011	X210-36T/48G/2x10GE 2x1GE	\$53,006	24%	\$40,285	\$5,831	\$4,771	\$0	\$0	\$0	IS
X210-SATA-011-HO	X210-36T/48G/2x10GE 2x1GE/HO	\$32,308	24%	\$24,554	\$3,554	\$2,908	\$0	\$0	\$0	IS
X210-SATA-012	X210-36T/6GB/2x10GE 2x1GE	\$48,953	24%	\$37,204	\$5,385	\$4,406	\$0	\$0	\$0	IS
X210-SATA-014	X210-48T/48G/2x10GE 2x1GE	\$59,092	24%	\$44,910	\$6,500	\$5,318	\$0	\$0	\$0	IS
X210-SATA-014-HO	X210-48T/48G/2x10GE 2x1GE/HO	\$34,550	24%	\$26,258	\$3,801	\$3,110	\$0	\$0	\$0	IS
X210-SATA-015	X210-48T/24G/2x10GE 2x1GE	\$57,438	24%	\$43,653	\$6,318	\$5,169	\$0	\$0	\$0	IS
X210-SATA-015-HO	X210-48T/24G/2x10GE 2x1GE/HO	\$33,582	24%	\$25,522	\$3,694	\$3,022	\$0	\$0	\$0	IS
X210-SATA-S01	X210-11T+200G SSD/6GB/2x10GE 2x1GE	\$39,470	24%	\$29,997	\$4,342	\$3,552	\$0	\$0	\$0	IS
X210-SATA-S03	X210-11T+200G SSD/24G/2x10GE 2x1GE	\$39,703	24%	\$30,174	\$4,367	\$3,573	\$0	\$0	\$0	IS
X210-SATA-S03-HO	X210-11T+200G SSD/24G/2x10GE 2x1GE/HO	\$28,701	24%	\$21,813	\$3,157	\$2,583	\$0	\$0	\$0	IS
X210-SATA-S03-P	PROMO X210-11T+200G SSD/24G/2x10GE 2x1GE	\$14,184	10%	\$12,766	\$1,418	\$1,277	\$0	\$0	\$0	UE
X210-SATA-S04	X210-11T+200G SSD/48G/2x10GE 2x1GE	\$42,129	24%	\$32,018	\$4,634	\$3,792	\$0	\$0	\$0	IS
X210-SATA-S04-HO	X210-11T+200G SSD/48G/2x10GE 2x1GE/HO	\$29,564	24%	\$22,469	\$3,252	\$2,661	\$0	\$0	\$0	IS
X210-SATA-S07	X210-11T+800G SSD/24G/2x10GE 2x1GE	\$54,892	24%	\$41,718	\$6,038	\$4,940	\$0	\$0	\$0	IS
X210-SATA-S07-HO	X210-11T+800G SSD/24G/2x10GE 2x1GE/HO	\$39,383	24%	\$29,931	\$4,332	\$3,544	\$0	\$0	\$0	IS
X210-SATA-S08	X210-11T+800G SSD/48G/2x10GE 2x1GE	\$56,671	24%	\$43,070	\$6,234	\$5,100	\$0	\$0	\$0	IS
X210-SATA-S08-HO	X210-11T+800G SSD/48G/2x10GE 2x1GE/HO	\$40,325	24%	\$30,647	\$4,436	\$3,629	\$0	\$0	\$0	IS
X210-SATA-S10	X210-12T+1.2 T SSD/48G/2x10GE 2x1GE	\$77,432	24%	\$58,848	\$8,518	\$6,969	\$0	\$0	\$0	IS
X210-SATA-S12	X210-12T+4.8T SSD/24G/2x10GE 2x1GE	\$156,807	24%	\$119,173	\$17,249	\$14,113	\$0	\$0	\$0	IS
X210-SATA-S13	X210-12T+4.8T SSD/48G/2x10GE 2x1GE	\$158,400	24%	\$120,384	\$17,424	\$14,256	\$0	\$0	\$0	IS
X210-SATA-S14	X210-18T+1.2T SSD/24G/2x10GE 2x1GE	\$77,194	24%	\$58,667	\$8,491	\$6,947	\$0	\$0	\$0	IS
X210-SATA-S15	X210-18T+1.2T SSD/48G/2x10GE 2x1GE	\$78,380	24%	\$59,569	\$8,622	\$7,054	\$0	\$0	\$0	IS
X210-SATA-S18	X210-20T+400G SSD/24G/2x10GE 2x1GE	\$50,398	24%	\$38,302	\$5,544	\$4,536	\$0	\$0	\$0	IS
X210-SATA-S18-HO	X210-20T+400G SSD/24G/2x10GE 2x1GE/HO	\$33,612	24%	\$25,545	\$3,697	\$3,025	\$0	\$0	\$0	IS
X210-SATA-S19	X210-20T+400G SSD/48G/2x10GE 2x1GE	\$52,789	24%	\$40,120	\$5,807	\$4,751	\$0	\$0	\$0	IS
X210-SATA-S19-HO	X210-20T+400G SSD/48G/2x10GE 2x1GE/HO	\$34,513	24%	\$26,230	\$3,796	\$3,106	\$0	\$0	\$0	IS
X210-SATA-S21	X210-22T+800G SSD/24G/2x10GE 2x1GE	\$62,111	24%	\$47,204	\$6,832	\$5,590	\$0	\$0	\$0	IS
X210-SATA-S21-HO	X210-22T+800G SSD/24G/2x10GE 2x1GE/HO	\$40,518	24%	\$30,794	\$4,457	\$3,647	\$0	\$0	\$0	IS
X210-SATA-S22	X210-22T+800G SSD/48G/2x10GE 2x1GE	\$63,274	24%	\$48,088	\$6,960	\$5,695	\$0	\$0	\$0	IS
X210-SATA-S22-HO	X210-22T+800G SSD/48G/2x10GE 2x1GE/HO	\$41,461	24%	\$31,510	\$4,561	\$3,731	\$0	\$0	\$0	IS
X210-SATA-S23	X210-27T+600G SSD/6GB/2x10GE 2x1GE	\$62,088	24%	\$47,187	\$6,830	\$5,588	\$0	\$0	\$0	IS
X210-SATA-S25	X210-27T+600G SSD/24G/2x10GE 2x1GE	\$62,168	24%	\$47,248	\$6,838	\$5,595	\$0	\$0	\$0	IS
X210-SATA-S26	X210-27T+600G SSD/48G/2x10GE 2x1GE	\$64,747	24%	\$49,208	\$7,122	\$5,827	\$0	\$0	\$0	IS
X210-SATA-S26-HO	X210-27T+600G SSD/48G/2x10GE 2x1GE	\$43,247	24%	\$32,868	\$4,757	\$3,892	\$0	\$0	\$0	IS
X210-SATA-S28	X210-33T+800G SSD/24G/2x10GE 2x1GE	\$70,982	24%	\$53,946	\$7,808	\$6,388	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
X210-SATA-S28-HO	X210-33T+800G SSD/24G/2x10GE 2x1GE/HO	\$45,796	24%	\$34,805	\$5,038	\$4,122	\$0	\$0	\$0	IS
X210-SATA-S29	X210-33T+800G SSD/48G/2x10GE 2x1GE	\$72,703	24%	\$55,254	\$7,997	\$6,543	\$0	\$0	\$0	IS
X210-SATA-S29-HO	X210-33T+800G SSD/48G/2x10GE 2x1GE/HO	\$46,808	24%	\$35,574	\$5,149	\$4,213	\$0	\$0	\$0	IS
X210-SATA-S32	X210-6T+1.2T SSD/24G/2x10GE 2x1GE	\$70,319	24%	\$53,442	\$7,735	\$6,329	\$0	\$0	\$0	IS
X210-SATA-S32-HO	X210-6T+1.2T SSD/24G/2x10GE 2x1GE	\$47,493	24%	\$36,095	\$5,224	\$4,274	\$0	\$0	\$0	IS
X210-SATA-S33	X210-6T+1.2T SSD/48G/2x10GE 2x1GE	\$71,505	24%	\$54,344	\$7,866	\$6,435	\$0	\$0	\$0	IS
X210-SATA-S34	X210-32T+3.2T SSD/24G/2x10GE 2x1GE	\$131,867	24%	\$100,219	\$14,505	\$11,868	\$0	\$0	\$0	IS
X210-SATA-S35	X210-32T+3.2T SSD/48G/2x10GE 2x1GE	\$133,531	24%	\$101,484	\$14,688	\$12,018	\$0	\$0	\$0	IS
X210-SATA-S37	X210-20T+1.6T SSD/24G/2x10GE 2x1GE	\$79,276	24%	\$60,250	\$8,720	\$7,135	\$0	\$0	\$0	IS
X210-SATA-S38	X210-20T+1.6T SSD/48G/2x10GE 2x1GE	\$80,176	24%	\$60,934	\$8,819	\$7,216	\$0	\$0	\$0	IS
X210-SATA-S40	X210-30T+1.6T SSD/24G/2x10GE 2x1GE	\$88,535	24%	\$67,287	\$9,739	\$7,968	\$0	\$0	\$0	IS
X210-SATA-S41	X210-30T+1.6T SSD/48G/2x10GE 2x1GE	\$90,127	24%	\$68,497	\$9,914	\$8,111	\$0	\$0	\$0	IS
X210-SATA-S43	X210-44T+800G SSD/24G/2x10GE 2x1GE	\$77,794	24%	\$59,123	\$8,557	\$7,001	\$0	\$0	\$0	IS
X210-SATA-S43-HO	X210-44T+800G SSD/24G/2x10GE 2x1GE/HO	\$48,003	24%	\$36,482	\$5,280	\$4,320	\$0	\$0	\$0	IS
X210-SATA-S44	X210-44T+800G SSD/48G/2x10GE 2x1GE	\$79,490	24%	\$60,412	\$8,744	\$7,154	\$0	\$0	\$0	IS
X210-SATA-S44-HO	X210-44T+800G SSD/48G/2x10GE 2x1GE/HO	\$49,050	24%	\$37,278	\$5,396	\$4,415	\$0	\$0	\$0	IS
X210-SATA-S46	X210-40T+1.6T SSD/24G/2x10GE 2x1GE	\$94,652	24%	\$71,936	\$10,412	\$8,519	\$0	\$0	\$0	IS
X210-SATA-S47	X210-40T+1.6T SSD/48G/2x10GE 2x1GE	\$96,312	24%	\$73,197	\$10,594	\$8,668	\$0	\$0	\$0	IS
X210-SATA-S49	X210-10T+1.6T SSD/24G/2x10GE 2x1GE	\$72,339	24%	\$54,978	\$7,957	\$6,511	\$0	\$0	\$0	IS
X210-SATA-S50	X210-10T+1.6T SSD/48G/2x10GE 2x1GE	\$74,016	24%	\$56,252	\$8,142	\$6,661	\$0	\$0	\$0	IS
X400-SAS-E01	X400-108TB-SED/48G/4x1GE	\$156,720	24%	\$119,107	\$17,239	\$14,105	\$0	\$0	\$0	IS
X400-SAS-E02	X400-108TB-SED/48G/2x10GE SFP 2x1GE	\$159,537	24%	\$121,248	\$17,549	\$14,358	\$0	\$0	\$0	IS
X400-SAS-E03	X400-108TB-SED/96G/4x1GE	\$160,077	24%	\$121,659	\$17,608	\$14,407	\$0	\$0	\$0	IS
X400-SAS-E04	X400-108TB-SED/96G/2x10GE SFP 2x1GE	\$162,895	24%	\$123,800	\$17,918	\$14,661	\$0	\$0	\$0	IS
X400-SAS-E05	X400-108TB-SED/192G/4x1GE	\$177,298	24%	\$134,746	\$19,503	\$15,957	\$0	\$0	\$0	IS
X400-SAS-E06	X400-108TB-SED/192G/2x10GE SFP 2x1GE	\$180,116	24%	\$136,888	\$19,813	\$16,210	\$0	\$0	\$0	IS
X400-SAS-E07	X400-144TB-SED/48G/4x1GE	\$189,939	24%	\$144,354	\$20,893	\$17,095	\$0	\$0	\$0	IS
X400-SAS-E08	X400-144TB-SED/48G/2x10GE SFP 2x1GE	\$192,757	24%	\$146,495	\$21,203	\$17,348	\$0	\$0	\$0	IS
X400-SAS-E09	X400-144TB-SED/96G/4x1GE	\$193,297	24%	\$146,906	\$21,263	\$17,397	\$0	\$0	\$0	IS
X400-SAS-E10	X400-144TB-SED/96G/2x10GE SFP 2x1GE	\$196,115	24%	\$149,047	\$21,573	\$17,650	\$0	\$0	\$0	IS
X400-SAS-E11	X400-144TB-SED/192G/4x1GE	\$210,518	24%	\$159,994	\$23,157	\$18,947	\$0	\$0	\$0	IS
X400-SAS-E12	X400-144TB-SED/192G/2x10GE SFP 2x1GE	\$213,336	24%	\$162,135	\$23,467	\$19,200	\$0	\$0	\$0	IS
X400-SAS-E13	X400-102T+1.6T SSD-SED/48G/2X10GE+2X1GE	\$208,723	24%	\$158,629	\$22,960	\$18,785	\$0	\$0	\$0	IS
X400-SAS-E14	X400-102T+1.6T SSD-SED/48G/4x1GE	\$205,499	24%	\$156,179	\$22,605	\$18,495	\$0	\$0	\$0	IS
X400-SAS-E15	X400-102T+1.6T SSD-SED/96G/2X10GE+2X1GE	\$214,201	24%	\$162,793	\$23,562	\$19,278	\$0	\$0	\$0	IS
X400-SAS-E16	X400-102T+1.6T SSD-SED/192G/4x1GE	\$223,276	24%	\$169,690	\$24,560	\$20,095	\$0	\$0	\$0	IS
X400-SAS-E17	X400-96T+3.2T SSD-SED/48G/2X10GE+2X1GE	\$256,027	24%	\$194,581	\$28,163	\$23,042	\$0	\$0	\$0	IS
X400-SAS-E18	X400-96T+3.2T SSD-SED/48G/4x1GE	\$252,803	24%	\$192,130	\$27,808	\$22,752	\$0	\$0	\$0	IS
X400-SAS-E19	X400-96T+3.2T SSD-SED/96G/2X10GE+2X1GE	\$261,504	24%	\$198,743	\$28,765	\$23,535	\$0	\$0	\$0	IS
X400-SAS-E20	X400-96T+3.2T SSD-SED/96G/4x1GE	\$258,280	24%	\$196,293	\$28,411	\$23,245	\$0	\$0	\$0	IS
X400-SAS-E23	X400-136T+1.6T SSD-SED/48G/2X10GE+2X1GE	\$229,674	24%	\$174,552	\$25,264	\$20,671	\$0	\$0	\$0	IS
X400-SAS-E24	X400-136T+1.6T SSD-SED/48G/4x1GE	\$226,449	24%	\$172,101	\$24,909	\$20,380	\$0	\$0	\$0	IS
X400-SAS-E25	X400-136T+1.6T SSD-SED/96G/2X10GE+2X1GE	\$235,151	24%	\$178,715	\$25,867	\$21,164	\$0	\$0	\$0	IS
X400-SAS-E26	X400-136T+1.6T SSD-SED/96G/4x1GE	\$231,926	24%	\$176,264	\$25,512	\$20,873	\$0	\$0	\$0	IS
X400-SAS-E27	X400-136T+1.6T SSD-SED/192G/2X10GE+2X1GE	\$247,451	24%	\$188,063	\$27,220	\$22,271	\$0	\$0	\$0	IS
X400-SAS-E28	X400-136T+1.6T SSD-SED/192G/4x1GE	\$244,226	24%	\$185,612	\$26,865	\$21,980	\$0	\$0	\$0	IS
X400-SAS-E41	X400-102T+1.6T SSD-SED/96G/4x1GE	\$210,976	24%	\$160,342	\$23,207	\$18,988	\$0	\$0	\$0	IS
X400-SAS-E42	X400-102T+1.6T SSD-SED/192G/2X10GE+2X1GE	\$226,500	24%	\$172,140	\$24,915	\$20,385	\$0	\$0	\$0	IS
X400-SATA-001	X400-108T/48G/4x1GE	\$114,598	24%	\$87,094	\$12,606	\$10,314	\$0	\$0	\$0	IS
X400-SATA-002	X400-108T/48G/2x10GE SFP+2x1GE	\$122,721	24%	\$93,268	\$13,499	\$11,045	\$0	\$0	\$0	IS
X400-SATA-003	X400-108T/96G/4x1GE	\$117,053	24%	\$88,960	\$12,876	\$10,535	\$0	\$0	\$0	IS
X400-SATA-004	X400-108T/96G/2x10GE SFP+2x1GE	\$119,114	24%	\$90,527	\$13,103	\$10,720	\$0	\$0	\$0	IS
X400-SATA-005	X400-108T/192G/4x1GE	\$129,646	24%	\$98,531	\$14,261	\$11,668	\$0	\$0	\$0	IS
X400-SATA-006	X400-108T/192G/2x10GE SFP+2x1GE	\$131,707	24%	\$100,097	\$14,488	\$11,854	\$0	\$0	\$0	IS
X400-SATA-007	X400-36T/48G/4x1GE	\$73,984	24%	\$56,228	\$8,138	\$6,659	\$0	\$0	\$0	IS
X400-SATA-008	X400-36T/48G/2x10GE SFP+2x1GE	\$76,045	24%	\$57,794	\$8,365	\$6,844	\$0	\$0	\$0	IS
X400-SATA-009	X400-36T/96G/4x1GE	\$76,440	24%	\$58,094	\$8,408	\$6,880	\$0	\$0	\$0	IS
X400-SATA-010	X400-36T/96G/2x10GE SFP+2x1GE	\$78,500	24%	\$59,660	\$8,635	\$7,065	\$0	\$0	\$0	IS
X400-SATA-011	X400-36T/192G/4x1GE	\$89,032	24%	\$67,664	\$9,794	\$8,013	\$0	\$0	\$0	IS
X400-SATA-012	X400-36T/192G/2x10GE SFP+2x1GE	\$91,093	24%	\$69,231	\$10,020	\$8,198	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
X400-SATA-013	X400-72T/48G/4x1GE	\$96,405	24%	\$73,268	\$10,605	\$8,676	\$0	\$0	\$0	IS
X400-SATA-014	X400-72T/48G/2x10GE SFP+2x1GE	\$98,465	24%	\$74,833	\$10,831	\$8,862	\$0	\$0	\$0	IS
X400-SATA-015	X400-72T/96G/4x1GE	\$98,860	24%	\$75,134	\$10,875	\$8,897	\$0	\$0	\$0	IS
X400-SATA-016	X400-72T/96G/2x10GE SFP+2x1GE	\$100,920	24%	\$76,699	\$11,101	\$9,083	\$0	\$0	\$0	IS
X400-SATA-017	X400-72T/192G/4x1GE	\$111,452	24%	\$84,704	\$12,260	\$10,031	\$0	\$0	\$0	IS
X400-SATA-018	X400-72T/192G/2x10GE SFP+2x1GE	\$113,513	24%	\$86,270	\$12,486	\$10,216	\$0	\$0	\$0	IS
X400-SATA-019	X400-144T/24G/4x1GE	\$137,430	24%	\$104,447	\$15,117	\$12,369	\$0	\$0	\$0	IS
X400-SATA-020	X400-144T/48G/4x1GE	\$138,889	24%	\$105,556	\$15,278	\$12,500	\$0	\$0	\$0	IS
X400-SATA-021	X400-144T/48G/2x10GE SFP+2x1GE	\$140,950	24%	\$107,122	\$15,505	\$12,686	\$0	\$0	\$0	IS
X400-SATA-022	X400-144T/96G/4x1GE	\$141,345	24%	\$107,422	\$15,548	\$12,721	\$0	\$0	\$0	IS
X400-SATA-023	X400-144T/96G/2x10GE SFP+2x1GE	\$143,405	24%	\$108,988	\$15,775	\$12,906	\$0	\$0	\$0	IS
X400-SATA-024	X400-144T/192G/4x1GE	\$153,937	24%	\$116,992	\$16,933	\$13,854	\$0	\$0	\$0	IS
X400-SATA-025	X400-144T/192G/2x10GE SFP+2x1GE	\$155,998	24%	\$118,558	\$17,160	\$14,040	\$0	\$0	\$0	IS
X400-SATA-S01	X400-34T+800G SSD/48G/4x1GE	\$97,080	24%	\$73,781	\$10,679	\$8,737	\$0	\$0	\$0	IS
X400-SATA-S02	X400-34T+800G SSD/48G/2x10GE SFP+2x1GE	\$99,140	24%	\$75,346	\$10,905	\$8,923	\$0	\$0	\$0	IS
X400-SATA-S03	X400-34T+800G SSD/96G/4x1GE	\$99,535	24%	\$75,647	\$10,949	\$8,958	\$0	\$0	\$0	IS
X400-SATA-S04	X400-34T+800G SSD/96G/2x10GE SFP+2x1GE	\$101,595	24%	\$77,212	\$11,175	\$9,144	\$0	\$0	\$0	IS
X400-SATA-S05	X400-34T+800G SSD/192G/4x1GE	\$112,128	24%	\$85,217	\$12,334	\$10,092	\$0	\$0	\$0	IS
X400-SATA-S06	X400-34T+800G SSD/192G/2x10GE SFP+2x1GE	\$114,188	24%	\$86,783	\$12,561	\$10,277	\$0	\$0	\$0	IS
X400-SATA-S07	X400-66T+1.2T SSD/24G/4x1GE	\$127,332	24%	\$96,772	\$14,007	\$11,460	\$0	\$0	\$0	IS
X400-SATA-S08	X400-66T+1.2T SSD/48G/4x1GE	\$128,791	24%	\$97,881	\$14,167	\$11,591	\$0	\$0	\$0	IS
X400-SATA-S09	X400-66T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$130,852	24%	\$99,448	\$14,394	\$11,777	\$0	\$0	\$0	IS
X400-SATA-S10	X400-66T+1.2T SSD/96G/4x1GE	\$131,246	24%	\$99,747	\$14,437	\$11,812	\$0	\$0	\$0	IS
X400-SATA-S11	X400-66T+1.2T SSD/96G/2x10GE SFP+2x1GE	\$133,307	24%	\$101,313	\$14,664	\$11,998	\$0	\$0	\$0	IS
X400-SATA-S12	X400-66T+1.2T SSD/192G/4x1GE	\$143,839	24%	\$109,318	\$15,822	\$12,946	\$0	\$0	\$0	IS
X400-SATA-S13	X400-66T+1.2T SSD/192G/2x10GE SFP+2x1GE	\$145,900	24%	\$110,884	\$16,049	\$13,131	\$0	\$0	\$0	IS
X400-SATA-S14	X400-96T+1.6T SSD/24G/4x1GE	\$153,305	24%	\$116,512	\$16,864	\$13,797	\$0	\$0	\$0	IS
X400-SATA-S15	X400-96T+1.6T SSD/24G/2x10GE SFP+2x1GE	\$155,366	24%	\$118,078	\$17,090	\$13,983	\$0	\$0	\$0	IS
X400-SATA-S16	X400-96T+1.6T SSD/48G/4x1GE	\$154,765	24%	\$117,621	\$17,024	\$13,929	\$0	\$0	\$0	IS
X400-SATA-S17	X400-96T+1.6T SSD/48G/2x10GE SFP+2x1GE	\$164,975	24%	\$125,381	\$18,147	\$14,848	\$0	\$0	\$0	IS
X400-SATA-S18	X400-96T+1.6T SSD/96G/4x1GE	\$157,220	24%	\$119,487	\$17,294	\$14,150	\$0	\$0	\$0	IS
X400-SATA-S19	X400-96T+1.6T SSD/96G/2x10GE SFP+2x1GE	\$159,281	24%	\$121,054	\$17,521	\$14,335	\$0	\$0	\$0	IS
X400-SATA-S20	X400-96T+1.6T SSD/192G/4x1GE	\$169,813	24%	\$129,058	\$18,679	\$15,283	\$0	\$0	\$0	IS
X400-SATA-S21	X400-96T+1.6T SSD/192G/2x10GE SFP+2x1GE	\$171,873	24%	\$130,623	\$18,906	\$15,469	\$0	\$0	\$0	IS
X400-SATA-S24	X400-102T+800G SSD/24G/2x10GE SFP+2x1GE	\$161,689	24%	\$122,884	\$17,786	\$14,552	\$0	\$0	\$0	IS
X400-SATA-S25	X400-105T+400G SSD/48G/2x10GE SFP+2x1GE	\$132,626	24%	\$100,796	\$14,589	\$11,936	\$0	\$0	\$0	IS
X400-SATA-S27	X400-120T+2.4T SSD/24G/4x1GE	\$191,434	24%	\$145,490	\$21,058	\$17,229	\$0	\$0	\$0	IS
X400-SATA-S28	X400-120T+2.4T SSD/48G/4x1GE	\$192,894	24%	\$146,599	\$21,218	\$17,360	\$0	\$0	\$0	IS
X400-SATA-S29	X400-120T+2.4T SSD/48G/2x10GE SFP+2x1GE	\$194,954	24%	\$148,165	\$21,445	\$17,546	\$0	\$0	\$0	IS
X400-SATA-S30	X400-120T+2.4T SSD/96G/4x1GE	\$195,349	24%	\$148,465	\$21,488	\$17,581	\$0	\$0	\$0	IS
X400-SATA-S31	X400-120T+2.4T SSD/96G/2x10GE SFP+2x1GE	\$197,409	24%	\$150,031	\$21,715	\$17,767	\$0	\$0	\$0	IS
X400-SATA-S32	X400-120T+2.4T SSD/192G/4x1GE	\$207,942	24%	\$158,036	\$22,874	\$18,715	\$0	\$0	\$0	IS
X400-SATA-S33	X400-120T+2.4T SSD/192G/2x10GE SFP+2x1GE	\$210,002	24%	\$159,602	\$23,100	\$18,900	\$0	\$0	\$0	IS
X400-SATA-S36	X400-136T/800GB SSD/24G/4x1GE	\$161,843	24%	\$123,001	\$17,803	\$14,566	\$0	\$0	\$0	IS
X400-SATA-S37	X400-136T/800GB SSD/24G/2x10GE SFP/2x1GE	\$164,011	24%	\$124,648	\$18,041	\$14,761	\$0	\$0	\$0	IS
X400-SATA-S48	X400-60T/4.8T SSD/48G/2x10GE SFP 2x1GE	\$227,680	24%	\$173,037	\$25,045	\$20,491	\$0	\$0	\$0	IS
X400-SATA-S49	X400-60T/4.8T SSD/48G/4x1GE	\$225,285	24%	\$171,217	\$24,781	\$20,276	\$0	\$0	\$0	IS
X400-SATA-S54	X400-128T/3.2T SSD/192G/2x10GE SFP 2x1GE	\$246,831	24%	\$187,592	\$27,151	\$22,215	\$0	\$0	\$0	IS
X400-SATA-S55	X400-96T/3.2T SSD/192G/2x10GE SFP 2x1GE	\$215,356	24%	\$163,671	\$23,689	\$19,382	\$0	\$0	\$0	IS
X400-SATA-S56	X400-96T/3.2T SSD/96G/2x10GE SFP 2x1GE	\$201,157	24%	\$152,879	\$22,127	\$18,104	\$0	\$0	\$0	IS
X400-SATA-S57	X400-60T+4.8T SSD/96G/2x10GE SFP+2x1GE	\$232,209	24%	\$176,479	\$25,543	\$20,899	\$0	\$0	\$0	IS
X400-SATA-S59	INA X400-120T/4.8T SSD/96G/2x10GE/2x1GE	\$253,370	24%	\$192,561	\$27,871	\$22,803	\$0	\$0	\$0	IS
X400-SATA-S60	X400-128T/3.2T SSD/48G/2x10GE/2x1GE	\$230,402	24%	\$175,106	\$25,344	\$20,736	\$0	\$0	\$0	IS
X400-SATA-S61	X400-128T/3.2T SSD/96G/2x10GE/2x1GE	\$235,274	24%	\$178,808	\$25,880	\$21,175	\$0	\$0	\$0	IS
X400-SATA-S62	X400-136T/1.6T SSD/48G/2x10GE/2x1GE	\$188,291	24%	\$143,101	\$20,712	\$16,946	\$0	\$0	\$0	IS
X400-SATA-S63	X400-136T/1.6T SSD/96G/2x10GE/2x1GE	\$193,144	24%	\$146,789	\$21,246	\$17,383	\$0	\$0	\$0	IS
X400-SATA-S64	X400-64T/3.2T SSD/48G/2x10GE SFP 2x1GE	\$180,763	24%	\$137,380	\$19,884	\$16,269	\$0	\$0	\$0	IS
X400-SATA-S65	X400-64T/3.2T SSD/96G/2x10GE/2x1GE	\$185,170	24%	\$140,729	\$20,369	\$16,665	\$0	\$0	\$0	IS
X400-SATA-S66	X400-68T/1.6T SSD/48G/2x10GE/2x1GE	\$141,645	24%	\$107,650	\$15,581	\$12,748	\$0	\$0	\$0	IS
X400-SATA-S67	X400-68T/1.6T SSD/96G/2x10GE/2x1GE	\$146,052	24%	\$111,000	\$16,066	\$13,145	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
X400-SATA-S68	X400-70T/800G SSD/48G/2x10GE/2x1GE	\$122,058	24%	\$92,764	\$13,426	\$10,985	\$0	\$0	\$0	IS
X400-SATA-S69	X400-70T/800G SSD/96G/2x10GE/2x1GE	\$126,465	24%	\$96,113	\$13,911	\$11,382	\$0	\$0	\$0	IS
X400-SATA-S70	X400-132T+2.4T SSD/48G/2x10GE 2x1GE	\$209,505	24%	\$159,224	\$23,046	\$18,855	\$0	\$0	\$0	IS
X400-SATA-S71	X400-132T+2.4T SSD/96G/2x10GE 2x1GE	\$214,358	24%	\$162,912	\$23,579	\$19,292	\$0	\$0	\$0	IS
X400-SATA-S72	X400-34TB+1.6T SSD/48G/2x10GE 2x1GE	\$119,054	24%	\$90,481	\$13,096	\$10,715	\$0	\$0	\$0	IS
X400-SATA-S73	X400-34TB+1.6T SSD/96G/2x10GE 2x1GE	\$123,291	24%	\$93,701	\$13,562	\$11,096	\$0	\$0	\$0	IS
X400-SATA-S74	X400-35T+800G SSD/48G/2x10GE 2x1GE	\$100,405	24%	\$76,308	\$11,045	\$9,036	\$0	\$0	\$0	IS
X400-SATA-S75	X400-35T+800G SSD/96G/2x10GE 2x1GE	\$104,643	24%	\$79,529	\$11,511	\$9,418	\$0	\$0	\$0	IS
X400-SATA-S76	X400-96T+3.2T SSD/48G/2x10GE 2x1GE	\$197,941	24%	\$150,435	\$21,774	\$17,815	\$0	\$0	\$0	IS
X400-SATA-S77	X400-99T+2.4T SSD/48G/2x10GE 2x1GE	\$178,135	24%	\$135,383	\$19,595	\$16,032	\$0	\$0	\$0	IS
X400-SATA-S78	X400-99T+2.4T SSD/96G/2x10GE 2x1GE	\$182,591	24%	\$138,769	\$20,085	\$16,433	\$0	\$0	\$0	IS
X400-SATA-S79	X400-102T+1.6T SSD/48G/2x10GE 2x1GE	\$158,200	24%	\$120,232	\$17,402	\$14,238	\$0	\$0	\$0	IS
X400-SATA-S80	X400-102T+1.6T SSD/96G/2x10GE 2x1GE	\$163,207	24%	\$124,037	\$17,953	\$14,689	\$0	\$0	\$0	IS
X400-SATA-S81	X400-140T+1.6T SSD/96G/2x10GE 2x1GE	\$196,384	24%	\$149,252	\$21,602	\$17,675	\$0	\$0	\$0	IS
X400-YH-001	X400-102T+800G SSD/24G/4x1GE	\$142,156	24%	\$108,039	\$15,637	\$12,794	\$0	\$0	\$0	IS
X410-SAS-E01	X410-144T SED/64G/2x10GE+2x1GE	\$201,421	24%	\$153,080	\$22,156	\$18,128	\$0	\$0	\$0	IS
X410-SAS-E01-HO	X410-144T SED/64G/2x10GE 2x1GE/HO	\$96,919	24%	\$73,658	\$10,661	\$8,723	\$0	\$0	\$0	IS
X410-SAS-E02	X410-144T SED/32G/2x10GE+2x1GE	\$197,669	24%	\$150,228	\$21,744	\$17,790	\$0	\$0	\$0	IS
X410-SAS-E02-HO	X410-144T SED/32G/2x10GE 2x1GE/HO	\$98,892	24%	\$75,158	\$10,878	\$8,900	\$0	\$0	\$0	IS
X410-SAS-E03	X410-144T SED/128G/2x10GE+2x1GE	\$208,596	24%	\$158,533	\$22,946	\$18,774	\$0	\$0	\$0	IS
X410-SAS-E03-HO	X410-144T SED/128G/2x10GE 2x1GE/HO	\$103,318	24%	\$78,522	\$11,365	\$9,299	\$0	\$0	\$0	IS
X410-SAS-E04	X410-144T SED/256G/2x10GE+2x1GE	\$224,992	24%	\$170,994	\$24,749	\$20,249	\$0	\$0	\$0	IS
X410-SAS-E04-HO	X410-144T SED/256G/2x10GE 2x1GE/HO	\$113,324	24%	\$86,126	\$12,466	\$10,199	\$0	\$0	\$0	IS
X410-SAS-E05	X410-136T+1.6T SSD-SED/32G/2x10GE+2x1GE	\$250,973	24%	\$190,739	\$27,607	\$22,588	\$0	\$0	\$0	IS
X410-SAS-E05-HO	X410-136T/1.6T SSD-SED/32G/2x10GE 2x1/HO	\$125,973	24%	\$95,739	\$13,857	\$11,338	\$0	\$0	\$0	IS
X410-SAS-E06	X410-136T+1.6T SSD-SED/64G/2x10GE+2x1GE	\$254,993	24%	\$193,795	\$28,049	\$22,949	\$0	\$0	\$0	IS
X410-SAS-E06-HO	X410-136T/1.6T SSD-SED/64G/2x10GE 2x1/HO	\$127,955	24%	\$97,246	\$14,075	\$11,516	\$0	\$0	\$0	IS
X410-SAS-E07	X410-136T+1.6T SSD-SED/128G/2x10GE+2x1GE	\$262,677	24%	\$199,635	\$28,894	\$23,641	\$0	\$0	\$0	IS
X410-SAS-E07-HO	X410-136T/1.6T SSD-SED/128G/2x10GE/HO	\$132,401	24%	\$100,625	\$14,564	\$11,916	\$0	\$0	\$0	IS
X410-SAS-E08-HO	X410-136T/1.6T SSD-SED/256G/2x10GE/HO	\$142,455	24%	\$108,266	\$15,670	\$12,821	\$0	\$0	\$0	IS
X410-SAS-E09-HO	X410-128T/3.2T SSD-SED/32G/2x10GE/HO	\$159,868	24%	\$121,500	\$17,585	\$14,388	\$0	\$0	\$0	IS
X410-SAS-E100	X410-144T SED/256G/2x40GE/2x1GE	\$227,475	24%	\$172,881	\$25,022	\$20,473	\$0	\$0	\$0	IS
X410-SAS-E101	X410-144T SED/64G/2x40GE/2x1GE	\$203,855	24%	\$154,930	\$22,424	\$18,347	\$0	\$0	\$0	IS
X410-SAS-E10-HO	X410-128T/3.2T SSD-SED/64G/2x10GE/HO	\$161,917	24%	\$123,057	\$17,811	\$14,573	\$0	\$0	\$0	IS
X410-SAS-E11-HO	X410-128T/3.2T SSD-SED/128G/2x10GE/HO	\$166,513	24%	\$126,550	\$18,316	\$14,986	\$0	\$0	\$0	IS
X410-SAS-E12-HO	X410-128T/3.2T SSD-SED/256G/2x10GE/HO	\$176,907	24%	\$134,449	\$19,460	\$15,922	\$0	\$0	\$0	IS
X410-SAS-E13-HO	X410-120T/4.8T SSD-SED/32G/2x10GE/HO	\$193,923	24%	\$147,381	\$21,332	\$17,453	\$0	\$0	\$0	IS
X410-SAS-E14-HO	X410-120T/4.8T SSD-SED/64G/2x10GE/HO	\$196,020	24%	\$148,975	\$21,562	\$17,642	\$0	\$0	\$0	IS
X410-SAS-E15-HO	X410-120T/4.8T SSD-SED/128G/2x10GE/HO	\$200,723	24%	\$152,549	\$22,080	\$18,065	\$0	\$0	\$0	IS
X410-SAS-E16-HO	X410-120T/4.8T SSD-SED/256G/2x10GE/HO	\$211,359	24%	\$160,633	\$23,249	\$19,022	\$0	\$0	\$0	IS
X410-SAS-E17	X410-108T SED/32G/2x10GE 2x1GE	\$165,938	24%	\$126,113	\$18,253	\$14,934	\$0	\$0	\$0	IS
X410-SAS-E17-HO	X410-108T SED/32G/2x10GE 2x1GE/HO	\$79,030	24%	\$60,063	\$8,693	\$7,113	\$0	\$0	\$0	IS
X410-SAS-E18	X410-108T SED/64G/2x10GE 2x1GE	\$170,007	24%	\$129,205	\$18,701	\$15,301	\$0	\$0	\$0	IS
X410-SAS-E18-HO	X410-108T SED/64G/2x10GE 2x1GE/HO	\$80,686	24%	\$61,321	\$8,875	\$7,262	\$0	\$0	\$0	IS
X410-SAS-E19	X410-108T SED/128/2x10GE 2x1GE	\$177,787	24%	\$135,118	\$19,557	\$16,001	\$0	\$0	\$0	IS
X410-SAS-E19-HO	X410-108T SED/128/2x10GE 2x1GE/HO	\$84,401	24%	\$64,145	\$9,284	\$7,596	\$0	\$0	\$0	IS
X410-SAS-E20	X410-108T SED/256/2x10GE 2x1GE	\$195,569	24%	\$148,632	\$21,513	\$17,601	\$0	\$0	\$0	IS
X410-SAS-E20-HO	X410-108T SED/256/2x10GE 2x1GE/HO	\$92,803	24%	\$70,530	\$10,208	\$8,352	\$0	\$0	\$0	IS
X410-SAS-E21	X410-102T+1.6T SSD-SED/32G/2x10GE 2x1GE	\$216,815	24%	\$164,779	\$23,850	\$19,513	\$0	\$0	\$0	IS
X410-SAS-E21-HO	X410-102T+1.6T SSD-SED/32G/2x10GE 2x1/HO	\$107,473	24%	\$81,679	\$11,822	\$9,673	\$0	\$0	\$0	IS
X410-SAS-E22	X410-102T+1.6T SSD-SED/64G/2x10GE 2x1GE	\$220,885	24%	\$167,873	\$24,297	\$19,880	\$0	\$0	\$0	IS
X410-SAS-E22-HO	X410-102T+1.6T SSD-SED/64G/2x10GE 2x1/HO	\$109,200	24%	\$82,992	\$12,012	\$9,828	\$0	\$0	\$0	IS
X410-SAS-E23	X410-102T+1.6T SSD-SED/128/2x10GE 2x1GE	\$228,665	24%	\$173,785	\$25,153	\$20,580	\$0	\$0	\$0	IS
X410-SAS-E23-HO	X410-102T+1.6T SSD-SED/128/2x10GE 2x1/HO	\$113,074	24%	\$85,936	\$12,438	\$10,177	\$0	\$0	\$0	IS
X410-SAS-E24	X410-102T+1.6T SSD-SED/256/2x10GE 2x1GE	\$246,446	24%	\$187,299	\$27,109	\$22,180	\$0	\$0	\$0	IS
X410-SAS-E24-HO	X410-102T+1.6T SSD-SED/256/2x10GE 2x1/HO	\$121,836	24%	\$92,595	\$13,402	\$10,965	\$0	\$0	\$0	IS
X410-SAS-E25-HO	X410-96T+3.2T SSD-SED/32G/2x10GE 2x1/HO	\$139,441	24%	\$105,975	\$15,339	\$12,550	\$0	\$0	\$0	IS
X410-SAS-E26-HO	X410-96T+3.2T SSD-SED/64G/2x10GE 2x1/HO	\$141,147	24%	\$107,272	\$15,526	\$12,703	\$0	\$0	\$0	IS
X410-SAS-E27-HO	X410-96T+3.2T SSD-SED/128/2x10GE 2x1/HO	\$144,973	24%	\$110,179	\$15,947	\$13,048	\$0	\$0	\$0	IS
X410-SAS-E28-HO	X410-96T+3.2T SSD-SED/256/2x10GE 2x1/HO	\$153,626	24%	\$116,756	\$16,899	\$13,826	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
X410-SAS-E29-HO	X410-90T+4.8T SSD-SED/32G/2x10GE 2x1/HO	\$170,082	24%	\$129,262	\$18,709	\$15,307	\$0	\$0	\$0	IS
X410-SAS-E30-HO	X410-90T+4.8T SSD-SED/64G/2x10GE 2x1/HO	\$171,945	24%	\$130,678	\$18,914	\$15,475	\$0	\$0	\$0	IS
X410-SAS-E31-HO	X410-90T+4.8T SSD-SED/128/2x10GE 2x1/HO	\$176,124	24%	\$133,854	\$19,374	\$15,851	\$0	\$0	\$0	IS
X410-SAS-E32-HO	X410-90T+4.8T SSD-SED/256/2x10GE 2x1/HO	\$185,572	24%	\$141,035	\$20,413	\$16,701	\$0	\$0	\$0	IS
X410-SAS-E36	X410-105T+1.6T SSD-SED/64G/2x10GE 2x1GE	\$220,885	24%	\$167,873	\$24,297	\$19,880	\$0	\$0	\$0	IS
X410-SAS-E37	X410-105T+1.6T SSD-SED/128G/2x10GE 2x1GE	\$228,665	24%	\$173,785	\$25,153	\$20,580	\$0	\$0	\$0	IS
X410-SAS-E38	X410-105T+1.6T SSD-SED/256G/2x10GE 2x1GE	\$246,446	24%	\$187,299	\$27,109	\$22,180	\$0	\$0	\$0	IS
X410-SAS-E51	X410-140T+1.6T SSD-SED/64G/2x10GE 2x1GE	\$255,299	24%	\$194,027	\$28,083	\$22,977	\$0	\$0	\$0	IS
X410-SAS-E63	X410-102T+1.6T SSD-SED/128/2x40GE 2x1GE	\$231,137	24%	\$175,664	\$25,425	\$20,802	\$0	\$0	\$0	IS
X410-SAS-E64	X410-102T+1.6T SSD-SED/256/2x40GE 2x1GE	\$248,963	24%	\$189,212	\$27,386	\$22,407	\$0	\$0	\$0	IS
X410-SAS-E65	X410-102T+1.6T SSD-SED/64G/2x40GE 2x1GE	\$223,338	24%	\$169,737	\$24,567	\$20,100	\$0	\$0	\$0	IS
X410-SAS-E69	X410-105T+1.6T SSD-SED/128G/2x40GE 2x1GE	\$231,319	24%	\$175,802	\$25,445	\$20,819	\$0	\$0	\$0	IS
X410-SAS-E70	X410-105T+1.6T SSD-SED/256G/2x40GE 2x1GE	\$249,138	24%	\$189,345	\$27,405	\$22,422	\$0	\$0	\$0	IS
X410-SAS-E71	X410-105T+1.6T SSD-SED/64G/2x40GE 2x1GE	\$223,525	24%	\$169,879	\$24,588	\$20,117	\$0	\$0	\$0	IS
X410-SAS-E72	X410-108T SED/128/2x40GE 2x1GE	\$180,027	24%	\$136,821	\$19,803	\$16,202	\$0	\$0	\$0	IS
X410-SAS-E73	X410-108T SED/256/2x40GE 2x1GE	\$197,875	24%	\$150,385	\$21,766	\$17,809	\$0	\$0	\$0	IS
X410-SAS-E74	X410-108T SED/64G/2x40GE 2x1GE	\$172,217	24%	\$130,885	\$18,944	\$15,500	\$0	\$0	\$0	IS
X410-SAS-E92	X410-136T/1.6T SSD-SED/64G/2x40GE/2x1GE	\$257,663	24%	\$195,824	\$28,343	\$23,190	\$0	\$0	\$0	IS
X410-SAS-E98	X410-140T+1.6T SSD-SED/64G/2x40GE 2x1GE	\$258,407	24%	\$196,389	\$28,425	\$23,257	\$0	\$0	\$0	IS
X410-SAS-E99	X410-144T SED/128G/2x40GE/2x1GE	\$211,043	24%	\$160,393	\$23,215	\$18,994	\$0	\$0	\$0	IS
X410-SATA-001	X410-72T/32G/2x10GE+2x1GE	\$106,647	24%	\$81,052	\$11,731	\$9,598	\$0	\$0	\$0	IS
X410-SATA-002	X410-72T/64G/2x10GE+2x1GE	\$109,558	24%	\$83,264	\$12,051	\$9,860	\$0	\$0	\$0	IS
X410-SATA-003	X410-72T/128G/2x10GE+2x1GE	\$112,580	24%	\$85,561	\$12,384	\$10,132	\$0	\$0	\$0	IS
X410-SATA-004	X410-144T/64G/2x10GE+2x1GE	\$154,940	24%	\$117,754	\$17,043	\$13,945	\$0	\$0	\$0	IS
X410-SATA-004-HO	X410-144T/64G/2x10GE 2x1GE HO	\$73,250	24%	\$55,673	\$8,058	\$6,593	\$0	\$0	\$0	IS
X410-SATA-005	X410-144T/32G/2x10GE+2x1GE	\$151,612	24%	\$115,225	\$16,677	\$13,645	\$0	\$0	\$0	IS
X410-SATA-006	X410-144T/128G/2x10GE+2x1GE	\$161,300	24%	\$122,588	\$17,743	\$14,517	\$0	\$0	\$0	IS
X410-SATA-006-HO	X410-144T/128G/2x10GE 2x1GE/HO	\$76,532	24%	\$58,164	\$8,419	\$6,888	\$0	\$0	\$0	IS
X410-SATA-007	X410-144T/256G/2x10GE+2x1GE	\$175,838	24%	\$133,677	\$19,342	\$15,825	\$0	\$0	\$0	IS
X410-SATA-007-HO	X410-144T/256G/2x10GE 2x1GE/HO	\$83,944	24%	\$63,797	\$9,234	\$7,555	\$0	\$0	\$0	IS
X410-SATA-008	X410-72T/256G/2x10GE/2x1GE	\$128,478	24%	\$97,643	\$14,133	\$11,563	\$0	\$0	\$0	IS
X410-SATA-008-HO	X410-72T/256G/2x10GE 2x1GE/HO	\$62,882	24%	\$47,790	\$6,917	\$5,659	\$0	\$0	\$0	IS
X410-SATA-009	X410-108T/128G/2x40GE/2x1GE	\$138,734	24%	\$105,438	\$15,261	\$12,486	\$0	\$0	\$0	IS
X410-SATA-010	X410-108T/256G/2x40GE/2x1GE	\$152,453	24%	\$115,864	\$16,770	\$13,721	\$0	\$0	\$0	IS
X410-SATA-011	X410-108T/64G/2x40GE/2x1GE	\$132,733	24%	\$100,877	\$14,601	\$11,946	\$0	\$0	\$0	IS
X410-SATA-012	X410-144T/128G/2x40GE/2x1GE	\$163,556	24%	\$124,303	\$17,991	\$14,720	\$0	\$0	\$0	IS
X410-SATA-013	X410-144T/256G/2x40GE/2x1GE	\$178,125	24%	\$135,375	\$19,594	\$16,031	\$0	\$0	\$0	IS
X410-SATA-014	X410-144T/64G/2x40GE/2x1GE	\$157,183	24%	\$119,459	\$17,290	\$14,146	\$0	\$0	\$0	IS
X410-SATA-015	X410-36T/128G/2x40GE/2x1GE	\$96,814	24%	\$73,579	\$10,650	\$8,713	\$0	\$0	\$0	IS
X410-SATA-016	X410-36T/256G/2x40GE/2x1GE	\$109,889	24%	\$83,516	\$12,088	\$9,890	\$0	\$0	\$0	IS
X410-SATA-017	X410-36T/64G/2x40GE/2x1GE	\$91,092	24%	\$69,230	\$10,020	\$8,198	\$0	\$0	\$0	IS
X410-SATA-018	X410-72T/128G/2x40GE/2x1GE	\$114,348	24%	\$86,904	\$12,578	\$10,291	\$0	\$0	\$0	IS
X410-SATA-019	X410-72T/256G/2x40GE/2x1GE	\$130,339	24%	\$99,058	\$14,337	\$11,731	\$0	\$0	\$0	IS
X410-SATA-020	X410-72T/64G/2x40GE/2x1GE	\$111,349	24%	\$84,625	\$12,248	\$10,021	\$0	\$0	\$0	IS
X410-SATA-LP006	X410-144T/128G/2x10GE/2x1GE/LP	\$166,405	24%	\$126,468	\$18,305	\$14,976	\$0	\$0	\$0	IS
X410-SATA-LP008	X410-72T/256G/2x10GE/2x1GE/LP	\$132,546	24%	\$100,735	\$14,580	\$11,929	\$0	\$0	\$0	IS
X410-SATA-LPS04	X410-70T/800G SSD/128G/2x10GE/2x1GE/LP	\$138,678	24%	\$105,395	\$15,255	\$12,481	\$0	\$0	\$0	IS
X410-SATA-LPS13	X410-136T/1.6T SSD/256G/2x10GE 2x1GE/LP	\$224,116	24%	\$170,328	\$24,653	\$20,170	\$0	\$0	\$0	IS
X410-SATA-LPS37	X410-108T/256G/2x10GE/2x1GE/LP	\$155,191	24%	\$117,945	\$17,071	\$13,967	\$0	\$0	\$0	IS
X410-SATA-S01	X410-64T/3.2T SSD/64G/2x10GE SFP 2x1GE	\$192,888	24%	\$146,595	\$21,218	\$17,360	\$0	\$0	\$0	IS
X410-SATA-S02	X410-70T+800G SSD/32G/2x10GE+2x1GE	\$129,542	24%	\$98,452	\$14,250	\$11,659	\$0	\$0	\$0	IS
X410-SATA-S03	X410-70T+800G SSD/64G/2x10GE+2x1GE	\$132,647	24%	\$100,812	\$14,591	\$11,938	\$0	\$0	\$0	IS
X410-SATA-S04	X410-70T+800G SSD/128G/2x10GE+2x1GE	\$138,583	24%	\$105,323	\$15,244	\$12,472	\$0	\$0	\$0	IS
X410-SATA-S04-HO	X410-70T+800G SSD/128G/2x10GE 2x1GE/HO	\$65,716	24%	\$49,944	\$7,229	\$5,914	\$0	\$0	\$0	IS
X410-SATA-S05	X410-68T+1.6T SSD/32G/2x10GE+2x1GE	\$149,560	24%	\$113,666	\$16,452	\$13,460	\$0	\$0	\$0	IS
X410-SATA-S06	X410-68T+1.6T SSD/64G/2x10GE+2x1GE	\$152,665	24%	\$116,025	\$16,793	\$13,740	\$0	\$0	\$0	IS
X410-SATA-S07	X410-68T+1.6T SSD/128G/2x10GE+2x1GE	\$158,601	24%	\$120,537	\$17,446	\$14,274	\$0	\$0	\$0	IS
X410-SATA-S07-HO	X410-68T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$74,799	24%	\$56,847	\$8,228	\$6,732	\$0	\$0	\$0	IS
X410-SATA-S08	X410-64T+3.2T SSD/32G/2x10GE+2x1GE	\$189,783	24%	\$144,235	\$20,876	\$17,080	\$0	\$0	\$0	IS
X410-SATA-S09	X410-64T+3.2T SSD/128G/2x10GE+2x1GE	\$198,824	24%	\$151,106	\$21,871	\$17,894	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
X410-SATA-S09-HO	X410-64T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$97,684	24%	\$74,240	\$10,745	\$8,792	\$0	\$0	\$0	IS
X410-SATA-S10	X410-136T+1.6T SSD/32G/2x10GE+2x1GE	\$193,057	24%	\$146,723	\$21,236	\$17,375	\$0	\$0	\$0	IS
X410-SATA-S100	X410-140T+1.6T SSD/64G/2x10GE 2x1GE	\$196,384	24%	\$149,252	\$21,602	\$17,675	\$0	\$0	\$0	IS
X410-SATA-S100-HO	X410-140T+1.6T SSD/64G/2x10GE 2x1GE HO	\$92,826	24%	\$70,548	\$10,211	\$8,354	\$0	\$0	\$0	IS
X410-SATA-S101	X410-140T+1.6T SSD/128G/2x10GE 2x1GE	\$202,744	24%	\$154,085	\$22,302	\$18,247	\$0	\$0	\$0	IS
X410-SATA-S101-HO	X410-140T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$96,326	24%	\$73,208	\$10,596	\$8,669	\$0	\$0	\$0	IS
X410-SATA-S102	X410-140T+1.6T SSD/256G/2x10GE 2x1GE	\$217,282	24%	\$165,134	\$23,901	\$19,555	\$0	\$0	\$0	IS
X410-SATA-S102-HO	X410-140T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$104,242	24%	\$79,224	\$11,467	\$9,382	\$0	\$0	\$0	IS
X410-SATA-S103	X410-136T+3.2T SSD/64G/2x10GE 2x1GE	\$237,351	24%	\$180,387	\$26,109	\$21,362	\$0	\$0	\$0	IS
X410-SATA-S103-HO	X410-136T+3.2T SSD/64G/2x10GE 2x1GE HO	\$117,350	24%	\$89,186	\$12,909	\$10,562	\$0	\$0	\$0	IS
X410-SATA-S104	X410-136T+3.2T SSD/256G/2x10GE 2x1GE	\$258,250	24%	\$196,270	\$28,408	\$23,243	\$0	\$0	\$0	IS
X410-SATA-S104-HO	X410-136T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$129,762	24%	\$98,619	\$14,274	\$11,679	\$0	\$0	\$0	IS
X410-SATA-S105	X410-136T+3.2T SSD/128G/2x10GE 2x1GE	\$243,712	24%	\$185,221	\$26,808	\$21,934	\$0	\$0	\$0	IS
X410-SATA-S105-HO	X410-136T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$121,156	24%	\$92,079	\$13,327	\$10,904	\$0	\$0	\$0	IS
X410-SATA-S107-HO	X410-132T+4.8T SSD/128G/2x10GE 2x1GE/HO	\$146,089	24%	\$111,028	\$16,070	\$13,148	\$0	\$0	\$0	IS
X410-SATA-S108-HO	X410-132T+4.8T SSD/256G/2x10GE 2x1GE/HO	\$155,282	24%	\$118,014	\$17,081	\$13,975	\$0	\$0	\$0	IS
X410-SATA-S11	X410-136T+1.6T SSD/64G/2x10GE+2x1GE	\$196,384	24%	\$149,252	\$21,602	\$17,675	\$0	\$0	\$0	IS
X410-SATA-S115	X410-102T+800G SSD/32G/2x10GE/2x1GE	\$147,710	24%	\$112,260	\$16,248	\$13,294	\$0	\$0	\$0	IS
X410-SATA-S117	X410-140T+400G SSD/64G/2x10GE 2x1GE	\$177,952	24%	\$135,244	\$19,575	\$16,016	\$0	\$0	\$0	IS
X410-SATA-S118	X410-105T+1.6T SSD/32G/2x10GE 2x1GE	\$166,781	24%	\$126,754	\$18,346	\$15,010	\$0	\$0	\$0	IS
X410-SATA-S119	X410-105T+1.6T SSD/64G/2x10GE 2x1GE	\$169,911	24%	\$129,132	\$18,690	\$15,292	\$0	\$0	\$0	IS
X410-SATA-S12	X410-136T+1.6T SSD/128G/2x10GE+2x1GE	\$202,744	24%	\$154,085	\$22,302	\$18,247	\$0	\$0	\$0	IS
X410-SATA-S120	X410-105T+1.6T SSD/128G/2x10GE 2x1GE	\$175,896	24%	\$133,681	\$19,349	\$15,831	\$0	\$0	\$0	IS
X410-SATA-S120-HO	X410-105T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$82,977	24%	\$63,063	\$9,127	\$7,468	\$0	\$0	\$0	IS
X410-SATA-S121	X410-105T+1.6T SSD/256G/2x10GE 2x1GE	\$189,574	24%	\$144,076	\$20,853	\$17,062	\$0	\$0	\$0	IS
X410-SATA-S121-HO	X410-105T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$90,249	24%	\$68,589	\$9,927	\$8,122	\$0	\$0	\$0	IS
X410-SATA-S122	X410-102T+3.2T SSD/32G/2x10GE 2x1GE	\$206,199	24%	\$156,711	\$22,682	\$18,558	\$0	\$0	\$0	IS
X410-SATA-S123	X410-102T+3.2T SSD/64G/2x10GE 2x1GE	\$209,329	24%	\$159,090	\$23,026	\$18,840	\$0	\$0	\$0	IS
X410-SATA-S124	X410-102T+3.2T SSD/128G/2x10GE 2x1GE	\$215,314	24%	\$163,639	\$23,685	\$19,378	\$0	\$0	\$0	IS
X410-SATA-S124-HO	X410-102T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$105,482	24%	\$80,166	\$11,603	\$9,493	\$0	\$0	\$0	IS
X410-SATA-S125	X410-102T+3.2T SSD/256G/2x10GE 2x1GE	\$228,991	24%	\$174,033	\$25,189	\$20,609	\$0	\$0	\$0	IS
X410-SATA-S125-HO	X410-102T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$113,449	24%	\$86,221	\$12,479	\$10,210	\$0	\$0	\$0	IS
X410-SATA-S126	X410-99T+4.8T SSD/32G/2x10GE 2x1GE	\$245,766	24%	\$186,782	\$27,034	\$22,119	\$0	\$0	\$0	IS
X410-SATA-S127	X410-99T+4.8T SSD/64G/2x10GE 2x1GE	\$248,896	24%	\$189,161	\$27,379	\$22,401	\$0	\$0	\$0	IS
X410-SATA-S128	X410-99T+4.8T SSD/128G/2x10GE 2x1GE	\$254,881	24%	\$193,710	\$28,037	\$22,939	\$0	\$0	\$0	IS
X410-SATA-S128-HO	X410-99T+4.8T SSD/128G/2x10GE 2x1GE/HO	\$128,689	24%	\$97,804	\$14,156	\$11,582	\$0	\$0	\$0	IS
X410-SATA-S129-HO	X410-99T+4.8T SSD/256G/2x10GE 2x1GE/HO	\$137,229	24%	\$104,294	\$15,095	\$12,351	\$0	\$0	\$0	IS
X410-SATA-S12-HO	X410-136T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$98,075	24%	\$74,537	\$10,788	\$8,827	\$0	\$0	\$0	IS
X410-SATA-S13	X410-136T+1.6TB SSD,256G/2x10GE+2x1GE	\$217,282	24%	\$165,134	\$23,901	\$19,555	\$0	\$0	\$0	IS
X410-SATA-S138	X410-35T+1.6T SSD/32G/2x10GE 2x1GE	\$126,507	24%	\$96,145	\$13,916	\$11,386	\$0	\$0	\$0	IS
X410-SATA-S139	X410-35T+1.6T SSD/64G/2x10GE 2x1GE	\$129,483	24%	\$98,407	\$14,243	\$11,653	\$0	\$0	\$0	IS
X410-SATA-S13-HO	X410-136T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$105,522	24%	\$80,197	\$11,607	\$9,497	\$0	\$0	\$0	IS
X410-SATA-S14	X410-128T+3.2T SSD/32G/2x10GE+2x1GE	\$234,024	24%	\$177,858	\$25,743	\$21,062	\$0	\$0	\$0	IS
X410-SATA-S140	X410-35T+1.6T SSD/128G/2x10GE 2x1GE	\$135,173	24%	\$102,731	\$14,869	\$12,166	\$0	\$0	\$0	IS
X410-SATA-S141	X410-35T+1.6T SSD/256G/2x10GE 2x1GE	\$148,176	24%	\$112,614	\$16,299	\$13,336	\$0	\$0	\$0	IS
X410-SATA-S141-HO	X410-35T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$74,567	24%	\$56,671	\$8,202	\$6,711	\$0	\$0	\$0	IS
X410-SATA-S142	X410-34T+3.2T SSD/32G/2x10GE 2x1GE	\$166,149	24%	\$126,273	\$18,276	\$14,953	\$0	\$0	\$0	IS
X410-SATA-S143	X410-34T+3.2T SSD/64G/2x10GE 2x1GE	\$169,125	24%	\$128,535	\$18,604	\$15,221	\$0	\$0	\$0	IS
X410-SATA-S144	X410-34T+3.2T SSD/128G/2x10GE 2x1GE	\$174,814	24%	\$132,859	\$19,230	\$15,733	\$0	\$0	\$0	IS
X410-SATA-S144-HO	X410-34T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$90,137	24%	\$68,504	\$9,915	\$8,112	\$0	\$0	\$0	IS
X410-SATA-S145	X410-34T+3.2T SSD/256G/2x10GE 2x1GE	\$187,818	24%	\$142,742	\$20,660	\$16,904	\$0	\$0	\$0	IS
X410-SATA-S146	X410-102T/1.6T SSD/128G/2x40GE/2x1GE	\$178,020	24%	\$135,295	\$19,582	\$16,022	\$0	\$0	\$0	IS
X410-SATA-S147	X410-102T/1.6T SSD/256G/2x40GE/2x1GE	\$191,723	24%	\$145,709	\$21,090	\$17,255	\$0	\$0	\$0	IS
X410-SATA-S148	X410-102T/1.6T SSD/64G/2x40GE/2x1GE	\$172,026	24%	\$130,740	\$18,923	\$15,482	\$0	\$0	\$0	IS
X410-SATA-S149	X410-102T+3.2T SSD/128G/2x40GE 2x1GE	\$217,462	24%	\$165,271	\$23,921	\$19,572	\$0	\$0	\$0	IS
X410-SATA-S15	X410-128T+3.2T SSD/64G/2x10GE+2x1GE	\$237,351	24%	\$180,387	\$26,109	\$21,362	\$0	\$0	\$0	IS
X410-SATA-S150	X410-102T+3.2T SSD/256G/2x40GE 2x1GE	\$231,160	24%	\$175,682	\$25,428	\$20,804	\$0	\$0	\$0	IS
X410-SATA-S151	X410-102T+3.2T SSD/64G/2x40GE 2x1GE	\$211,470	24%	\$160,717	\$23,262	\$19,032	\$0	\$0	\$0	IS
X410-SATA-S152	X410-105T+1.6T SSD/128G/2x40GE 2x1GE	\$177,938	24%	\$135,233	\$19,573	\$16,014	\$0	\$0	\$0	IS
X410-SATA-S153	X410-105T+1.6T SSD/256G/2x40GE 2x1GE	\$191,645	24%	\$145,650	\$21,081	\$17,248	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
X410-SATA-S154	X410-105T+1.6T SSD/64G/2x40GE 2x1GE	\$171,942	24%	\$130,676	\$18,914	\$15,475	\$0	\$0	\$0	IS
X410-SATA-S158	X410-120T+2.4T SSD/128/2x40GE 2x1GE	\$223,702	24%	\$170,014	\$24,607	\$20,133	\$0	\$0	\$0	IS
X410-SATA-S159	X410-120T+2.4T SSD/256/2x40GE 2x1GE	\$238,972	24%	\$181,619	\$26,287	\$21,507	\$0	\$0	\$0	IS
X410-SATA-S16	X410-128T+3.2T SSD/128G/2x10GE+2x1GE	\$243,712	24%	\$185,221	\$26,808	\$21,934	\$0	\$0	\$0	IS
X410-SATA-S160	X410-120T+2.4T SSD/64G/2x40GE 2x1GE	\$213,394	24%	\$162,179	\$23,473	\$19,205	\$0	\$0	\$0	IS
X410-SATA-S164	X410-128T/3.2T SSD/128G/2x40GE/2x1GE	\$246,188	24%	\$187,103	\$27,081	\$22,157	\$0	\$0	\$0	IS
X410-SATA-S165	X410-128T/3.2T SSD/256G/2x40GE/2x1GE	\$260,737	24%	\$198,160	\$28,681	\$23,466	\$0	\$0	\$0	IS
X410-SATA-S166	X410-128T/3.2T SSD/64G/2x40GE/2x1GE	\$239,824	24%	\$182,266	\$26,381	\$21,584	\$0	\$0	\$0	IS
X410-SATA-S16-HO	X410-128T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$123,343	24%	\$93,741	\$13,568	\$11,101	\$0	\$0	\$0	IS
X410-SATA-S17	X410-128T+3.2T SSD/256G/2x10GE+2x1GE	\$258,250	24%	\$196,270	\$28,408	\$23,243	\$0	\$0	\$0	IS
X410-SATA-S170	X410-132T/2.4T SSD/128G/2x40GE/2x1GE	\$240,844	24%	\$183,041	\$26,493	\$21,676	\$0	\$0	\$0	IS
X410-SATA-S171	X410-132T/2.4T SSD/256G/2x40GE/2x1GE	\$256,362	24%	\$194,835	\$28,200	\$23,073	\$0	\$0	\$0	IS
X410-SATA-S172	X410-132T/2.4T SSD/64G/2x40GE/2x1GE	\$234,057	24%	\$177,883	\$25,746	\$21,065	\$0	\$0	\$0	IS
X410-SATA-S176	X410-136T/1.6T SSD,256G/2x40GE/2x1GE	\$219,690	24%	\$166,964	\$24,166	\$19,772	\$0	\$0	\$0	IS
X410-SATA-S177	X410-136T/1.6T SSD/128G/2x40GE/2x1GE	\$205,134	24%	\$155,902	\$22,565	\$18,462	\$0	\$0	\$0	IS
X410-SATA-S178	X410-136T/1.6T SSD/64G/2x40GE/2x1GE	\$198,768	24%	\$151,064	\$21,864	\$17,889	\$0	\$0	\$0	IS
X410-SATA-S179	X410-136T+3.2T SSD/128G/2x40GE 2x1GE	\$246,206	24%	\$187,117	\$27,083	\$22,159	\$0	\$0	\$0	IS
X410-SATA-S17-HO	X410-128T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$131,042	24%	\$99,592	\$14,415	\$11,794	\$0	\$0	\$0	IS
X410-SATA-S180	X410-136T+3.2T SSD/256G/2x40GE 2x1GE	\$260,755	24%	\$198,174	\$28,683	\$23,468	\$0	\$0	\$0	IS
X410-SATA-S181	X410-136T+3.2T SSD/64G/2x40GE 2x1GE	\$239,843	24%	\$182,281	\$26,383	\$21,586	\$0	\$0	\$0	IS
X410-SATA-S182	X410-140T+1.6T SSD/128G/2x40GE 2x1GE	\$205,141	24%	\$155,907	\$22,566	\$18,463	\$0	\$0	\$0	IS
X410-SATA-S183	X410-140T+1.6T SSD/256G/2x40GE 2x1GE	\$219,697	24%	\$166,970	\$24,167	\$19,773	\$0	\$0	\$0	IS
X410-SATA-S184	X410-140T+1.6T SSD/64G/2x40GE 2x1GE	\$198,774	24%	\$151,068	\$21,865	\$17,890	\$0	\$0	\$0	IS
X410-SATA-S184-HO	X410-140T+1.6T SSD/64G/2x40GE 2x1GE HO	\$95,217	24%	\$72,365	\$10,474	\$8,570	\$0	\$0	\$0	IS
X410-SATA-S185	X410-32T+3.2T SSD/128/2x40GE 2x1GE	\$176,729	24%	\$134,314	\$19,440	\$15,906	\$0	\$0	\$0	IS
X410-SATA-S186	X410-32T+3.2T SSD/256/2x40GE 2x1GE	\$189,761	24%	\$144,218	\$20,874	\$17,078	\$0	\$0	\$0	IS
X410-SATA-S187	X410-32T+3.2T SSD/64G/2x40GE 2x1GE	\$171,029	24%	\$129,982	\$18,813	\$15,393	\$0	\$0	\$0	IS
X410-SATA-S188	X410-34T/1.6T SSD/128G/2x40GE/2x1GE	\$136,918	24%	\$104,058	\$15,061	\$12,323	\$0	\$0	\$0	IS
X410-SATA-S189	X410-34T/1.6T SSD/256G/2x40GE/2x1GE	\$149,965	24%	\$113,973	\$16,496	\$13,497	\$0	\$0	\$0	IS
X410-SATA-S190	X410-34T/1.6T SSD/64G/2x40GE/2x1GE	\$131,210	24%	\$99,720	\$14,433	\$11,809	\$0	\$0	\$0	IS
X410-SATA-S191	X410-34T+3.2T SSD/128G/2x40GE 2x1GE	\$176,751	24%	\$134,331	\$19,443	\$15,908	\$0	\$0	\$0	IS
X410-SATA-S192	X410-34T+3.2T SSD/256G/2x40GE 2x1GE	\$189,782	24%	\$144,234	\$20,876	\$17,080	\$0	\$0	\$0	IS
X410-SATA-S193	X410-34T+3.2T SSD/64G/2x40GE 2x1GE	\$171,051	24%	\$129,999	\$18,816	\$15,395	\$0	\$0	\$0	IS
X410-SATA-S194	X410-34T+800G SSD/128/2x40GE 2x1GE	\$120,486	24%	\$91,569	\$13,253	\$10,844	\$0	\$0	\$0	IS
X410-SATA-S195	X410-34T+800G SSD/256/2x40GE 2x1GE	\$133,542	24%	\$101,492	\$14,690	\$12,019	\$0	\$0	\$0	IS
X410-SATA-S196	X410-34T+800G SSD/64G/2x40GE 2x1GE	\$113,912	24%	\$86,573	\$12,530	\$10,252	\$0	\$0	\$0	IS
X410-SATA-S197	X410-35T/800G-SSD/128G/2x40GE/2x1GE	\$121,509	24%	\$92,347	\$13,366	\$10,936	\$0	\$0	\$0	IS
X410-SATA-S198	X410-35T/800G-SSD/256G/2x40GE/2x1GE	\$134,563	24%	\$102,268	\$14,802	\$12,111	\$0	\$0	\$0	IS
X410-SATA-S199	X410-35T/800G-SSD/64G/2x40GE/2x1GE	\$115,797	24%	\$88,006	\$12,738	\$10,422	\$0	\$0	\$0	IS
X410-SATA-S200	X410-35T+1.6T SSD/128G/2x40GE 2x1GE	\$136,929	24%	\$104,066	\$15,062	\$12,324	\$0	\$0	\$0	IS
X410-SATA-S201	X410-35T+1.6T SSD/256G/2x40GE 2x1GE	\$149,975	24%	\$113,981	\$16,497	\$13,498	\$0	\$0	\$0	IS
X410-SATA-S202	X410-35T+1.6T SSD/64G/2x40GE 2x1GE	\$131,221	24%	\$99,728	\$14,434	\$11,810	\$0	\$0	\$0	IS
X410-SATA-S203	X410-60T/4.8T SSD/128G/2x40GE/2x1GE	\$244,885	24%	\$186,113	\$26,937	\$22,040	\$0	\$0	\$0	IS
X410-SATA-S204	X410-60T/4.8T SSD/256G/2x40GE/2x1GE	\$258,654	24%	\$196,577	\$28,452	\$23,279	\$0	\$0	\$0	IS
X410-SATA-S205	X410-60T/4.8T SSD/64G/2x40GE/2x1GE	\$238,863	24%	\$181,536	\$26,275	\$21,498	\$0	\$0	\$0	IS
X410-SATA-S209	X410-64T/3.2T SSD/128G/2x40GE/2x1GE	\$201,007	24%	\$152,765	\$22,111	\$18,091	\$0	\$0	\$0	IS
X410-SATA-S20-HO	X410-120T+4.8T SSD/128G/2x10GE 2x1GE/HO	\$148,684	24%	\$113,000	\$16,355	\$13,382	\$0	\$0	\$0	IS
X410-SATA-S210	X410-64T/3.2T SSD/256G/2x40GE/2x1GE	\$214,594	24%	\$163,091	\$23,605	\$19,313	\$0	\$0	\$0	IS
X410-SATA-S211	X410-64T/3.2T SSD/64G/2x40GE SFP 2x1GE	\$195,064	24%	\$148,249	\$21,457	\$17,556	\$0	\$0	\$0	IS
X410-SATA-S215	X410-66T+1.2T SSD/128/2x40GE 2x1GE	\$158,730	24%	\$120,635	\$17,460	\$14,286	\$0	\$0	\$0	IS
X410-SATA-S216	X410-66T+1.2T SSD/256/2x40GE 2x1GE	\$173,454	24%	\$131,825	\$19,080	\$15,611	\$0	\$0	\$0	IS
X410-SATA-S217	X410-66T+1.2T SSD/64G/2x40GE 2x1GE	\$148,323	24%	\$112,725	\$16,316	\$13,349	\$0	\$0	\$0	IS
X410-SATA-S218	X410-66T+4.8T SSD/128G/2x40GE 2x1GE	\$244,908	24%	\$186,130	\$26,940	\$22,042	\$0	\$0	\$0	IS
X410-SATA-S219	X410-66T+4.8T SSD/256G/2x40GE 2x1GE	\$258,675	24%	\$196,593	\$28,454	\$23,281	\$0	\$0	\$0	IS
X410-SATA-S21-HO	X410-120T+4.8T SSD/256G/2x10GE 2x1GE/HO	\$156,562	24%	\$118,987	\$17,222	\$14,091	\$0	\$0	\$0	IS
X410-SATA-S22	X410-36T/32G/2x10GE+2x1GE	\$86,651	24%	\$65,855	\$9,532	\$7,799	\$0	\$0	\$0	IS
X410-SATA-S220	X410-66T+4.8T SSD/64G/2x40GE 2x1GE	\$238,886	24%	\$181,553	\$26,277	\$21,500	\$0	\$0	\$0	IS
X410-SATA-S221	X410-68T/1.6T SSD/128G/2x40GE/2x1GE	\$160,650	24%	\$122,094	\$17,672	\$14,459	\$0	\$0	\$0	IS
X410-SATA-S222	X410-68T/1.6T SSD/256G/2x40GE/2x1GE	\$174,542	24%	\$132,652	\$19,200	\$15,709	\$0	\$0	\$0	IS
X410-SATA-S223	X410-68T/1.6T SSD/64G/2x40GE/2x1GE	\$154,701	24%	\$117,573	\$17,017	\$13,923	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
X410-SATA-S224	X410-68T+3.2T SSD/128G/2x40GE 2x1GE	\$201,026	24%	\$152,780	\$22,113	\$18,092	\$0	\$0	\$0	IS
X410-SATA-S225	X410-68T+3.2T SSD/256G/2x40GE 2x1GE	\$214,611	24%	\$163,104	\$23,607	\$19,315	\$0	\$0	\$0	IS
X410-SATA-S226	X410-68T+3.2T SSD/64G/2x40GE 2x1GE	\$195,583	24%	\$148,263	\$21,459	\$17,557	\$0	\$0	\$0	IS
X410-SATA-S227	X410-70T/800G SSD/128G/2x40GE/2x1GE	\$140,048	24%	\$106,816	\$15,460	\$12,649	\$0	\$0	\$0	IS
X410-SATA-S228	X410-70T/800G SSD/256G/2x40GE/2x1GE	\$154,472	24%	\$117,399	\$16,992	\$13,902	\$0	\$0	\$0	IS
X410-SATA-S229	X410-70T/800G SSD/64G/2x40GE/2x1GE	\$134,596	24%	\$102,293	\$14,806	\$12,114	\$0	\$0	\$0	IS
X410-SATA-S23	X410-36T/64G/2x10GE+2x1GE	\$89,627	24%	\$68,117	\$9,859	\$8,066	\$0	\$0	\$0	IS
X410-SATA-S230	X410-70T+1.6T SSD/128G/2x40GE 2x1GE	\$160,665	24%	\$122,105	\$17,673	\$14,460	\$0	\$0	\$0	IS
X410-SATA-S231	X410-70T+1.6T SSD/256G/2x40GE 2x1GE	\$174,556	24%	\$132,663	\$19,201	\$15,710	\$0	\$0	\$0	IS
X410-SATA-S232	X410-70T+1.6T SSD/64G/2x40GE 2x1GE	\$154,716	24%	\$117,584	\$17,019	\$13,924	\$0	\$0	\$0	IS
X410-SATA-S233	X410-90T+4.8T SSD/128/2x40GE 2x1GE	\$257,203	24%	\$195,474	\$28,292	\$23,148	\$0	\$0	\$0	IS
X410-SATA-S235	X410-90T+4.8T SSD/64G/2x40GE 2x1GE	\$251,216	24%	\$190,924	\$27,634	\$22,609	\$0	\$0	\$0	IS
X410-SATA-S239	X410-96T/3.2T SSD/128G/2x40GE/2x1GE	\$217,551	24%	\$165,339	\$23,931	\$19,580	\$0	\$0	\$0	IS
X410-SATA-S24	X410-36T/128G/2x10GE+2x1GE	\$95,317	24%	\$72,441	\$10,485	\$8,579	\$0	\$0	\$0	IS
X410-SATA-S240	X410-96T/3.2T SSD/256G/2x40GE/2x1GE	\$231,244	24%	\$175,745	\$25,437	\$20,812	\$0	\$0	\$0	IS
X410-SATA-S241	X410-96T/3.2T SSD/64G/2x40GE/2x1GE	\$211,561	24%	\$160,786	\$23,272	\$19,040	\$0	\$0	\$0	IS
X410-SATA-S242	X410-96T+1.6T SSD/128/2x40GE 2x1GE	\$182,066	24%	\$138,370	\$20,027	\$16,386	\$0	\$0	\$0	IS
X410-SATA-S243	X410-96T+1.6T SSD/256/2x40GE 2x1GE	\$196,827	24%	\$149,589	\$21,651	\$17,714	\$0	\$0	\$0	IS
X410-SATA-S244	X410-96T+1.6T SSD/64G/2x40GE 2x1GE	\$172,007	24%	\$130,725	\$18,921	\$15,481	\$0	\$0	\$0	IS
X410-SATA-S248	X410-99T+2.4T SSD/128G/2x40GE 2x1GE	\$197,794	24%	\$150,323	\$21,757	\$17,801	\$0	\$0	\$0	IS
X410-SATA-S249	X410-99T+2.4T SSD/256G/2x40GE 2x1GE	\$211,492	24%	\$160,734	\$23,264	\$19,034	\$0	\$0	\$0	IS
X410-SATA-S24-HO	X410-36T/128G/2x10GE 2x1GE HO	\$53,568	24%	\$40,712	\$5,892	\$4,821	\$0	\$0	\$0	IS
X410-SATA-S25	X410-36T/256G/2x10GE+2x1GE	\$108,320	24%	\$82,323	\$11,915	\$9,749	\$0	\$0	\$0	IS
X410-SATA-S250	X410-99T+2.4T SSD/64G/2x40GE 2x1GE	\$191,803	24%	\$145,770	\$21,098	\$17,262	\$0	\$0	\$0	IS
X410-SATA-S251	X410-99T+4.8T SSD/128G/2x40GE 2x1GE	\$257,123	24%	\$195,413	\$28,284	\$23,141	\$0	\$0	\$0	IS
X410-SATA-S253	X410-99T+4.8T SSD/64G/2x40GE 2x1GE	\$251,135	24%	\$190,863	\$27,625	\$22,602	\$0	\$0	\$0	IS
X410-SATA-S26	X410-35T+800G-SSD/32G/2x10GE+2x1GE	\$111,143	24%	\$84,469	\$12,226	\$10,003	\$0	\$0	\$0	IS
X410-SATA-S27	X410-35T+800G-SSD/64G/2x10GE+2x1GE	\$114,119	24%	\$86,730	\$12,553	\$10,271	\$0	\$0	\$0	IS
X410-SATA-S28	X410-35T+800G-SSD/128G/2x10GE+2x1GE	\$119,808	24%	\$91,054	\$13,179	\$10,783	\$0	\$0	\$0	IS
X410-SATA-S29	X410-35T+800G-SSD/256G/2x10GE+2x1GE	\$132,812	24%	\$100,937	\$14,609	\$11,953	\$0	\$0	\$0	IS
X410-SATA-S29-HO	X410-35T+800G-SSD/256G/2x10GE 2x1GE/HO	\$68,975	24%	\$52,421	\$7,587	\$6,208	\$0	\$0	\$0	IS
X410-SATA-S30	X410-34T+1.6T SSD/32G/2x10GE+2x1GE	\$126,507	24%	\$96,145	\$13,916	\$11,386	\$0	\$0	\$0	IS
X410-SATA-S31	X410-34T+1.6T SSD/64G/2x10GE+2x1GE	\$129,483	24%	\$98,407	\$14,243	\$11,653	\$0	\$0	\$0	IS
X410-SATA-S32	X410-34T+1.6T SSD/128G/2x10GE+2x1GE	\$135,173	24%	\$102,731	\$14,869	\$12,166	\$0	\$0	\$0	IS
X410-SATA-S32-HO	X410-34TB+1.6T SSD/128G/2x10GE 2x1GE HO	\$71,920	24%	\$54,659	\$7,911	\$6,473	\$0	\$0	\$0	IS
X410-SATA-S33	X410-34T+1.6T SSD/256G/2x10GE+2x1GE	\$148,176	24%	\$112,614	\$16,299	\$13,336	\$0	\$0	\$0	IS
X410-SATA-S33-HO	X410-34T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$78,144	24%	\$59,389	\$8,596	\$7,033	\$0	\$0	\$0	IS
X410-SATA-S34	X410-108T/32G/2x10GE+2x1GE	\$127,645	24%	\$97,010	\$14,041	\$11,488	\$0	\$0	\$0	IS
X410-SATA-S35	X410-108T/64G/2x10GE+2x1GE	\$130,775	24%	\$99,389	\$14,385	\$11,770	\$0	\$0	\$0	IS
X410-SATA-S36	X410-108T/128G/2x10GE+2x1GE	\$136,760	24%	\$103,938	\$15,044	\$12,308	\$0	\$0	\$0	IS
X410-SATA-S37	X410-108T/256G/2x10GE+2x1GE	\$150,437	24%	\$114,332	\$16,548	\$13,539	\$0	\$0	\$0	IS
X410-SATA-S38	X410-102T+1.6T SSD/32G/2x10GE+2x1GE	\$166,781	24%	\$126,754	\$18,346	\$15,010	\$0	\$0	\$0	IS
X410-SATA-S39	X410-102T+1.6T SSD/64G/2x10GE+2x1GE	\$169,911	24%	\$129,132	\$18,690	\$15,292	\$0	\$0	\$0	IS
X410-SATA-S40	X410-102T+1.6T SSD/128G/2x10GE+2x1GE	\$175,896	24%	\$133,681	\$19,349	\$15,831	\$0	\$0	\$0	IS
X410-SATA-S40-HO	X410-102T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$83,759	24%	\$63,657	\$9,213	\$7,538	\$0	\$0	\$0	IS
X410-SATA-S41	X410-102T+1.6T SSD/256G/2x10GE+2x1GE	\$189,574	24%	\$144,076	\$20,853	\$17,062	\$0	\$0	\$0	IS
X410-SATA-S41-HO	X410-102T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$90,249	24%	\$68,589	\$9,927	\$8,122	\$0	\$0	\$0	IS
X410-SATA-S42	X410-99T+2.4T SSD/32G/2x10GE+2x1GE	\$186,490	24%	\$141,732	\$20,514	\$16,784	\$0	\$0	\$0	IS
X410-SATA-S43	X410-99T+2.4T SSD/64G/2x10GE+2x1GE	\$189,620	24%	\$144,111	\$20,858	\$17,066	\$0	\$0	\$0	IS
X410-SATA-S44	X410-99T+2.4T SSD/128G/2x10GE+2x1GE	\$195,605	24%	\$148,660	\$21,517	\$17,604	\$0	\$0	\$0	IS
X410-SATA-S44-HO	X410-99T+2.4T SSD/128G/2x10GE 2x1GE/HO	\$95,209	24%	\$72,359	\$10,473	\$8,569	\$0	\$0	\$0	IS
X410-SATA-S45	X410-99T+2.4T SSD/256G/2x10GE+2x1GE	\$209,282	24%	\$159,054	\$23,021	\$18,835	\$0	\$0	\$0	IS
X410-SATA-S45-HO	X410-99T+2.4T SSD/256G/2x10GE 2x1GE/HO	\$101,849	24%	\$77,405	\$11,203	\$9,166	\$0	\$0	\$0	IS
X410-SATA-S46	X410-96T+3.2T SSD/32G/2x10GE+2x1GE	\$206,199	24%	\$156,711	\$22,682	\$18,558	\$0	\$0	\$0	IS
X410-SATA-S47	X410-96T+3.2T SSD/64G/2x10GE+2x1GE	\$209,329	24%	\$159,090	\$23,026	\$18,840	\$0	\$0	\$0	IS
X410-SATA-S48	X410-96T+3.2T SSD/128G/2x10GE+2x1GE	\$215,314	24%	\$163,639	\$23,685	\$19,378	\$0	\$0	\$0	IS
X410-SATA-S49	X410-96T+3.2T SSD/256G/2x10GE+2x1GE	\$228,991	24%	\$174,033	\$25,189	\$20,609	\$0	\$0	\$0	IS
X410-SATA-S50	X410-132T/2.4T SSD/128G/2x10GE/2x1GE	\$238,243	24%	\$181,065	\$26,207	\$21,442	\$0	\$0	\$0	IS
X410-SATA-S50-HO	X410-132T+2.4T SSD/128G/2x10GE 2x1GE/HO	\$110,698	24%	\$84,130	\$12,177	\$9,963	\$0	\$0	\$0	IS
X410-SATA-S51	X410-132T/2.4T SSD/256G/2x10GE/2x1GE	\$253,746	24%	\$192,847	\$27,912	\$22,837	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
X410-SATA-S51-HO	X410-132T+2.4T SSD/256G/2x10GE 2x1GE/HO	\$118,282	24%	\$89,894	\$13,011	\$10,645	\$0	\$0	\$0	IS
X410-SATA-S52	X410-132T/2.4T SSD/32G/2x10GE/2x1GE	\$227,912	24%	\$173,213	\$25,070	\$20,512	\$0	\$0	\$0	IS
X410-SATA-S53	X410-132T/2.4T SSD/64G/2x10GE/2x1GE	\$231,460	24%	\$175,910	\$25,461	\$20,831	\$0	\$0	\$0	IS
X410-SATA-S54	X410-60T/4.8T SSD/128G/2x10GE/2x1GE	\$242,567	24%	\$184,351	\$26,682	\$21,831	\$0	\$0	\$0	IS
X410-SATA-S55	X410-60T/4.8T SSD/256G/2x10GE/2x1GE	\$256,324	24%	\$194,806	\$28,196	\$23,069	\$0	\$0	\$0	IS
X410-SATA-S56	X410-60T/4.8T SSD/32G/2x10GE/2x1GE	\$233,399	24%	\$177,383	\$25,674	\$21,006	\$0	\$0	\$0	IS
X410-SATA-S57	X410-60T/4.8T SSD/64G/2x10GE/2x1GE	\$236,547	24%	\$179,776	\$26,020	\$21,289	\$0	\$0	\$0	IS
X410-SATA-S58	X410-64T/3.2T SSD/256G/2x10GE/2x1GE	\$212,392	24%	\$161,418	\$23,363	\$19,115	\$0	\$0	\$0	IS
X410-SATA-S58-HO	X410-64T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$104,223	24%	\$79,209	\$11,465	\$9,380	\$0	\$0	\$0	IS
X410-SATA-S59	X410-68T/1.6T SSD/256G/2x10GE/2x1GE	\$172,459	24%	\$131,069	\$18,970	\$15,521	\$0	\$0	\$0	IS
X410-SATA-S59-HO	X410-68T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$81,023	24%	\$61,577	\$8,913	\$7,292	\$0	\$0	\$0	IS
X410-SATA-S60	X410-70T/800G SSD/256G/2x10GE/2x1GE	\$152,464	24%	\$115,873	\$16,771	\$13,722	\$0	\$0	\$0	IS
X410-SATA-S60-HO	X410-70T+800G SSD/256G/2x10GE 2x1GE/HO	\$71,939	24%	\$54,674	\$7,913	\$6,475	\$0	\$0	\$0	IS
X410-SATA-S61	X410-32T+3.2T SSD/128/2x10GE 2x1GE	\$174,814	24%	\$132,859	\$19,230	\$15,733	\$0	\$0	\$0	IS
X410-SATA-S62	X410-32T+3.2T SSD/256/2x10GE 2x1GE	\$187,818	24%	\$142,742	\$20,660	\$16,904	\$0	\$0	\$0	IS
X410-SATA-S63	X410-32T+3.2T SSD/32G/2x10GE 2x1GE	\$166,149	24%	\$126,273	\$18,276	\$14,953	\$0	\$0	\$0	IS
X410-SATA-S64	X410-32T+3.2T SSD/64G/2x10GE 2x1GE	\$169,125	24%	\$128,535	\$18,604	\$15,221	\$0	\$0	\$0	IS
X410-SATA-S65	X410-90T+4.8T SSD/128/2x10GE 2x1GE	\$254,881	24%	\$193,710	\$28,037	\$22,939	\$0	\$0	\$0	IS
X410-SATA-S67	X410-90T+4.8T SSD/32G/2x10GE 2x1GE	\$245,766	24%	\$186,782	\$27,034	\$22,119	\$0	\$0	\$0	IS
X410-SATA-S68	X410-90T+4.8T SSD/64G/2x10GE 2x1GE	\$248,896	24%	\$189,161	\$27,379	\$22,401	\$0	\$0	\$0	IS
X410-SATA-S69	X410-34T+800G SSD/32G/2x10GE/2x1GE	\$110,143	24%	\$83,709	\$12,116	\$9,913	\$0	\$0	\$0	IS
X410-SATA-S70	X410-34T+800G SSD/64G/2x10GE/2x1GE	\$112,270	24%	\$85,325	\$12,350	\$10,104	\$0	\$0	\$0	IS
X410-SATA-S70-HO	X410-34T+800G SSD/64G/2x10GE 2x1GE	\$60,397	24%	\$45,902	\$6,644	\$5,436	\$0	\$0	\$0	IS
X410-SATA-S71	X410-34T+800G SSD/128G/2x10GE/2x1GE	\$118,808	24%	\$90,294	\$13,069	\$10,693	\$0	\$0	\$0	IS
X410-SATA-S72	X410-34T+800G SSD/256G/2x10GE/2x1GE	\$131,812	24%	\$100,177	\$14,499	\$11,863	\$0	\$0	\$0	IS
X410-SATA-S73	X410-66T+1.2T SSD /32G/2x10GE/2x1GE	\$145,895	24%	\$110,880	\$16,048	\$13,131	\$0	\$0	\$0	IS
X410-SATA-S74	X410-66T+1.2T SSD /64G/2x10GE/2x1GE	\$146,295	24%	\$111,184	\$16,092	\$13,167	\$0	\$0	\$0	IS
X410-SATA-S74-HO	X410-66T+1.2T SSD/64G/2x10GE 2x1GE	\$67,974	24%	\$51,660	\$7,477	\$6,118	\$0	\$0	\$0	IS
X410-SATA-S75	X410-66T+1.2T SSD /128G/2x10GE/2x1GE	\$156,630	24%	\$119,039	\$17,229	\$14,097	\$0	\$0	\$0	IS
X410-SATA-S76	X410-66T+1.2T SSD /256G/2x10GE/2x1GE	\$171,312	24%	\$130,197	\$18,844	\$15,418	\$0	\$0	\$0	IS
X410-SATA-S77	X410-96T+1.6T SSD/32G/2x10GE/2x1GE	\$169,685	24%	\$128,961	\$18,665	\$15,272	\$0	\$0	\$0	IS
X410-SATA-S78	X410-96T+1.6T SSD/64G/2x10GE/2x1GE	\$169,898	24%	\$129,122	\$18,689	\$15,291	\$0	\$0	\$0	IS
X410-SATA-S79	X410-96T+1.6T SSD/128G/2x10GE/2x1GE	\$179,899	24%	\$136,723	\$19,789	\$16,191	\$0	\$0	\$0	IS
X410-SATA-S79-HO	X410-96T+1.6T SSD/128/2x10GE 2x1GE/HO	\$89,027	24%	\$67,661	\$9,793	\$8,012	\$0	\$0	\$0	IS
X410-SATA-S80	X410-96T+1.6T SSD/256G/2x10GE/2x1GE	\$194,626	24%	\$147,916	\$21,409	\$17,516	\$0	\$0	\$0	IS
X410-SATA-S80-HO	X410-96T+1.6T SSD/256/2x10GE 2x1GE/HO	\$95,899	24%	\$72,883	\$10,549	\$8,631	\$0	\$0	\$0	IS
X410-SATA-S81	X410-120T+2.4T SSD/32G/2x10GE/2x1GE	\$210,328	24%	\$159,849	\$23,136	\$18,930	\$0	\$0	\$0	IS
X410-SATA-S82	X410-120T+2.4T SSD/64G/2x10GE/2x1GE	\$211,039	24%	\$160,390	\$23,214	\$18,994	\$0	\$0	\$0	IS
X410-SATA-S83	X410-120T+2.4T SSD/128G/2x10GE/2x1GE	\$221,298	24%	\$168,186	\$24,343	\$19,917	\$0	\$0	\$0	IS
X410-SATA-S84	X410-120T+2.4T SSD/256G/2x10GE/2x1GE	\$236,545	24%	\$179,774	\$26,020	\$21,289	\$0	\$0	\$0	IS
X410-SATA-S84-HO	X410-120T+2.4T SSD/256/2x10GE 2x1GE/HO	\$129,707	24%	\$98,577	\$14,268	\$11,674	\$0	\$0	\$0	IS
X410-SATA-S85	X410-70T+1.6T SSD/64G/2x10GE 2x1GE	\$152,665	24%	\$116,025	\$16,793	\$13,740	\$0	\$0	\$0	IS
X410-SATA-S86	X410-70T+1.6T SSD/128G/2x10GE 2x1GE	\$158,601	24%	\$120,537	\$17,446	\$14,274	\$0	\$0	\$0	IS
X410-SATA-S86-HO	X410-70T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$74,261	24%	\$56,438	\$8,169	\$6,683	\$0	\$0	\$0	IS
X410-SATA-S87	X410-70T+1.6T SSD/256G/2x10GE 2x1GE	\$172,459	24%	\$131,069	\$18,970	\$15,521	\$0	\$0	\$0	IS
X410-SATA-S87-HO	X410-70T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$81,023	24%	\$61,577	\$8,913	\$7,292	\$0	\$0	\$0	IS
X410-SATA-S88	X410-68T+3.2T SSD/64G/2x10GE 2x1GE	\$192,888	24%	\$146,595	\$21,218	\$17,360	\$0	\$0	\$0	IS
X410-SATA-S89	X410-68T+3.2T SSD/128G/2x10GE 2x1GE	\$198,824	24%	\$151,106	\$21,871	\$17,894	\$0	\$0	\$0	IS
X410-SATA-S89-HO	X410-68T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$96,717	24%	\$73,505	\$10,639	\$8,705	\$0	\$0	\$0	IS
X410-SATA-S90	X410-68T+3.2T SSD/256G/2x10GE 2x1GE	\$212,392	24%	\$161,418	\$23,363	\$19,115	\$0	\$0	\$0	IS
X410-SATA-S90-HO	X410-68T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$104,223	24%	\$79,209	\$11,465	\$9,380	\$0	\$0	\$0	IS
X410-SATA-S91	X410-66T+4.8T SSD/64G/2x10GE 2x1GE	\$236,547	24%	\$179,776	\$26,020	\$21,289	\$0	\$0	\$0	IS
X410-SATA-S92	X410-66T+4.8T SSD/128G/2x10GE 2x1GE	\$242,567	24%	\$184,351	\$26,682	\$21,831	\$0	\$0	\$0	IS
X410-SATA-S93	X410-66T+4.8T SSD/256G/2x10GE 2x1GE	\$256,324	24%	\$194,806	\$28,196	\$23,069	\$0	\$0	\$0	IS
X410-SAT-S18-SB-C	X410-120T+4.8T/32G/2X10GE 2X1 BRZ-SW=ID	\$164,920	24%	\$125,339	\$18,141	\$14,843	\$0	\$0	\$0	IS
X410-SAT-S19-SB-C	X410-120T+4.8T/64G/2X10GE 2X1 BRZ-SW=ID	\$166,916	24%	\$126,856	\$18,361	\$15,022	\$0	\$0	\$0	IS
X410-SAT-S20-SB-C	X410-120T+4.8T/128G/2X10GE 2X1 BRZ-SW=ID	\$170,733	24%	\$129,757	\$18,781	\$15,366	\$0	\$0	\$0	IS
X410-SAT-S21-SB-C	X410-120T+4.8T/256G/2X10GE 2X1 BRZ-SW=ID	\$179,456	24%	\$136,387	\$19,740	\$16,151	\$0	\$0	\$0	IS
456-108-866	VNX2 MIRROR VIEW A ENABLER=IC	\$3,723	26%	\$2,755	\$670	\$596	\$0	\$0	\$0	UM
457-100-148	NX3 BASE SOFTWARE	\$3,315	10%	\$2,984	\$1,275	\$1,134	\$0	\$0	\$0	J

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
458-001-300	AppSync: VNXe 3200 = IC	\$6,000	10%	\$5,400	\$1,080	\$960	\$840	\$0	\$0	\$0	UE
800-0065	Deep Rack Installation Kit HD400	\$770	24%	\$585	\$0	\$0	\$0	\$0	\$0	\$0	IS
800-0066	Normal Depth Rack Installation Kit HD400	\$975	24%	\$741	\$0	\$0	\$0	\$0	\$0	\$0	IS
810-0021	KIT - 1 SPARE 400GB HD; SATA	\$426	24%	\$324	\$0	\$0	\$0	\$0	\$0	\$0	IS
820-0057	FLD UPGRD KIT 5-Series 2 x 400GB SSD	\$29,633	24%	\$22,521	\$3,260	\$2,667	\$0	\$0	\$0	\$0	IS
851-0176	FILLER PANEL KIT; 2U PANEL WITH CLIPS	\$35	24%	\$27	\$0	\$0	\$0	\$0	\$0	\$0	IS
851-0177	DB9 TO RJ45 CONNECTOR	\$35	24%	\$27	\$0	\$0	\$0	\$0	\$0	\$0	IS
A3F-ND30-T1	ATMOS G3F PLATFORM NODE 30 DISK 1T	\$23,900	26%	\$17,686	\$2,390	\$1,673	\$0	\$717	\$0	\$0	PM
A3F-ND30-T2	ATMOS G3F PLATFORM NODE 30 DISK 2T	\$36,700	26%	\$27,158	\$3,670	\$2,569	\$0	\$1,101	\$0	\$0	PM
A3F-ND30-T4	ATMOS G3F PLATFORM NODE 30 DISK 4T	\$63,100	26%	\$46,694	\$6,310	\$4,417	\$0	\$1,893	\$0	\$0	PM
CEE-ISILON	CEE-ISILON Common Event Enabler (CEE)=IC	\$2,500	26%	\$1,850	\$450	\$400	\$0	\$0	\$0	\$0	UM
DD660-12TB	SYSTEM; DD660;12TB;NFS;CIFS	\$130,000	26%	\$96,200	\$14,300	\$11,700	\$0	\$0	\$0	\$0	PM
DD660-1E16	SYSTEM; DD660+1ES16T;28TB;NFS;CIFS	\$190,000	26%	\$140,600	\$20,900	\$17,100	\$0	\$0	\$0	\$0	PM
DD660-E16E8	SYSTEM; DD660+2ES;36TB;NFS;CIFS	\$225,000	26%	\$166,500	\$24,750	\$20,250	\$0	\$0	\$0	\$0	PM
FC-315-36	36GB 15K, 520BPS 1	\$950	38%	\$589	\$146	\$105	\$0	\$0	\$0	\$0	B
INV-BNDL1	MUST BE ORDERED WITH RP-BNDL1	\$37,500	26%	\$27,750	\$10,980	\$0	\$0	\$0	\$0	\$0	D2
INV-BNDL2	MUST BE ORDERED WITH RP-BNDL2	\$40,000	26%	\$29,600	\$10,980	\$0	\$0	\$0	\$0	\$0	D2
INV-BNDL3	MUST BE ORDERED WITH RP-BNDL3	\$45,000	26%	\$33,300	\$10,980	\$0	\$0	\$0	\$0	\$0	D2
LADDER	CUSTOMER SERVICE LADDER KIT-ISILON	\$200	24%	\$152	\$0	\$0	\$0	\$0	\$0	\$0	IS
NL400-SATA-E19	NL400-105T/800G-SSD-SED/12G/2X10GE+2X1GE	\$161,650	24%	\$122,854	\$17,782	\$14,549	\$0	\$0	\$0	\$0	IS
NL400-SATA-E20	NL400-105T/800G-SSD-SED/12G/4x1GE	\$158,432	24%	\$120,408	\$17,428	\$14,259	\$0	\$0	\$0	\$0	IS
NL400-SATA-E21	NL400-105T/800G-SSD-SED/24G/2X10GE+2X1GE	\$163,041	24%	\$123,911	\$17,935	\$14,674	\$0	\$0	\$0	\$0	IS
NL400-SATA-E22	NL400-105T/800G-SSD-SED/24G/4x1GE	\$159,524	24%	\$121,238	\$17,548	\$14,357	\$0	\$0	\$0	\$0	IS
NL400-SATA-E23	NL400-105T/800G-SSD-SED/48G/2X10GE+2X1GE	\$166,073	24%	\$126,215	\$18,268	\$14,947	\$0	\$0	\$0	\$0	IS
NL400-SATA-E24	NL400-105T/800G-SSD-SED/48G/4x1GE	\$162,557	24%	\$123,543	\$17,881	\$14,630	\$0	\$0	\$0	\$0	IS
NL400-SATA-E32	NL400-128T+3.2T SSD-SED/12G/4x1GE	\$263,149	24%	\$199,993	\$28,946	\$23,683	\$0	\$0	\$0	\$0	IS
NL400-SATA-E37	NL400-99T+2.4T SSD-SED/12G/2x10GE 2x1GE	\$245,625	24%	\$186,675	\$27,019	\$22,106	\$0	\$0	\$0	\$0	IS
NL400-SATA-E38	NL400-99T+2.4T SSD-SED/12G/4x1GE	\$242,037	24%	\$183,948	\$26,624	\$21,783	\$0	\$0	\$0	\$0	IS
NL400-SATA-E39	NL400-99T+2.4T SSD-SED/24G/2x10GE 2x1GE	\$246,787	24%	\$187,558	\$27,147	\$22,211	\$0	\$0	\$0	\$0	IS
NL400-SATA-E40	NL400-99T+2.4T SSD-SED/24G/4x1GE	\$243,198	24%	\$184,830	\$26,752	\$21,888	\$0	\$0	\$0	\$0	IS
NL400-SATA-E41	NL400-99T+2.4T SSD-SED/48G/2x10GE 2x1GE	\$249,949	24%	\$189,961	\$27,494	\$22,495	\$0	\$0	\$0	\$0	IS
NL400-SATA-E42	NL400-99T+2.4T SSD-SED/48G/4x1GE	\$246,361	24%	\$187,234	\$27,100	\$22,172	\$0	\$0	\$0	\$0	IS
NL400-SAT-S07	NL400-136T+800GB SSD/24G/4x1GE	\$150,245	24%	\$114,186	\$16,527	\$13,522	\$0	\$0	\$0	\$0	IS
NL400-SAT-S08	NL400-136T+800GBSSD/24G/2x10GE SFP+2x1GE	\$152,348	24%	\$115,784	\$16,758	\$13,711	\$0	\$0	\$0	\$0	IS
NL400-SAT-S09	NL400-136T+800GB SSD/48G/4x1GE	\$151,735	24%	\$115,319	\$16,691	\$13,656	\$0	\$0	\$0	\$0	IS
NL400-SAT-S10	NL400-136T+800GBSSD/48G/2x10GE SFP+2x1GE	\$151,735	24%	\$115,319	\$16,691	\$13,656	\$0	\$0	\$0	\$0	IS
NL400-SAT-S11	NL400-140T+400GB SSD/24G/4x1GE	\$145,007	24%	\$110,205	\$15,951	\$13,051	\$0	\$0	\$0	\$0	IS
NL400-SAT-S12	NL400-140T+400GBSSD/24G/2x10GE SFP+2x1GE	\$147,175	24%	\$111,853	\$16,189	\$13,246	\$0	\$0	\$0	\$0	IS
NL400-SAT-S13	NL400-140T+400GB SSD/48G/4x1GE	\$146,543	24%	\$111,373	\$16,120	\$13,189	\$0	\$0	\$0	\$0	IS
NL400-SAT-S14	NL400-140T+400GBSSD/48G/2x10GE SFP+2x1GE	\$146,543	24%	\$111,373	\$16,120	\$13,189	\$0	\$0	\$0	\$0	IS
NL400-SAT-S42	NL400-35T+800GB SSD/48G/2x10GbE+2x1GE	\$96,071	24%	\$73,014	\$10,568	\$8,646	\$0	\$0	\$0	\$0	IS
NL400-SAT-S43	NL400-68T+1.6TB SSD/48G/2x10GbE+2x1GE	\$133,617	24%	\$101,549	\$14,698	\$12,026	\$0	\$0	\$0	\$0	IS
NL400-SAT-S44	NL400-132T+2.4TB SSD/48GB/2x10GbE+2x1GE	\$182,523	24%	\$138,717	\$20,078	\$16,427	\$0	\$0	\$0	\$0	IS
NL820-0034	NL400 GNA ENABLER KIT 2 X 400GB SSD	\$36,647	24%	\$27,852	\$4,031	\$3,298	\$0	\$0	\$0	\$0	IS
NL820-0035	INACTIVE - NL400 GNA ENABLER KIT	\$52,274	24%	\$39,728	\$5,750	\$4,705	\$0	\$0	\$0	\$0	IS
NL820-0036	NL400 GNA ENABLER KIT 4 X 400GB SSD	\$69,152	24%	\$52,556	\$7,607	\$6,224	\$0	\$0	\$0	\$0	IS
NL820-0056	NL400 GNA ENABLER KIT 6 x 400GB SSD	\$95,594	24%	\$72,651	\$10,515	\$8,603	\$0	\$0	\$0	\$0	IS
NL820-0063	NL400 GNA ENABLER KIT 4 x 800GB SSD	\$120,617	24%	\$91,669	\$13,268	\$10,856	\$0	\$0	\$0	\$0	IS
NL820-0066	Metadata Acc Kit NL400 1x800GB SSD	\$30,816	24%	\$23,420	\$3,390	\$2,773	\$0	\$0	\$0	\$0	IS
NL820-0067	Metadata Acc Kit NL400 3x800GB SSD	\$104,792	24%	\$79,642	\$11,527	\$9,431	\$0	\$0	\$0	\$0	IS
NX3-DPE-BASE	2XSP; 16GB MEMORY; DISK PROCESSOR ENCLDS	\$8,812	10%	\$7,931	\$3,456	\$2,419	\$0	\$0	\$0	\$0	J
NX3-FC-DK	ASSY DISK 300GB 15K FC DISK	\$2,570	10%	\$2,313	\$0	\$0	\$0	\$0	\$0	\$0	J
NX3-SSD	DPE 15GB SSD	\$1,449	10%	\$1,304	\$0	\$0	\$0	\$0	\$0	\$0	J
SP811-0012	R-SPR KIT - FRNT PANEL ASSY - 2U - ROHS	\$752	24%	\$572	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0013	R-SPR KIT - FAN MODULE ASSY	\$109	24%	\$83	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0026	R-SPR KIT - LG BLOWR - 1U - ACCELERATOR	\$120	24%	\$91	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0027	R-SPR KIT - SM BLOWR - 1U	\$89	24%	\$68	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0028	R-SPR KIT - FRNT PANEL ASSY - 1U - ACCEL	\$297	24%	\$226	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0030	R-SPR KIT - CABLE ASSY - SATA - R/A	\$38	24%	\$29	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0031	R-SPR KIT - PWR SUPPLY - 1U	\$102	24%	\$78	\$0	\$0	\$0	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
SP811-0032	R-SPR KIT - FRNT PANEL ASSY - EX6000	\$441	24%	\$335	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0034	R-SPR KIT - CABLE ASSY - SATA R/A TO ST	\$8	24%	\$6	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0042	R-SPR KIT - SLIDE RAIL KIT - 1U	\$357	24%	\$271	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0043	R-SPR KIT - SLIDE RAIL KIT - 2U	\$359	24%	\$273	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0049	R-SPR KIT - FBDIMM - 1GB - ROHS	\$207	24%	\$157	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0050	R-SPR KIT - BATTERY TRAY - 2U - ROHS	\$164	24%	\$125	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0051	R-SPR KIT - IB-NVRAM CARD 2U/4U X/S200	\$1,688	24%	\$1,283	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0052	R-SPR KIT - RISER CARD - 2U - ROHS	\$318	24%	\$242	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0054	R-SPR KIT - CPU - FAN MODULE	\$72	24%	\$55	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0055	R-SPR KIT - PWR SUPPLY - 1U/2U	\$641	24%	\$487	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0062	R-SPR KIT - FBDIMM - 2GB	\$249	24%	\$189	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0063	R-SPR KIT - FBDIMM - 4GB	\$489	24%	\$372	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0064	R-SPR KIT - FRNT PANEL ASSY - 1U - ACC-X	\$454	24%	\$345	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0065	R-SPR KIT - INFINIBAND -1U - ACC-X	\$1,846	24%	\$1,403	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0067	R-SPR KIT - NIC -10GE-SR - 1U - ACC-X	\$1,724	24%	\$1,310	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0069	R-SPR KIT - FRNT PANEL ASSY BU ACCEL	\$423	24%	\$321	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0070	R-SPR KIT - NIC - FC - 1U - BACKUP ACC	\$8,860	24%	\$6,734	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0071	R-SPR KIT - NIC - 2 PORT GE	\$566	24%	\$430	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0074	R-SPR KIT - FRNT PANEL ASSY - 2U - BLACK	\$582	24%	\$439	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0075	R-SPR KIT - FRNT PANEL ASSY - 4U -SILVER	\$453	24%	\$344	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0076	R-SPR KIT - FRNT PANEL ASSY - 4U - BLUE	\$458	24%	\$348	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0077	R-SPR KIT - PWR SUPPLY - 1200W - 4U	\$1,111	24%	\$844	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0078	R-SPR KIT - SAS CONTRLR - 4U	\$669	24%	\$508	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0079	R-SPR KIT - DIMM - 1GB - SINGLE RANK	\$218	24%	\$166	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0081	R-SPR KIT - CABLE ASSY - IPASS ST 4X ST	\$24	24%	\$18	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0083	R-SPR KIT - SLIDE RAIL KIT - 4U	\$422	24%	\$321	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0105	R-SPR KIT - NIC - 10GE CX4	\$2,483	24%	\$1,887	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0106	R-SPR KIT - NIC - 10GE SFP+	\$1,699	24%	\$1,291	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0108	R-SPR KIT - SFP+ OPTIC - 10GE	\$207	24%	\$155	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0113	R-SPR KIT - NIC 10GESFP+ ACCEL-X W/OP	\$2,231	24%	\$1,696	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0114	R-SPR KIT - FRNT PANEL ASSY - X200	\$531	24%	\$404	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0115	R-SPR KIT - FRNT PANEL ASSY - S200	\$530	24%	\$403	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0118	R-SPR KIT - 200/400 2x1GE	\$530	24%	\$403	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0119	R-SPR KIT - 200/400 2x10GE SFP+ NO OP	\$1,604	24%	\$1,219	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0121	R-SPR KIT - PWR SUPPLY - 1U - 750W	\$582	24%	\$442	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0122	R-SPR KIT - FAN MODULE ASSY - ROHS	\$71	24%	\$54	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0123	R-SPR KIT - S/X/NL-Series 1 x 2GB DIMM	\$162	24%	\$123	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0124	R-SPR KIT - S/X/NL-Series 1 x 4GB DIMM	\$209	24%	\$159	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0125	R-SPR KIT - S/X/NL-Series 1 x 8GB DIMM	\$342	24%	\$260	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0126	R-SPR KIT - S/X/NL-Series 1 x BOOT DRVE	\$175	24%	\$133	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0137	R-SPR KIT - HW KIT SIDE RAIL	\$67	24%	\$51	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0138	R-SPR KIT - SIDE RAIL SOLID BEAR SPECIAL	\$237	24%	\$180	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0140	R-SPR KIT - SAS CONTRLR - 108NL	\$683	24%	\$519	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0146	R-SPR KIT - ASSY - 28P SAS CONT - 1 PORT	\$1,197	24%	\$910	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0147	R-SPR KIT - FAN MODULES & FAN GUARD - 4U	\$407	24%	\$309	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0154	FRU - PS - MELLANOX MIS50XX QDR SWITCH	\$1,109	24%	\$843	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0155	FRU - PWR DSTRBSN PANEL TITAN RACK	\$283	24%	\$215	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0156	FRU - PWR DSTRBSN UNIT - TITAN RACK	\$440	24%	\$334	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0157	FRU - CBL - MINI SAS TITAN RACK INTERCON	\$160	24%	\$122	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0159	R-SPR KIT - FRNT PANEL - 4U - X400	\$754	24%	\$573	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0160	R-SPR KIT - FRNT PANEL - 4U - NL400	\$736	24%	\$559	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0161	R-SPR KIT - FAN MODULE - 4U - X/NL400	\$165	24%	\$125	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0162	R-SPR KIT - PWR SUPPLY - 4U - X/NL400	\$902	24%	\$686	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0177	R-SPR KIT - ISILON CONSOLE ASSY REPLACE	\$792	24%	\$602	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0183	FRU - PDU TITAN PDU RACK	\$959	24%	\$729	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0184	FRU - CBL PDU-PDU MINI-JUMPER TITAN IC	\$963	24%	\$732	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0189	R-SPR KIT - S/X/NL-Series 1 x 16GB DIMM	\$955	24%	\$726	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0234	SPARE KIT, DIMM, 4GB DDR3-1600, HD400	\$1,484	24%	\$1,128	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0235	SPARE KIT, DIMM, 16GB DDR3-1600, HD400	\$2,286	24%	\$1,737	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0239	SPARE KIT, ASSY BATTERY TWIN PACK HD400	\$172	24%	\$131	\$0	\$0	\$0	\$0	\$0	\$0	IS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
SP811-0243	SPARE KIT, PCB TLA LOX PCIE NVRAM HD400	\$1,536	24%	\$1,167	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0246	SPARE KIT, FAN MODULE ASSY HD400	\$964	24%	\$733	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0247	SPARE KIT, POWER SUPPLY SNGL CHNL HD400	\$1,310	24%	\$996	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP811-0252	SPARE KIT, TITAN D 3 PHASE PDU HD400	\$1,030	24%	\$783	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP812-0002	IQX CHASSIS; 4U	\$17,445	24%	\$13,258	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP812-0003	IQ 108NL CHASSIS; 4U	\$17,640	24%	\$13,406	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP812-0008	S200 CHASSIS; 2U	\$11,591	24%	\$8,809	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP812-0009	X200 CHASSIS; 2U	\$8,598	24%	\$6,534	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP812-0010	X400 CHASSIS; 4U	\$17,045	24%	\$12,954	\$0	\$0	\$0	\$0	\$0	\$0	IS
SP812-0013	NL400 CHASSIS; 4U	\$13,623	24%	\$10,353	\$0	\$0	\$0	\$0	\$0	\$0	IS
STKVNX16K-B12	VNXe1600;2xSP DPE;12x3.5;noSFP;TWAX Enet	\$5,500	10%	\$4,950	\$0	\$0	\$0	\$0	\$0	\$0	UE
STKVNX16K-B25	VNXe1600;2xSP DPE;25x2.5;noSFP;TWAX Enet	\$5,500	10%	\$4,950	\$0	\$0	\$0	\$0	\$0	\$0	UE
STKVNX16K-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$1,890	10%	\$1,701	\$0	\$0	\$0	\$0	\$0	\$0	UE
STKVNX16K-DAE-25	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$1,890	10%	\$1,701	\$0	\$0	\$0	\$0	\$0	\$0	UE
V15SLOTSFFKIT1	VNX 15 slot SFF drive kit 1	\$21	26%	\$16	\$0	\$0	\$0	\$0	\$0	\$0	UM
V32S10E900ETU	900GB 10K 6G SAS 2.5 SPARE	\$1,300	10%	\$1,170	\$195	\$143	\$0	\$52	\$0	\$0	UE
V32S6F100ETU	100GB 2.5 EFD SPARE	\$3,150	10%	\$2,835	\$473	\$347	\$0	\$126	\$0	\$0	UE
V32S6F200ETU	200GB 2.5 EFD SPARE	\$5,965	10%	\$5,369	\$895	\$656	\$0	\$239	\$0	\$0	UE
VJ-DS07-030	3TB NLSAS DRV 512 BPS; 3.5X60 DRV DAE	\$1,175	10%	\$1,058	\$176	\$129	\$0	\$47	\$0	\$0	UE
VJ-VS07-030	3TB NLSAS DRV 512 BPS;3.5 IN X15 DPE/DAE	\$1,175	10%	\$1,058	\$176	\$129	\$0	\$47	\$0	\$0	UE
VNX5100DP15	VNX5100 DPE; 15X3.5 DRIVES - EMC RACK	\$4,880	10%	\$4,392	\$610	\$537	\$0	\$195	\$0	\$0	UE
VNX5100DP15D	VNX5100 DPE; 15X3.5 DRIVES - DC	\$4,880	10%	\$4,392	\$610	\$537	\$0	\$195	\$0	\$0	UE
VNX5100DP15F	VNX5100 DPE; 15X3.5 DRIVES - FIELD INST	\$4,880	10%	\$4,392	\$610	\$537	\$0	\$195	\$0	\$0	UE
VNX5100DP25	VNX5100 DPE; 25X2.5 DRIVES - EMC RACK	\$5,863	10%	\$5,277	\$733	\$645	\$0	\$235	\$0	\$0	UE
VNX5100DP25D	VNX5100 DPE; 25X2.5 DRIVES - DC	\$5,863	10%	\$5,277	\$733	\$645	\$0	\$235	\$0	\$0	UE
VNX5100DP25F	VNX5100 DPE; 25X2.5 DRIVES - FIELD INST	\$5,863	10%	\$5,277	\$733	\$645	\$0	\$235	\$0	\$0	UE
VNX5300DP15	VNX5300 DPE; 15X3.5 DRIVE SLOTS-EMC RACK	\$9,385	10%	\$8,447	\$1,173	\$1,032	\$0	\$375	\$0	\$0	UE
VNX5300DP15D	VNX5300 DPE; 15X3.5 DRIVE SLOTS-DC	\$9,385	10%	\$8,447	\$1,173	\$1,032	\$0	\$375	\$0	\$0	UE
VNX5300DP15F	VNX5300 DPE; 15X3.5 DRIVE SLOTS-FLD	\$9,385	10%	\$8,447	\$1,173	\$1,032	\$0	\$375	\$0	\$0	UE
VNX5300DP15M	VNX5300 DPE; 15X3.5 DRIVE SLOTS-MINIRACK	\$9,385	10%	\$8,447	\$1,173	\$1,032	\$0	\$375	\$0	\$0	UE
VNX5300DP25	VNX5300 DPE; 25X2.5 DRIVE SLOTS-EMC RACK	\$10,370	10%	\$9,333	\$1,296	\$1,141	\$0	\$415	\$0	\$0	UE
VNX5300DP25D	VNX5300 DPE; 25X2.5 DRIVES - DC	\$10,370	10%	\$9,333	\$1,296	\$1,141	\$0	\$415	\$0	\$0	UE
VNX5300DP25F	VNX5300 DPE; 25X2.5 DRIVE SLOTS-FLD	\$10,370	10%	\$9,333	\$1,296	\$1,141	\$0	\$415	\$0	\$0	UE
VNXECAPTBU	VNXEOE PER TB CAP FOR VNXE3200 UPG=CB	\$195	10%	\$176	\$35	\$31	\$27	\$0	\$0	\$0	UE
VNXEPERFTBU	VNXEOE PER TB PERF FOR VNXE3200 UPG=CB	\$428	10%	\$385	\$37	\$37	\$37	\$0	\$0	\$0	UE
VSS-VS07-4TB	VSS 4TB NLSAS DRV-15x3.5 DRV DPE/DAE	\$1,375	10%	\$1,238	\$116	\$116	\$83	\$0	\$0	\$0	UE
X02-D25-800-10T	XtremIO 25x800GB-10T FDrv enc OE SW	\$255,000	25%	\$191,250	\$28,050	\$0	\$0	\$0	\$0	\$0	XT
X02-D25-800-10T-F	XtremIO 25x800GB-10T FDrv enc OE SW fld	\$255,000	25%	\$191,250	\$0	\$0	\$0	\$0	\$0	\$0	XT
X02-D25-800-5T	XtremIO 25x800GB-5T FDrv enc OE SW	\$127,500	25%	\$95,625	\$14,025	\$0	\$0	\$0	\$0	\$0	XT
X02-D25-800-5T-F	XtremIO 25x800GB-5T FDrv enc OE SW fld	\$127,500	25%	\$95,625	\$14,025	\$0	\$0	\$0	\$0	\$0	XT
X02-SCALE-10TE-RTU	XtremIO Right to Use 10TB Exp-HW	\$255,000	25%	\$191,250	\$0	\$0	\$0	\$0	\$0	\$0	XT
X03-D25-1.6T-10T	XtremIO 25x1.6TB-10T FDrv enc OE SW	\$231,500	25%	\$173,625	\$25,465	\$0	\$0	\$0	\$0	\$0	XT
X03-D25-1.6T-10T-F	XtremIO 25x1.6TB-10T FDrv enc OE SW fld	\$231,500	25%	\$173,625	\$25,465	\$0	\$0	\$0	\$0	\$0	XT
X03-SCALE-10TE-RTU	XtremIO Right to Use 10TB Exp-HW	\$231,500	25%	\$173,625	\$0	\$0	\$0	\$0	\$0	\$0	XT
X200-SATA-S73	X200-5.5TB 400GB SSD/6G/4X1GE	\$42,606	24%	\$32,381	\$4,687	\$3,835	\$0	\$0	\$0	\$0	IS
X200-SATA-S74	X200-10TB 800GB SSD/12G/4X1GE	\$57,205	24%	\$43,476	\$6,293	\$5,148	\$0	\$0	\$0	\$0	IS
X-400FAN-CT	SPARE; FAN; CENTER; DD400 AN D500	\$136	26%	\$101	\$0	\$0	\$0	\$0	\$0	\$0	PM
X400-SATA-S38	X400-136T+800GB SSD/48G/4x1GE	\$163,379	24%	\$124,168	\$17,972	\$14,704	\$0	\$0	\$0	\$0	IS
X400-SATA-S39	X400-136T+800GB SSD/48G/2x10GE SFP+2x1GE	\$165,546	24%	\$125,815	\$18,210	\$14,899	\$0	\$0	\$0	\$0	IS
X400-SATA-S40	X400-140T+400GB SSD/24G/4x1GE	\$151,959	24%	\$115,489	\$16,715	\$13,676	\$0	\$0	\$0	\$0	IS
X400-SATA-S41	X400-140T+400GB SSD/24G/2x10GE SFP+2x1GE	\$154,126	24%	\$117,136	\$16,954	\$13,871	\$0	\$0	\$0	\$0	IS
X400-SATA-S42	X400-140T+400GB SSD/48G/4x1GE	\$153,494	24%	\$116,655	\$16,884	\$13,814	\$0	\$0	\$0	\$0	IS
X400-SATA-S43	X400-140T+400GB SSD/48G/2x10GE SFP+2x1GE	\$155,662	24%	\$118,303	\$17,123	\$14,010	\$0	\$0	\$0	\$0	IS
X400-SATA-S52	X400-62TB 2TB SSD/48G/2X10GE SFP 2X1GE	\$155,658	24%	\$118,300	\$17,122	\$14,009	\$0	\$0	\$0	\$0	IS
AUX-M1GI-U	CEL 2PORTS GBISCSI SLIC PAIR FOR AUX UPG	\$7,000	38%	\$4,340	\$875	\$770	\$0	\$280	\$0	\$0	B
AUX-M4GF-BE-U	CELERRA 4FC 4GB BE SLIC PAIR FOR AUX UPG	\$20,000	38%	\$12,400	\$2,500	\$2,200	\$0	\$800	\$0	\$0	B
AUX-M4GF-FB-A	2 CELERRA 4FC 4GB FE/BE SLICS FOR AUXFAC	\$5,000	38%	\$3,100	\$625	\$550	\$0	\$200	\$0	\$0	B
AUX-M4GF-FB-U	CELERRA 4FC 4GB FE/BE SLIC PAIR FOR AUX	\$7,000	38%	\$4,340	\$875	\$770	\$0	\$280	\$0	\$0	B
AUX-M4GF-FE-U	CELERRA 4FC 4GB FE SLIC PAIR FOR AUX UPG	\$7,000	38%	\$4,340	\$875	\$770	\$0	\$280	\$0	\$0	B
AUX-M4GF-XS-U	CEL 4GB FC 4PORT SLICPAIR NO SFP AUX UPG	\$12,500	38%	\$7,750	\$1,563	\$1,375	\$0	\$500	\$0	\$0	B

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					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
AUX-M8GF-FB-A	2 CELERRA 4FC 8GB FE/BE SLICS FOR AUX FA	\$6,250	38%	\$3,875	\$781	\$688	\$0	\$250	\$0	B
AUX-M8GF-FB-U	CELERRA 4FC 8GB FE/BE SLIC PAIR FOR AUX	\$8,750	38%	\$5,425	\$1,094	\$963	\$0	\$350	\$0	B
AUX-M8GF-FE-U	CELERRA 4FC 8GB FE SLIC PAIR FOR AUX UPG	\$8,750	38%	\$5,425	\$1,094	\$963	\$0	\$350	\$0	B
AUX-MXGFCCEOPU	FCOE 1 PAIR ADDON 2PORT OPT IO MODULE	\$8,100	38%	\$5,022	\$1,013	\$891	\$0	\$324	\$0	B
AUX-MXGFCETWU	FCOE 1 PAIR ADD-ON 2 PORT IO - ACT TWINA	\$5,670	38%	\$3,515	\$709	\$624	\$0	\$227	\$0	B
AUX-MXGI-U	CEL 2PORT 10GB ISCSI SLIC PAIR AUXUPG	\$21,000	38%	\$13,020	\$2,625	\$2,310	\$0	\$840	\$0	B
CNRFMA7HASW	FMA HA APPLIANCE	\$20,000	26%	\$14,800	\$2,880	\$2,400	\$0	\$0	\$0	D2
CNRFMA7SW	FMA APPLIANCE	\$42,500	26%	\$31,450	\$6,120	\$5,100	\$0	\$0	\$0	D2
DLM2000-BASE	DLM2000 RACK BASE	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PM
DLM2-ACPF	DLM GEN II - ACP-FIELD DEPLOY	\$8,198	26%	\$6,067	\$820	\$0	\$0	\$0	\$0	PH
DLM2K-10PACK	DLM2000 2TB VIPER DRIVE 10 PACK	\$13,212	26%	\$9,777	\$1,585	\$0	\$0	\$0	\$0	PM
DLM2K-10PACKU	DLM2000 2TB VIPER DRIVE 10 PACK UPGRADE	\$17,837	26%	\$13,199	\$1,322	\$0	\$0	\$0	\$0	PM
DLM2K-ACP	DLM2000 - ACCESS CONTROL POINT	\$8,198	26%	\$6,067	\$820	\$0	\$0	\$0	\$0	PM
DLM2K-CS2	DLM2000 2ND CONTROL STATION	\$4,700	26%	\$3,478	\$470	\$0	\$0	\$0	\$0	PM
DLM2K-DAE	DLM2000 2TB VIPER DAE	\$3,709	26%	\$2,745	\$371	\$0	\$0	\$0	\$0	PM
DLM2K-DAE-FD	DLM2000 2TB VIPER DAE FIELD DEPLOY	\$3,709	26%	\$2,745	\$371	\$0	\$0	\$0	\$0	PM
DLM2K-DME-10G	DLM2000 10G DUAL STORAGE CONTROLLER ENCL	\$14,927	26%	\$11,046	\$1,493	\$0	\$0	\$0	\$0	PM
DLM2K-DPE	DLM2000 DPE W/ VAULT AND 2ND SPS	\$27,759	26%	\$20,542	\$2,776	\$0	\$0	\$0	\$0	PM
DLM2K-RACKB	DLM2000 40U TITAN RACK SKINS/DOORS/BLUE	\$8,465	26%	\$6,264	\$0	\$0	\$0	\$0	\$0	PM
DLM2K-REPL-CF	DLM2000 VNX REPLICATOR LICENSE	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	DM
DLM2K-VNX-L-CF	DLM2000 VNX5300 USAGE LICENSE	\$7,838	26%	\$5,800	\$1,411	\$0	\$0	\$0	\$0	DM
DLM2K-VTE2FMM	DLM2000 DUAL FICON MULTI-MODE VTE	\$120,000	26%	\$88,800	\$12,000	\$0	\$0	\$0	\$0	PM
DLM2KVTE2FMMU	DLM2000 DUAL FICON MM VTE UPGRADE	\$162,000	26%	\$119,880	\$12,004	\$0	\$0	\$0	\$0	PM
DLM2K-VTE2FSM	DLM2000 DUAL FICON SINGLE-MODE VTE	\$120,000	26%	\$88,800	\$12,000	\$0	\$0	\$0	\$0	PM
DLM2KVTE2FSMU	DLM2000 DUAL FICON SM VTE UPGRADE	\$162,000	26%	\$119,880	\$12,004	\$0	\$0	\$0	\$0	PM
DLM2K-VTEOS	DLM2000 VTE OPERATING SYSTEM LICENSE	\$48,750	26%	\$36,075	\$8,775	\$0	\$0	\$0	\$0	DM
DLM3-RACKB	DLM GEN3 40U TITAN RACK SKINS & DOOR	\$12,000	26%	\$8,880	\$0	\$0	\$0	\$0	\$0	PH
DLM4080-CBL-U	CABLES TO UPGRADE DLM4080 TO USE DLM 2.X	\$135	26%	\$100	\$0	\$0	\$0	\$0	\$0	PH
DLM4-DD-BASE1	Dlm4 Generic DD base kit1	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PM
DLM-CBL-ESCFD	ESCON MT-RJ TO ST CABLE	\$300	26%	\$222	\$0	\$0	\$0	\$0	\$0	PH
DLM-CX4-CBLKT	CX4 CABLE KIT FOR VTES	\$619	26%	\$458	\$0	\$0	\$0	\$0	\$0	PH
DLM-MGR-L	DLM MANAGER ADVANCED LICENSE	\$11,600	26%	\$8,584	\$2,088	\$0	\$0	\$0	\$0	DH
DLMP40U-60-AS	POWER KIT FOR AUSTRALIAN POWER	\$2,200	26%	\$1,628	\$0	\$0	\$0	\$0	\$0	PH
DLMP40U-60-RS	Russellstoll 3750DP Power kit	\$2,200	26%	\$1,628	\$0	\$0	\$0	\$0	\$0	PH
DLMP40U-60-US	POWER KIT FOR US POWER	\$1,150	26%	\$851	\$0	\$0	\$0	\$0	\$0	PH
DLMRK-40U-DR	40U TITAN RACK DOOR W DL LOGO SIDESKINS	\$4,200	26%	\$3,108	\$0	\$0	\$0	\$0	\$0	PH
DLMRK-SECURE	40U RACK STABILIZING KIT	\$190	26%	\$141	\$0	\$0	\$0	\$0	\$0	PH
DLM-XFP-OPT	DLM OPTICAL XFP	\$1,014	26%	\$750	\$101	\$0	\$0	\$0	\$0	PH
ESA-VG2	EMC Storage Analytics for VG2 = IC	\$7,000	26%	\$5,180	\$1,260	\$0	\$0	\$0	\$0	D2
ESA-VG8	EMC Storage Analytics for VG8 = IC	\$35,000	26%	\$25,900	\$6,300	\$0	\$0	\$0	\$0	D2
FMA6-APL	RAINFINITY FMA APPLIANCE	\$42,500	26%	\$31,450	\$6,120	\$5,100	\$0	\$0	\$0	D2
FMAVE-120	FMA/VE FOR CELERRA NS-120	\$26,500	26%	\$19,610	\$3,816	\$3,180	\$0	\$0	\$0	D2
FMAVE-480	FMA/VE FOR CELERRA NS-480	\$31,500	26%	\$23,310	\$4,536	\$3,780	\$0	\$0	\$0	D2
FMAVE-960	FMA/VE FOR CELERRA NS-960	\$36,500	26%	\$27,010	\$5,256	\$4,380	\$0	\$0	\$0	D2
FMAVEBDL-120	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160	38%	\$9,399	\$2,274	\$1,668	\$0	\$606	\$0	B
FMAVEBDL-480	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160	38%	\$9,399	\$2,274	\$1,668	\$0	\$606	\$0	B
FMAVEBDL-960	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160	38%	\$9,399	\$2,274	\$1,668	\$0	\$606	\$0	B
FMAVEBDL-G2	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160	38%	\$9,399	\$2,274	\$1,668	\$0	\$606	\$0	B
FMAVEBDL-G8	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160	38%	\$9,399	\$2,274	\$1,668	\$0	\$606	\$0	B
FMAVE-G8	FMA/VE FOR CELERRA NS-G8	\$36,500	26%	\$27,010	\$5,256	\$4,380	\$0	\$0	\$0	D2
FMAVE-NX4	FMA/VE FOR CELERRA NX4	\$21,500	26%	\$15,910	\$3,096	\$2,580	\$0	\$0	\$0	D2
GNA7-4C-N1	GNA7 4-COP NODE 1 OF 2	\$32,500	26%	\$24,050	\$4,680	\$3,900	\$0	\$0	\$0	D2
GNA7-4C-N2	GNA7 4-COP NODE 2 OF 2	\$32,500	26%	\$24,050	\$4,680	\$3,900	\$0	\$0	\$0	D2
NAS-MGR-L	MANAGER ADVANCED EDITION	\$11,600	26%	\$8,584	\$2,088	\$0	\$0	\$0	\$0	D2
NAS-MGR-L-U	MANAGER ADVANCED EDITION	\$11,600	26%	\$8,584	\$2,088	\$0	\$0	\$0	\$0	D2
NAS-MGR-PKG	NAS MGR ADD NAVI DISC PKG	\$9,300	26%	\$6,882	\$1,674	\$0	\$0	\$0	\$0	D2
NA-SS15-146	DISK ASSMBLY 146GB 15K SA	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	J
NA-SS15-146HS	DISK ASSMBLY 146GB 15K SA HS	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	J
NA-SS15-146U	DISK ASSMBLY 146GB 15K SA UPG	\$662	10%	\$596	\$0	\$0	\$0	\$0	\$0	J
NS120-FASTVE	FAST FMA/VE FOR NS-120	\$26,500	26%	\$19,610	\$4,770	\$0	\$0	\$0	\$0	D2

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NS120-FC-IS	ADD ISCSI IO TO NS-120 FC FOR MV/A ETC	\$7,000	38%	\$4,340	\$875	\$770	\$0	\$280	\$0	\$0	B
NS120-FCOPT-L	CELERRA NS-120 BE ENABLEMENT LICENSE	\$2,200	26%	\$1,628	\$396	\$0	\$0	\$0	\$0	\$0	D2
NS120-FCOPTUL	NS-120 BE PORT OPTION ENABLED LICENSE U/	\$2,200	26%	\$1,628	\$396	\$0	\$0	\$0	\$0	\$0	D2
NS120-NAS-FC	NS-120 NAS VARIANT TO FC VARIANT	\$7,000	38%	\$4,340	\$875	\$770	\$0	\$280	\$0	\$0	B
NS20-40-FLR-L	UPGRADE NS20 FLR LICENSE TO NS40 FLR	\$5,000	26%	\$3,700	\$900	\$0	\$0	\$0	\$0	\$0	D2
NS20-CAVA2-L	NS20 2 FOR 1 CAVA LICENSE	\$2,000	26%	\$1,480	\$360	\$0	\$0	\$0	\$0	\$0	D2
NS20-CAVA-L	NS20 CAVA LICENSE	\$2,000	26%	\$1,480	\$360	\$0	\$0	\$0	\$0	\$0	D2
NS20-CS	NS20 CONTROL STATION	\$4,700	38%	\$2,914	\$470	\$329	\$0	\$188	\$0	\$0	B
NS20-CS-FD	NS20 CONTROL STATION (FLD INST)	\$4,700	38%	\$2,914	\$470	\$329	\$0	\$188	\$0	\$0	B
NS20-FLR-L-U	NS20 FLR UPGRADE LICENSE	\$5,000	26%	\$3,700	\$900	\$0	\$0	\$0	\$0	\$0	D2
NS20-REP-L	NS20 REPLICATOR LICENSE	\$5,000	26%	\$3,700	\$900	\$0	\$0	\$0	\$0	\$0	D2
NS-2G10-146	146GB 10K 520BPS 2GB 12V	\$1,020	38%	\$632	\$153	\$112	\$0	\$41	\$0	\$0	B
NS2G10-146-HS	NS600 10K 146GB HOT SPARE	\$1,020	38%	\$632	\$153	\$112	\$0	\$41	\$0	\$0	B
NS-2G10-146U	146GB 10K 520BPS 2GB 12V	\$1,375	38%	\$853	\$153	\$112	\$0	\$41	\$0	\$0	B
NS-2G10-73U	CHV 73GB 10K 520BPS 12V 2	\$1,020	38%	\$632	\$113	\$83	\$0	\$30	\$0	\$0	B
NS-2G15-146	146GB 15K 520BPS 2GB 12V	\$1,330	38%	\$825	\$200	\$146	\$0	\$53	\$0	\$0	B
NS-2G15-36	X15-2 36GB 15K 520BPS 12V	\$685	38%	\$425	\$103	\$75	\$0	\$27	\$0	\$0	B
NS2G15-36-HS	NS600 15K 36GB HOT SPARE	\$685	38%	\$425	\$103	\$75	\$0	\$27	\$0	\$0	B
NS-2G15-36U	36GB 15K 520BPS 12V	\$925	38%	\$574	\$103	\$75	\$0	\$27	\$0	\$0	B
NS-2G15-73	73GB 15K 12V 520BPS 2GB	\$1,030	38%	\$639	\$155	\$113	\$0	\$41	\$0	\$0	B
NS-2GDAE	2GB DAE EXP FOR NS	\$5,900	38%	\$3,658	\$590	\$649	\$0	\$236	\$0	\$0	B
NS-2GDAE-70	CX700 DAE EXP W FLARE OS	\$5,900	38%	\$3,658	\$590	\$649	\$0	\$236	\$0	\$0	B
NS-2GDAE-70FD	CX700 DAE WFLAREOS FIELD	\$5,900	38%	\$3,658	\$590	\$649	\$0	\$236	\$0	\$0	B
NS-2GDAE-FD	NS-DAE 2GB EXP-FLD INSTL	\$5,900	38%	\$3,658	\$590	\$649	\$0	\$236	\$0	\$0	B
NS-2GDAE-OS	2GB DAE EXP WFLAREOS	\$5,900	38%	\$3,658	\$590	\$649	\$0	\$236	\$0	\$0	B
NS-2GDAE-OSFD	2GB DAE EXP WFLAREOS FIEL	\$5,900	38%	\$3,658	\$590	\$649	\$0	\$236	\$0	\$0	B
NS351C-ENT-L	NS351 ENTERPRISE LICENSE	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	\$0	D2
NS351-C-RYLT	NS351 CIFS ROYALTY	\$1	26%	\$1	\$750	\$0	\$0	\$0	\$0	\$0	D2
NS351C-UNIX-L	NS351 UNIX LICENSE	\$5,000	26%	\$3,700	\$900	\$0	\$0	\$0	\$0	\$0	D2
NS352C-ENT-L	NS352 ENTERPRISE LICENSE	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	\$0	D2
NS352-C-RYLT	NS352 CIFS ROYALTY	\$1	26%	\$1	\$750	\$0	\$0	\$0	\$0	\$0	D2
NS352C-UNIX-L	NS352 UNIX LICENSE	\$5,000	26%	\$3,700	\$900	\$0	\$0	\$0	\$0	\$0	D2
NS-3GDAE	NS20 CAPTIVE ARRAY AX DAE	\$5,900	10%	\$5,310	\$0	\$0	\$0	\$0	\$0	\$0	J
NS-3GDAE-FD	NS20 CAPTIVE ARRAY AX DAE (FLD INST)	\$5,900	10%	\$5,310	\$0	\$0	\$0	\$0	\$0	\$0	J
NS-3GDAE-U	NS20 CAPTIVE ARRAY AX DAE (UPGRADE)	\$5,900	10%	\$5,310	\$0	\$0	\$0	\$0	\$0	\$0	J
NS40-AUXDC-FD	NS40 ARRAY FLD INSTALL DC	\$11,420	38%	\$7,080	\$1,142	\$1,256	\$0	\$457	\$0	\$0	B
NS40-CS	NS40 CONTROL STATION	\$4,700	38%	\$2,914	\$588	\$517	\$0	\$188	\$0	\$0	B
NS40-CS-DC-FD	NS40 CTRL STATION FLD DC	\$5,370	38%	\$3,329	\$537	\$591	\$0	\$215	\$0	\$0	B
NS40-CS-FD	NS CONTROL STATION FLD	\$4,700	38%	\$2,914	\$588	\$517	\$0	\$188	\$0	\$0	B
NS40F-CS	NS40F CTRL STATION	\$4,700	38%	\$2,914	\$588	\$517	\$0	\$188	\$0	\$0	B
NS40F-CS-FD	NS40F CTRL STATION FLD	\$4,700	38%	\$2,914	\$588	\$517	\$0	\$188	\$0	\$0	B
NS41C-DC-A-FD	NS40 FLD-1DM-4GB-4-IO DC	\$11,400	38%	\$7,068	\$1,140	\$1,254	\$0	\$456	\$0	\$0	B
NS41C-DC-B-FD	NS40 FLD-1DM-4GB-2/2IO DC	\$11,400	38%	\$7,068	\$1,140	\$1,254	\$0	\$456	\$0	\$0	B
NS41G-DC-A-FD	NS40G FLD-1DM-4GB-4-IO DC	\$28,900	38%	\$17,918	\$2,890	\$3,179	\$0	\$1,156	\$0	\$0	B
NS41G-DC-B-FD	NS40G FLD1DM-4GB-2/2IO DC	\$28,900	38%	\$17,918	\$2,890	\$3,179	\$0	\$1,156	\$0	\$0	B
NS42C-DC-A-FD	NS40 FLD-2DM-4GB-4-IO DC	\$33,515	38%	\$20,779	\$3,352	\$3,687	\$0	\$1,341	\$0	\$0	B
NS42C-DC-B-FD	NS40 FLD-2DM-4GB-2/2IO DC	\$33,515	38%	\$20,779	\$3,352	\$3,687	\$0	\$1,341	\$0	\$0	B
NS42G-DC-A-FD	NS40G FLD-2DM-4GB-4-IO DC	\$43,550	38%	\$27,001	\$4,355	\$4,791	\$0	\$1,742	\$0	\$0	B
NS42G-DC-B-FD	NS40G FLD2DM-4GB-2/2IO DC	\$43,550	38%	\$27,001	\$4,355	\$4,791	\$0	\$1,742	\$0	\$0	B
NS480-AUXI-CR	NS480 ARRAY NO FC 12 ISCSI PORTS FL	\$26,950	38%	\$16,709	\$3,369	\$2,965	\$0	\$1,078	\$0	\$0	B
NS480-FASTVE	FAST FMA/VE FOR NS480	\$31,500	26%	\$23,310	\$5,670	\$0	\$0	\$0	\$0	\$0	D2
NS480-FCOPT-L	CELERRA NS-480 BE ENABLEMENT LICENSE	\$11,700	26%	\$8,658	\$2,106	\$0	\$0	\$0	\$0	\$0	D2
NS480-FCOPTUL	NS480 BE PORT OPTION ENABLED LIC U/G	\$11,700	26%	\$8,658	\$2,106	\$0	\$0	\$0	\$0	\$0	D2
NS480-RPU	CELERRA RECOVERPOINT BUNDLE UPG TO NS-48	\$24,000	26%	\$17,760	\$4,320	\$0	\$0	\$0	\$0	\$0	D2
NS-4G10-300	300GB 10K 520BPS 5/12V 4GB FC 16MB -R	\$1,345	38%	\$834	\$202	\$148	\$0	\$54	\$0	\$0	B
NS-4G10-400	DISK 400GB 10K 520BPS 12V 4GB FC 16MB	\$1,850	38%	\$1,147	\$278	\$204	\$0	\$74	\$0	\$0	B
NS-4G15-146U	146GB 15K 4GB FC DISK UPG	\$1,800	38%	\$1,116	\$200	\$147	\$0	\$53	\$0	\$0	B
NS-4G15-73	73GB 15K 520BPS 4GB	\$1,030	38%	\$639	\$155	\$113	\$0	\$41	\$0	\$0	B
NS80-CAVA2-L	NS80 2 FOR 1 CAVA LICENSE	\$3,000	26%	\$2,220	\$540	\$0	\$0	\$0	\$0	\$0	D2
NS80-CAVA-L	NS80 CAVA LICENSE	\$3,000	26%	\$2,220	\$540	\$0	\$0	\$0	\$0	\$0	D2

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
NS80G-ENT-L	CELERRA NS80G ENT LIC	\$37,200	26%	\$27,528	\$6,696	\$0	\$0	\$0	\$0	\$0	D2
NS80-REP-L	NS80 REPLICATOR LIC	\$18,600	26%	\$13,764	\$3,348	\$0	\$0	\$0	\$0	\$0	D2
NS960-FASTVE	FAST FMA/VE FOR NS-960	\$36,500	26%	\$27,010	\$6,570	\$0	\$0	\$0	\$0	\$0	D2
NS960-RPU	CELERRA RECOVERPOINT BUNDLE UPG TO NS-96	\$43,200	26%	\$31,968	\$7,776	\$0	\$0	\$0	\$0	\$0	D2
NS96-FCNV480L	NS960 BE ENBL Navi UP TO 480 DRIVES	\$96,500	26%	\$71,410	\$17,370	\$0	\$0	\$0	\$0	\$0	D2
NS96-FCNV480U	NS960 BE ENABLE Navi UPG UP TO 480 DR	\$96,500	26%	\$71,410	\$17,370	\$0	\$0	\$0	\$0	\$0	D2
NS96-FCNV960A	NS960 BE ENABLE Navi UPG 480 TO 960 DR	\$33,500	26%	\$24,790	\$6,030	\$0	\$0	\$0	\$0	\$0	D2
NS96-FCNV960L	NS960 BE ENABLE Navi UP TO 960 DRIVES	\$130,000	26%	\$96,200	\$23,400	\$0	\$0	\$0	\$0	\$0	D2
NS96-FCNV960U	NS960 BE ENABLE Navi UPG UP TO 960 DR	\$130,000	26%	\$96,200	\$23,400	\$0	\$0	\$0	\$0	\$0	D2
NS-AT05-250	250GB PATA 5400RPM	\$950	38%	\$589	\$143	\$105	\$0	\$38	\$0	\$0	B
NS-AT05-250U	250GB PATA 5400RPM	\$1,280	38%	\$794	\$142	\$104	\$0	\$38	\$0	\$0	B
NS-AT05-320	320GB 5400RPM PATA	\$950	38%	\$589	\$143	\$105	\$0	\$38	\$0	\$0	B
NS-AT05-320U	320GB 5400RPM PATA UPG	\$1,280	38%	\$794	\$142	\$104	\$0	\$38	\$0	\$0	B
NS-AT07-010	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,440	38%	\$893	\$216	\$158	\$0	\$58	\$0	\$0	B
NS-AT07-010HS	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,440	38%	\$893	\$216	\$158	\$0	\$58	\$0	\$0	B
NS-AT07-010U	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,790	38%	\$1,110	\$199	\$146	\$0	\$53	\$0	\$0	B
NS-AT07-250	250GB 7200RPM ATA DRIVE	\$950	38%	\$589	\$143	\$105	\$0	\$38	\$0	\$0	B
NS-AT07-250U	250GB 7200RPM ATA DRIVE	\$1,280	38%	\$794	\$142	\$104	\$0	\$38	\$0	\$0	B
NS-AT07-500	500GB 7200RPM SATA DISK	\$1,330	38%	\$825	\$200	\$146	\$0	\$53	\$0	\$0	B
NS-AT07-500U	500GB SATA UPGRADE	\$1,795	38%	\$1,113	\$199	\$146	\$0	\$53	\$0	\$0	B
NS-AT07-750	750GB 7200RPM SATA II 512BPS KLONDIKE	\$1,895	38%	\$1,175	\$284	\$208	\$0	\$76	\$0	\$0	B
NS-AT07-750HS	750GB 7200RPM SATA II 512BPS KLONDIKE HS	\$1,895	38%	\$1,175	\$284	\$208	\$0	\$76	\$0	\$0	B
NS-AT07-750U	750GB 7200RPM SATA II 512BPS KLONDIKE UP	\$2,558	38%	\$1,586	\$284	\$208	\$0	\$76	\$0	\$0	B
NSB2G10-146	NEBS 146GB 10K 2GB FC	\$1,020	38%	\$632	\$153	\$112	\$0	\$41	\$0	\$0	B
NSB2G10-146HS	NEBS 146GB 10K 2GB FC HS	\$1,020	38%	\$632	\$153	\$112	\$0	\$41	\$0	\$0	B
NSB4G15-146	NEBS 146GB 15K 4GB FC	\$1,330	38%	\$825	\$200	\$146	\$0	\$53	\$0	\$0	B
NSB4G15-146HS	NEBS 146GB 15K 4GB FC HS	\$1,330	38%	\$825	\$200	\$146	\$0	\$53	\$0	\$0	B
NSB4G15-146U	NEBS 146GB 15K 4GB FC UPG	\$1,800	38%	\$1,116	\$200	\$147	\$0	\$53	\$0	\$0	B
NSDAE101460S	NS600 DAE W-OS 5-10K146GB	\$13,900	38%	\$8,618	\$1,738	\$1,529	\$0	\$556	\$0	\$0	B
NSDAE101460SF	NS600 DAE W-OS 5-10K146GB	\$13,900	38%	\$8,618	\$1,738	\$1,529	\$0	\$556	\$0	\$0	B
NSDAE10730S	NS600 DAE W-OS 5-10K73GB	\$10,550	38%	\$6,541	\$1,319	\$1,161	\$0	\$422	\$0	\$0	B
NSDAE10730SFD	NS600 DAE W-OS 5-10K73GB	\$10,550	38%	\$6,541	\$1,319	\$1,161	\$0	\$422	\$0	\$0	B
NSDAE15360S	NS600 DAE W-OS 5-15K36GB	\$9,750	38%	\$6,045	\$1,219	\$1,073	\$0	\$390	\$0	\$0	B
NSDAE15360SFD	NS600 DAE W-OS 5-15K36GB	\$9,750	38%	\$6,045	\$1,219	\$1,073	\$0	\$390	\$0	\$0	B
NSDAE15730S	NS600 DAE W-OS 5-15K73GB	\$13,700	38%	\$8,494	\$1,713	\$1,507	\$0	\$548	\$0	\$0	B
NSDAE15730SFD	NS600 DAE W-OS 5-15K73GB	\$13,700	38%	\$8,494	\$1,713	\$1,507	\$0	\$548	\$0	\$0	B
NS-FAST-VE	CELERRA FAST FMA/VE	\$24,500	26%	\$18,130	\$3,528	\$2,940	\$0	\$0	\$0	\$0	D2
NS-FLR-LIC	NS FLR LICENSE	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	\$0	D2
NS-FLR-L-U	NS FLR UPGRADE LICENSE	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	\$0	D2
NSG2-FASTVE	FAST FMA/VE FOR NS-G2	\$31,500	26%	\$23,310	\$5,670	\$0	\$0	\$0	\$0	\$0	D2
NSG8-FASTVE	FAST FMA/VE FOR NS-G8	\$36,500	26%	\$27,010	\$6,570	\$0	\$0	\$0	\$0	\$0	D2
NS-REP-L	NS REPLICATOR LICENSE	\$18,600	26%	\$13,764	\$3,348	\$0	\$0	\$0	\$0	\$0	D2
NS-REP-PKG	NS REP PLUG-IN PKG	\$14,000	26%	\$10,360	\$2,520	\$0	\$0	\$0	\$0	\$0	D2
NS-SA07-500	500GB SATA II DISK FOR 4G DAE	\$1,530	38%	\$949	\$230	\$168	\$0	\$61	\$0	\$0	B
NS-SA07-500HS	500GB SATA FOR 4G DAE HS	\$1,530	38%	\$949	\$230	\$168	\$0	\$61	\$0	\$0	B
NS-SA07-500U	500GB SATA UPG FOR 4G DAE	\$2,065	38%	\$1,280	\$229	\$168	\$0	\$61	\$0	\$0	B
NS-SA07-750	750GB 7200RPM SATA II 512BPS NSTAR	\$1,895	38%	\$1,175	\$284	\$208	\$0	\$76	\$0	\$0	B
NS-SA07-750U	750GB 7200RPM SATA II 512BPS NSTAR UPG	\$2,558	38%	\$1,586	\$284	\$208	\$0	\$76	\$0	\$0	B
NS-SS10-600HS	600GB 10K SAS DRIVE - HOT SPARE	\$1,350	10%	\$1,215	\$0	\$0	\$0	\$0	\$0	\$0	J
NW200F14610FD	NETW CX200 NORACK 10 146G	\$31,000	38%	\$19,220	\$4,000	\$3,200	\$2,560	\$3,200	\$1,600	\$0	B
NW200F7305FD	NETW CX200 NORACK 5 73G	\$20,460	38%	\$12,685	\$2,640	\$2,112	\$1,690	\$2,112	\$1,056	\$0	B
NW200F7310FD	NETW CX200 NORACK 10 73G	\$26,820	38%	\$16,628	\$3,460	\$2,768	\$2,214	\$2,768	\$1,384	\$0	B
NW-2G10-146	146GB 10K 520BPS 2GB 12V	\$1,540	38%	\$955	\$231	\$169	\$0	\$62	\$0	\$0	B
NW-2G10-146-U	146GB 10K 520BPS 2GB UPGD	\$2,080	38%	\$1,290	\$231	\$169	\$0	\$62	\$0	\$0	B
NW-2G10-300	300GB FIBRE DRIVE	\$2,700	38%	\$1,674	\$405	\$297	\$0	\$108	\$0	\$0	B
NW-2G10-300U	300 GB FOBRE DRIVE UPG	\$3,645	38%	\$2,260	\$405	\$297	\$0	\$108	\$0	\$0	B
NW-2G10-73	73GB 10K 520BPS 2GB 12V	\$870	38%	\$539	\$131	\$96	\$0	\$35	\$0	\$0	B
NW-2G10-73-U	73GB 10K 520BPS 2GB 12V U	\$1,175	38%	\$729	\$131	\$96	\$0	\$35	\$0	\$0	B
NW-2G15-36	36GB 15K 520BPS 2GB 12V	\$710	38%	\$440	\$107	\$78	\$0	\$28	\$0	\$0	B
NW-2G15-36-U	36GB 15K 520BPS 2GB 12V U	\$960	38%	\$595	\$107	\$78	\$0	\$28	\$0	\$0	B

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
NW-2G15-73	NETWIN 15K 73G FIBR DRIVE	\$1,500	38%	\$930	\$225	\$165	\$0	\$60	\$0	B	
NW-2G15-73U	NETWIN 15K 73GB FBRDR UPG	\$2,025	38%	\$1,256	\$225	\$165	\$0	\$60	\$0	B	
NW-2GDAE-FD	DAE NO RACK FOR NETWIN	\$6,200	38%	\$3,844	\$775	\$682	\$0	\$248	\$0	B	
NW30014610FD	NW CX300 W 10 146GB DRIVE	\$29,500	38%	\$18,290	\$3,688	\$3,245	\$0	\$1,180	\$0	B	
NW30073-10FD	NW CX300 BUNDL 10 73G FLD	\$23,600	38%	\$14,632	\$2,950	\$2,596	\$0	\$944	\$0	B	
NW-AT05-250	NETWIN ATA 250GB DRIVE	\$1,160	38%	\$719	\$180	\$144	\$115	\$120	\$60	B	
NW-AT05-250U	NETWIN 250GB ATA DR UPGD	\$1,510	38%	\$936	\$180	\$144	\$116	\$120	\$60	B	
NW-AT05-320	NETWIN ATA 320GB DRIVE	\$1,030	38%	\$639	\$155	\$113	\$0	\$41	\$0	B	
NW-AT05-320U	NETWIN 320GB 5400 ATA DR	\$1,390	38%	\$862	\$154	\$113	\$0	\$41	\$0	B	
NW-AT07-250	NETWIN 250GB ATA DR 7200	\$1,030	38%	\$639	\$155	\$113	\$0	\$41	\$0	B	
NW-AT07-250U	NETWIN 250GB ATA DR 7200	\$1,390	38%	\$862	\$154	\$113	\$0	\$41	\$0	B	
NW-CX200-FD	CX200 DPE NO RACK	\$15,500	38%	\$9,610	\$2,000	\$1,600	\$1,280	\$1,600	\$800	B	
NW-CX300-FD	NETWIN CX300 FIELD INSTAL	\$14,450	38%	\$8,959	\$1,806	\$1,590	\$0	\$578	\$0	B	
NW-CX500-FD	NETWIN CX500 FIELD INSTAL	\$38,000	38%	\$23,560	\$4,750	\$4,180	\$0	\$1,520	\$0	B	
NWMGRB200-DAE	NAVI MGR BASE FOR NW DAE	\$6,280	26%	\$4,647	\$1,215	\$1,134	\$0	\$0	\$0	D2	
NWMGRB200-DPE	NAVI MGR BASE FOR NETWIN	\$1,260	26%	\$932	\$245	\$228	\$0	\$0	\$0	D2	
NW-UTIL-WIN	WINDOWS UTILS FOR NETWIN	\$40	26%	\$30	\$7	\$0	\$0	\$0	\$0	D2	
NX4-BDL-CAP	NX4 CAPACITY DUAL SP 12X1TB SATA	\$20,038	10%	\$18,034	\$3,345	\$2,343	\$0	\$3,006	\$0	J	
NX4-BDL-ENT	NX4 ENTRY SINGLE SP 6X1TB SATA	\$13,501	10%	\$12,151	\$2,595	\$1,818	\$0	\$2,331	\$0	J	
NX4-BDL-PERF	NX4 PERF DUAL SP 12X300GB 15K	\$20,533	10%	\$18,480	\$3,345	\$2,343	\$0	\$3,006	\$0	J	
NX4-BDL-PRFCP	NX4 PERF&CAP DUAL SP 12X600GB 15K	\$28,345	10%	\$25,511	\$3,345	\$2,343	\$0	\$3,006	\$0	J	
NX4-FASTVE	FAST FMA/VE FOR NX4	\$21,500	10%	\$19,350	\$3,870	\$3,440	\$0	\$0	\$0	J	
NX4-FLR-L-U	NX4 FLR LICENSE POST INSTALL	\$3,250	10%	\$2,925	\$585	\$520	\$0	\$0	\$0	J	
RAIN-SMT	EMC RAINFINITY SERVER MAINTENANCE TRIGGE	\$1	38%	\$1	\$2,050	\$1,435	\$0	\$615	\$0	B	
RAIN-SMT-CL	EMC RAINFINITY SERVER MAINTENANCE TRIGGE	\$1	38%	\$1	\$4,100	\$2,870	\$0	\$1,230	\$0	B	
ROAM-1TB	ROAM MIGRATION LIC - 1TB (EMC OEM Products)	\$6,800	15%	\$5,780	\$1,224	\$0	\$0	\$0	\$0	E	
ROAM-3TB	ROAM MIGRATION LIC 3TB (EMC OEM Products)	\$18,400	15%	\$15,640	\$3,312	\$0	\$0	\$0	\$0	E	
ROAM-5TB	ROAM MIGRATION LIC 5TB (EMC OEM Products)	\$27,290	15%	\$23,197	\$4,912	\$0	\$0	\$0	\$0	E	
ROAM-ASM	ROAM ASSESSMENT LICENSE (EMC OEM Products)	\$9,100	15%	\$7,735	\$1,638	\$0	\$0	\$0	\$0	E	
UNIF-G2	UNISPHERE FOR FILE ON G2	\$1,000	26%	\$740	\$180	\$0	\$0	\$0	\$0	D2	
UNIF-G8	UNISPHERE FOR FILE ON G8	\$4,000	26%	\$2,960	\$720	\$0	\$0	\$0	\$0	D2	
UNIF-VG2	UNISPHERE FOR FILE ON V-G2=IC	\$2,000	26%	\$1,480	\$360	\$0	\$0	\$0	\$0	D2	
UNIF-VG8	UNISPHERE FOR FILE ON V-G8=IC	\$20,000	26%	\$14,800	\$3,600	\$0	\$0	\$0	\$0	D2	
VG2-ADV-L	VG2 ADV FILE LIC (NFS; MPFS & PNFS)=IC	\$20,000	26%	\$14,800	\$3,600	\$0	\$0	\$0	\$0	D2	
VG2-CEE2-L	VG2 AV 2-FOR-1 LICENSE=IC	\$2,000	26%	\$1,480	\$360	\$0	\$0	\$0	\$0	D2	
VG2-CEE-L	VG2 AV LICENSE	\$2,000	26%	\$1,480	\$360	\$0	\$0	\$0	\$0	D2	
VG2-DM	VG2 GATEWAY SINGLE DATA MOVER	\$10,000	38%	\$6,200	\$1,250	\$1,100	\$0	\$400	\$0	B	
VG2-DME0	VG2 GATEWAY ENCLOSURE WITH 1 DATA MOVER	\$14,000	38%	\$8,680	\$1,750	\$1,540	\$0	\$560	\$0	B	
VG2-DM-U	VG2 GATEWAY SINGLE DATA MOVER ADD-ON	\$13,000	38%	\$8,060	\$1,625	\$1,430	\$0	\$520	\$0	B	
VG2-FLR-L	VG2 FLR BASE LICENSE (2 BLADES)=IC	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	D2	
VG2-REPV2-L	VG2 REPLICATOR V2 LICENSE=IC	\$18,750	26%	\$13,875	\$3,375	\$0	\$0	\$0	\$0	D2	
VG2-REPV2-LU	VG2 REPLICATOR V2 UPG LICENSE	\$18,750	26%	\$13,875	\$3,375	\$0	\$0	\$0	\$0	D2	
VG8-ADV-L	VG8 ADV FILE LIC (NFS; MPFS & PNFS)=IC	\$30,000	26%	\$22,200	\$5,400	\$0	\$0	\$0	\$0	D2	
VG8-CEE2-L	VG8 AV 2-FOR-1 LICENSE=IC	\$3,000	26%	\$2,220	\$540	\$0	\$0	\$0	\$0	D2	
VG8-CEE-L	VG8 AV LICENSE	\$3,000	26%	\$2,220	\$540	\$0	\$0	\$0	\$0	D2	
VG8-DM	VG8 GATEWAY SINGLE DATA MOVER	\$55,000	38%	\$34,100	\$6,875	\$6,050	\$0	\$2,200	\$0	B	
VG8-DME0	VG8 G-WAY DM ENCLOSURE WITH 2 DATAMOVERS	\$75,000	38%	\$46,500	\$9,375	\$8,250	\$0	\$3,000	\$0	B	
VG8-DMEX	VG8 GATEWAY EMPTY DATA MOVER ENCLOSURE	\$35,000	38%	\$21,700	\$4,375	\$3,850	\$0	\$1,400	\$0	B	
VG8-DMEX-U	VG8 G-WAY EMPTY DATAMOVER ENCLOSURE U/G	\$45,500	38%	\$28,210	\$5,688	\$5,005	\$0	\$1,820	\$0	B	
VG8-DM-U	VG8 GATEWAY SINGLE DATA MOVER ADD-ON	\$71,500	38%	\$44,330	\$8,938	\$7,865	\$0	\$2,860	\$0	B	
VG8-FLR-L	VG8 FLR BASE LICENSE (2 BLADES)=IC	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	D2	
VG8-REPV2-L	VG8 REPLICATOR V2 LICENSE=IC	\$31,100	26%	\$23,014	\$5,598	\$0	\$0	\$0	\$0	D2	
VG8-REPV2-LU	VG8 REPLICATOR V2 UPG LICENSE	\$31,100	26%	\$23,014	\$5,598	\$0	\$0	\$0	\$0	D2	
V-NS4014615KN	VAULT NS40 146GB 15K 4GB NEBS DRIVES QT	\$6,665	38%	\$4,132	\$1,000	\$733	\$0	\$267	\$0	B	
V-NS4040010KN	VAULT NS40 400GB 10K 4GB NEBS DRIVES QT	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$370	\$0	B	
V-NS4-40010K	CX4 VAULT 400GB 10K 4GB DRIVES	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$370	\$0	B	
V-NS8014615KN	VAULT PACK NS80 146GB 15K 4GB NEBS DRIVE	\$6,665	38%	\$4,132	\$1,000	\$733	\$0	\$267	\$0	B	
V-NX4-14615K4	NX4 VAULT PACK 4X146GB 15K SAS DISKS	\$1,710	10%	\$1,539	\$0	\$0	\$0	\$0	\$0	J	
V-NX4-14615K5	NX4 VAULT PACK 5X146GB 15K SAS DISKS	\$2,140	10%	\$1,926	\$0	\$0	\$0	\$0	\$0	J	
450-000-601	NW DATA DOMAIN DEV TYPE ENABLER +7TB=CC	\$9,590	26%	\$7,097	\$2,206	\$2,014	\$0	\$0	\$0	DH	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
456-101-779	NW MOD DATABASES AND APPS WIN/LIN=IA	\$1,595	26%	\$1,180	\$367	\$335	\$0	\$0	\$0	\$0	DH
456-101-780	NW MOD DATABASES AND APPS UNIX=IA	\$7,750	26%	\$5,735	\$1,783	\$1,628	\$0	\$0	\$0	\$0	DH
456-102-513	NW DATA DOMAIN DEV TYPE ENABLER=IA	\$4,250	26%	\$3,145	\$978	\$893	\$0	\$0	\$0	\$0	DH
456-102-514	NW DATA DOMAIN DEV TYPE: 1TB CAP=CC	\$2,540	26%	\$1,880	\$584	\$533	\$0	\$0	\$0	\$0	DH
456-102-515	NW DATA DOMAIN DEV TYPE: 5TB CAP=CC	\$7,075	26%	\$5,236	\$1,627	\$1,486	\$0	\$0	\$0	\$0	DH
456-102-516	NW DATA DOMAIN DEV TYPE: 10TB CAP=CC	\$12,740	26%	\$9,428	\$2,930	\$2,675	\$0	\$0	\$0	\$0	DH
456-102-517	NW DATA DOMAIN DEV TYPE: 25TB CAP=CC	\$27,370	26%	\$20,254	\$6,295	\$5,748	\$0	\$0	\$0	\$0	DH
456-102-518	NW DATA DOMAIN DEV TYPE: 50TB CAP=CC	\$45,830	26%	\$33,914	\$10,541	\$9,624	\$0	\$0	\$0	\$0	DH
456-103-179	NW SOURCE CAP 1TB LICENSE TIER 1=CA	\$9,500	26%	\$7,030	\$2,185	\$1,995	\$0	\$0	\$0	\$0	DH
456-103-180	NW SOURCE CAP 10TB LICENSE TIER 1=CA	\$95,000	26%	\$70,300	\$21,850	\$19,950	\$0	\$0	\$0	\$0	DH
456-103-181	NW SOURCE CAP 10TB LICENSE TIER 2=CA	\$87,500	26%	\$64,750	\$20,125	\$18,375	\$0	\$0	\$0	\$0	DH
456-103-182	NW SOURCE CAP 10TB LICENSE TIER 3=CA	\$82,500	26%	\$61,500	\$18,975	\$17,325	\$0	\$0	\$0	\$0	DH
456-103-183	NW SOURCE CAP 10TB LICENSE TIER 4=CA	\$75,000	26%	\$55,500	\$17,250	\$15,750	\$0	\$0	\$0	\$0	DH
456-103-184	NW SOURCE CAP 10TB LICENSE TIER 5=CA	\$65,000	26%	\$48,100	\$14,950	\$13,650	\$0	\$0	\$0	\$0	DH
456-103-185	NW SOURCE CAP 10TB LICENSE TIER 6=CA	\$60,000	26%	\$44,400	\$13,800	\$12,600	\$0	\$0	\$0	\$0	DH
456-103-435	NW SOURCE CAP 1TB LICENSE TIER 2=CA	\$8,750	26%	\$6,475	\$2,013	\$1,838	\$0	\$0	\$0	\$0	DH
456-103-436	NW SOURCE CAP 1TB LICENSE TIER 3=CA	\$8,250	26%	\$6,105	\$1,898	\$1,733	\$0	\$0	\$0	\$0	DH
456-103-437	NW SOURCE CAP 1TB LICENSE TIER 4=CA	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	\$0	DH
456-103-438	NW SOURCE CAP 1TB LICENSE TIER 5=CA	\$6,500	26%	\$4,810	\$1,495	\$1,365	\$0	\$0	\$0	\$0	DH
456-107-744	NW SOURCE CAP 1TB ENTITLEMENT TIER 1=CA	\$9,500	26%	\$7,030	\$2,185	\$1,995	\$0	\$0	\$0	\$0	DH
456-107-745	NW SOURCE CAP 1TB ENTITLEMENT TIER 2=CA	\$8,750	26%	\$6,475	\$2,013	\$1,838	\$0	\$0	\$0	\$0	DH
456-107-746	NW SOURCE CAP 1TB ENTITLEMENT TIER 3=CA	\$8,250	26%	\$6,105	\$1,898	\$1,733	\$0	\$0	\$0	\$0	DH
456-107-747	NW SOURCE CAP 1TB ENTITLEMENT TIER 4=CA	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	\$0	DH
456-107-748	NW SOURCE CAP 1TB ENTITLEMENT TIER 5=CA	\$6,500	26%	\$4,810	\$1,495	\$1,365	\$0	\$0	\$0	\$0	DH
456-107-749	NW SOURCE CAP 1TB ENTITLEMENT TIER 6=CA	\$6,000	26%	\$4,440	\$1,380	\$1,260	\$0	\$0	\$0	\$0	DH
456-108-679	DD STORAGE SYSTEM ENABLER UPG=CC	\$9,590	26%	\$7,097	\$2,206	\$2,014	\$0	\$0	\$0	\$0	DH
456-108-680	DD DEVICE TYPE: 1TB CAP ENTITLEMENT=CC	\$9,590	26%	\$7,097	\$2,206	\$2,014	\$0	\$0	\$0	\$0	DH
456-108-681	DD DEVICE TYPE: 5TB CAP ENTITLEMENT=CC	\$10,000	26%	\$7,400	\$2,300	\$2,100	\$0	\$0	\$0	\$0	DH
456-112-151	NW 9.1 SOURCE CAP 1TB LICENSE; 0-10TB=CA	\$9,500	26%	\$7,030	\$2,185	\$1,995	\$0	\$0	\$0	\$0	DH
456-112-152	NW 9.1 SOURCE CAP 1TB LIC; 11-50TB=CA	\$8,750	26%	\$6,475	\$2,013	\$1,838	\$0	\$0	\$0	\$0	DH
456-112-153	NW 9.1 SOURCE CAP 1TB LIC; 51-100TB=CA	\$8,250	26%	\$6,105	\$1,898	\$1,733	\$0	\$0	\$0	\$0	DH
456-112-154	NW 9.1 SOURCE CAP 1TB LIC; 101-250TB=CA	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	\$0	DH
456-112-155	NW 9.1 SOURCE CAP 1TB LIC; 251-500TB=CA	\$6,500	26%	\$4,810	\$1,495	\$1,365	\$0	\$0	\$0	\$0	DH
456-112-156	NW 9.1 SOURCE CAP 1TB LICENSE; 501TB+=CA	\$6,000	26%	\$4,440	\$1,380	\$1,260	\$0	\$0	\$0	\$0	DH
458-001-302	NW SOURCE CAP 1TB LICENSE TIER 6=CA	\$6,000	26%	\$4,440	\$1,380	\$1,260	\$0	\$0	\$0	\$0	DH
CLS-RPHW-G5T	RPA GEN5-TAA FOR RP CLASSIC (EMC OEM Products)	\$17,880	15%	\$15,198	\$1,788	\$1,252	\$0	\$179	\$0	\$0	E
CLS-RPHW-G6T	RPA CLASSIC (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	\$0	E
GEN6-10GBE-CO	10GBE COPPER SLIC (ROCKSLIDE) (EMC OEM Products)	\$1,250	15%	\$1,063	\$125	\$88	\$0	\$13	\$0	\$0	E
GEN6-10GBE-CO-U	10GB COPPER SLIC (ROCKSLIDE) UPG (EMC OEM Products)	\$1,250	15%	\$1,063	\$125	\$88	\$0	\$13	\$0	\$0	E
GEN6-10GBE-FI	10GBE OPTICAL SLIC (LANDSLIDE) (EMC OEM Products)	\$750	15%	\$638	\$75	\$53	\$0	\$8	\$0	\$0	E
GEN6-10GBE-FI-U	10GB OPTICAL SLIC (LANDSLIDE) UPG (EMC OEM Products)	\$750	15%	\$638	\$75	\$53	\$0	\$8	\$0	\$0	E
GEN6-10GB-SFP	10GBE OPTICAL SFP (MULTI-MODE) (EMC OEM Products)	\$375	15%	\$319	\$38	\$26	\$0	\$4	\$0	\$0	E
GEN6-16GBSFP	16GB SFP (EMC OEM Products)	\$750	15%	\$638	\$75	\$53	\$0	\$8	\$0	\$0	E
GEN6-8GBSFC	8GB SFP (EMC OEM Products)	\$250	15%	\$213	\$25	\$18	\$0	\$3	\$0	\$0	E
LPS-V53-UPG	RECPNT & LPS RTU FOR VNX5300	\$968	10%	\$871	\$174	\$155	\$0	\$0	\$0	\$0	UE
LPS-V55-UPG	RECPNT AND LPS RTU FOR VNX5500	\$5,831	26%	\$4,315	\$1,050	\$933	\$0	\$0	\$0	\$0	UM-S
LPS-V57-UPG	RECPNT & LPS RTU FOR VNX5700	\$10,661	26%	\$7,889	\$1,919	\$1,706	\$0	\$0	\$0	\$0	UM-S
LPS-V75-UPG	RECPNT & LPS RTU FOR VNX7500	\$14,051	26%	\$10,398	\$2,529	\$2,248	\$0	\$0	\$0	\$0	UM-S
OBN-RPHW3-G6T	RPA GEN 6 FOR UNITY (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	\$0	E
PP-RPHWP-G5T	RPA GEN5-TAA FOR PROTECTPOINT-RP (EMC OEM Products)	\$17,880	15%	\$15,198	\$1,788	\$1,252	\$0	\$179	\$0	\$0	E
PP-RPHWP-G6T	RPA FOR PROTECTPOINT (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	\$0	E
RP-DR	RECOVERPOINT 1.2TB DRIVE (EMC OEM Products)	\$1,165	15%	\$990	\$117	\$82	\$0	\$12	\$0	\$0	E
RP-PS	RECOVERPOINT POWER SUPPLY (EMC OEM Products)	\$385	15%	\$327	\$39	\$27	\$0	\$4	\$0	\$0	E
RP-RR-NS120	RECOVERPOINT FOR NS-120 LIC BUNDLE	\$20,000	26%	\$14,800	\$3,600	\$0	\$0	\$0	\$0	\$0	D2
RP-RR-NS20	RP/NS BUNDLE FOR CELERRA	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	\$0	D2
RP-RR-NS40	RP/NS 40 BUNDLE FOR CELERRA	\$45,000	26%	\$33,300	\$8,100	\$0	\$0	\$0	\$0	\$0	D2
RP-RR-NS480	RECOVERPOINT FOR NS-480 LIC BUNDLE	\$40,000	26%	\$29,600	\$7,200	\$0	\$0	\$0	\$0	\$0	D2
RP-RR-NS80	RP/NS 80 BUNDLE FOR CELERRA	\$70,000	26%	\$51,800	\$12,600	\$0	\$0	\$0	\$0	\$0	D2
RP-RR-NS960	CELERRA NS-960 RECOVERPOINT BUNDLE	\$72,000	26%	\$53,280	\$12,960	\$0	\$0	\$0	\$0	\$0	D2
RP-RR-NSG2	RP/NS-G2 BUNDLE FOR CELERRA	\$40,000	26%	\$29,600	\$7,200	\$0	\$0	\$0	\$0	\$0	D2

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
RPS-V53-UPG	RECPNT & RPS RTU FOR VNX5300	\$3,750	10%	\$3,375	\$675	\$600	\$0	\$0	\$0	UE
RPS-V55-UPG	RECPNT & RPS RTU FOR VNX5500	\$13,784	26%	\$10,200	\$2,481	\$2,205	\$0	\$0	\$0	UM-S
RPS-V57-UPG	RECPNTS & RPS RTU FOR VNX5700	\$28,190	26%	\$20,861	\$5,074	\$4,510	\$0	\$0	\$0	UM-S
RPS-V75-UPG	RECPNTS & RPS RTU FOR VNX7500	\$67,173	26%	\$49,708	\$12,091	\$10,748	\$0	\$0	\$0	UM-S
SIO-RPHW-G6T	RPA FOR SCALEIO (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E
VME-RPHW-G5T	RPA GEN5-TAA FOR VMAX10K (EMC OEM Products)	\$17,880	15%	\$15,198	\$1,788	\$1,252	\$0	\$179	\$0	E
VME-RPHW-G6T	RPA FOR VMAX10K (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E
VMX-RPHW-G5T	RPA GEN5-TAA FOR VMAX 20K & VMAX 40K (EMC OEM Products)	\$17,880	15%	\$15,198	\$1,788	\$1,252	\$0	\$179	\$0	E
VMX-RPHW-G6T	RPA FOR VMAX20K/VMAX40K (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E
VNX-RPHW7-G6T	RPA FOR VNX2, VNXe3200 (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E
XIO-RPHWX-G5T	RPA GEN5-TAA FOR XtremIO XT DC (EMC OEM Products)	\$17,880	15%	\$15,198	\$1,788	\$1,252	\$0	\$179	\$0	E
XIO-RPHWX-G6T	RPA FOR XTREMIO (EMC OEM Products)	\$19,250	15%	\$16,363	\$1,925	\$1,348	\$0	\$193	\$0	E
450-000-599	NW BUNDLE DEDUPE DEVICES 10TB CAP=CC	\$20,000	26%	\$14,800	\$4,600	\$4,200	\$0	\$0	\$0	DH
456-001-624	NW AUTOCH SW MOD 1-20 SLOTS=IA	\$5,500	26%	\$4,070	\$1,265	\$1,155	\$0	\$0	\$0	DH
456-001-633	NW AUTOCH SW MOD 1-40 SLOTS=IA	\$7,700	26%	\$5,698	\$1,771	\$1,617	\$0	\$0	\$0	DH
456-004-602	NW AUTOCH SOFTWARE 1-32 SLOTS=IA	\$6,900	26%	\$5,106	\$1,587	\$1,449	\$0	\$0	\$0	DH
456-004-603	NW AUTOCH SOFTWARE 1-9 SLOTS=IA	\$2,400	26%	\$1,776	\$552	\$504	\$0	\$0	\$0	DH
456-004-606	NW AUTOCH SOFTWARE 1-16 SLOTS=IA	\$4,830	26%	\$3,574	\$1,111	\$1,014	\$0	\$0	\$0	DH
456-004-607	NW AUTOCH SOFTWARE 1-64 SLOTS=IA	\$11,000	26%	\$8,140	\$2,530	\$2,310	\$0	\$0	\$0	DH
456-004-617	NW SNMP MOD=IA	\$2,000	26%	\$1,480	\$460	\$420	\$0	\$0	\$0	DH
456-004-622	NW ARCHIVE MOD UNIX=IA	\$5,000	26%	\$3,700	\$1,150	\$1,050	\$0	\$0	\$0	DH
456-004-635	NW AUTOCH SOFTWARE MOD 1-128 SLOTS=IA	\$14,500	26%	\$10,730	\$3,335	\$3,045	\$0	\$0	\$0	DH
456-004-636	NW AUTOCH SOFTWARE MOD 1-256 SLOTS=IA	\$20,480	26%	\$15,155	\$4,710	\$4,301	\$0	\$0	\$0	DH
456-004-638	NW AUTOCH SOFTWARE MOD UNLMTD SLOTS=IA	\$39,000	26%	\$28,860	\$8,970	\$8,190	\$0	\$0	\$0	DH
456-004-678	NW DYNAMIC DRIVE SHARING OPTION=IA	\$2,000	26%	\$1,480	\$460	\$420	\$0	\$0	\$0	DH
456-004-689	NW NDMP CLNT CON - TIER 1=IC	\$2,995	26%	\$2,216	\$689	\$629	\$539	\$0	\$0	DH
456-004-690	NW NDMP CLNT CON - TIER 2=IC	\$4,995	26%	\$3,696	\$1,149	\$1,049	\$899	\$0	\$0	DH
456-004-691	NW NDMP CLNT CON - TIER 3=IC	\$11,995	26%	\$8,876	\$2,759	\$2,519	\$2,159	\$0	\$0	DH
456-004-692	NW NDMP CLNT CON - TIER 4=IC	\$17,995	26%	\$13,316	\$4,139	\$3,779	\$3,239	\$0	\$0	DH
456-004-725	NW MOD SAP UNIX CLNT=IA	\$15,500	26%	\$11,470	\$3,565	\$3,255	\$0	\$0	\$0	DH
456-004-726	NW MOD SAP LIN CLNT=IA	\$4,000	26%	\$2,960	\$920	\$840	\$0	\$0	\$0	DH
456-004-762	NW AUTOCH SOFTWARE MOD 1-400 SLOTS=IA	\$26,500	26%	\$19,610	\$6,095	\$5,565	\$0	\$0	\$0	DH
456-004-763	NW AUTOCH SOFTWARE MOD 1-512 SLOTS=IA	\$30,000	26%	\$22,200	\$6,900	\$6,300	\$0	\$0	\$0	DH
456-004-764	NW AUTOCH SOFTWARE MOD 1-700 SLOTS=IA	\$34,500	26%	\$25,530	\$7,935	\$7,245	\$0	\$0	\$0	DH
456-005-006	NW ARCHIVE MOD WIN=IA	\$1,000	26%	\$740	\$230	\$210	\$0	\$0	\$0	DH
456-005-031	NW MOD SAP WIN CLNT=IA	\$4,000	26%	\$2,960	\$920	\$840	\$0	\$0	\$0	DH
456-005-476	NW ARCHIVE MOD LIN=IA	\$1,000	26%	\$740	\$230	\$210	\$0	\$0	\$0	DH
456-100-309	AVAMAR 1 TB INCR CAPACITY LICENSE	\$12,000	26%	\$8,880	\$2,760	\$2,520	\$0	\$0	\$0	DH
456-100-318	AVAMAR OPEN FILE SOLN WINNT, WIN2K CLNTS	\$100	26%	\$74	\$23	\$21	\$0	\$0	\$0	DH
456-100-606	NW AUTOCH SILO FEATURE PRE NW 7.4=IC	\$95	26%	\$70	\$22	\$20	\$0	\$0	\$0	DH
456-100-632	NW MOD MEDITECH LIC=IA	\$4,950	26%	\$3,663	\$1,139	\$1,040	\$0	\$0	\$0	DH
456-100-633	NW MOD MICROSOFT APPS=IA	\$1,595	26%	\$1,180	\$367	\$335	\$0	\$0	\$0	DH
456-100-690	NW CLNT=IA	\$500	26%	\$370	\$115	\$105	\$0	\$0	\$0	DH
456-100-691	NW CLNT QTY 5=IA	\$2,500	26%	\$1,850	\$575	\$525	\$0	\$0	\$0	DH
456-100-692	NW CLNT QTY 25=IA	\$11,500	26%	\$8,510	\$2,645	\$2,415	\$0	\$0	\$0	DH
456-100-693	NW CLNT QTY 100=IA	\$42,500	26%	\$31,450	\$9,775	\$8,925	\$0	\$0	\$0	DH
456-100-697	NW DISKBACKUP OPT TIER 1: 1TB=CC	\$1,495	26%	\$1,106	\$344	\$314	\$0	\$0	\$0	DH
456-100-698	NW DISKBACKUP OPT TIER 2: 5TB=CC	\$4,160	26%	\$3,078	\$957	\$874	\$0	\$0	\$0	DH
456-100-699	NW DISKBACKUP OPT TIER 3: 10TB=CC	\$7,495	26%	\$5,546	\$1,724	\$1,574	\$0	\$0	\$0	DH
456-100-700	NW DISKBACKUP OPT TIER 4: 25TB=CC	\$16,100	26%	\$11,914	\$3,703	\$3,381	\$0	\$0	\$0	DH
456-100-701	NW DISKBACKUP OPT TIER 5: 50TB=CC	\$26,960	26%	\$19,950	\$6,201	\$5,662	\$0	\$0	\$0	DH
456-101-595	NW CLNT DATA DEDUP QTY 25=IA	\$575	26%	\$426	\$132	\$121	\$0	\$0	\$0	DH
456-101-596	NW CLNT DATA DEDUP QTY 100=IA	\$2,225	26%	\$1,647	\$512	\$467	\$0	\$0	\$0	DH
456-101-761	NW SVR NETWORK ED WIN/LIN	\$2,300	26%	\$1,702	\$529	\$483	\$0	\$0	\$0	DH
456-101-762	NW SVR NETWORK ED UNIX	\$8,280	26%	\$6,127	\$1,904	\$1,739	\$0	\$0	\$0	DH
456-101-763	NW SVR WORKGROUP ED WIN/LIN	\$1,150	26%	\$851	\$265	\$242	\$0	\$0	\$0	DH
456-101-764	NW SVR WORKGROUP ED UNIX	\$4,140	26%	\$3,064	\$952	\$869	\$0	\$0	\$0	DH
456-101-765	NW SVR PWR ED WIN/LIN	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	DH
456-101-766	NW SVR PWR ED UNIX	\$22,500	26%	\$16,650	\$5,175	\$4,725	\$0	\$0	\$0	DH
456-101-767	NW NETWORK ED STG NODE WIN/LIN=IA	\$2,300	26%	\$1,702	\$529	\$483	\$0	\$0	\$0	DH

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
456-101-768	NW NETWORK ED STG NODE UNIX=IA	\$8,280	26%	\$6,127	\$1,904	\$1,739	\$0	\$0	\$0	DH
456-101-769	NW PWR ED STG NODE WIN/LIN=IA	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	DH
456-101-770	NW PWR ED STG NODE UNIX=IA	\$22,500	26%	\$16,650	\$5,175	\$4,725	\$0	\$0	\$0	DH
456-101-771	NW NETWORK ED DED STG NODE WIN/LIN=IA	\$1,250	26%	\$925	\$288	\$263	\$0	\$0	\$0	DH
456-101-772	NW NETWORK ED DED STG NODE UNIX=IA	\$3,000	26%	\$2,220	\$690	\$630	\$0	\$0	\$0	DH
456-101-773	NW PWR ED DED STG NODE WIN/LIN=IA	\$2,500	26%	\$1,850	\$575	\$525	\$0	\$0	\$0	DH
456-101-774	NW PWR ED DED STG NODE UNIX=IA	\$5,000	26%	\$3,700	\$1,150	\$1,050	\$0	\$0	\$0	DH
456-101-775	NW ARCHIVE MOD WIN/LIN=IA	\$1,000	26%	\$740	\$230	\$210	\$0	\$0	\$0	DH
456-101-776	NW ARCHIVE MOD UNIX=IA	\$5,000	26%	\$3,700	\$1,150	\$1,050	\$0	\$0	\$0	DH
456-102-028	NW MOD MICROSOFT VSS HW PROVIDER=IA	\$1,595	26%	\$1,180	\$367	\$335	\$0	\$0	\$0	DH
456-102-247	S1 EMAIL MGMT-NOTES/DOMINO 1-5000USER=MB	\$29	26%	\$21	\$7	\$6	\$0	\$0	\$0	DH
456-102-248	S1 EMAIL MGMT-NOTES/DOMINO 5001+ USER=MB	\$25	26%	\$19	\$6	\$5	\$0	\$0	\$0	DH
456-102-249	S1 EMAIL MGMT-MS EXCH 1-5000 USER=MB	\$29	26%	\$21	\$7	\$6	\$0	\$0	\$0	DH
456-102-250	S1 EMAIL MGMT-MS EXCH 5001+ USER=MB	\$25	26%	\$19	\$6	\$5	\$0	\$0	\$0	DH
456-102-321	S1 FOR MS SHAREPOINT-TIER1 STDAL=MB	\$40	26%	\$30	\$9	\$8	\$0	\$0	\$0	DH
456-102-322	S1 FOR MS SHAREPOINT-TIER2 STDAL=MB	\$35	26%	\$26	\$8	\$7	\$0	\$0	\$0	DH
456-102-323	SOURCEONE FOR MS SHAREPOINT-TIER1 ADD-ON	\$31	26%	\$23	\$7	\$7	\$0	\$0	\$0	DH
456-102-324	SOURCEONE FOR MS SHAREPOINT-TIER2 ADD-ON	\$26	26%	\$19	\$6	\$5	\$0	\$0	\$0	DH
456-102-536	S1-FILE SYSTEMS,TIER 1, ADD-ON=MB	\$26	26%	\$19	\$6	\$5	\$0	\$0	\$0	DH
456-102-537	S1 FOR FILE SYSTEMS,TIER 2, ADD-ON=MB	\$23	26%	\$17	\$5	\$5	\$0	\$0	\$0	DH
456-103-719	AVAMAR 1TB DATA DOMAIN CAPACITY LICENSE	\$9,000	26%	\$6,660	\$2,070	\$1,890	\$0	\$0	\$0	DH
456-103-794	S1 FOR MS SPT STOR MGMT, PREM=MB	\$10	26%	\$7	\$2	\$2	\$0	\$0	\$0	DH
456-103-874	S1 IPM, BASE, TIER 1 (1-10TB)	\$2,500	26%	\$1,850	\$575	\$525	\$0	\$0	\$0	DH
456-103-875	S1 IPM, STOR, TIER 1 (1-10TB)	\$2,500	26%	\$1,850	\$575	\$525	\$0	\$0	\$0	DH
456-103-876	S1 IPM, BASE, TIER 2 (11-50TB)	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	DH
456-103-877	S1 IPM, STOR, TIER 2 (11-50TB)	\$2,000	26%	\$1,480	\$460	\$420	\$0	\$0	\$0	DH
456-103-878	S1 IPM, BASE, TIER 3 (51TB OR MORE)=CA	\$15,000	26%	\$11,100	\$3,450	\$3,150	\$0	\$0	\$0	DH
456-103-879	S1 IPM, STOR, TIER 3 (51TB OR MORE)=CA	\$1,800	26%	\$1,332	\$414	\$378	\$0	\$0	\$0	DH
456-104-123	Data Prot Suite Backup 51-150TB=CA	\$8,250	26%	\$6,105	\$1,898	\$1,733	\$1,485	\$0	\$0	DM
456-104-124	Data Prot Suite Backup 151-250TB=CA	\$7,750	26%	\$5,735	\$1,783	\$1,628	\$1,395	\$0	\$0	DM
456-104-147	Data Prot Suite Backup 251-400TB=CA	\$7,150	26%	\$5,291	\$1,645	\$1,502	\$1,287	\$0	\$0	DM
456-104-148	Data Prot Suite Backup 401-600TB=CA	\$6,500	26%	\$4,810	\$1,495	\$1,365	\$1,170	\$0	\$0	DM
456-104-149	Data Prot Suite Backup 601-1000TB=CA	\$5,800	26%	\$4,292	\$1,334	\$1,218	\$1,044	\$0	\$0	DM
456-104-150	Data Prot Suite Backup 1001TB+=CA	\$5,150	26%	\$3,811	\$1,185	\$1,082	\$927	\$0	\$0	DM
456-104-324	NW SVR NETWORK ED WIN/LIN - G=IA	\$2,300	26%	\$1,702	\$529	\$483	\$0	\$0	\$0	DH
456-104-325	NW SVR NETWORK ED UNIX - G=IA	\$8,280	26%	\$6,127	\$1,904	\$1,739	\$0	\$0	\$0	DH
456-104-326	NW SVR WORKGROUP ED WIN/LIN - G=IA	\$1,150	26%	\$851	\$265	\$242	\$0	\$0	\$0	DH
456-104-327	NW SVR WORKGROUP ED UNIX - G=IA	\$4,140	26%	\$3,064	\$952	\$869	\$0	\$0	\$0	DH
456-104-328	NW SVR POWER ED WIN/LIN - G=IA	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	DH
456-104-329	NW SVR POWER ED UNIX - G=IA	\$22,500	26%	\$16,650	\$5,175	\$4,725	\$0	\$0	\$0	DH
456-104-750	Avamar S2400 1/2 Capacity License	\$24,000	15%	\$20,400	\$5,520	\$5,040	\$0	\$0	\$0	DE
456-104-857	DPA: 20 backup clients=IA	\$3,000	26%	\$2,220	\$690	\$630	\$540	\$0	\$0	DM
456-104-858	DPA: 1TB Avamar capacity=CB	\$1,995	26%	\$1,476	\$459	\$419	\$359	\$0	\$0	DM
456-104-859	DPA: single VMware server=IA	\$570	26%	\$422	\$131	\$120	\$103	\$0	\$0	DM
456-104-860	DPA: NetWorker Source Capacity 1TB=CB	\$595	26%	\$440	\$137	\$125	\$107	\$0	\$0	DM
456-105-038	NW VMWARE PROTECTION TIER 1 QTY 1=ZA	\$1,400	26%	\$1,036	\$322	\$294	\$0	\$0	\$0	DH
456-105-039	NW VMWARE PROTECTION TIER 2 QTY 1=ZA	\$1,300	26%	\$962	\$299	\$273	\$0	\$0	\$0	DH
456-105-040	NW VMWARE PROTECTION TIER 3 QTY 1=ZA	\$1,200	26%	\$888	\$276	\$252	\$0	\$0	\$0	DH
456-105-041	NW VMWARE PROTECTION TIER 4 QTY 1=ZA	\$1,100	26%	\$814	\$253	\$231	\$0	\$0	\$0	DH
456-105-042	NW VMWARE PROTECTION TIER 5 QTY 1=ZA	\$1,000	26%	\$740	\$230	\$210	\$0	\$0	\$0	DH
456-105-043	NW VMWARE PROTECTION TIER 1 QTY 5=ZA	\$7,000	26%	\$5,180	\$1,610	\$1,470	\$0	\$0	\$0	DH
456-105-044	NW VMWARE PROTECTION TIER 2 QTY 5=ZA	\$6,500	26%	\$4,810	\$1,495	\$1,365	\$0	\$0	\$0	DH
456-105-045	NW VMWARE PROTECTION TIER 3 QTY 5=ZA	\$6,000	26%	\$4,440	\$1,380	\$1,260	\$0	\$0	\$0	DH
456-105-046	NW VMWARE PROTECTION TIER 4 QTY 5=ZA	\$5,500	26%	\$4,070	\$1,265	\$1,155	\$0	\$0	\$0	DH
456-105-047	NW VMWARE PROTECTION TIER 5 QTY 5=ZA	\$5,000	26%	\$3,700	\$1,150	\$1,050	\$0	\$0	\$0	DH
456-105-048	NW SNAPSHOT MANAGEMENT 1TB CAP=CA	\$4,495	26%	\$3,326	\$1,034	\$944	\$0	\$0	\$0	DH
456-105-049	NW SNAPSHOT MANAGEMENT 2TB CAP=CA	\$7,995	26%	\$5,916	\$1,839	\$1,679	\$0	\$0	\$0	DH
456-105-050	NW SNAPSHOT MANAGEMENT 5TB CAP=CA	\$17,495	26%	\$12,946	\$4,024	\$3,674	\$0	\$0	\$0	DH
456-105-051	NW SNAPSHOT MANAGEMENT 10TB CAP=CA	\$29,995	26%	\$22,196	\$6,899	\$6,299	\$0	\$0	\$0	DH
456-105-052	NW SNAPSHOT MANAGEMENT 25TB CAP=CA	\$63,495	26%	\$46,986	\$14,604	\$13,334	\$0	\$0	\$0	DH

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			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
456-105-053	NW SNAPSHOT MANAGEMENT 50TB CAP=CA	\$102,495	26%	\$75,846	\$23,574	\$21,524	\$0	\$0	\$0	\$0	DH
456-105-054	NW SNAPSHOT MANAGEMENT 100TB CAP=CA	\$174,495	26%	\$129,126	\$40,134	\$36,644	\$0	\$0	\$0	\$0	DH
456-105-055	NW SERVER FAST START ED 10 CLIENTS=IA	\$9,475	26%	\$7,012	\$2,179	\$1,990	\$0	\$0	\$0	\$0	DH
456-105-056	NW SERVER FAST START ED 20 CLIENTS=IA	\$17,900	26%	\$13,246	\$4,117	\$3,759	\$0	\$0	\$0	\$0	DH
456-105-057	NW SERVER WORKGROUP ED WIN/LIN=IA	\$1,150	26%	\$851	\$265	\$242	\$0	\$0	\$0	\$0	DH
456-105-058	NW SERVER WORKGROUP ED UNIX=IA	\$4,140	26%	\$3,064	\$952	\$869	\$0	\$0	\$0	\$0	DH
456-105-059	NW SERVER NETWORK ED WIN/LIN=IA	\$2,300	26%	\$1,702	\$529	\$483	\$0	\$0	\$0	\$0	DH
456-105-060	NW SERVER NETWORK ED UNIX=IA	\$8,280	26%	\$6,127	\$1,904	\$1,739	\$0	\$0	\$0	\$0	DH
456-105-061	NW SERVER POWER ED WIN/LIN=IA	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	\$0	DH
456-105-062	NW SERVER POWER ED UNIX=IA	\$22,500	26%	\$16,650	\$5,175	\$4,725	\$0	\$0	\$0	\$0	DH
456-105-080	Data Prot Suite Backup 11-50TB=CA	\$10,200	26%	\$7,548	\$2,346	\$2,142	\$1,836	\$0	\$0	\$0	DM
456-105-958	Data Prot Suite Backup 1-10TB=CA	\$12,100	26%	\$8,954	\$2,783	\$2,541	\$2,178	\$0	\$0	\$0	DM
456-106-013	DPA: PRIMARY STORAGE REPLICATION=IC	\$33,000	26%	\$24,420	\$7,590	\$6,930	\$5,940	\$0	\$0	\$0	DM
456-106-107	DPA-20 Backup Clients-B=IA	\$3,000	26%	\$2,220	\$690	\$630	\$540	\$0	\$0	\$0	DM
456-106-108	DPA-1TB Avamar Capacity-B=CB	\$1,995	26%	\$1,476	\$459	\$419	\$359	\$0	\$0	\$0	DM
456-106-109	DPA-Single VMware Server-B=IA	\$570	26%	\$422	\$131	\$120	\$103	\$0	\$0	\$0	DM
456-106-110	DPA-NetWorker Source Capacity 1TB-B=CB	\$595	26%	\$440	\$137	\$125	\$107	\$0	\$0	\$0	DM
456-106-111	DPA-Primary Storage Replication-B=IC	\$33,000	26%	\$24,420	\$7,590	\$6,930	\$5,940	\$0	\$0	\$0	DM
456-106-146	DD Boost App to DPS BU UPG 1-10TB=CA	\$7,260	26%	\$5,372	\$1,670	\$1,525	\$1,307	\$0	\$0	\$0	DM
456-106-147	DD Boost App to DPS BU UPG 11-50TB=CA	\$6,130	26%	\$4,536	\$1,410	\$1,287	\$1,103	\$0	\$0	\$0	DM
456-106-148	DD Boost App to DPS BU UPG 51-150TB=CA	\$4,959	26%	\$3,670	\$1,141	\$1,041	\$893	\$0	\$0	\$0	DM
456-106-149	DD Boost App to DPS BU UPG 151-250TB=CA	\$4,652	26%	\$3,442	\$1,070	\$977	\$837	\$0	\$0	\$0	DM
456-106-150	DD Boost App to DPS BU UPG 251-400TB=CA	\$4,294	26%	\$3,178	\$988	\$902	\$773	\$0	\$0	\$0	DM
456-106-151	DD Boost App to DPS BU UPG 401-600TB=CA	\$3,886	26%	\$2,876	\$894	\$816	\$699	\$0	\$0	\$0	DM
456-106-152	DD Boost App to DPS BU UPG 601-1000TB=CA	\$3,477	26%	\$2,573	\$800	\$730	\$626	\$0	\$0	\$0	DM
456-106-153	DD Boost App to DPS BU UPG 1001TB+=CA	\$3,069	26%	\$2,271	\$706	\$644	\$552	\$0	\$0	\$0	DM
456-106-802	DPA-Enterprise Applications-B=CB	\$200	26%	\$148	\$46	\$42	\$36	\$0	\$0	\$0	DM
456-108-317	NW AUTOCH UPGRD FROM 1-9 TO 1-16=IA	\$2,650	26%	\$1,961	\$610	\$557	\$0	\$0	\$0	\$0	DH
456-108-318	NW AUTOCH UPGRD FROM 1-16 TO 1-20=IA	\$750	26%	\$555	\$173	\$158	\$0	\$0	\$0	\$0	DH
456-108-319	NW AUTOCH UPGRD FROM 1-20 TO 1-32=IA	\$1,550	26%	\$1,147	\$357	\$326	\$0	\$0	\$0	\$0	DH
456-108-320	NW AUTOCH UPGRD FROM 1-32 TO 1-40=IA	\$850	26%	\$629	\$196	\$179	\$0	\$0	\$0	\$0	DH
456-108-321	NW AUTOCH UPGRD FROM 1-40 TO 1-64=IA	\$3,650	26%	\$2,701	\$840	\$767	\$0	\$0	\$0	\$0	DH
456-108-322	NW AUTOCH UPGRD FROM 1-64 TO 1-128=IA	\$3,850	26%	\$2,849	\$886	\$809	\$0	\$0	\$0	\$0	DH
456-108-323	NW AUTOCH UPGRD FROM 1-128 TO 1-256=IA	\$6,600	26%	\$4,884	\$1,518	\$1,386	\$0	\$0	\$0	\$0	DH
456-108-324	NW AUTOCH UPGRD FROM 1-256 TO 1-512=IA	\$10,450	26%	\$7,733	\$2,404	\$2,195	\$0	\$0	\$0	\$0	DH
456-108-325	NW AUTOCH UPGRD FROM 1-512 TO UNLMTD=IA	\$9,900	26%	\$7,326	\$2,277	\$2,079	\$0	\$0	\$0	\$0	DH
456-108-326	NW AUTOCH UPGRD FROM 1-256 TO 1-400=IA	\$6,020	26%	\$4,455	\$1,385	\$1,264	\$0	\$0	\$0	\$0	DH
456-108-327	NW AUTOCH UPGRD FROM 1-400 TO 1-512=IA	\$3,500	26%	\$2,590	\$805	\$735	\$0	\$0	\$0	\$0	DH
456-108-328	NW AUTOCH UPGRD FROM 1-512 TO 1-700=IA	\$4,500	26%	\$3,330	\$1,035	\$945	\$0	\$0	\$0	\$0	DH
456-108-329	NW AUTOCH UPGRD FROM 1-700 TO 1-UNLIM=IA	\$4,500	26%	\$3,330	\$1,035	\$945	\$0	\$0	\$0	\$0	DH
456-108-670	NW AUTOCHANGER SW MOD UNLMTD SLOTS=CC	\$10,000	26%	\$7,400	\$2,300	\$2,100	\$0	\$0	\$0	\$0	DH
456-108-675	NW Disk backup Opt Tier 3: 10TB=CC	\$10,000	26%	\$7,400	\$2,300	\$2,100	\$0	\$0	\$0	\$0	DH
456-108-995	Data Prot Suite Archive 1001TB+=CA	\$2,575	26%	\$1,906	\$592	\$541	\$0	\$0	\$0	\$0	DH
456-108-997	EMC SOURCEONE DISCOVERY MANAGER=MC	\$30	26%	\$22	\$7	\$6	\$0	\$0	\$0	\$0	DH
456-108-998	EMC SOURCEONE EMAIL SUPERVISOR=UA	\$30	26%	\$22	\$7	\$6	\$0	\$0	\$0	\$0	DH
456-109-007	DATA PROT SUITE ARCHIVE 11-50TB=CA	\$5,100	26%	\$3,774	\$1,173	\$1,071	\$0	\$0	\$0	\$0	DH
456-109-008	DATA PROT SUITE ARCHIVE 51-150TB=CA	\$4,125	26%	\$3,053	\$949	\$866	\$0	\$0	\$0	\$0	DH
456-109-009	DATA PROT SUITE ARCHIVE 151-250TB=CA	\$3,875	26%	\$2,868	\$891	\$814	\$0	\$0	\$0	\$0	DH
456-109-010	DATA PROT SUITE ARCHIVE 251-400TB=CA	\$3,575	26%	\$2,646	\$822	\$751	\$0	\$0	\$0	\$0	DH
456-109-011	DATA PROT SUITE ARCHIVE 401-600TB=CA	\$3,250	26%	\$2,405	\$748	\$683	\$0	\$0	\$0	\$0	DH
456-109-012	DATA PROT SUITE ARCHIVE 601-1000TB=CA	\$2,900	26%	\$2,146	\$667	\$609	\$0	\$0	\$0	\$0	DH
456-109-013	DATA PROT SUITE ARCHIVE 1001TB+=CA	\$2,575	26%	\$1,906	\$592	\$541	\$0	\$0	\$0	\$0	DH
456-109-015	DATA PROT SUITE ARCHIVE 1-10TB=CA	\$6,050	26%	\$4,477	\$1,392	\$1,271	\$0	\$0	\$0	\$0	DH
456-109-385	DPS Ent Edition 151-250TB=CA	\$8,500	26%	\$6,290	\$1,955	\$1,785	\$1,530	\$0	\$0	\$0	DM
456-109-386	DPS Ent Edition 251-400TB=CA	\$7,900	26%	\$5,846	\$1,817	\$1,659	\$1,422	\$0	\$0	\$0	DM
456-109-387	DPS Ent Edition 401-600TB=CA	\$7,200	26%	\$5,328	\$1,656	\$1,512	\$1,296	\$0	\$0	\$0	DM
456-109-388	DPS Ent Edition 601-999TB=CA	\$6,400	26%	\$4,736	\$1,472	\$1,344	\$1,152	\$0	\$0	\$0	DM
456-109-389	DPS Ent Edition 1PB-1.999PB=CA	\$5,700	26%	\$4,218	\$1,311	\$1,197	\$1,026	\$0	\$0	\$0	DM
456-109-390	DPS Ent Edition 2PB-3.999PB=CA	\$5,000	26%	\$3,700	\$1,150	\$1,050	\$900	\$0	\$0	\$0	DM
456-109-391	DPS Ent Edition 4PB+=CA	\$3,500	26%	\$2,590	\$805	\$735	\$630	\$0	\$0	\$0	DM

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			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
456-109-392	DPS Ent Edition 1-10TB=CA	\$13,300	26%	\$9,842	\$3,059	\$2,793	\$2,394	\$0	\$0	\$0	DM
456-109-393	DPS Ent Edition 11-50TB=CA	\$11,200	26%	\$8,288	\$2,576	\$2,352	\$2,016	\$0	\$0	\$0	DM
456-109-394	DPS Ent Edition 51-150TB=CA	\$9,100	26%	\$6,734	\$2,093	\$1,911	\$1,638	\$0	\$0	\$0	DM
456-109-564	DPS Upg Ent Edition 1-10TB=CA	\$1,200	26%	\$888	\$276	\$252	\$216	\$0	\$0	\$0	DM
456-109-565	DPS Upg Ent Edition 11-50TB=CA	\$1,000	26%	\$740	\$230	\$210	\$180	\$0	\$0	\$0	DM
456-109-566	DPS Upg Ent Edition 51-150TB=CA	\$850	26%	\$629	\$196	\$179	\$153	\$0	\$0	\$0	DM
456-109-567	DPS Upg Ent Edition 151-250TB=CA	\$750	26%	\$555	\$173	\$158	\$135	\$0	\$0	\$0	DM
456-109-568	DPS Upg Ent Edition 251-400TB=CA	\$750	26%	\$555	\$173	\$158	\$135	\$0	\$0	\$0	DM
456-109-569	DPS Upg Ent Edition 401-600TB=CA	\$700	26%	\$518	\$161	\$147	\$126	\$0	\$0	\$0	DM
456-109-570	DPS Upg Ent Edition 601-999TB=CA	\$600	26%	\$444	\$138	\$126	\$108	\$0	\$0	\$0	DM
456-109-571	DPS Upg Ent Edition 1PB+=CA	\$550	26%	\$407	\$127	\$116	\$99	\$0	\$0	\$0	DM
456-110-070	AVAMAR E 1 TB BACKEND CAPACITY=CA	\$12,000	26%	\$8,880	\$2,760	\$2,520	\$0	\$0	\$0	\$0	DH
456-110-073	AVAMAR E 1TB DATA DOMAIN CAPACITY=CA	\$9,000	26%	\$6,660	\$2,070	\$1,890	\$0	\$0	\$0	\$0	DH
456-110-081	AVAMAR E S2400 1/2 CAPACITY=IA	\$24,000	15%	\$20,400	\$5,520	\$5,040	\$0	\$0	\$0	\$0	DE
456-110-151	DD Boost for Ent Apps 1-10TB=CA	\$4,840	26%	\$3,582	\$1,113	\$1,016	\$871	\$0	\$0	\$0	DM
456-110-152	DD Boost for Ent Apps 11-50TB=CA	\$4,070	26%	\$3,012	\$936	\$855	\$733	\$0	\$0	\$0	DM
456-110-153	DD Boost for Ent Apps 51-150TB=CA	\$3,291	26%	\$2,435	\$757	\$691	\$592	\$0	\$0	\$0	DM
456-110-154	DD Boost for Ent Apps 151-250TB=CA	\$3,098	26%	\$2,293	\$713	\$651	\$558	\$0	\$0	\$0	DM
456-110-155	DD Boost for Ent Apps 251-400TB=CA	\$2,856	26%	\$2,113	\$657	\$600	\$514	\$0	\$0	\$0	DM
456-110-156	DD Boost for Ent Apps 401-600TB=CA	\$2,614	26%	\$1,934	\$601	\$549	\$471	\$0	\$0	\$0	DM
456-110-157	DD Boost for Ent Apps 601-1000TB=CA	\$2,323	26%	\$1,719	\$534	\$488	\$418	\$0	\$0	\$0	DM
456-110-158	DD Boost for Ent Apps 1001TB+=CA	\$2,081	26%	\$1,540	\$479	\$437	\$375	\$0	\$0	\$0	DM
456-110-330	DDBEA 1-10TB only w/ DD in same cart=CA	\$3,872	26%	\$2,865	\$891	\$813	\$697	\$0	\$0	\$0	DM
456-110-339	DPSAPPS 0-10TB=CC	\$4,840	26%	\$3,582	\$1,113	\$1,016	\$871	\$0	\$0	\$0	DM
456-110-340	DPSAPPS 11-50TB=CC	\$4,070	26%	\$3,012	\$936	\$855	\$733	\$0	\$0	\$0	DM
456-110-341	DPSAPPS 51-150TB=CC	\$3,291	26%	\$2,435	\$757	\$691	\$592	\$0	\$0	\$0	DM
456-110-342	DPSAPPS 151-250TB=CC	\$3,098	26%	\$2,293	\$713	\$651	\$558	\$0	\$0	\$0	DM
456-110-343	DPSAPPS 251-400TB=CC	\$2,856	26%	\$2,113	\$657	\$600	\$514	\$0	\$0	\$0	DM
456-110-344	DPSAPPS 401-600TB=CC	\$2,614	26%	\$1,934	\$601	\$549	\$471	\$0	\$0	\$0	DM
456-110-345	DPSAPPS 601-1000TB=CC	\$2,323	26%	\$1,719	\$534	\$488	\$418	\$0	\$0	\$0	DM
456-110-346	DPSAPPS 1001+TB=CC	\$2,081	26%	\$1,540	\$479	\$437	\$375	\$0	\$0	\$0	DM
456-110-493	AVAMAR F 1 TB BACKEND CAPACITY=CA	\$12,000	26%	\$8,880	\$2,760	\$2,520	\$0	\$0	\$0	\$0	DH
456-110-496	AVAMAR F 1TB DATA DOMAIN CAPACITY=CA	\$9,000	26%	\$6,660	\$2,070	\$1,890	\$0	\$0	\$0	\$0	DH
456-110-504	AVAMAR F S2400 1/2 CAPACITY=IA	\$24,000	15%	\$20,400	\$5,520	\$5,040	\$0	\$0	\$0	\$0	DE
456-110-832	DPS for VMWare Sockets=IA	\$2,100	26%	\$1,554	\$483	\$441	\$378	\$0	\$0	\$0	DM
456-111-143	EMC GLR for MS Apps Enabler=CA	\$445	26%	\$329	\$102	\$93	\$0	\$0	\$0	\$0	DH
456-111-304	DPS Ent Edition 3PB-3.999PB=CA	\$4,200	26%	\$3,108	\$966	\$882	\$756	\$0	\$0	\$0	DM
456-111-350	DPS APPS to Ent Edition UPG 1-10TB=CA	\$8,460	26%	\$6,260	\$1,946	\$1,777	\$1,523	\$0	\$0	\$0	DM
456-111-351	DPS APPS to Ent Edition UPG 11-50TB=CA	\$7,130	26%	\$5,276	\$1,640	\$1,497	\$1,283	\$0	\$0	\$0	DM
456-111-352	DPS APPS to Ent Edition UPG 51-150TB=CA	\$5,809	26%	\$4,299	\$1,336	\$1,220	\$1,046	\$0	\$0	\$0	DM
456-111-353	DPS APPS to Ent Edition UPG 151-250TB=CA	\$5,402	26%	\$3,997	\$1,242	\$1,134	\$972	\$0	\$0	\$0	DM
456-111-354	DPS APPS to Ent Edition UPG 251-400TB=CA	\$5,044	26%	\$3,733	\$1,160	\$1,059	\$908	\$0	\$0	\$0	DM
456-111-355	DPS APPS to Ent Edition UPG 401-600TB=CA	\$4,586	26%	\$3,394	\$1,055	\$963	\$825	\$0	\$0	\$0	DM
456-111-356	DPS APPS to Ent Edition UPG 601-999TB=CA	\$4,077	26%	\$3,017	\$938	\$856	\$734	\$0	\$0	\$0	DM
456-111-357	DPS APPS to Ent Edition UPG 1PB+=CA	\$3,619	26%	\$2,678	\$832	\$760	\$651	\$0	\$0	\$0	DM
456-112-124	AVAMAR G 1 TB BACKEND CAPACITY=CA	\$12,000	26%	\$8,880	\$2,760	\$2,520	\$0	\$0	\$0	\$0	DH
456-112-126	AVAMAR G 1TB DATA DOMAIN CAPACITY=CA	\$9,000	26%	\$6,660	\$2,070	\$1,890	\$0	\$0	\$0	\$0	DH
456-112-184	AVAMAR G S2400 1/2 Capacity=IA	\$24,000	15%	\$20,400	\$5,520	\$5,040	\$0	\$0	\$0	\$0	DE
456-112-186	DPS for APPS 0-10TB=CC	\$4,840	26%	\$3,582	\$1,113	\$1,016	\$871	\$0	\$0	\$0	DM
456-112-187	DPS for APPS 11-50TB=CC	\$4,070	26%	\$3,012	\$936	\$855	\$733	\$0	\$0	\$0	DM
456-112-188	DPS for APPS 51-150TB=CC	\$3,291	26%	\$2,435	\$757	\$691	\$592	\$0	\$0	\$0	DM
456-112-189	DPS for APPS 151-250TB=CC	\$3,098	26%	\$2,293	\$713	\$651	\$558	\$0	\$0	\$0	DM
456-112-190	DPS for APPS 251-400TB=CC	\$2,856	26%	\$2,113	\$657	\$600	\$514	\$0	\$0	\$0	DM
456-112-191	DPS for APPS 401-600TB=CC	\$2,614	26%	\$1,934	\$601	\$549	\$471	\$0	\$0	\$0	DM
456-112-192	DPS for APPS 601-1000TB=CC	\$2,323	26%	\$1,719	\$534	\$488	\$418	\$0	\$0	\$0	DM
456-112-193	DPS for APPS 1001+TB=CC	\$2,081	26%	\$1,540	\$479	\$437	\$375	\$0	\$0	\$0	DM
456-112-493	AVE G VDP Promotion=CA	\$1	26%	\$1	\$0	\$3,535	\$0	\$0	\$0	\$0	DH
456-112-494	DPS4VM VDP Promotion=IA	\$2,100	26%	\$1,554	\$483	\$441	\$378	\$0	\$0	\$0	DM
PS-BAS-AVE	IMPLEMENTATION FOR AVE BASIC	\$5,510	10%	\$4,959	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AVEA	MPLEMENTATION FOR AVE ADD-ON	\$2,530	10%	\$2,277	\$0	\$0	\$0	\$0	\$0	\$0	F1

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
PS-BAS-AVSN	AVAMAR BASIC QUICKSTART	\$15,860	10%	\$14,274	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DXW	EMC IMPLEMENTATION FOR DISKXTENDER FOR W	\$10,990	10%	\$9,891	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-NW	EMC NETWORKER BASIC QUICKSTART	\$9,800	10%	\$8,820	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AVNDMP	AVAMAR BASIC NDMP QUICKSTART	\$3,740	10%	\$3,366	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-IDMFA	Dell EMC Data Migration File Add-on	\$4,770	10%	\$4,293	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-IDMFB	Dell EMC Data Migration File Base	\$7,050	10%	\$6,345	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-IDMFE	Dell EMC Data Migration File, Event	\$3,940	10%	\$3,546	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMXORSB	VMAX Data Migration with OR Base	\$14,130	10%	\$12,717	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-2HAIE	VMAX Implementation for 2 Host	\$2,980	10%	\$2,682	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-3PRACK	VMAX 10K Re-Rack Installation	\$4,620	10%	\$4,158	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-4HAIE	VMAX Implementation for 4 Host	\$6,270	10%	\$5,643	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-4HSME	SME CLARiiON SAN 4HOST QS	\$7,630	10%	\$6,867	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AD10N	Installation of upto 10 Isilon nodes	\$2,880	10%	\$2,592	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AD1N	INSTALLATION OF 1 ISILON NODE	\$430	10%	\$387	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ADBKLG	ADD BLOCK HOST LARGE	\$5,350	10%	\$4,815	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ADBKREP	Block Replication Deployment VNXe32000	\$2,000	10%	\$1,800	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ADBKSM	ADD BLOCK HOST SMALL	\$3,020	10%	\$2,718	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ADCEE	UNIFIED QS: EVENT ENABLER MODULE	\$2,850	10%	\$2,565	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ADDAE	RACK & STACK OF UPTO 2 DAE	\$370	10%	\$333	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ADENT	CIFS/NFS/ISCSI IMPLEMENT - 12 FS	\$2,900	10%	\$2,610	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ADFSLG	ADD FILESYSTEM LARGE	\$3,780	10%	\$3,402	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ADFSSM	ADD FILESYSTEM SMALL	\$2,250	10%	\$2,025	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ADINIQ	CONFIGURE INSIGHTIQ	\$1,290	10%	\$1,161	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ADMN	DATA STORE MULTI-NODE BASE IMP	\$8,920	10%	\$8,028	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ADMNA	DATA STORE MULTI-NODE ADD-ON IMP	\$4,740	10%	\$4,266	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ADMONR	MONITORING AND REPORTING IMPLEMENT	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ADMVVW	MIRRORVIEW QUICKSTART MODULE	\$4,050	10%	\$3,645	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ADREP	UNIFIED QS: REPLICATOR MODULE	\$6,180	10%	\$5,562	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ADSELG	ADD OF 25 SHARE/EXPORTS	\$1,290	10%	\$1,161	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ADSMK	Configure upto 10 SmartLock Folders	\$1,290	10%	\$1,161	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ADSN	DATA STORE SINGLE-NODE BASE IMP	\$5,990	10%	\$5,391	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ADSNNA	DATA STORE SINGLE-NODE ADD-ON IMP	\$3,500	10%	\$3,150	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ADSNAP	UNIFIED QS: SNAPSURE MODULE	\$2,360	10%	\$2,124	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ADSPOL	CONFIGURE UPTO 5 SMARTPOOLS	\$1,050	10%	\$945	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ADSPV	SNAPVIEW QUICKSTART MODULE	\$2,240	10%	\$2,016	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ADSQLG	ADD OF 25 SMARTQUOTAS	\$1,290	10%	\$1,161	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ADSSLG	ADD OF 25 SNAPSHOTIQ	\$1,290	10%	\$1,161	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ADSYIQ	Configure upto 5 SyncIQ Policies	\$1,570	10%	\$1,413	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ANCEEG	VMAX File Event Enabler	\$2,850	10%	\$2,565	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ANFSLG	VMAX File Add up to 25 CIFS/NFS FS	\$4,020	10%	\$3,618	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ANFSSM	VMAX File Add up to 5 CIFS/NFS FS	\$2,740	10%	\$2,466	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ANREP	VMAX File Replicator PS	\$6,180	10%	\$5,562	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-APIMOZ	MOZY API WORKSHOP	\$2,900	10%	\$2,610	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-APPOLRP	DESIGN & IMPLMT ORCLE LOCAL REP APPSYNC	\$4,300	10%	\$3,870	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AT240A	2 NODE ATMOS INSTALLATION 120/240	\$730	10%	\$657	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AT240B	EMC Site Deployment for Atmos: Base	\$4,910	10%	\$4,419	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AT360A	2 NODE ATMOS INSTALLATION 360/480	\$1,930	10%	\$1,737	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AT360B	INSTALLATION FOR ATMOS 360: BASE	\$13,010	10%	\$11,709	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ATDE	EMC DATA ERASURE FOR ATMOS	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ATMIG	Atmos Migration Design & Implementation	\$9,080	10%	\$8,172	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ATMIGA	Atmos Migration Add-On	\$2,170	10%	\$1,953	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ATPLM	Atmos Policy Migration	\$7,190	10%	\$6,471	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ATSD	Atmos Solution Design	\$5,340	10%	\$4,806	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ATSR	Atmos Solutions Review	\$6,190	10%	\$5,571	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AVADPK	AV Mod for App DB Suite Client 10PK	\$10,970	10%	\$9,873	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AVBSNR	Avamar BE Single Node Remote Imp	\$3,220	10%	\$2,898	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AVDD	AVAMAR IMPLEMENTATION FOR DD BOOST	\$9,880	10%	\$8,892	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AVDE	EMC DATA ERASURE FOR AVAMAR	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AVDSMI	AVAMAR DS INSTALL FOR MULTI NODE	\$2,890	10%	\$2,601	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AVDSNI	AVAMAR DS INSTALL FOR SINGLE NODE	\$1,300	10%	\$1,170	\$0	\$0	\$0	\$0	\$0	\$0	F1

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
PS-BAS-AVEIA	Implementation Assistance for AVE	\$4,310	10%	\$3,879	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AVHC	HEALTH CHECK FOR AVAMAR QS	\$11,370	10%	\$10,233	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AVHCS	EMC HEALTH CHECK FOR AVAMAR SUBS	\$28,425	10%	\$25,583	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AVMIGM	EMC MIGRATION FOR MULTI AVAMAR QS	\$8,360	10%	\$7,524	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AVMIGS	EMC MIGRATION FOR SINGLE AVAMAR QS	\$4,740	10%	\$4,266	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AVMSPK	AV Mod for MS App Suite Client 10PK	\$11,250	10%	\$10,125	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AVVADP	AV VADP Integration QS	\$9,640	10%	\$8,676	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AVVBLK	Avamar Integration with Vsphere	\$10,810	10%	\$9,729	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AVVDPM	Avamar Migration for VMware VDP	\$12,450	10%	\$11,205	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AVVMPK	AV VMware Proxy Server 5Pk Add-on Q	\$4,980	10%	\$4,482	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AVXIMP	AVAMAR NODE REBALANCE QUICKSTART	\$4,420	10%	\$3,978	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AVXINS	AVAMAR EXP NODE INSTALL QUICKSTART	\$720	10%	\$648	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AVXR	IMP FOR AVAMAR EXT RETENTION	\$11,130	10%	\$10,017	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-AVXRI	INSTALL FOR AVAMAR EXT RETENTION	\$1,590	10%	\$1,431	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-BATCHSOL	ECD CONS SOL BatchPrint	\$50,000	10%	\$45,000	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-BATCHSUP	ECD CONS SOLSUP BatchPrint	\$11,500	10%	\$10,350	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-BDVW	Big Data Vision Workshop	\$87,010	10%	\$78,309	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-BDVWL1	L1 Big data vision service	\$87,010	10%	\$78,309	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-BSOPT	EMC SAN Optimization for Connectrix B-Se	\$22,580	10%	\$20,322	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-BSOPTC	SAN Opt for B-Series Ctx Mgr Add-On	\$3,860	10%	\$3,474	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-BSOPTD	SAN Opt for B-Series Director Add-On	\$890	10%	\$801	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-BSOPTP	SAN Optimization for B-Series Policy Add	\$890	10%	\$801	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CADSOL	ECD CONS SOL CADRender	\$25,000	10%	\$22,500	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CADSUP	ECD CONS SOLSUP CADRender	\$5,750	10%	\$5,175	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CAP-DO	CAPTIVA DIGITAL OFFICE	\$21,700	10%	\$19,530	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CBSOL1	ECD CONS SOL ContentBridge 1 Instance	\$40,000	10%	\$36,000	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CBSOL2	ECD CONS SOL ContentBridge 2 Instances	\$60,000	10%	\$54,000	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CBSOL3	ECD CONS SOL ContentBridge 3 Instances	\$75,000	10%	\$67,500	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CBSOL4	ECD CONS SOL ContentBridge 4 Instances	\$90,000	10%	\$81,000	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CBSOL5	ECD CONS SOL ContentBridge Add On>4	\$10,000	10%	\$9,000	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CBSUP1	ECD CONS SOLSUP ContentBridge 1 Instance	\$9,200	10%	\$8,280	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CBSUP2	ECD CONS SOLSUP ContentBridge 2Instances	\$13,800	10%	\$12,420	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CBSUP3	ECD CONS SOLSUP ContentBridge 3Instances	\$17,250	10%	\$15,525	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CBSUP4	ECD CONS SOLSUP ContentBridge 4Instances	\$20,700	10%	\$18,630	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CBSUP5	ECD CONS SOLSUP ContentBridge Add On>4	\$2,300	10%	\$2,070	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CENDEL	CENTERA PARTIAL FILE DELETION	\$6,470	10%	\$5,823	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CENI	Installation for Centera Base	\$3,020	10%	\$2,718	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CENNDE	Data Erasure for Centera Nodes	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CENXI	Installation for Centera Expansion	\$1,450	10%	\$1,305	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CICM	CENTERA INTRA-CLUSTER MIGRATION	\$5,730	10%	\$5,157	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CICMR	Centera Reconciliation: Add-on	\$3,940	10%	\$3,546	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CIS	IMPL FOR CENTERA	\$10,500	10%	\$9,450	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CNSTGL	Guru Live for Constellation Impl	\$1,520	10%	\$1,368	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CNSTIMP	Constellation Implementation	\$3,890	10%	\$3,501	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CONSBBAWS	Blueprint Backup Architecture Intro Adv	\$81,720	10%	\$73,548	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CSEASD	ASD CSE - block of time	\$1,020	10%	\$918	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CSEDSDD	DSSD CSE - 4 HR BLOCK	\$1,530	10%	\$1,377	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CSEESD	ESD CSE - block of time	\$1,020	10%	\$918	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CSEFL	ETPD CSE - 4 HR BLOCK	\$1,020	10%	\$918	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CSEUSD	USD CSE - block of time	\$1,020	10%	\$918	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CUA	IMPL FOR CUA SINGLE OR EA PAIR	\$5,900	10%	\$5,310	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-CXDE	DATA ERASURE FOR CLARIION	\$4,900	10%	\$4,410	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DATALD	ANALYTICS DATA LOADING MAX 3 TB	\$48,240	10%	\$43,416	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DBPT	DB PERFORMANCE TIERING SERVICE	\$26,780	10%	\$24,102	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DCAIRA	DCA Adder Rack for New or Upgrade	\$5,910	10%	\$5,319	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DCTMRPT1	ECD CONS SOL Dctm Rpts 50 users	\$105	10%	\$95	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DCTMRPT2	ECD CONS SOL Dctm Rpts Server	\$70	10%	\$63	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DCTMRPT3	ECD CONS SOL Dctm Rpts 251-500 users	\$62	10%	\$56	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DCTMRPT4	ECD CONS SOL Dctm Rpts 501-1250 users	\$53	10%	\$48	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DCTMRPT5	ECD CONS SOL Dctm Rpts 1251+ users	\$40	10%	\$36	\$0	\$0	\$0	\$0	\$0	\$0	F1

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
PS-BAS-DCTMSUP1	ECD CONS SOLSUP Dctm Rpts 50 users	\$24	10%	\$22	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DCTMSUP2	ECD CONS SOLSUP Dctm Rpts Server	\$16	10%	\$14	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DCTMSUP3	ECD CONS SOLSUP Dctm Rpts 251-500 users	\$14	10%	\$13	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DCTMSUP4	ECD CONS SOLSUP Dctm Rpts 501-1250 users	\$12	10%	\$11	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DCTMSUP5	ECD CONS SOLSUP Dctm Rpts 1251+ users	\$9	10%	\$8	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DD00	IMPL FOR DD 0 SHELF QS	\$2,500	10%	\$2,250	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDBDBA	Impl DDBoost DB Appl	\$3,820	10%	\$3,438	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDBMSA	Impl DDBoost MS Appl	\$3,060	10%	\$2,754	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDBT	IMPL DD BOOST NBU ADD-ON QS	\$7,710	10%	\$6,939	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDCC	DD CONFIG AND CODE UPGRADE	\$1,450	10%	\$1,305	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDCU	DD SYSTEM CONTROLLER UPGRADE	\$2,500	10%	\$2,250	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDDE	EMC DATA ERASURE FOR DATA DOMAIN	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDDSA	Install Add-on for Data Domain DS Shelf	\$880	10%	\$792	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDDSX	Install for Data Domain DS Expansion	\$2,480	10%	\$2,232	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDDX	DiskXtender to DD Migration QS	\$16,300	10%	\$14,670	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDER	DD Extend Retention Conversion QS	\$9,560	10%	\$8,604	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDESA	Install Add-on for Data Domain ES Shelf	\$440	10%	\$396	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDESX	Install New DD ES Shelf	\$2,050	10%	\$1,845	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDGP	GP DCA Integration with DD	\$4,390	10%	\$3,951	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDHA	IMPLE DD WITH HA CONFIGURATION	\$5,620	10%	\$5,058	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDHC	HealthCheck for DD QS	\$10,120	10%	\$9,108	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDHCS	HealthCheck for DD Subscription	\$33,440	10%	\$30,096	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDIB	Impl Data Domain (Base)	\$9,470	10%	\$8,523	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDIBMI	IMPL DD BOOST WITH IBM ISERIES QS	\$2,170	10%	\$1,953	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDMC	DD Mgmt Center Configuration QS	\$4,620	10%	\$4,158	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDPH	IMPL PRERACKED CONTROLLER & SHELVES	\$6,250	10%	\$5,625	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDRMAN	Int Enablement Wkshp for DD & RMAN	\$12,370	10%	\$11,133	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDSM	DD SHELF MIGRATION	\$4,340	10%	\$3,906	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDSMT	DD Secure Multi-Tenancy Design QS	\$3,940	10%	\$3,546	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDSR	DD STAGING AND RELOCATION QS	\$10,650	10%	\$9,585	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDVE	DD VE CONFIGURATION	\$2,390	10%	\$2,151	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DDVTL	IMPLEMENTATION FOR DD VTL	\$2,000	10%	\$1,800	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DLM	IMPLEMENTATION FOR DLM SA BLOCK	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DLM00	IMPLE DD FOR DLM NO SHELF SYS QS	\$5,710	10%	\$5,139	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DLM06	IMPL DD FOR DLM 1 TO 6 SHELF SYS QS	\$9,480	10%	\$8,532	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DLM12	IMPL DD FOR DLM 6 TO 12 SHELF SYS Q	\$9,960	10%	\$8,964	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DLM24	IMPL DD FOR DLM 13TO24 SHELF SYS QS	\$11,410	10%	\$10,269	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DLMD	IMPL FOR DLM DESIGN QS	\$21,120	10%	\$19,008	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DLMHC	HealthCheck for Dlm QS	\$14,900	10%	\$13,410	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DLMR	IMPL DLM REPLICATION QS	\$16,630	10%	\$14,967	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DMBDA	Migration Architect Block Add	\$3,660	10%	\$3,294	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DMBDB	Migration Architect Block Base	\$10,120	10%	\$9,108	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DMBEE	Data Migration Block Event	\$11,490	10%	\$10,341	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DMEQS	Migration Impl Test	\$3,780	10%	\$3,402	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DMFDA	Migration Architect File Add	\$2,530	10%	\$2,277	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DMFDB	Data Migration Architect File Base	\$5,620	10%	\$5,058	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DMFEE	Migration File: Event	\$8,320	10%	\$7,488	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DPA	DPA BASIC QUICKSTART	\$6,270	10%	\$5,643	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DPACI	CUSTOMIZATION FOR DPA QS	\$8,150	10%	\$7,335	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DPADPS	DPA Implementation for DPS Base	\$4,580	10%	\$4,122	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DPADPSA	DPA Implementation for DPS Add-on	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DPAHCS	EMC HEALTH CHECK FOR DPA SUB	\$23,330	10%	\$20,997	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DPAR	IMPLEMENT FOR DPA REMOTE	\$1,490	10%	\$1,341	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DPAUM	DPA UPGRADE AND MIGRATION SERVICE	\$17,150	10%	\$15,435	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DPCISS	Impl Search for Isilon	\$3,080	10%	\$2,772	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DPECV	UNIFIED DPE CONVERSION	\$3,860	10%	\$3,474	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DPMBLK	DATABASE PM BLOCK 4 HOURS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DPRA	DPA REPLICATION ANALYSIS QUICKSTART	\$7,190	10%	\$6,471	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DPSCDM	Impl for Enterprise Copy Data Management	\$3,670	10%	\$3,303	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DPSI	Impl Data Protection Search	\$11,130	10%	\$10,017	\$0	\$0	\$0	\$0	\$0	\$0	F1

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
PS-BAS-DPSVMI	Impl for DPS for VM	\$26,580	10%	\$23,922	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DPSVMR	Impl for DPS for VM Replication Add-On	\$14,370	10%	\$12,933	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DSABL	DATABASE SA BLOCK 4 HOURS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DSDMA	EMC Implement for DSSD DM Add-On	\$5,480	10%	\$4,932	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DSDMB	EMC Implement for DSSD Data Migration	\$12,790	10%	\$11,511	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DSIMAE	IMPLEMENTATION FOR DSSD ADD-ON	\$2,670	10%	\$2,403	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DSIMBE	IMPLEMENTATION FOR DSSD BASE	\$9,200	10%	\$8,280	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DSINAE	INSTALLATION FOR DSSD ADD-ON	\$940	10%	\$846	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DSINBE	INSTALLATION FOR DSSD BASE	\$4,120	10%	\$3,708	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DSSDGPFS	EMC IMPLEMEN FOR GPFS ON DSSD STARTER	\$9,680	10%	\$8,712	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DSSDHDP	EMC IMPLEMENT FOR HADOOP ON DSSD STARTER	\$24,940	10%	\$22,446	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-DSSDORCL	EMC IMPLEMENT FOR ORCL ON DSSD STARTER	\$10,270	10%	\$9,243	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ECS4N	Implementation for ECS Node Expansion	\$8,140	10%	\$7,326	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ECSATEXP	Atmos to ECS Expansion	\$4,220	10%	\$3,798	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ECSCASEXP	ECS CAS Transformation	\$14,620	10%	\$13,158	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ECSGRA	ECS Installation in a Customer Rack	\$3,060	10%	\$2,754	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ECSGRA	ECS 60 Drive Expansion Add-on	\$2,160	10%	\$1,944	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ECSIMP	ECS Appliance Implementation	\$5,400	10%	\$4,860	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ECSINS	ECS Appliance Install	\$17,340	10%	\$15,606	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ECSMIG	EMC OBJECT MIGRATION DESING & IMPLEMENT	\$15,810	10%	\$14,229	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ECSMIGA	Object Migration Monitoring & Reporting	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ECSSD	ECS Appliance Architecture and Design	\$5,400	10%	\$4,860	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-EMASOL	ECD CONS SOL EMA	\$50,000	10%	\$45,000	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-EQS	Data Migration Impl Guidance	\$3,780	10%	\$3,402	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ESA	IMPLEMENT STORAGE ANALYTICS	\$2,030	10%	\$1,827	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-EX2S1	EMC EX TO SOURCEONE MIGRATION	\$42,010	10%	\$37,809	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-EX360	INSTALL FOR 360 RACK	\$5,020	10%	\$4,518	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-EXCOS	EXPAND ONE RACK TO FULL RACK	\$3,310	10%	\$2,979	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-EXIS2U	ISILON 2U NODE EXPANSION BASE	\$2,010	10%	\$1,809	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-EXIS4U	ISILON 4U NODE EXPANSION BASE	\$2,590	10%	\$2,331	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-FCIA	FC Infra Assessment	\$16,750	10%	\$15,075	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-FCREP	EVALUATE NETWORK FOR FC REPLICATION	\$10,690	10%	\$9,621	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-FMAQS	CTA QuickStart Implementation	\$8,560	10%	\$7,704	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-FMAVE	CTA-VE QuickStart Implementation	\$4,580	10%	\$4,122	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-GPDE	EMC DATA ERASURE FOR GREENPLUM	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-GPEX	GP DCA IN-RACK EXPANSION	\$7,310	10%	\$6,579	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-GPEXA	GP DCA IN-RACK EXPANSION ADD-ON	\$2,530	10%	\$2,277	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-GPIHC	GP INFRAS HEALTH CHECK	\$11,240	10%	\$10,116	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-GPMBLK	GREENPLUM PM BLOCK 4 HOURS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-GPUPG	Greenplum Database Upgrade Service	\$3,810	10%	\$3,429	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-GSABL	GREENPLUM SA BLOCK 4 HOURS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-HANA	2 hrs PM effort for SAP HANA oversight	\$570	10%	\$513	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-HCBET	HEALTH CHECK FOR BLOCK/U - EVENT	\$9,460	10%	\$8,514	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-HCBST	HEALTH CHECK FOR BLOCK - SUBS	\$23,650	10%	\$21,285	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-HCIACDU	EMC Install for VxRail Cache Drives	\$3,260	10%	\$2,934	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-HCIAIMP	Implementation for VxRail Cluster	\$7,720	10%	\$6,948	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-HCIAG2IMP	Implementation for VxRail G410X Cluster	\$7,720	10%	\$6,948	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-HCIAG2INS	Installation for VxRail G410X	\$810	10%	\$729	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-HCIAINS	Installation for VxRail Single Appliance	\$7,580	10%	\$6,822	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-HCIANINS	Installation for VxRail Node	\$520	10%	\$468	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-HCIASDU	EMC Install for VxRail Hardware Drives	\$2,970	10%	\$2,673	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-HCIASMIG	EMC Migration for VSPEX BLUE to VxRail	\$16,160	10%	\$14,544	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-HCIASNU	EMC Install for VxRail Hardware Node	\$4,200	10%	\$3,780	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-HCIASUPG	EMC Impl for VxRail Software 3.0 Upgrade	\$7,970	10%	\$7,173	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-HCUET	HEALTH CHECK FOR FILE - EVENT	\$10,890	10%	\$9,801	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-HCUST	HEALTH CHECK FOR FILE/U - SUBS	\$27,230	10%	\$24,507	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-HDIS	Implem for Hadoop on Isilon Starter Kit	\$11,610	10%	\$10,449	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-IAUX	Customer Implementation Assistance	\$1,450	10%	\$1,305	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-IAUXV	UnityVSA Implementation Assistance	\$1,450	10%	\$1,305	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ICDM	ICDM:AppSync Install+1 replica on 1 host	\$1,790	10%	\$1,611	\$0	\$0	\$0	\$0	\$0	\$0	F1

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
PS-BAS-IDEBLK	EMC IDE/4-HR BLOCK	\$1,020	10%	\$918	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-IDEBRS	IDE FOR BRS 4 HOUR BLOCK	\$1,020	10%	\$918	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-IDEISI	ISILON IDE BLOCK 4 HOURS	\$1,020	10%	\$918	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-IDMBA	Dell EMC Data Migration Block Add-on	\$2,080	10%	\$1,872	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-IDMBB	Dell EMC Data Migration Block Base	\$3,670	10%	\$3,303	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-IDMBE	Dell EMC Data Migration Block, Event	\$3,810	10%	\$3,429	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-IDSBLK	EMC IDS 4Hr Block	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-IDSDDD	DSSD IDS - 4 HR BLOCK	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-IDSFL	ETPD IDS - 4 HR BLOCK	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-IDSISI	ISILON IDS BLOCK 4 HOURS	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-IDSUSD	USD IDS - block of time	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-IMAPSY	EMC UNIFIED IMPLEMENT APPSYNC QS	\$7,950	10%	\$7,155	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-IMBS	ISILON BASE IMPLEMENTATION	\$6,310	10%	\$5,679	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-IMBSP	ISILON BASE PLUS IMPLEMENTATION	\$8,600	10%	\$7,740	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-IMFAST	DESIGN AND IMPLEMENT FAST VP/CACHE	\$7,870	10%	\$7,083	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-IMFILE	IMPLEMENT FILE VNX	\$5,350	10%	\$4,815	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-IMLEND	2 HOST OR 3 FILE IMPLEMENTATION	\$1,870	10%	\$1,683	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-IMPRM	ISILON PREMIUM IMPLEMENTATION	\$10,890	10%	\$9,801	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-INDIR	GENERIC DIRECTOR INSTALL	\$2,250	10%	\$2,025	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-INGW	SETUP CELERRA GATEWAY	\$7,810	10%	\$7,029	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-INIS2U	Isilon 2U Installation Base	\$3,290	10%	\$2,961	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-INIS4U	Isilon 4U Installation Base	\$3,870	10%	\$3,483	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-INSW	GENERIC SWITCH OR BLADE INSTAL	\$2,030	10%	\$1,827	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-INSWIP	Installation for IP Switch	\$2,030	10%	\$1,827	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-INTNBU	DD INTEGRATION WITH NBU	\$12,370	10%	\$11,133	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-INVNX	VNX INSTALLATION	\$2,160	10%	\$1,944	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-IOCARD2	IO Module Pair Install/Upgrade	\$1,300	10%	\$1,170	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-IPSANEXT	Implementation for FCIP SAN Extension	\$11,050	10%	\$9,945	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ISASD	ASD IMPLEMENTATION SPECIALIST- 4 HOURS	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ISBRS	BRS IS BLOCK	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ISDE	ERASURE SERVICE FOR ISILON	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ISESD	ESD IS - block of time	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ISIN2U	INSTALL FOR ISILON NODE 2U	\$800	10%	\$720	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ISMIA	ISILON MIGRATION SELECT TOOLS CUTOVERS	\$15,900	10%	\$14,310	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ISMIB	ISILON MIGRATION WITH SELECT TOOLS SETUP	\$22,970	10%	\$20,673	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ISNI4U	ISILON NODE INSTALL 4U	\$1,500	10%	\$1,350	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ISTECH	TECH REFRESH UPTO 10NODES DATA ONLY	\$7,960	10%	\$7,164	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ITCONADVWS	IT Continuity Introductory Advisory	\$81,840	10%	\$73,656	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-LAB100	DATA ANALYTICS LAB 100	\$43,000	10%	\$38,700	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-LABPMR	DATA ANALYTICS LAB PRIMER	\$38,000	10%	\$34,200	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-LTDAWKSHP	Legacy Tape Data Access Wkshp	\$5,910	10%	\$5,319	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-MDSOPT	SAN Optimization for Connectrix MDS	\$9,350	10%	\$8,415	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-MEMUP	UNIFIED MEMORY UPGRADE	\$3,570	10%	\$3,213	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-MIAISI	ISILON DATA MIGRATION ADDON	\$17,230	10%	\$15,507	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-MIBISI	ISILON DATA MIGRATION BASE	\$25,340	10%	\$22,806	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-MSAT240B	Atmos Single Rack Imp Managed Serv	\$12,834	10%	\$11,551	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-MZAD	Mozy Fed ID Service	\$7,310	10%	\$6,579	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-MZAS	Activation and Setup for Mozy	\$4,620	10%	\$4,158	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-MZBM	Mozy OEM Branding	\$10,400	10%	\$9,360	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-MZBST	Mozy Basic Setup and Test	\$1,010	10%	\$909	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-MZDH	Mozy Data Handling Service	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-MZIM1	EMC Mozy Administrator Training 4 Hour	\$2,250	10%	\$2,025	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-MZIM2	Mozy Administrator Training 8 HR	\$3,380	10%	\$3,042	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-MZIM3	Mozy L1 Support	\$4,100	10%	\$3,690	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-MZOT	Mozy Out-Tasking Service	\$43,280	10%	\$38,952	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-MZSOL	EMC Mozy Solutions Assurance	\$7,190	10%	\$6,471	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-MZWS	EMC Mozy OEM Partner Workshop	\$5,830	10%	\$5,247	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-NMDAMS	EMC IMP FOR NMDA FOR MYSQL	\$11,090	10%	\$9,981	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-NMEX	IMP NETWORKER MIRCOSOF MODULE EXCH	\$10,890	10%	\$9,801	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-NMMSQL	IMP NETWORKER MIRCOSOF MODULE SQL	\$8,080	10%	\$7,272	\$0	\$0	\$0	\$0	\$0	\$0	F1

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
PS-BAS-NS6	NS INTEGRATED IMP QSES	\$8,800	10%	\$7,920	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-NWGL	Remote Implementation Design & Guidance	\$3,640	10%	\$3,276	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-NWHC	HEALTH CHECK FOR NETWORKER QS	\$12,090	10%	\$10,881	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-NWHCS	EMC HEALTH CHECK FOR NETWORKER SUB	\$30,225	10%	\$27,203	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-NWIA	Onsite Implementation Design & Guidance	\$5,940	10%	\$5,346	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-NWIMG	Backup Migration Planning QS	\$24,170	10%	\$21,753	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-NWOSMIG	NW Server Cross Platform OS Migration	\$10,400	10%	\$9,360	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-NWMSMBR	Remote Implementation for SMB base svc	\$3,160	10%	\$2,844	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-NWMSBRADD	Remote implementation for SMB Add-on	\$1,770	10%	\$1,593	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-NWMSBRVBA	NW Remote Impl. for SMB, VBA add-on	\$1,770	10%	\$1,593	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-NWUPCLNT	NW Client Upgrade Add-On 10pk	\$3,880	10%	\$3,492	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-NWUPIMP	NW Upgrade Implementation Base Service	\$8,150	10%	\$7,335	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-NWUPNMDA	NW NMDA Upgrade Add-On	\$6,270	10%	\$5,643	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-NWUPNMM	NW NMM Upgrade Add-On	\$6,270	10%	\$5,643	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-NWUPP	NetWorker Upgrade Planning QS	\$11,530	10%	\$10,377	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-NWUPVBA	NW Upgrade Add-On for VBA only	\$4,510	10%	\$4,059	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-OPSC	OPENSACLE IMPLEMENTATION	\$5,510	10%	\$4,959	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ORASP	Oracle Migration Assessment Services	\$64,760	10%	\$58,284	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ORCLBR	Oracle RMAN Integration (10DB)	\$27,920	10%	\$25,128	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-ORLIC	Assessment for Oracle Licensing	\$18,750	10%	\$16,875	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-OSUPCE1U	Onsite Uplift for Local CSE 1 site visit	\$660	10%	\$594	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-OSUPIS1U	Onsite Uplift for Local IS 1 site visit	\$770	10%	\$693	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-OSUPPM1U	Onsite Uplift for Local PM 1 site visit	\$890	10%	\$801	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-OSUPSA1U	Onsite Uplift for Local SA 1 site visit	\$890	10%	\$801	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-OTSDP	OTS for Data Protection	\$97,500	10%	\$87,750	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-OTSSTORAGE	Level 1 bundled pricing for VNX Out-Task	\$97,500	10%	\$87,750	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-PEBASE	PS Project Engagement Base	\$2,830	10%	\$2,547	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-PMASD	ASD Project Manager - block of time	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-PMBLK	COMMERCIAL PMGMT 4HRS QS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-PMBRM	BRS PROJECT MGMT 4 HOURS QS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-PMDLM	PM BLOCK FOR DLM	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-PMDSDD	DSSD PM - 4 HR BLOCK	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-PMESD	ESD Project Manager - block of time	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-PMFL	ETPD PM - 4 HR BLOCK	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-PMISI	ISILON PM BLOCK 4 HOURS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-PMUSD	USD Project Manager - block of time	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-PP1	POWERPATH 1HOST QS	\$770	10%	\$693	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-PP4	POWERPATH 4HOST QS	\$2,490	10%	\$2,241	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-PPVE1	POWERPATH VE 1-HOST QUICKSTART	\$1,010	10%	\$909	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-PPVE4	POWERPATH VE 4-HOST QUICKSTART	\$2,740	10%	\$2,466	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-PROF	EMC AMERICAS ONLY APP PROFILING ADVISOR	\$100,000	10%	\$90,000	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-PSGSOL	ECD CONS SOL PSG Modules (Single PROD)	\$20,000	10%	\$18,000	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-PSGSOL2	ECD CONS SOL PSG Modules (Add on PROD)	\$5,000	10%	\$4,500	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-PSGSUP	ECD CONS SOLSUP PSG Modules	\$7,200	10%	\$6,480	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RCSEUSD	Remote CSE 4 hr Block	\$870	10%	\$783	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RCVRPT	RECOVERPOINT FIXED	\$18,720	10%	\$16,848	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RISUSD	Remote Implemt Specialist 4 hr Block	\$1,020	10%	\$918	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RPAD2CG	RECOVERPOINT 2 CG ADDER	\$490	10%	\$441	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RPAD2HOST	RECOVERPOINT 2 HOST ADDER	\$490	10%	\$441	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RPAD	Install 2 addl RPAs to existing cluster	\$2,900	10%	\$2,610	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RPHCE	Health Check for RecoverPoint	\$9,670	10%	\$8,703	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RPHCR	Remote RPA Health Check No Performance	\$3,780	10%	\$3,402	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RPMUSD	Remote Project Management 4 hr Block	\$1,180	10%	\$1,062	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RPSIO	RecoverPoint Implementation for ScaleIO	\$7,320	10%	\$6,588	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RPUNI	EMC RECOVERPOINT IMP FOR UNIFIED QS	\$5,950	10%	\$5,355	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RPVMAX	EMC RECOVERPOINT IMP FOR VMAX QS	\$10,930	10%	\$9,837	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RPVMGL	RP FOR VMS IMPLEMENTATION ASSISTANCE	\$1,450	10%	\$1,305	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RPVMMLR	Implement RPVM Local on 1 host as POC	\$2,840	10%	\$2,556	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RPVMRR	Implement RPVM Remote on 1 CG as POC	\$3,920	10%	\$3,528	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RPVMXE	EMC RECOVERPOINT IMP FOR VMAX 10K QS	\$6,730	10%	\$6,057	\$0	\$0	\$0	\$0	\$0	\$0	F1

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
PS-BAS-RSAUSD	Remote Solutions Architect 4 hr Block	\$1,180	10%	\$1,062	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RSBASE	EMC RaaS Subscription Base	\$53,930	10%	\$48,537	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RSH1A	EMC RaaS: 1 Host Adder	\$240	10%	\$216	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RSH5A	EMC RaaS: 5 Host Adder	\$1,200	10%	\$1,080	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RSIM	RAAS BASE IMPLEMENTATION	\$12,320	10%	\$11,088	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RSOB1A	EMC RaaS: 1 Object Adder	\$1,560	10%	\$1,404	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RSOB5A	EMC RaaS: 5 Object Adder	\$7,800	10%	\$7,020	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RSU1A	EMC RaaS: 1 User Adder	\$1,200	10%	\$1,080	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RSU5A	EMC RaaS: 5 User Adder	\$6,000	10%	\$5,400	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RSVXED	REMOTE DEPLOY SUPPORT FOR VNXE UNIFIED	\$1,250	10%	\$1,125	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-RUPSW	Remote Software Installation & Upgrades	\$870	10%	\$783	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-S1	EMC S1 EM IMPLEMENTATION: BASE T1	\$17,230	10%	\$15,507	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-S1A	EMC S1 EM IMPLEMENTATION: Add-on T1	\$2,820	10%	\$2,538	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-S1A2	EMC S1 EM IMPLEMENTATION: Add-on T2	\$5,630	10%	\$5,067	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-S1DM	EMC S1 DM IMPLEMENTATION: BASE T1	\$12,770	10%	\$11,493	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-S1DMA	EMC S1 DM IMPLEMENTATION: Add-on T1	\$2,530	10%	\$2,277	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-S1DMA2	EMC S1 DM IMPLEMENTATION: Add-on T2	\$2,530	10%	\$2,277	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-S1DMT2	EMC S1 DM IMPLEMENTATION: BASE T2	\$21,210	10%	\$19,089	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-S1DR	EMC S1 DR IMPLEMENTATION: BASE T1	\$16,750	10%	\$15,075	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-S1DRA	EMC S1 DR IMPLEMENTATION: Add-on T1	\$2,530	10%	\$2,277	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-S1DRA2	EMC S1 DR IMPLEMENTATION: Add-on T2	\$7,760	10%	\$6,984	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-S1DRT2	EMC S1 DR IMPLEMENTATION: BASE T2	\$25,100	10%	\$22,590	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-S1ES	Impl S1 Elastic Search	\$9,160	10%	\$8,244	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-S1FI10	IMPL S1 FOR FILE ARCHIVE, 10TB SYSTEM	\$16,270	10%	\$14,643	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-S1FI30	IMPL S1 FOR FILE ARCHIVE, 30TB SYSTEM	\$21,730	10%	\$19,557	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-S1FI50	IMPL S1 FOR FILE ARCHIVE, 50TB SYSTEM	\$30,800	10%	\$27,720	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-S1HC	SourceOne HealthCheck 5 Servers	\$14,300	10%	\$12,870	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-S1HCT2	SOURCEONE HEALTHCHECK, 10 SERVERS	\$27,590	10%	\$24,831	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-S1SH10	IMPL S1 FOR SHAREPOINT ARCHIVE, 10TB SYS	\$16,270	10%	\$14,643	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-S1SH30	IMPL S1 FOR SHAREPOINT ARCHIVE, 30TB SYS	\$21,730	10%	\$19,557	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-S1SH50	IMPL S1 FOR SHAREPOINT ARCHIVE, 50TB SYS	\$30,800	10%	\$27,720	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-S1SPVR	SOURCEONE SUPERVISOR DEPLOYMENT	\$12,770	10%	\$11,493	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-S1T2	EMC S1 EM IMPLEMENTATION: BASE T2	\$30,000	10%	\$27,000	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-S1UPGR	SOURCEONE UPGRADE 6.X TO 7.X	\$17,270	10%	\$15,543	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-S1UPT2	SOURCEONE EM 7.X UPGRADE TIER 2	\$29,040	10%	\$26,136	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SAASD	ASD Solutions Architect - block of time	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SABLK	COMMERCIAL SA 4HOURS QS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SABRS	BRS SOL ARCHITECT 4 HOURS QS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SADSSD	DSSD SA - 4 HR BLOCK	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SAESD	ESD Solutions Architect - block of time	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SAFLL	ETPD SA - 4 HR BLOCK	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SAISI	ISILON SA BLOCK 4 HOURS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SAPESI	Implementation for ESI with SAP-LVM	\$29,790	10%	\$26,811	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SAUSD	USD Solutions Architect - block of time	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SDSWKS	SOFTWARE DEFINED STORGE WORKSHOP	\$10,770	10%	\$9,693	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SIOADDES	Add Design for ScaleIO Node Install	\$2,050	10%	\$1,845	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SIOIMP	EMC Standard Implementation for ScaleIO	\$6,180	10%	\$5,562	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SIOINS	ScaleIO Node Install or Expand	\$5,850	10%	\$5,265	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SRMAIMP	Imp for ViPR SRM Oper Readiness Add-on	\$10,370	10%	\$9,333	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SRMCACB	VIPIR SRM CONFIG APP CHARGEBACK REPORTING	\$21,920	10%	\$19,728	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SRMCDCPC	VIPIR SRM CONFIG DATA PROT COMPLIANCE	\$24,170	10%	\$21,753	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SRMCPCER	VIPIR SRM CONFIG PERF TREND REPORTING	\$25,860	10%	\$23,274	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SRMCSCAC	VIPIR SRM CONFIG STORAGE CAPACITY TRENDS	\$21,920	10%	\$19,728	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SRMCSCGM	VIPIR SRM CONFIG STRG CFG MGT	\$24,170	10%	\$21,753	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SRMCCLLA	VIPIR SRM CONFIG SLA REPORTING	\$21,920	10%	\$19,728	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SRMEIMP	Expanded Implementation for ViPR SRM	\$85,050	10%	\$76,545	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SRMESI	EMC Storage M&R Implementation.	\$2,840	10%	\$2,556	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SRMESUP	EMC Storage M&R Upgrade	\$3,100	10%	\$2,790	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SRMEXP	SRM Expansion Service	\$13,280	10%	\$11,952	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SRMIIMP	Introductory Implementation for ViPR SRM	\$15,500	10%	\$13,950	\$0	\$0	\$0	\$0	\$0	\$0	F1

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
PS-BAS-SRMRD	EMC Assessment for ViPR SRM Reporting D	\$12,370	10%	\$11,133	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SRMSIMP	Standard Implementation for ViPR SRM	\$43,050	10%	\$38,745	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SRMSR	ViPR SRM Solution Review	\$15,840	10%	\$14,256	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SRMUPG	SINGLE DEPLOYMENT UPGRADE FOR ViPR SRM	\$21,050	10%	\$18,945	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SYMAAD	VMAX Additional Array Deployment	\$9,760	10%	\$8,784	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SYMAP	VMAX Array Deployment	\$21,770	10%	\$19,593	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SYMDE	DATA ERASURE FOR SYMM	\$6,500	10%	\$5,850	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SYMGW	VMAX NAS GW Installation	\$9,200	10%	\$8,280	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SYMHDP	VMAX Host Deployment	\$5,570	10%	\$5,013	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SYMMIE	VMAX Data Migration Event	\$12,970	10%	\$11,673	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-SYMNAS	VMAX File Implementation	\$8,600	10%	\$7,740	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-TAM10F	TAM RMT 10 HR 12 MO PIVOTAL	\$110,000	10%	\$99,000	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-TAM10H	TAM RMT 10 HR 6 MO PIVOTAL	\$55,000	10%	\$49,500	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UCBASE	PS Upgrade Coordination Base	\$600	10%	\$540	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UPBASE	REQD UNIFIED STOR UPGRADE BASE	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UPCONF	CONFIG UPDATE	\$2,740	10%	\$2,466	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UPCS	EMC UNIFIED CONTROL STATION UPGRADE	\$1,740	10%	\$1,566	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UPCT10	HW UPGRADES FOR UP TO 10 NODES	\$3,860	10%	\$3,474	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UPCT20	HW UPGRADES FOR UP TO 20 NODES	\$5,720	10%	\$5,148	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UPCT3	HW UPGRADES FOR UP TO 3 NODES	\$2,710	10%	\$2,439	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UPDAE	STANDARD DAE/DISK UPGRADE MODULE	\$360	10%	\$324	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UPDAEB	STANDARD DAE/DISK UPGRADE QUICKSTAR	\$1,870	10%	\$1,683	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UPDM	EMC UNIFIED DATA MOVER UPGRADE	\$2,310	10%	\$2,079	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UPGDIR	GENERIC DIRECTOR UPGRADE	\$16,070	10%	\$14,463	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UPGSW	GENERIC SWITCH OR BLADE UPGRADE	\$10,970	10%	\$9,873	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UPHW	Hardware Upgrades	\$1,090	10%	\$981	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UPISSW	REQD Isilon Software Expansion Base	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-USDMFA	EMC Select File Migration Add-on	\$1,470	10%	\$1,323	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-USDMFB	EMC Select File Migration Base	\$9,540	10%	\$8,586	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-USDMFE	EMC Select File Migration Event Add-on	\$3,490	10%	\$3,141	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UXADHLG	Add Host Large	\$2,160	10%	\$1,944	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UXADHSM	Add Host Small	\$1,355	10%	\$1,220	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UXADSELG	Add Share/Export Large	\$1,905	10%	\$1,715	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UXADSESM	Add Share/Export Small	\$1,355	10%	\$1,220	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UXHWIN	Hardware Installation	\$1,895	10%	\$1,706	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UXIMAV	CAVA Implementation	\$1,315	10%	\$1,184	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UXIMB	Base Implementation	\$2,500	10%	\$2,250	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UXIMBP	Base Plus Implementation	\$3,640	10%	\$3,276	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UXIMFAST	FAST Implementation	\$1,870	10%	\$1,683	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UXIMREP	Remote Replication Implementation	\$4,280	10%	\$3,852	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-UXIMSNAP	Snap Implementation	\$2,925	10%	\$2,633	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-V2B2UCV	VNX Block to Unified Upgrade	\$4,240	10%	\$3,816	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-V2DMCV	VNX Data Mover Conversion	\$940	10%	\$846	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-V2F2UCV	VNX File to Unified Upgrade	\$3,150	10%	\$2,835	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-V2FRAC	VMAX 250F Racking Essentials	\$3,110	10%	\$2,799	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-V2IMVDMMS	VDM MetroSync Implementation	\$6,670	10%	\$6,003	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-V2SPCV	VNX Storage Processor Conversion	\$3,460	10%	\$3,114	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VBVMAX	VBLOCK VMAX IMPLEMENTATION	\$89,236	10%	\$80,312	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VBVNX	VBLOCK VNX IMPLEMENTATION	\$81,890	10%	\$73,701	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VCAC	Infra Automation Service for EPC	\$44,270	10%	\$39,843	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VCEAVED	EMC Imp for VCE AVE and DD	\$7,520	10%	\$6,768	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VCENWDD	EMC Integration for VCE NW and DD	\$13,120	10%	\$11,808	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VCEPPVX	EMC Imp for VCE PP DD for 740/TE VMAX	\$15,050	10%	\$13,545	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VDMDR	Imp VDM DR Sync and AFM	\$4,060	10%	\$3,654	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VIHSPI	ViPR HDFS STARTER PACK IMPLEMENTATION	\$8,690	10%	\$7,821	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VIPRAFA	IMPLEMENTATION FOR ViPR-C WITH AFA BUNDL	\$15,160	10%	\$13,644	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VIPRIIMP	INTRODUCTORY STORAGE AUTOMATION FOR ViPR	\$18,550	10%	\$16,695	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VIPRIUIM	Transition vBlock customers UIM to ViPR	\$23,170	10%	\$20,853	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VIPROBJ	ViPR OBJECT IMPLEMENTATION SERVICE	\$8,480	10%	\$7,632	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VIPRSIMP	STANDARD STORAGE AUTOMATION FOR ViPR	\$34,130	10%	\$30,717	\$0	\$0	\$0	\$0	\$0	\$0	F1

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
PS-BAS-VIPRSUIM	TRANSITION VBLOCK CUSTOMERS UIM TO VIPR	\$32,970	10%	\$29,673	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VIPRSCO	VIPR V-Center Orchestrator	\$5,430	10%	\$4,887	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMAXSPUPG	EMC Service Processor Upgrade for VMAX	\$1,810	10%	\$1,629	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMN	VMAX Installation	\$4,440	10%	\$3,996	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMN3PR	VMAX Racking Essentials	\$2,900	10%	\$2,610	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMN3PRA	VMAX RACKING ESSENTIALS ADD-ON	\$1,740	10%	\$1,566	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMNA	VMAX Installation Add-On	\$580	10%	\$522	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMNAAD	VMAX Additional Array Deployment	\$7,030	10%	\$6,327	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMNADP	VMAX Array Deployment	\$12,650	10%	\$11,385	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMNDBWS	VMAX Database Analysis Workshop	\$3,940	10%	\$3,546	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMNFST	Impl for VMAX Storage Group Provisioning	\$8,430	10%	\$7,587	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMNFSTXEPR	Impl for VMAX3 FAST.X with Single SRP	\$7,030	10%	\$6,327	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMNFSTXUPM	Impl for VMAX upgrade with MSRPs Config	\$9,050	10%	\$8,145	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMNFSTXUPS	Impl for FAST.X Upg for Single SRP	\$9,050	10%	\$8,145	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMNIMFAR	Implementation for File Auto Recovery	\$5,220	10%	\$4,698	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMNMFFBAC	Impl for VMAX3 CKD and FBA Cap Reconfig	\$2,720	10%	\$2,448	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMNPWS	VMAX Workload Analysis Workshop	\$5,910	10%	\$5,319	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMNSLA	VMAX Service Level Add-On	\$1,540	10%	\$1,386	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMNSLB	VMAX Service Level Base	\$6,860	10%	\$6,174	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMNSRP	VMAX Storage Resource Pool Design / Impl	\$5,690	10%	\$5,121	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMNTMFA	Assessment for VMAX TimeFinder Scripts	\$5,910	10%	\$5,319	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMXESA	Implement Storage Analytics	\$2,070	10%	\$1,863	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMXFST	VMAX Implementation for FAST QS	\$10,280	10%	\$9,252	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMXHAN	SAP HANA Impl Planning for VMAX	\$2,810	10%	\$2,529	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMXHPAO	VMAX Host Port Optimization Add-On	\$4,220	10%	\$3,798	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMXHPOB	VMAX Host Port Optimization Base	\$15,180	10%	\$13,662	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMXNDMA	VMAX NDM with SRDF Event Add-On	\$1,270	10%	\$1,143	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMXNDMB	VMAX NDM with SRDF Base	\$2,740	10%	\$2,466	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMXORSA	VMAX Data Migration with OR Add-on	\$9,870	10%	\$8,883	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMXSRM	VMAX Design and Impl for VMware SRM	\$11,000	10%	\$9,900	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMXUPGD	VMAX Upgrade Design	\$3,380	10%	\$3,042	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VMXVI	EMC VI Enablement for VMAX	\$2,270	10%	\$2,043	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VNXDE	VNX DATA ERASURE	\$4,900	10%	\$4,410	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VNXHAN	Implementation for SAP Hana TDI for VNX	\$2,250	10%	\$2,025	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VPGHWA	VS2-to-VS6 Upgrade Additional Engine	\$2,800	10%	\$2,520	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VPGHWB	VS2-to-VS6 Local Upgrade 1st Engine	\$9,920	10%	\$8,928	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VPGHWM	VS2-to-VS6 Metro Upgrade 1st Engine	\$6,950	10%	\$6,255	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VSBINS	Installation for VSPEX BLUE Appliance	\$2,450	10%	\$2,205	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VSBINSA	Installation for VSPEX BLUE Add-on	\$970	10%	\$873	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VSPBD	VMAX CE Essentials Implementation	\$10,320	10%	\$9,288	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VSPID	VMAX CE Incremental Installation	\$3,660	10%	\$3,294	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VSPSLA	VMAX CE SERVICE LEVEL ADDER	\$2,910	10%	\$2,619	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VSPSLB	VMAX CE SERVICE LEVEL BASE	\$5,750	10%	\$5,175	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VSPSLU	VMAX CE Service Level Upgrade	\$3,660	10%	\$3,294	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VXE2HDA	VNXe Deployment Storage Adder	\$2,050	10%	\$1,845	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VXEED	VNXe1600 Deployment	\$5,350	10%	\$4,815	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VXEDMH	VNXe Host Based Data Migration	\$8,070	10%	\$7,263	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VXEDMHA	VNXe Host Based Data Migration Adder	\$3,340	10%	\$3,006	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VXEUD	VNXe3200 Deployment	\$6,350	10%	\$5,715	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VXEUPS	VNXe Storage Upgrade	\$3,660	10%	\$3,294	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VXRLDE	Data Erasure for VxRail	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-VXVDX	Implementation for Connectrix for VxRail	\$5,330	10%	\$4,797	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-W4NWSK	VIPR SRM Reporting Design	\$12,370	10%	\$11,133	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-XTAD1B	INSTALL 1 ADDL BRICK IN CUST CAB	\$370	10%	\$333	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-XTDE	XTREMIO UP TO 4 BRICK DATA ERASURE	\$4,900	10%	\$4,410	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-XTEPIC	Epic Solution for deployed XtremIO	\$15,740	10%	\$14,166	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-XTHBEX	10TB Starter Brk 5TB Expansion Disk Inst	\$1,580	10%	\$1,422	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-XTHC	Remote Delivered Health Check Event	\$1,890	10%	\$1,701	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-XTIMAR	REMOTE IMPL ADDITIONAL 5 HOSTS	\$1,190	10%	\$1,071	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-XTIMBR	REMOTE IMPL ARRAY WITH 5 HOSTS	\$2,800	10%	\$2,520	\$0	\$0	\$0	\$0	\$0	\$0	F1

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
PS-BAS-XTIMBS	IMPL ARRAY WITH 5 HOSTS	\$4,220	10%	\$3,798	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-XTIMPM	IMPL ADDITIONAL 5 HOSTS	\$1,730	10%	\$1,557	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-XTINBS	XtremIO Install Single Xbrick or EMC Cab	\$3,440	10%	\$3,096	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-XTINCA	XtremIO Install of Additional EMC Cabinet	\$2,250	10%	\$2,025	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-XTMIA	XTREMIO EVENT ADDER MIGR 5 HOSTS	\$11,930	10%	\$10,737	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-XTMIB	XTREMIO BASE MIGR 5 HOSTS 1 EVENT	\$20,200	10%	\$18,180	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-XTOLRP	XtremIO Snapshots for Oracle - 1 DB inst	\$13,770	10%	\$12,393	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-XTUPAB	Add'l Xbrick after 1st Xbrick Expansion	\$1,230	10%	\$1,107	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-XTUPSB	Cluster Expansion from 1 Xbrick only	\$7,170	10%	\$6,453	\$0	\$0	\$0	\$0	\$0	\$0	F1
PS-BAS-XTUPXB	Cluster Expansion from 2 or more Xbricks	\$6,370	10%	\$5,733	\$0	\$0	\$0	\$0	\$0	\$0	F1
458-001-366	RP VRTL APPLIANCE FOR UNITY 300/300F =IB	\$860	10%	\$774	\$155	\$138	\$0	\$0	\$0	\$0	UM-1
458-001-453	RP VRTL APPLIANCE FOR UNITY 400/400F =IB	\$8,570	10%	\$7,713	\$1,543	\$1,371	\$0	\$0	\$0	\$0	UM-1
458-001-454	RP VRTL APPLIANCE FOR UNITY 500/500F =IB	\$8,570	10%	\$7,713	\$1,543	\$1,371	\$0	\$0	\$0	\$0	UM-1
458-001-455	RP VRTL APPLIANCE FOR UNITY 600/600F =IB	\$8,570	10%	\$7,713	\$1,543	\$1,371	\$0	\$0	\$0	\$0	UM-1
456-107-800	RP/SE LOC UG TO RP/EX LOC - VNXX3200=IC	\$528	10%	\$475	\$95	\$84	\$74	\$0	\$0	\$0	UE
456-107-801	RP/SE REM UG TO RP/EX REM - VNXX3200=IC	\$1,320	10%	\$1,188	\$238	\$211	\$185	\$0	\$0	\$0	UE
ES4-10G-SFP	10GBE OPTICAL SFP	\$670	19%	\$543	\$74	\$60	\$0	\$0	\$0	\$0	V
ES4-15-T6	DAE 15 6TB SATA 7.2K HAPW MFG ECS G4	\$17,510	19%	\$14,183	\$1,926	\$1,576	\$0	\$0	\$0	\$0	V
ES4-15-T6-U	DAE 15 6TB SATA 7.2K HAPW CST ECS G4	\$17,510	19%	\$14,183	\$1,926	\$1,576	\$0	\$0	\$0	\$0	V
ES4-15-T6-X	DAE 15 6TB SATA 7.2K HAPW FLD ECS G4	\$17,510	19%	\$14,183	\$1,926	\$1,576	\$0	\$0	\$0	\$0	V
ES4-30-T1	DAE 30 1TBSATA 7.2K HAPW MFG QTY1 ECS G4	\$16,940	19%	\$13,721	\$1,863	\$1,525	\$0	\$0	\$0	\$0	V
ES4-30-T1-U	DAE 30 1TB U SATA 7.2K HAPW MFG ECS G4	\$20,320	19%	\$16,459	\$2,235	\$1,829	\$0	\$0	\$0	\$0	V
ES4-30-T1-X	DAE 30 1TB X SATA 7.2K HAPW MFG ECS G4	\$16,940	19%	\$13,721	\$1,863	\$1,525	\$0	\$0	\$0	\$0	V
ES4-30-T6	DAE 30 6TB SATA 7.2K HAPW MFG ECS G4	\$25,900	19%	\$20,979	\$2,849	\$2,331	\$0	\$0	\$0	\$0	V
ES4-30-T6-U	DAE 30 6TB SATA 7.2K HAPW CST ECS G4	\$25,900	19%	\$20,979	\$2,849	\$2,331	\$0	\$0	\$0	\$0	V
ES4-30-T6-X	DAE 30 6TB SATA 7.2K HAPW FLD ECS G4	\$25,900	19%	\$20,979	\$2,849	\$2,331	\$0	\$0	\$0	\$0	V
ES4-45-T6	DAE 45 6TB SATA 7.2K HAPW MFG ECS G4	\$34,350	19%	\$27,824	\$3,779	\$3,092	\$0	\$0	\$0	\$0	V
ES4-45-T6-U	DAE 45 6TB SATA 7.2K HAPW CST ECS G4	\$34,350	19%	\$27,824	\$3,779	\$3,092	\$0	\$0	\$0	\$0	V
ES4-45-T6-X	DAE 45 6TB SATA 7.2K HAPW FLD ECS G4	\$34,350	19%	\$27,824	\$3,779	\$3,092	\$0	\$0	\$0	\$0	V
ES4-60-T6	DAE 60 6TB SATA 7.2K HAPW MFG ECS G4	\$42,980	19%	\$34,814	\$4,728	\$3,868	\$0	\$0	\$0	\$0	V
ES4-60-T6T	DRIVES 60 6TB SATA 7.2K MFG ECS G4 TAA	\$44,730	19%	\$36,231	\$4,920	\$4,026	\$0	\$0	\$0	\$0	V
ES4-60-T6-U	DAE 60 6TB SATA 7.2K HAPW CST ECS G4	\$42,980	19%	\$34,814	\$4,728	\$3,868	\$0	\$0	\$0	\$0	V
ES4-60-T6-X	DAE 60 6TB SATA 7.2K HAPW FLD ECS G4	\$42,980	19%	\$34,814	\$4,728	\$3,868	\$0	\$0	\$0	\$0	V
ES4-CR-SVR-BK-B4X	SVR 2U CHS CR BL 10GBE HAPW FLD ECS G4	\$109,880	19%	\$89,003	\$12,087	\$9,889	\$0	\$0	\$0	\$0	V
ES4-DC1-SW10GB	SWCH DC 10GBE 52P HAPW MFG QTY1 ECS G4	\$22,890	19%	\$18,541	\$2,518	\$2,060	\$0	\$0	\$0	\$0	V
ES4-DC1-SW10GB-X	SWCH DC 10GBE 52P HAPW FLD QTY1 ECS G4	\$27,470	19%	\$22,251	\$3,022	\$2,472	\$0	\$0	\$0	\$0	V
ES4-DC-SWGB	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G4	\$12,370	19%	\$10,020	\$1,361	\$1,113	\$0	\$0	\$0	\$0	V
ES4-DC-SWGB-X	SWCH DC 1GBE 48P HAPW FLD QTY1 ECS G4	\$14,840	19%	\$12,020	\$1,632	\$1,336	\$0	\$0	\$0	\$0	V
ES4-RACK	RACK 40UD 4DROP HAPW MFG QTY1 ECS G4	\$9,980	19%	\$8,084	\$1,098	\$898	\$0	\$0	\$0	\$0	V
ES4-RACK-P3D	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G4	\$9,980	19%	\$8,084	\$1,098	\$898	\$0	\$0	\$0	\$0	V
ES4-RACK-P3W	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G4	\$9,980	19%	\$8,084	\$1,098	\$898	\$0	\$0	\$0	\$0	V
ES4-SR-SVR-BK-B4	SVR 2U CHS SR 4BL 10GBE HAPW MFG ECS G4	\$109,880	19%	\$89,003	\$12,087	\$9,889	\$0	\$0	\$0	\$0	V
ES4-SR-SVR-BK-B4X	SVR 2U CHS SR 4BL 10GBE HAPW FLD ECS G4	\$109,880	19%	\$89,003	\$12,087	\$9,889	\$0	\$0	\$0	\$0	V
ES4-SW10GB	SWCH 10GBE 24P HAPW MFG QTY1 ECS G4	\$18,400	19%	\$14,904	\$2,024	\$1,656	\$0	\$0	\$0	\$0	V
ES4-SW10G-X	SWCH 10GBE 24P HAPW FLD QTY1 ECS G4	\$18,400	19%	\$14,904	\$2,024	\$1,656	\$0	\$0	\$0	\$0	V
ES4-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G4	\$11,510	19%	\$9,323	\$1,266	\$1,036	\$0	\$0	\$0	\$0	V
ES4-SWGB-X	SWCH 1GBE 48P HAPW FLD QTY1 ECS G4	\$11,500	19%	\$9,315	\$1,265	\$1,035	\$0	\$0	\$0	\$0	V
ES4-V1-DC1-SW10GB	SWCH DC 10GBE 64P HAPW MFG QTY1 ECS G4	\$22,890	19%	\$18,541	\$2,518	\$2,060	\$0	\$0	\$0	\$0	V
ES4-V1-DC1-SW10GBX	SWCH DC 10GBE 64P HAPW CUS QTY1 ECS G4	\$27,470	19%	\$22,251	\$3,022	\$2,472	\$0	\$0	\$0	\$0	V
ES4-V1-DC-SWGB-X	SWCH DC 1GBE 48P HAPW CUS QTY1 ECS G4	\$14,840	19%	\$12,020	\$1,632	\$1,336	\$0	\$0	\$0	\$0	V
ES4-V1-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G4	\$11,510	19%	\$9,323	\$1,266	\$1,036	\$0	\$0	\$0	\$0	V
ES4-V1-SWGB-X	SWCH 1GBE 48P HAPW CUS QTY1 ECS G4	\$11,500	19%	\$9,315	\$1,265	\$1,035	\$0	\$0	\$0	\$0	V
ESS-10G-SFP	10GBE OPTICAL SFP	\$670	19%	\$543	\$74	\$60	\$0	\$0	\$0	\$0	V
ESS-10-T8	DAE 10 8TB SAS 7.2K HAPW MFG ECS G5	\$20,150	19%	\$16,322	\$2,217	\$1,814	\$0	\$0	\$0	\$0	V
ESS-10-T8T	DRIVES 10 8TB SAS 7.2K MFG ECS G5 TAA	\$13,260	19%	\$10,741	\$1,459	\$1,193	\$0	\$0	\$0	\$0	V
ESS-10-T8T-UF	DRIVES 10 8TB SAS 7.2K MFG ECS G5 TAA	\$8,000	19%	\$6,480	\$880	\$720	\$0	\$0	\$0	\$0	V
ESS-10-T8-U	DAE 10 8TB SAS 7.2K HAPW FLD ECS G5 U	\$20,150	19%	\$16,322	\$2,217	\$1,814	\$0	\$0	\$0	\$0	V
ESS-10-T8-X	DAE 10 8TB SAS 7.2K HAPW FLD ECS G5 X	\$20,150	19%	\$16,322	\$2,217	\$1,814	\$0	\$0	\$0	\$0	V
ESS-112-T8T	DRIVE SLEDS 112 8TB SAS 7.2K MFG ECS G5	\$154,680	19%	\$125,291	\$17,015	\$13,921	\$0	\$0	\$0	\$0	V
ESS-112-T8T-TA	DAE 112 8TB SAS 7.2K HAPW MFG ECS G5 TA	\$154,680	19%	\$125,291	\$17,015	\$13,921	\$0	\$0	\$0	\$0	V

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
ESS-12-SSD-U	DAE 12 SSD MFG ECS G5 UPG	\$24,600	19%	\$19,926	\$2,706	\$2,214	\$0	\$0	\$0	\$0	V
ESS-15-T8	DAE 15 8TB SAS 7.2K HAPW MFG ECS G5	\$24,600	19%	\$19,926	\$2,706	\$2,214	\$0	\$0	\$0	\$0	V
ESS-15-T8-U	DAE 15 8TB SAS 7.2K HAPW FLD ECS G5 U	\$24,600	19%	\$19,926	\$2,706	\$2,214	\$0	\$0	\$0	\$0	V
ESS-15-T8-X	DAE 15 8TB SAS 7.2K HAPW FLD ECS G5 X	\$24,600	19%	\$19,926	\$2,706	\$2,214	\$0	\$0	\$0	\$0	V
ESS-20-T8	DAE 20 8TB SAS 7.2K HAPW MFG ECS G5	\$28,730	19%	\$23,271	\$3,160	\$2,586	\$0	\$0	\$0	\$0	V
ESS-20-T8-U	DAE 20 8TB SAS 7.2K HAPW FLD ECS G5 U	\$28,730	19%	\$23,271	\$3,160	\$2,586	\$0	\$0	\$0	\$0	V
ESS-20-T8-X	DAE 20 8TB SAS 7.2K HAPW FLD ECS G5 X	\$28,730	19%	\$23,271	\$3,160	\$2,586	\$0	\$0	\$0	\$0	V
ESS-30-T8	DAE 30 8TB SAS 7.2K HAPW MFG ECS G5	\$35,350	19%	\$28,634	\$3,889	\$3,182	\$0	\$0	\$0	\$0	V
ESS-30-T8-U	DAE 30 8TB SAS 7.2K HAPW FLD ECS G5 U	\$35,350	19%	\$28,634	\$3,889	\$3,182	\$0	\$0	\$0	\$0	V
ESS-30-T8-X	DAE 30 8TB SAS 7.2K HAPW FLD ECS G5 X	\$35,350	19%	\$28,634	\$3,889	\$3,182	\$0	\$0	\$0	\$0	V
ESS-40-T8T	DRIVES 40 8TB SAS 7.2K MFG ECS G5 TAA	\$53,030	19%	\$42,954	\$5,833	\$4,773	\$0	\$0	\$0	\$0	V
ESS-40-T8T-UF	DRIVES 40 8TB SAS 7.2K FLD ECS G5 TAA	\$32,000	19%	\$25,920	\$3,520	\$2,880	\$0	\$0	\$0	\$0	V
ESS-42-T8-X	DAE 42 8TB SAS 7.2K HAPW FLD ECS G5	\$45,050	19%	\$36,491	\$4,956	\$4,055	\$0	\$0	\$0	\$0	V
ESS-45-T8	DAE 45 8TB SAS 7.2K HAPW MFG ECS G5	\$43,000	19%	\$34,830	\$4,730	\$3,870	\$0	\$0	\$0	\$0	V
ESS-45-T8-U	DAE 45 8TB SAS 7.2K HAPW FLD ECS G5 U	\$43,000	19%	\$34,830	\$4,730	\$3,870	\$0	\$0	\$0	\$0	V
ESS-45-T8-X	DAE 45 8TB SAS 7.2K HAPW FLD ECS G5 X	\$43,000	19%	\$34,830	\$4,730	\$3,870	\$0	\$0	\$0	\$0	V
ESS-5-T8T	DRIVES 5 8TB SAS 7.2K MFG ECS G5 T	\$6,630	19%	\$5,370	\$729	\$597	\$0	\$0	\$0	\$0	V
ESS-5-T8T-UF	DRIVES 5 8TB SAS 7.2K MFG ECS G5 T U	\$4,000	19%	\$3,240	\$440	\$360	\$0	\$0	\$0	\$0	V
ESS-60-T8	DAE 60 8TB SAS 7.2K HAPW MFG ECS G5	\$59,100	19%	\$47,871	\$6,501	\$5,319	\$0	\$0	\$0	\$0	V
ESS-60-T8-U	DAE 60 8TB SAS 7.2K HAPW FLD ECS G5 U	\$59,100	19%	\$47,871	\$6,501	\$5,319	\$0	\$0	\$0	\$0	V
ESS-60-T8-X	DAE 60 8TB SAS 7.2K HAPW FLD ECS G5 X	\$59,100	19%	\$47,871	\$6,501	\$5,319	\$0	\$0	\$0	\$0	V
ESS-70-T8	DAE 70 8TB SAS 7.2K HAPW MFG ECS G5	\$69,980	19%	\$56,684	\$7,698	\$6,298	\$0	\$0	\$0	\$0	V
ESS-70-T8-TA	DAE 70 8TB SAS 7.2K HAPW MFG ECS G5 TAT	\$69,980	19%	\$56,684	\$7,698	\$6,298	\$0	\$0	\$0	\$0	V
ESS-70-T8-TAU	DAE 70 8TB SAS 7.2K HAPW MFG ECS G5 TAU	\$69,980	19%	\$56,684	\$7,698	\$6,298	\$0	\$0	\$0	\$0	V
ESS-70-T8-TAX	DAE 70 8TB SAS 7.2K HAPW MFG ECS G5 TAX	\$69,980	19%	\$56,684	\$7,698	\$6,298	\$0	\$0	\$0	\$0	V
ESS-70-T8-U	DAE 70 8TB SAS 7.2K HAPW CST ECS G5	\$69,980	19%	\$56,684	\$7,698	\$6,298	\$0	\$0	\$0	\$0	V
ESS-70-T8-X	DAE 70 8TB SAS 7.2K HAPW FLD ECS G5	\$69,980	19%	\$56,684	\$7,698	\$6,298	\$0	\$0	\$0	\$0	V
ESS-98-T8	DAE 98 8TB SAS 7.2K HAPW MFG ECS G5	\$75,570	19%	\$61,212	\$8,313	\$6,801	\$0	\$0	\$0	\$0	V
ESS-98-T8-TA	DAE 98 8TB SAS 7.2K HAPW MFG ECS G5 TAT	\$75,570	19%	\$61,212	\$8,313	\$6,801	\$0	\$0	\$0	\$0	V
ESS-98-T8-TAU	DAE 98 8TB SAS 7.2K HAPW MFG ECS G5 TAU	\$75,570	19%	\$61,212	\$8,313	\$6,801	\$0	\$0	\$0	\$0	V
ESS-98-T8-TAX	DAE 98 8TB SAS 7.2K HAPW MFG ECS G5 TAX	\$75,570	19%	\$61,212	\$8,313	\$6,801	\$0	\$0	\$0	\$0	V
ESS-98-T8-U	DAE 98 8TB SAS 7.2K HAPW CST ECS G5	\$75,570	19%	\$61,212	\$8,313	\$6,801	\$0	\$0	\$0	\$0	V
ESS-98-T8-X	DAE 98 8TB SAS 7.2K HAPW FLD ECS G5	\$75,570	19%	\$61,212	\$8,313	\$6,801	\$0	\$0	\$0	\$0	V
ESS-CR-SVR-OB-B4X	SVR 2U CHS CR 4BL 10GBE HAPW FLD ECS G5	\$37,780	19%	\$30,602	\$4,156	\$3,400	\$0	\$0	\$0	\$0	V
ESS-DC-RACK	RACK DC 40UD 4DROP HAPW MFG QTY1 ECS G5	\$10,190	19%	\$8,254	\$1,121	\$917	\$0	\$0	\$0	\$0	V
ESS-DC-RACK-P3D	RACK DC 40UD 2DROP D3PH MFG QTY1 ECS G5	\$10,190	19%	\$8,254	\$1,121	\$917	\$0	\$0	\$0	\$0	V
ESS-DC-RACK-P3W	RACK DC 40UD 3 PHASE WYE MFG QTY1 ECS G5	\$10,190	19%	\$8,254	\$1,121	\$917	\$0	\$0	\$0	\$0	V
ESS-DC-SVR-OB-B4	SVR 2U CHS DC 4BL 10GBE HAPW MFG ECS G5	\$37,780	19%	\$30,602	\$4,156	\$3,400	\$0	\$0	\$0	\$0	V
ESS-DC-SVR-OB-B4X	SVR 2U CHS DC 4BL 10GBE HAPW FLD ECS G5	\$37,780	19%	\$30,602	\$4,156	\$3,400	\$0	\$0	\$0	\$0	V
ESS-DC-SW10GB	SWCH DC 10GBE 52P HAPW MFG QTY1 ECS G5	\$14,330	19%	\$11,607	\$1,576	\$1,290	\$0	\$0	\$0	\$0	V
ESS-DC-SW10GB-X	SWCH DC 10GBE 24P HAPW FLD QTY1 ECS G5	\$14,330	19%	\$11,607	\$1,576	\$1,290	\$0	\$0	\$0	\$0	V
ESS-DC-SWGB	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G5	\$12,830	19%	\$10,392	\$1,411	\$1,155	\$0	\$0	\$0	\$0	V
ESS-DC-SWGB-C	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G5	\$12,360	19%	\$10,012	\$1,360	\$1,112	\$0	\$0	\$0	\$0	V
ESS-DC-SWGB-C-X	SWCH DC 1GBE 48P HAPW FLD QTY1 ECS G5	\$12,360	19%	\$10,012	\$1,360	\$1,112	\$0	\$0	\$0	\$0	V
ESS-DC-SWGB-X	SWCH DC 1GBE 48P HAPW FLD QTY1 ECS G5	\$12,830	19%	\$10,392	\$1,411	\$1,155	\$0	\$0	\$0	\$0	V
ESS-PP-RACK	RACK 40UD PP 4DROP HAPW MFG QTY1 ECS G5	\$9,980	19%	\$8,084	\$1,098	\$898	\$0	\$0	\$0	\$0	V
ESS-PP-RACK-P3D	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G5	\$9,980	19%	\$8,084	\$1,098	\$898	\$0	\$0	\$0	\$0	V
ESS-PP-RACK-P3W	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G5	\$9,980	19%	\$8,084	\$1,098	\$898	\$0	\$0	\$0	\$0	V
ESS-RACK	RACK 40UD 4DROP HAPW MFG QTY1 ECS G5	\$9,980	19%	\$8,084	\$1,098	\$898	\$0	\$0	\$0	\$0	V
ESS-RACK-P3D	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G5	\$9,980	19%	\$8,084	\$1,098	\$898	\$0	\$0	\$0	\$0	V
ESS-RACK-P3W	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G5	\$9,980	19%	\$8,084	\$1,098	\$898	\$0	\$0	\$0	\$0	V
ESS-SR-SVR-OB-B4	SVR 2U CHS SR 4BL 10GBE HAPW MFG ECS G5	\$37,780	19%	\$30,602	\$4,156	\$3,400	\$0	\$0	\$0	\$0	V
ESS-SR-SVR-OB-B4X	SVR 2U CHS SR 4BL 10GBE HAPW fld ECS G5	\$37,780	19%	\$30,602	\$4,156	\$3,400	\$0	\$0	\$0	\$0	V
ESS-SW10GB	SWCH 10GBE 24P HAPW MFG QTY1 ECS G5	\$15,790	19%	\$12,790	\$1,737	\$1,421	\$0	\$0	\$0	\$0	V
ESS-SW10GB-X	SWCH 10GBE 52P HAPW FLD QTY1 ECS G4	\$15,790	19%	\$12,790	\$1,737	\$1,421	\$0	\$0	\$0	\$0	V
ESS-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G5	\$14,140	19%	\$11,453	\$1,555	\$1,273	\$0	\$0	\$0	\$0	V
ESS-SWGB-C	SWCH 1GBE 48P HAPW MFG QTY1 ECS G5	\$12,360	19%	\$10,012	\$1,360	\$1,112	\$0	\$0	\$0	\$0	V
ESS-SWGB-C-X	SWCH 1GBE 48P HAPW FLD QTY1 ECS G5	\$12,360	19%	\$10,012	\$1,360	\$1,112	\$0	\$0	\$0	\$0	V
ESS-SWGB-X	SWCH 1GBE 48P HAPW FLD QTY1 ECS G5	\$14,140	19%	\$11,453	\$1,555	\$1,273	\$0	\$0	\$0	\$0	V
ESS-V2-DC-SW10GB	10 GBE switch, MFG Install, Compute Rack	\$14,330	19%	\$11,607	\$1,576	\$1,290	\$0	\$0	\$0	\$0	V

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
ESS-V2-DC-SW10GB-X	10 GBE switch Field Install, Compute Ra	\$14,330	19%	\$11,607	\$1,576	\$1,290	\$0	\$0	\$0	V	
ESS-V2-DC-SWGB	1 GBE switch, MFG Install, Compute Rack	\$12,830	19%	\$10,392	\$1,411	\$1,155	\$0	\$0	\$0	V	
ESS-V2-DC-SWGB-X	1 GBE switch, Field install, Compute Ra	\$12,830	19%	\$10,392	\$1,411	\$1,155	\$0	\$0	\$0	V	
ESS-V2-SW10GB	SWCH 10GBE 24P HAPW MFG QTY1 ECS G5	\$12,800	19%	\$10,368	\$1,408	\$1,152	\$0	\$0	\$0	V	
ESS-V2-SW10GB-X	10 GBE SWC, FLD INSTL, STOR OR CUSS RACK	\$12,800	19%	\$10,368	\$1,408	\$1,152	\$0	\$0	\$0	V	
ESS-V2-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G5	\$12,360	19%	\$10,012	\$1,360	\$1,112	\$0	\$0	\$0	V	
ESS-V2-SWGB-X	1 GBE SWC, FLD INSTL, STOR OR CUSS RACK	\$12,360	19%	\$10,012	\$1,360	\$1,112	\$0	\$0	\$0	V	
ES4-V1-DC-SWGB	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G4	\$12,370	19%	\$10,020	\$1,361	\$1,113	\$0	\$0	\$0	V	
AX100SC-AX100	AX100SC TO AX100	\$11,000	10%	\$9,900	\$0	\$0	\$0	\$0	\$0	J	
AX100SCI-AX100I	AX100SCI UPGRDE TO AX100I	\$11,000	10%	\$9,900	\$0	\$0	\$0	\$0	\$0	J	
456-110-777	VIPR SRM CENTERA (NODE PAIR) =ID	\$2,970	26%	\$2,198	\$535	\$475	\$0	\$0	\$0	D2	
456-110-778	VIPR SRM DATA DOM TIER 3 =IC	\$20,000	26%	\$14,800	\$3,600	\$3,200	\$0	\$0	\$0	DH	
456-110-779	VIPR SRM DATA DOM TIER 4 =IC	\$40,000	26%	\$29,600	\$7,200	\$6,400	\$0	\$0	\$0	DH	
CC-DTU-UDEPHU	DBTUNER DB2UDB WG-DEP UP (EMC OEM Products)	\$14,710	15%	\$12,504	\$2,648	\$0	\$0	\$0	\$0	E	
CC-DTU-UENTHU	DBTUNER DB2UDB DEP-ENT UP (EMC OEM Products)	\$9,780	15%	\$8,313	\$1,760	\$0	\$0	\$0	\$0	E	
CC-DTU-UGLOHU	DBTUNER DB2UDB ENT-GLO UP (EMC OEM Products)	\$9,780	15%	\$8,313	\$1,760	\$0	\$0	\$0	\$0	E	
CPYC-MSUBASE	COPYCROSS BASE-3 MSU (EMC OEM Products)	\$6,800	15%	\$5,780	\$1,224	\$0	\$0	\$0	\$0	E	
CPYC-MSU-M00	COPYCROSS 4-45 MSU (EMC OEM Products)	\$715	15%	\$608	\$129	\$0	\$0	\$0	\$0	E	
CPYC-MSU-M01	COPYCROSS 46-175 MSU (EMC OEM Products)	\$440	15%	\$374	\$79	\$0	\$0	\$0	\$0	E	
CPYC-MSU-M02	COPYCROSS 176-315 MSU (EMC OEM Products)	\$340	15%	\$289	\$61	\$0	\$0	\$0	\$0	E	
CPYC-MSU-M03	COPYCROSS 316-575 MSU (EMC OEM Products)	\$205	15%	\$174	\$37	\$0	\$0	\$0	\$0	E	
CPYC-MSU-M04	COPYCROSS 576-875 MSU (EMC OEM Products)	\$70	15%	\$60	\$13	\$0	\$0	\$0	\$0	E	
CPYC-MSU-M05	COPYCROSS 876-1315 MSU (EMC OEM Products)	\$55	15%	\$47	\$10	\$0	\$0	\$0	\$0	E	
CPYC-MSU-M06	COPYCROSS 1316-1975 MSU (EMC OEM Products)	\$30	15%	\$26	\$5	\$0	\$0	\$0	\$0	E	
CPYC-MSU-M07	COPYCROSS 1976 & UP MSU (EMC OEM Products)	\$15	15%	\$13	\$3	\$0	\$0	\$0	\$0	E	
VSCP-MSUBASE	VSAM CP BASE-3 MSU (EMC OEM Products)	\$21,600	15%	\$18,360	\$3,888	\$0	\$0	\$0	\$0	E	
VSCP-MSU-M00	VSAM CP 4-45 MSU (EMC OEM Products)	\$430	15%	\$366	\$77	\$0	\$0	\$0	\$0	E	
VSCP-MSU-M01	VSAM CP 46-175 MSU (EMC OEM Products)	\$260	15%	\$221	\$47	\$0	\$0	\$0	\$0	E	
VSCP-MSU-M02	VSAM CP 176-315 MSU (EMC OEM Products)	\$175	15%	\$149	\$32	\$0	\$0	\$0	\$0	E	
VSCP-MSU-M03	VSAM CP 316-575 MSU (EMC OEM Products)	\$110	15%	\$94	\$20	\$0	\$0	\$0	\$0	E	
VSCP-MSU-M04	VSAM CP 576-875 MSU (EMC OEM Products)	\$85	15%	\$72	\$15	\$0	\$0	\$0	\$0	E	
VSCP-MSU-M05	VSAM CP 876-1315 MSU (EMC OEM Products)	\$65	15%	\$55	\$12	\$0	\$0	\$0	\$0	E	
VSCP-MSU-M06	VSAM CP 1316-1975 MSU (EMC OEM Products)	\$45	15%	\$38	\$8	\$0	\$0	\$0	\$0	E	
VSCP-MSU-M07	VSAM CP 1976 & UP MSU (EMC OEM Products)	\$20	15%	\$17	\$4	\$0	\$0	\$0	\$0	E	
DL6-A/ACTIVE	DL6000 A/Active Failover (EMC OEM Products)	\$40,000	15%	\$34,000	\$7,200	\$0	\$0	\$0	\$0	E	
DL6-PCOPY	DL6000 DL Copy (EMC OEM Products)	\$20,000	15%	\$17,000	\$3,600	\$0	\$0	\$0	\$0	E	
DL6-MEDIAMGR	DL6000 NetBackupMedia (EMC OEM Products)	\$7,500	15%	\$6,375	\$1,350	\$0	\$0	\$0	\$0	E	
DL6-NODEMGR	DL6000 NetworkerNode (EMC OEM Products)	\$7,500	15%	\$6,375	\$1,350	\$0	\$0	\$0	\$0	E	
DL6-STKACSL	DL6000 STK-ACSL (EMC OEM Products)	\$15,000	15%	\$12,750	\$2,700	\$0	\$0	\$0	\$0	E	
25DRV-RKAF	FIXED RAIL KIT Unity 25 DR FACTORY HT	\$70	10%	\$63	\$0	\$0	\$0	\$0	\$0	UM-F1	
40U-PWR-RSAF	CAB QUAD POWER CORD US R&S	\$860	10%	\$774	\$0	\$0	\$0	\$0	\$0	UM-F1	
40U-PWR-USAF	CAB QUAD POWER CORD US	\$450	10%	\$405	\$0	\$0	\$0	\$0	\$0	UM-F1	
40U-RK-DOORAF	Unity AFA Rack W/Door	\$1,645	10%	\$1,481	\$0	\$0	\$0	\$0	\$0	UM-F1	
40U-RK-DOORAFD	40U AFA RACK WITH DOOR	\$1,645	10%	\$1,481	\$0	\$0	\$0	\$0	\$0	UM-F1	
40U-RK-DRLKAF	Unity AFA Rack W/Door Lock	\$1,645	10%	\$1,481	\$0	\$0	\$0	\$0	\$0	UM-F1	
40U-RK-DRLKAFD	40U AFA RACK WITH DOOR LOCK	\$1,645	10%	\$1,481	\$0	\$0	\$0	\$0	\$0	UM-F1	
40U-SECUREAF	40U Rack Stabilizing Kit	\$395	10%	\$356	\$0	\$0	\$0	\$0	\$0	UM-F1	
450-001-606	VIPR SUITE Unity 300F=IC	\$6,960	10%	\$6,264	\$1,253	\$1,114	\$0	\$0	\$0	UM-F1	
450-001-607	VIPR SUITE Unity 400F=IC	\$16,705	10%	\$15,035	\$3,007	\$2,673	\$0	\$0	\$0	UM-F1	
450-001-608	VIPR SUITE Unity 500F=IC	\$33,390	10%	\$30,051	\$6,010	\$5,342	\$0	\$0	\$0	UM-F1	
450-001-609	VIPR SUITE Unity 600F=IC	\$48,690	10%	\$43,821	\$8,764	\$7,790	\$0	\$0	\$0	UM-F1	
456-111-501	VIPR SRM Unity 300F=IC	\$5,460	10%	\$4,914	\$983	\$874	\$0	\$0	\$0	UM-F1	
456-111-502	VIPR SRM Unity 400F=IC	\$13,100	10%	\$11,790	\$2,358	\$2,096	\$0	\$0	\$0	UM-F1	
456-111-503	VIPR SRM Unity 500F=IC	\$26,190	10%	\$23,571	\$4,714	\$4,190	\$0	\$0	\$0	UM-F1	
456-111-504	VIPR SRM Unity 600F=IC	\$38,190	10%	\$34,371	\$6,874	\$6,110	\$0	\$0	\$0	UM-F1	
456-111-505	Storage M&R for Unity 300F=IC	\$1,100	10%	\$990	\$198	\$176	\$0	\$0	\$0	UM-F1	
456-111-506	Storage M&R for Unity 400F=IC	\$2,620	10%	\$2,358	\$472	\$419	\$0	\$0	\$0	UM-F1	
456-111-507	Storage M&R for Unity 500F=IC	\$5,240	10%	\$4,716	\$943	\$838	\$0	\$0	\$0	UM-F1	
456-111-508	Storage M&R for Unity 600F=IC	\$7,640	10%	\$6,876	\$1,375	\$1,222	\$0	\$0	\$0	UM-F1	
456-111-891	VIPR SRM UPG From M&R Unity 300F=IC	\$4,360	10%	\$3,924	\$785	\$698	\$0	\$0	\$0	UM-F1	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
456-111-892	VIPR SRM UPG From M&R Unity 400F=IC	\$10,480	10%	\$9,432	\$1,886	\$1,677	\$0	\$0	\$0	UM-F1
456-111-893	VIPR SRM UPG From M&R Unity 500F=IC	\$20,950	10%	\$18,855	\$3,771	\$3,352	\$0	\$0	\$0	UM-F1
456-111-894	VIPR SRM UPG From M&R Unity 600F=IC	\$30,550	10%	\$27,495	\$5,499	\$4,888	\$0	\$0	\$0	UM-F1
458-001-571	RP ADV LOC FOR UNITY 300F =IC	\$3,560	10%	\$3,204	\$641	\$570	\$0	\$0	\$0	UM-F1
458-001-572	RP ADV REM FOR UNITY 300F =IC	\$9,170	10%	\$8,253	\$1,651	\$1,467	\$0	\$0	\$0	UM-F1
458-001-573	RP ADV LOC FOR UNITY 400F =IC	\$7,820	10%	\$7,038	\$1,408	\$1,251	\$0	\$0	\$0	UM-F1
458-001-574	RP ADV REM FOR UNITY 400F =IC	\$20,140	10%	\$18,126	\$3,625	\$3,222	\$0	\$0	\$0	UM-F1
458-001-575	RP ADV LOC FOR UNITY 500F =IC	\$13,320	10%	\$11,988	\$2,398	\$2,131	\$0	\$0	\$0	UM-F1
458-001-576	RP ADV REM FOR UNITY 500F =IC	\$29,730	10%	\$26,757	\$5,351	\$4,757	\$0	\$0	\$0	UM-F1
458-001-577	RP ADV LOC FOR UNITY 600F =IC	\$19,000	10%	\$17,100	\$3,420	\$3,040	\$0	\$0	\$0	UM-F1
458-001-578	RP ADV REM FOR UNITY 600F =IC	\$47,490	10%	\$42,741	\$8,548	\$7,598	\$0	\$0	\$0	UM-F1
458-001-589	APPSYNC ADVANCED FOR UNITY 300F =IC	\$10,930	10%	\$9,837	\$1,967	\$1,749	\$0	\$0	\$0	UM-F1
458-001-591	APPSYNC ADVANCED FOR UNITY 400F =IC	\$24,000	10%	\$21,600	\$4,320	\$3,840	\$0	\$0	\$0	UM-F1
458-001-593	APPSYNC ADVANCED FOR UNITY 500F =IC	\$37,980	10%	\$34,182	\$6,836	\$6,077	\$0	\$0	\$0	UM-F1
458-001-595	APPSYNC ADVANCED FOR UNITY 600F =IC	\$46,240	10%	\$41,616	\$8,323	\$7,398	\$0	\$0	\$0	UM-F1
458-001-743	RP BASIC TO ADV LOC UG FOR UNITY 300F=IC	\$9,550	10%	\$8,595	\$1,719	\$1,528	\$0	\$0	\$0	UM-F1
458-001-744	RP BASIC TO ADV REM UG FOR UNITY 300F=IC	\$9,550	10%	\$8,595	\$1,719	\$1,528	\$0	\$0	\$0	UM-F1
458-001-745	RP BASIC TO ADV LOC UG FOR UNITY 400F=IC	\$20,960	10%	\$18,864	\$3,773	\$3,354	\$0	\$0	\$0	UM-F1
458-001-746	RP BASIC TO ADV REM UG FOR UNITY 400F=IC	\$20,960	10%	\$18,864	\$3,773	\$3,354	\$0	\$0	\$0	UM-F1
458-001-747	RP BASIC TO ADV LOC UG FOR UNITY 500F=IC	\$32,290	10%	\$29,061	\$5,812	\$5,166	\$0	\$0	\$0	UM-F1
458-001-748	RP BASIC TO ADV REM UG FOR UNITY 500F=IC	\$32,290	10%	\$29,061	\$5,812	\$5,166	\$0	\$0	\$0	UM-F1
458-001-749	RP BASIC TO ADV LOC UG FOR UNITY 600F=IC	\$49,860	10%	\$44,874	\$8,975	\$7,978	\$0	\$0	\$0	UM-F1
458-001-750	RP BASIC TO ADV REM UG FOR UNITY 600F=IC	\$49,860	10%	\$44,874	\$8,975	\$7,978	\$0	\$0	\$0	UM-F1
D3122ADAF	Unity 2U 25x2.5 12G EXPDAE -EMC Rck D	\$2,975	10%	\$2,678	\$327	\$268	\$0	\$0	\$0	UM-F1
D3122FAF	Unity 2U 25x2.5 12G EXPDAE -FLD INS	\$2,975	10%	\$2,678	\$327	\$268	\$0	\$0	\$0	UM-F1
D31D24AD25AF	Unity 300 AFA DPE 25x2.5 EMC Rck D	\$12,070	10%	\$10,863	\$1,328	\$1,086	\$0	\$0	\$0	UM-F1
D31D24AF25AF	Unity 300 AFA DPE 25x2.5 FLD Ins	\$12,070	10%	\$10,863	\$1,328	\$1,086	\$0	\$0	\$0	UM-F1
D31TD32AF	Unity DIP 300F to 400F	\$26,345	10%	\$23,711	\$0	\$0	\$0	\$0	\$0	UM-F1
D31TD33AF	Unity DIP 300F to 500F	\$54,575	10%	\$49,118	\$0	\$0	\$0	\$0	\$0	UM-F1
D31TD34AF	Unity DIP 300F to 600F	\$94,475	10%	\$85,028	\$0	\$0	\$0	\$0	\$0	UM-F1
D32D32AD25AF	Unity 400 AFA DPE 25x2.5 EMC Rck D	\$27,730	10%	\$24,957	\$3,050	\$2,496	\$0	\$0	\$0	UM-F1
D32D32AF25AF	Unity 400 AFA DPE 25x2.5 FLD Ins	\$27,730	10%	\$24,957	\$3,050	\$2,496	\$0	\$0	\$0	UM-F1
D32TD33AF	Unity DIP 400F to 500F	\$94,475	10%	\$85,028	\$0	\$0	\$0	\$0	\$0	UM-F1
D32TD34AF	Unity DIP 400F to 600F	\$54,575	10%	\$49,118	\$0	\$0	\$0	\$0	\$0	UM-F1
D33D48AD25AF	Unity 500 AFA DPE 25x2.5 EMC Rck D	\$57,445	10%	\$51,701	\$6,319	\$5,170	\$0	\$0	\$0	UM-F1
D33D48AF25AF	Unity 500 AFA DPE 25x2.5 FLD Ins	\$57,445	10%	\$51,701	\$6,319	\$5,170	\$0	\$0	\$0	UM-F1
D33TD34AF	Unity DIP 500F to 600F	\$94,475	10%	\$85,028	\$0	\$0	\$0	\$0	\$0	UM-F1
D34D64AD25AF	Unity 600 AFA DPE 25x2.5 EMC Rck D	\$99,445	10%	\$89,501	\$10,939	\$8,950	\$0	\$0	\$0	UM-F1
D34D64AF25AF	Unity 600 AFA DPE 25x2.5 FLD Ins	\$99,445	10%	\$89,501	\$10,939	\$8,950	\$0	\$0	\$0	UM-F1
D3DAE2URKAF	Unity Snap In RAIL Kit 2U 25 Drive DAE	\$165	10%	\$149	\$0	\$0	\$0	\$0	\$0	UM-F1
D3DPE2URK25AF	Unity Snap In RAIL Kit 2U 25 Drive DPE	\$165	10%	\$149	\$0	\$0	\$0	\$0	\$0	UM-F1
D3F-2S12FXL-1600	Unity AFA 1.6TB SSD 25X2.5	\$5,830	10%	\$5,247	\$641	\$525	\$0	\$0	\$0	UM-F1
D3F-2S12FXL-1600TU	Unity AFA 1.6TB SSD 25X2.5 UPG	\$6,995	10%	\$6,296	\$769	\$630	\$0	\$0	\$0	UM-F1
D3F-2S12FXL-1600U	Unity AFA 1.6TB SSD 25X2.5 UPG	\$6,995	10%	\$6,296	\$769	\$630	\$0	\$0	\$0	UM-F1
D3F-2S12FXL-3200	Unity AFA 3.2TB SSD 25X2.5	\$11,300	10%	\$10,170	\$1,243	\$1,017	\$0	\$0	\$0	UM-F1
D3F-2S12FXL-3200TU	Unity AFA 3.2TB SSD 25X2.5 UPG	\$13,560	10%	\$12,204	\$1,492	\$1,220	\$0	\$0	\$0	UM-F1
D3F-2S12FXL-3200U	Unity AFA 3.2TB SSD 25X2.5 UPG	\$13,560	10%	\$12,204	\$1,492	\$1,220	\$0	\$0	\$0	UM-F1
D3F-2S12FXL-400	Unity AFA 400GB SSD 25X2.5	\$2,135	10%	\$1,922	\$235	\$192	\$0	\$0	\$0	UM-F1
D3F-2S12FXL-400TU	Unity AFA 400GB SSD 25X2.5 UPG	\$2,560	10%	\$2,304	\$282	\$230	\$0	\$0	\$0	UM-F1
D3F-2S12FXL-400U	Unity AFA 400GB SSD 25X2.5 UPG	\$2,560	10%	\$2,304	\$282	\$230	\$0	\$0	\$0	UM-F1
D3F-2S12FXL-800	Unity AFA 800GB SSD 25X2.5	\$3,625	10%	\$3,263	\$399	\$326	\$0	\$0	\$0	UM-F1
D3F-2S12FXL-800TU	Unity AFA 800GB SSD 25X2.5 UPG	\$4,350	10%	\$3,915	\$479	\$392	\$0	\$0	\$0	UM-F1
D3F-2S12FXL-800U	Unity AFA 800GB SSD 25X2.5 UPG	\$4,350	10%	\$3,915	\$479	\$392	\$0	\$0	\$0	UM-F1
D3F-2SFXL2-15360	Unity AFA 15.36TB SSD 25X2.5	\$52,500	10%	\$47,250	\$5,775	\$4,725	\$0	\$0	\$0	UM-F1
D3F-2SFXL2-15360TU	Unity AFA 15.36TB SSD 25X2.5 UPG	\$63,000	10%	\$56,700	\$6,930	\$5,670	\$0	\$0	\$0	UM-F1
D3F-2SFXL2-15360U	Unity AFA 15.36TB SSD 25X2.5 UPG	\$63,000	10%	\$56,700	\$6,930	\$5,670	\$0	\$0	\$0	UM-F1
D3F-2SFXL2-3840	Unity AFA 3.84TB SSD 25X2.5	\$13,300	10%	\$11,970	\$1,463	\$1,197	\$0	\$0	\$0	UM-F1
D3F-2SFXL2-3840TU	Unity AFA 3.84TB SSD 25X2.5 UPG	\$15,960	10%	\$14,364	\$1,756	\$1,436	\$0	\$0	\$0	UM-F1
D3F-2SFXL2-3840U	Unity AFA 3.84TB SSD 25X2.5 UPG	\$15,960	10%	\$14,364	\$1,756	\$1,436	\$0	\$0	\$0	UM-F1
D3F-2SFXL2-7680	Unity AFA 7.68TB SSD 25X2.5	\$26,500	10%	\$23,850	\$2,915	\$2,385	\$0	\$0	\$0	UM-F1

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
D3F-2SFXL2-7680TU	Unity AFA 7.68TB SSD 25X2.5 UPG	\$31,800	10%	\$28,620	\$3,498	\$2,862	\$0	\$0	\$0	\$0	UM-F1
D3F-2SFXL2-7680U	Unity AFA 7.68TB SSD 25X2.5 UPG	\$31,800	10%	\$28,620	\$3,498	\$2,862	\$0	\$0	\$0	\$0	UM-F1
D3FC-OM3-100MAF	100M MM FIBRE CABLE LC-LC	\$270	10%	\$243	\$0	\$0	\$0	\$0	\$0	\$0	UM-F1
D3FC-OM3-10MAF	10M MM FIBRE CABLE LC-LC	\$165	10%	\$149	\$0	\$0	\$0	\$0	\$0	\$0	UM-F1
D3FC-OM3-1MAF	1M MM FIBRE CABLE LC-LC	\$120	10%	\$108	\$0	\$0	\$0	\$0	\$0	\$0	UM-F1
D3FC-OM3-30MAF	30M MM FIBRE CABLE LC-LC	\$195	10%	\$176	\$0	\$0	\$0	\$0	\$0	\$0	UM-F1
D3FC-OM3-3MAF	3M MM FIBRE CABLE LC-LC	\$135	10%	\$122	\$0	\$0	\$0	\$0	\$0	\$0	UM-F1
D3FC-OM3-50MAF	50M MM FIBRE CABLE LC-LC	\$230	10%	\$207	\$0	\$0	\$0	\$0	\$0	\$0	UM-F1
D3FC-OM3-5MAF	5M MM FIBRE CABLE LC-LC	\$145	10%	\$131	\$0	\$0	\$0	\$0	\$0	\$0	UM-F1
D3FC-OM4-100MAF	100M MM FIBRE CABLE LC-LC	\$540	10%	\$486	\$0	\$0	\$0	\$0	\$0	\$0	UM-F1
D3FC-OM4-10MAF	10M MM FIBRE CABLE LC-LC	\$165	10%	\$149	\$0	\$0	\$0	\$0	\$0	\$0	UM-F1
D3FC-OM4-1MAF	1M MM FIBRE CABLE LC-LC	\$120	10%	\$108	\$0	\$0	\$0	\$0	\$0	\$0	UM-F1
D3FC-OM4-30MAF	30M MM FIBRE CABLE LC-LC	\$295	10%	\$266	\$0	\$0	\$0	\$0	\$0	\$0	UM-F1
D3FC-OM4-3MAF	3M MM FIBRE CABLE LC-LC	\$135	10%	\$122	\$0	\$0	\$0	\$0	\$0	\$0	UM-F1
D3FC-OM4-50MAF	50M MM FIBRE CABLE LC-LC	\$405	10%	\$365	\$0	\$0	\$0	\$0	\$0	\$0	UM-F1
D3FC-OM4-5MAF	5M MM FIBRE CABLE LC-LC	\$145	10%	\$131	\$0	\$0	\$0	\$0	\$0	\$0	UM-F1
D3MSHDMSSHD2AF	Unity 2x2M MINI SAS HD Cables	\$330	10%	\$297	\$0	\$0	\$0	\$0	\$0	\$0	UM-F1
D3MSHDMSSHD5AF	Unity 2x5M MINI SAS HD Cables	\$665	10%	\$599	\$0	\$0	\$0	\$0	\$0	\$0	UM-F1
D3MSHDMSSHD8AF	Unity 2x8M MINI SAS HD Cables	\$995	10%	\$896	\$0	\$0	\$0	\$0	\$0	\$0	UM-F1
D3SFP10IUAF	Unity 4x10Gb SFP iSCSI/Eth connect upg	\$755	10%	\$680	\$83	\$68	\$0	\$0	\$0	\$0	UM-F1
D3SFP16FUAF	Unity 4x16Gb SFP FC connection	\$1,135	10%	\$1,022	\$125	\$102	\$0	\$0	\$0	\$0	UM-F1
D3SFP1UAF	Unity 4x1Gb SFP iSCSI/Eth connect FLD U	\$755	10%	\$680	\$83	\$68	\$0	\$0	\$0	\$0	UM-F1
D3SFP8FUAF	Unity 4x8Gb SFP FC connect upg	\$365	10%	\$329	\$40	\$33	\$0	\$0	\$0	\$0	UM-F1
D3SFP5M16FAF	UNITY AF 4X16GB SFP SM FC CONNECTION	\$3,660	10%	\$3,294	\$403	\$329	\$0	\$0	\$0	\$0	UM-F1
D3SFP5M16FAFU	UNITY AF 4X16GB SFP SM FC CONNECTION UPG	\$4,390	10%	\$3,951	\$483	\$395	\$0	\$0	\$0	\$0	UM-F1
D3SL10ICUAF	Unity 2x4 Port 10GBASE-T iSCSI IO	\$2,810	10%	\$2,529	\$309	\$253	\$0	\$0	\$0	\$0	UM-F1
D3SL10ICUAF	Unity 2x4 Port 10GBASE-T iSCSI IO UPG	\$3,370	10%	\$3,033	\$371	\$303	\$0	\$0	\$0	\$0	UM-F1
D3SL10IGAF	Unity 2x4 Port 10Gb iSCSI/Eth TwinAX IO	\$1,990	10%	\$1,791	\$219	\$179	\$0	\$0	\$0	\$0	UM-F1
D3SL10IGUAF	Unity 2x4 Port 10Gb iSCSI/Eth TWAX UPG	\$2,385	10%	\$2,147	\$262	\$215	\$0	\$0	\$0	\$0	UM-F1
D3SL10IO2PTAF	Unity 2x2 Port 10Gb iSCSI/Eth OPT IO	\$2,975	10%	\$2,678	\$327	\$268	\$0	\$0	\$0	\$0	UM-F1
D3SL10IO2PTWAF	Unity 2x2 Port 10Gb iSCSI/Eth TwinAX IO	\$1,990	10%	\$1,791	\$219	\$179	\$0	\$0	\$0	\$0	UM-F1
D3SL10IO2PTWUAF	Unity 2x2 Port 10Gb iSCSI/Eth TWAX UPG	\$2,385	10%	\$2,147	\$262	\$215	\$0	\$0	\$0	\$0	UM-F1
D3SL10IO2PTUAF	Unity 2x2 Port 10Gb iSCSI/Eth OPT UPG	\$3,575	10%	\$3,218	\$393	\$322	\$0	\$0	\$0	\$0	UM-F1
D3SL10IO4PTAF	Unity 2x4 Port 10Gb iSCSI/Eth OPT IO	\$2,975	10%	\$2,678	\$327	\$268	\$0	\$0	\$0	\$0	UM-F1
D3SL10IO4PTUAF	Unity 2x4 Port 10Gb iSCSI/Eth OPT UPG	\$3,575	10%	\$3,218	\$393	\$322	\$0	\$0	\$0	\$0	UM-F1
D3SL12SASAF	Unity 2x4 Port SAS BE EXP BUS IO EMC Rck	\$8,605	10%	\$7,745	\$947	\$774	\$0	\$0	\$0	\$0	UM-F1
D3SL12SASAF	Unity 2x4 Port SAS BE EXP BUS IO FLD Rck	\$8,605	10%	\$7,745	\$947	\$774	\$0	\$0	\$0	\$0	UM-F1
D3SL12SASUAF	Unity SAS BE EXP 4 BUSES UPG	\$10,325	10%	\$9,293	\$1,136	\$929	\$0	\$0	\$0	\$0	UM-F1
D3SL16FAF	Unity 2x4 Port 16G FC IO	\$4,305	10%	\$3,875	\$474	\$387	\$0	\$0	\$0	\$0	UM-F1
D3SL16FSMAF	UNITY 2X4 PORT 16G FC IO S MODE SFPS	\$7,645	10%	\$6,881	\$841	\$688	\$0	\$0	\$0	\$0	UM-F1
D3SL16FSMMMAF	UNITY 2X4 PORT 16G FC IO S&M MODE SFPS	\$6,175	10%	\$5,558	\$679	\$556	\$0	\$0	\$0	\$0	UM-F1
D3SL16FSMMMUAF	Unity 2x4 Port 16G FC IO SM SFPS FLD U	\$7,410	10%	\$6,669	\$815	\$667	\$0	\$0	\$0	\$0	UM-F1
D3SL16FSMUAF	Unity 2x4 Port 16G FC IO SM SFPS FLD U	\$9,175	10%	\$8,258	\$1,009	\$826	\$0	\$0	\$0	\$0	UM-F1
D3SL16FUAF	Unity 2x4 Port 16Gb FC IO UPG	\$5,165	10%	\$4,649	\$568	\$465	\$0	\$0	\$0	\$0	UM-F1
D3SL1GAF	Unity 2x4 Port 1Gb iSCSI/Eth IO	\$1,650	10%	\$1,485	\$182	\$149	\$0	\$0	\$0	\$0	UM-F1
D3SL1GUAF	Unity 2x4 Port 1Gb iSCSI/Eth IO UPG	\$1,980	10%	\$1,782	\$218	\$178	\$0	\$0	\$0	\$0	UM-F1
D3TX-TWAX-1MAF	1M Active TwinAX Cable QTY 4	\$850	10%	\$765	\$0	\$0	\$0	\$0	\$0	\$0	UM-F1
D3TX-TWAX-3MAF	3M Active TwinAX Cable QTY 4	\$1,010	10%	\$909	\$0	\$0	\$0	\$0	\$0	\$0	UM-F1
D3TX-TWAX-5MAF	5M Active TwinAX Cable QTY 4	\$1,240	10%	\$1,116	\$0	\$0	\$0	\$0	\$0	\$0	UM-F1
DAE2UCHASSISAF	2U DAE LF 12G SAS DAE CHASSIS 2 LCC	\$1,435	10%	\$1,292	\$158	\$129	\$0	\$0	\$0	\$0	UM-F1
DLBASSYAF	Unity VG3R VE Lightbar FRU Assy	\$870	10%	\$783	\$96	\$78	\$0	\$0	\$0	\$0	UM-F1
DPE25CHASSISAF	ASSY 25 DRV CHASSIS Midplane Unity DPE	\$955	10%	\$860	\$105	\$86	\$0	\$0	\$0	\$0	UM-F1
DRVFILL25AF	DRIVE FILLER, 2.5IN	\$5	10%	\$5	\$0	\$0	\$0	\$0	\$0	\$0	UM-F1
FANMHTAF	FAN ASSEMBLY Unity HT	\$80	10%	\$72	\$9	\$7	\$0	\$0	\$0	\$0	UM-F1
M2SATA120GBAF	INTEL S3500 DRV 120G MLC M.2 SATA 6G 51	\$345	10%	\$311	\$38	\$31	\$0	\$0	\$0	\$0	UM-F1
M2SATA64GBAF	SMART XP DRV 64GB MLC M.2 6G 512 A19	\$240	10%	\$216	\$26	\$22	\$0	\$0	\$0	\$0	UM-F1
M2SATA80GBAF	INTEL S3500 DRV 80G MLC M.2 SATA 6G 512	\$235	10%	\$212	\$26	\$21	\$0	\$0	\$0	\$0	UM-F1
PSU1050WAF	GEN1 PLUS CFF Wide R 1050W ACDC PSU	\$365	10%	\$329	\$40	\$33	\$0	\$0	\$0	\$0	UM-F1
PSU1050WFAF	GEN1 PLUS CFF Wide R 1050W ACDC PSU FLEX	\$345	10%	\$311	\$38	\$31	\$0	\$0	\$0	\$0	UM-F1
PSUCM2UDAEAF	Unity 2U DAE Power Supply Cooling Module	\$425	10%	\$383	\$47	\$38	\$0	\$0	\$0	\$0	UM-F1

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
12DRV-RK	FIXED RAIL KIT Unity 12 DR FACTORY HT	\$110	10%	\$99	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
25DRV-RK	FIXED RAIL KIT Unity 25 DR FACTORY HT	\$70	10%	\$63	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
40U-PWR-RS	CAB QUAD POWER CORD US R&S CONNECTOR	\$705	10%	\$635	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
40U-PWR-US	CAB QUAD POWER CORD US TWISTLOCK	\$370	10%	\$333	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
40U-RACK-DOOR	40U RACK W/Door	\$1,350	10%	\$1,215	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
40U-RACK-DOORD	40U RACK WITH Door	\$1,350	10%	\$1,215	\$149	\$122	\$0	\$0	\$0	\$0	UM-1
40U-RK-DOORLCK	EMC 40U Rack with Door lock	\$1,350	10%	\$1,215	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
40U-RK-DOORLCKD	40U RACK WITH DOOR LOCK	\$1,350	10%	\$1,215	\$149	\$122	\$0	\$0	\$0	\$0	UM-1
40U-SECURE	40U Rack Stabilizing Kit	\$325	10%	\$293	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
450-001-602	VIPR SUITE Unity 300=IC	\$6,960	10%	\$6,264	\$1,253	\$1,114	\$0	\$0	\$0	\$0	UM-1
450-001-603	VIPR SUITE Unity 400=IC	\$16,705	10%	\$15,035	\$3,007	\$2,673	\$0	\$0	\$0	\$0	UM-1
450-001-604	VIPR SUITE Unity 500=IC	\$33,390	10%	\$30,051	\$6,010	\$5,342	\$0	\$0	\$0	\$0	UM-1
450-001-605	VIPR SUITE Unity 600=IC	\$48,690	10%	\$43,821	\$8,764	\$7,790	\$0	\$0	\$0	\$0	UM-1
456-109-985	Storage M&R for Unity 300=IC	\$1,100	10%	\$990	\$198	\$176	\$0	\$0	\$0	\$0	UM-1
456-109-986	Storage M&R for Unity 400=IC	\$2,620	10%	\$2,358	\$472	\$419	\$0	\$0	\$0	\$0	UM-1
456-109-987	Storage M&R for Unity 500=IC	\$5,240	10%	\$4,716	\$943	\$838	\$0	\$0	\$0	\$0	UM-1
456-109-988	Storage M&R for Unity 600=IC	\$7,640	10%	\$6,876	\$1,375	\$1,222	\$0	\$0	\$0	\$0	UM-1
456-111-048	VIPR SRM UPG From M&R Unity 300=IC	\$4,360	10%	\$3,924	\$785	\$698	\$0	\$0	\$0	\$0	UM-1
456-111-049	VIPR SRM UPG From M&R Unity 400=IC	\$10,480	10%	\$9,432	\$1,886	\$1,677	\$0	\$0	\$0	\$0	UM-1
456-111-050	VIPR SRM UPG From M&R Unity 500=IC	\$20,950	10%	\$18,855	\$3,771	\$3,352	\$0	\$0	\$0	\$0	UM-1
456-111-051	VIPR SRM UPG From M&R Unity 600=IC	\$30,550	10%	\$27,495	\$5,499	\$4,888	\$0	\$0	\$0	\$0	UM-1
456-111-101	VIPR SRM for Unity 300 =IC	\$5,460	10%	\$4,914	\$983	\$874	\$0	\$0	\$0	\$0	UM-1
456-111-102	VIPR SRM for Unity 400=IC	\$13,100	10%	\$11,790	\$2,358	\$2,096	\$0	\$0	\$0	\$0	UM-1
456-111-103	VIPR SRM for Unity 500 =IC	\$26,190	10%	\$23,571	\$4,714	\$4,190	\$0	\$0	\$0	\$0	UM-1
456-111-104	VIPR SRM for Unity 600 =IC	\$38,190	10%	\$34,371	\$6,874	\$6,110	\$0	\$0	\$0	\$0	UM-1
458-001-362	RP ADV LOC FOR UNITY 300 =IC	\$3,560	10%	\$3,204	\$641	\$570	\$0	\$0	\$0	\$0	UM-1
458-001-363	RP ADV LOC FOR UNITY 400 =IC	\$7,820	10%	\$7,038	\$1,408	\$1,251	\$0	\$0	\$0	\$0	UM-1
458-001-364	RP ADV LOC FOR UNITY 500 =IC	\$13,320	10%	\$11,988	\$2,398	\$2,131	\$0	\$0	\$0	\$0	UM-1
458-001-365	RP ADV LOC FOR UNITY 600 =IC	\$19,000	10%	\$17,100	\$3,420	\$3,040	\$0	\$0	\$0	\$0	UM-1
458-001-370	RP BASIC TO ADV LOC UG FOR UNITY 300 =IC	\$9,550	10%	\$8,595	\$1,719	\$1,528	\$0	\$0	\$0	\$0	UM-1
458-001-371	RP BASIC TO ADV LOC UG FOR UNITY 400 =IC	\$20,960	10%	\$18,864	\$3,773	\$3,354	\$0	\$0	\$0	\$0	UM-1
458-001-372	RP BASIC TO ADV LOC UG FOR UNITY 500 =IC	\$32,290	10%	\$29,061	\$5,812	\$5,166	\$0	\$0	\$0	\$0	UM-1
458-001-373	RP BASIC TO ADV LOC UG FOR UNITY 600 =IC	\$49,860	10%	\$44,874	\$8,975	\$7,978	\$0	\$0	\$0	\$0	UM-1
458-001-449	RP ADV REM FOR UNITY 300 =IC	\$9,170	10%	\$8,253	\$1,651	\$1,467	\$0	\$0	\$0	\$0	UM-1
458-001-450	RP ADV REM FOR UNITY 400 =IC	\$20,140	10%	\$18,126	\$3,625	\$3,222	\$0	\$0	\$0	\$0	UM-1
458-001-451	RP ADV REM FOR UNITY 500 =IC	\$29,730	10%	\$26,757	\$5,351	\$4,757	\$0	\$0	\$0	\$0	UM-1
458-001-452	RP ADV REM FOR UNITY 600 =IC	\$47,490	10%	\$42,741	\$8,548	\$7,598	\$0	\$0	\$0	\$0	UM-1
458-001-456	RP BASIC TO ADV REM UG FOR UNITY 300 =IC	\$9,550	10%	\$8,595	\$1,719	\$1,528	\$0	\$0	\$0	\$0	UM-1
458-001-457	RP BASIC TO ADV REM UG FOR UNITY 400 =IC	\$20,960	10%	\$18,864	\$3,773	\$3,354	\$0	\$0	\$0	\$0	UM-1
458-001-458	RP BASIC TO ADV REM UG FOR UNITY 500 =IC	\$32,290	10%	\$29,061	\$5,812	\$5,166	\$0	\$0	\$0	\$0	UM-1
458-001-459	RP BASIC TO ADV REM UG FOR UNITY 600 =IC	\$49,860	10%	\$44,874	\$8,975	\$7,978	\$0	\$0	\$0	\$0	UM-1
458-001-588	APPSYNC ADVANCED FOR UNITY 300 =IC	\$10,930	10%	\$9,837	\$1,967	\$1,749	\$0	\$0	\$0	\$0	UM-1
458-001-590	APPSYNC ADVANCED FOR UNITY 400 =IC	\$24,000	10%	\$21,600	\$4,320	\$3,840	\$0	\$0	\$0	\$0	UM-1
458-001-592	APPSYNC ADVANCED FOR UNITY 500 =IC	\$37,980	10%	\$34,182	\$6,836	\$6,077	\$0	\$0	\$0	\$0	UM-1
458-001-594	APPSYNC ADVANCED FOR UNITY 600 =IC	\$46,240	10%	\$41,616	\$8,323	\$7,398	\$0	\$0	\$0	\$0	UM-1
D3122AD	Unity 2U 25x2.5 Drive DAE EMC Rck	\$2,440	10%	\$2,196	\$268	\$220	\$0	\$0	\$0	\$0	UM-1
D3122ADF	Unity 2U 25x2.5 DRV DAE EMC FLD Rck UPG	\$2,440	10%	\$2,196	\$268	\$220	\$0	\$0	\$0	\$0	UM-1
D3122DF15	3U 15x3.5 12G EXP DAE - DC Customer Rck	\$2,385	10%	\$2,147	\$262	\$215	\$0	\$0	\$0	\$0	UM-1
D3122DF25	Unity 2U 25x2.5 Drive DAE FLD Rck DC	\$2,685	10%	\$2,417	\$295	\$242	\$0	\$0	\$0	\$0	UM-1
D3122DPF15	3U 15x3.5 12G EXP DC PRM- Customer Rck	\$2,385	10%	\$2,147	\$262	\$215	\$0	\$0	\$0	\$0	UM-1
D3122DPF25	Unity 2U 25x2.5 Drive DAE FLD Rck Prm DC	\$2,685	10%	\$2,417	\$295	\$242	\$0	\$0	\$0	\$0	UM-1
D3122F	Unity 2U 25x2.5 Drive DAE FLD Rck	\$2,440	10%	\$2,196	\$268	\$220	\$0	\$0	\$0	\$0	UM-1
D3122PAD	Unity 2U 25x2.5 Drive DAE PRM EMC RCK	\$2,440	10%	\$2,196	\$268	\$220	\$0	\$0	\$0	\$0	UM-1
D3122PF	2U 25x2.5 12G EXPDAE PRM- FLD Ins	\$2,440	10%	\$2,196	\$268	\$220	\$0	\$0	\$0	\$0	UM-1
D3123AD	Unity 3U 15x3.5 Drive DAE EMC Rck	\$2,170	10%	\$1,953	\$239	\$195	\$0	\$0	\$0	\$0	UM-1
D3123ADF	Unity 3U 15x3.5 DRV DAE EMC FLD Rck UPG	\$2,170	10%	\$1,953	\$239	\$195	\$0	\$0	\$0	\$0	UM-1
D3123DF15	3U 15x3.5 12G EXP DAE - DC Customer Rck	\$2,385	10%	\$2,147	\$262	\$215	\$0	\$0	\$0	\$0	UM-1
D3123DPF15	3U 15x3.5 12G EXP DC PRM- Customer Rck	\$2,385	10%	\$2,147	\$262	\$215	\$0	\$0	\$0	\$0	UM-1
D3123F	Unity 3U 15x3.5 Drive DAE FLD Rck	\$2,170	10%	\$1,953	\$239	\$195	\$0	\$0	\$0	\$0	UM-1
D3123PAD	Unity 3U 15x3.5 Drive DAE PRM EMC Rck	\$2,170	10%	\$1,953	\$239	\$195	\$0	\$0	\$0	\$0	UM-1

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
D3123PF	3U 15x3.5 12G EXPDRAE PRM-FLD Ins	\$2,170	10%	\$1,953		\$239	\$195	\$0	\$0	\$0	UM-1
D31D24AD12	Unity 300 2U DPE 12x3.5 Drive EMC Rck	\$9,865	10%	\$8,879	\$1,085	\$888	\$0	\$0	\$0	UM-1	
D31D24AD25	Unity 300 2U DPE 25x2.5 Drive EMC Rck	\$9,865	10%	\$8,879	\$1,085	\$888	\$0	\$0	\$0	UM-1	
D31D24AF12	Unity 300 2U DPE 12x3.5 Drive FLD Rck	\$9,865	10%	\$8,879	\$1,085	\$888	\$0	\$0	\$0	UM-1	
D31D24AF25	Unity 300 2U DPE 25x2.5 Drive FLD Rck	\$9,865	10%	\$8,879	\$1,085	\$888	\$0	\$0	\$0	UM-1	
D31D24DF12	Unity 300 2U DPE 12x3.5 Drive FLD Rck DC	\$10,850	10%	\$9,765	\$1,194	\$977	\$0	\$0	\$0	UM-1	
D31D24DF25	Unity 300 2U DPE 25x2.5 Drive FLD Rck DC	\$10,850	10%	\$9,765	\$1,194	\$977	\$0	\$0	\$0	UM-1	
D31TD32	Unity DIP 300 to 400	\$21,225	10%	\$19,103	\$0	\$0	\$0	\$0	\$0	UM-1	
D31TD33	Unity DIP 300 to 500	\$44,295	10%	\$39,866	\$0	\$0	\$0	\$0	\$0	UM-1	
D31TD34	Unity DIP 300 to 600	\$93,560	10%	\$84,204	\$0	\$0	\$0	\$0	\$0	UM-1	
D32D32AD12	Unity 400 2U DPE 12x3.5 Drive EMC Rck	\$22,340	10%	\$20,106	\$2,457	\$2,011	\$0	\$0	\$0	UM-1	
D32D32AD25	Unity 400 2U DPE 25x2.5 Drive EMC Rck	\$22,340	10%	\$20,106	\$2,457	\$2,011	\$0	\$0	\$0	UM-1	
D32D32AF12	Unity 400 2U DPE 12x3.5 Drive FLD Rck	\$22,340	10%	\$20,106	\$2,457	\$2,011	\$0	\$0	\$0	UM-1	
D32D32AF25	Unity 400 2U DPE 25x2.5 Drive FLD Rck	\$22,340	10%	\$20,106	\$2,457	\$2,011	\$0	\$0	\$0	UM-1	
D32D32DF12	Unity 400 2U DPE 12x3.5 Drive FLD Rck DC	\$24,575	10%	\$22,118	\$2,703	\$2,212	\$0	\$0	\$0	UM-1	
D32D32DF25	Unity 400 2U DPE 25x2.5 Drive FLD Rck DC	\$24,575	10%	\$22,118	\$2,703	\$2,212	\$0	\$0	\$0	UM-1	
D3-2510-1200	UNITY 1.2TB 10K SAS 25X2.5 DRIVE	\$1,120	10%	\$1,008	\$123	\$101	\$0	\$0	\$0	UM-1	
D3-2510-1200TU	UNITY 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,345	10%	\$1,211	\$148	\$121	\$0	\$0	\$0	UM-1	
D3-2510-1200U	UNITY 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,345	10%	\$1,211	\$148	\$121	\$0	\$0	\$0	UM-1	
D3-2510-1800	UNITY 1.8TB 10K SAS 25X2.5 DRIVE	\$1,390	10%	\$1,251	\$153	\$125	\$0	\$0	\$0	UM-1	
D3-2510-1800TU	UNITY 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,670	10%	\$1,503	\$184	\$150	\$0	\$0	\$0	UM-1	
D3-2510-1800U	UNITY 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,670	10%	\$1,503	\$184	\$150	\$0	\$0	\$0	UM-1	
D3-2510-600	UNITY 600GB 10K SAS 25X2.5 DRIVE	\$655	10%	\$590	\$72	\$59	\$0	\$0	\$0	UM-1	
D3-2510-600TU	UNITY 600GB 10K SAS 25X2.5 DRIVE UPG	\$785	10%	\$707	\$86	\$71	\$0	\$0	\$0	UM-1	
D3-2510-600U	UNITY 600GB 10K SAS 25X2.5 DRIVE UPG	\$785	10%	\$707	\$86	\$71	\$0	\$0	\$0	UM-1	
D3-2512FX-1600	UNITY 1.6TB FLASH 25X2.5 DRIVE	\$6,225	10%	\$5,603	\$685	\$560	\$0	\$0	\$0	UM-1	
D3-2512FX-1600TU	UNITY 1.6TB FAST VP SSD 25X2.5 DRIVE UG	\$7,470	10%	\$6,723	\$822	\$672	\$0	\$0	\$0	UM-1	
D3-2512FX-1600U	UNITY 1.6TB FLASH 25X2.5 DRIVE UG	\$7,470	10%	\$6,723	\$822	\$672	\$0	\$0	\$0	UM-1	
D3-2512FX-200	UNITY 200GB FLASH 25X2.5 DRIVE	\$1,335	10%	\$1,202	\$147	\$120	\$0	\$0	\$0	UM-1	
D3-2512FX-200TU	UNITY 200GB FAST VP SSD 25X2.5 DRIVE UG	\$1,600	10%	\$1,440	\$176	\$144	\$0	\$0	\$0	UM-1	
D3-2512FX-200U	UNITY 200GB FLASH 25X2.5 DRIVE UG	\$1,600	10%	\$1,440	\$176	\$144	\$0	\$0	\$0	UM-1	
D3-2512FX-400	UNITY 400GB FLASH 25X2.5 DRIVE	\$2,135	10%	\$1,922	\$235	\$192	\$0	\$0	\$0	UM-1	
D3-2512FX-400TU	UNITY 400GB FAST VP SSD 25X2.5 DRIVE UG	\$2,560	10%	\$2,304	\$282	\$230	\$0	\$0	\$0	UM-1	
D3-2512FX-400U	UNITY 400GB FLASH 25X2.5 DRIVE UG	\$2,560	10%	\$2,304	\$282	\$230	\$0	\$0	\$0	UM-1	
D3-2512FX-800	UNITY 800GB FLASH 25X2.5 DRIVE	\$3,790	10%	\$3,411	\$417	\$341	\$0	\$0	\$0	UM-1	
D3-2512FX-800TU	UNITY 800GB FAST VP SSD 25X2.5 DRIVE UG	\$4,550	10%	\$4,095	\$501	\$410	\$0	\$0	\$0	UM-1	
D3-2512FX-800U	UNITY 800GB FLASH 25X2.5 DRIVE UG	\$4,550	10%	\$4,095	\$501	\$410	\$0	\$0	\$0	UM-1	
D3-2512FXL-3200	UNITY 3.2TB FLASH 25X2.5 DRIVE	\$11,300	10%	\$10,170	\$1,243	\$1,017	\$0	\$0	\$0	UM-F1	
D3-2512FXL-3200TU	UNITY 3.2TB AFP SSD 25X2.5 DRIVE UPG	\$13,560	10%	\$12,204	\$1,492	\$1,220	\$0	\$0	\$0	UM-1	
D3-2512FXL-3200U	UNITY 3.2TB FLASH 25X2.5 DRIVE UPG	\$13,560	10%	\$12,204	\$1,492	\$1,220	\$0	\$0	\$0	UM-1	
D3-2515-600	UNITY 600GB 15K SAS 25X2.5 DRIVE	\$865	10%	\$779	\$95	\$78	\$0	\$0	\$0	UM-1	
D3-2515-600TU	UNITY 600GB 15K SAS 25X2.5 DRIVE UPG	\$1,040	10%	\$936	\$114	\$94	\$0	\$0	\$0	UM-1	
D3-2515-600U	UNITY 600GB 15K SAS 25X2.5 DRIVE UPG	\$1,040	10%	\$936	\$114	\$94	\$0	\$0	\$0	UM-1	
D32TD33	Unity DIP 400 to 500	\$93,560	10%	\$84,204	\$0	\$0	\$0	\$0	\$0	UM-1	
D32TD34	Unity DIP 400 to 600	\$44,295	10%	\$39,866	\$0	\$0	\$0	\$0	\$0	UM-1	
D33D48AD12	Unity 500 2U DPE 12x3.5 Drive EMC Rck	\$46,625	10%	\$41,963	\$5,129	\$4,196	\$0	\$0	\$0	UM-1	
D33D48AD25	Unity 500 2U DPE 25x2.5 Drive EMC Rck	\$46,625	10%	\$41,963	\$5,129	\$4,196	\$0	\$0	\$0	UM-1	
D33D48AF12	Unity 500 2U DPE 12x3.5 Drive FLD Rck	\$46,625	10%	\$41,963	\$5,129	\$4,196	\$0	\$0	\$0	UM-1	
D33D48AF25	Unity 500 2U DPE 25x2.5 Drive FLD Rck	\$46,625	10%	\$41,963	\$5,129	\$4,196	\$0	\$0	\$0	UM-1	
D33D48DF12	Unity 500 2U DPE 12x3.5 Drive FLD Rck DC	\$51,290	10%	\$46,161	\$5,642	\$4,616	\$0	\$0	\$0	UM-1	
D33D48DF25	Unity 500 2U DPE 25x2.5 Drive FLD Rck DC	\$51,290	10%	\$46,161	\$5,642	\$4,616	\$0	\$0	\$0	UM-1	
D33TD34	Unity DIP 500 to 600	\$93,560	10%	\$84,204	\$0	\$0	\$0	\$0	\$0	UM-1	
D34D64AD12	Unity 600 2U DPE 12x3.5 Drive EMC Rck	\$98,485	10%	\$88,637	\$10,833	\$8,864	\$0	\$0	\$0	UM-1	
D34D64AD25	Unity 600 2U DPE 25x2.5 Drive EMC Rck	\$98,485	10%	\$88,637	\$10,833	\$8,864	\$0	\$0	\$0	UM-1	
D34D64AF12	Unity 600 2U DPE 12x3.5 Drive FLD Rck	\$98,485	10%	\$88,637	\$10,833	\$8,864	\$0	\$0	\$0	UM-1	
D34D64AF25	Unity 600 2U DPE 25x2.5 Drive FLD Rck	\$98,485	10%	\$88,637	\$10,833	\$8,864	\$0	\$0	\$0	UM-1	
D34D64DF12	Unity 600 2U DPE 12x3.5 Drive FLD Rck DC	\$108,335	10%	\$97,502	\$11,917	\$9,750	\$0	\$0	\$0	UM-1	
D34D64DF25	Unity 600 2U DPE 25x2.5 Drive FLD Rck DC	\$108,335	10%	\$97,502	\$11,917	\$9,750	\$0	\$0	\$0	UM-1	
D3DAE2URK	Unity Snap In RAIL Kit 2U 25 Drive DAE	\$135	10%	\$122	\$0	\$0	\$0	\$0	\$0	UM-1	
D3DAE3URK	Unity Snap In RAIL Kit 3U 15 Drive DAE	\$135	10%	\$122	\$0	\$0	\$0	\$0	\$0	UM-1	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
D3DPE2URK12	Unity Snap In RAIL Kit 2U 12 Drive DPE	\$135	10%	\$122	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
D3DPE2URK25	Unity Snap In RAIL Kit 2U 25 Drive DPE	\$135	10%	\$122	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
D3FC-2S12FX-200	UNITY 200GB FAST CACHE 25X2.5 DRIVE	\$1,335	10%	\$1,202	\$147	\$120	\$0	\$0	\$0	\$0	UM-1
D3FC-2S12FX-200TU	UNITY 200GB FAST CACHE 25X2.5 DRIVE UPG	\$1,600	10%	\$1,440	\$176	\$144	\$0	\$0	\$0	\$0	UM-1
D3FC-2S12FX-200U	UNITY 200GB FAST CACHE 25X2.5 DRIVE UPG	\$1,600	10%	\$1,440	\$176	\$144	\$0	\$0	\$0	\$0	UM-1
D3FC-2S12FX-400	UNITY 400GB FAST CACHE 25X2.5 DRIVE	\$2,135	10%	\$1,922	\$235	\$192	\$0	\$0	\$0	\$0	UM-1
D3FC-2S12FX-400TU	UNITY 400GB FAST CACHE 25X2.5 DRIVE UPG	\$2,560	10%	\$2,304	\$282	\$230	\$0	\$0	\$0	\$0	UM-1
D3FC-2S12FX-400U	UNITY 400GB FAST CACHE 25X2.5 DRIVE UPG	\$2,560	10%	\$2,304	\$282	\$230	\$0	\$0	\$0	\$0	UM-1
D3FC-2S12FX-800	UNITY 800GB FAST CACHE 25X2.5 DRIVE	\$3,790	10%	\$3,411	\$417	\$341	\$0	\$0	\$0	\$0	UM-1
D3FC-2S12FX-800TU	UNITY 800GB FAST CACHE 25X2.5 DRIVE UPG	\$4,550	10%	\$4,095	\$501	\$410	\$0	\$0	\$0	\$0	UM-1
D3FC-2S12FX-800U	UNITY 800GB FAST CACHE 25X2.5 DRIVE UPG	\$4,550	10%	\$4,095	\$501	\$410	\$0	\$0	\$0	\$0	UM-1
D3FC-OM3-100M	100M MM FIBRE CABLE LC-LC	\$220	10%	\$198	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
D3FC-OM3-10M	10M MM FIBRE CABLE LC-LC	\$135	10%	\$122	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
D3FC-OM3-1M	1M MM FIBRE CABLE LC-LC	\$100	10%	\$90	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
D3FC-OM3-30M	30M MM FIBRE CABLE LC-LC	\$160	10%	\$144	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
D3FC-OM3-3M	3M MM FIBRE CABLE LC-LC	\$110	10%	\$99	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
D3FC-OM3-50M	50M MM FIBRE CABLE LC-LC	\$190	10%	\$171	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
D3FC-OM3-5M	5M MM FIBRE CABLE LC-LC	\$120	10%	\$108	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
D3FC-OM4-100M	100M MM FIBRE CABLE LC-LC	\$440	10%	\$396	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
D3FC-OM4-10M	10M MM FIBRE CABLE LC-LC	\$135	10%	\$122	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
D3FC-OM4-1M	1M MM FIBRE CABLE LC-LC	\$100	10%	\$90	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
D3FC-OM4-30M	30M MM FIBRE CABLE LC-LC	\$240	10%	\$216	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
D3FC-OM4-3M	3M MM FIBRE CABLE LC-LC	\$110	10%	\$99	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
D3FC-OM4-50M	50M MM FIBRE CABLE LC-LC	\$333	10%	\$299	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
D3FC-OM4-5M	5M MM FIBRE CABLE LC-LC	\$120	10%	\$108	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
D3FC-PS12FX-200	UNITY 200GB FAST CACHE 12X3.5 DRIVE	\$1,335	10%	\$1,202	\$147	\$120	\$0	\$0	\$0	\$0	UM-1
D3FC-PS12FX-200TU	UNITY 200GB FAST CACHE 12X3.5 DRIVE UPG	\$1,600	10%	\$1,440	\$176	\$144	\$0	\$0	\$0	\$0	UM-1
D3FC-PS12FX-200U	UNITY 200GB FAST CACHE 12X3.5 DRIVE UPG	\$1,600	10%	\$1,440	\$176	\$144	\$0	\$0	\$0	\$0	UM-1
D3FC-PS12FX-400	UNITY 400GB FAST CACHE 12X3.5 DRIVE	\$2,135	10%	\$1,922	\$235	\$192	\$0	\$0	\$0	\$0	UM-1
D3FC-PS12FX-400TU	UNITY 400GB FAST CACHE 12X3.5 DRIVE UPG	\$2,560	10%	\$2,304	\$282	\$230	\$0	\$0	\$0	\$0	UM-1
D3FC-PS12FX-400U	UNITY 400GB FAST CACHE 12X3.5 DRIVE UPG	\$2,560	10%	\$2,304	\$282	\$230	\$0	\$0	\$0	\$0	UM-1
D3FC-PS12FX-800	UNITY 800GB FAST CACHE 12X3.5 DRIVE	\$3,790	10%	\$3,411	\$417	\$341	\$0	\$0	\$0	\$0	UM-1
D3FC-PS12FX-800TU	UNITY 800GB FAST CACHE 12X3.5 DRIVE UPG	\$4,550	10%	\$4,095	\$501	\$410	\$0	\$0	\$0	\$0	UM-1
D3FC-PS12FX-800U	UNITY 800GB FAST CACHE 12X3.5 DRIVE UPG	\$4,550	10%	\$4,095	\$501	\$410	\$0	\$0	\$0	\$0	UM-1
D3FC-VS12FX-200	UNITY 200GB FAST CACHE 15X3.5 DRIVE	\$1,335	10%	\$1,202	\$147	\$120	\$0	\$0	\$0	\$0	UM-1
D3FC-VS12FX-200TU	UNITY 200GB FAST CACHE 15X3.5 DRIVE UPG	\$1,600	10%	\$1,440	\$176	\$144	\$0	\$0	\$0	\$0	UM-1
D3FC-VS12FX-200U	UNITY 200GB FAST CACHE 15X3.5 DRIVE UPG	\$1,600	10%	\$1,440	\$176	\$144	\$0	\$0	\$0	\$0	UM-1
D3FC-VS12FX-400	UNITY 400GB FAST CACHE 15X3.5 DRIVE	\$2,135	10%	\$1,922	\$235	\$192	\$0	\$0	\$0	\$0	UM-1
D3FC-VS12FX-400TU	UNITY 400GB FAST CACHE 15X3.5 DRIVE UPG	\$2,560	10%	\$2,304	\$282	\$230	\$0	\$0	\$0	\$0	UM-1
D3FC-VS12FX-400U	UNITY 400GB FAST CACHE 15X3.5 DRIVE UPG	\$2,560	10%	\$2,304	\$282	\$230	\$0	\$0	\$0	\$0	UM-1
D3FC-VS12FX-800	UNITY 800GB FAST CACHE 15X3.5 DRIVE	\$3,790	10%	\$3,411	\$417	\$341	\$0	\$0	\$0	\$0	UM-1
D3FC-VS12FX-800TU	UNITY 800GB FAST CACHE 15X3.5 DRIVE UPG	\$4,550	10%	\$4,095	\$501	\$410	\$0	\$0	\$0	\$0	UM-1
D3FC-VS12FX-800U	UNITY 800GB FAST CACHE 15X3.5 DRIVE UPG	\$4,550	10%	\$4,095	\$501	\$410	\$0	\$0	\$0	\$0	UM-1
D3MSHDMSSHD2	Unity 2x2M MINI SAS HD Cables	\$270	10%	\$243	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
D3MSHDMSSHD5	Unity 2x5M MINI SAS HD Cables	\$545	10%	\$491	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
D3MSHDMSSHD8	Unity 2x8M MINI SAS HD Cables	\$815	10%	\$734	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
D3N-2S10-1200	UNITY 1.2TB 10K SAS 25X2.5 NEBS DRIVE	\$1,230	10%	\$1,107	\$135	\$111	\$0	\$0	\$0	\$0	UM-1
D3N-2S10-1200TU	UNITY 1.2TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,475	10%	\$1,328	\$162	\$133	\$0	\$0	\$0	\$0	UM-1
D3N-2S10-1200U	UNITY 1.2TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,475	10%	\$1,328	\$162	\$133	\$0	\$0	\$0	\$0	UM-1
D3N-2S10-1800	UNITY 1.8TB 10K SAS 25X2.5 NEBS DRIVE	\$1,530	10%	\$1,377	\$168	\$138	\$0	\$0	\$0	\$0	UM-1
D3N-2S10-1800TU	UNITY 1.8TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,835	10%	\$1,652	\$202	\$165	\$0	\$0	\$0	\$0	UM-1
D3N-2S10-1800U	UNITY 1.8TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,835	10%	\$1,652	\$202	\$165	\$0	\$0	\$0	\$0	UM-1
D3N-2S10-600	UNITY 600GB 10K SAS 25X2.5 NEBS DRIVE	\$720	10%	\$648	\$79	\$65	\$0	\$0	\$0	\$0	UM-1
D3N-2S10-600TU	UNITY 600GB 10K SAS 25X2.5 NEBS DRV UPG	\$865	10%	\$779	\$95	\$78	\$0	\$0	\$0	\$0	UM-1
D3N-2S10-600U	UNITY 600GB 10K SAS 25X2.5 NEBS DRV UPG	\$865	10%	\$779	\$95	\$78	\$0	\$0	\$0	\$0	UM-1
D3N-2S12FX-1600	UNITY 1.6TB FAST VP SSD 25X2.5 NEBS DRV	\$6,850	10%	\$6,165	\$754	\$617	\$0	\$0	\$0	\$0	UM-1
D3N-2S12FX-1600TU	UNITY 1.6TB FASTVP SSD 25X2.5 NBS DRV UG	\$8,220	10%	\$7,398	\$904	\$740	\$0	\$0	\$0	\$0	UM-1
D3N-2S12FX-1600U	UNITY 1.6TB FASTVP SSD 25X2.5 NBS DRV UG	\$8,220	10%	\$7,398	\$904	\$740	\$0	\$0	\$0	\$0	UM-1
D3N-2S12FX-200	UNITY 200GB FAST VP SSD 25X2.5 NEBS DRV	\$1,470	10%	\$1,323	\$162	\$132	\$0	\$0	\$0	\$0	UM-1
D3N-2S12FX-200TU	UNITY 200GB FAST VPSSD 25X2.5 NBS DRV UG	\$1,765	10%	\$1,589	\$194	\$159	\$0	\$0	\$0	\$0	UM-1

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
D3N-2S12FX-200U	UNITY 200GB FAST VPSSD 25X2.5 NBS DRV UG	\$1,765	10%	\$1,589	\$194	\$159	\$0	\$0	\$0	UM-1	
D3N-2S12FX-400	UNITY 400GB FAST VP SSD 25X2.5 NEBS DRV	\$2,350	10%	\$2,115	\$259	\$212	\$0	\$0	\$0	UM-1	
D3N-2S12FX-400TU	UNITY 400GB FAST VPSSD 25X2.5 NBS DRV UG	\$2,820	10%	\$2,538	\$310	\$254	\$0	\$0	\$0	UM-1	
D3N-2S12FX-400U	UNITY 400GB FAST VPSSD 25X2.5 NBS DRV UG	\$2,820	10%	\$2,538	\$310	\$254	\$0	\$0	\$0	UM-1	
D3N-2S12FX-800	UNITY 800GB FAST VP SSD 25X2.5 NEBS DRV	\$4,170	10%	\$3,753	\$459	\$375	\$0	\$0	\$0	UM-1	
D3N-2S12FX-800TU	UNITY 800GB FASTVP SSD 25X2.5 NBS DRV UG	\$5,005	10%	\$4,505	\$551	\$450	\$0	\$0	\$0	UM-1	
D3N-2S12FX-800U	UNITY 800GB FASTVP SSD 25X2.5 NBS DRV UG	\$5,005	10%	\$4,505	\$551	\$450	\$0	\$0	\$0	UM-1	
D3N-2S12FXL-3200	UNITY 3.2TB AFP SSD 25X2.5 NEBS DRIVE	\$12,430	10%	\$11,187	\$1,367	\$1,119	\$0	\$0	\$0	UM-1	
D3N-2S12FXL-3200TU	UNITY 3.2TB AFP SSD 25X2.5 NEBS DRV UPG	\$14,915	10%	\$13,424	\$1,641	\$1,342	\$0	\$0	\$0	UM-1	
D3N-2S12FXL-3200U	UNITY 3.2TB AFP SSD 25X2.5 NEBS DRV UPG	\$14,915	10%	\$13,424	\$1,641	\$1,342	\$0	\$0	\$0	UM-1	
D3N-2S15-600	UNITY 600GB 15K SAS 25X2.5 NEBS DRIVE	\$950	10%	\$855	\$105	\$86	\$0	\$0	\$0	UM-1	
D3N-2S15-600TU	UNITY 600GB 15K SAS 25X2.5 NEBS DRV UG	\$1,140	10%	\$1,026	\$125	\$103	\$0	\$0	\$0	UM-1	
D3N-2S15-600U	UNITY 600GB 15K SAS 25X2.5 NEBS DRV UPG	\$1,140	10%	\$1,026	\$125	\$103	\$0	\$0	\$0	UM-1	
D3NFC-2S12FX-200	UNITY 200GB FAST CACHE 25X2.5 NEBS DRV	\$1,470	10%	\$1,323	\$162	\$132	\$0	\$0	\$0	UM-1	
D3NFC-2S12FX-200TU	UNITY 200GB FAST CACHE 25X2.5 NBS DRV UG	\$1,765	10%	\$1,589	\$194	\$159	\$0	\$0	\$0	UM-1	
D3NFC-2S12FX-200U	UNITY 200GB FAST CACHE 25X2.5 NBS DRV UG	\$1,765	10%	\$1,589	\$194	\$159	\$0	\$0	\$0	UM-1	
D3NFC-2S12FX-400	UNITY 400GB FAST CACHE 25X2.5 NEBS DRV	\$2,350	10%	\$2,115	\$259	\$212	\$0	\$0	\$0	UM-1	
D3NFC-2S12FX-400TU	UNITY 400GB FAST CACHE 25X2.5 NBS DRV UG	\$2,820	10%	\$2,538	\$310	\$254	\$0	\$0	\$0	UM-1	
D3NFC-2S12FX-400U	UNITY 400GB FAST CACHE 25X2.5 NBS DRV UG	\$2,820	10%	\$2,538	\$310	\$254	\$0	\$0	\$0	UM-1	
D3NFC-2S12FX-800	UNITY 800GB FAST CACHE 25X2.5 NEBS DRV	\$4,170	10%	\$3,753	\$459	\$375	\$0	\$0	\$0	UM-1	
D3NFC-2S12FX-800TU	UNITY 800GB FAST CACHE 25X2.5 NBS DRV UG	\$5,005	10%	\$4,505	\$551	\$450	\$0	\$0	\$0	UM-1	
D3NFC-2S12FX-800U	UNITY 800GB FAST CACHE 25X2.5 NBS DRV UG	\$5,005	10%	\$4,505	\$551	\$450	\$0	\$0	\$0	UM-1	
D3NFC-PS12FX-200	UNITY 200GB FAST CACHE 12X3.5 NEBS DRV	\$1,470	10%	\$1,323	\$162	\$132	\$0	\$0	\$0	UM-1	
D3NFC-PS12FX-200TU	UNITY 200GB FAST CACHE 12X3.5 NBS DRV UG	\$1,765	10%	\$1,589	\$194	\$159	\$0	\$0	\$0	UM-1	
D3NFC-PS12FX-200U	UNITY 200GB FAST CACHE 12X3.5 NBS DRV UG	\$1,765	10%	\$1,589	\$194	\$159	\$0	\$0	\$0	UM-1	
D3NFC-PS12FX-400	UNITY 400GB FAST CACHE 12X3.5 NEBS DRV	\$2,350	10%	\$2,115	\$259	\$212	\$0	\$0	\$0	UM-1	
D3NFC-PS12FX-400TU	UNITY 400GB FAST CACHE 12X3.5 NBS DRV UG	\$2,820	10%	\$2,538	\$310	\$254	\$0	\$0	\$0	UM-1	
D3NFC-PS12FX-400U	UNITY 400GB FAST CACHE 12X3.5 NBS DRV UG	\$2,820	10%	\$2,538	\$310	\$254	\$0	\$0	\$0	UM-1	
D3NFC-PS12FX-800	UNITY 800GB FAST CACHE 12X3.5 NEBS DRV	\$4,170	10%	\$3,753	\$459	\$375	\$0	\$0	\$0	UM-1	
D3NFC-PS12FX-800TU	UNITY 800GB FAST CACHE 12X3.5 NBS DRV UG	\$5,005	10%	\$4,505	\$551	\$450	\$0	\$0	\$0	UM-1	
D3NFC-PS12FX-800U	UNITY 800GB FAST CACHE 12X3.5 NBS DRV UG	\$5,005	10%	\$4,505	\$551	\$450	\$0	\$0	\$0	UM-1	
D3NFC-VS12FX-200	UNITY 200GB FAST CACHE 15X3.5 NEBS DRV	\$1,470	10%	\$1,323	\$162	\$132	\$0	\$0	\$0	UM-1	
D3NFC-VS12FX-200TU	UNITY 200GB FAST CACHE 15X3.5 NBS DRV UG	\$1,760	10%	\$1,584	\$194	\$158	\$0	\$0	\$0	UM-1	
D3NFC-VS12FX-200U	UNITY 200GB FAST CACHE 15X3.5 NBS DRV UG	\$1,760	10%	\$1,584	\$194	\$158	\$0	\$0	\$0	UM-1	
D3NFC-VS12FX-400	UNITY 400GB FAST CACHE 15X3.5 NEBS DRV	\$2,350	10%	\$2,115	\$259	\$212	\$0	\$0	\$0	UM-1	
D3NFC-VS12FX-400TU	UNITY 400GB FAST CACHE 15X3.5 NBS DRV UG	\$2,815	10%	\$2,534	\$310	\$253	\$0	\$0	\$0	UM-1	
D3NFC-VS12FX-400U	UNITY 400GB FAST CACHE 15X3.5 NBS DRV UG	\$2,815	10%	\$2,534	\$310	\$253	\$0	\$0	\$0	UM-1	
D3NFC-VS12FX-800	UNITY 800GB FAST CACHE 15X3.5 NEBS DRV	\$4,170	10%	\$3,753	\$459	\$375	\$0	\$0	\$0	UM-1	
D3NFC-VS12FX-800TU	UNITY 800GB FAST CACHE 15X3.5 NBS DRV UG	\$5,005	10%	\$4,505	\$551	\$450	\$0	\$0	\$0	UM-1	
D3NFC-VS12FX-800U	UNITY 800GB FAST CACHE 15X3.5 NBS DRV UG	\$5,005	10%	\$4,505	\$551	\$450	\$0	\$0	\$0	UM-1	
D3N-PS07-2000	UNITY 2TB NLSAS 12X3.5 NEBS DRIVE	\$820	10%	\$738	\$90	\$74	\$0	\$0	\$0	UM-1	
D3N-PS07-2000TU	UNITY 2TB NLSAS 12X3.5 NEBS DRIVE UPG	\$985	10%	\$887	\$108	\$89	\$0	\$0	\$0	UM-1	
D3N-PS07-2000U	UNITY 2TB NLSAS 12X3.5 NEBS DRIVE UPG	\$985	10%	\$887	\$108	\$89	\$0	\$0	\$0	UM-1	
D3N-PS07-4000	UNITY 4TB NLSAS 12X3.5 NEBS DRIVE	\$1,410	10%	\$1,269	\$155	\$127	\$0	\$0	\$0	UM-1	
D3N-PS07-4000TU	UNITY 4TB NLSAS 12X3.5 NEBS DRIVE UPG	\$1,690	10%	\$1,521	\$186	\$152	\$0	\$0	\$0	UM-1	
D3N-PS07-4000U	UNITY 4TB NLSAS 12X3.5 NEBS DRIVE UPG	\$1,690	10%	\$1,521	\$186	\$152	\$0	\$0	\$0	UM-1	
D3N-PS07-6000	UNITY 6TB NLSAS 12X3.5 NEBS DRIVE	\$2,000	10%	\$1,800	\$220	\$180	\$0	\$0	\$0	UM-1	
D3N-PS07-6000TU	UNITY 6TB NLSAS 12X3.5 NEBS DRIVE UPG	\$2,400	10%	\$2,160	\$264	\$216	\$0	\$0	\$0	UM-1	
D3N-PS07-6000U	UNITY 6TB NLSAS 12X3.5 NEBS DRIVE UPG	\$2,400	10%	\$2,160	\$264	\$216	\$0	\$0	\$0	UM-1	
D3N-PS10-1200	UNITY 1.2TB 10K SAS 12X3.5 NEBS DRIVE	\$1,230	10%	\$1,107	\$135	\$111	\$0	\$0	\$0	UM-1	
D3N-PS10-1200TU	UNITY 1.2TB 10K SAS 12X3.5 NEBS DRV UPG	\$1,475	10%	\$1,328	\$162	\$133	\$0	\$0	\$0	UM-1	
D3N-PS10-1200U	UNITY 1.2TB 10K SAS 12X3.5 NEBS DRV UPG	\$1,475	10%	\$1,328	\$162	\$133	\$0	\$0	\$0	UM-1	
D3N-PS10-1800	UNITY 1.8TB 10K SAS 12X3.5 NEBS DRIVE	\$1,530	10%	\$1,377	\$168	\$138	\$0	\$0	\$0	UM-1	
D3N-PS10-1800TU	UNITY 1.8TB 10K SAS 12X3.5 NEBS DRV UG	\$1,835	10%	\$1,652	\$202	\$165	\$0	\$0	\$0	UM-1	
D3N-PS10-1800U	UNITY 1.8TB 10K SAS 12X3.5 NEBS DRV UG	\$1,835	10%	\$1,652	\$202	\$165	\$0	\$0	\$0	UM-1	
D3N-PS10-600	UNITY 600GB 10K SAS 12X3.5 NEBS DRIVE	\$720	10%	\$648	\$79	\$65	\$0	\$0	\$0	UM-1	
D3N-PS10-600TU	UNITY 600GB 10K SAS 12X3.5 NEBS DRV UPG	\$865	10%	\$779	\$95	\$78	\$0	\$0	\$0	UM-1	
D3N-PS10-600U	UNITY 600GB 10K SAS 12X3.5 NEBS DRV UPG	\$865	10%	\$779	\$95	\$78	\$0	\$0	\$0	UM-1	
D3N-PS12FX-1600	UNITY 1.6TB FAST VP SSD 12X3.5 NEBS DRV	\$6,850	10%	\$6,165	\$754	\$617	\$0	\$0	\$0	UM-1	
D3N-PS12FX-1600TU	UNITY 1.6TB FASTVPSSD 12X3.5 NEBS DRV UG	\$8,220	10%	\$7,398	\$904	\$740	\$0	\$0	\$0	UM-1	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
D3N-PS12FX-1600U	UNITY 1.6TB FASTVPSSD 12X3.5 NEBS DRV UG	\$8,220	10%	\$7,398	\$904	\$740	\$0	\$0	\$0	UM-1
D3N-PS12FX-200	UNITY 200GB FAST VP SSD 12X3.5 NEBS DRV	\$1,470	10%	\$1,323	\$162	\$132	\$0	\$0	\$0	UM-1
D3N-PS12FX-200TU	UNITY 200GB FASTVP SSD 12X3.5 NBS DRV UG	\$1,765	10%	\$1,589	\$194	\$159	\$0	\$0	\$0	UM-1
D3N-PS12FX-200U	UNITY 200GB FASTVP SSD 12X3.5 NBS DRV UG	\$1,765	10%	\$1,589	\$194	\$159	\$0	\$0	\$0	UM-1
D3N-PS12FX-400	UNITY 400GB FAST VP SSD 12X3.5 NEBS DRV	\$2,350	10%	\$2,115	\$259	\$212	\$0	\$0	\$0	UM-1
D3N-PS12FX-400TU	UNITY 400GB FASTVP SSD 12X3.5 NBS DRV UG	\$2,820	10%	\$2,538	\$310	\$254	\$0	\$0	\$0	UM-1
D3N-PS12FX-400U	UNITY 400GB FASTVP SSD 12X3.5 NBS DRV UG	\$2,820	10%	\$2,538	\$310	\$254	\$0	\$0	\$0	UM-1
D3N-PS12FX-800	UNITY 800GB FAST VP SSD 12X3.5 NEBS DRV	\$4,170	10%	\$3,753	\$459	\$375	\$0	\$0	\$0	UM-1
D3N-PS12FX-800TU	UNITY 800GB FASTVP SSD 12X3.5 NBS DRV UG	\$5,005	10%	\$4,505	\$551	\$450	\$0	\$0	\$0	UM-1
D3N-PS12FX-800U	UNITY 800GB FASTVP SSD 12X3.5 NBS DRV UG	\$5,005	10%	\$4,505	\$551	\$450	\$0	\$0	\$0	UM-1
D3N-PS15-600	UNITY 600GB 15K SAS 12X3.5 NEBS DRIVE	\$950	10%	\$855	\$105	\$86	\$0	\$0	\$0	UM-1
D3N-PS15-600TU	UNITY 600GB 15K SAS 12X3.5 NEBS DRV UPG	\$1,140	10%	\$1,026	\$125	\$103	\$0	\$0	\$0	UM-1
D3N-PS15-600U	UNITY 600GB 15K SAS 12X3.5 NEBS DRV UPG	\$1,140	10%	\$1,026	\$125	\$103	\$0	\$0	\$0	UM-1
D3NSP-L4X1200-10K	UNITY NBS SYSPACK 4x1.2TB 10KSAS 12X3.5	\$4,930	10%	\$4,437	\$542	\$444	\$0	\$0	\$0	UM-1
D3NSP-L4X1600X-SSD	UNITY NBS SYSPK 4x1.6TB FASTVPSSD 12X3.5	\$27,390	10%	\$24,651	\$3,013	\$2,465	\$0	\$0	\$0	UM-1
D3NSP-L4X1800-10K	UNITY NBS SYSPACK 4x1.8TB 10KSAS 12X3.5	\$6,115	10%	\$5,504	\$673	\$550	\$0	\$0	\$0	UM-1
D3NSP-L4X2000-NL	UNITY NEBS SYSPACK 4x2TB NLSAS 12X3.5	\$3,280	10%	\$2,952	\$361	\$295	\$0	\$0	\$0	UM-1
D3NSP-L4X4000-NL	UNITY NEBS SYSPACK 4x4TB NLSAS 12X3.5	\$5,630	10%	\$5,067	\$619	\$507	\$0	\$0	\$0	UM-1
D3NSP-L4X400X-SSD	UNITYNBS SYSPCK 4x400GB FASTVPSSD 12X3.5	\$9,395	10%	\$8,456	\$1,033	\$846	\$0	\$0	\$0	UM-1
D3NSP-L4X6000-NL	UNITY NEBS SYSPACK 4x6TB NLSAS 12X3.5	\$8,010	10%	\$7,209	\$881	\$721	\$0	\$0	\$0	UM-1
D3NSP-L4X600-10K	UNITY NBS SYSPACK 4x600GB 10K SAS 12X3.5	\$2,880	10%	\$2,592	\$317	\$259	\$0	\$0	\$0	UM-1
D3NSP-L4X600-15K	UNITY NBS SYSPACK 4x600GB 15K SAS 12X3.5	\$3,805	10%	\$3,425	\$419	\$342	\$0	\$0	\$0	UM-1
D3NSP-L4X800X-SSD	UNITY NBS SYSPK 4x800GB FASTVPSSD 12X3.5	\$16,675	10%	\$15,008	\$1,834	\$1,501	\$0	\$0	\$0	UM-1
D3NSP-L6X1200-10K	UNITY NBS SYSPACK 6x1.2TB 10KSAS 12X3.5	\$7,495	10%	\$6,746	\$824	\$675	\$0	\$0	\$0	UM-1
D3NSP-L6X1600X-SSD	UNITY NBS SYSPK 6x1.6TB FASTVPSSD 12X3.5	\$41,090	10%	\$36,981	\$4,520	\$3,698	\$0	\$0	\$0	UM-1
D3NSP-L6X1800-10K	UNITY NBS SYSPACK 6x1.8TB 10KSAS 12X3.5	\$9,280	10%	\$8,352	\$1,021	\$835	\$0	\$0	\$0	UM-1
D3NSP-L6X400X-SSD	UNITY NBS SYSPK 6x400GB FASTVPSSD 12X3.5	\$14,090	10%	\$12,681	\$1,550	\$1,268	\$0	\$0	\$0	UM-1
D3NSP-L6X600-10K	UNITY NBS SYSPACK 6x600GB 10K SAS 12X3.5	\$4,375	10%	\$3,938	\$481	\$394	\$0	\$0	\$0	UM-1
D3NSP-L6X600-15K	UNITY NBS SYSPACK 6x600GB 15K SAS 12X3.5	\$5,715	10%	\$5,144	\$629	\$514	\$0	\$0	\$0	UM-1
D3NSP-L6X800X-SSD	UNITY NBS SYSPK 6x800GB FASTVPSSD 12X3.5	\$25,000	10%	\$22,500	\$2,750	\$2,250	\$0	\$0	\$0	UM-1
D3NSP-L9X2000-NL	UNITY NEBS SYSPACK 9x2TB NLSAS 12X3.5	\$7,390	10%	\$6,651	\$813	\$665	\$0	\$0	\$0	UM-1
D3NSP-L9X4000-NL	UNITY NEBS SYSPACK 9x4TB NLSAS 12X3.5	\$12,690	10%	\$11,421	\$1,396	\$1,142	\$0	\$0	\$0	UM-1
D3NSP-L9X6000-NL	UNITY NEBS SYSPACK 9x6TB NLSAS 12X3.5	\$18,015	10%	\$16,214	\$1,982	\$1,621	\$0	\$0	\$0	UM-1
D3NSP-S4X1200-10K	UNITY NBS SYSPACK 4x1.2TB 10K SAS 25X2.5	\$4,930	10%	\$4,437	\$542	\$444	\$0	\$0	\$0	UM-1
D3NSP-S4X1600X-SSD	UNITYNBS SYSPCK 4x1.6TB FLASH 25X2.5	\$27,390	10%	\$24,651	\$3,013	\$2,465	\$0	\$0	\$0	UM-1
D3NSP-S4X1800-10K	UNITY NBS SYSPACK 4x1.8TB 10KSAS 25X2.5	\$6,115	10%	\$5,504	\$673	\$550	\$0	\$0	\$0	UM-1
D3NSP-S4X3200XLSSD	UNITY NBS SYSPACK 4x3.2TB AFP SSD 25X2.5	\$49,720	10%	\$44,748	\$5,469	\$4,475	\$0	\$0	\$0	UM-1
D3NSP-S4X400X-SSD	UNITY NBS SYSPK 4x400GB FLASH 25X2.5	\$9,395	10%	\$8,456	\$1,033	\$846	\$0	\$0	\$0	UM-1
D3NSP-S4X600-10K	UNITY NBS SYSPACK 4x600GB 10K SAS 25X2.5	\$2,880	10%	\$2,592	\$317	\$259	\$0	\$0	\$0	UM-1
D3NSP-S4X600-15K	UNITY NBS SYSPACK 4x600GB 15K SAS 25X2.5	\$3,805	10%	\$3,425	\$419	\$342	\$0	\$0	\$0	UM-1
D3NSP-S4X800X-SSD	UNITY NBS SYSPK 4x800GB FLASH 25X2.5	\$16,675	10%	\$15,008	\$1,834	\$1,501	\$0	\$0	\$0	UM-1
D3NSP-S6X1200-10K	UNITY NBS SYSPACK 6x1.2TB 10K SAS 25X2.5	\$7,495	10%	\$6,746	\$824	\$675	\$0	\$0	\$0	UM-1
D3NSP-S6X1600X-SSD	UNITY NBS SYSPK 6x1.6TB FLASH 25X2.5	\$41,090	10%	\$36,981	\$4,520	\$3,698	\$0	\$0	\$0	UM-1
D3NSP-S6X1800-10K	UNITY NBS SYSPACK 6x1.8TB 10KSAS 25X2.5	\$9,280	10%	\$8,352	\$1,021	\$835	\$0	\$0	\$0	UM-1
D3NSP-S6X3200XLSSD	UNITY NBS SYSPACK 6x3.2TB AFP SSD 25X2.5	\$74,580	10%	\$67,122	\$8,204	\$6,712	\$0	\$0	\$0	UM-1
D3NSP-S6X400X-SSD	UNITY NBS SYSPK 6x400GB FLASH 25X2.5	\$14,090	10%	\$12,681	\$1,550	\$1,268	\$0	\$0	\$0	UM-1
D3NSP-S6X600-10K	UNITY NBS SYSPACK 6x600GB 10K SAS 25X2.5	\$4,375	10%	\$3,938	\$481	\$394	\$0	\$0	\$0	UM-1
D3NSP-S6X600-15K	UNITY NBS SYSPACK 6x600GB 15K SAS 25X2.5	\$5,715	10%	\$5,144	\$629	\$514	\$0	\$0	\$0	UM-1
D3NSP-S6X800X-SSD	UNITY NBS SYSPK 6x800GB FLASH 25X2.5	\$25,000	10%	\$22,500	\$2,750	\$2,250	\$0	\$0	\$0	UM-1
D3N-VS07-2000	UNITY 2TB NLSAS 15X3.5 NEBS DRIVE	\$820	10%	\$738	\$90	\$74	\$0	\$0	\$0	UM-1
D3N-VS07-2000TU	UNITY 2TB NLSAS 15X3.5 NEBS DRIVE UPG	\$985	10%	\$887	\$108	\$89	\$0	\$0	\$0	UM-1
D3N-VS07-2000U	UNITY 2TB NLSAS 15X3.5 NEBS DRIVE UPG	\$985	10%	\$887	\$108	\$89	\$0	\$0	\$0	UM-1
D3N-VS07-4000	UNITY 4TB NLSAS 15X3.5 NEBS DRIVE	\$1,410	10%	\$1,269	\$155	\$127	\$0	\$0	\$0	UM-1
D3N-VS07-4000TU	UNITY 4TB NLSAS 15X3.5 NEBS DRIVE UPG	\$1,690	10%	\$1,521	\$186	\$152	\$0	\$0	\$0	UM-1
D3N-VS07-4000U	UNITY 4TB NLSAS 15X3.5 NEBS DRIVE UPG	\$1,690	10%	\$1,521	\$186	\$152	\$0	\$0	\$0	UM-1
D3N-VS07-6000	UNITY 6TB NLSAS 15X3.5 NEBS DRIVE	\$2,000	10%	\$1,800	\$220	\$180	\$0	\$0	\$0	UM-1
D3N-VS07-6000TU	UNITY 6TB NLSAS 15X3.5 NEBS DRIVE UPG	\$2,405	10%	\$2,165	\$265	\$216	\$0	\$0	\$0	UM-1
D3N-VS07-6000U	UNITY 6TB NLSAS 15X3.5 NEBS DRIVE UPG	\$2,405	10%	\$2,165	\$265	\$216	\$0	\$0	\$0	UM-1
D3N-VS10-1200	UNITY 1.2TB 10K SAS 15X3.5 NEBS DRIVE	\$1,230	10%	\$1,107	\$135	\$111	\$0	\$0	\$0	UM-1
D3N-VS10-1200TU	UNITY 1.2TB 10K SAS 15X3.5 NEBS DRV UPG	\$1,480	10%	\$1,332	\$163	\$133	\$0	\$0	\$0	UM-1

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
D3N-VS10-1200U	UNITY 1.2TB 10K SAS 15X3.5 NEBS DRV UPG	\$1,480	10%	\$1,332	\$163	\$133	\$0	\$0	\$0	UM-1	
D3N-VS10-1800	UNITY 1.8TGB 10K SAS 15X3.5 NEBS DRIVE	\$1,530	10%	\$1,377	\$168	\$138	\$0	\$0	\$0	UM-1	
D3N-VS10-1800TU	UNITY 1.8TGB 10K SAS 15X3.5 NEBS DRV UG	\$1,835	10%	\$1,652	\$202	\$165	\$0	\$0	\$0	UM-1	
D3N-VS10-1800U	UNITY 1.8TGB 10K SAS 15X3.5 NEBS DRV UG	\$1,835	10%	\$1,652	\$202	\$165	\$0	\$0	\$0	UM-1	
D3N-VS10-600	UNITY 600GB 10K SAS 15X3.5 NEBS DRIVE	\$720	10%	\$648	\$79	\$65	\$0	\$0	\$0	UM-1	
D3N-VS10-600TU	UNITY 600GB 10K SAS 15X3.5 NEBS DRV UPG	\$865	10%	\$779	\$95	\$78	\$0	\$0	\$0	UM-1	
D3N-VS10-600U	UNITY 600GB 10K SAS 15X3.5 NEBS DRV UPG	\$865	10%	\$779	\$95	\$78	\$0	\$0	\$0	UM-1	
D3N-VS12FX-1600	UNITY 1.6TB FAST VP SSD 15X3.5 NEBS DRV	\$6,850	10%	\$6,165	\$754	\$617	\$0	\$0	\$0	UM-1	
D3N-VS12FX-1600TU	UNITY 1.6TB FASTVPSSD 15X3.5 NEBS DRV UG	\$8,215	10%	\$7,394	\$904	\$739	\$0	\$0	\$0	UM-1	
D3N-VS12FX-1600U	UNITY 1.6TB FASTVPSSD 15X3.5 NEBS DRV UG	\$8,215	10%	\$7,394	\$904	\$739	\$0	\$0	\$0	UM-1	
D3N-VS12FX-200	UNITY 200GB FAST VP SSD 15X3.5 NEBS DRV	\$1,470	10%	\$1,323	\$162	\$132	\$0	\$0	\$0	UM-1	
D3N-VS12FX-200TU	UNITY 200GB FASTVPSSD 15X3.5 NEBS DRV UG	\$1,760	10%	\$1,584	\$194	\$158	\$0	\$0	\$0	UM-1	
D3N-VS12FX-200U	UNITY 200GB FASTVPSSD 15X3.5 NEBS DRV UG	\$1,760	10%	\$1,584	\$194	\$158	\$0	\$0	\$0	UM-1	
D3N-VS12FX-400	UNITY 400GB FAST VP SSD 15X3.5 NEBS DRV	\$2,350	10%	\$2,115	\$259	\$212	\$0	\$0	\$0	UM-1	
D3N-VS12FX-400TU	UNITY 400GB FAST VPSSD 15X3.5 NBS DRV UG	\$2,815	10%	\$2,534	\$310	\$253	\$0	\$0	\$0	UM-1	
D3N-VS12FX-400U	UNITY 400GB FASTVPSSD 15X3.5 NEBS DRV UG	\$2,815	10%	\$2,534	\$310	\$253	\$0	\$0	\$0	UM-1	
D3N-VS12FX-800	UNITY 800GB FAST VP SSD 15X3.5 NEBS DRV	\$4,170	10%	\$3,753	\$459	\$375	\$0	\$0	\$0	UM-1	
D3N-VS12FX-800TU	UNITY 800GB FAST VPSSD 15X3.5 NBS DRV UG	\$5,005	10%	\$4,505	\$551	\$450	\$0	\$0	\$0	UM-1	
D3N-VS12FX-800U	UNITY 800GB FAST VPSSD 15X3.5 NBS DRV UG	\$5,005	10%	\$4,505	\$551	\$450	\$0	\$0	\$0	UM-1	
D3N-VS15-600	UNITY 600GB 15K SAS 15X3.5 NEBS DRIVE	\$950	10%	\$855	\$105	\$86	\$0	\$0	\$0	UM-1	
D3N-VS15-600TU	UNITY 600GB 15K SAS 15X3.5 NEBS DRV UPG	\$1,145	10%	\$1,031	\$126	\$103	\$0	\$0	\$0	UM-1	
D3N-VS15-600U	UNITY 600GB 15K SAS 15X3.5 NEBS DRV UPG	\$1,145	10%	\$1,031	\$126	\$103	\$0	\$0	\$0	UM-1	
D3-PS07-2000	UNITY 2TB NLSAS 12X3.5 DRIVE	\$745	10%	\$671	\$82	\$67	\$0	\$0	\$0	UM-1	
D3-PS07-2000TU	UNITY 2TB NLSAS 12X3.5 DRIVE UPG	\$895	10%	\$806	\$98	\$81	\$0	\$0	\$0	UM-1	
D3-PS07-2000U	UNITY 2TB NLSAS 12X3.5 DRIVE UPG	\$895	10%	\$806	\$98	\$81	\$0	\$0	\$0	UM-1	
D3-PS07-4000	UNITY 4TB NLSAS 12X3.5 DRIVE	\$1,280	10%	\$1,152	\$141	\$115	\$0	\$0	\$0	UM-1	
D3-PS07-4000TU	UNITY 4TB NLSAS 12X3.5 DRIVE UPG	\$1,535	10%	\$1,382	\$169	\$138	\$0	\$0	\$0	UM-1	
D3-PS07-4000U	UNITY 4TB NLSAS 12X3.5 DRIVE UPG	\$1,535	10%	\$1,382	\$169	\$138	\$0	\$0	\$0	UM-1	
D3-PS07-6000	UNITY 6TB NLSAS 12X3.5 DRIVE	\$1,820	10%	\$1,638	\$200	\$164	\$0	\$0	\$0	UM-1	
D3-PS07-6000TU	UNITY 6TB NLSAS 12X3.5 DRIVE UPG	\$2,185	10%	\$1,967	\$240	\$197	\$0	\$0	\$0	UM-1	
D3-PS07-6000U	UNITY 6TB NLSAS 12X3.5 DRIVE UPG	\$2,185	10%	\$1,967	\$240	\$197	\$0	\$0	\$0	UM-1	
D3-PS10-1200	UNITY 1.2TB 10K SAS 12X3.5 DRIVE	\$1,120	10%	\$1,008	\$123	\$101	\$0	\$0	\$0	UM-1	
D3-PS10-1200TU	UNITY 1.2TB 10K SAS 12X3.5 DRIVE UPG	\$1,345	10%	\$1,211	\$148	\$121	\$0	\$0	\$0	UM-1	
D3-PS10-1200U	UNITY 1.2TB 10K SAS 12X3.5 DRIVE UPG	\$1,345	10%	\$1,211	\$148	\$121	\$0	\$0	\$0	UM-1	
D3-PS10-1800	UNITY 1.8TB 10K SAS 12X3.5 DRIVE	\$1,390	10%	\$1,251	\$153	\$125	\$0	\$0	\$0	UM-1	
D3-PS10-1800TU	UNITY 1.8TB 10K SAS 12X3.5 DRIVE UPG	\$1,670	10%	\$1,503	\$184	\$150	\$0	\$0	\$0	UM-1	
D3-PS10-1800U	UNITY 1.8TGB 10K SAS 12X3.5 DRIVE UPG	\$1,670	10%	\$1,503	\$184	\$150	\$0	\$0	\$0	UM-1	
D3-PS10-600	UNITY 600GB 10K SAS 12X3.5 DRIVE	\$655	10%	\$590	\$72	\$59	\$0	\$0	\$0	UM-1	
D3-PS10-600TU	UNITY 600GB 10K SAS 12X3.5 DRIVE UPG	\$785	10%	\$707	\$86	\$71	\$0	\$0	\$0	UM-1	
D3-PS10-600U	UNITY 600GB 10K SAS 12X3.5 DRIVE UPG	\$785	10%	\$707	\$86	\$71	\$0	\$0	\$0	UM-1	
D3-PS12FX-1600	UNITY 1.6TB FLASH 12X3.5 DRIVE	\$6,225	10%	\$5,603	\$685	\$560	\$0	\$0	\$0	UM-1	
D3-PS12FX-1600TU	UNITY 1.6TB FAST VP SSD 12X3.5 DRIVE UG	\$7,470	10%	\$6,723	\$822	\$672	\$0	\$0	\$0	UM-1	
D3-PS12FX-1600U	UNITY 1.6TB FLASH 12X3.5 DRIVE UG	\$7,470	10%	\$6,723	\$822	\$672	\$0	\$0	\$0	UM-1	
D3-PS12FX-200	UNITY 200GB FLASH 12X3.5 DRIVE	\$1,335	10%	\$1,202	\$147	\$120	\$0	\$0	\$0	UM-1	
D3-PS12FX-200TU	UNITY 200GB FAST VP SSD 12X3.5 DRIVE UG	\$1,600	10%	\$1,440	\$176	\$144	\$0	\$0	\$0	UM-1	
D3-PS12FX-200U	UNITY 200GB FLASH 12X3.5 DRIVE UG	\$1,600	10%	\$1,440	\$176	\$144	\$0	\$0	\$0	UM-1	
D3-PS12FX-400	UNITY 400GB FLASH 12X3.5 DRIVE	\$2,135	10%	\$1,922	\$235	\$192	\$0	\$0	\$0	UM-1	
D3-PS12FX-400TU	UNITY 400GB FAST VP SSD 12X3.5 DRIVE UG	\$2,560	10%	\$2,304	\$282	\$230	\$0	\$0	\$0	UM-1	
D3-PS12FX-400U	UNITY 400GB FLASH 12X3.5 DRIVE UG	\$2,560	10%	\$2,304	\$282	\$230	\$0	\$0	\$0	UM-1	
D3-PS12FX-800	UNITY 800GB FLASH12X3.5 DRIVE	\$3,790	10%	\$3,411	\$417	\$341	\$0	\$0	\$0	UM-1	
D3-PS12FX-800TU	UNITY 800GB FAST VP SSD 12X3.5 DRIVE UG	\$4,550	10%	\$4,095	\$501	\$410	\$0	\$0	\$0	UM-1	
D3-PS12FX-800U	UNITY 800GB FLASH 12X3.5 DRIVE UG	\$4,550	10%	\$4,095	\$501	\$410	\$0	\$0	\$0	UM-1	
D3-PS15-600	UNITY 600GB 15K SAS 12X3.5 DRIVE	\$865	10%	\$779	\$95	\$78	\$0	\$0	\$0	UM-1	
D3-PS15-600TU	UNITY 600GB 15K SAS 12X3.5 DRIVE UPG	\$1,040	10%	\$936	\$114	\$94	\$0	\$0	\$0	UM-1	
D3-PS15-600U	UNITY 600GB 15K SAS 12X3.5 DRIVE UPG	\$1,040	10%	\$936	\$114	\$94	\$0	\$0	\$0	UM-1	
D3SFP10IU	Unity 4x10Gb SFP iCSI/Eth connect upg	\$755	10%	\$680	\$83	\$68	\$0	\$0	\$0	UM-1	
D3SFP16FU	Unity 4x16Gb SFP FC connection	\$1,135	10%	\$1,022	\$125	\$102	\$0	\$0	\$0	UM-1	
D3SFP1U	Unity 4x1Gb SFP iCSI/Eth FLD UPG	\$755	10%	\$680	\$83	\$68	\$0	\$0	\$0	UM-1	
D3SFP8FU	Unity 4x8Gb SFP FC connect upg	\$300	10%	\$270	\$33	\$27	\$0	\$0	\$0	UM-1	
D3SFP16F	UNITY 4X16GB SFP SM FC CONNECTION	\$3,000	10%	\$2,700	\$330	\$270	\$0	\$0	\$0	UM-1	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
D3SFFSM16FU	UNITY 4X16GB SFP SM FC CONNECTION UPG	\$3,600	10%	\$3,240	\$396	\$324	\$0	\$0	\$0	UM-1	
D3SL10ICU	Unity 2x4 Port 10GBASE-T iSCSI IO	\$2,305	10%	\$2,075	\$254	\$207	\$0	\$0	\$0	UM-1	
D3SL10ICUU	Unity 2x4 Port 10GBASE-T iSCSI IO UPG	\$2,765	10%	\$2,489	\$304	\$249	\$0	\$0	\$0	UM-1	
D3SL10IG	Unity 2x4 Port 10Gb iSCSI/Eth TwinAX IO	\$1,630	10%	\$1,467	\$179	\$147	\$0	\$0	\$0	UM-1	
D3SL10IGU	Unity 2x4 Port 10Gb iSCSI/Eth TWAX UPG	\$1,955	10%	\$1,760	\$215	\$176	\$0	\$0	\$0	UM-1	
D3SL10IO2PT	Unity 2x2 Port 10Gb iSCSI/Eth OPT IO	\$2,440	10%	\$2,196	\$268	\$220	\$0	\$0	\$0	UM-1	
D3SL10IO2PTTW	Unity 2x2 Port 10Gb iSCSI/Eth TwinAX IO	\$1,630	10%	\$1,467	\$179	\$147	\$0	\$0	\$0	UM-1	
D3SL10IO2PTTWU	Unity 2x2 Port 10Gb iSCSI/Eth TWAX UPG	\$1,955	10%	\$1,760	\$215	\$176	\$0	\$0	\$0	UM-1	
D3SL10IO2PTU	Unity 2x2 Port 10Gb iSCSI/Eth OPT UPG	\$2,930	10%	\$2,637	\$322	\$264	\$0	\$0	\$0	UM-1	
D3SL10IO4PT	Unity 2x4 Port 10Gb iSCSI/Eth OPT IO	\$2,440	10%	\$2,196	\$268	\$220	\$0	\$0	\$0	UM-1	
D3SL10IO4PTU	Unity 2x4 Port 10Gb iSCSI/Eth OPT UPG	\$2,930	10%	\$2,637	\$322	\$264	\$0	\$0	\$0	UM-1	
D3SL12SAS	Unity 2x4 Port SAS BE EXP BUS IO EMC Rck	\$7,055	10%	\$6,350	\$776	\$635	\$0	\$0	\$0	UM-1	
D3SL12SASF	Unity 2x4 Port SAS BE EXP BUS IO FLD Rck	\$7,055	10%	\$6,350	\$776	\$635	\$0	\$0	\$0	UM-1	
D3SL12SASU	Unity 2x4 SAS BE EXP BUS IO EMC RK UPG	\$8,465	10%	\$7,619	\$931	\$762	\$0	\$0	\$0	UM-1	
D3SL16F	Unity 2x4 Port 16G FC IO	\$3,530	10%	\$3,177	\$388	\$318	\$0	\$0	\$0	UM-1	
D3SL16FSM	UNITY 2X4 PORT 16G FC IO S MODE SFPS	\$6,265	10%	\$5,639	\$689	\$564	\$0	\$0	\$0	UM-1	
D3SL16FSMMM	UNITY 2X4 PORT 16G FC IO S&M MODE SFPS	\$5,060	10%	\$4,554	\$557	\$455	\$0	\$0	\$0	UM-1	
D3SL16FSMMMU	Unity 2x4 Port 16G FC IO SM SFPS FLD U	\$6,070	10%	\$5,463	\$668	\$546	\$0	\$0	\$0	UM-1	
D3SL16FSMU	Unity 2x4 Port 16G FC IO SFPS FLD UPG	\$7,520	10%	\$6,768	\$827	\$677	\$0	\$0	\$0	UM-1	
D3SL16FU	Unity 2x4 Port 16Gb FC IO UPG	\$4,235	10%	\$3,812	\$466	\$381	\$0	\$0	\$0	UM-1	
D3SL1G	Unity 2x4 Port 1Gb iSCSI/Eth IO	\$1,355	10%	\$1,220	\$149	\$122	\$0	\$0	\$0	UM-1	
D3SL1GU	Unity 2x4 Port 1Gb iSCSI/Eth IO UPG	\$1,625	10%	\$1,463	\$179	\$146	\$0	\$0	\$0	UM-1	
D3SP-L4X1200-10K	UNITY SYSPACK 4X1.2TB 10K SAS 12X3.5	\$4,480	10%	\$4,032	\$493	\$403	\$0	\$0	\$0	UM-1	
D3SP-L4X1600X-SSD	UNITY SYSPACK 4X1.6TB FLASH 12X3.5	\$24,900	10%	\$22,410	\$2,739	\$2,241	\$0	\$0	\$0	UM-1	
D3SP-L4X1800-10K	UNITY SYSPACK 4X1.8TB 10K SAS 12X3.5	\$5,560	10%	\$5,004	\$612	\$500	\$0	\$0	\$0	UM-1	
D3SP-L4X2000-NL	UNITY SYSPACK 4X2TB NLSAS 12X3.5	\$2,980	10%	\$2,682	\$328	\$268	\$0	\$0	\$0	UM-1	
D3SP-L4X4000-NL	UNITY SYSPACK 4X4TB NLSAS 12X3.5	\$5,120	10%	\$4,608	\$563	\$461	\$0	\$0	\$0	UM-1	
D3SP-L4X400X-SSD	UNITY SYSPACK 4X400GB FLASH 12X3.5	\$8,540	10%	\$7,686	\$939	\$769	\$0	\$0	\$0	UM-1	
D3SP-L4X6000-NL	UNITY SYSPACK 4X6TB NLSAS 12X3.5	\$7,280	10%	\$6,552	\$801	\$655	\$0	\$0	\$0	UM-1	
D3SP-L4X600-10K	UNITY SYSPACK 4X600GB 10K SAS 12X3.5	\$2,620	10%	\$2,358	\$288	\$236	\$0	\$0	\$0	UM-1	
D3SP-L4X600-15K	UNITY SYSPACK 4X600GB 15K SAS 12X3.5	\$3,460	10%	\$3,114	\$381	\$311	\$0	\$0	\$0	UM-1	
D3SP-L4X800X-SSD	UNITY SYSPACK 4X800GB FLASH 12X3.5	\$15,160	10%	\$13,644	\$1,668	\$1,364	\$0	\$0	\$0	UM-1	
D3SP-L6X1200-10K	UNITY SYSPACK 6X1.2TB 10K SAS 12X3.5	\$6,720	10%	\$6,048	\$739	\$605	\$0	\$0	\$0	UM-1	
D3SP-L6X1600X-SSD	UNITY SYSPACK 6X1.6TB FLASH 12X3.5	\$37,350	10%	\$33,615	\$4,109	\$3,362	\$0	\$0	\$0	UM-1	
D3SP-L6X1800-10K	Unity SysPack 6X1.8TB 10K SAS 12X3.5	\$8,340	10%	\$7,506	\$917	\$751	\$0	\$0	\$0	UM-1	
D3SP-L6X400X-SSD	UNITY SYSPACK 6X400GB FLASH 12X3.5	\$12,810	10%	\$11,529	\$1,409	\$1,153	\$0	\$0	\$0	UM-1	
D3SP-L6X600-10K	UNITY SYSPACK 6X600GB 10K SAS 12X3.5	\$3,930	10%	\$3,537	\$432	\$354	\$0	\$0	\$0	UM-1	
D3SP-L6X600-15K	UNITY SYSPACK 6X600GB 15K SAS 12X3.5	\$5,190	10%	\$4,671	\$571	\$467	\$0	\$0	\$0	UM-1	
D3SP-L6X800X-SSD	UNITY SYSPACK 6X800GB FLASH 12X3.5	\$22,725	10%	\$20,453	\$2,500	\$2,045	\$0	\$0	\$0	UM-1	
D3SP-L9X2000-NL	UNITY SYSPACK 9X2TB NLSAS 12X3.5	\$6,705	10%	\$6,035	\$738	\$603	\$0	\$0	\$0	UM-1	
D3SP-L9X4000-NL	UNITY SYSPACK 9X4TB NLSAS 12X3.5	\$11,520	10%	\$10,368	\$1,267	\$1,037	\$0	\$0	\$0	UM-1	
D3SP-L9X6000-NL	UNITY SYSPACK 9X6TB NLSAS 12X3.5	\$16,375	10%	\$14,738	\$1,801	\$1,474	\$0	\$0	\$0	UM-1	
D3SP-S4X1200-10K	UNITY SYSPACK 4X1.2TB 10K SAS 25X2.5	\$4,480	10%	\$4,032	\$493	\$403	\$0	\$0	\$0	UM-1	
D3SP-S4X1600X-SSD	UNITY SYSPACK 4X1.6TB FLASH 25X2.5	\$24,900	10%	\$22,410	\$2,739	\$2,241	\$0	\$0	\$0	UM-1	
D3SP-S4X1800-10K	UNITY SYSPACK 4X1.8TB 10K SAS 25X2.5	\$5,560	10%	\$5,004	\$612	\$500	\$0	\$0	\$0	UM-1	
D3SP-S4X3200X-SSD	UNITY SYSPACK 4X3.2TB FLASH 25X2.5	\$45,200	10%	\$40,680	\$4,972	\$4,068	\$0	\$0	\$0	UM-1	
D3SP-S4X400X-SSD	UNITY SYSPACK 4X400GB AFP SSD 25X2.5	\$8,540	10%	\$7,686	\$939	\$769	\$0	\$0	\$0	UM-1	
D3SP-S4X600-10K	UNITY SYSPACK 4X600GB 10K SAS 25X2.5	\$2,620	10%	\$2,358	\$288	\$236	\$0	\$0	\$0	UM-1	
D3SP-S4X600-15K	UNITY SYSPACK 4X600GB 15K SAS 25X2.5	\$3,460	10%	\$3,114	\$381	\$311	\$0	\$0	\$0	UM-1	
D3SP-S4X800X-SSD	UNITY SYSPACK 4X800GB FLASH 25X2.5	\$15,160	10%	\$13,644	\$1,668	\$1,364	\$0	\$0	\$0	UM-1	
D3SP-S6X1200-10K	UNITY SYSPACK 6X1.2TB 10K SAS 25X2.5	\$6,720	10%	\$6,048	\$739	\$605	\$0	\$0	\$0	UM-1	
D3SP-S6X1600X-SSD	UNITY SYSPACK 6X1.6TB FLASH 25X2.5	\$37,350	10%	\$33,615	\$4,109	\$3,362	\$0	\$0	\$0	UM-1	
D3SP-S6X1800-10K	UNITY SYSPACK 6X1.8TB 10K SAS 25X2.5	\$8,340	10%	\$7,506	\$917	\$751	\$0	\$0	\$0	UM-1	
D3SP-S6X3200X-SSD	UNITY SYSPACK 6X3.2TB FLASH 25X2.5	\$67,800	10%	\$61,020	\$7,458	\$6,102	\$0	\$0	\$0	UM-1	
D3SP-S6X400X-SSD	UNITY SYSPACK 6X400GB AFP SSD 25X2.5	\$12,810	10%	\$11,529	\$1,409	\$1,153	\$0	\$0	\$0	UM-1	
D3SP-S6X600-10K	UNITY SYSPACK 6X600GB 10K SAS 25X2.5	\$3,930	10%	\$3,537	\$432	\$354	\$0	\$0	\$0	UM-1	
D3SP-S6X600-15K	UNITY SYSPACK 6X600GB 15K SAS 25X2.5	\$5,190	10%	\$4,671	\$571	\$467	\$0	\$0	\$0	UM-1	
D3SP-S6X800X-SSD	UNITY SYSPACK 6X800GB FLASH 25X2.5	\$22,725	10%	\$20,453	\$2,500	\$2,045	\$0	\$0	\$0	UM-1	
D3TX-TWAX-1M	1M Active TwinAX Cable QTY 4	\$695	10%	\$626	\$0	\$0	\$0	\$0	\$0	UM-1	
D3TX-TWAX-3M	3M Active TwinAX Cable QTY 4	\$830	10%	\$747	\$0	\$0	\$0	\$0	\$0	UM-1	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
D3TX-TWAX-5M	5M Active TwinAX Cable QTY 4	\$1,015	10%	\$914	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
D3-VS07-2000	UNITY 2TB NLSAS 15X3.5 DRIVE	\$745	10%	\$671	\$82	\$67	\$0	\$0	\$0	\$0	UM-1
D3-VS07-2000TU	UNITY 2TB NLSAS 15X3.5 DRIVE UPG	\$895	10%	\$806	\$98	\$81	\$0	\$0	\$0	\$0	UM-1
D3-VS07-2000U	UNITY 2TB NLSAS 15X3.5 DRIVE UPG	\$895	10%	\$806	\$98	\$81	\$0	\$0	\$0	\$0	UM-1
D3-VS07-4000	UNITY 4TB NLSAS 15X3.5 DRIVE	\$1,280	10%	\$1,152	\$141	\$115	\$0	\$0	\$0	\$0	UM-1
D3-VS07-4000TU	UNITY 4TB NLSAS 15X3.5 DRIVE UPG	\$1,535	10%	\$1,382	\$169	\$138	\$0	\$0	\$0	\$0	UM-1
D3-VS07-4000U	UNITY 4TB NLSAS 15X3.5 DRIVE UPG	\$1,535	10%	\$1,382	\$169	\$138	\$0	\$0	\$0	\$0	UM-1
D3-VS07-6000	UNITY 6TB NLSAS 15X3.5 DRIVE	\$1,820	10%	\$1,638	\$200	\$164	\$0	\$0	\$0	\$0	UM-1
D3-VS07-6000TU	UNITY 6TB NLSAS 15X3.5 DRIVE UPG	\$2,185	10%	\$1,967	\$240	\$197	\$0	\$0	\$0	\$0	UM-1
D3-VS07-6000U	UNITY 6TB NLSAS 15X3.5 DRIVE UPG	\$2,185	10%	\$1,967	\$240	\$197	\$0	\$0	\$0	\$0	UM-1
D3-VS10-1200	UNITY 1.2TB 10K SAS 15X3.5 DRIVE	\$1,120	10%	\$1,008	\$123	\$101	\$0	\$0	\$0	\$0	UM-1
D3-VS10-1200TU	UNITY 1.2TB 10K SAS 15X3.5 DRIVE UPG	\$1,345	10%	\$1,211	\$148	\$121	\$0	\$0	\$0	\$0	UM-1
D3-VS10-1200U	UNITY 1.2TB 10K SAS 15X3.5 DRIVE UPG	\$1,345	10%	\$1,211	\$148	\$121	\$0	\$0	\$0	\$0	UM-1
D3-VS10-1800	Unity 1.8TB 10K SAS 15X3.5 Drive	\$1,390	10%	\$1,251	\$153	\$125	\$0	\$0	\$0	\$0	UM-1
D3-VS10-1800TU	UNITY 1.8TB 10K SAS 15X3.5 DRIVE UPG	\$1,670	10%	\$1,503	\$184	\$150	\$0	\$0	\$0	\$0	UM-1
D3-VS10-1800U	Unity 1.8TB 10K SAS 15X3.5 Drive Upg	\$1,670	10%	\$1,503	\$184	\$150	\$0	\$0	\$0	\$0	UM-1
D3-VS10-600	UNITY 600GB 10K SAS 15X3.5 DRIVE	\$655	10%	\$590	\$72	\$59	\$0	\$0	\$0	\$0	UM-1
D3-VS10-600TU	UNITY 600GB 10K SAS 15X3.5 DRIVE UPG	\$785	10%	\$707	\$86	\$71	\$0	\$0	\$0	\$0	UM-1
D3-VS10-600U	UNITY 600GB 10K SAS 15X3.5 DRIVE UPG	\$785	10%	\$707	\$86	\$71	\$0	\$0	\$0	\$0	UM-1
D3-VS12FX-1600	UNITY 1.6TB FLASH 15X3.5 DRIVE	\$6,225	10%	\$5,603	\$685	\$560	\$0	\$0	\$0	\$0	UM-1
D3-VS12FX-1600TU	UNITY 1.6TB FAST VP SSD 15X3.5 DRIVE UG	\$7,470	10%	\$6,723	\$822	\$672	\$0	\$0	\$0	\$0	UM-1
D3-VS12FX-1600U	UNITY 1.6TB FLASH 15X3.5 DRIVE UG	\$7,470	10%	\$6,723	\$822	\$672	\$0	\$0	\$0	\$0	UM-1
D3-VS12FX-200	UNITY 200GB FLASH 15X3.5 DRIVE	\$1,335	10%	\$1,202	\$147	\$120	\$0	\$0	\$0	\$0	UM-1
D3-VS12FX-200TU	UNITY 200GB FAST VP SSD 15X3.5 DRIVE UG	\$1,600	10%	\$1,440	\$176	\$144	\$0	\$0	\$0	\$0	UM-1
D3-VS12FX-200U	UNITY 200GB FLASH 15X3.5 DRIVE UG	\$1,600	10%	\$1,440	\$176	\$144	\$0	\$0	\$0	\$0	UM-1
D3-VS12FX-400	UNITY 400GB FLASH 15X3.5 DRIVE	\$2,135	10%	\$1,922	\$235	\$192	\$0	\$0	\$0	\$0	UM-1
D3-VS12FX-400TU	UNITY 400GB FAST VP SSD 15X3.5 DRIVE UG	\$2,560	10%	\$2,304	\$282	\$230	\$0	\$0	\$0	\$0	UM-1
D3-VS12FX-400U	UNITY 400GB FLASH 15X3.5 DRIVE UG	\$2,560	10%	\$2,304	\$282	\$230	\$0	\$0	\$0	\$0	UM-1
D3-VS12FX-800	UNITY 800GB FLASH 15X3.5 DRIVE	\$3,790	10%	\$3,411	\$417	\$341	\$0	\$0	\$0	\$0	UM-1
D3-VS12FX-800TU	UNITY 800GB FAST VP SSD 15X3.5 DRIVE UG	\$4,550	10%	\$4,095	\$501	\$410	\$0	\$0	\$0	\$0	UM-1
D3-VS12FX-800U	UNITY 800GB FLASH 15X3.5 DRIVE UG	\$4,550	10%	\$4,095	\$501	\$410	\$0	\$0	\$0	\$0	UM-1
D3-VS15-600	UNITY 600GB 15K SAS 15X3.5 DRIVE	\$865	10%	\$779	\$95	\$78	\$0	\$0	\$0	\$0	UM-1
D3-VS15-600TU	UNITY 600GB 15K SAS 15X3.5 DRIVE UPG	\$1,040	10%	\$936	\$114	\$94	\$0	\$0	\$0	\$0	UM-1
D3-VS15-600U	UNITY 600GB 15K SAS 15X3.5 DRIVE UPG	\$1,040	10%	\$936	\$114	\$94	\$0	\$0	\$0	\$0	UM-1
DAE2UCHASSIS	2U DAE LF 12G SAS DAE CHASSIS 2 LCC	\$1,435	10%	\$1,292	\$158	\$129	\$0	\$0	\$0	\$0	UM-1
DAE3UCHASSIS	3U DAE LF 12G SAS DAE CHASSIS MD P	\$925	10%	\$833	\$102	\$83	\$0	\$0	\$0	\$0	UM-1
DLBASSY	Unity VG3R VE Lightbar FRU Assy	\$870	10%	\$783	\$96	\$78	\$0	\$0	\$0	\$0	UM-1
DPE12CHASSIS	ASSY 12 DRV CHASSIS Midplane Unity DPE	\$1,155	10%	\$1,040	\$127	\$104	\$0	\$0	\$0	\$0	UM-1
DPE25CHASSIS	ASSY 25 DRV CHASSIS Midplane Unity DPE	\$955	10%	\$860	\$105	\$86	\$0	\$0	\$0	\$0	UM-1
DRVFILL25	DRIVE FILLER, 2.5IN	\$5	10%	\$5	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
DRVFILL35	DRIVE FILLER, 3.5IN	\$5	10%	\$5	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
DRVFILLU	FILLER,DISK DRIVE,UNIVERSAL	\$5	10%	\$5	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
FANMHT	FAN ASSEMBLY Unity HT	\$80	10%	\$72	\$9	\$7	\$0	\$0	\$0	\$0	UM-1
M2SATA120GB	INTEL S3500 DRV 120G MLC M.2 SATA 6G 51	\$345	10%	\$311	\$38	\$31	\$0	\$0	\$0	\$0	UM-1
M2SATA64GB	SMART XP DRV 64GB MLC M.2 6G 512 A19	\$240	10%	\$216	\$26	\$22	\$0	\$0	\$0	\$0	UM-1
M2SATA80GB	INTEL S3500 DRV 80G MLC M.2 SATA 6G 512	\$235	10%	\$212	\$26	\$21	\$0	\$0	\$0	\$0	UM-1
PSU1050W	GEN1 PLUS CFF Wide R 1050W ACDC PSU	\$365	10%	\$329	\$40	\$33	\$0	\$0	\$0	\$0	UM-1
PSU1050WF	GEN1 PLUS CFF Wide R 1050W ACDC PSU FLEX	\$345	10%	\$311	\$38	\$31	\$0	\$0	\$0	\$0	UM-1
PSU400W	3RD GEN VE PS 400W DUAL 12V-5VSB OUTPUT	\$300	10%	\$270	\$33	\$27	\$0	\$0	\$0	\$0	UM-1
PSUCM2UDAE	Unity 2U DAE Power Supply Cooling Module	\$425	10%	\$383	\$47	\$38	\$0	\$0	\$0	\$0	UM-1
PSUDAEDC	DC Unity 2U DAE PSU	\$770	10%	\$693	\$85	\$69	\$0	\$0	\$0	\$0	UM-1
PSUDPEDC	DC Blastoff DPE PSU	\$820	10%	\$738	\$90	\$74	\$0	\$0	\$0	\$0	UM-1
SFP1GBASET	SFP 1GB BASE T RJ 45	\$100	10%	\$90	\$11	\$9	\$0	\$0	\$0	\$0	UM-1
SFPSM16GFC	SFP SM 16G FC 10KM	\$710	10%	\$639	\$78	\$64	\$0	\$0	\$0	\$0	UM-1
SU-458-000-201	UnityVSA PE 10TB=CB	\$555	10%	\$500	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
SU-458-000-202	UnityVSA PE 25TB=CB	\$740	10%	\$666	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
SU-458-000-203	UnityVSA PE 50TB=CB	\$925	10%	\$833	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
SU-458-000-204	UnityVSA PE 10TB-25TB=CB	\$215	10%	\$194	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
SU-458-000-205	UnityVSA PE 10TB-50TB=CB	\$425	10%	\$383	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
SU-458-000-206	UnityVSA PE 25TB-50TB=CB	\$215	10%	\$194	\$0	\$0	\$0	\$0	\$0	\$0	UM-1

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
VCBTELCO3UDPE	Telco Rail KT for the 2U DPE	\$160	10%	\$144	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
VCTELCO2UDAE	Telco Rail KT for the 2U DAE	\$160	10%	\$144	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
VCTELCO3UDAE	Telco Rail KT for the 3U DAE	\$160	10%	\$144	\$0	\$0	\$0	\$0	\$0	\$0	UM-1
450-001-599	VIPR SUITE for VMAX 450 FLASH=CC	\$2,360	15%	\$2,006	\$425	\$0	\$0	\$0	\$0	\$0	ES-AF
450-001-600	VIPR SUITE for VMAX 850 FLASH=CC	\$2,360	15%	\$2,006	\$425	\$0	\$0	\$0	\$0	\$0	ES-AF
450-001-601	VIPR SUITE for VMAX 250 FLASH=CC	\$2,360	15%	\$2,006	\$425	\$0	\$0	\$0	\$0	\$0	ES-AF
458-001-387	VMAX FLASH REM REP PRODUCT 1TB=CC	\$3,100	15%	\$2,635	\$558	\$0	\$0	\$0	\$0	\$0	ES-AF
458-001-389	VMAX FLASH SRDF METRO PRODUCT 1TB=CC	\$3,275	15%	\$2,784	\$590	\$0	\$0	\$0	\$0	\$0	ES-AF
458-001-390	VMAX FLASH ENCRYPTION PRODUCT 1TB=CC	\$1,475	15%	\$1,254	\$266	\$0	\$0	\$0	\$0	\$0	ES-AF
458-001-391	VMAX FLASH UNISPHERE360 PRODUCT=IC	\$50,000	15%	\$42,500	\$9,000	\$0	\$0	\$0	\$0	\$0	ES-AF
458-001-511	VMAX FLASH REM REP PRODUCT 1TB=CC	\$3,100	15%	\$2,635	\$558	\$0	\$0	\$0	\$0	\$0	ES-AF
458-001-513	VMAX FLASH SRDF METRO PRODUCT 1TB=CC	\$3,275	15%	\$2,784	\$590	\$0	\$0	\$0	\$0	\$0	ES-AF
458-001-515	VMAX FLASH UNISPHERE360 PRODUCT=IC	\$50,000	15%	\$42,500	\$9,000	\$0	\$0	\$0	\$0	\$0	ES-AF
458-001-609	VMAX450 FLASH ENCRYPTION PRODUCT=IC	\$150,000	15%	\$127,500	\$27,000	\$0	\$0	\$0	\$0	\$0	ES-AF
458-001-610	VMAX450 FLASH ENCRYPTION PRODUCT=IC	\$150,000	15%	\$127,500	\$27,000	\$0	\$0	\$0	\$0	\$0	ES-AF
458-001-686	VMAX ALL FLASH EVENTS AND RET PROD=IC	\$15,000	15%	\$12,750	\$2,700	\$0	\$0	\$0	\$0	\$0	ES-AF
458-001-694	VMAX ALL FLASH EVENTS AND RET PROD=IC	\$15,000	15%	\$12,750	\$2,700	\$0	\$0	\$0	\$0	\$0	ES-AF
458-001-767	VMAX FLASH zDP PRODUCT 1TB=CC	\$950	15%	\$808	\$171	\$0	\$0	\$0	\$0	\$0	ES-AF
458-001-770	VMAX FLASH GDDR PRODUCT=IC	\$175,000	15%	\$148,750	\$31,500	\$0	\$0	\$0	\$0	\$0	ES-AF
458-001-771	VIPR SRM for VMAX 250 TB=CC	\$1,850	15%	\$1,573	\$333	\$0	\$0	\$0	\$0	\$0	ES-AF
458-001-772	VIPR SRM for VMAX 450 TB=CC	\$1,850	15%	\$1,573	\$333	\$0	\$0	\$0	\$0	\$0	ES-AF
458-001-773	VIPR SRM for VMAX 850 TB=CC	\$1,850	15%	\$1,573	\$333	\$0	\$0	\$0	\$0	\$0	ES-AF
458-001-775	VMAX250 FLASH ENCRYPTION PRODUCT=IC	\$52,500	15%	\$44,625	\$9,450	\$0	\$0	\$0	\$0	\$0	ES-AF
458-001-979	VMAX FLASH MNFRM ESS PLUS CAP 1TB=CC	\$1,515	15%	\$1,288	\$273	\$0	\$0	\$0	\$0	\$0	ES-AF
EAF-NAS-SN	Embedded NAS Base OE for VMAX 450	\$115,000	15%	\$97,750	\$20,700	\$0	\$0	\$0	\$0	\$0	ES-AF
EAF-NAS-SNU	Embedded NAS Base OE for VMAX 450 UPG	\$115,000	15%	\$97,750	\$20,700	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-BEDIR	VMAX AF DIR F	\$9,750	15%	\$8,288	\$1,073	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-BEDIRU	VMAX AF DIR F UPG	\$9,750	15%	\$8,288	\$1,073	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-BEDIRUFD	VMAX AF DIR F FD UPG	\$9,750	15%	\$8,288	\$1,073	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-BK40000E	VMAX AF FC BACKUP I/O FOR NAS	\$2,100	15%	\$1,785	\$231	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-BK80000E	VMAX AF FC BACKUP I/O FOR NAS	\$2,100	15%	\$1,785	\$231	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-DSOPTICE2	VMAX AF ENG 2 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-DSOPTICE2U	VMAX AF ENG 2 DSP CBLOPTICS KIT UPG	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-DSOPTICE3	VMAX AF ENG 3 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-DSOPTICE3U	VMAX AF ENG 3 DSP CBLOPTICS KIT UPG	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-DSOPTICE4	VMAX AF ENG 4 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-DSOPTICE4U	VMAX AF ENG 4 DSP CBLOPTICS KIT UPG	\$15,825	15%	\$13,451	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-DSOPTICE5	VMAX AF ENG 5 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-DSOPTICE5U	VMAX AF ENG 5 DSP CBLOPTICS KIT UPG	\$15,825	15%	\$13,451	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-DSOPTICE6	VMAX AF ENG 6 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-DSOPTICE6U	VMAX AF ENG 6 DSP CBLOPTICS KIT UPG	\$15,825	15%	\$13,451	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-DSOPTICE7	VMAX AF ENG 7 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-DSOPTICE7U	VMAX AF ENG 7 DSP CBLOPTICS KIT UPG	\$15,825	15%	\$13,451	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-DSOPTICE8	VMAX AF ENG 8 DSP CBLOPTICS KIT	\$15,285	15%	\$12,992	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-DSOPTICE8U	VMAX AF ENG 8 DSP CBLOPTICS KIT UPG	\$15,825	15%	\$13,451	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-FE00008S	VMAX AF 8SM 16G FICON	\$15,575	15%	\$13,239	\$1,713	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-FE00080S	VMAX AF 8MM 16G FICON	\$7,150	15%	\$6,078	\$787	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-FE00200TC	VMAX AF 2PT 10 GBE BASE T	\$2,200	15%	\$1,870	\$242	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-FE00200TO	VMAX AF 2PT 10 GBE OPTICAL	\$2,100	15%	\$1,785	\$231	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-FE00400	VMAX AF 4M GIGE	\$5,310	15%	\$4,514	\$584	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-FE00400C	VMAX AF 4PT GBE BASE T	\$2,000	15%	\$1,700	\$220	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-FE00400C4	VMAX AF 4MM4 COPR GIGE	\$1,980	15%	\$1,683	\$218	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-FE00400T	VMAX AF 4MM 10 GIGE	\$3,650	15%	\$3,103	\$402	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-FE00800T	VMAX AF 8MM 10GIGE	\$5,475	15%	\$4,654	\$602	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-FE08000E	VMAX AF 8SM 8G FIBRE	\$4,140	15%	\$3,519	\$455	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-FE08000S	VMAX AF 8SM 16G FC	\$10,805	15%	\$9,184	\$1,189	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-FE44000E	VMAX VG 4MM4SM 8G FIBRE	\$3,315	15%	\$2,818	\$365	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-FE62000E	VMAX AF 6MM2SM 8G FIBRE	\$2,395	15%	\$2,036	\$263	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-FE80000E	VMAX AF 8MM 8G FIBRE	\$2,070	15%	\$1,760	\$228	\$0	\$0	\$0	\$0	\$0	ES-AF
EF-FE80000S	VMAX AF 8MM 16G FC	\$5,400	15%	\$4,590	\$594	\$0	\$0	\$0	\$0	\$0	ES-AF

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
ERF-NAS-SN	Embedded NAS Base OE for VMAX 850	\$150,000	15%	\$127,500	\$27,000	\$0	\$0	\$0	\$0	\$0	ES-AF
ERF-NAS-SNU	Embedded NAS Base OE for VMAX 850 UPG	\$150,000	15%	\$127,500	\$27,000	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-512-1024UFD	VMAX 250F MEMCONV 2X256 to 2X512 GB	\$204,800	15%	\$174,080	\$22,528	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-BK40000E	VMAX 250F FC BACKUP I/O FOR NAS	\$2,100	15%	\$1,785	\$231	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-BK40000EU	VMAX 250F FC BACKUP I/O FOR NAS UPG	\$5,460	15%	\$4,641	\$601	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-BK40000EUF	VMAX 250F FC BACKUP I/O FOR NAS CONV	\$19,110	15%	\$16,244	\$2,102	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-BOT-KIT	BOT ROUTING KIT	\$500	15%	\$425	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-CAPF	VMAX 250F CAPACITY	\$13,665	15%	\$11,615	\$1,503	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-CAPFU	VMAX 250F CAPACITY UPG	\$16,400	15%	\$13,940	\$1,804	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-CAPX	VMAX 250X CAPACITY	\$17,920	15%	\$15,232	\$1,971	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-CAPXU	VMAX 250X CAPACITY UPG	\$21,505	15%	\$18,279	\$2,366	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-CNVIN-1PU	VMAX 250 SINGLE PHASE PDP CONVERSION	\$700	15%	\$595	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-CNVIN-3DU	VMAX 250 3P Delta PHASE PDP CONVERSION	\$995	15%	\$846	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-CNVIN-3YU	VMAX 250 3WYE PHASE PDP CONVERSION	\$1,085	15%	\$922	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF
ESF-BEDIR	VMAX 250 DIR F	\$9,750	15%	\$8,288	\$1,073	\$0	\$0	\$0	\$0	\$0	ES-AF
ESF-BEDIRU	VMAX 250 DIR F UPG	\$9,750	15%	\$8,288	\$1,073	\$0	\$0	\$0	\$0	\$0	ES-AF
ESF-BEDIRUFD	VMAX 250 DIR F FD UPG	\$9,750	15%	\$8,288	\$1,073	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE00200TC	VMAX 250F 2PT 10 GBE BASE T	\$2,200	15%	\$1,870	\$242	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE00200TU	VMAX 250F 2PT 10 GBE OPTICAL	\$2,100	15%	\$1,785	\$231	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE00200TOU	VMAX 250F 2PT 10 GBE OPTICAL UPG	\$5,460	15%	\$4,641	\$601	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE00200TOUF	VMAX 250F 2PT 10 GBE OPTICAL CONV	\$9,555	15%	\$8,122	\$1,051	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE00200TUU	VMAX 250F 2PT 10 GBE BASE T UPG	\$5,720	15%	\$4,862	\$629	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE00200TUF	VMAX 250F 2PT 10 GBE BASE T CONV	\$20,020	15%	\$17,017	\$2,202	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE00400C	VMAX 250 4PT GBE BASE T	\$2,000	15%	\$1,700	\$220	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE00400C4	VMAX 250 4MM4 COPR GIGE	\$1,980	15%	\$1,683	\$218	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE00400CAU	VMAX 250 4MM4 COPR GIGE UPG	\$2,575	15%	\$2,189	\$283	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE00400CAUF	VMAX 250 4MM4 COPR GIGE CONV	\$9,000	15%	\$7,650	\$990	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE00400CU	VMAX 250 4PT GBE BASE T UPG	\$5,200	15%	\$4,420	\$572	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE00400CUF	VMAX 250 4PT GBE BASE T CONV	\$18,200	15%	\$15,470	\$2,002	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE00400T	VMAX 250 4MM 10 GIGE	\$3,650	15%	\$3,103	\$402	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE00400TOUF	VMAX 250F 4MM 10 GIGE OPTICAL CONV	\$19,110	15%	\$16,244	\$2,102	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE00400TU	VMAX 250 4MM 10 GIGE UPG	\$4,745	15%	\$4,033	\$522	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE00400TUF	VMAX 250 4MM 10 GIGE CONV	\$16,600	15%	\$14,110	\$1,826	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE00800T	VMAX 250F 8MM 10GIGE	\$5,475	15%	\$4,654	\$602	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE00800TU	VMAX 250F 8MM 10GIGE UPG	\$7,120	15%	\$6,052	\$783	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE00800TUF	VMAX 250F 8MM 10GIGE CONV	\$24,920	15%	\$21,182	\$2,741	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE08000E	VMAX 250F 8SM 8G FIBRE	\$4,140	15%	\$3,519	\$455	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE08000EU	VMAX 250F 8SM 8G FIBRE UPG	\$5,385	15%	\$4,577	\$592	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE08000EUF	VMAX 250F 8SM 8G FIBRE CONV	\$18,250	15%	\$15,513	\$2,008	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE08000S	VMAX 250F 8SM 16G FC	\$10,805	15%	\$9,184	\$1,189	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE08000SU	VMAX 250F 8SM 16G FC UPG	\$14,045	15%	\$11,938	\$1,545	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE08000SUF	VMAX 250F 8SM 16G FC CONV	\$32,410	15%	\$27,549	\$3,565	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE44000E	VMAX 250F 4MM4SM 8G FIBRE	\$3,315	15%	\$2,818	\$365	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE44000EU	VMAX 250F 4MM4SM 8G FIBRE UPG	\$4,310	15%	\$3,664	\$474	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE44000EUF	VMAX 250F 4MM4SM 8G FIBRE CONV	\$13,270	15%	\$11,280	\$1,460	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE62000E	VMAX 250F 6MM2SM 8G FIBRE	\$2,395	15%	\$2,036	\$263	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE62000EU	VMAX 250F 6MM2SM 8G FIBRE UPG	\$3,115	15%	\$2,648	\$343	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE62000UF	VMAX 250F 6MM2SM 8G FIBRE CONV	\$9,335	15%	\$7,935	\$1,027	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE80000E	VMAX 250F 8MM 8G FIBRE	\$2,070	15%	\$1,760	\$228	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE80000EU	VMAX 250F 8MM 8G FIBRE UPG	\$2,690	15%	\$2,287	\$296	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE80000EUF	VMAX 250F 8MM 8G FIBRE CONV	\$8,285	15%	\$7,042	\$911	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE80000S	VMAX 250F 8MM 16G FC	\$5,400	15%	\$4,590	\$594	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE80000SU	VMAX 250F 8MM 16G FC UPG	\$14,045	15%	\$11,938	\$1,545	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-FE80000SUF	VMAX 250F 8MM 16G FC CONV	\$21,645	15%	\$18,398	\$2,381	\$0	\$0	\$0	\$0	\$0	ES-AF
ESF-NAS-SN	Embedded NAS Base OE for VMAX 250F	\$85,000	15%	\$72,250	\$15,300	\$0	\$0	\$0	\$0	\$0	ES-AF
ESF-NAS-SNU	Embedded NAS Base OE for VMAX 250F UPG	\$85,000	15%	\$72,250	\$15,300	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-MODEM	VMAX 250 ZBA MODEM LEAD FREE	\$1,105	15%	\$939	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-SECURE	SECURE KIT SINGLE BAY	\$2,570	15%	\$2,185	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-SECUREJK	SECURE JOINING KIT	\$1,685	15%	\$1,432	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF
ES-TOP-KIT	TOP ROUTING KIT	\$500	15%	\$425	\$0	\$0	\$0	\$0	\$0	\$0	ES-AF

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
GF-BK40000EU	VMAX 450 FC BACKUP I/O FOR NAS UPG	\$5,460	15%	\$4,641	\$601	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-BK40000EUF	VMAX 450 FC BACKUP I/O FOR NAS CONV	\$9,555	15%	\$8,122	\$1,051	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-BK80000EF	VMAX 450 FC BACKUP I/O FOR NAS CONV	\$9,555	15%	\$8,122	\$1,051	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE00008SU	VMAX 450 8SM 16G FICON UPG	\$20,250	15%	\$17,213	\$2,228	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE00008SUF	VMAX 450 8SM 16G FICON CONV	\$68,660	15%	\$58,361	\$7,553	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE00080SU	VMAX 450 8MM 16G FICON UPG	\$9,295	15%	\$7,901	\$1,022	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE00080SUF	VMAX 450 8MM 16G FICON CONV	\$31,520	15%	\$26,792	\$3,467	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE00200TCU	VMAX 450 2PT 10 GBE BASE T UPG	\$5,720	15%	\$4,862	\$629	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE00200TCUF	VMAX 450 2PT 10 GBE BASE T CONV	\$10,010	15%	\$8,509	\$1,101	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE00200TOU	VMAX 450 2PT 10 GBE OPTICAL UPG	\$5,460	15%	\$4,641	\$601	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE00400C4U	VMAX 450 4MM4 COPR GIGE UPG	\$2,575	15%	\$2,189	\$283	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE00400C4UF	VMAX 450 4MM4 COPR GIGE CONV	\$9,000	15%	\$7,650	\$990	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE00400CU	VMAX 450 4PT GBE BASE T UPG	\$5,200	15%	\$4,420	\$572	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE00400CUF	VMAX 450 4M GIGE COPPER CONV	\$9,100	15%	\$7,735	\$1,001	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE00400TOUF	VMAX 450 4MM 10 GIGE OPTICAL CONV	\$9,555	15%	\$8,122	\$1,051	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE00400TU	VMAX 450 4MM 10 GIGE UPG	\$4,745	15%	\$4,033	\$522	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE00400TUF	VMAX 450 4MM 10 GIGE CONV	\$16,600	15%	\$14,110	\$1,826	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE00400UF	VMAX 450 4M GIGE CONV	\$24,161	15%	\$20,536	\$2,658	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE00800TU	VMAX 450 8MM 10GIGE UPG	\$7,120	15%	\$6,052	\$783	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE00800TUF	VMAX 450 8MM 10GIGE CONV	\$24,920	15%	\$21,182	\$2,741	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE08000EU	VMAX 450 8SM 8G FIBRE UPG	\$5,380	15%	\$4,573	\$592	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE08000EUF	VMAX 450 8SM 8G FIBRE CONV	\$18,250	15%	\$15,513	\$2,008	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE08000SU	VMAX 450 8SM 16G FC UPG	\$14,045	15%	\$11,938	\$1,545	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE08000SUF	VMAX 450 8SM 16G FC CONV	\$32,410	15%	\$27,549	\$3,565	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE44000EU	VMAX 450 4MM45M 8G FIBRE CONV	\$13,270	15%	\$11,280	\$1,460	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE62000UF	VMAX 450 6MM25M 8G FIBRE CONV	\$9,335	15%	\$7,935	\$1,027	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE80000EU	VMAX 450 8MM 8G FIBRE UPG	\$2,690	15%	\$2,287	\$296	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE80000EUF	VMAX 450 8MM 8G FIBRE CONV	\$8,285	15%	\$7,042	\$911	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE80000SU	VMAX 450 8MM 16G FC UPG	\$14,045	15%	\$11,938	\$1,545	\$0	\$0	\$0	\$0	\$0	ES-AF
GF-FE80000SUF	VMAX 450 8MM 16G FC CONV	\$21,645	15%	\$18,398	\$2,381	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-BK40000EU	VMAX 850 FC BACKUP I/O FOR NAS UPG	\$5,460	15%	\$4,641	\$601	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-BK40000EUF	VMAX 850 FC BACKUP I/O FOR NAS CONV	\$9,555	15%	\$8,122	\$1,051	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-BK80000EF	VMAX 850 FC BACKUP I/O FOR NAS CONV	\$9,555	15%	\$8,122	\$1,051	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE00008SU	VMAX 850 8SM 16G FICON UPG	\$20,250	15%	\$17,213	\$2,228	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE00008SUF	VMAX 850 8SM 16G FICON CONV	\$68,660	15%	\$58,361	\$7,553	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE00080SU	VMAX 850 8MM 16G FICON UPG	\$9,295	15%	\$7,901	\$1,022	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE00080SUF	VMAX 850 8MM 16G FICON CONV	\$31,520	15%	\$26,792	\$3,467	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE00200TCU	VMAX 850 2PT 10 GBE BASE T UPG	\$5,720	15%	\$4,862	\$629	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE00200TCUF	VMAX 850 2PT 10 GBE BASE T CONV	\$10,010	15%	\$8,509	\$1,101	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE00200TOU	VMAX 850 2PT 10 GBE OPTICAL UPG	\$5,460	15%	\$4,641	\$601	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE00400C4U	VMAX 850 4MM4 COPR GIGE UPG	\$2,575	15%	\$2,189	\$283	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE00400C4UF	VMAX 850 4MM4 COPR GIGE CONV	\$9,000	15%	\$7,650	\$990	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE00400CU	VMAX 850 4PT GBE BASE T UPG	\$5,200	15%	\$4,420	\$572	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE00400CUF	VMAX 850 4M GIGE COPPER CONV	\$9,100	15%	\$7,735	\$1,001	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE00400TOUF	VMAX 850 4MM 10 GIGE OPTICAL CONV	\$9,555	15%	\$8,122	\$1,051	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE00400TU	VMAX 850 4MM 10 GIGE UPG	\$4,745	15%	\$4,033	\$522	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE00400TUF	VMAX 850 4MM 10 GIGE CONV	\$16,600	15%	\$14,110	\$1,826	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE00400UF	VMAX 850 4M GIGE CONV	\$24,161	15%	\$20,536	\$2,658	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE00800TU	VMAX 850 8MM 10GIGE UPG	\$7,120	15%	\$6,052	\$783	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE00800TUF	VMAX 850 8MM 10GIGE CONV	\$24,920	15%	\$21,182	\$2,741	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE08000EU	VMAX 850 8SM 8G FIBRE UPG	\$5,380	15%	\$4,573	\$592	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE08000EUF	VMAX 850 8SM 8G FIBRE CONV	\$18,250	15%	\$15,513	\$2,008	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE08000SU	VMAX 850 8SM 16G FC UPG	\$14,045	15%	\$11,938	\$1,545	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE08000SUF	VMAX 850 8SM 16G FC CONV	\$32,410	15%	\$27,549	\$3,565	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE44000EU	VMAX 850 4MM45M 8G FIBRE CONV	\$13,270	15%	\$11,280	\$1,460	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE62000UF	VMAX 850 6MM25M 8G FIBRE CONV	\$9,335	15%	\$7,935	\$1,027	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE80000EU	VMAX 850 8MM 8G FIBRE UPG	\$2,690	15%	\$2,287	\$296	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE80000EUF	VMAX 850 8MM 8G FIBRE CONV	\$8,285	15%	\$7,042	\$911	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE80000SU	VMAX 850 8MM 16G FC UPG	\$14,045	15%	\$11,938	\$1,545	\$0	\$0	\$0	\$0	\$0	ES-AF
HF-FE80000SUF	VMAX 850 8MM 16G FC CONV	\$21,645	15%	\$18,398	\$2,381	\$0	\$0	\$0	\$0	\$0	ES-AF

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
KL6F3192078	VMAX 450F RAID5(7+1) 1.92Q8 13TB	\$178,915	15%	\$152,078	\$19,681	\$0	\$0	\$0	\$0	ES-AF
KL6F3192078TU	VMAX 450F RAID5(7+1) 1.92Q8 13TB TAA UPG	\$214,700	15%	\$182,495	\$23,617	\$0	\$0	\$0	\$0	ES-AF
KL6F3192078U	VMAX 450F RAID5(7+1) 1.92Q8 13TB UPG	\$214,700	15%	\$182,495	\$23,617	\$0	\$0	\$0	\$0	ES-AF
KL6F3960F16	VMAX 450F RAID6(14+2) .96Q16 13TB	\$178,915	15%	\$152,078	\$19,681	\$0	\$0	\$0	\$0	ES-AF
KL6F3960F16TU	VMAX 450F RAID6(14+2) .96Q16 13TB TAA UP	\$214,700	15%	\$182,495	\$23,617	\$0	\$0	\$0	\$0	ES-AF
KL6F3960F16U	VMAX 450F RAID6(14+2) .96Q16 13TB UPG	\$214,700	15%	\$182,495	\$23,617	\$0	\$0	\$0	\$0	ES-AF
KML6F3192078	VMAX MF 450F RAID5(7+1) 1.92Q8 13TB	\$175,250	15%	\$148,963	\$19,278	\$0	\$0	\$0	\$0	ES-AF
KML6F3192078TU	VMAX MF 450F R5(7+1) 1.92Q8 13TB TAA UPG	\$210,300	15%	\$178,755	\$23,133	\$0	\$0	\$0	\$0	ES-AF
KML6F3192078U	VMAX MF 450F RAID5(7+1) 1.92Q8 13TB UPG	\$210,300	15%	\$178,755	\$23,133	\$0	\$0	\$0	\$0	ES-AF
KML6F3960F16	VMAX MF 450F RAID6(14+2) .96Q16 13TB	\$175,250	15%	\$148,963	\$19,278	\$0	\$0	\$0	\$0	ES-AF
KML6F3960F16TU	VMAX MF 450F R6(14+2) .96Q16 13TB TAA UP	\$210,300	15%	\$178,755	\$23,133	\$0	\$0	\$0	\$0	ES-AF
KML6F3960F16U	VMAX MF 450F RAID6(14+2) .96Q16 13TB UPG	\$210,300	15%	\$178,755	\$23,133	\$0	\$0	\$0	\$0	ES-AF
LL6F3192078	VMAX 850F RAID5(7+1) 1.92Q8 13TB	\$178,915	15%	\$152,078	\$19,681	\$0	\$0	\$0	\$0	ES-AF
LL6F3192078TU	VMAX 850F RAID5(7+1) 1.92Q8 13TB TAA UPG	\$214,700	15%	\$182,495	\$23,617	\$0	\$0	\$0	\$0	ES-AF
LL6F3192078U	VMAX 850F RAID5(7+1) 1.92Q8 13TB UPG	\$214,700	15%	\$182,495	\$23,617	\$0	\$0	\$0	\$0	ES-AF
LL6F3960F16	VMAX 850F RAID6(14+2) .96Q16 13TB	\$178,915	15%	\$152,078	\$19,681	\$0	\$0	\$0	\$0	ES-AF
LL6F3960F16TU	VMAX 850F RAID6(14+2) .96Q16 13TB TAA UP	\$214,700	15%	\$182,495	\$23,617	\$0	\$0	\$0	\$0	ES-AF
LL6F3960F16U	VMAX 850F RAID6(14+2) .96Q16 13TB UPG	\$214,700	15%	\$182,495	\$23,617	\$0	\$0	\$0	\$0	ES-AF
LML6F3192078	VMAX MF 850F RAID5(7+1) 1.92Q8 13TB	\$175,250	15%	\$148,963	\$19,278	\$0	\$0	\$0	\$0	ES-AF
LML6F3192078TU	VMAX MF 850F R5(7+1) 1.92Q8 13TB TAA UPG	\$210,300	15%	\$178,755	\$23,133	\$0	\$0	\$0	\$0	ES-AF
LML6F3192078U	VMAX MF 850F RAID5(7+1) 1.92Q8 13TB UPG	\$210,300	15%	\$178,755	\$23,133	\$0	\$0	\$0	\$0	ES-AF
LML6F3960F16	VMAX MF 850F RAID6(14+2) .96Q16 13TB	\$175,250	15%	\$148,963	\$19,278	\$0	\$0	\$0	\$0	ES-AF
LML6F3960F16TU	VMAX MF 850F R6(14+2) .96Q16 13TB TAA UP	\$210,300	15%	\$178,755	\$23,133	\$0	\$0	\$0	\$0	ES-AF
LML6F3960F16U	VMAX MF 850F RAID6(14+2) .96Q16 13TB UPG	\$210,300	15%	\$178,755	\$23,133	\$0	\$0	\$0	\$0	ES-AF
OSASHD-FLEX2M	MSAS to MSASHD 2M FLEX CBL PR	\$812	26%	\$601	\$0	\$0	\$0	\$0	\$0	UM
OSASHD-FLEX3M	MSAS to MSASHD 3M FLEX CBL PR	\$1,217	26%	\$901	\$0	\$0	\$0	\$0	\$0	UM
40UC-SECURE2S	CLRN 40UC ANTI-MOVE KIT	\$400	10%	\$360	\$0	\$0	\$0	\$0	\$0	UE
40UC-SECURE2V	40UC RACK STABILIZING KIT	\$696	26%	\$515	\$0	\$0	\$0	\$0	\$0	UM-H
CX4-SPE2UADJS	ADJUSTABLE RAIL KIT FOR THE 2U DAE	\$34	10%	\$31	\$0	\$0	\$0	\$0	\$0	UE
CX-SPS-ADJS	ADJUSTABLE RAIL KIT FOR 1U SPS	\$120	10%	\$108	\$0	\$0	\$0	\$0	\$0	UE
DPE-TELCO-3U	TELCO RAILS FOR 3U DPE	\$393	26%	\$291	\$0	\$0	\$0	\$0	\$0	UM-H
DPE-TELCO-3US	VNX51/53 TELCO RAIL KIT FOR 3U DPE	\$226	10%	\$203	\$0	\$0	\$0	\$0	\$0	UE
FLV32S6F-100	100GB FSTCACHE FLSH-25X2.5 IN DPE/DAE	\$1,985	10%	\$1,787	\$298	\$218	\$0	\$79	\$0	UE
FLV32S6F-100N	VNX51/53 100GFCACHEFLSH-25X2.5 DPE/DAE N	\$2,335	10%	\$2,102	\$350	\$257	\$0	\$93	\$0	UE
FLV32S6F-100NU	VNX51/53 100G FCF 25X2.5 DPE/DAE NU	\$3,155	10%	\$2,840	\$351	\$256	\$0	\$92	\$0	UE
FLV32S6F-100U	VNX51/53 100GB FCACHE FLSH-25X2.5IN UPG	\$2,680	10%	\$2,412	\$298	\$217	\$0	\$78	\$0	UE
FLV32S6F-200	200GB FSTCACHE FLSH-25X2.5 IN DPE/DAE	\$3,755	10%	\$3,380	\$563	\$413	\$0	\$150	\$0	UE
FLV32S6F-200N	VNX51/53 200GFCACHEFLSH-25X2.5 DPE/DAE N	\$4,420	10%	\$3,978	\$663	\$486	\$0	\$177	\$0	UE
FLV32S6F-200NU	VNX51/53 200G FCF 25X2.5 DAE/DPE NU	\$5,970	10%	\$5,373	\$663	\$484	\$0	\$173	\$0	UE
FLV32S6F-200U	VNX51/53 200GB FCACHE FLSH-25X2.5IN UPG	\$5,075	10%	\$4,568	\$564	\$411	\$0	\$147	\$0	UE
FLV3VS6F-100	100GB FST CACHE FLSH 15X3.5IN DPE/DAE	\$1,995	10%	\$1,796	\$299	\$219	\$0	\$80	\$0	UE
FLV3VS6F-100N	VNX 51/53 100G FCACHE 15X3.5 DPE/DAE N	\$2,345	10%	\$2,111	\$352	\$258	\$0	\$94	\$0	UE
FLV3VS6F-100NU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE NU	\$3,165	10%	\$2,849	\$352	\$256	\$0	\$92	\$0	UE
FLV3VS6F-100U	VNX51/53 100GB FCACHE FLSH-15X3.5IN UPG	\$2,690	10%	\$2,421	\$299	\$218	\$0	\$78	\$0	UE
FLV3VS6F-200	200GB FST CACHE FLSH 15X3.5IN DPE/DAE	\$3,780	10%	\$3,402	\$567	\$416	\$0	\$151	\$0	UE
FLV3VS6F-200N	VNX 51/53 200B FCACHE 15X3.5 DPE/DAE N	\$4,445	10%	\$4,001	\$667	\$489	\$0	\$178	\$0	UE
FLV3VS6F-200NU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE NU	\$6,000	10%	\$5,400	\$667	\$486	\$0	\$174	\$0	UE
FLV3VS6F-200U	VNX51/53 200GB FCACHE FLSH-15X3.5IN UPG	\$5,100	10%	\$4,590	\$567	\$413	\$0	\$148	\$0	UE
FLV42S6F-100	VNX 100GB FAST CACHE 25X2.5 DPE/DAE	\$2,435	26%	\$1,802	\$365	\$268	\$0	\$97	\$0	UM
FLV42S6F-100TU	VNX 100GB FAST CACHE 25X2.5 DPE/DAE UPG	\$3,290	26%	\$2,435	\$366	\$266	\$0	\$95	\$0	UM
FLV42S6F-100U	VNX 100GB FAST CACHE 25X2.5 DPE/DAE UPG	\$3,290	26%	\$2,435	\$366	\$266	\$0	\$95	\$0	UM
FLV42S6F-200	VNX 200GB FAST CACHE 25X2.5 DPE/DAE	\$3,845	26%	\$2,845	\$577	\$423	\$0	\$154	\$0	UM
FLV42S6F-200TU	VNX 200GB FAST CACHE 25X2.5 DPE/DAE UPG	\$5,190	26%	\$3,841	\$577	\$420	\$0	\$151	\$0	UM
FLV42S6F-200U	VNX 200GB FAST CACHE 25X2.5 DPE/DAE UPG	\$5,190	26%	\$3,841	\$577	\$420	\$0	\$151	\$0	UM
FLV4D2S6F-100	VNX 100GB FAST CACHE 120X2.5 DPE/DAE	\$2,435	26%	\$1,802	\$365	\$268	\$0	\$97	\$0	UM
FLV4D2S6F-100TU	VNX 100GB FAST CACHE 120X2.5 DPE/DAE UPG	\$3,290	26%	\$2,435	\$366	\$266	\$0	\$95	\$0	UM
FLV4D2S6F-100U	VNX 100GB FAST CACHE 120X2.5 DPE/DAE UPG	\$3,290	26%	\$2,435	\$366	\$266	\$0	\$95	\$0	UM
FLV4D2S6F-200	VNX 200GB FAST CACHE 120X2.5 DPE/DAE	\$3,845	26%	\$2,845	\$577	\$423	\$0	\$154	\$0	UM
FLV4D2S6F-200TU	VNX 200GB FAST CACHE 120X2.5 DPE/DAE UPG	\$5,190	26%	\$3,841	\$577	\$420	\$0	\$151	\$0	UM
FLV4D2S6F-200U	VNX 200GB FAST CACHE 120X2.5 DPE/DAE UPG	\$5,190	26%	\$3,841	\$577	\$420	\$0	\$151	\$0	UM

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
FLV4DS6F-100	VNX 100GB FAST CACHE 60X3.5 DAE	\$2,435	26%	\$1,802	\$365	\$268	\$0	\$97	\$0	UM	
FLV4DS6F-100TU	VNX 100GB FAST CACHE 60X3.5 DPE/DAE UPG	\$3,290	26%	\$2,435	\$366	\$266	\$0	\$95	\$0	UM	
FLV4DS6F-100U	VNX 100GB FAST CACHE 60X3.5 DAE UPG	\$3,290	26%	\$2,435	\$366	\$266	\$0	\$95	\$0	UM	
FLV4DS6F-200	VNX 200GB FAST CACHE 60X3.5 DAE	\$3,845	26%	\$2,845	\$577	\$423	\$0	\$154	\$0	UM	
FLV4DS6F-200TU	VNX 200GB FAST CACHE 60X3.5 DPE/DAE UPG	\$5,190	26%	\$3,841	\$577	\$420	\$0	\$151	\$0	UM	
FLV4DS6F-200U	VNX 200GB FAST CACHE 60X3.5 DAE UPG	\$5,190	26%	\$3,841	\$577	\$420	\$0	\$151	\$0	UM	
FLV4VS6F-100	VNX 100GB FAST CACHE 15X3.5 DAE	\$2,435	26%	\$1,802	\$365	\$268	\$0	\$97	\$0	UM	
FLV4VS6F-100TU	VNX 100GB FAST CACHE 15X3.5 DPE/DAE UPG	\$3,290	26%	\$2,435	\$366	\$266	\$0	\$95	\$0	UM	
FLV4VS6F-100U	VNX 100GB FAST CACHE 15X3.5 DAE UPG	\$3,290	26%	\$2,435	\$366	\$266	\$0	\$95	\$0	UM	
FLV4VS6F-200	VNX 200GB FAST CACHE 15X3.5 DAE	\$3,845	26%	\$2,845	\$577	\$423	\$0	\$154	\$0	UM	
FLV4VS6F-200TU	VNX 200GB FAST CACHE 15X3.5 DPE/DAE UPG	\$5,190	26%	\$3,841	\$577	\$420	\$0	\$151	\$0	UM	
FLV4VS6F-200U	VNX 200GB FAST CACHE 15X3.5 DAE UPG	\$5,190	26%	\$3,841	\$577	\$420	\$0	\$151	\$0	UM	
FLVX2S6F-100N	VNX 100G FCACHE FLASH-25X2.5 DPE/DAE N	\$3,515	26%	\$2,601	\$527	\$387	\$0	\$141	\$0	UM-H	
FLVX2S6F100NU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG N	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$141	\$0	UM-H	
FLVX2S6F-100U	VNX 100G FCACHE FLASH UPG-25X2.5 DPE/DAE	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$141	\$0	UM-H	
FLVX2S6F-200N	VNX 200G FCACHE FLASH-25X2.5 DPE/DAE N	\$6,675	26%	\$4,940	\$1,001	\$734	\$0	\$267	\$0	UM-H	
FLVX2S6F200NU	VNX 200G FCACHE FLH-25X2.5 DPE/DAE UPG N	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$267	\$0	UM-H	
FLVX2S6F-200U	VNX 200G FCACHE FLASH UPG-25X2.5 DPE/DAE	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$267	\$0	UM-H	
FLVXDS6F-100	VNX 100G FCACHE FLASH-60X3.5IN DRV DAE	\$3,535	26%	\$2,616	\$530	\$389	\$0	\$141	\$0	UM-H	
FLVXDS6F-100N	VNX 100G FAST CACHE FLASH-60X3.5 DAE N	\$3,535	26%	\$2,616	\$530	\$389	\$0	\$141	\$0	UM-H	
FLVXDS6F100NU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE N	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$142	\$0	UM-H	
FLVXDS6F-100U	VNX 100G FAST CACHE FLASH UPG-60X3.5 DAE	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$142	\$0	UM-H	
FLVXDS6F-200	VNX 200G FAST CACHE FLASH-60X3.5 DAE	\$6,720	26%	\$4,973	\$1,008	\$739	\$0	\$269	\$0	UM-H	
FLVXDS6F-200N	VNX 200G FAST CACHE FLASH-60X3.5 DAE N	\$6,720	26%	\$4,973	\$1,008	\$739	\$0	\$269	\$0	UM-H	
FLVXDS6F200NU	VNX200G FASTCACHE FLASH-60X3.5 DAE UPG N	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	
FLVXDS6F-200U	VNX 200G FAST CACHE FLASH UPG-60X3.5 DAE	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	
FLVXVS6F-100N	VNX 100GB FAST CACHE-15X3.5 DPE/DAE NEBS	\$3,535	26%	\$2,616	\$530	\$389	\$0	\$141	\$0	UM-H	
FLVXVS6F100NU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UPG N	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$142	\$0	UM-H	
FLVXVS6F-100U	VNX 100G FCACHE FLH UPG-15X3.5IN DPE/DAE	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$142	\$0	UM-H	
FLVXVS6F-200N	VNX 200G FAST CACHE -15X3.5 DPE/DAE N	\$6,720	26%	\$4,973	\$1,008	\$739	\$0	\$269	\$0	UM-H	
FLVXVS6F200NU	VNX 200G FAST CACHE 15X3.5 DPE/DAE UPG N	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	
FLVXVS6F-200U	VNX 200G FCACHE FLH UPG-15X3.5IN DPE/DAE	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	
FRAME-T25DAE	TELCO RAIL KIT FOR 2U 25 DRIVE DAE	\$237	26%	\$175	\$0	\$0	\$0	\$0	\$0	UM-H	
FRAME-T25DAES	TELCO RAIL KIT FOR 25 DRIVE 2U DAE	\$136	10%	\$122	\$0	\$0	\$0	\$0	\$0	UE	
FRAME-T-CSS	TELCO RAIL KIT FOR VNX CONTROL STATION	\$625	10%	\$563	\$0	\$0	\$0	\$0	\$0	UE	
FRAME-T-CSV	TELCO RAIL KIT FOR THE VNX CS	\$1,087	26%	\$804	\$0	\$0	\$0	\$0	\$0	UM-H	
FRAME-T-PDAES	TELCO RAIL KIT FOR THE 3U DAE	\$136	10%	\$122	\$0	\$0	\$0	\$0	\$0	UE	
FRAME-T-PDAEV	TELCO RAIL KIT FOR THE 3U DAE	\$237	26%	\$175	\$0	\$0	\$0	\$0	\$0	UM-H	
FV32S6F100NTU	VNX51/53 100G FCF 25X2.5 DPE/DAE NU	\$3,155	10%	\$2,840	\$351	\$256	\$0	\$92	\$0	UE	
FV32S6F-100TU	VNX51/53 100G FCF 25X2.5 DPE/DAE UG	\$3,155	10%	\$2,840	\$351	\$256	\$0	\$92	\$0	UE	
FV32S6F200NTU	VNX51/53 200G FCF 25X2.5 DPE/DAE NU	\$5,970	10%	\$5,373	\$663	\$484	\$0	\$173	\$0	UE	
FV32S6F-200TU	VNX51/53 200G FCF 25X2.5 DPE/DAE UG	\$5,970	10%	\$5,373	\$663	\$484	\$0	\$173	\$0	UE	
FV3VS6F100NTU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE NU	\$3,165	10%	\$2,849	\$352	\$256	\$0	\$92	\$0	UE	
FV3VS6F-100TU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE UG	\$3,165	10%	\$2,849	\$352	\$256	\$0	\$92	\$0	UE	
FV3VS6F200NTU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE NU	\$6,000	10%	\$5,400	\$667	\$486	\$0	\$174	\$0	UE	
FV3VS6F-200TU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE UG	\$6,000	10%	\$5,400	\$667	\$486	\$0	\$174	\$0	UE	
FVX2S6F100NTU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG N	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$141	\$0	UM-H	
FVX2S6F-100TU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$141	\$0	UM-H	
FVX2S6F200NTU	VNX 200G FCACHE FSH-25X2.5 DPE/DAE UPG N	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$267	\$0	UM-H	
FVX2S6F-200TU	VNX 200G FCACHE FSH-25X2.5 DPE/DAE UPG	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$267	\$0	UM-H	
FVXDS6F100NTU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE N	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$142	\$0	UM-H	
FVXDS6F-100TU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE U	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$142	\$0	UM-H	
FVXDS6F200NTU	VNX 200GB FAST CACHE FLASH-60X3.5 DAE N	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	
FVXDS6F-200TU	VNX 200GB FAST CACHE FLASH-60X3.5 DAE U	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	
FVXVS6F100NTU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UPG N	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$142	\$0	UM-H	
FVXVS6F-100TU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UG	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$142	\$0	UM-H	
FVXVS6F200NTU	VNX 200G FAST CACHE-15X3.5 DPE/DAE UPG N	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	
FVXVS6F-200TU	VNX 200G FAST CACHE-15X3.5 DPE/DAE UG	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	
MSASHD-MSAS10	ONE PR 8M MINI-SAS HD TO MINI-SAS CABLES	\$3,261	26%	\$2,413	\$0	\$0	\$0	\$0	\$0	UM-H	
MSASHD-MSAS2	ONE PR OF 2M MINI-SAS HD - MINI-SAS CBL	\$652	26%	\$482	\$0	\$0	\$0	\$0	\$0	UM-H	

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			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
MSASHD-MSAS5	ONE PR OF 5M MINI-SAS HD - MINI SAS CBL	\$1,630	26%	\$1,206	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
MSASHD-MSAS8	ONE PR 8M MINI-SAS HD TO MINI-SAS CABLES	\$3,260	26%	\$2,412	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
MSAS-MSAS-10	One pr of Mini-SAS-Mini-SAS 10M cables	\$1,250	26%	\$925	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
MSAS-MSAS-2M	One pr of Mini-SAS - Mini-SAS 2M cables	\$435	26%	\$322	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
MSAS-MSAS-5M	One pr of Mini-SAS - Mini-SAS 5M cables	\$1,087	26%	\$804	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
N3-2510-600	NEBS 2.5IN 600G 10K SAS DISK DRV	\$705	10%	\$635	\$106	\$78	\$0	\$28	\$0	\$0	UE
N3-2510-600TU	VNX51/53 600G10K DRV-25X2.5IN DPE/DAE N	\$955	10%	\$860	\$106	\$77	\$0	\$28	\$0	\$0	UE
N3-2510-600U	VNX51/53 600G10K DRV-25X2.5IN DPE/DAE N	\$955	10%	\$860	\$106	\$77	\$0	\$28	\$0	\$0	UE
N3-2510-900	NEBS 2.5IN 900G 10K SAS DISK DRV	\$990	10%	\$891	\$149	\$109	\$0	\$40	\$0	\$0	UE
N3-2510-900TU	VNX51/53 900G10K DRV-25X2.5IN DPE/DAE N	\$1,340	10%	\$1,206	\$149	\$109	\$0	\$39	\$0	\$0	UE
N3-2510-900U	VNX51/53 900G10K DRV-25X2.5IN DPE/DAE N	\$1,340	10%	\$1,206	\$149	\$109	\$0	\$39	\$0	\$0	UE
N3-256F-100	NEBS 2.5IN 100GB FLSH SAS DRV	\$2,335	10%	\$2,102	\$350	\$257	\$0	\$93	\$0	\$0	UE
N3-256F-100TU	VNX51/53 100GFLSHDRV-25X2.5IN DAE/DPE N	\$3,155	10%	\$2,840	\$351	\$256	\$0	\$92	\$0	\$0	UE
N3-256F-100U	VNX51/53 100GFLSHDRV-25X2.5IN DAE/DPE N	\$3,155	10%	\$2,840	\$351	\$256	\$0	\$92	\$0	\$0	UE
N3-256F-200	NEBS 2.5IN 200GB FLSH SAS DRV	\$4,420	10%	\$3,978	\$663	\$486	\$0	\$177	\$0	\$0	UE
N3-256F-200TU	VNX51/53 200GFLSHDRV-25X2.5IN DAE/DPE N	\$5,970	10%	\$5,373	\$663	\$484	\$0	\$173	\$0	\$0	UE
N3-256F-200U	VNX51/53 200G 6GSASFLASHDRV-25X2.5IN DAE	\$5,970	10%	\$5,373	\$663	\$484	\$0	\$173	\$0	\$0	UE
N3-V507-020	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$735	10%	\$662	\$110	\$81	\$0	\$29	\$0	\$0	UE
N3-V507-020U	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$990	10%	\$891	\$110	\$80	\$0	\$29	\$0	\$0	UE
N3-V507-030	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,045	10%	\$941	\$157	\$115	\$0	\$42	\$0	\$0	UE
N3-V507-030U	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,410	10%	\$1,269	\$157	\$114	\$0	\$41	\$0	\$0	UE
N3-V507-040	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,275	10%	\$1,148	\$191	\$140	\$0	\$51	\$0	\$0	UE
N3-V507-040TU	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,720	10%	\$1,548	\$191	\$139	\$0	\$50	\$0	\$0	UE
N3-V507-040U	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,720	10%	\$1,548	\$191	\$139	\$0	\$50	\$0	\$0	UE
N3-V510-300	3.5 IN 300G 10K DISK DRIVE - NEBS	\$515	10%	\$464	\$77	\$57	\$0	\$21	\$0	\$0	UE
N3-V510-300TU	VNX33/35 300G10K 15X3.5IN DPE/DAE NEBS U	\$695	10%	\$626	\$77	\$56	\$0	\$20	\$0	\$0	UE
N3-V510-300U	VNX33/35 300G10K 15X3.5IN DPE/DAE NEBS U	\$695	10%	\$626	\$77	\$56	\$0	\$20	\$0	\$0	UE
N3-V510-600	NEBS 3.5IN 600G 10K SAS DISK DRV	\$705	10%	\$635	\$106	\$78	\$0	\$28	\$0	\$0	UE
N3-V510-600TU	VNX33/35 600G10K 15X3.5IN DPE/DAE NEBS U	\$955	10%	\$860	\$106	\$77	\$0	\$28	\$0	\$0	UE
N3-V510-600U	VNX33/35 600G10K 6G15X3.5IN DPE/DAE N	\$955	10%	\$860	\$106	\$77	\$0	\$28	\$0	\$0	UE
N3-V510-900	NEBS 3.5IN 900G 10K SAS DISK DRV	\$1,050	10%	\$945	\$158	\$116	\$0	\$42	\$0	\$0	UE
N3-V510-900TU	VNX33/35 900G10K 15X3.5IN DPE/DAE NEBS U	\$1,420	10%	\$1,278	\$158	\$115	\$0	\$41	\$0	\$0	UE
N3-V510-900U	VNX33/35 900G10K 6G15X3.5IN DPE/DAE N	\$1,420	10%	\$1,278	\$158	\$115	\$0	\$41	\$0	\$0	UE
N3-V515-300	300GB 15K 520BPS 6GB SAS DISK DRIVE	\$660	10%	\$594	\$99	\$73	\$0	\$26	\$0	\$0	UE
N3-V515-300TU	VNX33/35 300G15K 6G15X3.5IN DPE/DAE N	\$890	10%	\$801	\$99	\$72	\$0	\$26	\$0	\$0	UE
N3-V515-300U	VNX33/35 300G15K 6G15X3.5IN DPE/DAE N	\$890	10%	\$801	\$99	\$72	\$0	\$26	\$0	\$0	UE
N3-V515-600	600GB 15K 520BPS 6GB SAS DISK DRIVE	\$1,040	10%	\$936	\$156	\$114	\$0	\$42	\$0	\$0	UE
N3-V515-600TU	VNX33/51/53 600G15K-15X3.5IN DPE/DAE N	\$1,415	10%	\$1,274	\$157	\$115	\$0	\$41	\$0	\$0	UE
N3-V515-600U	VNX33/51/53 600G15K-15X3.5IN DPE/DAE N	\$1,415	10%	\$1,274	\$157	\$115	\$0	\$41	\$0	\$0	UE
N3-V56F-100	NEBS 3.5 IN 100GB FLASH DRIVE NEBS	\$2,345	10%	\$2,111	\$352	\$258	\$0	\$94	\$0	\$0	UE
N3-V56F-100TU	VNX33/51/53 100GFLSH-15X3.5IN DPE/DAE N	\$3,165	10%	\$2,849	\$352	\$256	\$0	\$92	\$0	\$0	UE
N3-V56F-100U	VNX33/51/53 100GFLSH-15X3.5IN DPE/DAE N	\$3,165	10%	\$2,849	\$352	\$256	\$0	\$92	\$0	\$0	UE
N3-V56F-200	NEBS 3.5 IN 200 GB FLASH DRIVE NEBS	\$4,445	10%	\$4,001	\$667	\$489	\$0	\$178	\$0	\$0	UE
N3-V56F-200TU	VNX33/51/53 200GFLSH-15X3.5IN DPE/DAE N	\$6,000	10%	\$5,400	\$667	\$486	\$0	\$174	\$0	\$0	UE
N3-V56F-200U	200GB 3.5IN SAS SSD VNX51/53-NEBS-UPG	\$6,000	10%	\$5,400	\$667	\$486	\$0	\$174	\$0	\$0	UE
NB-2510-600	NEBS 2.5 IN 600G 10K 6GB SAS DSK DRV	\$1,135	26%	\$840	\$170	\$125	\$0	\$45	\$0	\$0	UM-H
NB-2510-600TU	VNX 600GB 10K DRV-25X2.5 DPE/DAE NEBS UG	\$1,500	26%	\$1,110	\$157	\$122	\$0	\$44	\$0	\$0	UM-H
NB-2510-600U	VNX 600GB 10K UPG DRV-25X2.5 DPE/DAE N	\$1,530	26%	\$1,132	\$170	\$124	\$0	\$45	\$0	\$0	UM-H
NB-2510-900	NEBS 2.5 IN 900G 10K 6GB SAS DSK DRV	\$1,595	26%	\$1,180	\$239	\$175	\$0	\$64	\$0	\$0	UM-H
NB-2510-900TU	VNX 900G 10K DRV-25X2.5 DPE/DAE NEBS UG	\$2,155	26%	\$1,595	\$239	\$175	\$0	\$64	\$0	\$0	UM-H
NB-2510-900U	VNX 900G 10K UPG DRV-25X2.5 DPE/DAE N	\$2,155	26%	\$1,595	\$239	\$175	\$0	\$64	\$0	\$0	UM-H
NB-256F-100	NEBS 2.5 IN 100GB FLASH 6GB SAS DRIVE	\$3,515	26%	\$2,601	\$527	\$387	\$0	\$141	\$0	\$0	UM-H
NB-256F-100TU	2.5IN 100GB FLASH UPG DRIVE - NEBS	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$141	\$0	\$0	UM-H
NB-256F-100U	2.5IN 100GB FLASH UPG DRIVE - NEBS	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$141	\$0	\$0	UM-H
NB-256F-200	NEBS 2.5 IN 200GB FLASH 6GB SAS DRIVE	\$6,675	26%	\$4,940	\$1,001	\$734	\$0	\$267	\$0	\$0	UM-H
NB-256F-200TU	2.5IN 200GB FLASH UPG DRIVE - NEBS	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$267	\$0	\$0	UM-H
NB-256F-200U	VNX 200G FLASH UPG DRV-25X2.5 DPE/DAE N	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$267	\$0	\$0	UM-H
NB-DS10-900	VNX 900G 10K SAS DRV 3.5X60 DRV DAE NEBS	\$1,745	26%	\$1,291	\$262	\$192	\$0	\$70	\$0	\$0	UM-H
NB-DS10-900TU	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE N	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$70	\$0	\$0	UM-H
NB-DS10-900U	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE N	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$70	\$0	\$0	UM-H

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			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
NB-D56F-100	VNX 100G SAS FLASH 3.5X60 DRV DAE NEBS	\$3,535	26%	\$2,616	\$530	\$389	\$0	\$141	\$0	UM-H	
NB-D56F-100TU	VNX 100G FLASH UPG-60X3.5IN DRV DAE N	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$142	\$0	UM-H	
NB-D56F-100U	VNX 100G FLASH UPG-60X3.5IN DRV DAE N	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$142	\$0	UM-H	
NB-D56F-200	VNX 200GB 520BPS FLASH 3.5INX60 DRV	\$6,720	26%	\$4,973	\$1,008	\$739	\$0	\$269	\$0	UM-H	
NB-D56F-200TU	VNX 200G FLASH UPG-60X3.5IN DRV DAE N	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	
NB-D56F-200U	VNX 200GB SAS FLASH UPG-60X3.5IN DRIVE	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	
NB-V507-020	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,245	26%	\$921	\$187	\$137	\$0	\$50	\$0	UM-H	
NB-V507-020U	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,685	26%	\$1,247	\$187	\$136	\$0	\$50	\$0	UM-H	
NB-V507-030	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,805	26%	\$1,336	\$271	\$199	\$0	\$72	\$0	UM-H	
NB-V507-030U	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$2,435	26%	\$1,802	\$271	\$197	\$0	\$72	\$0	UM-H	
NB-V507-040	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$2,245	26%	\$1,661	\$337	\$247	\$0	\$90	\$0	UM-H	
NB-V507-040TU	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$3,030	26%	\$2,242	\$337	\$245	\$0	\$90	\$0	UM-H	
NB-V507-040U	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$3,030	26%	\$2,242	\$337	\$245	\$0	\$90	\$0	UM-H	
NB-V510-300	NEBS 3.5 IN 300GB 10K 520BPS 6GB SAS	\$770	26%	\$570	\$116	\$85	\$0	\$31	\$0	UM-H	
NB-V510-600	NEBS 3.5 IN 600GB 10K 520BPS 6GB SAS	\$1,205	26%	\$892	\$181	\$133	\$0	\$48	\$0	UM-H	
NB-V510-600TU	VNX 600G 10K UPG DRV-15X3.5IN DPE/DAE N	\$1,660	26%	\$1,228	\$184	\$134	\$0	\$49	\$0	UM-H	
NB-V510-600U	VNX 600G 10K UPG DRV-15X3.5IN DPE/DAE N	\$1,660	26%	\$1,228	\$184	\$134	\$0	\$49	\$0	UM-H	
NB-V510-900	NEBS 3.5 IN 900GB 10K 520BPS 6GB SAS	\$1,710	26%	\$1,265	\$257	\$188	\$0	\$68	\$0	UM-H	
NB-V510-900TU	VNX 900G 10K UPG DRV-15X3.5IN DPE/DAE N	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$70	\$0	UM-H	
NB-V510-900U	VNX 900G 10K UPG DRV-15X3.5IN DPE/DAE N	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$70	\$0	UM-H	
NB-V515-300	NEBS 3.5 IN 300GB 15K 520BPS 6GB SAS	\$1,015	26%	\$751	\$152	\$112	\$0	\$41	\$0	UM-H	
NB-V515-300TU	VNX 300G 15K UPG DRV-15X3.5IN DPE/DAE N	\$1,370	26%	\$1,014	\$152	\$111	\$0	\$41	\$0	UM-H	
NB-V515-300U	VNX 300G 15K UPG DRV-15X3.5IN DPE/DAE N	\$1,370	26%	\$1,014	\$152	\$111	\$0	\$41	\$0	UM-H	
NB-V515-600	NEBS 3.5 IN 600GB 15K 520BPS 6GB SAS	\$1,615	26%	\$1,195	\$242	\$178	\$0	\$65	\$0	UM-H	
NB-V515-600TU	VNX 600G 15K UPG DRV-15X3.5IN DPE/DAE N	\$2,180	26%	\$1,613	\$242	\$177	\$0	\$65	\$0	UM-H	
NB-V515-600U	VNX 600G 15K UPG DRV-15X3.5IN DPE/DAE N	\$2,180	26%	\$1,613	\$242	\$177	\$0	\$65	\$0	UM-H	
NB-V56F-100	NEBS 3.5 IN 100GB FLASH DRV 6GB SAS	\$3,535	26%	\$2,616	\$530	\$389	\$0	\$141	\$0	UM-H	
NB-V56F-100TU	VNX 100G UPG FLASH-15X3.5IN DPE/DAE N	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$142	\$0	UM-H	
NB-V56F-100U	VNX 100G UPG FLASH-15X3.5IN DPE/DAE N	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$142	\$0	UM-H	
NB-V56F-200	200GB SAS FLASH-15X3.5IN DPE/DAE-NEBS	\$6,720	26%	\$4,973	\$1,008	\$739	\$0	\$269	\$0	UM-H	
NB-V56F-200TU	VNX 200G UPG FLASH-15X3.5IN DPE/DAE N	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	
NB-V56F-200U	200GB SAS FLASH-15X3.5IN DPE/DAE-NEBS-UP	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	
ONXB54DP25F	OEM VNXB54 DPE, 25X2.5" DR- BLOCK FIELD	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$331	\$0	UM	
ONXB54DP25M	OEM VNXB54 DPE, 25X2.5" DR- MINI RACK	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$331	\$0	UM	
ONXB56DP25F	OEM VNXB56 DPE 25X2.5" DR- FIELD INST	\$13,657	26%	\$10,106	\$2,049	\$1,502	\$0	\$546	\$0	UM	
ONXB56DP25M	OEM VNXB56 DPE 25X2.5" DR- MINI RACK	\$13,657	26%	\$10,106	\$2,049	\$1,502	\$0	\$546	\$0	UM	
ONXB58DP25	OEM VNXB58 DPE 25X2.5" DR- EMC RACK	\$23,120	26%	\$17,109	\$3,468	\$2,543	\$0	\$925	\$0	UM	
ONXB58DP25F	OEM VNXB58 DPE 25X2.5" DR- FIELD INST	\$23,120	26%	\$17,109	\$3,468	\$2,543	\$0	\$925	\$0	UM	
ONXB6GSDAE15	VNXB 15X3.5" 6G SAS EXP DAE-EMC RACK	\$3,488	26%	\$2,581	\$523	\$384	\$0	\$140	\$0	UM	
ONXB6GSDAE15F	VNXB 15X3.5" 6G SAS EXP DAE-FIELD INST	\$3,488	26%	\$2,581	\$523	\$384	\$0	\$140	\$0	UM	
ONXB6GSDAE25	VNXB 25X2.5" 6G SAS EXP DAE-EMC RACK	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$198	\$0	UM	
ONXB6GSDAE25F	VNXB 25X2.5" 6G SAS EXP DAE-FIELD INST	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$198	\$0	UM	
ONXB6GSDAE25P	VNXB 25X2.5" 6G SAS PRI DAE-EMC RACK	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$198	\$0	UM	
ONXB6GSDAE25W	VNXB 25X2.5" 6G SAS PRI DAE-FIELD INST	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$198	\$0	UM	
ONXBCS2	VNXB 2ND CONTROL STATION-EMC RACK	\$1,935	26%	\$1,432	\$290	\$213	\$0	\$77	\$0	UM	
ONXBCS2M	VNXB 2ND CONTROL ST FIELD MINI-RACK	\$1,935	26%	\$1,432	\$290	\$213	\$0	\$77	\$0	UM	
ONXBCS2U	VNXB 2ND CTR STAT-FIELD UPGRADE	\$2,612	26%	\$1,933	\$392	\$287	\$0	\$104	\$0	UM	
PW40U60-RSS	RACK-40U-60 PWR CORD R&S	\$880	10%	\$792	\$0	\$0	\$0	\$0	\$0	UE	
PW40U60-RSV	CAB QUAD POWER CORD US R&S CONNECTOR	\$1,530	26%	\$1,132	\$0	\$0	\$0	\$0	\$0	UM-H	
PW40U60-USS	RACK-40U-60 PWR CORD US	\$460	10%	\$414	\$0	\$0	\$0	\$0	\$0	UE	
PW40U-60-USV	CAB QUAD POWER CORD US TWISTLOCK	\$800	26%	\$592	\$0	\$0	\$0	\$0	\$0	UM-H	
SAS-FLEX-2M	QTY 2 MSAS TO MSAS 2M FLEX CBLS	\$955	26%	\$707	\$0	\$0	\$0	\$0	\$0	UM-H	
SAS-FLEX-3M	QTY 2 MSAS TO MSAS 3M FLEX CBLS	\$1,432	26%	\$1,060	\$0	\$0	\$0	\$0	\$0	UM-H	
SAS-FLEX-5M	QTY 2 MSAS TO MSAS 5M FLEX CBLS	\$2,386	26%	\$1,766	\$0	\$0	\$0	\$0	\$0	UM-H	
SAS-FLEX-8M	QTY 2 MSAS TO MSAS 8M FLEX CBLS	\$3,818	26%	\$2,825	\$0	\$0	\$0	\$0	\$0	UM-H	
SASHD-FLEX-2M	QTY 2 MSAS TO MSASHD 2M FLEX CBLS	\$1,286	26%	\$952	\$0	\$0	\$0	\$0	\$0	UM-H	
SASHD-FLEX-3M	QTY 2 MSAS TO MSASHD 3M FLEX CBLS	\$1,928	26%	\$1,427	\$0	\$0	\$0	\$0	\$0	UM-H	
SASHD-FLEX-5M	QTY 2 MSAS TO MSASHD 5M FLEX CBLS	\$3,214	26%	\$2,378	\$0	\$0	\$0	\$0	\$0	UM-H	
SASHD-FLEX-8M	QTY 2 MSAS TO MSASHD 8M FLEX CBLS	\$5,143	26%	\$3,806	\$0	\$0	\$0	\$0	\$0	UM-H	
SFPTWNACT-1MS	QTY 2 SFP+ TO SFP+1M ACTIVE 8G/10G CABLE	\$300	10%	\$270	\$0	\$0	\$0	\$0	\$0	UE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
SFPTWNACT-3MS	QTY 2 SFP+ TO SFP+3M ACTIVE 8G/10G CABLE	\$360	10%	\$324	\$0	\$0	\$0	\$0	\$0	\$0	UE
SFPTWNACT-5MS	QTY 2 SFP+ TO SFP+ 5M ACTIVE 10G CABLE	\$440	10%	\$396	\$0	\$0	\$0	\$0	\$0	\$0	UE
SPE-TELCO-2US	TELCO RAIL KIT FOR THE 2U AC SPE	\$300	10%	\$270	\$0	\$0	\$0	\$0	\$0	\$0	UE
SPE-TELCO-2UV	TELCO RAIL KIT FOR THE 2U AC SPE	\$522	26%	\$386	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
SPST-2GBS	TELCO RAIL KIT FOR THE 1U SPS	\$300	10%	\$270	\$0	\$0	\$0	\$0	\$0	\$0	UE
SPST-2GBV	TELCO RAIL KIT FOR THE 1U SPS	\$522	26%	\$386	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
V2-DAE-N-25-A	25 x 2.5 IN 2U DAE FIELD INSTALL	\$3,343	10%	\$3,009	\$418	\$368	\$0	\$134	\$0	\$0	UE
V2-DAE-N-25-D	2U DAE;25X2.5IN;DC POWER CUSTOMER INSTAL	\$3,510	10%	\$3,159	\$439	\$386	\$0	\$140	\$0	\$0	UE
V2-DAE-R-25-A	25X2.5 IN 2U DAE FACTORY INSTALL	\$3,343	10%	\$3,009	\$418	\$368	\$0	\$134	\$0	\$0	UE
V31-DAE-N-15	3U DAE WITH 15X3.5 INCH DRIVE SLOTS	\$2,360	10%	\$2,124	\$295	\$260	\$0	\$94	\$0	\$0	UE
V31-DAE-N-15D	3U DAE 15X3.5IN DC POWER;CUSTOMER INSTAL	\$2,478	10%	\$2,230	\$310	\$273	\$0	\$99	\$0	\$0	UE
V31-DAE-R-15	DAE WITH 15X3.5 IN DRV SLOTS WITH RCK	\$2,360	10%	\$2,124	\$295	\$260	\$0	\$94	\$0	\$0	UE
V3-2S10-600	2.5 IN 600GB 10K 6GB SAS DISK DRIVE	\$600	10%	\$540	\$90	\$66	\$0	\$24	\$0	\$0	UE
V3-2S10-600TU	VNX 51/53 600GB 10K DRV-25X2.5 DPE/DAE	\$955	10%	\$860	\$106	\$77	\$0	\$28	\$0	\$0	UE
V3-2S10-600U	VNX 51/53 600GB 10K DRV-25X2.5 DPE/DAE	\$810	10%	\$729	\$90	\$66	\$0	\$23	\$0	\$0	UE
V3-2S10-900	2.5 IN 900GB 10K 6GB SAS DISK DRIVE	\$820	10%	\$738	\$123	\$90	\$0	\$33	\$0	\$0	UE
V3-2S10-900TU	VNX51/53 900GB 10K 25X2.5IN DRV DPE/DAE	\$1,290	10%	\$1,161	\$143	\$104	\$0	\$37	\$0	\$0	UE
V3-2S10-900U	VNX51/53 900GB 10K 25X2.5IN DRV DPE/DAE	\$1,095	10%	\$986	\$122	\$89	\$0	\$32	\$0	\$0	UE
V3-2S6F-100	2.5 IN 100GB 6GB SAS FLASH DRIVE	\$1,985	10%	\$1,787	\$298	\$218	\$0	\$79	\$0	\$0	UE
V3-2S6F-100TU	VNX 51/53 100GB FLSH-25X2.5 DRV DPE/DAE	\$3,155	10%	\$2,840	\$351	\$256	\$0	\$92	\$0	\$0	UE
V3-2S6F-100U	VNX 51/53 100GB FLSH-25X2.5 DRV DPE/DAE	\$2,680	10%	\$2,412	\$298	\$217	\$0	\$78	\$0	\$0	UE
V3-2S6F-200	2.5 IN 200GB 6GB SAS FLASH DRIVE	\$3,755	10%	\$3,380	\$563	\$413	\$0	\$150	\$0	\$0	UE
V3-2S6F-200TU	VNX 51/53 200GB FLSH-25X2.5 DRV DPE/DAE	\$5,970	10%	\$5,373	\$663	\$484	\$0	\$173	\$0	\$0	UE
V3-2S6F-200U	VNX 51/53 200GB FLSH-25X2.5 DRV DPE/DAE	\$5,075	10%	\$4,568	\$564	\$411	\$0	\$147	\$0	\$0	UE
V3-VS07-010	1TB 7200RPM 6GB SAS DISK DRIVE	\$400	10%	\$360	\$60	\$44	\$0	\$16	\$0	\$0	UE
V3-VS07-020	2TB 7200RPM 6GB SAS DISK DRIVE	\$625	10%	\$563	\$94	\$69	\$0	\$25	\$0	\$0	UE
V3-VS07-020TU	VNX51/53 2TB NL-SAS UP DRV-15X3.5 DPEDAE	\$990	10%	\$891	\$110	\$80	\$0	\$29	\$0	\$0	UE
V3-VS07-020U	VNX51/53 2TB NL-SAS UP DRV-15X3.5 DPEDAE	\$840	10%	\$756	\$93	\$68	\$0	\$24	\$0	\$0	UE
V3-VS07-030	3.5 IN 3TB 7.2K 6GB SAS DISK DRIVE	\$890	10%	\$801	\$134	\$98	\$0	\$36	\$0	\$0	UE
V3-VS07-030TU	VNX 3TB NL SAS DRV UPG-15X3.5IN DPE/DAE	\$1,410	10%	\$1,269	\$157	\$114	\$0	\$41	\$0	\$0	UE
V3-VS07-030U	VNX 3TB NL SAS DRV UPG-15X3.5IN DPE/DAE	\$1,200	10%	\$1,080	\$133	\$97	\$0	\$35	\$0	\$0	UE
V3-VS07-040	3.5 IN 4TB 7.2K 6GB SAS DISK DRIVE	\$1,085	10%	\$977	\$163	\$119	\$0	\$43	\$0	\$0	UE
V3-VS07-040TU	VNX 4TB NL SAS DRV UPG-15X3.5IN DPE/DAE	\$1,670	10%	\$1,503	\$186	\$135	\$0	\$48	\$0	\$0	UE
V3-VS07-040U	VNX51/53 4TB NL SAS DRV DPE/DAE UPGRADE	\$1,420	10%	\$1,278	\$158	\$115	\$0	\$41	\$0	\$0	UE
V3-VS10-300	3.5 IN 300GB 10K 6GB SAS DISK DRIVE	\$440	10%	\$396	\$66	\$48	\$0	\$18	\$0	\$0	UE
V3-VS10-300TU	VNX51/53 300GB10KSAS UP DRV15X3.5DPE/DAE	\$695	10%	\$626	\$77	\$56	\$0	\$20	\$0	\$0	UE
V3-VS10-300U	VNX51/53 300GB10KSAS UP DRV15X3.5DPE/DAE	\$590	10%	\$531	\$66	\$48	\$0	\$17	\$0	\$0	UE
V3-VS10-600	3.5 IN 600GB 10K 6GB SAS DISK DRIVE	\$600	10%	\$540	\$90	\$66	\$0	\$24	\$0	\$0	UE
V3-VS10-600TU	VNX51/53 600GB 10K SAS UPDRV15X3.5DPEDAE	\$955	10%	\$860	\$106	\$77	\$0	\$28	\$0	\$0	UE
V3-VS10-600U	VNX51/53 600GB 10K SAS UPDRV15X3.5DPEDAE	\$810	10%	\$729	\$90	\$66	\$0	\$23	\$0	\$0	UE
V3-VS10-900	3.5 IN 900GB 10K SAS DISK DRIVE	\$820	10%	\$738	\$123	\$90	\$0	\$33	\$0	\$0	UE
V3-VS10-900TU	VNX 33/35 900G10KDRV-15X3.5IN DPE/DAE U	\$1,420	10%	\$1,278	\$158	\$115	\$0	\$41	\$0	\$0	UE
V3-VS10-900U	VNX 51/53 900G10KDRV-15X3.5IN DPE/DAE U	\$1,205	10%	\$1,085	\$134	\$98	\$0	\$35	\$0	\$0	UE
V3-VS15-300	300GB 15K SAS DISK DRIVE	\$560	10%	\$504	\$84	\$62	\$0	\$22	\$0	\$0	UE
V3-VS15-300TU	VNX51/53 300GB15K SAS UPGDRV15X3.5DPEDAE	\$890	10%	\$801	\$99	\$72	\$0	\$26	\$0	\$0	UE
V3-VS15-300U	VNX51/53 300GB15K SAS UPGDRV15X3.5DPEDAE	\$755	10%	\$680	\$84	\$61	\$0	\$22	\$0	\$0	UE
V3-VS15-600	600GB 15K SAS DISK DRIVE	\$885	10%	\$797	\$133	\$97	\$0	\$35	\$0	\$0	UE
V3-VS15-600TU	VNX51/53 600GB15K SAS UPGDRV15X3.5DPEDAE	\$1,415	10%	\$1,274	\$157	\$115	\$0	\$41	\$0	\$0	UE
V3-VS15-600U	VNX51/53 600GB15K SAS UPGDRV15X3.5DPEDAE	\$1,205	10%	\$1,085	\$134	\$98	\$0	\$35	\$0	\$0	UE
V3-VS6F-100	100GB FLASH DRIVE	\$1,995	10%	\$1,796	\$299	\$219	\$0	\$80	\$0	\$0	UE
V3-VS6F-100TU	VNX51/53 100GB SAS FLSH UPG15X3.5DPEDAE	\$3,165	10%	\$2,849	\$352	\$256	\$0	\$92	\$0	\$0	UE
V3-VS6F-100U	VNX51/53 100GB SAS FLSH UPG15X3.5DPEDAE	\$2,690	10%	\$2,421	\$299	\$218	\$0	\$78	\$0	\$0	UE
V3-VS6F-200	3.5IN 200GB 6GB SAS 520BPS FLASH DRIVE	\$3,780	10%	\$3,402	\$567	\$416	\$0	\$151	\$0	\$0	UE
V3-VS6F-200TU	VNX51/53 200GB SAS FLSH UPG15X3.5DPEDAE	\$6,000	10%	\$5,400	\$660	\$486	\$0	\$174	\$0	\$0	UE
V3-VS6F-200U	VNX51/53 200GB SAS FLSH UPG15X3.5DPEDAE	\$5,100	10%	\$4,590	\$567	\$413	\$0	\$148	\$0	\$0	UE
V4-2S07-010	VNX 1TB NL SAS 25X2.5 DPE/DAE	\$895	26%	\$662	\$134	\$98	\$0	\$36	\$0	\$0	UM
V4-2S07-010TU	VNX 1TB NL SAS 25X2.5 DPE/DAE UPG	\$1,205	26%	\$892	\$134	\$98	\$0	\$35	\$0	\$0	UM
V4-2S07-010U	VNX 1TB NL SAS 25X2.5 DPE/DAE UPG	\$1,205	26%	\$892	\$134	\$98	\$0	\$35	\$0	\$0	UM
V4-2S10-012	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE	\$1,435	26%	\$1,062	\$215	\$158	\$0	\$57	\$0	\$0	UM
V4-2S10-012TU	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE UPG	\$1,890	26%	\$1,399	\$210	\$153	\$0	\$55	\$0	\$0	UM

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
V4-2S10-012U	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE UPG	\$1,945	26%	\$1,439	\$216	\$158	\$0	\$56	\$0	UM
V4-2S10-600	VNX 600GB 10K SAS 25X2.5 DPE/DAE	\$860	26%	\$636	\$129	\$95	\$0	\$34	\$0	UM
V4-2S10-600TU	VNX 600GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,165	26%	\$862	\$129	\$94	\$0	\$34	\$0	UM
V4-2S10-600U	VNX 600GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,165	26%	\$862	\$129	\$94	\$0	\$34	\$0	UM
V4-2S10-900	VNX 900GB 10K SAS 25X2.5 DPE/DAE	\$1,135	26%	\$840	\$170	\$125	\$0	\$45	\$0	UM
V4-2S10-900TU	VNX 900GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,530	26%	\$1,132	\$170	\$124	\$0	\$44	\$0	UM
V4-2S10-900U	VNX 900GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,530	26%	\$1,132	\$170	\$124	\$0	\$44	\$0	UM
V4-2S15-300	VNX 300GB 15K SAS 25X2.5 DPE/DAE	\$1,245	26%	\$921	\$187	\$137	\$0	\$50	\$0	UM
V4-2S15-300TU	VNX 300GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,680	26%	\$1,243	\$187	\$136	\$0	\$49	\$0	UM
V4-2S15-300U	VNX 300GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,680	26%	\$1,243	\$187	\$136	\$0	\$49	\$0	UM
V4-2S15-600	VNX2 600GB 15K SAS 25X2.5 DPE/DAE	\$1,395	26%	\$1,032	\$209	\$153	\$0	\$56	\$0	UM
V4-2S15-600TU	VNX2 600GB 15K SAS 25X2.5 TAA UPG	\$1,885	26%	\$1,395	\$209	\$153	\$0	\$55	\$0	UM
V4-2S15-600U	VNX2 600GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,885	26%	\$1,395	\$209	\$153	\$0	\$55	\$0	UM
V4-2S6F-100	VNX 100GB SSD 25X2.5 DPE/DAE	\$2,435	26%	\$1,802	\$365	\$268	\$0	\$97	\$0	UM
V4-2S6F-100TU	VNX 100GB EFD 25X2.5 DPE/DAE UPG	\$3,290	26%	\$2,435	\$366	\$266	\$0	\$95	\$0	UM
V4-2S6F-100U	VNX 100GB SSD 25X2.5 DPE/DAE UPG	\$3,290	26%	\$2,435	\$366	\$266	\$0	\$95	\$0	UM
V4-2S6F-200	VNX 200GB SSD 25X2.5 DPE/DAE	\$3,845	26%	\$2,845	\$577	\$423	\$0	\$154	\$0	UM
V4-2S6F-200TU	VNX 200GB EFD 25X2.5 DPE/DAE UPG	\$5,190	26%	\$3,841	\$577	\$420	\$0	\$151	\$0	UM
V4-2S6F-200U	VNX 200GB SSD 25X2.5 DPE/DAE UPG	\$5,190	26%	\$3,841	\$577	\$420	\$0	\$151	\$0	UM
V4-2S6FX1.6TB-10	Flash Power Pack VNX2 1.6TB 10X2.5	\$97,900	26%	\$72,446	\$14,685	\$10,769	\$0	\$3,916	\$0	UM
V4-2S6FX1.6TB-25	Flash Power Pack VNX2 1.6TB 25X2.5	\$244,750	26%	\$181,115	\$36,713	\$26,923	\$0	\$9,790	\$0	UM
V4-2S6FX1.6TBU-10	Flash Power Pack VNX2 1.6TB 10X2.5 UPG	\$117,450	26%	\$86,913	\$13,049	\$9,513	\$0	\$3,406	\$0	UM
V4-2S6FX-1600	VNX 1600GB MLC SSD 25X2.5 DAE	\$9,790	26%	\$7,245	\$1,469	\$1,077	\$0	\$392	\$0	UM
V4-2S6FX-1600TU	VNX 1600GB MLC SSD 25X2.5 DAE U/G	\$11,745	26%	\$8,691	\$1,305	\$951	\$0	\$341	\$0	UM
V4-2S6FX-1600U	VNX 1600GB MLC SSD 25X2.5 DAE U/G	\$11,745	26%	\$8,691	\$1,305	\$951	\$0	\$341	\$0	UM
V4-2S6FX-200	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE	\$2,130	26%	\$1,576	\$320	\$234	\$0	\$85	\$0	UM
V4-2S6FX-200-10	Flash Power Pack VNX2 200GB 10X2.5	\$21,300	26%	\$15,762	\$3,195	\$2,343	\$0	\$852	\$0	UM
V4-2S6FX-200-100	Flash Power Pack VNX2 200GB 100X2.5	\$185,400	26%	\$137,196	\$27,810	\$20,394	\$0	\$7,416	\$0	UM
V4-2S6FX-200-21	Flash Power Pack VNX2 200GB 21X2.5	\$44,730	26%	\$33,100	\$6,710	\$4,920	\$0	\$1,789	\$0	UM
V4-2S6FX-200-25	Flash Power Pack VNX2 200GB 25X2.5	\$53,250	26%	\$39,405	\$7,988	\$5,858	\$0	\$2,130	\$0	UM
V4-2S6FX-200-50	Flash Power Pack VNX2 200GB 50X2.5	\$100,425	26%	\$74,315	\$15,064	\$11,047	\$0	\$4,017	\$0	UM
V4-2S6FX-200TU	VNX 200GB FAST VP EFD 25X2.5 DPE/DAE UPG	\$2,555	26%	\$1,891	\$284	\$207	\$0	\$74	\$0	UM
V4-2S6FX-200TU-100	Flash Power Pack VNX2 200GB 100X2.5 UPG	\$222,480	26%	\$164,635	\$24,718	\$18,021	\$0	\$6,452	\$0	UM
V4-2S6FX-200TU-50	Flash Power Pack VNX2 200GB 50X2.5 UPG	\$120,510	26%	\$89,177	\$13,389	\$9,761	\$0	\$3,495	\$0	UM
V4-2S6FX-200U	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE UPG	\$2,555	26%	\$1,891	\$284	\$207	\$0	\$74	\$0	UM
V4-2S6FX-200U-10	Flash Power Pack VNX2 200GB 10X2.5 UPG	\$25,550	26%	\$18,907	\$2,839	\$2,070	\$0	\$741	\$0	UM
V4-2S6FX-200U-100	Flash Power Pack VNX2 200GB 100X2.5 UPG	\$222,480	26%	\$164,635	\$24,718	\$18,021	\$0	\$6,452	\$0	UM
V4-2S6FX-200U-21	Flash Power Pack VNX2 200GB 21X2.5 UPG	\$53,655	26%	\$39,705	\$5,961	\$4,346	\$0	\$1,556	\$0	UM
V4-2S6FX-200U-25	Flash Power Pack VNX2 200GB 25X2.5 UPG	\$63,875	26%	\$47,268	\$7,097	\$5,174	\$0	\$1,852	\$0	UM
V4-2S6FX-200U-50	Flash Power Pack VNX2 200GB 50X2.5 UPG	\$120,510	26%	\$89,177	\$13,389	\$9,761	\$0	\$3,495	\$0	UM
V4-2S6FX-400	VNX 400GB FAST VP SSD 25X2.5 DPE/DAEE	\$3,390	26%	\$2,509	\$509	\$373	\$0	\$136	\$0	UM
V4-2S6FX-400-10	Flash Power Pack VNX2 400GB 10X2.5	\$33,900	26%	\$25,086	\$5,085	\$3,729	\$0	\$1,356	\$0	UM
V4-2S6FX-400-21	Flash Power Pack VNX2 400GB 21X2.5	\$71,190	26%	\$52,681	\$10,679	\$7,831	\$0	\$2,848	\$0	UM
V4-2S6FX-400-25	Flash Power Pack VNX2 400GB 25X2.5	\$84,750	26%	\$62,715	\$12,713	\$9,323	\$0	\$3,390	\$0	UM
V4-2S6FX-400-50	Flash Power Pack VNX2 400GB 50X2.5	\$169,500	26%	\$125,430	\$25,425	\$18,645	\$0	\$6,780	\$0	UM
V4-2S6FX-400TU	VNX 400GB FAST VP EFD 25X2.5 DPE/DAE UPG	\$4,070	26%	\$3,012	\$452	\$330	\$0	\$118	\$0	UM
V4-2S6FX-400TU-50	Flash Power Pack VNX2 400GB 50X2.5 UPG	\$203,500	26%	\$150,590	\$22,609	\$16,484	\$0	\$5,902	\$0	UM
V4-2S6FX-400U	VNX 400GB FAST VP SSD 25X2.5 DPE/DAE UPG	\$4,070	26%	\$3,012	\$452	\$330	\$0	\$118	\$0	UM
V4-2S6FX-400U-10	Flash Power Pack VNX2 400GB 10X2.5 UPG	\$40,700	26%	\$30,118	\$4,522	\$3,297	\$0	\$1,180	\$0	UM
V4-2S6FX-400U-21	Flash Power Pack VNX2 400GB 21X2.5 UPG	\$85,470	26%	\$63,248	\$9,496	\$6,923	\$0	\$2,479	\$0	UM
V4-2S6FX-400U-25	Flash Power Pack VNX2 400GB 25X2.5 UPG	\$101,750	26%	\$75,295	\$11,304	\$8,242	\$0	\$2,951	\$0	UM
V4-2S6FX-400U-50	Flash Power Pack VNX2 400GB 50X2.5 UPG	\$203,500	26%	\$150,590	\$22,609	\$16,484	\$0	\$5,902	\$0	UM
V4-2S6FX-800-10	Flash Power Pack VNX2 800GB 10X2.5	\$59,950	26%	\$44,363	\$8,993	\$6,595	\$0	\$2,398	\$0	UM
V4-2S6FX-800U-10	Flash Power Pack VNX2 800GB 10X2.5 UPG	\$71,950	26%	\$53,243	\$7,994	\$5,828	\$0	\$2,087	\$0	UM
V4-D2S10-012	VNX 1.2TB 10K SAS 120X2.5 DAE	\$1,435	26%	\$1,062	\$215	\$158	\$0	\$57	\$0	UM
V4-D2S10-012TU	VNX 1.2TB 10K SAS 120X2.5 DAE UPG	\$1,890	26%	\$1,399	\$210	\$153	\$0	\$55	\$0	UM
V4-D2S10-012U	VNX 1.2TB 10K SAS 120X2.5 DAE UPG	\$1,945	26%	\$1,439	\$216	\$158	\$0	\$56	\$0	UM
V4-D2S10-600	VNX 600GB 10K SAS 120X2.5 DAE	\$860	26%	\$636	\$129	\$95	\$0	\$34	\$0	UM
V4-D2S10-600TU	VNX 600GB 10K SAS 120X2.5 DAE UPG	\$1,165	26%	\$862	\$129	\$94	\$0	\$34	\$0	UM
V4-D2S10-600U	VNX 600GB 10K SAS 120X2.5 DAE UPG	\$1,165	26%	\$862	\$129	\$94	\$0	\$34	\$0	UM

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
V4-D2S10-900	VNX 900GB 10K SAS 120X2.5 DAE	\$1,135	26%	\$840	\$170	\$125	\$0	\$45	\$0	UM
V4-D2S10-900TU	VNX 900GB 10K SAS 120X2.5 DAE UPG	\$1,530	26%	\$1,132	\$170	\$124	\$0	\$44	\$0	UM
V4-D2S10-900U	VNX 900GB 10K SAS 120X2.5 DAE UPG	\$1,530	26%	\$1,132	\$170	\$124	\$0	\$44	\$0	UM
V4-D2S15-300	VNX 300GB 15K SAS 120X2.5 DAE	\$1,245	26%	\$921	\$187	\$137	\$0	\$50	\$0	UM
V4-D2S15-300TU	VNX 300GB 15K SAS 120X2.5 DAE UPG	\$1,680	26%	\$1,243	\$187	\$136	\$0	\$49	\$0	UM
V4-D2S15-300U	VNX 300GB 15K SAS 120X2.5 DAE UPG	\$1,680	26%	\$1,243	\$187	\$136	\$0	\$49	\$0	UM
V4-D2S15-600	VNX 600GB 15K SAS 120X2.5 DAE	\$1,395	26%	\$1,032	\$209	\$153	\$0	\$56	\$0	UM
V4-D2S15-600TU	VNX 600GB 15K SAS 120X2.5 DAE UPG	\$1,885	26%	\$1,395	\$209	\$153	\$0	\$55	\$0	UM
V4-D2S15-600U	VNX 600GB 15K SAS 120X2.5 DAE UPG	\$1,885	26%	\$1,395	\$209	\$153	\$0	\$55	\$0	UM
V4-D2S6F-100	VNX 100GB EFD 120X2.5 DAE	\$2,435	26%	\$1,802	\$365	\$268	\$0	\$97	\$0	UM
V4-D2S6F-100TU	VNX 100GB EFD 120X2.5 DAE UPG	\$3,290	26%	\$2,435	\$366	\$266	\$0	\$95	\$0	UM
V4-D2S6F-100U	VNX 100GB EFD 120X2.5 DAE UPG	\$3,290	26%	\$2,435	\$366	\$266	\$0	\$95	\$0	UM
V4-D2S6F-200	VNX 200GB EFD 120X2.5 DAE	\$3,845	26%	\$2,845	\$577	\$423	\$0	\$154	\$0	UM
V4-D2S6F-200TU	VNX 200GB EFD 120X2.5 DAE UPG	\$5,190	26%	\$3,841	\$577	\$420	\$0	\$151	\$0	UM
V4-D2S6F-200U	VNX 200GB EFD 120X2.5 DAE UPG	\$5,190	26%	\$3,841	\$577	\$420	\$0	\$151	\$0	UM
V4-D2S6FX1.6TB-25	Flash Power Pack VNX2 1.6TB 25X2.5D	\$244,750	26%	\$181,115	\$36,713	\$26,923	\$0	\$9,790	\$0	UM
V4-D2S6FX-1600	VNX 1600GB MLC SSD 120X2.5 DAE	\$9,790	26%	\$7,245	\$1,469	\$1,077	\$0	\$392	\$0	UM
V4-D2S6FX-1600TU	VNX 1600GB MLC SSD 120X2.5 DAE U/G	\$11,745	26%	\$8,691	\$1,305	\$951	\$0	\$341	\$0	UM
V4-D2S6FX-1600U	VNX 1600GB MLC SSD 120X2.5 DAE U/G	\$11,745	26%	\$8,691	\$1,305	\$951	\$0	\$341	\$0	UM
V4-D2S6FX-200	VNX 200GB FAST VP EFD 120X2.5 DAE	\$2,130	26%	\$1,576	\$320	\$234	\$0	\$85	\$0	UM
V4-D2S6FX-200-10	Flash Power Pack VNX2 200GB 10X2.5D	\$21,300	26%	\$15,762	\$3,195	\$2,343	\$0	\$852	\$0	UM
V4-D2S6FX-200-100	Flash Power Pack VNX2 200GB 100X2.5D	\$185,400	26%	\$137,196	\$27,810	\$20,394	\$0	\$7,416	\$0	UM
V4-D2S6FX-200-25	Flash Power Pack VNX2 200GB 25X2.5D	\$53,250	26%	\$39,405	\$7,988	\$5,858	\$0	\$2,130	\$0	UM
V4-D2S6FX-200-50	Flash Power Pack VNX2 200GB 50X2.5D	\$100,425	26%	\$74,315	\$15,064	\$11,047	\$0	\$4,017	\$0	UM
V4-D2S6FX-200TU	VNX 200GB FAST VP EFD 120X2.5 DAE UPG	\$2,555	26%	\$1,891	\$284	\$207	\$0	\$74	\$0	UM
V4-D2S6FX-200TU100	Flash Power Pack VNX2 200GB 100X2.5D UPG	\$222,480	26%	\$164,635	\$24,718	\$18,021	\$0	\$6,452	\$0	UM
V4-D2S6FX-200TU-50	Flash Power Pack VNX2 200GB 50X2.5D UPG	\$120,510	26%	\$89,177	\$13,389	\$9,761	\$0	\$3,495	\$0	UM
V4-D2S6FX-200U	VNX 200GB FAST VP EFD 120X2.5 DAE UPG	\$2,555	26%	\$1,891	\$284	\$207	\$0	\$74	\$0	UM
V4-D2S6FX-200U-10	Flash Power Pack VNX2 200GB 10X2.5D UPG	\$25,550	26%	\$18,907	\$2,839	\$2,070	\$0	\$741	\$0	UM
V4-D2S6FX-200U-100	Flash Power Pack VNX2 200GB 100X2.5D UPG	\$222,480	26%	\$164,635	\$24,718	\$18,021	\$0	\$6,452	\$0	UM
V4-D2S6FX-200U-25	Flash Power Pack VNX2 200GB 25X2.5D UPG	\$63,875	26%	\$47,268	\$7,097	\$5,174	\$0	\$1,852	\$0	UM
V4-D2S6FX-200U-50	Flash Power Pack VNX2 200GB 50X2.5D UPG	\$120,510	26%	\$89,177	\$13,389	\$9,761	\$0	\$3,495	\$0	UM
V4-D2S6FX-400	VNX 400GB FAST VP EFD 120X2.5 DAE	\$3,390	26%	\$2,509	\$509	\$373	\$0	\$136	\$0	UM
V4-D2S6FX-400-10	Flash Power Pack VNX2 400GB 10X2.5D	\$33,900	26%	\$25,086	\$5,085	\$3,729	\$0	\$1,356	\$0	UM
V4-D2S6FX-400-25	Flash Power Pack VNX2 400GB 25X2.5D	\$84,750	26%	\$62,715	\$12,713	\$9,323	\$0	\$3,390	\$0	UM
V4-D2S6FX-400-50	Flash Power Pack VNX2 400GB 50X2.5D	\$169,500	26%	\$125,430	\$25,425	\$18,645	\$0	\$6,780	\$0	UM
V4-D2S6FX-400TU	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,070	26%	\$3,012	\$452	\$330	\$0	\$118	\$0	UM
V4-D2S6FX-400TU-50	Flash Power Pack VNX2 400GB 50X2.5D UPG	\$203,500	26%	\$150,590	\$22,609	\$16,484	\$0	\$5,902	\$0	UM
V4-D2S6FX-400U	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,070	26%	\$3,012	\$452	\$330	\$0	\$118	\$0	UM
V4-D2S6FX-400U-10	Flash Power Pack VNX2 400GB 10X2.5D UPG	\$40,700	26%	\$30,118	\$4,522	\$3,297	\$0	\$1,180	\$0	UM
V4-D2S6FX-400U-25	Flash Power Pack VNX2 400GB 25X2.5D UPG	\$101,750	26%	\$75,295	\$11,304	\$8,242	\$0	\$2,951	\$0	UM
V4-D2S6FX-400U-50	Flash Power Pack VNX2 400GB 50X2.5D UPG	\$203,500	26%	\$150,590	\$22,609	\$16,484	\$0	\$5,902	\$0	UM
V4-D2S6FX-800	VNX 800GB MLC SSD 120X2.5 DAE	\$5,995	26%	\$4,436	\$899	\$659	\$0	\$240	\$0	UM
V4-D2S6FX-800-10	Flash Power Pack VNX2 800GB 10X2.5D	\$59,950	26%	\$44,363	\$8,993	\$6,595	\$0	\$2,398	\$0	UM
V4-D2S6FX-800-25	Flash Power Pack VNX2 800GB 25X2.5D	\$149,875	26%	\$110,908	\$22,481	\$16,486	\$0	\$5,995	\$0	UM
V4-D2S6FX-800TU	VNX 800GB MLC SSD 120X2.5 DAE U/G	\$7,195	26%	\$5,324	\$799	\$583	\$0	\$209	\$0	UM
V4-D2S6FX-800U	VNX 800GB MLC SSD 120X2.5 DAE U/G	\$7,195	26%	\$5,324	\$799	\$583	\$0	\$209	\$0	UM
V4-D2S6FX-800U-10	Flash Power Pack VNX2 800GB 10X2.5D UPG	\$71,950	26%	\$53,243	\$7,994	\$5,828	\$0	\$2,087	\$0	UM
V4-D2S6FX-800U-25	Flash Power Pack VNX2 800GB 25X2.5D UPG	\$179,875	26%	\$133,108	\$19,984	\$14,570	\$0	\$5,216	\$0	UM
V4-DS07-020	VNX 2TB NL SAS 60X3.5 DAE	\$895	26%	\$662	\$134	\$98	\$0	\$36	\$0	UM
V4-DS07-020TU	VNX 2TB NL SAS 60X3.5 DAE UPG	\$1,215	26%	\$899	\$135	\$98	\$0	\$35	\$0	UM
V4-DS07-020U	VNX 2TB NL SAS 60X3.5 DAE UPG	\$1,215	26%	\$899	\$135	\$98	\$0	\$35	\$0	UM
V4-DS07-030	VNX 3TB NL SAS 60X3.5 DAE	\$1,215	26%	\$899	\$182	\$134	\$0	\$49	\$0	UM
V4-DS07-030TU	VNX 3TB NL SAS 60X3.5 DAE UPG	\$1,640	26%	\$1,214	\$182	\$133	\$0	\$48	\$0	UM
V4-DS07-030U	VNX 3TB NL SAS 60X3.5 DAE UPG	\$1,640	26%	\$1,214	\$182	\$133	\$0	\$48	\$0	UM
V4-DS07-040	VNX 4TB NL SAS 60X3.5 DAE	\$1,365	26%	\$1,010	\$205	\$150	\$0	\$55	\$0	UM
V4-DS07-040TU	VNX 4TB NL SAS 60X3.5 DAE UPG	\$1,835	26%	\$1,358	\$204	\$149	\$0	\$53	\$0	UM
V4-DS07-040U	VNX 4TB NL SAS 60X3.5 DAE UPG	\$1,835	26%	\$1,358	\$204	\$149	\$0	\$53	\$0	UM
V4-DS10-012	VNX 1.2TB 10K SAS 60X3.5 DAE	\$1,435	26%	\$1,062	\$215	\$158	\$0	\$57	\$0	UM
V4-DS10-012TU	VNX 1.2TB 10K SAS 60X3.5 DAE UPG	\$1,945	26%	\$1,439	\$216	\$158	\$0	\$56	\$0	UM

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
V4-DS10-012U	VNX 1.2TB 10K SAS 60X3.5 DAE UPG	\$1,945	26%	\$1,439	\$216	\$158	\$0	\$56	\$0	UM
V4-DS10-900	VNX 900GB 10K SAS 60X3.5 DAE	\$1,135	26%	\$840	\$170	\$125	\$0	\$45	\$0	UM
V4-DS10-900TU	VNX 900GB 10K SAS 60X3.5 DAE UPG	\$1,530	26%	\$1,132	\$170	\$124	\$0	\$44	\$0	UM
V4-DS10-900U	VNX 900GB 10K SAS 60X3.5 DAE UPG	\$1,530	26%	\$1,132	\$170	\$124	\$0	\$44	\$0	UM
V4-DS15-600	VNX2 600GB 15K SAS 60X3.5 DPE/DAE	\$1,395	26%	\$1,032	\$209	\$153	\$0	\$56	\$0	UM
V4-DS6F-100	VNX 100GB SSD 60X3.5 DAE	\$2,435	26%	\$1,802	\$365	\$268	\$0	\$97	\$0	UM
V4-DS6F-100TU	VNX 100GB EFD 60X3.5 DAE UPG	\$3,290	26%	\$2,435	\$366	\$266	\$0	\$95	\$0	UM
V4-DS6F-100U	VNX 100GB SSD 60X3.5 DAE UPG	\$3,290	26%	\$2,435	\$366	\$266	\$0	\$95	\$0	UM
V4-DS6F-200	VNX 200GB SSD 60X3.5 DAE	\$3,845	26%	\$2,845	\$577	\$423	\$0	\$154	\$0	UM
V4-DS6F-200TU	VNX 200GB EFD 60X3.5 DAE UPG	\$5,190	26%	\$3,841	\$577	\$420	\$0	\$151	\$0	UM
V4-DS6F-200U	VNX 200GB SSD 60X3.5 DAE UPG	\$5,190	26%	\$3,841	\$577	\$420	\$0	\$151	\$0	UM
V4-DS6FX1.6TB-25	Flash Power Pack VNX2 1.6TB 25X3.5D	\$244,750	26%	\$181,115	\$36,713	\$26,923	\$0	\$9,790	\$0	UM
V4-DS6FX-1600	VNX 1600GB MLC SSD 60X3.5 DAE	\$9,790	26%	\$7,245	\$1,469	\$1,077	\$0	\$392	\$0	UM
V4-DS6FX-1600TU	VNX 1600GB MLC SSD 60X3.5 DAE U/G	\$11,745	26%	\$8,691	\$1,305	\$951	\$0	\$341	\$0	UM
V4-DS6FX-1600U	VNX 1600GB MLC SSD 60X3.5 DAE U/G	\$11,745	26%	\$8,691	\$1,305	\$951	\$0	\$341	\$0	UM
V4-DS6FX-200	VNX 200GB FAST VP SSD 60X3.5 DAE	\$2,130	26%	\$1,576	\$320	\$234	\$0	\$85	\$0	UM
V4-DS6FX-200-10	Flash Power Pack VNX2 200GB 10X3.5D	\$21,300	26%	\$15,762	\$3,195	\$2,343	\$0	\$852	\$0	UM
V4-DS6FX-200-100	Flash Power Pack VNX2 200GB 100X3.5D	\$185,400	26%	\$137,196	\$27,810	\$20,394	\$0	\$7,416	\$0	UM
V4-DS6FX-200-25	Flash Power Pack VNX2 200GB 25X3.5D	\$53,250	26%	\$39,405	\$7,988	\$5,858	\$0	\$2,130	\$0	UM
V4-DS6FX-200-50	Flash Power Pack VNX2 200GB 50X3.5D	\$100,425	26%	\$74,315	\$15,064	\$11,047	\$0	\$4,017	\$0	UM
V4-DS6FX-200TU	VNX 200GB FAST VP EFD 60X3.5 DAE UPG	\$2,555	26%	\$1,891	\$284	\$207	\$0	\$74	\$0	UM
V4-DS6FX-200TU-100	Flash Power Pack VNX2 200GB 100X3.5D UPG	\$222,480	26%	\$164,635	\$24,718	\$18,021	\$0	\$6,452	\$0	UM
V4-DS6FX-200TU-50	Flash Power Pack VNX2 200GB 50X3.5D UPG	\$120,510	26%	\$89,177	\$13,389	\$9,761	\$0	\$3,495	\$0	UM
V4-DS6FX-200U	VNX 200GB FAST VP SSD 60X3.5 DAE UPG	\$2,555	26%	\$1,891	\$284	\$207	\$0	\$74	\$0	UM
V4-DS6FX-200U-10	Flash Power Pack VNX2 200GB 10X3.5D UPG	\$25,550	26%	\$18,907	\$2,839	\$2,070	\$0	\$741	\$0	UM
V4-DS6FX-200U-100	Flash Power Pack VNX2 200GB 100X3.5D UPG	\$222,480	26%	\$164,635	\$24,718	\$18,021	\$0	\$6,452	\$0	UM
V4-DS6FX-200U-25	Flash Power Pack VNX2 200GB 25X3.5D UPG	\$63,875	26%	\$47,268	\$7,097	\$5,174	\$0	\$1,852	\$0	UM
V4-DS6FX-200U-50	Flash Power Pack VNX2 200GB 50X3.5D UPG	\$120,510	26%	\$89,177	\$13,389	\$9,761	\$0	\$3,495	\$0	UM
V4-DS6FX-400	VNX 400GB FAST VP SSD 60X3.5 DAE	\$3,390	26%	\$2,509	\$509	\$373	\$0	\$136	\$0	UM
V4-DS6FX-400-10	Flash Power Pack VNX2 400GB 10X3.5D	\$33,900	26%	\$25,086	\$5,085	\$3,729	\$0	\$1,356	\$0	UM
V4-DS6FX-400-25	Flash Power Pack VNX2 400GB 25X3.5D	\$84,750	26%	\$62,715	\$12,713	\$9,323	\$0	\$3,390	\$0	UM
V4-DS6FX-400-50	Flash Power Pack VNX2 400GB 50X3.5D	\$169,500	26%	\$125,430	\$25,425	\$18,645	\$0	\$6,780	\$0	UM
V4-DS6FX-400TU	VNX 400GB FAST VP EFD 60X3.5 DAE UPG	\$4,070	26%	\$3,012	\$452	\$330	\$0	\$118	\$0	UM
V4-DS6FX-400TU-50	Flash Power Pack VNX2 400GB 50X3.5D UPG	\$203,500	26%	\$150,590	\$22,609	\$16,484	\$0	\$5,902	\$0	UM
V4-DS6FX-400U	VNX 400GB FAST VP SSD 60X3.5 DAE UPG	\$4,070	26%	\$3,012	\$452	\$330	\$0	\$118	\$0	UM
V4-DS6FX-400U-10	Flash Power Pack VNX2 400GB 10X3.5D UPG	\$40,700	26%	\$30,118	\$4,522	\$3,297	\$0	\$1,180	\$0	UM
V4-DS6FX-400U-25	Flash Power Pack VNX2 400GB 25X3.5D UPG	\$101,750	26%	\$75,295	\$11,304	\$8,242	\$0	\$2,951	\$0	UM
V4-DS6FX-400U-50	Flash Power Pack VNX2 400GB 50X3.5D UPG	\$203,500	26%	\$150,590	\$22,609	\$16,484	\$0	\$5,902	\$0	UM
V4-DS6FX-800-10	Flash Power Pack VNX2 800GB 10X3.5D	\$59,950	26%	\$44,363	\$8,993	\$6,595	\$0	\$2,398	\$0	UM
V4-DS6FX-800-25	Flash Power Pack VNX2 800GB 25X3.5D	\$149,875	26%	\$110,908	\$22,481	\$16,486	\$0	\$5,995	\$0	UM
V4-DS6FX-800U-10	Flash Power Pack VNX2 800GB 10X3.5D UPG	\$71,950	26%	\$53,243	\$7,994	\$5,828	\$0	\$2,087	\$0	UM
V4-DS6FX-800U-25	Flash Power Pack VNX2 800GB 25X3.5D UPG	\$179,875	26%	\$133,108	\$19,984	\$14,570	\$0	\$5,216	\$0	UM
V4-VS07-020	VNX 2TB NL SAS 15X3.5 DAE	\$895	26%	\$662	\$134	\$98	\$0	\$36	\$0	UM
V4-VS07-020TU	VNX 2TB NL SAS 15X3.5 DAE UPG	\$1,215	26%	\$899	\$135	\$98	\$0	\$35	\$0	UM
V4-VS07-020U	VNX 2TB NL SAS 15X3.5 DAE UPG	\$1,215	26%	\$899	\$135	\$98	\$0	\$35	\$0	UM
V4-VS07-030	VNX 3TB NL SAS 15X3.5 DAE	\$1,215	26%	\$899	\$182	\$134	\$0	\$49	\$0	UM
V4-VS07-030TU	VNX 3TB NL SAS 15X3.5 DAE UPG	\$1,640	26%	\$1,214	\$182	\$133	\$0	\$48	\$0	UM
V4-VS07-030U	VNX 3TB NL SAS 15X3.5 DAE UPG	\$1,640	26%	\$1,214	\$182	\$133	\$0	\$48	\$0	UM
V4-VS07-040	VNX 4TB NL SAS 15X3.5 DAE	\$1,365	26%	\$1,010	\$205	\$150	\$0	\$55	\$0	UM
V4-VS07-040TU	VNX 4TB NL SAS 15X3.5 DAE UPG	\$1,835	26%	\$1,358	\$204	\$149	\$0	\$53	\$0	UM
V4-VS07-040U	VNX 4TB NL SAS 15X3.5 DAE UPG	\$1,835	26%	\$1,358	\$204	\$149	\$0	\$53	\$0	UM
V4-VS10-012	VNX 1.2TB 10K SAS 15X3.5 DAE	\$1,435	26%	\$1,062	\$215	\$158	\$0	\$57	\$0	UM
V4-VS10-012TU	VNX 1.2TB 10K SAS 15X3.5 DAE UPG	\$1,945	26%	\$1,439	\$216	\$158	\$0	\$56	\$0	UM
V4-VS10-012U	VNX 1.2TB 10K SAS 15X3.5 DAE UPG	\$1,945	26%	\$1,439	\$216	\$158	\$0	\$56	\$0	UM
V4-VS10-600	VNX 600GB 10K SAS 15X3.5 DAE	\$860	26%	\$636	\$129	\$95	\$0	\$34	\$0	UM
V4-VS10-600TU	VNX 600GB 10K SAS 15X3.5 DAE UPG	\$1,165	26%	\$862	\$129	\$94	\$0	\$34	\$0	UM
V4-VS10-600U	VNX 600GB 10K SAS 15X3.5 DAE UPG	\$1,165	26%	\$862	\$129	\$94	\$0	\$34	\$0	UM
V4-VS10-900	VNX 900GB 10K SAS 15X3.5 DAE	\$1,135	26%	\$840	\$170	\$125	\$0	\$45	\$0	UM
V4-VS10-900TU	VNX 900GB 10K SAS 15X3.5 DAE UPG	\$1,530	26%	\$1,132	\$170	\$124	\$0	\$44	\$0	UM
V4-VS10-900U	VNX 900GB 10K SAS 15X3.5 DAE UPG	\$1,530	26%	\$1,132	\$170	\$124	\$0	\$44	\$0	UM

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
V4-VS15-300	VNX 300GB 15K SAS 15X3.5 DAE	\$910	26%	\$673	\$137	\$100	\$0	\$36	\$0	UM	
V4-VS15-300TU	VNX 300GB 15K SAS 15X3.5 DAE UPG	\$1,230	26%	\$910	\$137	\$100	\$0	\$36	\$0	UM	
V4-VS15-300U	VNX 300GB 15K SAS 15X3.5 DAE UPG	\$1,230	26%	\$910	\$137	\$100	\$0	\$36	\$0	UM	
V4-VS15-600	VNX 600GB 15K SAS 15X3.5 DAE	\$1,395	26%	\$1,032	\$209	\$153	\$0	\$56	\$0	UM	
V4-VS15-600TU	VNX 600GB 15K SAS 15X3.5 DAE UPG	\$1,885	26%	\$1,395	\$209	\$153	\$0	\$55	\$0	UM	
V4-VS15-600U	VNX 600GB 15K SAS 15X3.5 DAE UPG	\$1,885	26%	\$1,395	\$209	\$153	\$0	\$55	\$0	UM	
V4-VS6F-100	VNX 100GB SSD 15X3.5 DAE	\$2,435	26%	\$1,802	\$365	\$268	\$0	\$97	\$0	UM	
V4-VS6F-100TU	VNX 100GB EFD 15X3.5 DAE UPG	\$3,290	26%	\$2,435	\$366	\$266	\$0	\$95	\$0	UM	
V4-VS6F-100U	VNX 100GB SSD 15X3.5 DAE UPG	\$3,290	26%	\$2,435	\$366	\$266	\$0	\$95	\$0	UM	
V4-VS6F-200	VNX 200GB SSD 15X3.5 DAE	\$3,845	26%	\$2,845	\$577	\$423	\$0	\$154	\$0	UM	
V4-VS6F-200TU	VNX 200GB EFD 15X3.5 DAE UPG	\$5,190	26%	\$3,841	\$577	\$420	\$0	\$151	\$0	UM	
V4-VS6F-200U	VNX 200GB SSD 15X3.5 DAE UPG	\$5,190	26%	\$3,841	\$577	\$420	\$0	\$151	\$0	UM	
V4-VS6FX1.6TB-10	Flash Power Pack VNX2 1.6TB 10X3.5	\$97,900	26%	\$72,446	\$14,685	\$10,769	\$0	\$3,916	\$0	UM	
V4-VS6FX1.6TB-25	Flash Power Pack VNX2 1.6TB 25X3.5	\$244,750	26%	\$181,115	\$36,713	\$26,923	\$0	\$9,790	\$0	UM	
V4-VS6FX1.6TBU-10	Flash Power Pack VNX2 1.6TB 10X3.5 UPG	\$117,450	26%	\$86,913	\$13,049	\$9,513	\$0	\$3,406	\$0	UM	
V4-VS6FX-200	VNX 200GB FAST VP SSD 15X3.5 DAE	\$2,130	26%	\$1,576	\$320	\$234	\$0	\$85	\$0	UM	
V4-VS6FX-200-10	Flash Power Pack VNX2 200GB 10X3.5	\$21,300	26%	\$15,762	\$3,195	\$2,343	\$0	\$852	\$0	UM	
V4-VS6FX-200TU	VNX 200GB FAST VP EFD 15X3.5 DAE UPG	\$2,555	26%	\$1,891	\$284	\$207	\$0	\$74	\$0	UM	
V4-VS6FX-200TU-100	Flash Power Pack VNX2 200GB 100X3.5 UPG	\$222,480	26%	\$164,635	\$24,718	\$18,021	\$0	\$6,452	\$0	UM	
V4-VS6FX-200TU-50	Flash Power Pack VNX2 200GB 50X3.5 UPG	\$120,510	26%	\$89,177	\$13,389	\$9,761	\$0	\$3,495	\$0	UM	
V4-VS6FX-200U	VNX 200GB FAST VP SSD 15X3.5 DAE UPG	\$2,555	26%	\$1,891	\$284	\$207	\$0	\$74	\$0	UM	
V4-VS6FX-200U-10	Flash Power Pack VNX2 200GB 10X3.5 UPG	\$25,550	26%	\$18,907	\$2,839	\$2,070	\$0	\$741	\$0	UM	
V4-VS6FX-400	VNX 400GB FAST VP SSD 15X3.5 DAE	\$3,390	26%	\$2,509	\$509	\$373	\$0	\$136	\$0	UM	
V4-VS6FX-400-10	Flash Power Pack VNX2 400GB 10X3.5	\$33,900	26%	\$25,086	\$5,085	\$3,729	\$0	\$1,356	\$0	UM	
V4-VS6FX-400TU	VNX 400GB FAST VP EFD 15X3.5 DAE UPG	\$4,070	26%	\$3,012	\$452	\$330	\$0	\$118	\$0	UM	
V4-VS6FX-400TU-50	Flash Power Pack VNX2 400GB 50X3.5 UPG	\$203,500	26%	\$150,590	\$22,609	\$16,484	\$0	\$5,902	\$0	UM	
V4-VS6FX-400U	VNX 400GB FAST VP SSD 15X3.5 DAE UPG	\$4,070	26%	\$3,012	\$452	\$330	\$0	\$118	\$0	UM	
V4-VS6FX-400U-10	Flash Power Pack VNX2 400GB 10X3.5 UPG	\$40,700	26%	\$30,118	\$4,522	\$3,297	\$0	\$1,180	\$0	UM	
V4-VS6FX-800-10	Flash Power Pack VNX2 800GB 10X3.5	\$59,950	26%	\$44,363	\$8,993	\$6,595	\$0	\$2,398	\$0	UM	
V4-VS6FX-800U-10	Flash Power Pack VNX2 800GB 10X3.5 UPG	\$71,950	26%	\$53,243	\$7,994	\$5,828	\$0	\$2,087	\$0	UM	
VBMSASHDMSAS2	ONE PR 2M MINI SAS HD TO MINI SAS CBL	\$554	26%	\$410	\$0	\$0	\$0	\$0	\$0	UM	
VBMSASHDMSAS5	ONE PR 5M MINI SAS HD TO MINI SAS CBL	\$1,386	26%	\$1,026	\$0	\$0	\$0	\$0	\$0	UM	
VBMSASHDMSAS8	ONE PR 8M MINI SAS HD TO MINI SAS CBL	\$2,772	26%	\$2,051	\$0	\$0	\$0	\$0	\$0	UM	
VBMSAS-MSAS10	ONE PR OF 10M MINI SAS TO MINI SAS CBL	\$1,063	26%	\$787	\$0	\$0	\$0	\$0	\$0	UM	
VBMSAS-MSAS2M	ONE PR OF 2M MINI SAS TO MINI SAS CBL	\$370	26%	\$274	\$0	\$0	\$0	\$0	\$0	UM	
VBMSAS-MSAS5M	ONE PR OF 5M MINI SAS TO MINI SAS CBL	\$924	26%	\$684	\$0	\$0	\$0	\$0	\$0	UM	
VBPW40UD-RS	40U DEEP RACK PWR CORD PAIR R&S	\$3,850	26%	\$2,849	\$0	\$0	\$0	\$0	\$0	UM	
VBPW40UD-US	40U DEEP RACK PWR CORD PAIR US TWISTLOCK	\$680	26%	\$503	\$0	\$0	\$0	\$0	\$0	UM	
VBPW40U-RS	CAB QUAD POWER CORD US R&S CONNECTOR	\$1,301	26%	\$963	\$0	\$0	\$0	\$0	\$0	UM	
VBPW40U-US	CAB QUAD POWER CORD US TWISTLOCK	\$680	26%	\$503	\$0	\$0	\$0	\$0	\$0	UM	
VBSAS-FLEX2M	HI-FLEX 2M MINISAS TO MINISAS CBL PR	\$812	26%	\$601	\$0	\$0	\$0	\$0	\$0	UM	
VBSAS-FLEX3M	HI-FLEX 3M MINISAS TO MINISAS CBL PR	\$1,217	26%	\$901	\$0	\$0	\$0	\$0	\$0	UM	
VBSAS-FLEX5M	HI-FLEX 5M MINISAS TO MINISAS CBL PR	\$2,028	26%	\$1,501	\$0	\$0	\$0	\$0	\$0	UM	
VBSAS-FLEX8M	HI-FLEX 8M MINISAS TO MINISAS CBL PR	\$3,245	26%	\$2,401	\$0	\$0	\$0	\$0	\$0	UM	
VBSASHD-FLX2M	HI-FLEX 2M MINISASHD TO MINISAS CBL PR	\$1,093	26%	\$809	\$0	\$0	\$0	\$0	\$0	UM	
VBSASHD-FLX3M	HI-FLEX 3M MINISASHD TO MINISAS CBL PR	\$1,639	26%	\$1,213	\$0	\$0	\$0	\$0	\$0	UM	
VBSASHD-FLX5M	HI-FLEX 5M MINISASHD TO MINISAS CBL PR	\$2,732	26%	\$2,022	\$0	\$0	\$0	\$0	\$0	UM	
VBSASHD-FLX8M	HI-FLEX 8M MINISASHD TO MINISAS CBL PR	\$4,372	26%	\$3,235	\$0	\$0	\$0	\$0	\$0	UM	
VBSFP-TWAX-1M	Qty 2 SFP+ TO SFP+ 1M ACTIVE 8G/10G CBL	\$638	26%	\$472	\$0	\$0	\$0	\$0	\$0	UM	
VBSFP-TWAX-3M	Qty 2 SFP+ TO SFP+ 3M ACTIVE 8G/10G CBL	\$765	26%	\$566	\$0	\$0	\$0	\$0	\$0	UM	
VBSFP-TWAX-5M	Qty 2 SFP+ TO SFP+ 5M ACTIVE 8G/10G CBL	\$935	26%	\$692	\$0	\$0	\$0	\$0	\$0	UM	
VBTELCO1UCS	Telco Rail Kit for the 1U CS	\$924	26%	\$684	\$0	\$0	\$0	\$0	\$0	UM	
VBTELCO2UDAE	Telco Rail kit for the 2U DAE	\$201	26%	\$149	\$0	\$0	\$0	\$0	\$0	UM	
VBTELCO2UDME	Telco Rail Kit for the 2U DME	\$201	26%	\$149	\$0	\$0	\$0	\$0	\$0	UM	
VBTELCO3UDAE	Telco Rail kit for the 3U DAE	\$201	26%	\$149	\$0	\$0	\$0	\$0	\$0	UM	
VBTELCO3UDPE	Telco Rail Kit for the 3U DPE	\$334	26%	\$247	\$0	\$0	\$0	\$0	\$0	UM	
VDMBM1GCUA	VNXB 1GBASE-T DM MODULE 4 PORT	\$1,478	26%	\$1,094	\$222	\$163	\$0	\$59	\$0	UM	
VDMBM1GCUU	VNXB 1GBASE-T DM MODULE 4 PORT	\$2,074	26%	\$1,535	\$311	\$228	\$0	\$83	\$0	UM	
VDMBMXG2OPA	VNXB 10GBE 2 OP MODULE (2 SFP+)	\$4,434	26%	\$3,281	\$665	\$488	\$0	\$177	\$0	UM	
VDMBMXG2OPU	VNXB 10GBE 2 OP MODULE (2 SFP+)	\$6,226	26%	\$4,607	\$934	\$685	\$0	\$249	\$0	UM	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
VDMBMXG2TWA	VNXB 10GBE 2 OP MODULE (TWINAX)	\$2,956	26%	\$2,187	\$443	\$325	\$0	\$118	\$0	UM
VDMBMXG2TWU	VNXB 10GBE 2 OP MODULE (TWINAX)	\$4,144	26%	\$3,067	\$622	\$456	\$0	\$166	\$0	UM
VDMBMXGTA	VNXB 10GBASE-T DM MODULE 2 PORT	\$2,217	26%	\$1,641	\$333	\$244	\$0	\$89	\$0	UM
VDMBMXGTU	VNXB 10GBASE-T DM MODULE 2 PORT	\$3,104	26%	\$2,297	\$466	\$341	\$0	\$124	\$0	UM
VDMM1GCUOPU	1GBE DM MODULE 2 CU - 2 OP PORTS - UPG	\$3,415	26%	\$2,527	\$427	\$376	\$0	\$137	\$0	UM-H
VDMM1GCUOPUS	10GBE DM MODULE 2 CU - 2 OP PORTS-UPG	\$1,960	10%	\$1,764	\$245	\$216	\$0	\$78	\$0	UE
VDMM1GCUU	1GBE DM MODULE 4 PORT UPGRADE	\$2,440	26%	\$1,806	\$305	\$268	\$0	\$98	\$0	UM-H
VDMM1GCUUS	1GBE DM MODULE 4 PORT-UPGRADE	\$1,400	10%	\$1,260	\$175	\$154	\$0	\$56	\$0	UE
VDMMXG2FCOOPA	VNX VG 2 PT FCOE IO MOD-SFP	\$6,000	38%	\$3,720	\$750	\$660	\$0	\$240	\$0	B
VDMMXG2FCOOPU	VNX VG 2 PT FCOE IO MOD-SFP ADD-ON	\$8,400	38%	\$5,208	\$1,050	\$924	\$0	\$336	\$0	B
VDMMXG2FCOTWA	VNX VG 2 PT FCOE IO MOD-TWINAX	\$4,200	38%	\$2,604	\$525	\$462	\$0	\$168	\$0	B
VDMMXG2FCOTWU	VNX VG 2 PT FCOE IO MOD-TWINAX ADD-ON	\$5,880	38%	\$3,646	\$735	\$647	\$0	\$235	\$0	B
VDMMXG2OPBU	VNX 2-PORT 10GBE OPT DM MODULE-UPG	\$7,325	26%	\$5,421	\$916	\$806	\$0	\$293	\$0	UM-H
VDMMXG2OPBUS	VNX5300 2-PORT 10GBE OPT DM MODULE-UPG	\$4,200	10%	\$3,780	\$525	\$462	\$0	\$168	\$0	UE
VDMMXG2OPUS	10GBE DM MOD 2 OP PRTS (INCL 2 SFP+)-UPG	\$4,200	10%	\$3,780	\$525	\$462	\$0	\$168	\$0	UE
VDMMXG2TWBU	VNX 2-PORT 10GBE TWINAX DM MODULE-UPG	\$6,009	26%	\$4,875	\$609	\$536	\$0	\$195	\$0	UM-H
VDMMXG2TWBUS	VNX5300 2PORT 10GBE TWINAX DM MODULE-UPG	\$2,800	10%	\$2,520	\$350	\$308	\$0	\$112	\$0	UE
VDMMXG2TWWUS	10GBE 2 OP MODULE (FOR TWINAX)-UPGRADE	\$2,800	10%	\$2,520	\$350	\$308	\$0	\$112	\$0	UE
VDMMXGTU	10GBASET DM MODULE 2 CU PORTS - UPGRADE	\$5,421	26%	\$4,215	\$916	\$806	\$0	\$293	\$0	UM-H
VDMMXGTUS	10GBASET DM MODULE 2 CU PORTS-UPGRADE	\$3,640	10%	\$3,276	\$455	\$400	\$0	\$146	\$0	UE
VDPEXPASBEAU	4 SAS BE BUS EXPANSION UPGRADE OPTION	\$21,500	26%	\$15,910	\$2,688	\$2,365	\$0	\$860	\$0	UM-H
VNS5DP010NLFD	VNX5200 DPE 25 DR-6X1TNL DC-FLD INST	\$13,700	26%	\$10,138	\$2,055	\$1,507	\$0	\$548	\$0	UM
VNS5DP010NLM	VNX5200 DPE 25 DR-6X1TNL DC-MIN RK	\$13,700	26%	\$10,138	\$2,055	\$1,507	\$0	\$548	\$0	UM
VNS5DP01210FD	VNX5200 DPE 25 DR-8X1.2T10K DC-FLD INS	\$22,683	26%	\$16,785	\$3,402	\$2,495	\$0	\$907	\$0	UM
VNS5DP01210MD	VNX5200 DPE 25 DR-8X1.2T10K DC-MIN RK	\$22,683	26%	\$16,785	\$3,402	\$2,495	\$0	\$907	\$0	UM
VNS5DP112NLFD	VNX5200 DPE 25 DR-12X1T NL DC-FLD IN	\$16,644	26%	\$12,317	\$2,497	\$1,831	\$0	\$666	\$0	UM
VNS5DP112NLM	VNX5200 DPE 25 DR-12X1T NL DC-MIN RK	\$16,644	26%	\$12,317	\$2,497	\$1,831	\$0	\$666	\$0	UM
VNS5DP12210FD	VNX5200 DPE 25x2.5";12x1.2TB 10K DC-FL	\$27,219	26%	\$20,142	\$4,083	\$2,994	\$0	\$1,089	\$0	UM
VNS5DP12210MD	VNX5200 DPE 25x2.5";12x1.2TB DC-MIN RK	\$27,219	26%	\$20,142	\$4,083	\$2,994	\$0	\$1,089	\$0	UM
VNS5DP12510FD	VNX5200 DPE 25x2.5";25x1.2TB 10K DC-FL	\$35,304	26%	\$26,125	\$5,296	\$3,883	\$0	\$1,412	\$0	UM
VNS5DP12510MD	VNX5200 DPE 25x2.5";25x1.2TB DC-MIN RK	\$35,304	26%	\$26,125	\$5,296	\$3,883	\$0	\$1,412	\$0	UM
VNS5DP125NLFD	VNX5200 DPE 25 DR-25X1T NL DC-FLD IN	\$24,768	26%	\$18,328	\$3,715	\$2,724	\$0	\$991	\$0	UM
VNS5DP125NLM	VNX5200 DPE 25 DR-25X1T NL DC-MIN RK	\$24,768	26%	\$18,328	\$3,715	\$2,724	\$0	\$991	\$0	UM
VNS5DP30015FD	VNX5200 DPE 25 DR-8X300G15K DC-FLD INS	\$16,415	26%	\$12,147	\$2,462	\$1,806	\$0	\$657	\$0	UM
VNS5DP30015MD	VNX5200 DPE 25 DR-8X300G15K DC-MIN RK	\$16,415	26%	\$12,147	\$2,462	\$1,806	\$0	\$657	\$0	UM
VNS5DP31215FD	VNX5200 DPE 25 DR-12X300G15K DC-FLD IN	\$18,056	26%	\$13,361	\$2,708	\$1,986	\$0	\$722	\$0	UM
VNS5DP31215MD	VNX5200 DPE 25 DR-12X300G15K DC-MIN RK	\$18,056	26%	\$13,361	\$2,708	\$1,986	\$0	\$722	\$0	UM
VNS5DP32515FD	VNX5200 DPE 25 DR-25X300G15K DC-FLD IN	\$24,768	26%	\$18,328	\$3,715	\$2,724	\$0	\$991	\$0	UM
VNS5DP32515MD	VNX5200 DPE 25 DR-25X300G15K DC-MIN RK	\$24,768	26%	\$18,328	\$3,715	\$2,724	\$0	\$991	\$0	UM
VNS5DP400FXFD	VNX5200 DPE 25 DR-8X400GFL DC-FLD INS	\$47,765	26%	\$35,346	\$7,165	\$5,254	\$0	\$1,911	\$0	UM
VNS5DP400FXMD	VNX5200 DPE 25 DR-8X400GFL DC-MIN RK	\$47,765	26%	\$35,346	\$7,165	\$5,254	\$0	\$1,911	\$0	UM
VNS5DP60010FD	VNX5200 DPE 25 DR-8X600G10K DC-FLD INS	\$17,524	26%	\$12,968	\$2,629	\$1,928	\$0	\$701	\$0	UM
VNS5DP60010MD	VNX5200 DPE 25 DR-8X600G10K DC-MIN RK	\$17,524	26%	\$12,968	\$2,629	\$1,928	\$0	\$701	\$0	UM
VNS5DP61210FD	VNX5200 DPE 25 DR-12X600G10K DC-FLD IN	\$19,276	26%	\$14,264	\$2,891	\$2,120	\$0	\$771	\$0	UM
VNS5DP61210MD	VNX5200 DPE 25 DR-12X600G10K DC-MIN RK	\$19,276	26%	\$14,264	\$2,891	\$2,120	\$0	\$771	\$0	UM
VNS5DP62510FD	VNX5200 DPE 25 DR-25X600G10K DC-FLD IN	\$22,209	26%	\$16,435	\$3,331	\$2,443	\$0	\$888	\$0	UM
VNS5DP62510MD	VNX5200 DPE 25 DR-25X600G10K DC-MIN RK	\$22,209	26%	\$16,435	\$3,331	\$2,443	\$0	\$888	\$0	UM
VNS5DP90010FD	VNX5200 DPE 25 DR-8X900G10K DC-FLD INS	\$18,903	26%	\$13,988	\$2,835	\$2,079	\$0	\$756	\$0	UM
VNS5DP90010MD	VNX5200 DPE 25 DR-8X900G10K DC-MIN RK	\$18,903	26%	\$13,988	\$2,835	\$2,079	\$0	\$756	\$0	UM
VNS5DP91210FD	VNX5200 DPE 25 DR-12X900G10K DC-FLD INS	\$22,683	26%	\$16,785	\$3,402	\$2,495	\$0	\$907	\$0	UM
VNS5DP91210MD	VNX5200 DPE 25 DR-12X900G10K DC-MIN RK	\$22,683	26%	\$16,785	\$3,402	\$2,495	\$0	\$907	\$0	UM
VNS5DP92510FD	VNX5200 DPE 25 DR-25X900G10K DC-FLD INS	\$29,420	26%	\$21,771	\$4,413	\$3,236	\$0	\$1,177	\$0	UM
VNS5DP92510MD	VNX5200 DPE 25 DR-25X900G10K DC-MIN RK	\$29,420	26%	\$21,771	\$4,413	\$3,236	\$0	\$1,177	\$0	UM
V-NB-290010	NEBS 4X900G 10K SAS VAULT DRV-25X2.5 ENC	\$6,395	26%	\$4,732	\$959	\$703	\$0	\$256	\$0	UM-H
V-NB-D60010	VNX 60X3.5IN DRV ENC 4X600G 10K VAULT N	\$4,915	26%	\$3,637	\$737	\$541	\$0	\$197	\$0	UM-H
V-NB-D90010	VNX 60X3.5IN DRV ENC 4X900G 10K VAULT N	\$6,980	26%	\$5,165	\$1,047	\$768	\$0	\$279	\$0	UM-H
V-NB-V90010	NEBS 4X900G 10K SAS VAULT DRV-15X3.5 ENC	\$6,980	26%	\$5,165	\$1,047	\$768	\$0	\$279	\$0	UM-H
VNX-1U-BLANK	1U FILLER PANEL FOR VNX RACK	\$35	26%	\$26	\$0	\$0	\$0	\$0	\$0	UM-H
VNX-1U-BLANKS	1U FILLER PANEL FOR VNX RACK	\$20	10%	\$18	\$0	\$0	\$0	\$0	\$0	UE
VNX-2U-BLANK	2U FILLER PANEL FOR VNX RACK	\$42	26%	\$31	\$0	\$0	\$0	\$0	\$0	UM-H

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	Net Price			
					MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
VNX-2U-BLANKS	2U FILLER PANEL FOR VNX RACK	\$24	10%	\$22	\$0	\$0	\$0	\$0	\$0	UE
VNX-3U-BLANK	3U FILLER PANEL FOR VNX RACK	\$49	26%	\$36	\$0	\$0	\$0	\$0	\$0	UM-H
VNX-3U-BLANKS	3U FILLER PANEL FOR VNX RACK	\$28	10%	\$25	\$0	\$0	\$0	\$0	\$0	UE
VNX51153010FN	VNX5100 DPE; 15X3.5-FLD IN 6X300G 10K N	\$5,993	10%	\$5,394	\$749	\$659	\$0	\$240	\$0	UE
VNX51153015FN	VNX5100 DPE 15X3.5 - FLD IN 6X300G 15K N	\$6,477	10%	\$5,829	\$810	\$712	\$0	\$259	\$0	UE
VNX51156010FN	VNX5100 DPE; 15X3.5- FLD IN 6X600G 10K N	\$6,354	10%	\$5,719	\$794	\$699	\$0	\$254	\$0	UE
VNX51156015FN	VNX5100 DPE 15X3.5 - FLD IN 6X600G 15K N	\$6,373	10%	\$6,816	\$947	\$833	\$0	\$303	\$0	UE
VNX51253010F	VNX5100 DPE; 25X2.5 DRV-FLD IN 6X300G	\$6,373	10%	\$5,736	\$797	\$701	\$0	\$255	\$0	UE
VNX51253010FN	VNX5100 DPE; 25X2.5 DRV- FLD IN 6X300G N	\$6,373	10%	\$5,736	\$797	\$701	\$0	\$255	\$0	UE
VNX51256010FN	VNX5100 DPE 25X2.5 - FLD IN 6X600G 10K N	\$6,708	10%	\$6,037	\$839	\$738	\$0	\$268	\$0	UE
VNX51259010FN	VNX5100 DPE 25X2.5" DRV-F I 6x900G 10K	\$8,538	10%	\$7,684	\$1,067	\$939	\$0	\$342	\$0	UE
VNX5135-57B	CONVERT VNX51/53/5500 DPE TO VNX5700 SPE	\$54,856	26%	\$40,593	\$6,857	\$6,034	\$0	\$2,194	\$0	UM-H
VNX5135-75B	CONVERT VNX51/53/55 DPE TO VNX7500 SPE	\$79,396	26%	\$58,753	\$9,925	\$8,734	\$0	\$3,176	\$0	UM-H
VNX5153-55B	CONVERT VNX5100&5300 DPE TO VNX5500 DPE	\$16,097	26%	\$11,912	\$2,012	\$1,771	\$0	\$644	\$0	UM-H
VNX51-53B	CONVERT VNX5100 DPE TO VNX5300 DPE	\$10,500	10%	\$9,450	\$1,313	\$1,155	\$0	\$420	\$0	UE
VNX51D151T72	VNX5100 DPE; 15X3.5 DIV-EMC RCK 6X1TB	\$6,353	10%	\$6,353	\$794	\$699	\$0	\$254	\$0	UE
VNX51D151T72F	VNX5100 DPE; 15X3.5 DRV-FLD IN 6X1T	\$6,353	10%	\$5,718	\$794	\$699	\$0	\$254	\$0	UE
VNX51D152T72	VNX5100 DPE; FC 15X3.5 DRV-EMC RK 6X2T	\$7,843	10%	\$7,059	\$980	\$863	\$0	\$314	\$0	UE
VNX51D152T72F	VNX5100 DPE; FC; 15X3.5 DRV FD IN 6X2T	\$7,843	10%	\$7,059	\$980	\$863	\$0	\$314	\$0	UE
VNX51D152TDC	VNX5100 DPE 15X3.5IN DRV 8X2TB 7.2K DC	\$9,674	10%	\$8,707	\$1,209	\$1,064	\$0	\$387	\$0	UE
VNX51D153010	VNX5100 DPE; 15X3.5 DRV-EMC RCK 6X300G	\$5,993	10%	\$5,394	\$749	\$659	\$0	\$240	\$0	UE
VNX51D153010D	VNX5100 DPE 15X3.5 DRIVES - DC 6 X 300G	\$6,321	10%	\$5,689	\$790	\$695	\$0	\$253	\$0	UE
VNX51D153010F	VNX 5100 DPE; 15X3.5 DRV-FLD IN 6X300G	\$5,993	10%	\$5,394	\$749	\$659	\$0	\$240	\$0	UE
VNX51D153010N	VNX5100 DPE; 15X3.5 - E R 6X300G 10K N	\$5,993	10%	\$5,394	\$749	\$659	\$0	\$240	\$0	UE
VNX51D153015	VNX5100 DPE; 15X3.5 DRV-EMC RCK 6X300G	\$6,477	10%	\$5,829	\$810	\$712	\$0	\$259	\$0	UE
VNX51D153015D	VNX5100 DPE; 15X3.5 DRV-DC 6X300G 15K	\$6,812	10%	\$6,131	\$852	\$749	\$0	\$272	\$0	UE
VNX51D153015F	VNX5100 DPE; 15X3.5 DRV-FLD INST 6X300	\$6,477	10%	\$5,829	\$810	\$712	\$0	\$259	\$0	UE
VNX51D153015N	VNX5100 DPE; 15X3.5 - E R 6X300G 15K N	\$6,477	10%	\$5,829	\$810	\$712	\$0	\$259	\$0	UE
VNX51D15372	VNX5100 DPE, 15X3.5IN 6 X 3TB EMC RACK	\$9,517	10%	\$8,565	\$1,190	\$1,047	\$0	\$381	\$0	UE
VNX51D15372F	VNX5100 DPE; 15X3.5 - 6X3TB DRIV - FLD	\$9,517	10%	\$8,565	\$1,190	\$1,047	\$0	\$381	\$0	UE
VNX51D1537DC	VNX5100 DPE 15X3.5IN DRV 8X3TB 7.2K DC	\$12,076	10%	\$10,868	\$1,510	\$1,328	\$0	\$483	\$0	UE
VNX51D15472	VNX5100 DPE, 15X3.5IN 6 X 4TB EMC RACK	\$11,420	10%	\$10,278	\$1,428	\$1,256	\$0	\$457	\$0	UE
VNX51D15472F	VNX5100 DPE; 15X3.5 - 6X4TB DRIV - FLD	\$11,420	10%	\$10,278	\$1,428	\$1,256	\$0	\$457	\$0	UE
VNX51D1547DC	VNX5100 DPE 15X3.5IN DRV 8X4TB 7.2K DC	\$14,491	10%	\$13,042	\$1,811	\$1,594	\$0	\$580	\$0	UE
VNX51D156010	VNX5100 DPE; 15X3.5 DRV-EMC RCK 6X600G	\$6,354	10%	\$5,719	\$794	\$699	\$0	\$254	\$0	UE
VNX51D156010D	VNX5100 DPE 15X3.5IN DRV 6X600 10K DC	\$6,710	10%	\$6,039	\$839	\$738	\$0	\$268	\$0	UE
VNX51D156010F	VNX5100 DPE 15X3.5 DRV FLD IN 6X600 10K	\$6,354	10%	\$5,719	\$794	\$699	\$0	\$254	\$0	UE
VNX51D156010N	VNX5100 DPE; 15X3.5 - E R 6X600G 10K N	\$6,354	10%	\$5,719	\$794	\$699	\$0	\$254	\$0	UE
VNX51D156015	VNX5100 DPE; 15X3.5 DRV EMC RCK 6X600G	\$7,573	10%	\$6,816	\$947	\$833	\$0	\$303	\$0	UE
VNX51D156015D	VNX5100 DPE; 15X3.5 DRV-DC 6X600G 15K	\$7,970	10%	\$7,173	\$996	\$877	\$0	\$319	\$0	UE
VNX51D156015F	VNX5100 DPE; 15X3.5 DRV-FLD INST 6X600	\$7,573	10%	\$6,816	\$947	\$833	\$0	\$303	\$0	UE
VNX51D156015N	VNX5100 DPE; 15X3.5 EMC RCK 6X600G 15K N	\$7,573	10%	\$6,816	\$947	\$833	\$0	\$303	\$0	UE
VNX51D159010	VNX5100 DPE 15X3.5 6X900 10K EMC RACK	\$7,903	10%	\$7,113	\$988	\$869	\$0	\$316	\$0	UE
VNX51D159010D	VNX5100 DPE 15X3.5" DC Power 6x900G 10K	\$8,822	10%	\$7,940	\$1,103	\$970	\$0	\$353	\$0	UE
VNX51D159010F	VNX5100 DPE 15 X 3.5 DRV 6 X 900 10K FLD	\$7,903	10%	\$7,113	\$988	\$869	\$0	\$316	\$0	UE
VNX51D159010FN	VNX5100 DPE 15X3.5" DRV-F I 6x900G 10K	\$8,377	10%	\$7,539	\$1,047	\$921	\$0	\$335	\$0	UE
VNX51D159010N	VNX5100 DPE 15X3.5" DRV-E R 6x900G 10K	\$8,377	10%	\$7,539	\$1,047	\$921	\$0	\$335	\$0	UE
VNX51D253010	VNX5100 DPE; 25X2.5 DRV-EMC RCK 6X300G	\$6,373	10%	\$5,736	\$797	\$701	\$0	\$255	\$0	UE
VNX51D253010D	VNX5100 DPE 25X2.5 DRV 6 X 300 10K DC	\$6,722	10%	\$6,050	\$840	\$739	\$0	\$269	\$0	UE
VNX51D253010F	VNX5100 DPE; 25X2.5 DRV-FLD IN 6X300G	\$6,373	10%	\$5,736	\$797	\$701	\$0	\$255	\$0	UE
VNX51D253010N	VNX5100 DPE; 25X2.5 DRV EMC RCK 6X300G N	\$6,373	10%	\$5,736	\$797	\$701	\$0	\$255	\$0	UE
VNX51D256010	VNX5100 DPE; 25X2.5 DRV EMC RCK 6X600G 10K	\$6,708	10%	\$6,037	\$839	\$738	\$0	\$268	\$0	UE
VNX51D256010D	VNX5100 DPE; 25X2.5 DRV-DC 6X600GB 10K	\$7,092	10%	\$6,383	\$887	\$780	\$0	\$284	\$0	UE
VNX51D256010F	VNX5100 DPE; 25X2.5 DRV-FLD IN 6X600 10K	\$6,708	10%	\$6,037	\$839	\$738	\$0	\$268	\$0	UE
VNX51D256010N	VNX5100 DPE; 25X2.5 EMC RCK 6X600G 10K N	\$6,708	10%	\$6,037	\$839	\$738	\$0	\$268	\$0	UE
VNX51D259010	VNX5100 DPE 25X 2.5 DRV 6X900 10KEMC RCK	\$8,093	10%	\$7,284	\$1,012	\$890	\$0	\$324	\$0	UE
VNX51D259010D	VNX 5100 DPE FC, 25X2.5 DC 6x900G 10K	\$8,991	10%	\$8,092	\$1,124	\$989	\$0	\$360	\$0	UE
VNX51D259010F	VNX5100 DPE 25X 2.5 DRV 6 X 900 10K FLD	\$8,093	10%	\$7,284	\$1,012	\$890	\$0	\$324	\$0	UE
VNX51D259010N	VNX5100 DPE 25X2.5" DRV-E R 6x900G 10K	\$8,538	10%	\$7,684	\$1,067	\$939	\$0	\$342	\$0	UE
VNX52DP010NL	VNX5200 DPE 25X2.5" DR-6X1TNL-EMC RCK	\$10,960	26%	\$8,110	\$1,644	\$1,206	\$0	\$438	\$0	UM

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
VNX52DP010NLF	VNX5200 DPE 25X2.5" DR-6X1TNL-FLD INST	\$10,960	26%	\$8,110	\$1,644	\$1,206	\$0	\$438	\$0	UM	
VNX52DP010NLM	VNX5200 DPE 25X2.5" DR-6X1TNL-MIN RK	\$10,960	26%	\$8,110	\$1,644	\$1,206	\$0	\$438	\$0	UM	
VNX52DP01210	VNX5200 DPE 25X2.5" DR-8X1.2T10K-EMC RK	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	UM	
VNX52DP01210F	VNX5200 DPE 25X2.5" DR-8X1.2T10K-FLD I	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	UM	
VNX52DP01210M	VNX5200 DPE 25X2.5" DR-8X1.2T10K-MIN RK	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	UM	
VNX52DP112NL	VNX5200 DPE 25X2.5" DR-12X1TNL-EMC RK	\$13,315	26%	\$9,853	\$1,997	\$1,465	\$0	\$533	\$0	UM	
VNX52DP112NLF	VNX5200 DPE 25X2.5" DR-12X1TNL-FLD INST	\$13,315	26%	\$9,853	\$1,997	\$1,465	\$0	\$533	\$0	UM	
VNX52DP112NLM	VNX5200 DPE 25X2.5" DR-12X1TNL-MIN RK	\$13,315	26%	\$9,853	\$1,997	\$1,465	\$0	\$533	\$0	UM	
VNX52DP12210	VNX5200 DPE 25X2.5"DR-12X1.2T10K-EMC RK	\$21,775	26%	\$16,114	\$3,266	\$2,395	\$0	\$871	\$0	UM	
VNX52DP12210F	VNX5200 DPE 25X2.5"DR-12X1.2T10K-FLD I	\$21,775	26%	\$16,114	\$3,266	\$2,395	\$0	\$871	\$0	UM	
VNX52DP12210M	VNX5200 DPE 25X2.5"DR-12X1.2T10K-MIN RK	\$21,775	26%	\$16,114	\$3,266	\$2,395	\$0	\$871	\$0	UM	
VNX52DP12510	VNX5200 DPE 25X2.5" DR-25X1.2T10K-EMC	\$28,243	26%	\$20,900	\$4,236	\$3,107	\$0	\$1,130	\$0	UM	
VNX52DP12510F	VNX5200 DPE 25X2.5" DR-25X1.2T10K-FLD I	\$28,243	26%	\$20,900	\$4,236	\$3,107	\$0	\$1,130	\$0	UM	
VNX52DP12510M	VNX5200 DPE 25X2.5" DR-25X1.2T10K-MIN	\$28,243	26%	\$20,900	\$4,236	\$3,107	\$0	\$1,130	\$0	UM	
VNX52DP125NL	VNX5200 DPE 25X2.5"DR-25X1TNL-EMC RK	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	
VNX52DP125NLF	VNX5200 DPE 25X2.5"DR-25X1TNL-FLD INS	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	
VNX52DP125NLM	VNX5200 DPE 25X2.5"DR-25X1TNL-MIN RK	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	
VNX52DP30015	VNX5200 DPE 25X2.5" DR-8X300G15K-EMC RK	\$13,132	26%	\$9,718	\$1,970	\$1,445	\$0	\$525	\$0	UM	
VNX52DP30015F	VNX5200 DPE 25X2.5" DR-8X300G15K-FLD I	\$13,132	26%	\$9,718	\$1,970	\$1,445	\$0	\$525	\$0	UM	
VNX52DP30015M	VNX5200 DPE 25X2.5" DR-8X300G15K-MIN RK	\$13,132	26%	\$9,718	\$1,970	\$1,445	\$0	\$525	\$0	UM	
VNX52DP31215	VNX5200 DPE 25X2.5" DR-12X300G15K-EMC	\$14,445	26%	\$10,689	\$2,167	\$1,589	\$0	\$578	\$0	UM	
VNX52DP31215F	VNX5200 DPE 25X2.5" DR-12X300G15K-FLD I	\$14,445	26%	\$10,689	\$2,167	\$1,589	\$0	\$578	\$0	UM	
VNX52DP31215M	VNX5200 DPE 25X2.5" DR-12X300G15K-MIN	\$14,445	26%	\$10,689	\$2,167	\$1,589	\$0	\$578	\$0	UM	
VNX52DP32515	VNX5200 DPE 25X2.5" DR-25X300G15K-EMC	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	
VNX52DP32515F	VNX5200 DPE 25X2.5" DR-25X300G15K-FLD I	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	
VNX52DP32515M	VNX5200 DPE 25X2.5" DR-25X300G15K-MIN	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	
VNX52DP400FX	VNX5200 DPE 25X2.5" DR-8X400GFL-EMC RK	\$38,210	26%	\$28,275	\$5,732	\$4,203	\$0	\$1,528	\$0	UM	
VNX52DP400FXF	VNX5200 DPE 25X2.5" DR-8X400GFL-FLD INS	\$38,210	26%	\$28,275	\$5,732	\$4,203	\$0	\$1,528	\$0	UM	
VNX52DP400FXM	VNX5200 DPE 25X2.5" DR-8X400GFL-MIN RK	\$38,210	26%	\$28,275	\$5,732	\$4,203	\$0	\$1,528	\$0	UM	
VNX52DP60010	VNX5200 DPE 25X2.5" DR-8X600G10K-EMC RK	\$14,019	26%	\$10,374	\$2,103	\$1,542	\$0	\$561	\$0	UM	
VNX52DP60010F	VNX5200 DPE 25X2.5" DR-8X600G10K-FLD I	\$14,019	26%	\$10,374	\$2,103	\$1,542	\$0	\$561	\$0	UM	
VNX52DP60010M	VNX5200 DPE 25X2.5" DR-8X600G10K-MIN RK	\$14,019	26%	\$10,374	\$2,103	\$1,542	\$0	\$561	\$0	UM	
VNX52DP60015	VNX5200 DPE 25X2.5" DR-8X600G15K-EMC RK	\$21,900	26%	\$16,206	\$3,285	\$2,409	\$0	\$876	\$0	UM	
VNX52DP60015F	VNX5200 DPE 25X2.5" DR-8X600G15K-FLD INS	\$21,900	26%	\$16,206	\$3,285	\$2,409	\$0	\$876	\$0	UM	
VNX52DP60015M	VNX5200 DPE 25X2.5" DR-8X600G15K-MIN RK	\$21,900	26%	\$16,206	\$3,285	\$2,409	\$0	\$876	\$0	UM	
VNX52DP61210	VNX5200 DPE 25X2.5" DR-12X600G10K-EMC	\$15,421	26%	\$11,412	\$2,313	\$1,696	\$0	\$617	\$0	UM	
VNX52DP61210F	VNX5200 DPE 25X2.5" DR-12X600G10K-FLD I	\$15,421	26%	\$11,412	\$2,313	\$1,696	\$0	\$617	\$0	UM	
VNX52DP61210M	VNX5200 DPE 25X2.5" DR-12X600G10K-MIN	\$15,421	26%	\$11,412	\$2,313	\$1,696	\$0	\$617	\$0	UM	
VNX52DP62510	VNX5200 DPE 25X2.5" DR-25X600G10K-EMC	\$17,767	26%	\$13,148	\$2,665	\$1,954	\$0	\$711	\$0	UM	
VNX52DP62510F	VNX5200 DPE 25X2.5" DR-25X600G10K-FLD I	\$17,767	26%	\$13,148	\$2,665	\$1,954	\$0	\$711	\$0	UM	
VNX52DP62510M	VNX5200 DPE 25X2.5" DR-25X600G10K-MIN	\$17,767	26%	\$13,148	\$2,665	\$1,954	\$0	\$711	\$0	UM	
VNX52DP90010	VNX5200 DPE 25X2.5" DR-8X900G10K-EMC RK	\$15,122	26%	\$11,190	\$2,268	\$1,663	\$0	\$605	\$0	UM	
VNX52DP90010F	VNX5200 DPE 25X2.5" DR-8X900G10K-FLD I	\$15,122	26%	\$11,190	\$2,268	\$1,663	\$0	\$605	\$0	UM	
VNX52DP90010M	VNX5200 DPE 25X2.5" DR-8X900G10K-MIN RK	\$15,122	26%	\$11,190	\$2,268	\$1,663	\$0	\$605	\$0	UM	
VNX52DP91210	VNX5200 DPE 25X2.5"DR-12X900G10K-EMC RK	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	UM	
VNX52DP91210F	VNX5200 DPE 25X2.5"DR-12x900G10K-FLD I	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	UM	
VNX52DP91210M	VNX5200 DPE 25X2.5"DR-12x900G10K-MIN RK	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	UM	
VNX52DP92510	VNX5200 DPE 25X2.5"DR-25X900G10K-EMC RK	\$23,536	26%	\$17,417	\$3,530	\$2,589	\$0	\$941	\$0	UM	
VNX52DP92510F	VNX5200 DPE 25X2.5"DR-25X900G10K-FLD I	\$23,536	26%	\$17,417	\$3,530	\$2,589	\$0	\$941	\$0	UM	
VNX52DP92510M	VNX5200 DPE 25X2.5"DR-25X900G10K-MIN RK	\$23,536	26%	\$17,417	\$3,530	\$2,589	\$0	\$941	\$0	UM	
VNX52DPM1210	VNX5200 DPE 25X2.5" 4-600-8 1TNL-EMC RK	\$11,810	26%	\$8,739	\$1,772	\$1,299	\$0	\$472	\$0	UM	
VNX52DPM1210F	VNX5200 DPE 25X2.5" 4-600-8 1TNL-FLD INS	\$11,810	26%	\$8,739	\$1,772	\$1,299	\$0	\$472	\$0	UM	
VNX52DPM1210M	VNX5200 DPE 25X2.5" 4-600-8 1TNL-MIN RK	\$11,810	26%	\$8,739	\$1,772	\$1,299	\$0	\$472	\$0	UM	
VNX52DPM2510	VNX5200 DPE 25X2.5" 4-600-211TNL-EMC RK	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	
VNX52DPM2510F	VNX5200 DPE 25X2.5" 4-600-211TNL-FLD INS	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	
VNX52DPM2510M	VNX5200 DPE 25X2.5" 4-600-211TNL-MIN RK	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM	
VNX52VP010NLF	VNX5200 DPE 25X2.5" DR-6X1TNL-FLD INST	\$10,960	26%	\$8,110	\$1,644	\$1,206	\$0	\$438	\$0	UM	
VNX52VP010NLM	VNX5200 DPE 25X2.5" DR-6X1TNL-MIN RK	\$10,960	26%	\$8,110	\$1,644	\$1,206	\$0	\$438	\$0	UM	
VNX52VP01210F	VNX5200 DPE 25X2.5" DR-8X1.2T10K-FLD INS	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	UM	
VNX52VP01210M	VNX5200 DPE 25X2.5" DR-8X1.2T10K-MIN RK	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	UM	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
VNX52VP112NLF	VNX5200 DPE 25X2.5" DR-12X1T NL-FLD IN	\$13,315	26%	\$9,853	\$1,997	\$1,465	\$0	\$533	\$0	UM
VNX52VP112NLM	VNX5200 DPE 25X2.5" DR-12X1T NL-MIN RK	\$13,315	26%	\$9,853	\$1,997	\$1,465	\$0	\$533	\$0	UM
VNX52VP12210F	VNX5200 DPE 25X2.5" DR-12X1.2T10K-FLD I	\$21,775	26%	\$16,114	\$3,266	\$2,395	\$0	\$871	\$0	UM
VNX52VP12210M	VNX5200 DPE 25X2.5" DR-12X1.2T10K-MIN RK	\$21,775	26%	\$16,114	\$3,266	\$2,395	\$0	\$871	\$0	UM
VNX52VP12510F	VNX5200 DPE 25X2.5" DR-25X1.2T10K-FLD I	\$28,243	26%	\$20,900	\$4,236	\$3,107	\$0	\$1,130	\$0	UM
VNX52VP12510M	VNX5200 DPE 25X2.5" DR-25X1.2T10K-MIN RK	\$28,243	26%	\$20,900	\$4,236	\$3,107	\$0	\$1,130	\$0	UM
VNX52VP125NLF	VNX5200 DPE 25X2.5" DR-25X1T NL-FLD IN	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM
VNX52VP125NLM	VNX5200 DPE 25X2.5" DR-25X1T NL-MIN RK	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM
VNX52VP30015F	VNX5200 DPE 25X2.5" DR-8X300G15K-FLD I	\$13,132	26%	\$9,718	\$1,970	\$1,445	\$0	\$525	\$0	UM
VNX52VP30015M	VNX5200 DPE 25X2.5" DR-8X300G15K-MIN RK	\$13,132	26%	\$9,718	\$1,970	\$1,445	\$0	\$525	\$0	UM
VNX52VP31215F	VNX5200 DPE 25X2.5" DR-12X300G15K-FLD I	\$14,445	26%	\$10,689	\$2,167	\$1,589	\$0	\$578	\$0	UM
VNX52VP31215M	VNX5200 DPE 25X2.5" DR-12X300G15K-MIN	\$14,445	26%	\$10,689	\$2,167	\$1,589	\$0	\$578	\$0	UM
VNX52VP32515F	VNX5200 DPE 25X2.5" DR-25X300G15K-FLD I	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM
VNX52VP32515M	VNX5200 DPE 25X2.5" DR-25X300G15K-MIN	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM
VNX52VP400FXF	VNX5200 DPE 25X2.5" DR-8X400GFL-FLD INS	\$75,109	26%	\$55,581	\$11,266	\$8,262	\$0	\$3,004	\$0	UM
VNX52VP400FXM	VNX5200 DPE 25X2.5" DR-8X400GFL-MIN RK	\$75,109	26%	\$55,581	\$11,266	\$8,262	\$0	\$3,004	\$0	UM
VNX52VP60010F	VNX5200 DPE 25X2.5" DR-8X600G10K-FLD I	\$14,019	26%	\$10,374	\$2,103	\$1,542	\$0	\$561	\$0	UM
VNX52VP60010M	VNX5200 DPE 25X2.5" DR-8X600G10K-MIN RK	\$14,019	26%	\$10,374	\$2,103	\$1,542	\$0	\$561	\$0	UM
VNX52VP61210F	VNX5200 DPE 25X2.5" DR-12X600G10K-FLD I	\$15,421	26%	\$11,412	\$2,313	\$1,696	\$0	\$617	\$0	UM
VNX52VP61210M	VNX5200 DPE 25X2.5" DR-12X600G10K-MIN	\$15,421	26%	\$11,412	\$2,313	\$1,696	\$0	\$617	\$0	UM
VNX52VP62510F	VNX5200 DPE 25X2.5" DR-25X600G10K-FLD I	\$17,767	26%	\$13,148	\$2,665	\$1,954	\$0	\$711	\$0	UM
VNX52VP62510M	VNX5200 DPE 25X2.5" DR-25X600G10K-MIN	\$17,767	26%	\$13,148	\$2,665	\$1,954	\$0	\$711	\$0	UM
VNX52VP90010F	VNX5200 DPE 25X2.5" DR-8X900G10K-FLD I	\$15,122	26%	\$11,190	\$2,268	\$1,663	\$0	\$605	\$0	UM
VNX52VP90010M	VNX5200 DPE 25X2.5" DR-8X900G10K-MIN RK	\$15,122	26%	\$11,190	\$2,268	\$1,663	\$0	\$605	\$0	UM
VNX52VP91210F	VNX5200 DPE 25x2.5"DR-12x900G10K-FLD I	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	UM
VNX52VP91210M	VNX5200 DPE 25x2.5"DR-12x900G10K-MIN RK	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$726	\$0	UM
VNX52VP92510F	VNX5200 DPE 25x2.5"DR-25x900G10K-FLD I	\$23,536	26%	\$17,417	\$3,530	\$2,589	\$0	\$941	\$0	UM
VNX52VP92510M	VNX5200 DPE 25x2.5"DR-25x900G10K-MIN RK	\$23,536	26%	\$17,417	\$3,530	\$2,589	\$0	\$941	\$0	UM
VNX52VPM1210F	VNX5200 DPE 25X2.5" 4-600-8 1TNL-FLD I	\$11,810	26%	\$8,739	\$1,772	\$1,299	\$0	\$472	\$0	UM
VNX52VPM1210M	VNX5200 DPE 25X2.5" 4-600-8 1TNL-MIN RK	\$11,810	26%	\$8,739	\$1,772	\$1,299	\$0	\$472	\$0	UM
VNX52VPM2510F	VNX5200 DPE 25X2.5"4-600-211TNL-FLD INS	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM
VNX52VPM2510M	VNX5200 DPE 25X2.5"4-600-211TNL-MIN RK	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$793	\$0	UM
VNX5300CS2A	VNX5300 2ND CONTROL STATION FOR FLD UPG	\$1,833	10%	\$1,650	\$229	\$202	\$0	\$73	\$0	UE
VNX5300CS2A	2ND OPTIONALINVRTR FOR VNX 5300 FACTORY	\$1,440	10%	\$1,296	\$180	\$158	\$0	\$58	\$0	UE
VNX5300CS2AU	2ND OPTIONALINVRTR FOR VNX 5300 FIELD	\$2,016	10%	\$1,814	\$252	\$222	\$0	\$81	\$0	UE
VNX5300DMDU	VNX5300 ADDON DATA MOVER+FC SLIC-UPGRADE	\$2,226	10%	\$2,003	\$278	\$245	\$0	\$89	\$0	UE
VNX5300DMMD	VNX5300 SINGLE DM FC SLIC-MINI RACK DC	\$1,649	10%	\$1,484	\$206	\$181	\$0	\$66	\$0	UE
VNX5300DMU	VNX5300 ADD ON DATA MOVER+FC IO-UPGRADE	\$2,024	10%	\$1,822	\$253	\$223	\$0	\$81	\$0	UE
VNX5300DP25M	VNX5300 DPE; 25X2.5 DRIVE SLOTS-MINIRACK	\$10,059	10%	\$9,053	\$1,257	\$1,106	\$0	\$402	\$0	UE
VNX535-57F	CONVERT VNX5300&5500 DME TO VNX5700 DME	\$4,340	26%	\$3,212	\$543	\$477	\$0	\$174	\$0	UM-H
VNX53-55F	CONVERT VNX5300 DME TO VNX5500 DME	\$5,819	26%	\$4,306	\$727	\$640	\$0	\$233	\$0	UM-H
VNX5357-75F	CONVERT VNX53 55 57 DME TO VNX7500 DME	\$4,340	26%	\$3,212	\$543	\$477	\$0	\$174	\$0	UM-H
VNX53D152TDC	VNX5300 DPE 15X3.5IN DRV 8X4TB 7.2K DC	\$17,054	10%	\$15,349	\$2,132	\$1,876	\$0	\$682	\$0	UE
VNX53D15301MD	VNX5300DPE;15X3.5DRV-MR8X300GB 10KDC	\$15,334	10%	\$13,801	\$1,917	\$1,687	\$0	\$613	\$0	UE
VNX53D15305MD	VNX5300DPE;FC;15X3.5DRV-MR8X300GB 15KDC	\$17,257	10%	\$15,531	\$2,157	\$1,898	\$0	\$690	\$0	UE
VNX53D153TDC	VNX5300 DPE 15X3.5IN DRV 8X3TB 7.2K DC	\$20,736	10%	\$18,662	\$2,592	\$2,281	\$0	\$829	\$0	UE
VNX53D154TDC	VNX5300 DPE 15X3.5IN DRV 8X4TB 7.2K DC	\$24,883	10%	\$22,395	\$3,110	\$2,737	\$0	\$995	\$0	UE
VNX53D15601MD	VNX5300 DPE;15X3.5 DRV-MR 8X600GB 10K DC	\$17,895	10%	\$16,106	\$2,237	\$1,968	\$0	\$716	\$0	UE
VNX53D15605MD	VNX5300DPE;15X3.5DRV-MR8X600GB 15KDC	\$23,347	10%	\$21,012	\$2,918	\$2,568	\$0	\$934	\$0	UE
VNX53D159010D	VNX 5300DPE FC 15X3.5" DRV-DC 8x900G 10K	\$23,473	10%	\$21,126	\$2,934	\$2,582	\$0	\$939	\$0	UE
VNX53D25301MD	VNX5300DPE;25X2.5 DRV-MR8X300GB 10KDC	\$16,076	10%	\$14,468	\$2,010	\$1,768	\$0	\$643	\$0	UE
VNX53D25601MD	VNX5300DPE;FC;25X2.5 DRV-MR8X600GB 10KDC	\$18,408	10%	\$16,567	\$2,301	\$2,025	\$0	\$736	\$0	UE
VNX53D259010D	VNX 5300DPE FC 25X2.5" DRV-DC 8x900G 10K	\$20,496	10%	\$18,446	\$2,562	\$2,255	\$0	\$820	\$0	UE
VNX53D25901MD	VNX5300 DPE FC 25X2.5DR MR 8X900GB10K DC	\$21,023	10%	\$18,921	\$2,628	\$2,313	\$0	\$841	\$0	UE
VNX53N159010	VNX5300 DPE 15X3.5" DRV-E R 8x900G 10K	\$22,355	10%	\$20,120	\$2,794	\$2,459	\$0	\$894	\$0	UE
VNX53N159010F	VNX5300 DPE 15X3.5" DRV-F I 8x900G 10K	\$22,355	10%	\$20,120	\$2,794	\$2,459	\$0	\$894	\$0	UE
VNX53N159010M	VNX5300 DPE 15X3.5" DRV-M R 8x900G 10K	\$22,355	10%	\$20,120	\$2,794	\$2,459	\$0	\$894	\$0	UE
VNX53N259010	VNX5300 DPE 25X2.5" DRV-E R 8x900G 10K	\$19,520	10%	\$17,568	\$2,440	\$2,147	\$0	\$781	\$0	UE
VNX53N259010F	VNX5300 DPE 25X2.5" DRV-F I 8x900G 10K	\$19,520	10%	\$17,568	\$2,440	\$2,147	\$0	\$781	\$0	UE
VNX53N259010M	VNX5300 DPE 25X2.5" DRV-M R 8x900G 10K	\$19,520	10%	\$17,568	\$2,440	\$2,147	\$0	\$781	\$0	UE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
VNX5500CSD2A	2ND OPTIONALINVRTR FOR VNX 5500 FACTORY	\$2,504	26%	\$1,853	\$313	\$275	\$0	\$100	\$0	UM-H
VNX5500CSD2AU	2ND OPTIONALINVRTR FOR VNX 5500 FIELD	\$3,380	26%	\$2,501	\$423	\$372	\$0	\$135	\$0	UM-H
VNX5500DMDU	VNX5500 ADD ON DM+FC SLIC-UPGRADE(DC)	\$8,313	26%	\$6,152	\$1,039	\$914	\$0	\$333	\$0	UM-H
VNX5500DMMD	VNX5500 SINGLE DATA MOVER FC SLIC DC	\$6,158	26%	\$4,557	\$770	\$677	\$0	\$246	\$0	UM-H
VNX5500DMU	VNX5500 ADD ON DATA MOVER+FC IO -UPGRADE	\$6,046	26%	\$4,474	\$756	\$665	\$0	\$242	\$0	UM-H
VNX5500DP15MD	VNX5500 DPE,15X3.5 DRIVE SLOTS-MR-DC	\$13,324	26%	\$9,860	\$1,666	\$1,466	\$0	\$533	\$0	UM-H
VNX5500DP25MD	VNX5500 DPE,25X2.5 DRIVE SLOTS-MR-DC	\$13,324	26%	\$9,860	\$1,666	\$1,466	\$0	\$533	\$0	UM-H
VNX5500FL100	VNX5500-F FLASH ARRAY 21 X 100G F D & 4	\$76,635	26%	\$56,710	\$9,579	\$8,430	\$0	\$3,065	\$0	UM-H
VNX5500FL100F	VNX5500-F FLASH ARRAY 21 X 100G F D & 4	\$76,635	26%	\$56,710	\$9,579	\$8,430	\$0	\$3,065	\$0	UM-H
VNX5500FL100M	VNX5500-F FLASH ARY 21X100GFD &4x300HD	\$76,635	26%	\$56,710	\$9,579	\$8,430	\$0	\$3,065	\$0	UM-H
VNX5500FL200	VNX5500-F FL A 21X200G FD & 4X300 10K VD	\$142,995	26%	\$105,816	\$17,874	\$15,729	\$0	\$5,720	\$0	UM-H
VNX5500FL200F	VNX5500-F FL A 21X200G FD & 4X300 10K VD	\$142,995	26%	\$105,816	\$17,874	\$15,729	\$0	\$5,720	\$0	UM-H
VNX5500FL200M	VNX5500-F FL 21X200G FD & 4X300 10K VD	\$142,995	26%	\$105,816	\$17,874	\$15,729	\$0	\$5,720	\$0	UM-H
VNX55DMEXDU	VNX5500DME:1DATAMOVER+FC SLIC-UPGRADE DC	\$13,962	26%	\$10,332	\$1,745	\$1,536	\$0	\$558	\$0	UM-H
VNX55DMEXMD	VNX5500 DMEX SINGLE DM FC SLIC MINI DC	\$10,342	26%	\$7,653	\$1,293	\$1,138	\$0	\$414	\$0	UM-H
VNX55DMEXU	VNX5500 EMPTY DM ENCLOSURE -UPGRADE	\$10,154	26%	\$7,514	\$1,269	\$1,117	\$0	\$406	\$0	UM-H
VNX5700DMU	VNX5700 ADD ON DATA MOVER+FC SLIC-UPG	\$18,642	26%	\$13,795	\$2,330	\$2,051	\$0	\$746	\$0	UM-H
VNX5700DSPE	VNX5700 SPE 4X6G SAS BE-EMC DENSE RACK	\$34,000	26%	\$25,160	\$4,250	\$3,740	\$0	\$1,360	\$0	UM-H
VNX5700DSPEF	VNX5700 SPE FOR DENSE RACK-FIELD INST	\$37,778	26%	\$27,956	\$4,722	\$4,156	\$0	\$1,511	\$0	UM-H
VNX5700DSPEM	VNX5700 SPE FOR DENSE RACK-MINI RACK	\$37,778	26%	\$27,956	\$4,722	\$4,156	\$0	\$1,511	\$0	UM-H
VNX57-75B	CONVERT VNX5700 SPE TO VNX7500 SPE	\$58,540	26%	\$43,320	\$7,318	\$6,439	\$0	\$2,342	\$0	UM-H
VNX57DMEXU	EMPTY VNX57 DM ENCLOSURE -UPGRADE	\$12,693	26%	\$9,393	\$1,587	\$1,396	\$0	\$508	\$0	UM-H
VNX6GSDAE15F	VNX 15X3.5 IN 6GB SAS EXP DAE-FLD INST	\$4,104	26%	\$3,037	\$513	\$451	\$0	\$164	\$0	UM-H
VNX6GSDAE15FD	3U DAE 15X3.5IN DC POWER ENCLOSURE	\$4,309	26%	\$3,189	\$539	\$474	\$0	\$172	\$0	UM-H
VNX6GSDAE15PF	VNX 55/75 15X3.5 6GB SAS PRIMARY DAE F I	\$4,104	26%	\$3,037	\$513	\$451	\$0	\$164	\$0	UM-H
VNX6GSDAE25F	VNX 25X2.5 IN6GB SAS DAE-FIELD INSTALL	\$5,814	26%	\$4,302	\$727	\$640	\$0	\$233	\$0	UM-H
VNX6GSDAE25FD	2U 6G SAS 25 DRIVE DAE WITH DC POWER	\$6,105	26%	\$4,518	\$763	\$672	\$0	\$244	\$0	UM-H
VNX6GSDAE25PF	VNX 55/75 25X2.5 6GB SAS PRIMARY DAE-F I	\$5,814	26%	\$4,302	\$727	\$640	\$0	\$233	\$0	UM-H
VNX6GSDAE60	VNX60X3.5IN 6G SAS EXP DAE - EMC RACK	\$16,416	26%	\$12,148	\$2,052	\$1,806	\$0	\$657	\$0	UM-H
VNX6GSDAE60F	VNX 60X3.5IN 6G SAS EXP DAE - FLD INST	\$16,416	26%	\$12,148	\$2,052	\$1,806	\$0	\$657	\$0	UM-H
VNX6GSDAE60F2	VNX 60X3.5IN 6G SAS EXP DAE - FLD W LDR	\$16,416	26%	\$12,148	\$2,052	\$1,806	\$0	\$657	\$0	UM-H
VNX6GSDAE60P	VNX 55/75 60X3.5 6G SAS PRIMARY DAE-E R	\$16,416	26%	\$12,148	\$2,052	\$1,806	\$0	\$657	\$0	UM-H
VNX6GSDAE615P	VNX 15X3.5IN PRIMARY DAE-EMC DENSE RACK	\$4,104	26%	\$3,037	\$513	\$451	\$0	\$164	\$0	UM-H
VNX7500DMU	VNX7500 ADD ON DATA MOVER+FC SLIC-UPG	\$40,584	26%	\$30,032	\$5,073	\$4,464	\$0	\$1,623	\$0	UM-H
VNX7500DSPE	VNX7500 SPE 4X6G SAS BE-EMC DENSE RACK	\$58,540	26%	\$43,320	\$7,318	\$6,439	\$0	\$2,342	\$0	UM-H
VNX7500DSPEF	VNX7500 SPE FOR DENSE RACK-FIELD INST	\$65,043	26%	\$48,132	\$8,130	\$7,155	\$0	\$2,602	\$0	UM-H
VNX7500DSPEM	VNX7500 SPE FOR DENSE RACK-MINI RACK	\$65,043	26%	\$48,132	\$8,130	\$7,155	\$0	\$2,602	\$0	UM-H
VNX7501DSPE	VNX7501 SPE 48GB SP-DENSE RACK-EMC RACK	\$65,043	26%	\$48,132	\$8,130	\$7,155	\$0	\$2,602	\$0	UM-H
VNX7501DSPEF	VNX7501 SPE 48GB SP-DENSE RACK-FLD INST	\$65,043	26%	\$48,132	\$8,130	\$7,155	\$0	\$2,602	\$0	UM-H
VNX7501DSPEM	VNX7501 SPE 48GB SP-DENSE RACK-MINI RACK	\$65,043	26%	\$48,132	\$8,130	\$7,155	\$0	\$2,602	\$0	UM-H
VNX7501SPE	VNX7501 SPE 48GB SP-EMC RACK	\$58,540	26%	\$43,320	\$7,318	\$6,439	\$0	\$2,342	\$0	UM-H
VNX7501SPEF	VNX7501 SPE 48GB SP-FIELD INST	\$58,540	26%	\$43,320	\$7,318	\$6,439	\$0	\$2,342	\$0	UM-H
VNX7501SPEM	VNX7501 SPE 48GB SP-MINI RACK	\$58,540	26%	\$43,320	\$7,318	\$6,439	\$0	\$2,342	\$0	UM-H
VNX7524-75EXB	CONVERT VNX7500 SP WITH EXP MEMORY	\$9,000	26%	\$6,660	\$1,125	\$990	\$0	\$360	\$0	UM-H
VNX75DMEXU	EMPTY VNX75 DM ENCLOSURE -UPGRADE	\$12,693	26%	\$9,393	\$1,587	\$1,396	\$0	\$508	\$0	UM-H
VNXAFADAE1U	VNXF 25x2.5" DAE 19x400GB-EMC-FLD	\$108,000	26%	\$79,920	\$16,200	\$11,880	\$0	\$0	\$0	UM
VNXAFADAE2U	VNXF 25x2.5" DAE 20x400GB-EMC-FLD	\$112,000	26%	\$82,880	\$16,800	\$12,320	\$0	\$0	\$0	UM
VNXAFADAE3U	VNXF 25x2.5" DAE 23x400GB-EMC-FLD	\$120,000	26%	\$88,800	\$18,000	\$13,200	\$0	\$0	\$0	UM
VNXB-1U-BLANK	1U Solid Filler for VNXB 40U rack	\$34	26%	\$25	\$0	\$0	\$0	\$0	\$0	UM
VNXB-2U-BLANK	2U Solid Filler for VNXB 40U rack	\$38	26%	\$28	\$0	\$0	\$0	\$0	\$0	UM
VNXB-3U-BLANK	3U Solid Filler for VNXB 40U rack	\$43	26%	\$32	\$0	\$0	\$0	\$0	\$0	UM
VNXB52DM	VNX5200 ADD ON DM+FC SLIC-EMC RACK	\$1,469	26%	\$1,087	\$220	\$162	\$0	\$59	\$0	UM
VNXB52DMEX	EMPTY VNX5200 DM ENCLOSURE-EMC RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM
VNXB52DMEXM	EMPTY VNX5200 DM ENCLOSURE-MINI RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM
VNXB52DMEXMD	EMPTY DC VNX5200 DM ENCLOSURE-MINI RACK	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$432	\$0	UM
VNXB52DMEXMDU	EMPTY VNX52 DM ENCLOSURE-UPG DC	\$14,565	26%	\$10,778	\$2,185	\$1,602	\$0	\$583	\$0	UM
VNXB52DMEXU	EMPTY VNX5200 DM ENCLOSURE-UPG	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$432	\$0	UM
VNXB52DMM	VNX5200 ADD ON DM+FC SLIC-MINI RACK	\$1,469	26%	\$1,087	\$220	\$162	\$0	\$59	\$0	UM
VNXB52DMMD	VNX5200 ADD ON DM+FC SLIC-MINI RACK-DC	\$1,983	26%	\$1,467	\$297	\$218	\$0	\$79	\$0	UM
VNXB52DMU	VNX5200 ADD ON DM+FC SLIC-UPG	\$1,984	26%	\$1,468	\$298	\$218	\$0	\$79	\$0	UM

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
VNXB52DMUD	VNX5200 ADD ON DM+FC SLIC-UPG DC	\$2,678	26%	\$1,982	\$402	\$295	\$0	\$107	\$0	UM
VNXB52DP25F	VNX5200 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$7,770	26%	\$5,750	\$1,166	\$855	\$0	\$311	\$0	UM
VNXB52DP25FD	VNX 5200 DPE DISKLESS DC-FIELD INST	\$9,713	26%	\$7,188	\$1,457	\$1,068	\$0	\$389	\$0	UM
VNXB52DP25MD	VNX 5200 DPE DISKLESS DC-MINI RACK	\$9,713	26%	\$7,188	\$1,457	\$1,068	\$0	\$389	\$0	UM
VNXB54DM	VNX5400 ADD ON DM+FC SLIC-EMC RACK	\$1,829	26%	\$1,353	\$274	\$201	\$0	\$73	\$0	UM
VNXB54DMEX	EMPTY VNX5400 DM ENCLOSURE-EMC RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM
VNXB54DMEXM	EMPTY VNX5400 DM ENCLOSURE-MINI RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM
VNXB54DMEXMD	EMPTY DC VNX5400 DM ENCLOSURE-MINI RACK	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$432	\$0	UM
VNXB54DMEXMDU	EMPTY VNX54 DM ENCLOSURE-UPG DC	\$14,565	26%	\$10,778	\$2,185	\$1,602	\$0	\$583	\$0	UM
VNXB54DMEXU	EMPTY VNX5400 DM ENCLOSURE-UPG	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$432	\$0	UM
VNXB54DMM	VNX5400 ADD ON DM+FC SLIC-MINI RACK	\$1,829	26%	\$1,353	\$274	\$201	\$0	\$73	\$0	UM
VNXB54DMMD	VNX5400 ADD ON DM+FC SLIC-MINI RACK-DC	\$2,469	26%	\$1,827	\$370	\$272	\$0	\$99	\$0	UM
VNXB54DMU	VNX5400 ADD ON DM+FC SLIC-UPG	\$2,469	26%	\$1,827	\$370	\$272	\$0	\$99	\$0	UM
VNXB54DMUD	VNX5400 ADD ON DM+FC SLIC-UPG DC	\$3,333	26%	\$2,466	\$500	\$367	\$0	\$133	\$0	UM
VNXB54DP25	VNX5400 DPE 25X2.5" DRIVE SLOTS-EMC RA	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$331	\$0	UM
VNXB54DP25F	VNX5400 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$331	\$0	UM
VNXB54DP25FD	VNX 5400 DPE DISKLESS DC-FIELD INST	\$10,338	26%	\$7,650	\$1,551	\$1,137	\$0	\$414	\$0	UM
VNXB54DP25M	VNX5400 DPE 25X2.5" DRIVE SLOTS-MINI RA	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$331	\$0	UM
VNXB54DP25MD	VNX 5400 DPE DISKLESS DC-MINI RACK	\$10,338	26%	\$7,650	\$1,551	\$1,137	\$0	\$414	\$0	UM
VNXB54VP25F	VNX5400 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$331	\$0	UM
VNXB54VP25M	VNX5400 DPE 25X2.5" DRIVE SLOTS-MINI RA	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$331	\$0	UM
VNXB56DM	VNX5600 ADD ON DM+FC SLIC-EMC RACK	\$3,806	26%	\$2,816	\$571	\$419	\$0	\$152	\$0	UM
VNXB56DMEX	EMPTY VNX56 DM ENCLOSURE-EMC RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM
VNXB56DMEXM	EMPTY VNX56 DM ENCLOSURE-MINI RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM
VNXB56DMEXMD	EMPTY DC VNX5600 DM ENCLOSURE-MINI RACK	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$432	\$0	UM
VNXB56DMEXMDU	EMPTY VNX56 DM ENCLOSURE-UPG DC	\$14,565	26%	\$10,778	\$2,185	\$1,602	\$0	\$583	\$0	UM
VNXB56DMEXU	EMPTY VNX5600 DM ENCLOSURE-UPG	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$432	\$0	UM
VNXB56DMM	VNX5600 ADD ON DM+FC SLIC-MINI RACK	\$3,806	26%	\$2,816	\$571	\$419	\$0	\$152	\$0	UM
VNXB56DMMD	VNX5600 ADD ON DM+FC SLIC-MINI RACK-DC	\$5,234	26%	\$3,873	\$785	\$576	\$0	\$209	\$0	UM
VNXB56DMU	VNX5600 ADD ON DM+FC SLIC-UPG	\$5,139	26%	\$3,803	\$771	\$565	\$0	\$206	\$0	UM
VNXB56DMUD	VNX5600 ADD ON DM+FC SLIC-UPG DC	\$6,938	26%	\$5,134	\$1,041	\$763	\$0	\$278	\$0	UM
VNXB56DP25	VNX5600 DPE 25X2.5" DRIVE SLOTS-EMC RA	\$13,657	26%	\$10,106	\$2,049	\$1,502	\$0	\$546	\$0	UM
VNXB56DP25F	VNX5600 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$13,657	26%	\$10,106	\$2,049	\$1,502	\$0	\$546	\$0	UM
VNXB56DP25FD	VNX 5600 DPE DISKLESS DC-FIELD INST	\$17,071	26%	\$12,633	\$2,561	\$1,878	\$0	\$683	\$0	UM
VNXB56DP25M	VNX5600 DPE 25X2.5" DRIVE SLOTS-MINI RA	\$13,657	26%	\$10,106	\$2,049	\$1,502	\$0	\$546	\$0	UM
VNXB56DP25MD	VNX 5600 DPE DISKLESS DC-MINI RACK	\$17,071	26%	\$12,633	\$2,561	\$1,878	\$0	\$683	\$0	UM
VNXB58DM	VNX5800 ADD ON DM+FC SLIC-EMC RACK	\$11,738	26%	\$8,686	\$1,761	\$1,291	\$0	\$470	\$0	UM
VNXB58DMEX	EMPTY VNX58 DM ENCLOSURE-EMC RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM
VNXB58DMEXF	EMPTY VNX5800 DM ENCLOSURE-FLD INST	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM
VNXB58DMEXM	EMPTY VNX58 DM ENCLOSURE-MINI RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM
VNXB58DMEXU	EMPTY VNX58 DM ENCLOSURE-UPG	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$432	\$0	UM
VNXB58DMM	VNX5800 ADD ON DM+FC SLIC-MINI RACK	\$11,738	26%	\$8,686	\$1,761	\$1,291	\$0	\$470	\$0	UM
VNXB58DMU	VNX5800 ADD ON DM+FC SLIC-UPG	\$15,846	26%	\$11,726	\$2,377	\$1,743	\$0	\$634	\$0	UM
VNXB58DP25	VNX5800 DPE 25X2.5" DRIVE SLOTS-EMC RA	\$23,120	26%	\$17,109	\$3,468	\$2,543	\$0	\$925	\$0	UM
VNXB58DP25F	VNX5800 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$23,120	26%	\$17,109	\$3,468	\$2,543	\$0	\$925	\$0	UM
VNXB58DP25M	VNX5800 DPE 25X2.5" DRIVE SLOTS-MINI RA	\$23,120	26%	\$17,109	\$3,468	\$2,543	\$0	\$925	\$0	UM
VNXB6GS3UDAE120	VNXB 120X2.5 6G SAS EXP DAE-EMC RACK	\$18,000	26%	\$13,320	\$2,700	\$1,980	\$0	\$720	\$0	UM
VNXB6GS3UDAE120F	VNXB 120X2.5 6G SAS EXP DAE-FIELD INST	\$18,000	26%	\$13,320	\$2,700	\$1,980	\$0	\$720	\$0	UM
VNXB6GS3UDAE120L	VNXB 120X2.5 6G SAS EXP DAE-FLD INST-LDR	\$18,000	26%	\$13,320	\$2,700	\$1,980	\$0	\$720	\$0	UM
VNXB6GSDAE15	VNXB 15X3.5 6G SAS EXP DAE-EMC RACK	\$3,488	26%	\$2,581	\$523	\$384	\$0	\$140	\$0	UM
VNXB6GSDAE15D	VNXB 15X3.5 6G SAS DAE-DC	\$3,663	26%	\$2,711	\$549	\$403	\$0	\$147	\$0	UM
VNXB6GSDAE15F	VNXB 15X3.5 6G SAS EXP DAE-FIELD INST	\$3,488	26%	\$2,581	\$523	\$384	\$0	\$140	\$0	UM
VNXB6GSDAE15P	VNXB 15X3.5 6G SAS PRI DAE-EMC RACK	\$3,488	26%	\$2,581	\$523	\$384	\$0	\$140	\$0	UM
VNXB6GSDAE15W	VNXB 15X3.5 6G SAS PRI DAE-FIELD INST	\$3,488	26%	\$2,581	\$523	\$384	\$0	\$140	\$0	UM
VNXB6GSDAE25	VNXB 25X2.5 6G SAS EXP DAE-EMC RACK	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$198	\$0	UM
VNXB6GSDAE25D	VNX 25x2.5 6G SAS DC DAE-FIELD INST	\$5,189	26%	\$3,840	\$778	\$571	\$0	\$208	\$0	UM
VNXB6GSDAE25DW	VNX25x2.5 6G SAS DC PRIMARY DAE-FLD INST	\$6,425	26%	\$4,755	\$964	\$707	\$0	\$257	\$0	UM
VNXB6GSDAE25F	VNXB 25X2.5 6G SAS EXP DAE-FIELD INST	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$198	\$0	UM
VNXB6GSDAE25P	VNXB 25X2.5 6G SAS PRI DAE-EMC RACK	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$198	\$0	UM
VNXB6GSDAE25W	VNXB 25X2.5 6G SAS PRI DAE-FIELD INST	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$198	\$0	UM

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
VNXB6GSDAE60	VNXB 60X3.5 6G SAS EXP DAE-EMC RACK	\$13,954	26%	\$10,326	\$2,093	\$1,535	\$0	\$558	\$0	UM
VNXB6GSDAE60F	VNXB 60X3.5 6G SAS EXP DAE-FIELD INST	\$13,954	26%	\$10,326	\$2,093	\$1,535	\$0	\$558	\$0	UM
VNXB6GSDAE60L	VNXB 60X3.5 6G SAS EXP DAE-FLD INST-LDR	\$13,954	26%	\$10,326	\$2,093	\$1,535	\$0	\$558	\$0	UM
VNXB6GSDAE60P	VNXB 60X3.5 6G SAS PRI DAE-EMC RACK	\$13,954	26%	\$10,326	\$2,093	\$1,535	\$0	\$558	\$0	UM
VNXB6GSDAE60W	VNXB 60X3.5 6G SAS PRI DAE-FIELD INST	\$13,954	26%	\$10,326	\$2,093	\$1,535	\$0	\$558	\$0	UM
VNXB6GSDAED15	VNXB 15X3.5" 6G SAS PRI DAE-DENSE RACK	\$3,488	26%	\$2,581	\$523	\$384	\$0	\$140	\$0	UM
VNXB76DM	VNX7600 ADD ON DM+FC SLIC-EMC RACK	\$25,553	26%	\$18,909	\$3,833	\$2,811	\$0	\$1,022	\$0	UM
VNXB76DMEX	EMPTY VNX76 DM ENCLOSURE-EMC RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM
VNXB76DMEXF	EMPTY VNX7600 DM ENCLOSURE-FLD INST	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM
VNXB76DMEXM	EMPTY VNX76 DM ENCLOSURE-MINI RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM
VNXB76DMEXU	EMPTY VNX76 DM ENCLOSURE-UPG	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$432	\$0	UM
VNXB76DMF	VNXB76 ADD ON DM+FC SLIC-MINI RACK	\$25,553	26%	\$18,909	\$3,833	\$2,811	\$0	\$1,022	\$0	UM
VNXB76DMM	VNXB76 ADD ON DM+FC SLIC-MINI RACK	\$25,553	26%	\$18,909	\$3,833	\$2,811	\$0	\$1,022	\$0	UM
VNXB76DMU	VNX7600 ADD ON DM+FC SLIC-UPG	\$34,496	26%	\$25,527	\$5,174	\$3,795	\$0	\$1,380	\$0	UM
VNXB76DP25	VNX7600 DPE 25X2.5" DRIVE SLOTS-EMC RA	\$43,761	26%	\$32,383	\$6,564	\$4,814	\$0	\$1,750	\$0	UM
VNXB76DP25F	VNX7600 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$43,761	26%	\$32,383	\$6,564	\$4,814	\$0	\$1,750	\$0	UM
VNXB76DP25M	VNX7600 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$43,761	26%	\$32,383	\$6,564	\$4,814	\$0	\$1,750	\$0	UM
VNXB80DM	VNX8000 ADD ON DM+FC SLIC-EMC RACK	\$36,676	26%	\$27,140	\$5,501	\$4,034	\$0	\$1,467	\$0	UM
VNXB80DMEX	EMPTY VNX80 DM ENCLOSURE-EMC RACK	\$11,470	26%	\$8,488	\$1,721	\$1,262	\$0	\$459	\$0	UM
VNXB80DMEXF	EMPTY VNX80 DM ENCLOSURE-FLD INST	\$11,470	26%	\$8,488	\$1,721	\$1,262	\$0	\$459	\$0	UM
VNXB80DMEXM	EMPTY VNX80 DM ENCLOSURE-MINI RACK	\$11,470	26%	\$8,488	\$1,721	\$1,262	\$0	\$459	\$0	UM
VNXB80DMEXU	EMPTY VNX80 DM ENCLOSURE-UPG	\$15,485	26%	\$11,459	\$2,323	\$1,703	\$0	\$619	\$0	UM
VNXB80DMM	VNX8000 ADD ON DM+FC SLIC-MINI RACK	\$36,676	26%	\$27,140	\$5,501	\$4,034	\$0	\$1,467	\$0	UM
VNXB80DMU	VNX8000 ADD ON DM+FC SLIC-UPG	\$49,512	26%	\$36,639	\$7,427	\$5,446	\$0	\$1,980	\$0	UM
VNXB80DSPE	VNX8000 SPE-EMC DENSE RACK	\$64,277	26%	\$47,565	\$9,642	\$7,070	\$0	\$2,571	\$0	UM
VNXB80SPE	VNX8000 SPE-EMC RACK	\$64,277	26%	\$47,565	\$9,642	\$7,070	\$0	\$2,571	\$0	UM
VNXB80SPEF	VNX8000 SPE-FIELD INST	\$64,277	26%	\$47,565	\$9,642	\$7,070	\$0	\$2,571	\$0	UM
VNXB80SPEM	VNX8000 SPE-MINI RACK	\$64,277	26%	\$47,565	\$9,642	\$7,070	\$0	\$2,571	\$0	UM
VNXB-BEZ54LTS	DPE LOTUS BEZEL FOR VNX5400	\$950	26%	\$703	\$0	\$0	\$0	\$0	\$0	UM
VNXBCS1UADJ	Adjustable VNXB 1U CS RAIL KIT	\$201	26%	\$149	\$0	\$0	\$0	\$0	\$0	UM
VNXBCS2	VNXB 2ND CONTROL STATION-EMC RACK	\$1,935	26%	\$1,432	\$290	\$213	\$0	\$77	\$0	UM
VNXBCS2M	VNXB 2ND CONTROL STATION-MINI RACK	\$1,935	26%	\$1,432	\$290	\$213	\$0	\$77	\$0	UM
VNXBCS2U	VNXB 2ND CONTROL STATION-UPG	\$2,612	26%	\$1,933	\$392	\$287	\$0	\$104	\$0	UM
VNXBDAE2UADJ	Adjustable VNXB 2U DAE RAIL KIT	\$50	26%	\$37	\$0	\$0	\$0	\$0	\$0	UM
VNXBDAE3UADJ	Adjustable VNXB 3U DAE RAIL KIT	\$88	26%	\$65	\$0	\$0	\$0	\$0	\$0	UM
VNXBDME2UADJ	Adjustable VNXB 2U DME RAIL KIT	\$88	26%	\$65	\$0	\$0	\$0	\$0	\$0	UM
VNXBDMEX	EMPTY VNXB DM ENCLOSURE-EMC RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM
VNXBDMEXM	EMPTY VNXB DM ENCLOSURE-MINI RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$320	\$0	UM
VNXBDPE3UADJ	Adjustable VNXB 3U DPE RAIL KIT	\$177	26%	\$131	\$0	\$0	\$0	\$0	\$0	UM
VNXBDRACK140U	VNXB 40U DEEP RACK 1-PHASE 30A CONSOLE	\$3,726	26%	\$2,757	\$0	\$0	\$0	\$0	\$0	UM
VNXBDRACK240U	VNXB 40U DEEP RACK 1-PHASE 30A CONSOLE	\$3,726	26%	\$2,757	\$0	\$0	\$0	\$0	\$0	UM
VNXB-OM3-100M	100M MM FIBRE CABLE LC-LC	\$400	26%	\$296	\$0	\$0	\$0	\$0	\$0	UM
VNXB-OM3-10M	10M MM FIBRE CABLE LC-LC	\$204	26%	\$151	\$0	\$0	\$0	\$0	\$0	UM
VNXB-OM3-1M	1M MM FIBRE CABLE LC-LC	\$170	26%	\$126	\$0	\$0	\$0	\$0	\$0	UM
VNXB-OM3-30M	30M MM FIBRE CABLE LC-LC	\$213	26%	\$158	\$0	\$0	\$0	\$0	\$0	UM
VNXB-OM3-3M	3M MM FIBRE CABLE LC-LC	\$187	26%	\$138	\$0	\$0	\$0	\$0	\$0	UM
VNXB-OM3-50M	50M MM FIBRE CABLE LC-LC	\$264	26%	\$195	\$0	\$0	\$0	\$0	\$0	UM
VNXB-OM3-5M	5M MM FIBRE CABLE LC-LC	\$187	26%	\$138	\$0	\$0	\$0	\$0	\$0	UM
VNXBRACK-40U	VNXB 40U RACK WITH FRONT PANEL	\$2,484	26%	\$1,838	\$0	\$0	\$0	\$0	\$0	UM
VNXBRKSECURE	VNXB 40U Rack Stabilizing Kit	\$592	26%	\$438	\$0	\$0	\$0	\$0	\$0	UM
VNXBSP4UADJ	Adjustable VNXB 4U SPE RAIL KIT	\$50	26%	\$37	\$0	\$0	\$0	\$0	\$0	UM
VNXC51D151T72F	VNX5100 DPE;15X3.5" DS;4X1TB 7200K;FLD	\$5,977	10%	\$5,379	\$747	\$657	\$0	\$239	\$0	UE
VNXC51D152T72F	VNX5100 DPE;15X3.5" DS;4X2TB 7200K;FLD	\$6,167	10%	\$6,450	\$896	\$788	\$0	\$287	\$0	UE
VNXC51D153T72F	VNX5100 DPE;15X3.5" DS;4X3TB 7200K;FLD	\$8,537	10%	\$7,683	\$1,067	\$939	\$0	\$341	\$0	UE
VNXC51D154T72F	VNX5100 DPE;15X3.5" DS;4X4TB 7200K;FLD	\$10,204	10%	\$9,184	\$1,276	\$1,122	\$0	\$408	\$0	UE
VNXC51D156010F	VNX5100 DPE;15X3.5" DS;4x600GB 10K;FLD	\$5,698	10%	\$5,128	\$712	\$627	\$0	\$228	\$0	UE
VNXC51D156015F	VNX5100 DPE;15X3.5" DS;4x600GB 15K;FLD	\$6,741	10%	\$6,067	\$843	\$742	\$0	\$270	\$0	UE
VNXC51D159010F	VNX5100 DPE;15X3.5" DS;4x900GB 10K;FLD	\$6,975	10%	\$6,278	\$872	\$767	\$0	\$279	\$0	UE
VNXC51D256010F	VNX5100 DPE;25X2.5" DS;4X600GB 10K;FLD	\$6,092	10%	\$5,483	\$762	\$670	\$0	\$244	\$0	UE
VNXC51D259010F	VNX5100 DPE;25X2.5" DS;4X900GB 10K;FLD	\$7,225	10%	\$6,503	\$903	\$795	\$0	\$289	\$0	UE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
VNXCS2U	VNX 2ND CONTROL STATION - UPGRADE	\$3,073	26%	\$2,274	\$384	\$338	\$0	\$123	\$0	\$0	UM-H
VNX-CS-ADJ	ADJUSTABLE RAIL KIT FOR 1U CS	\$237	26%	\$175	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
VNX-CS-ADJS	ADJUSTABLE RAIL KIT FOR 1U CS	\$136	10%	\$122	\$0	\$0	\$0	\$0	\$0	\$0	UE
VNX-DAE15ADJ	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DAE	\$104	26%	\$77	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
VNX-DAE15ADJS	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DAE	\$60	10%	\$54	\$0	\$0	\$0	\$0	\$0	\$0	UE
VNX-DAE25ADJ	ADJUSTABLE RAIL KIT FOR 2U 25 DRIVE DAE	\$104	26%	\$77	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
VNX-DAE25ADJS	ADJUSTABLE RAIL KIT FOR 2U 25 DRIVE DAE	\$60	10%	\$54	\$0	\$0	\$0	\$0	\$0	\$0	UE
VNX-DAE2U-ADJ	ADJUSTABLE RAIL KIT FOR THE 2U DAE	\$59	26%	\$44	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
VNX-DAE2UADJS	ADJUSTABLE RAIL KIT FOR THE 2U DAE	\$59	10%	\$53	\$0	\$0	\$0	\$0	\$0	\$0	UE
VNX-DMEADJ	ADJUSTABLE RAIL KIT FOR 2U DME	\$104	26%	\$77	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
VNX-DMEADJS	ADJUSTABLE RAIL KIT FOR 2U DME	\$60	10%	\$54	\$0	\$0	\$0	\$0	\$0	\$0	UE
VNX-DPE15ADJ	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DPE	\$208	26%	\$154	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
VNX-DPE15ADJS	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DPE	\$120	10%	\$108	\$0	\$0	\$0	\$0	\$0	\$0	UE
VNX-DPE25ADJ	ADJUSTABLE RAIL KIT FOR 3U 25 DRIVE DPE	\$208	26%	\$154	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
VNX-DPE25ADJS	ADJUSTABLE RAIL KIT FOR 3U 25 DRIVE DPE	\$120	10%	\$108	\$0	\$0	\$0	\$0	\$0	\$0	UE
VNXDRACK1-40U	VNXB 40U DEEP RACK WITH FRONT PANEL	\$4,383	26%	\$3,243	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
VNXDRACK2-40U	VNXB 40U DEEP RACK WITH FRONT PANEL	\$4,383	26%	\$3,243	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
VNXF8LNBE	VNXF BACK END EXP 8 BUSES	\$13,008	26%	\$9,626	\$1,951	\$1,431	\$0	\$520	\$0	\$0	UM
VNXFBEAU	VNXF BACK END EXP 4 BUSES	\$9,780	26%	\$7,237	\$1,467	\$1,076	\$0	\$391	\$0	\$0	UM
VNXFCSFPS	ADDITIONAL 8 G FC SFP FOR VNX 51/53	\$400	10%	\$360	\$50	\$44	\$0	\$16	\$0	\$0	UE
VNX-F-VSPBM16GFQA	VNX-F 2 PORT 16G FC IO MODULE PAIR	\$9,900	26%	\$7,326	\$1,485	\$1,089	\$0	\$396	\$0	\$0	UM
VNX-F-VSPBM16GFQU	VNX-F 4 PORT 16G FC IO MODULE PAIR-UPG	\$13,860	26%	\$10,256	\$2,079	\$1,525	\$0	\$554	\$0	\$0	UM
VNX-OM3-100M	100M MM FIBRE CABLE LC-LC	\$397	26%	\$294	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
VNX-OM3-100MS	100M MM FIBRE CABLE LC-LC	\$228	10%	\$205	\$0	\$0	\$0	\$0	\$0	\$0	UE
VNX-OM3-10M	10M MM FIBRE CABLE LC-LC	\$202	26%	\$149	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
VNX-OM3-10MS	10M MM FIBRE CABLE LC-LC	\$116	10%	\$104	\$0	\$0	\$0	\$0	\$0	\$0	UE
VNX-OM3-1M	1M MM FIBRE CABLE LC-LC	\$160	26%	\$118	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
VNX-OM3-1MS	1M MM FIBRE CABLE LC-LC	\$92	10%	\$83	\$0	\$0	\$0	\$0	\$0	\$0	UE
VNX-OM3-30M	30M MM FIBRE CABLE LC-LC	\$216	26%	\$160	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
VNX-OM3-30MS	30M MM FIBRE CABLE LC-LC	\$124	10%	\$112	\$0	\$0	\$0	\$0	\$0	\$0	UE
VNX-OM3-3M	3M MM FIBRE CABLE LC-LC	\$174	26%	\$129	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
VNX-OM3-3MS	3M MM FIBRE CABLE LC-LC	\$100	10%	\$90	\$0	\$0	\$0	\$0	\$0	\$0	UE
VNX-OM3-50M	50M MM FIBRE CABLE LC-LC	\$271	26%	\$201	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
VNX-OM3-50MS	50M MM FIBRE CABLE LC-LC	\$156	10%	\$140	\$0	\$0	\$0	\$0	\$0	\$0	UE
VNX-OM3-5M	5M MM FIBRE CABLE LC-LC	\$181	26%	\$134	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
VNX-OM3-5MS	5M MM FIBRE CABLE LC-LC	\$104	10%	\$94	\$0	\$0	\$0	\$0	\$0	\$0	UE
VNXRACK-40U	VNX 40U RACK WITH FRONT PANEL	\$2,922	26%	\$2,162	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
VNXRACK-40US	VNX 40U RACK WITH FRONT PANEL	\$1,680	10%	\$1,512	\$0	\$0	\$0	\$0	\$0	\$0	UE
VNX-RPHW3-GST	RPA GEN5-TAA FOR VNX L1	\$13,170	10%	\$11,853	\$1,646	\$1,449	\$0	\$527	\$0	\$0	UE
VNX-RPHW3-G6T	RPA FOR VNX v51, v53	\$19,250	10%	\$17,325	\$2,406	\$2,118	\$0	\$770	\$0	\$0	UE
VNX-RPHW5-GST	RPA GEN5-TAA FOR VNX L2	\$17,880	26%	\$13,231	\$2,235	\$1,967	\$0	\$715	\$0	\$0	UM-H
VNX-RPHW5-G6T	RPA FOR v55 - v75	\$19,250	26%	\$14,245	\$2,406	\$2,118	\$0	\$770	\$0	\$0	UM-H
VNX-RPHW7-GST	RPA GEN5-TAA FOR VNX UM DC (EMC OEM Products)	\$17,880	15%	\$15,198	\$1,788	\$1,252	\$0	\$179	\$0	\$0	E
VNX-SPE2UADJ	ADJUSTABLE RAIL KIT FOR THE 2U SPE	\$59	26%	\$44	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
VNXSPS1KWF	VNX57/75 1.2KW SPS 15/25 DRV VLT DAE-F I	\$856	26%	\$633	\$107	\$94	\$0	\$34	\$0	\$0	UM-H
VNXSPS2KW	VNX57/75 2.2KW SPS 60 DRV VAULT DAE-E R	\$1,900	26%	\$1,406	\$238	\$209	\$0	\$76	\$0	\$0	UM-H
VNXSPS2KWF	VNX57/75 2.2KW SPS 60 DRV VAULT DAE-FLD	\$1,900	26%	\$1,406	\$238	\$209	\$0	\$76	\$0	\$0	UM-H
VNX-SPS-ADJ	ADJUSTABLE RAIL KIT FOR 1U SPS	\$209	26%	\$155	\$0	\$0	\$0	\$0	\$0	\$0	UM-H
VNX-SPS-ADJS	ADJUSTABLE RAIL KIT FOR 1U SPS	\$120	10%	\$108	\$0	\$0	\$0	\$0	\$0	\$0	UE
VNXSPSAS	2ND OPTIONAL SPS FOR VNX 51/53	\$492	10%	\$443	\$62	\$54	\$0	\$20	\$0	\$0	UE
VNXSPSASU	2ND OPT SPS FOR VNX5100/5300 FLD UPG	\$664	10%	\$598	\$83	\$73	\$0	\$27	\$0	\$0	UE
VSAS4LNCBL	VNX8000 BASE BE SAS 4 LANE CABLE SET	\$4,950	26%	\$3,663	\$0	\$0	\$0	\$0	\$0	\$0	UM
VSAS8LNCBL	VNX8000 BASE BE SAS 8 LANE CABLE SET	\$4,650	26%	\$3,441	\$0	\$0	\$0	\$0	\$0	\$0	UM
VSPBEXPSASBEA	VNXB SAS BE EXP 4 BUSES	\$13,008	26%	\$9,626	\$1,951	\$1,431	\$0	\$520	\$0	\$0	UM
VSPBEXPSASBEAF	VNXB Non Dense 4x4 Lane EXP FIELD INST	\$13,008	26%	\$9,626	\$1,951	\$1,431	\$0	\$520	\$0	\$0	UM
VSPBEXPSASBEU	VNXB SAS BE EXP 4 BUSES-UPG	\$18,275	26%	\$13,524	\$2,741	\$2,010	\$0	\$731	\$0	\$0	UM
VSPBEXPSASDBE	VNXB SAS BE EXP 4 BUSES-EMC DENSE RACK	\$13,008	26%	\$9,626	\$1,951	\$1,431	\$0	\$520	\$0	\$0	UM
VSPBEXPSASDBE5	VNXB Dense 4x4 Lane EXP EMC Rack 5M	\$15,600	26%	\$11,544	\$2,340	\$1,716	\$0	\$624	\$0	\$0	UM
VSPBEXPSASDBE5F	VNXB Dense 4x4 Lane EXP FIELD INSTALL 5M	\$15,600	26%	\$11,544	\$2,340	\$1,716	\$0	\$624	\$0	\$0	UM
VSPBEXPSASDBU	VNXB SAS BE EXP 4 LN BUSES-DENSE RK-UPG	\$18,275	26%	\$13,524	\$2,741	\$2,010	\$0	\$731	\$0	\$0	UM

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
VSPBEXPASDHB	VNXB SAS BE EXP 8X BUSES-DENSE RACK	\$13,008	26%	\$9,626	\$1,951	\$1,431	\$0	\$520	\$0	UM
VSPBEXPASDHU	VNXB SAS BE EXP 8 LN BUSES-DENSE RK-UPG	\$18,275	26%	\$13,524	\$2,741	\$2,010	\$0	\$731	\$0	UM
VSPBF1G14CUAU	4 Port 1GBase-t ISCSI IO Mod Pr UPG	\$2,956	26%	\$2,187	\$443	\$325	\$0	\$118	\$0	UM
VSPBF8GFFEAU	4 port 8G FC IO Module Pair UPG	\$3,696	26%	\$2,735	\$554	\$407	\$0	\$148	\$0	UM
VSPBFXGFCOOPAU	2 Port FCOE IO Module Pair-SFP UPG	\$3,548	26%	\$2,626	\$532	\$390	\$0	\$142	\$0	UM
VSPBFXG12AU	2 Port OP 10GbE ISCSI IO Mod Pr-SFP UPG	\$8,870	26%	\$6,564	\$1,331	\$976	\$0	\$355	\$0	UM
VSPBFXG12CUAU	2 Port 10GBase-T ISCSI IO Mod Pr UPG	\$4,434	26%	\$3,281	\$665	\$488	\$0	\$177	\$0	UM
VSPBM1G14CUA	VNXB 4 PT 1GBASE-T ISCSI IO MOD PR	\$2,956	26%	\$2,187	\$443	\$325	\$0	\$118	\$0	UM
VSPBM1G14CUU	VNXB 4 PT 1GBASE-T ISCSI IO MOD PR-UPG	\$4,139	26%	\$3,063	\$621	\$455	\$0	\$166	\$0	UM
VSPBM8GFFEA	VNXB 4 PORT 8G FC IO MODULE PAIR	\$3,696	26%	\$2,735	\$554	\$407	\$0	\$148	\$0	UM
VSPBM8GFFEU	VNXB 4 PORT 8G FC IO MODULE PAIR-UPG	\$5,174	26%	\$3,829	\$776	\$569	\$0	\$207	\$0	UM
VSPBMXGFCOOPA	VNXB 2 PT FCOE IO MOD PAIR-SFP	\$3,548	26%	\$2,626	\$532	\$390	\$0	\$142	\$0	UM
VSPBMXGFCOOPU	VNXB 2 PT FCOE IO MOD PAIR-SFP-UPG	\$4,967	26%	\$3,676	\$745	\$546	\$0	\$199	\$0	UM
VSPBMXGFCOTWA	VNXB 2 PT FCOE IO MOD PAIR-TWAX	\$2,484	26%	\$1,838	\$373	\$273	\$0	\$99	\$0	UM
VSPBMXGFCOTWU	VNXB 2 PT FCOE IO MOD PAIR-TWAX-UPG	\$3,477	26%	\$2,573	\$522	\$382	\$0	\$139	\$0	UM
VSPBMXG12A	VNXB 2 PT OP 10G ISCSI IO MOD PR-SFP	\$8,870	26%	\$6,564	\$1,331	\$976	\$0	\$355	\$0	UM
VSPBMXG12CUA	VNXB 2 PT 10GBASE-T ISCSI IO MOD PR	\$4,434	26%	\$3,281	\$665	\$488	\$0	\$177	\$0	UM
VSPBMXG12CUU	VNXB 2 PT 10GBASE-T ISCSI IO MOD PR-UPG	\$6,226	26%	\$4,607	\$934	\$685	\$0	\$249	\$0	UM
VSPBMXG12TWA	VNXB 2 PT OP 10G ISCSI IO MOD PR-TWAX	\$5,913	26%	\$4,376	\$887	\$650	\$0	\$237	\$0	UM
VSPBMXG12TWU	VNXB 2 PT OP 10G ISCSI IO MOD PR-TWAX-UPG	\$8,279	26%	\$6,126	\$1,242	\$911	\$0	\$331	\$0	UM
VSPBMXG12U	VNXB 2 PT OP 10G ISCSI IO MOD PR-SFP-UPG	\$12,418	26%	\$9,189	\$1,863	\$1,366	\$0	\$497	\$0	UM
VSPEX_CONSOLE	Front panel console for VSPEX rack	\$350	10%	\$315	\$0	\$0	\$0	\$0	\$0	UE
VSPEXBCONSOLE	VSPEX Console for 40U VNX Rack	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	UM
VSPEXPDASBEA	VNX7500 DENSE SAS BE EXP TO 8 BUSES	\$15,304	26%	\$11,325	\$1,913	\$1,683	\$0	\$612	\$0	UM-H
VSPEXPDASBEU	VNX7500 DENSE SAS BE EXP TO 8 BUS UPG	\$21,500	26%	\$15,910	\$2,688	\$2,365	\$0	\$860	\$0	UM-H
VSPEXPSASBEA	VNX7500 SAS BE EXPAN TO 8 BUSES ADD-ON	\$15,304	26%	\$11,325	\$1,913	\$1,683	\$0	\$612	\$0	UM-H
VSPEXPSASBEU	VNX7500 SAS BE EXPANSION TO 8 BUSES UPG	\$21,500	26%	\$15,910	\$2,688	\$2,365	\$0	\$860	\$0	UM-H
VSPM1G14CUAS	VNX5300 4 PT 1GBASE-T ISCSI IO MOD PR	\$2,000	10%	\$1,800	\$250	\$220	\$0	\$80	\$0	UE
VSPM1G14CUU	VNX 4 PT 1GBASE-T ISCSI IO MOD PR-UPG	\$4,869	26%	\$3,603	\$609	\$536	\$0	\$195	\$0	UM-H
VSPM1G14CUUS	VNX5300 4PT1GBASE-T ISCSI IO MOD PR-UPG	\$2,800	10%	\$2,520	\$350	\$308	\$0	\$112	\$0	UE
VSPM8GFFEAS	VNX5300 4 PORT 8G FC IO MODULE PAIR	\$2,500	10%	\$2,250	\$313	\$275	\$0	\$100	\$0	UE
VSPM8GFFEU	VNX 4 PORT 8G FC IO MODULE PAIR - UPG	\$6,087	26%	\$4,504	\$761	\$670	\$0	\$243	\$0	UM-H
VSPM8GFFEUS	VNX5300 4 PORT 8G FC IO MODULE PAIR-UPG	\$3,500	10%	\$3,150	\$438	\$385	\$0	\$140	\$0	UE
VSPMXGFCOEOPU	VNX 2 PT FCOE IO MOD PAIR-SFP-UPGRADE	\$4,675	26%	\$3,460	\$584	\$514	\$0	\$187	\$0	UM-H
VSPMXGFCOETWU	VNX 2 PT FCOE IO MOD PAIR-TWAX-UPGRADE	\$4,091	26%	\$3,027	\$511	\$450	\$0	\$164	\$0	UM-H
VSPMXGFCOOPAS	VNX5300 2 PT FCOE IO MOD PAIR-SFP	\$1,920	10%	\$1,728	\$240	\$211	\$0	\$77	\$0	UE
VSPMXGFCOOPUS	VNX5300 2 PT FCOE IO MOD PAIR-SFP-UPG	\$2,688	10%	\$2,419	\$336	\$296	\$0	\$108	\$0	UE
VSPMXGFCOTWAS	VNX5300 2 PT FCOE IO MOD PAIR-TWAX	\$1,680	10%	\$1,512	\$210	\$185	\$0	\$67	\$0	UE
VSPMXGFCOTWUS	VNX5300 2 PT FCOE IO MOD PAIR-TWAX-UPG	\$2,352	10%	\$2,117	\$294	\$259	\$0	\$94	\$0	UE
VSPMXG12AS	VNX5300 2 PT OP 10G ISCSI IO MOD PR-SFP	\$4,800	10%	\$4,320	\$600	\$528	\$0	\$192	\$0	UE
VSPMXG12CUAC	VNX 5300 2 PT 10GBASE-T ISCSI IO MOD PR	\$3,000	10%	\$2,700	\$375	\$330	\$0	\$120	\$0	UE
VSPMXG12CUU	VNX 2PT 10GBASE-T ISCSI IO MOD PR-UG	\$7,325	26%	\$5,421	\$916	\$806	\$0	\$293	\$0	UM-H
VSPMXG12CUUC	VNX5300 2PT 10GBASE-T ISCSI IO MOD PR-UG	\$4,200	10%	\$3,780	\$525	\$462	\$0	\$168	\$0	UE
VSPMXG12TWAS	VNX5300 2 PT OP 10G ISCSI IO MOD PR-TWAX	\$4,000	10%	\$3,600	\$500	\$440	\$0	\$160	\$0	UE
VSPMXG12TWU	VNX 2 PT OP 10G ISCSI IO MOD PR-TWAX-UPG	\$9,740	26%	\$7,208	\$1,218	\$1,071	\$0	\$390	\$0	UM-H
VSPMXG12TWUS	VNX5300 2PT OP 10G ISCSI IO MOD PR-TWAX-U	\$5,600	10%	\$5,040	\$700	\$616	\$0	\$224	\$0	UE
VSPMXG12U	VNX 2 PT OP 10G ISCSI IO MOD PR-SFP-UPG	\$11,687	26%	\$8,648	\$1,461	\$1,286	\$0	\$467	\$0	UM-H
VSPMXG12US	VNX5300 2PT OP 10G ISCSI IO MOD PR-SFP-U	\$6,720	10%	\$6,048	\$840	\$739	\$0	\$269	\$0	UE
V-V4-201210	VNX 1.2TB 10K VAULT 25X2.5 DPE/DAE	\$5,745	26%	\$4,251	\$862	\$632	\$0	\$230	\$0	UM
V-V4-230015	VNX 300GB 15K VAULT 25X2.5 DPE/DAE	\$4,970	26%	\$3,678	\$746	\$547	\$0	\$199	\$0	UM
V-V4-2400FX	VNX 400GB SSD VAULT 25X2.5 DPE/DAE	\$13,560	26%	\$10,034	\$2,034	\$1,492	\$0	\$542	\$0	UM
V-V4-260010	VNX 600GB 10K VAULT 25X2.5 DPE/DAE	\$3,450	26%	\$2,553	\$518	\$380	\$0	\$138	\$0	UM
V-V4-260015	VNX2 600GB 15K VAULT 25X2.5 DAE	\$5,585	26%	\$4,133	\$838	\$614	\$0	\$223	\$0	UM
V-V4-2800FX	VNX 800GB EFD VAULT 25X2.5 DAE	\$29,985	26%	\$22,189	\$4,498	\$3,298	\$0	\$1,199	\$0	UM
V-V4-290010	VNX 900GB 10K VAULT 25X2.5 DPE/DAE	\$4,530	26%	\$3,352	\$680	\$498	\$0	\$181	\$0	UM
V-V4-2S0701	VNX 1000GB SAS VAULT 25X2.5 DPE/DAE	\$3,580	26%	\$2,649	\$537	\$394	\$0	\$143	\$0	UM
V-V4-2S1600FX	VNX 1600GB VAULT 25X2.5 DAE	\$39,160	26%	\$28,978	\$5,874	\$4,308	\$0	\$1,566	\$0	UM
V-V4-D230015	VNX 300GB 15K VAULT 120X2.5 DAE	\$3,640	26%	\$2,694	\$546	\$400	\$0	\$146	\$0	UM
V-V4-D2400FX	VNX 400GB EFD VAULT 120X2.5 DAE	\$13,560	26%	\$10,034	\$2,034	\$1,492	\$0	\$542	\$0	UM
V-V4-D260015	VNX 600GB 15K VAULT 120X2.5 DAE	\$5,585	26%	\$4,133	\$838	\$614	\$0	\$223	\$0	UM

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
V-V4-D2800FX	VNX 800GB VAULT 120X2.5 DAE	\$29,980	26%	\$22,185	\$4,497	\$3,298	\$0	\$1,199	\$0	UM	
V-V4-D2S1600FX	VNX 1600GB VAULT 120X2.5 DAE	\$39,160	26%	\$28,978	\$5,874	\$4,308	\$0	\$1,566	\$0	UM	
V-V4-D400FX	VNX 400GB SSD VAULT 60X3.5 DAE	\$13,560	26%	\$10,034	\$2,034	\$1,492	\$0	\$542	\$0	UM	
V-V4-D60010	VNX 600GB 10K VAULT 60X3.5 DAE	\$3,450	26%	\$2,553	\$518	\$380	\$0	\$138	\$0	UM	
V-V4-D60015	VNX2 600GB 15K VAULT 60X3.5 DAE	\$5,585	26%	\$4,133	\$838	\$614	\$0	\$223	\$0	UM	
V-V4-D90010	VNX 900GB 10K VAULT 60X3.5 DAE	\$4,530	26%	\$3,352	\$680	\$498	\$0	\$181	\$0	UM	
V-V4-DS1600FX	VNX 1600GB VAULT 60X3.5 DAE	\$39,160	26%	\$28,978	\$5,874	\$4,308	\$0	\$1,566	\$0	UM	
V-V4-V30015	VNX 300GB 15K VAULT 15X3.5 DAE	\$3,640	26%	\$2,694	\$546	\$400	\$0	\$146	\$0	UM	
V-V4-V400FX	VNX 400GB SSD VAULT 15X3.5 DAE	\$13,560	26%	\$10,034	\$2,034	\$1,492	\$0	\$542	\$0	UM	
V-V4-V60010	VNX 600GB 10K VAULT 15X3.5 DAE	\$3,450	26%	\$2,553	\$518	\$380	\$0	\$138	\$0	UM	
V-V4-V60015	VNX 600GB 15K VAULT 15X3.5 DAE	\$5,580	26%	\$4,129	\$837	\$614	\$0	\$223	\$0	UM	
V-V4-V90010	VNX 900GB 10K VAULT 15X3.5 DAE	\$4,530	26%	\$3,352	\$680	\$498	\$0	\$181	\$0	UM	
V-V4-VS1600FX	VNX 1600GB VAULT 15X3.5 DAE	\$39,160	26%	\$28,978	\$5,874	\$4,308	\$0	\$1,566	\$0	UM	
V-VX-D60010	VNX 3.5X60 DRV ENC 4X600G 10K SAS VAULT	\$4,915	26%	\$3,637	\$737	\$541	\$0	\$197	\$0	UM-H	
V-VX-D90010	VNX 3.5X60 DRV ENC 4X900G 10K SAS VAULT	\$6,980	26%	\$5,165	\$1,047	\$768	\$0	\$279	\$0	UM-H	
VX-2S10-600TU	VNX 600G 10K UPG DRV-25X2.5IN DAE/DPE	\$1,530	26%	\$1,132	\$170	\$124	\$0	\$45	\$0	UM-H	
VX-2S10-600U	VNX 600G 10K UPG DRV-25X2.5IN DAE/DPE	\$1,530	26%	\$1,132	\$170	\$124	\$0	\$45	\$0	UM-H	
VX-2S10-900TU	VNX 900G 10K UPG DRV-25X2.5IN DAE/DPE	\$2,155	26%	\$1,595	\$239	\$175	\$0	\$64	\$0	UM-H	
VX-2S10-900U	VNX 900G 10K UPG DRV-25X2.5IN DAE/DPE	\$2,155	26%	\$1,595	\$239	\$175	\$0	\$64	\$0	UM-H	
VX-2S6F-100TU	VNX 100G FLASH UPG DRV-25X2.5IN DPE/DAE	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$141	\$0	UM-H	
VX-2S6F-100U	VNX 100G FLASH UPG DRV-25X2.5IN DPE/DAE	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$141	\$0	UM-H	
VX-2S6F-200TU	VNX 200G FLASH UPG DRV 25X2.5IN DPE/DAE	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$267	\$0	UM-H	
VX-2S6F-200U	VNX 200G FLASH UPG DRV 25X2.5IN DPE/DAE	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$267	\$0	UM-H	
VX-DS07-010	VNX 1TB NL SAS DRV-60X3.5IN DRV DAE	\$690	26%	\$511	\$104	\$76	\$0	\$28	\$0	UM-H	
VX-DS07-020	VNX 2TB NL SAS DRV 3.5X60 DRV DAE	\$1,245	26%	\$921	\$187	\$137	\$0	\$50	\$0	UM-H	
VX-DS07-020TU	VNX 2TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$1,685	26%	\$1,247	\$187	\$136	\$0	\$50	\$0	UM-H	
VX-DS07-020U	VNX 2TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$1,685	26%	\$1,247	\$187	\$136	\$0	\$50	\$0	UM-H	
VX-DS07-030	VNX 3TB NL SAS DRV 3.5X60 DRV DAE	\$1,805	26%	\$1,336	\$271	\$199	\$0	\$72	\$0	UM-H	
VX-DS07-030TU	VNX 3TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$2,435	26%	\$1,802	\$271	\$197	\$0	\$72	\$0	UM-H	
VX-DS07-030U	VNX 3TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$2,435	26%	\$1,802	\$271	\$197	\$0	\$72	\$0	UM-H	
VX-DS07-040	VNX 4TB NL-SAS 60X3.5IN DAE	\$2,245	26%	\$1,661	\$337	\$247	\$0	\$90	\$0	UM-H	
VX-DS07-040TU	VNX 4TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$3,030	26%	\$2,242	\$337	\$245	\$0	\$90	\$0	UM-H	
VX-DS07-040U	VNX 4TB NL-SAS 60X3.5IN DAE UPGRADE	\$3,030	26%	\$2,242	\$337	\$245	\$0	\$90	\$0	UM-H	
VX-DS10-900	VNX 900GB 10K SAS DRV 60X3.5IN DRV DAE	\$1,745	26%	\$1,291	\$262	\$192	\$0	\$70	\$0	UM-H	
VX-DS10-900TU	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$70	\$0	UM-H	
VX-DS10-900U	VNX 900G SAS UPG DRV-60X3.5IN DRV DAE	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$70	\$0	UM-H	
VX-DS6F-100	VNX 100GB SAS FLASH DRV 3.5X60 DRV DAE	\$3,535	26%	\$2,616	\$530	\$389	\$0	\$141	\$0	UM-H	
VX-DS6F-100TU	VNX 100GB SAS FLASH UPG-60X3.5IN DRV DAE	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$142	\$0	UM-H	
VX-DS6F-100U	VNX 100GB SAS FLASH UPG-60X3.5IN DRV DAE	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$142	\$0	UM-H	
VX-DS6F-200	VNX 200GB SAS FLASH DRV 3.5X60 DRV DAE	\$6,720	26%	\$4,973	\$1,008	\$739	\$0	\$269	\$0	UM-H	
VX-DS6F-200TU	VNX 200GB SAS FLASH UPG-60X3.5IN DRV DAE	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	
VX-DS6F-200U	VNX 200GB SAS FLASH UPG-60X3.5IN DRV DAE	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	
VX-VS07-020TU	VNX 2TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$1,685	26%	\$1,247	\$187	\$136	\$0	\$50	\$0	UM-H	
VX-VS07-020U	VNX 2TB NL SAS UPG DRV-15X3.5IN DAE/DPE	\$1,685	26%	\$1,247	\$187	\$136	\$0	\$50	\$0	UM-H	
VX-VS07-030TU	VNX 3TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$2,435	26%	\$1,802	\$271	\$197	\$0	\$72	\$0	UM-H	
VX-VS07-030U	VNX 3TB NL SAS UPG DRV-15X3.5IN DPE/DAE	\$2,435	26%	\$1,802	\$271	\$197	\$0	\$72	\$0	UM-H	
VX-VS07-040TU	VNX 4TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$3,030	26%	\$2,242	\$337	\$245	\$0	\$90	\$0	UM-H	
VX-VS07-040U	VNX 4TB NL-SAS 15X3.5IN DAE / DPE UPGRAD	\$3,030	26%	\$2,242	\$337	\$245	\$0	\$90	\$0	UM-H	
VX-VS10-600TU	VNX 600G 10K UPG DRV-15X3.5IN DAE/DPE	\$1,660	26%	\$1,228	\$184	\$134	\$0	\$49	\$0	UM-H	
VX-VS10-600U	600GB 10K SAS UPG DRV - 15X3.5IN DAE/DPE	\$1,660	26%	\$1,228	\$184	\$134	\$0	\$49	\$0	UM-H	
VX-VS10-900TU	VNX 900G 10K UPG DRV-15X3.5IN DAE/DPE	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$70	\$0	UM-H	
VX-VS10-900U	900GB 10K SAS UPG DRV - 15X3.5IN DAE/DPE	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$70	\$0	UM-H	
VX-VS15-300TU	VNX 300G 15K UPG DRV-15X3.5IN DAE/DPE	\$1,370	26%	\$1,014	\$152	\$111	\$0	\$41	\$0	UM-H	
VX-VS15-300U	VNX 300G 15K UPG DRV-15X3.5IN DAE/DPE	\$1,370	26%	\$1,014	\$152	\$111	\$0	\$41	\$0	UM-H	
VX-VS15-600TU	VNX 600G 15K UPG DRV-15X3.5IN DAE/DPE	\$2,180	26%	\$1,613	\$242	\$177	\$0	\$65	\$0	UM-H	
VX-VS15-600U	VNX 600G 15K UPG DRV-15X3.5IN DAE/DPE	\$2,180	26%	\$1,613	\$242	\$177	\$0	\$65	\$0	UM-H	
VX-VS6F-100TU	VNX 100G FLASH UPG DRV-15X3.5IN DAE/DPE	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$142	\$0	UM-H	
VX-VS6F-100U	VNX 100G FLASH UPG DRV-15X3.5IN DAE/DPE	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$142	\$0	UM-H	
VX-VS6F-200TU	VNX 200G FLASH UPG DRV-15X3.5IN DAE/DPE	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	
VX-VS6F-200U	VNX 200G FLASH UPG DRV-15X3.5IN DAE/DPE	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$269	\$0	UM-H	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
450-000-627	Application Protection VNX5100=IC	\$7,832	10%	\$7,049	\$1,410	\$1,253	\$0	\$0	\$0	UE
450-000-628	Application Protection VNX5300=IC	\$12,531	10%	\$11,278	\$2,256	\$2,005	\$0	\$0	\$0	UE
450-000-629	Application Protection VNX5500=IC	\$33,502	26%	\$24,791	\$6,030	\$5,360	\$0	\$0	\$0	UM-S
450-000-630	Application Protection VNX5700=IC	\$44,410	26%	\$32,863	\$7,994	\$7,106	\$0	\$0	\$0	UM-S
450-000-631	Application Protection VNX7500=IC	\$53,939	26%	\$39,915	\$9,709	\$8,630	\$0	\$0	\$0	UM-S
450-001-521	ViPR SUITE VNX2 Tier 1=IC	\$17,880	26%	\$13,231	\$3,218	\$2,861	\$0	\$0	\$0	UM
450-001-522	ViPR SUITE VNX2 Tier 2=IC	\$27,100	26%	\$20,054	\$4,878	\$4,336	\$0	\$0	\$0	UM
450-001-523	ViPR SUITE VNX2 Tier 3=IC	\$49,540	26%	\$36,660	\$8,917	\$7,926	\$0	\$0	\$0	UM
450-001-524	ViPR SUITE VNX2 Tier 4=IC	\$93,270	26%	\$69,020	\$16,789	\$14,923	\$0	\$0	\$0	UM
450-001-525	ViPR SUITE VNX2 Tier 5=IC	\$130,790	26%	\$96,785	\$23,542	\$20,926	\$0	\$0	\$0	UM
450-001-526	ViPR SUITE VNX2 Tier 6=IC	\$202,730	26%	\$150,020	\$36,491	\$32,437	\$0	\$0	\$0	UM
456-104-628	RP/SE TO RP/EX LOC UG V80=IC	\$23,560	26%	\$17,434	\$4,241	\$3,770	\$0	\$0	\$0	UM
456-104-629	RP/SE TO RP/EX REM UG V80=IC	\$101,310	26%	\$74,969	\$18,236	\$16,210	\$0	\$0	\$0	UM
456-104-637	RP/SE TO RP/EX LOC UG V51 CX=IC	\$2,050	10%	\$1,845	\$369	\$328	\$0	\$0	\$0	UE
456-104-638	RP/SE TO RP/EX LOC UG V53 CX120=IC	\$3,030	10%	\$2,727	\$545	\$485	\$0	\$0	\$0	UE
456-104-639	RP/SE TO RP/EX LOC UG V55 CX240 = IC	\$8,730	26%	\$6,460	\$1,571	\$1,397	\$0	\$0	\$0	UM-S
456-104-640	RP/SE TO RP/EX LOC UG V57 CX480 = IC	\$13,600	26%	\$10,064	\$2,448	\$2,176	\$0	\$0	\$0	UM-S
456-104-641	RP/SE TO RP/EX LOC UG V75 CX960 = IC	\$16,950	26%	\$12,543	\$3,051	\$2,712	\$0	\$0	\$0	UM-S
456-104-642	RP/SE TO RP/EX REM UG V51 CX=IC	\$4,065	10%	\$3,659	\$732	\$650	\$0	\$0	\$0	UE
456-104-643	RP/SE TO RP/EX REM UG V53 CX120=IC	\$7,815	10%	\$7,034	\$1,407	\$1,250	\$0	\$0	\$0	UE
456-104-644	RP/SE TO RP/EX REM UG V55 CX240 = IC	\$19,495	26%	\$14,426	\$3,509	\$3,119	\$0	\$0	\$0	UM-S
456-104-645	RP/SE TO RP/EX REM UG V57 CX480 = IC	\$33,900	26%	\$25,086	\$6,102	\$5,424	\$0	\$0	\$0	UM-S
456-104-646	RP/SE TO RP/EX REM UG V75 CX960 = IC	\$72,880	26%	\$53,931	\$13,118	\$11,661	\$0	\$0	\$0	UM-S
456-105-068	RP/SE TO RP/EX LOC UG V52 = IC	\$3,335	26%	\$2,468	\$600	\$534	\$0	\$0	\$0	UM
456-105-069	RP/SE TO RP/EX LOC UG V54 =IC	\$5,940	26%	\$4,396	\$1,069	\$950	\$0	\$0	\$0	UM
456-105-070	RP/SE TO RP/EX LOC UG V56 = IC	\$9,860	26%	\$7,296	\$1,775	\$1,578	\$0	\$0	\$0	UM
456-105-071	RP/SE TO RP/EX LOC UG V58 = IC	\$13,560	26%	\$10,034	\$2,441	\$2,170	\$0	\$0	\$0	UM
456-105-072	RP/SE TO RP/EX LOC UG V76 = IC	\$15,590	26%	\$11,537	\$2,806	\$2,494	\$0	\$0	\$0	UM
456-105-073	RP/SE TO RP/EX REM UG V52 = IC	\$8,600	26%	\$6,364	\$1,548	\$1,376	\$0	\$0	\$0	UM
456-105-074	RP/SE TO RP/EX REM UG V54 =IC	\$15,310	26%	\$11,329	\$2,756	\$2,450	\$0	\$0	\$0	UM
456-105-075	RP/SE TO RP/EX REM UG V56 = IC	\$22,030	26%	\$16,302	\$3,965	\$3,525	\$0	\$0	\$0	UM
456-105-076	RP/SE TO RP/EX REM UG V58 = IC	\$33,900	26%	\$25,086	\$6,102	\$5,424	\$0	\$0	\$0	UM
456-105-077	RP/SE TO RP/EX REM UG V76 = IC	\$67,050	26%	\$49,617	\$12,069	\$10,728	\$0	\$0	\$0	UM
456-108-468	RP/EX ADV PROTECTION FOR VNXe3200=IC	\$6,730	10%	\$6,057	\$1,211	\$1,077	\$942	\$0	\$0	UE
456-109-980	Storage M&R for VNX 5200=IC	\$1,720	26%	\$1,273	\$310	\$275	\$0	\$0	\$0	UM
456-109-981	Storage M&R for VNX 5400=IC	\$3,690	26%	\$2,731	\$664	\$590	\$0	\$0	\$0	UM
456-109-982	Storage M&R for VNX 5600=IC	\$6,480	26%	\$4,795	\$1,166	\$1,037	\$0	\$0	\$0	UM
456-109-983	Storage M&R for VNX 5800=IC	\$11,370	26%	\$8,414	\$2,047	\$1,819	\$0	\$0	\$0	UM
456-109-984	Storage M&R for VNX 7600=IC	\$14,650	26%	\$10,841	\$2,637	\$2,344	\$0	\$0	\$0	UM
456-110-681	ViPR SRM VNX TIER 1 =IC	\$2,580	10%	\$2,322	\$464	\$413	\$0	\$0	\$0	UE
456-110-683	ViPR SRM VNX TIER 3 =IC	\$34,410	26%	\$25,463	\$6,194	\$5,506	\$0	\$0	\$0	UM-S
456-110-685	ViPR SRM VNX TIER 5 =IC	\$110,400	26%	\$81,696	\$19,872	\$17,664	\$0	\$0	\$0	UM-S
456-110-691	ViPR SRM VNX2 TIER 1 =IC	\$12,343	26%	\$9,134	\$2,222	\$1,975	\$0	\$0	\$0	UM
456-110-692	ViPR SRM VNX2 TIER 2 =IC	\$18,705	26%	\$13,842	\$3,367	\$2,993	\$0	\$0	\$0	UM
456-110-693	ViPR SRM VNX2 TIER 3 =IC	\$34,200	26%	\$25,308	\$6,156	\$5,472	\$0	\$0	\$0	UM
456-110-694	ViPR SRM VNX2 TIER 4 =IC	\$64,400	26%	\$47,656	\$11,592	\$10,304	\$0	\$0	\$0	UM
456-110-695	ViPR SRM VNX2 TIER 5 =IC	\$90,305	26%	\$66,826	\$16,255	\$14,449	\$0	\$0	\$0	UM
456-110-696	ViPR SRM VNX2 TIER 6 =IC	\$139,980	26%	\$103,585	\$25,196	\$22,397	\$0	\$0	\$0	UM
456-110-828	ViPR SRM VNX TIER 2 =IC	\$7,210	10%	\$6,489	\$1,298	\$1,154	\$0	\$0	\$0	UE
456-110-829	ViPR SRM VNX TIER 4 =IC	\$64,020	26%	\$47,375	\$11,524	\$10,243	\$0	\$0	\$0	UM-S
456-112-148	Storage M&R for VNX 8000=IC	\$21,415	26%	\$15,847	\$3,855	\$3,426	\$0	\$0	\$0	UM
458-000-112	VNX5200 Application Protection=IC	\$13,784	26%	\$10,200	\$2,481	\$2,205	\$0	\$0	\$0	UM
458-000-113	VNX5400 Application Protection=IC	\$24,561	26%	\$18,175	\$4,421	\$3,930	\$0	\$0	\$0	UM
458-000-114	VNX5600 Application Protection=IC	\$37,857	26%	\$28,014	\$6,814	\$6,057	\$0	\$0	\$0	UM
458-000-115	VNX5800 Application Protection=IC	\$44,410	26%	\$32,863	\$7,994	\$7,106	\$0	\$0	\$0	UM
458-000-116	VNX7600 Application Protection=IC	\$49,624	26%	\$36,722	\$8,932	\$7,940	\$0	\$0	\$0	UM
458-000-117	VNX8000 Application Protection=IC	\$74,975	26%	\$55,482	\$13,496	\$11,996	\$0	\$0	\$0	UM
458-000-225	RP/EX ADV PROTECTION FOR VNXe3200 PROD.	\$6,730	10%	\$6,057	\$1,211	\$1,077	\$942	\$0	\$0	UE
458-000-463	EMC Storage Analytics VNX5200 Suite=IC	\$4,775	26%	\$3,534	\$860	\$764	\$0	\$0	\$0	UM
458-000-466	EMC Storage Analytics VNX5400 Suite=IC	\$7,595	26%	\$5,620	\$1,367	\$1,215	\$0	\$0	\$0	UM

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
458-000-539	EMC Storage Analytics VNX5600 Suite=IC	\$13,290	26%	\$9,835	\$2,392	\$2,126	\$0	\$0	\$0	UM	
458-000-561	EMC Storage Analytics VNX5800 Suite=IC	\$18,900	26%	\$13,986	\$3,402	\$3,024	\$0	\$0	\$0	UM	
458-000-562	EMC Storage Analytics VNX7600 Suite=IC	\$23,185	26%	\$17,157	\$4,173	\$3,710	\$0	\$0	\$0	UM	
458-000-565	EMC Storage Analytics VNX8000 Suite=IC	\$35,030	26%	\$25,922	\$6,305	\$5,605	\$0	\$0	\$0	UM	
458-000-776	EMC Storage Analytics VNX54 Suite UPG=IC	\$6,075	26%	\$4,496	\$1,094	\$972	\$0	\$0	\$0	UM	
458-000-777	EMC Storage Analytics VNX56 Suite UPG=IC	\$10,630	26%	\$7,866	\$1,913	\$1,701	\$0	\$0	\$0	UM	
458-000-778	EMC Storage Analytics VNX58 Suite UPG=IC	\$15,120	26%	\$11,189	\$2,722	\$2,419	\$0	\$0	\$0	UM	
458-000-779	EMC Storage Analytics VNX76 Suite UPG=IC	\$18,550	26%	\$13,727	\$3,339	\$2,968	\$0	\$0	\$0	UM	
458-001-182	VNX5400 Application Prot UPG=IC	\$19,650	26%	\$14,541	\$3,537	\$3,144	\$0	\$0	\$0	UM	
458-001-183	VNX5600 Application Prot UPG=IC	\$30,285	26%	\$22,411	\$5,451	\$4,846	\$0	\$0	\$0	UM	
458-001-184	VNX5800 Application Prot UPG=IC	\$35,530	26%	\$26,292	\$6,395	\$5,685	\$0	\$0	\$0	UM	
458-001-185	VNX7600 Application Prot UPG=IC	\$39,700	26%	\$29,378	\$7,146	\$6,352	\$0	\$0	\$0	UM	
458-001-189	RP/EX ADV PROTECTION FOR VNX-F7000=IC	\$75,810	26%	\$56,099	\$13,646	\$12,130	\$0	\$0	\$0	UM	
458-001-838	VNX2 EFFICIENT-VIDEO-MG=IC	\$3,000	26%	\$2,220	\$540	\$480	\$0	\$0	\$0	UM	
458-001-884	VNX2 EFFICIENT-VIDEO-AG=IC	\$400	26%	\$296	\$72	\$64	\$0	\$0	\$0	UM	
EMCSASVNX5100	EMC Storage Analytics for VNX5100 =IC	\$4,750	10%	\$4,275	\$855	\$760	\$0	\$0	\$0	UE	
EMCSASVNX5300	EMC Storage Analytics for VNX5300 =IC	\$6,200	10%	\$5,580	\$1,116	\$992	\$0	\$0	\$0	UE	
EMCSASVNX5500	EMC Storage Analytics for VNX5500 = IC	\$16,800	26%	\$12,432	\$3,024	\$2,688	\$0	\$0	\$0	UM-S	
EMCSASVNX5700	EMC Storage Analytics for VNX5700 = IC	\$27,000	26%	\$19,980	\$4,860	\$4,320	\$0	\$0	\$0	UM-S	
EMCSASVNX7500	EMC Storage Analytics for VNX7500 = IC	\$36,000	26%	\$26,640	\$6,480	\$5,760	\$0	\$0	\$0	UM-S	
EPAK-V53UPG	TOT EFF PACK UPGRADE FOR VNX5300	\$9,815	10%	\$8,834	\$1,767	\$1,570	\$0	\$0	\$0	UE	
EPAK-V55UPG	TOT EFF PACK UPGRADE FOR VNX5500	\$39,919	26%	\$29,540	\$7,185	\$6,387	\$0	\$0	\$0	UM-S	
EPAK-V57UPG	TOT EFF PACK UPGRADE FOR VNX5700	\$114,535	26%	\$84,756	\$20,616	\$18,326	\$0	\$0	\$0	UM-S	
EPAK-V75UPG	TOT EFF PACK UPGRADE FOR VNX7500	\$196,809	26%	\$145,639	\$35,426	\$31,489	\$0	\$0	\$0	UM-S	
EXPSAS-V56	Unisphere VNX5600 SAS EXP Software=IC	\$1,530	26%	\$1,132	\$275	\$245	\$0	\$0	\$0	UM	
EXPSAS-V58	Unisphere VNX5800 SAS EXP Software=IC	\$11,225	26%	\$8,307	\$2,021	\$1,796	\$0	\$0	\$0	UM	
EXPSAS-V75	UNISPHERE VNX7500 SAS EXPANSION LICENSE	\$26,543	26%	\$19,642	\$4,778	\$4,247	\$0	\$0	\$0	UM-S	
EXPSAS-V76	Unisphere VNX7600 SAS EXP Software=IC	\$23,220	26%	\$17,183	\$4,180	\$3,715	\$0	\$0	\$0	UM	
EXPSAS-V80	Unisphere VNX8000 SAS EXP Software=IC	\$35,225	26%	\$26,067	\$6,341	\$5,636	\$0	\$0	\$0	UM	
FSTC-V51	FAST CACHE FOR VNX5100	\$1,856	10%	\$1,670	\$334	\$297	\$0	\$0	\$0	UE	
FSTC-V53	FAST CACHE FOR VNX5300	\$2,813	10%	\$2,532	\$506	\$450	\$0	\$0	\$0	UE	
FSTC-V53-UPG	FAST CACHE FOR VNX5300 UPG	\$957	10%	\$861	\$172	\$153	\$0	\$0	\$0	UE	
FSTC-V55	FAST CACHE FOR VNX5500	\$20,109	26%	\$14,881	\$3,620	\$3,217	\$0	\$0	\$0	UM-S	
FSTC-V55-UPG	FAST CACHE FOR VNX5500 UPG	\$17,502	26%	\$12,951	\$3,150	\$2,800	\$0	\$0	\$0	UM-S	
FSTC-V57	FAST CACHE FOR VNX5700	\$52,283	26%	\$38,689	\$9,411	\$8,365	\$0	\$0	\$0	UM-S	
FSTC-V57-UPG	FAST CACHE FOR VNX5700 UPG	\$49,676	26%	\$36,760	\$8,942	\$7,948	\$0	\$0	\$0	UM-S	
FSTC-V75	FAST CACHE FOR VNX7500	\$64,457	26%	\$47,698	\$11,602	\$10,313	\$0	\$0	\$0	UM-S	
FSTC-V75-UPG	FAST CACHE FOR VNX7500 UPG	\$61,850	26%	\$45,769	\$11,133	\$9,896	\$0	\$0	\$0	UM-S	
FSTS-V51	FAST SUITE FOR VNX5100	\$2,506	10%	\$2,255	\$451	\$401	\$0	\$0	\$0	UE	
FSTS-V53	FAST SUITE FOR VNX5300	\$3,797	10%	\$3,417	\$683	\$608	\$0	\$0	\$0	UE	
FSTS-V53-UPG	FAST SUITE FOR VNX5300 UPG	\$1,291	10%	\$1,162	\$232	\$207	\$0	\$0	\$0	UE	
FSTS-V55	FAST SUITE FOR VNX5500	\$24,432	26%	\$18,080	\$4,398	\$3,909	\$0	\$0	\$0	UM-S	
FSTS-V55-UPG	FAST SUITE FOR VNX5500 UPG	\$20,912	26%	\$15,475	\$3,764	\$3,346	\$0	\$0	\$0	UM-S	
FSTS-V57	FAST SUITE FOR VNX5700	\$70,582	26%	\$52,231	\$12,705	\$11,293	\$0	\$0	\$0	UM-S	
FSTS-V57-UPG	FAST SUITE FOR VNX5700 UPG	\$67,062	26%	\$49,626	\$12,071	\$10,730	\$0	\$0	\$0	UM-S	
FSTS-V75	FAST SUITE FOR VNX7500	\$104,016	26%	\$76,972	\$18,723	\$16,643	\$0	\$0	\$0	UM-S	
FSTS-V75-UPG	FAST SUITE FOR VNX7500 UPG	\$100,496	26%	\$74,367	\$18,089	\$16,079	\$0	\$0	\$0	UM-S	
FSTVP-V53	FAST VP FOR VNX5300	\$2,813	10%	\$2,532	\$506	\$450	\$0	\$0	\$0	UE	
FSTVP-V55	FAST VP FOR VNX5500	\$18,098	26%	\$13,393	\$3,258	\$2,896	\$0	\$0	\$0	UM-S	
FSTVP-V57	FAST VP FOR VNX5700	\$52,283	26%	\$38,689	\$9,411	\$8,365	\$0	\$0	\$0	UM-S	
FSTVP-V75	FAST VP FOR VNX7500	\$84,457	26%	\$62,498	\$15,202	\$13,513	\$0	\$0	\$0	UM-S	
LPS32-V51	OE32 LOCAL PROTECT SUITE FOR VNX5100	\$2,063	10%	\$1,857	\$371	\$330	\$0	\$0	\$0	UE	
LPS32-V53	OE32 LOCAL PROTECT SUITE FOR VNX5300	\$3,031	10%	\$2,728	\$546	\$485	\$0	\$0	\$0	UE	
LPS32-V55	OE32 LOCAL PROTECT SUITE FOR VNX5500	\$8,729	26%	\$6,459	\$1,571	\$1,397	\$0	\$0	\$0	UM-S	
LPS32-V57	OE32 LOCAL PROTECT SUITE FOR VNX5700	\$13,559	26%	\$10,034	\$2,441	\$2,169	\$0	\$0	\$0	UM-S	
LPS32-V75	OE32 LOCAL PROTECT SUITE FOR VNX7500	\$16,949	26%	\$12,542	\$3,051	\$2,712	\$0	\$0	\$0	UM-S	
ONX5400-UNISB	VNX5400 Unisphere Block Suite=IC	\$4,365	26%	\$3,230	\$786	\$698	\$0	\$0	\$0	UM	
ONXBOECAPT-FC	OEM VNX OE CAP LIMITED EDITION LIC=IC	\$133	26%	\$98	\$9	\$9	\$0	\$0	\$0	UM	
ONXBOEPERFTB-CF	OEM VNX OE PERM LIMITED EDITION LIC=IC	\$291	26%	\$215	\$20	\$20	\$0	\$0	\$0	UM	
PPAK-V53UPG	T. P. PACK UPGRADE FOR THE VNX5300	\$7,534	10%	\$6,781	\$1,356	\$1,205	\$0	\$0	\$0	UE	

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					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
PPAK-V55UPG	T. P. PACK UPGRADE FOR THE VNX5500	\$33,692	26%	\$24,932	\$6,065	\$5,391	\$0	\$0	\$0	UM-S
PPAK-V57UPG	T. P. PACK UPGRADE FOR THE VNX5700	\$57,808	26%	\$42,778	\$10,405	\$9,249	\$0	\$0	\$0	UM-S
PPAK-V75UPG	T. P. PACK UPGRADE FOR THE VNX7500	\$99,330	26%	\$73,504	\$17,879	\$15,893	\$0	\$0	\$0	UM-S
RPEX-CDPCX-UG	RPSE TO RPEX LOCAL REG CAP UG FOR CX	\$2,050	26%	\$1,517	\$369	\$328	\$0	\$0	\$0	UM-S
RPEX-CRRXC-UG	RPSE TO RPEX REMOTE REG CAP UG FOR CX	\$4,065	26%	\$3,008	\$732	\$650	\$0	\$0	\$0	UM-S
SCS-V51	Events & Retention Suite for VNX5100=IC	\$837	10%	\$753	\$151	\$134	\$0	\$0	\$0	UE
SCS-V53	Events & Retention Suite for VNX5300=IC	\$1,361	10%	\$1,225	\$245	\$218	\$0	\$0	\$0	UE
SCS-V53-GOOGLE	VNX5300 CONNECTOR FOR GOOGLE	\$1,361	10%	\$1,225	\$245	\$218	\$0	\$0	\$0	UE
SCS-V53-UPG	Events & Retention Suite VNX5300 UPG=IC	\$524	10%	\$472	\$94	\$84	\$0	\$0	\$0	UE
SCS-V55	Events & Retention Suite for VNX5500=IC	\$3,552	26%	\$2,628	\$639	\$568	\$0	\$0	\$0	UM-S
SCS-V55-GOOGLE	VNX5500 CONNECTOR FOR GOOGLE	\$3,552	26%	\$2,628	\$639	\$568	\$0	\$0	\$0	UM-S
SCS-V55-UPG	Events & Retention Suite VNX5500 UPG=IC	\$2,376	26%	\$1,758	\$428	\$380	\$0	\$0	\$0	UM-S
SCS-V57	Events & Retention Suite for VNX5700=IC	\$4,262	26%	\$3,154	\$767	\$682	\$0	\$0	\$0	UM-S
SCS-V57-GOOGLE	VNX5700 CONNECTOR FOR GOOGLE	\$4,262	26%	\$3,154	\$767	\$682	\$0	\$0	\$0	UM-S
SCS-V57-UPG	Events & Retention Suite VNX5700 UPG=IC	\$3,086	26%	\$2,284	\$555	\$494	\$0	\$0	\$0	UM-S
SCS-V75	Events & Retention Suite for VNX7500=IC	\$4,972	26%	\$3,679	\$895	\$796	\$0	\$0	\$0	UM-S
SCS-V75-GOOGLE	VNX7500 CONNECTOR FOR GOOGLE	\$4,972	26%	\$3,679	\$895	\$796	\$0	\$0	\$0	UM-S
SCS-V75-UPG	Events & Retention Suite VNX7500 UPG=IC	\$3,796	26%	\$2,809	\$683	\$607	\$0	\$0	\$0	UM-S
UAYZ-V51	UNISPHERE ANALYZER FOR A VNX5100	\$1,670	10%	\$1,503	\$301	\$267	\$0	\$0	\$0	UE
UAYZ-V53	UNISPHERE ANALYZER FOR A VNX5300	\$2,532	10%	\$2,279	\$456	\$405	\$0	\$0	\$0	UE
UAYZ-V55	UNISPHERE ANALYZER FOR A VNX5500	\$18,098	26%	\$13,393	\$3,258	\$2,896	\$0	\$0	\$0	UM-S
UAYZ-V57	UNISPHERE ANALYZER FOR A VNX7500	\$47,055	26%	\$34,821	\$8,470	\$7,529	\$0	\$0	\$0	UM-S
UAYZ-V75	UNISPHERE ANALYZER FOR A VNX7500	\$76,011	26%	\$56,248	\$13,682	\$12,162	\$0	\$0	\$0	UM-S
UNIB-V51	Unisphere Block & VNX OE VNX5100	\$2,369	10%	\$2,132	\$426	\$379	\$0	\$0	\$0	UE
UNIB-V53	UNISPHERE BLOCK & VNX OE VNX 5300	\$6,413	10%	\$5,772	\$1,154	\$1,026	\$0	\$0	\$0	UE
UNIB-V53UPG	UNISPHERE UPG FOR VNX OE BLOCK & VNX5300	\$5,130	10%	\$4,617	\$923	\$821	\$0	\$0	\$0	UE
UNIB-V55	Unisphere for Block for VNX5500	\$12,548	26%	\$9,286	\$2,259	\$2,008	\$0	\$0	\$0	UM-S
UNIB-V55UPG	UNISPHERE BLOCK UPG FOR VNX5500	\$10,038	26%	\$7,428	\$1,807	\$1,606	\$0	\$0	\$0	UM-S
UNIB-V57	UNISPHERE FOR BLOCK FOR A VNX 5700	\$34,386	26%	\$25,446	\$6,189	\$5,502	\$0	\$0	\$0	UM-S
UNIB-V57UPG	UNISPHERE BLOCK UPG FOR VNX5700	\$27,509	26%	\$20,357	\$4,952	\$4,401	\$0	\$0	\$0	UM-S
UNIB-V75	UNISPHERE FOR BLOCK FOR A VNX7500	\$46,149	26%	\$34,150	\$8,307	\$7,384	\$0	\$0	\$0	UM-S
UNIB-V75UPG	UNISPHERE BLOCK UPG FOR VNX7500	\$36,919	26%	\$27,320	\$6,645	\$5,907	\$0	\$0	\$0	UM-S
UNIF-V53	UNISPHERE FILE & VNX OE VNX5300	\$4,988	10%	\$4,489	\$898	\$798	\$0	\$0	\$0	UE
UNIF-V53UPG	UNI FOR FILE AND VNX OE FOR A VNX5300	\$3,990	10%	\$3,591	\$718	\$638	\$0	\$0	\$0	UE
UNIF-V55	UNISPHERE FOR FILE FOR A VNX5500	\$9,330	26%	\$6,904	\$1,679	\$1,493	\$0	\$0	\$0	UM-S
UNIF-V55UPG	UNISPHERE FOR FILE FOR A VNX5500	\$7,464	26%	\$5,523	\$1,344	\$1,194	\$0	\$0	\$0	UM-S
UNIF-V57	UNISPHERE FOR FILE FOR A VNX5700	\$34,386	26%	\$25,446	\$6,189	\$5,502	\$0	\$0	\$0	UM-S
UNIF-V57UPG	UNISPHERE FOR FILE FOR A VNX5700	\$27,509	26%	\$20,357	\$4,952	\$4,401	\$0	\$0	\$0	UM-S
UNIF-V75	UNISPHERE FOR FILE FOR A VNX 7500	\$46,149	26%	\$34,150	\$8,307	\$7,384	\$0	\$0	\$0	UM-S
UNIF-V75UPG	UNISPHERE FOR FILE FOR A VNX7500	\$36,919	26%	\$27,320	\$6,645	\$5,907	\$0	\$0	\$0	UM-S
UNIU-V53	UNISPHERE UNIFIED & VNX OE VNX5300	\$8,194	10%	\$7,375	\$1,475	\$1,311	\$0	\$0	\$0	UE
UNIU-V53UPG	UNISPHERE UPG FOR VNXOE & 5300UNI	\$6,555	10%	\$5,900	\$1,180	\$1,049	\$0	\$0	\$0	UE
UNIU-V55	UNISPHERE FOR UNIFIED FOR A VNX-5500	\$15,443	26%	\$11,428	\$2,780	\$2,471	\$0	\$0	\$0	UM-S
UNIU-V55UPG	UNISPHERE UPG FOR UNIFIED VNX5500	\$12,354	26%	\$9,142	\$2,224	\$1,977	\$0	\$0	\$0	UM-S
UNIU-V57	UNISPHERE FOR UNIFIED FOR A VNX 5700	\$54,293	26%	\$40,177	\$9,773	\$8,687	\$0	\$0	\$0	UM-S
UNIU-V57UPG	UNISPHERE UPG FOR UNIFIED VNX5700	\$43,434	26%	\$32,141	\$7,818	\$6,949	\$0	\$0	\$0	UM-S
UNIU-V75	UNISPHERE FOR UNIFIED FOR A VNX7500	\$70,582	26%	\$52,231	\$12,705	\$11,293	\$0	\$0	\$0	UM-S
UNIU-V75UPG	UNISPHERE UPG FOR UNIFIED VNX7500	\$56,466	26%	\$41,785	\$10,164	\$9,035	\$0	\$0	\$0	UM-S
V51-LPS	LOCAL PROTECTION SUITE FOR VNX5100=IC	\$2,063	10%	\$1,857	\$371	\$330	\$0	\$0	\$0	UE
V51-PPAK	Total Protection Pack for VNX5100=IC	\$11,166	10%	\$10,049	\$2,010	\$1,787	\$0	\$0	\$0	UE
V51-RPS	REMOTE PROTECTION SUITE FOR VNX5100=IC	\$4,063	10%	\$3,657	\$731	\$650	\$0	\$0	\$0	UE
V51-VPK	TOTAL VALUE PACK FOR VNX5100=IC	\$6,835	10%	\$6,152	\$1,230	\$1,094	\$0	\$0	\$0	UE
V53-EPAK	TOTAL EFFICIENCY PACK for VNX5300=IC	\$21,399	10%	\$19,259	\$3,852	\$3,424	\$0	\$0	\$0	UE
V53-LPS	LOCAL PROTECTION SUITE FOR VNX5300=IC	\$3,031	10%	\$2,728	\$546	\$485	\$0	\$0	\$0	UE
V53-PPAK	Total Protection Pack for VNX5300=IC	\$18,700	10%	\$16,830	\$3,366	\$2,992	\$0	\$0	\$0	UE
V53-RPS	REMOTE PROTECTION SUITE FOR VNX5300=IC	\$7,813	10%	\$7,032	\$1,406	\$1,250	\$0	\$0	\$0	UE
V55-EPAK	TOTAL EFFICIENCY PACK for VNX5500=IC	\$56,192	26%	\$41,582	\$10,115	\$8,991	\$0	\$0	\$0	UM-S
V55-LPS	LOCAL PROTECTION SUITE FOR VNX5500=IC	\$8,729	26%	\$6,459	\$1,571	\$1,397	\$0	\$0	\$0	UM-S
V55-PPAK	Total Protection Pack for VNX5500=IC	\$49,378	26%	\$36,540	\$8,888	\$7,900	\$0	\$0	\$0	UM-S
V55-RPS	REMOTE PROTECTION SUITE FOR VNX5500=IC	\$19,492	26%	\$14,424	\$3,509	\$3,119	\$0	\$0	\$0	UM-S

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			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
V57-EPAK	TOTAL EFFICIENCY PACK for VNX5700=IC	\$130,808	26%	\$96,798	\$23,545	\$20,929	\$0	\$0	\$0	UM-S
V57-LPS	LOCAL PROTECTION SUITE FOR VNX5700=IC	\$13,559	26%	\$10,034	\$2,441	\$2,169	\$0	\$0	\$0	UM-S
V57-PPAK	Total Protection Pack for VNX5700=IC	\$73,494	26%	\$54,386	\$13,229	\$11,759	\$0	\$0	\$0	UM-S
V57-RPS	REMOTE PROTECTION SUITE FOR VNX5700=IC	\$33,898	26%	\$25,085	\$6,102	\$5,424	\$0	\$0	\$0	UM-S
V75-EPAK	TOTAL EFFICIENCY PACK for VNX7500=IC	\$213,082	26%	\$157,681	\$38,355	\$34,093	\$0	\$0	\$0	UM-S
V75-LPS	LOCAL PROTECTION SUITE FOR VNX7500=IC	\$16,949	26%	\$12,542	\$3,051	\$2,712	\$0	\$0	\$0	UM-S
V75-PPAK	Total Protection Pack for VNX7500=IC	\$115,016	26%	\$85,112	\$20,703	\$18,403	\$0	\$0	\$0	UM-S
V75-RPS	REMOTE PROTECTION SUITE FOR VNX7500=IC	\$72,881	26%	\$53,932	\$13,119	\$11,661	\$0	\$0	\$0	UM-S
VNX5200-DARE	VNX5200 Controller Based Encryp Suite=IC	\$2,340	26%	\$1,732	\$421	\$374	\$0	\$0	\$0	UM
VNX5200-EPAK	VNX5200 Total Efficiency Pack=IC	\$22,191	26%	\$16,421	\$3,994	\$3,551	\$0	\$0	\$0	UM
VNX5200-ESSPCK	VNX5200 Software Essentials Pack=IC	\$6,015	26%	\$4,451	\$1,083	\$962	\$0	\$0	\$0	UM
VNX5200-FSTS	VNX5200 FAST Suite=IC	\$4,177	26%	\$3,091	\$752	\$668	\$0	\$0	\$0	UM
VNX5200-LPS	VNX5200 Local Protection Suite=IC	\$3,334	26%	\$2,467	\$600	\$533	\$0	\$0	\$0	UM
VNX5200-PPAK	VNX5200 Total Protection Pack=IC	\$19,972	26%	\$14,779	\$3,595	\$3,196	\$0	\$0	\$0	UM
VNX5200-RPS	VNX5200 Remote Protection Suite=IC	\$8,594	26%	\$6,360	\$1,547	\$1,375	\$0	\$0	\$0	UM
VNX5200-SCS	VNX5200 Events and Retention Suite=IC	\$1,497	26%	\$1,108	\$269	\$240	\$0	\$0	\$0	UM
VNX5200-UNISB	VNX5200 Unisphere Block Suite=IC	\$7,054	26%	\$5,220	\$1,270	\$1,129	\$0	\$0	\$0	UM
VNX5200-UNISF	VNX5200 Unisphere File Suite=IC	\$5,486	26%	\$4,060	\$987	\$878	\$0	\$0	\$0	UM
VNX5200-UNISU	VNX5200 Unisphere Unified Suite=IC	\$9,014	26%	\$6,670	\$1,623	\$1,442	\$0	\$0	\$0	UM
VNX53BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5300	\$4,988	10%	\$4,489	\$898	\$798	\$0	\$0	\$0	UE
VNX53FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5300	\$6,413	10%	\$5,772	\$0	\$1,026	\$0	\$0	\$0	UE
VNX5400-DARE	VNX5400 Controller Based Encryp Suite=IC	\$3,725	26%	\$2,757	\$671	\$596	\$0	\$0	\$0	UM
VNX5400-EPAK	VNX5400 Total Efficiency Pack=IC	\$36,378	26%	\$26,920	\$6,548	\$5,820	\$0	\$0	\$0	UM
VNX5400-ESSPCK	VNX5400 Software Essentials=IC	\$11,535	26%	\$8,536	\$2,076	\$1,846	\$0	\$0	\$0	UM
VNX5400-FSTS	VNX5400 FAST Suite=IC	\$8,543	26%	\$6,322	\$1,538	\$1,367	\$0	\$0	\$0	UM
VNX5400-LPS	VNX5400 Local Protection Suite=IC	\$5,941	26%	\$4,396	\$1,069	\$951	\$0	\$0	\$0	UM
VNX5400-PPAK	VNX5400 Total Protection Pack=IC	\$32,740	26%	\$24,228	\$5,893	\$5,238	\$0	\$0	\$0	UM
VNX5400-RPS	VNX5400 Remote Protection Suite=IC	\$15,313	26%	\$11,332	\$2,756	\$2,450	\$0	\$0	\$0	UM
VNX5400-SCS	VNX5400 Events and Retention Suite=IC	\$2,382	26%	\$1,763	\$429	\$381	\$0	\$0	\$0	UM
VNX5400-UNISB	VNX5400 Unisphere Block Suite=IC	\$8,730	26%	\$6,460	\$1,571	\$1,397	\$0	\$0	\$0	UM
VNX5400-UNISF	VNX5400 Unisphere File Suite=IC	\$6,491	26%	\$4,803	\$1,168	\$1,039	\$0	\$0	\$0	UM
VNX5400-UNISU	VNX5400 Unisphere Unified Suite=IC	\$10,744	26%	\$7,951	\$1,934	\$1,719	\$0	\$0	\$0	UM
VNX54-UNIF-UPG	VNX5400 Unisphere File Suite UPG=IC	\$5,195	26%	\$3,844	\$935	\$831	\$0	\$0	\$0	UM
VNX55BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5500	\$11,663	26%	\$8,631	\$2,099	\$1,866	\$0	\$0	\$0	UM-S
VNX55FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5500	\$15,685	26%	\$11,607	\$0	\$2,510	\$0	\$0	\$0	UM-S
VNX5600-DARE	VNX5600 Controller Based Encryp Suite=IC	\$6,515	26%	\$4,821	\$1,173	\$1,042	\$0	\$0	\$0	UM
VNX5600-EPAK	VNX5600 Total Efficiency Pack=IC	\$58,378	26%	\$43,200	\$10,508	\$9,340	\$0	\$0	\$0	UM
VNX5600-ESSPCK	VNX5600 Software Essentials Pack=IC	\$33,130	26%	\$24,516	\$5,963	\$5,301	\$0	\$0	\$0	UM
VNX5600-FSTS	VNX5600 FAST Suite=IC	\$27,608	26%	\$20,430	\$4,969	\$4,417	\$0	\$0	\$0	UM
VNX5600-LPS	VNX5600 Local Protection Suite=IC	\$9,864	26%	\$7,299	\$1,776	\$1,578	\$0	\$0	\$0	UM
VNX5600-PPAK	VNX5600 Total Protection Pack=IC	\$52,540	26%	\$38,880	\$9,457	\$8,406	\$0	\$0	\$0	UM
VNX5600-RPS	VNX5600 Remote Protection Suite=IC	\$22,026	26%	\$16,299	\$3,965	\$3,524	\$0	\$0	\$0	UM
VNX5600-SCS	VNX5600 Events and Retention Suite=IC	\$4,014	26%	\$2,970	\$723	\$642	\$0	\$0	\$0	UM
VNX5600-UNISB	VNX5600 Unisphere Block Suite=IC	\$15,810	26%	\$11,699	\$2,846	\$2,530	\$0	\$0	\$0	UM
VNX5600-UNISF	VNX5600 Unisphere File Suite=IC	\$11,756	26%	\$8,699	\$2,116	\$1,881	\$0	\$0	\$0	UM
VNX5600-UNISU	VNX5600 Unisphere Unified Suite=IC	\$19,458	26%	\$14,399	\$3,502	\$3,113	\$0	\$0	\$0	UM
VNX56-UNIF-UPG	VNX5600 Unisphere File Suite UPG=IC	\$9,405	26%	\$6,960	\$1,693	\$1,505	\$0	\$0	\$0	UM
VNX57BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5700	\$34,386	26%	\$25,446	\$6,189	\$5,502	\$0	\$0	\$0	UM-S
VNX57FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5700	\$34,386	26%	\$25,446	\$0	\$5,502	\$0	\$0	\$0	UM-S
VNX5800-DARE	VNX5800 Controller Based Encryp Suite=IC	\$9,265	26%	\$6,856	\$1,668	\$1,482	\$0	\$0	\$0	UM
VNX5800-DARE-UPG	Data at Rest Encryption for VNX5800=IC	\$7,410	26%	\$5,483	\$1,334	\$1,186	\$0	\$0	\$0	UM
VNX5800-EPAK	VNX5800 Total Efficiency Pack=IC	\$104,646	26%	\$77,438	\$18,836	\$16,743	\$0	\$0	\$0	UM
VNX5800-EPAK-UPG	VNX5800 Total Efficiency Pack=IC	\$83,715	26%	\$61,949	\$15,069	\$13,394	\$0	\$0	\$0	UM
VNX5800-ESSPCK	VNX5800 Software Essentials Pack=IC	\$73,690	26%	\$54,531	\$13,264	\$11,790	\$0	\$0	\$0	UM
VNX5800-FSTS	VNX5800 FAST Suite=IC	\$70,582	26%	\$52,231	\$12,705	\$11,293	\$0	\$0	\$0	UM
VNX5800-FSTS-UPG	VNX5800 FAST Suite=IC	\$56,465	26%	\$41,784	\$10,164	\$9,034	\$0	\$0	\$0	UM
VNX5800-LPS	VNX5800 Local Protection Suite=IC	\$13,559	26%	\$10,034	\$2,441	\$2,169	\$0	\$0	\$0	UM
VNX5800-LPS-UPG	VNX5800 Local Protection Suite=IC	\$10,845	26%	\$8,025	\$1,952	\$1,735	\$0	\$0	\$0	UM
VNX5800-PPAK	VNX5800 Total Protection Pack=IC	\$73,494	26%	\$54,386	\$13,229	\$11,759	\$0	\$0	\$0	UM
VNX5800-PPAK-UPG	VNX5800 Total Protection Pack=IC	\$58,795	26%	\$43,508	\$10,583	\$9,407	\$0	\$0	\$0	UM

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
VNX5800-RPS	VNX5800 Remote Protection Suite=IC	\$33,898	26%	\$25,085	\$6,102	\$5,424	\$0	\$0	\$0	UM	
VNX5800-RPS-UPG	VNX5800 Remote Protection Suite=IC	\$27,120	26%	\$20,069	\$4,882	\$4,339	\$0	\$0	\$0	UM	
VNX5800-SCS	VNX5800 Events and Retention Suite=IC	\$4,262	26%	\$3,154	\$767	\$682	\$0	\$0	\$0	UM	
VNX5800-SCS-UPG	VNX5800 Events and Retention Suite=IC	\$3,410	26%	\$2,523	\$614	\$546	\$0	\$0	\$0	UM	
VNX5800-UNISB	VNX5800 Unisphere Block Suite=IC	\$32,323	26%	\$23,919	\$5,818	\$5,172	\$0	\$0	\$0	UM	
VNX5800-UNISF	VNX5800 Unisphere File Suite=IC	\$32,323	26%	\$23,919	\$5,818	\$5,172	\$0	\$0	\$0	UM	
VNX5800-UNISU	VNX5800 Unisphere Unified Suite=IC	\$43,414	26%	\$32,126	\$7,815	\$6,946	\$0	\$0	\$0	UM	
VNX58-UNIB-UPG	VNX5800 Unisphere Block Suite UPG=IC	\$25,860	26%	\$19,136	\$4,655	\$4,138	\$0	\$0	\$0	UM	
VNX58-UNIF-UPG	VNX5800 Unisphere File Suite UPG=IC	\$25,860	26%	\$19,136	\$4,655	\$4,138	\$0	\$0	\$0	UM	
VNX58-UNIU-UPG	VNX5800 Unisphere Unified Suite UPG=IC	\$34,730	26%	\$25,700	\$6,251	\$5,557	\$0	\$0	\$0	UM	
VNX75BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX7500	\$46,149	26%	\$34,150	\$8,307	\$7,384	\$0	\$0	\$0	UM-S	
VNX75FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX7500	\$46,149	26%	\$34,150	\$0	\$7,384	\$0	\$0	\$0	UM-S	
VNX7600-DARE	VNX7600 Controller Based Encryp Suite=IC	\$11,365	26%	\$8,410	\$2,046	\$1,818	\$0	\$0	\$0	UM	
VNX7600-EPAK	VNX7600 Total Efficiency Pack=IC	\$156,828	26%	\$116,053	\$28,229	\$25,092	\$0	\$0	\$0	UM	
VNX7600-ESSPCK	VNX7600 Software Essentials Pack=IC	\$109,095	26%	\$80,730	\$19,637	\$17,455	\$0	\$0	\$0	UM	
VNX7600-FSTS	VNX7600 FAST Suite=IC	\$95,695	26%	\$70,814	\$17,225	\$15,311	\$0	\$0	\$0	UM	
VNX7600-LPS	VNX7600 Local Protection Suite=IC	\$15,593	26%	\$11,539	\$2,807	\$2,495	\$0	\$0	\$0	UM	
VNX7600-PPAK	VNX7600 Total Protection Pack=IC	\$105,815	26%	\$78,303	\$19,047	\$16,930	\$0	\$0	\$0	UM	
VNX7600-RPS	VNX7600 Remote Protection Suite=IC	\$67,051	26%	\$49,618	\$12,069	\$10,728	\$0	\$0	\$0	UM	
VNX7600-SCS	VNX7600 Events and Retention Suite=IC	\$4,574	26%	\$3,385	\$823	\$732	\$0	\$0	\$0	UM	
VNX7600-UNISB	VNX7600 Unisphere Block Suite=IC	\$43,380	26%	\$32,101	\$7,808	\$6,941	\$0	\$0	\$0	UM	
VNX7600-UNISF	VNX7600 Unisphere File Suite=IC	\$43,380	26%	\$32,101	\$7,808	\$6,941	\$0	\$0	\$0	UM	
VNX7600-UNISU	VNX7600 Unisphere Unified Suite=IC	\$66,347	26%	\$49,097	\$11,942	\$10,616	\$0	\$0	\$0	UM	
VNX76-UNIF-UPG	VNX7600 Unisphere File Suite UPG=IC	\$34,705	26%	\$25,682	\$6,247	\$5,553	\$0	\$0	\$0	UM	
VNX8000-DARE	VNX8000 Controller Based Encryp Suite=IC	\$17,170	26%	\$12,706	\$3,091	\$2,747	\$0	\$0	\$0	UM	
VNX8000-EPAK	VNX8000 Total Efficiency Pack=IC	\$236,947	26%	\$175,341	\$42,650	\$37,912	\$0	\$0	\$0	UM	
VNX8000-ESSPCK	VNX8000 Software Essentials Pack=IC	\$166,270	26%	\$123,040	\$29,929	\$26,603	\$0	\$0	\$0	UM	
VNX8000-FSTS	VNX8000 FAST Suite=IC	\$144,582	26%	\$106,991	\$26,025	\$23,133	\$0	\$0	\$0	UM	
VNX8000-LPS	VNX8000 Local Protection Suite=IC	\$23,559	26%	\$17,434	\$4,241	\$3,769	\$0	\$0	\$0	UM	
VNX8000-PPAK	VNX8000 Total Protection Pack=IC	\$159,872	26%	\$118,305	\$28,777	\$25,580	\$0	\$0	\$0	UM	
VNX8000-RPS	VNX8000 Remote Protection Suite=IC	\$101,305	26%	\$74,966	\$18,235	\$16,209	\$0	\$0	\$0	UM	
VNX8000-SCS	VNX8000 Events and Retention Suite=IC	\$6,911	26%	\$5,114	\$1,244	\$1,106	\$0	\$0	\$0	UM	
VNX8000-UNISB	VNX8000 Unisphere Block Suite=IC	\$65,070	26%	\$48,152	\$11,713	\$10,411	\$0	\$0	\$0	UM	
VNX8000-UNISF	VNX8000 Unisphere File Suite=IC	\$65,070	26%	\$48,152	\$11,713	\$10,411	\$0	\$0	\$0	UM	
VNX8000-UNISU	VNX8000 Unisphere Unified Suite=IC	\$99,521	26%	\$73,646	\$17,914	\$15,923	\$0	\$0	\$0	UM	
VNXBOECAPT	VNX OE CAPACITY TIER PER TB for VNX=IC	\$266	26%	\$197	\$19	\$19	\$0	\$0	\$0	UM	
VNXBOECAPTBU	VNXB OE PER TB HI CAPACITY UPGRADE	\$266	26%	\$197	\$19	\$19	\$0	\$0	\$0	UM	
VNXBOEPERFT	VNX OE PERF TIER PER TB for VNX=IC	\$583	26%	\$431	\$51	\$41	\$0	\$0	\$0	UM	
VNXBOEPERFTBU	VNXB OE PER TB PERFORMANCE UPGRADE	\$583	26%	\$431	\$51	\$41	\$0	\$0	\$0	UM	
VNXOECAPT	VNX OE PER TB HI CAP-VNX5500;5700;7500	\$400	26%	\$296	\$28	\$28	\$0	\$0	\$0	UM-S	
VNXOECAPTBU	VNX OE CAP TIER/TB FOR VNX5500/5700/7500	\$400	26%	\$296	\$28	\$28	\$0	\$0	\$0	UM-S	
VNXOECTBU-DP	VNXOE CAP TIER/TB FOR DIP CONV	\$320	26%	\$237	\$22	\$22	\$0	\$0	\$0	UM-S	
VNXOEPERFT	VNX OE PER TB PER FOR VNX5500;5700;7500	\$1,091	26%	\$807	\$76	\$76	\$0	\$0	\$0	UM-S	
VNXOEPERFTBU	VNX OE PERF TIER/TB FOR VNX55/57/75-UPG	\$1,091	26%	\$807	\$76	\$76	\$0	\$0	\$0	UM-S	
VNXOEPFTBU-DP	VNXOE PERF TIER/TB FOR DIP CONV	\$873	26%	\$646	\$61	\$61	\$0	\$0	\$0	UM-S	
FLN4256F-100	VNX 100GB FAST CACHE 25X2.5 DPE/DAE NEBS	\$2,680	26%	\$1,983	\$402	\$295	\$0	\$107	\$0	UM	
FLN4256F-100TU	VNX 100GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$3,620	26%	\$2,679	\$402	\$293	\$0	\$105	\$0	UM	
FLN4256F-100U	VNX 100GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$3,620	26%	\$2,679	\$402	\$293	\$0	\$105	\$0	UM	
FLN4256F-200	VNX 200GB FAST CACHE 25X2.5 DPE/DAE NEBS	\$4,230	26%	\$3,130	\$635	\$465	\$0	\$169	\$0	UM	
FLN4256F-200TU	VNX 200GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$5,710	26%	\$4,225	\$634	\$463	\$0	\$166	\$0	UM	
FLN4256F-200U	VNX 200GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$5,710	26%	\$4,225	\$634	\$463	\$0	\$166	\$0	UM	
FLN4256FX-200	VNX 200G SF2 FASTCACHE 25X2.5 DPEDAE NBS	\$2,345	26%	\$1,735	\$352	\$258	\$0	\$94	\$0	UM	
FLN4256FX-200TU	VNX 200GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$3,165	26%	\$2,342	\$352	\$256	\$0	\$92	\$0	UM	
FLN4256FX-200U	VNX 200GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$3,165	26%	\$2,342	\$352	\$256	\$0	\$92	\$0	UM	
FLN4256FX-400	VNX 400G SF2 FASTCACHE 25X2.5 DPEDAE NBS	\$3,730	26%	\$2,760	\$560	\$410	\$0	\$149	\$0	UM	
FLN4256FX-400TU	VNX 400GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$5,035	26%	\$3,726	\$559	\$408	\$0	\$146	\$0	UM	
FLN4256FX-400U	VNX 400GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$5,035	26%	\$3,726	\$559	\$408	\$0	\$146	\$0	UM	
FLN4V56F-100	VNX 100GB FAST CACHE 15X3.5 DAE NEBS	\$2,680	26%	\$1,983	\$402	\$295	\$0	\$107	\$0	UM	
FLN4V56F-100TU	VNX 100GB FASTCACHE 15X3.5DPE/DAE NEB UG	\$3,620	26%	\$2,679	\$402	\$293	\$0	\$105	\$0	UM	
FLN4V56F-100U	VNX 100GB FASTCACHE 15X3.5 DAE NEBS UPG	\$3,620	26%	\$2,679	\$402	\$293	\$0	\$105	\$0	UM	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
FLN4V56F-200	VNX 200GB FAST CACHE 15X3.5 DAE NEBS	\$4,230	26%	\$3,130	\$635	\$465	\$0	\$169	\$0	UM	
FLN4V56F-200TU	VNX 200GB FASTCACHE 15X3.5DPE/DAE NEB UG	\$5,710	26%	\$4,225	\$634	\$463	\$0	\$166	\$0	UM	
FLN4V56F-200U	VNX 200GB FASTCACHE 15X3.5 DAE NEBS UPG	\$5,710	26%	\$4,225	\$634	\$463	\$0	\$166	\$0	UM	
FLN4V56FX-200	VNX 200GB SF2 FAST CACHE 15X3.5 DAE NEBS	\$2,345	26%	\$1,735	\$352	\$258	\$0	\$94	\$0	UM	
FLN4V56FX-200TU	VNX 200G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$3,165	26%	\$2,342	\$352	\$256	\$0	\$92	\$0	UM	
FLN4V56FX-200U	VNX 200G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$3,165	26%	\$2,342	\$352	\$256	\$0	\$92	\$0	UM	
FLN4V56FX-400	VNX 400GB SF2 FAST CACHE 15X3.5 DAE NEBS	\$3,730	26%	\$2,760	\$560	\$410	\$0	\$149	\$0	UM	
FLN4V56FX-400TU	VNX 400G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$5,035	26%	\$3,726	\$559	\$408	\$0	\$146	\$0	UM	
FLN4V56FX-400U	VNX 400G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$5,035	26%	\$3,726	\$559	\$408	\$0	\$146	\$0	UM	
FLV42S6FX-200	VNX 200GB SF2 FAST CACHE 25X2.5 DPE/DAE	\$2,130	26%	\$1,576	\$320	\$234	\$0	\$85	\$0	UM	
FLV42S6FX-200TU	VNX 200G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$2,875	26%	\$2,128	\$319	\$233	\$0	\$83	\$0	UM	
FLV42S6FX-200U	VNX 200G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$2,875	26%	\$2,128	\$319	\$233	\$0	\$83	\$0	UM	
FLV42S6FX-400	VNX 400GB SF2 FAST CACHE 25X2.5 DPE/DAE	\$3,390	26%	\$2,509	\$509	\$373	\$0	\$136	\$0	UM	
FLV42S6FX-400TU	VNX 400G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$4,575	26%	\$3,386	\$508	\$371	\$0	\$133	\$0	UM	
FLV42S6FX-400U	VNX 400G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$4,575	26%	\$3,386	\$508	\$371	\$0	\$133	\$0	UM	
FLV4D2S6FX-200	VNX 200GB SF2 FAST CACHE 120X2.5 DAE	\$2,130	26%	\$1,576	\$320	\$234	\$0	\$85	\$0	UM	
FLV4D2S6FX-200TU	VNX 200GB SF2 FAST CACHE 120X2.5 DAE UPG	\$2,875	26%	\$2,128	\$319	\$233	\$0	\$83	\$0	UM	
FLV4D2S6FX-200U	VNX 200GB SF2 FAST CACHE120X2.5 DAE UPG	\$2,875	26%	\$2,128	\$319	\$233	\$0	\$83	\$0	UM	
FLV4D2S6FX-400	VNX 400GB SF2 FAST CACHE 120X2.5 DAE	\$3,390	26%	\$2,509	\$509	\$373	\$0	\$136	\$0	UM	
FLV4D2S6FX-400TU	VNX 400GB SF2 FAST CACHE 120X2.5 DAE UPG	\$4,575	26%	\$3,386	\$508	\$371	\$0	\$133	\$0	UM	
FLV4D2S6FX-400U	VNX 400GB SF2 FAST CACHE 120X2.5 DAE UPG	\$4,575	26%	\$3,386	\$508	\$371	\$0	\$133	\$0	UM	
FLV4DS6FX-200	VNX 200GB SF2 FAST CACHE 60X3.5 DAE	\$2,130	26%	\$1,576	\$320	\$234	\$0	\$85	\$0	UM	
FLV4DS6FX-200TU	VNX 200GB SF2 FAST CACHE 60X3.5 DAE UPG	\$2,875	26%	\$2,128	\$319	\$233	\$0	\$83	\$0	UM	
FLV4DS6FX-200U	VNX 200GB SF2 FAST CACHE 60X3.5 DAE UPG	\$2,875	26%	\$2,128	\$319	\$233	\$0	\$83	\$0	UM	
FLV4DS6FX-400	VNX 400GB SF2 FAST CACHE 60X3.5 DAE	\$3,390	26%	\$2,509	\$509	\$373	\$0	\$136	\$0	UM	
FLV4DS6FX-400TU	VNX 400GB SF2 FAST CACHE 60X3.5 DAE UPG	\$4,575	26%	\$3,386	\$508	\$371	\$0	\$133	\$0	UM	
FLV4DS6FX-400U	VNX 400GB SF2 FAST CACHE 60X3.5 DAE UPG	\$4,575	26%	\$3,386	\$508	\$371	\$0	\$133	\$0	UM	
FLV4VS6FX-200	VNX 200GB SF2 FAST CACHE 15X3.5 DAE	\$2,130	26%	\$1,576	\$320	\$234	\$0	\$85	\$0	UM	
FLV4VS6FX-200TU	VNX 200GB SF2 FAST CACHE 15X3.5 DAE UPG	\$2,875	26%	\$2,128	\$319	\$233	\$0	\$83	\$0	UM	
FLV4VS6FX-200U	VNX 200GB SF2 FAST CACHE 15X3.5 DAE UPG	\$2,875	26%	\$2,128	\$319	\$233	\$0	\$83	\$0	UM	
FLV4VS6FX-400	VNX 400GB SF2 FAST CACHE 15X3.5 DAE	\$3,390	26%	\$2,509	\$509	\$373	\$0	\$136	\$0	UM	
FLV4VS6FX-400TU	VNX 400GB SF2 FAST CACHE 15X3.5 DAE UPG	\$4,575	26%	\$3,386	\$508	\$371	\$0	\$133	\$0	UM	
FLV4VS6FX-400U	VNX 400GB SF2 FAST CACHE 15X3.5 DAE UPG	\$4,575	26%	\$3,386	\$508	\$371	\$0	\$133	\$0	UM	
N4-2S07-010	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS	\$985	26%	\$729	\$148	\$108	\$0	\$39	\$0	UM	
N4-2S07-010TU	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS UPG	\$1,325	26%	\$981	\$147	\$107	\$0	\$38	\$0	UM	
N4-2S07-010U	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS UPG	\$1,325	26%	\$981	\$147	\$107	\$0	\$38	\$0	UM	
N4-2S10-012	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS	\$1,580	26%	\$1,169	\$237	\$174	\$0	\$63	\$0	UM	
N4-2S10-012TU	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$2,080	26%	\$1,539	\$231	\$168	\$0	\$60	\$0	UM	
N4-2S10-012U	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$2,130	26%	\$1,576	\$237	\$173	\$0	\$62	\$0	UM	
N4-2S10-600	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS	\$950	26%	\$703	\$143	\$105	\$0	\$38	\$0	UM	
N4-2S10-600TU	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,285	26%	\$951	\$143	\$104	\$0	\$37	\$0	UM	
N4-2S10-600U	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,285	26%	\$951	\$143	\$104	\$0	\$37	\$0	UM	
N4-2S10-900	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS	\$1,250	26%	\$925	\$188	\$138	\$0	\$50	\$0	UM	
N4-2S10-900TU	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,685	26%	\$1,247	\$187	\$136	\$0	\$49	\$0	UM	
N4-2S10-900U	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,685	26%	\$1,247	\$187	\$136	\$0	\$49	\$0	UM	
N4-2S15-300	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS	\$1,370	26%	\$1,014	\$206	\$151	\$0	\$55	\$0	UM	
N4-2S15-300TU	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS UG	\$1,850	26%	\$1,369	\$206	\$150	\$0	\$54	\$0	UM	
N4-2S15-300U	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS UG	\$1,850	26%	\$1,369	\$206	\$150	\$0	\$54	\$0	UM	
N4-2S6F-100	VNX 100GB SSD 25X2.5 DPE/DAE NEBS	\$2,680	26%	\$1,983	\$402	\$295	\$0	\$107	\$0	UM	
N4-2S6F-100TU	VNX 100GB EFD 25X2.5 DPE/DAE NEBS UPG	\$3,620	26%	\$2,679	\$402	\$293	\$0	\$105	\$0	UM	
N4-2S6F-100U	VNX 100GB SSD 25X2.5 DPE/DAE NEBS UPG	\$3,620	26%	\$2,679	\$402	\$293	\$0	\$105	\$0	UM	
N4-2S6F-200	VNX 200GB SSD 25X2.5 DPE/DAE NEBS	\$4,230	26%	\$3,130	\$635	\$465	\$0	\$169	\$0	UM	
N4-2S6F-200TU	VNX 200GB EFD 25X2.5 DPE/DAE NEBS UPG	\$5,710	26%	\$4,225	\$634	\$463	\$0	\$166	\$0	UM	
N4-2S6F-200U	VNX 200GB SSD 25X2.5 DPE/DAE NEBS UPG	\$5,710	26%	\$4,225	\$634	\$463	\$0	\$166	\$0	UM	
N4-2S6FX-1600	VNX 1600GB NEBS MLC SSD 25X2.5 DAE	\$10,770	26%	\$7,970	\$1,616	\$1,185	\$0	\$431	\$0	UM	
N4-2S6FX-1600TU	VNX 1600GB NEBS MLC SSD 25X2.5 DAE U/G	\$14,540	26%	\$10,760	\$1,615	\$1,178	\$0	\$422	\$0	UM	
N4-2S6FX-1600U	VNX 1600GB NEBS MLC SSD 25X2.5 DAE U/G	\$14,540	26%	\$10,760	\$1,615	\$1,178	\$0	\$422	\$0	UM	
N4-2S6FX-200	VNX 200GB FASTVP SSD 25X2.5 DPE/DAE NEBS	\$2,345	26%	\$1,735	\$352	\$258	\$0	\$94	\$0	UM	
N4-2S6FX-200TU	VNX 200GB FASTVP EFD 25X2.5 NEBS UPG	\$2,815	26%	\$2,083	\$313	\$228	\$0	\$82	\$0	UM	
N4-2S6FX-200U	VNX 200GB FASTVP SSD 25X2.5 NEBS UPG	\$2,815	26%	\$2,083	\$313	\$228	\$0	\$82	\$0	UM	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
N4-2S6FX-400	VNX 400GB FASTVP SSD 25X2.5 DPE/DAE NEBS	\$4,390	26%	\$3,249	\$659	\$483	\$0	\$176	\$0	UM	
N4-2S6FX-400TU	VNX 400GB FASTVP EFD 25X2.5 NEBS UPG	\$5,265	26%	\$3,896	\$585	\$426	\$0	\$153	\$0	UM	
N4-2S6FX-400U	VNX 400GB FASTVP SSD 25X2.5 NEBS UPG	\$5,265	26%	\$3,896	\$585	\$426	\$0	\$153	\$0	UM	
N4-2S6FX-800	VNX 800GB NEBS MLC SSD 25X2.5 DAE	\$6,595	26%	\$4,880	\$989	\$725	\$0	\$264	\$0	UM	
N4-2S6FX-800TU	VNX 800GB NEBS MLC SSD 25X2.5 DAE U/G	\$8,905	26%	\$6,590	\$989	\$721	\$0	\$258	\$0	UM	
N4-2S6FX-800U	VNX 800GB NEBS MLC SSD 25X2.5 DAE U/G	\$8,905	26%	\$6,590	\$989	\$721	\$0	\$258	\$0	UM	
N4-DS07-020	VNX 2TB NL SAS 60X3.5 DAE NEBS	\$990	26%	\$733	\$149	\$109	\$0	\$40	\$0	UM	
N4-DS07-020TU	VNX 2TB NL SAS 60X3.5 DAE NEBS UPG	\$1,335	26%	\$988	\$148	\$108	\$0	\$39	\$0	UM	
N4-DS07-020U	VNX 2TB NL SAS 60X3.5 DAE NEBS UPG	\$1,335	26%	\$988	\$148	\$108	\$0	\$39	\$0	UM	
N4-DS07-030	VNX 3TB NL SAS 60X3.5 DAE NEBS	\$1,335	26%	\$988	\$200	\$147	\$0	\$53	\$0	UM	
N4-DS07-030TU	VNX 3TB NL SAS 60X3.5 DAE NEBS UPG	\$1,800	26%	\$1,332	\$200	\$146	\$0	\$52	\$0	UM	
N4-DS07-030U	VNX 3TB NL SAS 60X3.5 DAE NEBS UPG	\$1,800	26%	\$1,332	\$200	\$146	\$0	\$52	\$0	UM	
N4-DS07-040	VNX 4TB NL SAS 60X3.5 DAE NEBS	\$1,505	26%	\$1,114	\$226	\$166	\$0	\$60	\$0	UM	
N4-DS07-040TU	VNX 4TB NL SAS 60X3.5 DAE NEBS UPG	\$2,020	26%	\$1,495	\$224	\$164	\$0	\$59	\$0	UM	
N4-DS07-040U	VNX 4TB NL SAS 60X3.5 DAE NEBS UPG	\$2,020	26%	\$1,495	\$224	\$164	\$0	\$59	\$0	UM	
N4-VS07-020	VNX 2TB NL SAS 15X3.5 DAE NEBS	\$990	26%	\$733	\$149	\$109	\$0	\$40	\$0	UM	
N4-VS07-020TU	VNX 2TB NL SAS 15X3.5 DAE NEBS UPG	\$1,335	26%	\$988	\$148	\$108	\$0	\$39	\$0	UM	
N4-VS07-020U	VNX 2TB NL SAS 15X3.5 DAE NEBS UPG	\$1,335	26%	\$988	\$148	\$108	\$0	\$39	\$0	UM	
N4-VS07-030	VNX 3TB NL SAS 15X3.5 DAE NEBS	\$1,335	26%	\$988	\$200	\$147	\$0	\$53	\$0	UM	
N4-VS07-030TU	VNX 3TB NL SAS 15X3.5 DAE NEBS UPG	\$1,800	26%	\$1,332	\$200	\$146	\$0	\$52	\$0	UM	
N4-VS07-030U	VNX 3TB NL SAS 15X3.5 DAE NEBS UPG	\$1,800	26%	\$1,332	\$200	\$146	\$0	\$52	\$0	UM	
N4-VS07-040	VNX 4TB NL SAS 15X3.5 DAE NEBS	\$1,505	26%	\$1,114	\$226	\$166	\$0	\$60	\$0	UM	
N4-VS07-040TU	VNX 4TB NL SAS 15X3.5 DAE NEBS UPG	\$2,020	26%	\$1,495	\$224	\$164	\$0	\$59	\$0	UM	
N4-VS07-040U	VNX 4TB NL SAS 15X3.5 DAE NEBS UPG	\$2,020	26%	\$1,495	\$224	\$164	\$0	\$59	\$0	UM	
N4-VS10-012	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS	\$950	26%	\$703	\$143	\$105	\$0	\$38	\$0	UM	
N4-VS10-012TU	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS UPG	\$2,130	26%	\$1,576	\$237	\$173	\$0	\$62	\$0	UM	
N4-VS10-012U	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS UPG	\$2,130	26%	\$1,576	\$237	\$173	\$0	\$62	\$0	UM	
N4-VS10-600	VNX 600GB 10K SAS 15X3.5 DAE NEBS	\$950	26%	\$703	\$143	\$105	\$0	\$38	\$0	UM	
N4-VS10-600TU	VNX 600GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,285	26%	\$951	\$143	\$104	\$0	\$37	\$0	UM	
N4-VS10-600U	VNX 600GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,285	26%	\$951	\$143	\$104	\$0	\$37	\$0	UM	
N4-VS10-900	VNX 900GB 10K SAS 15X3.5 DAE NEBS	\$1,245	26%	\$921	\$187	\$137	\$0	\$50	\$0	UM	
N4-VS10-900TU	VNX 900GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,685	26%	\$1,247	\$187	\$136	\$0	\$49	\$0	UM	
N4-VS10-900U	VNX 900GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,685	26%	\$1,247	\$187	\$136	\$0	\$49	\$0	UM	
N4-VS15-300	VNX 300GB 15K SAS 15X3.5 DAE NEBS	\$1,000	26%	\$740	\$150	\$110	\$0	\$40	\$0	UM	
N4-VS15-300TU	VNX 300GB 15K SAS 15X3.5 DAE NEBS UPG	\$1,355	26%	\$1,003	\$151	\$110	\$0	\$39	\$0	UM	
N4-VS15-300U	VNX 300GB 15K SAS 15X3.5 DAE NEBS UPG	\$1,355	26%	\$1,003	\$151	\$110	\$0	\$39	\$0	UM	
N4-VS15-600	VNX 600GB 15K SAS 15X3.5 DAE NEBS	\$1,535	26%	\$1,136	\$230	\$169	\$0	\$61	\$0	UM	
N4-VS15-600TU	VNX 600GB 15K SAS 15X3.5 DAE NEBS UPG	\$2,075	26%	\$1,536	\$231	\$168	\$0	\$60	\$0	UM	
N4-VS15-600U	VNX 600GB 15K SAS 15X3.5 DAE NEBS UPG	\$2,075	26%	\$1,536	\$231	\$168	\$0	\$60	\$0	UM	
N4-VS6F-100	VNX 100GB SSD 15X3.5 DAE NEBS	\$2,680	26%	\$1,983	\$402	\$295	\$0	\$107	\$0	UM	
N4-VS6F-100TU	VNX 100GB EFD 15X3.5 DAE NEBS UPG	\$3,620	26%	\$2,679	\$402	\$293	\$0	\$105	\$0	UM	
N4-VS6F-100U	VNX 100GB SSD 15X3.5 DAE NEBS UPG	\$3,620	26%	\$2,679	\$402	\$293	\$0	\$105	\$0	UM	
N4-VS6F-200	VNX 200GB SSD 15X3.5 DAE NEBS	\$4,230	26%	\$3,130	\$635	\$465	\$0	\$169	\$0	UM	
N4-VS6F-200TU	VNX 200GB EFD 15X3.5 DAE NEBS UPG	\$5,710	26%	\$4,225	\$634	\$463	\$0	\$166	\$0	UM	
N4-VS6F-200U	VNX 200GB SSD 15X3.5 DAE NEBS UPG	\$5,710	26%	\$4,225	\$634	\$463	\$0	\$166	\$0	UM	
N4-VS6FX-1600	VNX 1600GB NEBS MLC SSD 15X3.5 DAE	\$10,770	26%	\$7,970	\$1,616	\$1,185	\$0	\$431	\$0	UM	
N4-VS6FX-1600TU	VNX 1600GB NEBS MLC SSD 15X3.5 DAE U/G	\$14,540	26%	\$10,760	\$1,615	\$1,178	\$0	\$422	\$0	UM	
N4-VS6FX-1600U	VNX 1600GB NEBS MLC SSD 15X3.5 DAE U/G	\$14,540	26%	\$10,760	\$1,615	\$1,178	\$0	\$422	\$0	UM	
N4-VS6FX-200	VNX 200GB FAST VP SSD 15X3.5 DAE NEBS	\$2,345	26%	\$1,735	\$352	\$258	\$0	\$94	\$0	UM	
N4-VS6FX-200TU	VNX 200GB FAST VP EFD 15X3.5 DAE NEBS UG	\$2,815	26%	\$2,083	\$313	\$228	\$0	\$82	\$0	UM	
N4-VS6FX-200U	VNX 200GB FAST VP SSD 15X3.5 DAE NEBS UG	\$2,815	26%	\$2,083	\$313	\$228	\$0	\$82	\$0	UM	
N4-VS6FX-400	VNX 400GB FAST VP SSD 15X3.5 DAE NEBS	\$4,390	26%	\$3,249	\$659	\$483	\$0	\$176	\$0	UM	
N4-VS6FX-400TU	VNX 400GB FAST VP EFD 15X3.5 DAE NEBS UG	\$5,265	26%	\$3,896	\$585	\$426	\$0	\$153	\$0	UM	
N4-VS6FX-400U	VNX 400GB FAST VP SSD 15X3.5 DAE NEBS UG	\$5,265	26%	\$3,896	\$585	\$426	\$0	\$153	\$0	UM	
N4-VS6FX-800	VNX 800GB NEBS MLC SSD 15X3.5 DAE	\$6,595	26%	\$4,880	\$989	\$725	\$0	\$264	\$0	UM	
N4-VS6FX-800TU	VNX 800GB NEBS MLC SSD 15X3.5 DAE U/G	\$8,905	26%	\$6,590	\$989	\$721	\$0	\$258	\$0	UM	
N4-VS6FX-800U	VNX 800GB NEBS MLC SSD 15X3.5 DAE U/G	\$8,905	26%	\$6,590	\$989	\$721	\$0	\$258	\$0	UM	
V4-2S6FX-800	VNX 800GB MLC SSD 25X2.5 DAE	\$5,995	26%	\$4,436	\$899	\$659	\$0	\$240	\$0	UM	
V4-2S6FX-800-25	Flash Power Pack VNX2 800GB 25X2.5	\$149,875	26%	\$110,908	\$22,481	\$16,486	\$0	\$5,995	\$0	UM	
V4-2S6FX-800TU	VNX 800GB MLC SSD 25X2.5 DAE U/G	\$7,195	26%	\$5,324	\$799	\$583	\$0	\$209	\$0	UM	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
V4-2S6FX-800U	VNX 800GB MLC SSD 25X2.5 DAE U/G	\$7,195	26%	\$5,324	\$799	\$583	\$0	\$209	\$0	UM
V4-2S6FX-800U-25	Flash Power Pack VNX2 800GB 25X2.5 UPG	\$179,875	26%	\$133,108	\$19,984	\$14,570	\$0	\$5,216	\$0	UM
V4-2S6FXL-1600	VNX 1600GB AFP SSD 25X2.5 DAE	\$7,750	26%	\$5,735	\$1,163	\$853	\$0	\$310	\$0	UM
V4-2S6FXL-1600TU	VNX 1600GB AFP SSD 25X2.5 DAE UPG	\$10,465	26%	\$7,744	\$1,163	\$848	\$0	\$303	\$0	UM
V4-2S6FXL-1600U	VNX 1600GB AFP SSD 25X2.5 DAE UPG	\$10,465	26%	\$7,744	\$1,163	\$848	\$0	\$303	\$0	UM
V4-2S6FXL-3200	VNX 3200GB AFP SSD 25X2.5 DAE	\$15,780	26%	\$11,677	\$2,367	\$1,736	\$0	\$631	\$0	UM
V4-2S6FXL-3200TU	VNX 3200GB AFP SSD 25X2.5 DAE UPG	\$21,305	26%	\$15,766	\$2,367	\$1,726	\$0	\$618	\$0	UM
V4-2S6FXL-3200U	VNX 3200GB AFP SSD 25X2.5 DAE UPG	\$21,305	26%	\$15,766	\$2,367	\$1,726	\$0	\$618	\$0	UM
V4-2S6FXL-400	VNX 400GB AFP SSD 25X2.5 DPE/DAE	\$2,985	26%	\$2,209	\$448	\$328	\$0	\$119	\$0	UM
V4-2S6FXL-400TU	VNX 400GB AFP SSD 25X2.5 DPE/DAE UPG	\$4,030	26%	\$2,982	\$448	\$326	\$0	\$117	\$0	UM
V4-2S6FXL-400U	VNX 400GB AFP SSD 25X2.5 DPE/DAE UPG	\$4,030	26%	\$2,982	\$448	\$326	\$0	\$117	\$0	UM
V4-2S6FXL-800	VNX 800GB AFP SSD 25X2.5 DAE	\$5,095	26%	\$3,770	\$764	\$560	\$0	\$204	\$0	UM
V4-2S6FXL-800TU	VNX 800GB AFP SSD 25X2.5 DAE UPG	\$6,880	26%	\$5,091	\$764	\$557	\$0	\$200	\$0	UM
V4-2S6FXL-800U	VNX 800GB AFP SSD 25X2.5 DAE UPG	\$6,880	26%	\$5,091	\$764	\$557	\$0	\$200	\$0	UM
V4-D2S6FXL-1600	VNX 1600GB AFP SSD 120X2.5 DAE	\$7,750	26%	\$5,735	\$1,163	\$853	\$0	\$310	\$0	UM
V4-D2S6FXL-1600TU	VNX 1600GB AFP SSD 120X2.5 DAE UPG	\$10,465	26%	\$7,744	\$1,163	\$848	\$0	\$303	\$0	UM
V4-D2S6FXL-1600U	VNX 1600GB AFP SSD 120X2.5 DAE UPG	\$10,465	26%	\$7,744	\$1,163	\$848	\$0	\$303	\$0	UM
V4-D2S6FXL-3200	VNX 3200GB AFP SSD 120X2.5 DAE	\$15,780	26%	\$11,677	\$2,367	\$1,736	\$0	\$631	\$0	UM
V4-D2S6FXL-3200TU	VNX 3200GB AFP SSD 120X2.5 DAE UPG	\$21,305	26%	\$15,766	\$2,367	\$1,726	\$0	\$618	\$0	UM
V4-D2S6FXL-3200U	VNX 3200GB AFP SSD 120X2.5 DAE UPG	\$21,305	26%	\$15,766	\$2,367	\$1,726	\$0	\$618	\$0	UM
V4-D2S6FXL-400	VNX 400GB AFP SSD 120X2.5 DAE	\$2,985	26%	\$2,209	\$448	\$328	\$0	\$119	\$0	UM
V4-D2S6FXL-400TU	VNX 400GB AFP SSD 120X2.5 DAE UPG	\$4,030	26%	\$2,982	\$448	\$326	\$0	\$117	\$0	UM
V4-D2S6FXL-400U	VNX 400GB AFP SSD 120X2.5 DAE UPG	\$4,030	26%	\$2,982	\$448	\$326	\$0	\$117	\$0	UM
V4-D2S6FXL-800	VNX 800GB AFP SSD 120X2.5 DAE	\$5,095	26%	\$3,770	\$764	\$560	\$0	\$204	\$0	UM
V4-D2S6FXL-800TU	VNX 800GB AFP SSD 120X2.5 DAE UPG	\$6,880	26%	\$5,091	\$764	\$557	\$0	\$200	\$0	UM
V4-D2S6FXL-800U	VNX 800GB AFP SSD 120X2.5 DAE UPG	\$6,880	26%	\$5,091	\$764	\$557	\$0	\$200	\$0	UM
V4-VS6FX-200-100	Flash Power Pack VNX2 200GB 100x3.5	\$185,400	26%	\$137,196	\$27,810	\$20,394	\$0	\$7,416	\$0	UM
V4-VS6FX-200-21	Flash Power Pack VNX2 200GB 21x3.5	\$44,730	26%	\$33,100	\$6,710	\$4,920	\$0	\$1,789	\$0	UM
V4-VS6FX-200-25	Flash Power Pack VNX2 200GB 25x3.5	\$53,250	26%	\$39,405	\$7,988	\$5,858	\$0	\$2,130	\$0	UM
V4-VS6FX-200-50	Flash Power Pack VNX2 200GB 50x3.5	\$100,425	26%	\$74,315	\$15,064	\$11,047	\$0	\$4,017	\$0	UM
V4-VS6FX-200U-100	Flash Power Pack VNX2 200GB 100x3.5 UPG	\$222,480	26%	\$164,635	\$24,718	\$18,021	\$0	\$6,452	\$0	UM
V4-VS6FX-200U-21	Flash Power Pack VNX2 200GB 21x3.5 UPG	\$53,655	26%	\$39,705	\$5,961	\$4,346	\$0	\$1,556	\$0	UM
V4-VS6FX-200U-25	Flash Power Pack VNX2 200GB 25x3.5 UPG	\$63,875	26%	\$47,268	\$7,097	\$5,174	\$0	\$1,852	\$0	UM
V4-VS6FX-200U-50	Flash Power Pack VNX2 200GB 50x3.5 UPG	\$120,510	26%	\$89,177	\$13,389	\$9,761	\$0	\$3,495	\$0	UM
V4-VS6FX-400-21	Flash Power Pack VNX2 400GB 21x3.5	\$71,190	26%	\$52,681	\$10,679	\$7,831	\$0	\$2,848	\$0	UM
V4-VS6FX-400-25	Flash Power Pack VNX2 400GB 25x3.5	\$84,750	26%	\$62,715	\$12,713	\$9,323	\$0	\$3,390	\$0	UM
V4-VS6FX-400-50	Flash Power Pack VNX2 400GB 50x3.5	\$169,500	26%	\$125,430	\$25,425	\$18,645	\$0	\$6,780	\$0	UM
V4-VS6FX-400U-21	Flash Power Pack VNX2 400GB 21x3.5 UPG	\$85,470	26%	\$63,248	\$9,496	\$6,923	\$0	\$2,479	\$0	UM
V4-VS6FX-400U-25	Flash Power Pack VNX2 400GB 25x3.5 UPG	\$101,750	26%	\$75,295	\$11,304	\$8,242	\$0	\$2,951	\$0	UM
V4-VS6FX-400U-50	Flash Power Pack VNX2 400GB 50x3.5 UPG	\$203,500	26%	\$150,590	\$22,609	\$16,484	\$0	\$5,902	\$0	UM
V4-VS6FX-800	VNX 800GB MLC SSD 15X3.5 DAE	\$5,995	26%	\$4,436	\$899	\$659	\$0	\$240	\$0	UM
V4-VS6FX-800-21	Flash Power Pack VNX2 800GB 21x3.5	\$125,895	26%	\$93,162	\$18,884	\$13,848	\$0	\$5,036	\$0	UM
V4-VS6FX-800-25	Flash Power Pack VNX2 800GB 25x3.5	\$149,875	26%	\$110,908	\$22,481	\$16,486	\$0	\$5,995	\$0	UM
V4-VS6FX-800TU	VNX 800GB MLC SSD 15X3.5 DAE U/G	\$7,195	26%	\$5,324	\$799	\$583	\$0	\$209	\$0	UM
V4-VS6FX-800U	VNX 800GB MLC SSD 15X3.5 DAE U/G	\$7,195	26%	\$5,324	\$799	\$583	\$0	\$209	\$0	UM
V4-VS6FX-800U-21	Flash Power Pack VNX2 800GB 21x3.5 UPG	\$151,095	26%	\$111,810	\$16,787	\$12,239	\$0	\$4,382	\$0	UM
V4-VS6FX-800U-25	Flash Power Pack VNX2 800GB 25x3.5 UPG	\$179,875	26%	\$133,108	\$19,984	\$14,570	\$0	\$5,216	\$0	UM
V6-2S6FX-1600	VNXe 3200 1600GB FAST VP EFD 25X2.5	\$6,780	10%	\$6,102	\$814	\$570	\$407	\$366	\$163	UE
V6-2S6FX1600TU	VNXe 3200 1600GB FAST VP EFD 25X2.5 U/G	\$8,130	10%	\$7,317	\$723	\$504	\$350	\$182	\$154	UE
V6-2S6FX1600U	VNXe 3200 1600GB FAST VP EFD 25X2.5 U/G	\$8,130	10%	\$7,317	\$723	\$504	\$350	\$182	\$154	UE
V-N4-201210	VNX 1.2TB 10K VAULT 25X2.5 DPE/DAE NEBS	\$6,340	26%	\$4,692	\$951	\$697	\$0	\$254	\$0	UM
V-N4-230015	VNX 300GB 15K VAULT 25X2.5 DPE/DAE NEBS	\$5,465	26%	\$4,044	\$820	\$601	\$0	\$219	\$0	UM
V-N4-2400FX	VNX 400GB SSD VAULT 25X2.5 DPE/DAE NEBS	\$17,560	26%	\$12,994	\$2,634	\$1,932	\$0	\$702	\$0	UM
V-N4-260010	VNX 600GB 10K VAULT 25X2.5 DPE/DAE NEBS	\$3,785	26%	\$2,801	\$568	\$416	\$0	\$151	\$0	UM
V-N4-290010	VNX 900GB 10K VAULT 25X2.5 DPE/DAE NEBS	\$4,985	26%	\$3,689	\$748	\$548	\$0	\$199	\$0	UM
V-N4-2S0701	VNX 1000GB SAS VAULT 25X2.5 DPE/DAE NEBS	\$3,940	26%	\$2,916	\$591	\$433	\$0	\$158	\$0	UM
V-N4-D90010	VNX 900GB 10K VAULT 60X3.5 DAE NEBS	\$4,985	26%	\$3,689	\$748	\$548	\$0	\$199	\$0	UM
V-N4-V30015	VNX 300GB 15K VAULT 15X3.5 DAE NEBS	\$4,005	26%	\$2,964	\$601	\$441	\$0	\$160	\$0	UM
V-N4-V400FX	VNX 400GB SSD VAULT 15X3.5 DAE NEBS	\$17,560	26%	\$12,994	\$2,634	\$1,932	\$0	\$702	\$0	UM
V-N4-V60010	VNX 600GB 10K VAULT 15X3.5 DAE NEBS	\$3,785	26%	\$2,801	\$568	\$416	\$0	\$151	\$0	UM

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
V-N4-V60015	VNX 600GB 15K VAULT 15X3.5 DAE NEBS	\$6,140	26%	\$4,544	\$921	\$675	\$0	\$246	\$0	UM	
V-N4-V90010	VNX 900GB 10K VAULT 15X3.5 DAE NEBS	\$4,985	26%	\$3,689	\$748	\$548	\$0	\$199	\$0	UM	
VNX5200DMEXDU	VNXB52 DME: 1 DM+FC SLIC-BTU Fld Install	\$9,460	26%	\$7,000	\$1,419	\$1,041	\$0	\$378	\$0	UM	
VNX524-56B	CONVERT VNX52/54 DPE TO VNX5600 DPE	\$13,657	26%	\$10,106	\$2,049	\$1,502	\$0	\$546	\$0	UM	
VNX524-56F	CONVERT VNX52/54 DM TO VNX5600 DM	\$7,612	26%	\$5,633	\$1,142	\$837	\$0	\$304	\$0	UM	
VNX5246-58B	CONVERT VNX52/54/56 DPE TO VNX58 DPE	\$23,120	26%	\$17,109	\$3,468	\$2,543	\$0	\$925	\$0	UM	
VNX5246-58F	CONVERT VNX52/54/56 DM TO VNX58 DM	\$23,476	26%	\$17,372	\$3,521	\$2,582	\$0	\$939	\$0	UM	
VNX52468-76B	CONVERT VNX52/4/6/58 DPE TO VNX76 DPE	\$43,761	26%	\$32,383	\$6,564	\$4,814	\$0	\$1,750	\$0	UM	
VNX52468-76F	CONVERT VNX52/4/6/58 DM TO VNX76 DM	\$51,106	26%	\$37,818	\$7,666	\$5,622	\$0	\$2,044	\$0	UM	
VNX52-54B	CONVERT VNX5200 DPE TO VNX5400 DPE	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$331	\$0	UM	
VNX5400DMEXDU	VNXB54 DME: 1 DM+FC SLIC-BTU Fld Install	\$9,820	26%	\$7,267	\$1,473	\$1,080	\$0	\$393	\$0	UM	
VNX5600DMEXDU	VNXB56 DME: 1 DM+FC SLIC-BTU Fld Install	\$11,800	26%	\$8,732	\$1,770	\$1,298	\$0	\$472	\$0	UM	
VNX5800DMEXDU	VNXB58 DME: 1 DM+FC SLIC-BTU Fld Install	\$19,730	26%	\$14,600	\$2,960	\$2,170	\$0	\$789	\$0	UM	
VNX7600DMEXDU	VNXB76 DME: 2 DM+FC SLIC-BTU Fld Install	\$33,545	26%	\$24,823	\$5,032	\$3,690	\$0	\$1,342	\$0	UM	
VNX8000DMEXDU	VNXB80 DME: 2 DM+FC SLIC-BTU Fld Install	\$48,145	26%	\$35,627	\$7,222	\$5,296	\$0	\$1,926	\$0	UM	
VNXB-CSU	VNXB Control Station-BTU FIELD INSTALL	\$2,612	26%	\$1,933	\$392	\$287	\$0	\$104	\$0	UM	
VNX-CSD2M	VNX DC CONVERTER FOR CS-MINI RACK	\$2,612	26%	\$1,933	\$392	\$287	\$0	\$104	\$0	UM	
VNX-CSD2U	VNX 2ND DC CONVERTER FOR 2ND CS UPG	\$3,527	26%	\$2,610	\$529	\$388	\$0	\$141	\$0	UM	
VSPBM16GFQA	VNXB 4 PORT 16G FC IO MODULE PAIR	\$9,900	26%	\$7,326	\$1,485	\$1,089	\$0	\$396	\$0	UM	
VSPBM16GFQU	VNXB 4 PORT 16G FC IO MODULE PAIR-UPG	\$13,860	26%	\$10,256	\$2,079	\$1,525	\$0	\$554	\$0	UM	
V-V4-V800FX	VNX 800GB EFD VAULT 15X3.5 DAE	\$29,985	26%	\$22,189	\$4,498	\$3,298	\$0	\$1,199	\$0	UM	
PPAK-VNX5400-UPG	VNX5400 Total Protection Pack=IC	\$26,190	26%	\$19,381	\$4,714	\$4,190	\$0	\$0	\$0	UM	
VNX5200-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5200=IC	\$2,940	26%	\$2,176	\$529	\$470	\$0	\$0	\$0	UM	
VNX5400-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5400=IC	\$3,020	26%	\$2,235	\$544	\$483	\$0	\$0	\$0	UM	
VNX5400-DARE-UPG	Data at Rest Encryption for VNX5400=IC	\$2,980	26%	\$2,205	\$536	\$477	\$0	\$0	\$0	UM	
VNX5400-EPAK-UPG	VNX5400 Total Efficiency Pack=IC	\$29,100	26%	\$21,534	\$5,238	\$4,656	\$0	\$0	\$0	UM	
VNX5400-ESSPCK-UPG	VNX5400 Upg DIP SW Essentials=IC	\$9,230	26%	\$6,830	\$1,661	\$1,477	\$0	\$0	\$0	UM	
VNX5400-FSTS-UPG	VNX5400 FAST Suite=IC	\$6,835	26%	\$5,058	\$1,230	\$1,094	\$0	\$0	\$0	UM	
VNX5400-LPS-UPG	VNX5400 Local Protection Suite=IC	\$4,755	26%	\$3,519	\$856	\$761	\$0	\$0	\$0	UM	
VNX5400-PPAK-UPG	VNX5400 Total Protection Pack=IC	\$42,030	26%	\$31,102	\$7,565	\$6,725	\$0	\$0	\$0	UM	
VNX5400-RPS-UPG	VNX5400 Remote Protection Suite=IC	\$12,250	26%	\$9,065	\$2,205	\$1,960	\$0	\$0	\$0	UM	
VNX5400-SCS-UPG	VNX5400 Events and Retention Suite=IC	\$1,905	26%	\$1,410	\$343	\$305	\$0	\$0	\$0	UM	
VNX54-UNIB-UPG	VNX5400 Unisphere Block Suite UPG=IC	\$6,985	26%	\$5,169	\$1,257	\$1,118	\$0	\$0	\$0	UM	
VNX54-UNIU-UPG	VNX5400 Unisphere Unified Suite UPG=IC	\$8,595	26%	\$6,360	\$1,547	\$1,375	\$0	\$0	\$0	UM	
VNX5600-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5600=IC	\$4,740	26%	\$3,508	\$853	\$758	\$0	\$0	\$0	UM	
VNX5600-DARE-UPG	Data at Rest Encryption for VNX5600=IC	\$5,210	26%	\$3,855	\$938	\$834	\$0	\$0	\$0	UM	
VNX5600-EPAK-UPG	VNX5600 Total Efficiency Pack=IC	\$46,700	26%	\$34,558	\$8,406	\$7,472	\$0	\$0	\$0	UM	
VNX5600-ESSPCK-UPG	VNX5600 Upg DIP SW Essentials=IC	\$26,505	26%	\$19,614	\$4,771	\$4,241	\$0	\$0	\$0	UM	
VNX5600-FSTS-UPG	VNX5600 FAST Suite=IC	\$22,085	26%	\$16,343	\$3,975	\$3,534	\$0	\$0	\$0	UM	
VNX5600-LPS-UPG	VNX5600 Local Protection Suite=IC	\$7,890	26%	\$5,839	\$1,420	\$1,262	\$0	\$0	\$0	UM	
VNX5600-PPAK-UPG	VNX5600 Total Protection Pack=IC	\$42,030	26%	\$31,102	\$7,565	\$6,725	\$0	\$0	\$0	UM	
VNX5600-RPS-UPG	VNX5600 Remote Protection Suite=IC	\$17,620	26%	\$13,039	\$3,172	\$2,819	\$0	\$0	\$0	UM	
VNX5600-SCS-UPG	VNX5600 Events and Retention Suite=IC	\$3,210	26%	\$2,375	\$578	\$514	\$0	\$0	\$0	UM	
VNX56-UNIB-UPG	VNX5600 Unisphere Block Suite UPG=IC	\$12,650	26%	\$9,361	\$2,277	\$2,024	\$0	\$0	\$0	UM	
VNX56-UNIU-UPG	VNX5600 Unisphere Unified Suite UPG=IC	\$15,565	26%	\$11,518	\$2,802	\$2,490	\$0	\$0	\$0	UM	
VNX5800-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5800=IC	\$13,310	26%	\$9,849	\$2,396	\$2,130	\$0	\$0	\$0	UM	
VNX5800-ESSPCK-UPG	VNX5800 Upg DIP SW Essentials=IC	\$58,950	26%	\$43,623	\$10,611	\$9,432	\$0	\$0	\$0	UM	
VNX7600-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX7600=IC	\$25,265	26%	\$18,696	\$4,548	\$4,042	\$0	\$0	\$0	UM	
VNX7600-DARE-UPG	Data at Rest Encryption for VNX7600=IC	\$9,090	26%	\$6,727	\$1,636	\$1,454	\$0	\$0	\$0	UM	
VNX7600-EPAK-UPG	VNX7600 Total Efficiency Pack=IC	\$125,460	26%	\$92,840	\$22,583	\$20,074	\$0	\$0	\$0	UM	
VNX7600-ESSPCK-UPG	VNX7600 Upg DIP SW Essentials=IC	\$87,275	26%	\$64,584	\$15,710	\$13,964	\$0	\$0	\$0	UM	
VNX7600-FSTS-UPG	VNX7600 FAST Suite=IC	\$76,555	26%	\$56,651	\$13,780	\$12,249	\$0	\$0	\$0	UM	
VNX7600-LPS-UPG	VNX7600 Local Protection Suite=IC	\$12,475	26%	\$9,232	\$2,246	\$1,996	\$0	\$0	\$0	UM	
VNX7600-PPAK-UPG	VNX7600 Total Protection Pack=IC	\$84,650	26%	\$62,641	\$15,237	\$13,544	\$0	\$0	\$0	UM	
VNX7600-RPS-UPG	VNX7600 Remote Protection Suite=IC	\$53,640	26%	\$39,694	\$9,655	\$8,582	\$0	\$0	\$0	UM	
VNX7600-SCS-UPG	VNX7600 Events and Retention Suite=IC	\$3,660	26%	\$2,708	\$659	\$586	\$0	\$0	\$0	UM	
VNX76-UNIB-UPG	VNX7600 Unisphere Block Suite UPG=IC	\$34,705	26%	\$25,682	\$6,247	\$5,553	\$0	\$0	\$0	UM	
VNX76-UNIU-UPG	VNX7600 Unisphere Unified Suite UPG=IC	\$53,080	26%	\$39,279	\$9,554	\$8,493	\$0	\$0	\$0	UM	
VNX8000-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX8000=IC	\$37,895	26%	\$28,042	\$6,821	\$6,063	\$0	\$0	\$0	UM	
FLN5256F-100	VNXE1600 100GB FAST CACHE 25X2.5 NEBS	\$2,020	10%	\$1,818	\$0	\$0	\$0	\$0	\$0	UE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price							
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)			
FLN52S6F-100TU	VNXE1600 100GB FAST CACHE 25X2.5 NEBS UG	\$2,420	10%	\$2,178	\$0	\$0	\$0	\$0	\$0	\$0	\$0	UE
FLN52S6F-100U	VNXE1600 100GB FAST CACHE 25X2.5 NEBS UG	\$2,420	10%	\$2,178	\$0	\$0	\$0	\$0	\$0	\$0	\$0	UE
FLN5PS6F-100	VNXE1600 100GB FAST CACHE 12X3.5 NEBS	\$2,020	10%	\$1,818	\$0	\$0	\$0	\$0	\$0	\$0	\$0	UE
FLN5PS6F-100TU	VNXE1600 100GB FAST CACHE 12X3.5 NEBS UG	\$2,420	10%	\$2,178	\$0	\$0	\$0	\$0	\$0	\$0	\$0	UE
FLN5PS6F-100U	VNXE1600 100GB FAST CACHE 12X3.5 NEBS UG	\$2,420	10%	\$2,178	\$0	\$0	\$0	\$0	\$0	\$0	\$0	UE
FLN5PS6F-200	VNXE1600 200GB FAST CACHE 12X3.5 NEBS	\$3,195	10%	\$2,876	\$0	\$0	\$0	\$0	\$0	\$0	\$0	UE
FLN5PS6F-200TU	VNXE1600 200GB FAST CACHE 12X3.5 NEBS UG	\$3,830	10%	\$3,447	\$0	\$0	\$0	\$0	\$0	\$0	\$0	UE
FLN5PS6F-200U	VNXE1600 200GB FAST CACHE 12X3.5 NEBS UG	\$3,830	10%	\$3,447	\$0	\$0	\$0	\$0	\$0	\$0	\$0	UE
FLN62S6F-100	VNXe 3200 100GB F-CACHE 25X2.5 NEBS	\$2,020	10%	\$1,818	\$242	\$170	\$121	\$109	\$48			UE
FLN62S6F-100TU	VNXe 3200 100GB F-CACHE 25X2.5 NEB U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$61	\$52			UE
FLN62S6F-100U	VNXe 3200 100GB F-CACHE 25X2.5 NEB U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$61	\$52			UE
FLN62S6F-200	VNXe 3200 200GB F-CACHE 25X2.5 NEBS	\$3,195	10%	\$2,876	\$383	\$268	\$192	\$173	\$77			UE
FLN62S6F-200TU	VNXe 3200 200GB F-CACHE 25X2.5 NEBS U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$96	\$82			UE
FLN62S6F-200U	VNXe 3200 200GB F-CACHE 25X2.5 NEBS U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$96	\$82			UE
FLN6PS6F-100	VNXe 3200 100GB F-CACHE 12X3.5 NEBS	\$2,020	10%	\$1,818	\$242	\$170	\$121	\$109	\$48			UE
FLN6PS6F-100TU	VNXe 3200 100GB F-CACHE 12X3.5 NEB U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$61	\$52			UE
FLN6PS6F-100U	VNXe 3200 100GB F-CACHE 12X3.5 NEB U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$61	\$52			UE
FLN6PS6F-200	VNXe 3200 200GB F-CACHE 12X3.5 NEBS	\$3,195	10%	\$2,876	\$383	\$268	\$192	\$173	\$77			UE
FLN6PS6F-200TU	VNXe 3200 200GB F-CACHE 12X3.5 NEB U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$96	\$82			UE
FLN6PS6F-200U	VNXe 3200 200GB F-CACHE 12X3.5 NEB U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$96	\$82			UE
FLV52S6F-100	VNXE1600 100GB FAST CACHE 25X2.5	\$1,835	10%	\$1,652	\$0	\$0	\$0	\$0	\$0	\$0	\$0	UE
FLV52S6F-100TU	VNXE1600 100GB FAST CACHE 25X2.5 U/G	\$2,200	10%	\$1,980	\$0	\$0	\$0	\$0	\$0	\$0	\$0	UE
FLV52S6F-100U	VNXE1600 100GB FAST CACHE 25X2.5 U/G	\$2,200	10%	\$1,980	\$0	\$0	\$0	\$0	\$0	\$0	\$0	UE
FLV52S6F-200	VNXE1600 200GB FAST CACHE 25X2.5	\$2,905	10%	\$2,615	\$0	\$0	\$0	\$0	\$0	\$0	\$0	UE
FLV52S6F-200TU	VNXE1600 200GB FAST CACHE 25X2.5 U/G	\$3,485	10%	\$3,137	\$0	\$0	\$0	\$0	\$0	\$0	\$0	UE
FLV52S6F-200U	VNXE1600 200GB FAST CACHE 25X2.5 U/G	\$3,485	10%	\$3,137	\$0	\$0	\$0	\$0	\$0	\$0	\$0	UE
FLV5PS6F-100	VNXE1600 100GB FAST CACHE 12X3.5	\$1,835	10%	\$1,652	\$0	\$0	\$0	\$0	\$0	\$0	\$0	UE
FLV5PS6F-100TU	VNXE1600 100GB FAST CACHE 12X3.5 U/G	\$2,200	10%	\$1,980	\$0	\$0	\$0	\$0	\$0	\$0	\$0	UE
FLV5PS6F-100U	VNXE1600 100GB FAST CACHE 12X3.5 U/G	\$2,200	10%	\$1,980	\$0	\$0	\$0	\$0	\$0	\$0	\$0	UE
FLV5PS6F-200	VNXE1600 200GB FAST CACHE 12X3.5	\$2,905	10%	\$2,615	\$0	\$0	\$0	\$0	\$0	\$0	\$0	UE
FLV5PS6F-200TU	VNXE1600 200GB FAST CACHE 12X3.5 U/G	\$3,485	10%	\$3,137	\$0	\$0	\$0	\$0	\$0	\$0	\$0	UE
FLV5PS6F-200U	VNXE1600 200GB FAST CACHE 12X3.5 U/G	\$3,485	10%	\$3,137	\$0	\$0	\$0	\$0	\$0	\$0	\$0	UE
FLV62S6F-100	VNXe 3200 100GB FAST CACHE 25X2.5	\$1,835	10%	\$1,652	\$220	\$154	\$110	\$99	\$44			UE
FLV62S6F-100U	VNXe 3200 100GB FAST CACHE 25X2.5 U/G	\$2,475	10%	\$2,228	\$220	\$153	\$106	\$55	\$47			UE
FLV62S6F-200	VNXe 3200 200GB FAST CACHE 25X2.5	\$2,905	10%	\$2,615	\$349	\$244	\$174	\$157	\$70			UE
FLV62S6F-200U	VNXe 3200 200GB FAST CACHE 25X2.5 U/G	\$3,920	10%	\$3,528	\$348	\$243	\$169	\$88	\$74			UE
FLV6PS6F-100	VNXe 3200 100GB FAST CACHE 12X3.5	\$1,835	10%	\$1,652	\$220	\$154	\$110	\$99	\$44			UE
FLV6PS6F-100U	VNXe 3200 100GB FAST CACHE 12X3.5 U/G	\$2,475	10%	\$2,228	\$220	\$153	\$106	\$55	\$47			UE
FLV6PS6F-200	VNXe 3200 200GB FAST CACHE 12X3.5	\$2,905	10%	\$2,615	\$349	\$244	\$174	\$157	\$70			UE
FLV6PS6F-200U	VNXe 3200 200GB FAST CACHE 12X3.5 U/G	\$3,920	10%	\$3,528	\$348	\$243	\$169	\$88	\$74			UE
N3-2S10600EU	600GB 10K 6G SAS 2.5 SPARE	\$975	10%	\$878	\$87	\$60	\$22	\$0	\$0	\$0	\$0	UE
N3-2S10900EU	900GB 10K 6G SAS 2.5 SPARE	\$1,310	10%	\$1,179	\$116	\$81	\$0	\$29	\$0	\$0	\$0	UE
N3-2S6F100EU	100GB EFD 6G SAS 2.5 SPARE	\$3,155	10%	\$2,840	\$280	\$196	\$0	\$70	\$0	\$0	\$0	UE
N3-2S6F200EU	200GB EFD 6G SAS 2.5 SPARE	\$5,970	10%	\$5,373	\$531	\$370	\$0	\$132	\$0	\$0	\$0	UE
N3-VS10-900EU	900GB 10K 6G SAS 3.5 NEBS SPARE	\$1,420	10%	\$1,278	\$126	\$88	\$0	\$31	\$0	\$0	\$0	UE
N3-VS15-300-7	2100GB SAS DISKPACK 7X300GB 15K3.5" NEBS	\$4,605	10%	\$4,145	\$553	\$387	\$0	\$138	\$0	\$0	\$0	UE
N3-VS15-3007U	2100GB DISK PK(7x300GB 15K)NEBS UPG	\$6,215	10%	\$5,594	\$553	\$385	\$0	\$138	\$0	\$0	\$0	UE
N3-VS15-300EU	300GB 15K NEBS SAS DISK DRIVE	\$890	10%	\$801	\$79	\$55	\$0	\$20	\$0	\$0	\$0	UE
N3-VS15-300UE	300GB 15K SAS DRIVE NEBS UPGRADE	\$890	10%	\$801	\$79	\$55	\$0	\$20	\$0	\$0	\$0	UE
N3-VS15-600-7	4200GB SAS DISKPACK 7X600GB 15K3.5" NEBS	\$7,310	10%	\$6,579	\$877	\$614	\$0	\$219	\$0	\$0	\$0	UE
N3-VS15-6007U	4200GB SAS DISK PK(7x600GB 15K)NEBS UPG	\$9,870	10%	\$8,883	\$877	\$612	\$0	\$219	\$0	\$0	\$0	UE
N3-VS15-600EU	600GB 15K NEBS SAS DISK DRIVE	\$1,405	10%	\$1,265	\$125	\$87	\$0	\$31	\$0	\$0	\$0	UE
N3-VS15-600UE	600GB 15K SAS DRIVE NEBS UPGRADE	\$1,405	10%	\$1,265	\$125	\$87	\$0	\$31	\$0	\$0	\$0	UE
N3-VS6F-100-5	500GB FLASH DISK PACK (5 X 100GB) NEBS	\$11,725	10%	\$10,553	\$1,407	\$985	\$0	\$352	\$0	\$0	\$0	UE
N3-VS6F-1005U	500GB FLASH DISK PK(5 x 100GB)NEBS UPG	\$15,835	10%	\$14,252	\$1,408	\$982	\$0	\$351	\$0	\$0	\$0	UE
N3-VS6F-100EU	100GB 3.5 NEBS EFD DISK DRIVE	\$3,165	10%	\$2,849	\$281	\$196	\$0	\$70	\$0	\$0	\$0	UE
N3-VS6F-100UE	100GB FLASH SAS 3.5" DRIVE NEBS UPGRADE	\$3,165	10%	\$2,849	\$281	\$196	\$0	\$70	\$0	\$0	\$0	UE
N5-2S10-012	VNXE1600 1.2TB 10K SAS 25X2.5 NEBS	\$935	10%	\$842	\$0	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-2S10-012TU	VNXE1600 1.2TB 10K SAS 25X2.5 NEBS U/G	\$1,265	10%	\$1,139	\$0	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-2S10-012U	VNXE1600 1.2TB 10K SAS 25X2.5 NEBS U/G	\$1,265	10%	\$1,139	\$0	\$0	\$0	\$0	\$0	\$0	\$0	UE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
N5-2510-600	VNXE1600 600GB 10K SAS 25X2.5 NEBS	\$500	10%	\$450	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-2510-600TU	VNXE1600 600GB 10K SAS 25X2.5 NEBS U/G	\$675	10%	\$608	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-2510-600U	VNXE1600 600GB 10K SAS 25X2.5 NEBS U/G	\$675	10%	\$608	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-2510-900	VNXE1600 900GB 10K SAS 25X2.5 NEBS	\$720	10%	\$648	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-2510-900TU	VNXE1600 900GB 10K SAS 25X2.5 NEBS U/G	\$975	10%	\$878	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-2510-900U	VNXE1600 900GB 10K SAS 25X2.5 NEBS U/G	\$975	10%	\$878	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-2515-300	VNXE1600 300GB 15K SAS 25X2.5 NEBS	\$775	10%	\$698	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-2515-300TU	VNXE1600 300GB 15K SAS 25X2.5 NEBS U/G	\$1,045	10%	\$941	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-2515-300U	VNXE1600 300GB 15K SAS 25X2.5 NEBS U/G	\$1,045	10%	\$941	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-2515-600	VNXE1600 600GB 15K SAS 25X2.5 NEBS	\$800	10%	\$720	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-2515-600TU	VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G	\$1,075	10%	\$968	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-2515-600U	VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G	\$1,075	10%	\$968	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-256F-200	VNXE1600 200GB SSD 25X2.5 NEBS	\$3,195	10%	\$2,876	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-256F-200TU	VNXE1600 200GB SSD 25X2.5 NEBS U/G	\$3,830	10%	\$3,447	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-256F-200U	VNXE1600 200GB SSD 25X2.5 NEBS U/G	\$3,830	10%	\$3,447	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-256FX-200	VNXE1600 200GB SSD 25X2.5 NEBS	\$1,595	10%	\$1,436	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-256FX-200TU	VNXE1600 200GB SSD 25X2.5 NEBSUG	\$1,915	10%	\$1,724	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-256FX-200U	VNXE1600 200GB SSD 25X2.5 NEBSUG	\$1,915	10%	\$1,724	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-256FX-800	VNXE1600 800GB SSD 25X2.5 NEBS	\$5,705	10%	\$5,135	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-256FX-800TU	VNXE1600 800GB SSD 25X2.5 NEBSUG	\$6,850	10%	\$6,165	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-256FX-800U	VNXE1600 800GB SSD 25X2.5 NEBSUG	\$6,850	10%	\$6,165	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-PS07-020	VNXE1600 2TB NL SAS 12X3.5 NEBS	\$675	10%	\$608	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-PS07-020TU	VNXE1600 2TB NL SAS 12X3.5 NEBS U/G	\$910	10%	\$819	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-PS07-020U	VNXE1600 2TB NL SAS 12X3.5 NEBS U/G	\$910	10%	\$819	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-PS07-040	VNXE1600 4TB NL SAS 12X3.5 NEBS	\$995	10%	\$896	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-PS07-040TU	VNXE1600 4TB NL SAS 12X3.5 NEBS U/G	\$1,345	10%	\$1,211	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-PS07-040U	VNXE1600 4TB NL SAS 12X3.5 NEBS U/G	\$1,345	10%	\$1,211	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-PS10-900	VNXE1600 900GB 10K SAS 12X3.5 NEBS	\$720	10%	\$648	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-PS10-900TU	VNXE1600 900GB 10K SAS 12X3.5 NEBS U/G	\$975	10%	\$878	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-PS10-900U	VNXE1600 900GB 10K SAS 12X3.5 NEBS U/G	\$975	10%	\$878	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-PS15-600	VNXE1600 600GB 15K SAS 12X3.5 NEBS	\$800	10%	\$720	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-PS15-600TU	VNXE1600 600GB 15K SAS 12X3.5 NEBS U/G	\$1,075	10%	\$968	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-PS15-600U	VNXE1600 600GB 15K SAS 12X3.5 NEBS U/G	\$1,075	10%	\$968	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-PS6F-200	VNXE1600 200GB SSD 12X3.5 NEBS	\$3,195	10%	\$2,876	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-PS6F-200TU	VNXE1600 200GB SSD 12X3.5 NEBS U/G	\$3,830	10%	\$3,447	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-PS6F-200U	VNXE1600 200GB SSD 12X3.5 NEBS U/G	\$3,830	10%	\$3,447	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-PS6FX-200	VNXE1600 200GB SSD 12X3.5 NEBS	\$1,595	10%	\$1,436	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-PS6FX-200TU	VNXE1600 200GB SSD 12X3.5 NEBSUG	\$1,915	10%	\$1,724	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-PS6FX-200U	VNXE1600 200GB SSD 12X3.5 NEBSUG	\$1,915	10%	\$1,724	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-SP-L6X200-SSD	VNXe1600 3.5 NEBS Systempack 6x200GB SSD	\$9,565	10%	\$8,609	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-SP-L6X600-15K	VNXe1600 3.5 NEBS Systempack 6x600GB 15K	\$3,345	10%	\$3,011	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-SP-L6X900-10K	VNXe1600 3.5 NEBS Systempack 6x900GB 10K	\$3,465	10%	\$3,119	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-SP-L9X2TB-NL	VNXe1600 3.5 NEBS Systempack 9x2TB NLSAS	\$4,990	10%	\$4,491	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-SP-L9X4TB-NL	VNXe1600 3.5 NEBS Systempack 9x4TB NLSAS	\$8,960	10%	\$8,064	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-SP-S6X1200-10K	VNXe1600 2.5 NEBS Systempack 6x1.2TB 10K	\$5,610	10%	\$5,049	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-SP-S6X200-SSD	VNXe1600 2.5 NEBS Systempack 6x200GB SSD	\$9,565	10%	\$8,609	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-SP-S6X300-15K	VNXe1600 2.5 NEBS Systempack 6x300GB 15K	\$3,255	10%	\$2,930	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-SP-S6X600-10K	VNXe1600 2.5 NEBS Systempack 6x600GB 10K	\$2,405	10%	\$2,165	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-SP-S6X600-15K	VNXe1600 2.5 NEBS Systempack 6x600GB 15K	\$3,345	10%	\$3,011	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-SP-S6X800-SSD	VNXe1600 2.5 NEBS Systempack 6x800GB SSD	\$34,230	10%	\$30,807	\$0	\$0	\$0	\$0	\$0	\$0	UE
N5-SP-S6X900-10K	VNXe1600 2.5 NEBS Systempack 6x900GB 10K	\$3,465	10%	\$3,119	\$0	\$0	\$0	\$0	\$0	\$0	UE
N6-2510-012	VNXe 3200 1.2TB 10K SAS 25X2.5 NEBS	\$1,095	10%	\$986	\$131	\$92	\$66	\$59	\$26	UE	
N6-2510-012TU	VNXe 3200 1.2TB 10KSAS 25X2.5 NEBS U/G	\$1,475	10%	\$1,328	\$131	\$91	\$63	\$33	\$28	UE	
N6-2510-012U	VNXe 3200 1.2TB 10KSAS 25X2.5 NEBS U/G	\$1,475	10%	\$1,328	\$131	\$91	\$63	\$33	\$28	UE	
N6-2510-600	VNXe 3200 600GB 10K SAS 25X2.5 NEBS	\$645	10%	\$581	\$77	\$54	\$39	\$35	\$15	UE	
N6-2510-600TU	VNXe 3200 600GB 10KSAS 25X2.5 NEBS U/G	\$875	10%	\$788	\$78	\$54	\$38	\$20	\$17	UE	
N6-2510-600U	VNXe 3200 600GB 10KSAS 25X2.5 NEBS U/G	\$875	10%	\$788	\$78	\$54	\$38	\$20	\$17	UE	
N6-2510-900	VNXe 3200 900GB 10K SAS 25X2.5 NEBS	\$870	10%	\$783	\$104	\$73	\$52	\$47	\$21	UE	
N6-2510-900TU	VNXe 3200 900GB 10KSAS 25X2.5 NEBS UG	\$1,150	10%	\$1,035	\$102	\$71	\$49	\$26	\$22	UE	
N6-2510-900U	VNXe 3200 900GB 10KSAS 25X2.5 NEBS UG	\$1,170	10%	\$1,053	\$104	\$73	\$50	\$26	\$22	UE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
N6-2S15-300	VNXe 3200 300GB 15K SAS 25X2.5 NEBS	\$930	10%	\$837	\$112	\$78	\$56	\$50	\$22	UE	
N6-2S15-300TU	VNXe 3200 300GB 15KSAS 25X2.5 NEBS U/G	\$1,255	10%	\$1,130	\$112	\$78	\$54	\$28	\$24	UE	
N6-2S15-300U	VNXe 3200 300GB 15KSAS 25X2.5 NEBS U/G	\$1,255	10%	\$1,130	\$112	\$78	\$54	\$28	\$24	UE	
N6-2S6F-100	VNXe 3200 100GB EFD 25X2.5 NEBS	\$2,020	10%	\$1,818	\$242	\$170	\$121	\$109	\$48	UE	
N6-2S6F-100TU	VNXe 3200 100GB EFD 25X2.5 NEBS U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$61	\$52	UE	
N6-2S6F-100U	VNXe 3200 100GB EFD 25X2.5 NEBS U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$61	\$52	UE	
N6-2S6F-200	VNXe 3200 200GB EFD 25X2.5 NEBS	\$3,195	10%	\$2,876	\$383	\$268	\$192	\$173	\$77	UE	
N6-2S6F-200TU	VNXe 3200 200GB EFD 25X2.5 NEBS U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$96	\$82	UE	
N6-2S6F-200U	VNXe 3200 200GB EFD 25X2.5 NEBS U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$96	\$82	UE	
N6-2S6FX-200	VNXe 3200 200GB FASTVP EFD 25X2.5 NEB	\$1,770	10%	\$1,593	\$212	\$149	\$106	\$96	\$42	UE	
N6-2S6FX-200TU	VNXe 3200 200GB FASTVP EFD 25X2.5 NB UG	\$2,130	10%	\$1,917	\$189	\$132	\$92	\$48	\$40	UE	
N6-2S6FX-200U	VNXe 3200 200GB FASTVP EFD 25X2.5 NB UG	\$2,130	10%	\$1,917	\$189	\$132	\$92	\$48	\$40	UE	
N6-PS07-020	VNXe 3200 2TB NL SAS 12X3.5 NEBS	\$725	10%	\$653	\$87	\$61	\$44	\$39	\$17	UE	
N6-PS07-020TU	VNXe 3200 2TB NL SAS 12X3.5 NEBS U/G	\$980	10%	\$882	\$87	\$61	\$42	\$22	\$19	UE	
N6-PS07-020U	VNXe 3200 2TB NL SAS 12X3.5 NEBS U/G	\$980	10%	\$882	\$87	\$61	\$42	\$22	\$19	UE	
N6-PS07-040	VNXe 3200 4TB NL SAS 12X3.5 NEBS	\$995	10%	\$896	\$119	\$84	\$60	\$54	\$24	UE	
N6-PS07-040TU	VNXe 3200 4TB NL SAS 12X3.5 NEBS U/G	\$1,345	10%	\$1,211	\$120	\$83	\$58	\$30	\$26	UE	
N6-PS07-040U	VNXe 3200 4TB NL SAS 12X3.5 NEBS U/G	\$1,345	10%	\$1,211	\$120	\$83	\$58	\$30	\$26	UE	
N6-PS10-900	VNXe 3200 900GB 10K SAS 12X3.5 NEBS	\$860	10%	\$774	\$103	\$72	\$52	\$46	\$21	UE	
N6-PS10-900TU	VNXe 3200 900GB 10KSAS 12X3.5 NEBS UG	\$1,150	10%	\$1,035	\$102	\$71	\$49	\$26	\$22	UE	
N6-PS10-900U	VNXe 3200 900GB 10KSAS 12X3.5 NEBS UG	\$1,150	10%	\$1,035	\$102	\$71	\$49	\$26	\$22	UE	
N6-PS15-600	VNXe 3200 600GB 15K SAS 12X3.5 NEBS	\$1,070	10%	\$963	\$128	\$90	\$64	\$58	\$26	UE	
N6-PS15-600TU	VNXe 3200 600GB 15KSAS 12X3.5 NEBS U/G	\$1,445	10%	\$1,301	\$128	\$90	\$62	\$32	\$27	UE	
N6-PS15-600U	VNXe 3200 600GB 15KSAS 12X3.5 NEBS U/G	\$1,445	10%	\$1,301	\$128	\$90	\$62	\$32	\$27	UE	
N6-PS6F-100	VNXe 3200 100GB EFD 12X3.5 NEBS	\$2,020	10%	\$1,818	\$242	\$170	\$121	\$109	\$48	UE	
N6-PS6F-100TU	VNXe 3200 100GB EFD 12X3.5 NEBS U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$61	\$52	UE	
N6-PS6F-100U	VNXe 3200 100GB EFD 12X3.5 NEBS U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$61	\$52	UE	
N6-PS6F-200	VNXe 3200 200GB EFD 12X3.5 NEBS	\$3,195	10%	\$2,876	\$383	\$268	\$192	\$173	\$77	UE	
N6-PS6F-200TU	VNXe 3200 200GB EFD 12X3.5 NEBS U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$96	\$82	UE	
N6-PS6F-200U	VNXe 3200 200GB EFD 12X3.5 NEBS U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$96	\$82	UE	
N6-PS6FX-200	VNXe 3200 200GB FASTVP EFD 12X3.5 NEB	\$1,770	10%	\$1,593	\$212	\$149	\$106	\$96	\$42	UE	
N6-PS6FX-200TU	VNXe 3200 200GB FASTVP EFD 12X3.5 NB UG	\$2,130	10%	\$1,917	\$189	\$132	\$92	\$48	\$40	UE	
N6-PS6FX-200U	VNXe 3200 200GB FASTVP EFD 12X3.5 NB UG	\$2,130	10%	\$1,917	\$189	\$132	\$92	\$48	\$40	UE	
V16-SNAPR12	12 DRV SNAP IN Rails	\$600	10%	\$540	\$0	\$0	\$0	\$0	\$0	UE	
V16-SNAPR25	25 DRV SNAP In Rails	\$600	10%	\$540	\$0	\$0	\$0	\$0	\$0	UE	
V2-10GB-ETH-C	2 PORT 10G BASE-T EERRUPTION SLIC	\$2,900	10%	\$2,610	\$290	\$203	\$145	\$87	\$58	UE	
V2-10G-C-SPRE	2 PORT 10G BASE-T ERUPTION ESLIC	\$2,900	10%	\$2,610	\$290	\$203	\$145	\$87	\$58	UE	
V212D08A12CXL	VNXE3150;2XSP DPE;8GB;12X3.5;6X4TB NLSAS	\$14,000	10%	\$12,600	\$1,400	\$980	\$700	\$420	\$280	UE	
V212D8A12CXL12	VNXE3150 2XSP DPE 8GB 12X3.5 12X4TB NLSA	\$23,000	10%	\$20,700	\$2,300	\$1,610	\$1,150	\$690	\$460	UE	
V212S04A12CXL	VNXE3150;1XSP DPE;12X3.5 DS;6X4TB NLSAS	\$11,200	10%	\$10,080	\$1,120	\$784	\$560	\$336	\$224	UE	
V212S04A25FM	VNXE3150;1XSP DPE;4GB;25X2.5DS;6X200 EFD	\$25,734	10%	\$23,161	\$2,573	\$1,801	\$1,287	\$772	\$515	UE	
V212S04A25FS	VNXE3150;1XSP DPE;4GB;25X2.5DS;6X100 EFD	\$13,840	10%	\$12,456	\$1,384	\$969	\$692	\$415	\$277	UE	
V212S4A12CXL12	VNXE3150;1SP DPE;12X3.5;12X4TB NLSAS	\$18,400	10%	\$16,560	\$1,840	\$1,288	\$920	\$552	\$368	UE	
V21-BBU	BATTERY BACKUP UNIT	\$197	10%	\$177	\$0	\$0	\$0	\$0	\$0	UE	
V21-CCARD	CACHE CARD	\$1,119	10%	\$1,007	\$0	\$0	\$0	\$0	\$0	UE	
V21-ESLIC	1 GB ETHERNET IO MODULE	\$1,000	10%	\$900	\$0	\$0	\$0	\$0	\$0	UE	
V2-1GB-IO	1 GB IO MODULE	\$1,000	10%	\$900	\$0	\$0	\$0	\$0	\$0	UE	
V21-LCC	LINK CONTROL CARD FOR 2U DAE	\$1,774	10%	\$1,597	\$0	\$0	\$0	\$0	\$0	UE	
V21-LCC-DAE25	LCC FOR 2U DAE 25 DRIVE	\$1,774	10%	\$1,597	\$0	\$0	\$0	\$0	\$0	UE	
V21-MEM-DUPG8	VNXe 3100 UPGKIT 2xSP 4GB-8GB & 8GB-16GB	\$950	10%	\$855	\$0	\$0	\$0	\$0	\$0	UE	
V21-PS	POWER SUPPLY	\$484	10%	\$436	\$0	\$0	\$0	\$0	\$0	UE	
V21-PS-DAE25	Power Supply for 25 DRIVE DAE	\$484	10%	\$436	\$0	\$0	\$0	\$0	\$0	UE	
V22D8A12CL12E	VNXE3150;2SP DPE;8;12X3.5;12X3TB NLS;SED	\$20,929	10%	\$18,836	\$2,093	\$1,465	\$1,046	\$628	\$419	UE	
V2-2S10-600U	600 GB 10K 6GB SAS 2.5 SPARE UPG	\$955	10%	\$860	\$86	\$57	\$38	\$18	\$10	UE	
V2-2S10-900U	900 GB 10K 6GB SAS 2.5 SPARE UPG	\$1,290	10%	\$1,161	\$116	\$77	\$52	\$25	\$13	UE	
V2-2S10E-900U	900GB 2.5" SELF ENCRYPT DRIVE UPG	\$1,810	10%	\$1,629	\$163	\$109	\$72	\$34	\$18	UE	
V2-2S6F-100U	100GB 6GB SAS 2.5 EFD SPARE UPG	\$3,155	10%	\$2,840	\$284	\$189	\$126	\$60	\$32	UE	
V2-2S6F-200U	200 GB 10K 6GB SAS 2.5 EFD SPARE UPG	\$5,970	10%	\$5,373	\$537	\$358	\$239	\$113	\$60	UE	
V22-SP	VNXE 3150 STORAGE PROCESSOR SPARE	\$7,015	10%	\$6,314	\$702	\$491	\$351	\$210	\$140	UE	
V2-DAE-12	DAE WITH 12 X 3.5 INCH DRIVE SLOTS	\$1,888	10%	\$1,699	\$189	\$132	\$94	\$57	\$38	UE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
V2-DAE-25	DAE WITH 25 X 2.5 INCH DRIVE SLOTS	\$3,343	10%	\$3,009	\$334	\$234	\$167	\$100	\$67	UE	
V2-PS07-010-6	6TB SAS DISK PACK (6 X 1TB 7200RPM)	\$2,830	10%	\$2,547	\$255	\$238	\$170	\$85	\$57	UE	
V2-PS07-020-6	12TB SAS DISK PACK (6 X 2TB 7200RPM)	\$4,320	10%	\$3,888	\$389	\$363	\$259	\$130	\$86	UE	
V2-PS07-0206U	12TB NL-SAS DISK PACK (6 x 2TB 72k) UPG	\$5,850	10%	\$5,265	\$527	\$351	\$234	\$111	\$59	UE	
V2-PS07-020U	2TB 7200RPM NL-SAS 3.5 DRIVE UPG	\$975	10%	\$878	\$88	\$59	\$39	\$19	\$10	UE	
V2-PS07-040	4TB 7.2K NL-SAS 3.5" DRIVE	\$1,240	10%	\$1,116	\$112	\$104	\$74	\$37	\$25	UE	
V2-PS07-040U	4TB 7.2K NL-SAS 3.5" DRIVE UPG	\$1,670	10%	\$1,503	\$150	\$100	\$67	\$32	\$17	UE	
V2-PS07E-030U	3TB 3.5" SELF ENCRYPT DRIVE UPG	\$1,945	10%	\$1,751	\$175	\$117	\$78	\$37	\$19	UE	
V2-PS10-900U	900GB 10K 6GB SAS 3.5 SPARE UPG	\$1,290	10%	\$1,161	\$116	\$77	\$52	\$25	\$13	UE	
V2-PS10E-900U	900GB 3.5" SELF ENCRYPT DRIVE UPG	\$1,960	10%	\$1,764	\$176	\$118	\$78	\$37	\$20	UE	
V2-PS15-300-5	1500 GB SAS DISK PACK (5X 300GB 15K 3.5)	\$3,290	10%	\$2,961	\$296	\$276	\$197	\$99	\$66	UE	
V2-PS15-3005U	1500GB DISK PK(5 X 300GB 15K 3.5)JUPG	\$4,440	10%	\$3,996	\$400	\$266	\$178	\$84	\$44	UE	
V2-PS15-300-6	1800GB SAS DISK PACK (6 X 300GB 15K 3.5)	\$3,945	10%	\$3,445	\$355	\$331	\$237	\$118	\$79	UE	
V2-PS15-3006U	1800GB DISK PACK(6 X 300GB 15K 3.5)JUPG	\$5,330	10%	\$4,797	\$480	\$320	\$213	\$101	\$53	UE	
V2-PS15-300-7	2100GB SAS DISK PACK (7 X 300GB 15K)	\$4,605	10%	\$4,145	\$414	\$387	\$276	\$138	\$92	UE	
V2-PS15-3007U	2100GB DISK PACK (7 X 300GB 15K 3.5)JUPG	\$5,255	10%	\$4,730	\$473	\$315	\$210	\$100	\$53	UE	
V2-PS15-600-5	3000 GB SAS DISK PACK (5X 600GB 15K 3.5)	\$5,220	10%	\$4,698	\$470	\$438	\$313	\$157	\$104	UE	
V2-PS15-6005U	3000GB DISK PACK (5 X 600GB 15K 3.5)JUPG	\$7,050	10%	\$6,345	\$635	\$423	\$282	\$134	\$71	UE	
V2-PS15-600-6	3600GB SAS DISK PACK (6 X 600GB 15K 3.5)	\$6,270	10%	\$5,643	\$564	\$527	\$376	\$188	\$125	UE	
V2-PS15-6006U	3600GB DISK PACK (6 X 600GB 15K 3.5)JUPG	\$8,460	10%	\$7,614	\$761	\$508	\$338	\$161	\$85	UE	
V2-PS15-600-7	4200GB SAS DISK PACK (7 X 600GB 15K)	\$7,310	10%	\$6,579	\$658	\$614	\$439	\$219	\$146	UE	
V2-PS15-6007U	4200GB DISK PACK (7 X 600GB 15K 3.5)JUPG	\$9,870	10%	\$8,883	\$888	\$592	\$395	\$188	\$99	UE	
V2-PS15-600U	600GB 15K 6GB SAS DRIVE 3.5 UPG	\$1,405	10%	\$1,265	\$126	\$84	\$56	\$27	\$14	UE	
V3-10GB-ETH-C	2 port x 10GBASET Copper IO (2 Modules)	\$2,900	10%	\$2,610	\$290	\$203	\$0	\$87	\$0	UE	
V31-10GB	10 GB ETHERNET OPTICAL IO MODULE	\$3,000	10%	\$2,700	\$0	\$0	\$0	\$0	\$0	UE	
V31-10GB-C	2 PORT 10GBASE-T IO Copper (Two Modules)	\$2,900	10%	\$2,610	\$290	\$203	\$0	\$87	\$0	UE	
V31-10GB-ETHO	2 port x 10 GbE OPTICAL IO (2 Modules)	\$3,600	10%	\$3,240	\$360	\$252	\$0	\$108	\$0	UE	
V311D12AN15CXL	VNXE3300;2XSPDPE;15X3.5DS;6X4TBSAS;AC	\$16,800	10%	\$15,120	\$1,680	\$1,176	\$0	\$504	\$0	UE	
V311D12AN15FS	VNXE3300;2XSPDPE;15X3.5DS;6X100GBSAS;AC	\$20,730	10%	\$18,657	\$2,073	\$1,451	\$0	\$622	\$0	UE	
V311D12AN25	VNXE3300;2XSP DPE;25X2.5 DS;;AC,NR	\$12,063	10%	\$10,857	\$1,206	\$844	\$0	\$362	\$0	UE	
V311D12AR15CXL	VNXE3300;2XSP DPE;15X3.5DS;6X4TB SAS;AC	\$16,800	10%	\$15,120	\$1,680	\$1,176	\$0	\$504	\$0	UE	
V311D12AR15FS	VNXE3300;2XSPDPE;15X2.5DS;6X100GBSAS;AC	\$20,730	10%	\$18,657	\$2,073	\$1,451	\$0	\$622	\$0	UE	
V311D12AR25	3U DPE;2XSP;12GB MEM;25DS;AC,W/RACK	\$12,063	10%	\$10,857	\$1,206	\$844	\$0	\$362	\$0	UE	
V311D12DN25	3U DPE;2XSP;12GB MEM;25DS;DC,NR	\$13,872	10%	\$12,485	\$1,387	\$971	\$0	\$416	\$0	UE	
V31-1GB	1 GB ETHERNET IO (Two Modules)	\$1,000	10%	\$900	\$0	\$0	\$0	\$0	\$0	UE	
V31-1GB-ETH	4 port x 1 GbE IO (2 Modules)	\$2,000	10%	\$1,800	\$200	\$140	\$0	\$60	\$0	UE	
V31-BBU	BATTERY BACKUP UNIT FRU	\$440	10%	\$396	\$0	\$0	\$0	\$0	\$0	UE	
V31-DAE-DPS	DC POWER SUPPLY (DAE)	\$500	10%	\$450	\$0	\$0	\$0	\$0	\$0	UE	
V31-DAE-N15DC	VNXE3300 3U DAE;15X3.5 DRIVE SLOTS; DC	\$2,478	10%	\$2,230	\$248	\$173	\$0	\$74	\$0	UE	
V31-DAE-N-15E	VNXE3300 3U DAE; 15X3.5 INCH DRIVE SLOTS	\$2,360	10%	\$2,124	\$236	\$165	\$0	\$71	\$0	UE	
V31-DAE-N-25	2U DAE;25X2.5INCH DRIVESLOTS NO RACK	\$3,343	10%	\$3,009	\$334	\$234	\$0	\$100	\$0	UE	
V31-DAE-N-25D	2U DAE;25x2.5;DC POWER;CUSTOMER INSTALL	\$3,510	10%	\$3,159	\$351	\$246	\$0	\$105	\$0	UE	
V31-DAE-PS	POWER SUPPLY DAE FRU	\$500	10%	\$450	\$0	\$0	\$0	\$0	\$0	UE	
V31-DAE-R-15E	VNXE3300 3U DAE; 15X3.5 W/RACK	\$2,360	10%	\$2,124	\$236	\$165	\$0	\$71	\$0	UE	
V31-DAE-R-25	2U DAE;25X2.5 INCH DRIVE SLOTS W/RACK	\$3,343	10%	\$3,009	\$334	\$234	\$0	\$100	\$0	UE	
V31-DPE-DPS	DC POWER SUPPLY (DPE)	\$715	10%	\$644	\$0	\$0	\$0	\$0	\$0	UE	
V31-DPE-PS	POWER SUPPLY DPE FRU	\$715	10%	\$644	\$0	\$0	\$0	\$0	\$0	UE	
V31-LCC	LINK CONTROL CARD FOR 3U DAE FRU	\$715	10%	\$644	\$0	\$0	\$0	\$0	\$0	UE	
V31-SP	STORAGE PROCESSOR FRU	\$6,929	10%	\$6,236	\$0	\$0	\$0	\$0	\$0	UE	
V31-SP-DIMM	SP MEMORY FRU	\$425	10%	\$383	\$0	\$0	\$0	\$0	\$0	UE	
V31-SSD	STORAGE PROCESSOR SSD FRU	\$1,024	10%	\$922	\$0	\$0	\$0	\$0	\$0	UE	
V32-10GOPT	10GbE4port Optical IO module without SFP	\$2,010	10%	\$1,809	\$201	\$141	\$101	\$101	\$40	UE	
V32-10GOPTSP	10GbE 4 port Optical IO module with SFP	\$2,520	10%	\$2,268	\$252	\$176	\$126	\$126	\$50	UE	
V32-10GOPTSPFU	10GbE Optical IO Module with SFP Upgrade	\$3,405	10%	\$3,065	\$341	\$238	\$170	\$170	\$68	UE	
V32-10GOPTU	10GbE Optical IO Module without SFP Upg	\$2,715	10%	\$2,444	\$272	\$190	\$136	\$136	\$54	UE	
V3212TB200GBHW	VNXe3200 DPE 12TB Cap w/ 200GB Flash	\$36,785	10%	\$33,107	\$3,679	\$2,575	\$1,839	\$1,839	\$736	UE	
V3212TB400GBHW	VNXe3200 DPE 12TB Cap w/ 400GB Flash	\$43,025	10%	\$38,723	\$4,303	\$3,012	\$2,151	\$2,151	\$861	UE	
V32-1G-IO	4 Port 1GbE iSCSI/IP	\$1,000	10%	\$900	\$100	\$70	\$50	\$50	\$20	UE	
V32-1G-IOU	4 Port 1GbE iSCSI/IP IO Module Upgrade	\$770	10%	\$693	\$77	\$54	\$39	\$39	\$15	UE	
V3220TB1200GBHW	VNXe3200 DPE 20TB Cap w/ 1200GB Flash	\$41,375	10%	\$37,238	\$4,138	\$2,896	\$2,069	\$2,069	\$828	UE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
V3220TB800GBHW	VNXe3200 DPE 20TB Cap w/ 800GB Flash	\$39,580	10%	\$35,622	\$3,958	\$2,771	\$1,979	\$1,979	\$792	UE
V3225TB3600GBHW	VNXe3200 DPE 25TB Cap w/ 3600GB Flash	\$71,830	10%	\$64,647	\$7,183	\$5,028	\$3,592	\$3,592	\$1,437	UE
V322TB600GB	VNXe3200 DAE w/22TB Cap-600GB10K HS	\$14,870	10%	\$13,383	\$1,487	\$1,041	\$744	\$744	\$297	UE
V322TB900GB	VNXe3200 DAE w/22TB Cap-900GB10K HS	\$15,095	10%	\$13,586	\$1,510	\$1,057	\$755	\$755	\$302	UE
V3235TB1200GBHW	VNXe3200 DPE 35TB Cap w/ 1200GB Flash	\$41,375	10%	\$37,238	\$4,138	\$2,896	\$2,069	\$2,069	\$828	UE
V3235TB800GBHW	VNXe3200 DPE 35TB Cap w/ 800GB Flash	\$39,580	10%	\$35,622	\$3,958	\$2,771	\$1,979	\$1,979	\$792	UE
V3240TB3600GBHW	VNXe3200 DAE 40TB Cap w/ 3600GB Flash	\$71,830	10%	\$64,647	\$7,183	\$5,028	\$3,592	\$3,592	\$1,437	UE
V324TB600GB	VNXe3200 DAE w/44TB Cap-600GB10K HS	\$22,730	10%	\$20,457	\$2,273	\$1,591	\$1,137	\$1,137	\$455	UE
V324TB900GB	VNXe3200 DAE w/44TB Cap-900GB10K HS	\$22,955	10%	\$20,660	\$2,296	\$1,607	\$1,148	\$1,148	\$459	UE
V32-5TELRAIL	Telco Rail Kit for 2U DPE or DAE	\$150	10%	\$135	\$0	\$0	\$0	\$0	\$0	UE
V32600S200FDAE	VNXe3200 DAE 10x600GBSAS/10x200GBFLASH	\$30,225	10%	\$27,203	\$3,023	\$2,116	\$1,511	\$1,511	\$605	UE
V32-800W-PS	800W Power Supply 12V and 12V STBY DPE	\$500	10%	\$450	\$0	\$0	\$0	\$0	\$0	UE
V32-8GFC	ONE 4 Port 8GB Fibre Channel IO Module	\$1,400	10%	\$1,260	\$140	\$98	\$70	\$70	\$28	UE
V32-8GFCU	4 Port 8GB Fibre Channel IO Module Upgr	\$1,890	10%	\$1,701	\$189	\$132	\$95	\$95	\$38	UE
V328TB200GBHW	VNXe3200 DPE 8TB Cap w/ 200GB Flash	\$27,645	10%	\$24,881	\$2,765	\$1,935	\$1,382	\$1,382	\$553	UE
V328TB400GBHW	VNXe3200 DPE 8TB Cap w/ 400GB Flash	\$36,685	10%	\$33,017	\$3,669	\$2,568	\$1,834	\$1,834	\$734	UE
V32900S200FDAE	VNXe3200 DAE 10x900GBSAS/10x200GBFLASH	\$34,080	10%	\$30,672	\$3,408	\$2,386	\$1,704	\$1,704	\$682	UE
V32900S800FDAE	VNXe3200 DAE 10x900GBSAS/10x800GBFLASH	\$78,840	10%	\$70,956	\$7,884	\$5,519	\$3,942	\$3,942	\$1,577	UE
V32-BBU	BATTERY BACKUP UNIT	\$200	10%	\$180	\$0	\$0	\$0	\$0	\$0	UE
V32-BC-12ARK	ASSY BEACHCOMBER 12 ADJUSTABLE RAIL KIT	\$240	10%	\$216	\$0	\$0	\$0	\$0	\$0	UE
V32-BC-25ARK	ASSY BEACHCOMBER 25 ADJUSTABLE RAIL KIT	\$240	10%	\$216	\$0	\$0	\$0	\$0	\$0	UE
V32-BC-FM	FAN MODULE BC	\$300	10%	\$270	\$0	\$0	\$0	\$0	\$0	UE
V32-CCARD	CACHE CARD	\$1,120	10%	\$1,008	\$0	\$0	\$0	\$0	\$0	UE
V32D12AN2CM12	VNXe3200;2xSP DPE;12x3.5 DS;12x2TB 7200K	\$12,825	10%	\$11,543	\$1,283	\$898	\$641	\$641	\$257	UE
V32D12AN2CM9	VNXe3200;2xSP DPE;12x3.5 DS;9x2TB 7200K	\$10,925	10%	\$9,833	\$1,093	\$765	\$546	\$546	\$219	UE
V32D12AN2CX12	VNXe3200;2xSP DPE;12x3.5 DS;12x4TB 7200K	\$21,850	10%	\$19,665	\$2,185	\$1,530	\$1,093	\$1,093	\$437	UE
V32D12AN2CX9	VNXE3200;2XSP DPE;12X3.5 DS;9X4TB 7200K	\$16,625	10%	\$14,963	\$1,663	\$1,164	\$831	\$831	\$333	UE
V32D12AN2F80	VNXe32;2xSP DPE;12x3.5DS;8x800GB FAST VP	\$39,700	10%	\$35,730	\$3,970	\$2,779	\$1,985	\$1,985	\$794	UE
V32D12AN2PM12	VNXe3200;2xSP DPE;12x3.5 DS;12x600GB 15K	\$13,538	10%	\$12,184	\$1,354	\$948	\$677	\$677	\$271	UE
V32D12AN2PM6	VNXe3200 2xSP DPE 12x3.5 DS 6x600GB 15K	\$8,400	10%	\$7,560	\$840	\$588	\$420	\$420	\$168	UE
V32D12AN2QM12	VNXe3200;2xSP DPE;12x3.5 DS;12x900GB 10K	\$15,936	10%	\$14,342	\$1,594	\$1,116	\$797	\$797	\$319	UE
V32D12AN2QM6	VNXe3200 2xSP DPE 12x3.5 DS 6x900GB 10K	\$9,546	10%	\$8,591	\$955	\$668	\$477	\$477	\$191	UE
V32D12AN5F211	VNXe32;2xSP DPE;25x2.5DS;11x200GB FASTVP	\$24,745	10%	\$22,271	\$2,475	\$1,732	\$1,237	\$1,237	\$495	UE
V32D12AN5F216	VNXe32;2xSP DPE;25x2.5DS;16x200GB FASTVP	\$33,330	10%	\$29,997	\$3,333	\$2,333	\$1,667	\$1,667	\$667	UE
V32D12AN5F221	VNXe32;2xSP DPE;25x2.5DS;21x200GB FASTVP	\$41,915	10%	\$37,724	\$4,192	\$2,934	\$2,096	\$2,096	\$838	UE
V32D12AN5F28	VNXe32;2xSP DPE;25x2.5DS;8x200GB FAST VP	\$19,380	10%	\$17,442	\$1,938	\$1,357	\$969	\$969	\$388	UE
V32D12AN5F80	VNXe32;2xSP DPE;25x2.5DS;8x800GB FAST VP	\$39,700	10%	\$35,730	\$3,970	\$2,779	\$1,985	\$1,985	\$794	UE
V32D12AN5F810	VNXe32;2xSP DPE;25x2.5DS;10x800GB FASTVP	\$49,070	10%	\$44,163	\$4,907	\$3,435	\$2,454	\$2,454	\$981	UE
V32D12AN5PS12	VNXe3200;2xSP DPE;25x2.5 DS;12x300GB 15K	\$12,540	10%	\$11,286	\$1,254	\$878	\$627	\$627	\$251	UE
V32D12AN5PS25	VNXe3200;2xSP DPE;25x2.5 DS;25x300GB 15K	\$18,100	10%	\$16,290	\$1,810	\$1,267	\$905	\$905	\$362	UE
V32D12AN5PS6	VNXe3200;2xSP DPE;25x2.5 DS;6x300GB 15K	\$8,920	10%	\$8,028	\$892	\$624	\$446	\$446	\$178	UE
V32D12AN5QM12	VNXe3200;2xSP DPE;25x2.5 DS;12x900GB 10K	\$14,488	10%	\$13,039	\$1,449	\$1,014	\$724	\$724	\$290	UE
V32D12AN5QM25	VNXe3200;2xSP DPE;25x2.5 DS;25x900GB 10K	\$20,000	10%	\$18,000	\$2,000	\$1,400	\$1,000	\$1,000	\$400	UE
V32D12AN5QM6	VNXe3200 2xSP DPE 25x2.5 DS 6x900GB 10K	\$8,600	10%	\$7,740	\$860	\$602	\$430	\$430	\$172	UE
V32D12AN5QN12	VNXe3200;2xSP DPE;25x2.5DS;12x1200GB 10K	\$17,385	10%	\$15,647	\$1,739	\$1,217	\$869	\$869	\$348	UE
V32D12AN5QN25	VNXe3200;2xSP DPE;25x2.5DS;25x1200GB 10K	\$24,300	10%	\$21,870	\$2,430	\$1,701	\$1,215	\$1,215	\$486	UE
V32D12AN5QN6	VNXe3200;2xSP DPE;25x2.5 DS;6x1200GB 10K	\$10,320	10%	\$9,288	\$1,032	\$722	\$516	\$516	\$206	UE
V32D12AN5QS12	VNXe3200;2xSP DPE;25x2.5 DS;12x600GB 10K	\$11,780	10%	\$10,602	\$1,178	\$825	\$589	\$589	\$236	UE
V32D12AN5QS25	VNXe3200;2xSP DPE;25x2.5 DS;25x600GB 10K	\$15,600	10%	\$14,040	\$1,560	\$1,092	\$780	\$780	\$312	UE
V32D12AN5QS6	VNXe3200 2xSP DPE 25x2.5 DS 6x600GB 10K	\$7,600	10%	\$6,840	\$760	\$532	\$380	\$380	\$152	UE
V32D12AN5QT12	VNXe3200;2xSP DPE;25x2.5 DS;12x600GB 15K	\$13,540	10%	\$12,186	\$1,354	\$948	\$677	\$677	\$271	UE
V32D12AN5QT25	VNXe3200;2xSP DPE;25x2.5 DS;25x600GB 15K	\$18,520	10%	\$16,668	\$1,852	\$1,296	\$926	\$926	\$370	UE
V32D12AN5QT6	VNXe3200;2xSP DPE;25x2.5 DS;6x600GB 15K	\$8,400	10%	\$7,560	\$840	\$588	\$420	\$420	\$168	UE
V32D12DN2	VNXe32;2xSP DPE;DC;12X3.5DS; DISKLESS	\$9,390	10%	\$8,451	\$939	\$657	\$470	\$470	\$188	UE
V32D12DN2CM12	VNXe32;2xSP DPE;DC;12x3.5DS;12x2TB 7200K	\$16,030	10%	\$14,427	\$1,603	\$1,122	\$802	\$802	\$321	UE
V32D12DN2CM9	VNXe32;2xSP DPE;DC;12x3.5DS;9x2TB 7200K	\$13,655	10%	\$12,290	\$1,366	\$956	\$683	\$683	\$273	UE
V32D12DN2CX12	VNXe32;2xSP DPE;DC;12x3.5DS;12x4TB 7200K	\$27,315	10%	\$24,584	\$2,732	\$1,912	\$1,366	\$1,366	\$546	UE
V32D12DN2CX9	VNXe32;2xSP DPE;DC;12x3.5DS;9x4TB 7200K	\$20,780	10%	\$18,702	\$2,078	\$1,455	\$1,039	\$1,039	\$416	UE
V32D12DN2PM12	VNXe32;2xSP DPE;DC;12x3.5DS;12x600GB 15K	\$16,925	10%	\$15,233	\$1,693	\$1,185	\$846	\$846	\$339	UE
V32D12DN2PM6	VNXe32;2xSP DPE;DC;12x3.5DS;6x600GB 15K	\$10,500	10%	\$9,450	\$1,050	\$735	\$525	\$525	\$210	UE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
V32D12DN2QM12	VNXe32:2xSP DPE;DC:12x3.5DS;12x900GB 10K	\$19,920	10%	\$17,928	\$1,992	\$1,394	\$996	\$996	\$996	\$398	UE
V32D12DN2QM6	VNXe32:2xSP DPE;DC:12x3.5DS;6x900GB 10K	\$11,935	10%	\$10,742	\$1,194	\$835	\$597	\$597	\$597	\$239	UE
V32D12DN5	VNXe32:2xSP DPE;DC;25X2.5DS; DISKLESS	\$7,270	10%	\$6,543	\$727	\$509	\$364	\$364	\$364	\$145	UE
V32D12DN5F28	VNXe32:2xSP DPE;DC:25x2.5DS;8x200GB FAST	\$36,815	10%	\$33,134	\$3,682	\$2,577	\$1,841	\$1,841	\$1,841	\$736	UE
V32D12DN5PS12	VNXe32:2xSP DPE;DC;25x2.5DS;12x300GB 15K	\$15,675	10%	\$14,108	\$1,568	\$1,097	\$784	\$784	\$784	\$314	UE
V32D12DN5PS25	VNXe32:2xSP DPE;DC;25x2.5DS;25x300GB 15K	\$22,658	10%	\$20,392	\$2,266	\$1,586	\$1,133	\$1,133	\$1,133	\$453	UE
V32D12DN5PS6	VNXe32:2xSP DPE;DC;25x2.5DS;6x300GB 15K	\$11,150	10%	\$10,035	\$1,115	\$781	\$558	\$558	\$558	\$223	UE
V32D12DN5QM12	VNXe32:2xSP DPE;DC:25x2.5DS;12x900GB 10K	\$18,110	10%	\$16,299	\$1,811	\$1,268	\$906	\$906	\$906	\$362	UE
V32D12DN5QM25	VNXe32:2xSP DPE;DC:25x2.5DS;25x900GB 10K	\$24,938	10%	\$22,444	\$2,494	\$1,746	\$1,247	\$1,247	\$1,247	\$499	UE
V32D12DN5QM6	VNXe32:2xSP DPE;DC:25x2.5DS;6x900GB 10K	\$10,750	10%	\$9,675	\$1,075	\$753	\$538	\$538	\$538	\$215	UE
V32D12DN5QN12	VNXe32:2xSP DPE;DC;25x2.5DS;12x1200GB10K	\$19,125	10%	\$17,213	\$1,913	\$1,339	\$956	\$956	\$956	\$383	UE
V32D12DN5QN25	VNXe32:2xSP DPE;DC;25x2.5DS;25x1200GB10K	\$26,836	10%	\$24,152	\$2,684	\$1,879	\$1,342	\$1,342	\$1,342	\$537	UE
V32D12DN5QN6	VNXe32:2xSP DPE;DC;25x2.5DS;6x1200GB10K	\$11,350	10%	\$10,215	\$1,135	\$795	\$568	\$568	\$568	\$227	UE
V32D12DN5QS12	VNXe32:2xSP DPE;DC;25x2.5DS;12x600GB 10K	\$14,725	10%	\$13,253	\$1,473	\$1,031	\$736	\$736	\$736	\$295	UE
V32D12DN5QS25	VNXe32:2xSP DPE;DC;25x2.5DS;25x600GB 10K	\$19,570	10%	\$17,613	\$1,957	\$1,370	\$979	\$979	\$979	\$391	UE
V32D12DN5QS6	VNXe32:2xSP DPE;DC;25x2.5DS;6x600GB 10K	\$9,500	10%	\$8,550	\$950	\$665	\$475	\$475	\$475	\$190	UE
V32-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$1,890	10%	\$1,701	\$189	\$132	\$95	\$95	\$95	\$38	UE
V32-DAE-12U	2U DAE w/12x3.5 INCH DRIVE SLOTS;UPGRADE	\$2,550	10%	\$2,295	\$255	\$179	\$128	\$128	\$128	\$51	UE
V32-DAE-25	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$3,345	10%	\$3,011	\$335	\$234	\$167	\$167	\$167	\$67	UE
V32-DAE-25D	VNXe3200 DC DAE-25x2.5	\$4,350	10%	\$3,915	\$435	\$305	\$218	\$218	\$218	\$87	UE
V32-DAE-25DU	VNXe3200 DC DAE-25x2.5"" Upgrade	\$5,870	10%	\$5,283	\$587	\$411	\$294	\$294	\$294	\$117	UE
V32-DAE-25U	2U DAE w/25x2.5 INCH DRIVE SLOTS;UPGRADE	\$4,515	10%	\$4,064	\$452	\$316	\$226	\$226	\$226	\$90	UE
V32-DC-PS	DC PSU for the 25 drive DAE	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	\$0	UE
V32-DC-PSU	DC PSU For VNXe3200 DC DPE	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	\$0	UE
V32-LCC-DAE12	LCC FOR 2U DAE 12 DRIVE	\$1,775	10%	\$1,598	\$178	\$124	\$89	\$89	\$89	\$36	UE
V32-LCC-DAE25	LCC FOR 2U DAE 25 DRIVE	\$1,775	10%	\$1,598	\$178	\$124	\$89	\$89	\$89	\$36	UE
V32-MSAS-2M	Two Mini-SAS to Mini-SAS 2 M cable	\$360	10%	\$324	\$0	\$0	\$0	\$0	\$0	\$0	UE
V32-MSAS-5M	Two Mini-SAS to Mini-SAS 5 M cable	\$900	10%	\$810	\$0	\$0	\$0	\$0	\$0	\$0	UE
V32MSAS-HD-2M	Two Mini-SAS HD to Mini-SAS 2 M cable	\$540	10%	\$486	\$0	\$0	\$0	\$0	\$0	\$0	UE
V32MSAS-HD-5M	Two Mini-SAS HD to Mini-SAS 5 M cable	\$1,350	10%	\$1,215	\$0	\$0	\$0	\$0	\$0	\$0	UE
V32-PS	PWR SUPPLY FOR VNXE3200/3400 DPE	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	\$0	UE
V32-PS-DAE12	Power Supply for 2U 12 DRIVE DAE	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	\$0	UE
V32-PS-DAE25	Power Supply for 2U 25 DRIVE DAE	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	\$0	UE
V3-2S10600EU	600GB 10K 6G SAS 2.5 SPARE	\$955	10%	\$860	\$85	\$59	\$0	\$21	\$0	\$0	UE
V3-2S10900EU	900GB 10K 6G SAS 2.5 SPARE	\$1,290	10%	\$1,161	\$119	\$80	\$0	\$29	\$0	\$0	UE
V3-2S10E900EU	900GB 2.5" SELF ENCRYPT DRIVE UPG	\$1,810	10%	\$1,629	\$161	\$112	\$0	\$40	\$0	\$0	UE
V3-2S6F100EU	100GB EFD 6G SAS 2.5 SPARE	\$3,155	10%	\$2,840	\$280	\$196	\$0	\$70	\$0	\$0	UE
V3-2S6F200EU	200GB EFD 6G SAS 2.5 SPARE	\$5,970	10%	\$5,373	\$531	\$370	\$0	\$132	\$0	\$0	UE
V32SFP-TWAX-1M	Qty 4 1M ACTIVE TWINAX 10G CABLE	\$980	10%	\$882	\$0	\$0	\$0	\$0	\$0	\$0	UE
V32SFP-TWAX-3M	Qty 4 3M ACTIVE TWINAX 10G CABLE	\$1,175	10%	\$1,058	\$0	\$0	\$0	\$0	\$0	\$0	UE
V32SFP-TWAX-5M	Qty 4 5M ACTIVE TWINAX 10G CABLE	\$1,440	10%	\$1,296	\$0	\$0	\$0	\$0	\$0	\$0	UE
V32-SP	VNXe 3200 STORAGE PROCESSOR NO DIMM	\$7,015	10%	\$6,314	\$702	\$491	\$351	\$351	\$351	\$140	UE
V32-SP-DIMM	VNXe 3200 SP MEMORY 8GB DIMM	\$305	10%	\$275	\$0	\$0	\$0	\$0	\$0	\$0	UE
V32-SSD	STORAGE PROCESSOR SSD MSATA	\$1,024	10%	\$922	\$0	\$0	\$0	\$0	\$0	\$0	UE
V3D12AN15CXL12	VNXE3300;2SP DPE;15X3.5;12x4TB NLS	\$27,600	10%	\$24,840	\$2,760	\$1,932	\$0	\$828	\$0	\$0	UE
V3D12AR15CXL12	VNXE3300;2SP DPE;15X3.5;12x4TB NLS;RK	\$27,600	10%	\$24,840	\$2,760	\$1,932	\$0	\$828	\$0	\$0	UE
V3-RACK-40U	VNXE3300 RACK	\$1,680	10%	\$1,512	\$0	\$0	\$0	\$0	\$0	\$0	UE
V3-VS07-010-6	6TB SAS DISK PACK (6 x 1TB 7200RPM)	\$2,830	10%	\$2,547	\$340	\$238	\$0	\$85	\$0	\$0	UE
V3-VS07-0106U	6TB SAS DISK PACK (6 x 1TB 72k)UPG	\$3,830	10%	\$3,447	\$340	\$237	\$0	\$85	\$0	\$0	UE
V3-VS07-020-6	12TB SAS DISK PACK 6X2TB 7200RPM DISKS	\$4,320	10%	\$3,888	\$518	\$363	\$0	\$130	\$0	\$0	UE
V3-VS07-0206U	12TB SAS DISK PACK (6 x 2TB 72k)UPG	\$5,850	10%	\$5,265	\$520	\$363	\$0	\$130	\$0	\$0	UE
V3-VS07-020EU	2TB 7200RPM 3.5 SAS DRIVE SPARE UPGRADE	\$975	10%	\$878	\$87	\$60	\$0	\$22	\$0	\$0	UE
V3-VS07-020UE	2TB 7200RPM NL-SAS DRIVE UPGRADE	\$975	10%	\$878	\$87	\$60	\$0	\$22	\$0	\$0	UE
V3-VS07-030EU	3TB 7200RPM NL-SAS SPARE	\$1,385	10%	\$1,247	\$123	\$86	\$0	\$31	\$0	\$0	UE
V3-VS07-040E	4TB 7.2K NL-SAS 3.5" DRIVE	\$1,250	10%	\$1,125	\$150	\$105	\$0	\$38	\$0	\$0	UE
V3-VS07-040EU	4TB 7.2K NL-SAS 3.5" DRIVE UPG	\$1,670	10%	\$1,503	\$148	\$104	\$0	\$37	\$0	\$0	UE
V3-VS07E030EU	3TB NL-SAS 3.5" SELF ENCRYPT DRIVE UPG	\$1,945	10%	\$1,751	\$173	\$121	\$0	\$43	\$0	\$0	UE
V3-VS10900EU	900GB 10K 6G SAS 3.5 SPARE	\$1,290	10%	\$1,161	\$115	\$80	\$0	\$29	\$0	\$0	UE
V3-VS10E900EU	900GB 3.5" SELF ENCRYPT DRIVE UPG	\$1,960	10%	\$1,764	\$174	\$122	\$0	\$43	\$0	\$0	UE
V3-VS15-300-6	1800GB SAS DISK PACK (6 X 300GB 15K 3.5)	\$3,945	10%	\$3,551	\$473	\$331	\$0	\$118	\$0	\$0	UE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
V3-VS15-3006U	1800GB SAS DISK PK(6x300GB 15K 3.5)UPG	\$5,330	10%	\$4,797		\$474	\$330	\$0	\$118	\$0	UE
V3-VS15-300-7	2100GB SAS DISK PACK (7X 300GB 15K 3.5")	\$4,605	10%	\$4,145		\$553	\$387	\$0	\$138	\$0	UE
V3-VS15-3007U	2100GB SAS DISK PACK (7 x 300GB 15K) UPG	\$6,215	10%	\$5,594		\$553	\$385	\$0	\$138	\$0	UE
V3-VS15-300EU	300GB 15K 3.5 SAS SPARE	\$890	10%	\$801		\$79	\$55	\$0	\$20	\$0	UE
V3-VS15-300UE	300GB 15K SAS DRIVE UPGRADE	\$890	10%	\$801		\$79	\$55	\$0	\$20	\$0	UE
V3-VS15-600-6	3600GB SAS DISK PACK (6 X 600GB 15K 3.5)	\$6,270	10%	\$5,643		\$752	\$527	\$0	\$188	\$0	UE
V3-VS15-6006U	3600GB SAS DISK PK(6x600GB 15K 3.5)UPG	\$8,460	10%	\$7,614		\$752	\$525	\$0	\$188	\$0	UE
V3-VS15-600-7	4200GB SAS DISK PACK (7X 600GB 15K 3.5")	\$7,310	10%	\$6,579		\$877	\$614	\$0	\$219	\$0	UE
V3-VS15-6007U	4200GB SAS DISK PK (7x600GB 15K)JUPG	\$9,870	10%	\$8,883		\$877	\$612	\$0	\$219	\$0	UE
V3-VS15-600EU	600GB 15K 3.5 SAS SPARE	\$1,405	10%	\$1,265		\$125	\$87	\$0	\$31	\$0	UE
V3-VS15-600UE	600GB 15K SAS DRIVE UPGRADE	\$1,405	10%	\$1,265		\$125	\$87	\$0	\$31	\$0	UE
V3-VS6F-100-5	500GB FLASH DISK PACK	\$11,725	10%	\$10,553		\$1,407	\$985	\$0	\$352	\$0	UE
V3-VS6F-1005U	500GB FLASH DISK PACK (5 x 100GB)UPG	\$15,835	10%	\$14,252		\$1,408	\$982	\$0	\$351	\$0	UE
V3-VS6F-100EU	100GB 3.5 EFD SPARE	\$3,165	10%	\$2,849		\$281	\$196	\$0	\$70	\$0	UE
V3-VS6F-100UE	100GB 3.5" EFD DRIVE UPGRADE	\$3,165	10%	\$2,849		\$281	\$196	\$0	\$70	\$0	UE
V5-2S10-012	VNXE1600 1.2TB 10K SAS 25X2.5	\$850	10%	\$765		\$0	\$0	\$0	\$0	\$0	UE
V5-2S10-012TU	VNXE1600 1.2TB 10K SAS 25X2.5 U/G	\$1,150	10%	\$1,035		\$0	\$0	\$0	\$0	\$0	UE
V5-2S10-012U	VNXE1600 1.2TB 10K SAS 25X2.5 U/G	\$1,150	10%	\$1,035		\$0	\$0	\$0	\$0	\$0	UE
V5-2S10-600	VNXE1600 600GB 10K SAS 25X2.5	\$455	10%	\$410		\$0	\$0	\$0	\$0	\$0	UE
V5-2S10-600TU	VNXE1600 600GB 10K SAS 25X2.5 U/G	\$615	10%	\$554		\$0	\$0	\$0	\$0	\$0	UE
V5-2S10-600U	VNXE1600 600GB 10K SAS 25X2.5 U/G	\$615	10%	\$554		\$0	\$0	\$0	\$0	\$0	UE
V5-2S10-900	VNXE1600 900GB 10K SAS 25X2.5	\$655	10%	\$590		\$0	\$0	\$0	\$0	\$0	UE
V5-2S10-900TU	VNXE1600 900GB 10K SAS 25X2.5 U/G	\$885	10%	\$797		\$0	\$0	\$0	\$0	\$0	UE
V5-2S10-900U	VNXE1600 900GB 10K SAS 25X2.5 U/G	\$885	10%	\$797		\$0	\$0	\$0	\$0	\$0	UE
V5-2S15-300	VNXE1600 300GB 15K SAS 25X2.5	\$705	10%	\$635		\$0	\$0	\$0	\$0	\$0	UE
V5-2S15-300TU	VNXE1600 300GB 15K SAS 25X2.5 U/G	\$950	10%	\$855		\$0	\$0	\$0	\$0	\$0	UE
V5-2S15-300U	VNXE1600 300GB 15K SAS 25X2.5 U/G	\$950	10%	\$855		\$0	\$0	\$0	\$0	\$0	UE
V5-2S15-600	VNXE1600 600GB 15K SAS 25X2.5	\$725	10%	\$653		\$0	\$0	\$0	\$0	\$0	UE
V5-2S15-600TU	VNXE1600 600GB 15K SAS 25X2.5 U/G	\$975	10%	\$878		\$0	\$0	\$0	\$0	\$0	UE
V5-2S15-600U	VNXE1600 600GB 15K SAS 25X2.5 U/G	\$975	10%	\$878		\$0	\$0	\$0	\$0	\$0	UE
V5-2S6FX-200	VNXE1600 200GB SSD 25X2.5	\$1,450	10%	\$1,305		\$0	\$0	\$0	\$0	\$0	UE
V5-2S6FX-200TU	VNXE1600 200GB SSD 25X2.5 U/G	\$1,735	10%	\$1,562		\$0	\$0	\$0	\$0	\$0	UE
V5-2S6FX-200U	VNXE1600 200GB SSD 25X2.5 U/G	\$1,735	10%	\$1,562		\$0	\$0	\$0	\$0	\$0	UE
V5-2S6FX-800	VNXE1600 800GB SSD 25X2.5	\$4,150	10%	\$3,735		\$0	\$0	\$0	\$0	\$0	UE
V5-2S6FX-800TU	VNXE1600 800GB SSD 25X2.5 UG	\$4,985	10%	\$4,487		\$0	\$0	\$0	\$0	\$0	UE
V5-2S6FX-800U	VNXE1600 800GB SSD 25X2.5 UG	\$4,985	10%	\$4,487		\$0	\$0	\$0	\$0	\$0	UE
V5-PS07-020	VNXE1600 2TB NL SAS 12X3.5	\$610	10%	\$549		\$0	\$0	\$0	\$0	\$0	UE
V5-PS07-020TU	VNXE1600 2TB NL SAS 12X3.5 U/G	\$825	10%	\$743		\$0	\$0	\$0	\$0	\$0	UE
V5-PS07-020U	VNXE1600 2TB NL SAS 12X3.5 U/G	\$825	10%	\$743		\$0	\$0	\$0	\$0	\$0	UE
V5-PS07-040	VNXE1600 4TB NL SAS 12X3.5	\$905	10%	\$815		\$0	\$0	\$0	\$0	\$0	UE
V5-PS07-040TU	VNXE1600 4TB NL SAS 12X3.5 U/G	\$1,220	10%	\$1,098		\$0	\$0	\$0	\$0	\$0	UE
V5-PS07-040U	VNXE1600 4TB NL SAS 12X3.5 U/G	\$1,220	10%	\$1,098		\$0	\$0	\$0	\$0	\$0	UE
V5-PS10-900	VNXE1600 900GB 10K SAS 12X3.5	\$655	10%	\$590		\$0	\$0	\$0	\$0	\$0	UE
V5-PS10-900TU	VNXE1600 900GB 10K SAS 12X3.5 U/G	\$885	10%	\$797		\$0	\$0	\$0	\$0	\$0	UE
V5-PS10-900U	VNXE1600 900GB 10K SAS 12X3.5 U/G	\$885	10%	\$797		\$0	\$0	\$0	\$0	\$0	UE
V5-PS15-600	VNXE1600 600GB 15K SAS 12X3.5	\$725	10%	\$653		\$0	\$0	\$0	\$0	\$0	UE
V5-PS15-600TU	VNXE1600 600GB 15K SAS 12X3.5 U/G	\$975	10%	\$878		\$0	\$0	\$0	\$0	\$0	UE
V5-PS15-600U	VNXE1600 600GB 15K SAS 12X3.5 U/G	\$975	10%	\$878		\$0	\$0	\$0	\$0	\$0	UE
V5-PS6FX-200	VNXE1600 200GB SSD 12X3.5	\$1,450	10%	\$1,305		\$0	\$0	\$0	\$0	\$0	UE
V5-PS6FX-200TU	VNXE1600 200GB SSD 12X3.5 U/G	\$1,735	10%	\$1,562		\$0	\$0	\$0	\$0	\$0	UE
V5-PS6FX-200U	VNXE1600 200GB SSD 12X3.5 U/G	\$1,735	10%	\$1,562		\$0	\$0	\$0	\$0	\$0	UE
V5-SP-L6X200-SSD	VNXe1600 3.5 System Pack 6X 200GB SSD	\$8,695	10%	\$7,826		\$0	\$0	\$0	\$0	\$0	UE
V5-SP-L6X600-15K	VNXe1600 3.5 System Pack 6X 600GB 15K	\$3,040	10%	\$2,736		\$0	\$0	\$0	\$0	\$0	UE
V5-SP-L6X900-10K	VNXe1600 3.5 System Pack 6X 900GB 10K	\$3,150	10%	\$2,835		\$0	\$0	\$0	\$0	\$0	UE
V5-SP-L9X2TB-NL	VNXe1600 3.5 System Pack 9X 2TB NLSAS	\$4,535	10%	\$4,082		\$0	\$0	\$0	\$0	\$0	UE
V5-SP-L9X4TB-NL	VNXe1600 3.5 System Pack 9X 4TB NLSAS	\$8,145	10%	\$7,331		\$0	\$0	\$0	\$0	\$0	UE
V5-SP-S6X1200-10K	VNXe1600 2.5 System Pack 6X 1.2TB 10K	\$5,100	10%	\$4,590		\$0	\$0	\$0	\$0	\$0	UE
V5-SP-S6X200-SSD	VNXe1600 2.5 System Pack 6X 200GB SSD	\$8,695	10%	\$7,826		\$0	\$0	\$0	\$0	\$0	UE
V5-SP-S6X300-15K	VNXe1600 2.5 System Pack 6X 300GB 15K	\$2,960	10%	\$2,664		\$0	\$0	\$0	\$0	\$0	UE
V5-SP-S6X600-10K	VNXe1600 2.5 System Pack 6X 600GB 10K	\$2,185	10%	\$1,967		\$0	\$0	\$0	\$0	\$0	UE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
V5-SP-S6X600-15K	VNXe1600 2.5 System Pack 6X 600GB 15K	\$3,040	10%	\$2,736	\$0	\$0	\$0	\$0	\$0	\$0	UE
V5-SP-S6X800-SSD	VNXe1600 2.5 System Pack 6X 800GB SSD	\$24,900	10%	\$22,410	\$0	\$0	\$0	\$0	\$0	\$0	UE
V5-SP-S6X900-10K	VNXe1600 2.5 System Pack 6X 900GB 10K	\$3,150	10%	\$2,835	\$0	\$0	\$0	\$0	\$0	\$0	UE
V6-2510-012	VNXe 3200 1.2TB 10K SAS 25X2.5	\$995	10%	\$896	\$119	\$84	\$60	\$54	\$24	\$24	UE
V6-2510-012TU	VNXe 3200 1.2TB 10K SAS 25X2.5 U/G	\$1,340	10%	\$1,206	\$119	\$83	\$58	\$30	\$25	\$25	UE
V6-2510-012U	VNXe 3200 1.2TB 10K SAS 25X2.5 U/G	\$1,340	10%	\$1,206	\$119	\$83	\$58	\$30	\$25	\$25	UE
V6-2510-600	VNXe 3200 600GB 10K SAS 25X2.5	\$585	10%	\$527	\$70	\$49	\$35	\$32	\$14	\$14	UE
V6-2510-600U	VNXe 3200 600GB 10K SAS 25X2.5 U/G	\$790	10%	\$711	\$70	\$49	\$34	\$18	\$15	\$15	UE
V6-2510-900	VNXe 3200 900GB 10K SAS 25X2.5	\$790	10%	\$711	\$95	\$66	\$47	\$43	\$19	\$19	UE
V6-2510-900U	VNXe 3200 900GB 10K SAS 25X2.5 U/G	\$1,060	10%	\$954	\$94	\$66	\$46	\$24	\$20	\$20	UE
V6-2515-300	VNXe 3200 300GB 15K SAS 25X2.5	\$845	10%	\$761	\$101	\$71	\$51	\$46	\$20	\$20	UE
V6-2515-300U	VNXe 3200 300GB 15K SAS 25X2.5 U/G	\$1,145	10%	\$1,031	\$102	\$71	\$49	\$26	\$22	\$22	UE
V6-2515-600	VNXe3200 600GB 15K SAS 25X2.5	\$870	10%	\$783	\$104	\$73	\$52	\$47	\$21	\$21	UE
V6-2515-600TU	VNXe3200 600GB 15K SAS 25X2.5 TAA UPG	\$1,175	10%	\$1,058	\$104	\$73	\$51	\$26	\$22	\$22	UE
V6-2515-600U	VNXe3200 600GB 15K SAS 25X2.5 UPG	\$1,175	10%	\$1,058	\$104	\$73	\$51	\$26	\$22	\$22	UE
V6-256F-100	VNXe 3200 100GB EFD 25X2.5	\$1,835	10%	\$1,652	\$220	\$154	\$110	\$99	\$44	\$44	UE
V6-256F-100U	VNXe 3200 100GB EFD 25X2.5 U/G	\$2,475	10%	\$2,228	\$220	\$153	\$106	\$55	\$47	\$47	UE
V6-256F-200	VNXe 3200 200GB EFD 25X2.5	\$2,905	10%	\$2,615	\$349	\$244	\$174	\$157	\$70	\$70	UE
V6-256F-200U	VNXe 3200 200GB EFD 25X2.5 U/G	\$3,920	10%	\$3,528	\$348	\$243	\$169	\$88	\$74	\$74	UE
V6-256FX-200	VNXe 3200 200GB FAST VP EFD 25X2.5	\$1,610	10%	\$1,449	\$193	\$135	\$97	\$87	\$39	\$39	UE
V6-256FX-200-10	Flash Power Pack VNXe 200GB 10X2.5	\$16,100	10%	\$14,490	\$1,932	\$1,352	\$966	\$869	\$386	\$386	UE
V6-256FX-200-19	Flash Power Pack VNXe 200GB 19X2.5	\$30,590	10%	\$27,531	\$3,671	\$2,570	\$1,835	\$1,652	\$734	\$734	UE
V6-256FX-200-25	Flash Power Pack VNXe 200GB 25X2.5	\$40,250	10%	\$36,225	\$4,830	\$3,381	\$2,415	\$2,174	\$966	\$966	UE
V6-256FX-200-50	Flash Power Pack VNXe 200GB 50X2.5	\$75,725	10%	\$68,153	\$9,087	\$6,361	\$4,544	\$4,089	\$1,817	\$1,817	UE
V6-256FX-200TU-50	Flash Power Pack VNXe 200GB 50X2.5 UPG	\$90,870	10%	\$81,783	\$8,078	\$5,634	\$3,907	\$2,029	\$1,727	\$1,727	UE
V6-256FX-200U	VNXe 3200 200GB FAST VP EFD 25X2.5 U/G	\$1,935	10%	\$1,742	\$172	\$120	\$83	\$43	\$37	\$37	UE
V6-256FX-200U-10	Flash Power Pack VNXe 200GB 10X2.5 UPG	\$19,350	10%	\$17,415	\$1,720	\$1,200	\$832	\$432	\$368	\$368	UE
V6-256FX-200U-19	Flash Power Pack VNXe 200GB 19X2.5 UPG	\$36,765	10%	\$33,089	\$3,268	\$2,279	\$1,581	\$821	\$699	\$699	UE
V6-256FX-200U-25	Flash Power Pack VNXe 200GB 25X2.5 UPG	\$48,375	10%	\$43,538	\$4,301	\$2,999	\$2,080	\$1,080	\$919	\$919	UE
V6-256FX-200U-50	Flash Power Pack VNXe 200GB 50X2.5 UPG	\$90,870	10%	\$81,783	\$8,078	\$5,634	\$3,907	\$2,029	\$1,727	\$1,727	UE
V6-256FX-800	VNXe 3200 800GB FASTVP EFD 25X2.5	\$4,150	10%	\$3,735	\$498	\$349	\$249	\$224	\$100	\$100	UE
V6-256FX-800-10	Flash Power Pack VNXe 800GB 10X2.5	\$57,650	10%	\$51,885	\$6,918	\$4,843	\$3,459	\$3,113	\$1,384	\$1,384	UE
V6-256FX-800-19	Flash Power Pack VNXe 800GB 19X2.5	\$109,535	10%	\$98,582	\$13,144	\$9,201	\$6,572	\$5,915	\$2,629	\$2,629	UE
V6-256FX-800-25	Flash Power Pack VNXe 800GB 25X2.5	\$144,125	10%	\$129,713	\$17,295	\$12,107	\$8,648	\$7,783	\$3,459	\$3,459	UE
V6-256FX-800TU	VNXe 3200 800GB FASTVP EFD 25X2.5 UG	\$4,985	10%	\$4,487	\$443	\$309	\$214	\$111	\$95	\$95	UE
V6-256FX-800U	VNXe 3200 800GB FASTVP EFD 25X2.5 UG	\$4,985	10%	\$4,487	\$443	\$309	\$214	\$111	\$95	\$95	UE
V6-256FX-800U-10	Flash Power Pack VNXe 800GB 10X2.5 UPG	\$69,250	10%	\$62,325	\$6,156	\$4,294	\$2,978	\$1,547	\$1,316	\$1,316	UE
V6-256FX-800U-19	Flash Power Pack VNXe 800GB 19X2.5 UPG	\$131,575	10%	\$118,418	\$11,697	\$8,158	\$5,658	\$2,939	\$2,500	\$2,500	UE
V6-256FX-800U-25	Flash Power Pack VNXe 800GB 25X2.5 UPG	\$173,125	10%	\$155,813	\$15,391	\$10,734	\$7,444	\$3,866	\$3,289	\$3,289	UE
V6-PS07-020	VNXe 3200 2TB NL SAS 12X3.5	\$660	10%	\$594	\$79	\$55	\$40	\$36	\$16	\$16	UE
V6-PS07-020U	VNXe 3200 2TB NL SAS 12X3.5 U/G	\$890	10%	\$801	\$79	\$55	\$38	\$30	\$17	\$17	UE
V6-PS07-040	VNXe 3200 4TB NL SAS 12X3.5	\$905	10%	\$815	\$109	\$76	\$54	\$49	\$22	\$22	UE
V6-PS07-040U	VNXe 3200 4TB NL SAS 12X3.5 U/G	\$1,225	10%	\$1,103	\$109	\$76	\$53	\$27	\$23	\$23	UE
V6-PS10-900	VNXe 3200 900GB 10K SAS 12X3.5	\$785	10%	\$707	\$94	\$66	\$47	\$42	\$19	\$19	UE
V6-PS10-900U	VNXe 3200 900GB 10K SAS 12X3.5 U/G	\$1,050	10%	\$945	\$93	\$65	\$45	\$23	\$20	\$20	UE
V6-PS15-600	VNXe 3200 600GB 15K SAS 12X3.5	\$970	10%	\$873	\$116	\$81	\$58	\$52	\$23	\$23	UE
V6-PS15-600U	VNXe 3200 600GB 15K SAS 12X3.5 U/G	\$1,315	10%	\$1,184	\$117	\$82	\$57	\$29	\$25	\$25	UE
V6-PS6F-100	VNXe 3200 100GB EFD 12X3.5	\$1,835	10%	\$1,652	\$220	\$154	\$110	\$99	\$44	\$44	UE
V6-PS6F-100U	VNXe 3200 100GB EFD 12X3.5 U/G	\$2,475	10%	\$2,228	\$220	\$153	\$106	\$55	\$47	\$47	UE
V6-PS6F-200	VNXe 3200 200GB EFD 12X3.5	\$2,905	10%	\$2,615	\$349	\$244	\$174	\$157	\$70	\$70	UE
V6-PS6F-200U	VNXe 3200 200GB EFD 12X3.5 U/G	\$3,920	10%	\$3,528	\$348	\$243	\$169	\$88	\$74	\$74	UE
V6-PS6FX-200	VNXe 3200 200GB FAST VP EFD 12X3.5	\$1,610	10%	\$1,449	\$193	\$135	\$97	\$87	\$39	\$39	UE
V6-PS6FX-200-10	Flash Power Pack VNXe 200GB 10X3.5	\$16,100	10%	\$14,490	\$1,932	\$1,352	\$966	\$869	\$386	\$386	UE
V6-PS6FX-200-19	Flash Power Pack VNXe 200GB 19X3.5	\$30,590	10%	\$27,531	\$3,671	\$2,570	\$1,835	\$1,652	\$734	\$734	UE
V6-PS6FX-200-25	Flash Power Pack VNXe 200GB 25X3.5	\$40,250	10%	\$36,225	\$4,830	\$3,381	\$2,415	\$2,174	\$966	\$966	UE
V6-PS6FX-200-50	Flash Power Pack VNXe 200GB 50X3.5	\$75,725	10%	\$68,153	\$9,087	\$6,361	\$4,544	\$4,089	\$1,817	\$1,817	UE
V6-PS6FX-200TU-50	Flash Power Pack VNXe 200GB 50X3.5 UPG	\$90,870	10%	\$81,783	\$8,078	\$5,634	\$3,907	\$2,029	\$1,727	\$1,727	UE
V6-PS6FX-200U	VNXe 3200 200GB FAST VP EFD 12X3.5 U/G	\$1,935	10%	\$1,742	\$172	\$120	\$83	\$43	\$37	\$37	UE
V6-PS6FX-200U-10	Flash Power Pack VNXe 200GB 10X3.5 UPG	\$19,350	10%	\$17,415	\$1,720	\$1,200	\$832	\$432	\$368	\$368	UE
V6-PS6FX-200U-19	Flash Power Pack VNXe 200GB 19X3.5 UPG	\$36,765	10%	\$33,089	\$3,268	\$2,279	\$1,581	\$821	\$699	\$699	UE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
V6-PS6FX-200U-25	Flash Power Pack VNXe 200GB 25X3.5 UPG	\$48,375	10%	\$43,538	\$4,301	\$2,999	\$2,080	\$1,080	\$919	UE	
V6-PS6FX-200U-50	Flash Power Pack VNXe 200GB 50X3.5 UPG	\$90,870	10%	\$81,783	\$8,078	\$5,634	\$3,907	\$2,029	\$1,727	UE	
V6-PS6FX-800-10	Flash Power Pack VNXe 800GB 10X3.5	\$57,650	10%	\$51,885	\$6,918	\$4,843	\$3,459	\$3,113	\$1,384	UE	
V6-PS6FX-800-19	Flash Power Pack VNXe 800GB 19X3.5	\$109,535	10%	\$98,582	\$13,144	\$9,201	\$6,572	\$5,915	\$2,629	UE	
V6-PS6FX-800-25	Flash Power Pack VNXe 800GB 25X3.5	\$144,125	10%	\$129,713	\$17,295	\$12,107	\$8,648	\$7,783	\$3,459	UE	
V6-PS6FX-800U-10	Flash Power Pack VNXe 800GB 10X3.5 UPG	\$69,250	10%	\$62,325	\$6,156	\$4,294	\$2,978	\$1,547	\$1,316	UE	
V6-PS6FX-800U-19	Flash Power Pack VNXe 800GB 19X3.5 UPG	\$131,575	10%	\$118,418	\$11,697	\$8,158	\$5,658	\$2,939	\$2,500	UE	
V6-PS6FX-800U-25	Flash Power Pack VNXe 800GB 25X3.5 UPG	\$173,125	10%	\$155,813	\$15,391	\$10,734	\$7,444	\$3,866	\$3,289	UE	
VNX16K-10GSFP	10Gb SFP qty 4 for iSCSI connection	\$630	10%	\$567	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-10GSFPCRUI	10Gb SFP qty 1 for iSCSI connection	\$630	10%	\$567	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-10OPTSFP	4 port 10GbE Optical IO module	\$2,400	10%	\$2,160	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-10OPTTWIN	4 port 10GbE TwinAx IO module	\$2,640	10%	\$2,376	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-16GSFP	16Gb SFP qty 4 for FC connection	\$1,200	10%	\$1,080	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-16GSFPCRUI	16Gb SFP qty 1 for FC connection	\$1,200	10%	\$1,080	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-5TELRAIL	Telco Rail Kit for 2U DPE or DAE	\$150	10%	\$135	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-800W-PS	800W Power Supply, 12V and 12V STBY DPE	\$500	10%	\$450	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-8GFC	4 Port 8GB Fibre Channel IO Module	\$1,260	10%	\$1,134	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-B12	VNXe1600 ,2xSP DPE;12x3.5, no SFP, Twin	\$5,500	10%	\$4,950	\$1,000	\$770	\$615	\$333	\$77	UE	
VNX16K-B12D	VNXe1600DC;2xSPDPE;12x3.5,noSFP;TWAXEnet	\$6,875	10%	\$6,188	\$1,000	\$770	\$615	\$333	\$77	UE	
VNX16K-B25	VNXe1600 ,2xSP DPE;25x2.5, no SFP, Twin	\$5,500	10%	\$4,950	\$1,000	\$770	\$615	\$333	\$77	UE	
VNX16K-B25D	VNXe1600DC;2xSPDPE;25x2.5,noSFP;TWAXEnet	\$6,875	10%	\$6,188	\$1,000	\$770	\$615	\$333	\$77	UE	
VNX16K-BBU	BATTERY BACKUP UNIT	\$200	10%	\$180	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-BC-12ARK	DPE 12 Drive Adjustable Rail Kit	\$240	10%	\$216	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-BC-25ARK	DPE 25 Drive Adjustable Rail Kit	\$240	10%	\$216	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-BC-FM	Fan Module BC	\$300	10%	\$270	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$1,890	10%	\$1,701	\$625	\$400	\$300	\$342	\$133	UE	
VNX16K-DAE-12U	2U DAE w/12x3.5 INCH DRIVE SLOTS;UPGRADE	\$2,550	10%	\$2,295	\$625	\$400	\$300	\$342	\$133	UE	
VNX16K-DAE-25	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$1,890	10%	\$1,701	\$1,250	\$800	\$600	\$417	\$267	UE	
VNX16K-DAE-25U	2U DAE w/25x2.5 INCH DRIVE SLOTS;UPGRADE	\$2,550	10%	\$2,295	\$1,250	\$800	\$600	\$417	\$267	UE	
VNX16KD-DAE-25	2U DAE DC w/ 25x2.5 INCH DRIVE SLOTS	\$1,985	10%	\$1,787	\$1,250	\$800	\$600	\$417	\$267	UE	
VNX16KD-DAE-25U	2U DAE DC w/ 25x2.5 INCH DRIVE SLOTS-UPG	\$2,778	10%	\$2,410	\$1,250	\$800	\$600	\$417	\$267	UE	
VNX16K-LCC-DAE12	LCC FOR 2U DAE 12 DRIVE	\$1,775	10%	\$1,598	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-LCC-DAE25	LCC FOR 2U DAE 25 DRIVE	\$1,775	10%	\$1,598	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-MSAS-2M	One Mini-SAS to Mini-SAS 2 M cable	\$360	10%	\$324	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-MSAS-5M	One Mini-SAS to Mini-SAS 5 M cable	\$900	10%	\$810	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-MSAS-HD-2M	One Mini-SAS HD to Mini-SAS 2 M cable	\$540	10%	\$486	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-MSAS-HD-5M	One Mini-SAS HD to Mini-SAS 5 M cable	\$1,350	10%	\$1,215	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-OM3100MS	100M MM FIBRE CABLE LC-LC	\$270	10%	\$243	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-OM3-10MS	10M MM FIBRE CABLE LC-LC	\$125	10%	\$113	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-OM3-1MS	1M MM FIBRE CABLE LC-LC	\$140	10%	\$126	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-OM3-30MS	30M MM FIBRE CABLE LC-LC	\$180	10%	\$162	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-OM3-3MS	3M MM FIBRE CABLE LC-LC	\$115	10%	\$104	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-OM3-50MS	50M MM FIBRE CABLE LC-LC	\$125	10%	\$113	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-OM3-5MS	5M MM FIBRE CABLE LC-LC	\$145	10%	\$131	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-PS-DAE12	Power Supply for 2U 12 DRIVE DAE	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-PS-DAE25	Power Supply for 2U 25 DRIVE DAE	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-SFP-TWAX-1M	Qty 4 SFP+ TO SFP+ 1M ACTIVE 8G/10G CBL	\$980	10%	\$882	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-SFP-TWAX-3M	Qty 4 SFP+ TO SFP+ 3M ACTIVE 8G/10G CBL	\$1,175	10%	\$1,058	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-SFP-TWAX-5M	Qty 4 SFP+ TO SFP+ 5M ACTIVE 8G/10G CBL	\$1,440	10%	\$1,296	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-SP	VNXe1600 STORAGE PROCESSOR NO DIMM	\$7,015	10%	\$6,314	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-SP-DIMM	VNXe1600 SP MEMORY 8GB DIMM	\$305	10%	\$275	\$0	\$0	\$0	\$0	\$0	UE	
VNX16K-SSD	STORAGE PROCESSOR SSD MSATA	\$1,024	10%	\$922	\$0	\$0	\$0	\$0	\$0	UE	
VNXEOM3100MS	100M MM FIBRE CABLE LC-LC	\$270	10%	\$243	\$0	\$0	\$0	\$0	\$0	UE	
VNXEOM3-10MS	10M MM FIBRE CABLE LC-LC	\$140	10%	\$126	\$0	\$0	\$0	\$0	\$0	UE	
VNXEOM3-1MS	1M MM FIBRE CABLE LC-LC	\$115	10%	\$104	\$0	\$0	\$0	\$0	\$0	UE	
VNXEOM3-30MS	30M MM FIBRE CABLE LC-LC	\$145	10%	\$131	\$0	\$0	\$0	\$0	\$0	UE	
VNXEOM3-3MS	3M MM FIBRE CABLE LC-LC	\$125	10%	\$113	\$0	\$0	\$0	\$0	\$0	UE	
VNXEOM3-50MS	50M MM FIBRE CABLE LC-LC	\$180	10%	\$162	\$0	\$0	\$0	\$0	\$0	UE	
VNXEOM3-5MS	5M MM FIBRE CABLE LC-LC	\$125	10%	\$113	\$0	\$0	\$0	\$0	\$0	UE	
450-000-068	VNXe3150 Total Value Pack=IC	\$8,643	10%	\$7,779	\$1,556	\$1,383	\$1,210	\$0	\$0	UE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
450-000-069	VNXe3300 Total Protection Pack=IC	\$15,971	10%	\$14,374	\$2,875	\$2,555	\$0	\$0	\$0	UE
456-103-750	VNXe3100 SW UPG KIT =IC	\$1,176	10%	\$1,058	\$212	\$188	\$165	\$0	\$0	UE
456-107-335	VNXe3200 SW 12TB Cap w/200GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE
456-107-336	VNXe3200 SW 20TB Cap w/800GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE
456-107-337	VNXe3200 SW 20TB Cap w/1200GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE
456-107-338	VNXe3200 SW 25TB Cap w/3600GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE
456-107-339	VNXe3200 SW 35TB Cap w/800GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE
456-107-340	VNXe3200 SW 35TB Cap w/1200GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE
456-107-341	VNXe3200 SW 40TB Cap w/3600GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE
456-107-342	VNXe3200 SW 8TB Cap w/400GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE
456-107-343	VNXe3200 SW 12TB Cap w/400GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE
456-110-783	VIPR SRM VNXE2 =IC	\$3,655	10%	\$3,290	\$658	\$585	\$512	\$0	\$0	UE
458-000-122	VNXE BASE SW OE v2.0 DUAL SP EMC ECO=IC	\$3,723	10%	\$3,351	\$670	\$596	\$521	\$0	\$0	UE
458-000-123	VNXE BASE SW INCL OE v2.0, DUAL SP=IC	\$3,723	10%	\$3,351	\$670	\$596	\$521	\$0	\$0	UE
458-000-128	VNXe3150 Remote Protection Suite=IC	\$4,063	10%	\$3,657	\$731	\$650	\$569	\$0	\$0	UE
458-000-129	VNXe3150 Security & Compliance Suite=IC	\$837	10%	\$753	\$151	\$134	\$117	\$0	\$0	UE
458-000-130	VNXe3150 SW SP Upgrade Kit=IC	\$1,176	10%	\$1,058	\$212	\$188	\$165	\$0	\$0	UE
458-000-177	VNXE BASE SW OE v2.0 SNGL SP EMC ECO=IC	\$2,606	10%	\$2,345	\$469	\$417	\$365	\$0	\$0	UE
458-000-178	VNXE BASE SW INCL OE v2.0, SNGL SP=IC	\$2,606	10%	\$2,345	\$469	\$417	\$365	\$0	\$0	UE
458-000-179	VNXE BASE SW OE 2.0 DUAL SP (EMC ECO)=IC	\$6,472	10%	\$5,825	\$1,165	\$1,036	\$0	\$0	\$0	UE
458-000-180	VNXE BASE SW INCL OE v2.0, DUAL SP=IC	\$6,472	10%	\$5,825	\$1,165	\$1,036	\$0	\$0	\$0	UE
458-000-181	VNXe3300 Local Protection Suite=IC	\$2,576	10%	\$2,318	\$464	\$412	\$0	\$0	\$0	UE
458-000-182	VNXe3300 Application Protection =IC	\$10,651	10%	\$9,586	\$1,917	\$1,704	\$0	\$0	\$0	UE
458-000-183	VNXe3300 Remote Protection Suite=IC	\$6,641	10%	\$5,977	\$1,195	\$1,063	\$0	\$0	\$0	UE
458-000-184	VNXe3300 Security & Compliance Suite=IC	\$1,361	10%	\$1,225	\$245	\$218	\$0	\$0	\$0	UE
458-000-400	VNXe3200 BASE DUAL SP ECOSYS=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE
458-000-401	VNXE3200 BASE SW INCLU OE DUAL SP=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE
458-000-403	VNXE3200 STORAGE ANALYTICS SUITE=IC	\$5,005	10%	\$4,505	\$901	\$801	\$701	\$0	\$0	UE
458-000-758	VNXe3200 SW 8TB Cap w/200GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE
458-000-775	VNXe3200 Base Software Upgrade=IC	\$980	10%	\$882	\$176	\$157	\$137	\$0	\$0	UE
458-000-973	VNXe1600 BASE SW+OE DUAL SP NO-ECOSYS=IC	\$3,500	10%	\$3,150	\$630	\$560	\$490	\$0	\$0	UE
458-000-974	VNXe1600 BASE SW+OE DUAL SP ECOSYS =IC	\$3,500	10%	\$3,150	\$630	\$560	\$490	\$0	\$0	UE
458-001-973	VNXE3200 EFFICIENT-VIDEO-MG=IC	\$1,850	10%	\$1,665	\$333	\$296	\$259	\$0	\$0	UE
458-001-974	VNXE3200 EFFICIENT-VIDEO-AG=IC	\$250	10%	\$225	\$45	\$40	\$35	\$0	\$0	UE
458-001-975	VNXE1600 EFFICIENT-VIDEO-MG=IC	\$1,850	10%	\$1,665	\$333	\$296	\$259	\$0	\$0	UE
458-001-976	VNXE1600 EFFICIENT-VIDEO-AG=IC	\$250	10%	\$225	\$45	\$40	\$35	\$0	\$0	UE
VNXECAPTB	VNXE OE PER TB HI CAP FOR VNXe3200	\$195	10%	\$176	\$14	\$14	\$14	\$0	\$0	UE
VNXEPERFTB	VNXE OE PER TB PERFOR FOR VNXe3200	\$428	10%	\$385	\$37	\$37	\$37	\$0	\$0	UE
456-108-466	RP/EX ADV PROTECTION FOR VNX-F5000=IC	\$22,250	26%	\$16,465	\$4,005	\$3,560	\$0	\$0	\$0	UM
456-108-467	RP/EX ADV PROTECTION FOR VNX-F7000 =IC	\$75,810	26%	\$56,099	\$13,646	\$12,130	\$0	\$0	\$0	UM
456-110-815	VIPR SRM VNX-F5000=IC	\$20,700	26%	\$15,318	\$3,726	\$3,312	\$0	\$0	\$0	UM
456-110-816	VIPR SRM VNX-F7000=IC	\$103,500	26%	\$76,590	\$18,630	\$16,560	\$0	\$0	\$0	UM
456-111-464	RP/EX LOC FOR VNX-F5000 =IC	\$6,675	26%	\$4,940	\$1,202	\$1,068	\$0	\$0	\$0	UM
456-111-465	RP/EX REM for VNX-F5000 =IC	\$15,575	26%	\$11,526	\$2,804	\$2,492	\$0	\$0	\$0	UM
456-111-466	RP/EX LOC FOR VNX-F7000 =IC	\$22,745	26%	\$16,831	\$4,094	\$3,639	\$0	\$0	\$0	UM
456-111-467	RP/EX REM for VNX-F7000 =IC	\$53,065	26%	\$39,268	\$9,552	\$8,490	\$0	\$0	\$0	UM
458-000-224	RP/EX ADV PROTECTION FOR VNX-F 5000=IC	\$22,250	26%	\$16,465	\$4,005	\$3,560	\$0	\$0	\$0	UM
VNX-F5000-DARE	VNX-F5000 Data at Rest Encryption=IC	\$3,725	26%	\$2,757	\$671	\$596	\$0	\$0	\$0	UM
VNX-F5000-DP	Data Protection Suite for VNX-F5000=IC	\$16,079	26%	\$11,898	\$2,894	\$2,573	\$0	\$0	\$0	UM
VNX-F5000-ESA	EMC Storage Analytics VNX-F5000 Suite=IC	\$10,850	26%	\$8,029	\$1,953	\$1,736	\$0	\$0	\$0	UM
VNX-F5000-UNISB	VNX-F5000 Unisphere Block Suite=IC	\$8,730	26%	\$6,460	\$1,571	\$1,397	\$0	\$0	\$0	UM
VNX-F7000-DARE	VNX-F7000 Data at Rest Encryption=IC	\$11,365	26%	\$8,410	\$2,046	\$1,818	\$0	\$0	\$0	UM
VNX-F7000-DP	Data Protection Suite for VNX-F7000=IC	\$70,404	26%	\$52,099	\$12,673	\$11,265	\$0	\$0	\$0	UM
VNX-F7000-ESA	EMC Storage Analytics VNX-F7000 Suite=IC	\$33,120	26%	\$24,509	\$5,962	\$5,299	\$0	\$0	\$0	UM
VNX-F7000-UNISB	VNX-F7000 Unisphere Block Suite=IC	\$43,380	26%	\$32,101	\$7,808	\$6,941	\$0	\$0	\$0	UM
VSS-15X4TB	VSS 4TB 7200K 15x3.5 DPE/DAE	\$11,815	10%	\$10,634	\$992	\$992	\$709	\$0	\$0	UE
VSS1-ERK	VSS1 DPE;15X3.5 DR;6X4TB 7200;EMC RK	\$17,125	10%	\$15,413	\$1,199	\$1,199	\$856	\$0	\$0	UE
VSS1-FLD	VSS1 DPE;15X3.5 DR;6X4TB 7200;FLD INST	\$17,125	10%	\$15,413	\$1,199	\$1,199	\$856	\$0	\$0	UE
VSS2-ERK	VSS2 DPE 15X3.5 DR 15X4TB 7200 EMC RK	\$23,383	10%	\$21,045	\$1,637	\$1,637	\$1,169	\$0	\$0	UE
VSS2-FLD	VSS2 DPE 15X3.5 DR 15X4TB 7200 FLD INST	\$23,383	10%	\$21,045	\$1,637	\$1,637	\$1,169	\$0	\$0	UE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
VSS-4PT-1G	VSS 4 PT 1GBASE-T ISCSI IO MOD PR	\$1,410	10%	\$1,269	\$99	\$99	\$71	\$0	\$0	\$0	UE
VSS-9X4TB	VSS 4TB 7200K 9x3.5 DPE/DAE	\$7,090	10%	\$6,381	\$596	\$596	\$425	\$0	\$0	\$0	UE
VSS-DAE-15	VSS 15x3.5" 6G SAS EXP DAE-EMC RACK	\$1,664	10%	\$1,498	\$116	\$116	\$83	\$0	\$0	\$0	UE
VSS-DAE-15F	VSS 15x3.5" 6G SAS EXP DAE-FLD INST	\$1,664	10%	\$1,498	\$116	\$116	\$83	\$0	\$0	\$0	UE
VSS-RACK-40	VSS 40U RACK WITH FRONT PANEL	\$1,680	10%	\$1,512	\$0	\$0	\$0	\$0	\$0	\$0	UE
UNIB-VSS	UNISPHERE BLOCK & VNX OE VSS=IC	\$5,063	10%	\$4,557	\$810	\$810	\$709	\$0	\$0	\$0	UE
CAPHDD12TB10K25	HCIA HDD SAS 1.2TB 10K RPM 2.5 INCH	\$881	10%	\$793	\$159	\$115	\$0	\$0	\$0	\$0	J
CAPHDD20TB72K25	HCIA HDD SAS 2TB 7.2K RPM 2.5 INCH	\$1,049	10%	\$944	\$189	\$136	\$0	\$0	\$0	\$0	J
CAPHDD40TB72K35	HCIA HDD SAS 4TB 7.2K RPM 3.5 INCH	\$1,049	10%	\$944	\$189	\$136	\$0	\$0	\$0	\$0	J
CAPSSD192TB1WPD	HCIA CAPACITY SSD 1.92TB 1WPD	\$4,341	10%	\$3,907	\$781	\$564	\$0	\$0	\$0	\$0	J
CAPSSD384TB1WPD	HCIA CAPACITY SSD 3.84TB 1WPD	\$7,525	10%	\$6,773	\$1,355	\$978	\$0	\$0	\$0	\$0	J
DP-1X2SSD-3XHDD	HCIA Disk Pack 1x200GB SSD 3x1.2TB HDD	\$4,344	10%	\$3,910	\$652	\$565	\$0	\$0	\$0	\$0	J
DP-1X2SSD-3XHDDU	HCIA DISK PACK 1x200GB SSD 3X1.2TB HDD U	\$4,344	10%	\$3,910	\$652	\$565	\$0	\$0	\$0	\$0	J
DP-1X2SSD-4XHDD	HCIA Disk Pack 1x200GB SSD 4x1.2TB HDD	\$5,236	10%	\$4,712	\$785	\$681	\$0	\$0	\$0	\$0	J
DP-1X2SSD-4XHDDU	HCIA Disk Pack 1x200GB SSD 4x1.2TB HDD U	\$5,236	10%	\$4,712	\$785	\$681	\$0	\$0	\$0	\$0	J
DP-1X2SSD-5XHDD	HCIA Disk Pack 1x200GB SSD 5x1.2TB HDD	\$6,127	10%	\$5,514	\$919	\$797	\$0	\$0	\$0	\$0	J
DP-1X2SSD-5XHDDU	HCIA Disk Pack 1x200GB SSD 5x1.2TB HDD U	\$6,127	10%	\$5,514	\$919	\$797	\$0	\$0	\$0	\$0	J
DP-1X4SSD-1X38SSD	HCIA Disk Pack 1x400GB SSD 1x3.8TB SSD	\$11,934	10%	\$10,741	\$1,790	\$1,551	\$0	\$0	\$0	\$0	J
DP-1X4SSD-1X38SSDU	HCIA Disk Pack 1x400GB SSD 1x3.8TB SSD U	\$11,934	10%	\$10,741	\$1,790	\$1,551	\$0	\$0	\$0	\$0	J
DP-1X4SSD-2X38SSD	HCIA Disk Pack 1x400GB SSD 2x3.8TB SSD	\$20,840	10%	\$18,756	\$3,126	\$2,709	\$0	\$0	\$0	\$0	J
DP-1X4SSD-2X38SSDU	HCIA Disk Pack 1x400GB SSD 2x3.8TB SSD U	\$20,840	10%	\$18,756	\$3,126	\$2,709	\$0	\$0	\$0	\$0	J
DP-1X4SSD-3X2HDD	HCIA Disk Pack 1x400GB SSD 3x2TB HDD	\$7,652	10%	\$6,887	\$1,148	\$995	\$0	\$0	\$0	\$0	J
DP-1X4SSD-3X2HDDU	HCIA Disk Pack 1x400GB SSD 3x2TB HDD U	\$7,652	10%	\$6,887	\$1,148	\$995	\$0	\$0	\$0	\$0	J
DP-1X4SSD-3X38SSD	HCIA Disk Pack 1x400GB SSD 3x3.8TB SSD	\$29,746	10%	\$26,771	\$4,462	\$3,867	\$0	\$0	\$0	\$0	J
DP-1X4SSD-3X38SSDU	HCIA Disk Pack 1x400GB SSD 3x3.8TB SSD U	\$29,746	10%	\$26,771	\$4,462	\$3,867	\$0	\$0	\$0	\$0	J
DP-1X4SSD-3XHDD	HCIA Disk Pack 1x400GB SSD 3x1.2TB HDD	\$5,702	10%	\$5,132	\$855	\$741	\$0	\$0	\$0	\$0	J
DP-1X4SSD-3XHDDU	HCIA Disk Pack 1x400GB SSD 3x1.2TB HDD U	\$5,702	10%	\$5,132	\$855	\$741	\$0	\$0	\$0	\$0	J
DP-1X4SSD-4X2HDD	HCIA Disk Pack 1x400GB SSD 4x2TB HDD	\$9,193	10%	\$8,274	\$1,379	\$1,195	\$0	\$0	\$0	\$0	J
DP-1X4SSD-4X2HDDU	HCIA Disk Pack 1x400GB SSD 4x2TB HDD U	\$9,193	10%	\$8,274	\$1,379	\$1,195	\$0	\$0	\$0	\$0	J
DP-1X4SSD-4X38SSD	HCIA Disk Pack 1x400GB SSD 4x3.8TB SSD	\$38,652	10%	\$34,787	\$5,798	\$5,025	\$0	\$0	\$0	\$0	J
DP-1X4SSD-4X38SSDU	HCIA Disk Pack 1x400GB SSD 4x3.8TB SSD U	\$38,652	10%	\$34,787	\$5,798	\$5,025	\$0	\$0	\$0	\$0	J
DP-1X4SSD-4XHDD	HCIA Disk Pack 1x400GB SSD 4x1.2TB HDD	\$6,593	10%	\$5,934	\$989	\$857	\$0	\$0	\$0	\$0	J
DP-1X4SSD-4XHDDU	HCIA Disk Pack 1x400GB SSD 4x1.2TB HDD U	\$6,593	10%	\$5,934	\$989	\$857	\$0	\$0	\$0	\$0	J
DP-1X4SSD-5X2HDD	HCIA Disk Pack 1x400GB SSD 5x2TB HDD	\$10,735	10%	\$9,662	\$1,610	\$1,396	\$0	\$0	\$0	\$0	J
DP-1X4SSD-5X2HDDU	HCIA Disk Pack 1x400GB SSD 5x2TB HDD U	\$10,735	10%	\$9,662	\$1,610	\$1,396	\$0	\$0	\$0	\$0	J
DP-1X4SSD-5X38SSD	HCIA Disk Pack 1x400GB SSD 5x3.8TB SSD	\$47,559	10%	\$42,803	\$7,134	\$6,183	\$0	\$0	\$0	\$0	J
DP-1X4SSD-5X38SSDU	HCIA Disk Pack 1x400GB SSD 5x3.8TB SSD U	\$47,559	10%	\$42,803	\$7,134	\$6,183	\$0	\$0	\$0	\$0	J
DP-1X4SSD-5XHDD	HCIA Disk Pack 1x400GB SSD 5x1.2TB HDD	\$7,485	10%	\$6,737	\$1,123	\$973	\$0	\$0	\$0	\$0	J
DP-1X4SSD-5XHDDU	HCIA Disk Pack 1x400GB SSD 5x1.2TB HDD U	\$7,485	10%	\$6,737	\$1,123	\$973	\$0	\$0	\$0	\$0	J
DP-1X8SSD-1X38SSD	HCIA Disk Pack 1x800GB SSD 1x3.8TB SSD	\$14,232	10%	\$12,809	\$2,135	\$1,850	\$0	\$0	\$0	\$0	J
DP-1X8SSD-1X38SSDU	HCIA Disk Pack 1x800GB SSD 1x3.8TB SSD U	\$14,232	10%	\$12,809	\$2,135	\$1,850	\$0	\$0	\$0	\$0	J
DP-1X8SSD-2X38SSD	HCIA Disk Pack 1x800GB SSD 2x3.8TB SSD	\$23,138	10%	\$20,824	\$3,471	\$3,008	\$0	\$0	\$0	\$0	J
DP-1X8SSD-2X38SSDU	HCIA Disk Pack 1x800GB SSD 2x3.8TB SSD U	\$23,138	10%	\$20,824	\$3,471	\$3,008	\$0	\$0	\$0	\$0	J
DP-1X8SSD-3X2HDD	HCIA Disk Pack 1x800GB SSD 3x2TB HDD	\$9,950	10%	\$8,955	\$1,493	\$1,294	\$0	\$0	\$0	\$0	J
DP-1X8SSD-3X2HDDU	HCIA Disk Pack 1x800GB SSD 3x2TB HDD U	\$9,950	10%	\$8,955	\$1,493	\$1,294	\$0	\$0	\$0	\$0	J
DP-1X8SSD-3X38SSD	HCIA Disk Pack 1x800GB SSD 3x3.8TB SSD	\$32,044	10%	\$28,840	\$4,807	\$4,166	\$0	\$0	\$0	\$0	J
DP-1X8SSD-3X38SSDU	HCIA Disk Pack 1x800GB SSD 3x3.8TB SSD U	\$32,044	10%	\$28,840	\$4,807	\$4,166	\$0	\$0	\$0	\$0	J
DP-1X8SSD-3XHDD	HCIA Disk Pack 1x800GB SSD 3x1.2TB HDD	\$8,000	10%	\$7,200	\$1,200	\$1,040	\$0	\$0	\$0	\$0	J
DP-1X8SSD-3XHDDU	HCIA Disk Pack 1x800GB SSD 3x1.2TB HDD U	\$8,000	10%	\$7,200	\$1,200	\$1,040	\$0	\$0	\$0	\$0	J
DP-1X8SSD-4X2HDD	HCIA Disk Pack 1x800GB SSD 4x2TB HDD	\$11,491	10%	\$10,342	\$1,724	\$1,494	\$0	\$0	\$0	\$0	J
DP-1X8SSD-4X2HDDU	HCIA Disk Pack 1x800GB SSD 4x2TB HDD U	\$11,491	10%	\$10,342	\$1,724	\$1,494	\$0	\$0	\$0	\$0	J
DP-1X8SSD-4X38SSD	HCIA Disk Pack 1x800GB SSD 4x3.8TB SSD	\$40,950	10%	\$36,855	\$6,143	\$5,324	\$0	\$0	\$0	\$0	J
DP-1X8SSD-4X38SSDU	HCIA Disk Pack 1x800GB SSD 4x3.8TB SSD U	\$40,950	10%	\$36,855	\$6,143	\$5,324	\$0	\$0	\$0	\$0	J
DP-1X8SSD-4XHDD	HCIA Disk Pack 1x800GB SSD 4x1.2TB HDD	\$8,892	10%	\$8,003	\$1,334	\$1,156	\$0	\$0	\$0	\$0	J
DP-1X8SSD-4XHDDU	HCIA Disk Pack 1x800GB SSD 4x1.2TB HDD U	\$8,892	10%	\$8,003	\$1,334	\$1,156	\$0	\$0	\$0	\$0	J
DP-1X8SSD-5X2HDD	HCIA Disk Pack 1x800GB SSD 5x2TB HDD	\$13,033	10%	\$11,730	\$1,955	\$1,694	\$0	\$0	\$0	\$0	J
DP-1X8SSD-5X2HDDU	HCIA Disk Pack 1x800GB SSD 5x2TB HDD U	\$13,033	10%	\$11,730	\$1,955	\$1,694	\$0	\$0	\$0	\$0	J
DP-1X8SSD-5X38SSD	HCIA Disk Pack 1x800GB SSD 5x3.8TB SSD	\$49,857	10%	\$44,871	\$7,479	\$6,481	\$0	\$0	\$0	\$0	J
DP-1X8SSD-5X38SSDU	HCIA Disk Pack 1x800GB SSD 5x3.8TB SSD U	\$49,857	10%	\$44,871	\$7,479	\$6,481	\$0	\$0	\$0	\$0	J
DP-1X8SSD-5XHDD	HCIA Disk Pack 1x800GB SSD 5x1.2TB HDD	\$9,783	10%	\$8,805	\$1,467	\$1,272	\$0	\$0	\$0	\$0	J

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
DP-1X8SSD-5XHDDU	HCIA Disk Pack 1x800GB SSD 5x1.2TB HDD U	\$9,783	10%	\$8,805	\$1,467	\$1,272	\$0	\$0	\$0	J
DR-1200GB-HDDU	HCIA 1.2TB 2.5" 10K RPM SAS 512BPS U	\$1,070	10%	\$963	\$134	\$116	\$0	\$0	\$0	J
DR-2000GB-HDDU	HCIA 2.0TB 2.5" 7.2K RPM SAS U	\$1,850	10%	\$1,665	\$231	\$200	\$0	\$0	\$0	J
DR-3800G-SSDU	HCIA 3.8TB SSD IN 2.5" U	\$10,688	10%	\$9,619	\$1,336	\$1,154	\$0	\$0	\$0	J
DR-400G-SSDU	HCIA 400GB SSD in 2.5" U	\$3,633	10%	\$3,270	\$454	\$392	\$0	\$0	\$0	J
DR-800G-SSDU	HCIA 800GB SSD in 2.5" U	\$6,391	10%	\$5,752	\$799	\$690	\$0	\$0	\$0	J
GPUAMDFPS7000	HCIA GPU AMD FIREPRO S7000	\$2,699	10%	\$2,429	\$405	\$351	\$0	\$0	\$0	J
GPUAMDFPS7150	HCIA GPU AMD FIREPRO S7150	\$4,724	10%	\$4,252	\$709	\$614	\$0	\$0	\$0	J
GPUAMDFPS7150X2	HCIA GPU AMD FIREPRO S7150X2	\$8,099	10%	\$7,289	\$1,215	\$1,053	\$0	\$0	\$0	J
GPUAMDFPS9050	HCIA GPU AMD FIREPRO S9050	\$4,454	10%	\$4,009	\$668	\$579	\$0	\$0	\$0	J
GPUNVDIATESLAM60	HCIA GPU NVIDIA TESLA M60	\$12,824	10%	\$11,542	\$1,924	\$1,667	\$0	\$0	\$0	J
INSTKIT1U1NRJ45	HCIA INSTALL KIT 10GBE RJ45 1U1N	\$99	10%	\$89	\$15	\$13	\$0	\$0	\$0	J
INSTKIT1U1NSFP	HCIA INSTALL KIT 10GBE SFP 1U1N	\$60	10%	\$54	\$9	\$8	\$0	\$0	\$0	J
INSTKIT2U1NRJ45	HCIA INSTALL KIT 10GBE RJ45 2U1N	\$99	10%	\$89	\$15	\$13	\$0	\$0	\$0	J
INSTKIT2U1NSFP	HCIA INSTALL KIT 10GBE SFP 2U1N	\$60	10%	\$54	\$9	\$8	\$0	\$0	\$0	J
INSTL-10GE-RJ-VCE	VCE VXRAIL FIELD INSTALL KIT 10GE RJ45	\$935	10%	\$842	\$140	\$122	\$0	\$0	\$0	J
INSTL-10GE-SFP-VCE	VCE VXRAIL FIELD INSTALL KIT 10GE SFP+	\$706	10%	\$635	\$106	\$92	\$0	\$0	\$0	J
INSTL-1GE-RJ-VCE	VCE VXRAIL FIELD INSTALL KIT 1GE RJ45	\$1,067	10%	\$960	\$160	\$139	\$0	\$0	\$0	J
INSTLKIT-10GE-RJ45	HCIA Field Install Kit 10GE RJ45	\$935	10%	\$842	\$140	\$122	\$0	\$0	\$0	J
INSTLKIT-10GE-SFP+	HCIA Field Install Kit 10GE SFP+	\$706	10%	\$635	\$106	\$92	\$0	\$0	\$0	J
INSTLKIT-1GE-RJ45	HCIA Field Install Kit 1GE RJ45	\$1,067	10%	\$960	\$160	\$139	\$0	\$0	\$0	J
MEMLDIMM16GB	HCIA MEMORY 16GB DIMM	\$566	10%	\$509	\$85	\$74	\$0	\$0	\$0	J
MEMLDIMM32GB	HCIA MEMORY 32GB DIMM	\$1,103	10%	\$993	\$165	\$143	\$0	\$0	\$0	J
MEMLRDIMM64GB	HCIA MEMORY 64GB DIMM	\$2,744	10%	\$2,470	\$412	\$357	\$0	\$0	\$0	J
ND08C17V40128RJ	ND 8C1.7GHZ 1XE5-2609V4 128GB 1GBE	\$11,414	10%	\$10,273	\$1,712	\$1,484	\$0	\$0	\$0	J
ND08C17V40128RJU	ND 8C1.7GHZ 1XE5-2609V4 128GB 1GBE U	\$11,414	10%	\$10,273	\$1,712	\$1,484	\$0	\$0	\$0	J
ND08C17V4064RJ	ND 8C1.7GHZ 1XE5-2609V4 64GB 1GBE	\$10,007	10%	\$9,006	\$1,501	\$1,301	\$0	\$0	\$0	J
ND08C17V4064RJU	ND 8C1.7GHZ 1XE5-2609V4 64GB 1GBE U	\$10,007	10%	\$9,006	\$1,501	\$1,301	\$0	\$0	\$0	J
ND-12C128GB-RJ45	HCIA Node 12cor CPU 128GBMem 10GE RJ45	\$19,366	10%	\$17,429	\$2,905	\$2,518	\$0	\$0	\$0	J
ND-12C128GB-SFP+	HCIA Node 12cor CPU 128GBMem 10GE SFP+	\$19,366	10%	\$17,429	\$2,905	\$2,518	\$0	\$0	\$0	J
ND-12C192GB-RJ45	HCIA Node 12cor CPU 192GBMem 10GE RJ45	\$20,905	10%	\$18,815	\$3,136	\$2,718	\$0	\$0	\$0	J
ND-12C192GB-SFP+	HCIA Node 12cor CPU 192GBMem 10GE SFP+	\$20,905	10%	\$18,815	\$3,136	\$2,718	\$0	\$0	\$0	J
ND-12C256GB-RJ45	HCIA Node 12cor CPU 256GBMem 10GE RJ45	\$28,538	10%	\$25,684	\$4,281	\$3,710	\$0	\$0	\$0	J
ND-12C256GB-SFP+	HCIA Node 12cor CPU 256GBMem 10GE SFP+	\$28,538	10%	\$25,684	\$4,281	\$3,710	\$0	\$0	\$0	J
ND16C21V4128RJ	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45	\$21,734	10%	\$19,561	\$3,260	\$2,825	\$0	\$0	\$0	J
ND16C21V4128RJAF	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45 AF	\$21,734	10%	\$19,561	\$3,260	\$2,825	\$0	\$0	\$0	J
ND16C21V4128RJAFU	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45 AF U	\$21,734	10%	\$19,561	\$3,260	\$2,825	\$0	\$0	\$0	J
ND16C21V4128RJU	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45 U	\$21,734	10%	\$19,561	\$3,260	\$2,825	\$0	\$0	\$0	J
ND16C21V4128SFP	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP	\$21,734	10%	\$19,561	\$3,260	\$2,825	\$0	\$0	\$0	J
ND16C21V4128SFP AF	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP AF	\$21,734	10%	\$19,561	\$3,260	\$2,825	\$0	\$0	\$0	J
ND16C21V4128SFP AFU	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP AF U	\$21,734	10%	\$19,561	\$3,260	\$2,825	\$0	\$0	\$0	J
ND16C21V4128SFP U	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP U	\$21,734	10%	\$19,561	\$3,260	\$2,825	\$0	\$0	\$0	J
ND16C21V4256RJ	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45	\$25,300	10%	\$22,770	\$3,795	\$3,289	\$0	\$0	\$0	J
ND16C21V4256RJAF	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45 AF	\$25,300	10%	\$22,770	\$3,795	\$3,289	\$0	\$0	\$0	J
ND16C21V4256RJAFU	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45 AF U	\$25,300	10%	\$22,770	\$3,795	\$3,289	\$0	\$0	\$0	J
ND16C21V4256RJU	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45 U	\$25,300	10%	\$22,770	\$3,795	\$3,289	\$0	\$0	\$0	J
ND16C21V4256SFP	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP	\$25,300	10%	\$22,770	\$3,795	\$3,289	\$0	\$0	\$0	J
ND16C21V4256SFP AF	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP AF	\$25,300	10%	\$22,770	\$3,795	\$3,289	\$0	\$0	\$0	J
ND16C21V4256SFP AFU	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP AF U	\$25,300	10%	\$22,770	\$3,795	\$3,289	\$0	\$0	\$0	J
ND16C21V4256SFP U	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP U	\$25,300	10%	\$22,770	\$3,795	\$3,289	\$0	\$0	\$0	J
ND16C21V4384RJ	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45	\$28,866	10%	\$25,979	\$4,330	\$3,753	\$0	\$0	\$0	J
ND16C21V4384RJAF	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45 AF	\$28,866	10%	\$25,979	\$4,330	\$3,753	\$0	\$0	\$0	J
ND16C21V4384RJAFU	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45 AF U	\$28,866	10%	\$25,979	\$4,330	\$3,753	\$0	\$0	\$0	J
ND16C21V4384RJU	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45 U	\$28,866	10%	\$25,979	\$4,330	\$3,753	\$0	\$0	\$0	J
ND16C21V4384SFP	ND 16C2.1GHZ 2XE5-2620V4 384GB SFP	\$28,866	10%	\$25,979	\$4,330	\$3,753	\$0	\$0	\$0	J
ND16C21V4384SFP AF	ND 16C2.1GHZ 2XE5-2620V4 384GB SFP AF	\$28,866	10%	\$25,979	\$4,330	\$3,753	\$0	\$0	\$0	J
ND16C21V4384SFP AFU	ND 16C2.1GHZ 2XE5-2620V4 384GB SFP AF U	\$28,866	10%	\$25,979	\$4,330	\$3,753	\$0	\$0	\$0	J
ND16C21V4384SFP U	ND 16C2.1GHZ 2XE5-2620V4 384GB SFP U	\$28,866	10%	\$25,979	\$4,330	\$3,753	\$0	\$0	\$0	J
ND16C21V4512RJ	ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45	\$32,432	10%	\$29,189	\$4,865	\$4,216	\$0	\$0	\$0	J
ND16C21V4512RJAF	ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45 AF	\$32,432	10%	\$29,189	\$4,865	\$4,216	\$0	\$0	\$0	J

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
ND16C21V4512RJAFU	ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45 AF U	\$32,432	10%	\$29,189	\$4,865	\$4,216	\$0	\$0	\$0	J
ND16C21V4512RJU	ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45 U	\$32,432	10%	\$29,189	\$4,865	\$4,216	\$0	\$0	\$0	J
ND16C21V4512SFP	ND 16C2.1GHZ 2XE5-2620V4 512GB SFP	\$32,432	10%	\$29,189	\$4,865	\$4,216	\$0	\$0	\$0	J
ND16C21V4512SFP AF	ND 16C2.1GHZ 2XE5-2620V4 512GB SFP AF	\$32,432	10%	\$29,189	\$4,865	\$4,216	\$0	\$0	\$0	J
ND16C21V4512SFP AFU	ND 16C2.1GHZ 2XE5-2620V4 512GB SFP AF U	\$32,432	10%	\$29,189	\$4,865	\$4,216	\$0	\$0	\$0	J
ND16C21V4512SFP U	ND 16C2.1GHZ 2XE5-2620V4 512GB SFP U	\$32,432	10%	\$29,189	\$4,865	\$4,216	\$0	\$0	\$0	J
ND-16C256GB-RJ45	HCIA Node 16cor CPU 256GBMem 10GE RJ45	\$31,860	10%	\$28,674	\$4,779	\$4,142	\$0	\$0	\$0	J
ND-16C256GB-SFP+	HCIA Node 16cor CPU 256GBMem 10GE SFP+	\$31,860	10%	\$28,674	\$4,779	\$4,142	\$0	\$0	\$0	J
ND-16C512GB-RJ45	HCIA Node 16cor CPU 512GBMem 10GE RJ45	\$39,653	10%	\$35,688	\$5,948	\$5,155	\$0	\$0	\$0	J
ND-16C512GB-SFP+	HCIA Node 16cor CPU 512GBMem 10GE SFP+	\$39,653	10%	\$35,688	\$5,948	\$5,155	\$0	\$0	\$0	J
ND20C22V4128RJ	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45	\$25,385	10%	\$22,847	\$3,808	\$3,300	\$0	\$0	\$0	J
ND20C22V4128RJAF	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45 AF	\$25,385	10%	\$22,847	\$3,808	\$3,300	\$0	\$0	\$0	J
ND20C22V4128RJAFU	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45 AF U	\$25,385	10%	\$22,847	\$3,808	\$3,300	\$0	\$0	\$0	J
ND20C22V4128RJU	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45 U	\$25,385	10%	\$22,847	\$3,808	\$3,300	\$0	\$0	\$0	J
ND20C22V4128SFP	ND 20C2.2GHZ 2XE5-2630V4 128GB SFP	\$25,385	10%	\$22,847	\$3,808	\$3,300	\$0	\$0	\$0	J
ND20C22V4128SFP AF	ND 20C2.2GHZ 2XE5-2630V4 128GB SFP AF	\$25,385	10%	\$22,847	\$3,808	\$3,300	\$0	\$0	\$0	J
ND20C22V4128SFP AFU	ND 20C2.2GHZ 2XE5-2630V4 128GB SFP AF U	\$25,385	10%	\$22,847	\$3,808	\$3,300	\$0	\$0	\$0	J
ND20C22V4128SFP U	ND 20C2.2GHZ 2XE5-2630V4 128GB SFP U	\$25,385	10%	\$22,847	\$3,808	\$3,300	\$0	\$0	\$0	J
ND20C22V4256RJ	ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45	\$29,213	10%	\$26,292	\$4,382	\$3,798	\$0	\$0	\$0	J
ND20C22V4256RJAF	ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45 AF	\$29,213	10%	\$26,292	\$4,382	\$3,798	\$0	\$0	\$0	J
ND20C22V4256RJAFU	ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45 AF U	\$29,213	10%	\$26,292	\$4,382	\$3,798	\$0	\$0	\$0	J
ND20C22V4256RJU	ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45 U	\$29,213	10%	\$26,292	\$4,382	\$3,798	\$0	\$0	\$0	J
ND20C22V4256SFP	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP	\$29,213	10%	\$26,292	\$4,382	\$3,798	\$0	\$0	\$0	J
ND20C22V4256SFP AF	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP AF	\$29,213	10%	\$26,292	\$4,382	\$3,798	\$0	\$0	\$0	J
ND20C22V4256SFP AFU	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP AF U	\$29,213	10%	\$26,292	\$4,382	\$3,798	\$0	\$0	\$0	J
ND20C22V4256SFP U	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP U	\$29,213	10%	\$26,292	\$4,382	\$3,798	\$0	\$0	\$0	J
ND20C22V4384RJ	ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45	\$33,042	10%	\$29,738	\$4,956	\$4,295	\$0	\$0	\$0	J
ND20C22V4384RJAF	ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45 AF	\$33,042	10%	\$29,738	\$4,956	\$4,295	\$0	\$0	\$0	J
ND20C22V4384RJAFU	ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45 AF U	\$33,042	10%	\$29,738	\$4,956	\$4,295	\$0	\$0	\$0	J
ND20C22V4384RJU	ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45 U	\$33,042	10%	\$29,738	\$4,956	\$4,295	\$0	\$0	\$0	J
ND20C22V4384SFP	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP	\$33,042	10%	\$29,738	\$4,956	\$4,295	\$0	\$0	\$0	J
ND20C22V4384SFP AF	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP AF	\$33,042	10%	\$29,738	\$4,956	\$4,295	\$0	\$0	\$0	J
ND20C22V4384SFP AFU	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP AF U	\$33,042	10%	\$29,738	\$4,956	\$4,295	\$0	\$0	\$0	J
ND20C22V4384SFP U	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP U	\$33,042	10%	\$29,738	\$4,956	\$4,295	\$0	\$0	\$0	J
ND20C22V4512RJ	ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45	\$36,871	10%	\$33,184	\$5,531	\$4,793	\$0	\$0	\$0	J
ND20C22V4512RJAF	ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45 AF	\$36,871	10%	\$33,184	\$5,531	\$4,793	\$0	\$0	\$0	J
ND20C22V4512RJAFU	ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45 AF U	\$36,871	10%	\$33,184	\$5,531	\$4,793	\$0	\$0	\$0	J
ND20C22V4512RJU	ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45 U	\$36,871	10%	\$33,184	\$5,531	\$4,793	\$0	\$0	\$0	J
ND20C22V4512SFP	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP	\$36,871	10%	\$33,184	\$5,531	\$4,793	\$0	\$0	\$0	J
ND20C22V4512SFP AF	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP AF	\$36,871	10%	\$33,184	\$5,531	\$4,793	\$0	\$0	\$0	J
ND20C22V4512SFP AFU	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP AF U	\$36,871	10%	\$33,184	\$5,531	\$4,793	\$0	\$0	\$0	J
ND20C22V4512SFP U	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP U	\$36,871	10%	\$33,184	\$5,531	\$4,793	\$0	\$0	\$0	J
ND-20C256GB-RJ45	HCIA Node 20cor CPU 256GBMem 10GE RJ45	\$38,927	10%	\$35,034	\$5,839	\$5,061	\$0	\$0	\$0	J
ND-20C256GB-SFP+	HCIA Node 20cor CPU 256GBMem 10GE SFP+	\$38,927	10%	\$35,034	\$5,839	\$5,061	\$0	\$0	\$0	J
ND-20C512GB-RJ45	HCIA Node 20cor CPU 512GBMem 10GE RJ45	\$46,721	10%	\$42,049	\$7,008	\$6,074	\$0	\$0	\$0	J
ND-20C512GB-SFP+	HCIA Node 20cor CPU 512GBMem 10GE SFP+	\$46,721	10%	\$42,049	\$7,008	\$6,074	\$0	\$0	\$0	J
ND24C22V4128RJAF	ND 24C2.2GHZ 2XE5-2650V4 128GB RJ45 AF	\$30,331	10%	\$27,298	\$4,550	\$3,943	\$0	\$0	\$0	J
ND24C22V4128RJAFU	ND 24C2.2GHZ 2XE5-2650V4 128GB RJ45 AF U	\$30,331	10%	\$27,298	\$4,550	\$3,943	\$0	\$0	\$0	J
ND24C22V4128SFP AF	ND 24C2.2GHZ 2XE5-2650V4 128GB SFP AF	\$30,331	10%	\$27,298	\$4,550	\$3,943	\$0	\$0	\$0	J
ND24C22V4128SFP AFU	ND 24C2.2GHZ 2XE5-2650V4 128GB SFP AF U	\$30,331	10%	\$27,298	\$4,550	\$3,943	\$0	\$0	\$0	J
ND24C22V4256RJAF	ND 24C2.2GHZ 2XE5-2650V4 256GB RJ45 AF	\$34,159	10%	\$30,743	\$5,124	\$4,441	\$0	\$0	\$0	J
ND24C22V4256RJAFU	ND 24C2.2GHZ 2XE5-2650V4 256GB RJ45 AF U	\$34,159	10%	\$30,743	\$5,124	\$4,441	\$0	\$0	\$0	J
ND24C22V4256SFP AF	ND 24C2.2GHZ 2XE5-2650V4 256GB SFP AF	\$34,159	10%	\$30,743	\$5,124	\$4,441	\$0	\$0	\$0	J
ND24C22V4256SFP AFU	ND 24C2.2GHZ 2XE5-2650V4 256GB SFP AF U	\$34,159	10%	\$30,743	\$5,124	\$4,441	\$0	\$0	\$0	J
ND24C22V4384RJAF	ND 24C2.2GHZ 2XE5-2650V4 384GB RJ45 AF	\$37,988	10%	\$34,189	\$5,698	\$4,938	\$0	\$0	\$0	J
ND24C22V4384RJAFU	ND 24C2.2GHZ 2XE5-2650V4 384GB RJ45 AF U	\$37,988	10%	\$34,189	\$5,698	\$4,938	\$0	\$0	\$0	J
ND24C22V4384SFP AF	ND 24C2.2GHZ 2XE5-2650V4 384GB SFP AF	\$37,988	10%	\$34,189	\$5,698	\$4,938	\$0	\$0	\$0	J
ND24C22V4384SFP AFU	ND 24C2.2GHZ 2XE5-2650V4 384GB SFP AF U	\$37,988	10%	\$34,189	\$5,698	\$4,938	\$0	\$0	\$0	J
ND24C22V4512RJAF	ND 24C2.2GHZ 2XE5-2650V4 512GB RJ45 AF	\$41,817	10%	\$37,635	\$6,273	\$5,436	\$0	\$0	\$0	J
ND24C22V4512RJAFU	ND 24C2.2GHZ 2XE5-2650V4 512GB RJ45 AF U	\$41,817	10%	\$37,635	\$6,273	\$5,436	\$0	\$0	\$0	J

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS
			EPL DISCOUNT %	EPL NET PRICE	Net Price					
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)	
ND24C22V4512SFP AF	ND 24C2.2GHZ 2XE5-2650V4 512GB SFP AF	\$41,817	10%	\$37,635	\$6,273	\$5,436	\$0	\$0	\$0	J
ND24C22V4512SFP AFU	ND 24C2.2GHZ 2XE5-2650V4 512GB SFP AF U	\$41,817	10%	\$37,635	\$6,273	\$5,436	\$0	\$0	\$0	J
ND28C24V4128SFP AF	ND 28C2.4GHZ 2XE5-2680V4 128GB SFP AF	\$35,174	10%	\$31,657	\$5,276	\$4,573	\$0	\$0	\$0	J
ND28C24V4128SFP AFU	ND 28C2.4GHZ 2XE5-2680V4 128GB SFP AF U	\$35,174	10%	\$31,657	\$5,276	\$4,573	\$0	\$0	\$0	J
ND28C24V4256SFP AF	ND 28C2.4GHZ 2XE5-2680V4 256GB SFP AF	\$39,002	10%	\$35,102	\$5,850	\$5,070	\$0	\$0	\$0	J
ND28C24V4256SFP AFU	ND 28C2.4GHZ 2XE5-2680V4 256GB SFP AF U	\$39,002	10%	\$35,102	\$5,850	\$5,070	\$0	\$0	\$0	J
ND28C24V4384SFP AF	ND 28C2.4GHZ 2XE5-2680V4 384GB SFP AF	\$42,831	10%	\$38,548	\$6,425	\$5,568	\$0	\$0	\$0	J
ND28C24V4384SFP AFU	ND 28C2.4GHZ 2XE5-2680V4 384GB SFP AF U	\$42,831	10%	\$38,548	\$6,425	\$5,568	\$0	\$0	\$0	J
ND28C24V4512SFP AF	ND 28C2.4GHZ 2XE5-2680V4 512GB SFP AF	\$46,659	10%	\$41,993	\$6,999	\$6,066	\$0	\$0	\$0	J
ND28C24V4512SFP AFU	ND 28C2.4GHZ 2XE5-2680V4 512GB SFP AF U	\$46,659	10%	\$41,993	\$6,999	\$6,066	\$0	\$0	\$0	J
ND32C21V4128SFP AF	ND 32C2.1GHZ 2XE5-2683V4 128GB SFP AF	\$36,115	10%	\$32,504	\$5,417	\$4,695	\$0	\$0	\$0	J
ND32C21V4128SFP AFU	ND 32C2.1GHZ 2XE5-2683V4 128GB SFP AF U	\$36,115	10%	\$32,504	\$5,417	\$4,695	\$0	\$0	\$0	J
ND32C21V4256SFP AF	ND 32C2.1GHZ 2XE5-2683V4 256GB SFP AF	\$39,944	10%	\$35,950	\$5,992	\$5,193	\$0	\$0	\$0	J
ND32C21V4256SFP AFU	ND 32C2.1GHZ 2XE5-2683V4 256GB SFP AF U	\$39,944	10%	\$35,950	\$5,992	\$5,193	\$0	\$0	\$0	J
ND32C21V4384SFP AF	ND 32C2.1GHZ 2XE5-2683V4 384GB SFP AF	\$43,772	10%	\$39,395	\$6,566	\$5,690	\$0	\$0	\$0	J
ND32C21V4384SFP AFU	ND 32C2.1GHZ 2XE5-2683V4 384GB SFP AF U	\$43,772	10%	\$39,395	\$6,566	\$5,690	\$0	\$0	\$0	J
ND32C21V4512SFP AF	ND 32C2.1GHZ 2XE5-2683V4 512GB SFP AF	\$47,601	10%	\$42,841	\$7,140	\$6,188	\$0	\$0	\$0	J
ND32C21V4512SFP AFU	ND 32C2.1GHZ 2XE5-2683V4 512GB SFP AF U	\$47,601	10%	\$42,841	\$7,140	\$6,188	\$0	\$0	\$0	J
ND-6C64GB-RJ45	HCIA Node 6cor CPU 64GBMem 1GE RJ45	\$10,124		\$9,112	\$1,519	\$1,316	\$0	\$0	\$0	J
NIC2X10GBERJPCFH	HCIA NIC PCIE 2X10GBE RJ45 FH	\$713	10%	\$642	\$107	\$93	\$0	\$0	\$0	J
NIC2X10GBERJPCIE	HCIA NIC PCIE 2X10GBE RJ45	\$713	10%	\$642	\$107	\$93	\$0	\$0	\$0	J
NIC2X10GBSFPPCFH	HCIA NIC PCIE 2X10GBE SFP FULL HEIGHT	\$618	10%	\$556	\$93	\$80	\$0	\$0	\$0	J
NIC2X10GBSFPPCLP	HCIA NIC PCIE 2X10GBE SFP LOW PROFILE	\$618	10%	\$556	\$93	\$80	\$0	\$0	\$0	J
NIC2X1E2X10ERJ	HCIA NIC LOB 2X10GBE PLUS 2X10GBE RJ45	\$723	10%	\$651	\$108	\$94	\$0	\$0	\$0	J
NIC2X1E2X10ESFP	HCIA NIC LOB 2X10GBE PLUS 2X10GBE SFP	\$618	10%	\$556	\$93	\$80	\$0	\$0	\$0	J
PRE52609V408C17	HCIA PROC E5-2609 v4 8C 1.7GHZ 1ST	\$4,313	10%	\$3,882	\$776	\$561	\$0	\$0	\$0	J
PRE52620V408C-2	HCIA PROC E5-2620 v4 8C 2.1GHZ 2ND	\$5,426	10%	\$4,883	\$977	\$705	\$0	\$0	\$0	J
PRE52620V408C21	HCIA PROC E5-2620 v4 8C 2.1GHZ 1ST	\$5,426	10%	\$4,883	\$977	\$705	\$0	\$0	\$0	J
PRE52630V410C-2	HCIA PROC E5-2630 v4 10C 2.2GHZ 2ND	\$7,544	10%	\$6,790	\$1,358	\$981	\$0	\$0	\$0	J
PRE52630V410C22	HCIA PROC E5-2630 v4 10C 2.2GHZ 1ST	\$7,544	10%	\$6,790	\$1,358	\$981	\$0	\$0	\$0	J
PRE52637V404C-2	HCIA PROC E5-2637 v4 4C 3.5GHZ 2ND	\$6,245	10%	\$5,621	\$1,124	\$812	\$0	\$0	\$0	J
PRE52637V404C35	HCIA PROC E5-2637 v4 4C 3.5GHZ 1ST	\$6,245	10%	\$5,621	\$1,124	\$812	\$0	\$0	\$0	J
PRE52640V410C-2	HCIA PROC E5-2640 v4 10C 2.4GHZ 2ND	\$8,493	10%	\$7,644	\$1,529	\$1,104	\$0	\$0	\$0	J
PRE52640V410C24	HCIA PROC E5-2640 v4 10C 2.4GHZ 1ST	\$8,493	10%	\$7,644	\$1,529	\$1,104	\$0	\$0	\$0	J
PRE52650V412C-2	HCIA PROC E5-2650 v4 12C 2.2GHZ 2ND	\$9,486	10%	\$8,537	\$1,707	\$1,233	\$0	\$0	\$0	J
PRE52650V412C22	HCIA PROC E5-2650 v4 12C 2.2GHZ 1ST	\$9,486	10%	\$8,537	\$1,707	\$1,233	\$0	\$0	\$0	J
PRE52660V414C-2	HCIA PROC E5-2660 v4 14C 2.0GHZ 2ND	\$10,316	10%	\$9,284	\$1,857	\$1,341	\$0	\$0	\$0	J
PRE52660V414C20	HCIA PROC E5-2660 v4 14C 2.0GHZ 1ST	\$10,316	10%	\$9,284	\$1,857	\$1,341	\$0	\$0	\$0	J
PRE52667V408C-2	HCIA PROC E5-2667 v4 8C 3.2GHZ 2ND	\$10,646	10%	\$9,581	\$1,916	\$1,384	\$0	\$0	\$0	J
PRE52667V408C32	HCIA PROC E5-2667 v4 8C 3.2GHZ 1ST	\$10,646	10%	\$9,581	\$1,916	\$1,384	\$0	\$0	\$0	J
PRE52680V414C-2	HCIA PROC E5-2680 v4 14C 2.4GHZ 2ND	\$12,518	10%	\$11,266	\$2,253	\$1,627	\$0	\$0	\$0	J
PRE52680V414C24	HCIA PROC E5-2680 v4 14C 2.4GHZ 1ST	\$12,518	10%	\$11,266	\$2,253	\$1,627	\$0	\$0	\$0	J
PRE52683V416C-2	HCIA PROC E5-2683 v4 16C 2.1GHZ 2ND	\$12,665	10%	\$11,399	\$2,280	\$1,646	\$0	\$0	\$0	J
PRE52683V416C21	HCIA PROC E5-2683 v4 16C 2.1GHZ 1ST	\$12,665	10%	\$11,399	\$2,280	\$1,646	\$0	\$0	\$0	J
PRE52687V412C-2	HCIA PROC E5-2687V v4 12C 3.0GHZ 2ND	\$13,679	10%	\$12,311	\$2,462	\$1,778	\$0	\$0	\$0	J
PRE52687V412C30	HCIA PROC E5-2687V v4 12C 3.0GHZ 1ST	\$13,679	10%	\$12,311	\$2,462	\$1,778	\$0	\$0	\$0	J
PRE52690V414C-2	HCIA PROC E5-2690 v4 14C 2.6GHZ 2ND	\$13,860	10%	\$12,474	\$2,495	\$1,802	\$0	\$0	\$0	J
PRE52690V414C26	HCIA PROC E5-2690 v4 14C 2.6GHZ 1ST	\$13,860	10%	\$12,474	\$2,495	\$1,802	\$0	\$0	\$0	J
PRE52695V418C-2	HCIA PROC E5-2695 v4 18C 2.1GHZ 2ND	\$14,364	10%	\$12,928	\$2,586	\$1,867	\$0	\$0	\$0	J
PRE52695V418C21	HCIA PROC E5-2695 v4 18C 2.1GHZ 1ST	\$14,364	10%	\$12,928	\$2,586	\$1,867	\$0	\$0	\$0	J
PRE52697AV416C-2	HCIA PROC E5-2697A v4 16C 2.6GHZ 2ND	\$15,332	10%	\$13,799	\$2,760	\$1,993	\$0	\$0	\$0	J
PRE52697AV416C26	HCIA PROC E5-2697A v4 16C 2.6GHZ 1ST	\$15,332	10%	\$13,799	\$2,760	\$1,993	\$0	\$0	\$0	J
PRE52697V418C-2	HCIA PROC E5-2697 v4 18C 2.3GHZ 2ND	\$14,931	10%	\$13,438	\$2,688	\$1,941	\$0	\$0	\$0	J
PRE52697V418C23	HCIA PROC E5-2697 v4 18C 2.3GHZ 1ST	\$14,931	10%	\$13,438	\$2,688	\$1,941	\$0	\$0	\$0	J
PRE52698V420C-2	HCIA PROC E5-2698 v4 20C 2.2GHZ 2ND	\$16,013	10%	\$14,412	\$2,882	\$2,082	\$0	\$0	\$0	J
PRE52698V420C22	HCIA PROC E5-2698 v4 20C 2.2GHZ 1ST	\$16,013	10%	\$14,412	\$2,882	\$2,082	\$0	\$0	\$0	J
PRE52699V422C-2	HCIA PROC E5-2699 v4 22C 2.2GHZ 2ND	\$17,483	10%	\$15,735	\$3,147	\$2,273	\$0	\$0	\$0	J
PRE52699V422C22	HCIA PROC E5-2699 v4 22C 2.2GHZ 1ST	\$17,483	10%	\$15,735	\$3,147	\$2,273	\$0	\$0	\$0	J
PS1100W110220VAC	HCIA DUAL HOTPLG 1100W PS 100V-240VAC	\$824	10%	\$742	\$124	\$107	\$0	\$0	\$0	J
Q-08C17V40128RJ	ND 8C1.7GHZ 1XE5-2609V4 128GB 1GBE	\$7,963	10%	\$7,167	\$0	\$0	\$0	\$0	\$0	J

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
Q-08C17V4064RJ	ND 8C1.7GHZ 1XE5-2609V4 64GB 1GBE	\$6,556	10%	\$5,900	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-1200GB-HDD	HCIA 1.2TB 2.5" 10K RPM SAS 512bps	\$892	10%	\$803	\$134	\$116	\$0	\$0	\$0	\$0	J
Q-1200PWR-SUPP	HCIA 1200W Power Supply	\$594	10%	\$535	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-12C128GB-RJ45	HCIA Node 12core CPU 128GBMem 10GE RJ45	\$10,474	10%	\$9,427	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-12C128GB-SFP+	HCIA Node 12core CPU 128GBMem 10GE SFP+	\$10,474	10%	\$9,427	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-12C192GB-RJ45	HCIA Node 12core CPU 192GBMem 10GE RJ45	\$12,013	10%	\$10,812	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-12C192GB-SFP+	HCIA Node 12core CPU 192GBMem 10GE SFP+	\$12,013	10%	\$10,812	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-12C256GB-RJ45	HCIA Node 12core CPU 256GBMem 10GE RJ45	\$13,305	10%	\$11,975	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-12C256GB-RJ45-12	Node 12core CPU 256GBMem 10GE RJ45 12G	\$13,305	10%	\$11,975	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-12C256GB-SFP+	HCIA Node 12core CPU 256GBMem 10GE SFP+	\$13,305	10%	\$11,975	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-12C256GB-SFP++12	Node 12core CPU 256GBMem 10GE SFP+ 12G	\$13,305	10%	\$11,975	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-1600PWR-SUPP	HCIA 1600W Power Supply	\$701	10%	\$631	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-16C21V4128RJ	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45	\$12,991	10%	\$11,692	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-16C21V4128RJAF	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45 AF	\$12,991	10%	\$11,692	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-16C21V4128SFP	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP	\$12,991	10%	\$11,692	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-16C21V4128SFP AF	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP AF	\$12,991	10%	\$11,692	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-16C21V4256RJ	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45	\$16,557	10%	\$14,901	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-16C21V4256RJAF	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45 AF	\$16,557	10%	\$14,901	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-16C21V4256SFP	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP	\$16,557	10%	\$14,901	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-16C21V4256SFP AF	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP AF	\$16,557	10%	\$14,901	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-16C21V4384RJ	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45	\$20,123	10%	\$18,111	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-16C21V4384RJAF	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45 AF	\$20,123	10%	\$18,111	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-16C21V4384SFP	ND 16C2.1GHZ 2XE5-2620V4 384GB SFP	\$20,123	10%	\$18,111	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-16C21V4384SFP AF	ND 16C2.1GHZ 2XE5-2620V4 384GB SFP AF	\$20,123	10%	\$18,111	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-16C21V4512RJ	ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45	\$23,689	10%	\$21,320	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-16C21V4512RJAF	ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45 AF	\$23,689	10%	\$21,320	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-16C21V4512SFP	ND 16C2.1GHZ 2XE5-2620V4 512GB SFP	\$23,689	10%	\$21,320	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-16C21V4512SFP AF	ND 16C2.1GHZ 2XE5-2620V4 512GB SFP AF	\$23,689	10%	\$21,320	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-16C256GB-RJ45	HCIA Node 16core CPU 256GBMem 10GE RJ45	\$20,483	10%	\$18,435	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-16C256GB-RJ45-12	Node 16core CPU 256GBMem 10GE RJ45 12G	\$20,146	10%	\$18,131	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-16C256GB-SFP+	HCIA Node 16core CPU 256GBMem 10GE SFP+	\$20,483	10%	\$18,435	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-16C256GB-SFP++12	Node 16core CPU 256GBMem 10GE SFP+ 12G	\$20,146	10%	\$18,131	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-16C512GB-RJ45	HCIA Node 16core CPU 512GBMem 10GE RJ45	\$28,276	10%	\$25,448	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-16C512GB-RJ45-12	Node 16core CPU 512GBMem 10GE RJ45 12G	\$28,354	10%	\$25,519	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-16C512GB-SFP+	HCIA Node 16core CPU 512GBMem 10GE SFP+	\$28,276	10%	\$25,448	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-16C512GB-SFP++12	Node 16core CPU 512GBMem 10GE SFP+ 12G	\$28,354	10%	\$25,519	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-2000GB-HDD	HCIA 2.0TB 2.5" 7.2K RPM SAS	\$1,541	10%	\$1,387	\$231	\$200	\$0	\$0	\$0	\$0	J
Q-200G-SSD	2.5in 200GB SC+ HGST SSD QNTA	\$1,669	10%	\$1,502	\$250	\$217	\$0	\$0	\$0	\$0	J
Q-20C22V4128RJ	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45	\$15,997	10%	\$14,397	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-20C22V4128RJAF	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45 AF	\$15,997	10%	\$14,397	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-20C22V4128SFP	ND 20C2.2GHZ 2XE5-2630V4 128GB SFP	\$15,997	10%	\$14,397	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-20C22V4128SFP AF	ND 20C2.2GHZ 2XE5-2630V4 128GB SFP AF	\$15,997	10%	\$14,397	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-20C22V4256RJ	ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45	\$19,826	10%	\$17,843	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-20C22V4256RJAF	ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45 AF	\$19,826	10%	\$17,843	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-20C22V4256SFP	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP	\$19,826	10%	\$17,843	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-20C22V4256SFP AF	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP AF	\$19,826	10%	\$17,843	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-20C22V4384RJ	ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45	\$23,655	10%	\$21,290	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-20C22V4384RJAF	ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45 AF	\$23,655	10%	\$21,290	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-20C22V4384SFP	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP	\$23,655	10%	\$21,290	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-20C22V4384SFP AF	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP AF	\$23,655	10%	\$21,290	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-20C22V4512RJ	ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45	\$27,483	10%	\$24,735	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-20C22V4512RJAF	ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45 AF	\$27,483	10%	\$24,735	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-20C22V4512SFP	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP	\$27,483	10%	\$24,735	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-20C22V4512SFP AF	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP AF	\$27,483	10%	\$24,735	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-20C256GB-RJ45	HCIA Node 20core CPU 256GBMem 10GE RJ45	\$27,551	10%	\$24,796	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-20C256GB-RJ45-12	Node 20core CPU 256GBMem 10GE RJ45 12G	\$27,214	10%	\$24,493	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-20C256GB-SFP+	HCIA Node 20core CPU 256GBMem 10GE SFP+	\$27,551	10%	\$24,796	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-20C256GB-SFP++12	Node 20core CPU 256GBMem 10GE SFP+ 12G	\$27,214	10%	\$24,493	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-20C512GB-RJ45	HCIA Node 20core CPU 512GBMem 10GE RJ45	\$35,344	10%	\$31,810	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-20C512GB-RJ45-12	Node 20core CPU 512GBMem 10GE RJ45 12G	\$35,421	10%	\$31,879	\$0	\$0	\$0	\$0	\$0	\$0	J

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
Q-20C512GB-SFP+	HCIA Node 20core CPU 512GBMem 10GE SFP+	\$35,344	10%	\$31,810	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-20C512GB-SFP+-12	Node 20core CPU 512GBMem 10GE SFP+ 12G	\$35,421	10%	\$31,879	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-24C22V4128RJAF	ND 24C2.2GHZ 2XE5-2650V4 128GB RJ45 AF	\$20,944	10%	\$18,850	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-24C22V4128SFPAF	ND 24C2.2GHZ 2XE5-2650V4 128GB SFP AF	\$20,944	10%	\$18,850	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-24C22V4256RJAF	ND 24C2.2GHZ 2XE5-2650V4 256GB RJ45 AF	\$24,772	10%	\$22,295	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-24C22V4256SFPAF	ND 24C2.2GHZ 2XE5-2650V4 256GB SFP AF	\$24,772	10%	\$22,295	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-24C22V4384RJAF	ND 24C2.2GHZ 2XE5-2650V4 384GB RJ45 AF	\$28,601	10%	\$25,741	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-24C22V4384SFPAF	ND 24C2.2GHZ 2XE5-2650V4 384GB SFP AF	\$28,601	10%	\$25,741	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-24C22V4512RJAF	ND 24C2.2GHZ 2XE5-2650V4 512GB RJ45 AF	\$32,429	10%	\$29,186	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-24C22V4512SFPAF	ND 24C2.2GHZ 2XE5-2650V4 512GB SFP AF	\$32,429	10%	\$29,186	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-24C256GB-RJ45-12	Node 24core CPU 256GBMem 10GE RJ45 12G	\$29,950	10%	\$26,955	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-24C256GB-SFP+-12	Node 24core CPU 256GBMem 10GE SFP+ 12G	\$29,950	10%	\$26,955	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-24C512GB-RJ45-12	Node 24core CPU 512GBMem 10GE RJ45 12G	\$38,157	10%	\$34,341	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-24C512GB-SFP+-12	Node 24core CPU 512GBMem 10GE SFP+ 12G	\$38,157	10%	\$34,341	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-28C24V4128SFPAF	ND 28C2.4GHZ 2XE5-2680V4 128GB SFP AF	\$25,786	10%	\$23,207	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-28C24V4256SFPAF	ND 28C2.4GHZ 2XE5-2680V4 256GB SFP AF	\$29,615	10%	\$26,654	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-28C24V4384SFPAF	ND 28C2.4GHZ 2XE5-2680V4 384GB SFP AF	\$33,443	10%	\$30,099	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-28C24V4512SFPAF	ND 28C2.4GHZ 2XE5-2680V4 512GB SFP AF	\$37,272	10%	\$33,545	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-28C256GB-RJ45-12	Node 28core CPU 256GBMem 10GE RJ45 12G	\$30,064	10%	\$27,058	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-28C256GB-SFP+-12	Node 28core CPU 256GBMem 10GE SFP+ 12G	\$30,064	10%	\$27,058	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-28C512GB-RJ45-12	Node 28core CPU 512GBMem 10GE RJ45 12G	\$38,271	10%	\$34,444	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-28C512GB-SFP+-12	Node 28core CPU 512GBMem 10GE SFP+ 12G	\$38,271	10%	\$34,444	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-32C21V4128SFPAF	ND 32C2.1GHZ 2XE5-2683V4 128GB SFP AF	\$26,728	10%	\$24,055	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-32C21V4256SFPAF	ND 32C2.1GHZ 2XE5-2683V4 256GB SFP AF	\$30,556	10%	\$27,500	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-32C21V4384SFPAF	ND 32C2.1GHZ 2XE5-2683V4 384GB SFP AF	\$34,385	10%	\$30,947	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-32C21V4512SFPAF	ND 32C2.1GHZ 2XE5-2683V4 512GB SFP AF	\$38,214	10%	\$34,393	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-3800G-SSD	HCIA 3.8TB SSD in 2.5	\$8,906	10%	\$8,015	\$1,336	\$1,158	\$0	\$0	\$0	\$0	J
Q-400G-SSD	HCIA 400GB SSD in 2.5	\$3,027	10%	\$2,724	\$454	\$394	\$0	\$0	\$0	\$0	J
Q-6C64GB-RJ45	HCIA Node 6core CPU 64GBMem 1GE RJ45	\$5,908	10%	\$5,317	\$0	\$0	\$0	\$0	\$0	\$0	J
Q-800G-SSD	HCIA 800GB SSD in 2.5	\$5,325	10%	\$4,793	\$799	\$692	\$0	\$0	\$0	\$0	J
Q-CHAS-1200PS-FAN	HCIA Chassis w/ 1200W PS and Fan	\$4,567	10%	\$4,110	\$685	\$594	\$0	\$0	\$0	\$0	J
Q-CHAS-1600PS-FAN	HCIA Chassis w/ 1600W PS and Fan	\$4,816	10%	\$4,334	\$722	\$626	\$0	\$0	\$0	\$0	J
Q-CHAS-1600PS-FN12	HCIA Chassis w/ 1600W PS and Fan 12G	\$4,816	10%	\$4,334	\$722	\$626	\$0	\$0	\$0	\$0	J
Q-CHASSIS-1200PS	HCIA Chassis w/ 1200 PS and Fan	\$4,567	10%	\$4,110	\$685	\$594	\$0	\$0	\$0	\$0	J
Q-CHASSIS-1200PS12	HCIA Chassis w/ 1200 PS and Fan 12G	\$4,528	10%	\$4,075	\$679	\$589	\$0	\$0	\$0	\$0	J
Q-CHASSIS-1600PS	HCIA Chassis w/ 1600 PS and Fan	\$4,816	10%	\$4,334	\$722	\$626	\$0	\$0	\$0	\$0	J
Q-CHASSIS-1600PS12	HCIA Chassis w/ 1600 PS and Fan 12G	\$4,816	10%	\$4,334	\$722	\$626	\$0	\$0	\$0	\$0	J
Q-FAN	HCIA Fan	\$89	10%	\$80	\$0	\$0	\$0	\$0	\$0	\$0	J
RAILKIT1U1N	HCIA STATIC 2-4 POST RAIL KIT FOR 1U1N	\$51	10%	\$46	\$8	\$7	\$0	\$0	\$0	\$0	J
RAILKIT2U1N	HCIA STATIC 2-4 POST RAIL KIT FOR 2U1N	\$51	10%	\$46	\$8	\$7	\$0	\$0	\$0	\$0	J
RRAILKIT1U1NCMA	HCIA READY RAIL KIT WITH CMA 1U1N	\$198	10%	\$178	\$30	\$26	\$0	\$0	\$0	\$0	J
RRAILKIT1U1NNOCMA	HCIA READY RAIL KIT WITHOUT CMA 1U1N	\$156	10%	\$140	\$23	\$20	\$0	\$0	\$0	\$0	J
RRAILKIT2U1NCMA	HCIA READY RAIL KIT WITH CMA 2U1N	\$198	10%	\$178	\$30	\$26	\$0	\$0	\$0	\$0	J
RRAILKIT2U1NNOCMA	HCIA READY RAIL KIT WITHOUT CMA 2U1N	\$156	10%	\$140	\$23	\$20	\$0	\$0	\$0	\$0	J
SSD1600GB10WPD25	HCIA CACHE SSD 1600GB 10WPD 2.5 INCH	\$5,922	10%	\$5,330	\$1,066	\$770	\$0	\$0	\$0	\$0	J
SSD400GB10WPD25	HCIA CACHE SSD 400GB 10WPD 2.5 INCH	\$1,945	10%	\$1,751	\$350	\$253	\$0	\$0	\$0	\$0	J
SSD800GB10WPD25	HCIA CACHE SSD 800GB 10WPD 2.5 INCH	\$3,430	10%	\$3,087	\$617	\$446	\$0	\$0	\$0	\$0	J
SYS6301U1N10D	VXRAIL E460 SYSTEM 10X2.5 D-SLTS	\$4,029	10%	\$3,626	\$725	\$524	\$0	\$0	\$0	\$0	J
SYS6301U1N10DAF	VXRAIL E460F SYSTEM 10X2.5 D-SLTS AF	\$6,858	10%	\$6,172	\$1,234	\$892	\$0	\$0	\$0	\$0	J
SYS7302U1N16D	VXRAIL P470 SYSTEM 16X2.5 D-SLTS	\$7,389	10%	\$6,650	\$1,330	\$961	\$0	\$0	\$0	\$0	J
SYS7302U1N16DAF	VXRAIL P470F SYSTEM 16X2.5 D-SLTS AF	\$10,218	10%	\$9,196	\$1,839	\$1,328	\$0	\$0	\$0	\$0	J
SYS7302U1NG16D	VXRAIL V470 SYSTEM 16X2.5 D-SLTS	\$7,389	10%	\$6,650	\$1,330	\$961	\$0	\$0	\$0	\$0	J
SYS7302U1NG16DAF	VXRAIL V470F SYSTEM 16X2.5 D-SLTS AF	\$10,218	10%	\$9,196	\$1,839	\$1,328	\$0	\$0	\$0	\$0	J
SYS73X2U1N12D	VXRAIL S470 SYSTEM 2X2.5 12X3.5 D-SLTS	\$7,494	10%	\$6,745	\$1,349	\$974	\$0	\$0	\$0	\$0	J
TPM1.2MODULE	HCIA TPM 1.2 MODULE	\$62	10%	\$56	\$9	\$8	\$0	\$0	\$0	\$0	J
TWINAX3M	COPPER TWINAX DIRECT ATTACH CABLE, 3M	\$189	10%	\$170	\$28	\$25	\$0	\$0	\$0	\$0	J
TWINAX5M	COPPER TWINAX DIRECT ATTACH CABLE, 5M	\$231	10%	\$208	\$35	\$30	\$0	\$0	\$0	\$0	J
VXRAIL-OPTIC-LR	Intel Ethernet SFP+ LR Optic - E10GSFP LR	\$1,646	10%	\$1,481	\$247	\$214	\$0	\$0	\$0	\$0	J
VXRAIL-OPTIC-SR	Intel Ethernet SFP+ SR Optic - E10GSFP SR	\$526	10%	\$473	\$79	\$68	\$0	\$0	\$0	\$0	J
XCVRSFSPSR1G10G	TRANSCEIVER SFP LC SR 1G 10G	\$303	10%	\$273	\$45	\$39	\$0	\$0	\$0	\$0	J

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
X02-FC-10M	XtremIO - FC Cable 10m (EMC OEM Products)	\$202	15%	\$172	\$0	\$0	\$0	\$0	\$0	\$0	E
X02-FC-1M	XtremIO - FC Cable 1m (EMC OEM Products)	\$160	15%	\$136	\$0	\$0	\$0	\$0	\$0	\$0	E
X02-FC-3M	XtremIO - FC Cable 3m (EMC OEM Products)	\$174	15%	\$148	\$0	\$0	\$0	\$0	\$0	\$0	E
X02-IBSW	XtremIO - IB SWITCH (EMC OEM Products)	\$20,900	15%	\$17,765	\$1,045	\$0	\$0	\$0	\$0	\$0	E
X02-IBSW-F	XtremIO - IB SWITCH -FLD (EMC OEM Products)	\$20,900	15%	\$17,765	\$1,045	\$0	\$0	\$0	\$0	\$0	E
X02-IBSW-U	XTREMIO - IB SWITCH UPG (EMC OEM Products)	\$20,900	15%	\$17,765	\$1,045	\$0	\$0	\$0	\$0	\$0	E
X02-ISCSI-10M	XtremIO - iSCSI Cable 10m (EMC OEM Products)	\$202	15%	\$172	\$0	\$0	\$0	\$0	\$0	\$0	E
X02-ISCSI-1M	XtremIO - iSCSI Cable 1m (EMC OEM Products)	\$160	15%	\$136	\$0	\$0	\$0	\$0	\$0	\$0	E
X02-ISCSI-3M	XtremIO - iSCSI Cable 3m (EMC OEM Products)	\$174	15%	\$148	\$0	\$0	\$0	\$0	\$0	\$0	E
X02-012-400-E-U	XtremIO Starter X-Brick (5TB) Exp Kit	\$155,000	25%	\$116,250	\$17,050	\$0	\$0	\$0	\$0	\$0	XT
X02-D13-400-E	XTREMIO -13X400GB FLASH DRV ENC OE SW	\$225,000	25%	\$168,750	\$24,750	\$0	\$0	\$0	\$0	\$0	XT
X02-D13-400-E-F	XTREMIO 13X400GB FLASH DRV ENC FLD OE SW	\$225,000	25%	\$168,750	\$24,750	\$0	\$0	\$0	\$0	\$0	XT
X02-DISP-2M-KIT	XtremIO 2m Dispersion Kit	\$660	25%	\$495	\$0	\$0	\$0	\$0	\$0	\$0	XT
X02-DISP-5M-KIT	XtremIO 5m Dispersion Kit	\$1,300	25%	\$975	\$0	\$0	\$0	\$0	\$0	\$0	XT
X02-KIT-01-C	XtremIO EMC to Cust Rail conv kit single	\$4,500	25%	\$3,375	\$0	\$0	\$0	\$0	\$0	\$0	XT
X02-KIT-02-C	XtremIO EMC to Cust Rail conv kit dual	\$10,500	25%	\$7,875	\$0	\$0	\$0	\$0	\$0	\$0	XT
X02-KIT-04-C	XtremIO EMC to Cust Rail conv kit quad	\$18,500	25%	\$13,875	\$0	\$0	\$0	\$0	\$0	\$0	XT
X02-KIT-06-C	XtremIO EMC to Cust Rail conv kit six	\$24,500	25%	\$18,375	\$0	\$0	\$0	\$0	\$0	\$0	XT
X02-KIT-08-C	XtremIO EMC to Cust Rail conv kit eight	\$28,500	25%	\$21,375	\$0	\$0	\$0	\$0	\$0	\$0	XT
X02-MNGT	XtremIO - MGMT SERVER W/ SOFTWARE	\$15,480	25%	\$11,610	\$1,703	\$0	\$0	\$0	\$0	\$0	XT
X02-MNGT-F	XtremIO - MGMT SERVER W/ SOFTWARE - FLD	\$15,480	25%	\$11,610	\$1,703	\$0	\$0	\$0	\$0	\$0	XT
X02-MNGT-U	XTREMIO - MGMT SERVER W/ SW UPG	\$15,480	25%	\$11,610	\$1,703	\$0	\$0	\$0	\$0	\$0	XT
X02-PWD-RSS-44U	Power cord for North America & Japan	\$1,800	25%	\$1,350	\$0	\$0	\$0	\$0	\$0	\$0	XT
X02-PWD-USS-44U	Power cord for North America & Japan	\$830	25%	\$623	\$0	\$0	\$0	\$0	\$0	\$0	XT
X02-PW-RSS	For North America & Japan	\$1,530	25%	\$1,148	\$0	\$0	\$0	\$0	\$0	\$0	XT
X02-PW-USS	For North America & Japan	\$800	25%	\$600	\$0	\$0	\$0	\$0	\$0	\$0	XT
X02-RACK-40U	XtremIO - 40U Cabinet	\$3,915	25%	\$2,936	\$431	\$0	\$0	\$0	\$0	\$0	XT
X02-RACK-40U-BEAST	XtremIO - 40U Cabinet Beast fillers	\$6,500	25%	\$4,875	\$0	\$0	\$0	\$0	\$0	\$0	XT
X02-RACK-44U	XtremIO - 44U Cabinet std fillers	\$7,350	25%	\$5,513	\$0	\$0	\$0	\$0	\$0	\$0	XT
X02-UPS-220FP	XtremIO - UPS 220V - FLD - Secondary	\$3,573	25%	\$2,680	\$393	\$0	\$0	\$0	\$0	\$0	XT
X02-UPS-220P	XtremIO - UPS 220V - Secondary	\$3,573	25%	\$2,680	\$393	\$0	\$0	\$0	\$0	\$0	XT
X02-MNGT-UPD	XMS Field Upgrade	\$15,480	25%	\$11,610	\$1,703	\$0	\$0	\$0	\$0	\$0	XT
X02-TRANSFMR-U-FD	1800VA ISOLATION STATION	\$9,950	25%	\$7,463	\$1,095	\$0	\$0	\$0	\$0	\$0	XT
450-001-509	VIPI Suite XIO 5TB=ID	\$6,310	25%	\$4,733	\$1,136	\$0	\$0	\$0	\$0	\$0	XT
450-001-510	VIPI Suite XIO 5TB UPG=ID	\$4,170	25%	\$3,128	\$751	\$0	\$0	\$0	\$0	\$0	XT
450-001-511	VIPI Suite XIO 10TB=ID	\$12,620	25%	\$9,465	\$2,272	\$0	\$0	\$0	\$0	\$0	XT
450-001-512	VIPI Suite XIO 20TB=ID	\$25,240	25%	\$18,930	\$4,543	\$0	\$0	\$0	\$0	\$0	XT
450-001-513	VIPI Suite XIO 40TB=ID	\$50,470	25%	\$37,853	\$9,085	\$0	\$0	\$0	\$0	\$0	XT
456-105-744	RP/EX LOC 10TB XtremIO X-BRICK=ID	\$34,645	25%	\$25,984	\$6,236	\$0	\$0	\$0	\$0	\$0	XT
456-105-745	RP/EX LOC 20TB XtremIO X-BRICK=ID	\$51,610	25%	\$38,708	\$9,290	\$0	\$0	\$0	\$0	\$0	XT
456-105-746	RP/EX LOC 10TB Starter X-Brick 5TB=ID	\$25,000	25%	\$18,750	\$4,500	\$0	\$0	\$0	\$0	\$0	XT
456-105-747	RP/EX LOC 10TB Starter X-Brick 5TB UG=ID	\$16,070	25%	\$12,053	\$2,893	\$0	\$0	\$0	\$0	\$0	XT
456-105-748	RP/EX REM 10TB XtremIO X-BRICK=ID	\$41,570	25%	\$31,178	\$7,483	\$0	\$0	\$0	\$0	\$0	XT
456-105-749	RP/EX REM 20TB XtremIO X-BRICK=ID	\$61,925	25%	\$46,444	\$11,147	\$0	\$0	\$0	\$0	\$0	XT
456-105-750	RP/EX REM 10TB Starter X-Brick 5TB=ID	\$30,000	25%	\$22,500	\$5,400	\$0	\$0	\$0	\$0	\$0	XT
456-105-751	RP/EX REM 10TB Starter X-Brick 5TB UG=ID	\$19,285	25%	\$14,464	\$3,471	\$0	\$0	\$0	\$0	\$0	XT
456-106-441	RP/EX LOC VPLX 10TB Strtr X-Brick 5TB=ID	\$25,000	25%	\$18,750	\$4,500	\$0	\$0	\$0	\$0	\$0	XT
456-106-442	RP/EX LOC VPLX 10TB Strtr X-Brk 5TBUG=ID	\$16,070	25%	\$12,053	\$2,893	\$0	\$0	\$0	\$0	\$0	XT
456-106-443	RP/EX REM VPLX 10TB Strtr X-Brick 5TB=ID	\$30,000	25%	\$22,500	\$5,400	\$0	\$0	\$0	\$0	\$0	XT
456-106-444	RP/EX REM VPLX 10TB Strtr X-Brk 5TBUG=ID	\$19,285	25%	\$14,464	\$3,471	\$0	\$0	\$0	\$0	\$0	XT
456-106-716	RP/EX LOC 40TB XtremIO X-BRICK=ID	\$100,185	25%	\$75,139	\$18,033	\$0	\$0	\$0	\$0	\$0	XT
456-106-717	RP/EX REM 40TB XtremIO X-BRICK=ID	\$120,205	25%	\$90,154	\$21,637	\$0	\$0	\$0	\$0	\$0	XT
456-106-905	APPSYNC 5 TB X-Brick=ID	\$21,150	25%	\$15,863	\$3,807	\$0	\$0	\$0	\$0	\$0	XT
456-106-906	APPSYNC 5 TB X-Brick UPG=ID	\$13,950	25%	\$10,463	\$2,511	\$0	\$0	\$0	\$0	\$0	XT
456-106-907	APPSYNC 10 TB X-Brick=ID	\$30,600	25%	\$22,950	\$5,508	\$0	\$0	\$0	\$0	\$0	XT
456-106-908	APPSYNC 20 TB X-Brick=ID	\$45,900	25%	\$34,425	\$8,262	\$0	\$0	\$0	\$0	\$0	XT
456-107-738	XtremIO-RP REM Starter X-Brick 5TB UG=ID	\$1,300	25%	\$975	\$234	\$0	\$0	\$0	\$0	\$0	XT
456-107-739	XtremIO-RP REM Starter X-Brick 5TB=ID	\$1,200	25%	\$900	\$216	\$0	\$0	\$0	\$0	\$0	XT
456-107-740	XtremIO-RP REM 10TB X-BRICK=ID	\$2,500	25%	\$1,875	\$450	\$0	\$0	\$0	\$0	\$0	XT
456-107-741	XtremIO-RP REM 20TB X-BRICK=ID	\$8,500	25%	\$6,375	\$1,530	\$0	\$0	\$0	\$0	\$0	XT

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					MNT ANNUAL (PREMIUM)	MNT ANNUAL (STANDARD)	MNT ANNUAL (BASIC)	WARR UPG (PREMIUM)	WARR UPG (STANDARD)		
456-107-742	XtremIO-RP REM 40TB X-BRICK=ID	\$20,000	25%	\$15,000	\$3,600	\$0	\$0	\$0	\$0	\$0	XT
456-107-806	APPSYNC 40 TB X-Brick=ID	\$89,100	25%	\$66,825	\$16,038	\$0	\$0	\$0	\$0	\$0	XT
456-107-979	RP REM for 10TB Starter X-Brick UPG=ID	\$28,800	25%	\$21,600	\$5,184	\$0	\$0	\$0	\$0	\$0	XT
456-107-980	RP REM for 10TB XtremIO X-BRICK UPG =ID	\$39,070	25%	\$29,303	\$7,033	\$0	\$0	\$0	\$0	\$0	XT
456-107-981	RP REM for 20TB XtremIO X-BRICK UPG =ID	\$53,425	25%	\$40,069	\$9,617	\$0	\$0	\$0	\$0	\$0	XT
456-107-982	RP REM for 40TB XtremIO X-Brick UPG=ID	\$100,205	25%	\$75,154	\$18,037	\$0	\$0	\$0	\$0	\$0	XT
456-110-791	VIPR SRM XIO 10TB NODE =ID	\$9,900	25%	\$7,425	\$1,782	\$0	\$0	\$0	\$0	\$0	XT
456-110-792	VIPR SRM XIO 20TB NODE =ID	\$19,790	25%	\$14,843	\$3,562	\$0	\$0	\$0	\$0	\$0	XT
456-110-825	VIPR SRM XIO 40TB NODE=ID	\$39,570	25%	\$29,678	\$7,123	\$0	\$0	\$0	\$0	\$0	XT
456-110-826	VIPR SRM XIO 5TB NODE=ID	\$4,950	25%	\$3,713	\$891	\$0	\$0	\$0	\$0	\$0	XT
456-110-827	VIPR SRM XIO 5TB UPG NODE=ID	\$3,270	25%	\$2,453	\$589	\$0	\$0	\$0	\$0	\$0	XT
XTREMIO-RP-HW-G6T	XtremIO-RP appliance GEN6-TAA	\$19,250	25%	\$14,438	\$2,118	\$0	\$0	\$0	\$0	\$0	XT